

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
40UC-SEISMIC	40UC-SEISMIC	CENTERA	SEISMIC RSTRNT KIT T CAB	\$1,000	Each	54%	\$460	Other	A
DRIVEPACK-200	DRIVEPACK-200	NA	200 DRIVE BULK PACK SHIPPING CONTAINER	\$0	Each	54%	\$0	Other	A
FREE5TB	FREE5TB	NA	5TB FREE TIERED STORAGE	\$0	Each	54%	\$0	Other	A
FREE5TB-SATA	FREE5TB-SATA	NA	5TB FREE TIERED STORAGE SATA	\$1	Each	54%	\$0	Other	A
NF4F1100ABP	NF4F1100ABP	NA	1 OF 10X100GB EFD FOR VMAX FF PROMO	\$6,505	Each	54%	\$2,992	Other	A
NF4F12005BP	NF4F12005BP	NA	1 OF 5X200GB EFD FOR VMAX FF PROMO	\$12,170	Each	54%	\$5,598	Other	A
SB-DDB-DIR-1P	SB-DDB-DIR-1P	NA	VMAX SEP DIRECT SB 1 PH	\$49,730	Each	54%	\$22,876	Other	A
SB-DDB-DIR-1PP	SB-DDB-DIR-1PP	NA	VMAX SEP DIR SB 1 PH PERF REAR DOOR	\$49,730	Each	54%	\$22,876	Other	A
SB-DDBDIR1PPU	SB-DDBDIR1PPU	NA	VMAX SEP DIR SB 1 PH PERF RDOOR UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DDB-DIR-1PU	SB-DDB-DIR-1PU	NA	VMAX SEP DIRECT SB 1 PH UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DDB-DIR-3D	SB-DDB-DIR-3D	NA	VMAX SEP DIRECT SB DELTA	\$49,730	Each	54%	\$22,876	Other	A
SB-DDB-DIR3DP	SB-DDB-DIR3DP	NA	VMAX SEP DIR SB DELTA PERF REAR DOOR	\$49,730	Each	54%	\$22,876	Other	A
SB-DDBDIR3DPU	SB-DDBDIR3DPU	NA	VMAX SEP DIR SB DELTA PERF RDOOR UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DDB-DIR3DU	SB-DDB-DIR3DU	NA	VMAX SEP DIRECT SB DELTA UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DDB-DIR-3Y	SB-DDB-DIR-3Y	NA	VMAX SEP DIRECT SB WYE	\$49,730	Each	54%	\$22,876	Other	A
SB-DDB-DIR3YP	SB-DDB-DIR3YP	NA	VMAX SEP DIR SB WYE PERF REAR DOOR	\$49,730	Each	54%	\$22,876	Other	A
SB-DDBDIR3YPU	SB-DDBDIR3YPU	NA	VMAX SEP DIR SB WYE PERF RDOOR UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DDB-DIR3YU	SB-DDB-DIR3YU	NA	VMAX SEP DIRECT SB WYE UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-ENG-EN-UFD	SB-ENG-EN-UFD	NA	VMAX ENCRYPT SLIC UPG-CONVERSION	\$45,000	Each	54%	\$20,700	Other	A
CNS-1200PS	CNS-1200PS	NAS	1200W PS FOR CNS-14	\$1,200	Each	54%	\$552	Other	A
CNS-14	CNS-14	NAS	CAB W-14 DM (514 AND UP)	\$0	Each	54%	\$0	Other	A
CS17-F-E	CS17-F-E	NAS	CS - FIBRE, ENET	\$20,000	Each	54%	\$9,200	Other	A
CS17-F-E-U	CS17-F-E-U	NAS	CNTRL STATION FIBRE ENET	\$26,000	Each	54%	\$11,960	Other	A
CS-F-E	CS-F-E	NAS	CS-FIBRE, ENET	\$20,000	Each	54%	\$9,200	Other	A
CS-F-E-U	CS-F-E-U	NAS	CNTRL STATION-FIBRE, ENET	\$24,000	Each	54%	\$11,040	Other	A
D4-2F-2E4	D4-2F-2E4	NAS	514:3 FC, 8 Cop GBE	\$0	Each	54%	\$0	Other	A
D4-2F-2E4-U	D4-2F-2E4-U	NAS	514:3 FC, 8 Cop GBE-UPG	\$0	Each	54%	\$0	Other	A
D4-2F-2G	D4-2F-2G	NAS	514:3 FC, 2 Opt Gbe	\$0	Each	54%	\$0	Other	A
D4-2F-2T	D4-2F-2T	NAS	514T: 3FC 2OP GBE	\$0	Each	54%	\$0	Other	A
D4-2F-2T-U	D4-2F-2T-U	NAS	514T: 3FC 2OP GBE-UPG	\$0	Each	54%	\$0	Other	A
D4-2F-E4-2G	D4-2F-E4-2G	NAS	514:3 FC, 4 Cop+2 Opt GBE	\$0	Each	54%	\$0	Other	A
D4-2F-E4-2T	D4-2F-E4-2T	NAS	514T: 3FC 4CU+2OP GBE	\$0	Each	54%	\$0	Other	A
D4-2F-E4-2T-U	D4-2F-E4-2T-U	NAS	514T: 3FC 4CU+2OP GBE-UP	\$0	Each	54%	\$0	Other	A
D4-F-2E4-2G	D4-F-2E4-2G	NAS	514:2 FC 8COP+2OPT GBE	\$0	Each	54%	\$0	Other	A
D4-F-2E4-2T	D4-F-2E4-2T	NAS	514T: 2FC 8CU+2OP GBE	\$0	Each	54%	\$0	Other	A
D4-F-2E4-2T-U	D4-F-2E4-2T-U	NAS	514T: 2FC 8CU+2OP GBE-UP	\$0	Each	54%	\$0	Other	A
D4-FS-2E4-U	D4-FS-2E4-U	NAS	514:2FC+2SC, 8 Cop Gbe-UPG	\$0	Each	54%	\$0	Other	A
D4-FS-2T-U	D4-FS-2T-U	NAS	514T: 2FC+2S: 2OP GBE-UPG	\$0	Each	54%	\$0	Other	A
D4-FS-E4-T-U	D4-FS-E4-T-U	NAS	514T:2FC+2S4CU+10P GBE-U	\$0	Each	54%	\$0	Other	A
D7SWAPD4-1CU	D7SWAPD4-1CU	NAS	SWAP 507 DM W 1 514 CU	\$0	Each	54%	\$0	Other	A
D7SWAPD4-1OP	D7SWAPD4-1OP	NAS	SWAP 507 DM W 1 514 OPT	\$0	Each	54%	\$0	Other	A
D7SWAPD4-OPCU	D7SWAPD4-OPCU	NAS	SWAP 507 W 514 OP+CU GBE	\$0	Each	54%	\$0	Other	A
NSXDM00-4A	NSXDM00-4A	NAS	NSX XBLADE60: 4GB,8CU+2OP	\$0	Each	54%	\$0	Other	A
NSXDM00-4A-U	NSXDM00-4A-U	NAS	NSX XB80: 4GB,6CU+2OP UPG	\$0	Each	54%	\$0	Other	A
NSXDM01-4C	NSXDM01-4C	NAS	NSX XBLADE66: 4GBMEM 6CU+2OP GIGE 1X10GIG	\$0	Each	54%	\$0	Other	A
NSXDM01-4C-S	NSXDM01-4C-S	NAS	NSX XBLADE60 TO XBLADE 65 UPGRADE	\$0	Each	54%	\$0	Other	A
NSXDM01-4C-U	NSXDM01-4C-U	NAS	XBLADE 4GBMEM 6CU+2OP GIGE 1X10GIGE UPG	\$0	Each	54%	\$0	Other	A
NSXDM00	NSXDM00	NAS	NSX EXP CHASSIS: NO BLADE	\$0	Each	54%	\$0	Other	A
NSXDM00-U	NSXDM00-U	NAS	NSX EXP CHAS: NO BL-UPG	\$0	Each	54%	\$0	Other	A
NSXRACKU	NSXRACKU	NAS	NSX BASE CAB: 2CS+UPS	\$0	Each	54%	\$0	Other	A
OPS-AVAMARHW-BUF	OPS-AVAMARHW-BUF	OPENSACLE	OPENSACLE AVAMAR HW BUFFER	\$0	Each	54%	\$0	Other	A
OPS-DDHW-BUF	OPS-DDHW-BUF	OPENSACLE	OPENSACLE DATA DOMAIN HW BUFFER	\$0	Each	54%	\$0	Other	A
OPS-ISILONHW-BUF	OPS-ISILONHW-BUF	OPENSACLE	OPENSACLE ISILON HW BUFFER	\$0	Each	54%	\$0	Other	A
OPS-UNIFIEDHW-BUF	OPS-UNIFIEDHW-BUF	OPENSACLE	OPENSACLE UNIFIED HW BUFFER	\$0	Each	54%	\$0	Other	A
OPS-XIOHW-BUF	OPS-XIOHW-BUF	OPENSACLE	OPENSACLE XTREMIO HW BUFFER	\$0	Each	54%	\$0	Other	A
OS-AVAMAR-HW	OS-AVAMAR-HW	OPENSACLE	OS FLEX AVAM HW	\$0	Each	54%	\$0	Other	A
OS-AVAMAR-HW MAINT	OS-AVAMAR-HW MAINT	OPENSACLE	OS FLEX AVAM CSHW	\$0	Each	54%	\$0	Other	A
OS-AVAMAR-PS	OS-AVAMAR-PS	OPENSACLE	OS FLEX AVAM PS	\$0	Each	54%	\$0	Other	A
OS-CENTERA-HW	OS-CENTERA-HW	OPENSACLE	OS FLEX CENT HW	\$0	Each	54%	\$0	Other	A
OS-CENTERA-HW MAIN	OS-CENTERA-HW MAIN	OPENSACLE	OS FLEX CENT CSHW	\$0	Each	54%	\$0	Other	A
OS-CENTERA-PS	OS-CENTERA-PS	OPENSACLE	OS FLEX CENT PS	\$0	Each	54%	\$0	Other	A
OS-CLD-FLEXRACK-HW	OS-CLD-FLEXRACK-HW	OPENSACLE	OS CLOUD FLEX VXRACK Hardware	\$0	Each	54%	\$0	Other	A
OS-CLD-FLEXRACK-PS	OS-CLD-FLEXRACK-PS	OPENSACLE	OS CLOUD FLEX VXRACK Professional Svcs	\$0	Each	54%	\$0	Other	A
OS-CLD-FLEXRAIL-HW	OS-CLD-FLEXRAIL-HW	OPENSACLE	OS CLOUD FLEX VXRAIL Hardware	\$0	Each	54%	\$0	Other	A
OS-CLD-FLEXRAIL-PS	OS-CLD-FLEXRAIL-PS	OPENSACLE	OS CLOUD FLEX VXRAIL Professional Svcs	\$0	Each	54%	\$0	Other	A
OS-CLD-FLEXXC-HW	OS-CLD-FLEXXC-HW	OPENSACLE	OS CLOUD FLEX XC Hardware	\$0	Each	54%	\$0	Other	A
OS-CLD-FLEXXC-PS	OS-CLD-FLEXXC-PS	OPENSACLE	OS CLOUD FLEX XC Professional Svcs	\$0	Each	54%	\$0	Other	A
OS-DD-HW	OS-DD-HW	OPENSACLE	OS FLEX DD HW	\$0	Each	54%	\$0	Other	A
OS-DD-HW MAINT	OS-DD-HW MAINT	OPENSACLE	OS FLEX DD CSHW	\$0	Each	54%	\$0	Other	A
OS-DD-HWM-PSP	OS-DD-HWM-PSP	OPENSACLE	DD PROSUPPORT PLUS HW MAINTENANCE	\$0	Each	54%	\$0	Other	A
OS-DD-PS	OS-DD-PS	OPENSACLE	OS FLEX DD PS	\$0	Each	54%	\$0	Other	A
OS-DPS-PS	OS-DPS-PS	OPENSACLE	OpenScale DPS Services	\$0	Each	54%	\$0	Other	A
OS-ECS-HW	OS-ECS-HW	OPENSACLE	OS FLEX ECS HW	\$0	Each	54%	\$0	Other	A
OS-ECS-HW MAINT	OS-ECS-HW MAINT	OPENSACLE	OS FLEX ECS CSHW	\$0	Each	54%	\$0	Other	A
OS-ECS-PS	OS-ECS-PS	OPENSACLE	OS FLEX ECS PS	\$0	Each	54%	\$0	Other	A
OS-IDPA-FF-HW	OS-IDPA-FF-HW	OPENSACLE	OS IDPA FINDERS FEE TO IDPA	\$0	Each	54%	\$0	Other	A
OS-IDPA-HW	OS-IDPA-HW	OPENSACLE	OS IDPA HARDWARE	\$0	Each	54%	\$0	Other	A

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				Base price from Base Price Source	UoM				
OS-IDPA-HWM	OS-IDPA-HWM	OPENSACLE	OS IDPA HARDWARE MAINTENANCE	\$0	Each	54%	\$0	Other	A
OS-IDPA-PS	OS-IDPA-PS	OPENSACLE	OS IDPA PROFESSIONAL SERVICES	\$0	Each	54%	\$0	Other	A
OS-ISILON-HW	OS-ISILON-HW	OPENSACLE	OS FLEX ISIL HW	\$0	Each	54%	\$0	Other	A
OS-ISILON-HW MAINT	OS-ISILON-HW MAINT	OPENSACLE	OS FLEX ISIL CSHW	\$0	Each	54%	\$0	Other	A
OS-ISILON-PS	OS-ISILON-PS	OPENSACLE	OS FLEX ISIL PS	\$0	Each	54%	\$0	Other	A
OS-UAF-HW	OS-UAF-HW	OPENSACLE	OS FLEX UAF HW	\$0	Each	54%	\$0	Other	A
OS-UAF-HW-MAINT	OS-UAF-HW-MAINT	OPENSACLE	OS FLEX UAF CSHW	\$0	Each	54%	\$0	Other	A
OS-UAF-PS	OS-UAF-PS	OPENSACLE	OS FLEX UAF PS	\$0	Each	54%	\$0	Other	A
OS-UNTY-HW	OS-UNTY-HW	OPENSACLE	OS FLEX UNTY HW	\$0	Each	54%	\$0	Other	A
OS-UNTY-HW-MAINT	OS-UNTY-HW-MAINT	OPENSACLE	OS FLEX UNTY CSHW	\$0	Each	54%	\$0	Other	A
OS-UNTY-PS	OS-UNTY-PS	OPENSACLE	OS FLEX UNTY PS	\$0	Each	54%	\$0	Other	A
OS-VMAF-HW-MAINT	OS-VMAF-HW-MAINT	OPENSACLE	OS FLEX VMAF CSHW	\$0	Each	54%	\$0	Other	A
OS-VMAF-PS	OS-VMAF-PS	OPENSACLE	OS FLEX VMAF PS	\$0	Each	54%	\$0	Other	A
OS-VMAX-HW	OS-VMAX-HW	OPENSACLE	OS FLEX VMAX HW	\$0	Each	54%	\$0	Other	A
OS-VMAX-HW MAINT	OS-VMAX-HW MAINT	OPENSACLE	OS FLEX VMAX CSHW	\$0	Each	54%	\$0	Other	A
OS-VMAX-HWM-PSP	OS-VMAX-HWM-PSP	OPENSACLE	VMAX PROSUPPORT PLUS HW MAINTENANCE	\$0	Each	54%	\$0	Other	A
OS-VMAX-PS	OS-VMAX-PS	OPENSACLE	OS FLEX VMAX PS	\$0	Each	54%	\$0	Other	A
OS-VMAXAF-HW	OS-VMAXAF-HW	OPENSACLE	OS FLEX VMAF HW	\$0	Each	54%	\$0	Other	A
OS-VNX-HW	OS-VNX-HW	OPENSACLE	OS FLEX VNX HW	\$0	Each	54%	\$0	Other	A
OS-VNX-HW MAINT	OS-VNX-HW MAINT	OPENSACLE	OS FLEX VNX CSHW	\$0	Each	54%	\$0	Other	A
OS-VNX-PS	OS-VNX-PS	OPENSACLE	OS FLEX VNX PS	\$0	Each	54%	\$0	Other	A
OS-XIO-HW	OS-XIO-HW	OPENSACLE	OS FLEX XIO HW	\$0	Each	54%	\$0	Other	A
OS-XIO-HW MAINT	OS-XIO-HW MAINT	OPENSACLE	OS FLEX XIO CSHW	\$0	Each	54%	\$0	Other	A
OS-XIO-PS	OS-XIO-PS	OPENSACLE	OS FLEX XIO PS	\$0	Each	54%	\$0	Other	A
400C-SECURE1	400C-SECURE1	SYM HARDWARE	CLRN 400C ANTI-TIP KIT	\$2,500	Each	54%	\$1,150	Other	A
8030-1811	8030-1811	SYM5	SYM 8030 181GB SRDF	\$4,090	Each	54%	\$1,854	Other	A
8030-1811UPG	8030-1811UPG	SYM5	SYM 8030 181GB SRDF UPG	\$5,440	Each	54%	\$2,502	Other	A
8030-181M1	8030-181M1	SYM5	SYM 8030 181GB MIRR	\$8,060	Each	54%	\$3,708	Other	A
8030-181M1UPG	8030-181M1UPG	SYM5	SYM 830 181GB MIRR UPG	\$10,880	Each	54%	\$5,005	Other	A
8031-1461	8031-1461	SYM5	SYM 8031 144.6GB SRDF	\$2,045	Each	54%	\$941	Other	A
8031-1461UPG	8031-1461UPG	SYM5	SYM 8031 144.6GB SRDF UPG	\$2,765	Each	54%	\$1,272	Other	A
8031-146M1	8031-146M1	SYM5	SYM 8031 144.6GB MIRROR	\$4,090	Each	54%	\$1,881	Other	A
8031-146M1UPG	8031-146M1UPG	SYM5	SYM 8031 144.6GB MIRR UPG	\$5,530	Each	54%	\$2,544	Other	A
8031-181AS	8031-181AS	SYM5	SYM 8031 17.9GB AS/4 SRDF	\$1,830	Each	54%	\$842	Other	A
8031-181ASUPG	8031-181ASUPG	SYM5	SYM 8031 17.9GB AS/4 UPG	\$2,000	Each	54%	\$920	Other	A
8031-18M1AS	8031-18M1AS	SYM5	SYM 8031 17.9GB AS400 MIR	\$3,660	Each	54%	\$1,684	Other	A
8031-18M1ASUP	8031-18M1ASUP	SYM5	SYM 8031 17.9GB AS/MIR UP	\$4,000	Each	54%	\$1,840	Other	A
8031-18S3AS	8031-18S3AS	SYM5	SYM8031 51.6GB AS/4 RAIDS	\$7,320	Each	54%	\$3,367	Other	A
8031-18S3ASUP	8031-18S3ASUP	SYM5	SYM8031 51.6GB AS4 R-S UP	\$8,000	Each	54%	\$3,680	Other	A
8031-361ASUPG	8031-361ASUPG	SYM5	SYM 8031 35.8GB AS/4 UPG	\$3,090	Each	54%	\$1,421	Other	A
8031-361L	8031-361L	SYM5	SYM8031 35.8GB 1	\$2,140	Each	54%	\$984	Other	A
8031-361LAS	8031-361LAS	SYM5	SYM8031 35GB 1	\$2,140	Each	54%	\$984	Other	A
8031-361LASU	8031-361LASU	SYM5	SYM8031 35GB 1	\$2,890	Each	54%	\$1,329	Other	A
8031-361LUPG	8031-361LUPG	SYM5	SYM8031 35.8GB 1	\$2,890	Each	54%	\$1,329	Other	A
8031-361UPG	8031-361UPG	SYM5	SYM 8031 35.8GB SRDF UPG	\$2,890	Each	54%	\$1,329	Other	A
8031-36M1ASUP	8031-36M1ASUP	SYM5	SYM 8031 34.3GB AS/MIR UP	\$6,190	Each	54%	\$2,847	Other	A
8031-36M1L	8031-36M1L	SYM5	SYM8031-36M1L	\$4,280	Each	54%	\$1,969	Other	A
8031-36M1LAS	8031-36M1LAS	SYM5	SYM 8031 35GB 1	\$4,280	Each	54%	\$1,969	Other	A
8031-36M1LASU	8031-36M1LASU	SYM5	SYM8031 35GB 1	\$5,780	Each	54%	\$2,659	Other	A
8031-36M1LUPG	8031-36M1LUPG	SYM5	SYM8031 35.8GB 1	\$5,780	Each	54%	\$2,659	Other	A
8031-36M1UPG	8031-36M1UPG	SYM5	SYM 8031 35.8GB MIRR UPG	\$5,780	Each	54%	\$2,659	Other	A
8031-36S3	8031-36S3	SYM5	SYM 8031 107.4GB RAIDS	\$9,520	Each	54%	\$4,379	Other	A
8031-36S3AS	8031-36S3AS	SYM5	SYM 8031 103GB AS/4 RAIDS	\$9,520	Each	54%	\$4,379	Other	A
8031-36S3ASUP	8031-36S3ASUP	SYM5	SYM8031 103GB AS4 RD-S UP	\$12,380	Each	54%	\$5,695	Other	A
8031-36S3L	8031-36S3L	SYM5	SYM8031 107.4GB 1	\$9,520	Each	54%	\$4,379	Other	A
8031-36S3LAS	8031-36S3LAS	SYM5	SYM8031 105GB 1	\$9,520	Each	54%	\$4,379	Other	A
8031-36S3LASU	8031-36S3LASU	SYM5	SYM8031 105GB 1	\$12,380	Each	54%	\$5,695	Other	A
8031-36S3LUPG	8031-36S3LUPG	SYM5	SYM8031 107.4GB 1	\$12,380	Each	54%	\$5,695	Other	A
8031-731	8031-731	SYM5	SYM 8031 72.17GB SRDF	\$1,235	Each	54%	\$568	Other	A
8031-731AS	8031-731AS	SYM5	SYM 8031 68.8 GB AS4 SRDF	\$0	Each	54%	\$0	Other	A
8031-731ASUPG	8031-731ASUPG	SYM5	SYM 8031 68.8 GB AS4 UPG	\$2,295	Each	54%	\$1,056	Other	A
8031-731L	8031-731L	SYM5	SYM8031 72.17GB 1	\$2,300	Each	54%	\$1,058	Other	A
8031-731LASU	8031-731LASU	SYM5	SYM 8031 68.8GB AS4 U	\$2,250	Each	54%	\$1,035	Other	A
8031-731LUPG	8031-731LUPG	SYM5	SYM8031 72.17GB 1	\$2,250	Each	54%	\$1,035	Other	A
8031-731UPG	8031-731UPG	SYM5	SYM 8031 72.17GB SRDF UPG	\$1,710	Each	54%	\$787	Other	A
8031-73M1	8031-73M1	SYM5	SYM 8031 72.17GB MIRR	\$2,475	Each	54%	\$1,139	Other	A
8031-73M1AS	8031-73M1AS	SYM5	SYM 8031 68.8 GB AS4 MIR	\$3,300	Each	54%	\$1,518	Other	A
8031-73M1ASUP	8031-73M1ASUP	SYM5	SYM 8031 68.8GB AS4 MIRUP	\$4,590	Each	54%	\$2,111	Other	A
8031-73M1L	8031-73M1L	SYM5	SYM8031 72.17GB 1	\$4,600	Each	54%	\$2,116	Other	A
8031-73M1LASU	8031-73M1LASU	SYM5	SYM 8031 68.8GB AS4 MIRU	\$4,500	Each	54%	\$2,070	Other	A
8031-73M1LUPG	8031-73M1LUPG	SYM5	SYM8031 72.17GB 1	\$4,500	Each	54%	\$2,070	Other	A
8031-73M1UPG	8031-73M1UPG	SYM5	SYM 8031 72.17GB MIRR UPG	\$3,410	Each	54%	\$1,569	Other	A
8530-146	8530-146	SYM5	SYMM 8530-146 FRAME	\$74,710	Each	54%	\$34,367	Other	A
8530-181	8530-181	SYM5	SYM 8530-181	\$74,710	Each	54%	\$34,367	Other	A
8530-73	8530-73	SYM5	SYM 8530-73	\$74,710	Each	54%	\$34,367	Other	A
8830-146	8830-146	SYM5	SYMM 8830-146 FRAME	\$74,710	Each	54%	\$34,367	Other	A
8830-181	8830-181	SYM5	SYM 8830-181 FRAME	\$74,710	Each	54%	\$34,367	Other	A



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
8830-73	8830-73	SYM5	SYM 8830-73	\$74,710	Each	54%	\$34,367	Other	A
DP3-FCD2	DP3-FCD2	SYM5	2PORT DP FIBRE CHNL MULT	\$9,430	Each	54%	\$4,338	Other	A
DP3-FCD2S	DP3-FCD2S	SYM5	FIBRE CHN DIR 2PT MUL/SIN	\$10,560	Each	54%	\$4,858	Other	A
DP3-FCD4	DP3-FCD4	SYM5	FIBRE CHN DIR 4PT MULTIMD	\$22,000	Each	54%	\$10,120	Other	A
DP3-FCD42G	DP3-FCD42G	SYM5	2GB FC DIR 4PT MULTI	\$10,815	Each	54%	\$4,975	Other	A
DP3-FCD42GS	DP3-FCD42GS	SYM5	2GB FC DIR 4PT 1SIN, 3MUL	\$11,010	Each	54%	\$5,065	Other	A
DP3-FCD8	DP3-FCD8	SYM5	FIBRE CHN DIR 8 PORT HUB	\$13,150	Each	54%	\$6,049	Other	A
DP3-FND2M	DP3-FND2M	SYM5	FICON 2PT CHN DIR MULTI	\$14,210	Each	54%	\$6,537	Other	A
DP3-FND2MS	DP3-FND2MS	SYM5	FICON DIRECTOR MULTI/SING	\$15,960	Each	54%	\$7,342	Other	A
DP3-FND2S	DP3-FND2S	SYM5	FICON 2PT CHN DIR SINGLE	\$16,205	Each	54%	\$7,454	Other	A
DP3-GBENET2	DP3-GBENET2	SYM5	GIGE DIR 4PT MULTI	\$17,300	Each	54%	\$7,958	Other	A
DP3-RFD2	DP3-RFD2	SYM5	2PORT DP FIBRE CHN REMOT	\$9,430	Each	54%	\$4,338	Other	A
DP3-RFD2S	DP3-RFD2S	SYM5	REMOTE FC DIR 2PT MUL/SIN	\$10,560	Each	54%	\$4,858	Other	A
DP3-RFD42G	DP3-RFD42G	SYM5	2GB FC DIR 4PT MULTI SRDF	\$21,630	Each	54%	\$9,950	Other	A
DP3-RFD42GS	DP3-RFD42GS	SYM5	2GB FC DIR 4PT 1S/3M SRDF	\$22,020	Each	54%	\$10,129	Other	A
DP3-RLD42	DP3-RLD42	SYM5	REMOTE LNK DIR 4PT 2CCI/O	\$11,690	Each	54%	\$5,377	Other	A
DP3-RLD44	DP3-RLD44	SYM5	REMOTE LNK DIR 4PT 4CCI/O	\$13,160	Each	54%	\$6,054	Other	A
DP3-SCB1	DP3-SCB1	SYM5	12PORTB SYM FC SWITCH DIR	\$0	Each	54%	\$0	Other	A
DP3-SCD42	DP3-SCD42	SYM5	ESCON CHN DIR 4PT 2CCI/O	\$11,690	Each	54%	\$5,377	Other	A
DP3-SCD44	DP3-SCD44	SYM5	ESCON CHN DIR 4PT 4CCI/O	\$13,160	Each	54%	\$6,054	Other	A
DP3-SCQ1	DP3-SCQ1	SYM5	12PORTQ SYM FC SWITCH DIR	\$0	Each	54%	\$0	Other	A
DP3-USD4H	DP3-USD4H	SYM5	4-PORT HVD ULTRA SCSI DIR	\$8,075	Each	54%	\$3,715	Other	A
MEM3-1024UPG	MEM3-1024UPG	SYM5	1024MB M3 CACHE UPG	\$8,450	Each	54%	\$3,887	Other	A
MEM3-16384	MEM3-16384	SYM5	16384MB M3 CACHE MEM	\$35,190	Each	54%	\$16,187	Other	A
MEM3-16384UPG	MEM3-16384UPG	SYM5	16384MB M3 CACHE UPG	\$27,170	Each	54%	\$12,498	Other	A
MEM3-2048	MEM3-2048	SYM5	2048MB M3 CACHE MEM	\$7,820	Each	54%	\$3,597	Other	A
MEM3-2048UPG	MEM3-2048UPG	SYM5	2048MB M3 CACHE UPG	\$10,550	Each	54%	\$4,853	Other	A
MEM3-24576	MEM3-24576	SYM5	24576MB M3 CACHE MEM	\$52,190	Each	54%	\$24,007	Other	A
MEM3-32768	MEM3-32768	SYM5	32768MB M3 CACHE MEM	\$65,860	Each	54%	\$30,296	Other	A
MEM3-4096	MEM3-4096	SYM5	4096MB M3 CACHE MEM	\$10,580	Each	54%	\$4,867	Other	A
MEM3-4096UPG	MEM3-4096UPG	SYM5	4096MB M3 CACHE UPG	\$16,790	Each	54%	\$7,723	Other	A
MEM3-49152	MEM3-49152	SYM5	49152MB M3 CACHE MEM	\$68,600	Each	54%	\$31,556	Other	A
MEM3-65536	MEM3-65536	SYM5	65536MB M3 CACHE MEM	\$91,510	Each	54%	\$42,095	Other	A
MEM3-8192	MEM3-8192	SYM5	8192MB M3 CACHE MEM	\$19,200	Each	54%	\$8,832	Other	A
MEM3-8192UPG	MEM3-8192UPG	SYM5	8192MB M3 CACHE MEM UPG	\$26,990	Each	54%	\$12,415	Other	A
DL6100-SYS3D	DL6100-SYS3D	SYMMETRIX	DL6100 SYSTEM BAY WITH 3 PHASE DELTA PWR	\$104,830	Each	54%	\$48,222	Other	A
DL6100-SYS3Y	DL6100-SYS3Y	SYMMETRIX	DL6100 SYSTEM BAY WITH 3 PHASE WYE PWR	\$104,830	Each	54%	\$48,222	Other	A
DL62G725001B	DL62G725001B	SYMMETRIX	500GB 7.2K 493.19GB ONE DRV	\$2,710	Each	54%	\$1,247	Other	A
DL62G725001BU	DL62G725001BU	SYMMETRIX	500GB7.2K493.19GB ONE DRV UPGRADE	\$3,795	Each	54%	\$1,746	Other	A
DL62G725002B	DL62G725002B	SYMMETRIX	500GB 7.2K 493.19GB MIRR	\$5,420	Each	54%	\$2,493	Other	A
DL62G725002BU	DL62G725002BU	SYMMETRIX	500GB 7.2K 493.19GB MIRR UPGRADE	\$7,590	Each	54%	\$3,491	Other	A
DL62G725008B	DL62G725008B	SYMMETRIX	500GB 7.2K 3452.33GB 7+1	\$21,660	Each	54%	\$9,973	Other	A
DL62G725008BU	DL62G725008BU	SYMMETRIX	500GB 7.2K 3452.33GB 7+1 UPGRADE	\$30,360	Each	54%	\$13,966	Other	A
DL6300-SYS3D	DL6300-SYS3D	SYMMETRIX	DL6300 SYSTEM BAY WITH 3 PHASE DELTA PWR	\$104,830	Each	54%	\$48,222	Other	A
DL6300-SYS3Y	DL6300-SYS3Y	SYMMETRIX	DL6300 SYSTEM BAY WITH 3 PHASE WYE PWR	\$104,830	Each	54%	\$48,222	Other	A
DL6ACON3P-50U	DL6ACON3P-50U	SYMMETRIX	AC CONNECTOR 3PHASE UPGRADE	\$600	Each	54%	\$276	Other	A
DL6BDBC-3DU	DL6BDBC-3DU	SYMMETRIX	DL6000 Drive Bay DACHN 3U Upgrade	\$27,640	Each	54%	\$12,714	Other	A
DL6BDBC-3YU	DL6BDBC-3YU	SYMMETRIX	DL6000 Drive Bay DACHN 3Y Upgrade	\$27,640	Each	54%	\$12,714	Other	A
DL6SB15-DCH-U	DL6SB15-DCH-U	SYMMETRIX	STORBA 15 SLOT DR ENCL DCHN UPGRADE	\$5,200	Each	54%	\$2,392	Other	A
DL6SB15-DCHUF	DL6SB15-DCHUF	SYMMETRIX	STORBA 15 SLT DR ENCL DCH UPRGD FIELD	\$5,200	Each	54%	\$2,392	Other	A
DL6SB-BBU-U	DL6SB-BBU-U	SYMMETRIX	SB BATTERY BACKUP UPGRADE	\$3,400	Each	54%	\$1,564	Other	A
DL6SB-BBU-UF	DL6SB-BBU-UF	SYMMETRIX	SB BATTERY BACKUP UPGRADE- FIELD	\$3,400	Each	54%	\$1,564	Other	A
DL6SRVB-3D	DL6SRVB-3D	SYMMETRIX	DL6000 ServBay w 3D Pwr	\$27,640	Each	54%	\$12,714	Other	A
DL6SRVB-3Y	DL6SRVB-3Y	SYMMETRIX	DL6000 ServBay w 3Y Pwr	\$27,640	Each	54%	\$12,714	Other	A
DA472100016B	DA472100016B	SYMMETRIX DMX	1000GB 7.2K 13812.13GB 14+2	\$34,320	Each	54%	\$15,787	Other	A
DA472100016BU	DA472100016BU	SYMMETRIX DMX	1000GB 7.2K 13812.13GB 14+2 U	\$48,050	Each	54%	\$22,103	Other	A
DA47210001B	DA47210001B	SYMMETRIX DMX	1000GB7.2K 986.58GBONEDRV U	\$2,145	Each	54%	\$987	Other	A
DA47210001BU	DA47210001BU	SYMMETRIX DMX	1000GB7.2K 986.58GBONEDRV U	\$3,005	Each	54%	\$1,382	Other	A
DA47210002B	DA47210002B	SYMMETRIX DMX	1000GB 7.2K 986.58GBMIRR	\$4,290	Each	54%	\$1,973	Other	A
DA47210002BU	DA47210002BU	SYMMETRIX DMX	1000GB 7.2K 986.58GBMIRR U	\$6,005	Each	54%	\$2,762	Other	A
DA47210004B	DA47210004B	SYMMETRIX DMX	1000GB 7.2K 2959.74GB3+1	\$8,590	Each	54%	\$3,947	Other	A
DA47210004BU	DA47210004BU	SYMMETRIX DMX	1000GB 7.2K 2959.74GB3+1 U	\$12,010	Each	54%	\$5,525	Other	A
DA47210008B	DA47210008B	SYMMETRIX DMX	1000GB 7.2K 6906.06GB7+1	\$17,160	Each	54%	\$7,894	Other	A
DA47210008BU	DA47210008BU	SYMMETRIX DMX	1000GB 7.2K 6906.06GB7+1 U	\$24,025	Each	54%	\$11,052	Other	A
DA4721000D8B	DA4721000D8B	SYMMETRIX DMX	1000GB 7.2K 5919.48GB 6+2	\$17,160	Each	54%	\$7,894	Other	A
DA4721000D8BU	DA4721000D8BU	SYMMETRIX DMX	1000GB 7.2K 5919.48GB 6+2 U	\$24,025	Each	54%	\$11,052	Other	A
DF2FL14616B	DF2FL14616B	SYMMETRIX DMX	146GB FLASH 2027.41GB 14+2	\$429,120	Each	54%	\$197,395	Other	A
DF2FL14616BU	DF2FL14616BU	SYMMETRIX DMX	146GB FLASH 2027.41GB 14+2 UPG	\$600,800	Each	54%	\$276,368	Other	A
DF2FL1461B	DF2FL1461B	SYMMETRIX DMX	146GB Flash Drive 144.8GB ONEDRV	\$26,820	Each	54%	\$12,337	Other	A
DF2FL1461BU	DF2FL1461BU	SYMMETRIX DMX	146GB Flash Drive 144.8GB ONEDRV UPG	\$37,550	Each	54%	\$17,273	Other	A
DF2FL1462B	DF2FL1462B	SYMMETRIX DMX	146GB FLASH 144.8GB MIRR	\$53,640	Each	54%	\$24,674	Other	A
DF2FL1462BU	DF2FL1462BU	SYMMETRIX DMX	146GB FLASH 144.8GB MIRR UPG	\$75,100	Each	54%	\$34,546	Other	A
DF2FL1464B	DF2FL1464B	SYMMETRIX DMX	146GB Flash Drive 434.4GB 3+1	\$107,280	Each	54%	\$49,349	Other	A
DF2FL1464BU	DF2FL1464BU	SYMMETRIX DMX	146GB Flash Drive 434.4GB 3+1 UPG	\$150,200	Each	54%	\$69,092	Other	A
DF2FL1468B	DF2FL1468B	SYMMETRIX DMX	146GB Flash Drive 1013.7GB 7+1	\$214,560	Each	54%	\$98,698	Other	A
DF2FL1468BU	DF2FL1468BU	SYMMETRIX DMX	146GB Flash Drive 1013.7GB 7+1 UPG	\$300,400	Each	54%	\$138,184	Other	A
DF2FL146D8B	DF2FL146D8B	SYMMETRIX DMX	146GB FLASH 868.89GB 6+2	\$214,560	Each	54%	\$98,698	Other	A

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DF2FL146D8BU	DF2FL146D8BU	SYMMETRIX DMX	146GB FLASH 868.89GB 6+2 UPG	\$300,400	Each	54%		\$138,184	Other	A	
DF2FL7316B	DF2FL7316B	SYMMETRIX DMX	73GB FLASH 1013.69GB 14+2	\$298,880	Each	54%		\$137,485	Other	A	
DF2FL7316BU	DF2FL7316BU	SYMMETRIX DMX	73GB FLASH 1013.69GB 14+2 UPG	\$418,400	Each	54%		\$192,464	Other	A	
DF2FL731B	DF2FL731B	SYMMETRIX DMX	73GB Flash Drive 72.4GB ONE DRV	\$18,680	Each	54%		\$8,593	Other	A	
DF2FL731BU	DF2FL731BU	SYMMETRIX DMX	73GB Flash Drive 72.4GB ONE DRV UPG	\$26,150	Each	54%		\$12,029	Other	A	
DF2FL732B	DF2FL732B	SYMMETRIX DMX	73GB FLASH 72.4GB MIRR	\$37,360	Each	54%		\$17,186	Other	A	
DF2FL732BU	DF2FL732BU	SYMMETRIX DMX	73GB FLASH 72.4GB MIRR UPG	\$52,300	Each	54%		\$24,058	Other	A	
DF2FL734B	DF2FL734B	SYMMETRIX DMX	73GB Flash Drive 217.2GB 3+1	\$74,720	Each	54%		\$34,371	Other	A	
DF2FL734BU	DF2FL734BU	SYMMETRIX DMX	73GB Flash Drive 217.2GB 3+1 UPG	\$104,600	Each	54%		\$48,116	Other	A	
DF2FL738B	DF2FL738B	SYMMETRIX DMX	73GB Flash Drive 506.8GB 7+1	\$149,440	Each	54%		\$68,742	Other	A	
DF2FL738BU	DF2FL738BU	SYMMETRIX DMX	73GB Flash Drive 506.8GB 7+1 UPG	\$209,200	Each	54%		\$96,232	Other	A	
DF2FL73D8B	DF2FL73D8B	SYMMETRIX DMX	73GB FLASH 434.44GB 6+2	\$149,440	Each	54%		\$68,742	Other	A	
DF2FL73D8BU	DF2FL73D8BU	SYMMETRIX DMX	73GB FLASH 434.44GB 6+2 UPG	\$209,200	Each	54%		\$96,232	Other	A	
DF41030016B	DF41030016B	SYMMETRIX DMX	300GB 10K 4142.78GB 14+2	\$32,880	Each	54%		\$15,125	Other	A	
DF41030016BU	DF41030016BU	SYMMETRIX DMX	300GB 10K 4142.78GB 14+2 U	\$46,030	Each	54%		\$21,174	Other	A	
DF41030016C	DF41030016C	SYMMETRIX DMX	300GB 10K 4094.52 14+2 for IBM-i (AS400)	\$32,880	Each	54%		\$15,125	Other	A	
DF41030016CU	DF41030016CU	SYMMETRIX DMX	300GB 10K 4094.5GB 14+2 IBM-i(AS400) UG	\$46,030	Each	54%		\$21,174	Other	A	
DF4103001B	DF4103001B	SYMMETRIX DMX	300GB10K 295.91GBONEDRV	\$2,055	Each	54%		\$945	Other	A	
DF4103001BU	DF4103001BU	SYMMETRIX DMX	300GB10K 295.91GBONEDRV U	\$2,875	Each	54%		\$1,323	Other	A	
DF4103001C	DF4103001C	SYMMETRIX DMX	300GB10K 292.4GBONEDRV IBM-i (AS400)	\$2,055	Each	54%		\$945	Other	A	
DF4103001CU	DF4103001CU	SYMMETRIX DMX	300GB10K 292.4GBONEDRV IBM-i (AS400)UG	\$2,875	Each	54%		\$1,323	Other	A	
DF4103002B	DF4103002B	SYMMETRIX DMX	300GB 10K 295.91GBMIRR	\$4,110	Each	54%		\$1,891	Other	A	
DF4103002BU	DF4103002BU	SYMMETRIX DMX	300GB 10K 295.91GBMIRR U	\$5,755	Each	54%		\$2,647	Other	A	
DF4103002C	DF4103002C	SYMMETRIX DMX	300GB 10K 292.46GBMIRR for IBM-i (AS400)	\$4,110	Each	54%		\$1,891	Other	A	
DF4103002CU	DF4103002CU	SYMMETRIX DMX	300GB 10K 292.46GBMIRR IBM-i (AS400) UG	\$5,755	Each	54%		\$2,647	Other	A	
DF4103004B	DF4103004B	SYMMETRIX DMX	300GB 10K 887.73GB3+1	\$8,220	Each	54%		\$3,781	Other	A	
DF4103004BU	DF4103004BU	SYMMETRIX DMX	300GB 10K 887.73GB3+1 U	\$11,510	Each	54%		\$5,295	Other	A	
DF4103004C	DF4103004C	SYMMETRIX DMX	300GB 10K 877.39GB3+1 for IBM-i (AS400)	\$8,220	Each	54%		\$3,781	Other	A	
DF4103004CU	DF4103004CU	SYMMETRIX DMX	300GB 10K 877.4GB3+1 IBM-i (AS400) UG	\$11,510	Each	54%		\$5,295	Other	A	
DF4103008B	DF4103008B	SYMMETRIX DMX	300GB 10K 2071.39GB7+1	\$16,440	Each	54%		\$7,562	Other	A	
DF4103008BU	DF4103008BU	SYMMETRIX DMX	300GB 10K 2071.39GB7+1 U	\$23,015	Each	54%		\$10,587	Other	A	
DF4103008C	DF4103008C	SYMMETRIX DMX	300GB 10K 2047.28GB7+1 for IBM-i (AS400)	\$16,440	Each	54%		\$7,562	Other	A	
DF4103008CU	DF4103008CU	SYMMETRIX DMX	300GB 10K 2047.3GB 7+1 IBM-i (AS400) UG	\$23,015	Each	54%		\$10,587	Other	A	
DF4103008B	DF4103008B	SYMMETRIX DMX	300GB 10K 1775.47GB 6+2	\$16,440	Each	54%		\$7,562	Other	A	
DF4103008BU	DF4103008BU	SYMMETRIX DMX	300GB 10K 1775.47GB 6+2 U	\$23,015	Each	54%		\$10,587	Other	A	
DF4103008C	DF4103008C	SYMMETRIX DMX	300GB 10K 1754.79 6+2 for IBM-i (AS400)	\$16,440	Each	54%		\$7,562	Other	A	
DF4103008CU	DF4103008CU	SYMMETRIX DMX	300GB 10K 1754.8GB 6+2 IBM-i (AS400) UG	\$23,015	Each	54%		\$10,587	Other	A	
DF41040016B	DF41040016B	SYMMETRIX DMX	400GB 10K 5523.71GB 14+2	\$0	Each	54%		\$0	Other	A	
DF41040016BU	DF41040016BU	SYMMETRIX DMX	400GB 10K 5523.71GB 14+2 U	\$79,185	Each	54%		\$36,425	Other	A	
DF41040016C	DF41040016C	SYMMETRIX DMX	400GB 10K 5595.5GB14+2 IBM-i(AS400)	\$0	Each	54%		\$0	Other	A	
DF41040016CU	DF41040016CU	SYMMETRIX DMX	400GB 10K 5595.5GB14+2 IBM-i(AS400) UG	\$79,185	Each	54%		\$36,425	Other	A	
DF4104001B	DF4104001B	SYMMETRIX DMX	400GB10K 394.55GBONEDRV	\$0	Each	54%		\$0	Other	A	
DF4104001BU	DF4104001BU	SYMMETRIX DMX	400GB10K 394.55GBONEDRV U	\$4,950	Each	54%		\$2,277	Other	A	
DF4104001C	DF4104001C	SYMMETRIX DMX	400GB10K 399.68GBONEDRV IBM-i(AS400)	\$0	Each	54%		\$0	Other	A	
DF4104001CU	DF4104001CU	SYMMETRIX DMX	400GB10K 399.68GBONEDRV IBM-i(AS400) UG	\$4,950	Each	54%		\$2,277	Other	A	
DF4104002B	DF4104002B	SYMMETRIX DMX	400GB 10K 394.55GBMIRR	\$0	Each	54%		\$0	Other	A	
DF4104002BU	DF4104002BU	SYMMETRIX DMX	400GB 10K 394.55GBMIRR U	\$9,900	Each	54%		\$4,554	Other	A	
DF4104002C	DF4104002C	SYMMETRIX DMX	400GB 10K 399.68GBMIRR for IBM-i (AS400)	\$0	Each	54%		\$0	Other	A	
DF4104002CU	DF4104002CU	SYMMETRIX DMX	400GB 10K 399.68GBMIRR IBM-i(AS400) UG	\$9,900	Each	54%		\$4,554	Other	A	
DF4104004B	DF4104004B	SYMMETRIX DMX	400GB 10K 1183.65GB3+1	\$0	Each	54%		\$0	Other	A	
DF4104004BU	DF4104004BU	SYMMETRIX DMX	400GB 10K 1183.65GB3+1 U	\$19,795	Each	54%		\$9,106	Other	A	
DF4104004C	DF4104004C	SYMMETRIX DMX	400GB 10K 1199.05GB3+1 for IBM-i (AS400)	\$0	Each	54%		\$0	Other	A	
DF4104004CU	DF4104004CU	SYMMETRIX DMX	400GB 10K 1199.05GB3+1 IBM-i(AS400) UG	\$19,795	Each	54%		\$9,106	Other	A	
DF4104008B	DF4104008B	SYMMETRIX DMX	400GB 10K 2761.86GB7+1	\$0	Each	54%		\$0	Other	A	
DF4104008BU	DF4104008BU	SYMMETRIX DMX	400GB 10K 2761.86GB7+1 U	\$39,590	Each	54%		\$18,211	Other	A	
DF4104008C	DF4104008C	SYMMETRIX DMX	400GB 10K 2797.77GB7+1 for IBM-i (AS400)	\$0	Each	54%		\$0	Other	A	
DF4104008CU	DF4104008CU	SYMMETRIX DMX	400GB 10K 2797.77GB7+1 IBM-i(AS400) UG	\$39,590	Each	54%		\$18,211	Other	A	
DF4104008B	DF4104008B	SYMMETRIX DMX	400GB 10K 2367.31GB 6+2	\$0	Each	54%		\$0	Other	A	
DF4104008BU	DF4104008BU	SYMMETRIX DMX	400GB 10K 2367.31GB 6+2 U	\$39,590	Each	54%		\$18,211	Other	A	
DF4104008C	DF4104008C	SYMMETRIX DMX	400GB 10K 2398.09GB6+2 IBM-i(AS400)	\$0	Each	54%		\$0	Other	A	
DF4104008CU	DF4104008CU	SYMMETRIX DMX	400GB 10K 2398.09GB6+2 IBM-i(AS400) UG	\$39,590	Each	54%		\$18,211	Other	A	
DF41045016B	DF41045016B	SYMMETRIX DMX	450GB 10K 6294.90GB 14+2	\$44,960	Each	54%		\$20,682	Other	A	
DF41045016BU	DF41045016BU	SYMMETRIX DMX	450GB 10K 6294.90GB 14+2 UPG	\$62,945	Each	54%		\$28,955	Other	A	
DF41045016C	DF41045016C	SYMMETRIX DMX	450GB 10K 6141.8GB14+2 IBM-i(AS400)	\$44,960	Each	54%		\$20,682	Other	A	
DF41045016CU	DF41045016CU	SYMMETRIX DMX	450GB 10K 6141.8GB14+2 IBM-i(AS400) UG	\$62,945	Each	54%		\$28,955	Other	A	
DF4104501B	DF4104501B	SYMMETRIX DMX	450GB 10K 449.64GB ONEDRV	\$2,810	Each	54%		\$1,293	Other	A	
DF4104501BU	DF4104501BU	SYMMETRIX DMX	450GB 10K 449.64GB GB ONEDRV UPG	\$3,935	Each	54%		\$1,810	Other	A	
DF4104501C	DF4104501C	SYMMETRIX DMX	450GB 10K 438.7GBONEDRV IBM-i(AS400)	\$2,810	Each	54%		\$1,293	Other	A	
DF4104501CU	DF4104501CU	SYMMETRIX DMX	450GB 10K 438.7GBONEDRV IBM-i(AS400) UG	\$3,935	Each	54%		\$1,810	Other	A	
DF4104502B	DF4104502B	SYMMETRIX DMX	450GB 10K 449.64GB MIRR	\$5,620	Each	54%		\$2,585	Other	A	
DF4104502BU	DF4104502BU	SYMMETRIX DMX	450GB 10K 449.64GB MIRR UPG	\$7,870	Each	54%		\$3,620	Other	A	
DF4104502C	DF4104502C	SYMMETRIX DMX	450GB 10K 438.7GBMIRR IBM-i(AS400)	\$5,620	Each	54%		\$2,585	Other	A	
DF4104502CU	DF4104502CU	SYMMETRIX DMX	450GB 10K 438.7GBMIRR IBM-i(AS400) UG	\$7,870	Each	54%		\$3,620	Other	A	
DF4104504B	DF4104504B	SYMMETRIX DMX	450GB 10K 1348.93GB 3+1	\$11,240	Each	54%		\$5,170	Other	A	
DF4104504BU	DF4104504BU	SYMMETRIX DMX	450GB 10K 1348.93GB 3+1 UPG	\$15,735	Each	54%		\$7,238	Other	A	
DF4104504C	DF4104504C	SYMMETRIX DMX	450GB 10K 1316.1GB3+1 IBM-i(AS400)	\$11,240	Each	54%		\$5,170	Other	A	
DF4104504CU	DF4104504CU	SYMMETRIX DMX	450GB 10K 1316.1GB3+1 IBM-i(AS400) UG	\$15,735	Each	54%		\$7,238	Other	A	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) use drop-down	
DF4104508B	DF4104508B	SYMMETRIX DMX	450GB 10K 3147.48GB 7+1	\$22,480	Each	54%		\$10,341	Other	A
DF4104508BU	DF4104508BU	SYMMETRIX DMX	450GB 10K 3147.48GB 7+1 UPG	\$31,470	Each	54%		\$14,476	Other	A
DF4104508C	DF4104508C	SYMMETRIX DMX	450GB 10K 3070.9GB7+1 IBM-(AS400)	\$22,480	Each	54%		\$10,341	Other	A
DF4104508CU	DF4104508CU	SYMMETRIX DMX	450GB 10K 3070.9GB7+1 IBM-(AS400) UG	\$31,470	Each	54%		\$14,476	Other	A
DF4104508B8	DF4104508B8	SYMMETRIX DMX	450GB 10K 2697.84GB 6+2	\$22,480	Each	54%		\$10,341	Other	A
DF4104508B8U	DF4104508B8U	SYMMETRIX DMX	450GB 10K 2697.84GB 6+2 UPG	\$31,470	Each	54%		\$14,476	Other	A
DF4104508B8C	DF4104508B8C	SYMMETRIX DMX	450GB 10K 2632.2GB6+2 IBM-(AS400)	\$22,480	Each	54%		\$10,341	Other	A
DF4104508B8CU	DF4104508B8CU	SYMMETRIX DMX	450GB 10K 2632.2GB6+2 IBM-(AS400) UG	\$31,470	Each	54%		\$14,476	Other	A
DF41060016B	DF41060016B	SYMMETRIX DMX	600GB 10K 8393.28GB 14+2	\$57,120	Each	54%		\$26,275	Other	A
DF41060016BU	DF41060016BU	SYMMETRIX DMX	600GB 10K 8393.28GB 14+2 UPG	\$79,970	Each	54%		\$36,786	Other	A
DF41060016C	DF41060016C	SYMMETRIX DMX	600GB 10K 8188.6GB14+2 IBM-(AS400)	\$57,120	Each	54%		\$26,275	Other	A
DF41060016CU	DF41060016CU	SYMMETRIX DMX	600GB 10K 8188.6GB14+2 IBM-(AS400) UG	\$79,970	Each	54%		\$36,786	Other	A
DF4106001B	DF4106001B	SYMMETRIX DMX	600GB10K 599.52GB ONEDRV	\$3,570	Each	54%		\$1,642	Other	A
DF4106001BU	DF4106001BU	SYMMETRIX DMX	600GB10K 599.52GB ONEDRV UPG	\$5,000	Each	54%		\$2,300	Other	A
DF4106001C	DF4106001C	SYMMETRIX DMX	600GB10K 584.9GB ONEDRV IBM-(AS400)	\$3,570	Each	54%		\$1,642	Other	A
DF4106001CU	DF4106001CU	SYMMETRIX DMX	600GB10K 584.9GB ONEDRV IBM-(AS400) UG	\$5,000	Each	54%		\$2,300	Other	A
DF4106002B	DF4106002B	SYMMETRIX DMX	600GB10K 599.52GB MIRR	\$7,140	Each	54%		\$3,284	Other	A
DF4106002BU	DF4106002BU	SYMMETRIX DMX	600GB10K 599.52GB MIRR UPG	\$9,995	Each	54%		\$4,598	Other	A
DF4106002C	DF4106002C	SYMMETRIX DMX	600GB 10K 584.9GBMIR IBM-(AS400)	\$7,140	Each	54%		\$3,284	Other	A
DF4106002CU	DF4106002CU	SYMMETRIX DMX	600GB 10K 584.9GBMIR IBM-(AS400) UG	\$9,995	Each	54%		\$4,598	Other	A
DF4106004B	DF4106004B	SYMMETRIX DMX	600GB 10K 1798.56GB 3+1	\$14,280	Each	54%		\$6,569	Other	A
DF4106004BU	DF4106004BU	SYMMETRIX DMX	600GB 10K 1798.56GB 3+1 UPG	\$19,990	Each	54%		\$9,195	Other	A
DF4106004C	DF4106004C	SYMMETRIX DMX	600GB 10K 1754.7GB3+1 IBM-(AS400)	\$14,280	Each	54%		\$6,569	Other	A
DF4106004CU	DF4106004CU	SYMMETRIX DMX	600GB 10K 1754.7GB3+1 IBM-(AS400) UG	\$19,990	Each	54%		\$9,195	Other	A
DF4106008B	DF4106008B	SYMMETRIX DMX	600GB 10K 4196.64GB 7+1	\$28,560	Each	54%		\$13,138	Other	A
DF4106008BU	DF4106008BU	SYMMETRIX DMX	600GB 10K 4196.64GB 7+1 UPG	\$39,985	Each	54%		\$18,393	Other	A
DF4106008C	DF4106008C	SYMMETRIX DMX	600GB 10K 4094.3GB7+1 IBM-(AS400)	\$28,560	Each	54%		\$13,138	Other	A
DF4106008CU	DF4106008CU	SYMMETRIX DMX	600GB 10K 4094.3GB7+1 IBM-(AS400) UG	\$39,985	Each	54%		\$18,393	Other	A
DF4106008B8	DF4106008B8	SYMMETRIX DMX	600GB 10K 3597.12GB 6+2	\$28,560	Each	54%		\$13,138	Other	A
DF4106008B8U	DF4106008B8U	SYMMETRIX DMX	600GB 10K 3597.12GB 6+2 UPG	\$39,985	Each	54%		\$18,393	Other	A
DF4106008B8C	DF4106008B8C	SYMMETRIX DMX	600GB 10K 3509.4GB6+2 IBM-(AS400)	\$28,560	Each	54%		\$13,138	Other	A
DF4106008B8CU	DF4106008B8CU	SYMMETRIX DMX	600GB 10K 3509.4GB6+2 IBM-(AS400) UG	\$39,985	Each	54%		\$18,393	Other	A
DF41545016B	DF41545016B	SYMMETRIX DMX	450GB 15K 6295.01GB 14+2	\$52,160	Each	54%		\$23,994	Other	A
DF41545016BU	DF41545016BU	SYMMETRIX DMX	450GB 15K 6295.01GB 14+2 UPG	\$73,025	Each	54%		\$33,592	Other	A
DF41545016C	DF41545016C	SYMMETRIX DMX	450GB 15K 6141.8GB14+2 IBM-(AS400)	\$52,160	Each	54%		\$23,994	Other	A
DF41545016CU	DF41545016CU	SYMMETRIX DMX	450GB 15K 6141.8GB14+2 IBM-(AS400) UG	\$73,025	Each	54%		\$33,592	Other	A
DF4154501B	DF4154501B	SYMMETRIX DMX	450GB15K 449.64GB ONEDRV	\$3,260	Each	54%		\$1,500	Other	A
DF4154501BU	DF4154501BU	SYMMETRIX DMX	450GB15K 449.64GBONEDRV UPG	\$4,565	Each	54%		\$2,100	Other	A
DF4154501C	DF4154501C	SYMMETRIX DMX	450GB15K 438.7GBONEDRV IBM-(AS400)	\$3,260	Each	54%		\$1,500	Other	A
DF4154501CU	DF4154501CU	SYMMETRIX DMX	450GB15K 438.7GBONEDRV IBM-(AS400) UG	\$4,565	Each	54%		\$2,100	Other	A
DF4154502B	DF4154502B	SYMMETRIX DMX	450GB15K 449.64GB MIRR	\$6,520	Each	54%		\$2,999	Other	A
DF4154502BU	DF4154502BU	SYMMETRIX DMX	450GB15K 449.64GB MIRR UPG	\$9,130	Each	54%		\$4,200	Other	A
DF4154502C	DF4154502C	SYMMETRIX DMX	450GB 15K 438.7GBMIR IBM-(AS400)	\$6,520	Each	54%		\$2,999	Other	A
DF4154502CU	DF4154502CU	SYMMETRIX DMX	450GB 15K 438.7GBMIR IBM-(AS400) UG	\$9,130	Each	54%		\$4,200	Other	A
DF4154504B	DF4154504B	SYMMETRIX DMX	450GB 15K 1348.93GB 3+1	\$13,040	Each	54%		\$5,998	Other	A
DF4154504BU	DF4154504BU	SYMMETRIX DMX	450GB 15K 1348.93GB 3+1 UPG	\$18,255	Each	54%		\$8,397	Other	A
DF4154504C	DF4154504C	SYMMETRIX DMX	450GB 15K 1316.1GB3+1 IBM-(AS400)	\$13,040	Each	54%		\$5,998	Other	A
DF4154504CU	DF4154504CU	SYMMETRIX DMX	450GB 15K 1316.1GB3+1 IBM-(AS400) UG	\$18,255	Each	54%		\$8,397	Other	A
DF4154508B	DF4154508B	SYMMETRIX DMX	450GB 15K 3147.50GB 7+1	\$26,080	Each	54%		\$11,997	Other	A
DF4154508BU	DF4154508BU	SYMMETRIX DMX	450GB 15K 3147.50GB 7+1 UPG	\$36,510	Each	54%		\$16,795	Other	A
DF4154508C	DF4154508C	SYMMETRIX DMX	450GB 15K 3070.9GB7+1 IBM-(AS400)	\$26,080	Each	54%		\$11,997	Other	A
DF4154508CU	DF4154508CU	SYMMETRIX DMX	450GB 15K 3070.9GB7+1 IBM-(AS400) UG	\$36,510	Each	54%		\$16,795	Other	A
DF4154508B8	DF4154508B8	SYMMETRIX DMX	450GB 15K 2697.86GB 6+2	\$26,080	Each	54%		\$11,997	Other	A
DF4154508B8U	DF4154508B8U	SYMMETRIX DMX	450GB 15K 2697.86GB 6+2 UPG	\$36,510	Each	54%		\$16,795	Other	A
DF4154508B8C	DF4154508B8C	SYMMETRIX DMX	450GB 15K 2632.2GB6+2 IBM-(AS400)	\$26,080	Each	54%		\$11,997	Other	A
DF4154508B8CU	DF4154508B8CU	SYMMETRIX DMX	450GB 15K 2632.2GB6+2 IBM-(AS400) UG	\$36,510	Each	54%		\$16,795	Other	A
DF41560016B	DF41560016B	SYMMETRIX DMX	600GB 15K 8393.28GB 14+2	\$64,400	Each	54%		\$29,624	Other	A
DF41560016BU	DF41560016BU	SYMMETRIX DMX	600GB 15K 8393.28GB 14+2 UPG	\$90,160	Each	54%		\$41,474	Other	A
DF41560016C	DF41560016C	SYMMETRIX DMX	600GB 15K 8188.6GB 14+2 IBM-(AS400)	\$64,400	Each	54%		\$29,624	Other	A
DF41560016CU	DF41560016CU	SYMMETRIX DMX	600GB 15K 8188.6GB 14+2 IBM-(AS400) UG	\$90,160	Each	54%		\$41,474	Other	A
DF4156001B	DF4156001B	SYMMETRIX DMX	600GB 15K 591.8GB ONE DRV	\$4,025	Each	54%		\$1,852	Other	A
DF4156001BU	DF4156001BU	SYMMETRIX DMX	600GB 15K 591.8GB ONE DRV UPG	\$5,635	Each	54%		\$2,592	Other	A
DF4156001C	DF4156001C	SYMMETRIX DMX	600GB 15K 584.9GB ONEDRV IBM-(AS400)	\$4,025	Each	54%		\$1,852	Other	A
DF4156001CU	DF4156001CU	SYMMETRIX DMX	600GB 15K 584.9GB ONEDRV IBM-(AS400) UG	\$5,635	Each	54%		\$2,592	Other	A
DF4156002B	DF4156002B	SYMMETRIX DMX	600GB 15K 599.52GB MIRR	\$8,050	Each	54%		\$3,703	Other	A
DF4156002BU	DF4156002BU	SYMMETRIX DMX	600GB 15K 599.52GB MIRR UPG	\$11,270	Each	54%		\$5,184	Other	A
DF4156002C	DF4156002C	SYMMETRIX DMX	600GB 15K 584.9GB MIR IBM-(AS400)	\$8,050	Each	54%		\$3,703	Other	A
DF4156002CU	DF4156002CU	SYMMETRIX DMX	600GB 15K 584.9GB MIR IBM-(AS400) UG	\$11,270	Each	54%		\$5,184	Other	A
DF4156004B	DF4156004B	SYMMETRIX DMX	600GB 15K 1798.56GB 3+1	\$16,100	Each	54%		\$7,406	Other	A
DF4156004BU	DF4156004BU	SYMMETRIX DMX	600GB 15K 1798.56GB 3+1 UPG	\$22,540	Each	54%		\$10,368	Other	A
DF4156004C	DF4156004C	SYMMETRIX DMX	600GB 15K 1754.7GB3+1 IBM-(AS400)	\$16,100	Each	54%		\$7,406	Other	A
DF4156004CU	DF4156004CU	SYMMETRIX DMX	600GB 15K 1754.7GB3+1 IBM-(AS400) UG	\$22,540	Each	54%		\$10,368	Other	A
DF4156008B	DF4156008B	SYMMETRIX DMX	600GB 15K 4196.64GB 7+1	\$32,200	Each	54%		\$14,812	Other	A
DF4156008BU	DF4156008BU	SYMMETRIX DMX	600GB 15K 4196.64GB 7+1 UPG	\$45,080	Each	54%		\$20,737	Other	A
DF4156008C	DF4156008C	SYMMETRIX DMX	600GB 15K 4094.3GB7+1 IBM-(AS400)	\$32,200	Each	54%		\$14,812	Other	A
DF4156008CU	DF4156008CU	SYMMETRIX DMX	600GB 15K 4094.3GB7+1 IBM-(AS400) UG	\$45,080	Each	54%		\$20,737	Other	A
DF4156008B8	DF4156008B8	SYMMETRIX DMX	600GB 15K 3597.12GB 6+2	\$32,200	Each	54%		\$14,812	Other	A

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
DF415600D8BU	DF415600D8BU	SYMMETRIX DMX	600GB 15K 3597.12GB 6+2 UPG	\$45,080	Each	54%		\$20,737	Other	A
DF415600D8C	DF415600D8C	SYMMETRIX DMX	600GB 15K 3509.4GB+2 IBM-I(AS400)	\$32,200	Each	54%		\$14,812	Other	A
DF415600D8CU	DF415600D8CU	SYMMETRIX DMX	600GB 15K 3509.4GB+2 IBM-I(AS400) UG	\$45,080	Each	54%		\$20,737	Other	A
DF4120016B	DF4120016B	SYMMETRIX DMX	200GB FLASH 2800.0GB 14+2	\$317,760	Each	54%		\$146,170	Other	A
DF4120016BU	DF4120016BU	SYMMETRIX DMX	200GB FLASH 2800.0GB 14+2 UPG	\$444,865	Each	54%		\$204,638	Other	A
DF4120016C	DF4120016C	SYMMETRIX DMX	200GB FLASH 2800GB 14+2 IBM-I (AS400)	\$317,760	Each	54%		\$146,170	Other	A
DF4120016CU	DF4120016CU	SYMMETRIX DMX	200GB FLASH 2800GB 14+2 IBM-I (AS400) UG	\$444,865	Each	54%		\$204,638	Other	A
DF412001B	DF412001B	SYMMETRIX DMX	200GB FLASH 200.0GB ONEDRV	\$19,860	Each	54%		\$9,136	Other	A
DF412001BU	DF412001BU	SYMMETRIX DMX	200GB FLASH 200.0GB ONEDRV UPG	\$27,805	Each	54%		\$12,790	Other	A
DF412001C	DF412001C	SYMMETRIX DMX	200GB FLASH 200GBONEDRV IBM-I (AS400)	\$19,860	Each	54%		\$9,136	Other	A
DF412001CU	DF412001CU	SYMMETRIX DMX	200GB FLASH 200GBONEDRV IBM-I (AS400) UG	\$27,805	Each	54%		\$12,790	Other	A
DF412002B	DF412002B	SYMMETRIX DMX	200GB FLASH 400.0GB MIRR	\$39,720	Each	54%		\$18,271	Other	A
DF412002BU	DF412002BU	SYMMETRIX DMX	200GB FLASH 400.0GB MIRR UPG	\$55,610	Each	54%		\$25,581	Other	A
DF412002C	DF412002C	SYMMETRIX DMX	200GB FLASH 400GB MIR IBM-I (AS400)	\$39,720	Each	54%		\$18,271	Other	A
DF412002CU	DF412002CU	SYMMETRIX DMX	200GB FLASH 400GB MIR IBM-I (AS400) UG	\$55,610	Each	54%		\$25,581	Other	A
DF412004B	DF412004B	SYMMETRIX DMX	200GB FLASH 600.0GB 3+1	\$79,440	Each	54%		\$36,542	Other	A
DF412004BU	DF412004BU	SYMMETRIX DMX	200GB FLASH 600.0GB 3+1 UPG	\$111,215	Each	54%		\$51,159	Other	A
DF412004C	DF412004C	SYMMETRIX DMX	200GB FLASH 600GB 3+1 IBM-I (AS400)	\$79,440	Each	54%		\$36,542	Other	A
DF412004CU	DF412004CU	SYMMETRIX DMX	200GB FLASH 600GB 3+1 IBM-I (AS400) UG	\$111,215	Each	54%		\$51,159	Other	A
DF412008B	DF412008B	SYMMETRIX DMX	200GB FLASH 1400.0GB 7+1	\$158,880	Each	54%		\$73,085	Other	A
DF412008BU	DF412008BU	SYMMETRIX DMX	200GB FLASH 1400.0GB 7+1 UPG	\$222,430	Each	54%		\$102,318	Other	A
DF412008C	DF412008C	SYMMETRIX DMX	200GB FLASH 1400GB 7+1 IBM-I (AS400)	\$158,880	Each	54%		\$73,085	Other	A
DF412008CU	DF412008CU	SYMMETRIX DMX	200GB FLASH 1400.0GB7+1 IBM-I (AS400) UG	\$222,430	Each	54%		\$102,318	Other	A
DF412008B	DF412008B	SYMMETRIX DMX	200GB FLASH 1200.0GB 6+2	\$158,880	Each	54%		\$73,085	Other	A
DF412008BU	DF412008BU	SYMMETRIX DMX	200GB FLASH 1200.0GB 6+2 UPG	\$222,430	Each	54%		\$102,318	Other	A
DF412008C	DF412008C	SYMMETRIX DMX	200GB FLASH 1200GB 6+2 IBM-I (AS400)	\$158,880	Each	54%		\$73,085	Other	A
DF412008CU	DF412008CU	SYMMETRIX DMX	200GB FLASH 1200GB 6+2 IBM-I (AS400) UG	\$222,430	Each	54%		\$102,318	Other	A
DF4140016B	DF4140016B	SYMMETRIX DMX	400GB FLASH 5599.8GB 14+2	\$572,160	Each	54%		\$263,194	Other	A
DF4140016BU	DF4140016BU	SYMMETRIX DMX	400GB FLASH 5599.8GB 14+2 UPG	\$801,025	Each	54%		\$368,472	Other	A
DF4140016C	DF4140016C	SYMMETRIX DMX	400GB FLASH 5541.2GB14+2 IBM-I(AS400)	\$572,160	Each	54%		\$263,194	Other	A
DF4140016CU	DF4140016CU	SYMMETRIX DMX	400GB FLASH 5541.2GB14+2 IBM-I(AS400)UG	\$801,025	Each	54%		\$368,472	Other	A
DF414001B	DF414001B	SYMMETRIX DMX	400GB FLASH 399.9GB ONEDRV	\$35,760	Each	54%		\$16,450	Other	A
DF414001BU	DF414001BU	SYMMETRIX DMX	400GB FLASH 399.9GB ONEDRV UPG	\$50,065	Each	54%		\$23,030	Other	A
DF414001C	DF414001C	SYMMETRIX DMX	400GB FLASH 395.8GBONEDRV IBM-I(AS400)	\$35,760	Each	54%		\$16,450	Other	A
DF414001CU	DF414001CU	SYMMETRIX DMX	400GB FLASH 395.8GBONEDRV IBM-I(AS400)UG	\$50,065	Each	54%		\$23,030	Other	A
DF414002B	DF414002B	SYMMETRIX DMX	400GB FLASH 799.9GB MIRR	\$71,520	Each	54%		\$32,899	Other	A
DF414002BU	DF414002BU	SYMMETRIX DMX	400GB FLASH 799.9GB MIRR UPG	\$100,130	Each	54%		\$46,060	Other	A
DF414002C	DF414002C	SYMMETRIX DMX	400GB FLASH 791.6GBMIR IBM-I(AS400)	\$71,520	Each	54%		\$32,899	Other	A
DF414002CU	DF414002CU	SYMMETRIX DMX	400GB FLASH 791.6GBMIR IBM-I(AS400) UG	\$100,130	Each	54%		\$46,060	Other	A
DF414004B	DF414004B	SYMMETRIX DMX	400GB FLASH 1199.9GB 3+1	\$143,040	Each	54%		\$65,798	Other	A
DF414004BU	DF414004BU	SYMMETRIX DMX	400GB FLASH 1199.9GB 3+1 UPG	\$200,255	Each	54%		\$92,117	Other	A
DF414004C	DF414004C	SYMMETRIX DMX	400GB FLASH 1187.4GB3+1 IBM-I(AS400)	\$143,040	Each	54%		\$65,798	Other	A
DF414004CU	DF414004CU	SYMMETRIX DMX	400GB FLASH 1187.4GB3+1 IBM-I(AS400) UG	\$200,255	Each	54%		\$92,117	Other	A
DF414008B	DF414008B	SYMMETRIX DMX	400GB FLASH 2799.9GB 7+1	\$286,080	Each	54%		\$131,597	Other	A
DF414008BU	DF414008BU	SYMMETRIX DMX	400GB FLASH 2799.9GB 7+1 UPG	\$400,510	Each	54%		\$184,235	Other	A
DF414008C	DF414008C	SYMMETRIX DMX	400GB FLASH 2770.6GB7+1 IBM-I(AS400)	\$286,080	Each	54%		\$131,597	Other	A
DF414008CU	DF414008CU	SYMMETRIX DMX	400GB FLASH 2770.6GB7+1 IBM-I(AS400) UG	\$400,510	Each	54%		\$184,235	Other	A
DF41400D8B	DF41400D8B	SYMMETRIX DMX	400GB FLASH 2399.9GB 6+2	\$286,080	Each	54%		\$131,597	Other	A
DF41400D8BU	DF41400D8BU	SYMMETRIX DMX	400GB FLASH 2399.9GB 6+2 UPG	\$400,510	Each	54%		\$184,235	Other	A
DF41400D8C	DF41400D8C	SYMMETRIX DMX	400GB FLASH 2374.8GB6+2 IBM-I(AS400)	\$286,080	Each	54%		\$131,597	Other	A
DF41400D8CU	DF41400D8CU	SYMMETRIX DMX	400GB FLASH 2374.8GB6+2 IBM-I(AS400) UG	\$400,510	Each	54%		\$184,235	Other	A
DMX-00004	DMX-00004	SYMMETRIX DMX	DMX FICON DIR 4 PT MM	\$0	Each	54%		\$0	Other	A
DMX-00004U	DMX-00004U	SYMMETRIX DMX	DMX FICON DIR 4PT MM UPG	\$0	Each	54%		\$0	Other	A
DMX-0004	DMX-0004	SYMMETRIX DMX	DMX FICON DIR 4 PT SM	\$0	Each	54%		\$0	Other	A
DMX-0004U	DMX-0004U	SYMMETRIX DMX	DMX FICON DIR 4 PT SM-U	\$0	Each	54%		\$0	Other	A
DMX-0013	DMX-0013	SYMMETRIX DMX	DMX MPD 1MGE 3SF	\$0	Each	54%		\$0	Other	A
DMX-0013U	DMX-0013U	SYMMETRIX DMX	DMX MPD 3SF 1MGE-U	\$0	Each	54%		\$0	Other	A
DMX-0020	DMX-0020	SYMMETRIX DMX	DMX GIGE DIR 2MGE	\$0	Each	54%		\$0	Other	A
DMX-0020U	DMX-0020U	SYMMETRIX DMX	DMX GIGE DIR 2MGE-U	\$0	Each	54%		\$0	Other	A
DMX-0022	DMX-0022	SYMMETRIX DMX	DMX MPD 2MGE 2SF	\$0	Each	54%		\$0	Other	A
DMX-0022U	DMX-0022U	SYMMETRIX DMX	DMX MPD 2SF 2MGE-U	\$0	Each	54%		\$0	Other	A
DMX-0040	DMX-0040	SYMMETRIX DMX	DMX GIGE DIR 4 PT MM	\$0	Each	54%		\$0	Other	A
DMX-0040U	DMX-0040U	SYMMETRIX DMX	DMX GIGE DIR 4 PT MM-U	\$0	Each	54%		\$0	Other	A
DMX1000	DMX1000	SYMMETRIX DMX	DMX HIGH PERF SBAY	\$0	Each	54%		\$0	Other	A
DMX1000-M2	DMX1000-M2	SYMMETRIX DMX	DMX-2 H PERF SINGL BAY	\$157,940	Each	54%		\$72,652	Other	A
DMX1000-P	DMX1000-P	SYMMETRIX DMX	DMX ULTRA PERF SBAY	\$0	Each	54%		\$0	Other	A
DMX1000-P2	DMX1000-P2	SYMMETRIX DMX	DMX-2 U PERF SINGL BAY	\$315,875	Each	54%		\$145,303	Other	A
DMX-1P-PWR	DMX-1P-PWR	SYMMETRIX DMX	SINGLE PHASE PWR CONV	\$0	Each	54%		\$0	Other	A
DMX2000	DMX2000	SYMMETRIX DMX	DMX HIGH PERF DBAY	\$0	Each	54%		\$0	Other	A
DMX2-00004	DMX2-00004	SYMMETRIX DMX	DMX2 FICON DIR 4PT MM	\$0	Each	54%		\$0	Other	A
DMX2-00004U	DMX2-00004U	SYMMETRIX DMX	DMX2 FICON DIR 4PT MM UPG	\$0	Each	54%		\$0	Other	A
DMX2000-3	DMX2000-3	SYMMETRIX DMX	DMX HIGH PERF DBAY 3PHASE	\$0	Each	54%		\$0	Other	A
DMX2-0004	DMX2-0004	SYMMETRIX DMX	DMX-2 FICON DIR 4SF	\$0	Each	54%		\$0	Other	A
DMX2-0004U	DMX2-0004U	SYMMETRIX DMX	DMX-2 FICON DIR 4SF UPG	\$0	Each	54%		\$0	Other	A
DMX2000-M2	DMX2000-M2	SYMMETRIX DMX	DMX-2 H PERF DBL BAY	\$277,900	Each	54%		\$127,834	Other	A
DMX2000-M2-3	DMX2000-M2-3	SYMMETRIX DMX	DMX-2 PERF DBL BAY 3-PH	\$277,900	Each	54%		\$127,834	Other	A
DMX2000-P	DMX2000-P	SYMMETRIX DMX	DMX ULTRA PERF DBAY	\$0	Each	54%		\$0	Other	A

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DMX2000-P2	DMX2000-P2	SYMMETRIX DMX	DMX-2 U PERF DBL BAY	\$555,800	Each	54%	\$255,668	Other	A
DMX2000-P2-3	DMX2000-P2-3	SYMMETRIX DMX	DMX-2 U PERF DBL BAY 3-PH	\$555,800	Each	54%	\$255,668	Other	A
DMX2000-P3	DMX2000-P3	SYMMETRIX DMX	DMX ULTRA PERF DBAY 3PHASE	\$0	Each	54%	\$0	Other	A
DMX2-0013	DMX2-0013	SYMMETRIX DMX	DMX-2 MPCD DIR 1MGE 3SF	\$0	Each	54%	\$0	Other	A
DMX2-0013U	DMX2-0013U	SYMMETRIX DMX	DMX-2 MPCD 1MGE 3SF UPG	\$0	Each	54%	\$0	Other	A
DMX2-0020	DMX2-0020	SYMMETRIX DMX	DMX-2 GIGE DIR 2MGE	\$0	Each	54%	\$0	Other	A
DMX2-0020U	DMX2-0020U	SYMMETRIX DMX	DMX-2 GIGE DIR 2MGE UPG	\$0	Each	54%	\$0	Other	A
DMX2-0022	DMX2-0022	SYMMETRIX DMX	DMX2-MPCD DIR 2MGE 2SF	\$0	Each	54%	\$0	Other	A
DMX2-0022U	DMX2-0022U	SYMMETRIX DMX	DMX-2 MPCD 2MGE 2SF UPG	\$0	Each	54%	\$0	Other	A
DMX2-0040	DMX2-0040	SYMMETRIX DMX	DMX2-GIGE DIR 4MGE	\$0	Each	54%	\$0	Other	A
DMX2-0040U	DMX2-0040U	SYMMETRIX DMX	DMX-2 GIGE DIR 4MGE UPG	\$0	Each	54%	\$0	Other	A
DMX21014616B	DMX21014616B	SYMMETRIX DMX	146GB 10K 2027.41GB 14+2	\$31,280	Each	54%	\$14,389	Other	A
DMX21014616BU	DMX21014616BU	SYMMETRIX DMX	146GB 10K 2027.41GB 14+2	\$43,790	Each	54%	\$20,143	Other	A
DMX21014616C	DMX21014616C	SYMMETRIX DMX	146GB 10K 2039.28GB 14+2 A4	\$31,280	Each	54%	\$14,389	Other	A
DMX21014616CU	DMX21014616CU	SYMMETRIX DMX	146GB 10K 2039.28GB 14+2 A4U	\$43,790	Each	54%	\$20,143	Other	A
DMX210146D8B	DMX210146D8B	SYMMETRIX DMX	146GB 10K 868.89GB 6+2	\$15,640	Each	54%	\$7,194	Other	A
DMX210146D8BU	DMX210146D8BU	SYMMETRIX DMX	146GB 10K 868.89GB 6+2 U	\$21,895	Each	54%	\$10,072	Other	A
DMX210146D8C	DMX210146D8C	SYMMETRIX DMX	146GB 10K 873.97GB 6+2 A4	\$15,640	Each	54%	\$7,194	Other	A
DMX210146D8CU	DMX210146D8CU	SYMMETRIX DMX	146GB 10K 873.97GB 6+2 A4U	\$21,895	Each	54%	\$10,072	Other	A
DMX21030016B	DMX21030016B	SYMMETRIX DMX	300GB 10K 4139.89GB 14+2	\$32,880	Each	54%	\$15,125	Other	A
DMX21030016BU	DMX21030016BU	SYMMETRIX DMX	300GB 10K 4139.89GB 14+2 U	\$46,030	Each	54%	\$21,174	Other	A
DMX21030016C	DMX21030016C	SYMMETRIX DMX	300GB 10K 4088.37 14+2 A4	\$32,880	Each	54%	\$15,125	Other	A
DMX21030016CU	DMX21030016CU	SYMMETRIX DMX	300GB 10K 4088.37 14+2 A4U	\$46,030	Each	54%	\$21,174	Other	A
DMX210300D8B	DMX210300D8B	SYMMETRIX DMX	300GB 10K 1774.24GB 6+2	\$16,440	Each	54%	\$7,562	Other	A
DMX210300D8BU	DMX210300D8BU	SYMMETRIX DMX	300GB 10K 1774.24GB 6+2 U	\$23,015	Each	54%	\$10,587	Other	A
DMX210300D8C	DMX210300D8C	SYMMETRIX DMX	300GB 10K 1752.16 6+2 A4	\$16,440	Each	54%	\$7,562	Other	A
DMX210300D8CU	DMX210300D8CU	SYMMETRIX DMX	300GB 10K 1752.16 6+2 A4U	\$23,015	Each	54%	\$10,587	Other	A
DMX2107316B	DMX2107316B	SYMMETRIX DMX	73GB 10K 1013.69GB 14+2	\$22,725	Each	54%	\$10,454	Other	A
DMX2107316BU	DMX2107316BU	SYMMETRIX DMX	73GB 10K 1013.69GB 14+2 U	\$31,815	Each	54%	\$14,635	Other	A
DMX2107316C	DMX2107316C	SYMMETRIX DMX	73GB 10K 1019.59GB 14+2 IBM-(AS400)	\$22,725	Each	54%	\$10,454	Other	A
DMX2107316CU	DMX2107316CU	SYMMETRIX DMX	73GB 10K 1019.59GB 14+2 A4U	\$31,815	Each	54%	\$14,635	Other	A
DMX21073D8B	DMX21073D8B	SYMMETRIX DMX	73GB 10K 434.44GB 6+2	\$11,360	Each	54%	\$5,226	Other	A
DMX21073D8BU	DMX21073D8BU	SYMMETRIX DMX	73GB 10K 434.44GB 6+2 U	\$15,905	Each	54%	\$7,316	Other	A
DMX21073D8C	DMX21073D8C	SYMMETRIX DMX	73GB 10K 436.96GB 6+2 for IBM-i (AS400)	\$11,360	Each	54%	\$5,226	Other	A
DMX21073D8CU	DMX21073D8CU	SYMMETRIX DMX	73GB 10K 436.96GB 6+2 A4U	\$15,905	Each	54%	\$7,316	Other	A
DMX21514616B	DMX21514616B	SYMMETRIX DMX	146GB 15K 2027.41GB 14+2	\$39,280	Each	54%	\$18,069	Other	A
DMX21514616BU	DMX21514616BU	SYMMETRIX DMX	146GB 15K 2027.41GB 14+2 U	\$54,990	Each	54%	\$25,295	Other	A
DMX21514616C	DMX21514616C	SYMMETRIX DMX	146GB 15K 2039.28GB 14+2 A4	\$39,280	Each	54%	\$18,069	Other	A
DMX21514616CU	DMX21514616CU	SYMMETRIX DMX	146GB 15K 2039.28GB 14+2 A4U	\$54,990	Each	54%	\$25,295	Other	A
DMX215146D8B	DMX215146D8B	SYMMETRIX DMX	146GB 15K 868.89GB 6+2	\$19,640	Each	54%	\$9,034	Other	A
DMX215146D8BU	DMX215146D8BU	SYMMETRIX DMX	146GB 15K 868.89GB 6+2 U	\$27,495	Each	54%	\$12,648	Other	A
DMX215146D8C	DMX215146D8C	SYMMETRIX DMX	146GB 15K 873.97GB 6+2 A4	\$19,640	Each	54%	\$9,034	Other	A
DMX215146D8CU	DMX215146D8CU	SYMMETRIX DMX	146GB 15K 873.97GB 6+2 A4U	\$27,495	Each	54%	\$12,648	Other	A
DMX21530016B	DMX21530016B	SYMMETRIX DMX	300GB 15K 4139.89GB 14+2	\$38,880	Each	54%	\$17,885	Other	A
DMX21530016BU	DMX21530016BU	SYMMETRIX DMX	300GB 15K 4139.89GB 14+2 U	\$54,430	Each	54%	\$25,038	Other	A
DMX21530016C	DMX21530016C	SYMMETRIX DMX	300GB 15K 4088.37 14+2 A4	\$38,880	Each	54%	\$17,885	Other	A
DMX21530016CU	DMX21530016CU	SYMMETRIX DMX	300GB 15K 4088.37 14+2 A4U	\$54,430	Each	54%	\$25,038	Other	A
DMX215300D8B	DMX215300D8B	SYMMETRIX DMX	300GB 15K 1774.24GB 6+2	\$19,440	Each	54%	\$8,942	Other	A
DMX215300D8BU	DMX215300D8BU	SYMMETRIX DMX	300GB 15K 1774.24GB 6+2 U	\$27,215	Each	54%	\$12,519	Other	A
DMX215300D8C	DMX215300D8C	SYMMETRIX DMX	300GB 15K 1752.16 6+2 A4	\$19,440	Each	54%	\$8,942	Other	A
DMX215300D8CU	DMX215300D8CU	SYMMETRIX DMX	300GB 15K 1752.16 6+2 A4U	\$27,215	Each	54%	\$12,519	Other	A
DMX2157316B	DMX2157316B	SYMMETRIX DMX	73GB 15K 1013.69GB 14+2	\$29,250	Each	54%	\$13,455	Other	A
DMX2157316BU	DMX2157316BU	SYMMETRIX DMX	73GB 15K 1013.69GB 14+2 U	\$40,950	Each	54%	\$18,837	Other	A
DMX2157316C	DMX2157316C	SYMMETRIX DMX	73GB 15K 1019.59GB 14+2 IBM-(AS400)	\$29,250	Each	54%	\$13,455	Other	A
DMX2157316CU	DMX2157316CU	SYMMETRIX DMX	73GB 15K 1019.59GB 14+2 A4U	\$40,950	Each	54%	\$18,837	Other	A
DMX21573D8B	DMX21573D8B	SYMMETRIX DMX	73GB 15K 434.44GB 6+2	\$14,625	Each	54%	\$6,728	Other	A
DMX21573D8BU	DMX21573D8BU	SYMMETRIX DMX	73GB 15K 434.44GB 6+2 U	\$20,475	Each	54%	\$9,419	Other	A
DMX21573D8C	DMX21573D8C	SYMMETRIX DMX	73GB 15K 436.96GB 6+2 for IBM-i (AS400)	\$14,625	Each	54%	\$6,728	Other	A
DMX21573D8CU	DMX21573D8CU	SYMMETRIX DMX	73GB 15K 436.96GB 6+2 A4U	\$20,475	Each	54%	\$9,419	Other	A
DMX2-2BE-CN	DMX2-2BE-CN	SYMMETRIX DMX	DMX-DMX-2 2BE DIR CONV	\$0	Each	54%	\$0	Other	A
DMX2-4BE-CN	DMX2-4BE-CN	SYMMETRIX DMX	DMX-DMX-2 4BE DIR CONV	\$0	Each	54%	\$0	Other	A
DMX27250016B	DMX27250016B	SYMMETRIX DMX	500GB 7.2K 8901.76GB 14+2	\$0	Each	54%	\$0	Other	A
DMX27250016BU	DMX27250016BU	SYMMETRIX DMX	500GB 7.2K 8901.76GB 14+2 U	\$57,680	Each	54%	\$26,633	Other	A
DMX272500D8B	DMX272500D8B	SYMMETRIX DMX	500GB 7.2K 2957.89GB 6+2	\$0	Each	54%	\$0	Other	A
DMX272500D8BU	DMX272500D8BU	SYMMETRIX DMX	500GB 7.2K 2957.89GB 6+2 U	\$28,840	Each	54%	\$13,266	Other	A
DMX2-8BE-CN	DMX2-8BE-CN	SYMMETRIX DMX	DMX-DMX-2 8BE DIR CONV	\$0	Each	54%	\$0	Other	A
DMX2-8-F	DMX2-8-F	SYMMETRIX DMX	DMX8 M2 2 PT FIC DIR	\$0	Each	54%	\$0	Other	A
DMX2-8-FC	DMX2-8-FC	SYMMETRIX DMX	DMX8 M2 8PT FC DIR	\$0	Each	54%	\$0	Other	A
DMX2-8-FC-CN	DMX2-8-FC-CN	SYMMETRIX DMX	DMX800-DMX2 FC CON	\$0	Each	54%	\$0	Other	A
DMX2-8-F-CN	DMX2-8-F-CN	SYMMETRIX DMX	DMX8-DMX2 FIC DIR CONV	\$0	Each	54%	\$0	Other	A
DMX2-8-FC-UPG	DMX2-8-FC-UPG	SYMMETRIX DMX	DMX8 M2 8 PT FC DIR UPG	\$0	Each	54%	\$0	Other	A
DMX2-8-F-UPG	DMX2-8-F-UPG	SYMMETRIX DMX	DMX8 M2 2PT FIC DIR UPG	\$0	Each	54%	\$0	Other	A
DMX2-8-G	DMX2-8-G	SYMMETRIX DMX	DMX8 M2 2PT GIGE DIR	\$0	Each	54%	\$0	Other	A
DMX2-8-G-CN	DMX2-8-G-CN	SYMMETRIX DMX	DMX800-DMX2 GE CON	\$0	Each	54%	\$0	Other	A
DMX2-8-GF	DMX2-8-GF	SYMMETRIX DMX	DMX8 M2 2PT GE FIC DIR	\$0	Each	54%	\$0	Other	A
DMX2-8-GF-CN	DMX2-8-GF-CN	SYMMETRIX DMX	DMX800-DMX2 FIC-GE CON	\$0	Each	54%	\$0	Other	A
DMX2-8-GF-UPG	DMX2-8-GF-UPG	SYMMETRIX DMX	DMX8 M2 2PT GE FIC DIR UPG	\$0	Each	54%	\$0	Other	A



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
DMX2-8-G-UPG	DMX2-8-G-UPG	SYMMETRIX DMX	DMX8 M2 2PT GIGE DIR UPG	\$0	Each	54%	\$0	Other	A
DMX2-FC0M8S	DMX2-FC0M8S	SYMMETRIX DMX	DMX-2 FC DIR 0MM 8SM	\$0	Each	54%	\$0	Other	A
DMX2-FC4M4S	DMX2-FC4M4S	SYMMETRIX DMX	DMX-2 FC DIR 4MM 4SM	\$0	Each	54%	\$0	Other	A
DMX2-FC6M2S	DMX2-FC6M2S	SYMMETRIX DMX	DMX-2 FC DIR 6MM 2SM	\$0	Each	54%	\$0	Other	A
DMX2-FC6M2SU	DMX2-FC6M2SU	SYMMETRIX DMX	DMX-2 FC DIR 6MM 2SM UPG	\$0	Each	54%	\$0	Other	A
DMX2-FC7M1S	DMX2-FC7M1S	SYMMETRIX DMX	DMX-2 FC DIR 7MM 1SM	\$0	Each	54%	\$0	Other	A
DMX2-FC7M1SU	DMX2-FC7M1SU	SYMMETRIX DMX	DMX-2 FC DIR 7MM 1SM UPG	\$0	Each	54%	\$0	Other	A
DMX2-FC8M0S	DMX2-FC8M0S	SYMMETRIX DMX	DMX-2 FC DIR 8MM	\$0	Each	54%	\$0	Other	A
DMX2-FC8M0SU	DMX2-FC8M0SU	SYMMETRIX DMX	DMX-2 FC DIR 8MM UPG	\$0	Each	54%	\$0	Other	A
DMX2-FC0D-CN	DMX2-FC0D-CN	SYMMETRIX DMX	DMX-2 FC DIR CONV	\$0	Each	54%	\$0	Other	A
DMX2G10-1461	DMX2G10-1461	SYMMETRIX DMX	146GB 10K 144.6GB ONE DRV	\$1,955	Each	54%	\$899	Other	A
DMX2G10-1461A	DMX2G10-1461A	SYMMETRIX DMX	146GB10K 143.5GB ONEDR A4	\$1,955	Each	54%	\$899	Other	A
DMX2G101461AU	DMX2G101461AU	SYMMETRIX DMX	146GB 10K 143.5GB SRD AU	\$2,735	Each	54%	\$1,258	Other	A
DMX2G101461BU	DMX2G101461BU	SYMMETRIX DMX	146GB 10K 144.81GB ONEDRV	\$1,955	Each	54%	\$899	Other	A
DMX2G101461BU	DMX2G101461BU	SYMMETRIX DMX	146GB10K 144.81GBONEDRV U	\$2,735	Each	54%	\$1,258	Other	A
DMX2G101461C	DMX2G101461C	SYMMETRIX DMX	146GB 10K 145.66GBONEDRVA	\$1,955	Each	54%	\$899	Other	A
DMX2G101461CU	DMX2G101461CU	SYMMETRIX DMX	146GB10K 145.66GBONEDRVAU	\$2,735	Each	54%	\$1,258	Other	A
DMX2G10-1461U	DMX2G10-1461U	SYMMETRIX DMX	146GB10K 144.6GB ONEDRV U	\$2,735	Each	54%	\$1,258	Other	A
DMX2G10-1462	DMX2G10-1462	SYMMETRIX DMX	146GB 10K 144.6GB MIRR	\$3,910	Each	54%	\$1,799	Other	A
DMX2G10-1462A	DMX2G10-1462A	SYMMETRIX DMX	146GB 10K 143.5GB MIRR A4	\$3,910	Each	54%	\$1,799	Other	A
DMX2G101462AU	DMX2G101462AU	SYMMETRIX DMX	146GB 10K 143.5GB MIR AU	\$5,475	Each	54%	\$2,519	Other	A
DMX2G101462B	DMX2G101462B	SYMMETRIX DMX	146GB 10K 144.81GB MIRR	\$3,910	Each	54%	\$1,799	Other	A
DMX2G101462BU	DMX2G101462BU	SYMMETRIX DMX	146GB10K 144.81GBMIRR U	\$5,475	Each	54%	\$2,519	Other	A
DMX2G101462C	DMX2G101462C	SYMMETRIX DMX	146GB 10K 145.66GB MIRR A4	\$3,910	Each	54%	\$1,799	Other	A
DMX2G101462CU	DMX2G101462CU	SYMMETRIX DMX	146GB10K 145.66GB MIRR A4U	\$5,475	Each	54%	\$2,519	Other	A
DMX2G10-1462U	DMX2G10-1462U	SYMMETRIX DMX	146GB 10K 144.6GB MIRR UP	\$5,475	Each	54%	\$2,519	Other	A
DMX2G10-1464	DMX2G10-1464	SYMMETRIX DMX	146GB 10K 433.8GB 3+1	\$7,820	Each	54%	\$3,597	Other	A
DMX2G10-1464A	DMX2G10-1464A	SYMMETRIX DMX	146GB 10K 430.5GB 3+1 A4	\$7,820	Each	54%	\$3,597	Other	A
DMX2G101464AU	DMX2G101464AU	SYMMETRIX DMX	146GB 10K 430.5GB 3+1 AU	\$10,950	Each	54%	\$5,037	Other	A
DMX2G101464B	DMX2G101464B	SYMMETRIX DMX	146GB 10K 434.43GB 3+1	\$7,820	Each	54%	\$3,597	Other	A
DMX2G101464BU	DMX2G101464BU	SYMMETRIX DMX	146GB 10K 434.43GB 3+1 U	\$10,950	Each	54%	\$5,037	Other	A
DMX2G101464C	DMX2G101464C	SYMMETRIX DMX	146GB 10K 436.98GB 3+1A4	\$7,820	Each	54%	\$3,597	Other	A
DMX2G101464CU	DMX2G101464CU	SYMMETRIX DMX	146GB 10K 436.98GB3+1AU	\$10,950	Each	54%	\$5,037	Other	A
DMX2G10-1464U	DMX2G10-1464U	SYMMETRIX DMX	146GB 10K 433.8GB 3+1 UP	\$10,950	Each	54%	\$5,037	Other	A
DMX2G10-1468	DMX2G10-1468	SYMMETRIX DMX	146GB 10K 1012.2GB 7+1	\$15,640	Each	54%	\$7,194	Other	A
DMX2G10-1468A	DMX2G10-1468A	SYMMETRIX DMX	146GB 10K 1004.5GB 7+1 A4	\$15,640	Each	54%	\$7,194	Other	A
DMX2G101468AU	DMX2G101468AU	SYMMETRIX DMX	146GB10K 1004.5GB 7+1 AU	\$21,895	Each	54%	\$10,072	Other	A
DMX2G101468B	DMX2G101468B	SYMMETRIX DMX	146GB 10K 1013.67GB 7+1	\$15,640	Each	54%	\$7,194	Other	A
DMX2G101468BU	DMX2G101468BU	SYMMETRIX DMX	146GB 10K 1013.67GB 7+1 U	\$21,895	Each	54%	\$10,072	Other	A
DMX2G101468C	DMX2G101468C	SYMMETRIX DMX	146GB 10K 1019.62GB 7+1A4	\$15,640	Each	54%	\$7,194	Other	A
DMX2G101468CU	DMX2G101468CU	SYMMETRIX DMX	146GB 10K 1019.62GB7+1AU	\$21,895	Each	54%	\$10,072	Other	A
DMX2G10-1468U	DMX2G10-1468U	SYMMETRIX DMX	146GB 10K 1012.2GB 7+1 UP	\$21,895	Each	54%	\$10,072	Other	A
DMX2G10-3001	DMX2G10-3001	SYMMETRIX DMX	300GB 10K 295.7GB ONE DRV	\$2,055	Each	54%	\$945	Other	A
DMX2G10-3001A	DMX2G10-3001A	SYMMETRIX DMX	300GB10K292.02GB ONEDR A	\$2,055	Each	54%	\$945	Other	A
DMX2G103001AU	DMX2G103001AU	SYMMETRIX DMX	300GB10K292.02GB ONEDR AU	\$2,875	Each	54%	\$1,323	Other	A
DMX2G103001B	DMX2G103001B	SYMMETRIX DMX	300GB 10K 296.91GB ONEDRV	\$2,055	Each	54%	\$945	Other	A
DMX2G103001BU	DMX2G103001BU	SYMMETRIX DMX	300GB10K 296.91GBONEDRV U	\$2,875	Each	54%	\$1,323	Other	A
DMX2G103001C	DMX2G103001C	SYMMETRIX DMX	300GB10K 292.46GBONEDRVA4	\$2,055	Each	54%	\$945	Other	A
DMX2G103001CU	DMX2G103001CU	SYMMETRIX DMX	300GB10K292.46GBONEDRVA4U	\$2,875	Each	54%	\$1,323	Other	A
DMX2G10-3001U	DMX2G10-3001U	SYMMETRIX DMX	300GB10K 295.7GB ONEDRV U	\$2,875	Each	54%	\$1,323	Other	A
DMX2G10-3002	DMX2G10-3002	SYMMETRIX DMX	300GB 10K 295.7GB MIRR	\$4,110	Each	54%	\$1,891	Other	A
DMX2G10-3002A	DMX2G10-3002A	SYMMETRIX DMX	300GB10K 292.02GB MIRR A4	\$4,110	Each	54%	\$1,891	Other	A
DMX2G103002AU	DMX2G103002AU	SYMMETRIX DMX	300GB10K 292.02GB MIRR AU	\$5,755	Each	54%	\$2,647	Other	A
DMX2G103002B	DMX2G103002B	SYMMETRIX DMX	300GB 10K 296.91GB MIRR	\$4,110	Each	54%	\$1,891	Other	A
DMX2G103002BU	DMX2G103002BU	SYMMETRIX DMX	300GB 10K 296.91GB MIRR U	\$5,755	Each	54%	\$2,647	Other	A
DMX2G103002C	DMX2G103002C	SYMMETRIX DMX	300GB 10K 292.46GBMIRR A4	\$4,110	Each	54%	\$1,891	Other	A
DMX2G103002CU	DMX2G103002CU	SYMMETRIX DMX	300GB 10K 292.46GBMIRR A4U	\$5,755	Each	54%	\$2,647	Other	A
DMX2G10-3002U	DMX2G10-3002U	SYMMETRIX DMX	300GB 10K 295.7GB MIRR UP	\$5,755	Each	54%	\$2,647	Other	A
DMX2G10-3004	DMX2G10-3004	SYMMETRIX DMX	300GB 10K 887.1GB 3+1	\$8,220	Each	54%	\$3,781	Other	A
DMX2G10-3004A	DMX2G10-3004A	SYMMETRIX DMX	300GB 10K 876.06GB 3+1 A4	\$8,220	Each	54%	\$3,781	Other	A
DMX2G103004AU	DMX2G103004AU	SYMMETRIX DMX	300GB 10K 876.06GB 3+1 AU	\$11,510	Each	54%	\$5,295	Other	A
DMX2G103004B	DMX2G103004B	SYMMETRIX DMX	300GB 10K 890.73GB 3+1	\$8,220	Each	54%	\$3,781	Other	A
DMX2G103004BU	DMX2G103004BU	SYMMETRIX DMX	300GB 10K 890.73GB 3+1 U	\$11,510	Each	54%	\$5,295	Other	A
DMX2G103004C	DMX2G103004C	SYMMETRIX DMX	300GB 10K 877.38GB3+1A4	\$8,220	Each	54%	\$3,781	Other	A
DMX2G103004CU	DMX2G103004CU	SYMMETRIX DMX	300GB 10K 877.38GB3+1AU	\$11,510	Each	54%	\$5,295	Other	A
DMX2G10-3004U	DMX2G10-3004U	SYMMETRIX DMX	300GB 10K 887.1GB 3+1 UP	\$11,510	Each	54%	\$5,295	Other	A
DMX2G10-3008	DMX2G10-3008	SYMMETRIX DMX	300GB 10K 2070GB 7+1	\$16,440	Each	54%	\$7,562	Other	A
DMX2G10-3008A	DMX2G10-3008A	SYMMETRIX DMX	300GB10K 2044.14GB 7+1 A4	\$16,440	Each	54%	\$7,562	Other	A
DMX2G103008AU	DMX2G103008AU	SYMMETRIX DMX	300GB10K 2044.14GB 7+1 AU	\$23,015	Each	54%	\$10,587	Other	A
DMX2G103008B	DMX2G103008B	SYMMETRIX DMX	300GB 10K 2078.37GB 7+1	\$16,440	Each	54%	\$7,562	Other	A
DMX2G103008BU	DMX2G103008BU	SYMMETRIX DMX	300GB 10K 2078.37GB 7+1 U	\$23,015	Each	54%	\$10,587	Other	A
DMX2G103008C	DMX2G103008C	SYMMETRIX DMX	300GB 10K 2047.22GB7+1A4	\$16,440	Each	54%	\$7,562	Other	A
DMX2G103008CU	DMX2G103008CU	SYMMETRIX DMX	300GB 10K 2047.22GB7+1AU	\$23,015	Each	54%	\$10,587	Other	A
DMX2G10-3008U	DMX2G10-3008U	SYMMETRIX DMX	300GB 10K 2070GB 7+1 UP	\$23,015	Each	54%	\$10,587	Other	A
DMX2G10-731	DMX2G10-731	SYMMETRIX DMX	73GB 10K 72.2GB ONE DRV	\$1,420	Each	54%	\$653	Other	A
DMX2G10-731A	DMX2G10-731A	SYMMETRIX DMX	73GB 10K 71.8GB ONEDRV IBM/(AS400)	\$1,420	Each	54%	\$653	Other	A
DMX2G10731AU	DMX2G10731AU	SYMMETRIX DMX	73GB10K 71.8GB ONEDRV A4U	\$1,980	Each	54%	\$915	Other	A



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	
DMX2G10-731B	DMX2G10-731B	SYMMETRIX DMX	73GB 10K 72.40GB ONE DRV	\$1,420	Each	54%	\$653	Other	A
DMX2G10-731BU	DMX2G10-731BU	SYMMETRIX DMX	73GB 10K 72.40GB ONEDRV U	\$1,990	Each	54%	\$915	Other	A
DMX2G10-731C	DMX2G10-731C	SYMMETRIX DMX	73GB10K 72.82GB ONEDRV for IBM-i (AS400	\$1,420	Each	54%	\$653	Other	A
DMX2G10-731CU	DMX2G10-731CU	SYMMETRIX DMX	73GB10K 72.82GBONEDRV A4U	\$1,990	Each	54%	\$915	Other	A
DMX2G10-731U	DMX2G10-731U	SYMMETRIX DMX	73GB 10K 72.2GB ONE DRV UP	\$1,990	Each	54%	\$915	Other	A
DMX2G10-732	DMX2G10-732	SYMMETRIX DMX	73 GB 10K 72.2GB MIRR	\$2,840	Each	54%	\$1,306	Other	A
DMX2G10-732A	DMX2G10-732A	SYMMETRIX DMX	73GB 10K 71.8GB MIRR for IBM-i (AS400)	\$2,840	Each	54%	\$1,306	Other	A
DMX2G10-732AU	DMX2G10-732AU	SYMMETRIX DMX	73 GB 10K 71.8 MIRR A4U	\$3,975	Each	54%	\$1,829	Other	A
DMX2G10-732B	DMX2G10-732B	SYMMETRIX DMX	73GB 10K 72.40GB MIRR	\$2,840	Each	54%	\$1,306	Other	A
DMX2G10-732BU	DMX2G10-732BU	SYMMETRIX DMX	73GB 10K 72.40GB MIRR U	\$3,975	Each	54%	\$1,829	Other	A
DMX2G10-732C	DMX2G10-732C	SYMMETRIX DMX	73GB 10K 72.82GB MIRR for IBM-i (AS400)	\$2,840	Each	54%	\$1,306	Other	A
DMX2G10-732CU	DMX2G10-732CU	SYMMETRIX DMX	73GB 10K 72.82GB MIRR A4U	\$3,975	Each	54%	\$1,829	Other	A
DMX2G10-732U	DMX2G10-732U	SYMMETRIX DMX	73GB 10K 72.2GB MIRR UP	\$3,975	Each	54%	\$1,829	Other	A
DMX2G10-734	DMX2G10-734	SYMMETRIX DMX	73GB 10K 216.5GB 3+1	\$5,680	Each	54%	\$2,613	Other	A
DMX2G10-734A	DMX2G10-734A	SYMMETRIX DMX	73GB 10K 215.4GB 3+1 for IBM-i (AS400)	\$5,680	Each	54%	\$2,613	Other	A
DMX2G10734AU	DMX2G10734AU	SYMMETRIX DMX	73 GB10 K 215.4GB 3+1 A4U	\$7,955	Each	54%	\$3,659	Other	A
DMX2G10-734B	DMX2G10-734B	SYMMETRIX DMX	73GB 10K 217.20GB 3+1	\$5,680	Each	54%	\$2,613	Other	A
DMX2G10-734BU	DMX2G10-734BU	SYMMETRIX DMX	73GB 10K 217.20GB 3+1 U	\$7,955	Each	54%	\$3,659	Other	A
DMX2G10-734C	DMX2G10-734C	SYMMETRIX DMX	73GB 10K 218.46GB 3+1 for IBM-i (AS400)	\$5,680	Each	54%	\$2,613	Other	A
DMX2G10-734CU	DMX2G10-734CU	SYMMETRIX DMX	73GB 10K 218.46GB 3+1 A4U	\$7,955	Each	54%	\$3,659	Other	A
DMX2G10-734U	DMX2G10-734U	SYMMETRIX DMX	73GB 10K 216.5GB 3+1 UP	\$7,955	Each	54%	\$3,659	Other	A
DMX2G10-738	DMX2G10-738	SYMMETRIX DMX	73GB 10K 505.2GB 7+1	\$11,360	Each	54%	\$5,226	Other	A
DMX2G10-738A	DMX2G10-738A	SYMMETRIX DMX	73GB 10K 502.6GB 7+1 for IBM-i (AS400)	\$11,360	Each	54%	\$5,226	Other	A
DMX2G10738AU	DMX2G10738AU	SYMMETRIX DMX	73GB 10 K 502.6GB 7+1 A4A	\$15,905	Each	54%	\$7,316	Other	A
DMX2G10-738B	DMX2G10-738B	SYMMETRIX DMX	73GB 10K 506.80GB 7+1	\$11,360	Each	54%	\$5,226	Other	A
DMX2G10-738BU	DMX2G10-738BU	SYMMETRIX DMX	73GB 10K 506.80GB 7+1 U	\$15,905	Each	54%	\$7,316	Other	A
DMX2G10-738C	DMX2G10-738C	SYMMETRIX DMX	73GB 10K 509.74GB 7+1 for IBM-i (AS400)	\$11,360	Each	54%	\$5,226	Other	A
DMX2G10-738CU	DMX2G10-738CU	SYMMETRIX DMX	73GB 10K 509.74GB 7+1 A4U	\$15,905	Each	54%	\$7,316	Other	A
DMX2G10-738U	DMX2G10-738U	SYMMETRIX DMX	73GB 10K 505.2GB 7+1	\$15,905	Each	54%	\$7,316	Other	A
DMX2G15-1461	DMX2G15-1461	SYMMETRIX DMX	146GB 15K 144.6GB ONE DRV	\$2,455	Each	54%	\$1,129	Other	A
DMX2G15-1461A	DMX2G15-1461A	SYMMETRIX DMX	146GB15K143.54GB ONEDRV A	\$2,455	Each	54%	\$1,129	Other	A
DMX2G151461AU	DMX2G151461AU	SYMMETRIX DMX	146GB15K143.54GB ONEDR A4U	\$3,435	Each	54%	\$1,580	Other	A
DMX2G151461B	DMX2G151461B	SYMMETRIX DMX	146GB 15K 144.81GB ONEDRV	\$2,455	Each	54%	\$1,129	Other	A
DMX2G151461BU	DMX2G151461BU	SYMMETRIX DMX	146GB15K 144.81GBONEDRV U	\$3,435	Each	54%	\$1,580	Other	A
DMX2G151461C	DMX2G151461C	SYMMETRIX DMX	146GB 15K145.66GBONEDRV4U	\$2,455	Each	54%	\$1,129	Other	A
DMX2G151461CU	DMX2G151461CU	SYMMETRIX DMX	146GB15K145.66GBONEDRVA4U	\$3,435	Each	54%	\$1,580	Other	A
DMX2G15-1461U	DMX2G15-1461U	SYMMETRIX DMX	146GB 15K 144.6GB 1 DRV U	\$3,435	Each	54%	\$1,580	Other	A
DMX2G15-1462	DMX2G15-1462	SYMMETRIX DMX	146GB 15K 144.6GB MIRR	\$4,910	Each	54%	\$2,259	Other	A
DMX2G15-1462A	DMX2G15-1462A	SYMMETRIX DMX	146GB15K143.54GB MIRR A4	\$4,910	Each	54%	\$2,259	Other	A
DMX2G151462AU	DMX2G151462AU	SYMMETRIX DMX	146GB15K143.54GB MIRR A4 U	\$6,875	Each	54%	\$3,163	Other	A
DMX2G151462B	DMX2G151462B	SYMMETRIX DMX	146GB 15K 144.81GB MIRR	\$4,910	Each	54%	\$2,259	Other	A
DMX2G151462BU	DMX2G151462BU	SYMMETRIX DMX	146GB 15K 144.81GB MIRR U	\$6,875	Each	54%	\$3,163	Other	A
DMX2G151462C	DMX2G151462C	SYMMETRIX DMX	146GB 15K 145.66GBMIRRA4	\$4,910	Each	54%	\$2,259	Other	A
DMX2G151462CU	DMX2G151462CU	SYMMETRIX DMX	146GB 15K 145.66GBMIRRA4U	\$6,875	Each	54%	\$3,163	Other	A
DMX2G15-1462U	DMX2G15-1462U	SYMMETRIX DMX	146GB 15K 144.8GB MIRR U	\$6,875	Each	54%	\$3,163	Other	A
DMX2G15-1464	DMX2G15-1464	SYMMETRIX DMX	146GB 15K 433.8GB 3+1	\$9,820	Each	54%	\$4,517	Other	A
DMX2G15-1464A	DMX2G15-1464A	SYMMETRIX DMX	146GB 15K 430.62GB 3+1 A4	\$9,820	Each	54%	\$4,517	Other	A
DMX2G151464AU	DMX2G151464AU	SYMMETRIX DMX	146GB 15K 430.62GB 3+1 A4 U	\$13,750	Each	54%	\$6,325	Other	A
DMX2G151464B	DMX2G151464B	SYMMETRIX DMX	146GB 15K 434.43GB 3+1	\$9,820	Each	54%	\$4,517	Other	A
DMX2G151464BU	DMX2G151464BU	SYMMETRIX DMX	146GB 15K 434.43GB 3+1 U	\$13,750	Each	54%	\$6,325	Other	A
DMX2G151464C	DMX2G151464C	SYMMETRIX DMX	146GB 15K 436.98GB3+1A4	\$9,820	Each	54%	\$4,517	Other	A
DMX2G151464CU	DMX2G151464CU	SYMMETRIX DMX	146GB 15K 436.98GB3+1A4U	\$13,750	Each	54%	\$6,325	Other	A
DMX2G15-1464U	DMX2G15-1464U	SYMMETRIX DMX	146GB 15K 433.8GB 3+1 U	\$13,750	Each	54%	\$6,325	Other	A
DMX2G15-1468	DMX2G15-1468	SYMMETRIX DMX	146GB 15K 1012.2GB 7+1	\$19,640	Each	54%	\$9,034	Other	A
DMX2G15-1468A	DMX2G15-1468A	SYMMETRIX DMX	146GB15K 1004.78GB 7+1 A4	\$19,640	Each	54%	\$9,034	Other	A
DMX2G151468AU	DMX2G151468AU	SYMMETRIX DMX	146GB15K 1004.78GB 7+1 AU	\$27,495	Each	54%	\$12,648	Other	A
DMX2G151468B	DMX2G151468B	SYMMETRIX DMX	146GB 15K 1013.67GB 7+1	\$19,640	Each	54%	\$9,034	Other	A
DMX2G151468BU	DMX2G151468BU	SYMMETRIX DMX	146GB 15K 1013.67GB 7+1 U	\$27,495	Each	54%	\$12,648	Other	A
DMX2G151468C	DMX2G151468C	SYMMETRIX DMX	146GB 15K 1019.62GB7+1A4	\$19,640	Each	54%	\$9,034	Other	A
DMX2G151468CU	DMX2G151468CU	SYMMETRIX DMX	146GB 15K 1019.62GB7+1A4U	\$27,495	Each	54%	\$12,648	Other	A
DMX2G15-1468U	DMX2G15-1468U	SYMMETRIX DMX	146GB 15K 1012.2GB 7+1 U	\$27,495	Each	54%	\$12,648	Other	A
DMX2G153001AU	DMX2G153001AU	SYMMETRIX DMX	300GB 15K 292.46GB ONE DRV A4 U	\$3,400	Each	54%	\$1,564	Other	A
DMX2G153001B	DMX2G153001B	SYMMETRIX DMX	300GB 15K 296.91GB ONE DRV	\$2,430	Each	54%	\$1,118	Other	A
DMX2G153001BU	DMX2G153001BU	SYMMETRIX DMX	300GB15K 296.91GBONEDRV U	\$3,400	Each	54%	\$1,564	Other	A
DMX2G153001C	DMX2G153001C	SYMMETRIX DMX	300GB 15K 292.46GB ONE DRV A4	\$2,430	Each	54%	\$1,118	Other	A
DMX2G153001CU	DMX2G153001CU	SYMMETRIX DMX	300GB15K 292.46GB ONE DRV A4 U	\$3,400	Each	54%	\$1,564	Other	A
DMX2G15-3001U	DMX2G15-3001U	SYMMETRIX DMX	300GB 15K 296.91GB ONE DRV U	\$3,400	Each	54%	\$1,564	Other	A
DMX2G153002AU	DMX2G153002AU	SYMMETRIX DMX	300GB 15K 292.46GB MIRR A4 U	\$6,805	Each	54%	\$3,130	Other	A
DMX2G153002B	DMX2G153002B	SYMMETRIX DMX	300GB 15K 296.91GB MIRR	\$4,860	Each	54%	\$2,236	Other	A
DMX2G153002BU	DMX2G153002BU	SYMMETRIX DMX	300GB 15K 296.91 GB MIRR U	\$6,805	Each	54%	\$3,130	Other	A
DMX2G153002C	DMX2G153002C	SYMMETRIX DMX	300GB 15K 292.46GB MIRR A4	\$4,860	Each	54%	\$2,236	Other	A
DMX2G153002CU	DMX2G153002CU	SYMMETRIX DMX	300GB 15K 292.46GB MIRR A4 U	\$6,805	Each	54%	\$3,130	Other	A
DMX2G15-3002U	DMX2G15-3002U	SYMMETRIX DMX	300GB 15K 296.91GB MIRR U	\$6,805	Each	54%	\$3,130	Other	A
DMX2G153004AU	DMX2G153004AU	SYMMETRIX DMX	300GB 15K 877.38GB 3+1 A4 U	\$13,610	Each	54%	\$6,261	Other	A
DMX2G153004B	DMX2G153004B	SYMMETRIX DMX	300GB 15K 890.73 GB 3+1	\$9,720	Each	54%	\$4,471	Other	A
DMX2G153004BU	DMX2G153004BU	SYMMETRIX DMX	300GB 15K 890.73 GB 3+1 U	\$13,610	Each	54%	\$6,261	Other	A
DMX2G153004C	DMX2G153004C	SYMMETRIX DMX	300GB 15K 877.38GB 3+1 A4	\$9,720	Each	54%	\$4,471	Other	A

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
DMX2G153004CU	DMX2G153004CU	SYMMETRIX DMX	300GB 15K 877.38GB 3+1 A4 U	\$13,610	Each	54%	\$6,261	Other	A
DMX2G15-3004U	DMX2G15-3004U	SYMMETRIX DMX	300GB 15K 890.73GB 3+1 U	\$13,610	Each	54%	\$6,261	Other	A
DMX2G153008AU	DMX2G153008AU	SYMMETRIX DMX	300GB 15K 2047.22GB 7+1 A4 U	\$27,215	Each	54%	\$12,519	Other	A
DMX2G153008B	DMX2G153008B	SYMMETRIX DMX	300GB 15K 2078.37GB 7+1	\$19,440	Each	54%	\$8,942	Other	A
DMX2G153008BU	DMX2G153008BU	SYMMETRIX DMX	300GB 15K 2078.37GB 7+1 U	\$27,215	Each	54%	\$12,519	Other	A
DMX2G153008C	DMX2G153008C	SYMMETRIX DMX	300GB 15K 2047.22GB 7+1 A4	\$19,440	Each	54%	\$8,942	Other	A
DMX2G153008CU	DMX2G153008CU	SYMMETRIX DMX	300GB 15K 2047.22GB 7+1 A4 U	\$27,215	Each	54%	\$12,519	Other	A
DMX2G15-3008U	DMX2G15-3008U	SYMMETRIX DMX	300GB 15K 2078.37GB 7+1 U	\$27,215	Each	54%	\$12,519	Other	A
DMX2G15-731	DMX2G15-731	SYMMETRIX DMX	73GB 15K 72.2GB ONE DRV	\$1,830	Each	54%	\$842	Other	A
DMX2G15-731A	DMX2G15-731A	SYMMETRIX DMX	73GB 15K 68.8GB ONEDRV IBM-(AS400)	\$1,830	Each	54%	\$842	Other	A
DMX2G15-731AU	DMX2G15-731AU	SYMMETRIX DMX	73GB 15K 68.8GB ONEDRV A4U	\$2,560	Each	54%	\$1,178	Other	A
DMX2G15-731B	DMX2G15-731B	SYMMETRIX DMX	73GB 15K 72.40GB ONE DRV	\$1,830	Each	54%	\$842	Other	A
DMX2G15-731BU	DMX2G15-731BU	SYMMETRIX DMX	73GB 15K 72.40GB ONE DRVU	\$2,560	Each	54%	\$1,178	Other	A
DMX2G15-731C	DMX2G15-731C	SYMMETRIX DMX	73GB 15K 72.82GB ONEDRV IBM-(AS400)	\$1,830	Each	54%	\$842	Other	A
DMX2G15-731CU	DMX2G15-731CU	SYMMETRIX DMX	73GB 15K 72.82GB ONEDRV A4U	\$2,560	Each	54%	\$1,178	Other	A
DMX2G15-731U	DMX2G15-731U	SYMMETRIX DMX	73GB 15K 72.2GB ONE DRV UP	\$2,560	Each	54%	\$1,178	Other	A
DMX2G15-732	DMX2G15-732	SYMMETRIX DMX	73GB 15K 72.2GB MIRR	\$3,655	Each	54%	\$1,681	Other	A
DMX2G15-732A	DMX2G15-732A	SYMMETRIX DMX	73GB 15K 68.8GB MIRR for IBM-i (AS400)	\$3,655	Each	54%	\$1,681	Other	A
DMX2G15-732AU	DMX2G15-732AU	SYMMETRIX DMX	73GB 15K 68.8GB MIRR A4U	\$5,120	Each	54%	\$2,355	Other	A
DMX2G15-732B	DMX2G15-732B	SYMMETRIX DMX	73GB 15K 72.40GB MIRR	\$3,655	Each	54%	\$1,681	Other	A
DMX2G15-732BU	DMX2G15-732BU	SYMMETRIX DMX	73GB 15K 72.40GB MIRR U	\$5,120	Each	54%	\$2,355	Other	A
DMX2G15-732C	DMX2G15-732C	SYMMETRIX DMX	73GB 15K 72.82GB MIRR for IBM-i (AS400)	\$3,655	Each	54%	\$1,681	Other	A
DMX2G15-732CU	DMX2G15-732CU	SYMMETRIX DMX	73GB 15K 72.82GB MIRR A4U	\$5,120	Each	54%	\$2,355	Other	A
DMX2G15-732U	DMX2G15-732U	SYMMETRIX DMX	73GB 15K 72.2GB MIRR UP	\$5,120	Each	54%	\$2,355	Other	A
DMX2G15-734	DMX2G15-734	SYMMETRIX DMX	73GB 15K 216.5GB 3+1	\$7,315	Each	54%	\$3,365	Other	A
DMX2G15-734A	DMX2G15-734A	SYMMETRIX DMX	73GB 15K 206.4GB 3+1 for IBM-i (AS400)	\$7,315	Each	54%	\$3,365	Other	A
DMX2G15-734AU	DMX2G15-734AU	SYMMETRIX DMX	73GB 15K 206.4GB 3+1 A4U	\$10,240	Each	54%	\$4,710	Other	A
DMX2G15-734B	DMX2G15-734B	SYMMETRIX DMX	73GB 15K 217.20GB 3+1	\$7,315	Each	54%	\$3,365	Other	A
DMX2G15-734BU	DMX2G15-734BU	SYMMETRIX DMX	73GB 15K 217.20GB 3+1 U	\$10,240	Each	54%	\$4,710	Other	A
DMX2G15-734C	DMX2G15-734C	SYMMETRIX DMX	73GB 15K 218.46GB 3+1 for IBM-i (AS400)	\$7,315	Each	54%	\$3,365	Other	A
DMX2G15-734CU	DMX2G15-734CU	SYMMETRIX DMX	73GB 15K 218.46GB 3+1 A4U	\$10,240	Each	54%	\$4,710	Other	A
DMX2G15-734U	DMX2G15-734U	SYMMETRIX DMX	73GB 15K 216.5GB 3+1 UP	\$10,240	Each	54%	\$4,710	Other	A
DMX2G15-738	DMX2G15-738	SYMMETRIX DMX	73GB 15K 505.2GB 7+1	\$14,625	Each	54%	\$6,728	Other	A
DMX2G15-738A	DMX2G15-738A	SYMMETRIX DMX	73GB 15K 481.6GB 7+1 for IBM-i (AS400)	\$14,625	Each	54%	\$6,728	Other	A
DMX2G15-738AU	DMX2G15-738AU	SYMMETRIX DMX	73GB 15K 481.6GB 7+1 A4U	\$20,475	Each	54%	\$9,419	Other	A
DMX2G15-738B	DMX2G15-738B	SYMMETRIX DMX	73GB 15K 506.80GB 7+1	\$14,625	Each	54%	\$6,728	Other	A
DMX2G15-738BU	DMX2G15-738BU	SYMMETRIX DMX	73GB 15K 506.80GB 7+1 U	\$20,475	Each	54%	\$9,419	Other	A
DMX2G15-738C	DMX2G15-738C	SYMMETRIX DMX	73GB 15K 509.74GB 7+1 for IBM-i (AS400)	\$14,625	Each	54%	\$6,728	Other	A
DMX2G15-738CU	DMX2G15-738CU	SYMMETRIX DMX	73GB 15K 509.74GB 7+1 A4U	\$20,475	Each	54%	\$9,419	Other	A
DMX2G15-738U	DMX2G15-738U	SYMMETRIX DMX	73GB 15K 505.2GB 7+1 UP	\$20,475	Each	54%	\$9,419	Other	A
DMX2G72-4001	DMX2G72-4001	SYMMETRIX DMX	400GB 7.2K 394.34GB ONE DR	\$0	Each	54%	\$0	Other	A
DMX2G724001B	DMX2G724001B	SYMMETRIX DMX	400GB7.2K 394.34GB ONEDRV	\$0	Each	54%	\$0	Other	A
DMX2G72-5001	DMX2G72-5001	SYMMETRIX DMX	500GB 7.2K 492.98GB ONE DR	\$2,575	Each	54%	\$1,185	Other	A
DMX2G725001B	DMX2G725001B	SYMMETRIX DMX	500GB7.2K 493.19GB ONEDRV	\$0	Each	54%	\$0	Other	A
DMX2G725001BU	DMX2G725001BU	SYMMETRIX DMX	500GB7.2K 493.19GB ONEDRVU	\$3,605	Each	54%	\$1,658	Other	A
DMX2G72-5001U	DMX2G72-5001U	SYMMETRIX DMX	500GB7.2K 492.98GB ONEDRV	\$3,605	Each	54%	\$1,658	Other	A
DMX2G72-5002	DMX2G72-5002	SYMMETRIX DMX	500GB 7.2K 492.98GB MIRR	\$5,150	Each	54%	\$2,369	Other	A
DMX2G725002B	DMX2G725002B	SYMMETRIX DMX	500GB 7.2K 493.19GB MIRR	\$0	Each	54%	\$0	Other	A
DMX2G725002BU	DMX2G725002BU	SYMMETRIX DMX	500GB 7.2K 493.19GB MIRR U	\$7,210	Each	54%	\$3,317	Other	A
DMX2G72-5002U	DMX2G72-5002U	SYMMETRIX DMX	500GB7.2K 492.98GB MIRR U	\$7,210	Each	54%	\$3,317	Other	A
DMX2G72-5004	DMX2G72-5004	SYMMETRIX DMX	500GB7.2K 1478.94GB 3+1	\$10,300	Each	54%	\$4,738	Other	A
DMX2G725004B	DMX2G725004B	SYMMETRIX DMX	500GB 7.2K 1479.57GB 3+1	\$0	Each	54%	\$0	Other	A
DMX2G725004BU	DMX2G725004BU	SYMMETRIX DMX	500GB 7.2K 1479.57GB 3+1U	\$14,420	Each	54%	\$6,633	Other	A
DMX2G72-5004U	DMX2G72-5004U	SYMMETRIX DMX	500GB7.2K 1478.94GB 3+1UP	\$14,420	Each	54%	\$6,633	Other	A
DMX2G72-5008	DMX2G72-5008	SYMMETRIX DMX	500GB 7.2K 3450.86GB 7+1	\$20,600	Each	54%	\$9,476	Other	A
DMX2G725008B	DMX2G725008B	SYMMETRIX DMX	500GB 7.2K 3452.33GB 7+1	\$0	Each	54%	\$0	Other	A
DMX2G725008BU	DMX2G725008BU	SYMMETRIX DMX	500GB 7.2K 3452.33GB 7+1U	\$28,840	Each	54%	\$13,266	Other	A
DMX2G72-5008U	DMX2G72-5008U	SYMMETRIX DMX	500GB7.2K 3450.86GB 7+1UP	\$28,840	Each	54%	\$13,266	Other	A
DMX-2GDAE	DMX-2GDAE	SYMMETRIX DMX	2GB DISK ARRAY ENCLOSURE	\$0	Each	54%	\$0	Other	A
DMX-2GDAE-FD	DMX-2GDAE-FD	SYMMETRIX DMX	2GB DISK ARRAY ENC FIELD	\$0	Each	54%	\$0	Other	A
DMX2.MPCD2-CN	DMX2.MPCD2-CN	SYMMETRIX DMX	DMX-2.2PT GIGE DIR CONV	\$0	Each	54%	\$0	Other	A
DMX2.MPCD4-CN	DMX2.MPCD4-CN	SYMMETRIX DMX	DMX-2.4PT MPCD CON	\$0	Each	54%	\$0	Other	A
DMX3-00004	DMX3-00004	SYMMETRIX DMX	DMX3 4 PT FICON DIR 4S	\$62,295	Each	54%	\$28,656	Other	A
DMX3-00004B	DMX3-00004B	SYMMETRIX DMX	DMX3 4PT 4G FICON DIR 4S	\$62,295	Each	54%	\$28,656	Other	A
DMX3-00004BU	DMX3-00004BU	SYMMETRIX DMX	DMX3 4PT 4G FICON DIR 4SU	\$80,985	Each	54%	\$37,253	Other	A
DMX3-00004U	DMX3-00004U	SYMMETRIX DMX	DMX3 4PT FICON DIR 4S UPG	\$80,985	Each	54%	\$37,253	Other	A
DMX3000-3	DMX3000-3	SYMMETRIX DMX	DMX HIGH PERF 3PHASE 3BAY	\$0	Each	54%	\$0	Other	A
DMX3-00040	DMX3-00040	SYMMETRIX DMX	DMX3-4PT FICON DIR 4M	\$58,910	Each	54%	\$27,099	Other	A
DMX3-00040B	DMX3-00040B	SYMMETRIX DMX	DMX3 4PT 4G FICON 4M	\$58,910	Each	54%	\$27,099	Other	A
DMX3-00040BU	DMX3-00040BU	SYMMETRIX DMX	DMX3 4PT 4G FICON 4MU	\$76,585	Each	54%	\$35,229	Other	A
DMX3-00040U	DMX3-00040U	SYMMETRIX DMX	DMX3 4PT FICON DIR 4M UPG	\$76,585	Each	54%	\$35,229	Other	A
DMX3000-M2-3	DMX3000-M2-3	SYMMETRIX DMX	DMX-2 PERP TRPL BAY 3-PH	\$477,190	Each	54%	\$219,507	Other	A
DMX3-00103	DMX3-00103	SYMMETRIX DMX	DMX3 4PT GE FICON 1M3S	\$68,615	Each	54%	\$31,563	Other	A
DMX3-00103B	DMX3-00103B	SYMMETRIX DMX	DMX3 4PT GEFICN DIR 1M3S	\$68,615	Each	54%	\$31,563	Other	A
DMX3-00103BS	DMX3-00103BS	SYMMETRIX DMX	DMX3 4PT IPV4/6 GE 4M	\$74,100	Each	54%	\$34,086	Other	A
DMX3-00103BSU	DMX3-00103BSU	SYMMETRIX DMX	DMX3 4PT IPV4/6 GE 4M	\$96,335	Each	54%	\$44,314	Other	A
DMX3-00103BU	DMX3-00103BU	SYMMETRIX DMX	DMX3 4PT GEFICN DIR 1M3SU	\$89,200	Each	54%	\$41,032	Other	A

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DMX3-00103U	DMX3-00103U	SYMMETRIX DMX	DMX3 4PT GE FICN 1M3S UPG	\$89,200	Each	54%	\$41,032	Other	A	
DMX3-00400	DMX3-00400	SYMMETRIX DMX	DMX3 4PT GE DIR 4M	\$80,705	Each	54%	\$37,124	Other	A	
DMX3-00400B	DMX3-00400B	SYMMETRIX DMX	DMX3 4PT GE DIR 4M	\$0	Each	54%	\$0	Other	A	
DMX3-00400BU	DMX3-00400BU	SYMMETRIX DMX	DMX3 4PT GE DIR 4MU	\$0	Each	54%	\$0	Other	A	
DMX3-00400S	DMX3-00400S	SYMMETRIX DMX	DMX3 4PT IPV4/6 GE 4M	\$87,160	Each	54%	\$40,094	Other	A	
DMX3-00400SU	DMX3-00400SU	SYMMETRIX DMX	DMX3 4PT IPV4/6 GE 4M	\$113,300	Each	54%	\$52,118	Other	A	
DMX3-00400U	DMX3-00400U	SYMMETRIX DMX	DMX3 4PT GE DIR 4M UPG	\$104,915	Each	54%	\$48,261	Other	A	
DMX3-08000	DMX3-08000	SYMMETRIX DMX	8PT FC DIR 0M8S	\$0	Each	54%	\$0	Other	A	
DMX3-08000B	DMX3-08000B	SYMMETRIX DMX	DMX3 8PT 4G FC DIR 0M8S	\$0	Each	54%	\$0	Other	A	
DMX3-08000BU	DMX3-08000BU	SYMMETRIX DMX	DMX3 8PT 4G FC DIR 0M8SU	\$0	Each	54%	\$0	Other	A	
DMX3-08000U	DMX3-08000U	SYMMETRIX DMX	8PT FC DIR 0M8S UPG	\$0	Each	54%	\$0	Other	A	
DMX3-120-DCH	DMX3-120-DCH	SYMMETRIX DMX	DMX3 120 DRVSLT+BBU DCH	\$0	Each	54%	\$0	Other	A	
DMX3-120-DCHU	DMX3-120-DCHU	SYMMETRIX DMX	DMX3 120 DRVSLT+BBU DCHU	\$0	Each	54%	\$0	Other	A	
DMX3-120-DIR	DMX3-120-DIR	SYMMETRIX DMX	DMX3 120 DRVSLT+BBU DCON	\$0	Each	54%	\$0	Other	A	
DMX3-120-DIRU	DMX3-120-DIRU	SYMMETRIX DMX	DMX3 120 DRVSLT+BBU DCONU	\$46,800	Each	54%	\$21,528	Other	A	
DMX3-1DAPAIR	DMX3-1DAPAIR	SYMMETRIX DMX	DMX3 DISK DIR PAIR	\$78,105	Each	54%	\$35,928	Other	A	
DMX3-1DAPAIRU	DMX3-1DAPAIRU	SYMMETRIX DMX	DMX3 DISK DIR 1 PAIR UPG	\$0	Each	54%	\$0	Other	A	
DMX3-2DAPAIR	DMX3-2DAPAIR	SYMMETRIX DMX	DMX3 DISK DIR 2 PAIR	\$156,210	Each	54%	\$71,857	Other	A	
DMX3-2DAPAIRU	DMX3-2DAPAIRU	SYMMETRIX DMX	DMX3 DISK DIR 2 PAIR UPG	\$0	Each	54%	\$0	Other	A	
DMX3-3DAPAIR	DMX3-3DAPAIR	SYMMETRIX DMX	DMX3 DISK DIR 3 PAIR	\$234,315	Each	54%	\$107,785	Other	A	
DMX3-3DAPAIRU	DMX3-3DAPAIRU	SYMMETRIX DMX	DMX3 DISK DIR 3 PAIR UPG	\$0	Each	54%	\$0	Other	A	
DMX3-40002	DMX3-40002	SYMMETRIX DMX	DMX3 8PT FC FICN 4M2S	\$71,000	Each	54%	\$32,660	Other	A	
DMX3-40002B	DMX3-40002B	SYMMETRIX DMX	DMX3 8PT 4G FC FICN 4M2S	\$71,000	Each	54%	\$32,660	Other	A	
DMX3-40002BU	DMX3-40002BU	SYMMETRIX DMX	DMX3 8PT 4G FC FICN 4M2SU	\$92,300	Each	54%	\$42,458	Other	A	
DMX3-40002U	DMX3-40002U	SYMMETRIX DMX	DMX3 8PT FC FICN 4M2S UPG	\$92,300	Each	54%	\$42,458	Other	A	
DMX3-40200	DMX3-40200	SYMMETRIX DMX	DMX3 8PT FC GE 4M2M	\$81,610	Each	54%	\$37,541	Other	A	
DMX3-40200B	DMX3-40200B	SYMMETRIX DMX	DMX3 8PT FC GE 4M2M	\$81,610	Each	54%	\$37,541	Other	A	
DMX3-40200BS	DMX3-40200BS	SYMMETRIX DMX	DMX3 8PT 4GFC IPV4/6 GE 6M	\$88,140	Each	54%	\$40,544	Other	A	
DMX3-40200BSU	DMX3-40200BSU	SYMMETRIX DMX	DMX3 8PT 4GFC IPV4/6 GE 6M	\$114,575	Each	54%	\$52,705	Other	A	
DMX3-40200BU	DMX3-40200BU	SYMMETRIX DMX	DMX3 8PT FC GE 4M2MU	\$106,090	Each	54%	\$48,801	Other	A	
DMX3-40200U	DMX3-40200U	SYMMETRIX DMX	DMX3 8PT FC GE 4M2M UPG	\$106,090	Each	54%	\$48,801	Other	A	
DMX3-4DAPAIR	DMX3-4DAPAIR	SYMMETRIX DMX	DMX3 DISK DIR 4 PAIR	\$312,420	Each	54%	\$143,713	Other	A	
DMX3-60100	DMX3-60100	SYMMETRIX DMX	DMX3 7PT FC GE 6M1M	\$79,930	Each	54%	\$36,768	Other	A	
DMX3-60100B	DMX3-60100B	SYMMETRIX DMX	DMX3 7PT FC GE 6M1M	\$79,930	Each	54%	\$36,768	Other	A	
DMX3-60100BS	DMX3-60100BS	SYMMETRIX DMX	DMX3 7PT 4GFC IPV4/6 GE 7M	\$86,325	Each	54%	\$39,710	Other	A	
DMX3-60100BSU	DMX3-60100BSU	SYMMETRIX DMX	DMX3 7PT 4GFC IPV4/6 GE 7M	\$112,220	Each	54%	\$51,621	Other	A	
DMX3-60100BU	DMX3-60100BU	SYMMETRIX DMX	DMX3 7PT FC GE 6M1MU	\$103,910	Each	54%	\$47,799	Other	A	
DMX3-60100U	DMX3-60100U	SYMMETRIX DMX	DMX3 7PT FC GE 6M1M UPG	\$103,910	Each	54%	\$47,799	Other	A	
DMX3-62000	DMX3-62000	SYMMETRIX DMX	DMX3 8PT FC DIR 6M2S	\$0	Each	54%	\$0	Other	A	
DMX3-62000B	DMX3-62000B	SYMMETRIX DMX	DMX3 8PT 4G FC DIR 6M2S	\$78,830	Each	54%	\$36,262	Other	A	
DMX3-62000BU	DMX3-62000BU	SYMMETRIX DMX	DMX3 8PT 4G FC DIR 6M2SU	\$102,480	Each	54%	\$47,141	Other	A	
DMX3-62000U	DMX3-62000U	SYMMETRIX DMX	DMX3 8PT FC DIR 6M2S UPG	\$102,480	Each	54%	\$47,141	Other	A	
DMX3-6-2FC1G	DMX3-6-2FC1G	SYMMETRIX DMX	DMX3 6 SLOT 7PT(2PTFC 1PTGEFE 4PTBE)DIR	\$29,470	Each	54%	\$13,556	Other	A	
DMX3-6-2FC1GB	DMX3-6-2FC1GB	SYMMETRIX DMX	DMX3 6 SLOT 4G FC GE3PT DIR	\$0	Each	54%	\$0	Other	A	
DMX362FC1GBS	DMX362FC1GBS	SYMMETRIX DMX	DMX3 6 SLT 4GBFCIPV4/6GE 3PTDIR	\$0	Each	54%	\$0	Other	A	
DMX362FC1GBSU	DMX362FC1GBSU	SYMMETRIX DMX	DMX3 6 SLT 4GBFCIPV4/6GE 3PTDIR	\$41,375	Each	54%	\$19,033	Other	A	
DMX3-62FC1GBU	DMX3-62FC1GBU	SYMMETRIX DMX	DMX3 6 SLOT 4G 2FC1GE (3PT) DIR UPG	\$38,310	Each	54%	\$17,623	Other	A	
DMX3-6-2FC1GU	DMX3-6-2FC1GU	SYMMETRIX DMX	DMX3 6 SLOT FCGE 3PT DIR	\$38,310	Each	54%	\$17,623	Other	A	
DMX3-6-2G	DMX3-6-2G	SYMMETRIX DMX	DMX3 6 SLOT 6PT (2PT GE FE 4PT BE) DIR	\$29,785	Each	54%	\$13,701	Other	A	
DMX3-6-2GB	DMX3-6-2GB	SYMMETRIX DMX	DMX3 6 SLOT GE 2PT DIR	\$0	Each	54%	\$0	Other	A	
DMX3-6-2GBS	DMX3-6-2GBS	SYMMETRIX DMX	DMX3 6 SLOT IPV4/6 GE 2PT DIR	\$0	Each	54%	\$0	Other	A	
DMX3-6-2GBSU	DMX3-6-2GBSU	SYMMETRIX DMX	DMX3 6 SLOT IPV4/6 GE 2PT DIR	\$41,810	Each	54%	\$19,233	Other	A	
DMX3-6-2GBU	DMX3-6-2GBU	SYMMETRIX DMX	DMX3 6 SLOT GE 2PT DIR UPG	\$38,715	Each	54%	\$17,809	Other	A	
DMX3-6-2GU	DMX3-6-2GU	SYMMETRIX DMX	DMX3 6 SLOT GE 2PT DIR	\$38,715	Each	54%	\$17,809	Other	A	
DMX3-6-4FC	DMX3-6-4FC	SYMMETRIX DMX	DMX3 6 SLOT 8PT (4PT FC FE 4PT BE) DIR	\$27,640	Each	54%	\$12,714	Other	A	
DMX3-6-4FCB	DMX3-6-4FCB	SYMMETRIX DMX	DMX3-6 SLOT 4G FC 4PT DIR	\$0	Each	54%	\$0	Other	A	
DMX3-6-4FCBU	DMX3-6-4FCBU	SYMMETRIX DMX	DMX3 6 SLOT 4G FC 4PT DIR UPG	\$35,930	Each	54%	\$16,528	Other	A	
DMX3-6-4FCU	DMX3-6-4FCU	SYMMETRIX DMX	DMX3 6 SLOT FC 4PT DIRU	\$35,930	Each	54%	\$16,528	Other	A	
DMX3-6-4G	DMX3-6-4G	SYMMETRIX DMX	DMX3 6 SLOT 8PT (4PT GE FE 4PT BE) DIR	\$49,950	Each	54%	\$22,977	Other	A	
DMX3-6-4GB	DMX3-6-4GB	SYMMETRIX DMX	DMX3 6 SLOT GE 4PT DIR	\$0	Each	54%	\$0	Other	A	
DMX3-6-4GBU	DMX3-6-4GBU	SYMMETRIX DMX	DMX3 6 SLOT GE 4PT DIR UPG	\$62,140	Each	54%	\$28,584	Other	A	
DMX3-6-4GS	DMX3-6-4GS	SYMMETRIX DMX	DMX3 6 SLOT IPV4/6 GE 4PT DIR	\$0	Each	54%	\$0	Other	A	
DMX3-6-4GSU	DMX3-6-4GSU	SYMMETRIX DMX	DMX3 6 SLOT IPV4/6 GE 4PT DIR	\$70,130	Each	54%	\$32,260	Other	A	
DMX3-6-4GU	DMX3-6-4GU	SYMMETRIX DMX	DMX3 6 SLOT GE 4PT DIR	\$64,935	Each	54%	\$29,870	Other	A	
DMX3-6DBDC3D	DMX3-6DBDC3D	SYMMETRIX DMX	DMX3 6 SLT DRV BAY DC 3D	\$27,000	Each	54%	\$12,420	Other	A	
DMX3-6DBDC3DU	DMX3-6DBDC3DU	SYMMETRIX DMX	DMX3 6 SLT DRV BAY DC 3DU	\$27,640	Each	54%	\$12,714	Other	A	
DMX3-6DBDC3Y	DMX3-6DBDC3Y	SYMMETRIX DMX	DMX3 6 SLT DRV BAY DC 3Y	\$27,000	Each	54%	\$12,420	Other	A	
DMX3-6DBDC3YU	DMX3-6DBDC3YU	SYMMETRIX DMX	DMX3 6 SLT DRV BAY DC 3YU	\$27,640	Each	54%	\$12,714	Other	A	
DMX3-6DCCBL2M	DMX3-6DCCBL2M	SYMMETRIX DMX	DMX3 6 SLOT DACHN 2M CBL	\$100	Each	54%	\$46	Other	A	
DMX3-6DCCBL4M	DMX3-6DCCBL4M	SYMMETRIX DMX	DMX3 6 SLOT DACHN 4M CBL	\$100	Each	54%	\$46	Other	A	
DMX3-6DIRCBL	DMX3-6DIRCBL	SYMMETRIX DMX	DMX3 6 SLOT DCON 2.5M CBL	\$100	Each	54%	\$46	Other	A	
DMX3-71000	DMX3-71000	SYMMETRIX DMX	DMX3 8PT FC DIR 7M1S	\$0	Each	54%	\$0	Other	A	
DMX3-71000B	DMX3-71000B	SYMMETRIX DMX	DMX3 8PT 4G FC DIR 7M1S	\$78,495	Each	54%	\$36,108	Other	A	
DMX3-71000BU	DMX3-71000BU	SYMMETRIX DMX	DMX3 8PT 4G FC DIR 7M1SU	\$102,040	Each	54%	\$46,938	Other	A	
DMX3-71000U	DMX3-71000U	SYMMETRIX DMX	DMX3 8PT FC DIR 7M1S UPG	\$102,040	Each	54%	\$46,938	Other	A	
DMX3-80000	DMX3-80000	SYMMETRIX DMX	DMX3 8PT FC DIR 8M0S	\$0	Each	54%	\$0	Other	A	
DMX3-80000B	DMX3-80000B	SYMMETRIX DMX	DMX3 8PT 4G FC DIR 8M0S	\$78,105	Each	54%	\$35,928	Other	A	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	
DMX3-80000BU	DMX3-80000BU	SYMMETRIX DMX	DMX3 8PT 4G FC DIR 8M0SU	\$101,535	Each	54%		\$46,706	Other	A
DMX3-80000U	DMX3-80000U	SYMMETRIX DMX	DMX3 8PT FC DIR 8M0S UPG	\$101,535	Each	54%		\$46,706	Other	A
DMX3-DB1201-D	DMX3-DB1201-D	SYMMETRIX DMX	DMX3 6SLTDBAY 120DR1DA 3D	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DB1201-Y	DMX3-DB1201-Y	SYMMETRIX DMX	DMX3 6SLTDBAY 120DR1DA 3Y	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DB1202-D	DMX3-DB1202-D	SYMMETRIX DMX	DMX3 6SLTDBAY 120DR2DA 3D	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DB1202-Y	DMX3-DB1202-Y	SYMMETRIX DMX	DMX3 6SLTDBAY 120DR2DA 3Y	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DB1802-D	DMX3-DB1802-D	SYMMETRIX DMX	DMX3 6SLTDBAY 180DR2DA 3D	\$27,000	Each	54%		\$12,420	Other	A
DMX3-DB1802-Y	DMX3-DB1802-Y	SYMMETRIX DMX	DMX3 6SLTDBAY 180DR2DA 3Y	\$27,000	Each	54%		\$12,420	Other	A
DMX3-DB2402-D	DMX3-DB2402-D	SYMMETRIX DMX	DMX3 6SLTDBAY 240DR2DA 3D	\$0	Each	54%		\$0	Other	A
DMX3-DB2402-Y	DMX3-DB2402-Y	SYMMETRIX DMX	DMX3 6SLTDBAY 240DR2DA 3Y	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DB601-D	DMX3-DB601-D	SYMMETRIX DMX	DMX3 6SLTDBAY 60DR1DA 3D	\$27,000	Each	54%		\$12,420	Other	A
DMX3-DB601-Y	DMX3-DB601-Y	SYMMETRIX DMX	DMX3 6SLTDBAY 60DR1DA 3Y	\$27,000	Each	54%		\$12,420	Other	A
DMX3-DBDC-3D	DMX3-DBDC-3D	SYMMETRIX DMX	DMX3 DRV BAY DACHN 3D	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DBDC-3DU	DMX3-DBDC-3DU	SYMMETRIX DMX	DMX3 DRV BAY DACHN 3D UPG	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DBDC-3Y	DMX3-DBDC-3Y	SYMMETRIX DMX	DMX3 DRV BAY DACHN 3Y	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DBDC-3YU	DMX3-DBDC-3YU	SYMMETRIX DMX	DMX3 DRV BAY DACHN 3Y UPG	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DBDCS-3D	DMX3-DBDCS-3D	SYMMETRIX DMX	DMX3 DRV BAY DACHN SEP 3D	\$44,965	Each	54%		\$20,684	Other	A
DMX3-DBDCS3DU	DMX3-DBDCS3DU	SYMMETRIX DMX	DMX3 DRV BAY DACHN SEP 3D UPG	\$44,965	Each	54%		\$20,684	Other	A
DMX3-DBDCS-3Y	DMX3-DBDCS-3Y	SYMMETRIX DMX	DMX3 DRV BAY DACHN SEP 3Y	\$44,965	Each	54%		\$20,684	Other	A
DMX3-DBDCS3YU	DMX3-DBDCS3YU	SYMMETRIX DMX	DMX3 DRV BAY DACHN SEP 3Y UPG	\$44,965	Each	54%		\$20,684	Other	A
DMX3-DBDR-3D	DMX3-DBDR-3D	SYMMETRIX DMX	DMX3 DRV BAY DCON 3D	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DBDR-3DU	DMX3-DBDR-3DU	SYMMETRIX DMX	DMX3 DRV BAY DCON 3D UPG	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DBDR-3Y	DMX3-DBDR-3Y	SYMMETRIX DMX	DMX3 DRV BAY DCON 3Y	\$27,640	Each	54%		\$12,714	Other	A
DMX3-DBDR-3YU	DMX3-DBDR-3YU	SYMMETRIX DMX	DMX3 DRV BAY DCON 3Y UPG	\$27,640	Each	54%		\$12,714	Other	A
DMX3-FB00200	DMX3-FB00200	SYMMETRIX DMX	2X DMX3 2PT GE FEBE 2M	\$17,450	Each	54%		\$8,027	Other	A
DMX3-FB00200BU	DMX3-FB00200BU	SYMMETRIX DMX	2X DMX3 2PT GE FEBE 2M	\$0	Each	54%		\$0	Other	A
DMX3-FB00200BU	DMX3-FB00200BU	SYMMETRIX DMX	2X DMX3 2PT GE FEBE 2MU	\$22,685	Each	54%		\$10,435	Other	A
DMX3-FB00400	DMX3-FB00400	SYMMETRIX DMX	2X DMX3 4PT GE FEBE 4M	\$17,450	Each	54%		\$8,027	Other	A
DMX3-FB00400BU	DMX3-FB00400BU	SYMMETRIX DMX	2X DMX3 4PT GE FEBE 4M	\$0	Each	54%		\$0	Other	A
DMX3-FB00400BU	DMX3-FB00400BU	SYMMETRIX DMX	2X DMX3 4PT GE FEBE 4MU	\$0	Each	54%		\$0	Other	A
DMX3-FB08000	DMX3-FB08000	SYMMETRIX DMX	2X DMX3 8PT FC FEBE 0M8S	\$24,035	Each	54%		\$11,056	Other	A
DMX3-FB08000BU	DMX3-FB08000BU	SYMMETRIX DMX	2X DMX3 8PT 4G FC FEBE 8S	\$0	Each	54%		\$0	Other	A
DMX3FB08000BU	DMX3FB08000BU	SYMMETRIX DMX	2X DMX3 8PT 4G FC FEBE 8SU	\$31,245	Each	54%		\$14,373	Other	A
DMX3-FB20100	DMX3-FB20100	SYMMETRIX DMX	2x DMX3 3PT 2M FC 1M GE FEBE	\$17,450	Each	54%		\$8,027	Other	A
DMX3-FB20100BU	DMX3-FB20100BU	SYMMETRIX DMX	2X DMX3 3PT FCGE FEBE 3M	\$0	Each	54%		\$0	Other	A
DMX3FB20100BU	DMX3FB20100BU	SYMMETRIX DMX	2X DMX3 3PT FCGE FEBE 3MU	\$22,685	Each	54%		\$10,435	Other	A
DMX3-FB20300	DMX3-FB20300	SYMMETRIX DMX	2x DMX3 3PT 2M FC 3M GE FEBE	\$23,200	Each	54%		\$10,672	Other	A
DMX3-FB20300BU	DMX3-FB20300BU	SYMMETRIX DMX	2XDMX3 3PT FCGE FEBE 3M	\$0	Each	54%		\$0	Other	A
DMX3FB20300BU	DMX3FB20300BU	SYMMETRIX DMX	2X DMX3 3PT FCGE FEBE 3MU	\$30,160	Each	54%		\$13,874	Other	A
DMX3-FB20500	DMX3-FB20500	SYMMETRIX DMX	2x DMX3 5PT FCGE FEBE 5M	\$23,200	Each	54%		\$10,672	Other	A
DMX3-FB20500BU	DMX3-FB20500BU	SYMMETRIX DMX	2XDMX3 5PT FCGE FEBE 5MU	\$0	Each	54%		\$0	Other	A
DMX3FB20500BU	DMX3FB20500BU	SYMMETRIX DMX	2X DMX3 7PT 2FC5GE FEBE 7M	\$30,160	Each	54%		\$13,874	Other	A
DMX3-FB40000	DMX3-FB40000	SYMMETRIX DMX	2X DMX3 4PT FC FEBE 4M	\$17,450	Each	54%		\$8,027	Other	A
DMX3-FB40000BU	DMX3-FB40000BU	SYMMETRIX DMX	2X DMX3 4PT FC FEBE 4M	\$0	Each	54%		\$0	Other	A
DMX3FB40000BU	DMX3FB40000BU	SYMMETRIX DMX	2X DMX3 4PT FC FEBE 4MU	\$22,685	Each	54%		\$10,435	Other	A
DMX3-FB40200	DMX3-FB40200	SYMMETRIX DMX	2x DMX3 6PT 4M FC 2M GE FEBE	\$23,200	Each	54%		\$10,672	Other	A
DMX3-FB40200BU	DMX3-FB40200BU	SYMMETRIX DMX	2X DMX3 4M FC 2M GE FEBE	\$0	Each	54%		\$0	Other	A
DMX3FB40200BU	DMX3FB40200BU	SYMMETRIX DMX	2X DMX3 4M FC 2M GE FEBE U	\$30,160	Each	54%		\$13,874	Other	A
DMX3-FB60100	DMX3-FB60100	SYMMETRIX DMX	2x DMX3 7PT 6M FC 1M GE FEBE	\$23,200	Each	54%		\$10,672	Other	A
DMX3-FB60100BU	DMX3-FB60100BU	SYMMETRIX DMX	2XDMX3 7PT 6FC1GE FEBE 7M	\$0	Each	54%		\$0	Other	A
DMX3FB60100BU	DMX3FB60100BU	SYMMETRIX DMX	2X DMX3 6M FC 1M GE FEBE 7MU	\$30,160	Each	54%		\$13,874	Other	A
DMX3-FB62000	DMX3-FB62000	SYMMETRIX DMX	2X DMX3 8PT FC FEBE 6M2S	\$21,945	Each	54%		\$10,095	Other	A
DMX3-FB62000BU	DMX3-FB62000BU	SYMMETRIX DMX	2XDMX3 8PT 4G FC FEBE6M2S	\$0	Each	54%		\$0	Other	A
DMX3FB62000BU	DMX3FB62000BU	SYMMETRIX DMX	2X DMX3 8PT 4G FC FEBE 6M2SU	\$28,530	Each	54%		\$13,124	Other	A
DMX3-FB71000	DMX3-FB71000	SYMMETRIX DMX	2X DMX3 8PT FC FEBE 7M1S	\$21,215	Each	54%		\$9,759	Other	A
DMX3-FB71000BU	DMX3-FB71000BU	SYMMETRIX DMX	2X DMX3 8P 4G FC FEBE7M1S	\$0	Each	54%		\$0	Other	A
DMX3FB71000BU	DMX3FB71000BU	SYMMETRIX DMX	2X DMX3 8PT 4G FC FEBE 7M1SU	\$27,575	Each	54%		\$12,685	Other	A
DMX3-FB80000	DMX3-FB80000	SYMMETRIX DMX	2X DMX3 8PT FC FEBE 8M0S	\$20,480	Each	54%		\$9,421	Other	A
DMX3-FB80000BU	DMX3-FB80000BU	SYMMETRIX DMX	2X DMX3 8PT 4G FC FEBE 8M	\$0	Each	54%		\$0	Other	A
DMX3FB80000BU	DMX3FB80000BU	SYMMETRIX DMX	2X DMX3 8PT 4G FC FEBE 8MU	\$28,625	Each	54%		\$12,248	Other	A
DMX3-M9-16GB	DMX3-M9-16GB	SYMMETRIX DMX	DMX3 16GB MEM DIR	\$27,075	Each	54%		\$12,455	Other	A
DMX3-M9-16GBU	DMX3-M9-16GBU	SYMMETRIX DMX	DMX3 16GB MEM DIR UPG	\$35,200	Each	54%		\$16,192	Other	A
DMX3-M9-32GB	DMX3-M9-32GB	SYMMETRIX DMX	DMX3 32GB MEM DIR	\$41,280	Each	54%		\$18,989	Other	A
DMX3-M9-32GBU	DMX3-M9-32GBU	SYMMETRIX DMX	DMX3 32GB MEM DIR UPG	\$53,665	Each	54%		\$24,686	Other	A
DMX3-M9-64GB	DMX3-M9-64GB	SYMMETRIX DMX	DMX3 64GB MEM DIR	\$99,450	Each	54%		\$45,747	Other	A
DMX3-M9-64GBU	DMX3-M9-64GBU	SYMMETRIX DMX	DMX3 64GB MEM DIR UPG	\$129,285	Each	54%		\$59,471	Other	A
DMX3-M964GSUB	DMX3-M964GSUB	SYMMETRIX DMX	DMX3 64GB M9 ONLY SWAP	\$0	Each	54%		\$0	Other	A
DMX3-M9-8GB	DMX3-M9-8GB	SYMMETRIX DMX	DMX3 8GB MEM DIR	\$23,590	Each	54%		\$10,851	Other	A
DMX3-M9-8GBU	DMX3-M9-8GBU	SYMMETRIX DMX	DMX3 8GB MEM DIR UPG	\$30,670	Each	54%		\$14,108	Other	A
DMX3-OPT-4M0S	DMX3-OPT-4M0S	SYMMETRIX DMX	DMX3 FEBE OPTICS UPG 4M0S	\$0	Each	54%		\$0	Other	A
DMX3-OPT4M0SB	DMX3-OPT4M0SB	SYMMETRIX DMX	4GBC FEBE OPTICS UPGRADE KIT 4M0S	\$0	Each	54%		\$0	Other	A
DMX3-OPT-4M4S	DMX3-OPT-4M4S	SYMMETRIX DMX	DMX3 FEBE OPTICS UPG 4M4S	\$0	Each	54%		\$0	Other	A
DMX3-OPT4M4SB	DMX3-OPT4M4SB	SYMMETRIX DMX	4GBC FEBE OPTICS UPGRADE KIT 4M 4S	\$0	Each	54%		\$0	Other	A
DMX3-OPT-6M0S	DMX3-OPT-6M0S	SYMMETRIX DMX	DMX3 FEBE OPTICS UPG 6M0S	\$0	Each	54%		\$0	Other	A
DMX3-OPT6M0SB	DMX3-OPT6M0SB	SYMMETRIX DMX	4GBC FEBE OPTICS UPGRADE KIT	\$0	Each	54%		\$0	Other	A
DMX3-OPT-6M2S	DMX3-OPT-6M2S	SYMMETRIX DMX	DMX3 FEBE OPTICS UPG 6M2S	\$0	Each	54%		\$0	Other	A
DMX3-OPT6M2SB	DMX3-OPT6M2SB	SYMMETRIX DMX	4GBC FEBE OPTICS UPGRADE KIT 6M 2S	\$0	Each	54%		\$0	Other	A

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I-Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (if applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
DMX3-3PD-PWR	DMX3-3PD-PWR	SYMMETRIX DMX	3PHASE DPWR CON	\$0	Each	54%	\$0	Other	A	
DMX3-3PW-PWR	DMX3-3PW-PWR	SYMMETRIX DMX	3PHASE WPWR CON	\$0	Each	54%	\$0	Other	A	
DMX3-PWRMOD	DMX3-PWRMOD	SYMMETRIX DMX	DMX3 PWR MOD 24 SYS	\$14,665	Each	54%	\$6,746	Other	A	
DMX3-PWRMODU	DMX3-PWRMODU	SYMMETRIX DMX	DMX3 PWR MOD 24 SYS UPG	\$19,063	Each	54%	\$8,769	Other	A	
DMX3-SYS24-3D	DMX3-SYS24-3D	SYMMETRIX DMX	DMX3 24 SLOT SYS BAY 3D	\$104,830	Each	54%	\$48,222	Other	A	
DMX3-SYS24-3Y	DMX3-SYS24-3Y	SYMMETRIX DMX	DMX3 24 SLOT SYS BAY 3Y	\$104,830	Each	54%	\$48,222	Other	A	
DMX3-SYS6-1P	DMX3-SYS6-1P	SYMMETRIX DMX	DMX3 6 SLOT SYS BAY 1 PHASE	\$84,630	Each	54%	\$38,930	Other	A	
DMX3-SYS6-3D	DMX3-SYS6-3D	SYMMETRIX DMX	DMX3 6 SLOT SYS BAY 3D	\$88,440	Each	54%	\$40,682	Other	A	
DMX3-SYS6-3Y	DMX3-SYS6-3Y	SYMMETRIX DMX	DMX3 6 SLOT SYS BAY 3Y	\$88,440	Each	54%	\$40,682	Other	A	
DMX4-00004B	DMX4-00004B	SYMMETRIX DMX	DMX4 4PT 4G FICON DIR 4S	\$65,445	Each	54%	\$23,205	Other	A	
DMX4-00004BU	DMX4-00004BU	SYMMETRIX DMX	DMX4 4PT 4G FICON DIR 4SU	\$65,590	Each	54%	\$30,167	Other	A	
DMX4-00040B	DMX4-00040B	SYMMETRIX DMX	DMX4 4PT 4G FICON DIR 4M	\$47,710	Each	54%	\$21,947	Other	A	
DMX4-00040BU	DMX4-00040BU	SYMMETRIX DMX	DMX4 4PT 4G FICON DIR 4MU	\$62,020	Each	54%	\$28,529	Other	A	
DMX4-00103B	DMX4-00103B	SYMMETRIX DMX	DMX4 4PT GFICN DIR 1M3S	\$55,570	Each	54%	\$25,562	Other	A	
DMX4-00103BS	DMX4-00103BS	SYMMETRIX DMX	DMX4 4PT 4GFIPV4/6 GE1M3S	\$77,425	Each	54%	\$35,616	Other	A	
DMX4-00103BSU	DMX4-00103BSU	SYMMETRIX DMX	DMX4 4PT 4GFIPV4/6 GE1M3S	\$100,575	Each	54%	\$46,265	Other	A	
DMX4-00103BU	DMX4-00103BU	SYMMETRIX DMX	DMX4 4PT GFICN DIR 1M3SU	\$72,235	Each	54%	\$33,228	Other	A	
DMX4-00400	DMX4-00400	SYMMETRIX DMX	DMX4 4PT GE DIR 4M	\$65,360	Each	54%	\$30,066	Other	A	
DMX4-00400S	DMX4-00400S	SYMMETRIX DMX	DMX4 4PT IPV4/6 GE 4M	\$91,070	Each	54%	\$41,892	Other	A	
DMX4-00400SU	DMX4-00400SU	SYMMETRIX DMX	DMX4 4PT IPV4/6 GE 4M	\$118,390	Each	54%	\$54,459	Other	A	
DMX4-00400U	DMX4-00400U	SYMMETRIX DMX	DMX4 4PT GE DIR 4MU	\$84,970	Each	54%	\$39,086	Other	A	
DMX4-08000B	DMX4-08000B	SYMMETRIX DMX	DMX4 8PT 4G FC DIR 0M8S	\$64,935	Each	54%	\$29,870	Other	A	
DMX4-08000BU	DMX4-08000BU	SYMMETRIX DMX	DMX4 8PT 4G FC DIR 0M8SU	\$84,415	Each	54%	\$38,831	Other	A	
DMX4-40URACK	DMX4-40URACK	SYMMETRIX DMX	DMX800 19 NEMA RACK	\$6,380	Each	54%	\$2,935	Other	A	
DMX41514616B	DMX41514616B	SYMMETRIX DMX	146GB 15K 2027.41GB 14+2	\$39,280	Each	54%	\$18,069	Other	A	
DMX41514616BU	DMX41514616BU	SYMMETRIX DMX	146GB 15K 2027.41GB 14+2 U	\$54,990	Each	54%	\$25,295	Other	A	
DMX41514616C	DMX41514616C	SYMMETRIX DMX	146GB 15K 2039.3GB14+2 DRV IBMi(AS400)	\$39,280	Each	54%	\$18,069	Other	A	
DMX41514616CU	DMX41514616CU	SYMMETRIX DMX	146GB 15K 2039.3GB14+2 DRV IBMi(AS400)UG	\$54,990	Each	54%	\$25,295	Other	A	
DMX41514618B	DMX41514618B	SYMMETRIX DMX	146GB 15K 144.81GB ONEDRV	\$2,455	Each	54%	\$1,129	Other	A	
DMX41514618BU	DMX41514618BU	SYMMETRIX DMX	146GB15K 144.81GBONEDRV U	\$3,435	Each	54%	\$1,580	Other	A	
DMX41514618CU	DMX41514618CU	SYMMETRIX DMX	146GB15K145.6GBONEDRV DRV IBMi (AS400)	\$2,455	Each	54%	\$1,129	Other	A	
DMX41514618CUU	DMX41514618CUU	SYMMETRIX DMX	146GB15K145.6GBONEDRV DRV IBMi(AS400)UG	\$3,435	Each	54%	\$1,580	Other	A	
DMX41514622B	DMX41514622B	SYMMETRIX DMX	146GB 15K 144.81GB MIRR	\$4,910	Each	54%	\$2,259	Other	A	
DMX41514622BU	DMX41514622BU	SYMMETRIX DMX	146GB 15K 144.81GB MIRR U	\$6,875	Each	54%	\$3,163	Other	A	
DMX41514622CU	DMX41514622CU	SYMMETRIX DMX	146GB 15K 145.6GBMIR DRV IBMi(AS400)	\$4,910	Each	54%	\$2,259	Other	A	
DMX41514622CUU	DMX41514622CUU	SYMMETRIX DMX	146GB 15K 145.6GBMIR DRV IBMi(AS400)UG	\$6,875	Each	54%	\$3,163	Other	A	
DMX41514642B	DMX41514642B	SYMMETRIX DMX	146GB 15K 434.43GB 3+1	\$9,820	Each	54%	\$4,517	Other	A	
DMX41514642BU	DMX41514642BU	SYMMETRIX DMX	146GB 15K 434.43GB 3+1 U	\$13,750	Each	54%	\$6,325	Other	A	
DMX41514642CU	DMX41514642CU	SYMMETRIX DMX	146GB 15K 436.98GB3+1 DRV IBM-i(AS400)	\$9,820	Each	54%	\$4,517	Other	A	
DMX41514642CUU	DMX41514642CUU	SYMMETRIX DMX	146GB 15K 436.98GB3+1 DRV IBMi(AS400)UG	\$13,750	Each	54%	\$6,325	Other	A	
DMX41514668B	DMX41514668B	SYMMETRIX DMX	146GB 15K 1013.67GB 7+1	\$19,640	Each	54%	\$9,034	Other	A	
DMX41514668BU	DMX41514668BU	SYMMETRIX DMX	146GB 15K 1013.67GB 7+1 U	\$27,495	Each	54%	\$12,648	Other	A	
DMX41514668CU	DMX41514668CU	SYMMETRIX DMX	146GB 15K 1019.62GB7+1 DRV IBMi(AS400)	\$19,640	Each	54%	\$9,034	Other	A	
DMX41514668CUU	DMX41514668CUU	SYMMETRIX DMX	146GB 15K 1019.62GB7+1 DRV IBMi(AS400)UG	\$27,495	Each	54%	\$12,648	Other	A	
DMX41514682B	DMX41514682B	SYMMETRIX DMX	146GB 15K 868.89GB 6+2	\$19,640	Each	54%	\$9,034	Other	A	
DMX41514682BU	DMX41514682BU	SYMMETRIX DMX	146GB 15K 868.89GB 6+2 U	\$27,495	Each	54%	\$12,648	Other	A	
DMX41514682CU	DMX41514682CU	SYMMETRIX DMX	146GB 15K 873.97GB6+2 DRV IBM-i(AS400)	\$19,640	Each	54%	\$9,034	Other	A	
DMX41514682CUU	DMX41514682CUU	SYMMETRIX DMX	146GB 15K 873.97GB6+2 DRV IBMi(AS400)UG	\$27,495	Each	54%	\$12,648	Other	A	
DMX41530016B	DMX41530016B	SYMMETRIX DMX	300GB 15K 4142.78GB 14+2	\$38,880	Each	54%	\$17,885	Other	A	
DMX41530016BU	DMX41530016BU	SYMMETRIX DMX	300GB 15K 4142.78GB 14+2 U	\$54,430	Each	54%	\$25,038	Other	A	
DMX41530016C	DMX41530016C	SYMMETRIX DMX	300GB 15K 4094.5GB14+2 DRV IBM-i(AS400)	\$38,880	Each	54%	\$17,885	Other	A	
DMX41530016CU	DMX41530016CU	SYMMETRIX DMX	300GB 15K 4094.5GB14+2 DRV IBMi(AS400)UG	\$54,430	Each	54%	\$25,038	Other	A	
DMX41530018B	DMX41530018B	SYMMETRIX DMX	300GB15K 295.91GBONEDRV U	\$2,430	Each	54%	\$1,118	Other	A	
DMX41530018BU	DMX41530018BU	SYMMETRIX DMX	300GB15K 295.91GBONEDRV U	\$3,400	Each	54%	\$1,564	Other	A	
DMX41530018CU	DMX41530018CU	SYMMETRIX DMX	300GB15K 292.4GBONEDRV IBM-i(AS400)	\$2,430	Each	54%	\$1,118	Other	A	
DMX41530018CUU	DMX41530018CUU	SYMMETRIX DMX	300GB15K 292.4GBONEDRV IBM-i(AS400)UG	\$3,400	Each	54%	\$1,564	Other	A	
DMX41530022B	DMX41530022B	SYMMETRIX DMX	300GB 15K 295.91GBMIRR	\$4,860	Each	54%	\$2,236	Other	A	
DMX41530022BU	DMX41530022BU	SYMMETRIX DMX	300GB 15K 295.91GBMIRR U	\$6,805	Each	54%	\$3,130	Other	A	
DMX41530022CU	DMX41530022CU	SYMMETRIX DMX	300GB 15K 292.5GBMIR DRV IBM-i(AS400)	\$4,860	Each	54%	\$2,236	Other	A	
DMX41530022CUU	DMX41530022CUU	SYMMETRIX DMX	300GB 15K 292.5GBMIR DRV IBM-i(AS400) UG	\$6,805	Each	54%	\$3,130	Other	A	
DMX41530048B	DMX41530048B	SYMMETRIX DMX	300GB 15K 887.73GB3+1	\$9,720	Each	54%	\$4,471	Other	A	
DMX41530048BU	DMX41530048BU	SYMMETRIX DMX	300GB 15K 887.73GB3+1 U	\$13,610	Each	54%	\$6,261	Other	A	
DMX41530048CU	DMX41530048CU	SYMMETRIX DMX	300GB 15K 877.3GB3+1 DRV IBM-i(AS400)	\$9,720	Each	54%	\$4,471	Other	A	
DMX41530048CUU	DMX41530048CUU	SYMMETRIX DMX	300GB 15K 877.3GB3+1 DRV IBM-i (AS400)UG	\$13,610	Each	54%	\$6,261	Other	A	
DMX4153008B	DMX4153008B	SYMMETRIX DMX	300GB 15K 2071.39GB7+1	\$19,440	Each	54%	\$8,942	Other	A	
DMX4153008BU	DMX4153008BU	SYMMETRIX DMX	300GB 15K 2071.39GB7+1 U	\$27,215	Each	54%	\$12,519	Other	A	
DMX4153008CU	DMX4153008CU	SYMMETRIX DMX	300GB 15K 2047.2GB7+1 DRV IBM-i (AS400)	\$19,440	Each	54%	\$8,942	Other	A	
DMX4153008CUU	DMX4153008CUU	SYMMETRIX DMX	300GB 15K 2047.2GB7+1 DRV IBM-i(AS400)UG	\$27,215	Each	54%	\$12,519	Other	A	
DMX4153008DB	DMX4153008DB	SYMMETRIX DMX	300GB 15K 1775.47GB 6+2	\$19,440	Each	54%	\$8,942	Other	A	
DMX4153008DBU	DMX4153008DBU	SYMMETRIX DMX	300GB 15K 1775.47GB 6+2 U	\$27,215	Each	54%	\$12,519	Other	A	
DMX4153008DC	DMX4153008DC	SYMMETRIX DMX	300GB 15K 1754.8GB6+2 DRV IBM-i(AS400)	\$19,440	Each	54%	\$8,942	Other	A	
DMX4153008DCU	DMX4153008DCU	SYMMETRIX DMX	300GB 15K 1754.8GB6+2 DRV IBM-i(AS400)UG	\$27,215	Each	54%	\$12,519	Other	A	
DMX4157316B	DMX4157316B	SYMMETRIX DMX	73GB 15K 1013.69GB 14+2	\$0	Each	54%	\$0	Other	A	
DMX4157316BU	DMX4157316BU	SYMMETRIX DMX	73GB 15K 1013.69GB 14+2 U	\$40,950	Each	54%	\$18,837	Other	A	
DMX4157316C	DMX4157316C	SYMMETRIX DMX	73GB 15K 1019.59GB14+2 IBM-i(AS400)	\$0	Each	54%	\$0	Other	A	
DMX4157316CU	DMX4157316CU	SYMMETRIX DMX	73GB 15K 1019.59GB 14+2 IBM-i(AS400) UG	\$40,950	Each	54%	\$18,837	Other	A	
DMX4157318B	DMX4157318B	SYMMETRIX DMX	73GB 15K 72.40GB ONE DRV	\$0	Each	54%	\$0	Other	A	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
DMX415731BU	DMX415731BU	SYMMETRIX DMX	73GB15K 72.40GB ONE DRV U	\$2,560	Each	54%	\$1,178	Other	A
DMX415731C	DMX415731C	SYMMETRIX DMX	73GB15K 72.8GBONEDRV IBM-I(AS400)	\$0	Each	54%	\$0	Other	A
DMX415731CU	DMX415731CU	SYMMETRIX DMX	73GB15K 72.8GBONEDRV IBM-I(AS400) UG	\$2,560	Each	54%	\$1,178	Other	A
DMX415732B	DMX415732B	SYMMETRIX DMX	73GB 15K 72.40GB MIRR	\$0	Each	54%	\$0	Other	A
DMX415732BU	DMX415732BU	SYMMETRIX DMX	73GB 15K 72.40GB MIRR U	\$5,120	Each	54%	\$2,355	Other	A
DMX415732C	DMX415732C	SYMMETRIX DMX	73GB 15K 72.8GB MIR IBM-(AS400)	\$0	Each	54%	\$0	Other	A
DMX415732CU	DMX415732CU	SYMMETRIX DMX	73GB 15K 72.8GB MIR IBM-(AS400) UG	\$5,120	Each	54%	\$2,355	Other	A
DMX415734B	DMX415734B	SYMMETRIX DMX	73GB 15K 217.20GB 3+1	\$0	Each	54%	\$0	Other	A
DMX415734BU	DMX415734BU	SYMMETRIX DMX	73GB 15K 217.20GB 3+1 U	\$10,240	Each	54%	\$4,710	Other	A
DMX415734C	DMX415734C	SYMMETRIX DMX	73GB 15K 218.46GB 3+1 IBM-I(AS400)	\$0	Each	54%	\$0	Other	A
DMX415734CU	DMX415734CU	SYMMETRIX DMX	73GB 15K 218.46GB 3+1 IBM-I(AS400) UG	\$10,240	Each	54%	\$4,710	Other	A
DMX415738B	DMX415738B	SYMMETRIX DMX	73GB 15K 506.80GB 7+1	\$0	Each	54%	\$0	Other	A
DMX415738BU	DMX415738BU	SYMMETRIX DMX	73GB 15K 506.80GB 7+1 U	\$20,475	Each	54%	\$9,419	Other	A
DMX415738C	DMX415738C	SYMMETRIX DMX	73GB 15K 509.74GB 7+1 IBM-I(AS400)	\$0	Each	54%	\$0	Other	A
DMX415738CU	DMX415738CU	SYMMETRIX DMX	73GB 15K 509.74GB 7+1 IBM-I(AS400) UG	\$20,475	Each	54%	\$9,419	Other	A
DMX41573D8B	DMX41573D8B	SYMMETRIX DMX	73GB 15K 434.44GB 6+2	\$0	Each	54%	\$0	Other	A
DMX41573D8BU	DMX41573D8BU	SYMMETRIX DMX	73GB 15K 434.44GB 6+2 U	\$20,475	Each	54%	\$9,419	Other	A
DMX41573D8C	DMX41573D8C	SYMMETRIX DMX	73GB 15K 436.96GB 6+2 IBM-(AS400)	\$0	Each	54%	\$0	Other	A
DMX41573D8CU	DMX41573D8CU	SYMMETRIX DMX	73GB 15K 436.96GB 6+2 IBM-(AS400) UG	\$20,475	Each	54%	\$9,419	Other	A
DMX4-1DAPAIR	DMX4-1DAPAIR	SYMMETRIX DMX	DMX4 DISK DIR PAIR	\$65,665	Each	54%	\$30,206	Other	A
DMX4-1DAPAIRU	DMX4-1DAPAIRU	SYMMETRIX DMX	DMX4 DISK DIR PAIR UPG	\$85,365	Each	54%	\$39,268	Other	A
DMX4-2DAPAIR	DMX4-2DAPAIR	SYMMETRIX DMX	DMX4-DISK DIR 2 PAIR	\$131,310	Each	54%	\$60,403	Other	A
DMX4-2DAPAIRU	DMX4-2DAPAIRU	SYMMETRIX DMX	DMX4-DISK DIR 2 PAIR UPG	\$170,730	Each	54%	\$78,536	Other	A
DMX4-3DAPAIR	DMX4-3DAPAIR	SYMMETRIX DMX	DMX4 DISK DIR 3 PAIRS	\$196,995	Each	54%	\$90,618	Other	A
DMX4-3DAPAIRU	DMX4-3DAPAIRU	SYMMETRIX DMX	DMX4 DISK DIR 3 PAIRS UPG	\$256,095	Each	54%	\$117,804	Other	A
DMX4-40002B	DMX4-40002B	SYMMETRIX DMX	DMX4 8PT 4G FC FICON 4M2S	\$57,495	Each	54%	\$26,448	Other	A
DMX4-40002BU	DMX4-40002BU	SYMMETRIX DMX	DMX4 8PT 4G FC FICON 4M2SU	\$74,745	Each	54%	\$34,383	Other	A
DMX4-40200B	DMX4-40200B	SYMMETRIX DMX	DMX4 8PT FC GE 4M2M	\$66,090	Each	54%	\$30,401	Other	A
DMX4-40200BS	DMX4-40200BS	SYMMETRIX DMX	DMX4 8PT 4GFC IP4/6 GE 6M	\$92,085	Each	54%	\$42,359	Other	A
DMX4-40200BSU	DMX4-40200BSU	SYMMETRIX DMX	DMX4 8PT 4GFC IP4/6 GE 6M U	\$119,710	Each	54%	\$55,067	Other	A
DMX4-40200BU	DMX4-40200BU	SYMMETRIX DMX	DMX4 8PT FC GE 4M2MU	\$85,915	Each	54%	\$39,521	Other	A
DMX4-4DAPAIR	DMX4-4DAPAIR	SYMMETRIX DMX	DMX4-DISK DIR 4 PAIRS	\$262,620	Each	54%	\$120,805	Other	A
DMX4-60100B	DMX4-60100B	SYMMETRIX DMX	DMX4 7PT FC GE 6M1M	\$64,730	Each	54%	\$29,776	Other	A
DMX4-60100BS	DMX4-60100BS	SYMMETRIX DMX	DMX4 7PT 4GFC IP4/6 GE 7M	\$90,195	Each	54%	\$41,490	Other	A
DMX4-60100BSU	DMX4-60100BSU	SYMMETRIX DMX	DMX4 7PT 4GFC IP4/6 GE 7M U	\$117,255	Each	54%	\$53,937	Other	A
DMX4-60100BU	DMX4-60100BU	SYMMETRIX DMX	DMX4 7PT FC GE 6M1MU	\$84,150	Each	54%	\$38,709	Other	A
DMX4-62000B	DMX4-62000B	SYMMETRIX DMX	DMX4 8PT 4G FC DIR 6M2S	\$63,840	Each	54%	\$29,366	Other	A
DMX4-62000BU	DMX4-62000BU	SYMMETRIX DMX	DMX4 8PT 4G FC DIR 6M2SU	\$83,000	Each	54%	\$38,180	Other	A
DMX4-6-2FC1GB	DMX4-6-2FC1GB	SYMMETRIX DMX	DMX4 6 SLOT 4G FCGE 3PT DIR	\$25,160	Each	54%	\$11,574	Other	A
DMX462FC1GBS	DMX462FC1GBS	SYMMETRIX DMX	DMX4 6SLOT 4GBFCIP4/6GE 3PTDIR	\$33,435	Each	54%	\$15,380	Other	A
DMX462FC1GBSU	DMX462FC1GBSU	SYMMETRIX DMX	DMX4 6SLOT 4GBFCIP4/6GE 3PTDIR UPG	\$43,465	Each	54%	\$19,994	Other	A
DMX4-62FC1GBU	DMX4-62FC1GBU	SYMMETRIX DMX	DMX4 6 SLOT 4G FCGE 3PT DIR UPG	\$32,710	Each	54%	\$15,047	Other	A
DMX4-6-2FIB	DMX4-6-2FIB	SYMMETRIX DMX	DMX4 6 SLOT 4G FICON 2PT DIR	\$27,865	Each	54%	\$12,827	Other	A
DMX4-6-2FIBU	DMX4-6-2FIBU	SYMMETRIX DMX	DMX4 6 SLOT 4G FICON 2PT DIR UPG	\$36,250	Each	54%	\$16,675	Other	A
DMX4-6-2GB	DMX4-6-2GB	SYMMETRIX DMX	DMX4 6 SLOT GE 2PT DIR	\$25,435	Each	54%	\$11,700	Other	A
DMX4-6-2GBS	DMX4-6-2GBS	SYMMETRIX DMX	DMX4 6 SLOT IP4/6 GE 2PT DIR	\$33,785	Each	54%	\$15,541	Other	A
DMX4-6-2GBSU	DMX4-6-2GBSU	SYMMETRIX DMX	DMX4 6 SLOT IP4/6 GE 2PT DIR UPG	\$43,925	Each	54%	\$20,206	Other	A
DMX4-6-2GBU	DMX4-6-2GBU	SYMMETRIX DMX	DMX4 6 SLOT GE 2PT DIR UPG	\$33,060	Each	54%	\$15,208	Other	A
DMX4-6-4FCB	DMX4-6-4FCB	SYMMETRIX DMX	DMX4 6 SLOT 4G FC 4PT DIR	\$23,600	Each	54%	\$10,856	Other	A
DMX4-6-4FCBU	DMX4-6-4FCBU	SYMMETRIX DMX	DMX4 6 SLOT 4G FC 4PT DIR UPG	\$30,685	Each	54%	\$14,115	Other	A
DMX4-6-4G	DMX4-6-4G	SYMMETRIX DMX	DMX4 6 SLOT GE 4 PT DIR	\$42,650	Each	54%	\$19,619	Other	A
DMX4-6-4GS	DMX4-6-4GS	SYMMETRIX DMX	DMX4 6 SLOT IP4/6 GE 4PT DIR	\$56,665	Each	54%	\$26,066	Other	A
DMX4-6-4GSU	DMX4-6-4GSU	SYMMETRIX DMX	DMX4 6 SLOT IP4/6 GE 4PT DIR UPG	\$73,665	Each	54%	\$33,886	Other	A
DMX4-6-4GU	DMX4-6-4GU	SYMMETRIX DMX	DMX4 6 SLOT GE DIR UPG	\$55,450	Each	54%	\$25,507	Other	A
DMX4-6BDBC3D	DMX4-6BDBC3D	SYMMETRIX DMX	DMX4 6 SLT DRV BAY DCHAIN 3D	\$26,745	Each	54%	\$12,303	Other	A
DMX4-6BDBC3DP	DMX4-6BDBC3DP	SYMMETRIX DMX	DMX4 6 SLT DRV BAY DCHAIN 3D PRD	\$0	Each	54%	\$0	Other	A
DMX46BDBC3DPU	DMX46BDBC3DPU	SYMMETRIX DMX	DMX4 6 SLT DRV BAY DCHAIN 3D U PRD	\$0	Each	54%	\$0	Other	A
DMX4-6BDBC3DU	DMX4-6BDBC3DU	SYMMETRIX DMX	DMX4 6 SLT DRV BAY DCHAIN 3D UPG	\$26,745	Each	54%	\$12,303	Other	A
DMX4-6BDBC3Y	DMX4-6BDBC3Y	SYMMETRIX DMX	DMX4 6 SLT DRV BAY DCHAIN 3Y	\$26,745	Each	54%	\$12,303	Other	A
DMX4-6BDBC3YP	DMX4-6BDBC3YP	SYMMETRIX DMX	DMX4 6 SLT DRV BAY DCHAIN 3Y PRD	\$0	Each	54%	\$0	Other	A
DMX46BDBC3YPU	DMX46BDBC3YPU	SYMMETRIX DMX	DMX4 6 SLT DRV BAY DCHAIN 3Y U PRD	\$0	Each	54%	\$0	Other	A
DMX4-6BDBC3YU	DMX4-6BDBC3YU	SYMMETRIX DMX	DMX4 6 SLT DRV BAY DCHAIN 3Y UPG	\$26,745	Each	54%	\$12,303	Other	A
DMX4-71000B	DMX4-71000B	SYMMETRIX DMX	DMX4 8PT 4G FC DIR 7M1S	\$63,565	Each	54%	\$29,240	Other	A
DMX4-71000BU	DMX4-71000BU	SYMMETRIX DMX	DMX4 8PT 4G FC DIR 7M1SU	\$82,633	Each	54%	\$38,011	Other	A
DMX47250016B	DMX47250016B	SYMMETRIX DMX	500GB 7.2K 6904.66GB 14+2	\$0	Each	54%	\$0	Other	A
DMX47250016BU	DMX47250016BU	SYMMETRIX DMX	500GB 7.2K 6904.66GB 14+2U	\$57,680	Each	54%	\$26,533	Other	A
DMX4725001B	DMX4725001B	SYMMETRIX DMX	500GB 7.2K 493.191GB ONEDRV	\$0	Each	54%	\$0	Other	A
DMX4725001BU	DMX4725001BU	SYMMETRIX DMX	500GB 7.2K 493.191GB ONEDRV U	\$3,605	Each	54%	\$1,658	Other	A
DMX4725002B	DMX4725002B	SYMMETRIX DMX	500GB 7.2K 493.191GB MIRR	\$0	Each	54%	\$0	Other	A
DMX4725002BU	DMX4725002BU	SYMMETRIX DMX	500GB 7.2K 493.191GB MIRR U	\$7,210	Each	54%	\$3,317	Other	A
DMX4725004B	DMX4725004B	SYMMETRIX DMX	500GB 7.2K 1479.57GB 3+1	\$0	Each	54%	\$0	Other	A
DMX4725004BU	DMX4725004BU	SYMMETRIX DMX	500GB 7.2K 1479.57GB 3+1U	\$14,420	Each	54%	\$6,633	Other	A
DMX4725008B	DMX4725008B	SYMMETRIX DMX	500GB 7.2K 3452.33GB 7+1	\$0	Each	54%	\$0	Other	A
DMX4725008BU	DMX4725008BU	SYMMETRIX DMX	500GB 7.2K 3452.33GB 7+1U	\$28,840	Each	54%	\$13,266	Other	A
DMX472500D8B	DMX472500D8B	SYMMETRIX DMX	500GB 7.2K 2959.14GB 6+2	\$0	Each	54%	\$0	Other	A
DMX472500D8BU	DMX472500D8BU	SYMMETRIX DMX	500GB 7.2K 2959.14GB 6+2U	\$28,840	Each	54%	\$13,266	Other	A
DMX4-80000B	DMX4-80000B	SYMMETRIX DMX	DMX4 8PT FC DIR 8M0S	\$62,730	Each	54%	\$28,856	Other	A



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I)Column K	
DMX4-8000BU	DMX4-8000BU	SYMMETRIX DMX	DMX4 8PT FC DIR 8M0S0	\$81.550	Each	54%	\$37.513	Other	A
DMX4-DBDC-3D	DMX4-DBDC-3D	SYMMETRIX DMX	DMX4 DRV BAY DCHAIN 3D	\$27.165	Each	54%	\$12.496	Other	A
DMX4-DBDC-3DP	DMX4-DBDC-3DP	SYMMETRIX DMX	DMX4 DRV BAY DCHAIN 3D REAR PERFD DOOR	\$0	Each	54%	\$0	Other	A
DMX4-DBDC3DPU	DMX4-DBDC3DPU	SYMMETRIX DMX	DMX4 DRVBAY DCHAIN 3D REAR PERFD DOOR UG	\$0	Each	54%	\$0	Other	A
DMX4-DBDC-3DU	DMX4-DBDC-3DU	SYMMETRIX DMX	DMX4 DRV BAY DCHAIN 3D UPG	\$27.165	Each	54%	\$12.496	Other	A
DMX4-DBDC-3Y	DMX4-DBDC-3Y	SYMMETRIX DMX	DMX4 DRV BAY DCHAIN 3Y	\$27.165	Each	54%	\$12.496	Other	A
DMX4-DBDC-3YP	DMX4-DBDC-3YP	SYMMETRIX DMX	DMX4 DRV BAY DCHAIN 3Y REAR PERFD DOOR	\$0	Each	54%	\$0	Other	A
DMX4-DBDC3YPU	DMX4-DBDC3YPU	SYMMETRIX DMX	DMX4 DRVBAY DCHAIN 3Y REAR PERFD DOOR UG	\$0	Each	54%	\$0	Other	A
DMX4-DBDC-3YU	DMX4-DBDC-3YU	SYMMETRIX DMX	DMX4 DRV BAY DCHAIN 3Y UPG	\$27.165	Each	54%	\$12.496	Other	A
DMX4-DBDCS-3D	DMX4-DBDCS-3D	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3D	\$49.860	Each	54%	\$22.936	Other	A
DMX4-DBDCS3DU	DMX4-DBDCS3DU	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3D UPG	\$49.860	Each	54%	\$22.936	Other	A
DMX4-DBDCS-3Y	DMX4-DBDCS-3Y	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3Y	\$49.860	Each	54%	\$22.936	Other	A
DMX4-DBDCS3YU	DMX4-DBDCS3YU	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3Y UPG	\$49.860	Each	54%	\$22.936	Other	A
DMX4-DBDCT-3D	DMX4-DBDCT-3D	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3D	\$49.860	Each	54%	\$22.936	Other	A
DMX4-DBDCT3DP	DMX4-DBDCT3DP	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3D PRD	\$0	Each	54%	\$0	Other	A
DMX4DBDCT3DPU	DMX4DBDCT3DPU	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3D U PRD	\$0	Each	54%	\$0	Other	A
DMX4-DBDCT3DU	DMX4-DBDCT3DU	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3D UPG	\$49.860	Each	54%	\$22.936	Other	A
DMX4-DBDCT-3Y	DMX4-DBDCT-3Y	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3Y	\$49.860	Each	54%	\$22.936	Other	A
DMX4DBDCT3YP	DMX4DBDCT3YP	SYMMETRIX DMX	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DOOR	\$0	Each	54%	\$0	Other	A
DMX4-DBDCT3YP	DMX4-DBDCT3YP	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3Y PRD	\$0	Each	54%	\$0	Other	A
DMX4DBDCT3YPU	DMX4DBDCT3YPU	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3Y U PRD	\$0	Each	54%	\$0	Other	A
DMX4-DBDCT3YU	DMX4-DBDCT3YU	SYMMETRIX DMX	DMX4 DRV BAY DACHN SEP 3Y UPG	\$49.860	Each	54%	\$22.936	Other	A
DMX4-DBDCTDP	DMX4-DBDCTDP	SYMMETRIX DMX	DMX4 DRVBAY DACHN SEP3D REAR PERFD DOOR	\$0	Each	54%	\$0	Other	A
DMX4-DBDR-3D	DMX4-DBDR-3D	SYMMETRIX DMX	DMX4 DRV BAY DCON 3D	\$27.165	Each	54%	\$12.496	Other	A
DMX4-DBDR-3DP	DMX4-DBDR-3DP	SYMMETRIX DMX	DMX4 DRV BAY DCON 3D REAR PERFD DOOR	\$0	Each	54%	\$0	Other	A
DMX4-DBDR3DPU	DMX4-DBDR3DPU	SYMMETRIX DMX	DMX4 DRVBAY DCON 3D REAR PERFD DOOR UG	\$0	Each	54%	\$0	Other	A
DMX4-DBDR-3DU	DMX4-DBDR-3DU	SYMMETRIX DMX	DMX4 DRV BAY DCON 3D UPG	\$27.165	Each	54%	\$12.496	Other	A
DMX4-DBDR-3Y	DMX4-DBDR-3Y	SYMMETRIX DMX	DMX4 DRV BAY DCON 3Y	\$27.165	Each	54%	\$12.496	Other	A
DMX4-DBDR-3YP	DMX4-DBDR-3YP	SYMMETRIX DMX	DMX4 DRV BAY DCON 3Y REAR PERFD DOOR	\$0	Each	54%	\$0	Other	A
DMX4-DBDR3YPU	DMX4-DBDR3YPU	SYMMETRIX DMX	DMX4 DRVBAY DCON 3Y REAR PERFD DOOR UG	\$0	Each	54%	\$0	Other	A
DMX4-DBDR-3YU	DMX4-DBDR-3YU	SYMMETRIX DMX	DMX4 DRV BAY DCON 3Y UPG	\$27.165	Each	54%	\$12.496	Other	A
DMX4-FB00002B	DMX4-FB00002B	SYMMETRIX DMX	2X DMX4 2PT 4G FI FEBE 2S	\$12.775	Each	54%	\$5.877	Other	A
DMX4FB00002BU	DMX4FB00002BU	SYMMETRIX DMX	2X DMX4 2PT 4G FI FEBE 2M UPG	\$16.605	Each	54%	\$7.638	Other	A
DMX4-FB00004B	DMX4-FB00004B	SYMMETRIX DMX	2X DMX4 4PT 4G FI FEBE 4S	\$18.275	Each	54%	\$8.407	Other	A
DMX4FB00004BU	DMX4FB00004BU	SYMMETRIX DMX	2X DMX4 4PT 4G FI FEBE 4S UPG	\$23.760	Each	54%	\$10.930	Other	A
DMX4-FB00040B	DMX4-FB00040B	SYMMETRIX DMX	2X DMX4 4PT 4G FI FEBE 4M	\$14.975	Each	54%	\$6.889	Other	A
DMX4FB00040BU	DMX4FB00040BU	SYMMETRIX DMX	2X DMX4 4PT 4G FI FEBE 4M UPG	\$19.470	Each	54%	\$8.956	Other	A
DMX4-FB00200B	DMX4-FB00200B	SYMMETRIX DMX	2X DMX4 2PT GE FEBE 2M	\$16.560	Each	54%	\$7.618	Other	A
DMX4FB00200BU	DMX4FB00200BU	SYMMETRIX DMX	2X DMX4 2PT GE FEBE 2M UPG	\$21.530	Each	54%	\$9.904	Other	A
DMX4-FB00400B	DMX4-FB00400B	SYMMETRIX DMX	2X DMX4 4PT GE FEBE 4M	\$16.560	Each	54%	\$7.618	Other	A
DMX4FB00400BU	DMX4FB00400BU	SYMMETRIX DMX	2X DMX4 4PT GE FEBE 4M UPG	\$21.530	Each	54%	\$9.904	Other	A
DMX4-FB08000B	DMX4-FB08000B	SYMMETRIX DMX	2X DMX4 8PT 4G FC FEBE 8S	\$22.800	Each	54%	\$10.488	Other	A
DMX4FB08000BU	DMX4FB08000BU	SYMMETRIX DMX	2X DMX4 8PT 4G FC FEBE 8S UPG	\$28.640	Each	54%	\$13.634	Other	A
DMX4-FB20100B	DMX4-FB20100B	SYMMETRIX DMX	2X DMX4 3PT FCGE FEBE 3M	\$16.560	Each	54%	\$7.618	Other	A
DMX4FB20100BU	DMX4FB20100BU	SYMMETRIX DMX	2X DMX4 3PT FCGE FEBE 3M UPG	\$21.530	Each	54%	\$9.904	Other	A
DMX4-FB20102B	DMX4-FB20102B	SYMMETRIX DMX	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S	\$22.850	Each	54%	\$10.511	Other	A
DMX4FB20102BU	DMX4FB20102BU	SYMMETRIX DMX	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S UPG	\$29.705	Each	54%	\$13.664	Other	A
DMX4-FB20300B	DMX4-FB20300B	SYMMETRIX DMX	2XDMX4 5PT FCGE FEBE 5M	\$22.235	Each	54%	\$10.228	Other	A
DMX4FB20300BU	DMX4FB20300BU	SYMMETRIX DMX	2X DMX4 5PT FCGE FEBE 5M UPG	\$28.905	Each	54%	\$13.296	Other	A
DMX4-FB20500B	DMX4-FB20500B	SYMMETRIX DMX	2X DMX4 7PT 2FC5GE FEBE 7M	\$22.000	Each	54%	\$10.120	Other	A
DMX4FB20500BU	DMX4FB20500BU	SYMMETRIX DMX	2X DMX4 7PT 2FC5GE FEBE 7M UPG	\$28.605	Each	54%	\$13.158	Other	A
DMX4-FB21002B	DMX4-FB21002B	SYMMETRIX DMX	2X DMX4 5PT 4G 3FC2FI FEBE 2M3S	\$17.265	Each	54%	\$7.942	Other	A
DMX4FB21002BU	DMX4FB21002BU	SYMMETRIX DMX	2X DMX4 5PT 4G 3FC2FI FEBE 2M3S UPG	\$22.445	Each	54%	\$10.325	Other	A
DMX4-FB40000B	DMX4-FB40000B	SYMMETRIX DMX	2X DMX4 4PT 4G FC FEBE 4M	\$16.560	Each	54%	\$7.618	Other	A
DMX4FB40000BU	DMX4FB40000BU	SYMMETRIX DMX	2X DMX4 4PT 4G FC FEBE 4M UPG	\$21.530	Each	54%	\$9.904	Other	A
DMX4-FB40002B	DMX4-FB40002B	SYMMETRIX DMX	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S	\$22.355	Each	54%	\$10.283	Other	A
DMX4FB40002BU	DMX4FB40002BU	SYMMETRIX DMX	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S UPG	\$29.060	Each	54%	\$13.368	Other	A
DMX4-FB40200B	DMX4-FB40200B	SYMMETRIX DMX	2X DMX4 4M FC 2M GE FEBE	\$22.000	Each	54%	\$10.120	Other	A
DMX4FB40200BU	DMX4FB40200BU	SYMMETRIX DMX	2X DMX4 4M FC 2M GE FEBE UPG	\$28.605	Each	54%	\$13.158	Other	A
DMX4-FB60100B	DMX4-FB60100B	SYMMETRIX DMX	2X DMX4 7PT 6FC1GE FEBE 7M	\$22.000	Each	54%	\$10.120	Other	A
DMX4FB60100BU	DMX4FB60100BU	SYMMETRIX DMX	2X DMX4 7PT 6FC1GE FEBE 7M UPG	\$28.605	Each	54%	\$13.158	Other	A
DMX4-FB62000B	DMX4-FB62000B	SYMMETRIX DMX	2X DMX4 8PT 4G FC FEBE 6M2S	\$20.815	Each	54%	\$9.575	Other	A
DMX4FB62000BU	DMX4FB62000BU	SYMMETRIX DMX	2X DMX4 8PT 4G FC FEBE6M2S UPG	\$27.060	Each	54%	\$12.448	Other	A
DMX4-FB71000B	DMX4-FB71000B	SYMMETRIX DMX	2X DMX4 8PT 4G FC FEBE 7M1S	\$20.125	Each	54%	\$9.258	Other	A
DMX4FB71000BU	DMX4FB71000BU	SYMMETRIX DMX	2X DMX4 8PT 4G FC FEBE7M1S UPG	\$26.165	Each	54%	\$12.036	Other	A
DMX4-FB80000B	DMX4-FB80000B	SYMMETRIX DMX	2X DMX4 8PT 4G FC FEBE 8M	\$19.425	Each	54%	\$8.936	Other	A
DMX4FB80000BU	DMX4FB80000BU	SYMMETRIX DMX	2X DMX4 8PT 4G FC FEBE 8M UPG	\$25.250	Each	54%	\$11.615	Other	A
DMX4-MEM-16GB	DMX4-MEM-16GB	SYMMETRIX DMX	16 GB GLOBAL MEMORY DIR	\$23.485	Each	54%	\$10.803	Other	A
DMX4-MEM16GBU	DMX4-MEM16GBU	SYMMETRIX DMX	16GB GLOBAL MEMORY DIR UPG	\$30.530	Each	54%	\$14.044	Other	A
DMX4-MEM-32GB	DMX4-MEM-32GB	SYMMETRIX DMX	32 GB GLOBAL MEMORY DIR	\$33.650	Each	54%	\$15.479	Other	A
DMX4-MEM32GBU	DMX4-MEM32GBU	SYMMETRIX DMX	32 GB GLOBAL MEMORY DIR UPG	\$43.745	Each	54%	\$20.123	Other	A
DMX4-MEM-64GB	DMX4-MEM-64GB	SYMMETRIX DMX	64 GB GLOBAL MEMORY DIR	\$58.260	Each	54%	\$26.800	Other	A
DMX4-MEM64GBU	DMX4-MEM64GBU	SYMMETRIX DMX	64 GB GLOBAL MEMORY DIR UPG	\$75.740	Each	54%	\$34.840	Other	A
DMX4-MEM-8GB	DMX4-MEM-8GB	SYMMETRIX DMX	8 GB GLOBAL MEMORY DIR	\$20.095	Each	54%	\$9.244	Other	A
DMX4-MEM-8GBU	DMX4-MEM-8GBU	SYMMETRIX DMX	8 GB GLOBAL MEMORY DIR UPG	\$26.125	Each	54%	\$12.018	Other	A
DMX4-OPTM4S8	DMX4-OPTM4S8	SYMMETRIX DMX	DMX4 4GB FEBE OPTICS UPG 0M4S	\$0	Each	54%	\$0	Other	A
DMX4-OPT4M0S8	DMX4-OPT4M0S8	SYMMETRIX DMX	DMX4 4GB FEBE OPTICS UPG 4M0S	\$0	Each	54%	\$0	Other	A

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
DMX4-OPT4M2SB	DMX4-OPT4M2SB	SYMMETRIX DMX	DMX4 4GB FEBE OPTICS UPG 4M2S	\$0	Each	54%	\$0	Other	A
DMX4-OPT4M4SB	DMX4-OPT4M4SB	SYMMETRIX DMX	DMX4 4GB FEBE OPTICS UPG 4M4S	\$0	Each	54%	\$0	Other	A
DMX4-OPT6M0SB	DMX4-OPT6M0SB	SYMMETRIX DMX	DMX4 4GB FEBE OPTICS UPG 6M0S	\$0	Each	54%	\$0	Other	A
DMX4-OPT6M2SB	DMX4-OPT6M2SB	SYMMETRIX DMX	DMX4 4GB FEBE OPTICS UPG 6M2S	\$0	Each	54%	\$0	Other	A
DMX4-PWRMOD	DMX4-PWRMOD	SYMMETRIX DMX	DMX4 PWR MOD 24 SYS	\$14,710	Each	54%	\$6,767	Other	A
DMX4-PWRMODU	DMX4-PWRMODU	SYMMETRIX DMX	DMX4 PWR MOD 24 SYS UPG	\$19,145	Each	54%	\$8,707	Other	A
DMX4-SYS24-3D	DMX4-SYS24-3D	SYMMETRIX DMX	DMX4 24 SLOT SYS BAY 3D	\$89,750	Each	54%	\$41,285	Other	A
DMX4-SYS24-3Y	DMX4-SYS24-3Y	SYMMETRIX DMX	DMX4 24 SLOT SYS BAY 3Y	\$89,750	Each	54%	\$41,285	Other	A
DMX4-SYS6-1P	DMX4-SYS6-1P	SYMMETRIX DMX	DMX4 6 SLOT SYS BAY 1 PHASE	\$78,865	Each	54%	\$36,278	Other	A
DMX4-SYS6-3D	DMX4-SYS6-3D	SYMMETRIX DMX	DMX4 6 SLOT SYS BAY 3D	\$78,865	Each	54%	\$36,278	Other	A
DMX4-SYS6-3Y	DMX4-SYS6-3Y	SYMMETRIX DMX	DMX4 6 SLOT SYS BAY 3Y	\$78,865	Each	54%	\$36,278	Other	A
DMX800	DMX800	SYMMETRIX DMX	DMX800 SPE FC 4 FC DIR	\$0	Each	54%	\$0	Other	A
DMX800-FD	DMX800-FD	SYMMETRIX DMX	DMX800 SPE 4 FC DIR FIE	\$0	Each	54%	\$0	Other	A
DMX800-M2	DMX800-M2	SYMMETRIX DMX	DMX800 M2 SPE 2/4 DIR	\$0	Each	54%	\$0	Other	A
DMX800-M2-FD	DMX800-M2-FD	SYMMETRIX DMX	DMX800 M2 SPE 2/4 DIR FIE	\$0	Each	54%	\$0	Other	A
DMX801	DMX801	SYMMETRIX DMX	DMX800 SPE 2 FC DIR	\$0	Each	54%	\$0	Other	A
DMX801-FD	DMX801-FD	SYMMETRIX DMX	DMX800 SPE 2 FC DIR FIE	\$0	Each	54%	\$0	Other	A
DMX8-3100	DMX8-3100	SYMMETRIX DMX	2XFEBE 3MFC1SFC 2-DIR SYS	\$0	Each	54%	\$0	Other	A
DMX8-3102	DMX8-3102	SYMMETRIX DMX	2XFEBE 3MFC1SFC2SF	\$0	Each	54%	\$0	Other	A
DMX8-3111	DMX8-3111	SYMMETRIX DMX	2XFEBE 3MFC 1SFC 1MGE 1SF	\$0	Each	54%	\$0	Other	A
DMX8-3120	DMX8-3120	SYMMETRIX DMX	2XFEBE 3MFC1SMFC2MGE	\$0	Each	54%	\$0	Other	A
DMX8-4000	DMX8-4000	SYMMETRIX DMX	2XFEBE 4MFC 2-FC DIR SYS	\$0	Each	54%	\$0	Other	A
DMX8-4002	DMX8-4002	SYMMETRIX DMX	2XFEBE 4MFC2SF	\$0	Each	54%	\$0	Other	A
DMX8-4011	DMX8-4011	SYMMETRIX DMX	2XFEBE 4MFC 1MGE 1SF	\$0	Each	54%	\$0	Other	A
DMX8-4020	DMX8-4020	SYMMETRIX DMX	2XFEBE 4MFC2MGE	\$0	Each	54%	\$0	Other	A
DMX8-F	DMX8-F	SYMMETRIX DMX	DMX8 FICON DIR	\$0	Each	54%	\$0	Other	A
DMX8-FC	DMX8-FC	SYMMETRIX DMX	DMX8 FC DIR	\$0	Each	54%	\$0	Other	A
DMX8-FC-UPG	DMX8-FC-UPG	SYMMETRIX DMX	DMX8 FC DIR-U	\$0	Each	54%	\$0	Other	A
DMX8-F-UPG	DMX8-F-UPG	SYMMETRIX DMX	DMX8 FICON DIR-U	\$0	Each	54%	\$0	Other	A
DMX8-G	DMX8-G	SYMMETRIX DMX	DMX8 GIGE DIR	\$0	Each	54%	\$0	Other	A
DMX8-GF	DMX8-GF	SYMMETRIX DMX	DMX800 MPD-GF	\$0	Each	54%	\$0	Other	A
DMX8-GF-UPG	DMX8-GF-UPG	SYMMETRIX DMX	DMX800 MPD GF DIR-U	\$0	Each	54%	\$0	Other	A
DMX8-G-UPG	DMX8-G-UPG	SYMMETRIX DMX	DMX8 GIGE DIR-U	\$0	Each	54%	\$0	Other	A
DMX8BDCT3DPU	DMX8BDCT3DPU	SYMMETRIX DMX	DMX4 DRVBAY DACHN SEP3D REAR PERFD DR UG	\$0	Each	54%	\$0	Other	A
DMX8BDCT3YPU	DMX8BDCT3YPU	SYMMETRIX DMX	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DR UG	\$0	Each	54%	\$0	Other	A
DMX-ESCD8	DMX-ESCD8	SYMMETRIX DMX	8 PT ESCON DIR	\$32,185	Each	54%	\$14,805	Other	A
DMX-ESCD8U	DMX-ESCD8U	SYMMETRIX DMX	8 PT ESCON DIR	\$0	Each	54%	\$0	Other	A
DMX-FCDM04S	DMX-FCDM04S	SYMMETRIX DMX	4 PT FC DIR 0MM 4SM	\$0	Each	54%	\$0	Other	A
DMX-FCDM08S	DMX-FCDM08S	SYMMETRIX DMX	8 PT FC DIR 0MM 8SM	\$0	Each	54%	\$0	Other	A
DMX-FCDM4M4S	DMX-FCDM4M4S	SYMMETRIX DMX	8 PT FC DIR 4MM 4SM	\$0	Each	54%	\$0	Other	A
DMX-FCDM6M2S	DMX-FCDM6M2S	SYMMETRIX DMX	8 PT FC DIR 6MM, 2SM	\$0	Each	54%	\$0	Other	A
DMX-FCDM6M2SU	DMX-FCDM6M2SU	SYMMETRIX DMX	8 PT FC DIR 6MM 2SM	\$0	Each	54%	\$0	Other	A
DMX-FCDM7M1S	DMX-FCDM7M1S	SYMMETRIX DMX	8 PT FC DIR 7MM, 1SM	\$0	Each	54%	\$0	Other	A
DMX-FCDM7M1SU	DMX-FCDM7M1SU	SYMMETRIX DMX	8 PT FC DIR 7MM 1SM	\$0	Each	54%	\$0	Other	A
DMX-FCDM8M0S	DMX-FCDM8M0S	SYMMETRIX DMX	8 PT FC DIR 8MM, 0SM	\$0	Each	54%	\$0	Other	A
DMX-FCDM8M0SU	DMX-FCDM8M0SU	SYMMETRIX DMX	8 PT FC DIR 8MM 0SM	\$0	Each	54%	\$0	Other	A
DMX-FE-3M1S	DMX-FE-3M1S	SYMMETRIX DMX	2XFEBE 3MM, 1SM EACH BOARD	\$0	Each	54%	\$0	Other	A
DMX-FE-4M0S	DMX-FE-4M0S	SYMMETRIX DMX	2XFEBE 4MM, 0SM EACH BOARD	\$0	Each	54%	\$0	Other	A
DMX-FE-6M2S	DMX-FE-6M2S	SYMMETRIX DMX	2XFEBE 6MM, 2SM EACH BOARD	\$0	Each	54%	\$0	Other	A
DMX-FE-7M1S	DMX-FE-7M1S	SYMMETRIX DMX	2XFEBE 7MM, 1SM EACH BOARD	\$0	Each	54%	\$0	Other	A
DMX-FE-8M0S	DMX-FE-8M0S	SYMMETRIX DMX	2XFEBE 8MM, 0SM EACH BOARD	\$0	Each	54%	\$0	Other	A
DMX-KVM	DMX-KVM	SYMMETRIX DMX	KEYBOARD, VIDEO, MOUSE	\$0	Each	54%	\$0	Other	A
DMX-KVM-FD	DMX-KVM-FD	SYMMETRIX DMX	KEYBD, VIDEO, MOUSE-FIELD	\$0	Each	54%	\$0	Other	A
DMX-M5-16384	DMX-M5-16384	SYMMETRIX DMX	16GB M5 CACHE DIRECTOR	\$0	Each	54%	\$0	Other	A
DMX-M5-16384U	DMX-M5-16384U	SYMMETRIX DMX	16GB M5 CACHE DIR UPG	\$58,240	Each	54%	\$26,790	Other	A
DMX-M5-2048	DMX-M5-2048	SYMMETRIX DMX	2GB M5 CACHE DIRECTOR	\$0	Each	54%	\$0	Other	A
DMX-M5-2048U	DMX-M5-2048U	SYMMETRIX DMX	2GB M5 CACHE DIR UPG	\$0	Each	54%	\$0	Other	A
DMX-M5-32768	DMX-M5-32768	SYMMETRIX DMX	32GB M5 CACHE DIR	\$0	Each	54%	\$0	Other	A
DMX-M5-32768U	DMX-M5-32768U	SYMMETRIX DMX	32GB M5 CACHE DIR UPG	\$0	Each	54%	\$0	Other	A
DMX-M5-4096	DMX-M5-4096	SYMMETRIX DMX	4GB M5 CACHE DIRECTOR	\$0	Each	54%	\$0	Other	A
DMX-M5-4096U	DMX-M5-4096U	SYMMETRIX DMX	4GB M5 CACHE DIR UPG	\$0	Each	54%	\$0	Other	A
DMX-M5-8192	DMX-M5-8192	SYMMETRIX DMX	8GB M5 CACHE DIRECTOR	\$0	Each	54%	\$0	Other	A
DMX-M5-8192U	DMX-M5-8192U	SYMMETRIX DMX	8GB M5 CACHE DIR UPG	\$46,410	Each	54%	\$21,349	Other	A
DMX-OPT-1M1S	DMX-OPT-1M1S	SYMMETRIX DMX	2X OPTICS KIT 1M1S	\$0	Each	54%	\$0	Other	A
DMX-OPT-2M	DMX-OPT-2M	SYMMETRIX DMX	2X OPTICS KIT 2M	\$0	Each	54%	\$0	Other	A
DMX-OPT-2S	DMX-OPT-2S	SYMMETRIX DMX	2X OPTICS KIT 2S	\$0	Each	54%	\$0	Other	A
DMX-OPT-3M1S	DMX-OPT-3M1S	SYMMETRIX DMX	2X OPTICS KIT 3M1S	\$0	Each	54%	\$0	Other	A
DMX-OPT-4M0S	DMX-OPT-4M0S	SYMMETRIX DMX	2X OPTICS KIT 4M0S	\$0	Each	54%	\$0	Other	A
DMX-PWRMOD8	DMX-PWRMOD8	SYMMETRIX DMX	8 POWER MODULE	\$9,600	Each	54%	\$4,416	Other	A
DMX-PWRMOD8U	DMX-PWRMOD8U	SYMMETRIX DMX	8 POWER MODULE UPGRADE	\$0	Each	54%	\$0	Other	A
DMX-RS232	DMX-RS232	SYMMETRIX DMX	RS232 SWITCH	\$0	Each	54%	\$0	Other	A
DMX-RS232-FD	DMX-RS232-FD	SYMMETRIX DMX	RS232 SWITCH FIELD INST	\$0	Each	54%	\$0	Other	A
DMX-SERVER	DMX-SERVER	SYMMETRIX DMX	DMX SERVER	\$0	Each	54%	\$0	Other	A
DMX-SERVER-FD	DMX-SERVER-FD	SYMMETRIX DMX	DMX SERVER SERVER FIELD INST	\$0	Each	54%	\$0	Other	A
DMX-SPS	DMX-SPS	SYMMETRIX DMX	2X850W STANDBY POWER SUP	\$0	Each	54%	\$0	Other	A
DMX-SPS-FD	DMX-SPS-FD	SYMMETRIX DMX	2X850W STANDBY PWR-FIELD	\$0	Each	54%	\$0	Other	A
LSE-FHDA	LSE-FHDA	SYMMETRIX DMX	FIBRE LSE FOR ISERIES	\$23,000	Each	54%	\$10,580	Other	A

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
PDP-1PHA-RC	PDP-1PHA-RC	SYMMETRIX DMX	QTY 2 SINGLE PH PDP ANDERSON-ROHS COMPLI	\$4,340	Each	54%		\$1,996	Other	A	
PDP-1PHTA-RC	PDP-1PHTA-RC	SYMMETRIX DMX	QTY 2 SINGLE PH PDP TYCO/AMP-ROHS COMPLI	\$4,340	Each	54%		\$1,996	Other	A	
PDP-3PHDELA-R	PDP-3PHDELA-R	SYMMETRIX DMX	QTY 2 3-PH DELTA PDP ANDERSON-ROHS COMPL	\$4,340	Each	54%		\$1,996	Other	A	
PDP-3PHDEL-IN	PDP-3PHDEL-IN	SYMMETRIX DMX	QTY 2 3-PHASE DELTA PDP (INTL NON-ROHS)	\$4,340	Each	54%		\$1,996	Other	A	
PDP-3PHDEL-IR	PDP-3PHDEL-IR	SYMMETRIX DMX	QTY 2 3-PH DELTA PDP INTL-ROHS COMPLIANT	\$4,340	Each	54%		\$1,996	Other	A	
PDP-3PHDEL-N	PDP-3PHDEL-N	SYMMETRIX DMX	QTY 2 3-PH DELTA PDP TYCO/AMP-NON ROHS C	\$4,340	Each	54%		\$1,996	Other	A	
PDP-3PHDEL-T-R	PDP-3PHDEL-T-R	SYMMETRIX DMX	QTY 2 3-PH DELTA PDP TYCO/AMP-ROHS COMPL	\$4,340	Each	54%		\$1,996	Other	A	
PDP-3PHWYEA-R	PDP-3PHWYEA-R	SYMMETRIX DMX	QTY 2 3-PH WYE PDP ANDERSON-ROHS COMPL	\$4,340	Each	54%		\$1,996	Other	A	
PDP-3PHWYET-N	PDP-3PHWYET-N	SYMMETRIX DMX	QTY 2 3-PH WYE PDP TYCO/AMP-NON ROHS COMPL	\$4,340	Each	54%		\$1,996	Other	A	
PDP-3PHWYET-R	PDP-3PHWYET-R	SYMMETRIX DMX	QTY 2 3-PH WYE PDP TYCO/AMP-ROHS COMPLIA	\$4,340	Each	54%		\$1,996	Other	A	
SB-15-DCH	SB-15-DCH	SYMMETRIX DMX	STOR BAY 15SLT DR ENCL	\$5,200	Each	54%		\$2,392	Other	A	
SB-15-DCH-U	SB-15-DCH-U	SYMMETRIX DMX	STOR BAY 15SLT DR ENCL U	\$5,200	Each	54%		\$2,392	Other	A	
SB-15-DCH-UFD	SB-15-DCH-UFD	SYMMETRIX DMX	SB DCH 15SLT DR ENCL UFD	\$5,200	Each	54%		\$2,392	Other	A	
SB-15-DIR	SB-15-DIR	SYMMETRIX DMX	STOR BAY 15SLT DR ENCL	\$5,200	Each	54%		\$2,392	Other	A	
SB-15-DIR-U	SB-15-DIR-U	SYMMETRIX DMX	STOR BAY 15SLT DR ENCL U	\$5,200	Each	54%		\$2,392	Other	A	
SB-15-DIR-UFD	SB-15-DIR-UFD	SYMMETRIX DMX	SB DIR 15SLT DR ENCL UFD	\$5,200	Each	54%		\$2,392	Other	A	
SB4-15-DCH	SB4-15-DCH	SYMMETRIX DMX	DMX4 STOR BAY 15SLT DR ENCL	\$5,100	Each	54%		\$2,346	Other	A	
SB4-15-DCH-U	SB4-15-DCH-U	SYMMETRIX DMX	DMX4 STOR BAY 15SLT DR ENCL U	\$5,100	Each	54%		\$2,346	Other	A	
SB4-15DCH-UFD	SB4-15DCH-UFD	SYMMETRIX DMX	DMX4 ST BAY 15SLT DR ENCL UFD	\$5,100	Each	54%		\$2,346	Other	A	
SB4-15-DIR	SB4-15-DIR	SYMMETRIX DMX	DMX4 STOR BAY 15SLT DR ENCL	\$5,100	Each	54%		\$2,346	Other	A	
SB4-15-DIR-U	SB4-15-DIR-U	SYMMETRIX DMX	DMX4 STOR BAY 15SLT DR ENCL U	\$5,100	Each	54%		\$2,346	Other	A	
SB4-15DIR-UFD	SB4-15DIR-UFD	SYMMETRIX DMX	DMX4 ST BAY 15SLT DR ENCL UFD	\$5,100	Each	54%		\$2,346	Other	A	
SB-BBU	SB-BBU	SYMMETRIX DMX	STOR BAY BATTERY BACK-U	\$3,400	Each	54%		\$1,564	Other	A	
SB-BBU-U	SB-BBU-U	SYMMETRIX DMX	STOR BAY BATTERY BACK-UP	\$3,400	Each	54%		\$1,564	Other	A	
SB-BBU-UFD	SB-BBU-UFD	SYMMETRIX DMX	SB BATTERY BACK-UP UFD	\$3,400	Each	54%		\$1,564	Other	A	
SYM-OM3-30M	SYM-OM3-30M	SYMMETRIX DMX	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	\$750	Each	54%		\$345	Other	A	
SYM-OM3-5M	SYM-OM3-5M	SYMMETRIX DMX	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	\$470	Each	54%		\$216	Other	A	
TB-15-DIR	TB-15-DIR	SYMMETRIX DMX	EQUIP BAY 15 SLOT DR ENCL	\$5,200	Each	54%		\$2,392	Other	A	
TB-15-DIR-U	TB-15-DIR-U	SYMMETRIX DMX	EQUIP BAY 15SLT DR ENCL U	\$5,200	Each	54%		\$2,392	Other	A	
TB-15-DIR-UFD	TB-15-DIR-UFD	SYMMETRIX DMX	SYS BAY 15 SLT DR ENCL UFD	\$5,100	Each	54%		\$2,346	Other	A	
TB4-15-DIR	TB4-15-DIR	SYMMETRIX DMX	Equip Bay 15 Slot DR encl	\$5,100	Each	54%		\$2,346	Other	A	
TB4-15-DIRU	TB4-15-DIRU	SYMMETRIX DMX	Equip Bay 15SLT DR ENCLUPG	\$5,100	Each	54%		\$2,346	Other	A	
TB4-15-DIRUFD	TB4-15-DIRUFD	SYMMETRIX DMX	SYS BAY 15 SLT DR ENCL UFD	\$5,100	Each	54%		\$2,346	Other	A	
TB-BBU	TB-BBU	SYMMETRIX DMX	EQUIP BAY BATTERY BACK-UP	\$3,400	Each	54%		\$1,564	Other	A	
TB-BBU-U	TB-BBU-U	SYMMETRIX DMX	EQUIP BAY BATTERY BACKUPU	\$3,400	Each	54%		\$1,564	Other	A	
TB-BBU-UFD	TB-BBU-UFD	SYMMETRIX DMX	SYS BAY BATTERY BACK-UP FLD UPG	\$5,100	Each	54%		\$2,346	Other	A	
NA3F12001B	NA3F12001B	SYMMETRIX V MAX	VMAX 4G FLASH 200GB DRV	\$0	Each	54%		\$0	Other	A	
NA3F12001BTU	NA3F12001BTU	SYMMETRIX V MAX	VMAX 3G FLASH 200GB DRV UPG TAA	\$17,035	Each	54%		\$7,836	Other	A	
NA3F12001BU	NA3F12001BU	SYMMETRIX V MAX	VMAX 3G FLASH 200GB DRV UPG	\$0	Each	54%		\$0	Other	A	
NA3F12001C	NA3F12001C	SYMMETRIX V MAX	VMAX 3G FLASH 200GB DRV FOR IBM-I(AS400)	\$0	Each	54%		\$0	Other	A	
NA3F12001CU	NA3F12001CU	SYMMETRIX V MAX	VMAX 3G FLASH 200GB DRV IBM-I(AS400)UPG	\$17,035	Each	54%		\$7,836	Other	A	
NA47210001B	NA47210001B	SYMMETRIX V MAX	VMAX 4G 7_2K1000GB DRV	\$0	Each	54%		\$0	Other	A	
NA47210001BTU	NA47210001BTU	SYMMETRIX V MAX	VMAX 4G 7_2K1000GB DRV UPG TAA	\$2,645	Each	54%		\$1,217	Other	A	
NA47210001BU	NA47210001BU	SYMMETRIX V MAX	VMAX 4G 7_2K1000GB DRV UPG	\$0	Each	54%		\$0	Other	A	
NA47220001B	NA47220001B	SYMMETRIX V MAX	VMAX 4G 72K 2000GB DRV	\$0	Each	54%		\$0	Other	A	
NA47220001BTU	NA47220001BTU	SYMMETRIX V MAX	VMAX 4G 72K 2000GB DRV UPG TAA	\$4,185	Each	54%		\$1,925	Other	A	
NA47220001BU	NA47220001BU	SYMMETRIX V MAX	VMAX 4G 72K 2000GB DRV UPG	\$0	Each	54%		\$0	Other	A	
NA47220001C	NA47220001C	SYMMETRIX V MAX	VMAX 4G 72K 2000GB DRVSI	\$0	Each	54%		\$0	Other	A	
NA47220001CTU	NA47220001CTU	SYMMETRIX V MAX	VMAX 4G 72K 2000GB DRVSI UPG TAA	\$4,185	Each	54%		\$1,925	Other	A	
NA47220001CU	NA47220001CU	SYMMETRIX V MAX	VMAX 4G 72K 2000GB DRVSI UPGRADE	\$0	Each	54%		\$0	Other	A	
NF4103001B	NF4103001B	SYMMETRIX V MAX	VMAX 4G 10K300GB DRIVE	\$0	Each	54%		\$0	Other	A	
NF4103001BTU	NF4103001BTU	SYMMETRIX V MAX	VMAX 4G 10K300GB DRV UPG TAA	\$2,570	Each	54%		\$1,182	Other	A	
NF4103001BU	NF4103001BU	SYMMETRIX V MAX	VMAX 4G 10K300GB DRV UPG	\$0	Each	54%		\$0	Other	A	
NF4103001C	NF4103001C	SYMMETRIX V MAX	VMAX 4G 10K300GB DRVSI	\$0	Each	54%		\$0	Other	A	
NF4103001CTU	NF4103001CTU	SYMMETRIX V MAX	VMAX 4G 10K300GB DRVSI UPG TAA	\$2,570	Each	54%		\$1,182	Other	A	
NF4103001CU	NF4103001CU	SYMMETRIX V MAX	VMAX 4G 10K300GB DRVSI UPG	\$0	Each	54%		\$0	Other	A	
NF4104001B	NF4104001B	SYMMETRIX V MAX	VMAX 4G 10K400GB DRV	\$0	Each	54%		\$0	Other	A	
NF4104001BU	NF4104001BU	SYMMETRIX V MAX	VMAX 4G 10K400GB DRV UPG	\$0	Each	54%		\$0	Other	A	
NF4104001C	NF4104001C	SYMMETRIX V MAX	VMAX 4G 10K400GB DRVSI	\$0	Each	54%		\$0	Other	A	
NF4104001CU	NF4104001CU	SYMMETRIX V MAX	VMAX 4G 10K400GB DRVSI UPG	\$0	Each	54%		\$0	Other	A	
NF4104501B	NF4104501B	SYMMETRIX V MAX	VMAX 4G 10K450GB DRV	\$0	Each	54%		\$0	Other	A	
NF4104501BTU	NF4104501BTU	SYMMETRIX V MAX	VMAX 4G 10K450GB DRV UPG TAA	\$3,355	Each	54%		\$1,543	Other	A	
NF4104501BU	NF4104501BU	SYMMETRIX V MAX	VMAX 4G 10K450GB DRV UPG	\$0	Each	54%		\$0	Other	A	
NF4104501C	NF4104501C	SYMMETRIX V MAX	VMAX 4G 10K450GB DRVSI	\$0	Each	54%		\$0	Other	A	
NF4104501CTU	NF4104501CTU	SYMMETRIX V MAX	VMAX 4G 10K450GB DRVSI UPG TAA	\$3,355	Each	54%		\$1,543	Other	A	
NF4104501CU	NF4104501CU	SYMMETRIX V MAX	VMAX 4G 10K450GB DRVSI UPG	\$0	Each	54%		\$0	Other	A	
NF4106001B	NF4106001B	SYMMETRIX V MAX	VMAX 4G 10K600GB DRV	\$0	Each	54%		\$0	Other	A	
NF4106001BTU	NF4106001BTU	SYMMETRIX V MAX	VMAX 4G 10K600GB DRV UPG TAA	\$4,075	Each	54%		\$1,875	Other	A	
NF4106001BU	NF4106001BU	SYMMETRIX V MAX	VMAX 4G 10K600GB DRV UPG	\$0	Each	54%		\$0	Other	A	
NF4106001C	NF4106001C	SYMMETRIX V MAX	V-MAX 4G 10K600GB DRVSI	\$0	Each	54%		\$0	Other	A	
NF4106001CTU	NF4106001CTU	SYMMETRIX V MAX	VMAX 4G 10K600GB DRVSI UPG TAA	\$4,075	Each	54%		\$1,875	Other	A	
NF4106001CU	NF4106001CU	SYMMETRIX V MAX	VMAX 4G 10K600GB DRVSI UPG	\$0	Each	54%		\$0	Other	A	
NF4151461B	NF4151461B	SYMMETRIX V MAX	VMAX 4G 15K146GB DRV	\$0	Each	54%		\$0	Other	A	
NF4151461BTU	NF4151461BTU	SYMMETRIX V MAX	VMAX 4G 15K146GB DRV UPG TAA	\$3,435	Each	54%		\$1,580	Other	A	
NF4151461BU	NF4151461BU	SYMMETRIX V MAX	VMAX 4G 15K146GB DRV UPG	\$0	Each	54%		\$0	Other	A	
NF4151461C	NF4151461C	SYMMETRIX V MAX	VMAX 4G 15K146GB DRVSI	\$0	Each	54%		\$0	Other	A	
NF4151461CTU	NF4151461CTU	SYMMETRIX V MAX	VMAX 4G 15K146GB DRVSI UPG TAA	\$3,435	Each	54%		\$1,580	Other	A	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
NF4151461CU	NF4151461CU	SYMMETRIX V MAX	VMAX 4G 15K146GB DRVSI UPG	\$0	Each	54%	\$0	Other	A
NF4153001B	NF4153001B	SYMMETRIX V MAX	VMAX 4G 15K300GB DRV	\$0	Each	54%	\$0	Other	A
NF4153001BTU	NF4153001BTU	SYMMETRIX V MAX	VMAX 4G 15K300GB DRV UPG TAA	\$3,235	Each	54%	\$1,488	Other	A
NF4153001BU	NF4153001BU	SYMMETRIX V MAX	VMAX 4G 15K300GB DRV UPG	\$0	Each	54%	\$0	Other	A
NF4153001C	NF4153001C	SYMMETRIX V MAX	VMAX 4G 15K300GB DRVSI	\$0	Each	54%	\$0	Other	A
NF4153001CTU	NF4153001CTU	SYMMETRIX V MAX	VMAX 4G 15K300GB DRVSI UPG TAA	\$3,235	Each	54%	\$1,488	Other	A
NF4153001CU	NF4153001CU	SYMMETRIX V MAX	VMAX 4G 15K300GB DRVSI UPG	\$0	Each	54%	\$0	Other	A
NF4154501B	NF4154501B	SYMMETRIX V MAX	VMAX 4G 15K450GB DRV	\$0	Each	54%	\$0	Other	A
NF4154501BTU	NF4154501BTU	SYMMETRIX V MAX	VMAX 4G 15K450GB DRV UPG TAA	\$4,240	Each	54%	\$1,950	Other	A
NF4154501BU	NF4154501BU	SYMMETRIX V MAX	VMAX 4G 15K450GB DRV UPG	\$0	Each	54%	\$0	Other	A
NF4154501C	NF4154501C	SYMMETRIX V MAX	VMAX 4G 15K450GB DRVSI	\$0	Each	54%	\$0	Other	A
NF4154501CTU	NF4154501CTU	SYMMETRIX V MAX	VMAX 4G 15K450GB DRVSI UPG TAA	\$4,240	Each	54%	\$1,950	Other	A
NF4154501CU	NF4154501CU	SYMMETRIX V MAX	VMAX 4G 15K450GB DRVSI UPG	\$0	Each	54%	\$0	Other	A
NF4156001B	NF4156001B	SYMMETRIX V MAX	VMAX 4G 15K600GB DRV	\$0	Each	54%	\$0	Other	A
NF4156001BTU	NF4156001BTU	SYMMETRIX V MAX	VMAX 4G 15K600GB DRV UPG TAA	\$5,235	Each	54%	\$2,408	Other	A
NF4156001BU	NF4156001BU	SYMMETRIX V MAX	VMAX 4G 15K600GB DRV UPG	\$0	Each	54%	\$0	Other	A
NF4156001C	NF4156001C	SYMMETRIX V MAX	VMAX 4G 15K600GB DRVSI	\$0	Each	54%	\$0	Other	A
NF4156001CTU	NF4156001CTU	SYMMETRIX V MAX	VMAX 4G 15K600GB DRVSI UPG TAA	\$5,235	Each	54%	\$2,408	Other	A
NF4156001CU	NF4156001CU	SYMMETRIX V MAX	VMAX 4G 15K600GB DRVSI UPG	\$0	Each	54%	\$0	Other	A
NF4F11001B	NF4F11001B	SYMMETRIX V MAX	VMAX 4G FLASH 100GB DRV	\$6,505	Each	54%	\$2,992	Other	A
NF4F11001BU	NF4F11001BU	SYMMETRIX V MAX	VMAX 4G FLASH 100GB DRV UPG	\$0	Each	54%	\$0	Other	A
NF4F11001C	NF4F11001C	SYMMETRIX V MAX	VMAX 4G FLASH 100GB DRVSI	\$6,505	Each	54%	\$2,992	Other	A
NF4F11001CTU	NF4F11001CTU	SYMMETRIX V MAX	VMAX 4G FLASH 100GB DRVSI UPG	\$0	Each	54%	\$0	Other	A
NF4F12001B	NF4F12001B	SYMMETRIX V MAX	VMAX 4G FLASH 200GB DRV	\$0	Each	54%	\$0	Other	A
NF4F12001BTU	NF4F12001BTU	SYMMETRIX V MAX	VMAX 200GB FLASH 4GB FC UPG TAA	\$17,035	Each	54%	\$7,836	Other	A
NF4F12001BU	NF4F12001BU	SYMMETRIX V MAX	VMAX 200GB FLASH 4GB FC UPG	\$0	Each	54%	\$0	Other	A
NF4F12001C	NF4F12001C	SYMMETRIX V MAX	VMAX 4G FLASH 200GB DRVSI	\$0	Each	54%	\$0	Other	A
NF4F12001CTU	NF4F12001CTU	SYMMETRIX V MAX	VMAX 200GB FLASH 4GB FC Si UPG TAA	\$17,035	Each	54%	\$7,836	Other	A
NF4F12001CU	NF4F12001CU	SYMMETRIX V MAX	VMAX 200GB FLASH 4GB FC Si UPG	\$0	Each	54%	\$0	Other	A
NF4F14001B	NF4F14001B	SYMMETRIX V MAX	VMAX 4G FLASH 400GB DRV	\$0	Each	54%	\$0	Other	A
NF4F14001BTU	NF4F14001BTU	SYMMETRIX V MAX	VMAX 400GB FLASH 4GB FC UPG TAA	\$32,320	Each	54%	\$14,867	Other	A
NF4F14001BU	NF4F14001BU	SYMMETRIX V MAX	VMAX 400GB FLASH 4GB FC UPG	\$0	Each	54%	\$0	Other	A
NF4F14001C	NF4F14001C	SYMMETRIX V MAX	VMAX 4G FLASH 400GB DRVSI	\$0	Each	54%	\$0	Other	A
NF4F14001CTU	NF4F14001CTU	SYMMETRIX V MAX	VMAX 400GB FLASH 4GB FC Si UPG	\$0	Each	54%	\$0	Other	A
NF4F22001B	NF4F22001B	SYMMETRIX V MAX	VMAX 4G FLASH 200GB DRV (STG2)	\$12,170	Each	54%	\$5,598	Other	A
NF4F22001BU	NF4F22001BU	SYMMETRIX V MAX	VMAX 4G FLASH 200GB DRV UPG(STG2)	\$0	Each	54%	\$0	Other	A
NF4F22001C	NF4F22001C	SYMMETRIX V MAX	VMAX 4G FLASH 200GB DRVSI (STG2)	\$12,170	Each	54%	\$5,598	Other	A
NF4F22001CTU	NF4F22001CTU	SYMMETRIX V MAX	VMAX 4G FLASH 200GB DRVSI UPG(STG2)	\$0	Each	54%	\$0	Other	A
NF4F24001B	NF4F24001B	SYMMETRIX V MAX	VMAX 4G FLASH 400GBS DRV	\$23,085	Each	54%	\$10,619	Other	A
NF4F24001BTU	NF4F24001BTU	SYMMETRIX V MAX	VMAX 4G FLASH 400GBS DRV UPG	\$0	Each	54%	\$0	Other	A
NF4F24001BU	NF4F24001BU	SYMMETRIX V MAX	VMAX 4G FLASH 400GBS DRVSI	\$23,085	Each	54%	\$10,619	Other	A
NF4F24001C	NF4F24001C	SYMMETRIX V MAX	VMAX 4G FLASH 400GBS DRVSI UPG	\$0	Each	54%	\$0	Other	A
NS4103001B	NS4103001B	SYMMETRIX V MAX	VMAX 4G 10K 300GB SAS DRV	\$0	Each	54%	\$0	Other	A
NS4103001BTU	NS4103001BTU	SYMMETRIX V MAX	VMAX 4G 10K 300GB SAS DRV UPG TAA	\$1,990	Each	54%	\$915	Other	A
NS4103001BU	NS4103001BU	SYMMETRIX V MAX	VMAX 4G 10K 300GB SAS DRV UPG	\$0	Each	54%	\$0	Other	A
NS4103001C	NS4103001C	SYMMETRIX V MAX	VMAX 4G 10K 300GB SAS DRV FOR IBM-I	\$0	Each	54%	\$0	Other	A
NS4103001CTU	NS4103001CTU	SYMMETRIX V MAX	VMAX 4G 10K 300GB SAS DRV FOR IBM-I UPG TAA	\$1,990	Each	54%	\$915	Other	A
NS4103001CU	NS4103001CU	SYMMETRIX V MAX	VMAX 4G 10K 300GB SAS DRV FOR IBM-I UPG	\$0	Each	54%	\$0	Other	A
NS4104501B	NS4104501B	SYMMETRIX V MAX	VMAX 4G 10K 450GB SAS DRV	\$0	Each	54%	\$0	Other	A
NS4104501BTU	NS4104501BTU	SYMMETRIX V MAX	VMAX 4G 10K 450GB SAS DRV UPG TAA	\$2,835	Each	54%	\$1,304	Other	A
NS4104501BU	NS4104501BU	SYMMETRIX V MAX	VMAX 4G 10K 450GB SAS DRV UPG	\$0	Each	54%	\$0	Other	A
NS4104501C	NS4104501C	SYMMETRIX V MAX	VMAX 4G 10K 450GB SAS DRV IBM-I	\$0	Each	54%	\$0	Other	A
NS4104501CTU	NS4104501CTU	SYMMETRIX V MAX	VMAX 4G 10K 450GB SAS DRV IBM-I UPG TAA	\$2,835	Each	54%	\$1,304	Other	A
NS4104501CU	NS4104501CU	SYMMETRIX V MAX	VMAX 4G 10K 450GB SAS DRV IBM-I UPG	\$0	Each	54%	\$0	Other	A
NS4106001B	NS4106001B	SYMMETRIX V MAX	VMAX 4G 10K 600GB SAS DRV	\$0	Each	54%	\$0	Other	A
NS4106001BTU	NS4106001BTU	SYMMETRIX V MAX	VMAX 4G 10K 600GB SAS DRV UPG TAA	\$3,450	Each	54%	\$1,587	Other	A
NS4106001BU	NS4106001BU	SYMMETRIX V MAX	VMAX 4G 10K 600GB SAS DRV UPG	\$0	Each	54%	\$0	Other	A
NS4106001C	NS4106001C	SYMMETRIX V MAX	VMAX 4G 10K 600GB SAS DRV IBM-I	\$0	Each	54%	\$0	Other	A
NS4106001CTU	NS4106001CTU	SYMMETRIX V MAX	VMAX 4G 10K 600GB SAS DRV IBM-I UPG TAA	\$3,450	Each	54%	\$1,587	Other	A
NS4106001CU	NS4106001CU	SYMMETRIX V MAX	VMAX 4G 10K 600GB SAS DRV IBM-I UPG	\$0	Each	54%	\$0	Other	A
NT47230001B	NT47230001B	SYMMETRIX V MAX	VMAX 4G 7 2K3000GB DRV	\$4,215	Each	54%	\$1,939	Other	A
NT47230001BTU	NT47230001BTU	SYMMETRIX V MAX	VMAX 4G 7 2K3000GB DRV UPG TAA	\$5,900	Each	54%	\$2,714	Other	A
NT47230001BU	NT47230001BU	SYMMETRIX V MAX	VMAX 4G 7 2K3000GB DRV UPG	\$5,900	Each	54%	\$2,714	Other	A
NT47230001C	NT47230001C	SYMMETRIX V MAX	VMAX 4G 7 2K3000GB DRV FOR IBM-I	\$4,215	Each	54%	\$1,939	Other	A
NT47230001CTU	NT47230001CTU	SYMMETRIX V MAX	VMAX 4G 7 2K3000GB DRV FOR IBM-I UPG TAA	\$5,900	Each	54%	\$2,714	Other	A
NT47230001CU	NT47230001CU	SYMMETRIX V MAX	VMAX 4G 7 2K3000GB DRV FOR IBM-I UPG	\$5,900	Each	54%	\$2,714	Other	A
SB-128AD-BASC	SB-128AD-BASC	SYMMETRIX V MAX	VMAX SE BASE-128GB-C with Encryption	\$0	Each	54%	\$0	Other	A
SB-128AD-BASE	SB-128AD-BASE	SYMMETRIX V MAX	VMAX SE BASE-128GB with Encryption	\$0	Each	54%	\$0	Other	A
SB-128-BASE	SB-128-BASE	SYMMETRIX V MAX	VMAX BASE-128GB	\$0	Each	54%	\$0	Other	A
SB-128-BASEC	SB-128-BASEC	SYMMETRIX V MAX	VMAX BASE-128GB-C	\$0	Each	54%	\$0	Other	A
SB-128D-BASE	SB-128D-BASE	SYMMETRIX V MAX	VMAX BASE-128GB with Encryption	\$0	Each	54%	\$0	Other	A
SB-128D-BASEC	SB-128D-BASEC	SYMMETRIX V MAX	VMAX BASE-128GB-C with Encryption	\$0	Each	54%	\$0	Other	A
SB-32-128UFD	SB-32-128UFD	SYMMETRIX V MAX	VMAX MEMCOVN 2X16 to 2X64 GB	\$0	Each	54%	\$0	Other	A
SB-32-64UFD	SB-32-64UFD	SYMMETRIX V MAX	VMAX MEMCOVN 2X16 to 2X32 GB	\$0	Each	54%	\$0	Other	A
SB-32AD-BASE	SB-32AD-BASE	SYMMETRIX V MAX	VMAX SE BASE-32GB with Encryption	\$0	Each	54%	\$0	Other	A
SB-32AD-BASEC	SB-32AD-BASEC	SYMMETRIX V MAX	VMAX SE BASE-32GB-C with Encryption	\$0	Each	54%	\$0	Other	A
SB-32-BASE	SB-32-BASE	SYMMETRIX V MAX	VMAX BASE-32GB	\$0	Each	54%	\$0	Other	A

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
SB-32-BASEC	SB-32-BASEC	SYMMETRIX V MAX	VMAX BASE-32GB-C	\$0	Each	54%	\$0	Other	A
SB-32D-BASE	SB-32D-BASE	SYMMETRIX V MAX	VMAX BASE-32GB with Encryption	\$0	Each	54%	\$0	Other	A
SB-32D-BASEC	SB-32D-BASEC	SYMMETRIX V MAX	VMAX BASE-32GB-C with Encryption	\$0	Each	54%	\$0	Other	A
SB-64-128UFD	SB-64-128UFD	SYMMETRIX V MAX	VMAX MEMCONV 2X32 to 2X64 GB	\$0	Each	54%	\$0	Other	A
SB-64AD-BASE	SB-64AD-BASE	SYMMETRIX V MAX	VMAX SE BASE-64GB with Encryption	\$0	Each	54%	\$0	Other	A
SB-64AD-BASEC	SB-64AD-BASEC	SYMMETRIX V MAX	VMAX SE BASE-64GB-C with Encryption	\$0	Each	54%	\$0	Other	A
SB-64-BASE	SB-64-BASE	SYMMETRIX V MAX	VMAX BASE-64GB	\$0	Each	54%	\$0	Other	A
SB-64-BASEC	SB-64-BASEC	SYMMETRIX V MAX	VMAX BASE-64GB-C	\$0	Each	54%	\$0	Other	A
SB-64D-BASE	SB-64D-BASE	SYMMETRIX V MAX	VMAX BASE-64GB with Encryption	\$0	Each	54%	\$0	Other	A
SB-64D-BASEC	SB-64D-BASEC	SYMMETRIX V MAX	VMAX BASE-64GB-C with Encryption	\$0	Each	54%	\$0	Other	A
SBA-CNV-1PU	SBA-CNV-1PU	SYMMETRIX V MAX	VMAX SE Conv to 1P infrastructure	\$4,340	Each	54%	\$1,996	Other	A
SBA-CNV-3DU	SBA-CNV-3DU	SYMMETRIX V MAX	VMAX SE Conv to 3D infrastructure	\$4,340	Each	54%	\$1,996	Other	A
SBA-CNV-3YU	SBA-CNV-3YU	SYMMETRIX V MAX	VMAX SE Conv to 3Y infrastructure	\$4,340	Each	54%	\$1,996	Other	A
SB-AD128NDNCU	SB-AD128NDNCU	SYMMETRIX V MAX	VMAX UPG ENGINE-128GB-C with Encryption	\$433,500	Each	54%	\$199,410	Other	A
SB-AD128NDECU	SB-AD128NDECU	SYMMETRIX V MAX	VMAX UPG ENGINE-128GB-C	\$375,000	Each	54%	\$172,500	Other	A
SB-ADD128NDNC	SB-ADD128NDNC	SYMMETRIX V MAX	VMAX ADD ENGINE-128GB-C with Encryption	\$333,460	Each	54%	\$153,392	Other	A
SB-ADD128NDE	SB-ADD128NDE	SYMMETRIX V MAX	VMAX ADD ENGINE-128GB with Encryption	\$333,460	Each	54%	\$153,392	Other	A
SB-ADD128NDNU	SB-ADD128NDNU	SYMMETRIX V MAX	VMAX UPG ENGINE-128GB with Encryption	\$433,500	Each	54%	\$199,410	Other	A
SB-ADD128NDE	SB-ADD128NDE	SYMMETRIX V MAX	VMAX ADD ENGINE-128GB	\$0	Each	54%	\$0	Other	A
SB-ADD128NDEC	SB-ADD128NDEC	SYMMETRIX V MAX	VMAX ADD ENGINE-128GB-C	\$0	Each	54%	\$0	Other	A
SB-ADD128NDEU	SB-ADD128NDEU	SYMMETRIX V MAX	VMAX UPG ENGINE-128GB	\$375,000	Each	54%	\$172,500	Other	A
SB-ADD32DNCU	SB-ADD32DNCU	SYMMETRIX V MAX	VMAX UPG ENGINE-32GB-C with Encryption	\$293,160	Each	54%	\$134,854	Other	A
SB-ADD32DNDE	SB-ADD32DNDE	SYMMETRIX V MAX	VMAX ADD ENGINE-32GB with Encryption	\$225,505	Each	54%	\$103,732	Other	A
SB-ADD32DNDEC	SB-ADD32DNDEC	SYMMETRIX V MAX	VMAX ADD ENGINE-32GB-C with Encryption	\$225,505	Each	54%	\$103,732	Other	A
SB-ADD32DNDEU	SB-ADD32DNDEU	SYMMETRIX V MAX	VMAX UPG ENGINE-32GB with Encryption	\$293,160	Each	54%	\$134,854	Other	A
SB-ADD32NDE	SB-ADD32NDE	SYMMETRIX V MAX	VMAX ADD ENGINE-32GB	\$0	Each	54%	\$0	Other	A
SB-ADD32NDEC	SB-ADD32NDEC	SYMMETRIX V MAX	VMAX ADD ENGINE-32GB-C	\$0	Each	54%	\$0	Other	A
SB-ADD32NDECU	SB-ADD32NDECU	SYMMETRIX V MAX	VMAX UPG ENGINE-32GB-C	\$234,660	Each	54%	\$107,944	Other	A
SB-ADD32NDEU	SB-ADD32NDEU	SYMMETRIX V MAX	VMAX UPG ENGINE-32GB	\$234,660	Each	54%	\$107,944	Other	A
SB-ADD64DNCU	SB-ADD64DNCU	SYMMETRIX V MAX	VMAX UPG ENGINE-64GB-C with Encryption	\$325,890	Each	54%	\$149,909	Other	A
SB-ADD64DNDE	SB-ADD64DNDE	SYMMETRIX V MAX	VMAX ADD ENGINE-64GB with Encryption	\$250,685	Each	54%	\$115,315	Other	A
SB-ADD64DNDEC	SB-ADD64DNDEC	SYMMETRIX V MAX	VMAX ADD ENGINE-64GB-C with Encryption	\$250,685	Each	54%	\$115,315	Other	A
SB-ADD64DNDEU	SB-ADD64DNDEU	SYMMETRIX V MAX	VMAX UPG ENGINE-64GB with Encryption	\$325,890	Each	54%	\$149,909	Other	A
SB-ADD64NDE	SB-ADD64NDE	SYMMETRIX V MAX	VMAX ADD ENGINE-64GB	\$0	Each	54%	\$0	Other	A
SB-ADD64NDEC	SB-ADD64NDEC	SYMMETRIX V MAX	VMAX ADD ENGINE-64GB-C	\$0	Each	54%	\$0	Other	A
SB-ADD64NDECU	SB-ADD64NDECU	SYMMETRIX V MAX	VMAX UPG ENGINE-64GB-C	\$267,390	Each	54%	\$122,999	Other	A
SB-ADD64NDEU	SB-ADD64NDEU	SYMMETRIX V MAX	VMAX UPG ENGINE-64GB	\$267,390	Each	54%	\$122,999	Other	A
SBA-TOP-KIT	SBA-TOP-KIT	SYMMETRIX V MAX	TITAN RACK TOP ROUTING KIT	\$1,080	Each	54%	\$497	Other	A
SB-CNV-3DU	SB-CNV-3DU	SYMMETRIX V MAX	VMAX Conv to 3D infra/storage bay	\$4,340	Each	54%	\$1,996	Other	A
SB-CNV-3YU	SB-CNV-3YU	SYMMETRIX V MAX	VMAX Conv to 3Y infra/storage bay	\$4,340	Each	54%	\$1,996	Other	A
SB-COMPRSUFD	SB-COMPRSUFD	SYMMETRIX V MAX	VMAX UPG CMPR ENABLED	\$0	Each	54%	\$0	Other	A
SB-DBA-DC1PPU	SB-DBA-DC1PPU	SYMMETRIX V MAX	VMAX SE SB DCH 1-PH UPG PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DBA-DC-1PU	SB-DBA-DC-1PU	SYMMETRIX V MAX	VMAX SE SB DCH 1 PHASE UPG	\$0	Each	54%	\$0	Other	A
SB-DBA-DC3DU	SB-DBA-DC3DU	SYMMETRIX V MAX	VMAX SE SB DCH DELTA UPG PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DBA-DC-3DU	SB-DBA-DC-3DU	SYMMETRIX V MAX	VMAX SE SB DCH DELTA UPG	\$0	Each	54%	\$0	Other	A
SB-DBA-DC3YU	SB-DBA-DC3YU	SYMMETRIX V MAX	VMAX SE SB DCH WYE UPG PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DBA-DC-3YU	SB-DBA-DC-3YU	SYMMETRIX V MAX	VMAX SE SB DCH WYE UPG	\$0	Each	54%	\$0	Other	A
SB-DBA-DCS-1P	SB-DBA-DCS-1P	SYMMETRIX V MAX	VMAX SE SB SEPARATED DCH 1PHASE	\$49,730	Each	54%	\$22,876	Other	A
SB-DBA-DCS1PU	SB-DBA-DCS1PU	SYMMETRIX V MAX	VMAX SE SB SEPARATED DCH 1PHASE UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DBA-DCS-3D	SB-DBA-DCS-3D	SYMMETRIX V MAX	VMAX SE SB SEPARATED DCH DELTA	\$49,730	Each	54%	\$22,876	Other	A
SB-DBA-DCS3DU	SB-DBA-DCS3DU	SYMMETRIX V MAX	VMAX SE SB SEPARATED DCH DELTA UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DBA-DCS-3Y	SB-DBA-DCS-3Y	SYMMETRIX V MAX	VMAX SE SB SEPARATED DCH WYE	\$49,730	Each	54%	\$22,876	Other	A
SB-DBA-DCS3YU	SB-DBA-DCS3YU	SYMMETRIX V MAX	VMAX SE SB SEPARATED DCH WYE UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC-1P	SB-DB-DC-1P	SYMMETRIX V MAX	VMAX SB DCH 1 PHASE	\$0	Each	54%	\$0	Other	A
SB-DB-DC-1PP	SB-DB-DC-1PP	SYMMETRIX V MAX	VMAX SB DCH 1 PHASE PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DC-1PPU	SB-DB-DC-1PPU	SYMMETRIX V MAX	VMAX SB DCH 1 PHASE UPG PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DC-1PU	SB-DB-DC-1PU	SYMMETRIX V MAX	VMAX SB DCH 1 PHASE UPG	\$0	Each	54%	\$0	Other	A
SB-DB-DC-3D	SB-DB-DC-3D	SYMMETRIX V MAX	VMAX SB DCH DELTA	\$0	Each	54%	\$0	Other	A
SB-DB-DC-3DP	SB-DB-DC-3DP	SYMMETRIX V MAX	VMAX SB DCH DELTA PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DC-3DPU	SB-DB-DC-3DPU	SYMMETRIX V MAX	VMAX SB DCH DELTA UPG PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DC-3DU	SB-DB-DC-3DU	SYMMETRIX V MAX	VMAX SB DCH DELTA UPG	\$0	Each	54%	\$0	Other	A
SB-DB-DC-3Y	SB-DB-DC-3Y	SYMMETRIX V MAX	VMAX SB DCH WYE	\$0	Each	54%	\$0	Other	A
SB-DB-DC-3YP	SB-DB-DC-3YP	SYMMETRIX V MAX	VMAX SB DCH WYE WITH PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DC-3YPU	SB-DB-DC-3YPU	SYMMETRIX V MAX	VMAX SB DCH WYE UPG PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DC-3YU	SB-DB-DC-3YU	SYMMETRIX V MAX	VMAX SB DCH WYE UPG	\$0	Each	54%	\$0	Other	A
SB-DBDC-SPS	SB-DBDC-SPS	SYMMETRIX V MAX	VMAX SB DCH SPS	\$0	Each	54%	\$0	Other	A
SB-DBDC-SPS-U	SB-DBDC-SPS-U	SYMMETRIX V MAX	VMAX SB DCH SPS UPG	\$0	Each	54%	\$0	Other	A
SB-DBDCSPS-UF	SB-DBDCSPS-UF	SYMMETRIX V MAX	VMAX SB DCH SPS UFD	\$0	Each	54%	\$0	Other	A
SB-DB-DIR-1P	SB-DB-DIR-1P	SYMMETRIX V MAX	VMAX SB DIR 1 PHASE	\$0	Each	54%	\$0	Other	A
SB-DB-DIR-1PP	SB-DB-DIR-1PP	SYMMETRIX V MAX	VMAX SB DIR 1 PHASE PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DIR1PPU	SB-DB-DIR1PPU	SYMMETRIX V MAX	VMAX SB DIR 1 PHASE UPG PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DIR-1PU	SB-DB-DIR-1PU	SYMMETRIX V MAX	VMAX SB DIR 1 PHASE UPG	\$0	Each	54%	\$0	Other	A
SB-DB-DIR-3D	SB-DB-DIR-3D	SYMMETRIX V MAX	VMAX SB DIR DELTA	\$0	Each	54%	\$0	Other	A
SB-DB-DIR-3DP	SB-DB-DIR-3DP	SYMMETRIX V MAX	VMAX SB DIR DELTA PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DIR3DPU	SB-DB-DIR3DPU	SYMMETRIX V MAX	VMAX SB DIR DELTA UPG PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DIR-3DU	SB-DB-DIR-3DU	SYMMETRIX V MAX	VMAX SB DIR DELTA UPG	\$0	Each	54%	\$0	Other	A
SB-DB-DIR-3Y	SB-DB-DIR-3Y	SYMMETRIX V MAX	VMAX SB DIR WYE	\$0	Each	54%	\$0	Other	A



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
SB-DB-DIR-3YP	SB-DB-DIR-3YP	SYMMETRIX V MAX	VMAX SB DIR WYE PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DIR3YPU	SB-DB-DIR3YPU	SYMMETRIX V MAX	VMAX SB DIR WYE UPG PERF REAR DOOR	\$0	Each	54%	\$0	Other	A
SB-DB-DIR-3YU	SB-DB-DIR-3YU	SYMMETRIX V MAX	VMAX SB DIR WYE UPG	\$0	Each	54%	\$0	Other	A
SB-DB-SPS	SB-DB-SPS	SYMMETRIX V MAX	VMAX SB SPS	\$0	Each	54%	\$0	Other	A
SB-DB-SPS-U	SB-DB-SPS-U	SYMMETRIX V MAX	VMAX SB SPS UPG	\$0	Each	54%	\$0	Other	A
SB-DB-SPS-UFD	SB-DB-SPS-UFD	SYMMETRIX V MAX	VMAX SB SPS UFD	\$0	Each	54%	\$0	Other	A
SB-DB-DC-1P	SB-DB-DC-1P	SYMMETRIX V MAX	VMAX SEP SB 1PHASE	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC-1PP	SB-DB-DC-1PP	SYMMETRIX V MAX	VMAX SEP SB 1PH PERF REAR DOOR	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC1PPU	SB-DB-DC1PPU	SYMMETRIX V MAX	VMAX SEP SB 1PH PERF REAR DOOR UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC-1PU	SB-DB-DC-1PU	SYMMETRIX V MAX	VMAX SEP SB 1PHASE UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC-3D	SB-DB-DC-3D	SYMMETRIX V MAX	VMAX SEP SB DELTA	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC-3DP	SB-DB-DC-3DP	SYMMETRIX V MAX	VMAX SEP SB DELTA PERF REAR DOOR	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC3DPU	SB-DB-DC3DPU	SYMMETRIX V MAX	VMAX SEP SB DELTA UPG PERF REAR DOOR	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC-3DU	SB-DB-DC-3DU	SYMMETRIX V MAX	VMAX SEP SB DELTA UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC-3Y	SB-DB-DC-3Y	SYMMETRIX V MAX	VMAX SEP SB WYE	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC-3YP	SB-DB-DC-3YP	SYMMETRIX V MAX	VMAX SEP SB WYE PERF REAR DOOR	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC3YPU	SB-DB-DC3YPU	SYMMETRIX V MAX	VMAX SEP SB WYE UPG PERF REAR DOOR	\$49,730	Each	54%	\$22,876	Other	A
SB-DB-DC-3YU	SB-DB-DC-3YU	SYMMETRIX V MAX	VMAX SEP SB WYE UPG	\$49,730	Each	54%	\$22,876	Other	A
SB-DE15DCH	SB-DE15DCH	SYMMETRIX V MAX	VMAX 15SLT DR ENCL	\$0	Each	54%	\$0	Other	A
SB-DE15DCHU	SB-DE15DCHU	SYMMETRIX V MAX	VMAX 15SLT DR ENCL UPG	\$0	Each	54%	\$0	Other	A
SB-DE15DCHUFD	SB-DE15DCHUFD	SYMMETRIX V MAX	VMAX 15SLT DR ENCL UFD	\$0	Each	54%	\$0	Other	A
SB-DE15-DIR	SB-DE15-DIR	SYMMETRIX V MAX	VMAX 15SLT DR ENCL	\$0	Each	54%	\$0	Other	A
SB-DE15-DIRU	SB-DE15-DIRU	SYMMETRIX V MAX	VMAX 15SLT DR ENCL UPG	\$0	Each	54%	\$0	Other	A
SB-DE15DIRUFD	SB-DE15DIRUFD	SYMMETRIX V MAX	VMAX 15SLT DR ENCL UFD	\$0	Each	54%	\$0	Other	A
SB-FE0004	SB-FE0004E	SYMMETRIX V MAX	VMAX 4Gb 4S FIC	\$0	Each	54%	\$0	Other	A
SB-FE0004EU	SB-FE0004EU	SYMMETRIX V MAX	VMAX 4Gb 4S FIC-UPG	\$0	Each	54%	\$0	Other	A
SBFE0004EUF	SBFE0004EUF	SYMMETRIX V MAX	VMAX 4Gb 4S FIC-CV	\$0	Each	54%	\$0	Other	A
SB-FE0004U	SB-FE0004U	SYMMETRIX V MAX	VMAX 4Gb 4S FIC-UPG	\$0	Each	54%	\$0	Other	A
SB-FE0004UFD	SB-FE0004UFD	SYMMETRIX V MAX	VMAX 4Gb 4S FIC-CV	\$0	Each	54%	\$0	Other	A
SB-FE0004E	SB-FE0004E	SYMMETRIX V MAX	VMAX 8Gb 4M FIC	\$0	Each	54%	\$0	Other	A
SB-FE0004EU	SB-FE0004EU	SYMMETRIX V MAX	VMAX 8Gb 4M FIC-UPG	\$0	Each	54%	\$0	Other	A
SBFE0004EUF	SBFE0004EUF	SYMMETRIX V MAX	VMAX 8Gb 4M FIC-CV	\$0	Each	54%	\$0	Other	A
SB-FE0004UFD	SB-FE0004UFD	SYMMETRIX V MAX	VMAX 4Gb 4M FIC-CV	\$0	Each	54%	\$0	Other	A
SB-FE0040T	SB-FE0040T	SYMMETRIX V MAX	VMAX 10Gb 4M GIGE	\$0	Each	54%	\$0	Other	A
SB-FE0040TU	SB-FE0040TU	SYMMETRIX V MAX	VMAX 10Gb 4M GIGE-UPG	\$0	Each	54%	\$0	Other	A
SB-FE0040TUF	SB-FE0040TUF	SYMMETRIX V MAX	VMAX 10Gb 4M GIGE-CV	\$0	Each	54%	\$0	Other	A
SB-FE0040UFD	SB-FE0040UFD	SYMMETRIX V MAX	VMAX 4M GIGE-CV	\$0	Each	54%	\$0	Other	A
SB-FE08000	SB-FE08000	SYMMETRIX V MAX	VMAX 4Gb 8S FC	\$0	Each	54%	\$0	Other	A
SB-FE08000E	SB-FE08000E	SYMMETRIX V MAX	VMAX 8Gb 8S FC	\$0	Each	54%	\$0	Other	A
SB-FE08000EU	SB-FE08000EU	SYMMETRIX V MAX	VMAX 8Gb 8S FC-UPG	\$0	Each	54%	\$0	Other	A
SBFE08000EUF	SBFE08000EUF	SYMMETRIX V MAX	VMAX 8Gb 8S FC-CV	\$0	Each	54%	\$0	Other	A
SB-FE08000U	SB-FE08000U	SYMMETRIX V MAX	VMAX 4Gb 8S FC-UPG	\$0	Each	54%	\$0	Other	A
SB-FE08000UFD	SB-FE08000UFD	SYMMETRIX V MAX	VMAX 4Gb 8S FC-CV	\$0	Each	54%	\$0	Other	A
SB-FE44000	SB-FE44000	SYMMETRIX V MAX	VMAX 4Gb 4M4S FC	\$0	Each	54%	\$0	Other	A
SB-FE44000E	SB-FE44000E	SYMMETRIX V MAX	VMAX 8Gb 4M4S FC	\$0	Each	54%	\$0	Other	A
SB-FE44000EU	SB-FE44000EU	SYMMETRIX V MAX	VMAX 8Gb 4M4S FC-UPG	\$0	Each	54%	\$0	Other	A
SBFE44000EUF	SBFE44000EUF	SYMMETRIX V MAX	VMAX 8Gb 4M4S FC-CV	\$0	Each	54%	\$0	Other	A
SB-FE44000U	SB-FE44000U	SYMMETRIX V MAX	VMAX 4Gb 4M4S FC-UPG	\$0	Each	54%	\$0	Other	A
SB-FE44000UFD	SB-FE44000UFD	SYMMETRIX V MAX	VMAX 4Gb 4M4S FC-CV	\$0	Each	54%	\$0	Other	A
SB-FE62000	SB-FE62000	SYMMETRIX V MAX	VMAX 4Gb 6M2S FC	\$0	Each	54%	\$0	Other	A
SB-FE62000E	SB-FE62000E	SYMMETRIX V MAX	VMAX 8Gb 6M2S FC	\$0	Each	54%	\$0	Other	A
SB-FE62000EU	SB-FE62000EU	SYMMETRIX V MAX	VMAX 8Gb 6M2S FC-UPG	\$0	Each	54%	\$0	Other	A
SBFE62000EUF	SBFE62000EUF	SYMMETRIX V MAX	VMAX 8Gb 6M2S FC-CV	\$0	Each	54%	\$0	Other	A
SB-FE62000U	SB-FE62000U	SYMMETRIX V MAX	VMAX 4Gb 6M2S FC-UPG	\$0	Each	54%	\$0	Other	A
SB-FE62000UFD	SB-FE62000UFD	SYMMETRIX V MAX	VMAX 4Gb 6M2S FC-CV	\$0	Each	54%	\$0	Other	A
SB-FE80000E	SB-FE80000E	SYMMETRIX V MAX	VMAX 8Gb 8M FC	\$0	Each	54%	\$0	Other	A
SB-FE80000EU	SB-FE80000EU	SYMMETRIX V MAX	VMAX 8Gb 8M FC-UPG	\$0	Each	54%	\$0	Other	A
SBFE80000EUF	SBFE80000EUF	SYMMETRIX V MAX	SB 8Gb 8MM FIBRE-CV	\$19,000	Each	54%	\$9,740	Other	A
SB-FE80000U	SB-FE80000U	SYMMETRIX V MAX	VMAX 8Gb 8M FC-CV	\$0	Each	54%	\$0	Other	A
SB-FE80000UFD	SB-FE80000UFD	SYMMETRIX V MAX	VMAX 4Gb 8M FC-CV	\$0	Each	54%	\$0	Other	A
SB-FICN2032DU	SB-FICN2032DU	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2032 ENCR UPG	\$1,000	Each	54%	\$460	Other	A
SB-FICN2064DU	SB-FICN2064DU	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2064 ENCR UPG	\$1,000	Each	54%	\$460	Other	A
SB-FICN2128DU	SB-FICN2128DU	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2128 ENCR UPG	\$1,000	Each	54%	\$460	Other	A
SB-FICON2032	SB-FICON2032	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2032	\$1,000	Each	54%	\$460	Other	A
SB-FICON2032D	SB-FICON2032D	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2032 ENCRYPT	\$1,000	Each	54%	\$460	Other	A
SB-FICON2032U	SB-FICON2032U	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2032 UPG	\$1,000	Each	54%	\$460	Other	A
SB-FICON2064	SB-FICON2064	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2064	\$1,000	Each	54%	\$460	Other	A
SB-FICON2064D	SB-FICON2064D	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2064 ENCRYPT	\$1,000	Each	54%	\$460	Other	A
SB-FICON2064U	SB-FICON2064U	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2064 UPG	\$1,000	Each	54%	\$460	Other	A
SB-FICON2128	SB-FICON2128	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2128	\$1,000	Each	54%	\$460	Other	A
SB-FICON2128D	SB-FICON2128D	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2128 ENCRYPT	\$1,000	Each	54%	\$460	Other	A
SB-FICON2128U	SB-FICON2128U	SYMMETRIX V MAX	VMAX MF FICON PORT PACK 2128 UPG	\$1,000	Each	54%	\$460	Other	A
Z8530-2E	Z8530-2E	Z SERIES	MF SYMM 8530 2TB ESCON	\$258,000	Each	54%	\$118,680	Other	A
Z8530-2F	Z8530-2F	Z SERIES	MF 8530 2TB FICON	\$258,000	Each	54%	\$118,680	Other	A
Z8530-3.5E	Z8530-3.5E	Z SERIES	MF SYMM 8530 3.5TB ESCON	\$368,500	Each	54%	\$169,510	Other	A
Z8530-3.5F	Z8530-3.5F	Z SERIES	MF SYMM 8530 3.5TB FICON	\$368,500	Each	54%	\$169,510	Other	A



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
Z8830-10E	Z8830-10E	Z SERIES	MF SYMM 8830 10TB ESCON	\$752,270	Each	54%	\$346,044	Other	A
Z8830-10F	Z8830-10F	Z SERIES	MF SYMM 8830 10TB FICON	\$773,310	Each	54%	\$355,723	Other	A
Z8830-5E	Z8830-5E	Z SERIES	MF SYMM 8830 5TB	\$460,110	Each	54%	\$211,651	Other	A
Z8830-5F	Z8830-5F	Z SERIES	MF SYMM 8830 5TB FICON	\$475,890	Each	54%	\$218,909	Other	A
Z-SILENCER	Z-SILENCER	Z SERIES	SILENCER Z8530Z8830	\$770	Each	54%	\$354	Other	A
C4BCEX5	C4BCEX5	CENTERA	2.2TB4N MRDWIN LGT3YRMNT	\$0	Each	33%	\$0	Other	B
C4BFSAW	C4BFSAW	CENTERA	2.2TB4N MRDWIN LGT3YRMNT	\$0	Each	33%	\$0	Other	B
C4CEX1K	C4CEX1K	CENTERA	2.2TB4NOD LGTO1000MAILBX	\$0	Each	33%	\$0	Other	B
C4NBRMS	C4NBRMS	CENTERA	4NODEMRD MAIN3YR 5/HMNT	\$0	Each	33%	\$0	Other	B
C4NBRSS	C4NBRSS	CENTERA	4NODEMRD CNTRINLT3YRMNT	\$0	Each	33%	\$0	Other	B
C8BCEX5	C8BCEX5	CENTERA	4.4TB8NOD LGTO500MAILBXS	\$0	Each	33%	\$0	Other	B
C8BFSAW	C8BFSAW	CENTERA	4.4TB8N MRDWIN LGT3YRMNT	\$0	Each	33%	\$0	Other	B
C8CEX1K	C8CEX1K	CENTERA	4.4TB8NOD LGTO1000MAILBX	\$0	Each	33%	\$0	Other	B
C8NBRMS	C8NBRMS	CENTERA	4.4TB8NODEMRD MAIN3YRMNT	\$0	Each	33%	\$0	Other	B
C8NBRSS	C8NBRSS	CENTERA	4.4TB8NODE CNRINLT3YRMNT	\$0	Each	33%	\$0	Other	B
CN4NMBD	CN4NMBD	CENTERA	2.2TB 4NODECNTRAZ2YRS/HMNT	\$0	Each	33%	\$0	Other	B
CNA2N1FUPG4LP	CNA2N1FUPG4LP	CENTERA	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST	\$0	Each	33%	\$0	Other	B
CNA2N1MEXG4LP	CNA2N1MEXG4LP	CENTERA	BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	\$0	Each	33%	\$0	Other	B
CNA2N2FUPG4LP	CNA2N2FUPG4LP	CENTERA	UNBUNDLED 2 NODE GEN4LP 2TB UPG FLD INST	\$0	Each	33%	\$0	Other	B
CNA2N2MEXG4LP	CNA2N2MEXG4LP	CENTERA	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	\$0	Each	33%	\$0	Other	B
CNA2N3FUPG4LP	CNA2N3FUPG4LP	CENTERA	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	\$0	Each	33%	\$0	Other	B
CNA2N3MEXG4LP	CNA2N3MEXG4LP	CENTERA	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST	\$0	Each	33%	\$0	Other	B
CNA3PHNAM	CNA3PHNAM	CENTERA	3 PHASE DELTA DUAL PDF NAM PWR RK FLD	\$0	Each	33%	\$0	Other	B
CNA4N1FBAG4LP	CNA4N1FBAG4LP	CENTERA	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	\$0	Each	33%	\$0	Other	B
CNA4N1MBAG4LP	CNA4N1MBAG4LP	CENTERA	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	\$0	Each	33%	\$0	Other	B
CNA4N2FBAG4LP	CNA4N2FBAG4LP	CENTERA	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST	\$0	Each	33%	\$0	Other	B
CNA4N2MBAG4LP	CNA4N2MBAG4LP	CENTERA	BUNDLED 4 NODE GEN4LP 2TB FACTORY INST	\$0	Each	33%	\$0	Other	B
CNA4N3FBAG4LP	CNA4N3FBAG4LP	CENTERA	UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	\$0	Each	33%	\$0	Other	B
CNA4N3MBAG4LP	CNA4N3MBAG4LP	CENTERA	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	\$0	Each	33%	\$0	Other	B
CNACUA1NG4	CNACUA1NG4	CENTERA	SINGLE CUA NODE G4LP	\$0	Each	33%	\$0	Other	B
CNR2N1FUPG4LP	CNR2N1FUPG4LP	CENTERA	UNBUNDLED 2 NODE GEN4LP WITH 1TB DRIVES	\$0	Each	33%	\$0	Other	B
CNR2N1MEXG4LP	CNR2N1MEXG4LP	CENTERA	BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN	\$0	Each	33%	\$0	Other	B
CNR2N2FUPG4LP	CNR2N2FUPG4LP	CENTERA	Centera 2-node field upgrade model with	\$0	Each	33%	\$0	Other	B
CNR2N2MEXG4LP	CNR2N2MEXG4LP	CENTERA	Centera 2-node manufacturing expansion m	\$0	Each	33%	\$0	Other	B
CNR2N3FUPG4LP	CNR2N3FUPG4LP	CENTERA	UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV	\$0	Each	33%	\$0	Other	B
CNR2N3MEXG4LP	CNR2N3MEXG4LP	CENTERA	BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES	\$0	Each	33%	\$0	Other	B
CNR2N7FUPG4LP	CNR2N7FUPG4LP	CENTERA	2NODE 750GB FIELD UPG LOW POWER G4	\$0	Each	33%	\$0	Other	B
CNR2N7MEXG4LP	CNR2N7MEXG4LP	CENTERA	2NODE 750GB MANF EXPAN LOW POWER G4	\$0	Each	33%	\$0	Other	B
CNR3PHNAM	CNR3PHNAM	CENTERA	3P NAM PWR RK FLD	\$0	Each	33%	\$0	Other	B
CNR4N1FBAG4LP	CNR4N1FBAG4LP	CENTERA	UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	\$0	Each	33%	\$0	Other	B
CNR4N1MBAG4LP	CNR4N1MBAG4LP	CENTERA	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	\$0	Each	33%	\$0	Other	B
CNR4N2FBAG4LP	CNR4N2FBAG4LP	CENTERA	Centera 4-node base field model with 2TB	\$0	Each	33%	\$0	Other	B
CNR4N2MBAG4LP	CNR4N2MBAG4LP	CENTERA	Centera 4-node base manufacturing model	\$0	Each	33%	\$0	Other	B
CNR4N3FBAG4LP	CNR4N3FBAG4LP	CENTERA	4NODE 320GB FIELD BASE G4	\$0	Each	33%	\$0	Other	B
CNR4N3MBAG4LP	CNR4N3MBAG4LP	CENTERA	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV	\$0	Each	33%	\$0	Other	B
CNR4N3MEXG4LP	CNR4N3MEXG4LP	CENTERA	4NODE 320GB MANF BASE G4	\$0	Each	33%	\$0	Other	B
CNR4N3MEXG4LP	CNR4N3MEXG4LP	CENTERA	BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES	\$0	Each	33%	\$0	Other	B
CNR4N5FBAG4LP	CNR4N5FBAG4LP	CENTERA	4NODE 500GB FIELD BASE G4	\$0	Each	33%	\$0	Other	B
CNR4N5FUPG4LP	CNR4N5FUPG4LP	CENTERA	4NODE 500GB FIELD UPG G4	\$0	Each	33%	\$0	Other	B
CNR4N5MBAG4LP	CNR4N5MBAG4LP	CENTERA	4 NODE 500GB MANF BASE G4	\$0	Each	33%	\$0	Other	B
CNR4N5MEXG4LP	CNR4N5MEXG4LP	CENTERA	4NODE 500GB MANF EXPAN G4	\$0	Each	33%	\$0	Other	B
CNR4N7FBAG4LP	CNR4N7FBAG4LP	CENTERA	4NODE 750GB FIELD BASE LOW POWER G4	\$0	Each	33%	\$0	Other	B
CNR4N7MBAG4LP	CNR4N7MBAG4LP	CENTERA	4NODE 750GB MANF BASE LOW POWER G4	\$0	Each	33%	\$0	Other	B
CNR4NFBAG4LP	CNR4NFBAG4LP	CENTERA	4 NODE FLD BASIC G4	\$0	Each	33%	\$0	Other	B
CNR4NFUPG4LP	CNR4NFUPG4LP	CENTERA	4N FLD INSTALL G4	\$0	Each	33%	\$0	Other	B
CNR4NMBAG4LP	CNR4NMBAG4LP	CENTERA	4 NODE MAN BASIC G4	\$0	Each	33%	\$0	Other	B
CNR4NMEXG4LP	CNR4NMEXG4LP	CENTERA	4N FTRY CAP INC G4	\$0	Each	33%	\$0	Other	B
CNR8NG3	CNR8NG3	CENTERA	8NODE G3 STORAGE UPGRADE	\$0	Each	33%	\$0	Other	B
CNR8NUPG3	CNR8NUPG3	CENTERA	8 NODE G3 FIELD UPGRADE	\$0	Each	33%	\$0	Other	B
CNR8TB	CNR8TB	CENTERA	CNR 8TB RAW INCR FAC INS	\$0	Each	33%	\$0	Other	B
CNR8TUP	CNR8TUP	CENTERA	CNR 8TB RAW INCR FLD INS	\$0	Each	33%	\$0	Other	B
CNRCUA1NG4	CNRCUA1NG4	CENTERA	SINGLE CUA NODE G4	\$0	Each	33%	\$0	Other	B
CNRGTWY1NG3	CNRGTWY1NG3	CENTERA	CUA 1 NODE GEN3	\$0	Each	33%	\$0	Other	B
CNRK4NG3	CNRK4NG3	CENTERA	CNR GEN3 4NODE CHAN OFF	\$0	Each	33%	\$0	Other	B
CNRK8NG3	CNRK8NG3	CENTERA	CNR 8NODE GEN3 ENTRY RACK	\$0	Each	33%	\$0	Other	B
CNRK8TB	CNRK8TB	CENTERA	40U 6FT CENTERA CABINET WITH 8 TB RAW	\$0	Each	33%	\$0	Other	B
CNRRTSWCH	CNRRTSWCH	CENTERA	DI 8pt GbEth swtch inter	\$0	Each	33%	\$0	Other	B
CR8NMBD	CR8NMBD	CENTERA	4.4TB 8NODECNTR3YRS/HMNT	\$0	Each	33%	\$0	Other	B
40UC-SECURE2	40UC-SECURE2	CLARIION	CLRN 40UC ANTI-MOVE KIT	\$1,000	Each	33%	\$670	Other	B
C13-PWR-0	C13-PWR-0	CLARIION	C13 Power Cord Pair SEV1011 plugs 2Meter	\$0	Each	33%	\$0	Other	B
C13-PWR-1	C13-PWR-1	CLARIION	C13 Power Cord PAIR NBR14136 plugs 2Metr	\$0	Each	33%	\$0	Other	B
C13-PWR-10	C13-PWR-10	CLARIION	C13 Power Cord Pair KSC8305 plugs 2Meter	\$0	Each	33%	\$0	Other	B
C13-PWR-11	C13-PWR-11	CLARIION	C13 Power Cord Pair CNS 690 plugs 2Meter	\$0	Each	33%	\$0	Other	B
C13-PWR-12	C13-PWR-12	CLARIION	C13 Power Cord Pair NEMAS-15P plugs 2Mtr	\$0	Each	33%	\$0	Other	B
C13-PWR-13	C13-PWR-13	CLARIION	C13 Power Cord Pair BS546 plugs 2Meter	\$0	Each	33%	\$0	Other	B
C13-PWR-14	C13-PWR-14	CLARIION	C13 Power Cord Pair SI-32 plugs 2Meter	\$0	Each	33%	\$0	Other	B
C13-PWR-15	C13-PWR-15	CLARIION	C13 Power Cord Pair IN6SA3 plugs 2Meter	\$0	Each	33%	\$0	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
C13-PWR-2	C13-PWR-2	CLARIION	C13 Power Cord Pair JISC8303 plugs 2Metr	\$0	Each	33%	\$0	Other	B
C13-PWR-3	C13-PWR-3	CLARIION	C13 Power Cord Pair GB1002 plugs 2Meter	\$0	Each	33%	\$0	Other	B
C13-PWR-4	C13-PWR-4	CLARIION	C13 Power Cord Pair IRAM2073 plugs 2Metr	\$0	Each	33%	\$0	Other	B
C13-PWR-5	C13-PWR-5	CLARIION	C13 Power Cord Pair BSI 1363 plugs 2Metr	\$0	Each	33%	\$0	Other	B
C13-PWR-6	C13-PWR-6	CLARIION	C13 Power Cord Pair SAA/3 plugs 2Meter	\$0	Each	33%	\$0	Other	B
C13-PWR-7	C13-PWR-7	CLARIION	C13 Power Cord Pair CEE/77 plugs 2Meter	\$0	Each	33%	\$0	Other	B
C13-PWR-8	C13-PWR-8	CLARIION	C13 Power Cord Pair CEI23-16 plugs 2Metr	\$0	Each	33%	\$0	Other	B
C13-PWR-9	C13-PWR-9	CLARIION	C13 Power Cord Pair Alsmi 107-2-D1 2M	\$0	Each	33%	\$0	Other	B
CLAR-RM-EUR	CLAR-RM-EUR	CLARIION	CLRN REM MAINT MODEM KIT	\$0	Each	33%	\$0	Other	B
CLAR-RM-IND	CLAR-RM-IND	CLARIION	CLRN REM MAINT MODEM KIT	\$0	Each	33%	\$0	Other	B
CX10DAE0105	CX10DAE0105	CLARIION	CX3-10 DAE OS W 5 1TB SATA DRIVE FACT IN	\$0	Each	33%	\$0	Other	B
CX10DAE010F5	CX10DAE010F5	CLARIION	CX3-10 DAE OS W 5 1TB SATA DRIVES FLD IN	\$0	Each	33%	\$0	Other	B
CX10DAE1485	CX10DAE1485	CLARIION	CX3-10 DAE OS W 5 146GB 15K DRIVES- FAC	\$0	Each	33%	\$0	Other	B
CX10DAE148F5	CX10DAE148F5	CLARIION	CX3-10 DAE OS W 5 146 GB DRIVES - FIELD	\$0	Each	33%	\$0	Other	B
CX10DAE146X5	CX10DAE146X5	CLARIION	CX3-10 DAE OS W 5 146-10K FC DRIVE FAC I	\$0	Each	33%	\$0	Other	B
CX10DAE146XF5	CX10DAE146XF5	CLARIION	CX3-10 DAE OS W 5 146-10K FC DRIVE FIELD	\$0	Each	33%	\$0	Other	B
CX10DAE3005	CX10DAE3005	CLARIION	CX3-10 DAE OS W 5 300 GB 10K FACTORY INS	\$0	Each	33%	\$0	Other	B
CX10DAE300F5	CX10DAE300F5	CLARIION	CX3-10 DAE OS W 5 300 GB DRIVES - FIELD	\$0	Each	33%	\$0	Other	B
CX10DAE300X5	CX10DAE300X5	CLARIION	CX3-10 DAE OS W 5 300GB 15K FACT-INSTALL	\$0	Each	33%	\$0	Other	B
CX10DAE300XF5	CX10DAE300XF5	CLARIION	CX3-10 DAE OS W 5 300GB 15K DRIVES - FIE	\$0	Each	33%	\$0	Other	B
CX10DAE4005	CX10DAE4005	CLARIION	CX3-10 DAE OS W 5 400GB 10K FACT-INSTALL	\$0	Each	33%	\$0	Other	B
CX10DAE400F5	CX10DAE400F5	CLARIION	CX3-10 DAE-OS W 5 400GB DRIVES FIELD INS	\$0	Each	33%	\$0	Other	B
CX10DAE4505	CX10DAE4505	CLARIION	CX3-10 DAE OS W 5 450 GB 15K FACTORY INS	\$0	Each	33%	\$0	Other	B
CX10DAE450F5	CX10DAE450F5	CLARIION	CX3-10 DAE OS W 5 450 GB 15K DRIVES - FI	\$0	Each	33%	\$0	Other	B
CX10DAE5005	CX10DAE5005	CLARIION	CX3-10 DAE OS W 5 500GB SATA DRIVE FAC I	\$0	Each	33%	\$0	Other	B
CX10DAE500F5	CX10DAE500F5	CLARIION	CX3-10 DAE OS W 5 500 SATA DRIVES FIELD	\$0	Each	33%	\$0	Other	B
CX10DAE7505	CX10DAE7505	CLARIION	CX3-10 DAE OS W 750GB SATA DRIVE FAC INS	\$0	Each	33%	\$0	Other	B
CX10DAE750F5	CX10DAE750F5	CLARIION	CX3-10 DAE OS W 750GB SATA DRIVES FIEL	\$0	Each	33%	\$0	Other	B
CX200	CX200	CLARIION	3U DPE, HA, W/SPS	\$0	Each	33%	\$0	Other	B
CX200-CX300	CX200-CX300	CLARIION	CX200 TO CX300 UPGRADE	\$0	Each	33%	\$0	Other	B
CX200-CX400	CX200-CX400	CLARIION	CX200 TO CX400 UPGRADE	\$0	Each	33%	\$0	Other	B
CX200-CX500	CX200-CX500	CLARIION	CX200 UPGRADE TO CX500	\$0	Each	33%	\$0	Other	B
CX200-CX600	CX200-CX600	CLARIION	CX200 TO CX600 UPGRADE	\$85,250	Each	33%	\$57,118	Other	B
CX200-F14610	CX200-F14610	CLARIION	CX200 W DRIVES FLD INST	\$0	Each	33%	\$0	Other	B
CX200-F3610	CX200-F3610	CLARIION	CX200 W DRIVES FLD INST	\$0	Each	33%	\$0	Other	B
CX200-F7305	CX200-F7305	CLARIION	CX200 WDRIVES FLD INST	\$0	Each	33%	\$0	Other	B
CX200-F7310	CX200-F7310	CLARIION	CX200 W DRIVES FLD INST	\$0	Each	33%	\$0	Other	B
CX200-FD	CX200-FD	CLARIION	3U DPE, HA, W/SPS, FIELD	\$0	Each	33%	\$0	Other	B
CX200LC	CX200LC	CLARIION	CX200 NON-HA FACTORY INS	\$0	Each	33%	\$0	Other	B
CX200LC-CX200	CX200LC-CX200	CLARIION	CX200LC-CX200 CONVERSION	\$0	Each	33%	\$0	Other	B
CX200LC-FD	CX200LC-FD	CLARIION	CX200 NON-HA FIELD INST	\$0	Each	33%	\$0	Other	B
CX200-R14610	CX200-R14610	CLARIION	CX200 NON-HA FOR EMC RACK W/ 10 146GB 10	\$0	Each	33%	\$0	Other	B
CX200-R3610	CX200-R3610	CLARIION	CX200 WDRIVES FACT INST	\$23,250	Each	33%	\$15,578	Other	B
CX200-R7305	CX200-R7305	CLARIION	CX200 WITH 5 73GB DRIVES	\$0	Each	33%	\$0	Other	B
CX200-R7310	CX200-R7310	CLARIION	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	\$26,800	Each	33%	\$17,956	Other	B
CX2-300-CX700	CX2-300-CX700	CLARIION	CX200300 UPGRADE TOCX700	\$0	Each	33%	\$0	Other	B
CX2345-3-40C	CX2345-3-40C	CLARIION	CX2/3/4/5/300/500/1 UPGRADE TO MODEL CX3	\$42,300	Each	33%	\$28,341	Other	B
CX2345-3-40F	CX2345-3-40F	CLARIION	CX2/3/4/500 UPGRADE TO MODEL CX3-40F	\$0	Each	33%	\$0	Other	B
CX2345-CX3-40	CX2345-CX3-40	CLARIION	CX200 300 400 OR 500 UPGRADE TO CX3-40	\$0	Each	33%	\$0	Other	B
CX2345-CX3-80	CX2345-CX3-80	CLARIION	CX200 300 400 OR CX500 UPGRADE TO CX3-80	\$0	Each	33%	\$0	Other	B
CX2-3-CX3-20	CX2-3-CX3-20	CLARIION	CX200 OR CX300 UPGRADE TO MODEL CX3-20	\$0	Each	33%	\$0	Other	B
CX23-CX3-20C	CX23-CX3-20C	CLARIION	CX200 300 OR 300U UPGRADE TO MODEL CX3-2	\$0	Each	33%	\$0	Other	B
CX23-CX3-20F	CX23-CX3-20F	CLARIION	CX200 OR CX300 UPGRADE TO MODEL CX3-20F	\$0	Each	33%	\$0	Other	B
CX-2D300-FD	CX-2D300-FD	CLARIION	CX300 DC POWER FIELD INS	\$0	Each	33%	\$0	Other	B
CX-2D500-FD	CX-2D500-FD	CLARIION	CX500 W DC PWR FIELD INS	\$0	Each	33%	\$0	Other	B
CX-2D700-FD	CX-2D700-FD	CLARIION	CX700 W DC PWR FIELD INS	\$0	Each	33%	\$0	Other	B
CX-2DDAE-70FD	CX-2DDAE-70FD	CLARIION	2G DAE CX700 DC PWR FDIINS	\$7,300	Each	33%	\$4,891	Other	B
CX-2DDAE-FD	CX-2DDAE-FD	CLARIION	2G DAE W DC PWR FIELD INS	\$7,300	Each	33%	\$4,891	Other	B
CX-2G10-146	CX-2G10-146	CLARIION	146GB 10K 2GB FC	\$1,020	Each	33%	\$683	Other	B
CX2G10-146-5	CX2G10-146-5	CLARIION	FC 146GB 10K 520B 2Gb 5PK	\$5,100	Each	33%	\$3,417	Other	B
CX-2G10-300	CX-2G10-300	CLARIION	300GB 10K 2GB FC	\$0	Each	33%	\$0	Other	B
CX2G10-300-5	CX2G10-300-5	CLARIION	DRIVE BUNDLE W5 300GB 10K	\$0	Each	33%	\$0	Other	B
CX-2G10-300U	CX-2G10-300U	CLARIION	300GB 10K 2GB FC UPG	\$0	Each	33%	\$0	Other	B
CX-2G10-36	CX-2G10-36	CLARIION	CHV 36GB 10K 520BPS 12V 2Gb	\$1,140	Each	33%	\$764	Other	B
CX-2G10-73	CX-2G10-73	CLARIION	73GB 10K 2Gb FC	\$755	Each	33%	\$506	Other	B
CX2G10-73-5	CX2G10-73-5	CLARIION	FC 73GB 10K 520B 2Gb 5PK	\$3,775	Each	33%	\$2,529	Other	B
CX-2G15-146	CX-2G15-146	CLARIION	146GB 15K 2GB FC	\$1,330	Each	33%	\$891	Other	B
CX-2G15-146U	CX-2G15-146U	CLARIION	146GB 15K 2G FC UPG	\$1,800	Each	33%	\$1,206	Other	B
CX-2G15-36	CX-2G15-36	CLARIION	FC 36GB 15K 520B 2Gb	\$685	Each	33%	\$459	Other	B
CX2G15-36-5	CX2G15-36-5	CLARIION	FC 36GB 15K 520B 2Gb 5PK	\$3,425	Each	33%	\$2,295	Other	B
CX-2G15-36U	CX-2G15-36U	CLARIION	FC 36GB 15K 520B 2Gb UPG	\$925	Each	33%	\$620	Other	B
CX-2G15-73	CX-2G15-73	CLARIION	73GB 15K 2GB FC	\$1,030	Each	33%	\$690	Other	B
CX2G15-73-5	CX2G15-73-5	CLARIION	FC 73GB 15K 520B 2Gb 5PK	\$5,150	Each	33%	\$3,451	Other	B
CX-2G72-500	CX-2G72-500	CLARIION	500GB 7200RPM 2GB FC DISK	\$0	Each	33%	\$0	Other	B
CX-2G72-500U	CX-2G72-500U	CLARIION	500GB 7200RPM 2GB FC UPG	\$0	Each	33%	\$0	Other	B
CX-2GDAE	CX-2GDAE	CLARIION	DAE FC 2Gb EXPANS FOR CX	\$5,900	Each	33%	\$3,953	Other	B
CX-2GDAE-70	CX-2GDAE-70	CLARIION	CX700 DAE EXP W FLARE OS	\$5,900	Each	33%	\$3,953	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CX-2GDAE-70FD	CX-2GDAE-70FD	CLARIION	CX700 DAE W FLAR FLD INST	\$5,900	Each	33%	\$3,953	Other	B
CX-2GDAE-FD	CX-2GDAE-FD	CLARIION	DAE FC 2Gb EXP FLD INSTAL	\$5,900	Each	33%	\$3,953	Other	B
CX-2GDAE-OS	CX-2GDAE-OS	CLARIION	2Gb DAE EXP w/FLAREOS	\$6,200	Each	33%	\$4,154	Other	B
CX-2GDAE-OSFD	CX-2GDAE-OSFD	CLARIION	2Gb DAE EXP w/FLAREOS FIELD	\$6,200	Each	33%	\$4,154	Other	B
CX-2GDAE-U	CX-2GDAE-U	CLARIION	CUST INST FLD UPG FC DAE	\$5,900	Each	33%	\$3,953	Other	B
CX-2PDAE	CX-2PDAE	CLARIION	CX DAE FC 2GB EXPANSION	\$0	Each	33%	\$0	Other	B
CX-2PDAE-70	CX-2PDAE-70	CLARIION	CX700 2G FC DAE W/FLARE	\$5,900	Each	33%	\$3,953	Other	B
CX-2PDAE-70FD	CX-2PDAE-70FD	CLARIION	CX700 2G FC DAE W/FLARE	\$5,900	Each	33%	\$3,953	Other	B
CX-2PDAE-FD	CX-2PDAE-FD	CLARIION	CX DAE FC 2GB EXPANSION	\$0	Each	33%	\$0	Other	B
CX-2PDAE-U	CX-2PDAE-U	CLARIION	2GB CUST FIRSTALL ULTRAPPOINT DAE	\$5,900	Each	33%	\$3,953	Other	B
CX300	CX300	CLARIION	CX300 FIBRE CHANNEL 2GB	\$0	Each	33%	\$0	Other	B
CX300146-10	CX300146-10	CLARIION	CX300 BUNDLE W10 146GB	\$0	Each	33%	\$0	Other	B
CX300146-10FD	CX300146-10FD	CLARIION	CX300 BUNDLE-10 146GB FLD	\$0	Each	33%	\$0	Other	B
CX300146-5	CX300146-5	CLARIION	CX300 BUNDLE-5 146GB 10K	\$0	Each	33%	\$0	Other	B
CX300146-5FD	CX300146-5FD	CLARIION	CX300 BUNDLE-5 146GB 10K	\$0	Each	33%	\$0	Other	B
CX300300-10	CX300300-10	CLARIION	CX300 BUNDLE 10 300GB	\$0	Each	33%	\$0	Other	B
CX300300-10FD	CX300300-10FD	CLARIION	CX300 BUNDLE10 300 10K FD	\$0	Each	33%	\$0	Other	B
CX300300-5	CX300300-5	CLARIION	CX300 BUNDLE W5 300GB 10K	\$0	Each	33%	\$0	Other	B
CX300300-5FD	CX300300-5FD	CLARIION	CX300 BUNDLE W5 300GB 10K DRIVES	\$0	Each	33%	\$0	Other	B
CX300-412C	CX300-412C	CLARIION	CONVERT CX300 / CX300I TO MODEL CX4-120C	\$0	Each	33%	\$0	Other	B
CX300-412C8	CX300-412C8	CLARIION	CONVERT CX300/CX300I TO MODEL CX4-120C8	\$0	Each	33%	\$0	Other	B
CX300-412C8X	CX300-412C8X	CLARIION	CONVERT CX300/CX300I TO MODEL CX4-120C8X	\$0	Each	33%	\$0	Other	B
CX300-412C-DC	CX300-412C-DC	CLARIION	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	\$17,750	Each	33%	\$11,893	Other	B
CX30073-10	CX30073-10	CLARIION	CX300 BUNDLE-10 73GB 10K	\$0	Each	33%	\$0	Other	B
CX30073-10FD	CX30073-10FD	CLARIION	CX300 BUNDLE-10 73GB FLD	\$0	Each	33%	\$0	Other	B
CX3007315-10	CX3007315-10	CLARIION	CX300 BUNDLE W10 73GB 15K	\$0	Each	33%	\$0	Other	B
CX3007315-10FD	CX3007315-10FD	CLARIION	CX300 BUNDLE W10 73GB 15K 2Gb FC DRIVES	\$0	Each	33%	\$0	Other	B
CX3007315-5	CX3007315-5	CLARIION	CX300 BUNDLE-5 73GB 15K	\$0	Each	33%	\$0	Other	B
CX3007315-5FD	CX3007315-5FD	CLARIION	CX300 BUNDLE-5 73GB 15K	\$0	Each	33%	\$0	Other	B
CX30073-5	CX30073-5	CLARIION	CX300 BUNDLE-5 73GB 10K	\$0	Each	33%	\$0	Other	B
CX30073-5FD	CX30073-5FD	CLARIION	CX300 BUNDLE-5 73GB FLD	\$0	Each	33%	\$0	Other	B
CX300-BAS	CX300-BAS	CLARIION	CX300 FC BASIC SVC	\$11,040	Each	33%	\$7,397	Other	B
CX300-BAS-FD	CX300-BAS-FD	CLARIION	CX300 FC FLD BASIC SVC	\$11,040	Each	33%	\$7,397	Other	B
CX300-BSP	CX300-BSP	CLARIION	CX300 FC BAS PLUS SVC	\$12,350	Each	33%	\$8,275	Other	B
CX300-BSP-FD	CX300-BSP-FD	CLARIION	CX300 FC FLD BAS PLUS SVC	\$12,350	Each	33%	\$8,275	Other	B
CX300-CX500	CX300-CX500	CLARIION	CX300 UPGRADE TO CX500	\$0	Each	33%	\$0	Other	B
CX300-FD	CX300-FD	CLARIION	CX300 W 2GB FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX300I	CX300I	CLARIION	CX300I HA ISCSI DPE	\$0	Each	33%	\$0	Other	B
CX300I-CX500I	CX300I-CX500I	CLARIION	CX300I TO CX500I UPGRADE	\$0	Each	33%	\$0	Other	B
CX300I-FD	CX300I-FD	CLARIION	CX300I HA ISCSI DPE	\$0	Each	33%	\$0	Other	B
CX3-10C	CX3-10C	CLARIION	CX3-10C SPE FACTORY INSTALLED	\$0	Each	33%	\$0	Other	B
CX3-10C-3-20C	CX3-10C-3-20C	CLARIION	UPGRADE CX3-10C TO MODEL CX3-20C	\$0	Each	33%	\$0	Other	B
CX3-10C-3-40C	CX3-10C-3-40C	CLARIION	UPGRADE FROM CX3-10C TO MODEL CX3-40C	\$0	Each	33%	\$0	Other	B
CX3-10C-FD	CX3-10C-FD	CLARIION	CX3-10C SPE FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX3-10DC-FD	CX3-10DC-FD	CLARIION	CX3-10 SPE DC FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX3146-15	CX3146-15	CLARIION	CX300 BUNDLE-15 146GB 10K	\$0	Each	33%	\$0	Other	B
CX314615-10	CX314615-10	CLARIION	CX300 BUNDLE WITH 10 146GB-15K DRIVES	\$22,385	Each	33%	\$14,998	Other	B
CX314615-10FD	CX314615-10FD	CLARIION	CX300 BUNDLE WITH 10 146GB-15K	\$22,385	Each	33%	\$14,998	Other	B
CX314615-5	CX314615-5	CLARIION	CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	\$17,965	Each	33%	\$12,037	Other	B
CX314615-5FD	CX314615-5FD	CLARIION	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$17,965	Each	33%	\$12,037	Other	B
CX3146-15FD	CX3146-15FD	CLARIION	CX300 BUNDLE-15 146GB 10K	\$24,025	Each	33%	\$16,097	Other	B
CX3-20	CX3-20	CLARIION	CX3-20 SPE-FACTORY INSTAL	\$0	Each	33%	\$0	Other	B
CX3-20-3-20C	CX3-20-3-20C	CLARIION	MODEL CX3-20 UPGRADE TO MODEL CX3-20C	\$0	Each	33%	\$0	Other	B
CX3-20-3-20F	CX3-20-3-20F	CLARIION	MODEL CX3-20 UPGRADE TO MODEL CX3-20F	\$0	Each	33%	\$0	Other	B
CX3-20-3-40C	CX3-20-3-40C	CLARIION	CX3-20 OR 3-20C UPGRADE TO MODEL CX3-40C	\$0	Each	33%	\$0	Other	B
CX3-20-3-40F	CX3-20-3-40F	CLARIION	CX3-20 UPGRADE TO MODEL CX3-40F	\$0	Each	33%	\$0	Other	B
CX3-20-40-80	CX3-20-40-80	CLARIION	CX3-20 OR CX3-40 UPGRADE TO MODEL CX3-80	\$0	Each	33%	\$0	Other	B
CX3-20C	CX3-20C	CLARIION	CX3-20C SPE FACTORY INST	\$0	Each	33%	\$0	Other	B
CX3-20C-FD	CX3-20C-FD	CLARIION	CX3-20C SPE-FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX3-20CJUST	CX3-20CJUST	CLARIION	CX3-20 CUSTOMER INSTALLABLE ARRAY	\$14,700	Each	33%	\$9,849	Other	B
CX3-20-CX3-40	CX3-20-CX3-40	CLARIION	CX3-20 UPGRADE TO MODEL CX3-40	\$0	Each	33%	\$0	Other	B
CX3-20F	CX3-20F	CLARIION	CX3-20 SPE- FC FACTORY INSTALL	\$0	Each	33%	\$0	Other	B
CX3-20F-40F	CX3-20F-40F	CLARIION	UPGRADE FROM CX3-20F TO MODEL CX3-40F	\$0	Each	33%	\$0	Other	B
CX3-20FD	CX3-20FD	CLARIION	CX3-20 SPE-FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX3-20FDC-FD	CX3-20FDC-FD	CLARIION	CX3-20 SPE DC FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX3-20F-FD	CX3-20F-FD	CLARIION	CX3-20 SPE- FC FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX3-40	CX3-40	CLARIION	CX3-40 SPE-FACTORY INSTAL	\$0	Each	33%	\$0	Other	B
CX3-40-3-40C	CX3-40-3-40C	CLARIION	MODEL CX3-40 UPGRADE TO MODEL CX3-40C	\$0	Each	33%	\$0	Other	B
CX3-40-3-40F	CX3-40-3-40F	CLARIION	MODEL CX3-40 UPGRADE TO MODEL CX3-40F	\$0	Each	33%	\$0	Other	B
CX3-40C	CX3-40C	CLARIION	CX3-40C SPE-FACTORY INSTA	\$0	Each	33%	\$0	Other	B
CX3-40C-FD	CX3-40C-FD	CLARIION	CX3-40C SPE-FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX3-40F	CX3-40F	CLARIION	CX3-40F SPE FC FACTORY INSTALL	\$0	Each	33%	\$0	Other	B
CX3-40F-3-80	CX3-40F-3-80	CLARIION	UPGRADE FROM CX3-40F TO MODEL CX3-80	\$0	Each	33%	\$0	Other	B
CX3-40FD	CX3-40FD	CLARIION	CX3-40 SPE-FLD INSTAL	\$0	Each	33%	\$0	Other	B
CX3-40FDC-FD	CX3-40FDC-FD	CLARIION	CX3-40F SPE DC FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX3-40F-FD	CX3-40F-FD	CLARIION	CX3-40F SPE FC FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX3-412C	CX3-412C	CLARIION	CONVERT CX3-10C TO CX4-120C ARRAY	\$0	Each	33%	\$0	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CX3-412C8	CX3-412C8	CLARIION	CONVERT CX3-10C TO CX4-120C8 ARRAY	\$0	Each	33%	\$0	Other	B
CX3-412C8X	CX3-412C8X	CLARIION	CONVERT CX3-10C TO CX4-120C8X ARRAY	\$0	Each	33%	\$0	Other	B
CX3-424C	CX3-424C	CLARIION	CONVERT CX3-10/20 TO CX4-240C	\$0	Each	33%	\$0	Other	B
CX3-424C8	CX3-424C8	CLARIION	CONVERT CX3-10/20 MODEL TO CX4-240C8	\$0	Each	33%	\$0	Other	B
CX3-424C8X	CX3-424C8X	CLARIION	CONVERT CX3-10/20 MODEL TO CX4-240C8X	\$0	Each	33%	\$0	Other	B
CX3-424C-DC	CX3-424C-DC	CLARIION	CONVERT CX3-20FDC TO CX4-240CDC	\$30,100	Each	33%	\$20,167	Other	B
CX3-448C	CX3-448C	CLARIION	CONVERT CX3-10/20/40 TO CX4-480C	\$0	Each	33%	\$0	Other	B
CX3-448C8	CX3-448C8	CLARIION	CONVERT CX3-10/20/40 TO CX4-480C8	\$0	Each	33%	\$0	Other	B
CX3-448C8X	CX3-448C8X	CLARIION	CONVERT CX3-10/20/40 TO CX4-480C8X	\$0	Each	33%	\$0	Other	B
CX3-448C-DC	CX3-448C-DC	CLARIION	CX4 CONVKIT CX3-20FDC TO CX4-480CDC	\$80,100	Each	33%	\$53,667	Other	B
CX3-496C	CX3-496C	CLARIION	CONVERT CX3-10/20/40 TO CX4-960C	\$0	Each	33%	\$0	Other	B
CX3-496C8	CX3-496C8	CLARIION	CONVERT CX3-10/20/40 TO CX4-960C8	\$0	Each	33%	\$0	Other	B
CX3-496C8X	CX3-496C8X	CLARIION	CONVERT CX3-10/20/40 TO CX4-960C8X ARRAY	\$0	Each	33%	\$0	Other	B
CX35-424C	CX35-424C	CLARIION	CONVERT CX300X/CX500X TO CX4-240C	\$0	Each	33%	\$0	Other	B
CX35-424C8	CX35-424C8	CLARIION	CONVERT CX300X/CX500X TO CX4-240C8	\$0	Each	33%	\$0	Other	B
CX35-424C8X	CX35-424C8X	CLARIION	CONVERT CX300X/CX500X TO CX4-240C8X	\$0	Each	33%	\$0	Other	B
CX35-424C-DC	CX35-424C-DC	CLARIION	DC CX4 CONVKIT CX-20300/500 TO CX4-240CD	\$30,100	Each	33%	\$20,167	Other	B
CX35-448C	CX35-448C	CLARIION	CONVERT CX300X/CX500X TO CX4-480C	\$0	Each	33%	\$0	Other	B
CX35-448C8	CX35-448C8	CLARIION	CONVERT CX300X/CX500X TO CX4-480C8	\$0	Each	33%	\$0	Other	B
CX35-448C8X	CX35-448C8X	CLARIION	CONVERT CX300X/CX500X TO CX4-480C8X	\$0	Each	33%	\$0	Other	B
CX35-448C-DC	CX35-448C-DC	CLARIION	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CD	\$80,100	Each	33%	\$53,667	Other	B
CX35-496C	CX35-496C	CLARIION	CONVERT CX300X/CX500X TO CX4-960C	\$0	Each	33%	\$0	Other	B
CX35-496C8	CX35-496C8	CLARIION	CONVERT CX300X/CX500X TO CX4-960C8	\$0	Each	33%	\$0	Other	B
CX35-496C8X	CX35-496C8X	CLARIION	CONVERT CX300X/CX500X TO CX4-960C8X	\$0	Each	33%	\$0	Other	B
CX37315-15	CX37315-15	CLARIION	CX300 BUNDLE-15 73GB 15K	\$24,150	Each	33%	\$16,181	Other	B
CX37315-15FD	CX37315-15FD	CLARIION	CX300 BUNDLE-15 73GB 15K	\$24,150	Each	33%	\$16,181	Other	B
CX3-80	CX3-80	CLARIION	CX3-80 SPE FAC INSTALL	\$0	Each	33%	\$0	Other	B
CX3-80FD	CX3-80FD	CLARIION	CX3-80 SPE FLD INSTALL	\$0	Each	33%	\$0	Other	B
CX3-80N	CX3-80N	CLARIION	CX3-80 NEBS SPE FAC INSTALL	\$0	Each	33%	\$0	Other	B
CX3-80N-FD	CX3-80N-FD	CLARIION	CX3-80 NEBS SPE FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX38-496C	CX38-496C	CLARIION	CONVERT CX3-80 TO CX4-960C ARRAY	\$0	Each	33%	\$0	Other	B
CX38-496C8	CX38-496C8	CLARIION	CONVERT CX3-80 TO CX4-960C8 ARRAY	\$0	Each	33%	\$0	Other	B
CX38-496C8X	CX38-496C8X	CLARIION	CONVERT CX3-80 TO CX4-960C8X ARRAY	\$0	Each	33%	\$0	Other	B
CX3146-15	CX3146-15	CLARIION	CX300I BUNDLE 15 146 GB	\$0	Each	33%	\$0	Other	B
CX3146-15FD	CX3146-15FD	CLARIION	CX300I BNDL 15 146 10K FD	\$0	Each	33%	\$0	Other	B
CX31300-10	CX31300-10	CLARIION	CX300I BUNDLE 10 300GB	\$0	Each	33%	\$0	Other	B
CX31300-10FD	CX31300-10FD	CLARIION	CX300I BUNDLE 10 300GB FD	\$0	Each	33%	\$0	Other	B
CX317315-15	CX317315-15	CLARIION	CX300I BUNDLE 15 73GB 15K	\$0	Each	33%	\$0	Other	B
CX317315-15FD	CX317315-15FD	CLARIION	CX300I BNDL 15 73GB 15KFD	\$25,255	Each	33%	\$16,921	Other	B
CX3-LP010-15	CX3-LP010-15	CLARIION	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400	\$31,025	Each	33%	\$20,787	Other	B
CX3-LP010-15F	CX3-LP010-15F	CLARIION	DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	\$31,025	Each	33%	\$20,787	Other	B
CX3-LP010-15U	CX3-LP010-15U	CLARIION	CX3 UPGRADE DAE BNDL W/ 15 1TB SATA 5400	\$31,120	Each	33%	\$20,850	Other	B
CX3-SPS	CX3-SPS	CLARIION	CX3-10 OPTIONAL SECOND SPS FACT INSTALL	\$900	Each	33%	\$603	Other	B
CX3-SPS-FD	CX3-SPS-FD	CLARIION	CX3-10 OPTIONAL SPS - FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX400	CX400	CLARIION	CX400 DPE RACK MT + DUAL SPS	\$0	Each	33%	\$0	Other	B
CX400-CX500	CX400-CX500	CLARIION	CX400 TO CX500 UPGRADE	\$0	Each	33%	\$0	Other	B
CX400-CX600	CX400-CX600	CLARIION	CX400 TO CX600 UPGRADE	\$0	Each	33%	\$0	Other	B
CX400-FD	CX400-FD	CLARIION	FIELD INSTALL CX400 DPE + DUAL SPSS	\$0	Each	33%	\$0	Other	B
CX4-120C	CX4-120C	CLARIION	CX4-120C SPE WITH SINGLE SPS	\$0	Each	33%	\$0	Other	B
CX4-120C8	CX4-120C8	CLARIION	CX4-120 COMBO (8GBFC- 1GBISCSI) W 1 SPS	\$0	Each	33%	\$0	Other	B
CX4-120C8DC	CX4-120C8DC	CLARIION	CX4-120 DC SPE COMBO (8GFC - 1G ISCSI)	\$0	Each	33%	\$0	Other	B
CX4-120C8X	CX4-120C8X	CLARIION	CX4120C8X SPE (8 GBFC- 10GBISCSI) W1SPS	\$0	Each	33%	\$0	Other	B
CX4-120C8XDC	CX4-120C8XDC	CLARIION	CX4-120C8X DC (8GBFC-10GBISCSI)NO SPS	\$0	Each	33%	\$0	Other	B
CX4-120CDC	CX4-120CDC	CLARIION	CX4-120 DC SPE	\$0	Each	33%	\$0	Other	B
CX4-120FCOEOP	CX4-120FCOEOP	CLARIION	CX4-120 (120 DRIVE) 8GFC-FCOE OPTICAL	\$0	Each	33%	\$0	Other	B
CX4-120FCOETW	CX4-120FCOETW	CLARIION	CX4120 SPE 120 DRIVE 8GFC-FCOE TWINAXACT	\$0	Each	33%	\$0	Other	B
CX4-12-24-96C	CX4-12-24-96C	CLARIION	CONVERT CX4-120C + 240C TO CX4-960C	\$0	Each	33%	\$0	Other	B
CX412-24C	CX412-24C	CLARIION	CONVERT CX4-120C TO CX4-240C	\$0	Each	33%	\$0	Other	B
CX412-24C-DC	CX412-24C-DC	CLARIION	DC CX4 CONV CX4-120CDC TO CX4-240CDC	\$30,100	Each	33%	\$20,167	Other	B
CX412-48C	CX412-48C	CLARIION	CONVERT CX4-120C TO CX4-480C ARRAY	\$0	Each	33%	\$0	Other	B
CX412-48C-DC	CX412-48C-DC	CLARIION	CONVERSION FOR CX4-120CDC TO CX4-480CDC	\$80,100	Each	33%	\$53,667	Other	B
CX4-240C	CX4-240C	CLARIION	CX4-240C SPE WITH REDUNDANT SPS	\$0	Each	33%	\$0	Other	B
CX4-240C8	CX4-240C8	CLARIION	CX4-240 COMBO(8GBFC- 1GBISCSI) W 2 SPS	\$0	Each	33%	\$0	Other	B
CX4-240C8DC	CX4-240C8DC	CLARIION	CX4-240 DC SPE COMBO (8G FC - 1 G ISCSI)	\$0	Each	33%	\$0	Other	B
CX4-240C8X	CX4-240C8X	CLARIION	CX4-240C8X SPE (8GBFC-10GBISCSI) W 2SPS	\$0	Each	33%	\$0	Other	B
CX4-240C8XDC	CX4-240C8XDC	CLARIION	CX4-240 DC PWR SPE(8GBFC-10GBISCSI)NO SP	\$0	Each	33%	\$0	Other	B
CX4-240CDC	CX4-240CDC	CLARIION	CX4-240C DC SPE	\$0	Each	33%	\$0	Other	B
CX4-240C-ISW	CX4-240C-ISW	CLARIION	CX4-240C IBM INFOSPHERE DATA WAREHOUSE	\$0	Each	33%	\$0	Other	B
CX4-240FCOEOP	CX4-240FCOEOP	CLARIION	CX4-240 (240 DRIVE) 8GFC-FCOE OPTICAL	\$0	Each	33%	\$0	Other	B
CX4-240FCOETW	CX4-240FCOETW	CLARIION	CX4240 SPE (240 DRIVE)8GFC-FCOE TWINAX	\$0	Each	33%	\$0	Other	B
CX424-48C	CX424-48C	CLARIION	CONVERT CX4-240C TO CX4-480C ARRAY	\$0	Each	33%	\$0	Other	B
CX424-48C-DC	CX424-48C-DC	CLARIION	DC CX4 CONV FOR CX4-240CDC TO 480CDC	\$80,100	Each	33%	\$53,667	Other	B
CX4-480C	CX4-480C	CLARIION	CX4-480C SPE	\$0	Each	33%	\$0	Other	B
CX4-480C8	CX4-480C8	CLARIION	CX4480 SPE (8GBFC- 1GBISCSI) W 2 SPS	\$0	Each	33%	\$0	Other	B
CX4-480C8DC	CX4-480C8DC	CLARIION	CX4-480 DC SPE COMBO ( 8G FC - 1G ISCSI)	\$0	Each	33%	\$0	Other	B
CX4-480C8X	CX4-480C8X	CLARIION	CX4-480C8X SPE (8GBFC-10GBISCSI) W 2SPS	\$0	Each	33%	\$0	Other	B
CX4-480C8XDC	CX4-480C8XDC	CLARIION	CX4-480C8X DC SPE 8GBFC 10GBISCSI NO SPS	\$0	Each	33%	\$0	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CX4-480CDC	CX4-480CDC	CLARIION	CX4-480C DC SPE	\$0	Each	33%	\$0	Other	B
CX4-480FCOEOP	CX4-480FCOEOP	CLARIION	CX4-480 SPE COMBO 8GBFC-FCOE OPT	\$0	Each	33%	\$0	Other	B
CX4-480FCOETW	CX4-480FCOETW	CLARIION	CX4-480 (480 DRIVE) 8GBFC-FCOE TWINAX	\$0	Each	33%	\$0	Other	B
CX448-96C	CX448-96C	CLARIION	CONVERT CX4-480C TO CX4-960C ARRAY	\$0	Each	33%	\$0	Other	B
CX4-4DDAE	CX4-4DDAE	CLARIION	CX4 ULTRAPPOINT DC ARRAY EXPANSION	\$0	Each	33%	\$0	Other	B
CX4-4PDAE	CX4-4PDAE	CLARIION	4G DAE FACTORY OR FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX4-500-CX700	CX4-500-CX700	CLARIION	CX400 OR 500 UP TO CX700	\$65,500	Each	33%	\$43,885	Other	B
CX4-960C	CX4-960C	CLARIION	CX4-960C SPE	\$0	Each	33%	\$0	Other	B
CX4-960C8	CX4-960C8	CLARIION	CX4-960 SPE 480 DRIVEREADY 8GBFC-1GBISCI	\$0	Each	33%	\$0	Other	B
CX4-960C8X	CX4-960C8X	CLARIION	CX4960C8X SPE 480 URGADY(8GBFC-10ISCSI)	\$0	Each	33%	\$0	Other	B
CX4-960C-1SW	CX4-960C-1SW	CLARIION	CX4-960C IBM INFOSPHERE DATA WAREHOUSE	\$0	Each	33%	\$0	Other	B
CX4-960EXPIO	CX4-960EXPIO	CLARIION	EXPANSION IO MODULES FOR CX4-960	\$0	Each	33%	\$0	Other	B
CX4-960EXPIOU	CX4-960EXPIOU	CLARIION	UPGRADE EXPANSION IO MODULES FOR CX4-960	\$0	Each	33%	\$0	Other	B
CX4-960FCOEOP	CX4-960FCOEOP	CLARIION	CX4960 SPE (480 READY) 8GBFC-FCOE OPT	\$0	Each	33%	\$0	Other	B
CX4-960FCOETW	CX4-960FCOETW	CLARIION	CX4960 SPE (480 READY)8GBFC-FCOE TWAX	\$0	Each	33%	\$0	Other	B
CX4D-480C	CX4D-480C	CLARIION	MODEL-DATA PROCESSOR ENCLOSURE-NA-NA	\$0	Each	33%	\$0	Other	B
CX4D-480C8	CX4D-480C8	CLARIION	CX4-480C8 SPE IN CX DENSE RACK	\$0	Each	33%	\$0	Other	B
CX4D-480C8X	CX4D-480C8X	CLARIION	CX4-480C8X SPE IN CX DENSE RACK	\$0	Each	33%	\$0	Other	B
CX4D-960C	CX4D-960C	CLARIION	CX4-960C SPE IN CX DENSE RACK	\$0	Each	33%	\$0	Other	B
CX4D-960C8	CX4D-960C8	CLARIION	CX4-960C8 SPE IN CX DENSE RACK	\$0	Each	33%	\$0	Other	B
CX4D-960C8X	CX4D-960C8X	CLARIION	CX4-960C8X SPE IN CX DENSE RACK	\$0	Each	33%	\$0	Other	B
CX-4DDAE-10FD	CX-4DDAE-10FD	CLARIION	CX3-10 DAE OS DC FIELD INSTALL	\$7,900	Each	33%	\$5,293	Other	B
CX-4DDAE-20FD	CX-4DDAE-20FD	CLARIION	CX3-20 DAE OS DC FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX-4DDAE-40FD	CX-4DDAE-40FD	CLARIION	CX3-40DAE OS DC FIELD	\$0	Each	33%	\$0	Other	B
CX-4DDAE-FD	CX-4DDAE-FD	CLARIION	4G DAE DC FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX-4G10-300	CX-4G10-300	CLARIION	300GB 10K 4GB FC	\$1,345	Each	33%	\$901	Other	B
CX-4G10-300U	CX-4G10-300U	CLARIION	300GB 10K 4GB FC UPG	\$0	Each	33%	\$0	Other	B
CX-4G10-400	CX-4G10-400	CLARIION	400GB 10K 4GB FC	\$1,850	Each	33%	\$1,240	Other	B
CX-4G10-400U	CX-4G10-400U	CLARIION	400GB 10K 4GB FC UPG	\$0	Each	33%	\$0	Other	B
CX-4G10-450	CX-4G10-450	CLARIION	450GB 4GB 10K FIBRE CHANNEL DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-4G10-450U	CX-4G10-450U	CLARIION	450GB 4GB FC 10K DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-4G10-600	CX-4G10-600	CLARIION	600GB 4GB FIBRE CHANNEL DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-4G10-600U	CX-4G10-600U	CLARIION	600GB 10K 4GB FC DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX4G10S-600TU	CX4G10S-600TU	CLARIION	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	\$0	Each	33%	\$0	Other	B
CX-4G10S-600U	CX-4G10S-600U	CLARIION	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	\$0	Each	33%	\$0	Other	B
CX-4G15-146	CX-4G15-146	CLARIION	146GB 15K 4GB FC	\$0	Each	33%	\$0	Other	B
CX-4G15-146U	CX-4G15-146U	CLARIION	146GB 15K 4GB FC UPG	\$1,800	Each	33%	\$1,206	Other	B
CX-4G15-300	CX-4G15-300	CLARIION	300GB 15K 4GB FC	\$0	Each	33%	\$0	Other	B
CX-4G15-300TU	CX-4G15-300TU	CLARIION	300GB 4GB FC 15K DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-4G15-300U	CX-4G15-300U	CLARIION	300GB 15K 4GB FC UPG	\$0	Each	33%	\$0	Other	B
CX-4G15-450	CX-4G15-450	CLARIION	450GB 15K 4GB 520BPS FC DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-4G15-450TU	CX-4G15-450TU	CLARIION	450GB 4GB FC 15K DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-4G15-450U	CX-4G15-450U	CLARIION	450GB 15K 4GB FC UPGRADE DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-4G15-600	CX-4G15-600	CLARIION	600GB 15K 4GB FIBRE CHANNEL DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-4G15-600TU	CX-4G15-600TU	CLARIION	600GB 4GB FC 15K DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-4G15-600U	CX-4G15-600U	CLARIION	600GB 15K 4GB FIBRE CHANNEL UPGRADE DISK	\$0	Each	33%	\$0	Other	B
CX-4G15-73	CX-4G15-73	CLARIION	73GB 15K 4GB FC	\$1,030	Each	33%	\$690	Other	B
CX4-LP010-15	CX4-LP010-15	CLARIION	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	\$0	Each	33%	\$0	Other	B
CX4-LP010-15U	CX4-LP010-15U	CLARIION	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G	\$25,650	Each	33%	\$17,186	Other	B
CX-4PDAE	CX-4PDAE	CLARIION	4G DAE FACTORY INSTALL	\$5,900	Each	33%	\$3,953	Other	B
CX-4PDAE-20	CX-4PDAE-20	CLARIION	CX3-20 DAE OS	\$5,900	Each	33%	\$3,953	Other	B
CX-4PDAE-20FD	CX-4PDAE-20FD	CLARIION	CX3-20 DAE OS FIELD INST	\$5,900	Each	33%	\$3,953	Other	B
CX-4PDAE-40	CX-4PDAE-40	CLARIION	CX3-40 DAE OS	\$5,900	Each	33%	\$3,953	Other	B
CX-4PDAE40F	CX-4PDAE40F	CLARIION	CX3-40 DAE OS FACTORY INSTALLED	\$5,900	Each	33%	\$3,953	Other	B
CX-4PDAE-40FD	CX-4PDAE-40FD	CLARIION	CX3-40 DAE OS FIELD INST	\$5,900	Each	33%	\$3,953	Other	B
CX-4PDAE40FFD	CX-4PDAE40FFD	CLARIION	CX3-40F DAE OS FIELD INSTALLE	\$5,900	Each	33%	\$3,953	Other	B
CX-4PDAE-80	CX-4PDAE-80	CLARIION	CX3-80 DAE OS FAC INSTALL	\$5,900	Each	33%	\$3,953	Other	B
CX-4PDAE-80FD	CX-4PDAE-80FD	CLARIION	CX3-80 DAE OS FLD INSTALL	\$5,900	Each	33%	\$3,953	Other	B
CX-4PDAE-FD	CX-4PDAE-FD	CLARIION	4G DAE FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX500	CX500	CLARIION	CX500 FC Array W 4GB MEM	\$0	Each	33%	\$0	Other	B
CX500-BAS	CX500-BAS	CLARIION	CX500 FC BASIC SVC	\$0	Each	33%	\$0	Other	B
CX500-BAS-FD	CX500-BAS-FD	CLARIION	CX500 FC FLD BASIC SVC	\$0	Each	33%	\$0	Other	B
CX500-BSP	CX500-BSP	CLARIION	CX500 FC BAS PLUS SVC	\$0	Each	33%	\$0	Other	B
CX500-BSP-FD	CX500-BSP-FD	CLARIION	CX500 FC FLD BAS PLUS SVC	\$0	Each	33%	\$0	Other	B
CX500-FD	CX500-FD	CLARIION	CX500 FC 4G MEM FIELD INS	\$0	Each	33%	\$0	Other	B
CX500I	CX500I	CLARIION	CX500 W ISCSI	\$0	Each	33%	\$0	Other	B
CX500I-FD	CX500I-FD	CLARIION	CX500I 4GB WISCSI FLD	\$0	Each	33%	\$0	Other	B
CX600	CX600	CLARIION	2Gb SPE	\$0	Each	33%	\$0	Other	B
CX600-CX3-40F	CX600-CX3-40F	CLARIION	CX600 UPGRADE TO MODEL CX3-40F	\$0	Each	33%	\$0	Other	B
CX600-CX700	CX600-CX700	CLARIION	CX600 TO CX700 UPGRADE	\$0	Each	33%	\$0	Other	B
CX600-FD	CX600-FD	CLARIION	2Gb SPE FIELD INSTALL	\$0	Each	33%	\$0	Other	B
CX6-7-CX3-80	CX6-7-CX3-80	CLARIION	CX600 OR CX700 UPGRADE TO A CX3-80	\$0	Each	33%	\$0	Other	B
CX700	CX700	CLARIION	CX700 FC Array W 8GB MEM	\$0	Each	33%	\$0	Other	B
CX700-CX3-40F	CX700-CX3-40F	CLARIION	UPGRADE FROM CX700 TO MODEL CX3-40F	\$0	Each	33%	\$0	Other	B
CX700-FD	CX700-FD	CLARIION	CX700 FC 8G MEM FIELD INS	\$0	Each	33%	\$0	Other	B
CX7-448C	CX7-448C	CLARIION	CONVERT CX700 TO CX4-480C ARRAY	\$0	Each	33%	\$0	Other	B
CX7-448C8	CX7-448C8	CLARIION	CONVERT CX700 TO CX4-480C8 ARRAY	\$0	Each	33%	\$0	Other	B



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CX7-448C8X	CX7-448C8X	CLARIION	CONVERT CX700 TO CX4-480C8X ARRAY	\$0	Each	33%	\$0	Other	B
CX7-496C	CX7-496C	CLARIION	CONVERT CX700 TO CX4-960C ARRAY	\$0	Each	33%	\$0	Other	B
CX7-496C8	CX7-496C8	CLARIION	CONVERT CX700 TO CX4-960C8 ARRAY	\$0	Each	33%	\$0	Other	B
CX7-496C8X	CX7-496C8X	CLARIION	CONVERT CX700 TO CX4-960C8X ARRAY	\$0	Each	33%	\$0	Other	B
CX-AF04-100	CX-AF04-100	CLARIION	100GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0	Each	33%	\$0	Other	B
CX-AF04-100U	CX-AF04-100U	CLARIION	100GB FLASH DRIVE UPG	\$0	Each	33%	\$0	Other	B
CX-AF04-200	CX-AF04-200	CLARIION	200GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0	Each	33%	\$0	Other	B
CX-AF04-200U	CX-AF04-200U	CLARIION	200GB FLASH DRIVE UPGRADE MODEL	\$0	Each	33%	\$0	Other	B
CX-AT05-250	CX-AT05-250	CLARIION	250GB SATA 5400RPM	\$950	Each	33%	\$637	Other	B
CX-AT05-250U	CX-AT05-250U	CLARIION	250GB SATA 5400RPM	\$1,280	Each	33%	\$858	Other	B
CX-AT05-320	CX-AT05-320	CLARIION	ATA 320GB 5400RPM	\$950	Each	33%	\$637	Other	B
CXAT05-320-5	CXAT05-320-5	CLARIION	ATA 320GB 5400RPM 5PK	\$4,750	Each	33%	\$3,183	Other	B
CX-AT05-320U	CX-AT05-320U	CLARIION	ATA 320GB 5400RPM UPG	\$1,280	Each	33%	\$858	Other	B
CX-AT07-010	CX-AT07-010	CLARIION	1000GB 7200RPM SATA II	\$1,450	Each	33%	\$972	Other	B
CX-AT07-250	CX-AT07-250	CLARIION	250GB 7200RPM SATA Drive	\$950	Each	33%	\$637	Other	B
CX-AT07-250U	CX-AT07-250U	CLARIION	250GB 7200RPM ATA DRIVE	\$1,280	Each	33%	\$858	Other	B
CX-AT07-500	CX-AT07-500	CLARIION	500GB 7200RPM SATA DISK	\$1,330	Each	33%	\$891	Other	B
CX-AT07-500U	CX-AT07-500U	CLARIION	500GB 7200RPM SATA II UPG	\$1,795	Each	33%	\$1,203	Other	B
CX-AT07-750	CX-AT07-750	CLARIION	750GB 7200RPM SATA II	\$1,895	Each	33%	\$1,270	Other	B
CX-AT07-750U	CX-AT07-750U	CLARIION	750GB 7200RPM SATA II UPG	\$2,558	Each	33%	\$1,714	Other	B
CX-FC04-073	CX-FC04-073	CLARIION	73GB 4GB FIBRE CHANNEL EFD	\$0	Each	33%	\$0	Other	B
CX-FC04-200	CX-FC04-200	CLARIION	200GB 4GB FIBRE CHANNEL EFD	\$0	Each	33%	\$0	Other	B
CX-FC04-400	CX-FC04-400	CLARIION	400GB 4GB FIBRE CHANNEL EFD	\$0	Each	33%	\$0	Other	B
CX-LP05-020	CX-LP05-020	CLARIION	2TB 5400RPM SATA 4GB DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-M1G1-A	CX-M1G1-A	CLARIION	PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$0	Each	33%	\$0	Other	B
CX-M1G1-U	CX-M1G1-U	CLARIION	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$0	Each	33%	\$0	Other	B
CX-M4GF-FE-A	CX-M4GF-FE-A	CLARIION	ADDITIONAL PAIR 4G FC - TOTAL 8 FE PORTS	\$0	Each	33%	\$0	Other	B
CX-M4GF-FE-U	CX-M4GF-FE-U	CLARIION	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	\$0	Each	33%	\$0	Other	B
CX-M8GF-FE-A	CX-M8GF-FE-A	CLARIION	8 GB FC FRONT END I/O MODULE PAIR	\$0	Each	33%	\$0	Other	B
CX-M8GF-FE-U	CX-M8GF-FE-U	CLARIION	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	\$0	Each	33%	\$0	Other	B
CX-MXGFCOEOPA	CX-MXGFCOEOPA	CLARIION	FCOE PAIR OPTICAL 2 PORT FCOE IO MODULE	\$0	Each	33%	\$0	Other	B
CX-MXGFCOEOPU	CX-MXGFCOEOPU	CLARIION	FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	\$0	Each	33%	\$0	Other	B
CX-MXGFCOETWA	CX-MXGFCOETWA	CLARIION	FCOE 1 PAIR ADD-ON 2 PORT IO MOD TWIN AX	\$0	Each	33%	\$0	Other	B
CX-MXGFCOETWU	CX-MXGFCOETWU	CLARIION	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	\$0	Each	33%	\$0	Other	B
CX-MXGI-A	CX-MXGI-A	CLARIION	ADDON PAIR 10G ISCSI OPT 4 FE PORTS	\$0	Each	33%	\$0	Other	B
CX-MXGI-U	CX-MXGI-U	CLARIION	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	\$0	Each	33%	\$0	Other	B
CX-SA07-010	CX-SA07-010	CLARIION	1000GB 7200RPM SATA II	\$0	Each	33%	\$0	Other	B
CX-SA07-010TU	CX-SA07-010TU	CLARIION	1000GB 7200RPM SATA II UPG FOR 4G DAE	\$0	Each	33%	\$0	Other	B
CX-SA07-010U	CX-SA07-010U	CLARIION	1000GB 7200RPM SATA II UPG FOR 4G DAE	\$0	Each	33%	\$0	Other	B
CX-SA07-020	CX-SA07-020	CLARIION	2TB 7200RPM SATA II DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-SA07-020TU	CX-SA07-020TU	CLARIION	2000GB 7200RPM SATA II UPG FOR 4G DAE	\$0	Each	33%	\$0	Other	B
CX-SA07-020U	CX-SA07-020U	CLARIION	2TB 7200RPM 520BPS SATA	\$0	Each	33%	\$0	Other	B
CX-SA07-030	CX-SA07-030	CLARIION	3TB 7200 RPM 4GB FC DISK DRIVE	\$3,800	Each	33%	\$2,546	Other	B
CX-SA07-030TU	CX-SA07-030TU	CLARIION	3000GB 7200RPM SATA II UPG FOR 4G DAE	\$0	Each	33%	\$0	Other	B
CX-SA07-030U	CX-SA07-030U	CLARIION	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$0	Each	33%	\$0	Other	B
CX-SA07-500	CX-SA07-500	CLARIION	500GB SATA II DISK FOR 4G DAE	\$1,530	Each	33%	\$1,025	Other	B
CX-SA07-500U	CX-SA07-500U	CLARIION	500GB 7200RPM SATA II UPG FOR 4G DAE	\$2,065	Each	33%	\$1,384	Other	B
CX-SA07-750	CX-SA07-750	CLARIION	750GB 7200RPM SATA II	\$1,895	Each	33%	\$1,270	Other	B
CX-SA07-750U	CX-SA07-750U	CLARIION	750GB 7200RPM SATA II UPG FOR 4G DAE	\$2,558	Each	33%	\$1,714	Other	B
DAE	DAE	CLARIION	ARRAY EXPANSION NEW SYS	\$5,400	Each	33%	\$3,618	Other	B
DAEFLD	DAEFLD	CLARIION	DAE FIELD UPGRADE	\$5,400	Each	33%	\$3,618	Other	B
DL210BA-FD	DL210BA-FD	CLARIION	PCDL BASE ARRAY FIELD INS	\$0	Each	33%	\$0	Other	B
DL210EXP	DL210EXP	CLARIION	DL210 EXPANSION ARRAY	\$23,000	Each	33%	\$15,410	Other	B
DL210EXP-FD	DL210EXP-FD	CLARIION	FIELD DL210 EXP ARRAY	\$23,000	Each	33%	\$15,410	Other	B
DL300-310 UPG	DL300-310 UPG	CLARIION	UGRD KIT DL300 TO DL310	\$60,000	Each	33%	\$40,200	Other	B
DL4100	DL4100	CLARIION	CX3-80 Array for Single Engine DL	\$115,000	Each	33%	\$77,050	Other	B
DL4200	DL4200	CLARIION	CX3-80 Array for Dual Engine DL	\$0	Each	33%	\$0	Other	B
DL4400A	DL4400A	CLARIION	CX3-80 Array (1 of 2) for Dual Engine DL	\$0	Each	33%	\$0	Other	B
DL4400B	DL4400B	CLARIION	CX3-80 Array (2 of 2) for Dual Engine DL	\$0	Each	33%	\$0	Other	B
DL700-STBY	DL700-STBY	CLARIION	DL700 STANDBY SERVER	\$28,300	Each	33%	\$18,961	Other	B
DL700-STBY-FD	DL700-STBY-FD	CLARIION	FLD INST DL700 STBY SVR	\$28,300	Each	33%	\$18,961	Other	B
DL720	DL720	CLARIION	DL720 Array Module	\$0	Each	33%	\$0	Other	B
DL740	DL740	CLARIION	DL740 Array Module	\$0	Each	33%	\$0	Other	B
DL-750S-DAE	DL-750S-DAE	CLARIION	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$38,600	Each	33%	\$25,862	Other	B
DL-750S-DAEFD	DL-750S-DAEFD	CLARIION	FIELD INSTALL DAE 4GB STILETTO W/750GB D	\$38,600	Each	33%	\$25,862	Other	B
DL-ENGINE	DL-ENGINE	CLARIION	DISK LIBRARY ENGINE	\$34,900	Each	33%	\$23,383	Other	B
FC-31-146	FC-31-146	CLARIION	146GB 10K 520BPS 1GB 12V	\$2,050	Each	33%	\$1,374	Other	B
FC-31-146UPG	FC-31-146UPG	CLARIION	146GB 10K 1Gb 520BP UPG	\$1,835	Each	33%	\$1,229	Other	B
FC-315-36U	FC-315-36U	CLARIION	36GB 15K, 520BPS Upgrade	\$960	Each	33%	\$643	Other	B
FC-315-73UPG	FC-315-73UPG	CLARIION	73GB 15K 12V 520BPS 1GB UPGRADE	\$1,790	Each	33%	\$1,199	Other	B
FC-31-73	FC-31-73	CLARIION	FC 73GB DRIVE 10K	\$1,280	Each	33%	\$858	Other	B
FC-31-73UP	FC-31-73UP	CLARIION	FC73GB DRIVE UPG	\$1,095	Each	33%	\$734	Other	B
FLCXAFA04-100	FLCXAFA04-100	CLARIION	100GB FLASH FOR CX4 FASTCACHE NEW	\$0	Each	33%	\$0	Other	B
FLCXAFA04-100U	FLCXAFA04-100U	CLARIION	100GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$0	Each	33%	\$0	Other	B
FLCXAFA04-200	FLCXAFA04-200	CLARIION	200GB FLASH FOR CX4 FASTCACHE NEW	\$0	Each	33%	\$0	Other	B
FLCXAFA04-200U	FLCXAFA04-200U	CLARIION	200GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$0	Each	33%	\$0	Other	B
FLCXFC04-073	FLCXFC04-073	CLARIION	73GB FLASH DRIVE FOR CX4 FAST CACHE NEW	\$0	Each	33%	\$0	Other	B



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
FLCXC04-073U	FLCXC04-073U	CLARIION	73GB FLASH DRIVE FOR CX4 FAST CACHE UPGR	\$0	Each	33%	\$0	Other	B
HW-INT-CAB	HW-INT-CAB	CLARIION	FACTORY RACK INSTALL FLAG	\$0	Each	33%	\$0	Other	B
M4GB-CX600	M4GB-CX600	CLARIION	4GB CACHE UPG CX600-F INS	\$6,200	Each	33%	\$4,154	Other	B
NB-2G10-146	NB-2G10-146	CLARIION	NEBS system 146GB 10K 2Gb FC	\$1,020	Each	33%	\$683	Other	B
NB-2G10-300	NB-2G10-300	CLARIION	NEBS system 300GB 10K 2Gb FC	\$0	Each	33%	\$0	Other	B
NB-2G10-300U	NB-2G10-300U	CLARIION	NEBS 300GB 10K 2Gb FC UPG	\$1,980	Each	33%	\$1,327	Other	B
NB-2G10-73	NB-2G10-73	CLARIION	NEBS system 73GB 10K 2Gb FC	\$755	Each	33%	\$506	Other	B
NB-4G10-300	NB-4G10-300	CLARIION	300GB 10K 4GB FC NEBS	\$1,345	Each	33%	\$901	Other	B
NB-4G10-300U	NB-4G10-300U	CLARIION	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$1,980	Each	33%	\$1,327	Other	B
NB-4G15-146	NB-4G15-146	CLARIION	NEBS 146GB 15K 4GB FC	\$0	Each	33%	\$0	Other	B
NB-4G15-146U	NB-4G15-146U	CLARIION	NEBS 146GB 15K 4GB FC UPG	\$1,800	Each	33%	\$1,206	Other	B
NB-4G15-300	NB-4G15-300	CLARIION	NEBS 300GB 15K 4GB FC	\$0	Each	33%	\$0	Other	B
NB-4G15-300U	NB-4G15-300U	CLARIION	NEBS 300GB 15K 4GB FC UPG	\$2,154	Each	33%	\$1,443	Other	B
NB-4G15-450	NB-4G15-450	CLARIION	450GB 15K 4GB 520BPS FC NEBS DISK DRIVE	\$0	Each	33%	\$0	Other	B
NB-4G15-450U	NB-4G15-450U	CLARIION	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	\$2,852	Each	33%	\$1,911	Other	B
NB-4G15-73	NB-4G15-73	CLARIION	NEBS 73GB 15K 4GB FC	\$1,030	Each	33%	\$690	Other	B
PW40U-60-ASTL	PW40U-60-ASTL	CLARIION	RACK-40U-60 PWR CORD ASTL	\$2,200	Each	33%	\$1,474	Other	B
PW40U-60-IEC3	PW40U-60-IEC3	CLARIION	RACK-40U-60 PWR CORD IEC3	\$1,150	Each	33%	\$771	Other	B
PW40U-60-RS	PW40U-60-RS	CLARIION	RACK-40U-60 PWR CORD	\$2,200	Each	33%	\$1,474	Other	B
PW40U-60-US	PW40U-60-US	CLARIION	RACK-40U-60 PWR CORD US	\$1,150	Each	33%	\$771	Other	B
RCK40U-SECURE	RCK40U-SECURE	CLARIION	ANTI-TIP BRACKET, 40U CAB	\$160	Each	33%	\$107	Other	B
V-CX2014610K	V-CX2014610K	CLARIION	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	\$5,100	Each	33%	\$3,417	Other	B
V-CX2014610KN	V-CX2014610KN	CLARIION	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	\$5,100	Each	33%	\$3,417	Other	B
V-CX2014615K	V-CX2014615K	CLARIION	VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	\$6,665	Each	33%	\$4,466	Other	B
V-CX2014615KN	V-CX2014615KN	CLARIION	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	\$6,665	Each	33%	\$4,466	Other	B
V-CX2030010K	V-CX2030010K	CLARIION	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	\$6,715	Each	33%	\$4,499	Other	B
V-CX2030010KN	V-CX2030010KN	CLARIION	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	\$6,715	Each	33%	\$4,499	Other	B
V-CX2030015K	V-CX2030015K	CLARIION	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$8,400	Each	33%	\$5,628	Other	B
V-CX2030015KN	V-CX2030015KN	CLARIION	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI	\$8,400	Each	33%	\$5,628	Other	B
V-CX2040010K	V-CX2040010K	CLARIION	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$9,240	Each	33%	\$6,191	Other	B
V-CX2040010KN	V-CX2040010KN	CLARIION	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	\$9,240	Each	33%	\$6,191	Other	B
V-CX2045015K	V-CX2045015K	CLARIION	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	\$11,125	Each	33%	\$7,454	Other	B
V-CX2045015KN	V-CX2045015KN	CLARIION	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI	\$11,125	Each	33%	\$7,454	Other	B
V-CX207310K	V-CX207310K	CLARIION	VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	\$3,775	Each	33%	\$2,529	Other	B
V-CX207310KN	V-CX207310KN	CLARIION	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	\$3,775	Each	33%	\$2,529	Other	B
V-CX207315K	V-CX207315K	CLARIION	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT	\$5,150	Each	33%	\$3,451	Other	B
V-CX207315KN	V-CX207315KN	CLARIION	VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	\$5,150	Each	33%	\$3,451	Other	B
V-CX4014610K	V-CX4014610K	CLARIION	VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q	\$5,100	Each	33%	\$3,417	Other	B
V-CX4014610KN	V-CX4014610KN	CLARIION	VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	\$5,100	Each	33%	\$3,417	Other	B
V-CX4014615K	V-CX4014615K	CLARIION	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	\$6,665	Each	33%	\$4,466	Other	B
V-CX4014615KN	V-CX4014615KN	CLARIION	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	\$6,665	Each	33%	\$4,466	Other	B
V-CX4030010K	V-CX4030010K	CLARIION	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	\$6,715	Each	33%	\$4,499	Other	B
V-CX4030010KN	V-CX4030010KN	CLARIION	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI	\$6,715	Each	33%	\$4,499	Other	B
V-CX4030015K	V-CX4030015K	CLARIION	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	\$8,400	Each	33%	\$5,628	Other	B
V-CX4030015KN	V-CX4030015KN	CLARIION	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	\$8,400	Each	33%	\$5,628	Other	B
V-CX4040010K	V-CX4040010K	CLARIION	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	\$9,240	Each	33%	\$6,191	Other	B
V-CX4040010KN	V-CX4040010KN	CLARIION	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	\$9,240	Each	33%	\$6,191	Other	B
V-CX4045015K	V-CX4045015K	CLARIION	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	\$11,125	Each	33%	\$7,454	Other	B
V-CX4045015KN	V-CX4045015KN	CLARIION	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	\$11,125	Each	33%	\$7,454	Other	B
V-CX407310K	V-CX407310K	CLARIION	VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	\$3,775	Each	33%	\$2,529	Other	B
V-CX407310KN	V-CX407310KN	CLARIION	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	\$3,775	Each	33%	\$2,529	Other	B
V-CX407315K	V-CX407315K	CLARIION	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	\$5,150	Each	33%	\$3,451	Other	B
V-CX407315KN	V-CX407315KN	CLARIION	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	\$5,150	Each	33%	\$3,451	Other	B
V-CX4-14615K	V-CX4-14615K	CLARIION	CX4 VAULT PACK 146GB 15K 4G DRIVES QTY 5	\$0	Each	33%	\$0	Other	B
V-CX4-14615KN	V-CX4-14615KN	CLARIION	CX4 VAULT PACK 146GB 4G NEBS DRIVES QTY5	\$0	Each	33%	\$0	Other	B
V-CX4-1K72K	V-CX4-1K72K	CLARIION	Vault CX4-120 1TB 7.2K SATA Drives Qty 5	\$0	Each	33%	\$0	Other	B
V-CX4-2K72K	V-CX4-2K72K	CLARIION	VAULT PACK CX4-120 2TB 7.2K DRIVE QTY 5	\$0	Each	33%	\$0	Other	B
V-CX4-30010K	V-CX4-30010K	CLARIION	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	\$6,725	Each	33%	\$4,506	Other	B
V-CX4-30010KN	V-CX4-30010KN	CLARIION	VAULT W300GB 10K 4GB DRIVES NEBS	\$6,725	Each	33%	\$4,506	Other	B
V-CX4-30015K	V-CX4-30015K	CLARIION	VAULT PACK 300GB 15K 4G DRIVES QTY 5	\$0	Each	33%	\$0	Other	B
V-CX4-30015KN	V-CX4-30015KN	CLARIION	CX4 VAULT 300GB 15K 4G NEBS DRIVES QTY 5	\$0	Each	33%	\$0	Other	B
V-CX4-40010K	V-CX4-40010K	CLARIION	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	\$9,240	Each	33%	\$6,191	Other	B
V-CX4-40010KN	V-CX4-40010KN	CLARIION	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	\$9,240	Each	33%	\$6,191	Other	B
V-CX4-45010K	V-CX4-45010K	CLARIION	VAULT CX4 SERIES 450GB10K 4G DRIVES QTY5	\$0	Each	33%	\$0	Other	B
V-CX4-45015K	V-CX4-45015K	CLARIION	VAULT PACK 450GB 15K 4G DRIVES QTY 5	\$0	Each	33%	\$0	Other	B
V-CX4-45015KN	V-CX4-45015KN	CLARIION	CX4 VAULT 450GB 15K 4G NEBS DRIVES QTY 5	\$0	Each	33%	\$0	Other	B
V-CX4-60010K	V-CX4-60010K	CLARIION	VAULT CX4 SERIES 600-10K 4GB DRIVES QTY5	\$0	Each	33%	\$0	Other	B
V-CX4-60015K	V-CX4-60015K	CLARIION	VAULT CX4 SERIES 600GB15K 4G DRIVES QTY	\$0	Each	33%	\$0	Other	B
V-CX4-AF04100	V-CX4-AF04100	CLARIION	100GB FLASH DRIVE VAULT CX4 SERIES ARRAY	\$0	Each	33%	\$0	Other	B
V-CX4-AF04200	V-CX4-AF04200	CLARIION	200GB FLASH DRIVE VAULT CX4 SERIES ARRAY	\$0	Each	33%	\$0	Other	B
V-CX4-EFD-200	V-CX4-EFD-200	CLARIION	200GB EFD VAULT PACK FOR CX4 SERIES	\$0	Each	33%	\$0	Other	B
V-CX4-EFD-400	V-CX4-EFD-400	CLARIION	400GB FC EFD VAULT PACK FOR CX4 SYSTEMS	\$0	Each	33%	\$0	Other	B
V-CX8014610K	V-CX8014610K	CLARIION	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$5,100	Each	33%	\$3,417	Other	B
V-CX8014610KN	V-CX8014610KN	CLARIION	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI	\$5,100	Each	33%	\$3,417	Other	B
V-CX8014615K	V-CX8014615K	CLARIION	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	\$6,665	Each	33%	\$4,466	Other	B
V-CX8014615KN	V-CX8014615KN	CLARIION	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	\$6,665	Each	33%	\$4,466	Other	B
V-CX8030010K	V-CX8030010K	CLARIION	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	\$6,715	Each	33%	\$4,499	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
V-CX8030010KN	V-CX8030010KN	CLARIION	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI	\$6,715	Each	33%		\$4,499	Other	B	
V-CX8030015K	V-CX8030015K	CLARIION	VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	\$8,400	Each	33%		\$5,628	Other	B	
V-CX8030015KN	V-CX8030015KN	CLARIION	VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	\$8,400	Each	33%		\$5,628	Other	B	
V-CX8040010K	V-CX8040010K	CLARIION	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	\$9,240	Each	33%		\$6,191	Other	B	
V-CX8040010KN	V-CX8040010KN	CLARIION	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	\$9,240	Each	33%		\$6,191	Other	B	
V-CX8045015K	V-CX8045015K	CLARIION	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	\$11,125	Each	33%		\$7,454	Other	B	
V-CX8045015KN	V-CX8045015KN	CLARIION	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	\$11,125	Each	33%		\$7,454	Other	B	
V-CX807310K	V-CX807310K	CLARIION	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	\$3,775	Each	33%		\$2,529	Other	B	
V-CX807310KN	V-CX807310KN	CLARIION	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	\$3,775	Each	33%		\$2,529	Other	B	
V-CX807315K	V-CX807315K	CLARIION	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	\$5,150	Each	33%		\$3,451	Other	B	
V-CX807315KN	V-CX807315KN	CLARIION	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	\$5,150	Each	33%		\$3,451	Other	B	
INV-CTL	INV-CTL	INVISTA	INV CONTROLLER	\$20,000	Each	33%		\$13,400	Other	B	
INV-CTL2-FD	INV-CTL2-FD	INVISTA	Two Invista SR-1550 Controllers	\$30,000	Each	33%		\$20,100	Other	B	
INV-CTL-FD	INV-CTL-FD	INVISTA	INV CONTROLLER FLD MNT	\$20,000	Each	33%		\$13,400	Other	B	
INV-RTR	INV-RTR	INVISTA	INV INTERNAL IP ROUTER	\$8,000	Each	33%		\$5,360	Other	B	
INV-RTR2-FD	INV-RTR2-FD	INVISTA	CISCO ROUTER	\$10,000	Each	33%		\$6,700	Other	B	
INV-STG	INV-STG	INVISTA	INV METADATA STORAGE	\$7,000	Each	33%		\$4,690	Other	B	
INV-STG-FD	INV-STG-FD	INVISTA	INV METADATA STG FLD MNT	\$7,000	Each	33%		\$4,690	Other	B	
CNRCONVBAG	CNRCONVBAG	NA	CENTERA EOSL CONVERSION MODEL, FIELD	\$0	Each	33%		\$0	Other	B	
DOD-UID-LABEL	DOD-UID-LABEL	NA	DOD UNIQUE IDENTIFICATION LABELS	\$0	Each	33%		\$0	Other	B	
FC-315-36	FC-315-36	NA	36GB 15K 520BPS 1	\$950	Each	33%		\$637	Other	B	
FLCFC04-400	FLCFC04-400	NA	400GB FLASH DRIVE FOR CX4 FAST CACHE NEW	\$32,455	Each	33%		\$21,745	Other	B	
FLCFC04-400U	FLCFC04-400U	NA	400GB FLASH DRIVE FOR CX4 FAST CACHE UPG	\$43,815	Each	33%		\$29,356	Other	B	
LSE-BUY-HW-CTRX	LSE-BUY-HW-CTRX	NA	LEASE BUYOUT - CONNECTRIX HW	\$0	Each	33%		\$0	Other	B	
LSE-BUY-HW-DD	LSE-BUY-HW-DD	NA	LEASE BUYOUT - DATA DOMAIN HW	\$0	Each	33%		\$0	Other	B	
LSE-BUY-HW-ISLN	LSE-BUY-HW-ISLN	NA	LEASE BUYOUT - ISILON HW	\$0	Each	33%		\$0	Other	B	
LSE-BUY-HW-SYM	LSE-BUY-HW-SYM	NA	LEASE BUYOUT - SYMMETRIX HW	\$0	Each	33%		\$0	Other	B	
LSE-BUY-HW-UNI	LSE-BUY-HW-UNI	NA	LEASE BUYOUT - UNIFIED HW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-CSHW-CTRX	LSE-RNWL-CSHW-CTRX	NA	LEASE RENEWAL - CONNECTRIX CSHW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-CSHW-DD	LSE-RNWL-CSHW-DD	NA	LEASE RENEWAL - DATA DOMAIN CSHW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-CSHW-ISLN	LSE-RNWL-CSHW-ISLN	NA	LEASE RENEWAL - ISILON CSHW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-CSHW-SYM	LSE-RNWL-CSHW-SYM	NA	LEASE RENEWAL - SYMMETRIX CSHW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-CSHW-UNI	LSE-RNWL-CSHW-UNI	NA	LEASE RENEWAL - UNIFIED CSHW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-HW-CTRX	LSE-RNWL-HW-CTRX	NA	LEASE RENEWAL - CONNECTRIX HW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-HW-DD	LSE-RNWL-HW-DD	NA	LEASE RENEWAL - DATA DOMAIN HW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-HW-ISLN	LSE-RNWL-HW-ISLN	NA	LEASE RENEWAL - ISILON HW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-HW-SYM	LSE-RNWL-HW-SYM	NA	LEASE RENEWAL - SYMMETRIX HW	\$0	Each	33%		\$0	Other	B	
LSE-RNWL-HW-UNI	LSE-RNWL-HW-UNI	NA	LEASE RENEWAL - UNIFIED HW	\$0	Each	33%		\$0	Other	B	
T-CREDIT	T-CREDIT	NA	TLA T-CREDIT POOL CREATION	\$0	Each	33%		\$0	Other	B	
VMWCLDSL20	VMWCLDSL20	NA	EHC SOLUTION 2.0 VMWARE =ID	\$0	Each	33%		\$0	Other	B	
AUX-M1GI-A	AUX-M1GI-A	NAS	CELERRA 2PORT GB ISCSI SLIC PAIR AUX FAC	\$0	Each	33%		\$0	Other	B	
AUX-M1GI-U	AUX-M1GI-U	NAS	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	\$7,000	Each	33%		\$4,690	Other	B	
AUX-M4GF-BE-A	AUX-M4GF-BE-A	NAS	CELERRA 4FC 4G BE SLIC PAIR FOR AUX UPG	\$0	Each	33%		\$0	Other	B	
AUX-M4GF-BE-U	AUX-M4GF-BE-U	NAS	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	\$20,000	Each	33%		\$13,400	Other	B	
AUX-M4GF-FB-A	AUX-M4GF-FB-A	NAS	2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	\$5,000	Each	33%		\$3,350	Other	B	
AUX-M4GF-FB-U	AUX-M4GF-FB-U	NAS	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	\$7,000	Each	33%		\$4,690	Other	B	
AUX-M4GF-FE-A	AUX-M4GF-FE-A	NAS	CELERRA 4FC 4G FE SLIC PAIR FOR AUX FACT	\$0	Each	33%		\$0	Other	B	
AUX-M4GF-FE-U	AUX-M4GF-FE-U	NAS	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	\$7,000	Each	33%		\$4,690	Other	B	
AUX-M4GF-XS-U	AUX-M4GF-XS-U	NAS	CEL 4GB FC 4PORT SLICPAIR NS SFP AUX UPG	\$12,500	Each	33%		\$8,375	Other	B	
AUX-M8GF-FB-A	AUX-M8GF-FB-A	NAS	2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	\$6,250	Each	33%		\$4,188	Other	B	
AUX-M8GF-FB-U	AUX-M8GF-FB-U	NAS	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	\$8,750	Each	33%		\$5,863	Other	B	
AUX-M8GF-FE-A	AUX-M8GF-FE-A	NAS	CELERRA 4FC 8G FE SLIC PAIR FOR AUX FACT	\$0	Each	33%		\$0	Other	B	
AUX-M8GF-FE-U	AUX-M8GF-FE-U	NAS	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG	\$8,750	Each	33%		\$5,863	Other	B	
AUX-MXGFCOOPA	AUX-MXGFCOOPA	NAS	FCOE ONE PAIR OPTICAL 2 PORT FCOE IO MOD	\$0	Each	33%		\$0	Other	B	
AUX-MXGFCOOPU	AUX-MXGFCOOPU	NAS	FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	\$8,100	Each	33%		\$5,427	Other	B	
AUX-MXGFCETWA	AUX-MXGFCETWA	NAS	FCOE ONE PAIR 2 PORT IO MODULE TWIN AX	\$0	Each	33%		\$0	Other	B	
AUX-MXGFCETWU	AUX-MXGFCETWU	NAS	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	\$5,670	Each	33%		\$3,799	Other	B	
AUX-MXGI-A	AUX-MXGI-A	NAS	CEL 2 PORT 10GB ISCSI SLIC PAIR AUX FACT	\$0	Each	33%		\$0	Other	B	
AUX-MXGI-U	AUX-MXGI-U	NAS	CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	\$21,000	Each	33%		\$14,070	Other	B	
CTA8-APL	CTA8-APL	NAS	CLOUD TIERING APPLIANCE	\$0	Each	33%		\$0	Other	B	
CTA8-HA-APL	CTA8-HA-APL	NAS	CLOUD TIERING APL HIGH AVAIL	\$0	Each	33%		\$0	Other	B	
CTA-APL	CTA-APL	NAS	CLOUD TIERING APPLIANCE	\$0	Each	33%		\$0	Other	B	
CTA-APL-HA	CTA-APL-HA	NAS	CLOUD TIERING APPLIANCE HIGH AVAILABILIT	\$0	Each	33%		\$0	Other	B	
FLNSAF04-100	FLNSAF04-100	NAS	100GB DRIVE FOR NS FASTCACHE NEW INSTALL	\$0	Each	33%		\$0	Other	B	
FLNSAF04100HS	FLNSAF04100HS	NAS	3.5IN 100GB FLASH HOTSPARE FOR NS SERIES	\$0	Each	33%		\$0	Other	B	
FLNSAF04-100U	FLNSAF04-100U	NAS	100GB FLASH DRIVE FOR NS FAST CACHE U/G	\$0	Each	33%		\$0	Other	B	
FLNSAF04-200	FLNSAF04-200	NAS	200GB DRIVE FOR NS FASTCACHE NEW INSTALL	\$0	Each	33%		\$0	Other	B	
FLNSAF04200HS	FLNSAF04200HS	NAS	200GB FLASH DRIVE FAST CACHE HOT SPARE	\$0	Each	33%		\$0	Other	B	
FLNSAF04-200U	FLNSAF04-200U	NAS	200GB FLASH DRIVE FOR NS FAST CACHE U/G	\$0	Each	33%		\$0	Other	B	
FLNSFC04-073	FLNSFC04-073	NAS	73GB FLASH DRIVE FOR NS FAST CACHE NEW I	\$0	Each	33%		\$0	Other	B	
FLNSFC04-073U	FLNSFC04-073U	NAS	73GB FLASH DRIVE FOR NS FAST CACHE UPGRA	\$0	Each	33%		\$0	Other	B	
FMAVEBDL-120	FMAVEBDL-120	NAS	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	Each	33%		\$10,157	Other	B	
FMAVEBDL-480	FMAVEBDL-480	NAS	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	Each	33%		\$10,157	Other	B	
FMAVEBDL-960	FMAVEBDL-960	NAS	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	Each	33%		\$10,157	Other	B	
FMAVEBDL-G2	FMAVEBDL-G2	NAS	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	Each	33%		\$10,157	Other	B	
FMAVEBDL-G8	FMAVEBDL-G8	NAS	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160	Each	33%		\$10,157	Other	B	
GFV-12G-MEM-U	GFV-12G-MEM-U	NAS	MEMORY UPGRADE 4GB TO 12G	\$0	Each	33%		\$0	Other	B	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column 1*Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
GFV412C12-HU	GFV412C12-HU	NAS	12-PORT COPPER 12GB HW FOR SA TO CL UPGR	\$0	Each	33%	\$0	Other	B	
GFV424C12-HU	GFV424C12-HU	NAS	HW UPG - GFV424C - 12GB	\$0	Each	33%	\$0	Other	B	
GFV424C4-HU	GFV424C4-HU	NAS	HW UPG - GFV424C - 4GB	\$0	Each	33%	\$0	Other	B	
GFV424F12-HU	GFV424F12-HU	NAS	HW UPG - GFV424F - 12GB	\$0	Each	33%	\$0	Other	B	
GFV424F4-HU	GFV424F4-HU	NAS	HW UPG - GFV424F-4GB	\$0	Each	33%	\$0	Other	B	
GFV426F12-HU	GFV426F12-HU	NAS	HW UPG - GFV426F - 12GB	\$0	Each	33%	\$0	Other	B	
GFV426F4-HU	GFV426F4-HU	NAS	HW UPG - GFV426F - 4GB	\$0	Each	33%	\$0	Other	B	
GFV428C12-HU	GFV428C12-HU	NAS	HW UPG - GFV428C - 12GB	\$0	Each	33%	\$0	Other	B	
GFV428C4-HU	GFV428C4-HU	NAS	HW UPG - GFV428C - 4GB	\$0	Each	33%	\$0	Other	B	
GFV428CF12-HU	GFV428CF12-HU	NAS	HW UPG - GFV428CF - 12GB	\$0	Each	33%	\$0	Other	B	
GFV428CF4-HU	GFV428CF4-HU	NAS	HW UPG - GFV428CF - 4GB	\$0	Each	33%	\$0	Other	B	
GFV4-441212HU	GFV4-441212HU	NAS	GFV4 UPGRADE KIT FROM 4GB/4-PORT TO 12GB	\$0	Each	33%	\$0	Other	B	
GFV4-C-S	GFV4-C-S	NAS	4-PORT COPPER CARD FOR GFV4	\$0	Each	33%	\$0	Other	B	
GFV4-F-S	GFV4-F-S	NAS	2-PORT FIBER CARD FOR GFV4	\$0	Each	33%	\$0	Other	B	
GFV5-1216C-HU	GFV5-1216C-HU	NAS	GFV5 12X16 SA-CL UPGRADE	\$0	Each	33%	\$0	Other	B	
GFV5-441216HU	GFV5-441216HU	NAS	GFV5 UPGRADE 4X4 TO 12X16	\$0	Each	33%	\$0	Other	B	
GFV5-44C-HU	GFV5-44C-HU	NAS	GFV5 4X4 SA-CL UPGRADE	\$0	Each	33%	\$0	Other	B	
GFV5-616F-HU	GFV5-616F-HU	NAS	GFV5 6X16 SA-CL UPGRADE	\$0	Each	33%	\$0	Other	B	
GFV5-816CF-HU	GFV5-816CF-HU	NAS	GFV5 8X16 SA-CL UPGRADE	\$0	Each	33%	\$0	Other	B	
GFV5-C-S	GFV5-C-S	NAS	4-PORT COPPER CARD - GFV5	\$0	Each	33%	\$0	Other	B	
GFV5-F-S	GFV5-F-S	NAS	2-PORT FIBER CARD - GFV5	\$0	Each	33%	\$0	Other	B	
GFV-SERVER	GFV-SERVER	NAS	EMC RAINFINITY GFV SERVER	\$0	Each	33%	\$0	Other	B	
GFV-SERVER-CL	GFV-SERVER-CL	NAS	EMC RAINFINITY GFV SVR CL	\$0	Each	33%	\$0	Other	B	
MODEM-EUR	MODEM-EUR	NAS	INTER EUROPE MODEM	\$0	Each	33%	\$0	Other	B	
MODEM-JPN	MODEM-JPN	NAS	MODEM FOR JAPAN	\$0	Each	33%	\$0	Other	B	
MODEM-SWI	MODEM-SWI	NAS	MODEM FOR SWITZERLAND	\$0	Each	33%	\$0	Other	B	
MODEM-UK	MODEM-UK	NAS	UNITED KINGDOM MODEM	\$0	Each	33%	\$0	Other	B	
MODEM-US	MODEM-US	NAS	UNITED STATES MODEM	\$0	Each	33%	\$0	Other	B	
NS120-1-2-U	NS120-1-2-U	NAS	NS-120 1 TO 2 BLADE POST INSTALL UPGRADE	\$0	Each	33%	\$0	Other	B	
NS120-4PDAE	NS120-4PDAE	NAS	4GB DAE ONE MODEL FOR NS-120 FACTORY	\$0	Each	33%	\$0	Other	B	
NS120-4PDAE-F	NS120-4PDAE-F	NAS	4GB DAE ONE MODEL FOR NS-120 FIELD	\$0	Each	33%	\$0	Other	B	
NS120-AUX	NS120-AUX	NAS	NS-120 CAPTIVE ARRAY NO FC NO ISCSI	\$0	Each	33%	\$0	Other	B	
NS120-AUX-CR	NS120-AUX-CR	NAS	NS120 ARRAY NO FC NO ISCSI PORTS. FIELD	\$0	Each	33%	\$0	Other	B	
NS120-AUXF	NS120-AUXF	NAS	NS-120 CAPTIVE ARRAY NO ISCSI 8 FC PORTS	\$0	Each	33%	\$0	Other	B	
NS120-AUXF8	NS120-AUXF8	NAS	NS-120 ARRAY NO ISCSI. 8 8GB FC PORTS	\$0	Each	33%	\$0	Other	B	
NS120-AUXF8CR	NS120-AUXF8CR	NAS	NS-120 ARRAY NO ISCSI 8 8GB FC PORTS FLD	\$0	Each	33%	\$0	Other	B	
NS120-AUXF-CR	NS120-AUXF-CR	NAS	NS120 ARRAY NO ISCSI. 8 FC PORTS. FIELD	\$0	Each	33%	\$0	Other	B	
NS120-AUXI	NS120-AUXI	NAS	NS-120 CAPTIVE ARRAY NO FC 8 ISCSI PORTS	\$14.375	Each	33%	\$9,631	Other	B	
NS120-AUXI-CR	NS120-AUXI-CR	NAS	NS120 ARRAY NO FC. 8 ISCSI PORTS. FIELD	\$14.375	Each	33%	\$9,631	Other	B	
NS120C-1-2-U	NS120C-1-2-U	NAS	NS-120 10GBE 1 BLADE TO 2 BLADE UPGRADE	\$0	Each	33%	\$0	Other	B	
NS120-CS	NS120-CS	NAS	NS-120 CONTROL STATION (FACTORY INSTALLED)	\$0	Each	33%	\$0	Other	B	
NS120-CS-FD	NS120-CS-FD	NAS	NS-120 CONTROL STATION (FIELD INSTALLED)	\$0	Each	33%	\$0	Other	B	
NS120DAE-CR	NS120DAE-CR	NAS	4GB DAE MODEL FOR NS-120 FIELD VAULT DAE	\$0	Each	33%	\$0	Other	B	
NS120-FC-IS	NS120-FC-IS	NAS	ADD ISCSI IO TO NS-120 FC FOR MW/A ETC	\$7,000	Each	33%	\$4,690	Other	B	
NS120-NAS-FC	NS120-NAS-FC	NAS	NS-120 NAS VARIANT TO FC VARIANT	\$7,000	Each	33%	\$4,690	Other	B	
NS120-NAS-MIS	NS120-NAS-MIS	NAS	NS-120 NAS VARIANT TO MPFS ISCSI VARIANT	\$0	Each	33%	\$0	Other	B	
NS120-SPS	NS120-SPS	NAS	NS-120 OPTIONAL SECOND SPS. FACT-INSTALL	\$0	Each	33%	\$0	Other	B	
NS120-SPS-U	NS120-SPS-U	NAS	NS-120 ADDITIONAL SPS FOR FIELD UPGRADE	\$0	Each	33%	\$0	Other	B	
NS121-A	NS121-A	NAS	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FACT	\$0	Each	33%	\$0	Other	B	
NS121-A-FD	NS121-A-FD	NAS	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$0	Each	33%	\$0	Other	B	
NS121-C	NS121-C	NAS	NS120 INT-1DM-4GB-20P 10GE 2CU 1GE FACT	\$0	Each	33%	\$0	Other	B	
NS121-C-FD	NS121-C-FD	NAS	NS-120 INT-1DM-4GB-2 OP 10GE 2CU 1GE FLD	\$0	Each	33%	\$0	Other	B	
NS122-A	NS122-A	NAS	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FACT	\$0	Each	33%	\$0	Other	B	
NS122-A-FD	NS122-A-FD	NAS	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0	Each	33%	\$0	Other	B	
NS122-C	NS122-C	NAS	NS120 INT-2DM-4GB-20P 10GE 2CU 1GE FACT	\$0	Each	33%	\$0	Other	B	
NS122-C-FD	NS122-C-FD	NAS	NS-120 INT-2DM-4GB-2 OP 10GE 2CU 1GE FLD	\$0	Each	33%	\$0	Other	B	
NS12-480-AUXU	NS12-480-AUXU	NAS	NS-1202 TO NS-480 CAPTIVE ARRAY UPG	\$0	Each	33%	\$0	Other	B	
NS20-CS	NS20-CS	NAS	NS20 CONTROL STATION	\$4,700	Each	33%	\$3,149	Other	B	
NS20-CSB	NS20-CSB	NAS	NS20 CONTROL STATION - FACTORY INSTALLED	\$0	Each	33%	\$0	Other	B	
NS20-CSB-FD	NS20-CSB-FD	NAS	NS20 CONTROL STATION - FIELD INSTALLED	\$0	Each	33%	\$0	Other	B	
NS20-CS-FD	NS20-CS-FD	NAS	NS20 CONTROL STATION (FLD INST)	\$4,700	Each	33%	\$3,149	Other	B	
NS20DAE0105	NS20DAE0105	NAS	NS20 DAE OS W 5X1000GB DISKS-FAC INST	\$13,145	Each	33%	\$8,807	Other	B	
NS20DAE010F5	NS20DAE010F5	NAS	NS20 DAE OS W 5X1000GB DISKS-FIELD INST	\$13,145	Each	33%	\$8,807	Other	B	
NS20DAE1465	NS20DAE1465	NAS	NS20 DAE OS W 5X146GB DISKS-FAC INST	\$12,550	Each	33%	\$8,409	Other	B	
NS20DAE146F5	NS20DAE146F5	NAS	NS20 DAE OS W 5X146GB DISKS-CUST RACK	\$12,550	Each	33%	\$8,409	Other	B	
NS20DAE146X5	NS20DAE146X5	NAS	NS20 DAE OS W 5X146GB 10K FC DISKS-FACT	\$11,000	Each	33%	\$7,370	Other	B	
NS20DAE146XF5	NS20DAE146XF5	NAS	NS20 DAE OS W 5X146GB 10K FC DISKS-FIELD	\$11,000	Each	33%	\$7,370	Other	B	
NS20DAE3005	NS20DAE3005	NAS	NS20 DAE OS W 5X300GB DISKS-FAC INST	\$11,810	Each	33%	\$7,913	Other	B	
NS20DAE300F5	NS20DAE300F5	NAS	NS20 DAE OS W 5X300GB DISKS-CUST RACK	\$11,810	Each	33%	\$7,913	Other	B	
NS20DAE300X5	NS20DAE300X5	NAS	NS20 DAE OS W 5X300GB 15K FC DISKS-FACT	\$13,805	Each	33%	\$9,249	Other	B	
NS20DAE300XF5	NS20DAE300XF5	NAS	NS20 DAE OS W 5X300GB 15K FC DISKS-FIELD	\$13,805	Each	33%	\$9,249	Other	B	
NS20DAE4005	NS20DAE4005	NAS	NS20 DAE OS W 5X400GB DISKS-FAC INST	\$15,150	Each	33%	\$10,151	Other	B	
NS20DAE400F5	NS20DAE400F5	NAS	NS20 DAE OS W 5X400GB DISKS-FIELD INST	\$15,150	Each	33%	\$10,151	Other	B	
NS20DAE4505	NS20DAE4505	NAS	NS20 DAE OS W5X450GB 15K DISKS-FACTINSTAL	\$16,620	Each	33%	\$11,135	Other	B	
NS20DAE450F5	NS20DAE450F5	NAS	NS20 DAE OS 5X450GB 15K DISKS-FLD INSTALL	\$16,620	Each	33%	\$11,135	Other	B	
NS20DAE5005	NS20DAE5005	NAS	NS20 DAE OS W 5X500GB DISKS-FAC INST	\$0	Each	33%	\$0	Other	B	
NS20DAE500F5	NS20DAE500F5	NAS	NS20 DAE OS W 5X500GB DISKS-CUST RACK	\$0	Each	33%	\$0	Other	B	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down		
NS20DAE7505	NS20DAE7505	NAS	NS20 DAE OS W 5X750GB ATA DISKS-FAC INST	\$15,375	Each	33%	\$10,301	Other	B	
NS20DAE750F5	NS20DAE750F5	NAS	NS20 DAE OS W 5X750GB ATA DISKS-CUSTRACK	\$15,375	Each	33%	\$10,301	Other	B	
NS21-22-U	NS21-22-U	NAS	NS21 TO NS22 HW FIELD UPGRADE	\$0	Each	33%	\$0	Other	B	
NS21C-A	NS21C-A	NAS	NS20 INT-1DM-4GB-4 CU GIGE PORTS	\$0	Each	33%	\$0	Other	B	
NS21C-A-FD	NS21C-A-FD	NAS	NS20 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$0	Each	33%	\$0	Other	B	
NS22C-A	NS22C-A	NAS	NS20 INT-2DM-4GB-4 CU GIGE PORTS	\$0	Each	33%	\$0	Other	B	
NS22C-A-FD	NS22C-A-FD	NAS	NS20 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0	Each	33%	\$0	Other	B	
NS2-40-AUXF-U	NS2-40-AUXF-U	NAS	CONVERT NS20 TO NS40F	\$0	Each	33%	\$0	Other	B	
NS2-AUX	NS2-AUX	NAS	NS20 CAPTIVE ARRAY-EMC RACK-NO AVAIL FC	\$0	Each	33%	\$0	Other	B	
NS2-AUXBCR	NS2-AUXBCR	NAS	NS20 CAPTIVE ARRAY XPE-CUST RACK-NEW GAN	\$0	Each	33%	\$0	Other	B	
NS2-AUXCR	NS2-AUXCR	NAS	NS20 XPE-CUST RACK-NO AVAIL FC PORTS	\$0	Each	33%	\$0	Other	B	
NS2-AUXF	NS2-AUXF	NAS	NS20 CAPTIVE ARRAY XPE-EMC RACK-8 AVAIL	\$0	Each	33%	\$0	Other	B	
NS2-AUXFBCR	NS2-AUXFBCR	NAS	NS20 XPE-CUST RACK-8 FC-NEW GNG RAIL	\$0	Each	33%	\$0	Other	B	
NS2-AUXFCR	NS2-AUXFCR	NAS	NS20 XPE-CUST RACK-8 AVAIL FC PORTS	\$0	Each	33%	\$0	Other	B	
NS2-AUXF-UPG	NS2-AUXF-UPG	NAS	NS20 POST INSTALL UPG ADD 8 FC HOSTPORTS	\$0	Each	33%	\$0	Other	B	
NS-2G10-146	NS-2G10-146	NAS	146GB 10K 520BPS 2GB 12V	\$1,020	Each	33%	\$683	Other	B	
NS2G10-146-HS	NS2G10-146-HS	NAS	NS600 10K 146GB HOT SPARE	\$1,020	Each	33%	\$683	Other	B	
NS-2G10-146U	NS-2G10-146U	NAS	146GB 10K 520BPS 2GB 12V	\$1,375	Each	33%	\$921	Other	B	
NS-2G10-300	NS-2G10-300	NAS	300GB FC 10K 2GB	\$0	Each	33%	\$0	Other	B	
NS2G10-300-HS	NS2G10-300-HS	NAS	NS 10K 300GB HOT SPARE	\$0	Each	33%	\$0	Other	B	
NS-2G10-300U	NS-2G10-300U	NAS	300GB FC 10K 2GB UPG	\$0	Each	33%	\$0	Other	B	
NS-2G10-73U	NS-2G10-73U	NAS	CHV 73GB 10K 520BPS 12V 2	\$1,020	Each	33%	\$683	Other	B	
NS-2G15-146	NS-2G15-146	NAS	146GB 15K 520BPS 2GB 12V	\$1,330	Each	33%	\$891	Other	B	
NS-2G15-36	NS-2G15-36	NAS	X15-2 36GB 15K 520BPS 12V	\$685	Each	33%	\$459	Other	B	
NS2G15-36-HS	NS2G15-36-HS	NAS	NS600 15K 36GB HOT SPARE	\$685	Each	33%	\$459	Other	B	
NS-2G15-36U	NS-2G15-36U	NAS	36GB 15K 520BPS 12V	\$925	Each	33%	\$620	Other	B	
NS-2G15-73	NS-2G15-73	NAS	73GB 15K 12V 520BPS 2GB	\$1,030	Each	33%	\$690	Other	B	
NS-2G72-500	NS-2G72-500	NAS	500GB 7200RPM 2GB FC DISK	\$0	Each	33%	\$0	Other	B	
NS-2G72-500HS	NS-2G72-500HS	NAS	500GB 7200RPM 2GB FC HS	\$0	Each	33%	\$0	Other	B	
NS-2G72-500U	NS-2G72-500U	NAS	500GB 7200RPM 2GB FC UPG	\$0	Each	33%	\$0	Other	B	
NS-2GDAE	NS-2GDAE	NAS	2GB DAE EXP FOR NS	\$5,900	Each	33%	\$3,953	Other	B	
NS-2GDAE-70	NS-2GDAE-70	NAS	CX700 DAE EXP W FLARE OS	\$5,900	Each	33%	\$3,953	Other	B	
NS-2GDAE-70FD	NS-2GDAE-70FD	NAS	CX700 DAE WFLAREOS FIELD	\$5,900	Each	33%	\$3,953	Other	B	
NS-2GDAE-FD	NS-2GDAE-FD	NAS	NS-DAE 2GB EXP-FLD INSTL	\$5,900	Each	33%	\$3,953	Other	B	
NS-2GDAE-OS	NS-2GDAE-OS	NAS	2GB DAE EXP WFLAREOS	\$5,900	Each	33%	\$3,953	Other	B	
NS-2GDAE-OSFD	NS-2GDAE-OSFD	NAS	2GB DAE EXP WFLAREOS FIEL	\$5,900	Each	33%	\$3,953	Other	B	
NS-2PDAE	NS-2PDAE	NAS	CX DAE FC 2GB EXPANSION	\$0	Each	33%	\$0	Other	B	
NS-2PDAE-70	NS-2PDAE-70	NAS	STILETTO DAE EXP W FLARE	\$0	Each	33%	\$0	Other	B	
NS-2PDAE-70FD	NS-2PDAE-70FD	NAS	NS700-AUX 2G FC DAE W/FLA	\$0	Each	33%	\$0	Other	B	
NS-2PDAE-74	NS-2PDAE-74	NAS	STILETTO DAE EXP W FLARE	\$0	Each	33%	\$0	Other	B	
NS-2PDAE-FD	NS-2PDAE-FD	NAS	CX DAE FC 2GB EXPANSION	\$0	Each	33%	\$0	Other	B	
NS350-AUX	NS350-AUX	NAS	NS350 AUX EMC RACK	\$12,650	Each	33%	\$8,476	Other	B	
NS350-AUXCR	NS350-AUXCR	NAS	NS350 AUX NO RACK	\$12,650	Each	33%	\$8,476	Other	B	
NS350-AUXFD	NS350-AUXFD	NAS	NS350 AUX NO RACK	\$12,650	Each	33%	\$8,476	Other	B	
NS350-CS	NS350-CS	NAS	NS350 CTRL STN EMC RACK	\$5,900	Each	33%	\$3,953	Other	B	
NS350-CSFD	NS350-CSFD	NAS	NS350 CTRL STN NO RACK	\$5,900	Each	33%	\$3,953	Other	B	
NS3511C	NS3511C	NAS	NS351 1TB 3YR HWSW MNT	\$60,116	Each	33%	\$40,278	Other	B	
NS351-352-UPG	NS351-352-UPG	NAS	NS350 UPGRADE FROM 1-2 DM	\$0	Each	33%	\$0	Other	B	
NS3513C	NS3513C	NAS	NS351 3TB 3YR HWSW MNT	\$98,216	Each	33%	\$65,805	Other	B	
NS351C-4-A	NS351C-4-A	NAS	1DM NS350EMC RACK	\$0	Each	33%	\$0	Other	B	
NS351C-4-A-FD	NS351C-4-A-FD	NAS	1DM NS350NO RACK	\$0	Each	33%	\$0	Other	B	
NS3523C	NS3523C	NAS	NS352 3TB 3YR HWSW MNT	\$112,351	Each	33%	\$75,275	Other	B	
NS3526E	NS3526E	NAS	NS352 ENT 6TB 3YR MNT	\$147,461	Each	33%	\$98,799	Other	B	
NS3527B	NS3527B	NAS	NS352 ENT 7TB FC+ATA 3YR	\$136,211	Each	33%	\$91,261	Other	B	
NS352C-4-A	NS352C-4-A	NAS	2DM NS350 EMC RACK	\$0	Each	33%	\$0	Other	B	
NS352C-4-A-FD	NS352C-4-A-FD	NAS	2DM NS350NO RACK	\$0	Each	33%	\$0	Other	B	
NS40-AUX	NS40-AUX	NAS	NS40 ARRAY RACK REQ	\$0	Each	33%	\$0	Other	B	
NS40-AUXC	NS40-AUXC	NAS	NS40 COMBO ARRAY RACK REQ FOR MPFS	\$0	Each	33%	\$0	Other	B	
NS40-AUXC-FD	NS40-AUXC-FD	NAS	NS40 COMBO ARRAY FIELD INSTALL FOR MPFS	\$0	Each	33%	\$0	Other	B	
NS40-AUXDC-FD	NS40-AUXDC-FD	NAS	NS40 ARRAY FLD INSTALL DC	\$11,420	Each	33%	\$7,651	Other	B	
NS40-AUXF	NS40-AUXF	NAS	NS40F ARRAY 8 FC	\$0	Each	33%	\$0	Other	B	
NS40-AUXFB-CR	NS40-AUXFB-CR	NAS	NS40 CAPTIVE ARRAY W SAN FC. CUST RACK.	\$0	Each	33%	\$0	Other	B	
NS40-AUXF-CR	NS40-AUXF-CR	NAS	NS40F ARRAY 8 FC CUSTOMER RACK	\$0	Each	33%	\$0	Other	B	
NS40-AUXF-FD	NS40-AUXF-FD	NAS	NS40 ARRAY FIELD INSTALL	\$0	Each	33%	\$0	Other	B	
NS40-CS	NS40-CS	NAS	NS40 CONTROL STATION	\$4,700	Each	33%	\$3,149	Other	B	
NS40-CSB	NS40-CSB	NAS	NS40 CONTROL STATION - FACTORY INSTALLED	\$0	Each	33%	\$0	Other	B	
NS40-CSB-FD	NS40-CSB-FD	NAS	NS40 CONTROL STATION - FIELD INSTALLED	\$0	Each	33%	\$0	Other	B	
NS40-CS-DC-FD	NS40-CS-DC-FD	NAS	NS40 CTRL STATION FLD DC	\$5,370	Each	33%	\$3,598	Other	B	
NS40-CS-FD	NS40-CS-FD	NAS	NS CONTROL STATION FLD	\$4,700	Each	33%	\$3,149	Other	B	
NS40F-CS	NS40F-CS	NAS	NS40F CTRL STATION	\$4,700	Each	33%	\$3,149	Other	B	
NS40F-CSB	NS40F-CSB	NAS	NS40F CONTROL STATION	\$0	Each	33%	\$0	Other	B	
NS40F-CSB-FD	NS40F-CSB-FD	NAS	NS40F CONTROL STATION - FIELD INSTALLED	\$0	Each	33%	\$0	Other	B	
NS40F-CS-FD	NS40F-CS-FD	NAS	NS40F CTRL STATION FLD	\$4,700	Each	33%	\$3,149	Other	B	
NS40-NS40FC-U	NS40-NS40FC-U	NAS	NS40 AUX TO AUXF UPG	\$0	Each	33%	\$0	Other	B	
NS41-2-DC-A-U	NS41-2-DC-A-U	NAS	NS40 DC 1-2 DM 4 IO UPG	\$20,960	Each	33%	\$14,043	Other	B	
NS41-2-DC-B-U	NS41-2-DC-B-U	NAS	NS40 DC 1-2 DM 2/2 IO UPG	\$20,960	Each	33%	\$14,043	Other	B	
NS41-42-A-U	NS41-42-A-U	NAS	NS40 1-2 DM 4 IO UPG	\$0	Each	33%	\$0	Other	B	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
NS41-42-B-U	NS41-42-B-U	NAS	NS40 1-2 DM 2/2 IO UPG	\$0	Each	33%	\$0	Other	B
NS41C-A	NS41C-A	NAS	NS40 INT-1DM-4GB-4-IO	\$0	Each	33%	\$0	Other	B
NS41C-A-FD	NS41C-A-FD	NAS	NS40 FLD-1DM-4GB-4-IO	\$0	Each	33%	\$0	Other	B
NS41C-B	NS41C-B	NAS	NS40 INT-1DM-4GB-2/2-IO	\$0	Each	33%	\$0	Other	B
NS41C-B-FD	NS41C-B-FD	NAS	NS40 FLD-1DM-4GB-2/2-IO	\$0	Each	33%	\$0	Other	B
NS41C-DC-A-FD	NS41C-DC-A-FD	NAS	NS40 FLD-1DM-4GB-4-IO DC	\$11,400	Each	33%	\$7,638	Other	B
NS41C-DC-B-FD	NS41C-DC-B-FD	NAS	NS40 FLD-1DM-4GB-2/2IO DC	\$11,400	Each	33%	\$7,638	Other	B
NS41F-42F-A-U	NS41F-42F-A-U	NAS	NS40 WITH FC PORTS 1-2 DM 4 IO UPG	\$0	Each	33%	\$0	Other	B
NS41F-42F-B-U	NS41F-42F-B-U	NAS	NS40 WITH FC PORTS 1-2 DM 2/2 IO UPG	\$0	Each	33%	\$0	Other	B
NS41F-A	NS41F-A	NAS	NS40 1DM-4GB-4-IO-8-FC	\$0	Each	33%	\$0	Other	B
NS41F-A-FD	NS41F-A-FD	NAS	NS40 FLD-1DM-4GB-4-IO -8-FC	\$0	Each	33%	\$0	Other	B
NS41F-B	NS41F-B	NAS	NS40 1DM-4GB-2/2IO-8-FC	\$0	Each	33%	\$0	Other	B
NS41F-B-FD	NS41F-B-FD	NAS	NS40 FLD-1DM-4GB-2/2IO-8-FC	\$0	Each	33%	\$0	Other	B
NS41G-42G-A-U	NS41G-42G-A-U	NAS	NS40G 1-2 DM 4 IO UPG	\$0	Each	33%	\$0	Other	B
NS41G-42G-B-U	NS41G-42G-B-U	NAS	NS40G 1-2 DM 2/2 IO UPG	\$0	Each	33%	\$0	Other	B
NS41G-A	NS41G-A	NAS	NS40G 1DM-4GB-4-IO	\$0	Each	33%	\$0	Other	B
NS41G-A-FD	NS41G-A-FD	NAS	NS40G FLD-1DM-4GB-4-IO	\$0	Each	33%	\$0	Other	B
NS41G-B	NS41G-B	NAS	NS40G 1DM-4GB-2/2-IO	\$0	Each	33%	\$0	Other	B
NS41G-B-FD	NS41G-B-FD	NAS	NS40G FLD-1DM-4GB-2/2IO	\$0	Each	33%	\$0	Other	B
NS41G-DC-A-FD	NS41G-DC-A-FD	NAS	NS40G FLD-1DM-4GB-4-IO DC	\$28,900	Each	33%	\$19,363	Other	B
NS41G-DC-B-FD	NS41G-DC-B-FD	NAS	NS40G FLD1DM-4GB-2/2IO DC	\$28,900	Each	33%	\$19,363	Other	B
NS42C-A	NS42C-A	NAS	NS40 INT-2DM-4GB-4-IO	\$0	Each	33%	\$0	Other	B
NS42C-A-FD	NS42C-A-FD	NAS	NS40 FLD-2DM-4GB-4-IO	\$0	Each	33%	\$0	Other	B
NS42C-B	NS42C-B	NAS	NS40 INT-2DM-4GB-2/2-IO	\$0	Each	33%	\$0	Other	B
NS42C-B-FD	NS42C-B-FD	NAS	NS40 FLD-2DM-4GB-2/2-IO	\$0	Each	33%	\$0	Other	B
NS42C-DC-A-FD	NS42C-DC-A-FD	NAS	NS40 FLD-2DM-4GB-4-IO DC	\$33,515	Each	33%	\$22,455	Other	B
NS42C-DC-B-FD	NS42C-DC-B-FD	NAS	NS40 FLD-2DM-4GB-2/2IO DC	\$33,515	Each	33%	\$22,455	Other	B
NS42F-A	NS42F-A	NAS	NS40 2DM-4GB-4-IO -8-FC	\$0	Each	33%	\$0	Other	B
NS42F-A-FD	NS42F-A-FD	NAS	NS40 FLD-2DM-4GB-4-IO -8-FC	\$0	Each	33%	\$0	Other	B
NS42F-B	NS42F-B	NAS	NS40 2DM-4GB-2/2IO-8-FC	\$0	Each	33%	\$0	Other	B
NS42F-B-FD	NS42F-B-FD	NAS	NS40 FLD-2DM-4GB-2/2IO-8-FC	\$0	Each	33%	\$0	Other	B
NS42G-A	NS42G-A	NAS	NS40G 2DM-4GB-4-IO	\$0	Each	33%	\$0	Other	B
NS42G-A-FD	NS42G-A-FD	NAS	NS40G FLD-2DM-4GB-4-IO	\$0	Each	33%	\$0	Other	B
NS42G-B	NS42G-B	NAS	NS40G 2DM-4GB-2/2-IO	\$0	Each	33%	\$0	Other	B
NS42G-B-FD	NS42G-B-FD	NAS	NS40G FLD-2DM-4GB-2/2IO	\$0	Each	33%	\$0	Other	B
NS42G-DC-A-FD	NS42G-DC-A-FD	NAS	NS40G FLD-2DM-4GB-4-IO DC	\$43,550	Each	33%	\$29,179	Other	B
NS42G-DC-B-FD	NS42G-DC-B-FD	NAS	NS40G FLD2DM-4GB-2/2IO DC	\$43,550	Each	33%	\$29,179	Other	B
NS42U-DAEPAIR	NS42U-DAEPAIR	NAS	TWO NS-4PDAE FOR USE WITH NS42U RACK	\$0	Each	33%	\$0	Other	B
NS4-4PDAE	NS4-4PDAE	NAS	4G DAE FACTORY OR FIELD INSTALL	\$0	Each	33%	\$0	Other	B
NS480-4PDAE	NS480-4PDAE	NAS	4GB DAE ONE MODEL FOR NS-480 FACTORY	\$0	Each	33%	\$0	Other	B
NS480-4PDAE-F	NS480-4PDAE-F	NAS	4GB DAE ONE MODEL FOR NS-480 FIELD	\$0	Each	33%	\$0	Other	B
NS480A-2-4-U	NS480A-2-4-U	NAS	NS-480A 2 BLADE TO 4 BLADE UPGRADE	\$0	Each	33%	\$0	Other	B
NS480-AUX	NS480-AUX	NAS	NS-480 CAPTIVE ARRAY NO FC/ISCSI FACTOR	\$0	Each	33%	\$0	Other	B
NS480-AUX-CR	NS480-AUX-CR	NAS	NS-480 CAPTIVE ARRAY NO FC NO ISCSI FLD	\$0	Each	33%	\$0	Other	B
NS480-AUXF	NS480-AUXF	NAS	NS-480 8 FC PORTS NO ISCSI FACTORY	\$23,430	Each	33%	\$15,698	Other	B
NS480-AUXF-CR	NS480-AUXF-CR	NAS	NS480 ARRAY 8 FC PORTS NO ISCSI FIELD	\$23,430	Each	33%	\$15,698	Other	B
NS480-AUXI	NS480-AUXI	NAS	NS-480 NO FC 12 ISCSI PORT FACTORY	\$26,950	Each	33%	\$18,057	Other	B
NS480-AUXI-CR	NS480-AUXI-CR	NAS	NS480 ARRAY NO FC 12 ISCSI PORTS FL	\$26,950	Each	33%	\$18,057	Other	B
NS480-AUX-U	NS480-AUX-U	NAS	NS-480 CAPTIVE ARRAY NO FC NO ISCSI UPG	\$0	Each	33%	\$0	Other	B
NS480B-2-4-U	NS480B-2-4-U	NAS	NS-480B 2 BLADE TO 4 BLADE UPGRADE	\$0	Each	33%	\$0	Other	B
NS480C-2-4-U	NS480C-2-4-U	NAS	NS480 2BLADE TO 4BLADE UPG FOR 10G BLADE	\$0	Each	33%	\$0	Other	B
NS480-CS	NS480-CS	NAS	NS-480 CONTROL STATION	\$0	Each	33%	\$0	Other	B
NS480-CS-FD	NS480-CS-FD	NAS	NS-480 CONTROL STATION (FIELD INSTALLED)	\$0	Each	33%	\$0	Other	B
NS480DAE-CR	NS480DAE-CR	NAS	4GB DAE MODEL FOR NS-480 FIELD VAULT DAE	\$0	Each	33%	\$0	Other	B
NS480-FC-IS	NS480-FC-IS	NAS	ADD ISCSI IO TO NS-480 FC FOR MV/A ETC	\$0	Each	33%	\$0	Other	B
NS480-NAS-FC	NS480-NAS-FC	NAS	NS-480 NAS VARIANT TO FC VARIANT	\$0	Each	33%	\$0	Other	B
NS480-NAS-MIS	NS480-NAS-MIS	NAS	NS-480 NAS VARIANT TO MPFS ISCSI VARIANT	\$0	Each	33%	\$0	Other	B
NS4824-A	NS4824-A	NAS	NS480 20F4DM-4GB-4CU GIGE PORTS FACT	\$0	Each	33%	\$0	Other	B
NS4824-A-FD	NS4824-A-FD	NAS	NS480 20F4DM-4GB-4 CU GIGE PORTS FLD	\$0	Each	33%	\$0	Other	B
NS4824-A-NB	NS4824-A-NB	NAS	NS480 20F4DM-4GB-4 CU GIGE FACT NEBS	\$26,460	Each	33%	\$17,728	Other	B
NS4824-B	NS4824-B	NAS	NS480 20F4DM-4GB-4 OPT/ICU GIGE PORTSFACT	\$0	Each	33%	\$0	Other	B
NS4824-B-FD	NS4824-B-FD	NAS	NS480 20F4DM-4GB-4 OPT/ICU GIGE PORT FLD	\$0	Each	33%	\$0	Other	B
NS4824-C	NS4824-C	NAS	NS480 20F4DM-4GB-20PT 10GE 2CU 1GE FACT	\$0	Each	33%	\$0	Other	B
NS4824-C-FD	NS4824-C-FD	NAS	NS480 20F4DM-4GB-20PT 10GE 2CU 1GE FLD	\$0	Each	33%	\$0	Other	B
NS482-A	NS482-A	NAS	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FACT	\$0	Each	33%	\$0	Other	B
NS482-A-FD	NS482-A-FD	NAS	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0	Each	33%	\$0	Other	B
NS482-B	NS482-B	NAS	NS480 2DM-4GB-4 OPT/ICU GIGE PORTS FACT	\$0	Each	33%	\$0	Other	B
NS482-B-FD	NS482-B-FD	NAS	NS480 INT-2DM-4GB-4 OPT/ICU GIGE (FIELD)	\$0	Each	33%	\$0	Other	B
NS482-C	NS482-C	NAS	NS480 INT-2DM-4GB-20PT 10GE 2CU 1GE FACT	\$0	Each	33%	\$0	Other	B
NS482-C-FD	NS482-C-FD	NAS	NS-480 INT-2DM-4GB-20PT 10GE 2CU 1GE FLD	\$0	Each	33%	\$0	Other	B
NS484-A	NS484-A	NAS	NS480 INT-4DM-4GB-4 CU GIGE PORTS FACT	\$0	Each	33%	\$0	Other	B
NS484-A-FD	NS484-A-FD	NAS	NS-480 INT-4DM-4GB-4 CU GIGE PORTS FLD	\$0	Each	33%	\$0	Other	B
NS484-A-NB	NS484-A-NB	NAS	NS480 INT-4DM-4GB-4CU GIGE PORTS FACT NE	\$26,460	Each	33%	\$17,728	Other	B
NS484-B	NS484-B	NAS	NS480 4DM-4GB-4 OPT/ICU GIGE PORTS FACT	\$0	Each	33%	\$0	Other	B
NS484-B-FD	NS484-B-FD	NAS	NS480 INT-4DM-4GB-4 OPT/ICU GIGE (FIELD)	\$0	Each	33%	\$0	Other	B
NS484-C	NS484-C	NAS	NS480 INT-4DM-4GB-20PT 10GE 2CU 1GE FACT	\$0	Each	33%	\$0	Other	B
NS484-C-FD	NS484-C-FD	NAS	NS480 INT-4DM-4GB-20PT 10GE 2CU 1GE FLD	\$0	Each	33%	\$0	Other	B



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I\Column K		
NS-4G10-300	NS-4G10-300	NAS	300GB 10K 520BPS 5/12V 4GB FC 16MB -R	\$1,345	Each	33%	\$901	Other	B	
NS-4G10-300HS	NS-4G10-300HS	NAS	300GB 10K 520BPS 5/12V 4GB FC 16MB -R HS	\$0	Each	33%	\$0	Other	B	
NS-4G10-300U	NS-4G10-300U	NAS	300GB 10K 520BPS 5/12V 4GB FC 16MB-R UPG	\$0	Each	33%	\$0	Other	B	
NS-4G10-400	NS-4G10-400	NAS	DISK 400GB 10K 520BPS 12V 4GB FC 16MB	\$1,850	Each	33%	\$1,240	Other	B	
NS-4G10-400HS	NS-4G10-400HS	NAS	ASSY 400GB10K 520BPS 12V 4GB FC 16MB HS	\$0	Each	33%	\$0	Other	B	
NS-4G10-400U	NS-4G10-400U	NAS	DISK 400GB10K 520BPS 12V 4GB FC 16MB UPG	\$0	Each	33%	\$0	Other	B	
NS-4G10-450	NS-4G10-450	NAS	450GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	\$0	Each	33%	\$0	Other	B	
NS-4G10-450HS	NS-4G10-450HS	NAS	450GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	\$0	Each	33%	\$0	Other	B	
NS-4G10-450U	NS-4G10-450U	NAS	450GB 10K RPM 4GB FC DRIVE	\$0	Each	33%	\$0	Other	B	
NS-4G10-600	NS-4G10-600	NAS	600GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	\$0	Each	33%	\$0	Other	B	
NS-4G10-600HS	NS-4G10-600HS	NAS	600GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	\$0	Each	33%	\$0	Other	B	
NS-4G10-600U	NS-4G10-600U	NAS	600GB 10K RPM 4GB FC DRIVE	\$0	Each	33%	\$0	Other	B	
NS4G10S-600TU	NS4G10S-600TU	NAS	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	\$0	Each	33%	\$0	Other	B	
NS-4G10S-600U	NS-4G10S-600U	NAS	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	\$0	Each	33%	\$0	Other	B	
NS-4G15-146	NS-4G15-146	NAS	146GB 15K 520BPS 4GB	\$0	Each	33%	\$0	Other	B	
NS-4G15-146HS	NS-4G15-146HS	NAS	146GB 15K 520BPS 4GB HS	\$0	Each	33%	\$0	Other	B	
NS-4G15-146U	NS-4G15-146U	NAS	146GB 15K 4GB FC DISK UPG	\$1,800	Each	33%	\$1,206	Other	B	
NS-4G15-300	NS-4G15-300	NAS	300GB 15K 4GB FC 520BPS	\$0	Each	33%	\$0	Other	B	
NS-4G15-300HS	NS-4G15-300HS	NAS	300GB 15K 4GB FC 520BPS HS	\$0	Each	33%	\$0	Other	B	
NS-4G15-300TU	NS-4G15-300TU	NAS	300GB 15K 4GB FC 520BPS UPG	\$0	Each	33%	\$0	Other	B	
NS-4G15-300U	NS-4G15-300U	NAS	300GB 15K 4GB FC 520BPS UPG	\$0	Each	33%	\$0	Other	B	
NS-4G15-450	NS-4G15-450	NAS	450GB 15K 520BPS 12V 4GB FC	\$0	Each	33%	\$0	Other	B	
NS-4G15-450HS	NS-4G15-450HS	NAS	450GB 15K 520BPS 12V 4GB FC HS	\$0	Each	33%	\$0	Other	B	
NS-4G15-450TU	NS-4G15-450TU	NAS	450GB 15K 4GB FC 520BPS UPG	\$0	Each	33%	\$0	Other	B	
NS-4G15-450U	NS-4G15-450U	NAS	450GB 15K 520BPS 12V 4GB FC UPG	\$0	Each	33%	\$0	Other	B	
NS-4G15-600	NS-4G15-600	NAS	600GB 15K 4G FC NAS DISK DRIVE	\$0	Each	33%	\$0	Other	B	
NS-4G15-600HS	NS-4G15-600HS	NAS	600GB 15K 4G FC NAS DISK DRIVE HOT SPARE	\$0	Each	33%	\$0	Other	B	
NS-4G15-600TU	NS-4G15-600TU	NAS	600GB 15K 4GB FC 520BPS UPG	\$0	Each	33%	\$0	Other	B	
NS-4G15-600U	NS-4G15-600U	NAS	600GB 15K 4G FC NAS DISK DRIVE UPGRADE	\$0	Each	33%	\$0	Other	B	
NS-4G15-73	NS-4G15-73	NAS	73GB 15K 520BPS 4GB	\$1,030	Each	33%	\$690	Other	B	
NS4-LP010-15	NS4-LP010-15	NAS	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	\$0	Each	33%	\$0	Other	B	
NS4-LP010-15U	NS4-LP010-15U	NAS	DAE WITH 15 1 TB SATA 5400 RPM DRIVE UPG	\$0	Each	33%	\$0	Other	B	
NS-4PDAE	NS-4PDAE	NAS	NS INT EXP DAE	\$0	Each	33%	\$0	Other	B	
NS-4PDAE-40	NS-4PDAE-40	NAS	NS40 INT VAULT DAE	\$0	Each	33%	\$0	Other	B	
NS-4PDAE-40FD	NS-4PDAE-40FD	NAS	NS40 FLD VAULT DAE	\$0	Each	33%	\$0	Other	B	
NS-4PDAE-80	NS-4PDAE-80	NAS	NS80 DAE OS FAC INSTALL	\$0	Each	33%	\$0	Other	B	
NS-4PDAE-80FD	NS-4PDAE-80FD	NAS	NS80 DAE OS FLD INSTALL	\$0	Each	33%	\$0	Other	B	
NS-4PDAE-CR	NS-4PDAE-CR	NAS	4G DAE FIELD INSTALL	\$0	Each	33%	\$0	Other	B	
NS-4PDAE-FD	NS-4PDAE-FD	NAS	NS FLD EXP DAE	\$0	Each	33%	\$0	Other	B	
NS500-40-CS-U	NS500-40-CS-U	NAS	NS500 TO NS40 CONTROL STATION UPGRADE	\$0	Each	33%	\$0	Other	B	
NS500-AUX	NS500-AUX	NAS	NS500 STORAGE BACK-END	\$0	Each	33%	\$0	Other	B	
NS500-AUXFD	NS500-AUXFD	NAS	NS500 BACK-END - NO RACK	\$0	Each	33%	\$0	Other	B	
NS501	NS501	NAS	1 DM NS500 EMC RACK	\$0	Each	33%	\$0	Other	B	
NS501-501G-U	NS501-501G-U	NAS	1DM NS500 INT TO GTWY UPG	\$0	Each	33%	\$0	Other	B	
NS501-502-UPG	NS501-502-UPG	NAS	NS500 UPGRADE FROM 1.2 DM	\$0	Each	33%	\$0	Other	B	
NS501-701G-U	NS501-701G-U	NAS	1DM NS500 TO 700/CX500 UP	\$0	Each	33%	\$0	Other	B	
NS501-FD	NS501-FD	NAS	1 DM NS500 FIELD INSTALL	\$0	Each	33%	\$0	Other	B	
NS501G	NS501G	NAS	1 DM NS500 GTWY EMC RACK	\$0	Each	33%	\$0	Other	B	
NS501G-41G-U	NS501G-41G-U	NAS	1DM NS500G TO NS40G UPG	\$0	Each	33%	\$0	Other	B	
NS501G-502G-U	NS501G-502G-U	NAS	NS500 GTWY 1-2 DM UPGR	\$0	Each	33%	\$0	Other	B	
NS501G-701G-U	NS501G-701G-U	NAS	1DM NS500G TO NS700G UPG	\$0	Each	33%	\$0	Other	B	
NS501G-FD	NS501G-FD	NAS	1 DM NS500 GTWY FLD INST	\$0	Each	33%	\$0	Other	B	
NS502	NS502	NAS	2 DM NS500 EMC RACK	\$0	Each	33%	\$0	Other	B	
NS502-502G-U	NS502-502G-U	NAS	2DM NS500 INT TO GTWY UPG	\$0	Each	33%	\$0	Other	B	
NS502-702G-U	NS502-702G-U	NAS	2DM NS500 TO 700/CX500 UP	\$0	Each	33%	\$0	Other	B	
NS502-FD	NS502-FD	NAS	2 DM NS500 FIELD INSTALL	\$0	Each	33%	\$0	Other	B	
NS502G	NS502G	NAS	2 DM NS500 GTWY EMC RACK	\$0	Each	33%	\$0	Other	B	
NS502G-42G-U	NS502G-42G-U	NAS	2DM NS500G TO NS40G UPG	\$0	Each	33%	\$0	Other	B	
NS502G-702G-U	NS502G-702G-U	NAS	2DM NS500G TO NS700G UPG	\$0	Each	33%	\$0	Other	B	
NS502G-FD	NS502G-FD	NAS	2 DM NS500 GTWY FLD INST	\$0	Each	33%	\$0	Other	B	
NS600-AUX	NS600-AUX	NAS	NS600 STORAGE BACK-END	\$0	Each	33%	\$0	Other	B	
NS600-AUXFD	NS600-AUXFD	NAS	NS600 BACK-END - NO RACK	\$0	Each	33%	\$0	Other	B	
NS600G-CSFD	NS600G-CSFD	NAS	NS600G CTRL ST - NO RACK	\$0	Each	33%	\$0	Other	B	
NS601-601G-U	NS601-601G-U	NAS	NS601 UPG TO GATEWAY	\$0	Each	33%	\$0	Other	B	
NS601-602-UPG	NS601-602-UPG	NAS	NS600 UPGRADE FROM 1-2 DM	\$0	Each	33%	\$0	Other	B	
NS601-701-UPG	NS601-701-UPG	NAS	NS600-NS700 UPG - 1 DM	\$37,000	Each	33%	\$24,790	Other	B	
NS601-FD	NS601-FD	NAS	1 DM NS.field install	\$0	Each	33%	\$0	Other	B	
NS601G-602G-U	NS601G-602G-U	NAS	NS600G UPGRADE FROM 1-2 D	\$0	Each	33%	\$0	Other	B	
NS601G-701G-U	NS601G-701G-U	NAS	1DM UPG NS600 TO NS70	\$0	Each	33%	\$0	Other	B	
NS601G-FD	NS601G-FD	NAS	1 DM NS Gtwy.field install	\$0	Each	33%	\$0	Other	B	
NS602	NS602	NAS	2 DM NS.EMC rack	\$0	Each	33%	\$0	Other	B	
NS602-602G-U	NS602-602G-U	NAS	NS602 UPG TO GATEWAY	\$0	Each	33%	\$0	Other	B	
NS602-702-UPG	NS602-702-UPG	NAS	NS600-NS700 UPG - 2 DM	\$0	Each	33%	\$0	Other	B	
NS602-FD	NS602-FD	NAS	2 DM NS.field install	\$0	Each	33%	\$0	Other	B	
NS602G-702G-U	NS602G-702G-U	NAS	2DM UPG NS600 TO NS700	\$0	Each	33%	\$0	Other	B	
NS602G-FD	NS602G-FD	NAS	2 DM NS Gtwy.field install	\$0	Each	33%	\$0	Other	B	
NS700-AUX	NS700-AUX	NAS	NS700 ARRAY RACK REQ	\$0	Each	33%	\$0	Other	B	

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				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS700-AUXFD	NS700-AUXFD	NAS	NS700 ARRAY FIELD INSTALL	\$0	Each	33%	\$0	Other	B
NS701-2-A-UPG	NS701-2-A-UPG	NAS	NS700 1-2 DM NEW UPRG	\$0	Each	33%	\$0	Other	B
NS701-701G-U	NS701-701G-U	NAS	NS701 INT TO GTWY CONVERT	\$0	Each	33%	\$0	Other	B
NS701-702-UPG	NS701-702-UPG	NAS	NS700 UPGRADE FROM 1-2 DM	\$0	Each	33%	\$0	Other	B
NS701C-4-A	NS701C-4-A	NAS	NS700 INT-1DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS701C-4-A-FD	NS701C-4-A-FD	NAS	NS700 FLD-1DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS701-CA-U	NS701-CA-U	NAS	NS700 1DM-UPG TO 6/2 IO	\$0	Each	33%	\$0	Other	B
NS701G-2G-A-U	NS701G-2G-A-U	NAS	NS700 GTWY 1-2 DM NEW UPG	\$0	Each	33%	\$0	Other	B
NS701G-4-A	NS701G-4-A	NAS	NS700 GTWY-1DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS701G-4-A-FD	NS701G-4-A-FD	NAS	NS700G FLD-1DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS701G-702G-U	NS701G-702G-U	NAS	NS700G UPG FROM 1-2 DMS	\$0	Each	33%	\$0	Other	B
NS701G-GA-U	NS701G-GA-U	NAS	NS700G 1DM-UPG TO 6/2 IO	\$0	Each	33%	\$0	Other	B
NS702-702G-U	NS702-702G-U	NAS	NS702 INT TO GTWY CONVERT	\$0	Each	33%	\$0	Other	B
NS702C-4-A	NS702C-4-A	NAS	NS700 INT-2DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS702C-4-A-FD	NS702C-4-A-FD	NAS	NS700 FLD-2DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS702-CA-U	NS702-CA-U	NAS	NS700 2DM-UPG TO 6/2 IO	\$0	Each	33%	\$0	Other	B
NS702G-4-A	NS702G-4-A	NAS	NS700 GTWY-2DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS702G-4-A-FD	NS702G-4-A-FD	NAS	NS700G FLD-2DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS702G-GA-U	NS702G-GA-U	NAS	NS700G 2DM-UPG TO 6/2 IO	\$0	Each	33%	\$0	Other	B
NS704-704G-U	NS704-704G-U	NAS	NS704 INT TO GTWY UPG	\$0	Each	33%	\$0	Other	B
NS704-AUX	NS704-AUX	NAS	NS704 STORAGE BE DPE	\$0	Each	33%	\$0	Other	B
NS704C-4-A	NS704C-4-A	NAS	NS704 INT-2DM-4GB-6/2-IO	\$0	Each	33%	\$0	Other	B
NS704C-4-A1	NS704C-4-A1	NAS	NS704 INT-2DM-4GB-6/2-IO	\$0	Each	33%	\$0	Other	B
NS704G-4-A	NS704G-4-A	NAS	NS704 GTWY-2DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS704G-4-A1	NS704G-4-A1	NAS	NS704 GTWY-2DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS704G-4-A1FD	NS704G-4-A1FD	NAS	NS704G FLD-2DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS704G-4-A-FD	NS704G-4-A-FD	NAS	NS704G FLD-2DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS704G-4-A-U	NS704G-4-A-U	NAS	NS704G UPG-2DM-4GB-6/2 IO	\$0	Each	33%	\$0	Other	B
NS80-AUX	NS80-AUX	NAS	NS80 ARRAY RACK REQ	\$0	Each	33%	\$0	Other	B
NS80-AUX-FC	NS80-AUX-FC	NAS	NS80 ARRAY 2 FC	\$0	Each	33%	\$0	Other	B
NS80-AUX-FD	NS80-AUX-FD	NAS	NS80 ARRAY FLD INSTALL	\$0	Each	33%	\$0	Other	B
NS80CDM0-4A	NS80CDM0-4A	NAS	NS80 XB60: 4GB6CU+20P INT FACT	\$0	Each	33%	\$0	Other	B
NS80CDM0-4AFD	NS80CDM0-4AFD	NAS	NS80 XB60: 4GB6CU+20P INT FLD INST	\$0	Each	33%	\$0	Other	B
NS80CDM0-4A-U	NS80CDM0-4A-U	NAS	NS80 XB60: 4GB6CU+20P INT UPG	\$0	Each	33%	\$0	Other	B
NS80CDM1-4C	NS80CDM1-4C	NAS	NS80 XB65: 4GB4GB MIM6CU+20P GIGE+1X10	\$0	Each	33%	\$0	Other	B
NS80CDM1-4CFD	NS80CDM1-4CFD	NAS	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE FLD	\$0	Each	33%	\$0	Other	B
NS80CDM1-4C-S	NS80CDM1-4C-S	NAS	NS80 XBLADE60 TO XBLADE 65 UPGRADE	\$0	Each	33%	\$0	Other	B
NS80CDM1-4C-U	NS80CDM1-4C-U	NAS	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE UG	\$0	Each	33%	\$0	Other	B
NS80CDME60	NS80CDME60	NAS	NS80 INT ENCL WITH 2 XB60 FACTORY	\$0	Each	33%	\$0	Other	B
NS80CDME60-FD	NS80CDME60-FD	NAS	NS80 INT ENCL WITH 2 XB60 FLD INST	\$0	Each	33%	\$0	Other	B
NS80CDME65	NS80CDME65	NAS	NS80 INT ENCL WITH 2 XB65 FACTORY	\$0	Each	33%	\$0	Other	B
NS80CDME65-FD	NS80CDME65-FD	NAS	NS80 INT ENCL WITH 2 XB65 FLD INST	\$0	Each	33%	\$0	Other	B
NS80-CS	NS80-CS	NAS	NS80 CONTROL STATION FACTORY PRIMARY	\$0	Each	33%	\$0	Other	B
NS80-CS2	NS80-CS2	NAS	NS80 CONTROL STATION FACTORY 2ND	\$0	Each	33%	\$0	Other	B
NS80-CS2-FD	NS80-CS2-FD	NAS	NS80 CONTROL STATION FLD 2ND	\$0	Each	33%	\$0	Other	B
NS80-CS-FD	NS80-CS-FD	NAS	NS80 CONTROL STATION FLD PRIMARY	\$0	Each	33%	\$0	Other	B
NS80-DME0	NS80-DME0	NAS	NS80 ENCLOSURE FACTORY	\$0	Each	33%	\$0	Other	B
NS80-DME0-FD	NS80-DME0-FD	NAS	NS80 ENCLOSURE FLD INSTALL	\$0	Each	33%	\$0	Other	B
NS80GDM0-4A	NS80GDM0-4A	NAS	NS80 XB60: 4GB6CU+20P GW FACT	\$0	Each	33%	\$0	Other	B
NS80GDM0-4AFD	NS80GDM0-4AFD	NAS	NS80 XB60: 4GB6CU+20P GW FLD INST	\$0	Each	33%	\$0	Other	B
NS80GDM0-4A-U	NS80GDM0-4A-U	NAS	NS80 XB60: 4GB6CU+20P GW UPG	\$0	Each	33%	\$0	Other	B
NS80GDM1-4C	NS80GDM1-4C	NAS	NS80 XB65: 4GB4GB MIM6CU+20P GIGE+1X10	\$0	Each	33%	\$0	Other	B
NS80GDM1-4CFD	NS80GDM1-4CFD	NAS	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE FLD	\$0	Each	33%	\$0	Other	B
NS80GDM1-4C-S	NS80GDM1-4C-S	NAS	NS80G XBLADE60 TO XBLADE 65 UPGRADE	\$0	Each	33%	\$0	Other	B
NS80GDM1-4C-U	NS80GDM1-4C-U	NAS	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE UG	\$0	Each	33%	\$0	Other	B
NS80GDM60	NS80GDM60	NAS	NS80 GW ENCL WITH 2 XB60 FACTORY	\$0	Each	33%	\$0	Other	B
NS80GDM60-FD	NS80GDM60-FD	NAS	NS80 GW ENCL WITH 2 XB60 FLD INST	\$0	Each	33%	\$0	Other	B
NS80GDM65	NS80GDM65	NAS	NS80 GW ENCL WITH 2 XB65 FACTORY	\$0	Each	33%	\$0	Other	B
NS80GDM65-FD	NS80GDM65-FD	NAS	NS80 GW ENCL WITH 2 XB65 FLD INST	\$0	Each	33%	\$0	Other	B
NS-96FC-SFP	NS-96FC-SFP	NAS	SINGLE 8G FC SFP	\$0	Each	33%	\$0	Other	B
NS960-AUX	NS960-AUX	NAS	NS-960 ARRAY 8FC	\$0	Each	33%	\$0	Other	B
NS960-AUX8	NS960-AUX8	NAS	NS-960 ARRAY 8 8GBFC	\$0	Each	33%	\$0	Other	B
NS960-AUXF	NS960-AUXF	NAS	NS-960 ARRAY 16FC	\$0	Each	33%	\$0	Other	B
NS960-AUXI	NS960-AUXI	NAS	NS-960 ARRAY 8FC 8 ISCSI	\$0	Each	33%	\$0	Other	B
NS960-CSB	NS960-CSB	NAS	NS-960 CONTROL STATION FACTORY PRIMARY	\$0	Each	33%	\$0	Other	B
NS960-CSB2	NS960-CSB2	NAS	NS-960 CONTROL STATION FACTORY 2ND	\$0	Each	33%	\$0	Other	B
NS960DM-8A	NS960DM-8A	NAS	NS-960 A BLADE 8GB MEM 8 GBE 4 FC	\$0	Each	33%	\$0	Other	B
NS960DM-8A1	NS960DM-8A1	NAS	NS-960 A1 BLADE 8GB MEM 16 GBE 4 FC	\$0	Each	33%	\$0	Other	B
NS960DM-8A2	NS960DM-8A2	NAS	NS-960 A2 BLD 8GB MEM 4GBE ONE 10GBE OPT	\$0	Each	33%	\$0	Other	B
NS960DM-8B	NS960DM-8B	NAS	NS960 B BLD 8GB MEM 4GBE CU 4 GBE OP 4FC	\$0	Each	33%	\$0	Other	B
NS960DM-8B1	NS960DM-8B1	NAS	NS-960B1 8GB MEM 8 GBE CU 8 GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NS960DM-8C	NS960DM-8C	NAS	NS-960 C BLADE 8GB MEM 2 10GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NS960DM-8C1	NS960DM-8C1	NAS	NS-960 C1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NS960DM-8C3	NS960DM-8C3	NAS	NS960 8GBMEM 2 10GBEOP 4GBEUCU 4GBEOP 4FC	\$0	Each	33%	\$0	Other	B
NS960DM-8C5	NS960DM-8C5	NAS	NS960 C5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	\$0	Each	33%	\$0	Other	B
NS960DM-8D	NS960DM-8D	NAS	NS-960 D BLADE 8GB MEM 8 GBE 4 8GBFC	\$0	Each	33%	\$0	Other	B
NS960DM-8D1	NS960DM-8D1	NAS	NS-960 D1 BLADE 8GB MEM 16 GBE 4 8GBFC	\$0	Each	33%	\$0	Other	B

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
NS960DM-8E	NS960DM-8E	NAS	NS960 8GB MEM 4 GBE CU 4 GBE OP 4 8GBFC	\$0	Each	33%	\$0	Other	B
NS960DM-8E1	NS960DM-8E1	NAS	NS960 8GB MEM 8 GBE CU 8 GBE OP 4 8GBFC	\$0	Each	33%	\$0	Other	B
NS960DM-8F	NS960DM-8F	NAS	NS-960 F BLADE 8GB MEM 2 10GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NS960DM-8F1	NS960DM-8F1	NAS	NS-960 F1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NS960DM-8F3	NS960DM-8F3	NAS	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0	Each	33%	\$0	Other	B
NS960DM-8F5	NS960DM-8F5	NAS	NS960 F5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	\$0	Each	33%	\$0	Other	B
NS960-DME0	NS960-DME0	NAS	NS-960 INITIAL ENCLOSURE ONE REQUIRED	\$0	Each	33%	\$0	Other	B
NS960-DME1	NS960-DME1	NAS	NS-960 ENCLOSURE	\$0	Each	33%	\$0	Other	B
NS960-DM-F4	NS960-DM-F4	NAS	NS-960 BASE BLADE 8GB MEM 4 PORT 4G FC	\$0	Each	33%	\$0	Other	B
NS960-DM-F4U	NS960-DM-F4U	NAS	NS960 8GB MEM 4 PORTS 4GFC UPG	\$0	Each	33%	\$0	Other	B
NS960-DM-F8	NS960-DM-F8	NAS	NS-960 BASE BLADE 8GB MEM 4 PORT 8G FC	\$0	Each	33%	\$0	Other	B
NS960-DM-F8U	NS960-DM-F8U	NAS	NS960 8GB MEM 4 PORTS 8GFC UPG	\$0	Each	33%	\$0	Other	B
NS960I-DME0	NS960I-DME0	NAS	NS-960 ISCSI INITIAL ENCL ONE REQUIRED	\$0	Each	33%	\$0	Other	B
NS96-DSB2-U	NS96-DSB2-U	NAS	NS-960 CONTROL STATION UPGRADE	\$0	Each	33%	\$0	Other	B
NS96-DM-8A1-U	NS96-DM-8A1-U	NAS	NS-960 A1 BLADE 8GB MEM 4 GBE 16 FC	\$0	Each	33%	\$0	Other	B
NS96-DM-8A2-U	NS96-DM-8A2-U	NAS	NS960 A2 8GB MEM 4 GBE ONE 10GBE OPT UPG	\$0	Each	33%	\$0	Other	B
NS96-DM-8A-U	NS96-DM-8A-U	NAS	NS-960 A BLADE 8GB MEM 4GBE 8FC UPGRADE	\$0	Each	33%	\$0	Other	B
NS96-DM-8B1-U	NS96-DM-8B1-U	NAS	NS960 8GBMEM 8GBE CU 8 GBE OP 4 FC UPG	\$0	Each	33%	\$0	Other	B
NS96-DM-8B-U	NS96-DM-8B-U	NAS	NS960 8GB MEM 4 GBECU 4 GBEOP 4 FC UPG	\$0	Each	33%	\$0	Other	B
NS96-DM-8C1-U	NS96-DM-8C1-U	NAS	NS-960 C1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NS96-DM-8C3-U	NS96-DM-8C3-U	NAS	NS960 8GB MEM 2 10GBEOP 4GBECU 4GBE OP4	\$0	Each	33%	\$0	Other	B
NS96-DM-8C5-U	NS96-DM-8C5-U	NAS	NS960 8GB MEM 2 10GBE OP 8 GBE CU 4 FC U	\$0	Each	33%	\$0	Other	B
NS96-DM-8C-U	NS96-DM-8C-U	NAS	NS960 8GB MEM 2 10GBE OP 4FC U/G	\$0	Each	33%	\$0	Other	B
NS96-DM-8D1-U	NS96-DM-8D1-U	NAS	NS-960 D1 BLADE 8GBMEM 16GBE 4 8GBFC UPG	\$0	Each	33%	\$0	Other	B
NS96-DM-8D-U	NS96-DM-8D-U	NAS	NS-960 D BLADE 8GB MEM 8 GBE 4 8GBFC UPG	\$0	Each	33%	\$0	Other	B
NS96-DM-8E1-U	NS96-DM-8E1-U	NAS	NS960 8GB MEM 8 GBECU 4 GBEOP 4 8GBFC U	\$0	Each	33%	\$0	Other	B
NS96-DM-8E-U	NS96-DM-8E-U	NAS	NS960 8GB MEM 4 GBECU 4 GBEOP 4 8GBFC UPG	\$0	Each	33%	\$0	Other	B
NS96-DM-8F1-U	NS96-DM-8F1-U	NAS	NS960 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0	Each	33%	\$0	Other	B
NS96-DM-8F3-U	NS96-DM-8F3-U	NAS	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0	Each	33%	\$0	Other	B
NS96-DM-8F5-U	NS96-DM-8F5-U	NAS	NS960 8GB MEM 2 10GBEOP 8GBE CU 4FC UPG	\$0	Each	33%	\$0	Other	B
NS96-DM-8F-U	NS96-DM-8F-U	NAS	NS-960 F BLADE 8GBMEM 2 10GBE OP 4FC UPG	\$0	Each	33%	\$0	Other	B
NS96-DME1-U	NS96-DME1-U	NAS	NS-960 ENCLOSURE UPG	\$0	Each	33%	\$0	Other	B
NS-AF04-100	NS-AF04-100	NAS	100GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0	Each	33%	\$0	Other	B
NS-AF04-100HS	NS-AF04-100HS	NAS	100GB 3.5IN 4GB FLASH DRIVE HOT SPARE	\$0	Each	33%	\$0	Other	B
NS-AF04-100U	NS-AF04-100U	NAS	100GB 3.5IN 520BPS FLASH 4GB FC U/G	\$0	Each	33%	\$0	Other	B
NS-AF04-200	NS-AF04-200	NAS	200GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0	Each	33%	\$0	Other	B
NS-AF04-200HS	NS-AF04-200HS	NAS	200GB 520BPS DRIVE 4GB FC HOT SPARE	\$0	Each	33%	\$0	Other	B
NS-AF04-200U	NS-AF04-200U	NAS	200GB 3.5IN 520BPS FLASH 4GB FC U/G	\$0	Each	33%	\$0	Other	B
NS-AT05-250	NS-AT05-250	NAS	250GB PATA 5400RPM	\$950	Each	33%	\$637	Other	B
NS-AT05-250U	NS-AT05-250U	NAS	250GB PATA 5400RPM	\$1,280	Each	33%	\$858	Other	B
NS-AT05-320	NS-AT05-320	NAS	320GB 5400RPM PATA	\$950	Each	33%	\$637	Other	B
NS-AT05-320U	NS-AT05-320U	NAS	320GB 5400RPM PATA UPG	\$1,280	Each	33%	\$858	Other	B
NS-AT07-010	NS-AT07-010	NAS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440	Each	33%	\$965	Other	B
NS-AT07-010HS	NS-AT07-010HS	NAS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440	Each	33%	\$965	Other	B
NS-AT07-010U	NS-AT07-010U	NAS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,790	Each	33%	\$1,199	Other	B
NS-AT07-250	NS-AT07-250	NAS	250GB 7200RPM ATA DRIVE	\$950	Each	33%	\$637	Other	B
NS-AT07-250U	NS-AT07-250U	NAS	250GB 7200RPM ATA DRIVE	\$1,280	Each	33%	\$858	Other	B
NS-AT07-500	NS-AT07-500	NAS	500GB 7200RPM SATA DISK	\$1,330	Each	33%	\$891	Other	B
NS-AT07-500U	NS-AT07-500U	NAS	500GB SATA UPGRADE	\$1,795	Each	33%	\$1,203	Other	B
NS-AT07-750	NS-AT07-750	NAS	750GB 7200RPM SATA II 512BPS KLONDIKE	\$1,895	Each	33%	\$1,270	Other	B
NS-AT07-750HS	NS-AT07-750HS	NAS	750GB 7200RPM SATA II 512BPS KLONDIKE HS	\$1,895	Each	33%	\$1,270	Other	B
NS-AT07-750U	NS-AT07-750U	NAS	750GB 7200RPM SATA II 512BPS KLONDIKE UP	\$2,558	Each	33%	\$1,714	Other	B
NSB2G10-146	NSB2G10-146	NAS	NEBS 146GB 10K 2GB FC	\$1,020	Each	33%	\$683	Other	B
NSB2G10-146HS	NSB2G10-146HS	NAS	NEBS 146GB 10K 2GB FC HS	\$1,020	Each	33%	\$683	Other	B
NSB2G10-300	NSB2G10-300	NAS	NEBS 300GB 10K 2GB FC	\$0	Each	33%	\$0	Other	B
NSB2G10-300HS	NSB2G10-300HS	NAS	NEBS 300GB 10K 2GB FC HS	\$0	Each	33%	\$0	Other	B
NSB2G10-300U	NSB2G10-300U	NAS	NEBS 300GB 10K 2GB FC UPG	\$0	Each	33%	\$0	Other	B
NSB4G15-146	NSB4G15-146	NAS	NEBS 146GB 15K 4GB FC	\$1,330	Each	33%	\$891	Other	B
NSB4G15-146HS	NSB4G15-146HS	NAS	NEBS 146GB 15K 4GB FC HS	\$1,330	Each	33%	\$891	Other	B
NSB4G15-146U	NSB4G15-146U	NAS	NEBS 146GB 15K 4GB FC UPG	\$1,800	Each	33%	\$1,206	Other	B
NS-CS	NS-CS	NAS	1 CS NS500/NS700 EMC Rack	\$0	Each	33%	\$0	Other	B
NS-CS-2	NS-CS-2	NAS	2nd CS NS704 EMC Rack	\$0	Each	33%	\$0	Other	B
NS-CS-2-FD	NS-CS-2-FD	NAS	2nd CS NS704 Fid Inst	\$0	Each	33%	\$0	Other	B
NS-CS-2-U	NS-CS-2-U	NAS	2nd CS add-on for NS704	\$0	Each	33%	\$0	Other	B
NS-CS-ADJ	NS-CS-ADJ	NAS	ADJUSTABLE RAILS FOR CELERRA C-STATION	\$420	Each	33%	\$281	Other	B
NS-CSB	NS-CSB	NAS	GATEWAY CONTROL STATION SERIES B	\$0	Each	33%	\$0	Other	B
NS-CSB2	NS-CSB2	NAS	GATEWAY C-STATION SERIES B - SECONDARY	\$0	Each	33%	\$0	Other	B
NS-CSB2-U	NS-CSB2-U	NAS	SECOND CONT-STATION ADD-ON FOR CELERRA	\$0	Each	33%	\$0	Other	B
NS-CSFD	NS-CSFD	NAS	1 CS NS500/NS700 Fid Inst	\$0	Each	33%	\$0	Other	B
NSD480-AUX	NSD480-AUX	NAS	NS-480 DENSE ARRAY NO FC/ISCSI FACT	\$0	Each	33%	\$0	Other	B
NSD480-CS	NSD480-CS	NAS	NS-480 DENSE CONTROL STATION	\$0	Each	33%	\$0	Other	B
NSD4824-A	NSD4824-A	NAS	NS480 DENSE 20F4DM-4GB-4 CU GIGE FACT	\$0	Each	33%	\$0	Other	B
NSD4824-B	NSD4824-B	NAS	NS480DENSE 20F4DM-4GB-4 OPT/UCU GIGE	\$0	Each	33%	\$0	Other	B
NSD4824-C	NSD4824-C	NAS	NS480DENSE 20F4DM-4GB-2OPT10GE2CU1GE	\$0	Each	33%	\$0	Other	B
NSD482-A	NSD482-A	NAS	NS480DENSE 2DM-4GB-4 CU GIGE PORTS	\$0	Each	33%	\$0	Other	B
NSD482-B	NSD482-B	NAS	NS480DENSE 2DM-4GB-4 OPT/UCU GIGE FACT	\$0	Each	33%	\$0	Other	B
NSD482-C	NSD482-C	NAS	NS480DENSE 2DM-4GB-2OPT 10GE 2CU1GE	\$0	Each	33%	\$0	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
NSD484-A	NSD484-A	NAS	NS480DENSE 4DM-4GB-4 CU GIGE PORTS	\$0	Each	33%	\$0	Other	B
NSD484-B	NSD484-B	NAS	NS480DENSE 4DM-4GB-4 OPT/CU GIGE FACT	\$0	Each	33%	\$0	Other	B
NSD484-C	NSD484-C	NAS	NS480DENSE 4DM-4GB-20PT 10GE 2CU1GE	\$0	Each	33%	\$0	Other	B
NSD4PDAE-40FD	NSD4PDAE-40FD	NAS	NS40-FLD-VAULT-DAE DC	\$0	Each	33%	\$0	Other	B
NSD4PDAE-FD	NSD4PDAE-FD	NAS	NS40-FLD-EXP-DAE DC	\$0	Each	33%	\$0	Other	B
NSD960-AUX	NSD960-AUX	NAS	NS-960 DENSE AUX CHASSIS	\$0	Each	33%	\$0	Other	B
NSD960-AUX8	NSD960-AUX8	NAS	NS-960 DENSE AUX CHASSIS	\$0	Each	33%	\$0	Other	B
NSD960-CSB	NSD960-CSB	NAS	DENSE NS-960 PRIMARY CONTROL STATION	\$0	Each	33%	\$0	Other	B
NSD960-CSB2	NSD960-CSB2	NAS	DENSE NS-960 CONTROL STATION 2	\$0	Each	33%	\$0	Other	B
NSD960-DME0	NSD960-DME0	NAS	NS960 DENSE INT INITIAL D-MOVER ENCL-0	\$0	Each	33%	\$0	Other	B
NSD960-DME1	NSD960-DME1	NAS	NS960 DENSE INT DATAMOVER ENCLOSURE 1	\$0	Each	33%	\$0	Other	B
NSDAE10146OS	NSDAE10146OS	NAS	NS600 DAE W-OS 5-10K146GB	\$13,900	Each	33%	\$9,313	Other	B
NSDAE10146OSF	NSDAE10146OSF	NAS	NS600 DAE W-OS 5-10K146GB	\$13,900	Each	33%	\$9,313	Other	B
NSDAE10730S	NSDAE10730S	NAS	NS600 DAE W-OS 5-10K73GB	\$10,550	Each	33%	\$7,069	Other	B
NSDAE10730SFD	NSDAE10730SFD	NAS	NS600 DAE W-OS 5-10K73GB	\$10,550	Each	33%	\$7,069	Other	B
NSDAE1536OS	NSDAE1536OS	NAS	NS600 DAE W-OS 5-15K36GB	\$9,750	Each	33%	\$6,533	Other	B
NSDAE1536OSFD	NSDAE1536OSFD	NAS	NS600 DAE W-OS 5-15K36GB	\$9,750	Each	33%	\$6,533	Other	B
NSDAE15730S	NSDAE15730S	NAS	NS600 DAE W-OS 5-15K73GB	\$13,700	Each	33%	\$9,179	Other	B
NSDAE15730SFD	NSDAE15730SFD	NAS	NS600 DAE W-OS 5-15K73GB	\$13,700	Each	33%	\$9,179	Other	B
NS-FC04-073	NS-FC04-073	NAS	73GB 4GB FIBRE CHANNEL EFD	\$0	Each	33%	\$0	Other	B
NS-FC04-073HS	NS-FC04-073HS	NAS	73GB 4GB FIBRE CHANNEL EFD HS	\$0	Each	33%	\$0	Other	B
NS-FC04-073U	NS-FC04-073U	NAS	73GB 4GB FIBRE CHANNEL EFD UPGRADE	\$0	Each	33%	\$0	Other	B
NS-FC04-200	NS-FC04-200	NAS	200GB 4GB FIBRE CHANNEL EFD	\$0	Each	33%	\$0	Other	B
NS-FC04-200HS	NS-FC04-200HS	NAS	200GB 4GB FIBRE CHANNEL EFD HS	\$0	Each	33%	\$0	Other	B
NS-FC04-200U	NS-FC04-200U	NAS	200GB 4GB FIBRE CHANNEL EFD UPG	\$0	Each	33%	\$0	Other	B
NS-FC04-400	NS-FC04-400	NAS	400GB 4GB FIBRE CHANNEL EFD	\$0	Each	33%	\$0	Other	B
NS-FC04-400HS	NS-FC04-400HS	NAS	400GB 4GB FIBRE CHANNEL EFD HS	\$0	Each	33%	\$0	Other	B
NS-FC04-400U	NS-FC04-400U	NAS	400GB 4GB FIBRE CHANNEL EFD UPG	\$0	Each	33%	\$0	Other	B
NSG2-1-2-A-U	NSG2-1-2-A-U	NAS	NS-G2 1 TO 2 BLADE UPG 4 PORT 1GBE CU	\$0	Each	33%	\$0	Other	B
NSG2-1-2-B-U	NSG2-1-2-B-U	NAS	NSG2 1TO2 BLADE UPG 2X 1GBE CU 2X 1GBEOP	\$0	Each	33%	\$0	Other	B
NSG2-1-2-C-U	NSG2-1-2-C-U	NAS	NS-G2 1TO2 BLADE UG 2X1GBE CU 2X10GBE OP	\$0	Each	33%	\$0	Other	B
NSG2-1A	NSG2-1A	NAS	NS-G2 1DM 4GB 4 IO	\$0	Each	33%	\$0	Other	B
NSG2-1A-FD	NSG2-1A-FD	NAS	NS-G2 1DM 4GB 4 IO FLD	\$0	Each	33%	\$0	Other	B
NSG2-1B	NSG2-1B	NAS	NS-G2 1DM 4GB 4 IO FLD	\$0	Each	33%	\$0	Other	B
NSG2-1B-FD	NSG2-1B-FD	NAS	NS-G2 1DM 4GB 2/2 1GIO FLD	\$0	Each	33%	\$0	Other	B
NSG2-1C	NSG2-1C	NAS	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO	\$0	Each	33%	\$0	Other	B
NSG2-1C-FD	NSG2-1C-FD	NAS	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO FLD	\$0	Each	33%	\$0	Other	B
NSG2-2A	NSG2-2A	NAS	NS-G2 2DM 4GB 4X1G CU IO	\$0	Each	33%	\$0	Other	B
NSG2-2A-FD	NSG2-2A-FD	NAS	NS-G2 2DM 4GB 4X1G CU IO FLD	\$0	Each	33%	\$0	Other	B
NSG2-2B	NSG2-2B	NAS	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO	\$0	Each	33%	\$0	Other	B
NSG2-2B-FD	NSG2-2B-FD	NAS	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO FLD	\$0	Each	33%	\$0	Other	B
NSG2-2C	NSG2-2C	NAS	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO	\$0	Each	33%	\$0	Other	B
NSG2-2C-FD	NSG2-2C-FD	NAS	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO FLD	\$0	Each	33%	\$0	Other	B
NSG2-CS	NSG2-CS	NAS	NS-G2 CONTROL STATION	\$0	Each	33%	\$0	Other	B
NSG2-CS-FD	NSG2-CS-FD	NAS	NS-G2 CONTROL STATION (FIELD INSTALL)	\$0	Each	33%	\$0	Other	B
NSG2-VG2-UPG	NSG2-VG2-UPG	NAS	NSG2 TO VG2 CONVERSION	\$0	Each	33%	\$0	Other	B
NSG41-2-DC-AU	NSG41-2-DC-AU	NAS	NS40G DC 1-2 DM 4 IO UPG	\$0	Each	33%	\$0	Other	B
NSG41-2-DC-BU	NSG41-2-DC-BU	NAS	NS40G DC 1-2 DM 2/2 IO UPG	\$0	Each	33%	\$0	Other	B
NSG8-CSB	NSG8-CSB	NAS	NS-G8 CONTROL STATION FACTORY PRIMARY	\$0	Each	33%	\$0	Other	B
NSG8-CSB2	NSG8-CSB2	NAS	NS-G8 CONTROL STATION FACTORY 2ND	\$0	Each	33%	\$0	Other	B
NSG8-CSB2-U	NSG8-CSB2-U	NAS	NS-G8 CONTROL STATION UPGRADE	\$0	Each	33%	\$0	Other	B
NSG8-DM-8A	NSG8-DM-8A	NAS	NS-G8 A BLADE 8GB MEM 8 GBE 4 FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8A1	NSG8-DM-8A1	NAS	NS-G8 A1 BLADE 8GB MEM 16 GBE 4 FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8A1-U	NSG8-DM-8A1-U	NAS	NS-G8 A1 BLADE 8GB MEM 16 GBE 4 FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8A2	NSG8-DM-8A2	NAS	NS-G8 A2 BLD 8GB MEM 4 GBE ONE 10GBE OPT	\$0	Each	33%	\$0	Other	B
NSG8-DM-8A2-U	NSG8-DM-8A2-U	NAS	NS-G8 A2 8GB MEM 4 GBE ONE 10GBE OPT UG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8A-U	NSG8-DM-8A-U	NAS	NS-G8 A BLADE 8GB MEM 8 GBE 4 FC UPG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8B	NSG8-DM-8B	NAS	NS-G8 B BLADE 8GBMEM 4GBE CU 4GBE OP 4FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8B1	NSG8-DM-8B1	NAS	NSG8 B1 BLD 8GB MEM 8GBE CU 8 GBE OP 4FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8B1-U	NSG8-DM-8B1-U	NAS	NSG8 8GB MEM 8 GBE CU 8 GBE OP 4 FC UPG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8B-U	NSG8-DM-8B-U	NAS	G8 BLADE 8GBMEM 4 GBECU 4 GBEOP 4 FC UG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8C	NSG8-DM-8C	NAS	NS-G8 C BLADE 8GB MEM 2 10GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8C1	NSG8-DM-8C1	NAS	NS-G8 C1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8C1-U	NSG8-DM-8C1-U	NAS	NS-G8 C1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8C3	NSG8-DM-8C3	NAS	NSG8 8GBMEM 2 10GBEOP 4GBEUCU 4GBEOP 4FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8C3-U	NSG8-DM-8C3-U	NAS	NSG8 8GB 2 10GBEOP 4 GBECU 4 GBEOP 4FC U	\$0	Each	33%	\$0	Other	B
NSG8-DM-8C5	NSG8-DM-8C5	NAS	NSG8 8GBMEM 2 10GBEOP 8GBEUCU 4 FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8C5-U	NSG8-DM-8C5-U	NAS	NSG8 C5 8GB MEM 2 10GBE OP 8 GBE CU 4 FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8C-U	NSG8-DM-8C-U	NAS	NS-G8 C BLADE 8GB MEM 2 10GBE OP 4FC UG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8D	NSG8-DM-8D	NAS	NS-G8 D BLADE 8GB MEM 8 GBE 4 8GBFC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8D1	NSG8-DM-8D1	NAS	NS-G8 D1 BLADE 8GB MEM 16 GBE 4 8GBFC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8D1-U	NSG8-DM-8D1-U	NAS	NS-G8 D1 BLADE 8GB MEM 16GBE 4 8GBFC UG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8D-U	NSG8-DM-8D-U	NAS	NS-G8 D BLADE 8GB MEM 8 GBE 4 8GBFC UPG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8E	NSG8-DM-8E	NAS	NSG8 E 8GB MEM 4 GBE CU 4 GBE OP 4 8GBFC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8E1	NSG8-DM-8E1	NAS	NS-G8 8GB MEM 8GBE CU 8GBE OP 4 8GBFC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8E1-U	NSG8-DM-8E1-U	NAS	NSG8 8GB 8 GBECU 8 GBEOP 4 8GBFC UG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8E-U	NSG8-DM-8E-U	NAS	NSG8 8GB 4 GBECU 4 GBEOP 4 8GBFC UG	\$0	Each	33%	\$0	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
NSG8-DM-8F	NSG8-DM-8F	NAS	NS-G8 F BLADE 8GB MEM 2 10GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8F1	NSG8-DM-8F1	NAS	NS-G8 F1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8F1-U	NSG8-DM-8F1-U	NAS	NS-G8 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8F3	NSG8-DM-8F3	NAS	NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8F3-U	NSG8-DM-8F3-U	NAS	NSG8 F3 8GB 2 10GBEOP 4GBECU 4GBE OP 4F	\$0	Each	33%	\$0	Other	B
NSG8-DM-8F5	NSG8-DM-8F5	NAS	NS-G8 F5 8GBMEM 2 10GBE OP 8 GBECU 4FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-8F5-U	NSG8-DM-8F5-U	NAS	G8 BLADE 8GBMEM 2 10GBEOP 8 GBECU 4FC UG	\$0	Each	33%	\$0	Other	B
NSG8-DM-8F-U	NSG8-DM-8F-U	NAS	NS-G8 F BLADE 8GB MEM 2 10GBE OP 4 FC UG	\$0	Each	33%	\$0	Other	B
NSG8-DM-E0	NSG8-DM-E0	NAS	NS-G8 INITIAL ENCLOSURE ONE REQUIRED	\$0	Each	33%	\$0	Other	B
NSG8-DM-E1	NSG8-DM-E1	NAS	NS-G8 ENCLOSURE	\$0	Each	33%	\$0	Other	B
NSG8-DM-E1-U	NSG8-DM-E1-U	NAS	NS-G8 ENCLOSURE UPG	\$0	Each	33%	\$0	Other	B
NSG8-DM-F4	NSG8-DM-F4	NAS	NS-G8 BASE BLADE 8GB MEM 4 PORTS 4G FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-F4U	NSG8-DM-F4U	NAS	G8 BLADE 8GBMEM 4 4G FC UPG	\$0	Each	33%	\$0	Other	B
NSG8-DM-F8	NSG8-DM-F8	NAS	NS-G8 BASE BLADE 8GB MEM 4 PORTS 8G FC	\$0	Each	33%	\$0	Other	B
NSG8-DM-F8U	NSG8-DM-F8U	NAS	NSG8 BASE BLADE 8GB MEM 4 PORTS 8GFC UG	\$0	Each	33%	\$0	Other	B
NSG8-VG8-UPG	NSG8-VG8-UPG	NAS	NSG8 TO VG8 CONVERSION	\$0	Each	33%	\$0	Other	B
NS-M1GCU-A	NS-M1GCU-A	NAS	4 GBE CU PORTS FACTORY	\$0	Each	33%	\$0	Other	B
NS-M1GCUOP-A	NS-M1GCUOP-A	NAS	2 GBE CU PORTS AND 2 GBE OPT PORTS FACT	\$0	Each	33%	\$0	Other	B
NS-M1GCUOP-U	NS-M1GCUOP-U	NAS	2 GBE CU PORTS AND 2 GBE OPT PORTS UPG	\$0	Each	33%	\$0	Other	B
NS-M1GCU-U	NS-M1GCU-U	NAS	4 GBE CU PORTS UPG	\$0	Each	33%	\$0	Other	B
NS-M4GF-A	NS-M4GF-A	NAS	4 FC 4GB PORTS FACTORY	\$0	Each	33%	\$0	Other	B
NS-M4GF-U	NS-M4GF-U	NAS	4 FC 4GB PORTS UPG	\$0	Each	33%	\$0	Other	B
NS-M8GF3-A	NS-M8GF3-A	NAS	4 FC 8GB PORTS W 3 SFP FACTORY	\$0	Each	33%	\$0	Other	B
NS-M8GF3-U	NS-M8GF3-U	NAS	4 FC 8GB PORTS W 3 SFP UPG	\$0	Each	33%	\$0	Other	B
NS-M8GF-A	NS-M8GF-A	NAS	4FC 8GB PORTS FACTORY	\$0	Each	33%	\$0	Other	B
NS-M8GF-U	NS-M8GF-U	NAS	4FC 8GB PORTS UPG	\$0	Each	33%	\$0	Other	B
NS-MXG2O-A	NS-MXG2O-A	NAS	10GBE OPT DUAL PORT FACT	\$0	Each	33%	\$0	Other	B
NS-MXG2OPBA	NS-MXG2OPBA	NAS	VNX GTWY 2-PORT 10GBE OPT DM MODULE	\$0	Each	33%	\$0	Other	B
NS-MXG2OPBU	NS-MXG2OPBU	NAS	VNX GTWY 2-PORT 10GBE OPT DM MODULE-UPG	\$0	Each	33%	\$0	Other	B
NS-MXG2O-U	NS-MXG2O-U	NAS	10GBE OPT DUAL PORT UPG	\$0	Each	33%	\$0	Other	B
NS-MXG2TWBA	NS-MXG2TWBA	NAS	VNX GTWY 2-PORT 10GBE TWINAX DM MODULE	\$0	Each	33%	\$0	Other	B
NS-MXG2TWBU	NS-MXG2TWBU	NAS	VNX GTWY 2-PT 10GBE TWINAX DM MODULE-UPG	\$0	Each	33%	\$0	Other	B
NS-MXGO-A	NS-MXGO-A	NAS	10GBE OPT PORT FACTORY	\$0	Each	33%	\$0	Other	B
NS-MXGO-U	NS-MXGO-U	NAS	10GBE OPT PORT UPG	\$0	Each	33%	\$0	Other	B
NS-MXGTA	NS-MXGTA	NAS	VNX GTWY 2-PORT 10GBASE-T DM MODULE	\$0	Each	33%	\$0	Other	B
NS-MXGTU	NS-MXGTU	NAS	VNX GTWY 2-PORT 10GBASE-T DM MODULE-UPG	\$0	Each	33%	\$0	Other	B
NS-PXG2O2GC-U	NS-PXG2O2GC-U	NAS	CEL 2PORT 10GBE OPT 2PORT GBE CU UPG	\$0	Each	33%	\$0	Other	B
NS-SA05-020	NS-SA05-020	NAS	2TB 5400RPM SATA II DISK W/4GB FC	\$0	Each	33%	\$0	Other	B
NS-SA05-020HS	NS-SA05-020HS	NAS	2TB 5400RPM DISK W/4GB FC HOT SPARE	\$0	Each	33%	\$0	Other	B
NS-SA07-010	NS-SA07-010	NAS	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB -R	\$0	Each	33%	\$0	Other	B
NS-SA07-010HS	NS-SA07-010HS	NAS	1000GB 7.2K 512BPS SATA 3GB 32MB -R HS	\$0	Each	33%	\$0	Other	B
NS-SA07-010TU	NS-SA07-010TU	NAS	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0	Each	33%	\$0	Other	B
NS-SA07-010U	NS-SA07-010U	NAS	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0	Each	33%	\$0	Other	B
NS-SA07-020	NS-SA07-020	NAS	2TB 7200RPM SATA II DISK W/4GB FC	\$0	Each	33%	\$0	Other	B
NS-SA07-020HS	NS-SA07-020HS	NAS	2TB 7200RPM DISK W/4GB FC HOT SPARE	\$0	Each	33%	\$0	Other	B
NS-SA07-020TU	NS-SA07-020TU	NAS	2000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0	Each	33%	\$0	Other	B
NS-SA07-020U	NS-SA07-020U	NAS	2TB 7200RPM SATAII DISK W/4GB FC UPGRADE	\$0	Each	33%	\$0	Other	B
NS-SA07-030	NS-SA07-030	NAS	3TB 7200 RPM 4GB FC DISK DRIVE	\$3,800	Each	33%	\$2,546	Other	B
NS-SA07-030HS	NS-SA07-030HS	NAS	3TB 7200 RPM 4GB FC HOT SPARE DISK DRIVE	\$3,800	Each	33%	\$2,546	Other	B
NS-SA07-030TU	NS-SA07-030TU	NAS	3000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0	Each	33%	\$0	Other	B
NS-SA07-030U	NS-SA07-030U	NAS	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$0	Each	33%	\$0	Other	B
NS-SA07-500	NS-SA07-500	NAS	500GB SATA II DISK FOR 4G DAE	\$1,530	Each	33%	\$1,025	Other	B
NS-SA07-500HS	NS-SA07-500HS	NAS	500GB SATA FOR 4G DAE HS	\$1,530	Each	33%	\$1,025	Other	B
NS-SA07-500U	NS-SA07-500U	NAS	500GB SATA UPG FOR 4G DAE	\$2,065	Each	33%	\$1,384	Other	B
NS-SA07-750	NS-SA07-750	NAS	750GB 7200RPM SATA II 512BPS NSTAR	\$1,895	Each	33%	\$1,270	Other	B
NS-SA07-750U	NS-SA07-750U	NAS	750GB 7200RPM SATA II 512BPS NSTAR UPG	\$2,558	Each	33%	\$1,714	Other	B
NW200F14610FD	NW200F14610FD	NAS	NETW CX200 NORACK 10 146G	\$31,000	Each	33%	\$20,770	Other	B
NW200F7305FD	NW200F7305FD	NAS	NETW CX200 NORACK 5 73G	\$20,460	Each	33%	\$13,708	Other	B
NW200F7310FD	NW200F7310FD	NAS	NETW CX200 NORACK 10 73G	\$26,820	Each	33%	\$17,969	Other	B
NW-2G10-146	NW-2G10-146	NAS	146GB 10K 520BPS 2GB 12V	\$1,540	Each	33%	\$1,032	Other	B
NW-2G10-146-U	NW-2G10-146-U	NAS	146GB 10K 520BPS 2GB UPGD	\$2,090	Each	33%	\$1,394	Other	B
NW-2G10-300	NW-2G10-300	NAS	300GB FIBRE DRIVE	\$2,700	Each	33%	\$1,809	Other	B
NW-2G10-300-U	NW-2G10-300-U	NAS	300 GB F0BRE DRIVE UPG	\$3,645	Each	33%	\$2,442	Other	B
NW-2G10-73	NW-2G10-73	NAS	73GB 10K 520BPS 2GB 12V	\$870	Each	33%	\$583	Other	B
NW-2G10-73-U	NW-2G10-73-U	NAS	73GB 10K 520BPS 2GB 12V U	\$1,175	Each	33%	\$787	Other	B
NW-2G15-36	NW-2G15-36	NAS	36GB 15K 520BPS 2GB 12V	\$710	Each	33%	\$476	Other	B
NW-2G15-36-U	NW-2G15-36-U	NAS	36GB 15K 520BPS 2GB 12V U	\$960	Each	33%	\$643	Other	B
NW-2G15-73	NW-2G15-73	NAS	NETWIN 15K 73G FIBR DRIVE	\$1,500	Each	33%	\$1,005	Other	B
NW-2G15-73U	NW-2G15-73U	NAS	NETWIN 15K 73GB FBRDR UPG	\$2,025	Each	33%	\$1,357	Other	B
NW-2GDAE-FD	NW-2GDAE-FD	NAS	DAE NO RACK FOR NETWIN	\$6,200	Each	33%	\$4,154	Other	B
NW30014610FD	NW30014610FD	NAS	NW CX300 W 10 146GB DRIVE	\$29,500	Each	33%	\$19,765	Other	B
NW30073-10FD	NW30073-10FD	NAS	NW CX300 BUNDL 10 73G FLD	\$23,600	Each	33%	\$15,812	Other	B
NW-AT05-250	NW-AT05-250	NAS	NETWIN ATA 250GB DRIVE	\$1,160	Each	33%	\$777	Other	B
NW-AT05-250U	NW-AT05-250U	NAS	NETWIN 250GB ATA DR UPGD	\$1,510	Each	33%	\$1,012	Other	B
NW-AT05-320	NW-AT05-320	NAS	NETWIN ATA 320GB DRIVE	\$1,030	Each	33%	\$690	Other	B
NW-AT05-320U	NW-AT05-320U	NAS	NETWIN 320GB 5400 ATA DR	\$1,390	Each	33%	\$931	Other	B
NW-AT07-250	NW-AT07-250	NAS	NETWIN 250GB ATA DR 7200	\$1,030	Each	33%	\$690	Other	B



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down		
NW-AT07-250U	NW-AT07-250U	NAS	NETWIN 250GB ATA DR 7200	\$1,390	Each	33%	\$931	Other	B	
NW-CX200-FD	NW-CX200-FD	NAS	CX200 DPE NO RACK	\$15,500	Each	33%	\$10,385	Other	B	
NW-CX300-FD	NW-CX300-FD	NAS	NETWIN CX300 FIELD INSTAL	\$14,450	Each	33%	\$9,682	Other	B	
NW-CX500-FD	NW-CX500-FD	NAS	NETWIN CX500 FIELD INSTAL	\$38,000	Each	33%	\$25,460	Other	B	
RAIN-SMT	RAIN-SMT	NAS	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1	Each	33%	\$1	Other	B	
RAIN-SMT-CL	RAIN-SMT-CL	NAS	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1	Each	33%	\$1	Other	B	
VG2-DM	VG2-DM	NAS	VG2 GATEWAY SINGLE DATA MOVER	\$0	Each	33%	\$0	Other	B	
VG2-DME0	VG2-DME0	NAS	VG2 GATEWAY ENCLOSURE WITH 1 DATA MOVER	\$0	Each	33%	\$0	Other	B	
VG2-DM-U	VG2-DM-U	NAS	VG2 GATEWAY SINGLE DATA MOVER ADD-ON	\$13,000	Each	33%	\$8,710	Other	B	
VG8-DM	VG8-DM	NAS	VG8 GATEWAY SINGLE DATA MOVER	\$0	Each	33%	\$0	Other	B	
VG8-DME0	VG8-DME0	NAS	VG8 G-WAY DM ENCLOSURE WITH 2 DATAMOVERS	\$0	Each	33%	\$0	Other	B	
VG8-DMEX	VG8-DMEX	NAS	VG8 GATEWAY EMPTY DATA MOVER ENCLOSURE	\$0	Each	33%	\$0	Other	B	
VG8-DMEX-U	VG8-DMEX-U	NAS	VG8 G-WAY EMPTY DATAMOVER ENCLOSURE U/G	\$45,500	Each	33%	\$30,485	Other	B	
VG8-DM-U	VG8-DM-U	NAS	VG8 GATEWAY SINGLE DATA MOVER ADD-ON	\$71,500	Each	33%	\$47,905	Other	B	
V-NS4014615K	V-NS4014615K	NAS	VAULTPACK NS40 146GB15K 4GB DRIVES QTY 5	\$0	Each	33%	\$0	Other	B	
V-NS4014615KN	V-NS4014615KN	NAS	VAULT NS40 146GB 15K 4GB NEBS DRIVES QT	\$6,665	Each	33%	\$4,466	Other	B	
V-NS4030010K	V-NS4030010K	NAS	Vault Pack NS40 300GB10K 4Gb Qty 5	\$0	Each	33%	\$0	Other	B	
V-NS4030010KN	V-NS4030010KN	NAS	VAULT NS40 300GB 10K 2GB NEBS DRIVES QT	\$0	Each	33%	\$0	Other	B	
V-NS4030015KN	V-NS4030015KN	NAS	VAULT NS40 300GB 15K 4GB NEBS DRIVES QT	\$0	Each	33%	\$0	Other	B	
V-NS4040010KN	V-NS4040010KN	NAS	VAULT NS40 400GB 10K 4GB NEBS DRIVES QT	\$9,240	Each	33%	\$6,191	Other	B	
V-NS4-14615K	V-NS4-14615K	NAS	CX4 VAULT 146GB 15K 4GB DRIVES	\$0	Each	33%	\$0	Other	B	
V-NS4-1K72K	V-NS4-1K72K	NAS	VAULT CX4 SERIES 1TB 7200 DRIVES QTY 5	\$0	Each	33%	\$0	Other	B	
V-NS4-2K72K	V-NS4-2K72K	NAS	VAULT CX4 SERIES 2TB 7200 DRIVES QTY 5	\$0	Each	33%	\$0	Other	B	
V-NS4-30010K	V-NS4-30010K	NAS	VAULT WITH 300GB 10K 4GB FC DRIVES QTY	\$0	Each	33%	\$0	Other	B	
V-NS4-30015K	V-NS4-30015K	NAS	CX4 VAULT 300GB 15K 4GB DRIVES	\$0	Each	33%	\$0	Other	B	
V-NS4-30015KN	V-NS4-30015KN	NAS	VAULT PACK NS SERIES 300GB 15K NEBS DRVS	\$8,400	Each	33%	\$5,628	Other	B	
V-NS4-40010K	V-NS4-40010K	NAS	CX4 VAULT 400GB 10K 4GB DRIVES	\$9,240	Each	33%	\$6,191	Other	B	
V-NS4-45010K	V-NS4-45010K	NAS	VAULT WITH 450GB 10K 4GB FC DRIVES QTY	\$0	Each	33%	\$0	Other	B	
V-NS4-45015K	V-NS4-45015K	NAS	CX4 VAULT 450GB 15K 4GB DRIVES	\$0	Each	33%	\$0	Other	B	
V-NS4-60010K	V-NS4-60010K	NAS	VAULT WITH 600GB 10K 4GB FC DRIVES QTY	\$0	Each	33%	\$0	Other	B	
V-NS4-60015K	V-NS4-60015K	NAS	VAULT PACK 600GB 15K 4GB FC DRIVES 5PACK	\$0	Each	33%	\$0	Other	B	
V-NS8014610KN	V-NS8014610KN	NAS	VAULT PACK NS80 146GB 10K 2GB NEBS DRIVE	\$0	Each	33%	\$0	Other	B	
V-NS8014615K	V-NS8014615K	NAS	VAULT PACK NS80 146GB 15K 4GB DRIVES QTY	\$0	Each	33%	\$0	Other	B	
V-NS8014615KN	V-NS8014615KN	NAS	VAULT PACK NS80 146GB 15K 4GB NEBS DRIVE	\$6,665	Each	33%	\$4,466	Other	B	
V-NS8030010KN	V-NS8030010KN	NAS	VAULT PACK NS80 300GB 10K 2GB NEBS DRIVE	\$0	Each	33%	\$0	Other	B	
V-NS8030015K	V-NS8030015K	NAS	VAULT PACK NS80 300GB 15K 4GB DRIVES QTY	\$0	Each	33%	\$0	Other	B	
V-NS8030015KN	V-NS8030015KN	NAS	VAULT PACK NS80 300GB 15K 4GB NEBS DRIVE	\$0	Each	33%	\$0	Other	B	
V-NS8045015K	V-NS8045015K	NAS	VAULT PACK NS80 450GB 15K 4GB DRIVES QTY	\$0	Each	33%	\$0	Other	B	
13687 210-ASTZ	13687 210-ASTZ	Storage Mid Range	PowerStore 1000T BASE ENC. FLD INST	\$23,729	Each	33%	\$15,898	Other	B	
13687 210-ASUB	13687 210-ASUB	Storage Mid Range	PowerStore 1000X BASE ENC. OVN VMW FLD	\$23,729	Each	33%	\$15,898	Other	B	
13687 210-ASUC	13687 210-ASUC	Storage Mid Range	PowerStore 1000X BASE ENC. VMW FLD INST	\$23,729	Each	33%	\$15,898	Other	B	
13687 210-ASUD	13687 210-ASUD	Storage Mid Range	PowerStore 1000T BASE ENC. RACKED	\$23,729	Each	33%	\$15,898	Other	B	
13687 210-ASUE	13687 210-ASUE	Storage Mid Range	PowerStore 1000X BASE ENC. OVN VMW RACKD	\$23,729	Each	33%	\$15,898	Other	B	
13687 210-ASUF	13687 210-ASUF	Storage Mid Range	PowerStore 1000X BASE ENC. FLD RACKED	\$23,729	Each	33%	\$15,898	Other	B	
13687 210-ATZB	13687 210-ATZB	Storage Mid Range	PowerStore 1000T BASE ENC. FLD INST TLA	\$10,644	Each	33%	\$7,132	Other	B	
13687 210-ATZD	13687 210-ATZD	Storage Mid Range	PowerStore 1000T BASE ENC. RACKED TLA	\$10,644	Each	33%	\$7,132	Other	B	
13687 210-AUGT	13687 210-AUGT	Storage Mid Range	PowerStore 1000X BASE ENC. VMW RACKED TLA	\$10,644	Each	33%	\$7,132	Other	B	
13687 210-AUGU	13687 210-AUGU	Storage Mid Range	PowerStore 1000X BASE ENC. OVN VMW FLD TLA	\$10,644	Each	33%	\$7,132	Other	B	
13687 210-AUGX	13687 210-AUGX	Storage Mid Range	PowerStore 1000X BASE ENC. VMW FLD INST TLA	\$10,644	Each	33%	\$7,132	Other	B	
13687 210-AUGY	13687 210-AUGY	Storage Mid Range	PowerStore 1000X BASE ENC. OVN VMW RACKD TLA	\$10,644	Each	33%	\$7,132	Other	B	
13687 332-1286	13687 332-1286	Storage Mid Range	US Order	\$0	Each	33%	\$0	Other	B	
13687 343-BBMR	13687 343-BBMR	Storage Mid Range	BASE UNIT CONFIG KIT	\$0	Each	33%	\$0	Other	B	
13687 370-AEZP	13687 370-AEZP	Storage Mid Range	384GB Appliance DIMM 192GB Per Node	\$13,656	Each	33%	\$9,150	Other	B	
13687 379-BDPD	13687 379-BDPD	Storage Mid Range	ISG Product (info)	\$0	Each	33%	\$0	Other	B	
13687 379-BDPE	13687 379-BDPE	Storage Mid Range	Rack and Stack Product (info)	\$0	Each	33%	\$0	Other	B	
13687 379-BDUU	13687 379-BDUU	Storage Mid Range	TLA HW Only Order	\$0	Each	33%	\$0	Other	B	
13687 379-BEIJ	13687 379-BEIJ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIK	13687 379-BEIK	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIL	13687 379-BEIL	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIM	13687 379-BEIM	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIN	13687 379-BEIN	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIO	13687 379-BEIO	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIP	13687 379-BEIP	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIQ	13687 379-BEIQ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIR	13687 379-BEIR	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIS	13687 379-BEIS	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIT	13687 379-BEIT	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIU	13687 379-BEIU	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIV	13687 379-BEIV	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEIW	13687 379-BEIW	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13687 379-BEJD	13687 379-BEJD	Storage Mid Range	Anytime Upgrade Select Redemption Scale-Out Order	\$0	Each	33%	\$0	Other	B	
13687 389-DRZZ	13687 389-DRZZ	Storage Mid Range	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	33%	\$0	Other	B	
13687 400-BGGI	13687 400-BGGI	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB	\$7,702	Each	33%	\$5,160	Other	B	
13687 400-BGGK	13687 400-BGGK	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB	\$52,966	Each	33%	\$35,487	Other	B	
13687 400-BGGM	13687 400-BGGM	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB	\$13,750	Each	33%	\$9,213	Other	B	
13687 400-BGGO	13687 400-BGGO	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB	\$7,331	Each	33%	\$4,912	Other	B	
13687 400-BGGP	13687 400-BGGP	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB	\$25,505	Each	33%	\$17,088	Other	B	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13687 400-BGGR	13687 400-BGGR	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB	\$14,661	Each	33%		\$9,823	Other	B	
13687 400-BHCV	13687 400-BHCV	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB TLA	\$4,707	Each	33%		\$3,154	Other	B	
13687 400-BHCW	13687 400-BHCW	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB TLA	\$32,368	Each	33%		\$21,686	Other	B	
13687 400-BHCX	13687 400-BHCX	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB TLA	\$8,403	Each	33%		\$5,630	Other	B	
13687 400-BHCY	13687 400-BHCY	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB TLA	\$6,807	Each	33%		\$4,561	Other	B	
13687 400-BHCZ	13687 400-BHCZ	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB TLA	\$15,586	Each	33%		\$10,443	Other	B	
13687 400-BHDB	13687 400-BHDB	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB TLA	\$13,614	Each	33%		\$9,121	Other	B	
13687 406-BBON	13687 406-BBON	Storage Mid Range	10GBASE-T 4 PORT CARD PAIR	\$3,240	Each	33%		\$2,171	Other	B	
13687 406-BBOO	13687 406-BBOO	Storage Mid Range	25GBE OPTICAL 4 PORT CARD PAIR	\$2,286	Each	33%		\$1,532	Other	B	
13687 406-BBOJ	13687 406-BBOJ	Storage Mid Range	10GBE OPTICAL 4 PORT CARD PAIR	\$2,259	Each	33%		\$1,694	Other	B	
13687 407-BCGB	13687 407-BCGB	Storage Mid Range	25GBE OPTICAL SFP PAIR	\$2,286	Each	33%		\$1,532	Other	B	
13687 407-BCGC	13687 407-BCGC	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR	\$2,926	Each	33%		\$1,960	Other	B	
13687 407-BCGD	13687 407-BCGD	Storage Mid Range	1GB RJ45 COPPER SFP PAIR	\$249	Each	33%		\$167	Other	B	
13687 407-BCGE	13687 407-BCGE	Storage Mid Range	16G FC MULTIMODE OPTICAL SFP PAIR	\$604	Each	33%		\$405	Other	B	
13687 407-BCGF	13687 407-BCGF	Storage Mid Range	10GBE OPTICAL SFP PAIR	\$412	Each	33%		\$276	Other	B	
13687 450-AIOH	13687 450-AIOH	Storage Mid Range	C19 PWRCORD PAIR NEMA5-15 125V 10A 2Metr	\$0	Each	33%		\$0	Other	B	
13687 450-AIOM	13687 450-AIOM	Storage Mid Range	Dual 1800W (200-240V) Power Supply, includes C13/C14 Power Cords	\$2,104	Each	33%		\$1,410	Other	B	
13687 450-AION	13687 450-AION	Storage Mid Range	Dual 2100W (200-240V) Power Supply, includes C19/C20 Power Cords	\$2,573	Each	33%		\$1,724	Other	B	
13687 450-AIOO	13687 450-AIOO	Storage Mid Range	Dual 2100W (100-120V) PSU, includes C19/C20 PWR Cords, Requires Customer	\$2,573	Each	33%		\$1,724	Other	B	
13687 470-ADTM	13687 470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2	\$2,278	Each	33%		\$1,526	Other	B	
13687 470-ADTN	13687 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%		\$4,629	Other	B	
13687 470-ADTO	13687 470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2	\$321	Each	33%		\$215	Other	B	
13687 470-ADTP	13687 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%		\$817	Other	B	
13687 470-ADTQ	13687 470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	33%		\$118	Other	B	
13687 470-ADTR	13687 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%		\$269	Other	B	
13687 470-ADTS	13687 470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2	\$69	Each	33%		\$46	Other	B	
13687 470-ADTT	13687 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%		\$129	Other	B	
13687 470-ADTU	13687 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%		\$110	Other	B	
13687 470-ADTV	13687 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%		\$498	Other	B	
13687 470-ADTW	13687 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%		\$151	Other	B	
13687 470-ADTX	13687 470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2	\$467	Each	33%		\$313	Other	B	
13687 470-ADTY	13687 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%		\$326	Other	B	
13687 470-ADTZ	13687 470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2	\$280	Each	33%		\$188	Other	B	
13687 470-ADUB	13687 470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	Each	33%		\$143	Other	B	
13687 470-ADUC	13687 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%		\$101	Other	B	
13687 470-ADUD	13687 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%		\$247	Other	B	
13687 470-ADUE	13687 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,482	Each	33%		\$1,663	Other	B	
13687 470-ADUF	13687 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%		\$302	Other	B	
13687 470-ADUG	13687 470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2	\$110	Each	33%		\$74	Other	B	
13687 470-ADUH	13687 470-ADUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	Each	33%		\$137	Other	B	
13687 470-ADUI	13687 470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%		\$127	Other	B	
13687 470-ADUJ	13687 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%		\$547	Other	B	
13687 470-ADUK	13687 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%		\$2,691	Other	B	
13687 470-ADUL	13687 470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$561	Each	33%		\$381	Other	B	
13687 470-ADUM	13687 470-ADUM	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	Each	33%		\$73	Other	B	
13687 470-ADUN	13687 470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%		\$103	Other	B	
13687 470-ADUO	13687 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%		\$584	Other	B	
13687 470-ADUP	13687 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%		\$500	Other	B	
13687 470-ADUQ	13687 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%		\$784	Other	B	
13687 470-AEIK	13687 470-AEIK	Storage Mid Range	2M 4x25G SFP28 to 100G QSFP28	\$1,158	Each	33%		\$776	Other	B	
13687 470-AEIL	13687 470-AEIL	Storage Mid Range	3M 4x25G SFP28 to 100G QSFP28	\$1,900	Each	33%		\$1,273	Other	B	
13687 528-BTZK	13687 528-BTZK	Storage Mid Range	PowerStore Base SW	\$0	Each	33%		\$0	Other	B	
13687 565-BBJN	13687 565-BBJN	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR	\$3,240	Each	33%		\$2,171	Other	B	
13687 565-BBJO	13687 565-BBJO	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR	\$2,529	Each	33%		\$1,694	Other	B	
13687 565-BBJP	13687 565-BBJP	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR	\$4,186	Each	33%		\$2,805	Other	B	
13687 565-BBJQ	13687 565-BBJQ	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR	\$8,872	Each	33%		\$5,944	Other	B	
13687 565-BBJR	13687 565-BBJR	Storage Mid Range	25GBE TWINAX 4 PORT IO MODULE PAIR	\$2,286	Each	33%		\$1,532	Other	B	
13687 565-BBJS	13687 565-BBJS	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR	\$8,372	Each	33%		\$5,609	Other	B	
13687 634-BUHF	13687 634-BUHF	Storage Mid Range	vSphere 6 Enterprise Plus	\$20,762	Each	33%		\$13,911	Other	B	
13687 634-BUOF	13687 634-BUOF	Storage Mid Range	vSphere 6 Enterprise Maint 1YR	\$0	Each	33%		\$0	Other	B	
13687 634-BUOG	13687 634-BUOG	Storage Mid Range	vSphere 6 Enterprise Maint 2YR	\$0	Each	33%		\$0	Other	B	
13687 634-BUQH	13687 634-BUQH	Storage Mid Range	vSphere 6 Enterprise Maint 3YR	\$0	Each	33%		\$0	Other	B	
13687 634-BUQJ	13687 634-BUQJ	Storage Mid Range	vSphere 6 Enterprise Maint 4YR	\$0	Each	33%		\$0	Other	B	
13687 634-BUQK	13687 634-BUQK	Storage Mid Range	vSphere 6 Enterprise Maint 5YR	\$0	Each	33%		\$0	Other	B	
13687 800-BBQV	13687 800-BBQV	Storage Mid Range	Thank you for buying Dell EMC	\$0	Each	33%		\$0	Other	B	
13687 815-1693	13687 815-1693	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	33%		\$3,818	Other	B	
13687 815-1694	13687 815-1694	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	33%		\$3,148	Other	B	
13687 815-1695	13687 815-1695	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	33%		\$5,091	Other	B	
13687 815-1696	13687 815-1696	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	33%		\$4,086	Other	B	
13687 821-4508	13687 821-4508	Storage Mid Range	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	33%		\$1,934	Other	B	
13687 821-4509	13687 821-4509	Storage Mid Range	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	33%		\$1,934	Other	B	
13687 827-4145	13687 827-4145	Storage Mid Range	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	33%		\$55,368	Other	B	
13687 827-4151	13687 827-4151	Storage Mid Range	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	33%		\$42,713	Other	B	
13687 839-7075	13687 839-7075	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration OnDemand 17hrs	\$3,300	Each	33%		\$2,211	Other	B	
13687 839-7076	13687 839-7076	Storage Mid Range	Edu Serv-Dell Tech PowerStore Installation and Maintenance OnDemand Expire 1YR	\$1,600	Each	33%		\$1,072	Other	B	
13687 839-7077	13687 839-7077	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Onsite 5Day	\$45,000	Each	33%		\$30,150	Other	B	
13687 839-7078	13687 839-7078	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Classroom and	\$5,500	Each	33%		\$3,685	Other	B	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K (Column L)Column K use drop-down	
13687 839-7100	13687 839-7100	Storage Mid Range	Edu Serv-Dell Tech Midrange Storage Concepts Features and Design OnDemand	\$2,000	Each	33%	\$1,340	Other	B
13687 843-6812	13687 843-6812	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
13687 843-6813	13687 843-6813	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$17,570	Each	33%	\$11,772	Other	B
13687 843-6814	13687 843-6814	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$11,245	Each	33%	\$7,534	Other	B
13687 843-6815	13687 843-6815	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
13687 900-9997	13687 900-9997	Storage Mid Range	On-Site Installation Declined	\$0	Each	33%	\$0	Other	B
13686 210-ASUG	13686 210-ASUG	Storage Mid Range	25 DRIVE SAS EXP ENCLOSURE FLD INST	\$13,592	Each	33%	\$9,107	Other	B
13686 210-ASUH	13686 210-ASUH	Storage Mid Range	2U 25x2.5 12G EXP ENCLOSURE UPG	\$13,592	Each	33%	\$9,107	Other	B
13686 210-ASUI	13686 210-ASUI	Storage Mid Range	25 DRIVE SAS EXP ENCLOSURE RACKED	\$13,592	Each	33%	\$9,107	Other	B
13686 332-1286	13686 332-1286	Storage Mid Range	US Order	\$0	Each	33%	\$0	Other	B
13686 379-BDPP	13686 379-BDPP	Storage Mid Range	ISG Product (info)	\$0	Each	33%	\$0	Other	B
13686 379-BDPE	13686 379-BDPE	Storage Mid Range	Rack and Stack Product (info)	\$0	Each	33%	\$0	Other	B
13686 379-BDUU	13686 379-BDUU	Storage Mid Range	TLA HW Only Order	\$0	Each	33%	\$0	Other	B
13686 379-BDUV	13686 379-BDUV	Storage Mid Range	Upgrade Order	\$0	Each	33%	\$0	Other	B
13686 389-DRZZ	13686 389-DRZZ	Storage Mid Range	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	33%	\$0	Other	B
13686 400-BGGJ	13686 400-BGGJ	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 1.92TB	\$7,702	Each	33%	\$5,160	Other	B
13686 400-BGGN	13686 400-BGGN	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 3.84TB	\$13,750	Each	33%	\$9,213	Other	B
13686 400-BGGQ	13686 400-BGGQ	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 7.68TB	\$25,505	Each	33%	\$17,088	Other	B
13686 400-BGJC	13686 400-BGJC	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 1.92TB UG	\$9,242	Each	33%	\$6,192	Other	B
13686 400-BGJK	13686 400-BGJK	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 3.84TB UG	\$16,501	Each	33%	\$11,055	Other	B
13686 400-BGJQ	13686 400-BGJQ	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 7.68TB UG	\$30,605	Each	33%	\$20,506	Other	B
13686 400-BHFT	13686 400-BHFT	Storage Mid Range	T1 25X2.5 12G SAS SED SSD 7.68TB UG TLA	\$20,686	Each	33%	\$13,860	Other	B
13686 400-BHFW	13686 400-BHFW	Storage Mid Range	T1 25X2.5 12G SAS SED SSD 3.84TB TLA	\$8,403	Each	33%	\$5,630	Other	B
13686 400-BHGE	13686 400-BHGE	Storage Mid Range	T1 25X2.5 12G SAS SED SSD 1.92TB UG TLA	\$6,247	Each	33%	\$4,186	Other	B
13686 400-BHGI	13686 400-BHGI	Storage Mid Range	T1 25X2.5 12G SAS SED SSD 7.68TB TLA	\$15,586	Each	33%	\$10,443	Other	B
13686 400-BH GK	13686 400-BH GK	Storage Mid Range	T1 25X2.5 12G SAS SED SSD 3.84TB UG TLA	\$11,154	Each	33%	\$7,473	Other	B
13686 400-BHGN	13686 400-BHGN	Storage Mid Range	T1 25X2.5 12G SAS SED SSD 1.92TB TLA	\$4,707	Each	33%	\$3,154	Other	B
13686 450-AIOG	13686 450-AIOG	Storage Mid Range	C13 PWR/CORD PAIR NEMA5-15 125V 10A 2METR	\$0	Each	33%	\$0	Other	B
13686 470-ADTN	13686 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B
13686 470-ADTP	13686 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B
13686 470-ADTV	13686 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B
13686 470-ADTW	13686 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B
13686 470-ADUD	13686 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B
13686 470-ADUE	13686 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,482	Each	33%	\$1,663	Other	B
13686 470-ADUJ	13686 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
13686 470-ADUK	13686 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
13686 470-ADUO	13686 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
13686 470-ADUP	13686 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
13686 470-ADUQ	13686 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
13686 800-BBQV	13686 800-BBQV	Storage Mid Range	Thank you for buying Dell EMC	\$0	Each	33%	\$0	Other	B
13686 815-1693	13686 815-1693	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	33%	\$3,818	Other	B
13686 815-1694	13686 815-1694	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	33%	\$3,148	Other	B
13686 815-1695	13686 815-1695	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	33%	\$5,091	Other	B
13686 815-1696	13686 815-1696	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	33%	\$4,080	Other	B
13686 821-4508	13686 821-4508	Storage Mid Range	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	33%	\$1,934	Other	B
13686 821-4509	13686 821-4509	Storage Mid Range	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	33%	\$1,934	Other	B
13686 843-6812	13686 843-6812	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
13686 843-6813	13686 843-6813	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$17,570	Each	33%	\$11,772	Other	B
13686 843-6814	13686 843-6814	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$11,245	Each	33%	\$7,534	Other	B
13686 843-6815	13686 843-6815	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
13686 900-9997	13686 900-9997	Storage Mid Range	On-Site Installation Declined	\$0	Each	33%	\$0	Other	B
13674 210-ASUW	13674 210-ASUW	Storage Mid Range	PowerStore 3000T BASE ENC. FLD INST	\$53,673	Each	33%	\$35,961	Other	B
13674 210-ASUX	13674 210-ASUX	Storage Mid Range	PowerStore 3000X BASE ENC. OWN VMW FLD	\$53,673	Each	33%	\$35,961	Other	B
13674 210-ASUY	13674 210-ASUY	Storage Mid Range	PowerStore 3000X BASE ENC. VMW FLD INST	\$53,673	Each	33%	\$35,961	Other	B
13674 210-ASUZ	13674 210-ASUZ	Storage Mid Range	PowerStore 3000T BASE ENC. RACKED	\$53,673	Each	33%	\$35,961	Other	B
13674 210-ASVB	13674 210-ASVB	Storage Mid Range	PowerStore 3000X BASE ENC. OWN VMW RACKD	\$53,673	Each	33%	\$35,961	Other	B
13674 210-ASVC	13674 210-ASVC	Storage Mid Range	PowerStore 3000X BASE ENC. VMW RACKED	\$53,673	Each	33%	\$35,961	Other	B
13674 210-ATXW	13674 210-ATXW	Storage Mid Range	PowerStore 3000T BASE ENC. FLD INST TLA	\$25,908	Each	33%	\$17,358	Other	B
13674 210-ATXX	13674 210-ATXX	Storage Mid Range	PowerStore 3000T BASE ENC. RACKED TLA	\$25,908	Each	33%	\$17,358	Other	B
13674 210-AUFR	13674 210-AUFR	Storage Mid Range	PowerStore 3000X BASE ENC. OWN VMW RACKD TLA	\$25,908	Each	33%	\$17,358	Other	B
13674 210-AUFS	13674 210-AUFS	Storage Mid Range	PowerStore 3000X BASE ENC. VMW RACKED TLA	\$25,908	Each	33%	\$17,358	Other	B
13674 210-AUFT	13674 210-AUFT	Storage Mid Range	PowerStore 3000X BASE ENC. OWN VMW FLD TLA	\$25,908	Each	33%	\$17,358	Other	B
13674 210-AUFU	13674 210-AUFU	Storage Mid Range	PowerStore 3000X BASE ENC. VMW FLD INST TLA	\$25,908	Each	33%	\$17,358	Other	B
13674 332-1286	13674 332-1286	Storage Mid Range	US Order	\$0	Each	33%	\$0	Other	B
13674 343-BBMR	13674 343-BBMR	Storage Mid Range	BASE UNIT CONFIG KIT	\$0	Each	33%	\$0	Other	B
13674 370-AEZO	13674 370-AEZO	Storage Mid Range	768GB Appliance DIMM 384GB Per Node	\$25,656	Each	33%	\$17,190	Other	B
13674 379-BDPP	13674 379-BDPP	Storage Mid Range	ISG Product (info)	\$0	Each	33%	\$0	Other	B
13674 379-BDPE	13674 379-BDPE	Storage Mid Range	Rack and Stack Product (info)	\$0	Each	33%	\$0	Other	B
13674 379-BDUU	13674 379-BDUU	Storage Mid Range	TLA HW Only Order	\$0	Each	33%	\$0	Other	B
13674 379-BEIJ	13674 379-BEIJ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674 379-BEIK	13674 379-BEIK	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674 379-BEIL	13674 379-BEIL	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674 379-BEIM	13674 379-BEIM	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674 379-BEIN	13674 379-BEIN	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674 379-BEIO	13674 379-BEIO	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674 379-BEIP	13674 379-BEIP	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674 379-BEIQ	13674 379-BEIQ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13674_379-BEIR	13674_379-BEIR	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674_379-BEIS	13674_379-BEIS	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674_379-BEIT	13674_379-BEIT	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674_379-BEIU	13674_379-BEIU	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674_379-BEIV	13674_379-BEIV	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674_379-BEIW	13674_379-BEIW	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13674_379-BEJD	13674_379-BEJD	Storage Mid Range	Anytime Upgrade Select Redemption Scale-Out Order	\$0	Each	33%	\$0	Other	B
13674_389-DRZZ	13674_389-DRZZ	Storage Mid Range	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	33%	\$0	Other	B
13674_400-BGGI	13674_400-BGGI	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB	\$7,702	Each	33%	\$5,160	Other	B
13674_400-BGGK	13674_400-BGGK	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB	\$52,966	Each	33%	\$35,487	Other	B
13674_400-BGGM	13674_400-BGGM	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB	\$13,750	Each	33%	\$9,213	Other	B
13674_400-BGGO	13674_400-BGGO	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB	\$7,331	Each	33%	\$4,912	Other	B
13674_400-BGGP	13674_400-BGGP	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB	\$25,505	Each	33%	\$17,088	Other	B
13674_400-BGGR	13674_400-BGGR	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB	\$14,661	Each	33%	\$9,823	Other	B
13674_400-BHCV	13674_400-BHCV	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB TLA	\$4,707	Each	33%	\$3,154	Other	B
13674_400-BHCW	13674_400-BHCW	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB TLA	\$32,368	Each	33%	\$21,686	Other	B
13674_400-BHCX	13674_400-BHCX	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB TLA	\$8,403	Each	33%	\$5,630	Other	B
13674_400-BHCY	13674_400-BHCY	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB TLA	\$6,807	Each	33%	\$4,561	Other	B
13674_400-BHCZ	13674_400-BHCZ	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB TLA	\$15,586	Each	33%	\$10,443	Other	B
13674_400-BHDB	13674_400-BHDB	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB TLA	\$13,614	Each	33%	\$9,121	Other	B
13674_406-BBON	13674_406-BBON	Storage Mid Range	10GBASE-T 4 PORT CARD PAIR	\$3,240	Each	33%	\$2,171	Other	B
13674_406-BBOO	13674_406-BBOO	Storage Mid Range	25GBE OPTICAL 4 PORT CARD PAIR	\$2,286	Each	33%	\$1,532	Other	B
13674_406-BBOI	13674_406-BBOI	Storage Mid Range	10GBE OPTICAL 4 PORT CARD PAIR	\$2,529	Each	33%	\$1,694	Other	B
13674_407-BCBG	13674_407-BCBG	Storage Mid Range	25GBE OPTICAL SFP PAIR	\$2,286	Each	33%	\$1,532	Other	B
13674_407-BCGC	13674_407-BCGC	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR	\$2,926	Each	33%	\$1,960	Other	B
13674_407-BCGD	13674_407-BCGD	Storage Mid Range	1GBT RJ45 COPPER SFP PAIR	\$249	Each	33%	\$167	Other	B
13674_407-BCOE	13674_407-BCOE	Storage Mid Range	10G FC MULTIMODE OPTICAL SFP PAIR	\$604	Each	33%	\$405	Other	B
13674_407-BCOF	13674_407-BCOF	Storage Mid Range	10GBE OPTICAL SFP PAIR	\$412	Each	33%	\$276	Other	B
13674_450-AIOH	13674_450-AIOH	Storage Mid Range	C19 PWRCORD PAIR NEMA5-15 125V 10A 2Metr	\$0	Each	33%	\$0	Other	B
13674_450-AIOM	13674_450-AIOM	Storage Mid Range	Dual 1800W (200-240V) Power Supply, includes C13/C14 Power Cords	\$2,104	Each	33%	\$1,410	Other	B
13674_450-AION	13674_450-AION	Storage Mid Range	Dual 2100W (200-240V) Power Supply, includes C19/C20 Power Cords	\$2,573	Each	33%	\$1,724	Other	B
13674_450-AIOO	13674_450-AIOO	Storage Mid Range	Dual 2100W (100-120V) PSU, includes C19/C20 PWR Cords, Requires Customer	\$2,573	Each	33%	\$1,724	Other	B
13674_470-ADTM	13674_470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2	\$2,278	Each	33%	\$1,526	Other	B
13674_470-ADTN	13674_470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B
13674_470-ADTO	13674_470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2	\$321	Each	33%	\$215	Other	B
13674_470-ADTP	13674_470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B
13674_470-ADTQ	13674_470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	33%	\$118	Other	B
13674_470-ADTR	13674_470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B
13674_470-ADTS	13674_470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2	\$69	Each	33%	\$46	Other	B
13674_470-ADTT	13674_470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%	\$129	Other	B
13674_470-ADTU	13674_470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B
13674_470-ADTV	13674_470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B
13674_470-ADTW	13674_470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B
13674_470-ADTX	13674_470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2	\$467	Each	33%	\$313	Other	B
13674_470-ADTY	13674_470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%	\$326	Other	B
13674_470-ADTZ	13674_470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2	\$280	Each	33%	\$188	Other	B
13674_470-ADUB	13674_470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	Each	33%	\$143	Other	B
13674_470-ADUC	13674_470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%	\$101	Other	B
13674_470-ADUD	13674_470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B
13674_470-ADUE	13674_470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,482	Each	33%	\$1,663	Other	B
13674_470-ADUF	13674_470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%	\$302	Other	B
13674_470-ADUG	13674_470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2	\$110	Each	33%	\$74	Other	B
13674_470-ADUH	13674_470-ADUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	Each	33%	\$137	Other	B
13674_470-ADUI	13674_470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%	\$127	Other	B
13674_470-ADUJ	13674_470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
13674_470-ADUK	13674_470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
13674_470-ADUL	13674_470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$581	Each	33%	\$389	Other	B
13674_470-ADUM	13674_470-ADUM	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	Each	33%	\$73	Other	B
13674_470-ADUN	13674_470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%	\$103	Other	B
13674_470-ADUO	13674_470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
13674_470-ADUP	13674_470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
13674_470-ADUQ	13674_470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
13674_470-AEIK	13674_470-AEIK	Storage Mid Range	2M 4x25G SFP28 to 100G QSFP28	\$1,158	Each	33%	\$776	Other	B
13674_470-AEIL	13674_470-AEIL	Storage Mid Range	3M 4x25G SFP28 to 100G QSFP28	\$1,900	Each	33%	\$1,273	Other	B
13674_528-BTZK	13674_528-BTZK	Storage Mid Range	PowerStore Base SW	\$0	Each	33%	\$0	Other	B
13674_565-BBJN	13674_565-BBJN	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR	\$3,240	Each	33%	\$2,171	Other	B
13674_565-BBJO	13674_565-BBJO	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR	\$2,529	Each	33%	\$1,694	Other	B
13674_565-BBJP	13674_565-BBJP	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR	\$4,186	Each	33%	\$2,805	Other	B
13674_565-BBJQ	13674_565-BBJQ	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR	\$8,872	Each	33%	\$5,944	Other	B
13674_565-BBJR	13674_565-BBJR	Storage Mid Range	25GBE TWINAX 4 PORT IO MODULE PAIR	\$2,286	Each	33%	\$1,532	Other	B
13674_565-BBJS	13674_565-BBJS	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR	\$8,372	Each	33%	\$5,609	Other	B
13674_634-BUHF	13674_634-BUHF	Storage Mid Range	vSphere 6 Enterprise Plus	\$20,762	Each	33%	\$13,911	Other	B
13674_634-BUQG	13674_634-BUQG	Storage Mid Range	vSphere 6 Enterprise Maint 1YR	\$0	Each	33%	\$0	Other	B
13674_634-BUQG	13674_634-BUQG	Storage Mid Range	vSphere 6 Enterprise Maint 2YR	\$0	Each	33%	\$0	Other	B
13674_634-BUQH	13674_634-BUQH	Storage Mid Range	vSphere 6 Enterprise Maint 3YR	\$0	Each	33%	\$0	Other	B
13674_634-BUQI	13674_634-BUQI	Storage Mid Range	vSphere 6 Enterprise Maint 4YR	\$0	Each	33%	\$0	Other	B
13674_634-BUQJ	13674_634-BUQJ	Storage Mid Range	vSphere 6 Enterprise Maint 5YR	\$0	Each	33%	\$0	Other	B



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13674 800-BBQV	13674 800-BBQV	Storage Mid Range	Thank you for buying Dell EMC	\$0	Each	33%	\$0	Other	B
13674 815-1693	13674 815-1693	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	33%	\$3,818	Other	B
13674 815-1694	13674 815-1694	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	33%	\$3,148	Other	B
13674 815-1695	13674 815-1695	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	33%	\$5,091	Other	B
13674 815-1696	13674 815-1696	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	33%	\$4,086	Other	B
13674 821-4508	13674 821-4508	Storage Mid Range	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	33%	\$1,934	Other	B
13674 821-4509	13674 821-4509	Storage Mid Range	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	33%	\$1,934	Other	B
13674 827-4145	13674 827-4145	Storage Mid Range	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	33%	\$55,368	Other	B
13674 827-4151	13674 827-4151	Storage Mid Range	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	33%	\$42,713	Other	B
13674 839-7075	13674 839-7075	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration OnDemand 17hrs	\$3,300	Each	33%	\$2,211	Other	B
13674 839-7076	13674 839-7076	Storage Mid Range	Edu Serv-Dell Tech PowerStore Installation and Maintenance OnDemand Expire 1YR	\$1,600	Each	33%	\$1,072	Other	B
13674 839-7077	13674 839-7077	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Onsite 5day	\$45,000	Each	33%	\$30,150	Other	B
13674 839-7078	13674 839-7078	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Classroom and	\$5,500	Each	33%	\$3,685	Other	B
13674 839-7100	13674 839-7100	Storage Mid Range	Edu Serv-Dell Tech Midrange Storage Concepts Features and Design OnDemand	\$2,000	Each	33%	\$1,340	Other	B
13674 843-6812	13674 843-6812	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
13674 843-6813	13674 843-6813	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$17,570	Each	33%	\$11,772	Other	B
13674 843-6814	13674 843-6814	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$11,245	Each	33%	\$7,534	Other	B
13674 843-6815	13674 843-6815	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
13674 900-9997	13674 900-9997	Storage Mid Range	On-Site Installation Declined	\$0	Each	33%	\$0	Other	B
14777 332-1286	14777 332-1286	Storage Mid Range	US Order	\$0	Each	33%	\$0	Other	B
14777 343-BBMR	14777 343-BBMR	Storage Mid Range	BASE UNIT CONFIG KIT	\$0	Each	33%	\$0	Other	B
14777 379-BDPE	14777 379-BDPE	Storage Mid Range	ISG Product (info)	\$0	Each	33%	\$0	Other	B
14777 379-BDPE	14777 379-BDPE	Storage Mid Range	Rack and Stack Product (info)	\$0	Each	33%	\$0	Other	B
14777 379-BDUU	14777 379-BDUU	Storage Mid Range	TLA HW Only Order	\$0	Each	33%	\$0	Other	B
14777 379-BEIJ	14777 379-BEIJ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIK	14777 379-BEIK	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIL	14777 379-BEIL	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIM	14777 379-BEIM	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIN	14777 379-BEIN	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIO	14777 379-BEIO	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIP	14777 379-BEIP	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIQ	14777 379-BEIQ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIR	14777 379-BEIR	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIS	14777 379-BEIS	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIT	14777 379-BEIT	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIU	14777 379-BEIU	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIV	14777 379-BEIV	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 379-BEIW	14777 379-BEIW	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
14777 389-DRZZ	14777 389-DRZZ	Storage Mid Range	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	33%	\$0	Other	B
14777 400-BGGI	14777 400-BGGI	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB	\$7,702	Each	33%	\$5,160	Other	B
14777 400-BGGK	14777 400-BGGK	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB	\$52,966	Each	33%	\$35,487	Other	B
14777 400-BGGM	14777 400-BGGM	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB	\$13,750	Each	33%	\$9,213	Other	B
14777 400-BGGO	14777 400-BGGO	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB	\$7,931	Each	33%	\$5,286	Other	B
14777 400-BGGP	14777 400-BGGP	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB	\$26,506	Each	33%	\$17,688	Other	B
14777 400-BGGR	14777 400-BGGR	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB	\$14,661	Each	33%	\$9,823	Other	B
14777 400-BHCV	14777 400-BHCV	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB TLA	\$4,707	Each	33%	\$3,154	Other	B
14777 400-BHCW	14777 400-BHCW	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB TLA	\$32,368	Each	33%	\$21,686	Other	B
14777 400-BHCX	14777 400-BHCX	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB TLA	\$8,403	Each	33%	\$5,630	Other	B
14777 400-BHCV	14777 400-BHCV	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB TLA	\$6,807	Each	33%	\$4,561	Other	B
14777 400-BHCZ	14777 400-BHCZ	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB TLA	\$15,586	Each	33%	\$10,443	Other	B
14777 400-BHDB	14777 400-BHDB	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB TLA	\$13,614	Each	33%	\$9,121	Other	B
14777 406-BBOO	14777 406-BBOO	Storage Mid Range	25GBE OPTICAL 4 PORT CARD PAIR	\$2,286	Each	33%	\$1,532	Other	B
14777 407-BCGB	14777 407-BCGB	Storage Mid Range	25GBE OPTICAL SFP PAIR	\$2,286	Each	33%	\$1,532	Other	B
14777 407-BCGC	14777 407-BCGC	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR	\$2,926	Each	33%	\$1,960	Other	B
14777 407-BCGD	14777 407-BCGD	Storage Mid Range	1GBT RJ45 COPPER SFP PAIR	\$249	Each	33%	\$167	Other	B
14777 407-BCGE	14777 407-BCGE	Storage Mid Range	16G FC MULTIMODE OPTICAL SFP PAIR	\$604	Each	33%	\$405	Other	B
14777 407-BCGF	14777 407-BCGF	Storage Mid Range	10GBE OPTICAL SFP PAIR	\$412	Each	33%	\$276	Other	B
14777 407-BCGG	14777 407-BCGG	Storage Mid Range	100GBE OPTICAL SWITCH QSFP QTY 1	\$4,572	Each	33%	\$3,063	Other	B
14777 450-AIOG	14777 450-AIOG	Storage Mid Range	C13 PWRCOORD PAIR NEMAS-15 125V 10A 2METR	\$0	Each	33%	\$0	Other	B
14777 450-AIOH	14777 450-AIOH	Storage Mid Range	C19 PWRCOORD PAIR NEMAS-15 125V 10A 2Metr	\$0	Each	33%	\$0	Other	B
14777 470-ADTM	14777 470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2	\$2,278	Each	33%	\$1,626	Other	B
14777 470-ADTN	14777 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY 2	\$6,909	Each	33%	\$4,629	Other	B
14777 470-ADTO	14777 470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2	\$321	Each	33%	\$215	Other	B
14777 470-ADTP	14777 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY 2	\$1,220	Each	33%	\$817	Other	B
14777 470-ADTQ	14777 470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	33%	\$118	Other	B
14777 470-ADTR	14777 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B
14777 470-ADTS	14777 470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2	\$69	Each	33%	\$46	Other	B
14777 470-ADTT	14777 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%	\$129	Other	B
14777 470-ADTU	14777 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B
14777 470-ADTV	14777 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY 2	\$743	Each	33%	\$498	Other	B
14777 470-ADTW	14777 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B
14777 470-ADTX	14777 470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2	\$467	Each	33%	\$313	Other	B
14777 470-ADTY	14777 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%	\$326	Other	B
14777 470-ADTZ	14777 470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2	\$280	Each	33%	\$188	Other	B
14777 470-ADUB	14777 470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	Each	33%	\$143	Other	B
14777 470-ADUC	14777 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%	\$101	Other	B
14777 470-ADUD	14777 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)	
				Base Price from Base Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14777 470-ADUE	14777 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,482	Each	33%	\$1,663	Other	B
14777 470-ADUF	14777 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%	\$302	Other	B
14777 470-ADUG	14777 470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2	\$110	Each	33%	\$74	Other	B
14777 470-ADUH	14777 470-ADUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	Each	33%	\$137	Other	B
14777 470-ADUI	14777 470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%	\$127	Other	B
14777 470-ADUJ	14777 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
14777 470-ADUK	14777 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
14777 470-ADUL	14777 470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$581	Each	33%	\$389	Other	B
14777 470-ADUM	14777 470-ADUM	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	Each	33%	\$73	Other	B
14777 470-ADUN	14777 470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%	\$103	Other	B
14777 470-ADUO	14777 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
14777 470-ADUP	14777 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
14777 470-ADUQ	14777 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
14777 470-AEIK	14777 470-AEIK	Storage Mid Range	2M 4x25G SFP28 to 100G QSFP28	\$1,158	Each	33%	\$776	Other	B
14777 470-AEIL	14777 470-AEIL	Storage Mid Range	3M 4x25G SFP28 to 100G QSFP28	\$1,900	Each	33%	\$1,273	Other	B
14777 528-BTZK	14777 528-BTZK	Storage Mid Range	PowerStore Base SW	\$0	Each	33%	\$0	Other	B
14777 565-BBJN	14777 565-BBJN	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR	\$3,240	Each	33%	\$2,171	Other	B
14777 565-BBJO	14777 565-BBJO	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR	\$2,529	Each	33%	\$1,694	Other	B
14777 565-BBJP	14777 565-BBJP	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR	\$4,186	Each	33%	\$2,805	Other	B
14777 565-BBJQ	14777 565-BBJQ	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR	\$8,872	Each	33%	\$5,944	Other	B
14777 565-BBJR	14777 565-BBJR	Storage Mid Range	25GBE TWINAX 4 PORT IO MODULE PAIR	\$2,286	Each	33%	\$1,532	Other	B
14777 565-BBJS	14777 565-BBJS	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR	\$8,372	Each	33%	\$5,609	Other	B
14777 800-BBQV	14777 800-BBQV	Storage Mid Range	Thank you for buying Dell EMC	\$0	Each	33%	\$0	Other	B
14777 815-1693	14777 815-1693	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	33%	\$3,818	Other	B
14777 815-1694	14777 815-1694	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	33%	\$3,148	Other	B
14777 815-1695	14777 815-1695	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	33%	\$5,091	Other	B
14777 815-1696	14777 815-1696	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	33%	\$4,086	Other	B
14777 821-4508	14777 821-4508	Storage Mid Range	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	33%	\$1,934	Other	B
14777 821-4509	14777 821-4509	Storage Mid Range	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	33%	\$1,934	Other	B
14777 827-4145	14777 827-4145	Storage Mid Range	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	33%	\$55,368	Other	B
14777 827-4151	14777 827-4151	Storage Mid Range	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	33%	\$42,713	Other	B
14777 839-7075	14777 839-7075	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration OnDemand 17hrs	\$3,300	Each	33%	\$2,211	Other	B
14777 839-7076	14777 839-7076	Storage Mid Range	Edu Serv-Dell Tech PowerStore Installation and Maintenance OnDemand Expire 1YR	\$1,600	Each	33%	\$1,072	Other	B
14777 839-7077	14777 839-7077	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration OnSite 5Day	\$45,000	Each	33%	\$30,150	Other	B
14777 839-7078	14777 839-7078	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Classroom and	\$5,500	Each	33%	\$3,685	Other	B
14777 839-7100	14777 839-7100	Storage Mid Range	Edu Serv-Dell Tech Midrange Storage Concepts Features and Design OnDemand	\$2,000	Each	33%	\$1,340	Other	B
14777 843-6812	14777 843-6812	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
14777 843-6813	14777 843-6813	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$17,570	Each	33%	\$11,772	Other	B
14777 843-6814	14777 843-6814	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$11,245	Each	33%	\$7,534	Other	B
14777 843-6815	14777 843-6815	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
14777 900-9997	14777 900-9997	Storage Mid Range	On-Site Installation Declined	\$0	Each	33%	\$0	Other	B
13683 210-ASTS	13683 210-ASTS	Storage Mid Range	PowerStore 5000T BASE ENC. FLD INST	\$127,994	Each	33%	\$85,756	Other	B
13683 210-ASTT	13683 210-ASTT	Storage Mid Range	PowerStore 5000X BASE ENC. OVN VMW FLD	\$127,994	Each	33%	\$85,756	Other	B
13683 210-ASTU	13683 210-ASTU	Storage Mid Range	PowerStore 5000X BASE ENC. VMW FLD INST	\$127,994	Each	33%	\$85,756	Other	B
13683 210-ASTV	13683 210-ASTV	Storage Mid Range	PowerStore 5000T BASE ENC. RACKED	\$127,994	Each	33%	\$85,756	Other	B
13683 210-ASTW	13683 210-ASTW	Storage Mid Range	PowerStore 5000X BASE ENC. OVN VMW RACKD	\$127,994	Each	33%	\$85,756	Other	B
13683 210-ASTX	13683 210-ASTX	Storage Mid Range	PowerStore 5000X BASE ENC. VMW RACKED	\$127,994	Each	33%	\$85,756	Other	B
13683 210-ATXY	13683 210-ATXY	Storage Mid Range	PowerStore 5000T BASE ENC. FLD INST TLA	\$69,437	Each	33%	\$46,523	Other	B
13683 210-ATXZ	13683 210-ATXZ	Storage Mid Range	PowerStore 5000T BASE ENC. RACKED TLA	\$69,437	Each	33%	\$46,523	Other	B
13683 210-AUFV	13683 210-AUFV	Storage Mid Range	PowerStore 5000X BASE ENC. OVN VMW FLD TLA	\$69,437	Each	33%	\$46,523	Other	B
13683 210-AUFW	13683 210-AUFW	Storage Mid Range	PowerStore 5000X BASE ENC. VMW FLD INST TLA	\$69,437	Each	33%	\$46,523	Other	B
13683 210-AUFX	13683 210-AUFX	Storage Mid Range	PowerStore 5000X BASE ENC. OVN VMW RACKD TLA	\$69,437	Each	33%	\$46,523	Other	B
13683 210-AUFY	13683 210-AUFY	Storage Mid Range	PowerStore 5000X BASE ENC. VMW RACKED TLA	\$69,437	Each	33%	\$46,523	Other	B
13683 332-1286	13683 332-1286	Storage Mid Range	US Order	\$0	Each	33%	\$0	Other	B
13683 343-BBMR	13683 343-BBMR	Storage Mid Range	BASE UNIT CONFIG KIT	\$0	Each	33%	\$0	Other	B
13683 370-AEZR	13683 370-AEZR	Storage Mid Range	1152GB Appliance DIMM 576GB Per Node	\$39,312	Each	33%	\$26,339	Other	B
13683 379-BDPD	13683 379-BDPD	Storage Mid Range	ISG Product (info)	\$0	Each	33%	\$0	Other	B
13683 379-BDPE	13683 379-BDPE	Storage Mid Range	Rack and Stack Product (info)	\$0	Each	33%	\$0	Other	B
13683 379-BDUU	13683 379-BDUU	Storage Mid Range	TLA HW Only Order	\$0	Each	33%	\$0	Other	B
13683 379-BEIJ	13683 379-BEIJ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIK	13683 379-BEIK	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIL	13683 379-BEIL	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIM	13683 379-BEIM	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIN	13683 379-BEIN	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIO	13683 379-BEIO	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIP	13683 379-BEIP	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIQ	13683 379-BEIQ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIR	13683 379-BEIR	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIS	13683 379-BEIS	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIT	13683 379-BEIT	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIU	13683 379-BEIU	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIV	13683 379-BEIV	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEIW	13683 379-BEIW	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13683 379-BEJD	13683 379-BEJD	Storage Mid Range	Anytime Upgrade Select Redemption Scale-Out Order	\$0	Each	33%	\$0	Other	B
13683 389-DRZZ	13683 389-DRZZ	Storage Mid Range	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	33%	\$0	Other	B
13683 400-BGGI	13683 400-BGGI	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB	\$7,702	Each	33%	\$5,160	Other	B
13683 400-BGGK	13683 400-BGGK	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB	\$52,966	Each	33%	\$35,487	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column 1) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13683 400-BGGM	13683 400-BGGM	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB		\$13,750	Each	33%	\$9,213	Other	B
13683 400-BGGO	13683 400-BGGO	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB		\$7,331	Each	33%	\$4,912	Other	B
13683 400-BGGP	13683 400-BGGP	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB		\$25,505	Each	33%	\$17,088	Other	B
13683 400-BGGR	13683 400-BGGR	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB		\$14,661	Each	33%	\$9,823	Other	B
13683 400-BHCV	13683 400-BHCV	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB TLA		\$4,707	Each	33%	\$3,154	Other	B
13683 400-BHCW	13683 400-BHCW	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB TLA		\$32,368	Each	33%	\$21,686	Other	B
13683 400-BHXC	13683 400-BHXC	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB TLA		\$8,403	Each	33%	\$5,630	Other	B
13683 400-BHCY	13683 400-BHCY	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB TLA		\$6,807	Each	33%	\$4,561	Other	B
13683 400-BHCZ	13683 400-BHCZ	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB TLA		\$15,586	Each	33%	\$10,443	Other	B
13683 400-BHOB	13683 400-BHOB	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB TLA		\$13,614	Each	33%	\$9,121	Other	B
13683 406-BBON	13683 406-BBON	Storage Mid Range	10GBASE-T 4 PORT CARD PAIR		\$3,240	Each	33%	\$2,171	Other	B
13683 406-BBOO	13683 406-BBOO	Storage Mid Range	25GBE OPTICAL 4 PORT CARD PAIR		\$2,286	Each	33%	\$1,532	Other	B
13683 406-BBOI	13683 406-BBOI	Storage Mid Range	10GBE OPTICAL 4 PORT CARD PAIR		\$2,529	Each	33%	\$1,694	Other	B
13683 407-BCGB	13683 407-BCGB	Storage Mid Range	25GBE OPTICAL SFP PAIR		\$2,286	Each	33%	\$1,532	Other	B
13683 407-BCGC	13683 407-BCGC	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR		\$2,926	Each	33%	\$1,960	Other	B
13683 407-BCGD	13683 407-BCGD	Storage Mid Range	1GBT RJ45 COPPER SFP PAIR		\$249	Each	33%	\$167	Other	B
13683 407-BCGE	13683 407-BCGE	Storage Mid Range	16G FC MULTIMODE OPTICAL SFP PAIR		\$604	Each	33%	\$405	Other	B
13683 407-BCGF	13683 407-BCGF	Storage Mid Range	10GBE OPTICAL SFP PAIR		\$412	Each	33%	\$276	Other	B
13683 450-AIOH	13683 450-AIOH	Storage Mid Range	C19 PWRCORD PAIR NEMA5-15 125V 10A 2Metr		\$0	Each	33%	\$0	Other	B
13683 450-AIOM	13683 450-AIOM	Storage Mid Range	Dual 1800W (200-240V) Power Supply, includes C13/C14 Power Cords		\$2,104	Each	33%	\$1,410	Other	B
13683 450-AION	13683 450-AION	Storage Mid Range	Dual 2100W (200-240V) Power Supply, includes C19/C20 Power Cords		\$2,573	Each	33%	\$1,724	Other	B
13683 450-AIOO	13683 450-AIOO	Storage Mid Range	Dual 2100W (100-120V) PSU, includes C19/C20 PWR Cords, Requires Customer		\$2,573	Each	33%	\$1,724	Other	B
13683 470-ADTM	13683 470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2		\$2,278	Each	33%	\$1,526	Other	B
13683 470-ADTN	13683 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2		\$6,909	Each	33%	\$4,629	Other	B
13683 470-ADTO	13683 470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2		\$321	Each	33%	\$215	Other	B
13683 470-ADTP	13683 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY 2		\$1,220	Each	33%	\$817	Other	B
13683 470-ADTQ	13683 470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2		\$176	Each	33%	\$118	Other	B
13683 470-ADTR	13683 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2		\$401	Each	33%	\$269	Other	B
13683 470-ADTS	13683 470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2		\$69	Each	33%	\$46	Other	B
13683 470-ADTT	13683 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2		\$193	Each	33%	\$129	Other	B
13683 470-ADTU	13683 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2		\$164	Each	33%	\$110	Other	B
13683 470-ADTV	13683 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2		\$743	Each	33%	\$498	Other	B
13683 470-ADTW	13683 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2		\$225	Each	33%	\$151	Other	B
13683 470-ADTX	13683 470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2		\$467	Each	33%	\$313	Other	B
13683 470-ADTY	13683 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2		\$486	Each	33%	\$326	Other	B
13683 470-ADTZ	13683 470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2		\$280	Each	33%	\$188	Other	B
13683 470-ADUB	13683 470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2		\$214	Each	33%	\$143	Other	B
13683 470-ADUC	13683 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2		\$150	Each	33%	\$101	Other	B
13683 470-ADUD	13683 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2		\$369	Each	33%	\$247	Other	B
13683 470-ADUE	13683 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2		\$2,482	Each	33%	\$1,663	Other	B
13683 470-ADUF	13683 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2		\$450	Each	33%	\$302	Other	B
13683 470-ADUG	13683 470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2		\$110	Each	33%	\$74	Other	B
13683 470-ADUH	13683 470-ADUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2		\$204	Each	33%	\$137	Other	B
13683 470-ADUI	13683 470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2		\$190	Each	33%	\$127	Other	B
13683 470-ADUJ	13683 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2		\$816	Each	33%	\$547	Other	B
13683 470-ADUK	13683 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2		\$4,017	Each	33%	\$2,691	Other	B
13683 470-ADUL	13683 470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2		\$581	Each	33%	\$389	Other	B
13683 470-ADUM	13683 470-ADUM	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2		\$109	Each	33%	\$73	Other	B
13683 470-ADUN	13683 470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2		\$154	Each	33%	\$103	Other	B
13683 470-ADUO	13683 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2		\$872	Each	33%	\$584	Other	B
13683 470-ADUP	13683 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2		\$746	Each	33%	\$500	Other	B
13683 470-ADUQ	13683 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2		\$1,170	Each	33%	\$784	Other	B
13683 470-AEIK	13683 470-AEIK	Storage Mid Range	2M 4x25G SFP28 to 100G QSFP28		\$1,158	Each	33%	\$776	Other	B
13683 470-AEIL	13683 470-AEIL	Storage Mid Range	3M 4x25G SFP28 to 100G QSFP28		\$1,900	Each	33%	\$1,273	Other	B
13683 528-BTZK	13683 528-BTZK	Storage Mid Range	PowerStore Base SW		\$0	Each	33%	\$0	Other	B
13683 565-BBJN	13683 565-BBJN	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR		\$3,240	Each	33%	\$2,171	Other	B
13683 565-BBJO	13683 565-BBJO	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR		\$2,529	Each	33%	\$1,694	Other	B
13683 565-BBJP	13683 565-BBJP	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR		\$4,186	Each	33%	\$2,805	Other	B
13683 565-BBQ	13683 565-BBQ	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR		\$8,872	Each	33%	\$5,944	Other	B
13683 565-BBJR	13683 565-BBJR	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR		\$2,286	Each	33%	\$1,532	Other	B
13683 565-BBJS	13683 565-BBJS	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR		\$8,372	Each	33%	\$5,609	Other	B
13683 634-BUHF	13683 634-BUHF	Storage Mid Range	vSphere 6 Enterprise Plus		\$20,782	Each	33%	\$13,911	Other	B
13683 634-BUOF	13683 634-BUOF	Storage Mid Range	vSphere 6 Enterprise Maint 1YR		\$0	Each	33%	\$0	Other	B
13683 634-BUOG	13683 634-BUOG	Storage Mid Range	vSphere 6 Enterprise Maint 2YR		\$0	Each	33%	\$0	Other	B
13683 634-BUOH	13683 634-BUOH	Storage Mid Range	vSphere 6 Enterprise Maint 3YR		\$0	Each	33%	\$0	Other	B
13683 634-BUOI	13683 634-BUOI	Storage Mid Range	vSphere 6 Enterprise Maint 4YR		\$0	Each	33%	\$0	Other	B
13683 634-BUOJ	13683 634-BUOJ	Storage Mid Range	vSphere 6 Enterprise Maint 5YR		\$0	Each	33%	\$0	Other	B
13683 800-BBQV	13683 800-BBQV	Storage Mid Range	Thank you for buying Dell EMC		\$0	Each	33%	\$0	Other	B
13683 815-1693	13683 815-1693	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base		\$5,699	Each	33%	\$3,818	Other	B
13683 815-1694	13683 815-1694	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On		\$4,699	Each	33%	\$3,148	Other	B
13683 815-1695	13683 815-1695	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base		\$7,599	Each	33%	\$5,091	Other	B
13683 815-1696	13683 815-1696	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On		\$6,099	Each	33%	\$4,086	Other	B
13683 821-4508	13683 821-4508	Storage Mid Range	IDM Data Migration Virtual to Virtual Base		\$2,886	Each	33%	\$1,934	Other	B
13683 821-4509	13683 821-4509	Storage Mid Range	IDM Data Migration Virtual to Virtual Add On		\$2,886	Each	33%	\$1,934	Other	B
13683 827-4145	13683 827-4145	Storage Mid Range	Residency for Mid Range Storage, Transitional, 1 Month		\$82,639	Each	33%	\$55,368	Other	B
13683 827-4151	13683 827-4151	Storage Mid Range	Residency for Mid Range Storage, Operational, 1 Month		\$63,750	Each	33%	\$42,713	Other	B
13683 839-7075	13683 839-7075	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration OnDemand 17hrs		\$3,300	Each	33%	\$2,211	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13683 839-7076	13683 839-7076	Storage Mid Range	Edu Serv-Dell Tech PowerStore Installation and Maintenance OnDemand Expire 1YR	\$1,600	Each	33%	\$1,072	Other	B	
13683 839-7077	13683 839-7077	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Onsite 5Day	\$45,000	Each	33%	\$30,150	Other	B	
13683 839-7078	13683 839-7078	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Classroom and	\$5,500	Each	33%	\$3,685	Other	B	
13683 839-7100	13683 839-7100	Storage Mid Range	Edu Serv-Dell Tech Midrange Storage Concepts Features and Design OnDemand	\$2,000	Each	33%	\$1,340	Other	B	
13683 843-6812	13683 843-6812	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B	
13683 843-6813	13683 843-6813	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$17,570	Each	33%	\$11,772	Other	B	
13683 843-6814	13683 843-6814	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$11,245	Each	33%	\$7,534	Other	B	
13683 843-6815	13683 843-6815	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B	
13683 900-9997	13683 900-9997	Storage Mid Range	On-Site Installation Declined	\$0	Each	33%	\$0	Other	B	
13684 210-ASVD	13684 210-ASVD	Storage Mid Range	PowerStore 7000X BASE ENC. VMM RACKED	\$194,520	Each	33%	\$130,328	Other	B	
13684 210-ASVE	13684 210-ASVE	Storage Mid Range	PowerStore 7000X BASE ENC. OWM VMM RACKD	\$194,520	Each	33%	\$130,328	Other	B	
13684 210-ASVF	13684 210-ASVF	Storage Mid Range	PowerStore 7000T BASE ENC. RACKED	\$194,520	Each	33%	\$130,328	Other	B	
13684 210-ASVG	13684 210-ASVG	Storage Mid Range	PowerStore 7000X BASE ENC. VMM FLD INST	\$194,520	Each	33%	\$130,328	Other	B	
13684 210-ASVH	13684 210-ASVH	Storage Mid Range	PowerStore 7000X BASE ENC. OWM VMM FLD	\$194,520	Each	33%	\$130,328	Other	B	
13684 210-ASVI	13684 210-ASVI	Storage Mid Range	PowerStore 7000T BASE ENC. FLD INST	\$194,520	Each	33%	\$130,328	Other	B	
13684 210-ATYB	13684 210-ATYB	Storage Mid Range	PowerStore 7000T BASE ENC. FLD INST TLA	\$108,479	Each	33%	\$72,681	Other	B	
13684 210-ATYC	13684 210-ATYC	Storage Mid Range	PowerStore 7000T BASE ENC. RACKED TLA	\$108,479	Each	33%	\$72,681	Other	B	
13684 210-AUFZ	13684 210-AUFZ	Storage Mid Range	PowerStore 7000X BASE ENC. OWM VMM FLD TLA	\$108,479	Each	33%	\$72,681	Other	B	
13684 210-AUGB	13684 210-AUGB	Storage Mid Range	PowerStore 7000X BASE ENC. VMM FLD INST TLA	\$108,479	Each	33%	\$72,681	Other	B	
13684 210-AUGC	13684 210-AUGC	Storage Mid Range	PowerStore 7000X BASE ENC. OWM VMM RACKD TLA	\$108,479	Each	33%	\$72,681	Other	B	
13684 210-AUGD	13684 210-AUGD	Storage Mid Range	PowerStore 7000X BASE ENC. VMM RACKED TLA	\$108,479	Each	33%	\$72,681	Other	B	
13684 332-1286	13684 332-1286	Storage Mid Range	US Order	\$0	Each	33%	\$0	Other	B	
13684 343-BBMR	13684 343-BBMR	Storage Mid Range	BASE UNIT CONFIG KIT	\$0	Each	33%	\$0	Other	B	
13684 370-AEZS	13684 370-AEZS	Storage Mid Range	1536GB Appliance DIMM 768GB Per Node	\$51,312	Each	33%	\$34,379	Other	B	
13684 379-BDPE	13684 379-BDPE	Storage Mid Range	ISG Product (info)	\$0	Each	33%	\$0	Other	B	
13684 379-BDPE	13684 379-BDPE	Storage Mid Range	Rack and Stack Product (info)	\$0	Each	33%	\$0	Other	B	
13684 379-BDUJ	13684 379-BDUJ	Storage Mid Range	TLA HW Only Order	\$0	Each	33%	\$0	Other	B	
13684 379-BEIJ	13684 379-BEIJ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIK	13684 379-BEIK	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIL	13684 379-BEIL	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIM	13684 379-BEIM	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIN	13684 379-BEIN	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIO	13684 379-BEIO	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIP	13684 379-BEIP	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIQ	13684 379-BEIQ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIR	13684 379-BEIR	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIS	13684 379-BEIS	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIT	13684 379-BEIT	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIU	13684 379-BEIU	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIV	13684 379-BEIV	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEIW	13684 379-BEIW	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B	
13684 379-BEJD	13684 379-BEJD	Storage Mid Range	Anytime Upgrade Select Redemption Scale-Out Order	\$0	Each	33%	\$0	Other	B	
13684 389-DRZZ	13684 389-DRZZ	Storage Mid Range	DOD Glose Poly UID Label 2 X 0.50	\$0	Each	33%	\$0	Other	B	
13684 400-BGGL	13684 400-BGGL	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB	\$7,702	Each	33%	\$5,160	Other	B	
13684 400-BGCK	13684 400-BGCK	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB	\$52,966	Each	33%	\$35,487	Other	B	
13684 400-BGGM	13684 400-BGGM	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB	\$13,750	Each	33%	\$9,213	Other	B	
13684 400-BGGO	13684 400-BGGO	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB	\$7,331	Each	33%	\$4,912	Other	B	
13684 400-BGGP	13684 400-BGGP	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB	\$25,505	Each	33%	\$17,088	Other	B	
13684 400-BGGR	13684 400-BGGR	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB	\$14,661	Each	33%	\$9,823	Other	B	
13684 400-BHCV	13684 400-BHCV	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB TLA	\$4,707	Each	33%	\$3,154	Other	B	
13684 400-BHCW	13684 400-BHCW	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB TLA	\$32,368	Each	33%	\$21,686	Other	B	
13684 400-BHCX	13684 400-BHCX	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB TLA	\$8,403	Each	33%	\$5,630	Other	B	
13684 400-BHCY	13684 400-BHCY	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB TLA	\$6,807	Each	33%	\$4,561	Other	B	
13684 400-BHCZ	13684 400-BHCZ	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB TLA	\$15,586	Each	33%	\$10,443	Other	B	
13684 400-BHBD	13684 400-BHBD	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB TLA	\$13,614	Each	33%	\$9,121	Other	B	
13684 406-BBON	13684 406-BBON	Storage Mid Range	10GBASE-T 4 PORT CARD PAIR	\$3,240	Each	33%	\$2,171	Other	B	
13684 406-BBOO	13684 406-BBOO	Storage Mid Range	25GBE OPTICAL 4 PORT CARD PAIR	\$2,286	Each	33%	\$1,532	Other	B	
13684 406-BBQI	13684 406-BBQI	Storage Mid Range	10GBE OPTICAL 4 PORT CARD PAIR	\$2,529	Each	33%	\$1,694	Other	B	
13684 407-BCGB	13684 407-BCGB	Storage Mid Range	25GBE OPTICAL SFP PAIR	\$2,286	Each	33%	\$1,532	Other	B	
13684 407-BCGC	13684 407-BCGC	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR	\$2,926	Each	33%	\$1,960	Other	B	
13684 407-BCGD	13684 407-BCGD	Storage Mid Range	1GBT RJ45 COPPER SFP PAIR	\$249	Each	33%	\$167	Other	B	
13684 407-BCGE	13684 407-BCGE	Storage Mid Range	16G FC MULTIMODE OPTICAL SFP PAIR	\$604	Each	33%	\$405	Other	B	
13684 407-BCGF	13684 407-BCGF	Storage Mid Range	10GBE OPTICAL SFP PAIR	\$412	Each	33%	\$276	Other	B	
13684 450-AIOH	13684 450-AIOH	Storage Mid Range	C19 PWRCORD PAIR NEMA5-15 125V 10A 2Metr	\$0	Each	33%	\$0	Other	B	
13684 450-AION	13684 450-AION	Storage Mid Range	Dual 2100W (200-240V) Power Supply, includes C19/C20 Power Cords	\$2,573	Each	33%	\$1,724	Other	B	
13684 450-AIOO	13684 450-AIOO	Storage Mid Range	Dual 2100W (100-120V) PSU, includes C19/C20 PWR Cords, Requires Customer	\$2,573	Each	33%	\$1,724	Other	B	
13684 470-ADTM	13684 470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2	\$2,278	Each	33%	\$1,526	Other	B	
13684 470-ADTN	13684 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B	
13684 470-ADTO	13684 470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2	\$321	Each	33%	\$215	Other	B	
13684 470-ADTP	13684 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B	
13684 470-ADTQ	13684 470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	33%	\$118	Other	B	
13684 470-ADTR	13684 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B	
13684 470-ADTS	13684 470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2	\$69	Each	33%	\$46	Other	B	
13684 470-ADTT	13684 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%	\$129	Other	B	
13684 470-ADTU	13684 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B	
13684 470-ADTV	13684 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B	
13684 470-ADTW	13684 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			L(Column 1)Column K ALJP Category (REQUIRED) use drop-down		
13684 470-ADTX	13684 470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2	\$467	\$467	Each	33%	\$313	Other	B
13684 470-ADTY	13684 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	\$486	Each	33%	\$326	Other	B
13684 470-ADTZ	13684 470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2	\$280	\$280	Each	33%	\$188	Other	B
13684 470-ADUB	13684 470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	\$214	Each	33%	\$143	Other	B
13684 470-ADUC	13684 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	\$150	Each	33%	\$101	Other	B
13684 470-ADUD	13684 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	\$369	Each	33%	\$247	Other	B
13684 470-ADUE	13684 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,482	\$2,482	Each	33%	\$1,663	Other	B
13684 470-ADUF	13684 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	\$450	Each	33%	\$302	Other	B
13684 470-ADUG	13684 470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2	\$110	\$110	Each	33%	\$74	Other	B
13684 470-ADUH	13684 470-ADUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	\$204	Each	33%	\$137	Other	B
13684 470-ADUI	13684 470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$390	\$390	Each	33%	\$262	Other	B
13684 470-ADUJ	13684 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	\$816	Each	33%	\$547	Other	B
13684 470-ADUK	13684 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	\$4,017	Each	33%	\$2,691	Other	B
13684 470-ADUL	13684 470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$581	\$581	Each	33%	\$389	Other	B
13684 470-ADUM	13684 470-ADUM	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	\$109	Each	33%	\$73	Other	B
13684 470-ADUN	13684 470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	\$154	Each	33%	\$103	Other	B
13684 470-ADUO	13684 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	\$872	Each	33%	\$584	Other	B
13684 470-ADUP	13684 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	\$746	Each	33%	\$500	Other	B
13684 470-ADUQ	13684 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	\$1,170	Each	33%	\$784	Other	B
13684 470-AEIK	13684 470-AEIK	Storage Mid Range	2M 4x25G SFP28 to 100G QSFP28	\$1,158	\$1,158	Each	33%	\$776	Other	B
13684 470-AEIL	13684 470-AEIL	Storage Mid Range	3M 4x25G SFP28 to 100G QSFP28	\$1,900	\$1,900	Each	33%	\$1,273	Other	B
13684 528-BTZK	13684 528-BTZK	Storage Mid Range	PowerStore Base SW	\$0	\$0	Each	33%	\$0	Other	B
13684 565-BB3N	13684 565-BB3N	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR	\$3,240	\$3,240	Each	33%	\$2,171	Other	B
13684 565-BB3O	13684 565-BB3O	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR	\$2,529	\$2,529	Each	33%	\$1,694	Other	B
13684 565-BB3P	13684 565-BB3P	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR	\$4,186	\$4,186	Each	33%	\$2,805	Other	B
13684 565-BB3Q	13684 565-BB3Q	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR	\$8,872	\$8,872	Each	33%	\$5,944	Other	B
13684 565-BB3R	13684 565-BB3R	Storage Mid Range	25GBE TWINAX 4 PORT IO MODULE PAIR	\$2,286	\$2,286	Each	33%	\$1,532	Other	B
13684 565-BB3S	13684 565-BB3S	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR	\$8,372	\$8,372	Each	33%	\$5,609	Other	B
13684 634-BUHF	13684 634-BUHF	Storage Mid Range	vSphere 6 Enterprise Plus	\$20,762	\$20,762	Each	33%	\$13,911	Other	B
13684 634-BUOF	13684 634-BUOF	Storage Mid Range	vSphere 6 Enterprise Maint 1YR	\$0	\$0	Each	33%	\$0	Other	B
13684 634-BUOG	13684 634-BUOG	Storage Mid Range	vSphere 6 Enterprise Maint 2YR	\$0	\$0	Each	33%	\$0	Other	B
13684 634-BUOH	13684 634-BUOH	Storage Mid Range	vSphere 6 Enterprise Maint 3YR	\$0	\$0	Each	33%	\$0	Other	B
13684 634-BUOI	13684 634-BUOI	Storage Mid Range	vSphere 6 Enterprise Maint 4YR	\$0	\$0	Each	33%	\$0	Other	B
13684 634-BUQJ	13684 634-BUQJ	Storage Mid Range	vSphere 6 Enterprise Maint 5YR	\$0	\$0	Each	33%	\$0	Other	B
13684 800-BBQV	13684 800-BBQV	Storage Mid Range	Thank you for buying Dell EMC	\$0	\$0	Each	33%	\$0	Other	B
13684 815-1693	13684 815-1693	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	\$5,699	Each	33%	\$3,818	Other	B
13684 815-1694	13684 815-1694	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	\$4,699	Each	33%	\$3,148	Other	B
13684 815-1695	13684 815-1695	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	\$7,599	Each	33%	\$5,091	Other	B
13684 815-1696	13684 815-1696	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	\$6,099	Each	33%	\$4,086	Other	B
13684 821-4508	13684 821-4508	Storage Mid Range	IDM Data Migration Virtual to Virtual Base	\$2,886	\$2,886	Each	33%	\$1,934	Other	B
13684 821-4509	13684 821-4509	Storage Mid Range	IDM Data Migration Virtual to Virtual Add On	\$2,886	\$2,886	Each	33%	\$1,934	Other	B
13684 827-4145	13684 827-4145	Storage Mid Range	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	\$82,639	Each	33%	\$55,368	Other	B
13684 827-4151	13684 827-4151	Storage Mid Range	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	\$63,750	Each	33%	\$42,713	Other	B
13684 839-7075	13684 839-7075	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration OnDemand 17hrs	\$3,300	\$3,300	Each	33%	\$2,211	Other	B
13684 839-7076	13684 839-7076	Storage Mid Range	Edu Serv-Dell Tech PowerStore Installation and Maintenance OnDemand Expire 1YR	\$1,600	\$1,600	Each	33%	\$1,072	Other	B
13684 839-7077	13684 839-7077	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration OnSite 5day	\$45,000	\$45,000	Each	33%	\$30,150	Other	B
13684 839-7078	13684 839-7078	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Classroom and	\$5,500	\$5,500	Each	33%	\$3,685	Other	B
13684 839-7100	13684 839-7100	Storage Mid Range	Edu Serv-Dell Tech Midrange Storage Concepts Features and Design OnDemand	\$2,000	\$2,000	Each	33%	\$1,340	Other	B
13684 843-6812	13684 843-6812	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$14,056	\$14,056	Each	33%	\$9,417	Other	B
13684 843-6813	13684 843-6813	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$17,570	\$17,570	Each	33%	\$11,772	Other	B
13684 843-6814	13684 843-6814	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$11,245	\$11,245	Each	33%	\$7,534	Other	B
13684 843-6815	13684 843-6815	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$14,056	\$14,056	Each	33%	\$9,417	Other	B
13684 900-9997	13684 900-9997	Storage Mid Range	On-Site Installation Declined	\$0	\$0	Each	33%	\$0	Other	B
13685 210-ASVJ	13685 210-ASVJ	Storage Mid Range	PowerStore 9000T BASE ENC. FLD INST	\$349,874	\$349,874	Each	33%	\$234,415	Other	B
13685 210-ASVK	13685 210-ASVK	Storage Mid Range	PowerStore 9000X BASE ENC. OWIN VMW FLD	\$349,874	\$349,874	Each	33%	\$234,415	Other	B
13685 210-ASVL	13685 210-ASVL	Storage Mid Range	PowerStore 9000X BASE ENC. VMW FLD INST	\$349,874	\$349,874	Each	33%	\$234,415	Other	B
13685 210-ASVM	13685 210-ASVM	Storage Mid Range	PowerStore 9000T BASE ENC. RACKED	\$349,874	\$349,874	Each	33%	\$234,415	Other	B
13685 210-ASVN	13685 210-ASVN	Storage Mid Range	PowerStore 9000X BASE ENC. OWIN VMW RACKD	\$349,874	\$349,874	Each	33%	\$234,415	Other	B
13685 210-ASVO	13685 210-ASVO	Storage Mid Range	PowerStore 9000X BASE ENC. VMW RACKD	\$349,874	\$349,874	Each	33%	\$234,415	Other	B
13685 210-ATZC	13685 210-ATZC	Storage Mid Range	PowerStore 9000T BASE ENC. RACKED TLA	\$195,372	\$195,372	Each	33%	\$130,899	Other	B
13685 210-ATZE	13685 210-ATZE	Storage Mid Range	PowerStore 9000T BASE ENC. FLD INST TLA	\$195,372	\$195,372	Each	33%	\$130,899	Other	B
13685 210-AUGR	13685 210-AUGR	Storage Mid Range	PowerStore 9000X BASE ENC. OWIN VMW FLD TLA	\$195,372	\$195,372	Each	33%	\$130,899	Other	B
13685 210-AUGS	13685 210-AUGS	Storage Mid Range	PowerStore 9000X BASE ENC. VMW FLD INST TLA	\$195,372	\$195,372	Each	33%	\$130,899	Other	B
13685 210-AUGV	13685 210-AUGV	Storage Mid Range	PowerStore 9000X BASE ENC. VMW RACKED TLA	\$195,372	\$195,372	Each	33%	\$130,899	Other	B
13685 210-AUGW	13685 210-AUGW	Storage Mid Range	PowerStore 9000X BASE ENC. OWIN VMW RACKD TLA	\$195,372	\$195,372	Each	33%	\$130,899	Other	B
13685 332-1286	13685 332-1286	Storage Mid Range	US Order	\$0	\$0	Each	33%	\$0	Other	B
13685 343-BBMR	13685 343-BBMR	Storage Mid Range	BASE UNIT CONFIG KIT	\$0	\$0	Each	33%	\$0	Other	B
13685 370-AEZO	13685 370-AEZO	Storage Mid Range	2560GB Appliance DIMM 1280GB Per Node	\$91,560	\$91,560	Each	33%	\$61,345	Other	B
13685 379-BDPP	13685 379-BDPP	Storage Mid Range	ISG Product (info)	\$0	\$0	Each	33%	\$0	Other	B
13685 379-BDPE	13685 379-BDPE	Storage Mid Range	Rack and Stack Product (info)	\$0	\$0	Each	33%	\$0	Other	B
13685 379-BDUU	13685 379-BDUU	Storage Mid Range	TLA HW Only Order	\$0	\$0	Each	33%	\$0	Other	B
13685 379-BEIJ	13685 379-BEIJ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	\$0	Each	33%	\$0	Other	B
13685 379-BEIK	13685 379-BEIK	Storage Mid Range	Thank you for choosing Dell EMC	\$0	\$0	Each	33%	\$0	Other	B
13685 379-BEIL	13685 379-BEIL	Storage Mid Range	Thank you for choosing Dell EMC	\$0	\$0	Each	33%	\$0	Other	B
13685 379-BEIM	13685 379-BEIM	Storage Mid Range	Thank you for choosing Dell EMC	\$0	\$0	Each	33%	\$0	Other	B
13685 379-BEIN	13685 379-BEIN	Storage Mid Range	Thank you for choosing Dell EMC	\$0	\$0	Each	33%	\$0	Other	B
13685 379-BEIO	13685 379-BEIO	Storage Mid Range	Thank you for choosing Dell EMC	\$0	\$0	Each	33%	\$0	Other	B



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13685 379-BEIP	13685 379-BEIP	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13685 379-BEIQ	13685 379-BEIQ	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13685 379-BEIR	13685 379-BEIR	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13685 379-BEIS	13685 379-BEIS	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13685 379-BEIT	13685 379-BEIT	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13685 379-BEIU	13685 379-BEIU	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13685 379-BEIV	13685 379-BEIV	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13685 379-BEIW	13685 379-BEIW	Storage Mid Range	Thank you for choosing Dell EMC	\$0	Each	33%	\$0	Other	B
13685 379-BEJD	13685 379-BEJD	Storage Mid Range	Anytime Upgrade Select Redemption Scale-Out Order	\$0	Each	33%	\$0	Other	B
13685 389-DRZZ	13685 389-DRZZ	Storage Mid Range	DOO Gloves Poly/UID Label 2 X 0.50	\$0	Each	33%	\$0	Other	B
13685 400-BGGI	13685 400-BGGI	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB	\$7,702	Each	33%	\$5,160	Other	B
13685 400-BGGK	13685 400-BGGK	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB	\$52,966	Each	33%	\$35,487	Other	B
13685 400-BGGM	13685 400-BGGM	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB	\$13,750	Each	33%	\$9,213	Other	B
13685 400-BGGO	13685 400-BGGO	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB	\$7,331	Each	33%	\$4,912	Other	B
13685 400-BGGP	13685 400-BGGP	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB	\$25,505	Each	33%	\$17,088	Other	B
13685 400-BGGR	13685 400-BGGR	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB	\$14,661	Each	33%	\$9,823	Other	B
13685 400-BHCV	13685 400-BHCV	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB TLA	\$4,707	Each	33%	\$3,154	Other	B
13685 400-BHCW	13685 400-BHCW	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB TLA	\$32,368	Each	33%	\$21,686	Other	B
13685 400-BHCX	13685 400-BHCX	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB TLA	\$8,403	Each	33%	\$5,630	Other	B
13685 400-BHCY	13685 400-BHCY	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB TLA	\$6,807	Each	33%	\$4,561	Other	B
13685 400-BHCZ	13685 400-BHCZ	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB TLA	\$15,586	Each	33%	\$10,443	Other	B
13685 400-BHDB	13685 400-BHDB	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB TLA	\$13,614	Each	33%	\$9,121	Other	B
13685 406-BBON	13685 406-BBON	Storage Mid Range	10GBASE-T 4 PORT CARD PAIR	\$3,240	Each	33%	\$2,171	Other	B
13685 406-BBOO	13685 406-BBOO	Storage Mid Range	25GBE OPTICAL 4 PORT CARD PAIR	\$2,286	Each	33%	\$1,532	Other	B
13685 406-BBQI	13685 406-BBQI	Storage Mid Range	10GBE OPTICAL 4 PORT CARD PAIR	\$2,529	Each	33%	\$1,694	Other	B
13685 407-BCGB	13685 407-BCGB	Storage Mid Range	25GBE OPTICAL SFP PAIR	\$2,286	Each	33%	\$1,532	Other	B
13685 407-BCGC	13685 407-BCGC	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR	\$2,926	Each	33%	\$1,960	Other	B
13685 407-BCGD	13685 407-BCGD	Storage Mid Range	1GBT RJ45 COPPER SFP PAIR	\$249	Each	33%	\$167	Other	B
13685 407-BCGE	13685 407-BCGE	Storage Mid Range	16G FC MULTIMODE OPTICAL SFP PAIR	\$604	Each	33%	\$405	Other	B
13685 407-BCGF	13685 407-BCGF	Storage Mid Range	10GBE OPTICAL SFP PAIR	\$412	Each	33%	\$276	Other	B
13685 450-AIOH	13685 450-AIOH	Storage Mid Range	C19 PWRCORD PAIR NEMA5-15 125V 10A 2Metr	\$0	Each	33%	\$0	Other	B
13685 450-AION	13685 450-AION	Storage Mid Range	Dual 2100W (200-240V) Power Supply, includes C19/C20 Power Cords	\$2,573	Each	33%	\$1,724	Other	B
13685 450-AIOO	13685 450-AIOO	Storage Mid Range	Dual 2100W (100-120V) PSU, includes C19/C20 PWR Cords, Requires Customer	\$2,573	Each	33%	\$1,724	Other	B
13685 470-ADTM	13685 470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2	\$2,278	Each	33%	\$1,526	Other	B
13685 470-ADTN	13685 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B
13685 470-ADTO	13685 470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2	\$321	Each	33%	\$215	Other	B
13685 470-ADTP	13685 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B
13685 470-ADTQ	13685 470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	33%	\$118	Other	B
13685 470-ADTR	13685 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B
13685 470-ADTS	13685 470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2	\$69	Each	33%	\$46	Other	B
13685 470-ADTT	13685 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%	\$129	Other	B
13685 470-ADTU	13685 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B
13685 470-ADTV	13685 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B
13685 470-ADTW	13685 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$226	Each	33%	\$151	Other	B
13685 470-ADTX	13685 470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2	\$467	Each	33%	\$313	Other	B
13685 470-ADTY	13685 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%	\$326	Other	B
13685 470-ADTZ	13685 470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2	\$280	Each	33%	\$188	Other	B
13685 470-ADUB	13685 470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	Each	33%	\$143	Other	B
13685 470-ADUC	13685 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%	\$101	Other	B
13685 470-ADUD	13685 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B
13685 470-ADUE	13685 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,482	Each	33%	\$1,663	Other	B
13685 470-ADUF	13685 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%	\$302	Other	B
13685 470-ADUG	13685 470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2	\$110	Each	33%	\$74	Other	B
13685 470-ADUH	13685 470-ADUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	Each	33%	\$137	Other	B
13685 470-ADUI	13685 470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%	\$127	Other	B
13685 470-ADUJ	13685 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
13685 470-ADUK	13685 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
13685 470-ADUL	13685 470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$191	Each	33%	\$129	Other	B
13685 470-ADUM	13685 470-ADUM	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	Each	33%	\$73	Other	B
13685 470-ADUN	13685 470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%	\$103	Other	B
13685 470-ADUO	13685 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
13685 470-ADUP	13685 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
13685 470-ADUQ	13685 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
13685 470-AEIK	13685 470-AEIK	Storage Mid Range	2M 4x25G SFP28 to 100G QSFP28	\$1,158	Each	33%	\$776	Other	B
13685 470-AEIL	13685 470-AEIL	Storage Mid Range	3M 4x25G SFP28 to 100G QSFP28	\$1,900	Each	33%	\$1,273	Other	B
13685 528-BTZK	13685 528-BTZK	Storage Mid Range	PowerStore Base SW	\$0	Each	33%	\$0	Other	B
13685 565-BBJN	13685 565-BBJN	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR	\$3,240	Each	33%	\$2,171	Other	B
13685 565-BBJO	13685 565-BBJO	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR	\$2,529	Each	33%	\$1,694	Other	B
13685 565-BBJP	13685 565-BBJP	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR	\$4,186	Each	33%	\$2,805	Other	B
13685 565-BBJQ	13685 565-BBJQ	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR	\$8,872	Each	33%	\$5,944	Other	B
13685 565-BBJR	13685 565-BBJR	Storage Mid Range	25GBE TWINAX 4 PORT IO MODULE PAIR	\$2,286	Each	33%	\$1,532	Other	B
13685 565-BBJS	13685 565-BBJS	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR	\$8,372	Each	33%	\$5,609	Other	B
13685 634-BUHF	13685 634-BUHF	Storage Mid Range	vSphere 6 Enterprise Plus	\$20,762	Each	33%	\$13,911	Other	B
13685 634-BUQF	13685 634-BUQF	Storage Mid Range	vSphere 6 Enterprise Maint 1YR	\$0	Each	33%	\$0	Other	B
13685 634-BUQG	13685 634-BUQG	Storage Mid Range	vSphere 6 Enterprise Maint 2YR	\$0	Each	33%	\$0	Other	B
13685 634-BUQH	13685 634-BUQH	Storage Mid Range	vSphere 6 Enterprise Maint 3YR	\$0	Each	33%	\$0	Other	B
13685 634-BUQI	13685 634-BUQI	Storage Mid Range	vSphere 6 Enterprise Maint 4YR	\$0	Each	33%	\$0	Other	B



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I)Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13685 634-BUQJ	13685 634-BUQJ	Storage Mid Range	vSphere 6 Enterprise Maint 5YR	\$0	Each	33%	\$0	Other	B	
13685 800-BBQV	13685 800-BBQV	Storage Mid Range	Thank you for buying Dell EMC	\$0	Each	33%	\$0	Other	B	
13685 815-1693	13685 815-1693	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	33%	\$3,818	Other	B	
13685 815-1694	13685 815-1694	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	33%	\$3,148	Other	B	
13685 815-1695	13685 815-1695	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	33%	\$5,091	Other	B	
13685 815-1696	13685 815-1696	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	33%	\$4,086	Other	B	
13685 821-4508	13685 821-4508	Storage Mid Range	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	33%	\$1,934	Other	B	
13685 821-4509	13685 821-4509	Storage Mid Range	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	33%	\$1,934	Other	B	
13685 827-4145	13685 827-4145	Storage Mid Range	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	33%	\$55,368	Other	B	
13685 827-4151	13685 827-4151	Storage Mid Range	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	33%	\$42,713	Other	B	
13685 839-7075	13685 839-7075	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration OnDemand 17hrs	\$3,300	Each	33%	\$2,211	Other	B	
13685 839-7076	13685 839-7076	Storage Mid Range	Edu Serv-Dell Tech PowerStore Installation and Maintenance OnDemand Expire 1YR	\$1,600	Each	33%	\$1,072	Other	B	
13685 839-7077	13685 839-7077	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Onsite 5Day	\$45,000	Each	33%	\$30,150	Other	B	
13685 839-7078	13685 839-7078	Storage Mid Range	Edu Serv-Dell Tech PowerStore Implementation and Administration Classroom and	\$5,500	Each	33%	\$3,685	Other	B	
13685 839-7100	13685 839-7100	Storage Mid Range	Edu Serv-Dell Tech Midrange Storage Concepts Features and Design OnDemand	\$2,000	Each	33%	\$1,340	Other	B	
13685 843-6812	13685 843-6812	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B	
13685 843-6813	13685 843-6813	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$17,570	Each	33%	\$11,772	Other	B	
13685 843-6814	13685 843-6814	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$11,245	Each	33%	\$7,534	Other	B	
13685 843-6815	13685 843-6815	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B	
13685 900-9997	13685 900-9997	Storage Mid Range	On-Site Installation Declined	\$0	Each	33%	\$0	Other	B	
14627 379-BDPD	14627 379-BDPD	Storage Mid Range	ISG Product (info)	\$0	Each	33%	\$0	Other	B	
14627 379-BDPE	14627 379-BDPE	Storage Mid Range	Rack and Stack Product (info)	\$0	Each	33%	\$0	Other	B	
13688 210-ASWC	13688 210-ASWC	Storage Mid Range	40U RACK WITH GEN4 PDU	\$3,352	Each	33%	\$2,246	Other	B	
13688 210-ASWD	13688 210-ASWD	Storage Mid Range	40U RACK WITH GEN4 PDU - EXPANSION	\$4,023	Each	33%	\$2,695	Other	B	
13688 210-ASZX	13688 210-ASZX	Storage Mid Range	40U Empty Rack with GEN4 PDU	\$4,023	Each	33%	\$2,695	Other	B	
13688 332-1286	13688 332-1286	Storage Mid Range	US Order	\$0	Each	33%	\$0	Other	B	
13688 379-BDDP	13688 379-BDDP	Storage Mid Range	ISG Product (info)	\$0	Each	33%	\$0	Other	B	
13688 379-BDPE	13688 379-BDPE	Storage Mid Range	Rack and Stack Product (info)	\$0	Each	33%	\$0	Other	B	
13688 379-BDPP	13688 379-BDPP	Storage Mid Range	Reserve 1U of Server Space	\$0	Each	33%	\$0	Other	B	
13688 379-BDUV	13688 379-BDUV	Storage Mid Range	Upgrade Order	\$0	Each	33%	\$0	Other	B	
13688 389-DRZZ	13688 389-DRZZ	Storage Mid Range	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	33%	\$0	Other	B	
13688 450-AIOS	13688 450-AIOS	Storage Mid Range	40U RCK POWER CORD NORTH AMERICA L6-30P	\$1,160	Each	33%	\$777	Other	B	
13688 470-ADTN	13688 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B	
13688 470-ADTP	13688 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B	
13688 470-ADTR	13688 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B	
13688 470-ADTT	13688 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%	\$129	Other	B	
13688 470-ADTU	13688 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B	
13688 470-ADTV	13688 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B	
13688 470-ADTW	13688 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B	
13688 470-ADTY	13688 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%	\$326	Other	B	
13688 470-ADUB	13688 470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	Each	33%	\$143	Other	B	
13688 470-ADUC	13688 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%	\$101	Other	B	
13688 470-ADUD	13688 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B	
13688 470-ADUE	13688 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,492	Each	33%	\$1,663	Other	B	
13688 470-ADUF	13688 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%	\$302	Other	B	
13688 470-ADUH	13688 470-ADUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	Each	33%	\$137	Other	B	
13688 470-ADUI	13688 470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%	\$127	Other	B	
13688 470-ADUJ	13688 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B	
13688 470-ADUK	13688 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B	
13688 470-ADUL	13688 470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$581	Each	33%	\$389	Other	B	
13688 470-ADUN	13688 470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%	\$103	Other	B	
13688 470-ADUO	13688 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B	
13688 470-ADUP	13688 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B	
13688 470-ADUQ	13688 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B	
13688 750-ABLW	13688 750-ABLW	Storage Mid Range	40U RACK 2U FILLER BEZEL	\$59	Each	33%	\$40	Other	B	
13688 770-BDHO	13688 770-BDHO	Storage Mid Range	40U RACK STABILIZING KIT	\$325	Each	33%	\$218	Other	B	
13688 827-4145	13688 827-4145	Storage Mid Range	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	33%	\$55,368	Other	B	
13688 827-4151	13688 827-4151	Storage Mid Range	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	33%	\$42,713	Other	B	
13688 843-6812	13688 843-6812	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B	
13688 843-6813	13688 843-6813	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$17,570	Each	33%	\$11,772	Other	B	
13688 843-6814	13688 843-6814	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$11,245	Each	33%	\$7,534	Other	B	
13688 843-6815	13688 843-6815	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B	
13689 210-ASTY	13689 210-ASTY	Storage Mid Range	PowerStore Upgrades	\$0	Each	33%	\$0	Other	B	
13689 210-AUHC	13689 210-AUHC	Storage Mid Range	PowerStore Spares	\$0	Each	33%	\$0	Other	B	
13689 321-BFKT	13689 321-BFKT	Storage Mid Range	Tabasco LF 12G SAS DAE CHASSIS W/2LCC -EU Lot 9	\$8,268	Each	33%	\$5,540	Other	B	
13689 321-BFKU	13689 321-BFKU	Storage Mid Range	TLA TABASCO 12G SAS LCC PCBA	\$911	Each	33%	\$610	Other	B	
13689 321-BFKW	13689 321-BFKW	Storage Mid Range	2U2N Enclosure with MP	\$2,398	Each	33%	\$1,607	Other	B	
13689 329-BEZW	13689 329-BEZW	Storage Mid Range	Tabasco 2U 25X2.5 12G EXPDAE WDST A.ID Non EU+ countries	\$1,046	Each	33%	\$700	Other	B	
13689 332-1286	13689 332-1286	Storage Mid Range	US Order	\$0	Each	33%	\$0	Other	B	
13689 338-BVTH	13689 338-BVTH	Storage Mid Range	2U2N EX SP CPU 2.4Ghz 150W 20C CRU	\$57,984	Each	33%	\$38,849	Other	B	
13689 338-BVTI	13689 338-BVTI	Storage Mid Range	2U2N EX SP CPU 2.1Ghz 165W 28C CRU	\$131,324	Each	33%	\$87,987	Other	B	
13689 338-BVTJ	13689 338-BVTJ	Storage Mid Range	2U2N EX SP CPU 2.1Ghz 125W 16C CRU	\$41,036	Each	33%	\$27,494	Other	B	
13689 338-BVTK	13689 338-BVTK	Storage Mid Range	2U2N EX SP CPU 2.1Ghz 85W 12C CRU	\$28,213	Each	33%	\$18,903	Other	B	
13689 338-BVTL	13689 338-BVTL	Storage Mid Range	2U2N EX SP CPU 1.8Ghz 85W 8C CRU	\$19,431	Each	33%	\$13,018	Other	B	
13689 370-AFIL	13689 370-AFIL	Storage Mid Range	16G RDIMM TLA DDR4-2667	\$554	Each	33%	\$371	Other	B	
13689 370-AFIL	13689 370-AFIL	Storage Mid Range	32G RDIMM TLA DDR4-2667	\$1,015	Each	33%	\$680	Other	B	
13689 370-AFIM	13689 370-AFIM	Storage Mid Range	64G RDIMM TLA DDR4-2667	\$4,783	Each	33%	\$3,205	Other	B	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13689 379-BDPD	13689 379-BDPD	Storage Mid Range	ISG Product (info)	\$0	Each	33%	\$0	Other	B
13689 379-BDUU	13689 379-BDUU	Storage Mid Range	TLA HW Only Order	\$0	Each	33%	\$0	Other	B
13689 379-BDUV	13689 379-BDUV	Storage Mid Range	Upgrade Order	\$0	Each	33%	\$0	Other	B
13689 384-BCMK	13689 384-BCMK	Storage Mid Range	Warnado Fan Pack (7 per SP)	\$106	Each	33%	\$71	Other	B
13689 389-DUJO	13689 389-DUJO	Storage Mid Range	WARNADO DPE FRU DRL KIT	\$1	Each	33%	\$1	Other	B
13689 400-BGIZ	13689 400-BGIZ	Storage Mid Range	P1 25X2.5 NVME SED SSD 1.92TB UG	\$9,242	Each	33%	\$6,192	Other	B
13689 400-BGJC	13689 400-BGJC	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 1.92TB UG	\$9,242	Each	33%	\$6,192	Other	B
13689 400-BGJE	13689 400-BGJE	Storage Mid Range	P1 25X2.5 NVME SED SSD 15.36TB UG	\$63,559	Each	33%	\$42,584	Other	B
13689 400-BGJL	13689 400-BGJL	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB UG	\$16,501	Each	33%	\$11,055	Other	B
13689 400-BGJK	13689 400-BGJK	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 3.84TB UG	\$16,501	Each	33%	\$11,055	Other	B
13689 400-BGJM	13689 400-BGJM	Storage Mid Range	P1 25X2.5 NVME SED SCM 375GB UG	\$8,704	Each	33%	\$5,894	Other	B
13689 400-BGJO	13689 400-BGJO	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB UG	\$30,605	Each	33%	\$20,506	Other	B
13689 400-BGJQ	13689 400-BGJQ	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 7.68TB UG	\$30,605	Each	33%	\$20,506	Other	B
13689 400-BGJS	13689 400-BGJS	Storage Mid Range	P1 25X2.5 NVME SED SCM 750GB UG	\$17,593	Each	33%	\$11,787	Other	B
13689 400-BHFT	13689 400-BHFT	Storage Mid Range	T1 25X2.5 12G SAS SED SSD 7.68TB UG TLA	\$20,686	Each	33%	\$13,860	Other	B
13689 400-BHFX	13689 400-BHFX	Storage Mid Range	T1 25X2.5 NVME SED SCM 375GB UG TLA	\$8,273	Each	33%	\$5,543	Other	B
13689 400-BHFZ	13689 400-BHFZ	Storage Mid Range	T1 25X2.5 NVME SED SSD 3.84TB UG TLA	\$11,154	Each	33%	\$7,473	Other	B
13689 400-BHGB	13689 400-BHGB	Storage Mid Range	T1 25X2.5 NVME SED SSD 15.36TB UG TLA	\$42,961	Each	33%	\$28,784	Other	B
13689 400-BHGC	13689 400-BHGC	Storage Mid Range	T1 25X2.5 NVME SED SSD 7.68TB UG TLA	\$20,686	Each	33%	\$13,860	Other	B
13689 400-BHGE	13689 400-BHGE	Storage Mid Range	T1 25X2.5 12G SAS SED SSD 1.92TB UG TLA	\$6,247	Each	33%	\$4,186	Other	B
13689 400-BH GK	13689 400-BH GK	Storage Mid Range	T1 25X2.5 12G SAS SED SSD 3.84TB UG TLA	\$11,154	Each	33%	\$7,473	Other	B
13689 400-BHGL	13689 400-BHGL	Storage Mid Range	T1 25X2.5 NVME SED SCM 750GB UG TLA	\$16,546	Each	33%	\$11,086	Other	B
13689 400-BHGM	13689 400-BHGM	Storage Mid Range	T1 25X2.5 NVME SED SSD 1.92TB UG TLA	\$6,247	Each	33%	\$4,186	Other	B
13689 400-BIZN	13689 400-BIZN	Storage Mid Range	SMART X10 DRV 240GB MLC M.2 6G 512 PLP	\$1,160	Each	33%	\$777	Other	B
13689 400-BIZO	13689 400-BIZO	Storage Mid Range	DV 3.94G SSD 2.5 8G NVMe 512	\$4,033	Each	33%	\$2,702	Other	B
13689 400-BIZP	13689 400-BIZP	Storage Mid Range	SMART X10 DRV 120GB MLC M.2 6G 512 PLP	\$752	Each	33%	\$504	Other	B
13689 407-BCKV	13689 407-BCKV	Storage Mid Range	SFP+ MM OPTICAL 32G FC 85C XCVR	\$710	Each	33%	\$476	Other	B
13689 407-BCKW	13689 407-BCKW	Storage Mid Range	SFP+ MULTI MODE OPTICAL 16G FC W/CDR	\$169	Each	33%	\$113	Other	B
13689 407-BCKX	13689 407-BCKX	Storage Mid Range	SFP copper module 1G Base-T RJ-45	\$106	Each	33%	\$71	Other	B
13689 407-BCKY	13689 407-BCKY	Storage Mid Range	SFP+ MULTI MODE 10GIGE OPTICAL XCVR	\$74	Each	33%	\$49	Other	B
13689 407-BCKZ	13689 407-BCKZ	Storage Mid Range	SFP+ MM OPTICAL 25GIGE 85C XCVR	\$837	Each	33%	\$561	Other	B
13689 407-BCLB	13689 407-BCLB	Storage Mid Range	QSFP+ MM 70C XCVR 100GbE (Switch to switch)	\$1,115	Each	33%	\$747	Other	B
13689 409-BCVP	13689 409-BCVP	Storage Mid Range	SLIC - 10/25Gb E 4port SFP/winax	\$1,063	Each	33%	\$712	Other	B
13689 409-BCVQ	13689 409-BCVQ	Storage Mid Range	SLIC - 8/16/32Gb FC 4 Port	\$2,010	Each	33%	\$1,347	Other	B
13689 409-BCVR	13689 409-BCVR	Storage Mid Range	SLIC - 10GbaseT 4 port RJ45	\$2,364	Each	33%	\$1,584	Other	B
13689 409-BCVS	13689 409-BCVS	Storage Mid Range	IO Module with Riser	\$6,482	Each	33%	\$4,343	Other	B
13689 409-BCVT	13689 409-BCVT	Storage Mid Range	10GbaseT 4port RJ45 Mezzard	\$2,171	Each	33%	\$1,455	Other	B
13689 409-BCVU	13689 409-BCVU	Storage Mid Range	PCB TLA Warnado M.2 Riser	\$79	Each	33%	\$53	Other	B
13689 409-BCVV	13689 409-BCVV	Storage Mid Range	25GBE OPTICAL 4 PORT CARD FRU	\$1,217	Each	33%	\$815	Other	B
13689 450-AIOG	13689 450-AIOG	Storage Mid Range	C13 PWRCORD PAIR NEMA5-15 125V 10A 2METR	\$0	Each	33%	\$0	Other	B
13689 450-AIOH	13689 450-AIOH	Storage Mid Range	C19 PWRCORD PAIR NEMA5-15 125V 10A 2Metr	\$0	Each	33%	\$0	Other	B
13689 450-AIOS	13689 450-AIOS	Storage Mid Range	40U RCK POWER CORD NORTH AMERICA L6-30P	\$1,160	Each	33%	\$777	Other	B
13689 450-AJNI	13689 450-AJNI	Storage Mid Range	GEN2 CFF 1450W LL 2200W HL AC DC PSU AC	\$3,657	Each	33%	\$2,450	Other	B
13689 450-AJNJ	13689 450-AJNJ	Storage Mid Range	Tabasco Power Supply / Cooling Module	\$704	Each	33%	\$472	Other	B
13689 450-AJNK	13689 450-AJNK	Storage Mid Range	GEN2 CFF ATLAS PSU AC	\$1,097	Each	33%	\$735	Other	B
13689 450-AJNL	13689 450-AJNL	Storage Mid Range	tabasco Power Supply / Cooling Module Platinum (EU Lot 9)	\$971	Each	33%	\$651	Other	B
13689 451-BCQN	13689 451-BCQN	Storage Mid Range	30% GEMINI TLA SAMS Li-Ion 0.09 Kg AC AC	\$951	Each	33%	\$637	Other	B
13689 470-ADTM	13689 470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2	\$2,278	Each	33%	\$1,526	Other	B
13689 470-ADTN	13689 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B
13689 470-ADTO	13689 470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2	\$321	Each	33%	\$215	Other	B
13689 470-ADTP	13689 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B
13689 470-ADTQ	13689 470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	33%	\$118	Other	B
13689 470-ADTR	13689 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B
13689 470-ADTS	13689 470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2	\$69	Each	33%	\$46	Other	B
13689 470-ADTU	13689 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B
13689 470-ADTV	13689 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B
13689 470-ADTW	13689 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B
13689 470-ADTX	13689 470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2	\$467	Each	33%	\$313	Other	B
13689 470-ADTY	13689 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%	\$326	Other	B
13689 470-ADTZ	13689 470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2	\$280	Each	33%	\$188	Other	B
13689 470-ADUC	13689 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%	\$101	Other	B
13689 470-ADUD	13689 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$389	Each	33%	\$247	Other	B
13689 470-ADUE	13689 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,482	Each	33%	\$1,663	Other	B
13689 470-ADUF	13689 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%	\$302	Other	B
13689 470-ADUG	13689 470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2	\$110	Each	33%	\$74	Other	B
13689 470-ADUI	13689 470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%	\$127	Other	B
13689 470-ADUJ	13689 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
13689 470-ADUK	13689 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
13689 470-ADUL	13689 470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$581	Each	33%	\$389	Other	B
13689 470-ADUM	13689 470-ADUM	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	Each	33%	\$73	Other	B
13689 470-ADUN	13689 470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%	\$103	Other	B
13689 470-ADUO	13689 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
13689 470-ADUP	13689 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
13689 470-ADUQ	13689 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
13689 470-AEIZ	13689 470-AEIZ	Storage Mid Range	1m C20/C19 AC cable black	\$16	Each	33%	\$11	Other	B
13689 470-AEJB	13689 470-AEJB	Storage Mid Range	1m C20/C19 AC cable gray	\$15	Each	33%	\$10	Other	B
13689 470-AEJC	13689 470-AEJC	Storage Mid Range	39' C13/C14 AC Cable black	\$10	Each	33%	\$7	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
13689 470-AEJD	13689 470-AEJD	Storage Mid Range	39" C13/C14 AC Cable grey	\$10	Each	33%	\$7	Other	B
13689 470-AEJE	13689 470-AEJE	Storage Mid Range	24" C19/C20 AC cable gray	\$14	Each	33%	\$10	Other	B
13689 470-AEJF	13689 470-AEJF	Storage Mid Range	1m C20/C13 AC cable black	\$15	Each	33%	\$10	Other	B
13689 470-AEJG	13689 470-AEJG	Storage Mid Range	93" C13/C14 black	\$15	Each	33%	\$10	Other	B
13689 470-AEJH	13689 470-AEJH	Storage Mid Range	93" C13/C14 gray	\$14	Each	33%	\$10	Other	B
13689 470-AEJI	13689 470-AEJI	Storage Mid Range	24" C19/C20 AC cable black	\$15	Each	33%	\$10	Other	B
13689 470-AEJJ	13689 470-AEJJ	Storage Mid Range	1m C20/C13 AC cable gray	\$15	Each	33%	\$10	Other	B
13689 565-BBIJ	13689 565-BBIJ	Storage Mid Range	100GBE OPTICAL SWITCH QSFP QTY 1 UG	\$5,487	Each	33%	\$3,676	Other	B
13689 565-BBIK	13689 565-BBIK	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR UG	\$3,888	Each	33%	\$2,605	Other	B
13689 565-BBIL	13689 565-BBIL	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR UG	\$2,928	Each	33%	\$1,962	Other	B
13689 565-BBIM	13689 565-BBIM	Storage Mid Range	10GBE OPTICAL SFP PAIR UG	\$495	Each	33%	\$332	Other	B
13689 565-BBIN	13689 565-BBIN	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR UG	\$5,023	Each	33%	\$3,365	Other	B
13689 565-BBIO	13689 565-BBIO	Storage Mid Range	16G FC MULTIMODE OPTICAL SFP PAIR UG	\$724	Each	33%	\$485	Other	B
13689 565-BBIP	13689 565-BBIP	Storage Mid Range	1GBT RJ45 COPPER SFP PAIR UG	\$298	Each	33%	\$200	Other	B
13689 565-BBIQ	13689 565-BBIQ	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR UG	\$10,646	Each	33%	\$7,133	Other	B
13689 565-BBIR	13689 565-BBIR	Storage Mid Range	25GBE TWINAX 4 PORT IO MODULE PAIR UG	\$2,744	Each	33%	\$1,838	Other	B
13689 565-BBIS	13689 565-BBIS	Storage Mid Range	25GBE OPTICAL SFP PAIR UG	\$2,744	Each	33%	\$1,838	Other	B
13689 565-BBIT	13689 565-BBIT	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR UG	\$10,046	Each	33%	\$6,731	Other	B
13689 565-BBIU	13689 565-BBIU	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR UG	\$3,512	Each	33%	\$2,353	Other	B
13689 770-BDQB	13689 770-BDQB	Storage Mid Range	Switch rail left and right	\$175	Each	33%	\$117	Other	B
13689 770-BDQC	13689 770-BDQC	Storage Mid Range	Warnado/Tabasco 2U ADJ rail with left and right	\$154	Each	33%	\$103	Other	B
13689 800-BBQV	13689 800-BBQV	Storage Mid Range	Thank you for buying Dell EMC	\$0	Each	33%	\$0	Other	B
13689 815-1693	13689 815-1693	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	33%	\$3,818	Other	B
13689 815-1694	13689 815-1694	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	33%	\$3,148	Other	B
13689 815-1695	13689 815-1695	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	33%	\$5,091	Other	B
13689 815-1696	13689 815-1696	Storage Mid Range	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,599	Each	33%	\$4,086	Other	B
13689 821-4508	13689 821-4508	Storage Mid Range	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	33%	\$1,934	Other	B
13689 821-4509	13689 821-4509	Storage Mid Range	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	33%	\$1,934	Other	B
13689 827-4145	13689 827-4145	Storage Mid Range	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	33%	\$55,368	Other	B
13689 827-4151	13689 827-4151	Storage Mid Range	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	33%	\$42,713	Other	B
13689 843-6812	13689 843-6812	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
13689 843-6813	13689 843-6813	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$17,570	Each	33%	\$11,772	Other	B
13689 843-6814	13689 843-6814	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$11,245	Each	33%	\$7,534	Other	B
13689 843-6815	13689 843-6815	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$14,056	Each	33%	\$9,417	Other	B
13689 900-9997	13689 900-9997	Storage Mid Range	On-Site Installation Declined	\$0	Each	33%	\$0	Other	B
14815 210-AYHN	14815 210-AYHN	Storage Mid Range	PowerStore DTC STAAS	\$0	Each	33%	\$0	Other	B
14864 400-BGGN	14864 400-BGGN	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 3.84TB	\$13,750	Each	33%	\$9,213	Other	B
14864 400-BGGQ	14864 400-BGGQ	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 7.68TB	\$25,505	Each	33%	\$17,088	Other	B
14864 400-BGJK	14864 400-BGJK	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 3.84TB UG	\$16,501	Each	33%	\$11,055	Other	B
14864 400-BGJQ	14864 400-BGJQ	Storage Mid Range	P1 25X2.5 12G SAS SED SSD 7.68TB UG	\$30,605	Each	33%	\$20,506	Other	B
14864 470-ADTN	14864 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B
14864 470-ADTP	14864 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B
14864 470-ADTV	14864 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B
14864 470-ADTW	14864 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B
14864 470-ADUD	14864 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B
14864 470-ADUE	14864 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,482	Each	33%	\$1,663	Other	B
14864 470-ADUJ	14864 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
14864 470-ADUK	14864 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
14864 470-ADUO	14864 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
14864 470-ADUP	14864 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
14864 470-ADUQ	14864 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
14861 400-BGGM	14861 400-BGGM	Storage Mid Range	P1 25X2.5 NVME SED SSD 3.84TB	\$13,750	Each	33%	\$9,213	Other	B
14861 407-BCGB	14861 407-BCGB	Storage Mid Range	25GBE OPTICAL SFP PAIR	\$2,286	Each	33%	\$1,532	Other	B
14861 407-BCGC	14861 407-BCGC	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR	\$2,926	Each	33%	\$1,960	Other	B
14861 407-BCGD	14861 407-BCGD	Storage Mid Range	1GBT RJ45 COPPER SFP PAIR	\$249	Each	33%	\$167	Other	B
14861 407-BCGE	14861 407-BCGE	Storage Mid Range	16G FC MULTIMODE OPTICAL SFP PAIR	\$604	Each	33%	\$405	Other	B
14861 407-BCGF	14861 407-BCGF	Storage Mid Range	10GBE OPTICAL SFP PAIR	\$412	Each	33%	\$276	Other	B
14861 470-ADTM	14861 470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2	\$2,278	Each	33%	\$1,526	Other	B
14861 470-ADTN	14861 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B
14861 470-ADTO	14861 470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2	\$321	Each	33%	\$215	Other	B
14861 470-ADTP	14861 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B
14861 470-ADTQ	14861 470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	33%	\$118	Other	B
14861 470-ADTR	14861 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B
14861 470-ADTS	14861 470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2	\$69	Each	33%	\$46	Other	B
14861 470-ADTT	14861 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%	\$129	Other	B
14861 470-ADTU	14861 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B
14861 470-ADTV	14861 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B
14861 470-ADTW	14861 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B
14861 470-ADTX	14861 470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2	\$467	Each	33%	\$313	Other	B
14861 470-ADTY	14861 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%	\$326	Other	B
14861 470-ADTZ	14861 470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2	\$280	Each	33%	\$188	Other	B
14861 470-ADUB	14861 470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	Each	33%	\$143	Other	B
14861 470-ADUC	14861 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%	\$101	Other	B
14861 470-ADUD	14861 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B
14861 470-ADUE	14861 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,482	Each	33%	\$1,663	Other	B
14861 470-ADUF	14861 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%	\$302	Other	B
14861 470-ADUG	14861 470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2	\$110	Each	33%	\$74	Other	B

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
14861 470-ADUH	14861 470-ADUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	Each	33%	\$137	Other	B
14861 470-ADUI	14861 470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%	\$127	Other	B
14861 470-ADUJ	14861 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
14861 470-ADUK	14861 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
14861 470-ADUL	14861 470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$581	Each	33%	\$389	Other	B
14861 470-ADUM	14861 470-ADUM	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	Each	33%	\$73	Other	B
14861 470-ADUN	14861 470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%	\$103	Other	B
14861 470-ADUO	14861 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
14861 470-ADUP	14861 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
14861 470-ADUQ	14861 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
14861 470-AEIK	14861 470-AEIK	Storage Mid Range	2M 4x25G SFP28 to 100G QSFP28	\$1,158	Each	33%	\$776	Other	B
14861 470-AEIL	14861 470-AEIL	Storage Mid Range	3M 4x25G SFP28 to 100G QSFP28	\$1,900	Each	33%	\$1,273	Other	B
14861 565-BBJN	14861 565-BBJN	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR	\$3,240	Each	33%	\$2,171	Other	B
14861 565-BBJO	14861 565-BBJO	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR	\$2,529	Each	33%	\$1,694	Other	B
14861 565-BBJP	14861 565-BBJP	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR	\$4,186	Each	33%	\$2,805	Other	B
14861 565-BBJQ	14861 565-BBJQ	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR	\$8,872	Each	33%	\$5,944	Other	B
14861 565-BBJR	14861 565-BBJR	Storage Mid Range	25GBE TWINAX 4 PORT IO MODULE PAIR	\$2,286	Each	33%	\$1,532	Other	B
14861 565-BBJS	14861 565-BBJS	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR	\$8,372	Each	33%	\$5,609	Other	B
14862 400-BGGP	14862 400-BGGP	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB	\$25,505	Each	33%	\$17,088	Other	B
14862 407-BCGB	14862 407-BCGB	Storage Mid Range	25GBE OPTICAL SFP PAIR	\$2,286	Each	33%	\$1,532	Other	B
14862 407-BCGC	14862 407-BCGC	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR	\$2,926	Each	33%	\$1,960	Other	B
14862 407-BCGD	14862 407-BCGD	Storage Mid Range	1GBT RJ45 COPPER SFP PAIR	\$249	Each	33%	\$167	Other	B
14862 407-BCGE	14862 407-BCGE	Storage Mid Range	16G FC MULTIMODE OPTICAL SFP PAIR	\$604	Each	33%	\$405	Other	B
14862 407-BCGF	14862 407-BCGF	Storage Mid Range	10GBE OPTICAL SFP PAIR	\$412	Each	33%	\$276	Other	B
14862 470-ADTM	14862 470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2	\$2,278	Each	33%	\$1,526	Other	B
14862 470-ADTN	14862 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B
14862 470-ADTO	14862 470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2	\$321	Each	33%	\$215	Other	B
14862 470-ADTP	14862 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B
14862 470-ADTQ	14862 470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	33%	\$118	Other	B
14862 470-ADTR	14862 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B
14862 470-ADTS	14862 470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2	\$69	Each	33%	\$46	Other	B
14862 470-ADTT	14862 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%	\$129	Other	B
14862 470-ADTU	14862 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B
14862 470-ADTV	14862 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B
14862 470-ADTW	14862 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B
14862 470-ADTX	14862 470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2	\$467	Each	33%	\$313	Other	B
14862 470-ADTY	14862 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%	\$326	Other	B
14862 470-ADTZ	14862 470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2	\$280	Each	33%	\$188	Other	B
14862 470-ADUB	14862 470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	Each	33%	\$143	Other	B
14862 470-ADUC	14862 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%	\$101	Other	B
14862 470-ADUD	14862 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B
14862 470-ADUE	14862 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,462	Each	33%	\$1,663	Other	B
14862 470-ADUF	14862 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%	\$302	Other	B
14862 470-ADUG	14862 470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2	\$110	Each	33%	\$74	Other	B
14862 470-ADUH	14862 470-ADUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	Each	33%	\$137	Other	B
14862 470-ADUI	14862 470-ADUI	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%	\$127	Other	B
14862 470-ADUJ	14862 470-ADUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
14862 470-ADUK	14862 470-ADUK	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
14862 470-ADUL	14862 470-ADUL	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$581	Each	33%	\$389	Other	B
14862 470-ADUM	14862 470-ADUM	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	Each	33%	\$73	Other	B
14862 470-ADUN	14862 470-ADUN	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%	\$103	Other	B
14862 470-ADUO	14862 470-ADUO	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
14862 470-ADUP	14862 470-ADUP	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
14862 470-ADUQ	14862 470-ADUQ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
14862 470-AEIK	14862 470-AEIK	Storage Mid Range	2M 4x25G SFP28 to 100G QSFP28	\$1,158	Each	33%	\$776	Other	B
14862 470-AEIL	14862 470-AEIL	Storage Mid Range	3M 4x25G SFP28 to 100G QSFP28	\$1,900	Each	33%	\$1,273	Other	B
14862 565-BBJN	14862 565-BBJN	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR	\$3,240	Each	33%	\$2,171	Other	B
14862 565-BBJO	14862 565-BBJO	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR	\$2,529	Each	33%	\$1,694	Other	B
14862 565-BBJP	14862 565-BBJP	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR	\$4,186	Each	33%	\$2,805	Other	B
14862 565-BBJQ	14862 565-BBJQ	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR	\$8,872	Each	33%	\$5,944	Other	B
14862 565-BBJR	14862 565-BBJR	Storage Mid Range	25GBE TWINAX 4 PORT IO MODULE PAIR	\$2,286	Each	33%	\$1,532	Other	B
14862 565-BBJS	14862 565-BBJS	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR	\$8,372	Each	33%	\$5,609	Other	B
14863 400-BGGP	14863 400-BGGP	Storage Mid Range	P1 25X2.5 NVME SED SSD 7.68TB	\$25,505	Each	33%	\$17,088	Other	B
14863 407-BCGB	14863 407-BCGB	Storage Mid Range	25GBE OPTICAL SFP PAIR	\$2,286	Each	33%	\$1,532	Other	B
14863 407-BCGC	14863 407-BCGC	Storage Mid Range	32G FC MULTIMODE OPTICAL SFP PAIR	\$2,926	Each	33%	\$1,960	Other	B
14863 407-BCGD	14863 407-BCGD	Storage Mid Range	1GBT RJ45 COPPER SFP PAIR	\$249	Each	33%	\$167	Other	B
14863 407-BCGE	14863 407-BCGE	Storage Mid Range	16G FC MULTIMODE OPTICAL SFP PAIR	\$604	Each	33%	\$405	Other	B
14863 407-BCGF	14863 407-BCGF	Storage Mid Range	10GBE OPTICAL SFP PAIR	\$412	Each	33%	\$276	Other	B
14863 470-ADTM	14863 470-ADTM	Storage Mid Range	100M 10G CAT6 ETHERNET CABLE QTY 2	\$2,278	Each	33%	\$1,526	Other	B
14863 470-ADTN	14863 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B
14863 470-ADTO	14863 470-ADTO	Storage Mid Range	10M 10G CAT6 ETHERNET CABLE QTY 2	\$321	Each	33%	\$215	Other	B
14863 470-ADTP	14863 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B
14863 470-ADTQ	14863 470-ADTQ	Storage Mid Range	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	33%	\$118	Other	B
14863 470-ADTR	14863 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B
14863 470-ADTS	14863 470-ADTS	Storage Mid Range	1M 10G CAT6 ETHERNET CABLE QTY 2	\$69	Each	33%	\$46	Other	B
14863 470-ADTT	14863 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%	\$129	Other	B
14863 470-ADTU	14863 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14863 470-ADTV	14863 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B
14863 470-ADTW	14863 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B
14863 470-ADTX	14863 470-ADTX	Storage Mid Range	20M 10G CAT6 ETHERNET CABLE QTY 2	\$467	Each	33%	\$313	Other	B
14863 470-ADTY	14863 470-ADTY	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%	\$326	Other	B
14863 470-ADTZ	14863 470-ADTZ	Storage Mid Range	2M 10G CAT6 ETHERNET CABLE QTY 2	\$280	Each	33%	\$188	Other	B
14863 470-ADUB	14863 470-ADUB	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	Each	33%	\$143	Other	B
14863 470-ADUC	14863 470-ADUC	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%	\$101	Other	B
14863 470-ADUD	14863 470-ADUD	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B
14863 470-ADUE	14863 470-ADUE	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,462	Each	33%	\$1,663	Other	B
14863 470-ADUF	14863 470-ADUF	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%	\$302	Other	B
14863 470-ADUG	14863 470-ADUG	Storage Mid Range	3M 10G CAT6 ETHERNET CABLE QTY 2	\$110	Each	33%	\$74	Other	B
14863 470-A DUH	14863 470-A DUH	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	Each	33%	\$137	Other	B
14863 470-A DUJ	14863 470-A DUJ	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%	\$127	Other	B
14863 470-A DUJ	14863 470-A DUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
14863 470-A DUJ	14863 470-A DUJ	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
14863 470-A DUJ	14863 470-A DUJ	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$581	Each	33%	\$389	Other	B
14863 470-A DUJ	14863 470-A DUJ	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	Each	33%	\$73	Other	B
14863 470-A DUJ	14863 470-A DUJ	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%	\$103	Other	B
14863 470-A DUJ	14863 470-A DUJ	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
14863 470-A DUJ	14863 470-A DUJ	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
14863 470-A DUJ	14863 470-A DUJ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
14863 470-AEIK	14863 470-AEIK	Storage Mid Range	2M 4x25G SFP28 to 100G QSFP28	\$1,158	Each	33%	\$776	Other	B
14863 470-AEIL	14863 470-AEIL	Storage Mid Range	3M 4x25G SFP28 to 100G QSFP28	\$1,900	Each	33%	\$1,273	Other	B
14863 565-BB JN	14863 565-BB JN	Storage Mid Range	10GBASE-T 4 PORT IO MODULE PAIR	\$3,240	Each	33%	\$2,171	Other	B
14863 565-BB JN	14863 565-BB JN	Storage Mid Range	10GBE OPTICAL 4 PORT IO MODULE PAIR	\$2,529	Each	33%	\$1,694	Other	B
14863 565-BB JN	14863 565-BB JN	Storage Mid Range	16GB FC 4 PORT IO MODULE PAIR	\$4,196	Each	33%	\$2,805	Other	B
14863 565-BB JN	14863 565-BB JN	Storage Mid Range	25GBE OPTICAL 4 PORT IO MODULE PAIR	\$8,872	Each	33%	\$5,944	Other	B
14863 565-BB JN	14863 565-BB JN	Storage Mid Range	25GBE TWINAX 4 PORT IO MODULE PAIR	\$2,286	Each	33%	\$1,532	Other	B
14863 565-BB JN	14863 565-BB JN	Storage Mid Range	32GB FC 4 PORT IO MODULE PAIR	\$8,372	Each	33%	\$5,609	Other	B
14865 379-BDPR	14865 379-BDPR	Storage Mid Range	Reserve 1U of Server Space	\$0	Each	33%	\$0	Other	B
14865 450-AIOS	14865 450-AIOS	Storage Mid Range	40U RCK POWER CORD NORTH AMERICA L6-30P	\$1,160	Each	33%	\$777	Other	B
14865 470-ADTN	14865 470-ADTN	Storage Mid Range	100M OM4 FIBRE CABLE QTY2	\$6,909	Each	33%	\$4,629	Other	B
14865 470-ADTP	14865 470-ADTP	Storage Mid Range	10M OM4 FIBRE CABLE QTY2	\$1,220	Each	33%	\$817	Other	B
14865 470-ADTR	14865 470-ADTR	Storage Mid Range	1M ACTIVE 10G TWINAX CABLE QTY 2	\$401	Each	33%	\$269	Other	B
14865 470-ADTT	14865 470-ADTT	Storage Mid Range	1M PASSIVE 10G TWINAX CABLE QTY 2	\$193	Each	33%	\$129	Other	B
14865 470-ADTU	14865 470-ADTU	Storage Mid Range	1M PASSIVE 25G TWINAX CABLE QTY 2	\$164	Each	33%	\$110	Other	B
14865 470-ADTV	14865 470-ADTV	Storage Mid Range	1M OM4 FIBRE CABLE QTY2	\$743	Each	33%	\$498	Other	B
14865 470-ADTW	14865 470-ADTW	Storage Mid Range	1M SAS EXPANSION CABLE QTY 2	\$225	Each	33%	\$151	Other	B
14865 470-ADTX	14865 470-ADTX	Storage Mid Range	2M ACTIVE 10G TWINAX CABLE QTY 2	\$486	Each	33%	\$326	Other	B
14865 470-ADTY	14865 470-ADTY	Storage Mid Range	2M PASSIVE 10G TWINAX CABLE QTY 2	\$214	Each	33%	\$143	Other	B
14865 470-ADTZ	14865 470-ADTZ	Storage Mid Range	2M PASSIVE 25G TWINAX CABLE QTY 2	\$150	Each	33%	\$101	Other	B
14865 470-ADUB	14865 470-ADUB	Storage Mid Range	2M SAS EXPANSION CABLE QTY 2	\$369	Each	33%	\$247	Other	B
14865 470-ADUC	14865 470-ADUC	Storage Mid Range	30M OM4 FIBRE CABLE QTY2	\$2,462	Each	33%	\$1,663	Other	B
14865 470-ADUD	14865 470-ADUD	Storage Mid Range	3M ACTIVE 10G TWINAX CABLE QTY 2	\$450	Each	33%	\$302	Other	B
14865 470-ADUG	14865 470-ADUG	Storage Mid Range	3M PASSIVE 10G TWINAX CABLE QTY 2	\$204	Each	33%	\$137	Other	B
14865 470-A DUH	14865 470-A DUH	Storage Mid Range	3M PASSIVE 25G TWINAX CABLE QTY 2	\$190	Each	33%	\$127	Other	B
14865 470-A DUJ	14865 470-A DUJ	Storage Mid Range	3M OM4 FIBRE CABLE QTY2	\$816	Each	33%	\$547	Other	B
14865 470-A DUJ	14865 470-A DUJ	Storage Mid Range	50M OM4 FIBRE CABLE QTY2	\$4,017	Each	33%	\$2,691	Other	B
14865 470-A DUJ	14865 470-A DUJ	Storage Mid Range	5M ACTIVE 10G TWINAX CABLE QTY 2	\$581	Each	33%	\$389	Other	B
14865 470-A DUJ	14865 470-A DUJ	Storage Mid Range	5M 10G CAT6 ETHERNET CABLE QTY 2	\$109	Each	33%	\$73	Other	B
14865 470-A DUJ	14865 470-A DUJ	Storage Mid Range	5M PASSIVE 10G TWINAX CABLE QTY 2	\$154	Each	33%	\$103	Other	B
14865 470-A DUJ	14865 470-A DUJ	Storage Mid Range	5M OM4 FIBRE CABLE QTY2	\$872	Each	33%	\$584	Other	B
14865 470-A DUJ	14865 470-A DUJ	Storage Mid Range	5M SAS EXPANSION CABLE QTY 2	\$746	Each	33%	\$500	Other	B
14865 470-A DUJ	14865 470-A DUJ	Storage Mid Range	8M SAS EXPANSION CABLE QTY 2	\$1,170	Each	33%	\$784	Other	B
14865 770-BDHO	14865 770-BDHO	Storage Mid Range	40U RACK STABILIZING KIT	\$325	Each	33%	\$218	Other	B
13690 843-6816	13690 843-6816	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$5,334	Each	33%	\$3,574	Other	B
13690 843-6817	13690 843-6817	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%	\$4,467	Other	B
13690 843-6818	13690 843-6818	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$8,334	Each	33%	\$5,584	Other	B
13690 843-6819	13690 843-6819	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%	\$4,467	Other	B
13690 848-0185	13690 848-0185	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	33%	\$24,706	Other	B
13690 848-0186	13690 848-0186	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	33%	\$49,413	Other	B
13690 848-0187	13690 848-0187	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	33%	\$26,800	Other	B
13690 848-0188	13690 848-0188	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	33%	\$53,600	Other	B
13695 843-6816	13695 843-6816	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$5,334	Each	33%	\$3,574	Other	B
13695 843-6817	13695 843-6817	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%	\$4,467	Other	B
13695 843-6818	13695 843-6818	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$8,334	Each	33%	\$5,584	Other	B
13695 843-6819	13695 843-6819	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%	\$4,467	Other	B
13695 848-0185	13695 848-0185	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	33%	\$24,706	Other	B
13695 848-0186	13695 848-0186	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	33%	\$49,413	Other	B
13695 848-0187	13695 848-0187	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	33%	\$26,800	Other	B
13695 848-0188	13695 848-0188	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	33%	\$53,600	Other	B
13692 843-6816	13692 843-6816	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$5,334	Each	33%	\$3,574	Other	B
13692 843-6817	13692 843-6817	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%	\$4,467	Other	B
13692 843-6818	13692 843-6818	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$8,334	Each	33%	\$5,584	Other	B
13692 843-6819	13692 843-6819	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%	\$4,467	Other	B
13692 848-0185	13692 848-0185	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	33%	\$24,706	Other	B
13692 848-0186	13692 848-0186	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	33%	\$49,413	Other	B
13692 848-0187	13692 848-0187	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	33%	\$26,800	Other	B



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I*Column K)	Product Category (REQUIRED) use drop-down	Product Category (if applicable)
13692 848-0188	13692 848-0188	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	33%		\$53,600	Other	B	
13693 843-6816	13693 843-6816	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$5,334	Each	33%		\$3,574	Other	B	
13693 843-6817	13693 843-6817	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%		\$4,467	Other	B	
13693 843-6818	13693 843-6818	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$8,334	Each	33%		\$5,584	Other	B	
13693 843-6819	13693 843-6819	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%		\$4,467	Other	B	
13693 848-0185	13693 848-0185	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	33%		\$24,706	Other	B	
13693 848-0186	13693 848-0186	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	33%		\$49,413	Other	B	
13693 848-0187	13693 848-0187	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	33%		\$26,800	Other	B	
13693 848-0188	13693 848-0188	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	33%		\$53,600	Other	B	
13694 843-6816	13694 843-6816	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$5,334	Each	33%		\$3,574	Other	B	
13694 843-6817	13694 843-6817	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%		\$4,467	Other	B	
13694 843-6818	13694 843-6818	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$8,334	Each	33%		\$5,584	Other	B	
13694 843-6819	13694 843-6819	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%		\$4,467	Other	B	
13694 848-0185	13694 848-0185	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	33%		\$24,706	Other	B	
13694 848-0186	13694 848-0186	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	33%		\$49,413	Other	B	
13694 848-0187	13694 848-0187	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	33%		\$26,800	Other	B	
13694 848-0188	13694 848-0188	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	33%		\$53,600	Other	B	
13698 843-6816	13698 843-6816	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$5,334	Each	33%		\$3,574	Other	B	
13698 843-6817	13698 843-6817	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%		\$4,467	Other	B	
13698 843-6818	13698 843-6818	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$8,334	Each	33%		\$5,584	Other	B	
13698 843-6819	13698 843-6819	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%		\$4,467	Other	B	
13698 848-0185	13698 848-0185	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	33%		\$24,706	Other	B	
13698 848-0186	13698 848-0186	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	33%		\$49,413	Other	B	
13698 848-0187	13698 848-0187	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	33%		\$26,800	Other	B	
13698 848-0188	13698 848-0188	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	33%		\$53,600	Other	B	
13691 843-6816	13691 843-6816	Storage Mid Range	Data Destruction for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$5,334	Each	33%		\$3,574	Other	B	
13691 843-6817	13691 843-6817	Storage Mid Range	Data Sanitization for Enterprise Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%		\$4,467	Other	B	
13691 843-6818	13691 843-6818	Storage Mid Range	Data Sanitization for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$8,334	Each	33%		\$5,584	Other	B	
13691 843-6819	13691 843-6819	Storage Mid Range	Data Destruction for Enterprise MV Onsite-OpenSW, PStore, RP, Unty	\$6,667	Each	33%		\$4,467	Other	B	
13691 848-0185	13691 848-0185	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	33%		\$24,706	Other	B	
13691 848-0186	13691 848-0186	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	33%		\$49,413	Other	B	
13691 848-0187	13691 848-0187	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	33%		\$26,800	Other	B	
13691 848-0188	13691 848-0188	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	33%		\$53,600	Other	B	
14778 848-0185	14778 848-0185	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	33%		\$24,706	Other	B	
14778 848-0186	14778 848-0186	Storage Mid Range	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	33%		\$49,413	Other	B	
14778 848-0187	14778 848-0187	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	33%		\$26,800	Other	B	
14778 848-0188	14778 848-0188	Storage Mid Range	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	33%		\$53,600	Other	B	
VDMMXG2FCOOPA	VDMMXG2FCOOPA	VNX HARDWARE	VNX VG 2 PT FCOE IO MOD-SFP	\$0	Each	33%		\$0	Other	B	
VDMMXG2FCOOPU	VDMMXG2FCOOPU	VNX HARDWARE	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	\$8,400	Each	33%		\$5,628	Other	B	
VDMMXG2FCOTWA	VDMMXG2FCOTWA	VNX HARDWARE	VNX VG 2 PT FCOE IO MOD-TWINAX	\$0	Each	33%		\$0	Other	B	
VDMMXG2FCOTWU	VDMMXG2FCOTWU	VNX HARDWARE	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON	\$5,880	Each	33%		\$3,940	Other	B	
2KMICL 1-QSFP	2KMICL 1-QSFP	CONNECTRIX	DCX8510 ICL 2KM QSFP 1 Pack	\$10,530	Each	44%		\$6,897	Other	C	
BR-10G10K-XFP	BR-10G10K-XFP	CONNECTRIX	10GB 10KM LONG WAVE XFP-BR	\$0	Each	44%		\$0	Other	C	
BR-10G40K-XFP	BR-10G40K-XFP	CONNECTRIX	10GB 40KM LONG WAVE XFP-BR	\$0	Each	44%		\$0	Other	C	
BR-10G80K-XFP	BR-10G80K-XFP	CONNECTRIX	10GB 80KM LONG WAVE XFP-BR	\$0	Each	44%		\$0	Other	C	
BRQSF100G-SR4	BRQSF100G-SR4	CONNECTRIX	BRQSF 100GbE SW QSFP28 1PACK	\$7,770	Each	44%		\$4,351	Other	C	
BRQSF40GE-10GBO	BRQSF40GE-10GBO	CONNECTRIX	BRQSF 40GbE W10GbE BRKOUT SW QSFP 1PACK	\$3,130	Each	44%		\$1,753	Other	C	
BRQSF40GE-BIDI	BRQSF40GE-BIDI	CONNECTRIX	BRQSF 40GbE BIDI SW QSFP 1PACK	\$3,440	Each	44%		\$1,926	Other	C	
BRQSF-4X10G	BRQSF-4X10G	CONNECTRIX	BRCD LBL 4x10GbE SR 40G QSFP 1PACK	\$0	Each	44%		\$0	Other	C	
BRQSF-4X16G	BRQSF-4X16G	CONNECTRIX	BRCD LBL 4X16GB SHORT WAVE QSFP 1PACK	\$2,400	Each	44%		\$1,344	Other	C	
BRQSF-4X32G-BRKOD	BRQSF-4X32G-BRKOD	CONNECTRIX	BRCD DIR 4X32GB SW BREAKOUT QSFP 1PACK	\$9,640	Each	44%		\$5,398	Other	C	
BRQSF-4X32GBR-SEC	BRQSF-4X32GBR-SEC	CONNECTRIX	BRCD LBL QSFP, SWL 4X32GB, BKOUT, 1-PK, SEC	\$6,860	Each	44%		\$3,842	Other	C	
BRSPF-10G-ER	BRSPF-10G-ER	CONNECTRIX	BRCD LBL SFP 10GbE ER 40KM OPTIC 1PACK	\$10,000	Each	44%		\$5,600	Other	C	
BRSPF16G10K8P	BRSPF16G10K8P	CONNECTRIX	BRCD LBL 16GB 10KM LONG WAVE SFPs 8PACK	\$29,440	Each	44%		\$16,486	Other	C	
BRSPF16G10K8PSEC	BRSPF16G10K8PSEC	CONNECTRIX	BRCD LBL SFP+ LWL, 16G, 10KM, 8-PK SECURE	\$29,450	Each	44%		\$16,492	Other	C	
BRSPF16G10KLW	BRSPF16G10KLW	CONNECTRIX	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%		\$2,397	Other	C	
BRSPF16G10KLWSEC	BRSPF16G10KLWSEC	CONNECTRIX	BRCD LBL SFP+ LWL, 16G, 10KM, 1-PK SECURE	\$4,270	Each	44%		\$2,391	Other	C	
BRSPF16G25KLW	BRSPF16G25KLW	CONNECTRIX	BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890	Each	44%		\$6,098	Other	C	
BRSPF16G25KLWSEC	BRSPF16G25KLWSEC	CONNECTRIX	BRCD LBL SFP+ ELWL 25KM, 16G, 1-PK, SECURE	\$10,890	Each	44%		\$6,098	Other	C	
BRSPF-16GSW	BRSPF-16GSW	CONNECTRIX	BRCD LBL 16GB SHORT WAVE SFP	\$970	Each	44%		\$543	Other	C	
BRSPF-16GSW8P	BRSPF-16GSW8P	CONNECTRIX	BRCD LBL 16GB SHORT WAVE SFPs 8PACK	\$6,760	Each	44%		\$3,786	Other	C	
BRSPF-16GSW8PSEC	BRSPF-16GSW8PSEC	CONNECTRIX	BRCD LBL SFP+ SWL 16G, 8-PK, SECURE	\$6,760	Each	44%		\$3,786	Other	C	
BRSPF32G10K8P	BRSPF32G10K8P	CONNECTRIX	BRCD LBL 32GB 10KM LONG WAVE SFPs 8PACK	\$38,110	Each	44%		\$21,342	Other	C	
BRSPF32G10KLW	BRSPF32G10KLW	CONNECTRIX	BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530	Each	44%		\$3,097	Other	C	
BRSPF32G25KLW	BRSPF32G25KLW	CONNECTRIX	BRCD LBL 32GB 25KM LONG WAVE SFP	\$13,492	Each	44%		\$7,556	Other	C	
BRSPF-32GSW	BRSPF-32GSW	CONNECTRIX	BRCD LBL 32GB SHORT WAVE SFP	\$1,450	Each	44%		\$812	Other	C	
BRSPF-32GSW8P	BRSPF-32GSW8P	CONNECTRIX	BRCD LBL 32GB SHORT WAVE SFPs 8PACK	\$9,950	Each	44%		\$5,572	Other	C	
BRSPF-4G10KLW	BRSPF-4G10KLW	CONNECTRIX	BRCD LBL 4GB 10KM LONG WAVE SFP	\$2,300	Each	44%		\$1,288	Other	C	
BRSPF-4G4KLW	BRSPF-4G4KLW	CONNECTRIX	BRCD LBL 4GB 4KM LONG WAVE SFP	\$1,320	Each	44%		\$739	Other	C	
BRSPF-8G10K8P	BRSPF-8G10K8P	CONNECTRIX	BRCD LBL 8GB 10KM LONG WAVE SFPs 8PACK	\$14,370	Each	44%		\$8,047	Other	C	
BRSPF-8G10KLW	BRSPF-8G10KLW	CONNECTRIX	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,010	Each	44%		\$1,126	Other	C	
BRSPF-8G25KLW	BRSPF-8G25KLW	CONNECTRIX	BRCD LBL 8GB 25KM LONG WAVE SFP	\$8,590	Each	44%		\$4,810	Other	C	
BRSPF-8GSW	BRSPF-8GSW	CONNECTRIX	BRCD LBL 8GB SHORT WAVE SFP	\$240	Each	44%		\$134	Other	C	
BRSPF-8GSW128	BRSPF-8GSW128	CONNECTRIX	BRCD LBL 8GB SHORT WAVE SFPs 128PACK	\$0	Each	44%		\$0	Other	C	
BRSPF-N8GSW	BRSPF-N8GSW	CONNECTRIX	BRCD NEW 8GB SHORT WAVE SFP	\$200	Each	44%		\$112	Other	C	
BRSPF-N8GSW8P	BRSPF-N8GSW8P	CONNECTRIX	BRCD NEW 8GB SHORT WAVE SFPs 8PACK	\$1,270	Each	44%		\$711	Other	C	
CP-24000-UPG	CP-24000-UPG	CONNECTRIX	UPG 12K CPs TO ED-24000B	\$0	Each	44%		\$0	Other	C	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CTX3M-MLC-KIT	CTX3M-MLC-KIT	CONNECTRIX	DCX MLC-TO-LC PATCH CABLES FOR 64P BLADE	\$11,200	Each	44%	\$6,272	Other	C
DCX2PS-PWRCDR	DCX2PS-PWRCDR	CONNECTRIX	CNX CAB DCX8510-8 2PS UPG PWR CORDS	\$50	Each	44%	\$28	Other	C
DCX-2PS-UPG	DCX-2PS-UPG	CONNECTRIX	DCX DUAL POWER SUPPLY UPGRADE KIT	\$19,300	Each	44%	\$10,808	Other	C
DCX4S-GENKIT	DCX4S-GENKIT	CONNECTRIX	DCX4S GENERIC CABINET RACK MOUNT KIT	\$3,190	Each	44%	\$1,786	Other	C
DCX6-4 NPE 2PS KIT	DCX6-4 NPE 2PS KIT	CONNECTRIX	DCX6-4 NON PORT EXHAUST 2 PWR SUP KIT	\$15,510	Each	44%	\$8,686	Other	C
DCX6-4 NPE FAN KIT	DCX6-4 NPE FAN KIT	CONNECTRIX	DCX6-4 NON PORT EXHAUST 2 FAN KIT	\$13,520	Each	44%	\$7,571	Other	C
DCX6-4 NPI 2PS KIT	DCX6-4 NPI 2PS KIT	CONNECTRIX	DCX6-4 NON PORT INTAKE 2 PWR SUP KIT	\$15,510	Each	44%	\$8,686	Other	C
DCX6-4 NPI FAN KIT	DCX6-4 NPI FAN KIT	CONNECTRIX	DCX6-4 NON PORT INTAKE 2 FAN KIT	\$13,520	Each	44%	\$7,571	Other	C
DCX6-4-16G ICL100	DCX6-4-16G ICL100	CONNECTRIX	DCX6-4 16GB ICL POD W 8 16G QSFPs 100M	\$69,940	Each	44%	\$39,110	Other	C
DCX6-4-16G ICL2KM	DCX6-4-16G ICL2KM	CONNECTRIX	DCX6-4 2KM ICL POD W 8 2KM 16G QSFPs	\$117,790	Each	44%	\$65,957	Other	C
DCX6-4-32G BRKIOCL	DCX6-4-32G BRKIOCL	CONNECTRIX	DCX6-4 BRKOUT ICL POD W 8 32G BO-QSFPs	\$73,140	Each	44%	\$40,958	Other	C
DCX6-4-32G ICL100	DCX6-4-32G ICL100	CONNECTRIX	DCX6-4 32GB ICL POD W 8 32G QSFPs 100M	\$86,050	Each	44%	\$48,188	Other	C
DCX6-4-32G ICL2KM	DCX6-4-32G ICL2KM	CONNECTRIX	DCX6-4 2KM ICL POD W 8 2KM 32G QSFPs	\$145,660	Each	44%	\$81,570	Other	C
DCX-64PTCHPNL	DCX-64PTCHPNL	CONNECTRIX	DCX 1U LC-TO-LC PTCH PNL FOR 64Port Card	\$0	Each	44%	\$0	Other	C
DCX6-8 NPE 4PS KIT	DCX6-8 NPE 4PS KIT	CONNECTRIX	DCX6-8 NON PORT EXHAUST 4 PWR SUP KIT	\$31,020	Each	44%	\$17,371	Other	C
DCX6-8 NPE FAN KIT	DCX6-8 NPE FAN KIT	CONNECTRIX	DCX6-8 NON PORT EXHAUST 3FAN KIT	\$20,290	Each	44%	\$11,362	Other	C
DCX6-8 NPI 4PS KIT	DCX6-8 NPI 4PS KIT	CONNECTRIX	DCX6-8 NON PORT INTAKE 4 PWR SUP KIT	\$31,020	Each	44%	\$17,371	Other	C
DCX6-8 NPI FAN KIT	DCX6-8 NPI FAN KIT	CONNECTRIX	DCX6-8 NON PORT INTAKE 3 FAN KIT	\$20,290	Each	44%	\$11,362	Other	C
DCX6-8-16G ICL100	DCX6-8-16G ICL100	CONNECTRIX	DCX6-8 16GB ICL POD W 16 16G QSFPs 100M	\$139,680	Each	44%	\$78,221	Other	C
DCX6-8-16G ICL2KM	DCX6-8-16G ICL2KM	CONNECTRIX	DCX6-8 2KM ICL POD W 8 2KM 16G QSFPs	\$169,380	Each	44%	\$94,853	Other	C
DCX6-8-32G BRKIOCL	DCX6-8-32G BRKIOCL	CONNECTRIX	DCX6-8 BRKOUT ICL POD W 16 32G BO-QSFPs	\$141,440	Each	44%	\$79,206	Other	C
DCX6-8-32G ICL100	DCX6-8-32G ICL100	CONNECTRIX	DCX6-8 32GB ICL POD W 16 32G QSFPs 100M	\$166,400	Each	44%	\$93,184	Other	C
DCX6-8-32G ICL2KM	DCX6-8-32G ICL2KM	CONNECTRIX	DCX6-8 2KM ICL POD W 8 2KM 32G QSFPs	\$196,600	Each	44%	\$110,096	Other	C
DCX8510CL100M	DCX8510CL100M	CONNECTRIX	CNX DCX8510 ICL Cable 100 Meter	\$2,730	Each	44%	\$1,529	Other	C
DCX8510CL100	DCX8510CL100	CONNECTRIX	DCX8510 100M ICL POD Kit w 8 QSFPs	\$91,600	Each	44%	\$51,296	Other	C
DCX8510CL15M	DCX8510CL15M	CONNECTRIX	CNX DCX8510 ICL CABLE 15 METER	\$630	Each	44%	\$353	Other	C
DCX8510CL2KM	DCX8510CL2KM	CONNECTRIX	DCX8510 2KM ICL POD Kit w8 2KM QSFPs	\$127,300	Each	44%	\$71,288	Other	C
DCX8510CL50M	DCX8510CL50M	CONNECTRIX	CNX DCX8510 ICL CABLE 50 METER	\$1,300	Each	44%	\$728	Other	C
DCX8510CL5M	DCX8510CL5M	CONNECTRIX	CNX DCX8510 ICL CABLE 5 METER	\$410	Each	44%	\$230	Other	C
DCX854-ENTICL	DCX854-ENTICL	CONNECTRIX	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	\$162,150	Each	44%	\$90,804	Other	C
DCX858-ENTICL	DCX858-ENTICL	CONNECTRIX	DCX8510-8 ENTERPRISE ICL 1PER CHASSIS	\$324,290	Each	44%	\$181,602	Other	C
DCX-GENRLKT	DCX-GENRLKT	CONNECTRIX	DCX GENERIC CAB RACK MOUNT KIT	\$570	Each	44%	\$319	Other	C
DCX-LCMP0100M	DCX-LCMP0100M	CONNECTRIX	CNX DCX8510 4LC-1MPO Cable 100 Meter	\$2,800	Each	44%	\$1,568	Other	C
DCX-LC-MPO15M	DCX-LC-MPO15M	CONNECTRIX	CNX DCX8510 4LC-1MPO Cable 15 Meter	\$670	Each	44%	\$375	Other	C
DCX-LC-MPO50M	DCX-LC-MPO50M	CONNECTRIX	CNX DCX8510 4LC-1MPO Cable 50 Meter	\$1,530	Each	44%	\$857	Other	C
DCX-LC-MPO5M	DCX-LC-MPO5M	CONNECTRIX	CNX DCX8510 4LC-1MPO Cable 5 Meter	\$420	Each	44%	\$235	Other	C
DS-4400M-SHLF	DS-4400M-SHLF	CONNECTRIX	DS-4400MRK MNT TRAY	\$0	Each	44%	\$0	Other	C
DSBRK40-FD-B	DSBRK40-FD-B	CONNECTRIX	DSB SWITCH CLAR FIELD RCK KIT -B	\$290	Each	44%	\$162	Other	C
EC-1200	EC-1200	CONNECTRIX	CONNECTRIX CABINET	\$0	Each	44%	\$0	Other	C
EC-1230B	EC-1230B	CONNECTRIX	CABINET ED-12000B	\$0	Each	44%	\$0	Other	C
EC-1500-B	EC-1500-B	CONNECTRIX	CONNECTRIX B-SERIES CAB	\$0	Each	44%	\$0	Other	C
EC1500BRLKT	EC1500BRLKT	CONNECTRIX	MOUNT ED-X8B IN EC-1500B	\$305	Each	44%	\$171	Other	C
EC-1500-C	EC-1500-C	CONNECTRIX	CONNECTRIX C-SERIES CAB	\$7,700	Each	44%	\$4,312	Other	C
EC-1500-M	EC-1500-M	CONNECTRIX	CONNECTRIX M CABINET	\$0	Each	44%	\$0	Other	C
EC-1500-PC1	EC-1500-PC1	CONNECTRIX	PWR CRD 1PHS-L630P	\$0	Each	44%	\$0	Other	C
EC-1500-PC2	EC-1500-PC2	CONNECTRIX	PWR CRD 1PHS-IP66	\$0	Each	44%	\$0	Other	C
EC-1500-PC3	EC-1500-PC3	CONNECTRIX	PWR CRD 1PHS-IEC	\$0	Each	44%	\$0	Other	C
EC-1500-PC4	EC-1500-PC4	CONNECTRIX	PWR CRD 1PHS-IEC	\$0	Each	44%	\$0	Other	C
EC-1700-B	EC-1700-B	CONNECTRIX	CONNECTRIX B SERIES CABINET	\$7,990	Each	44%	\$4,474	Other	C
EC-1700-C	EC-1700-C	CONNECTRIX	CONNECTRIX MDS SERIES CABINET	\$7,990	Each	44%	\$4,474	Other	C
ED-10000M	ED-10000M	CONNECTRIX	Chassis 2 SWMs 0/256 ports Director	\$0	Each	44%	\$0	Other	C
ED-10KM-164L	ED-10KM-164L	CONNECTRIX	110K 16X2GB+4X10GB LW LIM	\$0	Each	44%	\$0	Other	C
ED-10KM-164LU	ED-10KM-164LU	CONNECTRIX	10KM LIM 16-2G+4-10G LW	\$0	Each	44%	\$0	Other	C
ED-10KM-164S	ED-10KM-164S	CONNECTRIX	110K 16X2GB + 4X10GB LIM	\$0	Each	44%	\$0	Other	C
ED-10KM-164SU	ED-10KM-164SU	CONNECTRIX	10KM LIM 16-2G+4-10G SW	\$0	Each	44%	\$0	Other	C
ED-10KM-242L	ED-10KM-242L	CONNECTRIX	110K 24X2GB+2X10GB LW LIM	\$0	Each	44%	\$0	Other	C
ED-10KM-242LU	ED-10KM-242LU	CONNECTRIX	10KM LIM 24-2G+2-10G LW	\$0	Each	44%	\$0	Other	C
ED-10KM-242S	ED-10KM-242S	CONNECTRIX	110K 24X2GB + 2X10GB LIM	\$0	Each	44%	\$0	Other	C
ED-10KM-242SU	ED-10KM-242SU	CONNECTRIX	10KM LIM 24-2G+2-10G SW	\$0	Each	44%	\$0	Other	C
ED-10KM-320L	ED-10KM-320L	CONNECTRIX	110K 32X2GB LW LIM	\$0	Each	44%	\$0	Other	C
ED-10KM-320LU	ED-10KM-320LU	CONNECTRIX	ED-10K LIM 32 2GB LW UPG	\$0	Each	44%	\$0	Other	C
ED-10KM-320S	ED-10KM-320S	CONNECTRIX	110K 32X2GB LIM	\$0	Each	44%	\$0	Other	C
ED-10KM-320SU	ED-10KM-320SU	CONNECTRIX	ED-10KM LIM 32 2GB S/W	\$0	Each	44%	\$0	Other	C
ED-10KM432L4	ED-10KM432L4	CONNECTRIX	110K 4G LMQ W 4KM LONG WAVE OPTICS	\$0	Each	44%	\$0	Other	C
ED-10KM432L4U	ED-10KM432L4U	CONNECTRIX	110K 4G LMQ W 4KM LONG WAVE OPTICS	\$0	Each	44%	\$0	Other	C
ED-10KM432LX	ED-10KM432LX	CONNECTRIX	110K 4G LMQ W 10KM LONG WAVE OPTICS	\$0	Each	44%	\$0	Other	C
ED-10KM432LXU	ED-10KM432LXU	CONNECTRIX	110K 4G LMQ W 10KM LONG WAVE OPTICS	\$0	Each	44%	\$0	Other	C
ED-10KM432SW	ED-10KM432SW	CONNECTRIX	110K 4G LMQ W SHORT WAVE OPTICS	\$0	Each	44%	\$0	Other	C
ED-10KM432SWU	ED-10KM432SWU	CONNECTRIX	110K 4G LMQ W SHORT WAVE OPTICS	\$0	Each	44%	\$0	Other	C
ED-10KM-CBLDOM	ED-10KM-CBLDOM	CONNECTRIX	DOM CABLE MNT PLUG	\$0	Each	44%	\$0	Other	C
ED-10KM-CBLINT	ED-10KM-CBLINT	CONNECTRIX	INT CABMNT PLUG INSTALLED	\$0	Each	44%	\$0	Other	C
ED-10KM-SWM	ED-10KM-SWM	CONNECTRIX	110k switching module	\$0	Each	44%	\$0	Other	C
ED-10KM-SWX	ED-10KM-SWX	CONNECTRIX	110K SWX CARD	\$0	Each	44%	\$0	Other	C
ED-12000B-32	ED-12000B-32	CONNECTRIX	32-PORT FIBRE CHANNEL DIRECTOR	\$0	Each	44%	\$0	Other	C
ED-12000B-32U	ED-12000B-32U	CONNECTRIX	32-PORT FIBRE CHANNEL DIRECTOR UPG	\$0	Each	44%	\$0	Other	C
ED-12000B-64	ED-12000B-64	CONNECTRIX	64-PORT FIBRE CHANNEL DIRECTOR	\$0	Each	44%	\$0	Other	C
ED-12000B-64U	ED-12000B-64U	CONNECTRIX	ED-12000B UPG	\$0	Each	44%	\$0	Other	C

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
ED-140M	ED-140M	CONNECTRIX	Chassis 0/140 ports FC Director	\$0	Each	44%	\$0	Other	C
ED-140MCUP	ED-140MCUP	CONNECTRIX	140 PORT DIRECTOR WCUP	\$0	Each	44%	\$0	Other	C
ED-140MCUP-U	ED-140MCUP-U	CONNECTRIX	140 PORT DRCTR UPGRADE	\$0	Each	44%	\$0	Other	C
ED-140M-UPG	ED-140M-UPG	CONNECTRIX	Chassis 0/140 ports Director UPG	\$0	Each	44%	\$0	Other	C
ED-24000B	ED-24000B	CONNECTRIX	ED-24000B CHASSIS-NO PORT	\$0	Each	44%	\$0	Other	C
ED-24000B-U	ED-24000B-U	CONNECTRIX	ED-24000B CHASSIS-NO PORT	\$0	Each	44%	\$0	Other	C
ED-6064-UPG	ED-6064-UPG	CONNECTRIX	64 Port FICON Dirctr Upgrade	\$0	Each	44%	\$0	Other	C
ED-64M	ED-64M	CONNECTRIX	64-PORT FC DIRECTOR	\$0	Each	44%	\$0	Other	C
ED-64MCUP	ED-64MCUP	CONNECTRIX	64-PT FICON CUP DIRECTOR	\$0	Each	44%	\$0	Other	C
ED-64MCUP-UPG	ED-64MCUP-UPG	CONNECTRIX	64 PRT FICON CUP DRCT UPG	\$0	Each	44%	\$0	Other	C
ED-64M-UPG	ED-64M-UPG	CONNECTRIX	64-PORT FC DIRECTOR UPG	\$0	Each	44%	\$0	Other	C
ED-CTP2-UPG	ED-CTP2-UPG	CONNECTRIX	2Gb CTP UPG Kit/ED-64M	\$0	Each	44%	\$0	Other	C
ED-DCX6-4B	ED-DCX6-4B	CONNECTRIX	ED-DCX6-4B Base Chassis, 0 Ports	\$124,870	Each	44%	\$69,927	Other	C
ED-DCX6-8B	ED-DCX6-8B	CONNECTRIX	ED-DCX6-8B Base Chassis, 0 Ports	\$187,820	Each	44%	\$105,179	Other	C
ED-DCX7-4B	ED-DCX7-4B	CONNECTRIX	ED-DCX7-4B Base Chassis, 0 Ports	\$140,810	Each	44%	\$78,854	Other	C
ED-DCX7-8B	ED-DCX7-8B	CONNECTRIX	ED-DCX7-8B Base Chassis, 0 Ports	\$214,000	Each	44%	\$119,840	Other	C
ED-DCX8510-4B	ED-DCX8510-4B	CONNECTRIX	ED-8510-4-B BASE CHASSIS 0 PORTS	\$94,430	Each	44%	\$52,881	Other	C
ED-DCX8510-8B	ED-DCX8510-8B	CONNECTRIX	ED-8510-8-B BASE CHASSIS 0 PORTS	\$163,910	Each	44%	\$91,790	Other	C
ED-QPM-04	ED-QPM-04	CONNECTRIX	4Gb 4FC shortwave QPM ED-64/140M	\$0	Each	44%	\$0	Other	C
ED-QPM-04-U	ED-QPM-04-U	CONNECTRIX	4Gb 4FC shortwave QPM ED-64/140M UPG	\$0	Each	44%	\$0	Other	C
ED-QPM-L04	ED-QPM-L04	CONNECTRIX	4Gb 4FC 4km longwave QPM	\$0	Each	44%	\$0	Other	C
ED-QPM-L04-U	ED-QPM-L04-U	CONNECTRIX	4Gb 4FC 4km longwave QPM UPG	\$0	Each	44%	\$0	Other	C
ED-QPM-L10	ED-QPM-L10	CONNECTRIX	4GB 4FC 10km longwave QPM	\$0	Each	44%	\$0	Other	C
ED-QPM-L10-U	ED-QPM-L10-U	CONNECTRIX	4GB 4FC 10km longwave QPM UPG	\$0	Each	44%	\$0	Other	C
ED-UPM-04	ED-UPM-04	CONNECTRIX	2Gb 4 port w/sw optics	\$0	Each	44%	\$0	Other	C
ED-UPM-04-UPG	ED-UPM-04-UPG	CONNECTRIX	2Gb 4 port w/sw optics UPG	\$0	Each	44%	\$0	Other	C
ED-UPMC-04	ED-UPMC-04	CONNECTRIX	SHORT WAVE CARD CUP	\$0	Each	44%	\$0	Other	C
ED-UPMC-04-U	ED-UPMC-04-U	CONNECTRIX	SHORT WAVE CARD CUP UPGD	\$0	Each	44%	\$0	Other	C
ED-UPMC-L10	ED-UPMC-L10	CONNECTRIX	4 PORT LW 10KM W/CUP	\$0	Each	44%	\$0	Other	C
ED-UPMC-L10-U	ED-UPMC-L10-U	CONNECTRIX	4 PORT LW 10KM W/CUP UPGRADE	\$0	Each	44%	\$0	Other	C
ED-UPM-L10	ED-UPM-L10	CONNECTRIX	2Gb 4 port w/LW 10K optics	\$0	Each	44%	\$0	Other	C
ED-UPM-L10UPG	ED-UPM-L10UPG	CONNECTRIX	2Gb 4 port w/LW 10K optics UPG	\$0	Each	44%	\$0	Other	C
ED-XPM-01	ED-XPM-01	CONNECTRIX	10Gb 2 port FC card	\$0	Each	44%	\$0	Other	C
ED-XPM-01-U	ED-XPM-01-U	CONNECTRIX	10Gb 2 port FC card UPG	\$0	Each	44%	\$0	Other	C
ED-XPM-L10	ED-XPM-L10	CONNECTRIX	10Gb 2 port LW FC card	\$0	Each	44%	\$0	Other	C
ED-XPM-L10-U	ED-XPM-L10-U	CONNECTRIX	10Gb 2 port LW FC card UPG	\$0	Each	44%	\$0	Other	C
INTCABPWRCD-B	INTCABPWRCD-B	CONNECTRIX	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	\$6	Each	44%	\$3	Other	C
INTCAB-PWRCD	INTCAB-PWRCD	CONNECTRIX	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	\$6	Each	44%	\$3	Other	C
MDS-10G-LR	MDS-10G-LR	CONNECTRIX	10GBASE-LR SFP+ MODULE	\$4,290	Each	44%	\$2,402	Other	C
MDS-10G-SR	MDS-10G-SR	CONNECTRIX	10GBASE-SR SFP+ MODULE	\$1,070	Each	44%	\$599	Other	C
MDS-10GX2-LR	MDS-10GX2-LR	CONNECTRIX	MDS 10GB X2 LONG RANGE OPTIC	\$0	Each	44%	\$0	Other	C
MDS-10GX2-SR	MDS-10GX2-SR	CONNECTRIX	MDS 10GB X2 SHORT RANGE OPTIC	\$0	Each	44%	\$0	Other	C
MDS-48P-16GFC	MDS-48P-16GFC	CONNECTRIX	MDS 9000 48-Port 16-Gbps FC Module	\$79,610	Each	44%	\$44,582	Other	C
MDS-48P16GFCU	MDS-48P16GFCU	CONNECTRIX	MDS 9000 48-Port 16-Gbps FC Module UPG	\$93,080	Each	44%	\$52,126	Other	C
MDS-48P-32GFC	MDS-48P-32GFC	CONNECTRIX	MDS 9700 48-Port 32Gbps FC Module	\$83,520	Each	44%	\$46,771	Other	C
MDS-48P-32GFCU	MDS-48P-32GFCU	CONNECTRIX	MDS 9700 48-Port 32Gbps FC Module Upg	\$100,230	Each	44%	\$56,129	Other	C
MDS-4G-SR	MDS-4G-SR	CONNECTRIX	MDS 1/24-GBPS FC SHORTWAVE SFP LC	\$200	Each	44%	\$112	Other	C
MDS-8G-ER	MDS-8G-ER	CONNECTRIX	MDS 8G FC EXT Range Director Optic	\$8,420	Each	44%	\$4,715	Other	C
MDS-8G-LW	MDS-8G-LW	CONNECTRIX	MDS 2/4/8-GBPS FC LONGWAVE SFP LC	\$2,410	Each	44%	\$1,350	Other	C
MDS-8G-SW	MDS-8G-SW	CONNECTRIX	MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	\$210	Each	44%	\$118	Other	C
MDS-9250I-PS	MDS-9250I-PS	CONNECTRIX	MDS-9250I 300W Power Supply	\$403	Each	44%	\$226	Other	C
MDS-92CAB-KIT	MDS-92CAB-KIT	CONNECTRIX	SWITCH INSTALL EC-1500	\$0	Each	44%	\$0	Other	C
MDS-9396T-E	MDS-9396T-E	CONNECTRIX	MDS-9396T Base Switch no SFPs PSE	\$65,030	Each	44%	\$36,417	Other	C
MDS-9396T-I	MDS-9396T-I	CONNECTRIX	MDS-9396T Base Switch no SFPs PSI	\$65,030	Each	44%	\$36,417	Other	C
MDS-9396T-POD	MDS-9396T-POD	CONNECTRIX	MDS-9396T 32G FC 16 Port Upp Lic=MA	\$22,160	Each	44%	\$12,410	Other	C
MDS-9506	MDS-9506	CONNECTRIX	Chassis SUP1 no ports Director	\$0	Each	44%	\$0	Other	C
MDS-9506-V2	MDS-9506-V2	CONNECTRIX	Chassis SUP2 no ports Director	\$0	Each	44%	\$0	Other	C
MDS-9509	MDS-9509	CONNECTRIX	Chassis SUP1 no ports Director	\$0	Each	44%	\$0	Other	C
MDS-9509-V2	MDS-9509-V2	CONNECTRIX	Chassis SUP2 no ports Director	\$0	Each	44%	\$0	Other	C
MDS-9513	MDS-9513	CONNECTRIX	Chassis SUP2 no ports Director	\$0	Each	44%	\$0	Other	C
MDS-9513-FAB2	MDS-9513-FAB2	CONNECTRIX	CISCO MDS 9513 FABRIC2 MODULE	\$0	Each	44%	\$0	Other	C
MDS-9513-FAB3	MDS-9513-FAB3	CONNECTRIX	MDS 9513 CROSSBAR SWITCHING FABRIC3	\$0	Each	44%	\$0	Other	C
MDS-9700-AUS	MDS-9700-AUS	CONNECTRIX	MDS 9700 Power cord Australia	\$0	Each	44%	\$0	Other	C
MDS-9700-CAB	MDS-9700-CAB	CONNECTRIX	MDS 9700 Cabinet Jumper Power Cord	\$0	Each	44%	\$0	Other	C
MDS9700-CABKIT	MDS9700-CABKIT	CONNECTRIX	MDS-9710 EC-1700-C Adpt Brckts Kit	\$140	Each	44%	\$78	Other	C
MDS-9700-EU	MDS-9700-EU	CONNECTRIX	MDS 9700 Power cord Europe	\$0	Each	44%	\$0	Other	C
MDS-9700-INT	MDS-9700-INT	CONNECTRIX	MDS 9700 Power cord International	\$0	Each	44%	\$0	Other	C
MDS-9700-ISR	MDS-9700-ISR	CONNECTRIX	MDS 9700 Power cord Israel	\$0	Each	44%	\$0	Other	C
MDS-9700-KOR	MDS-9700-KOR	CONNECTRIX	MDS 9700 Power Cord Korea	\$0	Each	44%	\$0	Other	C
MDS-9700-NA	MDS-9700-NA	CONNECTRIX	MDS 9700 NEMA 5-20 North America/Japan	\$0	Each	44%	\$0	Other	C
MDS-9700-SA	MDS-9700-SA	CONNECTRIX	MDS 9700 Power cord South Africa	\$0	Each	44%	\$0	Other	C
MDS-9700-SW	MDS-9700-SW	CONNECTRIX	MDS 9700 Power cord Switzerland	\$0	Each	44%	\$0	Other	C
MDS-9700-US1	MDS-9700-US1	CONNECTRIX	MDS 9700 NEMA 6-20 United States/Japan	\$0	Each	44%	\$0	Other	C
MDS-9700-US2	MDS-9700-US2	CONNECTRIX	MDS 9700 NEMA L6-20 United States/Japan	\$0	Each	44%	\$0	Other	C
MDS-9700-V2-SUP4	MDS-9700-V2-SUP4	CONNECTRIX	MDS-9700-V2 SUP4 MODULE QTY 2	\$62,640	Each	44%	\$35,078	Other	C
MDS-9706	MDS-9706	CONNECTRIX	9706 Chassis w/ Sup1, 4-PS, 3-Fab Mods	\$107,330	Each	44%	\$60,105	Other	C
MDS9706-CABKIT	MDS9706-CABKIT	CONNECTRIX	MDS-9706 EC-1700-C Adpt Brckts Kit	\$230	Each	44%	\$129	Other	C

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
MDS-9706-FAB1	MDS-9706-FAB1	CONNECTRIX	MDS 9706 Crossbar	\$5,360	Each	44%	\$3,002	Other	C
MDS-9706-V2	MDS-9706-V2	CONNECTRIX	MDS-9706-V2 WITH 2 SUP4 3 FAB3 2 PSU	\$110,960	Each	44%	\$62,138	Other	C
MDS-9706-V2-FAB3	MDS-9706-V2-FAB3	CONNECTRIX	MDS-9706-V2 FAB3 CROSSBAR	\$10,440	Each	44%	\$5,846	Other	C
MDS-9710	MDS-9710	CONNECTRIX	Connectrix MDS-9710 Director	\$166,310	Each	44%	\$93,134	Other	C
MDS-9710-FAB	MDS-9710-FAB	CONNECTRIX	MDS 9710 Fabric 1 module	\$19,450	Each	44%	\$10,892	Other	C
MDS-9710-FABU	MDS-9710-FABU	CONNECTRIX	MDS 9710 Fabric 1 module UPG	\$0	Each	44%	\$0	Other	C
MDS-9710-PS	MDS-9710-PS	CONNECTRIX	MDS 9710 3K Watt Power Supply	\$2,100	Each	44%	\$1,176	Other	C
MDS-9710-V2	MDS-9710-V2	CONNECTRIX	MDS-9710-V2 WITH 2 SUP4 3 FAB3 4 PSU	\$170,590	Each	44%	\$95,530	Other	C
MDS-9710-V2-FAB3	MDS-9710-V2-FAB3	CONNECTRIX	MDS-9710-V2 FAB3 CROSSBAR	\$29,230	Each	44%	\$16,369	Other	C
MDS-9718	MDS-9718	CONNECTRIX	9718 Chassis 2 Sup1E 12-PS 6-Fab Mods	\$324,000	Each	44%	\$181,440	Other	C
MDS9718-CABKIT	MDS9718-CABKIT	CONNECTRIX	MDS-9718 EC-1700-C Adpt Brkts Kit	\$234	Each	44%	\$165	Other	C
MDS-9718-V3	MDS-9718-V3	CONNECTRIX	MDS 9718-V3 with 2 Sup & Fab3 8 PS	\$379,620	Each	44%	\$212,587	Other	C
MDS-9718-V3-FAB3	MDS-9718-V3-FAB3	CONNECTRIX	MDS-9718-V3 FAB3 CROSSBAR	\$41,760	Each	44%	\$23,386	Other	C
MDS-BAFL-KIT	MDS-BAFL-KIT	CONNECTRIX	EC-1700-C MDS BAFFLE KIT	\$400	Each	44%	\$224	Other	C
MDS-FCIP-9700	MDS-FCIP-9700	CONNECTRIX	MDS 9000 24/10-port FCIP Module	\$120,070	Each	44%	\$67,239	Other	C
MDS-FCIP-9700U	MDS-FCIP-9700U	CONNECTRIX	MDS 9000 24/10-port FCIP Module UPG	\$140,330	Each	44%	\$78,585	Other	C
MDS-FCOE-8U	MDS-FCOE-8U	CONNECTRIX	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	\$0	Each	44%	\$0	Other	C
MDS-FCOE-9700	MDS-FCOE-9700	CONNECTRIX	Connectrix 48P 10Gb FCoE Module	\$72,080	Each	44%	\$40,365	Other	C
MDS-FCOE9700U	MDS-FCOE9700U	CONNECTRIX	Connectrix 48P 10-Gb FCoE Module, UPG	\$86,490	Each	44%	\$48,434	Other	C
MDS-FCOE-9718	MDS-FCOE-9718	CONNECTRIX	Connectrix 24P 40Gb FCoE Module	\$0	Each	44%	\$0	Other	C
MDS-FCOE-9718U	MDS-FCOE-9718U	CONNECTRIX	Connectrix 24P 40Gb FCoE Module UPG	\$0	Each	44%	\$0	Other	C
MDS-FLASH-512	MDS-FLASH-512	CONNECTRIX	512MB FLASH UPGRADE	\$0	Each	44%	\$0	Other	C
MDS-PBF-12SW	MDS-PBF-12SW	CONNECTRIX	4Gb 12-Port FC Module	\$0	Each	44%	\$0	Other	C
MDS-PBF-12SWU	MDS-PBF-12SWU	CONNECTRIX	4Gb 12-Port FC Module UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-16	MDS-PBF-16	CONNECTRIX	2Gb 16-Port FC Module	\$0	Each	44%	\$0	Other	C
MDS-PBF-16LW	MDS-PBF-16LW	CONNECTRIX	2Gb 16-Port FC Module LW	\$0	Each	44%	\$0	Other	C
MDS-PBF-16U	MDS-PBF-16U	CONNECTRIX	2Gb 16-Port FC Module UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-24-8G	MDS-PBF-24-8G	CONNECTRIX	MDS 1/2/4/8-GBPS 24-PORT PERF FC MODULE	\$48,600	Each	44%	\$27,216	Other	C
MDS-PBF24-8GU	MDS-PBF24-8GU	CONNECTRIX	MDS 1/2/4/8-GBPS 24-PORT PERF FC MOD UPG	\$61,620	Each	44%	\$34,507	Other	C
MDS-PBF-24LR	MDS-PBF-24LR	CONNECTRIX	24 PORT 4GB LONG RANGE PORT BLADE	\$0	Each	44%	\$0	Other	C
MDS-PBF-24LRU	MDS-PBF-24LRU	CONNECTRIX	24 PORT LW 4GB RANGE BLADE UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-24MR	MDS-PBF-24MR	CONNECTRIX	24 PORT 4GB MED-RNGE PORT BLADE	\$0	Each	44%	\$0	Other	C
MDS-PBF-24MRU	MDS-PBF-24MRU	CONNECTRIX	24 PORT 4GB MEDIUM RANGE PORT BLADE UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-24SW	MDS-PBF-24SW	CONNECTRIX	4Gb 24-Port FC Module	\$0	Each	44%	\$0	Other	C
MDS-PBF-24SWU	MDS-PBF-24SWU	CONNECTRIX	4Gb 24-Port FC Module UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-32	MDS-PBF-32	CONNECTRIX	2Gb 32-Port FC Module	\$0	Each	44%	\$0	Other	C
MDS-PBF-32U	MDS-PBF-32U	CONNECTRIX	2Gb 32-Port FC Module UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-44-8G	MDS-PBF-44-8G	CONNECTRIX	1/2/4/8-GBPS 4/44 HOST FC MODULE	\$48,600	Each	44%	\$27,216	Other	C
MDS-PBF44-8GU	MDS-PBF44-8GU	CONNECTRIX	MDS 1/2/4/8-GBPS 4/44 HOST FC MODULE	\$62,700	Each	44%	\$35,112	Other	C
MDS-PBF-48-8G	MDS-PBF-48-8G	CONNECTRIX	MDS 1/2/4/8-GBPS 48-PORT PERF FC MODULE	\$71,700	Each	44%	\$40,152	Other	C
MDS-PBF48-8GU	MDS-PBF48-8GU	CONNECTRIX	MDS 1/2/4/8-GBPS 48P PERF FC MODULE UPG	\$92,400	Each	44%	\$51,744	Other	C
MDS-PBF-48SW	MDS-PBF-48SW	CONNECTRIX	4Gb 48-Port FC Module UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-48SWU	MDS-PBF-48SWU	CONNECTRIX	4Gb 48-Port FC Module UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-4LR	MDS-PBF-4LR	CONNECTRIX	10Gb 4-Port FC Module LW 10km	\$0	Each	44%	\$0	Other	C
MDS-PBF-4LRU	MDS-PBF-4LRU	CONNECTRIX	10Gb 4-Port FC Module LW 10km UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-4SR	MDS-PBF-4SR	CONNECTRIX	10Gb 4-Port FC Module SW 500m	\$0	Each	44%	\$0	Other	C
MDS-PBF-4SRU	MDS-PBF-4SRU	CONNECTRIX	10Gb 4-Port FC Module SW 500m UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-ADV32	MDS-PBF-ADV32	CONNECTRIX	CISCO 32-PORT 8-GBPS FC PORT MODULE	\$0	Each	44%	\$0	Other	C
MDS-PBFADV32U	MDS-PBFADV32U	CONNECTRIX	CISCO 32-PORT 8-GBPS FC PORT MOD UPG	\$0	Each	44%	\$0	Other	C
MDS-PBF-ADV48	MDS-PBF-ADV48	CONNECTRIX	CISCO 48-PORT 8-GBPS FC PORT MODULE	\$0	Each	44%	\$0	Other	C
MDS-PBFADV48U	MDS-PBFADV48U	CONNECTRIX	CISCO 48-PORT 8-GBPS FC PORT MOD UPG	\$0	Each	44%	\$0	Other	C
MDS-PBFI-1402	MDS-PBFI-1402	CONNECTRIX	2Gb 14-Port FC+ 2-Port IP Module	\$0	Each	44%	\$0	Other	C
MDS-PBFI1804U	MDS-PBFI1804U	CONNECTRIX	4 GB 18 FC/4 GE PORT MODULE	\$0	Each	44%	\$0	Other	C
MDS-PBI-4	MDS-PBI-4	CONNECTRIX	4 PORT IP BLADE MDS	\$0	Each	44%	\$0	Other	C
MDS-PBI-4U	MDS-PBI-4U	CONNECTRIX	4 PORT IP BLADE UPGRADE	\$0	Each	44%	\$0	Other	C
MDS-PBI-8	MDS-PBI-8	CONNECTRIX	8-Port IP Module	\$0	Each	44%	\$0	Other	C
MDS-PBI-8U	MDS-PBI-8U	CONNECTRIX	8-Port IP Module UPG	\$0	Each	44%	\$0	Other	C
MDS-PFI-1402U	MDS-PFI-1402U	CONNECTRIX	2Gb 14-Port FC+ 2-Port IP Module UPG	\$0	Each	44%	\$0	Other	C
MDS-PW19-EU	MDS-PW19-EU	CONNECTRIX	Qty 2 9508 Power Cord Europe	\$0	Each	44%	\$0	Other	C
MDS-PW19-TWST	MDS-PW19-TWST	CONNECTRIX	Qty 2 9508 Twist Lock Power Cord US	\$0	Each	44%	\$0	Other	C
MDS-PWB-CAB	MDS-PWB-CAB	CONNECTRIX	Qty 2 Cabinet Power Cord	\$0	Each	44%	\$0	Other	C
MDS-PWB-KR	MDS-PWB-KR	CONNECTRIX	Qty 2 9100 9200 Power Cord KOREA	\$0	Each	44%	\$0	Other	C
MDS-PWB-SW	MDS-PWB-SW	CONNECTRIX	Qty 2 9100 9200 Power Cord Switzerland	\$0	Each	44%	\$0	Other	C
MDS-PWB-TW	MDS-PWB-TW	CONNECTRIX	Qty 2 9100 9200 Power Cord TAIWAN	\$0	Each	44%	\$0	Other	C
MDS-PW9513-AU	MDS-PW9513-AU	CONNECTRIX	CISCO POWER CABLE FOR MDS-9513 AUSTRALIA	\$0	Each	44%	\$0	Other	C
MDS-PW9513-EU	MDS-PW9513-EU	CONNECTRIX	Qty 4 9513 Power Cord Europe	\$0	Each	44%	\$0	Other	C
MDS-PW9513-TWS	MDS-PW9513-TWS	CONNECTRIX	Qty 4 9513 Twist Lock Power Cord US/Japan	\$0	Each	44%	\$0	Other	C
MDS-PW9513-US	MDS-PW9513-US	CONNECTRIX	Qty 4 9513 Power Cord US/Japan	\$0	Each	44%	\$0	Other	C
MDS-QSFP-40G-CSR4	MDS-QSFP-40G-CSR4	CONNECTRIX	MDS 40G CSR Optic QSFP+	\$3,260	Each	44%	\$1,826	Other	C
MDS-QSFP-40G-SR4	MDS-QSFP-40G-SR4	CONNECTRIX	MDS 40G SR Optic QSFP+	\$3,120	Each	44%	\$1,747	Other	C
MDS-QSFP-40G-SR-BD	MDS-QSFP-40G-SR-BD	CONNECTRIX	MDS 40G QSFP BIDI	\$1,250	Each	44%	\$700	Other	C
MDS-QSFP-H40G-10M	MDS-QSFP-H40G-10M	CONNECTRIX	MDS 40G Active Optical Cable Assy 10M	\$1,150	Each	44%	\$644	Other	C
MDS-QSFP-H40G-3M	MDS-QSFP-H40G-3M	CONNECTRIX	MDS 40G Active Optical Cable Assy 3M	\$990	Each	44%	\$554	Other	C
MDS-QSFP-H40G-5M	MDS-QSFP-H40G-5M	CONNECTRIX	MDS 40G Active Optical Cable Assy 5M	\$1,150	Each	44%	\$644	Other	C
MDS-SFP-16GELW	MDS-SFP-16GELW	CONNECTRIX	MDS 16Gb FC Ext LW Optic	\$10,440	Each	44%	\$5,846	Other	C
MDS-SFP-16GLW	MDS-SFP-16GLW	CONNECTRIX	MDS 16Gb FC LW Optic	\$4,090	Each	44%	\$2,290	Other	C
MDS-SFP-16GSW	MDS-SFP-16GSW	CONNECTRIX	MDS 16Gb FC SW Optic	\$370	Each	44%	\$207	Other	C

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
MDS-SFP-32GLW	MDS-SFP-32GLW	CONNECTRIX	MDS 32G LW Optic SFP+	\$6,600	Each	44%	\$3,696	Other	C
MDS-SFP-32GSW	MDS-SFP-32GSW	CONNECTRIX	MDS 32G SW Optic SFP+	\$1,140	Each	44%	\$638	Other	C
MDS-SSM-32	MDS-SSM-32	CONNECTRIX	2Gb 32-Port FC Storage Sol Module	\$0	Each	44%	\$0	Other	C
MDS-SSM-32F	MDS-SSM-32F	CONNECTRIX	MDS 9000 32-PORT 1 / 2 GBPS FC STORAGE S	\$0	Each	44%	\$0	Other	C
MDS-SSM-32U	MDS-SSM-32U	CONNECTRIX	2Gb 32-Port FC Stg Sol Mod UPG	\$0	Each	44%	\$0	Other	C
MDS-SSM-32UF	MDS-SSM-32UF	CONNECTRIX	SSM UPGRADE BLADE 32 PORT	\$0	Each	44%	\$0	Other	C
MDS-SSN-16	MDS-SSN-16	CONNECTRIX	MDS 16P STORAGE SERVICES NO OPTICS	\$0	Each	44%	\$0	Other	C
MDS-SSN-16U	MDS-SSN-16U	CONNECTRIX	MDS 16P STORAGE SERVICES NO OPTICS UPG	\$0	Each	44%	\$0	Other	C
MDS-SUP-V2U	MDS-SUP-V2U	CONNECTRIX	Supervisor2 Card UPG	\$0	Each	44%	\$0	Other	C
MDS-TRI-LW	MDS-TRI-LW	CONNECTRIX	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	\$1,700	Each	44%	\$952	Other	C
MDS-TRI-SW	MDS-TRI-SW	CONNECTRIX	1-Gb Ethernet 2-Gb FC Tri-mode Shortwave	\$300	Each	44%	\$168	Other	C
MDS-TWINX-5M	MDS-TWINX-5M	CONNECTRIX	10G BASE COPPER PASSIVE TWINAX CABLE 5M	\$325	Each	44%	\$182	Other	C
PB-12000B-16	PB-12000B-16	CONNECTRIX	16-Port CARD ED-12000B	\$0	Each	44%	\$0	Other	C
PB-12000B-16U	PB-12000B-16U	CONNECTRIX	16-Port CARD ED-12000B	\$0	Each	44%	\$0	Other	C
PB-24000-16	PB-24000-16	CONNECTRIX	16-Port CARD ED-24000B	\$0	Each	44%	\$0	Other	C
PB-24000-16U	PB-24000-16U	CONNECTRIX	2Gb 16 FC port blade/ED-24000B	\$0	Each	44%	\$0	Other	C
PB-48000B-16	PB-48000B-16	CONNECTRIX	4Gb 16 FC port blade/ED-48000B	\$0	Each	44%	\$0	Other	C
PB-48000B-16U	PB-48000B-16U	CONNECTRIX	4Gb 16 FC port blade/ED-48000B UPG	\$0	Each	44%	\$0	Other	C
PB-48000B-32	PB-48000B-32	CONNECTRIX	4Gb 32 FC port blade/ED-48000B	\$0	Each	44%	\$0	Other	C
PB-48000B-32U	PB-48000B-32U	CONNECTRIX	4Gb 32 FC port blade/ED-48000B UPG	\$0	Each	44%	\$0	Other	C
PB-48K-10G-6	PB-48K-10G-6	CONNECTRIX	10GB 6 FC PORT BLADE/ED-48K	\$0	Each	44%	\$0	Other	C
PB-48K-10G-6U	PB-48K-10G-6U	CONNECTRIX	10GB 6 FC PORT BLADE/ED-48K-UPG	\$0	Each	44%	\$0	Other	C
PB-48K-16IP	PB-48K-16IP	CONNECTRIX	4GB 8-PORT FC+ 8-PORT IP CARD	\$0	Each	44%	\$0	Other	C
PB-48K-16IPU	PB-48K-16IPU	CONNECTRIX	4GB 8-PORT FC+ 8-PORT IP CARD (UPGRADE)	\$0	Each	44%	\$0	Other	C
PB-48K-18I	PB-48K-18I	CONNECTRIX	BROCADE FC4-18I IP-BLADE	\$0	Each	44%	\$0	Other	C
PB-48K-18IU	PB-48K-18IU	CONNECTRIX	BROCADE FC4-18I IP-BLADE UPGRADE	\$0	Each	44%	\$0	Other	C
PB-48K-48	PB-48K-48	CONNECTRIX	4GB 48-PORT FC CARD	\$0	Each	44%	\$0	Other	C
PB-48K-48U	PB-48K-48U	CONNECTRIX	4GB 48-PORT FC CARD (UPGRADE)	\$0	Each	44%	\$0	Other	C
PB-48K-AP4-18	PB-48K-AP4-18	CONNECTRIX	AP4-18 ED-48000B APPLICATION BLADE	\$0	Each	44%	\$0	Other	C
PB48K-AP4-18U	PB48K-AP4-18U	CONNECTRIX	AP4-18 ED-48000B APPLICATION BLADE UPG	\$0	Each	44%	\$0	Other	C
PB-DCX-16P-4G	PB-DCX-16P-4G	CONNECTRIX	DCX PORT BLADE 16P 16 4G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-16P4GU	PB-DCX-16P4GU	CONNECTRIX	DCX UPGRADE PORT BLADE 16P 16 4G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-16P-8G	PB-DCX-16P-8G	CONNECTRIX	DCX PORT BLADE 16P 16 8G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-16P8GU	PB-DCX-16P8GU	CONNECTRIX	DCX UPGRADE PORT BLADE 16P 16 8G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-16P-E	PB-DCX-16P-E	CONNECTRIX	DCX PORT BLADE 16P 0 SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-24FCOE	PB-DCX-24FCOE	CONNECTRIX	ED-DCX-B 24P FCOE BLADE	\$0	Each	44%	\$0	Other	C
PB-DCX24FCOEU	PB-DCX24FCOEU	CONNECTRIX	ED-DCX-B 24P FCOE BLADE UPGRADE	\$0	Each	44%	\$0	Other	C
PB-DCX-32P16G	PB-DCX-32P16G	CONNECTRIX	DCX PORT BLADE 32P 32 16G SFPS	\$74,960	Each	44%	\$41,978	Other	C
PB-DCX32P16GE	PB-DCX32P16GE	CONNECTRIX	DCX 16G PORT BLADE 32P 0 SFPS	\$58,210	Each	44%	\$32,598	Other	C
PBDCX32P16GEU	PBDCX32P16GEU	CONNECTRIX	DCX 16G PORT BLADE 32P 0 SFPS UPG	\$69,850	Each	44%	\$39,116	Other	C
PB-DCX32P16GU	PB-DCX32P16GU	CONNECTRIX	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	\$89,950	Each	44%	\$50,372	Other	C
PB-DCX-32P-4G	PB-DCX-32P-4G	CONNECTRIX	DCX PORT BLADE 32P 32 4G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-32P4GU	PB-DCX-32P4GU	CONNECTRIX	DCX UPGRADE PORT BLADE 32P 32 4G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-32P-8G	PB-DCX-32P-8G	CONNECTRIX	DCX PORT BLADE 32P 32 8G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-32P8GU	PB-DCX-32P8GU	CONNECTRIX	DCX UPGRADE PORT BLADE 32P 32 8G SFPS	\$55,600	Each	44%	\$31,136	Other	C
PB-DCX32P8GM	PB-DCX32P8GM	CONNECTRIX	X8510 8G MAX 32P BLADE W/ 32 8G SFPS	\$50,200	Each	44%	\$28,112	Other	C
PB-DCX32P8GME	PB-DCX32P8GME	CONNECTRIX	DCX8510 8G MAX 32P BLADE W/ 0 SFPS	\$52,200	Each	44%	\$28,112	Other	C
PB-DCX32P8GMU	PB-DCX32P8GMU	CONNECTRIX	DCX UPG 8G MAX 32P BLADE W/ 32 8G SFPS	\$72,280	Each	44%	\$40,477	Other	C
PB-DCX-32P8GU	PB-DCX-32P8GU	CONNECTRIX	DCX UPGRADE PORT BLADE 32P 32 8G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-32P-E	PB-DCX-32P-E	CONNECTRIX	DCX PORT BLADE 32P 0 SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-48P16G	PB-DCX-48P16G	CONNECTRIX	DCX PORT BLADE 48P 48 16G SFPS	\$105,050	Each	44%	\$58,828	Other	C
PB-DCX48P16GE	PB-DCX48P16GE	CONNECTRIX	DCX 16G PORT BLADE 48P 0 SFPS	\$80,950	Each	44%	\$45,332	Other	C
PBDCX48P16GEU	PBDCX48P16GEU	CONNECTRIX	DCX 16G PORT BLADE 48P 0 SFPS UPG	\$97,140	Each	44%	\$54,398	Other	C
PB-DCX48P16GU	PB-DCX48P16GU	CONNECTRIX	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	\$126,060	Each	44%	\$70,594	Other	C
PB-DCX-48P-4G	PB-DCX-48P-4G	CONNECTRIX	DCX PORT BLADE 48P 48 4G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-48P4GU	PB-DCX-48P4GU	CONNECTRIX	DCX UPGRADE PORT BLADE 48P 48 4G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-48P-8G	PB-DCX-48P-8G	CONNECTRIX	DCX PORT BLADE 48P 48 8G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-48P8GM	PB-DCX-48P8GM	CONNECTRIX	DCX8510 8G MAX 48P BLADE W/ 48 8G SFPS	\$77,900	Each	44%	\$43,624	Other	C
PB-DCX48P8GME	PB-DCX48P8GME	CONNECTRIX	DCX8510 8G MAX 48P BLADE W/ 0 SFPS	\$69,800	Each	44%	\$39,088	Other	C
PB-DCX48P8GMU	PB-DCX48P8GMU	CONNECTRIX	DCX UPG 8G MAX 48P BLADE W/ 48 8G SFPS	\$101,270	Each	44%	\$56,711	Other	C
PB-DCX-48P8GU	PB-DCX-48P8GU	CONNECTRIX	DCX UPGRADE PORT BLADE 48P 48 8G SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX-48P-E	PB-DCX-48P-E	CONNECTRIX	DCX PORT BLADE 48P 0 SFPS	\$0	Each	44%	\$0	Other	C
PB-DCX6-48P32G	PB-DCX6-48P32G	CONNECTRIX	DCX6 32G PORT BLADE 48P 48 SW 32G SFPS	\$163,820	Each	44%	\$91,739	Other	C
PB-DCX6-48P32GE	PB-DCX6-48P32GE	CONNECTRIX	DCX6 32G PORT BLADE 48P 0 SFPS	\$139,820	Each	44%	\$78,299	Other	C
PB-DCX6-48P32GEU	PB-DCX6-48P32GEU	CONNECTRIX	DCX6 32G PORT BLADE 48P 0 SFPS UPG	\$167,790	Each	44%	\$93,962	Other	C
PB-DCX6-48P32G-LW	PB-DCX6-48P32G-LW	CONNECTRIX	DCX6 32G PORT BLADE 48P 48 LW 32G SFPS	\$301,150	Each	44%	\$168,644	Other	C
PB-DCX6-48P32G-LWU	PB-DCX6-48P32G-LWU	CONNECTRIX	DCX6 32G PORT BLADE 48P 48 LW SFPS UPG	\$361,380	Each	44%	\$202,373	Other	C
PB-DCX6-48P32GU	PB-DCX6-48P32GU	CONNECTRIX	DCX6 32G PORT BLADE 48P 48 SW SFPS UPG	\$196,590	Each	44%	\$110,090	Other	C
PBDCX-64P-16G	PBDCX-64P-16G	CONNECTRIX	DCX8510 16G 64P PORT BLADE 16-QSFPS	\$140,070	Each	44%	\$78,439	Other	C
PBDCX-64P16GU	PBDCX-64P16GU	CONNECTRIX	DCX8510 16G 64P UPG PORT BLADE 16-QSFPS	\$168,080	Each	44%	\$94,125	Other	C
PB-DCX-64P-8G	PB-DCX-64P-8G	CONNECTRIX	DCX PORT BLADE 64P 64 8G MSFSP	\$0	Each	44%	\$0	Other	C
PB-DCX-64P8GU	PB-DCX-64P8GU	CONNECTRIX	DCX UPGRADE PORT BLADE 64P 64 8G MSFSP	\$0	Each	44%	\$0	Other	C
PB-DCX6-64P32G	PB-DCX6-64P32G	CONNECTRIX	DCX6 32G PORT BLADE 64P W 8-4X32G QSFP	\$173,830	Each	44%	\$97,345	Other	C
PB-DCX6-64P32GU	PB-DCX6-64P32GU	CONNECTRIX	DCX6 32G UPG PORT BLD 64P W 8-4X32G QSFP	\$208,590	Each	44%	\$116,810	Other	C
PB-DCX6-SX6-SW	PB-DCX6-SX6-SW	CONNECTRIX	DCX6 SX6 16 32G SW SFP 0 IP SFP	\$283,230	Each	44%	\$158,609	Other	C
PB-DCX7-FC32-LW	PB-DCX7-FC32-LW	CONNECTRIX	DCX7 32G PORT BLADE 48P 48 LW 32G SFPS	\$302,360	Each	44%	\$169,322	Other	C
PB-DCX7-FC32-LWU	PB-DCX7-FC32-LWU	CONNECTRIX	DCX7 32G BLADE 48P 48 LW 32G SFPS UPG	\$362,830	Each	44%	\$203,185	Other	C
PB-DCX7-FC32-SW	PB-DCX7-FC32-SW	CONNECTRIX	DCX7 32G PORT BLADE 48P 48 SW 32G SFPS	\$164,480	Each	44%	\$92,109	Other	C



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
PB-DCX7-FC32-SWU	PB-DCX7-FC32-SWU	CONNECTRIX	DCX7 32G BLADE 48P 48 SW 32G SFPs UPG	\$197,380	Each	44%	\$110,533	Other	C
PB-DCX7-FC6432GLW	PB-DCX7-FC6432GLW	CONNECTRIX	DCX7 64G PORT BLADE 48P 48 LW 32G SFPs	\$420,280	Each	44%	\$235,357	Other	C
PB-DCX7-FC6432GLWU	PB-DCX7-FC6432GLWU	CONNECTRIX	DCX7 64G BLADE 48P 48 LW 32G SFPs UPG	\$504,340	Each	44%	\$282,430	Other	C
PB-DCX7-FC6432GSW	PB-DCX7-FC6432GSW	CONNECTRIX	DCX7 64G PORT BLADE 48P 48 SW 32G SFPs	\$228,630	Each	44%	\$128,033	Other	C
PB-DCX7-FC6432GSWU	PB-DCX7-FC6432GSWU	CONNECTRIX	DCX7 64G BLADE 48P 48 SW 32G SFPs UPG	\$274,350	Each	44%	\$153,636	Other	C
PWRC-DCX-AU	PWRC-DCX-AU	CONNECTRIX	DCX AUSTRALIANZ 250V PWR CRD KIT - 2PER	\$400	Each	44%	\$224	Other	C
PWRC-DCX-EU	PWRC-DCX-EU	CONNECTRIX	DCX EU CEE77 PWR CRD KIT - 2PER	\$400	Each	44%	\$224	Other	C
PWRC-DCX-NA	PWRC-DCX-NA	CONNECTRIX	DCX NORTHAM 250V PWR CRD KIT - 2PER	\$400	Each	44%	\$224	Other	C
PWRC-DCX-OT	PWRC-DCX-OT	CONNECTRIX	DCX NON-EU 230V PWR CRD KIT - 2PER	\$400	Each	44%	\$224	Other	C
SP-1004	SP-1004	CONNECTRIX	SRVC PROCSSR 4POR E51200	\$0	Each	44%	\$0	Other	C
SP-1010	SP-1010	CONNECTRIX	CTX SRVC PROCSSR-1U SRVR	\$0	Each	44%	\$0	Other	C
SP-1020	SP-1020	CONNECTRIX	CTX SERVICE PROCESSOR WINDOWS 2003	\$0	Each	44%	\$0	Other	C
SP-KVM	SP-KVM	CONNECTRIX	CTX KVM UNIT	\$0	Each	44%	\$0	Other	C
M-PS1-HW-C-002	M-PS1-HW-C-002	NA	ProSupport One 4HR/MC Hardware Support	\$598,309	Each	44%	\$335,053	Other	C
M-PS1-SW-C-002	M-PS1-SW-C-002	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	44%	\$111,903	Other	C
M-PS-HW-C-002	M-PS-HW-C-002	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$199,827	Each	44%	\$111,903	Other	C
M-PSM-HW-C-002	M-PSM-HW-C-002	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	44%	\$111,903	Other	C
M-PSM-SW-C-002	M-PSM-SW-C-002	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	44%	\$111,903	Other	C
M-PSP-HW-C-002	M-PSP-HW-C-002	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	44%	\$111,903	Other	C
M-PSP-SW-C-002	M-PSP-SW-C-002	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	44%	\$111,903	Other	C
M-PSS-HW-4H-C-002	M-PSS-HW-4H-C-002	NA	Post Standard Support EXT WAHR HW	\$199,827	Each	44%	\$111,903	Other	C
M-PSS-HW-NB-C-002	M-PSS-HW-NB-C-002	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	44%	\$111,903	Other	C
M-PS-SW-C-002	M-PS-SW-C-002	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	44%	\$111,903	Other	C
WU-PS1-HW-C-001	WU-PS1-HW-C-001	NA	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$199,827	Each	44%	\$111,903	Other	C
WU-PSP-HW-C-001	WU-PSP-HW-C-001	NA	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$199,827	Each	44%	\$111,903	Other	C
14546 407-BCGS	14546 407-BCGS	Storage Integrated Offer	BRCD LBL 10GbE OPTICAL SFP CusKit	\$860	Each	44%	\$482	Other	C
14546 407-BCGT	14546 407-BCGT	Storage Integrated Offer	BRCD LBL QSFP 40GbE SW OPTIC 1PACK CusKit	\$4,900	Each	44%	\$2,744	Other	C
14546 407-BCGU	14546 407-BCGU	Storage Integrated Offer	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK CusKit	\$2,100	Each	44%	\$1,176	Other	C
14546 407-BCGX	14546 407-BCGX	Storage Integrated Offer	BRCD LBL 10GbE OPTICAL SFP	\$860	Each	44%	\$482	Other	C
14546 407-BCGY	14546 407-BCGY	Storage Integrated Offer	BRCD LBL QSFP 40GbE SW OPTIC 1PACK	\$4,900	Each	44%	\$2,744	Other	C
14546 407-BCGZ	14546 407-BCGZ	Storage Integrated Offer	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK	\$2,100	Each	44%	\$1,176	Other	C
14546 407-BCJK	14546 407-BCJK	Storage Integrated Offer	CUS BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890	Each	44%	\$6,098	Other	C
14546 407-BCJL	14546 407-BCJL	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LW SFPs 8PK	\$29,440	Each	44%	\$16,486	Other	C
14546 407-BCJM	14546 407-BCJM	Storage Integrated Offer	BRCD LBL 32GB SHORT WAVE SFP	\$1,450	Each	44%	\$812	Other	C
14546 407-BCJN	14546 407-BCJN	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%	\$2,397	Other	C
14546 407-BCJO	14546 407-BCJO	Storage Integrated Offer	CUS BRCD LBL 32GB SHORT WAVE SFP	\$1,450	Each	44%	\$812	Other	C
14546 407-BCJP	14546 407-BCJP	Storage Integrated Offer	CUS BRCD LBL 32GB 10KM LONG WAVE SFPs 8P	\$38,110	Each	44%	\$21,342	Other	C
14546 407-BCJS	14546 407-BCJS	Storage Integrated Offer	BRCD LBL 32GB SHORT WAVE SFPs 8PACK	\$9,950	Each	44%	\$5,572	Other	C
14546 407-BCJT	14546 407-BCJT	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%	\$2,397	Other	C
14546 407-BCJU	14546 407-BCJU	Storage Integrated Offer	BRCD LBL 32GB 10KM LONG WAVE SFPs 8PACK	\$38,110	Each	44%	\$21,342	Other	C
14546 407-BCJV	14546 407-BCJV	Storage Integrated Offer	CUS BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530	Each	44%	\$3,097	Other	C
14546 407-BCJW	14546 407-BCJW	Storage Integrated Offer	BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530	Each	44%	\$3,097	Other	C
14546 407-BCJX	14546 407-BCJX	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFPs 8PACK	\$29,440	Each	44%	\$16,486	Other	C
14546 407-BCKY	14546 407-BCKY	Storage Integrated Offer	CUS BRCD LBL 32GB SHORT WAVE SFP	\$9,950	Each	44%	\$5,572	Other	C
14546 407-BCKD	14546 407-BCKD	Storage Integrated Offer	BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890	Each	44%	\$6,098	Other	C
14546 407-BCNS	14546 407-BCNS	Storage Integrated Offer	BRCD LBL SFP+ LWL 10GFC 10KM 1PK SECURE	\$1,000,000	Each	44%	\$560,000	Other	C
14546 407-BCNZ	14546 407-BCNZ	Storage Integrated Offer	BRCD LBL SFP+ LWL 32G 10KM 1PK SECURE	\$5,530	Each	44%	\$3,097	Other	C
14546 407-BCOB	14546 407-BCOB	Storage Integrated Offer	BRCD LBL SFP+ SWL 32G 1PK SECURE	\$1,440	Each	44%	\$806	Other	C
14546 407-BCOC	14546 407-BCOC	Storage Integrated Offer	BRCD LBL SFP+ LWL 32G 10KM 8PK SECURE	\$38,120	Each	44%	\$21,347	Other	C
14546 407-BCOD	14546 407-BCOD	Storage Integrated Offer	BRCD LBL SFP+ SWL 32G 8PK SECURE	\$9,940	Each	44%	\$5,566	Other	C
14546 407-BCOM	14546 407-BCOM	Storage Integrated Offer	BRCD LBL SFP+ LWL 10GFC 10KM 1PK SECURE_CusKit	\$1,000,000	Each	44%	\$560,000	Other	C
14546 407-BCOS	14546 407-BCOS	Storage Integrated Offer	BRCD LBL SFP+ LWL 32G 10KM 1PK SECURE_CusKit	\$5,530	Each	44%	\$3,097	Other	C
14546 407-BCOT	14546 407-BCOT	Storage Integrated Offer	BRCD LBL SFP+ SWL 32G 10KM 1PK SECURE_CusKit	\$1,000,000	Each	44%	\$560,000	Other	C
14546 407-BCOU	14546 407-BCOU	Storage Integrated Offer	BRCD LBL SFP+ LWL 32G 10KM 8PK SECURE_CusKit	\$38,120	Each	44%	\$21,347	Other	C
14546 407-BCOV	14546 407-BCOV	Storage Integrated Offer	BRCD LBL SFP+ SWL 32G 8PK SECURE_CusKit	\$1,000,000	Each	44%	\$560,000	Other	C
14546 470-ABOF	14546 470-ABOF	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	44%	\$286	Other	C
14546 470-ABOG	14546 470-ABOG	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	44%	\$358	Other	C
14546 470-ABOH	14546 470-ABOH	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	44%	\$448	Other	C
14546 470-ABOI	14546 470-ABOI	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	44%	\$538	Other	C
14546 470-ABPE	14546 470-ABPE	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	44%	\$358	Other	C
14546 470-ABPG	14546 470-ABPG	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	44%	\$448	Other	C
14546 470-ABPH	14546 470-ABPH	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	44%	\$286	Other	C
14546 470-ABPK	14546 470-ABPK	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	44%	\$538	Other	C
14546 470-ACLK	14546 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C
14546 470-ACLM	14546 470-ACLM	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	44%	\$67	Other	C
14546 470-ACLV	14546 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	44%	\$22	Other	C
14546 470-ACLY	14546 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%	\$67	Other	C
14546 470-ACMB	14546 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C
14546 470-ACMF	14546 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C
14546 470-ACMH	14546 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C
14546 470-ACMN	14546 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%	\$48	Other	C
14546 470-ACMO	14546 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	44%	\$32	Other	C
14546 470-ADXS	14546 470-ADXS	Storage Integrated Offer	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	44%	\$756	Other	C
14546 470-ADXT	14546 470-ADXT	Storage Integrated Offer	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	44%	\$756	Other	C
14546 827-4139	14546 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C
14546 827-4144	14546 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
14546 847-2799	14546 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C
14546 847-2800	14546 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C
14546 847-2801	14546 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C
14546 847-2802	14546 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C
14543 470-ABON	14543 470-ABON	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	44%	\$182	Other	C
14543 470-ABOO	14543 470-ABOO	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	44%	\$308	Other	C
14543 470-ABPD	14543 470-ABPD	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	44%	\$139	Other	C
14543 470-ABPQ	14543 470-ABPQ	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	44%	\$139	Other	C
14543 470-ABPT	14543 470-ABPT	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	44%	\$308	Other	C
14543 470-ABPV	14543 470-ABPV	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	44%	\$182	Other	C
14543 827-4139	14543 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C
14543 827-4144	14543 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C
14543 847-2799	14543 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C
14543 847-2800	14543 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C
14543 847-2801	14543 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C
14543 847-2802	14543 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C
13870 210-ATYH	13870 210-ATYH	Storage Integrated Offer	Connectrix B-Series Software Licenses	\$0	Each	44%	\$0	Other	C
13870 332-1286	13870 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
13870 528-BFPD	13870 528-BFPD	Storage Integrated Offer	DS-6620B Enterprise SW Bundle, Digital Fulfillment	\$12,134	Each	44%	\$6,795	Other	C
13870 528-BXYD	13870 528-BXYD	Storage Integrated Offer	Connectrix MP-7840B Intergrated Routing License	\$17,700	Each	44%	\$9,912	Other	C
13870 528-BXYE	13870 528-BXYE	Storage Integrated Offer	Connectrix MP-7840B Wan Upgrade1 License	\$36,580	Each	44%	\$20,485	Other	C
13870 528-BXYF	13870 528-BXYF	Storage Integrated Offer	Connectrix MP-7840B Wan Upgrade2 License	\$59,030	Each	44%	\$33,057	Other	C
13870 528-CITH	13870 528-CITH	Storage Integrated Offer	ConnectrixDS-6520B Integrated Routing License	\$25,520	Each	44%	\$14,291	Other	C
13870 528-CITJ	13870 528-CITJ	Storage Integrated Offer	Connectrix DS-6620B Integrated Routing License	\$17,700	Each	44%	\$9,912	Other	C
13870 528-CITK	13870 528-CITK	Storage Integrated Offer	Connectrix DS-6520B Performance Monitor License	\$7,560	Each	44%	\$4,234	Other	C
13870 528-CITL	13870 528-CITL	Storage Integrated Offer	Connectrix DS-6520B Trunking License	\$9,070	Each	44%	\$5,079	Other	C
13870 528-CITM	13870 528-CITM	Storage Integrated Offer	Connectrix DS-6620B Main Frame Enterprise License	\$17,770	Each	44%	\$9,951	Other	C
13870 528-CITN	13870 528-CITN	Storage Integrated Offer	Connectrix DS-6520B Extended Fabric License	\$6,050	Each	44%	\$3,368	Other	C
13870 528-CITO	13870 528-CITO	Storage Integrated Offer	Connectrix DS-6630B Intergrated Routing License	\$41,130	Each	44%	\$23,033	Other	C
13870 528-CITP	13870 528-CITP	Storage Integrated Offer	Connectrix DS-6520B Fabric Watch License	\$7,560	Each	44%	\$4,234	Other	C
13870 658-BEKK	13870 658-BEKK	Storage Integrated Offer	Connectrix DS-6610B Enterprise SW Bundle, DF	\$5,490	Each	44%	\$3,074	Other	C
13870 658-BEKK	13870 658-BEKK	Storage Integrated Offer	Connectrix DS-6520B Enterprise SW Bundle	\$18,320	Each	44%	\$10,259	Other	C
13870 658-BEOJ	13870 658-BEOJ	Storage Integrated Offer	Connectrix DS-6630B Enterprise SW Bundle	\$35,530	Each	44%	\$19,897	Other	C
14547 332-1286	14547 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
14547 847-2799	14547 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C
14547 847-2800	14547 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C
14547 847-2801	14547 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C
14547 847-2802	14547 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C
13660 210-AWHF	13660 210-AWHF	Storage Integrated Offer	Connectrix DCM SAN License MDS 9200 Switch based	\$7,012	Each	44%	\$3,927	Other	C
13660 210-AWHF	13660 210-AWHF	Storage Integrated Offer	Connectrix Enterprise + DCM MDS 9100 License Switch Based	\$9,290	Each	44%	\$5,202	Other	C
13660 210-AWHG	13660 210-AWHG	Storage Integrated Offer	Connectrix Enterprise + DCM MDS 9100 License Server Based	\$9,290	Each	44%	\$5,202	Other	C
13660 210-AWHH	13660 210-AWHH	Storage Integrated Offer	Connectrix DCM SAN License MDS 9200 Server based	\$7,012	Each	44%	\$3,927	Other	C
13660 210-AWHI	13660 210-AWHI	Storage Integrated Offer	Connectrix DCM SAN License MDS 9300 Server based	\$7,014	Each	44%	\$3,928	Other	C
13660 210-AWHJ	13660 210-AWHJ	Storage Integrated Offer	Connectrix Enterprise + DCM MDS 9300 License Server based	\$9,198	Each	44%	\$5,151	Other	C
13660 210-AWHK	13660 210-AWHK	Storage Integrated Offer	Connectrix Enterprise + DCM MDS 9300 License Switch based	\$9,198	Each	44%	\$5,151	Other	C
13660 210-AWHL	13660 210-AWHL	Storage Integrated Offer	Connectrix MDS SAN Analytics 9300 3 Year License	\$7,240	Each	44%	\$4,054	Other	C
13660 210-AWHM	13660 210-AWHM	Storage Integrated Offer	Connectrix DCM SAN License MDS 9300 Switch based	\$7,014	Each	44%	\$3,928	Other	C
13660 210-AWHN	13660 210-AWHN	Storage Integrated Offer	Connectrix DCM SAN License MDS 9100 Server based	\$7,012	Each	44%	\$3,927	Other	C
13660 210-AWHO	13660 210-AWHO	Storage Integrated Offer	Connectrix MDS SAN Analytics 9100 3 Year License	\$5,170	Each	44%	\$2,895	Other	C
13660 210-AWHP	13660 210-AWHP	Storage Integrated Offer	Connectrix DCM SAN License MDS 9100 Switch based	\$7,012	Each	44%	\$3,927	Other	C
13660 210-AXOB	13660 210-AXOB	Storage Integrated Offer	MDS 9300 SAN Analytics Lic 5 yr	\$9,890	Each	44%	\$5,538	Other	C
13660 210-AXOC	13660 210-AXOC	Storage Integrated Offer	MDS 9300 SAN Analytics Lic 1 yr	\$3,250	Each	44%	\$1,820	Other	C
13660 210-AXOD	13660 210-AXOD	Storage Integrated Offer	MDS 9100 SAN Analytics Lic 1 yr	\$2,330	Each	44%	\$1,305	Other	C
13660 210-AXOE	13660 210-AXOE	Storage Integrated Offer	MDS 9100 SAN Analytics Lic 5 yr	\$6,940	Each	44%	\$3,886	Other	C
13660 332-1286	13660 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
13660 827-4139	13660 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C
13660 827-4144	13660 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C
13655 210-ASST	13655 210-ASST	Storage Integrated Offer	CTX DS-6520B 48P/96P 16Gb switch w/rear to front airflow (Includes 48x16Gb SFPs)	\$56,000	Each	44%	\$31,394	Other	C
13655 210-AVSQ	13655 210-AVSQ	Storage Integrated Offer	CTX DS-6520B 96P/96P switch w/rear-to-front airflow (includes 96 16G SFPs and Ent	\$110,300	Each	44%	\$61,768	Other	C
13655 332-1286	13655 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
13655 407-BCFO	13655 407-BCFO	Storage Integrated Offer	Connectrix DS-6520B 16G 24 Port on Demand Upgrade Kit	\$22,590	Each	44%	\$12,650	Other	C
13655 407-BCFR	13655 407-BCFR	Storage Integrated Offer	Connectrix DS-6520B 16G 24 Port on Demand Upgrade CusKit	\$22,590	Each	44%	\$12,650	Other	C
13655 407-BCJK	13655 407-BCJK	Storage Integrated Offer	CUS BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890	Each	44%	\$6,098	Other	C
13655 407-BCJL	13655 407-BCJL	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LW SFPs 8PK	\$29,440	Each	44%	\$16,486	Other	C
13655 407-BCJN	13655 407-BCJN	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%	\$2,397	Other	C
13655 407-BCJQ	13655 407-BCJQ	Storage Integrated Offer	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,010	Each	44%	\$1,126	Other	C
13655 407-BCJR	13655 407-BCJR	Storage Integrated Offer	BRCD LBL 8GB 10KM LONG WAVE SFPs 8PACK	\$14,370	Each	44%	\$8,047	Other	C
13655 407-BCJT	13655 407-BCJT	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%	\$2,397	Other	C
13655 407-BCJX	13655 407-BCJX	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFPs 8PACK	\$29,440	Each	44%	\$16,486	Other	C
13655 407-BCJY	13655 407-BCJY	Storage Integrated Offer	CUS BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,010	Each	44%	\$1,126	Other	C
13655 407-BCJZ	13655 407-BCJZ	Storage Integrated Offer	CUS BRCD LBL 8GB 10KM LONG WAVE SFPs 8P	\$14,370	Each	44%	\$8,047	Other	C
13655 407-BCKD	13655 407-BCKD	Storage Integrated Offer	BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890	Each	44%	\$6,098	Other	C
13655 450-AAGG	13655 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%	\$0	Other	C
13655 450-ACGZ	13655 450-ACGZ	Storage Integrated Offer	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	44%	\$10	Other	C
13655 450-ACSO	13655 450-ACSO	Storage Integrated Offer	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	44%	\$11	Other	C
13655 450-ACKU	13655 450-ACKU	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America	\$10	Each	44%	\$6	Other	C
13655 450-ACKV	13655 450-ACKV	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$1,000,000	Each	44%	\$560,000	Other	C

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13655 470-AATX	13655 470-AATX	Storage Integrated Offer	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	44%	\$6	Other	C	
13655 470-ACKL	13655 470-ACKL	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C	
13655 470-ACLS	13655 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%	\$28	Other	C	
13655 470-ACLX	13655 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%	\$67	Other	C	
13655 470-ACMB	13655 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C	
13655 470-ACMF	13655 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C	
13655 470-ACMH	13655 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C	
13655 492-BBFI	13655 492-BBFI	Storage Integrated Offer	Jumper Cord 12A 4M C13/C14	\$20	Each	44%	\$11	Other	C	
13655 770-BBBI	13655 770-BBBI	Storage Integrated Offer	Fixed Rack Rails for Fiber Channel Switch	\$160	Each	44%	\$90	Other	C	
13655 770-BBBI	13655 770-BBBI	Storage Integrated Offer	Sliding Rack Rails for Fiber Channel Switch	\$370	Each	44%	\$207	Other	C	
13655 827-4139	13655 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C	
13655 827-4144	13655 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C	
13655 847-2799	13655 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C	
13655 847-2800	13655 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C	
13655 847-2801	13655 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C	
13655 847-2802	13655 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C	
13655 922-4998	13655 922-4998	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	44%	\$13	Other	C	
13655 980-5088	13655 980-5088	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%	\$56	Other	C	
13655 980-7177	13655 980-7177	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13655 983-2917	13655 983-2917	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%	\$34	Other	C	
13655 985-3817	13655 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13655 986-5518	13655 986-5518	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%	\$31	Other	C	
13655 994-6778	13655 994-6778	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%	\$8	Other	C	
13654 210-ASSS	13654 210-ASSS	Storage Integrated Offer	CTX DS-6610B 8P/24P switch w/rear to front airflow (Includes 8x16Gb SFPs + rack kit)	\$5,660	Each	44%	\$3,170	Other	C	
13654 210-AVSP	13654 210-AVSP	Storage Integrated Offer	CTX DS-6610B 24P/24P switch w/rear-to-front airflow (includes 24 16G SFPs, Ent)	\$17,460	Each	44%	\$9,778	Other	C	
13654 210-AWMH	13654 210-AWMH	Storage Integrated Offer	CTX DS-6610B 8P/24P switch w/rear-to-front airflow (includes 8x32Gb SFPs)	\$6,490	Each	44%	\$4,754	Other	C	
13654 332-1286	13654 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C	
13654 407-BCFO	13654 407-BCFO	Storage Integrated Offer	Connectrix DS-6610B 8 Port 16G SFP Port on Demand Upgrade Kit	\$4,220	Each	44%	\$2,363	Other	C	
13654 407-BCFP	13654 407-BCFP	Storage Integrated Offer	Connectrix DS-6610B 8 Port 16G SFP Port on Demand Upgrade CusKit	\$4,853	Each	44%	\$2,718	Other	C	
13654 407-BCJK	13654 407-BCJK	Storage Integrated Offer	CUS BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890	Each	44%	\$6,098	Other	C	
13654 407-BCJL	13654 407-BCJL	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LW SFPs 8PK	\$29,440	Each	44%	\$16,486	Other	C	
13654 407-BCJN	13654 407-BCJN	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%	\$2,397	Other	C	
13654 407-BCJP	13654 407-BCJP	Storage Integrated Offer	CUS BRCD LBL 32GB 10KM LONG WAVE SFPs 8P	\$38,110	Each	44%	\$21,342	Other	C	
13654 407-BCJT	13654 407-BCJT	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%	\$2,397	Other	C	
13654 407-BCJU	13654 407-BCJU	Storage Integrated Offer	BRCD LBL 32GB 10KM LONG WAVE SFPs 8PACK	\$38,110	Each	44%	\$21,342	Other	C	
13654 407-BCJV	13654 407-BCJV	Storage Integrated Offer	CUS BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530	Each	44%	\$3,097	Other	C	
13654 407-BCJW	13654 407-BCJW	Storage Integrated Offer	BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530	Each	44%	\$3,097	Other	C	
13654 407-BCJX	13654 407-BCJX	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFPs 8PACK	\$29,440	Each	44%	\$16,486	Other	C	
13654 407-BCKD	13654 407-BCKD	Storage Integrated Offer	BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890	Each	44%	\$6,098	Other	C	
13654 407-BCLH	13654 407-BCLH	Storage Integrated Offer	Connectrix DS-6610B 8 Port 32G SFP Port on Demand Upgrade Kit	\$6,340	Each	44%	\$3,550	Other	C	
13654 407-BCLI	13654 407-BCLI	Storage Integrated Offer	CUS Connectrix DS-6610B 8 Port 32G SFP Port on Demand Upgrade Kit	\$7,291	Each	44%	\$4,083	Other	C	
13654 407-BCPU	13654 407-BCPU	Storage Integrated Offer	BRCD LBL 32GB 25KM LONG WAVE SFP, CusKit	\$13,492	Each	44%	\$7,556	Other	C	
13654 407-BCPV	13654 407-BCPV	Storage Integrated Offer	BRCD LBL 32GB 25KM LONG WAVE SFP	\$13,492	Each	44%	\$7,556	Other	C	
13654 450-AAGG	13654 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%	\$0	Other	C	
13654 450-ACGZ	13654 450-ACGZ	Storage Integrated Offer	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	44%	\$10	Other	C	
13654 450-AKGU	13654 450-AKGU	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America	\$10	Each	44%	\$6	Other	C	
13654 450-AKGV	13654 450-AKGV	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$1,000,000	Each	44%	\$560,000	Other	C	
13654 470-AATX	13654 470-AATX	Storage Integrated Offer	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	44%	\$6	Other	C	
13654 470-ACKL	13654 470-ACKL	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C	
13654 470-ACLS	13654 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%	\$28	Other	C	
13654 470-ACLX	13654 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%	\$67	Other	C	
13654 470-ACMB	13654 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C	
13654 470-ACMF	13654 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C	
13654 470-ACMH	13654 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C	
13654 492-BBFI	13654 492-BBFI	Storage Integrated Offer	Jumper Cord 12A 4M C13/C14	\$20	Each	44%	\$11	Other	C	
13654 631-ACFK	13654 631-ACFK	Storage Integrated Offer	Connectrix DS-6610B Enterprise SW Bundle CusKit	\$5,490	Each	44%	\$3,074	Other	C	
13654 770-BDOK	13654 770-BDOK	Storage Integrated Offer	CUS Post Rack Mount Kit 4 DS6610	\$170	Each	44%	\$95	Other	C	
13654 827-4139	13654 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C	
13654 827-4144	13654 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C	
13654 847-2799	13654 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C	
13654 847-2800	13654 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C	
13654 847-2801	13654 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C	
13654 847-2802	13654 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C	
13654 922-4998	13654 922-4998	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	44%	\$13	Other	C	
13654 980-5088	13654 980-5088	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%	\$56	Other	C	
13654 980-7177	13654 980-7177	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13654 983-2917	13654 983-2917	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%	\$34	Other	C	
13654 985-3817	13654 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13654 986-5518	13654 986-5518	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%	\$31	Other	C	
13654 994-6778	13654 994-6778	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%	\$8	Other	C	
14407 210-AVRL	14407 210-AVRL	Storage Integrated Offer	CTX DS-6620B 24P/48P switch w/rear-to-rear airflow (includes 24x16Gb SFPs and rack	\$23,020	Each	44%	\$12,891	Other	C	
14407 210-AVTC	14407 210-AVTC	Storage Integrated Offer	CTX DS-6620B 24P/48P switch w/rear-to-front airflow (includes 24x16Gb SFPs + rack	\$23,020	Each	44%	\$12,891	Other	C	
14407 210-AVTD	14407 210-AVTD	Storage Integrated Offer	CTX DS-6620B 24P/48P switch w/rear-to-rear airflow (includes 24x32Gb SFPs + rack	\$24,090	Each	44%	\$13,490	Other	C	
14407 210-AVTE	14407 210-AVTE	Storage Integrated Offer	CTX DS-6620B 24P/48P switch w/rear-to-front airflow (includes 24x32Gb SFPs + rack	\$24,090	Each	44%	\$13,490	Other	C	
14407 210-AVTF	14407 210-AVTF	Storage Integrated Offer	CTX DS-6620B 48P/48P switch w/rear-to-rear airflow (includes 48 32G SFPs, Ent	\$52,610	Each	44%	\$29,462	Other	C	
14407 210-AVTG	14407 210-AVTG	Storage Integrated Offer	CTX DS-6620B 48P/48P switch w/rear-to-front airflow (includes 48 32G SFPs, Ent	\$52,610	Each	44%	\$29,462	Other	C	
14407 210-AXBG	14407 210-AXBG	Storage Integrated Offer	Connectrix DS-6620B 48P V2 Ent switch (FOS 9.0 min) w/rear-to-front airflow (includes	\$52,620	Each	44%	\$29,467	Other	C	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) use drop-down		
14407 210-AXBH	14407 210-AXBH	Storage Integrated Offer	Connectrix DS-6620B 48 port V2 switch (FOS 9.0 min) w/rear-to-front airflow (includes	\$24,080		Each	44%	\$13,485	Other	C
14407 210-AXBJ	14407 210-AXBJ	Storage Integrated Offer	Connectrix DS-6620B 48P V2 Ent switch (FOS 9.0 min) w/front-to-rear airflow (includes	\$52,620		Each	44%	\$29,467	Other	C
14407 210-AXBK	14407 210-AXBK	Storage Integrated Offer	Connectrix DS-6620B 48 port V2 switch (FOS 9.0 min) w/front-to-rear airflow (includes	\$24,080		Each	44%	\$13,485	Other	C
14407 210-AXBM	14407 210-AXBM	Storage Integrated Offer	Connectrix DS-6620B 48 port V2 switch (FOS 9.0 min) w/front-to-rear airflow (includes	\$23,020		Each	44%	\$12,891	Other	C
14407 210-AXBN	14407 210-AXBN	Storage Integrated Offer	Connectrix DS-6620B 48 port V2 switch (FOS 9.0 min) w/rear-to-front airflow (includes	\$23,020		Each	44%	\$12,891	Other	C
14407 332-1286	14407 332-1286	Storage Integrated Offer	US Order	\$0		Each	44%	\$0	Other	C
14407 407-BCJG	14407 407-BCJG	Storage Integrated Offer	DS-6620B 16P-4X32G BRKOUT QSFP POD Kit	\$21,720		Each	44%	\$12,163	Other	C
14407 407-BCJH	14407 407-BCJH	Storage Integrated Offer	DS-6620B 12Port 32G SFP Upgrade Kit	\$10,870		Each	44%	\$6,087	Other	C
14407 407-BCJI	14407 407-BCJI	Storage Integrated Offer	DS-6620B 12Port 16G SFP Upgrade Kit	\$10,620		Each	44%	\$5,947	Other	C
14407 407-BCJK	14407 407-BCJK	Storage Integrated Offer	CUS BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890		Each	44%	\$6,098	Other	C
14407 407-BCJL	14407 407-BCJL	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LW SFPS 8PK	\$23,440		Each	44%	\$16,486	Other	C
14407 407-BCJN	14407 407-BCJN	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280		Each	44%	\$2,397	Other	C
14407 407-BCJP	14407 407-BCJP	Storage Integrated Offer	CUS BRCD LBL 32GB 10KM LONG WAVE SFPS 8P	\$38,110		Each	44%	\$21,342	Other	C
14407 407-BCJT	14407 407-BCJT	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280		Each	44%	\$2,397	Other	C
14407 407-BCJU	14407 407-BCJU	Storage Integrated Offer	BRCD LBL 32GB 10KM LONG WAVE SFPS 8PACK	\$38,110		Each	44%	\$21,342	Other	C
14407 407-BCJV	14407 407-BCJV	Storage Integrated Offer	CUS BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530		Each	44%	\$3,097	Other	C
14407 407-BCJW	14407 407-BCJW	Storage Integrated Offer	BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530		Each	44%	\$3,097	Other	C
14407 407-BCJX	14407 407-BCJX	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFPS 8PACK	\$29,440		Each	44%	\$16,486	Other	C
14407 407-BCKD	14407 407-BCKD	Storage Integrated Offer	BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890		Each	44%	\$6,098	Other	C
14407 407-BCL0	14407 407-BCL0	Storage Integrated Offer	CUS DS-6620B 12Port 16G SFP Upgrade Kit	\$10,620		Each	44%	\$5,947	Other	C
14407 407-BCLP	14407 407-BCLP	Storage Integrated Offer	CUS DS-6620B 12Port 32G SFP Upgrade Kit	\$10,870		Each	44%	\$6,087	Other	C
14407 407-BCLQ	14407 407-BCLQ	Storage Integrated Offer	CUS DS-6620B 16P-4X32G BRKOUT QSFP POD Kit	\$21,720		Each	44%	\$12,163	Other	C
14407 407-BCPU	14407 407-BCPU	Storage Integrated Offer	BRCD LBL 32GB 25KM LONG WAVE SFP, CusKit	\$13,492		Each	44%	\$7,556	Other	C
14407 407-BCPV	14407 407-BCPV	Storage Integrated Offer	BRCD LBL 32GB 25KM LONG WAVE SFP	\$13,492		Each	44%	\$7,556	Other	C
14407 450-AAGG	14407 450-AAGG	Storage Integrated Offer	No Power Cord	\$0		Each	44%	\$0	Other	C
14407 450-AJCH	14407 450-AJCH	Storage Integrated Offer	Power Cord, 4M, 120V, NEMA 5-15P to C13, 13 Amps, US	\$6		Each	44%	\$3	Other	C
14407 450-AJCI	14407 450-AJCI	Storage Integrated Offer	Power Cord, 2M, 220V, CEI 23-50 to C13, 10 Amps, CHL	\$6		Each	44%	\$3	Other	C
14407 450-AJGJ	14407 450-AJGJ	Storage Integrated Offer	Power Cord, 2M, 250V, NBR 14138 to C13, 10 Amps, Brazil	\$6		Each	44%	\$3	Other	C
14407 450-AJCK	14407 450-AJCK	Storage Integrated Offer	Power Cord, 2.5M, 250V, IRAM 2073 to C13, 10 Amps, ARG	\$6		Each	44%	\$3	Other	C
14407 450-AKGU	14407 450-AKGU	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America	\$10		Each	44%	\$6	Other	C
14407 450-AKGV	14407 450-AKGV	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$1,000,000		Each	44%	\$560,000	Other	C
14407 470-ABOF	14407 470-ABOF	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510		Each	44%	\$286	Other	C
14407 470-ABOG	14407 470-ABOG	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640		Each	44%	\$358	Other	C
14407 470-ABOH	14407 470-ABOH	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800		Each	44%	\$448	Other	C
14407 470-ABOI	14407 470-ABOI	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960		Each	44%	\$538	Other	C
14407 470-ABON	14407 470-ABON	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325		Each	44%	\$182	Other	C
14407 470-ABOO	14407 470-ABOO	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550		Each	44%	\$308	Other	C
14407 470-ABPD	14407 470-ABPD	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249		Each	44%	\$139	Other	C
14407 470-ABPE	14407 470-ABPE	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640		Each	44%	\$358	Other	C
14407 470-ABPG	14407 470-ABPG	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800		Each	44%	\$448	Other	C
14407 470-ABPH	14407 470-ABPH	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510		Each	44%	\$286	Other	C
14407 470-ABPK	14407 470-ABPK	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960		Each	44%	\$538	Other	C
14407 470-ABPQ	14407 470-ABPQ	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249		Each	44%	\$139	Other	C
14407 470-ABPT	14407 470-ABPT	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550		Each	44%	\$308	Other	C
14407 470-ABPV	14407 470-ABPV	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325		Each	44%	\$182	Other	C
14407 470-ACLK	14407 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65		Each	44%	\$36	Other	C
14407 470-ACLM	14407 470-ACLM	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120		Each	44%	\$67	Other	C
14407 470-ACLS	14407 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50		Each	44%	\$28	Other	C
14407 470-ACLT	14407 470-ACLT	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50		Each	44%	\$28	Other	C
14407 470-ACLV	14407 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40		Each	44%	\$22	Other	C
14407 470-ACLX	14407 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120		Each	44%	\$67	Other	C
14407 470-ACLY	14407 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65		Each	44%	\$36	Other	C
14407 470-ACMB	14407 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40		Each	44%	\$22	Other	C
14407 470-ACMF	14407 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58		Each	44%	\$32	Other	C
14407 470-ACMH	14407 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85		Each	44%	\$48	Other	C
14407 470-ACMN	14407 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85		Each	44%	\$48	Other	C
14407 470-ACMO	14407 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58		Each	44%	\$32	Other	C
14407 770-BDOJ	14407 770-BDOJ	Storage Integrated Offer	CUS Post Rack Mount Kit 4 DS6620-30	\$700		Each	44%	\$392	Other	C
14407 847-2799	14407 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537		Each	44%	\$4,221	Other	C
14407 847-2800	14407 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,065		Each	44%	\$591	Other	C
14407 847-2801	14407 847-2801	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266		Each	44%	\$709	Other	C
14407 847-2802	14407 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045		Each	44%	\$5,065	Other	C
13750 210-ATBI	13750 210-ATBI	Storage Integrated Offer	CTX DS-6630B 48P/96P switch w/rear-to-front airflow (includes 48x32Gb SFPS and rack	\$94,040		Each	44%	\$52,662	Other	C
13750 210-AVSE	13750 210-AVSE	Storage Integrated Offer	CTX DS-6630B 96P/96P switch w/rear-to-front airflow (includes 96 32G SFPS, Ent	\$183,650		Each	44%	\$102,844	Other	C
13750 210-AVSO	13750 210-AVSO	Storage Integrated Offer	CTX DS-6630B 48P/96P switch w/front-to-rear airflow (includes 48x32Gb SFPS and rack	\$94,040		Each	44%	\$52,662	Other	C
13750 210-AXBF	13750 210-AXBF	Storage Integrated Offer	Connectrix DS-6630B 96P V2 Ent switch (FOS 9.0 min) w/rear-to-front airflow (includes	\$183,650		Each	44%	\$102,844	Other	C
13750 210-AXBI	13750 210-AXBI	Storage Integrated Offer	Connectrix DS-6630B 96 port V2 switch (FOS 9.0 min) w/rear-to-front airflow (includes	\$94,040		Each	44%	\$52,662	Other	C
13750 210-AXBL	13750 210-AXBL	Storage Integrated Offer	Connectrix DS-6630B 96 port V2 switch (FOS 9.0 min) w/front-to-rear airflow (includes	\$94,040		Each	44%	\$52,662	Other	C
13750 332-1286	13750 332-1286	Storage Integrated Offer	US Order	\$0		Each	44%	\$0	Other	C
13750 407-BCGM	13750 407-BCGM	Storage Integrated Offer	Connectrix DS-6630B 8 Port 32G QSFP Port on Demand Upgrade CusKit	\$74,960		Each	44%	\$41,978	Other	C
13750 407-BCGN	13750 407-BCGN	Storage Integrated Offer	Connectrix DS-6630B 24 Port 32G SFP Port on Demand Upgrade CusKit	\$37,480		Each	44%	\$20,989	Other	C
13750 407-BCGQ	13750 407-BCGQ	Storage Integrated Offer	Connectrix DS-6630B 8 Port 32G QSFP Port on Demand Upgrade	\$74,960		Each	44%	\$41,978	Other	C
13750 407-BCGR	13750 407-BCGR	Storage Integrated Offer	Connectrix DS-6630B 24 Port 32G SFP Port on Demand Upgrade	\$37,480		Each	44%	\$20,989	Other	C
13750 407-BCJK	13750 407-BCJK	Storage Integrated Offer	CUS BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890		Each	44%	\$6,098	Other	C
13750 407-BCJL	13750 407-BCJL	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LW SFPS 8PK	\$29,440		Each	44%	\$16,486	Other	C
13750 407-BCJN	13750 407-BCJN	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280		Each	44%	\$2,397	Other	C
13750 407-BCJP	13750 407-BCJP	Storage Integrated Offer	CUS BRCD LBL 32GB 10KM LONG WAVE SFPS 8P	\$36,110		Each	44%	\$21,342	Other	C



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
13750 407-BCJT	13750 407-BCJT	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%	\$2,397	Other	C	
13750 407-BCJU	13750 407-BCJU	Storage Integrated Offer	BRCD LBL 32GB 10KM LONG WAVE SFPs 8PACK	\$38,110	Each	44%	\$21,342	Other	C	
13750 407-BCJV	13750 407-BCJV	Storage Integrated Offer	CUS BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530	Each	44%	\$3,097	Other	C	
13750 407-BCJW	13750 407-BCJW	Storage Integrated Offer	BRCD LBL 32GB 10KM LONG WAVE SFP	\$5,530	Each	44%	\$3,097	Other	C	
13750 407-BCJX	13750 407-BCJX	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFPs 8PACK	\$29,440	Each	44%	\$16,486	Other	C	
13750 407-BCKD	13750 407-BCKD	Storage Integrated Offer	BRCD LBL 16GB 25KM LONG WAVE SFP	\$10,890	Each	44%	\$6,098	Other	C	
13750 407-BCPU	13750 407-BCPU	Storage Integrated Offer	BRCD LBL 32GB 25KM LONG WAVE SFP, CusKit	\$13,492	Each	44%	\$7,556	Other	C	
13750 407-BCPV	13750 407-BCPV	Storage Integrated Offer	BRCD LBL 32GB 25KM LONG WAVE SFP	\$13,492	Each	44%	\$7,556	Other	C	
13750 450-AAGG	13750 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%	\$0	Other	C	
13750 450-AJCD	13750 450-AJCD	Storage Integrated Offer	Power Cord, 2M, 220V, CEI 23-50 to C13, 10 Amps, CHL, Cus Kit	\$6	Each	44%	\$3	Other	C	
13750 450-AJCE	13750 450-AJCE	Storage Integrated Offer	Power Cord, 2M, 250V, NBR 14136 to C13, 10 Amps, Brazil, Cus Kit	\$6	Each	44%	\$3	Other	C	
13750 450-AJCF	13750 450-AJCF	Storage Integrated Offer	Power Cord, 2.5M, 250V, IRAM 2073 to C13, 10 Amps, ARG, Cus Kit	\$6	Each	44%	\$3	Other	C	
13750 450-AJCG	13750 450-AJCG	Storage Integrated Offer	Power Cord, 4M, 120V, NEMA 5-15P to C13, 13 Amps, US, Cus Kit	\$6	Each	44%	\$3	Other	C	
13750 450-AJCH	13750 450-AJCH	Storage Integrated Offer	Power Cord, 4M, 120V, NEMA 5-15P to C13, 13 Amps, US	\$6	Each	44%	\$3	Other	C	
13750 450-AJCI	13750 450-AJCI	Storage Integrated Offer	Power Cord, 2M, 220V, CEI 23-50 to C13, 10 Amps, CHL	\$6	Each	44%	\$3	Other	C	
13750 450-AJCK	13750 450-AJCK	Storage Integrated Offer	Power Cord, 2M, 250V, NBR 14136 to C13, 10 Amps, Brazil	\$6	Each	44%	\$3	Other	C	
13750 450-AJCK	13750 450-AJCK	Storage Integrated Offer	Power Cord, 2.5M, 250V, IRAM 2073 to C13, 10 Amps, ARG	\$6	Each	44%	\$3	Other	C	
13750 450-AKGV	13750 450-AKGV	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America	\$10	Each	44%	\$6	Other	C	
13750 450-AKGV	13750 450-AKGV	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$1,000,000	Each	44%	\$560,000	Other	C	
13750 470-ABOF	13750 470-ABOF	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	44%	\$286	Other	C	
13750 470-ABOG	13750 470-ABOG	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	44%	\$358	Other	C	
13750 470-ABOH	13750 470-ABOH	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	44%	\$448	Other	C	
13750 470-ABOI	13750 470-ABOI	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	44%	\$538	Other	C	
13750 470-ABON	13750 470-ABON	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	44%	\$182	Other	C	
13750 470-ABOO	13750 470-ABOO	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	44%	\$308	Other	C	
13750 470-ABPD	13750 470-ABPD	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	44%	\$139	Other	C	
13750 470-ABPE	13750 470-ABPE	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	44%	\$358	Other	C	
13750 470-ABPG	13750 470-ABPG	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	44%	\$448	Other	C	
13750 470-ABPH	13750 470-ABPH	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	44%	\$286	Other	C	
13750 470-ABPK	13750 470-ABPK	Storage Integrated Offer	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	44%	\$538	Other	C	
13750 470-ABPQ	13750 470-ABPQ	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$249	Each	44%	\$139	Other	C	
13750 470-ABPT	13750 470-ABPT	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	44%	\$308	Other	C	
13750 470-ABPV	13750 470-ABPV	Storage Integrated Offer	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	44%	\$182	Other	C	
13750 470-ACKL	13750 470-ACKL	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C	
13750 470-ACLM	13750 470-ACLM	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	44%	\$67	Other	C	
13750 470-ACLS	13750 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%	\$28	Other	C	
13750 470-ACLT	13750 470-ACLT	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	44%	\$28	Other	C	
13750 470-ACLV	13750 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	44%	\$22	Other	C	
13750 470-ACLY	13750 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%	\$67	Other	C	
13750 470-ACMB	13750 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	44%	\$36	Other	C	
13750 470-ACMF	13750 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C	
13750 470-ACMH	13750 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C	
13750 470-ACMI	13750 470-ACMI	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C	
13750 470-ACMN	13750 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%	\$48	Other	C	
13750 470-ACMO	13750 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	44%	\$32	Other	C	
13750 770-BDOJ	13750 770-BDOJ	Storage Integrated Offer	CUS Post Rack Mount Kit 4 DS8620-30	\$700	Each	44%	\$392	Other	C	
13750 827-4139	13750 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C	
13750 827-4144	13750 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C	
13750 847-2799	13750 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C	
13750 847-2800	13750 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C	
13750 847-2801	13750 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C	
13750 847-2802	13750 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C	
13750 922-4998	13750 922-4998	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	44%	\$13	Other	C	
13750 980-5088	13750 980-5088	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%	\$56	Other	C	
13750 980-7177	13750 980-7177	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13750 983-2917	13750 983-2917	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%	\$34	Other	C	
13750 985-3817	13750 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13750 986-5518	13750 986-5518	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%	\$31	Other	C	
13750 994-6778	13750 994-6778	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%	\$8	Other	C	
14583 210-AWWZ	14583 210-AWWZ	Storage Integrated Offer	Connectrix DS-7720B 56 port switch w front-to-rear airflow (includes 24x32Gb SFPs and	\$28,980	Each	44%	\$16,228	Other	C	
14583 210-AWXB	14583 210-AWXB	Storage Integrated Offer	Connectrix DS-7720B 56 port switch w rear-to-front airflow (includes 24x32Gb SFPs &	\$28,980	Each	44%	\$16,228	Other	C	
14583 332-1286	14583 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C	
14583 407-BCNS	14583 407-BCNS	Storage Integrated Offer	BRCD LBL SFP+ LWL 10GFC 10KM 1PK SECURE	\$1,000,000	Each	44%	\$560,000	Other	C	
14583 407-BCNZ	14583 407-BCNZ	Storage Integrated Offer	BRCD LBL SFP+ LWL 32G 10KM 1PK SECURE	\$5,530	Each	44%	\$3,097	Other	C	
14583 407-BCOB	14583 407-BCOB	Storage Integrated Offer	BRCD LBL SFP+ SWL 32G 1PK SECURE	\$1,440	Each	44%	\$806	Other	C	
14583 407-BCOC	14583 407-BCOC	Storage Integrated Offer	BRCD LBL SFP+ LWL 32G 10KM 8PK SECURE	\$38,120	Each	44%	\$21,347	Other	C	
14583 407-BCOD	14583 407-BCOD	Storage Integrated Offer	BRCD LBL SFP+ SWL 32G 8PK SECURE	\$9,940	Each	44%	\$5,566	Other	C	
14583 407-BCOM	14583 407-BCOM	Storage Integrated Offer	BRCD LBL SFP+ LWL 10GFC 10KM 1PK SECURE, CusKit	\$1,000,000	Each	44%	\$560,000	Other	C	
14583 407-BCOS	14583 407-BCOS	Storage Integrated Offer	BRCD LBL SFP+ LWL 32G 10KM 1PK SECURE, CusKit	\$5,530	Each	44%	\$3,097	Other	C	
14583 407-BCOT	14583 407-BCOT	Storage Integrated Offer	BRCD LBL SFP+ SWL 32G 1PK SECURE, CusKit	\$1,000,000	Each	44%	\$560,000	Other	C	
14583 407-BCOU	14583 407-BCOU	Storage Integrated Offer	BRCD LBL SFP+ LWL 32G 10KM 8PK SECURE, CusKit	\$38,120	Each	44%	\$21,347	Other	C	
14583 407-BCOV	14583 407-BCOV	Storage Integrated Offer	BRCD LBL SFP+ SWL 32G 8PK SECURE, CusKit	\$1,000,000	Each	44%	\$560,000	Other	C	
14583 407-BCPG	14583 407-BCPG	Storage Integrated Offer	Connectrix DS-7720B 8 Port 32G SFP Upgrade Kit	\$8,500	Each	44%	\$4,760	Other	C	
14583 407-BCPH	14583 407-BCPH	Storage Integrated Offer	Connectrix DS-7720B 8 Port 32G SFP Upgrade Kit, CusKit	\$8,500	Each	44%	\$4,760	Other	C	
14583 450-AAGG	14583 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%	\$0	Other	C	
14583 450-AJCD	14583 450-AJCD	Storage Integrated Offer	Power Cord, 2M, 220V, CEI 23-50 to C13, 10 Amps, CHL, Cus Kit	\$6	Each	44%	\$3	Other	C	
14583 450-AJCG	14583 450-AJCG	Storage Integrated Offer	Power Cord, 4M, 120V, NEMA 5-15P to C13, 13 Amps, US, Cus Kit	\$6	Each	44%	\$3	Other	C	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
14583 450-AJCH	14583 450-AJCH	Storage Integrated Offer	Power Cord, 4M, 120V, NEMA 5-15P to C13, 13 Amps, US	\$6	Each	44%	\$3	Other	C
14583 450-AJCI	14583 450-AJCI	Storage Integrated Offer	Power Cord, 2M, 220V, CEI 23-50 to C13, 10 Amps, CHL	\$6	Each	44%	\$3	Other	C
14583 450-AKGV	14583 450-AKGV	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America	\$10	Each	44%	\$6	Other	C
14583 450-AKGV	14583 450-AKGV	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$1,000,000	Each	44%	\$560,000	Other	C
14583 470-ACLK	14583 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C
14583 470-ACLX	14583 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%	\$67	Other	C
14583 470-ACMB	14583 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C
14583 470-ACMF	14583 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C
14583 470-ACMH	14583 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C
14583 470-ADXT	14583 470-ADXT	Storage Integrated Offer	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	44%	\$756	Other	C
14583 770-BDOI	14583 770-BDOI	Storage Integrated Offer	4 Post Rack Mount Kit for MP7840	\$700	Each	44%	\$392	Other	C
14583 770-BDOJ	14583 770-BDOJ	Storage Integrated Offer	CUS Post Rack Mount Kit 4 DS6620-30	\$700	Each	44%	\$392	Other	C
14583 827-4139	14583 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C
14583 827-4144	14583 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C
14583 847-2799	14583 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C
14583 847-2800	14583 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C
14583 847-2801	14583 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C
14583 847-2802	14583 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C
14542 332-1286	14542 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
14542 407-BCFU	14542 407-BCFU	Storage Integrated Offer	Connectrix MDS 16Gb FC Long Wave Switch Optic CusKit	\$2,900	Each	44%	\$1,624	Other	C
14542 407-BCFV	14542 407-BCFV	Storage Integrated Offer	Connectrix MDS 16Gb FC Short Wave Switch Optic CusKit	\$270	Each	44%	\$151	Other	C
14542 407-BCFW	14542 407-BCFW	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Long Wave Switch Optic	\$2,900	Each	44%	\$1,624	Other	C
14542 407-BCFX	14542 407-BCFX	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Short Wave Switch Optic	\$270	Each	44%	\$151	Other	C
14542 407-BCHF	14542 407-BCHF	Storage Integrated Offer	MDS 32G SWITCH LW Optics SFP+ cuskit	\$4,700	Each	44%	\$2,632	Other	C
14542 407-BCHG	14542 407-BCHG	Storage Integrated Offer	MDS 32G SWITCH SW Optics SFP+ cuskit	\$810	Each	44%	\$454	Other	C
14542 407-BCHH	14542 407-BCHH	Storage Integrated Offer	Connectrix MDS 32G SWITCH LW Optics SFP+	\$4,700	Each	44%	\$2,632	Other	C
14542 407-BCKI	14542 407-BCKI	Storage Integrated Offer	Connectrix MDS 16Gb Ethernet Copper SFP	\$324	Each	44%	\$181	Other	C
14542 407-BCKJ	14542 407-BCKJ	Storage Integrated Offer	Connectrix MDS 8G Fibre Channel EXT Range Switch Optic	\$6,290	Each	44%	\$3,622	Other	C
14542 407-BCKK	14542 407-BCKK	Storage Integrated Offer	Connectrix MDS 10Gb Ethernet SW Switch Optic	\$800	Each	44%	\$448	Other	C
14542 407-BCKL	14542 407-BCKL	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C
14542 407-BCKM	14542 407-BCKM	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC SW Switch SFP LC	\$160	Each	44%	\$90	Other	C
14542 407-BCKN	14542 407-BCKN	Storage Integrated Offer	CUS MDS 1Gb Ethernet Copper SFP	\$324	Each	44%	\$181	Other	C
14542 407-BCKO	14542 407-BCKO	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel SW Switch SFP LC	\$160	Each	44%	\$90	Other	C
14542 407-BCKP	14542 407-BCKP	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C
14542 407-BCKQ	14542 407-BCKQ	Storage Integrated Offer	Connectrix MDS 10Gb Ethernet LW Switch Optic	\$3,230	Each	44%	\$1,809	Other	C
14542 407-BCKR	14542 407-BCKR	Storage Integrated Offer	CUS MDS 10GbE SW Switch Optic	\$800	Each	44%	\$448	Other	C
14542 407-BCKS	14542 407-BCKS	Storage Integrated Offer	CUS MDS 10GbE LW Switch Optic	\$3,230	Each	44%	\$1,809	Other	C
14542 407-BCKT	14542 407-BCKT	Storage Integrated Offer	CUS MDS 8G FC EXT Range Switch Optic	\$6,290	Each	44%	\$3,622	Other	C
14542 470-ACLK	14542 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C
14542 470-ACLX	14542 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	44%	\$67	Other	C
14542 470-ACLV	14542 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	44%	\$22	Other	C
14542 470-ACLW	14542 470-ACLW	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C
14542 470-ACLY	14542 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%	\$48	Other	C
14542 470-ACMB	14542 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C
14542 470-ACMF	14542 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C
14542 470-ACMH	14542 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C
14542 470-ACMN	14542 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%	\$48	Other	C
14542 470-ACMO	14542 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	44%	\$32	Other	C
14542 827-4139	14542 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C
14542 827-4144	14542 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C
14542 847-2799	14542 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C
14542 847-2800	14542 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C
14542 847-2801	14542 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C
14542 847-2802	14542 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C
14541 332-1286	14541 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
14541 827-4139	14541 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C
14541 827-4144	14541 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C
14541 847-2799	14541 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C
14541 847-2800	14541 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C
14541 847-2801	14541 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C
14541 847-2802	14541 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C
13872 210-AWGF	13872 210-AWGF	Storage Integrated Offer	Connectrix MDS Enterprise License Key 9200	\$8,100	Each	44%	\$4,636	Other	C
13872 210-AWGG	13872 210-AWGG	Storage Integrated Offer	Connectrix MDS Enterprise License Key 9300	\$6,610	Each	44%	\$3,702	Other	C
13872 210-AWGH	13872 210-AWGH	Storage Integrated Offer	Connectrix MDS Enterprise License Key 9100	\$7,300	Each	44%	\$4,088	Other	C
13872 332-1286	13872 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
13754 210-ATBL	13754 210-ATBL	Storage Integrated Offer	Connectrix MDS-9132T 16Gb Switch with 24 32G SFPs Port Side Exhaust airflow	\$23,040	Each	44%	\$12,902	Other	C
13754 210-AVRZ	13754 210-AVRZ	Storage Integrated Offer	Connectrix MDS-9132T 16Gb Switch with 8 16G SFPs Port Side Exhaust airflow	\$5,050	Each	44%	\$2,828	Other	C
13754 210-AVSG	13754 210-AVSG	Storage Integrated Offer	Connectrix MDS-9132T 16Gb Switch with 24 16G SFPs Port Side Exhaust airflow +	\$14,170	Each	44%	\$7,935	Other	C
13754 210-AVSR	13754 210-AVSR	Storage Integrated Offer	Connectrix MDS-9132T 32Gb Switch with 8 32G SFPs Port Side Exhaust airflow	\$8,400	Each	44%	\$4,704	Other	C
13754 332-1286	13754 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
13754 407-BCFU	13754 407-BCFU	Storage Integrated Offer	Connectrix MDS 16Gb FC Long Wave Switch Optic CusKit	\$2,900	Each	44%	\$1,624	Other	C
13754 407-BCFV	13754 407-BCFV	Storage Integrated Offer	Connectrix MDS 16Gb FC Short Wave Switch Optic CusKit	\$270	Each	44%	\$151	Other	C
13754 407-BCFW	13754 407-BCFW	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Long Wave Switch Optic	\$2,900	Each	44%	\$1,624	Other	C
13754 407-BCFX	13754 407-BCFX	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Short Wave Switch Optic	\$270	Each	44%	\$151	Other	C
13754 407-BCHF	13754 407-BCHF	Storage Integrated Offer	MDS 32G SWITCH LW Optics SFP+ cuskit	\$4,700	Each	44%	\$2,632	Other	C
13754 407-BCHG	13754 407-BCHG	Storage Integrated Offer	MDS 32G SWITCH SW Optics SFP+ cuskit	\$810	Each	44%	\$454	Other	C
13754 407-BCHH	13754 407-BCHH	Storage Integrated Offer	Connectrix MDS 32G SWITCH LW Optics SFP+	\$4,700	Each	44%	\$2,632	Other	C

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
13754 407-BCHH	13754 407-BCHH	Storage Integrated Offer	Connectrix MDS 32G SWITCH SW Optics SFP+	\$810	Each	44%	\$454	Other	C	
13754 407-BCKL	13754 407-BCKL	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C	
13754 407-BCKM	13754 407-BCKM	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC SW Switch SFP LC	\$160	Each	44%	\$90	Other	C	
13754 407-BCKO	13754 407-BCKO	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel SW Switch SFP LC	\$160	Each	44%	\$90	Other	C	
13754 407-BCKP	13754 407-BCKP	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C	
13754 450-AAGG	13754 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%	\$0	Other	C	
13754 450-AIMY	13754 450-AIMY	Storage Integrated Offer	Connectrix MDS 9216 9120 9124 9140 Power Cord US	\$0	Each	44%	\$0	Other	C	
13754 450-AIMZ	13754 450-AIMZ	Storage Integrated Offer	Connectrix Qty 2 MDS 9100 9200 Power Cord Argentina	\$0	Each	44%	\$0	Other	C	
13754 450-AINB	13754 450-AINB	Storage Integrated Offer	Connectrix MDS Brazil Power Cords MDS 92xx, 91xx switches	\$0	Each	44%	\$0	Other	C	
13754 450-AINC	13754 450-AINC	Storage Integrated Offer	Connectrix Qty 2 MDS Cabinet Power Cord	\$0	Each	44%	\$0	Other	C	
13754 450-AIND	13754 450-AIND	Storage Integrated Offer	Qty 2 MDS Cabinet Power Cord CusKit	\$0	Each	44%	\$0	Other	C	
13754 450-AINE	13754 450-AINE	Storage Integrated Offer	MDS 9216 9120 9124 9140 Power Cord US CusKit	\$0	Each	44%	\$0	Other	C	
13754 450-AINF	13754 450-AINF	Storage Integrated Offer	Qty 2 MDS 9100 9200 Power Cord Argentina CusKit	\$0	Each	44%	\$0	Other	C	
13754 450-AING	13754 450-AING	Storage Integrated Offer	Brazil Power Cords MDS 92xx, 91xx switches CusKit	\$0	Each	44%	\$0	Other	C	
13754 470-ACLK	13754 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C	
13754 470-ACLM	13754 470-ACLM	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	44%	\$67	Other	C	
13754 470-ACLS	13754 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%	\$28	Other	C	
13754 470-ACLT	13754 470-ACLT	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	44%	\$28	Other	C	
13754 470-ACLV	13754 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	44%	\$22	Other	C	
13754 470-ACLX	13754 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%	\$67	Other	C	
13754 470-ACLY	13754 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	44%	\$36	Other	C	
13754 470-ACMB	13754 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C	
13754 470-ACMF	13754 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C	
13754 470-ACMH	13754 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C	
13754 470-ACMN	13754 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%	\$48	Other	C	
13754 470-ACMO	13754 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	44%	\$32	Other	C	
13754 631-ACFN	13754 631-ACFN	Storage Integrated Offer	Connectrix ENTERPRISE LIC KEY 9100	\$7,300	Each	44%	\$4,088	Other	C	
13754 631-ACFO	13754 631-ACFO	Storage Integrated Offer	Connectrix ENTERPRISE LIC KEY 9100 CusKit	\$7,300	Each	44%	\$4,088	Other	C	
13754 631-ACIL	13754 631-ACIL	Storage Integrated Offer	Connectrix MDS-9132T 32G FC 8 Port Upgrade License	\$5,140	Each	44%	\$2,878	Other	C	
13754 631-ACIM	13754 631-ACIM	Storage Integrated Offer	MDS-9132T 32G FC 8 Port Upg Lic-MA cuskit	\$5,140	Each	44%	\$2,878	Other	C	
13754 827-4139	13754 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C	
13754 827-4144	13754 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C	
13754 847-2799	13754 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C	
13754 847-2800	13754 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C	
13754 847-2801	13754 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C	
13754 847-2802	13754 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C	
13754 922-4998	13754 922-4998	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	44%	\$13	Other	C	
13754 980-5088	13754 980-5088	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%	\$56	Other	C	
13754 980-7177	13754 980-7177	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13754 983-2917	13754 983-2917	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%	\$34	Other	C	
13754 985-3817	13754 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13754 986-5518	13754 986-5518	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%	\$31	Other	C	
13754 994-8778	13754 994-8778	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%	\$8	Other	C	
13658 210-ASSU	13658 210-ASSU	Storage Integrated Offer	Connectrix MDS-9148S 16Gb Switch 12 active ports (no SFPs included)	\$4,210	Each	44%	\$2,358	Other	C	
13658 332-1286	13658 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C	
13658 407-BCFU	13658 407-BCFU	Storage Integrated Offer	Connectrix MDS 16Gb FC Long Wave Switch Optic CusKit	\$2,900	Each	44%	\$1,624	Other	C	
13658 407-BCFV	13658 407-BCFV	Storage Integrated Offer	Connectrix MDS 16Gb FC Short Wave Switch Optic CusKit	\$270	Each	44%	\$151	Other	C	
13658 407-BCFW	13658 407-BCFW	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Long Wave Switch Optic	\$2,900	Each	44%	\$1,624	Other	C	
13658 407-BCFX	13658 407-BCFX	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Short Wave Switch Optic	\$270	Each	44%	\$151	Other	C	
13658 407-BCKJ	13658 407-BCKJ	Storage Integrated Offer	Connectrix MDS 8G Fibre Channel EXT Range Switch Optic	\$6,290	Each	44%	\$3,522	Other	C	
13658 407-BCKL	13658 407-BCKL	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C	
13658 407-BCKM	13658 407-BCKM	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC SW Switch SFP LC	\$160	Each	44%	\$90	Other	C	
13658 407-BCKO	13658 407-BCKO	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel SW Switch SFP LC	\$160	Each	44%	\$90	Other	C	
13658 407-BCKP	13658 407-BCKP	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C	
13658 407-BCKT	13658 407-BCKT	Storage Integrated Offer	CUS MDS 8G FC EXT Range Switch Optic	\$6,290	Each	44%	\$3,522	Other	C	
13658 450-AAGG	13658 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%	\$0	Other	C	
13658 450-AIMY	13658 450-AIMY	Storage Integrated Offer	Connectrix MDS 9216 9120 9124 9140 Power Cord US	\$0	Each	44%	\$0	Other	C	
13658 450-AIMZ	13658 450-AIMZ	Storage Integrated Offer	Connectrix Qty 2 MDS 9100 9200 Power Cord Argentina	\$0	Each	44%	\$0	Other	C	
13658 450-AINB	13658 450-AINB	Storage Integrated Offer	Connectrix MDS Brazil Power Cords MDS 92xx, 91xx switches	\$0	Each	44%	\$0	Other	C	
13658 450-AINC	13658 450-AINC	Storage Integrated Offer	Connectrix Qty 2 MDS Cabinet Power Cord	\$0	Each	44%	\$0	Other	C	
13658 450-AIND	13658 450-AIND	Storage Integrated Offer	Qty 2 MDS Cabinet Power Cord CusKit	\$0	Each	44%	\$0	Other	C	
13658 450-AINE	13658 450-AINE	Storage Integrated Offer	MDS 9216 9120 9124 9140 Power Cord US CusKit	\$0	Each	44%	\$0	Other	C	
13658 450-AINF	13658 450-AINF	Storage Integrated Offer	Qty 2 MDS 9100 9200 Power Cord Argentina CusKit	\$0	Each	44%	\$0	Other	C	
13658 450-AING	13658 450-AING	Storage Integrated Offer	Brazil Power Cords MDS 92xx, 91xx switches CusKit	\$0	Each	44%	\$0	Other	C	
13658 470-ACLK	13658 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C	
13658 470-ACLS	13658 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%	\$28	Other	C	
13658 470-ACLT	13658 470-ACLT	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%	\$67	Other	C	
13658 470-ACMB	13658 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C	
13658 470-ACMF	13658 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C	
13658 470-ACMH	13658 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C	
13658 631-ACFE	13658 631-ACFE	Storage Integrated Offer	Connectrix MDS-9148S 16G Fibre Channel 12 Port Upgrade License (no SFPs included)	\$4,500	Each	44%	\$2,520	Other	C	
13658 631-ACFF	13658 631-ACFF	Storage Integrated Offer	Connectrix 9148S 16G FC 12 Port Upgrade Lic-MA CusKit	\$4,500	Each	44%	\$2,520	Other	C	
13658 631-ACFN	13658 631-ACFN	Storage Integrated Offer	Connectrix ENTERPRISE LIC KEY 9100	\$7,300	Each	44%	\$4,088	Other	C	
13658 631-ACFO	13658 631-ACFO	Storage Integrated Offer	Connectrix ENTERPRISE LIC KEY 9100 CusKit	\$7,300	Each	44%	\$4,088	Other	C	
13658 658-BELB	13658 658-BELB	Storage Integrated Offer	Connectrix ENTERPRISE LIC KEY 9100	\$7,300	Each	44%	\$4,088	Other	C	
13658 658-BELC	13658 658-BELC	Storage Integrated Offer	Connectrix ENTERPRISE LIC KEY 9100 CusKit	\$7,300	Each	44%	\$4,088	Other	C	
13658 827-4139	13658 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	
13658 827-4144	13658 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%		\$79,333	Other	C
13658 847-2799	13658 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%		\$4,221	Other	C
13658 847-2800	13658 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%		\$591	Other	C
13658 847-2801	13658 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%		\$709	Other	C
13658 847-2802	13658 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%		\$5,065	Other	C
13658 922-4998	13658 922-4998	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	44%		\$13	Other	C
13658 980-5088	13658 980-5088	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%		\$56	Other	C
13658 980-7177	13658 980-7177	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%		\$16	Other	C
13658 983-2917	13658 983-2917	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%		\$34	Other	C
13658 985-3817	13658 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%		\$16	Other	C
13658 986-5518	13658 986-5518	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%		\$31	Other	C
13658 994-6778	13658 994-6778	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%		\$8	Other	C
13755 210-ATBM	13755 210-ATBM	Storage Integrated Offer	Connectrix MDS-9148T Switch with 24 32G SFPs Port Side Exhaust	\$20,660	Each	44%		\$11,570	Other	C
13755 210-AVSC	13755 210-AVSC	Storage Integrated Offer	Connectrix MDS-9148T 48P 32Gb Base Switch with Port Side Intake airflow (no SFPs)	\$17,090	Each	44%		\$9,570	Other	C
13755 210-AVSH	13755 210-AVSH	Storage Integrated Offer	Connectrix MDS-9148T 48P48P 32Gb Base Switch with Port Side Intake airflow	\$45,190	Each	44%		\$25,306	Other	C
13755 210-AVSI	13755 210-AVSI	Storage Integrated Offer	Connectrix MDS-9148T 48P48P 32Gb Base Switch with Port Side Exhaust airflow	\$45,190	Each	44%		\$25,306	Other	C
13755 210-AVSK	13755 210-AVSK	Storage Integrated Offer	Connectrix MDS-9148T 48P 32Gb Base Switch with Port Side Exhaust airflow (no SFPs)	\$17,090	Each	44%		\$9,570	Other	C
13755 210-AVSS	13755 210-AVSS	Storage Integrated Offer	Connectrix MDS-9148T 24P48P 32Gb Base Switch with Port Side Intake airflow	\$20,660	Each	44%		\$11,570	Other	C
13755 332-1286	13755 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%		\$0	Other	C
13755 407-BCFU	13755 407-BCFU	Storage Integrated Offer	Connectrix MDS 16Gb FC Long Wave Switch Optic CusKit	\$2,900	Each	44%		\$1,624	Other	C
13755 407-BCFV	13755 407-BCFV	Storage Integrated Offer	Connectrix MDS 16Gb FC Short Wave Switch Optic CusKit	\$270	Each	44%		\$151	Other	C
13755 407-BCFW	13755 407-BCFW	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Long Wave Switch Optic	\$2,900	Each	44%		\$1,624	Other	C
13755 407-BCFX	13755 407-BCFX	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Short Wave Switch Optic	\$270	Each	44%		\$151	Other	C
13755 407-BCHF	13755 407-BCHF	Storage Integrated Offer	MDS 32G SWITCH LW Optics SFP+ cuskit	\$4,700	Each	44%		\$2,632	Other	C
13755 407-BCHG	13755 407-BCHG	Storage Integrated Offer	MDS 32G SWITCH SW Optics SFP+ cuskit	\$810	Each	44%		\$454	Other	C
13755 407-BCHH	13755 407-BCHH	Storage Integrated Offer	Connectrix MDS 32G SWITCH LW Optics SFP+	\$4,700	Each	44%		\$2,632	Other	C
13755 407-BCKL	13755 407-BCKL	Storage Integrated Offer	Connectrix MDS 32G SWITCH SW Optics SFP+	\$810	Each	44%		\$454	Other	C
13755 407-BCKM	13755 407-BCKM	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel LW Switch SFP LC	\$1,740	Each	44%		\$974	Other	C
13755 407-BCKO	13755 407-BCKO	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC SW Switch SFP LC	\$160	Each	44%		\$90	Other	C
13755 407-BCKP	13755 407-BCKP	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel SW Switch SFP LC	\$160	Each	44%		\$90	Other	C
13755 450-AAGG	13755 450-AAGG	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC LW Switch SFP LC	\$1,740	Each	44%		\$974	Other	C
13755 450-AAIMZ	13755 450-AAIMZ	Storage Integrated Offer	No Power Cord	\$0	Each	44%		\$0	Other	C
13755 450-AINB	13755 450-AINB	Storage Integrated Offer	Connectrix MDS 9216 9120 9124 9140 Power Cord US	\$0	Each	44%		\$0	Other	C
13755 450-AINC	13755 450-AINC	Storage Integrated Offer	Connectrix Qty 2 MDS 9100 9200 Power Cord Argentina	\$0	Each	44%		\$0	Other	C
13755 450-AIND	13755 450-AIND	Storage Integrated Offer	Connectrix MDS Brazil Power Cords MDS 92xx, 91xx switches	\$0	Each	44%		\$0	Other	C
13755 450-AINE	13755 450-AINE	Storage Integrated Offer	Connectrix Qty 2 MDS Cabinet Power Cord	\$0	Each	44%		\$0	Other	C
13755 450-AINF	13755 450-AINF	Storage Integrated Offer	Qty 2 MDS Cabinet Power Cord CusKit	\$0	Each	44%		\$0	Other	C
13755 450-AING	13755 450-AING	Storage Integrated Offer	MDS 9216 9120 9124 9140 Power Cord US CusKit	\$0	Each	44%		\$0	Other	C
13755 470-ACLK	13755 470-ACLK	Storage Integrated Offer	Qty 2 MDS 9100 9200 Power Cord Argentina CusKit	\$0	Each	44%		\$0	Other	C
13755 470-ACLM	13755 470-ACLM	Storage Integrated Offer	Brazil Power Cords MDS 92xx, 91xx switches CusKit	\$0	Each	44%		\$0	Other	C
13755 470-ACLS	13755 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%		\$36	Other	C
13755 470-ACLT	13755 470-ACLT	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	44%		\$67	Other	C
13755 470-ACLV	13755 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	44%		\$28	Other	C
13755 470-ACLY	13755 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	44%		\$22	Other	C
13755 470-ACMB	13755 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%		\$67	Other	C
13755 470-ACMF	13755 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	44%		\$36	Other	C
13755 470-ACMH	13755 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%		\$22	Other	C
13755 470-ACMN	13755 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%		\$32	Other	C
13755 470-ACMO	13755 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%		\$48	Other	C
13755 631-ACFN	13755 631-ACFN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%		\$48	Other	C
13755 631-ACFO	13755 631-ACFO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	44%		\$32	Other	C
13755 631-ACIO	13755 631-ACIO	Storage Integrated Offer	Connectrix ENTERPRISE LIC KEY 9100	\$7,300	Each	44%		\$4,088	Other	C
13755 631-ACIP	13755 631-ACIP	Storage Integrated Offer	Connectrix ENTERPRISE LIC KEY 9100 CusKit	\$7,300	Each	44%		\$4,088	Other	C
13755 827-4139	13755 827-4139	Storage Integrated Offer	Connectrix MDS-9148T 32G FC 8 Port Upgrade License (no SFPs included)	\$7,270	Each	44%		\$4,071	Other	C
13755 827-4144	13755 827-4144	Storage Integrated Offer	MDS-9148T 32G FC 8 PORT UPG LIC=MA	\$7,270	Each	44%		\$4,071	Other	C
13755 847-2799	13755 847-2799	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%		\$61,200	Other	C
13755 847-2800	13755 847-2800	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%		\$79,333	Other	C
13755 847-2801	13755 847-2801	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%		\$4,221	Other	C
13755 847-2802	13755 847-2802	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%		\$591	Other	C
13755 922-4998	13755 922-4998	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%		\$709	Other	C
13755 980-5088	13755 980-5088	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%		\$5,065	Other	C
13755 980-7177	13755 980-7177	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	44%		\$13	Other	C
13755 983-2917	13755 983-2917	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%		\$56	Other	C
13755 985-3817	13755 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%		\$16	Other	C
13755 986-5518	13755 986-5518	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%		\$34	Other	C
13755 994-6778	13755 994-6778	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%		\$16	Other	C
14408 210-AVRY	14408 210-AVRY	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%		\$31	Other	C
14408 332-1286	14408 332-1286	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%		\$8	Other	C
14408 407-BCFU	14408 407-BCFU	Storage Integrated Offer	Connectrix MDS-92501 16G Base Switch with 20 active Fiber Channel ports no SFPs	\$49,590	Each	44%		\$27,770	Other	C
14408 407-BCFV	14408 407-BCFV	Storage Integrated Offer	US Order	\$0	Each	44%		\$0	Other	C
14408 407-BCFW	14408 407-BCFW	Storage Integrated Offer	Connectrix MDS 16Gb FC Long Wave Switch Optic CusKit	\$2,900	Each	44%		\$1,624	Other	C
14408 407-BCFX	14408 407-BCFX	Storage Integrated Offer	Connectrix MDS 16Gb FC Short Wave Switch Optic CusKit	\$270	Each	44%		\$151	Other	C
14408 407-BCKI	14408 407-BCKI	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Long Wave Switch Optic	\$2,900	Each	44%		\$1,624	Other	C
14408 407-BCKJ	14408 407-BCKJ	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Short Wave Switch Optic	\$270	Each	44%		\$151	Other	C
14408 407-BCKK	14408 407-BCKK	Storage Integrated Offer	Connectrix MDS 16Gb Ethernet Copper SFP	\$324	Each	44%		\$181	Other	C
14408 407-BCKL	14408 407-BCKL	Storage Integrated Offer	Connectrix MDS 8G Fibre Channel EXT Range Switch Optic	\$6,290	Each	44%		\$3,522	Other	C

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14408 407-BCKK	14408 407-BCKK	Storage Integrated Offer	Connectrix MDS 10Gb Ethernet SW Switch Optic	\$800	Each	44%	\$448	Other	C
14408 407-BCKL	14408 407-BCKL	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C
14408 407-BCKM	14408 407-BCKM	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC SW Switch SFP LC	\$160	Each	44%	\$90	Other	C
14408 407-BCKN	14408 407-BCKN	Storage Integrated Offer	CUS MDS 1Gb Ethernet Copper SFP	\$324	Each	44%	\$181	Other	C
14408 407-BCKO	14408 407-BCKO	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel SW Switch SFP LC	\$160	Each	44%	\$90	Other	C
14408 407-BCKP	14408 407-BCKP	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C
14408 407-BCKQ	14408 407-BCKQ	Storage Integrated Offer	Connectrix MDS 10Gb Ethernet LW Switch Optic	\$3,230	Each	44%	\$1,809	Other	C
14408 407-BCKR	14408 407-BCKR	Storage Integrated Offer	CUS MDS 10GbE SW Switch Optic	\$800	Each	44%	\$448	Other	C
14408 407-BCKS	14408 407-BCKS	Storage Integrated Offer	CUS MDS 10GbE LW Switch Optic	\$3,230	Each	44%	\$1,809	Other	C
14408 407-BCKT	14408 407-BCKT	Storage Integrated Offer	CUS MDS 8G FC EXT Range Switch Optic	\$6,290	Each	44%	\$3,522	Other	C
14408 450-AAGG	14408 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%	\$0	Other	C
14408 450-AIMY	14408 450-AIMY	Storage Integrated Offer	Connectrix MDS 9216 9120 9124 9140 Power Cord US	\$0	Each	44%	\$0	Other	C
14408 450-AIMZ	14408 450-AIMZ	Storage Integrated Offer	Connectrix Qly 2 MDS 9100 9200 Power Cord Argentina	\$0	Each	44%	\$0	Other	C
14408 450-AINB	14408 450-AINB	Storage Integrated Offer	Connectrix MDS Brazil Power Cords MDS 92xx, 91xx switches	\$0	Each	44%	\$0	Other	C
14408 450-AINC	14408 450-AINC	Storage Integrated Offer	Connectrix Qly 2 MDS Cabinet Power Cord	\$0	Each	44%	\$0	Other	C
14408 470-ACLK	14408 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C
14408 470-ACLM	14408 470-ACLM	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	44%	\$67	Other	C
14408 470-ACLS	14408 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%	\$28	Other	C
14408 470-ACLT	14408 470-ACLT	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	44%	\$28	Other	C
14408 470-ACLV	14408 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	44%	\$22	Other	C
14408 470-ACLX	14408 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%	\$67	Other	C
14408 470-ACLY	14408 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	44%	\$36	Other	C
14408 470-ACMB	14408 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C
14408 470-ACMF	14408 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C
14408 470-ACMH	14408 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C
14408 470-ACMN	14408 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%	\$48	Other	C
14408 470-ACMO	14408 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	44%	\$32	Other	C
14408 631-ACNB	14408 631-ACNB	Storage Integrated Offer	Connectrix MDS-9250 16G 20 port Upgrade License	\$16,710	Each	44%	\$8,798	Other	C
14408 631-ACNC	14408 631-ACNC	Storage Integrated Offer	CUS MDS-9250 16G 20port Upg Lic	\$16,710	Each	44%	\$8,798	Other	C
14408 847-2799	14408 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C
14408 847-2800	14408 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C
14408 847-2801	14408 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C
14408 847-2802	14408 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C
13659 210-ASSV	13659 210-ASSV	Storage Integrated Offer	Connectrix MDS-9396S 48P 16Gb Switch 48 active ports Port Side Exhaust airflow (no	\$33,990	Each	44%	\$19,034	Other	C
13659 210-AVSM	13659 210-AVSM	Storage Integrated Offer	Connectrix MDS-9396S 48P 16Gb Switch 48 active ports Port Side Intake airflow (no	\$34,230	Each	44%	\$19,169	Other	C
13659 332-1286	13659 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
13659 407-BCFU	13659 407-BCFU	Storage Integrated Offer	Connectrix MDS 16Gb FC Long Wave Switch Optic CusKit	\$2,900	Each	44%	\$1,624	Other	C
13659 407-BCFV	13659 407-BCFV	Storage Integrated Offer	Connectrix MDS 16Gb FC Short Wave Switch Optic CusKit	\$270	Each	44%	\$151	Other	C
13659 407-BCFW	13659 407-BCFW	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Long Wave Switch Optic	\$2,900	Each	44%	\$1,624	Other	C
13659 407-BCFX	13659 407-BCFX	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Short Wave Switch Optic	\$270	Each	44%	\$151	Other	C
13659 407-BCKJ	13659 407-BCKJ	Storage Integrated Offer	Connectrix MDS 8G Fibre Channel EXT Range Switch Optic	\$6,290	Each	44%	\$3,522	Other	C
13659 407-BCKL	13659 407-BCKL	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C
13659 407-BCKM	13659 407-BCKM	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC SW Switch SFP LC	\$160	Each	44%	\$90	Other	C
13659 407-BCKO	13659 407-BCKO	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel SW Switch SFP LC	\$160	Each	44%	\$90	Other	C
13659 407-BCKP	13659 407-BCKP	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC LW Switch SFP LC	\$1,740	Each	44%	\$974	Other	C
13659 407-BCKT	13659 407-BCKT	Storage Integrated Offer	CUS MDS 8G FC EXT Range Switch Optic	\$6,290	Each	44%	\$3,522	Other	C
13659 450-AAGG	13659 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%	\$0	Other	C
13659 450-AIMY	13659 450-AIMY	Storage Integrated Offer	Connectrix MDS 9216 9120 9124 9140 Power Cord US	\$0	Each	44%	\$0	Other	C
13659 450-AIMZ	13659 450-AIMZ	Storage Integrated Offer	Connectrix Qly 2 MDS 9100 9200 Power Cord Argentina	\$0	Each	44%	\$0	Other	C
13659 450-AINB	13659 450-AINB	Storage Integrated Offer	Connectrix MDS Brazil Power Cords MDS 92xx, 91xx switches	\$0	Each	44%	\$0	Other	C
13659 450-AINC	13659 450-AINC	Storage Integrated Offer	Connectrix Qly 2 MDS Cabinet Power Cord	\$0	Each	44%	\$0	Other	C
13659 470-ACLK	13659 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%	\$36	Other	C
13659 470-ACLS	13659 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%	\$28	Other	C
13659 470-ACLV	13659 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%	\$67	Other	C
13659 470-ACMB	13659 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%	\$22	Other	C
13659 470-ACMF	13659 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%	\$32	Other	C
13659 470-ACMH	13659 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%	\$48	Other	C
13659 631-ACFG	13659 631-ACFG	Storage Integrated Offer	Connectrix MDS-9396S 16G Fibre Channel 12 Port Upgrade License (no SFPs included)	\$7,621	Each	44%	\$4,268	Other	C
13659 631-ACFH	13659 631-ACFH	Storage Integrated Offer	Connectrix 9396S 16G FC 12 Port Upgrade License CusKit	\$7,621	Each	44%	\$4,268	Other	C
13659 631-ACFQ	13659 631-ACFQ	Storage Integrated Offer	Connectrix MDS 9300 ENTERPRISE LICENSE CusKit	\$6,610	Each	44%	\$3,702	Other	C
13659 631-ACFR	13659 631-ACFR	Storage Integrated Offer	Connectrix MDS 9300 ENTERPRISE LICENSE	\$6,610	Each	44%	\$3,702	Other	C
13659 658-BELF	13659 658-BELF	Storage Integrated Offer	Connectrix MDS 9300 ENTERPRISE LICENSE	\$6,610	Each	44%	\$3,702	Other	C
13659 658-BELG	13659 658-BELG	Storage Integrated Offer	Connectrix MDS 9300 ENTERPRISE LICENSE CusKit	\$6,610	Each	44%	\$3,702	Other	C
13659 827-4139	13659 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C
13659 827-4144	13659 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C
13659 847-2799	13659 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%	\$4,221	Other	C
13659 847-2800	13659 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%	\$591	Other	C
13659 847-2801	13659 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%	\$709	Other	C
13659 847-2802	13659 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%	\$5,065	Other	C
13659 922-4998	13659 922-4998	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	44%	\$13	Other	C
13659 980-5088	13659 980-5088	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%	\$56	Other	C
13659 980-7177	13659 980-7177	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%	\$16	Other	C
13659 983-2917	13659 983-2917	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%	\$34	Other	C
13659 985-3817	13659 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%	\$16	Other	C
13659 986-5518	13659 986-5518	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%	\$31	Other	C
13659 994-6778	13659 994-6778	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%	\$8	Other	C
13758 210-ATBN	13758 210-ATBN	Storage Integrated Offer	Connectrix MDS-9396T Switch with 48 32G SW SFPs Port Side Exhaust	\$71,650	Each	44%	\$40,124	Other	C



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I)(Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13758 210-AVSB	13758 210-AVSB	Storage Integrated Offer	Connectrix MDS-9396T 96P/96P 32Gb Base Switch with Port Side Exhaust airflow	\$130,510	Each	44%		\$73,086		Other	C
13758 210-AVSD	13758 210-AVSD	Storage Integrated Offer	Connectrix MDS-9396T 96P/96P 32Gb Base Switch with Port Side Intake airflow	\$130,510	Each	44%		\$73,086		Other	C
13758 210-AVSF	13758 210-AVSF	Storage Integrated Offer	Connectrix MDS-9396T 96P 32Gb Base Switch with Port Side Intake airflow (no SFPs)	\$65,030	Each	44%		\$36,417		Other	C
13758 210-AVSL	13758 210-AVSL	Storage Integrated Offer	Connectrix MDS-9396T 96P 32Gb Base Switch with Port Side Exhaust airflow (no SFPs)	\$65,030	Each	44%		\$36,417		Other	C
13758 210-AVSN	13758 210-AVSN	Storage Integrated Offer	Connectrix MDS-9396T 48P/96P 32Gb Base Switch with Port Side Intake airflow	\$71,650	Each	44%		\$40,124		Other	C
13758 332-1286	13758 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%		\$0		Other	C
13758 407-BCFU	13758 407-BCFU	Storage Integrated Offer	Connectrix MDS 16Gb FC Long Wave Switch Optic CusKit	\$2,900	Each	44%		\$1,624		Other	C
13758 407-BCFV	13758 407-BCFV	Storage Integrated Offer	Connectrix MDS 16Gb FC Short Wave Switch Optic CusKit	\$270	Each	44%		\$151		Other	C
13758 407-BCFW	13758 407-BCFW	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Long Wave Switch Optic	\$2,900	Each	44%		\$1,624		Other	C
13758 407-BCFX	13758 407-BCFX	Storage Integrated Offer	Connectrix MDS 16Gb Fibre Channel Short Wave Switch Optic	\$270	Each	44%		\$151		Other	C
13758 407-BCHE	13758 407-BCHE	Storage Integrated Offer	MDS 32G SWITCH LW Optics SFP+ cuskit	\$4,700	Each	44%		\$2,632		Other	C
13758 407-BCHF	13758 407-BCHF	Storage Integrated Offer	MDS 32G SWITCH SW Optics SFP+ cuskit	\$810	Each	44%		\$454		Other	C
13758 407-BCHG	13758 407-BCHG	Storage Integrated Offer	Connectrix MDS 32G SWITCH LW Optics SFP+	\$4,700	Each	44%		\$2,632		Other	C
13758 407-BCHH	13758 407-BCHH	Storage Integrated Offer	Connectrix MDS 32G SWITCH SW Optics SFP+	\$810	Each	44%		\$454		Other	C
13758 407-BCKL	13758 407-BCKL	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel LW Switch SFP LC	\$1,740	Each	44%		\$974		Other	C
13758 407-BCKM	13758 407-BCKM	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC SW Switch SFP LC	\$160	Each	44%		\$90		Other	C
13758 407-BCKO	13758 407-BCKO	Storage Integrated Offer	Connectrix 2/4/8-GBPS Fibre Channel SW Switch SFP LC	\$160	Each	44%		\$90		Other	C
13758 407-BCKP	13758 407-BCKP	Storage Integrated Offer	CUS CNX 2/4/8-GBPS FC LW Switch SFP LC	\$1,740	Each	44%		\$974		Other	C
13758 450-AAGG	13758 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%		\$0		Other	C
13758 450-AIMY	13758 450-AIMY	Storage Integrated Offer	Connectrix MDS 9216 9120 9124 9140 Power Cord US	\$0	Each	44%		\$0		Other	C
13758 450-AIMZ	13758 450-AIMZ	Storage Integrated Offer	Connectrix Qty 2 MDS 9100 9200 Power Cord Argentina	\$0	Each	44%		\$0		Other	C
13758 450-AINB	13758 450-AINB	Storage Integrated Offer	Connectrix MDS Brazil Power Cords MDS 92xx, 91xx switches	\$0	Each	44%		\$0		Other	C
13758 450-AINC	13758 450-AINC	Storage Integrated Offer	Connectrix Qty 2 MDS Cabinet Power Cord	\$0	Each	44%		\$0		Other	C
13758 450-AIND	13758 450-AIND	Storage Integrated Offer	Qty 2 MDS Cabinet Power Cord CusKit	\$0	Each	44%		\$0		Other	C
13758 450-AINE	13758 450-AINE	Storage Integrated Offer	MDS 9216 9120 9124 9140 Power Cord US CusKit	\$0	Each	44%		\$0		Other	C
13758 450-AINF	13758 450-AINF	Storage Integrated Offer	Qty 2 MDS 9100 9200 Power Cord Argentina CusKit	\$0	Each	44%		\$0		Other	C
13758 450-AING	13758 450-AING	Storage Integrated Offer	Brazil Power Cords MDS 92xx, 91xx switches CusKit	\$0	Each	44%		\$0		Other	C
13758 470-ACLK	13758 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%		\$36		Other	C
13758 470-ACLM	13758 470-ACLM	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	44%		\$67		Other	C
13758 470-ACLS	13758 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%		\$28		Other	C
13758 470-ACLT	13758 470-ACLT	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	44%		\$28		Other	C
13758 470-ACLV	13758 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	44%		\$22		Other	C
13758 470-ACLX	13758 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%		\$67		Other	C
13758 470-ACLY	13758 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	44%		\$36		Other	C
13758 470-ACMB	13758 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%		\$22		Other	C
13758 470-ACMF	13758 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%		\$32		Other	C
13758 470-ACMH	13758 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%		\$48		Other	C
13758 470-ACMN	13758 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%		\$48		Other	C
13758 470-ACMO	13758 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	44%		\$32		Other	C
13758 631-ACFQ	13758 631-ACFQ	Storage Integrated Offer	Connectrix MDS 9300 ENTERPRISE LICENSE CusKit	\$6,610	Each	44%		\$3,702		Other	C
13758 631-ACFR	13758 631-ACFR	Storage Integrated Offer	Connectrix MDS 9300 ENTERPRISE LICENSE	\$6,610	Each	44%		\$3,702		Other	C
13758 631-ACIQ	13758 631-ACIQ	Storage Integrated Offer	MDS-9396T 32G FC 16 PORT UPG LIC=MA	\$22,160	Each	44%		\$12,410		Other	C
13758 631-ACIR	13758 631-ACIR	Storage Integrated Offer	Connectrix MDS-9396T 32G FC 16 Port Upgrade License (no SFP's included)	\$22,160	Each	44%		\$12,410		Other	C
13758 827-4139	13758 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$108,286	Each	44%		\$61,200		Other	C
13758 827-4144	13758 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%		\$79,333		Other	C
13758 847-2799	13758 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%		\$4,221		Other	C
13758 847-2800	13758 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%		\$591		Other	C
13758 847-2801	13758 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%		\$709		Other	C
13758 847-2802	13758 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%		\$5,065		Other	C
13758 922-4998	13758 922-4998	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	44%		\$13		Other	C
13758 980-5088	13758 980-5088	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%		\$56		Other	C
13758 980-7177	13758 980-7177	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%		\$16		Other	C
13758 983-2917	13758 983-2917	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%		\$34		Other	C
13758 985-3817	13758 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%		\$16		Other	C
13758 986-5518	13758 986-5518	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%		\$31		Other	C
13758 994-6778	13758 994-6778	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%		\$8		Other	C
13753 210-ATBK	13753 210-ATBK	Storage Integrated Offer	MP-7810B Multi-Protocol Extension Switch (includes 4x16Gb SFPs, 1GE copper)	\$18,750	Each	44%		\$10,500		Other	C
13753 210-AVSJ	13753 210-AVSJ	Storage Integrated Offer	MP-7810B Multi-Protocol Extension Switch (includes 12x16Gb SFPs, 1GE copper, WAN	\$70,450	Each	44%		\$39,452		Other	C
13753 332-1286	13753 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%		\$0		Other	C
13753 407-BCGS	13753 407-BCGS	Storage Integrated Offer	BRCD LBL 1GbE OPTICAL SFP CusKit	\$80	Each	44%		\$48		Other	C
13753 407-BCGT	13753 407-BCGT	Storage Integrated Offer	BRCD LBL QSFP 40GbE SW OPTIC 1PACK CusKit	\$4,900	Each	44%		\$2,744		Other	C
13753 407-BCGU	13753 407-BCGU	Storage Integrated Offer	BRCD 10GbE SFP+ 10K LONG WAVE 1PACK CusKit	\$2,100	Each	44%		\$1,176		Other	C
13753 407-BCGV	13753 407-BCGV	Storage Integrated Offer	BRCD 10GbE SFP+ SHORT WAVE 1PACK CusKit	\$740	Each	44%		\$414		Other	C
13753 407-BCGW	13753 407-BCGW	Storage Integrated Offer	BRCD 10GbE SFP+ SHORT WAVE 8PACK CusKit	\$4,150	Each	44%		\$2,324		Other	C
13753 407-BCGX	13753 407-BCGX	Storage Integrated Offer	BRCD LBL 1GbE OPTICAL SFP	\$860	Each	44%		\$482		Other	C
13753 407-BCGY	13753 407-BCGY	Storage Integrated Offer	BRCD LBL QSFP 40GbE SW OPTIC 1PACK	\$4,900	Each	44%		\$2,744		Other	C
13753 407-BCGZ	13753 407-BCGZ	Storage Integrated Offer	BRCD 10GbE SFP+ 10K LONG WAVE 1PACK	\$2,100	Each	44%		\$1,176		Other	C
13753 407-BCHB	13753 407-BCHB	Storage Integrated Offer	BRCD 10GbE SFP+ SHORT WAVE 1PACK	\$740	Each	44%		\$414		Other	C
13753 407-BCHC	13753 407-BCHC	Storage Integrated Offer	BRCD 10GbE SFP+ SHORT WAVE 8PACK	\$4,150	Each	44%		\$2,324		Other	C
13753 407-BCHD	13753 407-BCHD	Storage Integrated Offer	MP-7810B 8Port 16G FC SFP WAN Upgrade Kit	\$52,010	Each	44%		\$29,126		Other	C
13753 407-BCHJ	13753 407-BCHJ	Storage Integrated Offer	MP-7810B 8Port 16G FC SFP WAN Upgrade Kit CusKit	\$52,010	Each	44%		\$29,126		Other	C
13753 407-BCJL	13753 407-BCJL	Storage Integrated Offer	CUS BRCD LBL 16Gb 10KM LW SFPs 8PK	\$29,440	Each	44%		\$16,486		Other	C
13753 407-BCJM	13753 407-BCJM	Storage Integrated Offer	BRCD LBL 32GB SHORT WAVE SFP	\$1,450	Each	44%		\$812		Other	C
13753 407-BCJN	13753 407-BCJN	Storage Integrated Offer	CUS BRCD LBL 16Gb 10KM LONG WAVE SFP	\$4,280	Each	44%		\$2,397		Other	C
13753 407-BCJO	13753 407-BCJO	Storage Integrated Offer	CUS BRCD LBL 32GB SHORT WAVE SFP	\$1,450	Each	44%		\$812		Other	C
13753 407-BCJS	13753 407-BCJS	Storage Integrated Offer	BRCD LBL 32GB SHORT WAVE SFPs 8PACK	\$9,950	Each	44%		\$5,572		Other	C
13753 407-BCJT	13753 407-BCJT	Storage Integrated Offer	BRCD LBL 16Gb 10KM LONG WAVE SFP	\$4,280	Each	44%		\$2,397		Other	C



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13753 407-BCJX	13753 407-BCJX	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFFS 8PACK	\$29,440	Each	44%		\$16,486	Other	C	
13753 407-BCKC	13753 407-BCKC	Storage Integrated Offer	CUS BRCD LBL 32GB SHORT WAVE SFFs 8P	\$9,950	Each	44%		\$5,572	Other	C	
13753 450-AAGG	13753 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%		\$0	Other	C	
13753 450-ACGZ	13753 450-ACGZ	Storage Integrated Offer	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	44%		\$10	Other	C	
13753 450-AJCH	13753 450-AJCH	Storage Integrated Offer	Power Cord, 4M, 120V, NEMA 5-15P to C13, 13 Amps, US	\$6	Each	44%		\$3	Other	C	
13753 470-AATX	13753 470-AATX	Storage Integrated Offer	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	44%		\$6	Other	C	
13753 470-ACLK	13753 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%		\$36	Other	C	
13753 470-ACLM	13753 470-ACLM	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	44%		\$67	Other	C	
13753 470-ACLS	13753 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%		\$28	Other	C	
13753 470-ACLT	13753 470-ACLT	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	44%		\$28	Other	C	
13753 470-ACLV	13753 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	44%		\$22	Other	C	
13753 470-ACLX	13753 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%		\$67	Other	C	
13753 470-ACLY	13753 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	44%		\$36	Other	C	
13753 470-ACMB	13753 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%		\$22	Other	C	
13753 470-ACMF	13753 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%		\$32	Other	C	
13753 470-ACMH	13753 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%		\$48	Other	C	
13753 470-ACMN	13753 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%		\$48	Other	C	
13753 470-ACMO	13753 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	44%		\$32	Other	C	
13753 492-BBDG	13753 492-BBDG	Storage Integrated Offer	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	44%		\$17	Other	C	
13753 827-4139	13753 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%		\$61,200	Other	C	
13753 827-4144	13753 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%		\$79,333	Other	C	
13753 847-2799	13753 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%		\$4,221	Other	C	
13753 847-2800	13753 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%		\$591	Other	C	
13753 847-2801	13753 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%		\$709	Other	C	
13753 847-2802	13753 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%		\$5,065	Other	C	
13753 922-4998	13753 922-4998	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	44%		\$13	Other	C	
13753 980-5088	13753 980-5088	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%		\$56	Other	C	
13753 980-7177	13753 980-7177	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%		\$16	Other	C	
13753 983-2917	13753 983-2917	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%		\$34	Other	C	
13753 985-3817	13753 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%		\$16	Other	C	
13753 986-5518	13753 986-5518	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%		\$31	Other	C	
13753 994-6778	13753 994-6778	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%		\$8	Other	C	
13751 210-ATBJ	13751 210-ATBJ	Storage Integrated Offer	MP-7840B Multi-Protocol Extension Switch (includes 24x16Gb SFFs, 1/10 and 40GE	\$87,520	Each	44%		\$49,011	Other	C	
13751 332-1286	13751 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%		\$0	Other	C	
13751 407-BCGS	13751 407-BCGS	Storage Integrated Offer	BRCD LBL 1GbE OPTICAL SFP CusKit	\$860	Each	44%		\$482	Other	C	
13751 407-BCGT	13751 407-BCGT	Storage Integrated Offer	BRCD LBL QSFP 40GbE SW OPTIC 1PACK CusKit	\$4,900	Each	44%		\$2,744	Other	C	
13751 407-BCGU	13751 407-BCGU	Storage Integrated Offer	BRCD 10GbE SFP+ 10K LONG WAVE 1PACK CusKit	\$2,100	Each	44%		\$1,176	Other	C	
13751 407-BCGV	13751 407-BCGV	Storage Integrated Offer	BRCD 10GbE SFP+ SHORT WAVE 1PACK CusKit	\$740	Each	44%		\$414	Other	C	
13751 407-BCGW	13751 407-BCGW	Storage Integrated Offer	BRCD 10GbE SFP+ SHORT WAVE 8PACK CusKit	\$4,150	Each	44%		\$2,324	Other	C	
13751 407-BCGX	13751 407-BCGX	Storage Integrated Offer	BRCD LBL 1GbE OPTICAL SFP	\$860	Each	44%		\$482	Other	C	
13751 407-BCGY	13751 407-BCGY	Storage Integrated Offer	BRCD LBL QSFP 40GbE SW OPTIC 1PACK	\$4,900	Each	44%		\$2,744	Other	C	
13751 407-BCGZ	13751 407-BCGZ	Storage Integrated Offer	BRCD 10GbE SFP+ 10K LONG WAVE 1PACK	\$2,100	Each	44%		\$1,176	Other	C	
13751 407-BCHB	13751 407-BCHB	Storage Integrated Offer	BRCD 10GbE SFP+ SHORT WAVE 1PACK	\$740	Each	44%		\$414	Other	C	
13751 407-BCHC	13751 407-BCHC	Storage Integrated Offer	BRCD 10GbE SFP+ SHORT WAVE 8PACK	\$4,150	Each	44%		\$2,324	Other	C	
13751 407-BCJL	13751 407-BCJL	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LW SFFS 8PK	\$29,440	Each	44%		\$16,486	Other	C	
13751 407-BCJN	13751 407-BCJN	Storage Integrated Offer	CUS BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%		\$2,397	Other	C	
13751 407-BCJT	13751 407-BCJT	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,280	Each	44%		\$2,397	Other	C	
13751 407-BCJX	13751 407-BCJX	Storage Integrated Offer	BRCD LBL 16GB 10KM LONG WAVE SFFS 8PACK	\$29,440	Each	44%		\$16,486	Other	C	
13751 450-AAGG	13751 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%		\$0	Other	C	
13751 450-AJCD	13751 450-AJCD	Storage Integrated Offer	Power Cord, 2M, 220V, CEI 23-50 to C13, 10 Amps, CHL, Cus Kit	\$6	Each	44%		\$3	Other	C	
13751 450-AJCE	13751 450-AJCE	Storage Integrated Offer	Power Cord, 2M, 250V, NBR 14136 to C13, 10 Amps, Brazil, Cus Kit	\$6	Each	44%		\$3	Other	C	
13751 450-AJCF	13751 450-AJCF	Storage Integrated Offer	Power Cord, 2.5M,250V, IRAM 2073 to C13, 10 Amps, ARG, Cus Kit	\$6	Each	44%		\$3	Other	C	
13751 450-AJCG	13751 450-AJCG	Storage Integrated Offer	Power Cord, 4M, 120V, NEMA 5-15P to C13, 13 Amps, US, Cus Kit	\$6	Each	44%		\$3	Other	C	
13751 450-AJCH	13751 450-AJCH	Storage Integrated Offer	Power Cord, 4M, 120V, NEMA 5-15P to C13, 13 Amps, US	\$6	Each	44%		\$3	Other	C	
13751 450-AJCI	13751 450-AJCI	Storage Integrated Offer	Power Cord, 2M, 220V, CEI 23-50 to C13, 10 Amps, CHL	\$6	Each	44%		\$3	Other	C	
13751 450-AJCK	13751 450-AJCK	Storage Integrated Offer	Power Cord, 2M, 250V, NBR 14136 to C13, 10 Amps, Brazil	\$6	Each	44%		\$3	Other	C	
13751 450-AJCK	13751 450-AJCK	Storage Integrated Offer	Power Cord, 2.5M,250V, IRAM 2073 to C13, 10 Amps, ARG	\$6	Each	44%		\$3	Other	C	
13751 450-AGKU	13751 450-AGKU	Storage Integrated Offer	C13 to C14, PDU Style, 13 AMP, 6.5 Feet (2m) Power Cord, North America	\$10	Each	44%		\$6	Other	C	
13751 470-ACLK	13751 470-ACLK	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	44%		\$36	Other	C	
13751 470-ACLM	13751 470-ACLM	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	44%		\$67	Other	C	
13751 470-ACLS	13751 470-ACLS	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	44%		\$28	Other	C	
13751 470-ACLT	13751 470-ACLT	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	44%		\$28	Other	C	
13751 470-ACLV	13751 470-ACLV	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	44%		\$22	Other	C	
13751 470-ACLX	13751 470-ACLX	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	44%		\$67	Other	C	
13751 470-ACLY	13751 470-ACLY	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	44%		\$36	Other	C	
13751 470-ACMB	13751 470-ACMB	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	44%		\$22	Other	C	
13751 470-ACMF	13751 470-ACMF	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	44%		\$32	Other	C	
13751 470-ACMH	13751 470-ACMH	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	44%		\$48	Other	C	
13751 470-ACMN	13751 470-ACMN	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	44%		\$48	Other	C	
13751 470-ACMO	13751 470-ACMO	Storage Integrated Offer	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	44%		\$32	Other	C	
13751 770-BDOI	13751 770-BDOI	Storage Integrated Offer	4 Post Rack Mount Kit for MP7840	\$700	Each	44%		\$392	Other	C	
13751 827-4139	13751 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%		\$61,200	Other	C	
13751 827-4144	13751 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%		\$79,333	Other	C	
13751 847-2799	13751 847-2799	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$7,537	Each	44%		\$4,221	Other	C	
13751 847-2800	13751 847-2800	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$1,055	Each	44%		\$591	Other	C	
13751 847-2801	13751 847-2801	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$1,266	Each	44%		\$709	Other	C	
13751 847-2802	13751 847-2802	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$9,045	Each	44%		\$5,065	Other	C	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			L(Column 1)Column K ALJP Category (REQUIRED) use drop-down		
13751 922-4998	13751 922-4998	Storage Integrated Offer	ARR, RECYCLE, LABEL SVCS., LESS THAN 25 UNITS	\$24	Each	44%	\$13	Other	C	
13751 980-5088	13751 980-5088	Storage Integrated Offer	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	44%	\$56	Other	C	
13751 980-7177	13751 980-7177	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13751 983-2917	13751 983-2917	Storage Integrated Offer	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	44%	\$34	Other	C	
13751 985-3817	13751 985-3817	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	44%	\$16	Other	C	
13751 986-5518	13751 986-5518	Storage Integrated Offer	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	44%	\$31	Other	C	
13751 994-6778	13751 994-6778	Storage Integrated Offer	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	44%	\$8	Other	C	
13657 210-ASSW	13657 210-ASSW	Storage Integrated Offer	SANnav Management Portal - Base Edition	\$0	Each	44%	\$0	Other	C	
13657 210-ASSX	13657 210-ASSX	Storage Integrated Offer	SANnav Management Portal - Enterprise Edition	\$0	Each	44%	\$0	Other	C	
13657 210-ASSY	13657 210-ASSY	Storage Integrated Offer	SANnav Global View	\$0	Each	44%	\$0	Other	C	
13657 332-1286	13657 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C	
13657 658-BEJK	13657 658-BEJK	Storage Integrated Offer	SANnav MP Base 1YR 600 Ports, No Dir	\$13,810	Each	44%	\$7,734	Other	C	
13657 658-BEKK	13657 658-BEKK	Storage Integrated Offer	SANnav MP Base 3YR 600 Ports, No Dir	\$41,420	Each	44%	\$23,195	Other	C	
13657 658-BEKL	13657 658-BEKL	Storage Integrated Offer	SANnav MP Base 5YR 600 Ports, No Dir	\$69,030	Each	44%	\$38,657	Other	C	
13657 658-BEKM	13657 658-BEKM	Storage Integrated Offer	SANnav MP Ent 1YR 15K Ports, Dir+Switch	\$34,510	Each	44%	\$19,326	Other	C	
13657 658-BEKN	13657 658-BEKN	Storage Integrated Offer	SANnav MP Ent 3YR 15K Ports, Dir+Switch	\$103,540	Each	44%	\$57,982	Other	C	
13657 658-BEKO	13657 658-BEKO	Storage Integrated Offer	SANnav MP Ent 5YR 15K Ports, Dir+Switch	\$172,570	Each	44%	\$96,639	Other	C	
13657 658-BEKP	13657 658-BEKP	Storage Integrated Offer	SANnav Global View 1YR	\$51,770	Each	44%	\$28,991	Other	C	
13657 658-BEQK	13657 658-BEQK	Storage Integrated Offer	SANnav Global View 3YR	\$155,320	Each	44%	\$86,979	Other	C	
13657 658-BEKR	13657 658-BEKR	Storage Integrated Offer	SANnav Global View 5YR	\$258,860	Each	44%	\$144,962	Other	C	
13657 827-4139	13657 827-4139	Storage Integrated Offer	Residency for Networking, Operational, 1 Month	\$109,286	Each	44%	\$61,200	Other	C	
13657 827-4144	13657 827-4144	Storage Integrated Offer	Residency for Networking, Transitional, 1 Month	\$141,667	Each	44%	\$79,333	Other	C	
14555 847-2803	14555 847-2803	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14555 847-2804	14555 847-2804	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$2,772	Each	44%	\$1,552	Other	C	
14555 847-2805	14555 847-2805	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14555 847-2806	14555 847-2806	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$763	Each	44%	\$427	Other	C	
14555 848-0185	14555 848-0185	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	44%	\$20,650	Other	C	
14555 848-0186	14555 848-0186	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	44%	\$41,300	Other	C	
14555 848-0187	14555 848-0187	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	44%	\$22,400	Other	C	
14555 848-0188	14555 848-0188	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	44%	\$44,800	Other	C	
14554 847-2803	14554 847-2803	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14554 847-2804	14554 847-2804	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$2,772	Each	44%	\$1,552	Other	C	
14554 847-2805	14554 847-2805	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14554 847-2806	14554 847-2806	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$763	Each	44%	\$427	Other	C	
14554 848-0185	14554 848-0185	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	44%	\$20,650	Other	C	
14554 848-0186	14554 848-0186	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	44%	\$41,300	Other	C	
14554 848-0187	14554 848-0187	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	44%	\$22,400	Other	C	
14554 848-0188	14554 848-0188	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	44%	\$44,800	Other	C	
14556 847-2803	14556 847-2803	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14556 847-2804	14556 847-2804	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$2,772	Each	44%	\$1,552	Other	C	
14556 847-2805	14556 847-2805	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14556 847-2806	14556 847-2806	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$763	Each	44%	\$427	Other	C	
14589 847-2803	14589 847-2803	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14589 847-2804	14589 847-2804	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$2,772	Each	44%	\$1,552	Other	C	
14589 847-2805	14589 847-2805	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14589 847-2806	14589 847-2806	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$763	Each	44%	\$427	Other	C	
14589 848-0185	14589 848-0185	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	44%	\$20,650	Other	C	
14589 848-0186	14589 848-0186	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	44%	\$41,300	Other	C	
14589 848-0187	14589 848-0187	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	44%	\$22,400	Other	C	
14589 848-0188	14589 848-0188	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	44%	\$44,800	Other	C	
14553 847-2803	14553 847-2803	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14553 847-2804	14553 847-2804	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$2,772	Each	44%	\$1,552	Other	C	
14553 847-2805	14553 847-2805	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14553 847-2806	14553 847-2806	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$763	Each	44%	\$427	Other	C	
14553 848-0185	14553 848-0185	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	44%	\$20,650	Other	C	
14553 848-0186	14553 848-0186	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	44%	\$41,300	Other	C	
14553 848-0187	14553 848-0187	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	44%	\$22,400	Other	C	
14553 848-0188	14553 848-0188	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	44%	\$44,800	Other	C	
14552 847-2803	14552 847-2803	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14552 847-2804	14552 847-2804	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$2,772	Each	44%	\$1,552	Other	C	
14552 847-2805	14552 847-2805	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
14552 847-2806	14552 847-2806	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$763	Each	44%	\$427	Other	C	
14552 848-0185	14552 848-0185	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	44%	\$20,650	Other	C	
14552 848-0186	14552 848-0186	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	44%	\$41,300	Other	C	
14552 848-0187	14552 848-0187	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	44%	\$22,400	Other	C	
14552 848-0188	14552 848-0188	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	44%	\$44,800	Other	C	
13663 847-2803	13663 847-2803	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
13663 847-2804	13663 847-2804	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$2,772	Each	44%	\$1,552	Other	C	
13663 847-2805	13663 847-2805	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
13663 847-2806	13663 847-2806	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$763	Each	44%	\$427	Other	C	
13663 848-0185	13663 848-0185	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	44%	\$20,650	Other	C	
13663 848-0186	13663 848-0186	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	44%	\$41,300	Other	C	
13663 848-0187	13663 848-0187	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	44%	\$22,400	Other	C	
13663 848-0188	13663 848-0188	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	44%	\$44,800	Other	C	
13662 847-2803	13662 847-2803	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	
13662 847-2804	13662 847-2804	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$2,772	Each	44%	\$1,552	Other	C	
13662 847-2805	13662 847-2805	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
13761 847-2803	13761 847-2803	Storage Integrated Offer	Data Destruction for Enterprise Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C
13761 847-2804	13761 847-2804	Storage Integrated Offer	Data Sanitization for Enterprise Onsite-Connectrix IsilonSW	\$2,772	Each	44%	\$1,552	Other	C
13761 847-2805	13761 847-2805	Storage Integrated Offer	Data Destruction for Enterprise MV Onsite-Connectrix IsilonSW	\$8	Each	44%	\$4	Other	C
13761 847-2806	13761 847-2806	Storage Integrated Offer	Data Sanitization for Enterprise MV Onsite-Connectrix IsilonSW	\$763	Each	44%	\$427	Other	C
13761 848-0185	13761 848-0185	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$36,875	Each	44%	\$20,650	Other	C
13761 848-0186	13761 848-0186	Storage Integrated Offer	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	44%	\$41,300	Other	C
13761 848-0187	13761 848-0187	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	44%	\$22,400	Other	C
13761 848-0188	13761 848-0188	Storage Integrated Offer	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	44%	\$44,800	Other	C
13637 210-ASON	13637 210-ASON	Storage Integrated Offer	AppSync Unity AF	\$0	Each	44%	\$0	Other	C
13637 626-BBBG	13637 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13637 658-BEJB	13637 658-BEJB	Storage Integrated Offer	AppSync Adv for Unity 300F/350F/380F=IC	\$10,930	Each	44%	\$6,121	Other	C
13637 658-BEJG	13637 658-BEJG	Storage Integrated Offer	AppSync Adv for Unity 400F/450F/480F=IC	\$24,000	Each	44%	\$13,440	Other	C
13637 658-BEJL	13637 658-BEJL	Storage Integrated Offer	AppSync Adv for Unity 500F/550F/680F=IC	\$37,980	Each	44%	\$21,269	Other	C
13637 658-BEJQ	13637 658-BEJQ	Storage Integrated Offer	AppSync Adv for Unity 600F/650F/880F=IC	\$46,240	Each	44%	\$25,894	Other	C
13637 658-BEJV	13637 658-BEJV	Storage Integrated Offer	AppSync Bsc for Unity 300F/350F/380F=IC	\$0	Each	44%	\$0	Other	C
13637 658-BEJW	13637 658-BEJW	Storage Integrated Offer	AppSync Bsc for Unity 400F/450F/480F=IC	\$0	Each	44%	\$0	Other	C
13637 658-BEJX	13637 658-BEJX	Storage Integrated Offer	AppSync Bsc for Unity 500F/550F/680F=IC	\$0	Each	44%	\$0	Other	C
13637 658-BEJY	13637 658-BEJY	Storage Integrated Offer	AppSync Bsc for Unity 600F/650F/880F=IC	\$0	Each	44%	\$0	Other	C
13637 900-9997	13637 900-9997	Storage Integrated Offer	On-Site Installation Declined	\$0	Each	44%	\$0	Other	C
13634 210-ASOF	13634 210-ASOF	Storage Integrated Offer	AppSync Unity Hybrid	\$0	Each	44%	\$0	Other	C
13634 626-BBBG	13634 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13634 658-BEIC	13634 658-BEIC	Storage Integrated Offer	AppSync Adv for Unity 300/380=IC	\$10,930	Each	44%	\$6,121	Other	C
13634 658-BEIH	13634 658-BEIH	Storage Integrated Offer	AppSync Adv for Unity 400/480=IC	\$24,000	Each	44%	\$13,440	Other	C
13634 658-BEIM	13634 658-BEIM	Storage Integrated Offer	AppSync Adv for Unity 500/680=IC	\$37,980	Each	44%	\$21,269	Other	C
13634 658-BEIR	13634 658-BEIR	Storage Integrated Offer	AppSync Adv for Unity 600/880=IC	\$46,240	Each	44%	\$25,894	Other	C
13634 658-BEIW	13634 658-BEIW	Storage Integrated Offer	AppSync Bsc for Unity 300/380=IC	\$0	Each	44%	\$0	Other	C
13634 658-BEIX	13634 658-BEIX	Storage Integrated Offer	AppSync Bsc for Unity 400/480=IC	\$0	Each	44%	\$0	Other	C
13634 658-BEYI	13634 658-BEYI	Storage Integrated Offer	AppSync Bsc for Unity 500/680=IC	\$0	Each	44%	\$0	Other	C
13634 658-BEIZ	13634 658-BEIZ	Storage Integrated Offer	AppSync Bsc for Unity 600/880=IC	\$0	Each	44%	\$0	Other	C
13634 900-9997	13634 900-9997	Storage Integrated Offer	On-Site Installation Declined	\$0	Each	44%	\$0	Other	C
14631 626-BBBG	14631 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13864 210-ATXO	13864 210-ATXO	Storage Integrated Offer	AppSync for PowerStore	\$0	Each	44%	\$0	Other	C
13864 528-BYHE	13864 528-BYHE	Storage Integrated Offer	AppSync Advanced for PowerStore=CB	\$419	Each	44%	\$235	Other	C
13864 528-BYHF	13864 528-BYHF	Storage Integrated Offer	AppSync Str Pk for PowerStore=CB	\$0	Each	44%	\$0	Other	C
13864 626-BBBG	13864 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13864 900-9997	13864 900-9997	Storage Integrated Offer	On-Site Installation Declined	\$0	Each	44%	\$0	Other	C
14746 626-BBBG	14746 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13820 210-ATYK	13820 210-ATYK	Storage Integrated Offer	PowerPath Physical	\$0	Each	44%	\$0	Other	C
13820 528-BUBG	13820 528-BUBG	Storage Integrated Offer	PowerPath Host License for Aix=IA	\$0	Each	44%	\$0	Other	C
13820 528-BUBH	13820 528-BUBH	Storage Integrated Offer	PowerPath Host License for HP=IA	\$0	Each	44%	\$0	Other	C
13820 528-BUBI	13820 528-BUBI	Storage Integrated Offer	PowerPath Host License for Linux=IA	\$0	Each	44%	\$0	Other	C
13820 528-BUBJ	13820 528-BUBJ	Storage Integrated Offer	PowerPath/PE NON-X86 (1-198 CPUs)=ZC	\$1,200	Each	44%	\$672	Other	C
13820 528-BUBK	13820 528-BUBK	Storage Integrated Offer	PowerPath/PE NON-X86 (200+ CPUs)=ZC	\$1,100	Each	44%	\$616	Other	C
13820 528-BUBL	13820 528-BUBL	Storage Integrated Offer	PowerPath Host License for Solaris=IA	\$0	Each	44%	\$0	Other	C
13820 528-BUBM	13820 528-BUBM	Storage Integrated Offer	PowerPath Host License for Windows=IA	\$0	Each	44%	\$0	Other	C
13820 528-BUBN	13820 528-BUBN	Storage Integrated Offer	PowerPath/PE X86 (1-198 CPUs)=ZC	\$500	Each	44%	\$280	Other	C
13820 528-BUBO	13820 528-BUBO	Storage Integrated Offer	PowerPath/PE X86 (200+ CPUs)=ZC	\$450	Each	44%	\$252	Other	C
13820 626-BBBG	13820 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13820 900-9997	13820 900-9997	Storage Integrated Offer	On-Site Installation Declined	\$0	Each	44%	\$0	Other	C
14775 626-BBBG	14775 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13819 210-ATYJ	13819 210-ATYJ	Storage Integrated Offer	PowerPath VE	\$0	Each	44%	\$0	Other	C
13819 528-BTZW	13819 528-BTZW	Storage Integrated Offer	PowerPath/VE Host License for Hyper-V=IA	\$0	Each	44%	\$0	Other	C
13819 528-BTZX	13819 528-BTZX	Storage Integrated Offer	PowerPath/VE X86 (1-7 CPUs)=ZC	\$1,785	Each	44%	\$1,000	Other	C
13819 528-BTZY	13819 528-BTZY	Storage Integrated Offer	PowerPath/VE Host License for VmWare=IA	\$0	Each	44%	\$0	Other	C
13819 528-BTZZ	13819 528-BTZZ	Storage Integrated Offer	PowerPath/VE X86 (100-199 CPUs)=ZC	\$1,500	Each	44%	\$840	Other	C
13819 528-BUBB	13819 528-BUBB	Storage Integrated Offer	PowerPath/VE X86 (8-99 CPUs)=ZC	\$1,645	Each	44%	\$921	Other	C
13819 528-BUBC	13819 528-BUBC	Storage Integrated Offer	PowerPath/VE X86 (200-499 CPUs)=ZC	\$1,350	Each	44%	\$756	Other	C
13819 528-BUBD	13819 528-BUBD	Storage Integrated Offer	PowerPath/VE X86 (500-999 CPUs)=ZC	\$1,200	Each	44%	\$672	Other	C
13819 528-BUBE	13819 528-BUBE	Storage Integrated Offer	PowerPath/VE X86 (1000-2999 CPUs)=ZC	\$1,050	Each	44%	\$588	Other	C
13819 528-BUBF	13819 528-BUBF	Storage Integrated Offer	PowerPath/VE X86 (3000+ CPUs)=ZC	\$900	Each	44%	\$504	Other	C
13819 626-BBBG	13819 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13819 900-9997	13819 900-9997	Storage Integrated Offer	On-Site Installation Declined	\$0	Each	44%	\$0	Other	C
14648 626-BBBG	14648 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13866 210-ATXR	13866 210-ATXR	Storage Integrated Offer	SRM for PowerStore	\$0	Each	44%	\$0	Other	C
13866 528-BYHG	13866 528-BYHG	Storage Integrated Offer	SRM for PowerStore=CB	\$344	Each	44%	\$193	Other	C
13866 626-BBBG	13866 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13866 900-9997	13866 900-9997	Storage Integrated Offer	On-Site Installation Declined	\$0	Each	44%	\$0	Other	C
13777 210-ATUT	13777 210-ATUT	Storage Integrated Offer	SRM for Unity XT AF	\$0	Each	44%	\$0	Other	C
13777 528-BTYH	13777 528-BTYH	Storage Integrated Offer	SRM for Unity 380F=IC	\$5,460	Each	44%	\$3,058	Other	C
13777 528-BTYM	13777 528-BTYM	Storage Integrated Offer	SRM for Unity 480F=IC	\$13,100	Each	44%	\$7,336	Other	C
13777 528-BTYR	13777 528-BTYR	Storage Integrated Offer	SRM for Unity 680F=IC	\$26,190	Each	44%	\$14,666	Other	C
13777 528-BTYW	13777 528-BTYW	Storage Integrated Offer	SRM for Unity 880F=IC	\$38,190	Each	44%	\$21,386	Other	C
13777 626-BBBG	13777 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13777 900-9997	13777 900-9997	Storage Integrated Offer	On-Site Installation Declined	\$0	Each	44%	\$0	Other	C
13766 210-ATUS	13766 210-ATUS	Storage Integrated Offer	SRM for Unity XT Hybrid	\$0	Each	44%	\$0	Other	C
13766 528-BTVN	13766 528-BTVN	Storage Integrated Offer	SRM for Unity 380=IC	\$5,460	Each	44%	\$3,058	Other	C
13766 528-BTVS	13766 528-BTVS	Storage Integrated Offer	SRM for Unity 480=IC	\$13,100	Each	44%	\$7,336	Other	C



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13766 528-BTVX	13766 528-BTVX	Storage Integrated Offer	SRM for Unity 680=IC	\$26,190	Each	44%	\$14,666	Other	C
13766 528-BTWD	13766 528-BTWD	Storage Integrated Offer	SRM for Unity 880=IC	\$38,190	Each	44%	\$21,386	Other	C
13766 626-BBBG	13766 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13766 900-9997	13766 900-9997	Storage Integrated Offer	On-Site Installation Declined	\$0	Each	44%	\$0	Other	C
14750 626-BBBG	14750 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13779 210-ATUP	13779 210-ATUP	Storage Integrated Offer	Storage M&R for Unity XT	\$0	Each	44%	\$0	Other	C
13779 210-AWPU	13779 210-AWPU	Storage Integrated Offer	Storage M&R for VPLEX	\$0	Each	44%	\$0	Other	C
13779 528-BTYG	13779 528-BTYG	Storage Integrated Offer	Storage M&R for Unity XT =IC	\$0	Each	44%	\$0	Other	C
13779 528-CJXN	13779 528-CJXN	Storage Integrated Offer	Storage M&R for VPLEX Lic=IC	\$0	Each	44%	\$0	Other	C
13779 626-BBBG	13779 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
13779 900-9997	13779 900-9997	Storage Integrated Offer	On-Site Installation Declined	\$0	Each	44%	\$0	Other	C
14697 210-AXOG	14697 210-AXOG	Storage Integrated Offer	Dell BSAFE License - Crypto-C Micro Ed	\$0	Each	44%	\$0	Other	C
14697 210-AXOH	14697 210-AXOH	Storage Integrated Offer	Dell BSAFE License - Micro Edition Suite	\$0	Each	44%	\$0	Other	C
14697 210-AXOI	14697 210-AXOI	Storage Integrated Offer	Dell BSAFE License - Cert-J	\$0	Each	44%	\$0	Other	C
14697 210-AXOJ	14697 210-AXOJ	Storage Integrated Offer	Dell BSAFE License - Crypto-J	\$0	Each	44%	\$0	Other	C
14697 210-AXOK	14697 210-AXOK	Storage Integrated Offer	Dell BSAFE License - SSL-J	\$0	Each	44%	\$0	Other	C
14697 210-AXOL	14697 210-AXOL	Storage Integrated Offer	Dell OwB Perpetual License	\$0	Each	44%	\$0	Other	C
14697 210-AXOM	14697 210-AXOM	Storage Integrated Offer	Dell BSAFE Secure Store	\$0	Each	44%	\$0	Other	C
14713 321-BCYJ	14713 321-BCYJ	Storage Integrated Offer	2.5 Chassis with up to 8 Hard Drives and 3PCIe slots,SATA (No PERC)	\$100	Each	44%	\$56	Other	C
14713 329-BDMR	14713 329-BDMR	Storage Integrated Offer	OEM PowerEdge R640 XL Motherboard	\$0	Each	44%	\$0	Other	C
14713 330-BBGN	14713 330-BBGN	Storage Integrated Offer	Riser Config 2, 3x16 LP	\$19	Each	44%	\$11	Other	C
14713 332-1286	14713 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
14713 338-BSWX	14713 338-BSWX	Storage Integrated Offer	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$789	Each	44%	\$442	Other	C
14713 340-COPS	14713 340-COPS	Storage Integrated Offer	PowerEdge R640 x8 Drive Shipping Material	\$0	Each	44%	\$0	Other	C
14713 350-BBBW	14713 350-BBBW	Storage Integrated Offer	No Bezel	\$0	Each	44%	\$0	Other	C
14713 350-BBKB	14713 350-BBKB	Storage Integrated Offer	No Quick Sync	\$59	Each	44%	\$22	Other	C
14713 370-AAIP	14713 370-AAIP	Storage Integrated Offer	Performance Optimized	\$0	Each	44%	\$0	Other	C
14713 370-ABWE	14713 370-ABWE	Storage Integrated Offer	DIMM Blanks for System with 2 Processors	\$0	Each	44%	\$0	Other	C
14713 370-AEVQ	14713 370-AEVQ	Storage Integrated Offer	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	44%	\$324	Other	C
14713 370-AEVR	14713 370-AEVR	Storage Integrated Offer	3200MT/s RDIMMs	\$0	Each	44%	\$0	Other	C
14713 379-BCQW	14713 379-BCQW	Storage Integrated Offer	iDRAC Service Module (ISM), Pre-Installed in OS	\$0	Each	44%	\$0	Other	C
14713 379-BCQY	14713 379-BCQY	Storage Integrated Offer	iDRAC Group Manager, Disabled	\$0	Each	44%	\$0	Other	C
14713 379-BDCO	14713 379-BDCO	Storage Integrated Offer	Additional Processor Selected	\$0	Each	44%	\$0	Other	C
14713 384-BBQJ	14713 384-BBQJ	Storage Integrated Offer	8 Standard Fans for R640	\$0	Each	44%	\$0	Other	C
14713 385-BBKT	14713 385-BBKT	Storage Integrated Offer	iDRAC9 Enterprise	\$489	Each	44%	\$274	Other	C
14713 389-DSVE	14713 389-DSVE	Storage Integrated Offer	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	44%	\$0	Other	C
14713 389-DSVF	14713 389-DSVF	Storage Integrated Offer	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	44%	\$0	Other	C
14713 400-AXTV	14713 400-AXTV	Storage Integrated Offer	480GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 876	\$400	Each	44%	\$224	Other	C
14713 403-BBMB	14713 403-BBMB	Storage Integrated Offer	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	44%	\$1,215	Other	C
14713 405-AACD	14713 405-AACD	Storage Integrated Offer	No Controller	\$0	Each	44%	\$0	Other	C
14713 406-BBMO	14713 406-BBMO	Storage Integrated Offer	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	44%	\$1,254	Other	C
14713 407-BCBE	14713 407-BCBE	Storage Integrated Offer	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	44%	\$134	Other	C
14713 412-AAIQ	14713 412-AAIQ	Storage Integrated Offer	Standard 1U Heatsink	\$19	Each	44%	\$11	Other	C
14713 429-ABBF	14713 429-ABBF	Storage Integrated Offer	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	44%	\$0	Other	C
14713 450-AAGG	14713 450-AAGG	Storage Integrated Offer	No Power Cord	\$0	Each	44%	\$0	Other	C
14713 450-AJSC	14713 450-AJSC	Storage Integrated Offer	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	44%	\$386	Other	C
14713 461-AAZD	14713 461-AAZD	Storage Integrated Offer	No Trusted Platform Module	\$0	Each	44%	\$0	Other	C
14713 528-BCBW	14713 528-BCBW	Storage Integrated Offer	MAC Address Reporting Service	\$0	Each	44%	\$0	Other	C
14713 540-BBVO	14713 540-BBVO	Storage Integrated Offer	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	44%	\$688	Other	C
14713 555-BCKP	14713 555-BCKP	Storage Integrated Offer	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	44%	\$475	Other	C
14713 605-BBFN	14713 605-BBFN	Storage Integrated Offer	No Media Required	\$0	Each	44%	\$0	Other	C
14713 619-ABVR	14713 619-ABVR	Storage Integrated Offer	No Operating System	\$0	Each	44%	\$0	Other	C
14713 623-BBDW	14713 623-BBDW	Storage Integrated Offer	iDRAC Legacy Password	\$0	Each	44%	\$0	Other	C
14713 626-BBBI	14713 626-BBBI	Storage Integrated Offer	Storage Dell Fulfilled Info	\$0	Each	44%	\$0	Other	C
14713 631-AACK	14713 631-AACK	Storage Integrated Offer	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	44%	\$0	Other	C
14713 770-BCIO	14713 770-BCIO	Storage Integrated Offer	1U Combo Drop-In/Stub-In Rails	\$99	Each	44%	\$55	Other	C
14713 780-BCDM	14713 780-BCDM	Storage Integrated Offer	No RAID with Embedded SATA	\$0	Each	44%	\$0	Other	C
14713 800-BBDM	14713 800-BBDM	Storage Integrated Offer	UEFI BIOS Boot mode with GPT Partition	\$0	Each	44%	\$0	Other	C
14713 827-4145	14713 827-4145	Storage Integrated Offer	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	44%	\$46,278	Other	C
14713 827-4151	14713 827-4151	Storage Integrated Offer	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	44%	\$35,700	Other	C
14713 842-7297	14713 842-7297	Storage Integrated Offer	Education Services-Dell Tech VPLEX Systems Administration On-Demand Training	\$1,800	Each	44%	\$1,008	Other	C
14713 842-7303	14713 842-7303	Storage Integrated Offer	EduServ-DellTech VPLEX Admin ILT 3Day and Fundamentals eLearning Exp1YR	\$3,000	Each	44%	\$1,680	Other	C
14713 844-7852	14713 844-7852	Storage Integrated Offer	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	44%	\$129	Other	C
14755 626-BBBG	14755 626-BBBG	Storage Integrated Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
14444 210-AWGJ	14444 210-AWGJ	Storage Integrated Offer	V56 Base Engine FD	\$61,040	Each	44%	\$34,182	Other	C
14444 332-1286	14444 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C
14444 379-BDPD	14444 379-BDPD	Storage Integrated Offer	ISG Product (info)	\$0	Each	44%	\$0	Other	C
14444 389-DRZZ	14444 389-DRZZ	Storage Integrated Offer	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	44%	\$0	Other	C
14444 406-BBQN	14444 406-BBQN	Storage Integrated Offer	V56 Front End IO Option 16GFC	\$6,180	Each	44%	\$3,461	Other	C
14444 406-BBQO	14444 406-BBQO	Storage Integrated Offer	V56 Com Module Option 10GE	\$3,855	Each	44%	\$2,159	Other	C
14444 406-BBQP	14444 406-BBQP	Storage Integrated Offer	V56 Com Module Option 16GFC	\$6,095	Each	44%	\$3,413	Other	C
14444 406-BBQQ	14444 406-BBQQ	Storage Integrated Offer	V56 Back End IO Option 16GFC	\$6,180	Each	44%	\$3,461	Other	C
14444 450-AJQG	14444 450-AJQG	Storage Integrated Offer	V56 Engine Add FD	\$51,820	Each	44%	\$29,019	Other	C
14444 451-BCQT	14444 451-BCQT	Storage Integrated Offer	350VA UPS ROHS COMPLIANT UPS FD	\$770	Each	44%	\$431	Other	C
14444 528-CJDW	14444 528-CJDW	Storage Integrated Offer	VPLEX V56 Unity 600/880 Metro FB SW=IC	\$172,880	Each	44%	\$96,813	Other	C
14444 528-CJDX	14444 528-CJDX	Storage Integrated Offer	PLX V56 1-1 DL SC8000,9000 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJDY	14444 528-CJDY	Storage Integrated Offer	VPLEX V56 1-1 CA UNITY 500,680 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14444 528-CJDZ	14444 528-CJDZ	Storage Integrated Offer	VPLEX V56 Geosync Base Incl 10TB SW=CA	\$0	Each	44%	\$0	Other	C
14444 528-CJEB	14444 528-CJEB	Storage Integrated Offer	VPLEX V56 VNX7500 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEE	14444 528-CJEE	Storage Integrated Offer	VPLEX V56 20TB X-BRICK METRO SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEH	14444 528-CJEH	Storage Integrated Offer	VPLEX V56 VNX5800 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEI	14444 528-CJEI	Storage Integrated Offer	VPLEX V56 VNX5700 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEJ	14444 528-CJEJ	Storage Integrated Offer	VPLEX V56 VNX7600 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEM	14444 528-CJEM	Storage Integrated Offer	VPLEX V56 1-1 CA VNX5200 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEO	14444 528-CJEO	Storage Integrated Offer	VPLX V56 LOC DL SC4020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEQ	14444 528-CJEQ	Storage Integrated Offer	VPLEX V56 VNX5500 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJER	14444 528-CJER	Storage Integrated Offer	VPLEX V56 5TB X-BRICK LOCAL SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJES	14444 528-CJES	Storage Integrated Offer	VPLEX V56 VNX5800 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJET	14444 528-CJET	Storage Integrated Offer	VPLX V56 1-1 SCV2000,3000,3020 UP SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEU	14444 528-CJEU	Storage Integrated Offer	VPLEX V56 180 DAY MIGRATION SW=IC	\$0	Each	44%	\$0	Other	C
14444 528-CJEV	14444 528-CJEV	Storage Integrated Offer	VPLEX V56 VNX5400 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEW	14444 528-CJEW	Storage Integrated Offer	VPLEX V56 5TB X-BRICK METRO UPG SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEX	14444 528-CJEX	Storage Integrated Offer	VPLX V56 1-1 DL SCV2000,3000,3020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEY	14444 528-CJEY	Storage Integrated Offer	VPLX V56 1-1 DL SCV2000,3000,3020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJEZ	14444 528-CJEZ	Storage Integrated Offer	VPLEX V56 VNX5300 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFB	14444 528-CJFB	Storage Integrated Offer	VPLEX V56 5TB X-BRICK METRO SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFE	14444 528-CJFE	Storage Integrated Offer	VPLEX V56 VNXF5000 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFF	14444 528-CJFF	Storage Integrated Offer	VPLEX V56 Unity 600/800 Local FB SW=IC	\$39,490	Each	44%	\$22,114	Other	C
14444 528-CJFG	14444 528-CJFG	Storage Integrated Offer	VPLEX V56 10TB X-BRICK LOCAL SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFJ	14444 528-CJFJ	Storage Integrated Offer	VPLEX V56 MET BASE DELL COMP SC8000 =IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFL	14444 528-CJFL	Storage Integrated Offer	VPLX V56 LOC DL SC8000,9000 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFN	14444 528-CJFN	Storage Integrated Offer	VPLEX V56 1-1 CA UNITY 300,380 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFO	14444 528-CJFO	Storage Integrated Offer	VPLEX V56 1-1 CA UNITY 600,880 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFP	14444 528-CJFP	Storage Integrated Offer	VPLEX V56 LARGE CAP METRO+LOCAL SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFQ	14444 528-CJFQ	Storage Integrated Offer	VPLEX V56 Unity 400/480 Metro FB SW=IC	\$75,800	Each	44%	\$42,448	Other	C
14444 528-CJFR	14444 528-CJFR	Storage Integrated Offer	VPLX V56 1-1 DL SC7000,7020 F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFS	14444 528-CJFS	Storage Integrated Offer	VPLEX V56 Unity 500/680 Local FB SW=IC	\$30,260	Each	44%	\$16,946	Other	C
14444 528-CJFT	14444 528-CJFT	Storage Integrated Offer	VPLEX V56 1-1 CA VNX5400 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFU	14444 528-CJFU	Storage Integrated Offer	VPLX V56 1-1 DL SC4020,5000,5020 F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFV	14444 528-CJFV	Storage Integrated Offer	VPLX V56 1-1 SC4020,5000,5020 F UP SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFW	14444 528-CJFW	Storage Integrated Offer	VPLEX V56 VNX8000 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFX	14444 528-CJFX	Storage Integrated Offer	VPLEX V56 40TB X-BRICK METRO SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFY	14444 528-CJFY	Storage Integrated Offer	VPLEX V56 VNX5100 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJFZ	14444 528-CJFZ	Storage Integrated Offer	VPLX V56 1-1 SC8000,9000 UP SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGB	14444 528-CJGB	Storage Integrated Offer	VPLEX V56 20TB X-BRICK LOCAL SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGC	14444 528-CJGC	Storage Integrated Offer	VPLEX V56 VNX5300 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGD	14444 528-CJGD	Storage Integrated Offer	VPLEX V56 Unity 400/480 Local FB SW=IC	\$28,880	Each	44%	\$16,173	Other	C
14444 528-CJGE	14444 528-CJGE	Storage Integrated Offer	VPLEX V56 VNXF7000 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGF	14444 528-CJGF	Storage Integrated Offer	VPLEX V56 VNXE3200 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGG	14444 528-CJGG	Storage Integrated Offer	VPLEX V56 VNX7600 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGH	14444 528-CJGH	Storage Integrated Offer	VPLEX V56 Unity 500/680 Metro FB SW=IC	\$144,740	Each	44%	\$81,054	Other	C
14444 528-CJGJ	14444 528-CJGJ	Storage Integrated Offer	VPLEX V56 VNX5200 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGK	14444 528-CJGK	Storage Integrated Offer	VPLEX V56 VNX5600 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGL	14444 528-CJGL	Storage Integrated Offer	VPLEX V56 VNX5700 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGM	14444 528-CJGM	Storage Integrated Offer	VPLEX V56 VNXF7000 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGO	14444 528-CJGO	Storage Integrated Offer	VPLEX V56 VNX8000 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGP	14444 528-CJGP	Storage Integrated Offer	VPLX V56 LOC DL SC5000,5020 F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGQ	14444 528-CJGQ	Storage Integrated Offer	VPLX V56 1-1 CA UNITY 5X0F,680F FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGR	14444 528-CJGR	Storage Integrated Offer	VPLEX V56 1-1 CA VNX5600 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGS	14444 528-CJGS	Storage Integrated Offer	VPLEX V56 VNX5500 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGT	14444 528-CJGT	Storage Integrated Offer	VPLEX V56 40TB X-BRICK LOCAL SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGV	14444 528-CJGV	Storage Integrated Offer	VPLX V56 MET DL SC7020, F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGW	14444 528-CJGW	Storage Integrated Offer	VPLEX V56 VNX5200 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGX	14444 528-CJGX	Storage Integrated Offer	VPLX V56 1-1 CA UNITY 4X0F FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJGZ	14444 528-CJGZ	Storage Integrated Offer	VPLEX V56 VNX5600 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHD	14444 528-CJHD	Storage Integrated Offer	VPLX V56 MET DL SCV2000,3000,3020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHE	14444 528-CJHE	Storage Integrated Offer	VPLX V56 1-1 SC7000,7020 F UP SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHF	14444 528-CJHF	Storage Integrated Offer	VPLX V56 LOC DL SC7020, F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHH	14444 528-CJHH	Storage Integrated Offer	VPLEX V56 VNX7500 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHI	14444 528-CJHI	Storage Integrated Offer	VPLEX V56 1-1 CA UNITY 400,480 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHK	14444 528-CJHK	Storage Integrated Offer	VPLEX V56 VNXF5000 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHO	14444 528-CJHO	Storage Integrated Offer	VPLX V56 1-1 CA UNITY 3X0F FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHP	14444 528-CJHP	Storage Integrated Offer	VPLEX V56 VNXE3200 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHQ	14444 528-CJHQ	Storage Integrated Offer	VPLEX V56 Metro Capacity Base New SW=CA	\$9,000	Each	44%	\$5,040	Other	C
14444 528-CJHR	14444 528-CJHR	Storage Integrated Offer	VPLEX V56 Unity 300/380 Local FB SW=IC	\$12,140	Each	44%	\$6,798	Other	C
14444 528-CJHS	14444 528-CJHS	Storage Integrated Offer	VPLX V56 MET DL SC4020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHT	14444 528-CJHT	Storage Integrated Offer	VPLEX V56 5TB X-BRICK LOCAL UPG SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHV	14444 528-CJHV	Storage Integrated Offer	VPLX V56 MET DL SC8000,9000 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHW	14444 528-CJHW	Storage Integrated Offer	VPLEX V56 VNX5100 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHX	14444 528-CJHX	Storage Integrated Offer	VPLX V56 LOC DL SCV2000,3000,3020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHY	14444 528-CJHY	Storage Integrated Offer	VPLX V56 MET DL SC5000,5020 F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJHZ	14444 528-CJHZ	Storage Integrated Offer	VPLX V56 1-1 CA UNITY 650F,880F FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJID	14444 528-CJID	Storage Integrated Offer	VPLEX V56 1-1 CA VNX5800 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14444 528-CJIE	14444 528-CJIE	Storage Integrated Offer	VPLEX V56 Unity 300/380 Metro FB SW=IC	\$33,120	Each	44%	\$18,547	Other	C
14444 528-CJIG	14444 528-CJIG	Storage Integrated Offer	VPLEX V56 VNX5400 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
14444 528-CJIH	14444 528-CJIH	Storage Integrated Offer	VPLEX V56 10TB X-BRICK METRO SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C	
14444 528-CJII	14444 528-CJII	Storage Integrated Offer	VPLEX V56 LARGE CAPACITY GEOSYNC SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14444 528-CJXB	14444 528-CJXB	Storage Integrated Offer	Metro node PowerStore 3000 FB SW=IC	\$0	Each	44%	\$0	Other	C	
14444 528-CJXC	14444 528-CJXC	Storage Integrated Offer	Metro node PowerStore 9000 FB SW=IC	\$0	Each	44%	\$0	Other	C	
14444 528-CJXD	14444 528-CJXD	Storage Integrated Offer	Local PowerStore 3000 FB SW=IC	\$26,447	Each	44%	\$14,810	Other	C	
14444 528-CJXE	14444 528-CJXE	Storage Integrated Offer	Metro node PowerStore 5000 FB SW=IC	\$0	Each	44%	\$0	Other	C	
14444 528-CJXF	14444 528-CJXF	Storage Integrated Offer	Local PowerStore 5000 FB SW=IC	\$34,022	Each	44%	\$19,052	Other	C	
14444 528-CJXG	14444 528-CJXG	Storage Integrated Offer	Local PowerStore 1000 FB SW=IC	\$28,880	Each	44%	\$16,173	Other	C	
14444 528-CJXH	14444 528-CJXH	Storage Integrated Offer	Local PowerStore 9000 FB SW=IC	\$49,614	Each	44%	\$27,794	Other	C	
14444 528-CJXI	14444 528-CJXI	Storage Integrated Offer	Local PowerStore 7000 FB SW=IC	\$40,259	Each	44%	\$22,545	Other	C	
14444 528-CJXJ	14444 528-CJXJ	Storage Integrated Offer	Metro node PowerStore 1000 FB SW=IC	\$0	Each	44%	\$0	Other	C	
14444 528-CJXK	14444 528-CJXK	Storage Integrated Offer	Metro node PowerStore 7000 FB SW=IC	\$0	Each	44%	\$0	Other	C	
14444 629-BBFR	14444 629-BBFR	Storage Integrated Offer	VPLEX IB Com Switch FD	\$4,500	Each	44%	\$2,520	Other	C	
14444 750-ACPR	14444 750-ACPR	Storage Integrated Offer	VPLEX VCE LAPTOP TRAY KIT	\$525	Each	44%	\$294	Other	C	
14444 750-ACPS	14444 750-ACPS	Storage Integrated Offer	DELL VPLX V56 SM CONFIG KIT (FLD DEPL)	\$2,370	Each	44%	\$1,327	Other	C	
14444 750-ACPT	14444 750-ACPT	Storage Integrated Offer	DELL VPLX V56 MED CONFIG KIT (FLD DEPL)	\$6,950	Each	44%	\$3,892	Other	C	
14444 827-4145	14444 827-4145	Storage Integrated Offer	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	44%	\$46,278	Other	C	
14444 827-4151	14444 827-4151	Storage Integrated Offer	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	44%	\$35,700	Other	C	
14444 842-7297	14444 842-7297	Storage Integrated Offer	Education Services-Dell Tech VPLEX Systems Administration On-Demand Training	\$1,800	Each	44%	\$1,008	Other	C	
14444 842-7303	14444 842-7303	Storage Integrated Offer	EduServ-DellTech VPLEX Admin ILT 3Day and Fundamentals eLearning Exp1YR	\$3,000	Each	44%	\$1,680	Other	C	
14444 844-7852	14444 844-7852	Storage Integrated Offer	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	44%	\$129	Other	C	
14442 332-1286	14442 332-1286	Storage Integrated Offer	US Order	\$0	Each	44%	\$0	Other	C	
14442 379-BDPD	14442 379-BDPD	Storage Integrated Offer	ISG Product (info)	\$0	Each	44%	\$0	Other	C	
14442 379-BDPE	14442 379-BDPE	Storage Integrated Offer	Rack and Stack Product (info)	\$0	Each	44%	\$0	Other	C	
14442 389-DRZZ	14442 389-DRZZ	Storage Integrated Offer	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	44%	\$0	Other	C	
14482 210-AWMC	14482 210-AWMC	Storage Integrated Offer	V56 Software	\$0	Each	44%	\$0	Other	C	
14482 528-CJDW	14482 528-CJDW	Storage Integrated Offer	VPLEX V56 Unity 600/880 Metro FB SW=IC	\$172,890	Each	44%	\$96,813	Other	C	
14482 528-CJDX	14482 528-CJDX	Storage Integrated Offer	VPLX V56 1-1 DL SC8000,9000 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJDY	14482 528-CJDY	Storage Integrated Offer	VPLEX V56 1-1 CA UNITY 500,680 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJDZ	14482 528-CJDZ	Storage Integrated Offer	VPLEX V56 Geosync Base Incl 10TB SW=CA	\$0	Each	44%	\$0	Other	C	
14482 528-CJEB	14482 528-CJEB	Storage Integrated Offer	VPLEX V56 VNX7500 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEC	14482 528-CJEC	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 251-400TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJED	14482 528-CJED	Storage Integrated Offer	VPLEX V56 METRO 0-14TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEE	14482 528-CJEE	Storage Integrated Offer	VPLEX V56 20TB X-BRICK METRO SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEH	14482 528-CJEH	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 151-250TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEI	14482 528-CJEI	Storage Integrated Offer	VPLEX V56 VNX5800 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEJ	14482 528-CJEJ	Storage Integrated Offer	VPLEX V56 VNX5700 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEK	14482 528-CJEK	Storage Integrated Offer	VPLEX V56 VNX7600 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEL	14482 528-CJEL	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 1001+ TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEM	14482 528-CJEM	Storage Integrated Offer	VPLEX V56 METRO 101-150TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEN	14482 528-CJEN	Storage Integrated Offer	VPLEX V56 1-1 CA VNX5200 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEO	14482 528-CJEO	Storage Integrated Offer	VPLX V56 LOC DL SC4020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEP	14482 528-CJEP	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 28-40TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEQ	14482 528-CJEQ	Storage Integrated Offer	VPLEX V56 VNX5500 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJER	14482 528-CJER	Storage Integrated Offer	VPLEX V56 6TB X-BRICK LOCAL SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJES	14482 528-CJES	Storage Integrated Offer	VPLEX V56 VNX5800 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJET	14482 528-CJET	Storage Integrated Offer	VPLEX V56 1-1 SCV2000,3000,3020 UP SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEU	14482 528-CJEU	Storage Integrated Offer	VPLEX V56 180 DAY MIGRATION SW=IC	\$0	Each	44%	\$0	Other	C	
14482 528-CJEV	14482 528-CJEV	Storage Integrated Offer	VPLEX V56 VNX5400 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEW	14482 528-CJEW	Storage Integrated Offer	VPLEX V56 5TB X-BRICK METRO UPG SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEX	14482 528-CJEX	Storage Integrated Offer	VPLX V56 1-1 DL SCV2000,3000,3020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEY	14482 528-CJEY	Storage Integrated Offer	VPLEX V56 5TB X-BRICK METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJEZ	14482 528-CJEZ	Storage Integrated Offer	VPLEX V56 VNX5300 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFB	14482 528-CJFB	Storage Integrated Offer	VPLEX V56 5TB X-BRICK METRO SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFC	14482 528-CJFC	Storage Integrated Offer	VPLEX V56 GEOSYNC1TB 41-60TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFE	14482 528-CJFE	Storage Integrated Offer	VPLEX V56 VNXF5000 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFF	14482 528-CJFF	Storage Integrated Offer	VPLEX V56 Unity 600/880 Local FB SW=IC	\$39,490	Each	44%	\$22,114	Other	C	
14482 528-CJFG	14482 528-CJFG	Storage Integrated Offer	VPLEX V56 10TB X-BRICK LOCAL SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFH	14482 528-CJFH	Storage Integrated Offer	VPLEX V56 METRO 26-40TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFI	14482 528-CJFI	Storage Integrated Offer	VPLEX V56 METRO 61-100TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFJ	14482 528-CJFJ	Storage Integrated Offer	VPLEX V56 MET BASE DELL COMP SC8000 =IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFL	14482 528-CJFL	Storage Integrated Offer	VPLX V56 LOC DL SC8000,9000 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFN	14482 528-CJFN	Storage Integrated Offer	VPLEX V56 1-1 CA UNITY 300,380 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFO	14482 528-CJFO	Storage Integrated Offer	VPLEX V56 1-1 CA UNITY 600,880 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFP	14482 528-CJFP	Storage Integrated Offer	VPLEX V56 LARGE CAP METRO+LOCAL SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFQ	14482 528-CJFQ	Storage Integrated Offer	VPLEX V56 Unity 400/480 Metro FB SW=IC	\$75,800	Each	44%	\$42,448	Other	C	
14482 528-CJFR	14482 528-CJFR	Storage Integrated Offer	VPLX V56 1-1 DL SC7000,7020, F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFS	14482 528-CJFS	Storage Integrated Offer	VPLEX V56 Unity 500/680 Local FB SW=IC	\$30,260	Each	44%	\$16,946	Other	C	
14482 528-CJFT	14482 528-CJFT	Storage Integrated Offer	VPLEX V56 1-1 CA VNX5400 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFU	14482 528-CJFU	Storage Integrated Offer	VPLX V56 1-1 DL SC4020,5000,5020, F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFV	14482 528-CJFV	Storage Integrated Offer	VPLX V56 1-1 SC4020,5000,5020, F UP SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFW	14482 528-CJFW	Storage Integrated Offer	VPLEX V56 VNX8000 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFX	14482 528-CJFX	Storage Integrated Offer	VPLEX V56 40TB X-BRICK METRO SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFY	14482 528-CJFY	Storage Integrated Offer	VPLEX V56 VNX5100 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJFZ	14482 528-CJFZ	Storage Integrated Offer	VPLX V56 1-1 SC8000,9000 UP SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJGB	14482 528-CJGB	Storage Integrated Offer	VPLEX V56 20TB X-BRICK LOCAL SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJGC	14482 528-CJGC	Storage Integrated Offer	VPLEX V56 VNX5300 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C	
14482 528-CJGD	14482 528-CJGD	Storage Integrated Offer	VPLEX V56 Unity 400/480 Local FB SW=IC	\$28,880	Each	44%	\$16,173	Other	C	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14482-528-CJGE	14482-528-CJGE	Storage Integrated Offer	VPLEX V56 VNXF7000 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGF	14482-528-CJGF	Storage Integrated Offer	VPLEX V56 VNXE3200 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGG	14482-528-CJGG	Storage Integrated Offer	VPLEX V56 VNX7600 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGH	14482-528-CJGH	Storage Integrated Offer	VPLEX V56 Unity 500/680 Metro FB SW=IC	\$144,740	Each	44%	\$81,054	Other	C
14482-528-CJGI	14482-528-CJGI	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 401-600TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGJ	14482-528-CJGJ	Storage Integrated Offer	VPLEX V56 VNX5200 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGK	14482-528-CJGK	Storage Integrated Offer	VPLEX V56 VNX5600 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGL	14482-528-CJGL	Storage Integrated Offer	VPLEX V56 VNX5700 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGM	14482-528-CJGM	Storage Integrated Offer	VPLEX V56 VNXF7000 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGN	14482-528-CJGN	Storage Integrated Offer	VPLEX V56 METRO 251-400TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGO	14482-528-CJGO	Storage Integrated Offer	VPLEX V56 VNX8000 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGP	14482-528-CJGP	Storage Integrated Offer	VPLX V56 LOC DL SC5000.5020.F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGQ	14482-528-CJGQ	Storage Integrated Offer	VPLX V56 1-1 CA UNITY 5X0F.680F FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGR	14482-528-CJGR	Storage Integrated Offer	VPLEX V56 1-1 CA VNX5600 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGS	14482-528-CJGS	Storage Integrated Offer	VPLEX V56 VNX5500 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGT	14482-528-CJGT	Storage Integrated Offer	VPLEX V56 40TB X-BRICK LOCAL SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGV	14482-528-CJGV	Storage Integrated Offer	VPLX V56 MET DL SC7020.F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGW	14482-528-CJGW	Storage Integrated Offer	VPLEX V56 VNX5200 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGX	14482-528-CJGX	Storage Integrated Offer	VPLX V56 1-1 CA UNITY 4X0F FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGY	14482-528-CJGY	Storage Integrated Offer	VPLEX V56 METRO 15-25TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJGZ	14482-528-CJGZ	Storage Integrated Offer	VPLEX V56 VNX5600 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHB	14482-528-CJHB	Storage Integrated Offer	VPLEX V56 METRO 601-1000TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHD	14482-528-CJHD	Storage Integrated Offer	VPLX V56 MET DL SCV2000.3000.3020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHE	14482-528-CJHE	Storage Integrated Offer	VPLX V56 1-1 SC7000.7020.F UP SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHF	14482-528-CJHF	Storage Integrated Offer	VPLX V56 LOC DL SC7020.F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHG	14482-528-CJHG	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 601-1000TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHH	14482-528-CJHH	Storage Integrated Offer	VPLEX V56 VNX7500 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHI	14482-528-CJHI	Storage Integrated Offer	VPLEX V56 1-1 CA UNITY 400.480 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHJ	14482-528-CJHJ	Storage Integrated Offer	VPLEX V56 METRO 41-60TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHK	14482-528-CJHK	Storage Integrated Offer	VPLEX V56 VNXF5000 METRO FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHL	14482-528-CJHL	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 11-14TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHM	14482-528-CJHM	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 15-25TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHN	14482-528-CJHN	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 101-150TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHO	14482-528-CJHO	Storage Integrated Offer	VPLX V56 1-1 CA UNITY 3X0F FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHP	14482-528-CJHP	Storage Integrated Offer	VPLEX V56 VNXE3200 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHQ	14482-528-CJHQ	Storage Integrated Offer	VPLEX V56 Metro Capacity Base New SW=CA	\$9,000	Each	44%	\$5,040	Other	C
14482-528-CJHR	14482-528-CJHR	Storage Integrated Offer	VPLEX V56 Unity 300/380 Local FB SW=IC	\$12,140	Each	44%	\$6,798	Other	C
14482-528-CJHS	14482-528-CJHS	Storage Integrated Offer	VPLX V56 MET DL SC4020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHT	14482-528-CJHT	Storage Integrated Offer	VPLEX V56 5TB X-BRICK LOCAL UPG SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHU	14482-528-CJHU	Storage Integrated Offer	VPLEX V56 GEOSYNC CAPACITY UPG SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHV	14482-528-CJHV	Storage Integrated Offer	VPLX V56 MET DL SC8000.9000 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHW	14482-528-CJHW	Storage Integrated Offer	VPLEX V56 VNX5100 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHX	14482-528-CJHX	Storage Integrated Offer	VPLX V56 LOC DL SCV2000.3000.3020 SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHY	14482-528-CJHY	Storage Integrated Offer	VPLX V56 MET DL SC5000.5020.F SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJHZ	14482-528-CJHZ	Storage Integrated Offer	VPLX V56 1-1 CA UNITY 650F.880F FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJIB	14482-528-CJIB	Storage Integrated Offer	VPLEX V56 METRO 1001+ TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJIC	14482-528-CJIC	Storage Integrated Offer	VPLEX V56 METRO CAPACITY UPG SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJID	14482-528-CJID	Storage Integrated Offer	VPLEX V56 1-1 CA VNX5800 FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJIE	14482-528-CJIE	Storage Integrated Offer	VPLEX V56 Unity 300/380 Metro FB SW=IC	\$33,120	Each	44%	\$18,547	Other	C
14482-528-CJIF	14482-528-CJIF	Storage Integrated Offer	VPLEX V56 GEOSYNC 1TB 61-100TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJIG	14482-528-CJIG	Storage Integrated Offer	VPLEX V56 VNX5400 LOCAL FB SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJIH	14482-528-CJIH	Storage Integrated Offer	VPLEX V56 10TB X-BRICK METRO SW=ID	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJII	14482-528-CJII	Storage Integrated Offer	VPLEX V56 LARGE CAPACITY GEOSYNC SW=IC	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJIJ	14482-528-CJIJ	Storage Integrated Offer	VPLEX V56 METRO 401-600TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJIK	14482-528-CJIK	Storage Integrated Offer	VPLEX V56 METRO 151-250TB SW=CA	\$1,000,000	Each	44%	\$560,000	Other	C
14482-528-CJXB	14482-528-CJXB	Storage Integrated Offer	Metro node PowerStore 3000 FB SW=IC	\$0	Each	44%	\$0	Other	C
14482-528-CJXC	14482-528-CJXC	Storage Integrated Offer	Metro node PowerStore 9000 FB SW=IC	\$0	Each	44%	\$0	Other	C
14482-528-CJXD	14482-528-CJXD	Storage Integrated Offer	Local PowerStore 3000 FB SW=IC	\$26,447	Each	44%	\$14,810	Other	C
14482-528-CJXE	14482-528-CJXE	Storage Integrated Offer	Metro node PowerStore 5000 FB SW=IC	\$0	Each	44%	\$0	Other	C
14482-528-CJXF	14482-528-CJXF	Storage Integrated Offer	Local PowerStore 5000 FB SW=IC	\$34,022	Each	44%	\$19,052	Other	C
14482-528-CJXG	14482-528-CJXG	Storage Integrated Offer	Local PowerStore 1000 FB SW=IC	\$28,890	Each	44%	\$16,175	Other	C
14482-528-CJXH	14482-528-CJXH	Storage Integrated Offer	Local PowerStore 9000 FB SW=IC	\$49,614	Each	44%	\$27,784	Other	C
14482-528-CJXI	14482-528-CJXI	Storage Integrated Offer	Local PowerStore 7000 FB SW=IC	\$40,259	Each	44%	\$22,545	Other	C
14482-528-CJXJ	14482-528-CJXJ	Storage Integrated Offer	Metro node PowerStore 1000 FB SW=IC	\$0	Each	44%	\$0	Other	C
14482-528-CJXK	14482-528-CJXK	Storage Integrated Offer	Metro node PowerStore 7000 FB SW=IC	\$0	Each	44%	\$0	Other	C
14482-626-BBBG	14482-626-BBBG	Storage Software Offer	Storage Software Info	\$0	Each	44%	\$0	Other	C
14698-842-1146	14698-842-1146	Storage Integrated Offer	Basic BSAFE SecureStore Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C
14698-842-1147	14698-842-1147	Storage Integrated Offer	Basic BSAFE SecureStore Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C
14698-842-1148	14698-842-1148	Storage Integrated Offer	Basic BSAFE Micro Edition Suite Software Support-Maintenance	\$52,000	Each	44%	\$29,120	Other	C
14698-842-1149	14698-842-1149	Storage Integrated Offer	Basic BSAFE OVB Software Support-Maintenance	\$52,000	Each	44%	\$29,120	Other	C
14698-842-1150	14698-842-1150	Storage Integrated Offer	Basic BSAFE SSL-J Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C
14698-842-1151	14698-842-1151	Storage Integrated Offer	Basic BSAFE Micro Edition Suite Software Support-Maintenance	\$52,000	Each	44%	\$29,120	Other	C
14698-842-1152	14698-842-1152	Storage Integrated Offer	Basic BSAFE OVB Software Support-Maintenance	\$52,000	Each	44%	\$29,120	Other	C
14698-842-1153	14698-842-1153	Storage Integrated Offer	Basic BSAFE SSL-J Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C
14698-842-1168	14698-842-1168	Storage Integrated Offer	Basic BSAFE Crypto-C ME Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C
14698-842-1169	14698-842-1169	Storage Integrated Offer	Basic BSAFE Crypto-J Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C
14698-842-1170	14698-842-1170	Storage Integrated Offer	Basic BSAFE Cert-J Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
14698 842-1171	14698 842-1171	Storage Integrated Offer	Basic BSAFE Crypto-C ME Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C
14698 842-1172	14698 842-1172	Storage Integrated Offer	Basic BSAFE Crypto-J Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C
14698 842-1173	14698 842-1173	Storage Integrated Offer	Basic BSAFE Cert-J Software Support-Maintenance	\$26,000	Each	44%	\$14,560	Other	C
14698 842-1188	14698 842-1188	Storage Integrated Offer	ProSupport Mission Critical BSAFE SecureStore Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
14698 842-1189	14698 842-1189	Storage Integrated Offer	ProSupport Mission Critical BSAFE SecureStore Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
14698 842-1190	14698 842-1190	Storage Integrated Offer	ProSupport Mission Critical BSAFE Micro Edition Suite Software Support-Maintenance	\$132,600	Each	44%	\$74,256	Other	C
14698 842-1191	14698 842-1191	Storage Integrated Offer	ProSupport Mission Critical BSAFE OWB Software Support-Maintenance	\$132,600	Each	44%	\$74,256	Other	C
14698 842-1192	14698 842-1192	Storage Integrated Offer	ProSupport Mission Critical BSAFE SSL-J Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
14698 842-1193	14698 842-1193	Storage Integrated Offer	ProSupport Mission Critical BSAFE Micro Edition Suite Software Support-Maintenance	\$132,600	Each	44%	\$74,256	Other	C
14698 842-1194	14698 842-1194	Storage Integrated Offer	ProSupport Mission Critical BSAFE OWB Software Support-Maintenance	\$132,600	Each	44%	\$74,256	Other	C
14698 842-1195	14698 842-1195	Storage Integrated Offer	ProSupport Mission Critical BSAFE SSL-J Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
14698 842-1210	14698 842-1210	Storage Integrated Offer	ProSupport Mission Critical BSAFE Crypto-C ME Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
14698 842-1211	14698 842-1211	Storage Integrated Offer	ProSupport Mission Critical BSAFE Crypto-J Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
14698 842-1212	14698 842-1212	Storage Integrated Offer	ProSupport Mission Critical BSAFE Cert-J Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
14698 842-1213	14698 842-1213	Storage Integrated Offer	ProSupport Mission Critical BSAFE Crypto-C ME Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
14698 842-1214	14698 842-1214	Storage Integrated Offer	ProSupport Mission Critical BSAFE Crypto-J Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
14698 842-1215	14698 842-1215	Storage Integrated Offer	ProSupport Mission Critical BSAFE Cert-J Software Support-Maintenance	\$66,300	Each	44%	\$37,128	Other	C
SAS-456-000-075	SAS-456-000-075	CLOUD NATIVE DATA PRC	PowerProtect Snapshot Manager Trial=IB	\$144	Each	10%	\$130	Other	CL-E
SAS-456-000-076	SAS-456-000-076	CLOUD NATIVE DATA PRC	PowerProtect Snapshot Manager L-Trial=IB	\$144	Each	10%	\$130	Other	CL-E
SAS-456-000-077	SAS-456-000-077	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier1 PP=IB	\$393	Each	10%	\$354	Other	CL-E
SAS-456-000-078	SAS-456-000-078	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier2 PP=IB	\$327	Each	10%	\$294	Other	CL-E
SAS-456-000-079	SAS-456-000-079	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier3 PP=IB	\$278	Each	10%	\$250	Other	CL-E
SAS-456-000-080	SAS-456-000-080	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier4 PP=IB	\$245	Each	10%	\$221	Other	CL-E
SAS-456-000-081	SAS-456-000-081	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier5 PP=IB	\$229	Each	10%	\$206	Other	CL-E
SAS-456-000-082	SAS-456-000-082	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier1 AN=IB	\$353	Each	10%	\$318	Other	CL-E
SAS-456-000-083	SAS-456-000-083	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier2 AN=IB	\$295	Each	10%	\$266	Other	CL-E
SAS-456-000-084	SAS-456-000-084	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier3 AN=IB	\$250	Each	10%	\$225	Other	CL-E
SAS-456-000-085	SAS-456-000-085	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier4 AN=IB	\$221	Each	10%	\$199	Other	CL-E
SAS-456-000-086	SAS-456-000-086	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ Tier5 AN=IB	\$206	Each	10%	\$185	Other	CL-E
SAS-456-000-087	SAS-456-000-087	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier1 PP=IB	\$471	Each	10%	\$424	Other	CL-E
SAS-456-000-088	SAS-456-000-088	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier2 PP=IB	\$393	Each	10%	\$354	Other	CL-E
SAS-456-000-089	SAS-456-000-089	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier3 PP=IB	\$333	Each	10%	\$300	Other	CL-E
SAS-456-000-090	SAS-456-000-090	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier4 PP=IB	\$295	Each	10%	\$265	Other	CL-E
SAS-456-000-091	SAS-456-000-091	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier5 PP=IB	\$275	Each	10%	\$247	Other	CL-E
SAS-456-000-092	SAS-456-000-092	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier1 AN=IB	\$524	Each	10%	\$472	Other	CL-E
SAS-456-000-093	SAS-456-000-093	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier2 AN=IB	\$436	Each	10%	\$392	Other	CL-E
SAS-456-000-094	SAS-456-000-094	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier3 AN=IB	\$371	Each	10%	\$334	Other	CL-E
SAS-456-000-095	SAS-456-000-095	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier4 AN=IB	\$327	Each	10%	\$294	Other	CL-E
SAS-456-000-096	SAS-456-000-096	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier5 AN=IB	\$305	Each	10%	\$275	Other	CL-E
SAS-456-000-097	SAS-456-000-097	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier1 PP=IB	\$588	Each	10%	\$529	Other	CL-E
SAS-456-000-098	SAS-456-000-098	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier2 PP=IB	\$492	Each	10%	\$443	Other	CL-E
SAS-456-000-099	SAS-456-000-099	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier3 PP=IB	\$417	Each	10%	\$375	Other	CL-E
SAS-456-000-100	SAS-456-000-100	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier4 PP=IB	\$368	Each	10%	\$331	Other	CL-E
SAS-456-000-101	SAS-456-000-101	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier5 PP=IB	\$343	Each	10%	\$309	Other	CL-E
SAS-456-000-102	SAS-456-000-102	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier1 AN=IB	\$655	Each	10%	\$590	Other	CL-E
SAS-456-000-103	SAS-456-000-103	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier2 AN=IB	\$545	Each	10%	\$491	Other	CL-E
SAS-456-000-104	SAS-456-000-104	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier3 AN=IB	\$463	Each	10%	\$417	Other	CL-E
SAS-456-000-105	SAS-456-000-105	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier4 AN=IB	\$408	Each	10%	\$367	Other	CL-E
SAS-456-000-106	SAS-456-000-106	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier5 AN=IB	\$382	Each	10%	\$344	Other	CL-E
SAS-458-000-066	SAS-458-000-066	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 1 PP=IB	\$144	Each	10%	\$130	Other	CL-E
SAS-458-000-067	SAS-458-000-067	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 1 MB=IB	\$158	Each	10%	\$143	Other	CL-E
SAS-458-000-068	SAS-458-000-068	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 2 PP=IB	\$120	Each	10%	\$108	Other	CL-E
SAS-458-000-069	SAS-458-000-069	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 3 PP=IB	\$102	Each	10%	\$92	Other	CL-E
SAS-458-000-070	SAS-458-000-070	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 4 PP=IB	\$90	Each	10%	\$81	Other	CL-E
SAS-458-000-071	SAS-458-000-071	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 5 PP=IB	\$84	Each	10%	\$76	Other	CL-E
SAS-458-000-072	SAS-458-000-072	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 2 MB=IB	\$132	Each	10%	\$119	Other	CL-E
SAS-458-000-073	SAS-458-000-073	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 3 MB=IB	\$112	Each	10%	\$101	Other	CL-E
SAS-458-000-074	SAS-458-000-074	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 4 MB=IB	\$99	Each	10%	\$89	Other	CL-E
SAS-458-000-075	SAS-458-000-075	CLOUD NATIVE DATA PRC	CloudSnapshotManager Tier 5 MB=IB	\$92	Each	10%	\$83	Other	CL-E
SAS-458-000-077	SAS-458-000-077	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier1 AN=IB	\$353	Each	10%	\$318	Other	CL-E
SAS-458-000-078	SAS-458-000-078	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier2 AN=IB	\$295	Each	10%	\$266	Other	CL-E
SAS-458-000-079	SAS-458-000-079	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier3 AN=IB	\$250	Each	10%	\$225	Other	CL-E
SAS-458-000-080	SAS-458-000-080	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier4 AN=IB	\$221	Each	10%	\$199	Other	CL-E
SAS-458-000-081	SAS-458-000-081	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier5 AN=IB	\$206	Each	10%	\$185	Other	CL-E
SAS-458-000-082	SAS-458-000-082	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier1 PP=IB	\$393	Each	10%	\$354	Other	CL-E
SAS-458-000-083	SAS-458-000-083	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier2 PP=IB	\$327	Each	10%	\$294	Other	CL-E
SAS-458-000-084	SAS-458-000-084	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier3 PP=IB	\$278	Each	10%	\$250	Other	CL-E
SAS-458-000-085	SAS-458-000-085	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier4 PP=IB	\$245	Each	10%	\$221	Other	CL-E
SAS-458-000-086	SAS-458-000-086	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M Tier5 PP=IB	\$229	Each	10%	\$206	Other	CL-E
SAS-458-000-139	SAS-458-000-139	CLOUD NATIVE DATA PRC	PowerProtect Snapshot Manager Trial=IB	\$144	Each	10%	\$130	Other	CL-E
SAS-458-000-140	SAS-458-000-140	CLOUD NATIVE DATA PRC	PowerProtect Snapshot Manager L-Trial=IB	\$144	Each	10%	\$130	Other	CL-E
SAS-458-000-141	SAS-458-000-141	CLOUD NATIVE DATA PRC	PowerProtect Snapshot Manager Trial=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-142	SAS-458-000-142	CLOUD NATIVE DATA PRC	PowerProtect Snapshot Manager L-Trial=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-143	SAS-458-000-143	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ PP	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-144	SAS-458-000-144	CLOUD NATIVE DATA PRC	CloudSnapshotManager 36M+ AN	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-145	SAS-458-000-145	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier1 PP=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-146	SAS-458-000-146	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier2 PP=IB	\$0	Each	10%	\$0	Other	CL-E



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
SAS-458-000-147	SAS-458-000-147	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier3 PP=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-148	SAS-458-000-148	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier4 PP=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-149	SAS-458-000-149	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier5 PP=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-150	SAS-458-000-150	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier1 AN=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-151	SAS-458-000-151	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier2 AN=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-152	SAS-458-000-152	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier3 AN=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-153	SAS-458-000-153	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier4 AN=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-154	SAS-458-000-154	CLOUD NATIVE DATA PRC	CloudSnapshotManager 48M Tier5 AN=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-155	SAS-458-000-155	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier1 PP=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-156	SAS-458-000-156	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier2 PP=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-157	SAS-458-000-157	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier3 PP=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-158	SAS-458-000-158	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier4 PP=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-159	SAS-458-000-159	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier5 PP=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-160	SAS-458-000-160	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier1 AN=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-161	SAS-458-000-161	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier2 AN=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-162	SAS-458-000-162	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier3 AN=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-163	SAS-458-000-163	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier4 AN=IB	\$0	Each	10%	\$0	Other	CL-E
SAS-458-000-164	SAS-458-000-164	CLOUD NATIVE DATA PRC	CloudSnapshotManager 60M Tier5 AN=IB	\$0	Each	10%	\$0	Other	CL-E
M-PS1-SW-CL-S02	M-PS1-SW-CL-S02	NA	ProSupport One 4HR/MC Software SUB Supp	\$199,827	Each	10%	\$179,844	Other	CL-E
PF-1000-CP	PF-1000-CP	NA	VMAX CE BRONZE1 10.1 TBU	\$24,601	Each	10%	\$22,141	Other	CL-E
PF-1001-CP	PF-1001-CP	NA	VMAX CE BRONZE2 11.1 TBU	\$36,575	Each	10%	\$32,918	Other	CL-E
PF-1002-CP	PF-1002-CP	NA	VMAX CE SILVER1 12.1 TBU	\$48,595	Each	10%	\$43,736	Other	CL-E
PF-1003-CP	PF-1003-CP	NA	VMAX CE SILVER2 13.2 TBU	\$60,597	Each	10%	\$54,537	Other	CL-E
PF-1004-CP	PF-1004-CP	NA	VMAX CE SILVER3 50.6 TBU	\$221,852	Each	10%	\$199,667	Other	CL-E
PF-1005-CP	PF-1005-CP	NA	VMAX CE SILVER4 25.3 TBU	\$117,761	Each	10%	\$105,985	Other	CL-E
PF-1007-CP	PF-1007-CP	NA	VMAX CE GOLD1 13.0 TBU	\$66,959	Each	10%	\$60,263	Other	CL-E
PF-1009-CP	PF-1009-CP	NA	VMAX CE GOLD2 25.9 TBU	\$136,509	Each	10%	\$122,858	Other	CL-E
PF-1011-CP	PF-1011-CP	NA	VMAX CE GOLD3 26.7 TBU	\$154,199	Each	10%	\$138,779	Other	CL-E
PF-1012-CP	PF-1012-CP	NA	VMAX CE GOLD4 14.8 TBU	\$90,814	Each	10%	\$81,733	Other	CL-E
PF-1013-CP	PF-1013-CP	NA	VMAX CE PLATINUM1 13.5 TBU	\$91,098	Each	10%	\$81,988	Other	CL-E
PF-1014-CP	PF-1014-CP	NA	VMAX CE PLATINUM2 13.8 TBU	\$100,499	Each	10%	\$90,449	Other	CL-E
PF-1015-CP	PF-1015-CP	NA	VMAX CE PLATINUM3 2.7 TBU	\$34,990	Each	10%	\$31,491	Other	CL-E
PF-1017-CP	PF-1017-CP	NA	VMAX CE DIAMOND 1.7 TBU	\$24,712	Each	10%	\$22,241	Other	CL-E
PF-CONFIG	PF-CONFIG	NA	VMAX CE ENCRYPTION OPTION	\$512	Each	10%	\$461	Other	CL-E
PF-DR01-FM	PF-DR01-FM	NA	VMAX CE DR JOURNAL FOR RP	\$1,327	Each	10%	\$1,194	Other	CL-E
PF-PLFM-40	PF-PLFM-40	NA	VMAX CE 40K PLATFORM	\$300,000	Each	10%	\$270,000	Other	CL-E
PF-REP-REMOTE	PF-REP-REMOTE	NA	VMAX CE DR OPTION	\$1,536	Each	10%	\$1,382	Other	CL-E
PV-CONFIG	PV-CONFIG	NA	VMAX CE OPTIONAL ENCRYPTION	\$512	Each	10%	\$461	Other	CL-E
PV-DR01-CP	PV-DR01-CP	NA	VMAX CE DR OPTION	\$1,536	Each	10%	\$1,382	Other	CL-E
PV-1000-CP	PV-1000-CP	VMAX CE	VMAX CE BRONZE1 10.1 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1001-CP	PV-1001-CP	VMAX CE	VMAX CE BRONZE2 11.1 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1002-CP	PV-1002-CP	VMAX CE	VMAX CE SILVER1 12.1 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1003-CP	PV-1003-CP	VMAX CE	VMAX CE SILVER2 13.2 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1004-CP	PV-1004-CP	VMAX CE	VMAX CE SILVER3 50.6 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1005-CP	PV-1005-CP	VMAX CE	VMAX CE SILVER4 25.3 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1007-CP	PV-1007-CP	VMAX CE	VMAX CE GOLD1 13.0 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1009-CP	PV-1009-CP	VMAX CE	VMAX CE GOLD2 25.9 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1011-CP	PV-1011-CP	VMAX CE	VMAX CE GOLD3 26.7 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1012-CP	PV-1012-CP	VMAX CE	VMAX CE GOLD4 14.8 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1013-CP	PV-1013-CP	VMAX CE	VMAX CE PLATINUM1 13.5 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1014-CP	PV-1014-CP	VMAX CE	VMAX CE PLATINUM2 13.8 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1015-CP	PV-1015-CP	VMAX CE	VMAX CE PLATINUM3 2.7 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-1017-CP	PV-1017-CP	VMAX CE	VMAX CE DIAMOND 1.7 TBU	\$0	Each	10%	\$0	Other	CL-E
PV-DR01-FM	PV-DR01-FM	VMAX CE	VMAX CE DR JOURNAL	\$0	Each	10%	\$0	Other	CL-E
PV-REP-REMOTE	PV-REP-REMOTE	VMAX CE	VMAX CE DR OPTION	\$0	Each	10%	\$0	Other	CL-E
ELA-CUS-CEL	ELA-CUS-CEL	CELERRA FILE SERVER	ELA CUSTOM FOR ALL CELERRA	\$1,000	Each	33%	\$670	Other	D1
456-101-889	456-101-889	CONTENT MANAGEMENT	COMPUSSET AFP COLOR EMITTER RECOVERY	\$3,000	Each	33%	\$2,010	Other	D1
456-101-890	456-101-890	CONTENT MANAGEMENT	COMPUSSET CALLABLE COMPUSSET DEV-TEST	\$8,000	Each	33%	\$5,360	Other	D1
458-001-305	458-001-305	NA	RPIEX REMOTE FOR VMAX PRODUCT	\$0	Each	33%	\$0	Other	D1
458-001-308	458-001-308	NA	RPIEX LOCAL FOR VMAX PRODUCT	\$0	Each	33%	\$0	Other	D1
ACLILTD01	ACLILTD01	NA	DMX-LITE BUNDLE FOR DEAL	\$49,297	Each	33%	\$33,022	Other	D1
CUCJ-ENB	CUCJ-ENB	NA	SPECIAL PKG SW TITLES CUC JIANGXI FULL	\$86,655	Each	33%	\$58,059	Other	D1
CUCJ-LTD	CUCJ-LTD	NA	SPECIAL PKG SW TITLES CUC JIANGXI LTD	\$37,140	Each	33%	\$24,884	Other	D1
CUCX-ENB	CUCX-ENB	NA	SPECIAL PKG SW TITLES CUC XINJIANG FULL	\$320,625	Each	33%	\$214,819	Other	D1
CUCX-LTD	CUCX-LTD	NA	SPECIAL PKG SW TITLES CUC XINJIANG DMX	\$137,425	Each	33%	\$92,075	Other	D1
ELA-CUS-ARM	ELA-CUS-ARM	NA	CUSTOM ELA ARM	\$0	Each	33%	\$0	Other	D1
ELA-CUS-DCP	ELA-CUS-DCP	NA	ELA CUSTOM DYNAMIC CACHE PARTITIONING	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-ESP	ELA-CUS-ESP	NA	CUSTOM ELA ESP	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-FICON	ELA-CUS-FICON	NA	HIGH PERFORMANCE FICON	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-OPT	ELA-CUS-OPT	NA	CUSTOM ELA SYM OPT	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-PAV	ELA-CUS-PAV	NA	CUSTOM ELA COMPAV	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-RPAK	ELA-CUS-RPAK	NA	CUSTOM ELA RESPAK	\$1,000	Each	33%	\$670	Other	D1
ELACUS-SANMGR	ELACUS-SANMGR	NA	CUSTOM SAN MGR	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-SDMM	ELA-CUS-SDMM	NA	CUSTOM ELA SDMM	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-SMGR	ELA-CUS-SMGR	NA	CUSTOM ELA SYM MGR	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-SRDF	ELA-CUS-SRDF	NA	CUSTOM ELA SRDF	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-STM	ELA-CUS-STM	NA	CUSTOM ELA STM	\$1,000	Each	33%	\$670	Other	D1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Proposed Price/UoM (Calculated)	L(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column	ALJP Proposed			
ELA-CUS-TF	ELA-CUS-TF	NA	CUSTOM ELA TIMEFINDER	\$1,000	Each	33%	\$670	Other	D1		
PP-AIX-DPF	PP-AIX-DPF	NA	PPATH AIX DEP FENB	\$5,043	Each	33%	\$3,379	Other	D1		
PP-AIX-DPL	PP-AIX-DPL	NA	PPATH AIX DEP LITE	\$890	Each	33%	\$596	Other	D1		
PP-HP-DPF	PP-HP-DPF	NA	PPATH HP DEP FENB	\$5,043	Each	33%	\$3,379	Other	D1		
PP-HP-DPL	PP-HP-DPL	NA	PPATH HP DEP LITE	\$890	Each	33%	\$596	Other	D1		
PP-LX-DPF	PP-LX-DPF	NA	PPATH LINUX DEP FENB	\$1,812	Each	33%	\$1,214	Other	D1		
PP-LX-DPL	PP-LX-DPL	NA	PPATH LINUX DEP LITE	\$330	Each	33%	\$221	Other	D1		
PP-SUN-DPF	PP-SUN-DPF	NA	PPATH SUN DEP FENB	\$5,043	Each	33%	\$3,379	Other	D1		
PP-SUN-DPL	PP-SUN-DPL	NA	PPATH SUN DEP LITE	\$890	Each	33%	\$596	Other	D1		
PP-WND-DPF	PP-WND-DPF	NA	PPATH WINDOWS DEP FENB	\$1,812	Each	33%	\$1,214	Other	D1		
PP-WND-DPL	PP-WND-DPL	NA	PPATH WINDOWS DEP LITE	\$330	Each	33%	\$221	Other	D1		
RCCBENB01	RCCBENB01	NA	DMX-LITE FULLY ENABLED SW PACKAGE	\$316,176	Each	33%	\$211,838	Other	D1		
RCCBLTD01	RCCBLTD01	NA	DMX-LITE BASE LIMITED SW PACKAGE	\$135,504	Each	33%	\$90,788	Other	D1		
SACENB01	SACENB01	NA	DXM LITE FULLY ENABLED FOR SAC	\$295,421	Each	33%	\$197,932	Other	D1		
SACLTD01	SACLTD01	NA	DMX-LITE MODEL FOR BUNDLE DEAL	\$126,610	Each	33%	\$84,829	Other	D1		
SHANG-ENB	SHANG-ENB	NA	SPECIAL PKG SE TITLES FOR SHANGHI UPG	\$78,925	Each	33%	\$52,880	Other	D1		
SHANG-LTD	SHANG-LTD	NA	SPECIAL PKG SW TITLES FOR SHANGHI MOBILE	\$33,825	Each	33%	\$22,663	Other	D1		
SRDF-A-BASEF	SRDF-A-BASEF	NA	SRDF-A FENB BASE LICENSE	\$17,640	Each	33%	\$11,819	Other	D1		
SRDF-A-BASEL	SRDF-A-BASEL	NA	SRDF-A LITE BASE LICENSE	\$3,120	Each	33%	\$2,090	Other	D1		
SRDF-A-CF01	SRDF-A-CF01	NA	SRDF-A FENB 1TB (0-14TB)	\$3,720	Each	33%	\$2,492	Other	D1		
SRDF-A-CF02	SRDF-A-CF02	NA	SRDF-A FENB 1TB (15-25TB)	\$3,500	Each	33%	\$2,345	Other	D1		
SRDF-A-CF03	SRDF-A-CF03	NA	SRDF-A FENB 1TB (26-40TB)	\$3,080	Each	33%	\$2,064	Other	D1		
SRDF-A-CF04	SRDF-A-CF04	NA	SRDF-A FENB 1TB (41-60TB)	\$2,750	Each	33%	\$1,843	Other	D1		
SRDF-A-CF05	SRDF-A-CF05	NA	SRDF-A FENB 1TB (61-100TB)	\$2,450	Each	33%	\$1,642	Other	D1		
SRDF-A-CF06	SRDF-A-CF06	NA	SRDF-A FENB 1TB (101-150TB)	\$2,170	Each	33%	\$1,454	Other	D1		
SRDF-A-CF07	SRDF-A-CF07	NA	SRDF-A FENB 1TB (151-250TB)	\$1,870	Each	33%	\$1,253	Other	D1		
SRDF-A-CF08	SRDF-A-CF08	NA	SRDF-A FENB 1TB (251-400TB)	\$1,590	Each	33%	\$1,065	Other	D1		
SRDF-A-CF09	SRDF-A-CF09	NA	SRDF-A FENB 1TB (401-600TB)	\$1,370	Each	33%	\$918	Other	D1		
SRDF-A-CF10	SRDF-A-CF10	NA	SRDF-A FENB 1TB (601-1000TB)	\$1,180	Each	33%	\$791	Other	D1		
SRDF-A-CF11	SRDF-A-CF11	NA	SRDF-A FENB 1TB(1001TB OR GREATER)	\$1,010	Each	33%	\$677	Other	D1		
SRDF-A-CL01	SRDF-A-CL01	NA	SRDF-A LITE 1TB (0-14TB)	\$660	Each	33%	\$442	Other	D1		
SRDF-A-CL02	SRDF-A-CL02	NA	SRDF-A LITE 1TB (15-25TB)	\$620	Each	33%	\$415	Other	D1		
SRDF-A-CL03	SRDF-A-CL03	NA	SRDF-A LITE 1TB (26-40TB)	\$550	Each	33%	\$369	Other	D1		
SRDF-A-CL04	SRDF-A-CL04	NA	SRDF-A LITE 1TB (41-60TB)	\$490	Each	33%	\$328	Other	D1		
SRDF-A-CL05	SRDF-A-CL05	NA	SRDF-A LITE 1TB (61-100TB)	\$440	Each	33%	\$295	Other	D1		
SRDF-A-CL06	SRDF-A-CL06	NA	SRDF-A LITE 1TB (101-150TB)	\$390	Each	33%	\$261	Other	D1		
SRDF-A-CL07	SRDF-A-CL07	NA	SRDF-A LITE 1TB (151-250TB)	\$330	Each	33%	\$221	Other	D1		
SRDF-A-CL08	SRDF-A-CL08	NA	SRDF-A LITE 1TB (251-400TB)	\$290	Each	33%	\$194	Other	D1		
SRDF-A-CL09	SRDF-A-CL09	NA	SRDF-A LITE 1TB (401-600TB)	\$250	Each	33%	\$168	Other	D1		
SRDF-A-CL10	SRDF-A-CL10	NA	SRDF-A LITE 1TB (601-1000TB)	\$210	Each	33%	\$141	Other	D1		
SRDF-A-CL11	SRDF-A-CL11	NA	SRDF-A LITE 1TB(1001TB OR GREATER)	\$180	Each	33%	\$121	Other	D1		
SRDF-A-NF01	SRDF-A-NF01	NA	SRDF-A FENB 1TB (0-14TB) NLT3	\$1,860	Each	33%	\$1,246	Other	D1		
SRDF-A-NF02	SRDF-A-NF02	NA	SRDF-A FENB 1TB (15-25TB) NLT3	\$1,750	Each	33%	\$1,173	Other	D1		
SRDF-A-NF03	SRDF-A-NF03	NA	SRDF-A FENB 1TB (26-40TB) NLT3	\$1,590	Each	33%	\$1,025	Other	D1		
SRDF-A-NF04	SRDF-A-NF04	NA	SRDF-A FENB 1TB (41-60TB) NLT3	\$1,370	Each	33%	\$918	Other	D1		
SRDF-A-NF05	SRDF-A-NF05	NA	SRDF-A FENB 1TB (61-100TB) NLT3	\$1,230	Each	33%	\$824	Other	D1		
SRDF-A-NF06	SRDF-A-NF06	NA	SRDF-A FENB 1TB (101-150TB) NLT3	\$1,080	Each	33%	\$724	Other	D1		
SRDF-A-NF07	SRDF-A-NF07	NA	SRDF-A FENB 1TB (151-250TB) NLT3	\$930	Each	33%	\$623	Other	D1		
SRDF-A-NF08	SRDF-A-NF08	NA	SRDF-A FENB 1TB (251-400TB) NLT3	\$790	Each	33%	\$529	Other	D1		
SRDF-A-NF09	SRDF-A-NF09	NA	SRDF-A FENB 1TB (401-600TB) NLT3	\$680	Each	33%	\$456	Other	D1		
SRDF-A-NF10	SRDF-A-NF10	NA	SRDF-A FENB 1TB (601-1000TB) NLT3	\$580	Each	33%	\$389	Other	D1		
SRDF-A-NF11	SRDF-A-NF11	NA	SRDF-A FENB 1TB(1001TB OR GREATER) NLT3	\$510	Each	33%	\$342	Other	D1		
SRDF-A-NL01	SRDF-A-NL01	NA	SRDF-A LITE 1TB (0-14TB) NLT3	\$330	Each	33%	\$221	Other	D1		
SRDF-A-NL02	SRDF-A-NL02	NA	SRDF-A LITE 1TB (15-25TB) NLT3	\$310	Each	33%	\$208	Other	D1		
SRDF-A-NL03	SRDF-A-NL03	NA	SRDF-A LITE 1TB (26-40TB) NLT3	\$280	Each	33%	\$188	Other	D1		
SRDF-A-NL04	SRDF-A-NL04	NA	SRDF-A LITE 1TB (41-60TB) NLT3	\$250	Each	33%	\$168	Other	D1		
SRDF-A-NL05	SRDF-A-NL05	NA	SRDF-A LITE 1TB (61-100TB) NLT3	\$220	Each	33%	\$147	Other	D1		
SRDF-A-NL06	SRDF-A-NL06	NA	SRDF-A LITE 1TB (101-150TB) NLT3	\$200	Each	33%	\$134	Other	D1		
SRDF-A-NL07	SRDF-A-NL07	NA	SRDF-A LITE 1TB (151-250TB) NLT3	\$170	Each	33%	\$114	Other	D1		
SRDF-A-NL08	SRDF-A-NL08	NA	SRDF-A LITE 1TB (251-400TB) NLT3	\$150	Each	33%	\$101	Other	D1		
SRDF-A-NL09	SRDF-A-NL09	NA	SRDF-A LITE 1TB (401-600TB) NLT3	\$130	Each	33%	\$87	Other	D1		
SRDF-A-NL10	SRDF-A-NL10	NA	SRDF-A LITE 1TB (601-1000TB) NLT3	\$110	Each	33%	\$74	Other	D1		
SRDF-A-NL11	SRDF-A-NL11	NA	SRDF-A LITE 1TB(1001TB OR GREATER) NLT3	\$90	Each	33%	\$60	Other	D1		
SRDF-A-RBASF	SRDF-A-RBASF	NA	SRDF-A FENB REPL BASE LICENSE	\$12,740	Each	33%	\$8,536	Other	D1		
SRDF-A-RBASL	SRDF-A-RBASL	NA	SRDF-A LITE REPL BASE LICENSE	\$2,250	Each	33%	\$1,508	Other	D1		
SRDF-A-RF01	SRDF-A-RF01	NA	SRDF-A FENB REPL 1TB(0-14TB)	\$8,270	Each	33%	\$5,541	Other	D1		
SRDF-A-RF02	SRDF-A-RF02	NA	SRDF-A FENB REPL 1TB(15-25TB)	\$6,870	Each	33%	\$4,603	Other	D1		
SRDF-A-RF03	SRDF-A-RF03	NA	SRDF-A FENB REPL 1TB(26-40TB)	\$5,830	Each	33%	\$3,906	Other	D1		
SRDF-A-RF04	SRDF-A-RF04	NA	SRDF-A FENB REPL 1TB(41-60TB)	\$5,180	Each	33%	\$3,471	Other	D1		
SRDF-A-RF05	SRDF-A-RF05	NA	SRDF-A FENB REPL 1TB(61-100TB)	\$4,600	Each	33%	\$3,082	Other	D1		
SRDF-A-RF06	SRDF-A-RF06	NA	SRDF-A FENB REPL 1TB(101-150TB)	\$4,090	Each	33%	\$2,740	Other	D1		
SRDF-A-RF07	SRDF-A-RF07	NA	SRDF-A FENB REPL 1TB(151-250TB)	\$3,630	Each	33%	\$2,432	Other	D1		
SRDF-A-RF08	SRDF-A-RF08	NA	SRDF-A FENB REPL 1TB(251-400TB)	\$3,220	Each	33%	\$2,157	Other	D1		
SRDF-A-RF09	SRDF-A-RF09	NA	SRDF-A FENB REPL 1TB(401-600TB)	\$2,860	Each	33%	\$1,916	Other	D1		
SRDF-A-RF10	SRDF-A-RF10	NA	SRDF-A FENB REPL 1TB(601-1000TB)	\$2,550	Each	33%	\$1,709	Other	D1		
SRDF-A-RF11	SRDF-A-RF11	NA	SRDF-A FENB REPL 1TB(1001TB OR GREATER)	\$2,250	Each	33%	\$1,508	Other	D1		
SRDF-A-RL01	SRDF-A-RL01	NA	SRDF-A LITE REPL 1TB(0-14TB)	\$1,470	Each	33%	\$985	Other	D1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
SRDF-A-RL02	SRDF-A-RL02	NA	SRDF-A LITE REPL 1TB(15-25TB)	\$1,220	Each	33%	\$817	Other	D1
SRDF-A-RL03	SRDF-A-RL03	NA	SRDF-A LITE REPL 1TB(26-40TB)	\$1,040	Each	33%	\$697	Other	D1
SRDF-A-RL04	SRDF-A-RL04	NA	SRDF-A LITE REPL 1TB(41-60TB)	\$920	Each	33%	\$616	Other	D1
SRDF-A-RL05	SRDF-A-RL05	NA	SRDF-A LITE REPL 1TB(61-100TB)	\$820	Each	33%	\$549	Other	D1
SRDF-A-RL06	SRDF-A-RL06	NA	SRDF-A LITE REPL 1TB(101-150TB)	\$730	Each	33%	\$489	Other	D1
SRDF-A-RL07	SRDF-A-RL07	NA	SRDF-A LITE REPL 1TB(151-250TB)	\$650	Each	33%	\$436	Other	D1
SRDF-A-RL08	SRDF-A-RL08	NA	SRDF-A LITE REPL 1TB(251-400TB)	\$570	Each	33%	\$382	Other	D1
SRDF-A-RL09	SRDF-A-RL09	NA	SRDF-A LITE REPL 1TB(401-600TB)	\$510	Each	33%	\$342	Other	D1
SRDF-A-RL10	SRDF-A-RL10	NA	SRDF-A LITE REPL 1TB(601-1000TB)	\$450	Each	33%	\$302	Other	D1
SRDF-A-RL11	SRDF-A-RL11	NA	SRDF-A LITE REPL 1TB(1001TB OR GREATER)	\$400	Each	33%	\$268	Other	D1
SRDF-S-BASEF	SRDF-S-BASEF	NA	SRDF-S FENB BASE LICENSE	\$17,840	Each	33%	\$11,819	Other	D1
SRDF-S-BASEL	SRDF-S-BASEL	NA	SRDF-S LITE BASE LICENSE	\$3,120	Each	33%	\$2,090	Other	D1
SRDF-S-CF01	SRDF-S-CF01	NA	SRDF-S FENB 1TB (0-14TB)	\$3,720	Each	33%	\$2,492	Other	D1
SRDF-S-CF02	SRDF-S-CF02	NA	SRDF-S FENB 1TB (15-25TB)	\$3,500	Each	33%	\$2,345	Other	D1
SRDF-S-CF03	SRDF-S-CF03	NA	SRDF-S FENB 1TB (26-40TB)	\$3,080	Each	33%	\$2,064	Other	D1
SRDF-S-CF04	SRDF-S-CF04	NA	SRDF-S FENB 1TB (41-60TB)	\$2,750	Each	33%	\$1,843	Other	D1
SRDF-S-CF05	SRDF-S-CF05	NA	SRDF-S FENB 1TB (61-100TB)	\$2,450	Each	33%	\$1,642	Other	D1
SRDF-S-CF06	SRDF-S-CF06	NA	SRDF-S FENB 1TB (101-150TB)	\$2,170	Each	33%	\$1,454	Other	D1
SRDF-S-CF07	SRDF-S-CF07	NA	SRDF-S FENB 1TB (151-250TB)	\$1,870	Each	33%	\$1,253	Other	D1
SRDF-S-CF08	SRDF-S-CF08	NA	SRDF-S FENB 1TB (251-400TB)	\$1,590	Each	33%	\$1,065	Other	D1
SRDF-S-CF09	SRDF-S-CF09	NA	SRDF-S FENB 1TB (401-600TB)	\$1,370	Each	33%	\$918	Other	D1
SRDF-S-CF10	SRDF-S-CF10	NA	SRDF-S FENB 1TB (601-1000TB)	\$1,180	Each	33%	\$791	Other	D1
SRDF-S-CF11	SRDF-S-CF11	NA	SRDF-S FENB 1TB(1001TB OR GREATER)	\$1,010	Each	33%	\$677	Other	D1
SRDF-S-CL01	SRDF-S-CL01	NA	SRDF-S LITE 1TB (0-14TB)	\$660	Each	33%	\$442	Other	D1
SRDF-S-CL02	SRDF-S-CL02	NA	SRDF-S LITE 1TB (15-25TB)	\$620	Each	33%	\$415	Other	D1
SRDF-S-CL03	SRDF-S-CL03	NA	SRDF-S LITE 1TB (26-40TB)	\$560	Each	33%	\$369	Other	D1
SRDF-S-CL04	SRDF-S-CL04	NA	SRDF-S LITE 1TB (41-60TB)	\$490	Each	33%	\$328	Other	D1
SRDF-S-CL05	SRDF-S-CL05	NA	SRDF-S LITE 1TB (61-100TB)	\$440	Each	33%	\$295	Other	D1
SRDF-S-CL06	SRDF-S-CL06	NA	SRDF-S LITE 1TB (101-150TB)	\$390	Each	33%	\$261	Other	D1
SRDF-S-CL07	SRDF-S-CL07	NA	SRDF-S LITE 1TB (151-250TB)	\$330	Each	33%	\$221	Other	D1
SRDF-S-CL08	SRDF-S-CL08	NA	SRDF-S LITE 1TB (251-400TB)	\$290	Each	33%	\$194	Other	D1
SRDF-S-CL09	SRDF-S-CL09	NA	SRDF-S LITE 1TB (401-600TB)	\$250	Each	33%	\$168	Other	D1
SRDF-S-CL10	SRDF-S-CL10	NA	SRDF-S LITE 1TB (601-1000TB)	\$210	Each	33%	\$141	Other	D1
SRDF-S-CL11	SRDF-S-CL11	NA	SRDF-S LITE 1TB(1001TB OR GREATER)	\$180	Each	33%	\$121	Other	D1
SRDF-S-NF01	SRDF-S-NF01	NA	SRDF-S FENB 1TB (0-14TB) NLT3	\$1,860	Each	33%	\$1,246	Other	D1
SRDF-S-NF02	SRDF-S-NF02	NA	SRDF-S FENB 1TB (15-25TB) NLT3	\$1,750	Each	33%	\$1,173	Other	D1
SRDF-S-NF03	SRDF-S-NF03	NA	SRDF-S FENB 1TB (26-40TB) NLT3	\$1,530	Each	33%	\$1,025	Other	D1
SRDF-S-NF04	SRDF-S-NF04	NA	SRDF-S FENB 1TB (41-60TB) NLT3	\$1,370	Each	33%	\$918	Other	D1
SRDF-S-NF05	SRDF-S-NF05	NA	SRDF-S FENB 1TB (61-100TB) NLT3	\$1,230	Each	33%	\$824	Other	D1
SRDF-S-NF06	SRDF-S-NF06	NA	SRDF-S FENB 1TB (101-150TB) NLT3	\$1,080	Each	33%	\$724	Other	D1
SRDF-S-NF07	SRDF-S-NF07	NA	SRDF-S FENB 1TB (151-250TB) NLT3	\$930	Each	33%	\$623	Other	D1
SRDF-S-NF08	SRDF-S-NF08	NA	SRDF-S FENB 1TB (251-400TB) NLT3	\$790	Each	33%	\$529	Other	D1
SRDF-S-NF09	SRDF-S-NF09	NA	SRDF-S FENB 1TB (401-600TB) NLT3	\$680	Each	33%	\$456	Other	D1
SRDF-S-NF10	SRDF-S-NF10	NA	SRDF-S FENB 1TB (601-1000TB) NLT3	\$580	Each	33%	\$389	Other	D1
SRDF-S-NF11	SRDF-S-NF11	NA	SRDF-S FENB 1TB(1001TB OR GREATER) NLT3	\$510	Each	33%	\$342	Other	D1
SRDF-S-NL01	SRDF-S-NL01	NA	SRDF-S LITE 1TB (0-14TB) NLT3	\$330	Each	33%	\$221	Other	D1
SRDF-S-NL02	SRDF-S-NL02	NA	SRDF-S LITE 1TB (15-25TB) NLT3	\$310	Each	33%	\$208	Other	D1
SRDF-S-NL03	SRDF-S-NL03	NA	SRDF-S LITE 1TB (26-40TB) NLT3	\$280	Each	33%	\$188	Other	D1
SRDF-S-NL04	SRDF-S-NL04	NA	SRDF-S LITE 1TB (41-60TB) NLT3	\$250	Each	33%	\$168	Other	D1
SRDF-S-NL05	SRDF-S-NL05	NA	SRDF-S LITE 1TB (61-100TB) NLT3	\$220	Each	33%	\$147	Other	D1
SRDF-S-NL06	SRDF-S-NL06	NA	SRDF-S LITE 1TB (101-150TB) NLT3	\$200	Each	33%	\$134	Other	D1
SRDF-S-NL07	SRDF-S-NL07	NA	SRDF-S LITE 1TB (151-250TB) NLT3	\$170	Each	33%	\$114	Other	D1
SRDF-S-NL08	SRDF-S-NL08	NA	SRDF-S LITE 1TB (251-400TB) NLT3	\$150	Each	33%	\$101	Other	D1
SRDF-S-NL09	SRDF-S-NL09	NA	SRDF-S LITE 1TB (401-600TB) NLT3	\$130	Each	33%	\$87	Other	D1
SRDF-S-NL10	SRDF-S-NL10	NA	SRDF-S LITE 1TB (601-1000TB) NLT3	\$110	Each	33%	\$74	Other	D1
SRDF-S-NL11	SRDF-S-NL11	NA	SRDF-S LITE 1TB(1001TB OR GREATER) NLT3	\$90	Each	33%	\$60	Other	D1
SRDF-S-RBASF	SRDF-S-RBASF	NA	SRDF-S FENB REPL BASE LICENSE	\$12,740	Each	33%	\$8,536	Other	D1
SRDF-S-RBASL	SRDF-S-RBASL	NA	SRDF-S LITE REPL BASE LICENSE	\$2,250	Each	33%	\$1,508	Other	D1
SRDF-S-RF01	SRDF-S-RF01	NA	SRDF-S FENB REPL 1TB (0-14TB)	\$8,270	Each	33%	\$5,541	Other	D1
SRDF-S-RF02	SRDF-S-RF02	NA	SRDF-S FENB REPL 1TB (15-25TB)	\$8,870	Each	33%	\$6,023	Other	D1
SRDF-S-RF03	SRDF-S-RF03	NA	SRDF-S FENB REPL 1TB (26-40TB)	\$8,630	Each	33%	\$5,906	Other	D1
SRDF-S-RF04	SRDF-S-RF04	NA	SRDF-S FENB REPL 1TB (41-60TB)	\$8,180	Each	33%	\$5,471	Other	D1
SRDF-S-RF05	SRDF-S-RF05	NA	SRDF-S FENB REPL 1TB (61-100TB)	\$4,600	Each	33%	\$3,082	Other	D1
SRDF-S-RF06	SRDF-S-RF06	NA	SRDF-S FENB REPL 1TB (101-150TB)	\$4,090	Each	33%	\$2,740	Other	D1
SRDF-S-RF07	SRDF-S-RF07	NA	SRDF-S FENB REPL 1TB (151-250TB)	\$3,630	Each	33%	\$2,432	Other	D1
SRDF-S-RF08	SRDF-S-RF08	NA	SRDF-S FENB REPL 1TB (251-400TB)	\$3,220	Each	33%	\$2,157	Other	D1
SRDF-S-RF09	SRDF-S-RF09	NA	SRDF-S FENB REPL 1TB (401-600TB)	\$2,860	Each	33%	\$1,916	Other	D1
SRDF-S-RF10	SRDF-S-RF10	NA	SRDF-S FENB REPL 1TB (601-1000TB)	\$2,550	Each	33%	\$1,709	Other	D1
SRDF-S-RF11	SRDF-S-RF11	NA	SRDF-S FENB REPL 1TB (1001TB OR GREATER)	\$2,250	Each	33%	\$1,508	Other	D1
SRDF-S-RL01	SRDF-S-RL01	NA	SRDF-S LITE REPL 1TB (0-14TB)	\$1,470	Each	33%	\$985	Other	D1
SRDF-S-RL02	SRDF-S-RL02	NA	SRDF-S LITE REPL 1TB (15-25TB)	\$1,220	Each	33%	\$817	Other	D1
SRDF-S-RL03	SRDF-S-RL03	NA	SRDF-S LITE REPL 1TB (26-40TB)	\$1,040	Each	33%	\$697	Other	D1
SRDF-S-RL04	SRDF-S-RL04	NA	SRDF-S LITE REPL 1TB (41-60TB)	\$920	Each	33%	\$616	Other	D1
SRDF-S-RL05	SRDF-S-RL05	NA	SRDF-S LITE REPL 1TB (61-100TB)	\$820	Each	33%	\$549	Other	D1
SRDF-S-RL06	SRDF-S-RL06	NA	SRDF-S LITE REPL 1TB (101-150TB)	\$730	Each	33%	\$489	Other	D1
SRDF-S-RL07	SRDF-S-RL07	NA	SRDF-S LITE REPL 1TB (151-250TB)	\$650	Each	33%	\$436	Other	D1
SRDF-S-RL08	SRDF-S-RL08	NA	SRDF-S LITE REPL 1TB (251-400TB)	\$570	Each	33%	\$382	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (If applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SRDF-S-RL09	SRDF-S-RL09	NA	SRDF-S LITE REPL 1TB (401-600TB)	\$510	Each	33%		\$342	Other	D1
SRDF-S-RL10	SRDF-S-RL10	NA	SRDF-S LITE REPL 1TB (601-1000TB)	\$450	Each	33%		\$302	Other	D1
SRDF-S-RL11	SRDF-S-RL11	NA	SRDF-S LITE REPL 1TB (1001TB OR GREATER)	\$400	Each	33%		\$268	Other	D1
SYMMGMT-BASF	SYMMGMT-BASF	NA	SYMM MGMT FENB (SMC + SYMM MGR) BASE	\$9,010	Each	33%		\$6,037	Other	D1
SYMMGMT-BASL	SYMMGMT-BASL	NA	SYMM MGMT LITE (SMC + SYMM MGR) BASE	\$1,600	Each	33%		\$1,072	Other	D1
SYMMGMT-CF01	SYMMGMT-CF01	NA	SYMM MGMT FENB 1TB (0-14TB)	\$1,580	Each	33%		\$1,059	Other	D1
SYMMGMT-CF02	SYMMGMT-CF02	NA	SYMM MGMT FENB 1TB (15-25TB)	\$1,490	Each	33%		\$998	Other	D1
SYMMGMT-CF03	SYMMGMT-CF03	NA	SYMM MGMT FENB 1TB (26-40TB)	\$1,310	Each	33%		\$878	Other	D1
SYMMGMT-CF04	SYMMGMT-CF04	NA	SYMM MGMT FENB 1TB (41-60TB)	\$1,220	Each	33%		\$817	Other	D1
SYMMGMT-CF05	SYMMGMT-CF05	NA	SYMM MGMT FENB 1TB (61-100TB)	\$1,170	Each	33%		\$784	Other	D1
SYMMGMT-CF06	SYMMGMT-CF06	NA	SYMM MGMT FENB 1TB (101-150TB)	\$1,050	Each	33%		\$704	Other	D1
SYMMGMT-CF07	SYMMGMT-CF07	NA	SYMM MGMT FENB 1TB (151-250TB)	\$930	Each	33%		\$623	Other	D1
SYMMGMT-CF08	SYMMGMT-CF08	NA	SYMM MGMT FENB 1TB (251-400TB)	\$800	Each	33%		\$536	Other	D1
SYMMGMT-CF09	SYMMGMT-CF09	NA	SYMM MGMT FENB 1TB (401-600TB)	\$700	Each	33%		\$469	Other	D1
SYMMGMT-CF10	SYMMGMT-CF10	NA	SYMM MGMT FENB 1TB (601-1000TB)	\$610	Each	33%		\$409	Other	D1
SYMMGMT-CF11	SYMMGMT-CF11	NA	SYMM MGMT FENB 1TB(1001TB OR GREATER)	\$520	Each	33%		\$348	Other	D1
SYMMGMT-CL01	SYMMGMT-CL01	NA	SYMM MGMT LITE 1TB (0-14TB)	\$290	Each	33%		\$194	Other	D1
SYMMGMT-CL02	SYMMGMT-CL02	NA	SYMM MGMT LITE 1TB (15-25TB)	\$270	Each	33%		\$181	Other	D1
SYMMGMT-CL03	SYMMGMT-CL03	NA	SYMM MGMT LITE 1TB (26-40TB)	\$240	Each	33%		\$161	Other	D1
SYMMGMT-CL04	SYMMGMT-CL04	NA	SYMM MGMT LITE 1TB (41-60TB)	\$220	Each	33%		\$147	Other	D1
SYMMGMT-CL05	SYMMGMT-CL05	NA	SYMM MGMT LITE 1TB (61-100TB)	\$210	Each	33%		\$141	Other	D1
SYMMGMT-CL06	SYMMGMT-CL06	NA	SYMM MGMT LITE 1TB (101-150TB)	\$190	Each	33%		\$127	Other	D1
SYMMGMT-CL07	SYMMGMT-CL07	NA	SYMM MGMT LITE 1TB (151-250TB)	\$170	Each	33%		\$114	Other	D1
SYMMGMT-CL08	SYMMGMT-CL08	NA	SYMM MGMT LITE 1TB (251-400TB)	\$150	Each	33%		\$101	Other	D1
SYMMGMT-CL09	SYMMGMT-CL09	NA	SYMM MGMT LITE 1TB (401-600TB)	\$130	Each	33%		\$87	Other	D1
SYMMGMT-CL10	SYMMGMT-CL10	NA	SYMM MGMT LITE 1TB (601-1000TB)	\$110	Each	33%		\$74	Other	D1
SYMMGMT-CL11	SYMMGMT-CL11	NA	SYMM MGMT LITE 1TB(1001TB OR GREATER)	\$100	Each	33%		\$67	Other	D1
SYMMGMT-NF01	SYMMGMT-NF01	NA	SYMM MGMT FENB 1TB (0-14TB) NLT3	\$790	Each	33%		\$529	Other	D1
SYMMGMT-NF02	SYMMGMT-NF02	NA	SYMM MGMT FENB 1TB (15-25TB) NLT3	\$740	Each	33%		\$496	Other	D1
SYMMGMT-NF03	SYMMGMT-NF03	NA	SYMM MGMT FENB 1TB (26-40TB) NLT3	\$650	Each	33%		\$436	Other	D1
SYMMGMT-NF04	SYMMGMT-NF04	NA	SYMM MGMT FENB 1TB (41-60TB) NLT3	\$610	Each	33%		\$409	Other	D1
SYMMGMT-NF05	SYMMGMT-NF05	NA	SYMM MGMT FENB 1TB (61-100TB) NLT3	\$580	Each	33%		\$389	Other	D1
SYMMGMT-NF06	SYMMGMT-NF06	NA	SYMM MGMT FENB 1TB (101-150TB) NLT3	\$520	Each	33%		\$348	Other	D1
SYMMGMT-NF07	SYMMGMT-NF07	NA	SYMM MGMT FENB 1TB (151-250TB) NLT3	\$460	Each	33%		\$308	Other	D1
SYMMGMT-NF08	SYMMGMT-NF08	NA	SYMM MGMT FENB 1TB (251-400TB) NLT3	\$400	Each	33%		\$268	Other	D1
SYMMGMT-NF09	SYMMGMT-NF09	NA	SYMM MGMT FENB 1TB (401-600TB) NLT3	\$350	Each	33%		\$235	Other	D1
SYMMGMT-NF10	SYMMGMT-NF10	NA	SYMM MGMT FENB 1TB (601-1000TB) NLT3	\$300	Each	33%		\$201	Other	D1
SYMMGMT-NF11	SYMMGMT-NF11	NA	SYMM MGMT FENB 1TB(1001TB OR GR) NLT3	\$260	Each	33%		\$174	Other	D1
SYMMGMT-NL01	SYMMGMT-NL01	NA	SYMM MGMT LITE 1TB (0-14TB) NLT3	\$140	Each	33%		\$94	Other	D1
SYMMGMT-NL02	SYMMGMT-NL02	NA	SYMM MGMT LITE 1TB (15-25TB) NLT3	\$140	Each	33%		\$94	Other	D1
SYMMGMT-NL03	SYMMGMT-NL03	NA	SYMM MGMT LITE 1TB (26-40TB) NLT3	\$120	Each	33%		\$80	Other	D1
SYMMGMT-NL04	SYMMGMT-NL04	NA	SYMM MGMT LITE 1TB (41-60TB) NLT3	\$110	Each	33%		\$74	Other	D1
SYMMGMT-NL05	SYMMGMT-NL05	NA	SYMM MGMT LITE 1TB (61-100TB) NLT3	\$100	Each	33%		\$74	Other	D1
SYMMGMT-NL06	SYMMGMT-NL06	NA	SYMM MGMT LITE 1TB (101-150TB) NLT3	\$100	Each	33%		\$67	Other	D1
SYMMGMT-NL07	SYMMGMT-NL07	NA	SYMM MGMT LITE 1TB (151-250TB) NLT3	\$90	Each	33%		\$60	Other	D1
SYMMGMT-NL08	SYMMGMT-NL08	NA	SYMM MGMT LITE 1TB (251-400TB) NLT3	\$80	Each	33%		\$54	Other	D1
SYMMGMT-NL09	SYMMGMT-NL09	NA	SYMM MGMT LITE 1TB (401-600TB) NLT3	\$70	Each	33%		\$47	Other	D1
SYMMGMT-NL10	SYMMGMT-NL10	NA	SYMM MGMT LITE 1TB (601-1000TB) NLT3	\$60	Each	33%		\$40	Other	D1
SYMMGMT-NL11	SYMMGMT-NL11	NA	SYMM MGMT LITE 1TB(1001TB OR GR) NLT3	\$50	Each	33%		\$34	Other	D1
TF-CLNP-BASF	TF-CLNP-BASF	NA	TF-CLONEP FENB BASE LICENSE	\$18,158	Each	33%		\$12,166	Other	D1
TF-CLNP-BASL	TF-CLNP-BASL	NA	TF-CLONEP LITE BASE LICENSE	\$3,210	Each	33%		\$2,151	Other	D1
TF-CLNP-CF01	TF-CLNP-CF01	NA	TF-CLONEP FENB 1TB (0-14TB)	\$2,150	Each	33%		\$1,441	Other	D1
TF-CLNP-CF02	TF-CLNP-CF02	NA	TF-CLONEP FENB 1TB (15-25TB)	\$2,025	Each	33%		\$1,357	Other	D1
TF-CLNP-CF03	TF-CLNP-CF03	NA	TF-CLONEP FENB 1TB (26-40TB)	\$1,780	Each	33%		\$1,193	Other	D1
TF-CLNP-CF04	TF-CLNP-CF04	NA	TF-CLONEP FENB 1TB (41-60TB)	\$1,655	Each	33%		\$1,109	Other	D1
TF-CLNP-CF05	TF-CLNP-CF05	NA	TF-CLONEP FENB 1TB (61-100TB)	\$1,590	Each	33%		\$1,065	Other	D1
TF-CLNP-CF06	TF-CLNP-CF06	NA	TF-CLONEP FENB 1TB (101-150TB)	\$1,430	Each	33%		\$958	Other	D1
TF-CLNP-CF07	TF-CLNP-CF07	NA	TF-CLONEP FENB 1TB (151-250TB)	\$1,270	Each	33%		\$851	Other	D1
TF-CLNP-CF08	TF-CLNP-CF08	NA	TF-CLONEP FENB 1TB (251-400TB)	\$1,100	Each	33%		\$737	Other	D1
TF-CLNP-CF09	TF-CLNP-CF09	NA	TF-CLONEP FENB 1TB (401-600TB)	\$955	Each	33%		\$640	Other	D1
TF-CLNP-CF10	TF-CLNP-CF10	NA	TF-CLONEP FENB 1TB (601-1000TB)	\$835	Each	33%		\$559	Other	D1
TF-CLNP-CF11	TF-CLNP-CF11	NA	TF-CLONEP FENB 1TB (1001TB OR GREATER)	\$730	Each	33%		\$489	Other	D1
TF-CLNP-CL01	TF-CLNP-CL01	NA	TF-CLONEP LITE 1TB (0-14TB)	\$390	Each	33%		\$261	Other	D1
TF-CLNP-CL02	TF-CLNP-CL02	NA	TF-CLONEP LITE 1TB (15-25TB)	\$360	Each	33%		\$241	Other	D1
TF-CLNP-CL03	TF-CLNP-CL03	NA	TF-CLONEP LITE 1TB (26-40TB)	\$320	Each	33%		\$214	Other	D1
TF-CLNP-CL04	TF-CLNP-CL04	NA	TF-CLONEP LITE 1TB (41-60TB)	\$300	Each	33%		\$201	Other	D1
TF-CLNP-CL05	TF-CLNP-CL05	NA	TF-CLONEP LITE 1TB (61-100TB)	\$290	Each	33%		\$194	Other	D1
TF-CLNP-CL06	TF-CLNP-CL06	NA	TF-CLONEP LITE 1TB (101-150TB)	\$260	Each	33%		\$174	Other	D1
TF-CLNP-CL07	TF-CLNP-CL07	NA	TF-CLONEP LITE 1TB (151-250TB)	\$230	Each	33%		\$154	Other	D1
TF-CLNP-CL08	TF-CLNP-CL08	NA	TF-CLONEP LITE 1TB (251-400TB)	\$200	Each	33%		\$134	Other	D1
TF-CLNP-CL09	TF-CLNP-CL09	NA	TF-CLONEP LITE 1TB (401-600TB)	\$180	Each	33%		\$121	Other	D1
TF-CLNP-CL10	TF-CLNP-CL10	NA	TF-CLONEP LITE 1TB (601-1000TB)	\$150	Each	33%		\$101	Other	D1
TF-CLNP-CL11	TF-CLNP-CL11	NA	TF-CLONEP LITE 1TB (1001TB OR GREATER)	\$130	Each	33%		\$87	Other	D1
TF-CLNP-NF01	TF-CLNP-NF01	NA	TF-CLONEP FENB 1TB (0-14TB) NLT3	\$1,070	Each	33%		\$717	Other	D1
TF-CLNP-NF02	TF-CLNP-NF02	NA	TF-CLONEP FENB 1TB (15-25TB) NLT3	\$1,005	Each	33%		\$673	Other	D1
TF-CLNP-NF03	TF-CLNP-NF03	NA	TF-CLONEP FENB 1TB (26-40TB) NLT3	\$890	Each	33%		\$596	Other	D1
TF-CLNP-NF04	TF-CLNP-NF04	NA	TF-CLONEP FENB 1TB (41-60TB) NLT3	\$825	Each	33%		\$553	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
TF-CLNP-NF05	TF-CLNP-NF05	NA	TF-CLONEP FENB 1TB (61-100TB) NLT3	\$785	Each	33%	\$526	Other	D1
TF-CLNP-NF06	TF-CLNP-NF06	NA	TF-CLONEP FENB 1TB (101-150TB) NLT3	\$720	Each	33%	\$482	Other	D1
TF-CLNP-NF07	TF-CLNP-NF07	NA	TF-CLONEP FENB 1TB (151-250TB) NLT3	\$625	Each	33%	\$419	Other	D1
TF-CLNP-NF08	TF-CLNP-NF08	NA	TF-CLONEP FENB 1TB (251-400TB) NLT3	\$550	Each	33%	\$369	Other	D1
TF-CLNP-NF09	TF-CLNP-NF09	NA	TF-CLONEP FENB 1TB (401-600TB) NLT3	\$475	Each	33%	\$318	Other	D1
TF-CLNP-NF10	TF-CLNP-NF10	NA	TF-CLONEP FENB 1TB (601-1000TB) NLT3	\$415	Each	33%	\$278	Other	D1
TF-CLNP-NF11	TF-CLNP-NF11	NA	TF-CLONEP FENB 1TB (>=1001TB) NLT3	\$360	Each	33%	\$241	Other	D1
TF-CLNP-NL01	TF-CLNP-NL01	NA	TF-CLONEP LITE 1TB (0-14TB) NLT3	\$200	Each	33%	\$134	Other	D1
TF-CLNP-NL02	TF-CLNP-NL02	NA	TF-CLONEP LITE 1TB (15-25TB) NLT3	\$180	Each	33%	\$121	Other	D1
TF-CLNP-NL03	TF-CLNP-NL03	NA	TF-CLONEP LITE 1TB (26-40TB) NLT3	\$160	Each	33%	\$107	Other	D1
TF-CLNP-NL04	TF-CLNP-NL04	NA	TF-CLONEP LITE 1TB (41-60TB) NLT3	\$150	Each	33%	\$101	Other	D1
TF-CLNP-NL05	TF-CLNP-NL05	NA	TF-CLONEP LITE 1TB (61-100TB) NLT3	\$150	Each	33%	\$101	Other	D1
TF-CLNP-NL06	TF-CLNP-NL06	NA	TF-CLONEP LITE 1TB (101-150TB) NLT3	\$130	Each	33%	\$87	Other	D1
TF-CLNP-NL07	TF-CLNP-NL07	NA	TF-CLONEP LITE 1TB (151-250TB) NLT3	\$120	Each	33%	\$80	Other	D1
TF-CLNP-NL08	TF-CLNP-NL08	NA	TF-CLONEP LITE 1TB (251-400TB) NLT3	\$100	Each	33%	\$67	Other	D1
TF-CLNP-NL09	TF-CLNP-NL09	NA	TF-CLONEP LITE 1TB (401-600TB) NLT3	\$90	Each	33%	\$60	Other	D1
TF-CLNP-NL10	TF-CLNP-NL10	NA	TF-CLONEP LITE 1TB (601-1000TB) NLT3	\$80	Each	33%	\$54	Other	D1
TF-CLNP-NL11	TF-CLNP-NL11	NA	TF-CLONEP LITE 1TB (>= 1001TB) NLT3	\$70	Each	33%	\$47	Other	D1
TF-CLNP-RBASFB	TF-CLNP-RBASFB	NA	TF-CLONEP FENB LITE REG'D BASE LICENSE	\$11,800	Each	33%	\$7,906	Other	D1
TF-CLNP-RBASL	TF-CLNP-RBASL	NA	TF-CLONEP LITE REGISTERED BASE LICENSE	\$2,090	Each	33%	\$1,400	Other	D1
TF-CLNP-RF01	TF-CLNP-RF01	NA	TF-CLONEP FENB REGISTERED 1TB (0-14TB)	\$6,135	Each	33%	\$4,110	Other	D1
TF-CLNP-RF02	TF-CLNP-RF02	NA	TF-CLONEP FENB REGISTERED 1TB (15-25TB)	\$5,340	Each	33%	\$3,578	Other	D1
TF-CLNP-RF03	TF-CLNP-RF03	NA	TF-CLONEP FENB REGISTERED 1TB (26-40TB)	\$4,640	Each	33%	\$3,109	Other	D1
TF-CLNP-RF04	TF-CLNP-RF04	NA	TF-CLONEP FENB REGISTERED 1TB (41-60TB)	\$4,130	Each	33%	\$2,767	Other	D1
TF-CLNP-RF05	TF-CLNP-RF05	NA	TF-CLONEP FENB REGISTERED 1TB (61-100TB)	\$3,720	Each	33%	\$2,492	Other	D1
TF-CLNP-RF06	TF-CLNP-RF06	NA	TF-CLONEP FENB REG'D 1TB (101-150TB)	\$3,455	Each	33%	\$2,315	Other	D1
TF-CLNP-RF07	TF-CLNP-RF07	NA	TF-CLONEP FENB REG'D 1TB (151-250TB)	\$3,220	Each	33%	\$2,157	Other	D1
TF-CLNP-RF08	TF-CLNP-RF08	NA	TF-CLONEP FENB REG'D 1TB (251-400TB)	\$2,985	Each	33%	\$2,000	Other	D1
TF-CLNP-RF09	TF-CLNP-RF09	NA	TF-CLONEP FENB REG'D 1TB (401-600TB)	\$2,775	Each	33%	\$1,859	Other	D1
TF-CLNP-RF10	TF-CLNP-RF10	NA	TF-CLONEP FENB REG'D 1TB (601-1000TB)	\$2,585	Each	33%	\$1,732	Other	D1
TF-CLNP-RF11	TF-CLNP-RF11	NA	TF-CLONEP FENB REG'D 1TB (>=1001TB)	\$2,405	Each	33%	\$1,611	Other	D1
TF-CLNP-RL01	TF-CLNP-RL01	NA	TF-CLONEP LITE REGISTERED 1TB (0-14TB)	\$1,090	Each	33%	\$730	Other	D1
TF-CLNP-RL02	TF-CLNP-RL02	NA	TF-CLONEP LITE REGISTERED 1TB (15-25TB)	\$950	Each	33%	\$637	Other	D1
TF-CLNP-RL03	TF-CLNP-RL03	NA	TF-CLONEP LITE REGISTERED 1TB (26-40TB)	\$830	Each	33%	\$556	Other	D1
TF-CLNP-RL04	TF-CLNP-RL04	NA	TF-CLONEP LITE REGISTERED 1TB (41-60TB)	\$730	Each	33%	\$489	Other	D1
TF-CLNP-RL05	TF-CLNP-RL05	NA	TF-CLONEP LITE REGISTERED 1TB (61-100TB)	\$660	Each	33%	\$442	Other	D1
TF-CLNP-RL06	TF-CLNP-RL06	NA	TF-CLONEP LITE REG'D 1TB (101-150TB)	\$620	Each	33%	\$415	Other	D1
TF-CLNP-RL07	TF-CLNP-RL07	NA	TF-CLONEP LITE REG'D 1TB (151-250TB)	\$570	Each	33%	\$382	Other	D1
TF-CLNP-RL08	TF-CLNP-RL08	NA	TF-CLONEP LITE REG'D 1TB (251-400TB)	\$530	Each	33%	\$355	Other	D1
TF-CLNP-RL09	TF-CLNP-RL09	NA	TF-CLONEP LITE REG'D 1TB (401-600TB)	\$500	Each	33%	\$335	Other	D1
TF-CLNP-RL10	TF-CLNP-RL10	NA	TF-CLONEP LITE REG'D 1TB (601-1000TB)	\$460	Each	33%	\$308	Other	D1
TF-CLNP-RL11	TF-CLNP-RL11	NA	TF-CLONEP LITE REG'D 1TB (>=1001TB)	\$430	Each	33%	\$288	Other	D1
TF-CLONE-BASFB	TF-CLONE-BASFB	NA	TF-CLONE FENB BASE LICENSE	\$17,290	Each	33%	\$11,584	Other	D1
TF-CLONE-BASL	TF-CLONE-BASL	NA	TF-CLONE LITE BASE LICENSE	\$3,060	Each	33%	\$2,050	Other	D1
TF-CLONE-CF01	TF-CLONE-CF01	NA	TF-CLONE FENB 1TB (0-14TB)	\$2,050	Each	33%	\$1,374	Other	D1
TF-CLONE-CF02	TF-CLONE-CF02	NA	TF-CLONE FENB 1TB (15-25TB)	\$1,920	Each	33%	\$1,286	Other	D1
TF-CLONE-CF03	TF-CLONE-CF03	NA	TF-CLONE FENB 1TB (26-40TB)	\$1,700	Each	33%	\$1,139	Other	D1
TF-CLONE-CF04	TF-CLONE-CF04	NA	TF-CLONE FENB 1TB (41-60TB)	\$1,580	Each	33%	\$1,059	Other	D1
TF-CLONE-CF05	TF-CLONE-CF05	NA	TF-CLONE FENB 1TB (61-100TB)	\$1,520	Each	33%	\$1,018	Other	D1
TF-CLONE-CF06	TF-CLONE-CF06	NA	TF-CLONE FENB 1TB (101-150TB)	\$1,360	Each	33%	\$911	Other	D1
TF-CLONE-CF07	TF-CLONE-CF07	NA	TF-CLONE FENB 1TB (151-250TB)	\$1,210	Each	33%	\$811	Other	D1
TF-CLONE-CF08	TF-CLONE-CF08	NA	TF-CLONE FENB 1TB (251-400TB)	\$1,050	Each	33%	\$704	Other	D1
TF-CLONE-CF09	TF-CLONE-CF09	NA	TF-CLONE FENB 1TB (401-600TB)	\$910	Each	33%	\$610	Other	D1
TF-CLONE-CF10	TF-CLONE-CF10	NA	TF-CLONE FENB 1TB (601-1000TB)	\$790	Each	33%	\$529	Other	D1
TF-CLONE-CF11	TF-CLONE-CF11	NA	TF-CLONE FENB 1TB(1001TB OR GREATER)	\$690	Each	33%	\$462	Other	D1
TF-CLONE-CL01	TF-CLONE-CL01	NA	TF-CLONE LITE 1TB (0-14TB)	\$370	Each	33%	\$248	Other	D1
TF-CLONE-CL02	TF-CLONE-CL02	NA	TF-CLONE LITE 1TB (15-25TB)	\$350	Each	33%	\$235	Other	D1
TF-CLONE-CL03	TF-CLONE-CL03	NA	TF-CLONE LITE 1TB (26-40TB)	\$300	Each	33%	\$201	Other	D1
TF-CLONE-CL04	TF-CLONE-CL04	NA	TF-CLONE LITE 1TB (41-60TB)	\$280	Each	33%	\$188	Other	D1
TF-CLONE-CL05	TF-CLONE-CL05	NA	TF-CLONE LITE 1TB (61-100TB)	\$270	Each	33%	\$181	Other	D1
TF-CLONE-CL06	TF-CLONE-CL06	NA	TF-CLONE LITE 1TB (101-150TB)	\$250	Each	33%	\$168	Other	D1
TF-CLONE-CL07	TF-CLONE-CL07	NA	TF-CLONE LITE 1TB (151-250TB)	\$220	Each	33%	\$147	Other	D1
TF-CLONE-CL08	TF-CLONE-CL08	NA	TF-CLONE LITE 1TB (251-400TB)	\$190	Each	33%	\$127	Other	D1
TF-CLONE-CL09	TF-CLONE-CL09	NA	TF-CLONE LITE 1TB (401-600TB)	\$170	Each	33%	\$114	Other	D1
TF-CLONE-CL10	TF-CLONE-CL10	NA	TF-CLONE LITE 1TB (601-1000TB)	\$150	Each	33%	\$101	Other	D1
TF-CLONE-CL11	TF-CLONE-CL11	NA	TF-CLONE LITE 1TB(1001TB OR GREATER)	\$130	Each	33%	\$87	Other	D1
TF-CLONE-NF01	TF-CLONE-NF01	NA	TF-CLONE FENB 1TB (0-14TB) NLT3	\$1,020	Each	33%	\$683	Other	D1
TF-CLONE-NF02	TF-CLONE-NF02	NA	TF-CLONE FENB 1TB (15-25TB) NLT3	\$960	Each	33%	\$643	Other	D1
TF-CLONE-NF03	TF-CLONE-NF03	NA	TF-CLONE FENB 1TB (26-40TB) NLT3	\$850	Each	33%	\$570	Other	D1
TF-CLONE-NF04	TF-CLONE-NF04	NA	TF-CLONE FENB 1TB (41-60TB) NLT3	\$790	Each	33%	\$529	Other	D1
TF-CLONE-NF05	TF-CLONE-NF05	NA	TF-CLONE FENB 1TB (61-100TB) NLT3	\$750	Each	33%	\$503	Other	D1
TF-CLONE-NF06	TF-CLONE-NF06	NA	TF-CLONE FENB 1TB (101-150TB) NLT3	\$680	Each	33%	\$456	Other	D1
TF-CLONE-NF07	TF-CLONE-NF07	NA	TF-CLONE FENB 1TB (151-250TB) NLT3	\$600	Each	33%	\$402	Other	D1
TF-CLONE-NF08	TF-CLONE-NF08	NA	TF-CLONE FENB 1TB (251-400TB) NLT3	\$520	Each	33%	\$348	Other	D1
TF-CLONE-NF09	TF-CLONE-NF09	NA	TF-CLONE FENB 1TB (401-600TB) NLT3	\$450	Each	33%	\$302	Other	D1
TF-CLONE-NF10	TF-CLONE-NF10	NA	TF-CLONE FENB 1TB (601-1000TB) NLT3	\$390	Each	33%	\$261	Other	D1
TF-CLONE-NF11	TF-CLONE-NF11	NA	TF-CLONE FENB 1TB(>=1001TB) NLT3	\$340	Each	33%	\$228	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	K Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
TF-CLONE-NL01	TF-CLONE-NL01	NA	TF-CLONE LITE 1TB (0-14TB) NLT3	\$190	Each	33%	\$127	Other	D1
TF-CLONE-NL02	TF-CLONE-NL02	NA	TF-CLONE LITE 1TB (15-25TB) NLT3	\$170	Each	33%	\$114	Other	D1
TF-CLONE-NL03	TF-CLONE-NL03	NA	TF-CLONE LITE 1TB (26-40TB) NLT3	\$150	Each	33%	\$101	Other	D1
TF-CLONE-NL04	TF-CLONE-NL04	NA	TF-CLONE LITE 1TB (41-60TB) NLT3	\$140	Each	33%	\$94	Other	D1
TF-CLONE-NL05	TF-CLONE-NL05	NA	TF-CLONE LITE 1TB (61-100TB) NLT3	\$140	Each	33%	\$94	Other	D1
TF-CLONE-NL06	TF-CLONE-NL06	NA	TF-CLONE LITE 1TB (101-150TB) NLT3	\$130	Each	33%	\$87	Other	D1
TF-CLONE-NL07	TF-CLONE-NL07	NA	TF-CLONE LITE 1TB (151-250TB) NLT3	\$110	Each	33%	\$74	Other	D1
TF-CLONE-NL08	TF-CLONE-NL08	NA	TF-CLONE LITE 1TB (251-400TB) NLT3	\$100	Each	33%	\$67	Other	D1
TF-CLONE-NL09	TF-CLONE-NL09	NA	TF-CLONE LITE 1TB (401-600TB) NLT3	\$90	Each	33%	\$60	Other	D1
TF-CLONE-NL10	TF-CLONE-NL10	NA	TF-CLONE LITE 1TB (601-1000TB) NLT3	\$80	Each	33%	\$54	Other	D1
TF-CLONE-NL11	TF-CLONE-NL11	NA	TF-CLONE LITE 1TB(>=1001TB) NLT3	\$70	Each	33%	\$47	Other	D1
TF-CLONERBASF	TF-CLONERBASF	NA	TF-CLONE FENB REPL BASE LICENSE	\$11,240	Each	33%	\$7,531	Other	D1
TF-CLONERBASL	TF-CLONERBASL	NA	TF-CLONE LITE REPL BASE LICENSE	\$1,990	Each	33%	\$1,333	Other	D1
TF-CLONE-RF01	TF-CLONE-RF01	NA	TF-CLONE FENB REPL 1TB(0-14TB)	\$5,840	Each	33%	\$3,913	Other	D1
TF-CLONE-RF02	TF-CLONE-RF02	NA	TF-CLONE FENB REPL 1TB(15-25TB)	\$5,090	Each	33%	\$3,410	Other	D1
TF-CLONE-RF03	TF-CLONE-RF03	NA	TF-CLONE FENB REPL 1TB(26-40TB)	\$4,420	Each	33%	\$2,961	Other	D1
TF-CLONE-RF04	TF-CLONE-RF04	NA	TF-CLONE FENB REPL 1TB(41-60TB)	\$3,930	Each	33%	\$2,633	Other	D1
TF-CLONE-RF05	TF-CLONE-RF05	NA	TF-CLONE FENB REPL 1TB(61-100TB)	\$3,540	Each	33%	\$2,372	Other	D1
TF-CLONE-RF06	TF-CLONE-RF06	NA	TF-CLONE FENB REPL 1TB(101-150TB)	\$3,290	Each	33%	\$2,204	Other	D1
TF-CLONE-RF07	TF-CLONE-RF07	NA	TF-CLONE FENB REPL 1TB(151-250TB)	\$3,060	Each	33%	\$2,050	Other	D1
TF-CLONE-RF08	TF-CLONE-RF08	NA	TF-CLONE FENB REPL 1TB(251-400TB)	\$2,840	Each	33%	\$1,903	Other	D1
TF-CLONE-RF09	TF-CLONE-RF09	NA	TF-CLONE FENB REPL 1TB(401-600TB)	\$2,650	Each	33%	\$1,776	Other	D1
TF-CLONE-RF10	TF-CLONE-RF10	NA	TF-CLONE FENB REPL 1TB(601-1000TB)	\$2,460	Each	33%	\$1,648	Other	D1
TF-CLONE-RF11	TF-CLONE-RF11	NA	TF-CLONE FENB REPL 1TB(>=1001TB)	\$2,290	Each	33%	\$1,534	Other	D1
TF-CLONE-RL01	TF-CLONE-RL01	NA	TF-CLONE LITE REPL 1TB(0-14TB)	\$1,040	Each	33%	\$697	Other	D1
TF-CLONE-RL02	TF-CLONE-RL02	NA	TF-CLONE LITE REPL 1TB(15-25TB)	\$900	Each	33%	\$603	Other	D1
TF-CLONE-RL03	TF-CLONE-RL03	NA	TF-CLONE LITE REPL 1TB(26-40TB)	\$790	Each	33%	\$529	Other	D1
TF-CLONE-RL04	TF-CLONE-RL04	NA	TF-CLONE LITE REPL 1TB(41-60TB)	\$700	Each	33%	\$469	Other	D1
TF-CLONE-RL05	TF-CLONE-RL05	NA	TF-CLONE LITE REPL 1TB(61-100TB)	\$630	Each	33%	\$422	Other	D1
TF-CLONE-RL06	TF-CLONE-RL06	NA	TF-CLONE LITE REPL 1TB(101-150TB)	\$590	Each	33%	\$395	Other	D1
TF-CLONE-RL07	TF-CLONE-RL07	NA	TF-CLONE LITE REPL 1TB(151-250TB)	\$550	Each	33%	\$369	Other	D1
TF-CLONE-RL08	TF-CLONE-RL08	NA	TF-CLONE LITE REPL 1TB(251-400TB)	\$510	Each	33%	\$342	Other	D1
TF-CLONE-RL09	TF-CLONE-RL09	NA	TF-CLONE LITE REPL 1TB(401-600TB)	\$470	Each	33%	\$315	Other	D1
TF-CLONE-RL10	TF-CLONE-RL10	NA	TF-CLONE LITE REPL 1TB(601-1000TB)	\$440	Each	33%	\$295	Other	D1
TF-CLONE-RL11	TF-CLONE-RL11	NA	TF-CLONE LITE REPL 1TB(>=1001TB)	\$410	Each	33%	\$275	Other	D1
TF-SNAP-BASEF	TF-SNAP-BASEF	NA	TF-SNAP FENB BASE LICENSE	\$17,290	Each	33%	\$11,584	Other	D1
TF-SNAP-BASEL	TF-SNAP-BASEL	NA	TF-SNAP LITE BASE LICENSE	\$3,060	Each	33%	\$2,050	Other	D1
TF-SNAP-CF01	TF-SNAP-CF01	NA	TF-SNAP FENB 1TB (0-14TB)	\$2,050	Each	33%	\$1,374	Other	D1
TF-SNAP-CF02	TF-SNAP-CF02	NA	TF-SNAP FENB 1TB (15-25TB)	\$1,920	Each	33%	\$1,286	Other	D1
TF-SNAP-CF03	TF-SNAP-CF03	NA	TF-SNAP FENB 1TB (26-40TB)	\$1,700	Each	33%	\$1,139	Other	D1
TF-SNAP-CF04	TF-SNAP-CF04	NA	TF-SNAP FENB 1TB (41-60TB)	\$1,580	Each	33%	\$1,059	Other	D1
TF-SNAP-CF05	TF-SNAP-CF05	NA	TF-SNAP FENB 1TB (61-100TB)	\$1,520	Each	33%	\$1,018	Other	D1
TF-SNAP-CF06	TF-SNAP-CF06	NA	TF-SNAP FENB 1TB (101-150TB)	\$1,360	Each	33%	\$911	Other	D1
TF-SNAP-CF07	TF-SNAP-CF07	NA	TF-SNAP FENB 1TB (151-250TB)	\$1,210	Each	33%	\$811	Other	D1
TF-SNAP-CF08	TF-SNAP-CF08	NA	TF-SNAP FENB 1TB (251-400TB)	\$1,050	Each	33%	\$704	Other	D1
TF-SNAP-CF09	TF-SNAP-CF09	NA	TF-SNAP FENB 1TB (401-600TB)	\$910	Each	33%	\$610	Other	D1
TF-SNAP-CF10	TF-SNAP-CF10	NA	TF-SNAP FENB 1TB (601-1000TB)	\$790	Each	33%	\$529	Other	D1
TF-SNAP-CF11	TF-SNAP-CF11	NA	TF-SNAP FENB1TB(1001TB OR GREATER)	\$690	Each	33%	\$462	Other	D1
TF-SNAP-CL01	TF-SNAP-CL01	NA	TF-SNAP LITE 1TB (0-14TB)	\$370	Each	33%	\$248	Other	D1
TF-SNAP-CL02	TF-SNAP-CL02	NA	TF-SNAP LITE 1TB (15-25TB)	\$350	Each	33%	\$235	Other	D1
TF-SNAP-CL03	TF-SNAP-CL03	NA	TF-SNAP LITE 1TB (26-40TB)	\$300	Each	33%	\$201	Other	D1
TF-SNAP-CL04	TF-SNAP-CL04	NA	TF-SNAP LITE 1TB (41-60TB)	\$280	Each	33%	\$188	Other	D1
TF-SNAP-CL05	TF-SNAP-CL05	NA	TF-SNAP LITE 1TB (61-100TB)	\$270	Each	33%	\$181	Other	D1
TF-SNAP-CL06	TF-SNAP-CL06	NA	TF-SNAP LITE 1TB (101-150TB)	\$250	Each	33%	\$168	Other	D1
TF-SNAP-CL07	TF-SNAP-CL07	NA	TF-SNAP LITE 1TB (151-250TB)	\$220	Each	33%	\$147	Other	D1
TF-SNAP-CL08	TF-SNAP-CL08	NA	TF-SNAP LITE 1TB (251-400TB)	\$190	Each	33%	\$127	Other	D1
TF-SNAP-CL09	TF-SNAP-CL09	NA	TF-SNAP LITE 1TB (401-600TB)	\$170	Each	33%	\$114	Other	D1
TF-SNAP-CL10	TF-SNAP-CL10	NA	TF-SNAP LITE 1TB (601-1000TB)	\$150	Each	33%	\$97	Other	D1
TF-SNAP-CL11	TF-SNAP-CL11	NA	TF-SNAP LITE1TB(1001TB OR GREATER)	\$130	Each	33%	\$87	Other	D1
TF-SNAP-NF01	TF-SNAP-NF01	NA	TF-SNAP FENB 1TB (0-14TB) NLT3	\$1,020	Each	33%	\$683	Other	D1
TF-SNAP-NF02	TF-SNAP-NF02	NA	TF-SNAP FENB 1TB (15-25TB) NLT3	\$960	Each	33%	\$643	Other	D1
TF-SNAP-NF03	TF-SNAP-NF03	NA	TF-SNAP FENB 1TB (26-40TB) NLT3	\$850	Each	33%	\$570	Other	D1
TF-SNAP-NF04	TF-SNAP-NF04	NA	TF-SNAP FENB 1TB (41-60TB) NLT3	\$790	Each	33%	\$529	Other	D1
TF-SNAP-NF05	TF-SNAP-NF05	NA	TF-SNAP FENB 1TB (61-100TB) NLT3	\$750	Each	33%	\$503	Other	D1
TF-SNAP-NF06	TF-SNAP-NF06	NA	TF-SNAP FENB 1TB (101-150TB) NLT3	\$680	Each	33%	\$456	Other	D1
TF-SNAP-NF07	TF-SNAP-NF07	NA	TF-SNAP FENB 1TB (151-250TB) NLT3	\$600	Each	33%	\$402	Other	D1
TF-SNAP-NF08	TF-SNAP-NF08	NA	TF-SNAP FENB 1TB (251-400TB) NLT3	\$520	Each	33%	\$348	Other	D1
TF-SNAP-NF09	TF-SNAP-NF09	NA	TF-SNAP FENB 1TB (401-600TB) NLT3	\$450	Each	33%	\$302	Other	D1
TF-SNAP-NF10	TF-SNAP-NF10	NA	TF-SNAP FENB 1TB (601-1000TB) NLT3	\$390	Each	33%	\$261	Other	D1
TF-SNAP-NF11	TF-SNAP-NF11	NA	TF-SNAP FENB1TB(1001TB OR GREATER) NLT3	\$340	Each	33%	\$228	Other	D1
TF-SNAP-NL01	TF-SNAP-NL01	NA	TF-SNAP LITE 1TB (0-14TB) NLT3	\$190	Each	33%	\$127	Other	D1
TF-SNAP-NL02	TF-SNAP-NL02	NA	TF-SNAP LITE 1TB (15-25TB) NLT3	\$170	Each	33%	\$114	Other	D1
TF-SNAP-NL03	TF-SNAP-NL03	NA	TF-SNAP LITE 1TB (26-40TB) NLT3	\$150	Each	33%	\$101	Other	D1
TF-SNAP-NL04	TF-SNAP-NL04	NA	TF-SNAP LITE 1TB (41-60TB) NLT3	\$140	Each	33%	\$94	Other	D1
TF-SNAP-NL05	TF-SNAP-NL05	NA	TF-SNAP LITE 1TB (61-100TB) NLT3	\$140	Each	33%	\$94	Other	D1
TF-SNAP-NL06	TF-SNAP-NL06	NA	TF-SNAP LITE 1TB (101-150TB) NLT3	\$130	Each	33%	\$87	Other	D1
TF-SNAP-NL07	TF-SNAP-NL07	NA	TF-SNAP LITE 1TB (151-250TB) NLT3	\$110	Each	33%	\$74	Other	D1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
TF-SNAP-NL08	TF-SNAP-NL08	NA	TF-SNAP LITE 1TB (251-400TB) NLT3	\$100	Each	33%	\$67	Other	D1
TF-SNAP-NL09	TF-SNAP-NL09	NA	TF-SNAP LITE 1TB (401-600TB) NLT3	\$90	Each	33%	\$60	Other	D1
TF-SNAP-NL10	TF-SNAP-NL10	NA	TF-SNAP LITE 1TB (601-1000TB) NLT3	\$80	Each	33%	\$54	Other	D1
TF-SNAP-NL11	TF-SNAP-NL11	NA	TF-SNAP LITE1TB(1001TB OR GREATER) NLT3	\$70	Each	33%	\$47	Other	D1
TF-SNAP-RBASF	TF-SNAP-RBASF	NA	TF-SNAP FENB REPL BASE LICENSE	\$11,240	Each	33%	\$7,531	Other	D1
TF-SNAP-RBASL	TF-SNAP-RBASL	NA	TF-SNAP LITE REPL BASE LICENSE	\$1,990	Each	33%	\$1,333	Other	D1
TF-SNAP-RF01	TF-SNAP-RF01	NA	TF-SNAP FENB REPL 1TB (0-14TB)	\$5,840	Each	33%	\$3,913	Other	D1
TF-SNAP-RF02	TF-SNAP-RF02	NA	TF-SNAP FENB REPL 1TB (15-25TB)	\$5,090	Each	33%	\$3,410	Other	D1
TF-SNAP-RF03	TF-SNAP-RF03	NA	TF-SNAP FENB REPL 1TB (26-40TB)	\$4,420	Each	33%	\$2,961	Other	D1
TF-SNAP-RF04	TF-SNAP-RF04	NA	TF-SNAP FENB REPL 1TB (41-60TB)	\$3,930	Each	33%	\$2,633	Other	D1
TF-SNAP-RF05	TF-SNAP-RF05	NA	TF-SNAP FENB REPL 1TB (61-100TB)	\$3,540	Each	33%	\$2,372	Other	D1
TF-SNAP-RF06	TF-SNAP-RF06	NA	TF-SNAP FENB REPL 1TB (101-150TB)	\$3,290	Each	33%	\$2,204	Other	D1
TF-SNAP-RF07	TF-SNAP-RF07	NA	TF-SNAP FENB REPL 1TB (151-250TB)	\$3,060	Each	33%	\$2,050	Other	D1
TF-SNAP-RF08	TF-SNAP-RF08	NA	TF-SNAP FENB REPL 1TB (251-400TB)	\$2,840	Each	33%	\$1,903	Other	D1
TF-SNAP-RF09	TF-SNAP-RF09	NA	TF-SNAP FENB REPL 1TB (401-600TB)	\$2,650	Each	33%	\$1,776	Other	D1
TF-SNAP-RF10	TF-SNAP-RF10	NA	TF-SNAP FENB REPL 1TB (601-1000TB)	\$2,460	Each	33%	\$1,648	Other	D1
TF-SNAP-RF11	TF-SNAP-RF11	NA	TF-SNAP FENB REPL 1TB(1001TB OR GREATER)	\$2,290	Each	33%	\$1,534	Other	D1
TF-SNAP-RL01	TF-SNAP-RL01	NA	TF-SNAP LITE REPL 1TB (0-14TB)	\$1,040	Each	33%	\$697	Other	D1
TF-SNAP-RL02	TF-SNAP-RL02	NA	TF-SNAP LITE REPL 1TB (15-25TB)	\$900	Each	33%	\$603	Other	D1
TF-SNAP-RL03	TF-SNAP-RL03	NA	TF-SNAP LITE REPL 1TB (26-40TB)	\$790	Each	33%	\$529	Other	D1
TF-SNAP-RL04	TF-SNAP-RL04	NA	TF-SNAP LITE REPL 1TB (41-60TB)	\$700	Each	33%	\$469	Other	D1
TF-SNAP-RL05	TF-SNAP-RL05	NA	TF-SNAP LITE REPL 1TB (61-100TB)	\$630	Each	33%	\$422	Other	D1
TF-SNAP-RL06	TF-SNAP-RL06	NA	TF-SNAP LITE REPL 1TB (101-150TB)	\$590	Each	33%	\$395	Other	D1
TF-SNAP-RL07	TF-SNAP-RL07	NA	TF-SNAP LITE REPL 1TB (151-250TB)	\$550	Each	33%	\$369	Other	D1
TF-SNAP-RL08	TF-SNAP-RL08	NA	TF-SNAP LITE REPL 1TB (251-400TB)	\$510	Each	33%	\$342	Other	D1
TF-SNAP-RL09	TF-SNAP-RL09	NA	TF-SNAP LITE REPL 1TB (401-600TB)	\$470	Each	33%	\$315	Other	D1
TF-SNAP-RL10	TF-SNAP-RL10	NA	TF-SNAP LITE REPL 1TB (601-1000TB)	\$440	Each	33%	\$295	Other	D1
TF-SNAP-RL11	TF-SNAP-RL11	NA	TF-SNAP LITE REPL 1TB(1001TB OR GREATER)	\$410	Each	33%	\$275	Other	D1
YMAX-ENB	YMAX-ENB	NA	SPECIAL PKG SW TITLES FOR YMAX UPGRADE	\$256,850	Each	33%	\$172,090	Other	D1
YMAX-LTD	YMAX-LTD	NA	SPECIAL PKG SW TITLES FOR DMX-LITE DEAL	\$110,080	Each	33%	\$73,754	Other	D1
CNS-CAVA-LIC	CNS-CAVA-LIC	NAS	CAVA WIN LICENSE	\$5,800	Each	33%	\$3,886	Other	D1
CNS-CAVA-LU	CNS-CAVA-LU	NAS	CAVA WIN UPGRADE LIC	\$5,800	Each	33%	\$3,886	Other	D1
CNS-CIFS-C-UL	CNS-CIFS-C-UL	NAS	CIFS PROTO LIC CLARIION	\$15,100	Each	33%	\$10,117	Other	D1
CNS-CIFS-L-CL	CNS-CIFS-L-CL	NAS	CIFS PROTOCOL - CLARIION	\$15,100	Each	33%	\$10,117	Other	D1
CNS-CIFS-LIC	CNS-CIFS-LIC	NAS	CIFS PROTOCOL LIC	\$15,100	Each	33%	\$10,117	Other	D1
CNS-CIFS-S-UL	CNS-CIFS-S-UL	NAS	CIFS PROTO LIC SYM	\$15,100	Each	33%	\$10,117	Other	D1
CNS-CIFS-UL	CNS-CIFS-UL	NAS	UPG CIFS TO CIFS AND UNIX	\$15,100	Each	33%	\$10,117	Other	D1
CNS-CM-LIC	CNS-CM-LIC	NAS	MONITOR FOR CELERRA	\$4,320	Each	33%	\$2,894	Other	D1
CNS-CM-L-U	CNS-CM-L-U	NAS	MONITOR UPGRADE LIC	\$4,320	Each	33%	\$2,894	Other	D1
CNS-CNM-LIC	CNS-CNM-LIC	NAS	NATIVE MGR FOR CELERRA	\$10,080	Each	33%	\$6,754	Other	D1
CNS-CNM-L-U	CNS-CNM-L-U	NAS	UPGRADE LIC NATIVE MGR	\$10,080	Each	33%	\$6,754	Other	D1
CNS-ENT-C-UL	CNS-ENT-C-UL	NAS	M-PROTOCOL CLAR UPGRADE	\$30,200	Each	33%	\$20,234	Other	D1
CNS-ENT-L-CL	CNS-ENT-L-CL	NAS	M-PROTOCOL LIC - CLARIION	\$30,200	Each	33%	\$20,234	Other	D1
CNS-ENT-LIC	CNS-ENT-LIC	NAS	M-PROTOCOL DM LIC	\$30,200	Each	33%	\$20,234	Other	D1
CNS-ENT-S-UL	CNS-ENT-S-UL	NAS	M-PROTOCOL SYM UPGRADE	\$30,200	Each	33%	\$20,234	Other	D1
CNS-EXC2K-L	CNS-EXC2K-L	NAS	SNAPSURE FOR EXCHANGE	\$27,000	Each	33%	\$18,090	Other	D1
CNS-EXC2K-UL	CNS-EXC2K-UL	NAS	CNS EXCHANGE 2000 UPG	\$27,000	Each	33%	\$18,090	Other	D1
CNS-ISCSI-L	CNS-ISCSI-L	NAS	CNS ISCSI LIC	\$23,400	Each	33%	\$15,678	Other	D1
CNS-ISCSI-UL	CNS-ISCSI-UL	NAS	CNS ISCSI UPGRADE LIC	\$23,400	Each	33%	\$15,678	Other	D1
CNS-ISNAP-DP	CNS-ISNAP-DP	NAS	CNS SNAP MGR DEPARTMENTAL	\$2,500	Each	33%	\$1,675	Other	D1
CNSISNAPDP-EN	CNSISNAPDP-EN	NAS	CNS SNAP DEP TO ENT	\$1,100	Each	33%	\$737	Other	D1
CNS-ISNAP-DPU	CNS-ISNAP-DPU	NAS	CNS ISCSI SNAP FOR DEPT	\$2,730	Each	33%	\$1,829	Other	D1
CNS-ISNAP-EN	CNS-ISNAP-EN	NAS	CNS SNAP MGR ENT	\$3,600	Each	33%	\$2,412	Other	D1
CNS-ISNAP-ENU	CNS-ISNAP-ENU	NAS	CNS ISCSI SNAP FOR ENT	\$3,900	Each	33%	\$2,613	Other	D1
CNS-ISNAP-WG	CNS-ISNAP-WG	NAS	CNS SNAP MGR WKGRP	\$1,100	Each	33%	\$737	Other	D1
CNS-ISNAP-WGU	CNS-ISNAP-WGU	NAS	CNS ISCSI SNAP WORKGRP	\$1,170	Each	33%	\$784	Other	D1
CNS-REP-LIC	CNS-REP-LIC	NAS	CELERRA REPLICATOR LIC	\$17,300	Each	33%	\$11,591	Other	D1
CNS-REP-L-U	CNS-REP-L-U	NAS	CNS REPLICATOR UPG LIC	\$17,300	Each	33%	\$11,591	Other	D1
CNS-SNAP-LIC	CNS-SNAP-LIC	NAS	CELERRA SNAPSURE LICENSE	\$3,600	Each	33%	\$2,412	Other	D1
CNS-SNAP-L-U	CNS-SNAP-L-U	NAS	CNS SNAPSURE UPG LIC	\$3,600	Each	33%	\$2,412	Other	D1
CNS-UNIX-C-UL	CNS-UNIX-C-UL	NAS	NFS PROTOCOL LIC CLARIION	\$21,600	Each	33%	\$14,472	Other	D1
CNS-UNIX-L-CL	CNS-UNIX-L-CL	NAS	NFS PROTOCOL LIC CLARIION	\$21,600	Each	33%	\$14,472	Other	D1
CNS-UNIX-LIC	CNS-UNIX-LIC	NAS	NFS PROTOCOL DM LIC	\$21,600	Each	33%	\$14,472	Other	D1
CNS-UNIX-S-UL	CNS-UNIX-S-UL	NAS	NFS PROTOCOL LIC - SYM	\$21,600	Each	33%	\$14,472	Other	D1
CNS-UNIX-UL	CNS-UNIX-UL	NAS	UPG UNIX TO CIFS AND UNIX	\$8,600	Each	33%	\$5,762	Other	D1
D7SWAPD4-SW	D7SWAPD4-SW	NAS	SW LIC 507 TO 514 SWAP	\$0	Each	33%	\$0	Other	D1
MPFS-CPU-T1	MPFS-CPU-T1	NAS	MPFS: LESS THAN 100 CPUS	\$0	Each	33%	\$0	Other	D1
MPFS-CPU-T2	MPFS-CPU-T2	NAS	MPFS: 100 TO 149 CPUS	\$0	Each	33%	\$0	Other	D1
MPFS-CPU-T3	MPFS-CPU-T3	NAS	MPFS: MORE THAN 149 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T1	MPFSI-CPU-T1	NAS	MPFSI: LESS THAN 100 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T10	MPFSI-CPU-T10	NAS	MPFSI: 4000 TO 5999 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T11	MPFSI-CPU-T11	NAS	MPFSI: 6000 TO 9999 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T12	MPFSI-CPU-T12	NAS	MPFSI: 10000 OR MORE CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T2	MPFSI-CPU-T2	NAS	MPFSI: 100 TO 149 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T3	MPFSI-CPU-T3	NAS	MPFSI: 150 TO 249 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T4	MPFSI-CPU-T4	NAS	MPFSI: 250 TO 399 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T5	MPFSI-CPU-T5	NAS	MPFSI: 400 TO 599 CPUS	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
MPFSI-CPU-T6	MPFSI-CPU-T6	NAS	MPFSI: 600 TO 999 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T7	MPFSI-CPU-T7	NAS	MPFSI: 1000 TO 1499 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T8	MPFSI-CPU-T8	NAS	MPFSI: 1500 TO 2499 CPUS	\$0	Each	33%	\$0	Other	D1
MPFSI-CPU-T9	MPFSI-CPU-T9	NAS	MPFSI: 2500 TO 3999 CPUS	\$0	Each	33%	\$0	Other	D1
MPFS-LNXDEP	MPFS-LNXDEP	NAS	MPFS LINUX DEPARTMENTAL LIC	\$7,200	Each	33%	\$4,824	Other	D1
MPFS-LNXENT	MPFS-LNXENT	NAS	MPFS LINUX ENTERPRISE LIC	\$11,880	Each	33%	\$7,960	Other	D1
MPFS-LNXWG	MPFS-LNXWG	NAS	MPFS LINUX WORKGROUP LIC	\$3,600	Each	33%	\$2,412	Other	D1
MPFS-NTDEP	MPFS-NTDEP	NAS	MPFS NT DEPARTMENTAL	\$7,200	Each	33%	\$4,824	Other	D1
MPFS-NTENT	MPFS-NTENT	NAS	MPFS NT ENTERPRISE	\$11,880	Each	33%	\$7,960	Other	D1
MPFS-NTWG	MPFS-NTWG	NAS	MPFS NT WORK GROUP	\$3,600	Each	33%	\$2,412	Other	D1
MPFS-UNXDEP	MPFS-UNXDEP	NAS	MPFS UNIX DEPARTMENTAL	\$14,400	Each	33%	\$9,648	Other	D1
MPFS-UNXENT	MPFS-UNXENT	NAS	MPFS UNIX ENTERPRISE	\$23,830	Each	33%	\$15,966	Other	D1
MPFS-UNXGLO	MPFS-UNXGLO	NAS	MPFS UNIX GLOBAL	\$30,740	Each	33%	\$20,596	Other	D1
MPFS-UNXWG	MPFS-UNXWG	NAS	MPFS UNIX WORK GROUP	\$7,200	Each	33%	\$4,824	Other	D1
NSX-CAVA2-L	NSX-CAVA2-L	NAS	NSX 2 FOR 1 CAVA LICENSE	\$0	Each	33%	\$0	Other	D1
NSX-CAVA-LIC	NSX-CAVA-LIC	NAS	CAVA WIN LIC.NSX	\$5,800	Each	33%	\$3,886	Other	D1
NSX-CAVA-L-U	NSX-CAVA-L-U	NAS	CAVA WIN LIC.NSX-UPG	\$5,800	Each	33%	\$3,886	Other	D1
NSX-CEE2-L	NSX-CEE2-L	NAS	NSX EVENT ENABLER-2	\$0	Each	33%	\$0	Other	D1
NSX-CEE-LIC	NSX-CEE-LIC	NAS	NSX EVENT ENABLER	\$0	Each	33%	\$0	Other	D1
NSX-CIFS-L	NSX-CIFS-L	NAS	CIFS LIC: 1DM NSX	\$0	Each	33%	\$0	Other	D1
NSX-CIFS-L-U	NSX-CIFS-L-U	NAS	CIFS LIC: 1DM NSX	\$0	Each	33%	\$0	Other	D1
NSX-CIFS-UL	NSX-CIFS-UL	NAS	UPG CIFS TO CIFS AND UNIX	\$0	Each	33%	\$0	Other	D1
NSX-ENT-L	NSX-ENT-L	NAS	ENT LIC: 1DM NSX	\$33,800	Each	33%	\$22,646	Other	D1
NSX-ENT-L-U	NSX-ENT-L-U	NAS	ENT LIC: 1DM NSX	\$0	Each	33%	\$0	Other	D1
NSX-FLR-LIC	NSX-FLR-LIC	NAS	NSX FLR LICENSE	\$0	Each	33%	\$0	Other	D1
NSX-FLR-L-U	NSX-FLR-L-U	NAS	NSX FLR UPGRADE LICENSE	\$10,000	Each	33%	\$6,700	Other	D1
NSX-ISCSI-L	NSX-ISCSI-L	NAS	ISCSI LIC: 1DM NSX	\$0	Each	33%	\$0	Other	D1
NSX-ISCSI-L-U	NSX-ISCSI-L-U	NAS	ISCSI LIC: 1DM NSX	\$0	Each	33%	\$0	Other	D1
NSX-REP-LIC	NSX-REP-LIC	NAS	1DM REPLICATOR LIC: NSX	\$18,600	Each	33%	\$12,462	Other	D1
NSX-REP-L-U	NSX-REP-L-U	NAS	1DM REPLICATR LIC.NSX-UPG	\$17,300	Each	33%	\$11,591	Other	D1
NSX-REPV2-L	NSX-REPV2-L	NAS	NSX REPLICATOR V2 LICENSE	\$0	Each	33%	\$0	Other	D1
NSX-REPV2-LU	NSX-REPV2-LU	NAS	NSX REPLICATOR V2 UPG LIC	\$0	Each	33%	\$0	Other	D1
NSX-SNAP-LIC	NSX-SNAP-LIC	NAS	1DM SNAPSURE LIC.NSX	\$3,600	Each	33%	\$2,412	Other	D1
NSX-SNAP-L-U	NSX-SNAP-L-U	NAS	1DM SNAPSURE LIC.NSX-UPG	\$0	Each	33%	\$0	Other	D1
NSX-UNIX-L	NSX-UNIX-L	NAS	NFS LIC: 1DM NSX	\$0	Each	33%	\$0	Other	D1
NSX-UNIX-L-U	NSX-UNIX-L-U	NAS	NFS LIC: 1DM NSX	\$0	Each	33%	\$0	Other	D1
NSX-UNIX-UL	NSX-UNIX-UL	NAS	UPG UNIX TO CIFS AND UNIX	\$0	Each	33%	\$0	Other	D1
456-103-676	456-103-676	OPEN EDITION	PROSPHERE MGMT SYMM DMX 1TB	\$0	Each	33%	\$0	Other	D1
456-104-677	456-104-677	OPEN EDITION	RP/EX LOC FOR VPLEX ENGINE =ID	\$176,500	Each	33%	\$118,255	Other	D1
456-104-678	456-104-678	OPEN EDITION	RP/EX REM FOR VPLEX ENGINE=ID	\$176,500	Each	33%	\$118,255	Other	D1
456-105-523	456-105-523	OPEN EDITION	SECURE REMOTE SUPP GATEWAY CLIENT -E=IC	\$0	Each	33%	\$0	Other	D1
458-000-171	458-000-171	OPEN EDITION	RP FOR CAPITAL ONE PRODUCT	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T01	CC-PFM-SY-T01	OPEN EDITION	PERF MGR-SYM0-250	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T02	CC-PFM-SY-T02	OPEN EDITION	PERF MGR-SYM 251- 500	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T03	CC-PFM-SY-T03	OPEN EDITION	PERF MGR-SYM.501- 750	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T04	CC-PFM-SY-T04	OPEN EDITION	PERF MGR-SYM.751-1.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T05	CC-PFM-SY-T05	OPEN EDITION	PERF MGR-SYM1.01-2.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T06	CC-PFM-SY-T06	OPEN EDITION	PERF MGR-SYM2.01-4.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T07	CC-PFM-SY-T07	OPEN EDITION	PERF MGR-SYM4.01-6.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T08	CC-PFM-SY-T08	OPEN EDITION	PERF MGR-SYM6.01-8.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T09	CC-PFM-SY-T09	OPEN EDITION	PERF MGR-SYM8.01-10.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T10	CC-PFM-SY-T10	OPEN EDITION	PERF MGR-SYM10.01-12.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T11	CC-PFM-SY-T11	OPEN EDITION	PERF MGR-SYM12.01-14.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T12	CC-PFM-SY-T12	OPEN EDITION	PERF MGR-SYM14.01-17.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T13	CC-PFM-SY-T13	OPEN EDITION	PERF MGR-SYM17.01-20.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T14	CC-PFM-SY-T14	OPEN EDITION	PERF MGR-SYM20.01-23.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T15	CC-PFM-SY-T15	OPEN EDITION	PERF MGR-SYM23.01-26.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T16	CC-PFM-SY-T16	OPEN EDITION	PERF MGR-SYM26.01-29.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T17	CC-PFM-SY-T17	OPEN EDITION	PERF MGR-SYM29.01-32.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T18	CC-PFM-SY-T18	OPEN EDITION	PERF MGR-SYM32.01-35.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T19	CC-PFM-SY-T19	OPEN EDITION	PERF MGR-SYM35.01-38.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T20	CC-PFM-SY-T20	OPEN EDITION	PERF MGR-SYM38.01-41.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T21	CC-PFM-SY-T21	OPEN EDITION	PERF MGR-SYM41.01-44.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T22	CC-PFM-SY-T22	OPEN EDITION	PERF MGR-SYM44.01-47.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T23	CC-PFM-SY-T23	OPEN EDITION	PERF MGR-SYM47.01-50.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T24	CC-PFM-SY-T24	OPEN EDITION	PERF MGR-SYM50.01-53.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T25	CC-PFM-SY-T25	OPEN EDITION	PERF MGR-SYM53.01-56.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T26	CC-PFM-SY-T26	OPEN EDITION	PERF MGR-SYM56.01-59.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T27	CC-PFM-SY-T27	OPEN EDITION	PERF MGR-SYM59.01-62.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T28	CC-PFM-SY-T28	OPEN EDITION	PERF MGR-SYM62.01-65.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T29	CC-PFM-SY-T29	OPEN EDITION	PERF MGR-SYM65.01-68.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T30	CC-PFM-SY-T30	OPEN EDITION	PERF MGR-SYM68.01-71.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T31	CC-PFM-SY-T31	OPEN EDITION	PERF MGR-SYM71.01-74.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T32	CC-PFM-SY-T32	OPEN EDITION	PERF MGR-SYM74.01-77.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T33	CC-PFM-SY-T33	OPEN EDITION	PERF MGR-SYM77.01-80.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T34	CC-PFM-SY-T34	OPEN EDITION	PERF MGR-SYM80.01-83.00	\$0	Each	33%	\$0	Other	D1
CC-PFM-SY-T35	CC-PFM-SY-T35	OPEN EDITION	PERF MGR-SYM83.01-86.00	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I\Column K)	
CONENB-T1	CONENB-T1	OPEN EDITION	CON ENBL CPTY 0- 250	\$3,740	Each	33%	\$2,506	Other	D1
CONENB-T10	CONENB-T10	OPEN EDITION	CON ENBL CPTY 10.01-12.00	\$24,890	Each	33%	\$16,676	Other	D1
CONENB-T11	CONENB-T11	OPEN EDITION	CON ENBL CPTY 12.01-14.00	\$27,910	Each	33%	\$18,700	Other	D1
CONENB-T12	CONENB-T12	OPEN EDITION	CON ENBL CPTY 14.01-17.00	\$30,930	Each	33%	\$20,723	Other	D1
CONENB-T13	CONENB-T13	OPEN EDITION	CON ENBL CPTY 17.01-20.00	\$33,950	Each	33%	\$22,747	Other	D1
CONENB-T14	CONENB-T14	OPEN EDITION	CON ENBL CPTY 20.01-23.00	\$36,970	Each	33%	\$24,770	Other	D1
CONENB-T15	CONENB-T15	OPEN EDITION	CON ENBL CPTY 23.01-26.00	\$39,990	Each	33%	\$26,793	Other	D1
CONENB-T16	CONENB-T16	OPEN EDITION	CON ENBL CPTY 26.01-29.00	\$43,010	Each	33%	\$28,817	Other	D1
CONENB-T17	CONENB-T17	OPEN EDITION	CON ENBL CPTY 29.01-32.00	\$46,030	Each	33%	\$30,840	Other	D1
CONENB-T18	CONENB-T18	OPEN EDITION	CON ENBL CPTY 32.01-35.00	\$49,050	Each	33%	\$32,864	Other	D1
CONENB-T19	CONENB-T19	OPEN EDITION	CON ENBL CPTY 35.01-38.00	\$52,070	Each	33%	\$34,887	Other	D1
CONENB-T2	CONENB-T2	OPEN EDITION	CON ENBL CPTY 251- 500	\$4,750	Each	33%	\$3,183	Other	D1
CONENB-T20	CONENB-T20	OPEN EDITION	CON ENBL CPTY 38.01-41.00	\$55,090	Each	33%	\$36,910	Other	D1
CONENB-T21	CONENB-T21	OPEN EDITION	CON ENBL CPTY 41.01-44.00	\$58,110	Each	33%	\$38,934	Other	D1
CONENB-T22	CONENB-T22	OPEN EDITION	CON ENBL CPTY 44.01-47.00	\$61,130	Each	33%	\$40,957	Other	D1
CONENB-T23	CONENB-T23	OPEN EDITION	CON ENBL CPTY 47.01-50.00	\$64,150	Each	33%	\$42,981	Other	D1
CONENB-T24	CONENB-T24	OPEN EDITION	CON ENBL CPTY 50.01-53.00	\$67,170	Each	33%	\$45,004	Other	D1
CONENB-T25	CONENB-T25	OPEN EDITION	CON ENBL CPTY 53.01-56.00	\$70,190	Each	33%	\$47,027	Other	D1
CONENB-T26	CONENB-T26	OPEN EDITION	CON ENBL CPTY 56.01-59.00	\$73,210	Each	33%	\$49,051	Other	D1
CONENB-T27	CONENB-T27	OPEN EDITION	CON ENBL CPTY 59.01-62.00	\$76,230	Each	33%	\$51,074	Other	D1
CONENB-T28	CONENB-T28	OPEN EDITION	CON ENBL CPTY 62.01-65.00	\$79,250	Each	33%	\$53,098	Other	D1
CONENB-T29	CONENB-T29	OPEN EDITION	CON ENBL CPTY 65.01-68.00	\$82,270	Each	33%	\$55,121	Other	D1
CONENB-T3	CONENB-T3	OPEN EDITION	CON ENBL CPTY 501- 750	\$5,760	Each	33%	\$3,859	Other	D1
CONENB-T30	CONENB-T30	OPEN EDITION	CON ENBL CPTY 68.01-71.00	\$85,290	Each	33%	\$57,144	Other	D1
CONENB-T4	CONENB-T4	OPEN EDITION	CON ENBL CPTY 751-1.00	\$6,770	Each	33%	\$4,536	Other	D1
CONENB-T5	CONENB-T5	OPEN EDITION	CON ENBL CPTY 1.01-2.00	\$9,790	Each	33%	\$6,559	Other	D1
CONENB-T6	CONENB-T6	OPEN EDITION	CON ENBL CPTY 2.01-4.00	\$12,810	Each	33%	\$8,583	Other	D1
CONENB-T7	CONENB-T7	OPEN EDITION	CON ENBL CPTY 4.01-6.00	\$15,830	Each	33%	\$10,606	Other	D1
CONENB-T8	CONENB-T8	OPEN EDITION	CON ENBL CPTY 6.01-8.00	\$18,850	Each	33%	\$12,630	Other	D1
CONENB-T9	CONENB-T9	OPEN EDITION	CON ENBL CPTY 8.01-10.00	\$21,870	Each	33%	\$14,653	Other	D1
ELA-CUS-D-MF	ELA-CUS-D-MF	OPEN EDITION	CUSTOM ELA DMX MF PKG	\$1,000	Each	33%	\$670	Other	D1
ESRS-GW-200	ESRS-GW-200	OPEN EDITION	EMC SECURE REMOTE SUIP GATEWAY CLIENT=IC	\$0	Each	33%	\$0	Other	D1
PFM-SY-T1-4U	PFM-SY-T1-4U	OPEN EDITION	PERF MGR-SYM1-4 UPG	\$810	Each	33%	\$543	Other	D1
PFM-SY-T5-35U	PFM-SY-T5-35U	OPEN EDITION	PERF MGR-SYM5-T35UPG	\$3,050	Each	33%	\$2,044	Other	D1
SRMENB-T1	SRMENB-T1	OPEN EDITION	SRM CPTY 0- 250	\$3,740	Each	33%	\$2,506	Other	D1
SRMENB-T10	SRMENB-T10	OPEN EDITION	SRM CPTY 10.01-12.00	\$24,890	Each	33%	\$16,676	Other	D1
SRMENB-T11	SRMENB-T11	OPEN EDITION	SRM CPTY 12.01-14.00	\$27,910	Each	33%	\$18,700	Other	D1
SRMENB-T12	SRMENB-T12	OPEN EDITION	ESP CPTY 14.01-17.00	\$30,930	Each	33%	\$20,723	Other	D1
SRMENB-T13	SRMENB-T13	OPEN EDITION	SRM CPTY 17.01-20.00	\$33,950	Each	33%	\$22,747	Other	D1
SRMENB-T14	SRMENB-T14	OPEN EDITION	SRM CPTY 20.01-23.00	\$36,970	Each	33%	\$24,770	Other	D1
SRMENB-T15	SRMENB-T15	OPEN EDITION	SRM CPTY 23.01-26.00	\$39,990	Each	33%	\$26,793	Other	D1
SRMENB-T16	SRMENB-T16	OPEN EDITION	SRM CPTY 26.01-29.00	\$43,010	Each	33%	\$28,817	Other	D1
SRMENB-T17	SRMENB-T17	OPEN EDITION	SRM CPTY 29.01-32.00	\$46,030	Each	33%	\$30,840	Other	D1
SRMENB-T18	SRMENB-T18	OPEN EDITION	SRM CPTY 32.01-35.00	\$49,050	Each	33%	\$32,864	Other	D1
SRMENB-T19	SRMENB-T19	OPEN EDITION	SRM CPTY 35.01-38.00	\$52,070	Each	33%	\$34,887	Other	D1
SRMENB-T2	SRMENB-T2	OPEN EDITION	SRM CPTY 251- 500	\$4,750	Each	33%	\$3,183	Other	D1
SRMENB-T20	SRMENB-T20	OPEN EDITION	SRM CPTY 38.01-41.00	\$55,090	Each	33%	\$36,910	Other	D1
SRMENB-T21	SRMENB-T21	OPEN EDITION	SRM CPTY 41.01-44.00	\$58,110	Each	33%	\$38,934	Other	D1
SRMENB-T22	SRMENB-T22	OPEN EDITION	SRM CPTY 44.01-47.00	\$61,130	Each	33%	\$40,957	Other	D1
SRMENB-T23	SRMENB-T23	OPEN EDITION	SRM CPTY 47.01-50.00	\$64,150	Each	33%	\$42,981	Other	D1
SRMENB-T24	SRMENB-T24	OPEN EDITION	SRM CPTY 50.01-53.00	\$67,170	Each	33%	\$45,004	Other	D1
SRMENB-T25	SRMENB-T25	OPEN EDITION	SRM CPTY 53.01-56.00	\$70,190	Each	33%	\$47,027	Other	D1
SRMENB-T26	SRMENB-T26	OPEN EDITION	SRM CPTY 56.01-59.00	\$73,210	Each	33%	\$49,051	Other	D1
SRMENB-T27	SRMENB-T27	OPEN EDITION	SRM CPTY 59.01-62.00	\$76,230	Each	33%	\$51,074	Other	D1
SRMENB-T28	SRMENB-T28	OPEN EDITION	SRM CPTY 62.01-65.00	\$79,250	Each	33%	\$53,098	Other	D1
SRMENB-T29	SRMENB-T29	OPEN EDITION	SRM CPTY 65.01-68.00	\$82,270	Each	33%	\$55,121	Other	D1
SRMENB-T3	SRMENB-T3	OPEN EDITION	SRM CPTY 501- 750	\$5,760	Each	33%	\$3,859	Other	D1
SRMENB-T30	SRMENB-T30	OPEN EDITION	SRM CPTY 68.01-71.00	\$85,290	Each	33%	\$57,144	Other	D1
SRMENB-T4	SRMENB-T4	OPEN EDITION	SRM CPTY 751-1.00	\$6,770	Each	33%	\$4,536	Other	D1
SRMENB-T5	SRMENB-T5	OPEN EDITION	SRM CPTY 1.01-2.00	\$9,790	Each	33%	\$6,559	Other	D1
SRMENB-T6	SRMENB-T6	OPEN EDITION	SRM CPTY 2.01-4.00	\$12,810	Each	33%	\$8,583	Other	D1
SRMENB-T7	SRMENB-T7	OPEN EDITION	SRM CPTY 4.01-6.00	\$15,830	Each	33%	\$10,606	Other	D1
SRMENB-T8	SRMENB-T8	OPEN EDITION	SRM CPTY 6.01-8.00	\$18,850	Each	33%	\$12,630	Other	D1
SRMENB-T9	SRMENB-T9	OPEN EDITION	SRM CPTY 8.01-10.00	\$21,870	Each	33%	\$14,653	Other	D1
REPLI-MON-T6	REPLI-MON-T6	REPLICARE	REPLICARE MONITORING T6	\$21,400	Each	33%	\$14,338	Other	D1
REPLIM-T5-T30U	REPLIM-T5-T30U	REPLICARE	REPLICAREMONITOR T5-30 UP	\$3,820	Each	33%	\$2,559	Other	D1
456-000-521	456-000-521	SYM SOFTWARE	SYMM MGMT SUITE SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-000-522	456-000-522	SYM SOFTWARE	SYMM MGMT SUITE SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-000-523	456-000-523	SYM SOFTWARE	SYMM MGMT SUITE SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-000-524	456-000-524	SYM SOFTWARE	SYMM MGMT SUITE SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-000-525	456-000-525	SYM SOFTWARE	SYMM MGMT SUITE SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-000-526	456-000-526	SYM SOFTWARE	SYMM MGMT SUITE SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-000-527	456-000-527	SYM SOFTWARE	SYMM MGMT SUITE SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-000-528	456-000-528	SYM SOFTWARE	SYMM MGMT SUITE SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-000-529	456-000-529	SYM SOFTWARE	SYMM MGMT SUITE SATA 401-600TB	\$0	Each	33%	\$0	Other	D1
456-000-530	456-000-530	SYM SOFTWARE	SYMM MGMT SUITE SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-000-531	456-000-531	SYM SOFTWARE	SYMM MGMT SUITE SATA 1000TB +	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-000-532	456-000-532	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-000-533	456-000-533	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-000-534	456-000-534	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-000-535	456-000-535	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-000-536	456-000-536	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-000-537	456-000-537	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-000-538	456-000-538	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-000-539	456-000-539	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-000-540	456-000-540	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	D1
456-000-541	456-000-541	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-000-542	456-000-542	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA 1000TB +	\$0	Each	33%	\$0	Other	D1
456-000-543	456-000-543	SYM SOFTWARE	SYMM PACK ENH SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-000-544	456-000-544	SYM SOFTWARE	SYMM PACK ENH SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-000-545	456-000-545	SYM SOFTWARE	SYMM PACK ENH SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-000-546	456-000-546	SYM SOFTWARE	SYMM PACK ENH SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-000-547	456-000-547	SYM SOFTWARE	SYMM PACK ENH SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-000-548	456-000-548	SYM SOFTWARE	SYMM PACK ENH SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-000-549	456-000-549	SYM SOFTWARE	SYMM PACK ENH SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-000-550	456-000-550	SYM SOFTWARE	SYMM PACK ENH SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-000-551	456-000-551	SYM SOFTWARE	SYMM PACK ENH SATA 401-600TB	\$0	Each	33%	\$0	Other	D1
456-000-552	456-000-552	SYM SOFTWARE	SYMM PACK ENH SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-000-553	456-000-553	SYM SOFTWARE	SYMM PACK ENH SATA 1000TB +	\$0	Each	33%	\$0	Other	D1
456-000-554	456-000-554	SYM SOFTWARE	SYMM PACK ENH NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-000-555	456-000-555	SYM SOFTWARE	SYMM PACK ENH NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-000-556	456-000-556	SYM SOFTWARE	SYMM PACK ENH NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-000-557	456-000-557	SYM SOFTWARE	SYMM PACK ENH NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-000-558	456-000-558	SYM SOFTWARE	SYMM PACK ENH NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-000-559	456-000-559	SYM SOFTWARE	SYMM PACK ENH NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-000-560	456-000-560	SYM SOFTWARE	SYMM PACK ENH NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-000-561	456-000-561	SYM SOFTWARE	SYMM PACK ENH NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-000-562	456-000-562	SYM SOFTWARE	SYMM PACK ENH NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	D1
456-000-563	456-000-563	SYM SOFTWARE	SYMM PACK ENH NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-000-564	456-000-564	SYM SOFTWARE	SYMM PACK ENH NON-SATA 1000TB +	\$0	Each	33%	\$0	Other	D1
456-000-678	456-000-678	SYM SOFTWARE	SYMM MGMT Q2 FAST COMBO TIER VMAX	\$226,505	Each	33%	\$151,758	Other	D1
456-005-541	456-005-541	SYM SOFTWARE	ADV FAST SUITE FTS 0-14TB	\$0	Each	33%	\$0	Other	D1
456-005-542	456-005-542	SYM SOFTWARE	ADV FAST SUITE FTS 15-25TB	\$0	Each	33%	\$0	Other	D1
456-005-543	456-005-543	SYM SOFTWARE	ADV FAST SUITE FTS 26-40TB	\$0	Each	33%	\$0	Other	D1
456-005-544	456-005-544	SYM SOFTWARE	ADV FAST SUITE FTS 41-60TB	\$0	Each	33%	\$0	Other	D1
456-005-545	456-005-545	SYM SOFTWARE	ADV FAST SUITE FTS 61-100TB	\$0	Each	33%	\$0	Other	D1
456-005-546	456-005-546	SYM SOFTWARE	ADV FAST SUITE FTS 101-150TB	\$0	Each	33%	\$0	Other	D1
456-005-547	456-005-547	SYM SOFTWARE	ADV FAST SUITE FTS 151-250TB	\$0	Each	33%	\$0	Other	D1
456-005-548	456-005-548	SYM SOFTWARE	ADV FAST SUITE FTS 251-400TB	\$0	Each	33%	\$0	Other	D1
456-005-549	456-005-549	SYM SOFTWARE	ADV FAST SUITE FTS 401-600TB	\$0	Each	33%	\$0	Other	D1
456-005-550	456-005-550	SYM SOFTWARE	ADV FAST SUITE FTS 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-005-551	456-005-551	SYM SOFTWARE	ADV FAST SUITE FTS 1001TB+	\$0	Each	33%	\$0	Other	D1
456-005-552	456-005-552	SYM SOFTWARE	SRDF-A FTS 0 - 14TB	\$0	Each	33%	\$0	Other	D1
456-005-553	456-005-553	SYM SOFTWARE	SRDF-A FTS 15-25TB	\$0	Each	33%	\$0	Other	D1
456-005-554	456-005-554	SYM SOFTWARE	SRDF-A FTS 26-40TB	\$0	Each	33%	\$0	Other	D1
456-005-555	456-005-555	SYM SOFTWARE	SRDF-A FTS 41-60TB	\$0	Each	33%	\$0	Other	D1
456-005-556	456-005-556	SYM SOFTWARE	SRDF-A FTS 61-100TB	\$0	Each	33%	\$0	Other	D1
456-005-557	456-005-557	SYM SOFTWARE	SRDF-A FTS 101-150TB	\$0	Each	33%	\$0	Other	D1
456-005-558	456-005-558	SYM SOFTWARE	SRDF-A FTS 151-250TB	\$0	Each	33%	\$0	Other	D1
456-005-559	456-005-559	SYM SOFTWARE	SRDF-A FTS 251-400TB	\$0	Each	33%	\$0	Other	D1
456-005-560	456-005-560	SYM SOFTWARE	SRDF-A FTS 401-600TB	\$0	Each	33%	\$0	Other	D1
456-005-561	456-005-561	SYM SOFTWARE	SRDF-A FTS 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-005-562	456-005-562	SYM SOFTWARE	SRDF-A FTS 1000TB+	\$0	Each	33%	\$0	Other	D1
456-005-563	456-005-563	SYM SOFTWARE	SRDF-S FTS 0 - 14TB	\$0	Each	33%	\$0	Other	D1
456-005-564	456-005-564	SYM SOFTWARE	SRDF-S FTS 15-25TB	\$0	Each	33%	\$0	Other	D1
456-005-565	456-005-565	SYM SOFTWARE	SRDF-S FTS 26-40TB	\$0	Each	33%	\$0	Other	D1
456-005-566	456-005-566	SYM SOFTWARE	SRDF-S FTS 41-60TB	\$0	Each	33%	\$0	Other	D1
456-005-567	456-005-567	SYM SOFTWARE	SRDF-S FTS 61-100TB	\$0	Each	33%	\$0	Other	D1
456-005-568	456-005-568	SYM SOFTWARE	SRDF-S FTS 101-150TB	\$0	Each	33%	\$0	Other	D1
456-005-569	456-005-569	SYM SOFTWARE	SRDF-S FTS 151-250TB	\$0	Each	33%	\$0	Other	D1
456-005-570	456-005-570	SYM SOFTWARE	SRDF-S FTS 251-400TB	\$0	Each	33%	\$0	Other	D1
456-005-571	456-005-571	SYM SOFTWARE	SRDF-S FTS 401-600TB	\$0	Each	33%	\$0	Other	D1
456-005-572	456-005-572	SYM SOFTWARE	SRDF-S FTS 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-005-573	456-005-573	SYM SOFTWARE	SRDF-S FTS 1001TB+	\$0	Each	33%	\$0	Other	D1
456-005-574	456-005-574	SYM SOFTWARE	SRDF-STAR FTS 0 - 14TB	\$0	Each	33%	\$0	Other	D1
456-005-575	456-005-575	SYM SOFTWARE	SRDF-STAR FTS 15-25TB	\$0	Each	33%	\$0	Other	D1
456-005-576	456-005-576	SYM SOFTWARE	SRDF-STAR FTS 26-40TB	\$0	Each	33%	\$0	Other	D1
456-005-577	456-005-577	SYM SOFTWARE	SRDF-STAR FTS 41-60TB	\$0	Each	33%	\$0	Other	D1
456-005-578	456-005-578	SYM SOFTWARE	SRDF-STAR FTS 61-100TB	\$0	Each	33%	\$0	Other	D1
456-005-579	456-005-579	SYM SOFTWARE	SRDF-STAR FTS 101-150TB	\$0	Each	33%	\$0	Other	D1
456-005-580	456-005-580	SYM SOFTWARE	SRDF-STAR FTS 151-250TB	\$0	Each	33%	\$0	Other	D1
456-005-581	456-005-581	SYM SOFTWARE	SRDF-STAR FTS 251-400TB	\$0	Each	33%	\$0	Other	D1
456-005-582	456-005-582	SYM SOFTWARE	SRDF-STAR FTS 401-600TB	\$0	Each	33%	\$0	Other	D1
456-005-583	456-005-583	SYM SOFTWARE	SRDF-STAR FTS 601-1000TB	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-005-584	456-005-584	SYM SOFTWARE	SRDF-STAR FTS 1001TB+	\$0	Each	33%	\$0	Other	D1
456-005-585	456-005-585	SYM SOFTWARE	TF-CLONE FTS 0-14TB	\$0	Each	33%	\$0	Other	D1
456-005-586	456-005-586	SYM SOFTWARE	TF-CLONE FTS 15-25TB	\$0	Each	33%	\$0	Other	D1
456-005-587	456-005-587	SYM SOFTWARE	TF-CLONE FTS 26-40TB	\$0	Each	33%	\$0	Other	D1
456-005-588	456-005-588	SYM SOFTWARE	TF-CLONE FTS 41-60TB	\$0	Each	33%	\$0	Other	D1
456-005-589	456-005-589	SYM SOFTWARE	TF-CLONE FTS 61-100TB	\$0	Each	33%	\$0	Other	D1
456-005-590	456-005-590	SYM SOFTWARE	TF-CLONE FTS 101-150TB	\$0	Each	33%	\$0	Other	D1
456-005-591	456-005-591	SYM SOFTWARE	TF-CLONE FTS 151-250TB	\$0	Each	33%	\$0	Other	D1
456-005-592	456-005-592	SYM SOFTWARE	TF-CLONE FTS 251-400TB	\$0	Each	33%	\$0	Other	D1
456-005-593	456-005-593	SYM SOFTWARE	TF-CLONE FTS 401-600TB	\$0	Each	33%	\$0	Other	D1
456-005-594	456-005-594	SYM SOFTWARE	TF-CLONE FTS 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-005-595	456-005-595	SYM SOFTWARE	TF-CLONE FTS 1001TB+	\$0	Each	33%	\$0	Other	D1
456-005-596	456-005-596	SYM SOFTWARE	TF-SNAP FTS 0 - 14TB	\$0	Each	33%	\$0	Other	D1
456-005-597	456-005-597	SYM SOFTWARE	TF-SNAP FTS 15-25TB	\$0	Each	33%	\$0	Other	D1
456-005-598	456-005-598	SYM SOFTWARE	TF-SNAP FTS 26-40TB	\$0	Each	33%	\$0	Other	D1
456-005-599	456-005-599	SYM SOFTWARE	TF-SNAP FTS 41-60TB	\$0	Each	33%	\$0	Other	D1
456-005-600	456-005-600	SYM SOFTWARE	TF-SNAP FTS 61-100TB	\$0	Each	33%	\$0	Other	D1
456-005-601	456-005-601	SYM SOFTWARE	TF-SNAP FTS 101-150TB	\$0	Each	33%	\$0	Other	D1
456-005-602	456-005-602	SYM SOFTWARE	TF-SNAP FTS 151-250TB	\$0	Each	33%	\$0	Other	D1
456-005-603	456-005-603	SYM SOFTWARE	TF-SNAP FTS 251-400TB	\$0	Each	33%	\$0	Other	D1
456-005-604	456-005-604	SYM SOFTWARE	TF-SNAP FTS 401-600TB	\$0	Each	33%	\$0	Other	D1
456-005-605	456-005-605	SYM SOFTWARE	TF-SNAP FTS 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-005-606	456-005-606	SYM SOFTWARE	TF-SNAP FTS 1001TB+	\$0	Each	33%	\$0	Other	D1
456-005-607	456-005-607	SYM SOFTWARE	SYMM MGMT NON-SATA 0-14TB	\$2,010	Each	33%	\$1,347	Other	D1
456-005-608	456-005-608	SYM SOFTWARE	SYMM MGMT NON-SATA 15-25TB	\$1,890	Each	33%	\$1,266	Other	D1
456-005-609	456-005-609	SYM SOFTWARE	SYMM MGMT NON-SATA 26-40TB	\$1,665	Each	33%	\$1,116	Other	D1
456-005-610	456-005-610	SYM SOFTWARE	SYMM MGMT NON-SATA 41-60TB	\$1,550	Each	33%	\$1,039	Other	D1
456-005-611	456-005-611	SYM SOFTWARE	SYMM MGMT NON-SATA 61-100TB	\$1,485	Each	33%	\$995	Other	D1
456-005-612	456-005-612	SYM SOFTWARE	SYMM MGMT NON-SATA 101-150TB	\$1,335	Each	33%	\$894	Other	D1
456-005-613	456-005-613	SYM SOFTWARE	SYMM MGMT NON-SATA 151-250TB	\$1,185	Each	33%	\$794	Other	D1
456-005-614	456-005-614	SYM SOFTWARE	SYMM MGMT NON-SATA 251-400TB	\$1,020	Each	33%	\$683	Other	D1
456-005-615	456-005-615	SYM SOFTWARE	SYMM MGMT NON-SATA 401-600TB	\$890	Each	33%	\$596	Other	D1
456-005-616	456-005-616	SYM SOFTWARE	SYMM MGMT NON-SATA 601-1000TB	\$775	Each	33%	\$519	Other	D1
456-005-617	456-005-617	SYM SOFTWARE	SYMM MGMT NON-SATA 1001TB+	\$665	Each	33%	\$446	Other	D1
456-005-618	456-005-618	SYM SOFTWARE	SYMM MGMT SATA 0-14TB	\$1,000	Each	33%	\$670	Other	D1
456-005-619	456-005-619	SYM SOFTWARE	SYMM MGMT SATA 15-25TB	\$945	Each	33%	\$633	Other	D1
456-005-620	456-005-620	SYM SOFTWARE	SYMM MGMT SATA 26-40TB	\$830	Each	33%	\$556	Other	D1
456-005-621	456-005-621	SYM SOFTWARE	SYMM MGMT SATA 41-60TB	\$775	Each	33%	\$519	Other	D1
456-005-622	456-005-622	SYM SOFTWARE	SYMM MGMT SATA 61-100TB	\$740	Each	33%	\$496	Other	D1
456-005-623	456-005-623	SYM SOFTWARE	SYMM MGMT SATA 101-150TB	\$665	Each	33%	\$446	Other	D1
456-005-624	456-005-624	SYM SOFTWARE	SYMM MGMT SATA 151-250TB	\$590	Each	33%	\$395	Other	D1
456-005-625	456-005-625	SYM SOFTWARE	SYMM MGMT SATA 251-400TB	\$515	Each	33%	\$345	Other	D1
456-005-626	456-005-626	SYM SOFTWARE	SYMM MGMT SATA 401-600TB	\$450	Each	33%	\$302	Other	D1
456-005-627	456-005-627	SYM SOFTWARE	SYMM MGMT SATA 601-1000TB	\$395	Each	33%	\$258	Other	D1
456-005-628	456-005-628	SYM SOFTWARE	SYMM MGMT SATA 1001TB+	\$335	Each	33%	\$224	Other	D1
456-005-731	456-005-731	SYM SOFTWARE	OR-DM NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-005-732	456-005-732	SYM SOFTWARE	OR-DM NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-005-733	456-005-733	SYM SOFTWARE	OR-DM NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-005-734	456-005-734	SYM SOFTWARE	OR-DM NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-005-735	456-005-735	SYM SOFTWARE	OR-DM NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-005-736	456-005-736	SYM SOFTWARE	OR-DM NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-005-737	456-005-737	SYM SOFTWARE	OR-DM NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-005-738	456-005-738	SYM SOFTWARE	OR-DM NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-005-739	456-005-739	SYM SOFTWARE	OR-DM NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	D1
456-005-740	456-005-740	SYM SOFTWARE	OR-DM NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-005-741	456-005-741	SYM SOFTWARE	OR-DM NON-SATA 1001TB+	\$0	Each	33%	\$0	Other	D1
456-005-742	456-005-742	SYM SOFTWARE	OR-DM SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-005-743	456-005-743	SYM SOFTWARE	OR-DM SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-005-744	456-005-744	SYM SOFTWARE	OR-DM SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-005-745	456-005-745	SYM SOFTWARE	OR-DM SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-005-746	456-005-746	SYM SOFTWARE	OR-DM SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-005-747	456-005-747	SYM SOFTWARE	OR-DM SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-005-748	456-005-748	SYM SOFTWARE	OR-DM SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-005-749	456-005-749	SYM SOFTWARE	OR-DM SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-005-750	456-005-750	SYM SOFTWARE	OR-DM SATA 401-600TB	\$0	Each	33%	\$0	Other	D1
456-005-751	456-005-751	SYM SOFTWARE	OR-DM SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-005-752	456-005-752	SYM SOFTWARE	OR-DM SATA 1001TB+	\$0	Each	33%	\$0	Other	D1
456-005-757	456-005-757	SYM SOFTWARE	AFS Q2 FAST COMBO TIER VMAX	\$240,155	Each	33%	\$160,904	Other	D1
456-005-788	456-005-788	SYM SOFTWARE	SYMM PACK ENH NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-005-789	456-005-789	SYM SOFTWARE	SYMM PACK ENH NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-005-790	456-005-790	SYM SOFTWARE	SYMM PACK ENH NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-005-791	456-005-791	SYM SOFTWARE	SYMM PACK ENH NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-005-792	456-005-792	SYM SOFTWARE	SYMM PACK ENH NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-005-793	456-005-793	SYM SOFTWARE	SYMM PACK ENH NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-005-794	456-005-794	SYM SOFTWARE	SYMM PACK ENH NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-005-795	456-005-795	SYM SOFTWARE	SYMM PACK ENH NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-005-796	456-005-796	SYM SOFTWARE	SYMM PACK ENH NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	D1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
456-005-797	456-005-797	SYM SOFTWARE	SYMM PACK ENH NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1	
456-005-798	456-005-798	SYM SOFTWARE	SYMM PACK ENH NON-SATA 1001TB+	\$0	Each	33%	\$0	Other	D1	
456-005-799	456-005-799	SYM SOFTWARE	SYMM PACK ENH SATA 0-14TB	\$0	Each	33%	\$0	Other	D1	
456-005-800	456-005-800	SYM SOFTWARE	SYMM PACK ENH SATA 15-25TB	\$0	Each	33%	\$0	Other	D1	
456-005-801	456-005-801	SYM SOFTWARE	SYMM PACK ENH SATA 26-40TB	\$0	Each	33%	\$0	Other	D1	
456-005-802	456-005-802	SYM SOFTWARE	SYMM PACK ENH SATA 41-60TB	\$0	Each	33%	\$0	Other	D1	
456-005-803	456-005-803	SYM SOFTWARE	SYMM PACK ENH SATA 61-100TB	\$0	Each	33%	\$0	Other	D1	
456-005-804	456-005-804	SYM SOFTWARE	SYMM PACK ENH SATA 101-150TB	\$0	Each	33%	\$0	Other	D1	
456-005-805	456-005-805	SYM SOFTWARE	SYMM PACK ENH SATA 151-250TB	\$0	Each	33%	\$0	Other	D1	
456-005-806	456-005-806	SYM SOFTWARE	SYMM PACK ENH SATA 251-400TB	\$0	Each	33%	\$0	Other	D1	
456-005-807	456-005-807	SYM SOFTWARE	SYMM PACK ENH SATA 401-600TB	\$0	Each	33%	\$0	Other	D1	
456-005-808	456-005-808	SYM SOFTWARE	SYMM PACK ENH SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1	
456-005-809	456-005-809	SYM SOFTWARE	SYMM PACK ENH SATA 1001TB+	\$0	Each	33%	\$0	Other	D1	
456-011-711	456-011-711	SYM SOFTWARE	FAST REGISTERED 0-14TB	\$0	Each	33%	\$0	Other	D1	
456-011-712	456-011-712	SYM SOFTWARE	FAST REGISTERED 1001+	\$0	Each	33%	\$0	Other	D1	
456-011-713	456-011-713	SYM SOFTWARE	FAST REGISTERED 101-150TB	\$0	Each	33%	\$0	Other	D1	
456-011-714	456-011-714	SYM SOFTWARE	FAST REGISTERED 151-250TB	\$0	Each	33%	\$0	Other	D1	
456-011-715	456-011-715	SYM SOFTWARE	FAST REGISTERED 251-400TB	\$0	Each	33%	\$0	Other	D1	
456-011-716	456-011-716	SYM SOFTWARE	FAST REGISTERED 401-600TB	\$0	Each	33%	\$0	Other	D1	
456-011-717	456-011-717	SYM SOFTWARE	FAST REGISTERED 601-1000TB	\$0	Each	33%	\$0	Other	D1	
456-011-718	456-011-718	SYM SOFTWARE	FAST REGISTERED 1001TB+	\$0	Each	33%	\$0	Other	D1	
456-011-719	456-011-719	SYM SOFTWARE	FAST REGISTERED 0-14TB	\$0	Each	33%	\$0	Other	D1	
456-011-720	456-011-720	SYM SOFTWARE	FAST REGISTERED 101-150TB	\$0	Each	33%	\$0	Other	D1	
456-011-721	456-011-721	SYM SOFTWARE	FAST REGISTERED 151-250TB	\$0	Each	33%	\$0	Other	D1	
456-011-722	456-011-722	SYM SOFTWARE	FAST REGISTERED 251-400TB	\$0	Each	33%	\$0	Other	D1	
456-011-723	456-011-723	SYM SOFTWARE	FAST REGISTERED 401-600TB	\$0	Each	33%	\$0	Other	D1	
456-011-724	456-011-724	SYM SOFTWARE	FAST REGISTERED 601-1000TB	\$0	Each	33%	\$0	Other	D1	
456-011-725	456-011-725	SYM SOFTWARE	FAST REGISTERED 1001TB+	\$0	Each	33%	\$0	Other	D1	
456-011-726	456-011-726	SYM SOFTWARE	FAST REGISTERED 0-14TB	\$0	Each	33%	\$0	Other	D1	
456-011-727	456-011-727	SYM SOFTWARE	FAST REGISTERED 101-150TB	\$0	Each	33%	\$0	Other	D1	
456-011-728	456-011-728	SYM SOFTWARE	FAST REGISTERED 151-250TB	\$0	Each	33%	\$0	Other	D1	
456-011-729	456-011-729	SYM SOFTWARE	FAST REGISTERED 251-400TB	\$0	Each	33%	\$0	Other	D1	
456-011-730	456-011-730	SYM SOFTWARE	FAST REGISTERED 401-600TB	\$0	Each	33%	\$0	Other	D1	
456-011-731	456-011-731	SYM SOFTWARE	FAST REGISTERED 601-1000TB	\$0	Each	33%	\$0	Other	D1	
456-011-732	456-011-732	SYM SOFTWARE	FAST REGISTERED 1001TB+	\$0	Each	33%	\$0	Other	D1	
456-011-733	456-011-733	SYM SOFTWARE	FAST REGISTERED 0-14TB	\$0	Each	33%	\$0	Other	D1	
456-011-734	456-011-734	SYM SOFTWARE	FAST REGISTERED 101-150TB	\$0	Each	33%	\$0	Other	D1	
456-011-735	456-011-735	SYM SOFTWARE	FAST REGISTERED 151-250TB	\$0	Each	33%	\$0	Other	D1	
456-011-736	456-011-736	SYM SOFTWARE	FAST REGISTERED 251-400TB	\$0	Each	33%	\$0	Other	D1	
456-011-737	456-011-737	SYM SOFTWARE	FAST REGISTERED 401-600TB	\$0	Each	33%	\$0	Other	D1	
456-011-738	456-011-738	SYM SOFTWARE	FAST REGISTERED 601-1000TB	\$0	Each	33%	\$0	Other	D1	
456-011-739	456-011-739	SYM SOFTWARE	FAST REGISTERED 1001TB+	\$0	Each	33%	\$0	Other	D1	
456-011-740	456-011-740	SYM SOFTWARE	FAST REGISTERED 0-14TB	\$0	Each	33%	\$0	Other	D1	
456-011-741	456-011-741	SYM SOFTWARE	FAST REGISTERED 101-150TB	\$0	Each	33%	\$0	Other	D1	
456-011-742	456-011-742	SYM SOFTWARE	FAST REGISTERED 151-250TB	\$0	Each	33%	\$0	Other	D1	
456-011-743	456-011-743	SYM SOFTWARE	FAST REGISTERED 251-400TB	\$0	Each	33%	\$0	Other	D1	
456-102-542	456-102-542	SYM SOFTWARE	ENGINUITY NON-SATA 0-14TB (TCF0100)	\$2,020	Each	33%	\$1,353	Other	D1	
456-102-543	456-102-543	SYM SOFTWARE	ENGINUITY NON-SATA 15-25TB (TCF0200)	\$1,940	Each	33%	\$1,300	Other	D1	
456-102-544	456-102-544	SYM SOFTWARE	ENGINUITY NON-SATA 26-40TB (TCF0300)	\$1,860	Each	33%	\$1,246	Other	D1	
456-102-545	456-102-545	SYM SOFTWARE	ENGINUITY NON-SATA 41-60TB (TCF0400)	\$1,790	Each	33%	\$1,199	Other	D1	
456-102-546	456-102-546	SYM SOFTWARE	ENGINUITY NON-SATA 61-100TB (TCF0500)	\$1,710	Each	33%	\$1,146	Other	D1	
456-102-547	456-102-547	SYM SOFTWARE	ENGINUITY NON-SATA 101-150TB (TCF0600)	\$1,650	Each	33%	\$1,106	Other	D1	
456-102-548	456-102-548	SYM SOFTWARE	ENGINUITY NON-SATA 151-250TB (TCF0700)	\$1,580	Each	33%	\$1,059	Other	D1	
456-102-549	456-102-549	SYM SOFTWARE	ENGINUITY NON-SATA 251-400TB (TCF0800)	\$1,520	Each	33%	\$1,018	Other	D1	
456-102-550	456-102-550	SYM SOFTWARE	ENGINUITY NON-SATA 401-600TB (TCF0900)	\$1,460	Each	33%	\$978	Other	D1	
456-102-551	456-102-551	SYM SOFTWARE	ENGINUITY NON-SATA 601-1000TB (TCF1000)	\$1,400	Each	33%	\$938	Other	D1	
456-102-552	456-102-552	SYM SOFTWARE	ENGINUITY NON-SATA 1001+ (TCF1100)	\$1,340	Each	33%	\$898	Other	D1	
456-102-553	456-102-553	SYM SOFTWARE	ENGINUITY SATA 0-14TB (TCS0100)	\$910	Each	33%	\$610	Other	D1	
456-102-554	456-102-554	SYM SOFTWARE	ENGINUITY SATA 15-25TB (TCS0200)	\$870	Each	33%	\$583	Other	D1	
456-102-555	456-102-555	SYM SOFTWARE	ENGINUITY SATA 26-40TB (TCS0300)	\$840	Each	33%	\$563	Other	D1	
456-102-556	456-102-556	SYM SOFTWARE	ENGINUITY SATA 41-60TB (TCS0400)	\$800	Each	33%	\$536	Other	D1	
456-102-557	456-102-557	SYM SOFTWARE	ENGINUITY SATA 61-100TB (TCS0500)	\$770	Each	33%	\$516	Other	D1	
456-102-558	456-102-558	SYM SOFTWARE	ENGINUITY SATA 101-150TB (TCS0600)	\$740	Each	33%	\$496	Other	D1	
456-102-559	456-102-559	SYM SOFTWARE	ENGINUITY SATA 151-250TB (TCS0700)	\$710	Each	33%	\$476	Other	D1	
456-102-560	456-102-560	SYM SOFTWARE	ENGINUITY SATA 251-400TB (TCS0800)	\$680	Each	33%	\$456	Other	D1	
456-102-561	456-102-561	SYM SOFTWARE	ENGINUITY SATA 401-600TB (TCS0900)	\$660	Each	33%	\$442	Other	D1	
456-102-562	456-102-562	SYM SOFTWARE	ENGINUITY SATA 601-1000TB (TCS1000)	\$630	Each	33%	\$422	Other	D1	
456-102-563	456-102-563	SYM SOFTWARE	ENGINUITY SATA 1001+ (TCS1100)	\$600	Each	33%	\$402	Other	D1	
456-102-634	456-102-634	SYM SOFTWARE	FAST SUITE NON-SATA 0-14TB (TCF0100)	\$0	Each	33%	\$0	Other	D1	
456-102-635	456-102-635	SYM SOFTWARE	FAST SUITE NON-SATA 15-25TB (TCF0200)	\$0	Each	33%	\$0	Other	D1	
456-102-636	456-102-636	SYM SOFTWARE	FAST SUITE NON-SATA 26-40TB (TCF0300)	\$0	Each	33%	\$0	Other	D1	
456-102-637	456-102-637	SYM SOFTWARE	FAST SUITE NON-SATA 41-60TB (TCF0400)	\$0	Each	33%	\$0	Other	D1	
456-102-638	456-102-638	SYM SOFTWARE	FAST SUITE NON-SATA 61-100TB (TCF0500)	\$0	Each	33%	\$0	Other	D1	
456-102-639	456-102-639	SYM SOFTWARE	FAST SUITE NON-SATA 101-150TB (TCF0600)	\$0	Each	33%	\$0	Other	D1	
456-102-640	456-102-640	SYM SOFTWARE	FAST SUITE NON-SATA 151-250TB (TCF0700)	\$0	Each	33%	\$0	Other	D1	
456-102-641	456-102-641	SYM SOFTWARE	FAST SUITE NON-SATA 251-400TB (TCF0800)	\$0	Each	33%	\$0	Other	D1	
456-102-642	456-102-642	SYM SOFTWARE	FAST SUITE NON-SATA 401-600TB (TCF0900)	\$0	Each	33%	\$0	Other	D1	
456-102-643	456-102-643	SYM SOFTWARE	FAST SUITE NON-SATA 601-1000TB (TCF1000)	\$0	Each	33%	\$0	Other	D1	
456-102-644	456-102-644	SYM SOFTWARE	FAST SUITE NON-SATA 1001+ (TCF1100)	\$0	Each	33%	\$0	Other	D1	
456-102-645	456-102-645	SYM SOFTWARE	FAST SUITE SATA 0-14TB (TCS0100)	\$0	Each	33%	\$0	Other	D1	
456-102-646	456-102-646	SYM SOFTWARE	FAST SUITE SATA 15-25TB (TCS0200)	\$0	Each	33%	\$0	Other	D1	
456-102-647	456-102-647	SYM SOFTWARE	FAST SUITE SATA 26-40TB (TCS0300)	\$0	Each	33%	\$0	Other	D1	
456-102-648	456-102-648	SYM SOFTWARE	FAST SUITE SATA 41-60TB (TCS0400)	\$0	Each	33%	\$0	Other	D1	
456-102-649	456-102-649	SYM SOFTWARE	FAST SUITE SATA 61-100TB (TCS0500)	\$0	Each	33%	\$0	Other	D1	
456-102-650	456-102-650	SYM SOFTWARE	FAST SUITE SATA 101-150TB (TCS0600)	\$0	Each	33%	\$0	Other	D1	
456-102-651	456-102-651	SYM SOFTWARE	FAST SUITE SATA 151-250TB (TCS0700)	\$0	Each	33%	\$0	Other	D1	
456-102-652	456-102-652	SYM SOFTWARE	FAST SUITE SATA 251-400TB (TCS0800)	\$0	Each	33%	\$0	Other	D1	
456-102-653	456-102-653	SYM SOFTWARE	FAST SUITE SATA 401-600TB (TCS0900)	\$0	Each	33%	\$0	Other	D1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-102-654	456-102-654	SYM SOFTWARE	FAST SUITE SATA 601-1000TB (TCS1000)	\$0	Each	33%	\$0	Other	D1
456-102-655	456-102-655	SYM SOFTWARE	FAST SUITE SATA 1001+ (TCS1100)	\$0	Each	33%	\$0	Other	D1
456-102-657	456-102-657	SYM SOFTWARE	FAST ADD ON NON-SATA 0-14TB (TCF0100)	\$0	Each	33%	\$0	Other	D1
456-102-658	456-102-658	SYM SOFTWARE	FAST ADD ON NON-SATA 15-25TB (TCF0200)	\$0	Each	33%	\$0	Other	D1
456-102-659	456-102-659	SYM SOFTWARE	FAST ADD ON NON-SATA 26-40TB (TCF0300)	\$0	Each	33%	\$0	Other	D1
456-102-660	456-102-660	SYM SOFTWARE	FAST ADD ON NON-SATA 41-60TB (TCF0400)	\$0	Each	33%	\$0	Other	D1
456-102-661	456-102-661	SYM SOFTWARE	FAST ADD ON NON-SATA 61-100TB (TCF0500)	\$0	Each	33%	\$0	Other	D1
456-102-662	456-102-662	SYM SOFTWARE	FAST ADD ON NON-SATA 101-150TB (TCF0600)	\$0	Each	33%	\$0	Other	D1
456-102-663	456-102-663	SYM SOFTWARE	FAST ADD ON NON-SATA 151-250TB (TCF0700)	\$0	Each	33%	\$0	Other	D1
456-102-664	456-102-664	SYM SOFTWARE	FAST ADD ON NON-SATA 251-400TB (TCF0800)	\$0	Each	33%	\$0	Other	D1
456-102-665	456-102-665	SYM SOFTWARE	FAST ADD ON NON-SATA 401-600TB (TCF0900)	\$0	Each	33%	\$0	Other	D1
456-102-666	456-102-666	SYM SOFTWARE	FAST ADD ON NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-102-667	456-102-667	SYM SOFTWARE	FAST ADD ON NON-SATA 1001+ (TCF1100)	\$0	Each	33%	\$0	Other	D1
456-102-668	456-102-668	SYM SOFTWARE	FAST ADD ON SATA 0-14TB (TCS0100)	\$0	Each	33%	\$0	Other	D1
456-102-669	456-102-669	SYM SOFTWARE	FAST ADD ON SATA 15-25TB (TCS0200)	\$0	Each	33%	\$0	Other	D1
456-102-670	456-102-670	SYM SOFTWARE	FAST ADD ON SATA 26-40TB (TCS0300)	\$0	Each	33%	\$0	Other	D1
456-102-671	456-102-671	SYM SOFTWARE	FAST ADD ON SATA 41-60TB (TCS0400)	\$0	Each	33%	\$0	Other	D1
456-102-672	456-102-672	SYM SOFTWARE	FAST ADD ON SATA 61-100TB (TCS0500)	\$0	Each	33%	\$0	Other	D1
456-102-673	456-102-673	SYM SOFTWARE	FAST ADD ON SATA 101-150TB (TCS0600)	\$0	Each	33%	\$0	Other	D1
456-102-674	456-102-674	SYM SOFTWARE	FAST ADD ON SATA 151-250TB (TCS0700)	\$0	Each	33%	\$0	Other	D1
456-102-675	456-102-675	SYM SOFTWARE	FAST ADD ON SATA 251-400TB (TCS0800)	\$0	Each	33%	\$0	Other	D1
456-102-676	456-102-676	SYM SOFTWARE	FAST ADD ON SATA 401-600TB (TCS0900)	\$0	Each	33%	\$0	Other	D1
456-102-677	456-102-677	SYM SOFTWARE	FAST ADD ON SATA 601-1000TB (TCS1000)	\$0	Each	33%	\$0	Other	D1
456-102-678	456-102-678	SYM SOFTWARE	FAST ADD ON SATA 1001+ (TCS1100)	\$0	Each	33%	\$0	Other	D1
456-102-680	456-102-680	SYM SOFTWARE	ADV FAST SUITE NON-SATA 0-14TB	\$2,054	Each	33%	\$1,376	Other	D1
456-102-681	456-102-681	SYM SOFTWARE	ADV FAST SUITE NON-SATA 15-25TB	\$1,926	Each	33%	\$1,290	Other	D1
456-102-682	456-102-682	SYM SOFTWARE	ADV FAST SUITE NON-SATA 26-40TB	\$1,696	Each	33%	\$1,136	Other	D1
456-102-683	456-102-683	SYM SOFTWARE	ADV FAST SUITE NON-SATA 41-60TB	\$1,578	Each	33%	\$1,057	Other	D1
456-102-684	456-102-684	SYM SOFTWARE	ADV FAST SUITE NON-SATA 61-100TB	\$1,509	Each	33%	\$1,011	Other	D1
456-102-685	456-102-685	SYM SOFTWARE	ADV FAST SUITE NON-SATA 101-150TB	\$1,358	Each	33%	\$910	Other	D1
456-102-686	456-102-686	SYM SOFTWARE	ADV FAST SUITE NON-SATA 151-250TB	\$1,220	Each	33%	\$817	Other	D1
456-102-687	456-102-687	SYM SOFTWARE	ADV FAST SUITE NON-SATA 251-400TB	\$1,056	Each	33%	\$708	Other	D1
456-102-688	456-102-688	SYM SOFTWARE	ADV FAST SUITE NON-SATA 401-600TB	\$906	Each	33%	\$607	Other	D1
456-102-689	456-102-689	SYM SOFTWARE	ADV FAST SUITE NON-SATA 601-1000TB	\$800	Each	33%	\$536	Other	D1
456-102-690	456-102-690	SYM SOFTWARE	ADV FAST SUITE NON-SATA 1001TB+	\$695	Each	33%	\$466	Other	D1
456-102-691	456-102-691	SYM SOFTWARE	ADV FAST SUITE SATA 0-14TB (TCS0100)	\$1,026	Each	33%	\$687	Other	D1
456-102-692	456-102-692	SYM SOFTWARE	ADV FAST SUITE SATA 15-25TB (TCS0200)	\$964	Each	33%	\$646	Other	D1
456-102-693	456-102-693	SYM SOFTWARE	ADV FAST SUITE SATA 26-40TB (TCS0300)	\$846	Each	33%	\$567	Other	D1
456-102-694	456-102-694	SYM SOFTWARE	ADV FAST SUITE SATA 41-60TB (TCS0400)	\$787	Each	33%	\$527	Other	D1
456-102-695	456-102-695	SYM SOFTWARE	ADV FAST SUITE SATA 61-100TB (TCS0500)	\$754	Each	33%	\$505	Other	D1
456-102-696	456-102-696	SYM SOFTWARE	ADV FAST SUITE SATA 101-150TB (TCS0600)	\$679	Each	33%	\$455	Other	D1
456-102-697	456-102-697	SYM SOFTWARE	ADV FAST SUITE SATA 151-250TB (TCS0700)	\$610	Each	33%	\$409	Other	D1
456-102-698	456-102-698	SYM SOFTWARE	ADV FAST SUITE SATA 251-400TB (TCS0800)	\$528	Each	33%	\$354	Other	D1
456-102-699	456-102-699	SYM SOFTWARE	ADV FAST SUITE SATA 401-600TB (TCS0900)	\$453	Each	33%	\$304	Other	D1
456-102-700	456-102-700	SYM SOFTWARE	ADV FAST SUITE SATA 601-1000TB (TCS1000)	\$400	Each	33%	\$268	Other	D1
456-102-701	456-102-701	SYM SOFTWARE	ADV FAST SUITE SATA 1001TB+ (TCS1100)	\$348	Each	33%	\$233	Other	D1
456-102-703	456-102-703	SYM SOFTWARE	FAST VP ADD ON NON-SATA 0-14TB (TCF0100)	\$0	Each	33%	\$0	Other	D1
456-102-704	456-102-704	SYM SOFTWARE	FAST VP ADD ON NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-102-705	456-102-705	SYM SOFTWARE	FAST VP ADD ON NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-102-706	456-102-706	SYM SOFTWARE	FAST VP ADD ON NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-102-707	456-102-707	SYM SOFTWARE	FAST VP ADD ON NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-102-708	456-102-708	SYM SOFTWARE	FAST VP ADD ON NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-102-709	456-102-709	SYM SOFTWARE	FAST VP ADD ON NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-102-710	456-102-710	SYM SOFTWARE	FAST VP ADD ON NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-102-711	456-102-711	SYM SOFTWARE	FAST VP ADD ON NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	D1
456-102-712	456-102-712	SYM SOFTWARE	FAST VP ADD ON NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-102-713	456-102-713	SYM SOFTWARE	FAST VP ADD ON NON-SATA 1001+ (TCF1100)	\$0	Each	33%	\$0	Other	D1
456-102-714	456-102-714	SYM SOFTWARE	FAST VP ADD ON SATA 0-14TB (TCS0100)	\$0	Each	33%	\$0	Other	D1
456-102-715	456-102-715	SYM SOFTWARE	FAST VP ADD ON SATA 15-25TB (TCS0200)	\$0	Each	33%	\$0	Other	D1
456-102-716	456-102-716	SYM SOFTWARE	FAST VP ADD ON SATA 26-40TB (TCS0300)	\$0	Each	33%	\$0	Other	D1
456-102-717	456-102-717	SYM SOFTWARE	FAST VP ADD ON SATA 41-60TB (TCS0400)	\$0	Each	33%	\$0	Other	D1
456-102-718	456-102-718	SYM SOFTWARE	FAST VP ADD ON SATA 61-100TB (TCS0500)	\$0	Each	33%	\$0	Other	D1
456-102-719	456-102-719	SYM SOFTWARE	FAST VP ADD ON SATA 101-150TB (TCS0600)	\$0	Each	33%	\$0	Other	D1
456-102-720	456-102-720	SYM SOFTWARE	FAST VP ADD ON SATA 151-250TB (TCS0700)	\$0	Each	33%	\$0	Other	D1
456-102-721	456-102-721	SYM SOFTWARE	FAST VP ADD ON SATA 251-400TB (TCS0800)	\$0	Each	33%	\$0	Other	D1
456-102-722	456-102-722	SYM SOFTWARE	FAST VP ADD ON SATA 401-600TB (TCS0900)	\$0	Each	33%	\$0	Other	D1
456-102-723	456-102-723	SYM SOFTWARE	FAST VP ADD ON SATA 601-1000TB (TCS1000)	\$0	Each	33%	\$0	Other	D1
456-102-724	456-102-724	SYM SOFTWARE	FAST VP ADD ON SATA 1001+ (TCS1100)	\$0	Each	33%	\$0	Other	D1
456-102-726	456-102-726	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-102-727	456-102-727	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-102-728	456-102-728	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-102-729	456-102-729	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-102-730	456-102-730	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-102-731	456-102-731	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-102-732	456-102-732	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-102-733	456-102-733	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-102-734	456-102-734	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price	UoM				
456-102-735	456-102-735	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-102-736	456-102-736	SYM SOFTWARE	ADV FAST ADD ON NON-SATA 1001+ (TCF1100)	\$0	Each	33%	\$0	Other	D1
456-102-737	456-102-737	SYM SOFTWARE	ADV FAST ADD ON SATA 0-14TB (TCS0100)	\$0	Each	33%	\$0	Other	D1
456-102-738	456-102-738	SYM SOFTWARE	ADV FAST ADD ON SATA 15-25TB (TCS0200)	\$0	Each	33%	\$0	Other	D1
456-102-739	456-102-739	SYM SOFTWARE	ADV FAST ADD ON SATA 26-40TB (TCS0300)	\$0	Each	33%	\$0	Other	D1
456-102-740	456-102-740	SYM SOFTWARE	ADV FAST ADD ON SATA 41-60TB (TCS0400)	\$0	Each	33%	\$0	Other	D1
456-102-741	456-102-741	SYM SOFTWARE	ADV FAST ADD ON SATA 61-100TB (TCS0500)	\$0	Each	33%	\$0	Other	D1
456-102-742	456-102-742	SYM SOFTWARE	ADV FAST ADD ON SATA 101-150TB (TCS0600)	\$0	Each	33%	\$0	Other	D1
456-102-743	456-102-743	SYM SOFTWARE	ADV FAST ADD ON SATA 151-250TB (TCS0700)	\$0	Each	33%	\$0	Other	D1
456-102-744	456-102-744	SYM SOFTWARE	ADV FAST ADD ON SATA 251-400TB (TCS0800)	\$0	Each	33%	\$0	Other	D1
456-102-745	456-102-745	SYM SOFTWARE	ADV FAST ADD ON SATA 401-600TB (TCS0900)	\$0	Each	33%	\$0	Other	D1
456-102-746	456-102-746	SYM SOFTWARE	ADV FAST ADD ON SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-102-747	456-102-747	SYM SOFTWARE	ADV FAST ADD ON SATA 1001+ (TCS1100)	\$0	Each	33%	\$0	Other	D1
456-102-795	456-102-795	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	\$4,395	Each	33%	\$2,945	Other	D1
456-102-796	456-102-796	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	\$3,647	Each	33%	\$2,443	Other	D1
456-102-797	456-102-797	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	\$3,660	Each	33%	\$2,452	Other	D1
456-102-798	456-102-798	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 41-60 TB	\$2,990	Each	33%	\$2,003	Other	D1
456-102-799	456-102-799	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 61-100 TB	\$2,595	Each	33%	\$1,739	Other	D1
456-102-800	456-102-800	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 101-150 TB	\$2,205	Each	33%	\$1,477	Other	D1
456-102-801	456-102-801	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 151-250 TB	\$2,090	Each	33%	\$1,400	Other	D1
456-102-802	456-102-802	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 251-400 TB	\$1,915	Each	33%	\$1,283	Other	D1
456-102-803	456-102-803	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 401-600 TB	\$1,715	Each	33%	\$1,149	Other	D1
456-102-804	456-102-804	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 601-1000TB	\$1,505	Each	33%	\$1,008	Other	D1
456-102-805	456-102-805	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	\$975	Each	33%	\$653	Other	D1
456-102-806	456-102-806	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	\$4,380	Each	33%	\$2,935	Other	D1
456-102-807	456-102-807	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	\$4,120	Each	33%	\$2,760	Other	D1
456-102-808	456-102-808	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	\$3,630	Each	33%	\$2,432	Other	D1
456-102-809	456-102-809	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	\$3,240	Each	33%	\$2,171	Other	D1
456-102-810	456-102-810	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	\$2,890	Each	33%	\$1,936	Other	D1
456-102-811	456-102-811	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	\$2,560	Each	33%	\$1,715	Other	D1
456-102-812	456-102-812	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	\$2,200	Each	33%	\$1,474	Other	D1
456-102-813	456-102-813	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	\$1,880	Each	33%	\$1,260	Other	D1
456-102-814	456-102-814	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	\$1,620	Each	33%	\$1,085	Other	D1
456-102-815	456-102-815	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	\$1,390	Each	33%	\$931	Other	D1
456-102-816	456-102-816	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	\$1,190	Each	33%	\$797	Other	D1
456-102-817	456-102-817	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	\$2,190	Each	33%	\$1,467	Other	D1
456-102-818	456-102-818	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	\$2,060	Each	33%	\$1,380	Other	D1
456-102-819	456-102-819	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	\$1,810	Each	33%	\$1,213	Other	D1
456-102-820	456-102-820	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	\$1,620	Each	33%	\$1,085	Other	D1
456-102-821	456-102-821	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	\$1,450	Each	33%	\$972	Other	D1
456-102-822	456-102-822	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	\$1,280	Each	33%	\$858	Other	D1
456-102-823	456-102-823	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	\$1,100	Each	33%	\$737	Other	D1
456-102-824	456-102-824	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	\$940	Each	33%	\$630	Other	D1
456-102-825	456-102-825	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	\$810	Each	33%	\$543	Other	D1
456-102-826	456-102-826	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	\$690	Each	33%	\$462	Other	D1
456-102-827	456-102-827	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	\$600	Each	33%	\$402	Other	D1
456-102-854	456-102-854	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 0-14 TB	\$4,395	Each	33%	\$2,945	Other	D1
456-102-855	456-102-855	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 15-25 TB	\$3,647	Each	33%	\$2,443	Other	D1
456-102-856	456-102-856	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 26-40 TB	\$3,660	Each	33%	\$2,452	Other	D1
456-102-857	456-102-857	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 41-60 TB	\$2,990	Each	33%	\$2,003	Other	D1
456-102-858	456-102-858	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 61-100 TB	\$2,595	Each	33%	\$1,739	Other	D1
456-102-859	456-102-859	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 101-150 TB	\$2,205	Each	33%	\$1,477	Other	D1
456-102-860	456-102-860	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 151-250 TB	\$2,090	Each	33%	\$1,400	Other	D1
456-102-861	456-102-861	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 251-400 TB	\$1,915	Each	33%	\$1,283	Other	D1
456-102-862	456-102-862	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 401-600 TB	\$1,715	Each	33%	\$1,149	Other	D1
456-102-863	456-102-863	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 601-1000TB	\$1,505	Each	33%	\$1,008	Other	D1
456-102-864	456-102-864	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT REG 1001+ TB	\$975	Each	33%	\$653	Other	D1
456-102-865	456-102-865	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 0-14 TB	\$4,380	Each	33%	\$2,935	Other	D1
456-102-866	456-102-866	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 15-25 TB	\$4,120	Each	33%	\$2,760	Other	D1
456-102-867	456-102-867	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 26-40 TB	\$3,630	Each	33%	\$2,432	Other	D1
456-102-868	456-102-868	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 41-60 TB	\$3,240	Each	33%	\$2,171	Other	D1
456-102-869	456-102-869	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 61-100TB	\$2,890	Each	33%	\$1,936	Other	D1
456-102-870	456-102-870	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 101-150T	\$2,560	Each	33%	\$1,715	Other	D1
456-102-871	456-102-871	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 151-250T	\$2,200	Each	33%	\$1,474	Other	D1
456-102-872	456-102-872	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 251-400T	\$1,880	Each	33%	\$1,260	Other	D1
456-102-873	456-102-873	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 401-600T	\$1,620	Each	33%	\$1,085	Other	D1
456-102-874	456-102-874	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 601-1000	\$1,390	Each	33%	\$931	Other	D1
456-102-875	456-102-875	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT NON-SATA 1001+ TB	\$1,190	Each	33%	\$797	Other	D1
456-102-876	456-102-876	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT SATA 0-14 TB	\$2,190	Each	33%	\$1,467	Other	D1
456-102-877	456-102-877	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT SATA 15-25 TB	\$2,060	Each	33%	\$1,380	Other	D1
456-102-878	456-102-878	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT SATA 26-40 TB	\$1,810	Each	33%	\$1,213	Other	D1
456-102-879	456-102-879	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT SATA 41-60 TB	\$1,620	Each	33%	\$1,085	Other	D1
456-102-880	456-102-880	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT SATA 61-100 TB	\$1,450	Each	33%	\$972	Other	D1
456-102-881	456-102-881	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT SATA 101-150 TB	\$1,280	Each	33%	\$858	Other	D1
456-102-882	456-102-882	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT SATA 151-250 TB	\$1,100	Each	33%	\$737	Other	D1
456-102-883	456-102-883	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT SATA 251-400 TB	\$940	Each	33%	\$630	Other	D1
456-102-884	456-102-884	SYM SOFTWARE	RMT ASYNC-SRDFFA CMPEXT SATA 401-600 TB	\$810	Each	33%	\$543	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-102-885	456-102-885	SYM SOFTWARE	RMT ASYNC-SRDF CMPEXT SATA 601-1000 TB	\$690	Each	33%	\$462	Other	D1
456-102-886	456-102-886	SYM SOFTWARE	RMT ASYNC-SRDF CMPEXT SATA 1001+ TB	\$600	Each	33%	\$402	Other	D1
456-102-913	456-102-913	SYM SOFTWARE	SRDF-STAR REGISTERED 0-14TB (TR00100)	\$1,425	Each	33%	\$955	Other	D1
456-102-914	456-102-914	SYM SOFTWARE	SRDF-STAR REGISTERED 15-25TB (TR00200)	\$1,155	Each	33%	\$774	Other	D1
456-102-915	456-102-915	SYM SOFTWARE	SRDF-STAR REGISTERED 26-40TB (TR00300)	\$1,203	Each	33%	\$806	Other	D1
456-102-916	456-102-916	SYM SOFTWARE	SRDF-STAR REGISTERED 41-60TB (TR00400)	\$1,073	Each	33%	\$719	Other	D1
456-102-917	456-102-917	SYM SOFTWARE	SRDF-STAR REGISTERED 61-100TB (TR00500)	\$917	Each	33%	\$614	Other	D1
456-102-918	456-102-918	SYM SOFTWARE	SRDF-STAR REGISTERED 101-150TB (TR00600)	\$850	Each	33%	\$570	Other	D1
456-102-919	456-102-919	SYM SOFTWARE	SRDF-STAR REGISTERED 151-250TB (TR00700)	\$749	Each	33%	\$502	Other	D1
456-102-920	456-102-920	SYM SOFTWARE	SRDF-STAR REGISTERED 251-400TB (TR00800)	\$658	Each	33%	\$448	Other	D1
456-102-921	456-102-921	SYM SOFTWARE	SRDF-STAR REGISTERED 401-600TB (TR00900)	\$555	Each	33%	\$372	Other	D1
456-102-922	456-102-922	SYM SOFTWARE	SRDF-STAR REGISTER 601-1000TB (TR10000)	\$449	Each	33%	\$301	Other	D1
456-102-923	456-102-923	SYM SOFTWARE	SRDF-STAR REGISTERED 1001+ (TR01100)	\$285	Each	33%	\$191	Other	D1
456-102-924	456-102-924	SYM SOFTWARE	SRDF-STAR NON-SATA 0-14TB (TCF0100)	\$3,460	Each	33%	\$2,318	Other	D1
456-102-925	456-102-925	SYM SOFTWARE	SRDF-STAR NON-SATA 15-25TB (TCF0200)	\$3,250	Each	33%	\$2,178	Other	D1
456-102-926	456-102-926	SYM SOFTWARE	SRDF-STAR NON-SATA 26-40TB (TCF0300)	\$2,865	Each	33%	\$1,920	Other	D1
456-102-927	456-102-927	SYM SOFTWARE	SRDF-STAR NON-SATA 41-60TB (TCF0400)	\$2,560	Each	33%	\$1,715	Other	D1
456-102-928	456-102-928	SYM SOFTWARE	SRDF-STAR NON-SATA 61-100TB (TCF0500)	\$2,275	Each	33%	\$1,524	Other	D1
456-102-929	456-102-929	SYM SOFTWARE	SRDF-STAR NON-SATA 101-150TB (TCF0600)	\$2,020	Each	33%	\$1,353	Other	D1
456-102-930	456-102-930	SYM SOFTWARE	SRDF-STAR NON-SATA 151-250TB (TCF0700)	\$1,740	Each	33%	\$1,166	Other	D1
456-102-931	456-102-931	SYM SOFTWARE	SRDF-STAR NON-SATA 251-400TB (TCF0800)	\$1,490	Each	33%	\$998	Other	D1
456-102-932	456-102-932	SYM SOFTWARE	SRDF-STAR NON-SATA 401-600TB (TCF0900)	\$1,280	Each	33%	\$858	Other	D1
456-102-933	456-102-933	SYM SOFTWARE	SRDF-STAR NON-SATA 601-1000TB (TCF1000)	\$1,095	Each	33%	\$734	Other	D1
456-102-934	456-102-934	SYM SOFTWARE	SRDF-STAR NON-SATA 1001+ (TCF1100)	\$935	Each	33%	\$626	Other	D1
456-102-935	456-102-935	SYM SOFTWARE	SRDF-STAR SATA 0-14TB (TCS0100)	\$1,725	Each	33%	\$1,156	Other	D1
456-102-936	456-102-936	SYM SOFTWARE	SRDF-STAR SATA 15-25TB (TCS0200)	\$1,630	Each	33%	\$1,092	Other	D1
456-102-937	456-102-937	SYM SOFTWARE	SRDF-STAR SATA 26-40TB (TCS0300)	\$1,435	Each	33%	\$961	Other	D1
456-102-938	456-102-938	SYM SOFTWARE	SRDF-STAR SATA 41-60TB (TCS0400)	\$1,290	Each	33%	\$858	Other	D1
456-102-939	456-102-939	SYM SOFTWARE	SRDF-STAR SATA 61-100TB (TCS0500)	\$1,145	Each	33%	\$767	Other	D1
456-102-940	456-102-940	SYM SOFTWARE	SRDF-STAR SATA 101-150TB (TCS0600)	\$1,010	Each	33%	\$677	Other	D1
456-102-941	456-102-941	SYM SOFTWARE	SRDF-STAR SATA 151-250TB (TCS0700)	\$870	Each	33%	\$583	Other	D1
456-102-942	456-102-942	SYM SOFTWARE	SRDF-STAR SATA 251-400TB (TCS0800)	\$740	Each	33%	\$496	Other	D1
456-102-943	456-102-943	SYM SOFTWARE	SRDF-STAR SATA 401-600TB (TCS0900)	\$635	Each	33%	\$425	Other	D1
456-102-944	456-102-944	SYM SOFTWARE	SRDF-STAR SATA 601-1000TB (TCS1000)	\$545	Each	33%	\$365	Other	D1
456-102-945	456-102-945	SYM SOFTWARE	SRDF-STAR SATA 1001+ (TCS1100)	\$470	Each	33%	\$315	Other	D1
456-102-948	456-102-948	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	\$4,425	Each	33%	\$2,965	Other	D1
456-102-949	456-102-949	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	\$3,850	Each	33%	\$2,580	Other	D1
456-102-950	456-102-950	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	\$3,350	Each	33%	\$2,245	Other	D1
456-102-951	456-102-951	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 41-60 TB	\$2,730	Each	33%	\$1,829	Other	D1
456-102-952	456-102-952	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 61-100 TB	\$2,290	Each	33%	\$1,534	Other	D1
456-102-953	456-102-953	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	\$2,135	Each	33%	\$1,430	Other	D1
456-102-954	456-102-954	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	\$1,985	Each	33%	\$1,330	Other	D1
456-102-955	456-102-955	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	\$1,840	Each	33%	\$1,233	Other	D1
456-102-956	456-102-956	SYM SOFTWARE	TF-LOCL REP-TFCLONE CNFLASH REG 401-600	\$1,675	Each	33%	\$1,122	Other	D1
456-102-957	456-102-957	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	\$1,560	Each	33%	\$1,045	Other	D1
456-102-958	456-102-958	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	\$1,100	Each	33%	\$737	Other	D1
456-102-959	456-102-959	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	\$2,540	Each	33%	\$1,702	Other	D1
456-102-960	456-102-960	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	\$2,385	Each	33%	\$1,598	Other	D1
456-102-961	456-102-961	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	\$2,100	Each	33%	\$1,407	Other	D1
456-102-962	456-102-962	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	\$1,955	Each	33%	\$1,310	Other	D1
456-102-963	456-102-963	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	\$1,880	Each	33%	\$1,260	Other	D1
456-102-964	456-102-964	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 101-150T	\$1,690	Each	33%	\$1,132	Other	D1
456-102-965	456-102-965	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	\$1,500	Each	33%	\$1,005	Other	D1
456-102-966	456-102-966	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	\$1,300	Each	33%	\$871	Other	D1
456-102-967	456-102-967	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 401-600T	\$1,135	Each	33%	\$760	Other	D1
456-102-968	456-102-968	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	\$985	Each	33%	\$660	Other	D1
456-102-969	456-102-969	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	\$860	Each	33%	\$576	Other	D1
456-102-970	456-102-970	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	\$1,270	Each	33%	\$851	Other	D1
456-102-971	456-102-971	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB	\$1,165	Each	33%	\$794	Other	D1
456-102-972	456-102-972	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	\$1,050	Each	33%	\$704	Other	D1
456-102-973	456-102-973	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	\$975	Each	33%	\$653	Other	D1
456-102-974	456-102-974	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	\$935	Each	33%	\$626	Other	D1
456-102-975	456-102-975	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	\$850	Each	33%	\$570	Other	D1
456-102-976	456-102-976	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	\$745	Each	33%	\$499	Other	D1
456-102-977	456-102-977	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	\$650	Each	33%	\$436	Other	D1
456-102-978	456-102-978	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	\$565	Each	33%	\$379	Other	D1
456-102-979	456-102-979	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	\$495	Each	33%	\$332	Other	D1
456-102-980	456-102-980	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	\$430	Each	33%	\$288	Other	D1
456-103-008	456-103-008	SYM SOFTWARE	TF-SNAP REGISTERED 0-14TB (TR00100)	\$4,425	Each	33%	\$2,965	Other	D1
456-103-009	456-103-009	SYM SOFTWARE	TF-SNAP REGISTERED 15-25TB (TR00200)	\$3,850	Each	33%	\$2,580	Other	D1
456-103-010	456-103-010	SYM SOFTWARE	TF-SNAP REGISTERED 26-40TB (TR00300)	\$3,350	Each	33%	\$2,245	Other	D1
456-103-011	456-103-011	SYM SOFTWARE	TF-SNAP REGISTERED 41-60TB (TR00400)	\$2,730	Each	33%	\$1,829	Other	D1
456-103-012	456-103-012	SYM SOFTWARE	TF-SNAP REGISTERED 61-100TB (TR00500)	\$2,290	Each	33%	\$1,534	Other	D1
456-103-013	456-103-013	SYM SOFTWARE	TF-SNAP REGISTERED 101-150TB (TR00600)	\$2,135	Each	33%	\$1,430	Other	D1
456-103-014	456-103-014	SYM SOFTWARE	TF-SNAP REGISTERED 151-250TB (TR00700)	\$1,985	Each	33%	\$1,330	Other	D1
456-103-015	456-103-015	SYM SOFTWARE	TF-SNAP REGISTERED 251-400TB (TR00800)	\$1,840	Each	33%	\$1,233	Other	D1
456-103-016	456-103-016	SYM SOFTWARE	TF-SNAP REGISTERED 401-600TB (TR00900)	\$1,675	Each	33%	\$1,122	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
456-103-017	456-103-017	SYM SOFTWARE	TF-SNAP REGISTERED 601-1000TB (TR01000)	\$1,560	Each	33%	\$1,045	Other	D1
456-103-018	456-103-018	SYM SOFTWARE	TF-SNAP REGISTERED 1001+ (TR01100)	\$1,100	Each	33%	\$737	Other	D1
456-103-019	456-103-019	SYM SOFTWARE	TF-SNAP NON-SATA 0-14TB (TCF0100)	\$2,420	Each	33%	\$1,621	Other	D1
456-103-020	456-103-020	SYM SOFTWARE	TF-SNAP NON-SATA 15-25TB (TCF0200)	\$2,270	Each	33%	\$1,521	Other	D1
456-103-021	456-103-021	SYM SOFTWARE	TF-SNAP NON-SATA 26-40TB (TCF0300)	\$2,000	Each	33%	\$1,340	Other	D1
456-103-022	456-103-022	SYM SOFTWARE	TF-SNAP NON-SATA 41-60TB (TCF0400)	\$1,860	Each	33%	\$1,246	Other	D1
456-103-023	456-103-023	SYM SOFTWARE	TF-SNAP NON-SATA 61-100TB (TCF0500)	\$1,790	Each	33%	\$1,199	Other	D1
456-103-024	456-103-024	SYM SOFTWARE	TF-SNAP NON-SATA 101-150TB (TCF0600)	\$1,610	Each	33%	\$1,079	Other	D1
456-103-025	456-103-025	SYM SOFTWARE	TF-SNAP NON-SATA 151-250TB (TCF0700)	\$1,430	Each	33%	\$958	Other	D1
456-103-026	456-103-026	SYM SOFTWARE	TF-SNAP NON-SATA 251-400TB (TCF0800)	\$1,240	Each	33%	\$831	Other	D1
456-103-027	456-103-027	SYM SOFTWARE	TF-SNAP NON-SATA 401-600TB (TCF0900)	\$1,080	Each	33%	\$724	Other	D1
456-103-028	456-103-028	SYM SOFTWARE	TF-SNAP NON-SATA 601-1000TB (TCF1000)	\$940	Each	33%	\$630	Other	D1
456-103-029	456-103-029	SYM SOFTWARE	TF-SNAP NON-SATA 1001+ (TCF1100)	\$820	Each	33%	\$549	Other	D1
456-103-030	456-103-030	SYM SOFTWARE	TF-SNAP SATA 0-14TB (TCS0100)	\$1,210	Each	33%	\$811	Other	D1
456-103-031	456-103-031	SYM SOFTWARE	TF-SNAP SATA 15-25TB (TCS0200)	\$1,130	Each	33%	\$757	Other	D1
456-103-032	456-103-032	SYM SOFTWARE	TF-SNAP SATA 26-40TB (TCS0300)	\$1,000	Each	33%	\$670	Other	D1
456-103-033	456-103-033	SYM SOFTWARE	TF-SNAP SATA 41-60TB (TCS0400)	\$930	Each	33%	\$623	Other	D1
456-103-034	456-103-034	SYM SOFTWARE	TF-SNAP SATA 61-100TB (TCS0500)	\$890	Each	33%	\$596	Other	D1
456-103-035	456-103-035	SYM SOFTWARE	TF-SNAP SATA 101-150TB (TCS0600)	\$810	Each	33%	\$543	Other	D1
456-103-036	456-103-036	SYM SOFTWARE	TF-SNAP SATA 151-250TB (TCS0700)	\$710	Each	33%	\$476	Other	D1
456-103-037	456-103-037	SYM SOFTWARE	TF-SNAP SATA 251-400TB (TCS0800)	\$620	Each	33%	\$415	Other	D1
456-103-038	456-103-038	SYM SOFTWARE	TF-SNAP SATA 401-600TB (TCS0900)	\$540	Each	33%	\$362	Other	D1
456-103-039	456-103-039	SYM SOFTWARE	TF-SNAP SATA 601-1000TB (TCS1000)	\$470	Each	33%	\$315	Other	D1
456-103-040	456-103-040	SYM SOFTWARE	TF-SNAP SATA 1001+ (TCS1100)	\$410	Each	33%	\$275	Other	D1
456-103-886	456-103-886	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-103-887	456-103-887	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-103-888	456-103-888	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-103-889	456-103-889	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-103-890	456-103-890	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-103-891	456-103-891	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-103-892	456-103-892	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-103-893	456-103-893	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-103-894	456-103-894	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	D1
456-103-895	456-103-895	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-103-896	456-103-896	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA 1001TB+	\$0	Each	33%	\$0	Other	D1
456-103-897	456-103-897	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 0-14TB	\$0	Each	33%	\$0	Other	D1
456-103-898	456-103-898	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 15-25TB	\$0	Each	33%	\$0	Other	D1
456-103-899	456-103-899	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 26-40TB	\$0	Each	33%	\$0	Other	D1
456-103-900	456-103-900	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 41-60TB	\$0	Each	33%	\$0	Other	D1
456-103-901	456-103-901	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 61-100TB	\$0	Each	33%	\$0	Other	D1
456-103-902	456-103-902	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 101-150TB	\$0	Each	33%	\$0	Other	D1
456-103-903	456-103-903	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 151-250TB	\$0	Each	33%	\$0	Other	D1
456-103-904	456-103-904	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 251-400TB	\$0	Each	33%	\$0	Other	D1
456-103-905	456-103-905	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 401-600TB	\$0	Each	33%	\$0	Other	D1
456-103-906	456-103-906	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 601-1000TB	\$0	Each	33%	\$0	Other	D1
456-103-907	456-103-907	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA 1001TB+	\$0	Each	33%	\$0	Other	D1
456-104-038	456-104-038	SYM SOFTWARE	ENGINEITY SATA 0-14TB	\$910	Each	33%	\$610	Other	D1
456-104-039	456-104-039	SYM SOFTWARE	ENGINEITY SATA 15-25TB	\$870	Each	33%	\$583	Other	D1
456-104-040	456-104-040	SYM SOFTWARE	ENGINEITY SATA 26-40TB	\$840	Each	33%	\$563	Other	D1
456-104-041	456-104-041	SYM SOFTWARE	ENGINEITY SATA 41-60TB	\$800	Each	33%	\$536	Other	D1
456-104-042	456-104-042	SYM SOFTWARE	ENGINEITY SATA 61-100TB	\$770	Each	33%	\$516	Other	D1
456-104-043	456-104-043	SYM SOFTWARE	ENGINEITY SATA 101-150TB	\$740	Each	33%	\$496	Other	D1
456-104-044	456-104-044	SYM SOFTWARE	ENGINEITY SATA 151-250TB	\$710	Each	33%	\$476	Other	D1
456-104-045	456-104-045	SYM SOFTWARE	ENGINEITY SATA 251-400TB	\$680	Each	33%	\$456	Other	D1
456-104-046	456-104-046	SYM SOFTWARE	ENGINEITY SATA 401-600TB	\$660	Each	33%	\$442	Other	D1
456-104-047	456-104-047	SYM SOFTWARE	ENGINEITY SATA 601-1000TB	\$630	Each	33%	\$422	Other	D1
456-104-048	456-104-048	SYM SOFTWARE	ENGINEITY SATA 1000TB +	\$600	Each	33%	\$402	Other	D1
456-104-049	456-104-049	SYM SOFTWARE	ENGINEITY NON-SATA 0-14TB	\$2,020	Each	33%	\$1,353	Other	D1
456-104-050	456-104-050	SYM SOFTWARE	ENGINEITY NON-SATA 15-25TB	\$1,940	Each	33%	\$1,300	Other	D1
456-104-051	456-104-051	SYM SOFTWARE	ENGINEITY NON-SATA 26-40TB	\$1,960	Each	33%	\$1,246	Other	D1
456-104-052	456-104-052	SYM SOFTWARE	ENGINEITY NON-SATA 41-60TB	\$1,790	Each	33%	\$1,199	Other	D1
456-104-053	456-104-053	SYM SOFTWARE	ENGINEITY NON-SATA 61-100TB	\$1,710	Each	33%	\$1,146	Other	D1
456-104-054	456-104-054	SYM SOFTWARE	ENGINEITY NON-SATA 101-150TB	\$1,650	Each	33%	\$1,106	Other	D1
456-104-055	456-104-055	SYM SOFTWARE	ENGINEITY NON-SATA 151-250TB	\$1,580	Each	33%	\$1,059	Other	D1
456-104-056	456-104-056	SYM SOFTWARE	ENGINEITY NON-SATA 251-400TB	\$1,520	Each	33%	\$1,018	Other	D1
456-104-057	456-104-057	SYM SOFTWARE	ENGINEITY NON-SATA 401-600TB	\$1,460	Each	33%	\$978	Other	D1
456-104-058	456-104-058	SYM SOFTWARE	ENGINEITY NON-SATA 601-1000TB	\$1,400	Each	33%	\$938	Other	D1
456-104-059	456-104-059	SYM SOFTWARE	ENGINEITY NON-SATA 1000TB +	\$1,340	Each	33%	\$898	Other	D1
456-104-472	456-104-472	SYM SOFTWARE	SRDF Q2 FAST COMBO TIER VMAX	\$502,845	Each	33%	\$336,906	Other	D1
456-104-475	456-104-475	SYM SOFTWARE	TF Q2 FAST COMBO TIER VMAX	\$473,890	Each	33%	\$317,506	Other	D1
456-104-517	456-104-517	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (0-14TB)	\$3,800	Each	33%	\$2,546	Other	D1
456-104-518	456-104-518	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (15-25TB) =CA	\$3,370	Each	33%	\$2,258	Other	D1
456-104-519	456-104-519	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (26-40TB) =CA	\$3,200	Each	33%	\$2,144	Other	D1
456-104-520	456-104-520	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (41-60TB) =CA	\$2,800	Each	33%	\$1,876	Other	D1
456-104-521	456-104-521	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (61-100TB) =CA	\$2,575	Each	33%	\$1,725	Other	D1
456-104-522	456-104-522	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (101-150TB) =CA	\$2,125	Each	33%	\$1,424	Other	D1
456-104-523	456-104-523	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (151-250TB) =CA	\$1,970	Each	33%	\$1,320	Other	D1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
456-104-524	456-104-524	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (251-400TB) =CA	\$1,835	Each	33%	\$1,229	Other	D1
456-104-525	456-104-525	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (401-600TB) =CA	\$1,700	Each	33%	\$1,139	Other	D1
456-104-526	456-104-526	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (601-1000TB) =CA	\$1,430	Each	33%	\$958	Other	D1
456-104-527	456-104-527	SYM SOFTWARE	RP/EX LOC REG CAP VMAX (1001TB+) =CA	\$1,050	Each	33%	\$704	Other	D1
456-104-528	456-104-528	SYM SOFTWARE	RP/EX REM REG CAP VMAX (0-14TB) =CA	\$3,800	Each	33%	\$2,546	Other	D1
456-104-529	456-104-529	SYM SOFTWARE	RP/EX REM REG CAP VMAX (15-25TB) =CA	\$3,370	Each	33%	\$2,258	Other	D1
456-104-530	456-104-530	SYM SOFTWARE	RP/EX REM REG CAP VMAX (26-40TB) =CA	\$3,200	Each	33%	\$2,144	Other	D1
456-104-531	456-104-531	SYM SOFTWARE	RP/EX REM REG CAP VMAX (41-60TB) =CA	\$2,800	Each	33%	\$1,876	Other	D1
456-104-532	456-104-532	SYM SOFTWARE	RP/EX REM REG CAP VMAX (61-100TB) =CA	\$2,575	Each	33%	\$1,725	Other	D1
456-104-533	456-104-533	SYM SOFTWARE	RP/EX REM REG CAP VMAX (101-150TB) =CA	\$2,125	Each	33%	\$1,424	Other	D1
456-104-534	456-104-534	SYM SOFTWARE	RP/EX REM REG CAP VMAX (151-250TB) =CA	\$1,970	Each	33%	\$1,320	Other	D1
456-104-535	456-104-535	SYM SOFTWARE	RP/EX REM REG CAP VMAX (251-400TB) =CA	\$1,835	Each	33%	\$1,229	Other	D1
456-104-536	456-104-536	SYM SOFTWARE	RP/EX REM REG CAP VMAX (401-600TB) =CA	\$1,700	Each	33%	\$1,139	Other	D1
456-104-537	456-104-537	SYM SOFTWARE	RP/EX REM REG CAP VMAX (601-1000TB) =CA	\$1,430	Each	33%	\$958	Other	D1
456-104-538	456-104-538	SYM SOFTWARE	RP/EX REM REG CAP VMAX (1001TB+) =CA	\$1,050	Each	33%	\$704	Other	D1
456-105-298	456-105-298	SYM SOFTWARE	SRMSUITE VMAX 0-14TB S =CB	\$2,240	Each	33%	\$1,501	Other	D1
456-105-299	456-105-299	SYM SOFTWARE	SRMSUITE VMAX 15-25TB S =CB	\$2,100	Each	33%	\$1,407	Other	D1
456-105-300	456-105-300	SYM SOFTWARE	SRMSUITE VMAX 26-40TB S =CB	\$1,880	Each	33%	\$1,260	Other	D1
456-105-301	456-105-301	SYM SOFTWARE	SRMSUITE VMAX 41-60TB S =CB	\$1,620	Each	33%	\$1,085	Other	D1
456-105-302	456-105-302	SYM SOFTWARE	SRMSUITE VMAX 61-100TB S =CB	\$1,380	Each	33%	\$925	Other	D1
456-105-303	456-105-303	SYM SOFTWARE	SRMSUITE VMAX 101-150TB S =CB	\$1,230	Each	33%	\$824	Other	D1
456-105-304	456-105-304	SYM SOFTWARE	SRMSUITE VMAX 151-250TB S =CB	\$1,040	Each	33%	\$697	Other	D1
456-105-305	456-105-305	SYM SOFTWARE	SRMSUITE VMAX 251-400TB S =CB	\$880	Each	33%	\$590	Other	D1
456-105-306	456-105-306	SYM SOFTWARE	SRMSUITE VMAX 401-600TB S =CB	\$720	Each	33%	\$482	Other	D1
456-105-307	456-105-307	SYM SOFTWARE	SRMSUITE VMAX 601-1PB S =CB	\$590	Each	33%	\$395	Other	D1
456-105-308	456-105-308	SYM SOFTWARE	SRMSUITE VMAX 1001TB+ S =CB	\$510	Each	33%	\$342	Other	D1
456-105-309	456-105-309	SYM SOFTWARE	SRMSUITE VMAX 0-14TB =CB	\$4,470	Each	33%	\$3,995	Other	D1
456-105-310	456-105-310	SYM SOFTWARE	SRMSUITE VMAX 15-25TB =CB	\$4,190	Each	33%	\$2,807	Other	D1
456-105-311	456-105-311	SYM SOFTWARE	SRMSUITE VMAX 26-40TB =CB	\$3,750	Each	33%	\$2,513	Other	D1
456-105-312	456-105-312	SYM SOFTWARE	SRMSUITE VMAX 41-60TB =CB	\$3,230	Each	33%	\$2,164	Other	D1
456-105-313	456-105-313	SYM SOFTWARE	SRMSUITE VMAX 61-100TB =CB	\$2,760	Each	33%	\$1,849	Other	D1
456-105-314	456-105-314	SYM SOFTWARE	SRMSUITE VMAX 101-150TB =CB	\$2,460	Each	33%	\$1,648	Other	D1
456-105-315	456-105-315	SYM SOFTWARE	SRMSUITE VMAX 151-250TB =CB	\$2,070	Each	33%	\$1,387	Other	D1
456-105-316	456-105-316	SYM SOFTWARE	SRMSUITE VMAX 251-400TB =CB	\$1,750	Each	33%	\$1,173	Other	D1
456-105-317	456-105-317	SYM SOFTWARE	SRMSUITE VMAX 401-600TB =CB	\$1,420	Each	33%	\$951	Other	D1
456-105-318	456-105-318	SYM SOFTWARE	SRMSUITE VMAX 601-1PB =CB	\$1,180	Each	33%	\$791	Other	D1
456-105-319	456-105-319	SYM SOFTWARE	SRMSUITE VMAX 1001TB+ =CB	\$1,030	Each	33%	\$690	Other	D1
456-105-365	456-105-365	SYM SOFTWARE	SRMSUITE DMX 1TB =CB	\$1,710	Each	33%	\$1,146	Other	D1
456-106-204	456-106-204	SYM SOFTWARE	APPSYNC VMAX 0-14TB SATA =CB	\$1,150	Each	33%	\$771	Other	D1
456-106-205	456-106-205	SYM SOFTWARE	APPSYNC VMAX 15-25TB SATA =CB	\$1,070	Each	33%	\$717	Other	D1
456-106-206	456-106-206	SYM SOFTWARE	APPSYNC VMAX 26-40TB SATA =CB	\$950	Each	33%	\$637	Other	D1
456-106-207	456-106-207	SYM SOFTWARE	APPSYNC VMAX 41-60TB SATA =CB	\$860	Each	33%	\$590	Other	D1
456-106-208	456-106-208	SYM SOFTWARE	APPSYNC VMAX 61-100TB SATA =CB	\$650	Each	33%	\$570	Other	D1
456-106-209	456-106-209	SYM SOFTWARE	APPSYNC VMAX 101-150TB SATA =CB	\$770	Each	33%	\$516	Other	D1
456-106-210	456-106-210	SYM SOFTWARE	APPSYNC VMAX 151-250TB SATA =CB	\$680	Each	33%	\$456	Other	D1
456-106-211	456-106-211	SYM SOFTWARE	APPSYNC VMAX 251-400TB SATA =CB	\$590	Each	33%	\$395	Other	D1
456-106-212	456-106-212	SYM SOFTWARE	APPSYNC VMAX 401-600TB SATA =CB	\$510	Each	33%	\$342	Other	D1
456-106-213	456-106-213	SYM SOFTWARE	APPSYNC VMAX 601-1PB SATA =CB	\$450	Each	33%	\$302	Other	D1
456-106-214	456-106-214	SYM SOFTWARE	APPSYNC VMAX 1001TB+ SATA =CB	\$390	Each	33%	\$261	Other	D1
456-106-215	456-106-215	SYM SOFTWARE	APPSYNC VMAX 0-14TB NOSATA =CB	\$2,290	Each	33%	\$1,534	Other	D1
456-106-216	456-106-216	SYM SOFTWARE	APPSYNC VMAX 15-25TB NOSATA =CB	\$2,150	Each	33%	\$1,441	Other	D1
456-106-217	456-106-217	SYM SOFTWARE	APPSYNC VMAX 26-40TB NOSATA =CB	\$1,890	Each	33%	\$1,266	Other	D1
456-106-218	456-106-218	SYM SOFTWARE	APPSYNC VMAX 41-60TB NOSATA =CB	\$1,760	Each	33%	\$1,179	Other	D1
456-106-219	456-106-219	SYM SOFTWARE	APPSYNC VMAX 61-100TB NOSATA =CB	\$1,700	Each	33%	\$1,139	Other	D1
456-106-220	456-106-220	SYM SOFTWARE	APPSYNC VMAX 101-150TB NOSATA =CB	\$1,530	Each	33%	\$1,025	Other	D1
456-106-221	456-106-221	SYM SOFTWARE	APPSYNC VMAX 151-250TB NOSATA =CB	\$1,350	Each	33%	\$905	Other	D1
456-106-222	456-106-222	SYM SOFTWARE	APPSYNC VMAX 251-400TB NOSATA =CB	\$1,170	Each	33%	\$784	Other	D1
456-106-223	456-106-223	SYM SOFTWARE	APPSYNC VMAX 401-600TB NOSATA =CB	\$1,030	Each	33%	\$690	Other	D1
456-106-224	456-106-224	SYM SOFTWARE	APPSYNC VMAX 601-1PB NOSATA =CB	\$890	Each	33%	\$596	Other	D1
456-106-225	456-106-225	SYM SOFTWARE	APPSYNC VMAX 1001TB+ NOSATA =CB	\$780	Each	33%	\$523	Other	D1
456-106-271	456-106-271	SYM SOFTWARE	APPSYNC VMAX CAP UPG 0-14TB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-272	456-106-272	SYM SOFTWARE	APPSYNC VMAX CAP UPG 15-25TB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-273	456-106-273	SYM SOFTWARE	APPSYNC VMAX CAP UPG 26-40TB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-274	456-106-274	SYM SOFTWARE	APPSYNC VMAX CAP UPG 41-60TB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-275	456-106-275	SYM SOFTWARE	APPSYNC VMAX CAP UPG 61-100TB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-276	456-106-276	SYM SOFTWARE	APPSYNC VMAX CAP UPG 101-150TB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-277	456-106-277	SYM SOFTWARE	APPSYNC VMAX CAP UPG 151-250TB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-278	456-106-278	SYM SOFTWARE	APPSYNC VMAX CAP UPG 251-400TB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-279	456-106-279	SYM SOFTWARE	APPSYNC VMAX CAP UPG 401-600TB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-280	456-106-280	SYM SOFTWARE	APPSYNC VMAX CAP UPG 601-1PB S=CB	\$0	Each	33%	\$0	Other	D1
456-106-281	456-106-281	SYM SOFTWARE	APPSYNC VMAX CAP UPG 1001TB+ S=CB	\$0	Each	33%	\$0	Other	D1
456-106-282	456-106-282	SYM SOFTWARE	APPSYNC VMAX CAP UPG 0-14TB NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-283	456-106-283	SYM SOFTWARE	APPSYNC VMAX CAP UPG 15-25TB NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-284	456-106-284	SYM SOFTWARE	APPSYNC VMAX CAP UPG 26-40TB NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-285	456-106-285	SYM SOFTWARE	APPSYNC VMAX CAP UPG 41-60TB NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-286	456-106-286	SYM SOFTWARE	APPSYNC VMAX CAP UPG 61-100TB NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-287	456-106-287	SYM SOFTWARE	APPSYNC VMAX CAP UPG 101-150TB NS =CB	\$0	Each	33%	\$0	Other	D1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-106-288	456-106-288	SYM SOFTWARE	APPSYNC VMAX CAP UPG 151-250TB NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-289	456-106-289	SYM SOFTWARE	APPSYNC VMAX CAP UPG 251-400TB NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-290	456-106-290	SYM SOFTWARE	APPSYNC VMAX CAP UPG 401-600TB NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-291	456-106-291	SYM SOFTWARE	APPSYNC VMAX CAP UPG 601-1PB NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-292	456-106-292	SYM SOFTWARE	APPSYNC VMAX CAP UPG 1001TB+ NS=CB	\$0	Each	33%	\$0	Other	D1
456-106-338	456-106-338	SYM SOFTWARE	APPSYNC VMAX 0-14TB REG CAP =CA	\$3,990	Each	33%	\$2,673	Other	D1
456-106-339	456-106-339	SYM SOFTWARE	APPSYNC VMAX 15-25TB REG CAP =CA	\$3,470	Each	33%	\$2,325	Other	D1
456-106-340	456-106-340	SYM SOFTWARE	APPSYNC VMAX 26-40TB REG CAP =CA	\$3,020	Each	33%	\$2,023	Other	D1
456-106-341	456-106-341	SYM SOFTWARE	APPSYNC VMAX 41-60TB REG CAP =CA	\$2,460	Each	33%	\$1,648	Other	D1
456-106-342	456-106-342	SYM SOFTWARE	APPSYNC VMAX 61-100TB REG CAP =CA	\$2,070	Each	33%	\$1,387	Other	D1
456-106-343	456-106-343	SYM SOFTWARE	APPSYNC VMAX 101-150TB REG CAP =CA	\$1,930	Each	33%	\$1,293	Other	D1
456-106-344	456-106-344	SYM SOFTWARE	APPSYNC VMAX 151-250TB REG CAP =CA	\$1,790	Each	33%	\$1,199	Other	D1
456-106-345	456-106-345	SYM SOFTWARE	APPSYNC VMAX 251-400TB REG CAP =CA	\$1,660	Each	33%	\$1,112	Other	D1
456-106-346	456-106-346	SYM SOFTWARE	APPSYNC VMAX 401-600TB REG CAP =CA	\$1,510	Each	33%	\$1,012	Other	D1
456-106-347	456-106-347	SYM SOFTWARE	APPSYNC VMAX 601-1PB REG CAP =CA	\$1,410	Each	33%	\$945	Other	D1
456-106-348	456-106-348	SYM SOFTWARE	APPSYNC VMAX 1001TB+ REG CAP =CA	\$990	Each	33%	\$663	Other	D1
456-106-372	456-106-372	SYM SOFTWARE	APPSYNC VMAX CAP UPG 0-14TB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-373	456-106-373	SYM SOFTWARE	APPSYNC VMAX CAP UPG 15-25TB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-374	456-106-374	SYM SOFTWARE	APPSYNC VMAX CAP UPG 26-40TB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-375	456-106-375	SYM SOFTWARE	APPSYNC VMAX CAP UPG 41-60TB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-376	456-106-376	SYM SOFTWARE	APPSYNC VMAX CAP UPG 61-100TB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-377	456-106-377	SYM SOFTWARE	APPSYNC VMAX CAP UPG 101-150TB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-378	456-106-378	SYM SOFTWARE	APPSYNC VMAX CAP UPG 151-250TB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-379	456-106-379	SYM SOFTWARE	APPSYNC VMAX CAP UPG 251-400TB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-380	456-106-380	SYM SOFTWARE	APPSYNC VMAX CAP UPG 401-600TB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-381	456-106-381	SYM SOFTWARE	APPSYNC VMAX CAP UPG 601-1PB R=CA	\$0	Each	33%	\$0	Other	D1
456-106-382	456-106-382	SYM SOFTWARE	APPSYNC VMAX CAP UPG 1001TB+ R=CA	\$0	Each	33%	\$0	Other	D1
456-107-195	456-107-195	SYM SOFTWARE	ESA FOR VMAX NON-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-196	456-107-196	SYM SOFTWARE	ESA FOR VMAX NON-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-197	456-107-197	SYM SOFTWARE	ESA FOR VMAX NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-198	456-107-198	SYM SOFTWARE	ESA FOR VMAX NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-199	456-107-199	SYM SOFTWARE	ESA FOR VMAX NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-200	456-107-200	SYM SOFTWARE	ESA FOR VMAX NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-201	456-107-201	SYM SOFTWARE	ESA FOR VMAX NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-202	456-107-202	SYM SOFTWARE	ESA FOR VMAX NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-203	456-107-203	SYM SOFTWARE	ESA FOR VMAX NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-204	456-107-204	SYM SOFTWARE	ESA FOR VMAX NON-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-205	456-107-205	SYM SOFTWARE	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	D1
456-107-206	456-107-206	SYM SOFTWARE	ESA FOR VMAX SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-207	456-107-207	SYM SOFTWARE	ESA FOR VMAX SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-208	456-107-208	SYM SOFTWARE	ESA FOR VMAX SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-209	456-107-209	SYM SOFTWARE	ESA FOR VMAX SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-210	456-107-210	SYM SOFTWARE	ESA FOR VMAX SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-211	456-107-211	SYM SOFTWARE	ESA FOR VMAX SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-212	456-107-212	SYM SOFTWARE	ESA FOR VMAX SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-213	456-107-213	SYM SOFTWARE	ESA FOR VMAX SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-214	456-107-214	SYM SOFTWARE	ESA FOR VMAX SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-215	456-107-215	SYM SOFTWARE	ESA FOR VMAX SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	D1
456-107-216	456-107-216	SYM SOFTWARE	ESA FOR VMAX SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	D1
456-108-126	456-108-126	SYM SOFTWARE	RP/EX LOC BASE CAP VMAX LIC=IC	\$24,300	Each	33%	\$16,281	Other	D1
456-108-127	456-108-127	SYM SOFTWARE	RP/EX REM BASE FOR VMAX LIC=IC	\$24,300	Each	33%	\$16,281	Other	D1
456-108-141	456-108-141	SYM SOFTWARE	VIPR SRM VMAX BASE =IC	\$0	Each	33%	\$0	Other	D1
456-108-145	456-108-145	SYM SOFTWARE	VIPR SRM DMX BASE =IC	\$20,980	Each	33%	\$14,057	Other	D1
456-108-789	456-108-789	SYM SOFTWARE	APPSYNC VMAX BASE =IC	\$19,240	Each	33%	\$12,891	Other	D1
456-108-917	456-108-917	SYM SOFTWARE	VMAX SRDF S FTS=CA	\$0	Each	33%	\$0	Other	D1
456-109-306	456-109-306	SYM SOFTWARE	SRM VMAX BASE =IC	\$17,890	Each	33%	\$11,986	Other	D1
456-109-307	456-109-307	SYM SOFTWARE	ADV FAST SUITE BASE NEW LICENSE=IC	\$18,394	Each	33%	\$12,324	Other	D1
456-109-308	456-109-308	SYM SOFTWARE	SYMM MGMT SUITE BASE NEW LICENSE=IC	\$11,405	Each	33%	\$7,641	Other	D1
456-109-309	456-109-309	SYM SOFTWARE	RMT ASYNC PROT-SRDF/CMPEXT-BASE=IC	\$20,760	Each	33%	\$13,909	Other	D1
456-109-310	456-109-310	SYM SOFTWARE	RMT ASYNC PROT-SRDF/CMPEXT-BASE REG=IC	\$22,120	Each	33%	\$14,820	Other	D1
456-109-311	456-109-311	SYM SOFTWARE	RMT SYNC PROT-SRDFS/CMPEER BASE=IC	\$20,760	Each	33%	\$13,909	Other	D1
456-109-312	456-109-312	SYM SOFTWARE	RMT SYNC PROT-SRDFS/CMPEER BASE REG=IC	\$22,120	Each	33%	\$14,820	Other	D1
456-109-313	456-109-313	SYM SOFTWARE	SRDF-STAR BASE NEW LICENSE=IC	\$16,370	Each	33%	\$10,968	Other	D1
456-109-314	456-109-314	SYM SOFTWARE	SRDF-STAR BASE NEW REG LICENSE=IC	\$9,820	Each	33%	\$6,579	Other	D1
456-109-317	456-109-317	SYM SOFTWARE	TF-SNAP BASE NEW LICENSE=IC	\$20,350	Each	33%	\$13,635	Other	D1
456-109-318	456-109-318	SYM SOFTWARE	TF-SNAP BASE NEW REG LICENSE=IC	\$13,230	Each	33%	\$8,864	Other	D1
456-110-697	456-110-697	SYM SOFTWARE	SRM VMAX 1-14TB S =CB	\$2,240	Each	33%	\$1,501	Other	D1
456-110-698	456-110-698	SYM SOFTWARE	SRM VMAX 15-25TB S =CB	\$2,100	Each	33%	\$1,407	Other	D1
456-110-699	456-110-699	SYM SOFTWARE	SRM VMAX 26-40TB S =CB	\$1,880	Each	33%	\$1,260	Other	D1
456-110-700	456-110-700	SYM SOFTWARE	SRM VMAX 41-60TB S =CB	\$1,620	Each	33%	\$1,085	Other	D1
456-110-701	456-110-701	SYM SOFTWARE	SRM VMAX 61-100TB S =CB	\$1,380	Each	33%	\$925	Other	D1
456-110-702	456-110-702	SYM SOFTWARE	SRM VMAX 101-150TB S =CB	\$1,230	Each	33%	\$824	Other	D1
456-110-703	456-110-703	SYM SOFTWARE	SRM VMAX 151-250TB S =CB	\$1,040	Each	33%	\$697	Other	D1
456-110-704	456-110-704	SYM SOFTWARE	SRM VMAX 251-400TB S =CB	\$880	Each	33%	\$590	Other	D1
456-110-705	456-110-705	SYM SOFTWARE	SRM VMAX 401-600TB S =CB	\$720	Each	33%	\$482	Other	D1
456-110-706	456-110-706	SYM SOFTWARE	SRM VMAX 601-1PB S =CB	\$590	Each	33%	\$395	Other	D1
456-110-707	456-110-707	SYM SOFTWARE	SRM VMAX 1001TB+ S =CB	\$510	Each	33%	\$342	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-110-708	456-110-708	SYM SOFTWARE	SRM VMAX 1-14TB =CB	\$4,470	Each	33%	\$2,995	Other	D1
456-110-709	456-110-709	SYM SOFTWARE	SRM VMAX 15-25TB =CB	\$4,190	Each	33%	\$2,807	Other	D1
456-110-710	456-110-710	SYM SOFTWARE	SRM VMAX 26-40TB =CB	\$3,750	Each	33%	\$2,513	Other	D1
456-110-711	456-110-711	SYM SOFTWARE	SRM VMAX 41-60TB =CB	\$3,230	Each	33%	\$2,164	Other	D1
456-110-712	456-110-712	SYM SOFTWARE	SRM VMAX 61-100TB =CB	\$2,760	Each	33%	\$1,849	Other	D1
456-110-713	456-110-713	SYM SOFTWARE	SRM VMAX 101-150TB =CB	\$2,460	Each	33%	\$1,648	Other	D1
456-110-714	456-110-714	SYM SOFTWARE	SRM VMAX 151-250TB =CB	\$2,070	Each	33%	\$1,387	Other	D1
456-110-715	456-110-715	SYM SOFTWARE	SRM VMAX 251-400TB =CB	\$1,750	Each	33%	\$1,173	Other	D1
456-110-716	456-110-716	SYM SOFTWARE	SRM VMAX 401-600TB =CB	\$1,420	Each	33%	\$951	Other	D1
456-110-717	456-110-717	SYM SOFTWARE	SRM VMAX 601-1PB =CB	\$1,180	Each	33%	\$791	Other	D1
456-110-718	456-110-718	SYM SOFTWARE	SRM VMAX 1001TB+ =CB	\$1,030	Each	33%	\$690	Other	D1
456-110-764	456-110-764	SYM SOFTWARE	SRM DMX 1TB =CB	\$1,710	Each	33%	\$1,146	Other	D1
457-000-160	457-000-160	SYM SOFTWARE	SYMM MGMT SUITE BASE NEW LICENSE	\$0	Each	33%	\$0	Other	D1
457-000-162	457-000-162	SYM SOFTWARE	SYMM MGMT SUITE NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-163	457-000-163	SYM SOFTWARE	SYMM MGMT SUITE SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-164	457-000-164	SYM SOFTWARE	SYMM PACK ENH BASE NEW LICENSE	\$0	Each	33%	\$0	Other	D1
457-000-166	457-000-166	SYM SOFTWARE	SYMM PACK ENH NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-167	457-000-167	SYM SOFTWARE	SYMM PACK ENH SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-601	457-000-601	SYM SOFTWARE	SYMM MGMT BASE NEW LICENSE	\$11,405	Each	33%	\$7,641	Other	D1
457-000-603	457-000-603	SYM SOFTWARE	SYMM MGMT NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-604	457-000-604	SYM SOFTWARE	SYMM MGMT SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-666	457-000-666	SYM SOFTWARE	OR-DM NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-667	457-000-667	SYM SOFTWARE	OR-DM SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-718	457-000-718	SYM SOFTWARE	SYMM PACK ENH BASE NEW LICENSE	\$0	Each	33%	\$0	Other	D1
457-000-720	457-000-720	SYM SOFTWARE	SYMM PACK ENH NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-721	457-000-721	SYM SOFTWARE	SYMM PACK ENH SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-000-816	457-000-816	SYM SOFTWARE	FAST REGISTERED ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-463	457-100-463	SYM SOFTWARE	FAST ADD ON SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-464	457-100-464	SYM SOFTWARE	ENGINUITY NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-467	457-100-467	SYM SOFTWARE	ADV FAST ADD ON SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-468	457-100-468	SYM SOFTWARE	FAST SUITE SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-471	457-100-471	SYM SOFTWARE	ADV FAST SUITE SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-472	457-100-472	SYM SOFTWARE	ATSM SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-475	457-100-475	SYM SOFTWARE	TSM SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-476	457-100-476	SYM SOFTWARE	OPTIMIZER SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-479	457-100-479	SYM SOFTWARE	DCP SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-480	457-100-480	SYM SOFTWARE	SPC SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-483	457-100-483	SYM SOFTWARE	SRDF-STAR SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-484	457-100-484	SYM SOFTWARE	RMT ASYNC PROT-SRDF CMPEXT-ELA SATA	\$1,000	Each	33%	\$670	Other	D1
457-100-485	457-100-485	SYM SOFTWARE	ADV FAST SUITE BASE NEW LICENSE	\$0	Each	33%	\$0	Other	D1
457-100-487	457-100-487	SYM SOFTWARE	RMT SYNC PROT-SRDFS CMPPEER-ELA SATA	\$1,000	Each	33%	\$670	Other	D1
457-100-488	457-100-488	SYM SOFTWARE	LOCL REP PROT-TFCLONE CNFLASH-ELA SATA	\$1,000	Each	33%	\$670	Other	D1
457-100-491	457-100-491	SYM SOFTWARE	TF-SNAP SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-492	457-100-492	SYM SOFTWARE	FAST ADD ON NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-495	457-100-495	SYM SOFTWARE	FAST VP ADD ON NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-496	457-100-496	SYM SOFTWARE	ADV FAST ADD ON NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-499	457-100-499	SYM SOFTWARE	FAST SUITE NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-500	457-100-500	SYM SOFTWARE	ADV FAST SUITE NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-503	457-100-503	SYM SOFTWARE	ATSM NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-504	457-100-504	SYM SOFTWARE	TSM NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-505	457-100-505	SYM SOFTWARE	RMT SYNC PROT-SRDFS CMPPEER-BASE	\$0	Each	33%	\$0	Other	D1
457-100-506	457-100-506	SYM SOFTWARE	OPTIMIZER NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-507	457-100-507	SYM SOFTWARE	DCP NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-509	457-100-509	SYM SOFTWARE	RMT SYNC PROT-SRDFS CMPPEER-BASE REG	\$0	Each	33%	\$0	Other	D1
457-100-514	457-100-514	SYM SOFTWARE	SPC NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-515	457-100-515	SYM SOFTWARE	SRDF-STAR NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-519	457-100-519	SYM SOFTWARE	RMT ASYNC PROT-SRDF CMPEXT-BASE	\$0	Each	33%	\$0	Other	D1
457-100-520	457-100-520	SYM SOFTWARE	RMT ASYNC PROT-SRDF CMPEXT-ELA NON-SATA	\$1,000	Each	33%	\$670	Other	D1
457-100-521	457-100-521	SYM SOFTWARE	RMT SYNC PROT-SRDFS CMPPEER-ELA NON-SATA	\$1,000	Each	33%	\$670	Other	D1
457-100-523	457-100-523	SYM SOFTWARE	RMT ASYNC PROT-SRDF CMPEXT-BASE REG	\$0	Each	33%	\$0	Other	D1
457-100-528	457-100-528	SYM SOFTWARE	LOCL REP PROT-TFCLN CNFLASH-ELA NON-SATA	\$1,000	Each	33%	\$670	Other	D1
457-100-529	457-100-529	SYM SOFTWARE	TF-SNAP NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-533	457-100-533	SYM SOFTWARE	SRDF-STAR BASE NEW LICENSE	\$0	Each	33%	\$0	Other	D1
457-100-534	457-100-534	SYM SOFTWARE	SRDF-STAR REGISTERED ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-535	457-100-535	SYM SOFTWARE	RMT ASYNC PROT-SRDF CMPEXT-ELA REG	\$1,000	Each	33%	\$670	Other	D1
457-100-537	457-100-537	SYM SOFTWARE	SRDF-STAR BASE REGISTERED NEW LICENSE	\$0	Each	33%	\$0	Other	D1
457-100-541	457-100-541	SYM SOFTWARE	LOCL REP PROT-TFCLONE CNFLASH-BASE	\$0	Each	33%	\$0	Other	D1
457-100-542	457-100-542	SYM SOFTWARE	RMT SYNC PROT-SRDFS CMPPEER-ELA REG	\$1,000	Each	33%	\$670	Other	D1
457-100-543	457-100-543	SYM SOFTWARE	LOCL REP PROT-TFCLONE CNFLASH-ELA REG	\$1,000	Each	33%	\$670	Other	D1
457-100-545	457-100-545	SYM SOFTWARE	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	\$0	Each	33%	\$0	Other	D1
457-100-550	457-100-550	SYM SOFTWARE	TF-SNAP REGISTERED ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-551	457-100-551	SYM SOFTWARE	ENGINUITY SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-555	457-100-555	SYM SOFTWARE	TF-SNAP BASE NEW LICENSE	\$0	Each	33%	\$0	Other	D1
457-100-556	457-100-556	SYM SOFTWARE	FAST VP ADD ON SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-559	457-100-559	SYM SOFTWARE	TF-SNAP BASE REGISTERED NEW LICENSE	\$0	Each	33%	\$0	Other	D1
457-100-565	457-100-565	SYM SOFTWARE	TF-SNAP ADD ON ELA BASE NEW LICENSE	\$1,000	Each	33%	\$670	Other	D1
457-100-749	457-100-749	SYM SOFTWARE	VMAX 10K CC / PROSPHERE SATA ELA LIC	\$1,000	Each	33%	\$670	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
457-100-841	457-100-841	SYM SOFTWARE	ADV FAST SUITE FTS ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1	
457-100-850	457-100-850	SYM SOFTWARE	PROSPHERE-CC ADD ON BASE NEW LICENSE	\$0	Each	33%	\$0	Other	D1	
457-100-852	457-100-852	SYM SOFTWARE	PROSPHERE-CC ADD ON NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1	
457-100-853	457-100-853	SYM SOFTWARE	PROSPHERE-CC ADD ON SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1	
457-100-970	457-100-970	SYM SOFTWARE	ENGINUITY SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1	
457-100-971	457-100-971	SYM SOFTWARE	ENGINUITY NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	D1	
457-101-144	457-101-144	SYM SOFTWARE	RP/EX LOC BASE FOR VMAX =CA	\$0	Each	33%	\$0	Other	D1	
457-101-146	457-101-146	SYM SOFTWARE	RP/EX REM BASE FOR VMAX =CA	\$0	Each	33%	\$0	Other	D1	
457-101-375	457-101-375	SYM SOFTWARE	SRMSUITE VMAX BASE =IC	\$17,890	Each	33%	\$11,986	Other	D1	
457-101-376	457-101-376	SYM SOFTWARE	SRMSUITE VMAX CAP UPG =IC	\$0	Each	33%	\$0	Other	D1	
457-101-383	457-101-383	SYM SOFTWARE	SRMSUITE DMX BASE =IC	\$0	Each	33%	\$0	Other	D1	
457-101-643	457-101-643	SYM SOFTWARE	APPSYNC VMAX BASE =IC	\$0	Each	33%	\$0	Other	D1	
457-101-651	457-101-651	SYM SOFTWARE	APPSYNC ELA VMAX CAP SATA =CB	\$1,000	Each	33%	\$670	Other	D1	
457-101-652	457-101-652	SYM SOFTWARE	APPSYNC ELA VMAX CAP NON-SATA =CB	\$1,000	Each	33%	\$670	Other	D1	
457-102-641	457-102-641	SYM SOFTWARE	VIPR SRM VMAX BASE =IC	\$0	Each	33%	\$0	Other	D1	
457-102-649	457-102-649	SYM SOFTWARE	VIPR SRM DMX BASE =IC	\$0	Each	33%	\$0	Other	D1	
458-000-152	458-000-152	SYM SOFTWARE	RP/EX LOCAL FOR VMAX PRODUCT	\$0	Each	33%	\$0	Other	D1	
458-000-153	458-000-153	SYM SOFTWARE	RP/EX REMOTE FOR VMAX PRODUCT	\$0	Each	33%	\$0	Other	D1	
458-000-193	458-000-193	SYM SOFTWARE	SRM for VMAX	\$0	Each	33%	\$0	Other	D1	
458-000-198	458-000-198	SYM SOFTWARE	SRM for DMX	\$0	Each	33%	\$0	Other	D1	
458-000-651	458-000-651	SYM SOFTWARE	APPSYNC VMAX	\$0	Each	33%	\$0	Other	D1	
458-001-271	458-001-271	SYM SOFTWARE	APPSYNC VMAX	\$0	Each	33%	\$0	Other	D1	
ARMSYM-T1-5U	ARMSYM-T1-5U	SYM SOFTWARE	ARM SYM T1-T5UPG	\$0	Each	33%	\$0	Other	D1	
ARMSYM-T6-30U	ARMSYM-T6-30U	SYM SOFTWARE	ARM SYM T6-T35UPG	\$0	Each	33%	\$0	Other	D1	
ARMSYM-T6-35U	ARMSYM-T6-35U	SYM SOFTWARE	CC SYM ARM T6-35 UPG	\$0	Each	33%	\$0	Other	D1	
AS-MSU-T0-3U	AS-MSU-T0-3U	SYM SOFTWARE	AUTOSWAP UPG MSU 0-3	\$8,100	Each	33%	\$6,097	Other	D1	
AS-MSU-T4-14U	AS-MSU-T4-14U	SYM SOFTWARE	AUTOSWAP UPG MSU 4-14	\$8,100	Each	33%	\$6,097	Other	D1	
AUTOS-MSUBASE	AUTOS-MSUBASE	SYM SOFTWARE	AUTOSWAP FOR MF BASE-3MSU	\$86,800	Each	33%	\$58,156	Other	D1	
AUTOS-MSU-M00	AUTOS-MSU-M00	SYM SOFTWARE	AUTOSWAP FOR MF 4-45 MSU	\$190	Each	33%	\$127	Other	D1	
AUTOS-MSU-M01	AUTOS-MSU-M01	SYM SOFTWARE	AUTOSWAP FOR MF 46-175MSU	\$120	Each	33%	\$80	Other	D1	
AUTOS-MSU-M02	AUTOS-MSU-M02	SYM SOFTWARE	AUTOSWAP MF 176-315 MSU	\$90	Each	33%	\$60	Other	D1	
AUTOS-MSU-M03	AUTOS-MSU-M03	SYM SOFTWARE	AUTOSWAP MF 316-575 MSU	\$70	Each	33%	\$47	Other	D1	
AUTOS-MSU-M04	AUTOS-MSU-M04	SYM SOFTWARE	AUTOSWAP MF 576-875 MSU	\$50	Each	33%	\$34	Other	D1	
AUTOS-MSU-M05	AUTOS-MSU-M05	SYM SOFTWARE	AUTOSWAP MF 876-1315 MSU	\$35	Each	33%	\$23	Other	D1	
AUTOS-MSU-M06	AUTOS-MSU-M06	SYM SOFTWARE	AUTOSWAP MF 1316-1975 MSU	\$18	Each	33%	\$12	Other	D1	
AUTOS-MSU-M07	AUTOS-MSU-M07	SYM SOFTWARE	AUTOSWAP MF 1976 + UP MSU	\$4	Each	33%	\$3	Other	D1	
AUTOSWAPMSU00	AUTOSWAPMSU00	SYM SOFTWARE	AUTOSWAP BASE-3 MSU	\$124,560	Each	33%	\$83,455	Other	D1	
AUTOSWAPMSU01	AUTOSWAPMSU01	SYM SOFTWARE	AUTOSWAP 4-25 MSU	\$131,110	Each	33%	\$87,844	Other	D1	
AUTOSWAPMSU02	AUTOSWAPMSU02	SYM SOFTWARE	AUTOSWAP 26-50 MSU	\$137,660	Each	33%	\$92,232	Other	D1	
AUTOSWAPMSU03	AUTOSWAPMSU03	SYM SOFTWARE	AUTOSWAP 51-75 MSU	\$144,220	Each	33%	\$96,627	Other	D1	
AUTOSWAPMSU04	AUTOSWAPMSU04	SYM SOFTWARE	AUTOSWAP 76-100 MSU	\$150,770	Each	33%	\$101,016	Other	D1	
AUTOSWAPMSU05	AUTOSWAPMSU05	SYM SOFTWARE	AUTOSWAP 101-150 MSU	\$157,320	Each	33%	\$105,404	Other	D1	
AUTOSWAPMSU06	AUTOSWAPMSU06	SYM SOFTWARE	AUTOSWAP 151-200 MSU	\$163,870	Each	33%	\$109,793	Other	D1	
AUTOSWAPMSU07	AUTOSWAPMSU07	SYM SOFTWARE	AUTOSWAP 201-250 MSU	\$170,420	Each	33%	\$114,181	Other	D1	
AUTOSWAPMSU08	AUTOSWAPMSU08	SYM SOFTWARE	AUTOSWAP 251-300 MSU	\$176,980	Each	33%	\$118,577	Other	D1	
AUTOSWAPMSU09	AUTOSWAPMSU09	SYM SOFTWARE	AUTOSWAP 301-350 MSU	\$183,530	Each	33%	\$122,965	Other	D1	
AUTOSWAPMSU10	AUTOSWAPMSU10	SYM SOFTWARE	AUTOSWAP 351-400 MSU	\$190,080	Each	33%	\$127,354	Other	D1	
AUTOSWAPMSU11	AUTOSWAPMSU11	SYM SOFTWARE	AUTOSWAP 401-450 MSU	\$196,630	Each	33%	\$131,742	Other	D1	
AUTOSWAPMSU12	AUTOSWAPMSU12	SYM SOFTWARE	AUTOSWAP 451-500 MSU	\$203,180	Each	33%	\$136,131	Other	D1	
AUTOSWAPMSU13	AUTOSWAPMSU13	SYM SOFTWARE	AUTOSWAP 501-550 MSU	\$209,740	Each	33%	\$140,526	Other	D1	
AUTOSWAPMSU14	AUTOSWAPMSU14	SYM SOFTWARE	AUTOSWAP 551-600 MSU	\$216,290	Each	33%	\$144,914	Other	D1	
CC-AM-SYM-T1	CC-AM-SYM-T1	SYM SOFTWARE	AUTO RES MGR 0-.250	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T10	CC-AM-SYM-T10	SYM SOFTWARE	AUTO RES MGR 10.01-12.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T11	CC-AM-SYM-T11	SYM SOFTWARE	AUTO RES MGR 12.01-14.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T12	CC-AM-SYM-T12	SYM SOFTWARE	AUTO RES MGR 14.01-17.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T13	CC-AM-SYM-T13	SYM SOFTWARE	AUTO RES MGR 17.01-20.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T14	CC-AM-SYM-T14	SYM SOFTWARE	AUTO RES MGR 20.01-23.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T15	CC-AM-SYM-T15	SYM SOFTWARE	AUTO RES MGR 23.01-26.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T16	CC-AM-SYM-T16	SYM SOFTWARE	AUTO RES MGR 26.01-29.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T17	CC-AM-SYM-T17	SYM SOFTWARE	AUTO RES MGR 29.01-32.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T18	CC-AM-SYM-T18	SYM SOFTWARE	AUTO RES MGR 32.01-35.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T19	CC-AM-SYM-T19	SYM SOFTWARE	AUTO RES MGR 35.01-38.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T2	CC-AM-SYM-T2	SYM SOFTWARE	AUTO RES MGR 251-500	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T20	CC-AM-SYM-T20	SYM SOFTWARE	AUTO RES MGR 38.01-41.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T21	CC-AM-SYM-T21	SYM SOFTWARE	AUTO RES MGR 41.01-44.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T22	CC-AM-SYM-T22	SYM SOFTWARE	AUTO RES MGR 44.01-47.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T23	CC-AM-SYM-T23	SYM SOFTWARE	AUTO RES MGR 47.01-50.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T24	CC-AM-SYM-T24	SYM SOFTWARE	AUTO RES MGR 50.01-53.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T25	CC-AM-SYM-T25	SYM SOFTWARE	AUTO RES MGR 53.01-56.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T26	CC-AM-SYM-T26	SYM SOFTWARE	AUTO RES MGR 56.01-59.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T27	CC-AM-SYM-T27	SYM SOFTWARE	AUTO RES MGR 59.01-62.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T28	CC-AM-SYM-T28	SYM SOFTWARE	AUTO RES MGR 62.01-65.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T29	CC-AM-SYM-T29	SYM SOFTWARE	AUTO RES MGR 65.01-68.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T3	CC-AM-SYM-T3	SYM SOFTWARE	AUTO RES MGR .501-.750	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T30	CC-AM-SYM-T30	SYM SOFTWARE	AUTO RES MGR 68.01-71.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T31	CC-AM-SYM-T31	SYM SOFTWARE	AUTO RES MGR 71.01-74.00	\$0	Each	33%	\$0	Other	D1	
CC-AM-SYM-T32	CC-AM-SYM-T32	SYM SOFTWARE	AUTO RES MGR 74.01-77.00	\$0	Each	33%	\$0	Other	D1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-AM-SYM-T33	CC-AM-SYM-T33	SYM SOFTWARE	AUTO RES MGR 7.01-80.00	\$0	Each	33%	\$0	Other	D1
CC-AM-SYM-T34	CC-AM-SYM-T34	SYM SOFTWARE	AUTO RES MGR 80.01-83.00	\$0	Each	33%	\$0	Other	D1
CC-AM-SYM-T35	CC-AM-SYM-T35	SYM SOFTWARE	AUTO RES MGR 83.01-86.00	\$0	Each	33%	\$0	Other	D1
CC-AM-SYM-T4	CC-AM-SYM-T4	SYM SOFTWARE	AUTO RES MGR .751-1.00	\$0	Each	33%	\$0	Other	D1
CC-AM-SYM-T5	CC-AM-SYM-T5	SYM SOFTWARE	AUTO RES MGR 1.01-2.00	\$0	Each	33%	\$0	Other	D1
CC-AM-SYM-T6	CC-AM-SYM-T6	SYM SOFTWARE	AUTO RES MGR 2.01-4.00	\$0	Each	33%	\$0	Other	D1
CC-AM-SYM-T7	CC-AM-SYM-T7	SYM SOFTWARE	AUTO RES MGR 4.01-6.00	\$0	Each	33%	\$0	Other	D1
CC-AM-SYM-T8	CC-AM-SYM-T8	SYM SOFTWARE	AUTO RES MGR 6.01-8.00	\$0	Each	33%	\$0	Other	D1
CC-AM-SYM-T9	CC-AM-SYM-T9	SYM SOFTWARE	AUTO RES MGR 8.01-10.00	\$0	Each	33%	\$0	Other	D1
CCBAS-T1-4UP	CCBAS-T1-4UP	SYM SOFTWARE	ECC BASE T1-T4 UPGRADE	\$0	Each	33%	\$0	Other	D1
CCBAS-T5-12UP	CCBAS-T5-12UP	SYM SOFTWARE	ECC BASE T5-T12 UPGRADE	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-BASE	CC-OPTIM-BASE	SYM SOFTWARE	SYMM OPT BASE LICENSE	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C01	CC-OPTIM-C01	SYM SOFTWARE	SYMM OPT 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C02	CC-OPTIM-C02	SYM SOFTWARE	SYMM OPT 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C03	CC-OPTIM-C03	SYM SOFTWARE	SYMM OPT 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C04	CC-OPTIM-C04	SYM SOFTWARE	SYMM OPT 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C05	CC-OPTIM-C05	SYM SOFTWARE	SYMM OPT 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C06	CC-OPTIM-C06	SYM SOFTWARE	SYMM OPT 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C07	CC-OPTIM-C07	SYM SOFTWARE	SYMM OPT 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C08	CC-OPTIM-C08	SYM SOFTWARE	SYMM OPT 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C09	CC-OPTIM-C09	SYM SOFTWARE	SYMM OPT 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C10	CC-OPTIM-C10	SYM SOFTWARE	SYMM OPT 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-C11	CC-OPTIM-C11	SYM SOFTWARE	SYMM OPT 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N01	CC-OPTIM-N01	SYM SOFTWARE	SYMM OPT 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N02	CC-OPTIM-N02	SYM SOFTWARE	SYMM OPT 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N03	CC-OPTIM-N03	SYM SOFTWARE	SYMM OPT 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N04	CC-OPTIM-N04	SYM SOFTWARE	SYMM OPT 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N05	CC-OPTIM-N05	SYM SOFTWARE	SYMM OPT 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N06	CC-OPTIM-N06	SYM SOFTWARE	SYMM OPT 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N07	CC-OPTIM-N07	SYM SOFTWARE	SYMM OPT 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N08	CC-OPTIM-N08	SYM SOFTWARE	SYMM OPT 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N09	CC-OPTIM-N09	SYM SOFTWARE	SYMM OPT 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N10	CC-OPTIM-N10	SYM SOFTWARE	SYMM OPT 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-N11	CC-OPTIM-N11	SYM SOFTWARE	SYMM OPT 1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T1	CC-OPTIM-T1	SYM SOFTWARE	SYM OPTIM 0-250	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T10	CC-OPTIM-T10	SYM SOFTWARE	SYM OPTIM 10.01-12.	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T11	CC-OPTIM-T11	SYM SOFTWARE	SYM OPTIM 12.01-14.	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T12	CC-OPTIM-T12	SYM SOFTWARE	SYM OPTIM 14.01-17.	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T13	CC-OPTIM-T13	SYM SOFTWARE	SYM OPTIM 17.01-20.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T14	CC-OPTIM-T14	SYM SOFTWARE	SYM OPTIM 20.01-23.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T15	CC-OPTIM-T15	SYM SOFTWARE	SYM OPTIM 23.01-26.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T16	CC-OPTIM-T16	SYM SOFTWARE	SYM OPTIM 26.01-29.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T17	CC-OPTIM-T17	SYM SOFTWARE	SYM OPTIM 29.01-32.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T18	CC-OPTIM-T18	SYM SOFTWARE	SYM OPTIM 32.01-35.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T19	CC-OPTIM-T19	SYM SOFTWARE	SYM OPTIM 35.01-38.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T2	CC-OPTIM-T2	SYM SOFTWARE	SYM OPTIM 251- 500	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T20	CC-OPTIM-T20	SYM SOFTWARE	SYM OPTIM 38.01-41.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T21	CC-OPTIM-T21	SYM SOFTWARE	SYM OPTIM 41.01-44.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T22	CC-OPTIM-T22	SYM SOFTWARE	SYM OPTIM 44.01-47.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T23	CC-OPTIM-T23	SYM SOFTWARE	SYM OPTIM 47.01-50.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T24	CC-OPTIM-T24	SYM SOFTWARE	SYM OPTIM 50.01-53.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T25	CC-OPTIM-T25	SYM SOFTWARE	SYM OPTIM 53.01-56.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T26	CC-OPTIM-T26	SYM SOFTWARE	SYM OPTIM 56.01-59.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T27	CC-OPTIM-T27	SYM SOFTWARE	SYM OPTIM 59.01-62.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T28	CC-OPTIM-T28	SYM SOFTWARE	SYM OPTIM 62.01-65.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T29	CC-OPTIM-T29	SYM SOFTWARE	SYM OPTIM 65.01-68.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T3	CC-OPTIM-T3	SYM SOFTWARE	SYM OPTIM 501- 750	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T30	CC-OPTIM-T30	SYM SOFTWARE	SYM OPTIM 68.01-71.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T31	CC-OPTIM-T31	SYM SOFTWARE	SYM OPTIM 71.01-74.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T32	CC-OPTIM-T32	SYM SOFTWARE	SYM OPTIM 74.01-77.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T33	CC-OPTIM-T33	SYM SOFTWARE	SYM OPTIM 77.01-80.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T34	CC-OPTIM-T34	SYM SOFTWARE	SYM OPTIM 80.01-83.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T35	CC-OPTIM-T35	SYM SOFTWARE	SYM OPTIM 83.01-86.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T4	CC-OPTIM-T4	SYM SOFTWARE	SYM OPTIM .751-1.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T5	CC-OPTIM-T5	SYM SOFTWARE	SYM OPTIM 1.01-2.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T6	CC-OPTIM-T6	SYM SOFTWARE	SYM OPTIM 2.01-4.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T7	CC-OPTIM-T7	SYM SOFTWARE	SYM OPTIM 4.01-6.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T8	CC-OPTIM-T8	SYM SOFTWARE	SYM OPTIM 6.01-8.00	\$0	Each	33%	\$0	Other	D1
CC-OPTIM-T9	CC-OPTIM-T9	SYM SOFTWARE	SYM OPTIM 8.01-10.0	\$0	Each	33%	\$0	Other	D1
CCOPT-T1-4UP	CCOPT-T1-4UP	SYM SOFTWARE	ECC OPTIMIZER T1-T4 UPG	\$0	Each	33%	\$0	Other	D1
CCOPT-T5-12UP	CCOPT-T5-12UP	SYM SOFTWARE	ECC OPTIMIZER T5-T12 UPG	\$0	Each	33%	\$0	Other	D1
CCPKG-T1-4UP	CCPKG-T1-4UP	SYM SOFTWARE	ECC PACKAGE T1-T4 UPGRADE	\$0	Each	33%	\$0	Other	D1
CCPKG-T5-12UP	CCPKG-T5-12UP	SYM SOFTWARE	ECC PACKAGE T5-T12 UPGRAD	\$0	Each	33%	\$0	Other	D1
CC-SARC-SYT1	CC-SARC-SYT1	SYM SOFTWARE	SMGR SARC 1YR 0- 250	\$0	Each	33%	\$0	Other	D1
CC-SARC-SYT10	CC-SARC-SYT10	SYM SOFTWARE	SMGR SARC 1YR 10.01-12.00	\$0	Each	33%	\$0	Other	D1
CC-SARC-SYT11	CC-SARC-SYT11	SYM SOFTWARE	SMGR SARC 1YR 12.01-14.00	\$0	Each	33%	\$0	Other	D1
CC-SARC-SYT12	CC-SARC-SYT12	SYM SOFTWARE	SMGR SARC 1YR 14.01-16.00	\$0	Each	33%	\$0	Other	D1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
CC-SARC-SYT13	CC-SARC-SYT13	SYM SOFTWARE	SMGR SARC 1YR 16.01-19.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT14	CC-SARC-SYT14	SYM SOFTWARE	SMGR SARC 1YR 19.01-22.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT15	CC-SARC-SYT15	SYM SOFTWARE	SMGR SARC 1YR 22.01-25.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT16	CC-SARC-SYT16	SYM SOFTWARE	SMGR SARC 1YR 25.01-28.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT17	CC-SARC-SYT17	SYM SOFTWARE	SMGR SARC 1YR 28.01-31.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT18	CC-SARC-SYT18	SYM SOFTWARE	SMGR SARC 1YR 31.01-34.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT19	CC-SARC-SYT19	SYM SOFTWARE	SMGR SARC 1YR 34.01-37.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT2	CC-SARC-SYT2	SYM SOFTWARE	SMGR SARC 1YR 251- 500	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT20	CC-SARC-SYT20	SYM SOFTWARE	SMGR SARC 1YR 37.01-40.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT21	CC-SARC-SYT21	SYM SOFTWARE	SMGR SARC 1YR 40.01-43.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT22	CC-SARC-SYT22	SYM SOFTWARE	SMGR SARC 1YR 43.01-46.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT23	CC-SARC-SYT23	SYM SOFTWARE	SMGR SARC 1YR 46.01-49.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT24	CC-SARC-SYT24	SYM SOFTWARE	SMGR SARC 1YR 49.01-52.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT25	CC-SARC-SYT25	SYM SOFTWARE	SMGR SARC 1YR 52.01-55.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT26	CC-SARC-SYT26	SYM SOFTWARE	SMGR SARC 1YR 55.01-58.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT27	CC-SARC-SYT27	SYM SOFTWARE	SMGR SARC 1YR 58.01-61.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT28	CC-SARC-SYT28	SYM SOFTWARE	SMGR SARC 1YR 61.01-64.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT29	CC-SARC-SYT29	SYM SOFTWARE	SMGR SARC 1YR 64.01-67.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT3	CC-SARC-SYT3	SYM SOFTWARE	SMGR SARC 1YR 501- 750	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT30	CC-SARC-SYT30	SYM SOFTWARE	SMGR SARC 1YR 67.01-70.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT4	CC-SARC-SYT4	SYM SOFTWARE	SMGR SARC 1YR 751-1 0	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT5	CC-SARC-SYT5	SYM SOFTWARE	SMGR SARC 1YR 1.01-2.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT6	CC-SARC-SYT6	SYM SOFTWARE	SMGR SARC 1YR 2.01-4.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT7	CC-SARC-SYT7	SYM SOFTWARE	SMGR SARC 1YR 4.01-6.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT8	CC-SARC-SYT8	SYM SOFTWARE	SMGR SARC 1YR 6.01-8.00	\$0	Each	33%	\$0	Other	D1	
CC-SARC-SYT9	CC-SARC-SYT9	SYM SOFTWARE	SMGR SARC 1YR 8.01-10.00	\$0	Each	33%	\$0	Other	D1	
CCSDR-T14-UP	CCSDR-T14-UP	SYM SOFTWARE	ECC SDR T1-14 UPGRADE	\$0	Each	33%	\$0	Other	D1	
CCSDR-T5-12UP	CCSDR-T5-12UP	SYM SOFTWARE	ECC SDR T5-T12 UPGRADE	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T01	CC-SMPKLT-T01	SYM SOFTWARE	CC SYM PKG LITE T1	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T02	CC-SMPKLT-T02	SYM SOFTWARE	CC SYM PKG LITE T2	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T03	CC-SMPKLT-T03	SYM SOFTWARE	CC SYM PKG LITE T3	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T04	CC-SMPKLT-T04	SYM SOFTWARE	CC SYM PKG LITE T4	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T05	CC-SMPKLT-T05	SYM SOFTWARE	CC SYM PKG LITE T5	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T06	CC-SMPKLT-T06	SYM SOFTWARE	CC SYM PKG LITE T6	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T07	CC-SMPKLT-T07	SYM SOFTWARE	CC SYM PKG LITE T7	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T08	CC-SMPKLT-T08	SYM SOFTWARE	CC SYM PKG LITE T8	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T09	CC-SMPKLT-T09	SYM SOFTWARE	CC SYM PKG LITE T9	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T10	CC-SMPKLT-T10	SYM SOFTWARE	CC SYM PKG LITE T10	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T11	CC-SMPKLT-T11	SYM SOFTWARE	CC SYM PKG LITE T11	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T12	CC-SMPKLT-T12	SYM SOFTWARE	CC SYM PKG LITE T12	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T13	CC-SMPKLT-T13	SYM SOFTWARE	CC SYM PKG LITE T13	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T14	CC-SMPKLT-T14	SYM SOFTWARE	CC SYM PKG LITE T14	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T15	CC-SMPKLT-T15	SYM SOFTWARE	CC SYM PKG LITE T15	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T16	CC-SMPKLT-T16	SYM SOFTWARE	CC SYM PKG LITE T16	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T17	CC-SMPKLT-T17	SYM SOFTWARE	CC SYM PKG LITE T17	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T18	CC-SMPKLT-T18	SYM SOFTWARE	CC SYM PKG LITE T18	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T19	CC-SMPKLT-T19	SYM SOFTWARE	CC SYM PKG LITE T19	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T20	CC-SMPKLT-T20	SYM SOFTWARE	CC SYM PKG LITE T20	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T21	CC-SMPKLT-T21	SYM SOFTWARE	CC SYM PKG LITE T21	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T22	CC-SMPKLT-T22	SYM SOFTWARE	CC SYM PKG LITE T22	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T23	CC-SMPKLT-T23	SYM SOFTWARE	CC SYM PKG LITE T23	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T24	CC-SMPKLT-T24	SYM SOFTWARE	CC SYM PKG LITE T24	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T25	CC-SMPKLT-T25	SYM SOFTWARE	CC SYM PKG LITE T25	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T26	CC-SMPKLT-T26	SYM SOFTWARE	CC SYM PKG LITE T26	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T27	CC-SMPKLT-T27	SYM SOFTWARE	CC SYM PKG LITE T27	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T28	CC-SMPKLT-T28	SYM SOFTWARE	CC SYM PKG LITE T28	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T29	CC-SMPKLT-T29	SYM SOFTWARE	CC SYM PKG LITE T29	\$0	Each	33%	\$0	Other	D1	
CC-SMPKLT-T30	CC-SMPKLT-T30	SYM SOFTWARE	CC SYM PKG LITE T30	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T1	CC-SM-SYM-T1	SYM SOFTWARE	SYM SANMGR 0- 250	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T10	CC-SM-SYM-T10	SYM SOFTWARE	SYM SANMGR 10.01-12.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T11	CC-SM-SYM-T11	SYM SOFTWARE	SYM SANMGR 12.01-14.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T12	CC-SM-SYM-T12	SYM SOFTWARE	SYM SANMGR 14.01-17.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T13	CC-SM-SYM-T13	SYM SOFTWARE	SYM SANMGR 17.01-20.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T14	CC-SM-SYM-T14	SYM SOFTWARE	SYM SANMGR 20.01-23.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T15	CC-SM-SYM-T15	SYM SOFTWARE	SYM SANMGR 23.01-26.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T16	CC-SM-SYM-T16	SYM SOFTWARE	SYM SANMGR 26.01-29.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T17	CC-SM-SYM-T17	SYM SOFTWARE	SYM SANMGR 29.01-32.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T18	CC-SM-SYM-T18	SYM SOFTWARE	SYM SANMGR 32.01-35.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T19	CC-SM-SYM-T19	SYM SOFTWARE	SYM SANMGR 35.01-38.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T2	CC-SM-SYM-T2	SYM SOFTWARE	SYM SANMGR 251- 500	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T20	CC-SM-SYM-T20	SYM SOFTWARE	SYM SANMGR 38.01-41.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T21	CC-SM-SYM-T21	SYM SOFTWARE	SYM SANMGR 41.01-44.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T22	CC-SM-SYM-T22	SYM SOFTWARE	SYM SANMGR 44.01-47.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T23	CC-SM-SYM-T23	SYM SOFTWARE	SYM SANMGR 47.01-50.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T24	CC-SM-SYM-T24	SYM SOFTWARE	SYM SANMGR 50.01-53.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T25	CC-SM-SYM-T25	SYM SOFTWARE	SYM SANMGR 53.01-56.00	\$0	Each	33%	\$0	Other	D1	
CC-SM-SYM-T26	CC-SM-SYM-T26	SYM SOFTWARE	SYM SANMGR 56.01-59.00	\$0	Each	33%	\$0	Other	D1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CC-SM-SYM-T27	CC-SM-SYM-T27	SYM SOFTWARE	SYM SANMGR 59.01-62.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T28	CC-SM-SYM-T28	SYM SOFTWARE	SYM SANMGR 62.01-65.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T29	CC-SM-SYM-T29	SYM SOFTWARE	SYM SANMGR 65.01-68.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T3	CC-SM-SYM-T3	SYM SOFTWARE	SYM SANMGR .501-.750	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T30	CC-SM-SYM-T30	SYM SOFTWARE	SYM SANMGR 68.01-71.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T31	CC-SM-SYM-T31	SYM SOFTWARE	SYM SANMGR 71.01-74.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T32	CC-SM-SYM-T32	SYM SOFTWARE	SYM SANMGR 74.01-77.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T33	CC-SM-SYM-T33	SYM SOFTWARE	SYM SANMGR 77.01-80.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T34	CC-SM-SYM-T34	SYM SOFTWARE	SYM SANMGR 80.01-83.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T35	CC-SM-SYM-T35	SYM SOFTWARE	SYM SANMGR 83.01-86.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T4	CC-SM-SYM-T4	SYM SOFTWARE	SYM SANMGR 751-1.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T5	CC-SM-SYM-T5	SYM SOFTWARE	SYM SANMGR 1.01-2.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T6	CC-SM-SYM-T6	SYM SOFTWARE	SYM SANMGR 2.01-4.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T7	CC-SM-SYM-T7	SYM SOFTWARE	SYM SANMGR 4.01-6.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T8	CC-SM-SYM-T8	SYM SOFTWARE	SYM SANMGR 6.01-8.00	\$0	Each	33%	\$0	Other	D1
CC-SM-SYM-T9	CC-SM-SYM-T9	SYM SOFTWARE	SYM SANMGR 8.01-10.0	\$0	Each	33%	\$0	Other	D1
CCSTM-T1-4UP	CCSTM-T1-4UP	SYM SOFTWARE	ECC STM T1-T4 UPGRADE	\$0	Each	33%	\$0	Other	D1
CCSTM-T5-12UP	CCSTM-T5-12UP	SYM SOFTWARE	ECC STM T5-T12 UPGRADE	\$0	Each	33%	\$0	Other	D1
CC-SYMG6-BAS	CC-SYMG6-BAS	SYM SOFTWARE	EMC SYMMETRIX MANAGEMENT BASE LICENSE	\$10.610	Each	33%	\$7.109	Other	D1
CC-SYMG-BASE	CC-SYMG-BASE	SYM SOFTWARE	SYMM MGR BASE LICENSE	\$10.610	Each	33%	\$7.109	Other	D1
CC-SYMG-C01	CC-SYMG-C01	SYM SOFTWARE	SYMM MGR 1TB (0-14TB)	\$1.870	Each	33%	\$1.253	Other	D1
CC-SYMG-C02	CC-SYMG-C02	SYM SOFTWARE	SYMM MGR 1TB (15-25TB)	\$1.760	Each	33%	\$1.179	Other	D1
CC-SYMG-C03	CC-SYMG-C03	SYM SOFTWARE	SYMM MGR 1TB (26-40TB)	\$1.550	Each	33%	\$1.039	Other	D1
CC-SYMG-C04	CC-SYMG-C04	SYM SOFTWARE	SYMM MGR 1TB (41-60TB)	\$1.440	Each	33%	\$965	Other	D1
CC-SYMG-C05	CC-SYMG-C05	SYM SOFTWARE	SYMM MGR 1TB (61-100TB)	\$1.380	Each	33%	\$925	Other	D1
CC-SYMG-C06	CC-SYMG-C06	SYM SOFTWARE	SYMM MGR 1TB (101-150TB)	\$1.240	Each	33%	\$831	Other	D1
CC-SYMG-C07	CC-SYMG-C07	SYM SOFTWARE	SYMM MGR 1TB (151-250TB)	\$1.100	Each	33%	\$737	Other	D1
CC-SYMG-C08	CC-SYMG-C08	SYM SOFTWARE	SYMM MGR 1TB (251-400TB)	\$950	Each	33%	\$637	Other	D1
CC-SYMG-C09	CC-SYMG-C09	SYM SOFTWARE	SYMM MGR 1TB (401-600TB)	\$830	Each	33%	\$556	Other	D1
CC-SYMG-C10	CC-SYMG-C10	SYM SOFTWARE	SYMM MGR 1TB (601-1000TB)	\$720	Each	33%	\$482	Other	D1
CC-SYMG-C11	CC-SYMG-C11	SYM SOFTWARE	SYMM MGR 1TB(1001TB or greater)	\$620	Each	33%	\$415	Other	D1
CC-SYMG-N01	CC-SYMG-N01	SYM SOFTWARE	SYMM MGR 1TB (0-14TB) NLT3	\$930	Each	33%	\$623	Other	D1
CC-SYMG-N02	CC-SYMG-N02	SYM SOFTWARE	SYMM MGR 1TB (15-25TB) NLT3	\$880	Each	33%	\$590	Other	D1
CC-SYMG-N03	CC-SYMG-N03	SYM SOFTWARE	SYMM MGR 1TB (26-40TB) NLT3	\$770	Each	33%	\$516	Other	D1
CC-SYMG-N04	CC-SYMG-N04	SYM SOFTWARE	SYMM MGR 1TB (41-60TB) NLT3	\$720	Each	33%	\$482	Other	D1
CC-SYMG-N05	CC-SYMG-N05	SYM SOFTWARE	SYMM MGR 1TB (61-100TB) NLT3	\$690	Each	33%	\$462	Other	D1
CC-SYMG-N06	CC-SYMG-N06	SYM SOFTWARE	SYMM MGR 1TB (101-150TB) NLT3	\$620	Each	33%	\$415	Other	D1
CC-SYMG-N07	CC-SYMG-N07	SYM SOFTWARE	SYMM MGR 1TB (151-250TB) NLT3	\$550	Each	33%	\$369	Other	D1
CC-SYMG-N08	CC-SYMG-N08	SYM SOFTWARE	SYMM MGR 1TB (251-400TB) NLT3	\$480	Each	33%	\$322	Other	D1
CC-SYMG-N09	CC-SYMG-N09	SYM SOFTWARE	SYMM MGR 1TB (401-600TB) NLT3	\$420	Each	33%	\$281	Other	D1
CC-SYMG-N10	CC-SYMG-N10	SYM SOFTWARE	SYMM MGR 1TB (601-1000TB) NLT3	\$360	Each	33%	\$241	Other	D1
CC-SYMG-N11	CC-SYMG-N11	SYM SOFTWARE	SYMM MGR 1TB(1001TB or greater) NLT3	\$310	Each	33%	\$208	Other	D1
CC-SYMG-T1	CC-SYMG-T1	SYM SOFTWARE	CC5x SYMMETRIX MGR T1	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T10	CC-SYMG-T10	SYM SOFTWARE	CC5x SYMMETRIX MGR T10	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T11	CC-SYMG-T11	SYM SOFTWARE	CC5x SYMMETRIX MGR T11	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T12	CC-SYMG-T12	SYM SOFTWARE	CC5x SYMMETRIX MGR T12	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T13	CC-SYMG-T13	SYM SOFTWARE	CC5x SYMMETRIX MGR T13	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T14	CC-SYMG-T14	SYM SOFTWARE	CC5x SYMMETRIX MGR T14	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T15	CC-SYMG-T15	SYM SOFTWARE	CC5x SYMMETRIX MGR T15	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T16	CC-SYMG-T16	SYM SOFTWARE	CC5x SYMMETRIX MGR T16	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T17	CC-SYMG-T17	SYM SOFTWARE	CC5x SYMMETRIX MGR T17	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T18	CC-SYMG-T18	SYM SOFTWARE	CC5x SYMMETRIX MGR T18	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T19	CC-SYMG-T19	SYM SOFTWARE	CC5x SYMMETRIX MGR T19	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T2	CC-SYMG-T2	SYM SOFTWARE	CC5x SYMMETRIX MGR T2	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T20	CC-SYMG-T20	SYM SOFTWARE	CC5x SYMMETRIX MGR T20	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T21	CC-SYMG-T21	SYM SOFTWARE	CC5x SYMMETRIX MGR T21	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T22	CC-SYMG-T22	SYM SOFTWARE	CC5x SYMMETRIX MGR T22	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T23	CC-SYMG-T23	SYM SOFTWARE	CC5x SYMMETRIX MGR T23	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T24	CC-SYMG-T24	SYM SOFTWARE	CC5x SYMMETRIX MGR T24	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T25	CC-SYMG-T25	SYM SOFTWARE	CC5x SYMMETRIX MGR T25	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T26	CC-SYMG-T26	SYM SOFTWARE	CC5x SYMMETRIX MGR T26	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T27	CC-SYMG-T27	SYM SOFTWARE	CC5x SYMMETRIX MGR T27	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T28	CC-SYMG-T28	SYM SOFTWARE	CC5x SYMMETRIX MGR T28	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T29	CC-SYMG-T29	SYM SOFTWARE	CC5x SYMMETRIX MGR T29	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T3	CC-SYMG-T3	SYM SOFTWARE	CC5x SYMMETRIX MGR T3	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T30	CC-SYMG-T30	SYM SOFTWARE	CC5x SYMMETRIX MGR T30	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T31	CC-SYMG-T31	SYM SOFTWARE	CC SYMMETRIX MGR 71.01-74	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T32	CC-SYMG-T32	SYM SOFTWARE	CC SYMMETRIX MGR 74.01-77	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T33	CC-SYMG-T33	SYM SOFTWARE	CC SYMMETRIX MGR 77.01-80	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T34	CC-SYMG-T34	SYM SOFTWARE	CC SYMMETRIX MGR 80.01-83	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T35	CC-SYMG-T35	SYM SOFTWARE	CC SYMMETRIX MGR 83.01-86	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T4	CC-SYMG-T4	SYM SOFTWARE	CC5x SYMMETRIX MGR T4	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T5	CC-SYMG-T5	SYM SOFTWARE	CC5x SYMMETRIX MGR T5	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T6	CC-SYMG-T6	SYM SOFTWARE	CC5x SYMMETRIX MGR T6	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T7	CC-SYMG-T7	SYM SOFTWARE	CC5x SYMMETRIX MGR T7	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T8	CC-SYMG-T8	SYM SOFTWARE	CC5x SYMMETRIX MGR T8	\$0	Each	33%	\$0	Other	D1
CC-SYMG-T9	CC-SYMG-T9	SYM SOFTWARE	CC5x SYMMETRIX MGR T9	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
CC-SYMPK6-BAS	CC-SYMPK6-BAS	SYM SOFTWARE	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-BASE	CC-SYMPK-BASE	SYM SOFTWARE	SYMM PKG BASE LICENSE	\$15,390	Each	33%		\$10,311	Other	D1	
CC-SYMPK-C01	CC-SYMPK-C01	SYM SOFTWARE	SYMM PKG 1TB (0-14TB)	\$3,770	Each	33%		\$2,526	Other	D1	
CC-SYMPK-C02	CC-SYMPK-C02	SYM SOFTWARE	SYMM PKG 1TB (15-25TB)	\$3,540	Each	33%		\$2,372	Other	D1	
CC-SYMPK-C03	CC-SYMPK-C03	SYM SOFTWARE	SYMM PKG 1TB (26-40TB)	\$3,110	Each	33%		\$2,084	Other	D1	
CC-SYMPK-C04	CC-SYMPK-C04	SYM SOFTWARE	SYMM PKG 1TB (41-60TB)	\$2,890	Each	33%		\$1,936	Other	D1	
CC-SYMPK-C05	CC-SYMPK-C05	SYM SOFTWARE	SYMM PKG 1TB (61-100TB)	\$2,770	Each	33%		\$1,856	Other	D1	
CC-SYMPK-C06	CC-SYMPK-C06	SYM SOFTWARE	SYMM PKG 1TB (101-150TB)	\$2,490	Each	33%		\$1,668	Other	D1	
CC-SYMPK-C07	CC-SYMPK-C07	SYM SOFTWARE	SYMM PKG 1TB (151-250TB)	\$2,210	Each	33%		\$1,481	Other	D1	
CC-SYMPK-C08	CC-SYMPK-C08	SYM SOFTWARE	SYMM PKG 1TB (251-400TB)	\$1,930	Each	33%		\$1,293	Other	D1	
CC-SYMPK-C09	CC-SYMPK-C09	SYM SOFTWARE	SYMM PKG 1TB (401-600TB)	\$1,670	Each	33%		\$1,119	Other	D1	
CC-SYMPK-C10	CC-SYMPK-C10	SYM SOFTWARE	SYMM PKG 1TB (601-1000TB)	\$1,460	Each	33%		\$978	Other	D1	
CC-SYMPK-C11	CC-SYMPK-C11	SYM SOFTWARE	SYMM PKG 1TB(1001TB or greater)	\$1,270	Each	33%		\$851	Other	D1	
CC-SYMPK6-BAS	CC-SYMPK6-BAS	SYM SOFTWARE	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC01	CC-SYMPKGEC01	SYM SOFTWARE	NEW SYMM PKG 1TB (0-14TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC02	CC-SYMPKGEC02	SYM SOFTWARE	NEW SYMM PKG 1TB (15-25TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC03	CC-SYMPKGEC03	SYM SOFTWARE	NEW SYMM PKG 1TB (26-40TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC04	CC-SYMPKGEC04	SYM SOFTWARE	NEW SYMM PKG 1TB (41-60TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC05	CC-SYMPKGEC05	SYM SOFTWARE	NEW SYMM PKG 1TB (61-100TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC06	CC-SYMPKGEC06	SYM SOFTWARE	NEW SYMM PKG 1TB (101-150TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC07	CC-SYMPKGEC07	SYM SOFTWARE	NEW SYMM PKG 1TB (151-250TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC08	CC-SYMPKGEC08	SYM SOFTWARE	NEW SYMM PKG 1TB (251-400TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC09	CC-SYMPKGEC09	SYM SOFTWARE	NEW SYMM PKG 1TB (401-600TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC10	CC-SYMPKGEC10	SYM SOFTWARE	NEW SYMM PKG 1TB (601-1000TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEC11	CC-SYMPKGEC11	SYM SOFTWARE	NEW SYMM PKG 1TB(1001-1500TB)	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN01	CC-SYMPKGEN01	SYM SOFTWARE	NEW SYMM PKG 1TB (0-14TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN02	CC-SYMPKGEN02	SYM SOFTWARE	NEW SYMM PKG 1TB (15-25TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN03	CC-SYMPKGEN03	SYM SOFTWARE	NEW SYMM PKG 1TB (26-40TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN04	CC-SYMPKGEN04	SYM SOFTWARE	NEW SYMM PKG 1TB (41-60TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN05	CC-SYMPKGEN05	SYM SOFTWARE	NEW SYMM PKG 1TB (61-100TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN06	CC-SYMPKGEN06	SYM SOFTWARE	NEW SYMM PKG 1TB (101-150TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN07	CC-SYMPKGEN07	SYM SOFTWARE	NEW SYMM PKG 1TB (151-250TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN08	CC-SYMPKGEN08	SYM SOFTWARE	NEW SYMM PKG 1TB (251-400TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN09	CC-SYMPKGEN09	SYM SOFTWARE	NEW SYMM PKG 1TB (401-600TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN10	CC-SYMPKGEN10	SYM SOFTWARE	NEW SYMM PKG 1TB (601-1000TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPKGEN11	CC-SYMPKGEN11	SYM SOFTWARE	NEW SYMM PKG 1TB(1001-1500TB) NLT3	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-N01	CC-SYMPK-N01	SYM SOFTWARE	SYMM PKG 1TB (0-14TB) NLT3	\$1,880	Each	33%		\$1,260	Other	D1	
CC-SYMPK-N02	CC-SYMPK-N02	SYM SOFTWARE	SYMM PKG 1TB (15-25TB) NLT3	\$1,770	Each	33%		\$1,186	Other	D1	
CC-SYMPK-N03	CC-SYMPK-N03	SYM SOFTWARE	SYMM PKG 1TB (26-40TB) NLT3	\$1,550	Each	33%		\$1,039	Other	D1	
CC-SYMPK-N04	CC-SYMPK-N04	SYM SOFTWARE	SYMM PKG 1TB (41-60TB) NLT3	\$1,450	Each	33%		\$972	Other	D1	
CC-SYMPK-N05	CC-SYMPK-N05	SYM SOFTWARE	SYMM PKG 1TB (61-100TB) NLT3	\$1,390	Each	33%		\$931	Other	D1	
CC-SYMPK-N06	CC-SYMPK-N06	SYM SOFTWARE	SYMM PKG 1TB (101-150TB) NLT3	\$1,250	Each	33%		\$838	Other	D1	
CC-SYMPK-N07	CC-SYMPK-N07	SYM SOFTWARE	SYMM PKG 1TB (151-250TB) NLT3	\$1,110	Each	33%		\$744	Other	D1	
CC-SYMPK-N08	CC-SYMPK-N08	SYM SOFTWARE	SYMM PKG 1TB (251-400TB) NLT3	\$970	Each	33%		\$659	Other	D1	
CC-SYMPK-N09	CC-SYMPK-N09	SYM SOFTWARE	SYMM PKG 1TB (401-600TB) NLT3	\$840	Each	33%		\$563	Other	D1	
CC-SYMPK-N10	CC-SYMPK-N10	SYM SOFTWARE	SYMM PKG 1TB (601-1000TB) NLT3	\$730	Each	33%		\$489	Other	D1	
CC-SYMPK-N11	CC-SYMPK-N11	SYM SOFTWARE	SYMM PKG 1TB(1001TB or greater) NLT3	\$640	Each	33%		\$429	Other	D1	
CC-SYMPK-T1	CC-SYMPK-T1	SYM SOFTWARE	SYM PKG 0- 250	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T10	CC-SYMPK-T10	SYM SOFTWARE	SYM PKG 10.01-12	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T11	CC-SYMPK-T11	SYM SOFTWARE	SYM PKG 12.01-14	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T12	CC-SYMPK-T12	SYM SOFTWARE	SYM PKG 14.01-17	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T13	CC-SYMPK-T13	SYM SOFTWARE	SYM PKG 17.01-20.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T14	CC-SYMPK-T14	SYM SOFTWARE	SYM PKG 20.01-23.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T15	CC-SYMPK-T15	SYM SOFTWARE	SYM PKG 23.01-26.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T16	CC-SYMPK-T16	SYM SOFTWARE	SYM PKG 26.01-29.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T17	CC-SYMPK-T17	SYM SOFTWARE	SYM PKG 29.01-32.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T18	CC-SYMPK-T18	SYM SOFTWARE	SYM PKG 32.01-35.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T19	CC-SYMPK-T19	SYM SOFTWARE	SYM PKG 35.01-38.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T2	CC-SYMPK-T2	SYM SOFTWARE	SYM PKG 251- 500	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T20	CC-SYMPK-T20	SYM SOFTWARE	SYM PKG 38.01-41.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T21	CC-SYMPK-T21	SYM SOFTWARE	SYM PKG 41.01-44.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T22	CC-SYMPK-T22	SYM SOFTWARE	SYM PKG 44.01-47.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T23	CC-SYMPK-T23	SYM SOFTWARE	SYM PKG 47.01-50.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T24	CC-SYMPK-T24	SYM SOFTWARE	SYM PKG 50.01-53.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T25	CC-SYMPK-T25	SYM SOFTWARE	SYM PKG 53.01-56.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T26	CC-SYMPK-T26	SYM SOFTWARE	SYM PKG 56.01-59.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T27	CC-SYMPK-T27	SYM SOFTWARE	SYM PKG 59.01-62.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T28	CC-SYMPK-T28	SYM SOFTWARE	SYM PKG 62.01-65.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T29	CC-SYMPK-T29	SYM SOFTWARE	SYM PKG 65.01-68.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T3	CC-SYMPK-T3	SYM SOFTWARE	SYM PKG 501- 750	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T30	CC-SYMPK-T30	SYM SOFTWARE	SYM PKG 68.01-71.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T31	CC-SYMPK-T31	SYM SOFTWARE	SYM PKG 71.01-74.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T32	CC-SYMPK-T32	SYM SOFTWARE	SYM PKG 74.01-77.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T33	CC-SYMPK-T33	SYM SOFTWARE	SYM PKG 77.01-80.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T34	CC-SYMPK-T34	SYM SOFTWARE	SYM PKG 80.01-83.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T35	CC-SYMPK-T35	SYM SOFTWARE	SYM PKG 83.01-86.00	\$0	Each	33%		\$0	Other	D1	
CC-SYMPK-T4	CC-SYMPK-T4	SYM SOFTWARE	SYM PKG .751-1.00	\$0	Each	33%		\$0	Other	D1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
CC-SYMPK-T5	CC-SYMPK-T5	SYM SOFTWARE	SYM PKG 1.01-2.00	\$0	Each	33%	\$0	Other	D1
CC-SYMPK-T6	CC-SYMPK-T6	SYM SOFTWARE	SYM PKG 2.01-4.00	\$0	Each	33%	\$0	Other	D1
CC-SYMPK-T7	CC-SYMPK-T7	SYM SOFTWARE	SYM PKG 4.01-6.00	\$0	Each	33%	\$0	Other	D1
CC-SYMPK-T8	CC-SYMPK-T8	SYM SOFTWARE	SYM PKG 6.01-8.00	\$0	Each	33%	\$0	Other	D1
CC-SYMPK-T9	CC-SYMPK-T9	SYM SOFTWARE	SYM PKG 8.01-10.0	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T1	CC-WLA-SY-T1	SYM SOFTWARE	CC5.x WLA-SYM T1	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T10	CC-WLA-SY-T10	SYM SOFTWARE	CC5.x WLA-SYM T10	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T11	CC-WLA-SY-T11	SYM SOFTWARE	CC5.x WLA-SYM T11	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T12	CC-WLA-SY-T12	SYM SOFTWARE	CC5.x WLA-SYM T12	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T13	CC-WLA-SY-T13	SYM SOFTWARE	CC5.x WLA-SYM T13	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T14	CC-WLA-SY-T14	SYM SOFTWARE	CC5.x WLA-SYM T14	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T15	CC-WLA-SY-T15	SYM SOFTWARE	CC5.x WLA-SYM T15	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T16	CC-WLA-SY-T16	SYM SOFTWARE	CC5.x WLA-SYM T16	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T17	CC-WLA-SY-T17	SYM SOFTWARE	CC5.x WLA-SYM T17	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T18	CC-WLA-SY-T18	SYM SOFTWARE	CC5.x WLA-SYM T18	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T19	CC-WLA-SY-T19	SYM SOFTWARE	CC5.x WLA-SYM T19	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T2	CC-WLA-SY-T2	SYM SOFTWARE	CC5.x WLA-SYM T2	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T20	CC-WLA-SY-T20	SYM SOFTWARE	CC5.x WLA-SYM T20	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T21	CC-WLA-SY-T21	SYM SOFTWARE	CC5.x WLA-SYM T21	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T22	CC-WLA-SY-T22	SYM SOFTWARE	CC5.x WLA-SYM T22	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T23	CC-WLA-SY-T23	SYM SOFTWARE	CC5.x WLA-SYM T23	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T24	CC-WLA-SY-T24	SYM SOFTWARE	CC5.x WLA-SYM T24	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T25	CC-WLA-SY-T25	SYM SOFTWARE	CC5.x WLA-SYM T25	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T26	CC-WLA-SY-T26	SYM SOFTWARE	CC5.x WLA-SYM T26	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T27	CC-WLA-SY-T27	SYM SOFTWARE	CC5.x WLA-SYM T27	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T28	CC-WLA-SY-T28	SYM SOFTWARE	CC5.x WLA-SYM T28	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T29	CC-WLA-SY-T29	SYM SOFTWARE	CC5.x WLA-SYM T29	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T3	CC-WLA-SY-T3	SYM SOFTWARE	CC5.x WLA-SYM T3	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T30	CC-WLA-SY-T30	SYM SOFTWARE	CC5.x WLA-SYM T30	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T31	CC-WLA-SY-T31	SYM SOFTWARE	CC5.X WLA-SYM T31	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T32	CC-WLA-SY-T32	SYM SOFTWARE	CC5.X WLA-SYM T32	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T33	CC-WLA-SY-T33	SYM SOFTWARE	CC5.X WLA-SYM T33	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T34	CC-WLA-SY-T34	SYM SOFTWARE	CC5.X WLA-SYM T34	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T35	CC-WLA-SY-T35	SYM SOFTWARE	CC5.X WLA-SYM T35	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T4	CC-WLA-SY-T4	SYM SOFTWARE	CC5.x WLA-SYM T4	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T5	CC-WLA-SY-T5	SYM SOFTWARE	CC5.x WLA-SYM T5	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T6	CC-WLA-SY-T6	SYM SOFTWARE	CC5.x WLA-SYM T6	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T7	CC-WLA-SY-T7	SYM SOFTWARE	CC5.x WLA-SYM T7	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T8	CC-WLA-SY-T8	SYM SOFTWARE	CC5.x WLA-SYM T8	\$0	Each	33%	\$0	Other	D1
CC-WLA-SY-T9	CC-WLA-SY-T9	SYM SOFTWARE	CC5.x WLA-SYM T9	\$0	Each	33%	\$0	Other	D1
CCWLA-T1-4UP	CCWLA-T1-4UP	SYM SOFTWARE	ECC WLA T1-T4 UPGRADE	\$0	Each	33%	\$0	Other	D1
CCWLA-T5-12UP	CCWLA-T5-12UP	SYM SOFTWARE	ECC WLA T5-T12 UPGRADE	\$0	Each	33%	\$0	Other	D1
CEXT-T5-35UP	CEXT-T5-35UP	SYM SOFTWARE	CMPEXT T5-T35 UPGRADE	\$10,800	Each	33%	\$7,236	Other	D1
CMPEXT-BASE	CMPEXT-BASE	SYM SOFTWARE	CMPEXT BASE LICENSE	\$15,180	Each	33%	\$10,171	Other	D1
CMPEXT-C01	CMPEXT-C01	SYM SOFTWARE	CMPEXT 1TB (0-14TB)	\$3,400	Each	33%	\$2,278	Other	D1
CMPEXT-C02	CMPEXT-C02	SYM SOFTWARE	CMPEXT 1TB (15-25TB)	\$3,200	Each	33%	\$2,144	Other	D1
CMPEXT-C03	CMPEXT-C03	SYM SOFTWARE	CMPEXT 1TB (26-40TB)	\$2,810	Each	33%	\$1,883	Other	D1
CMPEXT-C04	CMPEXT-C04	SYM SOFTWARE	CMPEXT 1TB (41-60TB)	\$2,620	Each	33%	\$1,755	Other	D1
CMPEXT-C05	CMPEXT-C05	SYM SOFTWARE	CMPEXT 1TB (61-100TB)	\$2,510	Each	33%	\$1,682	Other	D1
CMPEXT-C06	CMPEXT-C06	SYM SOFTWARE	CMPEXT 1TB (101-150TB)	\$2,260	Each	33%	\$1,514	Other	D1
CMPEXT-C07	CMPEXT-C07	SYM SOFTWARE	CMPEXT 1TB (151-250TB)	\$2,020	Each	33%	\$1,353	Other	D1
CMPEXT-C08	CMPEXT-C08	SYM SOFTWARE	CMPEXT 1TB (251-400TB)	\$1,750	Each	33%	\$1,173	Other	D1
CMPEXT-C09	CMPEXT-C09	SYM SOFTWARE	CMPEXT 1TB (401-600TB)	\$1,530	Each	33%	\$1,025	Other	D1
CMPEXT-C10	CMPEXT-C10	SYM SOFTWARE	CMPEXT 1TB (601-1000TB)	\$1,330	Each	33%	\$891	Other	D1
CMPEXT-C11	CMPEXT-C11	SYM SOFTWARE	CMPEXT 1TB(1001TB or greater)	\$1,160	Each	33%	\$777	Other	D1
CMPEXT-N01	CMPEXT-N01	SYM SOFTWARE	CMPEXT 1TB (0-14TB) NLT3	\$1,700	Each	33%	\$1,139	Other	D1
CMPEXT-N02	CMPEXT-N02	SYM SOFTWARE	CMPEXT 1TB (15-25TB) NLT3	\$1,600	Each	33%	\$1,072	Other	D1
CMPEXT-N03	CMPEXT-N03	SYM SOFTWARE	CMPEXT 1TB (26-40TB) NLT3	\$1,410	Each	33%	\$945	Other	D1
CMPEXT-N04	CMPEXT-N04	SYM SOFTWARE	CMPEXT 1TB (41-60TB) NLT3	\$1,310	Each	33%	\$878	Other	D1
CMPEXT-N05	CMPEXT-N05	SYM SOFTWARE	CMPEXT 1TB (61-100TB) NLT3	\$1,260	Each	33%	\$844	Other	D1
CMPEXT-N06	CMPEXT-N06	SYM SOFTWARE	CMPEXT 1TB (101-150TB) NLT3	\$1,150	Each	33%	\$757	Other	D1
CMPEXT-N07	CMPEXT-N07	SYM SOFTWARE	CMPEXT 1TB (151-250TB) NLT3	\$1,010	Each	33%	\$677	Other	D1
CMPEXT-N08	CMPEXT-N08	SYM SOFTWARE	CMPEXT 1TB (251-400TB) NLT3	\$880	Each	33%	\$590	Other	D1
CMPEXT-N09	CMPEXT-N09	SYM SOFTWARE	CMPEXT 1TB (401-600TB) NLT3	\$760	Each	33%	\$509	Other	D1
CMPEXT-N10	CMPEXT-N10	SYM SOFTWARE	CMPEXT 1TB (601-1000TB) NLT3	\$670	Each	33%	\$449	Other	D1
CMPEXT-N11	CMPEXT-N11	SYM SOFTWARE	CMPEXT 1TB(1001TB or greater) NLT3	\$580	Each	33%	\$389	Other	D1
CMPEXTRMZ-BAS	CMPEXTRMZ-BAS	SYM SOFTWARE	CMPEXTRMZ BASE LICENSE	\$2,580	Each	33%	\$1,729	Other	D1
CMPEXTRMZ-C01	CMPEXTRMZ-C01	SYM SOFTWARE	CMPEXTRMZ 1 TB (0-14 TB)	\$550	Each	33%	\$369	Other	D1
CMPEXTRMZ-C02	CMPEXTRMZ-C02	SYM SOFTWARE	CMPEXTRMZ 1 TB (15-25 TB)	\$525	Each	33%	\$352	Other	D1
CMPEXTRMZ-C03	CMPEXTRMZ-C03	SYM SOFTWARE	CMPEXTRMZ 1 TB (26-40 TB)	\$495	Each	33%	\$332	Other	D1
CMPEXTRMZ-C04	CMPEXTRMZ-C04	SYM SOFTWARE	CMPEXTRMZ 1 TB (41-60 TB)	\$470	Each	33%	\$315	Other	D1
CMPEXTRMZ-C05	CMPEXTRMZ-C05	SYM SOFTWARE	CMPEXTRMZ 1 TB (61-100 TB)	\$450	Each	33%	\$302	Other	D1
CMPEXTRMZ-C06	CMPEXTRMZ-C06	SYM SOFTWARE	CMPEXTRMZ 1 TB (101-150 TB)	\$425	Each	33%	\$285	Other	D1
CMPEXTRMZ-C07	CMPEXTRMZ-C07	SYM SOFTWARE	CMPEXTRMZ 1 TB (151-250 TB)	\$405	Each	33%	\$271	Other	D1
CMPEXTRMZ-C08	CMPEXTRMZ-C08	SYM SOFTWARE	CMPEXTRMZ 1 TB (251-400 TB)	\$385	Each	33%	\$258	Other	D1
CMPEXTRMZ-C09	CMPEXTRMZ-C09	SYM SOFTWARE	CMPEXTRMZ 1 TB (401-600 TB)	\$365	Each	33%	\$245	Other	D1
CMPEXTRMZ-C10	CMPEXTRMZ-C10	SYM SOFTWARE	CMPEXTRMZ 1 TB (601-1000 TB)	\$345	Each	33%	\$231	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CMPEXTRMZ-C11	CMPEXTRMZ-C11	SYM SOFTWARE	COMPEXTRMZ 1 TB (1001 TB OR GREATER)	\$330	Each	33%	\$221	Other	D1
CMPEXTRMZ-N01	CMPEXTRMZ-N01	SYM SOFTWARE	CMPEXTRMZ 1 TB (0-14TB) NLT3	\$275	Each	33%	\$184	Other	D1
CMPEXTRMZ-N02	CMPEXTRMZ-N02	SYM SOFTWARE	CMPEXTRMZ 1 TB (15-25TB) NLT3	\$260	Each	33%	\$174	Other	D1
CMPEXTRMZ-N03	CMPEXTRMZ-N03	SYM SOFTWARE	CMPEXTRMZ 1 TB (26-40TB) NLT3	\$250	Each	33%	\$168	Other	D1
CMPEXTRMZ-N04	CMPEXTRMZ-N04	SYM SOFTWARE	CMPEXTRMZ 1 TB (41-60TB) NLT3	\$235	Each	33%	\$157	Other	D1
CMPEXTRMZ-N05	CMPEXTRMZ-N05	SYM SOFTWARE	CMPEXTRMZ 1 TB (61-100TB) NLT3	\$225	Each	33%	\$151	Other	D1
CMPEXTRMZ-N06	CMPEXTRMZ-N06	SYM SOFTWARE	CMPEXTRMZ 1 TB (101-150TB) NLT3	\$215	Each	33%	\$144	Other	D1
CMPEXTRMZ-N07	CMPEXTRMZ-N07	SYM SOFTWARE	CMPEXTRMZ 1 TB (151-250TB) NLT3	\$200	Each	33%	\$134	Other	D1
CMPEXTRMZ-N08	CMPEXTRMZ-N08	SYM SOFTWARE	CMPEXTRMZ 1 TB (251-400TB) NLT3	\$190	Each	33%	\$127	Other	D1
CMPEXTRMZ-N09	CMPEXTRMZ-N09	SYM SOFTWARE	CMPEXTRMZ 1 TB (401-600TB) NLT3	\$190	Each	33%	\$121	Other	D1
CMPEXTRMZ-N10	CMPEXTRMZ-N10	SYM SOFTWARE	CMPEXTRMZ 1 TB (601-1000TB) NLT3	\$175	Each	33%	\$117	Other	D1
CMPEXTRMZ-N11	CMPEXTRMZ-N11	SYM SOFTWARE	CMPEXTRMZ 1 TB (1001 TB OR GREATER) NLT3	\$165	Each	33%	\$111	Other	D1
CMPEXT-T01	CMPEXT-T01	SYM SOFTWARE	COMP EXT CPTY 0-250	\$20,510	Each	33%	\$13,742	Other	D1
CMPEXT-T02	CMPEXT-T02	SYM SOFTWARE	COMP EXT CPTY 251-500	\$20,510	Each	33%	\$13,742	Other	D1
CMPEXT-T03	CMPEXT-T03	SYM SOFTWARE	COMP EXT CPTY 501-750	\$20,510	Each	33%	\$13,742	Other	D1
CMPEXT-T04	CMPEXT-T04	SYM SOFTWARE	COMP EXT CPTY 751-1,000	\$20,510	Each	33%	\$13,742	Other	D1
CMPEXT-T05	CMPEXT-T05	SYM SOFTWARE	COMP EXT CPTY 1,01-2,00	\$31,310	Each	33%	\$20,978	Other	D1
CMPEXT-T06	CMPEXT-T06	SYM SOFTWARE	COMP EXT CPTY 2,01-4,00	\$42,110	Each	33%	\$28,214	Other	D1
CMPEXT-T07	CMPEXT-T07	SYM SOFTWARE	COMP EXT CPTY 4,01-6,00	\$52,910	Each	33%	\$35,450	Other	D1
CMPEXT-T08	CMPEXT-T08	SYM SOFTWARE	COMP EXT CPTY 6,01-8,00	\$63,710	Each	33%	\$42,686	Other	D1
CMPEXT-T09	CMPEXT-T09	SYM SOFTWARE	COMP EXT CPTY 8,01-10,00	\$74,510	Each	33%	\$49,922	Other	D1
CMPEXT-T10	CMPEXT-T10	SYM SOFTWARE	COMP EXT CPTY 10,01-12,00	\$85,310	Each	33%	\$57,158	Other	D1
CMPEXT-T11	CMPEXT-T11	SYM SOFTWARE	COMP EXT CPTY 12,01-14,00	\$96,110	Each	33%	\$64,394	Other	D1
CMPEXT-T12	CMPEXT-T12	SYM SOFTWARE	COMP EXT CPTY 14,01-17,00	\$106,910	Each	33%	\$71,630	Other	D1
CMPEXT-T13	CMPEXT-T13	SYM SOFTWARE	COMP EXT CPTY 17,01-20,00	\$117,710	Each	33%	\$78,866	Other	D1
CMPEXT-T14	CMPEXT-T14	SYM SOFTWARE	COMP EXT CPTY 20,01-23,00	\$128,510	Each	33%	\$86,102	Other	D1
CMPEXT-T15	CMPEXT-T15	SYM SOFTWARE	COMP EXT CPTY 23,01-26,00	\$139,310	Each	33%	\$93,338	Other	D1
CMPEXT-T16	CMPEXT-T16	SYM SOFTWARE	COMP EXT CPTY 26,01-29,00	\$150,110	Each	33%	\$100,574	Other	D1
CMPEXT-T17	CMPEXT-T17	SYM SOFTWARE	COMP EXT CPTY 29,01-32,00	\$160,910	Each	33%	\$107,810	Other	D1
CMPEXT-T18	CMPEXT-T18	SYM SOFTWARE	COMP EXT CPTY 32,01-35,00	\$171,710	Each	33%	\$115,046	Other	D1
CMPEXT-T19	CMPEXT-T19	SYM SOFTWARE	COMP EXT CPTY 35,01-38,00	\$182,510	Each	33%	\$122,282	Other	D1
CMPEXT-T20	CMPEXT-T20	SYM SOFTWARE	COMP EXT CPTY 38,01-41,00	\$193,310	Each	33%	\$129,518	Other	D1
CMPEXT-T21	CMPEXT-T21	SYM SOFTWARE	COMP EXT CPTY 41,01-44,00	\$204,110	Each	33%	\$136,754	Other	D1
CMPEXT-T22	CMPEXT-T22	SYM SOFTWARE	COMP EXT CPTY 44,01-47,00	\$214,910	Each	33%	\$143,990	Other	D1
CMPEXT-T23	CMPEXT-T23	SYM SOFTWARE	COMP EXT CPTY 47,01-50,00	\$225,710	Each	33%	\$151,226	Other	D1
CMPEXT-T24	CMPEXT-T24	SYM SOFTWARE	COMP EXT CPTY 50,01-53,00	\$236,510	Each	33%	\$158,462	Other	D1
CMPEXT-T25	CMPEXT-T25	SYM SOFTWARE	COMP EXT CPTY 53,01-56,00	\$247,310	Each	33%	\$165,698	Other	D1
CMPEXT-T26	CMPEXT-T26	SYM SOFTWARE	COMP EXT CPTY 56,01-59,00	\$258,110	Each	33%	\$172,934	Other	D1
CMPEXT-T27	CMPEXT-T27	SYM SOFTWARE	COMP EXT CPTY 59,01-62,00	\$268,910	Each	33%	\$180,170	Other	D1
CMPEXT-T28	CMPEXT-T28	SYM SOFTWARE	COMP EXT CPTY 62,01-65,00	\$279,710	Each	33%	\$187,406	Other	D1
CMPEXT-T29	CMPEXT-T29	SYM SOFTWARE	COMP EXT CPTY 62,01-68,00	\$290,510	Each	33%	\$194,642	Other	D1
CMPEXT-T30	CMPEXT-T30	SYM SOFTWARE	COMP EXT CPTY 68,01-71,00	\$301,310	Each	33%	\$201,878	Other	D1
CMPEXT-T31	CMPEXT-T31	SYM SOFTWARE	COMP EXT CPTY 71,01-74,00	\$312,110	Each	33%	\$209,114	Other	D1
CMPEXT-T32	CMPEXT-T32	SYM SOFTWARE	COMP EXT CPTY 74,01-77,00	\$322,910	Each	33%	\$216,350	Other	D1
CMPEXT-T33	CMPEXT-T33	SYM SOFTWARE	COMP EXT CPTY 77,01-80,00	\$333,710	Each	33%	\$223,586	Other	D1
CMPEXT-T34	CMPEXT-T34	SYM SOFTWARE	COMP EXT CPTY 80,01-83,00	\$344,510	Each	33%	\$230,822	Other	D1
CMPEXT-T35	CMPEXT-T35	SYM SOFTWARE	COMP EXT CPTY 83,01-86,00	\$355,310	Each	33%	\$238,058	Other	D1
CMPLASHBASE	CMPLASHBASE	SYM SOFTWARE	CMPLASH BASE LICENSE	\$7,000	Each	33%	\$4,690	Other	D1
CMPLASH-C01	CMPLASH-C01	SYM SOFTWARE	CMPLASH 1TB (0-14TB)	\$4,200	Each	33%	\$2,814	Other	D1
CMPLASH-C02	CMPLASH-C02	SYM SOFTWARE	CMPLASH 1TB (15-25TB)	\$4,030	Each	33%	\$2,700	Other	D1
CMPLASH-C03	CMPLASH-C03	SYM SOFTWARE	CMPLASH 1TB (26-40TB)	\$3,870	Each	33%	\$2,593	Other	D1
CMPLASH-C04	CMPLASH-C04	SYM SOFTWARE	CMPLASH 1TB (41-60TB)	\$3,720	Each	33%	\$2,492	Other	D1
CMPLASH-C05	CMPLASH-C05	SYM SOFTWARE	CMPLASH 1TB (61-100TB)	\$3,570	Each	33%	\$2,392	Other	D1
CMPLASH-C06	CMPLASH-C06	SYM SOFTWARE	CMPLASH 1TB (101-150TB)	\$3,430	Each	33%	\$2,298	Other	D1
CMPLASH-C07	CMPLASH-C07	SYM SOFTWARE	CMPLASH 1TB (151-250TB)	\$3,290	Each	33%	\$2,204	Other	D1
CMPLASH-C08	CMPLASH-C08	SYM SOFTWARE	CMPLASH 1TB (251-400TB)	\$3,160	Each	33%	\$2,117	Other	D1
CMPLASH-C09	CMPLASH-C09	SYM SOFTWARE	CMPLASH 1TB (401-600TB)	\$3,030	Each	33%	\$2,030	Other	D1
CMPLASH-C10	CMPLASH-C10	SYM SOFTWARE	CMPLASH 1TB (601-1000TB)	\$2,910	Each	33%	\$1,950	Other	D1
CMPLASH-C11	CMPLASH-C11	SYM SOFTWARE	CMPLASH 1TB (1001TB or greater)	\$2,790	Each	33%	\$1,869	Other	D1
CMPLASH-N01	CMPLASH-N01	SYM SOFTWARE	CMPLASH 1TB (0-14TB) NLT3	\$2,100	Each	33%	\$1,407	Other	D1
CMPLASH-N02	CMPLASH-N02	SYM SOFTWARE	CMPLASH 1TB (15-25TB) NLT3	\$2,020	Each	33%	\$1,353	Other	D1
CMPLASH-N03	CMPLASH-N03	SYM SOFTWARE	CMPLASH 1TB (26-40TB) NLT3	\$1,940	Each	33%	\$1,300	Other	D1
CMPLASH-N04	CMPLASH-N04	SYM SOFTWARE	CMPLASH 1TB (41-60TB) NLT3	\$1,860	Each	33%	\$1,246	Other	D1
CMPLASH-N05	CMPLASH-N05	SYM SOFTWARE	CMPLASH 1TB (61-100TB) NLT3	\$1,790	Each	33%	\$1,199	Other	D1
CMPLASH-N06	CMPLASH-N06	SYM SOFTWARE	CMPLASH 1TB (101-150TB) NLT3	\$1,720	Each	33%	\$1,152	Other	D1
CMPLASH-N07	CMPLASH-N07	SYM SOFTWARE	CMPLASH 1TB (151-250TB) NLT3	\$1,650	Each	33%	\$1,106	Other	D1
CMPLASH-N08	CMPLASH-N08	SYM SOFTWARE	CMPLASH 1TB (251-400TB) NLT3	\$1,580	Each	33%	\$1,059	Other	D1
CMPLASH-N09	CMPLASH-N09	SYM SOFTWARE	CMPLASH 1TB (401-600TB) NLT3	\$1,520	Each	33%	\$1,018	Other	D1
CMPLASH-N10	CMPLASH-N10	SYM SOFTWARE	CMPLASH 1TB (601-1000TB) NLT3	\$1,460	Each	33%	\$978	Other	D1
CMPLASH-N11	CMPLASH-N11	SYM SOFTWARE	CMPLASH 1TB (1001TB or greater) NLT3	\$1,400	Each	33%	\$938	Other	D1
CMPNFLASHBASE	CMPNFLASHBASE	SYM SOFTWARE	CMP NATIVE FLASH BASE LICENSE	\$7,000	Each	33%	\$4,690	Other	D1
CMPNFLASH-C01	CMPNFLASH-C01	SYM SOFTWARE	CMPNFLASH 1TB (0-14TB)	\$4,200	Each	33%	\$2,814	Other	D1
CMPNFLASH-C02	CMPNFLASH-C02	SYM SOFTWARE	CMPNFLASH 1TB (15-25TB)	\$4,030	Each	33%	\$2,700	Other	D1
CMPNFLASH-C03	CMPNFLASH-C03	SYM SOFTWARE	CMPNFLASH 1TB (26-40TB)	\$3,870	Each	33%	\$2,593	Other	D1
CMPNFLASH-C04	CMPNFLASH-C04	SYM SOFTWARE	CMPNFLASH 1TB (41-60TB)	\$3,720	Each	33%	\$2,492	Other	D1
CMPNFLASH-C05	CMPNFLASH-C05	SYM SOFTWARE	CMPNFLASH 1TB (61-100TB)	\$3,570	Each	33%	\$2,392	Other	D1
CMPNFLASH-C06	CMPNFLASH-C06	SYM SOFTWARE	CMPNFLASH 1TB (101-150TB)	\$3,430	Each	33%	\$2,298	Other	D1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L-(Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CMPNFLASH-C07	CMPNFLASH-C07	SYM SOFTWARE	CMPNFLASH 1TB (151-250TB)	\$3,290	Each	33%	\$2,204	Other	D1
CMPNFLASH-C08	CMPNFLASH-C08	SYM SOFTWARE	CMPNFLASH 1TB (251-400TB)	\$3,160	Each	33%	\$2,117	Other	D1
CMPNFLASH-C09	CMPNFLASH-C09	SYM SOFTWARE	CMPNFLASH 1TB (401-600TB)	\$3,030	Each	33%	\$2,030	Other	D1
CMPNFLASH-C10	CMPNFLASH-C10	SYM SOFTWARE	CMPNFLASH 1TB (601-1000TB)	\$2,910	Each	33%	\$1,950	Other	D1
CMPNFLASH-C11	CMPNFLASH-C11	SYM SOFTWARE	CMPNFLASH1TB(1001TB or greater)	\$2,790	Each	33%	\$1,869	Other	D1
CMPNFLASH-N01	CMPNFLASH-N01	SYM SOFTWARE	CMPNFLASH 1TB (0-14TB) NLT3	\$2,100	Each	33%	\$1,407	Other	D1
CMPNFLASH-N02	CMPNFLASH-N02	SYM SOFTWARE	CMPNFLASH 1TB (15-25TB) NLT3	\$2,020	Each	33%	\$1,353	Other	D1
CMPNFLASH-N03	CMPNFLASH-N03	SYM SOFTWARE	CMPNFLASH 1TB (26-40TB) NLT3	\$1,940	Each	33%	\$1,300	Other	D1
CMPNFLASH-N04	CMPNFLASH-N04	SYM SOFTWARE	CMPNFLASH 1TB (41-60TB) NLT3	\$1,860	Each	33%	\$1,246	Other	D1
CMPNFLASH-N05	CMPNFLASH-N05	SYM SOFTWARE	CMPNFLASH 1TB (61-100TB) NLT3	\$1,790	Each	33%	\$1,199	Other	D1
CMPNFLASH-N06	CMPNFLASH-N06	SYM SOFTWARE	CMPNFLASH 1TB (101-150TB) NLT3	\$1,720	Each	33%	\$1,152	Other	D1
CMPNFLASH-N07	CMPNFLASH-N07	SYM SOFTWARE	CMPNFLASH 1TB (151-250TB) NLT3	\$1,650	Each	33%	\$1,106	Other	D1
CMPNFLASH-N08	CMPNFLASH-N08	SYM SOFTWARE	CMPNFLASH 1TB (251-400TB) NLT3	\$1,580	Each	33%	\$1,059	Other	D1
CMPNFLASH-N09	CMPNFLASH-N09	SYM SOFTWARE	CMPNFLASH 1TB (401-600TB) NLT3	\$1,520	Each	33%	\$1,018	Other	D1
CMPNFLASH-N10	CMPNFLASH-N10	SYM SOFTWARE	CMPNFLASH 1TB (601-1000TB) NLT3	\$1,460	Each	33%	\$978	Other	D1
CMPNFLASH-N11	CMPNFLASH-N11	SYM SOFTWARE	CMPNFLASH1TB(1001TB or greater) NLT3	\$1,400	Each	33%	\$938	Other	D1
CMPPEER-BASE	CMPPEER-BASE	SYM SOFTWARE	CMPPEER BASE LICENSE	\$23,060	Each	33%	\$15,450	Other	D1
CMPPEER-C01	CMPPEER-C01	SYM SOFTWARE	CMPPEER 1TB (0-14TB)	\$4,870	Each	33%	\$3,263	Other	D1
CMPPEER-C02	CMPPEER-C02	SYM SOFTWARE	CMPPEER 1TB (15-25TB)	\$4,570	Each	33%	\$3,062	Other	D1
CMPPEER-C03	CMPPEER-C03	SYM SOFTWARE	CMPPEER 1TB (26-40TB)	\$4,030	Each	33%	\$2,700	Other	D1
CMPPEER-C04	CMPPEER-C04	SYM SOFTWARE	CMPPEER 1TB (41-60TB)	\$3,750	Each	33%	\$2,513	Other	D1
CMPPEER-C05	CMPPEER-C05	SYM SOFTWARE	CMPPEER 1TB (61-100TB)	\$3,590	Each	33%	\$2,405	Other	D1
CMPPEER-C06	CMPPEER-C06	SYM SOFTWARE	CMPPEER 1TB (101-150TB)	\$3,230	Each	33%	\$2,164	Other	D1
CMPPEER-C07	CMPPEER-C07	SYM SOFTWARE	CMPPEER 1TB (151-250TB)	\$2,880	Each	33%	\$1,930	Other	D1
CMPPEER-C08	CMPPEER-C08	SYM SOFTWARE	CMPPEER 1TB (251-400TB)	\$2,510	Each	33%	\$1,682	Other	D1
CMPPEER-C09	CMPPEER-C09	SYM SOFTWARE	CMPPEER 1TB (401-600TB)	\$2,160	Each	33%	\$1,461	Other	D1
CMPPEER-C10	CMPPEER-C10	SYM SOFTWARE	CMPPEER 1TB (601-1000TB)	\$1,900	Each	33%	\$1,273	Other	D1
CMPPEER-C11	CMPPEER-C11	SYM SOFTWARE	CMPPEER1TB(1001TB or greater)	\$1,650	Each	33%	\$1,106	Other	D1
CMPPEER-N01	CMPPEER-N01	SYM SOFTWARE	CMPPEER 1TB (0-14TB) NLT3	\$2,430	Each	33%	\$1,628	Other	D1
CMPPEER-N02	CMPPEER-N02	SYM SOFTWARE	CMPPEER 1TB (15-25TB) NLT3	\$2,290	Each	33%	\$1,534	Other	D1
CMPPEER-N03	CMPPEER-N03	SYM SOFTWARE	CMPPEER 1TB (26-40TB) NLT3	\$2,010	Each	33%	\$1,347	Other	D1
CMPPEER-N04	CMPPEER-N04	SYM SOFTWARE	CMPPEER 1TB (41-60TB) NLT3	\$1,870	Each	33%	\$1,253	Other	D1
CMPPEER-N05	CMPPEER-N05	SYM SOFTWARE	CMPPEER 1TB (61-100TB) NLT3	\$1,800	Each	33%	\$1,206	Other	D1
CMPPEER-N06	CMPPEER-N06	SYM SOFTWARE	CMPPEER 1TB (101-150TB) NLT3	\$1,620	Each	33%	\$1,085	Other	D1
CMPPEER-N07	CMPPEER-N07	SYM SOFTWARE	CMPPEER 1TB (151-250TB) NLT3	\$1,440	Each	33%	\$965	Other	D1
CMPPEER-N08	CMPPEER-N08	SYM SOFTWARE	CMPPEER 1TB (251-400TB) NLT3	\$1,250	Each	33%	\$838	Other	D1
CMPPEER-N09	CMPPEER-N09	SYM SOFTWARE	CMPPEER 1TB (401-600TB) NLT3	\$1,090	Each	33%	\$730	Other	D1
CMPPEER-N10	CMPPEER-N10	SYM SOFTWARE	CMPPEER 1TB (601-1000TB) NLT3	\$950	Each	33%	\$637	Other	D1
CMPPEER-N11	CMPPEER-N11	SYM SOFTWARE	CMPPEER1TB(1001TB or greater) NLT3	\$830	Each	33%	\$556	Other	D1
CMPPEER-T01	CMPPEER-T01	SYM SOFTWARE	CMPPEER CPTY 0-250	\$11,520	Each	33%	\$7,718	Other	D1
CMPPEER-T02	CMPPEER-T02	SYM SOFTWARE	CMPPEER CPTY 251-500	\$19,010	Each	33%	\$12,737	Other	D1
CMPPEER-T03	CMPPEER-T03	SYM SOFTWARE	CMPPEER CPTY 501-750	\$26,500	Each	33%	\$17,755	Other	D1
CMPPEER-T04	CMPPEER-T04	SYM SOFTWARE	CMPPEER CPTY 751-1,000	\$33,990	Each	33%	\$22,773	Other	D1
CMPPEER-T05	CMPPEER-T05	SYM SOFTWARE	CMPPEER CPTY 1,001-1,250	\$49,430	Each	33%	\$33,118	Other	D1
CMPPEER-T06	CMPPEER-T06	SYM SOFTWARE	CMPPEER CPTY 2,01-4,00	\$64,870	Each	33%	\$43,463	Other	D1
CMPPEER-T07	CMPPEER-T07	SYM SOFTWARE	CMPPEER CPTY 4,01-6,00	\$80,310	Each	33%	\$53,808	Other	D1
CMPPEER-T08	CMPPEER-T08	SYM SOFTWARE	CMPPEERCPTY 6,01-8,00	\$95,750	Each	33%	\$64,153	Other	D1
CMPPEER-T09	CMPPEER-T09	SYM SOFTWARE	CMPPEER CPTY 8,01-10,00	\$111,190	Each	33%	\$74,497	Other	D1
CMPPEER-T10	CMPPEER-T10	SYM SOFTWARE	CMPPEER CPTY 10,01-12,00	\$126,630	Each	33%	\$84,842	Other	D1
CMPPEER-T11	CMPPEER-T11	SYM SOFTWARE	CMPPEER CPTY 12,01-14,00	\$142,070	Each	33%	\$95,187	Other	D1
CMPPEER-T12	CMPPEER-T12	SYM SOFTWARE	CMPPEER CPTY 14,01-17,00	\$157,510	Each	33%	\$105,532	Other	D1
CMPPEER-T13	CMPPEER-T13	SYM SOFTWARE	CMPPEER CPTY 17,01-20,00	\$172,950	Each	33%	\$115,877	Other	D1
CMPPEER-T14	CMPPEER-T14	SYM SOFTWARE	CMPPEER CPTY 20,01-23,00	\$188,390	Each	33%	\$126,221	Other	D1
CMPPEER-T15	CMPPEER-T15	SYM SOFTWARE	CMPPEER CPTY 23,01-26,00	\$203,830	Each	33%	\$136,566	Other	D1
CMPPEER-T16	CMPPEER-T16	SYM SOFTWARE	CMPPEER CPTY 26,01-29,00	\$219,270	Each	33%	\$146,911	Other	D1
CMPPEER-T17	CMPPEER-T17	SYM SOFTWARE	CMPPEER CPTY 29,01-32,00	\$234,710	Each	33%	\$157,256	Other	D1
CMPPEER-T18	CMPPEER-T18	SYM SOFTWARE	CMPPEER CPTY 32,01-35,00	\$250,150	Each	33%	\$167,601	Other	D1
CMPPEER-T19	CMPPEER-T19	SYM SOFTWARE	CMPPEER CPTY 35,01-38,00	\$265,590	Each	33%	\$177,945	Other	D1
CMPPEER-T20	CMPPEER-T20	SYM SOFTWARE	CMPPEER CPTY 38,01-41,00	\$281,030	Each	33%	\$188,290	Other	D1
CMPPEER-T21	CMPPEER-T21	SYM SOFTWARE	CMPPEER CPTY 41,01-44,00	\$296,470	Each	33%	\$198,635	Other	D1
CMPPEER-T22	CMPPEER-T22	SYM SOFTWARE	CMPPEER CPTY44,01-47,00	\$311,910	Each	33%	\$208,980	Other	D1
CMPPEER-T23	CMPPEER-T23	SYM SOFTWARE	CMPPEER CPTY 47,01-50,00	\$327,350	Each	33%	\$219,325	Other	D1
CMPPEER-T24	CMPPEER-T24	SYM SOFTWARE	CMPPEER CPTY 50,01-53,00	\$342,790	Each	33%	\$229,669	Other	D1
CMPPEER-T25	CMPPEER-T25	SYM SOFTWARE	CMPPEER CPTY 53,01-56,00	\$358,230	Each	33%	\$240,014	Other	D1
CMPPEER-T26	CMPPEER-T26	SYM SOFTWARE	CMPPEER CPTY 56,01-59,00	\$373,670	Each	33%	\$250,359	Other	D1
CMPPEER-T27	CMPPEER-T27	SYM SOFTWARE	CMPPEER CPTY 59,01-62,00	\$389,110	Each	33%	\$260,704	Other	D1
CMPPEER-T28	CMPPEER-T28	SYM SOFTWARE	CMPPEER CPTY 62,01-65,00	\$404,550	Each	33%	\$271,049	Other	D1
CMPPEER-T29	CMPPEER-T29	SYM SOFTWARE	CMPPEER CPTY 65,01-68,00	\$419,990	Each	33%	\$281,393	Other	D1
CMPPEER-T30	CMPPEER-T30	SYM SOFTWARE	CMPPEER CPTY 68,01-71,00	\$435,430	Each	33%	\$291,738	Other	D1
CMPPEER-T31	CMPPEER-T31	SYM SOFTWARE	CMPPEER CPTY 71,01-74,00	\$450,870	Each	33%	\$302,083	Other	D1
CMPPEER-T32	CMPPEER-T32	SYM SOFTWARE	CMPPEER CPTY74,01-77,00	\$466,310	Each	33%	\$312,428	Other	D1
CMPPEER-T33	CMPPEER-T33	SYM SOFTWARE	CMPPEER CPTY 77,01-80,00	\$481,750	Each	33%	\$322,773	Other	D1
CMPPEER-T34	CMPPEER-T34	SYM SOFTWARE	CMPPEER CPTY 80,01-83,00	\$497,190	Each	33%	\$333,117	Other	D1
CMPPEER-T35	CMPPEER-T35	SYM SOFTWARE	CMPPEER CPTY 83,01-86,00	\$512,630	Each	33%	\$343,462	Other	D1
CMPZHPF-BAS	CMPZHPF-BAS	SYM SOFTWARE	CMP HIGH PERFORMANCE FICON BASE LICENSE	\$10,000	Each	33%	\$6,700	Other	D1
CNFMGR-T1-4U	CNFMGR-T1-4U	SYM SOFTWARE	ECC CNFMGR T1-T4 UPGRADE	\$1,010	Each	33%	\$677	Other	D1
CNFMGR-T5-12U	CNFMGR-T5-12U	SYM SOFTWARE	ECC CNFMGR T5-T12 UPGRADE	\$3,890	Each	33%	\$2,606	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
COM-PAV/MAT1	COM-PAV/MAT1	SYM SOFTWARE	COMPAV CPCTY 0-250	\$4,820	Each	33%	\$3,229	Other	D1
COM-PAV/MAT10	COM-PAV/MAT10	SYM SOFTWARE	COMPAV CPCTY 10.01-12.00	\$56,450	Each	33%	\$37,822	Other	D1
COM-PAV/MAT11	COM-PAV/MAT11	SYM SOFTWARE	COMPAV CPCTY 12.01-14.00	\$63,580	Each	33%	\$42,599	Other	D1
COM-PAV/MAT12	COM-PAV/MAT12	SYM SOFTWARE	COMPAV CPCTY 14.01-17.00	\$70,710	Each	33%	\$47,376	Other	D1
COM-PAV/MAT13	COM-PAV/MAT13	SYM SOFTWARE	COMPAV CPCTY 17.01-20.00	\$77,840	Each	33%	\$52,153	Other	D1
COM-PAV/MAT14	COM-PAV/MAT14	SYM SOFTWARE	COMPAV CPCTY 20.01-23.00	\$84,970	Each	33%	\$56,930	Other	D1
COM-PAV/MAT15	COM-PAV/MAT15	SYM SOFTWARE	COMPAV CPCTY 23.01-26.00	\$92,100	Each	33%	\$61,707	Other	D1
COM-PAV/MAT16	COM-PAV/MAT16	SYM SOFTWARE	COMPAV CPCTY 26.01-29.00	\$99,230	Each	33%	\$66,484	Other	D1
COM-PAV/MAT17	COM-PAV/MAT17	SYM SOFTWARE	COMPAV CPCTY 29.01-32.00	\$106,360	Each	33%	\$71,261	Other	D1
COM-PAV/MAT18	COM-PAV/MAT18	SYM SOFTWARE	COMPAV CPCTY 32.01-35.00	\$113,490	Each	33%	\$76,038	Other	D1
COM-PAV/MAT19	COM-PAV/MAT19	SYM SOFTWARE	COMPAV CPCTY 35.01-38.00	\$120,620	Each	33%	\$80,815	Other	D1
COM-PAV/MAT2	COM-PAV/MAT2	SYM SOFTWARE	COMPAV 251-500	\$7,770	Each	33%	\$5,206	Other	D1
COM-PAV/MAT20	COM-PAV/MAT20	SYM SOFTWARE	COMPAV CPCTY 38.01-41.00	\$127,750	Each	33%	\$85,593	Other	D1
COM-PAV/MAT21	COM-PAV/MAT21	SYM SOFTWARE	COMPAV CPCTY 41.01-44.00	\$134,880	Each	33%	\$90,370	Other	D1
COM-PAV/MAT22	COM-PAV/MAT22	SYM SOFTWARE	COMPAV CPCTY 44.01-47.00	\$142,010	Each	33%	\$95,147	Other	D1
COM-PAV/MAT23	COM-PAV/MAT23	SYM SOFTWARE	COMPAV CPCTY 47.01-50.00	\$149,140	Each	33%	\$99,924	Other	D1
COM-PAV/MAT24	COM-PAV/MAT24	SYM SOFTWARE	COMPAV CPCTY 50.01-53.00	\$156,270	Each	33%	\$104,701	Other	D1
COM-PAV/MAT25	COM-PAV/MAT25	SYM SOFTWARE	COMPAV CPCTY 53.01-56.00	\$163,400	Each	33%	\$109,478	Other	D1
COM-PAV/MAT26	COM-PAV/MAT26	SYM SOFTWARE	COMPAV CPCTY 56.01-59.00	\$170,530	Each	33%	\$114,255	Other	D1
COM-PAV/MAT27	COM-PAV/MAT27	SYM SOFTWARE	COMPAV CPCTY 59.01-62.00	\$177,660	Each	33%	\$119,032	Other	D1
COM-PAV/MAT28	COM-PAV/MAT28	SYM SOFTWARE	COMPAV CPCTY 62.01-65.00	\$184,790	Each	33%	\$123,809	Other	D1
COM-PAV/MAT29	COM-PAV/MAT29	SYM SOFTWARE	COMPAV CPCTY 65.01-68.00	\$191,920	Each	33%	\$128,586	Other	D1
COM-PAV/MAT3	COM-PAV/MAT3	SYM SOFTWARE	COMPAV CPCTY 501-750	\$10,720	Each	33%	\$7,182	Other	D1
COM-PAV/MAT30	COM-PAV/MAT30	SYM SOFTWARE	COMPAV CPCTY 68.01-71.00	\$199,050	Each	33%	\$133,364	Other	D1
COM-PAV/MAT4	COM-PAV/MAT4	SYM SOFTWARE	COMPAV CPCTY 751-1000	\$13,670	Each	33%	\$9,159	Other	D1
COM-PAV/MAT5	COM-PAV/MAT5	SYM SOFTWARE	COMPAV CPCTY 101-200	\$20,800	Each	33%	\$13,936	Other	D1
COM-PAV/MAT6	COM-PAV/MAT6	SYM SOFTWARE	COMPAV CPCTY 201-400	\$27,930	Each	33%	\$18,713	Other	D1
COM-PAV/MAT7	COM-PAV/MAT7	SYM SOFTWARE	COMPAV CPCTY 401-600	\$35,060	Each	33%	\$23,490	Other	D1
COM-PAV/MAT8	COM-PAV/MAT8	SYM SOFTWARE	COMPAV CPCTY 601-800	\$42,190	Each	33%	\$28,267	Other	D1
COM-PAV/MAT9	COM-PAV/MAT9	SYM SOFTWARE	COMPAV CPCTY 801-1000	\$49,320	Each	33%	\$33,044	Other	D1
COM-PAV/MBASE	COM-PAV/MBASE	SYM SOFTWARE	COM-PAV/MBASE LICENSE	\$9,510	Each	33%	\$6,372	Other	D1
COM-PAV/M-C01	COM-PAV/M-C01	SYM SOFTWARE	COM-PAV/M 1TB (0-14TB)	\$2,250	Each	33%	\$1,508	Other	D1
COM-PAV/M-C02	COM-PAV/M-C02	SYM SOFTWARE	COM-PAV/M 1TB (15-25TB)	\$2,110	Each	33%	\$1,414	Other	D1
COM-PAV/M-C03	COM-PAV/M-C03	SYM SOFTWARE	COM-PAV/M 1TB (26-40TB)	\$1,860	Each	33%	\$1,246	Other	D1
COM-PAV/M-C04	COM-PAV/M-C04	SYM SOFTWARE	COM-PAV/M 1TB (41-60TB)	\$1,730	Each	33%	\$1,159	Other	D1
COM-PAV/M-C05	COM-PAV/M-C05	SYM SOFTWARE	COM-PAV/M 1TB (61-100TB)	\$1,660	Each	33%	\$1,112	Other	D1
COM-PAV/M-C06	COM-PAV/M-C06	SYM SOFTWARE	COM-PAV/M 1TB (101-150TB)	\$1,490	Each	33%	\$998	Other	D1
COM-PAV/M-C07	COM-PAV/M-C07	SYM SOFTWARE	COM-PAV/M 1TB (151-250TB)	\$1,330	Each	33%	\$891	Other	D1
COM-PAV/M-C08	COM-PAV/M-C08	SYM SOFTWARE	COM-PAV/M 1TB (251-400TB)	\$1,160	Each	33%	\$777	Other	D1
COM-PAV/M-C09	COM-PAV/M-C09	SYM SOFTWARE	COM-PAV/M 1TB (401-600TB)	\$1,010	Each	33%	\$677	Other	D1
COM-PAV/M-C10	COM-PAV/M-C10	SYM SOFTWARE	COM-PAV/M 1TB(601-1000TB)	\$880	Each	33%	\$590	Other	D1
COM-PAV/M-C11	COM-PAV/M-C11	SYM SOFTWARE	COMPAV/M 1TB(1001TB or greater)	\$760	Each	33%	\$509	Other	D1
COM-PAV/M-N01	COM-PAV/M-N01	SYM SOFTWARE	COM-PAV/M 1TB (0-14TB) NLT3	\$1,120	Each	33%	\$750	Other	D1
COM-PAV/M-N02	COM-PAV/M-N02	SYM SOFTWARE	COM-PAV/M 1TB (15-25TB) NLT3	\$1,060	Each	33%	\$710	Other	D1
COM-PAV/M-N03	COM-PAV/M-N03	SYM SOFTWARE	COM-PAV/M 1TB (26-40TB) NLT3	\$930	Each	33%	\$623	Other	D1
COM-PAV/M-N04	COM-PAV/M-N04	SYM SOFTWARE	COM-PAV/M 1TB (41-60TB) NLT3	\$860	Each	33%	\$576	Other	D1
COM-PAV/M-N05	COM-PAV/M-N05	SYM SOFTWARE	COM-PAV/M 1TB (61-100TB) NLT3	\$830	Each	33%	\$556	Other	D1
COM-PAV/M-N06	COM-PAV/M-N06	SYM SOFTWARE	COM-PAV/M 1TB (101-150TB) NLT3	\$750	Each	33%	\$503	Other	D1
COM-PAV/M-N07	COM-PAV/M-N07	SYM SOFTWARE	COM-PAV/M 1TB (151-250TB) NLT3	\$670	Each	33%	\$449	Other	D1
COM-PAV/M-N08	COM-PAV/M-N08	SYM SOFTWARE	COM-PAV/M 1TB (251-400TB) NLT3	\$580	Each	33%	\$389	Other	D1
COM-PAV/M-N09	COM-PAV/M-N09	SYM SOFTWARE	COM-PAV/M 1TB (401-600TB) NLT3	\$500	Each	33%	\$335	Other	D1
COM-PAV/M-N10	COM-PAV/M-N10	SYM SOFTWARE	COM-PAV/M 1TB(601-1000TB) NLT3	\$440	Each	33%	\$295	Other	D1
COM-PAV/M-N11	COM-PAV/M-N11	SYM SOFTWARE	COMPAV/M 1TB(1001TB or greater) NLT3	\$380	Each	33%	\$255	Other	D1
COM-PAV/M-R01	COM-PAV/M-R01	SYM SOFTWARE	COM-PAV/M REG 1TB (0-14TB)	\$2,250	Each	33%	\$1,508	Other	D1
COM-PAV/M-R02	COM-PAV/M-R02	SYM SOFTWARE	COM-PAV/M REG 1TB (15-25TB)	\$2,110	Each	33%	\$1,414	Other	D1
COM-PAV/M-R03	COM-PAV/M-R03	SYM SOFTWARE	COM-PAV/M REG 1TB (26-40TB)	\$1,860	Each	33%	\$1,246	Other	D1
COM-PAV/M-R04	COM-PAV/M-R04	SYM SOFTWARE	COM-PAV/M REG 1TB (41-60TB)	\$1,730	Each	33%	\$1,159	Other	D1
COM-PAV/M-R05	COM-PAV/M-R05	SYM SOFTWARE	COM-PAV/M REG 1TB (61-100TB)	\$1,660	Each	33%	\$1,112	Other	D1
COM-PAV/M-R06	COM-PAV/M-R06	SYM SOFTWARE	COM-PAV/M REG 1TB (101-150TB)	\$1,490	Each	33%	\$998	Other	D1
COM-PAV/M-R07	COM-PAV/M-R07	SYM SOFTWARE	COM-PAV/M REG 1TB (151-250TB)	\$1,330	Each	33%	\$891	Other	D1
COM-PAV/M-R08	COM-PAV/M-R08	SYM SOFTWARE	COM-PAV/M REG 1TB (251-400TB)	\$1,160	Each	33%	\$777	Other	D1
COM-PAV/M-R09	COM-PAV/M-R09	SYM SOFTWARE	COM-PAV/M REG 1TB (401-600TB)	\$1,010	Each	33%	\$677	Other	D1
COM-PAV/M-R10	COM-PAV/M-R10	SYM SOFTWARE	COM-PAV/M REG 1TB (601-1000TB)	\$880	Each	33%	\$590	Other	D1
COM-PAV/M-R11	COM-PAV/M-R11	SYM SOFTWARE	COMPAV/M REG 1TB (1001 TB+)	\$760	Each	33%	\$509	Other	D1
COM-PAV/M-RBAS	COM-PAV/M-RBAS	SYM SOFTWARE	COM-PAV/M REG BASE LICENSE	\$9,510	Each	33%	\$6,372	Other	D1
CPAV-T1-T4UP	CPAV-T1-T4UP	SYM SOFTWARE	COM PAV T1-T4 UPG	\$2,950	Each	33%	\$1,977	Other	D1
CPAV-T5-30UP	CPAV-T5-30UP	SYM SOFTWARE	COMPAV T5-T30 UPG	\$7,130	Each	33%	\$4,777	Other	D1
CPPEER-T1-4UP	CPPEER-T1-4UP	SYM SOFTWARE	COMPPPEER T1-T4 UPGRADE	\$7,490	Each	33%	\$5,018	Other	D1
CPPEER-T5-35UP	CPPEER-T5-35UP	SYM SOFTWARE	COMPPPEER T5-T35 UPGRADE	\$15,440	Each	33%	\$10,345	Other	D1
CSL-MSU-BASE	CSL-MSU-BASE	SYM SOFTWARE	CATALOG S BASE-3 MSU	\$2,050	Each	33%	\$1,374	Other	D1
CSL-MSU-M00	CSL-MSU-M00	SYM SOFTWARE	CATALOG S 4-45 MSU	\$410	Each	33%	\$275	Other	D1
CSL-MSU-M01	CSL-MSU-M01	SYM SOFTWARE	CATALOG S 46-175 MSU	\$290	Each	33%	\$194	Other	D1
CSL-MSU-M02	CSL-MSU-M02	SYM SOFTWARE	CATALOG S 176-315 MSU	\$270	Each	33%	\$181	Other	D1
CSL-MSU-M03	CSL-MSU-M03	SYM SOFTWARE	CATALOG S 316-575 MSU	\$250	Each	33%	\$168	Other	D1
CSL-MSU-M04	CSL-MSU-M04	SYM SOFTWARE	CATALOG S 576-875 MSU	\$230	Each	33%	\$154	Other	D1
CSL-MSU-M05	CSL-MSU-M05	SYM SOFTWARE	CATALOG S 876-1315 MSU	\$210	Each	33%	\$141	Other	D1
CSL-MSU-M06	CSL-MSU-M06	SYM SOFTWARE	CATALOG S 1316-1975 MSU	\$180	Each	33%	\$121	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
CSL-MSU-M07	CSL-MSU-M07	SYM SOFTWARE	CATALOG S 1976 + UP MSU	\$160	Each	33%	\$107	Other	D1
CSL-MVS-MIP1	CSL-MVS-MIP1	SYM SOFTWARE	CAT SOL MVS, 1-200 MIPS	\$14,400	Each	33%	\$9,648	Other	D1
CSL-MVS-MIP10	CSL-MVS-MIP10	SYM SOFTWARE	CAT COL MVS, 1801-2000 MIPS	\$273,600	Each	33%	\$183,312	Other	D1
CSL-MVS-MIP11	CSL-MVS-MIP11	SYM SOFTWARE	CAT SOL MVS 2001+ MIPS	\$302,400	Each	33%	\$202,608	Other	D1
CSL-MVS-MIP2	CSL-MVS-MIP2	SYM SOFTWARE	CAT SOL MVS, 201-400 MIPS	\$43,200	Each	33%	\$28,944	Other	D1
CSL-MVS-MIP3	CSL-MVS-MIP3	SYM SOFTWARE	CAT SOL MVS, 401-600 MIPS	\$72,000	Each	33%	\$48,240	Other	D1
CSL-MVS-MIP4	CSL-MVS-MIP4	SYM SOFTWARE	CAT SOL MVS, 601-800 MIPS	\$100,800	Each	33%	\$67,536	Other	D1
CSL-MVS-MIP5	CSL-MVS-MIP5	SYM SOFTWARE	CSL-MVS-MIP5	\$129,600	Each	33%	\$86,832	Other	D1
CSL-MVS-MIP6	CSL-MVS-MIP6	SYM SOFTWARE	CAT SOL MVS, 1000+ MIPS	\$159,400	Each	33%	\$106,128	Other	D1
CSL-MVS-MIP7	CSL-MVS-MIP7	SYM SOFTWARE	CAT SOL MVS, 1201-1400 MIPS	\$187,200	Each	33%	\$125,424	Other	D1
CSL-MVS-MIP8	CSL-MVS-MIP8	SYM SOFTWARE	CAT SOL MVS, 1401-1600 MIPS	\$216,000	Each	33%	\$144,720	Other	D1
CSL-MVS-MIP9	CSL-MVS-MIP9	SYM SOFTWARE	CAT SOL MVS, 1601-1800 MIPS	\$244,800	Each	33%	\$164,016	Other	D1
CSL-MVS-UPG	CSL-MVS-UPG	SYM SOFTWARE	CAT SOL MVS, UPGRADE	\$28,800	Each	33%	\$19,296	Other	D1
CTLM-T1-T4UP	CTLM-T1-T4UP	SYM SOFTWARE	CTL MSP T1-T4UP	\$1,010	Each	33%	\$677	Other	D1
CTLM-T5-12UP	CTLM-T5-12UP	SYM SOFTWARE	CTL MSP T5-12UP	\$3,890	Each	33%	\$2,606	Other	D1
CTLV-T1-T4UP	CTLV-T1-T4UP	SYM SOFTWARE	CTL VOS T1-T4UP	\$1,010	Each	33%	\$677	Other	D1
CTLV-T5-12UP	CTLV-T5-12UP	SYM SOFTWARE	CTL VOS T5-12UP	\$3,890	Each	33%	\$2,606	Other	D1
D-ATSM-BAS	D-ATSM-BAS	SYM SOFTWARE	ADV TIERED STORAGE MGMT BUNDLE FOR DMX	\$0	Each	33%	\$0	Other	D1
D-ATSM-C01	D-ATSM-C01	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C02	D-ATSM-C02	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C03	D-ATSM-C03	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C04	D-ATSM-C04	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C05	D-ATSM-C05	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C06	D-ATSM-C06	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C07	D-ATSM-C07	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C08	D-ATSM-C08	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C09	D-ATSM-C09	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C10	D-ATSM-C10	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
D-ATSM-C11	D-ATSM-C11	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (1001TB OR GR)	\$0	Each	33%	\$0	Other	D1
D-ATSM-N01	D-ATSM-N01	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-ATSM-N02	D-ATSM-N02	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-ATSM-N03	D-ATSM-N03	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-ATSM-N04	D-ATSM-N04	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-ATSM-N05	D-ATSM-N05	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-ATSM-N06	D-ATSM-N06	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (101-150TB) NLT	\$0	Each	33%	\$0	Other	D1
D-ATSM-N07	D-ATSM-N07	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (151-250TB) NLT	\$0	Each	33%	\$0	Other	D1
D-ATSM-N08	D-ATSM-N08	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (251-400TB) NLT	\$0	Each	33%	\$0	Other	D1
D-ATSM-N09	D-ATSM-N09	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (401-600TB) NLT	\$0	Each	33%	\$0	Other	D1
D-ATSM-N10	D-ATSM-N10	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (601-1000TB) NL	\$0	Each	33%	\$0	Other	D1
D-ATSM-N11	D-ATSM-N11	SYM SOFTWARE	DMX ADV TIER MGMT SW 1TB (1001TB OR GR)N	\$0	Each	33%	\$0	Other	D1
D-MF-BAS	D-MF-BAS	SYM SOFTWARE	DMX MAINFRAME PKG BASE	\$0	Each	33%	\$0	Other	D1
D-MF-C01	D-MF-C01	SYM SOFTWARE	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
D-MF-C02	D-MF-C02	SYM SOFTWARE	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
D-MF-C03	D-MF-C03	SYM SOFTWARE	DMX MAINFRAME PKG SOFTWARE 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
D-MF-C04	D-MF-C04	SYM SOFTWARE	DMX MAINFRAME PKG SOFTWARE 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
D-MF-C05	D-MF-C05	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
D-MF-C06	D-MF-C06	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
D-MF-C07	D-MF-C07	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
D-MF-C08	D-MF-C08	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
D-MF-C09	D-MF-C09	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
D-MF-C10	D-MF-C10	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$0	Each	33%	\$0	Other	D1
D-MF-C11	D-MF-C11	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$0	Each	33%	\$0	Other	D1
D-MF-N01	D-MF-N01	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (0-14TB)NLT3	\$0	Each	33%	\$0	Other	D1
D-MF-N02	D-MF-N02	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-MF-N03	D-MF-N03	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-MF-N04	D-MF-N04	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-MF-N05	D-MF-N05	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (61-100TB) NLT3	\$945	Each	33%	\$633	Other	D1
D-MF-N06	D-MF-N06	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (101-150TB) NLT3	\$850	Each	33%	\$570	Other	D1
D-MF-N07	D-MF-N07	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (151-250TB) NLT3	\$755	Each	33%	\$506	Other	D1
D-MF-N08	D-MF-N08	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (251-400TB) NLT3	\$690	Each	33%	\$462	Other	D1
D-MF-N09	D-MF-N09	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (401-600TB) NLT3	\$575	Each	33%	\$385	Other	D1
D-MF-N10	D-MF-N10	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (601-1000TB) NLT3	\$500	Each	33%	\$335	Other	D1
D-MF-N11	D-MF-N11	SYM SOFTWARE	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$435	Each	33%	\$291	Other	D1
D-MF-R01	D-MF-R01	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R02	D-MF-R02	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R03	D-MF-R03	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R04	D-MF-R04	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R05	D-MF-R05	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R06	D-MF-R06	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R07	D-MF-R07	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R08	D-MF-R08	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R09	D-MF-R09	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R10	D-MF-R10	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
D-MF-R11	D-MF-R11	SYM SOFTWARE	DMX MNFRM PKG SWR REG 1TB (1001 TB+)	\$0	Each	33%	\$0	Other	D1
D-MF-RBAS	D-MF-RBAS	SYM SOFTWARE	DMX MNFRM PKG SWR BASE LICENSE	\$0	Each	33%	\$0	Other	D1
DM-T1-4UP	DM-T1-4UP	SYM SOFTWARE	SRDF-DM-T1-T4UPGRADE	\$1,560	Each	33%	\$1,045	Other	D1
DM-T5-30UP	DM-T5-30UP	SYM SOFTWARE	SRDF-DM-T5-30UPGRADE	\$3,800	Each	33%	\$2,546	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DM-T5-35UP	DM-T5-35UP	SYM SOFTWARE	SRDF-DM T5-T35 UPGRADE	\$3,800	Each	33%	\$2,546	Other	D1
DRU-BASE	DRU-BASE	SYM SOFTWARE	DRU BASE LICENSE	\$7,700	Each	33%	\$5,159	Other	D1
DRU-C01	DRU-C01	SYM SOFTWARE	DRU 1TB (0-14TB)	\$1,900	Each	33%	\$1,273	Other	D1
DRU-C02	DRU-C02	SYM SOFTWARE	DRU 1TB (15-25TB)	\$1,790	Each	33%	\$1,199	Other	D1
DRU-C03	DRU-C03	SYM SOFTWARE	DRU 1TB (26-40TB)	\$1,580	Each	33%	\$1,059	Other	D1
DRU-C04	DRU-C04	SYM SOFTWARE	DRU 1TB (41-60TB)	\$1,470	Each	33%	\$985	Other	D1
DRU-C05	DRU-C05	SYM SOFTWARE	DRU 1TB (61-100TB)	\$1,410	Each	33%	\$945	Other	D1
DRU-C06	DRU-C06	SYM SOFTWARE	DRU 1TB (101-150TB)	\$1,270	Each	33%	\$851	Other	D1
DRU-C07	DRU-C07	SYM SOFTWARE	DRU 1TB (151-250TB)	\$1,130	Each	33%	\$757	Other	D1
DRU-C08	DRU-C08	SYM SOFTWARE	DRU 1TB (251-400TB)	\$980	Each	33%	\$657	Other	D1
DRU-C09	DRU-C09	SYM SOFTWARE	DRU 1TB (401-600TB)	\$850	Each	33%	\$570	Other	D1
DRU-C10	DRU-C10	SYM SOFTWARE	DRU 1TB (601-1000TB)	\$740	Each	33%	\$496	Other	D1
DRU-C11	DRU-C11	SYM SOFTWARE	DRU1TB(1001-1500TB)	\$640	Each	33%	\$429	Other	D1
DRU-T01	DRU-T01	SYM SOFTWARE	DATA RELO 0- 250	\$2,300	Each	33%	\$1,541	Other	D1
DRU-T02	DRU-T02	SYM SOFTWARE	DATA RELO ,251- 500	\$3,860	Each	33%	\$2,586	Other	D1
DRU-T03	DRU-T03	SYM SOFTWARE	DATA RELO ,501- 750	\$5,420	Each	33%	\$3,631	Other	D1
DRU-T04	DRU-T04	SYM SOFTWARE	DATA RELO ,751-1,000	\$6,980	Each	33%	\$4,677	Other	D1
DRU-T05	DRU-T05	SYM SOFTWARE	DATA RELO 1,01-2,00	\$10,780	Each	33%	\$7,223	Other	D1
DRU-T06	DRU-T06	SYM SOFTWARE	DATA RELO 2,01-4,00	\$14,580	Each	33%	\$9,769	Other	D1
DRU-T07	DRU-T07	SYM SOFTWARE	DATA RELO 4,01-6,00	\$18,380	Each	33%	\$12,315	Other	D1
DRU-T08	DRU-T08	SYM SOFTWARE	DATA RELO 6,01-8,00	\$22,180	Each	33%	\$14,861	Other	D1
DRU-T09	DRU-T09	SYM SOFTWARE	DATA RELO 8,01-10,00	\$25,980	Each	33%	\$17,407	Other	D1
DRU-T10	DRU-T10	SYM SOFTWARE	DATA RELO 10,01-12,00	\$29,780	Each	33%	\$19,953	Other	D1
DRU-T11	DRU-T11	SYM SOFTWARE	DATA RELO 12,01-14,00	\$33,580	Each	33%	\$22,499	Other	D1
DRU-T12	DRU-T12	SYM SOFTWARE	DATA RELO 14,01-17,00	\$37,380	Each	33%	\$25,045	Other	D1
DRU-T13	DRU-T13	SYM SOFTWARE	DATA RELO 17,01-20,00	\$41,180	Each	33%	\$27,591	Other	D1
DRU-T14	DRU-T14	SYM SOFTWARE	DATA RELO 20,01-23,00	\$44,980	Each	33%	\$30,137	Other	D1
DRU-T14U	DRU-T14U	SYM SOFTWARE	DATA RELO T1-14UUPS	\$1,560	Each	33%	\$1,045	Other	D1
DRU-T15	DRU-T15	SYM SOFTWARE	DATA RELO 23,01-26,00	\$48,780	Each	33%	\$32,683	Other	D1
DRU-T16	DRU-T16	SYM SOFTWARE	DATA RELO 26,01-29,00	\$52,580	Each	33%	\$35,229	Other	D1
DRU-T17	DRU-T17	SYM SOFTWARE	DATA RELO 29,01-32,00	\$56,380	Each	33%	\$37,775	Other	D1
DRU-T18	DRU-T18	SYM SOFTWARE	DATA RELO 32,01-35,00	\$60,180	Each	33%	\$40,321	Other	D1
DRU-T19	DRU-T19	SYM SOFTWARE	DATA RELO 35,01-38,00	\$63,980	Each	33%	\$42,867	Other	D1
DRU-T20	DRU-T20	SYM SOFTWARE	DATA RELO 38,01-41,00	\$67,780	Each	33%	\$45,413	Other	D1
DRU-T21	DRU-T21	SYM SOFTWARE	DATA RELO 41,01-44,00	\$71,580	Each	33%	\$47,959	Other	D1
DRU-T22	DRU-T22	SYM SOFTWARE	DATA RELO 44,01-47,00	\$75,380	Each	33%	\$50,505	Other	D1
DRU-T23	DRU-T23	SYM SOFTWARE	DATA RELO 47,01-50,00	\$79,180	Each	33%	\$53,051	Other	D1
DRU-T24	DRU-T24	SYM SOFTWARE	DATA RELO 50,01-53,00	\$82,980	Each	33%	\$55,597	Other	D1
DRU-T25	DRU-T25	SYM SOFTWARE	DATA RELO 53,01-56,00	\$86,780	Each	33%	\$58,143	Other	D1
DRU-T26	DRU-T26	SYM SOFTWARE	DATA RELO 56,01-59,00	\$90,580	Each	33%	\$60,689	Other	D1
DRU-T27	DRU-T27	SYM SOFTWARE	DATA RELO 59,01-62,00	\$94,380	Each	33%	\$63,235	Other	D1
DRU-T28	DRU-T28	SYM SOFTWARE	DATA RELO 62,01-65,00	\$98,180	Each	33%	\$65,781	Other	D1
DRU-T29	DRU-T29	SYM SOFTWARE	DATA RELO 65,01-68,00	\$101,980	Each	33%	\$68,327	Other	D1
DRU-T30	DRU-T30	SYM SOFTWARE	DATA RELO 68,01-71,00	\$105,780	Each	33%	\$70,873	Other	D1
DRU-T31	DRU-T31	SYM SOFTWARE	DATA RELO 71,01-74,00	\$109,580	Each	33%	\$73,419	Other	D1
DRU-T32	DRU-T32	SYM SOFTWARE	DATA RELO 74,01-77,00	\$113,380	Each	33%	\$75,965	Other	D1
DRU-T33	DRU-T33	SYM SOFTWARE	DATA RELO 77,01-80,00	\$117,180	Each	33%	\$78,511	Other	D1
DRU-T34	DRU-T34	SYM SOFTWARE	DATA RELO 80,01-83,00	\$120,980	Each	33%	\$81,057	Other	D1
DRU-T35	DRU-T35	SYM SOFTWARE	DATA RELO 83,01-86,00	\$124,780	Each	33%	\$83,603	Other	D1
DRU-T5-35U	DRU-T5-35U	SYM SOFTWARE	DATA RELO T5-T35UPG	\$3,800	Each	33%	\$2,546	Other	D1
D-TIERADD-BAS	D-TIERADD-BAS	SYM SOFTWARE	DMX FAST ADD BASE LICENSE	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C01	D-TIERADD-C01	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C02	D-TIERADD-C02	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C03	D-TIERADD-C03	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C04	D-TIERADD-C04	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C05	D-TIERADD-C05	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C06	D-TIERADD-C06	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C07	D-TIERADD-C07	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C08	D-TIERADD-C08	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C09	D-TIERADD-C09	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C10	D-TIERADD-C10	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-C11	D-TIERADD-C11	SYM SOFTWARE	DMX FAST ADD 1TB (1001TB or greater)	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N01	D-TIERADD-N01	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N02	D-TIERADD-N02	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N03	D-TIERADD-N03	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N04	D-TIERADD-N04	SYM SOFTWARE	DMX FAST ADD SOFTWARE 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N05	D-TIERADD-N05	SYM SOFTWARE	DMX FAST ADD 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N06	D-TIERADD-N06	SYM SOFTWARE	DMX FAST ADD 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N07	D-TIERADD-N07	SYM SOFTWARE	DMX FAST ADD 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N08	D-TIERADD-N08	SYM SOFTWARE	DMX FAST ADD 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N09	D-TIERADD-N09	SYM SOFTWARE	DMX FAST ADD 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N10	D-TIERADD-N10	SYM SOFTWARE	DMX FAST ADD 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERADD-N11	D-TIERADD-N11	SYM SOFTWARE	DMX FAST ADD 1TB (1001TB or >) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-BAS	D-TIERPKG-BAS	SYM SOFTWARE	DMX FAST PKG BASE LICENSE	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C01	D-TIERPKG-C01	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C02	D-TIERPKG-C02	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C03	D-TIERPKG-C03	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
D-TIERPKG-C04	D-TIERPKG-C04	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C05	D-TIERPKG-C05	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C06	D-TIERPKG-C06	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C07	D-TIERPKG-C07	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C08	D-TIERPKG-C08	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C09	D-TIERPKG-C09	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C10	D-TIERPKG-C10	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-C11	D-TIERPKG-C11	SYM SOFTWARE	DMX FAST PKG 1TB (1001TB or greater)	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N01	D-TIERPKG-N01	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N02	D-TIERPKG-N02	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N03	D-TIERPKG-N03	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N04	D-TIERPKG-N04	SYM SOFTWARE	DMX FAST PKG SOFTWARE 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N05	D-TIERPKG-N05	SYM SOFTWARE	DMX FAST PKG 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N06	D-TIERPKG-N06	SYM SOFTWARE	DMX FAST PKG 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N07	D-TIERPKG-N07	SYM SOFTWARE	DMX FAST PKG 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N08	D-TIERPKG-N08	SYM SOFTWARE	DMX FAST PKG 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N09	D-TIERPKG-N09	SYM SOFTWARE	DMX FAST PKG 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N10	D-TIERPKG-N10	SYM SOFTWARE	DMX FAST PKG 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
D-TIERPKG-N11	D-TIERPKG-N11	SYM SOFTWARE	DMX FAST PKG 1TB (1001TB or >) NLT3	\$0	Each	33%	\$0	Other	D1
ECRC-T01	ECRC-T01	SYM SOFTWARE	ECRC CAPACITY 0-.250	\$20,510	Each	33%	\$13,742	Other	D1
ECRC-T02	ECRC-T02	SYM SOFTWARE	ECRC CAPACITY .251-.500	\$20,510	Each	33%	\$13,742	Other	D1
ECRC-T03	ECRC-T03	SYM SOFTWARE	ECRC CAPACITY .501-.750	\$20,510	Each	33%	\$13,742	Other	D1
ECRC-T04	ECRC-T04	SYM SOFTWARE	ECRC CAPACITY .751-1.00	\$20,510	Each	33%	\$13,742	Other	D1
ECRC-T05	ECRC-T05	SYM SOFTWARE	ECRC CAPACITY 1.01-2.00	\$31,310	Each	33%	\$20,978	Other	D1
ECRC-T06	ECRC-T06	SYM SOFTWARE	ECRC CAPACITY 2.01-4.00	\$42,110	Each	33%	\$28,214	Other	D1
ECRC-T07	ECRC-T07	SYM SOFTWARE	ECRC CAPACITY 4.01-6.00	\$52,910	Each	33%	\$35,450	Other	D1
ECRC-T08	ECRC-T08	SYM SOFTWARE	ECRC CAPACITY 6.01-8.00	\$63,710	Each	33%	\$42,886	Other	D1
ECRC-T09	ECRC-T09	SYM SOFTWARE	ECRC CAPACITY 8.01-10.00	\$74,510	Each	33%	\$49,922	Other	D1
ECRC-T10	ECRC-T10	SYM SOFTWARE	ECRC CAPACITY 10.01-12.00	\$85,310	Each	33%	\$57,158	Other	D1
ECRC-T11	ECRC-T11	SYM SOFTWARE	ECRC CAPACITY 12.01-14.00	\$96,110	Each	33%	\$64,394	Other	D1
ECRC-T12	ECRC-T12	SYM SOFTWARE	ECRC CAPACITY 14.01-17.00	\$106,910	Each	33%	\$71,630	Other	D1
ECRC-T13	ECRC-T13	SYM SOFTWARE	ECRC CPCTY 17.01-20.00	\$117,710	Each	33%	\$78,866	Other	D1
ECRC-T14	ECRC-T14	SYM SOFTWARE	ECRC CPCTY 20.01-23.00	\$128,510	Each	33%	\$86,102	Other	D1
ECRC-T15	ECRC-T15	SYM SOFTWARE	ECRC CPCTY 23.01-26.00	\$139,310	Each	33%	\$93,338	Other	D1
ECRC-T16	ECRC-T16	SYM SOFTWARE	ECRC CPCTY 26.01-29.00	\$150,110	Each	33%	\$100,574	Other	D1
ECRC-T17	ECRC-T17	SYM SOFTWARE	ECRC CPCTY 29.01-32.00	\$160,910	Each	33%	\$107,810	Other	D1
ECRC-T18	ECRC-T18	SYM SOFTWARE	ECRC CPCTY 32.01-35.00	\$171,710	Each	33%	\$115,046	Other	D1
ECRC-T19	ECRC-T19	SYM SOFTWARE	ECRC CPCTY 35.01-38.00	\$182,510	Each	33%	\$122,282	Other	D1
ECRC-T20	ECRC-T20	SYM SOFTWARE	ECRC CPCTY 38.01-41.00	\$193,310	Each	33%	\$129,518	Other	D1
ECRC-T21	ECRC-T21	SYM SOFTWARE	ECRC CPCTY 41.01-44.00	\$204,110	Each	33%	\$136,754	Other	D1
ECRC-T22	ECRC-T22	SYM SOFTWARE	ECRC CPCTY 44.01-47.00	\$214,910	Each	33%	\$143,990	Other	D1
ECRC-T23	ECRC-T23	SYM SOFTWARE	ECRC CPCTY 47.01-50.00	\$225,710	Each	33%	\$151,226	Other	D1
ECRC-T24	ECRC-T24	SYM SOFTWARE	ECRC CPCTY 50.01-53.00	\$236,510	Each	33%	\$158,462	Other	D1
ECRC-T25	ECRC-T25	SYM SOFTWARE	ECRC CPCTY 53.01-56.00	\$247,310	Each	33%	\$165,698	Other	D1
ECRC-T26	ECRC-T26	SYM SOFTWARE	ECRC CPCTY 56.01-59.00	\$258,110	Each	33%	\$172,934	Other	D1
ECRC-T27	ECRC-T27	SYM SOFTWARE	ECRC CPCTY 59.01-62.00	\$268,910	Each	33%	\$180,170	Other	D1
ECRC-T28	ECRC-T28	SYM SOFTWARE	ECRC CPCTY 62.01-65.00	\$279,710	Each	33%	\$187,406	Other	D1
ECRC-T29	ECRC-T29	SYM SOFTWARE	ECRC CPCTY 65.01-68.00	\$290,510	Each	33%	\$194,642	Other	D1
ECRC-T30	ECRC-T30	SYM SOFTWARE	ECRC CPCTY 68.01-71.00	\$301,310	Each	33%	\$201,878	Other	D1
ECRC-T31	ECRC-T31	SYM SOFTWARE	ECRC CPCTY 71.01-74.00	\$312,110	Each	33%	\$209,114	Other	D1
ECRC-T32	ECRC-T32	SYM SOFTWARE	ECRC CPCTY 74.01-77.00	\$322,910	Each	33%	\$216,350	Other	D1
ECRC-T33	ECRC-T33	SYM SOFTWARE	ECRC CPCTY 77.01-80.00	\$333,710	Each	33%	\$223,586	Other	D1
ECRC-T34	ECRC-T34	SYM SOFTWARE	ECRC CPCTY 80.01-83.00	\$344,510	Each	33%	\$230,822	Other	D1
ECRC-T35	ECRC-T35	SYM SOFTWARE	ECRC CPCTY 83.01-86.00	\$355,310	Each	33%	\$238,058	Other	D1
ECRC-T5-30UP	ECRC-T5-30UP	SYM SOFTWARE	ECRC T5-30UP UPGRADE	\$11,520	Each	33%	\$7,718	Other	D1
ECRC-T5-35UP	ECRC-T5-35UP	SYM SOFTWARE	ECRC T5-35 UPGRADE	\$10,800	Each	33%	\$7,236	Other	D1
E-DCHK-NTDEP	E-DCHK-NTDEP	SYM SOFTWARE	EMC DBLCHECK NT DEPT	\$4,750	Each	33%	\$3,183	Other	D1
E-DCHK-NTENT	E-DCHK-NTENT	SYM SOFTWARE	EMC DBLCHECK NT ENTER	\$6,910	Each	33%	\$4,630	Other	D1
E-DCHK-NTWG	E-DCHK-NTWG	SYM SOFTWARE	EMC DBLCHECK NT WKGSRP	\$1,940	Each	33%	\$1,300	Other	D1
E-DCHK-UIDEP	E-DCHK-UIDEP	SYM SOFTWARE	EMC DBLCHECK UNIX DEPT	\$0	Each	33%	\$0	Other	D1
E-DCHK-UIENT	E-DCHK-UIENT	SYM SOFTWARE	EMC DBLCHECK UNIX ENTER	\$0	Each	33%	\$0	Other	D1
E-DCHK-UGLOB	E-DCHK-UGLOB	SYM SOFTWARE	EMC DBLCHECK UNIX GLOBL	\$0	Each	33%	\$0	Other	D1
E-DCHK-UJWG	E-DCHK-UJWG	SYM SOFTWARE	EMC DBLCHECK UNIX WKGSRP	\$0	Each	33%	\$0	Other	D1
ELA-CUS-CATSL	ELA-CUS-CATSL	SYM SOFTWARE	ELA CUSTOM CATALOG SOLUTIONS	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-FAST	ELA-CUS-FAST	SYM SOFTWARE	CUSTOM ELA FAST	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-OMIG	ELA-CUS-OMIG	SYM SOFTWARE	CUSTOM ELA OPEN MIGRATOR	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-REPM	ELA-CUS-REPM	SYM SOFTWARE	CUSTOM ELA OPEN REPLICATOR DM	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-SAMGT	ELA-CUS-SAMGT	SYM SOFTWARE	ELA CUSTOM V-MAX ADV STOR MGT	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-SYMP	ELA-CUS-SYMP	SYM SOFTWARE	ELA CUSTOM SYMM PRIORITY CONTROLS	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-SYMSW	ELA-CUS-SYMSW	SYM SOFTWARE	ELA CUSTOM SYMM SW	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-SYMPV	ELA-CUS-SYMPV	SYM SOFTWARE	ELA CUSTOM FOR SYMM VIRTUAL PROVISIONING	\$1,000	Each	33%	\$670	Other	D1
ELA-CUS-V-MF	ELA-CUS-V-MF	SYM SOFTWARE	CUSTOM ELA V-MAX MF PKG	\$1,000	Each	33%	\$670	Other	D1
ELA-SMC	ELA-SMC	SYM SOFTWARE	ELA SYMM MANAGEMENT CONSOLE	\$1,000	Each	33%	\$670	Other	D1
ENGTY-SB-BAS	ENGTY-SB-BAS	SYM SOFTWARE	VMAX ENGINUITY BASE LICENSE	\$8,080	Each	33%	\$5,414	Other	D1
ENGTY-SB-C01	ENGTY-SB-C01	SYM SOFTWARE	VMAX ENGINUITY 1TB (0-14TB)	\$2,020	Each	33%	\$1,353	Other	D1
ENGTY-SB-C02	ENGTY-SB-C02	SYM SOFTWARE	VMAX ENGINUITY 1TB (15-25TB)	\$1,940	Each	33%	\$1,300	Other	D1
ENGTY-SB-C03	ENGTY-SB-C03	SYM SOFTWARE	VMAX ENGINUITY 1TB (26-40TB)	\$1,860	Each	33%	\$1,246	Other	D1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ENGTY-SB-C04	ENGTY-SB-C04	SYM SOFTWARE	VMAX ENGINUITY 1TB (41-60TB)	\$1,790	Each	33%	\$1,199	Other	D1
ENGTY-SB-C05	ENGTY-SB-C05	SYM SOFTWARE	VMAX ENGINUITY 1TB (61-100TB)	\$1,710	Each	33%	\$1,146	Other	D1
ENGTY-SB-C06	ENGTY-SB-C06	SYM SOFTWARE	VMAX ENGINUITY 1TB (101-150TB)	\$1,650	Each	33%	\$1,106	Other	D1
ENGTY-SB-C07	ENGTY-SB-C07	SYM SOFTWARE	VMAX ENGINUITY 1TB (151-250TB)	\$1,580	Each	33%	\$1,059	Other	D1
ENGTY-SB-C08	ENGTY-SB-C08	SYM SOFTWARE	VMAX ENGINUITY 1TB (251-400TB)	\$1,520	Each	33%	\$1,018	Other	D1
ENGTY-SB-C09	ENGTY-SB-C09	SYM SOFTWARE	VMAX ENGINUITY 1TB (401-600TB)	\$1,460	Each	33%	\$978	Other	D1
ENGTY-SB-C10	ENGTY-SB-C10	SYM SOFTWARE	VMAX ENGINUITY 1TB (601-1000TB)	\$1,400	Each	33%	\$938	Other	D1
ENGTY-SB-C11	ENGTY-SB-C11	SYM SOFTWARE	VMAX ENGINUITY 1TB (1001TB or greater)	\$1,340	Each	33%	\$898	Other	D1
ENGTY-SB-N01	ENGTY-SB-N01	SYM SOFTWARE	VMAX ENGINUITY 1TB (0-14TB) NLT3	\$910	Each	33%	\$610	Other	D1
ENGTY-SB-N02	ENGTY-SB-N02	SYM SOFTWARE	VMAX ENGINUITY 1TB (15-25TB) NLT3	\$870	Each	33%	\$583	Other	D1
ENGTY-SB-N03	ENGTY-SB-N03	SYM SOFTWARE	VMAX ENGINUITY 1TB (26-40TB) NLT3	\$840	Each	33%	\$563	Other	D1
ENGTY-SB-N04	ENGTY-SB-N04	SYM SOFTWARE	VMAX ENGINUITY 1TB (41-60TB) NLT3	\$800	Each	33%	\$536	Other	D1
ENGTY-SB-N05	ENGTY-SB-N05	SYM SOFTWARE	VMAX ENGINUITY 1TB (61-100TB) NLT3	\$770	Each	33%	\$516	Other	D1
ENGTY-SB-N06	ENGTY-SB-N06	SYM SOFTWARE	VMAX ENGINUITY 1TB (101-150TB) NLT3	\$740	Each	33%	\$496	Other	D1
ENGTY-SB-N07	ENGTY-SB-N07	SYM SOFTWARE	VMAX ENGINUITY 1TB (151-250TB) NLT3	\$710	Each	33%	\$476	Other	D1
ENGTY-SB-N08	ENGTY-SB-N08	SYM SOFTWARE	VMAX ENGINUITY 1TB (251-400TB) NLT3	\$680	Each	33%	\$456	Other	D1
ENGTY-SB-N09	ENGTY-SB-N09	SYM SOFTWARE	VMAX ENGINUITY 1TB (401-600TB) NLT3	\$660	Each	33%	\$442	Other	D1
ENGTY-SB-N10	ENGTY-SB-N10	SYM SOFTWARE	VMAX ENGINUITY 1TB (601-1000TB) NLT3	\$630	Each	33%	\$422	Other	D1
ENGTY-SB-N11	ENGTY-SB-N11	SYM SOFTWARE	VMAX ENGINUITY 1TB (1001TB or >)NLT3	\$600	Each	33%	\$402	Other	D1
ESA-VMX-BASE	ESA-VMX-BASE	SYM SOFTWARE	ESA FOR VMAX BASE NEW LICENSE=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-ELA-N	ESA-VMX-ELA-N	SYM SOFTWARE	ESA FOR VMAX ELA LICENSE FOR NON-SATA=CB	\$1,000	Each	33%	\$670	Other	D1
ESA-VMX-ELA-S	ESA-VMX-ELA-S	SYM SOFTWARE	ESA FOR VMAX ELA LICENSE FOR SATA=CB	\$1,000	Each	33%	\$670	Other	D1
ESA-VMX-NON1	ESA-VMX-NON1	SYM SOFTWARE	ESA FOR VMAX NON-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON10	ESA-VMX-NON10	SYM SOFTWARE	ESA FOR VMAX NON-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON11	ESA-VMX-NON11	SYM SOFTWARE	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON2	ESA-VMX-NON2	SYM SOFTWARE	ESA FOR VMAX NON-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON3	ESA-VMX-NON3	SYM SOFTWARE	ESA FOR VMAX NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON4	ESA-VMX-NON4	SYM SOFTWARE	ESA FOR VMAX NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON5	ESA-VMX-NON5	SYM SOFTWARE	ESA FOR VMAX NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON6	ESA-VMX-NON6	SYM SOFTWARE	ESA FOR VMAX NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON7	ESA-VMX-NON7	SYM SOFTWARE	ESA FOR VMAX NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON8	ESA-VMX-NON8	SYM SOFTWARE	ESA FOR VMAX NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-NON9	ESA-VMX-NON9	SYM SOFTWARE	ESA FOR VMAX NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT1	ESA-VMX-SAT1	SYM SOFTWARE	ESA FOR VMAX SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT10	ESA-VMX-SAT10	SYM SOFTWARE	ESA FOR VMAX SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT11	ESA-VMX-SAT11	SYM SOFTWARE	ESA FOR VMAX SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT2	ESA-VMX-SAT2	SYM SOFTWARE	ESA FOR VMAX SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT3	ESA-VMX-SAT3	SYM SOFTWARE	ESA FOR VMAX SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT4	ESA-VMX-SAT4	SYM SOFTWARE	ESA FOR VMAX SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT5	ESA-VMX-SAT5	SYM SOFTWARE	ESA FOR VMAX SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT6	ESA-VMX-SAT6	SYM SOFTWARE	ESA FOR VMAX SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT7	ESA-VMX-SAT7	SYM SOFTWARE	ESA FOR VMAX SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT8	ESA-VMX-SAT8	SYM SOFTWARE	ESA FOR VMAX SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	D1
ESA-VMX-SAT9	ESA-VMX-SAT9	SYM SOFTWARE	ESA FOR VMAX SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T1	ESN-MGR-T1	SYM SOFTWARE	ESN CAPACITY 0-250	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T10	ESN-MGR-T10	SYM SOFTWARE	ESN CAPACITY 10.00-12.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T11	ESN-MGR-T11	SYM SOFTWARE	ESN CAPACITY 12.01-14.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T12	ESN-MGR-T12	SYM SOFTWARE	ESN CPTY 14.00-17.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T13	ESN-MGR-T13	SYM SOFTWARE	ESN MGR 17.01-20.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T14	ESN-MGR-T14	SYM SOFTWARE	ESN MGR 20.01-23.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T15	ESN-MGR-T15	SYM SOFTWARE	ESN MGR 23.01-26.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T16	ESN-MGR-T16	SYM SOFTWARE	ESN MGR 26.01-29.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T17	ESN-MGR-T17	SYM SOFTWARE	ESN MGR 29.01-32.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T18	ESN-MGR-T18	SYM SOFTWARE	ESN MGR 32.01-35.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T19	ESN-MGR-T19	SYM SOFTWARE	ESN MGR 35.01-38.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T2	ESN-MGR-T2	SYM SOFTWARE	ESN CAPACITY 251-500	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T20	ESN-MGR-T20	SYM SOFTWARE	ESN MGR 38.01-41.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T21	ESN-MGR-T21	SYM SOFTWARE	ESN MGR 41.01-44.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T22	ESN-MGR-T22	SYM SOFTWARE	ESN MGR 44.01-47.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T23	ESN-MGR-T23	SYM SOFTWARE	ESN MGR 47.01-50.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T24	ESN-MGR-T24	SYM SOFTWARE	ESN MGR 50.01-53.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T25	ESN-MGR-T25	SYM SOFTWARE	ESN MGR 53.01-56.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T26	ESN-MGR-T26	SYM SOFTWARE	ESN MGR 56.01-59.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T27	ESN-MGR-T27	SYM SOFTWARE	ESN MGR 59.01-62.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T28	ESN-MGR-T28	SYM SOFTWARE	ESN MGR 62.01-65.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T29	ESN-MGR-T29	SYM SOFTWARE	ESN MGR 65.01-68.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T3	ESN-MGR-T3	SYM SOFTWARE	ESN CAPACITY 501-750	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T30	ESN-MGR-T30	SYM SOFTWARE	ESN MGR 68.01-71.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T4	ESN-MGR-T4	SYM SOFTWARE	ESN CAPACITY 751-1.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T5	ESN-MGR-T5	SYM SOFTWARE	ESN CAPACITY 1.01-2.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T6	ESN-MGR-T6	SYM SOFTWARE	ESN CAPACITY 2.01-4.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T7	ESN-MGR-T7	SYM SOFTWARE	ESN CAPACITY 4.01-6.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T8	ESN-MGR-T8	SYM SOFTWARE	ESN CAPACITY 6.01-8.00	\$0	Each	33%	\$0	Other	D1
ESN-MGR-T9	ESN-MGR-T9	SYM SOFTWARE	ESN CAPACITY 8.01-10.00	\$0	Each	33%	\$0	Other	D1
ESN-T1-4UP	ESN-T1-4UP	SYM SOFTWARE	ESN MGR T1-T4 UPGRADE	\$0	Each	33%	\$0	Other	D1
ESN-T5-30UP	ESN-T5-30UP	SYM SOFTWARE	ESNM UPGRADE T5-T30	\$4,750	Each	33%	\$3,183	Other	D1
ESP-T1	ESP-T1	SYM SOFTWARE	ESP CAPACITY 0-250	\$13,480	Each	33%	\$9,032	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ESP-T10	ESP-T10	SYM SOFTWARE	ESP CAPACITY 10.01-12.00	\$70,840	Each	33%	\$47,463	Other	D1
ESP-T11	ESP-T11	SYM SOFTWARE	ESP CAPACITY 12.01-14.00	\$78,500	Each	33%	\$52,595	Other	D1
ESP-T12	ESP-T12	SYM SOFTWARE	ESP CPTY 14.01-17.00	\$86,160	Each	33%	\$57,727	Other	D1
ESP-T13	ESP-T13	SYM SOFTWARE	ESP CAPACITY 17.01-20.00	\$93,820	Each	33%	\$62,859	Other	D1
ESP-T14	ESP-T14	SYM SOFTWARE	ESP CAPACITY 20.01-23.00	\$101,480	Each	33%	\$67,992	Other	D1
ESP-T1-4UP	ESP-T1-4UP	SYM SOFTWARE	ESP T1-T4 UPGRADE	\$3,800	Each	33%	\$2,546	Other	D1
ESP-T15	ESP-T15	SYM SOFTWARE	ESP CAPACITY 23.01-26.00	\$109,140	Each	33%	\$73,124	Other	D1
ESP-T16	ESP-T16	SYM SOFTWARE	ESP CAPACITY 26.01-29.00	\$116,800	Each	33%	\$78,256	Other	D1
ESP-T17	ESP-T17	SYM SOFTWARE	ESP CAPACITY 29.01-32.00	\$124,460	Each	33%	\$83,388	Other	D1
ESP-T18	ESP-T18	SYM SOFTWARE	ESP CAPACITY 32.01-35.00	\$132,120	Each	33%	\$88,520	Other	D1
ESP-T19	ESP-T19	SYM SOFTWARE	ESP CAPACITY 35.01-38.00	\$139,780	Each	33%	\$93,653	Other	D1
ESP-T2	ESP-T2	SYM SOFTWARE	ESP CAPACITY 251-500	\$17,280	Each	33%	\$11,678	Other	D1
ESP-T20	ESP-T20	SYM SOFTWARE	ESP CAPACITY 38.01-41.00	\$147,440	Each	33%	\$98,785	Other	D1
ESP-T21	ESP-T21	SYM SOFTWARE	ESP CAPACITY 41.01-44.00	\$155,100	Each	33%	\$103,917	Other	D1
ESP-T22	ESP-T22	SYM SOFTWARE	ESP CAPACITY 44.01-47.00	\$162,760	Each	33%	\$109,049	Other	D1
ESP-T23	ESP-T23	SYM SOFTWARE	ESP CAPACITY 47.01-50.00	\$170,420	Each	33%	\$114,181	Other	D1
ESP-T24	ESP-T24	SYM SOFTWARE	ESP CAPACITY 50.01-53.00	\$178,080	Each	33%	\$119,314	Other	D1
ESP-T25	ESP-T25	SYM SOFTWARE	ESP CAPACITY 53.01-56.00	\$185,740	Each	33%	\$124,446	Other	D1
ESP-T26	ESP-T26	SYM SOFTWARE	ESP CAPACITY 56.01-59.00	\$193,400	Each	33%	\$129,578	Other	D1
ESP-T27	ESP-T27	SYM SOFTWARE	ESP CAPACITY 59.01-62.00	\$201,060	Each	33%	\$134,710	Other	D1
ESP-T28	ESP-T28	SYM SOFTWARE	ESP CAPACITY 62.01-65.00	\$208,720	Each	33%	\$139,842	Other	D1
ESP-T29	ESP-T29	SYM SOFTWARE	ESP CAPACITY 65.01-68.00	\$216,380	Each	33%	\$144,975	Other	D1
ESP-T3	ESP-T3	SYM SOFTWARE	ESP CAPACITY 501-750	\$21,080	Each	33%	\$14,124	Other	D1
ESP-T30	ESP-T30	SYM SOFTWARE	ESP CAPACITY 68.01-71.00	\$224,040	Each	33%	\$150,107	Other	D1
ESP-T31	ESP-T31	SYM SOFTWARE	ESP CPCTY 71.01-74.00	\$231,700	Each	33%	\$155,239	Other	D1
ESP-T32	ESP-T32	SYM SOFTWARE	ESP CPCTY 74.01-77.00	\$239,360	Each	33%	\$160,371	Other	D1
ESP-T33	ESP-T33	SYM SOFTWARE	ESP CPCTY 77.01-80.00	\$247,020	Each	33%	\$165,503	Other	D1
ESP-T34	ESP-T34	SYM SOFTWARE	ESP CPCTY 80.01-83.00	\$254,680	Each	33%	\$170,636	Other	D1
ESP-T35	ESP-T35	SYM SOFTWARE	ESP CPCTY 83.01-86.00	\$262,340	Each	33%	\$175,768	Other	D1
ESP-T4	ESP-T4	SYM SOFTWARE	ESP CAPACITY 751-1100	\$24,880	Each	33%	\$16,670	Other	D1
ESP-T5	ESP-T5	SYM SOFTWARE	ESP CAPACITY 1.01-2.00	\$32,540	Each	33%	\$21,802	Other	D1
ESP-T5-30UP	ESP-T5-30UP	SYM SOFTWARE	ESP T5-T30 UPGRADE	\$7,660	Each	33%	\$5,132	Other	D1
ESP-T5-35UP	ESP-T5-35UP	SYM SOFTWARE	ESP T5-T35 UPGRADE	\$7,660	Each	33%	\$5,132	Other	D1
ESP-T6	ESP-T6	SYM SOFTWARE	ESP CAPACITY 2.01-4.00	\$40,200	Each	33%	\$26,934	Other	D1
ESP-T7	ESP-T7	SYM SOFTWARE	ESP CAPACITY 4.01-6.00	\$47,860	Each	33%	\$32,066	Other	D1
ESP-T8	ESP-T8	SYM SOFTWARE	ESP CAPACITY 6.01-8.00	\$55,520	Each	33%	\$37,198	Other	D1
ESP-T9	ESP-T9	SYM SOFTWARE	ESP CAPACITY 8.01-10.00	\$63,180	Each	33%	\$42,331	Other	D1
EZSM-ADD-BASE	EZSM-ADD-BASE	SYM SOFTWARE	EZSM BASE LIC + PROD ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C01	EZSM-ADD-C01	SYM SOFTWARE	EZSM 1TB (0-14TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C02	EZSM-ADD-C02	SYM SOFTWARE	EZSM 1TB (15-25TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C03	EZSM-ADD-C03	SYM SOFTWARE	EZSM 1TB (26-40TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C04	EZSM-ADD-C04	SYM SOFTWARE	EZSM 1TB (41-60TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C05	EZSM-ADD-C05	SYM SOFTWARE	EZSM 1TB (61-100TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C06	EZSM-ADD-C06	SYM SOFTWARE	EZSM 1TB (101-150TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C07	EZSM-ADD-C07	SYM SOFTWARE	EZSM 1TB (151-250TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C08	EZSM-ADD-C08	SYM SOFTWARE	EZSM 1TB (251-400TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C09	EZSM-ADD-C09	SYM SOFTWARE	EZSM 1TB (401-600TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C10	EZSM-ADD-C10	SYM SOFTWARE	EZSM 1TB (601-1000TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-C11	EZSM-ADD-C11	SYM SOFTWARE	EZSM 1TB (1001TB or greater) AD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N01	EZSM-ADD-N01	SYM SOFTWARE	EZSM ADD 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N02	EZSM-ADD-N02	SYM SOFTWARE	EZSM ADD 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N03	EZSM-ADD-N03	SYM SOFTWARE	EZSM ADD 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N04	EZSM-ADD-N04	SYM SOFTWARE	EZSM ADD 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N05	EZSM-ADD-N05	SYM SOFTWARE	EZSM ADD 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N06	EZSM-ADD-N06	SYM SOFTWARE	EZSM ADD 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N07	EZSM-ADD-N07	SYM SOFTWARE	EZSM ADD 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N08	EZSM-ADD-N08	SYM SOFTWARE	EZSM ADD 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N09	EZSM-ADD-N09	SYM SOFTWARE	EZSM ADD 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N10	EZSM-ADD-N10	SYM SOFTWARE	EZSM ADD 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-N11	EZSM-ADD-N11	SYM SOFTWARE	EZSM ADD 1TB (1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R01	EZSM-ADD-R01	SYM SOFTWARE	EZSM REG 1TB (0-14TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R02	EZSM-ADD-R02	SYM SOFTWARE	EZSM REG 1TB (15-25TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R03	EZSM-ADD-R03	SYM SOFTWARE	EZSM REG 1TB (26-40TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R04	EZSM-ADD-R04	SYM SOFTWARE	EZSM REG 1TB (41-60TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R05	EZSM-ADD-R05	SYM SOFTWARE	EZSM REG 1TB (61-100TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R06	EZSM-ADD-R06	SYM SOFTWARE	EZSM REG 1TB (101-150TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R07	EZSM-ADD-R07	SYM SOFTWARE	EZSM REG 1TB (151-250TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R08	EZSM-ADD-R08	SYM SOFTWARE	EZSM REG 1TB (251-400TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R09	EZSM-ADD-R09	SYM SOFTWARE	EZSM REG 1TB (401-600TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R10	EZSM-ADD-R10	SYM SOFTWARE	EZSM REG 1TB (601-1000TB) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-R11	EZSM-ADD-R11	SYM SOFTWARE	EZSM REG 1TB (1001 TB+) ADD	\$0	Each	33%	\$0	Other	D1
EZSM-ADD-RBAS	EZSM-ADD-RBAS	SYM SOFTWARE	EZSM REG BASE LICENSE	\$0	Each	33%	\$0	Other	D1
EZSM-BASE	EZSM-BASE	SYM SOFTWARE	EZSM BASE LIC + PROD	\$0	Each	33%	\$0	Other	D1
EZSM-C01	EZSM-C01	SYM SOFTWARE	EZSM 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
EZSM-C02	EZSM-C02	SYM SOFTWARE	EZSM 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
EZSM-C03	EZSM-C03	SYM SOFTWARE	EZSM 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
EZSM-C04	EZSM-C04	SYM SOFTWARE	EZSM 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
EZSM-C05	EZSM-C05	SYM SOFTWARE	EZSM 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
EZSM-C06	EZSM-C06	SYM SOFTWARE	EZSM 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
EZSM-C07	EZSM-C07	SYM SOFTWARE	EZSM 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
EZSM-C08	EZSM-C08	SYM SOFTWARE	EZSM 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
EZSM-C09	EZSM-C09	SYM SOFTWARE	EZSM 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
EZSM-C10	EZSM-C10	SYM SOFTWARE	EZSM 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
EZSM-C11	EZSM-C11	SYM SOFTWARE	EZSM 1TB (1001TB or greater)	\$0	Each	33%	\$0	Other	D1
EZSM-N01	EZSM-N01	SYM SOFTWARE	EZSM 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N02	EZSM-N02	SYM SOFTWARE	EZSM 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N03	EZSM-N03	SYM SOFTWARE	EZSM 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N04	EZSM-N04	SYM SOFTWARE	EZSM 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N05	EZSM-N05	SYM SOFTWARE	EZSM 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N06	EZSM-N06	SYM SOFTWARE	EZSM 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N07	EZSM-N07	SYM SOFTWARE	EZSM 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N08	EZSM-N08	SYM SOFTWARE	EZSM 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N09	EZSM-N09	SYM SOFTWARE	EZSM 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N10	EZSM-N10	SYM SOFTWARE	EZSM 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-N11	EZSM-N11	SYM SOFTWARE	EZSM 1TB (1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
EZSM-R01	EZSM-R01	SYM SOFTWARE	EZSM REG 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R02	EZSM-R02	SYM SOFTWARE	EZSM REG 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R03	EZSM-R03	SYM SOFTWARE	EZSM REG 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R04	EZSM-R04	SYM SOFTWARE	EZSM REG 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R05	EZSM-R05	SYM SOFTWARE	EZSM REG 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R06	EZSM-R06	SYM SOFTWARE	EZSM REG 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R07	EZSM-R07	SYM SOFTWARE	EZSM REG 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R08	EZSM-R08	SYM SOFTWARE	EZSM REG 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R09	EZSM-R09	SYM SOFTWARE	EZSM REG 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R10	EZSM-R10	SYM SOFTWARE	EZSM REG 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
EZSM-R11	EZSM-R11	SYM SOFTWARE	EZSM REG 1TB (1001 TB+)	\$0	Each	33%	\$0	Other	D1
EZSM-RBAS	EZSM-RBAS	SYM SOFTWARE	EZSM REG BASE LICENSE	\$0	Each	33%	\$0	Other	D1
GDDR-CAOPSMVS	GDDR-CAOPSMVS	SYM SOFTWARE	EMC GDDR W/ CAOPSMVS LIC	\$256,850	Each	33%	\$172,090	Other	D1
GDDR-SITELIC	GDDR-SITELIC	SYM SOFTWARE	EMC GDDR SITE LICENSE	\$175,000	Each	33%	\$117,250	Other	D1
GEO-MSCS-DEP	GEO-MSCS-DEP	SYM SOFTWARE	GEOSPAN-MSCS-DEP	\$3,600	Each	33%	\$2,412	Other	D1
GEO-MSCS-ENT	GEO-MSCS-ENT	SYM SOFTWARE	GEOSPAN-MSCS-ENT	\$7,200	Each	33%	\$4,824	Other	D1
GEO-MSCS-WG	GEO-MSCS-WG	SYM SOFTWARE	GEOSPAN-MSCS-WG	\$1,800	Each	33%	\$1,206	Other	D1
GEO-VCS-DEP	GEO-VCS-DEP	SYM SOFTWARE	GEOSPAN FOR VCS DEP	\$4,320	Each	33%	\$2,894	Other	D1
GEO-VCS-ENT	GEO-VCS-ENT	SYM SOFTWARE	GEOSPAN FOR VCS ENT	\$8,060	Each	33%	\$5,400	Other	D1
GEO-VCS-GLB	GEO-VCS-GLB	SYM SOFTWARE	GEOSPAN FOR VCS GLB	\$13,540	Each	33%	\$9,072	Other	D1
GEO-VCS-WG	GEO-VCS-WG	SYM SOFTWARE	GEOSPAN FOR VCS-WG	\$2,880	Each	33%	\$1,930	Other	D1
IBMI-STM	IBMI-STM	SYM SOFTWARE	SRDF TIMEFINDER MANAGER FOR IBM I =IC	\$0	Each	33%	\$0	Other	D1
INFOMOV-LXDEP	INFOMOV-LXDEP	SYM SOFTWARE	INFOMOVER LINUX DEPARTMENT	\$0	Each	33%	\$0	Other	D1
INFOMOV-LXENT	INFOMOV-LXENT	SYM SOFTWARE	INFOMOVER LINUX ENTERPRISE	\$0	Each	33%	\$0	Other	D1
INFOMOV-LXWG	INFOMOV-LXWG	SYM SOFTWARE	INFOMOVER LINUX WORKGROUP	\$6,600	Each	33%	\$4,422	Other	D1
INFOMOV-NTDEP	INFOMOV-NTDEP	SYM SOFTWARE	INFOMOVER WINDOWS DEPARTMENT	\$0	Each	33%	\$0	Other	D1
INFOMOV-NTENT	INFOMOV-NTENT	SYM SOFTWARE	INFOMOVER WINDOWS ENTERPRISE	\$0	Each	33%	\$0	Other	D1
INFOMOV-NTWG	INFOMOV-NTWG	SYM SOFTWARE	INFOMOVER WINDOWS WORKGROUP	\$6,600	Each	33%	\$4,422	Other	D1
INFOMOV-UDEP	INFOMOV-UDEP	SYM SOFTWARE	INFOMOVER UNIX DEPARTMENT	\$25,200	Each	33%	\$16,884	Other	D1
INFOMOV-UENT	INFOMOV-UENT	SYM SOFTWARE	INFOMOVER UNIX ENTERPRISE	\$0	Each	33%	\$0	Other	D1
INFOMOV-UGLO	INFOMOV-UGLO	SYM SOFTWARE	INFOMOVER UNIX GLOBAL	\$0	Each	33%	\$0	Other	D1
INFOMOV-UWG	INFOMOV-UWG	SYM SOFTWARE	INFOMOVER UNIX WORKGROUP	\$10,080	Each	33%	\$6,754	Other	D1
MPLF-BASE	MPLF-BASE	SYM SOFTWARE	MPLF BASE LICENSE	\$48,000	Each	33%	\$32,160	Other	D1
MPLF-C01	MPLF-C01	SYM SOFTWARE	MPLF 1TB (0-14TB)	\$11,520	Each	33%	\$7,718	Other	D1
MPLF-C02	MPLF-C02	SYM SOFTWARE	MPLF 1TB (15-25TB)	\$10,830	Each	33%	\$7,256	Other	D1
MPLF-C03	MPLF-C03	SYM SOFTWARE	MPLF 1TB (26-40TB)	\$9,530	Each	33%	\$6,385	Other	D1
MPLF-C04	MPLF-C04	SYM SOFTWARE	MPLF 1TB (41-60TB)	\$8,860	Each	33%	\$5,936	Other	D1
MPLF-C05	MPLF-C05	SYM SOFTWARE	MPLF 1TB (61-100TB)	\$8,510	Each	33%	\$5,702	Other	D1
MPLF-C06	MPLF-C06	SYM SOFTWARE	MPLF 1TB (101-150TB)	\$7,660	Each	33%	\$5,132	Other	D1
MPLF-C07	MPLF-C07	SYM SOFTWARE	MPLF 1TB (151-250TB)	\$6,820	Each	33%	\$4,569	Other	D1
MPLF-C08	MPLF-C08	SYM SOFTWARE	MPLF 1TB (251-400TB)	\$5,990	Each	33%	\$3,973	Other	D1
MPLF-C09	MPLF-C09	SYM SOFTWARE	MPLF 1TB (401-600TB)	\$5,160	Each	33%	\$3,457	Other	D1
MPLF-C10	MPLF-C10	SYM SOFTWARE	MPLF 1TB (601-1000TB)	\$4,490	Each	33%	\$3,008	Other	D1
MPLF-C11	MPLF-C11	SYM SOFTWARE	MPLF1TB (1001-1500TB)	\$3,910	Each	33%	\$2,620	Other	D1
MPLF-T1	MPLF-T1	SYM SOFTWARE	MPLF CAPACITY 0- 250	\$17,280	Each	33%	\$11,678	Other	D1
MPLF-T10	MPLF-T10	SYM SOFTWARE	MPLF CAPACITY 10.01-12.00	\$181,440	Each	33%	\$121,565	Other	D1
MPLF-T11	MPLF-T11	SYM SOFTWARE	MPLF CAPACITY 12.01-14.00	\$204,480	Each	33%	\$137,002	Other	D1
MPLF-T12	MPLF-T12	SYM SOFTWARE	MPLF CPTY 14.01-AND ABOVE	\$227,520	Each	33%	\$152,438	Other	D1
MPLF-T2	MPLF-T2	SYM SOFTWARE	MPLF CAPACITY .251- .500	\$25,920	Each	33%	\$17,366	Other	D1
MPLF-T3	MPLF-T3	SYM SOFTWARE	MPLF CAPACITY .501- .750	\$34,560	Each	33%	\$23,155	Other	D1
MPLF-T4	MPLF-T4	SYM SOFTWARE	MPLF CAPACITY .751-1.00	\$43,200	Each	33%	\$28,944	Other	D1
MPLF-T5	MPLF-T5	SYM SOFTWARE	MPLF CAPACITY 1.01-2.00	\$66,240	Each	33%	\$44,381	Other	D1
MPLF-T6	MPLF-T6	SYM SOFTWARE	MPLF CAPACITY 2.01-4.00	\$89,280	Each	33%	\$59,818	Other	D1
MPLF-T7	MPLF-T7	SYM SOFTWARE	MPLF CAPACITY 4.01-6.00	\$112,320	Each	33%	\$75,254	Other	D1
MPLF-T8	MPLF-T8	SYM SOFTWARE	MPLF CAPACITY 6.01-8.00	\$135,360	Each	33%	\$90,691	Other	D1
MPLF-T9	MPLF-T9	SYM SOFTWARE	MPLF CAPACITY 8.01-10.00	\$158,400	Each	33%	\$106,128	Other	D1
OM-LM-DEP-UNX	OM-LM-DEP-UNX	SYM SOFTWARE	OPEN MIGRATOR DEP UNIX	\$6,050	Each	33%	\$4,054	Other	D1
OM-LM-ENT-UNX	OM-LM-ENT-UNX	SYM SOFTWARE	OPEN MIGRATOR ENT UNIX	\$12,450	Each	33%	\$8,342	Other	D1
OM-LM-WRK-UNX	OM-LM-WRK-UNX	SYM SOFTWARE	OPEN MIGRATOR WRK UNIX	\$2,500	Each	33%	\$1,675	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
OPT-T1-4U	OPT-T1-4U	SYM SOFTWARE	SYM OPT T1-4UPG	\$810	Each	33%	\$543	Other	D1
OPT-T5-30U	OPT-T5-30U	SYM SOFTWARE	SYM OPT T5-35UPG	\$3,860	Each	33%	\$2,586	Other	D1
OPT-T5-35U	OPT-T5-35U	SYM SOFTWARE	CC OPT T5-35 UPG	\$3,860	Each	33%	\$2,586	Other	D1
OPTUPT1-4	OPTUPT1-4	SYM SOFTWARE	ECC OPT UPGRADE T1-T4	\$1,010	Each	33%	\$677	Other	D1
OPTUPT5-12	OPTUPT5-12	SYM SOFTWARE	ECC OPT UPGRADE T5-T12	\$4,820	Each	33%	\$3,229	Other	D1
OR-DM-BASE	OR-DM-BASE	SYM SOFTWARE	OR-DM BASE LICENSE	\$0	Each	33%	\$0	Other	D1
OR-DM-C01	OR-DM-C01	SYM SOFTWARE	OR-DM 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C02	OR-DM-C02	SYM SOFTWARE	OR-DM 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C03	OR-DM-C03	SYM SOFTWARE	OR-DM 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C04	OR-DM-C04	SYM SOFTWARE	OR-DM 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C05	OR-DM-C05	SYM SOFTWARE	OR-DM 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C06	OR-DM-C06	SYM SOFTWARE	OR-DM 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C07	OR-DM-C07	SYM SOFTWARE	OR-DM 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C08	OR-DM-C08	SYM SOFTWARE	OR-DM 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C09	OR-DM-C09	SYM SOFTWARE	OR-DM 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C10	OR-DM-C10	SYM SOFTWARE	OR-DM 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
OR-DM-C11	OR-DM-C11	SYM SOFTWARE	OR-DM1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
OR-DM-N01	OR-DM-N01	SYM SOFTWARE	OR-DM 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N02	OR-DM-N02	SYM SOFTWARE	OR-DM 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N03	OR-DM-N03	SYM SOFTWARE	OR-DM 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N04	OR-DM-N04	SYM SOFTWARE	OR-DM 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N05	OR-DM-N05	SYM SOFTWARE	OR-DM 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N06	OR-DM-N06	SYM SOFTWARE	OR-DM 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N07	OR-DM-N07	SYM SOFTWARE	OR-DM 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N08	OR-DM-N08	SYM SOFTWARE	OR-DM 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N09	OR-DM-N09	SYM SOFTWARE	OR-DM 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N10	OR-DM-N10	SYM SOFTWARE	OR-DM 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-N11	OR-DM-N11	SYM SOFTWARE	OR-DM1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
OR-DM-T01	OR-DM-T01	SYM SOFTWARE	OR-DM CPCTY 0-250	\$11,520	Each	33%	\$7,718	Other	D1
OR-DM-T02	OR-DM-T02	SYM SOFTWARE	OR-DM CPCTY .251-500	\$19,010	Each	33%	\$12,737	Other	D1
OR-DM-T03	OR-DM-T03	SYM SOFTWARE	OR-DM CPCTY .501-750	\$26,500	Each	33%	\$17,755	Other	D1
OR-DM-T04	OR-DM-T04	SYM SOFTWARE	OR-DM CPCTY .751-1.00	\$33,990	Each	33%	\$22,773	Other	D1
OR-DM-T05	OR-DM-T05	SYM SOFTWARE	OR-DM CPCTY 1.01-2.00	\$49,430	Each	33%	\$33,118	Other	D1
OR-DM-T06	OR-DM-T06	SYM SOFTWARE	OR-DM CPCTY 2.01-4.00	\$64,870	Each	33%	\$43,463	Other	D1
OR-DM-T07	OR-DM-T07	SYM SOFTWARE	OR-DM CPCTY 4.01-6.00	\$80,310	Each	33%	\$53,808	Other	D1
OR-DM-T08	OR-DM-T08	SYM SOFTWARE	OR-DM CPCTY 6.01-8.00	\$95,750	Each	33%	\$64,153	Other	D1
OR-DM-T09	OR-DM-T09	SYM SOFTWARE	OR-DM CPCTY 8.01-10.00	\$111,190	Each	33%	\$74,497	Other	D1
OR-DM-T10	OR-DM-T10	SYM SOFTWARE	OR-DM CPTY 10.01-12.00	\$126,630	Each	33%	\$84,842	Other	D1
OR-DM-T11	OR-DM-T11	SYM SOFTWARE	OR-DM CPTY 12.01-14.00	\$142,070	Each	33%	\$95,187	Other	D1
OR-DM-T12	OR-DM-T12	SYM SOFTWARE	OR-DM CPTY 14.01-17.00	\$157,510	Each	33%	\$105,532	Other	D1
OR-DM-T13	OR-DM-T13	SYM SOFTWARE	OR-DM CPTY 17.01-20.00	\$172,950	Each	33%	\$115,877	Other	D1
OR-DM-T14	OR-DM-T14	SYM SOFTWARE	OR-DM CPTY 20.01-23.00	\$188,390	Each	33%	\$126,221	Other	D1
OR-DM-T1-4U	OR-DM-T1-4U	SYM SOFTWARE	OR-DM T1-T4 UPGRADE	\$7,490	Each	33%	\$5,018	Other	D1
OR-DM-T15	OR-DM-T15	SYM SOFTWARE	OR-DM CPTY 23.01-28.00	\$203,830	Each	33%	\$136,566	Other	D1
OR-DM-T16	OR-DM-T16	SYM SOFTWARE	OR-DM CPTY 28.01-29.00	\$219,270	Each	33%	\$146,911	Other	D1
OR-DM-T17	OR-DM-T17	SYM SOFTWARE	OR-DM CPTY 29.01-32.00	\$234,710	Each	33%	\$157,256	Other	D1
OR-DM-T18	OR-DM-T18	SYM SOFTWARE	OR-DM CPTY 32.01-35.00	\$250,150	Each	33%	\$167,601	Other	D1
OR-DM-T19	OR-DM-T19	SYM SOFTWARE	OR-DM CPTY 35.01-38.00	\$265,590	Each	33%	\$177,945	Other	D1
OR-DM-T20	OR-DM-T20	SYM SOFTWARE	OR-DM CPTY 38.01-41.00	\$281,030	Each	33%	\$188,290	Other	D1
OR-DM-T21	OR-DM-T21	SYM SOFTWARE	OR-DM CPTY 41.01-44.00	\$296,470	Each	33%	\$198,635	Other	D1
OR-DM-T22	OR-DM-T22	SYM SOFTWARE	OR-DM CPTY 44.01-47.00	\$311,910	Each	33%	\$208,980	Other	D1
OR-DM-T23	OR-DM-T23	SYM SOFTWARE	OR-DM CPTY 47.01-50.00	\$327,350	Each	33%	\$219,325	Other	D1
OR-DM-T24	OR-DM-T24	SYM SOFTWARE	OR-DM CPTY 50.01-53.00	\$342,790	Each	33%	\$229,669	Other	D1
OR-DM-T25	OR-DM-T25	SYM SOFTWARE	OR-DM CPTY 53.01-56.00	\$358,230	Each	33%	\$240,014	Other	D1
OR-DM-T26	OR-DM-T26	SYM SOFTWARE	OR-DM CPTY 56.01-59.00	\$373,670	Each	33%	\$250,359	Other	D1
OR-DM-T27	OR-DM-T27	SYM SOFTWARE	OR-DM CPTY 59.01-62.00	\$389,110	Each	33%	\$260,704	Other	D1
OR-DM-T28	OR-DM-T28	SYM SOFTWARE	OR-DM CPTY 62.01-65.00	\$404,550	Each	33%	\$271,049	Other	D1
OR-DM-T29	OR-DM-T29	SYM SOFTWARE	OR-DM CPTY 65.01-68.00	\$419,990	Each	33%	\$281,393	Other	D1
OR-DM-T30	OR-DM-T30	SYM SOFTWARE	OR-DM CPTY 68.01-71.00	\$435,430	Each	33%	\$291,738	Other	D1
OR-DM-T31	OR-DM-T31	SYM SOFTWARE	OR-DM CPTY 71.01-74.00	\$450,870	Each	33%	\$302,083	Other	D1
OR-DM-T32	OR-DM-T32	SYM SOFTWARE	OR-DM CPTY 74.01-77.00	\$466,310	Each	33%	\$312,428	Other	D1
OR-DM-T33	OR-DM-T33	SYM SOFTWARE	OR-DM CPTY 77.01-80.00	\$481,750	Each	33%	\$322,773	Other	D1
OR-DM-T34	OR-DM-T34	SYM SOFTWARE	OR-DM CPTY 80.01-83.00	\$497,190	Each	33%	\$333,117	Other	D1
OR-DM-T35	OR-DM-T35	SYM SOFTWARE	OR-DM CPTY 83.01-86.00	\$512,630	Each	33%	\$343,462	Other	D1
OR-DM-T5-35U	OR-DM-T5-35U	SYM SOFTWARE	OR-DM T5-T35 UPGRADE	\$15,440	Each	33%	\$10,345	Other	D1
OR-LM-T01	OR-LM-T01	SYM SOFTWARE	OR-LM CPCTY 0-250	\$5,760	Each	33%	\$3,859	Other	D1
OR-LM-T02	OR-LM-T02	SYM SOFTWARE	OR-LM CPCTY .251-500	\$9,505	Each	33%	\$6,368	Other	D1
OR-LM-T03	OR-LM-T03	SYM SOFTWARE	OR-LM CPCTY .501-750	\$13,250	Each	33%	\$8,878	Other	D1
OR-LM-T04	OR-LM-T04	SYM SOFTWARE	OR-LM CPCTY .751-1.00	\$16,995	Each	33%	\$11,387	Other	D1
OR-LM-T05	OR-LM-T05	SYM SOFTWARE	OR-LM CPCTY 1.01-2.00	\$24,715	Each	33%	\$16,559	Other	D1
OR-LM-T06	OR-LM-T06	SYM SOFTWARE	OR-LM CPCTY 2.01-4.00	\$32,435	Each	33%	\$21,731	Other	D1
OR-LM-T07	OR-LM-T07	SYM SOFTWARE	OR-LM CPCTY 4.01-6.00	\$40,155	Each	33%	\$26,904	Other	D1
OR-LM-T08	OR-LM-T08	SYM SOFTWARE	OR-LM CPCTY 6.01-8.00	\$47,875	Each	33%	\$32,076	Other	D1
OR-LM-T09	OR-LM-T09	SYM SOFTWARE	OR-LM CPCTY 8.01-10.00	\$55,595	Each	33%	\$37,249	Other	D1
OR-LM-T10	OR-LM-T10	SYM SOFTWARE	OR-LM CPTY 10.01-12.00	\$63,315	Each	33%	\$42,421	Other	D1
OR-LM-T11	OR-LM-T11	SYM SOFTWARE	OR-LM CPTY 12.01-14.00	\$71,035	Each	33%	\$47,593	Other	D1
OR-LM-T12	OR-LM-T12	SYM SOFTWARE	OR-LM CPTY 14.01-17.00	\$78,755	Each	33%	\$52,766	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
OR-LM-T13	OR-LM-T13	SYM SOFTWARE	OR-LM CPTY 17.01-20.00	\$86,475	Each	33%		\$57,938	Other	D1	
OR-LM-T14	OR-LM-T14	SYM SOFTWARE	OR-LM CPTY 20.01-23.00	\$94,195	Each	33%		\$63,111	Other	D1	
OR-LM-T14U	OR-LM-T14U	SYM SOFTWARE	OR-LM T1-T4 UPGRADE	\$3,745	Each	33%		\$2,509	Other	D1	
OR-LM-T15	OR-LM-T15	SYM SOFTWARE	OR-LM CPTY 23.01-26.00	\$101,915	Each	33%		\$68,283	Other	D1	
OR-LM-T16	OR-LM-T16	SYM SOFTWARE	OR-LM CPTY 26.01-29.00	\$109,635	Each	33%		\$73,456	Other	D1	
OR-LM-T17	OR-LM-T17	SYM SOFTWARE	OR-LM CPTY 29.01-32.00	\$117,355	Each	33%		\$78,628	Other	D1	
OR-LM-T18	OR-LM-T18	SYM SOFTWARE	OR-LM CPTY 32.01-35.00	\$125,075	Each	33%		\$83,800	Other	D1	
OR-LM-T19	OR-LM-T19	SYM SOFTWARE	OR-LM CPTY 35.01-38.00	\$132,795	Each	33%		\$88,973	Other	D1	
OR-LM-T20	OR-LM-T20	SYM SOFTWARE	OR-LM CPTY 38.01-41.00	\$140,515	Each	33%		\$94,145	Other	D1	
OR-LM-T21	OR-LM-T21	SYM SOFTWARE	OR-LM CPTY 41.01-44.00	\$148,235	Each	33%		\$99,317	Other	D1	
OR-LM-T22	OR-LM-T22	SYM SOFTWARE	OR-LM CPTY 44.01-47.00	\$155,955	Each	33%		\$104,490	Other	D1	
OR-LM-T23	OR-LM-T23	SYM SOFTWARE	OR-LM CPTY 47.01-50.00	\$163,675	Each	33%		\$109,662	Other	D1	
OR-LM-T24	OR-LM-T24	SYM SOFTWARE	OR-LM CPTY 50.01-53.00	\$171,395	Each	33%		\$114,835	Other	D1	
OR-LM-T25	OR-LM-T25	SYM SOFTWARE	OR-LM CPTY 53.01-56.00	\$179,115	Each	33%		\$120,007	Other	D1	
OR-LM-T26	OR-LM-T26	SYM SOFTWARE	OR-LM CPTY 56.01-59.00	\$186,835	Each	33%		\$125,179	Other	D1	
OR-LM-T27	OR-LM-T27	SYM SOFTWARE	OR-LM CPTY 59.01-62.00	\$194,555	Each	33%		\$130,352	Other	D1	
OR-LM-T28	OR-LM-T28	SYM SOFTWARE	OR-LM CPTY 62.01-65.00	\$202,275	Each	33%		\$135,524	Other	D1	
OR-LM-T29	OR-LM-T29	SYM SOFTWARE	OR-LM CPTY 65.01-68.00	\$209,995	Each	33%		\$140,697	Other	D1	
OR-LM-T30	OR-LM-T30	SYM SOFTWARE	OR-LM CPTY 68.01-71.00	\$217,715	Each	33%		\$145,869	Other	D1	
OR-LM-T31	OR-LM-T31	SYM SOFTWARE	OR-LM CPTY 71.01-74.00	\$225,435	Each	33%		\$151,041	Other	D1	
OR-LM-T32	OR-LM-T32	SYM SOFTWARE	OR-LM CPTY 74.01-77.00	\$233,155	Each	33%		\$156,214	Other	D1	
OR-LM-T33	OR-LM-T33	SYM SOFTWARE	OR-LM CPTY 77.01-80.00	\$240,875	Each	33%		\$161,386	Other	D1	
OR-LM-T34	OR-LM-T34	SYM SOFTWARE	OR-LM CPTY 80.01-83.00	\$248,595	Each	33%		\$166,559	Other	D1	
OR-LM-T35	OR-LM-T35	SYM SOFTWARE	OR-LM CPTY 83.01-86.00	\$256,315	Each	33%		\$171,731	Other	D1	
OR-LM-T5-35U	OR-LM-T5-35U	SYM SOFTWARE	OR-LM T5-T35 UPGRADE	\$7,720	Each	33%		\$5,172	Other	D1	
PERE-MSU-BASE	PERE-MSU-BASE	SYM SOFTWARE	PERF ESS BASE-3 MSU	\$15,900	Each	33%		\$10,653	Other	D1	
PERE-MSU-M00	PERE-MSU-M00	SYM SOFTWARE	PERF ESS 4-45 MSU	\$1,110	Each	33%		\$744	Other	D1	
PERE-MSU-M01	PERE-MSU-M01	SYM SOFTWARE	PERF ESS 46-175 MSU	\$800	Each	33%		\$536	Other	D1	
PERE-MSU-M02	PERE-MSU-M02	SYM SOFTWARE	PERF ESS 176-315 MSU	\$640	Each	33%		\$429	Other	D1	
PERE-MSU-M03	PERE-MSU-M03	SYM SOFTWARE	PERF ESS 316-575 MSU	\$480	Each	33%		\$322	Other	D1	
PERE-MSU-M04	PERE-MSU-M04	SYM SOFTWARE	PERF ESS 576-875 MSU	\$430	Each	33%		\$288	Other	D1	
PERE-MSU-M05	PERE-MSU-M05	SYM SOFTWARE	PERF ESS 876-1315 MSU	\$380	Each	33%		\$255	Other	D1	
PERE-MSU-M06	PERE-MSU-M06	SYM SOFTWARE	PERF ESS 1316-1975 MSU	\$240	Each	33%		\$161	Other	D1	
PERE-MSU-M07	PERE-MSU-M07	SYM SOFTWARE	PERF ESS 1976 + UP MSU	\$160	Each	33%		\$107	Other	D1	
PKG-SY-T1-4U	PKG-SY-T1-4U	SYM SOFTWARE	SYM PKG T1-4UPG	\$2,710	Each	33%		\$1,816	Other	D1	
PKG-SY-T5-30U	PKG-SY-T5-30U	SYM SOFTWARE	SYM PKG T5-35UPG	\$11,440	Each	33%		\$7,665	Other	D1	
PKG-SY-T5-35U	PKG-SY-T5-35U	SYM SOFTWARE	CC PKG SY T5-35UPG	\$11,440	Each	33%		\$7,665	Other	D1	
PKG-T1-4U	PKG-T1-4U	SYM SOFTWARE	CC5.1 PKG T1-4 UPG	\$3,890	Each	33%		\$2,606	Other	D1	
PKG-T5-30U	PKG-T5-30U	SYM SOFTWARE	CC5.1 PKG T5-30 UPG	\$10,510	Each	33%		\$7,042	Other	D1	
PKGUP1-4	PKGUP1-4	SYM SOFTWARE	ECC PKG UPGRADE T1-T4	\$3,890	Each	33%		\$2,606	Other	D1	
PKGUP15-12	PKGUP15-12	SYM SOFTWARE	ECC PKG UPGRADE T5-T12	\$10,510	Each	33%		\$7,042	Other	D1	
PKL-SY-T1-4U	PKL-SY-T1-4U	SYM SOFTWARE	CC SY PKG LT T1-4U	\$3,240	Each	33%		\$2,171	Other	D1	
PKL-SY-T5-30U	PKL-SY-T5-30U	SYM SOFTWARE	CC SY PKG LT T5-30U	\$12,100	Each	33%		\$8,107	Other	D1	
PPEP-DP-EN	PPEP-DP-EN	SYM SOFTWARE	PP ENT PLUS DEP-ENT	\$4,610	Each	33%		\$3,089	Other	D1	
PPEP-LX-DP	PPEP-LX-DP	SYM SOFTWARE	PPATH EN PLUS LINUX DEP	\$2,520	Each	33%		\$1,688	Other	D1	
PPEP-LX-EN	PPEP-LX-EN	SYM SOFTWARE	PPATH EN PLUS LINUX ENT	\$7,130	Each	33%		\$4,777	Other	D1	
PPEP-LX-WG	PPEP-LX-WG	SYM SOFTWARE	PPATH EN PLUS LINUX WGR	\$1,440	Each	33%		\$965	Other	D1	
PPEP-NW-DP	PPEP-NW-DP	SYM SOFTWARE	PPATH EN PLUS NETWORK DEP	\$0	Each	33%		\$0	Other	D1	
PPEP-NW-EN	PPEP-NW-EN	SYM SOFTWARE	PPATH EN PLUS NETWORK ENT	\$0	Each	33%		\$0	Other	D1	
PPEP-NW-WG	PPEP-NW-WG	SYM SOFTWARE	PPATH EN PLUS NETWORK WGR	\$0	Each	33%		\$0	Other	D1	
PPEP-UX-DP	PPEP-UX-DP	SYM SOFTWARE	PPATH EN PLUS UNIX DEP	\$6,980	Each	33%		\$4,677	Other	D1	
PPEP-UX-DP-EN	PPEP-UX-DP-EN	SYM SOFTWARE	PP ENT PLUS UNIX DEP-ENT	\$7,420	Each	33%		\$4,971	Other	D1	
PPEP-UX-EN	PPEP-UX-EN	SYM SOFTWARE	PPATH EN PLUS UNIX ENT	\$14,400	Each	33%		\$9,648	Other	D1	
PPEP-UX-EN-GB	PPEP-UX-EN-GB	SYM SOFTWARE	PP ENT PLUS UNIX ENT-GLB	\$25,200	Each	33%		\$16,884	Other	D1	
PPEP-UX-GB	PPEP-UX-GB	SYM SOFTWARE	PPATH EN PLUS UNIX GLB	\$39,600	Each	33%		\$26,532	Other	D1	
PPEP-UX-WG	PPEP-UX-WG	SYM SOFTWARE	PPATH EN PLUS UNIX WGR	\$2,880	Each	33%		\$1,930	Other	D1	
PPEP-UX-WG-DP	PPEP-UX-WG-DP	SYM SOFTWARE	PP ENT PLUS UNIX WGR-DEP	\$4,100	Each	33%		\$2,747	Other	D1	
PPEP-WG-DP	PPEP-WG-DP	SYM SOFTWARE	PP ENT PLUS WGR-DEP	\$1,080	Each	33%		\$724	Other	D1	
PPEP-WN-DP	PPEP-WN-DP	SYM SOFTWARE	PPATH EN PLUS WINDOWS DEP	\$2,520	Each	33%		\$1,688	Other	D1	
PPEP-WN-EN	PPEP-WN-EN	SYM SOFTWARE	PPATH EN PLUS WINDOWS ENT	\$7,130	Each	33%		\$4,777	Other	D1	
PPEP-WN-WG	PPEP-WN-WG	SYM SOFTWARE	PPATH EN PLUS WINDOWS WGR	\$1,440	Each	33%		\$965	Other	D1	
RESPK-WIN-T01	RESPK-WIN-T01	SYM SOFTWARE	RESPAK CPCTY 0 - 250	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T02	RESPK-WIN-T02	SYM SOFTWARE	RESPAK CPCTY 251 - 500	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T03	RESPK-WIN-T03	SYM SOFTWARE	RESPAK CPCTY 501 - 750	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T04	RESPK-WIN-T04	SYM SOFTWARE	RESPAK CPCTY 751 - 1,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T05	RESPK-WIN-T05	SYM SOFTWARE	RESPAK CPCTY 1,01 - 2,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T06	RESPK-WIN-T06	SYM SOFTWARE	RESPAK CPCTY 2,01 - 4,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T07	RESPK-WIN-T07	SYM SOFTWARE	RESPAK CPCTY 4,01 - 6,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T08	RESPK-WIN-T08	SYM SOFTWARE	RESPAK CPCTY 6,01 - 8,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T09	RESPK-WIN-T09	SYM SOFTWARE	RESPAK CPCTY 8,01 - 10,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T10	RESPK-WIN-T10	SYM SOFTWARE	RESPAK CPCTY 10,01-12,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T11	RESPK-WIN-T11	SYM SOFTWARE	RESPAK CPCTY 12,01-14,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T12	RESPK-WIN-T12	SYM SOFTWARE	RESPAK CPCTY 14,01-17,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T13	RESPK-WIN-T13	SYM SOFTWARE	RESPAK CPCTY 17,01-20,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T14	RESPK-WIN-T14	SYM SOFTWARE	RESPAK CPCTY 20,01-23,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T15	RESPK-WIN-T15	SYM SOFTWARE	RESPAK CPCTY 23,01-26,000	\$0	Each	33%		\$0	Other	D1	
RESPK-WIN-T16	RESPK-WIN-T16	SYM SOFTWARE	RESPAK CPCTY 26,01-29,000	\$0	Each	33%		\$0	Other	D1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
RESPK-WIN-T17	RESPK-WIN-T17	SYM SOFTWARE	RESPAK CPCTY 29.01-32.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T18	RESPK-WIN-T18	SYM SOFTWARE	RESPAK CPCTY 32.01-35.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T19	RESPK-WIN-T19	SYM SOFTWARE	RESPAK CPCTY 35.01-38.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T20	RESPK-WIN-T20	SYM SOFTWARE	RESPAK CPCTY 38.01-41.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T21	RESPK-WIN-T21	SYM SOFTWARE	RESPAK CPCTY 41.01-44.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T22	RESPK-WIN-T22	SYM SOFTWARE	RESPAK CPCTY 44.01-47.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T23	RESPK-WIN-T23	SYM SOFTWARE	RESPAK CPCTY 47.01-50.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T24	RESPK-WIN-T24	SYM SOFTWARE	RESPAK CPCTY 50.01-53.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T25	RESPK-WIN-T25	SYM SOFTWARE	RESPAK CPCTY 53.01-56.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T26	RESPK-WIN-T26	SYM SOFTWARE	RESPAK CPCTY 56.01-59.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T27	RESPK-WIN-T27	SYM SOFTWARE	RESPAK CPCTY 59.01-62.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T28	RESPK-WIN-T28	SYM SOFTWARE	RESPAK CPCTY 62.01-65.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T29	RESPK-WIN-T29	SYM SOFTWARE	RESPAK CPCTY 65.01-68.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T30	RESPK-WIN-T30	SYM SOFTWARE	RESPAK CPCTY 68.01-71.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T31	RESPK-WIN-T31	SYM SOFTWARE	RPW CPCTY 71.01-74.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T32	RESPK-WIN-T32	SYM SOFTWARE	RPW CPCTY 74.01-77.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T33	RESPK-WIN-T33	SYM SOFTWARE	RPW CPCTY 77.01-80.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T34	RESPK-WIN-T34	SYM SOFTWARE	RPW CPCTY 80.01-83.00	\$0	Each	33%	\$0	Other	D1
RESPK-WIN-T35	RESPK-WIN-T35	SYM SOFTWARE	RPW CPCTY 83.01-86.00	\$0	Each	33%	\$0	Other	D1
RPE-MSP	RPE-MSP	SYM SOFTWARE	RESOURCEPAK EXT FOR MSP	\$10,500	Each	33%	\$7,035	Other	D1
RPEXM-CDP-BAS	RPEXM-CDP-BAS	SYM SOFTWARE	RP LOC REG CAP BASE LIC FOR VMAX	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T1	RPEXM-CDP-T1	SYM SOFTWARE	RP LOC REG CAP T1 - VMAX (0-14TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T10	RPEXM-CDP-T10	SYM SOFTWARE	RP LOC REG CAP T10 -VMAX (601-1PB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T11	RPEXM-CDP-T11	SYM SOFTWARE	RP LOC REG CAP T11 -VMAX (1PB+)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T2	RPEXM-CDP-T2	SYM SOFTWARE	RP LOC REG CAP T2 - VMAX (15-25TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T3	RPEXM-CDP-T3	SYM SOFTWARE	RP LOC REG CAP T3 - VMAX (26-40TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T4	RPEXM-CDP-T4	SYM SOFTWARE	RP LOC REG CAP T4 - VMAX (41-60TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T5	RPEXM-CDP-T5	SYM SOFTWARE	RP LOC REG CAP T5 - VMAX (61-100TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T6	RPEXM-CDP-T6	SYM SOFTWARE	RP LOC REG CAP T6 - VMAX (101-150TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T7	RPEXM-CDP-T7	SYM SOFTWARE	RP LOC REG CAP T7 - VMAX (151-250TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T8	RPEXM-CDP-T8	SYM SOFTWARE	RP LOC REG CAP T8 - VMAX (251-400TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CDP-T9	RPEXM-CDP-T9	SYM SOFTWARE	RP LOC REG CAP T9 - VMAX (401-600TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-BAS	RPEXM-CRR-BAS	SYM SOFTWARE	RP REM REG CAP BASE FOR VMAX	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T1	RPEXM-CRR-T1	SYM SOFTWARE	RP REM REG CAP T1 -VMAX (0-14TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T10	RPEXM-CRR-T10	SYM SOFTWARE	RP REM REG CAP T10 -VMAX (601-1PB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T11	RPEXM-CRR-T11	SYM SOFTWARE	RP REM REG CAP T11 -VMAX (1PB+)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T2	RPEXM-CRR-T2	SYM SOFTWARE	RP REM REG CAP T2 - VMAX (15-25TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T3	RPEXM-CRR-T3	SYM SOFTWARE	RP REM REG CAP T3 - VMAX (26-40TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T4	RPEXM-CRR-T4	SYM SOFTWARE	RP REM REG CAP T4 - VMAX (41-60TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T5	RPEXM-CRR-T5	SYM SOFTWARE	RP REM REG CAP T5 - VMAX (61-100TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T6	RPEXM-CRR-T6	SYM SOFTWARE	RP REM REG CAP T6 - VMAX (101-150TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T7	RPEXM-CRR-T7	SYM SOFTWARE	RP REM REG CAP T7 - VMAX (151-250TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T8	RPEXM-CRR-T8	SYM SOFTWARE	RP REM REG CAP T8 -VMAX (251-400TB)	\$0	Each	33%	\$0	Other	D1
RPEXM-CRR-T9	RPEXM-CRR-T9	SYM SOFTWARE	RP REM REG CAP T9 - VMAX (401-600TB)	\$0	Each	33%	\$0	Other	D1
RPEXT-MSUBASE	RPEXT-MSUBASE	SYM SOFTWARE	RESPKEXT BASE-3 MSU	\$0	Each	33%	\$0	Other	D1
RPEXT-MSU-M00	RPEXT-MSU-M00	SYM SOFTWARE	RESPKEXT 4-45 MSU	\$0	Each	33%	\$0	Other	D1
RPEXT-MSU-M01	RPEXT-MSU-M01	SYM SOFTWARE	RESPKEXT 46-175 MSU	\$0	Each	33%	\$0	Other	D1
RPEXT-MSU-M02	RPEXT-MSU-M02	SYM SOFTWARE	RESPKEXT 176-315 MSU	\$0	Each	33%	\$0	Other	D1
RPEXT-MSU-M03	RPEXT-MSU-M03	SYM SOFTWARE	RESPKEXT 316-575 MSU	\$0	Each	33%	\$0	Other	D1
RPEXT-MSU-M04	RPEXT-MSU-M04	SYM SOFTWARE	RESPKEXT 576-875 MSU	\$0	Each	33%	\$0	Other	D1
RPEXT-MSU-M05	RPEXT-MSU-M05	SYM SOFTWARE	RESPKEXT 876-1315 MSU	\$0	Each	33%	\$0	Other	D1
RPEXT-MSU-M06	RPEXT-MSU-M06	SYM SOFTWARE	RESPKEXT 1316-1975 MSU	\$0	Each	33%	\$0	Other	D1
RPEXT-MSU-M07	RPEXT-MSU-M07	SYM SOFTWARE	RESPKEXT 1976 + UP MSU	\$0	Each	33%	\$0	Other	D1
RPEXT-MSU-T0	RPEXT-MSU-T0	SYM SOFTWARE	RESPKEXT BASE-3 MSU	\$2,880	Each	33%	\$1,930	Other	D1
RPEXT-MSU-T1	RPEXT-MSU-T1	SYM SOFTWARE	RESPKEXT 4-25 MSU	\$10,220	Each	33%	\$6,847	Other	D1
RPEXT-MSU-T10	RPEXT-MSU-T10	SYM SOFTWARE	RESPKEXT 351-400 MSU	\$83,350	Each	33%	\$55,845	Other	D1
RPEXT-MSU-T11	RPEXT-MSU-T11	SYM SOFTWARE	RESPKEXT 401-450 MSU	\$91,700	Each	33%	\$61,439	Other	D1
RPEXT-MSU-T12	RPEXT-MSU-T12	SYM SOFTWARE	RESPKEXT 451-500 MSU	\$100,050	Each	33%	\$67,034	Other	D1
RPEXT-MSU-T13	RPEXT-MSU-T13	SYM SOFTWARE	RESPKEXT 501-550 MSU	\$108,400	Each	33%	\$72,628	Other	D1
RPEXT-MSU-T14	RPEXT-MSU-T14	SYM SOFTWARE	RESPKEXT 551-600 MSU	\$116,750	Each	33%	\$78,223	Other	D1
RPEXT-MSU-T2	RPEXT-MSU-T2	SYM SOFTWARE	RESPKEXT 26-50 MSU	\$17,560	Each	33%	\$11,765	Other	D1
RPEXT-MSU-T3	RPEXT-MSU-T3	SYM SOFTWARE	RESPKEXT 51-75 MSU	\$24,900	Each	33%	\$16,683	Other	D1
RPEXT-MSU-T4	RPEXT-MSU-T4	SYM SOFTWARE	RESPKEXT 76-100 MSU	\$33,250	Each	33%	\$22,278	Other	D1
RPEXT-MSU-T5	RPEXT-MSU-T5	SYM SOFTWARE	RESPKEXT 101-150 MSU	\$41,600	Each	33%	\$27,872	Other	D1
RPEXT-MSU-T6	RPEXT-MSU-T6	SYM SOFTWARE	RESPKEXT 151-200 MSU	\$49,950	Each	33%	\$33,467	Other	D1
RPEXT-MSU-T7	RPEXT-MSU-T7	SYM SOFTWARE	RESPKEXT 201-250 MSU	\$58,300	Each	33%	\$39,061	Other	D1
RPEXT-MSU-T8	RPEXT-MSU-T8	SYM SOFTWARE	RESPKEXT 251-300 MSU	\$66,650	Each	33%	\$44,656	Other	D1
RPEXT-MSU-T9	RPEXT-MSU-T9	SYM SOFTWARE	RESPKEXT 301-350 MSU	\$75,000	Each	33%	\$50,250	Other	D1
RPEXT-T0-T3U	RPEXT-T0-T3U	SYM SOFTWARE	RESPK EXT UPG T0-T3U	\$7,340	Each	33%	\$4,918	Other	D1
RPEXT-T4-T14U	RPEXT-T4-T14U	SYM SOFTWARE	RESPK EXT UPG T4-T14	\$8,350	Each	33%	\$5,595	Other	D1
RPK-WIN-T1	RPK-WIN-T1	SYM SOFTWARE	RESPAK CPCTY 0- 250	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T10	RPK-WIN-T10	SYM SOFTWARE	RESPAK CPCTY 10.01-12.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T11	RPK-WIN-T11	SYM SOFTWARE	RESPAK CPCTY 12.01-14.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T12	RPK-WIN-T12	SYM SOFTWARE	RESPAK CPCTY 14.01-17.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T13	RPK-WIN-T13	SYM SOFTWARE	RESPAK CPCTY 17.01-20.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T14	RPK-WIN-T14	SYM SOFTWARE	RESPAK CPCTY 20.01-23.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T15	RPK-WIN-T15	SYM SOFTWARE	RESPAK CPCTY 23.01-26.00	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
RPK-WIN-T16	RPK-WIN-T16	SYM SOFTWARE	RESPAK CPCTY 26.01-29.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T17	RPK-WIN-T17	SYM SOFTWARE	RESPAK CPCTY 29.01-32.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T18	RPK-WIN-T18	SYM SOFTWARE	RESPAK CPCTY 32.01-35.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T19	RPK-WIN-T19	SYM SOFTWARE	RESPAK CPCTY 35.01-38.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T2	RPK-WIN-T2	SYM SOFTWARE	RESPAK CPCTY 251-500	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T20	RPK-WIN-T20	SYM SOFTWARE	RESPAK CPCTY 38.01-41.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T21	RPK-WIN-T21	SYM SOFTWARE	RESPAK CPCTY 41.01-44.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T22	RPK-WIN-T22	SYM SOFTWARE	RESPAK CPCTY 44.01-47.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T23	RPK-WIN-T23	SYM SOFTWARE	RESPAK CPCTY 47.01-50.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T24	RPK-WIN-T24	SYM SOFTWARE	RESPAK CPCTY 50.01-53.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T25	RPK-WIN-T25	SYM SOFTWARE	RESPAK CPCTY 53.01-56.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T26	RPK-WIN-T26	SYM SOFTWARE	RESPAK CPCTY 56.01-59.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T27	RPK-WIN-T27	SYM SOFTWARE	RESPAK CPCTY 59.01-62.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T28	RPK-WIN-T28	SYM SOFTWARE	RESPAK CPCTY 62.01-65.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T29	RPK-WIN-T29	SYM SOFTWARE	RESPAK CPCTY 65.01-68.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T3	RPK-WIN-T3	SYM SOFTWARE	RESPAK CPCTY 501 - 750	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T30	RPK-WIN-T30	SYM SOFTWARE	RESPAK CPCTY 68.01-71.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T4	RPK-WIN-T4	SYM SOFTWARE	RESPAK CPCTY .751 - 1.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T5	RPK-WIN-T5	SYM SOFTWARE	RESPAK CPCTY 1.01 - 2.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T6	RPK-WIN-T6	SYM SOFTWARE	RESPAK CPCTY 2.01 - 4.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T7	RPK-WIN-T7	SYM SOFTWARE	RESPAK CPCTY 4.01 - 6.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T8	RPK-WIN-T8	SYM SOFTWARE	RESPAK CPCTY 6.01 - 8.00	\$0	Each	33%	\$0	Other	D1
RPK-WIN-T9	RPK-WIN-T9	SYM SOFTWARE	RESPAK CPCTY 8.01 - 10.00	\$0	Each	33%	\$0	Other	D1
RPTPF-MSU-T0	RPTPF-MSU-T0	SYM SOFTWARE	RESPK TPF BASE-3 MSU	\$3,600	Each	33%	\$2,412	Other	D1
RPTPF-MSU-T1	RPTPF-MSU-T1	SYM SOFTWARE	RESPK TPF 4-25 MSU	\$12,240	Each	33%	\$8,201	Other	D1
RPTPF-MSU-T10	RPTPF-MSU-T10	SYM SOFTWARE	RESPK TPF 351-400 MSU	\$89,100	Each	33%	\$66,397	Other	D1
RPTPF-MSU-T11	RPTPF-MSU-T11	SYM SOFTWARE	RESPK TPF 401-450 MSU	\$108,040	Each	33%	\$73,057	Other	D1
RPTPF-MSU-T12	RPTPF-MSU-T12	SYM SOFTWARE	RESPK TPF 451-500 MSU	\$118,980	Each	33%	\$79,717	Other	D1
RPTPF-MSU-T13	RPTPF-MSU-T13	SYM SOFTWARE	RESPK TPF 501-550 MSU	\$128,920	Each	33%	\$86,376	Other	D1
RPTPF-MSU-T14	RPTPF-MSU-T14	SYM SOFTWARE	RESPK TPF 551-600 MSU	\$138,860	Each	33%	\$93,036	Other	D1
RPTPF-MSU-T2	RPTPF-MSU-T2	SYM SOFTWARE	RESPK TPF 26-50 MSU	\$20,880	Each	33%	\$13,990	Other	D1
RPTPF-MSU-T3	RPTPF-MSU-T3	SYM SOFTWARE	RESPK TPF 51-75 MSU	\$29,520	Each	33%	\$19,778	Other	D1
RPTPF-MSU-T4	RPTPF-MSU-T4	SYM SOFTWARE	RESPK TPF 76-100 MSU	\$39,460	Each	33%	\$26,438	Other	D1
RPTPF-MSU-T5	RPTPF-MSU-T5	SYM SOFTWARE	RESPK TPF 101-150 MSU	\$49,400	Each	33%	\$33,098	Other	D1
RPTPF-MSU-T6	RPTPF-MSU-T6	SYM SOFTWARE	RESPK TPF 151-200 MSU	\$59,340	Each	33%	\$39,758	Other	D1
RPTPF-MSU-T7	RPTPF-MSU-T7	SYM SOFTWARE	RESPK TPF 201-250 MSU	\$69,280	Each	33%	\$46,418	Other	D1
RPTPF-MSU-T8	RPTPF-MSU-T8	SYM SOFTWARE	RESPK TPF 251-300 MSU	\$79,220	Each	33%	\$53,077	Other	D1
RPTPF-MSU-T9	RPTPF-MSU-T9	SYM SOFTWARE	RESPK TPF 301-350 MSU	\$89,160	Each	33%	\$59,737	Other	D1
RPTPF-T0-T3U	RPTPF-T0-T3U	SYM SOFTWARE	RESPK TPF UPG T0 THRU T3	\$8,640	Each	33%	\$5,789	Other	D1
RPTPF-T4-T14U	RPTPF-T4-T14U	SYM SOFTWARE	RESPK UPG T4-T14	\$9,940	Each	33%	\$6,660	Other	D1
RPW-T1-4UPG	RPW-T1-4UPG	SYM SOFTWARE	RESPAK T1-T4 UPGRADE	\$0	Each	33%	\$0	Other	D1
RPW-T5-30UPG	RPW-T5-30UPG	SYM SOFTWARE	RESPAK T5-T30 UPGRADE	\$0	Each	33%	\$0	Other	D1
RSPEX-MSU-T00	RSPEX-MSU-T00	SYM SOFTWARE	RESPKEXT BASE-3 MSU	\$2,880	Each	33%	\$1,930	Other	D1
RSPEX-MSU-T01	RSPEX-MSU-T01	SYM SOFTWARE	RESPKEXT 4-25 MSU	\$10,220	Each	33%	\$6,847	Other	D1
RSPEX-MSU-T02	RSPEX-MSU-T02	SYM SOFTWARE	RESPKEXT 26-50 MSU	\$17,560	Each	33%	\$11,765	Other	D1
RSPEX-MSU-T03	RSPEX-MSU-T03	SYM SOFTWARE	RESPKEXT 51-75 MSU	\$24,900	Each	33%	\$16,683	Other	D1
RSPEX-MSU-T04	RSPEX-MSU-T04	SYM SOFTWARE	RESPKEXT 76-100 MSU	\$33,250	Each	33%	\$22,278	Other	D1
RSPEX-MSU-T05	RSPEX-MSU-T05	SYM SOFTWARE	RESPKEXT 101-150 MSU	\$41,600	Each	33%	\$27,872	Other	D1
RSPEX-MSU-T06	RSPEX-MSU-T06	SYM SOFTWARE	RESPKEXT 151-200 MSU	\$49,950	Each	33%	\$33,467	Other	D1
RSPEX-MSU-T07	RSPEX-MSU-T07	SYM SOFTWARE	RESPKEXT 201-250 MSU	\$58,300	Each	33%	\$39,061	Other	D1
RSPEX-MSU-T08	RSPEX-MSU-T08	SYM SOFTWARE	RESPKEXT 251-300 MSU	\$66,650	Each	33%	\$44,656	Other	D1
RSPEX-MSU-T09	RSPEX-MSU-T09	SYM SOFTWARE	RESPKEXT 301-350 MSU	\$75,000	Each	33%	\$50,250	Other	D1
RSPEX-MSU-T10	RSPEX-MSU-T10	SYM SOFTWARE	RESPKEXT 351-400 MSU	\$83,350	Each	33%	\$55,845	Other	D1
RSPEX-MSU-T11	RSPEX-MSU-T11	SYM SOFTWARE	RESPKEXT 401-450 MSU	\$91,700	Each	33%	\$61,439	Other	D1
RSPEX-MSU-T12	RSPEX-MSU-T12	SYM SOFTWARE	RESPKEXT 451-500 MSU	\$100,050	Each	33%	\$67,034	Other	D1
RSPEX-MSU-T13	RSPEX-MSU-T13	SYM SOFTWARE	RESPKEXT 501-550 MSU	\$108,400	Each	33%	\$72,628	Other	D1
RSPEX-MSU-T14	RSPEX-MSU-T14	SYM SOFTWARE	RESPKEXT 551-600 MSU	\$116,750	Each	33%	\$78,223	Other	D1
RSPW-T01-04U	RSPW-T01-04U	SYM SOFTWARE	RESPAK T1-T4 UPGRADE	\$4,120	Each	33%	\$2,760	Other	D1
RSPW-T05-30U	RSPW-T05-30U	SYM SOFTWARE	RESPAK T5-T30 UPGRADE	\$0	Each	33%	\$0	Other	D1
RSPW-T05-35U	RSPW-T05-35U	SYM SOFTWARE	RESPAK T5-T35 UPGRADE	\$2,140	Each	33%	\$1,434	Other	D1
SAAM-4HOSTADD	SAAM-4HOSTADD	SYM SOFTWARE	SAAM 4 HOST ADD-ON	\$18,000	Each	33%	\$12,060	Other	D1
SAAM-T11-T30U	SAAM-T11-T30U	SYM SOFTWARE	SAAM T11-T30 PER TIER UP	\$11,590	Each	33%	\$7,765	Other	D1
SAAM-T11-T35U	SAAM-T11-T35U	SYM SOFTWARE	SAAM T11-T35 PER TIER UP	\$11,590	Each	33%	\$7,765	Other	D1
SDMM-DP	SDMM-DP	SYM SOFTWARE	SDMM DP LICENSE	\$7,560	Each	33%	\$5,065	Other	D1
SDMM-DP-EN	SDMM-DP-EN	SYM SOFTWARE	DP TO EN UPG	\$10,440	Each	33%	\$6,995	Other	D1
SDMM-EN	SDMM-EN	SYM SOFTWARE	SDMM EN LICENSE	\$18,000	Each	33%	\$12,060	Other	D1
SDMM-EN-GB	SDMM-EN-GB	SYM SOFTWARE	SDMM EN TO GB UPG	\$7,220	Each	33%	\$4,837	Other	D1
SDMM-GB	SDMM-GB	SYM SOFTWARE	SDMM GB LICENSE	\$25,200	Each	33%	\$16,884	Other	D1
SDMM-T1	SDMM-T1	SYM SOFTWARE	SDMM T1 CAP 0-250	\$3,800	Each	33%	\$2,546	Other	D1
SDMM-T10	SDMM-T10	SYM SOFTWARE	SDMM T10 CAP 10.01-12.00	\$24,530	Each	33%	\$16,435	Other	D1
SDMM-T11	SDMM-T11	SYM SOFTWARE	SDMM T11 CAP 12.01-14.00	\$27,580	Each	33%	\$18,479	Other	D1
SDMM-T12	SDMM-T12	SYM SOFTWARE	SDMM T12 CAP 14.01-17.00	\$30,630	Each	33%	\$20,522	Other	D1
SDMM-T13	SDMM-T13	SYM SOFTWARE	SDMM T13 CAP 17.01-20.00	\$33,680	Each	33%	\$22,566	Other	D1
SDMM-T14	SDMM-T14	SYM SOFTWARE	SDMM T14 CAP 20.01-23.00	\$36,730	Each	33%	\$24,609	Other	D1
SDMM-T1-4UP	SDMM-T1-4UP	SYM SOFTWARE	SDMM T1-T4 UPGRADE	\$810	Each	33%	\$543	Other	D1
SDMM-T15	SDMM-T15	SYM SOFTWARE	SDMM T15 CAP 23.01-26.00	\$39,780	Each	33%	\$26,653	Other	D1
SDMM-T16	SDMM-T16	SYM SOFTWARE	SDMM T16 CAP 26.01-29.00	\$42,830	Each	33%	\$28,696	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SDMM-T17	SDMM-T17	SYM SOFTWARE	SDMM T17 CAP 29.01-32.00	\$45,880	Each	33%	\$30,740	Other	D1
SDMM-T18	SDMM-T18	SYM SOFTWARE	SDMM T18 CAP 32.01-35.00	\$48,930	Each	33%	\$32,783	Other	D1
SDMM-T19	SDMM-T19	SYM SOFTWARE	SDMM T19 CAP 35.01-38.00	\$51,980	Each	33%	\$34,827	Other	D1
SDMM-T2	SDMM-T2	SYM SOFTWARE	SDMM T2 CAP .251-.500	\$4,610	Each	33%	\$3,089	Other	D1
SDMM-T20	SDMM-T20	SYM SOFTWARE	SDMM T20 CAP 38.01-41.00	\$55,030	Each	33%	\$36,870	Other	D1
SDMM-T21	SDMM-T21	SYM SOFTWARE	SDMM T21 CAP 41.01-44.00	\$58,080	Each	33%	\$38,914	Other	D1
SDMM-T22	SDMM-T22	SYM SOFTWARE	SDMM T22 CAP 44.01-47.00	\$61,130	Each	33%	\$40,957	Other	D1
SDMM-T23	SDMM-T23	SYM SOFTWARE	SDMM T23 CAP 47.01-50.00	\$64,180	Each	33%	\$43,001	Other	D1
SDMM-T24	SDMM-T24	SYM SOFTWARE	SDMM T24 CAP 50.01-53.00	\$67,230	Each	33%	\$45,044	Other	D1
SDMM-T25	SDMM-T25	SYM SOFTWARE	SDMM T25 CAP 53.01-56.00	\$70,280	Each	33%	\$47,088	Other	D1
SDMM-T26	SDMM-T26	SYM SOFTWARE	SDMM T26 CAP 56.01-59.00	\$73,330	Each	33%	\$49,131	Other	D1
SDMM-T27	SDMM-T27	SYM SOFTWARE	SDMM T27 CAP 59.01-62.00	\$76,380	Each	33%	\$51,175	Other	D1
SDMM-T28	SDMM-T28	SYM SOFTWARE	SDMM T28 CAP 62.01-65.00	\$79,430	Each	33%	\$53,218	Other	D1
SDMM-T29	SDMM-T29	SYM SOFTWARE	SDMM T29 CAP 65.01-68.00	\$82,480	Each	33%	\$55,262	Other	D1
SDMM-T3	SDMM-T3	SYM SOFTWARE	SDMM T3 CAP 501-.750	\$5,420	Each	33%	\$3,631	Other	D1
SDMM-T30	SDMM-T30	SYM SOFTWARE	SDMM T30 CAP 68.01-71.00	\$85,530	Each	33%	\$57,305	Other	D1
SDMM-T4	SDMM-T4	SYM SOFTWARE	SDMM T4 CAP .751-1.00	\$6,230	Each	33%	\$4,174	Other	D1
SDMM-T5	SDMM-T5	SYM SOFTWARE	SDMM T5 CAP 1.01-2.00	\$9,280	Each	33%	\$6,218	Other	D1
SDMM-T5-T30UP	SDMM-T5-T30UP	SYM SOFTWARE	SDMM T5-T30 UPGRADE	\$3,050	Each	33%	\$2,044	Other	D1
SDMM-T6	SDMM-T6	SYM SOFTWARE	SDMM T6 CAP 2.01-4.00	\$12,330	Each	33%	\$8,261	Other	D1
SDMM-T7	SDMM-T7	SYM SOFTWARE	SDMM T7 CAP 4.01-6.00	\$15,380	Each	33%	\$10,305	Other	D1
SDMM-T8	SDMM-T8	SYM SOFTWARE	SDMM T8 CAP 6.01-8.00	\$18,430	Each	33%	\$12,348	Other	D1
SDMM-T9	SDMM-T9	SYM SOFTWARE	SDMM T9 CAP 8.01-10.00	\$21,480	Each	33%	\$14,392	Other	D1
SDMM-WG	SDMM-WG	SYM SOFTWARE	SDMM WG LICENSE	\$3,740	Each	33%	\$2,506	Other	D1
SDMM-WG-DP	SDMM-WG-DP	SYM SOFTWARE	SDMM WG TO DP UPG	\$3,820	Each	33%	\$2,559	Other	D1
SE-BMC-BACKUP	SE-BMC-BACKUP	SYM SOFTWARE	BACKUP ENABLER: BMC	\$0	Each	33%	\$0	Other	D1
SE-CA-BACKUP	SE-CA-BACKUP	SYM SOFTWARE	BACKUP ENABLER: CA	\$0	Each	33%	\$0	Other	D1
SE-CMG-BACKUP	SE-CMG-BACKUP	SYM SOFTWARE	BACKUP ENABLER: COMVAULT	\$0	Each	33%	\$0	Other	D1
SE-HP-BACKUP	SE-HP-BACKUP	SYM SOFTWARE	BACKUP ENABLER: HP	\$0	Each	33%	\$0	Other	D1
SE-LGT-BACKUP	SE-LGT-BACKUP	SYM SOFTWARE	LEGATO NETWORKER	\$0	Each	33%	\$0	Other	D1
SE-QRT-BACKUP	SE-QRT-BACKUP	SYM SOFTWARE	BACKUP ENABLER: QUADRATEC	\$0	Each	33%	\$0	Other	D1
SE-TSM-BACKUP	SE-TSM-BACKUP	SYM SOFTWARE	BACKUP ENABLER: TIVOLI	\$0	Each	33%	\$0	Other	D1
SE-VRT-BACKUP	SE-VRT-BACKUP	SYM SOFTWARE	BACKUP ENABLER: VERITAS	\$0	Each	33%	\$0	Other	D1
SGRUPT1-4	SGRUPT1-4	SYM SOFTWARE	ECC SGR UPGRADE T1-T4	\$1,870	Each	33%	\$1,253	Other	D1
SGRUPT5-12	SGRUPT5-12	SYM SOFTWARE	ECC SGR UPGRADE T5-T12	\$6,770	Each	33%	\$4,536	Other	D1
SM-ARC-T1-T4	SM-ARC-T1-T4	SYM SOFTWARE	SAN MGR SARC1YR T1-T4 UP	\$1,160	Each	33%	\$777	Other	D1
SM-ARC-T5-T30	SM-ARC-T5-T30	SYM SOFTWARE	SAN MGR SARC1YR T5-T30 UP	\$5,460	Each	33%	\$3,658	Other	D1
SMC-ADD-BASE	SMC-ADD-BASE	SYM SOFTWARE	SMC ADD BASE LICENSE	\$6,885	Each	33%	\$4,613	Other	D1
SMC-ADD-C01	SMC-ADD-C01	SYM SOFTWARE	SMC-ADD 1TB (0-14TB)	\$1,215	Each	33%	\$814	Other	D1
SMC-ADD-C02	SMC-ADD-C02	SYM SOFTWARE	SMC-ADD 1TB (15-25TB)	\$1,140	Each	33%	\$764	Other	D1
SMC-ADD-C03	SMC-ADD-C03	SYM SOFTWARE	SMC-ADD 1TB (26-40TB)	\$1,005	Each	33%	\$673	Other	D1
SMC-ADD-C04	SMC-ADD-C04	SYM SOFTWARE	SMC-ADD 1TB (41-60TB)	\$930	Each	33%	\$623	Other	D1
SMC-ADD-C05	SMC-ADD-C05	SYM SOFTWARE	SMC-ADD 1TB (61-100TB)	\$895	Each	33%	\$600	Other	D1
SMC-ADD-C06	SMC-ADD-C06	SYM SOFTWARE	SMC-ADD 1TB (101-150TB)	\$805	Each	33%	\$539	Other	D1
SMC-ADD-C07	SMC-ADD-C07	SYM SOFTWARE	SMC-ADD 1TB (151-250TB)	\$715	Each	33%	\$479	Other	D1
SMC-ADD-C08	SMC-ADD-C08	SYM SOFTWARE	SMC-ADD 1TB (251-400TB)	\$620	Each	33%	\$415	Other	D1
SMC-ADD-C09	SMC-ADD-C09	SYM SOFTWARE	SMC-ADD 1TB (401-600TB)	\$540	Each	33%	\$362	Other	D1
SMC-ADD-C10	SMC-ADD-C10	SYM SOFTWARE	SMC-ADD 1TB(601-1000TB)	\$470	Each	33%	\$315	Other	D1
SMC-ADD-C11	SMC-ADD-C11	SYM SOFTWARE	SMC-ADD1TB(1001-1500TB)	\$405	Each	33%	\$271	Other	D1
SMC-ADD-N01	SMC-ADD-N01	SYM SOFTWARE	SMC-ADD 1TB (0-14TB) NLT3	\$608	Each	33%	\$407	Other	D1
SMC-ADD-N02	SMC-ADD-N02	SYM SOFTWARE	SMC-ADD 1TB (15-25TB) NLT3	\$570	Each	33%	\$382	Other	D1
SMC-ADD-N03	SMC-ADD-N03	SYM SOFTWARE	SMC-ADD 1TB (26-40TB) NLT3	\$505	Each	33%	\$338	Other	D1
SMC-ADD-N04	SMC-ADD-N04	SYM SOFTWARE	SMC-ADD 1TB (41-60TB) NLT3	\$465	Each	33%	\$312	Other	D1
SMC-ADD-N05	SMC-ADD-N05	SYM SOFTWARE	SMC-ADD 1TB (61-100TB) NLT3	\$448	Each	33%	\$300	Other	D1
SMC-ADD-N06	SMC-ADD-N06	SYM SOFTWARE	SMC-ADD 1TB (101-150TB) NLT3	\$405	Each	33%	\$271	Other	D1
SMC-ADD-N07	SMC-ADD-N07	SYM SOFTWARE	SMC-ADD 1TB (151-250TB) NLT3	\$358	Each	33%	\$240	Other	D1
SMC-ADD-N08	SMC-ADD-N08	SYM SOFTWARE	SMC-ADD 1TB (251-400TB) NLT3	\$310	Each	33%	\$208	Other	D1
SMC-ADD-N09	SMC-ADD-N09	SYM SOFTWARE	SMC-ADD 1TB (401-600TB) NLT3	\$270	Each	33%	\$181	Other	D1
SMC-ADD-N10	SMC-ADD-N10	SYM SOFTWARE	SMC-ADD 1TB(601-1000TB) NLT3	\$235	Each	33%	\$157	Other	D1
SMC-ADD-N11	SMC-ADD-N11	SYM SOFTWARE	SMC-ADD1TB(1001-1500TB) NLT3	\$205	Each	33%	\$137	Other	D1
SMC-BASE	SMC-BASE	SYM SOFTWARE	SMC BASE LICENSE	\$13,770	Each	33%	\$9,226	Other	D1
SMC-BASE-ADD	SMC-BASE-ADD	SYM SOFTWARE	SMC-ADD BASE LICENSE	\$6,885	Each	33%	\$4,613	Other	D1
SMC-C01	SMC-C01	SYM SOFTWARE	SMC 1TB (0-14TB)	\$2,430	Each	33%	\$1,628	Other	D1
SMC-C01-ADD	SMC-C01-ADD	SYM SOFTWARE	SMC-ADD 1TB (0-14TB)	\$1,215	Each	33%	\$814	Other	D1
SMC-C02	SMC-C02	SYM SOFTWARE	SMC 1TB (15-25TB)	\$2,280	Each	33%	\$1,528	Other	D1
SMC-C02-ADD	SMC-C02-ADD	SYM SOFTWARE	SMC-ADD 1TB (15-25TB)	\$1,140	Each	33%	\$764	Other	D1
SMC-C03	SMC-C03	SYM SOFTWARE	SMC 1TB (26-40TB)	\$2,010	Each	33%	\$1,347	Other	D1
SMC-C03-ADD	SMC-C03-ADD	SYM SOFTWARE	SMC-ADD 1TB (26-40TB)	\$1,005	Each	33%	\$673	Other	D1
SMC-C04	SMC-C04	SYM SOFTWARE	SMC 1TB (41-60TB)	\$1,860	Each	33%	\$1,246	Other	D1
SMC-C04-ADD	SMC-C04-ADD	SYM SOFTWARE	SMC-ADD 1TB (41-60TB)	\$930	Each	33%	\$623	Other	D1
SMC-C05	SMC-C05	SYM SOFTWARE	SMC 1TB (61-100TB)	\$1,790	Each	33%	\$1,199	Other	D1
SMC-C05-ADD	SMC-C05-ADD	SYM SOFTWARE	SMC-ADD 1TB (61-100TB)	\$895	Each	33%	\$600	Other	D1
SMC-C06	SMC-C06	SYM SOFTWARE	SMC 1TB (101-150TB)	\$1,610	Each	33%	\$1,079	Other	D1
SMC-C06-ADD	SMC-C06-ADD	SYM SOFTWARE	SMC-ADD 1TB (101-150TB)	\$805	Each	33%	\$539	Other	D1
SMC-C07	SMC-C07	SYM SOFTWARE	SMC 1TB (151-250TB)	\$1,430	Each	33%	\$958	Other	D1
SMC-C07-ADD	SMC-C07-ADD	SYM SOFTWARE	SMC-ADD 1TB (151-250TB)	\$715	Each	33%	\$479	Other	D1
SMC-C08	SMC-C08	SYM SOFTWARE	SMC 1TB (251-400TB)	\$1,240	Each	33%	\$831	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
SMC-C08-ADD	SMC-C08-ADD	SYM SOFTWARE	SMC-ADD 1TB (251-400TB)	\$620	Each	33%	\$415	Other	D1	
SMC-C09	SMC-C09	SYM SOFTWARE	SMC 1TB (401-600TB)	\$1,080	Each	33%	\$724	Other	D1	
SMC-C09-ADD	SMC-C09-ADD	SYM SOFTWARE	SMC-ADD 1TB (401-600TB)	\$540	Each	33%	\$362	Other	D1	
SMC-C10	SMC-C10	SYM SOFTWARE	SMC 1TB (601-1000TB)	\$940	Each	33%	\$630	Other	D1	
SMC-C10-ADD	SMC-C10-ADD	SYM SOFTWARE	SMC-ADD 1TB(601-1000TB)	\$470	Each	33%	\$315	Other	D1	
SMC-C11	SMC-C11	SYM SOFTWARE	SMC 1TB(1001-1500TB)	\$810	Each	33%	\$543	Other	D1	
SMC-C11-ADD	SMC-C11-ADD	SYM SOFTWARE	SMC-ADD1TB(1001-1500TB)	\$405	Each	33%	\$271	Other	D1	
SMC-N01	SMC-N01	SYM SOFTWARE	SMC 1TB (0-14TB) NLT3	\$1,215	Each	33%	\$814	Other	D1	
SMC-N02	SMC-N02	SYM SOFTWARE	SMC 1TB (15-25TB) NLT3	\$1,140	Each	33%	\$764	Other	D1	
SMC-N03	SMC-N03	SYM SOFTWARE	SMC 1TB (26-40TB) NLT3	\$1,005	Each	33%	\$673	Other	D1	
SMC-N04	SMC-N04	SYM SOFTWARE	SMC 1TB (41-60TB) NLT3	\$930	Each	33%	\$623	Other	D1	
SMC-N05	SMC-N05	SYM SOFTWARE	SMC 1TB (61-100TB) NLT3	\$895	Each	33%	\$600	Other	D1	
SMC-N06	SMC-N06	SYM SOFTWARE	SMC 1TB (101-150TB) NLT3	\$805	Each	33%	\$539	Other	D1	
SMC-N07	SMC-N07	SYM SOFTWARE	SMC 1TB (151-250TB) NLT3	\$715	Each	33%	\$479	Other	D1	
SMC-N08	SMC-N08	SYM SOFTWARE	SMC 1TB (251-400TB) NLT3	\$620	Each	33%	\$415	Other	D1	
SMC-N09	SMC-N09	SYM SOFTWARE	SMC 1TB (401-600TB) NLT3	\$540	Each	33%	\$362	Other	D1	
SMC-N10	SMC-N10	SYM SOFTWARE	SMC 1TB (601-1000TB) NLT3	\$470	Each	33%	\$315	Other	D1	
SMC-N11	SMC-N11	SYM SOFTWARE	SMC 1TB(1001-1500TB) NLT3	\$405	Each	33%	\$271	Other	D1	
SM-SYM-T1-4U	SM-SYM-T1-4U	SYM SOFTWARE	SM SYM T1-4UPG	\$910	Each	33%	\$610	Other	D1	
SM-SYM-T5-30U	SM-SYM-T5-30U	SYM SOFTWARE	CC5.x SM SYM T5-30 UPG	\$4,280	Each	33%	\$2,868	Other	D1	
SM-SYM-T5-35U	SM-SYM-T5-35U	SYM SOFTWARE	SM SYM T5-35UPG	\$4,280	Each	33%	\$2,868	Other	D1	
SNAPADD-T1	SNAPADD-T1	SYM SOFTWARE	SNAP ADD CPTY 0-.250	\$9,500	Each	33%	\$6,365	Other	D1	
SNAPADD-T10	SNAPADD-T10	SYM SOFTWARE	SNAP ADD CPTY 10.01-12.00	\$38,540	Each	33%	\$25,822	Other	D1	
SNAPADD-T11	SNAPADD-T11	SYM SOFTWARE	SNAP ADD CPTY 12.01-14.00	\$42,370	Each	33%	\$28,388	Other	D1	
SNAPADD-T12	SNAPADD-T12	SYM SOFTWARE	SNAP ADD CPTY 14.01-17.00	\$46,200	Each	33%	\$30,954	Other	D1	
SNAPADD-T13	SNAPADD-T13	SYM SOFTWARE	SNAP ADD CPTY 17.01-20.00	\$50,030	Each	33%	\$33,520	Other	D1	
SNAPADD-T14	SNAPADD-T14	SYM SOFTWARE	SNAP ADD CPTY 20.01-23.00	\$53,860	Each	33%	\$36,086	Other	D1	
SNAPADD-T1-4UPG	SNAPADD-T1-4UPG	SYM SOFTWARE	SNAP ADD T1-4 UPGRADE	\$2,020	Each	33%	\$1,353	Other	D1	
SNAPADD-T15	SNAPADD-T15	SYM SOFTWARE	SNAP ADD CPTY 23.01-26.00	\$57,690	Each	33%	\$38,652	Other	D1	
SNAPADD-T16	SNAPADD-T16	SYM SOFTWARE	SNAP ADD CPTY 26.01-29.00	\$61,520	Each	33%	\$41,218	Other	D1	
SNAPADD-T17	SNAPADD-T17	SYM SOFTWARE	SNAP ADD CPTY 29.01-32.00	\$65,350	Each	33%	\$43,785	Other	D1	
SNAPADD-T18	SNAPADD-T18	SYM SOFTWARE	SNAP ADD CPTY 32.01-35.00	\$69,180	Each	33%	\$46,351	Other	D1	
SNAPADD-T19	SNAPADD-T19	SYM SOFTWARE	SNAP ADD CPTY 35.01-38.00	\$73,010	Each	33%	\$48,917	Other	D1	
SNAPADD-T2	SNAPADD-T2	SYM SOFTWARE	SNAP ADD CPTY .251-.500	\$11,520	Each	33%	\$7,718	Other	D1	
SNAPADD-T20	SNAPADD-T20	SYM SOFTWARE	SNAP ADD CPTY 38.01-41.00	\$76,840	Each	33%	\$51,483	Other	D1	
SNAPADD-T21	SNAPADD-T21	SYM SOFTWARE	SNAP ADD CPTY 41.01-44.00	\$80,670	Each	33%	\$54,049	Other	D1	
SNAPADD-T22	SNAPADD-T22	SYM SOFTWARE	SNAP ADD CPTY 44.01-47.00	\$84,500	Each	33%	\$56,615	Other	D1	
SNAPADD-T23	SNAPADD-T23	SYM SOFTWARE	SNAP ADD CPTY 47.01-50.00	\$88,330	Each	33%	\$59,181	Other	D1	
SNAPADD-T24	SNAPADD-T24	SYM SOFTWARE	SNAP ADD CPTY 50.01-53.00	\$92,160	Each	33%	\$61,747	Other	D1	
SNAPADD-T25	SNAPADD-T25	SYM SOFTWARE	SNAP ADD CPTY 53.01-56.00	\$95,990	Each	33%	\$64,313	Other	D1	
SNAPADD-T26	SNAPADD-T26	SYM SOFTWARE	SNAP ADD CPTY 56.01-59.00	\$99,820	Each	33%	\$66,879	Other	D1	
SNAPADD-T27	SNAPADD-T27	SYM SOFTWARE	SNAP ADD CPTY 59.01-62.00	\$103,650	Each	33%	\$69,446	Other	D1	
SNAPADD-T28	SNAPADD-T28	SYM SOFTWARE	SNAP ADD CPTY 62.01-65.00	\$107,480	Each	33%	\$72,012	Other	D1	
SNAPADD-T29	SNAPADD-T29	SYM SOFTWARE	SNAP ADD CPTY 65.01-68.00	\$111,310	Each	33%	\$74,578	Other	D1	
SNAPADD-T3	SNAPADD-T3	SYM SOFTWARE	SNAP ADD CPTY .501-.750	\$13,540	Each	33%	\$9,072	Other	D1	
SNAPADD-T30	SNAPADD-T30	SYM SOFTWARE	SNAP ADD CPTY 68.01-71.00	\$115,140	Each	33%	\$77,144	Other	D1	
SNAPADD-T31	SNAPADD-T31	SYM SOFTWARE	SNAP ADD CPTY 71.01-74.00	\$118,970	Each	33%	\$79,710	Other	D1	
SNAPADD-T32	SNAPADD-T32	SYM SOFTWARE	SNAP ADD CPTY 74.01-77.00	\$122,800	Each	33%	\$82,276	Other	D1	
SNAPADD-T33	SNAPADD-T33	SYM SOFTWARE	SNAP ADD CPTY 77.01-80.00	\$126,630	Each	33%	\$84,842	Other	D1	
SNAPADD-T34	SNAPADD-T34	SYM SOFTWARE	SNAP ADD CPTY 80.01-83.00	\$130,460	Each	33%	\$87,408	Other	D1	
SNAPADD-T35	SNAPADD-T35	SYM SOFTWARE	SNAP ADD CPTY 83.01-86.00	\$134,290	Each	33%	\$89,974	Other	D1	
SNAPADD-T4	SNAPADD-T4	SYM SOFTWARE	SNAP ADD CPTY .751-1.00	\$15,560	Each	33%	\$10,425	Other	D1	
SNAPADD-T5	SNAPADD-T5	SYM SOFTWARE	SNAP ADD CPTY 1.01-2.00	\$19,390	Each	33%	\$12,991	Other	D1	
SNAPADDT5-35U	SNAPADDT5-35U	SYM SOFTWARE	SNAP ADD T5-T35 UPGRADE	\$3,830	Each	33%	\$2,566	Other	D1	
SNAPADD-T6	SNAPADD-T6	SYM SOFTWARE	SNAP ADD CPTY 2.01-4.00	\$23,220	Each	33%	\$15,557	Other	D1	
SNAPADD-T7	SNAPADD-T7	SYM SOFTWARE	SNAP ADD CPTY 4.01-6.00	\$27,050	Each	33%	\$18,124	Other	D1	
SNAPADD-T8	SNAPADD-T8	SYM SOFTWARE	SNAP ADD CPTY 6.01-8.00	\$30,880	Each	33%	\$20,690	Other	D1	
SNAPADD-T9	SNAPADD-T9	SYM SOFTWARE	SNAP ADD CPTY 8.01-10.00	\$34,710	Each	33%	\$23,256	Other	D1	
SNAP-T1	SNAP-T1	SYM SOFTWARE	SNAP CAPACITY 0-.250	\$19,010	Each	33%	\$12,737	Other	D1	
SNAP-T10	SNAP-T10	SYM SOFTWARE	SNAP CAPACITY 10.01-12.00	\$77,060	Each	33%	\$51,630	Other	D1	
SNAP-T11	SNAP-T11	SYM SOFTWARE	SNAP CAPACITY 12.01-14.00	\$84,720	Each	33%	\$56,762	Other	D1	
SNAP-T12	SNAP-T12	SYM SOFTWARE	SNAP CAPACITY 14.01-17.00	\$92,380	Each	33%	\$61,895	Other	D1	
SNAP-T13	SNAP-T13	SYM SOFTWARE	SNAP CAPACITY 17.01-20.00	\$100,040	Each	33%	\$67,027	Other	D1	
SNAP-T14	SNAP-T14	SYM SOFTWARE	SNAP CAPACITY 20.01-23.00	\$107,700	Each	33%	\$72,159	Other	D1	
SNAP-T15	SNAP-T15	SYM SOFTWARE	SNAP CAPACITY 23.01-26.00	\$115,360	Each	33%	\$77,291	Other	D1	
SNAP-T16	SNAP-T16	SYM SOFTWARE	SNAP CAPACITY 26.01-29.00	\$123,020	Each	33%	\$82,423	Other	D1	
SNAP-T17	SNAP-T17	SYM SOFTWARE	SNAP CAPACITY 29.01-32.00	\$130,680	Each	33%	\$87,556	Other	D1	
SNAP-T18	SNAP-T18	SYM SOFTWARE	SNAP CAPACITY 32.01-35.00	\$138,340	Each	33%	\$92,688	Other	D1	
SNAP-T19	SNAP-T19	SYM SOFTWARE	SNAP CAPACITY 35.01-38.00	\$146,000	Each	33%	\$97,820	Other	D1	
SNAPT1-4UPG	SNAPT1-4UPG	SYM SOFTWARE	SNAP T1-4 UPGRADE	\$4,030	Each	33%	\$2,700	Other	D1	
SNAP-T2	SNAP-T2	SYM SOFTWARE	SNAP CAPACITY .251-.500	\$23,040	Each	33%	\$15,437	Other	D1	
SNAP-T20	SNAP-T20	SYM SOFTWARE	SNAP CAPACITY 38.01-41.00	\$153,660	Each	33%	\$102,952	Other	D1	
SNAP-T21	SNAP-T21	SYM SOFTWARE	SNAP CAPACITY 41.01-44.00	\$161,320	Each	33%	\$108,084	Other	D1	
SNAP-T22	SNAP-T22	SYM SOFTWARE	SNAP CAPACITY 44.01-47.00	\$168,980	Each	33%	\$113,217	Other	D1	
SNAP-T23	SNAP-T23	SYM SOFTWARE	SNAP CAPACITY 47.01-50.00	\$176,640	Each	33%	\$118,349	Other	D1	
SNAP-T24	SNAP-T24	SYM SOFTWARE	SNAP CAPACITY 50.01-53.00	\$184,300	Each	33%	\$123,481	Other	D1	
SNAP-T25	SNAP-T25	SYM SOFTWARE	SNAP CAPACITY 53.01-56.00	\$191,960	Each	33%	\$128,613	Other	D1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
SNAP-T26	SNAP-T26	SYM SOFTWARE	SNAP CAPACITY 56.01-59.00	\$199,620	Each	33%	\$133,745	Other	D1
SNAP-T27	SNAP-T27	SYM SOFTWARE	SNAP CAPACITY 59.01-62.00	\$207,280	Each	33%	\$138,878	Other	D1
SNAP-T28	SNAP-T28	SYM SOFTWARE	SNAP CAPACITY 62.01-65.00	\$214,940	Each	33%	\$144,010	Other	D1
SNAP-T29	SNAP-T29	SYM SOFTWARE	SNAP CAPACITY 65.01-68.00	\$222,600	Each	33%	\$149,142	Other	D1
SNAP-T3	SNAP-T3	SYM SOFTWARE	SNAP CAPACITY 501-750	\$27,070	Each	33%	\$18,137	Other	D1
SNAP-T30	SNAP-T30	SYM SOFTWARE	SNAP CAPACITY 68.01-71.00	\$230,260	Each	33%	\$154,274	Other	D1
SNAP-T31	SNAP-T31	SYM SOFTWARE	SNAP CPCTY 71.01-74.00	\$237,920	Each	33%	\$159,406	Other	D1
SNAP-T32	SNAP-T32	SYM SOFTWARE	SNAP CPCTY 74.01-77.00	\$245,580	Each	33%	\$164,539	Other	D1
SNAP-T33	SNAP-T33	SYM SOFTWARE	SNAP CPCTY 77.01-80.00	\$253,240	Each	33%	\$169,671	Other	D1
SNAP-T34	SNAP-T34	SYM SOFTWARE	SNAP CPCTY 80.01-83.00	\$260,900	Each	33%	\$174,803	Other	D1
SNAP-T35	SNAP-T35	SYM SOFTWARE	SNAP CPCTY 83.01-86.00	\$268,560	Each	33%	\$179,935	Other	D1
SNAP-T4	SNAP-T4	SYM SOFTWARE	SNAP CAPACITY 751-1000	\$31,100	Each	33%	\$20,837	Other	D1
SNAP-T5	SNAP-T5	SYM SOFTWARE	SNAP CAPACITY 101-200	\$38,760	Each	33%	\$25,969	Other	D1
SNAP-T5-35U	SNAP-T5-35U	SYM SOFTWARE	SNAP T5-T35 UPGRADE	\$7,660	Each	33%	\$5,132	Other	D1
SNAP-T6	SNAP-T6	SYM SOFTWARE	SNAP CAPACITY 201-400	\$46,420	Each	33%	\$31,101	Other	D1
SNAP-T7	SNAP-T7	SYM SOFTWARE	SNAP CAPACITY 401-600	\$54,080	Each	33%	\$36,234	Other	D1
SNAP-T8	SNAP-T8	SYM SOFTWARE	SNAP CAPACITY 601-800	\$61,740	Each	33%	\$41,366	Other	D1
SNAP-T9	SNAP-T9	SYM SOFTWARE	SNAP CAPACITY 801-1000	\$69,400	Each	33%	\$46,498	Other	D1
SRDFA-ADD-T01	SRDFA-ADD-T01	SYM SOFTWARE	SRDFA ADD CTY 0-250	\$5,760	Each	33%	\$3,859	Other	D1
SRDFA-ADD-T02	SRDFA-ADD-T02	SYM SOFTWARE	SRDFA ADD CTY 251-500	\$9,500	Each	33%	\$6,365	Other	D1
SRDFA-ADD-T03	SRDFA-ADD-T03	SYM SOFTWARE	SRDFA ADD CTY 501-750	\$13,240	Each	33%	\$8,871	Other	D1
SRDFA-ADD-T04	SRDFA-ADD-T04	SYM SOFTWARE	SRDFA ADD CTY 751-1000	\$16,980	Each	33%	\$11,377	Other	D1
SRDFA-ADD-T05	SRDFA-ADD-T05	SYM SOFTWARE	SRDFA ADD CTY 1.01-2.00	\$24,700	Each	33%	\$16,549	Other	D1
SRDFA-ADD-T06	SRDFA-ADD-T06	SYM SOFTWARE	SRDFA ADD CTY 2.01-4.00	\$32,420	Each	33%	\$21,721	Other	D1
SRDFA-ADD-T07	SRDFA-ADD-T07	SYM SOFTWARE	SRDFA ADD CTY 4.01-6.00	\$40,140	Each	33%	\$26,894	Other	D1
SRDFA-ADD-T08	SRDFA-ADD-T08	SYM SOFTWARE	SRDFA ADD CTY 6.01-8.00	\$47,860	Each	33%	\$32,066	Other	D1
SRDFA-ADD-T09	SRDFA-ADD-T09	SYM SOFTWARE	SRDFA ADD CTY 8.01-10.00	\$55,580	Each	33%	\$37,239	Other	D1
SRDFA-ADD-T10	SRDFA-ADD-T10	SYM SOFTWARE	SRDFA ADD CTY 10.01-12.00	\$63,300	Each	33%	\$42,411	Other	D1
SRDFA-ADD-T11	SRDFA-ADD-T11	SYM SOFTWARE	SRDFA ADD CTY 12.01-14.00	\$71,020	Each	33%	\$47,583	Other	D1
SRDFA-ADD-T12	SRDFA-ADD-T12	SYM SOFTWARE	SRDFA ADD CTY 14.01-17.00	\$78,740	Each	33%	\$52,756	Other	D1
SRDFA-ADD-T13	SRDFA-ADD-T13	SYM SOFTWARE	SRDFA ADD CTY 17.01-20.00	\$86,460	Each	33%	\$57,928	Other	D1
SRDFA-ADD-T14	SRDFA-ADD-T14	SYM SOFTWARE	SRDFA ADD CTY 20.01-23.00	\$94,180	Each	33%	\$63,101	Other	D1
SRDFAADDT1-4U	SRDFAADDT1-4U	SYM SOFTWARE	SRDFA ADD CTY T1-T4 UPG	\$3,740	Each	33%	\$2,506	Other	D1
SRDFA-ADD-T15	SRDFA-ADD-T15	SYM SOFTWARE	SRDFA ADD CTY 23.01-26.00	\$101,900	Each	33%	\$68,273	Other	D1
SRDFA-ADD-T16	SRDFA-ADD-T16	SYM SOFTWARE	SRDFA ADD CTY 26.01-29.00	\$109,620	Each	33%	\$73,445	Other	D1
SRDFA-ADD-T17	SRDFA-ADD-T17	SYM SOFTWARE	SRDFA ADD CTY 29.01-32.00	\$117,340	Each	33%	\$78,618	Other	D1
SRDFA-ADD-T18	SRDFA-ADD-T18	SYM SOFTWARE	SRDFA ADD CTY 32.01-35.00	\$125,060	Each	33%	\$83,790	Other	D1
SRDFA-ADD-T19	SRDFA-ADD-T19	SYM SOFTWARE	SRDFA ADD CTY 35.01-38.00	\$132,780	Each	33%	\$88,963	Other	D1
SRDFA-ADD-T20	SRDFA-ADD-T20	SYM SOFTWARE	SRDFA ADD CTY 38.01-41.00	\$140,500	Each	33%	\$94,135	Other	D1
SRDFA-ADD-T21	SRDFA-ADD-T21	SYM SOFTWARE	SRDFA ADD CTY 41.01-44.00	\$148,220	Each	33%	\$99,307	Other	D1
SRDFA-ADD-T22	SRDFA-ADD-T22	SYM SOFTWARE	SRDFA ADD CTY 44.01-47.00	\$155,940	Each	33%	\$104,480	Other	D1
SRDFA-ADD-T23	SRDFA-ADD-T23	SYM SOFTWARE	SRDFA ADD CTY 47.01-50.00	\$163,660	Each	33%	\$109,652	Other	D1
SRDFA-ADD-T24	SRDFA-ADD-T24	SYM SOFTWARE	SRDFA ADD CTY 50.01-53.00	\$171,380	Each	33%	\$114,825	Other	D1
SRDFA-ADD-T25	SRDFA-ADD-T25	SYM SOFTWARE	SRDFA ADD CTY 53.01-56.00	\$179,100	Each	33%	\$119,997	Other	D1
SRDFA-ADD-T26	SRDFA-ADD-T26	SYM SOFTWARE	SRDFA ADD CTY 56.01-59.00	\$186,820	Each	33%	\$125,169	Other	D1
SRDFA-ADD-T27	SRDFA-ADD-T27	SYM SOFTWARE	SRDFA ADD CTY 59.01-62.00	\$194,540	Each	33%	\$130,342	Other	D1
SRDFA-ADD-T28	SRDFA-ADD-T28	SYM SOFTWARE	SRDFA ADD CTY 62.01-65.00	\$202,260	Each	33%	\$135,514	Other	D1
SRDFA-ADD-T29	SRDFA-ADD-T29	SYM SOFTWARE	SRDFA ADD CTY 65.01-68.00	\$209,980	Each	33%	\$140,687	Other	D1
SRDFA-ADD-T30	SRDFA-ADD-T30	SYM SOFTWARE	SRDFA ADD CTY 68.01-71.00	\$217,700	Each	33%	\$145,859	Other	D1
SRDFA-ADD-T31	SRDFA-ADD-T31	SYM SOFTWARE	SRDFA ADD CTY 71.01-74.00	\$225,420	Each	33%	\$151,031	Other	D1
SRDFA-ADD-T32	SRDFA-ADD-T32	SYM SOFTWARE	SRDFA ADD CTY 74.01-77.00	\$233,140	Each	33%	\$156,204	Other	D1
SRDFA-ADD-T33	SRDFA-ADD-T33	SYM SOFTWARE	SRDFA ADD CTY 77.01-80.00	\$240,860	Each	33%	\$161,376	Other	D1
SRDFA-ADD-T34	SRDFA-ADD-T34	SYM SOFTWARE	SRDFA ADD CTY 80.01-83.00	\$248,580	Each	33%	\$166,549	Other	D1
SRDFA-ADD-T35	SRDFA-ADD-T35	SYM SOFTWARE	SRDFA ADD CTY 83.01-86.00	\$256,300	Each	33%	\$171,721	Other	D1
SRDFAADT5-35U	SRDFAADT5-35U	SYM SOFTWARE	SRDFA ADD CTY T5-T35 UPG	\$9,650	Each	33%	\$6,466	Other	D1
SRDF-AAM-T01	SRDF-AAM-T01	SYM SOFTWARE	SAAM CAP0-25 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T02	SRDF-AAM-T02	SYM SOFTWARE	SAAM CAP.251-5 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T03	SRDF-AAM-T03	SYM SOFTWARE	SAAM CAP.501-75 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T04	SRDF-AAM-T04	SYM SOFTWARE	SAAM CAP.751-1 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T05	SRDF-AAM-T05	SYM SOFTWARE	SAAM CAP1.01-2 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T06	SRDF-AAM-T06	SYM SOFTWARE	SAAM CAP2.01-4 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T07	SRDF-AAM-T07	SYM SOFTWARE	SAAM CAP4.01-6 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T08	SRDF-AAM-T08	SYM SOFTWARE	SAAM CAP6.01-8 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T09	SRDF-AAM-T09	SYM SOFTWARE	SAAM CAP8.01-10 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T10	SRDF-AAM-T10	SYM SOFTWARE	SAAM CAP10.01-12 LT21HOST	\$94,320	Each	33%	\$63,194	Other	D1
SRDF-AAM-T11	SRDF-AAM-T11	SYM SOFTWARE	SAAM CAP12.01-14 LT23HOST	\$105,910	Each	33%	\$70,960	Other	D1
SRDF-AAM-T12	SRDF-AAM-T12	SYM SOFTWARE	SAAM CAP14.01-17 LT25HOST	\$117,500	Each	33%	\$78,725	Other	D1
SRDF-AAM-T13	SRDF-AAM-T13	SYM SOFTWARE	SAAM CAP17.01-20 LT27HOST	\$129,090	Each	33%	\$86,490	Other	D1
SRDF-AAM-T14	SRDF-AAM-T14	SYM SOFTWARE	SAAM CAP20.01-23 LT29HOST	\$140,680	Each	33%	\$94,256	Other	D1
SRDF-AAM-T15	SRDF-AAM-T15	SYM SOFTWARE	SAAM CAP23.01-26 LT31HOST	\$152,270	Each	33%	\$102,021	Other	D1
SRDF-AAM-T16	SRDF-AAM-T16	SYM SOFTWARE	SAAM CAP26.01-29 LT33HOST	\$163,860	Each	33%	\$109,786	Other	D1
SRDF-AAM-T17	SRDF-AAM-T17	SYM SOFTWARE	SAAM CAP29.01-32 LT35HOST	\$175,450	Each	33%	\$117,552	Other	D1
SRDF-AAM-T18	SRDF-AAM-T18	SYM SOFTWARE	SAAM CAP32.01-35 LT37HOST	\$187,040	Each	33%	\$125,317	Other	D1
SRDF-AAM-T19	SRDF-AAM-T19	SYM SOFTWARE	SAAM CAP35.01-38 LT39HOST	\$198,630	Each	33%	\$133,082	Other	D1
SRDF-AAM-T20	SRDF-AAM-T20	SYM SOFTWARE	SAAM CAP38.01-41 LT41HOST	\$210,220	Each	33%	\$140,847	Other	D1
SRDF-AAM-T21	SRDF-AAM-T21	SYM SOFTWARE	SAAM CAP41.01-44 LT43HOST	\$221,810	Each	33%	\$148,613	Other	D1
SRDF-AAM-T22	SRDF-AAM-T22	SYM SOFTWARE	SAAM CAP44.01-47 LT45HOST	\$233,400	Each	33%	\$156,378	Other	D1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SRDF-AAM-T23	SRDF-AAM-T23	SYM SOFTWARE	SAAM CAP47.01-50 LT47HOST	\$244,990	Each	33%	\$164,143	Other	D1
SRDF-AAM-T24	SRDF-AAM-T24	SYM SOFTWARE	SAAM CAP50.01-53 LT49HOST	\$256,580	Each	33%	\$171,909	Other	D1
SRDF-AAM-T25	SRDF-AAM-T25	SYM SOFTWARE	SAAM CAP53.01-56 LT51HOST	\$268,170	Each	33%	\$179,674	Other	D1
SRDF-AAM-T26	SRDF-AAM-T26	SYM SOFTWARE	SAAM CAP56.01-59 LT53HOST	\$279,760	Each	33%	\$187,439	Other	D1
SRDF-AAM-T27	SRDF-AAM-T27	SYM SOFTWARE	SAAM CAP59.01-62 LT55HOST	\$291,350	Each	33%	\$195,205	Other	D1
SRDF-AAM-T28	SRDF-AAM-T28	SYM SOFTWARE	SAAM CAP62.01-65 LT57HOST	\$302,940	Each	33%	\$202,970	Other	D1
SRDF-AAM-T29	SRDF-AAM-T29	SYM SOFTWARE	SAAM CAP65.01-68 LT59HOST	\$314,530	Each	33%	\$210,735	Other	D1
SRDF-AAM-T30	SRDF-AAM-T30	SYM SOFTWARE	SAAM CAP68.01-71 LT61HOST	\$326,120	Each	33%	\$218,500	Other	D1
SRDF-AAM-T31	SRDF-AAM-T31	SYM SOFTWARE	SAAM CAP71.01-74 LT63HOST	\$337,710	Each	33%	\$226,266	Other	D1
SRDF-AAM-T32	SRDF-AAM-T32	SYM SOFTWARE	SAAM CAP74.01-77 LT65HOST	\$349,300	Each	33%	\$234,031	Other	D1
SRDF-AAM-T33	SRDF-AAM-T33	SYM SOFTWARE	SAAM CAP77.01-80 LT67HOST	\$360,890	Each	33%	\$241,796	Other	D1
SRDF-AAM-T34	SRDF-AAM-T34	SYM SOFTWARE	SAAM CAP80.01-83 LT69HOST	\$372,480	Each	33%	\$249,562	Other	D1
SRDF-AAM-T35	SRDF-AAM-T35	SYM SOFTWARE	SAAM CAP83.01-86 LT71HOST	\$384,070	Each	33%	\$257,327	Other	D1
SRDF-A-BASE	SRDF-A-BASE	SYM SOFTWARE	RMT ASYNC PROT-SRDF A CMPEXT-BASE	\$20,760	Each	33%	\$13,909	Other	D1
SRDF-A-C01	SRDF-A-C01	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 0-14 TB	\$4,380	Each	33%	\$2,935	Other	D1
SRDF-A-C02	SRDF-A-C02	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 15-25 TB	\$4,120	Each	33%	\$2,760	Other	D1
SRDF-A-C03	SRDF-A-C03	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 26-40 TB	\$3,630	Each	33%	\$2,432	Other	D1
SRDF-A-C04	SRDF-A-C04	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 41-60 TB	\$3,240	Each	33%	\$2,171	Other	D1
SRDF-A-C05	SRDF-A-C05	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 61-100TB	\$2,890	Each	33%	\$1,936	Other	D1
SRDF-A-C06	SRDF-A-C06	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 101-150T	\$2,560	Each	33%	\$1,715	Other	D1
SRDF-A-C07	SRDF-A-C07	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 151-250T	\$2,200	Each	33%	\$1,474	Other	D1
SRDF-A-C08	SRDF-A-C08	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 251-400T	\$1,880	Each	33%	\$1,260	Other	D1
SRDF-A-C09	SRDF-A-C09	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 401-600T	\$1,620	Each	33%	\$1,085	Other	D1
SRDF-A-C10	SRDF-A-C10	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 601-1000	\$1,390	Each	33%	\$931	Other	D1
SRDF-A-C11	SRDF-A-C11	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT NON-SATA 1001+ TB	\$1,190	Each	33%	\$797	Other	D1
SRDFADD-T01	SRDFADD-T01	SYM SOFTWARE	SRDF ADD CTY 0- 250	\$5,760	Each	33%	\$3,859	Other	D1
SRDFADD-T02	SRDFADD-T02	SYM SOFTWARE	SRDF ADD CTY 251- 500	\$8,500	Each	33%	\$5,665	Other	D1
SRDFADD-T03	SRDFADD-T03	SYM SOFTWARE	SRDF ADD CTY 501- 750	\$13,240	Each	33%	\$8,871	Other	D1
SRDFADD-T04	SRDFADD-T04	SYM SOFTWARE	SRDF ADD CTY 751-1,000	\$16,980	Each	33%	\$11,377	Other	D1
SRDFADD-T05	SRDFADD-T05	SYM SOFTWARE	SRDF ADD CTY 1,01-2,000	\$24,700	Each	33%	\$16,549	Other	D1
SRDFADD-T06	SRDFADD-T06	SYM SOFTWARE	SRDF ADD CTY 2,01-4,000	\$32,420	Each	33%	\$21,721	Other	D1
SRDFADD-T07	SRDFADD-T07	SYM SOFTWARE	SRDF ADD CTY 4,01-6,000	\$40,140	Each	33%	\$26,894	Other	D1
SRDFADD-T08	SRDFADD-T08	SYM SOFTWARE	SRDF ADD CTY 6,01-8,000	\$47,860	Each	33%	\$32,066	Other	D1
SRDFADD-T09	SRDFADD-T09	SYM SOFTWARE	SRDF ADD CTY 8,01-10,000	\$55,580	Each	33%	\$37,239	Other	D1
SRDFADD-T10	SRDFADD-T10	SYM SOFTWARE	SRDF ADD CTY 10,01-12,000	\$63,300	Each	33%	\$42,411	Other	D1
SRDFADD-T11	SRDFADD-T11	SYM SOFTWARE	SRDF ADD CTY 12,01-14,000	\$71,020	Each	33%	\$47,583	Other	D1
SRDFADD-T12	SRDFADD-T12	SYM SOFTWARE	SRDF ADD CTY 14,01-17,000	\$78,740	Each	33%	\$52,756	Other	D1
SRDFADD-T13	SRDFADD-T13	SYM SOFTWARE	SRDF ADD CTY 17,01-20,000	\$86,460	Each	33%	\$57,928	Other	D1
SRDFADD-T14	SRDFADD-T14	SYM SOFTWARE	SRDF ADD CTY 20,01-23,000	\$94,180	Each	33%	\$63,101	Other	D1
SRDFADDT1-4U	SRDFADDT1-4U	SYM SOFTWARE	SRDF ADD CTY T1-T4 UPG	\$3,740	Each	33%	\$2,506	Other	D1
SRDFADD-T15	SRDFADD-T15	SYM SOFTWARE	SRDF ADD CTY 23,01-26,000	\$101,900	Each	33%	\$68,273	Other	D1
SRDFADD-T16	SRDFADD-T16	SYM SOFTWARE	SRDF ADD CTY 26,01-29,000	\$109,620	Each	33%	\$73,445	Other	D1
SRDFADD-T17	SRDFADD-T17	SYM SOFTWARE	SRDF ADD CTY 29,01-32,000	\$117,340	Each	33%	\$78,618	Other	D1
SRDFADD-T18	SRDFADD-T18	SYM SOFTWARE	SRDF ADD CTY 32,01-35,000	\$125,060	Each	33%	\$83,790	Other	D1
SRDFADD-T19	SRDFADD-T19	SYM SOFTWARE	SRDF ADD CTY 35,01-38,000	\$132,780	Each	33%	\$88,963	Other	D1
SRDFADD-T20	SRDFADD-T20	SYM SOFTWARE	SRDF ADD CTY 38,01-41,000	\$140,500	Each	33%	\$94,135	Other	D1
SRDFADD-T21	SRDFADD-T21	SYM SOFTWARE	SRDF ADD CTY 41,01-44,000	\$148,220	Each	33%	\$99,307	Other	D1
SRDFADD-T22	SRDFADD-T22	SYM SOFTWARE	SRDF ADD CTY 44,01-47,000	\$155,940	Each	33%	\$104,480	Other	D1
SRDFADD-T23	SRDFADD-T23	SYM SOFTWARE	SRDF ADD CTY 47,01-50,000	\$163,660	Each	33%	\$109,652	Other	D1
SRDFADD-T24	SRDFADD-T24	SYM SOFTWARE	SRDF ADD CTY 50,01-53,000	\$171,380	Each	33%	\$114,825	Other	D1
SRDFADD-T25	SRDFADD-T25	SYM SOFTWARE	SRDF ADD CTY 53,01-56,000	\$179,100	Each	33%	\$119,997	Other	D1
SRDFADD-T26	SRDFADD-T26	SYM SOFTWARE	SRDF ADD CTY 56,01-59,000	\$186,820	Each	33%	\$125,169	Other	D1
SRDFADD-T27	SRDFADD-T27	SYM SOFTWARE	SRDF ADD CTY 59,01-62,000	\$194,540	Each	33%	\$130,342	Other	D1
SRDFADD-T28	SRDFADD-T28	SYM SOFTWARE	SRDF ADD CTY 62,01-65,000	\$202,260	Each	33%	\$135,514	Other	D1
SRDFADD-T29	SRDFADD-T29	SYM SOFTWARE	SRDF ADD CTY 65,01-68,000	\$209,980	Each	33%	\$140,687	Other	D1
SRDFADD-T30	SRDFADD-T30	SYM SOFTWARE	SRDF ADD CTY 68,01-71,000	\$217,700	Each	33%	\$145,859	Other	D1
SRDFADD-T31	SRDFADD-T31	SYM SOFTWARE	SRDF ADD CTY 71,01-74,000	\$225,420	Each	33%	\$151,031	Other	D1
SRDFADD-T32	SRDFADD-T32	SYM SOFTWARE	SRDF ADD CTY 74,01-77,000	\$233,140	Each	33%	\$156,204	Other	D1
SRDFADD-T33	SRDFADD-T33	SYM SOFTWARE	SRDF ADD CTY 77,01-80,000	\$240,860	Each	33%	\$161,376	Other	D1
SRDFADD-T34	SRDFADD-T34	SYM SOFTWARE	SRDF ADD CTY 80,01-83,000	\$248,580	Each	33%	\$166,549	Other	D1
SRDFADD-T35	SRDFADD-T35	SYM SOFTWARE	SRDF ADD CTY 83,01-86,000	\$256,300	Each	33%	\$171,721	Other	D1
SRDFADDT5-30U	SRDFADDT5-30U	SYM SOFTWARE	SRDF ADD CTY T5-30 UPG	\$7,720	Each	33%	\$5,172	Other	D1
SRDFADDT5-35U	SRDFADDT5-35U	SYM SOFTWARE	SRDF ADD CTY T5-35 UPG	\$7,720	Each	33%	\$5,172	Other	D1
SRDF-A-N01	SRDF-A-N01	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 0-14 TB	\$2,190	Each	33%	\$1,467	Other	D1
SRDF-A-N02	SRDF-A-N02	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 15-25 TB	\$2,060	Each	33%	\$1,380	Other	D1
SRDF-A-N03	SRDF-A-N03	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 26-40 TB	\$1,810	Each	33%	\$1,213	Other	D1
SRDF-A-N04	SRDF-A-N04	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 41-60 TB	\$1,620	Each	33%	\$1,085	Other	D1
SRDF-A-N05	SRDF-A-N05	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 61-100 TB	\$1,450	Each	33%	\$972	Other	D1
SRDF-A-N06	SRDF-A-N06	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 101-150 TB	\$1,280	Each	33%	\$858	Other	D1
SRDF-A-N07	SRDF-A-N07	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 151-250 TB	\$1,100	Each	33%	\$737	Other	D1
SRDF-A-N08	SRDF-A-N08	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 251-400 TB	\$940	Each	33%	\$630	Other	D1
SRDF-A-N09	SRDF-A-N09	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 401-600 TB	\$810	Each	33%	\$543	Other	D1
SRDF-A-N10	SRDF-A-N10	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 601-1000 TB	\$690	Each	33%	\$462	Other	D1
SRDF-A-N11	SRDF-A-N11	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT SATA 1001+ TB	\$600	Each	33%	\$402	Other	D1
SRDF-A-R01	SRDF-A-R01	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT REG 0-14 TB	\$4,395	Each	33%	\$2,945	Other	D1
SRDF-A-R02	SRDF-A-R02	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT REG 15-25 TB	\$3,647	Each	33%	\$2,443	Other	D1
SRDF-A-R03	SRDF-A-R03	SYM SOFTWARE	RMT ASYNC-SRDF A CMPEXT REG 26-40 TB	\$3,660	Each	33%	\$2,452	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SRDF-A-R04	SRDF-A-R04	SYM SOFTWARE	RMT ASYNC-SRDFA CMPEXT REG 41-60 TB	\$2,990	Each	33%	\$2,003	Other	D1
SRDF-A-R05	SRDF-A-R05	SYM SOFTWARE	RMT ASYNC-SRDFA CMPEXT REG 61-100 TB	\$2,595	Each	33%	\$1,739	Other	D1
SRDF-A-R06	SRDF-A-R06	SYM SOFTWARE	RMT ASYNC-SRDFA CMPEXT REG 101-150 TB	\$2,205	Each	33%	\$1,477	Other	D1
SRDF-A-R07	SRDF-A-R07	SYM SOFTWARE	RMT ASYNC-SRDFA CMPEXT REG 151-250 TB	\$2,090	Each	33%	\$1,400	Other	D1
SRDF-A-R08	SRDF-A-R08	SYM SOFTWARE	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	\$1,915	Each	33%	\$1,283	Other	D1
SRDF-A-R09	SRDF-A-R09	SYM SOFTWARE	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	\$1,715	Each	33%	\$1,149	Other	D1
SRDF-A-R10	SRDF-A-R10	SYM SOFTWARE	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB	\$1,505	Each	33%	\$1,008	Other	D1
SRDF-A-R11	SRDF-A-R11	SYM SOFTWARE	RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	\$975	Each	33%	\$653	Other	D1
SRDF-A-RBAS	SRDF-A-RBAS	SYM SOFTWARE	RMT ASYNC PROT-SRDFA CMPEXT-BASE REG	\$22,120	Each	33%	\$14,820	Other	D1
SRDFAR-T01	SRDFAR-T01	SYM SOFTWARE	AUTO REPLI 0-250	\$1,860	Each	33%	\$1,246	Other	D1
SRDFAR-T02	SRDFAR-T02	SYM SOFTWARE	AUTO REPLI 251-500	\$3,070	Each	33%	\$2,057	Other	D1
SRDFAR-T03	SRDFAR-T03	SYM SOFTWARE	AUTO REPLI 501-750	\$4,280	Each	33%	\$2,868	Other	D1
SRDFAR-T04	SRDFAR-T04	SYM SOFTWARE	AUTO REPLI 751-1100	\$5,490	Each	33%	\$3,678	Other	D1
SRDFAR-T05	SRDFAR-T05	SYM SOFTWARE	AUTO REPLI 1.01-2.00	\$7,980	Each	33%	\$5,347	Other	D1
SRDFAR-T06	SRDFAR-T06	SYM SOFTWARE	AUTO REPLI 2.01-4.00	\$10,470	Each	33%	\$7,015	Other	D1
SRDFAR-T07	SRDFAR-T07	SYM SOFTWARE	AUTO REPLI 4.01-6.00	\$12,960	Each	33%	\$8,683	Other	D1
SRDFAR-T08	SRDFAR-T08	SYM SOFTWARE	AUTO REPLI 6.01-8.00	\$15,450	Each	33%	\$10,352	Other	D1
SRDFAR-T09	SRDFAR-T09	SYM SOFTWARE	AUTO REPLI 8.01-10.00	\$17,940	Each	33%	\$12,020	Other	D1
SRDFAR-T10	SRDFAR-T10	SYM SOFTWARE	AUTO REPLI 10.01-12.00	\$20,430	Each	33%	\$13,688	Other	D1
SRDFAR-T11	SRDFAR-T11	SYM SOFTWARE	AUTO REPLI 12.01-14.00	\$22,920	Each	33%	\$15,356	Other	D1
SRDFAR-T12	SRDFAR-T12	SYM SOFTWARE	AUTO REPLI 14.01-17.00	\$25,410	Each	33%	\$17,025	Other	D1
SRDFAR-T13	SRDFAR-T13	SYM SOFTWARE	AUTO REPLI 17.01-20.00	\$27,900	Each	33%	\$18,693	Other	D1
SRDFAR-T14	SRDFAR-T14	SYM SOFTWARE	AUTO REPLI 20.01-23.00	\$30,390	Each	33%	\$20,361	Other	D1
SRDFAR-T1-4U	SRDFAR-T1-4U	SYM SOFTWARE	AUTO REP T1-14UPG	\$1,210	Each	33%	\$811	Other	D1
SRDFAR-T15	SRDFAR-T15	SYM SOFTWARE	AUTO REPLI 23.01-26.00	\$32,880	Each	33%	\$22,030	Other	D1
SRDFAR-T16	SRDFAR-T16	SYM SOFTWARE	AUTO REPLI 26.01-29.00	\$35,370	Each	33%	\$23,698	Other	D1
SRDFAR-T17	SRDFAR-T17	SYM SOFTWARE	AUTO REPLI 29.01-32.00	\$37,860	Each	33%	\$25,366	Other	D1
SRDFAR-T18	SRDFAR-T18	SYM SOFTWARE	AUTO REPLI 32.01-35.00	\$40,350	Each	33%	\$27,035	Other	D1
SRDFAR-T19	SRDFAR-T19	SYM SOFTWARE	AUTO REPLI 35.01-38.00	\$42,840	Each	33%	\$28,703	Other	D1
SRDFAR-T20	SRDFAR-T20	SYM SOFTWARE	AUTO REPLI 38.01-41.00	\$45,330	Each	33%	\$30,371	Other	D1
SRDFAR-T21	SRDFAR-T21	SYM SOFTWARE	AUTO REPLI 41.01-44.00	\$47,820	Each	33%	\$32,039	Other	D1
SRDFAR-T22	SRDFAR-T22	SYM SOFTWARE	AUTO REPLI 44.01-47.00	\$50,310	Each	33%	\$33,708	Other	D1
SRDFAR-T23	SRDFAR-T23	SYM SOFTWARE	AUTO REPLI 47.01-50.00	\$52,800	Each	33%	\$35,376	Other	D1
SRDFAR-T24	SRDFAR-T24	SYM SOFTWARE	AUTO REPLI 50.01-53.00	\$55,290	Each	33%	\$37,044	Other	D1
SRDFAR-T25	SRDFAR-T25	SYM SOFTWARE	AUTO REPLI 53.01-56.00	\$57,780	Each	33%	\$38,713	Other	D1
SRDFAR-T26	SRDFAR-T26	SYM SOFTWARE	AUTO REPLI 56.01-59.00	\$60,270	Each	33%	\$40,381	Other	D1
SRDFAR-T27	SRDFAR-T27	SYM SOFTWARE	AUTO REPLI 59.01-62.00	\$62,760	Each	33%	\$42,049	Other	D1
SRDFAR-T28	SRDFAR-T28	SYM SOFTWARE	AUTO REPLI 62.01-65.00	\$65,250	Each	33%	\$43,718	Other	D1
SRDFAR-T29	SRDFAR-T29	SYM SOFTWARE	AUTO REPLI 65.01-68.00	\$67,740	Each	33%	\$45,386	Other	D1
SRDFAR-T30	SRDFAR-T30	SYM SOFTWARE	AUTO REPLI 68.01-71.00	\$70,230	Each	33%	\$47,054	Other	D1
SRDFAR-T31	SRDFAR-T31	SYM SOFTWARE	AUTO REPLI 71.01-74.00	\$72,720	Each	33%	\$48,722	Other	D1
SRDF-AR-T31	SRDF-AR-T31	SYM SOFTWARE	SRDF-AR CPCTY 71.01-74.00	\$72,720	Each	33%	\$48,722	Other	D1
SRDFAR-T32	SRDFAR-T32	SYM SOFTWARE	AUTO REPLI 74.01-77.00	\$75,210	Each	33%	\$50,391	Other	D1
SRDF-AR-T32	SRDF-AR-T32	SYM SOFTWARE	SRDF-AR CPCTY 74.01-77.00	\$75,210	Each	33%	\$50,391	Other	D1
SRDFAR-T33	SRDFAR-T33	SYM SOFTWARE	AUTO REPLI 77.01-80.00	\$77,700	Each	33%	\$52,059	Other	D1
SRDF-AR-T33	SRDF-AR-T33	SYM SOFTWARE	SRDF-AR CPCTY 77.01-80.00	\$77,700	Each	33%	\$52,059	Other	D1
SRDFAR-T34	SRDFAR-T34	SYM SOFTWARE	AUTO REPLI 80.01-83.00	\$80,190	Each	33%	\$53,727	Other	D1
SRDF-AR-T34	SRDF-AR-T34	SYM SOFTWARE	SRDF-AR CPCTY 80.01-83.00	\$80,190	Each	33%	\$53,727	Other	D1
SRDFAR-T35	SRDFAR-T35	SYM SOFTWARE	AUTO REPLI 83.01-86.00	\$82,680	Each	33%	\$55,396	Other	D1
SRDF-AR-T35	SRDF-AR-T35	SYM SOFTWARE	SRDF-AR CPCTY 83.01-86.00	\$82,680	Each	33%	\$55,396	Other	D1
SRDFAR-T5-35U	SRDFAR-T5-35U	SYM SOFTWARE	AUTO REP T5-T35UPG	\$2,490	Each	33%	\$1,668	Other	D1
SRDF-A-T01	SRDF-A-T01	SYM SOFTWARE	SRDF-A CTY 0-250	\$11,520	Each	33%	\$7,718	Other	D1
SRDF-A-T02	SRDF-A-T02	SYM SOFTWARE	SRDF-A CTY 251-500	\$19,010	Each	33%	\$12,737	Other	D1
SRDF-A-T03	SRDF-A-T03	SYM SOFTWARE	SRDF-A CTY 501-750	\$26,500	Each	33%	\$17,755	Other	D1
SRDF-A-T04	SRDF-A-T04	SYM SOFTWARE	SRDF-A CTY 751-1000	\$33,990	Each	33%	\$22,773	Other	D1
SRDF-A-T05	SRDF-A-T05	SYM SOFTWARE	SRDF-A CTY 1.01-2.00	\$49,430	Each	33%	\$33,118	Other	D1
SRDF-A-T06	SRDF-A-T06	SYM SOFTWARE	SRDF-A CTY 2.01-4.00	\$64,870	Each	33%	\$43,463	Other	D1
SRDF-A-T07	SRDF-A-T07	SYM SOFTWARE	SRDF-A CTY 4.01-6.00	\$80,310	Each	33%	\$53,808	Other	D1
SRDF-A-T08	SRDF-A-T08	SYM SOFTWARE	SRDF-A CTY 6.01-8.00	\$95,750	Each	33%	\$64,153	Other	D1
SRDF-A-T09	SRDF-A-T09	SYM SOFTWARE	SRDF-A CTY 8.01-10.00	\$111,190	Each	33%	\$74,497	Other	D1
SRDF-A-T10	SRDF-A-T10	SYM SOFTWARE	SRDF-A CTY 10.01-12.00	\$126,630	Each	33%	\$84,842	Other	D1
SRDF-A-T11	SRDF-A-T11	SYM SOFTWARE	SRDF-A CTY 12.01-14.00	\$142,070	Each	33%	\$95,187	Other	D1
SRDF-A-T12	SRDF-A-T12	SYM SOFTWARE	SRDF-A CTY 14.01-17.00	\$157,510	Each	33%	\$105,532	Other	D1
SRDF-A-T13	SRDF-A-T13	SYM SOFTWARE	SRDF-A CTY 17.01-20.00	\$172,950	Each	33%	\$115,877	Other	D1
SRDF-A-T14	SRDF-A-T14	SYM SOFTWARE	SRDF-A CTY 20.01-23.00	\$188,390	Each	33%	\$126,221	Other	D1
SRDF-A-T15	SRDF-A-T15	SYM SOFTWARE	SRDF-A CTY 23.01-26.00	\$203,830	Each	33%	\$136,566	Other	D1
SRDF-A-T16	SRDF-A-T16	SYM SOFTWARE	SRDF-A CTY26.01-29.00	\$219,270	Each	33%	\$146,911	Other	D1
SRDF-A-T17	SRDF-A-T17	SYM SOFTWARE	SRDF-A CTY 29.01-32.00	\$234,710	Each	33%	\$157,256	Other	D1
SRDF-A-T18	SRDF-A-T18	SYM SOFTWARE	SRDF-A CTY 32.01-35.00	\$250,150	Each	33%	\$167,601	Other	D1
SRDF-A-T19	SRDF-A-T19	SYM SOFTWARE	SRDF-A CTY 35.01-38.00	\$265,590	Each	33%	\$177,945	Other	D1
SRDF-AT1-T4UP	SRDF-AT1-T4UP	SYM SOFTWARE	SRDF-A T1-T4 UPGRADE	\$7,490	Each	33%	\$5,018	Other	D1
SRDF-A-T20	SRDF-A-T20	SYM SOFTWARE	SRDF-A CTY 38.01-41.00	\$281,030	Each	33%	\$188,290	Other	D1
SRDF-A-T21	SRDF-A-T21	SYM SOFTWARE	SRDF-A CTY 41.01-44.00	\$296,470	Each	33%	\$198,635	Other	D1
SRDF-A-T22	SRDF-A-T22	SYM SOFTWARE	SRDF-A CTY 44.01-47.00	\$311,910	Each	33%	\$208,980	Other	D1
SRDF-A-T23	SRDF-A-T23	SYM SOFTWARE	SRDF-A CTY47.01-50.00	\$327,350	Each	33%	\$219,325	Other	D1
SRDF-A-T24	SRDF-A-T24	SYM SOFTWARE	SRDF-A CTY 50.01-53.00	\$342,790	Each	33%	\$229,669	Other	D1
SRDF-A-T25	SRDF-A-T25	SYM SOFTWARE	SRDF-A CTY 53.01-56.00	\$358,230	Each	33%	\$240,014	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
SRDF-A-T26	SRDF-A-T26	SYM SOFTWARE	SRDF-A CTY56.01-59.00	\$373.670	Each	33%	\$250,359	Other	D1
SRDF-A-T27	SRDF-A-T27	SYM SOFTWARE	SRDF-A CTY 59.01-62.00	\$389.110	Each	33%	\$260,704	Other	D1
SRDF-A-T28	SRDF-A-T28	SYM SOFTWARE	SRDF-A CTY 62.01-65.00	\$404.550	Each	33%	\$271,049	Other	D1
SRDF-A-T29	SRDF-A-T29	SYM SOFTWARE	SRDF-A CTY 65.01-68.00	\$419.990	Each	33%	\$281,393	Other	D1
SRDF-A-T30	SRDF-A-T30	SYM SOFTWARE	SRDF-A CTY 68.01-71.00	\$435.430	Each	33%	\$291,738	Other	D1
SRDF-A-T31	SRDF-A-T31	SYM SOFTWARE	SRDF-A CPCTY 71.01-74.00	\$450.870	Each	33%	\$302,083	Other	D1
SRDF-A-T32	SRDF-A-T32	SYM SOFTWARE	SRDF-A CPCTY 74.01-77.00	\$466.310	Each	33%	\$312,428	Other	D1
SRDF-A-T33	SRDF-A-T33	SYM SOFTWARE	SRDF-A CPCTY 77.01-80.00	\$481.750	Each	33%	\$322,773	Other	D1
SRDF-A-T34	SRDF-A-T34	SYM SOFTWARE	SRDF-A CPCTY 80.01-83.00	\$497.190	Each	33%	\$333,117	Other	D1
SRDF-A-T35	SRDF-A-T35	SYM SOFTWARE	SRDF-A CPCTY 83.01-86.00	\$512.630	Each	33%	\$343,462	Other	D1
SRDF-A-T5-35U	SRDF-A-T5-35U	SYM SOFTWARE	SRDF-A T5-T35 UPGRADE	\$15,440	Each	33%	\$10,345	Other	D1
SRDF-CEM-BASE	SRDF-CEM-BASE	SYM SOFTWARE	SRDF-CEM BASE LICENSE	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C01	SRDF-CEM-C01	SYM SOFTWARE	SRDF-CEM 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C02	SRDF-CEM-C02	SYM SOFTWARE	SRDF-CEM 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C03	SRDF-CEM-C03	SYM SOFTWARE	SRDF-CEM 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C04	SRDF-CEM-C04	SYM SOFTWARE	SRDF-CEM 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C05	SRDF-CEM-C05	SYM SOFTWARE	SRDF-CEM 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C06	SRDF-CEM-C06	SYM SOFTWARE	SRDF-CEM 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C07	SRDF-CEM-C07	SYM SOFTWARE	SRDF-CEM 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C08	SRDF-CEM-C08	SYM SOFTWARE	SRDF-CEM 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C09	SRDF-CEM-C09	SYM SOFTWARE	SRDF-CEM 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C10	SRDF-CEM-C10	SYM SOFTWARE	SRDF-CEM 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-C11	SRDF-CEM-C11	SYM SOFTWARE	SRDF-CEM1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N01	SRDF-CEM-N01	SYM SOFTWARE	SRDF-CEM 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N02	SRDF-CEM-N02	SYM SOFTWARE	SRDF-CEM 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N03	SRDF-CEM-N03	SYM SOFTWARE	SRDF-CEM 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N04	SRDF-CEM-N04	SYM SOFTWARE	SRDF-CEM 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N05	SRDF-CEM-N05	SYM SOFTWARE	SRDF-CEM 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N06	SRDF-CEM-N06	SYM SOFTWARE	SRDF-CEM 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N07	SRDF-CEM-N07	SYM SOFTWARE	SRDF-CEM 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N08	SRDF-CEM-N08	SYM SOFTWARE	SRDF-CEM 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N09	SRDF-CEM-N09	SYM SOFTWARE	SRDF-CEM 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N10	SRDF-CEM-N10	SYM SOFTWARE	SRDF-CEM 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-N11	SRDF-CEM-N11	SYM SOFTWARE	SRDF-CEM1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R01	SRDF-CEM-R01	SYM SOFTWARE	SRDF-CEM REPL 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R02	SRDF-CEM-R02	SYM SOFTWARE	SRDF-CEM REPL 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R03	SRDF-CEM-R03	SYM SOFTWARE	SRDF-CEM REPL 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R04	SRDF-CEM-R04	SYM SOFTWARE	SRDF-CEM REPL 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R05	SRDF-CEM-R05	SYM SOFTWARE	SRDF-CEM REPL 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R06	SRDF-CEM-R06	SYM SOFTWARE	SRDF-CEM REPL 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R07	SRDF-CEM-R07	SYM SOFTWARE	SRDF-CEM REPL 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R08	SRDF-CEM-R08	SYM SOFTWARE	SRDF-CEM REPL 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R09	SRDF-CEM-R09	SYM SOFTWARE	SRDF-CEM REPL 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R10	SRDF-CEM-R10	SYM SOFTWARE	SRDF-CEM REPL 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-R11	SRDF-CEM-R11	SYM SOFTWARE	SRDF-CEM REPL 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-RBAS	SRDF-CEM-RBAS	SYM SOFTWARE	SRDF-CEM REPL BASE LICENSE	\$0	Each	33%	\$0	Other	D1
SRDF-CEM-T01	SRDF-CEM-T01	SYM SOFTWARE	SRDFCEM CPCTY 0- 250	\$580	Each	33%	\$389	Other	D1
SRDF-CEM-T02	SRDF-CEM-T02	SYM SOFTWARE	SRDFCEM CPCTY .251- 500	\$950	Each	33%	\$637	Other	D1
SRDF-CEM-T03	SRDF-CEM-T03	SYM SOFTWARE	SRDFCEM CPCTY 501- 750	\$1,320	Each	33%	\$884	Other	D1
SRDF-CEM-T04	SRDF-CEM-T04	SYM SOFTWARE	SRDFCEM CPCTY 751-1.00	\$1,690	Each	33%	\$1,132	Other	D1
SRDF-CEM-T05	SRDF-CEM-T05	SYM SOFTWARE	SRDFCEM CPCTY 1.01-2.00	\$2,460	Each	33%	\$1,648	Other	D1
SRDF-CEM-T06	SRDF-CEM-T06	SYM SOFTWARE	SRDFCEM CPCTY 2.01-4.00	\$3,230	Each	33%	\$2,164	Other	D1
SRDF-CEM-T07	SRDF-CEM-T07	SYM SOFTWARE	SRDFCEM CPCTY 4.01-6.00	\$4,000	Each	33%	\$2,680	Other	D1
SRDF-CEM-T08	SRDF-CEM-T08	SYM SOFTWARE	SRDFCEM CPCTY 6.01-8.00	\$4,770	Each	33%	\$3,196	Other	D1
SRDF-CEM-T09	SRDF-CEM-T09	SYM SOFTWARE	SRDFCEM CPCTY 8.01-10.00	\$5,540	Each	33%	\$3,712	Other	D1
SRDF-CEM-T10	SRDF-CEM-T10	SYM SOFTWARE	SRDFCEM CPCTY 10.01-12.00	\$6,310	Each	33%	\$4,228	Other	D1
SRDF-CEM-T11	SRDF-CEM-T11	SYM SOFTWARE	SRDFCEM CPCTY 12.01-14.00	\$7,080	Each	33%	\$4,744	Other	D1
SRDF-CEM-T12	SRDF-CEM-T12	SYM SOFTWARE	SRDFCEM CPCTY 14.01-17.00	\$7,850	Each	33%	\$5,260	Other	D1
SRDF-CEM-T13	SRDF-CEM-T13	SYM SOFTWARE	SRDFCEM CPCTY 17.01-20.00	\$8,620	Each	33%	\$5,775	Other	D1
SRDF-CEM-T14	SRDF-CEM-T14	SYM SOFTWARE	SRDFCEM CPCTY 20.01-23.00	\$9,390	Each	33%	\$6,291	Other	D1
SRDF-CEM-T15	SRDF-CEM-T15	SYM SOFTWARE	SRDFCEM CPCTY 23.01-26.00	\$10,160	Each	33%	\$6,807	Other	D1
SRDF-CEM-T16	SRDF-CEM-T16	SYM SOFTWARE	SRDFCEM CPCTY 26.01-29.00	\$10,930	Each	33%	\$7,323	Other	D1
SRDF-CEM-T17	SRDF-CEM-T17	SYM SOFTWARE	SRDFCEM CPCTY 29.01-32.00	\$11,700	Each	33%	\$7,839	Other	D1
SRDF-CEM-T18	SRDF-CEM-T18	SYM SOFTWARE	SRDFCEM CPCTY 32.01-35.00	\$12,470	Each	33%	\$8,355	Other	D1
SRDF-CEM-T19	SRDF-CEM-T19	SYM SOFTWARE	SRDFCEM CPCTY 35.01-38.00	\$13,240	Each	33%	\$8,871	Other	D1
SRDF-CEM-T20	SRDF-CEM-T20	SYM SOFTWARE	SRDFCEM CPCTY 38.01-41.00	\$14,010	Each	33%	\$9,387	Other	D1
SRDF-CEM-T21	SRDF-CEM-T21	SYM SOFTWARE	SRDFCEM CPCTY 41.01-44.00	\$14,780	Each	33%	\$9,903	Other	D1
SRDF-CEM-T22	SRDF-CEM-T22	SYM SOFTWARE	SRDFCEM CPCTY 44.01-47.00	\$15,550	Each	33%	\$10,419	Other	D1
SRDF-CEM-T23	SRDF-CEM-T23	SYM SOFTWARE	SRDFCEM CPCTY 47.01-50.00	\$16,320	Each	33%	\$10,934	Other	D1
SRDF-CEM-T24	SRDF-CEM-T24	SYM SOFTWARE	SRDFCEM CPCTY 50.01-53.00	\$17,090	Each	33%	\$11,450	Other	D1
SRDF-CEM-T25	SRDF-CEM-T25	SYM SOFTWARE	SRDFCEM CPCTY 53.01-56.00	\$17,860	Each	33%	\$11,966	Other	D1
SRDF-CEM-T26	SRDF-CEM-T26	SYM SOFTWARE	SRDFCEM CPCTY 56.01-59.00	\$18,630	Each	33%	\$12,482	Other	D1
SRDF-CEM-T27	SRDF-CEM-T27	SYM SOFTWARE	SRDFCEM CPCTY 59.01-62.00	\$19,400	Each	33%	\$12,998	Other	D1
SRDF-CEM-T28	SRDF-CEM-T28	SYM SOFTWARE	SRDFCEM CPCTY 62.01-65.00	\$20,170	Each	33%	\$13,514	Other	D1
SRDF-CEM-T29	SRDF-CEM-T29	SYM SOFTWARE	SRDFCEM CPCTY 65.01-68.00	\$20,940	Each	33%	\$14,030	Other	D1
SRDF-CEM-T30	SRDF-CEM-T30	SYM SOFTWARE	SRDFCEM CPCTY 68.01-71.00	\$21,710	Each	33%	\$14,546	Other	D1
SRDF-CEM-T31	SRDF-CEM-T31	SYM SOFTWARE	SRDFCEM CPCTY 71.01-74.00	\$22,480	Each	33%	\$15,062	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L ALJP Category (REQUIRED) use drop-down		
SRDF-CEM-T32	SRDF-CEM-T32	SYM SOFTWARE	SRDFCEM CPCTY 74.01-77.00	\$23,250	Each	33%	\$15,578	Other	D1	
SRDF-CEM-T33	SRDF-CEM-T33	SYM SOFTWARE	SRDFCEM CPCTY 77.01-80.00	\$24,020	Each	33%	\$16,093	Other	D1	
SRDF-CEM-T34	SRDF-CEM-T34	SYM SOFTWARE	SRDFCEM CPCTY 80.01-83.00	\$24,790	Each	33%	\$16,609	Other	D1	
SRDF-CEM-T35	SRDF-CEM-T35	SYM SOFTWARE	SRDFCEM CPCTY 83.01-86.00	\$25,560	Each	33%	\$17,125	Other	D1	
SRDF-CEV-BASE	SRDF-CEV-BASE	SYM SOFTWARE	SRDF-CEV BASE LICENSE	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C01	SRDF-CEV-C01	SYM SOFTWARE	SRDF-CEV 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C02	SRDF-CEV-C02	SYM SOFTWARE	SRDF-CEV 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C03	SRDF-CEV-C03	SYM SOFTWARE	SRDF-CEV 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C04	SRDF-CEV-C04	SYM SOFTWARE	SRDF-CEV 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C05	SRDF-CEV-C05	SYM SOFTWARE	SRDF-CEV 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C06	SRDF-CEV-C06	SYM SOFTWARE	SRDF-CEV 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C07	SRDF-CEV-C07	SYM SOFTWARE	SRDF-CEV 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C08	SRDF-CEV-C08	SYM SOFTWARE	SRDF-CEV 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C09	SRDF-CEV-C09	SYM SOFTWARE	SRDF-CEV 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C10	SRDF-CEV-C10	SYM SOFTWARE	SRDF-CEV 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-C11	SRDF-CEV-C11	SYM SOFTWARE	SRDF-CEV1TB(1001-1500TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N01	SRDF-CEV-N01	SYM SOFTWARE	SRDF-CEV 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N02	SRDF-CEV-N02	SYM SOFTWARE	SRDF-CEV 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N03	SRDF-CEV-N03	SYM SOFTWARE	SRDF-CEV 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N04	SRDF-CEV-N04	SYM SOFTWARE	SRDF-CEV 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N05	SRDF-CEV-N05	SYM SOFTWARE	SRDF-CEV 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N06	SRDF-CEV-N06	SYM SOFTWARE	SRDF-CEV 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N07	SRDF-CEV-N07	SYM SOFTWARE	SRDF-CEV 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N08	SRDF-CEV-N08	SYM SOFTWARE	SRDF-CEV 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N09	SRDF-CEV-N09	SYM SOFTWARE	SRDF-CEV 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N10	SRDF-CEV-N10	SYM SOFTWARE	SRDF-CEV 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-N11	SRDF-CEV-N11	SYM SOFTWARE	SRDF-CEV1TB(1001-1500TB) NLT3	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R01	SRDF-CEV-R01	SYM SOFTWARE	SRDF-CEV REPL 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R02	SRDF-CEV-R02	SYM SOFTWARE	SRDF-CEV REPL 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R03	SRDF-CEV-R03	SYM SOFTWARE	SRDF-CEV REPL 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R04	SRDF-CEV-R04	SYM SOFTWARE	SRDF-CEV REPL 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R05	SRDF-CEV-R05	SYM SOFTWARE	SRDF-CEV REPL 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R06	SRDF-CEV-R06	SYM SOFTWARE	SRDF-CEV REPL 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R07	SRDF-CEV-R07	SYM SOFTWARE	SRDF-CEV REPL 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R08	SRDF-CEV-R08	SYM SOFTWARE	SRDF-CEV REPL 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R09	SRDF-CEV-R09	SYM SOFTWARE	SRDF-CEV REPL 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R10	SRDF-CEV-R10	SYM SOFTWARE	SRDF-CEV REPL 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-R11	SRDF-CEV-R11	SYM SOFTWARE	SRDF-CEV REPL 1TB(1001-1500TB)	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-RBAS	SRDF-CEV-RBAS	SYM SOFTWARE	SRDF-CEV REPL BASE LICENSE	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T01	SRDF-CEV-T01	SYM SOFTWARE	SRDFCEV CPCTY 0-250	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T02	SRDF-CEV-T02	SYM SOFTWARE	SRDFCEV CPCTY 251-500	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T03	SRDF-CEV-T03	SYM SOFTWARE	SRDFCEV CPCTY 501-750	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T04	SRDF-CEV-T04	SYM SOFTWARE	SRDFCEV CPCTY 751-1000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T05	SRDF-CEV-T05	SYM SOFTWARE	SRDFCEV CPCTY 1001-2000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T06	SRDF-CEV-T06	SYM SOFTWARE	SRDFCEV CPCTY 2014-4000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T07	SRDF-CEV-T07	SYM SOFTWARE	SRDFCEV CPCTY 4016-8000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T08	SRDF-CEV-T08	SYM SOFTWARE	SRDFCEV CPCTY 6018-12000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T09	SRDF-CEV-T09	SYM SOFTWARE	SRDFCEV CPCTY 80110-12000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T10	SRDF-CEV-T10	SYM SOFTWARE	SRDFCEV CPCTY 100112-14000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T11	SRDF-CEV-T11	SYM SOFTWARE	SRDFCEV CPCTY 120114-17000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T12	SRDF-CEV-T12	SYM SOFTWARE	SRDFCEV CPCTY 140117-20000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T13	SRDF-CEV-T13	SYM SOFTWARE	SRDFCEV CPCTY 170120-23000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T14	SRDF-CEV-T14	SYM SOFTWARE	SRDFCEV CPCTY 200123-26000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T15	SRDF-CEV-T15	SYM SOFTWARE	SRDFCEV CPCTY 230126-29000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T16	SRDF-CEV-T16	SYM SOFTWARE	SRDFCEV CPCTY 260129-32000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T17	SRDF-CEV-T17	SYM SOFTWARE	SRDFCEV CPCTY 290132-35000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T18	SRDF-CEV-T18	SYM SOFTWARE	SRDFCEV CPCTY 320135-38000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T19	SRDF-CEV-T19	SYM SOFTWARE	SRDFCEV CPCTY 350138-41000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T20	SRDF-CEV-T20	SYM SOFTWARE	SRDFCEV CPCTY 380141-44000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T21	SRDF-CEV-T21	SYM SOFTWARE	SRDFCEV CPCTY 410144-47000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T22	SRDF-CEV-T22	SYM SOFTWARE	SRDFCEV CPCTY 440147-50000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T23	SRDF-CEV-T23	SYM SOFTWARE	SRDFCEV CPCTY 470150-53000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T24	SRDF-CEV-T24	SYM SOFTWARE	SRDFCEV CPCTY 500153-56000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T25	SRDF-CEV-T25	SYM SOFTWARE	SRDFCEV CPCTY 530156-59000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T26	SRDF-CEV-T26	SYM SOFTWARE	SRDFCEV CPCTY 560159-62000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T27	SRDF-CEV-T27	SYM SOFTWARE	SRDFCEV CPCTY 590162-65000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T28	SRDF-CEV-T28	SYM SOFTWARE	SRDFCEV CPCTY 620165-68000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T29	SRDF-CEV-T29	SYM SOFTWARE	SRDFCEV CPCTY 650168-71000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T30	SRDF-CEV-T30	SYM SOFTWARE	SRDFCEV CPCTY 680171-74000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T31	SRDF-CEV-T31	SYM SOFTWARE	SRDFCEV CPCTY 710174-80000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T32	SRDF-CEV-T32	SYM SOFTWARE	SRDFCEV CPCTY 740177-83000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T33	SRDF-CEV-T33	SYM SOFTWARE	SRDFCEV CPCTY 770180-88000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T34	SRDF-CEV-T34	SYM SOFTWARE	SRDFCEV CPCTY 800183-00000	\$0	Each	33%	\$0	Other	D1	
SRDF-CEV-T35	SRDF-CEV-T35	SYM SOFTWARE	SRDFCEV CPCTY 830186-00000	\$0	Each	33%	\$0	Other	D1	
SRDFCG-T01	SRDFCG-T01	SYM SOFTWARE	SRDFCG CAPACITY 0-250	\$1,860	Each	33%	\$1,246	Other	D1	
SRDFCG-T02	SRDFCG-T02	SYM SOFTWARE	SRDFCG CAPACITY 251-500	\$3,070	Each	33%	\$2,057	Other	D1	
SRDFCG-T03	SRDFCG-T03	SYM SOFTWARE	SRDFCG CAPACITY 501-750	\$4,280	Each	33%	\$2,868	Other	D1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I)-(Column K)	
SRDFCG-T04	SRDFCG-T04	SYM SOFTWARE	SRDFCG CAPACITY .751-1.00	\$5,490	Each	33%	\$3,678	Other	D1
SRDFCG-T05	SRDFCG-T05	SYM SOFTWARE	SRDFCG CAPACITY 1.01-2.00	\$7,980	Each	33%	\$5,347	Other	D1
SRDFCG-T06	SRDFCG-T06	SYM SOFTWARE	SRDFCG CAPACITY 2.01-4.00	\$10,470	Each	33%	\$7,015	Other	D1
SRDFCG-T07	SRDFCG-T07	SYM SOFTWARE	SRDFCG CAPACITY 4.01-6.00	\$12,960	Each	33%	\$8,683	Other	D1
SRDFCG-T08	SRDFCG-T08	SYM SOFTWARE	SRDFCG CAPACITY 6.01-8.00	\$15,450	Each	33%	\$10,352	Other	D1
SRDFCG-T09	SRDFCG-T09	SYM SOFTWARE	SRDFCG CAPACITY 8.01-10.00	\$17,940	Each	33%	\$12,020	Other	D1
SRDFCG-T10	SRDFCG-T10	SYM SOFTWARE	SRDFCG CAPACITY 10.01-12.00	\$20,430	Each	33%	\$13,688	Other	D1
SRDFCG-T11	SRDFCG-T11	SYM SOFTWARE	SRDFCG CAPACITY 12.01-14.00	\$22,920	Each	33%	\$15,356	Other	D1
SRDFCG-T12	SRDFCG-T12	SYM SOFTWARE	SRDFCG CAPACITY 14.01-17.00	\$25,410	Each	33%	\$17,025	Other	D1
SRDFCG-T13	SRDFCG-T13	SYM SOFTWARE	SRDFCG CPCTY 17.01-20.00	\$27,900	Each	33%	\$18,693	Other	D1
SRDFCG-T14	SRDFCG-T14	SYM SOFTWARE	SRDFCG CPCTY 20.01-23.00	\$30,390	Each	33%	\$20,361	Other	D1
SRDFCG-T1-4U	SRDFCG-T1-4U	SYM SOFTWARE	SRDFCG T1-T4 UPGRADE	\$1,210	Each	33%	\$811	Other	D1
SRDFCG-T15	SRDFCG-T15	SYM SOFTWARE	SRDFCG CPCTY 23.01-26.00	\$32,880	Each	33%	\$22,030	Other	D1
SRDFCG-T16	SRDFCG-T16	SYM SOFTWARE	SRDFCG CPCTY 26.01-29.00	\$35,370	Each	33%	\$23,698	Other	D1
SRDFCG-T17	SRDFCG-T17	SYM SOFTWARE	SRDFCG CPCTY 29.01-32.00	\$37,860	Each	33%	\$25,366	Other	D1
SRDFCG-T18	SRDFCG-T18	SYM SOFTWARE	SRDFCG CPCTY 32.01-35.00	\$40,350	Each	33%	\$27,035	Other	D1
SRDFCG-T19	SRDFCG-T19	SYM SOFTWARE	SRDFCG CPCTY 35.01-38.00	\$42,840	Each	33%	\$28,703	Other	D1
SRDFCG-T20	SRDFCG-T20	SYM SOFTWARE	SRDFCG CPCTY 38.01-41.00	\$45,330	Each	33%	\$30,371	Other	D1
SRDFCG-T21	SRDFCG-T21	SYM SOFTWARE	SRDFCG CPCTY 41.01-44.00	\$47,820	Each	33%	\$32,039	Other	D1
SRDFCG-T22	SRDFCG-T22	SYM SOFTWARE	SRDFCG CPCTY 44.01-47.00	\$50,310	Each	33%	\$33,708	Other	D1
SRDFCG-T23	SRDFCG-T23	SYM SOFTWARE	SRDFCG CPCTY 47.01-50.00	\$52,800	Each	33%	\$35,376	Other	D1
SRDFCG-T24	SRDFCG-T24	SYM SOFTWARE	SRDFCG CPCTY 50.01-53.00	\$55,290	Each	33%	\$37,044	Other	D1
SRDFCG-T25	SRDFCG-T25	SYM SOFTWARE	SRDFCG CPCTY 53.01-56.00	\$57,780	Each	33%	\$38,713	Other	D1
SRDFCG-T26	SRDFCG-T26	SYM SOFTWARE	SRDFCG CPCTY 56.01-59.00	\$60,270	Each	33%	\$40,381	Other	D1
SRDFCG-T27	SRDFCG-T27	SYM SOFTWARE	SRDFCG CPCTY 59.01-62.00	\$62,760	Each	33%	\$42,049	Other	D1
SRDFCG-T28	SRDFCG-T28	SYM SOFTWARE	SRDFCG CPCTY 62.01-65.00	\$65,250	Each	33%	\$43,718	Other	D1
SRDFCG-T29	SRDFCG-T29	SYM SOFTWARE	SRDFCG CPCTY 65.01-68.00	\$67,740	Each	33%	\$45,386	Other	D1
SRDFCG-T30	SRDFCG-T30	SYM SOFTWARE	SRDFCG CPCTY 68.01-71.00	\$70,230	Each	33%	\$47,054	Other	D1
SRDFCG-T31	SRDFCG-T31	SYM SOFTWARE	SRDFCG CPCTY 71.01-74.00	\$72,720	Each	33%	\$48,722	Other	D1
SRDFCG-T32	SRDFCG-T32	SYM SOFTWARE	SRDFCG CPCTY 74.01-77.00	\$75,210	Each	33%	\$50,391	Other	D1
SRDFCG-T33	SRDFCG-T33	SYM SOFTWARE	SRDFCG CPCTY 77.01-80.00	\$77,700	Each	33%	\$52,059	Other	D1
SRDFCG-T34	SRDFCG-T34	SYM SOFTWARE	SRDFCG CPCTY 80.01-83.00	\$80,190	Each	33%	\$53,727	Other	D1
SRDFCG-T35	SRDFCG-T35	SYM SOFTWARE	SRDFCG CPCTY 83.01-86.00	\$82,680	Each	33%	\$55,396	Other	D1
SRDFCG-T5-35U	SRDFCG-T5-35U	SYM SOFTWARE	SRDFCG T5-T35 UPGRADE	\$2,490	Each	33%	\$1,668	Other	D1
SRDFCM-T1-4U	SRDFCM-T1-4U	SYM SOFTWARE	SRDFCM T1-T4 UPGRADE	\$370	Each	33%	\$248	Other	D1
SRDFCM-T5-35U	SRDFCM-T5-35U	SYM SOFTWARE	SRDFCM T5-T35 UPGR	\$770	Each	33%	\$516	Other	D1
SRDFCV-T1-4U	SRDFCV-T1-4U	SYM SOFTWARE	SRDFCEV T5-T35 UPGRADE	\$370	Each	33%	\$248	Other	D1
SRDFCV-T5-35U	SRDFCV-T5-35U	SYM SOFTWARE	SRDFCEV T5-T35 UPGR	\$770	Each	33%	\$516	Other	D1
SRDF-DM-T1	SRDF-DM-T1	SYM SOFTWARE	DM CPCTY 0-.250	\$2,300	Each	33%	\$1,541	Other	D1
SRDF-DM-T10	SRDF-DM-T10	SYM SOFTWARE	DM CPCTY 10.01-12.00	\$29,780	Each	33%	\$19,953	Other	D1
SRDF-DM-T11	SRDF-DM-T11	SYM SOFTWARE	DM CPCTY 12.01-14.00	\$33,580	Each	33%	\$22,499	Other	D1
SRDF-DM-T12	SRDF-DM-T12	SYM SOFTWARE	DM CPCTY 14.01-17.00	\$37,380	Each	33%	\$25,045	Other	D1
SRDF-DM-T13	SRDF-DM-T13	SYM SOFTWARE	DM CPCTY 17.01-20.00	\$41,180	Each	33%	\$27,591	Other	D1
SRDF-DM-T14	SRDF-DM-T14	SYM SOFTWARE	DM CPCTY 20.01-23.00	\$44,980	Each	33%	\$30,137	Other	D1
SRDF-DM-T15	SRDF-DM-T15	SYM SOFTWARE	DM CPCTY 23.01-26.00	\$48,780	Each	33%	\$32,683	Other	D1
SRDF-DM-T16	SRDF-DM-T16	SYM SOFTWARE	DM CPCTY 26.01-29.00	\$52,580	Each	33%	\$35,229	Other	D1
SRDF-DM-T17	SRDF-DM-T17	SYM SOFTWARE	DM CPCTY 29.01-32.00	\$56,380	Each	33%	\$37,775	Other	D1
SRDF-DM-T18	SRDF-DM-T18	SYM SOFTWARE	DM CPCTY 32.01-35.00	\$60,180	Each	33%	\$40,321	Other	D1
SRDF-DM-T19	SRDF-DM-T19	SYM SOFTWARE	DM CPCTY 35.01-38.00	\$63,980	Each	33%	\$42,867	Other	D1
SRDF-DM-T2	SRDF-DM-T2	SYM SOFTWARE	DM CPCTY .251-.500	\$3,860	Each	33%	\$2,596	Other	D1
SRDF-DM-T20	SRDF-DM-T20	SYM SOFTWARE	DM CPCTY 38.01-41.00	\$67,780	Each	33%	\$45,413	Other	D1
SRDF-DM-T21	SRDF-DM-T21	SYM SOFTWARE	DM CPCTY 41.01-44.00	\$71,580	Each	33%	\$47,959	Other	D1
SRDF-DM-T22	SRDF-DM-T22	SYM SOFTWARE	DM CPCTY 44.01-47.00	\$75,380	Each	33%	\$50,505	Other	D1
SRDF-DM-T23	SRDF-DM-T23	SYM SOFTWARE	DM CPCTY 47.01-50.00	\$79,180	Each	33%	\$53,051	Other	D1
SRDF-DM-T24	SRDF-DM-T24	SYM SOFTWARE	DM CPCTY 50.01-53.00	\$82,980	Each	33%	\$55,597	Other	D1
SRDF-DM-T25	SRDF-DM-T25	SYM SOFTWARE	DM CPCTY 53.01-56.00	\$86,780	Each	33%	\$58,143	Other	D1
SRDF-DM-T26	SRDF-DM-T26	SYM SOFTWARE	DM CPCTY 56.01-59.00	\$90,580	Each	33%	\$60,689	Other	D1
SRDF-DM-T27	SRDF-DM-T27	SYM SOFTWARE	DM CPCTY 59.01-62.00	\$94,380	Each	33%	\$63,235	Other	D1
SRDF-DM-T28	SRDF-DM-T28	SYM SOFTWARE	DM CPCTY 62.01-65.00	\$98,180	Each	33%	\$65,781	Other	D1
SRDF-DM-T29	SRDF-DM-T29	SYM SOFTWARE	DM CPCTY 65.01-68.00	\$101,980	Each	33%	\$68,327	Other	D1
SRDF-DM-T3	SRDF-DM-T3	SYM SOFTWARE	DM CPCTY .501-.750	\$5,420	Each	33%	\$3,631	Other	D1
SRDF-DM-T30	SRDF-DM-T30	SYM SOFTWARE	DM CPCTY 68.01-71.00	\$105,780	Each	33%	\$70,873	Other	D1
SRDF-DM-T31	SRDF-DM-T31	SYM SOFTWARE	SRDF-DM CPCTY 71.01-74.00	\$109,580	Each	33%	\$73,419	Other	D1
SRDF-DM-T32	SRDF-DM-T32	SYM SOFTWARE	SRDF-DM CPCTY 74.01-77.00	\$113,380	Each	33%	\$75,965	Other	D1
SRDF-DM-T33	SRDF-DM-T33	SYM SOFTWARE	SRDF-DM CPCTY 77.01-80.00	\$117,180	Each	33%	\$78,511	Other	D1
SRDF-DM-T34	SRDF-DM-T34	SYM SOFTWARE	SRDF-DM CPCTY 80.01-83.00	\$120,980	Each	33%	\$81,057	Other	D1
SRDF-DM-T35	SRDF-DM-T35	SYM SOFTWARE	SRDF-DM CPCTY 83.01-86.00	\$124,780	Each	33%	\$83,603	Other	D1
SRDF-DM-T4	SRDF-DM-T4	SYM SOFTWARE	DM CPCTY .751-1.00	\$6,980	Each	33%	\$4,677	Other	D1
SRDF-DM-T5	SRDF-DM-T5	SYM SOFTWARE	DM CPCTY 1.01-2.00	\$10,780	Each	33%	\$7,223	Other	D1
SRDF-DM-T6	SRDF-DM-T6	SYM SOFTWARE	DM CPCTY 2.01-4.00	\$14,580	Each	33%	\$9,769	Other	D1
SRDF-DM-T7	SRDF-DM-T7	SYM SOFTWARE	DM CPCTY 4.01-6.00	\$18,380	Each	33%	\$12,315	Other	D1
SRDF-DM-T8	SRDF-DM-T8	SYM SOFTWARE	DM CPCTY 6.01-8.00	\$22,180	Each	33%	\$14,861	Other	D1
SRDF-DM-T9	SRDF-DM-T9	SYM SOFTWARE	DM CPCTY 8.01-10.00	\$25,980	Each	33%	\$17,407	Other	D1
SRDF-HP-MC	SRDF-HP-MC	SYM SOFTWARE	SRDF HP METRO CLUST 3X	\$0	Each	33%	\$0	Other	D1
SRDFS-ADD-T01	SRDFS-ADD-T01	SYM SOFTWARE	SRDFS ADD 0-.250 TB	\$5,760	Each	33%	\$3,859	Other	D1
SRDFS-ADD-T02	SRDFS-ADD-T02	SYM SOFTWARE	SRDFS ADD .251-.500 TB	\$9,500	Each	33%	\$6,365	Other	D1
SRDFS-ADD-T03	SRDFS-ADD-T03	SYM SOFTWARE	SRDFS ADD .501-.750 TB	\$13,240	Each	33%	\$8,871	Other	D1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SRDFS-ADD-T04	SRDFS-ADD-T04	SYM SOFTWARE	SRDFS ADD .751-1.00 TB	\$16,980	Each	33%	\$11,377	Other	D1
SRDFS-ADD-T05	SRDFS-ADD-T05	SYM SOFTWARE	SRDFS ADD 1.01-2.00 TB	\$24,700	Each	33%	\$16,549	Other	D1
SRDFS-ADD-T06	SRDFS-ADD-T06	SYM SOFTWARE	SRDFS ADD 2.01-4.00 TB	\$32,420	Each	33%	\$21,721	Other	D1
SRDFS-ADD-T07	SRDFS-ADD-T07	SYM SOFTWARE	SRDFS ADD 4.01-6.00 TB	\$40,140	Each	33%	\$26,894	Other	D1
SRDFS-ADD-T08	SRDFS-ADD-T08	SYM SOFTWARE	SRDFS ADD 6.01-8.00 TB	\$47,860	Each	33%	\$32,066	Other	D1
SRDFS-ADD-T09	SRDFS-ADD-T09	SYM SOFTWARE	SRDFS ADD 8.01-10.00 TB	\$55,580	Each	33%	\$37,239	Other	D1
SRDFS-ADD-T10	SRDFS-ADD-T10	SYM SOFTWARE	SRDFS ADD 10.01-12.00 TB	\$63,300	Each	33%	\$42,411	Other	D1
SRDFS-ADD-T11	SRDFS-ADD-T11	SYM SOFTWARE	SRDFS ADD 12.01-14.00 TB	\$71,020	Each	33%	\$47,583	Other	D1
SRDFS-ADD-T12	SRDFS-ADD-T12	SYM SOFTWARE	SRDFS ADD 14.01-17.00 TB	\$78,740	Each	33%	\$52,756	Other	D1
SRDFS-ADD-T13	SRDFS-ADD-T13	SYM SOFTWARE	SRDFS ADD 17.01-20.00 TB	\$86,460	Each	33%	\$57,928	Other	D1
SRDFS-ADD-T14	SRDFS-ADD-T14	SYM SOFTWARE	SRDFS ADD 20.01-23.00 TB	\$94,180	Each	33%	\$63,101	Other	D1
SRDFS-ADD-T15	SRDFS-ADD-T15	SYM SOFTWARE	SRDFS ADD 23.01-26.00 TB	\$101,900	Each	33%	\$68,273	Other	D1
SRDFS-ADD-T16	SRDFS-ADD-T16	SYM SOFTWARE	SRDFS ADD 26.01-29.00 TB	\$109,620	Each	33%	\$73,445	Other	D1
SRDFS-ADD-T17	SRDFS-ADD-T17	SYM SOFTWARE	SRDFS ADD 29.01-32.00 TB	\$117,340	Each	33%	\$78,618	Other	D1
SRDFS-ADD-T18	SRDFS-ADD-T18	SYM SOFTWARE	SRDFS ADD 32.01-35.00 TB	\$125,060	Each	33%	\$83,790	Other	D1
SRDFS-ADD-T19	SRDFS-ADD-T19	SYM SOFTWARE	SRDFS ADD 35.01-38.00 TB	\$132,780	Each	33%	\$88,963	Other	D1
SRDFS-ADD-T20	SRDFS-ADD-T20	SYM SOFTWARE	SRDFS ADD 38.01-41.00 TB	\$140,500	Each	33%	\$94,135	Other	D1
SRDFS-ADD-T21	SRDFS-ADD-T21	SYM SOFTWARE	SRDFS ADD 41.01-44.00 TB	\$148,220	Each	33%	\$99,307	Other	D1
SRDFS-ADD-T22	SRDFS-ADD-T22	SYM SOFTWARE	SRDFS ADD 44.01-47.00 TB	\$155,940	Each	33%	\$104,480	Other	D1
SRDFS-ADD-T23	SRDFS-ADD-T23	SYM SOFTWARE	SRDFS ADD 47.01-50.00 TB	\$163,660	Each	33%	\$109,652	Other	D1
SRDFS-ADD-T24	SRDFS-ADD-T24	SYM SOFTWARE	SRDFS ADD 50.01-53.00 TB	\$171,380	Each	33%	\$114,825	Other	D1
SRDFS-ADD-T25	SRDFS-ADD-T25	SYM SOFTWARE	SRDFS ADD 53.01-56.00 TB	\$179,100	Each	33%	\$119,997	Other	D1
SRDFS-ADD-T26	SRDFS-ADD-T26	SYM SOFTWARE	SRDFS ADD 56.01-59.00 TB	\$186,820	Each	33%	\$125,169	Other	D1
SRDFS-ADD-T27	SRDFS-ADD-T27	SYM SOFTWARE	SRDFS ADD 59.01-62.00 TB	\$194,540	Each	33%	\$130,342	Other	D1
SRDFS-ADD-T28	SRDFS-ADD-T28	SYM SOFTWARE	SRDFS ADD 62.01-65.00 TB	\$202,260	Each	33%	\$135,514	Other	D1
SRDFS-ADD-T29	SRDFS-ADD-T29	SYM SOFTWARE	SRDFS ADD 65.01-68.00 TB	\$209,980	Each	33%	\$140,687	Other	D1
SRDFS-ADD-T30	SRDFS-ADD-T30	SYM SOFTWARE	SRDFS ADD 68.01-71.00 TB	\$217,700	Each	33%	\$145,859	Other	D1
SRDFS-ADD-T31	SRDFS-ADD-T31	SYM SOFTWARE	SRDFS ADD 71.01-74.00 TB	\$225,420	Each	33%	\$151,031	Other	D1
SRDFS-ADD-T32	SRDFS-ADD-T32	SYM SOFTWARE	SRDFS ADD 74.01-77.00 TB	\$233,140	Each	33%	\$156,204	Other	D1
SRDFS-ADD-T33	SRDFS-ADD-T33	SYM SOFTWARE	SRDFS ADD 77.01-80.00 TB	\$240,860	Each	33%	\$161,376	Other	D1
SRDFS-ADD-T34	SRDFS-ADD-T34	SYM SOFTWARE	SRDFS ADD 80.01-83.00 TB	\$248,580	Each	33%	\$166,549	Other	D1
SRDFS-ADD-T35	SRDFS-ADD-T35	SYM SOFTWARE	SRDFS ADD 83.01-86.00 TB	\$256,300	Each	33%	\$171,721	Other	D1
SRDFS-ADT1-4U	SRDFS-ADT1-4U	SYM SOFTWARE	SRDFS ADD T1-14 UPG	\$3,740	Each	33%	\$2,506	Other	D1
SRDFS-ADT5-35	SRDFS-ADT5-35	SYM SOFTWARE	SRDFS ADD T5-35 UPG	\$7,720	Each	33%	\$5,172	Other	D1
SRDF-S-BASE	SRDF-S-BASE	SYM SOFTWARE	RMT SYNC PROT-SRDFS CMPPEER-BASE	\$20,760	Each	33%	\$13,909	Other	D1
SRDF-S-C01	SRDF-S-C01	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	\$4,380	Each	33%	\$2,935	Other	D1
SRDF-S-C02	SRDF-S-C02	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	\$4,120	Each	33%	\$2,760	Other	D1
SRDF-S-C03	SRDF-S-C03	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	\$3,630	Each	33%	\$2,432	Other	D1
SRDF-S-C04	SRDF-S-C04	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	\$3,240	Each	33%	\$2,171	Other	D1
SRDF-S-C05	SRDF-S-C05	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	\$2,890	Each	33%	\$1,936	Other	D1
SRDF-S-C06	SRDF-S-C06	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	\$2,560	Each	33%	\$1,715	Other	D1
SRDF-S-C07	SRDF-S-C07	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	\$2,200	Each	33%	\$1,474	Other	D1
SRDF-S-C08	SRDF-S-C08	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	\$1,880	Each	33%	\$1,280	Other	D1
SRDF-S-C09	SRDF-S-C09	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	\$1,620	Each	33%	\$1,085	Other	D1
SRDF-S-C10	SRDF-S-C10	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	\$1,390	Each	33%	\$931	Other	D1
SRDF-S-C11	SRDF-S-C11	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	\$1,190	Each	33%	\$797	Other	D1
SRDF-S-N01	SRDF-S-N01	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	\$2,190	Each	33%	\$1,467	Other	D1
SRDF-S-N02	SRDF-S-N02	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	\$2,060	Each	33%	\$1,380	Other	D1
SRDF-S-N03	SRDF-S-N03	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	\$1,810	Each	33%	\$1,213	Other	D1
SRDF-S-N04	SRDF-S-N04	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	\$1,620	Each	33%	\$1,085	Other	D1
SRDF-S-N05	SRDF-S-N05	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	\$1,450	Each	33%	\$972	Other	D1
SRDF-S-N06	SRDF-S-N06	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	\$1,280	Each	33%	\$858	Other	D1
SRDF-S-N07	SRDF-S-N07	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	\$1,100	Each	33%	\$737	Other	D1
SRDF-S-N08	SRDF-S-N08	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	\$940	Each	33%	\$630	Other	D1
SRDF-S-N09	SRDF-S-N09	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	\$810	Each	33%	\$543	Other	D1
SRDF-S-N10	SRDF-S-N10	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	\$690	Each	33%	\$462	Other	D1
SRDF-S-N11	SRDF-S-N11	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	\$600	Each	33%	\$402	Other	D1
SRDF-S-R01	SRDF-S-R01	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	\$4,395	Each	33%	\$2,945	Other	D1
SRDF-S-R02	SRDF-S-R02	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	\$3,647	Each	33%	\$2,443	Other	D1
SRDF-S-R03	SRDF-S-R03	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	\$3,660	Each	33%	\$2,452	Other	D1
SRDF-S-R04	SRDF-S-R04	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 41-60 TB	\$2,990	Each	33%	\$2,003	Other	D1
SRDF-S-R05	SRDF-S-R05	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 61-100 TB	\$2,595	Each	33%	\$1,739	Other	D1
SRDF-S-R06	SRDF-S-R06	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 101-150 TB	\$2,205	Each	33%	\$1,477	Other	D1
SRDF-S-R07	SRDF-S-R07	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 151-250 TB	\$2,090	Each	33%	\$1,400	Other	D1
SRDF-S-R08	SRDF-S-R08	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 251-400 TB	\$1,915	Each	33%	\$1,283	Other	D1
SRDF-S-R09	SRDF-S-R09	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 401-600 TB	\$1,715	Each	33%	\$1,149	Other	D1
SRDF-S-R10	SRDF-S-R10	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 601-1000TB	\$1,505	Each	33%	\$1,008	Other	D1
SRDF-S-R11	SRDF-S-R11	SYM SOFTWARE	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	\$975	Each	33%	\$653	Other	D1
SRDF-S-RBAS	SRDF-S-RBAS	SYM SOFTWARE	RMT SYNC PROT-SRDFS CMPPEER-BASE REG	\$22,120	Each	33%	\$14,820	Other	D1
SRDF-S-T01	SRDF-S-T01	SYM SOFTWARE	SRDF-S CAPACITY 0- 250	\$11,520	Each	33%	\$7,718	Other	D1
SRDF-S-T02	SRDF-S-T02	SYM SOFTWARE	SRDF-S CAPACITY .251- 500	\$19,010	Each	33%	\$12,737	Other	D1
SRDF-S-T03	SRDF-S-T03	SYM SOFTWARE	SRDF-S CAPACITY .501- 750	\$26,500	Each	33%	\$17,755	Other	D1
SRDF-S-T04	SRDF-S-T04	SYM SOFTWARE	SRDF-S CAPACITY .751-1.00	\$33,990	Each	33%	\$22,773	Other	D1
SRDF-S-T05	SRDF-S-T05	SYM SOFTWARE	SRDF-S CAPACITY 1.01-2.00	\$49,430	Each	33%	\$33,118	Other	D1
SRDF-S-T06	SRDF-S-T06	SYM SOFTWARE	SRDF-S CAPACITY 2.01-4.00	\$64,870	Each	33%	\$43,463	Other	D1
SRDF-S-T07	SRDF-S-T07	SYM SOFTWARE	SRDF-S CAPACITY 4.01-6.00	\$80,310	Each	33%	\$53,808	Other	D1
SRDF-S-T08	SRDF-S-T08	SYM SOFTWARE	SRDF-S CAPACITY 6.01-8.00	\$95,750	Each	33%	\$64,153	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SRDF-S-T09	SRDF-S-T09	SYM SOFTWARE	SRDF-S CAPACITY 8.01-10.0	\$111,190	Each	33%	\$74,497	Other	D1
SRDF-S-T10	SRDF-S-T10	SYM SOFTWARE	SRDF-S CAPACITY 10.01-12	\$126,630	Each	33%	\$84,842	Other	D1
SRDF-S-T11	SRDF-S-T11	SYM SOFTWARE	SRDF-S CAPACITY 12.01-14	\$142,070	Each	33%	\$95,187	Other	D1
SRDF-S-T12	SRDF-S-T12	SYM SOFTWARE	SRDF-S CAPACITY 14.01-17	\$157,510	Each	33%	\$105,532	Other	D1
SRDF-S-T13	SRDF-S-T13	SYM SOFTWARE	SRDF-S CPCTY 17.01-20.00	\$172,950	Each	33%	\$115,877	Other	D1
SRDF-S-T14	SRDF-S-T14	SYM SOFTWARE	SRDF-S CPCTY 20.01-23.00	\$188,390	Each	33%	\$126,221	Other	D1
SRDF-S-T1-4U	SRDF-S-T1-4U	SYM SOFTWARE	SRDF-S T1-T4 UPGRADE	\$7,490	Each	33%	\$5,018	Other	D1
SRDF-S-T15	SRDF-S-T15	SYM SOFTWARE	SRDF-S CPCTY 23.01-26.00	\$203,830	Each	33%	\$136,566	Other	D1
SRDF-S-T16	SRDF-S-T16	SYM SOFTWARE	SRDF-S CPCTY 26.01-29.00	\$219,270	Each	33%	\$146,911	Other	D1
SRDF-S-T17	SRDF-S-T17	SYM SOFTWARE	SRDF-S CPCTY 29.01-32.00	\$234,710	Each	33%	\$157,256	Other	D1
SRDF-S-T18	SRDF-S-T18	SYM SOFTWARE	SRDF-S CPCTY 32.01-35.00	\$250,150	Each	33%	\$167,601	Other	D1
SRDF-S-T19	SRDF-S-T19	SYM SOFTWARE	SRDF-S CPCTY 35.01-38.00	\$265,590	Each	33%	\$177,945	Other	D1
SRDF-S-T20	SRDF-S-T20	SYM SOFTWARE	SRDF-S CPCTY 38.01-41.00	\$281,030	Each	33%	\$188,290	Other	D1
SRDF-S-T21	SRDF-S-T21	SYM SOFTWARE	SRDF-S CPCTY 41.01-44.00	\$296,470	Each	33%	\$198,635	Other	D1
SRDF-S-T22	SRDF-S-T22	SYM SOFTWARE	SRDF-S CPCTY 44.01-47.00	\$311,910	Each	33%	\$208,980	Other	D1
SRDF-S-T23	SRDF-S-T23	SYM SOFTWARE	SRDF-S CPCTY 47.01-50.00	\$327,350	Each	33%	\$219,325	Other	D1
SRDF-S-T24	SRDF-S-T24	SYM SOFTWARE	SRDF-S CPCTY 50.01-53.00	\$342,790	Each	33%	\$229,669	Other	D1
SRDF-S-T25	SRDF-S-T25	SYM SOFTWARE	SRDF-S CPCTY 53.01-56.00	\$358,230	Each	33%	\$240,014	Other	D1
SRDF-S-T26	SRDF-S-T26	SYM SOFTWARE	SRDF-S CPCTY 56.01-59.00	\$373,670	Each	33%	\$250,359	Other	D1
SRDF-S-T27	SRDF-S-T27	SYM SOFTWARE	SRDF-S CPCTY 59.01-62.00	\$389,110	Each	33%	\$260,704	Other	D1
SRDF-S-T28	SRDF-S-T28	SYM SOFTWARE	SRDF-S CPCTY 62.01-65.00	\$404,550	Each	33%	\$271,049	Other	D1
SRDF-S-T29	SRDF-S-T29	SYM SOFTWARE	SRDF-S CPCTY 65.01-68.00	\$419,990	Each	33%	\$281,393	Other	D1
SRDF-S-T30	SRDF-S-T30	SYM SOFTWARE	SRDF-S CPCTY 68.01-71.00	\$435,430	Each	33%	\$291,738	Other	D1
SRDF-S-T31	SRDF-S-T31	SYM SOFTWARE	SRDF-S CPCTY 71.01-74.00	\$450,870	Each	33%	\$302,083	Other	D1
SRDF-S-T32	SRDF-S-T32	SYM SOFTWARE	SRDF-S CPCTY 74.01-77.00	\$466,310	Each	33%	\$312,428	Other	D1
SRDF-S-T33	SRDF-S-T33	SYM SOFTWARE	SRDF-S CPCTY 77.01-80.00	\$481,750	Each	33%	\$322,773	Other	D1
SRDF-S-T34	SRDF-S-T34	SYM SOFTWARE	SRDF-S CPCTY 80.01-83.00	\$497,190	Each	33%	\$333,117	Other	D1
SRDF-S-T35	SRDF-S-T35	SYM SOFTWARE	SRDF-S CPCTY 83.01-86.00	\$512,630	Each	33%	\$343,462	Other	D1
SRDF-S-T5-35U	SRDF-S-T5-35U	SYM SOFTWARE	SRDF-S T5-T35 UPGRADE	\$15,440	Each	33%	\$10,345	Other	D1
SRDFSTAR-BASE	SRDFSTAR-BASE	SYM SOFTWARE	SRDFSTAR BASE LICENSE	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C01	SRDFSTAR-C01	SYM SOFTWARE	SRDFSTAR 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C02	SRDFSTAR-C02	SYM SOFTWARE	SRDFSTAR 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C03	SRDFSTAR-C03	SYM SOFTWARE	SRDFSTAR 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C04	SRDFSTAR-C04	SYM SOFTWARE	SRDFSTAR 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C05	SRDFSTAR-C05	SYM SOFTWARE	SRDFSTAR 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C06	SRDFSTAR-C06	SYM SOFTWARE	SRDFSTAR 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C07	SRDFSTAR-C07	SYM SOFTWARE	SRDFSTAR 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C08	SRDFSTAR-C08	SYM SOFTWARE	SRDFSTAR 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C09	SRDFSTAR-C09	SYM SOFTWARE	SRDFSTAR 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C10	SRDFSTAR-C10	SYM SOFTWARE	SRDFSTAR 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-C11	SRDFSTAR-C11	SYM SOFTWARE	SRDFSTAR1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N01	SRDFSTAR-N01	SYM SOFTWARE	SRDFSTAR 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N02	SRDFSTAR-N02	SYM SOFTWARE	SRDFSTAR 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N03	SRDFSTAR-N03	SYM SOFTWARE	SRDFSTAR 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N04	SRDFSTAR-N04	SYM SOFTWARE	SRDFSTAR 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N05	SRDFSTAR-N05	SYM SOFTWARE	SRDFSTAR 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N06	SRDFSTAR-N06	SYM SOFTWARE	SRDFSTAR 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N07	SRDFSTAR-N07	SYM SOFTWARE	SRDFSTAR 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N08	SRDFSTAR-N08	SYM SOFTWARE	SRDFSTAR 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N09	SRDFSTAR-N09	SYM SOFTWARE	SRDFSTAR 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N10	SRDFSTAR-N10	SYM SOFTWARE	SRDFSTAR 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-N11	SRDFSTAR-N11	SYM SOFTWARE	SRDFSTAR1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R01	SRDFSTAR-R01	SYM SOFTWARE	SRDFSTAR REPL 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R02	SRDFSTAR-R02	SYM SOFTWARE	SRDFSTAR REPL 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R03	SRDFSTAR-R03	SYM SOFTWARE	SRDFSTAR REPL 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R04	SRDFSTAR-R04	SYM SOFTWARE	SRDFSTAR REPL 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R05	SRDFSTAR-R05	SYM SOFTWARE	SRDFSTAR REPL 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R06	SRDFSTAR-R06	SYM SOFTWARE	SRDFSTAR REPL 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R07	SRDFSTAR-R07	SYM SOFTWARE	SRDFSTAR REPL 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R08	SRDFSTAR-R08	SYM SOFTWARE	SRDFSTAR REPL 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R09	SRDFSTAR-R09	SYM SOFTWARE	SRDFSTAR REPL 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R10	SRDFSTAR-R10	SYM SOFTWARE	SRDFSTAR REPL 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-R11	SRDFSTAR-R11	SYM SOFTWARE	SRDFSTAR REPL 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-RBAS	SRDFSTAR-RBAS	SYM SOFTWARE	SRDFSTAR REPL BASE LICENSE	\$0	Each	33%	\$0	Other	D1
SRDFSTAR-T01	SRDFSTAR-T01	SYM SOFTWARE	SRDFSTAR CPCTY 0-250	\$1,860	Each	33%	\$1,246	Other	D1
SRDFSTAR-T02	SRDFSTAR-T02	SYM SOFTWARE	SRDFSTAR CPCTY .251-500	\$3,070	Each	33%	\$2,057	Other	D1
SRDFSTAR-T03	SRDFSTAR-T03	SYM SOFTWARE	SRDFSTAR CPCTY .501-750	\$4,280	Each	33%	\$2,868	Other	D1
SRDFSTAR-T04	SRDFSTAR-T04	SYM SOFTWARE	SRDFSTAR CPCTY .751-1.00	\$5,490	Each	33%	\$3,678	Other	D1
SRDFSTAR-T05	SRDFSTAR-T05	SYM SOFTWARE	SRDFSTAR CPCTY 1.01-2.00	\$7,980	Each	33%	\$5,347	Other	D1
SRDFSTAR-T06	SRDFSTAR-T06	SYM SOFTWARE	SRDFSTAR CPCTY 2.01-4.00	\$10,470	Each	33%	\$7,015	Other	D1
SRDFSTAR-T07	SRDFSTAR-T07	SYM SOFTWARE	SRDFSTAR CPCTY 4.01-6.00	\$12,960	Each	33%	\$8,683	Other	D1
SRDFSTAR-T08	SRDFSTAR-T08	SYM SOFTWARE	SRDFSTAR CPCTY 6.01-8.00	\$15,450	Each	33%	\$10,352	Other	D1
SRDFSTAR-T09	SRDFSTAR-T09	SYM SOFTWARE	SRDFSTAR CPCTY 8.01-10.00	\$17,940	Each	33%	\$12,020	Other	D1
SRDFSTAR-T10	SRDFSTAR-T10	SYM SOFTWARE	SRDFSTAR CPCTY 10.01-12.00	\$20,430	Each	33%	\$13,688	Other	D1
SRDFSTAR-T11	SRDFSTAR-T11	SYM SOFTWARE	SRDFSTAR CPCTY 12.01-14.00	\$22,920	Each	33%	\$15,356	Other	D1
SRDFSTAR-T12	SRDFSTAR-T12	SYM SOFTWARE	SRDFSTAR CPCTY 14.01-17.00	\$25,410	Each	33%	\$17,025	Other	D1
SRDFSTAR-T13	SRDFSTAR-T13	SYM SOFTWARE	SRDFSTAR CPCTY 17.01-20.00	\$27,900	Each	33%	\$18,693	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
SRDFSTAR-T14	SRDFSTAR-T14	SYM SOFTWARE	SRDFSTAR CPTY 20.01-23.00	\$30.390	Each	33%	\$20.361	Other	D1
SRDFSTAR-T15	SRDFSTAR-T15	SYM SOFTWARE	SRDFSTAR CPTY 23.01-26.00	\$32.880	Each	33%	\$22.030	Other	D1
SRDFSTAR-T16	SRDFSTAR-T16	SYM SOFTWARE	SRDFSTAR CPTY 26.01-29.00	\$35.370	Each	33%	\$23.698	Other	D1
SRDFSTAR-T17	SRDFSTAR-T17	SYM SOFTWARE	SRDFSTAR CPTY 29.01-32.00	\$37.860	Each	33%	\$25.366	Other	D1
SRDFSTAR-T18	SRDFSTAR-T18	SYM SOFTWARE	SRDFSTAR CPTY 32.01-35.00	\$40.350	Each	33%	\$27.035	Other	D1
SRDFSTAR-T19	SRDFSTAR-T19	SYM SOFTWARE	SRDFSTAR CPTY 35.01-38.00	\$42.840	Each	33%	\$28.703	Other	D1
SRDFSTAR-T20	SRDFSTAR-T20	SYM SOFTWARE	SRDFSTAR CPTY 38.01-41.00	\$45.330	Each	33%	\$30.371	Other	D1
SRDFSTAR-T21	SRDFSTAR-T21	SYM SOFTWARE	SRDFSTAR CPTY 41.01-44.00	\$47.820	Each	33%	\$32.039	Other	D1
SRDFSTAR-T22	SRDFSTAR-T22	SYM SOFTWARE	SRDFSTAR CPTY 44.01-47.00	\$50.310	Each	33%	\$33.708	Other	D1
SRDFSTAR-T23	SRDFSTAR-T23	SYM SOFTWARE	SRDFSTAR CPTY 47.01-50.00	\$52.800	Each	33%	\$35.376	Other	D1
SRDFSTAR-T24	SRDFSTAR-T24	SYM SOFTWARE	SRDFSTAR CPTY 50.01-53.00	\$55.290	Each	33%	\$37.044	Other	D1
SRDFSTAR-T25	SRDFSTAR-T25	SYM SOFTWARE	SRDFSTAR CPTY 53.01-56.00	\$57.780	Each	33%	\$38.713	Other	D1
SRDFSTAR-T26	SRDFSTAR-T26	SYM SOFTWARE	SRDFSTAR CPTY 56.01-59.00	\$60.270	Each	33%	\$40.381	Other	D1
SRDFSTAR-T27	SRDFSTAR-T27	SYM SOFTWARE	SRDFSTAR CPTY 59.01-62.00	\$62.760	Each	33%	\$42.049	Other	D1
SRDFSTAR-T28	SRDFSTAR-T28	SYM SOFTWARE	SRDFSTAR CPTY 62.01-65.00	\$65.250	Each	33%	\$43.718	Other	D1
SRDFSTAR-T29	SRDFSTAR-T29	SYM SOFTWARE	SRDFSTAR CPTY 65.01-68.00	\$67.740	Each	33%	\$45.386	Other	D1
SRDFSTAR-T30	SRDFSTAR-T30	SYM SOFTWARE	SRDFSTAR CPTY 68.01-71.00	\$70.230	Each	33%	\$47.054	Other	D1
SRDFSTAR-T31	SRDFSTAR-T31	SYM SOFTWARE	SRDFSTAR CPTY 71.01-74.00	\$72.720	Each	33%	\$48.722	Other	D1
SRDFSTAR-T32	SRDFSTAR-T32	SYM SOFTWARE	SRDFSTAR CPTY 74.01-77.00	\$75.210	Each	33%	\$50.391	Other	D1
SRDFSTAR-T33	SRDFSTAR-T33	SYM SOFTWARE	SRDFSTAR CPTY 77.01-80.00	\$77.700	Each	33%	\$52.059	Other	D1
SRDFSTAR-T34	SRDFSTAR-T34	SYM SOFTWARE	SRDFSTAR CPTY 80.01-83.00	\$80.190	Each	33%	\$53.727	Other	D1
SRDFSTAR-T35	SRDFSTAR-T35	SYM SOFTWARE	SRDFSTAR CPTY 83.01-86.00	\$82.680	Each	33%	\$55.396	Other	D1
SRDFSTR-T1-4U	SRDFSTR-T1-4U	SYM SOFTWARE	SRDFSTAR T1-4 UPGRADE	\$1.210	Each	33%	\$811	Other	D1
SRDFSTR-T5-35U	SRDFSTR-T5-35U	SYM SOFTWARE	SRDFSTAR T5-35 UPGRADE	\$2.490	Each	33%	\$1,668	Other	D1
SRDF-T1	SRDF-T1	SYM SOFTWARE	SRDF CAPACITY 0-250	\$11.520	Each	33%	\$7,718	Other	D1
SRDF-T10	SRDF-T10	SYM SOFTWARE	SRDF CAPACITY 10.01-12.00	\$126.650	Each	33%	\$84,842	Other	D1
SRDF-T11	SRDF-T11	SYM SOFTWARE	SRDF CAPACITY 12.01-14.00	\$142.070	Each	33%	\$95,187	Other	D1
SRDF-T12	SRDF-T12	SYM SOFTWARE	SRDF CPTY 14.01-17.00	\$157.510	Each	33%	\$105,632	Other	D1
SRDF-T13	SRDF-T13	SYM SOFTWARE	SRDF CPTY 17.01-20.00	\$172.950	Each	33%	\$115,877	Other	D1
SRDF-T14	SRDF-T14	SYM SOFTWARE	SRDF CPTY 20.01-23.00	\$188.390	Each	33%	\$126,221	Other	D1
SRDF-T1-4UP	SRDF-T1-4UP	SYM SOFTWARE	SRDF T1-4 UPGRADE	\$7.490	Each	33%	\$5,018	Other	D1
SRDF-T15	SRDF-T15	SYM SOFTWARE	SRDF CPTY 23.01-26.00	\$203.830	Each	33%	\$136,666	Other	D1
SRDF-T16	SRDF-T16	SYM SOFTWARE	SRDF CPTY 26.01-29.00	\$219.270	Each	33%	\$146,911	Other	D1
SRDF-T17	SRDF-T17	SYM SOFTWARE	SRDF CPTY 29.01-32.00	\$234.710	Each	33%	\$157,256	Other	D1
SRDF-T18	SRDF-T18	SYM SOFTWARE	SRDF CPTY 32.01-35.00	\$250.150	Each	33%	\$167,601	Other	D1
SRDF-T19	SRDF-T19	SYM SOFTWARE	SRDF CPTY 35.01-38.00	\$265.590	Each	33%	\$177,945	Other	D1
SRDF-T2	SRDF-T2	SYM SOFTWARE	SRDF CAPACITY .251-.500	\$19.010	Each	33%	\$12,737	Other	D1
SRDF-T20	SRDF-T20	SYM SOFTWARE	SRDF CPTY 38.01-41.00	\$281.030	Each	33%	\$188,290	Other	D1
SRDF-T21	SRDF-T21	SYM SOFTWARE	SRDF CPTY 41.01-44.00	\$296.470	Each	33%	\$198,635	Other	D1
SRDF-T22	SRDF-T22	SYM SOFTWARE	SRDF CPTY 44.01-47.00	\$311.910	Each	33%	\$208,980	Other	D1
SRDF-T23	SRDF-T23	SYM SOFTWARE	SRDF CPTY 47.01-50.00	\$327.350	Each	33%	\$219,325	Other	D1
SRDF-T24	SRDF-T24	SYM SOFTWARE	SRDF CPTY 50.01-53.00	\$342.790	Each	33%	\$229,669	Other	D1
SRDF-T25	SRDF-T25	SYM SOFTWARE	SRDF CPTY 53.01-56.00	\$358.230	Each	33%	\$250,359	Other	D1
SRDF-T26	SRDF-T26	SYM SOFTWARE	SRDF CPTY 56.01-59.00	\$373.670	Each	33%	\$271,049	Other	D1
SRDF-T27	SRDF-T27	SYM SOFTWARE	SRDF CPTY 59.01-62.00	\$389.110	Each	33%	\$291,738	Other	D1
SRDF-T28	SRDF-T28	SYM SOFTWARE	SRDF CPTY 62.01-65.00	\$404.550	Each	33%	\$312,428	Other	D1
SRDF-T29	SRDF-T29	SYM SOFTWARE	SRDF CPTY 65.01-68.00	\$420.000	Each	33%	\$333,117	Other	D1
SRDF-T3	SRDF-T3	SYM SOFTWARE	SRDF CAPACITY .501-.750	\$26.500	Each	33%	\$17,755	Other	D1
SRDF-T30	SRDF-T30	SYM SOFTWARE	SRDF CPTY 68.01-71.00	\$512.630	Each	33%	\$343,462	Other	D1
SRDF-T31	SRDF-T31	SYM SOFTWARE	SRDF CPTY 71.01-74.00	\$528.070	Each	33%	\$364,151	Other	D1
SRDF-T32	SRDF-T32	SYM SOFTWARE	SRDF CPTY 74.01-77.00	\$543.510	Each	33%	\$384,841	Other	D1
SRDF-T33	SRDF-T33	SYM SOFTWARE	SRDF CPTY 77.01-80.00	\$558.950	Each	33%	\$405,530	Other	D1
SRDF-T34	SRDF-T34	SYM SOFTWARE	SRDF CPTY 80.01-83.00	\$574.390	Each	33%	\$426,220	Other	D1
SRDF-T35	SRDF-T35	SYM SOFTWARE	SRDF CPTY 83.01-86.00	\$589.830	Each	33%	\$446,909	Other	D1
SRDF-T4	SRDF-T4	SYM SOFTWARE	SRDF CAPACITY .751-1.00	\$33.990	Each	33%	\$22,773	Other	D1
SRDF-T5	SRDF-T5	SYM SOFTWARE	SRDF CAPACITY 1.01-2.00	\$49.430	Each	33%	\$33,118	Other	D1
SRDF-T5-30UP	SRDF-T5-30UP	SYM SOFTWARE	SRDF T5-30 UPGRADE	\$15.440	Each	33%	\$10,345	Other	D1
SRDF-T5-35U	SRDF-T5-35U	SYM SOFTWARE	SRDF T5-35 UPGRADE	\$16.440	Each	33%	\$11,345	Other	D1
SRDF-T6	SRDF-T6	SYM SOFTWARE	SRDF CAPACITY 2.01-4.00	\$64.870	Each	33%	\$43,463	Other	D1
SRDF-T7	SRDF-T7	SYM SOFTWARE	SRDF CAPACITY 4.01-6.00	\$80.310	Each	33%	\$53,808	Other	D1
SRDF-T8	SRDF-T8	SYM SOFTWARE	SRDF CAPACITY 6.01-8.00	\$95.750	Each	33%	\$64,153	Other	D1
SRDF-T9	SRDF-T9	SYM SOFTWARE	SRDF CAPACITY 8.01-10.00	\$111.190	Each	33%	\$74,497	Other	D1
STM-T1-4U	STM-T1-4U	SYM SOFTWARE	CC5.1 STM T1-4 UPG	\$1.010	Each	33%	\$677	Other	D1
STM-T5-30U	STM-T5-30U	SYM SOFTWARE	CC5.1 STM T5-30 UPG	\$3.820	Each	33%	\$2,559	Other	D1
STMUPT1-4	STMUPT1-4	SYM SOFTWARE	ECC STM UPGRADE T1-T4	\$1.010	Each	33%	\$677	Other	D1
STMUPT5-12	STMUPT5-12	SYM SOFTWARE	ECC STM UPGRADE T5-T12	\$3.820	Each	33%	\$2,559	Other	D1
SYM-ERAS-BASE	SYM-ERAS-BASE	SYM SOFTWARE	SYM-DISK-ERASE BASE LICENSE	\$3.500	Each	33%	\$2,345	Other	D1
SYM-ERAS-C01	SYM-ERAS-C01	SYM SOFTWARE	SYM-DISK-ERASE 1TB (0-14TB)	\$260	Each	33%	\$174	Other	D1
SYM-ERAS-C02	SYM-ERAS-C02	SYM SOFTWARE	SYM-DISK-ERASE 1TB (15-25TB)	\$250	Each	33%	\$168	Other	D1
SYM-ERAS-C03	SYM-ERAS-C03	SYM SOFTWARE	SYM-DISK-ERASE 1TB (26-40TB)	\$240	Each	33%	\$161	Other	D1
SYM-ERAS-C04	SYM-ERAS-C04	SYM SOFTWARE	SYM-DISK-ERASE 1TB (41-60TB)	\$230	Each	33%	\$154	Other	D1
SYM-ERAS-C05	SYM-ERAS-C05	SYM SOFTWARE	SYM-DISK-ERASE 1TB (61-100TB)	\$210	Each	33%	\$141	Other	D1
SYM-ERAS-C06	SYM-ERAS-C06	SYM SOFTWARE	SYM-DISK-ERASE 1TB (101-150TB)	\$200	Each	33%	\$134	Other	D1
SYM-ERAS-C07	SYM-ERAS-C07	SYM SOFTWARE	SYM-DISK-ERASE 1TB (151-250TB)	\$190	Each	33%	\$127	Other	D1
SYM-ERAS-C08	SYM-ERAS-C08	SYM SOFTWARE	SYM-DISK-ERASE 1TB (251-400TB)	\$180	Each	33%	\$121	Other	D1
SYM-ERAS-C09	SYM-ERAS-C09	SYM SOFTWARE	SYM-DISK-ERASE 1TB (401-600TB)	\$170	Each	33%	\$114	Other	D1
SYM-ERAS-C10	SYM-ERAS-C10	SYM SOFTWARE	SYM-DISK-ERASE 1TB (601-1000TB)	\$170	Each	33%	\$114	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	
SYM-ERAS-C11	SYM-ERAS-C11	SYM SOFTWARE	SYM-DISK-ERASE 1TB (1001TB or greater)	\$160	Each	33%	\$107	Other	D1
SYM-ERAS-N01	SYM-ERAS-N01	SYM SOFTWARE	SYM-DISK-ERASE 1TB (0-14TB) NLT3	\$130	Each	33%	\$87	Other	D1
SYM-ERAS-N02	SYM-ERAS-N02	SYM SOFTWARE	SYM-DISK-ERASE 1TB (15-25TB) NLT3	\$130	Each	33%	\$87	Other	D1
SYM-ERAS-N03	SYM-ERAS-N03	SYM SOFTWARE	SYM-DISK-ERASE 1TB (26-40TB) NLT3	\$120	Each	33%	\$80	Other	D1
SYM-ERAS-N04	SYM-ERAS-N04	SYM SOFTWARE	SYM-DISK-ERASE 1TB (41-60TB) NLT3	\$110	Each	33%	\$74	Other	D1
SYM-ERAS-N05	SYM-ERAS-N05	SYM SOFTWARE	SYM-DISK-ERASE 1TB (61-100TB) NLT3	\$110	Each	33%	\$74	Other	D1
SYM-ERAS-N06	SYM-ERAS-N06	SYM SOFTWARE	SYM-DISK-ERASE 1TB (101-150TB) NLT3	\$100	Each	33%	\$67	Other	D1
SYM-ERAS-N07	SYM-ERAS-N07	SYM SOFTWARE	SYM-DISK-ERASE 1TB (151-250TB) NLT3	\$90	Each	33%	\$60	Other	D1
SYM-ERAS-N08	SYM-ERAS-N08	SYM SOFTWARE	SYM-DISK-ERASE 1TB (251-400TB) NLT3	\$90	Each	33%	\$60	Other	D1
SYM-ERAS-N09	SYM-ERAS-N09	SYM SOFTWARE	SYM-DISK-ERASE 1TB (401-600TB) NLT3	\$90	Each	33%	\$60	Other	D1
SYM-ERAS-N10	SYM-ERAS-N10	SYM SOFTWARE	SYM-DISK-ERASE 1TB (601-1000TB) NLT3	\$80	Each	33%	\$54	Other	D1
SYM-ERAS-N11	SYM-ERAS-N11	SYM SOFTWARE	SYM-DISK-ERASE 1TB (1001TB or >) NLT3	\$80	Each	33%	\$54	Other	D1
SYMGR-T1-4U	SYMGR-T1-4U	SYM SOFTWARE	CC5x SYMGR T1-4 UPG	\$1,470	Each	33%	\$985	Other	D1
SYMGR-T5-30U	SYMGR-T5-30U	SYM SOFTWARE	CC5x SYMGR T5-30 UPG	\$5,390	Each	33%	\$3,611	Other	D1
SYMGR-T5-35U	SYMGR-T5-35U	SYM SOFTWARE	CC SYMGR T5-35 UPG	\$5,390	Each	33%	\$3,611	Other	D1
SYM-HYPERPAV	SYM-HYPERPAV	SYM SOFTWARE	HYPERPAV BASE LICENSE	\$28,000	Each	33%	\$18,760	Other	D1
SYM-IPSEC-SW	SYM-IPSEC-SW	SYM SOFTWARE	SYMMETRIX IPSEC SINGLE-PORT LICENSE	\$7,000	Each	33%	\$4,690	Other	D1
SYMMGMT-BAS	SYMMGMT-BAS	SYM SOFTWARE	SYMMETRIX MANAGEMENT (SMC + SYMM MGR) BA	\$11,405	Each	33%	\$7,641	Other	D1
SYMMGMT-C01	SYMMGMT-C01	SYM SOFTWARE	SYMM MGMT 1TB (0-14TB)	\$2,010	Each	33%	\$1,347	Other	D1
SYMMGMT-C02	SYMMGMT-C02	SYM SOFTWARE	SYMM MGMT 1TB (15-25TB)	\$1,890	Each	33%	\$1,266	Other	D1
SYMMGMT-C03	SYMMGMT-C03	SYM SOFTWARE	SYMM MGMT 1TB (26-40TB)	\$1,665	Each	33%	\$1,116	Other	D1
SYMMGMT-C04	SYMMGMT-C04	SYM SOFTWARE	SYMM MGMT 1TB (41-60TB)	\$1,550	Each	33%	\$1,039	Other	D1
SYMMGMT-C05	SYMMGMT-C05	SYM SOFTWARE	SYMM MGMT 1TB (61-100TB)	\$1,485	Each	33%	\$995	Other	D1
SYMMGMT-C06	SYMMGMT-C06	SYM SOFTWARE	SYMM MGMT 1TB (101-150TB)	\$1,335	Each	33%	\$894	Other	D1
SYMMGMT-C07	SYMMGMT-C07	SYM SOFTWARE	SYMM MGMT 1TB (151-250TB)	\$1,185	Each	33%	\$794	Other	D1
SYMMGMT-C08	SYMMGMT-C08	SYM SOFTWARE	SYMM MGMT 1TB (251-400TB)	\$1,020	Each	33%	\$683	Other	D1
SYMMGMT-C09	SYMMGMT-C09	SYM SOFTWARE	SYMM MGMT 1TB (401-600TB)	\$890	Each	33%	\$596	Other	D1
SYMMGMT-C10	SYMMGMT-C10	SYM SOFTWARE	SYMM MGMT 1TB (601-1000TB)	\$775	Each	33%	\$519	Other	D1
SYMMGMT-C11	SYMMGMT-C11	SYM SOFTWARE	SYMM MGMT 1TB(1001TB or greater)	\$685	Each	33%	\$446	Other	D1
SYMMGMT-N01	SYMMGMT-N01	SYM SOFTWARE	SYMM MGMT 1TB (0-14TB) NLT3	\$1,000	Each	33%	\$670	Other	D1
SYMMGMT-N02	SYMMGMT-N02	SYM SOFTWARE	SYMM MGMT 1TB (15-25TB) NLT3	\$945	Each	33%	\$633	Other	D1
SYMMGMT-N03	SYMMGMT-N03	SYM SOFTWARE	SYMM MGMT 1TB (26-40TB) NLT3	\$830	Each	33%	\$556	Other	D1
SYMMGMT-N04	SYMMGMT-N04	SYM SOFTWARE	SYMM MGMT 1TB (41-60TB) NLT3	\$775	Each	33%	\$519	Other	D1
SYMMGMT-N05	SYMMGMT-N05	SYM SOFTWARE	SYMM MGMT 1TB (61-100TB) NLT3	\$740	Each	33%	\$496	Other	D1
SYMMGMT-N06	SYMMGMT-N06	SYM SOFTWARE	SYMM MGMT 1TB (101-150TB) NLT3	\$665	Each	33%	\$446	Other	D1
SYMMGMT-N07	SYMMGMT-N07	SYM SOFTWARE	SYMM MGMT 1TB (151-250TB) NLT3	\$590	Each	33%	\$395	Other	D1
SYMMGMT-N08	SYMMGMT-N08	SYM SOFTWARE	SYMM MGMT 1TB (251-400TB) NLT3	\$515	Each	33%	\$345	Other	D1
SYMMGMT-N09	SYMMGMT-N09	SYM SOFTWARE	SYMM MGMT 1TB (401-600TB) NLT3	\$450	Each	33%	\$302	Other	D1
SYMMGMT-N10	SYMMGMT-N10	SYM SOFTWARE	SYMM MGMT 1TB (601-1000TB) NLT3	\$385	Each	33%	\$258	Other	D1
SYMMGMT-N11	SYMMGMT-N11	SYM SOFTWARE	SYMM MGMT 1TB(1001TB or greater) NLT3	\$335	Each	33%	\$224	Other	D1
SYMM-L5-SN	SYMM-L5-SN	SYM SOFTWARE	SYMM LICENSE SOLUTION PSNT	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-BAS	SYMPK-ENH-BAS	SYM SOFTWARE	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C01	SYMPK-ENH-C01	SYM SOFTWARE	NEW SYMM PKG 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C02	SYMPK-ENH-C02	SYM SOFTWARE	NEW SYMM PKG 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C03	SYMPK-ENH-C03	SYM SOFTWARE	NEW SYMM PKG 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C04	SYMPK-ENH-C04	SYM SOFTWARE	NEW SYMM PKG 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C05	SYMPK-ENH-C05	SYM SOFTWARE	NEW SYMM PKG 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C06	SYMPK-ENH-C06	SYM SOFTWARE	NEW SYMM PKG 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C07	SYMPK-ENH-C07	SYM SOFTWARE	NEW SYMM PKG 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C08	SYMPK-ENH-C08	SYM SOFTWARE	NEW SYMM PKG 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C09	SYMPK-ENH-C09	SYM SOFTWARE	NEW SYMM PKG 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C10	SYMPK-ENH-C10	SYM SOFTWARE	NEW SYMM PKG 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-C11	SYMPK-ENH-C11	SYM SOFTWARE	NEW SYMM PKG 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N01	SYMPK-ENH-N01	SYM SOFTWARE	NEW SYMM PKG 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N02	SYMPK-ENH-N02	SYM SOFTWARE	NEW SYMM PKG 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N03	SYMPK-ENH-N03	SYM SOFTWARE	NEW SYMM PKG 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N04	SYMPK-ENH-N04	SYM SOFTWARE	NEW SYMM PKG 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N05	SYMPK-ENH-N05	SYM SOFTWARE	NEW SYMM PKG 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N06	SYMPK-ENH-N06	SYM SOFTWARE	NEW SYMM PKG 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N07	SYMPK-ENH-N07	SYM SOFTWARE	NEW SYMM PKG 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N08	SYMPK-ENH-N08	SYM SOFTWARE	NEW SYMM PKG 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N09	SYMPK-ENH-N09	SYM SOFTWARE	NEW SYMM PKG 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N10	SYMPK-ENH-N10	SYM SOFTWARE	NEW SYMM PKG 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
SYMPK-ENH-N11	SYMPK-ENH-N11	SYM SOFTWARE	NEW SYMM PKG 1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
TERA-MSUBASE	TERA-MSUBASE	SYM SOFTWARE	TERASAM BASE-3 MSU	\$26,620	Each	33%	\$17,835	Other	D1
TERA-MSU-M00	TERA-MSU-M00	SYM SOFTWARE	TERASAM 4-45 MSU	\$1,060	Each	33%	\$710	Other	D1
TERA-MSU-M01	TERA-MSU-M01	SYM SOFTWARE	TERASAM 46-175 MSU	\$990	Each	33%	\$663	Other	D1
TERA-MSU-M02	TERA-MSU-M02	SYM SOFTWARE	TERASAM 176-315 MSU	\$530	Each	33%	\$355	Other	D1
TERA-MSU-M03	TERA-MSU-M03	SYM SOFTWARE	TERASAM 316-575 MSU	\$470	Each	33%	\$315	Other	D1
TERA-MSU-M04	TERA-MSU-M04	SYM SOFTWARE	TERASAM 576-875 MSU	\$430	Each	33%	\$288	Other	D1
TERA-MSU-M05	TERA-MSU-M05	SYM SOFTWARE	TERASAM 876-1315 MSU	\$350	Each	33%	\$235	Other	D1
TERA-MSU-M06	TERA-MSU-M06	SYM SOFTWARE	TERASAM 1316-1975 MSU	\$320	Each	33%	\$214	Other	D1
TERA-MSU-M07	TERA-MSU-M07	SYM SOFTWARE	TERASAM 1976 + UP MSU	\$290	Each	33%	\$194	Other	D1
TFADD-T1	TFADD-T1	SYM SOFTWARE	TF ADDL CPCTY 0- 25	\$9,500	Each	33%	\$6,365	Other	D1
TFADD-T10	TFADD-T10	SYM SOFTWARE	TF ADDL CPCTY 10.01-12.00	\$38,540	Each	33%	\$25,822	Other	D1
TFADD-T11	TFADD-T11	SYM SOFTWARE	TF ADDL CPCTY 12.01-14.00	\$42,370	Each	33%	\$28,388	Other	D1
TFADD-T12	TFADD-T12	SYM SOFTWARE	TF ADDL CPCTY 14.01-17.00	\$46,200	Each	33%	\$30,954	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
TFADD-T13	TFADD-T13	SYM SOFTWARE	TF ADDL CPCTY 17.01-20.00	\$50.030	Each	33%	\$33.520	Other	D1
TFADD-T14	TFADD-T14	SYM SOFTWARE	TF ADDL CPCTY 20.01-23.00	\$53.860	Each	33%	\$36.086	Other	D1
TFADD-T14-4UPG	TFADD-T14-4UPG	SYM SOFTWARE	TF ADD T1-T4 UPGRADE	\$2.020	Each	33%	\$1.353	Other	D1
TFADD-T15	TFADD-T15	SYM SOFTWARE	TF ADDL CPCTY 23.01-26.00	\$57.690	Each	33%	\$38.652	Other	D1
TFADD-T16	TFADD-T16	SYM SOFTWARE	TF ADDL CPCTY 26.01-29.00	\$61.520	Each	33%	\$41.218	Other	D1
TFADD-T17	TFADD-T17	SYM SOFTWARE	TF ADDL CPCTY 29.01-32.00	\$65.350	Each	33%	\$43.785	Other	D1
TFADD-T18	TFADD-T18	SYM SOFTWARE	TF ADDL CPCTY 32.01-35.00	\$69.180	Each	33%	\$46.351	Other	D1
TFADD-T19	TFADD-T19	SYM SOFTWARE	TF ADDL CPCTY 35.01-38.00	\$73.010	Each	33%	\$48.917	Other	D1
TFADD-T2	TFADD-T2	SYM SOFTWARE	TF ADDL CPCTY .251-500	\$11.520	Each	33%	\$7.718	Other	D1
TFADD-T20	TFADD-T20	SYM SOFTWARE	TF ADDL CPCTY 38.01-41.00	\$76.840	Each	33%	\$51.483	Other	D1
TFADD-T21	TFADD-T21	SYM SOFTWARE	TF ADDL CPCTY 41.01-44.00	\$80.670	Each	33%	\$54.049	Other	D1
TFADD-T22	TFADD-T22	SYM SOFTWARE	TF ADDL CPCTY 44.01-47.00	\$84.500	Each	33%	\$56.615	Other	D1
TFADD-T23	TFADD-T23	SYM SOFTWARE	TF ADDL CPCTY 47.01-50.00	\$88.330	Each	33%	\$59.181	Other	D1
TFADD-T24	TFADD-T24	SYM SOFTWARE	TF ADDL CPCTY 50.01-53.00	\$92.160	Each	33%	\$61.747	Other	D1
TFADD-T25	TFADD-T25	SYM SOFTWARE	TF ADDL CPCTY 53.01-56.00	\$95.990	Each	33%	\$64.313	Other	D1
TFADD-T26	TFADD-T26	SYM SOFTWARE	TF ADDL CPCTY 56.01-59.00	\$99.820	Each	33%	\$66.879	Other	D1
TFADD-T27	TFADD-T27	SYM SOFTWARE	TF ADDL CPCTY 59.01-62.00	\$103.650	Each	33%	\$69.446	Other	D1
TFADD-T28	TFADD-T28	SYM SOFTWARE	TF ADDL CPCTY 62.01-65.00	\$107.480	Each	33%	\$72.012	Other	D1
TFADD-T29	TFADD-T29	SYM SOFTWARE	TF ADDL CPCTY 65.01-68.00	\$111.310	Each	33%	\$74.578	Other	D1
TFADD-T3	TFADD-T3	SYM SOFTWARE	TF ADDL CPCTY .501-750	\$13.540	Each	33%	\$9.072	Other	D1
TFADD-T30	TFADD-T30	SYM SOFTWARE	TF ADDL CPCTY 68.01-71.00	\$115.140	Each	33%	\$77.144	Other	D1
TFADD-T31	TFADD-T31	SYM SOFTWARE	TF ADDL CPCTY 71.01-74.00	\$118.970	Each	33%	\$79.710	Other	D1
TFADD-T32	TFADD-T32	SYM SOFTWARE	TF ADDL CPCTY 74.01-77.00	\$122.800	Each	33%	\$82.276	Other	D1
TFADD-T33	TFADD-T33	SYM SOFTWARE	TF ADDL CPCTY 77.01-80.00	\$126.630	Each	33%	\$84.842	Other	D1
TFADD-T34	TFADD-T34	SYM SOFTWARE	TF ADDL CPCTY 80.01-83.00	\$130.460	Each	33%	\$87.408	Other	D1
TFADD-T35	TFADD-T35	SYM SOFTWARE	TF ADDL CPCTY 83.01-86.00	\$134.290	Each	33%	\$89.974	Other	D1
TFADD-T4	TFADD-T4	SYM SOFTWARE	TF ADDL CPCTY .751-1.00	\$15.560	Each	33%	\$10.425	Other	D1
TFADD-T5	TFADD-T5	SYM SOFTWARE	TF ADDL CPCTY 1.01-2.00	\$19.390	Each	33%	\$12.991	Other	D1
TFADD-T5-35UPG	TFADD-T5-35UPG	SYM SOFTWARE	TF ADD T5-35 UPGRADE	\$3.830	Each	33%	\$2.566	Other	D1
TFADD-T6	TFADD-T6	SYM SOFTWARE	TF ADDL CPCTY 2.01-4.00	\$23.220	Each	33%	\$15.557	Other	D1
TFADD-T7	TFADD-T7	SYM SOFTWARE	TF ADDL CPCTY 4.01-6.00	\$27.050	Each	33%	\$18.124	Other	D1
TFADD-T8	TFADD-T8	SYM SOFTWARE	TF ADDL CPCTY 6.01-8.00	\$30.880	Each	33%	\$20.690	Other	D1
TFADD-T9	TFADD-T9	SYM SOFTWARE	TF ADDL CPCTY 8.01-10.00	\$34.710	Each	33%	\$23.256	Other	D1
TF-CG-T01	TF-CG-T01	SYM SOFTWARE	TF-CG CAPACITY 0-.250	\$3.070	Each	33%	\$2.057	Other	D1
TF-CG-T02	TF-CG-T02	SYM SOFTWARE	TF-CG CAPACITY .251-500	\$3.720	Each	33%	\$2.492	Other	D1
TF-CG-T03	TF-CG-T03	SYM SOFTWARE	TF-CG CAPACITY 501-750	\$4.370	Each	33%	\$2.928	Other	D1
TF-CG-T04	TF-CG-T04	SYM SOFTWARE	TF-CG CAPACITY 751-1.00	\$5.020	Each	33%	\$3.363	Other	D1
TF-CG-T05	TF-CG-T05	SYM SOFTWARE	TF-CG CAPACITY 1.01-2.00	\$6.260	Each	33%	\$4.194	Other	D1
TF-CG-T06	TF-CG-T06	SYM SOFTWARE	TF-CG CAPACITY 2.01-4.00	\$7.500	Each	33%	\$5.025	Other	D1
TF-CG-T07	TF-CG-T07	SYM SOFTWARE	TF-CG CAPACITY 4.01-6.00	\$8.740	Each	33%	\$5.856	Other	D1
TF-CG-T08	TF-CG-T08	SYM SOFTWARE	TF-CG CAPACITY 6.01-8.00	\$9.980	Each	33%	\$6.687	Other	D1
TF-CG-T09	TF-CG-T09	SYM SOFTWARE	TF-CG CAPACITY 8.01-10.00	\$11.220	Each	33%	\$7.517	Other	D1
TF-CG-T10	TF-CG-T10	SYM SOFTWARE	TF-CG CAPACITY 10.01-12.0	\$12.460	Each	33%	\$8.348	Other	D1
TF-CG-T11	TF-CG-T11	SYM SOFTWARE	TF-CG CAPACITY 12.01-14.0	\$13.700	Each	33%	\$9.179	Other	D1
TF-CG-T12	TF-CG-T12	SYM SOFTWARE	TF-CG CAPACITY 14.01-17.0	\$14.940	Each	33%	\$10.010	Other	D1
TF-CG-T13	TF-CG-T13	SYM SOFTWARE	TF-CG CPCTY 17.01-20.00	\$16.180	Each	33%	\$10.841	Other	D1
TF-CG-T14	TF-CG-T14	SYM SOFTWARE	TF-CG CPCTY 20.01-23.00	\$17.420	Each	33%	\$11.671	Other	D1
TF-CG-T14-4U	TF-CG-T14-4U	SYM SOFTWARE	TF-CG T1-T4 UPGRADE	\$650	Each	33%	\$436	Other	D1
TF-CG-T15	TF-CG-T15	SYM SOFTWARE	TF-CG CPCTY 23.01-26.00	\$18.660	Each	33%	\$12.502	Other	D1
TF-CG-T16	TF-CG-T16	SYM SOFTWARE	TF-CG CPCTY 26.01-29.00	\$19.900	Each	33%	\$13.333	Other	D1
TF-CG-T17	TF-CG-T17	SYM SOFTWARE	TF-CG CPCTY 29.01-32.00	\$21.140	Each	33%	\$14.164	Other	D1
TF-CG-T18	TF-CG-T18	SYM SOFTWARE	TF-CG CPCTY 32.01-35.00	\$22.380	Each	33%	\$14.995	Other	D1
TF-CG-T19	TF-CG-T19	SYM SOFTWARE	TF-CG CPCTY 35.01-38.00	\$23.620	Each	33%	\$15.825	Other	D1
TF-CG-T20	TF-CG-T20	SYM SOFTWARE	TF-CG CPCTY 38.01-41.00	\$24.860	Each	33%	\$16.656	Other	D1
TF-CG-T21	TF-CG-T21	SYM SOFTWARE	TF-CG CPCTY 41.01-44.00	\$26.100	Each	33%	\$17.487	Other	D1
TF-CG-T22	TF-CG-T22	SYM SOFTWARE	TF-CG CPCTY 44.01-47.00	\$27.340	Each	33%	\$18.318	Other	D1
TF-CG-T23	TF-CG-T23	SYM SOFTWARE	TF-CG CPCTY 47.01-50.00	\$28.580	Each	33%	\$19.149	Other	D1
TF-CG-T24	TF-CG-T24	SYM SOFTWARE	TF-CG CPCTY 50.01-53.00	\$29.820	Each	33%	\$19.979	Other	D1
TF-CG-T25	TF-CG-T25	SYM SOFTWARE	TF-CG CPCTY 53.01-56.00	\$31.060	Each	33%	\$20.810	Other	D1
TF-CG-T26	TF-CG-T26	SYM SOFTWARE	TF-CG CPCTY 56.01-59.00	\$32.300	Each	33%	\$21.641	Other	D1
TF-CG-T27	TF-CG-T27	SYM SOFTWARE	TF-CG CPCTY 59.01-62.00	\$33.540	Each	33%	\$22.472	Other	D1
TF-CG-T28	TF-CG-T28	SYM SOFTWARE	TF-CG CPCTY 62.01-65.00	\$34.780	Each	33%	\$23.303	Other	D1
TF-CG-T29	TF-CG-T29	SYM SOFTWARE	TF-CG CPCTY 65.01-68.00	\$36.020	Each	33%	\$24.133	Other	D1
TF-CG-T30	TF-CG-T30	SYM SOFTWARE	TF-CG CPCTY 68.01-71.00	\$37.260	Each	33%	\$24.964	Other	D1
TF-CG-T31	TF-CG-T31	SYM SOFTWARE	TF-CG CPCTY 71.01-74.00	\$38.500	Each	33%	\$25.795	Other	D1
TF-CG-T32	TF-CG-T32	SYM SOFTWARE	TF-CG CPCTY 74.01-77.00	\$39.740	Each	33%	\$26.626	Other	D1
TF-CG-T33	TF-CG-T33	SYM SOFTWARE	TF-CG CPCTY 77.01-80.00	\$40.980	Each	33%	\$27.457	Other	D1
TF-CG-T34	TF-CG-T34	SYM SOFTWARE	TF-CG CPCTY 80.01-83.00	\$42.220	Each	33%	\$28.287	Other	D1
TF-CG-T35	TF-CG-T35	SYM SOFTWARE	TF-CG CPCTY 83.01-86.00	\$43.460	Each	33%	\$29.118	Other	D1
TF-CG-T5-35U	TF-CG-T5-35U	SYM SOFTWARE	TF-CG T5-T35 UPGRADE	\$1.240	Each	33%	\$831	Other	D1
TFCLNADD-BASE	TFCLNADD-BASE	SYM SOFTWARE	TF-CLNADD BASE LICENSE	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C01	TF-CLNADD-C01	SYM SOFTWARE	TF-CLNADD 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C02	TF-CLNADD-C02	SYM SOFTWARE	TF-CLNADD 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C03	TF-CLNADD-C03	SYM SOFTWARE	TF-CLNADD 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C04	TF-CLNADD-C04	SYM SOFTWARE	TF-CLNADD 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C05	TF-CLNADD-C05	SYM SOFTWARE	TF-CLNADD 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C06	TF-CLNADD-C06	SYM SOFTWARE	TF-CLNADD 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
TF-CLNADD-C07	TF-CLNADD-C07	SYM SOFTWARE	TF-CLNADD 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C08	TF-CLNADD-C08	SYM SOFTWARE	TF-CLNADD 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C09	TF-CLNADD-C09	SYM SOFTWARE	TF-CLNADD 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C10	TF-CLNADD-C10	SYM SOFTWARE	TF-CLNADD 1TB(601-1000TB)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-C11	TF-CLNADD-C11	SYM SOFTWARE	TF-CLNADD1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N01	TF-CLNADD-N01	SYM SOFTWARE	TF-CLNADD 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N02	TF-CLNADD-N02	SYM SOFTWARE	TF-CLNADD 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N03	TF-CLNADD-N03	SYM SOFTWARE	TF-CLNADD 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N04	TF-CLNADD-N04	SYM SOFTWARE	TF-CLNADD 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N05	TF-CLNADD-N05	SYM SOFTWARE	TF-CLNADD 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N06	TF-CLNADD-N06	SYM SOFTWARE	TF-CLNADD 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N07	TF-CLNADD-N07	SYM SOFTWARE	TF-CLNADD 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N08	TF-CLNADD-N08	SYM SOFTWARE	TF-CLNADD 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N09	TF-CLNADD-N09	SYM SOFTWARE	TF-CLNADD 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N10	TF-CLNADD-N10	SYM SOFTWARE	TF-CLNADD 1TB(601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNADD-N11	TF-CLNADD-N11	SYM SOFTWARE	TF-CLNADD1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
TF-CLNAD-T01	TF-CLNAD-T01	SYM SOFTWARE	TFCLNADD PCPTY 0-.250	\$9,500	Each	33%	\$6,365	Other	D1
TF-CLNAD-T02	TF-CLNAD-T02	SYM SOFTWARE	TFCLNADD PCPTY .251-.500	\$11,520	Each	33%	\$7,718	Other	D1
TF-CLNAD-T03	TF-CLNAD-T03	SYM SOFTWARE	TFCLNADD PCPTY .501-.750	\$13,540	Each	33%	\$9,072	Other	D1
TF-CLNAD-T04	TF-CLNAD-T04	SYM SOFTWARE	TFCLNADD PCPTY .751-1.00	\$15,560	Each	33%	\$10,425	Other	D1
TF-CLNAD-T05	TF-CLNAD-T05	SYM SOFTWARE	TFCLNADD PCPTY 1.01-2.00	\$19,390	Each	33%	\$12,991	Other	D1
TF-CLNAD-T06	TF-CLNAD-T06	SYM SOFTWARE	TFCLNADD PCPTY 2.01-4.00	\$23,220	Each	33%	\$15,557	Other	D1
TF-CLNAD-T07	TF-CLNAD-T07	SYM SOFTWARE	TFCLNADD PCPTY 4.01-6.00	\$27,050	Each	33%	\$18,124	Other	D1
TF-CLNAD-T08	TF-CLNAD-T08	SYM SOFTWARE	TFCLNADD PCPTY 6.01-8.00	\$30,880	Each	33%	\$20,690	Other	D1
TF-CLNAD-T09	TF-CLNAD-T09	SYM SOFTWARE	TFCLNADD PCPTY 8.01-10.00	\$34,710	Each	33%	\$23,256	Other	D1
TF-CLNAD-T10	TF-CLNAD-T10	SYM SOFTWARE	TFCLNADD CPTY 10.01-12.00	\$38,540	Each	33%	\$25,822	Other	D1
TF-CLNAD-T11	TF-CLNAD-T11	SYM SOFTWARE	TFCLNADD CPTY 12.01-14.00	\$42,370	Each	33%	\$28,388	Other	D1
TF-CLNAD-T12	TF-CLNAD-T12	SYM SOFTWARE	TFCLNADD CPTY 14.01-17.00	\$46,200	Each	33%	\$30,954	Other	D1
TF-CLNAD-T13	TF-CLNAD-T13	SYM SOFTWARE	TFCLNADD CPTY 17.01-20.00	\$50,030	Each	33%	\$33,520	Other	D1
TF-CLNAD-T14	TF-CLNAD-T14	SYM SOFTWARE	TFCLNADD CPTY 20.01-23.00	\$53,860	Each	33%	\$36,086	Other	D1
TFCLNAD-T1-4U	TFCLNAD-T1-4U	SYM SOFTWARE	TFCLNADD T1-4U UPGRADE	\$2,020	Each	33%	\$1,353	Other	D1
TF-CLNAD-T15	TF-CLNAD-T15	SYM SOFTWARE	TFCLNADD CPTY 23.01-26.00	\$57,690	Each	33%	\$38,652	Other	D1
TF-CLNAD-T16	TF-CLNAD-T16	SYM SOFTWARE	TFCLNADD CPTY 26.01-29.00	\$61,520	Each	33%	\$41,218	Other	D1
TF-CLNAD-T17	TF-CLNAD-T17	SYM SOFTWARE	TFCLNADD CPTY 29.01-32.00	\$65,350	Each	33%	\$43,785	Other	D1
TF-CLNAD-T18	TF-CLNAD-T18	SYM SOFTWARE	TFCLNADD CPTY 32.01-35.00	\$69,180	Each	33%	\$46,351	Other	D1
TF-CLNAD-T19	TF-CLNAD-T19	SYM SOFTWARE	TFCLNADD CPTY 35.01-38.00	\$73,010	Each	33%	\$48,917	Other	D1
TF-CLNAD-T20	TF-CLNAD-T20	SYM SOFTWARE	TFCLNADD CPTY 38.01-41.00	\$76,840	Each	33%	\$51,483	Other	D1
TF-CLNAD-T21	TF-CLNAD-T21	SYM SOFTWARE	TFCLNADD CPTY 41.01-44.00	\$80,670	Each	33%	\$54,049	Other	D1
TF-CLNAD-T22	TF-CLNAD-T22	SYM SOFTWARE	TFCLNADD CPTY 44.01-47.00	\$84,500	Each	33%	\$56,615	Other	D1
TF-CLNAD-T23	TF-CLNAD-T23	SYM SOFTWARE	TFCLNADD CPTY 47.01-50.00	\$88,330	Each	33%	\$59,181	Other	D1
TF-CLNAD-T24	TF-CLNAD-T24	SYM SOFTWARE	TFCLNADD CPTY 50.01-53.00	\$92,160	Each	33%	\$61,747	Other	D1
TF-CLNAD-T25	TF-CLNAD-T25	SYM SOFTWARE	TFCLNADD CPTY 53.01-56.00	\$95,990	Each	33%	\$64,313	Other	D1
TF-CLNAD-T26	TF-CLNAD-T26	SYM SOFTWARE	TFCLNADD CPTY 56.01-59.00	\$99,820	Each	33%	\$66,879	Other	D1
TF-CLNAD-T27	TF-CLNAD-T27	SYM SOFTWARE	TFCLNADD CPTY 59.01-62.00	\$103,650	Each	33%	\$69,445	Other	D1
TF-CLNAD-T28	TF-CLNAD-T28	SYM SOFTWARE	TFCLNADD CPTY 62.01-65.00	\$107,480	Each	33%	\$72,012	Other	D1
TF-CLNAD-T29	TF-CLNAD-T29	SYM SOFTWARE	TFCLNADD CPTY 65.01-68.00	\$111,310	Each	33%	\$74,578	Other	D1
TF-CLNAD-T30	TF-CLNAD-T30	SYM SOFTWARE	TFCLNADD CPTY 68.01-71.00	\$115,140	Each	33%	\$77,144	Other	D1
TF-CLNAD-T31	TF-CLNAD-T31	SYM SOFTWARE	TFCLNADD CPTY 71.01-74.00	\$118,970	Each	33%	\$79,710	Other	D1
TF-CLNAD-T32	TF-CLNAD-T32	SYM SOFTWARE	TFCLNADD CPTY 74.01-77.00	\$122,800	Each	33%	\$82,276	Other	D1
TF-CLNAD-T33	TF-CLNAD-T33	SYM SOFTWARE	TFCLNADD CPTY 77.01-80.00	\$126,630	Each	33%	\$84,842	Other	D1
TF-CLNAD-T34	TF-CLNAD-T34	SYM SOFTWARE	TFCLNADD CPTY 80.01-83.00	\$130,460	Each	33%	\$87,408	Other	D1
TF-CLNAD-T35	TF-CLNAD-T35	SYM SOFTWARE	TFCLNADD CPTY 83.01-86.00	\$134,290	Each	33%	\$89,974	Other	D1
TFCLNADT5-35U	TFCLNADT5-35U	SYM SOFTWARE	TFCLNADD T5-T35 UPGRADE	\$3,830	Each	33%	\$2,566	Other	D1
TF-CLNP-BAS	TF-CLNP-BAS	SYM SOFTWARE	LOCL REP-PROT-TFCLONE CNFLASH-BASE	\$21,368	Each	33%	\$14,317	Other	D1
TF-CLNP-C01	TF-CLNP-C01	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	\$2,540	Each	33%	\$1,702	Other	D1
TF-CLNP-C02	TF-CLNP-C02	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	\$2,385	Each	33%	\$1,598	Other	D1
TF-CLNP-C03	TF-CLNP-C03	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	\$2,100	Each	33%	\$1,407	Other	D1
TF-CLNP-C04	TF-CLNP-C04	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	\$1,955	Each	33%	\$1,310	Other	D1
TF-CLNP-C05	TF-CLNP-C05	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	\$1,880	Each	33%	\$1,260	Other	D1
TF-CLNP-C06	TF-CLNP-C06	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 101-150T	\$1,690	Each	33%	\$1,132	Other	D1
TF-CLNP-C07	TF-CLNP-C07	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	\$1,500	Each	33%	\$1,005	Other	D1
TF-CLNP-C08	TF-CLNP-C08	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	\$1,300	Each	33%	\$871	Other	D1
TF-CLNP-C09	TF-CLNP-C09	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 401-600T	\$1,135	Each	33%	\$760	Other	D1
TF-CLNP-C10	TF-CLNP-C10	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	\$985	Each	33%	\$660	Other	D1
TF-CLNP-C11	TF-CLNP-C11	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	\$860	Each	33%	\$576	Other	D1
TF-CLNP-N01	TF-CLNP-N01	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	\$1,270	Each	33%	\$851	Other	D1
TF-CLNP-N02	TF-CLNP-N02	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB	\$1,185	Each	33%	\$794	Other	D1
TF-CLNP-N03	TF-CLNP-N03	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	\$1,050	Each	33%	\$704	Other	D1
TF-CLNP-N04	TF-CLNP-N04	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	\$975	Each	33%	\$653	Other	D1
TF-CLNP-N05	TF-CLNP-N05	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	\$935	Each	33%	\$626	Other	D1
TF-CLNP-N06	TF-CLNP-N06	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	\$850	Each	33%	\$570	Other	D1
TF-CLNP-N07	TF-CLNP-N07	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	\$745	Each	33%	\$499	Other	D1
TF-CLNP-N08	TF-CLNP-N08	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	\$650	Each	33%	\$436	Other	D1
TF-CLNP-N09	TF-CLNP-N09	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	\$565	Each	33%	\$379	Other	D1
TF-CLNP-N10	TF-CLNP-N10	SYM SOFTWARE	LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	\$495	Each	33%	\$332	Other	D1
TF-CLNP-N11	TF-CLNP-N11	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	\$430	Each	33%	\$288	Other	D1
TF-CLNP-R01	TF-CLNP-R01	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	\$4,425	Each	33%	\$2,965	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
TF-CLNP-R02	TF-CLNP-R02	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	\$3,850	Each	33%	\$2,580	Other	D1
TF-CLNP-R03	TF-CLNP-R03	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	\$3,350	Each	33%	\$2,245	Other	D1
TF-CLNP-R04	TF-CLNP-R04	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 41-60 TB	\$2,730	Each	33%	\$1,829	Other	D1
TF-CLNP-R05	TF-CLNP-R05	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 61-100 TB	\$2,290	Each	33%	\$1,534	Other	D1
TF-CLNP-R06	TF-CLNP-R06	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	\$2,135	Each	33%	\$1,430	Other	D1
TF-CLNP-R07	TF-CLNP-R07	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	\$1,985	Each	33%	\$1,330	Other	D1
TF-CLNP-R08	TF-CLNP-R08	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	\$1,840	Each	33%	\$1,233	Other	D1
TF-CLNP-R09	TF-CLNP-R09	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 401-600 TB	\$1,675	Each	33%	\$1,122	Other	D1
TF-CLNP-R10	TF-CLNP-R10	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	\$1,560	Each	33%	\$1,045	Other	D1
TF-CLNP-R11	TF-CLNP-R11	SYM SOFTWARE	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	\$13,890	Each	33%	\$737	Other	D1
TF-CLNP-RBAS	TF-CLNP-RBAS	SYM SOFTWARE	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	\$13,890	Each	33%	\$9,306	Other	D1
TF-CLONE-BASE	TF-CLONE-BASE	SYM SOFTWARE	TF-CLONE BASE LICENSE	\$20,350	Each	33%	\$13,635	Other	D1
TF-CLONE-C01	TF-CLONE-C01	SYM SOFTWARE	TF-CLONE 1TB (0-14TB)	\$2,420	Each	33%	\$1,621	Other	D1
TF-CLONE-C02	TF-CLONE-C02	SYM SOFTWARE	TF-CLONE 1TB (15-25TB)	\$2,270	Each	33%	\$1,521	Other	D1
TF-CLONE-C03	TF-CLONE-C03	SYM SOFTWARE	TF-CLONE 1TB (26-40TB)	\$2,000	Each	33%	\$1,340	Other	D1
TF-CLONE-C04	TF-CLONE-C04	SYM SOFTWARE	TF-CLONE 1TB (41-60TB)	\$1,860	Each	33%	\$1,246	Other	D1
TF-CLONE-C05	TF-CLONE-C05	SYM SOFTWARE	TF-CLONE 1TB (61-100TB)	\$1,790	Each	33%	\$1,199	Other	D1
TF-CLONE-C06	TF-CLONE-C06	SYM SOFTWARE	TF-CLONE 1TB (101-150TB)	\$1,610	Each	33%	\$1,079	Other	D1
TF-CLONE-C07	TF-CLONE-C07	SYM SOFTWARE	TF-CLONE 1TB (151-250TB)	\$1,430	Each	33%	\$958	Other	D1
TF-CLONE-C08	TF-CLONE-C08	SYM SOFTWARE	TF-CLONE 1TB (251-400TB)	\$1,240	Each	33%	\$831	Other	D1
TF-CLONE-C09	TF-CLONE-C09	SYM SOFTWARE	TF-CLONE 1TB (401-600TB)	\$1,080	Each	33%	\$724	Other	D1
TF-CLONE-C10	TF-CLONE-C10	SYM SOFTWARE	TF-CLONE 1TB (601-1000TB)	\$940	Each	33%	\$630	Other	D1
TF-CLONE-C11	TF-CLONE-C11	SYM SOFTWARE	TF-CLONE 1TB(1001TB or greater)	\$820	Each	33%	\$549	Other	D1
TF-CLONE-N01	TF-CLONE-N01	SYM SOFTWARE	TF-CLONE 1TB (0-14TB) NLT3	\$1,210	Each	33%	\$811	Other	D1
TF-CLONE-N02	TF-CLONE-N02	SYM SOFTWARE	TF-CLONE 1TB (15-25TB) NLT3	\$1,130	Each	33%	\$757	Other	D1
TF-CLONE-N03	TF-CLONE-N03	SYM SOFTWARE	TF-CLONE 1TB (26-40TB) NLT3	\$1,000	Each	33%	\$670	Other	D1
TF-CLONE-N04	TF-CLONE-N04	SYM SOFTWARE	TF-CLONE 1TB (41-60TB) NLT3	\$930	Each	33%	\$623	Other	D1
TF-CLONE-N05	TF-CLONE-N05	SYM SOFTWARE	TF-CLONE 1TB (61-100TB) NLT3	\$890	Each	33%	\$596	Other	D1
TF-CLONE-N06	TF-CLONE-N06	SYM SOFTWARE	TF-CLONE 1TB (101-150TB) NLT3	\$810	Each	33%	\$543	Other	D1
TF-CLONE-N07	TF-CLONE-N07	SYM SOFTWARE	TF-CLONE 1TB (151-250TB) NLT3	\$710	Each	33%	\$476	Other	D1
TF-CLONE-N08	TF-CLONE-N08	SYM SOFTWARE	TF-CLONE 1TB (251-400TB) NLT3	\$620	Each	33%	\$415	Other	D1
TF-CLONE-N09	TF-CLONE-N09	SYM SOFTWARE	TF-CLONE 1TB (401-600TB) NLT3	\$540	Each	33%	\$362	Other	D1
TF-CLONE-N10	TF-CLONE-N10	SYM SOFTWARE	TF-CLONE 1TB (601-1000TB) NLT3	\$470	Each	33%	\$315	Other	D1
TF-CLONE-N11	TF-CLONE-N11	SYM SOFTWARE	TF-CLONE 1TB(1001TB or greater) NLT3	\$410	Each	33%	\$275	Other	D1
TF-CLONE-R01	TF-CLONE-R01	SYM SOFTWARE	TF-CLONE REPL 1TB(0-14TB)	\$4,425	Each	33%	\$2,965	Other	D1
TF-CLONE-R02	TF-CLONE-R02	SYM SOFTWARE	TF-CLONE REPL 1TB(15-25TB)	\$3,850	Each	33%	\$2,580	Other	D1
TF-CLONE-R03	TF-CLONE-R03	SYM SOFTWARE	TF-CLONE REPL 1TB(26-40TB)	\$3,350	Each	33%	\$2,245	Other	D1
TF-CLONE-R04	TF-CLONE-R04	SYM SOFTWARE	TF-CLONE REPL 1TB(41-60TB)	\$2,730	Each	33%	\$1,829	Other	D1
TF-CLONE-R05	TF-CLONE-R05	SYM SOFTWARE	TF-CLONE REPL 1TB(61-100TB)	\$2,290	Each	33%	\$1,534	Other	D1
TF-CLONE-R06	TF-CLONE-R06	SYM SOFTWARE	TF-CLONE REPL 1TB(101-150TB)	\$2,135	Each	33%	\$1,430	Other	D1
TF-CLONE-R07	TF-CLONE-R07	SYM SOFTWARE	TF-CLONE REPL 1TB(151-250TB)	\$1,985	Each	33%	\$1,330	Other	D1
TF-CLONE-R08	TF-CLONE-R08	SYM SOFTWARE	TF-CLONE REPL 1TB(251-400TB)	\$1,840	Each	33%	\$1,233	Other	D1
TF-CLONE-R09	TF-CLONE-R09	SYM SOFTWARE	TF-CLONE REPL 1TB(401-600TB)	\$1,675	Each	33%	\$1,122	Other	D1
TF-CLONE-R10	TF-CLONE-R10	SYM SOFTWARE	TF-CLONE REPL 1TB(601-1000TB)	\$1,560	Each	33%	\$1,045	Other	D1
TF-CLONE-R11	TF-CLONE-R11	SYM SOFTWARE	TF-CLONE REPL 1TB(1001TB or greater)	\$1,100	Each	33%	\$737	Other	D1
TF-CLONE-RBAS	TF-CLONE-RBAS	SYM SOFTWARE	TF-CLONE REPL BASE LICENSE	\$13,230	Each	33%	\$8,864	Other	D1
TF-CLONE-T01	TF-CLONE-T01	SYM SOFTWARE	TF-CLONE CPCTY 0-250	\$19,010	Each	33%	\$12,737	Other	D1
TF-CLONE-T02	TF-CLONE-T02	SYM SOFTWARE	TF-CLONE CPCTY 251-500	\$23,040	Each	33%	\$15,437	Other	D1
TF-CLONE-T03	TF-CLONE-T03	SYM SOFTWARE	TF-CLONE CPCTY 501-750	\$27,070	Each	33%	\$18,137	Other	D1
TF-CLONE-T04	TF-CLONE-T04	SYM SOFTWARE	TF-CLONE CPCTY 751-1,000	\$31,100	Each	33%	\$20,837	Other	D1
TF-CLONE-T05	TF-CLONE-T05	SYM SOFTWARE	TF-CLONE CPCTY 1,01-2,000	\$38,760	Each	33%	\$25,969	Other	D1
TF-CLONE-T06	TF-CLONE-T06	SYM SOFTWARE	TF-CLONE CPCTY 2,01-4,000	\$46,420	Each	33%	\$31,101	Other	D1
TF-CLONE-T07	TF-CLONE-T07	SYM SOFTWARE	TF-CLONE CPCTY 4,01-6,000	\$54,080	Each	33%	\$36,234	Other	D1
TF-CLONE-T08	TF-CLONE-T08	SYM SOFTWARE	TF-CLONE CPCTY 6,01-8,000	\$61,740	Each	33%	\$41,366	Other	D1
TF-CLONE-T09	TF-CLONE-T09	SYM SOFTWARE	TF-CLONE CPCTY 8,01-10,000	\$69,400	Each	33%	\$46,498	Other	D1
TF-CLONE-T10	TF-CLONE-T10	SYM SOFTWARE	TF-CLONE CPCTY 10,01-12,000	\$77,060	Each	33%	\$51,630	Other	D1
TF-CLONE-T11	TF-CLONE-T11	SYM SOFTWARE	TF-CLONE CPCTY 12,01-14,000	\$84,720	Each	33%	\$56,762	Other	D1
TF-CLONE-T12	TF-CLONE-T12	SYM SOFTWARE	TF-CLONE CPCTY 14,01-17,000	\$92,380	Each	33%	\$61,895	Other	D1
TF-CLONE-T13	TF-CLONE-T13	SYM SOFTWARE	TF-CLONE CPCTY 17,01-20,000	\$100,040	Each	33%	\$67,027	Other	D1
TF-CLONE-T14	TF-CLONE-T14	SYM SOFTWARE	TF-CLONE CPCTY 20,01-23,000	\$107,700	Each	33%	\$72,159	Other	D1
TFCLONE-T14-4U	TFCLONE-T14-4U	SYM SOFTWARE	TF-CLONE T14-4U UPGRADE	\$4,030	Each	33%	\$2,700	Other	D1
TF-CLONE-T15	TF-CLONE-T15	SYM SOFTWARE	TF-CLONE CPCTY 23,01-26,000	\$115,360	Each	33%	\$77,291	Other	D1
TF-CLONE-T16	TF-CLONE-T16	SYM SOFTWARE	TF-CLONE CPCTY 26,01-29,000	\$123,020	Each	33%	\$82,423	Other	D1
TF-CLONE-T17	TF-CLONE-T17	SYM SOFTWARE	TF-CLONE CPCTY 29,01-32,000	\$130,680	Each	33%	\$87,556	Other	D1
TF-CLONE-T18	TF-CLONE-T18	SYM SOFTWARE	TF-CLONE CPCTY 32,01-35,000	\$138,340	Each	33%	\$92,688	Other	D1
TF-CLONE-T19	TF-CLONE-T19	SYM SOFTWARE	TF-CLONE CPCTY 35,01-38,000	\$146,000	Each	33%	\$97,820	Other	D1
TF-CLONE-T20	TF-CLONE-T20	SYM SOFTWARE	TF-CLONE CPCTY 38,01-41,000	\$153,660	Each	33%	\$102,952	Other	D1
TF-CLONE-T21	TF-CLONE-T21	SYM SOFTWARE	TF-CLONE CPCTY 41,01-44,000	\$161,320	Each	33%	\$108,084	Other	D1
TF-CLONE-T22	TF-CLONE-T22	SYM SOFTWARE	TF-CLONE CPCTY 44,01-47,000	\$168,980	Each	33%	\$113,217	Other	D1
TF-CLONE-T23	TF-CLONE-T23	SYM SOFTWARE	TF-CLONE CPCTY 47,01-50,000	\$176,640	Each	33%	\$118,349	Other	D1
TF-CLONE-T24	TF-CLONE-T24	SYM SOFTWARE	TF-CLONE CPCTY 50,01-53,000	\$184,300	Each	33%	\$123,481	Other	D1
TF-CLONE-T25	TF-CLONE-T25	SYM SOFTWARE	TF-CLONE CPCTY 53,01-56,000	\$191,960	Each	33%	\$128,613	Other	D1
TF-CLONE-T26	TF-CLONE-T26	SYM SOFTWARE	TF-CLONE CPCTY 56,01-59,000	\$199,620	Each	33%	\$133,745	Other	D1
TF-CLONE-T27	TF-CLONE-T27	SYM SOFTWARE	TF-CLONE CPCTY 59,01-62,000	\$207,280	Each	33%	\$138,878	Other	D1
TF-CLONE-T28	TF-CLONE-T28	SYM SOFTWARE	TF-CLONE CPCTY 62,01-65,000	\$214,940	Each	33%	\$144,010	Other	D1
TF-CLONE-T29	TF-CLONE-T29	SYM SOFTWARE	TF-CLONE CPCTY 65,01-68,000	\$222,600	Each	33%	\$149,142	Other	D1
TF-CLONE-T30	TF-CLONE-T30	SYM SOFTWARE	TF-CLONE CPCTY 68,01-71,000	\$230,260	Each	33%	\$154,274	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
TF-CLONE-T31	TF-CLONE-T31	SYM SOFTWARE	TF-CLONE CPTY 71.01-74.00	\$237,920	Each	33%	\$159,406	Other	D1
TF-CLONE-T32	TF-CLONE-T32	SYM SOFTWARE	TF-CLONE CPTY 74.01-77.00	\$245,580	Each	33%	\$164,539	Other	D1
TF-CLONE-T33	TF-CLONE-T33	SYM SOFTWARE	TF-CLONE CPTY 77.01-80.00	\$253,240	Each	33%	\$169,671	Other	D1
TF-CLONE-T34	TF-CLONE-T34	SYM SOFTWARE	TF-CLONE CPTY 80.01-83.00	\$260,900	Each	33%	\$174,803	Other	D1
TF-CLONE-T35	TF-CLONE-T35	SYM SOFTWARE	TF-CLONE CPTY 83.01-86.00	\$268,560	Each	33%	\$179,935	Other	D1
TFCLON-T5-35U	TFCLON-T5-35U	SYM SOFTWARE	TF-CLONE T5-T35 UPGRADE	\$7,660	Each	33%	\$5,132	Other	D1
TF-EIM-BASE	TF-EIM-BASE	SYM SOFTWARE	TF-EIM BASE MODEL	\$5,100	Each	33%	\$3,417	Other	D1
TF-EIM-C01	TF-EIM-C01	SYM SOFTWARE	TF-EIM 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C02	TF-EIM-C02	SYM SOFTWARE	TF-EIM 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C03	TF-EIM-C03	SYM SOFTWARE	TF-EIM 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C04	TF-EIM-C04	SYM SOFTWARE	TF-EIM 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C05	TF-EIM-C05	SYM SOFTWARE	TF-EIM 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C06	TF-EIM-C06	SYM SOFTWARE	TF-EIM 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C07	TF-EIM-C07	SYM SOFTWARE	TF-EIM 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C08	TF-EIM-C08	SYM SOFTWARE	TF-EIM 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C09	TF-EIM-C09	SYM SOFTWARE	TF-EIM 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C10	TF-EIM-C10	SYM SOFTWARE	TF-EIM 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-C11	TF-EIM-C11	SYM SOFTWARE	TF-EIM1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
TF-EIM-N01	TF-EIM-N01	SYM SOFTWARE	TF-EIM 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N02	TF-EIM-N02	SYM SOFTWARE	TF-EIM 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N03	TF-EIM-N03	SYM SOFTWARE	TF-EIM 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N04	TF-EIM-N04	SYM SOFTWARE	TF-EIM 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N05	TF-EIM-N05	SYM SOFTWARE	TF-EIM 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N06	TF-EIM-N06	SYM SOFTWARE	TF-EIM 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N07	TF-EIM-N07	SYM SOFTWARE	TF-EIM 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N08	TF-EIM-N08	SYM SOFTWARE	TF-EIM 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N09	TF-EIM-N09	SYM SOFTWARE	TF-EIM 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N10	TF-EIM-N10	SYM SOFTWARE	TF-EIM 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-N11	TF-EIM-N11	SYM SOFTWARE	TF-EIM1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
TF-EIM-R01	TF-EIM-R01	SYM SOFTWARE	TF-EIM REPL 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R02	TF-EIM-R02	SYM SOFTWARE	TF-EIM REPL 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R03	TF-EIM-R03	SYM SOFTWARE	TF-EIM REPL 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R04	TF-EIM-R04	SYM SOFTWARE	TF-EIM REPL 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R05	TF-EIM-R05	SYM SOFTWARE	TF-EIM REPL 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R06	TF-EIM-R06	SYM SOFTWARE	TF-EIM REPL 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R07	TF-EIM-R07	SYM SOFTWARE	TF-EIM REPL 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R08	TF-EIM-R08	SYM SOFTWARE	TF-EIM REPL 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R09	TF-EIM-R09	SYM SOFTWARE	TF-EIM REPL 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R10	TF-EIM-R10	SYM SOFTWARE	TF-EIM REPL 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
TF-EIM-R11	TF-EIM-R11	SYM SOFTWARE	TF-EIM REPL 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
TF-EIM-RBAS	TF-EIM-RBAS	SYM SOFTWARE	TF-EIM REPL BASE LICENSE	\$5,100	Each	33%	\$3,417	Other	D1
TFEIM-T01	TFEIM-T01	SYM SOFTWARE	TF EIM CPCTY 0-250	\$4,750	Each	33%	\$3,183	Other	D1
TFEIM-T02	TFEIM-T02	SYM SOFTWARE	TF EIM CPCTY 251-500	\$5,760	Each	33%	\$3,859	Other	D1
TFEIM-T03	TFEIM-T03	SYM SOFTWARE	TF EIM CPCTY 501-750	\$6,770	Each	33%	\$4,536	Other	D1
TFEIM-T04	TFEIM-T04	SYM SOFTWARE	TF EIM CPCTY 751-1000	\$7,780	Each	33%	\$5,213	Other	D1
TFEIM-T05	TFEIM-T05	SYM SOFTWARE	TF EIM CPCTY 1.01-2.00	\$9,690	Each	33%	\$6,492	Other	D1
TFEIM-T06	TFEIM-T06	SYM SOFTWARE	TF EIM CPCTY 2.01-4.00	\$11,600	Each	33%	\$7,772	Other	D1
TFEIM-T07	TFEIM-T07	SYM SOFTWARE	TF EIM CPCTY 4.01-6.00	\$13,510	Each	33%	\$9,052	Other	D1
TFEIM-T08	TFEIM-T08	SYM SOFTWARE	TF EIM CPCTY 6.01-8.00	\$15,420	Each	33%	\$10,331	Other	D1
TFEIM-T09	TFEIM-T09	SYM SOFTWARE	TF EIM CPCTY 8.01-10.00	\$17,330	Each	33%	\$11,611	Other	D1
TFEIM-T10	TFEIM-T10	SYM SOFTWARE	TF EIM CPCTY 10.01-12.00	\$19,240	Each	33%	\$12,891	Other	D1
TFEIM-T11	TFEIM-T11	SYM SOFTWARE	TF EIM CPCTY 12.01-14.00	\$21,150	Each	33%	\$14,171	Other	D1
TFEIM-T12	TFEIM-T12	SYM SOFTWARE	TF EIM CPCTY 14.01-17.00	\$23,060	Each	33%	\$15,450	Other	D1
TFEIM-T13	TFEIM-T13	SYM SOFTWARE	TF EIM CPCTY 17.01-20.00	\$24,970	Each	33%	\$16,730	Other	D1
TFEIM-T14	TFEIM-T14	SYM SOFTWARE	TF EIM CPCTY 20.01-23.00	\$26,880	Each	33%	\$18,010	Other	D1
TFEIM-T1-4U	TFEIM-T1-4U	SYM SOFTWARE	TF EIM T1-T4 UPGRADE	\$1,010	Each	33%	\$677	Other	D1
TFEIM-T15	TFEIM-T15	SYM SOFTWARE	TF EIM CPCTY 23.01-26.00	\$28,790	Each	33%	\$19,289	Other	D1
TFEIM-T16	TFEIM-T16	SYM SOFTWARE	TF EIM CPCTY 26.01-29.00	\$30,700	Each	33%	\$20,569	Other	D1
TFEIM-T17	TFEIM-T17	SYM SOFTWARE	TF EIM CPCTY 29.01-32.00	\$32,610	Each	33%	\$21,849	Other	D1
TFEIM-T18	TFEIM-T18	SYM SOFTWARE	TF EIM CPCTY 32.01-35.00	\$34,520	Each	33%	\$23,129	Other	D1
TFEIM-T19	TFEIM-T19	SYM SOFTWARE	TF EIM CPCTY 35.01-38.00	\$36,430	Each	33%	\$24,409	Other	D1
TFEIM-T20	TFEIM-T20	SYM SOFTWARE	TF EIM CPCTY 38.01-41.00	\$38,340	Each	33%	\$25,689	Other	D1
TFEIM-T21	TFEIM-T21	SYM SOFTWARE	TF EIM CPCTY 41.01-44.00	\$40,250	Each	33%	\$26,969	Other	D1
TFEIM-T22	TFEIM-T22	SYM SOFTWARE	TF EIM CPCTY 44.01-47.00	\$42,160	Each	33%	\$28,249	Other	D1
TFEIM-T23	TFEIM-T23	SYM SOFTWARE	TF EIM CPCTY 47.01-50.00	\$44,070	Each	33%	\$29,529	Other	D1
TFEIM-T24	TFEIM-T24	SYM SOFTWARE	TF EIM CPCTY 50.01-53.00	\$45,980	Each	33%	\$30,809	Other	D1
TFEIM-T25	TFEIM-T25	SYM SOFTWARE	TF EIM CPCTY 53.01-56.00	\$47,890	Each	33%	\$32,089	Other	D1
TFEIM-T26	TFEIM-T26	SYM SOFTWARE	TF EIM CPCTY 56.01-59.00	\$49,800	Each	33%	\$33,369	Other	D1
TFEIM-T27	TFEIM-T27	SYM SOFTWARE	TF EIM CPCTY 59.01-62.00	\$51,710	Each	33%	\$34,649	Other	D1
TFEIM-T28	TFEIM-T28	SYM SOFTWARE	TF EIM CPCTY 62.01-65.00	\$53,620	Each	33%	\$35,929	Other	D1
TFEIM-T29	TFEIM-T29	SYM SOFTWARE	TF EIM CPCTY 65.01-68.00	\$55,530	Each	33%	\$37,209	Other	D1
TFEIM-T30	TFEIM-T30	SYM SOFTWARE	TF EIM CPCTY 68.01-71.00	\$57,440	Each	33%	\$38,489	Other	D1
TFEIM-T31	TFEIM-T31	SYM SOFTWARE	TFEIM CPCTY 71.01-74.00	\$59,350	Each	33%	\$39,769	Other	D1
TFEIM-T32	TFEIM-T32	SYM SOFTWARE	TFEIM CPCTY 74.01-77.00	\$61,260	Each	33%	\$41,049	Other	D1
TFEIM-T33	TFEIM-T33	SYM SOFTWARE	TFEIM CPCTY 77.01-80.00	\$63,170	Each	33%	\$42,329	Other	D1
TFEIM-T34	TFEIM-T34	SYM SOFTWARE	TFEIM CPCTY 80.01-83.00	\$65,080	Each	33%	\$43,609	Other	D1
TFEIM-T35	TFEIM-T35	SYM SOFTWARE	TFEIM CPCTY 83.01-86.00	\$66,990	Each	33%	\$44,889	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
TFEIM-T5-35U	TFEIM-T5-35U	SYM SOFTWARE	TFEIM T5-T35 UPGRADE	\$1,910	Each	33%	\$1,280	Other	D1
TF-M-ADD-BASE	TF-M-ADD-BASE	SYM SOFTWARE	TF-M-ADD BASE LICENSE	\$16,200	Each	33%	\$10,854	Other	D1
TF-M-ADD-C01	TF-M-ADD-C01	SYM SOFTWARE	TF-M-ADD 1TB (0-14TB)	\$1,915	Each	33%	\$1,283	Other	D1
TF-M-ADD-C02	TF-M-ADD-C02	SYM SOFTWARE	TF-M-ADD 1TB (15-25TB)	\$1,800	Each	33%	\$1,206	Other	D1
TF-M-ADD-C03	TF-M-ADD-C03	SYM SOFTWARE	TF-M-ADD 1TB (26-40TB)	\$1,580	Each	33%	\$1,059	Other	D1
TF-M-ADD-C04	TF-M-ADD-C04	SYM SOFTWARE	TF-M-ADD 1TB (41-60TB)	\$1,470	Each	33%	\$985	Other	D1
TF-M-ADD-C05	TF-M-ADD-C05	SYM SOFTWARE	TF-M-ADD 1TB (61-100TB)	\$1,410	Each	33%	\$945	Other	D1
TF-M-ADD-C06	TF-M-ADD-C06	SYM SOFTWARE	TF-M-ADD 1TB (101-150TB)	\$1,270	Each	33%	\$851	Other	D1
TF-M-ADD-C07	TF-M-ADD-C07	SYM SOFTWARE	TF-M-ADD 1TB (151-250TB)	\$1,130	Each	33%	\$757	Other	D1
TF-M-ADD-C08	TF-M-ADD-C08	SYM SOFTWARE	TF-M-ADD 1TB (251-400TB)	\$980	Each	33%	\$657	Other	D1
TF-M-ADD-C09	TF-M-ADD-C09	SYM SOFTWARE	TF-M-ADD 1TB (401-600TB)	\$850	Each	33%	\$570	Other	D1
TF-M-ADD-C10	TF-M-ADD-C10	SYM SOFTWARE	TF-M-ADD 1TB (601-1000TB)	\$740	Each	33%	\$496	Other	D1
TF-M-ADD-C11	TF-M-ADD-C11	SYM SOFTWARE	TF-M-ADD1TB(1001-1500TB)	\$640	Each	33%	\$429	Other	D1
TF-M-ADD-T01	TF-M-ADD-T01	SYM SOFTWARE	TF-M ADD 0-250 TB	\$9,500	Each	33%	\$6,365	Other	D1
TF-M-ADD-T02	TF-M-ADD-T02	SYM SOFTWARE	TF-M ADD 251-500 TB	\$11,520	Each	33%	\$7,718	Other	D1
TF-M-ADD-T03	TF-M-ADD-T03	SYM SOFTWARE	TF-M ADD 501-750 TB	\$13,540	Each	33%	\$9,072	Other	D1
TF-M-ADD-T04	TF-M-ADD-T04	SYM SOFTWARE	TF-M ADD 751-100 TB	\$15,560	Each	33%	\$10,425	Other	D1
TF-M-ADD-T05	TF-M-ADD-T05	SYM SOFTWARE	TF-M ADD 1.01-2.00 TB	\$19,390	Each	33%	\$12,991	Other	D1
TF-M-ADD-T06	TF-M-ADD-T06	SYM SOFTWARE	TF-M ADD 2.01-4.00 TB	\$23,220	Each	33%	\$15,557	Other	D1
TF-M-ADD-T07	TF-M-ADD-T07	SYM SOFTWARE	TF-M ADD 4.01-6.00 TB	\$27,050	Each	33%	\$18,124	Other	D1
TF-M-ADD-T08	TF-M-ADD-T08	SYM SOFTWARE	TF-M ADD 6.01-8.00 TB	\$30,880	Each	33%	\$20,690	Other	D1
TF-M-ADD-T09	TF-M-ADD-T09	SYM SOFTWARE	TF-M ADD 8.01-10.00 TB	\$34,710	Each	33%	\$23,256	Other	D1
TF-M-ADD-T10	TF-M-ADD-T10	SYM SOFTWARE	TF-M ADD 10.01-12.00 TB	\$38,540	Each	33%	\$25,822	Other	D1
TF-M-ADD-T11	TF-M-ADD-T11	SYM SOFTWARE	TF-M ADD 12.01-14.00 TB	\$42,370	Each	33%	\$28,388	Other	D1
TF-M-ADD-T12	TF-M-ADD-T12	SYM SOFTWARE	TF-M ADD 14.01-17.00 TB	\$46,200	Each	33%	\$30,954	Other	D1
TF-M-ADD-T13	TF-M-ADD-T13	SYM SOFTWARE	TF-M ADD 17.01-20.00 TB	\$50,030	Each	33%	\$33,520	Other	D1
TF-M-ADD-T14	TF-M-ADD-T14	SYM SOFTWARE	TF-M ADD 20.01-23.00 TB	\$53,860	Each	33%	\$36,086	Other	D1
TF-M-ADD-T15	TF-M-ADD-T15	SYM SOFTWARE	TF-M ADD 23.01-26.00 TB	\$57,690	Each	33%	\$38,652	Other	D1
TF-M-ADD-T16	TF-M-ADD-T16	SYM SOFTWARE	TF-M ADD 26.01-29.00 TB	\$61,520	Each	33%	\$41,218	Other	D1
TF-M-ADD-T17	TF-M-ADD-T17	SYM SOFTWARE	TF-M ADD 29.01-32.00 TB	\$65,350	Each	33%	\$43,785	Other	D1
TF-M-ADD-T18	TF-M-ADD-T18	SYM SOFTWARE	TF-M ADD 32.01-35.00 TB	\$69,180	Each	33%	\$46,351	Other	D1
TF-M-ADD-T19	TF-M-ADD-T19	SYM SOFTWARE	TF-M ADD 35.01-38.00 TB	\$73,010	Each	33%	\$48,917	Other	D1
TF-M-ADD-T20	TF-M-ADD-T20	SYM SOFTWARE	TF-M ADD 38.01-41.00 TB	\$76,840	Each	33%	\$51,483	Other	D1
TF-M-ADD-T21	TF-M-ADD-T21	SYM SOFTWARE	TF-M ADD 41.01-44.00 TB	\$80,670	Each	33%	\$54,049	Other	D1
TF-M-ADD-T22	TF-M-ADD-T22	SYM SOFTWARE	TF-M ADD 44.01-47.00 TB	\$84,500	Each	33%	\$56,615	Other	D1
TF-M-ADD-T23	TF-M-ADD-T23	SYM SOFTWARE	TF-M ADD 47.01-50.00 TB	\$88,330	Each	33%	\$59,181	Other	D1
TF-M-ADD-T24	TF-M-ADD-T24	SYM SOFTWARE	TF-M ADD 50.01-53.00 TB	\$92,160	Each	33%	\$61,747	Other	D1
TF-M-ADD-T25	TF-M-ADD-T25	SYM SOFTWARE	TF-M ADD 53.01-56.00 TB	\$95,990	Each	33%	\$64,313	Other	D1
TF-M-ADD-T26	TF-M-ADD-T26	SYM SOFTWARE	TF-M ADD 56.01-59.00 TB	\$99,820	Each	33%	\$66,879	Other	D1
TF-M-ADD-T27	TF-M-ADD-T27	SYM SOFTWARE	TF-M ADD 59.01-62.00 TB	\$103,650	Each	33%	\$69,446	Other	D1
TF-M-ADD-T28	TF-M-ADD-T28	SYM SOFTWARE	TF-M ADD 62.01-65.00 TB	\$107,480	Each	33%	\$72,012	Other	D1
TF-M-ADD-T29	TF-M-ADD-T29	SYM SOFTWARE	TF-M ADD 65.01-68.00 TB	\$111,310	Each	33%	\$74,578	Other	D1
TF-M-ADD-T30	TF-M-ADD-T30	SYM SOFTWARE	TF-M ADD 68.01-71.00 TB	\$115,140	Each	33%	\$77,144	Other	D1
TF-M-ADD-T31	TF-M-ADD-T31	SYM SOFTWARE	TF-M ADD 71.01-74.00 TB	\$118,970	Each	33%	\$79,710	Other	D1
TF-M-ADD-T32	TF-M-ADD-T32	SYM SOFTWARE	TF-M ADD 74.01-77.00 TB	\$122,800	Each	33%	\$82,276	Other	D1
TF-M-ADD-T33	TF-M-ADD-T33	SYM SOFTWARE	TF-M ADD 77.01-80.00 TB	\$126,630	Each	33%	\$84,842	Other	D1
TF-M-ADD-T34	TF-M-ADD-T34	SYM SOFTWARE	TF-M ADD 80.01-83.00 TB	\$130,460	Each	33%	\$87,408	Other	D1
TF-M-ADD-T35	TF-M-ADD-T35	SYM SOFTWARE	TF-M ADD 83.01-86.00 TB	\$134,290	Each	33%	\$89,974	Other	D1
TF-M-ADT1-4U	TF-M-ADT1-4U	SYM SOFTWARE	TF-M ADD T1-T4 UPG	\$2,020	Each	33%	\$1,353	Other	D1
TF-M-ADT5-35	TF-M-ADT5-35	SYM SOFTWARE	TF-M ADD T5-35 UPG	\$3,830	Each	33%	\$2,566	Other	D1
TF-M-BASE	TF-M-BASE	SYM SOFTWARE	TF-M BASE LICENSE	\$0	Each	33%	\$0	Other	D1
TF-M-C01	TF-M-C01	SYM SOFTWARE	TF-M 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C02	TF-M-C02	SYM SOFTWARE	TF-M 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C03	TF-M-C03	SYM SOFTWARE	TF-M 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C04	TF-M-C04	SYM SOFTWARE	TF-M 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C05	TF-M-C05	SYM SOFTWARE	TF-M 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C06	TF-M-C06	SYM SOFTWARE	TF-M 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C07	TF-M-C07	SYM SOFTWARE	TF-M 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C08	TF-M-C08	SYM SOFTWARE	TF-M 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C09	TF-M-C09	SYM SOFTWARE	TF-M 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C10	TF-M-C10	SYM SOFTWARE	TF-M 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
TF-M-C11	TF-M-C11	SYM SOFTWARE	TF-M1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
TF-MIR-BASE	TF-MIR-BASE	SYM SOFTWARE	TF-MIR BASE LICENSE	\$32,300	Each	33%	\$21,641	Other	D1
TF-MIR-C01	TF-MIR-C01	SYM SOFTWARE	TF-MIR 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C02	TF-MIR-C02	SYM SOFTWARE	TF-MIR 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C03	TF-MIR-C03	SYM SOFTWARE	TF-MIR 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C04	TF-MIR-C04	SYM SOFTWARE	TF-MIR 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C05	TF-MIR-C05	SYM SOFTWARE	TF-MIR 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C06	TF-MIR-C06	SYM SOFTWARE	TF-MIR 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C07	TF-MIR-C07	SYM SOFTWARE	TF-MIR 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C08	TF-MIR-C08	SYM SOFTWARE	TF-MIR 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C09	TF-MIR-C09	SYM SOFTWARE	TF-MIR 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C10	TF-MIR-C10	SYM SOFTWARE	TF-MIR 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
TF-MIR-C11	TF-MIR-C11	SYM SOFTWARE	TF-MIR 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
TF-MIR-N01	TF-MIR-N01	SYM SOFTWARE	TF-MIR 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-MIR-N02	TF-MIR-N02	SYM SOFTWARE	TF-MIR 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-MIR-N03	TF-MIR-N03	SYM SOFTWARE	TF-MIR 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
TF-MIR-N04	TF-MIR-N04	SYM SOFTWARE	TF-MIR 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-MIR-N05	TF-MIR-N05	SYM SOFTWARE	TF-MIR 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-MIR-N06	TF-MIR-N06	SYM SOFTWARE	TF-MIR 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-MIR-N07	TF-MIR-N07	SYM SOFTWARE	TF-MIR 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-MIR-N08	TF-MIR-N08	SYM SOFTWARE	TF-MIR 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-MIR-N09	TF-MIR-N09	SYM SOFTWARE	TF-MIR 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-MIR-N10	TF-MIR-N10	SYM SOFTWARE	TF-MIR 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-MIR-N11	TF-MIR-N11	SYM SOFTWARE	TF-MIR 1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N01	TF-M-N01	SYM SOFTWARE	TF-M 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N02	TF-M-N02	SYM SOFTWARE	TF-M 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N03	TF-M-N03	SYM SOFTWARE	TF-M 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N04	TF-M-N04	SYM SOFTWARE	TF-M 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N05	TF-M-N05	SYM SOFTWARE	TF-M 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N06	TF-M-N06	SYM SOFTWARE	TF-M 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N07	TF-M-N07	SYM SOFTWARE	TF-M 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N08	TF-M-N08	SYM SOFTWARE	TF-M 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N09	TF-M-N09	SYM SOFTWARE	TF-M 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N10	TF-M-N10	SYM SOFTWARE	TF-M 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-N11	TF-M-N11	SYM SOFTWARE	TF-M1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
TF-M-R01	TF-M-R01	SYM SOFTWARE	TF-M REPL 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R02	TF-M-R02	SYM SOFTWARE	TF-M REPL 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R03	TF-M-R03	SYM SOFTWARE	TF-M REPL 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R04	TF-M-R04	SYM SOFTWARE	TF-M REPL 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R05	TF-M-R05	SYM SOFTWARE	TF-M REPL 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R06	TF-M-R06	SYM SOFTWARE	TF-M REPL 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R07	TF-M-R07	SYM SOFTWARE	TF-M REPL 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R08	TF-M-R08	SYM SOFTWARE	TF-M REPL 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R09	TF-M-R09	SYM SOFTWARE	TF-M REPL 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R10	TF-M-R10	SYM SOFTWARE	TF-M REPL 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
TF-M-R11	TF-M-R11	SYM SOFTWARE	TF-M REPL 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
TF-M-RBAS	TF-M-RBAS	SYM SOFTWARE	TF-M REPL BASE LICENSE	\$0	Each	33%	\$0	Other	D1
TF-M-T01	TF-M-T01	SYM SOFTWARE	TF-M CAPACITY 0-.250	\$4,760	Each	33%	\$3,189	Other	D1
TF-M-T02	TF-M-T02	SYM SOFTWARE	TF-M CAPACITY .251-.500	\$5,770	Each	33%	\$3,866	Other	D1
TF-M-T03	TF-M-T03	SYM SOFTWARE	TF-M CAPACITY .501-.750	\$6,780	Each	33%	\$4,543	Other	D1
TF-M-T04	TF-M-T04	SYM SOFTWARE	TF-M CAPACITY .751-1.00	\$7,790	Each	33%	\$5,219	Other	D1
TF-M-T05	TF-M-T05	SYM SOFTWARE	TF-M CAPACITY 1.01-2.00	\$9,710	Each	33%	\$6,506	Other	D1
TF-M-T06	TF-M-T06	SYM SOFTWARE	TF-M CAPACITY 2.01-4.00	\$11,630	Each	33%	\$7,792	Other	D1
TF-M-T07	TF-M-T07	SYM SOFTWARE	TF-M CAPACITY 4.01-6.00	\$13,550	Each	33%	\$9,079	Other	D1
TF-M-T08	TF-M-T08	SYM SOFTWARE	TF-M CAPACITY 6.01-8.00	\$15,470	Each	33%	\$10,365	Other	D1
TF-M-T09	TF-M-T09	SYM SOFTWARE	TF-M CAPACITY 8.01-10.00	\$17,390	Each	33%	\$11,651	Other	D1
TF-M-T10	TF-M-T10	SYM SOFTWARE	TF-M CAPACITY 10.01-12.00	\$19,310	Each	33%	\$12,938	Other	D1
TF-M-T11	TF-M-T11	SYM SOFTWARE	TF-M CAPACITY 12.01-14.00	\$21,230	Each	33%	\$14,224	Other	D1
TF-M-T12	TF-M-T12	SYM SOFTWARE	TF-M CAPACITY 14.01-17.00	\$23,150	Each	33%	\$15,511	Other	D1
TF-M-T13	TF-M-T13	SYM SOFTWARE	TF-M CPCTY 17.01-20.00	\$25,070	Each	33%	\$16,797	Other	D1
TF-M-T14	TF-M-T14	SYM SOFTWARE	TF-M CPCTY 20.01-23.00	\$26,990	Each	33%	\$18,083	Other	D1
TF-M-T1-4U	TF-M-T1-4U	SYM SOFTWARE	TF-M T1-74 UPGRADE	\$1,010	Each	33%	\$677	Other	D1
TF-M-T15	TF-M-T15	SYM SOFTWARE	TF-M CPCTY 23.01-26.00	\$28,910	Each	33%	\$19,370	Other	D1
TF-M-T16	TF-M-T16	SYM SOFTWARE	TF-M CPCTY 26.01-29.00	\$30,830	Each	33%	\$20,656	Other	D1
TF-M-T17	TF-M-T17	SYM SOFTWARE	TF-M CPCTY 29.01-32.00	\$32,750	Each	33%	\$21,943	Other	D1
TF-M-T18	TF-M-T18	SYM SOFTWARE	TF-M CPCTY 32.01-35.00	\$34,670	Each	33%	\$23,229	Other	D1
TF-M-T19	TF-M-T19	SYM SOFTWARE	TF-M CPCTY 35.01-38.00	\$36,590	Each	33%	\$24,515	Other	D1
TF-M-T20	TF-M-T20	SYM SOFTWARE	TF-M CPCTY 38.01-41.00	\$38,510	Each	33%	\$25,802	Other	D1
TF-M-T21	TF-M-T21	SYM SOFTWARE	TF-M CPCTY 41.01-44.00	\$40,430	Each	33%	\$27,088	Other	D1
TF-M-T22	TF-M-T22	SYM SOFTWARE	TF-M CPCTY 44.01-47.00	\$42,350	Each	33%	\$28,375	Other	D1
TF-M-T23	TF-M-T23	SYM SOFTWARE	TF-M CPCTY 47.01-50.00	\$44,270	Each	33%	\$29,661	Other	D1
TF-M-T24	TF-M-T24	SYM SOFTWARE	TF-M CPCTY 50.01-53.00	\$46,190	Each	33%	\$30,947	Other	D1
TF-M-T25	TF-M-T25	SYM SOFTWARE	TF-M CPCTY 53.01-56.00	\$48,110	Each	33%	\$32,234	Other	D1
TF-M-T26	TF-M-T26	SYM SOFTWARE	TF-M CPCTY 56.01-59.00	\$50,030	Each	33%	\$33,520	Other	D1
TF-M-T27	TF-M-T27	SYM SOFTWARE	TF-M CPCTY 59.01-62.00	\$51,950	Each	33%	\$34,807	Other	D1
TF-M-T28	TF-M-T28	SYM SOFTWARE	TF-M CPCTY 62.01-65.00	\$53,870	Each	33%	\$36,093	Other	D1
TF-M-T29	TF-M-T29	SYM SOFTWARE	TF-M CPCTY 65.01-68.00	\$55,790	Each	33%	\$37,379	Other	D1
TF-M-T30	TF-M-T30	SYM SOFTWARE	TF-M CPCTY 68.01-71.00	\$57,710	Each	33%	\$38,666	Other	D1
TF-M-T31	TF-M-T31	SYM SOFTWARE	TF-M CPCTY 71.01-74.00	\$59,630	Each	33%	\$39,952	Other	D1
TF-M-T32	TF-M-T32	SYM SOFTWARE	TF-M CPCTY 74.01-77.00	\$61,550	Each	33%	\$41,239	Other	D1
TF-M-T33	TF-M-T33	SYM SOFTWARE	TF-M CPCTY 77.01-80.00	\$63,470	Each	33%	\$42,525	Other	D1
TF-M-T34	TF-M-T34	SYM SOFTWARE	TF-M CPCTY 80.01-83.00	\$65,390	Each	33%	\$43,811	Other	D1
TF-M-T35	TF-M-T35	SYM SOFTWARE	TF-M CPCTY 83.01-86.00	\$67,310	Each	33%	\$45,098	Other	D1
TF-M-T5-35U	TF-M-T5-35U	SYM SOFTWARE	TF-M T5-T35 UPGRADE	\$1,920	Each	33%	\$1,286	Other	D1
TF-SIM-BASE	TF-SIM-BASE	SYM SOFTWARE	TF-SIM BASE LICENSE	\$5,100	Each	33%	\$3,417	Other	D1
TF-SIM-C01	TF-SIM-C01	SYM SOFTWARE	TF-SIM 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-C02	TF-SIM-C02	SYM SOFTWARE	TF-SIM 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-C03	TF-SIM-C03	SYM SOFTWARE	TF-SIM 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-C04	TF-SIM-C04	SYM SOFTWARE	TF-SIM 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-C05	TF-SIM-C05	SYM SOFTWARE	TF-SIM 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-C06	TF-SIM-C06	SYM SOFTWARE	TF-SIM 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-C07	TF-SIM-C07	SYM SOFTWARE	TF-SIM 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-C08	TF-SIM-C08	SYM SOFTWARE	TF-SIM 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
TF-SIM-C09	TF-SIM-C09	SYM SOFTWARE	TF-SIM 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-C10	TF-SIM-C10	SYM SOFTWARE	TF-SIM 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-C11	TF-SIM-C11	SYM SOFTWARE	TF-SIM1TB (1001TB or greater)	\$0	Each	33%	\$0	Other	D1
TF-SIM-N01	TF-SIM-N01	SYM SOFTWARE	TF-SIM 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N02	TF-SIM-N02	SYM SOFTWARE	TF-SIM 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N03	TF-SIM-N03	SYM SOFTWARE	TF-SIM 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N04	TF-SIM-N04	SYM SOFTWARE	TF-SIM 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N05	TF-SIM-N05	SYM SOFTWARE	TF-SIM 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N06	TF-SIM-N06	SYM SOFTWARE	TF-SIM 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N07	TF-SIM-N07	SYM SOFTWARE	TF-SIM 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N08	TF-SIM-N08	SYM SOFTWARE	TF-SIM 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N09	TF-SIM-N09	SYM SOFTWARE	TF-SIM 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N10	TF-SIM-N10	SYM SOFTWARE	TF-SIM 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-N11	TF-SIM-N11	SYM SOFTWARE	TF-SIM1TB (1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SIM-R01	TF-SIM-R01	SYM SOFTWARE	TF-SIM REPL 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R02	TF-SIM-R02	SYM SOFTWARE	TF-SIM REPL 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R03	TF-SIM-R03	SYM SOFTWARE	TF-SIM REPL 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R04	TF-SIM-R04	SYM SOFTWARE	TF-SIM REPL 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R05	TF-SIM-R05	SYM SOFTWARE	TF-SIM REPL 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R06	TF-SIM-R06	SYM SOFTWARE	TF-SIM REPL 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R07	TF-SIM-R07	SYM SOFTWARE	TF-SIM REPL 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R08	TF-SIM-R08	SYM SOFTWARE	TF-SIM REPL 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R09	TF-SIM-R09	SYM SOFTWARE	TF-SIM REPL 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R10	TF-SIM-R10	SYM SOFTWARE	TF-SIM REPL 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
TF-SIM-R11	TF-SIM-R11	SYM SOFTWARE	TF-SIM REPL 1TB (1001TB or greater)	\$0	Each	33%	\$0	Other	D1
TF-SIM-RBAS	TF-SIM-RBAS	SYM SOFTWARE	TF-SIM REPL BASE LICENSE	\$5,100	Each	33%	\$3,417	Other	D1
TFSIM-T01	TFSIM-T01	SYM SOFTWARE	TF SIM CPCTY 0-250	\$4,750	Each	33%	\$3,183	Other	D1
TFSIM-T02	TFSIM-T02	SYM SOFTWARE	TF SIM CPCTY 0-250	\$5,760	Each	33%	\$3,859	Other	D1
TFSIM-T03	TFSIM-T03	SYM SOFTWARE	TF SIM CPCTY .501-.750	\$6,770	Each	33%	\$4,536	Other	D1
TFSIM-T04	TFSIM-T04	SYM SOFTWARE	TF SIM CPCTY .751-1.00	\$7,780	Each	33%	\$5,213	Other	D1
TFSIM-T05	TFSIM-T05	SYM SOFTWARE	TF SIM CPCTY 1.01-2.00	\$9,700	Each	33%	\$6,499	Other	D1
TFSIM-T06	TFSIM-T06	SYM SOFTWARE	TF SIM CPCTY 2.01-4.00	\$11,620	Each	33%	\$7,785	Other	D1
TFSIM-T07	TFSIM-T07	SYM SOFTWARE	TF SIM CPCTY 4.01-6.00	\$13,540	Each	33%	\$9,072	Other	D1
TFSIM-T08	TFSIM-T08	SYM SOFTWARE	TF SIM CPCTY 6.01-8.00	\$15,460	Each	33%	\$10,358	Other	D1
TFSIM-T09	TFSIM-T09	SYM SOFTWARE	TF SIM CPCTY 8.01-10.00	\$17,380	Each	33%	\$11,645	Other	D1
TFSIM-T10	TFSIM-T10	SYM SOFTWARE	TF SIM CPCTY 10.01-12.00	\$19,300	Each	33%	\$12,931	Other	D1
TFSIM-T11	TFSIM-T11	SYM SOFTWARE	TF SIM CPCTY 12.01-14.00	\$21,220	Each	33%	\$14,217	Other	D1
TFSIM-T12	TFSIM-T12	SYM SOFTWARE	TF SIM CPCTY 14.01-17.00	\$23,140	Each	33%	\$15,504	Other	D1
TFSIM-T13	TFSIM-T13	SYM SOFTWARE	TF SIM CPCTY 17.01-20.00	\$25,060	Each	33%	\$16,790	Other	D1
TFSIM-T14	TFSIM-T14	SYM SOFTWARE	TF SIM CPCTY 20.01-23.00	\$26,980	Each	33%	\$18,077	Other	D1
TFSIM-T1-4U	TFSIM-T1-4U	SYM SOFTWARE	TF SIM T1-T4 UPGRADE	\$1,010	Each	33%	\$677	Other	D1
TFSIM-T15	TFSIM-T15	SYM SOFTWARE	TF SIM CPCTY 23.01-26.00	\$28,900	Each	33%	\$19,363	Other	D1
TFSIM-T16	TFSIM-T16	SYM SOFTWARE	TF SIM CPCTY 26.01-29.00	\$30,820	Each	33%	\$20,649	Other	D1
TFSIM-T17	TFSIM-T17	SYM SOFTWARE	TF SIM CPCTY 29.01-32.00	\$32,740	Each	33%	\$21,936	Other	D1
TFSIM-T18	TFSIM-T18	SYM SOFTWARE	TF SIM CPCTY 32.01-35.00	\$34,660	Each	33%	\$23,222	Other	D1
TFSIM-T19	TFSIM-T19	SYM SOFTWARE	TF SIM CPCTY 35.01-38.00	\$36,580	Each	33%	\$24,509	Other	D1
TFSIM-T20	TFSIM-T20	SYM SOFTWARE	TF SIM CPCTY 38.01-41.00	\$38,500	Each	33%	\$25,795	Other	D1
TFSIM-T21	TFSIM-T21	SYM SOFTWARE	TF SIM CPCTY 41.01-44.00	\$40,420	Each	33%	\$27,081	Other	D1
TFSIM-T22	TFSIM-T22	SYM SOFTWARE	TF SIM CPCTY 44.01-47.00	\$42,340	Each	33%	\$28,368	Other	D1
TFSIM-T23	TFSIM-T23	SYM SOFTWARE	TF SIM CPCTY 47.01-50.00	\$44,260	Each	33%	\$29,654	Other	D1
TFSIM-T24	TFSIM-T24	SYM SOFTWARE	TF SIM CPCTY 50.01-53.00	\$46,180	Each	33%	\$30,941	Other	D1
TFSIM-T25	TFSIM-T25	SYM SOFTWARE	TF SIM CPCTY 53.01-56.00	\$48,100	Each	33%	\$32,227	Other	D1
TFSIM-T26	TFSIM-T26	SYM SOFTWARE	TF SIM CPCTY 56.01-59.00	\$50,020	Each	33%	\$33,513	Other	D1
TFSIM-T27	TFSIM-T27	SYM SOFTWARE	TF SIM CPCTY 59.01-62.00	\$51,940	Each	33%	\$34,800	Other	D1
TFSIM-T28	TFSIM-T28	SYM SOFTWARE	TF SIM CPCTY 62.01-65.00	\$53,860	Each	33%	\$36,086	Other	D1
TFSIM-T29	TFSIM-T29	SYM SOFTWARE	TF SIM CPCTY 65.01-68.00	\$55,780	Each	33%	\$37,373	Other	D1
TFSIM-T30	TFSIM-T30	SYM SOFTWARE	TF SIM CPCTY 68.01-71.00	\$57,700	Each	33%	\$38,659	Other	D1
TFSIM-T31	TFSIM-T31	SYM SOFTWARE	TF SIM CPCTY 71.01-74.00	\$59,620	Each	33%	\$39,945	Other	D1
TFSIM-T32	TFSIM-T32	SYM SOFTWARE	TF SIM CPCTY 74.01-77.00	\$61,540	Each	33%	\$41,232	Other	D1
TFSIM-T33	TFSIM-T33	SYM SOFTWARE	TF SIM CPCTY 77.01-80.00	\$63,460	Each	33%	\$42,518	Other	D1
TFSIM-T34	TFSIM-T34	SYM SOFTWARE	TF SIM CPCTY 80.01-83.00	\$65,380	Each	33%	\$43,805	Other	D1
TFSIM-T35	TFSIM-T35	SYM SOFTWARE	TF SIM CPCTY 83.01-86.00	\$67,300	Each	33%	\$45,091	Other	D1
TFSIM-T5-35U	TFSIM-T5-35U	SYM SOFTWARE	TF SIM T5-T35 UPGRADE	\$1,920	Each	33%	\$1,286	Other	D1
TF-SNAP-BASE	TF-SNAP-BASE	SYM SOFTWARE	TF-SNAP BASE LICENSE	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C01	TF-SNAP-C01	SYM SOFTWARE	TF-SNAP 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C02	TF-SNAP-C02	SYM SOFTWARE	TF-SNAP 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C03	TF-SNAP-C03	SYM SOFTWARE	TF-SNAP 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C04	TF-SNAP-C04	SYM SOFTWARE	TF-SNAP 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C05	TF-SNAP-C05	SYM SOFTWARE	TF-SNAP 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C06	TF-SNAP-C06	SYM SOFTWARE	TF-SNAP 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C07	TF-SNAP-C07	SYM SOFTWARE	TF-SNAP 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C08	TF-SNAP-C08	SYM SOFTWARE	TF-SNAP 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C09	TF-SNAP-C09	SYM SOFTWARE	TF-SNAP 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C10	TF-SNAP-C10	SYM SOFTWARE	TF-SNAP 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-C11	TF-SNAP-C11	SYM SOFTWARE	TF-SNAP1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1
TF-SNAP-N01	TF-SNAP-N01	SYM SOFTWARE	TF-SNAP 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D1
TF-SNAP-N02	TF-SNAP-N02	SYM SOFTWARE	TF-SNAP 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down		
TF-SNAP-N03	TF-SNAP-N03	SYM SOFTWARE	TF-SNAP 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-N04	TF-SNAP-N04	SYM SOFTWARE	TF-SNAP 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-N05	TF-SNAP-N05	SYM SOFTWARE	TF-SNAP 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-N06	TF-SNAP-N06	SYM SOFTWARE	TF-SNAP 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-N07	TF-SNAP-N07	SYM SOFTWARE	TF-SNAP 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-N08	TF-SNAP-N08	SYM SOFTWARE	TF-SNAP 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-N09	TF-SNAP-N09	SYM SOFTWARE	TF-SNAP 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-N10	TF-SNAP-N10	SYM SOFTWARE	TF-SNAP 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-N11	TF-SNAP-N11	SYM SOFTWARE	TF-SNAP 1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R01	TF-SNAP-R01	SYM SOFTWARE	TF-SNAP REPL 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R02	TF-SNAP-R02	SYM SOFTWARE	TF-SNAP REPL 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R03	TF-SNAP-R03	SYM SOFTWARE	TF-SNAP REPL 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R04	TF-SNAP-R04	SYM SOFTWARE	TF-SNAP REPL 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R05	TF-SNAP-R05	SYM SOFTWARE	TF-SNAP REPL 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R06	TF-SNAP-R06	SYM SOFTWARE	TF-SNAP REPL 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R07	TF-SNAP-R07	SYM SOFTWARE	TF-SNAP REPL 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R08	TF-SNAP-R08	SYM SOFTWARE	TF-SNAP REPL 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R09	TF-SNAP-R09	SYM SOFTWARE	TF-SNAP REPL 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R10	TF-SNAP-R10	SYM SOFTWARE	TF-SNAP REPL 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-R11	TF-SNAP-R11	SYM SOFTWARE	TF-SNAP REPL 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D1	
TF-SNAP-RBAS	TF-SNAP-RBAS	SYM SOFTWARE	TF-SNAP REPL BASE LICENSE	\$0	Each	33%	\$0	Other	D1	
TFSNAP-T01	TFSNAP-T01	SYM SOFTWARE	TFSNAP CAPACITY 0 - 250	\$19,010	Each	33%	\$12,737	Other	D1	
TFSNAP-T02	TFSNAP-T02	SYM SOFTWARE	TFSNAP CAPACITY .251-500	\$23,040	Each	33%	\$15,437	Other	D1	
TFSNAP-T03	TFSNAP-T03	SYM SOFTWARE	TFSNAP CAPACITY .501-750	\$27,070	Each	33%	\$18,137	Other	D1	
TFSNAP-T04	TFSNAP-T04	SYM SOFTWARE	TFSNAP CAPACITY .751-1.00	\$31,100	Each	33%	\$20,837	Other	D1	
TFSNAP-T05	TFSNAP-T05	SYM SOFTWARE	TFSNAP CAPACITY 1.01-2.00	\$36,760	Each	33%	\$25,969	Other	D1	
TFSNAP-T06	TFSNAP-T06	SYM SOFTWARE	TFSNAP CAPACITY 2.01-4.00	\$46,420	Each	33%	\$31,101	Other	D1	
TFSNAP-T07	TFSNAP-T07	SYM SOFTWARE	TFSNAP CAPACITY 4.01-6.00	\$54,080	Each	33%	\$36,234	Other	D1	
TFSNAP-T08	TFSNAP-T08	SYM SOFTWARE	TFSNAP CAPACITY 6.01-8.00	\$61,740	Each	33%	\$41,366	Other	D1	
TFSNAP-T09	TFSNAP-T09	SYM SOFTWARE	TFSNAP CAPACITY 8.01-10.0	\$69,400	Each	33%	\$46,498	Other	D1	
TFSNAP-T10	TFSNAP-T10	SYM SOFTWARE	TFSNAP CAPACITY 10.01-12.	\$77,060	Each	33%	\$51,630	Other	D1	
TFSNAP-T11	TFSNAP-T11	SYM SOFTWARE	TFSNAP CAPACITY 12.01-14.	\$84,720	Each	33%	\$56,762	Other	D1	
TFSNAP-T12	TFSNAP-T12	SYM SOFTWARE	TFSNAP CAPACITY 14.01-17.	\$92,380	Each	33%	\$61,895	Other	D1	
TFSNAP-T13	TFSNAP-T13	SYM SOFTWARE	TFSNAP CPCTY 17.01-20.00	\$100,040	Each	33%	\$67,027	Other	D1	
TFSNAP-T14	TFSNAP-T14	SYM SOFTWARE	TFSNAP CPCTY 20.01-23.00	\$107,700	Each	33%	\$72,159	Other	D1	
TFSNAP-T1-4U	TFSNAP-T1-4U	SYM SOFTWARE	TFSNAP T1-74 UPGRADE	\$4,030	Each	33%	\$2,700	Other	D1	
TFSNAP-T15	TFSNAP-T15	SYM SOFTWARE	TFSNAP CPCTY 23.01-26.00	\$115,360	Each	33%	\$77,291	Other	D1	
TFSNAP-T16	TFSNAP-T16	SYM SOFTWARE	TFSNAP CPCTY 26.01-29.00	\$123,020	Each	33%	\$82,423	Other	D1	
TFSNAP-T17	TFSNAP-T17	SYM SOFTWARE	TFSNAP CPCTY 29.01-32.00	\$130,680	Each	33%	\$87,556	Other	D1	
TFSNAP-T18	TFSNAP-T18	SYM SOFTWARE	TFSNAP CPCTY 32.01-35.00	\$138,340	Each	33%	\$92,688	Other	D1	
TFSNAP-T19	TFSNAP-T19	SYM SOFTWARE	TFSNAP CPCTY 35.01-38.00	\$146,000	Each	33%	\$97,820	Other	D1	
TFSNAP-T20	TFSNAP-T20	SYM SOFTWARE	TFSNAP CPCTY 38.01-41.00	\$153,660	Each	33%	\$102,952	Other	D1	
TFSNAP-T21	TFSNAP-T21	SYM SOFTWARE	TFSNAP CPCTY 41.01-44.00	\$161,320	Each	33%	\$108,084	Other	D1	
TFSNAP-T22	TFSNAP-T22	SYM SOFTWARE	TFSNAP CPCTY 44.01-47.00	\$168,980	Each	33%	\$113,217	Other	D1	
TFSNAP-T23	TFSNAP-T23	SYM SOFTWARE	TFSNAP CPCTY 47.01-50.00	\$176,640	Each	33%	\$118,349	Other	D1	
TFSNAP-T24	TFSNAP-T24	SYM SOFTWARE	TFSNAP CPCTY 50.01-53.00	\$184,300	Each	33%	\$123,481	Other	D1	
TFSNAP-T25	TFSNAP-T25	SYM SOFTWARE	TFSNAP CPCTY 53.01-56.00	\$191,960	Each	33%	\$128,613	Other	D1	
TFSNAP-T26	TFSNAP-T26	SYM SOFTWARE	TFSNAP CPCTY 56.01-59.00	\$199,620	Each	33%	\$133,745	Other	D1	
TFSNAP-T27	TFSNAP-T27	SYM SOFTWARE	TFSNAP CPCTY 59.01-62.00	\$207,280	Each	33%	\$138,878	Other	D1	
TFSNAP-T28	TFSNAP-T28	SYM SOFTWARE	TFSNAP CPCTY 62.01-65.00	\$214,940	Each	33%	\$144,010	Other	D1	
TFSNAP-T29	TFSNAP-T29	SYM SOFTWARE	TFSNAP CPCTY 65.01-68.00	\$222,600	Each	33%	\$149,142	Other	D1	
TFSNAP-T30	TFSNAP-T30	SYM SOFTWARE	TFSNAP CPCTY 68.01-71.00	\$230,260	Each	33%	\$154,274	Other	D1	
TFSNAP-T31	TFSNAP-T31	SYM SOFTWARE	TFSNAP CPCTY 71.01-74.00	\$237,920	Each	33%	\$159,406	Other	D1	
TFSNAP-T32	TFSNAP-T32	SYM SOFTWARE	TFSNAP CPCTY 74.01-77.00	\$245,580	Each	33%	\$164,539	Other	D1	
TFSNAP-T33	TFSNAP-T33	SYM SOFTWARE	TFSNAP CPCTY 77.01-80.00	\$253,240	Each	33%	\$169,671	Other	D1	
TFSNAP-T34	TFSNAP-T34	SYM SOFTWARE	TFSNAP CPCTY 80.01-83.00	\$260,900	Each	33%	\$174,803	Other	D1	
TFSNAP-T35	TFSNAP-T35	SYM SOFTWARE	TFSNAP CPCTY 83.01-86.00	\$268,560	Each	33%	\$179,935	Other	D1	
TFSNAP-T5-35U	TFSNAP-T5-35U	SYM SOFTWARE	TFSNAP T5-735 UPGRADE	\$7,660	Each	33%	\$5,132	Other	D1	
TFSNAP-T1-4U	TFSNAP-T1-4U	SYM SOFTWARE	TF-SNAP ADD T1-74 UPG	\$2,020	Each	33%	\$1,353	Other	D1	
TF-T1	TF-T1	SYM SOFTWARE	TF CAPACITY 0 - 250	\$19,010	Each	33%	\$12,737	Other	D1	
TF-T10	TF-T10	SYM SOFTWARE	TF CAPACITY 10.01-12.00	\$77,060	Each	33%	\$51,630	Other	D1	
TF-T11	TF-T11	SYM SOFTWARE	TF CAPACITY 12.01-14.00	\$84,720	Each	33%	\$56,762	Other	D1	
TF-T12	TF-T12	SYM SOFTWARE	TF CAPACITY 14.01-16.00	\$92,380	Each	33%	\$61,895	Other	D1	
TF-T13	TF-T13	SYM SOFTWARE	TF CPCTY 17.01-20.00	\$100,040	Each	33%	\$67,027	Other	D1	
TF-T14	TF-T14	SYM SOFTWARE	TF CPCTY 20.01-23.00	\$107,700	Each	33%	\$72,159	Other	D1	
TF-T1-4UP	TF-T1-4UP	SYM SOFTWARE	TF T1-74 UPGRADE	\$4,030	Each	33%	\$2,700	Other	D1	
TF-T15	TF-T15	SYM SOFTWARE	TF CPCTY 23.01-26.00	\$115,360	Each	33%	\$77,291	Other	D1	
TF-T16	TF-T16	SYM SOFTWARE	TF CPCTY 26.01-29.00	\$123,020	Each	33%	\$82,423	Other	D1	
TF-T17	TF-T17	SYM SOFTWARE	TF CPCTY 29.01-32.00	\$130,680	Each	33%	\$87,556	Other	D1	
TF-T18	TF-T18	SYM SOFTWARE	TF CPCTY 32.01-35.00	\$138,340	Each	33%	\$92,688	Other	D1	
TF-T19	TF-T19	SYM SOFTWARE	TF CPCTY 35.01-38.00	\$146,000	Each	33%	\$97,820	Other	D1	
TF-T2	TF-T2	SYM SOFTWARE	TF CAPACITY .251 - 500	\$23,040	Each	33%	\$15,437	Other	D1	
TF-T20	TF-T20	SYM SOFTWARE	TF CPCTY 38.01-41.00	\$153,660	Each	33%	\$102,952	Other	D1	
TF-T21	TF-T21	SYM SOFTWARE	TF CPCTY 41.01-44.00	\$161,320	Each	33%	\$108,084	Other	D1	
TF-T22	TF-T22	SYM SOFTWARE	TF CPCTY 44.01-47.00	\$168,980	Each	33%	\$113,217	Other	D1	
TF-T23	TF-T23	SYM SOFTWARE	TF CPCTY 47.01-50.00	\$176,640	Each	33%	\$118,349	Other	D1	
TF-T24	TF-T24	SYM SOFTWARE	TF CPCTY 50.01-53.00	\$184,300	Each	33%	\$123,481	Other	D1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
TF-T25	TF-T25	SYM SOFTWARE	TF CPCTY 53.01-56.00	\$191,960	Each	33%	\$128,613	Other	D1
TF-T26	TF-T26	SYM SOFTWARE	TF CPCTY 56.01-59.00	\$199,620	Each	33%	\$133,745	Other	D1
TF-T27	TF-T27	SYM SOFTWARE	TF CPCTY 59.01-62.00	\$207,280	Each	33%	\$138,878	Other	D1
TF-T28	TF-T28	SYM SOFTWARE	TF CPCTY 62.01-65.00	\$214,940	Each	33%	\$144,010	Other	D1
TF-T29	TF-T29	SYM SOFTWARE	TF CPCTY 65.01-68.00	\$222,600	Each	33%	\$149,142	Other	D1
TF-T3	TF-T3	SYM SOFTWARE	TF CAPACITY .501-.750	\$27,070	Each	33%	\$18,137	Other	D1
TF-T30	TF-T30	SYM SOFTWARE	TF CPCTY 68.01-71.00	\$230,260	Each	33%	\$154,274	Other	D1
TF-T31	TF-T31	SYM SOFTWARE	TF CPCTY 71.01-74.00	\$237,920	Each	33%	\$159,406	Other	D1
TF-T32	TF-T32	SYM SOFTWARE	TF CPCTY 74.01-77.00	\$245,580	Each	33%	\$164,539	Other	D1
TF-T33	TF-T33	SYM SOFTWARE	TF CPCTY 77.01-80.00	\$253,240	Each	33%	\$169,671	Other	D1
TF-T34	TF-T34	SYM SOFTWARE	TF CPCTY 80.01-83.00	\$260,900	Each	33%	\$174,803	Other	D1
TF-T35	TF-T35	SYM SOFTWARE	TF CPCTY 83.01-86.00	\$268,560	Each	33%	\$179,935	Other	D1
TF-T4	TF-T4	SYM SOFTWARE	TF CAPACITY .751-1.00	\$31,100	Each	33%	\$20,837	Other	D1
TF-T5	TF-T5	SYM SOFTWARE	TF CAPACITY 1.01-2.00	\$38,760	Each	33%	\$25,969	Other	D1
TF-T5-30UP	TF-T5-30UP	SYM SOFTWARE	TF T5-T30 UPGRADE	\$7,660	Each	33%	\$5,132	Other	D1
TF-T5-35U	TF-T5-35U	SYM SOFTWARE	TF T5-T35 UPGRADE	\$7,660	Each	33%	\$5,132	Other	D1
TF-T6	TF-T6	SYM SOFTWARE	TF CAPACITY 2.01-4.00	\$46,420	Each	33%	\$31,101	Other	D1
TF-T7	TF-T7	SYM SOFTWARE	TF CAPACITY 4.01-6.00	\$54,080	Each	33%	\$36,234	Other	D1
TF-T8	TF-T8	SYM SOFTWARE	TF CAPACITY 6.01-8.00	\$61,740	Each	33%	\$41,366	Other	D1
TF-T9	TF-T9	SYM SOFTWARE	TF CAPACITY 8.01-10.00	\$69,400	Each	33%	\$46,498	Other	D1
TSNAPADD-T01	TSNAPADD-T01	SYM SOFTWARE	TF-SNAP ADD 0-.250TB	\$9,500	Each	33%	\$6,365	Other	D1
TSNAPADD-T02	TSNAPADD-T02	SYM SOFTWARE	TF-SNAP ADD .251-.500TB	\$11,520	Each	33%	\$7,718	Other	D1
TSNAPADD-T03	TSNAPADD-T03	SYM SOFTWARE	TF-SNAP ADD .501-.750TB	\$13,540	Each	33%	\$9,072	Other	D1
TSNAPADD-T04	TSNAPADD-T04	SYM SOFTWARE	TF-SNAP ADD .751-1.00TB	\$15,560	Each	33%	\$10,425	Other	D1
TSNAPADD-T05	TSNAPADD-T05	SYM SOFTWARE	TF-SNAP ADD 1.01-2.00TB	\$19,390	Each	33%	\$12,991	Other	D1
TSNAPADD-T06	TSNAPADD-T06	SYM SOFTWARE	TF-SNAP ADD 2.01-4.00TB	\$23,220	Each	33%	\$15,557	Other	D1
TSNAPADD-T07	TSNAPADD-T07	SYM SOFTWARE	TF-SNAP ADD 4.01-6.00TB	\$27,050	Each	33%	\$18,124	Other	D1
TSNAPADD-T08	TSNAPADD-T08	SYM SOFTWARE	TF-SNAP ADD 6.01-8.00TB	\$30,880	Each	33%	\$20,690	Other	D1
TSNAPADD-T09	TSNAPADD-T09	SYM SOFTWARE	TF-SNAP ADD 8.01-10.00TB	\$34,710	Each	33%	\$23,256	Other	D1
TSNAPADD-T10	TSNAPADD-T10	SYM SOFTWARE	TF-SNAP ADD 10.01-12.00TB	\$38,540	Each	33%	\$25,822	Other	D1
TSNAPADD-T11	TSNAPADD-T11	SYM SOFTWARE	TF-SNAP ADD 12.01-14.00TB	\$42,370	Each	33%	\$28,388	Other	D1
TSNAPADD-T12	TSNAPADD-T12	SYM SOFTWARE	TF-SNAP ADD 14.01-17.00TB	\$46,200	Each	33%	\$30,954	Other	D1
TSNAPADD-T13	TSNAPADD-T13	SYM SOFTWARE	TF-SNAP ADD 17.01-20.00TB	\$50,030	Each	33%	\$33,520	Other	D1
TSNAPADD-T14	TSNAPADD-T14	SYM SOFTWARE	TF-SNAP ADD 20.01-23.00TB	\$53,860	Each	33%	\$36,086	Other	D1
TSNAPADD-T15	TSNAPADD-T15	SYM SOFTWARE	TF-SNAP ADD 23.01-26.00TB	\$57,690	Each	33%	\$38,652	Other	D1
TSNAPADD-T16	TSNAPADD-T16	SYM SOFTWARE	TF-SNAP ADD 26.01-29.00TB	\$61,520	Each	33%	\$41,218	Other	D1
TSNAPADD-T17	TSNAPADD-T17	SYM SOFTWARE	TF-SNAP ADD 29.01-32.00TB	\$65,350	Each	33%	\$43,785	Other	D1
TSNAPADD-T18	TSNAPADD-T18	SYM SOFTWARE	TF-SNAP ADD 32.01-35.00TB	\$69,180	Each	33%	\$46,351	Other	D1
TSNAPADD-T19	TSNAPADD-T19	SYM SOFTWARE	TF-SNAP ADD 35.01-38.00TB	\$73,010	Each	33%	\$48,917	Other	D1
TSNAPADD-T20	TSNAPADD-T20	SYM SOFTWARE	TF-SNAP ADD 38.01-41.00TB	\$76,840	Each	33%	\$51,483	Other	D1
TSNAPADD-T21	TSNAPADD-T21	SYM SOFTWARE	TF-SNAP ADD 41.01-44.00TB	\$80,670	Each	33%	\$54,049	Other	D1
TSNAPADD-T22	TSNAPADD-T22	SYM SOFTWARE	TF-SNAP ADD 44.01-47.00TB	\$84,500	Each	33%	\$56,615	Other	D1
TSNAPADD-T23	TSNAPADD-T23	SYM SOFTWARE	TF-SNAP ADD 47.01-50.00TB	\$88,330	Each	33%	\$59,181	Other	D1
TSNAPADD-T24	TSNAPADD-T24	SYM SOFTWARE	TF-SNAP ADD 50.01-53.00TB	\$92,160	Each	33%	\$61,747	Other	D1
TSNAPADD-T25	TSNAPADD-T25	SYM SOFTWARE	TF-SNAP ADD 53.01-56.00TB	\$95,990	Each	33%	\$64,313	Other	D1
TSNAPADD-T26	TSNAPADD-T26	SYM SOFTWARE	TF-SNAP ADD 56.01-59.00TB	\$99,820	Each	33%	\$66,879	Other	D1
TSNAPADD-T27	TSNAPADD-T27	SYM SOFTWARE	TF-SNAP ADD 59.01-62.00TB	\$103,650	Each	33%	\$69,446	Other	D1
TSNAPADD-T28	TSNAPADD-T28	SYM SOFTWARE	TF-SNAP ADD 62.01-65.00TB	\$107,480	Each	33%	\$72,012	Other	D1
TSNAPADD-T29	TSNAPADD-T29	SYM SOFTWARE	TF-SNAP ADD 65.01-68.00TB	\$111,310	Each	33%	\$74,578	Other	D1
TSNAPADD-T30	TSNAPADD-T30	SYM SOFTWARE	TF-SNAP ADD 68.01-71.00TB	\$115,140	Each	33%	\$77,144	Other	D1
TSNAPADD-T31	TSNAPADD-T31	SYM SOFTWARE	TF-SNAP ADD 71.01-74.00TB	\$118,970	Each	33%	\$79,710	Other	D1
TSNAPADD-T32	TSNAPADD-T32	SYM SOFTWARE	TF-SNAP ADD 74.01-77.00TB	\$122,800	Each	33%	\$82,276	Other	D1
TSNAPADD-T33	TSNAPADD-T33	SYM SOFTWARE	TF-SNAP ADD 77.01-80.00TB	\$126,630	Each	33%	\$84,842	Other	D1
TSNAPADD-T34	TSNAPADD-T34	SYM SOFTWARE	TF-SNAP ADD 80.01-83.00TB	\$130,460	Each	33%	\$87,408	Other	D1
TSNAPADD-T35	TSNAPADD-T35	SYM SOFTWARE	TF-SNAP ADD 83.01-86.00TB	\$134,290	Each	33%	\$89,974	Other	D1
TSNAPAD-T5-35U	TSNAPAD-T5-35U	SYM SOFTWARE	TF-SNAP ADD T5-35 UPG	\$3,830	Each	33%	\$2,566	Other	D1
V-FASTADD-BAS	V-FASTADD-BAS	SYM SOFTWARE	VMAX FAST ADD BASE LICENSE	\$5,510	Each	33%	\$3,692	Other	D1
V-FASTADD-C01	V-FASTADD-C01	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (0-14TB)	\$615	Each	33%	\$412	Other	D1
V-FASTADD-C02	V-FASTADD-C02	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (15-25TB)	\$578	Each	33%	\$387	Other	D1
V-FASTADD-C03	V-FASTADD-C03	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (26-40TB)	\$508	Each	33%	\$340	Other	D1
V-FASTADD-C04	V-FASTADD-C04	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (41-60TB)	\$473	Each	33%	\$317	Other	D1
V-FASTADD-C05	V-FASTADD-C05	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (61-100TB)	\$452	Each	33%	\$303	Other	D1
V-FASTADD-C06	V-FASTADD-C06	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (101-150TB)	\$406	Each	33%	\$272	Other	D1
V-FASTADD-C07	V-FASTADD-C07	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (151-250TB)	\$365	Each	33%	\$245	Other	D1
V-FASTADD-C08	V-FASTADD-C08	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (251-400TB)	\$316	Each	33%	\$212	Other	D1
V-FASTADD-C09	V-FASTADD-C09	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (401-600TB)	\$271	Each	33%	\$182	Other	D1
V-FASTADD-C10	V-FASTADD-C10	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (601-1000TB)	\$240	Each	33%	\$161	Other	D1
V-FASTADD-C11	V-FASTADD-C11	SYM SOFTWARE	VMAX FAST ADD 1TB (1001TB OR GREATER)	\$209	Each	33%	\$140	Other	D1
V-FASTADD-N01	V-FASTADD-N01	SYM SOFTWARE	VMAX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	\$308	Each	33%	\$206	Other	D1
V-FASTADD-N02	V-FASTADD-N02	SYM SOFTWARE	VMAX FAST ADD 1TB (15-25TB) NLT3	\$289	Each	33%	\$194	Other	D1
V-FASTADD-N03	V-FASTADD-N03	SYM SOFTWARE	VMAX FAST ADD 1TB (26-40TB) NLT3	\$254	Each	33%	\$170	Other	D1
V-FASTADD-N04	V-FASTADD-N04	SYM SOFTWARE	VMAX FAST ADD 1TB (41-60TB) NLT3	\$236	Each	33%	\$158	Other	D1
V-FASTADD-N05	V-FASTADD-N05	SYM SOFTWARE	VMAX FAST ADD 1TB (61-100TB) NLT3	\$226	Each	33%	\$151	Other	D1
V-FASTADD-N06	V-FASTADD-N06	SYM SOFTWARE	VMAX FAST ADD 1TB (101-150TB) NLT3	\$203	Each	33%	\$136	Other	D1
V-FASTADD-N07	V-FASTADD-N07	SYM SOFTWARE	VMAX FAST ADD 1TB (151-250TB) NLT3	\$162	Each	33%	\$122	Other	D1
V-FASTADD-N08	V-FASTADD-N08	SYM SOFTWARE	VMAX FAST ADD 1TB (251-400TB) NLT3	\$158	Each	33%	\$106	Other	D1
V-FASTADD-N09	V-FASTADD-N09	SYM SOFTWARE	VMAX FAST ADD 1TB (401-600TB) NLT3	\$136	Each	33%	\$91	Other	D1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V-FASTADD-N10	V-FASTADD-N10	SYM SOFTWARE	VMAX FAST ADD 1TB (601-1000TB) NLT3	\$120	Each	33%		\$80	Other	D1	
V-FASTADD-N11	V-FASTADD-N11	SYM SOFTWARE	VMAX FAST ADD 1TB (1001TB OR GREATER) NL	\$104	Each	33%		\$70	Other	D1	
V-FASTPKG-BAS	V-FASTPKG-BAS	SYM SOFTWARE	VMAX FAST PKG BASE LICENSE	\$13,829	Each	33%		\$9,265	Other	D1	
V-FASTPKG-C01	V-FASTPKG-C01	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (0-14TB)	\$1,544	Each	33%		\$1,034	Other	D1	
V-FASTPKG-C02	V-FASTPKG-C02	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (15-25TB)	\$1,449	Each	33%		\$971	Other	D1	
V-FASTPKG-C03	V-FASTPKG-C03	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (26-40TB)	\$1,274	Each	33%		\$854	Other	D1	
V-FASTPKG-C04	V-FASTPKG-C04	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (41-60TB)	\$1,186	Each	33%		\$795	Other	D1	
V-FASTPKG-C05	V-FASTPKG-C05	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (61-100TB)	\$1,134	Each	33%		\$760	Other	D1	
V-FASTPKG-C06	V-FASTPKG-C06	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (101-150TB)	\$1,021	Each	33%		\$684	Other	D1	
V-FASTPKG-C07	V-FASTPKG-C07	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (151-250TB)	\$917	Each	33%		\$614	Other	D1	
V-FASTPKG-C08	V-FASTPKG-C08	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (251-400TB)	\$794	Each	33%		\$532	Other	D1	
V-FASTPKG-C09	V-FASTPKG-C09	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (401-600TB)	\$680	Each	33%		\$456	Other	D1	
V-FASTPKG-C10	V-FASTPKG-C10	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (601-1000TB)	\$602	Each	33%		\$403	Other	D1	
V-FASTPKG-C11	V-FASTPKG-C11	SYM SOFTWARE	VMAX FAST PKG 1TB (1001TB OR GREATER)	\$523	Each	33%		\$350	Other	D1	
V-FASTPKG-N01	V-FASTPKG-N01	SYM SOFTWARE	VMAX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	\$772	Each	33%		\$517	Other	D1	
V-FASTPKG-N02	V-FASTPKG-N02	SYM SOFTWARE	VMAX FAST PKG 1TB (15-25TB) NLT3	\$724	Each	33%		\$485	Other	D1	
V-FASTPKG-N03	V-FASTPKG-N03	SYM SOFTWARE	VMAX FAST PKG 1TB (26-40TB) NLT3	\$637	Each	33%		\$427	Other	D1	
V-FASTPKG-N04	V-FASTPKG-N04	SYM SOFTWARE	VMAX FAST PKG 1TB (41-60TB) NLT3	\$593	Each	33%		\$397	Other	D1	
V-FASTPKG-N05	V-FASTPKG-N05	SYM SOFTWARE	VMAX FAST PKG 1TB (61-100TB) NLT3	\$567	Each	33%		\$380	Other	D1	
V-FASTPKG-N06	V-FASTPKG-N06	SYM SOFTWARE	VMAX FAST PKG 1TB (101-150TB) NLT3	\$510	Each	33%		\$342	Other	D1	
V-FASTPKG-N07	V-FASTPKG-N07	SYM SOFTWARE	VMAX FAST PKG 1TB (151-250TB) NLT3	\$458	Each	33%		\$307	Other	D1	
V-FASTPKG-N08	V-FASTPKG-N08	SYM SOFTWARE	VMAX FAST PKG 1TB (251-400TB) NLT3	\$397	Each	33%		\$266	Other	D1	
V-FASTPKG-N09	V-FASTPKG-N09	SYM SOFTWARE	VMAX FAST PKG 1TB (401-600TB) NLT3	\$341	Each	33%		\$228	Other	D1	
V-FASTPKG-N10	V-FASTPKG-N10	SYM SOFTWARE	VMAX FAST PKG 1TB (601-1000TB) NLT3	\$301	Each	33%		\$202	Other	D1	
V-FASTPKG-N11	V-FASTPKG-N11	SYM SOFTWARE	VMAX FAST PKG 1TB (1001TB OR GREATER) NL	\$262	Each	33%		\$176	Other	D1	
VLGX-ESN-UPG	VLGX-ESN-UPG	SYM SOFTWARE	VOL LOGIX TO ESN MGR UPG	\$7,200	Each	33%		\$4,824	Other	D1	
VLGX-SM-UPG	VLGX-SM-UPG	SYM SOFTWARE	VLX TO SAN MGR UP	\$6,480	Each	33%		\$4,342	Other	D1	
VLGX-T1-4UP	VLGX-T1-4UP	SYM SOFTWARE	VLGX MGR T1-T4 UPGRADE	\$1,010	Each	33%		\$677	Other	D1	
VLGX-T5-12UP	VLGX-T5-12UP	SYM SOFTWARE	VLGX MGR T5-T12 UPGRADE	\$4,750	Each	33%		\$3,183	Other	D1	
V-MF-BAS	V-MF-BAS	SYM SOFTWARE	VMAX MAINFRAME PKG BASE	\$30,650	Each	33%		\$20,536	Other	D1	
V-MF-C01	V-MF-C01	SYM SOFTWARE	VMAX MAINFRAME PKG SOFTWARE 1TB (0-14TB)	\$2,565	Each	33%		\$1,719	Other	D1	
V-MF-C02	V-MF-C02	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (15-25TB)	\$2,415	Each	33%		\$1,618	Other	D1	
V-MF-C03	V-MF-C03	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (26-40TB)	\$2,125	Each	33%		\$1,424	Other	D1	
V-MF-C04	V-MF-C04	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (41-60TB)	\$1,970	Each	33%		\$1,320	Other	D1	
V-MF-C05	V-MF-C05	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (61-100TB)	\$1,895	Each	33%		\$1,270	Other	D1	
V-MF-C06	V-MF-C06	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (101-150TB)	\$1,700	Each	33%		\$1,139	Other	D1	
V-MF-C07	V-MF-C07	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (151-250TB)	\$1,515	Each	33%		\$1,015	Other	D1	
V-MF-C08	V-MF-C08	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (251-400TB)	\$1,320	Each	33%		\$884	Other	D1	
V-MF-C09	V-MF-C09	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (401-600TB)	\$1,145	Each	33%		\$767	Other	D1	
V-MF-C10	V-MF-C10	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (601-1000TB)	\$995	Each	33%		\$667	Other	D1	
V-MF-C11	V-MF-C11	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$865	Each	33%		\$580	Other	D1	
V-MF-N01	V-MF-N01	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (0-14TB) NLT3	\$1,285	Each	33%		\$861	Other	D1	
V-MF-N02	V-MF-N02	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (15-25TB) NLT3	\$1,205	Each	33%		\$807	Other	D1	
V-MF-N03	V-MF-N03	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (26-40TB) NLT3	\$1,065	Each	33%		\$714	Other	D1	
V-MF-N04	V-MF-N04	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (41-60TB) NLT3	\$985	Each	33%		\$660	Other	D1	
V-MF-N05	V-MF-N05	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (61-100TB) NLT3	\$945	Each	33%		\$633	Other	D1	
V-MF-N06	V-MF-N06	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (101-150TB) NLT3	\$850	Each	33%		\$570	Other	D1	
V-MF-N07	V-MF-N07	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (151-250TB) NLT3	\$755	Each	33%		\$506	Other	D1	
V-MF-N08	V-MF-N08	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (251-400TB) NLT3	\$660	Each	33%		\$442	Other	D1	
V-MF-N09	V-MF-N09	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (401-600TB) NLT3	\$575	Each	33%		\$385	Other	D1	
V-MF-N10	V-MF-N10	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (601-1000TB) NLT3	\$500	Each	33%		\$335	Other	D1	
V-MF-N11	V-MF-N11	SYM SOFTWARE	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$435	Each	33%		\$291	Other	D1	
V-MF-R01	V-MF-R01	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (0-14TB)	\$2,565	Each	33%		\$1,719	Other	D1	
V-MF-R02	V-MF-R02	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (15-25TB)	\$2,415	Each	33%		\$1,618	Other	D1	
V-MF-R03	V-MF-R03	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (26-40TB)	\$2,125	Each	33%		\$1,424	Other	D1	
V-MF-R04	V-MF-R04	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (41-60TB)	\$1,970	Each	33%		\$1,320	Other	D1	
V-MF-R05	V-MF-R05	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (61-100TB)	\$1,895	Each	33%		\$1,270	Other	D1	
V-MF-R06	V-MF-R06	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (101-150TB)	\$1,700	Each	33%		\$1,139	Other	D1	
V-MF-R07	V-MF-R07	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (151-250TB)	\$1,515	Each	33%		\$1,015	Other	D1	
V-MF-R08	V-MF-R08	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (251-400TB)	\$1,320	Each	33%		\$884	Other	D1	
V-MF-R09	V-MF-R09	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (401-600TB)	\$1,145	Each	33%		\$767	Other	D1	
V-MF-R10	V-MF-R10	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (601-1000TB)	\$995	Each	33%		\$667	Other	D1	
V-MF-R11	V-MF-R11	SYM SOFTWARE	VMAX MNFRM PKG SWR REG 1TB (1001 TB+)	\$865	Each	33%		\$580	Other	D1	
V-MF-RBAS	V-MF-RBAS	SYM SOFTWARE	VMAX MNFRM PKG SWR BASE LICENSE	\$30,650	Each	33%		\$20,536	Other	D1	
VSA-MSUBASE	VSA-MSUBASE	SYM SOFTWARE	VSAM A BASE-3 MSU	\$2,370	Each	33%		\$1,588	Other	D1	
VSA-MSU-M00	VSA-MSU-M00	SYM SOFTWARE	VSAM A 4-45 MSU	\$470	Each	33%		\$315	Other	D1	
VSA-MSU-M01	VSA-MSU-M01	SYM SOFTWARE	VSAM A 46-175 MSU	\$240	Each	33%		\$161	Other	D1	
VSA-MSU-M02	VSA-MSU-M02	SYM SOFTWARE	VSAM A 176-315 MSU	\$170	Each	33%		\$114	Other	D1	
VSA-MSU-M03	VSA-MSU-M03	SYM SOFTWARE	VSAM A 316-575 MSU	\$120	Each	33%		\$80	Other	D1	
VSA-MSU-M04	VSA-MSU-M04	SYM SOFTWARE	VSAM A 576-875 MSU	\$100	Each	33%		\$67	Other	D1	
VSA-MSU-M05	VSA-MSU-M05	SYM SOFTWARE	VSAM A 876-1315 MSU	\$70	Each	33%		\$47	Other	D1	
VSA-MSU-M06	VSA-MSU-M06	SYM SOFTWARE	VSAM A 1316-1975 MSU	\$50	Each	33%		\$34	Other	D1	
VSA-MSU-M07	VSA-MSU-M07	SYM SOFTWARE	VSAM A 1976 + UP MSU	\$20	Each	33%		\$13	Other	D1	
VSQI-MSUBASE	VSQI-MSUBASE	SYM SOFTWARE	VSAM QI BASE-3 MSU	\$2,370	Each	33%		\$1,588	Other	D1	
VSQI-MSU-M00	VSQI-MSU-M00	SYM SOFTWARE	VSAM QI 4-45 MSU	\$360	Each	33%		\$241	Other	D1	
VSQI-MSU-M01	VSQI-MSU-M01	SYM SOFTWARE	VSAM QI 46-175 MSU	\$180	Each	33%		\$121	Other	D1	
VSQI-MSU-M02	VSQI-MSU-M02	SYM SOFTWARE	VSAM QI 176-315 MSU	\$120	Each	33%		\$80	Other	D1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VSQI-MSU-M03	VSQI-MSU-M03	SYM SOFTWARE	VSAM QI 316-575 MSU	\$90	Each	33%	\$60	Other	D1
VSQI-MSU-M04	VSQI-MSU-M04	SYM SOFTWARE	VSAM QI 576-875 MSU	\$70	Each	33%	\$47	Other	D1
VSQI-MSU-M05	VSQI-MSU-M05	SYM SOFTWARE	VSAM QI 876-1315 MSU	\$50	Each	33%	\$34	Other	D1
VSQI-MSU-M06	VSQI-MSU-M06	SYM SOFTWARE	VSAM QI 1316-1975 MSU	\$40	Each	33%	\$27	Other	D1
VSQI-MSU-M07	VSQI-MSU-M07	SYM SOFTWARE	VSAM QI 1976 + UP MSU	\$20	Each	33%	\$13	Other	D1
WLA-SY-T1-4U	WLA-SY-T1-4U	SYM SOFTWARE	CC5.x WLA SYM T1-4 UPG	\$810	Each	33%	\$543	Other	D1
WLA-SY-T5-30U	WLA-SY-T5-30U	SYM SOFTWARE	CC5.x WLA SYM T5-30 UPG	\$3,050	Each	33%	\$2,044	Other	D1
WLA-SY-T5-35U	WLA-SY-T5-35U	SYM SOFTWARE	CC WLA SYM T5-35 UPG	\$3,050	Each	33%	\$2,044	Other	D1
WLAUPT1-4	WLAUPT1-4	SYM SOFTWARE	ECC WLA UPGRADE T1-4	\$1,010	Each	33%	\$677	Other	D1
WLAUPT5-12	WLAUPT5-12	SYM SOFTWARE	ECC WLA UPGRADE T5-12	\$3,820	Each	33%	\$2,559	Other	D1
456-109-315	456-109-315	SYMMETRIX VMAX 20K	LOCL REP PROT-TFCLONE CNFLASH BASE=IC	\$21,368	Each	33%	\$14,317	Other	D1
456-109-316	456-109-316	SYMMETRIX VMAX 20K	LOCL REP PROT-TFCLN CNFLASH BASE REG=IC	\$13,890	Each	33%	\$9,306	Other	D1
456-109-267	456-109-267	VNX SOFTWARE	SRM DMX BASE =IC	\$20,980	Each	33%	\$14,057	Other	D1
CNACUAIWSW	CNACUAIWSW	CENTERA	CENTERA INTERNAL BOX CUA SW	\$0	Each	33%	\$0	Other	D2
CNR2CHBKLIC	CNR2CHBKLIC	CENTERA	EMC CENTERA CHARGEBACK REPORTER BASE 2-N	\$0	Each	33%	\$0	Other	D2
CNR2NADVRMLIC	CNR2NADVRMLIC	CENTERA	EMC CENTERA ADVANCED RETENTION MANAGENT	\$0	Each	33%	\$0	Other	D2
CNR2NCEPLSLIC	CNR2NCEPLSLIC	CENTERA	EMC CENTERA CE+ 2-NODE RIGHT-TO-USE-LICE	\$0	Each	33%	\$0	Other	D2
CNR2NGOVEDLIC	CNR2NGOVEDLIC	CENTERA	EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U	\$0	Each	33%	\$0	Other	D2
CNR2NHSMLIC	CNR2NHSMLIC	CENTERA	EMC CENTERA MAINFRAME HSM MIGRATOR BASE	\$1,250	Each	33%	\$838	Other	D2
CNR2NMSWG4	CNR2NMSWG4	CENTERA	EMC CENTERA BASIC - MIRRORRED 2-NODE RIGH	\$0	Each	33%	\$0	Other	D2
CNR2NPSWG4	CNR2NPSWG4	CENTERA	RTU CENTERA BASIC - PARITY 2-NODE RIGHT-	\$0	Each	33%	\$0	Other	D2
CNR2NPUPG4	CNR2NPUPG4	CENTERA	EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	\$0	Each	33%	\$0	Other	D2
CNR2NREPLIC	CNR2NREPLIC	CENTERA	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG	\$0	Each	33%	\$0	Other	D2
CNR2SEKCLIC	CNR2SEKCLIC	CENTERA	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	\$0	Each	33%	\$0	Other	D2
CNR2SKCBLIC	CNR2SKCBLIC	CENTERA	EMC CENTERA SEEK + CHARGEBACK REPORTER C	\$0	Each	33%	\$0	Other	D2
CNR4NADVRMLIC	CNR4NADVRMLIC	CENTERA	4NODE ADVRETN MGMT SW LIC	\$0	Each	33%	\$0	Other	D2
CNR4NCEPLSLIC	CNR4NCEPLSLIC	CENTERA	NODE COMP PLUS SW LIC	\$0	Each	33%	\$0	Other	D2
CNR4NGOVEDLIC	CNR4NGOVEDLIC	CENTERA	4NODE GOV EDITION SW LIC	\$0	Each	33%	\$0	Other	D2
CNR4NHSMLIC	CNR4NHSMLIC	CENTERA	4NODE HSM MIGRTR RTU LIC	\$0	Each	33%	\$0	Other	D2
CNR4NMSWG3	CNR4NMSWG3	CENTERA	CNR GEN3 NODE MIRR SW	\$0	Each	33%	\$0	Other	D2
CNR4NMSWG4	CNR4NMSWG4	CENTERA	MIRR SW RTU LIC	\$0	Each	33%	\$0	Other	D2
CNR4NMUPSW	CNR4NMUPSW	CENTERA	CNR 4 NODE MIRR UPG SW	\$0	Each	33%	\$0	Other	D2
CNR4NODEMSW	CNR4NODEMSW	CENTERA	CNR 4 NODE MIRR SW	\$0	Each	33%	\$0	Other	D2
CNR4NPSWG4	CNR4NPSWG4	CENTERA	PAR SW RTU LIC	\$0	Each	33%	\$0	Other	D2
CNR4NPUPG4	CNR4NPUPG4	CENTERA	SW RTU LIC	\$0	Each	33%	\$0	Other	D2
CNR4NPUPSW	CNR4NPUPSW	CENTERA	CNR GEN4 4NODE PTY UPG SW	\$0	Each	33%	\$0	Other	D2
CNR4NREPLIC	CNR4NREPLIC	CENTERA	4NODE REPLICATION SW LIC	\$0	Each	33%	\$0	Other	D2
CNR50VPOOLLIC	CNR50VPOOLLIC	CENTERA	50 VIRTUAL POOLS SW LIC	\$0	Each	33%	\$0	Other	D2
CNR8NMANSW	CNR8NMANSW	CENTERA	2 CNR ACCESSNODE MIR SW	\$0	Each	33%	\$0	Other	D2
CNR8NMBSW	CNR8NMBSW	CENTERA	BASIC 8N MIRR SW	\$0	Each	33%	\$0	Other	D2
CNR8NMSWG3	CNR8NMSWG3	CENTERA	CENTERA BASIC SW RTU GEN3	\$0	Each	33%	\$0	Other	D2
CNR8NODEPUPG	CNR8NODEPUPG	CENTERA	UPG CENTERA RTU TO CPP	\$0	Each	33%	\$0	Other	D2
CNR8NPANSW	CNR8NPANSW	CENTERA	3 CNR ACCESSNODE PTY SW	\$0	Each	33%	\$0	Other	D2
CNR8NPSW	CNR8NPSW	CENTERA	CNTRA STG NODE PARITY SW	\$0	Each	33%	\$0	Other	D2
CNR8NPSWG3	CNR8NPSWG3	CENTERA	CNR PARITY SW RTU G3	\$0	Each	33%	\$0	Other	D2
CNR8NPUPG3	CNR8NPUPG3	CENTERA	CNR PARITY SW G3 UPGRADE	\$0	Each	33%	\$0	Other	D2
CNRAN2SNLIC	CNRAN2SNLIC	CENTERA	ACCS NODE 2 STRG NODE LIC	\$0	Each	33%	\$0	Other	D2
CNRANPUPG3	CNRANPUPG3	CENTERA	1 ACSNODE PTY UPGRADE	\$0	Each	33%	\$0	Other	D2
CNRCAPEX	CNRCAPEX	CENTERA	CNR 4N CAP EXPAN SW	\$0	Each	33%	\$0	Other	D2
CNRCBRMLIC	CNRCBRMLIC	CENTERA	BACKUP + RECVRY RTU LIC	\$0	Each	33%	\$0	Other	D2
CNRCCLIC	CNRCCLIC	CENTERA	CENTERA COMP ED RTU	\$0	Each	33%	\$0	Other	D2
CNRCCLICG4	CNRCCLICG4	CENTERA	CE SW RTU LIC	\$0	Each	33%	\$0	Other	D2
CNRCPLUSG4	CNRCPLUSG4	CENTERA	CE SW RTU LIC	\$0	Each	33%	\$0	Other	D2
CNRCPLUSLIC	CNRCPLUSLIC	CENTERA	CENTERA COMP ED PLUS RTU	\$0	Each	33%	\$0	Other	D2
CNRCFAESW	CNRCFAESW	CENTERA	CNR FILEARCHIVER EXT SW	\$0	Each	33%	\$0	Other	D2
CNRCFAISW	CNRCFAISW	CENTERA	CNR FILEARCHIVER INT SW	\$0	Each	33%	\$0	Other	D2
CNRCCHBKLIC	CNRCCHBKLIC	CENTERA	4 NODE CHARGEBACK RTU LIC	\$0	Each	33%	\$0	Other	D2
CNRCUAESW	CNRCUAESW	CENTERA	CNR EXT DELL CUA SW	\$0	Each	33%	\$0	Other	D2
CNRCUAIWSW	CNRCUAIWSW	CENTERA	CNR INT BOX CUA SW	\$0	Each	33%	\$0	Other	D2
CNRGTWYPROG	CNRGTWYPROG	CENTERA	UNIV ACCESS PROGRAM	\$0	Each	33%	\$0	Other	D2
CNRGTWYRUPG	CNRGTWYRUPG	CENTERA	UNIV ACS SW RET UPG	\$0	Each	33%	\$0	Other	D2
CNRREPSW	CNRREPSW	CENTERA	CENTERA RPL ENT SW	\$0	Each	33%	\$0	Other	D2
CNRREPSWG4	CNRREPSWG4	CENTERA	SW RTU LIC REP G4	\$0	Each	33%	\$0	Other	D2
CNRSDK	CNRSDK	CENTERA	CNR ENT SW DV KIT	\$0	Each	33%	\$0	Other	D2
CNRSEKCLIC	CNRSEKCLIC	CENTERA	4 NODE RTU CNR SEEK LIC	\$0	Each	33%	\$0	Other	D2
CNRSKCBLIC	CNRSKCBLIC	CENTERA	4N SEEK + CHBK RTU LIC	\$0	Each	33%	\$0	Other	D2
CNRVASRV	CNRVASRV	CENTERA	EMC CENTERA VIRTUAL ARCHIVE BASE SOFTWAR	\$0	Each	33%	\$0	Other	D2
ELA-CUS-CENT	ELA-CUS-CENT	CENTERA	ELA CUSTOM FOR ALL CENTERA	\$0	Each	33%	\$0	Other	D2
456-104-647	456-104-647	CLARIION	RPSE LOC ARRY LIC - CX1 + CX2 = IC	\$0	Each	33%	\$0	Other	D2
456-104-648	456-104-648	CLARIION	RPSE LOC ARRY LIC - CX3-10, AX4-5 = IC	\$0	Each	33%	\$0	Other	D2
456-104-649	456-104-649	CLARIION	RPSE LOC ARRY LIC - CX3-20, CX4-120 = IC	\$0	Each	33%	\$0	Other	D2
456-104-650	456-104-650	CLARIION	RPSE LOC ARRY LIC - CX3-40, CX4-240 = IC	\$0	Each	33%	\$0	Other	D2
456-104-651	456-104-651	CLARIION	RPSE LOC ARRY LIC - CX3-80, CX4-480 = IC	\$0	Each	33%	\$0	Other	D2
456-104-652	456-104-652	CLARIION	RPSE LOC ARRY LIC - CX4-960 = IC	\$0	Each	33%	\$0	Other	D2
456-104-653	456-104-653	CLARIION	RPSE REM ARRY LIC - CX1 + CX2 = IC	\$0	Each	33%	\$0	Other	D2
456-104-654	456-104-654	CLARIION	RPSE REM ARRY LIC - CX3-10, AX4-5 = IC	\$0	Each	33%	\$0	Other	D2
456-104-655	456-104-655	CLARIION	RPSE REM ARRY LIC - CX3-20, CX4-120 = IC	\$0	Each	33%	\$0	Other	D2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I\Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
456-104-656	456-104-656	CLARIION	RPSE REM ARRY LIC - CX3-40, CX4-240 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-657	456-104-657	CLARIION	RPSE REM ARRY LIC - CX3-80, CX4-480 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-658	456-104-658	CLARIION	RPSE REM ARRY LIC - CX4-960 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-659	456-104-659	CLARIION	RP/SE REM UG FOR CX1 + CX2 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-660	456-104-660	CLARIION	RP/SE REM UG FOR CX3-10, AX4-5 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-661	456-104-661	CLARIION	RP/SE REM UG FOR CX3-20, CX4-120 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-662	456-104-662	CLARIION	RP/SE REM UG FOR CX3-40, CX4-240 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-663	456-104-663	CLARIION	RP/SE REM UG FOR CX3-80 CX4-480 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-664	456-104-664	CLARIION	RP/SE REM UG FOR CX4-960 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-665	456-104-665	CLARIION	RP/SE LOC UG FOR CX1 + CX2 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-666	456-104-666	CLARIION	RP/SE LOC UG FOR CX3-10, AX4-5 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-667	456-104-667	CLARIION	RP/SE LOC UG FOR CX3-20, CX4-120 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-668	456-104-668	CLARIION	RP/SE LOC UG FOR CX3-40, CX4-240 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-669	456-104-669	CLARIION	RP/SE LOC UG FOR CX3-80 CX4-480 = IC	\$0	Each	33%	\$0	Other	D2	
456-104-670	456-104-670	CLARIION	RP/SE LOC UG FOR CX4-960 = IC	\$0	Each	33%	\$0	Other	D2	
ACLG45-T1	ACLG45-T1	CLARIION	ACCESSLOGIX.FC4500.T1	\$0	Each	33%	\$0	Other	D2	
ACLG45-T10	ACLG45-T10	CLARIION	ACCESSLOGIX.FC4500.T10	\$0	Each	33%	\$0	Other	D2	
ACLG45-T11	ACLG45-T11	CLARIION	ACCESSLOGIX.FC4500.T11	\$0	Each	33%	\$0	Other	D2	
ACLG45-T12	ACLG45-T12	CLARIION	ACCESSLOGIX.FC4500.T12	\$0	Each	33%	\$0	Other	D2	
ACLG45-T2	ACLG45-T2	CLARIION	ACCESSLOGIX.FC4500.T2	\$0	Each	33%	\$0	Other	D2	
ACLG45-T3	ACLG45-T3	CLARIION	ACCESSLOGIX.FC4500.T3	\$0	Each	33%	\$0	Other	D2	
ACLG45-T4	ACLG45-T4	CLARIION	ACCESSLOGIX.FC4500.T4	\$0	Each	33%	\$0	Other	D2	
ACLG45-T5	ACLG45-T5	CLARIION	ACCESSLOGIX.FC4500.T5	\$0	Each	33%	\$0	Other	D2	
ACLG45-T6	ACLG45-T6	CLARIION	ACCESSLOGIX.FC4500.T6	\$0	Each	33%	\$0	Other	D2	
ACLG45-T7	ACLG45-T7	CLARIION	ACCESSLOGIX.FC4500.T7	\$0	Each	33%	\$0	Other	D2	
ACLG45-T8	ACLG45-T8	CLARIION	ACCESSLOGIX.FC4500.T8	\$0	Each	33%	\$0	Other	D2	
ACLG45-T9	ACLG45-T9	CLARIION	ACCESSLOGIX.FC4500.T9	\$0	Each	33%	\$0	Other	D2	
ACLG47-T1	ACLG47-T1	CLARIION	ACCESS LOGIX FC4700, T1	\$0	Each	33%	\$0	Other	D2	
ACLG47-T10	ACLG47-T10	CLARIION	ACCESSLOGIX.FC4700.T10	\$0	Each	33%	\$0	Other	D2	
ACLG47-T11	ACLG47-T11	CLARIION	ACCESSLOGIX.FC4700.T11	\$0	Each	33%	\$0	Other	D2	
ACLG47-T12	ACLG47-T12	CLARIION	ACCESSLOGIX.FC4700.T12	\$0	Each	33%	\$0	Other	D2	
ACLG47-T2	ACLG47-T2	CLARIION	ACCESSLOGIX.FC4700.T2	\$0	Each	33%	\$0	Other	D2	
ACLG47-T3	ACLG47-T3	CLARIION	ACCESSLOGIX.FC4700.T3	\$0	Each	33%	\$0	Other	D2	
ACLG47-T4	ACLG47-T4	CLARIION	ACCESSLOGIX.FC4700.T4	\$0	Each	33%	\$0	Other	D2	
ACLG47-T5	ACLG47-T5	CLARIION	ACCESS LOGIX, FC4700, T5	\$0	Each	33%	\$0	Other	D2	
ACLG47-T6	ACLG47-T6	CLARIION	ACCESSLOGIX.FC4700.T6	\$0	Each	33%	\$0	Other	D2	
ACLG47-T7	ACLG47-T7	CLARIION	ACCESSLOGIX, FC4700, T7	\$0	Each	33%	\$0	Other	D2	
ACLG47-T8	ACLG47-T8	CLARIION	ACCESSLOGIX.FC4700.T8	\$0	Each	33%	\$0	Other	D2	
ACLG47-T9	ACLG47-T9	CLARIION	ACCESSLOGIX.FC4700.T9	\$0	Each	33%	\$0	Other	D2	
AFS-120	AFS-120	CLARIION	ADVANCED FAST SUITE FOR THE CX4/NS-120	\$0	Each	33%	\$0	Other	D2	
AFS-240	AFS-240	CLARIION	EMC ADVANCED FAST SUITE FOR THE CX4-240	\$0	Each	33%	\$0	Other	D2	
AFS-240UPG	AFS-240UPG	CLARIION	FAST SUITE- UPGRADE TO CX4-240 PLATFORM	\$0	Each	33%	\$0	Other	D2	
AFS-480	AFS-480	CLARIION	ADVANCED FAST SUITE FOR THE CX4/NS-480	\$0	Each	33%	\$0	Other	D2	
AFS-480UPG	AFS-480UPG	CLARIION	FAST SUITE - UPGRADE TO CX4-480 PLATFORM	\$0	Each	33%	\$0	Other	D2	
AFS-960	AFS-960	CLARIION	ADVANCED FAST SUITE FOR THE CX4/NS-960	\$0	Each	33%	\$0	Other	D2	
AFS-960UPG	AFS-960UPG	CLARIION	FAST SUITE - UPGRADE TO CX4-960 PLATFORM	\$0	Each	33%	\$0	Other	D2	
AL200-DAE	AL200-DAE	CLARIION	ACCESS LOGIX - CX200 DAE	\$0	Each	33%	\$0	Other	D2	
AL200-DPE	AL200-DPE	CLARIION	ACCESS LOGIX - CX200 DPE	\$0	Each	33%	\$0	Other	D2	
AL200T1-T4	AL200T1-T4	CLARIION	Ac Lgx CX200 Cap Upg T1-T4	\$0	Each	33%	\$0	Other	D2	
AL200T5-T12	AL200T5-T12	CLARIION	AC Lgx CX200 Cap Upg T5-T12	\$0	Each	33%	\$0	Other	D2	
AL400-T1	AL400-T1	CLARIION	CX400 ACCESS LOGIX TIER 1	\$0	Each	33%	\$0	Other	D2	
AL400-T10	AL400-T10	CLARIION	CX400 ACCESS LOGIX TIER 10	\$0	Each	33%	\$0	Other	D2	
AL400-T11	AL400-T11	CLARIION	CX400 ACCESS LOGIX TIER 11	\$0	Each	33%	\$0	Other	D2	
AL400-T12	AL400-T12	CLARIION	CX400 ACCESS LOGIX TIER 12	\$0	Each	33%	\$0	Other	D2	
AL400T1-T4	AL400T1-T4	CLARIION	CX400 ACCESS-LGX UPG	\$0	Each	33%	\$0	Other	D2	
AL400-T2	AL400-T2	CLARIION	CX400 ACCESS LOGIX TIER 2	\$0	Each	33%	\$0	Other	D2	
AL400-T3	AL400-T3	CLARIION	CX400 ACCESS LOGIX TIER 3	\$0	Each	33%	\$0	Other	D2	
AL400-T4	AL400-T4	CLARIION	CX400 ACCESS LOGIX TIER 4	\$0	Each	33%	\$0	Other	D2	
AL400-T5	AL400-T5	CLARIION	CX400 ACCESS LOGIX TIER 5	\$0	Each	33%	\$0	Other	D2	
AL400T5-T12	AL400T5-T12	CLARIION	CX400 ACCESS-LGX UPG	\$0	Each	33%	\$0	Other	D2	
AL400T5-T8	AL400T5-T8	CLARIION	CX400 ACCESS-LGX UPG	\$0	Each	33%	\$0	Other	D2	
AL400-T6	AL400-T6	CLARIION	CX400 ACCESS LOGIX TIER 6	\$0	Each	33%	\$0	Other	D2	
AL400-T7	AL400-T7	CLARIION	CX400 ACCESS LOGIX TIER 7	\$0	Each	33%	\$0	Other	D2	
AL400-T8	AL400-T8	CLARIION	CX400 ACCESS LOGIX TIER 8	\$0	Each	33%	\$0	Other	D2	
AL400-T9	AL400-T9	CLARIION	CX400 ACCESS LOGIX TIER 9	\$0	Each	33%	\$0	Other	D2	
AL45T1-T4	AL45T1-T4	CLARIION	ACCESSLOGIX.FC4500.T1-T4	\$0	Each	33%	\$0	Other	D2	
AL45T5-T12	AL45T5-T12	CLARIION	ACCESSLOGIX.FC4500.T5-T12	\$0	Each	33%	\$0	Other	D2	
AL600-T1	AL600-T1	CLARIION	CX600 ACCESS LOGIX TIER 1	\$0	Each	33%	\$0	Other	D2	
AL600-T10	AL600-T10	CLARIION	CX600 ACCESS LOGIX TIER 10	\$0	Each	33%	\$0	Other	D2	
AL600-T11	AL600-T11	CLARIION	CX600 ACCESS LOGIX TIER 11	\$0	Each	33%	\$0	Other	D2	
AL600-T12	AL600-T12	CLARIION	CX600 ACCESS LOGIX TIER 12	\$0	Each	33%	\$0	Other	D2	
AL600-T13	AL600-T13	CLARIION	CX600 ACCESS LOGIX TIER 13	\$0	Each	33%	\$0	Other	D2	
AL600-T14	AL600-T14	CLARIION	CX600 ACCESS LOGIX TIER 14	\$0	Each	33%	\$0	Other	D2	
AL600-T15	AL600-T15	CLARIION	CX600 ACCESS LOGIX TIER 15	\$0	Each	33%	\$0	Other	D2	
AL600-T16	AL600-T16	CLARIION	CX600 ACCESS LOGIX TIER 16	\$0	Each	33%	\$0	Other	D2	
AL600-T17	AL600-T17	CLARIION	CX600 ACCESS LOGIX TIER 17	\$0	Each	33%	\$0	Other	D2	
AL600-T18	AL600-T18	CLARIION	CX600 ACCESS LOGIX TIER 18	\$0	Each	33%	\$0	Other	D2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AL600-T19	AL600-T19	CLARIION	CX600 ACCESS LOGIX T19	\$0	Each	33%	\$0	Other	D2
AL600-T2	AL600-T2	CLARIION	CX600 ACCESS LOGIX TIER 2	\$0	Each	33%	\$0	Other	D2
AL600-T20	AL600-T20	CLARIION	CX600 ACCESS LOGIX T20	\$0	Each	33%	\$0	Other	D2
AL600-T21	AL600-T21	CLARIION	CX600 ACCESS LOGIX T21	\$0	Each	33%	\$0	Other	D2
AL600-T22	AL600-T22	CLARIION	CX600 ACCESS LOGIX T22	\$0	Each	33%	\$0	Other	D2
AL600-T23	AL600-T23	CLARIION	CX600 ACCESS LOGIX T23	\$0	Each	33%	\$0	Other	D2
AL600-T24	AL600-T24	CLARIION	CX600 ACCESS LOGIX T24	\$0	Each	33%	\$0	Other	D2
AL600-T25	AL600-T25	CLARIION	CX600 ACCESS LOGIX T25	\$0	Each	33%	\$0	Other	D2
AL600-T26	AL600-T26	CLARIION	CX600 ACCESS LOGIX T26	\$0	Each	33%	\$0	Other	D2
AL600-T27	AL600-T27	CLARIION	CX600 ACCESS LOGIX T27	\$0	Each	33%	\$0	Other	D2
AL600-T28	AL600-T28	CLARIION	CX600 ACCESS LOGIX T28	\$0	Each	33%	\$0	Other	D2
AL600-T29	AL600-T29	CLARIION	CX600 ACCESS LOGIX T29	\$0	Each	33%	\$0	Other	D2
AL600-T3	AL600-T3	CLARIION	CX600 ACCESS LOGIX TIER 3	\$0	Each	33%	\$0	Other	D2
AL600-T30	AL600-T30	CLARIION	CX600 ACCESS LOGIX T30	\$0	Each	33%	\$0	Other	D2
AL600-T31	AL600-T31	CLARIION	CX600 ACCESS LOGIX T31	\$0	Each	33%	\$0	Other	D2
AL600-T4	AL600-T4	CLARIION	CX600 ACCESS LOGIX TIER 4	\$0	Each	33%	\$0	Other	D2
AL600-T5	AL600-T5	CLARIION	CX600 ACCESS LOGIX TIER 5	\$0	Each	33%	\$0	Other	D2
AL600-T6	AL600-T6	CLARIION	CX600 ACCESS LOGIX TIER 6	\$0	Each	33%	\$0	Other	D2
AL600-T7	AL600-T7	CLARIION	CX600 ACCESS LOGIX TIER 7	\$0	Each	33%	\$0	Other	D2
AL600-T8	AL600-T8	CLARIION	CX600 ACCESS LOGIX TIER 8	\$0	Each	33%	\$0	Other	D2
AL600-T9	AL600-T9	CLARIION	CX600 ACCESS LOGIX TIER 9	\$0	Each	33%	\$0	Other	D2
ALGX-ESNUP	ALGX-ESNUP	CLARIION	Access Logix to ESN Mgr. Upgrade	\$7,750	Each	33%	\$5,193	Other	D2
ALGX-SM-UPG	ALGX-SM-UPG	CLARIION	ACCESS LOGIX-SAN MGR UPG	\$0	Each	33%	\$0	Other	D2
ALT1-T4	ALT1-T4	CLARIION	ACCESS-LGX UPG T1-T4	\$0	Each	33%	\$0	Other	D2
ALT5-T12	ALT5-T12	CLARIION	ACCESS-LGX UPG T5-T12	\$0	Each	33%	\$0	Other	D2
ALT5-T31	ALT5-T31	CLARIION	ACCESS-LGX UPG T5-T31	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T1	ALX2-X4UP-T1	CLARIION	AC Lgx CX200 to 400 Upg TIER 1	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T10	ALX2-X4UP-T10	CLARIION	AC Lgx CX200 to 400 Upg TIER 10	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T11	ALX2-X4UP-T11	CLARIION	AC Lgx CX200 to 400 Upg TIER 11	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T12	ALX2-X4UP-T12	CLARIION	AC Lgx CX200 to 400 Upg TIER 12	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T2	ALX2-X4UP-T2	CLARIION	AC Lgx CX200 to 400 Upg TIER 2	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T3	ALX2-X4UP-T3	CLARIION	AC Lgx CX200 to 400 Upg TIER 3	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T4	ALX2-X4UP-T4	CLARIION	AC Lgx CX200 to 400 Upg TIER 4	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T5	ALX2-X4UP-T5	CLARIION	AC Lgx CX200 to 400 Upg TIER 5	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T6	ALX2-X4UP-T6	CLARIION	AC Lgx CX200 to 400 Upg TIER 6	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T7	ALX2-X4UP-T7	CLARIION	AC Lgx CX200 to 400 Upg TIER 7	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T8	ALX2-X4UP-T8	CLARIION	AC Lgx CX200 to 400 Upg TIER 8	\$0	Each	33%	\$0	Other	D2
ALX2-X4UP-T9	ALX2-X4UP-T9	CLARIION	AC Lgx CX200 to 400 Upg TIER 9	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T1	ALX2-X6UP-T1	CLARIION	AC Lgx CX200 to 600 Upg TIER 1	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T10	ALX2-X6UP-T10	CLARIION	AC Lgx CX200 to 600 Upg TIER 10	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T11	ALX2-X6UP-T11	CLARIION	AC Lgx CX200 to 600 Upg TIER 11	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T12	ALX2-X6UP-T12	CLARIION	AC Lgx CX200 to 600 Upg TIER 12	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T13	ALX2-X6UP-T13	CLARIION	AC Lgx CX200 to 600 Upg TIER 13	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T14	ALX2-X6UP-T14	CLARIION	AC Lgx CX200 to 600 Upg TIER 14	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T15	ALX2-X6UP-T15	CLARIION	AC Lgx CX200 to 600 Upg TIER 15	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T16	ALX2-X6UP-T16	CLARIION	AC Lgx CX200 to 600 Upg TIER 16	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T17	ALX2-X6UP-T17	CLARIION	AC Lgx CX200 to 600 Upg TIER 17	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T18	ALX2-X6UP-T18	CLARIION	AC Lgx CX200 to 600 Upg TIER 18	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T2	ALX2-X6UP-T2	CLARIION	AC Lgx CX200 to 600 Upg TIER 2	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T3	ALX2-X6UP-T3	CLARIION	AC Lgx CX200 to 600 Upg TIER 3	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T4	ALX2-X6UP-T4	CLARIION	AC Lgx CX200 to 600 Upg TIER 4	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T5	ALX2-X6UP-T5	CLARIION	AC Lgx CX200 to 600 Upg TIER 5	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T6	ALX2-X6UP-T6	CLARIION	AC Lgx CX200 to 600 Upg TIER 6	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T7	ALX2-X6UP-T7	CLARIION	AC Lgx CX200 to 600 Upg TIER 7	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T8	ALX2-X6UP-T8	CLARIION	AC Lgx CX200 to 600 Upg TIER 8	\$0	Each	33%	\$0	Other	D2
ALX2-X6UP-T9	ALX2-X6UP-T9	CLARIION	AC Lgx CX200 to 600 Upg TIER 9	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T01	ALX4-X6UP-T01	CLARIION	ACCLGX UPG CX4 TO CX6 T1	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T02	ALX4-X6UP-T02	CLARIION	ACCLGX UPG CX4 TO CX6 T2	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T03	ALX4-X6UP-T03	CLARIION	ACCLGX UPG CX4 TO CX6 T3	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T04	ALX4-X6UP-T04	CLARIION	ACCLGX UPG CX4 TO CX6 T4	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T05	ALX4-X6UP-T05	CLARIION	ACCLGX UPG CX4 TO CX6 T5	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T06	ALX4-X6UP-T06	CLARIION	ACCLGX UPG CX4 TO CX6 T6	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T07	ALX4-X6UP-T07	CLARIION	ACCLGX UPG CX4 TO CX6 T7	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T08	ALX4-X6UP-T08	CLARIION	ACCLGX UPG CX4 TO CX6 T8	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T09	ALX4-X6UP-T09	CLARIION	ACCLGX UPG CX4 TO CX6 T9	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T10	ALX4-X6UP-T10	CLARIION	ACCLGX UPG CX4 TO CX6 T10	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T11	ALX4-X6UP-T11	CLARIION	ACCLGX UPG CX4 TO CX6 T11	\$0	Each	33%	\$0	Other	D2
ALX4-X6UP-T12	ALX4-X6UP-T12	CLARIION	ACCLGX UPG CX4 TO CX6 T12	\$0	Each	33%	\$0	Other	D2
AYZ4-120UPG	AYZ4-120UPG	CLARIION	NAVI/Uni ANALYZER Upg CX4-120	\$0	Each	33%	\$0	Other	D2
AYZ4-240UPG	AYZ4-240UPG	CLARIION	NAVI/Uni ANALYZER Upg CX4-240	\$0	Each	33%	\$0	Other	D2
AYZ4-480UPG	AYZ4-480UPG	CLARIION	NAVI/Uni ANALYZER Upg CX4-480	\$0	Each	33%	\$0	Other	D2
AYZ4-960UPG	AYZ4-960UPG	CLARIION	NAVI/Uni ANALYZER Upg CX4-960	\$0	Each	33%	\$0	Other	D2
AYZT1-T4	AYZT1-T4	CLARIION	NAVI ANALYZER, T1-T4	\$0	Each	33%	\$0	Other	D2
AYZT5-T12	AYZT5-T12	CLARIION	NAVI ANALYZER, T5-T12	\$0	Each	33%	\$0	Other	D2
AYZT5-T31	AYZT5-T31	CLARIION	NAVI ANALYZER T5-T31	\$0	Each	33%	\$0	Other	D2
CC-AM-CL-T1	CC-AM-CL-T1	CLARIION	CC5.x ARM-CLAR T1	\$0	Each	33%	\$0	Other	D2
CC-AM-CL-T10	CC-AM-CL-T10	CLARIION	CC5.x ARM-CLAR T10	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I	Column K)
				Base Price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
CC-AM-CL-T11	CC-AM-CL-T11	CLARIION	CC5.x ARM-CLAR T11	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T12	CC-AM-CL-T12	CLARIION	CC5.x ARM-CLAR T12	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T13	CC-AM-CL-T13	CLARIION	CC5.x ARM-CLAR T13	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T14	CC-AM-CL-T14	CLARIION	CC5.x ARM-CLAR T14	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T15	CC-AM-CL-T15	CLARIION	CC5.x ARM-CLAR T15	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T16	CC-AM-CL-T16	CLARIION	CC5.x ARM-CLAR T16	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T17	CC-AM-CL-T17	CLARIION	CC5.x ARM-CLAR T17	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T18	CC-AM-CL-T18	CLARIION	CC5.x ARM-CLAR T18	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T19	CC-AM-CL-T19	CLARIION	CC5.x ARM-CLAR T19	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T20	CC-AM-CL-T20	CLARIION	CC5.x ARM-CLAR T20	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T21	CC-AM-CL-T21	CLARIION	CC5.x ARM-CLAR T21	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T22	CC-AM-CL-T22	CLARIION	CC5.x ARM-CLAR T22	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T23	CC-AM-CL-T23	CLARIION	CC5.x ARM-CLAR T23	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T24	CC-AM-CL-T24	CLARIION	CC5.x ARM-CLAR T24	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T25	CC-AM-CL-T25	CLARIION	CC5.x ARM-CLAR T25	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T26	CC-AM-CL-T26	CLARIION	CC5.x ARM-CLAR T26	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T27	CC-AM-CL-T27	CLARIION	CC5.x ARM-CLAR T27	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T28	CC-AM-CL-T28	CLARIION	CC5.x ARM-CLAR T28	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T29	CC-AM-CL-T29	CLARIION	CC5.x ARM-CLAR T29	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T30	CC-AM-CL-T30	CLARIION	CC5.x ARM-CLAR T30	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T31	CC-AM-CL-T31	CLARIION	CC5.x ARM-CLAR T31	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T4	CC-AM-CL-T4	CLARIION	CC5.x ARM-CLAR T4	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T5	CC-AM-CL-T5	CLARIION	CC5.x ARM-CLAR T5	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T6	CC-AM-CL-T6	CLARIION	CC5.x ARM-CLAR T6	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T7	CC-AM-CL-T7	CLARIION	CC5.x ARM-CLAR T7	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T8	CC-AM-CL-T8	CLARIION	CC5.x ARM-CLAR T8	\$0	Each	33%	\$0	Other	D2	
CC-AM-CL-T9	CC-AM-CL-T9	CLARIION	CC5.x ARM-CLAR T9	\$0	Each	33%	\$0	Other	D2	
CC-CLPKLT-T01	CC-CLPKLT-T01	CLARIION	CC CLARIION PKG LITE T01	\$4,880	Each	33%	\$3,270	Other	D2	
CC-CLPKLT-T02	CC-CLPKLT-T02	CLARIION	CC CLARIION PKG LITE T02	\$6,280	Each	33%	\$4,208	Other	D2	
CC-CLPKLT-T03	CC-CLPKLT-T03	CLARIION	CC CLARIION PKG LITE T03	\$7,680	Each	33%	\$5,146	Other	D2	
CC-CLPKLT-T04	CC-CLPKLT-T04	CLARIION	CC CLARIION PKG LITE T04	\$9,080	Each	33%	\$6,084	Other	D2	
CC-CLPKLT-T05	CC-CLPKLT-T05	CLARIION	CC CLARIION PKG LITE T05	\$15,980	Each	33%	\$10,707	Other	D2	
CC-CLPKLT-T06	CC-CLPKLT-T06	CLARIION	CC CLARIION PKG LITE T06	\$22,880	Each	33%	\$15,330	Other	D2	
CC-CLPKLT-T07	CC-CLPKLT-T07	CLARIION	CC CLARIION PKG LITE T07	\$29,780	Each	33%	\$19,953	Other	D2	
CC-CLPKLT-T08	CC-CLPKLT-T08	CLARIION	CC CLARIION PKG LITE T08	\$36,680	Each	33%	\$24,576	Other	D2	
CC-CLPKLT-T09	CC-CLPKLT-T09	CLARIION	CC CLARIION PKG LITE T09	\$43,580	Each	33%	\$29,199	Other	D2	
CC-CLPKLT-T10	CC-CLPKLT-T10	CLARIION	CC CLARIION PKG LITE T10	\$50,480	Each	33%	\$33,822	Other	D2	
CC-CLPKLT-T11	CC-CLPKLT-T11	CLARIION	CC CLARIION PKG LITE T11	\$57,380	Each	33%	\$38,445	Other	D2	
CC-CLPKLT-T12	CC-CLPKLT-T12	CLARIION	CC CLARIION PKG LITE T12	\$64,280	Each	33%	\$43,068	Other	D2	
CC-CLPKLT-T13	CC-CLPKLT-T13	CLARIION	CC CLARIION PKG LITE T13	\$71,180	Each	33%	\$47,691	Other	D2	
CC-CLPKLT-T14	CC-CLPKLT-T14	CLARIION	CC CLARIION PKG LITE T14	\$78,080	Each	33%	\$52,314	Other	D2	
CC-CLPKLT-T15	CC-CLPKLT-T15	CLARIION	CC CLARIION PKG LITE T15	\$84,980	Each	33%	\$56,937	Other	D2	
CC-CLPKLT-T16	CC-CLPKLT-T16	CLARIION	CC CLARIION PKG LITE T16	\$91,880	Each	33%	\$61,560	Other	D2	
CC-CLPKLT-T17	CC-CLPKLT-T17	CLARIION	CC CLARIION PKG LITE T17	\$98,780	Each	33%	\$66,183	Other	D2	
CC-CLPKLT-T18	CC-CLPKLT-T18	CLARIION	CC CLARIION PKG LITE T18	\$105,680	Each	33%	\$70,806	Other	D2	
CC-CLPKLT-T19	CC-CLPKLT-T19	CLARIION	CC CLARIION PKG LITE T19	\$112,580	Each	33%	\$75,429	Other	D2	
CC-CLPKLT-T20	CC-CLPKLT-T20	CLARIION	CC CLARIION PKG LITE T20	\$119,480	Each	33%	\$80,052	Other	D2	
CC-CLPKLT-T21	CC-CLPKLT-T21	CLARIION	CC CLARIION PKG LITE T21	\$126,380	Each	33%	\$84,675	Other	D2	
CC-CLPKLT-T22	CC-CLPKLT-T22	CLARIION	CC CLARIION PKG LITE T22	\$133,280	Each	33%	\$89,298	Other	D2	
CC-CLPKLT-T23	CC-CLPKLT-T23	CLARIION	CC CLARIION PKG LITE T23	\$140,180	Each	33%	\$93,921	Other	D2	
CC-CLPKLT-T24	CC-CLPKLT-T24	CLARIION	CC CLARIION PKG LITE T24	\$147,080	Each	33%	\$98,544	Other	D2	
CC-CLPKLT-T25	CC-CLPKLT-T25	CLARIION	CC CLARIION PKG LITE T25	\$153,980	Each	33%	\$103,167	Other	D2	
CC-CLPKLT-T26	CC-CLPKLT-T26	CLARIION	CC CLARIION PKG LITE T26	\$160,880	Each	33%	\$107,790	Other	D2	
CC-CLPKLT-T27	CC-CLPKLT-T27	CLARIION	CC CLARIION PKG LITE T27	\$167,780	Each	33%	\$112,413	Other	D2	
CC-CLPKLT-T28	CC-CLPKLT-T28	CLARIION	CC CLARIION PKG LITE T28	\$174,680	Each	33%	\$117,036	Other	D2	
CC-CLPKLT-T29	CC-CLPKLT-T29	CLARIION	CC CLARIION PKG LITE T29	\$181,580	Each	33%	\$121,659	Other	D2	
CC-CLPKLT-T30	CC-CLPKLT-T30	CLARIION	CC CLARIION PKG LITE T30	\$188,480	Each	33%	\$126,282	Other	D2	
CC-CLPKLT-T31	CC-CLPKLT-T31	CLARIION	CC CLARIION PKG LITE T31	\$195,380	Each	33%	\$130,905	Other	D2	
CC-CLPK-T1	CC-CLPK-T1	CLARIION	CC511 CLARIION PKG T1	\$7,180	Each	33%	\$4,811	Other	D2	
CC-CLPK-T2	CC-CLPK-T2	CLARIION	CC511 CLARIION PKG T2	\$9,280	Each	33%	\$6,218	Other	D2	
CC-SM-AL5-T1	CC-SM-AL5-T1	CLARIION	CC5.1 SAN MGR-CLAR 45 T1	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T10	CC-SM-AL5-T10	CLARIION	CC5.1 SAN MGR-CLAR 45 T10	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T11	CC-SM-AL5-T11	CLARIION	CC5.1 SAN MGR-CLAR 45 T11	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T12	CC-SM-AL5-T12	CLARIION	CC5.1 SAN MGR-CLAR 45 T12	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T13	CC-SM-AL5-T13	CLARIION	CC5.1 SAN MGR-CLAR 45 T13	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T14	CC-SM-AL5-T14	CLARIION	CC5.1 SAN MGR-CLAR 45 T14	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T15	CC-SM-AL5-T15	CLARIION	CC5.1 SAN MGR-CLAR 45 T15	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T16	CC-SM-AL5-T16	CLARIION	CC5.1 SAN MGR-CLAR 45 T16	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T17	CC-SM-AL5-T17	CLARIION	CC5.1 SAN MGR-CLAR 45 T17	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T18	CC-SM-AL5-T18	CLARIION	CC5.1 SAN MGR-CLAR 45 T18	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T2	CC-SM-AL5-T2	CLARIION	CC5.1 SAN MGR-CLAR 45 T2	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T3	CC-SM-AL5-T3	CLARIION	CC5.1 SAN MGR-CLAR 45 T3	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T4	CC-SM-AL5-T4	CLARIION	CC5.1 SAN MGR-CLAR 45 T4	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T5	CC-SM-AL5-T5	CLARIION	CC5.1 SAN MGR-CLAR 45 T5	\$0	Each	33%	\$0	Other	D2	
CC-SM-AL5-T6	CC-SM-AL5-T6	CLARIION	CC5.1 SAN MGR-CLAR 45 T6	\$0	Each	33%	\$0	Other	D2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I\*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-SM-AL5-T7	CC-SM-AL5-T7	CLARIION	CC5.1 SAN MGR-CLAR 45 T7	\$0	Each	33%	\$0	Other	D2
CC-SM-AL5-T8	CC-SM-AL5-T8	CLARIION	CC5.1 SAN MGR-CLAR 45 T8	\$0	Each	33%	\$0	Other	D2
CC-SM-AL5-T9	CC-SM-AL5-T9	CLARIION	CC5.1 SAN MGR-CLAR 45 T9	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T1	CC-SM-AL7-T1	CLARIION	CC5.1 SAN MGR-CLAR 47 T1	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T10	CC-SM-AL7-T10	CLARIION	CC5.1 SAN MGR-CLAR 47 T10	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T11	CC-SM-AL7-T11	CLARIION	CC5.1 SAN MGR-CLAR 47 T11	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T12	CC-SM-AL7-T12	CLARIION	CC5.1 SAN MGR-CLAR 47 T12	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T13	CC-SM-AL7-T13	CLARIION	CC5.1 SAN MGR-CLAR 47 T13	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T14	CC-SM-AL7-T14	CLARIION	CC5.1 SAN MGR-CLAR 47 T14	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T15	CC-SM-AL7-T15	CLARIION	CC5.1 SAN MGR-CLAR 47 T15	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T16	CC-SM-AL7-T16	CLARIION	CC5.1 SAN MGR-CLAR 47 T16	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T17	CC-SM-AL7-T17	CLARIION	CC5.1 SAN MGR-CLAR 47 T17	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T18	CC-SM-AL7-T18	CLARIION	CC5.1 SAN MGR-CLAR 47 T18	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T2	CC-SM-AL7-T2	CLARIION	CC5.1 SAN MGR-CLAR 47 T2	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T3	CC-SM-AL7-T3	CLARIION	CC5.1 SAN MGR-CLAR 47 T3	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T4	CC-SM-AL7-T4	CLARIION	CC5.1 SAN MGR-CLAR 47 T4	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T5	CC-SM-AL7-T5	CLARIION	CC5.1 SAN MGR-CLAR 47 T5	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T6	CC-SM-AL7-T6	CLARIION	CC5.1 SAN MGR-CLAR 47 T6	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T7	CC-SM-AL7-T7	CLARIION	CC5.1 SAN MGR-CLAR 47 T7	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T8	CC-SM-AL7-T8	CLARIION	CC5.1 SAN MGR-CLAR 47 T8	\$0	Each	33%	\$0	Other	D2
CC-SM-AL7-T9	CC-SM-AL7-T9	CLARIION	CC5.1 SAN MGR-CLAR 47 T9	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T01	CC-SM-CL-T01	CLARIION	CC SANMGR-CLARIION T01	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T02	CC-SM-CL-T02	CLARIION	CC SANMGR-CLARIION T02	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T03	CC-SM-CL-T03	CLARIION	CC SANMGR-CLARIION T03	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T04	CC-SM-CL-T04	CLARIION	CC SANMGR-CLARIION T04	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T05	CC-SM-CL-T05	CLARIION	CC SANMGR-CLARIION T05	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T06	CC-SM-CL-T06	CLARIION	CC SANMGR-CLARIION T06	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T07	CC-SM-CL-T07	CLARIION	CC SANMGR-CLARIION T07	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T08	CC-SM-CL-T08	CLARIION	CC SANMGR-CLARIION T08	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T09	CC-SM-CL-T09	CLARIION	CC SANMGR-CLARIION T09	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T10	CC-SM-CL-T10	CLARIION	CC SANMGR-CLARIION T10	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T11	CC-SM-CL-T11	CLARIION	CC SANMGR-CLARIION T11	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T12	CC-SM-CL-T12	CLARIION	CC SANMGR-CLARIION T12	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T13	CC-SM-CL-T13	CLARIION	CC SANMGR-CLARIION T13	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T14	CC-SM-CL-T14	CLARIION	CC SANMGR-CLARIION T14	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T15	CC-SM-CL-T15	CLARIION	CC SANMGR-CLARIION T15	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T16	CC-SM-CL-T16	CLARIION	CC SANMGR-CLARIION T16	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T17	CC-SM-CL-T17	CLARIION	CC SANMGR-CLARIION T17	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T18	CC-SM-CL-T18	CLARIION	CC SANMGR-CLARIION T18	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T19	CC-SM-CL-T19	CLARIION	CC SANMGR-CLARIION T19	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T20	CC-SM-CL-T20	CLARIION	CC SANMGR-CLARIION T20	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T21	CC-SM-CL-T21	CLARIION	CC SANMGR-CLARIION T21	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T22	CC-SM-CL-T22	CLARIION	CC SANMGR-CLARIION T22	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T23	CC-SM-CL-T23	CLARIION	CC SANMGR-CLARIION T23	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T24	CC-SM-CL-T24	CLARIION	CC SANMGR-CLARIION T24	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T25	CC-SM-CL-T25	CLARIION	CC SANMGR-CLARIION T25	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T26	CC-SM-CL-T26	CLARIION	CC SANMGR-CLARIION T26	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T27	CC-SM-CL-T27	CLARIION	CC SANMGR-CLARIION T27	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T28	CC-SM-CL-T28	CLARIION	CC SANMGR-CLARIION T28	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T29	CC-SM-CL-T29	CLARIION	CC SANMGR-CLARIION T29	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T30	CC-SM-CL-T30	CLARIION	CC SANMGR-CLARIION T30	\$0	Each	33%	\$0	Other	D2
CC-SM-CL-T31	CC-SM-CL-T31	CLARIION	CC SANMGR-CLARIION T31	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T01	CC-SM-CX2-T01	CLARIION	CC SM CL CX2 0.00-.25	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T02	CC-SM-CX2-T02	CLARIION	CC SM CL CX2 251-.50	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T03	CC-SM-CX2-T03	CLARIION	CC SM CL CX2 501-.75	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T04	CC-SM-CX2-T04	CLARIION	CC SM CL CX2 .751-1.0	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T05	CC-SM-CX2-T05	CLARIION	CC SM CL CX2 1.01-2.0	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T06	CC-SM-CX2-T06	CLARIION	CC SM CL CX2 2.01-4.0	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T07	CC-SM-CX2-T07	CLARIION	CC SM CL CX2 4.01-8.0	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T08	CC-SM-CX2-T08	CLARIION	CC SM CL CX2 8.01-16.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T09	CC-SM-CX2-T09	CLARIION	CC SM CL CX2 16.01-32.0	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T10	CC-SM-CX2-T10	CLARIION	CC SM CL CX2 32.01-64.0	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T11	CC-SM-CX2-T11	CLARIION	CC SM CL CX2 64.01-128.0	\$0	Each	33%	\$0	Other	D2
CC-SM-CX2-T12	CC-SM-CX2-T12	CLARIION	CC SM CL CX2 128.01-256.0	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T1	CC-SM-CX4-T1	CLARIION	SAN MGR CX400 0-.250	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T10	CC-SM-CX4-T10	CLARIION	SAN MGR CX400 10.01-12.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T11	CC-SM-CX4-T11	CLARIION	SAN MGR CX400 12.01-14.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T12	CC-SM-CX4-T12	CLARIION	SAN MGR CX400 14.01-17.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T13	CC-SM-CX4-T13	CLARIION	SAN MGR CX400 17.01-20.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T14	CC-SM-CX4-T14	CLARIION	SAN MGR CX400 20.01-23.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T15	CC-SM-CX4-T15	CLARIION	SAN MGR CX400 23.01-26.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T16	CC-SM-CX4-T16	CLARIION	SAN MGR CX400 26.01-29.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T17	CC-SM-CX4-T17	CLARIION	SAN MGR CX400 29.01-32.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T18	CC-SM-CX4-T18	CLARIION	SAN MGR CX400 32.01-35.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T2	CC-SM-CX4-T2	CLARIION	SAN MGR CX400 .251-.500	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T3	CC-SM-CX4-T3	CLARIION	SAN MGR CX400 .501-.750	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T4	CC-SM-CX4-T4	CLARIION	SAN MGR CX400 .751-1.00	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CC-SM-CX4-T5	CC-SM-CX4-T5	CLARIION	SAN MGR CX400 1.01-2.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T6	CC-SM-CX4-T6	CLARIION	SAN MGR CX400 2.01-4.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T7	CC-SM-CX4-T7	CLARIION	SAN MGR CX400 4.01-6.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T8	CC-SM-CX4-T8	CLARIION	SAN MGR CX400 6.01-8.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX4-T9	CC-SM-CX4-T9	CLARIION	SAN MGR CX400 8.01-10.00	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T1	CC-SM-CX6-T1	CLARIION	CC5.1 SAN MGR-CL CX6 T1	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T10	CC-SM-CX6-T10	CLARIION	CC5.1 SAN MGR-CL CX6 T10	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T11	CC-SM-CX6-T11	CLARIION	CC5.1 SAN MGR-CL CX6 T11	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T12	CC-SM-CX6-T12	CLARIION	CC5.1 SAN MGR-CL CX6 T12	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T13	CC-SM-CX6-T13	CLARIION	CC5.1 SAN MGR-CL CX6 T13	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T14	CC-SM-CX6-T14	CLARIION	CC5.1 SAN MGR-CL CX6 T14	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T15	CC-SM-CX6-T15	CLARIION	CC5.1 SAN MGR-CL CX6 T15	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T16	CC-SM-CX6-T16	CLARIION	CC5.1 SAN MGR-CL CX6 T16	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T17	CC-SM-CX6-T17	CLARIION	CC5.1 SAN MGR-CL CX6 T17	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T18	CC-SM-CX6-T18	CLARIION	CC5.1 SAN MGR-CL CX6 T18	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T19	CC-SM-CX6-T19	CLARIION	CC5.1 SAN MGR-CL CX6 T19	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T2	CC-SM-CX6-T2	CLARIION	CC5.1 SAN MGR-CL CX6 T2	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T20	CC-SM-CX6-T20	CLARIION	CC5.1 SAN MGR-CL CX6 T20	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T21	CC-SM-CX6-T21	CLARIION	CC5.1 SAN MGR-CL CX6 T21	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T22	CC-SM-CX6-T22	CLARIION	CC5.1 SAN MGR-CL CX6 T22	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T23	CC-SM-CX6-T23	CLARIION	CC5.1 SAN MGR-CL CX6 T23	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T24	CC-SM-CX6-T24	CLARIION	CC5.1 SAN MGR-CL CX6 T24	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T25	CC-SM-CX6-T25	CLARIION	CC5.1 SAN MGR-CL CX6 T25	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T26	CC-SM-CX6-T26	CLARIION	CC5.1 SAN MGR-CL CX6 T26	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T27	CC-SM-CX6-T27	CLARIION	CC5.1 SAN MGR-CL CX6 T27	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T28	CC-SM-CX6-T28	CLARIION	CC5.1 SAN MGR-CL CX6 T28	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T29	CC-SM-CX6-T29	CLARIION	CC5.1 SAN MGR-CL CX6 T29	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T3	CC-SM-CX6-T3	CLARIION	CC5.1 SAN MGR-CL CX6 T3	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T30	CC-SM-CX6-T30	CLARIION	CC5.1 SAN MGR-CL CX6 T30	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T31	CC-SM-CX6-T31	CLARIION	CC5.1 SAN MGR-CL CX6 T31	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T4	CC-SM-CX6-T4	CLARIION	CC5.1 SAN MGR-CL CX6 T4	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T5	CC-SM-CX6-T5	CLARIION	CC5.1 SAN MGR-CL CX6 T5	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T6	CC-SM-CX6-T6	CLARIION	CC5.1 SAN MGR-CL CX6 T6	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T7	CC-SM-CX6-T7	CLARIION	CC5.1 SAN MGR-CL CX6 T7	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T8	CC-SM-CX6-T8	CLARIION	CC5.1 SAN MGR-CL CX6 T8	\$0	Each	33%	\$0	Other	D2
CC-SM-CX6-T9	CC-SM-CX6-T9	CLARIION	CC5.1 SAN MGR-CL CX6 T9	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T1	CC-WLA-CL-T1	CLARIION	CC5.x WLA-CLAR T1	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T10	CC-WLA-CL-T10	CLARIION	CC5.x WLA-CLAR T10	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T11	CC-WLA-CL-T11	CLARIION	CC5.x WLA-CLAR T11	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T12	CC-WLA-CL-T12	CLARIION	CC5.x WLA-CLAR T12	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T13	CC-WLA-CL-T13	CLARIION	CC5.x WLA-CLAR T13	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T14	CC-WLA-CL-T14	CLARIION	CC5.x WLA-CLAR T14	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T15	CC-WLA-CL-T15	CLARIION	CC5.x WLA-CLAR T15	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T16	CC-WLA-CL-T16	CLARIION	CC5.x WLA-CLAR T16	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T17	CC-WLA-CL-T17	CLARIION	CC5.x WLA-CLAR T17	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T18	CC-WLA-CL-T18	CLARIION	CC5.x WLA-CLAR T18	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T19	CC-WLA-CL-T19	CLARIION	CC5.x WLA-CLAR T19	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T2	CC-WLA-CL-T2	CLARIION	CC5.x WLA-CLAR T2	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T20	CC-WLA-CL-T20	CLARIION	CC5.x WLA-CLAR T20	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T21	CC-WLA-CL-T21	CLARIION	CC5.x WLA-CLAR T21	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T22	CC-WLA-CL-T22	CLARIION	CC5.x WLA-CLAR T22	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T23	CC-WLA-CL-T23	CLARIION	CC5.x WLA-CLAR T23	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T24	CC-WLA-CL-T24	CLARIION	CC5.x WLA-CLAR T24	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T25	CC-WLA-CL-T25	CLARIION	CC5.x WLA-CLAR T25	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T26	CC-WLA-CL-T26	CLARIION	CC5.x WLA-CLAR T26	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T27	CC-WLA-CL-T27	CLARIION	CC5.x WLA-CLAR T27	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T28	CC-WLA-CL-T28	CLARIION	CC5.x WLA-CLAR T28	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T29	CC-WLA-CL-T29	CLARIION	CC5.x WLA-CLAR T29	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T3	CC-WLA-CL-T3	CLARIION	CC5.x WLA-CLAR T3	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T30	CC-WLA-CL-T30	CLARIION	CC5.x WLA-CLAR T30	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T31	CC-WLA-CL-T31	CLARIION	CC5.x WLA-CLAR T31	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T4	CC-WLA-CL-T4	CLARIION	CC5.x WLA-CLAR T4	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T5	CC-WLA-CL-T5	CLARIION	CC5.x WLA-CLAR T5	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T6	CC-WLA-CL-T6	CLARIION	CC5.x WLA-CLAR T6	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T7	CC-WLA-CL-T7	CLARIION	CC5.x WLA-CLAR T7	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T8	CC-WLA-CL-T8	CLARIION	CC5.x WLA-CLAR T8	\$0	Each	33%	\$0	Other	D2
CC-WLA-CL-T9	CC-WLA-CL-T9	CLARIION	CC5.x WLA-CLAR T9	\$0	Each	33%	\$0	Other	D2
COMP-120	COMP-120	CLARIION	EMC COMPRESSION FOR THE CX4-120 / NS-120	\$0	Each	33%	\$0	Other	D2
COMP-240	COMP-240	CLARIION	EMC COMPRESSION FOR THE CX4-240	\$0	Each	33%	\$0	Other	D2
COMP-240UPG	COMP-240UPG	CLARIION	COMPRESSION - UPGRADE TO CX4-240 PLATFOR	\$0	Each	33%	\$0	Other	D2
COMP-480	COMP-480	CLARIION	EMC COMPRESSION FOR THE CX4-480 / NS-480	\$0	Each	33%	\$0	Other	D2
COMP-480UPG	COMP-480UPG	CLARIION	COMPRESSION - UPGRADE TO CX4-480 PLATFOR	\$0	Each	33%	\$0	Other	D2
COMP-960	COMP-960	CLARIION	EMC COMPRESSION FOR THE CX4-960 / NS-960	\$0	Each	33%	\$0	Other	D2
COMP-960UPG	COMP-960UPG	CLARIION	COMPRESSION - UPGRADE TO CX4-960 PLATFOR	\$0	Each	33%	\$0	Other	D2
CX204080DP	CX204080DP	CLARIION	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	\$29,400	Each	33%	\$19,698	Other	D2
CX204080EN	CX204080EN	CLARIION	CX3-20/40 TO CX3-80 NAVI EN Upg Lic	\$43,560	Each	33%	\$29,185	Other	D2
CX204080MVA	CX204080MVA	CLARIION	CX3-20 OR CX3-40 TO CX3-80 MVA UPGRADE	\$19,800	Each	33%	\$13,266	Other	D2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
CX204080MVAL	CX204080MVAL	CLARIION	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	\$34,560	Each	33%	\$23,155	Other	D2	
CX204080MVS	CX204080MVS	CLARIION	CX3-20 OR CX3-40 TO CX3-80 MV/S UPGRADE	\$26,250	Each	33%	\$17,588	Other	D2	
CX204080SC	CX204080SC	CLARIION	CX3-20/40 TO CX3-80 SAN COPY UPG LICENSE	\$0	Each	33%	\$0	Other	D2	
CX204080SV	CX204080SV	CLARIION	CX3-20 OR CX3-40 TO CX3-80 SV UPGRADE LI	\$0	Each	33%	\$0	Other	D2	
CX204080WG	CX204080WG	CLARIION	CX3-20/40 TO CX3-80 NAVI WG Upp Lic	\$16,140	Each	33%	\$10,814	Other	D2	
CX2-3-20DP	CX2-3-20DP	CLARIION	CX2/300 TO CX3-20 NAVI Dept Upp	\$0	Each	33%	\$0	Other	D2	
CX2-3-20EN	CX2-3-20EN	CLARIION	CX2/300 TO CX3-20 NAVI Ent Upp Lic	\$18,600	Each	33%	\$12,462	Other	D2	
CX2-3-20WG	CX2-3-20WG	CLARIION	CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	\$4,500	Each	33%	\$3,015	Other	D2	
CX2345-40DP	CX2345-40DP	CLARIION	CX2/3/4/500 TO CX3-40 NAVI Dept Upp	\$26,100	Each	33%	\$17,487	Other	D2	
CX2345-40EN	CX2345-40EN	CLARIION	CX2/3/4/500 TO CX3-40 NAVI Ent Upp LIC	\$38,700	Each	33%	\$25,929	Other	D2	
CX2345-40WG	CX2345-40WG	CLARIION	CX2/3/4/500 TO CX3-40 NAVI Wkg Upp	\$12,900	Each	33%	\$8,643	Other	D2	
CX2345-80DP	CX2345-80DP	CLARIION	CX2/3/4/500 TO CX3-80 NAVI Dept Upp	\$32,640	Each	33%	\$21,869	Other	D2	
CX2345-80EN	CX2345-80EN	CLARIION	CX2/3/4/500 TO CX3-80 NAVI Ent Upp LIC	\$48,360	Each	33%	\$32,401	Other	D2	
CX2345-80WG	CX2345-80WG	CLARIION	CX2/3/4/500 TO CX3-80 NAVI Wkg Upp	\$26,900	Each	33%	\$18,023	Other	D2	
CX3-10-20DP	CX3-10-20DP	CLARIION	CX3-10 TO CX3-20 NAVI Dept Lic Upp	\$12,360	Each	33%	\$8,281	Other	D2	
CX3-10-20EN	CX3-10-20EN	CLARIION	CX3-10 TO CX3-20 NAVI Ent Lic Upp	\$18,600	Each	33%	\$12,462	Other	D2	
CX3-10-20MVA	CX3-10-20MVA	CLARIION	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	\$9,000	Each	33%	\$6,030	Other	D2	
CX3-10-20MVAL	CX3-10-20MVAL	CLARIION	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG	\$15,720	Each	33%	\$10,532	Other	D2	
CX3-10-20MVS	CX3-10-20MVS	CLARIION	CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	\$11,940	Each	33%	\$8,000	Other	D2	
CX3-10-20NQM	CX3-10-20NQM	CLARIION	CX3-10 TO CX3-20 NQM LICENSE UPGRADE	\$6,000	Each	33%	\$4,020	Other	D2	
CX3-10-20SC	CX3-10-20SC	CLARIION	CX3-10 TO CX3-20 SANCOPY LICENSE UPGRADE	\$0	Each	33%	\$0	Other	D2	
CX3-10-20SV	CX3-10-20SV	CLARIION	CX3-10 TO CX3-20 SNAPVIEW LIC UPGRADE	\$0	Each	33%	\$0	Other	D2	
CX3-10-40DP	CX3-10-40DP	CLARIION	CX3-10 TO CX3-40 NAVI Dept Lic Upp	\$23,520	Each	33%	\$15,758	Other	D2	
CX3-10-40EN	CX3-10-40EN	CLARIION	CX3-10 TO CX3-40 NAVI Ent Lic Upp	\$34,800	Each	33%	\$23,316	Other	D2	
CX3-10-40MVA	CX3-10-40MVA	CLARIION	CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP	\$15,840	Each	33%	\$10,613	Other	D2	
CX3-10-40MVAL	CX3-10-40MVAL	CLARIION	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	\$27,600	Each	33%	\$18,492	Other	D2	
CX3-10-40MVS	CX3-10-40MVS	CLARIION	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	\$21,000	Each	33%	\$14,070	Other	D2	
CX3-10-40NQM	CX3-10-40NQM	CLARIION	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	\$13,800	Each	33%	\$9,246	Other	D2	
CX3-10-40SC	CX3-10-40SC	CLARIION	CX3-10 TO CX3-40 SANCOPY LICENSE UPGRADE	\$0	Each	33%	\$0	Other	D2	
CX3-10-40SV	CX3-10-40SV	CLARIION	CX3-10 TO CX3-40 SNAPVIEW LIC UPGRADE	\$0	Each	33%	\$0	Other	D2	
CX3204080N	CX3204080N	CLARIION	NOM Upp CX3-20/40 TO CX3-80	\$19,800	Each	33%	\$13,266	Other	D2	
CX3-20-40DP	CX3-20-40DP	CLARIION	CX3-20 TO CX3-40 NAVI Dept Lic Upp	\$23,520	Each	33%	\$15,758	Other	D2	
CX3-20-40EN	CX3-20-40EN	CLARIION	CX3-20 TO CX3-40 NAVI Ent Upp Lic	\$34,800	Each	33%	\$23,316	Other	D2	
CX3-20-40MVA	CX3-20-40MVA	CLARIION	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	\$15,840	Each	33%	\$10,613	Other	D2	
CX3-20-40MVAL	CX3-20-40MVAL	CLARIION	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	\$27,600	Each	33%	\$18,492	Other	D2	
CX3-20-40MVS	CX3-20-40MVS	CLARIION	CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	Each	33%	\$14,070	Other	D2	
CX3-20-40NQM	CX3-20-40NQM	CLARIION	NQM Upp CX3-20 TO CX3-40	\$13,800	Each	33%	\$9,246	Other	D2	
CX3-20-40SC	CX3-20-40SC	CLARIION	CX3-20 TO CX3-40 SC UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX3-20-40SV	CX3-20-40SV	CLARIION	CX3-20 TO CX3-40 SV UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX3-20-40WG	CX3-20-40WG	CLARIION	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900	Each	33%	\$8,643	Other	D2	
CX3-20NQM	CX3-20NQM	CLARIION	NQM Upp CX300 TO CX3-20	\$6,000	Each	33%	\$4,020	Other	D2	
CX3-20SV	CX3-20SV	CLARIION	CX300 TO CX3-20 SV UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX345-40SV	CX345-40SV	CLARIION	CX3/4/500 TO CX3-40 SV UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX345-80SV	CX345-80SV	CLARIION	CX3/4/500 TO CX3-80 SV UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX35-40NQM	CX35-40NQM	CLARIION	NQM Upp CX300/500 TO CX3-40	\$13,800	Each	33%	\$9,246	Other	D2	
CX35-80NQM	CX35-80NQM	CLARIION	NQM Upp CX300/500 TO CX3-80	\$19,800	Each	33%	\$13,266	Other	D2	
CX45-40MVA	CX45-40MVA	CLARIION	CX4/500 TO CX3-40 MVA UPGRADE LICENSE	\$15,840	Each	33%	\$10,613	Other	D2	
CX45-40MVAL	CX45-40MVAL	CLARIION	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC	\$27,600	Each	33%	\$18,492	Other	D2	
CX45-40MVS	CX45-40MVS	CLARIION	CX4/500 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	Each	33%	\$14,070	Other	D2	
CX45-40SC	CX45-40SC	CLARIION	CX4/500 TO CX3-40 SC UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX45-80MVA	CX45-80MVA	CLARIION	CX4/500 TO CX3-80 MVA UPGRADE LICENSE	\$19,800	Each	33%	\$13,266	Other	D2	
CX45-80MVAL	CX45-80MVAL	CLARIION	CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	\$34,560	Each	33%	\$23,155	Other	D2	
CX45-80MVS	CX45-80MVS	CLARIION	CX4/500 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250	Each	33%	\$17,588	Other	D2	
CX45-80SC	CX45-80SC	CLARIION	CX4/500 TO CX3-80 SAN COPY U/G LICENSE	\$0	Each	33%	\$0	Other	D2	
CX4-960EXPSW	CX4-960EXPSW	CLARIION	EXPANSION SW PACK FOR CX4-960	\$0	Each	33%	\$0	Other	D2	
CX600-40DP	CX600-40DP	CLARIION	CX600 TO CX3-40 NAVI Dept Upp	\$26,100	Each	33%	\$17,487	Other	D2	
CX600-40EN	CX600-40EN	CLARIION	CX600 TO CX3-40 NAVI Ent Upp Lic	\$38,700	Each	33%	\$25,929	Other	D2	
CX600-40MVA	CX600-40MVA	CLARIION	CX600 TO CX3-40 MVA UPGRADE LICENSE	\$15,840	Each	33%	\$10,613	Other	D2	
CX600-40MVAL	CX600-40MVAL	CLARIION	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	\$27,600	Each	33%	\$18,492	Other	D2	
CX600-40MVS	CX600-40MVS	CLARIION	CX600 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000	Each	33%	\$14,070	Other	D2	
CX600-40SC	CX600-40SC	CLARIION	CX600 TO CX3-40 SC UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX600-40SV	CX600-40SV	CLARIION	CX600 TO CX3-40 SV UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX600-40WG	CX600-40WG	CLARIION	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900	Each	33%	\$8,643	Other	D2	
CX6-7-80DP	CX6-7-80DP	CLARIION	CX6/700 TO CX3-80 NAVI Dept Upp	\$32,640	Each	33%	\$21,869	Other	D2	
CX6-7-80EN	CX6-7-80EN	CLARIION	CX6/700 TO CX3-80 NAVI Ent Upp Lic	\$48,360	Each	33%	\$32,401	Other	D2	
CX6-7-80MVA	CX6-7-80MVA	CLARIION	CX6/700 TO CX3-80 MVA UPGRADE LICENSE	\$19,800	Each	33%	\$13,266	Other	D2	
CX6-7-80MVAL	CX6-7-80MVAL	CLARIION	CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	\$34,560	Each	33%	\$23,155	Other	D2	
CX6-7-80MVS	CX6-7-80MVS	CLARIION	CX6/700 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250	Each	33%	\$17,588	Other	D2	
CX6-7-80SC	CX6-7-80SC	CLARIION	CX6/700 TO CX3-80 SC UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX6-7-80SV	CX6-7-80SV	CLARIION	CX6/700 TO CX3-80 SV UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2	
CX6-7-80WG	CX6-7-80WG	CLARIION	CX6/700 TO CX3-80 NAVI WORKGROUP UPGRADE	\$16,140	Each	33%	\$10,814	Other	D2	
CX7-40DP	CX7-40DP	CLARIION	CX700 TO CX3-40 NAVI Dept Lic Upp	\$23,520	Each	33%	\$15,758	Other	D2	
CX7-40EN	CX7-40EN	CLARIION	CX700 TO CX3-40 NAVI Ent Lic Upp	\$34,800	Each	33%	\$23,316	Other	D2	
CX7-40MVA	CX7-40MVA	CLARIION	CX700 TO CX3-40 MIRRORVIEW/A LICENSE UPG	\$15,840	Each	33%	\$10,613	Other	D2	
CX7-40MVAL	CX7-40MVAL	CLARIION	CX700 TO CX3-40 MIRRORVIEW BUNDLE LICENS	\$27,600	Each	33%	\$18,492	Other	D2	
CX7-40MVS	CX7-40MVS	CLARIION	CX700 TO CX3-40 MIRRORVIEW/S LICENSE UPG	\$21,000	Each	33%	\$14,070	Other	D2	
CX7-40NQM	CX7-40NQM	CLARIION	CX700 TO CX3-40 NQM LICENSE UPGRADE	\$13,800	Each	33%	\$9,246	Other	D2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CX7-40SC	CX7-40SC	CLARIION	CX700 TO CX3-40 SAN COPY LICENSE UPGRADE	\$0	Each	33%	\$0	Other	D2
CX7-40SV	CX7-40SV	CLARIION	CX700 TO CX3-40 SNAPVIEW LICENSE UPGRADE	\$0	Each	33%	\$0	Other	D2
CX7-80NQM	CX7-80NQM	CLARIION	NQM UPGRADE CX700 TO CX3-80	\$19,800	Each	33%	\$13,266	Other	D2
ESA-CX4120	ESA-CX4120	CLARIION	EMC Storage Analytics for CX4-120 = IC	\$0	Each	33%	\$0	Other	D2
ESA-CX4240	ESA-CX4240	CLARIION	EMC Storage Analytics for CX4-240 = IC	\$0	Each	33%	\$0	Other	D2
ESA-CX4480	ESA-CX4480	CLARIION	EMC Storage Analytics for CX4-480 = IC	\$0	Each	33%	\$0	Other	D2
ESA-CX4960	ESA-CX4960	CLARIION	EMC Storage Analytics for CX4-960 = IC	\$0	Each	33%	\$0	Other	D2
ESNAL7-T1	ESNAL7-T1	CLARIION	ESN MGR + ACCESS LOGIX 0-.250	\$12,400	Each	33%	\$8,308	Other	D2
ESNAL7-T10	ESNAL7-T10	CLARIION	ESN MGR + ACCESS LOGIX 10.01-12.00	\$46,390	Each	33%	\$31,081	Other	D2
ESNAL7-T11	ESNAL7-T11	CLARIION	ESN MGR + ACCESS LOGIX 12.01-14.00	\$51,510	Each	33%	\$34,512	Other	D2
ESNAL7-T12	ESNAL7-T12	CLARIION	ESN MGR + ACCESS LOGIX 14.01-ABOVE	\$56,630	Each	33%	\$37,942	Other	D2
ESNAL7-T13	ESNAL7-T13	CLARIION	ESN FOR 4700 17.01-20.00	\$0	Each	33%	\$0	Other	D2
ESNAL7-T14	ESNAL7-T14	CLARIION	ESN FOR 4700 20.01-23.00	\$0	Each	33%	\$0	Other	D2
ESNAL7-T15	ESNAL7-T15	CLARIION	ESN FOR 4700 23.01-26.00	\$0	Each	33%	\$0	Other	D2
ESNAL7-T16	ESNAL7-T16	CLARIION	ESN FOR 4700 26.01-29.00	\$0	Each	33%	\$0	Other	D2
ESNAL7-T17	ESNAL7-T17	CLARIION	ESN FOR 4700 29.01-32.00	\$0	Each	33%	\$0	Other	D2
ESNAL7-T18	ESNAL7-T18	CLARIION	ESN FOR 4700 32.01-35.00	\$0	Each	33%	\$0	Other	D2
ESNAL7-T2	ESNAL7-T2	CLARIION	ESN MGR + ACCESS LOGIX .251-.500	\$13,490	Each	33%	\$9,038	Other	D2
ESNAL7-T3	ESNAL7-T3	CLARIION	ESN MGR + ACCESS LOGIX .501-.750	\$14,580	Each	33%	\$9,769	Other	D2
ESNAL7-T4	ESNAL7-T4	CLARIION	ESN MGR + ACCESS LOGIX .751-1.00	\$15,670	Each	33%	\$10,499	Other	D2
ESNAL7-T5	ESNAL7-T5	CLARIION	ESN MGR + ACCESS LOGIX 1.01-2.00	\$20,790	Each	33%	\$13,929	Other	D2
ESNAL7-T6	ESNAL7-T6	CLARIION	ESN MGR + ACCESS LOGIX 2.01-4.00	\$25,910	Each	33%	\$17,360	Other	D2
ESNAL7-T7	ESNAL7-T7	CLARIION	ESN MGR + ACCESS LOGIX 4.01-6.00	\$31,030	Each	33%	\$20,790	Other	D2
ESNAL7-T8	ESNAL7-T8	CLARIION	ESN MGR + ACCESS LOGIX 6.01-8.00	\$36,150	Each	33%	\$24,221	Other	D2
ESNAL7-T9	ESNAL7-T9	CLARIION	ESN MGR + ACCESS LOGIX 8.01-10.00	\$41,270	Each	33%	\$27,651	Other	D2
ESNCX4-T1	ESNCX4-T1	CLARIION	ESNM FOR CX400-0-.250	\$12,400	Each	33%	\$8,308	Other	D2
ESNCX4-T10	ESNCX4-T10	CLARIION	ESNM FOR CX400-10.01-12.00	\$46,390	Each	33%	\$31,081	Other	D2
ESNCX4-T11	ESNCX4-T11	CLARIION	ESNM FOR CX400-12.01-14.00	\$51,510	Each	33%	\$34,512	Other	D2
ESNCX4-T12	ESNCX4-T12	CLARIION	ESNM FOR CX400-14.01-ABOV	\$56,630	Each	33%	\$37,942	Other	D2
ESNCX4-T13	ESNCX4-T13	CLARIION	ESN FOR CX400 17.01-20.00	\$0	Each	33%	\$0	Other	D2
ESNCX4-T14	ESNCX4-T14	CLARIION	ESN FOR CX400 20.01-23.00	\$0	Each	33%	\$0	Other	D2
ESNCX4-T15	ESNCX4-T15	CLARIION	ESN FOR CX400 23.01-26.00	\$0	Each	33%	\$0	Other	D2
ESNCX4-T16	ESNCX4-T16	CLARIION	ESN FOR CX400 26.01-29.00	\$0	Each	33%	\$0	Other	D2
ESNCX4-T17	ESNCX4-T17	CLARIION	ESN FOR CX400 29.01-32.00	\$0	Each	33%	\$0	Other	D2
ESNCX4-T18	ESNCX4-T18	CLARIION	ESN FOR CX400 32.01-35.00	\$0	Each	33%	\$0	Other	D2
ESNCX4T1-T4	ESNCX4T1-T4	CLARIION	ESN MGR UPGRADE T1-T4	\$1,090	Each	33%	\$730	Other	D2
ESNCX4-T2	ESNCX4-T2	CLARIION	ESNM FOR CX400-.251-.500	\$13,490	Each	33%	\$9,038	Other	D2
ESNCX4-T3	ESNCX4-T3	CLARIION	ESNM FOR CX400-.501-.750	\$14,580	Each	33%	\$9,769	Other	D2
ESNCX4-T4	ESNCX4-T4	CLARIION	ESNM FOR CX400-.751-1.00	\$15,670	Each	33%	\$10,499	Other	D2
ESNCX4-T5	ESNCX4-T5	CLARIION	ESNM FOR CX400-1.01-2.00	\$20,790	Each	33%	\$13,929	Other	D2
ESNCX4T5-18UP	ESNCX4T5-18UP	CLARIION	ESNM FOR CX400 UPG T5-18	\$0	Each	33%	\$0	Other	D2
ESNCX4-T6	ESNCX4-T6	CLARIION	ESNM FOR CX400-2.01-4.00	\$25,910	Each	33%	\$17,360	Other	D2
ESNCX4-T7	ESNCX4-T7	CLARIION	ESNM FOR CX400-4.01-6.00	\$31,030	Each	33%	\$20,790	Other	D2
ESNCX4-T8	ESNCX4-T8	CLARIION	ESNM FOR CX400-6.01-8.00	\$36,150	Each	33%	\$24,221	Other	D2
ESNCX4-T9	ESNCX4-T9	CLARIION	ESNM FOR CX400-8.01-10.00	\$41,270	Each	33%	\$27,651	Other	D2
ESNCX6-T1	ESNCX6-T1	CLARIION	ESN MGR FOR CX600-0-.250	\$0	Each	33%	\$0	Other	D2
ESNCX6-T10	ESNCX6-T10	CLARIION	ESNM FOR CX600-10.01-12.0	\$0	Each	33%	\$0	Other	D2
ESNCX6-T11	ESNCX6-T11	CLARIION	ESNM FOR CX600-12.01-14.0	\$0	Each	33%	\$0	Other	D2
ESNCX6-T12	ESNCX6-T12	CLARIION	ESNM FOR CX600-14.01-ABOV	\$0	Each	33%	\$0	Other	D2
ESNCX6-T13	ESNCX6-T13	CLARIION	ESN FOR CX600 17.01-20.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T14	ESNCX6-T14	CLARIION	ESN FOR CX600 20.01-23.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T15	ESNCX6-T15	CLARIION	ESN FOR CX600 23.01-26.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T16	ESNCX6-T16	CLARIION	ESN FOR CX600 26.01-29.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T17	ESNCX6-T17	CLARIION	ESN FOR CX600 29.01-32.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T18	ESNCX6-T18	CLARIION	ESN FOR CX600 32.01-35.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T19	ESNCX6-T19	CLARIION	ESN FOR CX600 35.01-38.00	\$0	Each	33%	\$0	Other	D2
ESNCX6T1-T4	ESNCX6T1-T4	CLARIION	UPGRADE FOR ESN T1-T4	\$1,090	Each	33%	\$730	Other	D2
ESNCX6-T2	ESNCX6-T2	CLARIION	ESN MGR FOR CX600-.251-.5	\$0	Each	33%	\$0	Other	D2
ESNCX6-T20	ESNCX6-T20	CLARIION	ESN FOR CX600 38.01-41.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T21	ESNCX6-T21	CLARIION	ESN FOR CX600 41.01-44.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T22	ESNCX6-T22	CLARIION	ESN FOR CX600 44.01-47.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T23	ESNCX6-T23	CLARIION	ESN FOR CX600 47.01-50.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T24	ESNCX6-T24	CLARIION	ESN FOR CX600 50.01-53.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T25	ESNCX6-T25	CLARIION	ESN FOR CX600 53.01-56.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T26	ESNCX6-T26	CLARIION	ESN FOR CX600 56.01-59.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T27	ESNCX6-T27	CLARIION	ESN FOR CX600 59.01-62.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T28	ESNCX6-T28	CLARIION	ESN FOR CX600 62.01-65.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T29	ESNCX6-T29	CLARIION	ESN FOR CX600 65.01-68.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T3	ESNCX6-T3	CLARIION	ESNM FOR CX600-.501-.750	\$0	Each	33%	\$0	Other	D2
ESNCX6-T30	ESNCX6-T30	CLARIION	ESN FOR CX600 68.01-71.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T31	ESNCX6-T31	CLARIION	ESN FOR CX600 71.01-74.00	\$0	Each	33%	\$0	Other	D2
ESNCX6-T4	ESNCX6-T4	CLARIION	ESNM FOR CX600-.751-1.0	\$0	Each	33%	\$0	Other	D2
ESNCX6-T5	ESNCX6-T5	CLARIION	ESNM FOR CX600-1.01-2.0	\$0	Each	33%	\$0	Other	D2
ESNCX6T5-31UP	ESNCX6T5-31UP	CLARIION	ESNM FOR CX600 UPG T5-31	\$0	Each	33%	\$0	Other	D2
ESNCX6-T6	ESNCX6-T6	CLARIION	ESNM FOR CX600-2.01-4.0	\$0	Each	33%	\$0	Other	D2
ESNCX6-T7	ESNCX6-T7	CLARIION	ESNM FOR CX600-4.01-6.0	\$0	Each	33%	\$0	Other	D2
ESNCX6-T8	ESNCX6-T8	CLARIION	ESNM FOR CX600-6.01-8.0	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column 1		
ESNCX6-T9	ESNCX6-T9	CLARIION	ESNM FOR CX600-8.01-10.0	\$0	Each	33%	\$0	Other	D2	
ESNT1-4UP	ESNT1-4UP	CLARIION	ESN Mgr + Access Logix Tier 1 to Tier 4	\$1,090	Each	33%	\$730	Other	D2	
ESNT5-18UP	ESNT5-18UP	CLARIION	ESNM FOR 4700 UPG T5-18	\$0	Each	33%	\$0	Other	D2	
FAST-120	FAST-120	CLARIION	EMC FAST FOR THE CX4-120 OR NS-120	\$0	Each	33%	\$0	Other	D2	
FAST-240	FAST-240	CLARIION	EMC FAST FOR THE CX4-240	\$0	Each	33%	\$0	Other	D2	
FAST-240UPG	FAST-240UPG	CLARIION	FAST - UPGRADE TO CX4-240 PLATFORM	\$0	Each	33%	\$0	Other	D2	
FAST-480	FAST-480	CLARIION	EMC FAST FOR THE CX4-480 OR NS-480	\$0	Each	33%	\$0	Other	D2	
FAST-480UPG	FAST-480UPG	CLARIION	FAST - UPGRADE TO CX4-480 PLATFORM	\$0	Each	33%	\$0	Other	D2	
FAST-960	FAST-960	CLARIION	EMC FAST FOR THE CX4-960 OR NS-960	\$0	Each	33%	\$0	Other	D2	
FAST-960UPG	FAST-960UPG	CLARIION	FAST - UPGRADE TO CX4-960 PLATFORM	\$0	Each	33%	\$0	Other	D2	
FASTUP-120	FASTUP-120	CLARIION	EMC FAST UPGRADE FOR THE CX4-120/NS-120	\$0	Each	33%	\$0	Other	D2	
FASTUP-240	FASTUP-240	CLARIION	EMC FAST UPGRADE FOR THE CX4-240	\$0	Each	33%	\$0	Other	D2	
FASTUP-480	FASTUP-480	CLARIION	EMC FAST UPGRADE FOR THE CX4-480/NS-480	\$0	Each	33%	\$0	Other	D2	
FASTUP-960	FASTUP-960	CLARIION	EMC FAST UPGRADE FOR THE CX4-960/NS-960	\$0	Each	33%	\$0	Other	D2	
FL-120	FL-120	CLARIION	EMC FAST CACHE FOR CX4-120 OR NS-120	\$0	Each	33%	\$0	Other	D2	
FL-240	FL-240	CLARIION	EMC FAST CACHE FOR CX4-240	\$0	Each	33%	\$0	Other	D2	
FL-240UPG	FL-240UPG	CLARIION	FAST CACHE - UPGRADE TO CX4-240 PLATFORM	\$0	Each	33%	\$0	Other	D2	
FL-480	FL-480	CLARIION	EMC FAST CACHE FOR CX4-480 OR NS-480	\$0	Each	33%	\$0	Other	D2	
FL-480UPG	FL-480UPG	CLARIION	FAST CACHE - UPGRADE TO CX4-480 PLATFORM	\$0	Each	33%	\$0	Other	D2	
FL-960	FL-960	CLARIION	EMC FAST CACHE FOR CX4-960 OR NS-960	\$0	Each	33%	\$0	Other	D2	
FL-960UPG	FL-960UPG	CLARIION	FAST CACHE - UPGRADE TO CX4-960 PLATFORM	\$0	Each	33%	\$0	Other	D2	
FLMA4-120	FLMA4-120	CLARIION	FAST ADD ON FOR THE CX4-120	\$0	Each	33%	\$0	Other	D2	
FLMA4-240	FLMA4-240	CLARIION	FAST ADD ON FOR THE CX4-240	\$0	Each	33%	\$0	Other	D2	
FLMA4-480	FLMA4-480	CLARIION	FAST ADD ON FOR THE CX4-480	\$0	Each	33%	\$0	Other	D2	
FLMA4-960	FLMA4-960	CLARIION	FAST ADD ON FOR THE CX4-960	\$0	Each	33%	\$0	Other	D2	
FLMS4-120	FLMS4-120	CLARIION	FAST SUITE CX4-120	\$0	Each	33%	\$0	Other	D2	
FLMS4-240	FLMS4-240	CLARIION	FAST SUITE FOR THE CX4-240	\$0	Each	33%	\$0	Other	D2	
FLMS4-240UPG	FLMS4-240UPG	CLARIION	FAST SUITE UPGRADE FOR THE CX4-240	\$15,000	Each	33%	\$10,050	Other	D2	
FLMS4-480	FLMS4-480	CLARIION	FAST SUITE FOR THE CX4-480	\$0	Each	33%	\$0	Other	D2	
FLMS4-480UPG	FLMS4-480UPG	CLARIION	FAST SUITE UPGRADE FOR THE CX4-480	\$39,000	Each	33%	\$26,130	Other	D2	
FLMS4-960	FLMS4-960	CLARIION	FAST SUITE FOR THE CX4-960	\$0	Each	33%	\$0	Other	D2	
FLMS4-960UPG	FLMS4-960UPG	CLARIION	FAST SUITE UPGRADE FOR THE CX4-960	\$63,000	Each	33%	\$42,210	Other	D2	
IPCF1-T14	IPCF1-T14	CLARIION	CIFS, IP4700, T1-T14 UPG	\$0	Each	33%	\$0	Other	D2	
IPCF15-T12	IPCF15-T12	CLARIION	CIFS, IP4700, T5-T12 UPG	\$0	Each	33%	\$0	Other	D2	
IPFPT1-T14	IPFPT1-T14	CLARIION	IP4700 FTP ENBR UPG T1-T14	\$0	Each	33%	\$0	Other	D2	
IPFPT5-T12	IPFPT5-T12	CLARIION	IP4700 FTP UPG T5-T12	\$0	Each	33%	\$0	Other	D2	
IPNDT1-T14	IPNDT1-T14	CLARIION	NDMP, IP4700, T1-T14 UPG	\$0	Each	33%	\$0	Other	D2	
IPNDT5-T12	IPNDT5-T12	CLARIION	NDMP, IP4700, T5-T12 UPG	\$0	Each	33%	\$0	Other	D2	
IPNFT1-T14	IPNFT1-T14	CLARIION	NFS, IP4700, T1-T14 UPG	\$0	Each	33%	\$0	Other	D2	
IPNFT5-T12	IPNFT5-T12	CLARIION	NFS, IP4700, T5-512 UPG	\$0	Each	33%	\$0	Other	D2	
IPSVT1-T14	IPSVT1-T14	CLARIION	SNPWW/IP,IP4700,T1-T14 UPG	\$0	Each	33%	\$0	Other	D2	
IPSVT5-T12	IPSVT5-T12	CLARIION	SNPWW/IP,IP4700,T5-T12UPG	\$0	Each	33%	\$0	Other	D2	
MGRB200-DAE	MGRB200-DAE	CLARIION	NAVI MGR BASE - CX200 DAE	\$0	Each	33%	\$0	Other	D2	
MGRB200-DPE	MGRB200-DPE	CLARIION	NAVI MGR BASE - CX200 DPE	\$0	Each	33%	\$0	Other	D2	
MGRBASET1-T4	MGRBASET1-T4	CLARIION	NAVI MGR BASE UPG T1-T4	\$0	Each	33%	\$0	Other	D2	
MGRBASET5-T12	MGRBASET5-T12	CLARIION	NAVI MGR BASE UPG T5-T12	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T1	MGRBASEUP-T1	CLARIION	BASE TO NAVIMGR UPG - T1	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T10	MGRBASEUP-T10	CLARIION	BASE TO NAVIMGR UPG - T10	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T11	MGRBASEUP-T11	CLARIION	BASE TO NAVIMGR UPG - T11	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T12	MGRBASEUP-T12	CLARIION	BASE TO NAVIMGR UPG - T12	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T2	MGRBASEUP-T2	CLARIION	BASE TO NAVIMGR UPG - T2	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T3	MGRBASEUP-T3	CLARIION	BASE TO NAVIMGR UPG - T3	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T4	MGRBASEUP-T4	CLARIION	BASE TO NAVIMGR UPG - T4	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T5	MGRBASEUP-T5	CLARIION	BASE TO NAVIMGR UPG - T5	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T6	MGRBASEUP-T6	CLARIION	BASE TO NAVIMGR UPG - T6	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T7	MGRBASEUP-T7	CLARIION	BASE TO NAVIMGR UPG - T7	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T8	MGRBASEUP-T8	CLARIION	BASE TO NAVIMGR UPG - T8	\$0	Each	33%	\$0	Other	D2	
MGRBASEUP-T9	MGRBASEUP-T9	CLARIION	BASE TO NAVIMGR UPG - T9	\$0	Each	33%	\$0	Other	D2	
MGR1-T14	MGR1-T14	CLARIION	NAVI MGR T1-T14	\$0	Each	33%	\$0	Other	D2	
MGR15-T12	MGR15-T12	CLARIION	NAVI MGR T5-T12	\$0	Each	33%	\$0	Other	D2	
MGR15-T31	MGR15-T31	CLARIION	NAVI MGR UPG T5-T31	\$0	Each	33%	\$0	Other	D2	
MV400-T1	MV400-T1	CLARIION	MV/S CX400 TIER 1	\$0	Each	33%	\$0	Other	D2	
MV400-T10	MV400-T10	CLARIION	MV/S CX400 TIER 10	\$0	Each	33%	\$0	Other	D2	
MV400-T11	MV400-T11	CLARIION	MV/S CX400 TIER 11	\$0	Each	33%	\$0	Other	D2	
MV400-T12	MV400-T12	CLARIION	MV/S CX400 TIER 12	\$0	Each	33%	\$0	Other	D2	
MV400T1-T4	MV400T1-T4	CLARIION	MIRMV/S CX400 UPG T1-T4	\$0	Each	33%	\$0	Other	D2	
MV400-T2	MV400-T2	CLARIION	MV/S CX400 TIER 2	\$0	Each	33%	\$0	Other	D2	
MV400-T3	MV400-T3	CLARIION	MV/S CX400 TIER 3	\$0	Each	33%	\$0	Other	D2	
MV400-T4	MV400-T4	CLARIION	MV/S CX400 TIER 4	\$0	Each	33%	\$0	Other	D2	
MV400-T5	MV400-T5	CLARIION	MV/S CX400 TIER 5	\$0	Each	33%	\$0	Other	D2	
MV400T5-T12	MV400T5-T12	CLARIION	MIRRORVIEW CX400 UPG T5-T12	\$0	Each	33%	\$0	Other	D2	
MV400T5-T8	MV400T5-T8	CLARIION	MV/S CX400 UPG T5-T8	\$0	Each	33%	\$0	Other	D2	
MV400-T6	MV400-T6	CLARIION	MV/S CX400 TIER 6	\$0	Each	33%	\$0	Other	D2	
MV400-T7	MV400-T7	CLARIION	MV/S CX400 TIER 7	\$0	Each	33%	\$0	Other	D2	
MV400-T8	MV400-T8	CLARIION	MV/S CX400 TIER 8	\$0	Each	33%	\$0	Other	D2	
MV400-T9	MV400-T9	CLARIION	MV/S CX400 TIER 9	\$0	Each	33%	\$0	Other	D2	
MV47-T01	MV47-T01	CLARIION	MV/S FC4700 TIER 01	\$0	Each	33%	\$0	Other	D2	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I*Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
MV47-T02	MV47-T02	CLARIION	MV/S FC4700 TIER 02	\$0	Each	33%	\$0	Other	D2	
MV47-T03	MV47-T03	CLARIION	MV/S FC4700 TIER 03	\$0	Each	33%	\$0	Other	D2	
MV47-T04	MV47-T04	CLARIION	MV/S FC4700 TIER 04	\$0	Each	33%	\$0	Other	D2	
MV47-T05	MV47-T05	CLARIION	MV/S FC4700 TIER 05	\$0	Each	33%	\$0	Other	D2	
MV47-T06	MV47-T06	CLARIION	MV/S FC4700 TIER 06	\$0	Each	33%	\$0	Other	D2	
MV47-T07	MV47-T07	CLARIION	MV/S FC4700 TIER 07	\$0	Each	33%	\$0	Other	D2	
MV47-T08	MV47-T08	CLARIION	MV/S FC4700 TIER 08	\$0	Each	33%	\$0	Other	D2	
MV47-T09	MV47-T09	CLARIION	MV/S FC4700 TIER 09	\$0	Each	33%	\$0	Other	D2	
MV47-T10	MV47-T10	CLARIION	MV/S FC4700 TIER 10	\$0	Each	33%	\$0	Other	D2	
MV47-T11	MV47-T11	CLARIION	MV/S FC4700 TIER 11	\$0	Each	33%	\$0	Other	D2	
MV47-T12	MV47-T12	CLARIION	MV/S FC4700 TIER 12	\$0	Each	33%	\$0	Other	D2	
MVA31	MVA31	CLARIION	MIRRORVIEW A (ASYNC) FOR THE CX3-10	\$0	Each	33%	\$0	Other	D2	
MVA32	MVA32	CLARIION	MIRRORVIEW/A CX3-20	\$0	Each	33%	\$0	Other	D2	
MVA34	MVA34	CLARIION	MIRRORVIEW/A CX3-40	\$0	Each	33%	\$0	Other	D2	
MVA38	MVA38	CLARIION	MIRRORVIEW/A CX3-80	\$0	Each	33%	\$0	Other	D2	
MVA400-T1	MVA400-T1	CLARIION	CX400 MIRRORVIEW/A TIER 1	\$0	Each	33%	\$0	Other	D2	
MVA400-T10	MVA400-T10	CLARIION	CX400 MIRRORVIEW/A TIER 10	\$0	Each	33%	\$0	Other	D2	
MVA400-T11	MVA400-T11	CLARIION	CX400 MIRRORVIEW/A TIER 11	\$0	Each	33%	\$0	Other	D2	
MVA400-T12	MVA400-T12	CLARIION	CX400 MIRRORVIEW/A TIER 12	\$0	Each	33%	\$0	Other	D2	
MVA400T1-T4	MVA400T1-T4	CLARIION	MV/A CX400 UPG T1-T4	\$0	Each	33%	\$0	Other	D2	
MVA400-T2	MVA400-T2	CLARIION	CX400 MIRRORVIEW/A TIER 2	\$0	Each	33%	\$0	Other	D2	
MVA400-T3	MVA400-T3	CLARIION	CX400 MIRRORVIEW/A TIER 3	\$0	Each	33%	\$0	Other	D2	
MVA400-T4	MVA400-T4	CLARIION	CX400 MIRRORVIEW/A TIER 4	\$0	Each	33%	\$0	Other	D2	
MVA400-T5	MVA400-T5	CLARIION	CX400 MIRRORVIEW/A TIER 5	\$0	Each	33%	\$0	Other	D2	
MVA400T5-T8	MVA400T5-T8	CLARIION	MV/A CX400 UPG T5-T8	\$0	Each	33%	\$0	Other	D2	
MVA400-T6	MVA400-T6	CLARIION	CX400 MIRRORVIEW/A TIER 6	\$0	Each	33%	\$0	Other	D2	
MVA400-T7	MVA400-T7	CLARIION	CX400 MIRRORVIEW/A TIER 7	\$0	Each	33%	\$0	Other	D2	
MVA400-T8	MVA400-T8	CLARIION	CX400 MIRRORVIEW/A TIER 8	\$0	Each	33%	\$0	Other	D2	
MVA400-T9	MVA400-T9	CLARIION	CX400 MIRRORVIEW/A TIER 9	\$0	Each	33%	\$0	Other	D2	
MVA4-120	MVA4-120	CLARIION	MIRRORVIEW/A FOR CX4-120	\$0	Each	33%	\$0	Other	D2	
MVA4-120UPG	MVA4-120UPG	CLARIION	MIRRORVIEW/A UPGRADE TO CX4-120C	\$0	Each	33%	\$0	Other	D2	
MVA4-240	MVA4-240	CLARIION	MIRRORVIEW/A FOR CX4-240	\$0	Each	33%	\$0	Other	D2	
MVA4-240UPG	MVA4-240UPG	CLARIION	MIRRORVIEW/A UPGRADE TO CX4-240C	\$0	Each	33%	\$0	Other	D2	
MVA4-480	MVA4-480	CLARIION	MIRRORVIEW/A FOR CX4-480	\$0	Each	33%	\$0	Other	D2	
MVA4-480UPG	MVA4-480UPG	CLARIION	MIRRORVIEW/A UPGRADE TO CX4-480C	\$0	Each	33%	\$0	Other	D2	
MVA4-5UP	MVA4-5UP	CLARIION	CX400-CX500 MV/A UPG	\$10.100	Each	33%	\$6,767	Other	D2	
MVA4-7UP	MVA4-7UP	CLARIION	CX400-CX700 MV/A UPG	\$16.300	Each	33%	\$10,921	Other	D2	
MVA4-960	MVA4-960	CLARIION	MIRRORVIEW/A FOR CX4-960	\$0	Each	33%	\$0	Other	D2	
MVA4-960UPG	MVA4-960UPG	CLARIION	MIRRORVIEW/A UPGRADE TO CX4-960C	\$0	Each	33%	\$0	Other	D2	
MVA500	MVA500	CLARIION	CX500 MIRRORVIEW/A	\$15.000	Each	33%	\$10,050	Other	D2	
MVA5-7UP	MVA5-7UP	CLARIION	CX500-CX700 MV/A UPG	\$11.400	Each	33%	\$7,638	Other	D2	
MVA600-T1	MVA600-T1	CLARIION	CX600 MIRRORVIEW/A TIER 1	\$0	Each	33%	\$0	Other	D2	
MVA600-T10	MVA600-T10	CLARIION	CX600 MIRRORVIEW/A TIER 10	\$0	Each	33%	\$0	Other	D2	
MVA600-T11	MVA600-T11	CLARIION	CX600 MIRRORVIEW/A TIER 11	\$0	Each	33%	\$0	Other	D2	
MVA600-T12	MVA600-T12	CLARIION	CX600 MIRRORVIEW/A TIER 12	\$0	Each	33%	\$0	Other	D2	
MVA600-T13	MVA600-T13	CLARIION	CX600 MIRRORVIEW/A TIER 13	\$0	Each	33%	\$0	Other	D2	
MVA600-T14	MVA600-T14	CLARIION	CX600 MIRRORVIEW/A TIER 14	\$0	Each	33%	\$0	Other	D2	
MVA600-T15	MVA600-T15	CLARIION	CX600 MIRRORVIEW/A TIER 15	\$0	Each	33%	\$0	Other	D2	
MVA600-T16	MVA600-T16	CLARIION	CX600 MIRRORVIEW/A TIER 16	\$0	Each	33%	\$0	Other	D2	
MVA600-T17	MVA600-T17	CLARIION	CX600 MIRRORVIEW/A TIER 17	\$0	Each	33%	\$0	Other	D2	
MVA600-T18	MVA600-T18	CLARIION	CX600 MIRRORVIEW/A TIER 18	\$0	Each	33%	\$0	Other	D2	
MVA600-T19	MVA600-T19	CLARIION	CX600 MIRRORVIEW/A TIER 19	\$0	Each	33%	\$0	Other	D2	
MVA600T1-T4	MVA600T1-T4	CLARIION	MV/A CX600 UPG T1-T4	\$0	Each	33%	\$0	Other	D2	
MVA600-T2	MVA600-T2	CLARIION	CX600 MIRRORVIEW/A TIER 2	\$0	Each	33%	\$0	Other	D2	
MVA600-T20	MVA600-T20	CLARIION	CX600 MIRRORVIEW/A TIER 20	\$0	Each	33%	\$0	Other	D2	
MVA600-T21	MVA600-T21	CLARIION	CX600 MIRRORVIEW/A TIER 21	\$0	Each	33%	\$0	Other	D2	
MVA600-T22	MVA600-T22	CLARIION	CX600 MIRRORVIEW/A TIER 22	\$0	Each	33%	\$0	Other	D2	
MVA600-T23	MVA600-T23	CLARIION	CX600 MIRRORVIEW/A TIER 23	\$0	Each	33%	\$0	Other	D2	
MVA600-T24	MVA600-T24	CLARIION	CX600 MIRRORVIEW/A TIER 24	\$0	Each	33%	\$0	Other	D2	
MVA600-T25	MVA600-T25	CLARIION	CX600 MIRRORVIEW/A TIER 25	\$0	Each	33%	\$0	Other	D2	
MVA600-T26	MVA600-T26	CLARIION	CX600 MIRRORVIEW/A TIER 26	\$0	Each	33%	\$0	Other	D2	
MVA600-T27	MVA600-T27	CLARIION	CX600 MIRRORVIEW/A TIER 27	\$0	Each	33%	\$0	Other	D2	
MVA600-T28	MVA600-T28	CLARIION	CX600 MIRRORVIEW/A TIER 28	\$0	Each	33%	\$0	Other	D2	
MVA600-T29	MVA600-T29	CLARIION	CX600 MIRRORVIEW/A TIER 29	\$0	Each	33%	\$0	Other	D2	
MVA600-T30	MVA600-T30	CLARIION	CX600 MIRRORVIEW/A TIER 30	\$0	Each	33%	\$0	Other	D2	
MVA600-T31	MVA600-T31	CLARIION	CX600 MIRRORVIEW/A TIER 31	\$0	Each	33%	\$0	Other	D2	
MVA600-T4	MVA600-T4	CLARIION	CX600 MIRRORVIEW/A TIER 4	\$0	Each	33%	\$0	Other	D2	
MVA600-T5	MVA600-T5	CLARIION	CX600 MIRRORVIEW/A TIER 5	\$0	Each	33%	\$0	Other	D2	
MVA600T5-T12	MVA600T5-T12	CLARIION	MV/A CX600 UPG T5-T12	\$0	Each	33%	\$0	Other	D2	
MVA600-T6	MVA600-T6	CLARIION	CX600 MIRRORVIEW/A TIER 6	\$0	Each	33%	\$0	Other	D2	
MVA600-T7	MVA600-T7	CLARIION	CX600 MIRRORVIEW/A TIER 7	\$0	Each	33%	\$0	Other	D2	
MVA600-T8	MVA600-T8	CLARIION	CX600 MIRRORVIEW/A TIER 8	\$0	Each	33%	\$0	Other	D2	
MVA600-T9	MVA600-T9	CLARIION	CX600 MIRRORVIEW/A TIER 9	\$0	Each	33%	\$0	Other	D2	
MVA6-7UP	MVA6-7UP	CLARIION	CX600-CX700 MV/A UPG	\$13.200	Each	33%	\$8,844	Other	D2	
MVA700	MVA700	CLARIION	CX700 MIRRORVIEW/A	\$26.400	Each	33%	\$17,688	Other	D2	
MVAL31	MVAL31	CLARIION	MIRRORVIEW BUNDLE FOR THE CX3-10	\$0	Each	33%	\$0	Other	D2	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
MVAL32	MVAL32	CLARIION	MIRRORVW A/S BNDL CX3-20	\$0	Each	33%	\$0	Other	D2
MVAL34	MVAL34	CLARIION	MIRRORVW A/S BNDL CX3-40	\$0	Each	33%	\$0	Other	D2
MVAL38	MVAL38	CLARIION	MIRRORVW A/S BNDL CX3-80	\$0	Each	33%	\$0	Other	D2
MVAL400-T1	MVAL400-T1	CLARIION	CX400 MVS+MVA BUNDLE T1	\$0	Each	33%	\$0	Other	D2
MVAL400-T10	MVAL400-T10	CLARIION	CX400 MVS+MVA BUNDLE T10	\$0	Each	33%	\$0	Other	D2
MVAL400-T11	MVAL400-T11	CLARIION	CX400 MVS+MVA BUNDLE T11	\$0	Each	33%	\$0	Other	D2
MVAL400-T12	MVAL400-T12	CLARIION	CX400 MVS+MVA BUNDLE T12	\$0	Each	33%	\$0	Other	D2
MVAL400-T2	MVAL400-T2	CLARIION	CX400 MVS+MVA BUNDLE T2	\$0	Each	33%	\$0	Other	D2
MVAL400-T3	MVAL400-T3	CLARIION	CX400 MVS+MVA BUNDLE T3	\$0	Each	33%	\$0	Other	D2
MVAL400-T4	MVAL400-T4	CLARIION	CX400 MVS+MVA BUNDLE T4	\$0	Each	33%	\$0	Other	D2
MVAL400-T5	MVAL400-T5	CLARIION	CX400 MVS+MVA BUNDLE T5	\$0	Each	33%	\$0	Other	D2
MVAL400-T6	MVAL400-T6	CLARIION	CX400 MVS+MVA BUNDLE T6	\$0	Each	33%	\$0	Other	D2
MVAL400-T7	MVAL400-T7	CLARIION	CX400 MVS+MVA BUNDLE T7	\$0	Each	33%	\$0	Other	D2
MVAL400-T8	MVAL400-T8	CLARIION	CX400 MVS+MVA BUNDLE T8	\$0	Each	33%	\$0	Other	D2
MVAL400-T9	MVAL400-T9	CLARIION	CX400 MVS+MVA BUNDLE T9	\$0	Each	33%	\$0	Other	D2
MVAL4-120	MVAL4-120	CLARIION	MIRRORVIEW BUNDLE FOR CX4-120	\$0	Each	33%	\$0	Other	D2
MVAL4-120UPG	MVAL4-120UPG	CLARIION	MIRRORVIEW BUNDLE UPGRADE TO CX4-120C	\$0	Each	33%	\$0	Other	D2
MVAL4-240	MVAL4-240	CLARIION	MIRRORVIEW BUNDLE FOR CX4-240	\$0	Each	33%	\$0	Other	D2
MVAL4-240UPG	MVAL4-240UPG	CLARIION	MIRRORVIEW BUNDLE UPGRADE TO CX4-240C	\$0	Each	33%	\$0	Other	D2
MVAL4-480	MVAL4-480	CLARIION	MIRRORVIEW BUNDLE FOR CX4-480	\$0	Each	33%	\$0	Other	D2
MVAL4-480UPG	MVAL4-480UPG	CLARIION	MIRRORVIEW BUNDLE UPGRADE TO CX4-480C	\$0	Each	33%	\$0	Other	D2
MVAL4-5UP	MVAL4-5UP	CLARIION	CX4-CX5 MVS+MVA BUNDL UPG	\$0	Each	33%	\$0	Other	D2
MVAL4-7UP	MVAL4-7UP	CLARIION	CX4-CX7 MVS+MVA BUNDL UPG	\$0	Each	33%	\$0	Other	D2
MVAL4-960	MVAL4-960	CLARIION	MIRRORVIEW BUNDLE FOR CX4-960	\$0	Each	33%	\$0	Other	D2
MVAL4-960UPG	MVAL4-960UPG	CLARIION	MIRRORVIEW BUNDLE UPGRADE TO CX4-960C	\$0	Each	33%	\$0	Other	D2
MVAL4T1-T4	MVAL4T1-T4	CLARIION	CX4 MVS+MVA BUND UP T1-T4	\$0	Each	33%	\$0	Other	D2
MVAL4T5-T8	MVAL4T5-T8	CLARIION	CX4 MVS+MVA BUND UP T5-T8	\$0	Each	33%	\$0	Other	D2
MVAL500	MVAL500	CLARIION	CX500 MVS+MVA BUNDLE	\$26,200	Each	33%	\$17,554	Other	D2
MVAL5-7UP	MVAL5-7UP	CLARIION	CX5-CX7 MVS+MVA BUNDL UPG	\$0	Each	33%	\$0	Other	D2
MVAL600-T1	MVAL600-T1	CLARIION	CX600 MVS+MVA BUNDLE T1	\$0	Each	33%	\$0	Other	D2
MVAL600-T10	MVAL600-T10	CLARIION	CX600 MVS+MVA BUNDLE T10	\$0	Each	33%	\$0	Other	D2
MVAL600-T11	MVAL600-T11	CLARIION	CX600 MVS+MVA BUNDLE T11	\$0	Each	33%	\$0	Other	D2
MVAL600-T12	MVAL600-T12	CLARIION	CX600 MVS+MVA BUNDLE T12	\$0	Each	33%	\$0	Other	D2
MVAL600-T13	MVAL600-T13	CLARIION	CX600 MVS+MVA BUNDLE T13	\$0	Each	33%	\$0	Other	D2
MVAL600-T14	MVAL600-T14	CLARIION	CX600 MVS+MVA BUNDLE T14	\$0	Each	33%	\$0	Other	D2
MVAL600-T15	MVAL600-T15	CLARIION	CX600 MVS+MVA BUNDLE T15	\$0	Each	33%	\$0	Other	D2
MVAL600-T16	MVAL600-T16	CLARIION	CX600 MVS+MVA BUNDLE T16	\$0	Each	33%	\$0	Other	D2
MVAL600-T17	MVAL600-T17	CLARIION	CX600 MVS+MVA BUNDLE T17	\$0	Each	33%	\$0	Other	D2
MVAL600-T18	MVAL600-T18	CLARIION	CX600 MVS+MVA BUNDLE T18	\$0	Each	33%	\$0	Other	D2
MVAL600-T19	MVAL600-T19	CLARIION	CX600 MVS+MVA BUNDLE T19	\$0	Each	33%	\$0	Other	D2
MVAL600-T2	MVAL600-T2	CLARIION	CX600 MVS+MVA BUNDLE T2	\$0	Each	33%	\$0	Other	D2
MVAL600-T20	MVAL600-T20	CLARIION	CX600 MVS+MVA BUNDLE T20	\$0	Each	33%	\$0	Other	D2
MVAL600-T21	MVAL600-T21	CLARIION	CX600 MVS+MVA BUNDLE T21	\$0	Each	33%	\$0	Other	D2
MVAL600-T22	MVAL600-T22	CLARIION	CX600 MVS+MVA BUNDLE T22	\$0	Each	33%	\$0	Other	D2
MVAL600-T23	MVAL600-T23	CLARIION	CX600 MVS+MVA BUNDLE T23	\$0	Each	33%	\$0	Other	D2
MVAL600-T24	MVAL600-T24	CLARIION	CX600 MVS+MVA BUNDLE T24	\$0	Each	33%	\$0	Other	D2
MVAL600-T25	MVAL600-T25	CLARIION	CX600 MVS+MVA BUNDLE T25	\$0	Each	33%	\$0	Other	D2
MVAL600-T26	MVAL600-T26	CLARIION	CX600 MVS+MVA BUNDLE T26	\$0	Each	33%	\$0	Other	D2
MVAL600-T27	MVAL600-T27	CLARIION	CX600 MVS+MVA BUNDLE T27	\$0	Each	33%	\$0	Other	D2
MVAL600-T28	MVAL600-T28	CLARIION	CX600 MVS+MVA BUNDLE T28	\$0	Each	33%	\$0	Other	D2
MVAL600-T29	MVAL600-T29	CLARIION	CX600 MVS+MVA BUNDLE T29	\$0	Each	33%	\$0	Other	D2
MVAL600-T3	MVAL600-T3	CLARIION	CX600 MVS+MVA BUNDLE T3	\$0	Each	33%	\$0	Other	D2
MVAL600-T30	MVAL600-T30	CLARIION	CX600 MVS+MVA BUNDLE T30	\$0	Each	33%	\$0	Other	D2
MVAL600-T31	MVAL600-T31	CLARIION	CX600 MVS+MVA BUNDLE T31	\$0	Each	33%	\$0	Other	D2
MVAL600-T4	MVAL600-T4	CLARIION	CX600 MVS+MVA BUNDLE T4	\$0	Each	33%	\$0	Other	D2
MVAL600-T5	MVAL600-T5	CLARIION	CX600 MVS+MVA BUNDLE T5	\$0	Each	33%	\$0	Other	D2
MVAL600-T6	MVAL600-T6	CLARIION	CX600 MVS+MVA BUNDLE T6	\$0	Each	33%	\$0	Other	D2
MVAL600-T7	MVAL600-T7	CLARIION	CX600 MVS+MVA BUNDLE T7	\$0	Each	33%	\$0	Other	D2
MVAL600-T8	MVAL600-T8	CLARIION	CX600 MVS+MVA BUNDLE T8	\$0	Each	33%	\$0	Other	D2
MVAL600-T9	MVAL600-T9	CLARIION	CX600 MVS+MVA BUNDLE T9	\$0	Each	33%	\$0	Other	D2
MVAL6-7UP	MVAL6-7UP	CLARIION	CX6-CX7 MVS+MVA BUNDL UPG	\$0	Each	33%	\$0	Other	D2
MVAL6T1-T4	MVAL6T1-T4	CLARIION	CX6 MVS+MVA BUND UP T1-T4	\$0	Each	33%	\$0	Other	D2
MVAL6T5-T12	MVAL6T5-T12	CLARIION	CX6 MVS+MVA BND UP T5-T12	\$0	Each	33%	\$0	Other	D2
MVAL700	MVAL700	CLARIION	CX700 MVS+MVA BUNDLE	\$46,000	Each	33%	\$30,820	Other	D2
MV-CEM-31	MV-CEM-31	CLARIION	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-10	\$0	Each	33%	\$0	Other	D2
MV-CEM-32	MV-CEM-32	CLARIION	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-20	\$0	Each	33%	\$0	Other	D2
MV-CEM-34	MV-CEM-34	CLARIION	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-40	\$0	Each	33%	\$0	Other	D2
MV-CEM-38	MV-CEM-38	CLARIION	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-80	\$0	Each	33%	\$0	Other	D2
MV-CEM4-120	MV-CEM4-120	CLARIION	MIRRORVIEW/CE SW APPLICATION FOR CX4-120	\$0	Each	33%	\$0	Other	D2
MVCEM4-120UPG	MVCEM4-120UPG	CLARIION	MIRRORVIEW/CE UPGRADE TO CX4-120C	\$0	Each	33%	\$0	Other	D2
MV-CEM4-240	MV-CEM4-240	CLARIION	MIRRORVIEW/CE SW APPLICATION FOR CX4-240	\$0	Each	33%	\$0	Other	D2
MVCEM4-240UPG	MVCEM4-240UPG	CLARIION	MIRRORVIEW/CE UPGRADE TO CX4-240C	\$0	Each	33%	\$0	Other	D2
MV-CEM4-480	MV-CEM4-480	CLARIION	MIRRORVIEW/CE SW APPLICATION FOR CX4-480	\$0	Each	33%	\$0	Other	D2
MVCEM4-480UPG	MVCEM4-480UPG	CLARIION	MIRRORVIEW/CE UPGRADE TO CX4-480C	\$0	Each	33%	\$0	Other	D2
MV-CEM4-960	MV-CEM4-960	CLARIION	MIRRORVIEW/CE SW APPLICATION FOR CX4-960	\$0	Each	33%	\$0	Other	D2
MVCEM4-960UPG	MVCEM4-960UPG	CLARIION	MIRRORVIEW/CE UPGRADE TO CX4-960C	\$0	Each	33%	\$0	Other	D2
MVS31	MVS31	CLARIION	MIRRORVIEW SYNC FOR THE CX3-10	\$0	Each	33%	\$0	Other	D2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
MVS32	MVS32	CLARIION	MIRRORVIEW SYNC CX3-20	\$0	Each	33%	\$0	Other	D2
MVS34	MVS34	CLARIION	MIRRORVIEW SYNC CX3-40	\$0	Each	33%	\$0	Other	D2
MVS38	MVS38	CLARIION	MIRRORVIEW SYNC CX3-80	\$0	Each	33%	\$0	Other	D2
MVS4-120	MVS4-120	CLARIION	MIRRORVIEW/S FOR CX4-120	\$0	Each	33%	\$0	Other	D2
MVS4-120UPG	MVS4-120UPG	CLARIION	MIRRORVIEW/S UPGRADE TO CX4-120C	\$0	Each	33%	\$0	Other	D2
MVS4-240	MVS4-240	CLARIION	MIRRORVIEW/S FOR CX4-240	\$0	Each	33%	\$0	Other	D2
MVS4-240UPG	MVS4-240UPG	CLARIION	MIRRORVIEW/S UPGRADE TO CX4-240C	\$0	Each	33%	\$0	Other	D2
MVS4-480	MVS4-480	CLARIION	MIRRORVIEW/S FOR CX4-480	\$0	Each	33%	\$0	Other	D2
MVS4-480UPG	MVS4-480UPG	CLARIION	MIRRORVIEW/S UPGRADE TO CX4-480C	\$0	Each	33%	\$0	Other	D2
MVS4-SUP	MVS4-SUP	CLARIION	CX400-CX500 MVS UPG	\$13,100	Each	33%	\$8,777	Other	D2
MVS4-7UP	MVS4-7UP	CLARIION	CX400-CX700 MVS UPG	\$21,900	Each	33%	\$14,673	Other	D2
MVS4-960	MVS4-960	CLARIION	MIRRORVIEW/S FOR CX4-960	\$0	Each	33%	\$0	Other	D2
MVS4-960UPG	MVS4-960UPG	CLARIION	MIRRORVIEW/S UPGRADE TO CX4-960C	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T1	MVS4-AL-T1	CLARIION	CX400 MVS TO BDLE UPG T1	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T10	MVS4-AL-T10	CLARIION	CX400 MVS TO BDLE UPG T10	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T11	MVS4-AL-T11	CLARIION	CX400 MVS TO BDLE UPG T11	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T12	MVS4-AL-T12	CLARIION	CX400 MVS TO BDLE UPG T12	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T2	MVS4-AL-T2	CLARIION	CX400 MVS TO BDLE UPG T2	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T3	MVS4-AL-T3	CLARIION	CX400 MVS TO BDLE UPG T3	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T4	MVS4-AL-T4	CLARIION	CX400 MVS TO BDLE UPG T4	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T5	MVS4-AL-T5	CLARIION	CX400 MVS TO BDLE UPG T5	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T6	MVS4-AL-T6	CLARIION	CX400 MVS TO BDLE UPG T6	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T7	MVS4-AL-T7	CLARIION	CX400 MVS TO BDLE UPG T7	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T8	MVS4-AL-T8	CLARIION	CX400 MVS TO BDLE UPG T8	\$0	Each	33%	\$0	Other	D2
MVS4-AL-T9	MVS4-AL-T9	CLARIION	CX400 MVS TO BDLE UPG T9	\$0	Each	33%	\$0	Other	D2
MVS500	MVS500	CLARIION	CX500 MIRRORVIEW SYNC	\$19,900	Each	33%	\$13,333	Other	D2
MVS500-AL	MVS500-AL	CLARIION	CX500 MVS TO BUNDLE UPG	\$14,100	Each	33%	\$9,447	Other	D2
MVS500-REP	MVS500-REP	CLARIION	MIRRORVIEW/S NS REP DISC	\$0	Each	33%	\$0	Other	D2
MVS5-7UP	MVS5-7UP	CLARIION	CX500 TO CX700 MVS UPGRAD	\$15,100	Each	33%	\$10,117	Other	D2
MVS6-7UP	MVS6-7UP	CLARIION	CX600-CX700 MVS UPG	\$17,500	Each	33%	\$11,725	Other	D2
MVS6-AL-T1	MVS6-AL-T1	CLARIION	CX600 MVS TO BDLE UPG T1	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T10	MVS6-AL-T10	CLARIION	CX600 MVS TO BDLE UPG T10	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T11	MVS6-AL-T11	CLARIION	CX600 MVS TO BDLE UPG T11	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T12	MVS6-AL-T12	CLARIION	CX600 MVS TO BDLE UPG T12	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T13	MVS6-AL-T13	CLARIION	CX600 MVS TO BDLE UPG T13	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T14	MVS6-AL-T14	CLARIION	CX600 MVS TO BDLE UPG T14	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T15	MVS6-AL-T15	CLARIION	CX600 MVS TO BDLE UPG T15	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T16	MVS6-AL-T16	CLARIION	CX600 MVS TO BDLE UPG T16	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T17	MVS6-AL-T17	CLARIION	CX600 MVS TO BDLE UPG T17	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T18	MVS6-AL-T18	CLARIION	CX600 MVS TO BDLE UPG T18	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T19	MVS6-AL-T19	CLARIION	CX600 MVS TO BDLE UPG T19	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T2	MVS6-AL-T2	CLARIION	CX600 MVS TO BDLE UPG T2	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T20	MVS6-AL-T20	CLARIION	CX600 MVS TO BDLE UPG T20	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T21	MVS6-AL-T21	CLARIION	CX600 MVS TO BDLE UPG T21	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T22	MVS6-AL-T22	CLARIION	CX600 MVS TO BDLE UPG T22	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T23	MVS6-AL-T23	CLARIION	CX600 MVS TO BDLE UPG T23	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T24	MVS6-AL-T24	CLARIION	CX600 MVS TO BDLE UPG T24	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T25	MVS6-AL-T25	CLARIION	CX600 MVS TO BDLE UPG T25	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T26	MVS6-AL-T26	CLARIION	CX600 MVS TO BDLE UPG T26	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T27	MVS6-AL-T27	CLARIION	CX600 MVS TO BDLE UPG T27	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T28	MVS6-AL-T28	CLARIION	CX600 MVS TO BDLE UPG T28	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T29	MVS6-AL-T29	CLARIION	CX600 MVS TO BDLE UPG T29	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T3	MVS6-AL-T3	CLARIION	CX600 MVS TO BDLE UPG T3	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T30	MVS6-AL-T30	CLARIION	CX600 MVS TO BDLE UPG T30	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T31	MVS6-AL-T31	CLARIION	CX600 MVS TO BDLE UPG T31	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T4	MVS6-AL-T4	CLARIION	CX600 MVS TO BDLE UPG T4	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T5	MVS6-AL-T5	CLARIION	CX600 MVS TO BDLE UPG T5	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T6	MVS6-AL-T6	CLARIION	CX600 MVS TO BDLE UPG T6	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T7	MVS6-AL-T7	CLARIION	CX600 MVS TO BDLE UPG T7	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T8	MVS6-AL-T8	CLARIION	CX600 MVS TO BDLE UPG T8	\$0	Each	33%	\$0	Other	D2
MVS6-AL-T9	MVS6-AL-T9	CLARIION	CX600 MVS TO BDLE UPG T9	\$0	Each	33%	\$0	Other	D2
MVS700	MVS700	CLARIION	CX700 MIRRORVIEW SYNC	\$35,000	Each	33%	\$23,450	Other	D2
MVS700-AL	MVS700-AL	CLARIION	CX700 MVS TO BUNDLE UPG	\$17,800	Each	33%	\$11,926	Other	D2
MVS700-REP	MVS700-REP	CLARIION	MIRRORVIEW/S NS REP DISC	\$0	Each	33%	\$0	Other	D2
MV-T1	MV-T1	CLARIION	MV/S CX600 TIER1	\$0	Each	33%	\$0	Other	D2
MV-T10	MV-T10	CLARIION	MV/S CX600 TIER10	\$0	Each	33%	\$0	Other	D2
MV-T11	MV-T11	CLARIION	MV/S CX600 TIER11	\$0	Each	33%	\$0	Other	D2
MV-T12	MV-T12	CLARIION	MV/S CX600 TIER12	\$0	Each	33%	\$0	Other	D2
MV-T13	MV-T13	CLARIION	MV/S CX600 TIER 13	\$0	Each	33%	\$0	Other	D2
MV-T14	MV-T14	CLARIION	MV/S CX600 TIER 14	\$0	Each	33%	\$0	Other	D2
MV-T15	MV-T15	CLARIION	MV/S CX600 TIER 15	\$0	Each	33%	\$0	Other	D2
MV-T16	MV-T16	CLARIION	MV/S CX600 TIER 16	\$0	Each	33%	\$0	Other	D2
MV-T17	MV-T17	CLARIION	MV/S CX600 TIER 17	\$0	Each	33%	\$0	Other	D2
MV-T18	MV-T18	CLARIION	MV/S CX600 TIER 18	\$0	Each	33%	\$0	Other	D2
MV-T19	MV-T19	CLARIION	MV/S CX600 TIER 19	\$0	Each	33%	\$0	Other	D2
MVT1-T4	MVT1-T4	CLARIION	MV/S CX600 UPG T1-T4	\$0	Each	33%	\$0	Other	D2
MV-T2	MV-T2	CLARIION	MV/S CX600 TIER2	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
MV-T20	MV-T20	CLARIION	MV/S CX600 TIER 20	\$0	Each	33%	\$0	Other	D2
MV-T21	MV-T21	CLARIION	MV/S CX600 TIER 21	\$0	Each	33%	\$0	Other	D2
MV-T22	MV-T22	CLARIION	MV/S CX600 TIER 22	\$0	Each	33%	\$0	Other	D2
MV-T23	MV-T23	CLARIION	MV/S CX600 TIER 23	\$0	Each	33%	\$0	Other	D2
MV-T24	MV-T24	CLARIION	MV/S CX600 TIER 24	\$0	Each	33%	\$0	Other	D2
MV-T25	MV-T25	CLARIION	MV/S CX600 TIER 25	\$0	Each	33%	\$0	Other	D2
MV-T26	MV-T26	CLARIION	MV/S CX600 TIER 26	\$0	Each	33%	\$0	Other	D2
MV-T27	MV-T27	CLARIION	MV/S CX600 TIER 27	\$0	Each	33%	\$0	Other	D2
MV-T28	MV-T28	CLARIION	MV/S CX600 TIER 28	\$0	Each	33%	\$0	Other	D2
MV-T29	MV-T29	CLARIION	MV/S CX600 TIER 29	\$0	Each	33%	\$0	Other	D2
MV-T3	MV-T3	CLARIION	MV/S CX600 TIER3	\$0	Each	33%	\$0	Other	D2
MV-T30	MV-T30	CLARIION	MV/S CX600 TIER 30	\$0	Each	33%	\$0	Other	D2
MV-T31	MV-T31	CLARIION	MV/S CX600 TIER 31	\$0	Each	33%	\$0	Other	D2
MV-T4	MV-T4	CLARIION	MV/S CX600 TIER4	\$0	Each	33%	\$0	Other	D2
MV-T5	MV-T5	CLARIION	MV/S CX600 TIER5	\$0	Each	33%	\$0	Other	D2
MV-T5-T12	MV-T5-T12	CLARIION	MV/S CX600 UPG T5-T12	\$0	Each	33%	\$0	Other	D2
MV-T5-T31	MV-T5-T31	CLARIION	MIRRORVIEW UPG T5-T31	\$0	Each	33%	\$0	Other	D2
MV-T6	MV-T6	CLARIION	MV/S CX600 TIER6	\$0	Each	33%	\$0	Other	D2
MV-T7	MV-T7	CLARIION	MV/S CX600 TIER7	\$0	Each	33%	\$0	Other	D2
MV-T8	MV-T8	CLARIION	MV/S CX600 TIER8	\$0	Each	33%	\$0	Other	D2
MV-T9	MV-T9	CLARIION	MV/S CX600 TIER9	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T1	MVX4-X6UP-T1	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 1	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T10	MVX4-X6UP-T10	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 10	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T11	MVX4-X6UP-T11	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 11	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T12	MVX4-X6UP-T12	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 12	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T2	MVX4-X6UP-T2	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 2	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T3	MVX4-X6UP-T3	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 3	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T4	MVX4-X6UP-T4	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 4	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T5	MVX4-X6UP-T5	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 5	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T6	MVX4-X6UP-T6	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 6	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T7	MVX4-X6UP-T7	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 7	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T8	MVX4-X6UP-T8	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 8	\$0	Each	33%	\$0	Other	D2
MVX4-X6UP-T9	MVX4-X6UP-T9	CLARIION	MIRRORVIEW CX400-CX600 UPG TIER 9	\$0	Each	33%	\$0	Other	D2
NAV2-3UP-DP	NAV2-3UP-DP	CLARIION	CX200-CX300 DEPT UPGRADE	\$3,000	Each	33%	\$2,010	Other	D2
NAV2-3UP-EN	NAV2-3UP-EN	CLARIION	CX200-CX300 ENT UPGRADE	\$4,500	Each	33%	\$3,015	Other	D2
NAV2-3UP-WG	NAV2-3UP-WG	CLARIION	CX200-CX300 WG UPGRADE	\$1,125	Each	33%	\$754	Other	D2
NAV2-5UP-DP	NAV2-5UP-DP	CLARIION	CX200-CX500 DEPT UPGRADE	\$17,600	Each	33%	\$11,792	Other	D2
NAV2-5UP-EN	NAV2-5UP-EN	CLARIION	CX200-CX500 ENT UPGRADE	\$26,500	Each	33%	\$17,755	Other	D2
NAV2-5UP-WG	NAV2-5UP-WG	CLARIION	CX200-CX500 WG UPGRADE	\$9,175	Each	33%	\$6,147	Other	D2
NAV2-7UP-DP	NAV2-7UP-DP	CLARIION	CX200-CX700 DEPT UPGRADE	\$40,500	Each	33%	\$27,135	Other	D2
NAV2-7UP-EN	NAV2-7UP-EN	CLARIION	CX200-CX700 ENT UPGRADE	\$60,000	Each	33%	\$40,200	Other	D2
NAV2-7UP-WG	NAV2-7UP-WG	CLARIION	CX200-CX700 WG UPGRADE	\$20,375	Each	33%	\$13,651	Other	D2
NAV300-DP	NAV300-DP	CLARIION	CX300 NAVI DEPARTMENTAL	\$6,000	Each	33%	\$4,020	Other	D2
NAV300-DP-EN	NAV300-DP-EN	CLARIION	CX300 DEPT TO ENT UPGRAD	\$8,000	Each	33%	\$5,200	Other	D2
NAV300-EN	NAV300-EN	CLARIION	CX300 NAVI ENTERPRISE	\$8,000	Each	33%	\$5,030	Other	D2
NAV300I	NAV300I	CLARIION	NAVI SUITE FOR CX300I	\$6,000	Each	33%	\$4,020	Other	D2
NAV300-WG	NAV300-WG	CLARIION	CX300 NAVI WORKGROUP	\$2,250	Each	33%	\$1,508	Other	D2
NAV300-WG-DP	NAV300-WG-DP	CLARIION	CX300 WG TO DEPT UPGRADE	\$3,750	Each	33%	\$2,513	Other	D2
NAV300-WG-EN	NAV300-WG-EN	CLARIION	CX300 WG TO ENT UPGRAD	\$6,750	Each	33%	\$4,523	Other	D2
NAV31-DP	NAV31-DP	CLARIION	NAVI Mgr Dept Lic CX3-10	\$0	Each	33%	\$0	Other	D2
NAV31-DP-EN	NAV31-DP-EN	CLARIION	NAVI MGR DP TO EN Lic Upp CX3-10	\$3,000	Each	33%	\$2,010	Other	D2
NAV31-EN	NAV31-EN	CLARIION	NAVI MGR ENTERPRISE LICENSE FOR CX3-10	\$0	Each	33%	\$0	Other	D2
NAV31-WG	NAV31-WG	CLARIION	NAVI Mgr Wkg Lic CX3-10	\$0	Each	33%	\$0	Other	D2
NAV32-DP	NAV32-DP	CLARIION	NAVI MGR CX3-20 DEPT LIC	\$0	Each	33%	\$0	Other	D2
NAV32-EN	NAV32-EN	CLARIION	NAVI MGR CX3-20 ENTPR LIC	\$0	Each	33%	\$0	Other	D2
NAV32-WG	NAV32-WG	CLARIION	NAVI MGR CX3-20 WKGRP LIC	\$0	Each	33%	\$0	Other	D2
NAV34-DP	NAV34-DP	CLARIION	NAVI MGR CX3-40 DEPT LIC	\$0	Each	33%	\$0	Other	D2
NAV34-EN	NAV34-EN	CLARIION	NAVI MGR CX3-40 ENTPR LIC	\$0	Each	33%	\$0	Other	D2
NAV34-WG	NAV34-WG	CLARIION	NAVI MGR CX3-40 WKGRP LIC	\$0	Each	33%	\$0	Other	D2
NAV3-5UP-DP	NAV3-5UP-DP	CLARIION	CX300 TO CX500 DP UPGRADE	\$14,600	Each	33%	\$9,782	Other	D2
NAV3-5UP-EN	NAV3-5UP-EN	CLARIION	CX300 TO CX500 EN UPGRADE	\$22,000	Each	33%	\$14,740	Other	D2
NAV3-5UP-WG	NAV3-5UP-WG	CLARIION	CX300 TO CX500 WG UPGRADE	\$8,050	Each	33%	\$5,394	Other	D2
NAV3-7UP-DP	NAV3-7UP-DP	CLARIION	CX300 TO CX700 DP UPGRADE	\$37,500	Each	33%	\$25,125	Other	D2
NAV3-7UP-EN	NAV3-7UP-EN	CLARIION	CX300 TO CX700 EN UPGRADE	\$55,500	Each	33%	\$37,185	Other	D2
NAV3-7UP-WG	NAV3-7UP-WG	CLARIION	CX300 TO CX700 WG UPGRADE	\$19,250	Each	33%	\$12,898	Other	D2
NAV38-DP	NAV38-DP	CLARIION	NAVI MGR CX3-80 DEPT LIC	\$0	Each	33%	\$0	Other	D2
NAV38-EN	NAV38-EN	CLARIION	NAVI MGR CX3-80 ENTPR LIC	\$0	Each	33%	\$0	Other	D2
NAV38-WG	NAV38-WG	CLARIION	NAVI MGR CX3-80 WKGRP LIC	\$0	Each	33%	\$0	Other	D2
NAV31-5IUP	NAV31-5IUP	CLARIION	NAVI 300I TO 500I UPGRADE	\$16,000	Each	33%	\$10,720	Other	D2
NAV4-120	NAV4-120	CLARIION	Navii/Uni CX4-120	\$0	Each	33%	\$0	Other	D2
NAV4-120UPG	NAV4-120UPG	CLARIION	NAVI/Uni BLOCK Upg CX4-120	\$0	Each	33%	\$0	Other	D2
NAV4-240	NAV4-240	CLARIION	Navii/Uni CX4-240	\$0	Each	33%	\$0	Other	D2
NAV4-240UPG	NAV4-240UPG	CLARIION	NAVI/Uni BLOCK Upg CX4-240	\$0	Each	33%	\$0	Other	D2
NAV4-480	NAV4-480	CLARIION	Navii/Uni CX4-480	\$0	Each	33%	\$0	Other	D2
NAV4-480UPG	NAV4-480UPG	CLARIION	NAVI/Uni BLOCK Upg CX4-480	\$0	Each	33%	\$0	Other	D2
NAV4-5UP-DP	NAV4-5UP-DP	CLARIION	CX400-CX500 DEPT UPGRADE	\$10,300	Each	33%	\$6,901	Other	D2
NAV4-5UP-EN	NAV4-5UP-EN	CLARIION	CX400-CX500 ENT UPGRADE	\$10,400	Each	33%	\$6,968	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down		
NAV4-5UP-WG	NAV4-5UP-WG	CLARIION	CX400-CX500 WG UPGRADE	\$5,150	Each	33%	\$3,451	Other	D2	
NAV4-7UP-DP	NAV4-7UP-DP	CLARIION	CX400-CX700 DEPT UPGRADE	\$33,200	Each	33%	\$22,244	Other	D2	
NAV4-7UP-EN	NAV4-7UP-EN	CLARIION	CX400-CX700 ENT UPGRADE	\$43,000	Each	33%	\$28,810	Other	D2	
NAV4-7UP-WG	NAV4-7UP-WG	CLARIION	CX400-CX700 WG UPGRADE	\$16,350	Each	33%	\$10,955	Other	D2	
NAV4-960	NAV4-960	CLARIION	Navii/Uni CX4-960	\$0	Each	33%	\$0	Other	D2	
NAV4-960UPG	NAV4-960UPG	CLARIION	NAVii/Uni BLOCK Upg CX4-960	\$0	Each	33%	\$0	Other	D2	
NAV500-DP	NAV500-DP	CLARIION	CX500 NAVI DEPARTMENTAL	\$20,600	Each	33%	\$13,802	Other	D2	
NAV500-DP-EN	NAV500-DP-EN	CLARIION	CX500 DEPT TO ENT. UPGRAD	\$10,400	Each	33%	\$6,968	Other	D2	
NAV500-EN	NAV500-EN	CLARIION	CX500 NAVI ENTERPRISE	\$31,000	Each	33%	\$20,770	Other	D2	
NAV500I	NAV500I	CLARIION	NAVI SUITE FOR CX500I	\$20,600	Each	33%	\$13,802	Other	D2	
NAV500-WG	NAV500-WG	CLARIION	CX500 NAVI WORKGROUP	\$10,300	Each	33%	\$6,901	Other	D2	
NAV500-WG-DP	NAV500-WG-DP	CLARIION	CX500 WG TO DEPT UPGRADE	\$10,300	Each	33%	\$6,901	Other	D2	
NAV500-WG-EN	NAV500-WG-EN	CLARIION	CX500 WG TO ENT. UPGRAD	\$20,700	Each	33%	\$13,869	Other	D2	
NAV5-7UP-DP	NAV5-7UP-DP	CLARIION	CX500 TO CX700 DP UPGRADE	\$22,900	Each	33%	\$15,343	Other	D2	
NAV5-7UP-EN	NAV5-7UP-EN	CLARIION	CX500 TO CX700 EN UPGRADE	\$33,500	Each	33%	\$22,445	Other	D2	
NAV5-7UP-WG	NAV5-7UP-WG	CLARIION	CX500 TO CX700 WG UPGRADE	\$11,200	Each	33%	\$7,504	Other	D2	
NAV6-7UP-DP	NAV6-7UP-DP	CLARIION	CX600-CX700 DEPT UPGRADE	\$20,700	Each	33%	\$13,869	Other	D2	
NAV6-7UP-EN	NAV6-7UP-EN	CLARIION	CX600-CX700 ENT UPGRADE	\$21,000	Each	33%	\$14,070	Other	D2	
NAV6-7UP-WG	NAV6-7UP-WG	CLARIION	CX600-CX700 WG UPGRADE	\$11,200	Each	33%	\$7,504	Other	D2	
NAV700-DP	NAV700-DP	CLARIION	CX700 NAVI DEPARTMENTAL	\$43,500	Each	33%	\$29,145	Other	D2	
NAV700-DP-EN	NAV700-DP-EN	CLARIION	CX700 DEPT TO ENT. UPGRAD	\$21,000	Each	33%	\$14,070	Other	D2	
NAV700-EN	NAV700-EN	CLARIION	CX700 NAVI ENTERPRISE	\$64,500	Each	33%	\$43,215	Other	D2	
NAV700-WG	NAV700-WG	CLARIION	CX700 NAVI WORKGROUP	\$21,500	Each	33%	\$14,405	Other	D2	
NAV700-WG-DP	NAV700-WG-DP	CLARIION	CX700 WG TO DEPT UPGRADE	\$22,000	Each	33%	\$14,740	Other	D2	
NAV700-WG-EN	NAV700-WG-EN	CLARIION	CX700 WG TO ENT. UPGRAD	\$43,000	Each	33%	\$28,810	Other	D2	
NAVAGT-AIX	NAVAGT-AIX	CLARIION	NAVISPHERE AGENT AIX	\$1,200	Each	33%	\$804	Other	D2	
NAVAGT-HP	NAVAGT-HP	CLARIION	NAVISPHERE AGENT HP/UX	\$1,200	Each	33%	\$804	Other	D2	
NAVAGT-IRX	NAVAGT-IRX	CLARIION	NAVISPHERE AGENT IRIX	\$1,200	Each	33%	\$804	Other	D2	
NAVAGT-LNX	NAVAGT-LNX	CLARIION	NAVISPHERE AGENT LINUX	\$550	Each	33%	\$369	Other	D2	
NAVAGT-NW	NAVAGT-NW	CLARIION	NAVISPHERE AGENT NETWORK	\$550	Each	33%	\$369	Other	D2	
NAVAGT-SUN	NAVAGT-SUN	CLARIION	NAVISPHERE AGENT SUN	\$1,200	Each	33%	\$804	Other	D2	
NAVAGT-VMW	NAVAGT-VMW	CLARIION	NAVI AGENT VMWARE	\$550	Each	33%	\$369	Other	D2	
NAVAGT-WIN	NAVAGT-WIN	CLARIION	NAVISPHERE AGENT NT/W2K	\$550	Each	33%	\$369	Other	D2	
NAVATF-AIX	NAVATF-AIX	CLARIION	NAVISPHERE ATF FOR AIX	\$1,940	Each	33%	\$1,300	Other	D2	
NAVAYZ2-3UP	NAVAYZ2-3UP	CLARIION	ANALYZER CX2 TO CX3 UPG	\$1,600	Each	33%	\$1,072	Other	D2	
NAVAYZ2-5UP	NAVAYZ2-5UP	CLARIION	ANALYZER CX2 TO CX5 UPG	\$14,650	Each	33%	\$9,816	Other	D2	
NAVAYZ2-7UP	NAVAYZ2-7UP	CLARIION	ANALYZER CX2 TO CX7 UPG	\$30,900	Each	33%	\$20,703	Other	D2	
NAVAYZ300	NAVAYZ300	CLARIION	CX300 NAVI ANALYZER	\$0	Each	33%	\$0	Other	D2	
NAVAYZ-300I	NAVAYZ-300I	CLARIION	CX300I NAV ANALYZER	\$3,300	Each	33%	\$2,211	Other	D2	
NAVAYZ3-5UP	NAVAYZ3-5UP	CLARIION	ANALYZER CX3 TO CX5 UPG	\$13,000	Each	33%	\$8,710	Other	D2	
NAVAYZ3-7UP	NAVAYZ3-7UP	CLARIION	ANALYZER CX3 TO CX7 UPG	\$29,300	Each	33%	\$19,631	Other	D2	
NAVAYZ4-120	NAVAYZ4-120	CLARIION	Navii/Uni ANALYZER CX4-120	\$0	Each	33%	\$0	Other	D2	
NAVAYZ4-240	NAVAYZ4-240	CLARIION	Navii/Uni ANALYZER CX4-240	\$0	Each	33%	\$0	Other	D2	
NAVAYZ4-480	NAVAYZ4-480	CLARIION	Navii/Uni ANALYZER CX4-480	\$0	Each	33%	\$0	Other	D2	
NAVAYZ4-5UP	NAVAYZ4-5UP	CLARIION	ANALYZER CX4 TO CX5 UPG	\$8,100	Each	33%	\$5,427	Other	D2	
NAVAYZ47-T01	NAVAYZ47-T01	CLARIION	4700 ANALYZER - TIER 1	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T02	NAVAYZ47-T02	CLARIION	4700 ANALYZER - TIER 2	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T03	NAVAYZ47-T03	CLARIION	4700 ANALYZER - TIER 3	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T04	NAVAYZ47-T04	CLARIION	4700 ANALYZER - TIER 4	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T05	NAVAYZ47-T05	CLARIION	4700 ANALYZER - TIER 5	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T06	NAVAYZ47-T06	CLARIION	4700 ANALYZER - TIER 6	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T07	NAVAYZ47-T07	CLARIION	4700 ANALYZER - TIER 7	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T08	NAVAYZ47-T08	CLARIION	4700 ANALYZER - TIER 8	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T09	NAVAYZ47-T09	CLARIION	4700 ANALYZER - TIER 9	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T10	NAVAYZ47-T10	CLARIION	4700 ANALYZER - TIER 10	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T11	NAVAYZ47-T11	CLARIION	4700 ANALYZER - TIER 11	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T12	NAVAYZ47-T12	CLARIION	4700 ANALYZER - TIER 12	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T13	NAVAYZ47-T13	CLARIION	4700 ANALYZER - TIER 13	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T14	NAVAYZ47-T14	CLARIION	4700 ANALYZER - TIER 14	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T15	NAVAYZ47-T15	CLARIION	4700 ANALYZER - TIER 15	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T16	NAVAYZ47-T16	CLARIION	4700 ANALYZER - TIER 16	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T17	NAVAYZ47-T17	CLARIION	4700 ANALYZER - TIER 17	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T18	NAVAYZ47-T18	CLARIION	4700 ANALYZER - TIER 18	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T19	NAVAYZ47-T19	CLARIION	4700 ANALYZER - TIER 19	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T20	NAVAYZ47-T20	CLARIION	4700 ANALYZER - TIER 20	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T21	NAVAYZ47-T21	CLARIION	4700 ANALYZER - TIER 21	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T22	NAVAYZ47-T22	CLARIION	4700 ANALYZER - TIER 22	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T23	NAVAYZ47-T23	CLARIION	4700 ANALYZER - TIER 23	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T24	NAVAYZ47-T24	CLARIION	4700 ANALYZER - TIER 24	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T25	NAVAYZ47-T25	CLARIION	4700 ANALYZER - TIER 25	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T26	NAVAYZ47-T26	CLARIION	4700 ANALYZER - TIER 26	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T27	NAVAYZ47-T27	CLARIION	4700 ANALYZER - TIER 27	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T28	NAVAYZ47-T28	CLARIION	4700 ANALYZER - TIER 28	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T29	NAVAYZ47-T29	CLARIION	4700 ANALYZER - TIER 29	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T30	NAVAYZ47-T30	CLARIION	4700 ANALYZER - TIER 30	\$0	Each	33%	\$0	Other	D2	
NAVAYZ47-T31	NAVAYZ47-T31	CLARIION	4700 ANALYZER - TIER 31	\$0	Each	33%	\$0	Other	D2	
NAVAYZ4-7UP	NAVAYZ4-7UP	CLARIION	ANALYZER CX4 TO CX7 UPG	\$0	Each	33%	\$0	Other	D2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
NAVAYZ4-960	NAVAYZ4-960	CLARIION	Nav/Uni ANALYZER CX4-960	\$0	Each	33%	\$0	Other	D2
NAVAYZ500	NAVAYZ500	CLARIION	CX500 NAVI ANALYZER	\$16,300	Each	33%	\$10,921	Other	D2
NAVAYZ-500I	NAVAYZ-500I	CLARIION	CX500I NAVI ANALYZER	\$16,300	Each	33%	\$10,921	Other	D2
NAVAYZ5-7UP	NAVAYZ5-7UP	CLARIION	ANALYZER CX5 TO CX7 UPG	\$16,300	Each	33%	\$10,921	Other	D2
NAVAYZ6-7UP	NAVAYZ6-7UP	CLARIION	ANALYZER CX6 TO CX7 UPG	\$16,300	Each	33%	\$10,921	Other	D2
NAVAYZ700	NAVAYZ700	CLARIION	CX700 NAVI ANALYZER	\$32,600	Each	33%	\$21,842	Other	D2
NAVAYZ-T1	NAVAYZ-T1	CLARIION	NAVISPHERE ANALYZER, T1	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T10	NAVAYZ-T10	CLARIION	NAVISPHERE ANALYZER, T10	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T11	NAVAYZ-T11	CLARIION	NAVISPHERE ANALYZER, T11	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T12	NAVAYZ-T12	CLARIION	NAVISPHERE ANALYZER, T12	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T13	NAVAYZ-T13	CLARIION	NAVISPHERE ANALYZER, T13	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T14	NAVAYZ-T14	CLARIION	NAVISPHERE ANALYZER, T14	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T15	NAVAYZ-T15	CLARIION	NAVISPHERE ANALYZER, T15	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T16	NAVAYZ-T16	CLARIION	NAVISPHERE ANALYZER, T16	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T17	NAVAYZ-T17	CLARIION	NAVISPHERE ANALYZER, T17	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T18	NAVAYZ-T18	CLARIION	NAVISPHERE ANALYZER, T18	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T19	NAVAYZ-T19	CLARIION	NAVISPHERE ANALYZER T19	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T2	NAVAYZ-T2	CLARIION	NAVISPHERE ANALYZER, T2	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T20	NAVAYZ-T20	CLARIION	NAVISPHERE ANALYZER T20	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T21	NAVAYZ-T21	CLARIION	NAVISPHERE ANALYZER T21	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T22	NAVAYZ-T22	CLARIION	NAVISPHERE ANALYZER T22	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T23	NAVAYZ-T23	CLARIION	NAVISPHERE ANALYZER T23	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T24	NAVAYZ-T24	CLARIION	NAVISPHERE ANALYZER T24	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T25	NAVAYZ-T25	CLARIION	NAVISPHERE ANALYZER T25	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T26	NAVAYZ-T26	CLARIION	NAVISPHERE ANALYZER T26	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T27	NAVAYZ-T27	CLARIION	NAVISPHERE ANALYZER T27	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T28	NAVAYZ-T28	CLARIION	NAVISPHERE ANALYZER T28	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T29	NAVAYZ-T29	CLARIION	NAVISPHERE ANALYZER T29	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T3	NAVAYZ-T3	CLARIION	NAVISPHERE ANALYZER, T3	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T30	NAVAYZ-T30	CLARIION	NAVISPHERE ANALYZER T30	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T31	NAVAYZ-T31	CLARIION	NAVISPHERE ANALYZER T31	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T4	NAVAYZ-T4	CLARIION	NAVISPHERE ANALYZER, T4	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T5	NAVAYZ-T5	CLARIION	NAVISPHERE ANALYZER, T5	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T6	NAVAYZ-T6	CLARIION	NAVISPHERE ANALYZER, T6	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T7	NAVAYZ-T7	CLARIION	NAVISPHERE ANALYZER, T7	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T8	NAVAYZ-T8	CLARIION	NAVISPHERE ANALYZER, T8	\$0	Each	33%	\$0	Other	D2
NAVAYZ-T9	NAVAYZ-T9	CLARIION	NAVISPHERE ANALYZER, T9	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T01	NAVIMGR47-T01	CLARIION	4700 NAVI MGR - TIER 1	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T02	NAVIMGR47-T02	CLARIION	4700 NAVI MGR - TIER 2	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T03	NAVIMGR47-T03	CLARIION	4700 NAVI MGR - TIER 3	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T04	NAVIMGR47-T04	CLARIION	4700 NAVI MGR - TIER 4	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T05	NAVIMGR47-T05	CLARIION	4700 NAVI MGR - TIER 5	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T06	NAVIMGR47-T06	CLARIION	4700 NAVI MGR - TIER 6	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T07	NAVIMGR47-T07	CLARIION	4700 NAVI MGR - TIER 7	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T08	NAVIMGR47-T08	CLARIION	4700 NAVI MGR - TIER 8	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T09	NAVIMGR47-T09	CLARIION	4700 NAVI MGR - TIER 9	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T10	NAVIMGR47-T10	CLARIION	4700 NAVI MGR - TIER 10	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T11	NAVIMGR47-T11	CLARIION	4700 NAVI MGR - TIER 11	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T12	NAVIMGR47-T12	CLARIION	4700 NAVI MGR - TIER 12	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T13	NAVIMGR47-T13	CLARIION	4700 NAVI MGR - TIER 13	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T14	NAVIMGR47-T14	CLARIION	4700 NAVI MGR - TIER 14	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T15	NAVIMGR47-T15	CLARIION	4700 NAVI MGR - TIER 15	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T16	NAVIMGR47-T16	CLARIION	4700 NAVI MGR - TIER 16	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T17	NAVIMGR47-T17	CLARIION	4700 NAVI MGR - TIER 17	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T18	NAVIMGR47-T18	CLARIION	4700 NAVI MGR - TIER 18	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T19	NAVIMGR47-T19	CLARIION	4700 NAVI MGR - TIER 19	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T20	NAVIMGR47-T20	CLARIION	4700 NAVI MGR - TIER 20	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T21	NAVIMGR47-T21	CLARIION	4700 NAVI MGR - TIER 21	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T22	NAVIMGR47-T22	CLARIION	4700 NAVI MGR - TIER 22	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T23	NAVIMGR47-T23	CLARIION	4700 NAVI MGR - TIER 23	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T24	NAVIMGR47-T24	CLARIION	4700 NAVI MGR - TIER 24	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T25	NAVIMGR47-T25	CLARIION	4700 NAVI MGR - TIER 25	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T26	NAVIMGR47-T26	CLARIION	4700 NAVI MGR - TIER 26	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T27	NAVIMGR47-T27	CLARIION	4700 NAVI MGR - TIER 27	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T28	NAVIMGR47-T28	CLARIION	4700 NAVI MGR - TIER 28	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T29	NAVIMGR47-T29	CLARIION	4700 NAVI MGR - TIER 29	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T30	NAVIMGR47-T30	CLARIION	4700 NAVI MGR - TIER 30	\$0	Each	33%	\$0	Other	D2
NAVIMGR47-T31	NAVIMGR47-T31	CLARIION	4700 NAVI MGR - TIER 31	\$0	Each	33%	\$0	Other	D2
NAVIMGR-T1	NAVIMGR-T1	CLARIION	NAVI MGR T1	\$0	Each	33%	\$0	Other	D2
NAVIMGR-T10	NAVIMGR-T10	CLARIION	NAVI MGR T10	\$0	Each	33%	\$0	Other	D2
NAVIMGR-T11	NAVIMGR-T11	CLARIION	NAVI MGR T11	\$0	Each	33%	\$0	Other	D2
NAVIMGR-T12	NAVIMGR-T12	CLARIION	NAVI MGR T12	\$0	Each	33%	\$0	Other	D2
NAVIMGR-T13	NAVIMGR-T13	CLARIION	NAVI MGR T13	\$0	Each	33%	\$0	Other	D2
NAVIMGR-T14	NAVIMGR-T14	CLARIION	NAVI MGR T14	\$0	Each	33%	\$0	Other	D2
NAVIMGR-T15	NAVIMGR-T15	CLARIION	NAVI MGR T15	\$0	Each	33%	\$0	Other	D2
NAVIMGR-T16	NAVIMGR-T16	CLARIION	NAVI MGR T16	\$0	Each	33%	\$0	Other	D2
NAVIMGR-T17	NAVIMGR-T17	CLARIION	NAVI MGR T17	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
NAVGR-T18	NAVGR-T18	CLARIION	NAVI MGR T18	\$0	Each	33%	\$0	Other	D2
NAVGR-T19	NAVGR-T19	CLARIION	NAVI MGR T19	\$0	Each	33%	\$0	Other	D2
NAVGR-T2	NAVGR-T2	CLARIION	NAVI MGR T2	\$0	Each	33%	\$0	Other	D2
NAVGR-T20	NAVGR-T20	CLARIION	NAVI MGR T20	\$0	Each	33%	\$0	Other	D2
NAVGR-T21	NAVGR-T21	CLARIION	NAVI MGR T21	\$0	Each	33%	\$0	Other	D2
NAVGR-T22	NAVGR-T22	CLARIION	NAVI MGR T22	\$0	Each	33%	\$0	Other	D2
NAVGR-T23	NAVGR-T23	CLARIION	NAVI MGR T23	\$0	Each	33%	\$0	Other	D2
NAVGR-T24	NAVGR-T24	CLARIION	NAVI MGR T24	\$0	Each	33%	\$0	Other	D2
NAVGR-T25	NAVGR-T25	CLARIION	NAVI MGR T25	\$0	Each	33%	\$0	Other	D2
NAVGR-T26	NAVGR-T26	CLARIION	NAVI MGR T26	\$0	Each	33%	\$0	Other	D2
NAVGR-T27	NAVGR-T27	CLARIION	NAVI MGR T27	\$0	Each	33%	\$0	Other	D2
NAVGR-T28	NAVGR-T28	CLARIION	NAVI MGR T28	\$0	Each	33%	\$0	Other	D2
NAVGR-T29	NAVGR-T29	CLARIION	NAVI MGR T29	\$0	Each	33%	\$0	Other	D2
NAVGR-T3	NAVGR-T3	CLARIION	NAVI MGR T3	\$0	Each	33%	\$0	Other	D2
NAVGR-T30	NAVGR-T30	CLARIION	NAVI MGR T30	\$0	Each	33%	\$0	Other	D2
NAVGR-T31	NAVGR-T31	CLARIION	NAVI MGR T31	\$0	Each	33%	\$0	Other	D2
NAVGR-T4	NAVGR-T4	CLARIION	NAVI MGR T4	\$0	Each	33%	\$0	Other	D2
NAVGR-T5	NAVGR-T5	CLARIION	NAVI MGR T5	\$0	Each	33%	\$0	Other	D2
NAVGR-T6	NAVGR-T6	CLARIION	NAVI MGR T6	\$0	Each	33%	\$0	Other	D2
NAVGR-T7	NAVGR-T7	CLARIION	NAVI MGR T7	\$0	Each	33%	\$0	Other	D2
NAVGR-T8	NAVGR-T8	CLARIION	NAVI MGR T8	\$0	Each	33%	\$0	Other	D2
NAVGR-T9	NAVGR-T9	CLARIION	NAVI MGR T9	\$0	Each	33%	\$0	Other	D2
NAV-NS120	NAV-NS120	CLARIION	NAVI MGR LICENSE FOR FC ENABLED NS-120	\$0	Each	33%	\$0	Other	D2
NAV-NS480	NAV-NS480	CLARIION	NAVI MANAGER LICENSE NS-480 240 DRIVES	\$0	Each	33%	\$0	Other	D2
NAV-NS480A	NAV-NS480A	CLARIION	NAVI MANAGER LICENSE NS-480 480 DRIVES	\$0	Each	33%	\$0	Other	D2
NQM300	NQM300	CLARIION	NAVISPHERE QOS MANAGER FOR ANY CX300	\$0	Each	33%	\$0	Other	D2
NQM4-120	NQM4-120	CLARIION	NAVISPHERE QOS MNGR FOR THE CX4-120	\$0	Each	33%	\$0	Other	D2
NQM4-120UPG	NQM4-120UPG	CLARIION	NAV/Uni QOS Mgr Upg CX4-120	\$0	Each	33%	\$0	Other	D2
NQM4-240	NQM4-240	CLARIION	NAVISPHERE QOS MNGR FOR THE CX4-240	\$0	Each	33%	\$0	Other	D2
NQM4-240UPG	NQM4-240UPG	CLARIION	NAV/Uni QOS Mgr Upg CX4-240	\$0	Each	33%	\$0	Other	D2
NQM4-480	NQM4-480	CLARIION	NAVISPHERE QOS MNGR FOR THE CX4-480	\$0	Each	33%	\$0	Other	D2
NQM4-480UPG	NQM4-480UPG	CLARIION	NAV/Uni QOS Mgr Upg CX4-480	\$0	Each	33%	\$0	Other	D2
NQM4-960	NQM4-960	CLARIION	NAVISPHERE QOS MNGR FOR THE CX4-960	\$0	Each	33%	\$0	Other	D2
NQM4-960UPG	NQM4-960UPG	CLARIION	NAV/Uni QOS Mgr Upg CX4-960	\$0	Each	33%	\$0	Other	D2
NQM500	NQM500	CLARIION	NAVISPHERE QOS MANAGER FOR ANY CX500	\$13,000	Each	33%	\$8,710	Other	D2
NQM700	NQM700	CLARIION	NAVISPHERE QOS MANAGER FOR CX700	\$26,000	Each	33%	\$17,420	Other	D2
OM-CLR-DB-UNX	OM-CLR-DB-UNX	CLARIION	OM CLARIION UNIX DEPT	\$6,050	Each	33%	\$4,054	Other	D2
OM-CLR-EN-UNX	OM-CLR-EN-UNX	CLARIION	OM CLARIION UNIX ENT	\$12,450	Each	33%	\$8,342	Other	D2
OM-CLR-WG-UNX	OM-CLR-WG-UNX	CLARIION	OM CLARIION UNIX WRKGP	\$2,500	Each	33%	\$1,675	Other	D2
PKG-CL-T1-4U	PKG-CL-T1-4U	CLARIION	CC5.1 PKG CL T1-4 UPG	\$2,090	Each	33%	\$1,400	Other	D2
PKG-CL-T5-31U	PKG-CL-T5-31U	CLARIION	CC5.1 PKG CL T5-31 UPG	\$11,300	Each	33%	\$7,571	Other	D2
PPEN-UX-DP	PPEN-UX-DP	CLARIION	PPATH ENT UNIX DEP	\$7,520	Each	33%	\$5,038	Other	D2
PPEN-UX-EN	PPEN-UX-EN	CLARIION	PPATH ENT UNIX ENT	\$15,500	Each	33%	\$10,385	Other	D2
PPEN-UX-GLB	PPEN-UX-GLB	CLARIION	PPATH ENT UNIX GLB	\$42,630	Each	33%	\$28,562	Other	D2
PPEN-UX-WG	PPEN-UX-WG	CLARIION	PPATH ENT UNIX WGR	\$3,100	Each	33%	\$2,077	Other	D2
RP-CDP-CX1	RP-CDP-CX1	CLARIION	CX3-10 CDP	\$20,000	Each	33%	\$13,400	Other	D2
RP-CDP-CX1-2U	RP-CDP-CX1-2U	CLARIION	CDP CX3-10 CX3-20 UPGRD	\$20,250	Each	33%	\$13,568	Other	D2
RP-CDP-CX1-4U	RP-CDP-CX1-4U	CLARIION	CDP CX3-10 CX3-40 UPGRD	\$54,750	Each	33%	\$36,683	Other	D2
RP-CDP-CX1-8U	RP-CDP-CX1-8U	CLARIION	CDP CX3-10 CX3-80 UPGRD	\$95,000	Each	33%	\$63,650	Other	D2
RP-CDP-CX2	RP-CDP-CX2	CLARIION	CX3-20 CDP	\$35,000	Each	33%	\$23,450	Other	D2
RP-CDP-CX2-4U	RP-CDP-CX2-4U	CLARIION	CDP CX3-20 CX3-40 UPGRD	\$39,750	Each	33%	\$26,633	Other	D2
RP-CDP-CX2-8U	RP-CDP-CX2-8U	CLARIION	CDP CX3-20 CX3-80 UPGRD	\$80,000	Each	33%	\$53,600	Other	D2
RP-CDP-CX4	RP-CDP-CX4	CLARIION	CX3-40 CDP	\$65,000	Each	33%	\$43,550	Other	D2
RP-CDP-CX4-8U	RP-CDP-CX4-8U	CLARIION	CDP CX3-40 CX3-80 UPGRD	\$50,000	Each	33%	\$33,500	Other	D2
RP-CDP-CX8	RP-CDP-CX8	CLARIION	CX3-80 CDP	\$100,000	Each	33%	\$67,000	Other	D2
RP-CLR-CX1	RP-CLR-CX1	CLARIION	CX3-10 CLR	\$20,000	Each	33%	\$13,400	Other	D2
RP-CLR-CX1-2U	RP-CLR-CX1-2U	CLARIION	CLR CX1 CX2 UPGD	\$15,500	Each	33%	\$10,385	Other	D2
RP-CLR-CX1-4U	RP-CLR-CX1-4U	CLARIION	CLR CX1 CX4 UPGD	\$57,500	Each	33%	\$38,525	Other	D2
RP-CLR-CX1-8U	RP-CLR-CX1-8U	CLARIION	CLR CX1 CX8 UPGD	\$100,000	Each	33%	\$67,000	Other	D2
RP-CLR-CX2	RP-CLR-CX2	CLARIION	CX3-20 CLR	\$35,500	Each	33%	\$23,785	Other	D2
RP-CLR-CX2-4U	RP-CLR-CX2-4U	CLARIION	CLR CX2 CX4 UPGD	\$42,000	Each	33%	\$28,140	Other	D2
RP-CLR-CX2-8U	RP-CLR-CX2-8U	CLARIION	CLR CX2 CX8 UPGD	\$84,500	Each	33%	\$56,615	Other	D2
RP-CLR-CX4	RP-CLR-CX4	CLARIION	CX3-40 CLR	\$77,500	Each	33%	\$51,925	Other	D2
RP-CLR-CX4-8U	RP-CLR-CX4-8U	CLARIION	CLR CX4 CX8 UPGD	\$42,500	Each	33%	\$28,475	Other	D2
RP-CLR-CX8	RP-CLR-CX8	CLARIION	CX3-80 CLR	\$120,000	Each	33%	\$80,400	Other	D2
RP-CP-UG-CLR2	RP-CP-UG-CLR2	CLARIION	CDP CX2 CLR CX2 UPGD	\$500	Each	33%	\$335	Other	D2
RP-CP-UG-CLR4	RP-CP-UG-CLR4	CLARIION	CDP CX4 CLR CX4 UPGD	\$12,500	Each	33%	\$8,375	Other	D2
RP-CP-UG-CLR8	RP-CP-UG-CLR8	CLARIION	CDP CX8 CLR CX8 UPGD	\$20,000	Each	33%	\$13,400	Other	D2
RPCP-UG-CPCX1	RPCP-UG-CPCX1	CLARIION	CDP BASE 4TB UG CX1 CDP	\$134,100	Each	33%	\$89,847	Other	D2
RPCP-UG-CPCX2	RPCP-UG-CPCX2	CLARIION	CDP BASE 4TB UG CX2 CDP	\$119,100	Each	33%	\$79,797	Other	D2
RPCP-UG-CPCX4	RPCP-UG-CPCX4	CLARIION	CDP BASE 4TB UG CX4 CDP	\$89,100	Each	33%	\$59,697	Other	D2
RPCP-UG-CPCX8	RPCP-UG-CPCX8	CLARIION	CDP BASE 4TB UG CX8 CDP	\$54,100	Each	33%	\$36,247	Other	D2
RPLR-UG-LRCX1	RPLR-UG-LRCX1	CLARIION	CLR CX1 RP CLR 8TB UPGD	\$168,000	Each	33%	\$112,560	Other	D2
RPLR-UG-LRCX2	RPLR-UG-LRCX2	CLARIION	CLR CX2 RP CLR 8TB UPGD	\$152,500	Each	33%	\$102,175	Other	D2
RPLR-UG-LRCX4	RPLR-UG-LRCX4	CLARIION	CLR CX4 RP CLR 8TB UPGD	\$110,500	Each	33%	\$74,035	Other	D2
RPLR-UG-LRCX8	RPLR-UG-LRCX8	CLARIION	CLR CX8 RP CLR 8TB UPGD	\$68,000	Each	33%	\$45,560	Other	D2
RP-RR-CX1	RP-RR-CX1	CLARIION	CX3-10 CRR	\$10,000	Each	33%	\$6,700	Other	D2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K		
RP-RR-CX1-2U	RP-RR-CX1-2U	CLARIION	CRR CX3-10 CX3-20 UPGRD	\$10,700	Each	33%	\$7,169	Other	D2	
RP-RR-CX1-4U	RP-RR-CX1-4U	CLARIION	CRR CX3-10 CX3-40 UPGRD	\$41,750	Each	33%	\$27,973	Other	D2	
RP-RR-CX1-8U	RP-RR-CX1-8U	CLARIION	CRR CX3-10 CX3-80 UPGRD	\$70,500	Each	33%	\$47,235	Other	D2	
RP-RR-CX2	RP-RR-CX2	CLARIION	CX3-20 CRR	\$18,000	Each	33%	\$12,060	Other	D2	
RP-RR-CX2-4U	RP-RR-CX2-4U	CLARIION	CRR CX3-20 CX3-40 UPGRD	\$33,750	Each	33%	\$22,613	Other	D2	
RP-RR-CX2-8U	RP-RR-CX2-8U	CLARIION	CRR CX3-20 CX3-80 UPGRD	\$62,500	Each	33%	\$41,875	Other	D2	
RP-RR-CX4	RP-RR-CX4	CLARIION	CX3-40 CRR	\$45,000	Each	33%	\$30,150	Other	D2	
RP-RR-CX4-8U	RP-RR-CX4-8U	CLARIION	CRR CX3-40 CX3-80 UPGRD	\$35,500	Each	33%	\$23,785	Other	D2	
RP-RR-CX8	RP-RR-CX8	CLARIION	CX3-80 CRR	\$70,000	Each	33%	\$46,900	Other	D2	
RP-RR-CXBW	RP-RR-CXBW	CLARIION	CX BW REDUCTION OPTION	\$30,000	Each	33%	\$20,100	Other	D2	
RP-RR-UG-CLR1	RP-RR-UG-CLR1	CLARIION	CRR CX1 CLR CX1 UPGD	\$10,000	Each	33%	\$6,700	Other	D2	
RP-RR-UG-CLR2	RP-RR-UG-CLR2	CLARIION	CRR CX2 CLR CX2 UPGD	\$17,500	Each	33%	\$11,725	Other	D2	
RP-RR-UG-CLR4	RP-RR-UG-CLR4	CLARIION	CRR CX4 CLR CX4 UPGD	\$32,500	Each	33%	\$21,775	Other	D2	
RP-RR-UG-CLR8	RP-RR-UG-CLR8	CLARIION	CRR CX8 CLR CX8 UPGD	\$50,000	Each	33%	\$33,500	Other	D2	
RPRR-UG-RRCX1	RPRR-UG-RRCX1	CLARIION	CRR BASE 8TB UG CX1 CRRR	\$114,150	Each	33%	\$76,481	Other	D2	
RPRR-UG-RRCX2	RPRR-UG-RRCX2	CLARIION	CRR BASE 8TB UG CX2 CRR	\$106,150	Each	33%	\$71,121	Other	D2	
RPRR-UG-RRCX4	RPRR-UG-RRCX4	CLARIION	CRR BASE 8TB UG CX4 CRR	\$79,150	Each	33%	\$53,031	Other	D2	
RPRR-UG-RRCX8	RPRR-UG-RRCX8	CLARIION	CRR BASE 8TB UG CX8 CRR	\$54,150	Each	33%	\$36,281	Other	D2	
RPSE-CDP-16	RPSE-CDP-16	CLARIION	RP/SE CDP 16TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-1TB	RPSE-CDP-1TB	CLARIION	RP/SE CDP 1TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-24	RPSE-CDP-24	CLARIION	RP/SE CDP 24TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-32	RPSE-CDP-32	CLARIION	RP/SE CDP 32TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-4	RPSE-CDP-4	CLARIION	RP/SE CDP 4TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-4-16	RPSE-CDP-4-16	CLARIION	RP/SE 4TB TO 16TB CDP CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-4-24	RPSE-CDP-4-24	CLARIION	RP/SE CDP 4TB TO 24TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-4-32	RPSE-CDP-4-32	CLARIION	RP/SE CDP 4TB TO 32TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-4-8	RPSE-CDP-4-8	CLARIION	RP/SE 4TB TO 8TB CDP CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-8	RPSE-CDP-8	CLARIION	RP/SE CDP 8TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-8-16	RPSE-CDP-8-16	CLARIION	RP/SE 8TB TO 16TB CDP CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-8-24	RPSE-CDP-8-24	CLARIION	RP/SE CDP 8TB TO 24TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-8-32	RPSE-CDP-8-32	CLARIION	RP/SE CDP 8TB TO 32TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L2	RPSE-CDP-L2	CLARIION	RP/SE CDP 300TB ARRAY LICENSE FOR CX	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L23U	RPSE-CDP-L23U	CLARIION	RP/SE CDP UPGRADE LICENSE L2 TO L3	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L24U	RPSE-CDP-L24U	CLARIION	RP/SE CDP UPGRADE LICENSE L2 TO L4	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L25U	RPSE-CDP-L25U	CLARIION	RP/SE CDP UPGRADE LICENSE L2 TO L5	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L26U	RPSE-CDP-L26U	CLARIION	RP/SE CDP UPGRADE LICENSE L2 TO L6	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L27U	RPSE-CDP-L27U	CLARIION	RP/SE CDP UPGRADE LICENSE L2 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L2C	RPSE-CDP-L2C	CLARIION	RP/SE CDP ARRAY UPGRADE LICENSE FOR CX	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L3	RPSE-CDP-L3	CLARIION	RP/SE CDP 300TB LIC FOR AX4-5	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L34U	RPSE-CDP-L34U	CLARIION	RP/SE CDP UPGRADE LICENSE L3 TO L4	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L35U	RPSE-CDP-L35U	CLARIION	RP/SE CDP UPGRADE LICENSE L3 TO L5	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L36U	RPSE-CDP-L36U	CLARIION	RP/SE CDP UPGRADE LICENSE L3 TO L6	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L37U	RPSE-CDP-L37U	CLARIION	RP/SE CDP UPGRADE LICENSE L3 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L3C	RPSE-CDP-L3C	CLARIION	RP/SE CDP UPGRADE LICENSE L3 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L4	RPSE-CDP-L4	CLARIION	RP/SE CDP 300TB LIC CX4-120 NS-120	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L45U	RPSE-CDP-L45U	CLARIION	RP/SE CDP UPGRADE LICENSE L4 TO L5	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L46U	RPSE-CDP-L46U	CLARIION	RP/SE CDP UPGRADE LICENSE L4 TO L6	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L47U	RPSE-CDP-L47U	CLARIION	RP/SE CDP UPGRADE LICENSE L4 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L4C	RPSE-CDP-L4C	CLARIION	RP/SE CDP U/G LIC CX4-120 NS-120	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L5	RPSE-CDP-L5	CLARIION	RP/SE CDP 300TB LIC NS40 CX4-240	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L56U	RPSE-CDP-L56U	CLARIION	RP/SE CDP UPGRADE LICENSE L5 TO L6	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L57U	RPSE-CDP-L57U	CLARIION	RP/SE CDP UPGRADE LICENSE L5 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L5C	RPSE-CDP-L5C	CLARIION	RP/SE CDP U/G LIC CX4-240	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L6	RPSE-CDP-L6	CLARIION	RPSE CDP 300TB LIC CX4-480 NS-480	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L67U	RPSE-CDP-L67U	CLARIION	RP/SE CDP UPGRADE LICENSE L6 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L6C	RPSE-CDP-L6C	CLARIION	RPSE CDP U/G LIC CX4-480 NS-480	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L7	RPSE-CDP-L7	CLARIION	RP/SE CDP 300TB LICENSE CX4-960 NS-960	\$0	Each	33%	\$0	Other	D2	
RPSE-CDP-L7C	RPSE-CDP-L7C	CLARIION	RP/SE CDP U/G LIC FOR CX4-960 NS-960	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-16	RPSE-CE-16	CLARIION	RP CE FOR RP/SE: MS CLUSTERS 16TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-16-24	RPSE-CE-16-24	CLARIION	RP CE FOR RP/SE: UG 16 TO 24TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-16-32	RPSE-CE-16-32	CLARIION	RP CE FOR RP/SE: UG 16 TO 32TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-1TB	RPSE-CE-1TB	CLARIION	RP CE FOR RP/SE: MS CLUSTERS 1TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-24	RPSE-CE-24	CLARIION	RP CE FOR RP/SE: MS CLUSTERS 24TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-24-32	RPSE-CE-24-32	CLARIION	RP CE FOR RP/SE: UG 24 TO 32TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-32	RPSE-CE-32	CLARIION	RP CE FOR RP/SE: MS CLUSTERS 32TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-4	RPSE-CE-4	CLARIION	RP CE FOR RP/SE: MS CLUSTERS 4TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-4-16	RPSE-CE-4-16	CLARIION	RP CE FOR RP/SE: UG 4 TO 16TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-4-24	RPSE-CE-4-24	CLARIION	RP CE FOR RP/SE: UG 4 TO 24TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-4-32	RPSE-CE-4-32	CLARIION	RP CE FOR RP/SE: UG 4 TO 32TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-4-8	RPSE-CE-4-8	CLARIION	RP CE FOR RP/SE: UG 4 TO 8TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-8	RPSE-CE-8	CLARIION	RP CE FOR RP/SE: MS CLUSTERS 8TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-8-16	RPSE-CE-8-16	CLARIION	RP CE FOR RP/SE: UG 8 TO 16TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-8-24	RPSE-CE-8-24	CLARIION	RP CE FOR RP/SE: UG 8 TO 24TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CE-8-32	RPSE-CE-8-32	CLARIION	RP CE FOR RP/SE: UG 8 TO 32TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CP-16-24	RPSE-CP-16-24	CLARIION	RP/SE CDP 16TB TO 24TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CP-16-32	RPSE-CP-16-32	CLARIION	RP/SE CDP 16TB TO 32TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CP-24-32	RPSE-CP-24-32	CLARIION	RP/SE CDP 24TB TO 32TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
RPSE-CRR-16	RPSE-CRR-16	CLARIION	RP/SE CRR 16TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-1TB	RPSE-CRR-1TB	CLARIION	RP/SE CRR 1TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-24	RPSE-CRR-24	CLARIION	RP/SE CRR 24TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-32	RPSE-CRR-32	CLARIION	RP/SE CRR 32TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-4	RPSE-CRR-4	CLARIION	RP/SE CRR 4TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-4-16	RPSE-CRR-4-16	CLARIION	RP/SE 4TB TO 16TB CRR CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-4-24	RPSE-CRR-4-24	CLARIION	RP/SE CRR 4TB TO 24TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-4-32	RPSE-CRR-4-32	CLARIION	RP/SE CRR 4TB TO 32TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-4-8	RPSE-CRR-4-8	CLARIION	RP/SE 4TB TO 8TB CRR CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-4R	RPSE-CRR-4R	CLARIION	RECOVER POINT ADVANCED PROTECTION PACK	\$14,500	Each	33%	\$9,715	Other	D2	
RPSE-CRR-8	RPSE-CRR-8	CLARIION	RP/SE CRR 8TB	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-8-16	RPSE-CRR-8-16	CLARIION	RP/SE 8TB TO 16TB CRR CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-8-24	RPSE-CRR-8-24	CLARIION	RP/SE CRR 8TB TO 24TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-8-32	RPSE-CRR-8-32	CLARIION	RP/SE CRR 8TB TO 32TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L2	RPSE-CRR-L2	CLARIION	RP/SE CRR 300TB ARRAY LICENSE FOR CX	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L23U	RPSE-CRR-L23U	CLARIION	RP/SE CRR UPGRADE LICENSE L2 TO L3	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L24U	RPSE-CRR-L24U	CLARIION	RP/SE CRR UPGRADE LICENSE L2 TO L4	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L25U	RPSE-CRR-L25U	CLARIION	RP/SE CRR UPGRADE LICENSE L2 TO L5	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L26U	RPSE-CRR-L26U	CLARIION	RP/SE CRR UPGRADE LICENSE L2 TO L6	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L27U	RPSE-CRR-L27U	CLARIION	RP/SE CRR UPGRADE LICENSE L2 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L2C	RPSE-CRR-L2C	CLARIION	RP/SE CRR ARRAY UPGRADE LICENSE FOR CX	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L3	RPSE-CRR-L3	CLARIION	RP/SE CRR 300TB LIC FOR AX	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L34U	RPSE-CRR-L34U	CLARIION	RP/SE CRR UPGRADE LICENSE L3 TO L4	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L35U	RPSE-CRR-L35U	CLARIION	RP/SE CRR UPGRADE LICENSE L3 TO L5	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L36U	RPSE-CRR-L36U	CLARIION	RP/SE CRR UPGRADE LICENSE L3 TO L6	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L37U	RPSE-CRR-L37U	CLARIION	RP/SE CRR UPGRADE LICENSE L3 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L3C	RPSE-CRR-L3C	CLARIION	RP/SE CRR UPGRADE LIC FOR AX4-5	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L4	RPSE-CRR-L4	CLARIION	RP/SE CRR 300TB LIC CX4-120 NS-120	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L45U	RPSE-CRR-L45U	CLARIION	RP/SE CRR UPGRADE LICENSE L4 TO L5	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L46U	RPSE-CRR-L46U	CLARIION	RP/SE CRR UPGRADE LICENSE L4 TO L6	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L47U	RPSE-CRR-L47U	CLARIION	RP/SE CRR UPGRADE LICENSE L4 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L4C	RPSE-CRR-L4C	CLARIION	RP/SE CRR UPGRADE LIC CX4-120 NS-120	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L5	RPSE-CRR-L5	CLARIION	RP/SE CRR 300TB LIC NS40 CX4-240	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L56U	RPSE-CRR-L56U	CLARIION	RP/SE CRR UPGRADE LICENSE L5 TO L6	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L57U	RPSE-CRR-L57U	CLARIION	RP/SE CRR UPGRADE LICENSE L5 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L5C	RPSE-CRR-L5C	CLARIION	RP/SE CRR UPGRADE LIC NS40 CX4-240	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L6	RPSE-CRR-L6	CLARIION	RPSE CRR 300TB LIC CX4-480 NS-480	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L67U	RPSE-CRR-L67U	CLARIION	RP/SE CRR UPGRADE LICENSE L6 TO L7	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L6C	RPSE-CRR-L6C	CLARIION	RPSE CRR UPRGRD LIC CX4-480 NS-480	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L7	RPSE-CRR-L7	CLARIION	RP/SE CRR 300TB LIC CX4-960 NS-960	\$0	Each	33%	\$0	Other	D2	
RPSE-CRR-L7C	RPSE-CRR-L7C	CLARIION	RP/SE CRR U/G LIC FOR CX4-960 NS-960	\$0	Each	33%	\$0	Other	D2	
RPSE-RR-16-24	RPSE-RR-16-24	CLARIION	RP/SE CRR 16TB TO 24TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-RR-16-32	RPSE-RR-16-32	CLARIION	RP/SE CRR 16TB TO 32TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
RPSE-RR-24-32	RPSE-RR-24-32	CLARIION	RP/SE CRR 24TB TO 32TB CAPACITY UPGRADE	\$0	Each	33%	\$0	Other	D2	
SC31	SC31	CLARIION	SANCOPY FOR THE CX3-10	\$0	Each	33%	\$0	Other	D2	
SC32	SC32	CLARIION	SAN COPY CX3-20	\$0	Each	33%	\$0	Other	D2	
SC34	SC34	CLARIION	SAN COPY CX3-40	\$0	Each	33%	\$0	Other	D2	
SC38	SC38	CLARIION	SAN COPY CX3-80	\$0	Each	33%	\$0	Other	D2	
SC4-120	SC4-120	CLARIION	SAN COPY FOR CX4-120	\$0	Each	33%	\$0	Other	D2	
SC4-120UPG	SC4-120UPG	CLARIION	SAN COPY UPGRADE TO CX4-120C	\$0	Each	33%	\$0	Other	D2	
SC4-240	SC4-240	CLARIION	SAN COPY FOR CX4-240	\$0	Each	33%	\$0	Other	D2	
SC4-240UPG	SC4-240UPG	CLARIION	SAN COPY UPGRADE TO CX4-240C	\$0	Each	33%	\$0	Other	D2	
SC4-480	SC4-480	CLARIION	SAN COPY FOR CX4-480	\$0	Each	33%	\$0	Other	D2	
SC4-480UPG	SC4-480UPG	CLARIION	SAN COPY UPGRADE TO CX4-480C	\$0	Each	33%	\$0	Other	D2	
SC4-5UP	SC4-5UP	CLARIION	CX400-CX500 SANCOPY UPG	\$11,600	Each	33%	\$7,772	Other	D2	
SC47-T01	SC47-T01	CLARIION	SANCOPY FC4700 TIER 01	\$0	Each	33%	\$0	Other	D2	
SC47-T02	SC47-T02	CLARIION	SANCOPY FC4700 TIER 02	\$0	Each	33%	\$0	Other	D2	
SC47-T03	SC47-T03	CLARIION	SANCOPY FC4700 TIER 03	\$0	Each	33%	\$0	Other	D2	
SC47-T04	SC47-T04	CLARIION	SANCOPY FC4700 TIER 04	\$0	Each	33%	\$0	Other	D2	
SC47-T05	SC47-T05	CLARIION	SANCOPY FC4700 TIER 05	\$0	Each	33%	\$0	Other	D2	
SC47-T06	SC47-T06	CLARIION	SANCOPY FC4700 TIER 06	\$0	Each	33%	\$0	Other	D2	
SC47-T07	SC47-T07	CLARIION	SANCOPY FC4700 TIER 07	\$0	Each	33%	\$0	Other	D2	
SC47-T08	SC47-T08	CLARIION	SANCOPY FC4700 TIER 08	\$0	Each	33%	\$0	Other	D2	
SC47-T09	SC47-T09	CLARIION	SANCOPY FC4700 TIER 09	\$0	Each	33%	\$0	Other	D2	
SC47-T10	SC47-T10	CLARIION	SANCOPY FC4700 TIER 10	\$0	Each	33%	\$0	Other	D2	
SC47-T11	SC47-T11	CLARIION	SANCOPY FC4700 TIER 11	\$0	Each	33%	\$0	Other	D2	
SC47-T12	SC47-T12	CLARIION	SANCOPY FC4700 TIER 12	\$0	Each	33%	\$0	Other	D2	
SC4-7UP	SC4-7UP	CLARIION	CX400-CX700 SANCOPY UPG	\$19,400	Each	33%	\$12,998	Other	D2	
SC4-960	SC4-960	CLARIION	SAN COPY FOR CX4-960	\$0	Each	33%	\$0	Other	D2	
SC4-960UPG	SC4-960UPG	CLARIION	SAN COPY UPGRADE TO CX4-960C	\$0	Each	33%	\$0	Other	D2	
SC500	SC500	CLARIION	CX500 SAN COPY	\$17,500	Each	33%	\$11,725	Other	D2	
SC5-7UP	SC5-7UP	CLARIION	CX500 TO CX700 SC UPGRADE	\$13,500	Each	33%	\$9,045	Other	D2	
SC6-7UP	SC6-7UP	CLARIION	CX600-CX700 SANCOPY UPG	\$15,500	Each	33%	\$10,385	Other	D2	
SC700	SC700	CLARIION	CX700 SAN COPY	\$31,000	Each	33%	\$20,770	Other	D2	
SCE300	SCE300	CLARIION	SAN COPY/E CX300	\$0	Each	33%	\$0	Other	D2	
SC-ORCL CX500	SC-ORCL CX500	CLARIION	SAN COPY FOR ORACLE	\$0	Each	33%	\$0	Other	D2	
SC-ORCL CX700	SC-ORCL CX700	CLARIION	SAN COPY FOR ORACLE	\$0	Each	33%	\$0	Other	D2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
SC-T1	SC-T1	CLARIION	SAN COPY TIER 1	\$0	Each	33%	\$0	Other	D2
SC-T10	SC-T10	CLARIION	SAN COPY TIER 10	\$0	Each	33%	\$0	Other	D2
SC-T11	SC-T11	CLARIION	SAN COPY TIER 11	\$0	Each	33%	\$0	Other	D2
SC-T12	SC-T12	CLARIION	SAN COPY TIER 12	\$0	Each	33%	\$0	Other	D2
SC-T13	SC-T13	CLARIION	SAN COPY TIER 13	\$0	Each	33%	\$0	Other	D2
SC-T14	SC-T14	CLARIION	SAN COPY TIER 14	\$0	Each	33%	\$0	Other	D2
SC-T15	SC-T15	CLARIION	SAN COPY TIER 15	\$0	Each	33%	\$0	Other	D2
SC-T16	SC-T16	CLARIION	SAN COPY TIER 16	\$0	Each	33%	\$0	Other	D2
SC-T17	SC-T17	CLARIION	SAN COPY TIER 17	\$0	Each	33%	\$0	Other	D2
SC-T18	SC-T18	CLARIION	SAN COPY TIER 18	\$0	Each	33%	\$0	Other	D2
SC-T19	SC-T19	CLARIION	SAN COPY TIER 19	\$0	Each	33%	\$0	Other	D2
SCT1-T4	SCT1-T4	CLARIION	SAN COPY UPG T1-T4	\$0	Each	33%	\$0	Other	D2
SC-T2	SC-T2	CLARIION	SAN COPY TIER 2	\$0	Each	33%	\$0	Other	D2
SC-T20	SC-T20	CLARIION	SAN COPY TIER 20	\$0	Each	33%	\$0	Other	D2
SC-T21	SC-T21	CLARIION	SAN COPY TIER 21	\$0	Each	33%	\$0	Other	D2
SC-T22	SC-T22	CLARIION	SAN COPY TIER 22	\$0	Each	33%	\$0	Other	D2
SC-T23	SC-T23	CLARIION	SAN COPY TIER 23	\$0	Each	33%	\$0	Other	D2
SC-T24	SC-T24	CLARIION	SAN COPY TIER 24	\$0	Each	33%	\$0	Other	D2
SC-T25	SC-T25	CLARIION	SAN COPY TIER 25	\$0	Each	33%	\$0	Other	D2
SC-T26	SC-T26	CLARIION	SAN COPY TIER 26	\$0	Each	33%	\$0	Other	D2
SC-T27	SC-T27	CLARIION	SAN COPY TIER 27	\$0	Each	33%	\$0	Other	D2
SC-T28	SC-T28	CLARIION	SAN COPY TIER 28	\$0	Each	33%	\$0	Other	D2
SC-T29	SC-T29	CLARIION	SAN COPY TIER 29	\$0	Each	33%	\$0	Other	D2
SC-T3	SC-T3	CLARIION	SAN COPY TIER 3	\$0	Each	33%	\$0	Other	D2
SC-T30	SC-T30	CLARIION	SAN COPY TIER 30	\$0	Each	33%	\$0	Other	D2
SC-T31	SC-T31	CLARIION	SAN COPY TIER 31	\$0	Each	33%	\$0	Other	D2
SC-T4	SC-T4	CLARIION	SAN COPY TIER 4	\$0	Each	33%	\$0	Other	D2
SC-T5	SC-T5	CLARIION	SAN COPY TIER 5	\$0	Each	33%	\$0	Other	D2
SCT5-T12	SCT5-T12	CLARIION	SAN COPY UPG T5-T12	\$0	Each	33%	\$0	Other	D2
SCT5-T31	SCT5-T31	CLARIION	SAN COPY UPG T5-T31	\$0	Each	33%	\$0	Other	D2
SC-T6	SC-T6	CLARIION	SAN COPY TIER 6	\$0	Each	33%	\$0	Other	D2
SC-T7	SC-T7	CLARIION	SAN COPY TIER 7	\$0	Each	33%	\$0	Other	D2
SC-T8	SC-T8	CLARIION	SAN COPY TIER 8	\$0	Each	33%	\$0	Other	D2
SC-T9	SC-T9	CLARIION	SAN COPY TIER 9	\$0	Each	33%	\$0	Other	D2
SIME-W2K	SIME-W2K	CLARIION	SV INT MOD FOR EXC W2K ED	\$0	Each	33%	\$0	Other	D2
SIME-W2K3	SIME-W2K3	CLARIION	SV INT MOD FOR EXC W2K3ED	\$0	Each	33%	\$0	Other	D2
SIMS	SIMS	CLARIION	SNAPVIEW INT MOD FOR SQL	\$800	Each	33%	\$536	Other	D2
SM-AL5-T1-4U	SM-AL5-T1-4U	CLARIION	CC5.x SM AL5 T1-4 UPG	\$980	Each	33%	\$657	Other	D2
SM-AL5-T5-18U	SM-AL5-T5-18U	CLARIION	CC5.x SM AL5 T5-18 UPG	\$4,600	Each	33%	\$3,082	Other	D2
SM-AL7-T1-4U	SM-AL7-T1-4U	CLARIION	CC5.x SM AL7 T1-4 UPG	\$980	Each	33%	\$657	Other	D2
SM-AL7-T5-18U	SM-AL7-T5-18U	CLARIION	CC5.x SM AL7 T5-18 UPG	\$4,600	Each	33%	\$3,082	Other	D2
SM-CL-T1-4U	SM-CL-T1-4U	CLARIION	CC SANMGR-CLARIION T1-T4U	\$980	Each	33%	\$657	Other	D2
SM-CL-T5-31U	SM-CL-T5-31U	CLARIION	CC SANMGR-CLARIION T5-T31	\$4,610	Each	33%	\$3,089	Other	D2
SM-CX4-T1-4U	SM-CX4-T1-4U	CLARIION	SAN MGR CX400 T1-4 UPG	\$980	Each	33%	\$657	Other	D2
SM-CX4-T5-18U	SM-CX4-T5-18U	CLARIION	SAN MGR CX400 UPG T5-18	\$4,600	Each	33%	\$3,082	Other	D2
SM-CX6-T1-4U	SM-CX6-T1-4U	CLARIION	CC5.x SM CX6 T1-4 UPG	\$980	Each	33%	\$657	Other	D2
SM-CX6-T5-31U	SM-CX6-T5-31U	CLARIION	CC5.x SM CX6 T5-31 UPG	\$4,600	Each	33%	\$3,082	Other	D2
SV300	SV300	CLARIION	CX300 SNAPVIEW	\$0	Each	33%	\$0	Other	D2
SV300I	SV300I	CLARIION	CX300I SNAPVIEW	\$5,000	Each	33%	\$3,350	Other	D2
SV31	SV31	CLARIION	SNAPVIEW FOR THE CX3-10	\$0	Each	33%	\$0	Other	D2
SV31-RM	SV31-RM	CLARIION	SNAPVIEW/REPLICATION MANAGER BUNDLE FOR	\$0	Each	33%	\$0	Other	D2
SV32	SV32	CLARIION	SNAPVIEW CX3-20	\$0	Each	33%	\$0	Other	D2
SV32-RM	SV32-RM	CLARIION	S-VIEW/ REP-MGR BUNDLE FOR CX3-20	\$0	Each	33%	\$0	Other	D2
SV34	SV34	CLARIION	SNAPVIEW CX3-40	\$0	Each	33%	\$0	Other	D2
SV3-5UP	SV3-5UP	CLARIION	CX300 TO CX500 SV UPGRADE	\$4,500	Each	33%	\$3,015	Other	D2
SV3-7UP	SV3-7UP	CLARIION	CX300 TO CX700 SV UPGRADE	\$8,700	Each	33%	\$5,829	Other	D2
SV38	SV38	CLARIION	SNAPVIEW CX3-80	\$0	Each	33%	\$0	Other	D2
SV400-T1	SV400-T1	CLARIION	SNAPVIEW CX400 TIER 1	\$0	Each	33%	\$0	Other	D2
SV400-T10	SV400-T10	CLARIION	SNAPVIEW CX400 TIER 10	\$0	Each	33%	\$0	Other	D2
SV400-T11	SV400-T11	CLARIION	SNAPVIEW CX400 TIER 11	\$0	Each	33%	\$0	Other	D2
SV400-T12	SV400-T12	CLARIION	SNAPVIEW CX400 TIER 12	\$0	Each	33%	\$0	Other	D2
SV400T1-T4	SV400T1-T4	CLARIION	SNAPVIEW CX400 UPG T1-T4	\$0	Each	33%	\$0	Other	D2
SV400-T2	SV400-T2	CLARIION	SNAPVIEW CX400 TIER 2	\$0	Each	33%	\$0	Other	D2
SV400-T3	SV400-T3	CLARIION	SNAPVIEW CX400 TIER 3	\$0	Each	33%	\$0	Other	D2
SV400-T4	SV400-T4	CLARIION	SNAPVIEW CX400 TIER 4	\$0	Each	33%	\$0	Other	D2
SV400-T5	SV400-T5	CLARIION	SNAPVIEW CX400 TIER 5	\$0	Each	33%	\$0	Other	D2
SV400T5-T12	SV400T5-T12	CLARIION	SNAPVIEW CX400 UPG T5-T12	\$0	Each	33%	\$0	Other	D2
SV400T5-T8	SV400T5-T8	CLARIION	SNAPVIEW CX400 UPG T5-T8	\$0	Each	33%	\$0	Other	D2
SV400-T6	SV400-T6	CLARIION	SNAPVIEW CX400 TIER 6	\$0	Each	33%	\$0	Other	D2
SV400-T7	SV400-T7	CLARIION	SNAPVIEW CX400 TIER 7	\$0	Each	33%	\$0	Other	D2
SV400-T8	SV400-T8	CLARIION	SNAPVIEW CX400 TIER 8	\$0	Each	33%	\$0	Other	D2
SV400-T9	SV400-T9	CLARIION	SNAPVIEW CX400 TIER 9	\$0	Each	33%	\$0	Other	D2
SV4-120	SV4-120	CLARIION	SNAPVIEW FOR CX4-120	\$0	Each	33%	\$0	Other	D2
SV4120-RM	SV4120-RM	CLARIION	BUNDLE FOR SV + RM FOR CX4-120	\$4,175	Each	33%	\$2,797	Other	D2
SV4-120UPG	SV4-120UPG	CLARIION	SNAPVIEW UPGRADE TO CX4-120C	\$0	Each	33%	\$0	Other	D2
SV4-240	SV4-240	CLARIION	SNAPVIEW FOR CX4-240	\$0	Each	33%	\$0	Other	D2
SV4240-RM	SV4240-RM	CLARIION	BUNDLE FOR SV + RM FOR CX4-240	\$9,035	Each	33%	\$6,053	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
SV4-240UPG	SV4-240UPG	CLARIION	SNAPVIEW UPGRADE TO CX4-240C	\$0	Each	33%	\$0	Other	D2
SV4-480	SV4-480	CLARIION	SNAPVIEW FOR CX4-480	\$0	Each	33%	\$0	Other	D2
SV4-480UPG	SV4-480UPG	CLARIION	SNAPVIEW UPGRADE TO CX4-480C	\$0	Each	33%	\$0	Other	D2
SV4-5UP	SV4-5UP	CLARIION	CX400-CX500 SNAPVIEW UPG	\$6,590	Each	33%	\$4,415	Other	D2
SV47-T01	SV47-T01	CLARIION	SNAPVIEW FC4700 TIER 01	\$0	Each	33%	\$0	Other	D2
SV47-T02	SV47-T02	CLARIION	SNAPVIEW FC4700 TIER 02	\$0	Each	33%	\$0	Other	D2
SV47-T03	SV47-T03	CLARIION	SNAPVIEW FC4700 TIER 03	\$0	Each	33%	\$0	Other	D2
SV47-T04	SV47-T04	CLARIION	SNAPVIEW FC4700 TIER 04	\$0	Each	33%	\$0	Other	D2
SV47-T05	SV47-T05	CLARIION	SNAPVIEW FC4700 TIER 05	\$0	Each	33%	\$0	Other	D2
SV47-T06	SV47-T06	CLARIION	SNAPVIEW FC4700 TIER 06	\$0	Each	33%	\$0	Other	D2
SV47-T07	SV47-T07	CLARIION	SNAPVIEW FC4700 TIER 07	\$0	Each	33%	\$0	Other	D2
SV47-T08	SV47-T08	CLARIION	SNAPVIEW FC4700 TIER 08	\$0	Each	33%	\$0	Other	D2
SV47-T09	SV47-T09	CLARIION	SNAPVIEW FC4700 TIER 09	\$0	Each	33%	\$0	Other	D2
SV47-T10	SV47-T10	CLARIION	SNAPVIEW FC4700 TIER 10	\$0	Each	33%	\$0	Other	D2
SV47-T11	SV47-T11	CLARIION	SNAPVIEW FC4700 TIER 11	\$0	Each	33%	\$0	Other	D2
SV47-T12	SV47-T12	CLARIION	SNAPVIEW FC4700 TIER 12	\$0	Each	33%	\$0	Other	D2
SV4-7UP	SV4-7UP	CLARIION	CX400-CX700 SNAPVIEW UPG	\$10,850	Each	33%	\$7,270	Other	D2
SV4-960	SV4-960	CLARIION	SNAPVIEW FOR CX4-960	\$0	Each	33%	\$0	Other	D2
SV4-960UPG	SV4-960UPG	CLARIION	SNAPVIEW UPGRADE TO CX4-960C	\$0	Each	33%	\$0	Other	D2
SV500	SV500	CLARIION	CX500 SNAPVIEW	\$13,200	Each	33%	\$8,844	Other	D2
SV500I	SV500I	CLARIION	CX500I SNAPVIEW	\$13,200	Each	33%	\$8,844	Other	D2
SV5-7UP	SV5-7UP	CLARIION	CX500 TO CX700 SV UPGRADE	\$4,200	Each	33%	\$2,814	Other	D2
SV6-7UP	SV6-7UP	CLARIION	CX600-CX700 SNAPVIEW UPG	\$8,720	Each	33%	\$5,842	Other	D2
SV700	SV700	CLARIION	CX700 SNAPVIEW	\$17,400	Each	33%	\$11,658	Other	D2
SV-ORCL CX500	SV-ORCL CX500	CLARIION	SNAPVIEW FOR ORACLE	\$0	Each	33%	\$0	Other	D2
SV-ORCL CX700	SV-ORCL CX700	CLARIION	SNAPVIEW FOR ORACLE	\$0	Each	33%	\$0	Other	D2
SV-T1	SV-T1	CLARIION	SNAPVIEW CX600 TIER1	\$0	Each	33%	\$0	Other	D2
SV-T10	SV-T10	CLARIION	SNAPVIEW CX600 TIER10	\$0	Each	33%	\$0	Other	D2
SV-T11	SV-T11	CLARIION	SNAPVIEW CX600 TIER11	\$0	Each	33%	\$0	Other	D2
SV-T12	SV-T12	CLARIION	SNAPVIEW CX600 TIER12	\$0	Each	33%	\$0	Other	D2
SV-T13	SV-T13	CLARIION	SNAPVIEW CX600 TIER 13	\$0	Each	33%	\$0	Other	D2
SV-T14	SV-T14	CLARIION	SNAPVIEW CX600 TIER 14	\$0	Each	33%	\$0	Other	D2
SV-T15	SV-T15	CLARIION	SNAPVIEW CX600 TIER 15	\$0	Each	33%	\$0	Other	D2
SV-T16	SV-T16	CLARIION	SNAPVIEW CX600 TIER 16	\$0	Each	33%	\$0	Other	D2
SV-T17	SV-T17	CLARIION	SNAPVIEW CX600 TIER 17	\$0	Each	33%	\$0	Other	D2
SV-T18	SV-T18	CLARIION	SNAPVIEW CX600 TIER 18	\$0	Each	33%	\$0	Other	D2
SV-T19	SV-T19	CLARIION	SNAPVIEW CX600 TIER 19	\$0	Each	33%	\$0	Other	D2
SVT1-T4	SVT1-T4	CLARIION	SNAPVIEW CX600 UPG T1-T4	\$0	Each	33%	\$0	Other	D2
SV-T2	SV-T2	CLARIION	SNAPVIEW CX600 TIER 2	\$0	Each	33%	\$0	Other	D2
SV-T20	SV-T20	CLARIION	SNAPVIEW CX600 TIER 20	\$0	Each	33%	\$0	Other	D2
SV-T21	SV-T21	CLARIION	SNAPVIEW CX600 TIER 21	\$0	Each	33%	\$0	Other	D2
SV-T22	SV-T22	CLARIION	SNAPVIEW CX600 TIER 22	\$0	Each	33%	\$0	Other	D2
SV-T23	SV-T23	CLARIION	SNAPVIEW CX600 TIER 23	\$0	Each	33%	\$0	Other	D2
SV-T24	SV-T24	CLARIION	SNAPVIEW CX600 TIER 24	\$0	Each	33%	\$0	Other	D2
SV-T25	SV-T25	CLARIION	SNAPVIEW CX600 TIER 25	\$0	Each	33%	\$0	Other	D2
SV-T26	SV-T26	CLARIION	SNAPVIEW CX600 TIER 26	\$0	Each	33%	\$0	Other	D2
SV-T27	SV-T27	CLARIION	SNAPVIEW CX600 TIER 27	\$0	Each	33%	\$0	Other	D2
SV-T28	SV-T28	CLARIION	SNAPVIEW CX600 TIER 28	\$0	Each	33%	\$0	Other	D2
SV-T29	SV-T29	CLARIION	SNAPVIEW CX600 TIER 29	\$0	Each	33%	\$0	Other	D2
SV-T3	SV-T3	CLARIION	SNAPVIEW CX600 TIER3	\$0	Each	33%	\$0	Other	D2
SV-T30	SV-T30	CLARIION	SNAPVIEW CX600 TIER 30	\$0	Each	33%	\$0	Other	D2
SV-T31	SV-T31	CLARIION	SNAPVIEW CX600 TIER 31	\$0	Each	33%	\$0	Other	D2
SV-T4	SV-T4	CLARIION	SNAPVIEW CX600 TIER4	\$0	Each	33%	\$0	Other	D2
SV-T5	SV-T5	CLARIION	SNAPVIEW CX600 TIER5	\$0	Each	33%	\$0	Other	D2
SVT5-T12	SVT5-T12	CLARIION	SNAPVIEW CX600 UPG T5-T12	\$0	Each	33%	\$0	Other	D2
SVT5-T31	SVT5-T31	CLARIION	SNAPVIEW UPG T5-T31	\$0	Each	33%	\$0	Other	D2
SV-T6	SV-T6	CLARIION	SNAPVIEW CX600 TIER6	\$0	Each	33%	\$0	Other	D2
SV-T7	SV-T7	CLARIION	SNAPVIEW CX600 TIER7	\$0	Each	33%	\$0	Other	D2
SV-T8	SV-T8	CLARIION	SNAPVIEW CX600 TIER8	\$0	Each	33%	\$0	Other	D2
SV-T9	SV-T9	CLARIION	SNAPVIEW CX600 TIER9	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T1	SVX4-X6UP-T1	CLARIION	SNAPVIEW CX400-CX600 UPG TIER1	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T10	SVX4-X6UP-T10	CLARIION	SNAPVIEW CX400-CX600 UPG TIER10	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T11	SVX4-X6UP-T11	CLARIION	SNAPVIEW CX400-CX600 UPG TIER11	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T12	SVX4-X6UP-T12	CLARIION	SNAPVIEW CX400-CX600 UPG TIER12	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T2	SVX4-X6UP-T2	CLARIION	SNAPVIEW CX400-CX600 UPG TIER2	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T3	SVX4-X6UP-T3	CLARIION	SNAPVIEW CX400-CX600 UPG TIER3	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T4	SVX4-X6UP-T4	CLARIION	SNAPVIEW CX400-CX600 UPG TIER4	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T5	SVX4-X6UP-T5	CLARIION	SNAPVIEW CX400-CX600 UPG TIER5	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T6	SVX4-X6UP-T6	CLARIION	SNAPVIEW CX400-CX600 UPG TIER6	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T7	SVX4-X6UP-T7	CLARIION	SNAPVIEW CX400-CX600 UPG TIER7	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T8	SVX4-X6UP-T8	CLARIION	SNAPVIEW CX400-CX600 UPG TIER8	\$0	Each	33%	\$0	Other	D2
SVX4-X6UP-T9	SVX4-X6UP-T9	CLARIION	SNAPVIEW CX400-CX600 UPG TIER9	\$0	Each	33%	\$0	Other	D2
SWBDL-160TB	SWBDL-160TB	CLARIION	CX4 BUNDLE CONFIG - S1 (160TB NO REPLN)	\$0	Each	33%	\$0	Other	D2
SWBDL-160TBMS	SWBDL-160TBMS	CLARIION	CX4 BUNDLE-SERIES1 (160TB MV-SV REPLN)	\$0	Each	33%	\$0	Other	D2
SWBDL-27TB	SWBDL-27TB	CLARIION	CX4 BUNDLE - SERIES 1 (27 TB NO REPLN)	\$0	Each	33%	\$0	Other	D2
SWBDL-27TBMS	SWBDL-27TBMS	CLARIION	CX4 BUNDLE SERIES 1 (27 TB MV-SV REPLN)	\$0	Each	33%	\$0	Other	D2
SWBDL-56TB	SWBDL-56TB	CLARIION	CX4 BUNDLE - SERIES 1 (56 TB NO REPLN)	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SWBDL-56TBMS	SWBDL-56TBMS	CLARIION	CX4 BUNDLE SERIES 1 (56TB MV-SV REPLN)	\$0	Each	33%	\$0	Other	D2
SWBDL-79TB	SWBDL-79TB	CLARIION	CX4 BUNDLE - SERIES 1 (79 TB NO REPLN)	\$0	Each	33%	\$0	Other	D2
SWBDL-79TBMS	SWBDL-79TBMS	CLARIION	CX4 BUNDLE SERIES 1 (79TB MV-SV REPLN)	\$0	Each	33%	\$0	Other	D2
WLA-CL-T1-4U	WLA-CL-T1-4U	CLARIION	CC5.1 WLA CL T1-4 UPG	\$620	Each	33%	\$415	Other	D2
WLA-CL-T5-31U	WLA-CL-T5-31U	CLARIION	CC5.1 WLA CL T5-31 UPG	\$2,850	Each	33%	\$1,910	Other	D2
ELA-CUS-INBSV	ELA-CUS-INBSV	INVISTA	ELA CUSTOM INVISTA BSV SW	\$1,000	Each	33%	\$670	Other	D2
ELA-CUS-INCLN	ELA-CUS-INCLN	INVISTA	ELA CUSTOM INVISTA CLONE SW	\$1,000	Each	33%	\$670	Other	D2
INV-BSV-BASE	INV-BSV-BASE	INVISTA	INV-BSV BASE LICENSE	\$0	Each	33%	\$0	Other	D2
INV-BSV-BASEF	INV-BSV-BASEF	INVISTA	INV-BSV BASE LICENSE FOR CISCO PROMOTION	\$5,000	Each	33%	\$3,350	Other	D2
INV-BSV-T10LIC	INV-BSV-T10LIC	INVISTA	INV-BSV 1TB(601-1000TB)	\$0	Each	33%	\$0	Other	D2
INV-BSV-T11LIC	INV-BSV-T11LIC	INVISTA	INV-BSV 1TB(1001-1500 TB)	\$2,350	Each	33%	\$1,575	Other	D2
INV-BSV-T1LIC	INV-BSV-T1LIC	INVISTA	INV-BSV 1TB (0-14 TB)	\$0	Each	33%	\$0	Other	D2
INV-BSV-T2LIC	INV-BSV-T2LIC	INVISTA	INV-BSV 1TB (15-25 TB)	\$0	Each	33%	\$0	Other	D2
INV-BSV-T3LIC	INV-BSV-T3LIC	INVISTA	INV-BSV 1TB (26-40 TB)	\$0	Each	33%	\$0	Other	D2
INV-BSV-T4LIC	INV-BSV-T4LIC	INVISTA	INV-BSV 1TB (41-60 TB)	\$0	Each	33%	\$0	Other	D2
INV-BSV-T5LIC	INV-BSV-T5LIC	INVISTA	INV-BSV 1TB (61-100 TB)	\$0	Each	33%	\$0	Other	D2
INV-BSV-T6LIC	INV-BSV-T6LIC	INVISTA	INV-BSV 1TB (101-150 TB)	\$0	Each	33%	\$0	Other	D2
INV-BSV-T7LIC	INV-BSV-T7LIC	INVISTA	INV-BSV 1TB (151-250 TB)	\$0	Each	33%	\$0	Other	D2
INV-BSV-T8LIC	INV-BSV-T8LIC	INVISTA	INV-BSV 1TB (251-400 TB)	\$0	Each	33%	\$0	Other	D2
INV-BSV-T9LIC	INV-BSV-T9LIC	INVISTA	INV-BSV 1TB(401-600 TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-BASE	INV-CL-BASE	INVISTA	INV-CL BASE LICENSE	\$0	Each	33%	\$0	Other	D2
INV-CL-T10LIC	INV-CL-T10LIC	INVISTA	INV-CL 1TB(601-1000TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-T11LIC	INV-CL-T11LIC	INVISTA	INV-CL 1TB(1001-1500 TB)	\$990	Each	33%	\$663	Other	D2
INV-CL-T1LIC	INV-CL-T1LIC	INVISTA	INV-CL 1TB (0-14 TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-T2LIC	INV-CL-T2LIC	INVISTA	INV-CL 1TB (15-25 TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-T3LIC	INV-CL-T3LIC	INVISTA	INV-CL 1TB (26-40 TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-T4LIC	INV-CL-T4LIC	INVISTA	INV-CL 1TB (41-60 TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-T5LIC	INV-CL-T5LIC	INVISTA	INV-CL 1TB (61-100 TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-T6LIC	INV-CL-T6LIC	INVISTA	INV-CL 1TB (101-150 TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-T7LIC	INV-CL-T7LIC	INVISTA	INV-CL 1TB (151-250 TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-T8LIC	INV-CL-T8LIC	INVISTA	INV-CL 1TB (251-400 TB)	\$0	Each	33%	\$0	Other	D2
INV-CL-T9LIC	INV-CL-T9LIC	INVISTA	INV-CL 1TB(401-600 TB)	\$0	Each	33%	\$0	Other	D2
INV-T1B1B2UP	INV-T1B1B2UP	INVISTA	INV BASE LIC UPG 1-2 T-1	\$0	Each	33%	\$0	Other	D2
INV-T1B1LIC	INV-T1B1LIC	INVISTA	INV BASE LIC 1 T-1 DPC	\$120,000	Each	33%	\$80,400	Other	D2
INV-T1B2B4UP	INV-T1B2B4UP	INVISTA	INV BASE LIC UPG 2-4 T-1	\$0	Each	33%	\$0	Other	D2
INV-T1B2LIC	INV-T1B2LIC	INVISTA	INV BASE LIC 2 T-1 DPC	\$240,000	Each	33%	\$160,800	Other	D2
INV-T1B4LIC	INV-T1B4LIC	INVISTA	INV BASE LIC 4 T-1 DPC	\$480,000	Each	33%	\$321,600	Other	D2
INV-T1C1C2UP	INV-T1C1C2UP	INVISTA	INV CLONE LIC UPG 1-2 T-1	\$0	Each	33%	\$0	Other	D2
INV-T1C1LIC	INV-T1C1LIC	INVISTA	INV CLONE LIC 1 T-1 DPC	\$40,000	Each	33%	\$26,800	Other	D2
INV-T1C2C4UP	INV-T1C2C4UP	INVISTA	INV CLONE LIC UPG 2-4 T-1	\$0	Each	33%	\$0	Other	D2
INV-T1C2LIC	INV-T1C2LIC	INVISTA	INV CLONE LIC 2 T-1 DPC	\$80,000	Each	33%	\$53,600	Other	D2
INV-T1C4LIC	INV-T1C4LIC	INVISTA	INV CLONE LIC 4 T-1 DPC	\$160,000	Each	33%	\$107,200	Other	D2
PPMEINV-B1B2U	PPMEINV-B1B2U	INVISTA	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	\$18,000	Each	33%	\$12,060	Other	D2
PPMEINV-B2B4U	PPMEINV-B2B4U	INVISTA	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	\$36,000	Each	33%	\$24,120	Other	D2
PPMEINV-BASE	PPMEINV-BASE	INVISTA	PPME INVISTA BASE LICENSE	\$0	Each	33%	\$0	Other	D2
PPMEINV-T1	PPMEINV-T1	INVISTA	PPME-INV T1 (0- 14 TB)	\$0	Each	33%	\$0	Other	D2
PPMEINV-T10	PPMEINV-T10	INVISTA	PPME-INV-T10 (601-1000TB)	\$0	Each	33%	\$0	Other	D2
PPMEINV-T1B1	PPMEINV-T1B1	INVISTA	PPME-INVISTA BASE LIC FOR 1 TIER 1 DPC	\$0	Each	33%	\$0	Other	D2
PPMEINV-T1B2	PPMEINV-T1B2	INVISTA	PPME-INVISTA BASE LIC FOR 2 TIER 1 DPC	\$0	Each	33%	\$0	Other	D2
PPMEINV-T1B4	PPMEINV-T1B4	INVISTA	PPME-INVISTA BASE LIC FOR 4 TIER 1 DPC	\$0	Each	33%	\$0	Other	D2
PPMEINV-T2	PPMEINV-T2	INVISTA	PPME-INV T2(15-25 TB)	\$0	Each	33%	\$0	Other	D2
PPMEINV-T3	PPMEINV-T3	INVISTA	PPME-INV T3 (26-40 TB)	\$0	Each	33%	\$0	Other	D2
PPMEINV-T4	PPMEINV-T4	INVISTA	PPME-INV T4 (41-60 TB)	\$0	Each	33%	\$0	Other	D2
PPMEINV-T5	PPMEINV-T5	INVISTA	PPME-INV T5 (61-100 TB)	\$0	Each	33%	\$0	Other	D2
PPMEINV-T6	PPMEINV-T6	INVISTA	PPME-INV T6 (101-150 TB)	\$0	Each	33%	\$0	Other	D2
PPMEINV-T7	PPMEINV-T7	INVISTA	PPME-INV T7 (151-250 TB)	\$0	Each	33%	\$0	Other	D2
PPMEINV-T8	PPMEINV-T8	INVISTA	PPME-INV T8 (251-400 TB)	\$0	Each	33%	\$0	Other	D2
PPMEINV-T9	PPMEINV-T9	INVISTA	PPME-INV-T9 (401-600TB)	\$0	Each	33%	\$0	Other	D2
RM-IN-U31PLUS	RM-IN-U31PLUS	INVISTA	RM FOR INVISTA / UNIX 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D2
RM-IN-UNIX	RM-IN-UNIX	INVISTA	RM FOR INVISTA CLONES / LINUX HST	\$0	Each	33%	\$0	Other	D2
RM-IN-U16-30	RM-IN-U16-30	INVISTA	RM FOR INVISTA CLONES / UNIX 16-30 HOSTS	\$0	Each	33%	\$0	Other	D2
RM-IN-UNIX	RM-IN-UNIX	INVISTA	RM FOR INVISTA CLONES / UNIX HST	\$0	Each	33%	\$0	Other	D2
RM-IN-W16-30	RM-IN-W16-30	INVISTA	RM FOR INVISTA CLONES / WINDOWS 16-30 HO	\$0	Each	33%	\$0	Other	D2
RM-IN-WIN	RM-IN-WIN	INVISTA	RM FOR INVISTA CLONES / WINDOWS HST	\$0	Each	33%	\$0	Other	D2
RM-IN-W31PLUS	RM-IN-W31PLUS	INVISTA	RM FOR INVISTA / WINDOWS 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D2
ARMCL-T1-5U	ARMCL-T1-5U	NA	CC5.1 CL ARM T1-5 UPG	\$0	Each	33%	\$0	Other	D2
ARMCL-T6-T31U	ARMCL-T6-T31U	NA	CC5.1 CL ARM T6-31 UPG	\$0	Each	33%	\$0	Other	D2
CC-CLPK-T10	CC-CLPK-T10	NA	CC511 CLARIION PKG T10	\$77,560	Each	33%	\$51,965	Other	D2
CC-CLPK-T11	CC-CLPK-T11	NA	CC511 CLARIION PKG T11	\$88,860	Each	33%	\$59,536	Other	D2
CC-CLPK-T12	CC-CLPK-T12	NA	CC511 CLARIION PKG T12	\$100,160	Each	33%	\$67,107	Other	D2
CC-CLPK-T13	CC-CLPK-T13	NA	CC511 CLARIION PKG T13	\$111,460	Each	33%	\$74,678	Other	D2
CC-CLPK-T14	CC-CLPK-T14	NA	CC511 CLARIION PKG T14	\$122,760	Each	33%	\$82,249	Other	D2
CC-CLPK-T15	CC-CLPK-T15	NA	CC511 CLARIION PKG T15	\$134,060	Each	33%	\$89,820	Other	D2
CC-CLPK-T16	CC-CLPK-T16	NA	CC511 CLARIION PKG T16	\$145,360	Each	33%	\$97,391	Other	D2
CC-CLPK-T17	CC-CLPK-T17	NA	CC511 CLARIION PKG T17	\$156,660	Each	33%	\$104,962	Other	D2
CC-CLPK-T18	CC-CLPK-T18	NA	CC511 CLARIION PKG T18	\$167,960	Each	33%	\$112,533	Other	D2
CC-CLPK-T19	CC-CLPK-T19	NA	CC511 CLARIION PKG T19	\$179,260	Each	33%	\$120,104	Other	D2



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
CC-CLPK-T20	CC-CLPK-T20	NA	CC511 CLARIION PKG T20	\$190,560	Each	33%	\$127,675	Other	D2
CC-CLPK-T21	CC-CLPK-T21	NA	CC511 CLARIION PKG T21	\$201,860	Each	33%	\$135,246	Other	D2
CC-CLPK-T22	CC-CLPK-T22	NA	CC511 CLARIION PKG T22	\$213,160	Each	33%	\$142,817	Other	D2
CC-CLPK-T23	CC-CLPK-T23	NA	CC511 CLARIION PKG T23	\$224,460	Each	33%	\$150,388	Other	D2
CC-CLPK-T24	CC-CLPK-T24	NA	CC511 CLARIION PKG T24	\$235,760	Each	33%	\$157,959	Other	D2
CC-CLPK-T25	CC-CLPK-T25	NA	CC511 CLARIION PKG T25	\$247,050	Each	33%	\$165,524	Other	D2
CC-CLPK-T26	CC-CLPK-T26	NA	CC511 CLARIION PKG T26	\$258,350	Each	33%	\$173,095	Other	D2
CC-CLPK-T27	CC-CLPK-T27	NA	CC511 CLARIION PKG T27	\$269,650	Each	33%	\$180,666	Other	D2
CC-CLPK-T28	CC-CLPK-T28	NA	CC511 CLARIION PKG T28	\$280,950	Each	33%	\$188,237	Other	D2
CC-CLPK-T29	CC-CLPK-T29	NA	CC511 CLARIION PKG T29	\$292,250	Each	33%	\$195,808	Other	D2
CC-CLPK-T3	CC-CLPK-T3	NA	CC511 CLARIION PKG T3	\$11,370	Each	33%	\$7,618	Other	D2
CC-CLPK-T30	CC-CLPK-T30	NA	CC511 CLARIION PKG T30	\$303,550	Each	33%	\$203,379	Other	D2
CC-CLPK-T31	CC-CLPK-T31	NA	CC511 CLARIION PKG T31	\$314,850	Each	33%	\$210,950	Other	D2
CC-CLPK-T4	CC-CLPK-T4	NA	CC511 CLARIION PKG T4	\$13,460	Each	33%	\$9,018	Other	D2
CC-CLPK-T5	CC-CLPK-T5	NA	CC511 CLARIION PKG T5	\$21,060	Each	33%	\$14,110	Other	D2
CC-CLPK-T6	CC-CLPK-T6	NA	CC511 CLARIION PKG T6	\$32,360	Each	33%	\$21,681	Other	D2
CC-CLPK-T7	CC-CLPK-T7	NA	CC511 CLARIION PKG T7	\$43,660	Each	33%	\$29,252	Other	D2
CC-CLPK-T8	CC-CLPK-T8	NA	CC511 CLARIION PKG T8	\$54,960	Each	33%	\$36,823	Other	D2
CC-CLPK-T9	CC-CLPK-T9	NA	CC511 CLARIION PKG T9	\$66,260	Each	33%	\$44,394	Other	D2
CNR2NMSWOBJ	CNR2NMSWOBJ	NA	OBJ BN DL CENTERA MIRROR SW (2 NODES)=ID	\$0	Each	33%	\$0	Other	D2
CNR2NPSWOBJ	CNR2NPSWOBJ	NA	OBJ BN DL CENTERA PARITY SW (2 NODES)=ID	\$0	Each	33%	\$0	Other	D2
ELA-CUS-ACLGX	ELA-CUS-ACLGX	NA	CUSTOM ELA ACCESSLOGIX	\$1,000	Each	33%	\$670	Other	D2
ELA-CUS-CSTAR	ELA-CUS-CSTAR	NA	CUSTOM ELA CENTRA-STAR	\$0	Each	33%	\$0	Other	D2
ELA-CUS-DMLIC	ELA-CUS-DMLIC	NA	CUSTOM ELA DATA MOVER LIC	\$1,000	Each	33%	\$670	Other	D2
ELA-CUS-MVIEW	ELA-CUS-MVIEW	NA	CUSTOM ELA MIRROR VIEW	\$1,000	Each	33%	\$670	Other	D2
ELA-CUS-NAVAG	ELA-CUS-NAVAG	NA	ELA CUSTOM NAVI AGENT	\$1,000	Each	33%	\$670	Other	D2
ELA-CUS-NAVAYZ	ELA-CUS-NAVAYZ	NA	CUSTOM ELA NAVAYZ	\$1,000	Each	33%	\$670	Other	D2
ELA-CUS-NAVAGR	ELA-CUS-NAVAGR	NA	CUSTOM ELA NAVMGR	\$1,000	Each	33%	\$670	Other	D2
ELA-CUS-SCOPY	ELA-CUS-SCOPY	NA	CUSTOM ELA SAN COPY	\$1,000	Each	33%	\$670	Other	D2
ELA-CUS-SVIEW	ELA-CUS-SVIEW	NA	CUSTOM ELA SNAP VIEW	\$1,000	Each	33%	\$670	Other	D2
ELA-CUS-WLA	ELA-CUS-WLA	NA	CUSTOM ELA WLA	\$1,000	Each	33%	\$670	Other	D2
ESA-SWKIT	ESA-SWKIT	NA	EMC Storage Analytics Media Kit = IC	\$0	Each	33%	\$0	Other	D2
INV-BNDL1	INV-BNDL1	NA	MUST BE ORDERED WITH RP-BNDL1	\$37,500	Each	33%	\$25,125	Other	D2
INV-BNDL2	INV-BNDL2	NA	MUST BE ORDERED WITH RP-BNDL2	\$40,000	Each	33%	\$26,800	Other	D2
INV-BNDL3	INV-BNDL3	NA	MUST BE ORDERED WITH RP-BNDL3	\$45,000	Each	33%	\$30,150	Other	D2
PKL-CL-T1-4U	PKL-CL-T1-4U	NA	CC CL PKG LT T1-4U	\$1,400	Each	33%	\$938	Other	D2
PKL-CL-T5-31U	PKL-CL-T5-31U	NA	CC CL PKG LT T5-31U	\$6,900	Each	33%	\$4,623	Other	D2
456-105-493	456-105-493	NAS	CLOUD TIERING APPLIANCE VIRTUAL ED -E=IC	\$24,500	Each	33%	\$16,415	Other	D2
456-105-494	456-105-494	NAS	CLOUD TIERING APPL VIRTUAL ED -HA -E=IC	\$11,700	Each	33%	\$7,839	Other	D2
456-105-524	456-105-524	NAS	CONVERT FROM FMAVE TO CTA/VE -E=IC	\$0	Each	33%	\$0	Other	D2
CNS14-REP2-LU	CNS14-REP2-LU	NAS	CNS 514 DM REPLICATOR V2 UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2
CNRFMA5HASW	CNRFMA5HASW	NAS	RAINFINITY FMA HA APPLIANCE	\$0	Each	33%	\$0	Other	D2
CNRFMA7SW	CNRFMA7SW	NAS	RAINFINITY FMA	\$0	Each	33%	\$0	Other	D2
CNRFMA7HASW	CNRFMA7HASW	NAS	FMA HA APPLIANCE	\$20,000	Each	33%	\$13,400	Other	D2
CNRFMA7SW	CNRFMA7SW	NAS	FMA APPLIANCE	\$42,500	Each	33%	\$28,475	Other	D2
CTA-APL-HA-SW	CTA-APL-HA-SW	NAS	CLOUD TIERING APPLIANCE HA SOFTWARE	\$0	Each	33%	\$0	Other	D2
CTA-APL-SW	CTA-APL-SW	NAS	CLOUD TIERING APPLIANCE SOFTWARE	\$0	Each	33%	\$0	Other	D2
CTA-P2V	CTA-P2V	NAS	CLOUD TIERING APP TO VE UPGRADE	\$14,700	Each	33%	\$9,849	Other	D2
ELA-CUS-NQM	ELA-CUS-NQM	NAS	ELA CUSTOM NAVISPHERE QUALITY MANAGER	\$1,000	Each	33%	\$670	Other	D2
ESA-NS120	ESA-NS120	NAS	EMC Storage Analytics for NS-120 = IC	\$0	Each	33%	\$0	Other	D2
ESA-NS480	ESA-NS480	NAS	EMC Storage Analytics for NS-480 = IC	\$0	Each	33%	\$0	Other	D2
ESA-NS960	ESA-NS960	NAS	EMC Storage Analytics for NS-960 = IC	\$0	Each	33%	\$0	Other	D2
ESA-VG2	ESA-VG2	NAS	EMC Storage Analytics for VG2 = IC	\$7,000	Each	33%	\$4,690	Other	D2
ESA-VG8	ESA-VG8	NAS	EMC Storage Analytics for VG8 = IC	\$35,000	Each	33%	\$23,450	Other	D2
FMA5-APL	FMA5-APL	NAS	RAINFINITY FMA	\$0	Each	33%	\$0	Other	D2
FMA5-HA-APL	FMA5-HA-APL	NAS	RAINFINITY FMA HA APPLIANCE	\$0	Each	33%	\$0	Other	D2
FMA6-APL	FMA6-APL	NAS	RAINFINITY FMA APPLIANCE	\$42,500	Each	33%	\$28,475	Other	D2
FMA7-APL	FMA7-APL	NAS	FMA APPLIANCE	\$0	Each	33%	\$0	Other	D2
FMA7-HA-APL	FMA7-HA-APL	NAS	FMA HA APPLIANCE	\$0	Each	33%	\$0	Other	D2
FMA-APL	FMA-APL	NAS	FMA APPLIANCE	\$0	Each	33%	\$0	Other	D2
FMA-CTA-CONV	FMA-CTA-CONV	NAS	CONVERT FROM FMAVE TO CTA/VE	\$0	Each	33%	\$0	Other	D2
FMA-HA	FMA-HA	NAS	FMA HA APPLIANCE	\$0	Each	33%	\$0	Other	D2
FMAVE	FMAVE	NAS	FMA VIRTUAL EDITION	\$0	Each	33%	\$0	Other	D2
FMA-VE	FMA-VE	NAS	FMA VIRTUAL EDITION	\$0	Each	33%	\$0	Other	D2
FMAVE-120	FMAVE-120	NAS	FMAVE FOR CELERRA NS-120	\$26,500	Each	33%	\$17,755	Other	D2
FMAVE-480	FMAVE-480	NAS	FMAVE FOR CELERRA NS-480	\$31,500	Each	33%	\$21,105	Other	D2
FMAVE-960	FMAVE-960	NAS	FMAVE FOR CELERRA NS-960	\$36,500	Each	33%	\$24,455	Other	D2
FMAVE-G2	FMAVE-G2	NAS	FMA VIRTUAL EDITION FOR THE G2 PLATFORM	\$31,500	Each	33%	\$21,105	Other	D2
FMAVE-G8	FMAVE-G8	NAS	FMAVE FOR CELERRA NS-G8	\$36,500	Each	33%	\$24,455	Other	D2
FMA-VE-HA	FMA-VE-HA	NAS	FMA VIRTUAL EDITION HA	\$0	Each	33%	\$0	Other	D2
FMA-VE-MIG	FMA-VE-MIG	NAS	FMA APPLIANCE TO VE UPGRADE	\$0	Each	33%	\$0	Other	D2
FMAVE-NX4	FMAVE-NX4	NAS	FMAVE FOR CELERRA NX4	\$21,500	Each	33%	\$14,405	Other	D2
FVA6-1232C-C	FVA6-1232C-C	NAS	FVA6 12-COP 32G CIFS	\$0	Each	33%	\$0	Other	D2
FVA6-1232CCCL	FVA6-1232CCCL	NAS	FVA6 12-COP 32G CIFS CL	\$0	Each	33%	\$0	Other	D2
FVA6-1232C-M	FVA6-1232C-M	NAS	FVA6 12-COP 32G MULTI PROTOCOL	\$0	Each	33%	\$0	Other	D2
FVA6-1232CMCL	FVA6-1232CMCL	NAS	FVA6 12-COP 32G MULTI CL	\$0	Each	33%	\$0	Other	D2
FVA6-1232C-N	FVA6-1232C-N	NAS	FVA6 12-COP 32G NFS	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FVA6-1232CNCL	FVA6-1232CNCL	NAS	FVA6 12-COP 32G NFS CLUSTER	\$0	Each	33%	\$0	Other	D2
FVA6-HWUP4GFV	FVA6-HWUP4GFV	NAS	HW ONLY UPGRADE FOR EXISTING GFV CUSTOME	\$0	Each	33%	\$0	Other	D2
GFV421212C-C	GFV421212C-C	NAS	4212-12G COPPER CIFS	\$0	Each	33%	\$0	Other	D2
GFV421212CCCL	GFV421212CCCL	NAS	12G 12-COP CIFS CL- SPECIAL ORDER ONLY	\$0	Each	33%	\$0	Other	D2
GFV421212C-E	GFV421212C-E	NAS	4212-12G COPPER ENT	\$0	Each	33%	\$0	Other	D2
GFV421212CECL	GFV421212CECL	NAS	4212-12G COPPER ENT CLUSTER	\$0	Each	33%	\$0	Other	D2
GFV421212C-N	GFV421212C-N	NAS	4212-12G COPPER NFS	\$0	Each	33%	\$0	Other	D2
GFV421212CNCL	GFV421212CNCL	NAS	4212-12G COPPER NFS CLUSTER	\$0	Each	33%	\$0	Other	D2
GFV42412C-C	GFV42412C-C	NAS	424-12G COPPER CIFS	\$0	Each	33%	\$0	Other	D2
GFV42412C-OCL	GFV42412C-OCL	NAS	424-12G COPPER CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV42412C-E	GFV42412C-E	NAS	424-12G COPPER ENT	\$0	Each	33%	\$0	Other	D2
GFV42412C-ECL	GFV42412C-ECL	NAS	424-12G COPPER ENT CL	\$0	Each	33%	\$0	Other	D2
GFV42412C-N	GFV42412C-N	NAS	424-12G COPPER NFS	\$0	Each	33%	\$0	Other	D2
GFV42412C-NCL	GFV42412C-NCL	NAS	424-12G COPPER NFS CL	\$0	Each	33%	\$0	Other	D2
GFV42412F-C	GFV42412F-C	NAS	424-12G FIBER CIFS	\$0	Each	33%	\$0	Other	D2
GFV42412F-OCL	GFV42412F-OCL	NAS	424-12G FIBER CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV42412F-E	GFV42412F-E	NAS	424-12G FIBER ENT	\$0	Each	33%	\$0	Other	D2
GFV42412F-ECL	GFV42412F-ECL	NAS	424-12G FIBER ENT CL	\$0	Each	33%	\$0	Other	D2
GFV42412F-N	GFV42412F-N	NAS	424-12G FIBER NFS	\$0	Each	33%	\$0	Other	D2
GFV42412F-NCL	GFV42412F-NCL	NAS	424-12G FIBER NFS CL	\$0	Each	33%	\$0	Other	D2
GFV4244C-C	GFV4244C-C	NAS	424-4G COPPER CIFS	\$0	Each	33%	\$0	Other	D2
GFV4244C-CCL	GFV4244C-CCL	NAS	4G 4-COP CIFS CL- SPECIAL ORDER ONLY	\$0	Each	33%	\$0	Other	D2
GFV4244C-E	GFV4244C-E	NAS	424-4G COPPER ENT	\$0	Each	33%	\$0	Other	D2
GFV4244C-ECL	GFV4244C-ECL	NAS	424-4G COPPER CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV4244C-N	GFV4244C-N	NAS	424-4G COPPER NFS	\$0	Each	33%	\$0	Other	D2
GFV4244C-NCL	GFV4244C-NCL	NAS	424-4G COPPER NFS CL	\$0	Each	33%	\$0	Other	D2
GFV4244F-C	GFV4244F-C	NAS	424-4G FIBER CIFS	\$0	Each	33%	\$0	Other	D2
GFV4244F-CCL	GFV4244F-CCL	NAS	424-4G FIBER CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV4244F-E	GFV4244F-E	NAS	424-4G FIBER ENT	\$0	Each	33%	\$0	Other	D2
GFV4244F-ECL	GFV4244F-ECL	NAS	424-4G FIBER ENT CL	\$0	Each	33%	\$0	Other	D2
GFV4244F-N	GFV4244F-N	NAS	424-4G FIBER NFS	\$0	Each	33%	\$0	Other	D2
GFV4244F-NCL	GFV4244F-NCL	NAS	424-4G FIBER NFS CL	\$0	Each	33%	\$0	Other	D2
GFV42612F-C	GFV42612F-C	NAS	426-12G FIBER CIFS	\$0	Each	33%	\$0	Other	D2
GFV42612F-CCL	GFV42612F-CCL	NAS	426-12G FIBER CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV42612F-E	GFV42612F-E	NAS	426-12G FIBER ENT	\$0	Each	33%	\$0	Other	D2
GFV42612F-ECL	GFV42612F-ECL	NAS	426-12G FIBER ENT CL	\$0	Each	33%	\$0	Other	D2
GFV42612F-N	GFV42612F-N	NAS	426-12G FIBER NFS	\$0	Each	33%	\$0	Other	D2
GFV42612F-NCL	GFV42612F-NCL	NAS	426-12G FIBER NFS CL	\$0	Each	33%	\$0	Other	D2
GFV4264F-C	GFV4264F-C	NAS	426-4G FIBER CIFS	\$0	Each	33%	\$0	Other	D2
GFV4264F-CCL	GFV4264F-CCL	NAS	426-4G FIBER CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV4264F-E	GFV4264F-E	NAS	426-4G FIBER ENT	\$0	Each	33%	\$0	Other	D2
GFV4264F-ECL	GFV4264F-ECL	NAS	426-4G FIBER ENT CL	\$0	Each	33%	\$0	Other	D2
GFV4264F-N	GFV4264F-N	NAS	426-4G FIBER NFS	\$0	Each	33%	\$0	Other	D2
GFV4264F-NCL	GFV4264F-NCL	NAS	426-4G FIBER NFS CL	\$0	Each	33%	\$0	Other	D2
GFV42812C-C	GFV42812C-C	NAS	428-12G COPPER CIFS	\$0	Each	33%	\$0	Other	D2
GFV42812C-CCL	GFV42812C-CCL	NAS	428-12G COPPER CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV42812C-E	GFV42812C-E	NAS	428-12G COPPER ENT	\$0	Each	33%	\$0	Other	D2
GFV42812C-ECL	GFV42812C-ECL	NAS	428-12G COPPER ENT CL	\$0	Each	33%	\$0	Other	D2
GFV42812C-F-C	GFV42812C-F-C	NAS	428-12G COP/FBR CIFS	\$0	Each	33%	\$0	Other	D2
GFV42812C-F-CCL	GFV42812C-F-CCL	NAS	428-12G COP/FBR CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV42812C-F-E	GFV42812C-F-E	NAS	428-12G COP/FBR ENT	\$0	Each	33%	\$0	Other	D2
GFV42812C-F-ECL	GFV42812C-F-ECL	NAS	428-12G COP/FBR ENT CL	\$0	Each	33%	\$0	Other	D2
GFV42812C-F-N	GFV42812C-F-N	NAS	428-12G COP/FBR NFS	\$0	Each	33%	\$0	Other	D2
GFV42812C-F-NCL	GFV42812C-F-NCL	NAS	428-12G COP/FBR NFS CL	\$0	Each	33%	\$0	Other	D2
GFV42812C-N	GFV42812C-N	NAS	428-12G COPPER NFS	\$0	Each	33%	\$0	Other	D2
GFV42812C-NCL	GFV42812C-NCL	NAS	428-12G COPPER NFS CL	\$0	Each	33%	\$0	Other	D2
GFV4284C-C	GFV4284C-C	NAS	428-4G COPPER CIFS	\$0	Each	33%	\$0	Other	D2
GFV4284C-CCL	GFV4284C-CCL	NAS	428-4G COP CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV4284C-E	GFV4284C-E	NAS	428-4G COPPER ENT	\$0	Each	33%	\$0	Other	D2
GFV4284C-ECL	GFV4284C-ECL	NAS	428-4G COP ENT CL	\$0	Each	33%	\$0	Other	D2
GFV4284C-F-C	GFV4284C-F-C	NAS	428-4G COP/FBR CIFS	\$0	Each	33%	\$0	Other	D2
GFV4284C-F-CCL	GFV4284C-F-CCL	NAS	428-4G COP/FBR CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV4284C-F-E	GFV4284C-F-E	NAS	428-4G COP/FBR ENT	\$0	Each	33%	\$0	Other	D2
GFV4284C-F-ECL	GFV4284C-F-ECL	NAS	428-4G COP/FBR ENT CL	\$0	Each	33%	\$0	Other	D2
GFV4284C-F-N	GFV4284C-F-N	NAS	428-4G COP/FBR NFS	\$0	Each	33%	\$0	Other	D2
GFV4284C-F-NCL	GFV4284C-F-NCL	NAS	428-4G COP/FBR NFS CL	\$0	Each	33%	\$0	Other	D2
GFV4284C-N	GFV4284C-N	NAS	428-4G COPPER NFS	\$0	Each	33%	\$0	Other	D2
GFV4284C-NCL	GFV4284C-NCL	NAS	428-4G COP NFS CL	\$0	Each	33%	\$0	Other	D2
GFV4FM-BASE	GFV4FM-BASE	NAS	GFV4 FILE MANAGEMENT BASE	\$0	Each	33%	\$0	Other	D2
GFV4FM-EXPAN	GFV4FM-EXPAN	NAS	GFV4 FILE MANAGEMENT EXPANSION	\$0	Each	33%	\$0	Other	D2
GFV5-1216C-C	GFV5-1216C-C	NAS	GFV5 12-COP 16G CIFS	\$0	Each	33%	\$0	Other	D2
GFV5-1216CCCL	GFV5-1216CCCL	NAS	GFV5 12-COP 16G CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV5-1216C-E	GFV5-1216C-E	NAS	GFV5 12-COP 16G ENT	\$0	Each	33%	\$0	Other	D2
GFV5-1216CECL	GFV5-1216CECL	NAS	GFV5 12-COP 16G ENT CL	\$0	Each	33%	\$0	Other	D2
GFV5-1216C-N	GFV5-1216C-N	NAS	GFV5 12-COP 16G NFS	\$0	Each	33%	\$0	Other	D2
GFV5-1216CNCL	GFV5-1216CNCL	NAS	GFV5 12-COP 16G NFS CL	\$0	Each	33%	\$0	Other	D2
GFV5-44C-C	GFV5-44C-C	NAS	GFV5 4-COP 4G CIFS	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
GFV5-44C-CCL	GFV5-44C-CCL	NAS	GFV5 4-COP 4G CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV5-616F-C	GFV5-616F-C	NAS	GFV5 6-FIB 16G CIFS	\$0	Each	33%	\$0	Other	D2
GFV5-616F-CCL	GFV5-616F-CCL	NAS	GFV5 6-FIB 16G CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV5-616F-E	GFV5-616F-E	NAS	GFV5 6-FIB 16G ENT	\$0	Each	33%	\$0	Other	D2
GFV5-616F-ECL	GFV5-616F-ECL	NAS	GFV5 6-FIB 16G ENT CL	\$0	Each	33%	\$0	Other	D2
GFV5-616F-N	GFV5-616F-N	NAS	GFV5 6-FIB 16G NFS	\$0	Each	33%	\$0	Other	D2
GFV5-616F-NCL	GFV5-616F-NCL	NAS	GFV5 6-FIB 16G NFS CL	\$0	Each	33%	\$0	Other	D2
GFV5-816CF-C	GFV5-816CF-C	NAS	GFV5 8-MIX 16G CIFS	\$0	Each	33%	\$0	Other	D2
GFV5-816CF-CCL	GFV5-816CF-CCL	NAS	GFV5 8-MIX 16G CIFS CL	\$0	Each	33%	\$0	Other	D2
GFV5-816CF-E	GFV5-816CF-E	NAS	GFV5 8-MIX 16G ENT	\$0	Each	33%	\$0	Other	D2
GFV5-816CFECL	GFV5-816CFECL	NAS	GFV5 8-MIX 16G ENT CL	\$0	Each	33%	\$0	Other	D2
GFV5-816CF-N	GFV5-816CF-N	NAS	GFV5 8-MIX 16G NFS	\$0	Each	33%	\$0	Other	D2
GFV5-816CFNCL	GFV5-816CFNCL	NAS	GFV5 8-MIX 16G NFS CL	\$0	Each	33%	\$0	Other	D2
GFV5-FM-BASE	GFV5-FM-BASE	NAS	GFV5 FMA BASE	\$0	Each	33%	\$0	Other	D2
GFV5-FM-EXPN	GFV5-FM-EXPN	NAS	GFV5 FMA EXPN	\$0	Each	33%	\$0	Other	D2
GFV-SWU-C-E	GFV-SWU-C-E	NAS	GFV SW UPG - CIFS TO ENT	\$0	Each	33%	\$0	Other	D2
GFV-SWU-N-E	GFV-SWU-N-E	NAS	GFV SW UPG - NFS TO ENT	\$0	Each	33%	\$0	Other	D2
GFVSWU-SC-CL	GFVSWU-SC-CL	NAS	GFV UPG-SINGLE TO CL-CIFS	\$0	Each	33%	\$0	Other	D2
GFVSWU-SE-CL	GFVSWU-SE-CL	NAS	GFV UPG-SINGLE TO CL-ENT	\$0	Each	33%	\$0	Other	D2
GFVSWU-SN-CL	GFVSWU-SN-CL	NAS	GFV UPG-SINGLE TO CL-NFS	\$0	Each	33%	\$0	Other	D2
GNA7-4C-N1	GNA7-4C-N1	NAS	GNA7 4-COP NODE 1 OF 2	\$32,500	Each	33%	\$21,775	Other	D2
GNA7-4C-N2	GNA7-4C-N2	NAS	GNA7 4-COP NODE 2 OF 2	\$32,500	Each	33%	\$21,775	Other	D2
NAS-MGR-L	NAS-MGR-L	NAS	MANAGER ADVANCED EDITION	\$11,600	Each	33%	\$7,772	Other	D2
NAS-MGR-L-U	NAS-MGR-L-U	NAS	MANAGER ADVANCED EDITION	\$11,600	Each	33%	\$7,772	Other	D2
NAS-MGR-PKG	NAS-MGR-PKG	NAS	NAS MGR ADD NAVI DISC PKG	\$9,300	Each	33%	\$6,231	Other	D2
NAV-NS490-UL	NAV-NS490-UL	NAS	Navl Mgr Upg FROM 240 TO 480 DRIVES	\$0	Each	33%	\$0	Other	D2
NS120-CEE2-L	NS120-CEE2-L	NAS	NS CEE-ANTI-VIRUS	\$0	Each	33%	\$0	Other	D2
NS120-CEE-L	NS120-CEE-L	NAS	NS-120 CELERRA EVENT ENABLER LICENSE	\$0	Each	33%	\$0	Other	D2
NS120-CIFS-L	NS120-CIFS-L	NAS	CELERRA NS-120 CIFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS120-FASTVE	NS120-FASTVE	NAS	FAST FMAVE FOR NS-120	\$26,500	Each	33%	\$17,755	Other	D2
NS120-FCOPT-L	NS120-FCOPT-L	NAS	CELERRA NS-120 BE ENABLEMENT LICENSE	\$2,200	Each	33%	\$1,474	Other	D2
NS120-FCOPTUL	NS120-FCOPTUL	NAS	NS-120 BE PORT OPTION ENABLED LICENSE U/	\$2,200	Each	33%	\$1,474	Other	D2
NS120-FLR-L	NS120-FLR-L	NAS	NS-120 FLR LICENSE	\$0	Each	33%	\$0	Other	D2
NS120-ISCSI-L	NS120-ISCSI-L	NAS	CELERRA NS-120 ISCSI LICENSE	\$0	Each	33%	\$0	Other	D2
NS120-NBOPT-L	NS120-NBOPT-L	NAS	NS-120 NATIVE BLOCK ENBL UP TO 120 DRVS	\$0	Each	33%	\$0	Other	D2
NS120-NBOPTUL	NS120-NBOPTUL	NAS	NS-120 NATIVE BLOCK ENBL TO 120 DRVS UPG	\$0	Each	33%	\$0	Other	D2
NS120-NFS-UL	NS120-NFS-UL	NAS	NS-120 NFS LICENSE ADD TO EXISTING SYS	\$0	Each	33%	\$0	Other	D2
NS120-REP2-L	NS120-REP2-L	NAS	NS-120 CELERRA REPLICATOR V2 LICENSE	\$0	Each	33%	\$0	Other	D2
NS120-REP2LU	NS120-REP2LU	NAS	NS-120 CELERRA REPLICATOR V2 ADD-ON LIC	\$0	Each	33%	\$0	Other	D2
NS120-UNIX-L	NS120-UNIX-L	NAS	CELERRA NS-120 UNIX NFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS20-40-FLR-L	NS20-40-FLR-L	NAS	UPGRADE NS20 FLR LICENSE TO NS40 FLR	\$5,000	Each	33%	\$3,350	Other	D2
NS20-CAVA2-L	NS20-CAVA2-L	NAS	NS20 2 FOR 1 CAVA LICENSE	\$2,000	Each	33%	\$1,340	Other	D2
NS20-CAVA-L	NS20-CAVA-L	NAS	NS20 CAVA LICENSE	\$2,000	Each	33%	\$1,340	Other	D2
NS20-FLR-L-U	NS20-FLR-L-U	NAS	NS20 FLR UPGRADE LICENSE	\$5,000	Each	33%	\$3,350	Other	D2
NS20-FLR-U	NS20-FLR-U	NAS	NS20 FLR UPGRADE	\$0	Each	33%	\$0	Other	D2
NS20-REP-L	NS20-REP-L	NAS	NS20 REPLICATOR LICENSE	\$5,000	Each	33%	\$3,350	Other	D2
NS20-REP2-LU	NS20-REP2-LU	NAS	NS20 REPLICATOR V2 UPG LIC	\$0	Each	33%	\$0	Other	D2
NS350-CAVA2-L	NS350-CAVA2-L	NAS	NS350 2 FOR 1 CAVA LICENSE	\$2,000	Each	33%	\$1,340	Other	D2
NS350-CAVA-L	NS350-CAVA-L	NAS	NS350CAVA LICENSE	\$2,000	Each	33%	\$1,340	Other	D2
NS350-CEE2-L	NS350-CEE2-L	NAS	NS EVENT ENABLER-2	\$0	Each	33%	\$0	Other	D2
NS350-CEE-L	NS350-CEE-L	NAS	NS EVENT ENABLER	\$0	Each	33%	\$0	Other	D2
NS350EU	NS350EU	NAS	NS350 UPG ENT LIC 3YR MNT	\$7,250	Each	33%	\$4,858	Other	D2
NS350-ISCSI-L	NS350-ISCSI-L	NAS	NS350 ISCSI LIC	\$5,000	Each	33%	\$3,350	Other	D2
NS350-REP2-LU	NS350-REP2-LU	NAS	NS350 REPLICATOR V2 UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2
NS350-REP-L	NS350-REP-L	NAS	NS350 REPLICATOR LICENSE	\$5,000	Each	33%	\$3,350	Other	D2
NS351C-ENT-L	NS351C-ENT-L	NAS	NS351 ENTERPRISE LICENSE	\$10,000	Each	33%	\$6,700	Other	D2
NS351C-CRYLT	NS351C-CRYLT	NAS	NS351 CIFS ROYALTY	\$1	Each	33%	\$1	Other	D2
NS351C-UNIX-L	NS351C-UNIX-L	NAS	NS351 UNIX LICENSE	\$5,000	Each	33%	\$3,350	Other	D2
NS352C-ENT-L	NS352C-ENT-L	NAS	NS352 ENTERPRISE LICENSE	\$10,000	Each	33%	\$6,700	Other	D2
NS352C-CRYLT	NS352C-CRYLT	NAS	NS352 CIFS ROYALTY	\$1	Each	33%	\$1	Other	D2
NS352C-UNIX-L	NS352C-UNIX-L	NAS	NS352 UNIX LICENSE	\$5,000	Each	33%	\$3,350	Other	D2
NS35ADM	NS35ADM	NAS	NS350 UPG ADV MING 3YR MNT	\$16,820	Each	33%	\$11,269	Other	D2
NS35CAV	NS35CAV	NAS	NS350ANTI-VRS AGNT3YR MNT	\$7,900	Each	33%	\$5,293	Other	D2
NS40-CAVA2-L	NS40-CAVA2-L	NAS	NS40 2 FOR 1 CAVA LICENSE	\$0	Each	33%	\$0	Other	D2
NS40-CAVA-L	NS40-CAVA-L	NAS	NS40 CAVA LICENSE	\$0	Each	33%	\$0	Other	D2
NS40-CEE2-L	NS40-CEE2-L	NAS	NS EVENT ENABLER-2	\$0	Each	33%	\$0	Other	D2
NS40-CEE-L	NS40-CEE-L	NAS	NS EVENT ENABLER	\$0	Each	33%	\$0	Other	D2
NS40-CI-EN-L	NS40-CI-EN-L	NAS	UPG CIFS TO CIFS AND UNIX	\$0	Each	33%	\$0	Other	D2
NS40-FCOPT-L	NS40-FCOPT-L	NAS	NS40 FC PORT OPTION ENABLED LICENSE	\$0	Each	33%	\$0	Other	D2
NS40-FCOPT-UL	NS40-FCOPT-UL	NAS	NS40 FC PORT OPTION ENABLED U/G LICENSE	\$0	Each	33%	\$0	Other	D2
NS40-FLR-L	NS40-FLR-L	NAS	NS40 FLR BASE LICENSE (2 BLADES)	\$0	Each	33%	\$0	Other	D2
NS40G-FLR-L	NS40G-FLR-L	NAS	NS40G FLR BASE LICENSE (2 BLADES)	\$0	Each	33%	\$0	Other	D2
NS40-ISCSI-L	NS40-ISCSI-L	NAS	CELERRA NS40 ISCSI LIC	\$0	Each	33%	\$0	Other	D2
NS40-NF-EN-L	NS40-NF-EN-L	NAS	UPG UNIX TO CIFS AND UNIX	\$0	Each	33%	\$0	Other	D2
NS40-REP-L	NS40-REP-L	NAS	NS40 REPLICATOR LIC	\$0	Each	33%	\$0	Other	D2
NS40-REP-L-U	NS40-REP-L-U	NAS	NS40 REPLICATOR UPG LIC	\$0	Each	33%	\$0	Other	D2
NS40-REP2-LU	NS40-REP2-LU	NAS	NS40 REPLICATOR V2 UPG LIC	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS41-2-CI-U-L	NS41-2-CI-U-L	NAS	NS41-2 CIFS UPG LIC	\$0	Each	33%	\$0	Other	D2
NS41-2-EN-U	NS41-2-EN-U	NAS	NS41-2 ENT UPG LIC	\$0	Each	33%	\$0	Other	D2
NS41-2-NF-U	NS41-2-NF-U	NAS	NS41-2 NFS UPG LIC	\$0	Each	33%	\$0	Other	D2
NS41C-CIFS-L	NS41C-CIFS-L	NAS	CELERRA NS41C CIFS LIC	\$0	Each	33%	\$0	Other	D2
NS41C-ENT-L	NS41C-ENT-L	NAS	CELERRA NS41C ENT LIC	\$0	Each	33%	\$0	Other	D2
NS41C-UNIX-L	NS41C-UNIX-L	NAS	CELERRA NS41C UNIX LIC	\$0	Each	33%	\$0	Other	D2
NS41G-CIFS-L	NS41G-CIFS-L	NAS	CELERRA NS41G CIFS LIC	\$0	Each	33%	\$0	Other	D2
NS41G-ENT-L	NS41G-ENT-L	NAS	CELERRA NS41G ENT LIC	\$0	Each	33%	\$0	Other	D2
NS41G-UNIX-L	NS41G-UNIX-L	NAS	CELERRA NS41G UNIX LIC	\$0	Each	33%	\$0	Other	D2
NS42C-ENT-L	NS42C-ENT-L	NAS	CELERRA NS42C ENT LIC	\$0	Each	33%	\$0	Other	D2
NS42G-CIFS-L	NS42G-CIFS-L	NAS	CELERRA NS42G CIFS LIC	\$0	Each	33%	\$0	Other	D2
NS42G-ENT-L	NS42G-ENT-L	NAS	CELERRA NS42G ENT LIC	\$0	Each	33%	\$0	Other	D2
NS42G-UNIX-L	NS42G-UNIX-L	NAS	CELERRA NS42G UNIX LIC	\$0	Each	33%	\$0	Other	D2
NS480-CEE2-L	NS480-CEE2-L	NAS	NS CEE-ANTI-VIRUS	\$0	Each	33%	\$0	Other	D2
NS480-CEE-L	NS480-CEE-L	NAS	NS-480 CELERRA EVENT ENABLER LICENSE	\$0	Each	33%	\$0	Other	D2
NS480-CIFS-L	NS480-CIFS-L	NAS	CELERRA NS-480 CIFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS480-CIFS-UL	NS480-CIFS-UL	NAS	NS-480 CIFS LICENSE ADD TO EXISTING SYS	\$0	Each	33%	\$0	Other	D2
NS480-CIU	NS480-CIU	NAS	CELERRA CIFS LIC UPG TO NS-480	\$0	Each	33%	\$0	Other	D2
NS480-FASTVE	NS480-FASTVE	NAS	FAST FMAVE FOR NS480	\$31,500	Each	33%	\$21,105	Other	D2
NS480-FCOPT-L	NS480-FCOPT-L	NAS	CELERRA NS-480 BE ENABLEMENT LICENSE	\$11,700	Each	33%	\$7,839	Other	D2
NS480-FCOPTUL	NS480-FCOPTUL	NAS	NS480 BE PORT OPTION ENABLED LIC U/I	\$11,700	Each	33%	\$7,839	Other	D2
NS480-FLR-L	NS480-FLR-L	NAS	NS480 FLR BASE LICENSE (2 BLADES)	\$0	Each	33%	\$0	Other	D2
NS480-ISCSI-L	NS480-ISCSI-L	NAS	CELERRA NS-480 ISCSI LICENSE	\$0	Each	33%	\$0	Other	D2
NS480-ISU	NS480-ISU	NAS	CELERRA ISCSI LIC UPG TO NS-480	\$0	Each	33%	\$0	Other	D2
NS480-NBOPT-L	NS480-NBOPT-L	NAS	NS-480 NATIVE BLOCK ENBL UP TO 480 DRVS	\$0	Each	33%	\$0	Other	D2
NS480-NBOPTUL	NS480-NBOPTUL	NAS	NS-480 NATIVE BLOCK ENBL TO 480 DRVS UPG	\$0	Each	33%	\$0	Other	D2
NS480-NBOPU	NS480-NBOPU	NAS	NS480 BLOCK ENBL UPG	\$0	Each	33%	\$0	Other	D2
NS480-NFS-UL	NS480-NFS-UL	NAS	NS-480 NFS LICENSE ADD TO EXIST-SYSTEM	\$0	Each	33%	\$0	Other	D2
NS480-NFU	NS480-NFU	NAS	CELERRA NFS LIC UPG TO NS-480	\$0	Each	33%	\$0	Other	D2
NS480-REP2U	NS480-REP2U	NAS	CELERRA REPV2 UPG LIC FOR NS-480	\$0	Each	33%	\$0	Other	D2
NS480-REPV2-L	NS480-REPV2-L	NAS	NS-480 CELERRA REPLICATOR V2 LICENSE	\$0	Each	33%	\$0	Other	D2
NS480-REPV2LU	NS480-REPV2LU	NAS	NS-480 CELERRA REPLICATOR V2 ADD-ON LIC	\$0	Each	33%	\$0	Other	D2
NS480-RPU	NS480-RPU	NAS	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48	\$24,000	Each	33%	\$16,080	Other	D2
NS480-UNIX-L	NS480-UNIX-L	NAS	CELERRA NS-480 UNIX NFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS500-CAVA2-L	NS500-CAVA2-L	NAS	NS500 2 FOR 1 CAVA LICENSE	\$0	Each	33%	\$0	Other	D2
NS500-CAVA-L	NS500-CAVA-L	NAS	NS500 CAVA LICENSE	\$0	Each	33%	\$0	Other	D2
NS500-CEE2-L	NS500-CEE2-L	NAS	NS EVENT ENABLER-2	\$0	Each	33%	\$0	Other	D2
NS500-CEE-L	NS500-CEE-L	NAS	NS EVENT ENABLER	\$0	Each	33%	\$0	Other	D2
NS500-REP2-LU	NS500-REP2-LU	NAS	NS500 REPLICATOR V2 UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2
NS500-REP-L	NS500-REP-L	NAS	NS500 REPLICATOR LICENSE	\$0	Each	33%	\$0	Other	D2
NS501C-CIFS-L	NS501C-CIFS-L	NAS	NS501 CIFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS501C-ENT-L	NS501C-ENT-L	NAS	NS500 ENTERPRISE LICENSE	\$0	Each	33%	\$0	Other	D2
NS501C-UNIX-L	NS501C-UNIX-L	NAS	NS500 NFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS501G-CIFS-L	NS501G-CIFS-L	NAS	NS501G CIFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS501G-ENT-L	NS501G-ENT-L	NAS	NS500 ENTERPRISE LICENSE	\$0	Each	33%	\$0	Other	D2
NS501G-UNIX-L	NS501G-UNIX-L	NAS	NS500 NFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS502C-CIFS-L	NS502C-CIFS-L	NAS	NS500 CIFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS502C-ENT-L	NS502C-ENT-L	NAS	NS502C ENTERPRISE LICENSE	\$0	Each	33%	\$0	Other	D2
NS502C-UNIX-L	NS502C-UNIX-L	NAS	NS502C NFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS502G-CIFS-L	NS502G-CIFS-L	NAS	NS500 CIFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS502G-ENT-L	NS502G-ENT-L	NAS	NS502G ENTERPRISE LICENSE	\$0	Each	33%	\$0	Other	D2
NS502G-UNIX-L	NS502G-UNIX-L	NAS	NS502G NFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS5-EXC2K-L	NS5-EXC2K-L	NAS	SNAPSURE FOR EXCHANGE	\$0	Each	33%	\$0	Other	D2
NS5-EXC2K-UL	NS5-EXC2K-UL	NAS	NS500 EXCHANGE 2000 UPG	\$0	Each	33%	\$0	Other	D2
NS5-ISCSI-L	NS5-ISCSI-L	NAS	NS500 ISCSI	\$0	Each	33%	\$0	Other	D2
NS600-CIFS-L	NS600-CIFS-L	NAS	CELERRA NS600 CIFS LIC	\$18,600	Each	33%	\$12,462	Other	D2
NS600-CM-L	NS600-CM-L	NAS	MONITOR FOR CELERRA NS600 SERIES	\$0	Each	33%	\$0	Other	D2
NS600-CM-L-U	NS600-CM-L-U	NAS	NS600 UPG MONITOR	\$0	Each	33%	\$0	Other	D2
NS600-CNM-L	NS600-CNM-L	NAS	CELERRA NATIVE MANAGER FOR NS600 SERIES	\$0	Each	33%	\$0	Other	D2
NS600-CNM-L-U	NS600-CNM-L-U	NAS	NS600 UPG NATIVE MGR	\$0	Each	33%	\$0	Other	D2
NS600-ENT-L	NS600-ENT-L	NAS	CELERRA NS600 ENT LIC	\$0	Each	33%	\$0	Other	D2
NS600-REP-L	NS600-REP-L	NAS	CELERRA NS600 REPLICATOR LIC	\$0	Each	33%	\$0	Other	D2
NS600-REP-L-U	NS600-REP-L-U	NAS	NS600 REPLICATOR UPG LIC	\$0	Each	33%	\$0	Other	D2
NS600-UNIX-L	NS600-UNIX-L	NAS	CELERRA NS600 NFS LIC	\$0	Each	33%	\$0	Other	D2
NS700-CAVA2-L	NS700-CAVA2-L	NAS	NS700 2 FOR 1 CAVA LICENSE	\$0	Each	33%	\$0	Other	D2
NS700-CEE2-L	NS700-CEE2-L	NAS	NS EVENT ENABLER-2	\$0	Each	33%	\$0	Other	D2
NS700-REP2-LU	NS700-REP2-LU	NAS	NS700 REPLICATOR V2 UPGRADE LICENSE	\$0	Each	33%	\$0	Other	D2
NS701C-CIFS-L	NS701C-CIFS-L	NAS	CELERRA NS701C CIFS LIC	\$0	Each	33%	\$0	Other	D2
NS701C-ENT-L	NS701C-ENT-L	NAS	CELERRA NS701C ENT LIC	\$0	Each	33%	\$0	Other	D2
NS701C-UNIX-L	NS701C-UNIX-L	NAS	CELERRA NS701C UNIX LIC	\$0	Each	33%	\$0	Other	D2
NS701G-CIFS-L	NS701G-CIFS-L	NAS	CELERRA NS701G CIFS LIC	\$0	Each	33%	\$0	Other	D2
NS701G-ENT-L	NS701G-ENT-L	NAS	CELERRA NS701G ENT LIC	\$0	Each	33%	\$0	Other	D2
NS701G-UNIX-L	NS701G-UNIX-L	NAS	CELERRA NS701G UNIX LIC	\$0	Each	33%	\$0	Other	D2
NS702C-CIFS-L	NS702C-CIFS-L	NAS	CELERRA NS702C CIFS LIC	\$0	Each	33%	\$0	Other	D2
NS702C-ENT-L	NS702C-ENT-L	NAS	CELERRA NS702C ENT LIC	\$0	Each	33%	\$0	Other	D2
NS702C-UNIX-L	NS702C-UNIX-L	NAS	CELERRA NS702C UNIX LIC	\$0	Each	33%	\$0	Other	D2
NS702G-CIFS-L	NS702G-CIFS-L	NAS	CELERRA NS702G CIFS LIC	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	Column L (Column I*Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
NS702G-ENT-L	NS702G-ENT-L	NAS	CELERRA NS702G ENT LIC	\$0	Each	33%	\$0	Other	D2
NS702G-UNIX-L	NS702G-UNIX-L	NAS	CELERRA NS702G UNIX LIC	\$0	Each	33%	\$0	Other	D2
NS704C-CIFS-L	NS704C-CIFS-L	NAS	CIFS LIC:4DM NS700 INT	\$0	Each	33%	\$0	Other	D2
NS704C-ENT-L	NS704C-ENT-L	NAS	ENT LIC:4DM NS700 INT	\$0	Each	33%	\$0	Other	D2
NS704C-UNIX-L	NS704C-UNIX-L	NAS	NFS LIC:4DM NS700 INT	\$0	Each	33%	\$0	Other	D2
NS704G-CIFS-L	NS704G-CIFS-L	NAS	NS704 CIFS LIC	\$0	Each	33%	\$0	Other	D2
NS704G-ENT-L	NS704G-ENT-L	NAS	NS704 ENT LIC	\$0	Each	33%	\$0	Other	D2
NS704G-UNIX-L	NS704G-UNIX-L	NAS	NS704 NFS LICENSE	\$0	Each	33%	\$0	Other	D2
NS7-EXC2K-L	NS7-EXC2K-L	NAS	SNAPSURE FOR EXCHANGE	\$0	Each	33%	\$0	Other	D2
NS7-EXC2K-UL	NS7-EXC2K-UL	NAS	NS700 EXCHANGE 2000 UPG	\$0	Each	33%	\$0	Other	D2
NS7-ISCSI-L	NS7-ISCSI-L	NAS	NS700 ISCSI	\$0	Each	33%	\$0	Other	D2
NS7-ISNAP-DP	NS7-ISNAP-DP	NAS	NS700 SNAP MGR DEPARTMENT	\$0	Each	33%	\$0	Other	D2
NS7ISNAPDP-EN	NS7ISNAPDP-EN	NAS	NS7 SNAP DEP TO ENT UPG	\$0	Each	33%	\$0	Other	D2
NS7-ISNAP-DPU	NS7-ISNAP-DPU	NAS	NS700 ISCSI SNAP FOR DEPT	\$0	Each	33%	\$0	Other	D2
NS7-ISNAP-EN	NS7-ISNAP-EN	NAS	NS700 SNAP MGR ENTERPRISE	\$0	Each	33%	\$0	Other	D2
NS7-ISNAP-ENU	NS7-ISNAP-ENU	NAS	NS700 ISCSI SNAP FOR ENT	\$0	Each	33%	\$0	Other	D2
NS7-ISNAP-WG	NS7-ISNAP-WG	NAS	NS7 SNAP MGR WKGRP	\$0	Each	33%	\$0	Other	D2
NS7ISNAPWG-DP	NS7ISNAPWG-DP	NAS	NS7 SNAP WKGRP TO DEP	\$0	Each	33%	\$0	Other	D2
NS7ISNAPWG-EN	NS7ISNAPWG-EN	NAS	NS7 SNAP WKGRP TO ENT	\$0	Each	33%	\$0	Other	D2
NS7-ISNAP-WGU	NS7-ISNAP-WGU	NAS	NS700 ISCSI SNAP WK GRP	\$0	Each	33%	\$0	Other	D2
NS80-CAVA2-L	NS80-CAVA2-L	NAS	NS80 2 FOR 1 CAVA LICENSE	\$3,000	Each	33%	\$2,010	Other	D2
NS80-CAVA-L	NS80-CAVA-L	NAS	NS80 CAVA LICENSE	\$3,000	Each	33%	\$2,010	Other	D2
NS80-CEE2-L	NS80-CEE2-L	NAS	NS EVENT ENABLER-2	\$0	Each	33%	\$0	Other	D2
NS80-CEE-L	NS80-CEE-L	NAS	NS EVENT ENABLER	\$0	Each	33%	\$0	Other	D2
NS80-FLR-L	NS80-FLR-L	NAS	NS80 FLR BASE LICENSE (2 BLADES)	\$0	Each	33%	\$0	Other	D2
NS80G-ENT-L	NS80G-ENT-L	NAS	CELERRA NS80G ENT LIC	\$37,200	Each	33%	\$24,924	Other	D2
NS80-REP-L	NS80-REP-L	NAS	NS80 REPLICATOR LIC	\$18,600	Each	33%	\$12,462	Other	D2
NS80-REP2-L	NS80-REP2-L	NAS	NS80 REPLICATOR V2 LICENSE	\$0	Each	33%	\$0	Other	D2
NS80-REP2-LU	NS80-REP2-LU	NAS	NS80 REPLICATOR V2 UPG LIC	\$0	Each	33%	\$0	Other	D2
NS960-CEE2-L	NS960-CEE2-L	NAS	NS CEE-ANTI-VIRUS	\$0	Each	33%	\$0	Other	D2
NS960-CEE-L	NS960-CEE-L	NAS	NS-960 AV LICENSE	\$0	Each	33%	\$0	Other	D2
NS960-CIFS-L	NS960-CIFS-L	NAS	CELERRA NS-960 CIFS LIC	\$0	Each	33%	\$0	Other	D2
NS960-CIFS-UL	NS960-CIFS-UL	NAS	CELERRA NS-960 CIFS UPG LIC	\$0	Each	33%	\$0	Other	D2
NS960-CIU	NS960-CIU	NAS	CELERRA CIFS LIC UPG TO NS-960	\$0	Each	33%	\$0	Other	D2
NS960-EXPSW	NS960-EXPSW	NAS	SW CHARGE FOR 960 DRIVES ON NS960	\$0	Each	33%	\$0	Other	D2
NS960-FASTVE	NS960-FASTVE	NAS	FAST FMA/VE FOR NS-960	\$36,500	Each	33%	\$24,455	Other	D2
NS960-FLR-L	NS960-FLR-L	NAS	NS960 FLR BASE LICENSE (2 BLADES)	\$0	Each	33%	\$0	Other	D2
NS960-ISCSI-L	NS960-ISCSI-L	NAS	CELERRA NS-960 ISCSI LIC	\$0	Each	33%	\$0	Other	D2
NS960-ISU	NS960-ISU	NAS	CELERRA ISCSI LIC UPG TO NS-960	\$0	Each	33%	\$0	Other	D2
NS960-NFS-UL	NS960-NFS-UL	NAS	CELERRA NS-960 NFS UPG LIC	\$0	Each	33%	\$0	Other	D2
NS960-NFU	NS960-NFU	NAS	CELERRA NFS LIC UPG TO NS-960	\$0	Each	33%	\$0	Other	D2
NS960-REP2U	NS960-REP2U	NAS	CELERRA REP2 UPG LIC FOR NS-960	\$0	Each	33%	\$0	Other	D2
NS960-REP2-L	NS960-REP2-L	NAS	NS-960 CELERRA REPLICATOR V2 LICENSE	\$0	Each	33%	\$0	Other	D2
NS960-REP2-LU	NS960-REP2-LU	NAS	NS-960 CELERRA REPLICATOR V2 ADD-ON LIC	\$0	Each	33%	\$0	Other	D2
NS960-RPU	NS960-RPU	NAS	CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	\$43,200	Each	33%	\$28,944	Other	D2
NS960-UNIX-L	NS960-UNIX-L	NAS	CELERRA NS-960 UNIX LIC	\$0	Each	33%	\$0	Other	D2
NS96-FCNV480L	NS96-FCNV480L	NAS	NS960 BE ENBL Navi UP TO 480 DRIVES	\$96,500	Each	33%	\$64,655	Other	D2
NS96-FCNV480U	NS96-FCNV480U	NAS	NS960 BE ENABLE Navi UPG UP TO 480 DR	\$96,500	Each	33%	\$64,655	Other	D2
NS96-FCNV960A	NS96-FCNV960A	NAS	NS960 BE ENABLE Navi UPG 480 TO 960 DR	\$33,500	Each	33%	\$22,445	Other	D2
NS96-FCNV960L	NS96-FCNV960L	NAS	NS960 BE ENABLE Navi UP TO 960 DRIVES	\$130,000	Each	33%	\$87,100	Other	D2
NS96-FCNV960U	NS96-FCNV960U	NAS	NS960 BE ENABLE Navi UPG UP TO 960 DR	\$130,000	Each	33%	\$87,100	Other	D2
NS96-NBNV480L	NS96-NBNV480L	NAS	NS960 BLOCK ENBL W NAVI UP TO 480 DRVS	\$0	Each	33%	\$0	Other	D2
NS96-NBNV480U	NS96-NBNV480U	NAS	NS960 BLOCK ENBL W NAVI UP TO 480 DRVS UPG	\$0	Each	33%	\$0	Other	D2
NS96-NBNV960A	NS96-NBNV960A	NAS	NS960 NATIV BLOCK ENBL 480TO960 UPG	\$0	Each	33%	\$0	Other	D2
NS96-NBNV960L	NS96-NBNV960L	NAS	NS960 BLOCK ENBL W NAVI UP TO 960 DRVS	\$0	Each	33%	\$0	Other	D2
NS96-NBNV960U	NS96-NBNV960U	NAS	NS960 BLOCK ENBL W NAVI TO 960 DRVS UPG	\$0	Each	33%	\$0	Other	D2
NS-CAVA-L-U	NS-CAVA-L-U	NAS	CELERRA NS600 AV UPG LIC	\$0	Each	33%	\$0	Other	D2
NS-CIFS-UL	NS-CIFS-UL	NAS	UPG CIFS TO CIFS AND UNIX	\$0	Each	33%	\$0	Other	D2
NS-FAST-APL	NS-FAST-APL	NAS	CELERRA FAST FMA APPLIANCE	\$0	Each	33%	\$0	Other	D2
NS-FAST-HAAPL	NS-FAST-HAAPL	NAS	CELERRA FAST FMA HA APPLIANCE	\$0	Each	33%	\$0	Other	D2
NS-FAST-VE	NS-FAST-VE	NAS	CELERRA FAST FMA/VE	\$0	Each	33%	\$0	Other	D2
NS-FLR-LIC	NS-FLR-LIC	NAS	NS FLR LICENSE	\$10,000	Each	33%	\$6,700	Other	D2
NS-FLR-L-U	NS-FLR-L-U	NAS	NS FLR UPGRADE LICENSE	\$10,000	Each	33%	\$6,700	Other	D2
NS-FLR-U	NS-FLR-U	NAS	NS FLR ADDITIONAL BLADE	\$0	Each	33%	\$0	Other	D2
NSG2-CEE2-L	NSG2-CEE2-L	NAS	NS CEE-ANTI-VIRUS	\$0	Each	33%	\$0	Other	D2
NSG2-CEE-L	NSG2-CEE-L	NAS	NS EVENT ENABLER LICENSE	\$0	Each	33%	\$0	Other	D2
NSG2-CIFS-L	NSG2-CIFS-L	NAS	CELERRA NS-G2 CIFS LICENSE	\$0	Each	33%	\$0	Other	D2
NSG2-CIFS-UL	NSG2-CIFS-UL	NAS	NS-G2 CIFS LICENSE ADD TO EXISTING SYS	\$0	Each	33%	\$0	Other	D2
NSG2-FASTVE	NSG2-FASTVE	NAS	FAST FMA/VE FOR NS-G2	\$31,500	Each	33%	\$21,105	Other	D2
NSG2-FLR-L	NSG2-FLR-L	NAS	NS-G2 FLR BASE LICENSE (2 BLADES)	\$0	Each	33%	\$0	Other	D2
NSG2-ISCSI-L	NSG2-ISCSI-L	NAS	CELERRA NS-G2 ISCSI LICENSE	\$0	Each	33%	\$0	Other	D2
NSG2-IS-UL	NSG2-IS-UL	NAS	NS-G2 ISCSI LICENSE ADD TO EXISTING SYS	\$0	Each	33%	\$0	Other	D2
NSG2-NFS-L	NSG2-NFS-L	NAS	CELERRA NS-G2 UNIX NFS LICENSE	\$0	Each	33%	\$0	Other	D2
NSG2-NFS-UL	NSG2-NFS-UL	NAS	NS-G2 NFS LICENSE ADD TO EXISTING SYSTEM	\$0	Each	33%	\$0	Other	D2
NSG2-REP2-L	NSG2-REP2-L	NAS	NS-G2 REPLICATOR V2 LICENSE	\$0	Each	33%	\$0	Other	D2
NSG2-REP2-LU	NSG2-REP2-LU	NAS	CELERRA REPLICATOR V2 RTU	\$0	Each	33%	\$0	Other	D2
NSG-41-2-CI-U	NSG-41-2-CI-U	NAS	NS41G-2G CIFS UPG LIC	\$0	Each	33%	\$0	Other	D2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
NSG-41-2-NF-U	NSG-41-2-NF-U	NAS	NS41G-2G NFS UPG LIC	\$0	Each	33%	\$0	Other	D2
NSG8-CEE2-L	NSG8-CEE2-L	NAS	NS CEE-ANTI-VIRUS	\$0	Each	33%	\$0	Other	D2
NSG8-CEE-L	NSG8-CEE-L	NAS	NS-G8 AV LICENSE	\$0	Each	33%	\$0	Other	D2
NSG8-CIFS-L	NSG8-CIFS-L	NAS	CELERRA NS-G8 CIFS LIC	\$0	Each	33%	\$0	Other	D2
NSG8-CIFS-UL	NSG8-CIFS-UL	NAS	CELERRA NS-G8 CIFS UPG LIC	\$0	Each	33%	\$0	Other	D2
NSG8-CIU	NSG8-CIU	NAS	CELERRA CIFS LIC UPG TO NS-G8	\$0	Each	33%	\$0	Other	D2
NSG8-FASTVE	NSG8-FASTVE	NAS	FAST FMA/VE FOR NS-G8	\$36,500	Each	33%	\$24,455	Other	D2
NSG8-FLR-L	NSG8-FLR-L	NAS	NSG8 FLR BASE LICENSE (2 BLADES)	\$0	Each	33%	\$0	Other	D2
NSG8-ISCIS-L	NSG8-ISCIS-L	NAS	CELERRA NS-G8 ISCIS LIC	\$0	Each	33%	\$0	Other	D2
NSG8-ISU	NSG8-ISU	NAS	CELERRA ISCIS LIC UPG TO NS-G8	\$0	Each	33%	\$0	Other	D2
NSG8-NFS-UL	NSG8-NFS-UL	NAS	CELERRA NS-G8 NFS UPG LIC	\$0	Each	33%	\$0	Other	D2
NSG8-NFU	NSG8-NFU	NAS	CELERRA NFS LIC UPG TO NS-G8	\$0	Each	33%	\$0	Other	D2
NSG8-REP2U	NSG8-REP2U	NAS	CELERRA REPV2 UPG LIC FOR NS-G8	\$0	Each	33%	\$0	Other	D2
NSG8-REPV2-L	NSG8-REPV2-L	NAS	NS-G8 CELERRA REPLICATOR V2 LICENSE	\$0	Each	33%	\$0	Other	D2
NSG8-REPV2-LU	NSG8-REPV2-LU	NAS	NS-G8 CELERRA REPLICATOR V2 ADD-ON LIC	\$0	Each	33%	\$0	Other	D2
NSG8-UNIX-L	NSG8-UNIX-L	NAS	CELERRA NS-G8 UNIX LIC	\$0	Each	33%	\$0	Other	D2
NS-REP-L	NS-REP-L	NAS	NS REPLICATOR LICENSE	\$18,600	Each	33%	\$12,462	Other	D2
NS-REP-PKG	NS-REP-PKG	NAS	NS REP PLUG-IN PKG	\$14,000	Each	33%	\$9,380	Other	D2
NSTRNGC	NSTRNGC	NAS	CELRA NS TRNG VALID 1YR	\$5,740	Each	33%	\$3,846	Other	D2
NS-UNIX-UL	NS-UNIX-UL	NAS	UPG UNIX TO CIFS AND UNIX	\$0	Each	33%	\$0	Other	D2
NS-WIN-CAVA-L	NS-WIN-CAVA-L	NAS	CELERRA NS700 AV LIC	\$0	Each	33%	\$0	Other	D2
NS-WIN-CEE2-L	NS-WIN-CEE2-L	NAS	NS EVENT ENABLER-2	\$0	Each	33%	\$0	Other	D2
NS-WIN-CEE-L	NS-WIN-CEE-L	NAS	NS EVENT ENABLER	\$0	Each	33%	\$0	Other	D2
NSX-FLR-L	NSX-FLR-L	NAS	NSX FLR BASE LICENSE (2 BLADES)	\$0	Each	33%	\$0	Other	D2
NWMMGRB200-DAE	NWMMGRB200-DAE	NAS	NAVI MGR BASE FOR NW DAE	\$6,280	Each	33%	\$4,208	Other	D2
NWMMGRB200-DPE	NWMMGRB200-DPE	NAS	NAVI MGR BASE FOR NETWIN	\$1,260	Each	33%	\$844	Other	D2
NW-UTIL-WIN	NW-UTIL-WIN	NAS	WINDOWS UTILS FOR NETWIN	\$40	Each	33%	\$27	Other	D2
UNIF4-120	UNIF4-120	NAS	UNISPHERE FOR FILE ON NS120	\$0	Each	33%	\$0	Other	D2
UNIF4-120U	UNIF4-120U	NAS	UNISPHERE UNIFIED Upg NS120	\$0	Each	33%	\$0	Other	D2
UNIF4-480	UNIF4-480	NAS	UNISPHERE FOR FILE ON NS480	\$0	Each	33%	\$0	Other	D2
UNIF4-480AU	UNIF4-480AU	NAS	UNISPHERE UNIFIED UPG NS480 (480 DRIVE)	\$0	Each	33%	\$0	Other	D2
UNIF4-480U	UNIF4-480U	NAS	UNISPHERE UNIFIED UPG NS480 (240 DRIVE)	\$0	Each	33%	\$0	Other	D2
UNIF4-960	UNIF4-960	NAS	UNISPHERE FOR FILE ON NS960	\$0	Each	33%	\$0	Other	D2
UNIF4-960U	UNIF4-960U	NAS	UNISPHERE UNIFIED Upg NS960	\$0	Each	33%	\$0	Other	D2
UNIF-G2	UNIF-G2	NAS	UNISPHERE FOR FILE ON G2	\$1,000	Each	33%	\$670	Other	D2
UNIF-G8	UNIF-G8	NAS	UNISPHERE FOR FILE ON G8	\$4,000	Each	33%	\$2,680	Other	D2
UNIF-VG2	UNIF-VG2	NAS	UNISPHERE FOR FILE ON V-G2=IC	\$0	Each	33%	\$0	Other	D2
UNIF-VG8	UNIF-VG8	NAS	UNISPHERE FOR FILE ON V-G8=IC	\$0	Each	33%	\$0	Other	D2
UNIU4-120	UNIU4-120	NAS	UNISPHERE FOR UNIFIED ON NS120	\$0	Each	33%	\$0	Other	D2
UNIU4-480	UNIU4-480	NAS	UNISPHERE UNIFIED NS480 (240 DRIVES)	\$0	Each	33%	\$0	Other	D2
UNIU4-480A	UNIU4-480A	NAS	UNISPHERE UNIFIED NS480 (480 DRIVES)	\$0	Each	33%	\$0	Other	D2
UNIU4-480AU	UNIU4-480AU	NAS	UNISPHERE UNIFIED 240+ DRIVE FIELD Upp	\$0	Each	33%	\$0	Other	D2
UNIU4-960	UNIU4-960	NAS	UNISPHERE FOR UNIFIED ON NS960	\$0	Each	33%	\$0	Other	D2
VG2-ADV-L	VG2-ADV-L	NAS	VG2 ADV FILE LIC (NFS MPFS + PNFS)=IC	\$0	Each	33%	\$0	Other	D2
VG2-CEE2-L	VG2-CEE2-L	NAS	VG2 AV 2-FOR-1 LICENSE=IC	\$2,000	Each	33%	\$1,340	Other	D2
VG2-CEE-L	VG2-CEE-L	NAS	VG2 AV LICENSE	\$2,000	Each	33%	\$1,340	Other	D2
VG2-FLR-L	VG2-FLR-L	NAS	VG2 FLR BASE LICENSE (2 BLADES)=IC	\$10,000	Each	33%	\$6,700	Other	D2
VG2-REPV2-L	VG2-REPV2-L	NAS	VG2 REPLICATOR V2 LICENSE=IC	\$18,750	Each	33%	\$12,563	Other	D2
VG2-REPV2-LU	VG2-REPV2-LU	NAS	VG2 REPLICATOR V2 UPG LICENSE	\$18,750	Each	33%	\$12,563	Other	D2
VG8-ADV-L	VG8-ADV-L	NAS	VG8 ADV FILE LIC (NFS MPFS + PNFS)=IC	\$0	Each	33%	\$0	Other	D2
VG8-CEE2-L	VG8-CEE2-L	NAS	VG8 AV 2-FOR-1 LICENSE=IC	\$3,000	Each	33%	\$2,010	Other	D2
VG8-CEE-L	VG8-CEE-L	NAS	VG8 AV LICENSE	\$3,000	Each	33%	\$2,010	Other	D2
VG8-FLR-L	VG8-FLR-L	NAS	VG8 FLR BASE LICENSE (2 BLADES)=IC	\$10,000	Each	33%	\$6,700	Other	D2
VG8-REPV2-L	VG8-REPV2-L	NAS	VG8 REPLICATOR V2 LICENSE=IC	\$31,100	Each	33%	\$20,837	Other	D2
VG8-REPV2-LU	VG8-REPV2-LU	NAS	VG8 REPLICATOR V2 UPG LICENSE	\$31,100	Each	33%	\$20,837	Other	D2
456-103-727	456-103-727	OPEN EDITION	CC / PROSPHERE PKG CLARAX/AX4/AX5	\$0	Each	33%	\$0	Other	D2
456-103-728	456-103-728	OPEN EDITION	CC / PROSPHERE PKG CLAR CX3-10/CX4-120	\$0	Each	33%	\$0	Other	D2
456-103-729	456-103-729	OPEN EDITION	CC / PROSPHERE PKG CLAR CX3-20/CX4-240	\$0	Each	33%	\$0	Other	D2
456-103-730	456-103-730	OPEN EDITION	CC / PROSPHERE PKG CLAR CX3-40/CX4-480	\$0	Each	33%	\$0	Other	D2
456-103-731	456-103-731	OPEN EDITION	CC / PROSPHERE PKG CLAR CX3-80/CX4-960	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T01	CC-PFM-CL-T01	OPEN EDITION	PERF MGR CL 0-250	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T02	CC-PFM-CL-T02	OPEN EDITION	PERF MGR CL 251-500	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T03	CC-PFM-CL-T03	OPEN EDITION	PERF MGR CL 501-750	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T04	CC-PFM-CL-T04	OPEN EDITION	PERF MGR CL 751-1.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T05	CC-PFM-CL-T05	OPEN EDITION	PERF MGR CL 1.01-2.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T06	CC-PFM-CL-T06	OPEN EDITION	PERF MGR CL 2.01-4.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T07	CC-PFM-CL-T07	OPEN EDITION	PERF MGR CL 4.01-6.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T08	CC-PFM-CL-T08	OPEN EDITION	PERF MGR CL 6.01-8.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T09	CC-PFM-CL-T09	OPEN EDITION	PERF MGR CL 8.01-10.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T10	CC-PFM-CL-T10	OPEN EDITION	PERF MGR CL 10.01-12.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T11	CC-PFM-CL-T11	OPEN EDITION	PERF MGR CL 12.01-14.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T12	CC-PFM-CL-T12	OPEN EDITION	PERF MGR CL 14.01-17.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T13	CC-PFM-CL-T13	OPEN EDITION	PERF MGR CL 17.01-20.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T14	CC-PFM-CL-T14	OPEN EDITION	PERF MGR CL 20.01-23.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T15	CC-PFM-CL-T15	OPEN EDITION	PERF MGR CL 23.01-26.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T16	CC-PFM-CL-T16	OPEN EDITION	PERF MGR CL 26.01-29.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T17	CC-PFM-CL-T17	OPEN EDITION	PERF MGR CL 29.01-32.00	\$0	Each	33%	\$0	Other	D2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CC-PFM-CL-T18	CC-PFM-CL-T18	OPEN EDITION	PERF MGR CL 32.01-35.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T19	CC-PFM-CL-T19	OPEN EDITION	PERF MGR CL 35.01-38.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T20	CC-PFM-CL-T20	OPEN EDITION	PERF MGR CL 38.01-41.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T21	CC-PFM-CL-T21	OPEN EDITION	PERF MGR CL 41.01-44.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T22	CC-PFM-CL-T22	OPEN EDITION	PERF MGR CL 44.01-47.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T23	CC-PFM-CL-T23	OPEN EDITION	PERF MGR CL 47.01-50.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T24	CC-PFM-CL-T24	OPEN EDITION	PERF MGR CL 50.01-53.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T25	CC-PFM-CL-T25	OPEN EDITION	PERF MGR CL 53.01-56.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T26	CC-PFM-CL-T26	OPEN EDITION	PERF MGR CL 56.01-59.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T27	CC-PFM-CL-T27	OPEN EDITION	PERF MGR CL 59.01-62.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T28	CC-PFM-CL-T28	OPEN EDITION	PERF MGR CL 62.01-65.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T29	CC-PFM-CL-T29	OPEN EDITION	PERF MGR CL 65.01-68.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T30	CC-PFM-CL-T30	OPEN EDITION	PERF MGR CL 68.01-71.00	\$0	Each	33%	\$0	Other	D2
CC-PFM-CL-T31	CC-PFM-CL-T31	OPEN EDITION	PERF MGR CL 71.00 - +	\$0	Each	33%	\$0	Other	D2
PFM-CL-T1-4U	PFM-CL-T1-4U	OPEN EDITION	PFM CL T1-4 UPG	\$580	Each	33%	\$389	Other	D2
PFM-CL-T5-31U	PFM-CL-T5-31U	OPEN EDITION	PFM CL T5-31 UPG	\$2,650	Each	33%	\$1,776	Other	D2
RP-RR-NS120	RP-RR-NS120	OPEN EDITION	RECOVERPOINT FOR NS-120 LIC BUNDLE	\$20,000	Each	33%	\$13,400	Other	D2
RP-RR-NS20	RP-RR-NS20	OPEN EDITION	RP/NS BUNDLE FOR CELERRA	\$10,000	Each	33%	\$6,700	Other	D2
RP-RR-NS40	RP-RR-NS40	OPEN EDITION	RP/NS 40 BUNDLE FOR CELERRA	\$45,000	Each	33%	\$30,150	Other	D2
RP-RR-NS480	RP-RR-NS480	OPEN EDITION	RECOVERPOINT FOR NS-480 LIC BUNDLE	\$40,000	Each	33%	\$26,800	Other	D2
RP-RR-NS80	RP-RR-NS80	OPEN EDITION	RP/NS 80 BUNDLE FOR CELERRA	\$70,000	Each	33%	\$46,900	Other	D2
RP-RR-NS960	RP-RR-NS960	OPEN EDITION	CELERRA NS-960 RECOVERPOINT BUNDLE	\$72,000	Each	33%	\$48,240	Other	D2
RP-RR-NSG2	RP-RR-NSG2	OPEN EDITION	RP/NS-G2 BUNDLE FOR CELERRA	\$40,000	Each	33%	\$26,800	Other	D2
11362 850-3458	11362 850-3458	Software - Storage	Custom Post Standard Support 7x24 Technical Support	\$599	Each	33%	\$402	Other	D2
11362 850-3459	11362 850-3459	Software - Storage	Custom Post Standard Support 7x24 Technical Support	\$599	Each	33%	\$402	Other	D2
11362 850-3496	11362 850-3496	Software - Storage	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$899	Each	33%	\$603	Other	D2
11362 850-3497	11362 850-3497	Software - Storage	Custom Post Standard Support Next Business Day On-Site Service	\$599	Each	33%	\$402	Other	D2
11362 850-3498	11362 850-3498	Software - Storage	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$899	Each	33%	\$603	Other	D2
11362 850-3499	11362 850-3499	Software - Storage	Custom Post Standard Support Next Business Day On-Site Service	\$599	Each	33%	\$402	Other	D2
11390 850-3460	11390 850-3460	Software - Storage	Custom Post Standard Support 7x24 Technical Support	\$599	Each	33%	\$402	Other	D2
11390 850-3461	11390 850-3461	Software - Storage	Custom Post Standard Support 7x24 Technical Support	\$599	Each	33%	\$402	Other	D2
11390 850-3500	11390 850-3500	Software - Storage	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$985	Each	33%	\$660	Other	D2
11390 850-3501	11390 850-3501	Software - Storage	Custom Post Standard Support Next Business Day On-Site Service	\$656	Each	33%	\$440	Other	D2
11390 850-3502	11390 850-3502	Software - Storage	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$985	Each	33%	\$660	Other	D2
11390 850-3503	11390 850-3503	Software - Storage	Custom Post Standard Support Next Business Day On-Site Service	\$656	Each	33%	\$440	Other	D2
456-105-382	456-105-382	SYM SOFTWARE	SRMSUITE CENTERA (NODE PAIR) =ID	\$0	Each	33%	\$0	Other	D2
456-110-777	456-110-777	SYM SOFTWARE	SRM CENTERA (NODE PAIR) =ID	\$0	Each	33%	\$0	Other	D2
458-000-202	458-000-202	SYM SOFTWARE	SRM for CENTERA	\$0	Each	33%	\$0	Other	D2
VSL3-000-080	VSL3-000-080	APPSYNC	AppSync TLA=CB	\$0	Each	33%	\$0	Other	D2
SRSTN-CENTERA	SRSTN-CENTERA	CENTERA	SRM SUITE LICENSE CENTERA (NODE PAIR)=ID	\$0	Each	33%	\$0	Other	D3
456-104-673	456-104-673	CLARIION	RP/CL LOC AGGREGATED CAPACITY=CA	\$1,900	Each	33%	\$1,273	Other	D3
456-104-674	456-104-674	CLARIION	RP/CL REM AGGREGATED CAPACITY=CA	\$1,900	Each	33%	\$1,273	Other	D3
456-104-675	456-104-675	CLARIION	CUSTOM ELA RECOVERPOINT-CL LOCAL =CA	\$1,000	Each	33%	\$670	Other	D3
456-104-676	456-104-676	CLARIION	CUSTOM ELA RECOVERPOINT-CL REMOTE =CA	\$1,000	Each	33%	\$670	Other	D3
458-000-170	458-000-170	CLARIION	RP FOR HCA PRODUCT	\$0	Each	33%	\$0	Other	D3
CX300-KIT	CX300-KIT	CLARIION	ARRAY DOCS + RTU	\$0	Each	33%	\$0	Other	D3
CX412CDC-KIT	CX412CDC-KIT	CLARIION	CX4-120CDC DOCS + RTU + PPATH FOR DC	\$0	Each	33%	\$0	Other	D3
CX412C-KIT	CX412C-KIT	CLARIION	CX4-120 DOCS COMMON RTU + POWERPATH	\$0	Each	33%	\$0	Other	D3
PPB-EN-DPU	PPB-EN-DPU	CLARIION	PPATH BASE-ENT DEP UPG	\$1,560	Each	33%	\$1,045	Other	D3
PPB-EN-ENU	PPB-EN-ENU	CLARIION	PPATH BASE-ENT ENT UPG	\$6,520	Each	33%	\$4,368	Other	D3
PPB-EN-WGU	PPB-EN-WGU	CLARIION	PPATH BASE-ENT WGR UPG	\$400	Each	33%	\$268	Other	D3
PPB-LX	PPB-LX	CLARIION	PPATH BASE LINUX	\$1,150	Each	33%	\$771	Other	D3
PPB-NW	PPB-NW	CLARIION	PPATH BASE NETWORK	\$0	Each	33%	\$0	Other	D3
PPB-WN	PPB-WN	CLARIION	PPATH BASE WINDOWS	\$1,150	Each	33%	\$771	Other	D3
RP-CE-01	RP-CE-01	CLARIION	RP CE FOR RP: MS CLUSTERS (0-14TB)	\$0	Each	33%	\$0	Other	D3
RP-CE-02	RP-CE-02	CLARIION	RP CE FOR RP: MS CLUSTERS (15-25TB)	\$0	Each	33%	\$0	Other	D3
RP-CE-03	RP-CE-03	CLARIION	RP CE FOR RP: MS CLUSTERS (26-40TB)	\$0	Each	33%	\$0	Other	D3
RP-CE-04	RP-CE-04	CLARIION	RP CE FOR RP: MS CLUSTERS (41-60TB)	\$0	Each	33%	\$0	Other	D3
RP-CE-05	RP-CE-05	CLARIION	RP CE FOR RP: MS CLUSTERS (61-100TB)	\$0	Each	33%	\$0	Other	D3
RP-CE-06	RP-CE-06	CLARIION	RP CE FOR RP: MS CLUSTERS (101-150TB)	\$0	Each	33%	\$0	Other	D3
RP-CE-07	RP-CE-07	CLARIION	RP CE FOR RP: MS CLUSTERS (151-250TB)	\$0	Each	33%	\$0	Other	D3
RP-CE-08	RP-CE-08	CLARIION	RP CE FOR RP: MS CLUSTERS (251-400TB)	\$0	Each	33%	\$0	Other	D3
RP-CE-09	RP-CE-09	CLARIION	RP CE FOR RP: MS CLUSTERS (401-600TB)	\$0	Each	33%	\$0	Other	D3
RP-CE-BASE	RP-CE-BASE	CLARIION	RP CE FOR RP: MS CLUSTERS BASE	\$0	Each	33%	\$0	Other	D3
RPSE-RPCP-03U	RPSE-RPCP-03U	CLARIION	RPSE CDP TO RPCL CDP T3 1TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPCP-04U	RPSE-RPCP-04U	CLARIION	RPSE CDP TO RPCL CDP T4 1TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPCP-05U	RPSE-RPCP-05U	CLARIION	RPSE CDP TO RPCL CDP T5 1TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPCP-06U	RPSE-RPCP-06U	CLARIION	RPSE CDP TO RPCL CDP T6 1TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPCP-16U	RPSE-RPCP-16U	CLARIION	RP/SE CDP 16TB TO RP CLASSIC CDP 16TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPCP-24U	RPSE-RPCP-24U	CLARIION	RP/SE CDP 24TB TO RP CLASSIC CDP 24TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPCP-32U	RPSE-RPCP-32U	CLARIION	RP/SE CDP 32TB TO RP CLASSIC CDP 32TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPCP-4U	RPSE-RPCP-4U	CLARIION	RP/SE CDP 4TB TO RP CLASSIC CDP 4TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPCP-8U	RPSE-RPCP-8U	CLARIION	RP/SE CDP 8TB TO RP CLASSIC CDP 8TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPRR-03U	RPSE-RPRR-03U	CLARIION	RPSE CRR TO RPCL CRR T3 1TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPRR-04U	RPSE-RPRR-04U	CLARIION	RPSE CRR TO RPCL CRR T4 1TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPRR-05U	RPSE-RPRR-05U	CLARIION	RPSE CRR TO RPCL CRR T5 1TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPRR-06U	RPSE-RPRR-06U	CLARIION	RPSE CRR TO RPCL CRR T6 1TB UG	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
RPSE-RPRR-16U	RPSE-RPRR-16U	CLARIION	RP/SE CRR 16TB TO RP CLASSIC CRR 16TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPRR-24U	RPSE-RPRR-24U	CLARIION	RP/SE CRR 24TB TO RP CLASSIC CRR 24TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPRR-32U	RPSE-RPRR-32U	CLARIION	RP/SE CRR 32TB TO RP CLASSIC CRR 32TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPRR-4U	RPSE-RPRR-4U	CLARIION	RP/SE CRR 4TB TO RP CLASSIC CRR 4TB UG	\$0	Each	33%	\$0	Other	D3
RPSE-RPRR-8U	RPSE-RPRR-8U	CLARIION	RP/SE CRR 8TB TO RP CLASSIC CRR 8TB UG	\$0	Each	33%	\$0	Other	D3
SA4E-300	SA4E-300	CLARIION	SA4E FOR (1) CX300(1)	\$2,700	Each	33%	\$1,809	Other	D3
SA4E-500	SA4E-500	CLARIION	SA4E FOR (1) CX400/500(1)	\$8,200	Each	33%	\$5,494	Other	D3
SA4E-700	SA4E-700	CLARIION	SA4E FOR (1) CX600/700	\$11,400	Each	33%	\$7,638	Other	D3
SAE-EX-BASE	SAE-EX-BASE	CLARIION	SA4E BASE INCL 125 MBXS	\$0	Each	33%	\$0	Other	D3
SAE-EX-MBXT1	SAE-EX-MBXT1	CLARIION	126-500 ADDITIONAL MBXS	\$0	Each	33%	\$0	Other	D3
SAE-EX-MBXT2	SAE-EX-MBXT2	CLARIION	501-1000 ADDITIONAL MBXS	\$0	Each	33%	\$0	Other	D3
SAE-EX-MBXT3	SAE-EX-MBXT3	CLARIION	1001-2000 ADDITIONAL MBXS	\$0	Each	33%	\$0	Other	D3
SAE-EX-MBXT4	SAE-EX-MBXT4	CLARIION	2001+ ADDITIONAL MBXS	\$0	Each	33%	\$0	Other	D3
456-111-288	456-111-288	CLOUD	Constellation Perp 1-100TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-289	456-111-289	CLOUD	Constellation Perp 101-250TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-290	456-111-290	CLOUD	Constellation Perp 251-500TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-291	456-111-291	CLOUD	Constellation Perp 501-1000TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-292	456-111-292	CLOUD	Constellation Perp 1PB-5PB=CA	\$0	Each	33%	\$0	Other	D3
456-111-293	456-111-293	CLOUD	Constellation Perp 5PB-10PB=CA	\$0	Each	33%	\$0	Other	D3
456-111-294	456-111-294	CLOUD	Constellation Perp 10+PB=CA	\$0	Each	33%	\$0	Other	D3
456-111-638	456-111-638	CLOUD	Constellation Site Cache VE - Perp=CA	\$0	Each	33%	\$0	Other	D3
VSL3-002-700	VSL3-002-700	CLOUD	Constellation Perp TLA=CA	\$0	Each	33%	\$0	Other	D3
VSL3-002-701	VSL3-002-701	CLOUD	Constellation Site Cache VE TLA=CA	\$0	Each	33%	\$0	Other	D3
456-109-371	456-109-371	CLOUDARRAY	CLOUDARRAY SW FC AP 20TBU - 40TBU UPG=IC	\$53,360	Each	33%	\$35,751	Other	D3
456-110-224	456-110-224	CLOUDARRAY	CLOUDARRAY SW FOR FC APPLIANCE 40TBU=IC	\$0	Each	33%	\$0	Other	D3
456-110-555	456-110-555	CLOUDARRAY	CLOUDARRAY SW FOR FC APPLIANCE 20TBU=IC	\$0	Each	33%	\$0	Other	D3
456-110-937	456-110-937	CLOUDARRAY	CLOUDARRAY VIRT EDTN SW <118TB=CC	\$23,810	Each	33%	\$15,953	Other	D3
456-110-938	456-110-938	CLOUDARRAY	CLOUDARRAY VIRT EDTN SW 118-499TB=CC	\$205	Each	33%	\$137	Other	D3
456-110-939	456-110-939	CLOUDARRAY	CLOUDARRAY VIRT EDTN SW 500-999TB=CC	\$175	Each	33%	\$117	Other	D3
456-110-940	456-110-940	CLOUDARRAY	CLOUDARRAY VIRT EDTN SW 1000-4999TB=CC	\$155	Each	33%	\$104	Other	D3
456-110-941	456-110-941	CLOUDARRAY	CLOUDARRAY VIRT EDTN SW >5000TB=CC	\$135	Each	33%	\$90	Other	D3
458-000-991	458-000-991	CLOUDARRAY	CLOUDARRAY SW PRODUCT	\$0	Each	33%	\$0	Other	D3
458-000-992	458-000-992	CLOUDARRAY	CLOUDARRAY VIRT EDITION SW PRODUCT	\$0	Each	33%	\$0	Other	D3
458-001-124	458-001-124	CLOUDARRAY	CLOUDARRAY FOR FC APPL PRODUCT	\$0	Each	33%	\$0	Other	D3
CLA-CLDARRSW-12TBU	CLA-CLDARRSW-12TBU	CLOUDARRAY	CLOUDARRAY SW FOR 12TBU=IA	\$0	Each	33%	\$0	Other	D3
CLA-CLDARRSW-18TBU	CLA-CLDARRSW-18TBU	CLOUDARRAY	CLOUDARRAY SW FOR 18TBU=IA	\$0	Each	33%	\$0	Other	D3
CLA-CLDARRSW-40TBU	CLA-CLDARRSW-40TBU	CLOUDARRAY	CLOUDARRAY SW FOR 40TBU=IA	\$0	Each	33%	\$0	Other	D3
CLA-CLDARRSW-60TBU	CLA-CLDARRSW-60TBU	CLOUDARRAY	CLOUDARRAY SW FOR 60TBU=IA	\$0	Each	33%	\$0	Other	D3
CLA-FCSAHW-18TBU	CLA-FCSAHW-18TBU	CLOUDARRAY	CLOUDARRAY SA HW FC APPLIANCE 40TBU	\$24,000	Each	33%	\$16,080	Other	D3
CLA-FCSAHW20-40TBU	CLA-FCSAHW20-40TBU	CLOUDARRAY	CLOUDARRAY SA HW FC APPLIANCE 20-40TBU	\$24,000	Each	33%	\$16,080	Other	D3
CLA-FCSAHW-40TBU	CLA-FCSAHW-40TBU	CLOUDARRAY	CLOUDARRAY SA HW FC APPLIANCE 40TBU	\$24,000	Each	33%	\$16,080	Other	D3
CLA-VRTED12-NEW	CLA-VRTED12-NEW	CLOUDARRAY	CLOUDARRAY VIRT EDITION 12 SW NEW=IA	\$0	Each	33%	\$0	Other	D3
CLA-VRTED3-NEW	CLA-VRTED3-NEW	CLOUDARRAY	CLOUDARRAY VIRT EDITION 3 SW NEW=IA	\$0	Each	33%	\$0	Other	D3
CLA-VRTED3TO12-UPG	CLA-VRTED3TO12-UPG	CLOUDARRAY	CLOUDARRAY VIRT EDITION 3TO12 SW UPG=IA	\$29,250	Each	33%	\$19,598	Other	D3
CLA-VRTED3TO6-UPG	CLA-VRTED3TO6-UPG	CLOUDARRAY	CLOUDARRAY VIRT EDITION 3 TO 6 SW UPG=IA	\$14,250	Each	33%	\$9,548	Other	D3
CLA-VRTED6-NEW	CLA-VRTED6-NEW	CLOUDARRAY	CLOUDARRAY VIRT EDITION 6 SW NEW=IA	\$0	Each	33%	\$0	Other	D3
CLA-VRTED6TO12-UPG	CLA-VRTED6TO12-UPG	CLOUDARRAY	CLOUDARRAY VIRT EDITION 6TO12 SW UPG=IA	\$15,000	Each	33%	\$10,050	Other	D3
CLA-VRTEDFRM-NEW	CLA-VRTEDFRM-NEW	CLOUDARRAY	CLOUDARRAY SW FOR VSPEX BLUE=IA	\$0	Each	33%	\$0	Other	D3
456-113-575	456-113-575	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 1=CB	\$113	Each	33%	\$76	Other	D3
456-113-576	456-113-576	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 2=CB	\$102	Each	33%	\$68	Other	D3
456-113-577	456-113-577	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 3=CB	\$92	Each	33%	\$62	Other	D3
456-113-578	456-113-578	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 4=CB	\$83	Each	33%	\$56	Other	D3
456-113-579	456-113-579	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 5=CB	\$75	Each	33%	\$50	Other	D3
456-113-580	456-113-580	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 6=CB	\$67	Each	33%	\$45	Other	D3
456-113-581	456-113-581	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 7=CB	\$61	Each	33%	\$41	Other	D3
456-113-582	456-113-582	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 8=CB	\$55	Each	33%	\$37	Other	D3
456-113-583	456-113-583	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 9=CB	\$50	Each	33%	\$34	Other	D3
456-113-584	456-113-584	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 10=CB	\$45	Each	33%	\$30	Other	D3
456-113-585	456-113-585	CLOUDLINK	CloudLink Encrypt PowerFlex Tier 11=CB	\$41	Each	33%	\$27	Other	D3
458-002-432	458-002-432	CLOUDLINK	CloudLink Encryption for PowerFlex	\$0	Each	33%	\$0	Other	D3
450-001-050	450-001-050	CONTENT MANAGEMENT	EMC DCTM LS R+D Approver SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-051	450-001-051	CONTENT MANAGEMENT	EMC DCTM LS R+D Contributor SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-052	450-001-052	CONTENT MANAGEMENT	EMC DCTM LS R+D Reader SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-053	450-001-053	CONTENT MANAGEMENT	EMC DCTM LS Q+M Approver SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-054	450-001-054	CONTENT MANAGEMENT	EMC DCTM LS Q+M Contributor SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-055	450-001-055	CONTENT MANAGEMENT	EMC DCTM LS Q+M Reader SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-056	450-001-056	CONTENT MANAGEMENT	EMC DCTM LS eTMF Approver SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-057	450-001-057	CONTENT MANAGEMENT	EMC DCTM LS eTMF Contributor SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-058	450-001-058	CONTENT MANAGEMENT	EMC DCTM LS eTMF Reader SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-061	450-001-061	CONTENT MANAGEMENT	EMC DCTM LS SSV Contributor SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-062	450-001-062	CONTENT MANAGEMENT	EMC DCTM LS SSV Reader SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-184	450-001-184	CONTENT MANAGEMENT	SEL DCTM Capital Projects SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
450-001-185	450-001-185	CONTENT MANAGEMENT	SEL DCTM Asset Operations SLN ASL=UA	\$0	Each	33%	\$0	Other	D3
456-002-891	456-002-891	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 100GB CP	\$0	Each	33%	\$0	Other	D3
456-002-892	456-002-892	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 500GB CP	\$0	Each	33%	\$0	Other	D3
456-002-893	456-002-893	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 1TB CP	\$0	Each	33%	\$0	Other	D3
456-002-894	456-002-894	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 2TB CP	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	L(Column K) Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-002-895	456-002-895	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 5TB CP	\$0	Each	33%	\$0	Other	D3
456-002-896	456-002-896	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 10TB CP	\$0	Each	33%	\$0	Other	D3
456-002-897	456-002-897	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 15TB CP	\$0	Each	33%	\$0	Other	D3
456-002-898	456-002-898	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 20TB CP	\$0	Each	33%	\$0	Other	D3
456-002-899	456-002-899	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 32TB CP	\$0	Each	33%	\$0	Other	D3
456-002-900	456-002-900	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 64TB CP	\$0	Each	33%	\$0	Other	D3
456-002-901	456-002-901	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 100TB CP	\$0	Each	33%	\$0	Other	D3
456-002-902	456-002-902	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 200TB CP	\$0	Each	33%	\$0	Other	D3
456-002-903	456-002-903	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 300TB CP	\$0	Each	33%	\$0	Other	D3
456-002-904	456-002-904	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 400TB CP	\$0	Each	33%	\$0	Other	D3
456-002-905	456-002-905	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 500TB CP	\$0	Each	33%	\$0	Other	D3
456-002-906	456-002-906	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 600TB CP	\$0	Each	33%	\$0	Other	D3
456-002-907	456-002-907	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 700TB CP	\$0	Each	33%	\$0	Other	D3
456-002-908	456-002-908	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 800TB CP	\$0	Each	33%	\$0	Other	D3
456-002-909	456-002-909	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 900TB CP	\$0	Each	33%	\$0	Other	D3
456-002-910	456-002-910	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS 1PB CP	\$0	Each	33%	\$0	Other	D3
456-002-911	456-002-911	CONTENT MANAGEMENT	DISKXTENDER FOR WINDOWS FILE SYS MGR SVR	\$0	Each	33%	\$0	Other	D3
456-002-913	456-002-913	CONTENT MANAGEMENT	DSKXTNDR WIN FILE SYS MGR CLUSTER	\$0	Each	33%	\$0	Other	D3
456-002-917	456-002-917	CONTENT MANAGEMENT	APPLICATIONXTENDER API SERVICES ST	\$0	Each	33%	\$0	Other	D3
456-002-918	456-002-918	CONTENT MANAGEMENT	APPX-ECOPY SHARES CN 3.0 CONNECTOR	\$0	Each	33%	\$0	Other	D3
456-002-920	456-002-920	CONTENT MANAGEMENT	APPXTNDR WORKFLOW ACCOUNTS PAYABLE ST	\$0	Each	33%	\$0	Other	D3
456-002-921	456-002-921	CONTENT MANAGEMENT	ARCGIS FOR APPLICATIONXTENDER	\$0	Each	33%	\$0	Other	D3
456-002-922	456-002-922	CONTENT MANAGEMENT	SAP FOR APPLICATIONXTENDER	\$0	Each	33%	\$0	Other	D3
456-002-929	456-002-929	CONTENT MANAGEMENT	RECORDS MGR-APPXTENDER DEVELOPER LICENSE	\$0	Each	33%	\$0	Other	D3
456-002-930	456-002-930	CONTENT MANAGEMENT	ADDL RECORDS MGR ADMINISTRATOR CLINT CON	\$0	Each	33%	\$0	Other	D3
456-002-931	456-002-931	CONTENT MANAGEMENT	APPX MDA DIST DB REINTGRN SVR SVR CNTR	\$0	Each	33%	\$0	Other	D3
456-002-932	456-002-932	CONTENT MANAGEMENT	APPX MDA DIST DB REINTGRN WKSTN SVR CON	\$0	Each	33%	\$0	Other	D3
456-002-933	456-002-933	CONTENT MANAGEMENT	APPX MEDIA DIST VIEWER SVR CC (1) ST	\$0	Each	33%	\$0	Other	D3
456-002-934	456-002-934	CONTENT MANAGEMENT	APPX MEDIA DIST VIEWER SVR CC (3) ST	\$0	Each	33%	\$0	Other	D3
456-002-935	456-002-935	CONTENT MANAGEMENT	APPX MEDIA DIST VIEWER SVR CC (5) ST	\$0	Each	33%	\$0	Other	D3
456-002-936	456-002-936	CONTENT MANAGEMENT	APPX MEDIA DIST VIEWER SVR CC (10) ST	\$0	Each	33%	\$0	Other	D3
456-002-937	456-002-937	CONTENT MANAGEMENT	APPX MEDIA DIST VIEWER SVR CC (25) ST	\$0	Each	33%	\$0	Other	D3
456-002-938	456-002-938	CONTENT MANAGEMENT	APPX MEDIA DIST VIEWER SVR CC (50) ST	\$0	Each	33%	\$0	Other	D3
456-002-939	456-002-939	CONTENT MANAGEMENT	APPX MEDIA DIST VIEWER SVR CC (75) ST	\$0	Each	33%	\$0	Other	D3
456-002-940	456-002-940	CONTENT MANAGEMENT	APPX MEDIA DIST VIEWER SVR CC (100) ST	\$0	Each	33%	\$0	Other	D3
456-002-991	456-002-991	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (100-149)ST	\$0	Each	33%	\$0	Other	D3
456-002-992	456-002-992	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (250-499) CNC	\$0	Each	33%	\$0	Other	D3
456-002-993	456-002-993	CONTENT MANAGEMENT	VERITY K2 CLIENT SOFTWARE (1-49) ST	\$0	Each	33%	\$0	Other	D3
456-002-994	456-002-994	CONTENT MANAGEMENT	VERITY K2 CLIENT SOFTWARE (50-99) ST	\$0	Each	33%	\$0	Other	D3
456-002-995	456-002-995	CONTENT MANAGEMENT	VERITY K2 CLIENT SOFTWARE (100-149) ST	\$0	Each	33%	\$0	Other	D3
456-002-996	456-002-996	CONTENT MANAGEMENT	VERITY K2 CLIENT SOFTWARE (150-499) ST	\$0	Each	33%	\$0	Other	D3
456-002-998	456-002-998	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT (1-49) ST	\$0	Each	33%	\$0	Other	D3
456-002-999	456-002-999	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT (50-99) ST	\$0	Each	33%	\$0	Other	D3
456-003-000	456-003-000	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT (100-149)ST	\$0	Each	33%	\$0	Other	D3
456-003-001	456-003-001	CONTENT MANAGEMENT	APPLICATIONXTENDER OCR SERVER	\$0	Each	33%	\$0	Other	D3
456-003-004	456-003-004	CONTENT MANAGEMENT	APPXTNDR RPTS MGMT BI GATEWAY OPTION	\$0	Each	33%	\$0	Other	D3
456-003-005	456-003-005	CONTENT MANAGEMENT	APPLICATIONXTENDER RPTS MGMT AFP OPTION	\$0	Each	33%	\$0	Other	D3
456-003-006	456-003-006	CONTENT MANAGEMENT	APPXTNDR RPTS MGMT METACODE OPTION	\$0	Each	33%	\$0	Other	D3
456-003-007	456-003-007	CONTENT MANAGEMENT	APPLICATIONXTENDER RPTS MGMT PCL OPTION	\$0	Each	33%	\$0	Other	D3
456-003-008	456-003-008	CONTENT MANAGEMENT	APPLICATIONXTENDER RPTS MGMT PDF OPTION	\$0	Each	33%	\$0	Other	D3
456-003-009	456-003-009	CONTENT MANAGEMENT	APPLICATIONXTENDER REPORTS MGMT SERVER	\$0	Each	33%	\$0	Other	D3
456-003-011	456-003-011	CONTENT MANAGEMENT	APPXTENDER REPORTS MGMT SVR CC (2-5) ST	\$0	Each	33%	\$0	Other	D3
456-003-012	456-003-012	CONTENT MANAGEMENT	APPXTENDER REPORTS MGMT SVR CC (6-9) ST	\$0	Each	33%	\$0	Other	D3
456-003-013	456-003-013	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SVR CC (10-24) ST	\$0	Each	33%	\$0	Other	D3
456-003-014	456-003-014	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SVR CC (25-49) ST	\$0	Each	33%	\$0	Other	D3
456-003-015	456-003-015	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SVR CC (50-74) ST	\$0	Each	33%	\$0	Other	D3
456-003-016	456-003-016	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SVR CC (75-99) ST	\$0	Each	33%	\$0	Other	D3
456-003-017	456-003-017	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SVR CC (100-149) ST	\$0	Each	33%	\$0	Other	D3
456-003-018	456-003-018	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SVR CC (150-199) ST	\$0	Each	33%	\$0	Other	D3
456-003-020	456-003-020	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SERVER CC (10-24) ST	\$0	Each	33%	\$0	Other	D3
456-003-021	456-003-021	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SERVER CC (25-49) ST	\$0	Each	33%	\$0	Other	D3
456-003-022	456-003-022	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SERVER CC (50-74) ST	\$0	Each	33%	\$0	Other	D3
456-003-023	456-003-023	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SERVER CC (75-99) ST	\$0	Each	33%	\$0	Other	D3
456-003-024	456-003-024	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SVR CC (100-149) ST	\$0	Each	33%	\$0	Other	D3
456-003-025	456-003-025	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SVR CC (150-199) ST	\$0	Each	33%	\$0	Other	D3
456-003-026	456-003-026	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SVR CC (200-249) ST	\$0	Each	33%	\$0	Other	D3
456-003-027	456-003-027	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SVR CC (250-499) ST	\$0	Each	33%	\$0	Other	D3
456-003-040	456-003-040	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL A	\$1,099	Each	33%	\$736	Other	D3
456-003-041	456-003-041	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL B	\$2,699	Each	33%	\$1,808	Other	D3
456-003-042	456-003-042	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL C	\$3,599	Each	33%	\$2,411	Other	D3
456-003-043	456-003-043	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL D	\$5,199	Each	33%	\$3,483	Other	D3
456-003-044	456-003-044	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL E	\$5,799	Each	33%	\$3,885	Other	D3
456-003-045	456-003-045	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL F	\$6,199	Each	33%	\$4,153	Other	D3
456-003-046	456-003-046	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL G	\$8,699	Each	33%	\$5,828	Other	D3
456-003-047	456-003-047	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL H	\$9,699	Each	33%	\$6,498	Other	D3
456-003-048	456-003-048	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL I	\$9,799	Each	33%	\$6,565	Other	D3
456-003-049	456-003-049	CONTENT MANAGEMENT	ARCHXTNDR WIN MOWORM/UDO LEVEL J	\$11,399	Each	33%	\$7,637	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down		
456-003-050	456-003-050	CONTENT MANAGEMENT	ARCHXTNDR WIN MO/WORM/UDO LEVEL K	\$12,599	Each	33%	\$8,441	Other	D3	
456-003-051	456-003-051	CONTENT MANAGEMENT	ARCHXTNDR WIN MO/WORM/UDO LEVEL L	\$16,499	Each	33%	\$11,054	Other	D3	
456-003-052	456-003-052	CONTENT MANAGEMENT	ARCHXTNDR WIN MO/WORM/UDO LEVEL M	\$24,699	Each	33%	\$16,548	Other	D3	
456-003-053	456-003-053	CONTENT MANAGEMENT	ARCHXTNDR WIN MO/WORM/UDO LEVEL N	\$27,399	Each	33%	\$18,357	Other	D3	
456-003-054	456-003-054	CONTENT MANAGEMENT	ARCHXTNDR WIN MO/WORM/UDO LEVEL O	\$30,799	Each	33%	\$20,635	Other	D3	
456-003-055	456-003-055	CONTENT MANAGEMENT	ARCHXTNDR WIN MO/WORM/UDO LEVEL P	\$34,999	Each	33%	\$23,449	Other	D3	
456-003-056	456-003-056	CONTENT MANAGEMENT	ARCHXTNDR WIN MO/WORM/UDO LEVEL Q	\$38,799	Each	33%	\$25,995	Other	D3	
456-003-057	456-003-057	CONTENT MANAGEMENT	ARCHXTNDR WIN MO/WORM/UDO LEVEL R	\$41,099	Each	33%	\$27,536	Other	D3	
456-003-071	456-003-071	CONTENT MANAGEMENT	APPX MDA DISTRIBUTION PERPETUAL LICENSE	\$0	Each	33%	\$0	Other	D3	
456-003-072	456-003-072	CONTENT MANAGEMENT	APPXTENDER IMAGE CAPTURE SERVER CC ST	\$0	Each	33%	\$0	Other	D3	
456-003-073	456-003-073	CONTENT MANAGEMENT	APPLICATIONXTENDER WORKFLOW SERVER	\$0	Each	33%	\$0	Other	D3	
456-003-074	456-003-074	CONTENT MANAGEMENT	APPXTNDR WORKFLOW PROCESS BUILDER	\$0	Each	33%	\$0	Other	D3	
456-003-078	456-003-078	CONTENT MANAGEMENT	APPXTNDR PROINDEX FULL TEXT SVR	\$0	Each	33%	\$0	Other	D3	
456-003-079	456-003-079	CONTENT MANAGEMENT	VERITY K2 SERVER FOR APPLICATIONXTENDER	\$0	Each	33%	\$0	Other	D3	
456-003-080	456-003-080	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SVR CC STANDALONE	\$0	Each	33%	\$0	Other	D3	
456-003-081	456-003-081	CONTENT MANAGEMENT	APPXTENDER INTG MOD (1-10 CCNT USERS) ST	\$0	Each	33%	\$0	Other	D3	
456-003-082	456-003-082	CONTENT MANAGEMENT	APPX INTG MOD (11-25 CCNT USERS) ST	\$0	Each	33%	\$0	Other	D3	
456-003-083	456-003-083	CONTENT MANAGEMENT	APPX INTG MOD (26-50 CCNT USERS) ST	\$0	Each	33%	\$0	Other	D3	
456-003-084	456-003-084	CONTENT MANAGEMENT	APPX INTG MOD (51-100 CCNT USERS) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-085	456-003-085	CONTENT MANAGEMENT	APPX INTG MOD (101-250 CCNT USERS) ST	\$0	Each	33%	\$0	Other	D3	
456-003-086	456-003-086	CONTENT MANAGEMENT	APPXTENDER INTG MOD (251P CCNT USERS) ST	\$0	Each	33%	\$0	Other	D3	
456-003-087	456-003-087	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (50-74) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-088	456-003-088	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (75-99) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-089	456-003-089	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (150-199) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-090	456-003-090	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (200-249) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-091	456-003-091	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (500-999) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-092	456-003-092	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (1K-1,999) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-093	456-003-093	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (2K-2,999) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-094	456-003-094	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (3K-3,999) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-095	456-003-095	CONTENT MANAGEMENT	APPX WB ACS .NET PUB ACC (4K-4,999) CNC	\$0	Each	33%	\$0	Other	D3	
456-003-098	456-003-098	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A	\$299	Each	33%	\$200	Other	D3	
456-003-099	456-003-099	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B	\$3,199	Each	33%	\$2,143	Other	D3	
456-003-100	456-003-100	CONTENT MANAGEMENT	ARCHXTNDR WIN PRODATA LEVEL A	\$1,099	Each	33%	\$736	Other	D3	
456-003-101	456-003-101	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C	\$4,699	Each	33%	\$3,148	Other	D3	
456-003-102	456-003-102	CONTENT MANAGEMENT	ARCHXTNDR WIN PRODATA LEVEL D	\$6,599	Each	33%	\$4,421	Other	D3	
456-003-103	456-003-103	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D	\$5,999	Each	33%	\$4,019	Other	D3	
456-003-104	456-003-104	CONTENT MANAGEMENT	ARCHXTNDR WIN PRODATA LEVEL G	\$13,999	Each	33%	\$9,379	Other	D3	
456-003-105	456-003-105	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL E	\$6,599	Each	33%	\$4,421	Other	D3	
456-003-106	456-003-106	CONTENT MANAGEMENT	ARCHXTNDR WIN PRODATA LEVEL J	\$23,699	Each	33%	\$15,878	Other	D3	
456-003-107	456-003-107	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL F	\$6,999	Each	33%	\$4,689	Other	D3	
456-003-108	456-003-108	CONTENT MANAGEMENT	ARCHXTNDR WIN PRODATA LEVEL M	\$34,199	Each	33%	\$22,913	Other	D3	
456-003-109	456-003-109	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G	\$7,799	Each	33%	\$5,225	Other	D3	
456-003-110	456-003-110	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL H	\$7,999	Each	33%	\$5,359	Other	D3	
456-003-111	456-003-111	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL I	\$8,599	Each	33%	\$5,761	Other	D3	
456-003-112	456-003-112	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL J	\$8,999	Each	33%	\$6,029	Other	D3	
456-003-113	456-003-113	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL K	\$9,499	Each	33%	\$6,364	Other	D3	
456-003-114	456-003-114	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL L	\$10,199	Each	33%	\$6,833	Other	D3	
456-003-115	456-003-115	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL M	\$10,499	Each	33%	\$7,034	Other	D3	
456-003-116	456-003-116	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL N	\$11,099	Each	33%	\$7,436	Other	D3	
456-003-117	456-003-117	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL O	\$11,699	Each	33%	\$7,838	Other	D3	
456-003-118	456-003-118	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL P	\$12,899	Each	33%	\$8,642	Other	D3	
456-003-119	456-003-119	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL Q	\$14,099	Each	33%	\$9,446	Other	D3	
456-003-120	456-003-120	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL R	\$15,399	Each	33%	\$10,317	Other	D3	
456-003-121	456-003-121	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL S	\$20,699	Each	33%	\$13,868	Other	D3	
456-003-122	456-003-122	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL A	\$499	Each	33%	\$334	Other	D3	
456-003-123	456-003-123	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL B	\$7,099	Each	33%	\$4,756	Other	D3	
456-003-124	456-003-124	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL C	\$8,799	Each	33%	\$5,895	Other	D3	
456-003-125	456-003-125	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL D	\$10,799	Each	33%	\$7,235	Other	D3	
456-003-126	456-003-126	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL E	\$12,499	Each	33%	\$8,374	Other	D3	
456-003-127	456-003-127	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL F	\$15,999	Each	33%	\$10,819	Other	D3	
456-003-128	456-003-128	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL G	\$14,999	Each	33%	\$10,049	Other	D3	
456-003-129	456-003-129	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL H	\$17,999	Each	33%	\$12,059	Other	D3	
456-003-130	456-003-130	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL I	\$21,699	Each	33%	\$14,538	Other	D3	
456-003-131	456-003-131	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL J	\$25,999	Each	33%	\$17,419	Other	D3	
456-003-132	456-003-132	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL K	\$30,799	Each	33%	\$20,635	Other	D3	
456-003-133	456-003-133	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL L	\$34,199	Each	33%	\$22,913	Other	D3	
456-003-134	456-003-134	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL A	\$499	Each	33%	\$334	Other	D3	
456-003-135	456-003-135	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL B	\$2,599	Each	33%	\$1,741	Other	D3	
456-003-136	456-003-136	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL C	\$3,599	Each	33%	\$2,411	Other	D3	
456-003-137	456-003-137	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL D	\$4,999	Each	33%	\$3,349	Other	D3	
456-003-138	456-003-138	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL E	\$7,199	Each	33%	\$4,823	Other	D3	
456-003-139	456-003-139	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL F	\$8,199	Each	33%	\$5,493	Other	D3	
456-003-140	456-003-140	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL G	\$9,199	Each	33%	\$6,163	Other	D3	
456-003-141	456-003-141	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL H	\$10,199	Each	33%	\$6,833	Other	D3	
456-003-142	456-003-142	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL I	\$11,399	Each	33%	\$7,637	Other	D3	
456-003-143	456-003-143	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL J	\$11,499	Each	33%	\$7,704	Other	D3	
456-003-144	456-003-144	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL K	\$12,399	Each	33%	\$8,307	Other	D3	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
456-003-145	456-003-145	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL L	\$13,599	Each	33%		\$9,111	Other	D3
456-003-146	456-003-146	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL M	\$15,399	Each	33%		\$10,317	Other	D3
456-003-147	456-003-147	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL N	\$20,599	Each	33%		\$13,801	Other	D3
456-003-148	456-003-148	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL O	\$22,599	Each	33%		\$15,141	Other	D3
456-003-149	456-003-149	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL P	\$25,699	Each	33%		\$17,218	Other	D3
456-003-150	456-003-150	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL Q	\$29,599	Each	33%		\$19,831	Other	D3
456-003-151	456-003-151	CONTENT MANAGEMENT	ARCHXTNDR WIN DVD-RAM LEVEL R	\$31,999	Each	33%		\$21,439	Other	D3
456-003-152	456-003-152	CONTENT MANAGEMENT	ARCHX WIN ROM LV A MINI CHGR 0- 7 SLOTS	\$399	Each	33%		\$267	Other	D3
456-003-153	456-003-153	CONTENT MANAGEMENT	ARCHX WIN ROM LV A 0- 16 CD/DVD ROM	\$999	Each	33%		\$669	Other	D3
456-003-154	456-003-154	CONTENT MANAGEMENT	ARCHX FOR WIN ROM LEVEL A UP TO 16 CHGR	\$2,199	Each	33%		\$1,473	Other	D3
456-003-155	456-003-155	CONTENT MANAGEMENT	ARCHX WIN ROM LV A 0- 32 CD/DVD ROM	\$1,699	Each	33%		\$1,138	Other	D3
456-003-156	456-003-156	CONTENT MANAGEMENT	ARCHX FOR WIN ROM LEVEL A UP TO 32 CHGR	\$3,199	Each	33%		\$2,143	Other	D3
456-003-157	456-003-157	CONTENT MANAGEMENT	ARCHX WIN ROM LV A 0- 64 CD/DVD ROM	\$2,299	Each	33%		\$1,540	Other	D3
456-003-158	456-003-158	CONTENT MANAGEMENT	ARCHX FOR WIN ROM LEVEL A UP TO 64 CHGR	\$4,499	Each	33%		\$3,014	Other	D3
456-003-159	456-003-159	CONTENT MANAGEMENT	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	\$599	Each	33%		\$401	Other	D3
456-003-160	456-003-160	CONTENT MANAGEMENT	ARCHX FOR WIN ROM LEVEL A UP TO 8 CHGR	\$1,199	Each	33%		\$803	Other	D3
456-003-161	456-003-161	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL B	\$1,899	Each	33%		\$1,272	Other	D3
456-003-162	456-003-162	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL C	\$2,099	Each	33%		\$1,406	Other	D3
456-003-163	456-003-163	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL D	\$3,099	Each	33%		\$2,076	Other	D3
456-003-164	456-003-164	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL E	\$3,699	Each	33%		\$2,478	Other	D3
456-003-165	456-003-165	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL F	\$3,899	Each	33%		\$2,612	Other	D3
456-003-166	456-003-166	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL G	\$4,199	Each	33%		\$2,813	Other	D3
456-003-167	456-003-167	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL H	\$4,999	Each	33%		\$3,349	Other	D3
456-003-168	456-003-168	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL I	\$5,199	Each	33%		\$3,483	Other	D3
456-003-169	456-003-169	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL J	\$5,699	Each	33%		\$3,818	Other	D3
456-003-170	456-003-170	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL K	\$6,199	Each	33%		\$4,153	Other	D3
456-003-171	456-003-171	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL L	\$6,699	Each	33%		\$4,488	Other	D3
456-003-172	456-003-172	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL M	\$7,299	Each	33%		\$4,890	Other	D3
456-003-173	456-003-173	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL N	\$7,599	Each	33%		\$5,091	Other	D3
456-003-174	456-003-174	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL O	\$8,299	Each	33%		\$5,560	Other	D3
456-003-175	456-003-175	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL P	\$8,899	Each	33%		\$5,962	Other	D3
456-003-176	456-003-176	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL Q	\$10,099	Each	33%		\$6,766	Other	D3
456-003-177	456-003-177	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL R	\$11,299	Each	33%		\$7,570	Other	D3
456-003-178	456-003-178	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL S	\$12,599	Each	33%		\$8,441	Other	D3
456-003-179	456-003-179	CONTENT MANAGEMENT	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL T	\$17,899	Each	33%		\$11,992	Other	D3
456-010-489	456-010-489	CONTENT MANAGEMENT	RETENTION MGR FOR APPLICATIONX TENDER SVR	\$0	Each	33%		\$0	Other	D3
456-010-490	456-010-490	CONTENT MANAGEMENT	RECORDS MGR FOR APPXTENDER SVR CC ST	\$0	Each	33%		\$0	Other	D3
456-010-494	456-010-494	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SVR CC (500-999) ST	\$0	Each	33%		\$0	Other	D3
456-010-541	456-010-541	CONTENT MANAGEMENT	APPX WEB ACCESS .NET PUBL ACC (1-24) ST	\$0	Each	33%		\$0	Other	D3
456-010-542	456-010-542	CONTENT MANAGEMENT	APPX WEB ACCESS .NET PUBL ACC (25-49) ST	\$0	Each	33%		\$0	Other	D3
456-010-543	456-010-543	CONTENT MANAGEMENT	APPX DOCUMENT ROUTING CC (1-49U) ST	\$0	Each	33%		\$0	Other	D3
456-010-544	456-010-544	CONTENT MANAGEMENT	APPX DOCUMENT ROUTING CC (50-99U) ST	\$0	Each	33%		\$0	Other	D3
456-010-545	456-010-545	CONTENT MANAGEMENT	APPX DOCUMENT ROUTING CC (100-249U) ST	\$0	Each	33%		\$0	Other	D3
456-010-546	456-010-546	CONTENT MANAGEMENT	APPX DOCUMENT ROUTING CC (250+ U) ST	\$0	Each	33%		\$0	Other	D3
456-010-850	456-010-850	CONTENT MANAGEMENT	DISPATCHER-IA CLSFCATN + 1,850,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-863	456-010-863	CONTENT MANAGEMENT	DISPATCHER-IA EXTRACT + 1,850,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-866	456-010-866	CONTENT MANAGEMENT	DISPATCHER-IA TABLE READER < 912,500 PPY	\$0	Each	33%		\$0	Other	D3
456-010-868	456-010-868	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR < 1,825,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-869	456-010-869	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR < 3,650,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-870	456-010-870	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR < 9,125,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-871	456-010-871	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR < 18,250,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-872	456-010-872	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR < 36,500,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-873	456-010-873	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR < 54,750,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-874	456-010-874	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR < 91,250,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-875	456-010-875	CONTENT MANAGEMENT	DISPATCHER-IA TABLE READER - UNLIMITED	\$0	Each	33%		\$0	Other	D3
456-010-876	456-010-876	CONTENT MANAGEMENT	DISPATCHER-IA TABLE READER + 365,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-877	456-010-877	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR + 1,850,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-878	456-010-878	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR + 3,650,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-879	456-010-879	CONTENT MANAGEMENT	DISPATCHER-IA TBL RDR + 9,125,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-880	456-010-880	CONTENT MANAGEMENT	Dispatcher for IA Bundle < 912,500 PPY	\$0	Each	33%		\$0	Other	D3
456-010-881	456-010-881	CONTENT MANAGEMENT	Dispatcher for IA Bundle < 1,825,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-882	456-010-882	CONTENT MANAGEMENT	Dispatcher for IA Bundle < 3,650,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-883	456-010-883	CONTENT MANAGEMENT	Dispatcher for IA Bundle < 9,125,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-884	456-010-884	CONTENT MANAGEMENT	DISPATCHER-IA BUNDLE < 18,250,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-885	456-010-885	CONTENT MANAGEMENT	DISPATCHER-IA BUNDLE < 36,500,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-886	456-010-886	CONTENT MANAGEMENT	DISPATCHER-IA BUNDLE < 54,750,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-887	456-010-887	CONTENT MANAGEMENT	DISPATCHER-IA BUNDLE < 91,250,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-888	456-010-888	CONTENT MANAGEMENT	Dispatcher for IA Bundle + 365,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-889	456-010-889	CONTENT MANAGEMENT	Dispatcher for IA Bundle + 1,850,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-890	456-010-890	CONTENT MANAGEMENT	Dispatcher for IA Bundle + 3,650,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-891	456-010-891	CONTENT MANAGEMENT	Dispatcher for IA Bundle + 9,125,000 PPY	\$0	Each	33%		\$0	Other	D3
456-010-897	456-010-897	CONTENT MANAGEMENT	Dispatcher Statistics	\$0	Each	33%		\$0	Other	D3
456-010-900	456-010-900	CONTENT MANAGEMENT	Dispatcher AllMyPaper 2D Bar Code	\$0	Each	33%		\$0	Other	D3
456-010-901	456-010-901	CONTENT MANAGEMENT	DISPATCHER FN RDR 6 (10K FLDS-MO1 CPU)	\$0	Each	33%		\$0	Other	D3
456-010-902	456-010-902	CONTENT MANAGEMENT	DISPATCHER FN RDR 6 (25K FLDS-MO1 CPU)	\$0	Each	33%		\$0	Other	D3
456-010-903	456-010-903	CONTENT MANAGEMENT	DISPATCHER FN RDR 6 (75K FLDS-MO2 CPU)	\$0	Each	33%		\$0	Other	D3
456-010-904	456-010-904	CONTENT MANAGEMENT	DISPATCHER FN RDR 6 (200K FLDS-MO3 CPU)	\$0	Each	33%		\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-010-905	456-010-905	CONTENT MANAGEMENT	DISPATCHER FN RDR 6 (10K FLDS-MO4 CPU)	\$0	Each	33%	\$0	Other	D3
456-010-909	456-010-909	CONTENT MANAGEMENT	DISPATCHER RCOSTR PRO ZNE V2.5 (25 CPS)	\$0	Each	33%	\$0	Other	D3
456-010-910	456-010-910	CONTENT MANAGEMENT	DISPATCHER RCOSTR PRO ZNE V2.5 (50 CPS)	\$0	Each	33%	\$0	Other	D3
456-010-911	456-010-911	CONTENT MANAGEMENT	DISPATCHER RCOSTR PRO ZNE V2.5 (100 CPS)	\$0	Each	33%	\$0	Other	D3
456-010-912	456-010-912	CONTENT MANAGEMENT	DISPATCHER RCOSTR PRO ZNE V2.5 (250 CPS)	\$0	Each	33%	\$0	Other	D3
456-010-922	456-010-922	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-45,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-923	456-010-923	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-90,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-924	456-010-924	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-135,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-925	456-010-925	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-180,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-926	456-010-926	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-270,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-927	456-010-927	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-365,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-928	456-010-928	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-540,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-929	456-010-929	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-720,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-930	456-010-930	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-912,500 PPY	\$0	Each	33%	\$0	Other	D3
456-010-931	456-010-931	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-1,350K PPY	\$0	Each	33%	\$0	Other	D3
456-010-932	456-010-932	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-1,825K PPY	\$0	Each	33%	\$0	Other	D3
456-010-933	456-010-933	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-3,650K PPY	\$0	Each	33%	\$0	Other	D3
456-010-934	456-010-934	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-9,125K PPY	\$0	Each	33%	\$0	Other	D3
456-010-935	456-010-935	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-18,250K PPY	\$0	Each	33%	\$0	Other	D3
456-010-936	456-010-936	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-36,500K PPY	\$0	Each	33%	\$0	Other	D3
456-010-937	456-010-937	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-54,750K PPY	\$0	Each	33%	\$0	Other	D3
456-010-938	456-010-938	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS-91,250K PPY	\$0	Each	33%	\$0	Other	D3
456-010-939	456-010-939	CONTENT MANAGEMENT	DISPATCHER PAGE LV API CLASS ULTD PPY	\$0	Each	33%	\$0	Other	D3
456-010-940	456-010-940	CONTENT MANAGEMENT	DISPATCHER PAGE LV CLASS + 365,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-941	456-010-941	CONTENT MANAGEMENT	DISPATCHER PAGE LV CLASS + 1,850,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-942	456-010-942	CONTENT MANAGEMENT	DISPATCHER PAGE LV CLASS + 3,650,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-943	456-010-943	CONTENT MANAGEMENT	DISPATCHER PAGE LV CLASS + 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-944	456-010-944	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-45,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-945	456-010-945	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-90,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-946	456-010-946	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-135,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-947	456-010-947	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-180,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-948	456-010-948	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-270,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-949	456-010-949	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-365,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-950	456-010-950	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-540,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-951	456-010-951	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-720,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-952	456-010-952	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-912,500 PPY	\$0	Each	33%	\$0	Other	D3
456-010-953	456-010-953	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-1,350K PPY	\$0	Each	33%	\$0	Other	D3
456-010-954	456-010-954	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-1,825K PPY	\$0	Each	33%	\$0	Other	D3
456-010-955	456-010-955	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-3,650K PPY	\$0	Each	33%	\$0	Other	D3
456-010-956	456-010-956	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-9,125K PPY	\$0	Each	33%	\$0	Other	D3
456-010-957	456-010-957	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-18,250K PPY	\$0	Each	33%	\$0	Other	D3
456-010-958	456-010-958	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-36,500K PPY	\$0	Each	33%	\$0	Other	D3
456-010-959	456-010-959	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-54,750K PPY	\$0	Each	33%	\$0	Other	D3
456-010-960	456-010-960	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT-91,250K PPY	\$0	Each	33%	\$0	Other	D3
456-010-961	456-010-961	CONTENT MANAGEMENT	DISPATCHER PAGE LV API EXTRACT ULTD PPY	\$0	Each	33%	\$0	Other	D3
456-010-962	456-010-962	CONTENT MANAGEMENT	DISPATCHER PAGE LV EXTRACT + 365,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-963	456-010-963	CONTENT MANAGEMENT	DISPATCHER PAGE LV EXTRACT + 1,850,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-964	456-010-964	CONTENT MANAGEMENT	DISPATCHER PAGE LV EXTRACT + 3,650,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-965	456-010-965	CONTENT MANAGEMENT	DISPATCHER PAGE LV EXTRACT + 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-966	456-010-966	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-45,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-967	456-010-967	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-90,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-968	456-010-968	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-135,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-969	456-010-969	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-180,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-970	456-010-970	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-270,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-971	456-010-971	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-365,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-972	456-010-972	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-540,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-973	456-010-973	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-720,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-974	456-010-974	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-912,500 PPY	\$0	Each	33%	\$0	Other	D3
456-010-975	456-010-975	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-1,350,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-976	456-010-976	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-1,825,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-977	456-010-977	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-3,650,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-978	456-010-978	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-9,125,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-979	456-010-979	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-18,250,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-980	456-010-980	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-36,500,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-981	456-010-981	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-54,750,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-982	456-010-982	CONTENT MANAGEMENT	DISPATCHER PAGE LV TBLRDR-91,250,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-983	456-010-983	CONTENT MANAGEMENT	DISPATCHER PAGE LV TABLE READER ULTD PPY	\$0	Each	33%	\$0	Other	D3
456-010-984	456-010-984	CONTENT MANAGEMENT	DISPATCHER PAGE LV TABLE + 365,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-985	456-010-985	CONTENT MANAGEMENT	DISPATCHER PAGE LV TABLE + 1,850,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-986	456-010-986	CONTENT MANAGEMENT	DISPATCHER PAGE LV TABLE + 3,650,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-987	456-010-987	CONTENT MANAGEMENT	DISPATCHER PAGE LV TABLE + 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-990	456-010-990	CONTENT MANAGEMENT	DISPATCHER BCH LV API CLASS-135,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-992	456-010-992	CONTENT MANAGEMENT	DISPATCHER BCH LV API CLASS-270,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-995	456-010-995	CONTENT MANAGEMENT	DISPATCHER BCH LV API CLASS-720,000 PPY	\$0	Each	33%	\$0	Other	D3
456-010-997	456-010-997	CONTENT MANAGEMENT	DISPATCHER BCH LV API CLS-1,350,000 PPY	\$0	Each	33%	\$0	Other	D3
456-011-000	456-011-000	CONTENT MANAGEMENT	DISPATCHER BCH LV API CLS-9,125,000 PPY	\$0	Each	33%	\$0	Other	D3
456-011-001	456-011-001	CONTENT MANAGEMENT	DISPATCHER BCH LV API CLASS-18,250K PPY	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
456-011-002	456-011-002	CONTENT MANAGEMENT	DISPATCHER BCH LV API CLASS-36,500K PPY	\$0	Each	33%	\$0	Other	D3	
456-011-003	456-011-003	CONTENT MANAGEMENT	DISPATCHER BCH LV API CLASS-54,750K PPY	\$0	Each	33%	\$0	Other	D3	
456-011-004	456-011-004	CONTENT MANAGEMENT	DISPATCHER BCH LV API CLASS-91,250K PPY	\$0	Each	33%	\$0	Other	D3	
456-011-005	456-011-005	CONTENT MANAGEMENT	DISPATCHER BATCH LV API CLASS ULTD PPY	\$0	Each	33%	\$0	Other	D3	
456-011-007	456-011-007	CONTENT MANAGEMENT	DISPATCHER BCH LV CLASS + 1,850,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-009	456-011-009	CONTENT MANAGEMENT	DISPATCHER BCH LV CLASS + 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-012	456-011-012	CONTENT MANAGEMENT	DISPATCHER BCH LV API EXTCT-135,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-014	456-011-014	CONTENT MANAGEMENT	DISPATCHER BCH LV API EXTCT-270,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-017	456-011-017	CONTENT MANAGEMENT	DISPATCHER BCH LV API EXTCT-720,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-019	456-011-019	CONTENT MANAGEMENT	DISPATCHER BCH LV API EXTCT-1,350K PPY	\$0	Each	33%	\$0	Other	D3	
456-011-022	456-011-022	CONTENT MANAGEMENT	DISPATCHER BCH LV API EXTCT-9,125K PPY	\$0	Each	33%	\$0	Other	D3	
456-011-023	456-011-023	CONTENT MANAGEMENT	DISPATCHER BCH LV API EXTCT-18,250K PPY	\$0	Each	33%	\$0	Other	D3	
456-011-024	456-011-024	CONTENT MANAGEMENT	DISPATCHER BCH LV API EXTCT-36,500K PPY	\$0	Each	33%	\$0	Other	D3	
456-011-025	456-011-025	CONTENT MANAGEMENT	DISPATCHER BCH LV API EXTCT-54,750K PPY	\$0	Each	33%	\$0	Other	D3	
456-011-026	456-011-026	CONTENT MANAGEMENT	DISPATCHER BCH LV API EXTCT-91,250K PPY	\$0	Each	33%	\$0	Other	D3	
456-011-027	456-011-027	CONTENT MANAGEMENT	DISPATCHER BATCH LV API EXTRACT ULTD PPY	\$0	Each	33%	\$0	Other	D3	
456-011-029	456-011-029	CONTENT MANAGEMENT	DISPATCHER BCH LV EXTCT + 1,850,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-031	456-011-031	CONTENT MANAGEMENT	DISPATCHER BCH LV EXTCT + 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-032	456-011-032	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-45,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-033	456-011-033	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-90,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-034	456-011-034	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-135,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-035	456-011-035	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-180,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-036	456-011-036	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-270,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-037	456-011-037	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-365,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-038	456-011-038	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-540,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-039	456-011-039	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-720,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-040	456-011-040	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-912,500 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-041	456-011-041	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-1,350,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-042	456-011-042	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-1,825,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-043	456-011-043	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-3,650,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-044	456-011-044	CONTENT MANAGEMENT	DISPATCHER BATCH LV TBLDRR-9,125,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-045	456-011-045	CONTENT MANAGEMENT	DISPATCHER BCH LV TBLDRR-18,250,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-046	456-011-046	CONTENT MANAGEMENT	DISPATCHER BCH LV TBLDRR-36,500,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-047	456-011-047	CONTENT MANAGEMENT	DISPATCHER BCH LV TBLDRR-54,750,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-048	456-011-048	CONTENT MANAGEMENT	DISPATCHER BCH LV TBLDRR-91,250,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-049	456-011-049	CONTENT MANAGEMENT	DISPATCHER BATCH LV TABLEREADER ULTD PPY	\$0	Each	33%	\$0	Other	D3	
456-011-050	456-011-050	CONTENT MANAGEMENT	DISPATCHER BATCH LV TABLE + 365,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-051	456-011-051	CONTENT MANAGEMENT	DISPATCHER BCH LV TABLE + 1,850,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-052	456-011-052	CONTENT MANAGEMENT	DISPATCHER BCH LV TABLE + 3,650,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-053	456-011-053	CONTENT MANAGEMENT	DISPATCHER BCH LV TABLE + 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-105	456-011-105	CONTENT MANAGEMENT	EMC Documentum Export Module	\$0	Each	33%	\$0	Other	D3	
456-011-113	456-011-113	CONTENT MANAGEMENT	InputAccel Compatibility Module	\$0	Each	33%	\$0	Other	D3	
456-011-134	456-011-134	CONTENT MANAGEMENT	Mitek Grid&Strokes (GS) Forms 50 CPS	\$0	Each	33%	\$0	Other	D3	
456-011-204	456-011-204	CONTENT MANAGEMENT	3 IMC MONITORS FOR IA SVR - 912,500 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-205	456-011-205	CONTENT MANAGEMENT	3 IMC MONITORS-IA SVR - 1,825,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-206	456-011-206	CONTENT MANAGEMENT	3 IMC MONITORS-IA SVR - 3,650,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-207	456-011-207	CONTENT MANAGEMENT	3 IMC MONITORS-IA SVR - 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-208	456-011-208	CONTENT MANAGEMENT	3 IMC MONITORS-IA SVR - 18,250,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-209	456-011-209	CONTENT MANAGEMENT	3 IMC MONITORS-IA SVR - 36,500,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-210	456-011-210	CONTENT MANAGEMENT	3 IMC MONITORS-IA SVR - 54,750,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-211	456-011-211	CONTENT MANAGEMENT	3 IMC MONITORS-IA SVR - UNLIMITED PPY	\$0	Each	33%	\$0	Other	D3	
456-011-212	456-011-212	CONTENT MANAGEMENT	7 IMC MONITORS FOR IA SVR - 912,500 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-213	456-011-213	CONTENT MANAGEMENT	7 IMC MONITORS-IA SVR - 1,825,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-214	456-011-214	CONTENT MANAGEMENT	7 IMC MONITORS-IA SVR - 3,650,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-215	456-011-215	CONTENT MANAGEMENT	7 IMC MONITORS-IA SVR - 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-216	456-011-216	CONTENT MANAGEMENT	7 IMC MONITORS-IA SVR - 18,250,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-217	456-011-217	CONTENT MANAGEMENT	7 IMC MONITORS-IA SVR - 36,500,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-218	456-011-218	CONTENT MANAGEMENT	7 IMC MONITORS-IA SVR - 54,750,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-219	456-011-219	CONTENT MANAGEMENT	7 IMC MONITORS-IA SVR - UNLIMITED PPY	\$0	Each	33%	\$0	Other	D3	
456-011-220	456-011-220	CONTENT MANAGEMENT	12 IMC MONITORS FOR IA SVR - 912,500 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-221	456-011-221	CONTENT MANAGEMENT	12 IMC MONITORS-IA SVR - 1,825,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-222	456-011-222	CONTENT MANAGEMENT	12 IMC MONITORS-IA SVR - 3,650,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-223	456-011-223	CONTENT MANAGEMENT	12 IMC MONITORS-IA SVR - 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-224	456-011-224	CONTENT MANAGEMENT	12 IMC MONITORS-IA SVR - 18,250,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-225	456-011-225	CONTENT MANAGEMENT	12 IMC MONITORS-IA SVR - 36,500,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-226	456-011-226	CONTENT MANAGEMENT	12 IMC MONITORS-IA SVR - 54,750,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-227	456-011-227	CONTENT MANAGEMENT	12 IMC MONITORS-IA SVR - UNLIMITED PPY	\$0	Each	33%	\$0	Other	D3	
456-011-228	456-011-228	CONTENT MANAGEMENT	IMC VOLUME PK FOR IA SVR - 365,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-229	456-011-229	CONTENT MANAGEMENT	IMC VOLUME PK FOR IA SVR - 1,825,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-230	456-011-230	CONTENT MANAGEMENT	IMC VOLUME PK FOR IA SVR - 3,650,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-231	456-011-231	CONTENT MANAGEMENT	IMC VOLUME PK FOR IA SVR - 9,125,000 PPY	\$0	Each	33%	\$0	Other	D3	
456-011-232	456-011-232	CONTENT MANAGEMENT	IMC-IA SCALESVR TIER 1 (1,825,000 PPY)	\$0	Each	33%	\$0	Other	D3	
456-011-233	456-011-233	CONTENT MANAGEMENT	IMC-IA SCALESVR TIER 2 (9,125,000 PPY)	\$0	Each	33%	\$0	Other	D3	
456-011-234	456-011-234	CONTENT MANAGEMENT	IMC-IA SCALESVR TIER 3 (27,375,000 PPY)	\$0	Each	33%	\$0	Other	D3	
456-011-235	456-011-235	CONTENT MANAGEMENT	IMC-IA SCALESVR TIER 4 (54,750,000 PPY)	\$0	Each	33%	\$0	Other	D3	
456-011-236	456-011-236	CONTENT MANAGEMENT	IMC FOR IA SCALESVR TIER 5 (UNLIMITED)	\$0	Each	33%	\$0	Other	D3	
456-011-237	456-011-237	CONTENT MANAGEMENT	IMC-IA APPLICATION DEV AND TEST SYSTEMS	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-011-240	456-011-240	CONTENT MANAGEMENT	IMC for InputAccel Express-1	\$0	Each	33%	\$0	Other	D3
456-011-241	456-011-241	CONTENT MANAGEMENT	IMC for InputAccel Express-2	\$0	Each	33%	\$0	Other	D3
456-011-242	456-011-242	CONTENT MANAGEMENT	IMC for InputAccel Express-3	\$0	Each	33%	\$0	Other	D3
456-011-243	456-011-243	CONTENT MANAGEMENT	IMC for InputAccel Express-4	\$0	Each	33%	\$0	Other	D3
456-011-244	456-011-244	CONTENT MANAGEMENT	IMC for InputAccel Express-5	\$0	Each	33%	\$0	Other	D3
456-011-373	456-011-373	CONTENT MANAGEMENT	1 elnput Client Connection	\$0	Each	33%	\$0	Other	D3
456-011-374	456-011-374	CONTENT MANAGEMENT	25 elnput Client Connection Bundle	\$0	Each	33%	\$0	Other	D3
456-011-375	456-011-375	CONTENT MANAGEMENT	50 elnput Client Connection Bundle	\$0	Each	33%	\$0	Other	D3
456-011-376	456-011-376	CONTENT MANAGEMENT	100 elnput Client Connection Bundle	\$0	Each	33%	\$0	Other	D3
456-011-377	456-011-377	CONTENT MANAGEMENT	250 elnput Client Connection Bundle	\$0	Each	33%	\$0	Other	D3
456-011-383	456-011-383	CONTENT MANAGEMENT	Upgrade From N-ES-PR1 to 50 DIMC	\$0	Each	33%	\$0	Other	D3
456-011-384	456-011-384	CONTENT MANAGEMENT	Upgrade From N-ES-PR1 to 100 DIMC	\$0	Each	33%	\$0	Other	D3
456-011-385	456-011-385	CONTENT MANAGEMENT	Upgrade From N-ES-PR1 to 200 DIMC	\$0	Each	33%	\$0	Other	D3
456-011-386	456-011-386	CONTENT MANAGEMENT	Upgrade From N-ES-PR1 to Unlimited DIMC	\$0	Each	33%	\$0	Other	D3
456-011-387	456-011-387	CONTENT MANAGEMENT	Upgrade From N-ES-PR2 to 100 DIMC	\$0	Each	33%	\$0	Other	D3
456-011-388	456-011-388	CONTENT MANAGEMENT	Upgrade From N-ES-PR2 to 200 DIMC	\$0	Each	33%	\$0	Other	D3
456-011-389	456-011-389	CONTENT MANAGEMENT	Upgrade From N-ES-PR2 to Unlimited DIMC	\$0	Each	33%	\$0	Other	D3
456-011-390	456-011-390	CONTENT MANAGEMENT	Upgrade From N-ES-PR3 to 200 DIMC	\$0	Each	33%	\$0	Other	D3
456-011-391	456-011-391	CONTENT MANAGEMENT	Upgrade From N-ES-PR3 to Unlimited DIMC	\$0	Each	33%	\$0	Other	D3
456-011-392	456-011-392	CONTENT MANAGEMENT	Upgrade From N-ES-PR4 to Unlimited DIMC	\$0	Each	33%	\$0	Other	D3
456-011-470	456-011-470	CONTENT MANAGEMENT	ISIS Driver-Level 1 ST	\$0	Each	33%	\$0	Other	D3
456-011-471	456-011-471	CONTENT MANAGEMENT	ISIS Driver-Level 2 ST	\$0	Each	33%	\$0	Other	D3
456-011-472	456-011-472	CONTENT MANAGEMENT	ISIS Driver-Level 3 ST	\$0	Each	33%	\$0	Other	D3
456-011-488	456-011-488	CONTENT MANAGEMENT	3 IMC MONITORS-MNTRG NON-EMC CAPTIVA SW	\$0	Each	33%	\$0	Other	D3
456-011-489	456-011-489	CONTENT MANAGEMENT	1 IMC MONITOR-MNTRG NON-EMC CAPTIVA SW	\$0	Each	33%	\$0	Other	D3
456-100-390	456-100-390	CONTENT MANAGEMENT	DISPATCHER IA SCNSOFT 2D BRCD ULTD -CLNT	\$0	Each	33%	\$0	Other	D3
456-100-345	456-100-345	CONTENT MANAGEMENT	DISPATCHER API SCNSOFT 2D BRCD ULTD -CL	\$0	Each	33%	\$0	Other	D3
456-100-376	456-100-376	CONTENT MANAGEMENT	SEL QUICKSCAN PRO FOR APPXTENDER	\$0	Each	33%	\$0	Other	D3
456-100-387	456-100-387	CONTENT MANAGEMENT	RECORDS MANAGER FOR APPLICATIONXTENDER	\$0	Each	33%	\$0	Other	D3
456-100-388	456-100-388	CONTENT MANAGEMENT	APPXTENDER REPORTS MGMT BI GATEWAY=IA	\$0	Each	33%	\$0	Other	D3
456-100-389	456-100-389	CONTENT MANAGEMENT	APPXTENDER REPORTS MGMT AFP=IA	\$0	Each	33%	\$0	Other	D3
456-100-390	456-100-390	CONTENT MANAGEMENT	APPXTENDER REPORTS MGMT METACODE=IA	\$0	Each	33%	\$0	Other	D3
456-100-391	456-100-391	CONTENT MANAGEMENT	APPXTENDER REPORTS MGMT PCL=IA	\$0	Each	33%	\$0	Other	D3
456-100-393	456-100-393	CONTENT MANAGEMENT	VERITY K2 CLIENT - 1 CC USER	\$0	Each	33%	\$0	Other	D3
456-100-394	456-100-394	CONTENT MANAGEMENT	VERITY K2 CLIENT - 5 CC USERS	\$0	Each	33%	\$0	Other	D3
456-100-395	456-100-395	CONTENT MANAGEMENT	VERITY K2 CLIENT - 25 CC USERS	\$0	Each	33%	\$0	Other	D3
456-100-396	456-100-396	CONTENT MANAGEMENT	VERITY K2 CLIENT - 100 CC USERS	\$0	Each	33%	\$0	Other	D3
456-100-397	456-100-397	CONTENT MANAGEMENT	VERITY K2 CLIENT - 250 CC USERS	\$0	Each	33%	\$0	Other	D3
456-100-399	456-100-399	CONTENT MANAGEMENT	VERITY K2 CLIENT - 1000 CC USERS	\$0	Each	33%	\$0	Other	D3
456-100-400	456-100-400	CONTENT MANAGEMENT	VERITY K2 CLIENT - 2500 CC USERS	\$0	Each	33%	\$0	Other	D3
456-100-403	456-100-403	CONTENT MANAGEMENT	APPXTNDR WORKFLOW ACCOUNTS PAYABLE	\$0	Each	33%	\$0	Other	D3
456-100-406	456-100-406	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SERVER - 1 CC USERS	\$0	Each	33%	\$0	Other	D3
456-100-412	456-100-412	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SVR - 2500 CC USERS	\$0	Each	33%	\$0	Other	D3
456-100-413	456-100-413	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SVR - 5000 CC USERS	\$0	Each	33%	\$0	Other	D3
456-100-414	456-100-414	CONTENT MANAGEMENT	APPXTNDR DOCUMENT ROUTING-5 USERS	\$0	Each	33%	\$0	Other	D3
456-100-415	456-100-415	CONTENT MANAGEMENT	APPXTNDR DOCUMENT ROUTING-10 USERS	\$0	Each	33%	\$0	Other	D3
456-100-416	456-100-416	CONTENT MANAGEMENT	APPXTNDR DOCUMENT ROUTING-25 USERS	\$0	Each	33%	\$0	Other	D3
456-100-424	456-100-424	CONTENT MANAGEMENT	SAP FOR APPXTENDER=IA	\$0	Each	33%	\$0	Other	D3
456-100-425	456-100-425	CONTENT MANAGEMENT	SEL APPXTENDER IMAGE CAPTURE SERVER =IA	\$0	Each	33%	\$0	Other	D3
456-100-427	456-100-427	CONTENT MANAGEMENT	APPXTENDER OCR SERVER=IA	\$0	Each	33%	\$0	Other	D3
456-100-428	456-100-428	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT - 1 CC USER	\$0	Each	33%	\$0	Other	D3
456-100-429	456-100-429	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT - 5 CC USER	\$0	Each	33%	\$0	Other	D3
456-100-430	456-100-430	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT-10 CC USER	\$0	Each	33%	\$0	Other	D3
456-100-431	456-100-431	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT-25 CC USER	\$0	Each	33%	\$0	Other	D3
456-100-432	456-100-432	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT-50 CC USER	\$0	Each	33%	\$0	Other	D3
456-100-433	456-100-433	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT-75 CC USER	\$0	Each	33%	\$0	Other	D3
456-100-434	456-100-434	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT-100 CC USER	\$0	Each	33%	\$0	Other	D3
456-100-435	456-100-435	CONTENT MANAGEMENT	APPX PROINDEX FULL TEXT CLNT-250 CC USER	\$0	Each	33%	\$0	Other	D3
456-100-436	456-100-436	CONTENT MANAGEMENT	RECORDS MGR-APPXTENDER DEVELOPER LICENSE	\$0	Each	33%	\$0	Other	D3
456-100-437	456-100-437	CONTENT MANAGEMENT	ADDITIONAL RECORDS MGR ADMIN CLIENT CONN	\$0	Each	33%	\$0	Other	D3
456-100-449	456-100-449	CONTENT MANAGEMENT	APPX WEB ACCESS .NET PAL - 10000 USERS	\$0	Each	33%	\$0	Other	D3
456-100-450	456-100-450	CONTENT MANAGEMENT	APPX WEB ACCESS .NET PAL - 25000 USERS	\$0	Each	33%	\$0	Other	D3
456-100-452	456-100-452	CONTENT MANAGEMENT	APPXTENDER WORKFLOW SERVER	\$0	Each	33%	\$0	Other	D3
456-100-453	456-100-453	CONTENT MANAGEMENT	APPXTENDER WORKFLOW PROCESS BUILDER	\$0	Each	33%	\$0	Other	D3
456-100-496	456-100-496	CONTENT MANAGEMENT	VERITY K2 SERVER	\$0	Each	33%	\$0	Other	D3
456-100-497	456-100-497	CONTENT MANAGEMENT	APPXTENDER PROINDEX FULL TEXT SERVER	\$0	Each	33%	\$0	Other	D3
456-100-677	456-100-677	CONTENT MANAGEMENT	APPXTNDR REGISTRATION ASSISTANT-1 USER	\$0	Each	33%	\$0	Other	D3
456-100-678	456-100-678	CONTENT MANAGEMENT	APPXTNDR REGISTRATION ASSISTANT-5 USER	\$0	Each	33%	\$0	Other	D3
456-100-679	456-100-679	CONTENT MANAGEMENT	APPXTNDR REGISTRATION ASSISTANT-25 USER	\$0	Each	33%	\$0	Other	D3
456-100-681	456-100-681	CONTENT MANAGEMENT	DISPATCHER CHK RDG US, 1.5M PPY PER CLNT	\$0	Each	33%	\$0	Other	D3
456-100-682	456-100-682	CONTENT MANAGEMENT	DISPATCHER CHK RDG US, 2.5M PPY PER CLNT	\$0	Each	33%	\$0	Other	D3
456-100-683	456-100-683	CONTENT MANAGEMENT	DISPATCHER CHK RDG US, 5M PPY PER CLNT	\$0	Each	33%	\$0	Other	D3
456-100-684	456-100-684	CONTENT MANAGEMENT	DISPATCHER CHK RDG US, 10M PPY PER CLNT	\$0	Each	33%	\$0	Other	D3
456-100-686	456-100-686	CONTENT MANAGEMENT	DISPATCHER CHK RDG FR, 1.5M PPY PER CLNT	\$0	Each	33%	\$0	Other	D3
456-100-687	456-100-687	CONTENT MANAGEMENT	DISPATCHER CHK RDG FR, 2.5M PPY PER CLNT	\$0	Each	33%	\$0	Other	D3
456-100-688	456-100-688	CONTENT MANAGEMENT	DISPATCHER CHK RDG FR, 5M PPY PER CLNT	\$0	Each	33%	\$0	Other	D3
456-100-689	456-100-689	CONTENT MANAGEMENT	DISPATCHER CHK RDG FR, 10M PPY PER CLNT	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-100-735	456-100-735	CONTENT MANAGEMENT	3 IMC MONITORS - BASE SERVER	\$0	Each	33%	\$0	Other	D3
456-100-736	456-100-736	CONTENT MANAGEMENT	IMC MONITOR VOLUME PACK - + 100K PPY	\$0	Each	33%	\$0	Other	D3
456-100-737	456-100-737	CONTENT MANAGEMENT	IMC MONITOR VOLUME PACK - + 1M PPY	\$0	Each	33%	\$0	Other	D3
456-100-738	456-100-738	CONTENT MANAGEMENT	IMC MONITOR VOLUME PACK - + 10M PPY	\$0	Each	33%	\$0	Other	D3
456-101-186	456-101-186	CONTENT MANAGEMENT	INPUTACCEL 5.X HANDPRINTOMR RECOG-CLTP	\$0	Each	33%	\$0	Other	D3
456-101-520	456-101-520	CONTENT MANAGEMENT	SEL XPRESSION ENTERPRISE Svr +2 CORES=IA	\$0	Each	33%	\$0	Other	D3
456-101-525	456-101-525	CONTENT MANAGEMENT	SEL XDESIGN CLIENT=UA	\$0	Each	33%	\$0	Other	D3
456-101-526	456-101-526	CONTENT MANAGEMENT	SEL XPRESSO FOR WORD CLIENT=UA	\$0	Each	33%	\$0	Other	D3
456-101-529	456-101-529	CONTENT MANAGEMENT	SEL XPRESSO FOR INDESIGN CLIENT=UA	\$0	Each	33%	\$0	Other	D3
456-101-530	456-101-530	CONTENT MANAGEMENT	SEL XPRESSO FOR DREAMWEAVER CLIENT=UA	\$0	Each	33%	\$0	Other	D3
456-101-531	456-101-531	CONTENT MANAGEMENT	SEL XPRESSO SERVER ADAPTER=IA	\$0	Each	33%	\$0	Other	D3
456-101-532	456-101-532	CONTENT MANAGEMENT	SEL XPRESSION COMPUSSET ENABLEMENT=IA	\$0	Each	33%	\$0	Other	D3
456-101-533	456-101-533	CONTENT MANAGEMENT	COMPUSSET AFP B-W EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-534	456-101-534	CONTENT MANAGEMENT	COMPUSSET CCF EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-535	456-101-535	CONTENT MANAGEMENT	COMPUSSET COLOR COMPUSSET	\$0	Each	33%	\$0	Other	D3
456-101-536	456-101-536	CONTENT MANAGEMENT	COMPUSSET SERVER MAINFRAME ADD 500 MIPS	\$0	Each	33%	\$0	Other	D3
456-101-537	456-101-537	CONTENT MANAGEMENT	SEL XPRESSION COMPUSSET BRIDGE=IA	\$0	Each	33%	\$0	Other	D3
456-101-538	456-101-538	CONTENT MANAGEMENT	COMPUSSET SERVER WINDOWS-UNIX ADD CPU	\$0	Each	33%	\$0	Other	D3
456-101-539	456-101-539	CONTENT MANAGEMENT	SEL XPRESSION COMPUSSET BRIDGE T/D=IA	\$0	Each	33%	\$0	Other	D3
456-101-540	456-101-540	CONTENT MANAGEMENT	COMPUSSET METACODE B-W EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-541	456-101-541	CONTENT MANAGEMENT	COMPUSSET OUTPUT PROCESSING	\$0	Each	33%	\$0	Other	D3
456-101-542	456-101-542	CONTENT MANAGEMENT	COMPUSSET PCL B-W EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-543	456-101-543	CONTENT MANAGEMENT	COMPUSSET PDF COLOR EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-544	456-101-544	CONTENT MANAGEMENT	COMPUSSET POSTSCRIPT COLOR EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-545	456-101-545	CONTENT MANAGEMENT	COMPUSSET VIPP EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-546	456-101-546	CONTENT MANAGEMENT	COMPUSSET AFP COLOR EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-547	456-101-547	CONTENT MANAGEMENT	COMPUSSET CALLABLE COMPUSSET	\$0	Each	33%	\$0	Other	D3
456-101-548	456-101-548	CONTENT MANAGEMENT	COMPUSSET COMPUSERIES II	\$0	Each	33%	\$0	Other	D3
456-101-549	456-101-549	CONTENT MANAGEMENT	COMPUSSET COMPUIVIEW NAVIGATOR V2	\$0	Each	33%	\$0	Other	D3
456-101-550	456-101-550	CONTENT MANAGEMENT	COMPUSSET POSTSCRIPT B-W EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-551	456-101-551	CONTENT MANAGEMENT	COMPUSSET VPS EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-552	456-101-552	CONTENT MANAGEMENT	DLS BATCH	\$0	Each	33%	\$0	Other	D3
456-101-553	456-101-553	CONTENT MANAGEMENT	DLS CLIENT	\$0	Each	33%	\$0	Other	D3
456-101-554	456-101-554	CONTENT MANAGEMENT	SEL XPRESSO SERVER ADAPTER T/D=IA	\$0	Each	33%	\$0	Other	D3
456-101-555	456-101-555	CONTENT MANAGEMENT	SEL XPRESSO SERVER ADAPTER RECOVERY=IA	\$0	Each	33%	\$0	Other	D3
456-101-556	456-101-556	CONTENT MANAGEMENT	DLS SERVER WINDOWS ADD CPU	\$0	Each	33%	\$0	Other	D3
456-101-557	456-101-557	CONTENT MANAGEMENT	DLS SERVER MAINFRAME ADD 500 MIPS	\$0	Each	33%	\$0	Other	D3
456-101-558	456-101-558	CONTENT MANAGEMENT	DLS ECOR	\$0	Each	33%	\$0	Other	D3
456-101-559	456-101-559	CONTENT MANAGEMENT	DLS COM	\$0	Each	33%	\$0	Other	D3
456-101-560	456-101-560	CONTENT MANAGEMENT	SEL XPRESSION COMPUSSET ENBLEMNT T/D=IA	\$0	Each	33%	\$0	Other	D3
456-101-561	456-101-561	CONTENT MANAGEMENT	SEL XPRESSION COMPUSSET ENBLMNT RECVRY=IA	\$0	Each	33%	\$0	Other	D3
456-101-562	456-101-562	CONTENT MANAGEMENT	DLS EXPRESS CLIENT	\$0	Each	33%	\$0	Other	D3
456-101-563	456-101-563	CONTENT MANAGEMENT	DLS EXPRESS COM	\$0	Each	33%	\$0	Other	D3
456-101-566	456-101-566	CONTENT MANAGEMENT	SEL XPRESSION COMPUSSET BRIDGE RECOVERY=IA	\$0	Each	33%	\$0	Other	D3
456-101-582	456-101-582	CONTENT MANAGEMENT	SEL XPRESSFORMS USER=UA	\$0	Each	33%	\$0	Other	D3
456-101-583	456-101-583	CONTENT MANAGEMENT	SEL XPRESSFORMS UI SERVER=IA	\$0	Each	33%	\$0	Other	D3
456-101-800	456-101-800	CONTENT MANAGEMENT	ILF XPRESSION ENTERPRISE SRVR ADD 2 CORE	\$0	Each	33%	\$0	Other	D3
456-101-801	456-101-801	CONTENT MANAGEMENT	INIT LIC FEE XRESPONSE SERVER	\$0	Each	33%	\$0	Other	D3
456-101-802	456-101-802	CONTENT MANAGEMENT	INIT LIC FEE XRESPONSE SERVER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-803	456-101-803	CONTENT MANAGEMENT	INIT LIC FEE XRESPONSE SERVER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-804	456-101-804	CONTENT MANAGEMENT	INIT LIC FEE XRESPONSE USER	\$0	Each	33%	\$0	Other	D3
456-101-805	456-101-805	CONTENT MANAGEMENT	INIT LIC FEE XREVISER SERVER	\$0	Each	33%	\$0	Other	D3
456-101-806	456-101-806	CONTENT MANAGEMENT	INIT LIC FEE XREVISER SERVER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-807	456-101-807	CONTENT MANAGEMENT	INIT LIC FEE XREVISER SERVER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-808	456-101-808	CONTENT MANAGEMENT	INIT LIC FEE XREVISER USER	\$0	Each	33%	\$0	Other	D3
456-101-809	456-101-809	CONTENT MANAGEMENT	INIT LIC FEE XDESIGN CLIENT	\$0	Each	33%	\$0	Other	D3
456-101-810	456-101-810	CONTENT MANAGEMENT	INIT LIC FEE XPRESSO FOR WORD CLIENT	\$0	Each	33%	\$0	Other	D3
456-101-811	456-101-811	CONTENT MANAGEMENT	INIT LIC FEE XPRESSO FOR INDESIGN CLIENT	\$0	Each	33%	\$0	Other	D3
456-101-812	456-101-812	CONTENT MANAGEMENT	ILF XPRESSO FOR DREAMWEAVER CLIENT	\$0	Each	33%	\$0	Other	D3
456-101-813	456-101-813	CONTENT MANAGEMENT	INIT LIC FEE XPRESSO SERVER ADAPTER	\$0	Each	33%	\$0	Other	D3
456-101-814	456-101-814	CONTENT MANAGEMENT	ILF XPRESSO SERVER ADAPTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-815	456-101-815	CONTENT MANAGEMENT	ILF XPRESSO SERVER ADAPTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-816	456-101-816	CONTENT MANAGEMENT	ILF XPRESSION COMPUSSET ENABLEMENT	\$0	Each	33%	\$0	Other	D3
456-101-817	456-101-817	CONTENT MANAGEMENT	ILF XPRESSION COMPUSSET ENABLEMENT DEVTEST	\$0	Each	33%	\$0	Other	D3
456-101-818	456-101-818	CONTENT MANAGEMENT	ILF XPRESSION COMPUSSET ENABLEMENT RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-819	456-101-819	CONTENT MANAGEMENT	INIT LIC FEE XPRESSION COMPUSSET BRIDGE	\$0	Each	33%	\$0	Other	D3
456-101-820	456-101-820	CONTENT MANAGEMENT	ILF XPRESSION COMPUSSET BRIDGE DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-821	456-101-821	CONTENT MANAGEMENT	ILF XPRESSION COMPUSSET BRIDGE RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-822	456-101-822	CONTENT MANAGEMENT	INIT LIC FEE XPRESSFORMS UI SERVER	\$0	Each	33%	\$0	Other	D3
456-101-823	456-101-823	CONTENT MANAGEMENT	INIT LIC FEE XPRESSFORMS USER	\$0	Each	33%	\$0	Other	D3
456-101-824	456-101-824	CONTENT MANAGEMENT	INIT LIC FEE COMPUSSET AFP B-W EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-825	456-101-825	CONTENT MANAGEMENT	INIT LIC FEE COMPUSSET CCF EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-826	456-101-826	CONTENT MANAGEMENT	INIT LIC FEE COMPUSSET COLOR COMPUSSET	\$0	Each	33%	\$0	Other	D3
456-101-827	456-101-827	CONTENT MANAGEMENT	ILF COMPUSSET SERVER WIN-UNIX ADD CPU	\$0	Each	33%	\$0	Other	D3
456-101-828	456-101-828	CONTENT MANAGEMENT	ILF COMPUSSET SRVR MAINFRAME ADD 500MIPS	\$0	Each	33%	\$0	Other	D3
456-101-829	456-101-829	CONTENT MANAGEMENT	ILF COMPUSSET METACODE B-W EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-830	456-101-830	CONTENT MANAGEMENT	INIT LIC FEE COMPUSSET OUTPUT PROCESSING	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-101-831	456-101-831	CONTENT MANAGEMENT	INIT LIC FEE COMPUSET PCL B-W EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-832	456-101-832	CONTENT MANAGEMENT	INIT LIC FEE COMPUSET PDF COLOR EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-833	456-101-833	CONTENT MANAGEMENT	ILF COMPUSET POSTSCRIPT COLOR EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-834	456-101-834	CONTENT MANAGEMENT	INIT LIC FEE COMPUSET VIPP EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-835	456-101-835	CONTENT MANAGEMENT	INIT LIC FEE COMPUSET AFP COLOR EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-836	456-101-836	CONTENT MANAGEMENT	INIT LIC FEE COMPUSET CALLABLE COMPUSET	\$0	Each	33%	\$0	Other	D3
456-101-837	456-101-837	CONTENT MANAGEMENT	INIT LIC FEE COMPUSET COMPUSERIES II	\$0	Each	33%	\$0	Other	D3
456-101-838	456-101-838	CONTENT MANAGEMENT	ILF COMPUSET COMPUIVIEW NAVIGATOR V2	\$0	Each	33%	\$0	Other	D3
456-101-839	456-101-839	CONTENT MANAGEMENT	ILF COMPUSET POSTSCRIPT B-W EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-840	456-101-840	CONTENT MANAGEMENT	INIT LIC FEE COMPUSET VPS EMITTER	\$0	Each	33%	\$0	Other	D3
456-101-841	456-101-841	CONTENT MANAGEMENT	INIT LIC FEE DLS BATCH	\$0	Each	33%	\$0	Other	D3
456-101-842	456-101-842	CONTENT MANAGEMENT	INIT LIC FEE DLS CLIENT	\$0	Each	33%	\$0	Other	D3
456-101-843	456-101-843	CONTENT MANAGEMENT	INIT LIC FEE DLS SERVER WINDOWS ADD CPU	\$0	Each	33%	\$0	Other	D3
456-101-844	456-101-844	CONTENT MANAGEMENT	ILF DLS SERVER MAINFRAME ADD 500MIPS	\$0	Each	33%	\$0	Other	D3
456-101-845	456-101-845	CONTENT MANAGEMENT	INIT LIC FEE DLS ECOR	\$0	Each	33%	\$0	Other	D3
456-101-846	456-101-846	CONTENT MANAGEMENT	INIT LIC FEE DLS COM	\$0	Each	33%	\$0	Other	D3
456-101-847	456-101-847	CONTENT MANAGEMENT	INIT LIC FEE DLS EXPRESS CLIENT	\$0	Each	33%	\$0	Other	D3
456-101-848	456-101-848	CONTENT MANAGEMENT	INIT LIC FEE DLS EXPRESS COM	\$0	Each	33%	\$0	Other	D3
456-101-886	456-101-886	CONTENT MANAGEMENT	COMPUSET AFP B-W EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-887	456-101-887	CONTENT MANAGEMENT	COMPUSET AFP B-W EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-888	456-101-888	CONTENT MANAGEMENT	COMPUSET AFP COLOR EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-891	456-101-891	CONTENT MANAGEMENT	COMPUSET CALLABLE COMPUSET RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-892	456-101-892	CONTENT MANAGEMENT	COMPUSET CCF EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-893	456-101-893	CONTENT MANAGEMENT	COMPUSET CCF EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-894	456-101-894	CONTENT MANAGEMENT	COMPUSET COLOR COMPUSET DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-895	456-101-895	CONTENT MANAGEMENT	COMPUSET COLOR COMPUSET RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-896	456-101-896	CONTENT MANAGEMENT	COMPUSET METACODE B-W EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-897	456-101-897	CONTENT MANAGEMENT	COMPUSET METACODE B-W EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-898	456-101-898	CONTENT MANAGEMENT	COMPUSET OUTPUT PROCESSING DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-899	456-101-899	CONTENT MANAGEMENT	COMPUSET OUTPUT PROCESSING RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-900	456-101-900	CONTENT MANAGEMENT	COMPUSET PCL B-W EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-901	456-101-901	CONTENT MANAGEMENT	COMPUSET PCL B-W EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-902	456-101-902	CONTENT MANAGEMENT	COMPUSET PDF COLOR EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-903	456-101-903	CONTENT MANAGEMENT	COMPUSET PDF COLOR EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-904	456-101-904	CONTENT MANAGEMENT	COMPUSET POSTSCRIPT B-W EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-905	456-101-905	CONTENT MANAGEMENT	COMPUSET POSTSCRIPT B-W EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-906	456-101-906	CONTENT MANAGEMENT	COMPUSET POSTSCRIPT CLR EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-907	456-101-907	CONTENT MANAGEMENT	COMPUSET POSTSCRIPT CLR EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-908	456-101-908	CONTENT MANAGEMENT	COMPUSET VIPP EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-909	456-101-909	CONTENT MANAGEMENT	COMPUSET VIPP EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-910	456-101-910	CONTENT MANAGEMENT	COMPUSET VPS EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-911	456-101-911	CONTENT MANAGEMENT	COMPUSET VPS EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-912	456-101-912	CONTENT MANAGEMENT	DLS BATCH DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-913	456-101-913	CONTENT MANAGEMENT	DLS BATCH RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-914	456-101-914	CONTENT MANAGEMENT	SEL XPRESSFORMS UI SERVER T/D=IA	\$0	Each	33%	\$0	Other	D3
456-101-915	456-101-915	CONTENT MANAGEMENT	SEL XPRESSFORMS UI SERVER RECOVERY=IA	\$0	Each	33%	\$0	Other	D3
456-101-916	456-101-916	CONTENT MANAGEMENT	SEL XPRESSFORMS USER T/D	\$0	Each	33%	\$0	Other	D3
456-101-917	456-101-917	CONTENT MANAGEMENT	SEL XPRESSFORMS USER RECOVERY=UA	\$0	Each	33%	\$0	Other	D3
456-101-922	456-101-922	CONTENT MANAGEMENT	ILF COMPUSET AFP B-W EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-923	456-101-923	CONTENT MANAGEMENT	ILF COMPUSET AFP B-W EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-924	456-101-924	CONTENT MANAGEMENT	ILF COMPUSET AFP COLOR EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-925	456-101-925	CONTENT MANAGEMENT	ILF COMPUSET AFP COLOR EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-926	456-101-926	CONTENT MANAGEMENT	ILF COMPUSET CALLABLE COMPUSET DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-927	456-101-927	CONTENT MANAGEMENT	ILF COMPUSET CALLABLE COMPUSET RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-928	456-101-928	CONTENT MANAGEMENT	ILF COMPUSET CCF EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-929	456-101-929	CONTENT MANAGEMENT	ILF COMPUSET CCF EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-930	456-101-930	CONTENT MANAGEMENT	ILF COMPUSET COLOR COMPUSET DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-931	456-101-931	CONTENT MANAGEMENT	ILF COMPUSET COLOR COMPUSET RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-932	456-101-932	CONTENT MANAGEMENT	ILF COMPUSET METACODE BW EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-933	456-101-933	CONTENT MANAGEMENT	ILF COMPUSET METACODE BW EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-934	456-101-934	CONTENT MANAGEMENT	ILF COMPUSET OUTPUT PROCESSING DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-935	456-101-935	CONTENT MANAGEMENT	ILF COMPUSET OUTPUT PROCESSING RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-936	456-101-936	CONTENT MANAGEMENT	ILF COMPUSET PCL B-W EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-937	456-101-937	CONTENT MANAGEMENT	ILF COMPUSET PCL B-W EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-938	456-101-938	CONTENT MANAGEMENT	ILF COMPUSET PDF COLOR EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-939	456-101-939	CONTENT MANAGEMENT	ILF COMPUSET PDF COLOR EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-940	456-101-940	CONTENT MANAGEMENT	ILF COMPUSET PS BW EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-941	456-101-941	CONTENT MANAGEMENT	ILF COMPUSET PS BW EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-942	456-101-942	CONTENT MANAGEMENT	ILF COMPUSET PS COLOR EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-943	456-101-943	CONTENT MANAGEMENT	ILF COMPUSET PS COLOR EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-944	456-101-944	CONTENT MANAGEMENT	ILF COMPUSET VIPP EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-945	456-101-945	CONTENT MANAGEMENT	ILF COMPUSET VIPP EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-946	456-101-946	CONTENT MANAGEMENT	ILF COMPUSET VPS EMITTER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-947	456-101-947	CONTENT MANAGEMENT	ILF COMPUSET VPS EMITTER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-948	456-101-948	CONTENT MANAGEMENT	INIT LIC FEE DLS BATCH DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-949	456-101-949	CONTENT MANAGEMENT	INIT LIC FEE DLS BATCH RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-950	456-101-950	CONTENT MANAGEMENT	ILF XPRESSFORMS UI SERVER DEV-TEST	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-101-951	456-101-951	CONTENT MANAGEMENT	ILF XPRESSFORMS UI SERVER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-952	456-101-952	CONTENT MANAGEMENT	INIT LIC FEE XPRESSFORMS USER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-953	456-101-953	CONTENT MANAGEMENT	INIT LIC FEE XPRESSFORMS USER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-954	456-101-954	CONTENT MANAGEMENT	INIT LIC FEE XRESPONSE USER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-955	456-101-955	CONTENT MANAGEMENT	INIT LIC FEE XRESPONSE USER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-956	456-101-956	CONTENT MANAGEMENT	INIT LIC FEE XREVIEW USER DEV-TEST	\$0	Each	33%	\$0	Other	D3
456-101-957	456-101-957	CONTENT MANAGEMENT	INIT LIC FEE XREVIEW USER RECOVERY	\$0	Each	33%	\$0	Other	D3
456-101-960	456-101-960	CONTENT MANAGEMENT	SEL xPReSSion DCTM Edtn Svr 4 Cores=IA	\$0	Each	33%	\$0	Other	D3
456-101-961	456-101-961	CONTENT MANAGEMENT	SEL XPRESSION DCTM EDITION T/D SVR=IA	\$0	Each	33%	\$0	Other	D3
456-101-962	456-101-962	CONTENT MANAGEMENT	SEL XPRESSION DCTM EDITN RECOVERY SVR=IA	\$0	Each	33%	\$0	Other	D3
456-101-963	456-101-963	CONTENT MANAGEMENT	SEL XPRESSION DCTM EDITION ADD 2 CORE=IA	\$0	Each	33%	\$0	Other	D3
456-102-260	456-102-260	CONTENT MANAGEMENT	CAPTIVA STANDARD SERVER TEST/DRS 10K PPY	\$0	Each	33%	\$0	Other	D3
456-102-261	456-102-261	CONTENT MANAGEMENT	Captiva Enterpr Server Test/DRS 100K PPY	\$0	Each	33%	\$0	Other	D3
456-102-262	456-102-262	CONTENT MANAGEMENT	Captiva StdSrvr+AdvRecg Test/DRS 10K PPY	\$0	Each	33%	\$0	Other	D3
456-102-263	456-102-263	CONTENT MANAGEMENT	Captiva EntSrvr+AdvRecg Test/DRS 100KPPY	\$0	Each	33%	\$0	Other	D3
456-102-264	456-102-264	CONTENT MANAGEMENT	SEL CAPTIVA SERVER VOLUME +100K PPY=PA	\$0	Each	33%	\$0	Other	D3
456-102-265	456-102-265	CONTENT MANAGEMENT	SEL CPTV Svr VOL+ADV Rcg+100K PPY=PA	\$0	Each	33%	\$0	Other	D3
456-102-266	456-102-266	CONTENT MANAGEMENT	SEL CAPTIVA ADV RCG VOLUME +100K PPY=PA	\$0	Each	33%	\$0	Other	D3
456-102-272	456-102-272	CONTENT MANAGEMENT	SEL Captiva Software Developers Kit=UB	\$0	Each	33%	\$0	Other	D3
456-102-273	456-102-273	CONTENT MANAGEMENT	SEL Captiva ScanPlus Module (Std)=UB	\$0	Each	33%	\$0	Other	D3
456-102-274	456-102-274	CONTENT MANAGEMENT	SEL Captiva ScanPlus Module (Premium)=UB	\$0	Each	33%	\$0	Other	D3
456-102-275	456-102-275	CONTENT MANAGEMENT	SEL Captiva Attended Client=UB	\$0	Each	33%	\$0	Other	D3
456-102-278	456-102-278	CONTENT MANAGEMENT	SEL Captiva Export for =IA	\$0	Each	33%	\$0	Other	D3
456-102-280	456-102-280	CONTENT MANAGEMENT	SEL Captiva Export for IBM + FileNet=IA	\$0	Each	33%	\$0	Other	D3
456-102-282	456-102-282	CONTENT MANAGEMENT	SEL Captiva Export for SharePoint=IA	\$0	Each	33%	\$0	Other	D3
456-102-284	456-102-284	CONTENT MANAGEMENT	SEL Captiva Export for GLOBAL360=IA	\$0	Each	33%	\$0	Other	D3
456-102-286	456-102-286	CONTENT MANAGEMENT	SEL CPTV Export for OPENTEXT LIVELINK=IA	\$0	Each	33%	\$0	Other	D3
456-102-288	456-102-288	CONTENT MANAGEMENT	SEL Captiva Export for SAP Arch + AP=IA	\$0	Each	33%	\$0	Other	D3
456-102-290	456-102-290	CONTENT MANAGEMENT	SEL CPTV East Euro / APAC OCR per CL=MA	\$0	Each	33%	\$0	Other	D3
456-102-296	456-102-296	CONTENT MANAGEMENT	SEL CPTV CheckReadingUS 100KPPY perCL=PA	\$0	Each	33%	\$0	Other	D3
456-102-297	456-102-297	CONTENT MANAGEMENT	SEL CPTV CheckReadingFR 100KPPY perCL=PA	\$0	Each	33%	\$0	Other	D3
456-102-301	456-102-301	CONTENT MANAGEMENT	CAPTIVA FORMWARE STARTER BUNDLE	\$0	Each	33%	\$0	Other	D3
456-102-302	456-102-302	CONTENT MANAGEMENT	CAPTIVA FMWR OCR BUNDLE 1M CPD 25 CPS	\$0	Each	33%	\$0	Other	D3
456-102-303	456-102-303	CONTENT MANAGEMENT	CAPTIVA FMWR OCR BUNDLE 3M CPD 100 CPS	\$0	Each	33%	\$0	Other	D3
456-102-304	456-102-304	CONTENT MANAGEMENT	CAPTIVA FMWR OCR BUNDLE ULTD CPD 250 CPS	\$0	Each	33%	\$0	Other	D3
456-102-305	456-102-305	CONTENT MANAGEMENT	CAPTIVA FORMWARE ATTENDED CLIENT	\$0	Each	33%	\$0	Other	D3
456-102-306	456-102-306	CONTENT MANAGEMENT	CAPTIVA FORMWARE CLAIMPK ATTENDED CLIENT	\$0	Each	33%	\$0	Other	D3
456-102-307	456-102-307	CONTENT MANAGEMENT	SEL APPX Web Public Access 5 CC Pk=UB	\$0	Each	33%	\$0	Other	D3
456-102-308	456-102-308	CONTENT MANAGEMENT	SEL APPX Web Public Access 25 CC User Pk	\$0	Each	33%	\$0	Other	D3
456-102-309	456-102-309	CONTENT MANAGEMENT	SEL APPX Web Public Access 75 CC User Pk	\$0	Each	33%	\$0	Other	D3
456-102-310	456-102-310	CONTENT MANAGEMENT	SEL APPX Workflow Mgr 5 CC User Pk=UB	\$0	Each	33%	\$0	Other	D3
456-102-311	456-102-311	CONTENT MANAGEMENT	SEL APPX Workflow Mgr 25 CC User Pk	\$0	Each	33%	\$0	Other	D3
456-102-312	456-102-312	CONTENT MANAGEMENT	SEL APPX Workflow Mgr 75 CC User Pk	\$0	Each	33%	\$0	Other	D3
456-102-313	456-102-313	CONTENT MANAGEMENT	SEL AppXtender Workflow Manager Forms=IA	\$0	Each	33%	\$0	Other	D3
456-102-314	456-102-314	CONTENT MANAGEMENT	SEL AppXtender Workflow Mgr Server=IA	\$0	Each	33%	\$0	Other	D3
456-102-315	456-102-315	CONTENT MANAGEMENT	SEL IRM for AppXtender Server=IA	\$0	Each	33%	\$0	Other	D3
456-102-316	456-102-316	CONTENT MANAGEMENT	SEL IRM for AppXtender 5 CC User Pk=UB	\$0	Each	33%	\$0	Other	D3
456-102-317	456-102-317	CONTENT MANAGEMENT	SEL IRM for APPX CC User 25 CC User Pk	\$0	Each	33%	\$0	Other	D3
456-102-318	456-102-318	CONTENT MANAGEMENT	SEL IRM for APPX CC User 75 CC User Pk	\$0	Each	33%	\$0	Other	D3
456-102-320	456-102-320	CONTENT MANAGEMENT	SEL AppXtender Image Enhancer=IA	\$0	Each	33%	\$0	Other	D3
456-103-670	456-103-670	CONTENT MANAGEMENT	EAST EURO / APJ OCR FOR CAPTURE	\$0	Each	33%	\$0	Other	D3
456-103-717	456-103-717	CONTENT MANAGEMENT	SEL CPTV Adv Rcg Prod Auto Learning=IA	\$0	Each	33%	\$0	Other	D3
456-104-087	456-104-087	CONTENT MANAGEMENT	Documentum D2 Adv Publishing Services=MA	\$0	Each	33%	\$0	Other	D3
456-104-088	456-104-088	CONTENT MANAGEMENT	DOCUMENTUM D2 ADV PUB SVS ECTD	\$0	Each	33%	\$0	Other	D3
456-104-089	456-104-089	CONTENT MANAGEMENT	Documentum D2 eCTD Viewer 1-50	\$0	Each	33%	\$0	Other	D3
456-104-244	456-104-244	CONTENT MANAGEMENT	SEL AppXtender Connector - 5 CC Users=UB	\$0	Each	33%	\$0	Other	D3
456-104-245	456-104-245	CONTENT MANAGEMENT	SEL AppXtender Connector - 25 CC Users	\$0	Each	33%	\$0	Other	D3
456-104-246	456-104-246	CONTENT MANAGEMENT	SEL AppXtender Connector - 75 CC Users	\$0	Each	33%	\$0	Other	D3
456-104-306	456-104-306	CONTENT MANAGEMENT	DOCUMENTUM D2 ECTD VIEWER 51-200	\$0	Each	33%	\$0	Other	D3
456-104-307	456-104-307	CONTENT MANAGEMENT	DOCUMENTUM D2 ECTD VIEWER 201-500	\$0	Each	33%	\$0	Other	D3
456-104-308	456-104-308	CONTENT MANAGEMENT	DOCUMENTUM D2 ECTD VIEWER 501-1250	\$0	Each	33%	\$0	Other	D3
456-104-309	456-104-309	CONTENT MANAGEMENT	Documentum D2 Ectd Viewer 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
456-104-330	456-104-330	CONTENT MANAGEMENT	SEL INTERACTIVE EDITOR SERVER=IA	\$0	Each	33%	\$0	Other	D3
456-104-331	456-104-331	CONTENT MANAGEMENT	SEL INTERACTIVE EDITOR USER=UA	\$0	Each	33%	\$0	Other	D3
456-104-483	456-104-483	CONTENT MANAGEMENT	Documentum D2 Ectd Viewer 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
456-104-886	456-104-886	CONTENT MANAGEMENT	Documentum xCP Designer=UA	\$0	Each	33%	\$0	Other	D3
456-104-894	456-104-894	CONTENT MANAGEMENT	Documentum External User - 25000up=UA	\$0	Each	33%	\$0	Other	D3
456-104-895	456-104-895	CONTENT MANAGEMENT	SEL Documentum xDB=UA	\$0	Each	33%	\$0	Other	D3
456-104-896	456-104-896	CONTENT MANAGEMENT	Content Trans Services Audio Video=ZA	\$0	Each	33%	\$0	Other	D3
456-104-897	456-104-897	CONTENT MANAGEMENT	Content Trans Services Documents=ZA	\$0	Each	33%	\$0	Other	D3
456-104-898	456-104-898	CONTENT MANAGEMENT	Content Transformation Services Media=ZA	\$0	Each	33%	\$0	Other	D3
456-105-030	456-105-030	CONTENT MANAGEMENT	APPXTENDER WORKFLOW MGR SERVER=IA	\$0	Each	33%	\$0	Other	D3
456-105-031	456-105-031	CONTENT MANAGEMENT	APPXTENDER WORKFLOW MGR FORMS SERVER=IA	\$0	Each	33%	\$0	Other	D3
456-105-032	456-105-032	CONTENT MANAGEMENT	APPXTENDER WORKFLOW MGR 5 CC User PK=UB	\$0	Each	33%	\$0	Other	D3
456-105-033	456-105-033	CONTENT MANAGEMENT	EMC EPFM Solution for DCTM=UA	\$0	Each	33%	\$0	Other	D3
456-105-036	456-105-036	CONTENT MANAGEMENT	DOCUMENTUM LIFESCIENCES Q+M SOLUTION=UA	\$0	Each	33%	\$0	Other	D3
456-105-037	456-105-037	CONTENT MANAGEMENT	DCTM LIFESCIENCES eTMF SOLUTION=UA	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
456-105-180	456-105-180	CONTENT MANAGEMENT	SEL DCTM Connect for MSSP from MYD=UA	\$0	Each	33%		\$0	Other	D3	
456-105-979	456-105-979	CONTENT MANAGEMENT	EMC DOCUMENTUM D2 READ ONLY=UA	\$0	Each	33%		\$0	Other	D3	
456-105-980	456-105-980	CONTENT MANAGEMENT	EMC DOCUMENTUM D2 PLUS PACK READ ONLY=UA	\$0	Each	33%		\$0	Other	D3	
456-105-981	456-105-981	CONTENT MANAGEMENT	EMC DOCUMENTUM D2 APP SPEC=UA	\$0	Each	33%		\$0	Other	D3	
456-106-022	456-106-022	CONTENT MANAGEMENT	SEL APPX xPlore Full Txt 5CC User Pk=UB	\$0	Each	33%		\$0	Other	D3	
456-106-023	456-106-023	CONTENT MANAGEMENT	SEL AppXtender xPlore Full Text Svr=IA	\$0	Each	33%		\$0	Other	D3	
456-106-083	456-106-083	CONTENT MANAGEMENT	EMC Documentum xCP Unlimited=UA	\$0	Each	33%		\$0	Other	D3	
456-106-084	456-106-084	CONTENT MANAGEMENT	EMC Documentum xCP Single App Lic=UA	\$0	Each	33%		\$0	Other	D3	
456-106-085	456-106-085	CONTENT MANAGEMENT	EMC DCTM D2 + D2 PlusPack=UA	\$0	Each	33%		\$0	Other	D3	
456-106-086	456-106-086	CONTENT MANAGEMENT	EMC Documentum D2=UA	\$0	Each	33%		\$0	Other	D3	
456-106-087	456-106-087	CONTENT MANAGEMENT	EMC Documentum D2 PlusPack=UA	\$0	Each	33%		\$0	Other	D3	
456-106-104	456-106-104	CONTENT MANAGEMENT	EMC Documentum Platform IA=CA	\$0	Each	33%		\$0	Other	D3	
456-106-105	456-106-105	CONTENT MANAGEMENT	EMC Documentum Platform Extensions IA=CA	\$0	Each	33%		\$0	Other	D3	
456-106-106	456-106-106	CONTENT MANAGEMENT	EMC Documentum xDB IA=CA	\$0	Each	33%		\$0	Other	D3	
456-106-119	456-106-119	CONTENT MANAGEMENT	EMC InfoArchive Software=CA	\$0	Each	33%		\$0	Other	D3	
456-106-538	456-106-538	CONTENT MANAGEMENT	SEL Captiva Mobile Toolkit	\$0	Each	33%		\$0	Other	D3	
456-106-539	456-106-539	CONTENT MANAGEMENT	SEL Captiva Mobile SDK=MA	\$0	Each	33%		\$0	Other	D3	
456-106-540	456-106-540	CONTENT MANAGEMENT	SEL Captiva Mobile Runtime Tier 1=MA	\$0	Each	33%		\$0	Other	D3	
456-106-541	456-106-541	CONTENT MANAGEMENT	SEL Captiva Mobile Runtime Tier 2=MA	\$0	Each	33%		\$0	Other	D3	
456-106-542	456-106-542	CONTENT MANAGEMENT	SEL Captiva Mobile Runtime Tier 3=MA	\$0	Each	33%		\$0	Other	D3	
456-106-543	456-106-543	CONTENT MANAGEMENT	SEL Captiva Mobile Runtime Tier 4=MA	\$0	Each	33%		\$0	Other	D3	
456-106-923	456-106-923	CONTENT MANAGEMENT	SEL xCP User Single Application=UA	\$0	Each	33%		\$0	Other	D3	
456-106-924	456-106-924	CONTENT MANAGEMENT	SEL xCP User Unlimited Applications=UA	\$0	Each	33%		\$0	Other	D3	
456-106-925	456-106-925	CONTENT MANAGEMENT	SEL xCP Designer=UA	\$0	Each	33%		\$0	Other	D3	
456-107-134	456-107-134	CONTENT MANAGEMENT	EMC DCTM WebTop=UA	\$0	Each	33%		\$0	Other	D3	
456-107-265	456-107-265	CONTENT MANAGEMENT	SEL Asset Operations Mobile=UA	\$0	Each	33%		\$0	Other	D3	
456-107-267	456-107-267	CONTENT MANAGEMENT	SEL External User 25K Unique Users=UA	\$0	Each	33%		\$0	Other	D3	
456-107-268	456-107-268	CONTENT MANAGEMENT	SEL ExternUsersPubSect10KRResidentUsrs=UA	\$0	Each	33%		\$0	Other	D3	
456-107-269	456-107-269	CONTENT MANAGEMENT	SEL Content Trans Services A/V=ZA	\$0	Each	33%		\$0	Other	D3	
456-107-270	456-107-270	CONTENT MANAGEMENT	SEL Content Trans Services Documents=ZA	\$0	Each	33%		\$0	Other	D3	
456-107-271	456-107-271	CONTENT MANAGEMENT	SEL Content Transformation Svcs Media=ZA	\$0	Each	33%		\$0	Other	D3	
456-107-272	456-107-272	CONTENT MANAGEMENT	Documentum Trusted Content Services=UA	\$0	Each	33%		\$0	Other	D3	
456-107-273	456-107-273	CONTENT MANAGEMENT	Documentum Platform=UA	\$0	Each	33%		\$0	Other	D3	
456-107-277	456-107-277	CONTENT MANAGEMENT	Documentum Platform Ext=UA	\$0	Each	33%		\$0	Other	D3	
456-107-807	456-107-807	CONTENT MANAGEMENT	EMC InfoArchive Software=CA	\$0	Each	33%		\$0	Other	D3	
456-107-808	456-107-808	CONTENT MANAGEMENT	EMC Documentum Platform IA=CA	\$0	Each	33%		\$0	Other	D3	
456-107-809	456-107-809	CONTENT MANAGEMENT	EMC Documentum Platform Extensions IA=CA	\$0	Each	33%		\$0	Other	D3	
456-107-810	456-107-810	CONTENT MANAGEMENT	EMC Documentum xDB IA=CA	\$0	Each	33%		\$0	Other	D3	
456-108-235	456-108-235	CONTENT MANAGEMENT	SEL xPpression Entprs Svr for 4 Cores=IA	\$0	Each	33%		\$0	Other	D3	
456-108-236	456-108-236	CONTENT MANAGEMENT	SEL XPRESSION ENTERPRISE Svr T/D=IA	\$0	Each	33%		\$0	Other	D3	
456-108-238	456-108-238	CONTENT MANAGEMENT	SEL XPRESSION ENTERPRISE Svr RECOVERY=IA	\$0	Each	33%		\$0	Other	D3	
456-108-444	456-108-444	CONTENT MANAGEMENT	SEL eRoom (Core)=UA	\$0	Each	33%		\$0	Other	D3	
456-108-445	456-108-445	CONTENT MANAGEMENT	SEL eRoom Enterprise=UA	\$0	Each	33%		\$0	Other	D3	
456-108-447	456-108-447	CONTENT MANAGEMENT	SEL EROOM SERVER (MS SQL SERVER) ST=UA	\$0	Each	33%		\$0	Other	D3	
456-108-451	456-108-451	CONTENT MANAGEMENT	INTERACTIVE DLVRY SRVCS ADV SRCE CORE=ZA	\$0	Each	33%		\$0	Other	D3	
456-108-452	456-108-452	CONTENT MANAGEMENT	INTERACTIVE DLVRY SRVCS ADV TRGT CORE=ZA	\$0	Each	33%		\$0	Other	D3	
456-108-453	456-108-453	CONTENT MANAGEMENT	SEL INTERACTIVE DLVRY SRVCS SRCE CORE=ZA	\$0	Each	33%		\$0	Other	D3	
456-108-454	456-108-454	CONTENT MANAGEMENT	SEL INTERACTIVE DLVRY SRVCS TARGT CORE=ZA	\$0	Each	33%		\$0	Other	D3	
456-108-456	456-108-456	CONTENT MANAGEMENT	SEL XML TRANSFORMATION SERVICES CPU=ZA	\$0	Each	33%		\$0	Other	D3	
456-108-458	456-108-458	CONTENT MANAGEMENT	SEL ARCHIVE SERVICES FOR SAP=IA	\$0	Each	33%		\$0	Other	D3	
456-108-459	456-108-459	CONTENT MANAGEMENT	SEL CONTENT SERVICES FOR SAP ST=UA	\$0	Each	33%		\$0	Other	D3	
456-108-460	456-108-460	CONTENT MANAGEMENT	SEL CONTENT SVCS FOR SAP SVR AGENT=IA	\$0	Each	33%		\$0	Other	D3	
456-108-461	456-108-461	CONTENT MANAGEMENT	SEL PROCESS SVCS SAP XTNS CMA PCS STE=IA	\$0	Each	33%		\$0	Other	D3	
456-108-462	456-108-462	CONTENT MANAGEMENT	SEL AppXtender Server 5 CC User Pack=UB	\$0	Each	33%		\$0	Other	D3	
456-108-463	456-108-463	CONTENT MANAGEMENT	SEL AppXtender Capture Package=MA	\$0	Each	33%		\$0	Other	D3	
456-108-465	456-108-465	CONTENT MANAGEMENT	SEL Reports Management Package=IA	\$0	Each	33%		\$0	Other	D3	
456-108-732	456-108-732	CONTENT MANAGEMENT	SEL Documentum Custom Client (1-50)=UA	\$0	Each	33%		\$0	Other	D3	
456-108-733	456-108-733	CONTENT MANAGEMENT	SEL Documentum Custom Client (51-200)=UA	\$0	Each	33%		\$0	Other	D3	
456-108-734	456-108-734	CONTENT MANAGEMENT	SEL DCTM Custom Client (201-500)=UA	\$0	Each	33%		\$0	Other	D3	
456-108-735	456-108-735	CONTENT MANAGEMENT	SEL DCTM Custom Client (501-1250)=UA	\$0	Each	33%		\$0	Other	D3	
456-108-736	456-108-736	CONTENT MANAGEMENT	SEL Documentum Custom Client (1251+)=UA	\$0	Each	33%		\$0	Other	D3	
456-108-768	456-108-768	CONTENT MANAGEMENT	SEL My Documentum for MS Outlook=UA	\$0	Each	33%		\$0	Other	D3	
456-108-770	456-108-770	CONTENT MANAGEMENT	SEL Documentum IRM Client 1-50=UA	\$0	Each	33%		\$0	Other	D3	
456-108-771	456-108-771	CONTENT MANAGEMENT	SEL Documentum IRM Client 51-200=UA	\$0	Each	33%		\$0	Other	D3	
456-108-772	456-108-772	CONTENT MANAGEMENT	SEL Documentum IRM Client 201-500=UA	\$0	Each	33%		\$0	Other	D3	
456-108-773	456-108-773	CONTENT MANAGEMENT	SEL Documentum IRM Client 501-1250=UA	\$0	Each	33%		\$0	Other	D3	
456-108-774	456-108-774	CONTENT MANAGEMENT	SEL Documentum IRM Client 1251-PLUS=UA	\$0	Each	33%		\$0	Other	D3	
456-109-016	456-109-016	CONTENT MANAGEMENT	SEL Trusted Content Services 1-50=UA	\$0	Each	33%		\$0	Other	D3	
456-109-017	456-109-017	CONTENT MANAGEMENT	SEL Trusted Content Services 51-200=UA	\$0	Each	33%		\$0	Other	D3	
456-109-018	456-109-018	CONTENT MANAGEMENT	SEL Trusted Content Services 201-500=UA	\$0	Each	33%		\$0	Other	D3	
456-109-019	456-109-019	CONTENT MANAGEMENT	SEL Trusted Content Services 501-1250=UA	\$0	Each	33%		\$0	Other	D3	
456-109-020	456-109-020	CONTENT MANAGEMENT	SEL Trusted Content Services 1251+ =UA	\$0	Each	33%		\$0	Other	D3	
456-109-058	456-109-058	CONTENT MANAGEMENT	EMC InfoArchive Tier 1=CA	\$0	Each	33%		\$0	Other	D3	
456-109-059	456-109-059	CONTENT MANAGEMENT	EMC InfoArchive Tier 2=CA	\$0	Each	33%		\$0	Other	D3	
456-109-060	456-109-060	CONTENT MANAGEMENT	EMC InfoArchive Tier 3=CA	\$0	Each	33%		\$0	Other	D3	
456-109-061	456-109-061	CONTENT MANAGEMENT	EMC InfoArchive Tier 4=CA	\$0	Each	33%		\$0	Other	D3	
456-109-062	456-109-062	CONTENT MANAGEMENT	EMC InfoArchive Tier 5=CA	\$0	Each	33%		\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-109-100	456-109-100	CONTENT MANAGEMENT	SEL AppXtender Server 25 CC User Pack=UB	\$0	Each	33%	\$0	Other	D3
456-109-101	456-109-101	CONTENT MANAGEMENT	SEL AppXtender Server 75 CC User Pack=UB	\$0	Each	33%	\$0	Other	D3
456-109-102	456-109-102	CONTENT MANAGEMENT	SEL APPX 3 CC USER WITH QSP=UB	\$0	Each	33%	\$0	Other	D3
456-109-103	456-109-103	CONTENT MANAGEMENT	SEL APPX 10 CC User, ProIndex & QSP=UB	\$0	Each	33%	\$0	Other	D3
456-109-186	456-109-186	CONTENT MANAGEMENT	SEL RETENTION MANAGEMENT 1 - 50=UA	\$0	Each	33%	\$0	Other	D3
456-109-187	456-109-187	CONTENT MANAGEMENT	SEL RETENTION MANAGEMENT 51-200=UA	\$0	Each	33%	\$0	Other	D3
456-109-188	456-109-188	CONTENT MANAGEMENT	SEL RETENTION MANAGEMENT 201 - 500=UA	\$0	Each	33%	\$0	Other	D3
456-109-189	456-109-189	CONTENT MANAGEMENT	SEL RETENTION MANAGEMENT 501 - 1250=UA	\$0	Each	33%	\$0	Other	D3
456-109-190	456-109-190	CONTENT MANAGEMENT	SEL RETENTION MANAGEMENT 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
456-109-191	456-109-191	CONTENT MANAGEMENT	SEL UPGRADE RETENTION TO CRM 1-50=UA	\$0	Each	33%	\$0	Other	D3
456-109-192	456-109-192	CONTENT MANAGEMENT	SEL UPGRADE RETENTION TO CRM 51-200=UA	\$0	Each	33%	\$0	Other	D3
456-109-193	456-109-193	CONTENT MANAGEMENT	SEL UPGRADE RETENTION TO CRM 201-500=UA	\$0	Each	33%	\$0	Other	D3
456-109-194	456-109-194	CONTENT MANAGEMENT	SEL UPGRADE RETENTION TO CRM 501-1250=UA	\$0	Each	33%	\$0	Other	D3
456-109-195	456-109-195	CONTENT MANAGEMENT	SEL UPGRADE RETENTION TO CRM 1251+ =UA	\$0	Each	33%	\$0	Other	D3
456-109-196	456-109-196	CONTENT MANAGEMENT	SEL CERTIFIED RECORDS MANAGER 1 - 50=UA	\$0	Each	33%	\$0	Other	D3
456-109-197	456-109-197	CONTENT MANAGEMENT	SEL CERTIFIED RECORDS MANAGER 51-200=UA	\$0	Each	33%	\$0	Other	D3
456-109-198	456-109-198	CONTENT MANAGEMENT	SEL CERTIFIED RECORDS MGR 201 - 500=UA	\$0	Each	33%	\$0	Other	D3
456-109-199	456-109-199	CONTENT MANAGEMENT	SEL CERTIFIED RECORDS Mgr 501-1250=UA	\$0	Each	33%	\$0	Other	D3
456-109-200	456-109-200	CONTENT MANAGEMENT	SEL CERTIFIED RECORDS MGR 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
456-109-201	456-109-201	CONTENT MANAGEMENT	SEL PHYSICAL RECORDS MODULE 1 - 50=UA	\$0	Each	33%	\$0	Other	D3
456-109-202	456-109-202	CONTENT MANAGEMENT	SEL PHYSICAL RECORDS MODULE 51 - 200=UA	\$0	Each	33%	\$0	Other	D3
456-109-203	456-109-203	CONTENT MANAGEMENT	SEL PHYSICAL RECORDS MODULE 201 - 500=UA	\$0	Each	33%	\$0	Other	D3
456-109-204	456-109-204	CONTENT MANAGEMENT	SEL PHYSICAL RECORDS MODULE 501-1250=UA	\$0	Each	33%	\$0	Other	D3
456-109-205	456-109-205	CONTENT MANAGEMENT	SEL PHYSICAL RECORDS MODULE 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
456-109-249	456-109-249	CONTENT MANAGEMENT	SEL Documentum WebTop (1-50)=UA	\$0	Each	33%	\$0	Other	D3
456-109-250	456-109-250	CONTENT MANAGEMENT	SEL Documentum WebTop (51-200)=UA	\$0	Each	33%	\$0	Other	D3
456-109-251	456-109-251	CONTENT MANAGEMENT	SEL Documentum WebTop (201-500)=UA	\$0	Each	33%	\$0	Other	D3
456-109-252	456-109-252	CONTENT MANAGEMENT	SEL Documentum WebTop (501-1250)=UA	\$0	Each	33%	\$0	Other	D3
456-109-253	456-109-253	CONTENT MANAGEMENT	SEL Documentum WebTop (1251-PLUS)=UA	\$0	Each	33%	\$0	Other	D3
456-109-254	456-109-254	CONTENT MANAGEMENT	SEL INTERACTIVEDLVRYSVCS ADVSRCE CORE=ZA	\$0	Each	33%	\$0	Other	D3
456-109-255	456-109-255	CONTENT MANAGEMENT	SEL INTERACTIVEDLVRYSVCS ADVTRGT CORE=ZA	\$0	Each	33%	\$0	Other	D3
456-109-295	456-109-295	CONTENT MANAGEMENT	PROCESS ENGINE D6 UPG RESTRICTED LIC=ZA	\$0	Each	33%	\$0	Other	D3
456-109-302	456-109-302	CONTENT MANAGEMENT	SEL Life Sciences eTMF Module =MA	\$0	Each	33%	\$0	Other	D3
456-109-303	456-109-303	CONTENT MANAGEMENT	SEL Life Sciences Q+M Module =MA	\$0	Each	33%	\$0	Other	D3
456-109-304	456-109-304	CONTENT MANAGEMENT	SEL Life Sciences R+D Module =MA	\$0	Each	33%	\$0	Other	D3
456-109-305	456-109-305	CONTENT MANAGEMENT	SEL Life Sciences SSV Module =MA	\$0	Each	33%	\$0	Other	D3
456-109-750	456-109-750	CONTENT MANAGEMENT	SEL DCTM D2 Adv Publishing Services=MA	\$0	Each	33%	\$0	Other	D3
456-109-968	456-109-968	CONTENT MANAGEMENT	SEL APPLICATIONXTENDER OCR SERVER=UA	\$0	Each	33%	\$0	Other	D3
456-109-970	456-109-970	CONTENT MANAGEMENT	SEL ApplicationXtender Web Services=UA	\$0	Each	33%	\$0	Other	D3
456-109-971	456-109-971	CONTENT MANAGEMENT	SEL APPXtender Svr 7 1 CC User=UA	\$0	Each	33%	\$0	Other	D3
456-109-972	456-109-972	CONTENT MANAGEMENT	SEL APPXtender Svr 7 1 CC User=UA	\$0	Each	33%	\$0	Other	D3
456-110-204	456-110-204	CONTENT MANAGEMENT	SEL MyDocumentum for Desktop=UA	\$0	Each	33%	\$0	Other	D3
456-110-205	456-110-205	CONTENT MANAGEMENT	SEL DCTM CONNECT FOR MSAREPOINT 1-50=UA	\$0	Each	33%	\$0	Other	D3
456-110-206	456-110-206	CONTENT MANAGEMENT	SEL DCTM CONNECTOR FOR MS SP 51-200=UA	\$0	Each	33%	\$0	Other	D3
456-110-207	456-110-207	CONTENT MANAGEMENT	SEL DCTM CONNECTOR FOR MS SP 201-500=UA	\$0	Each	33%	\$0	Other	D3
456-110-208	456-110-208	CONTENT MANAGEMENT	SEL DCTM CONNECTOR FOR MS SP 501-1250=UA	\$0	Each	33%	\$0	Other	D3
456-110-209	456-110-209	CONTENT MANAGEMENT	SEL DCTM CONNECTOR FOR MS SP 1251+ =UA	\$0	Each	33%	\$0	Other	D3
456-110-225	456-110-225	CONTENT MANAGEMENT	Documentum Retention Management=UA	\$0	Each	33%	\$0	Other	D3
456-110-226	456-110-226	CONTENT MANAGEMENT	Documentum Certified Records Manager =UA	\$0	Each	33%	\$0	Other	D3
456-110-227	456-110-227	CONTENT MANAGEMENT	Documentum Physical Records Module =UA	\$0	Each	33%	\$0	Other	D3
456-110-228	456-110-228	CONTENT MANAGEMENT	Certified Records Manager - UPGRADE =UA	\$0	Each	33%	\$0	Other	D3
456-110-574	456-110-574	CONTENT MANAGEMENT	SEL DOCUMENTUM D2 + D2 PLUSPACK=UA	\$0	Each	33%	\$0	Other	D3
456-110-575	456-110-575	CONTENT MANAGEMENT	SEL DOCUMENTUM D2=UA	\$0	Each	33%	\$0	Other	D3
456-110-576	456-110-576	CONTENT MANAGEMENT	SEL DOCUMENTUM D2 PLUSPACK=UA	\$0	Each	33%	\$0	Other	D3
456-110-577	456-110-577	CONTENT MANAGEMENT	SEL DOCUMENTUM D2 PARTNER ASL=UA	\$0	Each	33%	\$0	Other	D3
456-110-578	456-110-578	CONTENT MANAGEMENT	SEL DCTM D2 PLUSPACK PARTNER ASL=UA	\$0	Each	33%	\$0	Other	D3
456-110-579	456-110-579	CONTENT MANAGEMENT	SEL DCTM D2+ PLUSPACK PARTNER ASL=UA	\$0	Each	33%	\$0	Other	D3
456-110-619	456-110-619	CONTENT MANAGEMENT	SEL LS Solution Foundation CONTRIBUTR=UA	\$0	Each	33%	\$0	Other	D3
456-110-620	456-110-620	CONTENT MANAGEMENT	SEL D2 ASL CONTRIBUTOR=UA	\$0	Each	33%	\$0	Other	D3
456-110-621	456-110-621	CONTENT MANAGEMENT	SEL D2 +Pack ASL CONTRIBUTOR=UA	\$0	Each	33%	\$0	Other	D3
456-110-622	456-110-622	CONTENT MANAGEMENT	SEL Process Engine ASL CONTRIBUTOR=UA	\$0	Each	33%	\$0	Other	D3
456-110-623	456-110-623	CONTENT MANAGEMENT	SEL Retention Policy Svcs ASL CONTRIB=UA	\$0	Each	33%	\$0	Other	D3
456-110-624	456-110-624	CONTENT MANAGEMENT	SEL LS Solution Foundation CONSUMER=UA	\$0	Each	33%	\$0	Other	D3
456-110-625	456-110-625	CONTENT MANAGEMENT	SEL D2 ASL CONSUMER=UA	\$0	Each	33%	\$0	Other	D3
456-110-626	456-110-626	CONTENT MANAGEMENT	SEL D2 +Pack ASL CONSUMER=UA	\$0	Each	33%	\$0	Other	D3
456-110-627	456-110-627	CONTENT MANAGEMENT	SEL Process Engine ASL CONSUMER=UA	\$0	Each	33%	\$0	Other	D3
456-110-628	456-110-628	CONTENT MANAGEMENT	SEL Retention Policy Svc ASL CONSUMER=UA	\$0	Each	33%	\$0	Other	D3
456-111-189	456-111-189	CONTENT MANAGEMENT	SEL InfoArchive Tier 1=CA	\$0	Each	33%	\$0	Other	D3
456-111-190	456-111-190	CONTENT MANAGEMENT	SEL InfoArchive Tier 2=CA	\$0	Each	33%	\$0	Other	D3
456-111-191	456-111-191	CONTENT MANAGEMENT	SEL InfoArchive Tier 3=CA	\$0	Each	33%	\$0	Other	D3
456-111-192	456-111-192	CONTENT MANAGEMENT	SEL InfoArchive Tier 4=CA	\$0	Each	33%	\$0	Other	D3
456-111-193	456-111-193	CONTENT MANAGEMENT	SEL InfoArchive Tier 5=CA	\$0	Each	33%	\$0	Other	D3
456-111-283	456-111-283	CONTENT MANAGEMENT	SEL Clinical Archiving ASL=MC	\$0	Each	33%	\$0	Other	D3
456-111-470	456-111-470	CONTENT MANAGEMENT	SEL EAST EURO / APJ OCR FOR CAPTURE=MA	\$0	Each	33%	\$0	Other	D3
456-111-593	456-111-593	CONTENT MANAGEMENT	SEL DCTM xCP User Single App=UA	\$0	Each	33%	\$0	Other	D3
456-111-594	456-111-594	CONTENT MANAGEMENT	SEL DCTM xCP User Unlimited Apps=UA	\$0	Each	33%	\$0	Other	D3
456-111-595	456-111-595	CONTENT MANAGEMENT	SEL DCTM xCP Designer=UA	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-111-711	456-111-711	CONTENT MANAGEMENT	SEL CAPTIVA CLOUD CAPTURE TOOLKIT=UA	\$0	Each	33%	\$0	Other	D3
456-112-111	456-112-111	CONTENT MANAGEMENT	SEL DOCUMENTUM D2 + D2 PLUSPACK=UA	\$0	Each	33%	\$0	Other	D3
456-112-112	456-112-112	CONTENT MANAGEMENT	SEL DOCUMENTUM D2=UA	\$0	Each	33%	\$0	Other	D3
456-112-113	456-112-113	CONTENT MANAGEMENT	SEL DOCUMENTUM D2 PLUSPACK=UA	\$0	Each	33%	\$0	Other	D3
456-112-114	456-112-114	CONTENT MANAGEMENT	SEL DOCUMENTUM D2 PARTNER ASL=UA	\$0	Each	33%	\$0	Other	D3
456-112-115	456-112-115	CONTENT MANAGEMENT	SEL DCTM D2 PLUSPACK PARTNER ASL=UA	\$0	Each	33%	\$0	Other	D3
456-112-116	456-112-116	CONTENT MANAGEMENT	SEL DCTM D2+ PLUSPACK PARTNER ASL=UA	\$0	Each	33%	\$0	Other	D3
456-112-117	456-112-117	CONTENT MANAGEMENT	SEL DCTM D2 Adv Publishing Services=MA	\$0	Each	33%	\$0	Other	D3
457-000-303	457-000-303	CONTENT MANAGEMENT	INA REPLISTOR FOR XTENDER SOLUTIONS	\$0	Each	33%	\$0	Other	D3
457-000-306	457-000-306	CONTENT MANAGEMENT	APPLICATIONXTENDER SVR STANDARD ONE CONN	\$0	Each	33%	\$0	Other	D3
457-000-307	457-000-307	CONTENT MANAGEMENT	APPLICATIONXTENDER SERVER CC (2-5) ST	\$0	Each	33%	\$0	Other	D3
457-000-308	457-000-308	CONTENT MANAGEMENT	APPLICATIONXTENDER SERVER CC (6-9) ST	\$0	Each	33%	\$0	Other	D3
457-000-309	457-000-309	CONTENT MANAGEMENT	APPLICATIONXTENDER SERVER CC (10-24) ST	\$0	Each	33%	\$0	Other	D3
457-000-310	457-000-310	CONTENT MANAGEMENT	APPLICATIONXTENDER SERVER CC (25-49) ST	\$0	Each	33%	\$0	Other	D3
457-000-311	457-000-311	CONTENT MANAGEMENT	APPLICATIONXTENDER SERVER CC (50-74) ST	\$0	Each	33%	\$0	Other	D3
457-000-312	457-000-312	CONTENT MANAGEMENT	APPLICATIONXTENDER SERVER CC (75-99) ST	\$0	Each	33%	\$0	Other	D3
457-000-313	457-000-313	CONTENT MANAGEMENT	APPLICATIONXTENDER SVR CC (100-149) ST	\$0	Each	33%	\$0	Other	D3
457-000-314	457-000-314	CONTENT MANAGEMENT	APPLICATIONXTENDER SVR CC (150-199) ST	\$0	Each	33%	\$0	Other	D3
457-000-315	457-000-315	CONTENT MANAGEMENT	APPLICATIONXTENDER SVR CC (200-249) ST	\$0	Each	33%	\$0	Other	D3
457-000-316	457-000-316	CONTENT MANAGEMENT	APPLICATIONXTENDER SVR CC (250-499) ST	\$0	Each	33%	\$0	Other	D3
457-000-336	457-000-336	CONTENT MANAGEMENT	WORKFLOWXTENDER AP STARTER PK 5 USER ST	\$0	Each	33%	\$0	Other	D3
457-000-337	457-000-337	CONTENT MANAGEMENT	WORKFLOWXTENDER AP STARTER PK 10 USER ST	\$0	Each	33%	\$0	Other	D3
457-000-341	457-000-341	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SOFTWARE (2-5) ST	\$0	Each	33%	\$0	Other	D3
457-000-342	457-000-342	CONTENT MANAGEMENT	APPXTENDER REPORTS MGMT SOFTWARE ST	\$0	Each	33%	\$0	Other	D3
457-000-344	457-000-344	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SOFTWARE (6-9) ST	\$0	Each	33%	\$0	Other	D3
457-000-345	457-000-345	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SOFTWARE (10-24) ST	\$0	Each	33%	\$0	Other	D3
457-000-346	457-000-346	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SOFTWARE (25-49) ST	\$0	Each	33%	\$0	Other	D3
457-000-347	457-000-347	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SOFTWARE (50-74) ST	\$0	Each	33%	\$0	Other	D3
457-000-348	457-000-348	CONTENT MANAGEMENT	APPXTENDER RPTS MGMT SOFTWARE (75-99) ST	\$0	Each	33%	\$0	Other	D3
457-000-349	457-000-349	CONTENT MANAGEMENT	APPX RPTS MGMT SOFTWARE (100-149) ST	\$0	Each	33%	\$0	Other	D3
457-000-350	457-000-350	CONTENT MANAGEMENT	APPX RPTS MGMT SOFTWARE (150-199) ST	\$0	Each	33%	\$0	Other	D3
457-000-351	457-000-351	CONTENT MANAGEMENT	APPX RPTS MGMT SOFTWARE (200-249) ST	\$0	Each	33%	\$0	Other	D3
457-000-358	457-000-358	CONTENT MANAGEMENT	APPX/RPTS MGT SOFTWARE (250-499) ST	\$0	Each	33%	\$0	Other	D3
457-000-359	457-000-359	CONTENT MANAGEMENT	APPX/RPTS MGT SOFTWARE (500-999) ST	\$0	Each	33%	\$0	Other	D3
457-000-360	457-000-360	CONTENT MANAGEMENT	APPX/RPTS MGT SOFTWARE (1,000-1,999) ST	\$0	Each	33%	\$0	Other	D3
457-000-361	457-000-361	CONTENT MANAGEMENT	APPX/RPTS MGT SOFTWARE (2,000-2,999) ST	\$0	Each	33%	\$0	Other	D3
457-000-362	457-000-362	CONTENT MANAGEMENT	APPX/RPTS MGT SOFTWARE (3,000-3,999) ST	\$0	Each	33%	\$0	Other	D3
457-000-363	457-000-363	CONTENT MANAGEMENT	APPX/RPTS MGT SOFTWARE (4,000-4,999) ST	\$0	Each	33%	\$0	Other	D3
457-000-501	457-000-501	CONTENT MANAGEMENT	APPXTENDER SERVER CC (500-4999) ST	\$0	Each	33%	\$0	Other	D3
457-000-503	457-000-503	CONTENT MANAGEMENT	DISKXTENDER FOR NAS WINDOWS	\$0	Each	33%	\$0	Other	D3
457-100-039	457-100-039	CONTENT MANAGEMENT	EMC APPXTNDR 3 USER BUNDLE W/QSP	\$0	Each	33%	\$0	Other	D3
457-100-072	457-100-072	CONTENT MANAGEMENT	WORKFLOWXTENDER AP STARTER PK 5 USER	\$0	Each	33%	\$0	Other	D3
457-100-073	457-100-073	CONTENT MANAGEMENT	APPXTNDR WORKFLOW ACCOUNTS PAYABLE	\$0	Each	33%	\$0	Other	D3
457-100-074	457-100-074	CONTENT MANAGEMENT	WORKFLOWXTENDER AP STARTER PK 10 USER	\$0	Each	33%	\$0	Other	D3
457-100-087	457-100-087	CONTENT MANAGEMENT	APPXTNDR 10 USER, PROINDEX, AND QSP	\$0	Each	33%	\$0	Other	D3
457-100-088	457-100-088	CONTENT MANAGEMENT	APPXTNDR 10 USER, VERTY AND QSP	\$0	Each	33%	\$0	Other	D3
457-100-245	457-100-245	CONTENT MANAGEMENT	APPXTENDER SERVER - 5 CC USER PACK	\$0	Each	33%	\$0	Other	D3
457-100-246	457-100-246	CONTENT MANAGEMENT	APPXTENDER SERVER - 25 CC USER PACK	\$0	Each	33%	\$0	Other	D3
457-100-247	457-100-247	CONTENT MANAGEMENT	APPXTENDER SERVER - 75 CC USER PACK	\$0	Each	33%	\$0	Other	D3
457-100-248	457-100-248	CONTENT MANAGEMENT	APPXTENDER CAPTURE PACKAGE	\$0	Each	33%	\$0	Other	D3
457-100-251	457-100-251	CONTENT MANAGEMENT	REPORTS MANAGEMENT PACKAGE	\$0	Each	33%	\$0	Other	D3
457-100-253	457-100-253	CONTENT MANAGEMENT	RETENTION MANAGEMENT 1 - 50	\$0	Each	33%	\$0	Other	D3
457-100-254	457-100-254	CONTENT MANAGEMENT	RETENTION MANAGEMENT 51 - 200	\$0	Each	33%	\$0	Other	D3
457-100-255	457-100-255	CONTENT MANAGEMENT	RETENTION MANAGEMENT 201 - 500	\$0	Each	33%	\$0	Other	D3
457-100-256	457-100-256	CONTENT MANAGEMENT	RETENTION MANAGEMENT 501 - 1250	\$0	Each	33%	\$0	Other	D3
457-100-262	457-100-262	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 1 - 50	\$0	Each	33%	\$0	Other	D3
457-100-263	457-100-263	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 51 - 200	\$0	Each	33%	\$0	Other	D3
457-100-264	457-100-264	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 201 - 500	\$0	Each	33%	\$0	Other	D3
457-100-265	457-100-265	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 501 - 1250	\$0	Each	33%	\$0	Other	D3
457-100-271	457-100-271	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 1 - 50	\$0	Each	33%	\$0	Other	D3
457-100-272	457-100-272	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 51 - 200	\$0	Each	33%	\$0	Other	D3
457-100-273	457-100-273	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 201 - 500	\$0	Each	33%	\$0	Other	D3
457-100-274	457-100-274	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 501 - 1250	\$0	Each	33%	\$0	Other	D3
457-100-290	457-100-290	CONTENT MANAGEMENT	DOCUMENTUM XCP DESIGNER BUNDLE	\$0	Each	33%	\$0	Other	D3
457-100-300	457-100-300	CONTENT MANAGEMENT	XPRESSION ENTERPRISE SERVER FOR 4 CORES	\$0	Each	33%	\$0	Other	D3
457-100-301	457-100-301	CONTENT MANAGEMENT	XPRESSION ENTERPRISE SERVER DEV-TEST	\$0	Each	33%	\$0	Other	D3
457-100-302	457-100-302	CONTENT MANAGEMENT	XPRESSION ENTERPRISE SERVER RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-303	457-100-303	CONTENT MANAGEMENT	COMPUSSET SERVER WINDOWS-UNIX	\$0	Each	33%	\$0	Other	D3
457-100-304	457-100-304	CONTENT MANAGEMENT	COMPUSSET SERVER WINDOWS-UNIX DEV-TEST	\$0	Each	33%	\$0	Other	D3
457-100-305	457-100-305	CONTENT MANAGEMENT	COMPUSSET SERVER WINDOWS-UNIX RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-306	457-100-306	CONTENT MANAGEMENT	COMPUSSET SERVER MAINFRAME FIRST 500 MIPS	\$0	Each	33%	\$0	Other	D3
457-100-307	457-100-307	CONTENT MANAGEMENT	COMPUSSET MAINFRAME FIRST 500MIPS DEVTEST	\$0	Each	33%	\$0	Other	D3
457-100-308	457-100-308	CONTENT MANAGEMENT	COMPUSSET MAINFRAME FIRST 500MIPS RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-309	457-100-309	CONTENT MANAGEMENT	DLS SERVER WINDOWS	\$0	Each	33%	\$0	Other	D3
457-100-310	457-100-310	CONTENT MANAGEMENT	DLS SERVER WINDOWS DEV-TEST	\$0	Each	33%	\$0	Other	D3
457-100-311	457-100-311	CONTENT MANAGEMENT	DLS SERVER WINDOWS RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-312	457-100-312	CONTENT MANAGEMENT	DLS SERVER MAINFRAME FIRST 500 MIPS	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
457-100-313	457-100-313	CONTENT MANAGEMENT	DLS MAINFRAME FIRST 500 MIPS DEV-TEST	\$0	Each	33%	\$0	Other	D3
457-100-314	457-100-314	CONTENT MANAGEMENT	DLS MAINFRAME FIRST 500 MIPS RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-315	457-100-315	CONTENT MANAGEMENT	DLS EXPRESS	\$0	Each	33%	\$0	Other	D3
457-100-316	457-100-316	CONTENT MANAGEMENT	DLS EXPRESS 5000	\$0	Each	33%	\$0	Other	D3
457-100-327	457-100-327	CONTENT MANAGEMENT	ILF XPRESSION ENTERPRISE SERVER 4 CORES	\$0	Each	33%	\$0	Other	D3
457-100-328	457-100-328	CONTENT MANAGEMENT	ILF XPRESSION ENTERPRISE SERVER DEV-TEST	\$0	Each	33%	\$0	Other	D3
457-100-329	457-100-329	CONTENT MANAGEMENT	ILF XPRESSION ENTERPRISE SERVER RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-330	457-100-330	CONTENT MANAGEMENT	ILF COMPUSET SERVER WINDOWS-UNIX	\$0	Each	33%	\$0	Other	D3
457-100-331	457-100-331	CONTENT MANAGEMENT	ILF COMPUSET SERVER WINDOWS-UNIX DEVTEST	\$0	Each	33%	\$0	Other	D3
457-100-332	457-100-332	CONTENT MANAGEMENT	ILF COMPUSET SERVER WINDOWS-UNIX RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-333	457-100-333	CONTENT MANAGEMENT	ILF COMPUSET SERVER MAINFRAME 500MIPS	\$0	Each	33%	\$0	Other	D3
457-100-334	457-100-334	CONTENT MANAGEMENT	ILF COMPUSET SERVER MF 500MIPS DEV-TEST	\$0	Each	33%	\$0	Other	D3
457-100-335	457-100-335	CONTENT MANAGEMENT	ILF COMPUSET SERVER MF 500MIPS RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-336	457-100-336	CONTENT MANAGEMENT	INIT LIC FEE DLS SERVER WINDOWS	\$0	Each	33%	\$0	Other	D3
457-100-337	457-100-337	CONTENT MANAGEMENT	INIT LIC FEE DLS SERVER WINDOWS DEV-TEST	\$0	Each	33%	\$0	Other	D3
457-100-338	457-100-338	CONTENT MANAGEMENT	INIT LIC FEE DLS SERVER WINDOWS RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-339	457-100-339	CONTENT MANAGEMENT	ILF DLS SERVER MAINFRAME 500MIPS	\$0	Each	33%	\$0	Other	D3
457-100-340	457-100-340	CONTENT MANAGEMENT	ILF DLS SERVER MAINFRAME 500MIPS DEVTEST	\$0	Each	33%	\$0	Other	D3
457-100-341	457-100-341	CONTENT MANAGEMENT	ILF DLS SERVER MAINFRAME 500MIPS RECOVERY	\$0	Each	33%	\$0	Other	D3
457-100-342	457-100-342	CONTENT MANAGEMENT	INIT LIC FEE DLS EXPRESS	\$0	Each	33%	\$0	Other	D3
457-100-343	457-100-343	CONTENT MANAGEMENT	INIT LIC FEE DLS EXPRESS 5000	\$0	Each	33%	\$0	Other	D3
457-100-369	457-100-369	CONTENT MANAGEMENT	DOCUMENTUM XDB BUNDLING DDS	\$0	Each	33%	\$0	Other	D3
457-100-410	457-100-410	CONTENT MANAGEMENT	FEDERATED SEARCH ADAPTER	\$0	Each	33%	\$0	Other	D3
457-100-420	457-100-420	CONTENT MANAGEMENT	EMC DOCUMENTUM CUSTOM CLIENT (1-50)	\$0	Each	33%	\$0	Other	D3
457-100-421	457-100-421	CONTENT MANAGEMENT	EMC DOCUMENTUM CUSTOM CLIENT (51-200)	\$0	Each	33%	\$0	Other	D3
457-100-422	457-100-422	CONTENT MANAGEMENT	EMC DOCUMENTUM CUSTOM CLIENT (201-500)	\$0	Each	33%	\$0	Other	D3
457-100-423	457-100-423	CONTENT MANAGEMENT	EMC DOCUMENTUM CUSTOM CLIENT (501-1250)	\$0	Each	33%	\$0	Other	D3
457-100-429	457-100-429	CONTENT MANAGEMENT	EMC DOCUMENTUM WEBTOP (1-50)	\$0	Each	33%	\$0	Other	D3
457-100-430	457-100-430	CONTENT MANAGEMENT	EMC DOCUMENTUM WEBTOP (51-200)	\$0	Each	33%	\$0	Other	D3
457-100-431	457-100-431	CONTENT MANAGEMENT	EMC DOCUMENTUM WEBTOP (201-500)	\$0	Each	33%	\$0	Other	D3
457-100-432	457-100-432	CONTENT MANAGEMENT	EMC DOCUMENTUM WEBTOP (501-1250)	\$0	Each	33%	\$0	Other	D3
457-100-442	457-100-442	CONTENT MANAGEMENT	CAPTIVA STANDARD SERVER 100K PPY BUNDLE	\$0	Each	33%	\$0	Other	D3
457-100-443	457-100-443	CONTENT MANAGEMENT	CAPTIVA ENTERPRISE SERVER 1M PPY BUNDLE	\$0	Each	33%	\$0	Other	D3
457-100-444	457-100-444	CONTENT MANAGEMENT	Captiva Std Srvr+Adv Recog 100K PPY Bndle	\$0	Each	33%	\$0	Other	D3
457-100-445	457-100-445	CONTENT MANAGEMENT	Captiva Ent Srvr+Adv Recog 1M PPY Bundle	\$0	Each	33%	\$0	Other	D3
457-100-446	457-100-446	CONTENT MANAGEMENT	Captiva Std to Enterpr Upgrade (no vol)	\$0	Each	33%	\$0	Other	D3
457-100-452	457-100-452	CONTENT MANAGEMENT	UPGRADE FROM RETENTION TO CRM 1-50	\$0	Each	33%	\$0	Other	D3
457-100-453	457-100-453	CONTENT MANAGEMENT	UPGRADE FROM RETENTION TO CRM 51-200	\$0	Each	33%	\$0	Other	D3
457-100-454	457-100-454	CONTENT MANAGEMENT	UPGRADE FROM RETENTION TO CRM 201-500	\$0	Each	33%	\$0	Other	D3
457-100-455	457-100-455	CONTENT MANAGEMENT	UPGRADE FROM RETENTION TO CRM 501-1250	\$0	Each	33%	\$0	Other	D3
457-100-578	457-100-578	CONTENT MANAGEMENT	CONTENT TRANSFORMATION SVCS-DCMNT BUNDLE	\$0	Each	33%	\$0	Other	D3
457-100-579	457-100-579	CONTENT MANAGEMENT	CONTENT TRANSFORMATION SVCS-MEDIA BUNDLE	\$0	Each	33%	\$0	Other	D3
457-100-580	457-100-580	CONTENT MANAGEMENT	CONTENT TRANSFORMATION SVCS-VIDEO BUNDLE	\$0	Each	33%	\$0	Other	D3
457-100-756	457-100-756	CONTENT MANAGEMENT	DOCUMENTUM XDB BUNDLE	\$0	Each	33%	\$0	Other	D3
457-101-121	457-101-121	CONTENT MANAGEMENT	EMC DOCUMENTUM CUSTOM CLIENT 1251PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-123	457-101-123	CONTENT MANAGEMENT	EMC DOCUMENTUM WEBTOP 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-125	457-101-125	CONTENT MANAGEMENT	RETENTION MANAGEMENT 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-126	457-101-126	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-127	457-101-127	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-128	457-101-128	CONTENT MANAGEMENT	UPGRADE RETENTION TO CRM 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-207	457-101-207	CONTENT MANAGEMENT	Documentum xCP User SLN ASL 1-50=UA	\$0	Each	33%	\$0	Other	D3
457-101-208	457-101-208	CONTENT MANAGEMENT	Documentum xCP User SLN ASL 51-200=UA	\$0	Each	33%	\$0	Other	D3
457-101-209	457-101-209	CONTENT MANAGEMENT	Documentum xCP User SLN ASL 201-500=UA	\$0	Each	33%	\$0	Other	D3
457-101-210	457-101-210	CONTENT MANAGEMENT	Documentum xCP User SLN ASL 501-1250=UA	\$0	Each	33%	\$0	Other	D3
457-101-211	457-101-211	CONTENT MANAGEMENT	Documentum xCP User SLN ASL 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-212	457-101-212	CONTENT MANAGEMENT	DCTM xCP User SLN ASL Upg 1-50=UA	\$0	Each	33%	\$0	Other	D3
457-101-213	457-101-213	CONTENT MANAGEMENT	DCTM xCP User SLN ASL Upg 51-200=UA	\$0	Each	33%	\$0	Other	D3
457-101-214	457-101-214	CONTENT MANAGEMENT	DCTM xCP User SLN ASL Upg 201-500=UA	\$0	Each	33%	\$0	Other	D3
457-101-215	457-101-215	CONTENT MANAGEMENT	DCTM xCP User SLN ASL Upg 501-1250=UA	\$0	Each	33%	\$0	Other	D3
457-101-216	457-101-216	CONTENT MANAGEMENT	DCTM xCP User SLN ASL Upg 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-218	457-101-218	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 1-50=UA	\$0	Each	33%	\$0	Other	D3
457-101-219	457-101-219	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 51-200=UA	\$0	Each	33%	\$0	Other	D3
457-101-220	457-101-220	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 201-500=UA	\$0	Each	33%	\$0	Other	D3
457-101-221	457-101-221	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 501-1250=UA	\$0	Each	33%	\$0	Other	D3
457-101-222	457-101-222	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-223	457-101-223	CONTENT MANAGEMENT	Retention to Cert. Records Mgr 1-50=UA	\$0	Each	33%	\$0	Other	D3
457-101-224	457-101-224	CONTENT MANAGEMENT	Retention to Cert. Records Mgr 51-200=UA	\$0	Each	33%	\$0	Other	D3
457-101-225	457-101-225	CONTENT MANAGEMENT	Retention to Cert. Record Mgr 201-500=UA	\$0	Each	33%	\$0	Other	D3
457-101-226	457-101-226	CONTENT MANAGEMENT	Retent. to Cert. Records Mgr 501-1250=UA	\$0	Each	33%	\$0	Other	D3
457-101-227	457-101-227	CONTENT MANAGEMENT	Retent. to Cert. Records Mgr 1251-PLS=UA	\$0	Each	33%	\$0	Other	D3
457-101-228	457-101-228	CONTENT MANAGEMENT	Documentum IRM Client 1-50=UA	\$0	Each	33%	\$0	Other	D3
457-101-229	457-101-229	CONTENT MANAGEMENT	Documentum IRM Client 51-200=UA	\$0	Each	33%	\$0	Other	D3
457-101-230	457-101-230	CONTENT MANAGEMENT	Documentum IRM Client 201-500=UA	\$0	Each	33%	\$0	Other	D3
457-101-231	457-101-231	CONTENT MANAGEMENT	Documentum IRM Client 501-1250=UA	\$0	Each	33%	\$0	Other	D3
457-101-232	457-101-232	CONTENT MANAGEMENT	Documentum IRM Client 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
457-101-248	457-101-248	CONTENT MANAGEMENT	Documentum Platform 1-50=UA	\$0	Each	33%	\$0	Other	D3
457-101-249	457-101-249	CONTENT MANAGEMENT	Documentum Platform 51-200=UA	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I\*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
457-101-250	457-101-250	CONTENT MANAGEMENT	Documentum Platform 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-101-251	457-101-251	CONTENT MANAGEMENT	Documentum Platform 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-101-252	457-101-252	CONTENT MANAGEMENT	Documentum Platform 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-101-253	457-101-253	CONTENT MANAGEMENT	DCTM Platform Extensions 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-101-254	457-101-254	CONTENT MANAGEMENT	DCTM Platform Extensions 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-101-255	457-101-255	CONTENT MANAGEMENT	DCTM Platform Extensions 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-101-256	457-101-256	CONTENT MANAGEMENT	DCTM Platform Extensions 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-101-257	457-101-257	CONTENT MANAGEMENT	DCTM Platform Extensions 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-101-258	457-101-258	CONTENT MANAGEMENT	Documentum Platform SLN ASL 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-101-259	457-101-259	CONTENT MANAGEMENT	Documentum Platform SLN ASL 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-101-260	457-101-260	CONTENT MANAGEMENT	Documentum Platform SLN ASL 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-101-261	457-101-261	CONTENT MANAGEMENT	Documentum Platform SLN ASL 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-101-262	457-101-262	CONTENT MANAGEMENT	Documentum Platform SLN ASL 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-101-263	457-101-263	CONTENT MANAGEMENT	DCTM Platform EXT SLN ASL 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-101-264	457-101-264	CONTENT MANAGEMENT	DCTM Platform EXT SLN ASL 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-101-265	457-101-265	CONTENT MANAGEMENT	DCTM Platform EXT SLN ASL 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-101-266	457-101-266	CONTENT MANAGEMENT	DCTM Platform EXT SLN ASL 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-101-267	457-101-267	CONTENT MANAGEMENT	DCTM Platform EXT SLN ASL 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-101-268	457-101-268	CONTENT MANAGEMENT	DCTM Platform SLN ASL Upgrade 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-101-269	457-101-269	CONTENT MANAGEMENT	DCTM Platform SLN ASL Upgrade 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-101-270	457-101-270	CONTENT MANAGEMENT	DCTM Platform SLN ASL Upgrade 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-101-271	457-101-271	CONTENT MANAGEMENT	DCTM Platform SLN ASL Upgrade 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-101-272	457-101-272	CONTENT MANAGEMENT	DCTM Platform SLN ASL Upgrade 1251-PLS=UA	\$0	Each	33%	\$0	Other	D3	
457-101-273	457-101-273	CONTENT MANAGEMENT	DCTM Pfltrm EXT SLN ASL Upg 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-101-274	457-101-274	CONTENT MANAGEMENT	DCTM Pfltrm EXT SLN ASL Upg 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-101-275	457-101-275	CONTENT MANAGEMENT	DCTM Pfltrm EXT SLN ASL Upg 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-101-276	457-101-276	CONTENT MANAGEMENT	DCTM Pfltrm EXT SLN ASL Upg 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-101-277	457-101-277	CONTENT MANAGEMENT	DCTM Pfltrm EXT SLN ASL Upg 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-101-297	457-101-297	CONTENT MANAGEMENT	APPLICATIONXTENDER PKG-4 CC USER PACK=UB	\$0	Each	33%	\$0	Other	D3	
457-101-899	457-101-899	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-101-900	457-101-900	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-101-901	457-101-901	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-101-902	457-101-902	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-101-903	457-101-903	CONTENT MANAGEMENT	DCTM Trusted Content Svcs 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-101-904	457-101-904	CONTENT MANAGEMENT	Documentum Platform 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-101-905	457-101-905	CONTENT MANAGEMENT	Documentum Platform 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-101-906	457-101-906	CONTENT MANAGEMENT	Documentum Platform 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-101-907	457-101-907	CONTENT MANAGEMENT	Documentum Platform 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-101-908	457-101-908	CONTENT MANAGEMENT	Documentum Platform 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-101-909	457-101-909	CONTENT MANAGEMENT	DCTM Platform Extensions 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-101-910	457-101-910	CONTENT MANAGEMENT	DCTM Platform Extensions 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-101-911	457-101-911	CONTENT MANAGEMENT	DCTM Platform Extensions 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-101-912	457-101-912	CONTENT MANAGEMENT	DCTM Platform Extensions 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-101-913	457-101-913	CONTENT MANAGEMENT	DCTM Platform Extensions 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-102-013	457-102-013	CONTENT MANAGEMENT	EMC InfoArchive Tier 1=CA	\$0	Each	33%	\$0	Other	D3	
457-102-014	457-102-014	CONTENT MANAGEMENT	EMC InfoArchive Tier 2=CA	\$0	Each	33%	\$0	Other	D3	
457-102-015	457-102-015	CONTENT MANAGEMENT	EMC InfoArchive Tier 3=CA	\$0	Each	33%	\$0	Other	D3	
457-102-016	457-102-016	CONTENT MANAGEMENT	EMC InfoArchive Tier 4=CA	\$0	Each	33%	\$0	Other	D3	
457-102-017	457-102-017	CONTENT MANAGEMENT	EMC InfoArchive Tier 5=CA	\$0	Each	33%	\$0	Other	D3	
457-102-054	457-102-054	CONTENT MANAGEMENT	RETENTION MANAGEMENT 1 - 50=UA	\$0	Each	33%	\$0	Other	D3	
457-102-055	457-102-055	CONTENT MANAGEMENT	RETENTION MANAGEMENT 51 - 200=UA	\$0	Each	33%	\$0	Other	D3	
457-102-056	457-102-056	CONTENT MANAGEMENT	RETENTION MANAGEMENT 201 - 500=UA	\$0	Each	33%	\$0	Other	D3	
457-102-057	457-102-057	CONTENT MANAGEMENT	RETENTION MANAGEMENT 501 - 1250=UA	\$0	Each	33%	\$0	Other	D3	
457-102-058	457-102-058	CONTENT MANAGEMENT	RETENTION MANAGEMENT 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-102-059	457-102-059	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 1 - 50=UA	\$0	Each	33%	\$0	Other	D3	
457-102-060	457-102-060	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 51 - 200=UA	\$0	Each	33%	\$0	Other	D3	
457-102-061	457-102-061	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 201 - 500=UA	\$0	Each	33%	\$0	Other	D3	
457-102-062	457-102-062	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 501 - 1250=UA	\$0	Each	33%	\$0	Other	D3	
457-102-063	457-102-063	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-102-064	457-102-064	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 1 - 50=UA	\$0	Each	33%	\$0	Other	D3	
457-102-065	457-102-065	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 51 - 200=UA	\$0	Each	33%	\$0	Other	D3	
457-102-066	457-102-066	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 201 - 500=UA	\$0	Each	33%	\$0	Other	D3	
457-102-067	457-102-067	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 501 - 1250=UA	\$0	Each	33%	\$0	Other	D3	
457-102-068	457-102-068	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-102-069	457-102-069	CONTENT MANAGEMENT	UPGRADE RETENTION TO CRM 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-102-070	457-102-070	CONTENT MANAGEMENT	UPGRADE RETENTION TO CRM 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-102-071	457-102-071	CONTENT MANAGEMENT	UPGRADE RETENTION TO CRM 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-102-072	457-102-072	CONTENT MANAGEMENT	UPGRADE RETENTION TO CRM 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
457-102-073	457-102-073	CONTENT MANAGEMENT	UPGRADE RETENTION TO CRM 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
457-102-637	457-102-637	CONTENT MANAGEMENT	Life Sciences eTMF Module =MA	\$0	Each	33%	\$0	Other	D3	
457-102-638	457-102-638	CONTENT MANAGEMENT	Life Sciences Q+M Module=MA	\$0	Each	33%	\$0	Other	D3	
457-102-639	457-102-639	CONTENT MANAGEMENT	Life Sciences R+D Module =MA	\$0	Each	33%	\$0	Other	D3	
457-102-640	457-102-640	CONTENT MANAGEMENT	Life Sciences SSV Module =MA	\$0	Each	33%	\$0	Other	D3	
457-102-672	457-102-672	CONTENT MANAGEMENT	EMC DCTM WebTop 1-50=UA	\$0	Each	33%	\$0	Other	D3	
457-102-673	457-102-673	CONTENT MANAGEMENT	EMC DCTM WebTop 51-200=UA	\$0	Each	33%	\$0	Other	D3	
457-102-674	457-102-674	CONTENT MANAGEMENT	EMC DCTM WebTop 201-500=UA	\$0	Each	33%	\$0	Other	D3	
457-102-675	457-102-675	CONTENT MANAGEMENT	EMC DCTM WebTop 501-1250=UA	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
457-102-676	457-102-676	CONTENT MANAGEMENT	EMC DCTM WebTop 1251-Plus=UA	\$0	Each	33%	\$0	Other	D3	
458-000-229	458-000-229	CONTENT MANAGEMENT	SEL CAPTIVA STD SVR 100K PPY BUNDLE=IA	\$0	Each	33%	\$0	Other	D3	
458-000-230	458-000-230	CONTENT MANAGEMENT	SEL CPTV ENTERPRISE Svr 1M PPY BUNDLE=IA	\$0	Each	33%	\$0	Other	D3	
458-000-231	458-000-231	CONTENT MANAGEMENT	SEL CAPTIVA STD SERVER T/D 10K PPY=IA	\$0	Each	33%	\$0	Other	D3	
458-000-232	458-000-232	CONTENT MANAGEMENT	SEL CPTV Enterpr Svr T/D 100K PPY=IA	\$0	Each	33%	\$0	Other	D3	
458-000-233	458-000-233	CONTENT MANAGEMENT	SEL CPTV Std Svr + Adv Rcg 100K PPY=IA	\$0	Each	33%	\$0	Other	D3	
458-000-234	458-000-234	CONTENT MANAGEMENT	SEL CPTV Ent Svr+Adv Rcg 1MPPY Bnd=IA	\$0	Each	33%	\$0	Other	D3	
458-000-235	458-000-235	CONTENT MANAGEMENT	SEL CPTV Std Svr+Adv Rcg T/D 10K PPY=IA	\$0	Each	33%	\$0	Other	D3	
458-000-236	458-000-236	CONTENT MANAGEMENT	SEL CPTV EntSvr+AdvRcg T/D 100K PPY=IA	\$0	Each	33%	\$0	Other	D3	
458-000-476	458-000-476	CONTENT MANAGEMENT	SEL CPTV Std to Enter 1Jpg (no vo)=IA	\$0	Each	33%	\$0	Other	D3	
458-000-628	458-000-628	CONTENT MANAGEMENT	SEL Federated Search Adapter=MA	\$0	Each	33%	\$0	Other	D3	
458-000-887	458-000-887	CONTENT MANAGEMENT	SEL Documentum Platform 1-50=UA	\$0	Each	33%	\$0	Other	D3	
458-000-888	458-000-888	CONTENT MANAGEMENT	SEL Documentum Platform 51-200=UA	\$0	Each	33%	\$0	Other	D3	
458-000-889	458-000-889	CONTENT MANAGEMENT	SEL Documentum Platform 201-500=UA	\$0	Each	33%	\$0	Other	D3	
458-000-890	458-000-890	CONTENT MANAGEMENT	SEL Documentum Platform 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
458-000-891	458-000-891	CONTENT MANAGEMENT	SEL Documentum Platform 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3	
458-000-896	458-000-896	CONTENT MANAGEMENT	SEL DCTM Platform Extensions 1-50=UA	\$0	Each	33%	\$0	Other	D3	
458-000-897	458-000-897	CONTENT MANAGEMENT	SEL DCTM Platform Extensions 51-200=UA	\$0	Each	33%	\$0	Other	D3	
458-000-898	458-000-898	CONTENT MANAGEMENT	SEL DCTM Platform Extension 201-500=UA	\$0	Each	33%	\$0	Other	D3	
458-000-899	458-000-899	CONTENT MANAGEMENT	SEL DCTM Platform Extension501-1250=UA	\$0	Each	33%	\$0	Other	D3	
458-000-900	458-000-900	CONTENT MANAGEMENT	SEL DCTM Platform Extensions 1251+=UA	\$0	Each	33%	\$0	Other	D3	
458-000-930	458-000-930	CONTENT MANAGEMENT	SEL Documentum XDB Bundle=ZA	\$0	Each	33%	\$0	Other	D3	
458-001-531	458-001-531	CONTENT MANAGEMENT	SEL Life Sciences Suite Contributor =UA	\$0	Each	33%	\$0	Other	D3	
458-001-532	458-001-532	CONTENT MANAGEMENT	SEL Life Sciences Suite Consumer =UA	\$0	Each	33%	\$0	Other	D3	
AOP-ASL2-PKG	AOP-ASL2-PKG	CONTENT MANAGEMENT	EMC DCTM Asset Operations SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
AOP-ASL-PKG	AOP-ASL-PKG	CONTENT MANAGEMENT	EMC DCTM Asset Operations SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
APPL_CONN-SDKP	APPL_CONN-SDKP	CONTENT MANAGEMENT	DOCUMENTUM APPLICATION CONNECTOR SDK PAR	\$0	Each	33%	\$0	Other	D3	
ARCH-SVC-SAP	ARCH-SVC-SAP	CONTENT MANAGEMENT	ARCHIVE SERVICES FOR SAP	\$0	Each	33%	\$0	Other	D3	
CAP-PRO2-PKG	CAP-PRO2-PKG	CONTENT MANAGEMENT	EMC DCTM Capital Projects SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
CAP-PRO-PKG	CAP-PRO-PKG	CONTENT MANAGEMENT	EMC DCTM Capital Projects SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
CNTSV-SAPIVW	CNTSV-SAPIVW	CONTENT MANAGEMENT	CONTENT SVCS - SAP - IVIEW ST	\$0	Each	33%	\$0	Other	D3	
CNTSV-SAPM-MC	CNTSV-SAPM-MC	CONTENT MANAGEMENT	CONTENT SVC SAP REPOSITORY MGR CORE	\$0	Each	33%	\$0	Other	D3	
CS-MOSS-PLT	CS-MOSS-PLT	CONTENT MANAGEMENT	CONTENT SVCS SHAREPOINT PLT-CLIENT-LEG	\$0	Each	33%	\$0	Other	D3	
CS-UPGRADE	CS-UPGRADE	CONTENT MANAGEMENT	CONTENT SERVER MULTI-CLIENT UPGRADE	\$0	Each	33%	\$0	Other	D3	
DAM-READONLY	DAM-READONLY	CONTENT MANAGEMENT	DAM READ-ONLY ST	\$0	Each	33%	\$0	Other	D3	
DCCP-MGR-CON	DCCP-MGR-CON	CONTENT MANAGEMENT	DCTM COMP MGR - CONTRIBUTOR ST	\$0	Each	33%	\$0	Other	D3	
DCM-CONSUMR	DCM-CONSUMR	CONTENT MANAGEMENT	Documentum Compliance Manager - Consumer	\$0	Each	33%	\$0	Other	D3	
DCM-CONTRIB	DCM-CONTRIB	CONTENT MANAGEMENT	DOCUMENTUM COMPLIANCE MGR-CONTRIBUTOR	\$0	Each	33%	\$0	Other	D3	
DGTL-AST-MGR	DGTL-AST-MGR	CONTENT MANAGEMENT	MEDIA WORKSPACE / DIGITAL ASSET MANAGER	\$0	Each	33%	\$0	Other	D3	
ECIS-EXT	ECIS-EXT	CONTENT MANAGEMENT	ECI SERVICES EXTENSION STU	\$0	Each	33%	\$0	Other	D3	
ECIS-ML	ECIS-ML	CONTENT MANAGEMENT	ECI SERVICES MULTI-LINGUAL CPU	\$0	Each	33%	\$0	Other	D3	
ECONN-4-MAIL	ECONN-4-MAIL	CONTENT MANAGEMENT	EMC Documentum Client for Lotus Notes	\$0	Each	33%	\$0	Other	D3	
ECONN-SAP-CS	ECONN-SAP-CS	CONTENT MANAGEMENT	CONTENT SERVICES FOR SAP ST	\$0	Each	33%	\$0	Other	D3	
ECONN-SAP-SA	ECONN-SAP-SA	CONTENT MANAGEMENT	CONTENT SVCS FOR SAP SVR AGENT	\$0	Each	33%	\$0	Other	D3	
ELA-CUS-IIG	ELA-CUS-IIG	CONTENT MANAGEMENT	ELA CUSTOM FOR ALL IIG	\$0	Each	33%	\$0	Other	D3	
ENT-LRN-PACK	ENT-LRN-PACK	CONTENT MANAGEMENT	DOCUMENTUM LEARNER PACK	\$0	Each	33%	\$0	Other	D3	
ER-CLIENT	ER-CLIENT	CONTENT MANAGEMENT	EROOM (CORE) ST	\$0	Each	33%	\$0	Other	D3	
ERM-ENT	ERM-ENT	CONTENT MANAGEMENT	EROOM ENTERPRISE ST	\$0	Each	33%	\$0	Other	D3	
ERMIM-INTSVC	ERMIM-INTSVC	CONTENT MANAGEMENT	EROOM IM INTEGRATION SERVICES CPU-ST	\$0	Each	33%	\$0	Other	D3	
ERM-SRVR-SQL	ERM-SRVR-SQL	CONTENT MANAGEMENT	EROOM SERVER (MS SQL SERVER) ST	\$0	Each	33%	\$0	Other	D3	
ERM-SRVR-SYB	ERM-SRVR-SYB	CONTENT MANAGEMENT	EROOM SERVER (SYBASE) ST	\$0	Each	33%	\$0	Other	D3	
EX-VW-SVCSAP	EX-VW-SVCSAP	CONTENT MANAGEMENT	EXTERNAL VIEWING SVCS FOR SAP ST	\$0	Each	33%	\$0	Other	D3	
IDS-SRC-MC	IDS-SRC-MC	CONTENT MANAGEMENT	INTERACTIVE DELIVERY SVCS ADV SRCE CORE	\$0	Each	33%	\$0	Other	D3	
IDS-TAR-MC	IDS-TAR-MC	CONTENT MANAGEMENT	INTERACTIVE DELIVERY SVCS ADV TARG CORE	\$0	Each	33%	\$0	Other	D3	
IDS-SRC-MC	IDS-SRC-MC	CONTENT MANAGEMENT	INTERACTIVE DELIVERY SVCS SOURCE CORE	\$0	Each	33%	\$0	Other	D3	
IDS-TAR-MC	IDS-TAR-MC	CONTENT MANAGEMENT	INTERACTIVE DELIVERY SVCS TARGET CORE	\$0	Each	33%	\$0	Other	D3	
LEARNING-SVC	LEARNING-SVC	CONTENT MANAGEMENT	DOCUMENTUM LEARNING SERVICES	\$0	Each	33%	\$0	Other	D3	
LS-CONSUM-PKG	LS-CONSUM-PKG	CONTENT MANAGEMENT	Life Sciences Suite Consumer =UA	\$0	Each	33%	\$0	Other	D3	
LS-CONTRI-PKG	LS-CONTRI-PKG	CONTENT MANAGEMENT	Life Sciences Suite Contributor =UA	\$0	Each	33%	\$0	Other	D3	
LSE-APV-PKG	LSE-APV-PKG	CONTENT MANAGEMENT	EMC DCTM LS eTMF Approver SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSE-CTB-PKG	LSE-CTB-PKG	CONTENT MANAGEMENT	EMC DCTM LS eTMF Contributor SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSE-RED-PKG	LSE-RED-PKG	CONTENT MANAGEMENT	EMC DCTM LS eTMF Reader SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSQ-APV-PKG	LSQ-APV-PKG	CONTENT MANAGEMENT	EMC DCTM LS Q+M Approver SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSQ-CTB-PKG	LSQ-CTB-PKG	CONTENT MANAGEMENT	EMC DCTM LS Q+M Contributor SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSQ-RED-PKG	LSQ-RED-PKG	CONTENT MANAGEMENT	EMC DCTM LS Q+M Reader SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSR-APV-PKG	LSR-APV-PKG	CONTENT MANAGEMENT	EMC DCTM LS R+D Approver SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSR-CTB-PKG	LSR-CTB-PKG	CONTENT MANAGEMENT	EMC DCTM LS R+D Contributor SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSR-RED-PKG	LSR-RED-PKG	CONTENT MANAGEMENT	EMC DCTM LS R+D Reader SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSV-CTB-PKG	LSV-CTB-PKG	CONTENT MANAGEMENT	EMC DCTM LS SSV Contributor SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSV-RED-PKG	LSV-RED-PKG	CONTENT MANAGEMENT	EMC DCTM LS SSV Reader SLN ASL=UA	\$0	Each	33%	\$0	Other	D3	
LSV-SVR-PKG	LSV-SVR-PKG	CONTENT MANAGEMENT	EMC DCTM LS SSV Server=IA	\$0	Each	33%	\$0	Other	D3	
MD-IMG-TRANS	MD-IMG-TRANS	CONTENT MANAGEMENT	MEDICAL IMAGING TRANS SVCS CPU	\$0	Each	33%	\$0	Other	D3	
MIG-PTNR-EX	MIG-PTNR-EX	CONTENT MANAGEMENT	MIGRATION PARTNER PROGRAM FEE-EMAILXTEND	\$0	Each	33%	\$0	Other	D3	
MYD-OUTLOOK	MYD-OUTLOOK	CONTENT MANAGEMENT	MY DOCUMENTUM FOR MICROSOFT OUTLOOK	\$0	Each	33%	\$0	Other	D3	
MYD-SHAREPNT	MYD-SHAREPNT	CONTENT MANAGEMENT	EMC MYD FOR MICROSOFT SHAREPOINT - SEAT	\$0	Each	33%	\$0	Other	D3	
PCS-CPU	PCS-CPU	CONTENT MANAGEMENT	PRINT CONTROL SERVICES	\$0	Each	33%	\$0	Other	D3	
PRC-ENG-RST	PRC-ENG-RST	CONTENT MANAGEMENT	PROCESS ENGINE D6 UPGRADE RESTRICTED LIC	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
PRC-ENGSTDAL	PRC-ENGSTDAL	CONTENT MANAGEMENT	PROCESS ENGINE CPU	\$0	Each	33%	\$0	Other	D3
PRC-PKG-VISIO	PRC-PKG-VISIO	CONTENT MANAGEMENT	PROCESS INTEGRATION PACKAGE FOR MICROSOFT	\$0	Each	33%	\$0	Other	D3
PRC-SRVS-SAP	PRC-SRVS-SAP	CONTENT MANAGEMENT	PROCESS SERVICES FOR SAP EXTENDS IIG XCP	\$0	Each	33%	\$0	Other	D3
R-D2-1251-PLS	R-D2-1251-PLS	CONTENT MANAGEMENT	Documentum D2 Config 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
R-D2-1-50	R-D2-1-50	CONTENT MANAGEMENT	DOCUMENTUM D2 CONFIG 1-50	\$0	Each	33%	\$0	Other	D3
R-D2-201-500	R-D2-201-500	CONTENT MANAGEMENT	DOCUMENTUM D2 CONFIG 201-500	\$0	Each	33%	\$0	Other	D3
R-D2-501-1250	R-D2-501-1250	CONTENT MANAGEMENT	DOCUMENTUM D2 CONFIG 501-1250	\$0	Each	33%	\$0	Other	D3
R-D2-51-200	R-D2-51-200	CONTENT MANAGEMENT	DOCUMENTUM D2 CONFIG 51-200	\$0	Each	33%	\$0	Other	D3
RET-POL-SVCS	RET-POL-SVCS	CONTENT MANAGEMENT	RETENTION POLICY SERVICES CPU	\$0	Each	33%	\$0	Other	D3
RGPB-TRNSSVC	RGPB-TRNSSVC	CONTENT MANAGEMENT	REGULATORY PUBLIC SHIRTS SVCS (LEGACY) C	\$0	Each	33%	\$0	Other	D3
SU-456-000-173	SU-456-000-173	CONTENT MANAGEMENT	PCF SVCS FOR PCF (25 SJ) SUB=FE	\$0	Each	33%	\$0	Other	D3
SU-456-000-176	SU-456-000-176	CONTENT MANAGEMENT	PIVOTAL APP SUITE 2 SUB=ZC	\$0	Each	33%	\$0	Other	D3
SU-456-000-177	SU-456-000-177	CONTENT MANAGEMENT	PIVOTAL TC SERVER STANDARD SUB=ZA	\$0	Each	33%	\$0	Other	D3
SU-456-000-178	SU-456-000-178	CONTENT MANAGEMENT	PIVOTAL TC SERVER SPRING SUB=ZA	\$0	Each	33%	\$0	Other	D3
SU-456-000-286	SU-456-000-286	CONTENT MANAGEMENT	PIVOTAL APP SUITE 2 SUB=ZC	\$0	Each	33%	\$0	Other	D3
SU-456-000-287	SU-456-000-287	CONTENT MANAGEMENT	PIVOTAL TC SERVER STANDARD SUB=ZA	\$0	Each	33%	\$0	Other	D3
SU-456-000-288	SU-456-000-288	CONTENT MANAGEMENT	PIVOTAL TC SERVER SPRING SUB=ZA	\$0	Each	33%	\$0	Other	D3
SUB-341-001	SUB-341-001	CONTENT MANAGEMENT	EMC InfoArchive SUBSC Tier 1=CA	\$42,814	Each	33%	\$28,685	Other	D3
SUB-341-002	SUB-341-002	CONTENT MANAGEMENT	EMC InfoArchive SUBSC Tier 2=CA	\$32,110	Each	33%	\$21,514	Other	D3
SUB-341-003	SUB-341-003	CONTENT MANAGEMENT	EMC InfoArchive SUBSC Tier 3=CA	\$21,407	Each	33%	\$14,343	Other	D3
SUB-341-004	SUB-341-004	CONTENT MANAGEMENT	EMC InfoArchive SUBSC Tier 4=CA	\$17,126	Each	33%	\$11,474	Other	D3
SUB-341-005	SUB-341-005	CONTENT MANAGEMENT	EMC InfoArchive SUBSC Tier 5=CA	\$12,844	Each	33%	\$8,605	Other	D3
SUB-349-PKG	SUB-349-PKG	CONTENT MANAGEMENT	EMC DCTM Cap Projects SLN ASL SUBSC=UA	\$394	Each	33%	\$264	Other	D3
SUB-350-001	SUB-350-001	CONTENT MANAGEMENT	EMC DCTM Capital Projects ASL SUBSC=UA	\$0	Each	33%	\$0	Other	D3
SUB-350-002	SUB-350-002	CONTENT MANAGEMENT	EMC DCTM WebTop Cap Prjcts ASL SUBSC=UA	\$0	Each	33%	\$0	Other	D3
SUB-350-003	SUB-350-003	CONTENT MANAGEMENT	EMC DCTM ADTS Cap Projects ASL SUBSC=UA	\$0	Each	33%	\$0	Other	D3
SUB-351-PKG	SUB-351-PKG	CONTENT MANAGEMENT	EMC DCTM Asset Ops ASL SLN SUBSC=UA	\$394	Each	33%	\$264	Other	D3
SUB-353-PKG	SUB-353-PKG	CONTENT MANAGEMENT	Life Sciences Suite Contributor SUBSCR=UA	\$33	Each	33%	\$22	Other	D3
SUB-355-PKG	SUB-355-PKG	CONTENT MANAGEMENT	Life Sciences Suite Consumer SUBSCR=UA	\$14	Each	33%	\$9	Other	D3
SUB-405-PKG	SUB-405-PKG	CONTENT MANAGEMENT	EMC Medical Image Manager ASL SUBSC=MC	\$90,000	Each	33%	\$60,300	Other	D3
SUB-407-PKG	SUB-407-PKG	CONTENT MANAGEMENT	EMC Medical Records Manager ASL SUBSC=MC	\$200,000	Each	33%	\$134,000	Other	D3
SUB-888-010	SUB-888-010	CONTENT MANAGEMENT	Cap Prj Expr private cloud=MC	\$1,800	Each	33%	\$1,206	Other	D3
SUB-888-011	SUB-888-011	CONTENT MANAGEMENT	Cap Prj Expr + SuppEx private cloud=MC	\$2,100	Each	33%	\$1,407	Other	D3
SUB-888-012	SUB-888-012	CONTENT MANAGEMENT	Cap Prj Expr + SuppEx public cloud=MC	\$1,860	Each	33%	\$1,246	Other	D3
SUB-900-024	SUB-900-024	CONTENT MANAGEMENT	CPTV EXPORT FOR EMC NC SUBSC=MA	\$0	Each	33%	\$0	Other	D3
SUB-900-038	SUB-900-038	CONTENT MANAGEMENT	Captiva Real-Time Server SUBSC =IA	\$22,540	Each	33%	\$15,102	Other	D3
SUB-900-039	SUB-900-039	CONTENT MANAGEMENT	CPTV Real-Time OCR/PDF 100K PPY SUBSC=PA	\$1,125	Each	33%	\$754	Other	D3
SUB-900-040	SUB-900-040	CONTENT MANAGEMENT	CPTV Real-Time AdvRecg 100K PPY SUBSC=PA	\$4,225	Each	33%	\$2,831	Other	D3
SUB-900-041	SUB-900-041	CONTENT MANAGEMENT	Captiva Web Client SUBSC =MA	\$1,690	Each	33%	\$1,132	Other	D3
SUB-920-028	SUB-920-028	CONTENT MANAGEMENT	EMC DCTM xCP User Single App SUBSC=UA	\$282	Each	33%	\$189	Other	D3
SUB-920-029	SUB-920-029	CONTENT MANAGEMENT	EMC DCTM xCP User Unlimited Apps SUBSC=UA	\$710	Each	33%	\$476	Other	D3
SUB-920-030	SUB-920-030	CONTENT MANAGEMENT	EMC DCTM xCP Designer SUBSC=UA	\$2,817	Each	33%	\$1,887	Other	D3
SUB-920-031	SUB-920-031	CONTENT MANAGEMENT	EMC DCTM WebTop SUBSC=UA	\$129	Each	33%	\$86	Other	D3
SUB-920-032	SUB-920-032	CONTENT MANAGEMENT	EMC DCTM PLATFORM SUBSC=UA	\$306	Each	33%	\$205	Other	D3
SUB-920-033	SUB-920-033	CONTENT MANAGEMENT	EMC DCTM PLATFORM EXT SUBSC=UA	\$92	Each	33%	\$62	Other	D3
SUB-920-034	SUB-920-034	CONTENT MANAGEMENT	EMC DCTM CTS-DOCUMENT SUBSC=ZA	\$15,352	Each	33%	\$10,286	Other	D3
SUB-920-035	SUB-920-035	CONTENT MANAGEMENT	EMC DCTM CTS-MEDIA SUBSC=ZA	\$15,352	Each	33%	\$10,286	Other	D3
SUB-920-036	SUB-920-036	CONTENT MANAGEMENT	EMC DCTM CTS-VIDEO SUBSC=ZA	\$15,352	Each	33%	\$10,286	Other	D3
SUB-920-037	SUB-920-037	CONTENT MANAGEMENT	EMC DCTM TRUSTED CNTNT SVCS SUBSC=UA	\$63	Each	33%	\$42	Other	D3
SUB-920-038	SUB-920-038	CONTENT MANAGEMENT	External User 25K Unique Users SUBSC=UA	\$400,000	Each	33%	\$268,000	Other	D3
SUB-920-039	SUB-920-039	CONTENT MANAGEMENT	ExtUserPublicSector10KResidentUserSUBS=UA	\$160,000	Each	33%	\$107,200	Other	D3
SUB-920-041	SUB-920-041	CONTENT MANAGEMENT	CERTIFIED RECORDS MANAGER SUBSC=UA	\$254	Each	33%	\$170	Other	D3
SUB-920-042	SUB-920-042	CONTENT MANAGEMENT	PHYSICAL RECORDS MODULE SUBSC=UA	\$56	Each	33%	\$38	Other	D3
SUB-920-043	SUB-920-043	CONTENT MANAGEMENT	UPGRADE FROM RETENTION TO CRM SUBSC=UA	\$142	Each	33%	\$95	Other	D3
SUB-920-044	SUB-920-044	CONTENT MANAGEMENT	RETENTION MANAGEMENT SUBSC=UA	\$113	Each	33%	\$76	Other	D3
SUB-930-009	SUB-930-009	CONTENT MANAGEMENT	EMC Asset Operations Mobile SUBSC=UA	\$85	Each	33%	\$57	Other	D3
SUB-930-011	SUB-930-011	CONTENT MANAGEMENT	Life Sciences eTMF Module SUBSCR =MA	\$14,000	Each	33%	\$9,380	Other	D3
SUB-930-012	SUB-930-012	CONTENT MANAGEMENT	Life Sciences Q+M Module SUBSCR =MA	\$14,000	Each	33%	\$9,380	Other	D3
SUB-930-013	SUB-930-013	CONTENT MANAGEMENT	Life Sciences R+D Module SUBSCR =MA	\$14,000	Each	33%	\$9,380	Other	D3
SUB-930-014	SUB-930-014	CONTENT MANAGEMENT	Life Sciences SSV Module SUBSCR =MA	\$14,000	Each	33%	\$9,380	Other	D3
SUBMISS-MGR	SUBMISS-MGR	CONTENT MANAGEMENT	DOCUMENTUM SUBMISSIONS MANAGER ST	\$0	Each	33%	\$0	Other	D3
WBCACH-TARG	WBCACH-TARG	CONTENT MANAGEMENT	SITE CACHING SVCS - TARGET CPU	\$0	Each	33%	\$0	Other	D3
XML TS	XML TS	CONTENT MANAGEMENT	XML TRANSFORMATION SERVICES CPU	\$0	Each	33%	\$0	Other	D3
XML-TRF-SV-MC	XML-TRF-SV-MC	CONTENT MANAGEMENT	XML TRANSFORMATION SERVICES CORE	\$0	Each	33%	\$0	Other	D3
SRSTN-DD3	SRSTN-DD3	DATA DOMAIN	SRMSUITE DATA DOM TIER 3 =IC	\$20,000	Each	33%	\$13,400	Other	D3
SRSTN-DD4	SRSTN-DD4	DATA DOMAIN	SRMSUITE DATA DOM TIER 4 =IC	\$40,000	Each	33%	\$26,800	Other	D3
456-107-344	456-107-344	DATA LAKE	Data Lake - FBDL - Volume=IA	\$0	Each	33%	\$0	Other	D3
DBIDM-DE-T1	DBIDM-DE-T1	DATABASE IDM	DBIDM DVLP EDITION TIER 1	\$430	Each	33%	\$288	Other	D3
DBIDM-DE-T2	DBIDM-DE-T2	DATABASE IDM	DBIDM DVLP EDITION TIER 2	\$370	Each	33%	\$248	Other	D3
DBIDM-DE-T3	DBIDM-DE-T3	DATABASE IDM	DBIDM DVLP EDITION TIER 3	\$310	Each	33%	\$208	Other	D3
DBIDM-DE-T4	DBIDM-DE-T4	DATABASE IDM	DBIDM DVLP EDITION TIER 4	\$270	Each	33%	\$181	Other	D3
DBIDM-DE-T5	DBIDM-DE-T5	DATABASE IDM	DBIDM DVLP EDITION TIER 5	\$230	Each	33%	\$154	Other	D3
DBIDM-DE-T6	DBIDM-DE-T6	DATABASE IDM	DBIDM DVLP EDITION TIER 6	\$200	Each	33%	\$134	Other	D3
DBIDM-DE-T7	DBIDM-DE-T7	DATABASE IDM	DBIDM DVLP EDITION TIER 7	\$170	Each	33%	\$114	Other	D3
DBIDM-DE-T8	DBIDM-DE-T8	DATABASE IDM	DBIDM DVLP EDITION TIER 8	\$150	Each	33%	\$101	Other	D3
DBIDM-IG-T1	DBIDM-IG-T1	DATABASE IDM	DBIDM INSTANCE GEN TIER 1	\$430	Each	33%	\$288	Other	D3
DBIDM-IG-T2	DBIDM-IG-T2	DATABASE IDM	DBIDM INSTANCE GEN TIER 2	\$370	Each	33%	\$248	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
DBIDM-IG-T3	DBIDM-IG-T3	DATABASE IDM	DBIDM INSTANCE GEN TIER 3	\$310	Each	33%	\$208	Other	D3
DBIDM-IG-T4	DBIDM-IG-T4	DATABASE IDM	DBIDM INSTANCE GEN TIER 4	\$270	Each	33%	\$181	Other	D3
DBIDM-IG-T5	DBIDM-IG-T5	DATABASE IDM	DBIDM INSTANCE GEN TIER 5	\$230	Each	33%	\$154	Other	D3
DBIDM-IG-T6	DBIDM-IG-T6	DATABASE IDM	DBIDM INSTANCE GEN TIER 6	\$200	Each	33%	\$134	Other	D3
DBIDM-IG-T7	DBIDM-IG-T7	DATABASE IDM	DBIDM INSTANCE GEN TIER 7	\$170	Each	33%	\$114	Other	D3
DBIDM-IG-T8	DBIDM-IG-T8	DATABASE IDM	DBIDM INSTANCE GEN TIER 8	\$150	Each	33%	\$101	Other	D3
DBIDM-MOD-T1	DBIDM-MOD-T1	DATABASE IDM	DB ID APP MODULES TIER 1	\$210	Each	33%	\$141	Other	D3
DBIDM-MOD-T2	DBIDM-MOD-T2	DATABASE IDM	DB ID APP MODULES TIER 2	\$180	Each	33%	\$121	Other	D3
DBIDM-MOD-T3	DBIDM-MOD-T3	DATABASE IDM	DB ID APP MODULES TIER 3	\$160	Each	33%	\$107	Other	D3
DBIDM-MOD-T4	DBIDM-MOD-T4	DATABASE IDM	DB ID APP MODULES TIER 4	\$140	Each	33%	\$94	Other	D3
DBIDM-MOD-T5	DBIDM-MOD-T5	DATABASE IDM	DB ID APP MODULES TIER 5	\$120	Each	33%	\$80	Other	D3
DBIDM-MOD-T6	DBIDM-MOD-T6	DATABASE IDM	DB ID APP MODULES TIER 6	\$100	Each	33%	\$67	Other	D3
DBIDM-MOD-T7	DBIDM-MOD-T7	DATABASE IDM	DB ID APP MODULES TIER 7	\$90	Each	33%	\$60	Other	D3
DBIDM-MOD-T8	DBIDM-MOD-T8	DATABASE IDM	DB ID APP MODULES TIER 8	\$80	Each	33%	\$54	Other	D3
DBIDM-T1	DBIDM-T1	DATABASE IDM	DATABASE IDM TIER 1	\$850	Each	33%	\$570	Other	D3
DBIDM-T2	DBIDM-T2	DATABASE IDM	DATABASE IDM TIER 2	\$730	Each	33%	\$489	Other	D3
DBIDM-T3	DBIDM-T3	DATABASE IDM	DATABASE IDM TIER 3	\$630	Each	33%	\$422	Other	D3
DBIDM-T4	DBIDM-T4	DATABASE IDM	DATABASE IDM TIER 4	\$540	Each	33%	\$362	Other	D3
DBIDM-T5	DBIDM-T5	DATABASE IDM	DATABASE IDM TIER 5	\$470	Each	33%	\$315	Other	D3
DBIDM-T6	DBIDM-T6	DATABASE IDM	DATABASE IDM TIER 6	\$400	Each	33%	\$268	Other	D3
DBIDM-T7	DBIDM-T7	DATABASE IDM	DATABASE IDM TIER 7	\$340	Each	33%	\$228	Other	D3
DBIDM-T8	DBIDM-T8	DATABASE IDM	DATABASE IDM TIER 8	\$300	Each	33%	\$201	Other	D3
VSL3-000-370	VSL3-000-370	DELL SC	PowerMax ESA Product TLA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-494	VSL3-000-494	DELL SC	ECS Cert Dell DARE TLA SW Lic=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-495	VSL3-000-495	DELL SC	ECS Cert 3DP TLA SW Lic=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-496	VSL3-000-496	DELL SC	ECS Cert Dell Cap TLA SW Lic=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-497	VSL3-000-497	DELL SC	ECS Infinity Perpetual TLA SW Lic=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-498	VSL3-000-498	DELL SC	ECS InfinityDare Perpetual TLA SW Lic=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-999	VSL3-000-999	ESA	Dell EMC ESA for vRops Lic TLA=IC	\$0	Each	33%	\$0	Other	D3
456-106-740	456-106-740	GREENPLUM	RTI PERP=ZC	\$0	Each	33%	\$0	Other	D3
DCA1-GP0	DCA1-GP0	GREENPLUM	DCA - Greenplum Appliance Half Rack Bala	\$1,100,000	Each	33%	\$737,000	Other	D3
DCA1GP0-2TBT	DCA1GP0-2TBT	GREENPLUM	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	\$1,100,000	Each	33%	\$737,000	Other	D3
DCA1GP0-2TBTU	DCA1GP0-2TBTU	GREENPLUM	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	\$500,000	Each	33%	\$335,000	Other	D3
DCA1-GP04	DCA1-GP04	GREENPLUM	GP DCA STD MOD ALL INCLSV GPDB	\$0	Each	33%	\$0	Other	D3
DCA1GP04-2TBT	DCA1GP04-2TBT	GREENPLUM	GP DCA CAP MOD ALL INCLSV GPDB	\$0	Each	33%	\$0	Other	D3
DCA1-GP04-3TB	DCA1-GP04-3TB	GREENPLUM	GP DCA STD MOD PLTRFM 3TB GPDB	\$0	Each	33%	\$0	Other	D3
DCA1GP04-3TBC	DCA1GP04-3TBC	GREENPLUM	GP DCA CAP MOD PLTRFM 3TB GPDB	\$0	Each	33%	\$0	Other	D3
DCA1GP04-UP3A	DCA1GP04-UP3A	GREENPLUM	GP DCA STD MOD PLTRFM 3TB GPDB UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA1GP04UP3CA	DCA1GP04UP3CA	GREENPLUM	GP DCA CAP MOD PLTRFM 3TB GPDB UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA1GP04-UPC	DCA1GP04-UPC	GREENPLUM	GP DCA CAP MOD ALL INCLSV GPDB UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA1GP04-UPCA	DCA1GP04-UPCA	GREENPLUM	GP DCA CAP MOD ALL INCLSV GPDB UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA1GP04-UPG	DCA1GP04-UPG	GREENPLUM	GP DCA STD MOD ALL INCLSV GPDB UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA1GP04-UPG3	DCA1GP04-UPG3	GREENPLUM	GP DCA STD MOD PLTRFM 3TB GPDB UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA1GP04UPG3C	DCA1GP04UPG3C	GREENPLUM	GP DCA CAP MOD PLTRFM 3TB GPDB UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA1GP04-UPGA	DCA1GP04-UPGA	GREENPLUM	GP DCA STD MOD ALL INCLSV GPDB UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA1-GP1	DCA1-GP1	GREENPLUM	DCA - Greenplum Appliance Full Rack Bala	\$2,000,000	Each	33%	\$1,340,000	Other	D3
DCA1GP1-2TBT	DCA1GP1-2TBT	GREENPLUM	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	\$2,000,000	Each	33%	\$1,340,000	Other	D3
DCA1GP1-2TBTU	DCA1GP1-2TBTU	GREENPLUM	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	\$900,000	Each	33%	\$603,000	Other	D3
DCA1-GP1U	DCA1-GP1U	GREENPLUM	DCA - Greenplum Appliance Full Rack Bala	\$900,000	Each	33%	\$603,000	Other	D3
DCA1-GP2	DCA1-GP2	GREENPLUM	DCA - Greenplum Appliance Two Rack Balan	\$3,840,000	Each	33%	\$2,572,800	Other	D3
DCA1GP2-2TBT	DCA1GP2-2TBT	GREENPLUM	DCA - GREENPLUM APPLIANCE TWO RACK HIGH	\$3,840,000	Each	33%	\$2,572,800	Other	D3
DCA1GP2-2TBTU	DCA1GP2-2TBTU	GREENPLUM	DCA - GREENPLUM APPLIANCE TWO RACK HIGH	\$1,900,000	Each	33%	\$1,273,000	Other	D3
DCA1-GP2U	DCA1-GP2U	GREENPLUM	DCA - Greenplum Appliance Two Rack Balan	\$1,900,000	Each	33%	\$1,273,000	Other	D3
DCA1GP3-2TBT	DCA1GP3-2TBT	GREENPLUM	DCA - GREENPLUM APPLIANCE THREE RACK HIG	\$5,480,000	Each	33%	\$3,671,600	Other	D3
DCA1GP3-2TBTU	DCA1GP3-2TBTU	GREENPLUM	DCA - GREENPLUM APPLIANCE THREE RACK HIG	\$1,750,000	Each	33%	\$1,172,500	Other	D3
DCA1-HD04A	DCA1-HD04A	GREENPLUM	GP DCA HD MOD UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA1-HD04U	DCA1-HD04U	GREENPLUM	GP DCA HD MOD UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA1-ISILONA	DCA1-ISILONA	GREENPLUM	GP DCA ISLN SWITCH MOD UPG FCT	\$95,000	Each	33%	\$63,650	Other	D3
DCA1-ISILONU	DCA1-ISILONU	GREENPLUM	GP DCA ISLN SWITCH MOD UPG FLD	\$95,000	Each	33%	\$63,650	Other	D3
DCA2-DIA02A	DCA2-DIA02A	GREENPLUM	GP DIA MOD 64GB MEM 300GB HDD UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA2-DIA02DA	DCA2-DIA02DA	GREENPLUM	GP DIA SVR 64GB MEM 12x3TB HDD UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA2-DIA02DU	DCA2-DIA02DU	GREENPLUM	GP DIA SVR 64GB MEM 12x3TB HDD UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA2-DIA02U	DCA2-DIA02U	GREENPLUM	GP DIA MOD 64GB MEM 300GB HDD UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA2-GP04CH	DCA2-GP04CH	GREENPLUM	GPDB UAP STD MOD ALL INCLSV HI DEN RACK	\$0	Each	33%	\$0	Other	D3
DCA2-GP04CH2	DCA2-GP04CH2	GREENPLUM	GPDB UAP STD MOD ALL INCLSV HI DEN MS2	\$0	Each	33%	\$0	Other	D3
DCA2-GP04H	DCA2-GP04H	GREENPLUM	GPDB COM MOD ALL INCLSV HI DEN RACK	\$0	Each	33%	\$0	Other	D3
DCA2-GP04H2	DCA2-GP04H2	GREENPLUM	GPDB COM MOD ALL INCLSV HI DEN MS2 RACK	\$0	Each	33%	\$0	Other	D3
DCA2-GP04MH	DCA2-GP04MH	GREENPLUM	GPDB STD MEM MOD ALL INCLSV HI DEN RACK	\$0	Each	33%	\$0	Other	D3
DCA2-GP04MH2	DCA2-GP04MH2	GREENPLUM	GPDB STD MEM MOD ALL INCLSV HI DEN MS2	\$0	Each	33%	\$0	Other	D3
DCA2GP04-SCA	DCA2GP04-SCA	GREENPLUM	GPDB UAPSTD MOD ALL INCLSV UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA2GP04-SCU	DCA2GP04-SCU	GREENPLUM	GPDB UAP STD MOD ALL INCLSV UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA2GP04-SMA	DCA2GP04-SMA	GREENPLUM	GPDB 256GB MEM MOD ALL INCLSV UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA2GP04-SMU	DCA2GP04-SMU	GREENPLUM	GPDB 256GB MEM MOD ALL INCLSV UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA2GP04-SU	DCA2GP04-SU	GREENPLUM	GPDB COM MOD ALL INCLSV UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA2GP04-SUA	DCA2GP04-SUA	GREENPLUM	GPDB COM MOD ALL INCLSV UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA2-HD04A	DCA2-HD04A	GREENPLUM	GP HD MOD UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA2-HD04H	DCA2-HD04H	GREENPLUM	GP HD DATA MOD ALL INCLSV HI DEN RACK	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I\*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DCA2-HD04H2	DCA2-HD04H2	GREENPLUM	GPHD DATA MOD ALL INCLSV HI DEN MS2	\$0	Each	33%	\$0	Other	D3
DCA2-HD04U	DCA2-HD04U	GREENPLUM	GP HD MOD UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA2-HDC02A	DCA2-HDC02A	GREENPLUM	GP HD COMPUTE MOD UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA2-HDC02H	DCA2-HDC02H	GREENPLUM	GPHD COMPUTE MOD ALL INCLSV MOD HI DEN R	\$0	Each	33%	\$0	Other	D3
DCA2-HDC02H2	DCA2-HDC02H2	GREENPLUM	GPHD COMPUTE MOD ALL INCLSV MOD MS2	\$0	Each	33%	\$0	Other	D3
DCA2-HDC02U	DCA2-HDC02U	GREENPLUM	GP HD COMPUTE MOD UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA2-PHD04A	DCA2-PHD04A	GREENPLUM	PHD DATA MOD UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA2-PHD04AH2	DCA2-PHD04AH2	GREENPLUM	PHD DATA MOD ALL INCLSV HI DEN MS2	\$0	Each	33%	\$0	Other	D3
DCA2-PHD04H	DCA2-PHD04H	GREENPLUM	PHD DATA MOD ALL INCLSV HI DEN RACK	\$0	Each	33%	\$0	Other	D3
DCA2-PHD04U	DCA2-PHD04U	GREENPLUM	PHD DATA MOD UPG FLD	\$0	Each	33%	\$0	Other	D3
DCA2-PHDC02A	DCA2-PHDC02A	GREENPLUM	PHD COMPUTE MOD UPG FCT	\$0	Each	33%	\$0	Other	D3
DCA2-PHDC02H	DCA2-PHDC02H	GREENPLUM	PHD COMPUTE MOD ALL INCLSV MOD HI DEN R	\$0	Each	33%	\$0	Other	D3
DCA2-PHDC02H2	DCA2-PHDC02H2	GREENPLUM	PHD COMPUTE MOD ALL INCLSV MOD MS2	\$0	Each	33%	\$0	Other	D3
DCA2-PHDC02U	DCA2-PHDC02U	GREENPLUM	PHD COMPUTE MOD UPG FLD	\$0	Each	33%	\$0	Other	D3
GPDB-SWAP	GPDB-SWAP	GREENPLUM	GP DB SOFTWARE SWAP	\$0	Each	33%	\$0	Other	D3
456-106-648	456-106-648	HYBRID CLOUD	EMC Ent HCP SW - VMware = IC	\$0	Each	33%	\$0	Other	D3
VSL-001-512	VSL-001-512	ISILON	ELA Elite Bundle - 1TB License	\$0	Each	33%	\$0	Other	D3
VSL-001-512-CF	VSL-001-512-CF	ISILON	TLA Elite Bundle - 1TB License=ID	\$0	Each	33%	\$0	Other	D3
VSL3-001-526	VSL3-001-526	ISILON	TLA ESA FOR ISILON=ID	\$0	Each	33%	\$0	Other	D3
VSL3-001-560	VSL3-001-560	ISILON	Isilon Search TLA=CB	\$0	Each	33%	\$0	Other	D3
456-104-314	456-104-314	NA	DOCUMENTUM D2 UPGRADE 1-50	\$0	Each	33%	\$0	Other	D3
456-104-315	456-104-315	NA	DOCUMENTUM D2 UPGRADE 51-200	\$0	Each	33%	\$0	Other	D3
456-104-316	456-104-316	NA	DOCUMENTUM D2 UPGRADE 201-500	\$0	Each	33%	\$0	Other	D3
456-104-317	456-104-317	NA	DOCUMENTUM D2 UPGRADE 501-1250	\$0	Each	33%	\$0	Other	D3
456-104-318	456-104-318	NA	Documentum D2 Upgrade 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
456-104-484	456-104-484	NA	Documentum D2 Upgrade 1251-PLUS=UA	\$0	Each	33%	\$0	Other	D3
456-106-715	456-106-715	NA	CUSTOM ELA RPA/VM FOR SP=IB	\$0	Each	33%	\$0	Other	D3
456-106-727	456-106-727	NA	RecoverPoint for VM VSPEX Blue REM 1=IB	\$0	Each	33%	\$0	Other	D3
456-106-728	456-106-728	NA	RecoverPoint for VM VSPEX Blue REM 2=IB	\$0	Each	33%	\$0	Other	D3
456-106-729	456-106-729	NA	RecoverPoint for VM VSPEX Blue LOC=IB	\$0	Each	33%	\$0	Other	D3
456-107-127	456-107-127	NA	Storage Ops - Smarts Lite DA only=MA	\$0	Each	33%	\$0	Other	D3
456-108-871	456-108-871	NA	RECOVERPOINT LOCAL IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-872	456-108-872	NA	RECOVERPOINT REMOTE IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-876	456-108-876	NA	VMAX SRDF A IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-877	456-108-877	NA	VMAX SRDF A IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-878	456-108-878	NA	VMAX SRDF A IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-879	456-108-879	NA	VMAX SRDF S IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-880	456-108-880	NA	VMAX SRDF S IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-881	456-108-881	NA	VMAX SRDF S IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-882	456-108-882	NA	VMAX40K SRDF STAR IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-883	456-108-883	NA	VMAX TIMEFINDER CLONE IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-884	456-108-884	NA	VMAX TF CLONE IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-885	456-108-885	NA	VMAX TIMEFINDER CLONE IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-886	456-108-886	NA	VMAX TIMEFINDER SNAP IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-887	456-108-887	NA	VMAX TF SNAP IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-888	456-108-888	NA	VMAX TIMEFINDER SNAP IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-889	456-108-889	NA	VMAX DCP IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-890	456-108-890	NA	VMAX DCP IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-891	456-108-891	NA	VMAX ENGINEUITY IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-892	456-108-892	NA	VMAX ENGINEUITY IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-893	456-108-893	NA	VMAX FAST IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3
456-108-894	456-108-894	NA	VMAX FAST IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-895	456-108-895	NA	VMAX FAST IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-896	456-108-896	NA	VMAX FAST IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-897	456-108-897	NA	VMAX FAST TIERING IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3
456-108-898	456-108-898	NA	VMAX FAST TIERING IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-899	456-108-899	NA	VMAX FAST TIERING IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-900	456-108-900	NA	VMAX FAST TIERING IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-901	456-108-901	NA	VMAX FAST VP IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3
456-108-902	456-108-902	NA	VMAX FAST VP IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-903	456-108-903	NA	VMAX FAST VP IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-904	456-108-904	NA	VMAX FAST VP IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-905	456-108-905	NA	VMAX OPTIMIZER IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-906	456-108-906	NA	VMAX OPTIMIZER IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-907	456-108-907	NA	VMAX SPC IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-908	456-108-908	NA	VMAX SPC IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-909	456-108-909	NA	VMAX SRDF A IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3
456-108-910	456-108-910	NA	VMAX SRDF A IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-911	456-108-911	NA	VMAX SRDF A IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-912	456-108-912	NA	VMAX SRDF A IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-913	456-108-913	NA	VMAX SRDF REP IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3
456-108-914	456-108-914	NA	VMAX SRDF REP IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-915	456-108-915	NA	VMAX SRDF REP IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3
456-108-916	456-108-916	NA	VMAX SRDF REP IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-918	456-108-918	NA	VMAX SRDF REP IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3
456-108-919	456-108-919	NA	VMAX40K SRDF STAR IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3
456-108-920	456-108-920	NA	VMAX40K SRDF STAR IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
456-108-921	456-108-921	NA	VMAX40K SRDF STAR IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-922	456-108-922	NA	VMAX TIMEFINDER CLONE IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3	
456-108-923	456-108-923	NA	VMAX TIMEFINDER SNAP IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3	
456-108-924	456-108-924	NA	VMAX TIMEFINDER IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3	
456-108-925	456-108-925	NA	VMAX TIMEFINDER IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-926	456-108-926	NA	VMAX TIMEFINDER IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-927	456-108-927	NA	VMAX TIMEFINDER IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-928	456-108-928	NA	VMAX10K DCP IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-929	456-108-929	NA	VMAX10K DCP IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-930	456-108-930	NA	VMAX10K ENGINUITY IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-931	456-108-931	NA	VMAX10K ENGINUITY IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-932	456-108-932	NA	VMAX10K FAST VP IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-933	456-108-933	NA	VMAX10K FAST VP IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-934	456-108-934	NA	VMAX10K SPC IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-935	456-108-935	NA	VMAX10K SPC IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-936	456-108-936	NA	VMAX10K SRDF A IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-937	456-108-937	NA	VMAX10K SRDF A IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-938	456-108-938	NA	VMAX10K SRDF A IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-939	456-108-939	NA	VMAX10K SRDF IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-940	456-108-940	NA	VMAX10K SRDF IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-941	456-108-941	NA	VMAX10K SRDF IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-942	456-108-942	NA	VMAX10K SRDF REP IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-943	456-108-943	NA	VMAX10K SRDF REP IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-944	456-108-944	NA	VMAX10K SRDF REP IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-945	456-108-945	NA	VMAX10K SRDF S IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-946	456-108-946	NA	VMAX10K SRDF S IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-947	456-108-947	NA	VMAX10K SRDF S IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-948	456-108-948	NA	VMAX10K SRDF STAR IN ELA PKG FTS=CA	\$0	Each	33%	\$0	Other	D3	
456-108-949	456-108-949	NA	VMAX10K SRDF STAR IN ELA PKG NON-SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-950	456-108-950	NA	VMAX10K SRDF STAR IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-951	456-108-951	NA	VMAX10K SRDF STAR IN ELA PKG SATA=CB	\$0	Each	33%	\$0	Other	D3	
456-108-952	456-108-952	NA	VMAX10K TIMEFINDER IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-962	456-108-962	NA	VMAX3 ADVANCED IN ELA PKG=CC	\$0	Each	33%	\$0	Other	D3	
456-108-963	456-108-963	NA	VMAX3 ADVANCED IN ELA PKG=CC	\$0	Each	33%	\$0	Other	D3	
456-108-964	456-108-964	NA	VMAX3 BASE IN ELA PKG=CC	\$0	Each	33%	\$0	Other	D3	
456-108-966	456-108-966	NA	VMAX3 FAST VP IN ELA PKG=CC	\$0	Each	33%	\$0	Other	D3	
456-108-967	456-108-967	NA	VMAX3 FAST VP IN ELA PKG SATA=CC	\$0	Each	33%	\$0	Other	D3	
456-108-969	456-108-969	NA	VMAX3 HYPERMAX IN ELA PKG=CC	\$0	Each	33%	\$0	Other	D3	
456-108-970	456-108-970	NA	VMAX3 SRDF REP IN ELA PKG=CC	\$0	Each	33%	\$0	Other	D3	
456-108-971	456-108-971	NA	VMAX3 SRDF REP IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-972	456-108-972	NA	VMAX3 SRDF REP IN ELA PKG SATA=CC	\$0	Each	33%	\$0	Other	D3	
456-108-973	456-108-973	NA	VMAX3 SRDF STAR IN ELA PKG=CC	\$0	Each	33%	\$0	Other	D3	
456-108-974	456-108-974	NA	VMAX3 SRDF STAR IN ELA PKG SATA=CC	\$0	Each	33%	\$0	Other	D3	
456-108-975	456-108-975	NA	VMAX3 TIMEFINDER IN ELA PKG=CC	\$0	Each	33%	\$0	Other	D3	
456-108-976	456-108-976	NA	VMAX3 TIMEFINDER IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-977	456-108-977	NA	VMAX3 TIMEFINDER IN ELA PKG SATA=CC	\$0	Each	33%	\$0	Other	D3	
456-108-978	456-108-978	NA	VMAX3 UNISPHERE IN ELA PKG=CC	\$0	Each	33%	\$0	Other	D3	
456-108-980	456-108-980	NA	VMAX3 UNISPHERE IN ELA PKG SATA=CC	\$0	Each	33%	\$0	Other	D3	
456-108-981	456-108-981	NA	VPLEX GEOSYNCHRONY IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-982	456-108-982	NA	VPLEX LOCAL IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-983	456-108-983	NA	VPLEX METRO IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-108-984	456-108-984	NA	VPLEX GEO IN ELA PKG REG=CA	\$0	Each	33%	\$0	Other	D3	
456-109-005	456-109-005	NA	VIPIR SRM IN ELA=CB	\$0	Each	33%	\$0	Other	D3	
456-109-050	456-109-050	NA	VIPIR SRM LITE ELA=CB	\$0	Each	33%	\$0	Other	D3	
456-109-051	456-109-051	NA	VIPIR SRM PERF MGMT ELA=CB	\$0	Each	33%	\$0	Other	D3	
456-109-052	456-109-052	NA	VIPIR SRM ALRT MGMT ELA=CB	\$0	Each	33%	\$0	Other	D3	
456-109-053	456-109-053	NA	VIPIR SRM SRV VIEW CHBK ELA=CB	\$0	Each	33%	\$0	Other	D3	
456-109-054	456-109-054	NA	VIPIR SRM COMPL ANLT ELA=CB	\$0	Each	33%	\$0	Other	D3	
456-109-055	456-109-055	NA	AppSync ELA=CB	\$0	Each	33%	\$0	Other	D3	
456-109-286	456-109-286	NA	COMPUSSET MAINFRAME FIRST 500MIPS DEVTEST	\$0	Each	33%	\$0	Other	D3	
456-109-287	456-109-287	NA	COMPUSSET MAINFRAME FIRST 500MIPS RECOVERY	\$0	Each	33%	\$0	Other	D3	
456-109-288	456-109-288	NA	COMPUSSET SERVER MAINFRAME FIRST 500 MIPS	\$0	Each	33%	\$0	Other	D3	
456-109-289	456-109-289	NA	COMPUSSET SERVER WINDOWS-UNIX	\$0	Each	33%	\$0	Other	D3	
456-109-290	456-109-290	NA	COMPUSSET SERVER WINDOWS-UNIX DEV-TEST	\$0	Each	33%	\$0	Other	D3	
456-109-291	456-109-291	NA	COMPUSSET SERVER WINDOWS-UNIX RECOVERY	\$0	Each	33%	\$0	Other	D3	
456-109-292	456-109-292	NA	Documentum Compliance Manager - Consumer	\$0	Each	33%	\$0	Other	D3	
456-109-293	456-109-293	NA	DOCUMENTUM COMPLIANCE MGR-CONTRIBUTOR	\$0	Each	33%	\$0	Other	D3	
456-109-294	456-109-294	NA	PRINT CONTROL SERVICES	\$0	Each	33%	\$0	Other	D3	
456-109-296	456-109-296	NA	Digital Asset Manager Bundle 1-50=UA	\$0	Each	33%	\$0	Other	D3	
456-109-297	456-109-297	NA	Digital Asset Manager Bundle 51-200=UA	\$0	Each	33%	\$0	Other	D3	
456-109-298	456-109-298	NA	Digital Asset Manager Bundle 201-500=UA	\$0	Each	33%	\$0	Other	D3	
456-109-299	456-109-299	NA	Digital Asset Manager Bundle 501-1250=UA	\$0	Each	33%	\$0	Other	D3	
456-109-300	456-109-300	NA	DIGITAL ASSET MANAGER BUNDLE 1251-PLS=UA	\$0	Each	33%	\$0	Other	D3	
456-109-301	456-109-301	NA	Partner Package LIC	\$0	Each	33%	\$0	Other	D3	
456-110-510	456-110-510	NA	FEHC-Master-Order-Agreement=ID	\$0	Each	33%	\$0	Other	D3	
458-000-200	458-000-200	NA	VIPIR SRM for Vblock =IC	\$0	Each	33%	\$0	Other	D3	
458-001-196	458-001-196	NA	CLOUDARRAY SW FOR SA APPL PRODUCT	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
458-001-197	458-001-197	NA	CLOUDARRAY VIRTLDN BULK SW PROD	\$0	Each	33%	\$0	Other	D3
458-001-201	458-001-201	NA	RecoverPoint-VM Storage Analytics UG	\$0	Each	33%	\$0	Other	D3
458-001-204	458-001-204	NA	Compuset	\$0	Each	33%	\$0	Other	D3
458-001-205	458-001-205	NA	Captiva MO	\$0	Each	33%	\$0	Other	D3
458-001-206	458-001-206	NA	Documentum MO	\$0	Each	33%	\$0	Other	D3
458-001-208	458-001-208	NA	Partner Package	\$0	Each	33%	\$0	Other	D3
458-001-210	458-001-210	NA	PixTools	\$0	Each	33%	\$0	Other	D3
458-001-211	458-001-211	NA	Life Sciences Modules	\$0	Each	33%	\$0	Other	D3
458-001-212	458-001-212	NA	Life Sciences Suite Contributor =UA	\$0	Each	33%	\$0	Other	D3
458-001-213	458-001-213	NA	Life Sciences Suite Consumer =UA	\$0	Each	33%	\$0	Other	D3
AC6PR-UPEXBT	AC6PR-UPEXBT	NA	ADOBE ACR 6 PRO - UPG EXCH BT ST-TP	\$0	Each	33%	\$0	Other	D3
AC6PR-UPG6ST	AC6PR-UPG6ST	NA	ADOBE ACR 6 PRO - UPG ACR 6 ST-TP	\$0	Each	33%	\$0	Other	D3
AC6ST-UPEXBT	AC6ST-UPEXBT	NA	ADOBE ACR 6 STD - UPG EXCH BT ST-TP	\$0	Each	33%	\$0	Other	D3
ACRS-UPGEXBS	ACRS-UPGEXBS	NA	ADOBE ACROBAT 5.0 - UPG EXC BT ST-TP	\$0	Each	33%	\$0	Other	D3
ACR6PRO-UPG5	ACR6PRO-UPG5	NA	ADOBE ACR 6 PRO - UPG ACR 5 ST-TP	\$0	Each	33%	\$0	Other	D3
ASK-ONCE	ASK-ONCE	NA	ASKONCE	\$0	Each	33%	\$0	Other	D3
AVACLIENT10	AVACLIENT10	NA	ADDL CLIENTS 10+	\$7,130	Each	33%	\$4,777	Other	D3
CAS-SEAT	CAS-SEAT	NA	CONTENT AUTHENTIC SVCS ST	\$0	Each	33%	\$0	Other	D3
CAS-SVCS	CAS-SVCS	NA	CONTENT AUTHENTICATION SVCS ST	\$0	Each	33%	\$0	Other	D3
CLLB SVR-SQL	CLLB SVR-SQL	NA	COLLABORATION SERVER (MS SQL) SERVER	\$0	Each	33%	\$0	Other	D3
CLLB SVR-SYB	CLLB SVR-SYB	NA	COLLABORATION SERVER (SYBASE) SERVER	\$0	Each	33%	\$0	Other	D3
CS-CUSPARTRT-G03	CS-CUSPARTRT-G03	NA	PARTS RETENTION UPLIFT SIO	\$0	Each	33%	\$0	Other	D3
DCA1-DBSW-BAS	DCA1-DBSW-BAS	NA	DCA-GREENPLUM APPLIANCE	\$1,100,000	Each	33%	\$737,000	Other	D3
DCA1-DBSW-UPG	DCA1-DBSW-UPG	NA	DCA - GREENPLUM APPLIANCE UPG	\$1,100,000	Each	33%	\$737,000	Other	D3
DCA1-GP3	DCA1-GP3	NA	DCA - Greenplum Appliance Three Rack Bal	\$5,480,000	Each	33%	\$3,671,600	Other	D3
DCA1-GP3U	DCA1-GP3U	NA	DCA - Greenplum Appliance Three Rack Bal	\$1,750,000	Each	33%	\$1,172,500	Other	D3
DCM-CONSU	DCM-CONSU	NA	DOC CONTROL MGR - CONSUMER ST	\$0	Each	33%	\$0	Other	D3
DCM-CONTR	DCM-CONTR	NA	DOC CONTROL MGR - CONTRIBUTOR ST	\$0	Each	33%	\$0	Other	D3
DESKTOP-SEATS	DESKTOP-SEATS	NA	DESKTOP CLIENT	\$0	Each	33%	\$0	Other	D3
ELA-ARCHEXT	ELA-ARCHEXT	NA	ARCH-EXTENDER	\$0	Each	33%	\$0	Other	D3
ELA-AUTOSTART	ELA-AUTOSTART	NA	AUTOSTART	\$1,000	Each	33%	\$670	Other	D3
ELA-AUTOSTRT	ELA-AUTOSTRT	NA	AUTOSTART-SE	\$1,000	Each	33%	\$670	Other	D3
ELA-AVA-IDM	ELA-AVA-IDM	NA	AVA-IDM-LGTO	\$1,000	Each	33%	\$670	Other	D3
ELA-BACKUPADV	ELA-BACKUPADV	NA	BACK-UP ADVISOR	\$1,000	Each	33%	\$670	Other	D3
ELA-BWIZE	ELA-BWIZE	NA	BWIZE	\$0	Each	33%	\$0	Other	D3
ELA-CUS-CAM	ELA-CUS-CAM	NA	CUSTOM ELA CMN ARRAY MGR	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-EMC	ELA-CUS-EMC	NA	ELA CUSTOM EMC CORE	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-ERM	ELA-CUS-ERM	NA	CUSTOM ELA REPLIC MGR	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-PKG	ELA-CUS-PKG	NA	CUSTOM ELA PKG	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-PPATH	ELA-CUS-PPATH	NA	CUSTOM ELA POWERPATH	\$0	Each	33%	\$0	Other	D3
ELA-CUS-PROS	ELA-CUS-PROS	NA	ProSphere ELA	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-SANAD	ELA-CUS-SANAD	NA	CUSTOM ELA SAN ADVISOR	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-SMART	ELA-CUS-SMART	NA	ELA CUSTOM SMARTS FOR EMC USE	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-SRM	ELA-CUS-SRM	NA	SRM Suite New ELA	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-SRMR	ELA-CUS-SRMR	NA	ELA CUSTOM CC SRM MONITORING AND REPORTI	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-SRMP	ELA-CUS-SRMP	NA	ELA CUSTOM CC SRM PLANNING AND PROVISION	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-SRMU	ELA-CUS-SRMU	NA	SRM Suite Upgrade ELA	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-ST	ELA-CUS-ST	NA	CUSTOM ELA STS	\$1,000	Each	33%	\$670	Other	D3
ELA-DB-IDM	ELA-DB-IDM	NA	DB-IDM-LGTO	\$1,000	Each	33%	\$670	Other	D3
ELA-DISKEXT	ELA-DISKEXT	NA	DISK-EXTENDER	\$0	Each	33%	\$0	Other	D3
ELA-DISPATCH	ELA-DISPATCH	NA	DISPATCHER	\$0	Each	33%	\$0	Other	D3
ELA-DXUL	ELA-DXUL	NA	DXUL	\$0	Each	33%	\$0	Other	D3
ELA-EMAILXT	ELA-EMAILXT	NA	EMAIL-EXTENDER	\$1,000	Each	33%	\$670	Other	D3
ELA-FORMWARE	ELA-FORMWARE	NA	FORMWARE	\$0	Each	33%	\$0	Other	D3
ELA-IMC	ELA-IMC	NA	INPUT MANAGEMENT CONSOLE	\$0	Each	33%	\$0	Other	D3
ELA-INPUTACEL	ELA-INPUTACEL	NA	INPUTACCEL	\$0	Each	33%	\$0	Other	D3
ELA-REPLISTOR	ELA-REPLISTOR	NA	REPLISTOR	\$0	Each	33%	\$0	Other	D3
EMC-X-SLE-AR	EMC-X-SLE-AR	NA	EMC CROSS-SELL - A/R USE ONLY	\$0	Each	33%	\$0	Other	D3
ENT-LICENSE	ENT-LICENSE	NA	ENTERPRISE LICENSE	\$0	Each	33%	\$0	Other	D3
EQSVCPURCH-TRX-JE	EQSVCPURCH-TRX-JE	NA	Dummy for Equip/Svc Purchase trx	\$0	Each	33%	\$0	Other	D3
EWEBEDIT-PRO	EWEBEDIT-PRO	NA	EXTRON EWEBEDIT PRO ST	\$0	Each	33%	\$0	Other	D3
IN-ANNODOC	IN-ANNODOC	NA	INFODATA ANNODOC	\$0	Each	33%	\$0	Other	D3
MEDIA-SRVS	MEDIA-SRVS	NA	MEDIA SERVICES	\$0	Each	33%	\$0	Other	D3
M-PS1-HW-SIO-030	M-PS1-HW-SIO-030	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	33%	\$133,884	Other	D3
M-PS1-HW-TS-001	M-PS1-HW-TS-001	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	33%	\$133,884	Other	D3
M-PS1-SW-001	M-PS1-SW-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	33%	\$133,884	Other	D3
M-PS1-SW-D3-001	M-PS1-SW-D3-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	33%	\$133,884	Other	D3
M-PS1-SW-S02	M-PS1-SW-S02	NA	ProSupport One 4HR/MC Software SUB Supp	\$199,827	Each	33%	\$133,884	Other	D3
M-PS1-SW-SIO-030	M-PS1-SW-SIO-030	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	33%	\$133,884	Other	D3
M-PS1-SW-SIO-031	M-PS1-SW-SIO-031	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	33%	\$133,884	Other	D3
M-PS1-SW-TLA-033	M-PS1-SW-TLA-033	NA	ProSupport One 4HR/MC Software Supp-ESA	\$199,827	Each	33%	\$133,884	Other	D3
M-PS1-SW-TS-001	M-PS1-SW-TS-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	33%	\$133,884	Other	D3
M-PS-HW-SIO-030	M-PS-HW-SIO-030	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSM-HW-SIO-030	M-PSM-HW-SIO-030	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSM-HW-TS-001	M-PSM-HW-TS-001	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSM-SW-001	M-PSM-SW-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSM-SW-D3-001	M-PSM-SW-D3-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
M-PSM-SW-S02	M-PSM-SW-S02	NA	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSM-SW-SIO-030	M-PSM-SW-SIO-030	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSM-SW-SIO-031	M-PSM-SW-SIO-031	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSM-SW-TS-001	M-PSM-SW-TS-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSP-HW-SIO-030	M-PSP-HW-SIO-030	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSP-HW-TS-001	M-PSP-HW-TS-001	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSP-SW-001	M-PSP-SW-001	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSP-SW-D3-001	M-PSP-SW-D3-001	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSP-SW-S02	M-PSP-SW-S02	NA	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSP-SW-SIO-030	M-PSP-SW-SIO-030	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSP-SW-SIO-031	M-PSP-SW-SIO-031	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSP-SW-TS-001	M-PSP-SW-TS-001	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PSS-HW-4H-SI-030	M-PSS-HW-4H-SI-030	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	33%	\$133,884	Other	D3
M-PSS-HW-4H-TS-001	M-PSS-HW-4H-TS-001	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	33%	\$133,884	Other	D3
M-PSS-HW-4H-TS-002	M-PSS-HW-4H-TS-002	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	33%	\$133,884	Other	D3
M-PSS-HW-NB-SI-030	M-PSS-HW-NB-SI-030	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	33%	\$133,884	Other	D3
M-PSS-HW-NB-TS-001	M-PSS-HW-NB-TS-001	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	33%	\$133,884	Other	D3
M-PS-SW-D3-001	M-PS-SW-D3-001	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PS-SW-SIO-030	M-PS-SW-SIO-030	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
M-PS-SW-SIO-031	M-PS-SW-SIO-031	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	D3
OBT-ARM-P	OBT-ARM-P	NA	OBT ARM PSFT	\$17,000	Each	33%	\$11,390	Other	D3
OBT-DE-TK	OBT-DE-TK	NA	OBT DEV ED TOOL KIT	\$210	Each	33%	\$141	Other	D3
OBT-DE-TK-RT	OBT-DE-TK-RT	NA	OBT DEV ED TOOL KIT + RT	\$1,060	Each	33%	\$710	Other	D3
OBT-LA-AP-P	OBT-LA-AP-P	NA	OBT LA ACCT PAY PSFT	\$210	Each	33%	\$141	Other	D3
OBT-LA-AR-P	OBT-LA-AR-P	NA	OBT LA ACCT REC PSFT	\$210	Each	33%	\$141	Other	D3
OBT-LA-BIL-P	OBT-LA-BIL-P	NA	OBT LA BILLING PSFT	\$210	Each	33%	\$141	Other	D3
OBT-LA-INV-P	OBT-LA-INV-P	NA	OBT LA INV SHIP PSFT	\$210	Each	33%	\$141	Other	D3
OBT-LA-INVX-P	OBT-LA-INVX-P	NA	OBT LA INV XFER PSFT	\$210	Each	33%	\$141	Other	D3
OBT-LA-OMP-P	OBT-LA-OMP-P	NA	OBT LA ORDER MGT PSFT	\$210	Each	33%	\$141	Other	D3
OBT-LA-P	OBT-LA-P	NA	OBT LA BASE PSFT	\$850	Each	33%	\$570	Other	D3
OBT-LA-PR-P	OBT-LA-PR-P	NA	OBT LA PAYROLL PSFT	\$210	Each	33%	\$141	Other	D3
OBT-LA-TL-P	OBT-LA-TL-P	NA	OBT LA TIME-LABOR PSFT	\$210	Each	33%	\$141	Other	D3
OEM-REVENUE	OEM-REVENUE	NA	OEM REVENUE	\$0	Each	33%	\$0	Other	D3
PRCN-ILGBLD	PRCN-ILGBLD	NA	PROCESS CONN - ILOG JRULES-BLD	\$0	Each	33%	\$0	Other	D3
PS-CUS-HW-VS-JE	PS-CUS-HW-VS-JE	NA	Dummy JE model for VS 3P HW	\$198,000	Each	33%	\$132,660	Other	D3
PS-CUS-SW-VS-JE	PS-CUS-SW-VS-JE	NA	Dummy JE model for VS 3P SW	\$198,000	Each	33%	\$132,660	Other	D3
PS-ONB-VS-JE	PS-ONB-VS-JE	NA	Dummy JE model for VS Onboarding	\$0	Each	33%	\$0	Other	D3
PS-PLAT-VS-JE	PS-PLAT-VS-JE	NA	Dummy JE model for VS IaaS	\$0	Each	33%	\$0	Other	D3
PS-SAPMRR-VS-JE	PS-SAPMRR-VS-JE	NA	Dummy JE model for VS SAP MRR	\$0	Each	33%	\$0	Other	D3
PS-SAPNRR-VS-JE	PS-SAPNRR-VS-JE	NA	Dummy JE model for VS SAP NRR	\$0	Each	33%	\$0	Other	D3
QUICKST-100	QUICKST-100	NA	QUICKSTART - 100	\$0	Each	33%	\$0	Other	D3
QUICKST-20	QUICKST-20	NA	QUICKSTART - 20	\$0	Each	33%	\$0	Other	D3
QUICKST-50	QUICKST-50	NA	QUICKSTART - 50	\$0	Each	33%	\$0	Other	D3
QUICKST-PKG	QUICKST-PKG	NA	QUICKSTART PACKAGE	\$0	Each	33%	\$0	Other	D3
REBATE-ECI-HW	REBATE-ECI-HW	NA	Rebate model for ECI HW	\$0	Each	33%	\$0	Other	D3
REBATE-ECI-SW	REBATE-ECI-SW	NA	Rebate model for ECI SW	\$0	Each	33%	\$0	Other	D3
REBATE-VSPXBL-SW	REBATE-VSPXBL-SW	NA	Rebate model for VSPXBLUE SW	\$0	Each	33%	\$0	Other	D3
RECOVERPNT-VM-KIT	RECOVERPNT-VM-KIT	NA	RECOVERPOINT FOR VM MEDIA KIT=UA	\$0	Each	33%	\$0	Other	D3
RP-BNDL1	RP-BNDL1	NA	MUST BE ORDERED WITH INV-BNDL1	\$37,500	Each	33%	\$25,125	Other	D3
RP-BNDL2	RP-BNDL2	NA	MUST BE ORDERED WITH INV-BNDL2	\$60,000	Each	33%	\$40,200	Other	D3
RP-BNDL3	RP-BNDL3	NA	MUST BE ORDERED WITH INV-BNDL3	\$105,000	Each	33%	\$70,350	Other	D3
RP-LS	RP-LS	NA	RECOVERPOINT LICENSE SOLUTION	\$0	Each	33%	\$0	Other	D3
RPTGTWY-CONS	RPTGTWY-CONS	NA	ODBC REPORT SVCS - CONSUMER ST	\$0	Each	33%	\$0	Other	D3
RPVM-LS	RPVM-LS	NA	RECOVERPOINT FOR VM SOLUTION MODEL=IB	\$0	Each	33%	\$0	Other	D3
SAS-ELA-ADV	SAS-ELA-ADV	NA	SAS ELA ADVANCED EDITION LICENSE	\$1,000	Each	33%	\$670	Other	D3
SAS-ELA-STD	SAS-ELA-STD	NA	SAS ELA STANDARD EDITION LICENSE	\$1,000	Each	33%	\$670	Other	D3
SMS-ECS-SW-JE	SMS-ECS-SW-JE	NA	Dummy JE model for ECS SW - SMS	\$0	Each	33%	\$0	Other	D3
SMS-VSB-CE-JE	SMS-VSB-CE-JE	NA	Dummy JE model for VSPXBLUE CE - SMS	\$0	Each	33%	\$0	Other	D3
SMS-VSB-CSHW-JE	SMS-VSB-CSHW-JE	NA	Dummy JE model for VSPXBLUE CSHW - SMS	\$0	Each	33%	\$0	Other	D3
SMS-VSB-CSSW-JE	SMS-VSB-CSSW-JE	NA	Dummy JE model for VSPXBLUE CSSW - SMS	\$0	Each	33%	\$0	Other	D3
SMS-VSB-HW-JE	SMS-VSB-HW-JE	NA	Dummy JE model for VSPXBLUE HW - SMS	\$0	Each	33%	\$0	Other	D3
SMS-VSB-PS-JE	SMS-VSB-PS-JE	NA	Dummy JE model for VSPXBLUE PS - SMS	\$0	Each	33%	\$0	Other	D3
SMS-VSB-SAAS-JE	SMS-VSB-SAAS-JE	NA	Dummy JE model for VSPXBLUE SAAS - SMS	\$0	Each	33%	\$0	Other	D3
SMS-VSB-SW-JE	SMS-VSB-SW-JE	NA	Dummy JE model for VSPXBLUE SW - SMS	\$0	Each	33%	\$0	Other	D3
SUB-342-001	SUB-342-001	NA	EMC InfoArchive Software SUBSC=CA	\$0	Each	33%	\$0	Other	D3
SUB-342-002	SUB-342-002	NA	EMC Documentum Platform IA SUBSC=CA	\$0	Each	33%	\$0	Other	D3
SUB-342-003	SUB-342-003	NA	EMC Documentum Platform Ext IA SUBSC=CA	\$0	Each	33%	\$0	Other	D3
SUB-342-004	SUB-342-004	NA	EMC Documentum xDB IA SUBSC=CA	\$0	Each	33%	\$0	Other	D3
TELS-FLPFPLG	TELS-FLPFPLG	NA	TELESTREAM FLIPFACTORY PLUG-IN	\$0	Each	33%	\$0	Other	D3
TLA-REV-CE-JE	TLA-REV-CE-JE	NA	Dummy for TLA Rev CE	\$0	Each	33%	\$0	Other	D3
TLA-REV-CSHW-JE	TLA-REV-CSHW-JE	NA	Dummy for TLA Rev CSHW	\$0	Each	33%	\$0	Other	D3
TLA-REV-CSSW-JE	TLA-REV-CSSW-JE	NA	Dummy for TLA Rev CSSW	\$0	Each	33%	\$0	Other	D3
TLA-REV-HW-JE	TLA-REV-HW-JE	NA	Dummy for TLA Revs HW	\$0	Each	33%	\$0	Other	D3
TLA-REV-PS-JE	TLA-REV-PS-JE	NA	Dummy for TLA Rev PS	\$0	Each	33%	\$0	Other	D3
TLA-REV-SAAS-JE	TLA-REV-SAAS-JE	NA	Dummy for TLA Rev SAAS	\$0	Each	33%	\$0	Other	D3
TLA-REV-SW-JE	TLA-REV-SW-JE	NA	Dummy for TLA Revs SW	\$0	Each	33%	\$0	Other	D3
TSL-CLOUDARRAY-BAS	TSL-CLOUDARRAY-BAS	NA	CloudArray SW 1TB=IA	\$1,995	Each	33%	\$1,337	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
TSL-CLOUDARRAY-T1	TSL-CLOUDARRAY-T1	NA	CloudArray SW 5TB=IA	\$5,995	Each	33%	\$4,017	Other	D3
TSL-CLOUDARRAY-T2	TSL-CLOUDARRAY-T2	NA	CloudArray SW 10TB=IA	\$9,995	Each	33%	\$6,697	Other	D3
TSL-CLOUDARRAY-T3	TSL-CLOUDARRAY-T3	NA	CloudArray SW 25TB=IA	\$13,995	Each	33%	\$9,377	Other	D3
TSL-CLOUDARRAY-T4	TSL-CLOUDARRAY-T4	NA	CloudArray SW 50TB=IA	\$19,995	Each	33%	\$13,397	Other	D3
TSL-CLOUDARRAY-T5	TSL-CLOUDARRAY-T5	NA	CloudArray SW Unlimited=IA	\$24,995	Each	33%	\$16,747	Other	D3
TSL-P100-1	TSL-P100-1	NA	CloudArray P100-1	\$4,995	Each	33%	\$3,347	Other	D3
TSL-P100-12	TSL-P100-12	NA	CloudArray P100-12	\$24,995	Each	33%	\$16,747	Other	D3
TSL-P100-2	TSL-P100-2	NA	CloudArray P100-2	\$8,995	Each	33%	\$6,027	Other	D3
TSL-P100-6	TSL-P100-6	NA	CloudArray P100-6	\$14,995	Each	33%	\$10,047	Other	D3
TSL-P100-8	TSL-P100-8	NA	CloudArray P100-8	\$17,995	Each	33%	\$12,057	Other	D3
TSL-P200-12	TSL-P200-12	NA	CloudArray P200-12	\$25,995	Each	33%	\$17,417	Other	D3
TSL-P200-20	TSL-P200-20	NA	CloudArray P200-20	\$31,995	Each	33%	\$21,437	Other	D3
TSL-P200-30	TSL-P200-30	NA	CloudArray P200-30	\$39,995	Each	33%	\$26,797	Other	D3
TSL-P200-40	TSL-P200-40	NA	CloudArray P200-40	\$44,995	Each	33%	\$30,147	Other	D3
TSL-P200-60	TSL-P200-60	NA	CloudArray P200-60	\$79,995	Each	33%	\$53,597	Other	D3
TSL-P200-80	TSL-P200-80	NA	CloudArray P200-80	\$89,995	Each	33%	\$60,297	Other	D3
VCE-CARELIM-CE	VCE-CARELIM-CE	NA	Dummy for VCE elims CE	\$0	Each	33%	\$0	Other	D3
VCE-CARELIM-CSHW	VCE-CARELIM-CSHW	NA	Dummy for VCE elims CSHW	\$0	Each	33%	\$0	Other	D3
VCE-CARELIM-CSSW	VCE-CARELIM-CSSW	NA	Dummy for VCE elims CSSW	\$0	Each	33%	\$0	Other	D3
VCE-CARELIM-HW	VCE-CARELIM-HW	NA	Dummy for VCE elims HW	\$0	Each	33%	\$0	Other	D3
VCE-CARELIM-PS	VCE-CARELIM-PS	NA	Dummy for VCE elims PS	\$0	Each	33%	\$0	Other	D3
VCE-CARELIM-SAAS	VCE-CARELIM-SAAS	NA	Dummy for VCE elims SAAS	\$0	Each	33%	\$0	Other	D3
VCE-CARELIM-SW	VCE-CARELIM-SW	NA	Dummy for VCE elims SW	\$0	Each	33%	\$0	Other	D3
VCE-EMCELA-CSSW-JE	VCE-EMCELA-CSSW-JE	NA	Dummy JE model for VCE EMC ELA MAINT	\$0	Each	33%	\$0	Other	D3
VCE-EMCELA-SW-JE	VCE-EMCELA-SW-JE	NA	Dummy JE model for VCE EMC ELA SW	\$0	Each	33%	\$0	Other	D3
VSL-000-011	VSL-000-011	NA	NEUTRINO-CC CORE SUB ELA=ZC	\$0	Each	33%	\$0	Other	D3
VSL-000-012	VSL-000-012	NA	NEUTRINO-CC CORE PERP ELA=ZC	\$0	Each	33%	\$0	Other	D3
VSL-000-513-CF	VSL-000-513-CF	NA	TLA VNX Unisphere Analyzer=CB	\$0	Each	33%	\$0	Other	D3
VSL-000-514-CF	VSL-000-514-CF	NA	TLA VNX OE High Capacity=CB	\$0	Each	33%	\$0	Other	D3
VSL-000-515-CF	VSL-000-515-CF	NA	TLA VNX OE Performance=CB	\$0	Each	33%	\$0	Other	D3
VSL-000-516-CF	VSL-000-516-CF	NA	TLA VNX DARE=CB	\$0	Each	33%	\$0	Other	D3
VSL-000-899-CF	VSL-000-899-CF	NA	CLOUD TIERING APPL VIRTUAL ED HA TLA=IC	\$0	Each	33%	\$0	Other	D3
VSL-001-181-CF	VSL-001-181-CF	NA	ATMOS TLA OBJECT BUNDLE V2=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-182-CF	VSL-001-182-CF	NA	ATMOS TLA OBJECT BUNDLE V3=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-183-CF	VSL-001-183-CF	NA	ATMOS TLA CDP=CB	\$0	Each	33%	\$0	Other	D3
VSL-001-184-CF	VSL-001-184-CF	NA	ATMOS TLA CE=CB	\$0	Each	33%	\$0	Other	D3
VSL-001-185-CF	VSL-001-185-CF	NA	ATMOS TLA OS=CB	\$0	Each	33%	\$0	Other	D3
VSL-001-186-CF	VSL-001-186-CF	NA	ATMOS TLA VE=CB	\$0	Each	33%	\$0	Other	D3
VSL-001-189-CF	VSL-001-189-CF	NA	CENTERA TLA GEN 4 REPLICATE 2NODE RTU=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-190-CF	VSL-001-190-CF	NA	CENTERA TLA BASIC MIRRORRED 2NODE RTU=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-191-CF	VSL-001-191-CF	NA	CENTERA TLA GOVERNANCE 2NODE RTU=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-192-CF	VSL-001-192-CF	NA	CENTERA TLA CE+ 2NODE RTU=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-193-CF	VSL-001-193-CF	NA	CENTERA TLA ADVANCED RETENTION MGMT=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-194-CF	VSL-001-194-CF	NA	CENTERA TLA BASIC PARTLY 2NODE RTU=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-195-CF	VSL-001-195-CF	NA	CENTERA TLA GEN 4 PARTLY UPGR 2NODE=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-197-CF	VSL-001-197-CF	NA	CENTERA TLA OBJECT BUNDLE=ID	\$0	Each	33%	\$0	Other	D3
VSL-001-300-CF	VSL-001-300-CF	NA	D5 TLA SW=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-271	VSL3-000-271	NA	VMAX3 TOTAL PRODUCTIVITY PKG TLA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-275	VSL3-000-275	NA	TLA for ESA Non-Sata=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-276	VSL3-000-276	NA	TLA for ESA 10K Non-Sata AP=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-277	VSL3-000-277	NA	TLA for ESA 10K Non-Sata WW=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-278	VSL3-000-278	NA	TLA for ESA Sata=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-279	VSL3-000-279	NA	TLA for ESA 10K for Sata AP=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-280	VSL3-000-280	NA	TLA for ESA 10K For Sata WW=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-281	VSL3-000-281	NA	V100K ESA TLA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-285	VSL3-000-285	NA	VMAX20K ESA TLA SATA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-286	VSL3-000-286	NA	VMAX20K ESA TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-287	VSL3-000-287	NA	VMAX40K ESA TLA SATA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-288	VSL3-000-288	NA	VMAX40K ESA TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-289	VSL3-000-289	NA	V200K ESA TLA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-290	VSL3-000-290	NA	V400K ESA TLA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-294	VSL3-000-294	NA	V100K ESA STANDALONE TLA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-295	VSL3-000-295	NA	V200K ESA STANDALONE TLA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-296	VSL3-000-296	NA	V400K ESA STANDALONE TLA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-297	VSL3-000-297	NA	VMAX10K AP ESA STANDALONE TLA N-SATA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-298	VSL3-000-298	NA	VMAX10K WW ESA STANDALONE TLA N-SATA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-299	VSL3-000-299	NA	VMAX10K AP ESA STANDALONE TLA SATA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-300	VSL3-000-300	NA	VMAX10K WW ESA STANDALONE TLA SATA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-301	VSL3-000-301	NA	VMAX40K AP ESA STANDALONE TLA SATA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-302	VSL3-000-302	NA	VMAX40K WW ESA STANDALONE TLA SATA=CC	\$0	Each	33%	\$0	Other	D3
VSL3-000-501	VSL3-000-501	NA	TLA VNX2 APP PROTECTION SUITE-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-502	VSL3-000-502	NA	TLA VNX2 FAST SUITE-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-503	VSL3-000-503	NA	TLA VNX2 LOCAL PROTECTION SUITE-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-504	VSL3-000-504	NA	TLA VNX2 REMOTE PROTECTION SUITE-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-505	VSL3-000-505	NA	TLA VNX2 TOTAL PROTECTION PACK-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-506	VSL3-000-506	NA	TLA VNX2 TOTAL EFFICIENCY PACK-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-507	VSL3-000-507	NA	TLA VNX2 EVENTS AND RETENTION SUITE-E=CB	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
VSL3-000-508	VSL3-000-508	NA	TLA VN2 Essentials Pack-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-509	VSL3-000-509	NA	TLA VN2 Unisphere for Block-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-510	VSL3-000-510	NA	TLA VN2 Unisphere for Unified-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-511	VSL3-000-511	NA	TLA VN2 Unisphere for File-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-512	VSL3-000-512	NA	TLA VN2 Unisphere SAS EXP Software-E=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-517	VSL3-000-517	NA	VNX ESNTL PCK ENABLER RPVM STARTR TLA=IC	\$0	Each	33%	\$0	Other	D3
VSL3-000-809	VSL3-000-809	NA	VIPR SUITE ARRAY BASED ON RAW TB ELA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-810	VSL3-000-810	NA	VIPR C ENABLER FOR THE VS ARRAY ELA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-811	VSL3-000-811	NA	VIPR S OPEN TIER BASED ON RAW TB ELA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-812	VSL3-000-812	NA	VIPR C ENABLER FOR THE VS OPEN ELA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-814	VSL3-000-814	NA	VNX2 Monitoring and Reporting TLA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-001-020	VSL3-001-020	NA	NW 8.2 Capacity License TLA=CA	\$0	Each	33%	\$0	Other	D3
VSL3-001-180	VSL3-001-180	NA	ATMOS TLA OBJECT BUNDLE=CB	\$0	Each	33%	\$0	Other	D3
VSL3-001-196	VSL3-001-196	NA	CENTERA TLA OBJECT BUNDLE=CB	\$0	Each	33%	\$0	Other	D3
VSL3-002-502	VSL3-002-502	NA	EMC ELA SIO ESA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-002-504	VSL3-002-504	NA	SERVER SAN SUITE TLA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-002-505	VSL3-002-505	NA	TLA ScaleIO OE for VxRack Node=CB	\$0	Each	33%	\$0	Other	D3
W-PS1-HW-D3-001	W-PS1-HW-D3-001	NA	PROSUPPORT ONE HARDWARE WARRANTY	\$199,827	Each	33%	\$133,884	Other	D3
XGRC-SW-VS-JE	XGRC-SW-VS-JE	NA	Dummy JE model for VS ViewTrust Software	\$0	Each	33%	\$0	Other	D3
BKP-4TBLNX-NS7	BKP-4TBLNX-NS7	NAS	NS700700S BUNDLE 4T LNX	\$9,300	Each	33%	\$6,231	Other	D3
VSL-000-697-CF	VSL-000-697-CF	NAS	CLOUD TIERING APPLIANCE VIRTUAL ED HA=IC	\$0	Each	33%	\$0	Other	D3
VSL-000-698-CF	VSL-000-698-CF	NAS	CLOUD TIERING APPL VIRTUAL EDN TLA=IC	\$0	Each	33%	\$0	Other	D3
VSL-000-007	VSL-000-007	NEUTRINO	NEUTRINO-CC CAPACITY SUB ELA=CB	\$0	Each	33%	\$0	Other	D3
VSL-000-008	VSL-000-008	NEUTRINO	NEUTRINO-CC CAPACITY PERP ELA=CB	\$0	Each	33%	\$0	Other	D3
VSL-000-009	VSL-000-009	NEUTRINO	NEUTRINO-CC SCALEIO ELA=CB	\$0	Each	33%	\$0	Other	D3
456-000-066	456-000-066	OPEN EDITION	SRDF/AUTOSTART	\$39,270	Each	33%	\$26,311	Other	D3
456-000-067	456-000-067	OPEN EDITION	SRDF/AUTOSTART FOR EXCHANGE 2000	\$2,525	Each	33%	\$1,692	Other	D3
456-000-068	456-000-068	OPEN EDITION	SRDF/AUTOSTART FOR EXCHANGE 2003	\$0	Each	33%	\$0	Other	D3
456-000-069	456-000-069	OPEN EDITION	SRDF/AUTOSTART FOR EXCHANGE 5.5	\$2,525	Each	33%	\$1,692	Other	D3
456-000-070	456-000-070	OPEN EDITION	SRDF/AUTOSTART FOR ORACLE ON SOLARIS	\$9,350	Each	33%	\$6,265	Other	D3
456-000-071	456-000-071	OPEN EDITION	SRDF/AUTOSTART FOR ORACLE ON WINDOWS	\$0	Each	33%	\$0	Other	D3
456-000-072	456-000-072	OPEN EDITION	SRDF/AUTOSTART FOR SQL 2000	\$0	Each	33%	\$0	Other	D3
456-000-073	456-000-073	OPEN EDITION	SRDF/AUTOSTART FOR SRDF DATA SOURCE	\$14,539	Each	33%	\$9,741	Other	D3
456-000-074	456-000-074	OPEN EDITION	SRDF/AUTOSTART FOR WINDOWS PRINT SERVIC	\$2,525	Each	33%	\$1,692	Other	D3
456-000-240	456-000-240	OPEN EDITION	RETROSPECT MULTI SERVER (CU)	\$769	Each	33%	\$515	Other	D3
456-000-241	456-000-241	OPEN EDITION	RETROSPECT SMALL BUS SVR-PREMIUM (CU)	\$479	Each	33%	\$321	Other	D3
456-000-242	456-000-242	OPEN EDITION	RETROSPECT SINGLE SERVER (CU)	\$449	Each	33%	\$301	Other	D3
456-000-243	456-000-243	OPEN EDITION	RETROSPECT DISK-TO-DISK (CU)	\$259	Each	33%	\$174	Other	D3
456-000-244	456-000-244	OPEN EDITION	RETROSPECT PROFESSIONAL (CU)	\$180	Each	33%	\$121	Other	D3
456-000-245	456-000-245	OPEN EDITION	RETROSPECT ADD-ON VALUE PACKAGE (CU)	\$1,599	Each	33%	\$1,071	Other	D3
456-000-246	456-000-246	OPEN EDITION	RETROSPECT OPEN FILE BACKUP (CU)	\$519	Each	33%	\$348	Other	D3
456-000-247	456-000-247	OPEN EDITION	RETROSPECT DISASTER RECOVERY (CU)	\$399	Each	33%	\$267	Other	D3
456-000-248	456-000-248	OPEN EDITION	RETROSPECT ADVANCED TAPE SUPPORT (CU)	\$519	Each	33%	\$348	Other	D3
456-000-249	456-000-249	OPEN EDITION	RETROSPECT SOL SERVER AGENT (CU)	\$519	Each	33%	\$348	Other	D3
456-000-250	456-000-250	OPEN EDITION	RETROSPECT EXCHANGE SERVER AGENT (CU)	\$519	Each	33%	\$348	Other	D3
456-000-251	456-000-251	OPEN EDITION	RETROSPECT SMALL BUSINESS SVR - PREMIUM	\$909	Each	33%	\$609	Other	D3
456-000-252	456-000-252	OPEN EDITION	RETROSPECT SMALL BUSINESS SVR - STANDARD	\$609	Each	33%	\$408	Other	D3
456-000-253	456-000-253	OPEN EDITION	RETROSPECT DISK-TO-DISK SERVERS	\$419	Each	33%	\$281	Other	D3
456-000-254	456-000-254	OPEN EDITION	RETROSPECT PROFESSIONAL SERVERS	\$249	Each	33%	\$167	Other	D3
456-000-255	456-000-255	OPEN EDITION	RETROSPECT ADD-ON VALUE PACKAGE	\$3,069	Each	33%	\$2,056	Other	D3
456-000-278	456-000-278	OPEN EDITION	BACKUP ADVISOR (UP TO 50 CLIENTS)	\$10,000	Each	33%	\$6,700	Other	D3
456-000-279	456-000-279	OPEN EDITION	BACKUP ADVISOR (UP TO 100 CLIENTS)	\$20,000	Each	33%	\$13,400	Other	D3
456-000-280	456-000-280	OPEN EDITION	BACKUP ADVISOR (UP TO 250 CLIENTS)	\$50,000	Each	33%	\$33,500	Other	D3
456-000-281	456-000-281	OPEN EDITION	BACKUP ADVISOR (UP TO 500 CLIENTS)	\$80,000	Each	33%	\$53,600	Other	D3
456-000-282	456-000-282	OPEN EDITION	BACKUP ADVISOR (UP TO 800 CLIENTS)	\$110,000	Each	33%	\$73,700	Other	D3
456-000-408	456-000-408	OPEN EDITION	DSKXTNDR FOR U/LX CAP 750TB	\$0	Each	33%	\$0	Other	D3
456-000-466	456-000-466	OPEN EDITION	DISKXTENDER 2000 DATA MANAGER SERVER	\$0	Each	33%	\$0	Other	D3
456-000-467	456-000-467	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL A	\$0	Each	33%	\$0	Other	D3
456-000-468	456-000-468	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL B	\$0	Each	33%	\$0	Other	D3
456-000-469	456-000-469	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL C	\$0	Each	33%	\$0	Other	D3
456-000-470	456-000-470	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL D	\$0	Each	33%	\$0	Other	D3
456-000-471	456-000-471	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL E	\$0	Each	33%	\$0	Other	D3
456-000-472	456-000-472	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL F	\$0	Each	33%	\$0	Other	D3
456-000-473	456-000-473	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL G	\$0	Each	33%	\$0	Other	D3
456-000-474	456-000-474	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL H	\$0	Each	33%	\$0	Other	D3
456-000-475	456-000-475	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL I	\$0	Each	33%	\$0	Other	D3
456-000-476	456-000-476	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL J	\$0	Each	33%	\$0	Other	D3
456-000-477	456-000-477	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL K	\$0	Each	33%	\$0	Other	D3
456-000-478	456-000-478	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL L	\$0	Each	33%	\$0	Other	D3
456-000-479	456-000-479	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL M	\$0	Each	33%	\$0	Other	D3
456-000-480	456-000-480	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL A	\$0	Each	33%	\$0	Other	D3
456-000-481	456-000-481	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL B	\$0	Each	33%	\$0	Other	D3
456-000-482	456-000-482	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL C	\$0	Each	33%	\$0	Other	D3
456-000-483	456-000-483	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL D	\$0	Each	33%	\$0	Other	D3
456-000-484	456-000-484	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL E	\$0	Each	33%	\$0	Other	D3
456-000-485	456-000-485	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL F	\$0	Each	33%	\$0	Other	D3
456-000-486	456-000-486	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL G	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
456-000-487	456-000-487	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL H	\$0	Each	33%	\$0	Other	D3
456-000-488	456-000-488	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL I	\$0	Each	33%	\$0	Other	D3
456-000-489	456-000-489	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL J	\$0	Each	33%	\$0	Other	D3
456-000-490	456-000-490	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL K	\$0	Each	33%	\$0	Other	D3
456-000-491	456-000-491	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL L	\$0	Each	33%	\$0	Other	D3
456-000-492	456-000-492	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL M	\$0	Each	33%	\$0	Other	D3
456-000-493	456-000-493	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL N	\$0	Each	33%	\$0	Other	D3
456-000-494	456-000-494	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL O	\$0	Each	33%	\$0	Other	D3
456-000-495	456-000-495	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL A	\$0	Each	33%	\$0	Other	D3
456-000-496	456-000-496	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL B	\$0	Each	33%	\$0	Other	D3
456-000-497	456-000-497	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL C	\$0	Each	33%	\$0	Other	D3
456-000-498	456-000-498	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL D	\$0	Each	33%	\$0	Other	D3
456-000-499	456-000-499	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL E	\$0	Each	33%	\$0	Other	D3
456-000-500	456-000-500	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL F	\$0	Each	33%	\$0	Other	D3
456-000-501	456-000-501	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL G	\$0	Each	33%	\$0	Other	D3
456-000-502	456-000-502	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL H	\$0	Each	33%	\$0	Other	D3
456-000-503	456-000-503	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL I	\$0	Each	33%	\$0	Other	D3
456-000-504	456-000-504	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL J	\$0	Each	33%	\$0	Other	D3
456-000-505	456-000-505	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL K	\$0	Each	33%	\$0	Other	D3
456-000-506	456-000-506	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL L	\$0	Each	33%	\$0	Other	D3
456-000-507	456-000-507	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL M	\$0	Each	33%	\$0	Other	D3
456-000-508	456-000-508	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL N	\$0	Each	33%	\$0	Other	D3
456-000-510	456-000-510	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL B	\$0	Each	33%	\$0	Other	D3
456-000-511	456-000-511	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL C	\$0	Each	33%	\$0	Other	D3
456-000-512	456-000-512	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL D	\$0	Each	33%	\$0	Other	D3
456-000-513	456-000-513	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL E	\$0	Each	33%	\$0	Other	D3
456-000-514	456-000-514	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL F	\$0	Each	33%	\$0	Other	D3
456-000-515	456-000-515	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL G	\$0	Each	33%	\$0	Other	D3
456-000-516	456-000-516	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL H	\$0	Each	33%	\$0	Other	D3
456-000-517	456-000-517	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL I	\$0	Each	33%	\$0	Other	D3
456-000-519	456-000-519	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL K	\$0	Each	33%	\$0	Other	D3
456-000-520	456-000-520	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL L	\$0	Each	33%	\$0	Other	D3
456-001-755	456-001-755	OPEN EDITION	INA REPLISTOR FOR WINDOWS	\$0	Each	33%	\$0	Other	D3
456-001-756	456-001-756	OPEN EDITION	INA REPLISTOR FOR WINDOWS ADVANCED SVR	\$0	Each	33%	\$0	Other	D3
456-001-757	456-001-757	OPEN EDITION	INA REPLISTOR FOR WINDOWS STORAGE SERVER	\$0	Each	33%	\$0	Other	D3
456-001-758	456-001-758	OPEN EDITION	INA REPLISTOR FOR WINDOWS DATA CENTER	\$0	Each	33%	\$0	Other	D3
456-001-909	456-001-909	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR SERVER SINGLE	\$0	Each	33%	\$0	Other	D3
456-001-944	456-001-944	OPEN EDITION	ARCHIVEXTENDER API TOOLKIT FOR WINDOWS	\$2,499	Each	33%	\$1,674	Other	D3
456-002-296	456-002-296	OPEN EDITION	DSKXTNDR APPLIANCE ED NAS LEVEL A	\$0	Each	33%	\$0	Other	D3
456-002-297	456-002-297	OPEN EDITION	DSKXTNDR APPLIANCE ED NAS LEVEL B	\$0	Each	33%	\$0	Other	D3
456-002-298	456-002-298	OPEN EDITION	DSKXTNDR APPLIANCE ED NAS LEVEL C	\$0	Each	33%	\$0	Other	D3
456-002-304	456-002-304	OPEN EDITION	DSKXTNDR APPLIANCE ED DATA MGR FOR SNAP	\$0	Each	33%	\$0	Other	D3
456-002-326	456-002-326	OPEN EDITION	DSKXTNDR APPLIANCE ED DATA MGR	\$0	Each	33%	\$0	Other	D3
456-002-328	456-002-328	OPEN EDITION	DISKXTENDER APPLIANCE EDITION FOR MAXTOR	\$0	Each	33%	\$0	Other	D3
456-002-471	456-002-471	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL J	\$0	Each	33%	\$0	Other	D3
456-002-472	456-002-472	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL A	\$0	Each	33%	\$0	Other	D3
456-002-474	456-002-474	OPEN EDITION	TIVOLI DISKXTENDER 2000 DATA MANAGER	\$0	Each	33%	\$0	Other	D3
456-002-475	456-002-475	OPEN EDITION	TIVOLI DISKXTNDR 2K DATA MGR CLUSTER	\$0	Each	33%	\$0	Other	D3
456-002-476	456-002-476	OPEN EDITION	TIVOLI DISKXTENDER 2000 TSM 1TB CP	\$0	Each	33%	\$0	Other	D3
456-002-477	456-002-477	OPEN EDITION	TIVOLI DISKXTENDER 2000 TSM 5TB CP	\$0	Each	33%	\$0	Other	D3
456-002-478	456-002-478	OPEN EDITION	TIVOLI DISKXTENDER 2000 TSM 10TB CP	\$0	Each	33%	\$0	Other	D3
456-002-479	456-002-479	OPEN EDITION	TIVOLI DISKXTENDER 2000 TSM 20TB CP	\$0	Each	33%	\$0	Other	D3
456-002-482	456-002-482	OPEN EDITION	XTRATA VOLUME 5M PER MO	\$0	Each	33%	\$0	Other	D3
456-002-553	456-002-553	OPEN EDITION	ASCENT CAPTURE ENHANCED RELSE SCRIPT	\$0	Each	33%	\$0	Other	D3
456-002-604	456-002-604	OPEN EDITION	XTRATA VOLUME 5K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-605	456-002-605	OPEN EDITION	XTRATA VOLUME 20K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-606	456-002-606	OPEN EDITION	XTRATA VOLUME 25K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-607	456-002-607	OPEN EDITION	XTRATA VOLUME 50K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-608	456-002-608	OPEN EDITION	XTRATA VOLUME 75K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-609	456-002-609	OPEN EDITION	XTRATA VOLUME 125K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-610	456-002-610	OPEN EDITION	XTRATA VOLUME 200K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-611	456-002-611	OPEN EDITION	XTRATA VOLUME 350K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-612	456-002-612	OPEN EDITION	XTRATA VOLUME 500K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-613	456-002-613	OPEN EDITION	XTRATA VOLUME 1M PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-614	456-002-614	OPEN EDITION	XTRATA VOLUME 2M PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-615	456-002-615	OPEN EDITION	XTRATA VOLUME 3M PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-616	456-002-616	OPEN EDITION	XTRATA VOLUME 5K PER YR	\$0	Each	33%	\$0	Other	D3
456-002-617	456-002-617	OPEN EDITION	XTRATA VOLUME 2M PER YR	\$0	Each	33%	\$0	Other	D3
456-002-618	456-002-618	OPEN EDITION	XTRATA VOLUME 5M PER YR	\$0	Each	33%	\$0	Other	D3
456-002-619	456-002-619	OPEN EDITION	XTRATA VOLUME 10M PER YR	\$0	Each	33%	\$0	Other	D3
456-002-620	456-002-620	OPEN EDITION	XTRATA VOLUME 15M PER YR	\$0	Each	33%	\$0	Other	D3
456-002-621	456-002-621	OPEN EDITION	XTRATA VOLUME 20M PER YR	\$0	Each	33%	\$0	Other	D3
456-002-622	456-002-622	OPEN EDITION	XTRATA VOLUME 40M PER YR	\$0	Each	33%	\$0	Other	D3
456-002-623	456-002-623	OPEN EDITION	XTRATA VOLUME 300K PAGE COUNT	\$0	Each	33%	\$0	Other	D3
456-002-624	456-002-624	OPEN EDITION	XTRATA VOLUME 1M PAGE COUNT	\$0	Each	33%	\$0	Other	D3
456-002-625	456-002-625	OPEN EDITION	KODAK PDF IMAGE + TEXT 5K PER MONTH	\$0	Each	33%	\$0	Other	D3
456-002-626	456-002-626	OPEN EDITION	KODAK PDF IMAGE + TEXT 20K PER MONTH	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
456-002-627	456-002-627	OPEN EDITION	KODAK PDF IMAGE + TEXT 25K PER MONTH	\$0	Each	33%	\$0	Other	D3	
456-002-629	456-002-629	OPEN EDITION	KODAK PDF IMAGE + TEXT 75K PER MONTH	\$0	Each	33%	\$0	Other	D3	
456-002-630	456-002-630	OPEN EDITION	KODAK PDF IMAGE + TEXT 125K PER MONTH	\$0	Each	33%	\$0	Other	D3	
456-002-631	456-002-631	OPEN EDITION	KODAK PDF IMAGE + TEXT 200K PER MONTH	\$0	Each	33%	\$0	Other	D3	
456-002-632	456-002-632	OPEN EDITION	KODAK PDF IMAGE + TEXT 350K PER MONTH	\$0	Each	33%	\$0	Other	D3	
456-002-633	456-002-633	OPEN EDITION	KODAK PDF IMAGE + TEXT 500K PER MONTH	\$0	Each	33%	\$0	Other	D3	
456-002-634	456-002-634	OPEN EDITION	KODAK PDF IMAGE + TEXT 1M PER MONTH	\$0	Each	33%	\$0	Other	D3	
456-002-635	456-002-635	OPEN EDITION	KODAK PDF IMAGE + TEXT 2M PER MONTH	\$0	Each	33%	\$0	Other	D3	
456-002-636	456-002-636	OPEN EDITION	KODAK PDF IMAGE + TEXT 3M PER MONTH	\$0	Each	33%	\$0	Other	D3	
456-002-637	456-002-637	OPEN EDITION	KODAK PDF IMAGE + TEXT 5M PER YR	\$0	Each	33%	\$0	Other	D3	
456-002-638	456-002-638	OPEN EDITION	KODAK PDF IMAGE + TEXT 5M PER YR	\$0	Each	33%	\$0	Other	D3	
456-002-639	456-002-639	OPEN EDITION	KODAK PDF IMAGE + TEXT 10M PER YR	\$0	Each	33%	\$0	Other	D3	
456-002-640	456-002-640	OPEN EDITION	KODAK PDF IMAGE + TEXT 15M PER YR	\$0	Each	33%	\$0	Other	D3	
456-002-641	456-002-641	OPEN EDITION	KODAK PDF IMAGE + TEXT 20M PER YR	\$0	Each	33%	\$0	Other	D3	
456-002-642	456-002-642	OPEN EDITION	KODAK PDF IMAGE + TEXT 40M PER YR	\$0	Each	33%	\$0	Other	D3	
456-002-643	456-002-643	OPEN EDITION	KODAK PDF IMAGE + TEXT 300K PAGE COUNT	\$0	Each	33%	\$0	Other	D3	
456-002-644	456-002-644	OPEN EDITION	KODAK PDF IMAGE + TEXT 1M PAGE COUNT	\$0	Each	33%	\$0	Other	D3	
456-002-645	456-002-645	OPEN EDITION	RECOSTAR PROFESSIONAL 25 CPS	\$0	Each	33%	\$0	Other	D3	
456-002-646	456-002-646	OPEN EDITION	RECOSTAR PROFESSIONAL 100 CPS	\$0	Each	33%	\$0	Other	D3	
456-002-647	456-002-647	OPEN EDITION	RECOSTAR PROFESSIONAL 250 CPS	\$0	Each	33%	\$0	Other	D3	
456-002-650	456-002-650	OPEN EDITION	ENHANCED BAR CODE	\$0	Each	33%	\$0	Other	D3	
456-002-790	456-002-790	OPEN EDITION	DISKXTENDER 2000 DATA MANAGER SERVER	\$0	Each	33%	\$0	Other	D3	
456-002-791	456-002-791	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL A	\$0	Each	33%	\$0	Other	D3	
456-002-792	456-002-792	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL B	\$0	Each	33%	\$0	Other	D3	
456-002-793	456-002-793	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL C	\$0	Each	33%	\$0	Other	D3	
456-002-794	456-002-794	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL D	\$0	Each	33%	\$0	Other	D3	
456-002-795	456-002-795	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL E	\$0	Each	33%	\$0	Other	D3	
456-002-796	456-002-796	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL F	\$0	Each	33%	\$0	Other	D3	
456-002-797	456-002-797	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL G	\$0	Each	33%	\$0	Other	D3	
456-002-798	456-002-798	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL H	\$0	Each	33%	\$0	Other	D3	
456-002-799	456-002-799	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL I	\$0	Each	33%	\$0	Other	D3	
456-002-800	456-002-800	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL J	\$0	Each	33%	\$0	Other	D3	
456-002-801	456-002-801	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL K	\$0	Each	33%	\$0	Other	D3	
456-002-802	456-002-802	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL L	\$0	Each	33%	\$0	Other	D3	
456-002-803	456-002-803	OPEN EDITION	DSKXTNDR 2K MDSTR OPTICAL LEVEL M	\$0	Each	33%	\$0	Other	D3	
456-002-804	456-002-804	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL A	\$0	Each	33%	\$0	Other	D3	
456-002-805	456-002-805	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL B	\$0	Each	33%	\$0	Other	D3	
456-002-806	456-002-806	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL C	\$0	Each	33%	\$0	Other	D3	
456-002-807	456-002-807	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL D	\$0	Each	33%	\$0	Other	D3	
456-002-808	456-002-808	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL E	\$0	Each	33%	\$0	Other	D3	
456-002-809	456-002-809	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL F	\$0	Each	33%	\$0	Other	D3	
456-002-810	456-002-810	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL G	\$0	Each	33%	\$0	Other	D3	
456-002-811	456-002-811	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL H	\$0	Each	33%	\$0	Other	D3	
456-002-812	456-002-812	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL I	\$0	Each	33%	\$0	Other	D3	
456-002-813	456-002-813	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL J	\$0	Each	33%	\$0	Other	D3	
456-002-814	456-002-814	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL K	\$0	Each	33%	\$0	Other	D3	
456-002-815	456-002-815	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL L	\$0	Each	33%	\$0	Other	D3	
456-002-816	456-002-816	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL M	\$0	Each	33%	\$0	Other	D3	
456-002-817	456-002-817	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL N	\$0	Each	33%	\$0	Other	D3	
456-002-818	456-002-818	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL O	\$0	Each	33%	\$0	Other	D3	
456-002-819	456-002-819	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL A	\$0	Each	33%	\$0	Other	D3	
456-002-820	456-002-820	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL B	\$0	Each	33%	\$0	Other	D3	
456-002-821	456-002-821	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL C	\$0	Each	33%	\$0	Other	D3	
456-002-822	456-002-822	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL D	\$0	Each	33%	\$0	Other	D3	
456-002-823	456-002-823	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL E	\$0	Each	33%	\$0	Other	D3	
456-002-824	456-002-824	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL F	\$0	Each	33%	\$0	Other	D3	
456-002-825	456-002-825	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL G	\$0	Each	33%	\$0	Other	D3	
456-002-826	456-002-826	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL H	\$0	Each	33%	\$0	Other	D3	
456-002-827	456-002-827	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL I	\$0	Each	33%	\$0	Other	D3	
456-002-828	456-002-828	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL J	\$0	Each	33%	\$0	Other	D3	
456-002-829	456-002-829	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL K	\$0	Each	33%	\$0	Other	D3	
456-002-830	456-002-830	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL L	\$0	Each	33%	\$0	Other	D3	
456-002-831	456-002-831	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL M	\$0	Each	33%	\$0	Other	D3	
456-002-832	456-002-832	OPEN EDITION	DSKXTNDR 2K MDSTR DVD-RAM LEVEL N	\$0	Each	33%	\$0	Other	D3	
456-002-833	456-002-833	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL B	\$0	Each	33%	\$0	Other	D3	
456-002-834	456-002-834	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL C	\$0	Each	33%	\$0	Other	D3	
456-002-835	456-002-835	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL D	\$0	Each	33%	\$0	Other	D3	
456-002-836	456-002-836	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL E	\$0	Each	33%	\$0	Other	D3	
456-002-837	456-002-837	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL F	\$0	Each	33%	\$0	Other	D3	
456-002-838	456-002-838	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL G	\$0	Each	33%	\$0	Other	D3	
456-002-839	456-002-839	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL H	\$0	Each	33%	\$0	Other	D3	
456-002-840	456-002-840	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL I	\$0	Each	33%	\$0	Other	D3	
456-002-841	456-002-841	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL K	\$0	Each	33%	\$0	Other	D3	
456-002-842	456-002-842	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL L	\$0	Each	33%	\$0	Other	D3	
456-002-843	456-002-843	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL M	\$0	Each	33%	\$0	Other	D3	
456-002-844	456-002-844	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL N	\$0	Each	33%	\$0	Other	D3	
456-002-845	456-002-845	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL A	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-002-846	456-002-846	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL B	\$0	Each	33%	\$0	Other	D3
456-002-847	456-002-847	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL C	\$0	Each	33%	\$0	Other	D3
456-002-848	456-002-848	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL D	\$0	Each	33%	\$0	Other	D3
456-002-849	456-002-849	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL E	\$0	Each	33%	\$0	Other	D3
456-002-850	456-002-850	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL F	\$0	Each	33%	\$0	Other	D3
456-002-851	456-002-851	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL G	\$0	Each	33%	\$0	Other	D3
456-002-852	456-002-852	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL H	\$0	Each	33%	\$0	Other	D3
456-002-853	456-002-853	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR CD-ROM TOWER	\$0	Each	33%	\$0	Other	D3
456-002-854	456-002-854	OPEN EDITION	DISKXTENDER 2000 DATA MANAGER CLUSTER	\$0	Each	33%	\$0	Other	D3
456-002-855	456-002-855	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 100GB CP	\$0	Each	33%	\$0	Other	D3
456-002-856	456-002-856	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 500GB CP	\$0	Each	33%	\$0	Other	D3
456-002-857	456-002-857	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 1TB CP	\$0	Each	33%	\$0	Other	D3
456-002-858	456-002-858	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 2TB CP	\$0	Each	33%	\$0	Other	D3
456-002-859	456-002-859	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 5TB CP	\$0	Each	33%	\$0	Other	D3
456-002-860	456-002-860	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 10TB CP	\$0	Each	33%	\$0	Other	D3
456-002-861	456-002-861	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 20TB CP	\$0	Each	33%	\$0	Other	D3
456-002-862	456-002-862	OPEN EDITION	DISKXTENDER 2000 ACSLS SERVER CONNECTION	\$0	Each	33%	\$0	Other	D3
456-002-863	456-002-863	OPEN EDITION	DISKXTENDER 2000 ACSLS 500GB CP	\$0	Each	33%	\$0	Other	D3
456-002-864	456-002-864	OPEN EDITION	DISKXTENDER 2000 ACSLS 1TB CP	\$0	Each	33%	\$0	Other	D3
456-002-865	456-002-865	OPEN EDITION	DISKXTENDER 2000 ACSLS 5TB CP	\$0	Each	33%	\$0	Other	D3
456-002-866	456-002-866	OPEN EDITION	DISKXTENDER 2000 ACSLS 10TB CP	\$0	Each	33%	\$0	Other	D3
456-002-867	456-002-867	OPEN EDITION	DISKXTENDER 2000 ACSLS 20TB CP	\$0	Each	33%	\$0	Other	D3
456-002-868	456-002-868	OPEN EDITION	DISKXTENDER 2000 TSM SERVER CONNECTION	\$0	Each	33%	\$0	Other	D3
456-002-869	456-002-869	OPEN EDITION	DISKXTENDER 2000 TSM 500GB CP	\$0	Each	33%	\$0	Other	D3
456-002-870	456-002-870	OPEN EDITION	DISKXTENDER 2000 TSM 1TB CP	\$0	Each	33%	\$0	Other	D3
456-002-871	456-002-871	OPEN EDITION	DISKXTENDER 2000 TSM 5TB CP	\$0	Each	33%	\$0	Other	D3
456-002-872	456-002-872	OPEN EDITION	DISKXTENDER 2000 TSM 10TB CP	\$0	Each	33%	\$0	Other	D3
456-002-873	456-002-873	OPEN EDITION	DISKXTENDER 2000 TSM 20TB CP	\$0	Each	33%	\$0	Other	D3
456-002-874	456-002-874	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 2TB CP	\$0	Each	33%	\$0	Other	D3
456-002-877	456-002-877	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	\$0	Each	33%	\$0	Other	D3
456-002-878	456-002-878	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 8TB CP	\$0	Each	33%	\$0	Other	D3
456-002-879	456-002-879	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 12TB CP	\$0	Each	33%	\$0	Other	D3
456-002-880	456-002-880	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 16TB CP	\$0	Each	33%	\$0	Other	D3
456-002-881	456-002-881	OPEN EDITION	DX 2K ENBL RET POL-EMC CENTERA MEDIA SVC	\$0	Each	33%	\$0	Other	D3
456-002-882	456-002-882	OPEN EDITION	DISKXTENDER 2000 ACSLS 32TB CP	\$0	Each	33%	\$0	Other	D3
456-002-883	456-002-883	OPEN EDITION	DISKXTENDER 2000 ACSLS 64TB CP	\$0	Each	33%	\$0	Other	D3
456-002-884	456-002-884	OPEN EDITION	DISKXTENDER 2000 ACSLS 100TB CP	\$0	Each	33%	\$0	Other	D3
456-002-885	456-002-885	OPEN EDITION	DISKXTENDER 2000 ACSLS 200TB CP	\$0	Each	33%	\$0	Other	D3
456-002-886	456-002-886	OPEN EDITION	DISKXTENDER 2000 ACSLS 300TB CP	\$0	Each	33%	\$0	Other	D3
456-002-887	456-002-887	OPEN EDITION	DISKXTENDER 2000 ACSLS 400TB CP	\$0	Each	33%	\$0	Other	D3
456-002-888	456-002-888	OPEN EDITION	DISKXTENDER 2000 ACSLS 500TB CP	\$0	Each	33%	\$0	Other	D3
456-002-889	456-002-889	OPEN EDITION	DISKXTENDER 2000 ACSLS 750TB CP	\$0	Each	33%	\$0	Other	D3
456-002-915	456-002-915	OPEN EDITION	APPXTNDR SVR CC CON STANDALONE ST	\$0	Each	33%	\$0	Other	D3
456-002-916	456-002-916	OPEN EDITION	APPLICATIONXTENDER SVR CC CON (2-5) ST	\$0	Each	33%	\$0	Other	D3
456-002-923	456-002-923	OPEN EDITION	RECORDS MGR-AX SVR CC CONS (1-249) ST	\$0	Each	33%	\$0	Other	D3
456-002-924	456-002-924	OPEN EDITION	RECORDS MGR-AX SVR CC CONS (250-499) ST	\$0	Each	33%	\$0	Other	D3
456-002-925	456-002-925	OPEN EDITION	RECORDS MGR-AX SVR CC CONS (500-999) ST	\$0	Each	33%	\$0	Other	D3
456-002-926	456-002-926	OPEN EDITION	RECORDS MGR-AX SVR CC CONS (1000-2499)ST	\$0	Each	33%	\$0	Other	D3
456-002-927	456-002-927	OPEN EDITION	RECORDS MGR-AX SVR CC CONS (2500-4999)ST	\$0	Each	33%	\$0	Other	D3
456-003-028	456-003-028	OPEN EDITION	WORKFLOWXTNDR SVR CC CONNS (500-749) ST	\$0	Each	33%	\$0	Other	D3
456-003-029	456-003-029	OPEN EDITION	WORKFLOWXTNDR SVR CC CONNS (750-999) ST	\$0	Each	33%	\$0	Other	D3
456-003-058	456-003-058	OPEN EDITION	RECORDS MANAGER FOR AX	\$0	Each	33%	\$0	Other	D3
456-003-077	456-003-077	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR SERVER SINGLE	\$0	Each	33%	\$0	Other	D3
456-003-097	456-003-097	OPEN EDITION	APPXTENDER WEBXTENDER PUBL ACC (1-49) ST	\$0	Each	33%	\$0	Other	D3
456-003-393	456-003-393	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL J	\$0	Each	33%	\$0	Other	D3
456-003-394	456-003-394	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL A	\$0	Each	33%	\$0	Other	D3
456-003-559	456-003-559	OPEN EDITION	DISKXTENDER 2000 DATA MANAGER SERVER	\$0	Each	33%	\$0	Other	D3
456-003-646	456-003-646	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	\$0	Each	33%	\$0	Other	D3
456-004-481	456-004-481	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL M	\$0	Each	33%	\$0	Other	D3
456-004-482	456-004-482	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL N	\$0	Each	33%	\$0	Other	D3
456-004-483	456-004-483	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL A	\$0	Each	33%	\$0	Other	D3
456-004-484	456-004-484	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL B	\$0	Each	33%	\$0	Other	D3
456-004-485	456-004-485	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL C	\$0	Each	33%	\$0	Other	D3
456-004-486	456-004-486	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL D	\$0	Each	33%	\$0	Other	D3
456-004-487	456-004-487	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL E	\$0	Each	33%	\$0	Other	D3
456-004-488	456-004-488	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL F	\$0	Each	33%	\$0	Other	D3
456-004-489	456-004-489	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL G	\$0	Each	33%	\$0	Other	D3
456-004-490	456-004-490	OPEN EDITION	DSKXTNDR 2K MDSTR CD-ROM LEVEL H	\$0	Each	33%	\$0	Other	D3
456-004-491	456-004-491	OPEN EDITION	DISKXTENDER 2000 MEDIASTOR CD-ROM TOWER	\$0	Each	33%	\$0	Other	D3
456-004-492	456-004-492	OPEN EDITION	DISKXTENDER 2000 DATA MANAGER CLUSTER	\$0	Each	33%	\$0	Other	D3
456-004-493	456-004-493	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 100GB CP	\$0	Each	33%	\$0	Other	D3
456-004-494	456-004-494	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 500GB CP	\$0	Each	33%	\$0	Other	D3
456-004-495	456-004-495	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 1TB CP	\$0	Each	33%	\$0	Other	D3
456-004-496	456-004-496	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 2TB CP	\$0	Each	33%	\$0	Other	D3
456-004-497	456-004-497	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 5TB CP	\$0	Each	33%	\$0	Other	D3
456-004-498	456-004-498	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 10TB CP	\$0	Each	33%	\$0	Other	D3
456-004-499	456-004-499	OPEN EDITION	DSKXTNDR 2K RAID/NAS MIGRATION 20TB CP	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-004-500	456-004-500	OPEN EDITION	DISKXTENDER 2000 ACCLS SERVER CONNECTION	\$0	Each	33%	\$0	Other	D3
456-004-501	456-004-501	OPEN EDITION	DISKXTENDER 2000 ACCLS 500GB CP	\$0	Each	33%	\$0	Other	D3
456-004-502	456-004-502	OPEN EDITION	DISKXTENDER 2000 ACCLS 1TB CP	\$0	Each	33%	\$0	Other	D3
456-004-503	456-004-503	OPEN EDITION	DISKXTENDER 2000 ACCLS 5TB CP	\$0	Each	33%	\$0	Other	D3
456-004-504	456-004-504	OPEN EDITION	DISKXTENDER 2000 ACCLS 10TB CP	\$0	Each	33%	\$0	Other	D3
456-004-505	456-004-505	OPEN EDITION	DISKXTENDER 2000 ACCLS 20TB CP	\$0	Each	33%	\$0	Other	D3
456-004-506	456-004-506	OPEN EDITION	DISKXTENDER 2000 TSM SERVER CONNECTION	\$0	Each	33%	\$0	Other	D3
456-004-507	456-004-507	OPEN EDITION	DISKXTENDER 2000 TSM 500GB CP	\$0	Each	33%	\$0	Other	D3
456-004-508	456-004-508	OPEN EDITION	DISKXTENDER 2000 TSM 1TB CP	\$0	Each	33%	\$0	Other	D3
456-004-509	456-004-509	OPEN EDITION	DISKXTENDER 2000 TSM 5TB CP	\$0	Each	33%	\$0	Other	D3
456-004-510	456-004-510	OPEN EDITION	DISKXTENDER 2000 TSM 10TB CP	\$0	Each	33%	\$0	Other	D3
456-004-511	456-004-511	OPEN EDITION	DISKXTENDER 2000 TSM 20TB CP	\$0	Each	33%	\$0	Other	D3
456-004-513	456-004-513	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 2TB CP	\$0	Each	33%	\$0	Other	D3
456-004-522	456-004-522	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	\$0	Each	33%	\$0	Other	D3
456-004-523	456-004-523	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 8TB CP	\$0	Each	33%	\$0	Other	D3
456-004-524	456-004-524	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 12TB CP	\$0	Each	33%	\$0	Other	D3
456-004-525	456-004-525	OPEN EDITION	DISKXTENDER 2000 FOR EMC CENTERA 16TB CP	\$0	Each	33%	\$0	Other	D3
456-004-526	456-004-526	OPEN EDITION	DX2K EN RETENTION POL-EMC CTRA MDA SVC	\$0	Each	33%	\$0	Other	D3
456-004-554	456-004-554	OPEN EDITION	DISKXTENDER 2000 ACCLS 32TB CP	\$0	Each	33%	\$0	Other	D3
456-004-555	456-004-555	OPEN EDITION	DISKXTENDER 2000 ACCLS 64TB CP	\$0	Each	33%	\$0	Other	D3
456-004-556	456-004-556	OPEN EDITION	DISKXTENDER 2000 ACCLS 100TB CP	\$0	Each	33%	\$0	Other	D3
456-004-557	456-004-557	OPEN EDITION	DISKXTENDER 2000 ACCLS 200TB CP	\$0	Each	33%	\$0	Other	D3
456-004-558	456-004-558	OPEN EDITION	DISKXTENDER 2000 ACCLS 300TB CP	\$0	Each	33%	\$0	Other	D3
456-004-559	456-004-559	OPEN EDITION	DISKXTENDER 2000 ACCLS 400TB CP	\$0	Each	33%	\$0	Other	D3
456-004-560	456-004-560	OPEN EDITION	DISKXTENDER 2000 ACCLS 500TB CP	\$0	Each	33%	\$0	Other	D3
456-004-561	456-004-561	OPEN EDITION	DISKXTENDER 2000 ACCLS 750TB CP	\$0	Each	33%	\$0	Other	D3
456-004-591	456-004-591	OPEN EDITION	DISKXTENDER FILE SYSTEM MGR V3.1 UNIX	\$0	Each	33%	\$0	Other	D3
456-004-592	456-004-592	OPEN EDITION	DSKXTNDR LUX STORAGE MGR V3.1 SVR	\$0	Each	33%	\$0	Other	D3
456-010-549	456-010-549	OPEN EDITION	RETROSPECT SMALL BUSINESS SVR-STD (CU)	\$379	Each	33%	\$254	Other	D3
456-010-550	456-010-550	OPEN EDITION	RETROSPECT ADD-ON VALUE PKAGE-SBS (CU)	\$379	Each	33%	\$254	Other	D3
456-010-551	456-010-551	OPEN EDITION	RETROSPECT OPEN FILE BACKUP 3 SVRS (CU)	\$709	Each	33%	\$475	Other	D3
456-010-552	456-010-552	OPEN EDITION	RETROSPECT USER INITIATED RESTORE (CU)	\$379	Each	33%	\$254	Other	D3
456-010-553	456-010-553	OPEN EDITION	RETROSPECT SERVER CLIENT 1-PACK (CU)	\$79	Each	33%	\$53	Other	D3
456-010-554	456-010-554	OPEN EDITION	RETROSPECT ADD-ON VALUE PACKAGE FOR SBS	\$709	Each	33%	\$475	Other	D3
456-100-636	456-100-636	OPEN EDITION	INA REPLISTOR AX4 VIRT WKGPR 2 ESX SVRS	\$0	Each	33%	\$0	Other	D3
456-101-254	456-101-254	OPEN EDITION	STANDALONE DPA LICENSE FOR DISK LIBRARY	\$1	Each	33%	\$1	Other	D3
456-101-300	456-101-300	OPEN EDITION	INA Infra Service Desk Base 1sub	\$0	Each	33%	\$0	Other	D3
456-101-301	456-101-301	OPEN EDITION	INA Infra Workflow Base 1sub	\$0	Each	33%	\$0	Other	D3
456-101-302	456-101-302	OPEN EDITION	INA Infra Foundation Base Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-303	456-101-303	OPEN EDITION	INA Infra Foundation Base Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-304	456-101-304	OPEN EDITION	INA Infra Foundation Base Upg 1sub	\$0	Each	33%	\$0	Other	D3
456-101-305	456-101-305	OPEN EDITION	INA Infra Service Desk Named 1sub	\$0	Each	33%	\$0	Other	D3
456-101-306	456-101-306	OPEN EDITION	INA Infra Workflow Named 1sub	\$0	Each	33%	\$0	Other	D3
456-101-307	456-101-307	OPEN EDITION	INA Infra Foundation Named Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-308	456-101-308	OPEN EDITION	INA Infra Foundation Named Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-309	456-101-309	OPEN EDITION	INA Infra Foundation Named Upg 1sub	\$0	Each	33%	\$0	Other	D3
456-101-310	456-101-310	OPEN EDITION	INA Infra Service Desk Conc 1sub	\$0	Each	33%	\$0	Other	D3
456-101-311	456-101-311	OPEN EDITION	INA Infra Workflow Conc 1sub	\$0	Each	33%	\$0	Other	D3
456-101-312	456-101-312	OPEN EDITION	INA Infra Foundation Conc Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-313	456-101-313	OPEN EDITION	INA Infra Foundation Conc Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-314	456-101-314	OPEN EDITION	INA Infra Foundation Conc Upg 1sub	\$0	Each	33%	\$0	Other	D3
456-101-315	456-101-315	OPEN EDITION	INA Infra Object Version Control Base Ra	\$0	Each	33%	\$0	Other	D3
456-101-316	456-101-316	OPEN EDITION	INA Infra Report Scheduling Base Rapid	\$0	Each	33%	\$0	Other	D3
456-101-317	456-101-317	OPEN EDITION	INA Infra Forms Designer Base Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-318	456-101-318	OPEN EDITION	INA Infra Attribute Manager Base Rapid 1	\$0	Each	33%	\$0	Other	D3
456-101-319	456-101-319	OPEN EDITION	INA Infra Knowledge Bank Officer Base Ra	\$0	Each	33%	\$0	Other	D3
456-101-320	456-101-320	OPEN EDITION	INA Infra Object Version Control Named R	\$0	Each	33%	\$0	Other	D3
456-101-321	456-101-321	OPEN EDITION	INA Infra Report Scheduling Named Rapid	\$0	Each	33%	\$0	Other	D3
456-101-322	456-101-322	OPEN EDITION	INA Infra Forms Designer Named Rapid 1su	\$0	Each	33%	\$0	Other	D3
456-101-323	456-101-323	OPEN EDITION	INA Infra Attribute Manager Named Rapid	\$0	Each	33%	\$0	Other	D3
456-101-324	456-101-324	OPEN EDITION	INA Infra Knowledge Bank Officer Named R	\$0	Each	33%	\$0	Other	D3
456-101-325	456-101-325	OPEN EDITION	INA Infra Object Version Control Conc Ra	\$0	Each	33%	\$0	Other	D3
456-101-326	456-101-326	OPEN EDITION	INA Infra Report Scheduling Conc Rapid	\$0	Each	33%	\$0	Other	D3
456-101-327	456-101-327	OPEN EDITION	INA Infra Forms Designer Conc Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-328	456-101-328	OPEN EDITION	INA Infra Attribute Manager Conc Rapid 1	\$0	Each	33%	\$0	Other	D3
456-101-329	456-101-329	OPEN EDITION	INA Infra Knowledge Bank Officer Conc Ra	\$0	Each	33%	\$0	Other	D3
456-101-330	456-101-330	OPEN EDITION	INA Infra Object Version Control Base Pl	\$0	Each	33%	\$0	Other	D3
456-101-331	456-101-331	OPEN EDITION	INA Infra Report Scheduling Base Plus 1	\$0	Each	33%	\$0	Other	D3
456-101-332	456-101-332	OPEN EDITION	INA Infra Forms Designer Base Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-333	456-101-333	OPEN EDITION	INA Infra Attribute Manager Base Plus 1s	\$0	Each	33%	\$0	Other	D3
456-101-334	456-101-334	OPEN EDITION	INA Infra Knowledge Bank Officer Base Pl	\$0	Each	33%	\$0	Other	D3
456-101-335	456-101-335	OPEN EDITION	INA Infra Object Version Control Named P	\$0	Each	33%	\$0	Other	D3
456-101-336	456-101-336	OPEN EDITION	INA Infra Report Scheduling Named Plus	\$0	Each	33%	\$0	Other	D3
456-101-337	456-101-337	OPEN EDITION	INA Infra Forms Designer Named Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-338	456-101-338	OPEN EDITION	INA Infra Attribute Manager Named Plus 1	\$0	Each	33%	\$0	Other	D3
456-101-339	456-101-339	OPEN EDITION	INA Infra Knowledge Bank Officer Named P	\$0	Each	33%	\$0	Other	D3
456-101-340	456-101-340	OPEN EDITION	INA Infra Object Version Control Conc Pl	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-101-341	456-101-341	OPEN EDITION	INA Infra Report Scheduling Conc Plus 1	\$0	Each	33%	\$0	Other	D3
456-101-342	456-101-342	OPEN EDITION	INA Infra Forms Designer Conc Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-343	456-101-343	OPEN EDITION	INA Infra Attribute Manager Conc Plus 1s	\$0	Each	33%	\$0	Other	D3
456-101-344	456-101-344	OPEN EDITION	INA Infra Knowledge Bank Officer Conc Pl	\$0	Each	33%	\$0	Other	D3
456-101-345	456-101-345	OPEN EDITION	INA Infra Object Version Control Base Up	\$0	Each	33%	\$0	Other	D3
456-101-346	456-101-346	OPEN EDITION	INA Infra Report Scheduling Base Upg 1s	\$0	Each	33%	\$0	Other	D3
456-101-347	456-101-347	OPEN EDITION	INA Infra Forms Designer Base Upg 1sub	\$0	Each	33%	\$0	Other	D3
456-101-348	456-101-348	OPEN EDITION	INA Infra Attribute Manager Base Upg 1su	\$0	Each	33%	\$0	Other	D3
456-101-349	456-101-349	OPEN EDITION	INA Infra Knowledge Bank Officer Base Up	\$0	Each	33%	\$0	Other	D3
456-101-360	456-101-360	OPEN EDITION	INA Infra CTI Module Base Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-361	456-101-361	OPEN EDITION	INA Infra Time Zoning Base Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-362	456-101-362	OPEN EDITION	INA Infra Partitioning Base Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-363	456-101-363	OPEN EDITION	INA Infra Fed CMDB Integ Platform Base R	\$0	Each	33%	\$0	Other	D3
456-101-364	456-101-364	OPEN EDITION	INA Infra Customer Survey Base Rapid 1su	\$0	Each	33%	\$0	Other	D3
456-101-365	456-101-365	OPEN EDITION	INA Infra Service Level Management Base	\$0	Each	33%	\$0	Other	D3
456-101-366	456-101-366	OPEN EDITION	INA Infra Advanced Depreciation Base Rap	\$0	Each	33%	\$0	Other	D3
456-101-367	456-101-367	OPEN EDITION	INA Infra Availability Management Base R	\$0	Each	33%	\$0	Other	D3
456-101-368	456-101-368	OPEN EDITION	INA Infra Release Management Base Rapid	\$0	Each	33%	\$0	Other	D3
456-101-369	456-101-369	OPEN EDITION	INA Infra Multiple Domain Dir Integ Base	\$0	Each	33%	\$0	Other	D3
456-101-370	456-101-370	OPEN EDITION	INA Infra Request Submission Designer Ba	\$0	Each	33%	\$0	Other	D3
456-101-371	456-101-371	OPEN EDITION	INA Infra MOM Integration Base Rapid 1su	\$0	Each	33%	\$0	Other	D3
456-101-372	456-101-372	OPEN EDITION	INA Infra CTI Module Named Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-373	456-101-373	OPEN EDITION	INA Infra Time Zoning Named Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-374	456-101-374	OPEN EDITION	INA Infra Partitioning Named Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-375	456-101-375	OPEN EDITION	INA Infra Fed CMDB Integ Platform Named	\$0	Each	33%	\$0	Other	D3
456-101-376	456-101-376	OPEN EDITION	INA Infra Customer Survey Named Rapid 1s	\$0	Each	33%	\$0	Other	D3
456-101-377	456-101-377	OPEN EDITION	INA Infra Service Level Management Named	\$0	Each	33%	\$0	Other	D3
456-101-378	456-101-378	OPEN EDITION	INA Infra Advanced Depreciation Named Ra	\$0	Each	33%	\$0	Other	D3
456-101-379	456-101-379	OPEN EDITION	INA Infra Availability Management Named	\$0	Each	33%	\$0	Other	D3
456-101-380	456-101-380	OPEN EDITION	INA Infra Release Management Named Rapid	\$0	Each	33%	\$0	Other	D3
456-101-381	456-101-381	OPEN EDITION	INA Infra Multiple Domain Dir Integ Name	\$0	Each	33%	\$0	Other	D3
456-101-382	456-101-382	OPEN EDITION	INA Infra Request Submission Designer Na	\$0	Each	33%	\$0	Other	D3
456-101-383	456-101-383	OPEN EDITION	INA Infra MOM Integration Named Rapid 1s	\$0	Each	33%	\$0	Other	D3
456-101-384	456-101-384	OPEN EDITION	INA Infra CTI Module Conc Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-385	456-101-385	OPEN EDITION	INA Infra Time Zoning Conc Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-386	456-101-386	OPEN EDITION	INA Infra Partitioning Conc Rapid 1sub	\$0	Each	33%	\$0	Other	D3
456-101-387	456-101-387	OPEN EDITION	INA Infra Fed CMDB Integ Platform Conc R	\$0	Each	33%	\$0	Other	D3
456-101-388	456-101-388	OPEN EDITION	INA Infra Customer Survey Conc Rapid 1su	\$0	Each	33%	\$0	Other	D3
456-101-389	456-101-389	OPEN EDITION	INA Infra Service Level Management Conc	\$0	Each	33%	\$0	Other	D3
456-101-390	456-101-390	OPEN EDITION	INA Infra Advanced Depreciation Conc Rap	\$0	Each	33%	\$0	Other	D3
456-101-391	456-101-391	OPEN EDITION	INA Infra Availability Management Conc R	\$0	Each	33%	\$0	Other	D3
456-101-392	456-101-392	OPEN EDITION	INA Infra Release Management Conc Rapid	\$0	Each	33%	\$0	Other	D3
456-101-393	456-101-393	OPEN EDITION	INA Infra Multiple Domain Dir Integ Conc	\$0	Each	33%	\$0	Other	D3
456-101-394	456-101-394	OPEN EDITION	INA Infra Request Submission Designer Co	\$0	Each	33%	\$0	Other	D3
456-101-395	456-101-395	OPEN EDITION	INA Infra MOM Integration Conc Rapid 1su	\$0	Each	33%	\$0	Other	D3
456-101-396	456-101-396	OPEN EDITION	INA Infra CTI Module Base Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-397	456-101-397	OPEN EDITION	INA Infra Time Zoning Base Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-398	456-101-398	OPEN EDITION	INA Infra Partitioning Base Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-399	456-101-399	OPEN EDITION	INA Infra Fed CMDB Integ Platform Base P	\$0	Each	33%	\$0	Other	D3
456-101-400	456-101-400	OPEN EDITION	INA Infra Customer Survey Base Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-401	456-101-401	OPEN EDITION	INA Infra Service Level Management Base	\$0	Each	33%	\$0	Other	D3
456-101-402	456-101-402	OPEN EDITION	INA Infra Advanced Depreciation Base Plu	\$0	Each	33%	\$0	Other	D3
456-101-403	456-101-403	OPEN EDITION	INA Infra Availability Management Base P	\$0	Each	33%	\$0	Other	D3
456-101-404	456-101-404	OPEN EDITION	INA Infra Release Management Base Plus 1	\$0	Each	33%	\$0	Other	D3
456-101-405	456-101-405	OPEN EDITION	INA Infra Multiple Domain Dir Integ Base	\$0	Each	33%	\$0	Other	D3
456-101-406	456-101-406	OPEN EDITION	INA Infra Request Submission Designer Ba	\$0	Each	33%	\$0	Other	D3
456-101-407	456-101-407	OPEN EDITION	INA Infra MOM Integration Base Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-408	456-101-408	OPEN EDITION	INA Infra CTI Module Named Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-409	456-101-409	OPEN EDITION	INA Infra Time Zoning Named Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-410	456-101-410	OPEN EDITION	INA Infra Partitioning Named Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-411	456-101-411	OPEN EDITION	INA Infra Fed CMDB Integ Platform Named	\$0	Each	33%	\$0	Other	D3
456-101-412	456-101-412	OPEN EDITION	INA Infra Customer Survey Named Plus 1su	\$0	Each	33%	\$0	Other	D3
456-101-413	456-101-413	OPEN EDITION	INA Infra Service Level Management Named	\$0	Each	33%	\$0	Other	D3
456-101-414	456-101-414	OPEN EDITION	INA Infra Advanced Depreciation Named Pl	\$0	Each	33%	\$0	Other	D3
456-101-415	456-101-415	OPEN EDITION	INA Infra Availability Management Named	\$0	Each	33%	\$0	Other	D3
456-101-416	456-101-416	OPEN EDITION	INA Infra Release Management Named Plus	\$0	Each	33%	\$0	Other	D3
456-101-417	456-101-417	OPEN EDITION	INA Infra Multiple Domain Dir Integ Name	\$0	Each	33%	\$0	Other	D3
456-101-418	456-101-418	OPEN EDITION	INA Infra Request Submission Designer Na	\$0	Each	33%	\$0	Other	D3
456-101-419	456-101-419	OPEN EDITION	INA Infra MOM Integration Named Plus 1su	\$0	Each	33%	\$0	Other	D3
456-101-420	456-101-420	OPEN EDITION	INA Infra CTI Module Conc Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-421	456-101-421	OPEN EDITION	INA Infra Time Zoning Conc Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-422	456-101-422	OPEN EDITION	INA Infra Partitioning Conc Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-423	456-101-423	OPEN EDITION	INA Infra Fed CMDB Integ Platform Conc P	\$0	Each	33%	\$0	Other	D3
456-101-424	456-101-424	OPEN EDITION	INA Infra Customer Survey Conc Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-425	456-101-425	OPEN EDITION	INA Infra Service Level Management Conc	\$0	Each	33%	\$0	Other	D3
456-101-426	456-101-426	OPEN EDITION	INA Infra Advanced Depreciation Conc Plu	\$0	Each	33%	\$0	Other	D3
456-101-427	456-101-427	OPEN EDITION	INA Infra Availability Management Conc P	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-101-428	456-101-428	OPEN EDITION	INA Infra Release Management Conc Plus 1	\$0	Each	33%	\$0	Other	D3
456-101-429	456-101-429	OPEN EDITION	INA Infra Multiple Domain Dir Integ Conc	\$0	Each	33%	\$0	Other	D3
456-101-430	456-101-430	OPEN EDITION	INA Infra Request Submission Designer Co	\$0	Each	33%	\$0	Other	D3
456-101-431	456-101-431	OPEN EDITION	INA Infra MOM Integration Conc Plus 1sub	\$0	Each	33%	\$0	Other	D3
456-101-432	456-101-432	OPEN EDITION	INA Infra CTI Module Base Upg 1sub	\$0	Each	33%	\$0	Other	D3
456-101-433	456-101-433	OPEN EDITION	INA Infra Time Zoning Base Upg 1sub	\$0	Each	33%	\$0	Other	D3
456-101-434	456-101-434	OPEN EDITION	INA Infra Partitioning Base Upg 1sub	\$0	Each	33%	\$0	Other	D3
456-101-435	456-101-435	OPEN EDITION	INA Infra Fed CMDB Integ Platform Base U	\$0	Each	33%	\$0	Other	D3
456-101-436	456-101-436	OPEN EDITION	INA Infra Customer Survey Base Upg 1sub	\$0	Each	33%	\$0	Other	D3
456-101-437	456-101-437	OPEN EDITION	INA Infra Service Level Management Base	\$0	Each	33%	\$0	Other	D3
456-101-438	456-101-438	OPEN EDITION	INA Infra Advanced Depreciation Base Upg	\$0	Each	33%	\$0	Other	D3
456-101-439	456-101-439	OPEN EDITION	INA Infra Availability Management Base U	\$0	Each	33%	\$0	Other	D3
456-101-440	456-101-440	OPEN EDITION	INA Infra Release Management Base Upg 1s	\$0	Each	33%	\$0	Other	D3
456-101-441	456-101-441	OPEN EDITION	INA Infra Multiple Domain Dir Integ Base	\$0	Each	33%	\$0	Other	D3
456-101-442	456-101-442	OPEN EDITION	INA Infra Request Submission Designer Ba	\$0	Each	33%	\$0	Other	D3
456-101-443	456-101-443	OPEN EDITION	INA Infra MOM Integration Base Upg 1sub	\$0	Each	33%	\$0	Other	D3
456-101-468	456-101-468	OPEN EDITION	INA Infra Customer Portal Base 1sub	\$0	Each	33%	\$0	Other	D3
456-101-469	456-101-469	OPEN EDITION	INA Infra Knowledge Bank Portal Base 1s	\$0	Each	33%	\$0	Other	D3
456-101-470	456-101-470	OPEN EDITION	INA Infra External Supplier Portal (5pk)	\$0	Each	33%	\$0	Other	D3
456-101-471	456-101-471	OPEN EDITION	INA Infra Customer Portal Named 1sub	\$0	Each	33%	\$0	Other	D3
456-101-472	456-101-472	OPEN EDITION	INA Infra Knowledge Bank Portal Named 1	\$0	Each	33%	\$0	Other	D3
456-101-473	456-101-473	OPEN EDITION	INA Infra Customer Portal Conc 1sub	\$0	Each	33%	\$0	Other	D3
456-101-474	456-101-474	OPEN EDITION	INA Infra Knowledge Bank Portal Conc 1s	\$0	Each	33%	\$0	Other	D3
456-101-475	456-101-475	OPEN EDITION	INA Infra Server Farm - per additional S	\$0	Each	33%	\$0	Other	D3
456-101-477	456-101-477	OPEN EDITION	INA Altiris to Infra CMDB Connector 1su	\$0	Each	33%	\$0	Other	D3
456-101-478	456-101-478	OPEN EDITION	INA Centennial Discovery to Infra CMDB C	\$0	Each	33%	\$0	Other	D3
456-101-480	456-101-480	OPEN EDITION	INA Empirum Pro to Infra CMDB Connector	\$0	Each	33%	\$0	Other	D3
456-101-481	456-101-481	OPEN EDITION	INA HP OpenView NNM to Infra CMDB Connec	\$0	Each	33%	\$0	Other	D3
456-101-482	456-101-482	OPEN EDITION	INA HP Sys Insight Mgr to Infra CMDB Con	\$0	Each	33%	\$0	Other	D3
456-101-483	456-101-483	OPEN EDITION	INA InControl to Infra CMDB Connector 1	\$0	Each	33%	\$0	Other	D3
456-101-484	456-101-484	OPEN EDITION	INA LANDesk 8.5 to Infra CMDB Connector	\$0	Each	33%	\$0	Other	D3
456-101-485	456-101-485	OPEN EDITION	INA LANDesk 8.7 to Infra CMDB Connector	\$0	Each	33%	\$0	Other	D3
456-101-486	456-101-486	OPEN EDITION	INA LDAP dir server to Infra CMDB Connec	\$0	Each	33%	\$0	Other	D3
456-101-487	456-101-487	OPEN EDITION	INA ManageSoft to Infra CMDB Connector	\$0	Each	33%	\$0	Other	D3
456-101-488	456-101-488	OPEN EDITION	INA Microsoft SMS to Infra CMDB Connecto	\$0	Each	33%	\$0	Other	D3
456-101-489	456-101-489	OPEN EDITION	INA ZENworks to Infra CMDB Connector 1s	\$0	Each	33%	\$0	Other	D3
456-101-491	456-101-491	OPEN EDITION	INA Cendura Cohesion to Infra CMDB Conn.	\$0	Each	33%	\$0	Other	D3
456-101-492	456-101-492	OPEN EDITION	INA Relicore to Infra CMDB Connector 1s	\$0	Each	33%	\$0	Other	D3
456-101-494	456-101-494	OPEN EDITION	INA Altiris to Infra Multi CMDB Conn. 1	\$0	Each	33%	\$0	Other	D3
456-101-495	456-101-495	OPEN EDITION	INA Centennial Disc. to Infra Multi CMDB	\$0	Each	33%	\$0	Other	D3
456-101-497	456-101-497	OPEN EDITION	INA Empirum Pro to Infra Multi CMDB Conn	\$0	Each	33%	\$0	Other	D3
456-101-498	456-101-498	OPEN EDITION	INA HP OpenView NNM to Infra Multi CMDB	\$0	Each	33%	\$0	Other	D3
456-101-499	456-101-499	OPEN EDITION	INA HP Sys Insight Mgr to Infra Multi CM	\$0	Each	33%	\$0	Other	D3
456-101-500	456-101-500	OPEN EDITION	INA InControl to Infra Multi CMDB Conn.	\$0	Each	33%	\$0	Other	D3
456-101-501	456-101-501	OPEN EDITION	INA LANDesk 8.5 to Infra Multi CMDB Conn	\$0	Each	33%	\$0	Other	D3
456-101-502	456-101-502	OPEN EDITION	INA LANDesk 8.7 to Infra Multi CMDB Conn	\$0	Each	33%	\$0	Other	D3
456-101-503	456-101-503	OPEN EDITION	INA LDAP dir server to Infra Multi CMDB	\$0	Each	33%	\$0	Other	D3
456-101-504	456-101-504	OPEN EDITION	INA ManageSoft to Infra Multi CMDB Conn.	\$0	Each	33%	\$0	Other	D3
456-101-505	456-101-505	OPEN EDITION	INA Microsoft SMS to Infra Multi CMDB Co	\$0	Each	33%	\$0	Other	D3
456-101-506	456-101-506	OPEN EDITION	INA ZENworks to Infra Multi CMDB Conn.	\$0	Each	33%	\$0	Other	D3
456-101-508	456-101-508	OPEN EDITION	INA Cendura Cohesion to Infra Multi CMDB	\$0	Each	33%	\$0	Other	D3
456-101-509	456-101-509	OPEN EDITION	INA Relicore to Infra Multi CMDB Conn.	\$0	Each	33%	\$0	Other	D3
456-101-598	456-101-598	OPEN EDITION	DPA SINGLE-USE ASSMNT LIC-ALL OPT-30 DYS	\$5,000	Each	33%	\$3,350	Other	D3
456-101-599	456-101-599	OPEN EDITION	DPA MULTI-USE ASSMNT LIC-ALL OPT-12 MOS	\$30,000	Each	33%	\$20,100	Other	D3
456-101-600	456-101-600	OPEN EDITION	PPATH COUNT OF HYPER-V HOSTS=IC	\$0	Each	33%	\$0	Other	D3
456-101-676	456-101-676	OPEN EDITION	PowerPathVE Domain Based Master Key	\$1,000	Each	33%	\$670	Other	D3
456-103-641	456-103-641	OPEN EDITION	VNX/CLARIION HOST ENCRYPTION FOR LINUX	\$0	Each	33%	\$0	Other	D3
456-103-642	456-103-642	OPEN EDITION	VNX/CLARIION HOST ENCRYPTION FOR SOLARIS	\$0	Each	33%	\$0	Other	D3
456-103-643	456-103-643	OPEN EDITION	VNX/CLARIION HOST ENCRYPTION FOR WINDOWS	\$0	Each	33%	\$0	Other	D3
456-103-644	456-103-644	OPEN EDITION	POWERPATH PPE-LINUX	\$0	Each	33%	\$0	Other	D3
456-103-645	456-103-645	OPEN EDITION	POWERPATH PPE-SOL	\$0	Each	33%	\$0	Other	D3
456-103-646	456-103-646	OPEN EDITION	POWERPATH PPE-WIN	\$0	Each	33%	\$0	Other	D3
456-103-677	456-103-677	OPEN EDITION	PROSPHERE MGMT 3RD PARTY DEVICE	\$0	Each	33%	\$0	Other	D3
456-104-495	456-104-495	OPEN EDITION	RP/CL LOC REP CAP (0-14 TB)= CA	\$4,700	Each	33%	\$3,149	Other	D3
456-104-496	456-104-496	OPEN EDITION	RP/CL LOC REP CAP (15-25 TB)=CA	\$3,595	Each	33%	\$2,409	Other	D3
456-104-497	456-104-497	OPEN EDITION	RP/CL LOC REP CAP (26-40 TB) = CA	\$3,330	Each	33%	\$2,231	Other	D3
456-104-498	456-104-498	OPEN EDITION	RP/CL LOC REP CAP (41-60 TB) =CA	\$2,820	Each	33%	\$1,889	Other	D3
456-104-499	456-104-499	OPEN EDITION	RP/CL LOC REP CAP (61-100 TB)=CA	\$2,640	Each	33%	\$1,769	Other	D3
456-104-500	456-104-500	OPEN EDITION	RP/CL LOC REP CAP (101-150 TB)=CA	\$2,400	Each	33%	\$1,608	Other	D3
456-104-501	456-104-501	OPEN EDITION	RP/CL LOC REP CAP (151-250 TB)=CA	\$2,255	Each	33%	\$1,511	Other	D3
456-104-502	456-104-502	OPEN EDITION	RP/CL LOC REP CAP (251-400 TB)=CA	\$2,100	Each	33%	\$1,407	Other	D3
456-104-503	456-104-503	OPEN EDITION	RP/CL LOC REP CAP (401-600 TB) =CA	\$1,840	Each	33%	\$1,233	Other	D3
456-104-504	456-104-504	OPEN EDITION	RP/CL LOC REP CAP (601-1000TB)=CA	\$1,545	Each	33%	\$1,035	Other	D3
456-104-505	456-104-505	OPEN EDITION	RP/CL LOC REP CAP (1001TB+)=CA	\$1,175	Each	33%	\$787	Other	D3
456-104-506	456-104-506	OPEN EDITION	RP/CL REM REP CAP (0-14 TB)=CA	\$4,700	Each	33%	\$3,149	Other	D3
456-104-507	456-104-507	OPEN EDITION	RP/CL REM REP CAP (15-25 TB)=CA	\$3,595	Each	33%	\$2,409	Other	D3
456-104-508	456-104-508	OPEN EDITION	RP/CL REM REP CAP (26-40 TB)=CA	\$3,330	Each	33%	\$2,231	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Category (REQUIRED) use drop-down	K Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down		
456-104-509	456-104-509	OPEN EDITION	RP/CL REM REP CAP (41-60 TB) =CA	\$2,820	Each	33%	\$1,889	Other	D3	
456-104-510	456-104-510	OPEN EDITION	RP/CL REM REP CAP (61-100 TB) =CA	\$2,640	Each	33%	\$1,769	Other	D3	
456-104-511	456-104-511	OPEN EDITION	RP/CL REM REP CAP (101-150 TB) =CA	\$2,400	Each	33%	\$1,608	Other	D3	
456-104-512	456-104-512	OPEN EDITION	RP/CL REM REP CAP (151-250 TB) =CA	\$2,255	Each	33%	\$1,511	Other	D3	
456-104-513	456-104-513	OPEN EDITION	RP/CL REM REP CAP (251-400 TB) =CA	\$2,100	Each	33%	\$1,407	Other	D3	
456-104-514	456-104-514	OPEN EDITION	RP/CL REM REP CAP (401-600 TB) =CA	\$1,840	Each	33%	\$1,233	Other	D3	
456-104-515	456-104-515	OPEN EDITION	RP/CL REM REP CAP (601-1000TB) =CA	\$1,545	Each	33%	\$1,035	Other	D3	
456-104-516	456-104-516	OPEN EDITION	RP/CL REM REP CAP (1001TB+) =CA	\$1,175	Each	33%	\$787	Other	D3	
456-104-701	456-104-701	OPEN EDITION	SRSTP DMX 1TB =IC	\$0	Each	33%	\$0	Other	D3	
456-104-747	456-104-747	OPEN EDITION	SRSTP 3PTY TB =CB	\$0	Each	33%	\$0	Other	D3	
456-105-287	456-105-287	OPEN EDITION	SRMSUITE AX TIER 1 =IC	\$4,850	Each	33%	\$3,236	Other	D3	
456-105-288	456-105-288	OPEN EDITION	SRMSUITE CX/NS TIER 2 =IC	\$13,480	Each	33%	\$9,032	Other	D3	
456-105-289	456-105-289	OPEN EDITION	SRMSUITE CX TIER 3 =IC	\$33,030	Each	33%	\$22,130	Other	D3	
456-105-290	456-105-290	OPEN EDITION	SRMSUITE CX/NS TIER 4 =IC	\$61,460	Each	33%	\$41,178	Other	D3	
456-105-291	456-105-291	OPEN EDITION	SRMSUITE CX/NS TIER 5 =IC	\$105,990	Each	33%	\$71,013	Other	D3	
456-105-369	456-105-369	OPEN EDITION	SRMSUITE Vblock TIER 1 =IC	\$0	Each	33%	\$0	Other	D3	
456-105-370	456-105-370	OPEN EDITION	SRMSUITE Vblock TIER 2 =IC	\$0	Each	33%	\$0	Other	D3	
456-105-371	456-105-371	OPEN EDITION	SRMSUITE Vblock TIER 3 =IC	\$0	Each	33%	\$0	Other	D3	
456-105-372	456-105-372	OPEN EDITION	SRMSUITE Vblock TIER 4 =IC	\$0	Each	33%	\$0	Other	D3	
456-106-092	456-106-092	OPEN EDITION	PowerPath Linux on SystemZ =IA	\$10,000	Each	33%	\$6,700	Other	D3	
456-106-957	456-106-957	OPEN EDITION	IONIX IT OPS OPTICAL TRANSPORT MGR KIT=MA	\$175,000	Each	33%	\$117,250	Other	D3	
456-106-958	456-106-958	OPEN EDITION	IONIX IT OPS OTM MANAGED DEVICE L11=MA	\$2,300	Each	33%	\$1,541	Other	D3	
456-106-959	456-106-959	OPEN EDITION	IONIX IT OPS OTM MANAGED DEVICE L21=MA	\$1,725	Each	33%	\$1,156	Other	D3	
456-106-960	456-106-960	OPEN EDITION	IONIX IT OPS OTM MANAGED DEVICE L31=MA	\$1,334	Each	33%	\$894	Other	D3	
456-106-961	456-106-961	OPEN EDITION	IONIX IT OPS OTM MANAGED DEVICE L41=MA	\$1,081	Each	33%	\$724	Other	D3	
456-106-962	456-106-962	OPEN EDITION	ACM MANAGED SYSTEM=MA	\$90	Each	33%	\$60	Other	D3	
456-106-963	456-106-963	OPEN EDITION	ACM Prod RTU Lic=MA	\$36,000	Each	33%	\$24,120	Other	D3	
456-106-964	456-106-964	OPEN EDITION	AL5820 SAM ADP-P/PER SERV=MA	\$75,000	Each	33%	\$50,250	Other	D3	
456-106-965	456-106-965	OPEN EDITION	BMC Patrol ADP - P=MA	\$9,000	Each	33%	\$6,030	Other	D3	
456-106-966	456-106-966	OPEN EDITION	Concord eHealth ADP - P=MA	\$9,000	Each	33%	\$6,030	Other	D3	
456-106-967	456-106-967	OPEN EDITION	CONCORD SYSEEDGE ADP - P=MA	\$9,000	Each	33%	\$6,030	Other	D3	
456-106-968	456-106-968	OPEN EDITION	CIENA C.D TMF 814 ADP - P=MA	\$75,000	Each	33%	\$50,250	Other	D3	
456-106-969	456-106-969	OPEN EDITION	CISCO CTM TMF 814 ADP - P=MA	\$75,000	Each	33%	\$50,250	Other	D3	
456-106-970	456-106-970	OPEN EDITION	E-Mail ADP - P=MA	\$4,500	Each	33%	\$3,015	Other	D3	
456-106-971	456-106-971	OPEN EDITION	ISC Adp - Production Lic=MA	\$22,500	Each	33%	\$15,075	Other	D3	
456-106-972	456-106-972	OPEN EDITION	InfoVista Server ADP - P=MA	\$9,000	Each	33%	\$6,030	Other	D3	
456-106-973	456-106-973	OPEN EDITION	Log File ADP - P=MA	\$4,500	Each	33%	\$3,015	Other	D3	
456-106-974	456-106-974	OPEN EDITION	NetIQ ADP - P=MA	\$9,000	Each	33%	\$6,030	Other	D3	
456-106-975	456-106-975	OPEN EDITION	OUTBOUND SNMP ADP - P=MA	\$4,500	Each	33%	\$3,015	Other	D3	
456-106-976	456-106-976	OPEN EDITION	ADP MICROSOFT SYS CTR OPS MGR 2007 PRO=MA	\$18,000	Each	33%	\$12,060	Other	D3	
456-106-977	456-106-977	OPEN EDITION	Remedy ADP - P=MA	\$9,000	Each	33%	\$6,030	Other	D3	
456-106-978	456-106-978	OPEN EDITION	Script ADP - P=MA	\$4,500	Each	33%	\$3,015	Other	D3	
456-106-979	456-106-979	OPEN EDITION	CLAR-CELL-SYM ADP SITE LIC=MA	\$18,000	Each	33%	\$12,060	Other	D3	
456-106-980	456-106-980	OPEN EDITION	SQL Unix ADP(1/ser)P=MA	\$4,500	Each	33%	\$3,015	Other	D3	
456-106-981	456-106-981	OPEN EDITION	SQL Windows ADP - P=MA	\$4,500	Each	33%	\$3,015	Other	D3	
456-106-982	456-106-982	OPEN EDITION	Syslog ADP - P=MA	\$0	Each	33%	\$0	Other	D3	
456-106-983	456-106-983	OPEN EDITION	SNMP Trap ADP - P=MA	\$0	Each	33%	\$0	Other	D3	
456-106-984	456-106-984	OPEN EDITION	XML ADP - P=MA	\$4,500	Each	33%	\$3,015	Other	D3	
456-106-985	456-106-985	OPEN EDITION	AM Mgd High End Device=MA	\$13	Each	33%	\$9	Other	D3	
456-106-986	456-106-986	OPEN EDITION	IP AM - NAS EXTENSION (2)=MA	\$90	Each	33%	\$60	Other	D3	
456-106-987	456-106-987	OPEN EDITION	IP AM - NAS EXTENSION (1)=MA	\$90	Each	33%	\$60	Other	D3	
456-106-988	456-106-988	OPEN EDITION	AM Production License=MA	\$22,500	Each	33%	\$15,075	Other	D3	
456-106-989	456-106-989	OPEN EDITION	ITOI C API LICENSE=MA	\$0	Each	33%	\$0	Other	D3	
456-106-990	456-106-990	OPEN EDITION	ITOI JAVA API LICENSE=MA	\$0	Each	33%	\$0	Other	D3	
456-106-991	456-106-991	OPEN EDITION	ITOI PERL API LICENSE=MA	\$0	Each	33%	\$0	Other	D3	
456-106-992	456-106-992	OPEN EDITION	ITOI BUSINESS IMPACT MANAGER=MA	\$31,500	Each	33%	\$21,105	Other	D3	
456-106-993	456-106-993	OPEN EDITION	DM Static Ent License=MA	\$9,000	Each	33%	\$6,030	Other	D3	
456-106-994	456-106-994	OPEN EDITION	DM Static SP License=MA	\$9,000	Each	33%	\$6,030	Other	D3	
456-106-995	456-106-995	OPEN EDITION	DM Traveling License=MA	\$90,000	Each	33%	\$60,300	Other	D3	
456-106-996	456-106-996	OPEN EDITION	ITOI BUSNS DASHBRD 1 CONCURRENT USER=MA	\$900	Each	33%	\$603	Other	D3	
456-106-997	456-106-997	OPEN EDITION	ITOI BUSNS DASHBRD 2500 CONCURRNT USR=MA	\$152,290	Each	33%	\$102,028	Other	D3	
456-106-998	456-106-998	OPEN EDITION	ITOI BUSNS DASHBRD 5 CONCURRENT USERS=MA	\$2,835	Each	33%	\$1,899	Other	D3	
456-106-999	456-106-999	OPEN EDITION	ITOI BUSNS DASHBRD 10 CONCURRNT USRS=MA	\$4,050	Each	33%	\$2,714	Other	D3	
456-107-000	456-107-000	OPEN EDITION	ITOI BUSNS DASHBRD 25 CONCURRENT USER=MA	\$8,100	Each	33%	\$5,427	Other	D3	
456-107-001	456-107-001	OPEN EDITION	ITOI BUSNS DASHBRD 50 CONCURRNT USRS=MA	\$13,770	Each	33%	\$9,226	Other	D3	
456-107-002	456-107-002	OPEN EDITION	ITOI BUSNS DASHBRD 100 CONCURRNT USRS=MA	\$20,250	Each	33%	\$13,568	Other	D3	
456-107-003	456-107-003	OPEN EDITION	ITOI BUSNS DASHBRD 250 CONCURRNT USRS=MA	\$40,500	Each	33%	\$27,135	Other	D3	
456-107-004	456-107-004	OPEN EDITION	ITOI BUSNS DASHBRD 500 CONCURRNT USRS=MA	\$60,750	Each	33%	\$40,703	Other	D3	
456-107-005	456-107-005	OPEN EDITION	ITOI BUSNS DASHBRD 1000 CONCURRNT USR=MA	\$81,000	Each	33%	\$54,270	Other	D3	
456-107-006	456-107-006	OPEN EDITION	ITOI BUSINESS DASHBOARD PRODUCTION=MA	\$13,500	Each	33%	\$9,045	Other	D3	
456-107-007	456-107-007	OPEN EDITION	ITOI SRVR MGR-APP PROCESS MGMT MODULE=MA	\$13,500	Each	33%	\$9,045	Other	D3	
456-107-008	456-107-008	OPEN EDITION	ITOI SRVR MGR-CLUSTER MGT MOD. SITE=MA	\$13,500	Each	33%	\$9,045	Other	D3	
456-107-009	456-107-009	OPEN EDITION	F5 LOAD BALANCER MGMT MODULE=MA	\$13,500	Each	33%	\$9,045	Other	D3	
456-107-010	456-107-010	OPEN EDITION	MICROSOFT HYPER-V MGMT MODULE=MA	\$13,500	Each	33%	\$9,045	Other	D3	
456-107-011	456-107-011	OPEN EDITION	EMC SERVER MANAGER - PROD LICENSE=MA	\$13,500	Each	33%	\$9,045	Other	D3	
456-107-012	456-107-012	OPEN EDITION	ITOI SERVER MGR - VM MODULE- SITE=MA	\$13,500	Each	33%	\$9,045	Other	D3	
456-107-013	456-107-013	OPEN EDITION	ACM EXP PACK UPG 1=MA	\$24,300	Each	33%	\$16,281	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-107-014	456-107-014	OPEN EDITION	ACM EXP PACK UPG 2=MA	\$100.800	Each	33%	\$67,536	Other	D3
456-107-015	456-107-015	OPEN EDITION	ACM EXP PACK UPG 3=MA	\$76.500	Each	33%	\$51,255	Other	D3
456-107-016	456-107-016	OPEN EDITION	ASM Express Pack Upg 1=MA	\$17.000	Each	33%	\$11,390	Other	D3
456-107-017	456-107-017	OPEN EDITION	ASM Express Pack Upg 2=MA	\$65.875	Each	33%	\$44,136	Other	D3
456-107-018	456-107-018	OPEN EDITION	ASM Express Pack Upg 3=MA	\$48.875	Each	33%	\$32,746	Other	D3
456-107-019	456-107-019	OPEN EDITION	BI Express Pack Upg 1=MA	\$37.000	Each	33%	\$24,790	Other	D3
456-107-020	456-107-020	OPEN EDITION	BI Express Pack Upg 2=MA	\$145.875	Each	33%	\$97,736	Other	D3
456-107-021	456-107-021	OPEN EDITION	BI Express Pack Upg 3=MA	\$108.875	Each	33%	\$72,946	Other	D3
456-107-022	456-107-022	OPEN EDITION	NAS EXPRESS PACK 50 to 100 UPG - P=MA	\$14.400	Each	33%	\$9,648	Other	D3
456-107-023	456-107-023	OPEN EDITION	NAS EXPRESS PACK 100 to 200 UPG - P=MA	\$57.600	Each	33%	\$38,592	Other	D3
456-107-024	456-107-024	OPEN EDITION	NAS EXPRESS PACK 100 to 250 UPG - P=MA	\$43.200	Each	33%	\$28,944	Other	D3
456-107-025	456-107-025	OPEN EDITION	Express Pack Upg 1=MA	\$18.000	Each	33%	\$12,060	Other	D3
456-107-026	456-107-026	OPEN EDITION	Express Pack Upg 2=MA	\$72.000	Each	33%	\$48,240	Other	D3
456-107-027	456-107-027	OPEN EDITION	Express Pack Upg 3=MA	\$54.000	Each	33%	\$36,180	Other	D3
456-107-028	456-107-028	OPEN EDITION	GLOBAL CONSOLE 100=MA	\$72.000	Each	33%	\$48,240	Other	D3
456-107-029	456-107-029	OPEN EDITION	GLOBAL CONSOLE 10=MA	\$22.500	Each	33%	\$15,075	Other	D3
456-107-030	456-107-030	OPEN EDITION	GLOBAL CONSOLE 1=MA	\$4.500	Each	33%	\$3,015	Other	D3
456-107-031	456-107-031	OPEN EDITION	GLOBAL CONSOLE 25=MA	\$36.000	Each	33%	\$24,120	Other	D3
456-107-032	456-107-032	OPEN EDITION	GLOBAL CONSOLE 3=MA	\$10.800	Each	33%	\$7,236	Other	D3
456-107-033	456-107-033	OPEN EDITION	GLOBAL CONSOLE 50=MA	\$54.000	Each	33%	\$36,180	Other	D3
456-107-034	456-107-034	OPEN EDITION	IP AM Mgd Tier 1 Lic=MA	\$225	Each	33%	\$151	Other	D3
456-107-035	456-107-035	OPEN EDITION	IP AM Mgd Tier 1: 501-1000 Lic=MA	\$216	Each	33%	\$145	Other	D3
456-107-036	456-107-036	OPEN EDITION	IP AM MGD TIER 1 DEVICES: 1001-1500=MA	\$198	Each	33%	\$133	Other	D3
456-107-037	456-107-037	OPEN EDITION	IP AM MGD TIER 1 DEVICES: 1501-2500=MA	\$180	Each	33%	\$121	Other	D3
456-107-038	456-107-038	OPEN EDITION	IP AM MGD TIER 1 DEVICES: 2501-5000=MA	\$149	Each	33%	\$100	Other	D3
456-107-039	456-107-039	OPEN EDITION	IP AM MGD TIER 1 DEVICES: 5001-10000=MA	\$122	Each	33%	\$82	Other	D3
456-107-040	456-107-040	OPEN EDITION	IP AM Mgd Tier 1: 10,001+ =MA	\$90	Each	33%	\$60	Other	D3
456-107-041	456-107-041	OPEN EDITION	IP AM Mgd Tier 2 Lic=MA	\$18	Each	33%	\$12	Other	D3
456-107-042	456-107-042	OPEN EDITION	IP AM Mgd Tier 2: 501-1000=MA	\$17	Each	33%	\$11	Other	D3
456-107-043	456-107-043	OPEN EDITION	IP AM MGD TIER 2 DEVICES: 1001-1500=MA	\$16	Each	33%	\$11	Other	D3
456-107-044	456-107-044	OPEN EDITION	IP AM MGD TIER 2 DEVICES: 1501-2500=MA	\$15	Each	33%	\$10	Other	D3
456-107-045	456-107-045	OPEN EDITION	IP AM MGD TIER 2 DEVICES: 2501-5000=MA	\$14	Each	33%	\$9	Other	D3
456-107-046	456-107-046	OPEN EDITION	IP AM MGD TIER 2 DEVICES: 5001-10000=MA	\$12	Each	33%	\$8	Other	D3
456-107-047	456-107-047	OPEN EDITION	IP AM Mgd Tier 2: 10,001+ =MA	\$10	Each	33%	\$7	Other	D3
456-107-048	456-107-048	OPEN EDITION	IP AM Mgd Tier 3 Lic=MA	\$54	Each	33%	\$36	Other	D3
456-107-049	456-107-049	OPEN EDITION	IP AM Mgd Tier 3: 501-1000=MA	\$50	Each	33%	\$34	Other	D3
456-107-050	456-107-050	OPEN EDITION	IP AM MGD TIER 3 DEVICES: 1001-1500=MA	\$45	Each	33%	\$30	Other	D3
456-107-051	456-107-051	OPEN EDITION	IP AM MGD TIER 3 DEVICES: 1501-2500=MA	\$41	Each	33%	\$27	Other	D3
456-107-052	456-107-052	OPEN EDITION	IP AM MGD TIER 3 DEVICES: 2501-5000=MA	\$36	Each	33%	\$24	Other	D3
456-107-053	456-107-053	OPEN EDITION	IP AM MGD TIER 3 DEVICES: 5001-10000=MA	\$32	Each	33%	\$21	Other	D3
456-107-054	456-107-054	OPEN EDITION	IP AM Mgd Tier 3: 10,001+=MA	\$23	Each	33%	\$15	Other	D3
456-107-055	456-107-055	OPEN EDITION	IP AM Mgd Tier 4 NAS Lic=MA	\$32	Each	33%	\$21	Other	D3
456-107-056	456-107-056	OPEN EDITION	IP AM MGD TIER 4 NAS DEVICES:101-250=MA	\$27	Each	33%	\$18	Other	D3
456-107-057	456-107-057	OPEN EDITION	IP AM MGD TIER 4 NAS DEVICES:251+UP=MA	\$23	Each	33%	\$15	Other	D3
456-107-059	456-107-059	OPEN EDITION	MULTICAST MGD DEV LIC=MA	\$125	Each	33%	\$84	Other	D3
456-107-060	456-107-060	OPEN EDITION	MULTICAST MGD DEV: 501-1,000 =MA	\$120	Each	33%	\$80	Other	D3
456-107-061	456-107-061	OPEN EDITION	MULTICAST MGR DEVICES: 1001-1500=MA	\$110	Each	33%	\$74	Other	D3
456-107-062	456-107-062	OPEN EDITION	MULTICAST MGR DEVICES: 1501-2500=MA	\$100	Each	33%	\$67	Other	D3
456-107-063	456-107-063	OPEN EDITION	MULTICAST MGR DEVICES: 2501-5000=MA	\$85	Each	33%	\$57	Other	D3
456-107-064	456-107-064	OPEN EDITION	MULTICAST MGR DEVICES: 5001-10000=MA	\$70	Each	33%	\$47	Other	D3
456-107-065	456-107-065	OPEN EDITION	MULTICAST MGD DEV: 10,000+ =MA	\$50	Each	33%	\$34	Other	D3
456-107-066	456-107-066	OPEN EDITION	MULTICAST MGR: MULTICST VPN FEATURE=MA	\$35,000	Each	33%	\$23,450	Other	D3
456-107-067	456-107-067	OPEN EDITION	MULTICAST PRODUCTION LIC=MA	\$25,000	Each	33%	\$16,750	Other	D3
456-107-068	456-107-068	OPEN EDITION	MPLSMGD LAY3 CE DEV LIC=MA	\$150	Each	33%	\$101	Other	D3
456-107-069	456-107-069	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 2501-5000=MA	\$144	Each	33%	\$96	Other	D3
456-107-070	456-107-070	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 5001-10000=MA	\$132	Each	33%	\$88	Other	D3
456-107-071	456-107-071	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 10001-25000=MA	\$126	Each	33%	\$84	Other	D3
456-107-072	456-107-072	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 25001-50000=MA	\$120	Each	33%	\$80	Other	D3
456-107-073	456-107-073	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 50001+UP=MA	\$105	Each	33%	\$70	Other	D3
456-107-074	456-107-074	OPEN EDITION	MPLSMGD LAY2 FRWDR INTFC LIC=MA	\$75	Each	33%	\$50	Other	D3
456-107-075	456-107-075	OPEN EDITION	MPLS MGD LAY2 FRWDR INTFC:201-1000=MA	\$72	Each	33%	\$48	Other	D3
456-107-076	456-107-076	OPEN EDITION	MPLS MGD LAY2 FRWDR INTFC:1001-4000=MA	\$66	Each	33%	\$44	Other	D3
456-107-077	456-107-077	OPEN EDITION	MPLS MGD LAY2 FRWDR INTFC:4001-20000=MA	\$63	Each	33%	\$42	Other	D3
456-107-078	456-107-078	OPEN EDITION	MPLS MGD LAY2 FRWDR INTFC:20001-100K=MA	\$60	Each	33%	\$40	Other	D3
456-107-079	456-107-079	OPEN EDITION	MPLS MGD LAY2 FRWDR INTFC:100K+UP=MA	\$53	Each	33%	\$36	Other	D3
456-107-080	456-107-080	OPEN EDITION	MPLS PRODUCTION LICENSE=MA	\$100,000	Each	33%	\$67,000	Other	D3
456-107-081	456-107-081	OPEN EDITION	MPLSMGD LAY3 VRF INTF LIC=MA	\$50	Each	33%	\$34	Other	D3
456-107-082	456-107-082	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 2501-5000=MA	\$48	Each	33%	\$32	Other	D3
456-107-083	456-107-083	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 5001-10000=MA	\$44	Each	33%	\$29	Other	D3
456-107-084	456-107-084	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 10001-25000=MA	\$42	Each	33%	\$28	Other	D3
456-107-085	456-107-085	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 25001-50000=MA	\$40	Each	33%	\$27	Other	D3
456-107-086	456-107-086	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 50001+UP=MA	\$35	Each	33%	\$23	Other	D3
456-107-087	456-107-087	OPEN EDITION	IPV6 AVAILABILITY MGR - PRODUCTION=MA	\$26,100	Each	33%	\$17,487	Other	D3
456-107-088	456-107-088	OPEN EDITION	EMC NOTIFICATION MANAGER=MA	\$67,500	Each	33%	\$45,225	Other	D3
456-107-089	456-107-089	OPEN EDITION	NPM MGD DEVICES LIC=MA	\$113	Each	33%	\$76	Other	D3
456-107-090	456-107-090	OPEN EDITION	NPM MGD DEVICES: 501-1,000=MA	\$108	Each	33%	\$72	Other	D3
456-107-091	456-107-091	OPEN EDITION	NPM MGD DEVICES: 1,001-1,500=MA	\$99	Each	33%	\$66	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L		
456-107-092	456-107-092	OPEN EDITION	NPM MGD DEVICES: 1,501-2,500=MA	\$90	Each	33%	\$60	Other	D3	
456-107-093	456-107-093	OPEN EDITION	NPM MGD DEVICES: 2,501-5,000=MA	\$77	Each	33%	\$52	Other	D3	
456-107-094	456-107-094	OPEN EDITION	NPM MGD DEVICES: 5,001-10,000=MA	\$63	Each	33%	\$42	Other	D3	
456-107-095	456-107-095	OPEN EDITION	NPM MGD DEVICES: 10,001+=MA	\$45	Each	33%	\$30	Other	D3	
456-107-096	456-107-096	OPEN EDITION	NPM PRODUCTION LICENSE=MA	\$22,500	Each	33%	\$15,075	Other	D3	
456-107-097	456-107-097	OPEN EDITION	OLIP Production License=MA	\$18,000	Each	33%	\$12,060	Other	D3	
456-107-098	456-107-098	OPEN EDITION	IP AM Mgd P+I Lic=MA	\$1,080	Each	33%	\$724	Other	D3	
456-107-099	456-107-099	OPEN EDITION	IP AM MGD PORTS+HINTRFCS: 5001-10000=MA	\$990	Each	33%	\$663	Other	D3	
456-107-100	456-107-100	OPEN EDITION	IP AM MGD PORTS+HINTRFCS: 10001-25000=MA	\$900	Each	33%	\$603	Other	D3	
456-107-101	456-107-101	OPEN EDITION	IP AM MGD PORTS+HINTRFCS: 25001-50000=MA	\$910	Each	33%	\$603	Other	D3	
456-107-102	456-107-102	OPEN EDITION	IP AM MGD PORTS+HINTRFCS: 50001-100K=MA	\$720	Each	33%	\$482	Other	D3	
456-107-103	456-107-103	OPEN EDITION	IP AM MGD PORTS+HINTRFCS: 100001-250K=MA	\$540	Each	33%	\$362	Other	D3	
456-107-104	456-107-104	OPEN EDITION	IP AM MGD PORTS+HINTRFCS: 250001-500K=MA	\$450	Each	33%	\$302	Other	D3	
456-107-105	456-107-105	OPEN EDITION	IP AM MGD PORTS+HINTRFCS: 500001-1M=MA	\$360	Each	33%	\$241	Other	D3	
456-107-106	456-107-106	OPEN EDITION	IP AM MGD PORTS+HINTRFCS: 1000001-1.5M=MA	\$270	Each	33%	\$181	Other	D3	
456-107-107	456-107-107	OPEN EDITION	IP AM MGD PORTS+HINTRFCS: 1500001-2M=MA	\$180	Each	33%	\$121	Other	D3	
456-107-108	456-107-108	OPEN EDITION	IP AM Mgd P+I: 2MM + Lic 91.7% Disc=MA	\$90	Each	33%	\$60	Other	D3	
456-107-109	456-107-109	OPEN EDITION	PM Production License=MA	\$9,000	Each	33%	\$6,030	Other	D3	
456-107-110	456-107-110	OPEN EDITION	RCA Upgrade License=MA	\$18,000	Each	33%	\$12,060	Other	D3	
456-107-111	456-107-111	OPEN EDITION	SERVICE ASSURANCE MGR - PRODUCTION=MA	\$36,000	Each	33%	\$24,120	Other	D3	
456-107-112	456-107-112	OPEN EDITION	ITOPS DYNAMIC MODEL COMPLIER LICENSE=MA	\$10,000	Each	33%	\$6,700	Other	D3	
456-107-113	456-107-113	OPEN EDITION	SMARTS DYNAMIC MODEL=MA	\$0	Each	33%	\$0	Other	D3	
456-107-114	456-107-114	OPEN EDITION	ITOI ITOPS DYNAMIC MODEL LOADER LIC=MA	\$0	Each	33%	\$0	Other	D3	
456-107-115	456-107-115	OPEN EDITION	SPM PRODUCTION LICENSE=MA	\$10,000	Each	33%	\$6,700	Other	D3	
456-107-116	456-107-116	OPEN EDITION	SDN SR for Smarts=MA=MA	\$0	Each	33%	\$0	Other	D3	
456-107-117	456-107-117	OPEN EDITION	EMC SMARTS VOIP ENBLMINT PACK FOR AVAY=MA	\$25,000	Each	33%	\$16,750	Other	D3	
456-107-118	456-107-118	OPEN EDITION	VOIP - CISCO IP MODULE=MA	\$25,000	Each	33%	\$16,750	Other	D3	
456-107-119	456-107-119	OPEN EDITION	EMC SMARTS VOIP AM PRODUCTION LICENSE=MA	\$40,000	Each	33%	\$26,800	Other	D3	
456-107-120	456-107-120	OPEN EDITION	VOIP MGMT SUITE PROD RTU PER DCTR/NOC=MA	\$50,000	Each	33%	\$33,500	Other	D3	
456-107-121	456-107-121	OPEN EDITION	WIFI ACCESS POINTS LICENSE 1-1000=MA	\$38	Each	33%	\$25	Other	D3	
456-107-122	456-107-122	OPEN EDITION	WIFI ACCESS POINTS LICENSE 1001-5000=MA	\$33	Each	33%	\$22	Other	D3	
456-107-123	456-107-123	OPEN EDITION	WIFI ACCESS POINTS LICENSE 5001-10000=MA	\$25	Each	33%	\$17	Other	D3	
456-107-124	456-107-124	OPEN EDITION	WIFI CONTROLLER LICENSE COUNT=MA	\$200	Each	33%	\$134	Other	D3	
456-107-125	456-107-125	OPEN EDITION	WIRELESS MANAGER - FAILOVER LICENSE=MA	\$7,500	Each	33%	\$5,025	Other	D3	
456-107-126	456-107-126	OPEN EDITION	WIRELESS MANAGER - PRODUCTION LICENSE=MA	\$15,000	Each	33%	\$10,050	Other	D3	
456-107-281	456-107-281	OPEN EDITION	PowerPath VE Bundle =IC	\$8,554	Each	33%	\$5,731	Other	D3	
456-108-124	456-108-124	OPEN EDITION	RP/CL LOC BASE LIC=IC	\$26,400	Each	33%	\$17,688	Other	D3	
456-108-125	456-108-125	OPEN EDITION	RP/CL REM BASE LIC=IC	\$26,400	Each	33%	\$17,688	Other	D3	
456-108-167	456-108-167	OPEN EDITION	POWERPATH PP-NON-X86-T1 =ZC	\$1,400	Each	33%	\$938	Other	D3	
456-108-168	456-108-168	OPEN EDITION	POWERPATH PP-NON-X86-T2 =ZC	\$1,335	Each	33%	\$894	Other	D3	
456-108-169	456-108-169	OPEN EDITION	POWERPATH PP-NON-X86-V1 =ZC	\$1,200	Each	33%	\$804	Other	D3	
456-108-170	456-108-170	OPEN EDITION	POWERPATH PP-NON-X86-V2 =ZC	\$1,100	Each	33%	\$737	Other	D3	
456-108-171	456-108-171	OPEN EDITION	POWERPATH PP-X86-T1 =ZC	\$595	Each	33%	\$399	Other	D3	
456-108-172	456-108-172	OPEN EDITION	POWERPATH PP-X86-T2 =ZC	\$562	Each	33%	\$369	Other	D3	
456-108-173	456-108-173	OPEN EDITION	POWERPATH PP-X86-V1 =ZC	\$500	Each	33%	\$335	Other	D3	
456-108-174	456-108-174	OPEN EDITION	POWERPATH PP-X86-V2 =ZC	\$450	Each	33%	\$302	Other	D3	
456-108-175	456-108-175	OPEN EDITION	POWERPATH/VE STD. VOLUME 1,000+=ZC	\$1,050	Each	33%	\$704	Other	D3	
456-108-177	456-108-177	OPEN EDITION	POWERPATH/VE STD. VOLUME 3,000+=ZC	\$900	Each	33%	\$603	Other	D3	
456-108-179	456-108-179	OPEN EDITION	POWERPATH/VE STD. VOLUME 500+=ZC	\$1,200	Each	33%	\$804	Other	D3	
456-108-180	456-108-180	OPEN EDITION	POWERPATH/VE? ADD-ON VOL (200+ CPU)=ZC	\$900	Each	33%	\$603	Other	D3	
456-108-181	456-108-181	OPEN EDITION	POWERPATH/VE ADD-ON VOL (100-199 CPU)=ZC	\$1,000	Each	33%	\$670	Other	D3	
456-108-182	456-108-182	OPEN EDITION	POWERPATH/VE STD. VOL 100-199 CPU=ZC	\$1,500	Each	33%	\$1,005	Other	D3	
456-108-183	456-108-183	OPEN EDITION	POWERPATH/VE STD. VOL 200+ CPU=ZC	\$1,350	Each	33%	\$905	Other	D3	
456-108-188	456-108-188	OPEN EDITION	POWERPATH/VE ADD-ON X86 T1 (1-7 CPU)=ZC	\$1,200	Each	33%	\$804	Other	D3	
456-108-189	456-108-189	OPEN EDITION	POWERPATH/VE ADD-ON X86 T2 (8+ CPUS)=ZC	\$1,100	Each	33%	\$737	Other	D3	
456-108-190	456-108-190	OPEN EDITION	POWERPATH/VE STD. X86 T1 1-7 CPUS=ZC	\$1,785	Each	33%	\$1,196	Other	D3	
456-108-191	456-108-191	OPEN EDITION	POWERPATH/VE STD. X86 T2 8+ CPUS=ZC	\$1,645	Each	33%	\$1,102	Other	D3	
456-109-047	456-109-047	OPEN EDITION	ELA POWERPATH Virtual EDN=IA	\$0	Each	33%	\$0	Other	D3	
456-109-048	456-109-048	OPEN EDITION	ELA POWERPATH PHYSICAL X86 EDN=IA	\$0	Each	33%	\$0	Other	D3	
456-109-049	456-109-049	OPEN EDITION	ELA POWERPATH PHYSICAL Non-X86 EDN=IA	\$0	Each	33%	\$0	Other	D3	
456-110-146	456-110-146	OPEN EDITION	SEL Captiva Real-Time Server -IA	\$0	Each	33%	\$0	Other	D3	
456-110-147	456-110-147	OPEN EDITION	SEL CPTV Real-Time OCR/PDF 100K PPY=PA	\$0	Each	33%	\$0	Other	D3	
456-110-148	456-110-148	OPEN EDITION	SEL CPTV Real-Time Adv Rcg 100K PPY=PA	\$0	Each	33%	\$0	Other	D3	
456-110-149	456-110-149	OPEN EDITION	SEL Captiva Web Client =UB	\$0	Each	33%	\$0	Other	D3	
456-110-456	456-110-456	OPEN EDITION	POWERPATH VE HOST LICENSES SRV/USRV=IA	\$0	Each	33%	\$0	Other	D3	
456-110-457	456-110-457	OPEN EDITION	POWERPATH VE BUNDLE=IC	\$8,554	Each	33%	\$5,731	Other	D3	
456-110-458	456-110-458	OPEN EDITION	POWERPATH VE DOM BASED MASTER (MKEY)=IC	\$0	Each	33%	\$0	Other	D3	
456-110-686	456-110-686	OPEN EDITION	SRM AX TIER 1 =IC	\$4,830	Each	33%	\$3,236	Other	D3	
456-110-687	456-110-687	OPEN EDITION	SRM CX/NS TIER 2 =IC	\$13,480	Each	33%	\$9,032	Other	D3	
456-110-688	456-110-688	OPEN EDITION	SRM CX TIER 3 =IC	\$33,030	Each	33%	\$22,130	Other	D3	
456-110-689	456-110-689	OPEN EDITION	SRM CX/NS TIER 4 =IC	\$61,460	Each	33%	\$41,178	Other	D3	
456-110-690	456-110-690	OPEN EDITION	SRM CX/NS TIER 5 =IC	\$105,990	Each	33%	\$71,013	Other	D3	
456-112-135	456-112-135	OPEN EDITION	SRM for Dell SC2000=IC	\$5,460	Each	33%	\$3,658	Other	D3	
456-112-136	456-112-136	OPEN EDITION	SRM for Dell SC4000=IC	\$13,100	Each	33%	\$8,777	Other	D3	
456-112-137	456-112-137	OPEN EDITION	SRM for Dell SC7000=IC	\$26,190	Each	33%	\$17,547	Other	D3	
456-112-139	456-112-139	OPEN EDITION	SRM for Dell SC9000=IC	\$38,190	Each	33%	\$25,587	Other	D3	
456-112-260	456-112-260	OPEN EDITION	SEL Captiva Std Svr T/D 10K PPY=IA	\$0	Each	33%	\$0	Other	D3	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-112-264	456-112-264	OPEN EDITION	SEL Capt StdSvr + AdvRcg T/D 10K PPY=IA	\$0	Each	33%	\$0	Other	D3
456-112-266	456-112-266	OPEN EDITION	SEL Captiva Attended Client=UB	\$0	Each	33%	\$0	Other	D3
456-112-267	456-112-267	OPEN EDITION	SEL Captiva Web Client =UB	\$0	Each	33%	\$0	Other	D3
456-112-268	456-112-268	OPEN EDITION	SEL Captiva ScanPlus Client =UB	\$0	Each	33%	\$0	Other	D3
456-112-269	456-112-269	OPEN EDITION	SEL Captiva Server Volume +100K PPY=PA	\$0	Each	33%	\$0	Other	D3
456-112-270	456-112-270	OPEN EDITION	SEL Capt Srv Vol +Adv Rcg +100K PPY=PA	\$0	Each	33%	\$0	Other	D3
456-112-271	456-112-271	OPEN EDITION	SEL Captiva Adv Rcg Volume +100K PPY=PA	\$0	Each	33%	\$0	Other	D3
456-112-273	456-112-273	OPEN EDITION	SEL Capt Check Read US 100KPPY perCL=PA	\$0	Each	33%	\$0	Other	D3
456-112-274	456-112-274	OPEN EDITION	SEL Capt Check Read FR 100KPPY perCL=PA	\$0	Each	33%	\$0	Other	D3
456-112-275	456-112-275	OPEN EDITION	SEL Capt EastEuro/APJ OCR for Capture=MA	\$0	Each	33%	\$0	Other	D3
456-112-276	456-112-276	OPEN EDITION	SEL Capt AR EastEuro/APAC OCR, per CL=MA	\$0	Each	33%	\$0	Other	D3
456-112-277	456-112-277	OPEN EDITION	SEL Captiva Mobile SDK=MA	\$0	Each	33%	\$0	Other	D3
456-112-278	456-112-278	OPEN EDITION	SEL Captiva Mobile Runtime 1K Devices=MA	\$0	Each	33%	\$0	Other	D3
456-112-279	456-112-279	OPEN EDITION	SEL Captiva Cloud Capture Toolkit=UA	\$0	Each	33%	\$0	Other	D3
456-112-280	456-112-280	OPEN EDITION	SEL PIXTOOLS FOR .NET =MA	\$0	Each	33%	\$0	Other	D3
456-112-281	456-112-281	OPEN EDITION	SEL Captiva Real-Time Server=IA	\$0	Each	33%	\$0	Other	D3
456-112-282	456-112-282	OPEN EDITION	SEL Captiva Real-Time OCR/PDF 100KPPY=PA	\$0	Each	33%	\$0	Other	D3
456-112-283	456-112-283	OPEN EDITION	SEL Captiva Real-Time AdvRcg 100K PPY=PA	\$0	Each	33%	\$0	Other	D3
456-113-407	456-113-407	OPEN EDITION	Appsync ADV for Dell SCv2K-v3K series=IC	\$6,030	Each	33%	\$4,040	Other	D3
456-113-408	456-113-408	OPEN EDITION	Appsync ADV for Dell SC4K-5K series=IC	\$13,560	Each	33%	\$9,085	Other	D3
456-113-409	456-113-409	OPEN EDITION	Appsync ADV for Dell SC7K series=IC	\$27,910	Each	33%	\$18,700	Other	D3
456-113-410	456-113-410	OPEN EDITION	Appsync ADV for Dell SC9K series=IC	\$53,725	Each	33%	\$35,996	Other	D3
456-113-425	456-113-425	OPEN EDITION	SRM for Dell SC5020=IC	\$12,890	Each	33%	\$8,636	Other	D3
456-113-426	456-113-426	OPEN EDITION	SRM for Dell SC3000 series=IC	\$7,475	Each	33%	\$5,008	Other	D3
457-000-115	457-000-115	OPEN EDITION	DISKXTENDER DATABASE ED FOR ORACLE	\$0	Each	33%	\$0	Other	D3
457-000-118	457-000-118	OPEN EDITION	DX UIL DM FOR EMC CELERRA	\$0	Each	33%	\$0	Other	D3
457-000-302	457-000-302	OPEN EDITION	DSKXTNDR 2K DATA MGR FOR EMC CELERRA	\$0	Each	33%	\$0	Other	D3
457-000-304	457-000-304	OPEN EDITION	APPLICATIONXTENDER DEVELOPER PROGRAM	\$0	Each	33%	\$0	Other	D3
457-000-305	457-000-305	OPEN EDITION	APPXTNDR DEVELOPER PROGRAM UPDATE FEE	\$0	Each	33%	\$0	Other	D3
457-000-317	457-000-317	OPEN EDITION	APPXTENDER/WX SVR CC 500-999 ST	\$0	Each	33%	\$0	Other	D3
457-000-318	457-000-318	OPEN EDITION	APPXTENDER/WX SVR CC 1000-1999 ST	\$0	Each	33%	\$0	Other	D3
457-000-319	457-000-319	OPEN EDITION	APPXTENDER/WX SVR CC 2000-2999 ST	\$0	Each	33%	\$0	Other	D3
457-000-320	457-000-320	OPEN EDITION	APPXTENDER/WX SVR CC 3000-3999 ST	\$0	Each	33%	\$0	Other	D3
457-000-321	457-000-321	OPEN EDITION	APPXTENDER/WX SVR CC 4000-4999 ST	\$0	Each	33%	\$0	Other	D3
457-000-327	457-000-327	OPEN EDITION	AXWX STANDALONE ST	\$0	Each	33%	\$0	Other	D3
457-000-343	457-000-343	OPEN EDITION	APPXTENDER RPTS MGMT SOFTWARE (2-5) ST	\$0	Each	33%	\$0	Other	D3
457-000-405	457-000-405	OPEN EDITION	DSKXTNDR 2K DATA MGR FOR EMC CELERRA	\$0	Each	33%	\$0	Other	D3
457-100-182	457-100-182	OPEN EDITION	POWERPATH VE STD X86 T1 (2-7 CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-183	457-100-183	OPEN EDITION	POWERPATH VE STD X86 T2 (8+ CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-184	457-100-184	OPEN EDITION	POWERPATH VE STD. VOL (100-199 CPU)	\$0	Each	33%	\$0	Other	D3
457-100-185	457-100-185	OPEN EDITION	POWERPATH VE STD. VOLUME 2 (200+ CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-186	457-100-186	OPEN EDITION	POWERPATH VE ADD-ON X86 T1 (2-7 CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-187	457-100-187	OPEN EDITION	POWERPATH VE ADD-ON X86 T2 (8+ CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-188	457-100-188	OPEN EDITION	POWERPATH VEADDDON VOL (100 - 199 CPU)	\$0	Each	33%	\$0	Other	D3
457-100-189	457-100-189	OPEN EDITION	POWERPATH VE ADDON VOL 2 (200+ CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-696	457-100-696	OPEN EDITION	PP IND LIC X86 (1-7 CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-697	457-100-697	OPEN EDITION	PP IND LIC X86 (8+ CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-698	457-100-698	OPEN EDITION	PP VOL X86 (100-199 CPUS)	\$0	Each	33%	\$0	Other	D3
457-100-699	457-100-699	OPEN EDITION	PP VOL X86 (200+ CPUS)	\$0	Each	33%	\$0	Other	D3
457-100-700	457-100-700	OPEN EDITION	PP IND LIC NX86 (1-7 CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-701	457-100-701	OPEN EDITION	PP IND LIC NX86 (8+ CPUs)	\$0	Each	33%	\$0	Other	D3
457-100-702	457-100-702	OPEN EDITION	PP VOL NX86 (100-199 CPUS)	\$0	Each	33%	\$0	Other	D3
457-100-703	457-100-703	OPEN EDITION	PP VOL NX86 (200+ CPUS)	\$0	Each	33%	\$0	Other	D3
457-100-789	457-100-789	OPEN EDITION	ELA POWERPATH DOMAIN BASED MSTER KEY X86	\$1,000	Each	33%	\$670	Other	D3
457-100-790	457-100-790	OPEN EDITION	ELA POWERPATH DOMAIN BASED KEY NON-X86	\$1,000	Each	33%	\$670	Other	D3
457-101-046	457-101-046	OPEN EDITION	POWERPATH/VE STD. VOLUME (500+)	\$0	Each	33%	\$0	Other	D3
457-101-047	457-101-047	OPEN EDITION	POWERPATH/VE STD. VOLUME (1,000+)	\$0	Each	33%	\$0	Other	D3
457-101-048	457-101-048	OPEN EDITION	POWERPATH/VE STD. VOLUME (3,000+)	\$0	Each	33%	\$0	Other	D3
457-101-141	457-101-141	OPEN EDITION	RP/CL LOC BASE = CA	\$0	Each	33%	\$0	Other	D3
457-101-143	457-101-143	OPEN EDITION	RP/CL REM BASE =CA	\$0	Each	33%	\$0	Other	D3
457-101-176	457-101-176	OPEN EDITION	SRSTP DMX BASE =IC	\$0	Each	33%	\$0	Other	D3
457-101-180	457-101-180	OPEN EDITION	SRSTP 3PTY BASE =IC	\$0	Each	33%	\$0	Other	D3
457-101-600	457-101-600	OPEN EDITION	ELA PP CUS FOR LINUX ON SYSTEM z=IA	\$1,000	Each	33%	\$670	Other	D3
458-000-150	458-000-150	OPEN EDITION	RP/CL LOCAL CLASSIC PRODUCT	\$0	Each	33%	\$0	Other	D3
458-000-151	458-000-151	OPEN EDITION	RP/CL REMOTE CLASSIC PRODUCT	\$0	Each	33%	\$0	Other	D3
458-000-217	458-000-217	OPEN EDITION	POWERPATH Physical Edition	\$0	Each	33%	\$0	Other	D3
458-000-218	458-000-218	OPEN EDITION	POWERPATH Virtual Edition	\$0	Each	33%	\$0	Other	D3
458-000-836	458-000-836	OPEN EDITION	PowerPath VE Bundle	\$0	Each	33%	\$0	Other	D3
458-001-995	458-001-995	OPEN EDITION	SRM for Storage Compellent=IC	\$0	Each	33%	\$0	Other	D3
458-002-024	458-002-024	OPEN EDITION	SEL Captiva StdSvr 100K PPY Bundle=IA	\$0	Each	33%	\$0	Other	D3
458-002-025	458-002-025	OPEN EDITION	SEL Captiva Ent Svr 1M PPY Bundle=IA	\$0	Each	33%	\$0	Other	D3
458-002-027	458-002-027	OPEN EDITION	SEL Capt StdSvr+AdvRcg 100KPPY Bundle=IA	\$0	Each	33%	\$0	Other	D3
458-002-028	458-002-028	OPEN EDITION	SEL Capt Ent Svr+Adv Rcg 1MPPY Bundle=IA	\$0	Each	33%	\$0	Other	D3
458-002-030	458-002-030	OPEN EDITION	SEL Capt Std to Ent Upgrade (NO VOL)=IA	\$0	Each	33%	\$0	Other	D3
458-002-342	458-002-342	OPEN EDITION	Appsync ADV for Dell SC series=IC	\$0	Each	33%	\$0	Other	D3
458-002-352	458-002-352	OPEN EDITION	Dell EMC ESA for vRops=IC	\$0	Each	33%	\$0	Other	D3
ADM-005-00	ADM-005-00	OPEN EDITION	IONIX ADM STANDALONE SERVER RTU LICENSE	\$7,500	Each	33%	\$5,025	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ADM-005-01	ADM-005-01	OPEN EDITION	IONIX ADM STANDALONE SERVER RTU LICENSE:	\$7,500	Each	33%	\$5,025	Other	D3
ADM-005-02	ADM-005-02	OPEN EDITION	IONIX ADM STANDALONE SERVER RTU LICENSE-	\$7,500	Each	33%	\$5,025	Other	D3
ADM-006-00	ADM-006-00	OPEN EDITION	IONIX ADM AGGREGATOR SERVER RTU LICENSE	\$7,500	Each	33%	\$5,025	Other	D3
ADM-006-01	ADM-006-01	OPEN EDITION	IONIX ADM AGGREGATOR SERVER RTU LICENSE:	\$7,500	Each	33%	\$5,025	Other	D3
ADM-006-02	ADM-006-02	OPEN EDITION	IONIX ADM AGGREGATOR SERVER RTU LICENSE-	\$7,500	Each	33%	\$5,025	Other	D3
ADM-007-00	ADM-007-00	OPEN EDITION	IONIX ADM COLLECTOR SERVER RTU LICENSE	\$2,500	Each	33%	\$1,675	Other	D3
ADM-007-01	ADM-007-01	OPEN EDITION	IONIX ADM COLLECTOR SERVER RTU LICENSE:	\$2,500	Each	33%	\$1,675	Other	D3
ADM-007-12	ADM-007-12	OPEN EDITION	IONIX ADM PASSIVE COLLECTOR RTU LICENSE-	\$500	Each	33%	\$335	Other	D3
ADM-007-22	ADM-007-22	OPEN EDITION	IONIX ADM ACTIVE LINUX COLLECTOR RTU LIC	\$1,500	Each	33%	\$1,005	Other	D3
ADM-008-00	ADM-008-00	OPEN EDITION	IONIX ADM REMOTE DATABASE RTU LICENSE	\$7,500	Each	33%	\$5,025	Other	D3
ADM-008-01	ADM-008-01	OPEN EDITION	IONIX ADM REMOTE DATABASE RTU LICENSE: D	\$7,500	Each	33%	\$5,025	Other	D3
ADM-008-02	ADM-008-02	OPEN EDITION	IONIX ADM REMOTE DATABASE RTU LICENSE-VM	\$7,500	Each	33%	\$5,025	Other	D3
ADM-01P-11	ADM-01P-11	OPEN EDITION	IONIX ADM MANAGED PHYSICAL SERVER	\$350	Each	33%	\$235	Other	D3
ADM-01P-21	ADM-01P-21	OPEN EDITION	IONIX ADM MANAGED PHYSICAL SERVER	\$250	Each	33%	\$168	Other	D3
ADM-01P-31	ADM-01P-31	OPEN EDITION	IONIX ADM MANAGED PHYSICAL SERVER	\$205	Each	33%	\$137	Other	D3
ADM-01P-41	ADM-01P-41	OPEN EDITION	IONIX ADM MANAGED PHYSICAL SERVER	\$160	Each	33%	\$107	Other	D3
ADV-CAPM-T01	ADV-CAPM-T01	OPEN EDITION	ADV ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T02	ADV-CAPM-T02	OPEN EDITION	ADV ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T03	ADV-CAPM-T03	OPEN EDITION	ADV ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T04	ADV-CAPM-T04	OPEN EDITION	ADV ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T05	ADV-CAPM-T05	OPEN EDITION	ADV ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T06	ADV-CAPM-T06	OPEN EDITION	ADV ICM AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T07	ADV-CAPM-T07	OPEN EDITION	ADV ICM AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T08	ADV-CAPM-T08	OPEN EDITION	ADV ICM AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T09	ADV-CAPM-T09	OPEN EDITION	ADV ICM AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T10	ADV-CAPM-T10	OPEN EDITION	ADV ICM AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T11	ADV-CAPM-T11	OPEN EDITION	ADV ICM AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T12	ADV-CAPM-T12	OPEN EDITION	ADV ICM AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T13	ADV-CAPM-T13	OPEN EDITION	ADV ICM AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
ADV-CAPM-T14	ADV-CAPM-T14	OPEN EDITION	ADV ICM AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T01	ADV-UPG-T01	OPEN EDITION	ADV UP PP TO 14TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T02	ADV-UPG-T02	OPEN EDITION	ADV UP PP AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T03	ADV-UPG-T03	OPEN EDITION	ADV UP PP AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T04	ADV-UPG-T04	OPEN EDITION	ADV UP PP AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T05	ADV-UPG-T05	OPEN EDITION	ADV UP PP AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T06	ADV-UPG-T06	OPEN EDITION	ADV UP PP AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T07	ADV-UPG-T07	OPEN EDITION	ADV UP PP AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T08	ADV-UPG-T08	OPEN EDITION	ADV UP PP AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T09	ADV-UPG-T09	OPEN EDITION	ADV UP PP AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T10	ADV-UPG-T10	OPEN EDITION	ADV UP PP AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T11	ADV-UPG-T11	OPEN EDITION	ADV UP PP AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T12	ADV-UPG-T12	OPEN EDITION	ADV UP PP AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T13	ADV-UPG-T13	OPEN EDITION	ADV UP PP AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
ADV-UPG-T14	ADV-UPG-T14	OPEN EDITION	ADV UP PP AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3
ARC-UPG-T01	ARC-UPG-T01	OPEN EDITION	ARC UP PP TO 14TB	\$800	Each	33%	\$536	Other	D3
ARC-UPG-T02	ARC-UPG-T02	OPEN EDITION	ARC UP PP AT LEAST 15TB	\$700	Each	33%	\$469	Other	D3
ARC-UPG-T03	ARC-UPG-T03	OPEN EDITION	ARC UP PP AT LEAST 25TB	\$590	Each	33%	\$395	Other	D3
ARC-UPG-T04	ARC-UPG-T04	OPEN EDITION	ARC UP PP AT LEAST 40TB	\$500	Each	33%	\$335	Other	D3
ARC-UPG-T05	ARC-UPG-T05	OPEN EDITION	ARC UP PP AT LEAST 60TB	\$440	Each	33%	\$295	Other	D3
ARC-UPG-T06	ARC-UPG-T06	OPEN EDITION	ARC UP PP AT LEAST 100TB	\$370	Each	33%	\$248	Other	D3
ARC-UPG-T07	ARC-UPG-T07	OPEN EDITION	ARC UP PP AT LEAST 150TB	\$320	Each	33%	\$214	Other	D3
ARC-UPG-T08	ARC-UPG-T08	OPEN EDITION	ARC UP PP AT LEAST 250TB	\$280	Each	33%	\$188	Other	D3
ARC-UPG-T09	ARC-UPG-T09	OPEN EDITION	ARC UP PP AT LEAST 400TB	\$230	Each	33%	\$154	Other	D3
ARC-UPG-T10	ARC-UPG-T10	OPEN EDITION	ARC UP PP AT LEAST 600TB	\$210	Each	33%	\$141	Other	D3
ARC-UPG-T11	ARC-UPG-T11	OPEN EDITION	ARC UP PP AT LEAST 1000TB	\$170	Each	33%	\$114	Other	D3
ARC-UPG-T12	ARC-UPG-T12	OPEN EDITION	ARC UP PP AT LEAST 1500TB	\$150	Each	33%	\$101	Other	D3
ARC-UPG-T13	ARC-UPG-T13	OPEN EDITION	ARC UP PP AT LEAST 2500TB	\$130	Each	33%	\$87	Other	D3
ARC-UPG-T14	ARC-UPG-T14	OPEN EDITION	ARC UP PP AT LEAST 4000TB	\$110	Each	33%	\$74	Other	D3
ARM6-CAPM-T01	ARM6-CAPM-T01	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 1	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T02	ARM6-CAPM-T02	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 2	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T03	ARM6-CAPM-T03	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 3	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T04	ARM6-CAPM-T04	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T05	ARM6-CAPM-T05	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T06	ARM6-CAPM-T06	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T07	ARM6-CAPM-T07	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T08	ARM6-CAPM-T08	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T09	ARM6-CAPM-T09	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T10	ARM6-CAPM-T10	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T11	ARM6-CAPM-T11	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T12	ARM6-CAPM-T12	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T13	ARM6-CAPM-T13	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	\$0	Each	33%	\$0	Other	D3
ARM6-CAPM-T14	ARM6-CAPM-T14	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	\$0	Each	33%	\$0	Other	D3
ARM6-UPG-T01	ARM6-UPG-T01	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 1	\$0	Each	33%	\$0	Other	D3
ARM6-UPG-T02	ARM6-UPG-T02	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 2	\$0	Each	33%	\$0	Other	D3
ARM6-UPG-T03	ARM6-UPG-T03	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 3	\$0	Each	33%	\$0	Other	D3
ARM6-UPG-T04	ARM6-UPG-T04	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	\$0	Each	33%	\$0	Other	D3
ARM6-UPG-T05	ARM6-UPG-T05	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I\Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
ARM6-UPG-T06	ARM6-UPG-T06	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	\$0	Each	33%	\$0	Other	D3	
ARM6-UPG-T07	ARM6-UPG-T07	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	\$0	Each	33%	\$0	Other	D3	
ARM6-UPG-T08	ARM6-UPG-T08	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	\$0	Each	33%	\$0	Other	D3	
ARM6-UPG-T09	ARM6-UPG-T09	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	\$0	Each	33%	\$0	Other	D3	
ARM6-UPG-T10	ARM6-UPG-T10	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	\$0	Each	33%	\$0	Other	D3	
ARM6-UPG-T11	ARM6-UPG-T11	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	\$0	Each	33%	\$0	Other	D3	
ARM6-UPG-T12	ARM6-UPG-T12	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	\$0	Each	33%	\$0	Other	D3	
ARM6-UPG-T13	ARM6-UPG-T13	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	\$0	Each	33%	\$0	Other	D3	
ARM6-UPG-T14	ARM6-UPG-T14	OPEN EDITION	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T01	ARM-CAPM-T01	OPEN EDITION	ARM ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T02	ARM-CAPM-T02	OPEN EDITION	ARM ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T03	ARM-CAPM-T03	OPEN EDITION	ARM ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T04	ARM-CAPM-T04	OPEN EDITION	ARM ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T05	ARM-CAPM-T05	OPEN EDITION	ARM ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T06	ARM-CAPM-T06	OPEN EDITION	ARM ICM AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T07	ARM-CAPM-T07	OPEN EDITION	ARM ICM AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T08	ARM-CAPM-T08	OPEN EDITION	ARM ICM AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T09	ARM-CAPM-T09	OPEN EDITION	ARM ICM AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T10	ARM-CAPM-T10	OPEN EDITION	ARM ICM AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T11	ARM-CAPM-T11	OPEN EDITION	ARM ICM AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T12	ARM-CAPM-T12	OPEN EDITION	ARM ICM AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T13	ARM-CAPM-T13	OPEN EDITION	ARM ICM AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3	
ARM-CAPM-T14	ARM-CAPM-T14	OPEN EDITION	ARM ICM AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3	
ARMHP-T1-5U	ARMHP-T1-5U	OPEN EDITION	ARM HP T1-T5UPG	\$0	Each	33%	\$0	Other	D3	
ARMHP-T6-30U	ARMHP-T6-30U	OPEN EDITION	ARM HP T6-T30UPG	\$0	Each	33%	\$0	Other	D3	
ARMOTH-T1-5U	ARMOTH-T1-5U	OPEN EDITION	OTH ARM T1-5 UPG	\$0	Each	33%	\$0	Other	D3	
ARMOTH-T6-30U	ARMOTH-T6-30U	OPEN EDITION	OTH ARM T6-30 UPG	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T01	ARM-UPG-T01	OPEN EDITION	ARM UP PP TO 14TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T02	ARM-UPG-T02	OPEN EDITION	ARM UP PP AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T03	ARM-UPG-T03	OPEN EDITION	ARM UP PP AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T04	ARM-UPG-T04	OPEN EDITION	ARM UP PP AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T05	ARM-UPG-T05	OPEN EDITION	ARM UP PP AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T06	ARM-UPG-T06	OPEN EDITION	ARM UP PP AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T07	ARM-UPG-T07	OPEN EDITION	ARM UP PP AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T08	ARM-UPG-T08	OPEN EDITION	ARM UP PP AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T09	ARM-UPG-T09	OPEN EDITION	ARM UP PP AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T10	ARM-UPG-T10	OPEN EDITION	ARM UP PP AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T11	ARM-UPG-T11	OPEN EDITION	ARM UP PP AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T12	ARM-UPG-T12	OPEN EDITION	ARM UP PP AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T13	ARM-UPG-T13	OPEN EDITION	ARM UP PP AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3	
ARM-UPG-T14	ARM-UPG-T14	OPEN EDITION	ARM UP PP AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3	
BKP-DBO-INC	BKP-DBO-INC	OPEN EDITION	NW TIER 5 - 1TB INCREMENT	\$500	Each	33%	\$335	Other	D3	
BKP-RS-KIT	BKP-RS-KIT	OPEN EDITION	RETROSPECT MEDIA KIT	\$15	Each	33%	\$10	Other	D3	
BKP-RS-OPEN-3	BKP-RS-OPEN-3	OPEN EDITION	RETROSPECT OPEN FILE 3 SV	\$1,029	Each	33%	\$689	Other	D3	
BKP-RS-UIR	BKP-RS-UIR	OPEN EDITION	RETROSPECT USER INIT REST	\$709	Each	33%	\$475	Other	D3	
CAM-CAPM-T01	CAM-CAPM-T01	OPEN EDITION	CAM ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T02	CAM-CAPM-T02	OPEN EDITION	CAM ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T03	CAM-CAPM-T03	OPEN EDITION	CAM ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T04	CAM-CAPM-T04	OPEN EDITION	CAM ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T05	CAM-CAPM-T05	OPEN EDITION	CAM ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T06	CAM-CAPM-T06	OPEN EDITION	CAM ICM AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T07	CAM-CAPM-T07	OPEN EDITION	CAM ICM AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T08	CAM-CAPM-T08	OPEN EDITION	CAM ICM AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T09	CAM-CAPM-T09	OPEN EDITION	CAM ICM AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T10	CAM-CAPM-T10	OPEN EDITION	CAM ICM AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T11	CAM-CAPM-T11	OPEN EDITION	CAM ICM AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T12	CAM-CAPM-T12	OPEN EDITION	CAM ICM AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T13	CAM-CAPM-T13	OPEN EDITION	CAM ICM AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3	
CAM-CAPM-T14	CAM-CAPM-T14	OPEN EDITION	CAM ICM AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3	
CAM-HD-T1-5U	CAM-HD-T1-5U	OPEN EDITION	CC5.1 CAM HD T1-5 UPG	\$0	Each	33%	\$0	Other	D3	
CAM-HD-T6-30U	CAM-HD-T6-30U	OPEN EDITION	CC5.1 CAM HD T6-30 UPG	\$0	Each	33%	\$0	Other	D3	
CAM-HP-T1-5U	CAM-HP-T1-5U	OPEN EDITION	CC5.1 CAM HP T1-5 UPG	\$0	Each	33%	\$0	Other	D3	
CAM-HP-T6-30U	CAM-HP-T6-30U	OPEN EDITION	CC5.1 CAM HP T6-30 UPG	\$0	Each	33%	\$0	Other	D3	
CAM-IB-T1-5U	CAM-IB-T1-5U	OPEN EDITION	CC5.1 CAM IB T1-5 UPG	\$0	Each	33%	\$0	Other	D3	
CAM-IB-T6-30U	CAM-IB-T6-30U	OPEN EDITION	CC5.1 CAM IB T6-30 UPG	\$0	Each	33%	\$0	Other	D3	
CAM-NA-T1-5U	CAM-NA-T1-5U	OPEN EDITION	CC5.1 CAM NA T1-5 UPG	\$0	Each	33%	\$0	Other	D3	
CAM-NA-T6-30U	CAM-NA-T6-30U	OPEN EDITION	CC5.1 CAM NA T6-30 UPG	\$0	Each	33%	\$0	Other	D3	
CAMUPT1-5	CAMUPT1-5	OPEN EDITION	ECC CAM UPGRADE T1-T5	\$0	Each	33%	\$0	Other	D3	
CAMUPT6-30	CAMUPT6-30	OPEN EDITION	ECC CAM UPGRADE T6-T30	\$0	Each	33%	\$0	Other	D3	
CC-ADV-BASE	CC-ADV-BASE	OPEN EDITION	SAN ADV BASE LICENSE	\$0	Each	33%	\$0	Other	D3	
CC-ADV-C01	CC-ADV-C01	OPEN EDITION	SAN ADV 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D3	
CC-ADV-C02	CC-ADV-C02	OPEN EDITION	SAN ADV 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D3	
CC-ADV-C03	CC-ADV-C03	OPEN EDITION	SAN ADV 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D3	
CC-ADV-C04	CC-ADV-C04	OPEN EDITION	SAN ADV 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D3	
CC-ADV-C05	CC-ADV-C05	OPEN EDITION	SAN ADV 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D3	
CC-ADV-C06	CC-ADV-C06	OPEN EDITION	SAN ADV 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D3	
CC-ADV-C07	CC-ADV-C07	OPEN EDITION	SAN ADV 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-ADV-C08	CC-ADV-C08	OPEN EDITION	SAN ADV 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D3
CC-ADV-C09	CC-ADV-C09	OPEN EDITION	SAN ADV 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D3
CC-ADV-C10	CC-ADV-C10	OPEN EDITION	SAN ADV 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D3
CC-ADV-C11	CC-ADV-C11	OPEN EDITION	SAN ADV 1TB (1001TB or greater)	\$0	Each	33%	\$0	Other	D3
CC-ADV-N01	CC-ADV-N01	OPEN EDITION	SAN ADV 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N02	CC-ADV-N02	OPEN EDITION	SAN ADV 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N03	CC-ADV-N03	OPEN EDITION	SAN ADV 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N04	CC-ADV-N04	OPEN EDITION	SAN ADV 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N05	CC-ADV-N05	OPEN EDITION	SAN ADV 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N06	CC-ADV-N06	OPEN EDITION	SAN ADV 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N07	CC-ADV-N07	OPEN EDITION	SAN ADV 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N08	CC-ADV-N08	OPEN EDITION	SAN ADV 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N09	CC-ADV-N09	OPEN EDITION	SAN ADV 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N10	CC-ADV-N10	OPEN EDITION	SAN ADV 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-ADV-N11	CC-ADV-N11	OPEN EDITION	SAN ADV 1TB (1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T1	CC-AM-HP-T1	OPEN EDITION	ARM-HP STGWW 0-250	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T10	CC-AM-HP-T10	OPEN EDITION	ARM-HP STGWW 10.01-12	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T11	CC-AM-HP-T11	OPEN EDITION	ARM-HP STGWW 12.01-14	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T12	CC-AM-HP-T12	OPEN EDITION	ARM-HP STGWW 14.01-17	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T13	CC-AM-HP-T13	OPEN EDITION	ARM-HP STGWW 17.01-20	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T14	CC-AM-HP-T14	OPEN EDITION	ARM-HP STGWW 20.01-23	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T15	CC-AM-HP-T15	OPEN EDITION	ARM-HP STGWW 23.01-26	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T16	CC-AM-HP-T16	OPEN EDITION	ARM-HP STGWW 26.01-29	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T17	CC-AM-HP-T17	OPEN EDITION	ARM-HP STGWW 29.01-32	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T18	CC-AM-HP-T18	OPEN EDITION	ARM-HP STGWW 32.01-35	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T19	CC-AM-HP-T19	OPEN EDITION	ARM-HP STGWW 35.01-38	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T2	CC-AM-HP-T2	OPEN EDITION	ARM-HP STGWW 251-500	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T20	CC-AM-HP-T20	OPEN EDITION	ARM-HP STGWW 38.01-41	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T21	CC-AM-HP-T21	OPEN EDITION	ARM-HP STGWW 41.01-44	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T22	CC-AM-HP-T22	OPEN EDITION	ARM-HP STGWW 44.01-47	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T23	CC-AM-HP-T23	OPEN EDITION	ARM-HP STGWW 47.01-50	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T24	CC-AM-HP-T24	OPEN EDITION	ARM-HP STGWW 50.01-53	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T25	CC-AM-HP-T25	OPEN EDITION	ARM-HP STGWW 53.01-56	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T26	CC-AM-HP-T26	OPEN EDITION	ARM-HP STGWW 56.01-59	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T27	CC-AM-HP-T27	OPEN EDITION	ARM-HP STGWW 59.01-62	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T28	CC-AM-HP-T28	OPEN EDITION	ARM-HP STGWW 62.01-65	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T29	CC-AM-HP-T29	OPEN EDITION	ARM-HP STGWW 65.01-68	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T3	CC-AM-HP-T3	OPEN EDITION	ARM-HP STGWW 501-750	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T30	CC-AM-HP-T30	OPEN EDITION	ARM-HP STGWW 68.01-71	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T4	CC-AM-HP-T4	OPEN EDITION	ARM-HP STGWW 751-1000	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T5	CC-AM-HP-T5	OPEN EDITION	ARM-HP STGWW 1.01-2	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T6	CC-AM-HP-T6	OPEN EDITION	ARM-HP STGWW 2.01-4	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T7	CC-AM-HP-T7	OPEN EDITION	ARM-HP STGWW 4.01-6	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T8	CC-AM-HP-T8	OPEN EDITION	ARM-HP STGWW 6.01-8	\$0	Each	33%	\$0	Other	D3
CC-AM-HP-T9	CC-AM-HP-T9	OPEN EDITION	ARM-HP STGWW 8.01-10	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T1	CC-AM-OTH-T1	OPEN EDITION	ARM-OTH ARRAY 0-250	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T10	CC-AM-OTH-T10	OPEN EDITION	ARM-OTH ARRAY 10.01-12	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T11	CC-AM-OTH-T11	OPEN EDITION	ARM-OTH ARRAY 12.01-14	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T12	CC-AM-OTH-T12	OPEN EDITION	ARM-OTH ARRAY 14.01-17	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T13	CC-AM-OTH-T13	OPEN EDITION	ARM-OTH ARRAY 17.01-20	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T14	CC-AM-OTH-T14	OPEN EDITION	ARM-OTH ARRAY 20.01-23	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T15	CC-AM-OTH-T15	OPEN EDITION	ARM-OTH ARRAY 23.01-26	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T16	CC-AM-OTH-T16	OPEN EDITION	ARM-OTH ARRAY 26.01-29	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T17	CC-AM-OTH-T17	OPEN EDITION	ARM-OTH ARRAY 29.01-32	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T18	CC-AM-OTH-T18	OPEN EDITION	ARM-OTH ARRAY 32.01-35	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T19	CC-AM-OTH-T19	OPEN EDITION	ARM-OTH ARRAY 35.01-38	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T2	CC-AM-OTH-T2	OPEN EDITION	ARM-OTH ARRAY 251-500	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T20	CC-AM-OTH-T20	OPEN EDITION	ARM-OTH ARRAY 38.01-41	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T21	CC-AM-OTH-T21	OPEN EDITION	ARM-OTH ARRAY 41.01-44	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T22	CC-AM-OTH-T22	OPEN EDITION	ARM-OTH ARRAY 44.01-47	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T23	CC-AM-OTH-T23	OPEN EDITION	ARM-OTH ARRAY 47.01-50	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T24	CC-AM-OTH-T24	OPEN EDITION	ARM-OTH ARRAY 50.01-53	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T25	CC-AM-OTH-T25	OPEN EDITION	ARM-OTH ARRAY 53.01-56	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T26	CC-AM-OTH-T26	OPEN EDITION	ARM-OTH ARRAY 56.01-59	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T27	CC-AM-OTH-T27	OPEN EDITION	ARM-OTH ARRAY 59.01-62	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T28	CC-AM-OTH-T28	OPEN EDITION	ARM-OTH ARRAY 62.01-65	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T29	CC-AM-OTH-T29	OPEN EDITION	ARM-OTH ARRAY 65.01-68	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T3	CC-AM-OTH-T3	OPEN EDITION	ARM-OTH ARRAY 501-750	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T30	CC-AM-OTH-T30	OPEN EDITION	ARM-OTH ARRAY 68.01-71	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T4	CC-AM-OTH-T4	OPEN EDITION	ARM-OTH ARRAY 751-1000	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T5	CC-AM-OTH-T5	OPEN EDITION	ARM-OTH ARRAY 1.01-2	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T6	CC-AM-OTH-T6	OPEN EDITION	ARM-OTH ARRAY 2.01-4	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T7	CC-AM-OTH-T7	OPEN EDITION	ARM-OTH ARRAY 4.01-6	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T8	CC-AM-OTH-T8	OPEN EDITION	ARM-OTH ARRAY 6.01-8	\$0	Each	33%	\$0	Other	D3
CC-AM-OTH-T9	CC-AM-OTH-T9	OPEN EDITION	ARM-OTH ARRAY 8.01-10	\$0	Each	33%	\$0	Other	D3
CC-ARM6-BASE	CC-ARM6-BASE	OPEN EDITION	EMC CC 6.1 Automated Resource Mgr Base	\$0	Each	33%	\$0	Other	D3
CC-ARM-BASE	CC-ARM-BASE	OPEN EDITION	CC ARM BASE LICENSE	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
CC-ARM-C01	CC-ARM-C01	OPEN EDITION	CC ARM 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C02	CC-ARM-C02	OPEN EDITION	CC ARM 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C03	CC-ARM-C03	OPEN EDITION	CC ARM 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C04	CC-ARM-C04	OPEN EDITION	CC ARM 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C05	CC-ARM-C05	OPEN EDITION	CC ARM 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C06	CC-ARM-C06	OPEN EDITION	CC ARM 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C07	CC-ARM-C07	OPEN EDITION	CC ARM 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C08	CC-ARM-C08	OPEN EDITION	CC ARM 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C09	CC-ARM-C09	OPEN EDITION	CC ARM 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C10	CC-ARM-C10	OPEN EDITION	CC ARM 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-C11	CC-ARM-C11	OPEN EDITION	CC ARM 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N01	CC-ARM-N01	OPEN EDITION	CC ARM 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N02	CC-ARM-N02	OPEN EDITION	CC ARM 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N03	CC-ARM-N03	OPEN EDITION	CC ARM 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N04	CC-ARM-N04	OPEN EDITION	CC ARM 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N05	CC-ARM-N05	OPEN EDITION	CC ARM 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N06	CC-ARM-N06	OPEN EDITION	CC ARM 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N07	CC-ARM-N07	OPEN EDITION	CC ARM 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N08	CC-ARM-N08	OPEN EDITION	CC ARM 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N09	CC-ARM-N09	OPEN EDITION	CC ARM 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N10	CC-ARM-N10	OPEN EDITION	CC ARM 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-ARM-N11	CC-ARM-N11	OPEN EDITION	CC ARM 1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-AX	CC-AX	OPEN EDITION	CC 6.1 MGMT PKG LIC CLARIION AX/AX4/AX5	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T1	CC-CAM-HD-T1	OPEN EDITION	CC5.1 CAM-HDS T1	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T10	CC-CAM-HD-T10	OPEN EDITION	CC5.1 CAM-HDS T10	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T11	CC-CAM-HD-T11	OPEN EDITION	CC5.1 CAM-HDS T11	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T12	CC-CAM-HD-T12	OPEN EDITION	CC5.1 CAM-HDS T12	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T13	CC-CAM-HD-T13	OPEN EDITION	CC5.1 CAM-HDS T13	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T14	CC-CAM-HD-T14	OPEN EDITION	CC5.1 CAM-HDS T14	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T15	CC-CAM-HD-T15	OPEN EDITION	CC5.1 CAM-HDS T15	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T16	CC-CAM-HD-T16	OPEN EDITION	CC5.1 CAM-HDS T16	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T17	CC-CAM-HD-T17	OPEN EDITION	CC5.1 CAM-HDS T17	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T18	CC-CAM-HD-T18	OPEN EDITION	CC5.1 CAM-HDS T18	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T19	CC-CAM-HD-T19	OPEN EDITION	CC5.1 CAM-HDS T19	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T2	CC-CAM-HD-T2	OPEN EDITION	CC5.1 CAM-HDS T2	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T20	CC-CAM-HD-T20	OPEN EDITION	CC5.1 CAM-HDS T20	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T21	CC-CAM-HD-T21	OPEN EDITION	CC5.1 CAM-HDS T21	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T22	CC-CAM-HD-T22	OPEN EDITION	CC5.1 CAM-HDS T22	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T23	CC-CAM-HD-T23	OPEN EDITION	CC5.1 CAM-HDS T23	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T24	CC-CAM-HD-T24	OPEN EDITION	CC5.1 CAM-HDS T24	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T25	CC-CAM-HD-T25	OPEN EDITION	CC5.1 CAM-HDS T25	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T26	CC-CAM-HD-T26	OPEN EDITION	CC5.1 CAM-HDS T26	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T27	CC-CAM-HD-T27	OPEN EDITION	CC5.1 CAM-HDS T27	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T28	CC-CAM-HD-T28	OPEN EDITION	CC5.1 CAM-HDS T28	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T29	CC-CAM-HD-T29	OPEN EDITION	CC5.1 CAM-HDS T29	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T3	CC-CAM-HD-T3	OPEN EDITION	CC5.1 CAM-HDS T3	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T30	CC-CAM-HD-T30	OPEN EDITION	CC5.1 CAM-HDS T30	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T4	CC-CAM-HD-T4	OPEN EDITION	CC5.1 CAM-HDS T4	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T5	CC-CAM-HD-T5	OPEN EDITION	CC5.1 CAM-HDS T5	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T6	CC-CAM-HD-T6	OPEN EDITION	CC5.1 CAM-HDS T6	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T7	CC-CAM-HD-T7	OPEN EDITION	CC5.1 CAM-HDS T7	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T8	CC-CAM-HD-T8	OPEN EDITION	CC5.1 CAM-HDS T8	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HD-T9	CC-CAM-HD-T9	OPEN EDITION	CC5.1 CAM-HDS T9	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T1	CC-CAM-HP-T1	OPEN EDITION	CC5.1 CAM-HP STGWK T1	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T10	CC-CAM-HP-T10	OPEN EDITION	CC5.1 CAM-HP STGWK T10	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T11	CC-CAM-HP-T11	OPEN EDITION	CC5.1 CAM-HP STGWK T11	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T12	CC-CAM-HP-T12	OPEN EDITION	CC5.1 CAM-HP STGWK T12	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T13	CC-CAM-HP-T13	OPEN EDITION	CC5.1 CAM-HP STGWK T13	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T14	CC-CAM-HP-T14	OPEN EDITION	CC5.1 CAM-HP STGWK T14	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T15	CC-CAM-HP-T15	OPEN EDITION	CC5.1 CAM-HP STGWK T15	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T16	CC-CAM-HP-T16	OPEN EDITION	CC5.1 CAM-HP STGWK T16	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T17	CC-CAM-HP-T17	OPEN EDITION	CC5.1 CAM-HP STGWK T17	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T18	CC-CAM-HP-T18	OPEN EDITION	CC5.1 CAM-HP STGWK T18	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T19	CC-CAM-HP-T19	OPEN EDITION	CC5.1 CAM-HP STGWK T19	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T2	CC-CAM-HP-T2	OPEN EDITION	CC5.1 CAM-HP STGWK T2	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T20	CC-CAM-HP-T20	OPEN EDITION	CC5.1 CAM-HP STGWK T20	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T21	CC-CAM-HP-T21	OPEN EDITION	CC5.1 CAM-HP STGWK T21	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T22	CC-CAM-HP-T22	OPEN EDITION	CC5.1 CAM-HP STGWK T22	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T23	CC-CAM-HP-T23	OPEN EDITION	CC5.1 CAM-HP STGWK T23	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T24	CC-CAM-HP-T24	OPEN EDITION	CC5.1 CAM-HP STGWK T24	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T25	CC-CAM-HP-T25	OPEN EDITION	CC5.1 CAM-HP STGWK T25	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T26	CC-CAM-HP-T26	OPEN EDITION	CC5.1 CAM-HP STGWK T26	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T27	CC-CAM-HP-T27	OPEN EDITION	CC5.1 CAM-HP STGWK T27	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T28	CC-CAM-HP-T28	OPEN EDITION	CC5.1 CAM-HP STGWK T28	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T29	CC-CAM-HP-T29	OPEN EDITION	CC5.1 CAM-HP STGWK T29	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T3	CC-CAM-HP-T3	OPEN EDITION	CC5.1 CAM-HP STGWK T3	\$0	Each	33%	\$0	Other	D3	
CC-CAM-HP-T30	CC-CAM-HP-T30	OPEN EDITION	CC5.1 CAM-HP STGWK T30	\$0	Each	33%	\$0	Other	D3	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CC-CAM-HP-T4	CC-CAM-HP-T4	OPEN EDITION	CC5.1 CAM-HP STGWK T4	\$0	Each	33%	\$0	Other	D3
CC-CAM-HP-T5	CC-CAM-HP-T5	OPEN EDITION	CC5.1 CAM-HP STGWK T5	\$0	Each	33%	\$0	Other	D3
CC-CAM-HP-T6	CC-CAM-HP-T6	OPEN EDITION	CC5.1 CAM-HP STGWK T6	\$0	Each	33%	\$0	Other	D3
CC-CAM-HP-T7	CC-CAM-HP-T7	OPEN EDITION	CC5.1 CAM-HP STGWK T7	\$0	Each	33%	\$0	Other	D3
CC-CAM-HP-T8	CC-CAM-HP-T8	OPEN EDITION	CC5.1 CAM-HP STGWK T8	\$0	Each	33%	\$0	Other	D3
CC-CAM-HP-T9	CC-CAM-HP-T9	OPEN EDITION	CC5.1 CAM-HP STGWK T9	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T1	CC-CAM-IB-T1	OPEN EDITION	CC5.1 CAM-IBM T1	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T10	CC-CAM-IB-T10	OPEN EDITION	CC5.1 CAM-IBM T10	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T11	CC-CAM-IB-T11	OPEN EDITION	CC5.1 CAM-IBM T11	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T12	CC-CAM-IB-T12	OPEN EDITION	CC5.1 CAM-IBM T12	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T13	CC-CAM-IB-T13	OPEN EDITION	CC5.1 CAM-IBM T13	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T14	CC-CAM-IB-T14	OPEN EDITION	CC5.1 CAM-IBM T14	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T15	CC-CAM-IB-T15	OPEN EDITION	CC5.1 CAM-IBM T15	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T16	CC-CAM-IB-T16	OPEN EDITION	CC5.1 CAM-IBM T16	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T17	CC-CAM-IB-T17	OPEN EDITION	CC5.1 CAM-IBM T17	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T18	CC-CAM-IB-T18	OPEN EDITION	CC5.1 CAM-IBM T18	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T19	CC-CAM-IB-T19	OPEN EDITION	CC5.1 CAM-IBM T19	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T2	CC-CAM-IB-T2	OPEN EDITION	CC5.1 CAM-IBM T2	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T20	CC-CAM-IB-T20	OPEN EDITION	CC5.1 CAM-IBM T20	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T21	CC-CAM-IB-T21	OPEN EDITION	CC5.1 CAM-IBM T21	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T22	CC-CAM-IB-T22	OPEN EDITION	CC5.1 CAM-IBM T22	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T23	CC-CAM-IB-T23	OPEN EDITION	CC5.1 CAM-IBM T23	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T24	CC-CAM-IB-T24	OPEN EDITION	CC5.1 CAM-IBM T24	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T25	CC-CAM-IB-T25	OPEN EDITION	CC5.1 CAM-IBM T25	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T26	CC-CAM-IB-T26	OPEN EDITION	CC5.1 CAM-IBM T26	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T27	CC-CAM-IB-T27	OPEN EDITION	CC5.1 CAM-IBM T27	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T28	CC-CAM-IB-T28	OPEN EDITION	CC5.1 CAM-IBM T28	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T29	CC-CAM-IB-T29	OPEN EDITION	CC5.1 CAM-IBM T29	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T3	CC-CAM-IB-T3	OPEN EDITION	CC5.1 CAM-IBM T3	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T30	CC-CAM-IB-T30	OPEN EDITION	CC5.1 CAM-IBM T30	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T4	CC-CAM-IB-T4	OPEN EDITION	CC5.1 CAM-IBM T4	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T5	CC-CAM-IB-T5	OPEN EDITION	CC5.1 CAM-IBM T5	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T6	CC-CAM-IB-T6	OPEN EDITION	CC5.1 CAM-IBM T6	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T7	CC-CAM-IB-T7	OPEN EDITION	CC5.1 CAM-IBM T7	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T8	CC-CAM-IB-T8	OPEN EDITION	CC5.1 CAM-IBM T8	\$0	Each	33%	\$0	Other	D3
CC-CAM-IB-T9	CC-CAM-IB-T9	OPEN EDITION	CC5.1 CAM-IBM T9	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T1	CC-CAM-NA-T1	OPEN EDITION	CC5.1 CAM-NETAPPS T1	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T10	CC-CAM-NA-T10	OPEN EDITION	CC5.1 CAM-NETAPPS T10	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T11	CC-CAM-NA-T11	OPEN EDITION	CC5.1 CAM-NETAPPS T11	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T12	CC-CAM-NA-T12	OPEN EDITION	CC5.1 CAM-NETAPPS T12	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T13	CC-CAM-NA-T13	OPEN EDITION	CC5.1 CAM-NETAPPS T13	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T14	CC-CAM-NA-T14	OPEN EDITION	CC5.1 CAM-NETAPPS T14	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T15	CC-CAM-NA-T15	OPEN EDITION	CC5.1 CAM-NETAPPS T15	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T16	CC-CAM-NA-T16	OPEN EDITION	CC5.1 CAM-NETAPPS T16	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T17	CC-CAM-NA-T17	OPEN EDITION	CC5.1 CAM-NETAPPS T17	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T18	CC-CAM-NA-T18	OPEN EDITION	CC5.1 CAM-NETAPPS T18	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T19	CC-CAM-NA-T19	OPEN EDITION	CC5.1 CAM-NETAPPS T19	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T2	CC-CAM-NA-T2	OPEN EDITION	CC5.1 CAM-NETAPPS T2	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T20	CC-CAM-NA-T20	OPEN EDITION	CC5.1 CAM-NETAPPS T20	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T21	CC-CAM-NA-T21	OPEN EDITION	CC5.1 CAM-NETAPPS T21	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T22	CC-CAM-NA-T22	OPEN EDITION	CC5.1 CAM-NETAPPS T22	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T23	CC-CAM-NA-T23	OPEN EDITION	CC5.1 CAM-NETAPPS T23	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T24	CC-CAM-NA-T24	OPEN EDITION	CC5.1 CAM-NETAPPS T24	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T25	CC-CAM-NA-T25	OPEN EDITION	CC5.1 CAM-NETAPPS T25	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T26	CC-CAM-NA-T26	OPEN EDITION	CC5.1 CAM-NETAPPS T26	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T27	CC-CAM-NA-T27	OPEN EDITION	CC5.1 CAM-NETAPPS T27	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T28	CC-CAM-NA-T28	OPEN EDITION	CC5.1 CAM-NETAPPS T28	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T29	CC-CAM-NA-T29	OPEN EDITION	CC5.1 CAM-NETAPPS T29	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T3	CC-CAM-NA-T3	OPEN EDITION	CC5.1 CAM-NETAPPS T3	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T30	CC-CAM-NA-T30	OPEN EDITION	CC5.1 CAM-NETAPPS T30	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T4	CC-CAM-NA-T4	OPEN EDITION	CC5.1 CAM-NETAPPS T4	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T5	CC-CAM-NA-T5	OPEN EDITION	CC5.1 CAM-NETAPPS T5	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T6	CC-CAM-NA-T6	OPEN EDITION	CC5.1 CAM-NETAPPS T6	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T7	CC-CAM-NA-T7	OPEN EDITION	CC5.1 CAM-NETAPPS T7	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T8	CC-CAM-NA-T8	OPEN EDITION	CC5.1 CAM-NETAPPS T8	\$0	Each	33%	\$0	Other	D3
CC-CAM-NA-T9	CC-CAM-NA-T9	OPEN EDITION	CC5.1 CAM-NETAPPS T9	\$0	Each	33%	\$0	Other	D3
CC-CENT-2NODE	CC-CENT-2NODE	OPEN EDITION	ECC 6.1 LIC FOR CENTERA PER 2 NODE	\$0	Each	33%	\$0	Other	D3
CC-CENT-NODE	CC-CENT-NODE	OPEN EDITION	EMC CC 6.1 MGMT PKG LICENSE FOR CENTERA	\$4,015	Each	33%	\$2,690	Other	D3
CC-CX-10	CC-CX-10	OPEN EDITION	EMC CC 6.1 for CLARION CX3-10/CX4-120	\$0	Each	33%	\$0	Other	D3
CC-CX-20	CC-CX-20	OPEN EDITION	EMC CC 6.1 for CLARION CX3-20/CX4-240	\$0	Each	33%	\$0	Other	D3
CC-CX200/300	CC-CX200/300	OPEN EDITION	CC 6.1 MGMT PKG LIC CLARION CX200/300	\$0	Each	33%	\$0	Other	D3
CC-CX-40	CC-CX-40	OPEN EDITION	EMC CC 6.1 for CLARION CX3-40/CX4-480	\$0	Each	33%	\$0	Other	D3
CC-CX400/500	CC-CX400/500	OPEN EDITION	CC 6.1 MGMT PKG LIC CLARION CX400/500	\$0	Each	33%	\$0	Other	D3
CC-CX800/700	CC-CX800/700	OPEN EDITION	CC 6.1 MGMT PKG LIC CLARION CX800/700	\$0	Each	33%	\$0	Other	D3
CC-CX-80	CC-CX-80	OPEN EDITION	CC 6.1 CLAR CX3-80/CX4-960(480 drive)	\$0	Each	33%	\$0	Other	D3
CC-CX-960EX	CC-CX-960EX	OPEN EDITION	CC 6.1 UPGR CLAR CX4-960 (TO 960 DRIVE)	\$0	Each	33%	\$0	Other	D3
CC-FLR6-BASE	CC-FLR6-BASE	OPEN EDITION	EMC ControlCenter 6.1 File Level Reporte	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CC-FLR-BASE	CC-FLR-BASE	OPEN EDITION	FLR BASE LICENSE	\$0	Each	33%	\$0	Other	D3
CC-FLR-C01	CC-FLR-C01	OPEN EDITION	FLR 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C02	CC-FLR-C02	OPEN EDITION	FLR 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C03	CC-FLR-C03	OPEN EDITION	FLR 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C04	CC-FLR-C04	OPEN EDITION	FLR 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C05	CC-FLR-C05	OPEN EDITION	FLR 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C06	CC-FLR-C06	OPEN EDITION	FLR 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C07	CC-FLR-C07	OPEN EDITION	FLR 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C08	CC-FLR-C08	OPEN EDITION	FLR 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C09	CC-FLR-C09	OPEN EDITION	FLR 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C10	CC-FLR-C10	OPEN EDITION	FLR 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D3
CC-FLR-C11	CC-FLR-C11	OPEN EDITION	FLR 1TB (1001TB or greater)	\$0	Each	33%	\$0	Other	D3
CC-FLR-N01	CC-FLR-N01	OPEN EDITION	FLR 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N02	CC-FLR-N02	OPEN EDITION	FLR 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N03	CC-FLR-N03	OPEN EDITION	FLR 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N04	CC-FLR-N04	OPEN EDITION	FLR 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N05	CC-FLR-N05	OPEN EDITION	FLR 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N06	CC-FLR-N06	OPEN EDITION	FLR 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N07	CC-FLR-N07	OPEN EDITION	FLR 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N08	CC-FLR-N08	OPEN EDITION	FLR 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N09	CC-FLR-N09	OPEN EDITION	FLR 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N10	CC-FLR-N10	OPEN EDITION	FLR 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-N11	CC-FLR-N11	OPEN EDITION	FLR 1TB (1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D3
CC-FLR-T01	CC-FLR-T01	OPEN EDITION	FILE LEVEL RPT 0-250	\$0	Each	33%	\$0	Other	D3
CC-FLR-T02	CC-FLR-T02	OPEN EDITION	FILE LEVEL RPT .251-500	\$0	Each	33%	\$0	Other	D3
CC-FLR-T03	CC-FLR-T03	OPEN EDITION	FILE LEVEL RPT .501-.750	\$0	Each	33%	\$0	Other	D3
CC-FLR-T04	CC-FLR-T04	OPEN EDITION	FILE LEVEL RPT .751-1	\$0	Each	33%	\$0	Other	D3
CC-FLR-T05	CC-FLR-T05	OPEN EDITION	FILE LEVEL RPT 1.01-2	\$0	Each	33%	\$0	Other	D3
CCFLR-T05-35U	CCFLR-T05-35U	OPEN EDITION	FILE LVL RPT T6-T35UPG	\$0	Each	33%	\$0	Other	D3
CC-FLR-T06	CC-FLR-T06	OPEN EDITION	FILE LEVEL RPT 2.01-4	\$0	Each	33%	\$0	Other	D3
CC-FLR-T07	CC-FLR-T07	OPEN EDITION	FILE LEVEL RPT 4.01-6	\$0	Each	33%	\$0	Other	D3
CC-FLR-T08	CC-FLR-T08	OPEN EDITION	FILE LEVEL RPT 6.01-8	\$0	Each	33%	\$0	Other	D3
CC-FLR-T09	CC-FLR-T09	OPEN EDITION	FILE LEVEL RPT 8.01-10	\$0	Each	33%	\$0	Other	D3
CC-FLR-T10	CC-FLR-T10	OPEN EDITION	FILE LEVEL RPT 10.01-12	\$0	Each	33%	\$0	Other	D3
CC-FLR-T11	CC-FLR-T11	OPEN EDITION	FILE LEVEL RPT 12.01-14	\$0	Each	33%	\$0	Other	D3
CC-FLR-T12	CC-FLR-T12	OPEN EDITION	FILE LEVEL RPT 14.01-17	\$0	Each	33%	\$0	Other	D3
CC-FLR-T13	CC-FLR-T13	OPEN EDITION	FILE LEVEL RPT 17.01-20	\$0	Each	33%	\$0	Other	D3
CC-FLR-T14	CC-FLR-T14	OPEN EDITION	FILE LEVEL RPT 20.01-23	\$0	Each	33%	\$0	Other	D3
CC-FLR-T15	CC-FLR-T15	OPEN EDITION	FILE LEVEL RPT 23.01-26	\$0	Each	33%	\$0	Other	D3
CC-FLR-T16	CC-FLR-T16	OPEN EDITION	FILE LEVEL RPT 26.01-29	\$0	Each	33%	\$0	Other	D3
CC-FLR-T17	CC-FLR-T17	OPEN EDITION	FILE LEVEL RPT 29.01-32	\$0	Each	33%	\$0	Other	D3
CC-FLR-T18	CC-FLR-T18	OPEN EDITION	FILE LEVEL RPT 32.01-35	\$0	Each	33%	\$0	Other	D3
CC-FLR-T19	CC-FLR-T19	OPEN EDITION	FILE LEVEL RPT 35.01-38	\$0	Each	33%	\$0	Other	D3
CC-FLR-T20	CC-FLR-T20	OPEN EDITION	FILE LEVEL RPT 38.01-41	\$0	Each	33%	\$0	Other	D3
CC-FLR-T21	CC-FLR-T21	OPEN EDITION	FILE LEVEL RPT 41.01-44	\$0	Each	33%	\$0	Other	D3
CC-FLR-T22	CC-FLR-T22	OPEN EDITION	FILE LEVEL RPT 44.01-47	\$0	Each	33%	\$0	Other	D3
CC-FLR-T23	CC-FLR-T23	OPEN EDITION	FILE LEVEL RPT 47.01-50	\$0	Each	33%	\$0	Other	D3
CC-FLR-T24	CC-FLR-T24	OPEN EDITION	FILE LEVEL RPT 50.01-53	\$0	Each	33%	\$0	Other	D3
CC-FLR-T25	CC-FLR-T25	OPEN EDITION	FILE LEVEL RPT 53.01-56	\$0	Each	33%	\$0	Other	D3
CC-FLR-T26	CC-FLR-T26	OPEN EDITION	FILE LEVEL RPT 56.01-59	\$0	Each	33%	\$0	Other	D3
CC-FLR-T27	CC-FLR-T27	OPEN EDITION	FILE LEVEL RPT 59.01-62	\$0	Each	33%	\$0	Other	D3
CC-FLR-T28	CC-FLR-T28	OPEN EDITION	FILE LEVEL RPT 62.01-65	\$0	Each	33%	\$0	Other	D3
CC-FLR-T29	CC-FLR-T29	OPEN EDITION	FILE LEVEL RPT 65.01-68	\$0	Each	33%	\$0	Other	D3
CC-FLR-T30	CC-FLR-T30	OPEN EDITION	FILE LEVEL RPT 68.01-71	\$0	Each	33%	\$0	Other	D3
CC-FLR-T31	CC-FLR-T31	OPEN EDITION	FILE LEVEL RPT 71.01-74	\$0	Each	33%	\$0	Other	D3
CC-FLR-T32	CC-FLR-T32	OPEN EDITION	FILE LEVEL RPT 74.01-77	\$0	Each	33%	\$0	Other	D3
CC-FLR-T33	CC-FLR-T33	OPEN EDITION	FILE LEVEL RPT 77.01-80	\$0	Each	33%	\$0	Other	D3
CC-FLR-T34	CC-FLR-T34	OPEN EDITION	FILE LEVEL RPT 80.01-83	\$0	Each	33%	\$0	Other	D3
CC-FLR-T35	CC-FLR-T35	OPEN EDITION	FILE LEVEL RPT 83.01-86	\$0	Each	33%	\$0	Other	D3
CC-HDS-C40TB	CC-HDS-C40TB	OPEN EDITION	CC 6.1 MGMT PKG LIC HDS USP/USPV GT 40TB	\$0	Each	33%	\$0	Other	D3
CC-HDS-L40TB	CC-HDS-L40TB	OPEN EDITION	CC 6.1 MGMT PKG LIC HDS USP/USPV LT 40TB	\$0	Each	33%	\$0	Other	D3
CC-HDS-OTHER	CC-HDS-OTHER	OPEN EDITION	EMC CC 6.1 MGMT PKG LIC HDS OTHER MODELS	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T1	CC-HPPK-T1	OPEN EDITION	CC511 HPQ PKG T1	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T10	CC-HPPK-T10	OPEN EDITION	CC511 HPQ PKG T10	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T11	CC-HPPK-T11	OPEN EDITION	CC511 HPQ PKG T11	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T12	CC-HPPK-T12	OPEN EDITION	CC511 HPQ PKG T12	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T13	CC-HPPK-T13	OPEN EDITION	CC511 HPQ PKG T13	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T14	CC-HPPK-T14	OPEN EDITION	CC511 HPQ PKG T14	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T15	CC-HPPK-T15	OPEN EDITION	CC511 HPQ PKG T15	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T16	CC-HPPK-T16	OPEN EDITION	CC511 HPQ PKG T16	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T17	CC-HPPK-T17	OPEN EDITION	CC511 HPQ PKG T17	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T18	CC-HPPK-T18	OPEN EDITION	CC511 HPQ PKG T18	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T19	CC-HPPK-T19	OPEN EDITION	CC511 HPQ PKG T19	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T2	CC-HPPK-T2	OPEN EDITION	CC511 HPQ PKG T2	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T20	CC-HPPK-T20	OPEN EDITION	CC511 HPQ PKG T20	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T21	CC-HPPK-T21	OPEN EDITION	CC511 HPQ PKG T21	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T22	CC-HPPK-T22	OPEN EDITION	CC511 HPQ PKG T22	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CC-HPPK-T23	CC-HPPK-T23	OPEN EDITION	CC511 HPQ PKG T23	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T24	CC-HPPK-T24	OPEN EDITION	CC511 HPQ PKG T24	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T25	CC-HPPK-T25	OPEN EDITION	CC511 HPQ PKG T25	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T26	CC-HPPK-T26	OPEN EDITION	CC511 HPQ PKG T26	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T27	CC-HPPK-T27	OPEN EDITION	CC511 HPQ PKG T27	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T28	CC-HPPK-T28	OPEN EDITION	CC511 HPQ PKG T28	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T29	CC-HPPK-T29	OPEN EDITION	CC511 HPQ PKG T29	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T3	CC-HPPK-T3	OPEN EDITION	CC511 HPQ PKG T3	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T30	CC-HPPK-T30	OPEN EDITION	CC511 HPQ PKG T30	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T4	CC-HPPK-T4	OPEN EDITION	CC511 HPQ PKG T4	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T5	CC-HPPK-T5	OPEN EDITION	CC511 HPQ PKG T5	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T6	CC-HPPK-T6	OPEN EDITION	CC511 HPQ PKG T6	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T7	CC-HPPK-T7	OPEN EDITION	CC511 HPQ PKG T7	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T8	CC-HPPK-T8	OPEN EDITION	CC511 HPQ PKG T8	\$0	Each	33%	\$0	Other	D3
CC-HPPK-T9	CC-HPPK-T9	OPEN EDITION	CC511 HPQ PKG T9	\$0	Each	33%	\$0	Other	D3
CC-MR6-BASE	CC-MR6-BASE	OPEN EDITION	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	\$4,940	Each	33%	\$3,310	Other	D3
CC-NS-20	CC-NS-20	OPEN EDITION	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$5,430	Each	33%	\$3,638	Other	D3
CC-NS350	CC-NS350	OPEN EDITION	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$7,750	Each	33%	\$5,193	Other	D3
CC-NS-40	CC-NS-40	OPEN EDITION	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$13,560	Each	33%	\$9,085	Other	D3
CC-NS-80	CC-NS-80	OPEN EDITION	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$20,200	Each	33%	\$13,534	Other	D3
CC-NS-GATE	CC-NS-GATE	OPEN EDITION	EMC CC 6.1 MGMT PKG LIC CELERRA GATEWAY	\$0	Each	33%	\$0	Other	D3
CC-NS-OTHER	CC-NS-OTHER	OPEN EDITION	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$28,850	Each	33%	\$19,330	Other	D3
CC-NTAP	CC-NTAP	OPEN EDITION	EMC CC 6.1 MGMT PKG LICENSE FOR NETAPP	\$0	Each	33%	\$0	Other	D3
CC-PFM6-BASE	CC-PFM6-BASE	OPEN EDITION	EMC CC 6.1 Performance Manager Base	\$0	Each	33%	\$0	Other	D3
CC-PFM-BASE	CC-PFM-BASE	OPEN EDITION	PFM BASE LICENSE	\$0	Each	33%	\$0	Other	D3
CC-PFM-C01	CC-PFM-C01	OPEN EDITION	PFM 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C02	CC-PFM-C02	OPEN EDITION	PFM 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C03	CC-PFM-C03	OPEN EDITION	PFM 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C04	CC-PFM-C04	OPEN EDITION	PFM 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C05	CC-PFM-C05	OPEN EDITION	PFM 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C06	CC-PFM-C06	OPEN EDITION	PFM 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C07	CC-PFM-C07	OPEN EDITION	PFM 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C08	CC-PFM-C08	OPEN EDITION	PFM 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C09	CC-PFM-C09	OPEN EDITION	PFM 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C10	CC-PFM-C10	OPEN EDITION	PFM 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D3
CC-PFM-C11	CC-PFM-C11	OPEN EDITION	PFM 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T01	CC-PFM-HD-T01	OPEN EDITION	PERF MGR-HD 0-.250	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T02	CC-PFM-HD-T02	OPEN EDITION	PERF MGR-HD .251-.500	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T03	CC-PFM-HD-T03	OPEN EDITION	PERF MGR-HD .501-.750	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T04	CC-PFM-HD-T04	OPEN EDITION	PERF MGR-HD .751-1.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T05	CC-PFM-HD-T05	OPEN EDITION	PERF MGR-HD 1.01-2.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T06	CC-PFM-HD-T06	OPEN EDITION	PERF MGR-HD 2.01-4.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T07	CC-PFM-HD-T07	OPEN EDITION	PERF MGR-HD 4.01-8.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T08	CC-PFM-HD-T08	OPEN EDITION	PERF MGR-HD 8.01-16.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T09	CC-PFM-HD-T09	OPEN EDITION	PERF MGR-HD 16.01-32.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T10	CC-PFM-HD-T10	OPEN EDITION	PERF MGR-HD 32.01-64.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T11	CC-PFM-HD-T11	OPEN EDITION	PERF MGR-HD 64.01-128.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T12	CC-PFM-HD-T12	OPEN EDITION	PERF MGR-HD 128.01-256.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T13	CC-PFM-HD-T13	OPEN EDITION	PERF MGR-HD 256.01-512.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T14	CC-PFM-HD-T14	OPEN EDITION	PERF MGR-HD 512.01-1024.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T15	CC-PFM-HD-T15	OPEN EDITION	PERF MGR-HD 1024.01-2048.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T16	CC-PFM-HD-T16	OPEN EDITION	PERF MGR-HD 2048.01-4096.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T17	CC-PFM-HD-T17	OPEN EDITION	PERF MGR-HD 4096.01-8192.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T18	CC-PFM-HD-T18	OPEN EDITION	PERF MGR-HD 8192.01-16384.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T19	CC-PFM-HD-T19	OPEN EDITION	PERF MGR-HD 16384.01-32768.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T20	CC-PFM-HD-T20	OPEN EDITION	PERF MGR-HD 32768.01-65536.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T21	CC-PFM-HD-T21	OPEN EDITION	PERF MGR-HD 65536.01-131072.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T22	CC-PFM-HD-T22	OPEN EDITION	PERF MGR-HD 131072.01-262144.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T23	CC-PFM-HD-T23	OPEN EDITION	PERF MGR-HD 262144.01-524288.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T24	CC-PFM-HD-T24	OPEN EDITION	PERF MGR-HD 524288.01-1048576.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T25	CC-PFM-HD-T25	OPEN EDITION	PERF MGR-HD 1048576.01-2097152.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T26	CC-PFM-HD-T26	OPEN EDITION	PERF MGR-HD 2097152.01-4194304.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T27	CC-PFM-HD-T27	OPEN EDITION	PERF MGR-HD 4194304.01-8388608.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T28	CC-PFM-HD-T28	OPEN EDITION	PERF MGR-HD 8388608.01-16777216.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T29	CC-PFM-HD-T29	OPEN EDITION	PERF MGR-HD 16777216.01-33554432.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T30	CC-PFM-HD-T30	OPEN EDITION	PERF MGR-HD 33554432.01-67108864.00	\$0	Each	33%	\$0	Other	D3
CC-PFM-HD-T31	CC-PFM-HD-T31	OPEN EDITION	PERF MGR-HD 71.00 - +	\$0	Each	33%	\$0	Other	D3
CC-PFM-N01	CC-PFM-N01	OPEN EDITION	PFM 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-PFM-N02	CC-PFM-N02	OPEN EDITION	PFM 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-PFM-N03	CC-PFM-N03	OPEN EDITION	PFM 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-PFM-N04	CC-PFM-N04	OPEN EDITION	PFM 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-PFM-N05	CC-PFM-N05	OPEN EDITION	PFM 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-PFM-N06	CC-PFM-N06	OPEN EDITION	PFM 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-PFM-N07	CC-PFM-N07	OPEN EDITION	PFM 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-PFM-N08	CC-PFM-N08	OPEN EDITION	PFM 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-PFM-N09	CC-PFM-N09	OPEN EDITION	PFM 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-PFM-N10	CC-PFM-N10	OPEN EDITION	PFM 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I*Column K)	Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
CC-PFM-N11	CC-PFM-N11	OPEN EDITION	PFM 1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D3	
CC-PP6-BASE	CC-PP6-BASE	OPEN EDITION	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	\$0	Each	33%	\$0	Other	D3	
CC-SM6-BASE	CC-SM6-BASE	OPEN EDITION	EMC ControlCenter 6.1 SAN Manager Base	\$0	Each	33%	\$0	Other	D3	
CC-SM-BASE	CC-SM-BASE	OPEN EDITION	SAN MAN BASE LICENSE	\$0	Each	33%	\$0	Other	D3	
CC-SM-C01	CC-SM-C01	OPEN EDITION	SAN MAN 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C02	CC-SM-C02	OPEN EDITION	SAN MAN 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C03	CC-SM-C03	OPEN EDITION	SAN MAN 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C04	CC-SM-C04	OPEN EDITION	SAN MAN 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C05	CC-SM-C05	OPEN EDITION	SAN MAN 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C06	CC-SM-C06	OPEN EDITION	SAN MAN 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C07	CC-SM-C07	OPEN EDITION	SAN MAN 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C08	CC-SM-C08	OPEN EDITION	SAN MAN 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C09	CC-SM-C09	OPEN EDITION	SAN MAN 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C10	CC-SM-C10	OPEN EDITION	SAN MAN 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D3	
CC-SM-C11	CC-SM-C11	OPEN EDITION	SAN MAN 1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T1	CC-SM-HD-T1	OPEN EDITION	SAN MGR HDS 0-250	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T10	CC-SM-HD-T10	OPEN EDITION	SAN MGR HDS 10.01-12	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T11	CC-SM-HD-T11	OPEN EDITION	SAN MGR HDS 12.01-14	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T12	CC-SM-HD-T12	OPEN EDITION	SAN MGR HDS 14.01-17	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T13	CC-SM-HD-T13	OPEN EDITION	SAN MGR HDS 17.01-20	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T14	CC-SM-HD-T14	OPEN EDITION	SAN MGR HDS 20.01-23	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T15	CC-SM-HD-T15	OPEN EDITION	SAN MGR HDS 23.01-26	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T16	CC-SM-HD-T16	OPEN EDITION	SAN MGR HDS 26.01-29	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T17	CC-SM-HD-T17	OPEN EDITION	SAN MGR HDS 29.01-32	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T18	CC-SM-HD-T18	OPEN EDITION	SAN MGR HDS 32.01-35	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T19	CC-SM-HD-T19	OPEN EDITION	SAN MGR HDS 35.01-38	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T20	CC-SM-HD-T20	OPEN EDITION	SAN MGR HDS 38.01-41	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T21	CC-SM-HD-T21	OPEN EDITION	SAN MGR HDS 41.01-44	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T22	CC-SM-HD-T22	OPEN EDITION	SAN MGR HDS 44.01-47	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T23	CC-SM-HD-T23	OPEN EDITION	SAN MGR HDS 47.01-50	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T24	CC-SM-HD-T24	OPEN EDITION	SAN MGR HDS 50.01-53	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T25	CC-SM-HD-T25	OPEN EDITION	SAN MGR HDS 53.01-56	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T26	CC-SM-HD-T26	OPEN EDITION	SAN MGR HDS 56.01-59	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T27	CC-SM-HD-T27	OPEN EDITION	SAN MGR HDS 59.01-62	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T28	CC-SM-HD-T28	OPEN EDITION	SAN MGR HDS 62.01-65	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T29	CC-SM-HD-T29	OPEN EDITION	SAN MGR HDS 65.01-68	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T3	CC-SM-HD-T3	OPEN EDITION	SAN MGR HDS 501-750	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T30	CC-SM-HD-T30	OPEN EDITION	SAN MGR HDS 68.01-71	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T4	CC-SM-HD-T4	OPEN EDITION	SAN MGR HDS 751-1	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T5	CC-SM-HD-T5	OPEN EDITION	SAN MGR HDS 1.01-2	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T6	CC-SM-HD-T6	OPEN EDITION	SAN MGR HDS 2.01-4	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T7	CC-SM-HD-T7	OPEN EDITION	SAN MGR HDS 4.01-6	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T8	CC-SM-HD-T8	OPEN EDITION	SAN MGR HDS 6.01-8	\$0	Each	33%	\$0	Other	D3	
CC-SM-HD-T9	CC-SM-HD-T9	OPEN EDITION	SAN MGR HDS 8.01-10	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T1	CC-SM-HP-T1	OPEN EDITION	SAN MGR HPSTGW 0-250	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T10	CC-SM-HP-T10	OPEN EDITION	SAN MGR HPSTGW 10.01-12	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T11	CC-SM-HP-T11	OPEN EDITION	SAN MGR HPSTGW 12.01-14	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T12	CC-SM-HP-T12	OPEN EDITION	SAN MGR HPSTGW 14.01-17	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T13	CC-SM-HP-T13	OPEN EDITION	SAN MGR HPSTGW 17.01-20	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T14	CC-SM-HP-T14	OPEN EDITION	SAN MGR HPSTGW 20.01-23	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T15	CC-SM-HP-T15	OPEN EDITION	SAN MGR HPSTGW 23.01-26	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T16	CC-SM-HP-T16	OPEN EDITION	SAN MGR HPSTGW 26.01-29	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T17	CC-SM-HP-T17	OPEN EDITION	SAN MGR HPSTGW 29.01-32	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T18	CC-SM-HP-T18	OPEN EDITION	SAN MGR HPSTGW 32.01-35	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T19	CC-SM-HP-T19	OPEN EDITION	SAN MGR HPSTGW 35.01-38	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T2	CC-SM-HP-T2	OPEN EDITION	SAN MGR HPSTGW 251-500	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T20	CC-SM-HP-T20	OPEN EDITION	SAN MGR HPSTGW 38.01-41	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T21	CC-SM-HP-T21	OPEN EDITION	SAN MGR HPSTGW 41.01-44	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T22	CC-SM-HP-T22	OPEN EDITION	SAN MGR HPSTGW 44.01-47	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T23	CC-SM-HP-T23	OPEN EDITION	SAN MGR HPSTGW 47.01-50	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T24	CC-SM-HP-T24	OPEN EDITION	SAN MGR HPSTGW 50.01-53	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T25	CC-SM-HP-T25	OPEN EDITION	SAN MGR HPSTGW 53.01-56	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T26	CC-SM-HP-T26	OPEN EDITION	SAN MGR HPSTGW 56.01-59	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T27	CC-SM-HP-T27	OPEN EDITION	SAN MGR HPSTGW 59.01-62	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T28	CC-SM-HP-T28	OPEN EDITION	SAN MGR HPSTGW 62.01-65	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T29	CC-SM-HP-T29	OPEN EDITION	SAN MGR HPSTGW 65.01-68	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T3	CC-SM-HP-T3	OPEN EDITION	SAN MGR HPSTGW 501-750	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T30	CC-SM-HP-T30	OPEN EDITION	SAN MGR HPSTGW 68.01-71	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T4	CC-SM-HP-T4	OPEN EDITION	SAN MGR HPSTGW 751-1	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T5	CC-SM-HP-T5	OPEN EDITION	SAN MGR HPSTGW 1.01-2	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T6	CC-SM-HP-T6	OPEN EDITION	SAN MGR HPSTGW 2.01-4	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T7	CC-SM-HP-T7	OPEN EDITION	SAN MGR HPSTGW 4.01-6	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T8	CC-SM-HP-T8	OPEN EDITION	SAN MGR HPSTGW 6.01-8	\$0	Each	33%	\$0	Other	D3	
CC-SM-HP-T9	CC-SM-HP-T9	OPEN EDITION	SAN MGR HPSTGW 8.01-10	\$0	Each	33%	\$0	Other	D3	
CC-SMI-ARRAY	CC-SMI-ARRAY	OPEN EDITION	EMC CC 6.1 MGT PKG LIC SMI-S ARRAY	\$0	Each	33%	\$0	Other	D3	
CC-SMI-TAPE	CC-SMI-TAPE	OPEN EDITION	EMC CC 6.1 LIC FOR SMI-S TAPE LIB	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0	L(Column 1 Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-SM-N01	CC-SM-N01	OPEN EDITION	SAN MAN 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N02	CC-SM-N02	OPEN EDITION	SAN MAN 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N03	CC-SM-N03	OPEN EDITION	SAN MAN 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N04	CC-SM-N04	OPEN EDITION	SAN MAN 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N05	CC-SM-N05	OPEN EDITION	SAN MAN 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N06	CC-SM-N06	OPEN EDITION	SAN MAN 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N07	CC-SM-N07	OPEN EDITION	SAN MAN 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N08	CC-SM-N08	OPEN EDITION	SAN MAN 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N09	CC-SM-N09	OPEN EDITION	SAN MAN 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N10	CC-SM-N10	OPEN EDITION	SAN MAN 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-SM-N11	CC-SM-N11	OPEN EDITION	SAN MAN 1TB (1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-BASE	CC-STSS-BASE	OPEN EDITION	EMC ControlCenter 6.1 StorageScope Base	\$0	Each	33%	\$0	Other	D3
CC-STSS-BASE	CC-STSS-BASE	OPEN EDITION	STS BASE LICENSE	\$0	Each	33%	\$0	Other	D3
CC-STSS-C01	CC-STSS-C01	OPEN EDITION	STS 1TB (0-14TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C02	CC-STSS-C02	OPEN EDITION	STS 1TB (15-25TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C03	CC-STSS-C03	OPEN EDITION	STS 1TB (26-40TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C04	CC-STSS-C04	OPEN EDITION	STS 1TB (41-60TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C05	CC-STSS-C05	OPEN EDITION	STS 1TB (61-100TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C06	CC-STSS-C06	OPEN EDITION	STS 1TB (101-150TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C07	CC-STSS-C07	OPEN EDITION	STS 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C08	CC-STSS-C08	OPEN EDITION	STS 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C09	CC-STSS-C09	OPEN EDITION	STS 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C10	CC-STSS-C10	OPEN EDITION	STS 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D3
CC-STSS-C11	CC-STSS-C11	OPEN EDITION	STS 1TB (1001TB or greater)	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T01	CC-STSSFLR-T01	OPEN EDITION	STS+FLR CAPACITY 0-.250	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T02	CC-STSSFLR-T02	OPEN EDITION	STS+FLR CAPACITY .251-.500	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T03	CC-STSSFLR-T03	OPEN EDITION	STS+FLR CAPACITY .501-.700	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T04	CC-STSSFLR-T04	OPEN EDITION	STS+FLR CAPACITY .751-1.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T05	CC-STSSFLR-T05	OPEN EDITION	STS+FLR CAPACITY 1.01-2.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T06	CC-STSSFLR-T06	OPEN EDITION	STS+FLR CAPACITY 2.01-4.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T07	CC-STSSFLR-T07	OPEN EDITION	STS+FLR CAPACITY 4.01-8.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T08	CC-STSSFLR-T08	OPEN EDITION	STS+FLR CAPACITY 8.01-16.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T09	CC-STSSFLR-T09	OPEN EDITION	STS+FLR CAPACITY 16.01-32.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T10	CC-STSSFLR-T10	OPEN EDITION	STS+FLR CAPACITY 32.01-64.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T11	CC-STSSFLR-T11	OPEN EDITION	STS+FLR CAPACITY 64.01-128.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T12	CC-STSSFLR-T12	OPEN EDITION	STS+FLR CAPACITY 128.01-256.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T13	CC-STSSFLR-T13	OPEN EDITION	STS+FLR CAPACITY 256.01-512.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T14	CC-STSSFLR-T14	OPEN EDITION	STS+FLR CAPACITY 512.01-1024.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T15	CC-STSSFLR-T15	OPEN EDITION	STS+FLR CPCTY 23.01-26.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T16	CC-STSSFLR-T16	OPEN EDITION	STS+FLR CPCTY 26.01-29.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T17	CC-STSSFLR-T17	OPEN EDITION	STS+FLR CPCTY 29.01-32.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T18	CC-STSSFLR-T18	OPEN EDITION	STS+FLR CPCTY 32.01-35.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T19	CC-STSSFLR-T19	OPEN EDITION	STS+FLR CPCTY 35.01-38.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T20	CC-STSSFLR-T20	OPEN EDITION	STS+FLR CPCTY 38.01-41.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T21	CC-STSSFLR-T21	OPEN EDITION	STS+FLR CPCTY 41.01-44.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T22	CC-STSSFLR-T22	OPEN EDITION	STS+FLR CPCTY 44.01-47.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T23	CC-STSSFLR-T23	OPEN EDITION	STS+FLR CPCTY 47.01-50.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T24	CC-STSSFLR-T24	OPEN EDITION	STS+FLR CPCTY 50.01-53.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T25	CC-STSSFLR-T25	OPEN EDITION	STS+FLR CPCTY 53.01-56.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T26	CC-STSSFLR-T26	OPEN EDITION	STS+FLR CPCTY 56.01-59.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T27	CC-STSSFLR-T27	OPEN EDITION	STS+FLR CPCTY 59.01-62.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T28	CC-STSSFLR-T28	OPEN EDITION	STS+FLR CPCTY 62.01-65.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T29	CC-STSSFLR-T29	OPEN EDITION	STS+FLR CPCTY 65.01-68.00	\$0	Each	33%	\$0	Other	D3
CC-STSSFLR-T30	CC-STSSFLR-T30	OPEN EDITION	STS+FLR CPCTY 68.01-71.00	\$0	Each	33%	\$0	Other	D3
CC-STSS-N01	CC-STSS-N01	OPEN EDITION	STS 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N02	CC-STSS-N02	OPEN EDITION	STS 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N03	CC-STSS-N03	OPEN EDITION	STS 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N04	CC-STSS-N04	OPEN EDITION	STS 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N05	CC-STSS-N05	OPEN EDITION	STS 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N06	CC-STSS-N06	OPEN EDITION	STS 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N07	CC-STSS-N07	OPEN EDITION	STS 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N08	CC-STSS-N08	OPEN EDITION	STS 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N09	CC-STSS-N09	OPEN EDITION	STS 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N10	CC-STSS-N10	OPEN EDITION	STS 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-N11	CC-STSS-N11	OPEN EDITION	STS 1TB (1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	D3
CC-STSS-T1	CC-STSS-T1	OPEN EDITION	STORAGESCOPE 0-.250	\$0	Each	33%	\$0	Other	D3
CC-STSS-T10	CC-STSS-T10	OPEN EDITION	STORAGESCOPE 10.01-12	\$0	Each	33%	\$0	Other	D3
CC-STSS-T11	CC-STSS-T11	OPEN EDITION	STORAGESCOPE 12.01-14	\$0	Each	33%	\$0	Other	D3
CC-STSS-T12	CC-STSS-T12	OPEN EDITION	STORAGESCOPE 14.01-17	\$0	Each	33%	\$0	Other	D3
CC-STSS-T13	CC-STSS-T13	OPEN EDITION	STORAGESCOPE 17.01-20	\$0	Each	33%	\$0	Other	D3
CC-STSS-T14	CC-STSS-T14	OPEN EDITION	STORAGESCOPE 20.01-23	\$0	Each	33%	\$0	Other	D3
CC-STSS-T15	CC-STSS-T15	OPEN EDITION	STORAGESCOPE 23.01-26	\$0	Each	33%	\$0	Other	D3
CC-STSS-T16	CC-STSS-T16	OPEN EDITION	STORAGESCOPE 26.01-29	\$0	Each	33%	\$0	Other	D3
CC-STSS-T17	CC-STSS-T17	OPEN EDITION	STORAGESCOPE 29.01-32	\$0	Each	33%	\$0	Other	D3
CC-STSS-T18	CC-STSS-T18	OPEN EDITION	STORAGESCOPE 32.01-35	\$0	Each	33%	\$0	Other	D3
CC-STSS-T19	CC-STSS-T19	OPEN EDITION	STORAGESCOPE 35.01-38	\$0	Each	33%	\$0	Other	D3
CC-STSS-T2	CC-STSS-T2	OPEN EDITION	STORAGESCOPE .251-.500	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CC-ST5-T20	CC-ST5-T20	OPEN EDITION	STORAGESCOPE 38.01-41	\$0	Each	33%	\$0	Other	D3
CC-ST5-T21	CC-ST5-T21	OPEN EDITION	STORAGESCOPE 41.01-44	\$0	Each	33%	\$0	Other	D3
CC-ST5-T22	CC-ST5-T22	OPEN EDITION	STORAGESCOPE 44.01-47	\$0	Each	33%	\$0	Other	D3
CC-ST5-T23	CC-ST5-T23	OPEN EDITION	STORAGESCOPE 47.01-50	\$0	Each	33%	\$0	Other	D3
CC-ST5-T24	CC-ST5-T24	OPEN EDITION	STORAGESCOPE 50.01-53	\$0	Each	33%	\$0	Other	D3
CC-ST5-T25	CC-ST5-T25	OPEN EDITION	STORAGESCOPE 53.01-56	\$0	Each	33%	\$0	Other	D3
CC-ST5-T26	CC-ST5-T26	OPEN EDITION	STORAGESCOPE 56.01-59	\$0	Each	33%	\$0	Other	D3
CC-ST5-T27	CC-ST5-T27	OPEN EDITION	STORAGESCOPE 59.01-62	\$0	Each	33%	\$0	Other	D3
CC-ST5-T28	CC-ST5-T28	OPEN EDITION	STORAGESCOPE 62.01-65	\$0	Each	33%	\$0	Other	D3
CC-ST5-T29	CC-ST5-T29	OPEN EDITION	STORAGESCOPE 65.01-68	\$0	Each	33%	\$0	Other	D3
CC-ST5-T3	CC-ST5-T3	OPEN EDITION	STORAGESCOPE 501-750	\$0	Each	33%	\$0	Other	D3
CC-ST5-T30	CC-ST5-T30	OPEN EDITION	STORAGESCOPE 68.01-71	\$0	Each	33%	\$0	Other	D3
CC-ST5-T31	CC-ST5-T31	OPEN EDITION	STORAGESCOPE 71.01-74	\$0	Each	33%	\$0	Other	D3
CC-ST5-T32	CC-ST5-T32	OPEN EDITION	STORAGESCOPE 74.01-77	\$0	Each	33%	\$0	Other	D3
CC-ST5-T33	CC-ST5-T33	OPEN EDITION	STORAGESCOPE 77.01-80	\$0	Each	33%	\$0	Other	D3
CC-ST5-T34	CC-ST5-T34	OPEN EDITION	STORAGESCOPE 80.01-83	\$0	Each	33%	\$0	Other	D3
CC-ST5-T35	CC-ST5-T35	OPEN EDITION	STORAGESCOPE 83.01-86	\$0	Each	33%	\$0	Other	D3
CC-ST5-T4	CC-ST5-T4	OPEN EDITION	STORAGESCOPE 751-1	\$0	Each	33%	\$0	Other	D3
CC-ST5-T5	CC-ST5-T5	OPEN EDITION	STORAGESCOPE 1.01-2	\$0	Each	33%	\$0	Other	D3
CC-ST5-T6	CC-ST5-T6	OPEN EDITION	STORAGESCOPE 2.01-4	\$0	Each	33%	\$0	Other	D3
CC-ST5-T7	CC-ST5-T7	OPEN EDITION	STORAGESCOPE 4.01-6	\$0	Each	33%	\$0	Other	D3
CC-ST5-T8	CC-ST5-T8	OPEN EDITION	STORAGESCOPE 6.01-8	\$0	Each	33%	\$0	Other	D3
CC-ST5-T9	CC-ST5-T9	OPEN EDITION	STORAGESCOPE 8.01-10	\$0	Each	33%	\$0	Other	D3
CC-WF-PL-INT	CC-WF-PL-INT	OPEN EDITION	CONTRL CTR-WORKFLOW MGR-INTEGRATION VERS	\$150,000	Each	33%	\$100,500	Other	D3
CC-WF-PL-STA	CC-WF-PL-STA	OPEN EDITION	CONTRL CTR-WORKFLOW MGR-STAND ALONE VERS	\$120,000	Each	33%	\$80,400	Other	D3
CHE-AIX	CHE-AIX	OPEN EDITION	CLARION HOST ENCRYPTION FOR AIX	\$0	Each	33%	\$0	Other	D3
CHE-LNX	CHE-LNX	OPEN EDITION	CLARION HOST ENCRYPTION FOR LINUX	\$0	Each	33%	\$0	Other	D3
CHE-SOL	CHE-SOL	OPEN EDITION	CLARION HOST ENCRYPTION FOR SOLARIS	\$0	Each	33%	\$0	Other	D3
CHE-WIN	CHE-WIN	OPEN EDITION	CLARION HOST ENCRYPTION FOR WINDOWS	\$0	Each	33%	\$0	Other	D3
CONUT1-4UP	CONUT1-4UP	OPEN EDITION	CON ENBL T1-T4 UPG	\$0	Each	33%	\$0	Other	D3
CONUT5-30UP	CONUT5-30UP	OPEN EDITION	CON ENBL T5-T30 UPG	\$0	Each	33%	\$0	Other	D3
DCO-013-00	DCO-013-00	OPEN EDITION	IONIX ITOPS OPTICAL TRANSPORT MGR KIT	\$0	Each	33%	\$0	Other	D3
DCO-OTM-11	DCO-OTM-11	OPEN EDITION	IONIX IT OPS OTM MANAGED DEVICE L11	\$0	Each	33%	\$0	Other	D3
DCO-OTM-21	DCO-OTM-21	OPEN EDITION	IONIX IT OPS OTM MANAGED DEVICE L21	\$0	Each	33%	\$0	Other	D3
DCO-OTM-31	DCO-OTM-31	OPEN EDITION	IONIX IT OPS OTM MANAGED DEVICE L31	\$0	Each	33%	\$0	Other	D3
DCO-OTM-41	DCO-OTM-41	OPEN EDITION	IONIX IT OPS OTM MANAGED DEVICE L41	\$0	Each	33%	\$0	Other	D3
DX-FSM30-L	DX-FSM30-L	OPEN EDITION	DX FILE SYS MGR 3.0 LINUX	\$0	Each	33%	\$0	Other	D3
DX-FSM31-U	DX-FSM31-U	OPEN EDITION	DX FILE SYS MGR V3.1 UNIX	\$0	Each	33%	\$0	Other	D3
DX-FSM-L	DX-FSM-L	OPEN EDITION	DX FILE SYS MGR LINUX	\$0	Each	33%	\$0	Other	D3
DX-FSM-U	DX-FSM-U	OPEN EDITION	DX FILE SYS MGR UNIX	\$0	Each	33%	\$0	Other	D3
DX-SM29-L	DX-SM29-L	OPEN EDITION	DX STOR MGR V2.9 LINUX	\$0	Each	33%	\$0	Other	D3
DX-SM29-U	DX-SM29-U	OPEN EDITION	DX STOR MGR V2.9 UNIX	\$0	Each	33%	\$0	Other	D3
DX-SM31-U	DX-SM31-U	OPEN EDITION	DX STOR MGR V3.1 UNIX	\$0	Each	33%	\$0	Other	D3
EBA-QUOTE	EBA-QUOTE	OPEN EDITION	EMC BACKUP ADVISOR (>800)	\$195	Each	33%	\$90	Other	D3
EBA-UP-1.5K-2K	EBA-UP-1.5K-2K	OPEN EDITION	EBA UPGRADE(1.5K-2K)	\$67,500	Each	33%	\$45,225	Other	D3
EBA-UP-100-250	EBA-UP-100-250	OPEN EDITION	EBA UPGRADE(100-250)	\$30,000	Each	33%	\$20,100	Other	D3
EBA-UP-1K-1.5K	EBA-UP-1K-1.5K	OPEN EDITION	EBA UPGRADE(1K-1.5K)	\$67,500	Each	33%	\$45,225	Other	D3
EBA-UP-250-500	EBA-UP-250-500	OPEN EDITION	EBA UPGRADE(250-500)	\$30,000	Each	33%	\$20,100	Other	D3
EBA-UP-500-800	EBA-UP-500-800	OPEN EDITION	EBA UPGRADE(500-800)	\$30,000	Each	33%	\$20,100	Other	D3
EBA-UP-800-1K	EBA-UP-800-1K	OPEN EDITION	EBA UPGRADE(800-1K)	\$27,000	Each	33%	\$18,090	Other	D3
ECONN4-SAP	ECONN4-SAP	OPEN EDITION	CONTENT SVCS FOR SAP ST	\$0	Each	33%	\$0	Other	D3
ELA-CUS-PPME	ELA-CUS-PPME	OPEN EDITION	ELA CUSTOM POWERPATH MIGRATION ENABLER	\$1,000	Each	33%	\$670	Other	D3
ELA-CUS-PPZLINUX	ELA-CUS-PPZLINUX	OPEN EDITION	ELA PP CUS FOR LINUX ON SYSTEMz=IA	\$1,000	Each	33%	\$670	Other	D3
ELA-RCVRPOINT	ELA-RCVRPOINT	OPEN EDITION	ELA RECOVERPOINT SW	\$1,000	Each	33%	\$670	Other	D3
ELA-RP-CDP	ELA-RP-CDP	OPEN EDITION	CUSTOM ELA RECOVERPOINT CDP	\$0	Each	33%	\$0	Other	D3
ELA-RP-RR	ELA-RP-RR	OPEN EDITION	CUSTOM ELA RECOVERPOINT RR	\$1,000	Each	33%	\$670	Other	D3
ERM-EXCH-DP	ERM-EXCH-DP	OPEN EDITION	ERM EXCHANGE 2K CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-EXCH-EN	ERM-EXCH-EN	OPEN EDITION	ERM EXCHANGE 2K CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-EXCH-WG	ERM-EXCH-WG	OPEN EDITION	ERM EXCHANGE 2K CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-ORAUXX-DP	ERM-ORAUXX-DP	OPEN EDITION	ORACLE UNIX FS CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-ORAUXX-EN	ERM-ORAUXX-EN	OPEN EDITION	ORACLE UNIX FS CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-ORAUXX-GB	ERM-ORAUXX-GB	OPEN EDITION	ORACLE UNIX FS CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-ORAUXX-WG	ERM-ORAUXX-WG	OPEN EDITION	ORACLE UNIX FS CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-ORAW2K-DP	ERM-ORAW2K-DP	OPEN EDITION	ORACLE-NTFS. W2K CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-ORAW2K-EN	ERM-ORAW2K-EN	OPEN EDITION	ORACLE-NTFS. W2K CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-ORAW2K-WG	ERM-ORAW2K-WG	OPEN EDITION	ORACLE-NTFS. W2K CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-SQLS-DP	ERM-SQLS-DP	OPEN EDITION	ERM SQL 2K CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-SQLS-EN	ERM-SQLS-EN	OPEN EDITION	ERM SQL 2K CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-SQLS-WG	ERM-SQLS-WG	OPEN EDITION	ERM SQL 2K CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-SRV5UN-DP	ERM-SRV5UN-DP	OPEN EDITION	ERM SERVER ON SOLARIS	\$0	Each	33%	\$0	Other	D3
ERM-SRV5UN-EN	ERM-SRV5UN-EN	OPEN EDITION	ERM SERVER ON SOLARIS	\$0	Each	33%	\$0	Other	D3
ERM-SRV5UN-GB	ERM-SRV5UN-GB	OPEN EDITION	ERM SERVER ON SOLARIS	\$0	Each	33%	\$0	Other	D3
ERM-SRV5UN-WG	ERM-SRV5UN-WG	OPEN EDITION	ERM SERVER ON SOLARIS	\$0	Each	33%	\$0	Other	D3
ERM-SRVW2K-DP	ERM-SRVW2K-DP	OPEN EDITION	ERM SERVER ON W2K	\$0	Each	33%	\$0	Other	D3
ERM-SRVW2K-EN	ERM-SRVW2K-EN	OPEN EDITION	ERM SERVER ON W2K	\$0	Each	33%	\$0	Other	D3
ERM-SRVW2K-WG	ERM-SRVW2K-WG	OPEN EDITION	ERM SERVER ON W2K	\$0	Each	33%	\$0	Other	D3
ERM-UDBUNX-DP	ERM-UDBUNX-DP	OPEN EDITION	ERM UDB UNIX FS CLIENT	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
ERM-UDBUNX-EN	ERM-UDBUNX-EN	OPEN EDITION	ERM UDB UNIX FS CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-UDBUNX-GB	ERM-UDBUNX-GB	OPEN EDITION	ERM UDB UNIX FS CLIENT	\$0	Each	33%	\$0	Other	D3
ERM-UDBUNX-WG	ERM-UDBUNX-WG	OPEN EDITION	ERM UDB UNIX FS CLIENT	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T01	FLR6-CAPM-T01	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T02	FLR6-CAPM-T02	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T03	FLR6-CAPM-T03	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T04	FLR6-CAPM-T04	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T05	FLR6-CAPM-T05	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T06	FLR6-CAPM-T06	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T07	FLR6-CAPM-T07	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T08	FLR6-CAPM-T08	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T09	FLR6-CAPM-T09	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T10	FLR6-CAPM-T10	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T11	FLR6-CAPM-T11	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T12	FLR6-CAPM-T12	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T13	FLR6-CAPM-T13	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-CAPM-T14	FLR6-CAPM-T14	OPEN EDITION	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T01	FLR6-UPG-T01	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T02	FLR6-UPG-T02	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T03	FLR6-UPG-T03	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T04	FLR6-UPG-T04	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T05	FLR6-UPG-T05	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T06	FLR6-UPG-T06	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T07	FLR6-UPG-T07	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T08	FLR6-UPG-T08	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T09	FLR6-UPG-T09	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T10	FLR6-UPG-T10	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T11	FLR6-UPG-T11	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T12	FLR6-UPG-T12	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T13	FLR6-UPG-T13	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR6-UPG-T14	FLR6-UPG-T14	OPEN EDITION	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T01	FLR-CPM-T01	OPEN EDITION	STS FLR ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T02	FLR-CPM-T02	OPEN EDITION	STS FLR ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T03	FLR-CPM-T03	OPEN EDITION	STS FLR ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T04	FLR-CPM-T04	OPEN EDITION	STS FLR ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T05	FLR-CPM-T05	OPEN EDITION	STS FLR ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T06	FLR-CPM-T06	OPEN EDITION	STS FLR ICM AT LEAST 100T	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T07	FLR-CPM-T07	OPEN EDITION	STS FLR ICM AT LEAST 150T	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T08	FLR-CPM-T08	OPEN EDITION	STS FLR ICM AT LEAST 250T	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T09	FLR-CPM-T09	OPEN EDITION	STS FLR ICM AT LEAST 400T	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T10	FLR-CPM-T10	OPEN EDITION	STS FLR ICM AT LEAST 600T	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T11	FLR-CPM-T11	OPEN EDITION	STS FLR ICM AT LEAST 1000	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T12	FLR-CPM-T12	OPEN EDITION	STS FLR ICM AT LEAST 1500	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T13	FLR-CPM-T13	OPEN EDITION	STS FLR ICM AT LEAST 2500	\$0	Each	33%	\$0	Other	D3
FLR-CPM-T14	FLR-CPM-T14	OPEN EDITION	STS FLR ICM AT LEAST 4000	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T01	FLR-UPG-T01	OPEN EDITION	FLR UP MR TO 14TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T02	FLR-UPG-T02	OPEN EDITION	FLR UP MR AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T03	FLR-UPG-T03	OPEN EDITION	FLR UP MR AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T04	FLR-UPG-T04	OPEN EDITION	FLR UP MR AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T05	FLR-UPG-T05	OPEN EDITION	FLR UP MR AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T06	FLR-UPG-T06	OPEN EDITION	FLR UP MR AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T07	FLR-UPG-T07	OPEN EDITION	FLR UP MR AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T08	FLR-UPG-T08	OPEN EDITION	FLR UP MR AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T09	FLR-UPG-T09	OPEN EDITION	FLR UP MR AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T10	FLR-UPG-T10	OPEN EDITION	FLR UP MR AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T11	FLR-UPG-T11	OPEN EDITION	FLR UP MR AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T12	FLR-UPG-T12	OPEN EDITION	FLR UP MR AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T13	FLR-UPG-T13	OPEN EDITION	FLR UP MR AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
FLR-UPG-T14	FLR-UPG-T14	OPEN EDITION	FLR UP MR AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3
ITEMPT-EX-KIT	ITEMPT-EX-KIT	OPEN EDITION	ITEMPOINT EXCHANGE KIT	\$0	Each	33%	\$0	Other	D3
ITPC-PL-G1	ITPC-PL-G1	OPEN EDITION	EMC ITPC Base Platform User Seats 1-15	\$0	Each	33%	\$0	Other	D3
ITPC-PL-UG2	ITPC-PL-UG2	OPEN EDITION	EMC ITPC Platform User Seats 16-64	\$0	Each	33%	\$0	Other	D3
ITPC-PL-UG3	ITPC-PL-UG3	OPEN EDITION	EMC ITPC Platform User Seats 65-515	\$0	Each	33%	\$0	Other	D3
ITPC-PL-UG4	ITPC-PL-UG4	OPEN EDITION	EMC ITPC Platform User Seats 516 and up	\$0	Each	33%	\$0	Other	D3
ITPC-RMM-G1	ITPC-RMM-G1	OPEN EDITION	ITPC REQUEST MANAGEMENT MODULE SEATS 1-1	\$7,000	Each	33%	\$4,690	Other	D3
ITPC-RMM-G2	ITPC-RMM-G2	OPEN EDITION	ITPC REQUEST MANAGEMENT MODULE SEATS 16-	\$0	Each	33%	\$0	Other	D3
ITPC-RMM-G3	ITPC-RMM-G3	OPEN EDITION	ITPC REQUEST MANAGEMENT MODULE SEATS 50-	\$0	Each	33%	\$0	Other	D3
ITPC-RMM-G4	ITPC-RMM-G4	OPEN EDITION	ITPC REQUEST MANAGEMENT MODULE SEATS 501	\$0	Each	33%	\$0	Other	D3
LIC-ARMAGNT	LIC-ARMAGNT	OPEN EDITION	ARM AGENT	\$0	Each	33%	\$0	Other	D3
LIC-ARMBASE1	LIC-ARMBASE1	OPEN EDITION	APP REL MGR 1 (1-20)	\$0	Each	33%	\$0	Other	D3
LIC-ARMBASE2	LIC-ARMBASE2	OPEN EDITION	APP REL MGR 2 (21-150)	\$0	Each	33%	\$0	Other	D3
LIC-ARMBASE3	LIC-ARMBASE3	OPEN EDITION	APP REL MGR 3 (151-600)	\$0	Each	33%	\$0	Other	D3
LIC-ARMCOMP	LIC-ARMCOMP	OPEN EDITION	TARGET APP MODEL	\$0	Each	33%	\$0	Other	D3
LIC-OPSCFG	LIC-OPSCFG	OPEN EDITION	CONFIGURATION MODULE	\$0	Each	33%	\$0	Other	D3
LIC-OPSCMP	LIC-OPSCMP	OPEN EDITION	COMPLIANCE MODULE	\$0	Each	33%	\$0	Other	D3
LIC-OPSDSC	LIC-OPSDSC	OPEN EDITION	DISCOVERY MODULE	\$0	Each	33%	\$0	Other	D3
LIC-OPSMGR	LIC-OPSMGR	OPEN EDITION	OPERATIONS MANAGER SUITE	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
LIC-ORCAPAD	LIC-ORCAPAD	OPEN EDITION	ORCH MGR APP ADAPT	\$0	Each	33%	\$0	Other	D3
LIC-ORCBASE	LIC-ORCBASE	OPEN EDITION	ORCH MGR BP	\$0	Each	33%	\$0	Other	D3
LIC-ORCBSAD	LIC-ORCBSAD	OPEN EDITION	ORCH MGR ADD BASE ADAPT	\$0	Each	33%	\$0	Other	D3
LIC-ORCWFS	LIC-ORCWFS	OPEN EDITION	SECONDARY WF SERV	\$0	Each	33%	\$0	Other	D3
LIC-RPTMGR	LIC-RPTMGR	OPEN EDITION	REPORTING ANALYTICS MGR	\$0	Each	33%	\$0	Other	D3
LIC-VRMMGR	LIC-VRMMGR	OPEN EDITION	VIRTUALIZATION MANAGER	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T01	MPKG-CAPM-T01	OPEN EDITION	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T02	MPKG-CAPM-T02	OPEN EDITION	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T03	MPKG-CAPM-T03	OPEN EDITION	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T04	MPKG-CAPM-T04	OPEN EDITION	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T05	MPKG-CAPM-T05	OPEN EDITION	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T06	MPKG-CAPM-T06	OPEN EDITION	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T07	MPKG-CAPM-T07	OPEN EDITION	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T08	MPKG-CAPM-T08	OPEN EDITION	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T09	MPKG-CAPM-T09	OPEN EDITION	6.1 SRM MANAGEMENT PACKAGE PPA TIER 09	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T10	MPKG-CAPM-T10	OPEN EDITION	6.1 SRM MANAGEMENT PACKAGE PPA TIER 10	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T11	MPKG-CAPM-T11	OPEN EDITION	6.1 SRM MANAGEMENT PACKAGE PPA TIER 11	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T12	MPKG-CAPM-T12	OPEN EDITION	6.1 SRM MANAGEMENT PACKAGE PPA TIER 12	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T13	MPKG-CAPM-T13	OPEN EDITION	6.1 SRM MANAGEMENT PACKAGE PPA TIER 13	\$0	Each	33%	\$0	Other	D3
MPKG-CAPM-T14	MPKG-CAPM-T14	OPEN EDITION	6.1 SRM MANAGEMENT PACKAGE PPA TIER 14	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T01	MR6-CAPM-T01	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T02	MR6-CAPM-T02	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T03	MR6-CAPM-T03	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T04	MR6-CAPM-T04	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T05	MR6-CAPM-T05	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T06	MR6-CAPM-T06	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T07	MR6-CAPM-T07	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T08	MR6-CAPM-T08	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T09	MR6-CAPM-T09	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T10	MR6-CAPM-T10	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T11	MR6-CAPM-T11	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T12	MR6-CAPM-T12	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T13	MR6-CAPM-T13	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR6-CAPM-T14	MR6-CAPM-T14	OPEN EDITION	EMC CNTRLCTR 6.0 SRM MONITORING + RPTG P	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T01	MR-CAPM-T01	OPEN EDITION	SMR ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T02	MR-CAPM-T02	OPEN EDITION	SMR ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T03	MR-CAPM-T03	OPEN EDITION	SMR ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T04	MR-CAPM-T04	OPEN EDITION	SMR ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T05	MR-CAPM-T05	OPEN EDITION	SMR ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T06	MR-CAPM-T06	OPEN EDITION	SMR ICM AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T07	MR-CAPM-T07	OPEN EDITION	SMR ICM AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T08	MR-CAPM-T08	OPEN EDITION	SMR ICM AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T09	MR-CAPM-T09	OPEN EDITION	SMR ICM AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T10	MR-CAPM-T10	OPEN EDITION	SMR ICM AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T11	MR-CAPM-T11	OPEN EDITION	SMR ICM AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T12	MR-CAPM-T12	OPEN EDITION	SMR ICM AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T13	MR-CAPM-T13	OPEN EDITION	SMR ICM AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
MR-CAPM-T14	MR-CAPM-T14	OPEN EDITION	SMR ICM AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3
NCM-001-00	NCM-001-00	OPEN EDITION	ITOI NCM FOUNDATION LICENSE	\$0	Each	33%	\$0	Other	D3
NCM-001-00A	NCM-001-00A	OPEN EDITION	ITOI NCM FOUNDATION LICENSE-MA	\$10,000	Each	33%	\$6,700	Other	D3
NL-AD-HPOV	NL-AD-HPOV	OPEN EDITION	SMARTS HPOV INTEGRATION ADAPTER FOR ADM	\$31,500	Each	33%	\$21,105	Other	D3
NL-ADM-MS	NL-ADM-MS	OPEN EDITION	NLAYERS ADM PER MANAGED SERVER PRICING	\$325	Each	33%	\$218	Other	D3
NLP-ADM-BASE	NLP-ADM-BASE	OPEN EDITION	EMC ADM PPR BASE SOFTWARE PLATFORM - STA	\$17,500	Each	33%	\$11,725	Other	D3
NLP-ADM-BASE2	NLP-ADM-BASE2	OPEN EDITION	EMC ADM BASE SOFTWARE PLATFORM - AGGREGA	\$17,500	Each	33%	\$11,725	Other	D3
NLP-ADM-BASE3	NLP-ADM-BASE3	OPEN EDITION	EMC ADM BASE SOFTWARE PLATFORM - COLLECT	\$7,500	Each	33%	\$5,025	Other	D3
NLP-ADM-RBAS2	NLP-ADM-RBAS2	OPEN EDITION	EMC ADM PPR BASE SW PLATFORM REMOTE DB A	\$7,000	Each	33%	\$4,690	Other	D3
OPT-BW BASE	OPT-BW BASE	OPEN EDITION	DBX OPT FOR SAP BW BASE	\$125,000	Each	33%	\$83,750	Other	D3
OPT-BW-ADD ON	OPT-BW-ADD ON	OPEN EDITION	DBX OPT FOR SAP BW ADD ON	\$125,000	Each	33%	\$83,750	Other	D3
PFM6-CAPM-T01	PFM6-CAPM-T01	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T02	PFM6-CAPM-T02	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T03	PFM6-CAPM-T03	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T04	PFM6-CAPM-T04	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T05	PFM6-CAPM-T05	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T06	PFM6-CAPM-T06	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T07	PFM6-CAPM-T07	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T08	PFM6-CAPM-T08	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T09	PFM6-CAPM-T09	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T10	PFM6-CAPM-T10	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T11	PFM6-CAPM-T11	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T12	PFM6-CAPM-T12	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T13	PFM6-CAPM-T13	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-CAPM-T14	PFM6-CAPM-T14	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T01	PFM6-UPG-T01	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMICE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T02	PFM6-UPG-T02	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMICE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T03	PFM6-UPG-T03	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMICE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T04	PFM6-UPG-T04	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMICE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T05	PFM6-UPG-T05	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMICE MGR MR U	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I+Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PFM6-UPG-T06	PFM6-UPG-T06	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T07	PFM6-UPG-T07	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T08	PFM6-UPG-T08	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T09	PFM6-UPG-T09	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T10	PFM6-UPG-T10	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T11	PFM6-UPG-T11	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T12	PFM6-UPG-T12	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T13	PFM6-UPG-T13	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM6-UPG-T14	PFM6-UPG-T14	OPEN EDITION	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T01	PFM-CAPM-T01	OPEN EDITION	PFM ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T02	PFM-CAPM-T02	OPEN EDITION	PFM ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T03	PFM-CAPM-T03	OPEN EDITION	PFM ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T04	PFM-CAPM-T04	OPEN EDITION	PFM ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T05	PFM-CAPM-T05	OPEN EDITION	PFM ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T06	PFM-CAPM-T06	OPEN EDITION	PFM ICM AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T07	PFM-CAPM-T07	OPEN EDITION	PFM ICM AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T08	PFM-CAPM-T08	OPEN EDITION	PFM ICM AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T09	PFM-CAPM-T09	OPEN EDITION	PFM ICM AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T10	PFM-CAPM-T10	OPEN EDITION	PFM ICM AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T11	PFM-CAPM-T11	OPEN EDITION	PFM ICM AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T12	PFM-CAPM-T12	OPEN EDITION	PFM ICM AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T13	PFM-CAPM-T13	OPEN EDITION	PFM ICM AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
PFM-CAPM-T14	PFM-CAPM-T14	OPEN EDITION	PFM ICM AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3
PFM-HD-T1-4U	PFM-HD-T1-4U	OPEN EDITION	PERF MGR HD T1-14U4PG	\$580	Each	33%	\$389	Other	D3
PFM-HD-T5-31U	PFM-HD-T5-31U	OPEN EDITION	PERF MGR HD T5-31U4PG	\$2,650	Each	33%	\$1,776	Other	D3
PFM-UPG-T01	PFM-UPG-T01	OPEN EDITION	PFM UP MR TO 14TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T02	PFM-UPG-T02	OPEN EDITION	PFM UP MR AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T03	PFM-UPG-T03	OPEN EDITION	PFM UP MR AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T04	PFM-UPG-T04	OPEN EDITION	PFM UP MR AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T05	PFM-UPG-T05	OPEN EDITION	PFM UP MR AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T06	PFM-UPG-T06	OPEN EDITION	PFM UP MR AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T07	PFM-UPG-T07	OPEN EDITION	PFM UP MR AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T08	PFM-UPG-T08	OPEN EDITION	PFM UP MR AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T09	PFM-UPG-T09	OPEN EDITION	PFM UP MR AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T10	PFM-UPG-T10	OPEN EDITION	PFM UP MR AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T11	PFM-UPG-T11	OPEN EDITION	PFM UP MR AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T12	PFM-UPG-T12	OPEN EDITION	PFM UP MR AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T13	PFM-UPG-T13	OPEN EDITION	PFM UP MR AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
PFM-UPG-T14	PFM-UPG-T14	OPEN EDITION	PFM UP MR AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3
PKG-HP-T1-4U	PKG-HP-T1-4U	OPEN EDITION	CC5.1 PKG HP T1-4 UPG	\$1,040	Each	33%	\$697	Other	D3
PKG-HP-T5-30U	PKG-HP-T5-30U	OPEN EDITION	CC5.1 PKG HP T5-30 UPG	\$6,670	Each	33%	\$4,469	Other	D3
PP6-CAPM-T01	PP6-CAPM-T01	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T02	PP6-CAPM-T02	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T03	PP6-CAPM-T03	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T04	PP6-CAPM-T04	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T05	PP6-CAPM-T05	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T06	PP6-CAPM-T06	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T07	PP6-CAPM-T07	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T08	PP6-CAPM-T08	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T09	PP6-CAPM-T09	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T10	PP6-CAPM-T10	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T11	PP6-CAPM-T11	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T12	PP6-CAPM-T12	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T13	PP6-CAPM-T13	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP6-CAPM-T14	PP6-CAPM-T14	OPEN EDITION	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0	Each	33%	\$0	Other	D3
PP-AIX-DP	PP-AIX-DP	OPEN EDITION	PPATH AIX DEP	\$0	Each	33%	\$0	Other	D3
PP-AIX-EN	PP-AIX-EN	OPEN EDITION	PPATH AIX ENT	\$0	Each	33%	\$0	Other	D3
PP-AIX-GB	PP-AIX-GB	OPEN EDITION	PPATH AIX GLB	\$0	Each	33%	\$0	Other	D3
PP-AIX-KIT	PP-AIX-KIT	OPEN EDITION	POWERPPATH PP-AIX-KIT	\$50	Each	33%	\$34	Other	D3
PP-AIX-WG	PP-AIX-WG	OPEN EDITION	PPATH AIX WGR	\$0	Each	33%	\$0	Other	D3
PP-CPU-T01	PP-CPU-T01	OPEN EDITION	PP ICM AT LEAST 100 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPU-T02	PP-CPU-T02	OPEN EDITION	PP ICM AT LEAST 150 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPU-T03	PP-CPU-T03	OPEN EDITION	PP ICM AT LEAST 250 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPU-T04	PP-CPU-T04	OPEN EDITION	PP ICM AT LEAST 400 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPU-T05	PP-CPU-T05	OPEN EDITION	PP ICM AT LEAST 600 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPU-T06	PP-CPU-T06	OPEN EDITION	PP ICM AT LEAST 1000 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPU-T07	PP-CPU-T07	OPEN EDITION	PP ICM AT LEAST 1500 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPU-T08	PP-CPU-T08	OPEN EDITION	PP ICM AT LEAST 2500 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPU-T09	PP-CPU-T09	OPEN EDITION	PP ICM AT LEAST 4000 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPUWL-T01	PP-CPUWL-T01	OPEN EDITION	PPA WL AT LEAST 100 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPUWL-T02	PP-CPUWL-T02	OPEN EDITION	PPA WL AT LEAST 150 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPUWL-T03	PP-CPUWL-T03	OPEN EDITION	PPA WL AT LEAST 250 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPUWL-T04	PP-CPUWL-T04	OPEN EDITION	PPA WL AT LEAST 400 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPUWL-T05	PP-CPUWL-T05	OPEN EDITION	PPA WL AT LEAST 600 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPUWL-T06	PP-CPUWL-T06	OPEN EDITION	PPA WL AT LEAST 1000 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPUWL-T07	PP-CPUWL-T07	OPEN EDITION	PPA WL AT LEAST 1500 CPUS	\$0	Each	33%	\$0	Other	D3
PP-CPUWL-T08	PP-CPUWL-T08	OPEN EDITION	PPA WL AT LEAST 2500 CPUS	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
PP-CPUWL-T09	PP-CPUWL-T09	OPEN EDITION	PPA WL AT LEAST 4000 CPUS	\$0	Each	33%	\$0	Other	D3
PP-DP-EN-U	PP-DP-EN-U	OPEN EDITION	PP ENT DEP-ENT	\$0	Each	33%	\$0	Other	D3
PPE-AIX	PPE-AIX	OPEN EDITION	POWERPATH ENCRYPTION FOR AIX	\$0	Each	33%	\$0	Other	D3
PPE-LNX	PPE-LNX	OPEN EDITION	POWERPATH ENCRYPTION FOR LINUX	\$0	Each	33%	\$0	Other	D3
PPENCRIPT-LNX	PPENCRIPT-LNX	OPEN EDITION	POWERPATH ENCRYPTION WITH RSA FOR LINUX	\$0	Each	33%	\$0	Other	D3
PPE-SOL	PPE-SOL	OPEN EDITION	POWERPATH ENCRYPTION FOR SOLARIS	\$0	Each	33%	\$0	Other	D3
PPE-WIN	PPE-WIN	OPEN EDITION	POWERPATH ENCRYPTION FOR WINDOWS	\$0	Each	33%	\$0	Other	D3
PP-HP-DP	PP-HP-DP	OPEN EDITION	PPATH HP DEP	\$0	Each	33%	\$0	Other	D3
PP-HP-EN	PP-HP-EN	OPEN EDITION	PPATH HP ENT	\$0	Each	33%	\$0	Other	D3
PP-HP-GB	PP-HP-GB	OPEN EDITION	PPATH HP GLB	\$0	Each	33%	\$0	Other	D3
PP-HP-WG	PP-HP-WG	OPEN EDITION	PPATH HP WGR	\$0	Each	33%	\$0	Other	D3
PP-ISCSI-LX	PP-ISCSI-LX	OPEN EDITION	POWERPATH ISCSI - LINUX	\$1,150	Each	33%	\$771	Other	D3
PP-ISCSI-WN	PP-ISCSI-WN	OPEN EDITION	POWERPATH ISCSI - WINDOWS	\$1,150	Each	33%	\$771	Other	D3
PP-LX-DP	PP-LX-DP	OPEN EDITION	PPATH LINUX DEP	\$0	Each	33%	\$0	Other	D3
PP-LX-EN	PP-LX-EN	OPEN EDITION	PPATH LINUX ENT	\$0	Each	33%	\$0	Other	D3
PP-LX-WG	PP-LX-WG	OPEN EDITION	PPATH LINUX WGR	\$0	Each	33%	\$0	Other	D3
PPME-HC-AIX	PPME-HC-AIX	OPEN EDITION	POWERPATH MIGRATION ENABLER HOST COPY FO	\$0	Each	33%	\$0	Other	D3
PPME-HC-SUN	PPME-HC-SUN	OPEN EDITION	POWERPATH MIGRATION ENABLER HOST COPY SU	\$0	Each	33%	\$0	Other	D3
PPME-HC-WIN	PPME-HC-WIN	OPEN EDITION	POWERPATH MIGRATION ENABLER HOST COPY WI	\$0	Each	33%	\$0	Other	D3
PPME-OR-BASE	PPME-OR-BASE	OPEN EDITION	PPME-OR BASE LICENSE	\$0	Each	33%	\$0	Other	D3
PPME-OR-C01	PPME-OR-C01	OPEN EDITION	PPME-OR 1TB (0-14TB)	\$2,627	Each	33%	\$1,760	Other	D3
PPME-OR-C02	PPME-OR-C02	OPEN EDITION	PPME-OR 1TB (15-25TB)	\$2,465	Each	33%	\$1,652	Other	D3
PPME-OR-C03	PPME-OR-C03	OPEN EDITION	PPME-OR 1TB (26-40TB)	\$2,168	Each	33%	\$1,453	Other	D3
PPME-OR-C04	PPME-OR-C04	OPEN EDITION	PPME-OR 1TB (41-60TB)	\$2,019	Each	33%	\$1,353	Other	D3
PPME-OR-C05	PPME-OR-C05	OPEN EDITION	PPME-OR 1TB (61-100TB)	\$1,938	Each	33%	\$1,298	Other	D3
PPME-OR-C06	PPME-OR-C06	OPEN EDITION	PPME-OR 1TB (101-150TB)	\$1,747	Each	33%	\$1,170	Other	D3
PPME-OR-C07	PPME-OR-C07	OPEN EDITION	PPME-OR 1TB (151-250TB)	\$0	Each	33%	\$0	Other	D3
PPME-OR-C08	PPME-OR-C08	OPEN EDITION	PPME-OR 1TB (251-400TB)	\$0	Each	33%	\$0	Other	D3
PPME-OR-C09	PPME-OR-C09	OPEN EDITION	PPME-OR 1TB (401-600TB)	\$0	Each	33%	\$0	Other	D3
PPME-OR-C10	PPME-OR-C10	OPEN EDITION	PPME-OR 1TB (601-1000TB)	\$1,029	Each	33%	\$689	Other	D3
PPME-OR-C11	PPME-OR-C11	OPEN EDITION	PPME-OR 1TB (1001TB or greater)	\$893	Each	33%	\$598	Other	D3
PPME-OR-N01	PPME-OR-N01	OPEN EDITION	PPME-OR 1TB (0-14TB) NLT3	\$1,313	Each	33%	\$880	Other	D3
PPME-OR-N02	PPME-OR-N02	OPEN EDITION	PPME-OR 1TB (15-25TB) NLT3	\$1,233	Each	33%	\$826	Other	D3
PPME-OR-N03	PPME-OR-N03	OPEN EDITION	PPME-OR 1TB (16-40TB) NLT3	\$1,084	Each	33%	\$726	Other	D3
PPME-OR-N04	PPME-OR-N04	OPEN EDITION	PPME-OR 1TB (41-60TB) NLT3	\$1,012	Each	33%	\$678	Other	D3
PPME-OR-N05	PPME-OR-N05	OPEN EDITION	PPME-OR 1TB (61-100TB) NLT3	\$969	Each	33%	\$649	Other	D3
PPME-OR-N06	PPME-OR-N06	OPEN EDITION	PPME-OR 1TB (101-150TB) NLT3	\$876	Each	33%	\$587	Other	D3
PPME-OR-N07	PPME-OR-N07	OPEN EDITION	PPME-OR 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	D3
PPME-OR-N08	PPME-OR-N08	OPEN EDITION	PPME-OR 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	D3
PPME-OR-N09	PPME-OR-N09	OPEN EDITION	PPME-OR 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	D3
PPME-OR-N10	PPME-OR-N10	OPEN EDITION	PPME-OR 1TB (601-1000TB) NLT3	\$514	Each	33%	\$344	Other	D3
PPME-OR-N11	PPME-OR-N11	OPEN EDITION	PPME-OR 1TB (1001TB or greater) NLT3	\$446	Each	33%	\$299	Other	D3
PP-NON-X86-T1	PP-NON-X86-T1	OPEN EDITION	PP IND LIC NON-X86 1-7 CPUS	\$0	Each	33%	\$0	Other	D3
PP-NONX86-T1F	PP-NONX86-T1F	OPEN EDITION	INACTIVE PP IND L NON-X86 1-7 CPUS FENB	\$1,150	Each	33%	\$797	Other	D3
PP-NONX86-T1L	PP-NONX86-T1L	OPEN EDITION	INACTIVE PP IND L NON-X86 1-7 CPUS LITE	\$210	Each	33%	\$141	Other	D3
PP-NON-X86-T2	PP-NON-X86-T2	OPEN EDITION	PP IND LIC NON-X86 8+ CPUS	\$0	Each	33%	\$0	Other	D3
PP-NON-X86-V1	PP-NON-X86-V1	OPEN EDITION	PP VOL NON-X86 100-199 CPUS	\$0	Each	33%	\$0	Other	D3
PP-NON-X86-V2	PP-NON-X86-V2	OPEN EDITION	PP VOL NON-X86 200+ CPUS	\$0	Each	33%	\$0	Other	D3
PP-NW-DP	PP-NW-DP	OPEN EDITION	PPATH NETWORK DEP	\$0	Each	33%	\$0	Other	D3
PP-NW-EN	PP-NW-EN	OPEN EDITION	PPATH NETWORK ENT	\$0	Each	33%	\$0	Other	D3
PP-NW-WG	PP-NW-WG	OPEN EDITION	PPATH NETWORK WGR	\$0	Each	33%	\$0	Other	D3
PP-SUN-DP	PP-SUN-DP	OPEN EDITION	PPATH SUN DEP	\$0	Each	33%	\$0	Other	D3
PP-SUN-EN	PP-SUN-EN	OPEN EDITION	PPATH SUN ENT	\$0	Each	33%	\$0	Other	D3
PP-SUN-GB	PP-SUN-GB	OPEN EDITION	PPATH SUN GLB	\$0	Each	33%	\$0	Other	D3
PP-SUN-KIT	PP-SUN-KIT	OPEN EDITION	POWERPATH PP-SOL-KIT	\$50	Each	33%	\$34	Other	D3
PP-SUN-WG	PP-SUN-WG	OPEN EDITION	PPATH SUN WGR	\$0	Each	33%	\$0	Other	D3
PPUX-DP-EN-U	PPUX-DP-EN-U	OPEN EDITION	PP ENT UNIX DEP-ENT	\$0	Each	33%	\$0	Other	D3
PPUX-EN-GB-U	PPUX-EN-GB-U	OPEN EDITION	PP ENT UNIX ENT-GLB	\$0	Each	33%	\$0	Other	D3
PPUX-WG-DP-U	PPUX-WG-DP-U	OPEN EDITION	PP ENT UNIX WGR-DEP	\$0	Each	33%	\$0	Other	D3
PPVE-VM-KIT	PPVE-VM-KIT	OPEN EDITION	POWERPATH PP-VMW-KIT	\$50	Each	33%	\$34	Other	D3
PP-WG-DP-U	PP-WG-DP-U	OPEN EDITION	PP ENT WGR-DEP	\$0	Each	33%	\$0	Other	D3
PP-WN-DP	PP-WN-DP	OPEN EDITION	PPATH WINDOWS DEP	\$0	Each	33%	\$0	Other	D3
PP-WN-EN	PP-WN-EN	OPEN EDITION	PPATH WINDOWS ENT	\$0	Each	33%	\$0	Other	D3
PP-WN-WG	PP-WN-WG	OPEN EDITION	PPATH WINDOWS WGR	\$0	Each	33%	\$0	Other	D3
PP-X86-T1	PP-X86-T1	OPEN EDITION	PP IND LIC X86 1-7 CPUS	\$0	Each	33%	\$0	Other	D3
PP-X86-T1F	PP-X86-T1F	OPEN EDITION	INACTIVE PP IND L X86 1-7 CPUS FENB	\$506	Each	33%	\$339	Other	D3
PP-X86-T1L	PP-X86-T1L	OPEN EDITION	INACTIVE PP IND L X86 1-7 CPUS LITE	\$89	Each	33%	\$60	Other	D3
PP-X86-T2	PP-X86-T2	OPEN EDITION	PP IND LIC X86 8+ CPUS	\$0	Each	33%	\$0	Other	D3
PP-X86-V1	PP-X86-V1	OPEN EDITION	PP VOL X86 100-199 CPUS	\$0	Each	33%	\$0	Other	D3
PP-X86-V2	PP-X86-V2	OPEN EDITION	PP VOL X86 200+ CPUS	\$0	Each	33%	\$0	Other	D3
PP-ZLNX-KIT	PP-ZLNX-KIT	OPEN EDITION	POWERPATH PP-ZLNX-KIT	\$50	Each	33%	\$34	Other	D3
RAVUPT1-4	RAVUPT1-4	OPEN EDITION	ECC RAV UPGRADE T1-4	\$0	Each	33%	\$0	Other	D3
RAVUPT5-12	RAVUPT5-12	OPEN EDITION	ECC RAV UPGRADE T5-12	\$0	Each	33%	\$0	Other	D3
RECOVERPNT-KIT	RECOVERPNT-KIT	OPEN EDITION	RECOVERPOINT MEDIA KIT=UA	\$0	Each	33%	\$0	Other	D3
RML-DP-EN	RML-DP-EN	OPEN EDITION	RM LOCAL DP TO EN UPG	\$0	Each	33%	\$0	Other	D3
RML-EN-GB	RML-EN-GB	OPEN EDITION	RM LOCAL EN TO GB UPG	\$0	Each	33%	\$0	Other	D3
RM-LOCAL-DP	RM-LOCAL-DP	OPEN EDITION	RM LOCAL DP LIC	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I*Column K)	
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
RM-LOCAL-EN	RM-LOCAL-EN	OPEN EDITION	RM LOCAL EN LIC	\$0	Each	33%	\$0	Other	D3
RM-LOCAL-GB	RM-LOCAL-GB	OPEN EDITION	RM LOCAL GB LIC	\$0	Each	33%	\$0	Other	D3
RM-LOCAL-WG	RM-LOCAL-WG	OPEN EDITION	RM LOCAL WG LIC	\$0	Each	33%	\$0	Other	D3
RML-WG-DP	RML-WG-DP	OPEN EDITION	RM LOCAL WG TO DP UPG	\$0	Each	33%	\$0	Other	D3
RM-MK-ELM	RM-MK-ELM	OPEN EDITION	REPLICATION MANAGER MEDIA KIT2 ELM=IC	\$0	Each	33%	\$0	Other	D3
RP-CDP-BASE	RP-CDP-BASE	OPEN EDITION	RP CDP BASE LICENSE	\$0	Each	33%	\$0	Other	D3
RP-CDP-BASEF	RP-CDP-BASEF	OPEN EDITION	RP CDP BASE PROMO LIC	\$50,000	Each	33%	\$33,500	Other	D3
RP-CDP-BASEP	RP-CDP-BASEP	OPEN EDITION	RP CDP BASE PROMO LIC	\$25,000	Each	33%	\$16,750	Other	D3
RP-CDP-R01	RP-CDP-R01	OPEN EDITION	RP-CDP 1TB (0-14 TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R01P	RP-CDP-R01P	OPEN EDITION	RP-CDP 1TB (0-14 TB) PROMO	\$5,250	Each	33%	\$3,518	Other	D3
RP-CDP-R02	RP-CDP-R02	OPEN EDITION	RP-CDP 1TB (15-25 TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R02P	RP-CDP-R02P	OPEN EDITION	RP-CDP 1TB (15-25 TB) PROMO	\$4,500	Each	33%	\$3,015	Other	D3
RP-CDP-R03	RP-CDP-R03	OPEN EDITION	RP-CDP 1TB (26-40 TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R03P	RP-CDP-R03P	OPEN EDITION	RP-CDP 1TB (26-40 TB) PROMO	\$3,800	Each	33%	\$2,546	Other	D3
RP-CDP-R04	RP-CDP-R04	OPEN EDITION	RP-CDP 1TB (41-60 TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R04P	RP-CDP-R04P	OPEN EDITION	RP-CDP 1TB (41-60 TB) PROMO	\$3,100	Each	33%	\$2,077	Other	D3
RP-CDP-R05	RP-CDP-R05	OPEN EDITION	RP-CDP 1TB (61-100 TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R05P	RP-CDP-R05P	OPEN EDITION	RP-CDP 1TB (61-100 TB) PROMO	\$2,650	Each	33%	\$1,776	Other	D3
RP-CDP-R06	RP-CDP-R06	OPEN EDITION	RP-CDP 1TB (101-150 TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R06P	RP-CDP-R06P	OPEN EDITION	RP-CDP 1TB (101-150 TB) PROMO	\$2,350	Each	33%	\$1,575	Other	D3
RP-CDP-R07	RP-CDP-R07	OPEN EDITION	RP-CDP 1TB (151-250 TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R08	RP-CDP-R08	OPEN EDITION	RP-CDP 1TB (251-400 TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R09	RP-CDP-R09	OPEN EDITION	RP-CDP 1TB(401-600 TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R10	RP-CDP-R10	OPEN EDITION	RP-CDP 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	D3
RP-CDP-R11	RP-CDP-R11	OPEN EDITION	RP-CDP 1TB (1001+ TB)	\$0	Each	33%	\$0	Other	D3
RP-LNX-GPL	RP-LNX-GPL	OPEN EDITION	RECOVERPOINT LINUX GPLV3 DISTRIBUTION	\$0	Each	33%	\$0	Other	D3
RP-RR-BASE	RP-RR-BASE	OPEN EDITION	RP RR BASE LICENSE	\$0	Each	33%	\$0	Other	D3
RP-RR-BASEF	RP-RR-BASEF	OPEN EDITION	RP RR BASE PROMO LIC	\$33,000	Each	33%	\$22,110	Other	D3
RP-RR-CP-BASE	RP-RR-CP-BASE	OPEN EDITION	CDP AND CRR BASE LICENSE	\$0	Each	33%	\$0	Other	D3
RP-RRCP-BASEF	RP-RRCP-BASEF	OPEN EDITION	RP RR CDP BASE PROMO LIC	\$58,000	Each	33%	\$38,860	Other	D3
RP-RRCP-BASEP	RP-RRCP-BASEP	OPEN EDITION	RP RR CDP BASE PROMO	\$45,500	Each	33%	\$30,485	Other	D3
RP-RR-R01	RP-RR-R01	OPEN EDITION	RP-RR 1TB (0-14 TB)	\$0	Each	33%	\$0	Other	D3
RP-RR-R02	RP-RR-R02	OPEN EDITION	RP-RR 1TB (15-25 TB)	\$0	Each	33%	\$0	Other	D3
RP-RR-R03	RP-RR-R03	OPEN EDITION	RP-RR 1TB (26-40 TB)	\$0	Each	33%	\$0	Other	D3
RP-RR-R04	RP-RR-R04	OPEN EDITION	RP-RR 1TB (41-60 TB)	\$0	Each	33%	\$0	Other	D3
RP-RR-R05	RP-RR-R05	OPEN EDITION	RP-RR 1TB (61-100 TB)	\$0	Each	33%	\$0	Other	D3
RP-RR-R06	RP-RR-R06	OPEN EDITION	RP-RR 1TB (101-150 TB)	\$0	Each	33%	\$0	Other	D3
RP-RR-R07	RP-RR-R07	OPEN EDITION	RP-RR 1TB (151-250 TB)	\$0	Each	33%	\$0	Other	D3
RP-RR-R08	RP-RR-R08	OPEN EDITION	RP-RR 1TB (251-400 TB)	\$0	Each	33%	\$0	Other	D3
RP-RR-R09	RP-RR-R09	OPEN EDITION	RP-RR 1TB (401-600 TB)	\$0	Each	33%	\$0	Other	D3
RP-RR-R10	RP-RR-R10	OPEN EDITION	RECOVERPOINT CDP TIERED LICENSE	\$0	Each	33%	\$0	Other	D3
RP-RR-R11	RP-RR-R11	OPEN EDITION	RP-RR 1TB (1001+ TB)	\$0	Each	33%	\$0	Other	D3
RPVE-8VM	RPVE-8VM	OPEN EDITION	RECOVERPOINT VIRTUAL REPLICATION (8VMs)	\$12,000	Each	33%	\$8,040	Other	D3
SANM-CAPM-T01	SANM-CAPM-T01	OPEN EDITION	SANM ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T02	SANM-CAPM-T02	OPEN EDITION	SANM ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T03	SANM-CAPM-T03	OPEN EDITION	SANM ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T04	SANM-CAPM-T04	OPEN EDITION	SANM ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T05	SANM-CAPM-T05	OPEN EDITION	SANM ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T06	SANM-CAPM-T06	OPEN EDITION	SANM ICM AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T07	SANM-CAPM-T07	OPEN EDITION	SANM ICM AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T08	SANM-CAPM-T08	OPEN EDITION	SANM ICM AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T09	SANM-CAPM-T09	OPEN EDITION	SANM ICM AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T10	SANM-CAPM-T10	OPEN EDITION	SANM ICM AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T11	SANM-CAPM-T11	OPEN EDITION	SANM ICM AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
SANM-CAPM-T12	SANM-CAPM-T12	OPEN EDITION	SANM ICM AT LEAST 1500TB	\$640	Each	33%	\$429	Other	D3
SANM-CAPM-T13	SANM-CAPM-T13	OPEN EDITION	SANM ICM AT LEAST 2500TB	\$540	Each	33%	\$362	Other	D3
SANM-CAPM-T14	SANM-CAPM-T14	OPEN EDITION	SANM ICM AT LEAST 4000TB	\$460	Each	33%	\$308	Other	D3
SAS-ADV-AE	SAS-ADV-AE	OPEN EDITION	SA SUITE ADVANCED EDITION=MA	\$0	Each	33%	\$0	Other	D3
SAS-ADV-AEA	SAS-ADV-AEA	OPEN EDITION	SA SUITE ADVANCED EDITION ADD=MA	\$0	Each	33%	\$0	Other	D3
SAS-ADV-AEA-CF	SAS-ADV-AEA-CF	OPEN EDITION	SA SUITE ADVANCED EDITION ADD=MA	\$325	Each	33%	\$218	Other	D3
SAS-ADV-AE-CF	SAS-ADV-AE-CF	OPEN EDITION	SA SUITE ADVANCED EDITION=MA	\$325	Each	33%	\$218	Other	D3
SAS-ADV-AEU	SAS-ADV-AEU	OPEN EDITION	SA SUITE UPGRADE TO ADVANCED=MA	\$0	Each	33%	\$0	Other	D3
SAS-ADV-AEU-CF	SAS-ADV-AEU-CF	OPEN EDITION	SA SUITE UPGRADE TO ADVANCED=MA	\$100	Each	33%	\$67	Other	D3
SAS-ADV-SDN	SAS-ADV-SDN	OPEN EDITION	SDN for SA Suite Advanced Edition=MA	\$0	Each	33%	\$0	Other	D3
SAS-ADV-SDN-CF	SAS-ADV-SDN-CF	OPEN EDITION	SDN FOR SA SUITE ADVANCED EDITION=MA	\$140	Each	33%	\$94	Other	D3
SAS-ADV-T1	SAS-ADV-T1	OPEN EDITION	SA SUITE ADVANCED EDITION TIER 1=MA	\$231	Each	33%	\$155	Other	D3
SAS-ADV-T2	SAS-ADV-T2	OPEN EDITION	SA SUITE ADVANCED EDITION TIER 2=MA	\$180	Each	33%	\$121	Other	D3
SAS-ADV-T3	SAS-ADV-T3	OPEN EDITION	SA SUITE ADVANCED EDITION TIER 3=MA	\$141	Each	33%	\$94	Other	D3
SAS-ADV-T4	SAS-ADV-T4	OPEN EDITION	SA SUITE ADVANCED EDITION TIER 4=MA	\$141	Each	33%	\$94	Other	D3
SAS-ADV-T5	SAS-ADV-T5	OPEN EDITION	SA SUITE ADVANCED EDITION TIER 5=MA	\$110	Each	33%	\$74	Other	D3
SAS-ADV-T6	SAS-ADV-T6	OPEN EDITION	SA SUITE ADVANCED EDITION TIER 6=MA	\$110	Each	33%	\$74	Other	D3
SAS-ADV-T7	SAS-ADV-T7	OPEN EDITION	SA SUITE ADVANCED EDITION TIER 7=MA	\$86	Each	33%	\$58	Other	D3
SAS-ADV-T8	SAS-ADV-T8	OPEN EDITION	SA SUITE ADVANCED EDITION TIER 8=MA	\$86	Each	33%	\$58	Other	D3
SAS-ELA-AEU	SAS-ELA-AEU	OPEN EDITION	SA SUITE ELA UPGRADE TO ADVANCED=MA	\$1,000	Each	33%	\$670	Other	D3
SAS-ELA-MOB	SAS-ELA-MOB	OPEN EDITION	ELA for Mobile Edition=MA	\$1,000	Each	33%	\$670	Other	D3
SAS-ELA-SDNA	SAS-ELA-SDNA	OPEN EDITION	SDN ELA for SA Suite Advanced=MA	\$1,000	Each	33%	\$670	Other	D3
SAS-ELA-SDNS	SAS-ELA-SDNS	OPEN EDITION	SDN ELA for SA Suite Standard=MA	\$1,000	Each	33%	\$670	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
SAS-MOB-CR1	SAS-MOB-CR1	OPEN EDITION	Mobile Core Edition from 1 to 49=MA	\$0	Each	33%	\$0	Other	D3
SAS-MOB-CR1-CF	SAS-MOB-CR1-CF	OPEN EDITION	Mobile Core Edition from 1 to 49=MA	\$3,650	Each	33%	\$2,446	Other	D3
SAS-MOB-CR2	SAS-MOB-CR2	OPEN EDITION	Mobile Core Edition from 50 to 99=MA	\$0	Each	33%	\$0	Other	D3
SAS-MOB-CR2-CF	SAS-MOB-CR2-CF	OPEN EDITION	Mobile Core Edition from 50 to 99=MA	\$2,920	Each	33%	\$1,956	Other	D3
SAS-MOB-CR3	SAS-MOB-CR3	OPEN EDITION	Mobile Core Edition from 100+=MA	\$0	Each	33%	\$0	Other	D3
SAS-MOB-CR3-CF	SAS-MOB-CR3-CF	OPEN EDITION	Mobile Core Edition from 100+=MA	\$2,340	Each	33%	\$1,568	Other	D3
SAS-MOB-IM1	SAS-MOB-IM1	OPEN EDITION	Mobile IMS Edition from 1 to 49=MA	\$0	Each	33%	\$0	Other	D3
SAS-MOB-IM1-CF	SAS-MOB-IM1-CF	OPEN EDITION	Mobile IMS Edition from 1 to 49=MA	\$11,080	Each	33%	\$7,424	Other	D3
SAS-MOB-IM2	SAS-MOB-IM2	OPEN EDITION	Mobile IMS Edition from 50 to 99=MA	\$0	Each	33%	\$0	Other	D3
SAS-MOB-IM2-CF	SAS-MOB-IM2-CF	OPEN EDITION	Mobile IMS Edition from 50 to 99=MA	\$8,870	Each	33%	\$5,943	Other	D3
SAS-MOB-IM3	SAS-MOB-IM3	OPEN EDITION	Mobile IMS Edition from 100+=MA	\$0	Each	33%	\$0	Other	D3
SAS-MOB-IM3-CF	SAS-MOB-IM3-CF	OPEN EDITION	Mobile IMS Edition from 100+=MA	\$7,090	Each	33%	\$4,750	Other	D3
SAS-MOB-RN1	SAS-MOB-RN1	OPEN EDITION	Mobile RAN Edition from 1 to 4999=MA	\$0	Each	33%	\$0	Other	D3
SAS-MOB-RN1-CF	SAS-MOB-RN1-CF	OPEN EDITION	Mobile RAN Edition from 1 to 4999=MA	\$140	Each	33%	\$94	Other	D3
SAS-MOB-RN2	SAS-MOB-RN2	OPEN EDITION	Mobile RAN Edition from 5000 to 9999=MA	\$0	Each	33%	\$0	Other	D3
SAS-MOB-RN2-CF	SAS-MOB-RN2-CF	OPEN EDITION	Mobile RAN Edition from 5000 to 9999=MA	\$120	Each	33%	\$80	Other	D3
SAS-MOB-RN3	SAS-MOB-RN3	OPEN EDITION	Mobile RAN Edition from 10000+=MA	\$0	Each	33%	\$0	Other	D3
SAS-MOB-RN3-CF	SAS-MOB-RN3-CF	OPEN EDITION	Mobile RAN Edition from 10000+=MA	\$90	Each	33%	\$60	Other	D3
SASN-SER	SASN-SER	OPEN EDITION	SA SUITE NR STANDARD ED=MA	\$0	Each	33%	\$0	Other	D3
SASN-SERA	SASN-SERA	OPEN EDITION	SA SUITE NR STANDARD ED=MA	\$0	Each	33%	\$0	Other	D3
SASN-SEV	SASN-SEV	OPEN EDITION	SA SUITE NV STANDARD ED=MA	\$0	Each	33%	\$0	Other	D3
SASS-AER	SASS-AER	OPEN EDITION	SA SUITE SR ADVANCED ED=MA	\$0	Each	33%	\$0	Other	D3
SASS-AEV	SASS-AEV	OPEN EDITION	SA SUITE SV ADVANCED ED=MA	\$0	Each	33%	\$0	Other	D3
SASS-AEV50	SASS-AEV50	OPEN EDITION	SA SUITE SV50 ADVANCED ED=MA	\$0	Each	33%	\$0	Other	D3
SAS-SP-E2E	SAS-SP-E2E	OPEN EDITION	SolutionPack for Transaction=MA	\$0	Each	33%	\$0	Other	D3
SAS-SP-E2E-CF	SAS-SP-E2E-CF	OPEN EDITION	SOLUTIONPACK FOR TRANSACTION=MA	\$50,000	Each	33%	\$33,500	Other	D3
SAS-SP-MSSQL	SAS-SP-MSSQL	OPEN EDITION	SolutionPack for Microsoft SQL Server=MA	\$0	Each	33%	\$0	Other	D3
SAS-SP-MSSQL-CF	SAS-SP-MSSQL-CF	OPEN EDITION	SOLUTIONPACK FOR MICROSOFT SQL SERVER=MA	\$120	Each	33%	\$80	Other	D3
SAS-SP-OMYSQL	SAS-SP-OMYSQL	OPEN EDITION	SolutionPack for ORA MySQL Database=MA	\$0	Each	33%	\$0	Other	D3
SAS-SP-OMYSQL-CF	SAS-SP-OMYSQL-CF	OPEN EDITION	SOLUTIONPACK FOR ORA MYSQL DATABASE=MA	\$120	Each	33%	\$80	Other	D3
SASS-SDR	SASS-SDR	OPEN EDITION	SDN SR for SA Suite=MA	\$0	Each	33%	\$0	Other	D3
SASS-SDV	SASS-SDV	OPEN EDITION	SDN SV for SA Suite=MA	\$0	Each	33%	\$0	Other	D3
SASS-SDV50	SASS-SDV50	OPEN EDITION	SDN SV50 for SA Suite=MA	\$0	Each	33%	\$0	Other	D3
SASS-SER	SASS-SER	OPEN EDITION	SA SUITE SR STANDARD ED=MA	\$0	Each	33%	\$0	Other	D3
SASS-SEV	SASS-SEV	OPEN EDITION	SA SUITE SV STANDARD ED=MA	\$0	Each	33%	\$0	Other	D3
SASS-SEV50	SASS-SEV50	OPEN EDITION	SA SUITE SV50 STANDARD ED=MA	\$0	Each	33%	\$0	Other	D3
SAS-STD-SDN	SAS-STD-SDN	OPEN EDITION	SDN for SA Suite Standard Edition=MA	\$0	Each	33%	\$0	Other	D3
SAS-STD-SDN-CF	SAS-STD-SDN-CF	OPEN EDITION	SDN FOR SA SUITE STANDARD EDITION=MA	\$140	Each	33%	\$94	Other	D3
SAS-STND-SE	SAS-STND-SE	OPEN EDITION	SA SUITE STANDARD EDITION=MA	\$0	Each	33%	\$0	Other	D3
SAS-STND-SEA	SAS-STND-SEA	OPEN EDITION	SA SUITE STANDARD EDITION ADD=MA	\$0	Each	33%	\$0	Other	D3
SAS-STND-SEA-CF	SAS-STND-SEA-CF	OPEN EDITION	SA SUITE STANDARD EDITION ADD=MA	\$225	Each	33%	\$151	Other	D3
SAS-STND-SE-CF	SAS-STND-SE-CF	OPEN EDITION	SA SUITE STANDARD EDITION=MA	\$225	Each	33%	\$151	Other	D3
SASW-LER	SASW-LER	OPEN EDITION	SA SUITE WR LITE ED=MA	\$0	Each	33%	\$0	Other	D3
SASW-LEV	SASW-LEV	OPEN EDITION	SA SUITE WV LITE ED=MA	\$0	Each	33%	\$0	Other	D3
SASW-SDNR	SASW-SDNR	OPEN EDITION	SDN WR for SA Suite=MA	\$0	Each	33%	\$0	Other	D3
SASW-SDNV	SASW-SDNV	OPEN EDITION	SDN WV for SA Suite=MA	\$0	Each	33%	\$0	Other	D3
SCM-01P-11	SCM-01P-11	OPEN EDITION	IONIX SCM COMPLIANCE + DISCOVERY PHYS/VI	\$395	Each	33%	\$265	Other	D3
SCM-01P-21	SCM-01P-21	OPEN EDITION	IONIX SCM COMPLIANCE + DISCOVERY PHYS/VI	\$300	Each	33%	\$201	Other	D3
SCM-01P-31	SCM-01P-31	OPEN EDITION	IONIX SCM COMPLIANCE + DISCOVERY PHYS/VI	\$230	Each	33%	\$154	Other	D3
SCM-01P-41	SCM-01P-41	OPEN EDITION	IONIX SCM COMPLIANCE + DISCOVERY PHYS/VI	\$185	Each	33%	\$124	Other	D3
SCM-01W-11	SCM-01W-11	OPEN EDITION	IONIX SCM WORKSTATION	\$40	Each	33%	\$27	Other	D3
SCM-01W-21	SCM-01W-21	OPEN EDITION	IONIX SCM WORKSTATION	\$30	Each	33%	\$20	Other	D3
SCM-01W-31	SCM-01W-31	OPEN EDITION	IONIX SCM WORKSTATION	\$23	Each	33%	\$15	Other	D3
SCM-01W-41	SCM-01W-41	OPEN EDITION	IONIX SCM WORKSTATION	\$18	Each	33%	\$12	Other	D3
SCM-02P-11	SCM-02P-11	OPEN EDITION	IONIX SCM MANAGEMENT + REMEDIATION PHYS/	\$895	Each	33%	\$600	Other	D3
SCM-02P-21	SCM-02P-21	OPEN EDITION	IONIX SCM MANAGEMENT + REMEDIATION PHYS/	\$675	Each	33%	\$452	Other	D3
SCM-02P-31	SCM-02P-31	OPEN EDITION	IONIX SCM MANAGEMENT + REMEDIATION PHYS/	\$520	Each	33%	\$348	Other	D3
SCM-02P-41	SCM-02P-41	OPEN EDITION	IONIX SCM MANAGEMENT + REMEDIATION PHYS/	\$420	Each	33%	\$281	Other	D3
SCM-02W-11	SCM-02W-11	OPEN EDITION	IONIX SCM UNIX ADVISOR WORKSTATION	\$10	Each	33%	\$7	Other	D3
SCM-02W-21	SCM-02W-21	OPEN EDITION	IONIX SCM UNIX ADVISOR WORKSTATION	\$8	Each	33%	\$5	Other	D3
SCM-02W-31	SCM-02W-31	OPEN EDITION	IONIX SCM UNIX ADVISOR WORKSTATION	\$6	Each	33%	\$4	Other	D3
SCM-02W-41	SCM-02W-41	OPEN EDITION	IONIX SCM UNIX ADVISOR WORKSTATION	\$4	Each	33%	\$3	Other	D3
SCM-04P-11	SCM-04P-11	OPEN EDITION	IONIX SCM UNIX SERVER ADVISOR PHYS/VI R S	\$55	Each	33%	\$37	Other	D3
SCM-04P-21	SCM-04P-21	OPEN EDITION	IONIX SCM UNIX SERVER ADVISOR PHYS/VI R S	\$40	Each	33%	\$27	Other	D3
SCM-04P-31	SCM-04P-31	OPEN EDITION	IONIX SCM UNIX SERVER ADVISOR PHYS/VI R S	\$32	Each	33%	\$21	Other	D3
SCM-04P-41	SCM-04P-41	OPEN EDITION	IONIX SCM UNIX SERVER ADVISOR PHYS/VI R S	\$25	Each	33%	\$17	Other	D3
SCM-12P-11	SCM-12P-11	OPEN EDITION	IONIX SCM UPG.COMP/DIS TO MGMT/REM PHYS/	\$500	Each	33%	\$335	Other	D3
SCM-12P-21	SCM-12P-21	OPEN EDITION	IONIX SCM UPG.COMP/DIS TO MGMT/REM PHYS/	\$375	Each	33%	\$251	Other	D3
SCM-12P-31	SCM-12P-31	OPEN EDITION	IONIX SCM UPG.COMP/DIS TO MGMT/REM PHYS/	\$290	Each	33%	\$194	Other	D3
SCM-12P-41	SCM-12P-41	OPEN EDITION	IONIX SCM UPG.COMP/DIS TO MGMT/REM PHYS/	\$235	Each	33%	\$157	Other	D3
SM6-CAPM-T01	SM6-CAPM-T01	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T02	SM6-CAPM-T02	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T03	SM6-CAPM-T03	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T04	SM6-CAPM-T04	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T05	SM6-CAPM-T05	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T06	SM6-CAPM-T06	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T07	SM6-CAPM-T07	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
SM6-CAPM-T08	SM6-CAPM-T08	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T09	SM6-CAPM-T09	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T10	SM6-CAPM-T10	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T11	SM6-CAPM-T11	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T12	SM6-CAPM-T12	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T13	SM6-CAPM-T13	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-CAPM-T14	SM6-CAPM-T14	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T01	SM6-UPG-T01	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T02	SM6-UPG-T02	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T03	SM6-UPG-T03	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T04	SM6-UPG-T04	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T05	SM6-UPG-T05	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T06	SM6-UPG-T06	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T07	SM6-UPG-T07	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T08	SM6-UPG-T08	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T09	SM6-UPG-T09	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T10	SM6-UPG-T10	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T11	SM6-UPG-T11	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T12	SM6-UPG-T12	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T13	SM6-UPG-T13	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SM6-UPG-T14	SM6-UPG-T14	OPEN EDITION	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0	Each	33%	\$0	Other	D3
SMA-ACM-F	SMA-ACM-F	OPEN EDITION	ACM FAILOVER + TEST RTU LIC	\$0	Each	33%	\$0	Other	D3
SMA-ACM-MS	SMA-ACM-MS	OPEN EDITION	ACM MANAGED SYSTEM	\$0	Each	33%	\$0	Other	D3
SMA-ACM-P	SMA-ACM-P	OPEN EDITION	ACM Prod RTU Lic	\$0	Each	33%	\$0	Other	D3
SMA-AD-ALS-F	SMA-AD-ALS-F	OPEN EDITION	AL5620 SAM ADAPTER-FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-ALS-P	SMA-AD-ALS-P	OPEN EDITION	AL5620 SAM ADP-PIPER SERV	\$0	Each	33%	\$0	Other	D3
SMA-AD-BMC-F	SMA-AD-BMC-F	OPEN EDITION	BMC PATROL ADAPTER-FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-BMC-P	SMA-AD-BMC-P	OPEN EDITION	BMC Patrol ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-CEH-F	SMA-AD-CEH-F	OPEN EDITION	CONCORD EHEALTH ADAPTR - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-CEH-P	SMA-AD-CEH-P	OPEN EDITION	Concord eHealth ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-CSE-F	SMA-AD-CSE-F	OPEN EDITION	CONCORD SYSEDGE ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-CSE-P	SMA-AD-CSE-P	OPEN EDITION	CONCORD SYSEDGE ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-CTC-P	SMA-AD-CTC-P	OPEN EDITION	CIENA C.D TMF 814 ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-CTM-P	SMA-AD-CTM-P	OPEN EDITION	CISCO CTM TMF 814 ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-EML-F	SMA-AD-EML-F	OPEN EDITION	EMAIL ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-EML-P	SMA-AD-EML-P	OPEN EDITION	E-Mail ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-ISC-F	SMA-AD-ISC-F	OPEN EDITION	ISC ADAPTER - FAILOVER + TEST	\$11,250	Each	33%	\$7,538	Other	D3
SMA-AD-ISC-P	SMA-AD-ISC-P	OPEN EDITION	ISC Adp - Production Lic	\$0	Each	33%	\$0	Other	D3
SMA-AD-IVS-F	SMA-AD-IVS-F	OPEN EDITION	INFOVISTA SRVR ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-IVS-P	SMA-AD-IVS-P	OPEN EDITION	InfoVista Server ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-LGF-F	SMA-AD-LGF-F	OPEN EDITION	LOG FILE NOTIFICTN ADPTR - FAILOVER+TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-LGF-P	SMA-AD-LGF-P	OPEN EDITION	Log File ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-ADM-CX-MS1	SMA-ADM-CX-MS1	OPEN EDITION	EMC IT APP DISCOVERY+COMP MGD SVRS (1-10	\$397	Each	33%	\$259	Other	D3
SMA-ADM-CX-MS2	SMA-ADM-CX-MS2	OPEN EDITION	EMC IT APP DISCOVERY+COMP MGD SVRS (1001	\$333	Each	33%	\$223	Other	D3
SMA-ADM-CX-MS3	SMA-ADM-CX-MS3	OPEN EDITION	EMC IT APP DISCOVERY+COMP MGD SVRS (2001	\$270	Each	33%	\$181	Other	D3
SMA-ADM-CX-MS4	SMA-ADM-CX-MS4	OPEN EDITION	EMC IT APP DISCOVERY+COMP MGD SVRS (6001	\$221	Each	33%	\$148	Other	D3
SMA-ADM-CX-MS5	SMA-ADM-CX-MS5	OPEN EDITION	EMC IT APP DISCOVERY+COMP MGD SVRS (1000	\$167	Each	33%	\$112	Other	D3
SMA-ADM-CX-MS6	SMA-ADM-CX-MS6	OPEN EDITION	EMC IT APP DISCOVERY+COMP MGD SVRS (2000	\$135	Each	33%	\$90	Other	D3
SMA-AD-MOM-F	SMA-AD-MOM-F	OPEN EDITION	MOM TO SAM ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-MOM-P	SMA-AD-MOM-P	OPEN EDITION	MOM TO SAM ADAPTER - P	\$0	Each	33%	\$0	Other	D3
SMA-ADM-SDK	SMA-ADM-SDK	OPEN EDITION	ADM SDK	\$36,000	Each	33%	\$24,120	Other	D3
SMA-AD-NIQ-F	SMA-AD-NIQ-F	OPEN EDITION	NETIQ ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-NIQ-P	SMA-AD-NIQ-P	OPEN EDITION	NetIQ ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-NOT-F	SMA-AD-NOT-F	OPEN EDITION	OUTBOUND SNMP ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-NOT-F	SMA-AD-NOT-F	OPEN EDITION	OUTBOUND SNMP ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-NV-F	SMA-AD-NV-F	OPEN EDITION	IBM TIVOLI NETVW ADPTR - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-NV-P	SMA-AD-NV-P	OPEN EDITION	IBM Netview ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-OPS-F	SMA-AD-OPS-F	OPEN EDITION	ADP MICROSOFT SYS CTR OPS MGR 2007 - F+T	\$0	Each	33%	\$0	Other	D3
SMA-AD-OPS-P	SMA-AD-OPS-P	OPEN EDITION	ADP MICROSOFT SYS CTR OPS MGR 2007 - PRO	\$0	Each	33%	\$0	Other	D3
SMA-AD-OVN-F	SMA-AD-OVN-F	OPEN EDITION	HP OPN/IV NOTIFICTN ADPTR-FAILOVER + TST	\$0	Each	33%	\$0	Other	D3
SMA-AD-OVN-P	SMA-AD-OVN-P	OPEN EDITION	HPOV Notification ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-OVO-F	SMA-AD-OVO-F	OPEN EDITION	SAM ADAPTER HP OVO/U - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-OVO-P	SMA-AD-OVO-P	OPEN EDITION	HPOV Ops Unix ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-REM-F	SMA-AD-REM-F	OPEN EDITION	BMC REMEDY ARS ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-REM-P	SMA-AD-REM-P	OPEN EDITION	Remedy ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-SCR-F	SMA-AD-SCR-F	OPEN EDITION	SCRIPT ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-SCR-P	SMA-AD-SCR-P	OPEN EDITION	Script ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-SIA-S	SMA-AD-SIA-S	OPEN EDITION	CLAR-CEL-SYM ADP SITE LIC	\$0	Each	33%	\$0	Other	D3
SMA-AD-SQU-F	SMA-AD-SQU-F	OPEN EDITION	SQL UNIX ADPTR-P/SRVR - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-SQU-P	SMA-AD-SQU-P	OPEN EDITION	SQL Unix ADP(p/server)-P	\$0	Each	33%	\$0	Other	D3
SMA-AD-SQW-F	SMA-AD-SQW-F	OPEN EDITION	SQL WIN ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-SQW-P	SMA-AD-SQW-P	OPEN EDITION	SQL Windows ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AD-SSC-F	SMA-AD-SSC-F	OPEN EDITION	SAM ADPTR FOR SITSCOPE - FAI OVER LIC	\$4,500	Each	33%	\$3,015	Other	D3
SMA-AD-SSC-P	SMA-AD-SSC-P	OPEN EDITION	SAM ADAPTER FOR SITSCOPE - PROD LIC	\$9,000	Each	33%	\$6,030	Other	D3
SMA-AD-XML-F	SMA-AD-XML-F	OPEN EDITION	XML ADAPTER - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-AD-XML-P	SMA-AD-XML-P	OPEN EDITION	XML ADP - P	\$0	Each	33%	\$0	Other	D3
SMA-AM-HED	SMA-AM-HED	OPEN EDITION	AM Mgd High End Device	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
SMA-AM-NAS-N	SMA-AM-NAS-N	OPEN EDITION	IP AM - NAS EXTENSION (1)	\$0	Each	33%	\$0	Other	D3
SMA-AM-P	SMA-AM-P	OPEN EDITION	AM Production License	\$0	Each	33%	\$0	Other	D3
SMA-BIM-F	SMA-BIM-F	OPEN EDITION	BIM MGR - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-BIM-P	SMA-BIM-P	OPEN EDITION	ITOI BUSINESS IMPACT MANAGER	\$0	Each	33%	\$0	Other	D3
SMA-DMS-E	SMA-DMS-E	OPEN EDITION	DM Static Ent License	\$0	Each	33%	\$0	Other	D3
SMA-DMS-SP	SMA-DMS-SP	OPEN EDITION	DM Static SP License	\$0	Each	33%	\$0	Other	D3
SMA-DMT-UD	SMA-DMT-UD	OPEN EDITION	DM Traveling License	\$0	Each	33%	\$0	Other	D3
SMA-DSB-1	SMA-DSB-1	OPEN EDITION	ITOI BUSNS DASHBRD - 1 CONCURRENT USER	\$0	Each	33%	\$0	Other	D3
SMA-DSB-10	SMA-DSB-10	OPEN EDITION	ITOI BUSNS DASHBRD - 2500 CONCURRNT USR	\$0	Each	33%	\$0	Other	D3
SMA-DSB-2	SMA-DSB-2	OPEN EDITION	ITOI BUSNS DASHBRD - 5 CONCURRENT USERS	\$0	Each	33%	\$0	Other	D3
SMA-DSB-3	SMA-DSB-3	OPEN EDITION	ITOI BUSNS DASHBRD - 10 CONCURRNT USERS	\$0	Each	33%	\$0	Other	D3
SMA-DSB-4	SMA-DSB-4	OPEN EDITION	ITOI BUSNS DASHBRD - 25 CONCURRENT USER	\$0	Each	33%	\$0	Other	D3
SMA-DSB-5	SMA-DSB-5	OPEN EDITION	ITOI BUSNS DASHBRD - 50 CONCURRNT USERS	\$0	Each	33%	\$0	Other	D3
SMA-DSB-6	SMA-DSB-6	OPEN EDITION	ITOI BUSNS DASHBRD - 100 CONCURRNT USRS	\$0	Each	33%	\$0	Other	D3
SMA-DSB-7	SMA-DSB-7	OPEN EDITION	ITOI BUSNS DASHBRD - 250 CONCURRNT USRS	\$0	Each	33%	\$0	Other	D3
SMA-DSB-8	SMA-DSB-8	OPEN EDITION	ITOI BUSNS DASHBRD - 500 CONCURRNT USRS	\$0	Each	33%	\$0	Other	D3
SMA-DSB-9	SMA-DSB-9	OPEN EDITION	ITOI BUSNS DASHBRD - 1000 CONCURRNT USR	\$0	Each	33%	\$0	Other	D3
SMA-DSB-F	SMA-DSB-F	OPEN EDITION	ITOI BUSINESS DASHBRD - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-DSB-P	SMA-DSB-P	OPEN EDITION	ITOI BUSINESS DASHBOARD PRODUCTION LIC	\$0	Each	33%	\$0	Other	D3
SMA-ESM-A1	SMA-ESM-A1	OPEN EDITION	ITOI SRVR MGR-APP PROCESS SRVR 1-9	\$0	Each	33%	\$0	Other	D3
SMA-ESM-A2	SMA-ESM-A2	OPEN EDITION	ITOI SRVR MGR-APP PROCESS SRVR 10-49	\$0	Each	33%	\$0	Other	D3
SMA-ESM-A3	SMA-ESM-A3	OPEN EDITION	ITOI SRVR MGR-APP PROCESS SRVR 50-99	\$0	Each	33%	\$0	Other	D3
SMA-ESM-A4	SMA-ESM-A4	OPEN EDITION	ITOI SRVR MGR-APP PROCESS SRVR 100-249	\$0	Each	33%	\$0	Other	D3
SMA-ESM-A5	SMA-ESM-A5	OPEN EDITION	ITOI SRVR MGR-APP PROCESS SRVR 250-599	\$0	Each	33%	\$0	Other	D3
SMA-ESM-A6	SMA-ESM-A6	OPEN EDITION	ITOI SRVR MGR-APP PROCESS SRVR 600-999	\$0	Each	33%	\$0	Other	D3
SMA-ESM-A7	SMA-ESM-A7	OPEN EDITION	ITOI SRVR MGR-APP PROCESS SRVR 1000-1999	\$0	Each	33%	\$0	Other	D3
SMA-ESM-A8	SMA-ESM-A8	OPEN EDITION	ITOI SRVR MGR-APP PROCESS SRVR 2000+	\$0	Each	33%	\$0	Other	D3
SMA-ESM-APM	SMA-ESM-APM	OPEN EDITION	ITOI SRVR MGR-APP PROCESS MGMT MODULE	\$0	Each	33%	\$0	Other	D3
SMA-ESM-APM-1	SMA-ESM-APM-1	OPEN EDITION	ITOI SRVR MGR-APP PROCESS MGMT PER HOST	\$113	Each	33%	\$76	Other	D3
SMA-ESM-CMM	SMA-ESM-CMM	OPEN EDITION	ITOI SRVR MGR-CLUSTER MGT MOD- SITE LIC	\$0	Each	33%	\$0	Other	D3
SMA-ESM-CMM-1	SMA-ESM-CMM-1	OPEN EDITION	ITOI SERVER MGR - PER SERVER IN CLUSTER	\$0	Each	33%	\$0	Other	D3
SMA-ESM-F	SMA-ESM-F	OPEN EDITION	ITOI SERVER MGR - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-ESM-F5	SMA-ESM-F5	OPEN EDITION	F5 LOAD BALANCER MGMT MODULE	\$0	Each	33%	\$0	Other	D3
SMA-ESM-F51	SMA-ESM-F51	OPEN EDITION	F5 LOAD BALANCER PER SERVER LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-ESM-H1	SMA-ESM-H1	OPEN EDITION	ITOI SERVER MGR - HYPER-V SERVER 1-9	\$0	Each	33%	\$0	Other	D3
SMA-ESM-H2	SMA-ESM-H2	OPEN EDITION	ITOI SERVER MGR - HYPER-V SERVER 10-49	\$0	Each	33%	\$0	Other	D3
SMA-ESM-H3	SMA-ESM-H3	OPEN EDITION	ITOI SERVER MGR - HYPER-V SERVER 50-99	\$0	Each	33%	\$0	Other	D3
SMA-ESM-H4	SMA-ESM-H4	OPEN EDITION	ITOI SERVER MGR - HYPER-V SERVER 100-249	\$0	Each	33%	\$0	Other	D3
SMA-ESM-H5	SMA-ESM-H5	OPEN EDITION	ITOI SERVER MGR - HYPER-V SERVER 250-599	\$0	Each	33%	\$0	Other	D3
SMA-ESM-H6	SMA-ESM-H6	OPEN EDITION	ITOI SERVER MGR - HYPER-V SERVER 600-999	\$0	Each	33%	\$0	Other	D3
SMA-ESM-H7	SMA-ESM-H7	OPEN EDITION	ITOI SERVER MGR - HYPER-V SRVR 1000-1999	\$0	Each	33%	\$0	Other	D3
SMA-ESM-H8	SMA-ESM-H8	OPEN EDITION	ITOI SERVER MGR - HYPER-V SERVER 2000+	\$0	Each	33%	\$0	Other	D3
SMA-ESM-HPV	SMA-ESM-HPV	OPEN EDITION	MICROSOFT HYPER-V MGMT MODULE	\$0	Each	33%	\$0	Other	D3
SMA-ESM-N1	SMA-ESM-N1	OPEN EDITION	ESX-NSX Servers 1 to 9=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-N2	SMA-ESM-N2	OPEN EDITION	ESX-NSX Servers 10 to 49=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-N3	SMA-ESM-N3	OPEN EDITION	ESX-NSX Servers 50 to 99=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-N4	SMA-ESM-N4	OPEN EDITION	ESX-NSX Servers 100 to 249=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-N5	SMA-ESM-N5	OPEN EDITION	ESX-NSX Servers 250 to 599=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-N6	SMA-ESM-N6	OPEN EDITION	ESX-NSX Servers 600 to 999=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-N7	SMA-ESM-N7	OPEN EDITION	ESX-NSX Servers 1000 to 1999=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-N8	SMA-ESM-N8	OPEN EDITION	ESX-NSX Servers 2000+=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-O1	SMA-ESM-O1	OPEN EDITION	Opn Src KVM,XEN Servers 1-9=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-O2	SMA-ESM-O2	OPEN EDITION	Opn Src KVM,XEN Servers 10-49=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-O3	SMA-ESM-O3	OPEN EDITION	Opn Src KVM,XEN Servers 50-99=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-O4	SMA-ESM-O4	OPEN EDITION	Opn Src KVM,XEN Servers 100-249=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-O5	SMA-ESM-O5	OPEN EDITION	Opn Src KVM,XEN Servers 250-599=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-O6	SMA-ESM-O6	OPEN EDITION	Opn Src KVM,XEN Servers 600-999=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-O7	SMA-ESM-O7	OPEN EDITION	Opn Src KVM,XEN Servers 1000-1999=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-O8	SMA-ESM-O8	OPEN EDITION	Opn Src KVM,XEN Servers 2000+=IA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-P	SMA-ESM-P	OPEN EDITION	EMC SERVER MANAGER - PROD LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-ESM-SDN	SMA-ESM-SDN	OPEN EDITION	SDN for Smarts=MA	\$0	Each	33%	\$0	Other	D3
SMA-ESM-V1	SMA-ESM-V1	OPEN EDITION	ITOI SERVER MGR - VMWARE ESX SRVR 1-9	\$0	Each	33%	\$0	Other	D3
SMA-ESM-V2	SMA-ESM-V2	OPEN EDITION	ITOI SERVER MGR - VMWARE ESX SRVR 10-49	\$0	Each	33%	\$0	Other	D3
SMA-ESM-V3	SMA-ESM-V3	OPEN EDITION	ITOI SERVER MGR - VMWARE ESX SRVR 50-99	\$0	Each	33%	\$0	Other	D3
SMA-ESM-V4	SMA-ESM-V4	OPEN EDITION	ITOI SERVER MGR - VMWARE ESX SVR 100-249	\$0	Each	33%	\$0	Other	D3
SMA-ESM-V5	SMA-ESM-V5	OPEN EDITION	ITOI SERVER MGR - VMWARE ESX SVR 250-599	\$0	Each	33%	\$0	Other	D3
SMA-ESM-V6	SMA-ESM-V6	OPEN EDITION	ITOI SERVER MGR - VMWARE ESX SVR 600-999	\$0	Each	33%	\$0	Other	D3
SMA-ESM-V7	SMA-ESM-V7	OPEN EDITION	ITOI SERVER MGR - VMW ESX SVR 1000-1999	\$0	Each	33%	\$0	Other	D3
SMA-ESM-V8	SMA-ESM-V8	OPEN EDITION	ITOI SERVER MGR - VMWARE ESX SRVR 2000+	\$0	Each	33%	\$0	Other	D3
SMA-ESM-VMM	SMA-ESM-VMM	OPEN EDITION	ITOI SERVER MGR - VM MODULE (SITE LIC)	\$0	Each	33%	\$0	Other	D3
SMA-ESM-VMM-1	SMA-ESM-VMM-1	OPEN EDITION	EMC SERVER MANAGER - MANAGED VM HOSTS	\$2,250	Each	33%	\$1,508	Other	D3
SMA-EX-100	SMA-EX-100	OPEN EDITION	Express Pack 100	\$0	Each	33%	\$0	Other	D3
SMA-EX-250	SMA-EX-250	OPEN EDITION	Express Pack 250	\$0	Each	33%	\$0	Other	D3
SMA-EX-250F	SMA-EX-250F	OPEN EDITION	EXPRESS PACK 250 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-50	SMA-EX-50	OPEN EDITION	Express Pack 50	\$0	Each	33%	\$0	Other	D3
SMA-EX-A100	SMA-EX-A100	OPEN EDITION	ASM Express Pack 100	\$0	Each	33%	\$0	Other	D3
SMA-EX-A250	SMA-EX-A250	OPEN EDITION	ASM Express Pack 250	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SMA-EX-A50	SMA-EX-A50	OPEN EDITION	ASM Express Pack 50	\$0	Each	33%	\$0	Other	D3
SMA-EX-AC100	SMA-EX-AC100	OPEN EDITION	ACM EXPRESS 100 PROD LIC	\$0	Each	33%	\$0	Other	D3
SMA-EX-AC100F	SMA-EX-AC100F	OPEN EDITION	ACM EXPRESS PACK 100 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-AC250	SMA-EX-AC250	OPEN EDITION	ACM EXPRESS 250 PROD LIC	\$0	Each	33%	\$0	Other	D3
SMA-EX-AC250F	SMA-EX-AC250F	OPEN EDITION	ACM EXPRESS PACK 250 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-AC50	SMA-EX-AC50	OPEN EDITION	ACM EXPRESS 50 PROD LIC	\$0	Each	33%	\$0	Other	D3
SMA-EX-AC50F	SMA-EX-AC50F	OPEN EDITION	ACM EXPRESS PACK 50 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-ACUP1	SMA-EX-ACUP1	OPEN EDITION	ACM EXP PACK UPG 1	\$0	Each	33%	\$0	Other	D3
SMA-EX-ACUP1F	SMA-EX-ACUP1F	OPEN EDITION	ACM EXPRESS PACK 50 UPG-FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-ACUP2	SMA-EX-ACUP2	OPEN EDITION	ACM EXP PACK UPG 2	\$0	Each	33%	\$0	Other	D3
SMA-EX-ACUP2F	SMA-EX-ACUP2F	OPEN EDITION	ACM EXPRESS PACK 200 UPG-FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-ACUP3	SMA-EX-ACUP3	OPEN EDITION	ACM EXP PACK UPG 3	\$0	Each	33%	\$0	Other	D3
SMA-EX-ACUP3F	SMA-EX-ACUP3F	OPEN EDITION	ACM EXPRESS PACK 100 UPG-FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-AUP1	SMA-EX-AUP1	OPEN EDITION	ASM Express Pack Upg 1	\$0	Each	33%	\$0	Other	D3
SMA-EX-AUP2	SMA-EX-AUP2	OPEN EDITION	ASM Express Pack Upg 2	\$0	Each	33%	\$0	Other	D3
SMA-EX-AUP3	SMA-EX-AUP3	OPEN EDITION	ASM Express Pack Upg 3	\$0	Each	33%	\$0	Other	D3
SMA-EX-BUP1	SMA-EX-BUP1	OPEN EDITION	BI Express Pack Upg 1	\$0	Each	33%	\$0	Other	D3
SMA-EX-BUP2	SMA-EX-BUP2	OPEN EDITION	BI Express Pack Upg 2	\$0	Each	33%	\$0	Other	D3
SMA-EX-BUP3	SMA-EX-BUP3	OPEN EDITION	BI Express Pack Upg 3	\$0	Each	33%	\$0	Other	D3
SMA-EX-CM250	SMA-EX-CM250	OPEN EDITION	SMARTS EXPRESS PACK COMMERCIAL 250	\$0	Each	33%	\$0	Other	D3
SMA-EX-CM250U	SMA-EX-CM250U	OPEN EDITION	SMARTS EXPRESS PACK COMMERCIAL 250 UPGRA	\$0	Each	33%	\$0	Other	D3
SMA-EX-EME-F	SMA-EX-EME-F	OPEN EDITION	EMER MRKTS EXPRS PKG EXT-FAILOVER + TEST	\$42,300	Each	33%	\$28,341	Other	D3
SMA-EX-EME-P	SMA-EX-EME-P	OPEN EDITION	EMER MRKTS EXPRS PKG EXT-PRODUCTION	\$84,600	Each	33%	\$56,682	Other	D3
SMA-EX-EM-F	SMA-EX-EM-F	OPEN EDITION	EMERGING MRKTS EXP PKG - FAILOVER + TEST	\$58,500	Each	33%	\$39,195	Other	D3
SMA-EX-EM-P	SMA-EX-EM-P	OPEN EDITION	EMERGING MRKTS EXP PKG - PRODUCTION	\$140,400	Each	33%	\$94,068	Other	D3
SMA-EX-M100	SMA-EX-M100	OPEN EDITION	MPLS EXPRESS PACK 100	\$0	Each	33%	\$0	Other	D3
SMA-EX-M100F	SMA-EX-M100F	OPEN EDITION	MPLS EXPRESS PACK 100 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-M250	SMA-EX-M250	OPEN EDITION	MPLS EXPRESS PACK 250	\$0	Each	33%	\$0	Other	D3
SMA-EX-M250F	SMA-EX-M250F	OPEN EDITION	MPLS EXPRESS PACK 250 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-M50	SMA-EX-M50	OPEN EDITION	MPLS EXPRESS PACK 50	\$0	Each	33%	\$0	Other	D3
SMA-EX-M50F	SMA-EX-M50F	OPEN EDITION	MPLS EXPRESS PACK 50 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-MUP1	SMA-EX-MUP1	OPEN EDITION	MPLS EXP PACK UPG 1	\$0	Each	33%	\$0	Other	D3
SMA-EX-MUP1F	SMA-EX-MUP1F	OPEN EDITION	MPLS EXP PACK 50 UPG - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-MUP2	SMA-EX-MUP2	OPEN EDITION	MPLS EXP PACK UPG 2	\$0	Each	33%	\$0	Other	D3
SMA-EX-MUP2F	SMA-EX-MUP2F	OPEN EDITION	MPLS EXP PACK 200 UPG - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-MUP3	SMA-EX-MUP3	OPEN EDITION	MPLS EXP PACK UPG 3	\$0	Each	33%	\$0	Other	D3
SMA-EX-MUP3F	SMA-EX-MUP3F	OPEN EDITION	MPLS EXP PACK 100 UPG - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-NA100	SMA-EX-NA100	OPEN EDITION	NAS EXPRESS PACK 100 PRODUCTION LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-EX-NA100F	SMA-EX-NA100F	OPEN EDITION	NAS EXPRESS PACK 100 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-NA250	SMA-EX-NA250	OPEN EDITION	NAS EXPRESS PACK 250 PRODUCTION LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-EX-NA250F	SMA-EX-NA250F	OPEN EDITION	NAS EXPRESS PACK 250 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-NA50	SMA-EX-NA50	OPEN EDITION	NAS EXPRESS PACK 50 PRODUCTION LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-EX-NA50F	SMA-EX-NA50F	OPEN EDITION	NAS EXPRESS PACK 50 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-NAUP1	SMA-EX-NAUP1	OPEN EDITION	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-EX-NAUP1F	SMA-EX-NAUP1F	OPEN EDITION	NAS EXP PACK 50 UPG - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-NAUP2	SMA-EX-NAUP2	OPEN EDITION	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-EX-NAUP2F	SMA-EX-NAUP2F	OPEN EDITION	NAS EXP PACK 50 UPG - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-NAUP3	SMA-EX-NAUP3	OPEN EDITION	UPG-NAS EXP PKG 100 TO NAS EXP 250 PROD	\$0	Each	33%	\$0	Other	D3
SMA-EX-NAUP3F	SMA-EX-NAUP3F	OPEN EDITION	NAS EXP PACK 100 UPG - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-OP100F	SMA-EX-OP100F	OPEN EDITION	MS SCOM 2007 EXP PACK 100- FAILOVER+TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-OP100P	SMA-EX-OP100P	OPEN EDITION	MS SCOM 2007 EXP PACK 100 - PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-EXP-100F	SMA-EXP-100F	OPEN EDITION	ITOI EXPRESS PACK 100 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EXP-50F	SMA-EXP-50F	OPEN EDITION	ITOI EXPRESS PACK 50 - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-UP1	SMA-EX-UP1	OPEN EDITION	Express Pack Upg 1	\$0	Each	33%	\$0	Other	D3
SMA-EX-UP1F	SMA-EX-UP1F	OPEN EDITION	ITOI EXP PCK 50 UPG-100 -FAILOVER+TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-UP2	SMA-EX-UP2	OPEN EDITION	Express Pack Upg 2	\$0	Each	33%	\$0	Other	D3
SMA-EX-UP2F	SMA-EX-UP2F	OPEN EDITION	ITOI EXP PCK 50 UPG-250 -FAILOVERs+TEST	\$0	Each	33%	\$0	Other	D3
SMA-EX-UP3	SMA-EX-UP3	OPEN EDITION	Express Pack Upg 3	\$0	Each	33%	\$0	Other	D3
SMA-EX-UP3F	SMA-EX-UP3F	OPEN EDITION	ITOI EXP PCK 100 UPG-250 -FAILOVER+TEST	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-100	SMA-EXVC-100	OPEN EDITION	ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-100A	SMA-EXVC-100A	OPEN EDITION	ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-100F	SMA-EXVC-100F	OPEN EDITION	ITOI NCM EXP PACK 100 - FAILOVER + TEST	\$9,500	Each	33%	\$6,365	Other	D3
SMA-EXVC-100T	SMA-EXVC-100T	OPEN EDITION	IONIX NCM EXPRESS PACK 100 TESTLAB	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-250	SMA-EXVC-250	OPEN EDITION	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-250A	SMA-EXVC-250A	OPEN EDITION	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-250F	SMA-EXVC-250F	OPEN EDITION	ITOI NCM EXP PACK 250 - FAILOVER + TEST	\$12,500	Each	33%	\$8,375	Other	D3
SMA-EXVC-250T	SMA-EXVC-250T	OPEN EDITION	IONIX NCM EXPRESS PACK 250 TESTLAB	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-50	SMA-EXVC-50	OPEN EDITION	ITOI NCM EXPRESS PACKAGE 50 PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-50A	SMA-EXVC-50A	OPEN EDITION	ITOI NCM EXPRESS PACKAGE 50 PRODUCTION=	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-50F	SMA-EXVC-50F	OPEN EDITION	ITOI NCM EXP PACK 50 - FAILOVER + TEST	\$5,500	Each	33%	\$3,685	Other	D3
SMA-EXVC-50T	SMA-EXVC-50T	OPEN EDITION	IONIX NCM EXPRESS PACK 50 TESTLAB	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-UP1	SMA-EXVC-UP1	OPEN EDITION	ITOI NCM EXP PACK 50 UPG- PRODUCTION	\$15,000	Each	33%	\$10,050	Other	D3
SMA-EXVC-UP1F	SMA-EXVC-UP1F	OPEN EDITION	ITOI NCM EXP PACK 50 UPG- FAILOVER+TEST	\$4,000	Each	33%	\$2,680	Other	D3
SMA-EXVC-UP1T	SMA-EXVC-UP1T	OPEN EDITION	UPG IONIX NCM EXP 50 TO NCM EXP 100 TEST	\$0	Each	33%	\$0	Other	D3
SMA-EXVC-UP2	SMA-EXVC-UP2	OPEN EDITION	ITOI NCM EXP PACK 50 UPG-250 - PRODCTN	\$60,000	Each	33%	\$40,200	Other	D3
SMA-EXVC-UP2F	SMA-EXVC-UP2F	OPEN EDITION	ITOI NCM EXP PAK 50 UPG-250-FAILOVR+TST	\$7,000	Each	33%	\$4,690	Other	D3
SMA-EXVC-UP2T	SMA-EXVC-UP2T	OPEN EDITION	UPG IONIX NCM EXP 50 TO NCM EXP 250 TEST	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SMA-EXVC-UP3	SMA-EXVC-UP3	OPEN EDITION	ITOI NCM EXP PAKK 100 UPG-250 - PRODCTN	\$45,000	Each	33%	\$30,150	Other	D3
SMA-EXVC-UP3F	SMA-EXVC-UP3F	OPEN EDITION	ITOI NCM EXPPAK 100 UPG-250-FAILOVR+TST	\$3,000	Each	33%	\$2,010	Other	D3
SMA-EXVC-UP3T	SMA-EXVC-UP3T	OPEN EDITION	UPG IONIX NCM EXP 100 TO NCM EXP 250 TES	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-100	SMA-EXVS-100	OPEN EDITION	ITOI NCM+ITOI EXP PAKK 100 - PRODCTN	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-100A	SMA-EXVS-100A	OPEN EDITION	ITOI NCM+ITOI EXP PAKK 100 - PRODCTN=MA	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-100F	SMA-EXVS-100F	OPEN EDITION	ITOI NCM+ITOI EXP PAK 100-FAILOVR+TST	\$32,500	Each	33%	\$21,775	Other	D3
SMA-EXVS-100T	SMA-EXVS-100T	OPEN EDITION	IONIX NCM - IT OPS EXPRESS PACKAGE 100 T	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-250	SMA-EXVS-250	OPEN EDITION	ITOI NCM+ITOI EXP PAKK 250 - PRODCTN	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-250A	SMA-EXVS-250A	OPEN EDITION	ITOI NCM+ITOI EXP PAKK 250 - PRODCTN=MA	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-250F	SMA-EXVS-250F	OPEN EDITION	ITOI NCM+ITOI EXP PAK 250-FAILOVR+TST	\$45,000	Each	33%	\$30,150	Other	D3
SMA-EXVS-250T	SMA-EXVS-250T	OPEN EDITION	IONIX NCM - IT OPS EXPRESS PACKAGE 250 T	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-50	SMA-EXVS-50	OPEN EDITION	ITOI NCM+ITOI EXP PAKK 50 - PRODCTN	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-50A	SMA-EXVS-50A	OPEN EDITION	ITOI NCM+ITOI EXP PAKK 50 - PRODCTN=MA	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-50F	SMA-EXVS-50F	OPEN EDITION	ITOI NCM+ITOI EXP PAK 50-FAILOVR+TST	\$20,000	Each	33%	\$13,400	Other	D3
SMA-EXVS-50T	SMA-EXVS-50T	OPEN EDITION	IONIX NCM - IT OPS EXPRESS PACKAGE 50 TE	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-UP1	SMA-EXVS-UP1	OPEN EDITION	ITOI NCM+ITOI EXP PAK 50 UPG-PRODCTN	\$35,000	Each	33%	\$23,450	Other	D3
SMA-EXVS-UP1F	SMA-EXVS-UP1F	OPEN EDITION	ITOI NCM+ITOI EXPPAK 50UPG-FAILOVR+TST	\$12,500	Each	33%	\$8,375	Other	D3
SMA-EXVS-UP1T	SMA-EXVS-UP1T	OPEN EDITION	NCM - IT OPS EXP PKG UPGRADE TESTLAB 50	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-UP2	SMA-EXVS-UP2	OPEN EDITION	ITOI NCM+ITOI EXP PAK200 UPG-PRODCTN	\$140,000	Each	33%	\$93,800	Other	D3
SMA-EXVS-UP2F	SMA-EXVS-UP2F	OPEN EDITION	ITOI NCM+ITOI EXPAK 200UPG-FAILOVR+TST	\$25,000	Each	33%	\$16,750	Other	D3
SMA-EXVS-UP2T	SMA-EXVS-UP2T	OPEN EDITION	NCM - IT OPS EXP PKG UPGRADE TESTLAB 50	\$0	Each	33%	\$0	Other	D3
SMA-EXVS-UP3	SMA-EXVS-UP3	OPEN EDITION	ITOI NCM+ITOI EXP PAK100 UPG-PRODCTN	\$105,000	Each	33%	\$70,350	Other	D3
SMA-EXVS-UP3F	SMA-EXVS-UP3F	OPEN EDITION	ITOI NCM+ITOI EXPAK 100UPG-FAILOVR+TST	\$12,500	Each	33%	\$8,375	Other	D3
SMA-EXVS-UP3T	SMA-EXVS-UP3T	OPEN EDITION	NCM - IT OPS EXP PKG UPGRADE TESTLAB 100	\$0	Each	33%	\$0	Other	D3
SMA-GC-100P	SMA-GC-100P	OPEN EDITION	GLOBAL CONSOLE 100	\$0	Each	33%	\$0	Other	D3
SMA-GC-10P	SMA-GC-10P	OPEN EDITION	GLOBAL CONSOLE 10	\$0	Each	33%	\$0	Other	D3
SMA-GC-1P	SMA-GC-1P	OPEN EDITION	GLOBAL CONSOLE 1	\$0	Each	33%	\$0	Other	D3
SMA-GC-25P	SMA-GC-25P	OPEN EDITION	GLOBAL CONSOLE 25	\$0	Each	33%	\$0	Other	D3
SMA-GC-3P	SMA-GC-3P	OPEN EDITION	GLOBAL CONSOLE 3	\$0	Each	33%	\$0	Other	D3
SMA-GC-50P	SMA-GC-50P	OPEN EDITION	GLOBAL CONSOLE 50	\$0	Each	33%	\$0	Other	D3
SMA-MD1-001	SMA-MD1-001	OPEN EDITION	IP AM Mgd Tier 1 Lic	\$0	Each	33%	\$0	Other	D3
SMA-MD1-002	SMA-MD1-002	OPEN EDITION	IP AM Mgd Tier 1: 501-1000 Lic 4% Disc	\$0	Each	33%	\$0	Other	D3
SMA-MD1-003	SMA-MD1-003	OPEN EDITION	IP AM MANAGED TIER 1 DEVICES: 1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-MD1-004	SMA-MD1-004	OPEN EDITION	IP AM MANAGED TIER 1 DEVICES: 1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-MD1-005	SMA-MD1-005	OPEN EDITION	IP AM MANAGED TIER 1 DEVICES: 2501-5000	\$0	Each	33%	\$0	Other	D3
SMA-MD1-006	SMA-MD1-006	OPEN EDITION	IP AM MANAGED TIER 1 DEVICES: 5001-10000	\$0	Each	33%	\$0	Other	D3
SMA-MD1-007	SMA-MD1-007	OPEN EDITION	IP AM Mgd Tier 1: 10,001+ Lic 60% Disc	\$0	Each	33%	\$0	Other	D3
SMA-MD2-001	SMA-MD2-001	OPEN EDITION	IP AM Mgd Tier 2 Lic	\$0	Each	33%	\$0	Other	D3
SMA-MD2-002	SMA-MD2-002	OPEN EDITION	IP AM Mgd Tier 2: 501-1000 Lic 5% Disc	\$0	Each	33%	\$0	Other	D3
SMA-MD2-003	SMA-MD2-003	OPEN EDITION	IP AM MANAGED TIER 2 DEVICES: 1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-MD2-004	SMA-MD2-004	OPEN EDITION	IP AM MANAGED TIER 2 DEVICES: 1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-MD2-005	SMA-MD2-005	OPEN EDITION	IP AM MANAGED TIER 2 DEVICES: 2501-5000	\$0	Each	33%	\$0	Other	D3
SMA-MD2-006	SMA-MD2-006	OPEN EDITION	IP AM MANAGED TIER 2 DEVICES: 5001-10000	\$0	Each	33%	\$0	Other	D3
SMA-MD2-007	SMA-MD2-007	OPEN EDITION	IP AM Mgd Tier 2: 10,001+ Lic 45% Disc	\$0	Each	33%	\$0	Other	D3
SMA-MD3-001	SMA-MD3-001	OPEN EDITION	IP AM Mgd Tier 3 Lic	\$0	Each	33%	\$0	Other	D3
SMA-MD3-002	SMA-MD3-002	OPEN EDITION	IP AM Mgd Tier 3: 501-1000 Lic 8.3% Disc	\$0	Each	33%	\$0	Other	D3
SMA-MD3-003	SMA-MD3-003	OPEN EDITION	IP AM MANAGED TIER 3 DEVICES: 1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-MD3-004	SMA-MD3-004	OPEN EDITION	IP AM MANAGED TIER 3 DEVICES: 1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-MD3-005	SMA-MD3-005	OPEN EDITION	IP AM MANAGED TIER 3 DEVICES: 2501-5000	\$0	Each	33%	\$0	Other	D3
SMA-MD3-006	SMA-MD3-006	OPEN EDITION	IP AM MANAGED TIER 3 DEVICES: 5001-10000	\$0	Each	33%	\$0	Other	D3
SMA-MD3-007	SMA-MD3-007	OPEN EDITION	IP AM Mgd Tier 3: 10,001+ Lic 58.3% Disc	\$0	Each	33%	\$0	Other	D3
SMA-MD4-001	SMA-MD4-001	OPEN EDITION	IP AM Mgd Tier 4 NAS Lic	\$0	Each	33%	\$0	Other	D3
SMA-MD4-002	SMA-MD4-002	OPEN EDITION	IP AM MANGD TIER 4 NAS DEVICES:101-250	\$0	Each	33%	\$0	Other	D3
SMA-MD4-003	SMA-MD4-003	OPEN EDITION	IP AM MANGD TIER 4 NAS DEVICES:251+UP	\$0	Each	33%	\$0	Other	D3
SMA-MMD-F	SMA-MMD-F	OPEN EDITION	MULTICAST MGR RTU:DC-NOC - FAILOVR+TEST	\$0	Each	33%	\$0	Other	D3
SMA-MMD-MD1	SMA-MMD-MD1	OPEN EDITION	MULTICAST MGD DEV LIC	\$0	Each	33%	\$0	Other	D3
SMA-MMD-MD2	SMA-MMD-MD2	OPEN EDITION	MULTICAST MGD DEV: 501-1,000 LIC 4% DISC	\$0	Each	33%	\$0	Other	D3
SMA-MMD-MD3	SMA-MMD-MD3	OPEN EDITION	MULTICAST MGR DEVICES: 1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-MMD-MD4	SMA-MMD-MD4	OPEN EDITION	MULTICAST MGR DEVICES: 1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-MMD-MD5	SMA-MMD-MD5	OPEN EDITION	MULTICAST MGR DEVICES: 2501-5000	\$0	Each	33%	\$0	Other	D3
SMA-MMD-MD6	SMA-MMD-MD6	OPEN EDITION	MULTICAST MGR DEVICES: 5001-10000	\$0	Each	33%	\$0	Other	D3
SMA-MMD-MD7	SMA-MMD-MD7	OPEN EDITION	MULTICAST MGD DEV: 10,000+ LIC 60% DISC	\$0	Each	33%	\$0	Other	D3
SMA-MMD-MVFN	SMA-MMD-MVFN	OPEN EDITION	MULTICAST MGR: MULTICST VPN FEATURE LIC	\$0	Each	33%	\$0	Other	D3
SMA-MMD-P	SMA-MMD-P	OPEN EDITION	MULTICAST PRODUCTION LIC	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-CE1	SMA-MPLS-CE1	OPEN EDITION	MPLSMGD LAY3 CE DEV LIC	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-CE2	SMA-MPLS-CE2	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 2501-5000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-CE3	SMA-MPLS-CE3	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 5001-10000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-CE4	SMA-MPLS-CE4	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 10001-25000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-CE5	SMA-MPLS-CE5	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 25001-50000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-CE6	SMA-MPLS-CE6	OPEN EDITION	MPLS MGD LAY3 CE DEVICES: 50001+UP	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-F11	SMA-MPLS-F11	OPEN EDITION	MPLSMGD LAY2 FWD INTF LIC	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-F12	SMA-MPLS-F12	OPEN EDITION	MPLS MGD LAY2 FRWRDR INTFC: 201-1000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-F13	SMA-MPLS-F13	OPEN EDITION	MPLS MGD LAY2 FRWRDR INTFC: 1001-4000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-F14	SMA-MPLS-F14	OPEN EDITION	MPLS MGD LAY2 FRWRDR INTFC: 4001-20000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-F15	SMA-MPLS-F15	OPEN EDITION	MPLS MGD LAY2 FRWRDR INTFC: 20001-100K	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-F16	SMA-MPLS-F16	OPEN EDITION	MPLS MGD LAY2 FRWRDR INTFC: 100K+UP	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-P	SMA-MPLS-P	OPEN EDITION	MPLS PRODUCTION LICENSE	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
SMA-MPLS-VR1	SMA-MPLS-VR1	OPEN EDITION	MPLSMGD LAY3 VRF INTF LIC	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-VR2	SMA-MPLS-VR2	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 2501-5000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-VR3	SMA-MPLS-VR3	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 5001-10000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-VR4	SMA-MPLS-VR4	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 10001-25000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-VR5	SMA-MPLS-VR5	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 25001-50000	\$0	Each	33%	\$0	Other	D3
SMA-MPLS-VR6	SMA-MPLS-VR6	OPEN EDITION	MPLS MGD LAY3 VRF INTFC: 50001+UP	\$0	Each	33%	\$0	Other	D3
SMA-NETACT-F	SMA-NETACT-F	OPEN EDITION	IONIX NETACT ADAPTIN SUITE FAILOVER LIC	\$5,000	Each	33%	\$3,350	Other	D3
SMA-NETACT-P	SMA-NETACT-P	OPEN EDITION	IONIX NETACT ADAPTIN SUITE PRODUCTION LIC	\$10,000	Each	33%	\$6,700	Other	D3
SMA-NIPV61-01	SMA-NIPV61-01	OPEN EDITION	IPV6 AM MNGD TIER 1 DEVICES: 1-500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV61-02	SMA-NIPV61-02	OPEN EDITION	IPV6 AM MNGD TIER 1 DEVICES: 501-1000	\$0	Each	33%	\$0	Other	D3
SMA-NIPV61-03	SMA-NIPV61-03	OPEN EDITION	IPV6 AM MNGD TIER 1 DEVICES: 1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV61-04	SMA-NIPV61-04	OPEN EDITION	IPV6 AM MNGD TIER 1 DEVICES: 1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV61-05	SMA-NIPV61-05	OPEN EDITION	IPV6 AM MNGD TIER 1 DEVICES: 2501+UP	\$0	Each	33%	\$0	Other	D3
SMA-NIPV61-U1	SMA-NIPV61-U1	OPEN EDITION	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 1-500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV61-U2	SMA-NIPV61-U2	OPEN EDITION	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 501-1000	\$0	Each	33%	\$0	Other	D3
SMA-NIPV61-U3	SMA-NIPV61-U3	OPEN EDITION	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV61-U4	SMA-NIPV61-U4	OPEN EDITION	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV61-U5	SMA-NIPV61-U5	OPEN EDITION	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 2501+UP	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-01	SMA-NIPV62-01	OPEN EDITION	NATIVE IPV6 AM MGD TIER 2 DEV: 1-500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-02	SMA-NIPV62-02	OPEN EDITION	NATIVE IPV6 AM MGD TIER 2 DEV: 501-1000	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-03	SMA-NIPV62-03	OPEN EDITION	NATIVE IPV6 AM MGD TIER 2 DEV: 1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-04	SMA-NIPV62-04	OPEN EDITION	NATIVE IPV6 AM MGD TIER 2 DEV: 1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-05	SMA-NIPV62-05	OPEN EDITION	NATIVE IPV6 AM MGD TIER 2 DEV: 2501+UP	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-U1	SMA-NIPV62-U1	OPEN EDITION	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1-500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-U2	SMA-NIPV62-U2	OPEN EDITION	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:501-1000	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-U3	SMA-NIPV62-U3	OPEN EDITION	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-U4	SMA-NIPV62-U4	OPEN EDITION	IPV6 AM MNGD TR2 V4-V6 UPG-DEV: 1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV62-U5	SMA-NIPV62-U5	OPEN EDITION	IPV6 AM MGD TR2 V4-V6 UPG-DEV: 2501+UP	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-01	SMA-NIPV63-01	OPEN EDITION	NATIVE IPV6 AM MGD TIER 3 DEV: 1-500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-02	SMA-NIPV63-02	OPEN EDITION	NATIVE IPV6 AM MGD TIER 3 DEV: 501-1000	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-03	SMA-NIPV63-03	OPEN EDITION	NATIVE IPV6 AM MGD TIER 3 DEV: 1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-04	SMA-NIPV63-04	OPEN EDITION	NATIVE IPV6 AM MGD TIER 3 DEV: 1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-05	SMA-NIPV63-05	OPEN EDITION	NATIVE IPV6 AM MGD TIER 3 DEV: 2501+UP	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-U1	SMA-NIPV63-U1	OPEN EDITION	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1-500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-U2	SMA-NIPV63-U2	OPEN EDITION	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:501-1000	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-U3	SMA-NIPV63-U3	OPEN EDITION	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1001-1500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-U4	SMA-NIPV63-U4	OPEN EDITION	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 1501-2500	\$0	Each	33%	\$0	Other	D3
SMA-NIPV63-U5	SMA-NIPV63-U5	OPEN EDITION	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 2501+UP	\$0	Each	33%	\$0	Other	D3
SMA-NIPV6-F	SMA-NIPV6-F	OPEN EDITION	IPV6 AM MGR RTU LIC - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-NIPV6-P	SMA-NIPV6-P	OPEN EDITION	IPV6 AVAILABILITY MGR - PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-NIPV6-UF	SMA-NIPV6-UF	OPEN EDITION	IPV6 AM - V4 TO V6 UPG - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-NIPV6-UP	SMA-NIPV6-UP	OPEN EDITION	EMC IPV6 AM PRODUCTION - V4 TO V6 UPG	\$0	Each	33%	\$0	Other	D3
SMA-NOTIF-F	SMA-NOTIF-F	OPEN EDITION	EMC NOTIFICATION MANAGER	\$0	Each	33%	\$0	Other	D3
SMA-NOTIF-P	SMA-NOTIF-P	OPEN EDITION	EMC NOTIFICATION MANAGER	\$0	Each	33%	\$0	Other	D3
SMA-NPM-F	SMA-NPM-F	OPEN EDITION	NPM FAIL OVER LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-NPM-MD1	SMA-NPM-MD1	OPEN EDITION	NPM MGD DEVICES LIC	\$0	Each	33%	\$0	Other	D3
SMA-NPM-MD2	SMA-NPM-MD2	OPEN EDITION	NPM MGD DEVICES: 501-1,000 LIC 4% DISC	\$0	Each	33%	\$0	Other	D3
SMA-NPM-MD3	SMA-NPM-MD3	OPEN EDITION	NPM MGD DEVICES: 1,001-1,500	\$0	Each	33%	\$0	Other	D3
SMA-NPM-MD4	SMA-NPM-MD4	OPEN EDITION	NPM MGD DEVICES: 1,501-2,500	\$0	Each	33%	\$0	Other	D3
SMA-NPM-MD5	SMA-NPM-MD5	OPEN EDITION	NPM MGD DEVICES: 2,501-5,000	\$0	Each	33%	\$0	Other	D3
SMA-NPM-MD6	SMA-NPM-MD6	OPEN EDITION	NPM MGD DEVICES: 5,001-10,000	\$0	Each	33%	\$0	Other	D3
SMA-NPM-MD7	SMA-NPM-MD7	OPEN EDITION	NPM MGD DEVICES: 10,001+ LIC 60% DISC	\$0	Each	33%	\$0	Other	D3
SMA-NPM-P	SMA-NPM-P	OPEN EDITION	NPM PRODUCTION LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-OLIP-F	SMA-OLIP-F	OPEN EDITION	OLIP Fail Over License	\$0	Each	33%	\$0	Other	D3
SMA-OLIP-P	SMA-OLIP-P	OPEN EDITION	OLIP Production License	\$0	Each	33%	\$0	Other	D3
SMA-PI-001	SMA-PI-001	OPEN EDITION	IP AM Mgd P+I Lic	\$0	Each	33%	\$0	Other	D3
SMA-PI-002	SMA-PI-002	OPEN EDITION	IP AM MNGD PORTS + INTRFCS: 5001-10000	\$0	Each	33%	\$0	Other	D3
SMA-PI-003	SMA-PI-003	OPEN EDITION	IP AM MNGD PORTS + INTRFCS: 10001-25000	\$0	Each	33%	\$0	Other	D3
SMA-PI-004	SMA-PI-004	OPEN EDITION	IP AM MNGD PORTS + INTRFCS: 25001-50000	\$0	Each	33%	\$0	Other	D3
SMA-PI-005	SMA-PI-005	OPEN EDITION	IP AM MNGD PORTS + INTRFCS: 50001-100K	\$0	Each	33%	\$0	Other	D3
SMA-PI-006	SMA-PI-006	OPEN EDITION	IP AM MNGD PORTS + INTRFCS: 100001-250K	\$0	Each	33%	\$0	Other	D3
SMA-PI-007	SMA-PI-007	OPEN EDITION	IP AM MNGD PORTS + INTRFCS: 250001-500K	\$0	Each	33%	\$0	Other	D3
SMA-PI-008	SMA-PI-008	OPEN EDITION	IP AM MNGD PORTS + INTRFCS: 500001-1M	\$0	Each	33%	\$0	Other	D3
SMA-PI-009	SMA-PI-009	OPEN EDITION	IP AM MNGD PORTS + INTRFCS: 1000001-1.5M	\$0	Each	33%	\$0	Other	D3
SMA-PI-010	SMA-PI-010	OPEN EDITION	IP AM MNGD PORTS + INTRFCS: 1500001-2M	\$0	Each	33%	\$0	Other	D3
SMA-PI-011	SMA-PI-011	OPEN EDITION	IP AM Mgd P+I: 2MM + Lic 91.7% Disc	\$0	Each	33%	\$0	Other	D3
SMA-PM-F	SMA-PM-F	OPEN EDITION	PM Fail Over License	\$0	Each	33%	\$0	Other	D3
SMA-PM-P	SMA-PM-P	OPEN EDITION	PM Production License	\$0	Each	33%	\$0	Other	D3
SMA-RCA	SMA-RCA	OPEN EDITION	RCA Upgrade License	\$0	Each	33%	\$0	Other	D3
SMA-RM-F	SMA-RM-F	OPEN EDITION	Report Mgr Fail Over Lic	\$7,500	Each	33%	\$5,025	Other	D3
SMA-SAM-F	SMA-SAM-F	OPEN EDITION	SERVICE ASSURANCE MGR - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-SAM-P	SMA-SAM-P	OPEN EDITION	SERVICE ASSURANCE MGR - PRODUCTION	\$0	Each	33%	\$0	Other	D3
SMA-SCM-PPP	SMA-SCM-PPP	OPEN EDITION	PER PROCESSOR PRICING FOR SCM FOR THE US	\$825	Each	33%	\$553	Other	D3
SMA-SDM-C	SMA-SDM-C	OPEN EDITION	ITOPS DYNAMIC MODEL COMPILER LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-SIA-NP001	SMA-SIA-NP001	OPEN EDITION	SIA PPA: up to 14TB NLT3	\$1,452	Each	33%	\$973	Other	D3
SMA-SIA-NP002	SMA-SIA-NP002	OPEN EDITION	SIA PPA: Least 15TB NLT3	\$1,236	Each	33%	\$828	Other	D3
SMA-SIA-NP003	SMA-SIA-NP003	OPEN EDITION	SIA PPA: Least 25TB NLT3	\$969	Each	33%	\$663	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SMA-SIA-NP004	SMA-SIA-NP004	OPEN EDITION	SIA PPA: Least 40TB NLT3	\$807	Each	33%	\$541	Other	D3
SMA-SIA-NP005	SMA-SIA-NP005	OPEN EDITION	SIA PPA: Least 60TB NLT3	\$686	Each	33%	\$460	Other	D3
SMA-SIA-NP006	SMA-SIA-NP006	OPEN EDITION	SIA PPA: Least 100TB NLT3	\$578	Each	33%	\$387	Other	D3
SMA-SIA-NP007	SMA-SIA-NP007	OPEN EDITION	SIA PPA: Least 150TB NLT3	\$503	Each	33%	\$337	Other	D3
SMA-SIA-NP008	SMA-SIA-NP008	OPEN EDITION	SIA PPA: Least 250TB NLT3	\$426	Each	33%	\$285	Other	D3
SMA-SIA-NP009	SMA-SIA-NP009	OPEN EDITION	SIA PPA: Least 400TB NLT3	\$389	Each	33%	\$261	Other	D3
SMA-SIA-NP010	SMA-SIA-NP010	OPEN EDITION	SIA PPA: Least 600TB NLT3	\$338	Each	33%	\$226	Other	D3
SMA-SIA-NP011	SMA-SIA-NP011	OPEN EDITION	SIA PPA: Least 1000TB NLT3	\$284	Each	33%	\$190	Other	D3
SMA-SIA-NP012	SMA-SIA-NP012	OPEN EDITION	SIA PPA: Least 1500TB NLT3	\$248	Each	33%	\$166	Other	D3
SMA-SIA-NP013	SMA-SIA-NP013	OPEN EDITION	SIA PPA: Least 2500TB NLT3	\$209	Each	33%	\$140	Other	D3
SMA-SIA-NP014	SMA-SIA-NP014	OPEN EDITION	SIA PPA: Least 4000TB NLT3	\$190	Each	33%	\$121	Other	D3
SMA-SIA-P001	SMA-SIA-P001	OPEN EDITION	SIA PPA: UP TO 14TB	\$2,903	Each	33%	\$1,945	Other	D3
SMA-SIA-P002	SMA-SIA-P002	OPEN EDITION	SIA PPA: LEAST 15TB	\$2,471	Each	33%	\$1,656	Other	D3
SMA-SIA-P003	SMA-SIA-P003	OPEN EDITION	SIA PPA: LEAST 25TB	\$1,978	Each	33%	\$1,325	Other	D3
SMA-SIA-P004	SMA-SIA-P004	OPEN EDITION	SIA PPA: LEAST 40TB	\$1,614	Each	33%	\$1,081	Other	D3
SMA-SIA-P005	SMA-SIA-P005	OPEN EDITION	SIA PPA: LEAST 60TB	\$1,371	Each	33%	\$919	Other	D3
SMA-SIA-P006	SMA-SIA-P006	OPEN EDITION	SIA PPA: LEAST 100TB	\$1,155	Each	33%	\$774	Other	D3
SMA-SIA-P007	SMA-SIA-P007	OPEN EDITION	SIA PPA: LEAST 150TB	\$1,006	Each	33%	\$674	Other	D3
SMA-SIA-P008	SMA-SIA-P008	OPEN EDITION	SIA PPA: LEAST 250TB	\$851	Each	33%	\$570	Other	D3
SMA-SIA-P009	SMA-SIA-P009	OPEN EDITION	SIA PPA: LEAST 400TB	\$778	Each	33%	\$521	Other	D3
SMA-SIA-P010	SMA-SIA-P010	OPEN EDITION	SIA PPA: LEAST 600TB	\$677	Each	33%	\$454	Other	D3
SMA-SIA-P011	SMA-SIA-P011	OPEN EDITION	SIA PPA: LEAST 1000TB	\$569	Each	33%	\$381	Other	D3
SMA-SIA-P012	SMA-SIA-P012	OPEN EDITION	SIA PPA: LEAST 1500TB	\$497	Each	33%	\$333	Other	D3
SMA-SIA-P013	SMA-SIA-P013	OPEN EDITION	SMA PPA: LEAST 2500TB	\$418	Each	33%	\$280	Other	D3
SMA-SIA-P014	SMA-SIA-P014	OPEN EDITION	SMA PPA: LEAST 4000TB	\$360	Each	33%	\$241	Other	D3
SMA-SPM-F	SMA-SPM-F	OPEN EDITION	IP SPM - FAILOVER + TEST	\$0	Each	33%	\$0	Other	D3
SMA-SPM-P	SMA-SPM-P	OPEN EDITION	SPM PRODUCTION LICENSE	\$0	Each	33%	\$0	Other	D3
SMAS-SDR	SMAS-SDR	OPEN EDITION	SDN SR for Smarts=MA	\$0	Each	33%	\$0	Other	D3
SMAS-SDV	SMAS-SDV	OPEN EDITION	SDN SV for Smarts=MA	\$0	Each	33%	\$0	Other	D3
SMAS-SDV50	SMAS-SDV50	OPEN EDITION	SDN SV50 for Smarts=MA	\$0	Each	33%	\$0	Other	D3
SMA-VCB-SDK	SMA-VCB-SDK	OPEN EDITION	ITOI NCM INTEGRATION TOOL KIT	\$10,000	Each	33%	\$6,700	Other	D3
SMA-VCM-ADB2	SMA-VCM-ADB2	OPEN EDITION	ITOI NCM BMC ATRIUM INTEGRATION MODULE	\$0	Each	33%	\$0	Other	D3
SMA-VCM-BRT	SMA-VCM-BRT	OPEN EDITION	ITOI NCM BMC REMEDY INTEGRATION MODULE	\$0	Each	33%	\$0	Other	D3
SMA-VCM-BSIM	SMA-VCM-BSIM	OPEN EDITION	ITOI NCM BMC SIM INTEGRATION MODULE	\$0	Each	33%	\$0	Other	D3
SMA-VCMD1-01	SMA-VCMD1-01	OPEN EDITION	NCM TIER 1 MNGD DEVICES: 1-500	\$250	Each	33%	\$168	Other	D3
SMA-VCMD1-02	SMA-VCMD1-02	OPEN EDITION	NCM TIER 1 MNGD DEVICES: 501-1000	\$240	Each	33%	\$161	Other	D3
SMA-VCMD1-03	SMA-VCMD1-03	OPEN EDITION	NCM TIER 1 MNGD DEVICES: 1001-1500	\$220	Each	33%	\$147	Other	D3
SMA-VCMD1-04	SMA-VCMD1-04	OPEN EDITION	NCM TIER 1 MNGD DEVICES: 1501-2500	\$200	Each	33%	\$134	Other	D3
SMA-VCMD1-05	SMA-VCMD1-05	OPEN EDITION	NCM TIER 1 MNGD DEVICES: 2501-5000	\$165	Each	33%	\$111	Other	D3
SMA-VCMD1-06	SMA-VCMD1-06	OPEN EDITION	NCM TIER 1 MNGD DEVICES: 5001-10000	\$135	Each	33%	\$90	Other	D3
SMA-VCMD1-07	SMA-VCMD1-07	OPEN EDITION	NCM TIER 1 MNGD DEVICES: 10000+ UP	\$100	Each	33%	\$67	Other	D3
SMA-VCMD2-01	SMA-VCMD2-01	OPEN EDITION	NCM TIER 2 MNGD DEVICES: 1-500	\$20	Each	33%	\$13	Other	D3
SMA-VCMD2-02	SMA-VCMD2-02	OPEN EDITION	NCM TIER 2 MNGD DEVICES: 501-1000	\$19	Each	33%	\$13	Other	D3
SMA-VCMD2-03	SMA-VCMD2-03	OPEN EDITION	NCM TIER 2 MNGD DEVICES: 1001-1500	\$18	Each	33%	\$12	Other	D3
SMA-VCMD2-04	SMA-VCMD2-04	OPEN EDITION	NCM TIER 2 MNGD DEVICES: 1501-2500	\$17	Each	33%	\$11	Other	D3
SMA-VCMD2-05	SMA-VCMD2-05	OPEN EDITION	NCM TIER 2 MNGD DEVICES: 2501-5000	\$15	Each	33%	\$10	Other	D3
SMA-VCMD2-06	SMA-VCMD2-06	OPEN EDITION	NCM TIER 2 MNGD DEVICES: 5001-10000	\$13	Each	33%	\$9	Other	D3
SMA-VCMD2-07	SMA-VCMD2-07	OPEN EDITION	NCM TIER 2 MNGD DEVICES: 10000+ UP	\$11	Each	33%	\$7	Other	D3
SMA-VCMD3-01	SMA-VCMD3-01	OPEN EDITION	NCM TIER 3 MNGD DEVICES: 1-500	\$60	Each	33%	\$40	Other	D3
SMA-VCMD3-02	SMA-VCMD3-02	OPEN EDITION	NCM TIER 3 MNGD DEVICES: 501-1000	\$55	Each	33%	\$37	Other	D3
SMA-VCMD3-03	SMA-VCMD3-03	OPEN EDITION	NCM TIER 3 MNGD DEVICES: 1001-1500	\$50	Each	33%	\$34	Other	D3
SMA-VCMD3-04	SMA-VCMD3-04	OPEN EDITION	NCM TIER 3 MNGD DEVICES: 1501-2500	\$45	Each	33%	\$30	Other	D3
SMA-VCMD3-05	SMA-VCMD3-05	OPEN EDITION	NCM TIER 3 MNGD DEVICES: 2501-5000	\$40	Each	33%	\$27	Other	D3
SMA-VCMD3-06	SMA-VCMD3-06	OPEN EDITION	NCM TIER 3 MNGD DEVICES: 5001-10000	\$35	Each	33%	\$23	Other	D3
SMA-VCMD3-07	SMA-VCMD3-07	OPEN EDITION	NCM TIER 3 MNGD DEVICES: 10000+ UP	\$25	Each	33%	\$17	Other	D3
SMA-VCMD-F	SMA-VCMD-F	OPEN EDITION	ITOI NCM FAIL OVER LICENSE	\$12,500	Each	33%	\$8,375	Other	D3
SMA-VCMD-P	SMA-VCMD-P	OPEN EDITION	ITOI NCM PRODUCTION LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-VCMD-PA	SMA-VCMD-PA	OPEN EDITION	ITOI NCM PRODUCTION LICENSE=MA	\$0	Each	33%	\$0	Other	D3
SMA-VCMD-T	SMA-VCMD-T	OPEN EDITION	ITOI NCM TEST LAB LICENSE	\$12,500	Each	33%	\$8,375	Other	D3
SMA-VCM-HPNM	SMA-VCM-HPNM	OPEN EDITION	ITOI NCM HP OPERVIEW NNM INT MODULE	\$0	Each	33%	\$0	Other	D3
SMA-VCM-MNC	SMA-VCM-MNC	OPEN EDITION	ITOI NCM IBM TIVOLI NETCOOL INT MODULE	\$0	Each	33%	\$0	Other	D3
SMA-VCM-SIC	SMA-VCM-SIC	OPEN EDITION	ITOI NCM IT OPS INTEGRATION MODULE	\$0	Each	33%	\$0	Other	D3
SMA-VCO-NA01	SMA-VCO-NA01	OPEN EDITION	NCM NETWORK ADVISOR - LESS THAN 1K DEVS	\$0	Each	33%	\$0	Other	D3
SMA-VCO-NA02	SMA-VCO-NA02	OPEN EDITION	NCM NETWORK ADVISOR - 1K TO 10K DEVS	\$0	Each	33%	\$0	Other	D3
SMA-VCO-NA03	SMA-VCO-NA03	OPEN EDITION	NCM NETWORK ADVISOR - 10K TO 100K DEVS	\$0	Each	33%	\$0	Other	D3
SMA-VOIP-AYA	SMA-VOIP-AYA	OPEN EDITION	EMC SMARTS VOIP ENABLEMENT PACK FOR AVAY	\$0	Each	33%	\$0	Other	D3
SMA-VOIP-CS	SMA-VOIP-CS	OPEN EDITION	VOIP - CISCO IP MODULE	\$0	Each	33%	\$0	Other	D3
SMA-VOIP-P	SMA-VOIP-P	OPEN EDITION	EMC SMARTS VOIP AM PRODUCTION LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-VOIPS-P	SMA-VOIPS-P	OPEN EDITION	VOIP MGMT SUITE PROD RTU PER DCTR/NO	\$0	Each	33%	\$0	Other	D3
SMA-WAP-01	SMA-WAP-01	OPEN EDITION	WIFI ACCESS POINTS LICENSE 1-1000	\$0	Each	33%	\$0	Other	D3
SMA-WAP-02	SMA-WAP-02	OPEN EDITION	WIFI ACCESS POINTS LICENSE 1001-5000	\$0	Each	33%	\$0	Other	D3
SMA-WAP-03	SMA-WAP-03	OPEN EDITION	WIFI ACCESS POINTS LICENSE 5001-10000	\$0	Each	33%	\$0	Other	D3
SMA-WCTL-01	SMA-WCTL-01	OPEN EDITION	WIFI CONTROLLER LICENSE COUNT	\$0	Each	33%	\$0	Other	D3
SMA-WIFI-F	SMA-WIFI-F	OPEN EDITION	WIRELESS MANAGER - FAILOVER LICENSE	\$0	Each	33%	\$0	Other	D3
SMA-WIFI-P	SMA-WIFI-P	OPEN EDITION	WIRELESS MANAGER - PRODUCTION LICENSE	\$0	Each	33%	\$0	Other	D3
SMAW-SDNR	SMAW-SDNR	OPEN EDITION	SDN WR for Smarts=MA	\$0	Each	33%	\$0	Other	D3
SMAW-SDNV	SMAW-SDNV	OPEN EDITION	SDN WV for Smarts=MA	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Proposed Price/UoM (Calculated)	L(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column	ALJP Proposed			
SMG-UPG-T01	SMG-UPG-T01	OPEN EDITION	SMG UP PP TO 14TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T02	SMG-UPG-T02	OPEN EDITION	SMG UP PP AT LEAST 15TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T03	SMG-UPG-T03	OPEN EDITION	SMG UP PP AT LEAST 25TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T04	SMG-UPG-T04	OPEN EDITION	SMG UP PP AT LEAST 40TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T05	SMG-UPG-T05	OPEN EDITION	SMG UP PP AT LEAST 60TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T06	SMG-UPG-T06	OPEN EDITION	SMG UP PP AT LEAST 100TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T07	SMG-UPG-T07	OPEN EDITION	SMG UP PP AT LEAST 150TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T08	SMG-UPG-T08	OPEN EDITION	SMG UP PP AT LEAST 250TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T09	SMG-UPG-T09	OPEN EDITION	SMG UP PP AT LEAST 400TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T10	SMG-UPG-T10	OPEN EDITION	SMG UP PP AT LEAST 600TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T11	SMG-UPG-T11	OPEN EDITION	SMG UP PP AT LEAST 1000TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T12	SMG-UPG-T12	OPEN EDITION	SMG UP PP AT LEAST 1500TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T13	SMG-UPG-T13	OPEN EDITION	SMG UP PP AT LEAST 2500TB	\$0	Each	33%	\$0	Other		D3	
SMG-UPG-T14	SMG-UPG-T14	OPEN EDITION	SMG UP PP AT LEAST 4000TB	\$0	Each	33%	\$0	Other		D3	
SM-HD-T1-4U	SM-HD-T1-4U	OPEN EDITION	SAN MGR HDS T1-TSUGP	\$650	Each	33%	\$436	Other		D3	
SM-HD-T5-30U	SM-HD-T5-30U	OPEN EDITION	SAN MGR HDS T6-T30UPG	\$3,240	Each	33%	\$2,171	Other		D3	
SM-HP-T1-4U	SM-HP-T1-4U	OPEN EDITION	CC5.x SM HP T1-4 UPG	\$910	Each	33%	\$610	Other		D3	
SM-HP-T5-30U	SM-HP-T5-30U	OPEN EDITION	CC5.x SM HP T5-30 UPG	\$4,280	Each	33%	\$2,868	Other		D3	
SPP-CAPM-T01	SPP-CAPM-T01	OPEN EDITION	SPP ICM UP TO 14TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T02	SPP-CAPM-T02	OPEN EDITION	SPP ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T03	SPP-CAPM-T03	OPEN EDITION	SPP ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T04	SPP-CAPM-T04	OPEN EDITION	SPP ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T05	SPP-CAPM-T05	OPEN EDITION	SPP ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T06	SPP-CAPM-T06	OPEN EDITION	SPP ICM AT LEAST 100TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T07	SPP-CAPM-T07	OPEN EDITION	SPP ICM AT LEAST 150TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T08	SPP-CAPM-T08	OPEN EDITION	SPP ICM AT LEAST 250TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T09	SPP-CAPM-T09	OPEN EDITION	SPP ICM AT LEAST 400TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T10	SPP-CAPM-T10	OPEN EDITION	SPP ICM AT LEAST 600TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T11	SPP-CAPM-T11	OPEN EDITION	SPP ICM AT LEAST 1000TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T12	SPP-CAPM-T12	OPEN EDITION	SPP ICM AT LEAST 1500TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T13	SPP-CAPM-T13	OPEN EDITION	SPP ICM AT LEAST 2500TB	\$0	Each	33%	\$0	Other		D3	
SPP-CAPM-T14	SPP-CAPM-T14	OPEN EDITION	SPP ICM AT LEAST 4000TB	\$0	Each	33%	\$0	Other		D3	
SRM-MR-BASE	SRM-MR-BASE	OPEN EDITION	SRM BASE LICENSE	\$4,940	Each	33%	\$3,310	Other		D3	
SRM-MR-C01	SRM-MR-C01	OPEN EDITION	SRM MR 1TB (0-14TB)	\$3,690	Each	33%	\$2,472	Other		D3	
SRM-MR-C02	SRM-MR-C02	OPEN EDITION	SRM MR 1TB (15-25TB)	\$3,470	Each	33%	\$2,325	Other		D3	
SRM-MR-C03	SRM-MR-C03	OPEN EDITION	SRM MR 1TB (26-40TB)	\$3,090	Each	33%	\$2,070	Other		D3	
SRM-MR-C04	SRM-MR-C04	OPEN EDITION	SRM MR 1TB (41-60TB)	\$2,930	Each	33%	\$1,963	Other		D3	
SRM-MR-C05	SRM-MR-C05	OPEN EDITION	SRM MR 1TB (61-100TB)	\$2,840	Each	33%	\$1,903	Other		D3	
SRM-MR-C06	SRM-MR-C06	OPEN EDITION	SRM MR 1TB (101-150TB)	\$2,560	Each	33%	\$1,715	Other		D3	
SRM-MR-C07	SRM-MR-C07	OPEN EDITION	SRM MR 1TB (151-250TB)	\$2,280	Each	33%	\$1,528	Other		D3	
SRM-MR-C08	SRM-MR-C08	OPEN EDITION	SRM MR 1TB (251-400TB)	\$1,980	Each	33%	\$1,327	Other		D3	
SRM-MR-C09	SRM-MR-C09	OPEN EDITION	SRM MR 1TB (401-600TB)	\$1,720	Each	33%	\$1,152	Other		D3	
SRM-MR-C10	SRM-MR-C10	OPEN EDITION	SRM MR 1TB (601-1000TB)	\$1,490	Each	33%	\$998	Other		D3	
SRM-MR-C11	SRM-MR-C11	OPEN EDITION	SRM MR 1TB (1001TB or greater)	\$1,310	Each	33%	\$878	Other		D3	
SRM-MR-N01	SRM-MR-N01	OPEN EDITION	SRM MR 1TB (0-14TB) NLT3	\$1,845	Each	33%	\$1,236	Other		D3	
SRM-MR-N02	SRM-MR-N02	OPEN EDITION	SRM MR 1TB (15-25TB) NLT3	\$1,735	Each	33%	\$1,162	Other		D3	
SRM-MR-N03	SRM-MR-N03	OPEN EDITION	SRM MR 1TB (26-40TB) NLT3	\$1,545	Each	33%	\$1,035	Other		D3	
SRM-MR-N04	SRM-MR-N04	OPEN EDITION	SRM MR 1TB (41-60TB) NLT3	\$1,465	Each	33%	\$982	Other		D3	
SRM-MR-N05	SRM-MR-N05	OPEN EDITION	SRM MR 1TB (61-100TB) NLT3	\$1,420	Each	33%	\$951	Other		D3	
SRM-MR-N06	SRM-MR-N06	OPEN EDITION	SRM MR 1TB (101-150TB) NLT3	\$1,280	Each	33%	\$858	Other		D3	
SRM-MR-N07	SRM-MR-N07	OPEN EDITION	SRM MR 1TB (151-250TB) NLT3	\$1,140	Each	33%	\$764	Other		D3	
SRM-MR-N08	SRM-MR-N08	OPEN EDITION	SRM MR 1TB (251-400TB) NLT3	\$990	Each	33%	\$663	Other		D3	
SRM-MR-N09	SRM-MR-N09	OPEN EDITION	SRM MR 1TB (401-600TB) NLT3	\$860	Each	33%	\$576	Other		D3	
SRM-MR-N10	SRM-MR-N10	OPEN EDITION	SRM MR 1TB (601-1000TB) NLT3	\$745	Each	33%	\$499	Other		D3	
SRM-MR-N11	SRM-MR-N11	OPEN EDITION	SRM MR 1TB (1001TB or greater) NLT3	\$655	Each	33%	\$439	Other		D3	
SRM-MR-T01	SRM-MR-T01	OPEN EDITION	SRM MR CAPACITY 0-.250	\$10,890	Each	33%	\$7,296	Other		D3	
SRM-MR-T02	SRM-MR-T02	OPEN EDITION	SRM MR CAPACITY .251-.50	\$12,270	Each	33%	\$8,221	Other		D3	
SRM-MR-T03	SRM-MR-T03	OPEN EDITION	SRM MR CAPACITY .501-.75	\$13,650	Each	33%	\$9,146	Other		D3	
SRM-MR-T04	SRM-MR-T04	OPEN EDITION	SRM MR CAPACITY .751-1.0	\$15,030	Each	33%	\$10,070	Other		D3	
SRM-MR-T05	SRM-MR-T05	OPEN EDITION	SRM MR CAPACITY 1.01-2.0	\$16,410	Each	33%	\$10,995	Other		D3	
SRM-MR-T06	SRM-MR-T06	OPEN EDITION	SRM MR CAPACITY 2.01-4.0	\$17,790	Each	33%	\$11,919	Other		D3	
SRM-MR-T07	SRM-MR-T07	OPEN EDITION	SRM MR CAPACITY 4.01-6.0	\$26,490	Each	33%	\$17,748	Other		D3	
SRM-MR-T08	SRM-MR-T08	OPEN EDITION	SRM MR CAPACITY 6.01-8.0	\$35,190	Each	33%	\$23,577	Other		D3	
SRM-MR-T09	SRM-MR-T09	OPEN EDITION	SRM MR CAPACITY 8.01-10	\$43,890	Each	33%	\$29,406	Other		D3	
SRM-MR-T10	SRM-MR-T10	OPEN EDITION	SRM MR CAPACITY 10.01-12	\$52,590	Each	33%	\$35,235	Other		D3	
SRM-MR-T11	SRM-MR-T11	OPEN EDITION	SRM MR CAPACITY 12.01-14	\$61,290	Each	33%	\$41,064	Other		D3	
SRM-MR-T12	SRM-MR-T12	OPEN EDITION	SRM MR CAPACITY 14.01-17	\$69,990	Each	33%	\$46,893	Other		D3	
SRM-MR-T13	SRM-MR-T13	OPEN EDITION	SRM MR CAPACITY 17.01-20	\$78,690	Each	33%	\$52,722	Other		D3	
SRM-MR-T14	SRM-MR-T14	OPEN EDITION	SRM MR CAPACITY 20.01-23	\$87,390	Each	33%	\$58,551	Other		D3	
SRM-MR-T15	SRM-MR-T15	OPEN EDITION	SRM MR CAPACITY 23.01-26	\$96,090	Each	33%	\$64,380	Other		D3	
SRM-MR-T16	SRM-MR-T16	OPEN EDITION	SRM MR CAPACITY 26.01-29	\$104,790	Each	33%	\$70,209	Other		D3	
SRM-MR-T1-6U	SRM-MR-T1-6U	OPEN EDITION	SRM MR T1-6 UPG	\$1,380	Each	33%	\$925	Other		D3	
SRM-MR-T17	SRM-MR-T17	OPEN EDITION	SRM MR CAPACITY 29.01-32	\$113,490	Each	33%	\$76,038	Other		D3	
SRM-MR-T18	SRM-MR-T18	OPEN EDITION	SRM MR CAPACITY 32.01-35	\$122,190	Each	33%	\$81,867	Other		D3	
SRM-MR-T19	SRM-MR-T19	OPEN EDITION	SRM MR CAPACITY 35.01-38	\$130,890	Each	33%	\$87,696	Other		D3	
SRM-MR-T20	SRM-MR-T20	OPEN EDITION	SRM MR CAPACITY 38.01-41	\$139,590	Each	33%	\$93,525	Other		D3	
SRM-MR-T21	SRM-MR-T21	OPEN EDITION	SRM MR CAPACITY 41.01-44	\$148,290	Each	33%	\$99,354	Other		D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
SRM-MR-T22	SRM-MR-T22	OPEN EDITION	SRM MR CAPACITY 44.01-47	\$156,990	Each	33%	\$105,183	Other	D3
SRM-MR-T23	SRM-MR-T23	OPEN EDITION	SRM MR CAPACITY 47.01-50	\$165,690	Each	33%	\$111,012	Other	D3
SRM-MR-T24	SRM-MR-T24	OPEN EDITION	SRM MR CAPACITY 50.01-53	\$174,390	Each	33%	\$116,841	Other	D3
SRM-MR-T25	SRM-MR-T25	OPEN EDITION	M MR CAPACITY 53.01-56	\$183,090	Each	33%	\$122,670	Other	D3
SRM-MR-T26	SRM-MR-T26	OPEN EDITION	SRM MR CAPACITY 56.01-59	\$191,790	Each	33%	\$128,499	Other	D3
SRM-MR-T27	SRM-MR-T27	OPEN EDITION	SRM MR CAPACITY 59.01-62	\$200,490	Each	33%	\$134,328	Other	D3
SRM-MR-T28	SRM-MR-T28	OPEN EDITION	SRM MR CAPACITY 62.01-65	\$209,190	Each	33%	\$140,157	Other	D3
SRM-MR-T29	SRM-MR-T29	OPEN EDITION	SRM MR CAPACITY 65.01-68	\$217,890	Each	33%	\$145,986	Other	D3
SRM-MR-T30	SRM-MR-T30	OPEN EDITION	SRM MR CAPACITY 68.01-71	\$226,590	Each	33%	\$151,815	Other	D3
SRM-MR-T31	SRM-MR-T31	OPEN EDITION	SRM MR CAPACITY 71.01-74	\$235,290	Each	33%	\$157,644	Other	D3
SRM-MR-T32	SRM-MR-T32	OPEN EDITION	SRM MR CAPACITY 74.01-77	\$243,990	Each	33%	\$163,473	Other	D3
SRM-MR-T33	SRM-MR-T33	OPEN EDITION	SRM MR CAPACITY 77.01-80	\$0	Each	33%	\$0	Other	D3
SRM-MR-T34	SRM-MR-T34	OPEN EDITION	SRM MR CAPACITY 80.01-83	\$261,390	Each	33%	\$175,131	Other	D3
SRM-MR-T35	SRM-MR-T35	OPEN EDITION	SRM MR CAPACITY 83.01-86	\$270,090	Each	33%	\$180,960	Other	D3
SRM-MR-T7-30U	SRM-MR-T7-30U	OPEN EDITION	SRM MR T7-30 UPG	\$8,700	Each	33%	\$5,829	Other	D3
SRM-MR-T7-35U	SRM-MR-T7-35U	OPEN EDITION	SRM MR T7-35 UPG	\$8,700	Each	33%	\$5,829	Other	D3
SRM-PP-BASE	SRM-PP-BASE	OPEN EDITION	SRM PP BASE LICENSE	\$7,470	Each	33%	\$5,005	Other	D3
SRM-PP-C01	SRM-PP-C01	OPEN EDITION	SRM PP 1TB (0-14TB)	\$4,910	Each	33%	\$3,290	Other	D3
SRM-PP-C02	SRM-PP-C02	OPEN EDITION	SRM PP 1TB (15-25TB)	\$4,560	Each	33%	\$3,055	Other	D3
SRM-PP-C03	SRM-PP-C03	OPEN EDITION	SRM PP 1TB (26-40TB)	\$4,085	Each	33%	\$2,737	Other	D3
SRM-PP-C04	SRM-PP-C04	OPEN EDITION	SRM PP 1TB (41-60TB)	\$3,840	Each	33%	\$2,573	Other	D3
SRM-PP-C05	SRM-PP-C05	OPEN EDITION	SRM PP 1TB (61-100TB)	\$3,720	Each	33%	\$2,492	Other	D3
SRM-PP-C06	SRM-PP-C06	OPEN EDITION	SRM PP 1TB (101-150TB)	\$3,350	Each	33%	\$2,245	Other	D3
SRM-PP-C07	SRM-PP-C07	OPEN EDITION	SRM PP 1TB (151-250TB)	\$2,980	Each	33%	\$1,997	Other	D3
SRM-PP-C08	SRM-PP-C08	OPEN EDITION	SRM PP 1TB (251-400TB)	\$2,595	Each	33%	\$1,739	Other	D3
SRM-PP-C09	SRM-PP-C09	OPEN EDITION	SRM PP 1TB (401-600TB)	\$2,260	Each	33%	\$1,514	Other	D3
SRM-PP-C10	SRM-PP-C10	OPEN EDITION	SRM PP 1TB (601-1000TB)	\$1,985	Each	33%	\$1,317	Other	D3
SRM-PP-C11	SRM-PP-C11	OPEN EDITION	SRM PP 1TB (1001TB or greater)	\$1,710	Each	33%	\$1,146	Other	D3
SRM-PP-N01	SRM-PP-N01	OPEN EDITION	SRM PP 1TB (0-14TB) NLT3	\$2,455	Each	33%	\$1,645	Other	D3
SRM-PP-N02	SRM-PP-N02	OPEN EDITION	SRM PP 1TB (15-25TB) NLT3	\$2,280	Each	33%	\$1,528	Other	D3
SRM-PP-N03	SRM-PP-N03	OPEN EDITION	SRM PP 1TB (26-40TB) NLT3	\$2,045	Each	33%	\$1,370	Other	D3
SRM-PP-N04	SRM-PP-N04	OPEN EDITION	SRM PP 1TB (41-60TB) NLT3	\$1,920	Each	33%	\$1,286	Other	D3
SRM-PP-N05	SRM-PP-N05	OPEN EDITION	SRM PP 1TB (61-100TB) NLT3	\$1,860	Each	33%	\$1,246	Other	D3
SRM-PP-N06	SRM-PP-N06	OPEN EDITION	SRM PP 1TB (101-150TB) NLT3	\$1,675	Each	33%	\$1,122	Other	D3
SRM-PP-N07	SRM-PP-N07	OPEN EDITION	SRM PP 1TB (151-250TB) NLT3	\$1,490	Each	33%	\$998	Other	D3
SRM-PP-N08	SRM-PP-N08	OPEN EDITION	SRM PP 1TB (251-400TB) NLT3	\$1,300	Each	33%	\$871	Other	D3
SRM-PP-N09	SRM-PP-N09	OPEN EDITION	SRM PP 1TB (401-600TB) NLT3	\$1,130	Each	33%	\$757	Other	D3
SRM-PP-N10	SRM-PP-N10	OPEN EDITION	SRM PP 1TB (601-1000TB) NLT3	\$980	Each	33%	\$657	Other	D3
SRM-PP-N11	SRM-PP-N11	OPEN EDITION	SRM PP 1TB (1001TB or greater) NLT3	\$855	Each	33%	\$573	Other	D3
SRM-PP-T01	SRM-PP-T01	OPEN EDITION	SRM PP CAPACITY 0- 250	\$15,680	Each	33%	\$10,506	Other	D3
SRM-PP-T02	SRM-PP-T02	OPEN EDITION	SRM PP CAPACITY . 251- 500	\$18,020	Each	33%	\$12,073	Other	D3
SRM-PP-T03	SRM-PP-T03	OPEN EDITION	SRM PP CAPACITY . 501- 750	\$20,360	Each	33%	\$13,641	Other	D3
SRM-PP-T04	SRM-PP-T04	OPEN EDITION	SRM PP CAPACITY . 751- 1,000	\$22,700	Each	33%	\$15,209	Other	D3
SRM-PP-T05	SRM-PP-T05	OPEN EDITION	SRM PP CAPACITY 1.01-2.0	\$25,040	Each	33%	\$16,777	Other	D3
SRM-PP-T06	SRM-PP-T06	OPEN EDITION	SRM PP CAPACITY 2.01-4.0	\$27,380	Each	33%	\$18,345	Other	D3
SRM-PP-T07	SRM-PP-T07	OPEN EDITION	SRM PP CAPACITY 4.01-8.0	\$39,430	Each	33%	\$26,418	Other	D3
SRM-PP-T08	SRM-PP-T08	OPEN EDITION	SRM PP CAPACITY 6.01-8.0	\$51,480	Each	33%	\$34,492	Other	D3
SRM-PP-T09	SRM-PP-T09	OPEN EDITION	SRM PP CAPACITY 8.01-10	\$63,530	Each	33%	\$42,565	Other	D3
SRM-PP-T10	SRM-PP-T10	OPEN EDITION	SRM PP CAPACITY 10.01-12	\$75,580	Each	33%	\$50,639	Other	D3
SRM-PP-T11	SRM-PP-T11	OPEN EDITION	SRM PP CAPACITY 12.01-14	\$87,630	Each	33%	\$58,712	Other	D3
SRM-PP-T12	SRM-PP-T12	OPEN EDITION	SRM PP CAPACITY 14.01-17	\$99,680	Each	33%	\$66,786	Other	D3
SRM-PP-T13	SRM-PP-T13	OPEN EDITION	SRM PP CAPACITY 17.01-20	\$111,730	Each	33%	\$74,859	Other	D3
SRM-PP-T14	SRM-PP-T14	OPEN EDITION	SRM PP CAPACITY 20.01-23	\$123,780	Each	33%	\$82,933	Other	D3
SRM-PP-T15	SRM-PP-T15	OPEN EDITION	SRM PP CAPACITY 23.01-26	\$135,830	Each	33%	\$91,006	Other	D3
SRM-PP-T16	SRM-PP-T16	OPEN EDITION	SRM PP CAPACITY 26.01-29	\$147,880	Each	33%	\$99,080	Other	D3
SRM-PP-T1-6U	SRM-PP-T1-6U	OPEN EDITION	SRM PP T1-6 UPG	\$2,340	Each	33%	\$1,568	Other	D3
SRM-PP-T17	SRM-PP-T17	OPEN EDITION	SRM PP CAPACITY 29.01-32	\$159,930	Each	33%	\$107,153	Other	D3
SRM-PP-T18	SRM-PP-T18	OPEN EDITION	SRM PP CAPACITY 32.01-35	\$171,980	Each	33%	\$115,227	Other	D3
SRM-PP-T19	SRM-PP-T19	OPEN EDITION	SRM PP CAPACITY 35.01-38	\$184,030	Each	33%	\$123,300	Other	D3
SRM-PP-T20	SRM-PP-T20	OPEN EDITION	SRM PP CAPACITY 38.01-41	\$196,080	Each	33%	\$131,374	Other	D3
SRM-PP-T21	SRM-PP-T21	OPEN EDITION	SRM PP CAPACITY 41.01-44	\$208,130	Each	33%	\$139,447	Other	D3
SRM-PP-T22	SRM-PP-T22	OPEN EDITION	SRM PP CAPACITY 44.01-47	\$220,180	Each	33%	\$147,521	Other	D3
SRM-PP-T23	SRM-PP-T23	OPEN EDITION	SRM PP CAPACITY 47.01-50	\$232,230	Each	33%	\$155,594	Other	D3
SRM-PP-T24	SRM-PP-T24	OPEN EDITION	SRM PP CAPACITY 50.01-53	\$244,280	Each	33%	\$163,668	Other	D3
SRM-PP-T25	SRM-PP-T25	OPEN EDITION	SRM PP CAPACITY 53.01-56	\$256,330	Each	33%	\$171,741	Other	D3
SRM-PP-T26	SRM-PP-T26	OPEN EDITION	SRM PP CAPACITY 56.01-59	\$268,380	Each	33%	\$179,815	Other	D3
SRM-PP-T27	SRM-PP-T27	OPEN EDITION	SRM PP CAPACITY 59.01-62	\$280,430	Each	33%	\$187,888	Other	D3
SRM-PP-T28	SRM-PP-T28	OPEN EDITION	SRM PP CAPACITY 62.01-65	\$292,480	Each	33%	\$195,962	Other	D3
SRM-PP-T29	SRM-PP-T29	OPEN EDITION	SRM PP CAPACITY 65.01-68	\$304,530	Each	33%	\$204,035	Other	D3
SRM-PP-T30	SRM-PP-T30	OPEN EDITION	SRM PP CAPACITY 68.01-71	\$316,580	Each	33%	\$212,109	Other	D3
SRM-PP-T31	SRM-PP-T31	OPEN EDITION	SRM PP CAPACITY 71.01-74	\$328,630	Each	33%	\$220,182	Other	D3
SRM-PP-T32	SRM-PP-T32	OPEN EDITION	SRM PP CAPACITY 74.01-77	\$340,680	Each	33%	\$228,256	Other	D3
SRM-PP-T33	SRM-PP-T33	OPEN EDITION	SRM PP CAPACITY 77.01-80	\$352,730	Each	33%	\$236,329	Other	D3
SRM-PP-T34	SRM-PP-T34	OPEN EDITION	SRM PP CAPACITY 80.01-83	\$364,780	Each	33%	\$244,403	Other	D3
SRM-PP-T35	SRM-PP-T35	OPEN EDITION	SRM PP CAPACITY 83.01-86	\$376,830	Each	33%	\$252,476	Other	D3
SRM-PP-T7-30U	SRM-PP-T7-30U	OPEN EDITION	SRM PP T7-30 UPG	\$12,050	Each	33%	\$8,074	Other	D3
SRM-PP-T7-35U	SRM-PP-T7-35U	OPEN EDITION	SRM PP T7-35 UPG	\$12,050	Each	33%	\$8,074	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
SRMUT1-T4	SRMUT1-T4	OPEN EDITION	SRM UPGRADE T1-T4	\$0	Each	33%	\$0	Other	D3
SRMUT5-T30	SRMUT5-T30	OPEN EDITION	SRM UPGRADE T5-T30	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T01	STFLR-CPM-T01	OPEN EDITION	STS+FLR ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T02	STFLR-CPM-T02	OPEN EDITION	STS+FLR ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T03	STFLR-CPM-T03	OPEN EDITION	STS+FLR ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T04	STFLR-CPM-T04	OPEN EDITION	STS+FLR ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T05	STFLR-CPM-T05	OPEN EDITION	STS+FLR ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T06	STFLR-CPM-T06	OPEN EDITION	STS+FLR ICM AT LEAST 100T	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T07	STFLR-CPM-T07	OPEN EDITION	STS+FLR ICM AT LEAST 150T	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T08	STFLR-CPM-T08	OPEN EDITION	STS+FLR ICM AT LEAST 250T	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T09	STFLR-CPM-T09	OPEN EDITION	STS+FLR ICM AT LEAST 400T	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T10	STFLR-CPM-T10	OPEN EDITION	STS+FLR ICM AT LEAST 600T	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T11	STFLR-CPM-T11	OPEN EDITION	STS+FLR ICM AT LEAST 1000	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T12	STFLR-CPM-T12	OPEN EDITION	STS+FLR ICM AT LEAST 1500	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T13	STFLR-CPM-T13	OPEN EDITION	STS+FLR ICM AT LEAST 2500	\$0	Each	33%	\$0	Other	D3
STFLR-CPM-T14	STFLR-CPM-T14	OPEN EDITION	STS+FLR ICM AT LEAST 4000	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T01	STS6-CAPM-T01	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T02	STS6-CAPM-T02	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T03	STS6-CAPM-T03	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T04	STS6-CAPM-T04	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T05	STS6-CAPM-T05	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T06	STS6-CAPM-T06	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T07	STS6-CAPM-T07	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T08	STS6-CAPM-T08	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T09	STS6-CAPM-T09	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T10	STS6-CAPM-T10	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T11	STS6-CAPM-T11	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T12	STS6-CAPM-T12	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T13	STS6-CAPM-T13	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-CAPM-T14	STS6-CAPM-T14	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T01	STS6-UPG-T01	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T02	STS6-UPG-T02	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T03	STS6-UPG-T03	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T04	STS6-UPG-T04	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T05	STS6-UPG-T05	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T06	STS6-UPG-T06	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T07	STS6-UPG-T07	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T08	STS6-UPG-T08	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T09	STS6-UPG-T09	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T10	STS6-UPG-T10	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T11	STS6-UPG-T11	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T12	STS6-UPG-T12	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T13	STS6-UPG-T13	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS6-UPG-T14	STS6-UPG-T14	OPEN EDITION	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T01	STS-CAPM-T01	OPEN EDITION	STS ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T02	STS-CAPM-T02	OPEN EDITION	STS ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T03	STS-CAPM-T03	OPEN EDITION	STS ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T04	STS-CAPM-T04	OPEN EDITION	STS ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T05	STS-CAPM-T05	OPEN EDITION	STS ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T06	STS-CAPM-T06	OPEN EDITION	STS ICM AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T07	STS-CAPM-T07	OPEN EDITION	STS ICM AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T08	STS-CAPM-T08	OPEN EDITION	STS ICM AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T09	STS-CAPM-T09	OPEN EDITION	STS ICM AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T10	STS-CAPM-T10	OPEN EDITION	STS ICM AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T11	STS-CAPM-T11	OPEN EDITION	STS ICM AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T12	STS-CAPM-T12	OPEN EDITION	STS ICM AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T13	STS-CAPM-T13	OPEN EDITION	STS ICM AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
STS-CAPM-T14	STS-CAPM-T14	OPEN EDITION	STS ICM AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3
STS1-5UP	STS1-5UP	OPEN EDITION	ST SCOPE T1-T5 UPGRADE	\$0	Each	33%	\$0	Other	D3
STS1-6U	STS1-6U	OPEN EDITION	STS T1-6UPG	\$0	Each	33%	\$0	Other	D3
STS16-12UP	STS16-12UP	OPEN EDITION	ECC StrgScope T6-T12 Upp	\$0	Each	33%	\$0	Other	D3
STS-T7-30U	STS-T7-30U	OPEN EDITION	CCS.x STS T7-30 UPG	\$0	Each	33%	\$0	Other	D3
STS-T7-35U	STS-T7-35U	OPEN EDITION	STS T7-35UPG	\$0	Each	33%	\$0	Other	D3
STS-UPG-T01	STS-UPG-T01	OPEN EDITION	STS UP MR TO 14TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T02	STS-UPG-T02	OPEN EDITION	STS UP MR AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T03	STS-UPG-T03	OPEN EDITION	STS UP MR AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T04	STS-UPG-T04	OPEN EDITION	STS UP MR AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T05	STS-UPG-T05	OPEN EDITION	STS UP MR AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T06	STS-UPG-T06	OPEN EDITION	STS UP MR AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T07	STS-UPG-T07	OPEN EDITION	STS UP MR AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T08	STS-UPG-T08	OPEN EDITION	STS UP MR AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T09	STS-UPG-T09	OPEN EDITION	STS UP MR AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T10	STS-UPG-T10	OPEN EDITION	STS UP MR AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T11	STS-UPG-T11	OPEN EDITION	STS UP MR AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T12	STS-UPG-T12	OPEN EDITION	STS UP MR AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T13	STS-UPG-T13	OPEN EDITION	STS UP MR AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
STS-UPG-T14	STS-UPG-T14	OPEN EDITION	STS UP MR AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I\Column K)		
SU-458-000-649	SU-458-000-649	OPEN EDITION	PP SUB 12Mo Phys non-X86 1-7=ZC	\$31	Each	33%	\$21	Other	D3	
SU-458-000-650	SU-458-000-650	OPEN EDITION	PP SUB 12Mo Phys non-X86 8-99=ZC	\$28	Each	33%	\$19	Other	D3	
SU-458-000-651	SU-458-000-651	OPEN EDITION	PP SUB 12Mo Phys non-X86 100-199=ZC	\$26	Each	33%	\$17	Other	D3	
SU-458-000-652	SU-458-000-652	OPEN EDITION	PP SUB 12Mo Phys non-X86 200-499=ZC	\$23	Each	33%	\$16	Other	D3	
SU-458-000-653	SU-458-000-653	OPEN EDITION	PP SUB 12Mo Phys X86 1-7=ZC	\$72	Each	33%	\$48	Other	D3	
SU-458-000-654	SU-458-000-654	OPEN EDITION	PP SUB 12Mo Phys X86 8-99=ZC	\$69	Each	33%	\$46	Other	D3	
SU-458-000-655	SU-458-000-655	OPEN EDITION	PP SUB 12Mo Phys X86 100-199=ZC	\$62	Each	33%	\$42	Other	D3	
SU-458-000-656	SU-458-000-656	OPEN EDITION	PP SUB 12Mo Phys X86 200-499=ZC	\$57	Each	33%	\$38	Other	D3	
SU-458-000-657	SU-458-000-657	OPEN EDITION	PP SUB 12Mo VE STD 1-7=ZC	\$92	Each	33%	\$62	Other	D3	
SU-458-000-658	SU-458-000-658	OPEN EDITION	PP SUB 12Mo VE STD 8-99=ZC	\$85	Each	33%	\$57	Other	D3	
SU-458-000-659	SU-458-000-659	OPEN EDITION	PP SUB 12Mo VE STD 100-199=ZC	\$77	Each	33%	\$52	Other	D3	
SU-458-000-660	SU-458-000-660	OPEN EDITION	PP SUB 12Mo VE STD 200-499=ZC	\$70	Each	33%	\$47	Other	D3	
SU-458-000-661	SU-458-000-661	OPEN EDITION	PP SUB 12Mo VE STD 500-999=ZC	\$62	Each	33%	\$42	Other	D3	
SU-458-000-662	SU-458-000-662	OPEN EDITION	PP SUB 12Mo VE STD 1000-2999=ZC	\$54	Each	33%	\$36	Other	D3	
SU-458-000-663	SU-458-000-663	OPEN EDITION	PP SUB 12Mo VE STD 3000+=ZC	\$46	Each	33%	\$31	Other	D3	
SU-458-000-664	SU-458-000-664	OPEN EDITION	PP SUB 36Mo+ Phys non-X86 1-7=ZC	\$25	Each	33%	\$17	Other	D3	
SU-458-000-665	SU-458-000-665	OPEN EDITION	PP SUB 36Mo+ Phys non-X86 8-99=ZC	\$23	Each	33%	\$16	Other	D3	
SU-458-000-666	SU-458-000-666	OPEN EDITION	PP SUB 36Mo+ Phys non-X86 100-199=ZC	\$21	Each	33%	\$14	Other	D3	
SU-458-000-667	SU-458-000-667	OPEN EDITION	PP SUB 36Mo+ Phys non-X86 200-499=ZC	\$19	Each	33%	\$13	Other	D3	
SU-458-000-668	SU-458-000-668	OPEN EDITION	PP SUB 36Mo+ Phys X86 1-7=ZC	\$59	Each	33%	\$40	Other	D3	
SU-458-000-669	SU-458-000-669	OPEN EDITION	PP SUB 36Mo+ Phys X86 8-99=ZC	\$56	Each	33%	\$38	Other	D3	
SU-458-000-670	SU-458-000-670	OPEN EDITION	PP SUB 36Mo+ Phys X86 100-199=ZC	\$51	Each	33%	\$34	Other	D3	
SU-458-000-671	SU-458-000-671	OPEN EDITION	PP SUB 36Mo+ Phys X86 200-499=ZC	\$46	Each	33%	\$31	Other	D3	
SU-458-000-672	SU-458-000-672	OPEN EDITION	PP SUB 36Mo+ VE STD 1-7=ZC	\$75	Each	33%	\$51	Other	D3	
SU-458-000-673	SU-458-000-673	OPEN EDITION	PP SUB 36Mo+ VE STD 8-99=ZC	\$70	Each	33%	\$47	Other	D3	
SU-458-000-674	SU-458-000-674	OPEN EDITION	PP SUB 36Mo+ VE STD 100-199=ZC	\$63	Each	33%	\$42	Other	D3	
SU-458-000-675	SU-458-000-675	OPEN EDITION	PP SUB 36Mo+ VE STD 200-499=ZC	\$57	Each	33%	\$38	Other	D3	
SU-458-000-676	SU-458-000-676	OPEN EDITION	PP SUB 36Mo+ VE STD 500-999=ZC	\$51	Each	33%	\$34	Other	D3	
SU-458-000-677	SU-458-000-677	OPEN EDITION	PP SUB 36Mo+ VE STD 1000-2999=ZC	\$44	Each	33%	\$30	Other	D3	
SU-458-000-678	SU-458-000-678	OPEN EDITION	PP SUB 36Mo+ VE STD 3000+=ZC	\$38	Each	33%	\$25	Other	D3	
SU-458-000-679	SU-458-000-679	OPEN EDITION	PP SUB 36Mo+ AIP Phys non-X86 1-7=ZC	\$28	Each	33%	\$19	Other	D3	
SU-458-000-680	SU-458-000-680	OPEN EDITION	PP SUB 36Mo+ AIP Phys non-X86 8-99=ZC	\$26	Each	33%	\$17	Other	D3	
SU-458-000-681	SU-458-000-681	OPEN EDITION	PP SUB 36Mo+ AIP Phys non-X86 100-199=ZC	\$23	Each	33%	\$16	Other	D3	
SU-458-000-682	SU-458-000-682	OPEN EDITION	PP SUB 36Mo+ AIP Phys non-X86 200-499=ZC	\$21	Each	33%	\$14	Other	D3	
SU-458-000-683	SU-458-000-683	OPEN EDITION	PP SUB 36Mo+ AIP Phys X86 1-7=ZC	\$66	Each	33%	\$44	Other	D3	
SU-458-000-684	SU-458-000-684	OPEN EDITION	PP SUB 36Mo+ AIP Phys X86 8-99=ZC	\$63	Each	33%	\$42	Other	D3	
SU-458-000-685	SU-458-000-685	OPEN EDITION	PP SUB 36Mo+ AIP Phys X86 100-199=ZC	\$56	Each	33%	\$38	Other	D3	
SU-458-000-686	SU-458-000-686	OPEN EDITION	PP SUB 36Mo+ AIP Phys X86 200-499=ZC	\$52	Each	33%	\$35	Other	D3	
SU-458-000-687	SU-458-000-687	OPEN EDITION	PP SUB 36Mo+ AIP VE STD 1-7=ZC	\$84	Each	33%	\$56	Other	D3	
SU-458-000-688	SU-458-000-688	OPEN EDITION	PP SUB 36Mo+ AIP VE STD 8-99=ZC	\$77	Each	33%	\$52	Other	D3	
SU-458-000-689	SU-458-000-689	OPEN EDITION	PP SUB 36Mo+ AIP VE STD 100-199=ZC	\$70	Each	33%	\$47	Other	D3	
SU-458-000-690	SU-458-000-690	OPEN EDITION	PP SUB 36Mo+ AIP VE STD 200-499=ZC	\$63	Each	33%	\$42	Other	D3	
SU-458-000-691	SU-458-000-691	OPEN EDITION	PP SUB 36Mo+ AIP VE STD 500-999=ZC	\$56	Each	33%	\$38	Other	D3	
SU-458-000-692	SU-458-000-692	OPEN EDITION	PP SUB 36Mo+ AIP VE STD 1000-2999=ZC	\$49	Each	33%	\$33	Other	D3	
SU-458-000-693	SU-458-000-693	OPEN EDITION	PP SUB 36Mo+ AIP VE STD 3000+=ZC	\$42	Each	33%	\$28	Other	D3	
VBK-MGM1-720	VBK-MGM1-720	OPEN EDITION	INACTIVE VBK 700/720 INFRA. MGMT 10K=MA	\$0	Each	33%	\$0	Other	D3	
VBK-MGM1-720A	VBK-MGM1-720A	OPEN EDITION	INACTIVE VBK 700a INFRA. MGMT 10K=MA	\$0	Each	33%	\$0	Other	D3	
VBK-MGM2-720	VBK-MGM2-720	OPEN EDITION	INACTIVE VBK 700/720 INFRA. MGMT 20K=MA	\$0	Each	33%	\$0	Other	D3	
VBK-MGM2-720A	VBK-MGM2-720A	OPEN EDITION	INACTIVE VBK 700a INFRA. MGMT 20K=MA	\$0	Each	33%	\$0	Other	D3	
VBK-MGM4-720	VBK-MGM4-720	OPEN EDITION	INACTIVE VBK 700/720 INFRA. MGMT 40K=MA	\$0	Each	33%	\$0	Other	D3	
VBK-MGM4-720A	VBK-MGM4-720A	OPEN EDITION	INACTIVE VBK 700a INFRA. MGMT 40K=MA	\$0	Each	33%	\$0	Other	D3	
VBK-MGMT-320	VBK-MGMT-320	OPEN EDITION	INACTIVE VBK 300/320 INFRA. MGMT=MA	\$0	Each	33%	\$0	Other	D3	
VBK-MGMT-320A	VBK-MGMT-320A	OPEN EDITION	INACTIVE VBK 300a INFRA. MGMT=MA	\$0	Each	33%	\$0	Other	D3	
VBK-MGMT-ELA	VBK-MGMT-ELA	OPEN EDITION	VBLOCK INFRA. MANAGEMENT ELA=MA	\$0	Each	33%	\$0	Other	D3	
VBK-UIM-200	VBK-UIM-200	OPEN EDITION	VBLOCK 200 UIM=MA	\$0	Each	33%	\$0	Other	D3	
VBK-UIM-320	VBK-UIM-320	OPEN EDITION	VBLOCK 300/320 UIM = MA	\$0	Each	33%	\$0	Other	D3	
VBK-UIM-720	VBK-UIM-720	OPEN EDITION	VBLOCK 700/720 UIM = MA	\$0	Each	33%	\$0	Other	D3	
VBK-UIM-ELA	VBK-UIM-ELA	OPEN EDITION	VBLOCK UIM ELA	\$0	Each	33%	\$0	Other	D3	
VSL-002-164	VSL-002-164	OPEN EDITION	ELA POWERPATH zLinux EDN=IA	\$0	Each	33%	\$0	Other	D3	
VSL3-002-001	VSL3-002-001	OPEN EDITION	RECOVERPOINT LOCAL PKG TLA REG=CA	\$0	Each	33%	\$0	Other	D3	
VSL3-002-002	VSL3-002-002	OPEN EDITION	RECOVERPOINT REMOTE PKG TLA REG=CA	\$0	Each	33%	\$0	Other	D3	
VSL3-002-003	VSL3-002-003	OPEN EDITION	TLA- RECOVERPOINT FOR VM =IB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-005	VSL3-002-005	OPEN EDITION	TLA RP for Virtual Appliance=IB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-018	VSL3-002-018	OPEN EDITION	RP/EX VPLEX LOCAL DELL=CB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-019	VSL3-002-019	OPEN EDITION	RP/EX VPLEX REMOTE DELL=CB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-151	VSL3-002-151	OPEN EDITION	TLA POWERPATH Virtual EDN=IA	\$0	Each	33%	\$0	Other	D3	
VSL3-002-152	VSL3-002-152	OPEN EDITION	TLA POWERPATH PHYSICAL X86 EDN=IA	\$0	Each	33%	\$0	Other	D3	
VSL3-002-153	VSL3-002-153	OPEN EDITION	TLA POWERPATH PHYSICAL Non-X86 EDN=IA	\$0	Each	33%	\$0	Other	D3	
VSL3-002-603	VSL3-002-603	OPEN EDITION	IONIX ITOPS OPTICAL TRANSPORT MGR=MA	\$0	Each	33%	\$0	Other	D3	
VSX-UIM-ELA	VSX-UIM-ELA	OPEN EDITION	VSPEX UIM ELA	\$0	Each	33%	\$0	Other	D3	
VSX-UIM-LG	VSX-UIM-LG	OPEN EDITION	VSPEX UIM LARGE = MA	\$0	Each	33%	\$0	Other	D3	
VSX-UIM-MD	VSX-UIM-MD	OPEN EDITION	VSPEX UIM MEDIUM = MA	\$0	Each	33%	\$0	Other	D3	
VSX-UIM-SM	VSX-UIM-SM	OPEN EDITION	VSPEX UIM SMALL = MA	\$0	Each	33%	\$0	Other	D3	
W4N5620SAM	W4N5620SAM	OPEN EDITION	SOLUTIONPACK FOR ALCATEL 5620SAM	\$0	Each	33%	\$0	Other	D3	
W4NACCEDIAN	W4NACCEDIAN	OPEN EDITION	SOLUTIONPACK FOR ACCEDIAN NIDS	\$0	Each	33%	\$0	Other	D3	
W4NASCOM	W4NASCOM	OPEN EDITION	SOLUTIONPACK ASCOM TEMS	\$0	Each	33%	\$0	Other	D3	
W4NAVAYA	W4NAVAYA	OPEN EDITION	SOLUTIONPACK FOR AVAYA VOIP	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
W4NBROADSOFT	W4NBROADSOFT	OPEN EDITION	SOLUTIONPACK FOR BROADSOFT VOIP	\$0	Each	33%	\$0	Other	D3
W4NC-JMS	W4NC-JMS	OPEN EDITION	COLLECTOR FOR JMS	\$0	Each	33%	\$0	Other	D3
W4NC-JMX	W4NC-JMX	OPEN EDITION	COLLECTOR FOR JMX	\$0	Each	33%	\$0	Other	D3
W4NC-SNMP	W4NC-SNMP	OPEN EDITION	COLLECTOR FOR SNMP/ICMP	\$0	Each	33%	\$0	Other	D3
W4NC-SQL	W4NC-SQL	OPEN EDITION	COLLECTOR FOR SQL	\$0	Each	33%	\$0	Other	D3
W4NC-SSH	W4NC-SSH	OPEN EDITION	COLLECTOR FOR SSH/TELNET	\$0	Each	33%	\$0	Other	D3
W4NC-TEXT	W4NC-TEXT	OPEN EDITION	COLLECTOR FOR CSV/TEXT	\$0	Each	33%	\$0	Other	D3
W4NCUCM	W4NCUCM	OPEN EDITION	SOLUTIONPACK FOR CISCO VOIP	\$0	Each	33%	\$0	Other	D3
W4NC-WMI	W4NC-WMI	OPEN EDITION	COLLECTOR FOR WMI/POWERSHELL	\$0	Each	33%	\$0	Other	D3
W4NC-XMIL	W4NC-XMIL	OPEN EDITION	COLLECTOR FOR XMIL/SOAP	\$0	Each	33%	\$0	Other	D3
W4NEZE	W4NEZE	OPEN EDITION	SOLUTIONPACK FOR TRANSACTIONS	\$0	Each	33%	\$0	Other	D3
W4NEXFO	W4NEXFO	OPEN EDITION	SOLUTIONPACK FOR EXFO BRIXWORKS	\$0	Each	33%	\$0	Other	D3
W4NFAIL-LAB	W4NFAIL-LAB	OPEN EDITION	W4N FAILOVER/LAB LICENSE	\$0	Each	33%	\$0	Other	D3
W4NFlOWS	W4NFlOWS	OPEN EDITION	SOLUTIONPACK FOR TRAFFIC FLOWS	\$0	Each	33%	\$0	Other	D3
W4NGEO-1	W4NGEO-1	OPEN EDITION	GEOMAPS 1 NAMED USER - 1 YR LICENCE	\$0	Each	33%	\$0	Other	D3
W4NGEO-10	W4NGEO-10	OPEN EDITION	GEOMAPS 10 NAMED USERS-1 YR LICENCE	\$0	Each	33%	\$0	Other	D3
W4NGEO-150	W4NGEO-150	OPEN EDITION	GEOMAPS 150 NAMED USERS-1 YR LIC.	\$0	Each	33%	\$0	Other	D3
W4NGEO-30	W4NGEO-30	OPEN EDITION	GEOMAPS 30 NAMED USERS-1 YR LICENCE	\$0	Each	33%	\$0	Other	D3
W4NGEOMAPS	W4NGEOMAPS	OPEN EDITION	GEOMAPS MODULE	\$0	Each	33%	\$0	Other	D3
W4NHPOVO	W4NHPOVO	OPEN EDITION	SOLUTIONPACK FOR HP OPENVIEW	\$0	Each	33%	\$0	Other	D3
W4NHUAWEI	W4NHUAWEI	OPEN EDITION	SOLUTIONPACK FOR HUAWEI IMANAGER	\$0	Each	33%	\$0	Other	D3
W4NIPH-50	W4NIPH-50	OPEN EDITION	IPHONE INTEGRATION (50NAMEDUSERS)	\$0	Each	33%	\$0	Other	D3
W4NITOI	W4NITOI	OPEN EDITION	SOLUTIONPACK FOR EMC ITOI IP/ACM/ESM	\$0	Each	33%	\$0	Other	D3
W4NITOI-BAS	W4NITOI-BAS	OPEN EDITION	ITOI BASIC REPORTING	\$0	Each	33%	\$0	Other	D3
W4NITOI-BAS-1	W4NITOI-BAS-1	OPEN EDITION	ITOI BASIC RPTG MGD DEVICES 1 TO 1499	\$0	Each	33%	\$0	Other	D3
W4NITOI-BAS-2	W4NITOI-BAS-2	OPEN EDITION	ITOI BASIC RPTG MGD DEVICES 1500 TO 3499	\$0	Each	33%	\$0	Other	D3
W4NITOI-BAS-3	W4NITOI-BAS-3	OPEN EDITION	ITOI BASIC RPTG MGD DEVICES 3500 TO 9999	\$0	Each	33%	\$0	Other	D3
W4NITOI-BAS-4	W4NITOI-BAS-4	OPEN EDITION	ITOI BASIC RPTG MGD DEVICES 10000 PLUS	\$0	Each	33%	\$0	Other	D3
W4NMD-ACC-1	W4NMD-ACC-1	OPEN EDITION	MGD DEVICES: ACCESS 1 TO 1499	\$0	Each	33%	\$0	Other	D3
W4NMD-ACC-2	W4NMD-ACC-2	OPEN EDITION	MGD DEVICES: ACCESS 1500 TO 3499	\$0	Each	33%	\$0	Other	D3
W4NMD-ACC-3	W4NMD-ACC-3	OPEN EDITION	MGD DEVICES: ACCESS 3500 TO 9999	\$0	Each	33%	\$0	Other	D3
W4NMD-ACC-4	W4NMD-ACC-4	OPEN EDITION	MGD DEVICES: ACCESS 10000PLUS	\$0	Each	33%	\$0	Other	D3
W4NMD-FLOW-1	W4NMD-FLOW-1	OPEN EDITION	MGD FLOW-ENABLED ROUTERS: 1 TO 10	\$0	Each	33%	\$0	Other	D3
W4NMD-FLOW-2	W4NMD-FLOW-2	OPEN EDITION	MGD FLOW-ENABLED ROUTERS: 11 TO 50	\$0	Each	33%	\$0	Other	D3
W4NMD-FLOW-3	W4NMD-FLOW-3	OPEN EDITION	MGD FLOW-ENABLED ROUTERS: 51 TO 200	\$0	Each	33%	\$0	Other	D3
W4NMD-FLOW-4	W4NMD-FLOW-4	OPEN EDITION	MGD FLOW-ENABLED ROUTERS: 201 TO 500	\$0	Each	33%	\$0	Other	D3
W4NMD-FLOW-5	W4NMD-FLOW-5	OPEN EDITION	MGD FLOW-ENABLED ROUTERS: 500PLUS	\$0	Each	33%	\$0	Other	D3
W4NMD-HE-1	W4NMD-HE-1	OPEN EDITION	MGD DEVICES: NETWORK HE 1 TO 1499	\$0	Each	33%	\$0	Other	D3
W4NMD-HE-2	W4NMD-HE-2	OPEN EDITION	MGD DEVICES: NETWORK HE 1500 TO 3499	\$0	Each	33%	\$0	Other	D3
W4NMD-HE-3	W4NMD-HE-3	OPEN EDITION	MGD DEVICES: NETWORK HE 3500 TO 9999	\$0	Each	33%	\$0	Other	D3
W4NMD-HE-4	W4NMD-HE-4	OPEN EDITION	MGD DEVICES: NETWORK HE 10000PLUS	\$0	Each	33%	\$0	Other	D3
W4NMD-NET-1	W4NMD-NET-1	OPEN EDITION	MGD DEVICES: NETWORK 1 TO 1499	\$0	Each	33%	\$0	Other	D3
W4NMD-NET-2	W4NMD-NET-2	OPEN EDITION	MGD DEVICES: NETWORK 1500 TO 3499	\$0	Each	33%	\$0	Other	D3
W4NMD-NET-3	W4NMD-NET-3	OPEN EDITION	MGD DEVICES: NETWORK 3500 TO 9999	\$0	Each	33%	\$0	Other	D3
W4NMD-NET-4	W4NMD-NET-4	OPEN EDITION	MGD DEVICES: NETWORK 10000PLUS	\$0	Each	33%	\$0	Other	D3
W4NMD-SVR-1	W4NMD-SVR-1	OPEN EDITION	MGD DEVICES: SERVERS 1 TO 1499	\$0	Each	33%	\$0	Other	D3
W4NMD-SVR-2	W4NMD-SVR-2	OPEN EDITION	MGD DEVICES: SERVERS 1500 TO 3499	\$0	Each	33%	\$0	Other	D3
W4NMD-SVR-3	W4NMD-SVR-3	OPEN EDITION	MGD DEVICES: SERVERS 3500 TO 9999	\$0	Each	33%	\$0	Other	D3
W4NMD-SVR-4	W4NMD-SVR-4	OPEN EDITION	MGD DEVICES: SERVERS 10000PLUS	\$0	Each	33%	\$0	Other	D3
W4NMD-TB-1	W4NMD-TB-1	OPEN EDITION	MGD TERABYTES: 1 TO 25TB	\$0	Each	33%	\$0	Other	D3
W4NMD-TB-2	W4NMD-TB-2	OPEN EDITION	MGD TERABYTES: 26 TO 100TB	\$0	Each	33%	\$0	Other	D3
W4NMD-TB-3	W4NMD-TB-3	OPEN EDITION	MGD TERABYTES: 101 TO 400TB	\$0	Each	33%	\$0	Other	D3
W4NMD-TB-4	W4NMD-TB-4	OPEN EDITION	MGD TERABYTES: 401 TO 1000TB	\$0	Each	33%	\$0	Other	D3
W4NMD-TB-5	W4NMD-TB-5	OPEN EDITION	MGD TERABYTES: 1000TBPLUS	\$0	Each	33%	\$0	Other	D3
W4NMD-VOIP-1	W4NMD-VOIP-1	OPEN EDITION	MGD IP PHONES: 1 TO 10000	\$0	Each	33%	\$0	Other	D3
W4NMD-VOIP-2	W4NMD-VOIP-2	OPEN EDITION	MGD IP PHONES: 10001 TO 20000	\$0	Each	33%	\$0	Other	D3
W4NMD-VOIP-3	W4NMD-VOIP-3	OPEN EDITION	MGD IP PHONES: 20001 TO 40000	\$0	Each	33%	\$0	Other	D3
W4NMD-VOIP-4	W4NMD-VOIP-4	OPEN EDITION	MGD IP PHONES: 40000PLUS	\$0	Each	33%	\$0	Other	D3
W4NNETACT	W4NNETACT	OPEN EDITION	SOLUTIONPACK FOR NOKIA NETACTION	\$0	Each	33%	\$0	Other	D3
W4NNETCOOL	W4NNETCOOL	OPEN EDITION	SOLUTIONPACK FOR IBM TIVOLI NETCOOL	\$0	Each	33%	\$0	Other	D3
W4NNORTEL	W4NNORTEL	OPEN EDITION	SOLUTIONPACK FOR NORTEL VEIP	\$0	Each	33%	\$0	Other	D3
W4NNSN	W4NNSN	OPEN EDITION	SOLUTIONPACK FOR NSN VOIP	\$0	Each	33%	\$0	Other	D3
W4NR-ACE	W4NR-ACE	OPEN EDITION	REPORTPACK FOR CISCO ACE	\$0	Each	33%	\$0	Other	D3
W4NR-ACME	W4NR-ACME	OPEN EDITION	REPORTPACK FOR ACME PACKET SBC	\$0	Each	33%	\$0	Other	D3
W4NR-APACH	W4NR-APACH	OPEN EDITION	REPORTPACK FOR APACHE WEB SERVER	\$0	Each	33%	\$0	Other	D3
W4NR-ATMFR	W4NR-ATMFR	OPEN EDITION	REPORTPACK FOR ATM/FRAME RELAY	\$0	Each	33%	\$0	Other	D3
W4NR-AWIFI	W4NR-AWIFI	OPEN EDITION	REPORTPACK FOR ARUBA WIFI	\$0	Each	33%	\$0	Other	D3
W4NR-BARRA	W4NR-BARRA	OPEN EDITION	REPORTPACK FOR BARRACUDA FIREWALL	\$0	Each	33%	\$0	Other	D3
W4NR-BCOAT	W4NR-BCOAT	OPEN EDITION	REPORTPACK FOR BLUECOAT SG SERIES	\$0	Each	33%	\$0	Other	D3
W4NR-BGP	W4NR-BGP	OPEN EDITION	REPORTPACK FOR BGP	\$0	Each	33%	\$0	Other	D3
W4NR-BIGIP	W4NR-BIGIP	OPEN EDITION	REPORTPACK FOR F5 BIGIP	\$0	Each	33%	\$0	Other	D3
W4NR-CABLE	W4NR-CABLE	OPEN EDITION	REPORTPACK FOR CABLE DOCSIS	\$0	Each	33%	\$0	Other	D3
W4NR-CAR	W4NR-CAR	OPEN EDITION	REPORTPACK FOR CISCO CAR	\$0	Each	33%	\$0	Other	D3
W4NR-CHKPT	W4NR-CHKPT	OPEN EDITION	REPORTPACK FOR CHECKPOINT FIREWALL	\$0	Each	33%	\$0	Other	D3
W4NR-CISFW	W4NR-CISFW	OPEN EDITION	REPORTPACK FOR CISCO FIREWALL	\$0	Each	33%	\$0	Other	D3
W4NR-CLAR	W4NR-CLAR	OPEN EDITION	REPORTPACK FOR EMC CLARION	\$0	Each	33%	\$0	Other	D3
W4NR-CWIFI	W4NR-CWIFI	OPEN EDITION	REPORTPACK FOR CISCO WIFI	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
W4NR-DB2	W4NR-DB2	OPEN EDITION	REPORTPACK FOR IBM DB2	\$0	Each	33%	\$0	Other	D3
W4NR-DSLAM	W4NR-DSLAM	OPEN EDITION	REPORTPACK FOR DSLAM	\$0	Each	33%	\$0	Other	D3
W4NR-FC	W4NR-FC	OPEN EDITION	REPORTPACK FIBRE-CHANNEL FABRICS	\$0	Each	33%	\$0	Other	D3
W4NR-HPEVA	W4NR-HPEVA	OPEN EDITION	REPORTPACK FOR HP EVA	\$0	Each	33%	\$0	Other	D3
W4NR-HPSIM	W4NR-HPSIM	OPEN EDITION	REPORTPACK FOR HP COMPAQ INSIGHT	\$0	Each	33%	\$0	Other	D3
W4NR-IBMDS	W4NR-IBMDS	OPEN EDITION	REPORTPACK FOR IBM DS SERIES	\$0	Each	33%	\$0	Other	D3
W4NR-IBMSV	W4NR-IBMSV	OPEN EDITION	REPORTPACK FOR IBM SVC	\$0	Each	33%	\$0	Other	D3
W4NR-IPSLA	W4NR-IPSLA	OPEN EDITION	REPORTPACK FOR CISCO IP-SLA	\$0	Each	33%	\$0	Other	D3
W4NR-JUNFW	W4NR-JUNFW	OPEN EDITION	REPORTPACK FOR JUNIPER FIREWALL	\$0	Each	33%	\$0	Other	D3
W4NR-JUNQOS	W4NR-JUNQOS	OPEN EDITION	REPORTPACK FOR JUNIPER QOS	\$0	Each	33%	\$0	Other	D3
W4NR-LDOM	W4NR-LDOM	OPEN EDITION	REPORTPACK FOR SUN LDOMS	\$0	Each	33%	\$0	Other	D3
W4NR-MPLS	W4NR-MPLS	OPEN EDITION	REPORTPACK FOR MPLS	\$0	Each	33%	\$0	Other	D3
W4NR-MSSQL	W4NR-MSSQL	OPEN EDITION	REPORTPACK FOR MICROSOFT SQLSERVER	\$0	Each	33%	\$0	Other	D3
W4NR-MWIFI	W4NR-MWIFI	OPEN EDITION	REPORTPACK FOR MOTOROLA WIFI	\$0	Each	33%	\$0	Other	D3
W4NR-MYSQL	W4NR-MYSQL	OPEN EDITION	REPORTPACK FOR MYSQL	\$0	Each	33%	\$0	Other	D3
W4NR-NBAR	W4NR-NBAR	OPEN EDITION	REPORTPACK FOR CISCO NBAR	\$0	Each	33%	\$0	Other	D3
W4NR-NETAP	W4NR-NETAP	OPEN EDITION	REPORTPACK FOR NETAPP FILERS	\$0	Each	33%	\$0	Other	D3
W4NR-NGGSN	W4NR-NGGSN	OPEN EDITION	REPORTPACK FOR NSN GGSN	\$0	Each	33%	\$0	Other	D3
W4NR-NQA	W4NR-NQA	OPEN EDITION	REPORTPACK FOR 3COM NQA	\$0	Each	33%	\$0	Other	D3
W4NR-NSCA	W4NR-NSCA	OPEN EDITION	REPORTPACK FOR CITRIX NETSCALER	\$0	Each	33%	\$0	Other	D3
W4NR-NWIFI	W4NR-NWIFI	OPEN EDITION	REPORTPACK FOR NOMADIX WIFI	\$0	Each	33%	\$0	Other	D3
W4NR-ORA	W4NR-ORA	OPEN EDITION	REPORTPACK FOR ORACLE	\$0	Each	33%	\$0	Other	D3
W4NR-PTEER	W4NR-PTEER	OPEN EDITION	REPORTPACK BLUECOAT PACKETSHAPER	\$0	Each	33%	\$0	Other	D3
W4NR-QOS	W4NR-QOS	OPEN EDITION	REPORTPACK FOR CISCO CLASS-BASED QOS	\$0	Each	33%	\$0	Other	D3
W4NR-RADW	W4NR-RADW	OPEN EDITION	REPORTPACK RADWARE LOAD BALANCERS	\$0	Each	33%	\$0	Other	D3
W4NR-RIM	W4NR-RIM	OPEN EDITION	REPORTPACK RIM BLACKBERRY SERVER	\$0	Each	33%	\$0	Other	D3
W4NR-RPM	W4NR-RPM	OPEN EDITION	REPORTPACK FOR JUNIPER RPM	\$0	Each	33%	\$0	Other	D3
W4NR-RVBED	W4NR-RVBED	OPEN EDITION	REPORTPACK FOR RIVERBED STEELHEAD	\$0	Each	33%	\$0	Other	D3
W4NR-SYMM	W4NR-SYMM	OPEN EDITION	REPORTPACK FOR EMC SYMMETRIX	\$0	Each	33%	\$0	Other	D3
W4NR-UPS	W4NR-UPS	OPEN EDITION	REPORTPACK FOR UPS	\$0	Each	33%	\$0	Other	D3
W4NR-WAAS	W4NR-WAAS	OPEN EDITION	REPORTPACK FOR CISCO WAAS	\$0	Each	33%	\$0	Other	D3
W4NR-WIMAX	W4NR-WIMAX	OPEN EDITION	REPORTPACK FOR WIMAX	\$0	Each	33%	\$0	Other	D3
W4NR-WXC	W4NR-WXC	OPEN EDITION	REPORTPACK FOR JUNIPER WXC	\$0	Each	33%	\$0	Other	D3
W4NR-XEN	W4NR-XEN	OPEN EDITION	REPORTPACK FOR CITRIX XENAPP	\$0	Each	33%	\$0	Other	D3
W4NSCOM	W4NSCOM	OPEN EDITION	SOLUTIONPACK FOR MICROSOFT SCOM	\$0	Each	33%	\$0	Other	D3
W4NSERVER	W4NSERVER	OPEN EDITION	W4N PRODUCTION SERVER LICENSE	\$0	Each	33%	\$0	Other	D3
W4NSTORAGE	W4NSTORAGE	OPEN EDITION	SOLUTIONPACK FOR STORAGE	\$0	Each	33%	\$0	Other	D3
W4NUCS	W4NUCS	OPEN EDITION	SOLUTIONPACK FOR CISCO UCS MANAGER	\$0	Each	33%	\$0	Other	D3
W4NVBLOCK-1	W4NVBLOCK-1	OPEN EDITION	Solution Pack for Vblock Series 300	\$0	Each	33%	\$0	Other	D3
W4NVBLOCK-2	W4NVBLOCK-2	OPEN EDITION	Solution Pack for Vblock Series 700	\$0	Each	33%	\$0	Other	D3
W4NVMMWARE	W4NVMMWARE	OPEN EDITION	SOLUTIONPACK FOR VMWARE VSPHERE	\$0	Each	33%	\$0	Other	D3
WF-PL-USER-01	WF-PL-USER-01	OPEN EDITION	WORKFLOW MGR ADD SEATS 16-49	\$1,200	Each	33%	\$804	Other	D3
WF-PL-USER-02	WF-PL-USER-02	OPEN EDITION	WORKFLOW MGR ADD SEATS 50-500	\$900	Each	33%	\$603	Other	D3
WF-PL-USER-03	WF-PL-USER-03	OPEN EDITION	WORKFLOW MGR ADD SEATS 501 AND UP	\$700	Each	33%	\$469	Other	D3
WLA-CAPM-T01	WLA-CAPM-T01	OPEN EDITION	WLA ICM UP TO 14TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T02	WLA-CAPM-T02	OPEN EDITION	WLA ICM AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T03	WLA-CAPM-T03	OPEN EDITION	WLA ICM AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T04	WLA-CAPM-T04	OPEN EDITION	WLA ICM AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T05	WLA-CAPM-T05	OPEN EDITION	WLA ICM AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T06	WLA-CAPM-T06	OPEN EDITION	WLA ICM AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T07	WLA-CAPM-T07	OPEN EDITION	WLA ICM AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T08	WLA-CAPM-T08	OPEN EDITION	WLA ICM AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T09	WLA-CAPM-T09	OPEN EDITION	WLA ICM AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T10	WLA-CAPM-T10	OPEN EDITION	WLA ICM AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T11	WLA-CAPM-T11	OPEN EDITION	WLA ICM AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T12	WLA-CAPM-T12	OPEN EDITION	WLA ICM AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T13	WLA-CAPM-T13	OPEN EDITION	WLA ICM AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
WLA-CAPM-T14	WLA-CAPM-T14	OPEN EDITION	WLA ICM AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T01	WLA-UPG-T01	OPEN EDITION	WLA UP MR TO 14TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T02	WLA-UPG-T02	OPEN EDITION	WLA UP MR AT LEAST 15TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T03	WLA-UPG-T03	OPEN EDITION	WLA UP MR AT LEAST 25TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T04	WLA-UPG-T04	OPEN EDITION	WLA UP MR AT LEAST 40TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T05	WLA-UPG-T05	OPEN EDITION	WLA UP MR AT LEAST 60TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T06	WLA-UPG-T06	OPEN EDITION	WLA UP MR AT LEAST 100TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T07	WLA-UPG-T07	OPEN EDITION	WLA UP MR AT LEAST 150TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T08	WLA-UPG-T08	OPEN EDITION	WLA UP MR AT LEAST 250TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T09	WLA-UPG-T09	OPEN EDITION	WLA UP MR AT LEAST 400TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T10	WLA-UPG-T10	OPEN EDITION	WLA UP MR AT LEAST 600TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T11	WLA-UPG-T11	OPEN EDITION	WLA UP MR AT LEAST 1000TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T12	WLA-UPG-T12	OPEN EDITION	WLA UP MR AT LEAST 1500TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T13	WLA-UPG-T13	OPEN EDITION	WLA UP MR AT LEAST 2500TB	\$0	Each	33%	\$0	Other	D3
WLA-UPG-T14	WLA-UPG-T14	OPEN EDITION	WLA UP MR AT LEAST 4000TB	\$0	Each	33%	\$0	Other	D3
450-001-066	450-001-066	OPEN STORAGE	EMC Clinical Archiving ASL=MC	\$0	Each	33%	\$0	Other	D3
450-001-186	450-001-186	OPEN STORAGE	SEL DCTM Medical Image Manager ASL=MC	\$0	Each	33%	\$0	Other	D3
450-001-187	450-001-187	OPEN STORAGE	SEL DCTM Medical Records Manager ASL=MC	\$0	Each	33%	\$0	Other	D3
456-000-014	456-000-014	OPEN STORAGE	ONCOURSE TRANSFER MANAGER FOR LINUX RTU	\$0	Each	33%	\$0	Other	D3
456-000-015	456-000-015	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR WIN WG RTU	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-000-016	456-000-016	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR WIN DP RTU	\$0	Each	33%	\$0	Other	D3
456-000-017	456-000-017	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR WIN EN RTU	\$0	Each	33%	\$0	Other	D3
456-000-018	456-000-018	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR LINUX WG RTU	\$0	Each	33%	\$0	Other	D3
456-000-019	456-000-019	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR LINUX DP RTU	\$0	Each	33%	\$0	Other	D3
456-000-020	456-000-020	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR LINUX EN RTU	\$0	Each	33%	\$0	Other	D3
456-000-021	456-000-021	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR SOL WG RTU	\$0	Each	33%	\$0	Other	D3
456-000-022	456-000-022	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR SOL DP RTU	\$0	Each	33%	\$0	Other	D3
456-000-023	456-000-023	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR SOL EN RTU	\$0	Each	33%	\$0	Other	D3
456-000-024	456-000-024	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR SOL GB RTU	\$0	Each	33%	\$0	Other	D3
456-000-025	456-000-025	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR HP-UX WG RTU	\$0	Each	33%	\$0	Other	D3
456-000-026	456-000-026	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR HP-UX DP RTU	\$0	Each	33%	\$0	Other	D3
456-000-027	456-000-027	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR HP-UX EN RTU	\$0	Each	33%	\$0	Other	D3
456-000-028	456-000-028	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR HP-UX GB RTU	\$0	Each	33%	\$0	Other	D3
456-000-029	456-000-029	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR AIX WG RTU	\$0	Each	33%	\$0	Other	D3
456-000-030	456-000-030	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR AIX DP RTU	\$0	Each	33%	\$0	Other	D3
456-000-031	456-000-031	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR AIX EN RTU	\$0	Each	33%	\$0	Other	D3
456-000-032	456-000-032	OPEN STORAGE	ONCOURSE TRANSFER AGENT FOR AIX GB RTU	\$0	Each	33%	\$0	Other	D3
456-000-033	456-000-033	OPEN STORAGE	ONCOURSE TRANSFER AGENT-SUSE LX WG RTU	\$0	Each	33%	\$0	Other	D3
456-000-034	456-000-034	OPEN STORAGE	ONCOURSE TRANSFER AGENT-SUSE LX DP RTU	\$0	Each	33%	\$0	Other	D3
456-000-035	456-000-035	OPEN STORAGE	ONCOURSE TRANSFER AGENT-SUSE LX EN RTU	\$0	Each	33%	\$0	Other	D3
456-000-036	456-000-036	OPEN STORAGE	REPLICATION MANAGER LOCAL WG RTU	\$0	Each	33%	\$0	Other	D3
456-000-037	456-000-037	OPEN STORAGE	REPLICATION MANAGER LOCAL DP RTU	\$0	Each	33%	\$0	Other	D3
456-000-038	456-000-038	OPEN STORAGE	REPLICATION MANAGER LOCAL EN RTU	\$0	Each	33%	\$0	Other	D3
456-000-039	456-000-039	OPEN STORAGE	REPLICATION MANAGER LOCAL GB RTU	\$0	Each	33%	\$0	Other	D3
456-000-040	456-000-040	OPEN STORAGE	REPLICATION MANAGER TIER 1 PPA	\$0	Each	33%	\$0	Other	D3
456-000-041	456-000-041	OPEN STORAGE	REPLICATION MANAGER TIER 2 PPA	\$0	Each	33%	\$0	Other	D3
456-000-042	456-000-042	OPEN STORAGE	REPLICATION MANAGER TIER 3 PPA	\$0	Each	33%	\$0	Other	D3
456-000-043	456-000-043	OPEN STORAGE	REPLICATION MANAGER TIER 4 PPA	\$0	Each	33%	\$0	Other	D3
456-000-044	456-000-044	OPEN STORAGE	REPLICATION MANAGER TIER 5 PPA	\$0	Each	33%	\$0	Other	D3
456-000-045	456-000-045	OPEN STORAGE	REPLICATION MANAGER TIER 6 PPA	\$0	Each	33%	\$0	Other	D3
456-000-046	456-000-046	OPEN STORAGE	REPLICATION MANAGER TIER 7 PPA	\$0	Each	33%	\$0	Other	D3
456-000-047	456-000-047	OPEN STORAGE	REPLICATION MANAGER TIER 8 PPA	\$0	Each	33%	\$0	Other	D3
456-000-048	456-000-048	OPEN STORAGE	REPLICATION MANAGER TIER 9 PPA	\$0	Each	33%	\$0	Other	D3
456-000-049	456-000-049	OPEN STORAGE	REPLICATION MANAGER WG TO DP UPGD RTU	\$0	Each	33%	\$0	Other	D3
456-000-050	456-000-050	OPEN STORAGE	REPLICATION MANAGER DP TO EN UPGD RTU	\$0	Each	33%	\$0	Other	D3
456-000-051	456-000-051	OPEN STORAGE	REPLICATION MANAGER EN TO GB UPGD RTU	\$0	Each	33%	\$0	Other	D3
456-000-052	456-000-052	OPEN STORAGE	REPLICATION MANAGER SE SQL SERVER RTU	\$0	Each	33%	\$0	Other	D3
456-000-053	456-000-053	OPEN STORAGE	REPLICATION MANAGER SE EXCHANGE RTU	\$0	Each	33%	\$0	Other	D3
456-000-054	456-000-054	OPEN STORAGE	RETROSPECT ADVANCED TAPE SUPPORT	\$1,347	Each	33%	\$902	Other	D3
456-000-055	456-000-055	OPEN STORAGE	RETROSPECT DISASTER RECOVERY	\$897	Each	33%	\$601	Other	D3
456-000-056	456-000-056	OPEN STORAGE	RETROSPECT EXCHANGE SERVER AGENT	\$1,347	Each	33%	\$902	Other	D3
456-000-057	456-000-057	OPEN STORAGE	RETROSPECT MACINTOSH CLIENT 50-PACK	\$1,982	Each	33%	\$1,328	Other	D3
456-000-058	456-000-058	OPEN STORAGE	RETROSPECT FOR WINDOWS MULTI SERVER	\$2,184	Each	33%	\$1,463	Other	D3
456-000-059	456-000-059	OPEN STORAGE	RETROSPECT OPEN FILE OPTION	\$1,981	Each	33%	\$1,307	Other	D3
456-000-060	456-000-060	OPEN STORAGE	RETROSPECT SERVER CLIENT 1-PACK	\$370	Each	33%	\$248	Other	D3
456-000-061	456-000-061	OPEN STORAGE	RETROSPECT FOR MACINTOSH SERVER	\$1,207	Each	33%	\$809	Other	D3
456-000-062	456-000-062	OPEN STORAGE	RETROSPECT FOR WINDOWS SINGLE SERVER	\$1,052	Each	33%	\$705	Other	D3
456-000-063	456-000-063	OPEN STORAGE	RETROSPECT SQL SERVER AGENT	\$1,347	Each	33%	\$902	Other	D3
456-000-362	456-000-362	OPEN STORAGE	DISKXTENDER UNIX STORAGE MANAGER SERVER	\$0	Each	33%	\$0	Other	D3
456-000-366	456-000-366	OPEN STORAGE	DX DISASTER RECOVERY FOR STG MGR PER SVR	\$0	Each	33%	\$0	Other	D3
456-000-368	456-000-368	OPEN STORAGE	DISKXTENDER LINUX STORAGE MGR SERVER	\$0	Each	33%	\$0	Other	D3
456-000-390	456-000-390	OPEN STORAGE	DISKXTENDER FILE SYSTEM MGR UNIX	\$0	Each	33%	\$0	Other	D3
456-000-391	456-000-391	OPEN STORAGE	DISKXTENDER FOR UNIX/LINUX CAPACITY 1TB	\$0	Each	33%	\$0	Other	D3
456-000-397	456-000-397	OPEN STORAGE	DISKXTENDER FOR UNIX/LINUX CAPACITY 20TB	\$0	Each	33%	\$0	Other	D3
456-000-400	456-000-400	OPEN STORAGE	DISKXTENDER FOR UNIX/LINUX CAPACITY 32TB	\$0	Each	33%	\$0	Other	D3
456-000-403	456-000-403	OPEN STORAGE	DSKXTNDR FOR U/LX CAP 100TB	\$0	Each	33%	\$0	Other	D3
456-000-404	456-000-404	OPEN STORAGE	DSKXTNDR FOR U/LX CAP 200TB	\$0	Each	33%	\$0	Other	D3
456-000-405	456-000-405	OPEN STORAGE	DSKXTNDR FOR U/LX CAP 300TB	\$0	Each	33%	\$0	Other	D3
456-000-406	456-000-406	OPEN STORAGE	DSKXTNDR FOR U/LX CAP 400TB	\$0	Each	33%	\$0	Other	D3
456-000-407	456-000-407	OPEN STORAGE	DSKXTNDR FOR U/LX CAP 500TB	\$0	Each	33%	\$0	Other	D3
456-000-409	456-000-409	OPEN STORAGE	DISXTENDER-U/L CAP 1000TB (1 PETABYTE)	\$0	Each	33%	\$0	Other	D3
456-000-411	456-000-411	OPEN STORAGE	DISXTENDER FOR U/L CAP 2KTB (2 PETABYTE)	\$0	Each	33%	\$0	Other	D3
456-000-413	456-000-413	OPEN STORAGE	DISXTENDER-U/L CAP 3000TB (3 PETABYTE)	\$0	Each	33%	\$0	Other	D3
456-000-415	456-000-415	OPEN STORAGE	DISXTENDER-U/L CAP 4000TB (4 PETABYTE)	\$0	Each	33%	\$0	Other	D3
456-000-417	456-000-417	OPEN STORAGE	DISXTENDER-U/L CAP 5000TB (5 PETABYTE)	\$0	Each	33%	\$0	Other	D3
456-000-418	456-000-418	OPEN STORAGE	DISKXTENDER FILE SYSTEM MANAGER LINUX	\$0	Each	33%	\$0	Other	D3
456-000-420	456-000-420	OPEN STORAGE	DISKXTENDER FOR UNIX/LINUX CAPACITY 2TB	\$0	Each	33%	\$0	Other	D3
456-000-421	456-000-421	OPEN STORAGE	DISKXTENDER FOR UNIX/LINUX CAPACITY 5TB	\$0	Each	33%	\$0	Other	D3
456-000-422	456-000-422	OPEN STORAGE	DISKXTENDER FOR UNIX/LINUX CAPACITY 10TB	\$0	Each	33%	\$0	Other	D3
456-000-423	456-000-423	OPEN STORAGE	DISKXTENDER FOR UNIX/LINUX CAPACITY 15TB	\$0	Each	33%	\$0	Other	D3
456-000-424	456-000-424	OPEN STORAGE	DISKXTENDER FOR UNIX/LINUX CAPACITY 64TB	\$0	Each	33%	\$0	Other	D3
456-000-425	456-000-425	OPEN STORAGE	DSKXTNDR FOR U/LX CAP 600TB	\$0	Each	33%	\$0	Other	D3
456-000-426	456-000-426	OPEN STORAGE	DSKXTNDR FOR U/LX CAP 700TB	\$0	Each	33%	\$0	Other	D3
456-000-427	456-000-427	OPEN STORAGE	DSKXTNDR FOR U/LX CAP 800TB	\$0	Each	33%	\$0	Other	D3
456-000-428	456-000-428	OPEN STORAGE	DSKXTNDR FOR U/LX CAP 900TB	\$0	Each	33%	\$0	Other	D3
456-000-429	456-000-429	OPEN STORAGE	DSKXTNDR FOR U/L CAP 6000TB (6 PETABYTE)	\$0	Each	33%	\$0	Other	D3
456-000-430	456-000-430	OPEN STORAGE	DSKXTNDR FOR U/L CAP 7000TB (7 PETABYTE)	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-000-431	456-000-431	OPEN STORAGE	DSKXTNDR FOR U/L CAP 8000TB (8 PETABYTE)	\$0	Each	33%	\$0	Other	D3
456-000-432	456-000-432	OPEN STORAGE	DSKXTNDR FOR U/L CAP 9000TB (9 PETABYTE)	\$0	Each	33%	\$0	Other	D3
456-000-433	456-000-433	OPEN STORAGE	DSKXTNDR FOR U/L CAP 10000TB(10PETABYTE)	\$0	Each	33%	\$0	Other	D3
456-001-881	456-001-881	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL A	\$1,099	Each	33%	\$736	Other	D3
456-001-882	456-001-882	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL B	\$2,699	Each	33%	\$1,808	Other	D3
456-001-883	456-001-883	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL C	\$3,599	Each	33%	\$2,411	Other	D3
456-001-884	456-001-884	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL D	\$5,099	Each	33%	\$3,416	Other	D3
456-001-885	456-001-885	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL E	\$5,799	Each	33%	\$3,885	Other	D3
456-001-886	456-001-886	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL F	\$6,199	Each	33%	\$4,153	Other	D3
456-001-887	456-001-887	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL G	\$8,699	Each	33%	\$5,828	Other	D3
456-001-888	456-001-888	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL H	\$8,699	Each	33%	\$6,498	Other	D3
456-001-889	456-001-889	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL I	\$9,799	Each	33%	\$6,565	Other	D3
456-001-890	456-001-890	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL J	\$11,299	Each	33%	\$7,570	Other	D3
456-001-891	456-001-891	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL K	\$12,599	Each	33%	\$8,441	Other	D3
456-001-892	456-001-892	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL L	\$16,499	Each	33%	\$11,054	Other	D3
456-001-893	456-001-893	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL M	\$24,699	Each	33%	\$16,548	Other	D3
456-001-894	456-001-894	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL N	\$27,399	Each	33%	\$18,357	Other	D3
456-001-895	456-001-895	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL O	\$30,799	Each	33%	\$20,635	Other	D3
456-001-896	456-001-896	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL P	\$34,899	Each	33%	\$23,382	Other	D3
456-001-897	456-001-897	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL Q	\$38,799	Each	33%	\$25,995	Other	D3
456-001-898	456-001-898	OPEN STORAGE	ARCHXTNDR WIN MO/WORM/UDO LEVEL R	\$41,099	Each	33%	\$27,536	Other	D3
456-001-989	456-001-989	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL A	\$289	Each	33%	\$194	Other	D3
456-001-990	456-001-990	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL B	\$3,199	Each	33%	\$2,143	Other	D3
456-001-991	456-001-991	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL C	\$4,699	Each	33%	\$3,148	Other	D3
456-001-992	456-001-992	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL D	\$6,599	Each	33%	\$4,421	Other	D3
456-001-993	456-001-993	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL E	\$8,599	Each	33%	\$5,719	Other	D3
456-001-994	456-001-994	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL F	\$13,999	Each	33%	\$9,379	Other	D3
456-001-995	456-001-995	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL G	\$6,599	Each	33%	\$4,421	Other	D3
456-001-996	456-001-996	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL H	\$23,699	Each	33%	\$15,878	Other	D3
456-001-997	456-001-997	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL I	\$6,999	Each	33%	\$4,689	Other	D3
456-001-998	456-001-998	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL J	\$34,199	Each	33%	\$22,913	Other	D3
456-001-999	456-001-999	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL K	\$7,799	Each	33%	\$5,225	Other	D3
456-002-000	456-002-000	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL L	\$7,999	Each	33%	\$5,359	Other	D3
456-002-001	456-002-001	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL M	\$8,499	Each	33%	\$5,694	Other	D3
456-002-002	456-002-002	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL N	\$9,099	Each	33%	\$6,096	Other	D3
456-002-003	456-002-003	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL O	\$9,499	Each	33%	\$6,364	Other	D3
456-002-004	456-002-004	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL P	\$10,099	Each	33%	\$6,766	Other	D3
456-002-005	456-002-005	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL Q	\$10,499	Each	33%	\$7,034	Other	D3
456-002-006	456-002-006	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL R	\$11,299	Each	33%	\$7,570	Other	D3
456-002-007	456-002-007	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL S	\$11,699	Each	33%	\$7,838	Other	D3
456-002-008	456-002-008	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL T	\$12,899	Each	33%	\$8,642	Other	D3
456-002-009	456-002-009	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL U	\$14,099	Each	33%	\$9,446	Other	D3
456-002-010	456-002-010	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL V	\$15,399	Each	33%	\$10,317	Other	D3
456-002-011	456-002-011	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS CD-R LEVEL W	\$20,699	Each	33%	\$13,868	Other	D3
456-002-012	456-002-012	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL A	\$499	Each	33%	\$334	Other	D3
456-002-013	456-002-013	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL B	\$7,099	Each	33%	\$4,756	Other	D3
456-002-014	456-002-014	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL C	\$8,799	Each	33%	\$5,895	Other	D3
456-002-015	456-002-015	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL D	\$10,799	Each	33%	\$7,235	Other	D3
456-002-016	456-002-016	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL E	\$12,499	Each	33%	\$8,374	Other	D3
456-002-017	456-002-017	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL F	\$14,099	Each	33%	\$9,446	Other	D3
456-002-018	456-002-018	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL G	\$15,099	Each	33%	\$10,116	Other	D3
456-002-019	456-002-019	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL H	\$18,099	Each	33%	\$12,126	Other	D3
456-002-020	456-002-020	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL I	\$21,699	Each	33%	\$14,538	Other	D3
456-002-021	456-002-021	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL J	\$26,099	Each	33%	\$17,486	Other	D3
456-002-022	456-002-022	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL K	\$30,799	Each	33%	\$20,635	Other	D3
456-002-023	456-002-023	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL L	\$34,199	Each	33%	\$22,913	Other	D3
456-002-024	456-002-024	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL M	\$499	Each	33%	\$334	Other	D3
456-002-025	456-002-025	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL N	\$2,599	Each	33%	\$1,741	Other	D3
456-002-026	456-002-026	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL O	\$3,599	Each	33%	\$2,411	Other	D3
456-002-027	456-002-027	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL P	\$6,099	Each	33%	\$4,153	Other	D3
456-002-028	456-002-028	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL Q	\$7,199	Each	33%	\$4,823	Other	D3
456-002-029	456-002-029	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL R	\$8,299	Each	33%	\$5,560	Other	D3
456-002-030	456-002-030	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL S	\$9,299	Each	33%	\$6,230	Other	D3
456-002-031	456-002-031	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL T	\$10,299	Each	33%	\$6,900	Other	D3
456-002-032	456-002-032	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL U	\$11,399	Each	33%	\$7,637	Other	D3
456-002-033	456-002-033	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL V	\$11,499	Each	33%	\$7,704	Other	D3
456-002-034	456-002-034	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL W	\$12,299	Each	33%	\$8,240	Other	D3
456-002-035	456-002-035	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL X	\$13,599	Each	33%	\$9,111	Other	D3
456-002-036	456-002-036	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL Y	\$15,399	Each	33%	\$10,317	Other	D3
456-002-037	456-002-037	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL Z	\$20,499	Each	33%	\$13,734	Other	D3
456-002-038	456-002-038	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL AA	\$22,599	Each	33%	\$15,141	Other	D3
456-002-039	456-002-039	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL AB	\$25,699	Each	33%	\$17,218	Other	D3
456-002-040	456-002-040	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL AC	\$29,599	Each	33%	\$19,831	Other	D3
456-002-041	456-002-041	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL AD	\$31,999	Each	33%	\$21,439	Other	D3
456-002-042	456-002-042	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL AE	\$399	Each	33%	\$267	Other	D3
456-002-043	456-002-043	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL AF	\$1,099	Each	33%	\$736	Other	D3
456-002-044	456-002-044	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS DVD-R LEVEL AG	\$1,099	Each	33%	\$736	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-002-045	456-002-045	OPEN STORAGE	ARCHX WIN ROM LEVEL A UP TO 16 CHANGER	\$2,199	Each	33%	\$1,473	Other	D3
456-002-046	456-002-046	OPEN STORAGE	ARCHX WIN ROM LV A 0- 32 CD/DVD ROM	\$1,699	Each	33%	\$1,138	Other	D3
456-002-047	456-002-047	OPEN STORAGE	ARCHX WIN ROM LEVEL A UP TO 32 CHANGER	\$3,199	Each	33%	\$2,143	Other	D3
456-002-048	456-002-048	OPEN STORAGE	ARCHX WIN ROM LV A 0- 64 CD/DVD ROM	\$2,299	Each	33%	\$1,540	Other	D3
456-002-049	456-002-049	OPEN STORAGE	ARCHX WIN ROM LEVEL A UP TO 64 CHANGER	\$4,499	Each	33%	\$3,014	Other	D3
456-002-050	456-002-050	OPEN STORAGE	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	\$579	Each	33%	\$388	Other	D3
456-002-051	456-002-051	OPEN STORAGE	ARCHX WIN ROM LEVEL A UP TO 8 CHANGER	\$1,099	Each	33%	\$736	Other	D3
456-002-052	456-002-052	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL B	\$1,899	Each	33%	\$1,272	Other	D3
456-002-053	456-002-053	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL C	\$2,099	Each	33%	\$1,406	Other	D3
456-002-054	456-002-054	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL D	\$3,099	Each	33%	\$2,076	Other	D3
456-002-055	456-002-055	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL E	\$3,699	Each	33%	\$2,478	Other	D3
456-002-056	456-002-056	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL F	\$3,899	Each	33%	\$2,612	Other	D3
456-002-057	456-002-057	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL G	\$4,199	Each	33%	\$2,813	Other	D3
456-002-058	456-002-058	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL H	\$4,999	Each	33%	\$3,349	Other	D3
456-002-059	456-002-059	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL I	\$5,199	Each	33%	\$3,483	Other	D3
456-002-060	456-002-060	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL J	\$5,699	Each	33%	\$3,818	Other	D3
456-002-061	456-002-061	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL K	\$6,199	Each	33%	\$4,153	Other	D3
456-002-062	456-002-062	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL L	\$6,599	Each	33%	\$4,421	Other	D3
456-002-063	456-002-063	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL M	\$7,199	Each	33%	\$4,823	Other	D3
456-002-064	456-002-064	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL N	\$7,599	Each	33%	\$5,091	Other	D3
456-002-065	456-002-065	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL O	\$8,299	Each	33%	\$5,560	Other	D3
456-002-066	456-002-066	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL P	\$8,799	Each	33%	\$5,895	Other	D3
456-002-067	456-002-067	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL Q	\$10,099	Each	33%	\$6,766	Other	D3
456-002-068	456-002-068	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL R	\$11,299	Each	33%	\$7,570	Other	D3
456-002-069	456-002-069	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL S	\$12,499	Each	33%	\$8,374	Other	D3
456-002-070	456-002-070	OPEN STORAGE	ARCHIVXTENDER FOR WINDOWS ROM LEVEL T	\$17,899	Each	33%	\$11,992	Other	D3
456-004-567	456-004-567	OPEN STORAGE	DISKXTENDER FOR WINDOWS 100GB CP	\$0	Each	33%	\$0	Other	D3
456-004-568	456-004-568	OPEN STORAGE	DISKXTENDER FOR WINDOWS 500GB CP	\$0	Each	33%	\$0	Other	D3
456-004-569	456-004-569	OPEN STORAGE	DISKXTENDER FOR WINDOWS 1TB CP	\$0	Each	33%	\$0	Other	D3
456-004-570	456-004-570	OPEN STORAGE	DISKXTENDER FOR WINDOWS 2TB CP	\$0	Each	33%	\$0	Other	D3
456-004-571	456-004-571	OPEN STORAGE	DISKXTENDER FOR WINDOWS 5TB CP	\$0	Each	33%	\$0	Other	D3
456-004-572	456-004-572	OPEN STORAGE	DISKXTENDER FOR WINDOWS 10TB CP	\$0	Each	33%	\$0	Other	D3
456-004-573	456-004-573	OPEN STORAGE	DISKXTENDER FOR WINDOWS 15TB CP	\$0	Each	33%	\$0	Other	D3
456-004-574	456-004-574	OPEN STORAGE	DISKXTENDER FOR WINDOWS 20TB CP	\$0	Each	33%	\$0	Other	D3
456-004-575	456-004-575	OPEN STORAGE	DISKXTENDER FOR WINDOWS 32TB CP	\$0	Each	33%	\$0	Other	D3
456-004-576	456-004-576	OPEN STORAGE	DISKXTENDER FOR WINDOWS 64TB CP	\$0	Each	33%	\$0	Other	D3
456-004-577	456-004-577	OPEN STORAGE	DISKXTENDER FOR WINDOWS 100TB CP	\$0	Each	33%	\$0	Other	D3
456-004-578	456-004-578	OPEN STORAGE	DISKXTENDER FOR WINDOWS 200TB CP	\$0	Each	33%	\$0	Other	D3
456-004-579	456-004-579	OPEN STORAGE	DISKXTENDER FOR WINDOWS 300TB CP	\$0	Each	33%	\$0	Other	D3
456-004-580	456-004-580	OPEN STORAGE	DISKXTENDER FOR WINDOWS 400TB CP	\$0	Each	33%	\$0	Other	D3
456-004-581	456-004-581	OPEN STORAGE	DISKXTENDER FOR WINDOWS 500TB CP	\$0	Each	33%	\$0	Other	D3
456-004-582	456-004-582	OPEN STORAGE	DISKXTENDER FOR WINDOWS 600TB CP	\$0	Each	33%	\$0	Other	D3
456-004-583	456-004-583	OPEN STORAGE	DISKXTENDER FOR WINDOWS 700TB CP	\$0	Each	33%	\$0	Other	D3
456-004-584	456-004-584	OPEN STORAGE	DISKXTENDER FOR WINDOWS 800TB CP	\$0	Each	33%	\$0	Other	D3
456-004-585	456-004-585	OPEN STORAGE	DISKXTENDER FOR WINDOWS 900TB CP	\$0	Each	33%	\$0	Other	D3
456-004-586	456-004-586	OPEN STORAGE	DISKXTENDER FOR WINDOWS 1PB CP	\$0	Each	33%	\$0	Other	D3
456-004-587	456-004-587	OPEN STORAGE	DSKXTNDR WIN FILE SYSTEM MGR SVR	\$0	Each	33%	\$0	Other	D3
456-004-589	456-004-589	OPEN STORAGE	DSKXTNDR WIN FILE SYSTEM MGR CLUSTER	\$0	Each	33%	\$0	Other	D3
456-005-143	456-005-143	OPEN STORAGE	AUTOSTART FOR LINUX	\$0	Each	33%	\$0	Other	D3
456-005-147	456-005-147	OPEN STORAGE	AUTOSTART FOR UNIX WG	\$0	Each	33%	\$0	Other	D3
456-005-148	456-005-148	OPEN STORAGE	AUTOSTART FOR UNIX DP	\$0	Each	33%	\$0	Other	D3
456-005-149	456-005-149	OPEN STORAGE	AUTOSTART FOR UNIX EN	\$0	Each	33%	\$0	Other	D3
456-005-151	456-005-151	OPEN STORAGE	AUTOSTART FOR WINDOWS WG	\$0	Each	33%	\$0	Other	D3
456-005-189	456-005-189	OPEN STORAGE	AUTOSTART DS SRDF WG	\$0	Each	33%	\$0	Other	D3
456-005-190	456-005-190	OPEN STORAGE	AUTOSTART DS SRDF DP	\$0	Each	33%	\$0	Other	D3
456-005-191	456-005-191	OPEN STORAGE	AUTOSTART DS SRDF EN	\$0	Each	33%	\$0	Other	D3
456-005-198	456-005-198	OPEN STORAGE	AUTOSTART FOR WINDOWS DP	\$0	Each	33%	\$0	Other	D3
456-005-199	456-005-199	OPEN STORAGE	AUTOSTART FOR WINDOWS EN	\$0	Each	33%	\$0	Other	D3
456-005-205	456-005-205	OPEN STORAGE	AUTOSTART DS SRDF INTEL	\$0	Each	33%	\$0	Other	D3
456-005-209	456-005-209	OPEN STORAGE	AUTOSTART MOD FOR MS SQL SERVER	\$0	Each	33%	\$0	Other	D3
456-005-210	456-005-210	OPEN STORAGE	AUTOSTART DS MV WG	\$0	Each	33%	\$0	Other	D3
456-005-211	456-005-211	OPEN STORAGE	AUTOSTART DS MV DP	\$0	Each	33%	\$0	Other	D3
456-005-212	456-005-212	OPEN STORAGE	AUTOSTART DS MV EN	\$0	Each	33%	\$0	Other	D3
456-005-213	456-005-213	OPEN STORAGE	AUTOSTART DS MV INTEL	\$0	Each	33%	\$0	Other	D3
456-005-242	456-005-242	OPEN STORAGE	AUTOSTART MOD FOR EXCH2K3	\$0	Each	33%	\$0	Other	D3
456-005-413	456-005-413	OPEN STORAGE	AUTOSTART MOD FOR ORA WG	\$0	Each	33%	\$0	Other	D3
456-005-414	456-005-414	OPEN STORAGE	AUTOSTART MOD FOR ORA DP	\$0	Each	33%	\$0	Other	D3
456-005-415	456-005-415	OPEN STORAGE	AUTOSTART MOD FOR ORA EN	\$0	Each	33%	\$0	Other	D3
456-005-416	456-005-416	OPEN STORAGE	AUTOSTART MOD FOR ORA WN	\$0	Each	33%	\$0	Other	D3
456-010-495	456-010-495	OPEN STORAGE	ONCOURSE TRANSFER MGR WIN RTU	\$0	Each	33%	\$0	Other	D3
456-010-547	456-010-547	OPEN STORAGE	RETROSPECT USER INITIATED RESTORE	\$897	Each	33%	\$601	Other	D3
456-010-548	456-010-548	OPEN STORAGE	RETROSPECT OPEN FILE BACKUP - 3 SERVERS	\$1,347	Each	33%	\$902	Other	D3
456-100-012	456-100-012	OPEN STORAGE	INA REPLISTOR WORKGROUP	\$0	Each	33%	\$0	Other	D3
456-100-013	456-100-013	OPEN STORAGE	INA REPLISTOR DEPARTMENT/ENTERPRISE	\$0	Each	33%	\$0	Other	D3
456-100-014	456-100-014	OPEN STORAGE	INA REPLISTOR WORKGROUP VIRTUAL	\$0	Each	33%	\$0	Other	D3
456-100-015	456-100-015	OPEN STORAGE	INA REPLISTOR DEPARTMENT/ENTERPRISE VIRT	\$0	Each	33%	\$0	Other	D3
456-100-016	456-100-016	OPEN STORAGE	INA REPLISTOR WG TO DPE/N	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-100-017	456-100-017	OPEN STORAGE	INA REPLISTOR WG TO WG VIRTUAL	\$0	Each	33%	\$0	Other	D3
456-100-018	456-100-018	OPEN STORAGE	INA REPLISTOR WG TO DP/EN VIRTUAL	\$0	Each	33%	\$0	Other	D3
456-100-019	456-100-019	OPEN STORAGE	INA REPLISTOR DP/EN TO DP/EN VIRTUAL	\$0	Each	33%	\$0	Other	D3
456-100-020	456-100-020	OPEN STORAGE	INA REPLISTOR WG VIRTUAL 2 DP/EN VIRTUAL	\$0	Each	33%	\$0	Other	D3
456-100-038	456-100-038	OPEN STORAGE	DATA PROTECTION ADVISOR 50 CLNTS UPGRADE	\$0	Each	33%	\$0	Other	D3
456-100-116	456-100-116	OPEN STORAGE	DX SEARCH MODULE FOR ONE DXW SERVER=IA	\$0	Each	33%	\$0	Other	D3
456-100-117	456-100-117	OPEN STORAGE	DX SEARCH MOD 2-5 DXW SVR (PER SVR)=IA	\$0	Each	33%	\$0	Other	D3
456-100-118	456-100-118	OPEN STORAGE	DX SEARCH MOD 6-10 DXW SVR(PER SVR)=IA	\$0	Each	33%	\$0	Other	D3
456-100-139	456-100-139	OPEN STORAGE	DX FOR NAS - WINDOW	\$0	Each	33%	\$0	Other	D3
456-100-145	456-100-145	OPEN STORAGE	DX FOR NAS - LINUX	\$0	Each	33%	\$0	Other	D3
456-100-151	456-100-151	OPEN STORAGE	DX FOR NAS - UNIX	\$0	Each	33%	\$0	Other	D3
456-100-156	456-100-156	OPEN STORAGE	HOMEBase SERVER	\$0	Each	33%	\$0	Other	D3
456-100-157	456-100-157	OPEN STORAGE	HOMEBase AGENT FOR AIX	\$0	Each	33%	\$0	Other	D3
456-100-158	456-100-158	OPEN STORAGE	HomeBase Agent for HP/UX	\$0	Each	33%	\$0	Other	D3
456-100-159	456-100-159	OPEN STORAGE	HOMEBase AGENT FOR SOLARIS	\$0	Each	33%	\$0	Other	D3
456-100-160	456-100-160	OPEN STORAGE	HOMEBase AGENT FOR WINDOWS	\$0	Each	33%	\$0	Other	D3
456-100-161	456-100-161	OPEN STORAGE	HOMEBase AGENT FOR LINUX	\$0	Each	33%	\$0	Other	D3
456-100-162	456-100-162	OPEN STORAGE	HOMEBase DISCOVERY AGENT FOR AIX	\$0	Each	33%	\$0	Other	D3
456-100-163	456-100-163	OPEN STORAGE	HomeBase Discovery Agent for HP/UX	\$0	Each	33%	\$0	Other	D3
456-100-164	456-100-164	OPEN STORAGE	HOMEBase DISCOVERY AGENT FOR SOLARIS	\$0	Each	33%	\$0	Other	D3
456-100-165	456-100-165	OPEN STORAGE	HOMEBase DISCOVERY AGENT FOR WINDOWS	\$0	Each	33%	\$0	Other	D3
456-100-166	456-100-166	OPEN STORAGE	HOMEBase DISCOVERY AGENT FOR LINUX	\$0	Each	33%	\$0	Other	D3
456-100-167	456-100-167	OPEN STORAGE	HOMEBase PC WINDOWS	\$0	Each	33%	\$0	Other	D3
456-100-168	456-100-168	OPEN STORAGE	HOMEBase PROXY SERVER	\$0	Each	33%	\$0	Other	D3
456-100-485	456-100-485	OPEN STORAGE	HOMEBase SE	\$0	Each	33%	\$0	Other	D3
456-100-581	456-100-581	OPEN STORAGE	DX WIN CAP UPRGR FROM 0.1 TB TO 0.5 TB	\$0	Each	33%	\$0	Other	D3
456-100-582	456-100-582	OPEN STORAGE	DX WIN CAP UPRGR FROM 0.5 TB TO 1 TB	\$0	Each	33%	\$0	Other	D3
456-100-583	456-100-583	OPEN STORAGE	DX WIN CAP UPRGR FROM 1 TB TO 2 TB	\$0	Each	33%	\$0	Other	D3
456-100-584	456-100-584	OPEN STORAGE	DX WIN CAP UPRGR FROM 2 TB TO 5 TB	\$0	Each	33%	\$0	Other	D3
456-100-585	456-100-585	OPEN STORAGE	DX WIN CAP UPRGR FROM 5 TB TO 10 TB	\$0	Each	33%	\$0	Other	D3
456-100-586	456-100-586	OPEN STORAGE	DX WIN CAP UPRGR FROM 10 TB TO 15 TB	\$0	Each	33%	\$0	Other	D3
456-100-587	456-100-587	OPEN STORAGE	DX WIN CAP UPRGR FROM 15 TB TO 20 TB	\$0	Each	33%	\$0	Other	D3
456-100-588	456-100-588	OPEN STORAGE	DX WIN CAP UPRGR FROM 20 TB TO 32 TB	\$0	Each	33%	\$0	Other	D3
456-100-589	456-100-589	OPEN STORAGE	DX WIN CAP UPRGR FROM 32 TB TO 64 TB	\$0	Each	33%	\$0	Other	D3
456-100-590	456-100-590	OPEN STORAGE	DX WIN CAP UPRGR FROM 64 TB TO 100 TB	\$0	Each	33%	\$0	Other	D3
456-100-598	456-100-598	OPEN STORAGE	DX FOR UXLX CAP UPRGR FROM 1 TB TO 2 TB	\$0	Each	33%	\$0	Other	D3
456-100-599	456-100-599	OPEN STORAGE	DX FOR UXLX CAP UPRGR FROM 2 TB TO 5 TB	\$0	Each	33%	\$0	Other	D3
456-100-600	456-100-600	OPEN STORAGE	DX FOR UXLX CAP UPRGR FROM 5 TB TO 10 TB	\$0	Each	33%	\$0	Other	D3
456-100-601	456-100-601	OPEN STORAGE	DX FOR UXLX CAP UPRGR FROM 10TB TO 15TB	\$0	Each	33%	\$0	Other	D3
456-100-602	456-100-602	OPEN STORAGE	DX FOR UXLX CAP UPRGR FROM 15TB TO 20TB	\$0	Each	33%	\$0	Other	D3
456-100-603	456-100-603	OPEN STORAGE	DX FOR UXLX CAP UPRGR FROM 20TB TO 32TB	\$0	Each	33%	\$0	Other	D3
456-100-604	456-100-604	OPEN STORAGE	DX FOR UXLX CAP UPRGR FROM 32TB TO 64TB	\$0	Each	33%	\$0	Other	D3
456-100-605	456-100-605	OPEN STORAGE	DX FOR UXLX CAP UPRGR FROM 64TB TO 100TB	\$0	Each	33%	\$0	Other	D3
456-100-607	456-100-607	OPEN STORAGE	DATA PROTECTION ADVISOR 0-50 CLNTS UPG	\$0	Each	33%	\$0	Other	D3
456-100-608	456-100-608	OPEN STORAGE	Data Protection Advisor UP TO 50 CLIENTS	\$0	Each	33%	\$0	Other	D3
456-100-609	456-100-609	OPEN STORAGE	DATA PROTECTION ADVISOR 0- 100 CLIENTS	\$0	Each	33%	\$0	Other	D3
456-100-610	456-100-610	OPEN STORAGE	DATA PROTECTION ADVISOR 0- 250 CLIENTS	\$0	Each	33%	\$0	Other	D3
456-100-611	456-100-611	OPEN STORAGE	DATA PROTECTION ADVISOR 0- 500 CLIENTS	\$0	Each	33%	\$0	Other	D3
456-100-612	456-100-612	OPEN STORAGE	DATA PROTECTION ADVISOR 0- 800 CLIENTS	\$0	Each	33%	\$0	Other	D3
456-100-613	456-100-613	OPEN STORAGE	DATA PROTECTION ADVISOR 800+ CLNTS(EACH)	\$0	Each	33%	\$0	Other	D3
456-100-647	456-100-647	OPEN STORAGE	HomeBase SE Base Package	\$0	Each	33%	\$0	Other	D3
456-100-648	456-100-648	OPEN STORAGE	HOMEBase BMR ADDITIONAL AIX AGENT	\$0	Each	33%	\$0	Other	D3
456-100-649	456-100-649	OPEN STORAGE	HOMEBase BMR ADDITIONAL HP/UX AGENT	\$0	Each	33%	\$0	Other	D3
456-100-650	456-100-650	OPEN STORAGE	HOMEBase BMR ADDITIONAL SOLARIS AGENT	\$0	Each	33%	\$0	Other	D3
456-100-651	456-100-651	OPEN STORAGE	HOMEBase BMR ADDITIONAL WINDOWS AGENT	\$0	Each	33%	\$0	Other	D3
456-100-652	456-100-652	OPEN STORAGE	HOMEBase BMR ADDITIONAL SERVER	\$0	Each	33%	\$0	Other	D3
456-100-653	456-100-653	OPEN STORAGE	HOMEBase BMR ADDITIONAL LINUX AGENT	\$0	Each	33%	\$0	Other	D3
456-100-654	456-100-654	OPEN STORAGE	AUTOSTART MOD FOR SQL2005 and 2008	\$0	Each	33%	\$0	Other	D3
456-100-662	456-100-662	OPEN STORAGE	HOMEBase SE FS	\$1,495	Each	33%	\$1,002	Other	D3
456-100-663	456-100-663	OPEN STORAGE	DPA: single disk array	\$0	Each	33%	\$0	Other	D3
456-100-665	456-100-665	OPEN STORAGE	DPA: SINGLE DB SERVER	\$0	Each	33%	\$0	Other	D3
456-100-670	456-100-670	OPEN STORAGE	HOMEBase SERVER FOR ESR	\$0	Each	33%	\$0	Other	D3
456-100-671	456-100-671	OPEN STORAGE	HOMEBase PROXY SERVER FOR ESR	\$0	Each	33%	\$0	Other	D3
456-100-672	456-100-672	OPEN STORAGE	HB CLIENT: 1 CLIENT (IBM-SUNGARD ONLY)	\$0	Each	33%	\$0	Other	D3
456-100-673	456-100-673	OPEN STORAGE	HOMEBase SERVER RECOVERY CLIENT QTY 5	\$1,700	Each	33%	\$1,139	Other	D3
456-100-674	456-100-674	OPEN STORAGE	HOMEBase SERVER RECOVERY CLIENT QTY 25	\$8,500	Each	33%	\$5,695	Other	D3
456-100-675	456-100-675	OPEN STORAGE	HOMEBase SERVER RECOVERY CLIENT QTY 100	\$34,000	Each	33%	\$22,780	Other	D3
456-100-708	456-100-708	OPEN STORAGE	AUTOSTART MOD FOR ORA LINUX	\$0	Each	33%	\$0	Other	D3
456-100-709	456-100-709	OPEN STORAGE	AUTOSTART MOD FOR EXCH2K7	\$0	Each	33%	\$0	Other	D3
456-101-267	456-101-267	OPEN STORAGE	HOMEBase CLIENT FOR AIX- 20 CLIENTS	\$6,800	Each	33%	\$4,556	Other	D3
456-101-268	456-101-268	OPEN STORAGE	HOMEBase FOR ESR: AIX/SOLARIS-20 CLIENTS	\$0	Each	33%	\$0	Other	D3
456-101-269	456-101-269	OPEN STORAGE	HOMEBase FOR ESR:WINDOWS -20 CLIENTS	\$0	Each	33%	\$0	Other	D3
456-101-270	456-101-270	OPEN STORAGE	HOMEBase FOR ESR:REDHAT-LINUX-20 CLIENTS	\$0	Each	33%	\$0	Other	D3
456-101-271	456-101-271	OPEN STORAGE	PROMO: DPA 1TB AVAMAR CAP	\$0	Each	33%	\$0	Other	D3
456-101-620	456-101-620	OPEN STORAGE	RM for SnapView on Windows License	\$0	Each	33%	\$0	Other	D3
456-101-621	456-101-621	OPEN STORAGE	RM for SnapView on Linux License	\$0	Each	33%	\$0	Other	D3
456-101-622	456-101-622	OPEN STORAGE	RM for SnapView on Unix License	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-101-623	456-101-623	OPEN STORAGE	RM for TimeFinder on Windows License	\$0	Each	33%	\$0	Other	D3
456-101-624	456-101-624	OPEN STORAGE	RM for TimeFinder on Linux License	\$0	Each	33%	\$0	Other	D3
456-101-625	456-101-625	OPEN STORAGE	RM for TimeFinder on Unix License	\$0	Each	33%	\$0	Other	D3
456-101-628	456-101-628	OPEN STORAGE	RM Server License=IA	\$0	Each	33%	\$0	Other	D3
456-101-629	456-101-629	OPEN STORAGE	RM for SANCopy on Windows License	\$0	Each	33%	\$0	Other	D3
456-101-630	456-101-630	OPEN STORAGE	RM for SANCopy on Linux License	\$0	Each	33%	\$0	Other	D3
456-101-631	456-101-631	OPEN STORAGE	RM for SANCopy on Unix License	\$0	Each	33%	\$0	Other	D3
456-101-632	456-101-632	OPEN STORAGE	RM for iSGSI Celerra on Windows 2 Licens	\$0	Each	33%	\$0	Other	D3
456-101-663	456-101-663	OPEN STORAGE	RM for RecoverPoint Windows	\$0	Each	33%	\$0	Other	D3
456-101-664	456-101-664	OPEN STORAGE	RM VMware Proxy Host License=IA	\$0	Each	33%	\$0	Other	D3
456-101-666	456-101-666	OPEN STORAGE	RM Agent License=ID	\$0	Each	33%	\$0	Other	D3
456-101-667	456-101-667	OPEN STORAGE	RM Agent License 15 + hosts	\$0	Each	33%	\$0	Other	D3
456-101-782	456-101-782	OPEN STORAGE	DPA: RA 1TB RECOVERPOINT CAPACITY	\$0	Each	33%	\$0	Other	D3
456-101-783	456-101-783	OPEN STORAGE	DPA: 1TB RECOVERPOINT SE CAPACITY	\$0	Each	33%	\$0	Other	D3
456-101-784	456-101-784	OPEN STORAGE	DPA: RA FOR CLARION CX-120	\$0	Each	33%	\$0	Other	D3
456-101-785	456-101-785	OPEN STORAGE	DPA: RA FOR CLARION CX-240	\$0	Each	33%	\$0	Other	D3
456-101-787	456-101-787	OPEN STORAGE	DPA: RA FOR CLARION CX-960	\$0	Each	33%	\$0	Other	D3
456-101-789	456-101-789	OPEN STORAGE	DPA: RA 1TB(0-14TB) RAW HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-790	456-101-790	OPEN STORAGE	DPA: RA 1TB (15-25TB) RAW HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-791	456-101-791	OPEN STORAGE	DPA: RA 1TB (26-40TB) HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-792	456-101-792	OPEN STORAGE	DPA: RA 1TB (41-60TB) HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-793	456-101-793	OPEN STORAGE	DPA: RA 1TB(61-100TB) HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-794	456-101-794	OPEN STORAGE	DPA: RA 1TB(101-150TB) HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-795	456-101-795	OPEN STORAGE	DPA: RA 1TB(151-250TB) HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-796	456-101-796	OPEN STORAGE	DPA: RA 1TB(251-400TB) HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-797	456-101-797	OPEN STORAGE	DPA: RA 1TB (401-600TB) HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-798	456-101-798	OPEN STORAGE	DPA: RA 1TB (601-1000TB) HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-799	456-101-799	OPEN STORAGE	DPA: RA 1TB (1001TB OR MORE) HI PERF	\$0	Each	33%	\$0	Other	D3
456-101-867	456-101-867	OPEN STORAGE	DPA: RA 1TB (0-14TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-868	456-101-868	OPEN STORAGE	DPA: RA 1TB (15-25TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-869	456-101-869	OPEN STORAGE	DPA: RA 1TB (26-40TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-870	456-101-870	OPEN STORAGE	DPA: RA 1TB (41-60TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-871	456-101-871	OPEN STORAGE	DPA: RA 1TB (61-100TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-872	456-101-872	OPEN STORAGE	DPA: RA 1TB (101-150TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-873	456-101-873	OPEN STORAGE	DPA: RA 1TB (151-250TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-874	456-101-874	OPEN STORAGE	DPA: RA 1TB (251-400TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-875	456-101-875	OPEN STORAGE	DPA: RA 1TB (401-600TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-876	456-101-876	OPEN STORAGE	DPA VNX/File: VNX 5100, VNX 5300	\$0	Each	33%	\$0	Other	D3
456-101-878	456-101-878	OPEN STORAGE	DPA VNX/File: VNX 7500	\$0	Each	33%	\$0	Other	D3
456-101-879	456-101-879	OPEN STORAGE	HOMEBASE SERVER FOR ESP	\$0	Each	33%	\$0	Other	D3
456-101-880	456-101-880	OPEN STORAGE	HOMEBASE SERVER UPGRADE FROM ESP TO ESR	\$0	Each	33%	\$0	Other	D3
456-101-970	456-101-970	OPEN STORAGE	DPA: RA 1TB (601-1000TB) HIGH DENSITY	\$0	Each	33%	\$0	Other	D3
456-101-971	456-101-971	OPEN STORAGE	DPA: RA 1TB (1001TB OR MORE)	\$0	Each	33%	\$0	Other	D3
456-101-972	456-101-972	OPEN STORAGE	DPA: RA 1TB (0-14TB) REPLICATED CAP	\$0	Each	33%	\$0	Other	D3
456-101-973	456-101-973	OPEN STORAGE	DPA: RA 1TB (15-25TB) REPLICATED CAP	\$0	Each	33%	\$0	Other	D3
456-101-974	456-101-974	OPEN STORAGE	DPA: RA 1TB (26-40TB) REPLICATED CAP	\$0	Each	33%	\$0	Other	D3
456-101-975	456-101-975	OPEN STORAGE	DPA:Replic. Analysis 1TB (41-60TB) Repl	\$0	Each	33%	\$0	Other	D3
456-101-976	456-101-976	OPEN STORAGE	DPA:Replic. Analysis 1TB (61-100TB) Repl	\$0	Each	33%	\$0	Other	D3
456-101-977	456-101-977	OPEN STORAGE	DPA: Replic. Analysis 1TB (101-150TB) Re	\$0	Each	33%	\$0	Other	D3
456-101-978	456-101-978	OPEN STORAGE	DPA: RA 1TB (151-250TB) REPLICATED CAP	\$0	Each	33%	\$0	Other	D3
456-101-979	456-101-979	OPEN STORAGE	DPA: RA 1TB (251-400TB) REPLICATED CAP	\$0	Each	33%	\$0	Other	D3
456-101-980	456-101-980	OPEN STORAGE	DPA: REPLIC. ANALYSIS 1TB (401 TO 600TB)	\$0	Each	33%	\$0	Other	D3
456-101-981	456-101-981	OPEN STORAGE	DPA: RA 1TB (601-1000TB)REPLICATED CAP	\$0	Each	33%	\$0	Other	D3
456-101-982	456-101-982	OPEN STORAGE	DPA: RA 1TB (1001TB PLUS)REPLICATED CAP	\$0	Each	33%	\$0	Other	D3
456-102-031	456-102-031	OPEN STORAGE	KAZCN CONCEPT MANAGER (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-032	456-102-032	OPEN STORAGE	KAZCN EMC CENTERA (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-033	456-102-033	OPEN STORAGE	LEGAL HOLD MANAGER FOR S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-034	456-102-034	OPEN STORAGE	KAZCN Laptop/Desktop (Per TB)	\$0	Each	33%	\$0	Other	D3
456-102-035	456-102-035	OPEN STORAGE	KAZCN EMC DCTM (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-036	456-102-036	OPEN STORAGE	CONCEPT MANAGER ROE 500GB S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-037	456-102-037	OPEN STORAGE	EMC CENTERA ROE 500GB FOR S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-038	456-102-038	OPEN STORAGE	KAZCN EMC CELERRA FLR (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-039	456-102-039	OPEN STORAGE	KAZCN NETAPP SNAPLOCK (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-040	456-102-040	OPEN STORAGE	KAZCN IBM LOTUS DOMINO (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-042	456-102-042	OPEN STORAGE	KAZCN NETAPP SNAPSHOTS (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-043	456-102-043	OPEN STORAGE	LT/DT ROE500GB FOR S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-044	456-102-044	OPEN STORAGE	EMC DCTM ROE 500GB FOR S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-045	456-102-045	OPEN STORAGE	KAZCN MICROSOFT EXCH (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-046	456-102-046	OPEN STORAGE	CELERRA FLR ROE 500GB FOR S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-047	456-102-047	OPEN STORAGE	LOTUS DOMINO ROE 500GB S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-049	456-102-049	OPEN STORAGE	KAZCN MICROSOFT SP (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-092	456-102-092	OPEN STORAGE	INFOCTR EGS ROE LICENSE S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-093	456-102-093	OPEN STORAGE	INFOCTR FILE INT ROE LICENSE FOR S1	\$0	Each	33%	\$0	Other	D3
456-102-094	456-102-094	OPEN STORAGE	INFOCTR EGS NODE LICENSE S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-095	456-102-095	OPEN STORAGE	INFOCTR FILE INT NODE LICENSE FOR S1	\$0	Each	33%	\$0	Other	D3
456-102-096	456-102-096	OPEN STORAGE	MICROSOFT EXCH ROE500GB S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-097	456-102-097	OPEN STORAGE	MICROSOFT SP ROE 500GB S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-102-098	456-102-098	OPEN STORAGE	KAZCN SYMANTEC EV (PER TB)	\$0	Each	33%	\$0	Other	D3
456-102-099	456-102-099	OPEN STORAGE	SYMANTEC EV ROE 500GB S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-217	456-102-217	OPEN STORAGE	ECS SW (PER TB) FOR SOURCEONE EDISCOVERY	\$0	Each	33%	\$0	Other	D3
456-102-218	456-102-218	OPEN STORAGE	FILE INT TO ECS UPGRADE FOR S1 KAZEON	\$0	Each	33%	\$0	Other	D3
456-102-219	456-102-219	OPEN STORAGE	AUTOSTART MOD FOR EXCH2010	\$0	Each	33%	\$0	Other	D3
456-102-251	456-102-251	OPEN STORAGE	RM Server - RP/SE Adv Prot	\$0	Each	33%	\$0	Other	D3
456-102-252	456-102-252	OPEN STORAGE	RM Agent - RP/SE Adv Prot	\$0	Each	33%	\$0	Other	D3
456-102-253	456-102-253	OPEN STORAGE	RM for VMware Datastore - RP/SE Adv Prot	\$0	Each	33%	\$0	Other	D3
456-103-628	456-103-628	OPEN STORAGE	DPA: RA Upg CX4120-CX4240/CX320-CX340	\$0	Each	33%	\$0	Other	D3
456-103-629	456-103-629	OPEN STORAGE	DPA: RA UPG CX4120-CX4480/CX320-CX380	\$0	Each	33%	\$0	Other	D3
456-103-630	456-103-630	OPEN STORAGE	DPA RA UPG CX4 120 to CX4-960	\$0	Each	33%	\$0	Other	D3
456-103-631	456-103-631	OPEN STORAGE	DPA: RA UPG CX4240-CX4480/CX340-CX380	\$0	Each	33%	\$0	Other	D3
456-103-632	456-103-632	OPEN STORAGE	DPA RA UPG CX4-240 TO CX4-960	\$0	Each	33%	\$0	Other	D3
456-103-633	456-103-633	OPEN STORAGE	DPA RA UPG CX4-480 TO CX4-960	\$0	Each	33%	\$0	Other	D3
456-104-275	456-104-275	OPEN STORAGE	SW (PER TB) FOR FI ENTERPRISE	\$0	Each	33%	\$0	Other	D3
456-104-276	456-104-276	OPEN STORAGE	INFOTR NODE LICENSE FOR FI ENTERPRISE	\$0	Each	33%	\$0	Other	D3
456-104-277	456-104-277	OPEN STORAGE	FI TO FIE UPGRADE	\$0	Each	33%	\$0	Other	D3
456-104-278	456-104-278	OPEN STORAGE	FIE TO ECS UPGRADE	\$0	Each	33%	\$0	Other	D3
456-104-406	456-104-406	OPEN STORAGE	KAZCN CONCEPT MANAGER (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-104-407	456-104-407	OPEN STORAGE	KAZCN EMC CENTERA (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-104-408	456-104-408	OPEN STORAGE	LEGAL HOLD MANAGER FOR S1 EDISCOVERY=IA	\$0	Each	33%	\$0	Other	D3
456-104-409	456-104-409	OPEN STORAGE	KAZCN Laptop/Desktop (Per TB)=CA	\$0	Each	33%	\$0	Other	D3
456-104-411	456-104-411	OPEN STORAGE	CONCEPT MGR ROE 500GB S1 EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
456-104-412	456-104-412	OPEN STORAGE	CENTERA ROE 500GB FOR S1 EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
456-104-413	456-104-413	OPEN STORAGE	KAZCN EMC CELERRA FLR (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-104-414	456-104-414	OPEN STORAGE	KAZCN NETAPP SNAPLOCK (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-104-415	456-104-415	OPEN STORAGE	KAZCN IBM LOTUS DOMINO (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-104-417	456-104-417	OPEN STORAGE	KAZCN NETAPP SNAPSHOTS (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-104-418	456-104-418	OPEN STORAGE	LT/DT ROE500GB FOR S1 EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
456-104-420	456-104-420	OPEN STORAGE	KAZCN MICROSOFT EXCH (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-104-421	456-104-421	OPEN STORAGE	CELERRA FLR ROE 500GB FOR EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
456-104-422	456-104-422	OPEN STORAGE	LOTUS DOMINO ROE 500GB S1 EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
456-104-425	456-104-425	OPEN STORAGE	INFOTR ECS ROE LICENSE S1 EDISCOVERY=IA	\$0	Each	33%	\$0	Other	D3
456-104-426	456-104-426	OPEN STORAGE	INFOTR FILE INT ROE LICENSE FOR S1=IA	\$0	Each	33%	\$0	Other	D3
456-104-427	456-104-427	OPEN STORAGE	INFOTR ECS NODE LICENSE EDISCOVERY=IA	\$0	Each	33%	\$0	Other	D3
456-104-428	456-104-428	OPEN STORAGE	INFOTR FILE INT NODE LICENSE FOR S1=IA	\$0	Each	33%	\$0	Other	D3
456-104-429	456-104-429	OPEN STORAGE	MICROSOFT EXCH ROE500GB S1 EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
456-104-431	456-104-431	OPEN STORAGE	KAZCN SYMANTEC EV (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-104-432	456-104-432	OPEN STORAGE	SYMANTEC EV ROE 500GB S1 EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
456-104-433	456-104-433	OPEN STORAGE	ECS SW (PER TB) FOR S1 EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
456-104-434	456-104-434	OPEN STORAGE	FILE INT TO ECS UPGRADE FOR S1 KAZEON=IA	\$0	Each	33%	\$0	Other	D3
456-104-435	456-104-435	OPEN STORAGE	SW (PER TB) FOR FI ENTERPRISE=CA	\$0	Each	33%	\$0	Other	D3
456-104-436	456-104-436	OPEN STORAGE	INFOTR NODE LICENSE FOR FIE=IA	\$0	Each	33%	\$0	Other	D3
456-104-437	456-104-437	OPEN STORAGE	FI TO FIE UPGRADE=IA	\$0	Each	33%	\$0	Other	D3
456-104-438	456-104-438	OPEN STORAGE	FIE TO ECS UPGRADE=IA	\$0	Each	33%	\$0	Other	D3
456-104-751	456-104-751	OPEN STORAGE	DISKXTENDER FOR WINDOWS 100GB=CA	\$0	Each	33%	\$0	Other	D3
456-104-752	456-104-752	OPEN STORAGE	DISKXTENDER FOR WINDOWS 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-104-753	456-104-753	OPEN STORAGE	DISKXTENDER FOR WINDOWS 1TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-754	456-104-754	OPEN STORAGE	DISKXTENDER FOR WINDOWS 2TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-755	456-104-755	OPEN STORAGE	DISKXTENDER FOR WINDOWS 5TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-756	456-104-756	OPEN STORAGE	DISKXTENDER FOR WINDOWS 10TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-757	456-104-757	OPEN STORAGE	DISKXTENDER FOR WINDOWS 15TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-758	456-104-758	OPEN STORAGE	DISKXTENDER FOR WINDOWS 20TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-759	456-104-759	OPEN STORAGE	DISKXTENDER FOR WINDOWS 32TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-760	456-104-760	OPEN STORAGE	DISKXTENDER FOR WINDOWS 64TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-761	456-104-761	OPEN STORAGE	DISKXTENDER FOR WINDOWS 100TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-762	456-104-762	OPEN STORAGE	DISKXTENDER FOR WINDOWS 200TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-763	456-104-763	OPEN STORAGE	DISKXTENDER FOR WINDOWS 300TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-764	456-104-764	OPEN STORAGE	DISKXTENDER FOR WINDOWS 400TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-765	456-104-765	OPEN STORAGE	DISKXTENDER FOR WINDOWS 500TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-766	456-104-766	OPEN STORAGE	DISKXTENDER FOR WINDOWS 600TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-767	456-104-767	OPEN STORAGE	DISKXTENDER FOR WINDOWS 700TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-768	456-104-768	OPEN STORAGE	DISKXTENDER FOR WINDOWS 800TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-769	456-104-769	OPEN STORAGE	DISKXTENDER FOR WINDOWS 900TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-770	456-104-770	OPEN STORAGE	DISKXTENDER FOR WINDOWS 1PB=CA	\$0	Each	33%	\$0	Other	D3
456-104-771	456-104-771	OPEN STORAGE	DX WIN UPGR 0.1TB TO 0.5TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-772	456-104-772	OPEN STORAGE	DX WIN UPGR 0.5TB TO 1TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-773	456-104-773	OPEN STORAGE	DX WIN UPGR 1TB TO 2TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-774	456-104-774	OPEN STORAGE	DX WIN UPGR 2TB TO 5TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-775	456-104-775	OPEN STORAGE	DX WIN UPGR 5TB TO 10TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-776	456-104-776	OPEN STORAGE	DX WIN UPGR 10TB TO 15TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-777	456-104-777	OPEN STORAGE	DX WIN UPGR 15TB TO 20TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-778	456-104-778	OPEN STORAGE	DX WIN UPGR 20TB TO 32TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-779	456-104-779	OPEN STORAGE	DX WIN UPGR 32TB TO 64TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-780	456-104-780	OPEN STORAGE	DX WIN UPGR 64TB TO 100TB=CA	\$0	Each	33%	\$0	Other	D3
456-104-781	456-104-781	OPEN STORAGE	DX WIN FSM SERVER=IA	\$0	Each	33%	\$0	Other	D3
456-104-782	456-104-782	OPEN STORAGE	DX WIN FSM CLUSTER=IA	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-783	456-104-783	OPEN STORAGE	DX WINDOWS SDK TOOLKIT=IA	\$0	Each	33%	\$0	Other	D3
456-104-861	456-104-861	OPEN STORAGE	DPA: Symmetrix/RecoverPoint=CB	\$0	Each	33%	\$0	Other	D3
456-105-982	456-105-982	OPEN STORAGE	KZN FILE INT-FILE INT ENT UPGRADE=IA	\$0	Each	33%	\$0	Other	D3
456-105-983	456-105-983	OPEN STORAGE	KZN EMC CENTERA (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-105-984	456-105-984	OPEN STORAGE	KZN LEGAL HOLD MGR=IA	\$0	Each	33%	\$0	Other	D3
456-105-985	456-105-985	OPEN STORAGE	KZN LAPTOP/DESKTOP (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-105-986	456-105-986	OPEN STORAGE	KZN EMC Documentum (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-105-987	456-105-987	OPEN STORAGE	KZN EMC CENTERA ROE 500GB =CA	\$0	Each	33%	\$0	Other	D3
456-105-988	456-105-988	OPEN STORAGE	KZN EMC CELERRA FLR (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-105-989	456-105-989	OPEN STORAGE	KZN NETAPP SNAPLOCK (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-105-990	456-105-990	OPEN STORAGE	KZN IBM LOTUS DOMINO (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-105-992	456-105-992	OPEN STORAGE	KZN NETAPP SNAPSHOTS (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-105-993	456-105-993	OPEN STORAGE	KZN LAPTOP/DESKTOP ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-105-994	456-105-994	OPEN STORAGE	KZN EMC Documentum ROE 500 GB=CA	\$0	Each	33%	\$0	Other	D3
456-105-995	456-105-995	OPEN STORAGE	KZN MICROSOFT EXCH (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-105-996	456-105-996	OPEN STORAGE	KZN EMC CELERRA FLR ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-105-997	456-105-997	OPEN STORAGE	KZN LOTUS DOMINO ROE 500 GB=CA	\$0	Each	33%	\$0	Other	D3
456-105-999	456-105-999	OPEN STORAGE	KZN MICROSOFT SP (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-106-000	456-106-000	OPEN STORAGE	KZN EDCS FED ROE LICENSE=IA	\$0	Each	33%	\$0	Other	D3
456-106-001	456-106-001	OPEN STORAGE	KZN FILE INT FED ROE LICENSE=IA	\$0	Each	33%	\$0	Other	D3
456-106-002	456-106-002	OPEN STORAGE	KZN EDCS FED NODE LICENSE=IA	\$0	Each	33%	\$0	Other	D3
456-106-003	456-106-003	OPEN STORAGE	KZN FILE INT FED NODE LICENSE=IA	\$0	Each	33%	\$0	Other	D3
456-106-004	456-106-004	OPEN STORAGE	KZN MICROSOFT EXCH ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-106-005	456-106-005	OPEN STORAGE	KZN MICROSOFT SP ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-106-006	456-106-006	OPEN STORAGE	KZN SYMANTEC EV (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-106-007	456-106-007	OPEN STORAGE	KZN SYMANTEC EV ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-106-008	456-106-008	OPEN STORAGE	KZN EDCS SW (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-106-009	456-106-009	OPEN STORAGE	KZN FILE INT-EDSC UPGRADE=IA	\$0	Each	33%	\$0	Other	D3
456-106-010	456-106-010	OPEN STORAGE	KZN FILE INT ENT SW (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-106-011	456-106-011	OPEN STORAGE	KZN FILE INT ENT FED NODE LICENSE=IA	\$0	Each	33%	\$0	Other	D3
456-106-012	456-106-012	OPEN STORAGE	KZN FILE INT ENT-EDSC UPGRADE=IA	\$0	Each	33%	\$0	Other	D3
456-106-682	456-106-682	OPEN STORAGE	SEL Connector for EPIC=MC	\$0	Each	33%	\$0	Other	D3
456-107-816	456-107-816	OPEN STORAGE	KAZCN CONCEPT MANAGER (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-107-817	456-107-817	OPEN STORAGE	CONCEPT MGR ROE 500GB S1 EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
456-108-654	456-108-654	OPEN STORAGE	DX FOR WIN FILE SYS MGR=IA	\$0	Each	33%	\$0	Other	D3
456-109-105	456-109-105	OPEN STORAGE	KZN EDCS ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-106	456-109-106	OPEN STORAGE	KZN FILE INT ROE 15M FILES=IA	\$0	Each	33%	\$0	Other	D3
456-109-107	456-109-107	OPEN STORAGE	KZN FILE INT SW 100M FILES=IA	\$0	Each	33%	\$0	Other	D3
456-109-108	456-109-108	OPEN STORAGE	KZN FILE INT FED SW=IA	\$0	Each	33%	\$0	Other	D3
456-109-109	456-109-109	OPEN STORAGE	KZN FILE INT ENT FED SW=IA	\$0	Each	33%	\$0	Other	D3
456-109-110	456-109-110	OPEN STORAGE	KZN EDCS FED SW=IA	\$0	Each	33%	\$0	Other	D3
456-109-934	456-109-934	OPEN STORAGE	KZN EMC CENTERA (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-935	456-109-935	OPEN STORAGE	KZN LAPTOP/DESKTOP (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-936	456-109-936	OPEN STORAGE	KZN EMC Documentum (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-937	456-109-937	OPEN STORAGE	KZN EMC CELERRA FLR (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-938	456-109-938	OPEN STORAGE	KZN NETAPP SNAPLOCK (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-939	456-109-939	OPEN STORAGE	KZN IBM LOTUS DOMINO (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-940	456-109-940	OPEN STORAGE	KZN EMC SOURCEONE EM (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-941	456-109-941	OPEN STORAGE	KZN NETAPP SNAPSHOTS (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-942	456-109-942	OPEN STORAGE	KZN MICROSOFT EXCH (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-943	456-109-943	OPEN STORAGE	KZN SYMANTEC EV (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-944	456-109-944	OPEN STORAGE	KZN FILE INT ENT SW (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-945	456-109-945	OPEN STORAGE	KZN EMC CENTERA ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-946	456-109-946	OPEN STORAGE	KZN LAPTOP/DESKTOP ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-947	456-109-947	OPEN STORAGE	KZN EMC Documentum ROE 500 GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-948	456-109-948	OPEN STORAGE	KZN EMC CELERRA FLR ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-949	456-109-949	OPEN STORAGE	KZN LOTUS DOMINO ROE 500 GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-950	456-109-950	OPEN STORAGE	KZN S1 EM ROE 500 GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-951	456-109-951	OPEN STORAGE	KZN MICROSOFT EXCH ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-952	456-109-952	OPEN STORAGE	KZN MICROSOFT SP ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-953	456-109-953	OPEN STORAGE	KZN SYMANTEC EV ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-109-954	456-109-954	OPEN STORAGE	KZN FILE INT ROE 15M FILES=IA	\$0	Each	33%	\$0	Other	D3
456-109-955	456-109-955	OPEN STORAGE	KZN FILE INT SW 100M FILES=IA	\$0	Each	33%	\$0	Other	D3
456-109-956	456-109-956	OPEN STORAGE	KZN FILE INT FED SW=IA	\$0	Each	33%	\$0	Other	D3
456-109-957	456-109-957	OPEN STORAGE	KZN FILE INT FED NODE LICENSE=IA	\$0	Each	33%	\$0	Other	D3
456-109-958	456-109-958	OPEN STORAGE	KZN FILE INT FED ROE LICENSE=IA	\$0	Each	33%	\$0	Other	D3
456-109-959	456-109-959	OPEN STORAGE	KZN FILE INT ENT FED SW=IA	\$0	Each	33%	\$0	Other	D3
456-109-960	456-109-960	OPEN STORAGE	KZN FILE INT ENT FED NODE LICENSE=IA	\$0	Each	33%	\$0	Other	D3
456-109-961	456-109-961	OPEN STORAGE	KZN FILE INT-FILE INT ENT UPGRADE=IA	\$0	Each	33%	\$0	Other	D3
456-109-962	456-109-962	OPEN STORAGE	KZN MICROSOFT SP (PER TB)=CA	\$0	Each	33%	\$0	Other	D3
456-109-963	456-109-963	OPEN STORAGE	CONCEPT MANAGER (PER TB) =CA	\$0	Each	33%	\$0	Other	D3
456-111-643	456-111-643	OPEN STORAGE	SEL Kazeon Centera Per TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-644	456-111-644	OPEN STORAGE	SEL Kazeon Laptop/Desktop Per TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-645	456-111-645	OPEN STORAGE	SEL Kazeon Documentum Per TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-646	456-111-646	OPEN STORAGE	SEL Kazeon Celerra F1 Lvl Retn Per TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-647	456-111-647	OPEN STORAGE	SEL Kazeon NETAPP SnapLock Per TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-648	456-111-648	OPEN STORAGE	SEL Kazeon IBM Lotus Domino Per TB=CA	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-111-649	456-111-649	OPEN STORAGE	SEL Kazeon SourceOne EmI Arch Per TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-650	456-111-650	OPEN STORAGE	SEL Kazeon NETAPP SNAPSHOTS Per TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-651	456-111-651	OPEN STORAGE	SEL Kazeon Microsoft Exchange Per TB=CA	\$0	Each	33%	\$0	Other	D3
456-111-652	456-111-652	OPEN STORAGE	SEL Kazeon Symantec Entrp Vault perTB=CA	\$0	Each	33%	\$0	Other	D3
456-111-653	456-111-653	OPEN STORAGE	SEL Kazeon File Intel Entrp SW perTB=CA	\$0	Each	33%	\$0	Other	D3
456-111-654	456-111-654	OPEN STORAGE	SEL Kazeon Centera ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-111-655	456-111-655	OPEN STORAGE	SEL Kazeon Laptop/Desktop ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-111-656	456-111-656	OPEN STORAGE	SEL Kazeon Documentum ROE 500 GB=CA	\$0	Each	33%	\$0	Other	D3
456-111-657	456-111-657	OPEN STORAGE	SEL Kazeon Celerra FLR ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-111-658	456-111-658	OPEN STORAGE	SEL Kazeon LOTUS DOMINO ROE 500 GB=CA	\$0	Each	33%	\$0	Other	D3
456-111-659	456-111-659	OPEN STORAGE	SEL Kazeon SracOne EmIArch ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-111-660	456-111-660	OPEN STORAGE	SEL Kazeon MS Exchange ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-111-661	456-111-661	OPEN STORAGE	SEL Kazeon MS SharePoint ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-111-662	456-111-662	OPEN STORAGE	SEL Kazeon Symntc Ent Vault ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
456-111-663	456-111-663	OPEN STORAGE	SEL Kazeon File Intel ROE 15M FILES=IA	\$0	Each	33%	\$0	Other	D3
456-111-664	456-111-664	OPEN STORAGE	SEL Kazeon File Intel SW 100M FILES=IA	\$0	Each	33%	\$0	Other	D3
456-111-665	456-111-665	OPEN STORAGE	SEL Kazeon File Intel Federation SW=IA	\$0	Each	33%	\$0	Other	D3
456-111-666	456-111-666	OPEN STORAGE	SEL Kazeon File Intel FED Node Lic=IA	\$0	Each	33%	\$0	Other	D3
456-111-667	456-111-667	OPEN STORAGE	SEL Kazeon File Intel FED ROE Lic=IA	\$0	Each	33%	\$0	Other	D3
456-111-668	456-111-668	OPEN STORAGE	SEL Kazeon File Intel Entrp FED SW=IA	\$0	Each	33%	\$0	Other	D3
456-111-669	456-111-669	OPEN STORAGE	SEL Kazeon FILE INT Ent FED NODE LIC=IA	\$0	Each	33%	\$0	Other	D3
456-111-670	456-111-670	OPEN STORAGE	SEL Kazeon FILE INT - F1 Entrp Upg=IA	\$0	Each	33%	\$0	Other	D3
456-111-671	456-111-671	OPEN STORAGE	SEL Kazeon MS SharePoint Per TB=CA	\$0	Each	33%	\$0	Other	D3
457-000-037	457-000-037	OPEN STORAGE	EMC BACKUP ADVISOR (UP TO 50 CLIENTS)	\$0	Each	33%	\$0	Other	D3
457-000-038	457-000-038	OPEN STORAGE	EMC BACKUP ADVISOR (UP TO 100 CLIENTS)	\$0	Each	33%	\$0	Other	D3
457-000-039	457-000-039	OPEN STORAGE	EMC BACKUP ADVISOR (UP TO 250 CLIENTS)	\$0	Each	33%	\$0	Other	D3
457-000-040	457-000-040	OPEN STORAGE	EMC BACKUP ADVISOR (UP TO 500 CLIENTS)	\$0	Each	33%	\$0	Other	D3
457-000-041	457-000-041	OPEN STORAGE	EMC BACKUP ADVISOR (UP TO 800 CLIENTS)	\$0	Each	33%	\$0	Other	D3
457-000-042	457-000-042	OPEN STORAGE	EMC BACKUP ADVISOR (MORE THAN 800 CLNTS)	\$0	Each	33%	\$0	Other	D3
457-100-234	457-100-234	OPEN STORAGE	ECS ROE 500GB FOR S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
457-100-235	457-100-235	OPEN STORAGE	FILE INT ROE 15M FILES FOR S1 fka: FRM	\$0	Each	33%	\$0	Other	D3
457-100-237	457-100-237	OPEN STORAGE	FILE INT SW 100M FILES FOR S1 fka: FRM	\$0	Each	33%	\$0	Other	D3
457-100-238	457-100-238	OPEN STORAGE	INFOCTR ECS SOFTWARE FOR S1 EDISCOVERY	\$0	Each	33%	\$0	Other	D3
457-100-239	457-100-239	OPEN STORAGE	INFOCTR FILE INT SOFTWARE FOR SOURCEONE	\$0	Each	33%	\$0	Other	D3
457-101-002	457-101-002	OPEN STORAGE	EPIC EMR Finance Integration=MC	\$0	Each	33%	\$0	Other	D3
457-101-003	457-101-003	OPEN STORAGE	EPIC EMR Chart Deficiency Tracking=MC	\$0	Each	33%	\$0	Other	D3
457-101-017	457-101-017	OPEN STORAGE	INFOCTR SOFTWARE FOR FI ENTERPRISE	\$0	Each	33%	\$0	Other	D3
457-101-097	457-101-097	OPEN STORAGE	ECS ROE 500GB FOR S1 EDISCOVERY=CA	\$0	Each	33%	\$0	Other	D3
457-101-098	457-101-098	OPEN STORAGE	FILE INT ROE 15M FILES FOR S1=IA	\$0	Each	33%	\$0	Other	D3
457-101-100	457-101-100	OPEN STORAGE	FILE INT SW 100M FILES FOR S1=IA	\$0	Each	33%	\$0	Other	D3
457-101-101	457-101-101	OPEN STORAGE	INFOCTR ECS SW FOR S1 EDISCOVERY=IA	\$0	Each	33%	\$0	Other	D3
457-101-102	457-101-102	OPEN STORAGE	INFOCTR FILE INT SOFTWARE FOR S1=IA	\$0	Each	33%	\$0	Other	D3
457-101-104	457-101-104	OPEN STORAGE	INFOCTR SOFTWARE FOR FI ENTERPRISE=IA	\$0	Each	33%	\$0	Other	D3
457-101-563	457-101-563	OPEN STORAGE	KZN EDSC ROE 500GB=CA	\$0	Each	33%	\$0	Other	D3
457-101-564	457-101-564	OPEN STORAGE	KZN FILE INT ROE 15M FILES=IA	\$0	Each	33%	\$0	Other	D3
457-101-565	457-101-565	OPEN STORAGE	KZN EDSC SW (NODES)=IA	\$0	Each	33%	\$0	Other	D3
457-101-566	457-101-566	OPEN STORAGE	KZN FILE INT SW 100M FILES=IA	\$0	Each	33%	\$0	Other	D3
457-101-567	457-101-567	OPEN STORAGE	KZN EDSC FED SW=IA	\$0	Each	33%	\$0	Other	D3
457-101-568	457-101-568	OPEN STORAGE	KZN FILE INT FED SW=IA	\$0	Each	33%	\$0	Other	D3
457-101-569	457-101-569	OPEN STORAGE	KZN FILE INT ENT FED SW=IA	\$0	Each	33%	\$0	Other	D3
458-001-776	458-001-776	OPEN STORAGE	SEL Kazeon Software	\$0	Each	33%	\$0	Other	D3
AUTOSTART-KIT	AUTOSTART-KIT	OPEN STORAGE	EMC AVAILABILITY MEDIA KIT	\$15	Each	33%	\$10	Other	D3
ELA-CUS-BUADV	ELA-CUS-BUADV	OPEN STORAGE	ELA CUSTOM BACKUP ADVISOR SW	\$1,000	Each	33%	\$670	Other	D3
ELA-FILE-LVL	ELA-FILE-LVL	OPEN STORAGE	FILE LEVEL REPORTER ELA	\$1,000	Each	33%	\$670	Other	D3
HCS-CA-PKG	HCS-CA-PKG	OPEN STORAGE	EMC Clinical Archiving ASL=MC	\$0	Each	33%	\$0	Other	D3
HCS-MIM2-PKG	HCS-MIM2-PKG	OPEN STORAGE	EMC DCTM Medical Image Manager ASL=MC	\$0	Each	33%	\$0	Other	D3
HCS-MIM-PKG	HCS-MIM-PKG	OPEN STORAGE	EMC DCTM Medical Image Manager ASL=MC	\$0	Each	33%	\$0	Other	D3
HCS-MRM2-PKG	HCS-MRM2-PKG	OPEN STORAGE	EMC DCTM Medical Records Manager ASL=MC	\$0	Each	33%	\$0	Other	D3
HCS-MRM-PKG	HCS-MRM-PKG	OPEN STORAGE	EMC DCTM Medical Records Manager ASL=MC	\$0	Each	33%	\$0	Other	D3
HIP-PMRA-PKG	HIP-PMRA-PKG	OPEN STORAGE	HIP Patient Medical Records Arch ASL=MC	\$0	Each	33%	\$0	Other	D3
ITEMPT-EX-500	ITEMPT-EX-500	OPEN STORAGE	ITEMPOINT EXCHANGE QTY 500 MAILBOXES	\$0	Each	33%	\$0	Other	D3
RM-NSWIN02	RM-NSWIN02	OPEN STORAGE	RM FOR ISCSI CELERRA / WINDOWS 2	\$0	Each	33%	\$0	Other	D3
RM-NSWIN03	RM-NSWIN03	OPEN STORAGE	RM FOR ISCSI CELERRA / WINDOWS 3	\$0	Each	33%	\$0	Other	D3
RM-NSWIN05	RM-NSWIN05	OPEN STORAGE	RM FOR ISCSI CELERRA / WINDOWS 5	\$0	Each	33%	\$0	Other	D3
RM-NSWIN08	RM-NSWIN08	OPEN STORAGE	RM FOR ISCSI CELERRA / WINDOWS 8	\$0	Each	33%	\$0	Other	D3
RM-NSWIN12	RM-NSWIN12	OPEN STORAGE	RM FOR ISCSI CELERRA / WINDOWS 12	\$0	Each	33%	\$0	Other	D3
RM-RP	RM-RP	OPEN STORAGE	RM FOR RECOVERPOINT	\$0	Each	33%	\$0	Other	D3
RM-SC-L16-30	RM-SC-L16-30	OPEN STORAGE	RM FOR SANCOPY / LINUX 16-30 HOSTS	\$0	Each	33%	\$0	Other	D3
RM-SC-L31PLUS	RM-SC-L31PLUS	OPEN STORAGE	RM FOR SANCOPY / LINUX 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D3
RM-SC-LINUX	RM-SC-LINUX	OPEN STORAGE	RM FOR SANCOPY / LINUX HST	\$0	Each	33%	\$0	Other	D3
RM-SC-U16-30	RM-SC-U16-30	OPEN STORAGE	RM FOR SANCOPY/UNIX 16-30 HOSTS	\$0	Each	33%	\$0	Other	D3
RM-SC-U31PLUS	RM-SC-U31PLUS	OPEN STORAGE	RM FOR SANCOPY / UNIX 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D3
RM-SC-UNIX	RM-SC-UNIX	OPEN STORAGE	RM FOR SANCOPY / UNIX HST	\$0	Each	33%	\$0	Other	D3
RM-SC-W16-30	RM-SC-W16-30	OPEN STORAGE	RM FOR SANCOPY / WINDOWS 16-30 HOSTS	\$0	Each	33%	\$0	Other	D3
RM-SC-W31PLUS	RM-SC-W31PLUS	OPEN STORAGE	RM FOR SANCOPY / WINDOWS 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D3
RM-SC-WIN	RM-SC-WIN	OPEN STORAGE	RM FOR SANCOPY / WINDOWS HST	\$0	Each	33%	\$0	Other	D3
RMSE-EXCHANGE	RMSE-EXCHANGE	OPEN STORAGE	FOR EXCHANGE 5.5 2K 2K3	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column 1*Column K)	
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
RMSE-NSWIN02	RMSE-NSWIN02	OPEN STORAGE	RMSE-CELERRA 2 RTUS	\$0	Each	33%	\$0	Other	D3
RMSE-NSWIN03	RMSE-NSWIN03	OPEN STORAGE	RMSE-CELERRA RTUS (03)	\$0	Each	33%	\$0	Other	D3
RMSE-NSWIN05	RMSE-NSWIN05	OPEN STORAGE	RMSE-CELERRA RTUS (05)	\$0	Each	33%	\$0	Other	D3
RMSE-NSWIN08	RMSE-NSWIN08	OPEN STORAGE	RMSE-CELERRA RTUS (08)	\$0	Each	33%	\$0	Other	D3
RMSE-NSWIN12	RMSE-NSWIN12	OPEN STORAGE	RMSE-CELERRA RTUS (12)	\$0	Each	33%	\$0	Other	D3
RM-SERVER-DR	RM-SERVER-DR	OPEN STORAGE	RM SERVER HST - DR	\$0	Each	33%	\$0	Other	D3
RMSE-SQL	RMSE-SQL	OPEN STORAGE	FOR SQL 2000	\$0	Each	33%	\$0	Other	D3
RM-SV-L16-30	RM-SV-L16-30	OPEN STORAGE	RM FOR SNAPVIEW / LINUX 16-30 HOSTS	\$0	Each	33%	\$0	Other	D3
RM-SV-L31PLUS	RM-SV-L31PLUS	OPEN STORAGE	RM FOR SNAPVIEW / LINUX 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D3
RM-SV-LINUX	RM-SV-LINUX	OPEN STORAGE	RM FOR SNAPVIEW / LINUX HST	\$0	Each	33%	\$0	Other	D3
RM-SV-U16-30	RM-SV-U16-30	OPEN STORAGE	RM FOR SNAPVIEW / UNIX 16-30 HOSTS	\$0	Each	33%	\$0	Other	D3
RM-SV-U31PLUS	RM-SV-U31PLUS	OPEN STORAGE	RM FOR SNAPVIEW / UNIX 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D3
RM-SV-UNIX	RM-SV-UNIX	OPEN STORAGE	RM FOR SNAPVIEW / UNIX HST	\$0	Each	33%	\$0	Other	D3
RM-SV-W16-30	RM-SV-W16-30	OPEN STORAGE	RM FOR SNAPVIEW / WINDOWS 16-30 HOSTS	\$0	Each	33%	\$0	Other	D3
RM-SV-W31PLUS	RM-SV-W31PLUS	OPEN STORAGE	RM FOR SNAPVIEW / WINDOWS 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D3
RM-SV-WIN	RM-SV-WIN	OPEN STORAGE	RM FOR SNAPVIEW / WINDOWS HST	\$0	Each	33%	\$0	Other	D3
RM-TF-L16-30	RM-TF-L16-30	OPEN STORAGE	RM FOR TIMEFINDER / LINUX 16-30 HOSTS	\$0	Each	33%	\$0	Other	D3
RM-TF-L31PLUS	RM-TF-L31PLUS	OPEN STORAGE	RM FOR TIMEFINDER / LINUX 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D3
RM-TF-LINUX	RM-TF-LINUX	OPEN STORAGE	RM FOR TIMEFINDER / LINUX HST	\$0	Each	33%	\$0	Other	D3
RM-TF-U16-30	RM-TF-U16-30	OPEN STORAGE	RM FOR TIMEFINDER / UNIX 16-30 HOSTS	\$0	Each	33%	\$0	Other	D3
RM-TF-U31PLUS	RM-TF-U31PLUS	OPEN STORAGE	RM FOR TIMEFINDER / UNIX 31 HOSTS + UP	\$0	Each	33%	\$0	Other	D3
RM-TF-UNIX	RM-TF-UNIX	OPEN STORAGE	RM FOR TIMEFINDER / UNIX HST	\$0	Each	33%	\$0	Other	D3
RM-TF-W16-30	RM-TF-W16-30	OPEN STORAGE	RM FOR TIMEFINDER / WINDOWS 16-30 HOSTS	\$0	Each	33%	\$0	Other	D3
RM-TF-W31PLUS	RM-TF-W31PLUS	OPEN STORAGE	RM FOR TIMEFINDER / WINDOWS 31 HOSTS + U	\$0	Each	33%	\$0	Other	D3
RM-TF-WIN	RM-TF-WIN	OPEN STORAGE	RM FOR TIMEFINDER / WINDOWS HST	\$0	Each	33%	\$0	Other	D3
RM-WG	RM-WG	OPEN STORAGE	RM WORKGROUP LICENSE	\$0	Each	33%	\$0	Other	D3
VSRM-BAS-ED	VSRM-BAS-ED	OPEN STORAGE	VISUALSRM BASE EDITION	\$0	Each	33%	\$0	Other	D3
VSRM-BAS-ED-U	VSRM-BAS-ED-U	OPEN STORAGE	VISUALSRM BASE EDITION TO ENHANCED EDITI	\$0	Each	33%	\$0	Other	D3
VSRM-CAP25TBU	VSRM-CAP25TBU	OPEN STORAGE	VSRM 25TB CAPACITY UPG	\$0	Each	33%	\$0	Other	D3
VSRM-CAP-5TBU	VSRM-CAP-5TBU	OPEN STORAGE	VSRM 5TB CAPACITY UPG	\$0	Each	33%	\$0	Other	D3
VSRM-EN-ED	VSRM-EN-ED	OPEN STORAGE	VISUALSRM ENHANCED EDITION	\$0	Each	33%	\$0	Other	D3
OPS-AVAMARSW-BUF	OPS-AVAMARSW-BUF	OPENSACLE	OPENSACLE AVAMAR SW BUFFER	\$0	Each	33%	\$0	Other	D3
OPS-DDSW-BUF	OPS-DDSW-BUF	OPENSACLE	OPENSACLE DATA DOMAIN SW BUFFER	\$0	Each	33%	\$0	Other	D3
OPS-ISILONSW-BUF	OPS-ISILONSW-BUF	OPENSACLE	OPENSACLE ISILON SW BUFFER	\$0	Each	33%	\$0	Other	D3
OPS-XIOSW-BUF	OPS-XIOSW-BUF	OPENSACLE	OPENSACLE XTREMIO SW BUFFER	\$0	Each	33%	\$0	Other	D3
OS-AVA-ESS-SW	OS-AVA-ESS-SW	OPENSACLE	OS FLEX AVAM ESS SW	\$0	Each	33%	\$0	Other	D3
OS-AVAMAR-SW	OS-AVAMAR-SW	OPENSACLE	OS FLEX AVAM SW	\$0	Each	33%	\$0	Other	D3
OS-AVAMAR-SW MAINT	OS-AVAMAR-SW MAINT	OPENSACLE	OS FLEX AVAM CSSW	\$0	Each	33%	\$0	Other	D3
OS-CENTERA-SW	OS-CENTERA-SW	OPENSACLE	OS FLEX CENT SW	\$0	Each	33%	\$0	Other	D3
OS-CENTERA-SW MAIN	OS-CENTERA-SW MAIN	OPENSACLE	OS FLEX CENT CSSW	\$0	Each	33%	\$0	Other	D3
OS-CENT-ESS-SW	OS-CENT-ESS-SW	OPENSACLE	OS FLEX CENT ESS SW	\$0	Each	33%	\$0	Other	D3
OS-CLD-FLEXRACK-SW	OS-CLD-FLEXRACK-SW	OPENSACLE	OS CLOUD FLEX VXRACK Software	\$0	Each	33%	\$0	Other	D3
OS-CLD-FLEXRAIL-SW	OS-CLD-FLEXRAIL-SW	OPENSACLE	OS CLOUD FLEX VXRACK Software	\$0	Each	33%	\$0	Other	D3
OS-CLD-FLEXXC-SW	OS-CLD-FLEXXC-SW	OPENSACLE	OS CLOUD FLEX XC Software	\$0	Each	33%	\$0	Other	D3
OS-DD-ESS-SW	OS-DD-ESS-SW	OPENSACLE	OS FLEX DD ESS SW	\$0	Each	33%	\$0	Other	D3
OS-DD-SW	OS-DD-SW	OPENSACLE	OS FLEX DD SW	\$0	Each	33%	\$0	Other	D3
OS-DD-SW MAINT	OS-DD-SW MAINT	OPENSACLE	OS FLEX DD CSSW	\$0	Each	33%	\$0	Other	D3
OS-DD-SWM-PSP	OS-DD-SWM-PSP	OPENSACLE	DD PROSUPPORT PLUS SW MAINTENANCE	\$0	Each	33%	\$0	Other	D3
OS-ECS-ESS-SW	OS-ECS-ESS-SW	OPENSACLE	OS FLEX ECS ESS SW	\$0	Each	33%	\$0	Other	D3
OS-ECS-SW	OS-ECS-SW	OPENSACLE	OS FLEX ECS SW	\$0	Each	33%	\$0	Other	D3
OS-ECS-SW MAINT	OS-ECS-SW MAINT	OPENSACLE	OS FLEX ECS CSSW	\$0	Each	33%	\$0	Other	D3
OS-IDPA-SW	OS-IDPA-SW	OPENSACLE	OS IDPA SOFTWARE	\$0	Each	33%	\$0	Other	D3
OS-IDPA-SWM	OS-IDPA-SWM	OPENSACLE	OS IDPA SOFTWARE MAINTENANCE	\$0	Each	33%	\$0	Other	D3
OS-ISI-ESS-SW	OS-ISI-ESS-SW	OPENSACLE	OS FLEX ISIL ESS SW	\$0	Each	33%	\$0	Other	D3
OS-ISILON-SW	OS-ISILON-SW	OPENSACLE	OS FLEX ISIL SW	\$0	Each	33%	\$0	Other	D3
OS-ISILON-SW MAINT	OS-ISILON-SW MAINT	OPENSACLE	OS FLEX ISIL CSSW	\$0	Each	33%	\$0	Other	D3
OS-UAF-ESS-SW	OS-UAF-ESS-SW	OPENSACLE	OS FLEX UAF ESS SW	\$0	Each	33%	\$0	Other	D3
OS-UAF-SW	OS-UAF-SW	OPENSACLE	OS FLEX UAF SW	\$0	Each	33%	\$0	Other	D3
OS-UAF-SW MAINT	OS-UAF-SW MAINT	OPENSACLE	OS FLEX UAF CSSW	\$0	Each	33%	\$0	Other	D3
OS-UNTY-ESS-SW	OS-UNTY-ESS-SW	OPENSACLE	OS FLEX UNTY ESS SW	\$0	Each	33%	\$0	Other	D3
OS-UNTY-SW	OS-UNTY-SW	OPENSACLE	OS FLEX UNTY SW	\$0	Each	33%	\$0	Other	D3
OS-UNTY-SW MAINT	OS-UNTY-SW MAINT	OPENSACLE	OS FLEX UNTY CSSW	\$0	Each	33%	\$0	Other	D3
OS-VMAF-ESS-SW	OS-VMAF-ESS-SW	OPENSACLE	OS FLEX VMAF ESSSW	\$0	Each	33%	\$0	Other	D3
OS-VMAF-SW	OS-VMAF-SW	OPENSACLE	OS FLEX VMAF SW	\$0	Each	33%	\$0	Other	D3
OS-VMAF-SW MAINT	OS-VMAF-SW MAINT	OPENSACLE	OS FLEX VMAF CSSW	\$0	Each	33%	\$0	Other	D3
OS-VMAX-ESS-SW	OS-VMAX-ESS-SW	OPENSACLE	OS FLEX VMAX ESS SW	\$0	Each	33%	\$0	Other	D3
OS-VMAX-SW	OS-VMAX-SW	OPENSACLE	OS FLEX VMAX SW	\$0	Each	33%	\$0	Other	D3
OS-VMAX-SW MAINT	OS-VMAX-SW MAINT	OPENSACLE	OS FLEX VMAX CSSW	\$0	Each	33%	\$0	Other	D3
OS-VMAX-SWM-PSP	OS-VMAX-SWM-PSP	OPENSACLE	VMAX PROSUPPORT PLUS SW MAINTENANCE	\$0	Each	33%	\$0	Other	D3
OS-VNX-ESS-SW	OS-VNX-ESS-SW	OPENSACLE	OS FLEX VNX ESS SW	\$0	Each	33%	\$0	Other	D3
OS-VNX-SW	OS-VNX-SW	OPENSACLE	OS FLEX VNX SW	\$0	Each	33%	\$0	Other	D3
OS-VNX-SW MAINT	OS-VNX-SW MAINT	OPENSACLE	OS FLEX VNX CSSW	\$0	Each	33%	\$0	Other	D3
OS-XIO-ESS-SW	OS-XIO-ESS-SW	OPENSACLE	OS FLEX XIO ESS SW	\$0	Each	33%	\$0	Other	D3
OS-XIO-SW	OS-XIO-SW	OPENSACLE	OS FLEX XIO SW	\$0	Each	33%	\$0	Other	D3
OS-XIO-SW MAINT	OS-XIO-SW MAINT	OPENSACLE	OS FLEX XIO CSSW	\$0	Each	33%	\$0	Other	D3
456-106-127	456-106-127	RECOVERPOINT	RecoverPoint - VM REM 1(1-99 VM)=IB	\$0	Each	33%	\$0	Other	D3
456-106-128	456-106-128	RECOVERPOINT	RecoverPoint - VM REM 1(100-249 VM)=IB	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-106-129	456-106-129	RECOVERPOINT	RecoverPoint - VM REM 1(250-499 VM)=IB	\$0	Each	33%	\$0	Other	D3
456-106-130	456-106-130	RECOVERPOINT	RecoverPoint - VM REM 1(500-999 VM)=IB	\$0	Each	33%	\$0	Other	D3
456-106-131	456-106-131	RECOVERPOINT	RecoverPoint -VM REM 1(1000-1999 VM)=IB	\$0	Each	33%	\$0	Other	D3
456-106-132	456-106-132	RECOVERPOINT	RecoverPoint - VM REM 1(2000+ VM)=IB	\$0	Each	33%	\$0	Other	D3
456-106-133	456-106-133	RECOVERPOINT	RecoverPoint - VM REM 2 (1-99 VM) =IB	\$0	Each	33%	\$0	Other	D3
456-106-134	456-106-134	RECOVERPOINT	RecoverPoint - VM REM 2(100-249 VM) =IB	\$0	Each	33%	\$0	Other	D3
456-106-439	456-106-439	RECOVERPOINT	RP VIRTUAL APPLIANCE FOR V5200/V5300=IB	\$860	Each	33%	\$576	Other	D3
456-106-440	456-106-440	RECOVERPOINT	RP VIRTUAL APPLIANCE v54-v80 + VNX-F=IB	\$8,570	Each	33%	\$5,742	Other	D3
456-106-491	456-106-491	RECOVERPOINT	RecoverPoint - VM REM 2(250-499) VM) =IB	\$0	Each	33%	\$0	Other	D3
456-106-492	456-106-492	RECOVERPOINT	RecoverPoint - VM REM 2 (500-999) VM=IB	\$0	Each	33%	\$0	Other	D3
456-106-493	456-106-493	RECOVERPOINT	RecoverPoint - VM REM 2(1000-1999) VM=IB	\$0	Each	33%	\$0	Other	D3
456-106-494	456-106-494	RECOVERPOINT	RecoverPoint - VM REM 2 (2000+) VM) =IB	\$0	Each	33%	\$0	Other	D3
456-106-495	456-106-495	RECOVERPOINT	RecoverPoint - VM LOC (1-99 VM) =IB	\$1,240	Each	33%	\$831	Other	D3
456-106-496	456-106-496	RECOVERPOINT	RecoverPoint - VM LOC(100-249 VM) =IB	\$1,175	Each	33%	\$787	Other	D3
456-106-497	456-106-497	RECOVERPOINT	RecoverPoint - VM LOC (250-499) VM) =IB	\$1,120	Each	33%	\$750	Other	D3
456-106-498	456-106-498	RECOVERPOINT	RecoverPoint - VM LOC (500-999) VM) =IB	\$1,060	Each	33%	\$710	Other	D3
456-106-499	456-106-499	RECOVERPOINT	RecoverPoint - VM LOC (1000-1999) VM=IB	\$1,010	Each	33%	\$677	Other	D3
456-106-500	456-106-500	RECOVERPOINT	RecoverPoint - VM LOC (2000+) VM) =IB	\$955	Each	33%	\$640	Other	D3
456-106-720	456-106-720	RECOVERPOINT	RecoverPoint for VM (15-99 VM)=IB	\$1,240	Each	33%	\$831	Other	D3
456-106-721	456-106-721	RECOVERPOINT	RecoverPoint for VM (100-249 VM)=IB	\$1,175	Each	33%	\$787	Other	D3
456-106-722	456-106-722	RECOVERPOINT	RecoverPoint for VM (250-499 VM)=IB	\$1,120	Each	33%	\$750	Other	D3
456-106-723	456-106-723	RECOVERPOINT	RecoverPoint for VM (500-999 VM)=IB	\$1,060	Each	33%	\$710	Other	D3
456-106-724	456-106-724	RECOVERPOINT	RecoverPoint for VM (1000-1999 VM)=IB	\$1,010	Each	33%	\$677	Other	D3
456-106-725	456-106-725	RECOVERPOINT	RecoverPoint for VM (2000+ VM)=IB	\$955	Each	33%	\$640	Other	D3
456-106-730	456-106-730	RECOVERPOINT	RecoverPoint for VM for HCIA =IB	\$0	Each	33%	\$0	Other	D3
456-106-736	456-106-736	RECOVERPOINT	RecoverPoint-VM Storage Analytics UG=IB	\$0	Each	33%	\$0	Other	D3
456-107-805	456-107-805	RECOVERPOINT	RP4VM for VNXe3200 STARTER PACK =IB	\$0	Each	33%	\$0	Other	D3
456-113-102	456-113-102	RECOVERPOINT	RP4VM Midrange Pack 100 =IB	\$500	Each	33%	\$335	Other	D3
456-113-103	456-113-103	RECOVERPOINT	RP4VM Midrange Pack 300 =IB	\$400	Each	33%	\$268	Other	D3
458-000-226	458-000-226	RECOVERPOINT	RP VIRTUAL APPLIANCE FOR VNX PRODUCT	\$0	Each	33%	\$0	Other	D3
458-000-228	458-000-228	RECOVERPOINT	RECOVERPOINT FOR VM PRODUCT	\$0	Each	33%	\$0	Other	D3
458-001-121	458-001-121	RECOVERPOINT	RecoverPoint for VM for HCIA	\$0	Each	33%	\$0	Other	D3
458-001-815	458-001-815	RECOVERPOINT	PROTECTPOINT RP ENABLER	\$0	Each	33%	\$0	Other	D3
458-002-195	458-002-195	RECOVERPOINT	RP4VM Midrange Pack	\$0	Each	33%	\$0	Other	D3
SU-458-001-045	SU-458-001-045	RECOVERPOINT	RP4VM (1000-1999 VMs) 12Mo Sub=IB	\$52	Each	33%	\$35	Other	D3
SU-458-001-046	SU-458-001-046	RECOVERPOINT	RP4VM (1000-1999 VMs) 36Mo+ PP Sub=IB	\$43	Each	33%	\$29	Other	D3
SU-458-001-047	SU-458-001-047	RECOVERPOINT	RP4VM (1000-1999 VMs) 36Mo+ AIP Sub=IB	\$47	Each	33%	\$32	Other	D3
SU-458-001-048	SU-458-001-048	RECOVERPOINT	RP4VM (100-249 VMs) 12Mo Sub=IB	\$61	Each	33%	\$41	Other	D3
SU-458-001-049	SU-458-001-049	RECOVERPOINT	RP4VM (100-249 VMs) 36Mo+ PP Sub=IB	\$50	Each	33%	\$33	Other	D3
SU-458-001-050	SU-458-001-050	RECOVERPOINT	RP4VM (100-249 VMs) 36Mo+ AIP Sub=IB	\$55	Each	33%	\$37	Other	D3
SU-458-001-051	SU-458-001-051	RECOVERPOINT	RP4VM (1-99 VMs) 12Mo Sub=IB	\$64	Each	33%	\$43	Other	D3
SU-458-001-052	SU-458-001-052	RECOVERPOINT	RP4VM (1-99 VMs) 36Mo+ PP Sub=IB	\$52	Each	33%	\$35	Other	D3
SU-458-001-053	SU-458-001-053	RECOVERPOINT	RP4VM (1-99 VMs) 36Mo+ AIP Sub=IB	\$58	Each	33%	\$39	Other	D3
SU-458-001-054	SU-458-001-054	RECOVERPOINT	RP4VM (2000+ VMs) 12Mo Sub=IB	\$40	Each	33%	\$27	Other	D3
SU-458-001-055	SU-458-001-055	RECOVERPOINT	RP4VM (2000+ VMs) 36Mo+ PP Sub=IB	\$40	Each	33%	\$27	Other	D3
SU-458-001-056	SU-458-001-056	RECOVERPOINT	RP4VM (2000+ VMs) 36Mo+ AIP Sub=IB	\$45	Each	33%	\$30	Other	D3
SU-458-001-057	SU-458-001-057	RECOVERPOINT	RP4VM (250-499 VMs) 12Mo Sub=IB	\$58	Each	33%	\$39	Other	D3
SU-458-001-058	SU-458-001-058	RECOVERPOINT	RP4VM (250-499 VMs) 36Mo+ PP Sub=IB	\$47	Each	33%	\$32	Other	D3
SU-458-001-059	SU-458-001-059	RECOVERPOINT	RP4VM (250-499 VMs) 36Mo+ AIP Sub=IB	\$53	Each	33%	\$35	Other	D3
SU-458-001-060	SU-458-001-060	RECOVERPOINT	RP4VM (500-999 VMs) 12Mo Sub=IB	\$55	Each	33%	\$37	Other	D3
SU-458-001-061	SU-458-001-061	RECOVERPOINT	RP4VM (500-999 VMs) 36Mo+ PP Sub=IB	\$45	Each	33%	\$30	Other	D3
SU-458-001-062	SU-458-001-062	RECOVERPOINT	RP4VM (500-999 VMs) 36Mo+ AIP Sub=IB	\$50	Each	33%	\$33	Other	D3
SU-458-001-063	SU-458-001-063	RECOVERPOINT	RP4VM Socket Starter Pack 12Mo Sub=IA	\$0	Each	33%	\$0	Other	D3
SU-458-001-064	SU-458-001-064	RECOVERPOINT	RP4VM MdRng Pk 100 12Mo Sub=IB	\$26	Each	33%	\$17	Other	D3
SU-458-001-065	SU-458-001-065	RECOVERPOINT	RP4VM MdRng Pk 100 36Mo+ PP Sub=IB	\$21	Each	33%	\$14	Other	D3
SU-458-001-066	SU-458-001-066	RECOVERPOINT	RP4VM MdRng Pk 100 36Mo+ AIP Sub=IB	\$23	Each	33%	\$16	Other	D3
SU-458-001-067	SU-458-001-067	RECOVERPOINT	RP4VM MdRng Pk 300 12Mo Sub=IB	\$21	Each	33%	\$14	Other	D3
SU-458-001-068	SU-458-001-068	RECOVERPOINT	RP4VM MdRng Pk 300 36Mo+ AIP Sub=IB	\$19	Each	33%	\$13	Other	D3
SU-458-001-069	SU-458-001-069	RECOVERPOINT	RP4VM MdRng Pk 300 36Mo+ PP Sub=IB	\$17	Each	33%	\$11	Other	D3
SU-458-001-070	SU-458-001-070	RECOVERPOINT	RP4VM Per Socket 12Mo Sub=IA	\$78	Each	33%	\$52	Other	D3
SU-458-001-071	SU-458-001-071	RECOVERPOINT	RP4VM Per Socket 36Mo+ PP Sub=IA	\$64	Each	33%	\$43	Other	D3
SU-458-001-072	SU-458-001-072	RECOVERPOINT	RP4VM Per Socket 36Mo+ AIP Sub=IA	\$71	Each	33%	\$47	Other	D3
VSL3-000-817	VSL3-000-817	RECOVERPOINT	RP4VM Midrange Pack TLA=IB	\$0	Each	33%	\$0	Other	D3
456-110-969	456-110-969	SCALEIO	SDS BUNDLE 1 CPU V SAN ADV=ZC	\$0	Each	33%	\$0	Other	D3
456-111-916	456-111-916	SCALEIO	RP/EX LOC BASE FOR V OS=IC	\$0	Each	33%	\$0	Other	D3
456-111-917	456-111-917	SCALEIO	RP/EX LOC FOR V OS (12-100TB)=CA	\$1,030	Each	33%	\$690	Other	D3
456-111-918	456-111-918	SCALEIO	RP/EX LOC FOR V OS (101-250TB)=CA	\$931	Each	33%	\$624	Other	D3
456-111-919	456-111-919	SCALEIO	RP/EX LOC FOR V OS (251-500TB)=CA	\$840	Each	33%	\$563	Other	D3
456-111-920	456-111-920	SCALEIO	RP/EX LOC FOR V OS (501-1,000TB)=CA	\$758	Each	33%	\$508	Other	D3
456-111-921	456-111-921	SCALEIO	RP/EX LOC FOR V OS (1,001-5,000TB)=CA	\$650	Each	33%	\$436	Other	D3
456-111-922	456-111-922	SCALEIO	RP/EX LOC FOR V OS (5,001-10,000TB)=CA	\$540	Each	33%	\$362	Other	D3
456-111-923	456-111-923	SCALEIO	RP/EX LOC FOR V OS (10,001-20,000TB)=CA	\$475	Each	33%	\$318	Other	D3
456-111-924	456-111-924	SCALEIO	RP/EX LOC FOR V OS (20,001-40,000TB)=CA	\$450	Each	33%	\$302	Other	D3
456-111-925	456-111-925	SCALEIO	RP/EX LOC FOR V OS (40,001-60,000TB)=CA	\$425	Each	33%	\$285	Other	D3
456-111-926	456-111-926	SCALEIO	RP/EX LOC FOR V OS (60,001-100,000TB)=CA	\$400	Each	33%	\$268	Other	D3
456-111-927	456-111-927	SCALEIO	RP/EX LOC FOR V OS (100,001TB+)=CA	\$363	Each	33%	\$243	Other	D3
456-111-928	456-111-928	SCALEIO	RP/EX REM BASE FOR V OS=IC	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down		
456-111-929	456-111-929	SCALEIO	RP/EX REM FOR V OS (12-100TB)=CA	\$1,030	Each	33%	\$690	Other	D3	
456-111-930	456-111-930	SCALEIO	RP/EX REM FOR V OS (101-250TB)=CA	\$931	Each	33%	\$624	Other	D3	
456-111-931	456-111-931	SCALEIO	RP/EX REM FOR V OS (251-500TB)=CA	\$840	Each	33%	\$563	Other	D3	
456-111-932	456-111-932	SCALEIO	RP/EX REM FOR V OS (501-1,000TB)=CA	\$758	Each	33%	\$508	Other	D3	
456-111-933	456-111-933	SCALEIO	RP/EX REM FOR V OS (1,001-5,000TB)=CA	\$650	Each	33%	\$436	Other	D3	
456-111-934	456-111-934	SCALEIO	RP/EX REM FOR V OS (5,001-10,000TB)=CA	\$540	Each	33%	\$362	Other	D3	
456-111-935	456-111-935	SCALEIO	RP/EX REM FOR V OS (10,001-20,000TB)=CA	\$475	Each	33%	\$318	Other	D3	
456-111-936	456-111-936	SCALEIO	RP/EX REM FOR V OS (20,001-40,000TB)=CA	\$450	Each	33%	\$302	Other	D3	
456-111-937	456-111-937	SCALEIO	RP/EX REM FOR V OS (40,001-60,000TB)=CA	\$425	Each	33%	\$285	Other	D3	
456-111-938	456-111-938	SCALEIO	RP/EX REM FOR V OS (60,001-100,000TB)=CA	\$400	Each	33%	\$268	Other	D3	
456-111-939	456-111-939	SCALEIO	RP/EX REM FOR V OS (100,001TB)=CA	\$363	Each	33%	\$243	Other	D3	
456-112-202	456-112-202	SCALEIO	CloudLink for ScaleIO DARE Tier 1=CB	\$0	Each	33%	\$0	Other	D3	
456-112-203	456-112-203	SCALEIO	CloudLink for ScaleIO DARE Tier 2=CB	\$0	Each	33%	\$0	Other	D3	
456-112-204	456-112-204	SCALEIO	CloudLink for ScaleIO DARE Tier 3=CB	\$0	Each	33%	\$0	Other	D3	
456-112-205	456-112-205	SCALEIO	CloudLink for ScaleIO DARE Tier 4=CB	\$0	Each	33%	\$0	Other	D3	
456-112-206	456-112-206	SCALEIO	CloudLink for ScaleIO DARE Tier 5=CB	\$0	Each	33%	\$0	Other	D3	
456-112-207	456-112-207	SCALEIO	CloudLink for ScaleIO DARE Tier 6=CB	\$0	Each	33%	\$0	Other	D3	
456-112-208	456-112-208	SCALEIO	CloudLink for ScaleIO DARE Tier 7=CB	\$0	Each	33%	\$0	Other	D3	
456-112-209	456-112-209	SCALEIO	CloudLink for ScaleIO DARE Tier 8=CB	\$0	Each	33%	\$0	Other	D3	
456-112-210	456-112-210	SCALEIO	CloudLink for ScaleIO DARE Tier 9=CB	\$0	Each	33%	\$0	Other	D3	
456-112-211	456-112-211	SCALEIO	CloudLink for ScaleIO DARE Tier 10=CB	\$0	Each	33%	\$0	Other	D3	
456-112-212	456-112-212	SCALEIO	CloudLink for ScaleIO DARE Tier 11=CB	\$0	Each	33%	\$0	Other	D3	
456-113-088	456-113-088	SCALEIO	Reverse SRS Enabler=IA	\$0	Each	33%	\$0	Other	D3	
456-113-122	456-113-122	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 1=CB	\$0	Each	33%	\$0	Other	D3	
456-113-123	456-113-123	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 2=CB	\$0	Each	33%	\$0	Other	D3	
456-113-124	456-113-124	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 3=CB	\$0	Each	33%	\$0	Other	D3	
456-113-125	456-113-125	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 4=CB	\$0	Each	33%	\$0	Other	D3	
456-113-126	456-113-126	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 5=CB	\$0	Each	33%	\$0	Other	D3	
456-113-127	456-113-127	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 6=CB	\$0	Each	33%	\$0	Other	D3	
456-113-128	456-113-128	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 7=CB	\$0	Each	33%	\$0	Other	D3	
456-113-129	456-113-129	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 8=CB	\$0	Each	33%	\$0	Other	D3	
456-113-130	456-113-130	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 9=CB	\$0	Each	33%	\$0	Other	D3	
456-113-131	456-113-131	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 10=CB	\$0	Each	33%	\$0	Other	D3	
456-113-132	456-113-132	SCALEIO	CloudLink 6.5 for ScaleIO DARE Tier 11=CB	\$0	Each	33%	\$0	Other	D3	
456-113-487	456-113-487	SCALEIO	VxFlex OS CloudLink SW Enc Tier 1=CB	\$0	Each	33%	\$0	Other	D3	
456-113-488	456-113-488	SCALEIO	VxFlex OS CloudLink SW Enc Tier 2=CB	\$0	Each	33%	\$0	Other	D3	
456-113-489	456-113-489	SCALEIO	VxFlex OS CloudLink SW Enc Tier 3=CB	\$0	Each	33%	\$0	Other	D3	
456-113-490	456-113-490	SCALEIO	VxFlex OS CloudLink SW Enc Tier 4=CB	\$0	Each	33%	\$0	Other	D3	
456-113-491	456-113-491	SCALEIO	VxFlex OS CloudLink SW Enc Tier 5=CB	\$0	Each	33%	\$0	Other	D3	
456-113-492	456-113-492	SCALEIO	VxFlex OS CloudLink SW Enc Tier 6=CB	\$0	Each	33%	\$0	Other	D3	
456-113-493	456-113-493	SCALEIO	VxFlex OS CloudLink SW Enc Tier 7=CB	\$0	Each	33%	\$0	Other	D3	
456-113-494	456-113-494	SCALEIO	VxFlex OS CloudLink SW Enc Tier 8=CB	\$0	Each	33%	\$0	Other	D3	
456-113-495	456-113-495	SCALEIO	VxFlex OS CloudLink SW Enc Tier 9=CB	\$0	Each	33%	\$0	Other	D3	
456-113-496	456-113-496	SCALEIO	VxFlex OS CloudLink SW Enc Tier 10=CB	\$0	Each	33%	\$0	Other	D3	
456-113-497	456-113-497	SCALEIO	VxFlex OS CloudLink SW Enc Tier 11=CB	\$0	Each	33%	\$0	Other	D3	
456-113-829	456-113-829	SCALEIO	PowerOne Controller SRS Enabler=IA	\$0	Each	33%	\$0	Other	D3	
458-001-898	458-001-898	SCALEIO	RP/EX LOCAL FOR VxFlex OS	\$0	Each	33%	\$0	Other	D3	
458-001-899	458-001-899	SCALEIO	RP/EX REMOTE FOR VxFlex OS	\$0	Each	33%	\$0	Other	D3	
458-002-194	458-002-194	SCALEIO	Reverse SRS Enabler=IA	\$0	Each	33%	\$0	Other	D3	
458-002-388	458-002-388	SCALEIO	VxFlex OS CloudLink SW Encryption	\$0	Each	33%	\$0	Other	D3	
458-002-533	458-002-533	SCALEIO	PowerOne Controller SRS Enabler=IA	\$0	Each	33%	\$0	Other	D3	
SIO-CBLKIT-F-0003	SIO-CBLKIT-F-0003	SCALEIO	FAC NETWORK KIT FOR SCALEIO 1U1N	\$1,197	Each	33%	\$802	Other	D3	
SIO-HYP-0036	SIO-HYP-0036	SCALEIO	1U1N-250/256G/800G SSD/9.6T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0037	SIO-HYP-0037	SCALEIO	1U1N-220/128G/400G SSD/10.8T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0038	SIO-HYP-0038	SCALEIO	1U1N-120/128G/400G SSD/10.8T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0039	SIO-HYP-0039	SCALEIO	1U1N-250/256G/4T SSD /6T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0040	SIO-HYP-0040	SCALEIO	2U1N-150/64G/19.2T SSD	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0041	SIO-HYP-0041	SCALEIO	2U1N-250/256G/800G SSD/26.4T/CC-SED	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0042	SIO-HYP-0042	SCALEIO	2U1N-120/64G/800G SSD/26.4T/CC-SED	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0043	SIO-HYP-0043	SCALEIO	2U1N-250/256G/800G SSD/26.4T/CC-2	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0044	SIO-HYP-0044	SCALEIO	2U1N-120/64G/800G SSD/26.4T/CC-2	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-FAC-0036	SIO-HYP-FAC-0036	SCALEIO	FAC 1U1N-250/256G/800G SSD/9.6T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-FAC-0037	SIO-HYP-FAC-0037	SCALEIO	FAC 1U1N-150/128G/400G SSD/10.8T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-FAC-0038	SIO-HYP-FAC-0038	SCALEIO	FAC 1U1N-120/128G/400G SSD/10.8T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-FAC-0039	SIO-HYP-FAC-0039	SCALEIO	FAC 1U1N-250/256G/4T SSD /6T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-FAC-0040	SIO-HYP-FAC-0040	SCALEIO	FAC 2U1N-150/64G/19.2T SSD	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-FAC-0041	SIO-HYP-FAC-0041	SCALEIO	FAC 2U1N-250/256G/800G SSD/26.4T/CC-SED	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-FAC-0042	SIO-HYP-FAC-0042	SCALEIO	FAC 2U1N-120/64G/800G SSD/26.4T/CC-SED	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-FAC-0043	SIO-HYP-FAC-0043	SCALEIO	FAC 2U1N-250/256G/800G SSD/26.4T/CC-2	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-FAC-0044	SIO-HYP-FAC-0044	SCALEIO	FAC 2U1N-120/64G/800G SSD/26.4T/CC-2	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-R003	SIO-HYP-R003	SCALEIO	1U1N-150/64G/8T SSD	\$0	Each	33%	\$0	Other	D3	
SIO-NETCNCCT-F-003	SIO-NETCNCCT-F-003	SCALEIO	FAC SIO Intel Ethernet SFP+ SR Optics	\$815	Each	33%	\$546	Other	D3	
SIO-NETCONNECT-003	SIO-NETCONNECT-003	SCALEIO	SIO Intel Ethernet SFP+ SR Optics	\$815	Each	33%	\$546	Other	D3	
VCE-HO-0001	VCE-HO-0001	SCALEIO	HO 2U4N-280/512G/4.8T SSD	\$526,048	Each	33%	\$352,452	Other	D3	
VCE-HO-0002	VCE-HO-0002	SCALEIO	HO 2U4N-280/256G/4.8T SSD	\$426,941	Each	33%	\$286,050	Other	D3	
VCE-HO-0003	VCE-HO-0003	SCALEIO	HO 2U4N-280/256G/400G SSD/6T/CC	\$267,810	Each	33%	\$179,433	Other	D3	
VCE-HO-0004	VCE-HO-0004	SCALEIO	HO 2U4N-250/256G/400G SSD/6T/CC	\$237,650	Each	33%	\$159,226	Other	D3	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L		
VCE-HO-0005	VCE-HO-0005	SCALEIO	HO 2U4N-280/512G/400G SSD/6T/CC	\$357,007	Each	33%	\$239,194	Other	D3	
VCE-HO-0006	VCE-HO-0006	SCALEIO	HO 2U4N-250/512G/400G SSD/6T/CC	\$326,847	Each	33%	\$218,987	Other	D3	
VCE-HO-0007	VCE-HO-0007	SCALEIO	HO 2U1N-250/256G/28.8T	\$59,833	Each	33%	\$40,088	Other	D3	
VCE-HO-0008	VCE-HO-0008	SCALEIO	HO 2U1N-280/256G/4.8T SSD/21.6T	\$90,578	Each	33%	\$60,687	Other	D3	
VCE-HO-0009	VCE-HO-0009	SCALEIO	HO 2U1N-250/256G/800G SSD/26.4T/CC	\$63,893	Each	33%	\$42,808	Other	D3	
VCE-HO-0010	VCE-HO-0010	SCALEIO	HO 2U1N-250/512G/800G SSD/26.4T/CC	\$78,030	Each	33%	\$52,280	Other	D3	
VCE-HO-0011	VCE-HO-0011	SCALEIO	HO 2U1N-280/256G/800G SSD/26.4T/CC	\$69,204	Each	33%	\$46,367	Other	D3	
VCE-HO-0012	VCE-HO-0012	SCALEIO	HO 2U1N-280/512G/800G SSD/26.4T/CC	\$83,341	Each	33%	\$55,839	Other	D3	
VCE-HO-0013	VCE-HO-0013	SCALEIO	HO 2U1N-150/64G/28.8T	\$43,880	Each	33%	\$29,399	Other	D3	
VCE-HO-0014	VCE-HO-0014	SCALEIO	HO 2U1N-150/64G/4.8T SSD/21.6T	\$69,732	Each	33%	\$46,050	Other	D3	
VCE-HO-0015	VCE-HO-0015	SCALEIO	HO 2U1N-150/64G/800G SSD/26.4T/CC	\$47,940	Each	33%	\$32,120	Other	D3	
VCE-HO-0016	VCE-HO-0016	SCALEIO	HO 2U4N-280/128G/400G SSD/6T/CC	\$223,265	Each	33%	\$149,588	Other	D3	
VCE-HO-0017	VCE-HO-0017	SCALEIO	HO 2U4N-250/128G/400G SSD/6T/CC	\$193,109	Each	33%	\$129,383	Other	D3	
VCE-HO-0018	VCE-HO-0018	SCALEIO	HO 2U1N-250/256G/4T SSD/21.6T/CC	\$80,461	Each	33%	\$53,909	Other	D3	
VCE-HO-0019	VCE-HO-0019	SCALEIO	HO 2U1N-250/512G/4T SSD/21.6T/CC	\$99,428	Each	33%	\$66,617	Other	D3	
VCE-HO-0020	VCE-HO-0020	SCALEIO	HO 2U1N-250/128G/4T SSD/21.6T/CC	\$71,626	Each	33%	\$47,989	Other	D3	
VCE-HO-0021	VCE-HO-0021	SCALEIO	HO 2U1N-250/128G/800G SSD/26.4T/CC	\$55,058	Each	33%	\$36,889	Other	D3	
VCE-HO-0022	VCE-HO-0022	SCALEIO	HO 2U1N-280/256G/4T SSD/21.6T/CC	\$85,779	Each	33%	\$57,472	Other	D3	
VCE-HO-0023	VCE-HO-0023	SCALEIO	HO 2U1N-280/512G/4T SSD/21.6T/CC	\$106,397	Each	33%	\$71,286	Other	D3	
VCE-HO-0024	VCE-HO-0024	SCALEIO	HO 2U1N-280/128G/4T SSD/21.6T/CC	\$76,937	Each	33%	\$51,548	Other	D3	
VCE-HO-0025	VCE-HO-0025	SCALEIO	HO 2U1N-280/128G/800G SSD/26.4T/CC	\$60,369	Each	33%	\$40,447	Other	D3	
VCE-HO-0026	VCE-HO-0026	SCALEIO	HO 2U1N-120/64G/28.8T	\$40,444	Each	33%	\$27,097	Other	D3	
VCE-HO-0028	VCE-HO-0028	SCALEIO	HO 2U1N-120/64G/800G SSD/26.4T/CC	\$44,504	Each	33%	\$29,818	Other	D3	
VCE-HO-0029	VCE-HO-0029	SCALEIO	HO 1U1N-280/512G/800GB SSD/9.6T/CC	\$72,937	Each	33%	\$48,868	Other	D3	
VCE-HO-0030	VCE-HO-0030	SCALEIO	HO 1U1N-280/512G/16T SSD	\$178,206	Each	33%	\$119,398	Other	D3	
VCE-HO-0031	VCE-HO-0031	SCALEIO	HO 1U1N-150/64G/16T SSD	\$130,980	Each	33%	\$87,757	Other	D3	
VCE-HO-0032	VCE-HO-0032	SCALEIO	HO 1U1N-120/64G/12T	\$32,845	Each	33%	\$22,006	Other	D3	
VCE-HO-0035	VCE-HO-0035	SCALEIO	HO 1U1N-280/768G/800GB SSD/9.6T/CC	\$89,211	Each	33%	\$59,771	Other	D3	
VCE-HO-0036	VCE-HO-0036	SCALEIO	HO 1U1N-250/256G/800G SSD/9.6T/CC	\$54,895	Each	33%	\$36,780	Other	D3	
VCE-HO-0037	VCE-HO-0037	SCALEIO	HO 1U1N-150/128G/400G SSD/10.8T/CC	\$37,149	Each	33%	\$24,890	Other	D3	
VCE-HO-0039	VCE-HO-0039	SCALEIO	HO 1U1N-250/256G/4T SSD /6T/CC	\$78,157	Each	33%	\$52,365	Other	D3	
VCE-HYP-0001	VCE-HYP-0001	SCALEIO	VCE 2U4N-280/512G/4.8T SSD	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0002	VCE-HYP-0002	SCALEIO	VCE 2U4N-280/256G/4.8T SSD	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0003	VCE-HYP-0003	SCALEIO	VCE 2U4N-280/256G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0004	VCE-HYP-0004	SCALEIO	VCE 2U4N-250/256G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0005	VCE-HYP-0005	SCALEIO	VCE 2U4N-280/512G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0006	VCE-HYP-0006	SCALEIO	VCE 2U4N-250/512G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0007	VCE-HYP-0007	SCALEIO	VCE 2U1N-250/256G/28.8T	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0008	VCE-HYP-0008	SCALEIO	VCE 2U1N-280/256G/4.8T SSD/21.6T	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0009	VCE-HYP-0009	SCALEIO	VCE 2U1N-250/256G/800G SSD/26.4T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0010	VCE-HYP-0010	SCALEIO	VCE 2U1N-250/512G/800G SSD/26.4T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0011	VCE-HYP-0011	SCALEIO	VCE 2U1N-280/256G/800G SSD/26.4T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0012	VCE-HYP-0012	SCALEIO	VCE 2U1N-280/512G/800G SSD/26.4T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0013	VCE-HYP-0013	SCALEIO	VCE 2U1N-150/64G/28.8T	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0014	VCE-HYP-0014	SCALEIO	VCE 2U1N-150/64G/4.8T SSD/21.6T	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0015	VCE-HYP-0015	SCALEIO	VCE 2U1N-150/64G/800G SSD/26.4T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0016	VCE-HYP-0016	SCALEIO	VCE 2U4N-280/128G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0017	VCE-HYP-0017	SCALEIO	VCE 2U4N-250/128G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0018	VCE-HYP-0018	SCALEIO	VCE 2U1N-250/256G/4T SSD/21.6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0019	VCE-HYP-0019	SCALEIO	VCE 2U1N-250/512G/4T SSD/21.6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0020	VCE-HYP-0020	SCALEIO	VCE 2U1N-250/128G/4T SSD/21.6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0021	VCE-HYP-0021	SCALEIO	VCE 2U1N-250/128G/800G SSD/26.4T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0022	VCE-HYP-0022	SCALEIO	VCE 2U1N-280/256G/4T SSD/21.6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0023	VCE-HYP-0023	SCALEIO	VCE 2U1N-280/512G/4T SSD/21.6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0024	VCE-HYP-0024	SCALEIO	VCE 2U1N-280/128G/4T SSD/21.6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0025	VCE-HYP-0025	SCALEIO	VCE 2U1N-280/128G/800G SSD/26.4T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0026	VCE-HYP-0026	SCALEIO	VCE 2U1N-120/64G/28.8T	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0027	VCE-HYP-0027	SCALEIO	VCE 2U1N-120/64G/4.8T SSD/21.6T	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0028	VCE-HYP-0028	SCALEIO	VCE 2U1N-120/64G/800G SSD/26.4T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0029	VCE-HYP-0029	SCALEIO	VCE 1U1N-280/512G/800GB SSD/9.6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0030	VCE-HYP-0030	SCALEIO	VCE 1U1N-280/512G/16T SSD	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0031	VCE-HYP-0031	SCALEIO	VCE 1U1N-220/64G/16T SSD	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0032	VCE-HYP-0032	SCALEIO	VCE 1U1N-220/64G/12T	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0035	VCE-HYP-0035	SCALEIO	VCE 1U1N-280/768G/800GB SSD/9.6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0036	VCE-HYP-0036	SCALEIO	VCE 1U1N-250/256G/800G SSD/9.6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0037	VCE-HYP-0037	SCALEIO	VCE 1U1N-220/128G/400G SSD/10.8T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-HYP-0039	VCE-HYP-0039	SCALEIO	VCE 1U1N-250/256G/4T SSD /6T/CC	\$0	Each	33%	\$0	Other	D3	
VCE-MGMT-0001	VCE-MGMT-0001	SCALEIO	VCE-MGMT 1U1N-158/64B/2.4T	\$29,180	Each	33%	\$19,551	Other	D3	
456-105-948	456-105-948	SERVER FLASH	EMC SCALEIO SOFTWARE CAPACITY=CB	\$950	Each	33%	\$637	Other	D3	
456-105-949	456-105-949	SERVER FLASH	EMC SCALEIO ENTERPRISE FEATURES=CB	\$300	Each	33%	\$201	Other	D3	
456-106-100	456-106-100	SERVER FLASH	EMC ScaleIO Software Capacity OEM=CB	\$950	Each	33%	\$637	Other	D3	
456-106-101	456-106-101	SERVER FLASH	EMC ScaleIO Enterprise Features OEM=CB	\$300	Each	33%	\$201	Other	D3	
456-106-154	456-106-154	SERVER FLASH	EMC SCALEIO SOFTWARE CAPACITY=CB	\$0	Each	33%	\$0	Other	D3	
456-106-155	456-106-155	SERVER FLASH	EMC SCALEIO ENTERPRISE FEATURES=CB	\$0	Each	33%	\$0	Other	D3	
456-106-703	456-106-703	SERVER FLASH	RecoverPoint Remote-SIO (12-100 TB)=CA	\$0	Each	33%	\$0	Other	D3	
456-106-704	456-106-704	SERVER FLASH	RecoverPoint Remote-SIO (101-250 TB)=CA	\$0	Each	33%	\$0	Other	D3	
456-106-705	456-106-705	SERVER FLASH	RecoverPoint Remote-SIO (251-500 TB)=CA	\$0	Each	33%	\$0	Other	D3	

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-106-706	456-106-706	SERVER FLASH	RecoverPoint Remote-SIO(501-1000 TB)=CA	\$0	Each	33%	\$0	Other	D3
456-106-707	456-106-707	SERVER FLASH	RecoverPoint Remote-SIO(1001-5000 TB)=CA	\$0	Each	33%	\$0	Other	D3
456-106-708	456-106-708	SERVER FLASH	RecoverPoint Remote-SIO(5001 - 10K TB)=CA	\$0	Each	33%	\$0	Other	D3
456-106-709	456-106-709	SERVER FLASH	RecoverPoint Remote-SIO (1000+ TB)=CA	\$0	Each	33%	\$0	Other	D3
456-106-710	456-106-710	SERVER FLASH	RecoverPoint Remote-SIO Upgrade=CA	\$0	Each	33%	\$0	Other	D3
456-106-711	456-106-711	SERVER FLASH	VIRTUAL RPA FOR SIO =IB	\$0	Each	33%	\$0	Other	D3
456-106-929	456-106-929	SERVER FLASH	EMC SIO SW Basic Starter Pack 12TB=CB	\$0	Each	33%	\$0	Other	D3
456-106-930	456-106-930	SERVER FLASH	EMC SIO Ent Starter Pack 12 TB=CB	\$0	Each	33%	\$0	Other	D3
456-106-931	456-106-931	SERVER FLASH	EMC SIO SW Basic Tier 1=CB	\$400	Each	33%	\$268	Other	D3
456-106-932	456-106-932	SERVER FLASH	EMC SIO SW Basic Tier 2=CB	\$360	Each	33%	\$241	Other	D3
456-106-933	456-106-933	SERVER FLASH	EMC SIO SW Basic Tier 3=CB	\$330	Each	33%	\$221	Other	D3
456-106-934	456-106-934	SERVER FLASH	EMC SIO SW Basic Tier 4=CB	\$300	Each	33%	\$201	Other	D3
456-106-935	456-106-935	SERVER FLASH	EMC SIO SW Basic Tier 5=CB	\$270	Each	33%	\$181	Other	D3
456-106-936	456-106-936	SERVER FLASH	EMC SIO SW Basic Tier 6=CB	\$250	Each	33%	\$168	Other	D3
456-106-937	456-106-937	SERVER FLASH	EMC SIO SW Basic Tier 7=CB	\$230	Each	33%	\$154	Other	D3
456-106-938	456-106-938	SERVER FLASH	EMC SIO Ent Tier 1=CB	\$0	Each	33%	\$0	Other	D3
456-106-939	456-106-939	SERVER FLASH	EMC SIO Ent Tier 2=CB	\$0	Each	33%	\$0	Other	D3
456-106-940	456-106-940	SERVER FLASH	EMC SIO Ent Tier 3=CB	\$0	Each	33%	\$0	Other	D3
456-106-941	456-106-941	SERVER FLASH	EMC SIO Ent Tier 4=CB	\$0	Each	33%	\$0	Other	D3
456-106-942	456-106-942	SERVER FLASH	EMC SIO Ent Tier 5=CB	\$0	Each	33%	\$0	Other	D3
456-106-943	456-106-943	SERVER FLASH	EMC SIO Ent Tier 6=CB	\$0	Each	33%	\$0	Other	D3
456-106-944	456-106-944	SERVER FLASH	EMC SIO Ent Tier 7=CB	\$0	Each	33%	\$0	Other	D3
456-109-111	456-109-111	SERVER FLASH	EMC Storage Analytics SIO=CB	\$0	Each	33%	\$0	Other	D3
456-109-112	456-109-112	SERVER FLASH	EMC Storage Analytics VMWARE=CB	\$0	Each	33%	\$0	Other	D3
456-109-562	456-109-562	SERVER FLASH	RP4VM Starter Pack for VxFLX OS=IB	\$0	Each	33%	\$0	Other	D3
456-110-063	456-110-063	SERVER FLASH	EMC SIO SW Tier 1=CB	\$0	Each	33%	\$0	Other	D3
456-110-064	456-110-064	SERVER FLASH	EMC SIO SW Tier 2=CB	\$0	Each	33%	\$0	Other	D3
456-110-065	456-110-065	SERVER FLASH	EMC SIO SW Tier 3=CB	\$0	Each	33%	\$0	Other	D3
456-110-066	456-110-066	SERVER FLASH	EMC SIO SW Tier 4=CB	\$0	Each	33%	\$0	Other	D3
456-110-067	456-110-067	SERVER FLASH	EMC SIO SW Tier 5=CB	\$0	Each	33%	\$0	Other	D3
456-110-068	456-110-068	SERVER FLASH	EMC SIO SW Tier 6=CB	\$0	Each	33%	\$0	Other	D3
456-110-069	456-110-069	SERVER FLASH	EMC SIO SW Tier 7=CB	\$0	Each	33%	\$0	Other	D3
456-110-121	456-110-121	SERVER FLASH	RecoverPoint Local - SIO(12 -100 TB)=CA	\$0	Each	33%	\$0	Other	D3
456-110-122	456-110-122	SERVER FLASH	RecoverPoint Local - SIO(101-250 TB)=CA	\$0	Each	33%	\$0	Other	D3
456-110-123	456-110-123	SERVER FLASH	RecoverPoint Local - SIO(251-500 TB)=CA	\$0	Each	33%	\$0	Other	D3
456-110-124	456-110-124	SERVER FLASH	RecoverPoint Local - SIO(501-1000 TB)=CA	\$0	Each	33%	\$0	Other	D3
456-110-125	456-110-125	SERVER FLASH	RecoverPoint Local - SIO(1001-5K TB)=CA	\$0	Each	33%	\$0	Other	D3
456-110-126	456-110-126	SERVER FLASH	RecoverPoint Local - SIO(5001-10K TB)=CA	\$0	Each	33%	\$0	Other	D3
456-110-127	456-110-127	SERVER FLASH	RecoverPoint Local - SIO(10,001+ TB)=CA	\$0	Each	33%	\$0	Other	D3
456-110-159	456-110-159	SERVER FLASH	EMC Storage Analytics for SIO Tier 1=CB	\$0	Each	33%	\$0	Other	D3
456-110-160	456-110-160	SERVER FLASH	EMC Storage Analytics for SIO Tier 2=CB	\$0	Each	33%	\$0	Other	D3
456-110-161	456-110-161	SERVER FLASH	EMC Storage Analytics for SIO Tier 3=CB	\$0	Each	33%	\$0	Other	D3
456-110-162	456-110-162	SERVER FLASH	EMC Storage Analytics for SIO Tier 4=CB	\$0	Each	33%	\$0	Other	D3
456-110-163	456-110-163	SERVER FLASH	EMC Storage Analytics for SIO Tier 5=CB	\$0	Each	33%	\$0	Other	D3
456-110-164	456-110-164	SERVER FLASH	EMC Storage Analytics for SIO Tier 6=CB	\$0	Each	33%	\$0	Other	D3
456-110-165	456-110-165	SERVER FLASH	EMC Storage Analytics for SIO Tier 7=CB	\$0	Each	33%	\$0	Other	D3
456-110-955	456-110-955	SERVER FLASH	SVR SAN STE VMWARE 5TB SCALEIO=CB	\$3,750	Each	33%	\$2,513	Other	D3
456-110-956	456-110-956	SERVER FLASH	SVR SAN STE 5TB SIO OR 1CPU VSANAD=CB	\$0	Each	33%	\$0	Other	D3
456-111-156	456-111-156	SERVER FLASH	CloudLink for ScaleIO DARE Tier 1=CB	\$113	Each	33%	\$76	Other	D3
456-111-157	456-111-157	SERVER FLASH	CloudLink for ScaleIO DARE Tier 2=CB	\$102	Each	33%	\$68	Other	D3
456-111-158	456-111-158	SERVER FLASH	CloudLink for ScaleIO DARE Tier 3=CB	\$92	Each	33%	\$62	Other	D3
456-111-159	456-111-159	SERVER FLASH	CloudLink for ScaleIO DARE Tier 4=CB	\$83	Each	33%	\$56	Other	D3
456-111-160	456-111-160	SERVER FLASH	CloudLink for ScaleIO DARE Tier 5=CB	\$75	Each	33%	\$50	Other	D3
456-111-161	456-111-161	SERVER FLASH	CloudLink for ScaleIO DARE Tier 6=CB	\$67	Each	33%	\$45	Other	D3
456-111-162	456-111-162	SERVER FLASH	CloudLink for ScaleIO DARE Tier 7=CB	\$61	Each	33%	\$41	Other	D3
456-111-359	456-111-359	SERVER FLASH	EMC SIO SW Tier 8=CB	\$0	Each	33%	\$0	Other	D3
456-111-360	456-111-360	SERVER FLASH	EMC SIO SW Tier 9=CB	\$0	Each	33%	\$0	Other	D3
456-111-361	456-111-361	SERVER FLASH	CloudLink for ScaleIO DARE Tier 8=CB	\$55	Each	33%	\$37	Other	D3
456-111-362	456-111-362	SERVER FLASH	CloudLink for ScaleIO DARE Tier 9=CB	\$50	Each	33%	\$34	Other	D3
456-111-497	456-111-497	SERVER FLASH	EMC SIO SW Tier 10=CB	\$0	Each	33%	\$0	Other	D3
456-111-498	456-111-498	SERVER FLASH	EMC SIO SW Tier 11=CB	\$0	Each	33%	\$0	Other	D3
456-111-499	456-111-499	SERVER FLASH	CloudLink for ScaleIO DARE Tier 10=CB	\$45	Each	33%	\$30	Other	D3
456-111-500	456-111-500	SERVER FLASH	CloudLink for ScaleIO DARE Tier 11=CB	\$41	Each	33%	\$27	Other	D3
458-000-956	458-000-956	SERVER FLASH	RecoverPoint LOCAL SIO PRODUCT	\$0	Each	33%	\$0	Other	D3
458-001-107	458-001-107	SERVER FLASH	VxFlex OS ESA Tier 1=CB	\$0	Each	33%	\$0	Other	D3
458-001-108	458-001-108	SERVER FLASH	VxFlex OS ESA Tier 2=CB	\$0	Each	33%	\$0	Other	D3
458-001-109	458-001-109	SERVER FLASH	VxFlex OS ESA Tier 3=CB	\$0	Each	33%	\$0	Other	D3
458-001-110	458-001-110	SERVER FLASH	VxFlex OS ESA Tier 4=CB	\$0	Each	33%	\$0	Other	D3
458-001-111	458-001-111	SERVER FLASH	VxFlex OS ESA Tier 5=CB	\$0	Each	33%	\$0	Other	D3
458-001-112	458-001-112	SERVER FLASH	VxFlex OS ESA Tier 6=CB	\$0	Each	33%	\$0	Other	D3
458-001-113	458-001-113	SERVER FLASH	VxFlex OS ESA Tier 7=CB	\$0	Each	33%	\$0	Other	D3
458-001-709	458-001-709	SERVER FLASH	VxFlex OS ESA Tier 8=CB	\$0	Each	33%	\$0	Other	D3
458-001-710	458-001-710	SERVER FLASH	VxFlex OS ESA Tier 9=CB	\$0	Each	33%	\$0	Other	D3
458-001-740	458-001-740	SERVER FLASH	VxFlex OS ESA Tier 10=CB	\$0	Each	33%	\$0	Other	D3
458-001-741	458-001-741	SERVER FLASH	VxFlex OS ESA Tier 11=CB	\$0	Each	33%	\$0	Other	D3
458-001-935	458-001-935	SERVER FLASH	Dell EMC ESRS Enabler=IA	\$0	Each	33%	\$0	Other	D3
ELA-CUS-SCALEIO	ELA-CUS-SCALEIO	SERVER FLASH	EMC ScaleIO Software Capacity ELA=CB	\$1,000	Each	33%	\$670	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L-(Column I) ALJP Category (REQUIRED) use drop-down		
ELA-CUS-SCALEIOEF	ELA-CUS-SCALEIOEF	SERVER FLASH	EMC ScaleIO Enterprise Features ELA=CB	\$1,000	Each	33%	\$670	Other	D3	
L-SIO-7010-E	L-SIO-7010-E	SERVER FLASH	Enhanced L3 License - 7010	\$0	Each	33%	\$0	Other	D3	
L-SIO-7010-E-CF	L-SIO-7010-E-CF	SERVER FLASH	Enhanced L3 License - 7010	\$0	Each	33%	\$0	Other	D3	
L-SIO-7010-V	L-SIO-7010-V	SERVER FLASH	Virtualization License - 7010	\$0	Each	33%	\$0	Other	D3	
L-SIO-7010-V-CF	L-SIO-7010-V-CF	SERVER FLASH	Virtualization License - 7010	\$0	Each	33%	\$0	Other	D3	
L-SIO-7050-E	L-SIO-7050-E	SERVER FLASH	Enhanced L3 License - 7050	\$0	Each	33%	\$0	Other	D3	
L-SIO-7050-E-CF	L-SIO-7050-E-CF	SERVER FLASH	Enhanced L3 License - 7050	\$0	Each	33%	\$0	Other	D3	
L-SIO-7050-V	L-SIO-7050-V	SERVER FLASH	Virtualization License - 7050	\$0	Each	33%	\$0	Other	D3	
L-SIO-7050-V-CF	L-SIO-7050-V-CF	SERVER FLASH	Virtualization License - 7050	\$0	Each	33%	\$0	Other	D3	
NODE-OPTICS-0001	NODE-OPTICS-0001	SERVER FLASH	VxRack Node 2U4N Optics Kit 16x SFP+ SR	\$16,124	Each	33%	\$10,803	Other	D3	
NODE-OPTICS-0002	NODE-OPTICS-0002	SERVER FLASH	VxRack Node 2U1N Optics Kit 4x SFP+ SR	\$4,031	Each	33%	\$2,701	Other	D3	
NODE-OPTICS-0003	NODE-OPTICS-0003	SERVER FLASH	VxRack Node 1U1N Optics Kit 4x SFP+ SR	\$4,031	Each	33%	\$2,701	Other	D3	
NODE-OPTICS-0004	NODE-OPTICS-0004	SERVER FLASH	VxRack Node 2U4N Optics Kit 16x SFP+ LR	\$50,672	Each	33%	\$33,950	Other	D3	
NODE-OPTICS-0005	NODE-OPTICS-0005	SERVER FLASH	VxRack Node 1U1N Optics Kit 4x SFP+ LR	\$12,664	Each	33%	\$8,485	Other	D3	
NODE-OPTICS-0006	NODE-OPTICS-0006	SERVER FLASH	VxRack Node 2U1N Optics Kit 4x SFP+ LR	\$12,664	Each	33%	\$8,485	Other	D3	
PWR-1PH-02	PWR-1PH-02	SERVER FLASH	PWR CORD 24A SP 15FT IEC309P	\$1,468	Each	33%	\$984	Other	D3	
PWR-1PH-03	PWR-1PH-03	SERVER FLASH	PWR CORD 24A SP 15FT L6-30P	\$470	Each	33%	\$315	Other	D3	
PWR-1PH-F-01	PWR-1PH-F-01	SERVER FLASH	FAC PWR CORD 24A SP 15FT 56PA332	\$2,485	Each	33%	\$1,665	Other	D3	
PWR-1PH-F-02	PWR-1PH-F-02	SERVER FLASH	FAC PWR CORD 24A SP 15FT IEC309P	\$1,468	Each	33%	\$984	Other	D3	
PWR-1PH-F-03	PWR-1PH-F-03	SERVER FLASH	FAC PWR CORD 24A SP 15FT L6-30P	\$470	Each	33%	\$315	Other	D3	
PWR-1PH-F-04	PWR-1PH-F-04	SERVER FLASH	FAC PWR CORD 24A SP 15FT 3750DP	\$2,194	Each	33%	\$1,470	Other	D3	
PWR-3PH-DELTA-02	PWR-3PH-DELTA-02	SERVER FLASH	PWR CORD 3PH DELTA, 40A, 15FT, N. Am.	\$1,754	Each	33%	\$1,175	Other	D3	
PWR-3PH-DELTA-F-01	PWR-3PH-DELTA-F-01	SERVER FLASH	FAC PWR CORD 3PH DELTA 40A 15FT INTL	\$2,426	Each	33%	\$1,625	Other	D3	
PWR-3PH-DELTA-F-02	PWR-3PH-DELTA-F-02	SERVER FLASH	FAC PWR CORD 3PH DELTA 40A 15FT N. AM	\$1,754	Each	33%	\$1,175	Other	D3	
PWR-3PH-DELTA-F-03	PWR-3PH-DELTA-F-03	SERVER FLASH	FAC PWR CORD 3PH DELTA 40A/RS 15FT N. AM	\$3,175	Each	33%	\$2,127	Other	D3	
PWR-3PH-JUMP-01	PWR-3PH-JUMP-01	SERVER FLASH	3-PHASE DELTA, 40A, PDU JUMPER CABLE	\$493	Each	33%	\$330	Other	D3	
PWR-3PH-JUMP-F-01	PWR-3PH-JUMP-F-01	SERVER FLASH	FAC 3-PHASE DELTA 40A PDU JUMPER CABLE	\$493	Each	33%	\$330	Other	D3	
PWR-3PH-WYE-F-01	PWR-3PH-WYE-F-01	SERVER FLASH	FAC PWR CORD 3PH WYE 32A 15FT INTL	\$838	Each	33%	\$561	Other	D3	
PWR-3PH-WYE-F-02	PWR-3PH-WYE-F-02	SERVER FLASH	FAC PWR CORD 3PH WYE 32A 15FT UNIV (FL)	\$749	Each	33%	\$502	Other	D3	
PWR-3PH-WYE-F-03	PWR-3PH-WYE-F-03	SERVER FLASH	FAC PWR CORD 3PH WYE 32A 15FT N. AM	\$1,855	Each	33%	\$1,243	Other	D3	
SCALEIO-HDD	SCALEIO-HDD	SERVER FLASH	EMC SCALEIO SOFTWARE FOR HDD=CB	\$950	Each	33%	\$637	Other	D3	
SCALEIO-SNAP	SCALEIO-SNAP	SERVER FLASH	EMC SCALEIO SOFTWARE W SNAPSHOTS=CB	\$300	Each	33%	\$201	Other	D3	
SCALEIO-SSD	SCALEIO-SSD	SERVER FLASH	EMC SCALEIO SOFTWARE FOR SSD=CB	\$950	Each	33%	\$637	Other	D3	
SIO-CBLKIT-F-0001	SIO-CBLKIT-F-0001	SERVER FLASH	FAC NETWORK KIT FOR SCALEIO 2U4N	\$3,829	Each	33%	\$2,565	Other	D3	
SIO-CBLKIT-F-0002	SIO-CBLKIT-F-0002	SERVER FLASH	FAC NETWORK KIT FOR SCALEIO 2U1N	\$957	Each	33%	\$641	Other	D3	
SIO-HO-0001	SIO-HO-0001	SERVER FLASH	HO 2U4N-280/512G/4.8T SSD	\$526,048	Each	33%	\$352,452	Other	D3	
SIO-HO-0002	SIO-HO-0002	SERVER FLASH	HO 2U4N-280/256G/4.8T SSD	\$426,941	Each	33%	\$286,050	Other	D3	
SIO-HO-0003	SIO-HO-0003	SERVER FLASH	HO 2U4N-280/256G/400G SSD/6T/CC	\$267,810	Each	33%	\$179,433	Other	D3	
SIO-HO-0004	SIO-HO-0004	SERVER FLASH	HO 2U4N-250/256G/400G SSD/6T/CC	\$237,650	Each	33%	\$159,226	Other	D3	
SIO-HO-0005	SIO-HO-0005	SERVER FLASH	HO 2U4N-280/512G/400G SSD/6T/CC	\$357,007	Each	33%	\$239,194	Other	D3	
SIO-HO-0006	SIO-HO-0006	SERVER FLASH	HO 2U4N-250/512G/400G SSD/6T/CC	\$326,847	Each	33%	\$218,987	Other	D3	
SIO-HO-0007	SIO-HO-0007	SERVER FLASH	HO 2U1N-250/256G/28.8T	\$59,833	Each	33%	\$40,088	Other	D3	
SIO-HO-0008	SIO-HO-0008	SERVER FLASH	HO 2U1N-280/256G/4.8T SSD/21.6T	\$90,578	Each	33%	\$60,687	Other	D3	
SIO-HO-0009	SIO-HO-0009	SERVER FLASH	HO 2U1N-250/256G/800G SSD/26.4T/CC	\$63,893	Each	33%	\$42,808	Other	D3	
SIO-HO-0010	SIO-HO-0010	SERVER FLASH	HO 2U1N-250/512G/800G SSD/26.4T/CC	\$78,030	Each	33%	\$52,280	Other	D3	
SIO-HO-0011	SIO-HO-0011	SERVER FLASH	HO 2U1N-280/256G/800G SSD/26.4T/CC	\$69,204	Each	33%	\$46,367	Other	D3	
SIO-HO-0012	SIO-HO-0012	SERVER FLASH	HO 2U1N-280/512G/800G SSD/26.4T/CC	\$83,341	Each	33%	\$55,839	Other	D3	
SIO-HO-0013	SIO-HO-0013	SERVER FLASH	HO 2U1N-150/64G/28.8T	\$43,880	Each	33%	\$29,399	Other	D3	
SIO-HO-0014	SIO-HO-0014	SERVER FLASH	HO 2U1N-150/64G/4.8T SSD/21.6T	\$68,732	Each	33%	\$46,050	Other	D3	
SIO-HO-0015	SIO-HO-0015	SERVER FLASH	HO 2U1N-150/64G/800G SSD/26.4T/CC	\$47,940	Each	33%	\$32,120	Other	D3	
SIO-HO-0016	SIO-HO-0016	SERVER FLASH	HO 2U4N-280/128G/400G SSD/6T/CC	\$223,265	Each	33%	\$149,588	Other	D3	
SIO-HO-0017	SIO-HO-0017	SERVER FLASH	HO 2U4N-250/128G/400G SSD/6T/CC	\$193,109	Each	33%	\$129,383	Other	D3	
SIO-HO-0018	SIO-HO-0018	SERVER FLASH	HO 2U1N-250/256G/4T SSD/21.6T/CC	\$80,461	Each	33%	\$53,909	Other	D3	
SIO-HO-0019	SIO-HO-0019	SERVER FLASH	HO 2U1N-250/512G/4T SSD/21.6T/CC	\$99,428	Each	33%	\$66,617	Other	D3	
SIO-HO-0020	SIO-HO-0020	SERVER FLASH	HO 2U1N-250/128G/4T SSD/21.6T/CC	\$71,626	Each	33%	\$47,989	Other	D3	
SIO-HO-0021	SIO-HO-0021	SERVER FLASH	HO 2U1N-250/128G/800G SSD/26.4T/CC	\$55,058	Each	33%	\$36,889	Other	D3	
SIO-HO-0022	SIO-HO-0022	SERVER FLASH	HO 2U1N-280/256G/4T SSD/21.6T/CC	\$85,779	Each	33%	\$57,472	Other	D3	
SIO-HO-0023	SIO-HO-0023	SERVER FLASH	HO 2U1N-280/512G/4T SSD/21.6T/CC	\$106,397	Each	33%	\$71,286	Other	D3	
SIO-HO-0024	SIO-HO-0024	SERVER FLASH	HO 2U1N-280/128G/4T SSD/21.6T/CC	\$76,937	Each	33%	\$51,546	Other	D3	
SIO-HO-0025	SIO-HO-0025	SERVER FLASH	HO 2U1N-280/128G/800G SSD/26.4T/CC	\$60,369	Each	33%	\$40,447	Other	D3	
SIO-HO-0026	SIO-HO-0026	SERVER FLASH	HO 2U1N-120/64G/28.8T	\$40,444	Each	33%	\$27,097	Other	D3	
SIO-HO-0028	SIO-HO-0028	SERVER FLASH	HO 2U1N-120/64G/800G SSD/26.4T/CC	\$44,504	Each	33%	\$29,818	Other	D3	
SIO-HO-0029	SIO-HO-0029	SERVER FLASH	HO 1U1N-280/512G/800GB SSD/9.6T/CC	\$72,937	Each	33%	\$48,868	Other	D3	
SIO-HO-0030	SIO-HO-0030	SERVER FLASH	HO 1U1N-280/512G/16T SSD	\$178,206	Each	33%	\$119,398	Other	D3	
SIO-HO-0031	SIO-HO-0031	SERVER FLASH	HO 1U1N-150/64G/16T SSD	\$130,980	Each	33%	\$87,757	Other	D3	
SIO-HO-0032	SIO-HO-0032	SERVER FLASH	HO 1U1N-120/64G/12T	\$32,845	Each	33%	\$22,006	Other	D3	
SIO-HO-0035	SIO-HO-0035	SERVER FLASH	HO 1U1N-280/768G/800GB SSD/9.6T/CC	\$89,211	Each	33%	\$59,771	Other	D3	
SIO-HO-0036	SIO-HO-0036	SERVER FLASH	HO 1U1N-250/256G/800G SSD/9.6T/CC	\$54,895	Each	33%	\$36,780	Other	D3	
SIO-HO-0037	SIO-HO-0037	SERVER FLASH	HO 1U1N-150/128G/400G SSD/10.8T/CC	\$37,149	Each	33%	\$24,890	Other	D3	
SIO-HO-0039	SIO-HO-0039	SERVER FLASH	HO 1U1N-250/256G/4T SSD /6T/CC	\$78,157	Each	33%	\$52,365	Other	D3	
SIO-HYP-0001	SIO-HYP-0001	SERVER FLASH	2U4N-280/512G/4.8T SSD	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0002	SIO-HYP-0002	SERVER FLASH	2U4N-280/256G/4.8T SSD	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0003	SIO-HYP-0003	SERVER FLASH	2U4N-280/256G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0004	SIO-HYP-0004	SERVER FLASH	2U4N-250/256G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0005	SIO-HYP-0005	SERVER FLASH	2U4N-280/512G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0006	SIO-HYP-0006	SERVER FLASH	2U4N-250/512G/400G SSD/6T/CC	\$0	Each	33%	\$0	Other	D3	
SIO-HYP-0007	SIO-HYP-0007	SERVER FLASH	2U1N-250/256G/28.8T	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0		L(Column 1)Column K)	
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
SIO-HYP-0008	SIO-HYP-0008	SERVER FLASH	2U1N-280/256G/4.8T SSD/21.6T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0009	SIO-HYP-0009	SERVER FLASH	2U1N-250/256G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0010	SIO-HYP-0010	SERVER FLASH	2U1N-250/512G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0011	SIO-HYP-0011	SERVER FLASH	2U1N-280/256G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0012	SIO-HYP-0012	SERVER FLASH	2U1N-280/512G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0013	SIO-HYP-0013	SERVER FLASH	2U1N-150/64G/28.8T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0014	SIO-HYP-0014	SERVER FLASH	2U1N-150/64G/4.8T SSD/21.6T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0015	SIO-HYP-0015	SERVER FLASH	2U1N-150/64G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0016	SIO-HYP-0016	SERVER FLASH	2U4N-280/128G/400G SSD/6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0017	SIO-HYP-0017	SERVER FLASH	2U4N-250/128G/400G SSD/6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0018	SIO-HYP-0018	SERVER FLASH	2U1N-250/256G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0019	SIO-HYP-0019	SERVER FLASH	2U1N-250/512G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0020	SIO-HYP-0020	SERVER FLASH	2U1N-250/128G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0021	SIO-HYP-0021	SERVER FLASH	2U1N-250/128G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0022	SIO-HYP-0022	SERVER FLASH	2U1N-280/256G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0023	SIO-HYP-0023	SERVER FLASH	2U1N-280/512G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0024	SIO-HYP-0024	SERVER FLASH	2U1N-280/128G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0025	SIO-HYP-0025	SERVER FLASH	2U1N-280/128G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0026	SIO-HYP-0026	SERVER FLASH	2U1N-120/64G/28.8T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0027	SIO-HYP-0027	SERVER FLASH	2U1N-120/64G/4.8T SSD/21.6T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0028	SIO-HYP-0028	SERVER FLASH	2U1N-120/64G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0029	SIO-HYP-0029	SERVER FLASH	1U1N-280/512G/800GB SSD/9.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0030	SIO-HYP-0030	SERVER FLASH	1U1N-280/512G/16T SSD	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0031	SIO-HYP-0031	SERVER FLASH	1U1N-220/64G/16T SSD	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0032	SIO-HYP-0032	SERVER FLASH	1U1N-220/64G/12T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0033	SIO-HYP-0033	SERVER FLASH	1U1N-280/512G/16T SSD-R	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0034	SIO-HYP-0034	SERVER FLASH	1U1N-220/64G/16T SSD-R	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-0035	SIO-HYP-0035	SERVER FLASH	1U1N-280/768G/800GB SSD/9.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0007	SIO-HYP-FAC-0007	SERVER FLASH	FAC 2U1N-250/256G/28.8T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0008	SIO-HYP-FAC-0008	SERVER FLASH	FAC 2U1N-280/256G/4.8T SSD/21.6T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0009	SIO-HYP-FAC-0009	SERVER FLASH	FAC 2U1N-250/256G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0010	SIO-HYP-FAC-0010	SERVER FLASH	FAC 2U1N-250/512G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0011	SIO-HYP-FAC-0011	SERVER FLASH	FAC 2U1N-280/256G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0012	SIO-HYP-FAC-0012	SERVER FLASH	FAC 2U1N-280/512G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0013	SIO-HYP-FAC-0013	SERVER FLASH	FAC 2U1N-150/64G/28.8T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0014	SIO-HYP-FAC-0014	SERVER FLASH	FAC 2U1N-150/64G/4.8T SSD/21.6T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0015	SIO-HYP-FAC-0015	SERVER FLASH	FAC 2U1N-150/64G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0016	SIO-HYP-FAC-0016	SERVER FLASH	FAC 2U4N-280/128G/400G SSD/6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0017	SIO-HYP-FAC-0017	SERVER FLASH	FAC 2U4N-250/128G/400G SSD/6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0018	SIO-HYP-FAC-0018	SERVER FLASH	FAC 2U1N-250/256G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0019	SIO-HYP-FAC-0019	SERVER FLASH	FAC 2U1N-250/512G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0020	SIO-HYP-FAC-0020	SERVER FLASH	FAC 2U1N-250/128G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0021	SIO-HYP-FAC-0021	SERVER FLASH	FAC 2U1N-250/128G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0022	SIO-HYP-FAC-0022	SERVER FLASH	FAC 2U1N-280/256G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0023	SIO-HYP-FAC-0023	SERVER FLASH	FAC 2U1N-280/512G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0024	SIO-HYP-FAC-0024	SERVER FLASH	FAC 2U1N-280/128G/4T SSD/21.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0025	SIO-HYP-FAC-0025	SERVER FLASH	FAC 2U1N-280/128G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0026	SIO-HYP-FAC-0026	SERVER FLASH	FAC 2U1N-120/64G/28.8T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0027	SIO-HYP-FAC-0027	SERVER FLASH	FAC 2U1N-120/64G/4.8T SSD/21.6T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0028	SIO-HYP-FAC-0028	SERVER FLASH	FAC 2U1N-120/64G/800G SSD/26.4T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0029	SIO-HYP-FAC-0029	SERVER FLASH	FAC 1U1N-280/512G/800GB SSD/9.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0030	SIO-HYP-FAC-0030	SERVER FLASH	FAC 1U1N-280/512G/16T SSD	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0031	SIO-HYP-FAC-0031	SERVER FLASH	FAC 1U1N-150/64G/16T SSD	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0032	SIO-HYP-FAC-0032	SERVER FLASH	FAC 1U1N-120/64G/12T	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0033	SIO-HYP-FAC-0033	SERVER FLASH	FAC 1U1N-280/512G/16T SSD-R	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0034	SIO-HYP-FAC-0034	SERVER FLASH	FAC 1U1N-150/64G/16T SSD-R	\$0	Each	33%		\$0	Other	D3	
SIO-HYP-FAC-0035	SIO-HYP-FAC-0035	SERVER FLASH	FAC 1U1N-280/768G/800GB SSD/9.6T/CC	\$0	Each	33%		\$0	Other	D3	
SIO-MGMT-0001	SIO-MGMT-0001	SERVER FLASH	MGMT 1U1N-120/16G/1.8T	\$22,211	Each	33%		\$14,881	Other	D3	
SIO-MGMT-FAC-0001	SIO-MGMT-FAC-0001	SERVER FLASH	FAC MGMT 1U1N-120/16G/1.8T	\$22,211	Each	33%		\$14,881	Other	D3	
SIO-NETCNCT-F-001	SIO-NETCNCT-F-001	SERVER FLASH	FAC ARISTA 10GBASE-SR4 SFP+ OPTIC	\$2,063	Each	33%		\$1,382	Other	D3	
SIO-NETCNCT-F-002	SIO-NETCNCT-F-002	SERVER FLASH	FAC ARISTA 40GBASE-SR4 QSFP+ OPTIC	\$8,662	Each	33%		\$5,804	Other	D3	
SIO-NETCONNECT-001	SIO-NETCONNECT-001	SERVER FLASH	ARISTA 10GBASE-SR4 SFP+ OPTICAL MODULE	\$2,063	Each	33%		\$1,382	Other	D3	
SIO-NETCONNECT-002	SIO-NETCONNECT-002	SERVER FLASH	ARISTA 40GBASE-SR4 QSFP+ OPTICAL MODULE	\$8,662	Each	33%		\$5,804	Other	D3	
SIO-OPTIC-1U1N-LR	SIO-OPTIC-1U1N-LR	SERVER FLASH	Ready Node Optics Kit - 1U1N 4x SFP+ LR	\$10,077	Each	33%		\$6,752	Other	D3	
SIO-OPTIC-2U1N-LR	SIO-OPTIC-2U1N-LR	SERVER FLASH	Ready Node Optics Kit - 2U1N 4x SFP+ LR	\$10,077	Each	33%		\$6,752	Other	D3	
SIO-RACK-3PH-F-DLT	SIO-RACK-3PH-F-DLT	SERVER FLASH	FAC SCALEIO RACK 40U 3-PHASE DELTA	\$17,093	Each	33%		\$11,452	Other	D3	
SIO-RACK-3PH-F-WYE	SIO-RACK-3PH-F-WYE	SERVER FLASH	FAC SCALEIO RACK 40U 3-PHASE WYE	\$16,914	Each	33%		\$11,332	Other	D3	
SIO-RACK-F-1PH	SIO-RACK-F-1PH	SERVER FLASH	FAC SCALEIO RACK 40U SINGLE PHASE	\$12,759	Each	33%		\$8,549	Other	D3	
SIO-READY-1001	SIO-READY-1001	SERVER FLASH	1U1N-297/512G/16T SSD	\$0	Each	33%		\$0	Other	D3	
SIO-READY-1001-T	SIO-READY-1001-T	SERVER FLASH	1U1N-297/512G/16T SSD-T	\$0	Each	33%		\$0	Other	D3	
SIO-READY-1002	SIO-READY-1002	SERVER FLASH	1U1N-280/768G/1.6T SSD/9.6T/DC	\$0	Each	33%		\$0	Other	D3	
SIO-READY-1002-T	SIO-READY-1002-T	SERVER FLASH	1U1N-280/768G/1.6T SSD/9.6T/DC-T	\$0	Each	33%		\$0	Other	D3	
SIO-READY-1003	SIO-READY-1003	SERVER FLASH	1U1N-250/256G/1.6T SSD/9.6T/DC	\$0	Each	33%		\$0	Other	D3	
SIO-READY-1003-T	SIO-READY-1003-T	SERVER FLASH	1U1N-250/256G/1.6T SSD/9.6T/DC-T	\$0	Each	33%		\$0	Other	D3	
SIO-READY-1004	SIO-READY-1004	SERVER FLASH	1U1N-280/512G/38.4T SSD	\$0	Each	33%		\$0	Other	D3	
SIO-READY-1004-T	SIO-READY-1004-T	SERVER FLASH	1U1N-280/512G/38.4T SSD-T	\$0	Each	33%		\$0	Other	D3	
SIO-READY-1005	SIO-READY-1005	SERVER FLASH	1U1N-280/512G/19.2T SSD	\$0	Each	33%		\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
SIO-READY-1005-T	SIO-READY-1005-T	SERVER FLASH	1U1N-280/512G/19.2T SSD-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-1006	SIO-READY-1006	SERVER FLASH	1U1N-220/64G/16T SSD	\$0	Each	33%	\$0	Other	D3
SIO-READY-1006-T	SIO-READY-1006-T	SERVER FLASH	1U1N-220/64G/16T SSD-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-1007	SIO-READY-1007	SERVER FLASH	1U1N-220/64G/1.6T SSD/9.6T/DC	\$0	Each	33%	\$0	Other	D3
SIO-READY-1007-T	SIO-READY-1007-T	SERVER FLASH	1U1N-220/64G/1.6T SSD/9.6T/DC-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-1008	SIO-READY-1008	SERVER FLASH	1U1N-220/64G/12T	\$0	Each	33%	\$0	Other	D3
SIO-READY-1008-T	SIO-READY-1008-T	SERVER FLASH	1U1N-220/64G/12T-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-1009	SIO-READY-1009	SERVER FLASH	1U1N-220/64G/38.4T SSD	\$0	Each	33%	\$0	Other	D3
SIO-READY-1009-T	SIO-READY-1009-T	SERVER FLASH	1U1N-220/64G/38.4T SSD-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-1010	SIO-READY-1010	SERVER FLASH	1U1N-220/64G/19.2T SSD	\$0	Each	33%	\$0	Other	D3
SIO-READY-1010-T	SIO-READY-1010-T	SERVER FLASH	1U1N-220/64G/19.2T SSD-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-1014	SIO-READY-1014	SERVER FLASH	1U1N-280/512G/1.6T SSD/9.6T/DC	\$0	Each	33%	\$0	Other	D3
SIO-READY-1015	SIO-READY-1015	SERVER FLASH	1U1N-280/768G/19.2T SSD	\$0	Each	33%	\$0	Other	D3
SIO-READY-1016	SIO-READY-1016	SERVER FLASH	1U1N-220/128G/800GB SSD/10.8T/DC	\$0	Each	33%	\$0	Other	D3
SIO-READY-1023	SIO-READY-1023	SERVER FLASH	1U1N-280/512G/9.6T SSD	\$0	Each	33%	\$0	Other	D3
SIO-READY-1023-T	SIO-READY-1023-T	SERVER FLASH	1U1N-280/512G/9.6T SSD-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-2001	SIO-READY-2001	SERVER FLASH	2U1N-280/512G/1.6T SSD/26.4T/DC	\$0	Each	33%	\$0	Other	D3
SIO-READY-2001-T	SIO-READY-2001-T	SERVER FLASH	2U1N-280/512G/1.6T SSD/26.4T/DC-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-2002	SIO-READY-2002	SERVER FLASH	2U1N-250/256G/1.6T SSD/26.4T/DC	\$0	Each	33%	\$0	Other	D3
SIO-READY-2002-T	SIO-READY-2002-T	SERVER FLASH	2U1N-250/256G/1.6T SSD/26.4T/DC-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-2003	SIO-READY-2003	SERVER FLASH	2U1N-280/256G/4.8T SSD/21.6T/DC	\$0	Each	33%	\$0	Other	D3
SIO-READY-2003-T	SIO-READY-2003-T	SERVER FLASH	2U1N-280/256G/4.8T SSD/21.6T/DC-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-2004	SIO-READY-2004	SERVER FLASH	2U1N-280/512G/46T SSD	\$0	Each	33%	\$0	Other	D3
SIO-READY-2004-T	SIO-READY-2004-T	SERVER FLASH	2U1N-280/512G/46T SSD-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-2005	SIO-READY-2005	SERVER FLASH	2U1N-120/64G/1.6T SSD/26.4T/DC	\$0	Each	33%	\$0	Other	D3
SIO-READY-2005-T	SIO-READY-2005-T	SERVER FLASH	2U1N-120/64G/1.6T SSD/26.4T/DC-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-2006	SIO-READY-2006	SERVER FLASH	2U1N-150/64G/4.8T SSD/21.6T/DC	\$0	Each	33%	\$0	Other	D3
SIO-READY-2006-T	SIO-READY-2006-T	SERVER FLASH	2U1N-150/64G/4.8T SSD/21.6T/DC-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-2007	SIO-READY-2007	SERVER FLASH	2U1N-120/64G/28.8T	\$0	Each	33%	\$0	Other	D3
SIO-READY-2007-T	SIO-READY-2007-T	SERVER FLASH	2U1N-120/64G/28.8T-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-2008	SIO-READY-2008	SERVER FLASH	2U1N-150/64G/46T SSD	\$0	Each	33%	\$0	Other	D3
SIO-READY-2008-T	SIO-READY-2008-T	SERVER FLASH	2U1N-150/64G/46T SSD-T	\$0	Each	33%	\$0	Other	D3
SIO-READY-MGMT	SIO-READY-MGMT	SERVER FLASH	MGMT 1U-109/64G/600G	\$0	Each	33%	\$0	Other	D3
SIO-READY-MGMT-T	SIO-READY-MGMT-T	SERVER FLASH	MGMT 1U-109/64G/600G-T	\$0	Each	33%	\$0	Other	D3
SIO-SWITCH-0001	SIO-SWITCH-0001	SERVER FLASH	ARISTA 7010T-48-R 48xRJ45 4xSFP+	\$30,637	Each	33%	\$20,527	Other	D3
SIO-SWITCH-0002	SIO-SWITCH-0002	SERVER FLASH	ARISTA 7050SX-64-R 48xSFP+ 4xQSFP+	\$67,519	Each	33%	\$45,238	Other	D3
SIO-SWITCH-0003	SIO-SWITCH-0003	SERVER FLASH	ARISTA 7050SX-128-R 96xSFP+ 8xQSFP+	\$131,900	Each	33%	\$88,373	Other	D3
SIO-SWITCH-0004	SIO-SWITCH-0004	SERVER FLASH	ARISTA 7280SE-64-R 48xSFP+ 4xQSFP+	\$123,870	Each	33%	\$82,993	Other	D3
SIO-SWITCH-F-0001	SIO-SWITCH-F-0001	SERVER FLASH	FAC ARISTA 7010T-48-R 48xRJ45 4xSFP+	\$30,637	Each	33%	\$20,527	Other	D3
SIO-SWITCH-F-0002	SIO-SWITCH-F-0002	SERVER FLASH	FAC ARISTA 7050SX-64-R 48xSFP+ 4xQSFP+	\$67,519	Each	33%	\$45,238	Other	D3
SIO-SWITCH-F-0003	SIO-SWITCH-F-0003	SERVER FLASH	FAC ARISTA 7050SX-128-R 96xSFP+ 8xQSFP+	\$131,900	Each	33%	\$88,373	Other	D3
SIO-SWITCH-F-0004	SIO-SWITCH-F-0004	SERVER FLASH	FAC ARISTA 7280SE-64-R 48xSFP+ 4xQSFP+	\$123,870	Each	33%	\$82,993	Other	D3
VSL3-002-600	VSL3-002-600	SMARTS	SA SUITE STANDARD EDITION TLA=MA	\$0	Each	33%	\$0	Other	D3
VSL3-002-601	VSL3-002-601	SMARTS	SA SUITE ADVANCED EDITION TLA=MA	\$0	Each	33%	\$0	Other	D3
VSL3-002-602	VSL3-002-602	SMARTS	SDN FOR SA SUITE EDITIONS TLA=MA	\$0	Each	33%	\$0	Other	D3
456-111-886	456-111-886	STORAGE SW	RTI BASIC PLATFORM PERPETUAL=ZC	\$23,000	Each	33%	\$15,410	Other	D3
450-001-514	450-001-514	SW DEFINED STORAGE	VI PR SUITE SIO Tier 0=CB	\$0	Each	33%	\$0	Other	D3
450-001-515	450-001-515	SW DEFINED STORAGE	VI PR SUITE SIO Tier 1=CB	\$0	Each	33%	\$0	Other	D3
450-001-516	450-001-516	SW DEFINED STORAGE	VI PR SUITE SIO Tier 2=CB	\$0	Each	33%	\$0	Other	D3
450-001-517	450-001-517	SW DEFINED STORAGE	VI PR SUITE SIO Tier 3=CB	\$0	Each	33%	\$0	Other	D3
450-001-518	450-001-518	SW DEFINED STORAGE	VI PR SUITE SIO Tier 4=CB	\$0	Each	33%	\$0	Other	D3
450-001-519	450-001-519	SW DEFINED STORAGE	VI PR SUITE SIO Tier 5=CB	\$0	Each	33%	\$0	Other	D3
450-001-520	450-001-520	SW DEFINED STORAGE	VI PR SUITE SIO Tier 6=CB	\$0	Each	33%	\$0	Other	D3
450-001-534	450-001-534	SW DEFINED STORAGE	VI PR SUITE Ent 1-50TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-535	450-001-535	SW DEFINED STORAGE	VI PR SUITE Ent 51-150TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-536	450-001-536	SW DEFINED STORAGE	VI PR SUITE Ent 151-300TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-537	450-001-537	SW DEFINED STORAGE	VI PR SUITE Ent 301-450TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-538	450-001-538	SW DEFINED STORAGE	VI PR SUITE Ent 451-750TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-539	450-001-539	SW DEFINED STORAGE	VI PR SUITE Ent 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-540	450-001-540	SW DEFINED STORAGE	VI PR SUITE Ent 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-541	450-001-541	SW DEFINED STORAGE	VI PR SUITE Ent 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-542	450-001-542	SW DEFINED STORAGE	VI PR SUITE Ent 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-543	450-001-543	SW DEFINED STORAGE	VI PR SUITE Ent 10001TB+=CB	\$0	Each	33%	\$0	Other	D3
450-001-544	450-001-544	SW DEFINED STORAGE	VI PR SUITE Mid 1-50TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-545	450-001-545	SW DEFINED STORAGE	VI PR SUITE Mid 51-150TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-546	450-001-546	SW DEFINED STORAGE	VI PR SUITE Mid 151-300TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-547	450-001-547	SW DEFINED STORAGE	VI PR SUITE Mid 301-450TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-548	450-001-548	SW DEFINED STORAGE	VI PR SUITE Mid 451-750TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-549	450-001-549	SW DEFINED STORAGE	VI PR SUITE Mid 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-550	450-001-550	SW DEFINED STORAGE	VI PR SUITE Mid 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-551	450-001-551	SW DEFINED STORAGE	VI PR SUITE Mid 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-552	450-001-552	SW DEFINED STORAGE	VI PR SUITE Mid 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-553	450-001-553	SW DEFINED STORAGE	VI PR SUITE Mid 10001TB+=CB	\$0	Each	33%	\$0	Other	D3
450-001-554	450-001-554	SW DEFINED STORAGE	VI PR SUITE Cloud 1-50TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-555	450-001-555	SW DEFINED STORAGE	VI PR SUITE Cloud 51-150TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-556	450-001-556	SW DEFINED STORAGE	VI PR SUITE Cloud 151-300TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-557	450-001-557	SW DEFINED STORAGE	VI PR SUITE Cloud 301-450TB=CB	\$0	Each	33%	\$0	Other	D3



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
450-001-558	450-001-558	SW DEFINED STORAGE	VIPR SUITE Cloud 451-750TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-559	450-001-559	SW DEFINED STORAGE	VIPR SUITE Cloud 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-560	450-001-560	SW DEFINED STORAGE	VIPR SUITE Cloud 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-561	450-001-561	SW DEFINED STORAGE	VIPR SUITE Cloud 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-562	450-001-562	SW DEFINED STORAGE	VIPR SUITE Cloud 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3
450-001-563	450-001-563	SW DEFINED STORAGE	VIPR SUITE Cloud 10001TB+=CB	\$0	Each	33%	\$0	Other	D3
456-110-303	456-110-303	SW DEFINED STORAGE	T1 SRM SA 1-50TB=CB	\$1,070	Each	33%	\$717	Other	D3
456-110-304	456-110-304	SW DEFINED STORAGE	T1 SRM SA 51-150TB=CB	\$1,060	Each	33%	\$710	Other	D3
456-110-305	456-110-305	SW DEFINED STORAGE	T1 SRM SA 151-300TB=CB	\$1,060	Each	33%	\$710	Other	D3
456-110-306	456-110-306	SW DEFINED STORAGE	T1 SRM SA 301-450TB=CB	\$1,050	Each	33%	\$704	Other	D3
456-110-307	456-110-307	SW DEFINED STORAGE	T1 SRM SA 451-750TB=CB	\$90	Each	33%	\$657	Other	D3
456-110-308	456-110-308	SW DEFINED STORAGE	T1 SRM SA 751-1500TB=CB	\$820	Each	33%	\$549	Other	D3
456-110-309	456-110-309	SW DEFINED STORAGE	T1 SRM SA 1501-3000TB=CB	\$780	Each	33%	\$523	Other	D3
456-110-310	456-110-310	SW DEFINED STORAGE	T1 SRM SA 3001-5000TB=CB	\$700	Each	33%	\$469	Other	D3
456-110-311	456-110-311	SW DEFINED STORAGE	T1 SRM SA 5001-10000TB=CB	\$540	Each	33%	\$362	Other	D3
456-110-312	456-110-312	SW DEFINED STORAGE	T1 SRM SA 10001+TB=CB	\$460	Each	33%	\$308	Other	D3
456-110-313	456-110-313	SW DEFINED STORAGE	T2 SRM SA 1-50TB=CB	\$660	Each	33%	\$442	Other	D3
456-110-314	456-110-314	SW DEFINED STORAGE	T2 SRM SA 51-150TB=CB	\$620	Each	33%	\$415	Other	D3
456-110-315	456-110-315	SW DEFINED STORAGE	T2 SRM SA 151-300TB=CB	\$580	Each	33%	\$389	Other	D3
456-110-316	456-110-316	SW DEFINED STORAGE	T2 SRM SA 301-450TB=CB	\$530	Each	33%	\$355	Other	D3
456-110-317	456-110-317	SW DEFINED STORAGE	T2 SRM SA 451-750TB=CB	\$480	Each	33%	\$322	Other	D3
456-110-318	456-110-318	SW DEFINED STORAGE	T2 SRM SA 751-1500TB=CB	\$340	Each	33%	\$228	Other	D3
456-110-319	456-110-319	SW DEFINED STORAGE	T2 SRM SA 1501-3000TB=CB	\$320	Each	33%	\$214	Other	D3
456-110-320	456-110-320	SW DEFINED STORAGE	T2 SRM SA 3001-5000TB=CB	\$300	Each	33%	\$201	Other	D3
456-110-321	456-110-321	SW DEFINED STORAGE	T2 SRM SA 5001-10000TB=CB	\$280	Each	33%	\$188	Other	D3
456-110-322	456-110-322	SW DEFINED STORAGE	T2 SRM SA 10001+TB=CB	\$250	Each	33%	\$174	Other	D3
456-110-323	456-110-323	SW DEFINED STORAGE	T3 SRM SA 1-50TB=CB	\$420	Each	33%	\$281	Other	D3
456-110-324	456-110-324	SW DEFINED STORAGE	T3 SRM SA 51-150TB=CB	\$390	Each	33%	\$261	Other	D3
456-110-325	456-110-325	SW DEFINED STORAGE	T3 SRM SA 151-300TB=CB	\$370	Each	33%	\$248	Other	D3
456-110-326	456-110-326	SW DEFINED STORAGE	T3 SRM SA 301-450TB=CB	\$340	Each	33%	\$228	Other	D3
456-110-327	456-110-327	SW DEFINED STORAGE	T3 SRM SA 451-750TB=CB	\$310	Each	33%	\$208	Other	D3
456-110-328	456-110-328	SW DEFINED STORAGE	T3 SRM SA 751-1500TB=CB	\$280	Each	33%	\$188	Other	D3
456-110-329	456-110-329	SW DEFINED STORAGE	T3 SRM SA 1501-3000TB=CB	\$260	Each	33%	\$174	Other	D3
456-110-351	456-110-351	SW DEFINED STORAGE	T1 VIPRC SA 1-50TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-352	456-110-352	SW DEFINED STORAGE	T1 VIPRC SA 51-150TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-353	456-110-353	SW DEFINED STORAGE	T1 VIPRC SA 151-300TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-354	456-110-354	SW DEFINED STORAGE	T1 VIPRC SA 301-450TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-355	456-110-355	SW DEFINED STORAGE	T1 VIPRC SA 451-750TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-356	456-110-356	SW DEFINED STORAGE	T1 VIPRC SA 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-357	456-110-357	SW DEFINED STORAGE	T1 VIPRC SA 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-358	456-110-358	SW DEFINED STORAGE	T1 VIPRC SA 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-359	456-110-359	SW DEFINED STORAGE	T1 VIPRC SA 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-360	456-110-360	SW DEFINED STORAGE	T1 VIPRC SA 10001+TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-361	456-110-361	SW DEFINED STORAGE	T2 VIPRC SA 1-50TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-362	456-110-362	SW DEFINED STORAGE	T2 VIPRC SA 51-150TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-363	456-110-363	SW DEFINED STORAGE	T2 VIPRC SA 151-300TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-364	456-110-364	SW DEFINED STORAGE	T2 VIPRC SA 301-450TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-365	456-110-365	SW DEFINED STORAGE	T2 VIPRC SA 451-750TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-366	456-110-366	SW DEFINED STORAGE	T2 VIPRC SA 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-367	456-110-367	SW DEFINED STORAGE	T2 VIPRC SA 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-368	456-110-368	SW DEFINED STORAGE	T2 VIPRC SA 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-369	456-110-369	SW DEFINED STORAGE	T2 VIPRC SA 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-370	456-110-370	SW DEFINED STORAGE	T2 VIPRC SA 10001+TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-371	456-110-371	SW DEFINED STORAGE	T3 VIPRC SA 1-50TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-372	456-110-372	SW DEFINED STORAGE	T3 VIPRC SA 51-150TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-373	456-110-373	SW DEFINED STORAGE	T3 VIPRC SA 151-300TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-374	456-110-374	SW DEFINED STORAGE	T3 VIPRC SA 301-450TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-375	456-110-375	SW DEFINED STORAGE	T3 VIPRC SA 451-750TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-376	456-110-376	SW DEFINED STORAGE	T3 VIPRC SA 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-377	456-110-377	SW DEFINED STORAGE	T3 VIPRC SA 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-421	456-110-421	SW DEFINED STORAGE	T3 SRM SA 3001-5000TB=CB	\$200	Each	33%	\$154	Other	D3
456-110-422	456-110-422	SW DEFINED STORAGE	T3 SRM SA 5001-10000TB=CB	\$210	Each	33%	\$141	Other	D3
456-110-423	456-110-423	SW DEFINED STORAGE	T3 SRM SA 10001TB+=CB	\$190	Each	33%	\$127	Other	D3
456-110-424	456-110-424	SW DEFINED STORAGE	T3 VIPRC SA 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-425	456-110-425	SW DEFINED STORAGE	T3 VIPRC SA 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-426	456-110-426	SW DEFINED STORAGE	T3 VIPRC SA 10001TB+=CB	\$0	Each	33%	\$0	Other	D3
456-110-539	456-110-539	SW DEFINED STORAGE	VS SRM SIO Tier 0 TB=CB	\$450	Each	33%	\$302	Other	D3
456-110-540	456-110-540	SW DEFINED STORAGE	VS SRM SIO Tier 1 TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-541	456-110-541	SW DEFINED STORAGE	VS SRM SIO Tier 2 TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-542	456-110-542	SW DEFINED STORAGE	VS SRM SIO Tier 3 TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-543	456-110-543	SW DEFINED STORAGE	VS SRM SIO Tier 4 TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-544	456-110-544	SW DEFINED STORAGE	VS SRM SIO Tier 5 TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-545	456-110-545	SW DEFINED STORAGE	VS SRM SIO Tier 6 TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-808	456-110-808	SW DEFINED STORAGE	SRM VxFlex OS Tier 1 TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-809	456-110-809	SW DEFINED STORAGE	SRM VxFlex OS Tier 2 TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-810	456-110-810	SW DEFINED STORAGE	SRM VxFlex OS Tier 3 TB=CB	\$0	Each	33%	\$0	Other	D3
456-110-811	456-110-811	SW DEFINED STORAGE	SRM VxFlex OS Tier 4 TB=CB	\$0	Each	33%	\$0	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
456-110-812	456-110-812	SW DEFINED STORAGE	SRM VxFlex OS Tier 5 TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-813	456-110-813	SW DEFINED STORAGE	SRM VxFlex OS Tier 6 TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-814	456-110-814	SW DEFINED STORAGE	SRM VxFlex OS Tier 7 TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-891	456-110-891	SW DEFINED STORAGE	VIPIR SRM Vblock TIER 1 =IC	\$0	Each	33%	\$0	Other	D3	
456-110-892	456-110-892	SW DEFINED STORAGE	VIPIR SRM Vblock TIER 2 =IC	\$0	Each	33%	\$0	Other	D3	
456-110-893	456-110-893	SW DEFINED STORAGE	VIPIR SRM Vblock TIER 3 =IC	\$0	Each	33%	\$0	Other	D3	
456-110-894	456-110-894	SW DEFINED STORAGE	VIPIR SRM Vblock TIER 4 =IC	\$0	Each	33%	\$0	Other	D3	
456-110-910	456-110-910	SW DEFINED STORAGE	VIPIR Controller Promo T1 100-150TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-911	456-110-911	SW DEFINED STORAGE	VIPIR Controller Promo T1 151-300TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-912	456-110-912	SW DEFINED STORAGE	VIPIR Controller Promo T1 301-450TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-913	456-110-913	SW DEFINED STORAGE	VIPIR Controller Promo T1 451-750TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-914	456-110-914	SW DEFINED STORAGE	VIPIR Controller Promo T1 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-915	456-110-915	SW DEFINED STORAGE	VIPIR Controller Promo T1 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-916	456-110-916	SW DEFINED STORAGE	VIPIR Controller Promo T1 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-917	456-110-917	SW DEFINED STORAGE	VIPIR Controller Promo T1 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-918	456-110-918	SW DEFINED STORAGE	VIPIR Controller Promo T1 10001TB+=CB	\$0	Each	33%	\$0	Other	D3	
456-110-919	456-110-919	SW DEFINED STORAGE	VIPIR Controller Promo T2 100-150TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-920	456-110-920	SW DEFINED STORAGE	VIPIR Controller Promo T2 151-300TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-921	456-110-921	SW DEFINED STORAGE	VIPIR Controller Promo T2 301-450TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-922	456-110-922	SW DEFINED STORAGE	VIPIR Controller Promo T2 451-750TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-923	456-110-923	SW DEFINED STORAGE	VIPIR Controller Promo T2 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-924	456-110-924	SW DEFINED STORAGE	VIPIR Controller Promo T2 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-925	456-110-925	SW DEFINED STORAGE	VIPIR Controller Promo T2 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-926	456-110-926	SW DEFINED STORAGE	VIPIR Controller Promo T2 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-927	456-110-927	SW DEFINED STORAGE	VIPIR Controller Promo T2 10001TB+=CB	\$0	Each	33%	\$0	Other	D3	
456-110-928	456-110-928	SW DEFINED STORAGE	VIPIR Controller Promo T3 100-150TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-929	456-110-929	SW DEFINED STORAGE	VIPIR Controller Promo T3 151-300TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-930	456-110-930	SW DEFINED STORAGE	VIPIR Controller Promo T3 301-450TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-931	456-110-931	SW DEFINED STORAGE	VIPIR Controller Promo T3 451-750TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-932	456-110-932	SW DEFINED STORAGE	VIPIR Controller Promo T3 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-933	456-110-933	SW DEFINED STORAGE	VIPIR Controller Promo T3 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-934	456-110-934	SW DEFINED STORAGE	VIPIR Controller Promo T3 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-935	456-110-935	SW DEFINED STORAGE	VIPIR Controller Promo T3 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3	
456-110-936	456-110-936	SW DEFINED STORAGE	VIPIR Controller Promo T3 10001TB+=CB	\$0	Each	33%	\$0	Other	D3	
457-102-089	457-102-089	SW DEFINED STORAGE	VS T1 NPSUITE 1-50TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-090	457-102-090	SW DEFINED STORAGE	VS T1 NPSUITE 51-150TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-091	457-102-091	SW DEFINED STORAGE	VS T1 NPSUITE 151-300TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-092	457-102-092	SW DEFINED STORAGE	VS T1 NPSUITE 301-450TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-093	457-102-093	SW DEFINED STORAGE	VS T1 NPSUITE 451-750TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-094	457-102-094	SW DEFINED STORAGE	VS T1 NPSUITE 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-095	457-102-095	SW DEFINED STORAGE	VS T1 NPSUITE 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-096	457-102-096	SW DEFINED STORAGE	VS T1 NPSUITE 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-097	457-102-097	SW DEFINED STORAGE	VS T1 NPSUITE 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-098	457-102-098	SW DEFINED STORAGE	VS T1 NPSUITE 10001TB+=CB	\$0	Each	33%	\$0	Other	D3	
457-102-099	457-102-099	SW DEFINED STORAGE	VS T2 NPSUITE 1-50TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-100	457-102-100	SW DEFINED STORAGE	VS T2 NPSUITE 51-150TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-101	457-102-101	SW DEFINED STORAGE	VS T2 NPSUITE 151-300TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-102	457-102-102	SW DEFINED STORAGE	VS T2 NPSUITE 301-450TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-103	457-102-103	SW DEFINED STORAGE	VS T2 NPSUITE 451-750TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-104	457-102-104	SW DEFINED STORAGE	VS T2 NPSUITE 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-105	457-102-105	SW DEFINED STORAGE	VS T2 NPSUITE 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-106	457-102-106	SW DEFINED STORAGE	VS T2 NPSUITE 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-107	457-102-107	SW DEFINED STORAGE	VS T2 NPSUITE 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-108	457-102-108	SW DEFINED STORAGE	VS T2 NPSUITE 10001TB+=CB	\$0	Each	33%	\$0	Other	D3	
457-102-109	457-102-109	SW DEFINED STORAGE	VS T3 NPSUITE 1-50TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-110	457-102-110	SW DEFINED STORAGE	VS T3 NPSUITE 51-150TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-111	457-102-111	SW DEFINED STORAGE	VS T3 NPSUITE 151-300TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-112	457-102-112	SW DEFINED STORAGE	VS T3 NPSUITE 301-450TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-113	457-102-113	SW DEFINED STORAGE	VS T3 NPSUITE 451-750TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-114	457-102-114	SW DEFINED STORAGE	VS T3 NPSUITE 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-115	457-102-115	SW DEFINED STORAGE	VS T3 NPSUITE 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-124	457-102-124	SW DEFINED STORAGE	VS T3 NPSUITE 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-125	457-102-125	SW DEFINED STORAGE	VS T3 NPSUITE 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3	
457-102-126	457-102-126	SW DEFINED STORAGE	VS T3 NPSUITE 10001TB+=CB	\$0	Each	33%	\$0	Other	D3	
458-001-007	458-001-007	SW DEFINED STORAGE	VS T1 NPSUITE 1-50TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-008	458-001-008	SW DEFINED STORAGE	VS T1 NPSUITE 51-150TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-009	458-001-009	SW DEFINED STORAGE	VS T1 NPSUITE 151-300TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-010	458-001-010	SW DEFINED STORAGE	VS T1 NPSUITE 301-450TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-011	458-001-011	SW DEFINED STORAGE	VS T1 NPSUITE 451-750TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-012	458-001-012	SW DEFINED STORAGE	VS T1 NPSUITE 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-013	458-001-013	SW DEFINED STORAGE	VS T1 NPSUITE 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-014	458-001-014	SW DEFINED STORAGE	VS T1 NPSUITE 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-015	458-001-015	SW DEFINED STORAGE	VS T1 NPSUITE 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-016	458-001-016	SW DEFINED STORAGE	VS T1 NPSUITE 10001TB+=CB	\$0	Each	33%	\$0	Other	D3	
458-001-017	458-001-017	SW DEFINED STORAGE	VS T2 NPSUITE 1-50TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-018	458-001-018	SW DEFINED STORAGE	VS T2 NPSUITE 51-150TB=CB	\$0	Each	33%	\$0	Other	D3	
458-001-019	458-001-019	SW DEFINED STORAGE	VS T2 NPSUITE 151-300TB=CB	\$0	Each	33%	\$0	Other	D3	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-001-020	458-001-020	SW DEFINED STORAGE	VS T2 NPSUITE 301-450TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-021	458-001-021	SW DEFINED STORAGE	VS T2 NPSUITE 451-750TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-022	458-001-022	SW DEFINED STORAGE	VS T2 NPSUITE 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-023	458-001-023	SW DEFINED STORAGE	VS T2 NPSUITE 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-024	458-001-024	SW DEFINED STORAGE	VS T2 NPSUITE 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-025	458-001-025	SW DEFINED STORAGE	VS T2 NPSUITE 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-026	458-001-026	SW DEFINED STORAGE	VS T2 NPSUITE 10001TB+=CB	\$0	Each	33%	\$0	Other	D3
458-001-027	458-001-027	SW DEFINED STORAGE	VS T3 NPSUITE 1-50TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-028	458-001-028	SW DEFINED STORAGE	VS T3 NPSUITE 51-150TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-029	458-001-029	SW DEFINED STORAGE	VS T3 NPSUITE 151-300TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-030	458-001-030	SW DEFINED STORAGE	VS T3 NPSUITE 301-450TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-031	458-001-031	SW DEFINED STORAGE	VS T3 NPSUITE 451-750TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-032	458-001-032	SW DEFINED STORAGE	VS T3 NPSUITE 751-1500TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-033	458-001-033	SW DEFINED STORAGE	VS T3 NPSUITE 1501-3000TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-034	458-001-034	SW DEFINED STORAGE	VS T3 NPSUITE 3001-5000TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-035	458-001-035	SW DEFINED STORAGE	VS T3 NPSUITE 5001-10000TB=CB	\$0	Each	33%	\$0	Other	D3
458-001-036	458-001-036	SW DEFINED STORAGE	VS T3 NPSUITE 10001TB+=CB	\$0	Each	33%	\$0	Other	D3
458-001-161	458-001-161	SW DEFINED STORAGE	ViPR Controller Open	\$0	Each	33%	\$0	Other	D3
458-001-706	458-001-706	SW DEFINED STORAGE	ViPR Controller Promo	\$0	Each	33%	\$0	Other	D3
458-002-671	458-002-671	SW DEFINED STORAGE	SRM for vSAN Tier 1 ? 1-100 TB=CB	\$310	Each	33%	\$208	Other	D3
458-002-672	458-002-672	SW DEFINED STORAGE	SRM for vSAN Tier 2 ? 101-250 TB=CB	\$240	Each	33%	\$161	Other	D3
458-002-673	458-002-673	SW DEFINED STORAGE	SRM for vSAN Tier 3 ? 251-1000 TB=CB	\$180	Each	33%	\$121	Other	D3
458-002-674	458-002-674	SW DEFINED STORAGE	SRM for vSAN Tier 4 ? 1001-5000 TB=CB	\$130	Each	33%	\$87	Other	D3
458-002-675	458-002-675	SW DEFINED STORAGE	SRM for vSAN Tier 5 ? 5001+ TB=CB	\$110	Each	33%	\$74	Other	D3
458-002-688	458-002-688	SW DEFINED STORAGE	SRM PowerFlex Tier 3 ? 251-1000 TB=CB	\$180	Each	33%	\$121	Other	D3
458-002-689	458-002-689	SW DEFINED STORAGE	SRM PowerFlex Tier 5 ? 5001+ TB=CB	\$110	Each	33%	\$74	Other	D3
458-002-690	458-002-690	SW DEFINED STORAGE	SRM PowerFlex Tier 1 ? 12-100 TB=CB	\$310	Each	33%	\$208	Other	D3
458-002-691	458-002-691	SW DEFINED STORAGE	SRM PowerFlex Tier 2 ? 101-250 TB=CB	\$240	Each	33%	\$161	Other	D3
458-002-692	458-002-692	SW DEFINED STORAGE	SRM PowerFlex Tier 4 ? 1001-5000 TB=CB	\$130	Each	33%	\$87	Other	D3
SU-458-000-297	SU-458-000-297	SW DEFINED STORAGE	SRM SUB 12Mo Ent 1-50TB=CB	\$55	Each	33%	\$37	Other	D3
SU-458-000-298	SU-458-000-298	SW DEFINED STORAGE	SRM SUB 12Mo Mid 1-50TB=CB	\$34	Each	33%	\$23	Other	D3
SU-458-000-299	SU-458-000-299	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 1-50TB=CB	\$22	Each	33%	\$15	Other	D3
SU-458-000-335	SU-458-000-335	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 1-50TB=CB	\$45	Each	33%	\$30	Other	D3
SU-458-000-336	SU-458-000-336	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 1-50TB=CB	\$28	Each	33%	\$19	Other	D3
SU-458-000-337	SU-458-000-337	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 1-50TB=CB	\$18	Each	33%	\$12	Other	D3
SU-458-000-371	SU-458-000-371	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 1-50TB=CB	\$50	Each	33%	\$34	Other	D3
SU-458-000-372	SU-458-000-372	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 1-50TB=CB	\$31	Each	33%	\$21	Other	D3
SU-458-000-373	SU-458-000-373	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CLOUD 1-50TB=CB	\$20	Each	33%	\$13	Other	D3
SU-458-000-407	SU-458-000-407	SW DEFINED STORAGE	SRM SUB 12Mo Ent 51-150TB=CB	\$55	Each	33%	\$37	Other	D3
SU-458-000-408	SU-458-000-408	SW DEFINED STORAGE	SRM SUB 12Mo Ent 151-300TB=CB	\$55	Each	33%	\$37	Other	D3
SU-458-000-409	SU-458-000-409	SW DEFINED STORAGE	SRM SUB 12Mo Ent 301-450TB=CB	\$54	Each	33%	\$36	Other	D3
SU-458-000-410	SU-458-000-410	SW DEFINED STORAGE	SRM SUB 12Mo Ent 451-750TB=CB	\$51	Each	33%	\$34	Other	D3
SU-458-000-411	SU-458-000-411	SW DEFINED STORAGE	SRM SUB 12Mo Ent 751-1500TB=CB	\$42	Each	33%	\$28	Other	D3
SU-458-000-412	SU-458-000-412	SW DEFINED STORAGE	SRM SUB 12Mo Ent 1501-3000TB=CB	\$40	Each	33%	\$27	Other	D3
SU-458-000-413	SU-458-000-413	SW DEFINED STORAGE	SRM SUB 12Mo Ent 3001-5000TB=CB	\$36	Each	33%	\$24	Other	D3
SU-458-000-414	SU-458-000-414	SW DEFINED STORAGE	SRM SUB 12Mo Ent 5001-10000TB=CB	\$28	Each	33%	\$19	Other	D3
SU-458-000-415	SU-458-000-415	SW DEFINED STORAGE	SRM SUB 12Mo Ent 10001+TB=CB	\$24	Each	33%	\$16	Other	D3
SU-458-000-416	SU-458-000-416	SW DEFINED STORAGE	SRM SUB 12Mo Mid 51-150TB=CB	\$32	Each	33%	\$21	Other	D3
SU-458-000-417	SU-458-000-417	SW DEFINED STORAGE	SRM SUB 12Mo Mid 151-300TB=CB	\$30	Each	33%	\$20	Other	D3
SU-458-000-418	SU-458-000-418	SW DEFINED STORAGE	SRM SUB 12Mo Mid 301-450TB=CB	\$27	Each	33%	\$18	Other	D3
SU-458-000-419	SU-458-000-419	SW DEFINED STORAGE	SRM SUB 12Mo Mid 451-750TB=CB	\$25	Each	33%	\$17	Other	D3
SU-458-000-420	SU-458-000-420	SW DEFINED STORAGE	SRM SUB 12Mo Mid 751-1500TB=CB	\$18	Each	33%	\$12	Other	D3
SU-458-000-421	SU-458-000-421	SW DEFINED STORAGE	SRM SUB 12Mo Mid 1501-3000TB=CB	\$17	Each	33%	\$11	Other	D3
SU-458-000-422	SU-458-000-422	SW DEFINED STORAGE	SRM SUB 12Mo Mid 3001-5000TB=CB	\$16	Each	33%	\$10	Other	D3
SU-458-000-423	SU-458-000-423	SW DEFINED STORAGE	SRM SUB 12Mo Mid 5001-10000TB=CB	\$14	Each	33%	\$10	Other	D3
SU-458-000-424	SU-458-000-424	SW DEFINED STORAGE	SRM SUB 12Mo Mid 10001+TB=CB	\$13	Each	33%	\$9	Other	D3
SU-458-000-425	SU-458-000-425	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 51-150TB=CB	\$20	Each	33%	\$14	Other	D3
SU-458-000-426	SU-458-000-426	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 151-300TB=CB	\$19	Each	33%	\$13	Other	D3
SU-458-000-427	SU-458-000-427	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 301-450TB=CB	\$18	Each	33%	\$12	Other	D3
SU-458-000-428	SU-458-000-428	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 451-750TB=CB	\$16	Each	33%	\$11	Other	D3
SU-458-000-429	SU-458-000-429	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 751-1500TB=CB	\$14	Each	33%	\$10	Other	D3
SU-458-000-430	SU-458-000-430	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 1501-3000TB=CB	\$13	Each	33%	\$9	Other	D3
SU-458-000-431	SU-458-000-431	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 3001-5000TB=CB	\$12	Each	33%	\$8	Other	D3
SU-458-000-432	SU-458-000-432	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 5001-10000TB=CB	\$11	Each	33%	\$7	Other	D3
SU-458-000-433	SU-458-000-433	SW DEFINED STORAGE	SRM SUB 12Mo Cloud 10001+TB=CB	\$10	Each	33%	\$7	Other	D3
SU-458-000-434	SU-458-000-434	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 51-150TB=CB	\$45	Each	33%	\$30	Other	D3
SU-458-000-435	SU-458-000-435	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 151-300TB=CB	\$45	Each	33%	\$30	Other	D3
SU-458-000-436	SU-458-000-436	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 301-450TB=CB	\$44	Each	33%	\$30	Other	D3
SU-458-000-437	SU-458-000-437	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 451-750TB=CB	\$41	Each	33%	\$28	Other	D3
SU-458-000-438	SU-458-000-438	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 751-1500TB=CB	\$35	Each	33%	\$23	Other	D3
SU-458-000-439	SU-458-000-439	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 1501-3000TB=CB	\$33	Each	33%	\$22	Other	D3
SU-458-000-440	SU-458-000-440	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 3001-5000TB=CB	\$30	Each	33%	\$20	Other	D3
SU-458-000-441	SU-458-000-441	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 5001-10000TB=CB	\$23	Each	33%	\$15	Other	D3
SU-458-000-442	SU-458-000-442	SW DEFINED STORAGE	SRM SUB 36Mo+ Ent 10001+TB=CB	\$19	Each	33%	\$13	Other	D3
SU-458-000-443	SU-458-000-443	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 51-150TB=CB	\$26	Each	33%	\$18	Other	D3
SU-458-000-444	SU-458-000-444	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 151-300TB=CB	\$25	Each	33%	\$16	Other	D3
SU-458-000-445	SU-458-000-445	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 301-450TB=CB	\$22	Each	33%	\$15	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
SU-458-000-446	SU-458-000-446	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 451-750TB=CB	\$20	Each	33%	\$14	Other	D3
SU-458-000-447	SU-458-000-447	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 751-1500TB=CB	\$14	Each	33%	\$10	Other	D3
SU-458-000-448	SU-458-000-448	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 1501-3000TB=CB	\$14	Each	33%	\$9	Other	D3
SU-458-000-449	SU-458-000-449	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 3001-5000TB=CB	\$13	Each	33%	\$9	Other	D3
SU-458-000-450	SU-458-000-450	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 5001-10000TB=CB	\$12	Each	33%	\$8	Other	D3
SU-458-000-451	SU-458-000-451	SW DEFINED STORAGE	SRM SUB 36Mo+ Mid 10001+TB=CB	\$11	Each	33%	\$7	Other	D3
SU-458-000-452	SU-458-000-452	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 51-150TB=CB	\$17	Each	33%	\$11	Other	D3
SU-458-000-453	SU-458-000-453	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 151-300TB=CB	\$16	Each	33%	\$10	Other	D3
SU-458-000-454	SU-458-000-454	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 301-450TB=CB	\$14	Each	33%	\$10	Other	D3
SU-458-000-455	SU-458-000-455	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 451-750TB=CB	\$13	Each	33%	\$9	Other	D3
SU-458-000-456	SU-458-000-456	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 751-1500TB=CB	\$12	Each	33%	\$8	Other	D3
SU-458-000-457	SU-458-000-457	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 1501-3000TB=CB	\$11	Each	33%	\$7	Other	D3
SU-458-000-458	SU-458-000-458	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 3001-5000TB=CB	\$10	Each	33%	\$7	Other	D3
SU-458-000-459	SU-458-000-459	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 5001-10000TB=CB	\$9	Each	33%	\$6	Other	D3
SU-458-000-460	SU-458-000-460	SW DEFINED STORAGE	SRM SUB 36Mo+ Cloud 10001+TB=CB	\$8	Each	33%	\$5	Other	D3
SU-458-000-461	SU-458-000-461	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 51-150TB=CB	\$50	Each	33%	\$33	Other	D3
SU-458-000-462	SU-458-000-462	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 151-300TB=CB	\$50	Each	33%	\$33	Other	D3
SU-458-000-463	SU-458-000-463	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 301-450TB=CB	\$49	Each	33%	\$33	Other	D3
SU-458-000-464	SU-458-000-464	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 451-750TB=CB	\$46	Each	33%	\$31	Other	D3
SU-458-000-465	SU-458-000-465	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 751-1500TB=CB	\$38	Each	33%	\$26	Other	D3
SU-458-000-466	SU-458-000-466	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 1501-3000TB=CB	\$37	Each	33%	\$25	Other	D3
SU-458-000-467	SU-458-000-467	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 3001-5000TB=CB	\$33	Each	33%	\$22	Other	D3
SU-458-000-468	SU-458-000-468	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 5001-10000TB=CB	\$25	Each	33%	\$17	Other	D3
SU-458-000-469	SU-458-000-469	SW DEFINED STORAGE	SRM SUB 36Mo+AIP ENT 10001+TB=CB	\$22	Each	33%	\$14	Other	D3
SU-458-000-470	SU-458-000-470	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 51-150TB=CB	\$29	Each	33%	\$20	Other	D3
SU-458-000-471	SU-458-000-471	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 151-300TB=CB	\$27	Each	33%	\$18	Other	D3
SU-458-000-472	SU-458-000-472	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 301-450TB=CB	\$25	Each	33%	\$17	Other	D3
SU-458-000-473	SU-458-000-473	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 451-750TB=CB	\$23	Each	33%	\$15	Other	D3
SU-458-000-474	SU-458-000-474	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 751-1500TB=CB	\$16	Each	33%	\$11	Other	D3
SU-458-000-475	SU-458-000-475	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 1501-3000TB=CB	\$15	Each	33%	\$10	Other	D3
SU-458-000-476	SU-458-000-476	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 3001-5000TB=CB	\$14	Each	33%	\$9	Other	D3
SU-458-000-477	SU-458-000-477	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 5001-10000TB=CB	\$13	Each	33%	\$9	Other	D3
SU-458-000-478	SU-458-000-478	SW DEFINED STORAGE	SRM SUB 36Mo+AIP Mid 10001+TB=CB	\$12	Each	33%	\$8	Other	D3
SU-458-000-479	SU-458-000-479	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CLOUD 51-150TB=CB	\$18	Each	33%	\$12	Other	D3
SU-458-000-480	SU-458-000-480	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CLOUD 151-300TB=CB	\$17	Each	33%	\$12	Other	D3
SU-458-000-481	SU-458-000-481	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CLOUD 301-450TB=CB	\$16	Each	33%	\$11	Other	D3
SU-458-000-482	SU-458-000-482	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CLOUD 451-750TB=CB	\$15	Each	33%	\$10	Other	D3
SU-458-000-483	SU-458-000-483	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CLOUD 751-1500TB=CB	\$13	Each	33%	\$9	Other	D3
SU-458-000-484	SU-458-000-484	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CLOUD 1501-3000TB=CB	\$12	Each	33%	\$8	Other	D3
SU-458-000-485	SU-458-000-485	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CLOUD 3001-5000TB=CB	\$11	Each	33%	\$7	Other	D3
SU-458-000-486	SU-458-000-486	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CLOUD 5001-10000TB=CB	\$10	Each	33%	\$7	Other	D3
SU-458-000-487	SU-458-000-487	SW DEFINED STORAGE	SRM SUB 36Mo+AIP CL OUD 10001+TB=CB	\$9	Each	33%	\$6	Other	D3
456-104-679	456-104-679	SYM SOFTWARE	SRSTP VMAX (0-14TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-680	456-104-680	SYM SOFTWARE	SRSTP VMAX (15-25TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-681	456-104-681	SYM SOFTWARE	SRSTP VMAX (26-40TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-682	456-104-682	SYM SOFTWARE	SRSTP VMAX (41-60TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-683	456-104-683	SYM SOFTWARE	SRSTP VMAX (61-100TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-684	456-104-684	SYM SOFTWARE	SRSTP VMAX (101-150TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-685	456-104-685	SYM SOFTWARE	SRSTP VMAX (151-250TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-686	456-104-686	SYM SOFTWARE	SRSTP VMAX (251-400TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-687	456-104-687	SYM SOFTWARE	SRSTP VMAX (401-600TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-688	456-104-688	SYM SOFTWARE	SRSTP VMAX (601-1000TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-689	456-104-689	SYM SOFTWARE	SRSTP VMAX (1001TB+) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-690	456-104-690	SYM SOFTWARE	SRSTP VMAX (0-14TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-691	456-104-691	SYM SOFTWARE	SRSTP VMAX (15-25TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-692	456-104-692	SYM SOFTWARE	SRSTP VMAX (26-40TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-693	456-104-693	SYM SOFTWARE	SRSTP VMAX (41-60TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-694	456-104-694	SYM SOFTWARE	SRSTP VMAX (61-100TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-695	456-104-695	SYM SOFTWARE	SRSTP VMAX (101-150TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-696	456-104-696	SYM SOFTWARE	SRSTP VMAX (151-250TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-697	456-104-697	SYM SOFTWARE	SRSTP VMAX (251-400TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-698	456-104-698	SYM SOFTWARE	SRSTP VMAX (401-600TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-699	456-104-699	SYM SOFTWARE	SRSTP VMAX (601-1000TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-700	456-104-700	SYM SOFTWARE	SRSTP VMAX (1001TB+) =CB	\$0	Each	33%	\$0	Other	D3
456-104-702	456-104-702	SYM SOFTWARE	SRSTP VMAX10K 1TB =CB	\$0	Each	33%	\$0	Other	D3
456-105-373	456-105-373	SYM SOFTWARE	SRMSUITE 3PTY TB =CB	\$700	Each	33%	\$469	Other	D3
456-105-374	456-105-374	SYM SOFTWARE	SRMSUITE HDS TB =CB	\$700	Each	33%	\$469	Other	D3
456-105-375	456-105-375	SYM SOFTWARE	SRMSUITE IBM DS TB =CB	\$700	Each	33%	\$469	Other	D3
456-105-376	456-105-376	SYM SOFTWARE	SRMSUITE XIV TB =CB	\$700	Each	33%	\$469	Other	D3
456-105-377	456-105-377	SYM SOFTWARE	SRMSUITE 3Par TB =CB	\$700	Each	33%	\$469	Other	D3
456-105-378	456-105-378	SYM SOFTWARE	SRMSUITE HP EVA TB =CB	\$700	Each	33%	\$469	Other	D3
456-105-379	456-105-379	SYM SOFTWARE	SRMSUITE NTAP TB =CB	\$700	Each	33%	\$469	Other	D3
456-105-380	456-105-380	SYM SOFTWARE	SRMSUITE Compellent TB =CB	\$700	Each	33%	\$469	Other	D3
456-105-381	456-105-381	SYM SOFTWARE	SRMSUITE 3PTY2 TB =CB	\$700	Each	33%	\$469	Other	D3
456-105-741	456-105-741	SYM SOFTWARE	SRMSUITE STD HP XPI/P9500 TB =CB	\$0	Each	33%	\$0	Other	D3
456-105-742	456-105-742	SYM SOFTWARE	SRM HP XPI/P9500 TB =CB	\$390	Each	33%	\$261	Other	D3
456-105-947	456-105-947	SYM SOFTWARE	SRMSUITE VG GATEWAY =ID	\$5,000	Each	33%	\$3,350	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column 1)Column K		
456-107-194	456-107-194	SYM SOFTWARE	SRMSUITE IBM V7000 TB=CB	\$700	Each	33%	\$469	Other	D3	
456-108-162	456-108-162	SYM SOFTWARE	VIPIR SRM UPG IBM DS BASE =IC	\$4,820	Each	33%	\$3,229	Other	D3	
456-108-164	456-108-164	SYM SOFTWARE	VIPIR SRM UPG HP XP/P9500 BASE =IC	\$4,820	Each	33%	\$3,229	Other	D3	
456-108-165	456-108-165	SYM SOFTWARE	VIPIR SRM UPG NTAP BASE =IC	\$4,820	Each	33%	\$3,229	Other	D3	
456-108-782	456-108-782	SYM SOFTWARE	SRMSUITE IBM V7000 BASE=IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-268	456-109-268	SYM SOFTWARE	SRM 3PTY BASE =IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-269	456-109-269	SYM SOFTWARE	SRM HDS BASE =IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-270	456-109-270	SYM SOFTWARE	SRM IBM DS BASE =IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-271	456-109-271	SYM SOFTWARE	SRM XIV BASE =IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-272	456-109-272	SYM SOFTWARE	SRM 3Par BASE =IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-273	456-109-273	SYM SOFTWARE	VIPIR SRM HP EVA BASE =IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-274	456-109-274	SYM SOFTWARE	SRM HP XP/P9500 BASE =IC	\$4,820	Each	33%	\$3,229	Other	D3	
456-109-275	456-109-275	SYM SOFTWARE	SRM NTAP/BASE =IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-276	456-109-276	SYM SOFTWARE	VIPIR SRM Compellent BASE =IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-277	456-109-277	SYM SOFTWARE	SRM 3PTY2 BASE =IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-109-278	456-109-278	SYM SOFTWARE	SRM IBM V7000 BASE=IC	\$7,920	Each	33%	\$5,306	Other	D3	
456-110-768	456-110-768	SYM SOFTWARE	SRM 3PTY TB =CB	\$700	Each	33%	\$469	Other	D3	
456-110-769	456-110-769	SYM SOFTWARE	SRM HDS TB =CB	\$700	Each	33%	\$469	Other	D3	
456-110-770	456-110-770	SYM SOFTWARE	SRM IBM DS TB =CB	\$700	Each	33%	\$469	Other	D3	
456-110-771	456-110-771	SYM SOFTWARE	SRM XIV TB =CB	\$700	Each	33%	\$469	Other	D3	
456-110-772	456-110-772	SYM SOFTWARE	SRM 3Par TB =CB	\$700	Each	33%	\$469	Other	D3	
456-110-773	456-110-773	SYM SOFTWARE	VIPIR SRM HP EVA TB =CB	\$700	Each	33%	\$469	Other	D3	
456-110-774	456-110-774	SYM SOFTWARE	SRM NTAP TB =CB	\$700	Each	33%	\$469	Other	D3	
456-110-775	456-110-775	SYM SOFTWARE	VIPIR SRM Compellent TB =CB	\$700	Each	33%	\$469	Other	D3	
456-110-776	456-110-776	SYM SOFTWARE	SRM 3PTY2 TB =CB	\$700	Each	33%	\$469	Other	D3	
456-110-782	456-110-782	SYM SOFTWARE	SRM VG GATEWAY =ID	\$5,000	Each	33%	\$3,350	Other	D3	
456-110-824	456-110-824	SYM SOFTWARE	SRM IBM V7000 TB=CB	\$700	Each	33%	\$469	Other	D3	
456-110-895	456-110-895	SYM SOFTWARE	VIPIR SRM DMX CAP UPG =IC	\$0	Each	33%	\$0	Other	D3	
457-101-175	457-101-175	SYM SOFTWARE	SRSTP VMAX BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-177	457-101-177	SYM SOFTWARE	SRSTP VMAX10K BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-385	457-101-385	SYM SOFTWARE	SRMSUITE 3PTY BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-387	457-101-387	SYM SOFTWARE	SRMSUITE HDS BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-389	457-101-389	SYM SOFTWARE	SRMSUITE IBM DS BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-391	457-101-391	SYM SOFTWARE	SRMSUITE XIV BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-393	457-101-393	SYM SOFTWARE	SRMSUITE 3Par BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-395	457-101-395	SYM SOFTWARE	SRMSUITE HP EVA BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-397	457-101-397	SYM SOFTWARE	SRMSUITE NTAP BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-399	457-101-399	SYM SOFTWARE	SRMSUITE Compellent BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-401	457-101-401	SYM SOFTWARE	SRMSUITE 3PTY2 BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-410	457-101-410	SYM SOFTWARE	SRMSUITE UPG IBM DS BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-414	457-101-414	SYM SOFTWARE	SRMSUITE UPG NTAP BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-525	457-101-525	SYM SOFTWARE	SRMSUITE HP XP/P9500 BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-101-526	457-101-526	SYM SOFTWARE	SRMSUITE HP XP/P9500 BASE =IC	\$700	Each	33%	\$469	Other	D3	
457-101-527	457-101-527	SYM SOFTWARE	SRMSUITE HP XP/P9500 CAP UPG =IC	\$0	Each	33%	\$0	Other	D3	
457-101-888	457-101-888	SYM SOFTWARE	SRMSUITE UPG HP XP/P9500 BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-850	457-102-850	SYM SOFTWARE	SRMSUITE IBM V7000 BASE=IC	\$0	Each	33%	\$0	Other	D3	
457-102-851	457-102-851	SYM SOFTWARE	VIPIR SRM 3PTY BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-852	457-102-852	SYM SOFTWARE	VIPIR SRM HDS BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-853	457-102-853	SYM SOFTWARE	VIPIR SRM IBM DS BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-854	457-102-854	SYM SOFTWARE	VIPIR SRM XIV BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-855	457-102-855	SYM SOFTWARE	VIPIR SRM 3Par BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-856	457-102-856	SYM SOFTWARE	VIPIR SRM HP EVA BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-857	457-102-857	SYM SOFTWARE	VIPIR SRM NTAP BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-858	457-102-858	SYM SOFTWARE	VIPIR SRM Compellent BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-859	457-102-859	SYM SOFTWARE	VIPIR SRM 3PTY2 BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-659	457-102-659	SYM SOFTWARE	VIPIR SRM HP XP/P9500 BASE =IC	\$0	Each	33%	\$0	Other	D3	
457-102-667	457-102-667	SYM SOFTWARE	VIPIR SRM IBM V7000 BASE=IC	\$0	Each	33%	\$0	Other	D3	
458-000-192	458-000-192	SYM SOFTWARE	SRM for VG Gateway	\$0	Each	33%	\$0	Other	D3	
458-000-201	458-000-201	SYM SOFTWARE	SRM for 3rd Party	\$0	Each	33%	\$0	Other	D3	
ELA-CUS-SRM3	ELA-CUS-SRM3	SYM SOFTWARE	SRM SUITE 3.0 ELA =CB	\$1,000	Each	33%	\$670	Other	D3	
PP-HP-KIT	PP-HP-KIT	SYM SOFTWARE	POWERPATH PP-HP-KIT	\$50	Each	33%	\$34	Other	D3	
PP-LX-KIT	PP-LX-KIT	SYM SOFTWARE	POWERPATH PP-LX-KIT	\$50	Each	33%	\$34	Other	D3	
PPME-HC-LNX	PPME-HC-LNX	SYM SOFTWARE	POWERPATH MIGRATION ENABLER HOST COPY FO	\$0	Each	33%	\$0	Other	D3	
PP-WN-KIT	PP-WN-KIT	SYM SOFTWARE	POWERPATH PP-WN-KIT	\$50	Each	33%	\$34	Other	D3	
SRM3-SW-KIT	SRM3-SW-KIT	SYM SOFTWARE	SRM 3.0 MEDIA KIT	\$0	Each	33%	\$0	Other	D3	
SRMST-SITE	SRMST-SITE	SYM SOFTWARE	SRST SITE SERVER BASE =IA	\$0	Each	33%	\$0	Other	D3	
SRSTU-DX3P-BN	SRSTU-DX3P-BN	SYM SOFTWARE	SRSTU DMX/VMAX10K/3PTY BASE =IC	\$0	Each	33%	\$0	Other	D3	
SRSTU-DX3P-N	SRSTU-DX3P-N	SYM SOFTWARE	SRSTU DMX/VMAX10K/3PTY 1TB =IC	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMAX-B	SRSTU-VMAX-B	SYM SOFTWARE	SRSTU VMAX BASE =IC	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMX1	SRSTU-VMX1	SYM SOFTWARE	SRSTU VMAX (0-14TB) NONSATA =CB	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMX10	SRSTU-VMX10	SYM SOFTWARE	SRSTU VMAX (601-1000TB) NONSATA =CB	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMX11	SRSTU-VMX11	SYM SOFTWARE	SRSTU VMAX (1001TB+) NONSATA =CB	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMX2	SRSTU-VMX2	SYM SOFTWARE	SRSTU VMAX (15-25TB) NONSATA =CB	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMX3	SRSTU-VMX3	SYM SOFTWARE	SRSTU VMAX (26-40TB) NONSATA =CB	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMX4	SRSTU-VMX4	SYM SOFTWARE	SRSTU VMAX (41-60TB) NONSATA =CB	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMX5	SRSTU-VMX5	SYM SOFTWARE	SRSTU VMAX (61-100TB) NONSATA A =CB	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMX6	SRSTU-VMX6	SYM SOFTWARE	SRSTU VMAX (101-150TB) NONSATA =CB	\$0	Each	33%	\$0	Other	D3	
SRSTU-VMX7	SRSTU-VMX7	SYM SOFTWARE	SRSTU VMAX (151-250TB) NONSATA =CB	\$0	Each	33%	\$0	Other	D3	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SRSTU-VMX8	SRSTU-VMX8	SYM SOFTWARE	SRSTU VMAX (251-400TB) NONSATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMX9	SRSTU-VMX9	SYM SOFTWARE	SRSTU VMAX (401-600TB) NONSATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS1	SRSTU-VMXS1	SYM SOFTWARE	SRSTU VMAX (0-14TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS10	SRSTU-VMXS10	SYM SOFTWARE	SRSTU VMAX (601-1000TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS11	SRSTU-VMXS11	SYM SOFTWARE	SRSTU VMAX (1001TB+) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS2	SRSTU-VMXS2	SYM SOFTWARE	SRSTU VMAX (15-25TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS3	SRSTU-VMXS3	SYM SOFTWARE	SRSTU VMAX (26-40TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS4	SRSTU-VMXS4	SYM SOFTWARE	SRSTU VMAX (41-60TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS5	SRSTU-VMXS5	SYM SOFTWARE	SRSTU VMAX (61-100TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS6	SRSTU-VMXS6	SYM SOFTWARE	SRSTU VMAX (101-150TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS7	SRSTU-VMXS7	SYM SOFTWARE	SRSTU VMAX (151-250TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS8	SRSTU-VMXS8	SYM SOFTWARE	SRSTU VMAX (251-400TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
SRSTU-VMXS9	SRSTU-VMXS9	SYM SOFTWARE	SRSTU VMAX (401-600TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-703	456-104-703	SYMMETRIX VMAX 20K	SRSTP VMAX20K (0-14TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-704	456-104-704	SYMMETRIX VMAX 20K	SRSTP VMAX20K (15-25TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-705	456-104-705	SYMMETRIX VMAX 20K	SRSTP VMAX20K (26-40TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-706	456-104-706	SYMMETRIX VMAX 20K	SRSTP VMAX20K (41-60TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-707	456-104-707	SYMMETRIX VMAX 20K	SRSTP VMAX20K (61-100TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-708	456-104-708	SYMMETRIX VMAX 20K	SRSTP VMAX20K (101-150TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-709	456-104-709	SYMMETRIX VMAX 20K	SRSTP VMAX20K (151-250TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-710	456-104-710	SYMMETRIX VMAX 20K	SRSTP VMAX20K (251-400TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-711	456-104-711	SYMMETRIX VMAX 20K	SRSTP VMAX20K (401-600TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-712	456-104-712	SYMMETRIX VMAX 20K	SRSTP VMAX20K (601-1000TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-713	456-104-713	SYMMETRIX VMAX 20K	SRSTP VMAX20K (1001TB+) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-714	456-104-714	SYMMETRIX VMAX 20K	SRSTP VMAX20K (0-14TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-715	456-104-715	SYMMETRIX VMAX 20K	SRSTP VMAX20K (15-25TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-716	456-104-716	SYMMETRIX VMAX 20K	SRSTP VMAX20K (26-40TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-717	456-104-717	SYMMETRIX VMAX 20K	SRSTP VMAX20K (41-60TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-718	456-104-718	SYMMETRIX VMAX 20K	SRSTP VMAX20K (61-100TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-719	456-104-719	SYMMETRIX VMAX 20K	SRSTP VMAX20K (101-150TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-720	456-104-720	SYMMETRIX VMAX 20K	SRSTP VMAX20K (151-250TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-721	456-104-721	SYMMETRIX VMAX 20K	SRSTP VMAX20K (251-400TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-722	456-104-722	SYMMETRIX VMAX 20K	SRSTP VMAX20K (401-600TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-723	456-104-723	SYMMETRIX VMAX 20K	SRSTP VMAX20K (601-1000TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-724	456-104-724	SYMMETRIX VMAX 20K	SRSTP VMAX20K (1001TB+) =CB	\$0	Each	33%	\$0	Other	D3
457-101-178	457-101-178	SYMMETRIX VMAX 20K	SRSTP VMAX20K BASE =IC	\$0	Each	33%	\$0	Other	D3
456-104-725	456-104-725	SYMMETRIX VMAX 40K	SRSTP VMAX40K (0-14TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-726	456-104-726	SYMMETRIX VMAX 40K	SRSTP VMAX40K (15-25TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-727	456-104-727	SYMMETRIX VMAX 40K	SRSTP VMAX40K (26-40TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-728	456-104-728	SYMMETRIX VMAX 40K	SRSTP VMAX40K (41-60TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-729	456-104-729	SYMMETRIX VMAX 40K	SRSTP VMAX40K (61-100TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-730	456-104-730	SYMMETRIX VMAX 40K	SRSTP VMAX40K (101-150TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-731	456-104-731	SYMMETRIX VMAX 40K	SRSTP VMAX40K (151-250TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-732	456-104-732	SYMMETRIX VMAX 40K	SRSTP VMAX40K (251-400TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-733	456-104-733	SYMMETRIX VMAX 40K	SRSTP VMAX40K (401-600TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-734	456-104-734	SYMMETRIX VMAX 40K	SRSTP VMAX40K (601-1000TB) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-735	456-104-735	SYMMETRIX VMAX 40K	SRSTP VMAX40K (1001TB+) SATA =CB	\$0	Each	33%	\$0	Other	D3
456-104-736	456-104-736	SYMMETRIX VMAX 40K	SRSTP VMAX40K (0-14TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-737	456-104-737	SYMMETRIX VMAX 40K	SRSTP VMAX40K (15-25TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-738	456-104-738	SYMMETRIX VMAX 40K	SRSTP VMAX40K (26-40TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-739	456-104-739	SYMMETRIX VMAX 40K	SRSTP VMAX40K (41-60TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-740	456-104-740	SYMMETRIX VMAX 40K	SRSTP VMAX40K (61-100TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-741	456-104-741	SYMMETRIX VMAX 40K	SRSTP VMAX40K (101-150TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-742	456-104-742	SYMMETRIX VMAX 40K	SRSTP VMAX40K (151-250TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-743	456-104-743	SYMMETRIX VMAX 40K	SRSTP VMAX40K (251-400TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-744	456-104-744	SYMMETRIX VMAX 40K	SRSTP VMAX40K (401-600TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-745	456-104-745	SYMMETRIX VMAX 40K	SRSTP VMAX40K (601-1000TB) =CB	\$0	Each	33%	\$0	Other	D3
456-104-746	456-104-746	SYMMETRIX VMAX 40K	SRSTP VMAX40K (1001TB+) =CB	\$0	Each	33%	\$0	Other	D3
457-101-179	457-101-179	SYMMETRIX VMAX 40K	SRSTP VMAX40K BASE =IC	\$0	Each	33%	\$0	Other	D3
VSL3-002-508	VSL3-002-508	VCE	PowerFlex Mig Existing Vison Lic TLA=ID	\$0	Each	33%	\$0	Other	D3
VSL3-002-509	VSL3-002-509	VCE	PowerFlex Manager License TLA=ID	\$0	Each	33%	\$0	Other	D3
VSL3-000-001	VSL3-000-001	VIPR SRM	VIPR SRM SUITE TLA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-002	VSL3-000-002	VIPR SRM	VIPR SRM LITE TLA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-003	VSL3-000-003	VIPR SRM	VIPR SRM PERF MGMT TLA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-004	VSL3-000-004	VIPR SRM	VIPR SRM ALRT MGMT TLA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-005	VSL3-000-005	VIPR SRM	VIPR SRM SRV VIEW CHBK TLA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-006	VSL3-000-006	VIPR SRM	VIPR SRM COMPL ANLT TLA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-800	VSL3-000-800	VIPR SRM	TLA VIPR SolutionPack=CA	\$0	Each	33%	\$0	Other	D3
VSL3-000-801	VSL3-000-801	VIPR SRM	VIPR Controller=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-807	VSL3-000-807	VIPR SRM	VIPR CNTRL OPEN BASED ON RAW TB ELA=CB	\$0	Each	33%	\$0	Other	D3
VSL3-000-808	VSL3-000-808	VIPR SRM	VIPR SRM OPN TIER BASED ON RAW TB ELA=CB	\$0	Each	33%	\$0	Other	D3
456-111-231	456-111-231	VMAX AFA FAMILY	CLOUDARRAY VMAXFX SW FOR FC APP 40TBU=IC	\$0	Each	33%	\$0	Other	D3
CLA-HWVMAXFX-40TBU	CLA-HWVMAXFX-40TBU	VMAX AFA FAMILY	CLOUDARRAY VMAXFX HW FC APPLIANCE 40TBU	\$24,000	Each	33%	\$16,080	Other	D3
456-111-816	456-111-816	VPLEX	RP/EX VPLX V2 LC DL SCV2000/3000/3020=IC	\$3,320	Each	33%	\$2,224	Other	D3
456-111-817	456-111-817	VPLEX	RP/EX VPLX V2 LC DL SC4020=IC	\$4,610	Each	33%	\$3,089	Other	D3
456-111-818	456-111-818	VPLEX	RP/EX VPLX LOCAL DELL COMPLT SC8000=IC	\$14,000	Each	33%	\$9,380	Other	D3
456-111-819	456-111-819	VPLEX	RP/EX VPLX V2 LC DL SC8000/9000=IC	\$19,000	Each	33%	\$12,730	Other	D3

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
456-111-820	456-111-820	VPLEX	RP/EX VPLX V2 RM DL SCV2000/3000/3020=IC	\$8,550	Each	33%	\$5,729	Other	D3	
456-111-821	456-111-821	VPLEX	RP/EX VPLX V2 RM DL SC4020=IC	\$11,890	Each	33%	\$7,966	Other	D3	
456-111-822	456-111-822	VPLEX	RP/EX VPLX REM DELL COMPLT SC8000=IC	\$33,070	Each	33%	\$22,157	Other	D3	
456-111-823	456-111-823	VPLEX	RP/EX VPLX V2 RM DL SC8000/9000=IC	\$47,490	Each	33%	\$31,818	Other	D3	
456-111-824	456-111-824	VPLEX	RP/EX VPLX V6 LC DL SCV2000/3000/3020=IC	\$3,320	Each	33%	\$2,224	Other	D3	
456-111-825	456-111-825	VPLEX	RP/EX VPLX V6 LOC DL SC4020=IC	\$4,610	Each	33%	\$3,089	Other	D3	
456-111-826	456-111-826	VPLEX	RP/EX VPLX V6 LOC DELL COMPLT SC8000=IC	\$14,000	Each	33%	\$9,380	Other	D3	
456-111-827	456-111-827	VPLEX	RP/EX VPLX V6 LC DL SC8000/9000=IC	\$19,000	Each	33%	\$12,730	Other	D3	
456-111-828	456-111-828	VPLEX	RP/EX VPLX V6 RM DL SCV2000/3000/3020=IC	\$8,550	Each	33%	\$5,729	Other	D3	
456-111-829	456-111-829	VPLEX	RP/EX VPLX V6 RM DL SC4020=IC	\$11,890	Each	33%	\$7,966	Other	D3	
456-111-830	456-111-830	VPLEX	RP/EX VPLX V6 REM DELL COMPLT SC8000=IC	\$33,070	Each	33%	\$22,157	Other	D3	
456-111-831	456-111-831	VPLEX	RP/EX VPLX V6 RM DL SC8000/9000=IC	\$47,490	Each	33%	\$31,818	Other	D3	
456-112-969	456-112-969	VPLEX	RP/EX VPLX V2 LC DL SC5000/5020/F=IC	\$7,820	Each	33%	\$5,239	Other	D3	
456-112-970	456-112-970	VPLEX	RP/EX VPLX V2 RM DL SC5000/5020/F=IC	\$20,140	Each	33%	\$13,494	Other	D3	
456-112-971	456-112-971	VPLEX	RP/EX VPLX V2 LC DL SC7020/F=IC	\$13,320	Each	33%	\$8,924	Other	D3	
456-112-972	456-112-972	VPLEX	RP/EX VPLX V2 RM DL SC7020/F=IC	\$29,730	Each	33%	\$19,919	Other	D3	
456-112-973	456-112-973	VPLEX	RP/EX VPLX V6 LC DL SC5000/5020/F=IC	\$7,820	Each	33%	\$5,239	Other	D3	
456-112-974	456-112-974	VPLEX	RP/EX VPLX V6 RM DL SC5000/5020/F=IC	\$20,140	Each	33%	\$13,494	Other	D3	
456-112-975	456-112-975	VPLEX	RP/EX VPLX V6 LC DL SC7020/F=IC	\$13,320	Each	33%	\$8,924	Other	D3	
456-112-976	456-112-976	VPLEX	RP/EX VPLX V6 RM DL SC7020/F=IC	\$29,730	Each	33%	\$19,919	Other	D3	
458-001-855	458-001-855	VPLEX	RP/EX VPLEX VS2 Local Dell=IC	\$0	Each	33%	\$0	Other	D3	
458-001-856	458-001-856	VPLEX	RP/EX VPLEX VS2 Remote Dell=IC	\$0	Each	33%	\$0	Other	D3	
458-001-857	458-001-857	VPLEX	RP/EX VPLEX VS6 Local Dell=IC	\$0	Each	33%	\$0	Other	D3	
458-001-858	458-001-858	VPLEX	RP/EX VPLEX VS6 Remote Dell=IC	\$0	Each	33%	\$0	Other	D3	
456-113-592	456-113-592	VXFLEX	PowerFlex SW Tier 1=CB	\$1,166	Each	33%	\$781	Other	D3	
456-113-593	456-113-593	VXFLEX	PowerFlex SW Tier 2=CB	\$1,166	Each	33%	\$781	Other	D3	
456-113-594	456-113-594	VXFLEX	PowerFlex SW Tier 3=CB	\$1,166	Each	33%	\$781	Other	D3	
456-113-595	456-113-595	VXFLEX	PowerFlex SW Tier 4=CB	\$1,166	Each	33%	\$781	Other	D3	
456-113-596	456-113-596	VXFLEX	PowerFlex SW Tier 5=CB	\$1,051	Each	33%	\$704	Other	D3	
456-113-597	456-113-597	VXFLEX	PowerFlex SW Tier 6=CB	\$935	Each	33%	\$626	Other	D3	
456-113-598	456-113-598	VXFLEX	PowerFlex SW Tier 7=CB	\$847	Each	33%	\$567	Other	D3	
456-113-599	456-113-599	VXFLEX	PowerFlex SW Tier 8=CB	\$765	Each	33%	\$512	Other	D3	
456-113-600	456-113-600	VXFLEX	PowerFlex SW Tier 9=CB	\$688	Each	33%	\$461	Other	D3	
456-113-601	456-113-601	VXFLEX	PowerFlex SW Tier 10=CB	\$616	Each	33%	\$413	Other	D3	
456-113-602	456-113-602	VXFLEX	PowerFlex SW Tier 11=CB	\$556	Each	33%	\$372	Other	D3	
458-002-440	458-002-440	VXFLEX	PowerFlex Software	\$0	Each	33%	\$0	Other	D3	
458-002-659	458-002-659	VXFLEX	VxFlex Appliance Enabler =IF	\$0	Each	33%	\$0	Other	D3	
VSL3-002-022	VSL3-002-022	VXFLEX	RP/EX LOCAL FOR PowerFlex TLA=CA	\$0	Each	33%	\$0	Other	D3	
VSL3-002-023	VSL3-002-023	VXFLEX	RP/EX REMOTE FOR PowerFlex TLA=CA	\$0	Each	33%	\$0	Other	D3	
VSL3-002-500	VSL3-002-500	VXFLEX	EMC ELA SIO SW=CB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-501	VSL3-002-501	VXFLEX	EMC ELA SIO Advanced=CB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-503	VSL3-002-503	VXFLEX	CLOUDLINK FOR SIO/VxFlex OS DARE TLA=CB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-506	VSL3-002-506	VXFLEX	PowerFlex OS SW TLA=CB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-507	VSL3-002-507	VXFLEX	CloudLink PowerFlex SW Enc TLA=CB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-510	VSL3-002-510	VXFLEX	PowerFlex OS SW Integrated Rack TLA=CB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-511	VSL3-002-511	VXFLEX	PowerFlex OS SW VxFlex Appliance TLA=CB	\$0	Each	33%	\$0	Other	D3	
VSL3-002-512	VSL3-002-512	VXFLEX	PowerFlex OS SW Ready Node TLA=CB	\$0	Each	33%	\$0	Other	D3	
456-111-959	456-111-959	VXRAIL	RECOVERPOINT FOR VM FOR 1-NODE HCIA =IB	\$0	Each	33%	\$0	Other	D3	
458-001-937	458-001-937	VXRAIL	RECOVERPOINT FOR VM FOR 1-NODE HCIA	\$0	Each	33%	\$0	Other	D3	
10594 847-2735	10594 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
10594 847-2738	10594 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
10594 847-2739	10594 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
10594 847-2742	10594 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
10594 848-0189	10594 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
10594 848-0190	10594 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
10594 848-0191	10594 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
10594 848-0192	10594 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
10849 850-2386	10849 850-2386	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$5,031	Each	20%	\$4,025	Other	DC1	
10849 850-2387	10849 850-2387	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$5,031	Each	20%	\$4,025	Other	DC1	
10849 850-2499	10849 850-2499	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$2,957	Each	20%	\$2,365	Other	DC1	
10849 850-2500	10849 850-2500	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$2,957	Each	20%	\$2,365	Other	DC1	
10849 850-2809	10849 850-2809	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$2,525	Each	20%	\$2,020	Other	DC1	
10849 850-2810	10849 850-2810	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$2,525	Each	20%	\$2,020	Other	DC1	
10875 848-0189	10875 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
10875 848-0190	10875 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
10875 848-0191	10875 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
10875 848-0192	10875 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11486 770-BBGY	11486 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1	
11486 817-8556	11486 817-8556	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11486 817-8557	11486 817-8557	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11486 847-2735	11486 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11486 847-2738	11486 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11486 847-2739	11486 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11486 847-2742	11486 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11486 848-0189	11486 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11486 848-0190	11486 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11486 848-0191	11486 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
11486 848-0192	11486 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11486 850-7756	11486 850-7756	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$256	Each	20%	\$205	Other	DC1	
11486 850-7757	11486 850-7757	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$80	Each	20%	\$64	Other	DC1	
11486 850-7758	11486 850-7758	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$119	Each	20%	\$96	Other	DC1	
11486 850-7759	11486 850-7759	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$256	Each	20%	\$205	Other	DC1	
11486 850-7760	11486 850-7760	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$80	Each	20%	\$64	Other	DC1	
11486 850-7761	11486 850-7761	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$119	Each	20%	\$96	Other	DC1	
11488 817-8556	11488 817-8556	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11488 817-8557	11488 817-8557	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11488 848-0189	11488 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11488 848-0190	11488 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11488 848-0191	11488 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11488 848-0192	11488 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11488 850-4998	11488 850-4998	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$144	Each	20%	\$115	Other	DC1	
11488 850-4999	11488 850-4999	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$217	Each	20%	\$173	Other	DC1	
11488 850-5026	11488 850-5026	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,233	Each	20%	\$1,787	Other	DC1	
11488 850-5027	11488 850-5027	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$144	Each	20%	\$115	Other	DC1	
11488 850-5028	11488 850-5028	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$355	Each	20%	\$284	Other	DC1	
11488 850-5029	11488 850-5029	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$355	Each	20%	\$284	Other	DC1	
11519 848-0189	11519 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11519 848-0190	11519 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11519 848-0191	11519 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11519 848-0192	11519 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11611 847-2735	11611 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11611 847-2738	11611 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11611 847-2739	11611 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11611 847-2742	11611 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11611 848-0189	11611 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11611 848-0190	11611 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11611 848-0191	11611 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11611 848-0192	11611 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11612 847-2735	11612 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11612 847-2738	11612 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11612 847-2739	11612 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11612 847-2742	11612 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11612 848-0189	11612 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11612 848-0190	11612 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11612 848-0191	11612 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11612 848-0192	11612 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11652 817-8556	11652 817-8556	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11652 817-8557	11652 817-8557	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11652 847-2735	11652 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11652 847-2738	11652 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11652 847-2739	11652 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11652 847-2742	11652 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11652 848-0189	11652 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11652 848-0190	11652 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11652 848-0191	11652 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11652 848-0192	11652 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11655 817-8556	11655 817-8556	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11655 817-8557	11655 817-8557	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11655 847-2735	11655 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11655 847-2738	11655 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11655 847-2739	11655 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11655 847-2742	11655 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11655 848-0189	11655 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11655 848-0190	11655 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11655 848-0191	11655 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11655 848-0192	11655 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11721 817-8556	11721 817-8556	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11721 817-8557	11721 817-8557	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11721 847-2735	11721 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11721 847-2738	11721 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11721 847-2739	11721 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11721 847-2742	11721 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11721 848-0189	11721 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11721 848-0190	11721 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11721 848-0191	11721 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11721 848-0192	11721 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11739 847-2735	11739 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11739 847-2738	11739 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11739 847-2739	11739 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11739 847-2742	11739 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11739 848-0189	11739 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11739 848-0190	11739 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11739 848-0191	11739 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11739 848-0192	11739 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12809 848-0191	12809 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12809 848-0192	12809 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12908 847-2735	12908 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12908 847-2738	12908 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12908 847-2739	12908 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12908 847-2742	12908 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12908 848-0189	12908 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12908 848-0190	12908 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12908 848-0191	12908 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12908 848-0192	12908 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12909 847-2735	12909 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12909 847-2738	12909 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12909 847-2739	12909 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12909 847-2742	12909 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12909 848-0189	12909 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12909 848-0190	12909 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12909 848-0191	12909 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12909 848-0192	12909 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12910 847-2735	12910 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12910 847-2738	12910 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12910 847-2739	12910 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12910 847-2742	12910 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12910 848-0189	12910 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12910 848-0190	12910 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12910 848-0191	12910 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12910 848-0192	12910 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12941 848-0189	12941 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12941 848-0190	12941 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12941 848-0191	12941 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12941 848-0192	12941 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
13252 847-2735	13252 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13252 847-2738	13252 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13252 847-2739	13252 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13252 847-2742	13252 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13252 848-0189	13252 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
13252 848-0190	13252 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
13252 848-0191	13252 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
13252 848-0192	13252 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
13253 847-2735	13253 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13253 847-2738	13253 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13253 847-2739	13253 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13253 847-2742	13253 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13253 848-0189	13253 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
13253 848-0190	13253 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
13253 848-0191	13253 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
13253 848-0192	13253 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
13943 847-2735	13943 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13943 847-2738	13943 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13943 847-2739	13943 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13943 847-2742	13943 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13943 848-0189	13943 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
13943 848-0190	13943 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
13943 848-0191	13943 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
13943 848-0192	13943 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
13944 847-2735	13944 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13944 847-2738	13944 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13944 847-2739	13944 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13944 847-2742	13944 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13944 848-0189	13944 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
13944 848-0190	13944 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
13944 848-0191	13944 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
13944 848-0192	13944 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
14676 210-AXLU	14676 210-AXLU	Dell Networking	Cables & Optics Virtual Base	\$0	Each	20%	\$0	Other	DC1	
14676 407-BBBY	14676 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
14676 407-BBDC	14676 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
14676 407-BBDE	14676 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
14676 407-BBEE	14676 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
14676 407-BBEF	14676 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
14676 407-BBEH	14676 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1	
14676 407-BBEI	14676 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
14676 407-BBEL	14676 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
14676 407-BBGL	14676 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
14676 407-BBGO	14676 407-BBGO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1	
14676 407-BBQU	14676 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
14676 407-BBRB	14676 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
14676 407-BBRI	14676 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
14676 407-BBRL	14676 407-BBRL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC	\$8,500	Each	20%	\$6,800	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
14676 470-ACIM	14676 470-ACIM	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	Each	20%	\$408	Other	DC1	
14676 470-ACIN	14676 470-ACIN	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	Each	20%	\$416	Other	DC1	
14676 470-ACLK	14676 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1	
14676 470-ACLS	14676 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1	
14676 470-ACLX	14676 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1	
14676 470-ACMB	14676 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
14676 470-ACMF	14676 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
14676 470-ACMH	14676 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1	
14676 470-ACMJ	14676 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1	
14676 470-ACQO	14676 470-ACQO	Dell Networking	Dell Networking, Cable, QSFP+ 40GbE Active Optical Cable (no optics required), 3	\$725	Each	20%	\$580	Other	DC1	
14676 470-ACTF	14676 470-ACTF	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter	\$2,610	Each	20%	\$2,088	Other	DC1	
14676 470-AC TG	14676 470-AC TG	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter	\$2,915	Each	20%	\$2,332	Other	DC1	
14676 470-AC TI	14676 470-AC TI	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter	\$2,285	Each	20%	\$1,828	Other	DC1	
14676 470-AC TJ	14676 470-AC TJ	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
14676 470-AC TL	14676 470-AC TL	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1	
14676 470-AC TM	14676 470-AC TM	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1	
14676 470-AC TN	14676 470-AC TN	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8 x 25GbE SFP28 Active Optical Cable,	\$3,425	Each	20%	\$2,740	Other	DC1	
14676 470-AC TO	14676 470-AC TO	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8 x 25GbE SFP28 Active Optical Cable,	\$3,375	Each	20%	\$2,700	Other	DC1	
14676 470-AC TP	14676 470-AC TP	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 0.5 Meter	\$320	Each	20%	\$256	Other	DC1	
14676 470-AC TR	14676 470-AC TR	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 1 Meter	\$390	Each	20%	\$312	Other	DC1	
14676 470-AC TS	14676 470-AC TS	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 2 Meter	\$550	Each	20%	\$440	Other	DC1	
14676 470-AC TW	14676 470-AC TW	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$580	Each	20%	\$464	Other	DC1	
14676 470-AC WD	14676 470-AC WD	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$820	Each	20%	\$656	Other	DC1	
14676 470-AC WF	14676 470-AC WF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC, Breakout,	\$540	Each	20%	\$432	Other	DC1	
14676 470-AC YF	14676 470-AC YF	Dell Networking	Dell Networking 2x100GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 3 Meter	\$770	Each	20%	\$616	Other	DC1	
14676 470-AC YZ	14676 470-AC YZ	Dell Networking	Dell Networking 2x100GbE QSFP28-DD to 2x100GbE QSFP28 Passive DAC, Breakout,	\$790	Each	20%	\$632	Other	DC1	
14676 470-AC ZB	14676 470-AC ZB	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$4,920	Each	20%	\$3,936	Other	DC1	
14676 470-ADBF	14676 470-ADBF	Dell Networking	Module,Cable,MPO12,QDD,OM4,1M	\$460	Each	20%	\$368	Other	DC1	
14676 470-ADBI	14676 470-ADBI	Dell Networking	Module,Cable,MPO12,QDD,OM4,5M	\$590	Each	20%	\$472	Other	DC1	
14676 470-ADBK	14676 470-ADBK	Dell Networking	Module,Cable,MPO12,QDD,OM4,3M	\$520	Each	20%	\$416	Other	DC1	
14676 470-ADBL	14676 470-ADBL	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,7M	\$710	Each	20%	\$568	Other	DC1	
14676 470-ADBZ	14676 470-ADBZ	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,3M	\$580	Each	20%	\$464	Other	DC1	
14676 470-ADCB	14676 470-ADCB	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,5M	\$650	Each	20%	\$520	Other	DC1	
14676 470-ADCC	14676 470-ADCC	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,1M,CA	\$520	Each	20%	\$416	Other	DC1	
14676 470-ADCI	14676 470-ADCI	Dell Networking	Module,Cable,MPO12,QDD,OM4,7M	\$650	Each	20%	\$520	Other	DC1	
14676 470-ADOB	14676 470-ADOB	Dell Networking	Dell Networking Cable, QDD, 2xQSFP+, Active Optical Cable, Breakout, 7 Meter	\$990	Each	20%	\$792	Other	DC1	
14676 470-ADOD	14676 470-ADOD	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 10 Meter	\$1,900	Each	20%	\$1,520	Other	DC1	
14676 470-ADOF	14676 470-ADOF	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 7 Meter	\$1,450	Each	20%	\$1,160	Other	DC1	
14676 470-ADXJ	14676 470-ADXJ	Dell Networking	Dell EMC Networking, 400GbE QSFP56-DD Passive Direct Attach Cable, No FEC, 1	\$325	Each	20%	\$260	Other	DC1	
14676 470-ADXS	14676 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
14676 470-ADYB	14676 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
14676 470-ADYO	14676 470-ADYO	Dell Networking	Dell Networking, 400G QS6DD Passive Copper Direct Attach Cable, 0.5 Meter	\$250	Each	20%	\$200	Other	DC1	
14676 470-ADYQ	14676 470-ADYQ	Dell Networking	Dell Networking, 400G QS6DD Active Optical Cable, 10 Meter	\$5,025	Each	20%	\$4,020	Other	DC1	
14676 470-ADYR	14676 470-ADYR	Dell Networking	Dell Networking, 400G QS6DD Active Optical Cable, 5 Meter	\$5,125	Each	20%	\$4,100	Other	DC1	
14676 470-ADYV	14676 470-ADYV	Dell Networking	Dell Networking, 400G QS6DD Passive Copper Direct Attach Cable, 2 Meter	\$475	Each	20%	\$380	Other	DC1	
14676 470-AECW	14676 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1	
12718 210-ANZI	12718 210-ANZI	Dell Networking	Dell EMC MX5108N 25GbE Ethernet Switch, 4 x 10GbT, 1 x 40GbE QSFP+, 2x 100GbE	\$8,517	Each	20%	\$6,814	Other	DC1	
12718 210-ANZJ	12718 210-ANZJ	Dell Networking	Dell EMC MX5108N 25GbE Ethernet Switch, 4 x 10GbT, 1 x 40GbE QSFP+, 2x 100GbE	\$8,119	Each	20%	\$6,495	Other	DC1	
12718 210-ANZK	12718 210-ANZK	Dell Networking	Dell EMC MX5108N 25GbE Ethernet Switch, 4 x 10GbT, 1 x 40GbE QSFP+, 2x 100GbE	\$9,904	Each	20%	\$7,923	Other	DC1	
12718 332-1286	12718 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
12718 343-BBKS	12718 343-BBKS	Dell Networking	PowerEdge C6420/C6400 Complex Tied Order Ship	\$0	Each	20%	\$0	Other	DC1	
12718 389-CGOO	12718 389-CGOO	Dell Networking	Switch Factory Installed in MX7000 slot A1	\$0	Each	20%	\$0	Other	DC1	
12718 389-CGOP	12718 389-CGOP	Dell Networking	Switch Factory Installed in MX7000 slot A2	\$0	Each	20%	\$0	Other	DC1	
12718 389-CGOQ	12718 389-CGOQ	Dell Networking	Switch Factory Installed in MX7000 slot B1	\$0	Each	20%	\$0	Other	DC1	
12718 389-CGOR	12718 389-CGOR	Dell Networking	Switch Factory Installed in MX7000 slot B2	\$0	Each	20%	\$0	Other	DC1	
12718 389-DOPJ	12718 389-DOPJ	Dell Networking	No Slot Placement needed for APOS	\$0	Each	20%	\$0	Other	DC1	
12718 407-BBBY	12718 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
12718 407-BBGL	12718 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
12718 407-BBGN	12718 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1	
12718 407-BBQZ	12718 407-BBQZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12718 407-BBRB	12718 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12718 407-BBRC	12718 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12718 407-BBSG	12718 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1	
12718 407-BBSK	12718 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1	
12718 407-BBVG	12718 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDm4	\$8,450	Each	20%	\$6,760	Other	DC1	
12718 407-BBVO	12718 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDm4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1	
12718 407-BBWQ	12718 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1	
12718 407-BBWW	12718 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1	
12718 407-BBXT	12718 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1	
12718 407-BBYC	12718 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1	
12718 467-5713	12718 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1	
12718 470-AABX	12718 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1	
12718 470-AAFD	12718 470-AAFD	Dell Networking	Dell Networking, Cable, QSFP+ to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
12718 470-AAFE	12718 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1	
12718 470-AAFF	12718 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1	
12718 470-AAFG	12718 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
12718 470-AAGC	12718 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12718 470-AAGD	12718 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12718 470-AAGE	12718 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12718 470-AAGG	12718 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12718 470-AAGI	12718 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
12718 470-AAIB	12718 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12718 470-AAVO	12718 470-AAVO	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12718 470-AAVR	12718 470-AAVR	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12718 470-AAVT	12718 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1
12718 470-AAVE	12718 470-AAVE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12718 470-AAVN	12718 470-AAVN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12718 470-AAWU	12718 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1
12718 470-AAXB	12718 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12718 470-AAXG	12718 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12718 470-AAXH	12718 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12718 470-AAXI	12718 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12718 470-AAZM	12718 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1
12718 470-ABEM	12718 470-ABEM	Dell Networking	Dell Networking, QSFP+ to 4 x 10/100/1000BASE-T (RJ45) Breakout Cable, 1m - Kit	\$1,350	Each	20%	\$1,080	Other	DC1
12718 470-ABGG	12718 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit	\$375	Each	20%	\$300	Other	DC1
12718 470-ABGH	12718 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
12718 470-ABLX	12718 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12718 470-ABMF	12718 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12718 470-ABMI	12718 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12718 470-ABMP	12718 470-ABMP	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12718 470-ABNZ	12718 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12718 470-ABOB	12718 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12718 470-ABOC	12718 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1
12718 470-ABOF	12718 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12718 470-ABOG	12718 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12718 470-ABOH	12718 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12718 470-ABOI	12718 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
12718 470-ABOK	12718 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12718 470-ABOL	12718 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12718 470-ABOM	12718 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12718 470-ABON	12718 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12718 470-ABOO	12718 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12718 470-ABOR	12718 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1
12718 470-ABOS	12718 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12718 470-ABOT	12718 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12718 470-ABOV	12718 470-ABOV	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12718 470-ABOW	12718 470-ABOW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12718 470-ABOX	12718 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12718 470-ABOY	12718 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12718 470-ABPB	12718 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12718 470-ABPD	12718 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
12718 470-ABPE	12718 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1
12718 470-ABPG	12718 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1
12718 470-ABPH	12718 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1
12718 470-ABPI	12718 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12718 470-ABPJ	12718 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1
12718 470-ABPK	12718 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1
12718 470-ABPM	12718 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12718 470-ABPN	12718 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1
12718 470-ABPO	12718 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1
12718 470-ABPP	12718 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1
12718 470-ABPQ	12718 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1
12718 470-ABPR	12718 470-ABPR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12718 470-ABPT	12718 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1
12718 470-ABPU	12718 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12718 470-ABPV	12718 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1
12718 470-ABPY	12718 470-ABPY	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12718 470-ABQB	12718 470-ABQB	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12718 470-ABQD	12718 470-ABQD	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12718 470-ABQE	12718 470-ABQE	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12718 470-ABQF	12718 470-ABQF	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12718 470-ABQG	12718 470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28,Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12718 470-ABXO	12718 470-ABXO	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12718 470-ABXQ	12718 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12718 470-ACLK	12718 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12718 470-ACLM	12718 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
12718 470-ACLS	12718 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
12718 470-ACLT	12718 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
12718 470-ACLU	12718 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%	\$1,480	Other	DC1
12718 470-ACLV	12718 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
12718 470-ACLX	12718 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
12718 470-ACLY	12718 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1
12718 470-ACMB	12718 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
12718 470-ACMF	12718 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12718 470-ACMH	12718 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
12718 470-ACMJ	12718 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1
12718 470-ACMN	12718 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
12718 470-ACMO	12718 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1
12718 470-ACQO	12718 470-ACQO	Dell Networking	Dell Networking Cable, QSFP+, 40GbE, Active Optical Cable (no optics required), 3	\$725	Each	20%	\$580	Other	DC1
12718 470-ACOR	12718 470-ACOR	Dell Networking	Dell Networking Cable, QSFP+, 40GbE Active Optical (no optics required), 3	\$725	Each	20%	\$580	Other	DC1
12718 470-ADXS	12718 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1
12718 470-ADXT	12718 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1
12718 470-ADXU	12718 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1
12718 470-ADKZ	12718 470-ADKZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1
12718 470-ADVB	12718 470-ADVB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1
12718 470-AECY	12718 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1
12718 631-ABOS	12718 631-ABOS	Dell Networking	MOD.DOC.USR.SWT.MX5108N.US/CAN	\$4	Each	20%	\$3	Other	DC1
12718 634-BPJZ	12718 634-BPJZ	Dell Networking	OS10 Enterprise for APOS MX5108N I/O Module	\$2,200	Each	20%	\$1,760	Other	DC1
12718 634-BPKB	12718 634-BPKB	Dell Networking	OS10 Enterprise MX5108N, POS	\$2,200	Each	20%	\$1,760	Other	DC1
12718 634-BPKC	12718 634-BPKC	Dell Networking	OS10 Enterprise, MX5108N, Customer Kit	\$60	Each	20%	\$48	Other	DC1
12718 800-BBBK	12718 800-BBBK	Dell Networking	System Documentation KIT Not included	\$0	Each	20%	\$0	Other	DC1
12718 817-8549	12718 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
12718 817-8550	12718 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
12718 817-8551	12718 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
12718 817-8552	12718 817-8552	Dell Networking	ProSupport Add-on for HPC, 87 Months (Requires ProSupport or ProSupport Plus)	\$1,078	Each	20%	\$863	Other	DC1
12718 817-8554	12718 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
12718 817-8555	12718 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
12718 817-8558	12718 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
12718 817-8559	12718 817-8559	Dell Networking	ProSupport Add-on for HPC, 7 Years (Requires ProSupport or ProSupport Plus)	\$1,041	Each	20%	\$833	Other	DC1
12718 827-4139	12718 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
12718 827-4144	12718 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
12718 847-2729	12718 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
12718 847-2730	12718 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
12718 847-2731	12718 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
12718 847-2734	12718 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12718 900-9997	12718 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
12718 922-4998	12718 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12718 980-5088	12718 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12718 980-7177	12718 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12718 983-2917	12718 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12718 985-3817	12718 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12718 986-5518	12718 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12718 994-6778	12718 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
12687 210-ANUJ	12687 210-ANUJ	Dell Networking	Dell EMC MX7116N 25GbE Fabric Expander Module, APOS	\$8,191	Each	20%	\$6,553	Other	DC1
12687 210-ANUK	12687 210-ANUK	Dell Networking	Dell EMC MX7116N 25GbE Fabric Expander Module	\$7,803	Each	20%	\$6,242	Other	DC1
12687 31PP7	12687 31PP7	Dell Networking	Customer Kit,Cable,Design & Assembly Concepts, Inc,QDD,200G,3M	\$171	Each	20%	\$137	Other	DC1
12687 332-1286	12687 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12687 343-BBK5	12687 343-BBK5	Dell Networking	PowerEdge C6420/C6400 Complex Tied Order Ship	\$0	Each	20%	\$0	Other	DC1
12687 389-CGOO	12687 389-CGOO	Dell Networking	Switch Factory Installed in MX7000 slot A1	\$0	Each	20%	\$0	Other	DC1
12687 389-CGOP	12687 389-CGOP	Dell Networking	Switch Factory Installed in MX7000 slot A2	\$0	Each	20%	\$0	Other	DC1
12687 389-CGOQ	12687 389-CGOQ	Dell Networking	Switch Factory Installed in MX7000 slot B1	\$0	Each	20%	\$0	Other	DC1
12687 389-CGOR	12687 389-CGOR	Dell Networking	Switch Factory Installed in MX7000 slot B2	\$0	Each	20%	\$0	Other	DC1
12687 389-DOPJ	12687 389-DOPJ	Dell Networking	No Slot Placement needed for APOS	\$0	Each	20%	\$0	Other	DC1
12687 407-BCKE	12687 407-BCKE	Dell Networking	Dell Networking,Transceiver,2x100G/2x40GbE QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,700	Each	20%	\$1,360	Other	DC1
12687 407-BCKF	12687 407-BCKF	Dell Networking	Dell Networking,Transceiver,2x100G/2x40GbE QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,877	Each	20%	\$1,501	Other	DC1
12687 467-5713	12687 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
12687 470-ACTF	12687 470-ACTF	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter	\$2,610	Each	20%	\$2,088	Other	DC1
12687 470-ACTG	12687 470-ACTG	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter	\$2,915	Each	20%	\$2,332	Other	DC1
12687 470-ACTI	12687 470-ACTI	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter	\$2,285	Each	20%	\$1,828	Other	DC1
12687 470-ACTP	12687 470-ACTP	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 0.5 Meter	\$320	Each	20%	\$256	Other	DC1
12687 470-ACTR	12687 470-ACTR	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 1 Meter	\$390	Each	20%	\$312	Other	DC1
12687 470-ACTS	12687 470-ACTS	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 2 Meter	\$550	Each	20%	\$440	Other	DC1
12687 470-ACTX	12687 470-ACTX	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter,	\$2,610	Each	20%	\$2,088	Other	DC1
12687 470-ACTY	12687 470-ACTY	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter,	\$2,915	Each	20%	\$2,332	Other	DC1
12687 470-ACUB	12687 470-ACUB	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter,	\$2,285	Each	20%	\$1,828	Other	DC1
12687 470-AQUJ	12687 470-AQUJ	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 0.5 Meter,	\$320	Each	20%	\$256	Other	DC1
12687 470-AQUL	12687 470-AQUL	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 1 Meter,	\$390	Each	20%	\$312	Other	DC1
12687 470-AQUN	12687 470-AQUN	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 2 Meter,	\$550	Each	20%	\$440	Other	DC1
12687 470-ACYY	12687 470-ACYY	Dell Networking	Dell Networking 2x100GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 3 Meter	\$770	Each	20%	\$616	Other	DC1
12687 631-ABOS	12687 631-ABOS	Dell Networking	MOD.DOC.USR.SWT.MX5108N.US/CAN	\$4	Each	20%	\$3	Other	DC1
12687 800-BBBK	12687 800-BBBK	Dell Networking	System Documentation KIT Not included	\$0	Each	20%	\$0	Other	DC1
12687 817-8549	12687 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
12687 817-8550	12687 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
12687 817-8551	12687 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
12687 817-8552	12687 817-8552	Dell Networking	ProSupport Add-on for HPC, 87 Months (Requires ProSupport or ProSupport Plus)	\$1,078	Each	20%	\$863	Other	DC1
12687 817-8554	12687 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
12687 817-8555	12687 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
12687 817-8558	12687 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
12687 817-8559	12687 817-8559	Dell Networking	ProSupport Add-on for HPC, 7 Years (Requires ProSupport or ProSupport Plus)	\$1,041	Each	20%	\$833	Other	DC1
12687 827-4139	12687 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
12687 827-4144	12687 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12687 847-2729	12687 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
12687 847-2730	12687 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
12687 847-2731	12687 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
12687 847-2734	12687 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12687 900-9997	12687 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
12687 922-4998	12687 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS., LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12687 980-5088	12687 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12687 980-7177	12687 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12687 983-2917	12687 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12687 985-3817	12687 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12687 986-5518	12687 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12687 994-6778	12687 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
12720 1WKNY	12720 1WKNY	Dell Networking	Module.DF, Software,OS10, MX9116N,NO-SKU	\$4,444	Each	20%	\$3,556	Other	DC1
12720 210-AODC	12720 210-AODC	Dell Networking	Dell EMC MX9116N 25GbE Fabric Switching Engine, 12x QDD28, 2x Q28, 2 x	\$14,311	Each	20%	\$11,449	Other	DC1
12720 210-AODD	12720 210-AODD	Dell Networking	Dell EMC MX9116N 25GbE Fabric Switching Engine, 12x QDD28, 2x Q28, 2 x	\$13,627	Each	20%	\$10,902	Other	DC1
12720 210-AODE	12720 210-AODE	Dell Networking	Dell EMC MX9116N 25GbE Fabric Switching Engine, 12x QDD28, 2x Q28, 2 x	\$16,626	Each	20%	\$13,301	Other	DC1
12720 332-1286	12720 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12720 343-BBKS	12720 343-BBKS	Dell Networking	PowerEdge C6420/C6400 Complex Tied Order Ship	\$0	Each	20%	\$0	Other	DC1
12720 389-CGOO	12720 389-CGOO	Dell Networking	Switch Factory Installed in MX7000 slot A1	\$0	Each	20%	\$0	Other	DC1
12720 389-CGQP	12720 389-CGQP	Dell Networking	Switch Factory Installed in MX7000 slot A2	\$0	Each	20%	\$0	Other	DC1
12720 389-CGOQ	12720 389-CGOQ	Dell Networking	Switch Factory Installed in MX7000 slot B1	\$0	Each	20%	\$0	Other	DC1
12720 389-CGOR	12720 389-CGOR	Dell Networking	Switch Factory Installed in MX7000 slot B2	\$0	Each	20%	\$0	Other	DC1
12720 389-DOPJ	12720 389-DOPJ	Dell Networking	No Slot Placement needed for APOS	\$0	Each	20%	\$0	Other	DC1
12720 407-BBBY	12720 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
12720 407-BBGL	12720 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12720 407-BBGN	12720 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12720 407-BBQZ	12720 407-BBQZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12720 407-BBPH	12720 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12720 407-BBRB	12720 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12720 407-BBRC	12720 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12720 407-BBSG	12720 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
12720 407-BBVG	12720 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1
12720 407-BBVO	12720 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1
12720 407-BBWQ	12720 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
12720 407-BBVV	12720 407-BBVV	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
12720 407-BBXT	12720 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1
12720 407-BBYC	12720 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1
12720 407-BBZE	12720 407-BBZE	Dell Networking	Dell Networking Transceiver, 32GFC, QSFP28, 4x32Gbps Fibre Channel, SW4, 850nm,	\$9,900	Each	20%	\$7,920	Other	DC1
12720 407-BBZG	12720 407-BBZG	Dell Networking	Dell Networking, Transceiver, QSFP28 4x32Gbps Fibre Channel, SW4, 850nm, MPO	\$9,900	Each	20%	\$7,920	Other	DC1
12720 407-BCBL	12720 407-BCBL	Dell Networking	Dell Networking Transceiver, 2x100GbE, QSFP28-DD, 2SR4, No FEC Capable, MPO,	\$1,530	Each	20%	\$1,224	Other	DC1
12720 407-BCBM	12720 407-BCBM	Dell Networking	Dell Networking Transceiver, 2x100GbE, QSFP28-DD, 2SR4, No FEC Capable, MPO,	\$1,530	Each	20%	\$1,224	Other	DC1
12720 407-BCGO	12720 407-BCGO	Dell Networking	Dell Networking Transceiver, 2x40GbE, QSFP+ DD, 2SR4, MPO, MMF - Customer Kit	\$3,691	Each	20%	\$2,953	Other	DC1
12720 407-BCQP	12720 407-BCQP	Dell Networking	Dell Networking Transceiver, 2x40GbE, QSFP+ DD, 2SR4, MPO, MMF	\$3,690	Each	20%	\$2,952	Other	DC1
12720 407-BCKE	12720 407-BCKE	Dell Networking	Dell Networking, Transceiver, 2x100G/2x40GbE QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,700	Each	20%	\$1,360	Other	DC1
12720 407-BCKF	12720 407-BCKF	Dell Networking	Dell Networking, Transceiver, 2x100G/2x40GbE QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,877	Each	20%	\$1,501	Other	DC1
12720 467-5713	12720 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
12720 470-ABXB	12720 470-ABXB	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12720 470-AAFD	12720 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12720 470-AAFE	12720 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
12720 470-AAFF	12720 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
12720 470-AAFG	12720 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12720 470-AAGC	12720 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12720 470-AAGD	12720 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12720 470-AAGE	12720 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12720 470-AAGG	12720 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12720 470-AAGI	12720 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
12720 470-AAIB	12720 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12720 470-AAIV	12720 470-AAIV	Dell Networking	Dell Networking, Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12720 470-AAVR	12720 470-AAVR	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12720 470-AAVT	12720 470-AAVT	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1
12720 470-AAWE	12720 470-AAWE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12720 470-AAWN	12720 470-AAWN	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12720 470-AAWU	12720 470-AAWU	Dell Networking	Dell Networking, Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1
12720 470-AAXB	12720 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12720 470-AAXC	12720 470-AAXC	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$450	Each	20%	\$360	Other	DC1
12720 470-AAXD	12720 470-AAXD	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12720 470-AAXE	12720 470-AAXE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12720 470-AAZM	12720 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1
12720 470-ABGG	12720 470-ABGG	Dell Networking	Dell Networking, Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit	\$375	Each	20%	\$300	Other	DC1
12720 470-ABGH	12720 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
12720 470-ABLX	12720 470-ABLX	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12720 470-ABMF	12720 470-ABMF	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12720 470-ABMI	12720 470-ABMI	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12720 470-ABMP	12720 470-ABMP	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12720 470-ABNZ	12720 470-ABNZ	Dell Networking	Dell Networking, Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12720 470-ABOB	12720 470-ABOB	Dell Networking	Dell Networking, Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12720 470-ABOC	12720 470-ABOC	Dell Networking	Dell Networking, Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12720 470-ABOF	12720 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12720 470-ABOG	12720 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12720 470-ABOH	12720 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12720 470-ABOI	12720 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
12720 470-ABOK	12720 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12720 470-ABOL	12720 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12720 470-ABOM	12720 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12720 470-ABON	12720 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12720 470-ABOO	12720 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12720 470-ABOR	12720 470-ABOR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1
12720 470-ABOS	12720 470-ABOS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12720 470-ABOT	12720 470-ABOT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12720 470-ABOV	12720 470-ABOV	Dell Networking	Dell Networking Cable, 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12720 470-ABOW	12720 470-ABOW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12720 470-ABOX	12720 470-ABOX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12720 470-ABOY	12720 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12720 470-ABPB	12720 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12720 470-ABPD	12720 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
12720 470-ABPE	12720 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1
12720 470-ABPG	12720 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1
12720 470-ABPH	12720 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1
12720 470-ABPI	12720 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12720 470-ABPJ	12720 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1
12720 470-ABPK	12720 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1
12720 470-ABPM	12720 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12720 470-ABPN	12720 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1
12720 470-ABPO	12720 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1
12720 470-ABPP	12720 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1
12720 470-ABPQ	12720 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1
12720 470-ABPR	12720 470-ABPR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12720 470-ABPT	12720 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1
12720 470-ABPU	12720 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12720 470-ABPV	12720 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1
12720 470-ABPY	12720 470-ABPY	Dell Networking	Dell Networking Cable, 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12720 470-ABQB	12720 470-ABQB	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12720 470-ABQD	12720 470-ABQD	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12720 470-ABQE	12720 470-ABQE	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12720 470-ABQF	12720 470-ABQF	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12720 470-ABQG	12720 470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12720 470-ABXO	12720 470-ABXO	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12720 470-ABXQ	12720 470-ABXQ	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12720 470-ACLK	12720 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12720 470-ACLM	12720 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
12720 470-ACLS	12720 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
12720 470-ACLT	12720 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
12720 470-ACLU	12720 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included), 3	\$1,850	Each	20%	\$1,480	Other	DC1
12720 470-ACLV	12720 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
12720 470-ACLX	12720 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
12720 470-ACLY	12720 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1
12720 470-ACMB	12720 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
12720 470-ACMF	12720 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
12720 470-ACMH	12720 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
12720 470-ACMJ	12720 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1
12720 470-ACMN	12720 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
12720 470-ACMO	12720 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1
12720 470-ACOO	12720 470-ACOO	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (no optics required), 3	\$725	Each	20%	\$580	Other	DC1
12720 470-ACOR	12720 470-ACOR	Dell Networking	Dell Networking Cable, QSFP+, 40GbE Active Optical (no optics required), 3	\$725	Each	20%	\$580	Other	DC1
12720 470-ACOT	12720 470-ACOT	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter	\$2,610	Each	20%	\$2,088	Other	DC1
12720 470-ACOTG	12720 470-ACOTG	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter	\$2,915	Each	20%	\$2,332	Other	DC1
12720 470-ACOTI	12720 470-ACOTI	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter	\$2,285	Each	20%	\$1,828	Other	DC1
12720 470-ACQJ	12720 470-ACQJ	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1
12720 470-ACQTL	12720 470-ACQTL	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1
12720 470-ACQTM	12720 470-ACQTM	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1
12720 470-ACQTN	12720 470-ACQTN	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8 x 25GbE SFP28 Active Optical Cable,	\$3,425	Each	20%	\$2,740	Other	DC1
12720 470-ACQTO	12720 470-ACQTO	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8 x 25GbE SFP28 Active Optical Cable,	\$3,375	Each	20%	\$2,700	Other	DC1
12720 470-ACQTP	12720 470-ACQTP	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 0.5 Meter	\$320	Each	20%	\$256	Other	DC1
12720 470-ACQTR	12720 470-ACQTR	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 1 Meter	\$390	Each	20%	\$312	Other	DC1
12720 470-ACQTS	12720 470-ACQTS	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 2 Meter	\$550	Each	20%	\$440	Other	DC1
12720 470-ACQTW	12720 470-ACQTW	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$580	Each	20%	\$464	Other	DC1
12720 470-ACQTX	12720 470-ACQTX	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter,	\$2,610	Each	20%	\$2,088	Other	DC1
12720 470-ACQTY	12720 470-ACQTY	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter,	\$2,915	Each	20%	\$2,332	Other	DC1
12720 470-ACQUB	12720 470-ACQUB	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter,	\$2,285	Each	20%	\$1,828	Other	DC1
12720 470-ACUC	12720 470-ACUC	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1
12720 470-ACUE	12720 470-ACUE	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1
12720 470-ACUF	12720 470-ACUF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1
12720 470-ACUG	12720 470-ACUG	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8x25GbE SFP28 Active Optical Cable,	\$3,425	Each	20%	\$2,740	Other	DC1
12720 470-ACUH	12720 470-ACUH	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8x25GbE SFP28 Active Optical Cable,	\$3,375	Each	20%	\$2,700	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column H (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12720 470-ACUI	12720 470-ACUI	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 0.5 Meter,	\$320	Each	20%		\$256	Other	DC1	
12720 470-ACUL	12720 470-ACUL	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 1 Meter,	\$390	Each	20%		\$312	Other	DC1	
12720 470-ACUN	12720 470-ACUN	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 2 Meter,	\$550	Each	20%		\$440	Other	DC1	
12720 470-ACUP	12720 470-ACUP	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, DAC Breakout,	\$580	Each	20%		\$464	Other	DC1	
12720 470-ACWC	12720 470-ACWC	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC,	\$540	Each	20%		\$432	Other	DC1	
12720 470-ACWD	12720 470-ACWD	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$820	Each	20%		\$656	Other	DC1	
12720 470-ACWE	12720 470-ACWE	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, DAC Breakout,	\$820	Each	20%		\$656	Other	DC1	
12720 470-ACWF	12720 470-ACWF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC, Breakout,	\$540	Each	20%		\$432	Other	DC1	
12720 470-ACYV	12720 470-ACYV	Dell Networking	Dell Networking 2x100GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 3 Meter,	\$770	Each	20%		\$616	Other	DC1	
12720 470-ACZB	12720 470-ACZB	Dell Networking	Dell Networking 2x100GbE QSFP28-DD to 2x100GbE QSFP28 Passive DAC, Breakout,	\$720	Each	20%		\$576	Other	DC1	
12720 470-ADBF	12720 470-ADBF	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$4,920	Each	20%		\$3,936	Other	DC1	
12720 470-ADBG	12720 470-ADBG	Dell Networking	Module,Cable,MPO12,QDD,OM4,1M	\$460	Each	20%		\$368	Other	DC1	
12720 470-ADBH	12720 470-ADBH	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,3M	\$580	Each	20%		\$464	Other	DC1	
12720 470-ADBI	12720 470-ADBI	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,3M	\$520	Each	20%		\$416	Other	DC1	
12720 470-ADBJ	12720 470-ADBJ	Dell Networking	Module,Cable,MPO12,QDD,OM4,5M	\$590	Each	20%		\$472	Other	DC1	
12720 470-ADBK	12720 470-ADBK	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,7M	\$650	Each	20%		\$520	Other	DC1	
12720 470-ADBL	12720 470-ADBL	Dell Networking	Module,Cable,MPO12,QDD,OM4,3M	\$520	Each	20%		\$416	Other	DC1	
12720 470-ADBO	12720 470-ADBO	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,7M	\$710	Each	20%		\$568	Other	DC1	
12720 470-ADBW	12720 470-ADBW	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,1M	\$520	Each	20%		\$416	Other	DC1	
12720 470-ADBZ	12720 470-ADBZ	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,5M	\$650	Each	20%		\$520	Other	DC1	
12720 470-ADCB	12720 470-ADCB	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,3M	\$580	Each	20%		\$464	Other	DC1	
12720 470-ADCC	12720 470-ADCC	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,5M	\$650	Each	20%		\$520	Other	DC1	
12720 470-ADCE	12720 470-ADCE	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,1M CA	\$520	Each	20%		\$416	Other	DC1	
12720 470-ADCF	12720 470-ADCF	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,1M	\$460	Each	20%		\$368	Other	DC1	
12720 470-ADCG	12720 470-ADCG	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,7M	\$710	Each	20%		\$568	Other	DC1	
12720 470-ADCH	12720 470-ADCH	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,5M	\$590	Each	20%		\$472	Other	DC1	
12720 470-ADCI	12720 470-ADCI	Dell Networking	Module,Cable,MPO12,QDD,OM4,7M	\$650	Each	20%		\$520	Other	DC1	
12720 470-ADFC	12720 470-ADFC	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, DAC Breakout,	\$4,920	Each	20%		\$3,936	Other	DC1	
12720 470-ADFD	12720 470-ADFD	Dell Networking	Dell Networking Cable, DAC, QDD, 200G, 3M, Customer Kit	\$770	Each	20%		\$616	Other	DC1	
12720 470-ADFE	12720 470-ADFE	Dell Networking	Dell Networking Cable, DAC, QDD, 2X100G, 3M, Customer Kit	\$720	Each	20%		\$576	Other	DC1	
12720 470-ADFP	12720 470-ADFP	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 10 Meter,	\$1,900	Each	20%		\$1,520	Other	DC1	
12720 470-ADQB	12720 470-ADQB	Dell Networking	Dell Networking Cable, QDD, 2xQSFP+, Active Optical Cable, Breakout, 7 Meter	\$990	Each	20%		\$792	Other	DC1	
12720 470-ADQC	12720 470-ADQC	Dell Networking	Dell Networking Cable, QDD, 2xQSFP+, Active Optical Cable, Breakout, 7 Meter,	\$990	Each	20%		\$792	Other	DC1	
12720 470-ADQD	12720 470-ADQD	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 10 Meter	\$1,900	Each	20%		\$1,520	Other	DC1	
12720 470-ADQE	12720 470-ADQE	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 7 Meter,	\$1,450	Each	20%		\$1,160	Other	DC1	
12720 470-ADQF	12720 470-ADQF	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 7 Meter	\$1,450	Each	20%		\$1,160	Other	DC1	
12720 470-ADXS	12720 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%		\$1,080	Other	DC1	
12720 470-ADXT	12720 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%		\$1,080	Other	DC1	
12720 470-ADXU	12720 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%		\$798	Other	DC1	
12720 470-ADXZ	12720 470-ADXZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%		\$520	Other	DC1	
12720 470-ADYB	12720 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%		\$520	Other	DC1	
12720 470-AEYQ	12720 470-AEYQ	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%		\$798	Other	DC1	
12720 631-ABOS	12720 631-ABOS	Dell Networking	MOD,DOC,USR,SWT,MX8116N,I/O,OS10	\$4	Each	20%		\$3	Other	DC1	
12720 634-BPKD	12720 634-BPKD	Dell Networking	OS10 Enterprise for APOS MX8116N I/O Module	\$4,000	Each	20%		\$3,200	Other	DC1	
12720 634-BPKE	12720 634-BPKE	Dell Networking	OS10 Enterprise MX9116N, POS	\$4,000	Each	20%		\$3,200	Other	DC1	
12720 800-BBBK	12720 800-BBBK	Dell Networking	System Documentation Kit NOT included	\$0	Each	20%		\$0	Other	DC1	
12720 817-8549	12720 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%		\$476	Other	DC1	
12720 817-8550	12720 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%		\$572	Other	DC1	
12720 817-8551	12720 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%		\$669	Other	DC1	
12720 817-8552	12720 817-8552	Dell Networking	ProSupport Add-on for HPC, 87 Months (Requires ProSupport or ProSupport Plus)	\$1,078	Each	20%		\$863	Other	DC1	
12720 817-8554	12720 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%		\$439	Other	DC1	
12720 817-8555	12720 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%		\$637	Other	DC1	
12720 817-8558	12720 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%		\$538	Other	DC1	
12720 817-8559	12720 817-8559	Dell Networking	ProSupport Add-on for HPC, 7 Years (Requires ProSupport or ProSupport Plus)	\$1,041	Each	20%		\$833	Other	DC1	
12720 827-4139	12720 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%		\$87,429	Other	DC1	
12720 827-4144	12720 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%		\$113,333	Other	DC1	
12720 847-2729	12720 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%		\$993	Other	DC1	
12720 847-2730	12720 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%		\$1,191	Other	DC1	
12720 847-2731	12720 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%		\$7,092	Other	DC1	
12720 847-2734	12720 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%		\$8,511	Other	DC1	
12720 900-9997	12720 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%		\$0	Other	DC1	
12720 922-4998	12720 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%		\$19	Other	DC1	
12720 980-5088	12720 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%		\$80	Other	DC1	
12720 980-7177	12720 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%		\$22	Other	DC1	
12720 983-2917	12720 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%		\$48	Other	DC1	
12720 985-3817	12720 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%		\$22	Other	DC1	
12720 986-5518	12720 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%		\$44	Other	DC1	
12720 994-6778	12720 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%		\$12	Other	DC1	
13623 210-ASPC	13623 210-ASPC	Dell Networking	Powerswitch N2224PX-ON, 24x1/2.5G, PoE 30W/60W, 4x25G, 2x40G Stacking, 1xAC	\$7,350	Each	20%		\$5,880	Other	DC1	
13623 210-ASPD	13623 210-ASPD	Dell Networking	Powerswitch N2248X-ON, 48x1/2.5G, 4x25G, 2x40G Stacking, 1xAC PSU, IO/PS	\$8,100	Each	20%		\$6,480	Other	DC1	
13623 210-ASPH	13623 210-ASPH	Dell Networking	Powerswitch N2248X-ON, 48x1/2.5G, 4x25G, 2x40G Stacking, 1xAC PSU, PS/IO	\$8,100	Each	20%		\$6,480	Other	DC1	
13623 210-ASPJ	13623 210-ASPJ	Dell Networking	Powerswitch N2224X-ON, 24x1/2.5G, 4x25G, 2x40G Stacking, 1xAC PSU, IO/PS	\$6,300	Each	20%		\$5,040	Other	DC1	
13623 210-ASPK	13623 210-ASPK	Dell Networking	Powerswitch N2248X-ON, 48x1/2.5G, PoE 30W/60W, 4x25G, 2x40G Stacking, 1xAC	\$11,300	Each	20%		\$9,040	Other	DC1	
13623 210-ASPY	13623 210-ASPY	Dell Networking	Powerswitch N2224X-ON, 24x1/2.5G, 4x25G, 2x40G Stacking, 1xAC PSU, PS/IO	\$6,300	Each	20%		\$5,040	Other	DC1	
13623 210-AXPB	13623 210-AXPB	Dell Networking	Powerswitch N2224PX-ON, 24x1/2.5G, PoE 30W/60W, 4x25G, 2x40G Stacking, 1xAC	\$6,218	Each	20%		\$4,974	Other	DC1	
13623 210-AXFC	13623 210-AXFC	Dell Networking	Powerswitch N2248X-ON, 48x1/2.5G, 4x25G, 2x40G Stacking, 1xAC PSU, IO/PS	\$6,855	Each	20%		\$5,484	Other	DC1	
13623 210-AXFD	13623 210-AXFD	Dell Networking	Powerswitch N2248PX-ON, 48x1/2.5G, PoE 30W/60W, 4x25G, 2x40G Stacking, 1xAC	\$9,575	Each	20%		\$7,660	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13623 210-AXFE	13623 210-AXFE	Dell Networking	Powerswitch N2224X-ON, 24x1/2.5G, 4x25G, 2x40G Stacking, 1xAC PSU, IO/PS	\$5,325	Each	20%	\$4,260	Other	DC1
13623 264-BBBL	13623 264-BBBL	Dell Networking	Fan,PSU to IO airflow, N2200/N3200 24/48-port switches only, Customer Kit	\$49	Each	20%	\$40	Other	DC1
13623 264-BBMB	13623 264-BBMB	Dell Networking	Fan,IO to PSU airflow, N2200/N3200 24/48-port switches only, Customer Kit	\$62	Each	20%	\$49	Other	DC1
13623 282-BBBD	13623 282-BBBD	Dell Networking	Power Supply, 550W AC, IO to PSU airflow, Hot Swap, N2224X N2248X N3224T	\$368	Each	20%	\$294	Other	DC1
13623 282-BBDE	13623 282-BBDE	Dell Networking	Power Supply, 1600W AC, Hot Swap, N2248PX, N3224PX, N3248PXE, MPS-1S Shelf,	\$773	Each	20%	\$618	Other	DC1
13623 282-BBEG	13623 282-BBEG	Dell Networking	Power Supply, 1300W DC, Hot Swap, N2224PX, N2248PX, N3224P, N3224PX,	\$1,046	Each	20%	\$837	Other	DC1
13623 282-BBHH	13623 282-BBHH	Dell Networking	Power Supply, 550W DC, IO to PSU airflow, Hot Swap, N2224X N2248X N3224T	\$863	Each	20%	\$691	Other	DC1
13623 282-BBBJ	13623 282-BBBJ	Dell Networking	Power Supply, 550W AC, PSU to IO airflow, Hot Swap, N2224X N2248X N3224T	\$368	Each	20%	\$294	Other	DC1
13623 282-BBBK	13623 282-BBBK	Dell Networking	Power Supply, 2000W AC, Hot Swap, MPS-1S Shelf, MPS-3S Shelf, Customer Kit	\$802	Each	20%	\$642	Other	DC1
13623 282-BBBL	13623 282-BBBL	Dell Networking	Power Supply, 1050W AC, Hot Swap, N2224PX, N3224P, N3248P, MPS-1S Shelf, MPS-	\$552	Each	20%	\$441	Other	DC1
13623 321-BFOV	13623 321-BFOV	Dell Networking	MPS-3S Shelf for 3 PSUs, Extends PoE Budget for N2224PX, N2248PX, N3224PX,	\$1,550	Each	20%	\$1,240	Other	DC1
13623 321-BFOW	13623 321-BFOW	Dell Networking	MPS-1S Shelf for one PSU, Extends PoE Budget for N2224PX, N2248PX, N3224PX,	\$490	Each	20%	\$392	Other	DC1
13623 331-6480	13623 331-6480	Dell Networking	Power Cord,NBR 14136 to C13, 250 Volt, 10 AMP, 2.0 Meters, Brazil	\$0	Each	20%	\$0	Other	DC1
13623 332-1286	13623 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
13623 343-BBPO	13623 343-BBPO	Dell Networking	Dell EMC Networking N2200-ON Series Americas User Guide	\$3	Each	20%	\$2	Other	DC1
13623 407-BBBY	13623 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
13623 407-BBDB	13623 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 50m Reach	\$250	Each	20%	\$200	Other	DC1
13623 407-BBDC	13623 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
13623 407-BBDE	13623 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
13623 407-BBEE	13623 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
13623 407-BBEF	13623 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
13623 407-BBEH	13623 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
13623 407-BBEI	13623 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
13623 407-BBEL	13623 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
13623 407-BBGL	13623 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
13623 407-BBGN	13623 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1
13623 407-BBOD	13623 407-BBOD	Dell Networking	Dell Networking, Transceiver,SFP, 1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
13623 407-BBOP	13623 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
13623 407-BBOR	13623 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
13623 407-BBOS	13623 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
13623 407-BBOU	13623 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
13623 407-BBOV	13623 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
13623 407-BBOY	13623 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
13623 407-BBOZ	13623 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
13623 407-BBPC	13623 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
13623 407-BBRI	13623 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
13623 407-BBRJ	13623 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
13623 407-BBRK	13623 407-BBRK	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC,Customer	\$8,500	Each	20%	\$6,800	Other	DC1
13623 407-BBRL	13623 407-BBRL	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC	\$8,500	Each	20%	\$6,800	Other	DC1
13623 407-BBWL	13623 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
13623 407-BBWT	13623 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a7	\$510	Each	20%	\$408	Other	DC1
13623 407-BBXU	13623 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1
13623 407-BBXY	13623 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC,	\$675	Each	20%	\$540	Other	DC1
13623 407-BBZY	13623 407-BBZY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC,	\$1,500	Each	20%	\$1,200	Other	DC1
13623 407-BBZX	13623 407-BBZX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1
13623 407-BBYX	13623 407-BBYX	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF	\$1,421	Each	20%	\$1,137	Other	DC1
13623 407-BBYV	13623 407-BBYV	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF, Customer	\$1,421	Each	20%	\$1,137	Other	DC1
13623 407-BCFM	13623 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1
13623 407-BCFN	13623 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1
13623 450-AAFH	13623 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
13623 450-AAPZ	13623 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
13623 450-AASX	13623 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
13623 450-ABOQ	13623 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
13623 450-ACGM	13623 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
13623 450-ADTB	13623 450-ADTB	Dell Networking	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1
13623 450-AETE	13623 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1
13623 450-AJHK	13623 450-AJHK	Dell Networking	Power Supply, 1600W AC, Hot Swap, N2248PX, N3224PX, N3248PXE, MPS-1S Shelf,	\$910	Each	20%	\$728	Other	DC1
13623 450-AJIK	13623 450-AJIK	Dell Networking	Power Supply, 1050W AC, Hot Swap, for N2224PX, N3224P, N3248P, MPS-1S Shelf,	\$710	Each	20%	\$568	Other	DC1
13623 450-AJIL	13623 450-AJIL	Dell Networking	Power Supply, 550W AC, PSU to IO airflow, Hot Swap, N2224X, N2248X, N3224T,	\$490	Each	20%	\$392	Other	DC1
13623 450-AJIN	13623 450-AJIN	Dell Networking	Power Supply, 550W AC, IO to PSU airflow, Hot Swap, N2224X, N2248X, N3224T,	\$490	Each	20%	\$392	Other	DC1
13623 450-AJKL	13623 450-AJKL	Dell Networking	Power Supply, 2000W AC, Hot Swap, MPS-1S Shelf, MPS-3S Shelf, Customer Kit	\$1,080	Each	20%	\$872	Other	DC1
13623 450-AJNE	13623 450-AJNE	Dell Networking	Power Supply, 1300W DC, Hot Swap, N2224PX, N2248PX, N3224P, N3224PX,	\$800	Each	20%	\$640	Other	DC1
13623 450-AJNF	13623 450-AJNF	Dell Networking	Power Supply, 550W DC, IO to PSU airflow, Hot Swap, N2224X, N2248X, N3224T,	\$490	Each	20%	\$392	Other	DC1
13623 467-9489	13623 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
13623 467-9490	13623 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
13623 470-AABX	13623 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
13623 470-AAFE	13623 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
13623 470-AAFF	13623 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
13623 470-AAFG	13623 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
13623 470-AAGI	13623 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
13623 470-AAGL	13623 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
13623 470-AAGN	13623 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13623 470-AAGP	13623 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13623 470-AAGR	13623 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13623 470-AAGT	13623 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
13623 470-AAIB	13623 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
13623 470-AATB	13623 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source Price	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13623 470-AAVG	13623 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135		Each	20%	\$108	Other	DC1
13623 470-AAVH	13623 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75		Each	20%	\$60	Other	DC1
13623 470-AAVI	13623 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310		Each	20%	\$248	Other	DC1
13623 470-AAVJ	13623 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
13623 470-AAVK	13623 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5	\$65		Each	20%	\$52	Other	DC1
13623 470-AAVR	13623 470-AAVR	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150		Each	20%	\$120	Other	DC1
13623 470-AAWE	13623 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280		Each	20%	\$224	Other	DC1
13623 470-AAWN	13623 470-AAWN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220		Each	20%	\$176	Other	DC1
13623 470-AAXB	13623 470-AAXB	Dell Networking	Dell Networking Cable QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120		Each	20%	\$96	Other	DC1
13623 470-AAXI	13623 470-AAXI	Dell Networking	Dell Networking Cable QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350		Each	20%	\$280	Other	DC1
13623 470-AAZM	13623 470-AAZM	Dell Networking	Dell Networking Cable QSFP+ 40GbE,Active Fiber Optical, 10 Meters(No optics	\$950		Each	20%	\$760	Other	DC1
13623 470-ABLT	13623 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200		Each	20%	\$160	Other	DC1
13623 470-ABLU	13623 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225		Each	20%	\$180	Other	DC1
13623 470-ABLV	13623 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165		Each	20%	\$132	Other	DC1
13623 470-ABLY	13623 470-ABLY	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210		Each	20%	\$168	Other	DC1
13623 470-ABLZ	13623 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170		Each	20%	\$136	Other	DC1
13623 470-ABMC	13623 470-ABMC	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225		Each	20%	\$180	Other	DC1
13623 470-ABMD	13623 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310		Each	20%	\$248	Other	DC1
13623 470-ABME	13623 470-ABME	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165		Each	20%	\$132	Other	DC1
13623 470-ABMH	13623 470-ABMH	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170		Each	20%	\$136	Other	DC1
13623 470-ABMJ	13623 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350		Each	20%	\$280	Other	DC1
13623 470-ABMK	13623 470-ABMK	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310		Each	20%	\$248	Other	DC1
13623 470-ABML	13623 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210		Each	20%	\$168	Other	DC1
13623 470-ABMM	13623 470-ABMM	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200		Each	20%	\$160	Other	DC1
13623 470-ABMO	13623 470-ABMO	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350		Each	20%	\$280	Other	DC1
13623 470-ABOZ	13623 470-ABOZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95		Each	20%	\$76	Other	DC1
13623 470-ABBP	13623 470-ABBP	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable,	\$190		Each	20%	\$152	Other	DC1
13623 470-ABPS	13623 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95		Each	20%	\$76	Other	DC1
13623 470-ABQD	13623 470-ABQD	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190		Each	20%	\$152	Other	DC1
13623 470-ACES	13623 470-ACES	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125		Each	20%	\$100	Other	DC1
13623 470-ACET	13623 470-ACET	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130		Each	20%	\$104	Other	DC1
13623 470-ACEU	13623 470-ACEU	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135		Each	20%	\$108	Other	DC1
13623 470-ACEV	13623 470-ACEV	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135		Each	20%	\$108	Other	DC1
13623 470-ACEW	13623 470-ACEW	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150		Each	20%	\$120	Other	DC1
13623 470-ACEX	13623 470-ACEX	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125		Each	20%	\$100	Other	DC1
13623 470-ACEY	13623 470-ACEY	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150		Each	20%	\$120	Other	DC1
13623 470-ACFB	13623 470-ACFB	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130		Each	20%	\$104	Other	DC1
13623 470-ACHZ	13623 470-ACHZ	Dell Networking	Dell Networking,Cable,SFP28 to SFP28, 25GbE, Active Optical (Optics inc'd), 20	\$710		Each	20%	\$568	Other	DC1
13623 470-ACID	13623 470-ACID	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics inc'd), 15	\$610		Each	20%	\$488	Other	DC1
13623 470-ACIF	13623 470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE,Active Optical (Optics	\$510		Each	20%	\$408	Other	DC1
13623 470-ACIG	13623 470-ACIG	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710		Each	20%	\$568	Other	DC1
13623 470-ACIK	13623 470-ACIK	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10 Meter,	\$520		Each	20%	\$416	Other	DC1
13623 470-ACIL	13623 470-ACIL	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610		Each	20%	\$488	Other	DC1
13623 470-ACIM	13623 470-ACIM	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510		Each	20%	\$408	Other	DC1
13623 470-ACIN	13623 470-ACIN	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$620		Each	20%	\$416	Other	DC1
13623 470-ACLK	13623 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65		Each	20%	\$52	Other	DC1
13623 470-ACLM	13623 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120		Each	20%	\$96	Other	DC1
13623 470-ACLS	13623 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50		Each	20%	\$40	Other	DC1
13623 470-ACLT	13623 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50		Each	20%	\$40	Other	DC1
13623 470-ACLV	13623 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40		Each	20%	\$32	Other	DC1
13623 470-ACLX	13623 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120		Each	20%	\$96	Other	DC1
13623 470-ACLY	13623 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65		Each	20%	\$52	Other	DC1
13623 470-ACMB	13623 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40		Each	20%	\$32	Other	DC1
13623 470-ACMF	13623 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58		Each	20%	\$46	Other	DC1
13623 470-ACMH	13623 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85		Each	20%	\$68	Other	DC1
13623 470-ACMN	13623 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85		Each	20%	\$68	Other	DC1
13623 470-ACMO	13623 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58		Each	20%	\$46	Other	DC1
13623 470-ACQO	13623 470-ACQO	Dell Networking	Dell Networking Cable, QSFP+, 40GbE, Active Optical Cable (no optics required), 3	\$725		Each	20%	\$580	Other	DC1
13623 470-ACQD	13623 470-ACQD	Dell Networking	Dell Networking Cable, QSFP+, 40GbE Active Optical (no optics required), 3	\$725		Each	20%	\$580	Other	DC1
13623 470-ADXU	13623 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998		Each	20%	\$798	Other	DC1
13623 470-AECW	13623 470-AECW	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940		Each	20%	\$752	Other	DC1
13623 470-AECY	13623 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998		Each	20%	\$798	Other	DC1
13623 529-BBGN	13623 529-BBGN	Dell Networking	OS6 N2248X-ON, Customer Kit	\$1,245		Each	20%	\$996	Other	DC1
13623 529-BBGS	13623 529-BBGS	Dell Networking	OS6 N2248PX-ON, Customer Kit	\$1,133		Each	20%	\$906	Other	DC1
13623 529-BBGU	13623 529-BBGU	Dell Networking	OS6 N2248PX-ON, Customer Kit	\$1,725		Each	20%	\$1,380	Other	DC1
13623 529-BBGV	13623 529-BBGV	Dell Networking	OS6 N2248X-ON, Customer Kit	\$975		Each	20%	\$780	Other	DC1
13623 575-BCCX	13623 575-BCCX	Dell Networking	FILLER BRACKET FOR FAN, SERVICE KIT, Customer kit	\$67		Each	20%	\$53	Other	DC1
13623 575-BCFL	13623 575-BCFL	Dell Networking	Wall/Ceiling mount bracket, for select 1U networking switches and MPS-1S Shelf	\$30		Each	20%	\$24	Other	DC1
13623 770-BBGY	13623 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163		Each	20%	\$131	Other	DC1
13623 770-BDKW	13623 770-BDKW	Dell Networking	2-Post rack mount kit, Extended bracket for mounting MPS-1S Shelf in 19" rack,	\$60		Each	20%	\$48	Other	DC1
13623 770-BDLD	13623 770-BDLD	Dell Networking	MPS-3S Shelf for up to 3 PSUs, Extends PoE Budget for N2224PX,N2248PX, N3224PX,	\$2,810		Each	20%	\$2,248	Other	DC1
13623 770-BDLF	13623 770-BDLF	Dell Networking	MPS-1S Shelf for one PSU, Extends PoE Budget for N2224PX, N2248PX, N3224PX,	\$628		Each	20%	\$502	Other	DC1
13623 770-BDLG	13623 770-BDLG	Dell Networking	Wall/Ceiling mount bracket, for select 1U networking switches and MPS-1S Shelf,	\$39		Each	20%	\$31	Other	DC1
13623 770-BDLH	13623 770-BDLH	Dell Networking	2-Post rack mount bracket for select 1U networking switches & MPS-3S Shelf,CK	\$42		Each	20%	\$34	Other	DC1
13623 770-BDLI	13623 770-BDLI	Dell Networking	Adjustable 4-post mounting bracket for select 1U networking switches, Customer kit	\$133		Each	20%	\$106	Other	DC1
13623 770-BDRK	13623 770-BDRK	Dell Networking	Adjustable 4-post mounting bracket for select 1U networking switches	\$133		Each	20%	\$106	Other	DC1
13623 770-BDRL	13623 770-BDRL	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks, for select Dell	\$127		Each	20%	\$102	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13623 827-4139	13623 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
13623 827-4144	13623 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
13623 847-2729	13623 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
13623 847-2730	13623 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
13623 847-2731	13623 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
13623 847-2734	13623 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
13623 987-1459	13623 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1
13623 987-1519	13623 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1
12806 210-A0FN	12806 210-A0FN	Dell Networking	Dell EMC N3048EP-ON Switch, POE+, 48x 1GbT, 2x SFP+ 10GbE, 2 x GbE SFP combo	\$9,042	Each	20%	\$7,233	Other	DC1
12806 210-APWV	12806 210-APWV	Dell Networking	Dell EMC N3024EP-ON Switch, 24x 1GbT, 2x SFP+ 10GbE, 2 x GbE SFP combo	\$7,700	Each	20%	\$6,160	Other	DC1
12806 210-APWY	12806 210-APWY	Dell Networking	Dell EMC N3024EP-ON Switch, POE+, 24x 1GbT, 2x SFP+ 10GbE, 2 x GbE SFP combo	\$5,565	Each	20%	\$4,452	Other	DC1
12806 210-APWY	12806 210-APWY	Dell Networking	Dell EMC N3024ET-ON Switch, 24x 1GbT, 2x SFP+ 10GbE, 2 x GbE SFP combo ports	\$5,198	Each	20%	\$4,158	Other	DC1
12806 210-APWZ	12806 210-APWZ	Dell Networking	Dell EMC N3048ET-ON Switch, 48x 1GbT, 2x SFP+ 10GbE, 2x GbE SFP combo ports	\$7,000	Each	20%	\$5,600	Other	DC1
12806 310-7225	12806 310-7225	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275	Each	20%	\$220	Other	DC1
12806 310-9259	12806 310-9259	Dell Networking	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
12806 331-5308	12806 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
12806 331-5311	12806 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
12806 331-5432	12806 331-5432	Dell Networking	Customer Kit, Power Cord, C13, European CEE7/7, 220V, 2M	\$20	Each	20%	\$16	Other	DC1
12806 331-6480	12806 331-6480	Dell Networking	Power Cord,NBR 14136 to C13, 250 Volt, 10 AMP, 2.0 Meters, Brazil	\$0	Each	20%	\$0	Other	DC1
12806 331-9352	12806 331-9352	Dell Networking	Customer Kit, Cord, Power, 125 Volts, 2 Meters, C13, US	\$15	Each	20%	\$12	Other	DC1
12806 332-1286	12806 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12806 332-1368	12806 332-1368	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$180	Each	20%	\$144	Other	DC1
12806 332-1664	12806 332-1664	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$100	Each	20%	\$80	Other	DC1
12806 332-1665	12806 332-1665	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$130	Each	20%	\$104	Other	DC1
12806 343-BB.JN	12806 343-BB.JN	Dell Networking	Dell EMC Networking N3000E-ON Series Americas User Guide	\$3	Each	20%	\$2	Other	DC1
12806 407-BBDB	12806 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
12806 407-BBDC	12806 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
12806 407-BBED	12806 407-BBED	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 220m reach on	\$790	Each	20%	\$632	Other	DC1
12806 407-BBEE	12806 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12806 407-BBEF	12806 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
12806 407-BBEH	12806 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12806 407-BBEI	12806 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
12806 407-BBEL	12806 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
12806 407-BBGO	12806 407-BBGO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1
12806 407-BBGT	12806 407-BBGT	Dell Networking	10Gbase-T Module for N3000/S3100 Series, 2x 10Gbase-T Ports (RJ45 for Cat6 of	\$320	Each	20%	\$256	Other	DC1
12806 407-BBNZ	12806 407-BBNZ	Dell Networking	SFP+ 10GbE Module for N3000/S3100 Series, 2x SFP+ Ports (optics or direct attach	\$298	Each	20%	\$238	Other	DC1
12806 407-BBOB	12806 407-BBOB	Dell Networking	10Gbase-T Module for N3000/S3100 Series, 2x 10Gbase-T Ports (RJ45 for Cat6 of	\$777	Each	20%	\$621	Other	DC1
12806 407-BBOC	12806 407-BBOC	Dell Networking	SFP+ 10GbE Module for N3000/S3100 Series, 2x SFP+ Ports (optics or direct attach	\$723	Each	20%	\$579	Other	DC1
12806 407-BBRJ	12806 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF.	\$200	Each	20%	\$160	Other	DC1
12806 407-BBRJ	12806 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF.	\$200	Each	20%	\$160	Other	DC1
12806 450-AAFH	12806 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
12806 450-AAPZ	12806 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12806 450-AASX	12806 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12806 450-ABKC	12806 450-ABKC	Dell Networking	Power Supply, 1100w, Hot Swap, adds redundancy to N3048P or upgrade N3024P for	\$698	Each	20%	\$558	Other	DC1
12806 450-ABKD	12806 450-ABKD	Dell Networking	Power Supply, 200w, Hot Swap, with V-Lock, adds redundancy to non-POE N3000 series	\$281	Each	20%	\$225	Other	DC1
12806 450-ABKE	12806 450-ABKE	Dell Networking	Power Supply, 715w, Hot Swap, adds redundancy to N3024P for POE. Do not use for	\$536	Each	20%	\$429	Other	DC1
12806 450-ABKF	12806 450-ABKF	Dell Networking	Power Supply, 1100w, Hot Swap, Required for more than 900 watts of POE+, or for	\$725	Each	20%	\$580	Other	DC1
12806 450-ABKG	12806 450-ABKG	Dell Networking	Power Supply, 200w, Hot Swap, with V-Lock, adds redundancy to non-POE N3000	\$350	Each	20%	\$280	Other	DC1
12806 450-ABKH	12806 450-ABKH	Dell Networking	Power Supply, 715w, Hot Swap, Required for more than 550 watts of POE+, or for	\$563	Each	20%	\$450	Other	DC1
12806 450-ABLE	12806 450-ABLE	Dell Networking	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1
12806 450-ABOQ	12806 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
12806 450-ADSY	12806 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1
12806 450-ADTB	12806 450-ADTB	Dell Networking	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1
12806 450-ADYH	12806 450-ADYH	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P	\$20	Each	20%	\$16	Other	DC1
12806 450-ADYK	12806 450-ADYK	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P, Cust Kit	\$65	Each	20%	\$52	Other	DC1
12806 450-AEPQ	12806 450-AEPQ	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15, Customer Kit	\$31	Each	20%	\$24	Other	DC1
12806 450-AEPR	12806 450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20	Each	20%	\$16	Other	DC1
12806 450-AETE	12806 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1
12806 467-5713	12806 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
12806 467-9489	12806 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
12806 467-9490	12806 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
12806 470-AAGL	12806 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$85	Each	20%	\$68	Other	DC1
12806 470-AAGN	12806 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12806 470-AAGP	12806 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12806 470-AAPT	12806 470-AAPT	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$55	Each	20%	\$44	Other	DC1
12806 470-AAPU	12806 470-AAPU	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$80	Each	20%	\$64	Other	DC1
12806 470-AAPV	12806 470-AAPV	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$36	Each	20%	\$29	Other	DC1
12806 470-AAPX	12806 470-AAPX	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$111	Each	20%	\$89	Other	DC1
12806 470-AATB	12806 470-AATB	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12806 470-ABDB	12806 470-ABDB	Dell Networking	Power Cord, 250V, 10A, 6 feet, C15 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12806 470-ABDC	12806 470-ABDC	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15, Argentina	\$20	Each	20%	\$16	Other	DC1
12806 470-ABHB	12806 470-ABHB	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$54	Each	20%	\$43	Other	DC1
12806 470-ABHC	12806 470-ABHC	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$43	Each	20%	\$34	Other	DC1
12806 470-ABLT	12806 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12806 470-ABLU	12806 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12806 470-ABLV	12806 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12806 470-ABLY	12806 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12806 470-ABLZ	12806 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	\$136	Each	20%	Other	DC1	
12806 470-ABMC	12806 470-ABMC	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	\$180	Each	20%	Other	DC1	
12806 470-ABMD	12806 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	\$248	Each	20%	Other	DC1	
12806 470-ABME	12806 470-ABME	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	\$132	Each	20%	Other	DC1	
12806 470-ABMH	12806 470-ABMH	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	\$136	Each	20%	Other	DC1	
12806 470-ABMJ	12806 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	\$280	Each	20%	Other	DC1	
12806 470-ABMK	12806 470-ABMK	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	\$248	Each	20%	Other	DC1	
12806 470-ABML	12806 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	\$168	Each	20%	Other	DC1	
12806 470-ABMM	12806 470-ABMM	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	\$160	Each	20%	Other	DC1	
12806 470-ABMO	12806 470-ABMO	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	\$280	Each	20%	Other	DC1	
12806 470-ACLK	12806 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	\$52	Each	20%	Other	DC1	
12806 470-ACLM	12806 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	\$96	Each	20%	Other	DC1	
12806 470-ACLS	12806 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	\$40	Each	20%	Other	DC1	
12806 470-ACLT	12806 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	\$40	Each	20%	Other	DC1	
12806 470-ACLV	12806 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	\$32	Each	20%	Other	DC1	
12806 470-ACLY	12806 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	\$96	Each	20%	Other	DC1	
12806 470-ACMB	12806 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	\$52	Each	20%	Other	DC1	
12806 470-ACMF	12806 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	\$32	Each	20%	Other	DC1	
12806 470-ACMH	12806 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	\$46	Each	20%	Other	DC1	
12806 470-ACMIN	12806 470-ACMIN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	\$68	Each	20%	Other	DC1	
12806 470-ACMO	12806 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	\$68	Each	20%	Other	DC1	
12806 470-ACMO	12806 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	\$46	Each	20%	Other	DC1	
12806 770-BBGY	12806 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	\$131	Each	20%	Other	DC1	
12806 770-BCGL	12806 770-BCGL	Dell Networking	2 Post Rack mount kit for select 1RU Dell Networking switches	\$60	\$48	Each	20%	Other	DC1	
12806 770-BCGP	12806 770-BCGP	Dell Networking	Adjustable 4 post mounting bracket for select 1U networking switches, Customer Kit	\$140	\$112	Each	20%	Other	DC1	
12806 770-BDRK	12806 770-BDRK	Dell Networking	Adjustable 4-post mounting bracket for select 1U networking switches	\$133	\$106	Each	20%	Other	DC1	
12806 770-BDRL	12806 770-BDRL	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks, for select Dell	\$127	\$102	Each	20%	Other	DC1	
12806 812-2387	12806 812-2387	Dell Networking	ProDeploy Volume Pricing (Minimum Qty and Separate Non-Tied Sku required)	\$0	\$0	Each	20%	Other	DC1	
12806 817-8549	12806 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	\$476	Each	20%	Other	DC1	
12806 817-8550	12806 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	\$572	Each	20%	Other	DC1	
12806 817-8551	12806 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	\$669	Each	20%	Other	DC1	
12806 817-8554	12806 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	\$439	Each	20%	Other	DC1	
12806 817-8555	12806 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	\$637	Each	20%	Other	DC1	
12806 817-8558	12806 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	\$538	Each	20%	Other	DC1	
12806 827-4139	12806 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	\$87,429	Each	20%	Other	DC1	
12806 827-4144	12806 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	\$113,333	Each	20%	Other	DC1	
12806 847-2729	12806 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	\$993	Each	20%	Other	DC1	
12806 847-2730	12806 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	\$1,191	Each	20%	Other	DC1	
12806 847-2731	12806 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	\$7,092	Each	20%	Other	DC1	
12806 847-2734	12806 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	\$8,511	Each	20%	Other	DC1	
12806 900-9997	12806 900-9997	Dell Networking	On-Site Installation Dedicated	\$0	\$0	Each	20%	Other	DC1	
12806 903-0939	12806 903-0939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	\$80	Each	20%	Other	DC1	
12806 922-4998	12806 922-4998	Dell Networking	ARR, RECYCLE LABEL SVCS, LESS THAN 25 UNITS	\$24	\$19	Each	20%	Other	DC1	
12806 975-9869	12806 975-9869	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$520	\$416	Each	20%	Other	DC1	
12806 980-5088	12806 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	\$80	Each	20%	Other	DC1	
12806 983-2917	12806 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	\$48	Each	20%	Other	DC1	
12806 983-2918	12806 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	\$15	Each	20%	Other	DC1	
12806 983-9618	12806 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	\$17	Each	20%	Other	DC1	
12806 983-9619	12806 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	\$12	Each	20%	Other	DC1	
12806 983-9638	12806 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	\$400	Each	20%	Other	DC1	
12806 987-1459	12806 987-1459	Dell Networking	Custom Operations PM Support	\$6	\$5	Each	20%	Other	DC1	
12806 987-1519	12806 987-1519	Dell Networking	Custom Operations PM Support	\$9	\$7	Each	20%	Other	DC1	
12806 994-6778	12806 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	\$12	Each	20%	Other	DC1	
12806 994-9398	12806 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	\$42	Each	20%	Other	DC1	
13622 210-ASOX	13622 210-ASOX	Dell Networking	N3248P-ON, 48x1G, 4x10G SFP+, 2x100G QSFP28, PoE 30W, 1xAC PSU, IO/PS,	\$9,920	\$7,936	Each	20%	Other	DC1	
13622 210-ASOZ	13622 210-ASOZ	Dell Networking	N3248TE-ON, 48x1G, 4x10G SFP+, 2x100G QSFP28, 32GB, 1xAC PSU, IO/PS, OS6	\$10,800	\$8,640	Each	20%	Other	DC1	
13622 210-ASPF	13622 210-ASPF	Dell Networking	N3224T-ON, 24x1G RJ-45, 4x10G SFP+, 2x100G QSFP28, 1xAC PSU, IO/PS, OS6	\$7,800	\$6,240	Each	20%	Other	DC1	
13622 210-ASPK	13622 210-ASPK	Dell Networking	N3224PX-ON, 24x1/2.5/5/10G RJ-45, 4x25G SFP28, 2x100G QSFP28, PoE 90W, 1xAC	\$15,600	\$12,480	Each	20%	Other	DC1	
13622 210-ASPL	13622 210-ASPL	Dell Networking	N3248X-ON, 48x1/2.5/5/10G RJ-45, 4x25G SFP28, 2x100G QSFP28, 1xAC PSU,	\$17,300	\$13,840	Each	20%	Other	DC1	
13622 210-ASPM	13622 210-ASPM	Dell Networking	N3208PX-ON, 4x1G RJ-45, 4x1/2.5/5G RJ-45, 2x10G SFP+, PoE 90W, 1xDC PSU,	\$7,600	\$6,080	Each	20%	Other	DC1	
13622 210-ASPN	13622 210-ASPN	Dell Networking	N3208PX-ON, 4x1G RJ-45, 4x1/2.5/5G RJ-45, 2x10G SFP+, PoE 80W, 1xAC PSU,	\$7,600	\$6,080	Each	20%	Other	DC1	
13622 210-ASPP	13622 210-ASPP	Dell Networking	N3248PX-ON, 48x1/2.5/5/10G RJ-45, 4x25G SFP28, 2x100G QSFP28, PoE 90W,	\$22,480	\$17,984	Each	20%	Other	DC1	
13622 210-ASPR	13622 210-ASPR	Dell Networking	N3248P-ON, 48x1G, 4x10G SFP+, 2x100G QSFP28, PoE 30W, 1xAC PSU, IO/PS,	\$12,450	\$9,960	Each	20%	Other	DC1	
13622 210-ASPS	13622 210-ASPS	Dell Networking	N3248X-ON, 48x1/2.5/5/10G RJ-45, 4x25G SFP28, 2x100G QSFP28, 1xAC PSU,	\$17,300	\$13,840	Each	20%	Other	DC1	
13622 210-ASPT	13622 210-ASPT	Dell Networking	N3248TE-ON, 48x1G, 4x10G SFP+, 2x100G QSFP28, 32GB, 1xAC PSU, PS/IO, OS6	\$10,800	\$8,640	Each	20%	Other	DC1	
13622 210-ASPU	13622 210-ASPU	Dell Networking	N3224P-ON, 24x1G RJ-45, 4x10G SFP+, 2x100G QSFP28, PoE 30W, 1xAC PSU,	\$8,400	\$6,720	Each	20%	Other	DC1	
13622 210-ASPV	13622 210-ASPV	Dell Networking	N3224T-ON, 24x1G RJ-45, 4x10G SFP+, 2x100G QSFP28, 1xAC PSU, PS/IO, OS6	\$7,800	\$6,240	Each	20%	Other	DC1	
13622 210-ASPZ	13622 210-ASPZ	Dell Networking	N3248PX-ON, 48x1/2.5/5/10G RJ-45, 4x25G SFP28, 2x100G QSFP28, PoE 90W,	\$17,880	\$14,304	Each	20%	Other	DC1	
13622 210-ASQH	13622 210-ASQH	Dell Networking	N3224F-ON, 24x1G SFP, 4x10G SFP+, 2x100G QSFP28, 1xAC PSU, IO/PS, OS6	\$9,750	\$7,800	Each	20%	Other	DC1	
13622 210-AWZK	13622 210-AWZK	Dell Networking	N3208PX-ON, 4x1G RJ-45, 4x1/2.5/5G RJ-45, 2x10G SFP+, PoE 90W, 1xDC PSU,	\$6,430	\$5,144	Each	20%	Other	DC1	
13622 210-AWLZ	13622 210-AWLZ	Dell Networking	N3224PX-ON, 24x1/2.5/5/10G RJ-45, 4x25G SFP28, 2x100G QSFP28, PoE 90W, 1xAC	\$12,440	\$9,952	Each	20%	Other	DC1	
13622 210-AWZM	13622 210-AWZM	Dell Networking	N3248TE-ON, 48x1G, 4x10G SFP+, 32GB, 1xAC PSU, IO/PS, OS10	\$8,800	\$7,040	Each	20%	Other	DC1	
13622 210-AWZN	13622 210-AWZN	Dell Networking	N3248X-ON, 48x1/2.5/5/10G RJ-45, 4x25G SFP28, 2x100G QSFP28, 1xAC PSU,	\$13,800	\$11,040	Each	20%	Other	DC1	
13622 210-AWZO	13622 210-AWZO	Dell Networking	N3208PX-ON, 4x1G RJ-45, 4x1/2.5/5G RJ-45, 2x10G SFP+, PoE 90W, 1xAC PSU,	\$6,430	\$5,144	Each	20%	Other	DC1	
13622 210-AWZP	13622 210-AWZP	Dell Networking	N3224F-ON, 24x1G SFP, 4x10G SFP+, 2x100G QSFP28, 1xAC PSU, IO/PS, NOOS	\$7,760	\$6,208	Each	20%	Other	DC1	
13622 210-AWZQ	13622 210-AWZQ	Dell Networking	N3248TE-ON, 48x1G, 4x10G SFP+, 32GB, 1xAC PSU, PS/IO, OS10	\$8,800	\$7,040	Each	20%	Other	DC1	
13622 210-AWZR	13622 210-AWZR	Dell Networking	N3224P-ON, 24x1G RJ-45, 4x10G SFP+, 2x100G QSFP28, PoE 30W, 1xAC PSU,	\$6,680	\$5,344	Each	20%	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) use drop-down		
13622 210-AWZS	13622 210-AWZS	Dell Networking	N3248TE-ON, 48x1G, 4x10G SFP+, 2x100G QSFP28, 32GB, 1xAC PSU, IO/PS, NOOS	\$8,600	Each	20%	\$6,880	Other	DC1	
13622 210-AWZT	13622 210-AWZT	Dell Networking	N3248TE-ON, 48x1G, 4x10G SFP+, 2x100G QSFP28, 32GB, 1xAC PSU, PS/IO, NOOS	\$8,600	Each	20%	\$6,880	Other	DC1	
13622 210-AWZU	13622 210-AWZU	Dell Networking	N3224T-ON, 24x1G RJ-45, 4x10G SFP+, 2x100G QSFP28, 1xAC PSU, IO/PS, NOOS	\$6,200	Each	20%	\$4,960	Other	DC1	
13622 264-BBBL	13622 264-BBBL	Dell Networking	Fan,PSU to IO airflow, N2200/N3200 24/48-port switches only, Customer Kit	\$49	Each	20%	\$40	Other	DC1	
13622 264-BBBM	13622 264-BBBM	Dell Networking	Fan,IO to PSU airflow, N2200/N3200 24/48-port switches only, Customer Kit	\$62	Each	20%	\$49	Other	DC1	
13622 264-BBBN	13622 264-BBBN	Dell Networking	Holder for 320W external power adapter, Wall/ceiling/desk mounting, Customer kit	\$77	Each	20%	\$62	Other	DC1	
13622 282-BBBD	13622 282-BBBD	Dell Networking	Power Supply, 550W AC, IO to PSU airflow, Hot Swap, N2224X N2248X N3224T	\$368	Each	20%	\$294	Other	DC1	
13622 282-BBBE	13622 282-BBBE	Dell Networking	Power Supply, 1600W AC, Hot Swap, N2248PX, N3224PX, N3248PX, MPS-1S Shelf,	\$773	Each	20%	\$618	Other	DC1	
13622 282-BBBF	13622 282-BBBF	Dell Networking	External Power Adapter, 320W AC, Extends PoE Budget for N3208PX, Customer kit	\$421	Each	20%	\$337	Other	DC1	
13622 282-BBBG	13622 282-BBBG	Dell Networking	Power Supply, 1300W DC, Hot Swap, N2224PX, N2248PX, N3224PX, N3224PX,	\$1,046	Each	20%	\$837	Other	DC1	
13622 282-BBBH	13622 282-BBBH	Dell Networking	Power Supply, 550W DC, IO to PSU airflow, Hot Swap, N2224X N2248X N3224T	\$863	Each	20%	\$691	Other	DC1	
13622 282-BBBI	13622 282-BBBI	Dell Networking	Power Supply, 550W DC, PSU to IO airflow, Hot Swap, N2224X N2248X, N3224T,	\$863	Each	20%	\$691	Other	DC1	
13622 282-BBBJ	13622 282-BBBJ	Dell Networking	Power Supply, 550W AC, PSU to IO airflow, Hot Swap, N2224X N2248X N3224T,	\$368	Each	20%	\$294	Other	DC1	
13622 282-BBBK	13622 282-BBBK	Dell Networking	Power Supply, 2000W AC, Hot Swap, MPS-1S Shelf, MPS-3S Shelf, Customer kit	\$802	Each	20%	\$642	Other	DC1	
13622 282-BBBL	13622 282-BBBL	Dell Networking	Power Supply, 1050W AC, Hot Swap, N2224PX, N3224P, N3248P, MPS-1S Shelf, MPS-	\$552	Each	20%	\$441	Other	DC1	
13622 321-BFOV	13622 321-BFOV	Dell Networking	MPS-3S Shelf for 3 PSUs, Extends PoE Budget for N2224PX, N2248PX, N3224PX,	\$1,550	Each	20%	\$1,240	Other	DC1	
13622 321-BFOW	13622 321-BFOW	Dell Networking	MPS-1S Shelf for one PSU, Extends PoE Budget for N2224PX, N2248PX, N3224PX,	\$490	Each	20%	\$392	Other	DC1	
13622 331-6480	13622 331-6480	Dell Networking	Power Cord,NBR 14136 to C13, 250 Volt, 10 AMP, 2.0 Meters, Brazil	\$0	Each	20%	\$0	Other	DC1	
13622 343-BBNX	13622 343-BBNX	Dell Networking	Dell EMC N3200 User guide	\$11	Each	20%	\$9	Other	DC1	
13622 407-BBDB	13622 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
13622 407-BBDC	13622 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
13622 407-BBED	13622 407-BBED	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 220m reach on	\$790	Each	20%	\$632	Other	DC1	
13622 407-BBEE	13622 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
13622 407-BBEF	13622 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
13622 407-BBEH	13622 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1	
13622 407-BBEI	13622 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
13622 407-BBEL	13622 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
13622 407-BBGO	13622 407-BBGO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1	
13622 407-BBON	13622 407-BBON	Dell Networking	Dell Networking, Transceiver, 10GbE SFP+ LRM Optic, 1310nm Wavelength, 220m	\$790	Each	20%	\$632	Other	DC1	
13622 407-BBOO	13622 407-BBOO	Dell Networking	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
13622 407-BBOP	13622 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
13622 407-BBOR	13622 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
13622 407-BBOS	13622 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
13622 407-BBOT	13622 407-BBOT	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF, Customer kit	\$150	Each	20%	\$120	Other	DC1	
13622 407-BBOU	13622 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
13622 407-BBOV	13622 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1	
13622 407-BBOY	13622 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1	
13622 407-BBPC	13622 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
13622 407-BBRJ	13622 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
13622 407-BBRK	13622 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
13622 407-BBRL	13622 407-BBRL	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC,Customer	\$8,500	Each	20%	\$6,800	Other	DC1	
13622 407-BBRL	13622 407-BBRL	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC	\$8,500	Each	20%	\$6,800	Other	DC1	
13622 407-BBKX	13622 407-BBKX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1	
13622 407-BBXX	13622 407-BBXX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC	\$675	Each	20%	\$540	Other	DC1	
13622 407-BBYX	13622 407-BBYX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR,SMF Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1	
13622 407-BBZX	13622 407-BBZX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR,SMF Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1	
13622 407-BBYK	13622 407-BBYK	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF	\$1,421	Each	20%	\$1,137	Other	DC1	
13622 407-BBYP	13622 407-BBYP	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF, Customer	\$1,421	Each	20%	\$1,137	Other	DC1	
13622 407-BCDH	13622 407-BCDH	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1	
13622 407-BCDI	13622 407-BCDI	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1	
13622 407-BCFM	13622 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1	
13622 407-BCFN	13622 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1	
13622 407-BCKG	13622 407-BCKG	Dell Networking	Dell Networking, Transceiver, 100GbE, QSFP28, SR4, HiGig, No FEC, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1	
13622 407-BCKH	13622 407-BCKH	Dell Networking	Dell Networking, Transceiver, 100GbE, QSFP28, SR4, HiGig, No FEC, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1	
13622 450-AAFH	13622 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1	
13622 450-AAPZ	13622 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
13622 450-AASX	13622 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1	
13622 450-ABKO	13622 450-ABKO	Dell Networking	US 125Volt AC Power Cord (Kit)	\$15	Each	20%	\$12	Other	DC1	
13622 450-ABOQ	13622 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1	
13622 450-ACGM	13622 450-ACGM	Dell Networking	Kit - Power Cord, 125V,15A,SMF,15C13	\$25	Each	20%	\$20	Other	DC1	
13622 450-ACGT	13622 450-ACGT	Dell Networking	Kit - Desktop Power Cord, 220V, 1.8M (Indonesia, Laos, Pakistan, Vietnam)	\$20	Each	20%	\$16	Other	DC1	
13622 450-ADSY	13622 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1	
13622 450-ADTB	13622 450-ADTB	Dell Networking	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
13622 450-ADYH	13622 450-ADYH	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P	\$20	Each	20%	\$16	Other	DC1	
13622 450-ADYK	13622 450-ADYK	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P, Cust Kit	\$65	Each	20%	\$52	Other	DC1	
13622 450-AEPQ	13622 450-AEPQ	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15, Customer Kit	\$31	Each	20%	\$24	Other	DC1	
13622 450-AEPR	13622 450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20	Each	20%	\$16	Other	DC1	
13622 450-AETE	13622 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1	
13622 450-AJHK	13622 450-AJHK	Dell Networking	Power Supply, 1600W AC, Hot Swap, N2248PX, N3224PX, N3248PX, MPS-1S Shelf,	\$910	Each	20%	\$728	Other	DC1	
13622 450-AJIK	13622 450-AJIK	Dell Networking	Power Supply, 1050W AC, Hot Swap, for N2224PX, N3224P, N3248P, MPS-1S Shelf,	\$710	Each	20%	\$568	Other	DC1	
13622 450-AJIL	13622 450-AJIL	Dell Networking	Power Supply, 550W AC, PSU to IO airflow, Hot Swap, N2224X, N2248X, N3224T,	\$490	Each	20%	\$392	Other	DC1	
13622 450-AJIN	13622 450-AJIN	Dell Networking	Power Supply, 550W AC, IO to PSU airflow, Hot Swap, N2224X, N2248X, N3224T,	\$490	Each	20%	\$392	Other	DC1	
13622 450-AJKL	13622 450-AJKL	Dell Networking	Power Supply, 2000W AC, Hot Swap, MPS-1S Shelf, MPS-3S Shelf	\$1,090	Each	20%	\$872	Other	DC1	
13622 450-AJNE	13622 450-AJNE	Dell Networking	Power Supply, 1300W DC, Hot Swap, N2224PX, N2248PX, N3224P, N3224PX,	\$800	Each	20%	\$640	Other	DC1	
13622 450-AJNF	13622 450-AJNF	Dell Networking	Power Supply, 550W DC, IO to PSU airflow, Hot Swap, N2224X, N2248X, N3224T,	\$490	Each	20%	\$392	Other	DC1	
13622 450-AJNG	13622 450-AJNG	Dell Networking	Power Supply, 550W DC, PSU to IO airflow, Hot Swap, N2224X, N2248X, N3224T,	\$490	Each	20%	\$392	Other	DC1	
13622 467-9489	13622 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13622 470-ACMN	13622 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
13622 470-ACMO	13622 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1
13622 470-ADXU	13622 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1
13622 470-AECW	13622 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1
13622 492-BCWP	13622 492-BCWP	Dell Networking	External Power Adapter, 320W AC, Extends PoE Budget for N3208PX	\$240	Each	20%	\$192	Other	DC1
13622 528-CJYQ	13622 528-CJYQ	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 1G platforms	\$6,700	Each	20%	\$5,360	Other	DC1
13622 528-CJYW	13622 528-CJYW	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 1G platforms	\$8,500	Each	20%	\$6,800	Other	DC1
13622 528-CJYX	13622 528-CJYX	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 1G platforms	\$3,750	Each	20%	\$3,000	Other	DC1
13622 529-BBFW	13622 529-BBFW	Dell Networking	OS6 N3248PXE-ON, Customer Kit	\$4,600	Each	20%	\$3,680	Other	DC1
13622 529-BBGB	13622 529-BBGB	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 1G platforms, Customer	\$3,750	Each	20%	\$3,000	Other	DC1
13622 529-BBGG	13622 529-BBGG	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 1G platforms, Customer	\$6,700	Each	20%	\$5,360	Other	DC1
13622 529-BBGM	13622 529-BBGM	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 1G platforms, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
13622 529-BBGO	13622 529-BBGO	Dell Networking	OS6 N3224T-ON, Customer Kit	\$1,600	Each	20%	\$1,280	Other	DC1
13622 529-BBGR	13622 529-BBGR	Dell Networking	OS6 N3248TE-ON, Customer Kit	\$2,200	Each	20%	\$1,760	Other	DC1
13622 529-BBGT	13622 529-BBGT	Dell Networking	OS6 N3224F-ON, Customer Kit	\$1,990	Each	20%	\$1,592	Other	DC1
13622 529-BBGW	13622 529-BBGW	Dell Networking	OS6 N3248X-ON Customer Kit	\$3,500	Each	20%	\$2,800	Other	DC1
13622 575-BCFH	13622 575-BCFH	Dell Networking	DIN rail mounting kit for N3208PX-ON, Attaches to wall/ceiling mount bracket	\$30	Each	20%	\$24	Other	DC1
13622 575-BCFI	13622 575-BCFI	Dell Networking	Holder for 320W external power adapter, Wall/ceiling/desk mounting	\$50	Each	20%	\$40	Other	DC1
13622 575-BCFJ	13622 575-BCFJ	Dell Networking	2-Post rack mount kit, Extended bracket for mounting MPS-1S Shelf in 19" rack	\$40	Each	20%	\$32	Other	DC1
13622 575-BCFK	13622 575-BCFK	Dell Networking	2-Post rack mount kit, Extended bracket for mounting N3208PX in 19" rack	\$90	Each	20%	\$72	Other	DC1
13622 575-BCFL	13622 575-BCFL	Dell Networking	Wall/Ceiling mount bracket, for select 1U networking switches and MPS-1S Shelf	\$30	Each	20%	\$24	Other	DC1
13622 619-AGYQ	13622 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1
13622 634-BWZJ	13622 634-BWZJ	Dell Networking	OS10 Enterprise, N3248TE-ON	\$4,000	Each	20%	\$3,200	Other	DC1
13622 634-BWZK	13622 634-BWZK	Dell Networking	OS10 Enterprise, N3248TE-ON, Customer kit	\$4,000	Each	20%	\$3,200	Other	DC1
13622 750-ACPV	13622 750-ACPV	Dell Networking	Wall/Ceiling mount bracket, for 11 width switches, Customer kit	\$58	Each	20%	\$46	Other	DC1
13622 750-ACPW	13622 750-ACPW	Dell Networking	Wall/Ceiling mount bracket, for 11 width switches	\$30	Each	20%	\$24	Other	DC1
13622 770-BBGY	13622 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1
13622 770-BDKW	13622 770-BDKW	Dell Networking	2-Post rack mount kit, Extended bracket for mounting MPS-1S Shelf in 19" rack,	\$60	Each	20%	\$48	Other	DC1
13622 770-BDKX	13622 770-BDKX	Dell Networking	2-Post rack mount kit, Mounts one N3208PX switch with two 320W external power	\$364	Each	20%	\$291	Other	DC1
13622 770-BDKY	13622 770-BDKY	Dell Networking	DIN rail mounting kit for N3208PX-ON, Attaches to wall/ceiling mount bracket, Customer	\$49	Each	20%	\$40	Other	DC1
13622 770-BDKZ	13622 770-BDKZ	Dell Networking	2-Post rack mount kit, Mounts one N3208PX switch with one 320W external power	\$105	Each	20%	\$84	Other	DC1
13622 770-BDLB	13622 770-BDLB	Dell Networking	2-Post rack mount kit, Mounts two 320W external power adapters in 19" rack, Customer	\$257	Each	20%	\$205	Other	DC1
13622 770-BDLC	13622 770-BDLC	Dell Networking	4-Post rack mount kit, Mounts one N3208PX switch with one 320W external power	\$155	Each	20%	\$124	Other	DC1
13622 770-BDLD	13622 770-BDLD	Dell Networking	MPS-3S Shelf for up to 3 PSUs, Extends PoE Budget for N2224PX,N2248PX, N3224PX,	\$2,810	Each	20%	\$2,248	Other	DC1
13622 770-BDLE	13622 770-BDLE	Dell Networking	2-Post rack mount kit, Extended bracket for mounting N3208PX in 19" rack, Customer	\$132	Each	20%	\$105	Other	DC1
13622 770-BDLF	13622 770-BDLF	Dell Networking	MPS-1S Shelf for one PSU, Extends PoE Budget for N2224PX, N2248PX, N3224PX,	\$628	Each	20%	\$502	Other	DC1
13622 770-BDLG	13622 770-BDLG	Dell Networking	Wall/Ceiling mount bracket, for select 1U networking switches and MPS-1S Shelf,	\$39	Each	20%	\$31	Other	DC1
13622 770-BDLH	13622 770-BDLH	Dell Networking	2-Post rack mount bracket for select 1U networking switches & MPS-3S Shelf,CK	\$42	Each	20%	\$34	Other	DC1
13622 770-BDLI	13622 770-BDLI	Dell Networking	Adjustable 4-post mounting bracket for select 1U networking switches, Customer kit	\$133	Each	20%	\$106	Other	DC1
13622 770-BDRI	13622 770-BDRI	Dell Networking	4-Post rack mount kit, Mounts one N3208PX switch with one 320W external power	\$110	Each	20%	\$88	Other	DC1
13622 770-BDRJ	13622 770-BDRJ	Dell Networking	2-Post rack mount kit, Mounts one N3208PX switch with two 320W external power	\$270	Each	20%	\$216	Other	DC1
13622 770-BDRK	13622 770-BDRK	Dell Networking	Adjustable 4-post mounting bracket for select 1U networking switches	\$133	Each	20%	\$106	Other	DC1
13622 770-BDRL	13622 770-BDRL	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks, for select Dell	\$127	Each	20%	\$102	Other	DC1
13622 770-BDRN	13622 770-BDRN	Dell Networking	2-Post rack mount kit, Mounts two 320W external power adapters in 19" rack	\$190	Each	20%	\$152	Other	DC1
13622 770-BDRQ	13622 770-BDRQ	Dell Networking	2-Post rack mount kit, Mounts one N3208PX switch with one 320W external power	\$70	Each	20%	\$56	Other	DC1
13622 827-4139	13622 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
13622 827-4144	13622 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
13622 847-2729	13622 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
13622 847-2730	13622 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
13622 847-2731	13622 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
13622 847-2734	13622 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
13622 987-1459	13622 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1
13622 987-1519	13622 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1
14889 450-AAFH	14889 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
14889 450-AAPZ	14889 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
14889 450-AASX	14889 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
14889 450-ABOQ	14889 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
14889 470-AATB	14889 470-AATB	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12808 210-AOYR	12808 210-AOYR	Dell Networking	Dell EMC Switch S4112F, 12 x 10GbE SFP+, 3 x 100GbE QSFP28, IO to FAN, 2 x AC	\$9,061	Each	20%	\$7,249	Other	DC1
12808 210-AOYS	12808 210-AOYS	Dell Networking	Dell EMC Switch S4112F, 12 x 10GbE SFP+, 3 x 100GbE QSFP28, FAN to IO, 2 x AC	\$9,061	Each	20%	\$7,249	Other	DC1
12808 210-AOYT	12808 210-AOYT	Dell Networking	Dell EMC Switch S4112F, 12 x 10GbE SFP+, 3 x 100GbE QSFP28, IO to FAN, 2 x AC	\$9,061	Each	20%	\$7,249	Other	DC1
12808 210-AOYU	12808 210-AOYU	Dell Networking	Dell EMC Switch S4112F, 12 x 10GbE SFP+, 3 x 100GbE QSFP28, IO to FAN, 2 x AC	\$9,061	Each	20%	\$7,249	Other	DC1
12808 210-AOYV	12808 210-AOYV	Dell Networking	Dell EMC Switch S4112T, 12 x 10GbBaseT, 3 x 100GbE QSFP28, IO to FAN, 2 x AC	\$8,976	Each	20%	\$7,181	Other	DC1
12808 210-AOYW	12808 210-AOYW	Dell Networking	Dell EMC Switch S4112T, 12 x 10GbBaseT, 3 x 100GbE QSFP28, IO to FAN, 2 x AC	\$9,159	Each	20%	\$7,327	Other	DC1
12808 210-AOYX	12808 210-AOYX	Dell Networking	Dell EMC Switch S4112T, 12 x 10GbBaseT, 3 x 100GbE QSFP28, IO to FAN, 2 x AC	\$9,159	Each	20%	\$7,327	Other	DC1
12808 210-AOYZ	12808 210-AOYZ	Dell Networking	Dell EMC Switch S4112F, 12 x 10GbE SFP+, 3 x 100GbE QSFP28, FAN to IO, 2 x AC	\$9,061	Each	20%	\$7,249	Other	DC1
12808 210-AOZC	12808 210-AOZC	Dell Networking	Dell EMC Switch S4112T, 12 x 10GbBaseT, 3 x 100GbE QSFP28, FAN to IO, 2 x AC	\$9,159	Each	20%	\$7,327	Other	DC1
12808 210-AOZD	12808 210-AOZD	Dell Networking	Dell EMC Switch S4112T, 12 x 10GbBaseT, 3 x 100GbE QSFP28, FAN to IO, 2 x AC	\$9,159	Each	20%	\$7,327	Other	DC1
12808 332-1286	12808 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12808 343-BBJO	12808 343-BBJO	Dell Networking	Dell EMC Networking S4112-ON Americas User Guide	\$4	Each	20%	\$3	Other	DC1
12808 407-BBBW	12808 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12808 407-BBBY	12808 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
12808 407-BBDB	12808 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
12808 407-BBDC	12808 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
12808 407-BBDE	12808 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12808 407-BBEE	12808 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12808 407-BBEF	12808 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12808 407-BBEH	12808 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12808 407-BBEI	12808 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
12808 407-BBEL	12808 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
12808 407-BBGL	12808 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12808 407-BBGN	12808 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12808 407-BBOO	12808 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
12808 407-BBOP	12808 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12808 407-BBOR	12808 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
12808 407-BBOS	12808 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12808 407-BBOU	12808 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12808 407-BBOV	12808 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
12808 407-BBOY	12808 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
12808 407-BBOZ	12808 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12808 407-BBPC	12808 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12808 407-BBPH	12808 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12808 407-BBOU	12808 407-BBOU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12808 407-BBOV	12808 407-BBOV	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12808 407-BBRB	12808 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12808 407-BBRC	12808 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12808 407-BBRJ	12808 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12808 407-BBRJ	12808 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12808 407-BBRK	12808 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
12808 407-BBSG	12808 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
12808 407-BBSK	12808 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
12808 407-BBSX	12808 407-BBSX	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber, Customer Kit	\$1,950	Each	20%	\$1,560	Other	DC1
12808 407-BBSY	12808 407-BBSY	Dell Networking	Dell Networking, Transceiver, SFP+, FC, 150M, SW, FIN, Customer Kit	\$234	Each	20%	\$187	Other	DC1
12808 407-BBVF	12808 407-BBVF	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1
12808 407-BBVG	12808 407-BBVG	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1
12808 407-BBWH	12808 407-BBWH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12808 407-BBVI	12808 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12808 407-BBVO	12808 407-BBVO	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, CWDM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1
12808 407-BBWL	12808 407-BBWL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
12808 407-BBWQ	12808 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
12808 407-BBWT	12808 407-BBWT	Dell Networking	Dell Networking, Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a7	\$510	Each	20%	\$408	Other	DC1
12808 407-BBYC	12808 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1
12808 407-BBYM	12808 407-BBYM	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
12808 407-BBYN	12808 407-BBYN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1
12808 407-BBYT	12808 407-BBYT	Dell Networking	Dell Networking, Transceiver, SFP+, 16Gbps Fibre Channel, SWL, 850nm, LC Duplex,	\$544	Each	20%	\$435	Other	DC1
12808 407-BBZG	12808 407-BBZG	Dell Networking	Dell Networking, Transceiver, QSFP28 4x32Gbps Fibre Channel, SW4, 850nm, MPO	\$9,900	Each	20%	\$7,920	Other	DC1
12808 407-BBZN	12808 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1
12808 407-BCDH	12808 407-BCDH	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1
12808 407-BCDI	12808 407-BCDI	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1
12808 407-BCIF	12808 407-BCIF	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1
12808 407-BCIG	12808 407-BCIG	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1
12808 450-AAFH	12808 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$0	Each	20%	\$0	Other	DC1
12808 450-AAGG	12808 450-AAGG	Dell Networking	No Power Cord	\$0	Each	20%	\$0	Other	DC1
12808 450-AAPZ	12808 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12808 450-AASX	12808 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12808 450-ABOQ	12808 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
12808 450-ADSY	12808 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1
12808 450-AETE	12808 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1
12808 467-9489	12808 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
12808 467-9490	12808 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
12808 470-AABX	12808 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12808 470-AAFD	12808 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12808 470-AAFE	12808 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
12808 470-AAFF	12808 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
12808 470-AAFG	12808 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12808 470-AAGC	12808 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12808 470-AAGD	12808 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12808 470-AAGE	12808 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12808 470-AAHG	12808 470-AAHG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12808 470-AAIG	12808 470-AAIG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
12808 470-AAJL	12808 470-AAJL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12808 470-AAJN	12808 470-AAJN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12808 470-AAJP	12808 470-AAJP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12808 470-AAJR	12808 470-AAJR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12808 470-AAJT	12808 470-AAJT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12808 470-AAIB	12808 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12808 470-AAIT	12808 470-AAIT	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12808 470-AAVQ	12808 470-AAVQ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12808 470-AAVH	12808 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12808 470-AAVI	12808 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12808 470-AAVJ	12808 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12808 470-AAVK	12808 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12808 470-AAVO	12808 470-AAVO	Dell Networking	Dell Networking, Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12808 470-AAVR	12808 470-AAVR	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12808 470-AAVT	12808 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1
12808 470-AAWE	12808 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12808 470-AAWU	12808 470-AAWU	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12808 470-AAWU	12808 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1
12808 470-AAXB	12808 470-AAXB	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12808 470-AAXG	12808 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12808 470-AAXH	12808 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12808 470-AAXI	12808 470-AAXI	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12808 470-AAZM	12808 470-AAZM	Dell Networking	Dell Networking Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1
12808 470-ABGG	12808 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer Kit	\$375	Each	20%	\$300	Other	DC1
12808 470-ABGH	12808 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
12808 470-ABXL	12808 470-ABXL	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12808 470-ABLY	12808 470-ABLY	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 7	\$210	Each	20%	\$168	Other	DC1
12808 470-ABMC	12808 470-ABMC	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
12808 470-ABME	12808 470-ABME	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 2	\$165	Each	20%	\$132	Other	DC1
12808 470-ABMF	12808 470-ABMF	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12808 470-ABMH	12808 470-ABMH	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 3	\$170	Each	20%	\$136	Other	DC1
12808 470-ABMK	12808 470-ABMK	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12808 470-ABMM	12808 470-ABMM	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 5	\$200	Each	20%	\$160	Other	DC1
12808 470-ABMO	12808 470-ABMO	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12808 470-ABNZ	12808 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12808 470-ABOB	12808 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12808 470-ABOC	12808 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1
12808 470-ABOF	12808 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12808 470-ABOG	12808 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12808 470-ABOH	12808 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12808 470-ABOI	12808 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
12808 470-ABOK	12808 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12808 470-ABOL	12808 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12808 470-ABOM	12808 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12808 470-ABON	12808 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12808 470-ABOO	12808 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12808 470-ABOR	12808 470-ABOR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1
12808 470-ABOS	12808 470-ABOS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12808 470-ABOT	12808 470-ABOT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12808 470-ABOU	12808 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1
12808 470-ABOV	12808 470-ABOV	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12808 470-ABOW	12808 470-ABOW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12808 470-ABOX	12808 470-ABOX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12808 470-ABOY	12808 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12808 470-ABOZ	12808 470-ABOZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
12808 470-ABPB	12808 470-ABPB	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12808 470-ABPD	12808 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
12808 470-ABPE	12808 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12808 470-ABPG	12808 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12808 470-ABPH	12808 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12808 470-ABPI	12808 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12808 470-ABPJ	12808 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1
12808 470-ABPK	12808 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1
12808 470-ABPM	12808 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12808 470-ABPN	12808 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1
12808 470-ABPO	12808 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1
12808 470-ABPP	12808 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1
12808 470-ABPQ	12808 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1
12808 470-ABPR	12808 470-ABPR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12808 470-ABPS	12808 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
12808 470-ABPT	12808 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1
12808 470-ABPU	12808 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12808 470-ABPV	12808 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1
12808 470-ABPY	12808 470-ABPY	Dell Networking	Dell Networking Cable, 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12808 470-ABQB	12808 470-ABQB	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12808 470-ABQD	12808 470-ABQD	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12808 470-ABQE	12808 470-ABQE	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12808 470-ABQF	12808 470-ABQF	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12808 470-ABQG	12808 470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12808 470-ABWK	12808 470-ABWK	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter	\$400	Each	20%	\$320	Other	DC1
12808 470-ABWL	12808 470-ABWL	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 3 Meter,	\$590	Each	20%	\$472	Other	DC1
12808 470-ABWM	12808 470-ABWM	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 2 Meter,	\$420	Each	20%	\$336	Other	DC1
12808 470-ABWN	12808 470-ABWN	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 2 Meter,	\$420	Each	20%	\$336	Other	DC1
12808 470-ABWO	12808 470-ABWO	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 3 Meter	\$590	Each	20%	\$472	Other	DC1
12808 470-ABWP	12808 470-ABWP	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter,	\$400	Each	20%	\$320	Other	DC1
12808 470-ABXQ	12808 470-ABXQ	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12808 470-ACIL	12808 470-ACIL	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1
12808 470-ACLK	12808 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12808 470-ACLM	12808 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
12808 470-ACLS	12808 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
12808 470-ACLT	12808 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12808 470-ACLU	12808 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%		\$1,480	Other	DC1	
12808 470-ACLV	12808 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%		\$32	Other	DC1	
12808 470-ACLV	12808 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%		\$96	Other	DC1	
12808 470-ACLY	12808 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%		\$52	Other	DC1	
12808 470-ACMB	12808 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%		\$32	Other	DC1	
12808 470-ACMF	12808 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%		\$46	Other	DC1	
12808 470-ACMH	12808 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%		\$68	Other	DC1	
12808 470-ACMJ	12808 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%		\$1,480	Other	DC1	
12808 470-ACMK	12808 470-ACMK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 100 Meter	\$290	Each	20%		\$232	Other	DC1	
12808 470-ACMN	12808 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$65	Each	20%		\$52	Other	DC1	
12808 470-ACMO	12808 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%		\$46	Other	DC1	
12808 470-ADXS	12808 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%		\$1,080	Other	DC1	
12808 470-ADXT	12808 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%		\$1,080	Other	DC1	
12808 470-ADZX	12808 470-ADZX	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%		\$520	Other	DC1	
12808 470-ADYB	12808 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%		\$520	Other	DC1	
12808 470-ADZS	12808 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12808 470-ADZT	12808 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12808 470-ADZU	12808 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12808 470-ADZV	12808 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12808 470-ADZW	12808 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12808 470-ADZX	12808 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12808 470-AECW	12808 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%		\$752	Other	DC1	
12808 470-AECX	12808 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%		\$752	Other	DC1	
12808 470-AEND	12808 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%		\$540	Other	DC1	
12808 470-AENE	12808 470-AENE	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%		\$104	Other	DC1	
12808 470-AENF	12808 470-AENF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%		\$104	Other	DC1	
12808 470-AENG	12808 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%		\$104	Other	DC1	
12808 470-AENH	12808 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675	Each	20%		\$540	Other	DC1	
12808 470-AENI	12808 470-AENI	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120	Each	20%		\$96	Other	DC1	
12808 470-AENJ	12808 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%		\$104	Other	DC1	
12808 470-AENK	12808 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%		\$96	Other	DC1	
12808 619-AGYQ	12808 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%		\$0	Other	DC1	
12808 634-BPON	12808 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%		\$4	Other	DC1	
12808 634-BQZX	12808 634-BQZX	Dell Networking	OS10 Enterprise, S4112F	\$2,000	Each	20%		\$1,600	Other	DC1	
12808 634-BQZY	12808 634-BQZY	Dell Networking	OS10 Enterprise, S4112T	\$2,000	Each	20%		\$1,600	Other	DC1	
12808 634-BQZZ	12808 634-BQZZ	Dell Networking	OS10 Enterprise, S4112F, Customer Kit	\$2,000	Each	20%		\$1,600	Other	DC1	
12808 634-BRBB	12808 634-BRBB	Dell Networking	OS10 Enterprise, S4112T, Customer Kit	\$2,000	Each	20%		\$1,600	Other	DC1	
12808 770-BCOZ	12808 770-BCOZ	Dell Networking	Dell Networking Rack Rail Dual Tray, one Rack Unit, 4-post rack only for S4112, Cus Kit	\$224	Each	20%		\$179	Other	DC1	
12808 770-BCTF	12808 770-BCTF	Dell Networking	Dell Networking Dual Tray, one Rack Unit, 4-post rack only, S4112	\$210	Each	20%		\$168	Other	DC1	
12808 827-4139	12808 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%		\$87,429	Other	DC1	
12808 827-4144	12808 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%		\$113,333	Other	DC1	
12808 847-2729	12808 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%		\$993	Other	DC1	
12808 847-2730	12808 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%		\$1,191	Other	DC1	
12808 847-2731	12808 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%		\$7,092	Other	DC1	
12808 847-2734	12808 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%		\$8,511	Other	DC1	
12808 900-9997	12808 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%		\$0	Other	DC1	
12808 922-4998	12808 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%		\$19	Other	DC1	
12808 980-5088	12808 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%		\$80	Other	DC1	
12808 980-7177	12808 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%		\$22	Other	DC1	
12808 983-2917	12808 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%		\$48	Other	DC1	
12808 985-3817	12808 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%		\$22	Other	DC1	
12808 986-5518	12808 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%		\$44	Other	DC1	
12808 987-1459	12808 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%		\$5	Other	DC1	
12808 987-1519	12808 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%		\$7	Other	DC1	
12808 994-6778	12808 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%		\$12	Other	DC1	
13920 210-AUFP	13920 210-AUFP	Dell Networking	Dell EMC Switch S4148T-ON, 1U, 48x10Gbase-T, 4xQ28, 2xQSFP+, PSU to IO, 2 PSU,	\$14,609	Each	20%		\$11,687	Other	DC1	
13920 210-AUFM	13920 210-AUFM	Dell Networking	Dell EMC Switch S4148T-ON, 1U, 48x10Gbase-T, 4xQ28, 2xQSFP+, PSU to IO, 2 PSU,	\$14,609	Each	20%		\$11,687	Other	DC1	
13920 210-AUFP	13920 210-AUFP	Dell Networking	Dell EMC Switch S4148F-ON, 1U, 48x10GbE SFP+, 4xQ28, 2xQSFP+, PSU to IO, 2	\$14,663	Each	20%		\$11,730	Other	DC1	
13920 210-AUFPQ	13920 210-AUFPQ	Dell Networking	Dell EMC Switch S4148F-ON, 1U, 48x10GbE SFP+, 4xQ28, 2xQSFP+, PSU-IO, 2	\$14,663	Each	20%		\$11,730	Other	DC1	
13920 379-BDPP	13920 379-BDPP	Dell Networking	ISG Product (Info)	\$0	Each	20%		\$0	Other	DC1	
13920 379-BDPE	13920 379-BDPE	Dell Networking	Rack and Stack Product (Info)	\$0	Each	20%		\$0	Other	DC1	
13920 470-ADTQ	13920 470-ADTQ	Dell Networking	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	20%		\$141	Other	DC1	
13920 619-AMIU	13920 619-AMIU	Dell Networking	OS10 Enterprise S4148F-ON	\$6,000	Each	20%		\$4,800	Other	DC1	
13920 619-AMIV	13920 619-AMIV	Dell Networking	OS10 Enterprise, S4148F-ON, Customer Kit	\$6,000	Each	20%		\$4,800	Other	DC1	
13920 619-AMJM	13920 619-AMJM	Dell Networking	OS10 Enterprise S4148T-ON	\$6,000	Each	20%		\$4,800	Other	DC1	
13920 619-AMJP	13920 619-AMJP	Dell Networking	OS10 Enterprise, S4148T-ON, Customer Kit	\$6,000	Each	20%		\$4,800	Other	DC1	
13920 770-BDVP	13920 770-BDVP	Dell Networking	Dell EMC PowerStore Switch Rack Rails	\$470	Each	20%		\$376	Other	DC1	
13920 847-2729	13920 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%		\$993	Other	DC1	
13920 847-2730	13920 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%		\$1,191	Other	DC1	
13920 847-2731	13920 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%		\$7,092	Other	DC1	
13920 847-2734	13920 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%		\$8,511	Other	DC1	
13920 922-4998	13920 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%		\$19	Other	DC1	
13920 980-5088	13920 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%		\$80	Other	DC1	
13920 980-7177	13920 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%		\$22	Other	DC1	
13920 983-2917	13920 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%		\$48	Other	DC1	
13920 985-3817	13920 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%		\$22	Other	DC1	
13920 986-5518	13920 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%		\$44	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12926 994-6778	12926 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1	
12926 210-APHV	12926 210-APHV	Dell Networking	Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, IO to PSU	\$9,180	Each	20%	\$7,344	Other	DC1	
12926 210-APHW	12926 210-APHW	Dell Networking	Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, IO to PSU	\$9,120	Each	20%	\$7,296	Other	DC1	
12926 210-APHX	12926 210-APHX	Dell Networking	Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, IO to PSU	\$11,107	Each	20%	\$8,886	Other	DC1	
12926 210-APHY	12926 210-APHY	Dell Networking	Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, PSU to IO	\$9,180	Each	20%	\$7,344	Other	DC1	
12926 210-APHZ	12926 210-APHZ	Dell Networking	Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, PSU to IO	\$9,180	Each	20%	\$7,344	Other	DC1	
12926 210-APIB	12926 210-APIB	Dell Networking	Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, PSU to IO	\$11,107	Each	20%	\$8,886	Other	DC1	
12926 210-AREB	12926 210-AREB	Dell Networking	Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, IO to PSU	\$9,516	Each	20%	\$7,613	Other	DC1	
12926 210-AREC	12926 210-AREC	Dell Networking	Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, PSU to IO	\$9,516	Each	20%	\$7,613	Other	DC1	
12926 210-ASOJ	12926 210-ASOJ	Dell Networking	Dell EMC S5212F-ON Switch, DC, 12x25GbE SFP28, 3x100GbE QSFP28, IO to PSU,	\$11,516	Each	20%	\$9,213	Other	DC1	
12926 210-ASOM	12926 210-ASOM	Dell Networking	Dell EMC S5212F-ON Switch, AC, 12x25GbE SFP28, 3x100GbE QSFP28, PSU to IO,	\$11,120	Each	20%	\$8,896	Other	DC1	
12926 210-ASQP	12926 210-ASQP	Dell Networking	Dell EMC S5212F-ON Switch, AC, 12x25GbE SFP28, 3x100GbE QSFP28, IO to PSU,	\$11,120	Each	20%	\$8,896	Other	DC1	
12926 210-ASOQ	12926 210-ASOQ	Dell Networking	Dell EMC S5212F-ON Switch, DC, 12x25GbE SFP28, 3x100GbE QSFP28, PSU to IO,	\$11,516	Each	20%	\$9,213	Other	DC1	
12926 332-1286	12926 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
12926 343-BBLP	12926 343-BBLP	Dell Networking	Dell EMC S52XX-ON Series User Guide	\$4	Each	20%	\$3	Other	DC1	
12926 407-BBBW	12926 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
12926 407-BBBY	12926 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
12926 407-BBDB	12926 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
12926 407-BBDC	12926 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
12926 407-BBDE	12926 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
12926 407-BBEE	12926 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
12926 407-BBEF	12926 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
12926 407-BBEH	12926 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1	
12926 407-BBEI	12926 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
12926 407-BBEL	12926 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
12926 407-BBGL	12926 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
12926 407-BBGN	12926 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1	
12926 407-BBOO	12926 407-BBOO	Dell Networking	Dell Networking, Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
12926 407-BBOP	12926 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12926 407-BBOR	12926 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
12926 407-BBOS	12926 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12926 407-BBOU	12926 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12926 407-BBOV	12926 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1	
12926 407-BBOY	12926 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1	
12926 407-BBOZ	12926 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12926 407-BBPC	12926 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
12926 407-BBPH	12926 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
12926 407-BBQU	12926 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
12926 407-BBQV	12926 407-BBQV	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
12926 407-BBRB	12926 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12926 407-BBRC	12926 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12926 407-BBRI	12926 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100m Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
12926 407-BBRJ	12926 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100m Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
12926 407-BBRK	12926 407-BBRK	Dell Networking	Dell Networking, Transceiver,SFP+,10GbE ZR,1550nm,Single Mode Fibre, LC,Customer	\$8,500	Each	20%	\$6,800	Other	DC1	
12926 407-BBSG	12926 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1	
12926 407-BBSK	12926 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1	
12926 407-BBVF	12926 407-BBVF	Dell Networking	Dell Networking Transceiver QSFP28, 100GbE, SWDM4 LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1	
12926 407-BBVG	12926 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1	
12926 407-BBVH	12926 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1	
12926 407-BBVI	12926 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1	
12926 407-BBVN	12926 407-BBVN	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, SWDM4 LC duplex, OM3/OM4 MMF,	\$1,895	Each	20%	\$1,516	Other	DC1	
12926 407-BBVO	12926 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1	
12926 407-BBWL	12926 407-BBWL	Dell Networking	Dell Networking, Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1	
12926 407-BBWQ	12926 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1	
12926 407-BBWT	12926 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1	
12926 407-BBWW	12926 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1	
12926 407-BBXT	12926 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1	
12926 407-BBXX	12926 407-BBXX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1	
12926 407-BBXX	12926 407-BBXX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC	\$675	Each	20%	\$540	Other	DC1	
12926 407-BBXY	12926 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMD Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1	
12926 407-BBZK	12926 407-BBZK	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMD Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1	
12926 407-BBYC	12926 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1	
12926 407-BBYJ	12926 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1	
12926 407-BBYM	12926 407-BBYM	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1	
12926 407-BBYN	12926 407-BBYN	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1	
12926 407-BBYO	12926 407-BBYO	Dell Networking	Dell Networking,Transceiver,100GbE,QSFP28,ESR4,MPO,MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1	
12926 407-BBYR	12926 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1	
12926 407-BBYS	12926 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1	
12926 407-BBZL	12926 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1	
12926 407-BBZN	12926 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1	
12926 407-BCDH	12926 407-BCDH	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1	
12926 407-BCDI	12926 407-BCDI	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1	
12926 407-BCFM	12926 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1	
12926 407-BCFN	12926 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1	
12926 407-BCIF	12926 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1	
12926 407-BCIG	12926 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1	
12926 450-AAFH	12926 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12926 450-AAPZ	12926 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12926 450-AASX	12926 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12926 450-ABOQ	12926 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
12926 450-ACFY	12926 450-ACFY	Dell Networking	Customer Kit, Dell Networking, Power Cord, 250v, 13 Amps, 4 Meters, C13/C14, US	\$18	Each	20%	\$14	Other	DC1
12926 450-ACGM	12926 450-ACGM	Dell Networking	Kit - Power Cord, 125V,15A,3M,5-15/C13	\$25	Each	20%	\$20	Other	DC1
12926 450-ADSY	12926 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1
12926 450-AETE	12926 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1
12926 467-5713	12926 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
12926 470-ABXB	12926 470-ABXB	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12926 470-AAPD	12926 470-AAPD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12926 470-AAFE	12926 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12926 470-AAFF	12926 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12926 470-AAFG	12926 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$350	Each	20%	\$280	Other	DC1
12926 470-AAGC	12926 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12926 470-AAGD	12926 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12926 470-AAGE	12926 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12926 470-AAGG	12926 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12926 470-AAGI	12926 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
12926 470-AAGL	12926 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12926 470-AAGN	12926 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12926 470-AAGP	12926 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12926 470-AAGR	12926 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12926 470-AAGT	12926 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12926 470-AAIB	12926 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12926 470-AAIT	12926 470-AAIT	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12926 470-AAVJ	12926 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$195	Each	20%	\$156	Other	DC1
12926 470-AAVH	12926 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12926 470-AAVI	12926 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12926 470-AAVJ	12926 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12926 470-AAVK	12926 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1
12926 470-AAVO	12926 470-AAVO	Dell Networking	Dell Networking,Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12926 470-AAVR	12926 470-AAVR	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12926 470-AAVT	12926 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1
12926 470-AAWE	12926 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12926 470-AAWN	12926 470-AAWN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12926 470-AAWU	12926 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1
12926 470-AAXB	12926 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12926 470-AAXG	12926 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12926 470-AAXH	12926 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12926 470-AAXI	12926 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12926 470-AAZM	12926 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE,Active Fiber Optical, 10 Meters/No optics	\$950	Each	20%	\$760	Other	DC1
12926 470-ABGG	12926 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit	\$375	Each	20%	\$300	Other	DC1
12926 470-ABGH	12926 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
12926 470-ABLT	12926 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12926 470-ABLU	12926 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12926 470-ABLV	12926 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12926 470-ABLX	12926 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12926 470-ABLY	12926 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
12926 470-ABLZ	12926 470-ABLZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
12926 470-ABMC	12926 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
12926 470-ABMD	12926 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
12926 470-ABME	12926 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
12926 470-ABMF	12926 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12926 470-ABMH	12926 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
12926 470-ABMI	12926 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12926 470-ABMJ	12926 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
12926 470-ABMK	12926 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12926 470-ABML	12926 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1
12926 470-ABMM	12926 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
12926 470-ABMO	12926 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12926 470-ABMP	12926 470-ABMP	Dell Networking	Dell Networking, Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12926 470-ABNZ	12926 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12926 470-ABOB	12926 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12926 470-ABOC	12926 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1
12926 470-ABOF	12926 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12926 470-ABOG	12926 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12926 470-ABOH	12926 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12926 470-ABOI	12926 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
12926 470-ABOK	12926 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12926 470-ABOL	12926 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12926 470-ABOM	12926 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12926 470-ABON	12926 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12926 470-ABOO	12926 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12926 470-ABOR	12926 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$362	Each	20%	\$306	Other	DC1
12926 470-ABOS	12926 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12926 470-ABOT	12926 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12926 470-ABOU	12926 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12926 470-ABOV	12926 470-ABOV	Dell Networking	Dell Networking Cable,100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	\$256	Each	20%	Other	DC1	
12926 470-ABOW	12926 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	\$260	Each	20%	Other	DC1	
12926 470-ABOX	12926 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	\$264	Each	20%	Other	DC1	
12926 470-ABOY	12926 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	\$560	Each	20%	Other	DC1	
12926 470-ABOZ	12926 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	\$76	Each	20%	Other	DC1	
12926 470-ABPB	12926 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	\$152	Each	20%	Other	DC1	
12926 470-ABPD	12926 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	\$199	Each	20%	Other	DC1	
12926 470-ABPE	12926 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	\$512	Each	20%	Other	DC1	
12926 470-ABPG	12926 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	\$640	Each	20%	Other	DC1	
12926 470-ABPH	12926 470-ABPH	Dell Networking	Dell Networking MPO, 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	\$408	Each	20%	Other	DC1	
12926 470-ABPI	12926 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	\$1,720	Each	20%	Other	DC1	
12926 470-ABPJ	12926 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	\$1,840	Each	20%	Other	DC1	
12926 470-ABPK	12926 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	\$768	Each	20%	Other	DC1	
12926 470-ABPM	12926 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	\$1,760	Each	20%	Other	DC1	
12926 470-ABPN	12926 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	\$172	Each	20%	Other	DC1	
12926 470-ABPO	12926 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	\$140	Each	20%	Other	DC1	
12926 470-ABPP	12926 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	\$240	Each	20%	Other	DC1	
12926 470-ABPQ	12926 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	\$199	Each	20%	Other	DC1	
12926 470-ABPR	12926 470-ABPR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	\$306	Each	20%	Other	DC1	
12926 470-ABPS	12926 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	\$76	Each	20%	Other	DC1	
12926 470-ABPT	12926 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	\$440	Each	20%	Other	DC1	
12926 470-ABPU	12926 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	\$560	Each	20%	Other	DC1	
12926 470-ABPV	12926 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	\$260	Each	20%	Other	DC1	
12926 470-ABPW	12926 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	\$252	Each	20%	Other	DC1	
12926 470-ABPY	12926 470-ABPY	Dell Networking	Dell Networking Cable,100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	\$256	Each	20%	Other	DC1	
12926 470-ABQB	12926 470-ABQB	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	\$459	Each	20%	Other	DC1	
12926 470-ABQD	12926 470-ABQD	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	\$152	Each	20%	Other	DC1	
12926 470-ABQE	12926 470-ABQE	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	\$264	Each	20%	Other	DC1	
12926 470-ABQF	12926 470-ABQF	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	\$358	Each	20%	Other	DC1	
12926 470-ABQG	12926 470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28,Passive Copper Direct Attach	\$325	\$260	Each	20%	Other	DC1	
12926 470-ABQW	12926 470-ABQW	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter,	\$400	\$320	Each	20%	Other	DC1	
12926 470-ABWL	12926 470-ABWL	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter,	\$590	\$472	Each	20%	Other	DC1	
12926 470-ABWM	12926 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter,	\$420	\$336	Each	20%	Other	DC1	
12926 470-ABWN	12926 470-ABWN	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter,	\$420	\$336	Each	20%	Other	DC1	
12926 470-ABWO	12926 470-ABWO	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter,	\$590	\$472	Each	20%	Other	DC1	
12926 470-ABWP	12926 470-ABWP	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter,	\$400	\$320	Each	20%	Other	DC1	
12926 470-ABXO	12926 470-ABXO	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	\$344	Each	20%	Other	DC1	
12926 470-ABXQ	12926 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	\$344	Each	20%	Other	DC1	
12926 470-ACES	12926 470-ACES	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	\$100	Each	20%	Other	DC1	
12926 470-ACET	12926 470-ACET	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	\$104	Each	20%	Other	DC1	
12926 470-ACEU	12926 470-ACEU	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	\$108	Each	20%	Other	DC1	
12926 470-ACEV	12926 470-ACEV	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	\$108	Each	20%	Other	DC1	
12926 470-ACEW	12926 470-ACEW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	\$108	Each	20%	Other	DC1	
12926 470-ACEY	12926 470-ACEY	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	\$108	Each	20%	Other	DC1	
12926 470-ACEZ	12926 470-ACEZ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	\$120	Each	20%	Other	DC1	
12926 470-ACFB	12926 470-ACFB	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	\$104	Each	20%	Other	DC1	
12926 470-ACHZ	12926 470-ACHZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 20	\$710	\$568	Each	20%	Other	DC1	
12926 470-ACIC	12926 470-ACIC	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475	\$2,780	Each	20%	Other	DC1	
12926 470-ACID	12926 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics incl'd), 15	\$610	\$488	Each	20%	Other	DC1	
12926 470-ACIF	12926 470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE, Active Optical (Optics	\$510	\$408	Each	20%	Other	DC1	
12926 470-ACIG	12926 470-ACIG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710	\$568	Each	20%	Other	DC1	
12926 470-ACIH	12926 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,30	\$3,475	\$2,780	Each	20%	Other	DC1	
12926 470-ACII	12926 470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	\$2,208	Each	20%	Other	DC1	
12926 470-ACIJ	12926 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	\$2,208	Each	20%	Other	DC1	
12926 470-ACIK	12926 470-ACIK	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 10 Meter,	\$520	\$416	Each	20%	Other	DC1	
12926 470-ACIL	12926 470-ACIL	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610	\$488	Each	20%	Other	DC1	
12926 470-ACIM	12926 470-ACIM	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	\$408	Each	20%	Other	DC1	
12926 470-ACIN	12926 470-ACIN	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	\$416	Each	20%	Other	DC1	
12926 470-ACLK	12926 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	\$52	Each	20%	Other	DC1	
12926 470-ACLM	12926 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	\$96	Each	20%	Other	DC1	
12926 470-ACLS	12926 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	\$40	Each	20%	Other	DC1	
12926 470-ACLT	12926 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	\$40	Each	20%	Other	DC1	
12926 470-ACLU	12926 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	\$1,480	Each	20%	Other	DC1	
12926 470-ACLV	12926 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	\$32	Each	20%	Other	DC1	
12926 470-ACLX	12926 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	\$96	Each	20%	Other	DC1	
12926 470-ACLY	12926 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	\$52	Each	20%	Other	DC1	
12926 470-ACMB	12926 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	\$32	Each	20%	Other	DC1	
12926 470-ACMF	12926 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	\$46	Each	20%	Other	DC1	
12926 470-ACMH	12926 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	\$68	Each	20%	Other	DC1	
12926 470-ACMJ	12926 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	\$1,480	Each	20%	Other	DC1	
12926 470-ACMN	12926 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	\$68	Each	20%	Other	DC1	
12926 470-ACMO	12926 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	\$46	Each	20%	Other	DC1	
12926 470-ACOO	12926 470-ACOO	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (no optics required), 3	\$725	\$580	Each	20%	Other	DC1	
12926 470-ACOR	12926 470-ACOR	Dell Networking	Dell Networking Cable, QSFP+, 40GbE Active Optical (no optics required), 3	\$725	\$580	Each	20%	Other	DC1	
12926 470-ACTJ	12926 470-ACTJ	Dell Networking	Dell Networking,200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,129	\$2,503	Each	20%	Other	DC1	
12926 470-ACTL	12926 470-ACTL	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical	\$3,059	\$2,447	Each	20%	Other	DC1	
12926 470-ACTM	12926 470-ACTM	Dell Networking	Dell Networking,200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,094	\$2,475	Each	20%	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I) ALJP Category (REQUIRED) use drop-down	Column K	
12926 470-ACTX	12926 470-ACTX	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter,	\$2,610	Each	20%	\$2,088	Other	DC1	
12926 470-ACTY	12926 470-ACTY	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter,	\$2,915	Each	20%	\$2,332	Other	DC1	
12926 470-ACUB	12926 470-ACUB	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter,	\$2,285	Each	20%	\$1,828	Other	DC1	
12926 470-ACUC	12926 470-ACUC	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
12926 470-ACUE	12926 470-ACUE	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1	
12926 470-ACUF	12926 470-ACUF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1	
12926 470-ACWF	12926 470-ACWF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC,	\$540	Each	20%	\$432	Other	DC1	
12926 470-ACWF	12926 470-ACWF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Breakout, Breakout,	\$540	Each	20%	\$432	Other	DC1	
12926 470-ACYZ	12926 470-ACYZ	Dell Networking	Dell Networking 2x100GbE QSFP28-DD to 2x100GbE QSFP28 Passive DAC, Breakout,	\$720	Each	20%	\$576	Other	DC1	
12926 470-ADFE	12926 470-ADFE	Dell Networking	Dell Networking, Cable, DAC, ODD, 2X100G, 3M, Customer Kit	\$720	Each	20%	\$576	Other	DC1	
12926 470-ADXS	12926 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
12926 470-ADXT	12926 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
12926 470-ADXU	12926 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12926 470-ADZX	12926 470-ADZX	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1	
12926 470-ADYB	12926 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
12926 470-ADZS	12926 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12926 470-ADZT	12926 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12926 470-ADZU	12926 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12926 470-ADZV	12926 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12926 470-ADZW	12926 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12926 470-ADZX	12926 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12926 470-AECW	12926 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1	
12926 470-AECX	12926 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1	
12926 470-AECY	12926 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12926 470-AEND	12926 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%	\$540	Other	DC1	
12926 470-AENE	12926 470-AENE	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12926 470-AENF	12926 470-AENF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12926 470-AENG	12926 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12926 470-AENH	12926 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675	Each	20%	\$540	Other	DC1	
12926 470-AENI	12926 470-AENI	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120	Each	20%	\$96	Other	DC1	
12926 470-AENJ	12926 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12926 470-AENK	12926 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%	\$96	Other	DC1	
12926 528-CIDT	12926 528-CIDT	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms,	\$12,500	Each	20%	\$10,000	Other	DC1	
12926 528-CIDU	12926 528-CIDU	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms,	\$15,700	Each	20%	\$12,560	Other	DC1	
12926 528-CIDZ	12926 528-CIDZ	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms,	\$15,650	Each	20%	\$12,520	Other	DC1	
12926 528-CIED	12926 528-CIED	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms,	\$19,700	Each	20%	\$15,760	Other	DC1	
12926 528-CIEE	12926 528-CIEE	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms	\$19,700	Each	20%	\$15,760	Other	DC1	
12926 528-CIEG	12926 528-CIEG	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms,	\$8,100	Each	20%	\$6,480	Other	DC1	
12926 528-CIEL	12926 528-CIEL	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms	\$8,100	Each	20%	\$6,480	Other	DC1	
12926 528-CIES	12926 528-CIES	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms,	\$6,450	Each	20%	\$5,160	Other	DC1	
12926 528-CIEV	12926 528-CIEV	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms	\$15,700	Each	20%	\$12,560	Other	DC1	
12926 528-CIEW	12926 528-CIEW	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms	\$15,650	Each	20%	\$12,520	Other	DC1	
12926 528-CIFP	12926 528-CIFP	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms	\$12,500	Each	20%	\$10,000	Other	DC1	
12926 528-CIFG	12926 528-CIFG	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms	\$6,450	Each	20%	\$5,160	Other	DC1	
12926 575-BCDT	12926 575-BCDT	Dell Networking	Bracket, Ground Lug, Customer Kit	\$7	Each	20%	\$6	Other	DC1	
12926 619-AGVY	12926 619-AGVY	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1	
12926 634-BRXD	12926 634-BRXD	Dell Networking	OS10 Enterprise, S5212F-ON	\$2,000	Each	20%	\$1,600	Other	DC1	
12926 634-BRXE	12926 634-BRXE	Dell Networking	OS10 Enterprise, S5212F-ON, Customer Kit	\$2,000	Each	20%	\$1,600	Other	DC1	
12926 770-BDGO	12926 770-BDGO	Dell Networking	Dell NW Dual Tray, 4-post, S5212F-ON	\$350	Each	20%	\$280	Other	DC1	
12926 827-4139	12926 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
12926 827-4144	12926 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
12926 847-2729	12926 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
12926 847-2730	12926 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
12926 847-2731	12926 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
12926 847-2734	12926 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
12926 900-9997	12926 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
12926 922-4998	12926 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1	
12926 980-5088	12926 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1	
12926 980-7177	12926 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12926 983-2917	12926 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1	
12926 985-3817	12926 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12926 986-5518	12926 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1	
12926 994-6778	12926 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1	
12925 210-APHP	12925 210-APHP	Dell Networking	Dell EMC S5224F-ON Switch, 24x 25GbE SFP28, 4x 100GbE QSFP28 ports, IO to PSU	\$12,730	Each	20%	\$10,184	Other	DC1	
12925 210-APHQ	12925 210-APHQ	Dell Networking	Dell EMC S5224F-ON Switch, 24x 25GbE SFP28, 4x 100GbE QSFP28 ports, IO to PSU	\$12,730	Each	20%	\$10,184	Other	DC1	
12925 210-APHR	12925 210-APHR	Dell Networking	Dell EMC S5224F-ON Switch, 24x 25GbE SFP28, 4x 100GbE QSFP28 ports, IO to PSU	\$17,367	Each	20%	\$13,894	Other	DC1	
12925 210-APHS	12925 210-APHS	Dell Networking	Dell EMC S5224F-ON Switch, 24x 25GbE SFP28, 4x 100GbE QSFP28 ports, PSU to IO	\$12,730	Each	20%	\$10,184	Other	DC1	
12925 210-APHT	12925 210-APHT	Dell Networking	Dell EMC S5224F-ON Switch, 24x 25GbE SFP28, 4x 100GbE QSFP28 ports, PSU to IO	\$12,730	Each	20%	\$10,184	Other	DC1	
12925 210-APHU	12925 210-APHU	Dell Networking	Dell EMC S5224F-ON Switch, 24x 25GbE SFP28, 4x 100GbE QSFP28 ports, PSU to IO	\$17,367	Each	20%	\$13,894	Other	DC1	
12925 210-ASQS	12925 210-ASQS	Dell Networking	Dell EMC S5224F-ON Switch, 24x25GbE SFP28, 4x100GbE QSFP28, IO to PSU,	\$15,912	Each	20%	\$12,730	Other	DC1	
12925 332-1286	12925 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
12925 343-BBLP	12925 343-BBLP	Dell Networking	Dell EMC S52XX-ON Series User Guide	\$4	Each	20%	\$3	Other	DC1	
12925 407-BBBW	12925 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
12925 407-BBBY	12925 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
12925 407-BBDB	12925 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 100GBASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
12925 407-BBDC	12925 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 100GBASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
12925 407-BBDE	12925 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12925 407-BBEE	12925 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12925 407-BBEF	12925 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
12925 407-BBEI	12925 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12925 407-BBEJ	12925 407-BBEJ	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
12925 407-BBEL	12925 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
12925 407-BBGL	12925 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12925 407-BBGN	12925 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12925 407-BBOO	12925 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
12925 407-BBOP	12925 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12925 407-BBOP	12925 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
12925 407-BBOS	12925 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12925 407-BBOU	12925 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12925 407-BBOV	12925 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12925 407-BBOY	12925 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
12925 407-BBOZ	12925 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12925 407-BBPC	12925 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12925 407-BBPH	12925 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12925 407-BBQU	12925 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12925 407-BBQV	12925 407-BBQV	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12925 407-BBRB	12925 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12925 407-BBRC	12925 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12925 407-BBRJ	12925 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12925 407-BBRK	12925 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12925 407-BBRK	12925 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
12925 407-BBSG	12925 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
12925 407-BBSK	12925 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
12925 407-BBVF	12925 407-BBVF	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1
12925 407-BBVG	12925 407-BBVG	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1
12925 407-BBWH	12925 407-BBWH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12925 407-BBVI	12925 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12925 407-BBVN	12925 407-BBVN	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF,	\$1,895	Each	20%	\$1,516	Other	DC1
12925 407-BBVO	12925 407-BBVO	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, CWDM4, CusKit	\$8,450	Each	20%	\$6,760	Other	DC1
12925 407-BBWL	12925 407-BBWL	Dell Networking	Dell Networking, Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
12925 407-BBWQ	12925 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
12925 407-BBWT	12925 407-BBWT	Dell Networking	Dell Networking, Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1
12925 407-BBWW	12925 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1
12925 407-BBXT	12925 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1
12925 407-BBXU	12925 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1
12925 407-BBXX	12925 407-BBXX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC	\$675	Each	20%	\$540	Other	DC1
12925 407-BBXY	12925 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1
12925 407-BBZC	12925 407-BBZC	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1
12925 407-BBYC	12925 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1
12925 407-BBYJ	12925 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESFR4, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1
12925 407-BBYM	12925 407-BBYM	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
12925 407-BBYN	12925 407-BBYN	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1
12925 407-BBYO	12925 407-BBYO	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESFR4, MPO, MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1
12925 407-BBYR	12925 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1
12925 407-BBYS	12925 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1
12925 407-BBZL	12925 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1
12925 407-BBZM	12925 407-BBZM	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1
12925 407-BCDH	12925 407-BCDH	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1
12925 407-BCDI	12925 407-BCDI	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1
12925 407-BCFM	12925 407-BCFM	Dell Networking	Dell Networking, Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1
12925 407-BCFN	12925 407-BCFN	Dell Networking	Dell Networking, Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1
12925 407-BCIF	12925 407-BCIF	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1
12925 407-BCIG	12925 407-BCIG	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1
12925 450-AAFH	12925 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
12925 450-AAFZ	12925 450-AAFZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12925 450-AASX	12925 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12925 450-ABOQ	12925 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IEC60320, Argentina	\$90	Each	20%	\$72	Other	DC1
12925 450-ACFY	12925 450-ACFY	Dell Networking	Customer Kit, Dell Networking, Power Cord, 250V, 13 Amps, 4 Meters, C13/C14, US	\$18	Each	20%	\$14	Other	DC1
12925 450-ACGM	12925 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
12925 450-ADSY	12925 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1
12925 450-AETE	12925 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1
12925 450-AFLQ	12925 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
12925 450-AFLR	12925 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU Airflow, for select switches	\$1,189	Each	20%	\$951	Other	DC1
12925 450-AFLS	12925 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO Airflow, for select switches	\$1,200	Each	20%	\$960	Other	DC1
12925 450-AFLT	12925 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
12925 467-5713	12925 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
12925 470-AABX	12925 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12925 470-AAFD	12925 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12925 470-AAFE	12925 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
12925 470-AAFF	12925 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
12925 470-AAFG	12925 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12925 470-AAGC	12925 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12925 470-AAGD	12925 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12925 470-AAGE	12925 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12925 470-AAGG	12925 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
12925 470-AAGI	12925 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
12925 470-AAGL	12925 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
12925 470-AAGN	12925 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12925 470-AAGP	12925 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12925 470-AAGR	12925 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12925 470-AAGT	12925 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
12925 470-AAIB	12925 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
12925 470-AAITB	12925 470-AAITB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1	
12925 470-AAVQ	12925 470-AAVQ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$195	Each	20%	\$156	Other	DC1	
12925 470-AAVH	12925 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$375	Each	20%	\$300	Other	DC1	
12925 470-AAVI	12925 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
12925 470-AAVJ	12925 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12925 470-AAVK	12925 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+,10GbE Copper Twinax Direct Attach Cable 0.5	\$65	Each	20%	\$52	Other	DC1	
12925 470-AAVO	12925 470-AAVO	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12925 470-AAVR	12925 470-AAVR	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
12925 470-AAVT	12925 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1	
12925 470-AAWE	12925 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
12925 470-AAWN	12925 470-AAWN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
12925 470-AAWU	12925 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1	
12925 470-AAXB	12925 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
12925 470-AAXC	12925 470-AAXC	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12925 470-AAXH	12925 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12925 470-AAXI	12925 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
12925 470-AAZM	12925 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1	
12925 470-ABGG	12925 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit	\$375	Each	20%	\$300	Other	DC1	
12925 470-ABGH	12925 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1	
12925 470-ABLT	12925 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1	
12925 470-ABLU	12925 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1	
12925 470-ABLV	12925 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1	
12925 470-ABLX	12925 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
12925 470-ABLY	12925 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1	
12925 470-ABLZ	12925 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1	
12925 470-ABMC	12925 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1	
12925 470-ABMD	12925 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1	
12925 470-ABME	12925 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1	
12925 470-ABMF	12925 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
12925 470-ABMH	12925 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1	
12925 470-ABMI	12925 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
12925 470-ABMJ	12925 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1	
12925 470-ABMK	12925 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1	
12925 470-ABML	12925 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1	
12925 470-ABMM	12925 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1	
12925 470-ABMN	12925 470-ABMN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1	
12925 470-ABMP	12925 470-ABMP	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
12925 470-ABNZ	12925 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
12925 470-ABOB	12925 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
12925 470-ABOC	12925 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1	
12925 470-ABOF	12925 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1	
12925 470-ABOG	12925 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1	
12925 470-ABOH	12925 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1	
12925 470-ABOI	12925 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1	
12925 470-ABOK	12925 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1	
12925 470-ABOL	12925 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1	
12925 470-ABOM	12925 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1	
12925 470-ABON	12925 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1	
12925 470-ABOO	12925 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1	
12925 470-ABOR	12925 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$362	Each	20%	\$306	Other	DC1	
12925 470-ABOS	12925 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1	
12925 470-ABOT	12925 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1	
12925 470-ABOU	12925 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1	
12925 470-ABOV	12925 470-ABOV	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
12925 470-ABOW	12925 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
12925 470-ABOX	12925 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
12925 470-ABOY	12925 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
12925 470-ABOZ	12925 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1	
12925 470-ABBP	12925 470-ABBP	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
12925 470-ABPD	12925 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1	
12925 470-ABPE	12925 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1	
12925 470-ABPG	12925 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1	
12925 470-ABPH	12925 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1	
12925 470-ABPI	12925 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
12925 470-ABPJ	12925 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1	
12925 470-ABPK	12925 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1	
12925 470-ABPM	12925 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
12925 470-ABPN	12925 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1	
12925 470-ABPO	12925 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12925 470-ABPP	12925 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300		Each	20%	\$240	Other	DC1
12925 470-ABPQ	12925 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249		Each	20%	\$199	Other	DC1
12925 470-ABPR	12925 470-ABPR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382		Each	20%	\$306	Other	DC1
12925 470-ABPS	12925 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95		Each	20%	\$76	Other	DC1
12925 470-ABPT	12925 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550		Each	20%	\$440	Other	DC1
12925 470-ABPU	12925 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700		Each	20%	\$560	Other	DC1
12925 470-ABPV	12925 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325		Each	20%	\$260	Other	DC1
12925 470-ABPW	12925 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315		Each	20%	\$252	Other	DC1
12925 470-ABPY	12925 470-ABPY	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320		Each	20%	\$256	Other	DC1
12925 470-ABOD	12925 470-ABOD	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574		Each	20%	\$459	Other	DC1
12925 470-ABOE	12925 470-ABOE	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190		Each	20%	\$152	Other	DC1
12925 470-ABOF	12925 470-ABOF	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330		Each	20%	\$264	Other	DC1
12925 470-ABOG	12925 470-ABOG	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447		Each	20%	\$358	Other	DC1
12925 470-ABOW	12925 470-ABOW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28,Passive Copper Direct Attach	\$325		Each	20%	\$260	Other	DC1
12925 470-ABWK	12925 470-ABWK	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400		Each	20%	\$320	Other	DC1
12925 470-ABWL	12925 470-ABWL	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590		Each	20%	\$472	Other	DC1
12925 470-ABWM	12925 470-ABWM	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420		Each	20%	\$336	Other	DC1
12925 470-ABWN	12925 470-ABWN	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590		Each	20%	\$472	Other	DC1
12925 470-ABWO	12925 470-ABWO	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter,	\$400		Each	20%	\$320	Other	DC1
12925 470-ABWP	12925 470-ABWP	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430		Each	20%	\$344	Other	DC1
12925 470-ABXO	12925 470-ABXO	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430		Each	20%	\$344	Other	DC1
12925 470-ABXQ	12925 470-ABXQ	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125		Each	20%	\$100	Other	DC1
12925 470-ACES	12925 470-ACES	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130		Each	20%	\$104	Other	DC1
12925 470-ACET	12925 470-ACET	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135		Each	20%	\$108	Other	DC1
12925 470-ACEU	12925 470-ACEU	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135		Each	20%	\$108	Other	DC1
12925 470-ACEV	12925 470-ACEV	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150		Each	20%	\$120	Other	DC1
12925 470-ACEW	12925 470-ACEW	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125		Each	20%	\$100	Other	DC1
12925 470-ACEX	12925 470-ACEX	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150		Each	20%	\$120	Other	DC1
12925 470-ACEY	12925 470-ACEY	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130		Each	20%	\$104	Other	DC1
12925 470-ACFB	12925 470-ACFB	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710		Each	20%	\$568	Other	DC1
12925 470-ACHZ	12925 470-ACHZ	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475		Each	20%	\$2,780	Other	DC1
12925 470-ACIC	12925 470-ACIC	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics included), 15	\$610		Each	20%	\$488	Other	DC1
12925 470-ACID	12925 470-ACID	Dell Networking	Dell Networking Cable,SFP28 to SFP28,25GbE,Active Optical (Optics included), 15	\$510		Each	20%	\$408	Other	DC1
12925 470-ACIF	12925 470-ACIF	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710		Each	20%	\$568	Other	DC1
12925 470-ACIG	12925 470-ACIG	Dell Networking	Dell Networking Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,30	\$3,475		Each	20%	\$2,780	Other	DC1
12925 470-ACIH	12925 470-ACIH	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760		Each	20%	\$2,208	Other	DC1
12925 470-AIJJ	12925 470-AIJJ	Dell Networking	Dell Networking Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760		Each	20%	\$2,208	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10 Meter,	\$520		Each	20%	\$416	Other	DC1
12925 470-AIKL	12925 470-AIKL	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610		Each	20%	\$488	Other	DC1
12925 470-AIKM	12925 470-AIKM	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510		Each	20%	\$408	Other	DC1
12925 470-AIKN	12925 470-AIKN	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520		Each	20%	\$416	Other	DC1
12925 470-AIKO	12925 470-AIKO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65		Each	20%	\$52	Other	DC1
12925 470-AIKP	12925 470-AIKP	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120		Each	20%	\$96	Other	DC1
12925 470-AIKQ	12925 470-AIKQ	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50		Each	20%	\$40	Other	DC1
12925 470-AIKR	12925 470-AIKR	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50		Each	20%	\$40	Other	DC1
12925 470-AIKS	12925 470-AIKS	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included), 3	\$1,850		Each	20%	\$1,480	Other	DC1
12925 470-AIKT	12925 470-AIKT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40		Each	20%	\$32	Other	DC1
12925 470-AIKU	12925 470-AIKU	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120		Each	20%	\$96	Other	DC1
12925 470-AIKV	12925 470-AIKV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65		Each	20%	\$52	Other	DC1
12925 470-AIKW	12925 470-AIKW	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40		Each	20%	\$32	Other	DC1
12925 470-AIKX	12925 470-AIKX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58		Each	20%	\$46	Other	DC1
12925 470-AIKY	12925 470-AIKY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85		Each	20%	\$68	Other	DC1
12925 470-AIKZ	12925 470-AIKZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850		Each	20%	\$1,480	Other	DC1
12925 470-AIJA	12925 470-AIJA	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85		Each	20%	\$68	Other	DC1
12925 470-AIJB	12925 470-AIJB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58		Each	20%	\$46	Other	DC1
12925 470-AIJC	12925 470-AIJC	Dell Networking	Dell Networking Cable, QSFP+, 40GbE, Active Optical Cable (no optics required), 3	\$725		Each	20%	\$580	Other	DC1
12925 470-AIJD	12925 470-AIJD	Dell Networking	Dell Networking Cable, QSFP+, 40GbE, Active Optical (no optics required), 3	\$725		Each	20%	\$580	Other	DC1
12925 470-AIJE	12925 470-AIJE	Dell Networking	Dell Networking 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,129		Each	20%	\$2,503	Other	DC1
12925 470-AIJJ	12925 470-AIJJ	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,059		Each	20%	\$2,447	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,094		Each	20%	\$2,475	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter,	\$2,610		Each	20%	\$2,088	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter,	\$2,915		Each	20%	\$2,332	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter,	\$2,285		Each	20%	\$1,828	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,129		Each	20%	\$2,503	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical	\$3,059		Each	20%	\$2,447	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,094		Each	20%	\$2,475	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC,	\$540		Each	20%	\$432	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC, Breakout,	\$540		Each	20%	\$432	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking 2x100GbE QSFP28-DD to 2x100GbE QSFP28 Passive DAC, Breakout,	\$720		Each	20%	\$576	Other	DC1
12925 470-AIJK	12925 470-AIJK	Dell Networking	Dell Networking Cable, DAC, QDD, 2X100G, 3M, Customer Kit	\$720		Each	20%	\$576	Other	DC1
12925 470-ADXS	12925 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350		Each	20%	\$1,080	Other	DC1
12925 470-ADXT	12925 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350		Each	20%	\$1,080	Other	DC1
12925 470-ADXU	12925 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998		Each	20%	\$798	Other	DC1
12925 470-ADXV	12925 470-ADXV	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650		Each	20%	\$520	Other	DC1
12925 470-ADYB	12925 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650		Each	20%	\$520	Other	DC1
12925 470-ADZS	12925 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000		Each	20%	\$800,000	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	\$0					
12925 470-ADZT	12925 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000		Each	20%	\$800.000	Other	DC1
12925 470-ADZU	12925 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000		Each	20%	\$800.000	Other	DC1
12925 470-ADZV	12925 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000		Each	20%	\$800.000	Other	DC1
12925 470-ADZW	12925 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000		Each	20%	\$800.000	Other	DC1
12925 470-ADZX	12925 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000		Each	20%	\$800.000	Other	DC1
12925 470-AECW	12925 470-AECW	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940		Each	20%	\$752	Other	DC1
12925 470-AECX	12925 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940		Each	20%	\$752	Other	DC1
12925 470-AECY	12925 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998		Each	20%	\$798	Other	DC1
12925 470-AEND	12925 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675		Each	20%	\$540	Other	DC1
12925 470-AENE	12925 470-AENE	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130		Each	20%	\$104	Other	DC1
12925 470-AENF	12925 470-AENF	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130		Each	20%	\$104	Other	DC1
12925 470-AENG	12925 470-AENG	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130		Each	20%	\$104	Other	DC1
12925 470-AENH	12925 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675		Each	20%	\$540	Other	DC1
12925 470-AENI	12925 470-AENI	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120		Each	20%	\$96	Other	DC1
12925 470-AENJ	12925 470-AENJ	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130		Each	20%	\$104	Other	DC1
12925 470-AENK	12925 470-AENK	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120		Each	20%	\$96	Other	DC1
12925 528-CIDT	12925 528-CIDT	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms,	\$12,500		Each	20%	\$10,000	Other	DC1
12925 528-CIDU	12925 528-CIDU	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms,	\$15,700		Each	20%	\$12,560	Other	DC1
12925 528-CIDZ	12925 528-CIDZ	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms,	\$15,650		Each	20%	\$12,520	Other	DC1
12925 528-CIED	12925 528-CIED	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms,	\$19,700		Each	20%	\$15,760	Other	DC1
12925 528-CIEE	12925 528-CIEE	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms	\$19,700		Each	20%	\$15,760	Other	DC1
12925 528-CIEG	12925 528-CIEG	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms,	\$8,100		Each	20%	\$6,480	Other	DC1
12925 528-CIEL	12925 528-CIEL	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms	\$8,100		Each	20%	\$6,480	Other	DC1
12925 528-CIES	12925 528-CIES	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms,	\$6,450		Each	20%	\$5,160	Other	DC1
12925 528-CIEV	12925 528-CIEV	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms	\$15,700		Each	20%	\$12,560	Other	DC1
12925 528-CIEW	12925 528-CIEW	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms	\$15,650		Each	20%	\$12,520	Other	DC1
12925 528-CIFG	12925 528-CIFG	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms	\$12,500		Each	20%	\$10,000	Other	DC1
12925 528-CIFH	12925 528-CIFH	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms	\$6,450		Each	20%	\$5,160	Other	DC1
12925 575-BCDT	12925 575-BCDT	Dell Networking	Bracket, Ground Lug, Customer Kit	\$7		Each	20%	\$6	Other	DC1
12925 619-AGYQ	12925 619-AGYQ	Dell Networking	No Operating System Installed	\$0		Each	20%	\$0	Other	DC1
12925 634-BPON	12925 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5		Each	20%	\$4	Other	DC1
12925 634-BRWJ	12925 634-BRWJ	Dell Networking	OS10 Enterprise, S5224F-ON	\$3,000		Each	20%	\$2,400	Other	DC1
12925 634-BRWV	12925 634-BRWV	Dell Networking	OS10 Enterprise, S5224F-ON, Customer Kit	\$3,000		Each	20%	\$2,400	Other	DC1
12925 827-4139	12925 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286		Each	20%	\$87,429	Other	DC1
12925 827-4144	12925 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667		Each	20%	\$113,333	Other	DC1
12925 847-2729	12925 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241		Each	20%	\$993	Other	DC1
12925 847-2730	12925 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489		Each	20%	\$1,191	Other	DC1
12925 847-2731	12925 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865		Each	20%	\$7,092	Other	DC1
12925 847-2734	12925 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638		Each	20%	\$8,511	Other	DC1
12925 900-9997	12925 900-9997	Dell Networking	On-Site Installation Declined	\$0		Each	20%	\$0	Other	DC1
12925 922-4998	12925 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24		Each	20%	\$19	Other	DC1
12925 980-5088	12925 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100		Each	20%	\$80	Other	DC1
12925 980-7177	12925 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28		Each	20%	\$22	Other	DC1
12925 983-2917	12925 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60		Each	20%	\$48	Other	DC1
12925 985-3817	12925 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28		Each	20%	\$22	Other	DC1
12925 986-5518	12925 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55		Each	20%	\$44	Other	DC1
12925 994-6778	12925 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15		Each	20%	\$12	Other	DC1
12924 0DY15	12924 0DY15	Dell Networking	Module, Transceiver, QSFP, 40G ESR	\$400		Each	20%	\$320	Other	DC1
12924 210-APHJ	12924 210-APHJ	Dell Networking	Dell EMC S5232F-ON Switch, 32x 100GbE QSFP28 ports, IO to PSU air, 2x PSU, No	\$27,720		Each	20%	\$22,176	Other	DC1
12924 210-APHK	12924 210-APHK	Dell Networking	Dell EMC S5232F-ON Switch, 32x 100GbE QSFP28 ports, IO to PSU air, 2x PSU,	\$27,720		Each	20%	\$22,176	Other	DC1
12924 210-APHM	12924 210-APHM	Dell Networking	Dell EMC S5232F-ON Switch, 32x 100GbE QSFP28 ports, PSU to IO air, 2x PSU, No	\$27,720		Each	20%	\$22,176	Other	DC1
12924 210-APHN	12924 210-APHN	Dell Networking	Dell EMC S5232F-ON Switch, 32x 100GbE QSFP28 ports, PSU to IO air, 2x PSU,	\$27,720		Each	20%	\$22,176	Other	DC1
12924 210-ARDY	12924 210-ARDY	Dell Networking	Dell EMC S5232F-ON Switch, 32x 100GbE QSFP28 ports, PSU to IO air, 2x PSU, No	\$27,316		Each	20%	\$21,852	Other	DC1
12924 210-ASQI	12924 210-ASQI	Dell Networking	Dell EMC S5232F-ON Switch, 32x100GbE QSFP28, PSU to IO, 2xPSU, OS10	\$35,720		Each	20%	\$28,576	Other	DC1
12924 210-ASQO	12924 210-ASQO	Dell Networking	Dell EMC S5232F-ON Switch, 32x100GbE QSFP28, IO to PSU, 2xPSU, OS10	\$35,720		Each	20%	\$28,576	Other	DC1
12924 332-1286	12924 332-1286	Dell Networking	US Order	\$0		Each	20%	\$0	Other	DC1
12924 343-BBLP	12924 343-BBLP	Dell Networking	Dell EMC S52XX-ON Series User Guide	\$4		Each	20%	\$3	Other	DC1
12924 407-BBBW	12924 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100		Each	20%	\$2,480	Other	DC1
12924 407-BBBY	12924 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265		Each	20%	\$1,012	Other	DC1
12924 407-BBD9	12924 407-BBD9	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 500m Reach	\$250		Each	20%	\$200	Other	DC1
12924 407-BBDC	12924 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445		Each	20%	\$356	Other	DC1
12924 407-BBDE	12924 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344		Each	20%	\$5,875	Other	DC1
12924 407-BBEE	12924 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100		Each	20%	\$880	Other	DC1
12924 407-BBEF	12924 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600		Each	20%	\$480	Other	DC1
12924 407-BBEH	12924 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950		Each	20%	\$3,160	Other	DC1
12924 407-BBEI	12924 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400		Each	20%	\$1,920	Other	DC1
12924 407-BBEL	12924 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134		Each	20%	\$107	Other	DC1
12924 407-BBGL	12924 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500		Each	20%	\$6,800	Other	DC1
12924 407-BBGN	12924 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500		Each	20%	\$6,800	Other	DC1
12924 407-BBOO	12924 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445		Each	20%	\$356	Other	DC1
12924 407-BBOP	12924 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100		Each	20%	\$880	Other	DC1
12924 407-BBOR	12924 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250		Each	20%	\$200	Other	DC1
12924 407-BBOS	12924 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134		Each	20%	\$107	Other	DC1
12924 407-BBOU	12924 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600		Each	20%	\$480	Other	DC1
12924 407-BBOV	12924 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950		Each	20%	\$3,160	Other	DC1
12924 407-BBOY	12924 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400		Each	20%	\$1,920	Other	DC1
12924 407-BBOZ	12924 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265		Each	20%	\$1,012	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12924 407-BBPC	12924 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12924 407-BBPH	12924 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12924 407-BBQU	12924 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12924 407-BBQV	12924 407-BBQV	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12924 407-BBRB	12924 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12924 407-BBRC	12924 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12924 407-BBRJ	12924 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF.	\$200	Each	20%	\$160	Other	DC1
12924 407-BBRK	12924 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF.	\$200	Each	20%	\$160	Other	DC1
12924 407-BBRG	12924 407-BBRG	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
12924 407-BBSG	12924 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
12924 407-BBSK	12924 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
12924 407-BBVF	12924 407-BBVF	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, SWDM4 LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1
12924 407-BBVG	12924 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1
12924 407-BBVH	12924 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12924 407-BBVI	12924 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12924 407-BBVN	12924 407-BBVN	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, SWDM4 LC duplex, OM3/OM4 MMF,	\$1,895	Each	20%	\$1,516	Other	DC1
12924 407-BBVO	12924 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1
12924 407-BBWL	12924 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
12924 407-BBWQ	12924 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
12924 407-BBWT	12924 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1
12924 407-BBWW	12924 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1
12924 407-BBXT	12924 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1
12924 407-BBXU	12924 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1
12924 407-BBXX	12924 407-BBXX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC	\$675	Each	20%	\$540	Other	DC1
12924 407-BBXY	12924 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1
12924 407-BBZY	12924 407-BBZY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1
12924 407-BBYV	12924 407-BBYV	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1
12924 407-BBYJ	12924 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESFR4 MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1
12924 407-BBYM	12924 407-BBYM	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
12924 407-BBYN	12924 407-BBYN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1
12924 407-BBYO	12924 407-BBYO	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 ESFR4 MPO, MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1
12924 407-BBYR	12924 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1
12924 407-BBYS	12924 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1
12924 407-BBZL	12924 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1
12924 407-BBZN	12924 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1
12924 407-BCDH	12924 407-BCDH	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1
12924 407-BCDI	12924 407-BCDI	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1
12924 407-BCFM	12924 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1
12924 407-BCFN	12924 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1
12924 407-BCIF	12924 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1
12924 407-BCIG	12924 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1
12924 450-AAFH	12924 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15C13	\$20	Each	20%	\$16	Other	DC1
12924 450-AAPZ	12924 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12924 450-AASX	12924 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12924 450-ABOQ	12924 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
12924 450-ACFY	12924 450-ACFY	Dell Networking	Customer Kit, Dell Networking, Power Cord, 250V, 13 Amps, 4 Meters, C13/C14, US	\$18	Each	20%	\$14	Other	DC1
12924 450-ACGM	12924 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M 5-15C13	\$25	Each	20%	\$20	Other	DC1
12924 450-ADSY	12924 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1
12924 450-AESF	12924 450-AESF	Dell Networking	Dell Networking Power Supply, AC, 750W, IO to PSU airflow, for select Switches,	\$477	Each	20%	\$381	Other	DC1
12924 450-AESG	12924 450-AESG	Dell Networking	Dell Networking Power Supply, AC, 750W, PSU to IO airflow, for select Switches,	\$483	Each	20%	\$387	Other	DC1
12924 450-AETE	12924 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1
12924 450-AFLQ	12924 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
12924 450-AFLR	12924 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU Airflow, for select switches	\$1,189	Each	20%	\$951	Other	DC1
12924 450-AFLS	12924 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO Airflow, for select switches	\$1,200	Each	20%	\$960	Other	DC1
12924 450-AFLT	12924 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
12924 450-AHVT	12924 450-AHVT	Dell Networking	Dell Networking, Power/Fan air conversion kit, AC, IO/PSU, 2x750W PSU / 4xFan,	\$1,210	Each	20%	\$968	Other	DC1
12924 450-AHVV	12924 450-AHVV	Dell Networking	Dell Networking, Power/Fan air conversion kit, AC, PSU/IO, 2x750W PSU / 4xFan,	\$1,234	Each	20%	\$987	Other	DC1
12924 450-AHVV	12924 450-AHVV	Dell Networking	Dell Networking, Power/Fan air conversion kit, DC, IO/PSU, 2x1100W PSU / 4xFan,	\$2,069	Each	20%	\$1,655	Other	DC1
12924 450-AHVV	12924 450-AHVV	Dell Networking	Dell Networking, Power/Fan air conversion kit, DC, PSU/IO, 2x1100W PSU / 4xFan,	\$2,080	Each	20%	\$1,664	Other	DC1
12924 470-ABEX	12924 470-ABEX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12924 470-AAFD	12924 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12924 470-AAFE	12924 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
12924 470-AAFF	12924 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
12924 470-AAFG	12924 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12924 470-AAGC	12924 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12924 470-AAGD	12924 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12924 470-AAGE	12924 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12924 470-AAGG	12924 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12924 470-AAGI	12924 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
12924 470-AAGL	12924 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12924 470-AAGN	12924 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12924 470-AAGP	12924 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12924 470-AAGR	12924 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12924 470-AAGT	12924 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12924 470-AAIB	12924 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12924 470-AAIT	12924 470-AAIT	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12924 470-AAVG	12924 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	ALJP Proposed	Column L (Column I*Column K)	Product Category
					Base Price from	UoM	Proposed	Price/UoM	(REQUIRED)	(If applicable)
					Source	Discount(%)	(Calculated)	(Calculated)	use drop-down	
12924 470-AAVH	12924 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1		\$75	Each	20%	\$60	Other	DC1
12924 470-AAVI	12924 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7		\$310	Each	20%	\$248	Other	DC1
12924 470-AAVJ	12924 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3		\$105	Each	20%	\$84	Other	DC1
12924 470-AAVK	12924 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5		\$65	Each	20%	\$52	Other	DC1
12924 470-AAVO	12924 470-AAVO	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout		\$400	Each	20%	\$320	Other	DC1
12924 470-AAVR	12924 470-AAVR	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable		\$150	Each	20%	\$120	Other	DC1
12924 470-AAVT	12924 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Direct Attach Cable,		\$380	Each	20%	\$304	Other	DC1
12924 470-AAWE	12924 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable		\$280	Each	20%	\$224	Other	DC1
12924 470-AAWN	12924 470-AAWN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable		\$220	Each	20%	\$176	Other	DC1
12924 470-AAWU	12924 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7		\$750	Each	20%	\$600	Other	DC1
12924 470-AAXB	12924 470-AAXB	Dell Networking	Dell Networking Cable, QSFP+ to SFP+, 40GbE Passive Copper Direct Attach Cable,		\$115	Each	20%	\$96	Other	DC1
12924 470-AAXG	12924 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout		\$450	Each	20%	\$360	Other	DC1
12924 470-AAXH	12924 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5		\$550	Each	20%	\$440	Other	DC1
12924 470-AAXI	12924 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,		\$350	Each	20%	\$280	Other	DC1
12924 470-AAZM	12924 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE,Active Fiber Optical, 10 Meters(No optics		\$950	Each	20%	\$760	Other	DC1
12924 470-ABGG	12924 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit		\$375	Each	20%	\$300	Other	DC1
12924 470-ABGH	12924 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics		\$375	Each	20%	\$300	Other	DC1
12924 470-ABLT	12924 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,		\$200	Each	20%	\$160	Other	DC1
12924 470-ABLU	12924 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,		\$225	Each	20%	\$180	Other	DC1
12924 470-ABLV	12924 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,		\$165	Each	20%	\$132	Other	DC1
12924 470-ABLX	12924 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10		\$950	Each	20%	\$760	Other	DC1
12924 470-ABLY	12924 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7		\$210	Each	20%	\$168	Other	DC1
12924 470-ABLZ	12924 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,		\$170	Each	20%	\$136	Other	DC1
12924 470-ABMC	12924 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)		\$225	Each	20%	\$180	Other	DC1
12924 470-ABMD	12924 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,		\$310	Each	20%	\$248	Other	DC1
12924 470-ABME	12924 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2		\$165	Each	20%	\$132	Other	DC1
12924 470-ABMF	12924 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30		\$1,150	Each	20%	\$920	Other	DC1
12924 470-ABMH	12924 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3		\$170	Each	20%	\$136	Other	DC1
12924 470-ABMI	12924 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30		\$1,150	Each	20%	\$920	Other	DC1
12924 470-ABMJ	12924 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,		\$350	Each	20%	\$280	Other	DC1
12924 470-ABMK	12924 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)		\$310	Each	20%	\$248	Other	DC1
12924 470-ABML	12924 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,		\$210	Each	20%	\$168	Other	DC1
12924 470-ABMM	12924 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5		\$200	Each	20%	\$160	Other	DC1
12924 470-ABMO	12924 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)		\$350	Each	20%	\$280	Other	DC1
12924 470-ABMP	12924 470-ABMP	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10		\$950	Each	20%	\$760	Other	DC1
12924 470-ABNZ	12924 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)		\$2,150	Each	20%	\$1,720	Other	DC1
12924 470-ABOB	12924 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)		\$2,200	Each	20%	\$1,760	Other	DC1
12924 470-ABOC	12924 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)		\$2,300	Each	20%	\$1,840	Other	DC1
12924 470-ABOF	12924 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter		\$510	Each	20%	\$408	Other	DC1
12924 470-ABOG	12924 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter		\$640	Each	20%	\$512	Other	DC1
12924 470-ABOH	12924 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter		\$800	Each	20%	\$640	Other	DC1
12924 470-ABOI	12924 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter		\$960	Each	20%	\$768	Other	DC1
12924 470-ABOK	12924 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter		\$175	Each	20%	\$140	Other	DC1
12924 470-ABOL	12924 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter		\$215	Each	20%	\$172	Other	DC1
12924 470-ABOM	12924 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter		\$300	Each	20%	\$240	Other	DC1
12924 470-ABON	12924 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter		\$325	Each	20%	\$260	Other	DC1
12924 470-ABOO	12924 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter		\$550	Each	20%	\$440	Other	DC1
12924 470-ABOR	12924 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,		\$382	Each	20%	\$306	Other	DC1
12924 470-ABOS	12924 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,		\$447	Each	20%	\$358	Other	DC1
12924 470-ABOT	12924 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,		\$574	Each	20%	\$459	Other	DC1
12924 470-ABOU	12924 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach		\$315	Each	20%	\$252	Other	DC1
12924 470-ABOV	12924 470-ABOV	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach		\$320	Each	20%	\$256	Other	DC1
12924 470-ABOW	12924 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach		\$325	Each	20%	\$260	Other	DC1
12924 470-ABOX	12924 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach		\$330	Each	20%	\$264	Other	DC1
12924 470-ABOY	12924 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach		\$700	Each	20%	\$560	Other	DC1
12924 470-ABOZ	12924 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach		\$95	Each	20%	\$76	Other	DC1
12924 470-ABPB	12924 470-ABPB	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,		\$190	Each	20%	\$152	Other	DC1
12924 470-ABPD	12924 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter		\$249	Each	20%	\$199	Other	DC1
12924 470-ABPE	12924 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,		\$640	Each	20%	\$512	Other	DC1
12924 470-ABPF	12924 470-ABPF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,		\$800	Each	20%	\$640	Other	DC1
12924 470-ABPH	12924 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,		\$510	Each	20%	\$408	Other	DC1
12924 470-ABPI	12924 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)		\$2,150	Each	20%	\$1,720	Other	DC1
12924 470-ABPJ	12924 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),		\$2,300	Each	20%	\$1,840	Other	DC1
12924 470-ABPK	12924 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,		\$960	Each	20%	\$768	Other	DC1
12924 470-ABPM	12924 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)		\$2,200	Each	20%	\$1,760	Other	DC1
12924 470-ABPN	12924 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,		\$215	Each	20%	\$172	Other	DC1
12924 470-ABPO	12924 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,		\$175	Each	20%	\$140	Other	DC1
12924 470-ABPP	12924 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,		\$300	Each	20%	\$240	Other	DC1
12924 470-ABPQ	12924 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,		\$249	Each	20%	\$199	Other	DC1
12924 470-ABPR	12924 470-ABPR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout		\$382	Each	20%	\$306	Other	DC1
12924 470-ABPS	12924 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2		\$95	Each	20%	\$76	Other	DC1
12924 470-ABPT	12924 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,		\$550	Each	20%	\$440	Other	DC1
12924 470-ABPU	12924 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach		\$700	Each	20%	\$560	Other	DC1
12924 470-ABPV	12924 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,		\$325	Each	20%	\$260	Other	DC1
12924 470-ABPW	12924 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5		\$315	Each	20%	\$252	Other	DC1
12924 470-ABPY	12924 470-ABPY	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach		\$320	Each	20%	\$256	Other	DC1
12924 470-ABQB	12924 470-ABQB	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout		\$574	Each	20%	\$459	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12924 470-ABQD	12924 470-ABQD	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
12924 470-ABQE	12924 470-ABQE	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
12924 470-ABQF	12924 470-ABQF	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1	
12924 470-ABQG	12924 470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28,Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
12924 470-ABWK	12924 470-ABWK	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400	Each	20%	\$320	Other	DC1	
12924 470-ABWL	12924 470-ABWL	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter,	\$590	Each	20%	\$472	Other	DC1	
12924 470-ABWM	12924 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter,	\$420	Each	20%	\$336	Other	DC1	
12924 470-ABWN	12924 470-ABWN	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter,	\$420	Each	20%	\$336	Other	DC1	
12924 470-ABWO	12924 470-ABWO	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590	Each	20%	\$472	Other	DC1	
12924 470-ABWP	12924 470-ABWP	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter,	\$400	Each	20%	\$320	Other	DC1	
12924 470-ABXO	12924 470-ABXO	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
12924 470-ABXQ	12924 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
12924 470-ACES	12924 470-ACES	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	Other	DC1	
12924 470-ACET	12924 470-ACET	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12924 470-ACEU	12924 470-ACEU	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1	
12924 470-ACEV	12924 470-ACEV	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%	\$108	Other	DC1	
12924 470-ACEW	12924 470-ACEW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%	\$120	Other	DC1	
12924 470-ACEX	12924 470-ACEX	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1	
12924 470-ACEY	12924 470-ACEY	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1	
12924 470-ACFB	12924 470-ACFB	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12924 470-ACHZ	12924 470-ACHZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics inc'd), 20	\$710	Each	20%	\$568	Other	DC1	
12924 470-ACIC	12924 470-ACIC	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475	Each	20%	\$2,780	Other	DC1	
12924 470-ACID	12924 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics inc'd), 15	\$610	Each	20%	\$488	Other	DC1	
12924 470-ACIF	12924 470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE,Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1	
12924 470-ACIG	12924 470-ACIG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710	Each	20%	\$568	Other	DC1	
12924 470-ACIH	12924 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xS28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1	
12924 470-ACII	12924 470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1	
12924 470-ACIJ	12924 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%	\$2,208	Other	DC1	
12924 470-ACIK	12924 470-ACIK	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics inc'd),10 Meter,	\$520	Each	20%	\$416	Other	DC1	
12924 470-ACIL	12924 470-ACIL	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610	Each	20%	\$488	Other	DC1	
12924 470-ACIM	12924 470-ACIM	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	Each	20%	\$408	Other	DC1	
12924 470-ACIN	12924 470-ACIN	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	Each	20%	\$416	Other	DC1	
12924 470-ACLK	12924 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1	
12924 470-ACLM	12924 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
12924 470-ACLS	12924 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1	
12924 470-ACLT	12924 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
12924 470-ACLU	12924 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%	\$1,480	Other	DC1	
12924 470-ACLV	12924 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
12924 470-ACLX	12924 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1	
12924 470-ACLY	12924 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
12924 470-ACMB	12924 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
12924 470-ACMF	12924 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
12924 470-ACMH	12924 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1	
12924 470-ACMI	12924 470-ACMI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1	
12924 470-ACMN	12924 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
12924 470-ACMO	12924 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
12924 470-ACOO	12924 470-ACOO	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (no optics required), 3	\$725	Each	20%	\$580	Other	DC1	
12924 470-ACOR	12924 470-ACOR	Dell Networking	Dell Networking Cable, QSFP+, 40GbE Active Optical (no optics required), 3	\$725	Each	20%	\$580	Other	DC1	
12924 470-ACTJ	12924 470-ACTJ	Dell Networking	Dell Networking,200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
12924 470-ACTL	12924 470-ACTL	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1	
12924 470-ACTM	12924 470-ACTM	Dell Networking	Dell Networking,200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1	
12924 470-ACTX	12924 470-ACTX	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter,	\$2,610	Each	20%	\$2,088	Other	DC1	
12924 470-ACTY	12924 470-ACTY	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter,	\$2,915	Each	20%	\$2,332	Other	DC1	
12924 470-ACUB	12924 470-ACUB	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter,	\$2,285	Each	20%	\$1,828	Other	DC1	
12924 470-ACUC	12924 470-ACUC	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
12924 470-ACUE	12924 470-ACUE	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1	
12924 470-ACUF	12924 470-ACUF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,084	Each	20%	\$2,475	Other	DC1	
12924 470-ACVG	12924 470-ACVG	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC,	\$540	Each	20%	\$432	Other	DC1	
12924 470-ACWF	12924 470-ACWF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC, Breakout,	\$540	Each	20%	\$432	Other	DC1	
12924 470-ACYZ	12924 470-ACYZ	Dell Networking	Dell Networking, 2x100GbE QSFP28-DD to 2x100GbE QSFP28 Passive DAC, Breakout,	\$720	Each	20%	\$576	Other	DC1	
12924 470-ADFE	12924 470-ADFE	Dell Networking	Dell Networking, Cable, DAC, ODD, 2X100G, 3M, Customer Kit	\$720	Each	20%	\$576	Other	DC1	
12924 470-ADXS	12924 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
12924 470-ADXT	12924 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
12924 470-ADXU	12924 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12924 470-ADXZ	12924 470-ADXZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1	
12924 470-ADYB	12924 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
12924 470-ADZS	12924 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12924 470-ADZT	12924 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12924 470-ADZU	12924 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12924 470-ADZV	12924 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12924 470-ADZW	12924 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12924 470-ADZX	12924 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12924 470-AECW	12924 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1	
12924 470-AECX	12924 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1	
12924 470-AECY	12924 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12924 470-AEND	12924 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%	\$540	Other	DC1	
12924 470-AENE	12924 470-AENE	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12924 470-AENF	12924 470-AENF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130 Each 20%	\$104	Other	DC1				
12924 470-AENG	12924 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130 Each 20%	\$104	Other	DC1				
12924 470-AENH	12924 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675 Each 20%	\$540	Other	DC1				
12924 470-AENI	12924 470-AENI	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120 Each 20%	\$96	Other	DC1				
12924 470-AENJ	12924 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130 Each 20%	\$104	Other	DC1				
12924 470-AENK	12924 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120 Each 20%	\$96	Other	DC1				
12924 528-CIDT	12924 528-CIDT	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms,	\$12,500 Each 20%	\$10,000	Other	DC1				
12924 528-CIDU	12924 528-CIDU	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms,	\$15,700 Each 20%	\$12,560	Other	DC1				
12924 528-CIDZ	12924 528-CIDZ	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms,	\$15,650 Each 20%	\$12,520	Other	DC1				
12924 528-CIED	12924 528-CIED	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms,	\$19,700 Each 20%	\$15,760	Other	DC1				
12924 528-CIEE	12924 528-CIEE	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms,	\$19,700 Each 20%	\$15,760	Other	DC1				
12924 528-CIEG	12924 528-CIEG	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms,	\$8,100 Each 20%	\$6,480	Other	DC1				
12924 528-CIEL	12924 528-CIEL	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms,	\$8,100 Each 20%	\$6,480	Other	DC1				
12924 528-CIES	12924 528-CIES	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms,	\$6,450 Each 20%	\$5,160	Other	DC1				
12924 528-CIEV	12924 528-CIEV	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms,	\$15,700 Each 20%	\$12,560	Other	DC1				
12924 528-CIEW	12924 528-CIEW	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms,	\$15,650 Each 20%	\$12,520	Other	DC1				
12924 528-CIFF	12924 528-CIFF	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms,	\$12,500 Each 20%	\$10,000	Other	DC1				
12924 528-CIFG	12924 528-CIFG	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms,	\$6,450 Each 20%	\$5,160	Other	DC1				
12924 575-BCDT	12924 575-BCDT	Dell Networking	Bracket, Ground Lug, Customer Kit	\$7 Each 20%	\$6	Other	DC1				
12924 619-AGYQ	12924 619-AGYQ	Dell Networking	No Operating System Installed	\$0 Each 20%	\$0	Other	DC1				
12924 634-BPON	12924 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5 Each 20%	\$4	Other	DC1				
12924 634-BRUO	12924 634-BRUO	Dell Networking	OS10 Enterprise, S5232F-ON	\$8,000 Each 20%	\$6,400	Other	DC1				
12924 634-BRXB	12924 634-BRXB	Dell Networking	OS10 Enterprise, S5232F-ON, Customer Kit	\$8,000 Each 20%	\$6,400	Other	DC1				
12924 750-ABIC	12924 750-ABIC	Dell Networking	FAN, 40MM CR, OPSU, Customer Kit	\$103 Each 20%	\$82	Other	DC1				
12924 750-ABID	12924 750-ABID	Dell Networking	FAN, 40MM CR, PSU/IO, Customer Kit	\$103 Each 20%	\$82	Other	DC1				
12924 827-4139	12924 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286 Each 20%	\$87,429	Other	DC1				
12924 827-4144	12924 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667 Each 20%	\$113,333	Other	DC1				
12924 847-2729	12924 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241 Each 20%	\$993	Other	DC1				
12924 847-2730	12924 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489 Each 20%	\$1,191	Other	DC1				
12924 847-2731	12924 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865 Each 20%	\$7,092	Other	DC1				
12924 847-2734	12924 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638 Each 20%	\$8,511	Other	DC1				
12924 900-9997	12924 900-9997	Dell Networking	On-Site Installation Declined	\$0 Each 20%	\$0	Other	DC1				
12924 922-4998	12924 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24 Each 20%	\$19	Other	DC1				
12924 980-5088	12924 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100 Each 20%	\$80	Other	DC1				
12924 980-7177	12924 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28 Each 20%	\$22	Other	DC1				
12924 983-2917	12924 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60 Each 20%	\$48	Other	DC1				
12924 985-3817	12924 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28 Each 20%	\$22	Other	DC1				
12924 986-5518	12924 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55 Each 20%	\$44	Other	DC1				
12924 994-6778	12924 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15 Each 20%	\$12	Other	DC1				
13921 210-AUFL	13921 210-AUFL	Dell Networking	Dell EMC S5248F-ON Switch, 48xSFP28, 4xQ28, 2x100GbE QSFP-DD, PSU to IO,	\$20,834 Each 20%	\$16,667	Other	DC1				
13921 210-AUFN	13921 210-AUFN	Dell Networking	Dell EMC S5248F-ON Switch, 48xSFP28, 4xQ28, 2x100GbE QSFP-DD, PSU to IO,	\$30,383 Each 20%	\$24,306	Other	DC1				
13921 210-AUFO	13921 210-AUFO	Dell Networking	Dell EMC S5248F-ON Switch, 48xSFP28, 4xQ28, 2x100GbE QSFP-DD, PSU to IO,	\$26,774 Each 20%	\$21,419	Other	DC1				
13921 379-BDPP	13921 379-BDPP	Dell Networking	ISG Product (info)	\$0 Each 20%	\$0	Other	DC1				
13921 379-BDPE	13921 379-BDPE	Dell Networking	Rack and Stack Product (info)	\$0 Each 20%	\$0	Other	DC1				
13921 470-ADTQ	13921 470-ADTQ	Dell Networking	1M 100G QSFP ETHERNET CABLE QTY 2	\$176 Each 20%	\$141	Other	DC1				
13921 634-BRUN	13921 634-BRUN	Dell Networking	OS10 Enterprise, S5248F-ON	\$5,940 Each 20%	\$4,752	Other	DC1				
13921 634-BRWW	13921 634-BRWW	Dell Networking	OS10 Enterprise, S5248F-ON, Customer Kit	\$5,940 Each 20%	\$4,752	Other	DC1				
13921 770-BDVP	13921 770-BDVP	Dell Networking	Dell EMC PowerStore Switch Rack Rails	\$470 Each 20%	\$376	Other	DC1				
13921 847-2729	13921 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241 Each 20%	\$993	Other	DC1				
13921 847-2730	13921 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489 Each 20%	\$1,191	Other	DC1				
13921 847-2731	13921 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865 Each 20%	\$7,092	Other	DC1				
13921 847-2734	13921 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638 Each 20%	\$8,511	Other	DC1				
13921 922-4998	13921 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24 Each 20%	\$19	Other	DC1				
13921 980-5088	13921 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100 Each 20%	\$80	Other	DC1				
13921 980-7177	13921 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28 Each 20%	\$22	Other	DC1				
13921 983-2917	13921 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60 Each 20%	\$48	Other	DC1				
13921 985-3817	13921 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28 Each 20%	\$22	Other	DC1				
13921 986-5518	13921 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55 Each 20%	\$44	Other	DC1				
13921 994-6778	13921 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15 Each 20%	\$12	Other	DC1				
12922 0DY15	12922 0DY15	Dell Networking	Module Transceiver QSFP 40G ESR	\$400 Each 20%	\$320	Other	DC1				
12922 210-APEW	12922 210-APEW	Dell Networking	Dell EMC S5248F-ON Switch, 48x25GbE SFP28, 4x100GbE QSFP28, 2x100GbE QSFP,	\$21,024 Each 20%	\$16,819	Other	DC1				
12922 210-APEX	12922 210-APEX	Dell Networking	Dell EMC S5248F-ON Switch, 48x25GbE SFP28, 4x100GbE QSFP28, 2x100GbE QSFP,	\$21,024 Each 20%	\$16,819	Other	DC1				
12922 210-APEZ	12922 210-APEZ	Dell Networking	Dell EMC S5248F-ON Switch, 48x25GbE SFP28, 4x100GbE QSFP28, 2x100GbE QSFP,	\$21,024 Each 20%	\$16,819	Other	DC1				
12922 210-APFB	12922 210-APFB	Dell Networking	Dell EMC S5248F-ON Switch, 48x25GbE SFP28, 4x100GbE QSFP28, 2x100GbE QSFP,	\$21,024 Each 20%	\$16,819	Other	DC1				
12922 210-AQXR	12922 210-AQXR	Dell Networking	Dell EMC S5248F-ON Switch, 48x25GbE SFP28, 4x100GbE QSFP28, 2x100GbE QSFP,	\$21,024 Each 20%	\$16,819	Other	DC1				
12922 210-ASQL	12922 210-ASQL	Dell Networking	Dell EMC S5248F-ON Switch, 48x25GbE SFP28, 4x100GbE QSFP28, 2x100GbE QSFP,	\$27,577 Each 20%	\$22,062	Other	DC1				
12922 210-ASOR	12922 210-ASOR	Dell Networking	Dell EMC S5248F-ON Switch, 48x25GbE SFP28, 4x100GbE QSFP28, 2x100GbE QSFP,	\$27,577 Each 20%	\$22,062	Other	DC1				
12922 332-1286	12922 332-1286	Dell Networking	US Order	\$0 Each 20%	\$0	Other	DC1				
12922 343-BBLP	12922 343-BBLP	Dell Networking	Dell EMC S52XX-ON Series User Guide	\$4 Each 20%	\$3	Other	DC1				
12922 407-BBBW	12922 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100 Each 20%	\$2,480	Other	DC1				
12922 407-BBBY	12922 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265 Each 20%	\$1,012	Other	DC1				
12922 407-BBDB	12922 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250 Each 20%	\$200	Other	DC1				
12922 407-BBDC	12922 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445 Each 20%	\$356	Other	DC1				
12922 407-BBDE	12922 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344 Each 20%	\$5,875	Other	DC1				
12922 407-BBEE	12922 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100 Each 20%	\$880	Other	DC1				
12922 407-BBEF	12922 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600 Each 20%	\$480	Other	DC1				
12922 407-BBEH	12922 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950 Each 20%	\$3,160	Other	DC1				



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12922 407-BBEI	12922 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
12922 407-BBEL	12922 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
12922 407-BBGL	12922 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
12922 407-BBGN	12922 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
12922 407-BBOO	12922 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
12922 407-BBOP	12922 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12922 407-BBOR	12922 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
12922 407-BBOS	12922 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12922 407-BBOU	12922 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12922 407-BBOV	12922 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$2,950	Each	20%	\$3,160	Other	DC1	
12922 407-BBOY	12922 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1	
12922 407-BBOZ	12922 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12922 407-BBPC	12922 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
12922 407-BBPH	12922 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
12922 407-BBOU	12922 407-BBOU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4, LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
12922 407-BBRB	12922 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12922 407-BBRC	12922 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12922 407-BBRJ	12922 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
12922 407-BBRJ	12922 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
12922 407-BBRK	12922 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1	
12922 407-BBSG	12922 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1	
12922 407-BBSK	12922 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1	
12922 407-BBVF	12922 407-BBVF	Dell Networking	Dell Networking Transceiver QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1	
12922 407-BBVG	12922 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1	
12922 407-BBVH	12922 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1	
12922 407-BBVI	12922 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1	
12922 407-BBVN	12922 407-BBVN	Dell Networking	Dell Networking Transceiver QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF,	\$1,895	Each	20%	\$1,516	Other	DC1	
12922 407-BBVO	12922 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1	
12922 407-BBWL	12922 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a7, Customer Kit	\$510	Each	20%	\$408	Other	DC1	
12922 407-BBWQ	12922 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1	
12922 407-BBWT	12922 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a7	\$510	Each	20%	\$408	Other	DC1	
12922 407-BBWW	12922 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1	
12922 407-BBXT	12922 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1	
12922 407-BBXU	12922 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1	
12922 407-BBXX	12922 407-BBXX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC	\$675	Each	20%	\$540	Other	DC1	
12922 407-BBXY	12922 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1	
12922 407-BBXZ	12922 407-BBXZ	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1	
12922 407-BBYC	12922 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1	
12922 407-BBYJ	12922 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1	
12922 407-BBYM	12922 407-BBYM	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1	
12922 407-BBYN	12922 407-BBYN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1	
12922 407-BBYO	12922 407-BBYO	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 ESR4, MPO, MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1	
12922 407-BBYR	12922 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1	
12922 407-BBYS	12922 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1	
12922 407-BBZL	12922 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1	
12922 407-BBZN	12922 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1	
12922 407-BCBL	12922 407-BCBL	Dell Networking	Dell Networking Transceiver, 2x100GbE, QSFP28-DD, 2SR4, No FEC Capable, MPO,	\$1,530	Each	20%	\$1,224	Other	DC1	
12922 407-BCBM	12922 407-BCBM	Dell Networking	Dell Networking Transceiver, 2x100GbE, QSFP28-DD, 2SR4, No FEC Capable, MPO,	\$1,530	Each	20%	\$1,224	Other	DC1	
12922 407-BCDH	12922 407-BCDH	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1	
12922 407-BCDI	12922 407-BCDI	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1	
12922 407-BCFM	12922 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1	
12922 407-BCFN	12922 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1	
12922 407-BCGO	12922 407-BCGO	Dell Networking	Dell Networking Transceiver, 2x40GbE, QSFP-DD, 2SR4, MPO, MMF - Customer Kit	\$3,691	Each	20%	\$2,952	Other	DC1	
12922 407-BCGP	12922 407-BCGP	Dell Networking	Dell Networking Transceiver, 2x40GbE, QSFP-DD, 2SR4, MPO, MMF	\$3,690	Each	20%	\$2,952	Other	DC1	
12922 407-BCIF	12922 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1	
12922 407-BCIG	12922 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1	
12922 407-BCKE	12922 407-BCKE	Dell Networking	Dell Networking, Transceiver, 2x100G/2x40GbE QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,700	Each	20%	\$1,360	Other	DC1	
12922 407-BCKF	12922 407-BCKF	Dell Networking	Dell Networking, Transceiver, 2x100G/2x40GbE QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,877	Each	20%	\$1,501	Other	DC1	
12922 450-AAFH	12922 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1	
12922 450-AAPZ	12922 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
12922 450-AASX	12922 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1	
12922 450-ABOQ	12922 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1	
12922 450-ACFY	12922 450-ACFY	Dell Networking	Customer Kit, Dell Networking, Power Cord, 250V, 13 Amps, 4 Meters, C13/C14, US	\$18	Each	20%	\$14	Other	DC1	
12922 450-ACGM	12922 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
12922 450-ADSY	12922 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1	
12922 450-AESF	12922 450-AESF	Dell Networking	Dell Networking Power Supply, AC, 750W, IO to PSU airflow, for select Switches,	\$477	Each	20%	\$381	Other	DC1	
12922 450-AESG	12922 450-AESG	Dell Networking	Dell Networking Power Supply, AC, 750W, PSU to IO airflow, for select Switches,	\$483	Each	20%	\$387	Other	DC1	
12922 450-AETE	12922 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1	
12922 450-AFLQ	12922 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
12922 450-AFLR	12922 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU Airflow, for select switches	\$1,189	Each	20%	\$951	Other	DC1	
12922 450-AFLS	12922 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO Airflow, for select switches	\$1,200	Each	20%	\$960	Other	DC1	
12922 450-AFLT	12922 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
12922 450-AHVT	12922 450-AHVT	Dell Networking	Dell Networking, Power/Fan air conversion kit, AC, IO/PSU, 2x750W PSU / 4xFan,	\$1,210	Each	20%	\$968	Other	DC1	
12922 450-AHVV	12922 450-AHVV	Dell Networking	Dell Networking, Power/Fan air conversion kit, AC, PSU/IO, 2x750W PSU / 4xFan,	\$1,234	Each	20%	\$987	Other	DC1	
12922 450-AHVV	12922 450-AHVV	Dell Networking	Dell Networking, Power/Fan air conversion kit, DC, IO/PSU, 2x1100W PSU / 4xFan,	\$2,069	Each	20%	\$1,655	Other	DC1	
12922 450-AHVV	12922 450-AHVV	Dell Networking	Dell Networking, Power/Fan air conversion kit, DC, PSU/IO, 2x1100W PSU / 4xFan,	\$2,080	Each	20%	\$1,664	Other	DC1	
12922 467-5713	12922 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Base Price			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12922 470-AABX	12922 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1	
12922 470-AAFD	12922 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
12922 470-AAFE	12922 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1	
12922 470-AAFF	12922 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1	
12922 470-AAFG	12922 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
12922 470-AAGC	12922 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
12922 470-AAGD	12922 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12922 470-AAGE	12922 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12922 470-AAGG	12922 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
12922 470-AAGI	12922 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
12922 470-AAGL	12922 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$85	Each	20%	\$68	Other	DC1	
12922 470-AAGN	12922 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12922 470-AAGP	12922 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12922 470-AAGR	12922 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12922 470-AAGT	12922 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
12922 470-AAIB	12922 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
12922 470-AAIT	12922 470-AAIT	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1	
12922 470-AAVJ	12922 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12922 470-AAVH	12922 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12922 470-AAVI	12922 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
12922 470-AAVJ	12922 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12922 470-AAVK	12922 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+,10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1	
12922 470-AAVO	12922 470-AAVO	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12922 470-AAVR	12922 470-AAVR	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
12922 470-AAVT	12922 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1	
12922 470-AAWE	12922 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
12922 470-AAWN	12922 470-AAWN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
12922 470-AAWU	12922 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1	
12922 470-AAXB	12922 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
12922 470-AAXG	12922 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12922 470-AAXH	12922 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12922 470-AAXI	12922 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
12922 470-AAZM	12922 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE,Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1	
12922 470-ABGG	12922 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit	\$375	Each	20%	\$300	Other	DC1	
12922 470-ABGH	12922 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1	
12922 470-ABLT	12922 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1	
12922 470-ABLU	12922 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1	
12922 470-ABLV	12922 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1	
12922 470-ABLX	12922 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
12922 470-ABLY	12922 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1	
12922 470-ABLZ	12922 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1	
12922 470-ABMC	12922 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1	
12922 470-ABMD	12922 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1	
12922 470-ABME	12922 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1	
12922 470-ABMF	12922 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
12922 470-ABMH	12922 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1	
12922 470-ABMI	12922 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
12922 470-ABMJ	12922 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1	
12922 470-ABMK	12922 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1	
12922 470-ABML	12922 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1	
12922 470-ABMM	12922 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1	
12922 470-ABMO	12922 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1	
12922 470-ABMP	12922 470-ABMP	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
12922 470-ABN2	12922 470-ABN2	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
12922 470-ABOB	12922 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
12922 470-ABOC	12922 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1	
12922 470-ABOF	12922 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1	
12922 470-ABOG	12922 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1	
12922 470-ABOH	12922 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1	
12922 470-ABOI	12922 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1	
12922 470-ABOK	12922 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1	
12922 470-ABOL	12922 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1	
12922 470-ABOM	12922 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1	
12922 470-ABON	12922 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1	
12922 470-ABOO	12922 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1	
12922 470-ABOR	12922 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1	
12922 470-ABOS	12922 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1	
12922 470-ABOT	12922 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1	
12922 470-ABOU	12922 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1	
12922 470-ABOV	12922 470-ABOV	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
12922 470-ABOW	12922 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
12922 470-ABOX	12922 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
12922 470-ABOY	12922 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
12922 470-ABOZ	12922 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1	
12922 470-ABPB	12922 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
12922 470-ABPD	12922 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1	
12922 470-ABPE	12922 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12922 470-ABPG	12922 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1	
12922 470-ABPH	12922 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1	
12922 470-ABPI	12922 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
12922 470-ABPJ	12922 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1	
12922 470-ABPK	12922 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1	
12922 470-ABPM	12922 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
12922 470-ABPN	12922 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1	
12922 470-ABPO	12922 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1	
12922 470-ABPP	12922 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1	
12922 470-ABPQ	12922 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1	
12922 470-ABPR	12922 470-ABPR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$392	Each	20%	\$306	Other	DC1	
12922 470-ABPS	12922 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1	
12922 470-ABPT	12922 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1	
12922 470-ABPU	12922 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
12922 470-ABPV	12922 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1	
12922 470-ABPW	12922 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1	
12922 470-ABPY	12922 470-ABPY	Dell Networking	Dell Networking Cable, 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
12922 470-ABQB	12922 470-ABQB	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1	
12922 470-ABQD	12922 470-ABQD	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
12922 470-ABQE	12922 470-ABQE	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
12922 470-ABQF	12922 470-ABQF	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1	
12922 470-ABQG	12922 470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
12922 470-ABWK	12922 470-ABWK	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter	\$400	Each	20%	\$320	Other	DC1	
12922 470-ABWL	12922 470-ABWL	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 3 Meter,	\$590	Each	20%	\$472	Other	DC1	
12922 470-ABWM	12922 470-ABWM	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 2 Meter	\$420	Each	20%	\$336	Other	DC1	
12922 470-ABWN	12922 470-ABWN	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 2 Meter,	\$420	Each	20%	\$336	Other	DC1	
12922 470-ABWO	12922 470-ABWO	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 3 Meter	\$590	Each	20%	\$472	Other	DC1	
12922 470-ABWP	12922 470-ABWP	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter,	\$400	Each	20%	\$320	Other	DC1	
12922 470-ABXQ	12922 470-ABXQ	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
12922 470-ABXQ	12922 470-ABXQ	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
12922 470-ACES	12922 470-ACES	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	Other	DC1	
12922 470-ACET	12922 470-ACET	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12922 470-ACEU	12922 470-ACEU	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%	\$108	Other	DC1	
12922 470-ACEV	12922 470-ACEV	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%	\$108	Other	DC1	
12922 470-ACEW	12922 470-ACEW	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%	\$120	Other	DC1	
12922 470-ACEX	12922 470-ACEX	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	Other	DC1	
12922 470-ACEY	12922 470-ACEY	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%	\$120	Other	DC1	
12922 470-ACFB	12922 470-ACFB	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12922 470-ACHZ	12922 470-ACHZ	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 20	\$710	Each	20%	\$568	Other	DC1	
12922 470-ACIC	12922 470-ACIC	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475	Each	20%	\$2,780	Other	DC1	
12922 470-ACID	12922 470-ACID	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 15	\$610	Each	20%	\$488	Other	DC1	
12922 470-ACIF	12922 470-ACIF	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 15	\$510	Each	20%	\$408	Other	DC1	
12922 470-ACIG	12922 470-ACIG	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710	Each	20%	\$568	Other	DC1	
12922 470-ACIH	12922 470-ACIH	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xS28 25GbE, Active Optical Breakout, 30	\$3,475	Each	20%	\$2,780	Other	DC1	
12922 470-ACII	12922 470-ACII	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1	
12922 470-ACIJ	12922 470-ACIJ	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1	
12922 470-ACIK	12922 470-ACIK	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 10 Meter,	\$520	Each	20%	\$416	Other	DC1	
12922 470-ACIL	12922 470-ACIL	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610	Each	20%	\$488	Other	DC1	
12922 470-ACIM	12922 470-ACIM	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	Each	20%	\$408	Other	DC1	
12922 470-ACIN	12922 470-ACIN	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	Each	20%	\$416	Other	DC1	
12922 470-ACLK	12922 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1	
12922 470-ACLM	12922 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
12922 470-ACLS	12922 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1	
12922 470-ACLT	12922 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
12922 470-ACLU	12922 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included), 3	\$1,850	Each	20%	\$1,480	Other	DC1	
12922 470-ACLV	12922 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
12922 470-ACLX	12922 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1	
12922 470-ACLY	12922 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
12922 470-ACMB	12922 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
12922 470-ACMF	12922 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
12922 470-ACMH	12922 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$95	Each	20%	\$76	Other	DC1	
12922 470-ACMJ	12922 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1	
12922 470-ACMN	12922 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
12922 470-ACMO	12922 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
12922 470-ACOO	12922 470-ACOO	Dell Networking	Dell Networking Cable, QSFP+, 40GbE, Active Optical Cable (no optics required), 3	\$725	Each	20%	\$580	Other	DC1	
12922 470-ACOR	12922 470-ACOR	Dell Networking	Dell Networking Cable, QSFP+, 40GbE Active Optical (no optics required), 3	\$725	Each	20%	\$580	Other	DC1	
12922 470-ACFT	12922 470-ACFT	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter	\$2,610	Each	20%	\$2,088	Other	DC1	
12922 470-ACGT	12922 470-ACGT	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter	\$2,915	Each	20%	\$2,332	Other	DC1	
12922 470-ACTI	12922 470-ACTI	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter	\$2,285	Each	20%	\$1,828	Other	DC1	
12922 470-ACTJ	12922 470-ACTJ	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
12922 470-ACTL	12922 470-ACTL	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1	
12922 470-ACTM	12922 470-ACTM	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1	
12922 470-ACTN	12922 470-ACTN	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8 x 25GbE SFP28 Active Optical Cable,	\$3,425	Each	20%	\$2,740	Other	DC1	
12922 470-ACTO	12922 470-ACTO	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8 x 25GbE SFP28 Active Optical Cable,	\$3,375	Each	20%	\$2,700	Other	DC1	
12922 470-ACTP	12922 470-ACTP	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 0.5 Meter	\$320	Each	20%	\$256	Other	DC1	
12922 470-ACTR	12922 470-ACTR	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 1 Meter	\$390	Each	20%	\$312	Other	DC1	
12922 470-ACTS	12922 470-ACTS	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 2 Meter	\$550	Each	20%	\$440	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12922 470-ACTW	12922 470-ACTW	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$580	Each	20%	\$464	Other	DC1	
12922 470-ACTX	12922 470-ACTX	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter,	\$2,610	Each	20%	\$2,088	Other	DC1	
12922 470-ACTY	12922 470-ACTY	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter,	\$2,915	Each	20%	\$2,332	Other	DC1	
12922 470-ACUB	12922 470-ACUB	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter,	\$2,285	Each	20%	\$1,828	Other	DC1	
12922 470-ACUC	12922 470-ACUC	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
12922 470-ACUE	12922 470-ACUE	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,059	Each	20%	\$2,447	Other	DC1	
12922 470-ACUF	12922 470-ACUF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,084	Each	20%	\$2,475	Other	DC1	
12922 470-ACUG	12922 470-ACUG	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8x25GbE SFP28 Active Optical Cable,	\$3,425	Each	20%	\$2,740	Other	DC1	
12922 470-ACUH	12922 470-ACUH	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 8x25GbE SFP28 Active Optical Cable,	\$3,375	Each	20%	\$2,700	Other	DC1	
12922 470-ACUI	12922 470-ACUI	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 0.5 Meter,	\$320	Each	20%	\$256	Other	DC1	
12922 470-ACUL	12922 470-ACUL	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 1 Meter,	\$390	Each	20%	\$312	Other	DC1	
12922 470-ACUN	12922 470-ACUN	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 2 Meter,	\$550	Each	20%	\$440	Other	DC1	
12922 470-ACUP	12922 470-ACUP	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, DAC Breakout,	\$580	Each	20%	\$464	Other	DC1	
12922 470-ACWC	12922 470-ACWC	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC,	\$540	Each	20%	\$432	Other	DC1	
12922 470-ACWD	12922 470-ACWD	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$820	Each	20%	\$656	Other	DC1	
12922 470-ACWE	12922 470-ACWE	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, DAC Breakout,	\$820	Each	20%	\$656	Other	DC1	
12922 470-ACWF	12922 470-ACWF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC, Breakout,	\$540	Each	20%	\$432	Other	DC1	
12922 470-ACYV	12922 470-ACYV	Dell Networking	Dell Networking 2x100GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 3 Meter	\$770	Each	20%	\$616	Other	DC1	
12922 470-ACYZ	12922 470-ACYZ	Dell Networking	Dell Networking 2x100GbE QSFP28-DD to 2x100GbE QSFP28 Passive DAC, Breakout,	\$720	Each	20%	\$576	Other	DC1	
12922 470-ACZB	12922 470-ACZB	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$4,920	Each	20%	\$3,936	Other	DC1	
12922 470-ADBf	12922 470-ADBf	Dell Networking	Module,Cable,MPO12,QDD,OM4,1M	\$460	Each	20%	\$368	Other	DC1	
12922 470-ADBh	12922 470-ADBh	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,3M	\$580	Each	20%	\$464	Other	DC1	
12922 470-ADBj	12922 470-ADBj	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,3M	\$520	Each	20%	\$416	Other	DC1	
12922 470-ADBi	12922 470-ADBi	Dell Networking	Module,Cable,MPO12,QDD,OM4,5M	\$590	Each	20%	\$472	Other	DC1	
12922 470-ADBJ	12922 470-ADBJ	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,7M	\$650	Each	20%	\$520	Other	DC1	
12922 470-ADBK	12922 470-ADBK	Dell Networking	Module,Cable,MPO12,QDD,OM4,3M	\$520	Each	20%	\$416	Other	DC1	
12922 470-ADBL	12922 470-ADBL	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,7M	\$710	Each	20%	\$568	Other	DC1	
12922 470-ADBO	12922 470-ADBO	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,1M	\$520	Each	20%	\$416	Other	DC1	
12922 470-ADBW	12922 470-ADBW	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,5M	\$650	Each	20%	\$520	Other	DC1	
12922 470-ADBz	12922 470-ADBz	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,3M	\$580	Each	20%	\$464	Other	DC1	
12922 470-ADCB	12922 470-ADCB	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,5M	\$650	Each	20%	\$520	Other	DC1	
12922 470-ADCC	12922 470-ADCC	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,1M CA	\$520	Each	20%	\$416	Other	DC1	
12922 470-ADCE	12922 470-ADCE	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,1M	\$460	Each	20%	\$368	Other	DC1	
12922 470-ADCF	12922 470-ADCF	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,7M	\$710	Each	20%	\$568	Other	DC1	
12922 470-ADCH	12922 470-ADCH	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,5M	\$590	Each	20%	\$472	Other	DC1	
12922 470-ADCI	12922 470-ADCI	Dell Networking	Module,Cable,MPO12,QDD,OM4,7M	\$650	Each	20%	\$520	Other	DC1	
12922 470-ADFC	12922 470-ADFC	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, DAC Breakout,	\$4,920	Each	20%	\$3,936	Other	DC1	
12922 470-ADFf	12922 470-ADFf	Dell Networking	Dell Networking Cable, DAC, QDD, 200G, 3M, Customer Kit	\$770	Each	20%	\$616	Other	DC1	
12922 470-ADFE	12922 470-ADFE	Dell Networking	Dell Networking, Cable, DAC, QDD, 2x100G, 3M, Customer Kit	\$720	Each	20%	\$576	Other	DC1	
12922 470-ADPz	12922 470-ADPz	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 10 Meter,	\$1,900	Each	20%	\$1,520	Other	DC1	
12922 470-ADOB	12922 470-ADOB	Dell Networking	Dell Networking Cable, QDD, 2xQSFP+, Active Optical Cable, Breakout, 7 Meter,	\$990	Each	20%	\$792	Other	DC1	
12922 470-ADOC	12922 470-ADOC	Dell Networking	Dell Networking Cable, QDD, 2xQSFP+, Active Optical Cable, Breakout, 7 Meter,	\$990	Each	20%	\$792	Other	DC1	
12922 470-ADOD	12922 470-ADOD	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 10 Meter,	\$1,900	Each	20%	\$1,520	Other	DC1	
12922 470-ADOE	12922 470-ADOE	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 7 Meter,	\$1,450	Each	20%	\$1,160	Other	DC1	
12922 470-ADOF	12922 470-ADOF	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 7 Meter,	\$1,450	Each	20%	\$1,160	Other	DC1	
12922 470-ADXS	12922 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
12922 470-ADXT	12922 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
12922 470-ADXU	12922 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12922 470-ADXZ	12922 470-ADXZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1	
12922 470-ADYV	12922 470-ADYV	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
12922 470-ADZS	12922 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12922 470-ADZT	12922 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12922 470-ADZU	12922 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12922 470-ADZV	12922 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12922 470-ADZW	12922 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12922 470-ADZX	12922 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12922 470-AEGW	12922 470-AEGW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1	
12922 470-AEcx	12922 470-AEcx	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1	
12922 470-AEcy	12922 470-AEcy	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12922 470-AEND	12922 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%	\$540	Other	DC1	
12922 470-AENE	12922 470-AENE	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12922 470-AENF	12922 470-AENF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12922 470-AENG	12922 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12922 470-AENH	12922 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675	Each	20%	\$540	Other	DC1	
12922 470-AENI	12922 470-AENI	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120	Each	20%	\$96	Other	DC1	
12922 470-AENJ	12922 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12922 470-AENK	12922 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%	\$96	Other	DC1	
12922 528-CIDT	12922 528-CIDT	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms,	\$12,500	Each	20%	\$10,000	Other	DC1	
12922 528-CIDU	12922 528-CIDU	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms,	\$15,700	Each	20%	\$12,560	Other	DC1	
12922 528-CIDZ	12922 528-CIDZ	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms,	\$15,650	Each	20%	\$12,520	Other	DC1	
12922 528-CIED	12922 528-CIED	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms,	\$19,700	Each	20%	\$15,760	Other	DC1	
12922 528-CIEE	12922 528-CIEE	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms	\$19,700	Each	20%	\$15,760	Other	DC1	
12922 528-CIEG	12922 528-CIEG	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms,	\$8,100	Each	20%	\$6,480	Other	DC1	
12922 528-CIEL	12922 528-CIEL	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms	\$8,100	Each	20%	\$6,480	Other	DC1	
12922 528-CIES	12922 528-CIES	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms,	\$6,450	Each	20%	\$5,160	Other	DC1	
12922 528-CIEV	12922 528-CIEV	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms	\$15,700	Each	20%	\$12,560	Other	DC1	
12922 528-CIEW	12922 528-CIEW	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms	\$15,650	Each	20%	\$12,520	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
12922 528-CIFF	12922 528-CIFF	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms	\$12,500	Each	20%	\$10,000	Other	DC1
12922 528-CIFG	12922 528-CIFG	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms	\$6,450	Each	20%	\$5,160	Other	DC1
12922 575-BCDT	12922 575-BCDT	Dell Networking	Bracket, Ground Lug, Customer Kit	\$7	Each	20%	\$6	Other	DC1
12922 619-AGYQ	12922 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1
12922 634-BPON	12922 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%	\$4	Other	DC1
12922 634-BRUN	12922 634-BRUN	Dell Networking	OS10 Enterprise, S5248F-ON	\$5,940	Each	20%	\$4,752	Other	DC1
12922 634-BRWW	12922 634-BRWW	Dell Networking	OS10 Enterprise, S5248F-ON, Customer Kit	\$5,940	Each	20%	\$4,752	Other	DC1
12922 750-ABIC	12922 750-ABIC	Dell Networking	FAN, 40MM CR,IO/PSU, Customer Kit	\$103	Each	20%	\$82	Other	DC1
12922 750-ABID	12922 750-ABID	Dell Networking	FAN, 40MM CR, PSU/IO, Customer Kit	\$103	Each	20%	\$82	Other	DC1
12922 827-4139	12922 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,124	Each	20%	\$87,429	Other	DC1
12922 827-4144	12922 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
12922 847-2729	12922 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
12922 847-2730	12922 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
12922 847-2731	12922 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
12922 847-2734	12922 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12922 900-9997	12922 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
12922 922-4998	12922 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12922 980-5088	12922 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12922 980-7177	12922 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12922 983-2917	12922 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12922 985-3817	12922 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12922 986-5518	12922 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12922 994-6778	12922 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
12923 210-APHD	12923 210-APHD	Dell Networking	Dell EMC S5296F-ON Switch, 96x 25GbE SFP28, 8x 100GbE QSFP28 ports, IO to PSU	\$28,366	Each	20%	\$22,693	Other	DC1
12923 210-APHE	12923 210-APHE	Dell Networking	Dell EMC S5296F-ON Switch, 96x 25GbE SFP28, 8x 100GbE QSFP28 ports, IO to PSU	\$28,366	Each	20%	\$22,693	Other	DC1
12923 210-APHF	12923 210-APHF	Dell Networking	Dell EMC S5296F-ON Switch, 96x 25GbE SFP28, 8x 100GbE QSFP28 ports, IO to PSU	\$34,464	Each	20%	\$27,571	Other	DC1
12923 210-APHG	12923 210-APHG	Dell Networking	Dell EMC S5296F-ON Switch, 96x 25GbE SFP28, 8x 100GbE QSFP28 ports, PSU to IO	\$28,366	Each	20%	\$22,693	Other	DC1
12923 210-APHH	12923 210-APHH	Dell Networking	Dell EMC S5296F-ON Switch, 96x 25GbE SFP28, 8x 100GbE QSFP28 ports, PSU to IO	\$28,366	Each	20%	\$22,693	Other	DC1
12923 210-APII	12923 210-APII	Dell Networking	Dell EMC S5296F-ON Switch, 96x 25GbE SFP28, 8x 100GbE QSFP28 ports, PSU to IO	\$34,464	Each	20%	\$27,571	Other	DC1
12923 210-ASQK	12923 210-ASQK	Dell Networking	Dell EMC S5296F-ON Switch, 96x25GbE SFP28, 8x100GbE QSFP28, PSU to IO	\$36,771	Each	20%	\$29,417	Other	DC1
12923 210-ASQT	12923 210-ASQT	Dell Networking	Dell EMC S5296F-ON Switch, 96x25GbE SFP28, 8x100GbE QSFP28, IO to PSU,	\$36,771	Each	20%	\$29,417	Other	DC1
12923 332-1286	12923 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12923 343-BBLP	12923 343-BBLP	Dell Networking	Dell EMC S52XX-ON Series User Guide	\$4	Each	20%	\$3	Other	DC1
12923 407-BBBW	12923 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12923 407-BBBY	12923 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
12923 407-BBDB	12923 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 500m Reach	\$250	Each	20%	\$200	Other	DC1
12923 407-BBDC	12923 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
12923 407-BBDE	12923 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12923 407-BBEE	12923 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12923 407-BBEF	12923 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
12923 407-BBEH	12923 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12923 407-BBEI	12923 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
12923 407-BBEL	12923 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$154	Each	20%	\$107	Other	DC1
12923 407-BBGL	12923 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12923 407-BBGN	12923 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1
12923 407-BBOO	12923 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
12923 407-BBOP	12923 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12923 407-BBOR	12923 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
12923 407-BBOS	12923 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12923 407-BBOU	12923 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12923 407-BBOV	12923 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
12923 407-BBOY	12923 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
12923 407-BBOZ	12923 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12923 407-BBPC	12923 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12923 407-BBPH	12923 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12923 407-BBQU	12923 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12923 407-BBRB	12923 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12923 407-BBRC	12923 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12923 407-BBRI	12923 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12923 407-BBRJ	12923 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12923 407-BBRK	12923 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE ZR, 1550nm Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
12923 407-BBSG	12923 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
12923 407-BBSK	12923 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
12923 407-BBVF	12923 407-BBVF	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1
12923 407-BBVG	12923 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDMM4	\$8,450	Each	20%	\$6,760	Other	DC1
12923 407-BBVH	12923 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12923 407-BBVI	12923 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12923 407-BBVN	12923 407-BBVN	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF,	\$1,895	Each	20%	\$1,516	Other	DC1
12923 407-BBVO	12923 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDMM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1
12923 407-BBWL	12923 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
12923 407-BBWQ	12923 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
12923 407-BBWT	12923 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1
12923 407-BBWW	12923 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1
12923 407-BBXT	12923 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1
12923 407-BBXU	12923 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1
12923 407-BBXX	12923 407-BBXX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC	\$675	Each	20%	\$540	Other	DC1
12923 407-BBXY	12923 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12923 407-BBZX	12923 407-BBZX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR,SMF Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1
12923 407-BBYC	12923 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1
12923 407-BBYJ	12923 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1
12923 407-BBYM	12923 407-BBYM	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
12923 407-BBYN	12923 407-BBYN	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1
12923 407-BBYO	12923 407-BBYO	Dell Networking	Dell Networking,Transceiver,100GbE QSFP28,ESR4,MPO,MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1
12923 407-BBYR	12923 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1
12923 407-BBYS	12923 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1
12923 407-BBZL	12923 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1
12923 407-BBZN	12923 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$90	Each	20%	\$64	Other	DC1
12923 407-BCDH	12923 407-BCDH	Dell Networking	Dell Networking, Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1
12923 407-BCDI	12923 407-BCDI	Dell Networking	Dell Networking, Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1
12923 407-BCFM	12923 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1
12923 407-BCFN	12923 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1
12923 407-BCIF	12923 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1
12923 407-BCIG	12923 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1
12923 450-AAFH	12923 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
12923 450-AAPZ	12923 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12923 450-AASX	12923 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12923 450-ABOQ	12923 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
12923 450-ACFY	12923 450-ACFY	Dell Networking	Customer Kit, Dell Networking, Power Cord, 250v, 13 Amps, 4 Meters, C13/C14, US	\$18	Each	20%	\$14	Other	DC1
12923 450-ACGM	12923 450-ACGM	Dell Networking	Kit - Power Cord, 125V,15A,3M,5-15/C13	\$25	Each	20%	\$20	Other	DC1
12923 450-ADSY	12923 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1
12923 450-AETE	12923 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1
12923 450-AFCJ	12923 450-AFCJ	Dell Networking	Dell Networking Power Supply, AC, 1100w, PSU to IO airflow, for select Switches,	\$417	Each	20%	\$333	Other	DC1
12923 450-AFLC	12923 450-AFLC	Dell Networking	Dell Networking Power Supply, AC, 1100w, IO to PSU airflow, for select Switches,	\$762	Each	20%	\$625	Other	DC1
12923 450-AFLQ	12923 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
12923 450-AFLR	12923 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU Airflow, for select switches	\$1,189	Each	20%	\$951	Other	DC1
12923 450-AFLS	12923 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO Airflow, for select switches	\$1,200	Each	20%	\$960	Other	DC1
12923 450-AFLT	12923 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
12923 450-AHVX	12923 450-AHVX	Dell Networking	Dell Networking, Power/Fan air conversion kit, AC, IO/PSU, 2x1100W PSU / 4xFan,	\$829	Each	20%	\$663	Other	DC1
12923 450-AHYV	12923 450-AHYV	Dell Networking	Dell Networking, Power/Fan air conversion kit, AC, PSU/IO, 2x1100W PSU / 4xFan,	\$826	Each	20%	\$661	Other	DC1
12923 450-AHVZ	12923 450-AHVZ	Dell Networking	Dell Networking, Power/Fan air conversion kit, DC, IO/PSU, 2x1100W PSU / 4xFan,	\$1,701	Each	20%	\$1,361	Other	DC1
12923 450-AHWB	12923 450-AHWB	Dell Networking	Dell Networking, Power/Fan air conversion kit, DC, PSU/IO, 2x1100W PSU / 4xFan,	\$1,701	Each	20%	\$1,361	Other	DC1
12923 467-5713	12923 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
12923 470-ABAX	12923 470-ABAX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12923 470-AAFD	12923 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12923 470-AAFE	12923 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
12923 470-AAFF	12923 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
12923 470-AAFG	12923 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12923 470-AAGC	12923 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12923 470-AAGD	12923 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12923 470-AAGE	12923 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12923 470-AAGG	12923 470-AAGG	Dell Networking	Dell Networking, Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12923 470-AAGI	12923 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12923 470-AAGL	12923 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12923 470-AAGN	12923 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12923 470-AAGP	12923 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12923 470-AAGR	12923 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12923 470-AAGT	12923 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12923 470-AAIB	12923 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12923 470-AAIT	12923 470-AAIT	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12923 470-AAVG	12923 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12923 470-AAVH	12923 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12923 470-AAVI	12923 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12923 470-AAVJ	12923 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12923 470-AAVK	12923 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1
12923 470-AAVO	12923 470-AAVO	Dell Networking	Dell Networking,Cable,40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12923 470-AAVR	12923 470-AAVR	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12923 470-AAVT	12923 470-AAVT	Dell Networking	Dell Networking, 403bE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1
12923 470-AAWE	12923 470-AAWE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12923 470-AAWN	12923 470-AAWN	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12923 470-AAWU	12923 470-AAWU	Dell Networking	Dell Networking, Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1
12923 470-AAXB	12923 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12923 470-AAXC	12923 470-AAXC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12923 470-AAXH	12923 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12923 470-AAXI	12923 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12923 470-AAZM	12923 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE,Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1
12923 470-ABGG	12923 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit	\$375	Each	20%	\$300	Other	DC1
12923 470-ABGH	12923 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
12923 470-ABLT	12923 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12923 470-ABLU	12923 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12923 470-ABLV	12923 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12923 470-ABLX	12923 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12923 470-ABLY	12923 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), Cable,7	\$210	Each	20%	\$168	Other	DC1
12923 470-ABLZ	12923 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
12923 470-ABMC	12923 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12923 470-ABMD	12923 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
12923 470-ABME	12923 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
12923 470-ABMF	12923 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12923 470-ABMH	12923 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
12923 470-ABMI	12923 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12923 470-ABMJ	12923 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
12923 470-ABMK	12923 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12923 470-ABML	12923 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1
12923 470-ABMM	12923 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
12923 470-ABMO	12923 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12923 470-ABMP	12923 470-ABMP	Dell Networking	Dell Networking, Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12923 470-ABNZ	12923 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12923 470-ABOB	12923 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12923 470-ABOC	12923 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1
12923 470-ABOF	12923 470-ABOF	Dell Networking	Dell Networking MPO to 4x4C Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12923 470-ABOG	12923 470-ABOG	Dell Networking	Dell Networking MPO to 4x4C Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12923 470-ABOH	12923 470-ABOH	Dell Networking	Dell Networking MPO to 4x4C Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12923 470-ABOI	12923 470-ABOI	Dell Networking	Dell Networking MPO to 4x4C Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
12923 470-ABOK	12923 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12923 470-ABOL	12923 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12923 470-ABOM	12923 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12923 470-ABON	12923 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12923 470-ABOO	12923 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12923 470-ABOR	12923 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1
12923 470-ABOS	12923 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12923 470-ABOT	12923 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12923 470-ABOU	12923 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1
12923 470-ABOV	12923 470-ABOV	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12923 470-ABOW	12923 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12923 470-ABOX	12923 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12923 470-ABOY	12923 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12923 470-ABOZ	12923 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
12923 470-ABPB	12923 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12923 470-ABPD	12923 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
12923 470-ABPE	12923 470-ABPE	Dell Networking	Dell Networking MPO to 4x4C Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1
12923 470-ABPG	12923 470-ABPG	Dell Networking	Dell Networking MPO to 4x4C Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1
12923 470-ABPH	12923 470-ABPH	Dell Networking	Dell Networking MPO to 4x4C Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1
12923 470-ABPI	12923 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12923 470-ABPJ	12923 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1
12923 470-ABPK	12923 470-ABPK	Dell Networking	Dell Networking MPO to 4x4C Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1
12923 470-ABPM	12923 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12923 470-ABPN	12923 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1
12923 470-ABPO	12923 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1
12923 470-ABPP	12923 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1
12923 470-ABPQ	12923 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1
12923 470-ABPR	12923 470-ABPR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12923 470-ABPS	12923 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
12923 470-ABPT	12923 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1
12923 470-ABPU	12923 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12923 470-ABPV	12923 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1
12923 470-ABPW	12923 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1
12923 470-ABPY	12923 470-ABPY	Dell Networking	Dell Networking Cable,100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12923 470-ABQB	12923 470-ABQB	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12923 470-ABQD	12923 470-ABQD	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12923 470-ABQE	12923 470-ABQE	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12923 470-ABQF	12923 470-ABQF	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12923 470-ABQG	12923 470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12923 470-ABQK	12923 470-ABQK	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter	\$400	Each	20%	\$320	Other	DC1
12923 470-ABWL	12923 470-ABWL	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 3 Meter,	\$590	Each	20%	\$472	Other	DC1
12923 470-ABWM	12923 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1
12923 470-ABWN	12923 470-ABWN	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 2 Meter,	\$420	Each	20%	\$336	Other	DC1
12923 470-ABWO	12923 470-ABWO	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 3 Meter	\$590	Each	20%	\$472	Other	DC1
12923 470-ABWP	12923 470-ABWP	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter,	\$400	Each	20%	\$320	Other	DC1
12923 470-ABXQ	12923 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12923 470-ABXZ	12923 470-ABXZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	Other	DC1
12923 470-ACET	12923 470-ACET	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1
12923 470-ACEU	12923 470-ACEU	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1
12923 470-ACEV	12923 470-ACEV	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%	\$108	Other	DC1
12923 470-ACEW	12923 470-ACEW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%	\$120	Other	DC1
12923 470-ACEX	12923 470-ACEX	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1
12923 470-ACEY	12923 470-ACEY	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1
12923 470-ACFB	12923 470-ACFB	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1
12923 470-ACHZ	12923 470-ACHZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 20	\$710	Each	20%	\$568	Other	DC1
12923 470-ACIC	12923 470-ACIC	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475	Each	20%	\$2,780	Other	DC1
12923 470-ACID	12923 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics incl'd), 15	\$610	Each	20%	\$488	Other	DC1
12923 470-ACIF	12923 470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE,Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12923 470-ACIG	12923 470-ACIG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710	Each	20%	\$568	Other	DC1	
12923 470-ACIH	12923 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xS28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1	
12923 470-ACII	12923 470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1	
12923 470-ACIJ	12923 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%	\$2,208	Other	DC1	
12923 470-ACIK	12923 470-ACIK	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd),10 Meter,	\$520	Each	20%	\$416	Other	DC1	
12923 470-ACIL	12923 470-ACIL	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610	Each	20%	\$488	Other	DC1	
12923 470-ACIM	12923 470-ACIM	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	Each	20%	\$408	Other	DC1	
12923 470-ACIN	12923 470-ACIN	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	Each	20%	\$416	Other	DC1	
12923 470-ACLK	12923 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1	
12923 470-ACLM	12923 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
12923 470-ACLS	12923 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1	
12923 470-ACLT	12923 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
12923 470-ACLU	12923 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%	\$1,480	Other	DC1	
12923 470-ACLV	12923 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
12923 470-ACLX	12923 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1	
12923 470-ACLY	12923 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
12923 470-ACMB	12923 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
12923 470-ACMF	12923 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
12923 470-ACMH	12923 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1	
12923 470-ACMJ	12923 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1	
12923 470-ACMN	12923 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
12923 470-ACMO	12923 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
12923 470-ACOO	12923 470-ACOO	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (no optics required), 3	\$725	Each	20%	\$580	Other	DC1	
12923 470-ACOR	12923 470-ACOR	Dell Networking	Dell Networking Cable, QSFP+, 40GbE Active Optical (no optics required), 3	\$725	Each	20%	\$580	Other	DC1	
12923 470-ACTJ	12923 470-ACTJ	Dell Networking	Dell Networking,200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
12923 470-ACTL	12923 470-ACTL	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1	
12923 470-ACTM	12923 470-ACTM	Dell Networking	Dell Networking,200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1	
12923 470-ACTX	12923 470-ACTX	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter,	\$2,610	Each	20%	\$2,088	Other	DC1	
12923 470-ACTY	12923 470-ACTY	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter,	\$2,915	Each	20%	\$2,332	Other	DC1	
12923 470-ACUB	12923 470-ACUB	Dell Networking	Dell Networking, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter,	\$2,285	Each	20%	\$1,828	Other	DC1	
12923 470-ACUC	12923 470-ACUC	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
12923 470-ACUE	12923 470-ACUE	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1	
12923 470-ACUF	12923 470-ACUF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1	
12923 470-ACWC	12923 470-ACWC	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC,	\$540	Each	20%	\$432	Other	DC1	
12923 470-ACWF	12923 470-ACWF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC, Breakout,	\$540	Each	20%	\$432	Other	DC1	
12923 470-ACYZ	12923 470-ACYZ	Dell Networking	Dell Networking 2x100GbE QSFP28-DD to 2x100GbE QSFP28 Passive DAC, Breakout,	\$720	Each	20%	\$576	Other	DC1	
12923 470-ADEF	12923 470-ADEF	Dell Networking	Dell Networking, Cable, DAC, QDD, 2X100G, 3M, Customer Kit	\$720	Each	20%	\$576	Other	DC1	
12923 470-ADXS	12923 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
12923 470-ADXT	12923 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
12923 470-ADXU	12923 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12923 470-ADZX	12923 470-ADZX	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1	
12923 470-ADYB	12923 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
12923 470-ADZS	12923 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12923 470-ADZT	12923 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12923 470-ADZU	12923 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12923 470-ADZV	12923 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12923 470-ADZW	12923 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12923 470-ADZX	12923 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12923 470-AECW	12923 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1	
12923 470-AECC	12923 470-AECC	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1	
12923 470-AECY	12923 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12923 470-AEND	12923 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%	\$540	Other	DC1	
12923 470-AENE	12923 470-AENE	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12923 470-AENF	12923 470-AENF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12923 470-AENG	12923 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12923 470-AENH	12923 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675	Each	20%	\$540	Other	DC1	
12923 470-AENI	12923 470-AENI	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120	Each	20%	\$96	Other	DC1	
12923 470-AENJ	12923 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12923 470-AENK	12923 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%	\$96	Other	DC1	
12923 528-CIDT	12923 528-CIDT	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms,	\$12,500	Each	20%	\$10,000	Other	DC1	
12923 528-CIDU	12923 528-CIDU	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms,	\$15,700	Each	20%	\$12,560	Other	DC1	
12923 528-CIDZ	12923 528-CIDZ	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms,	\$15,650	Each	20%	\$12,520	Other	DC1	
12923 528-CIED	12923 528-CIED	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms,	\$19,700	Each	20%	\$15,760	Other	DC1	
12923 528-CIEE	12923 528-CIEE	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms,	\$19,700	Each	20%	\$15,760	Other	DC1	
12923 528-CIEG	12923 528-CIEG	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms,	\$8,100	Each	20%	\$6,480	Other	DC1	
12923 528-CIEL	12923 528-CIEL	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms,	\$8,100	Each	20%	\$6,480	Other	DC1	
12923 528-CIES	12923 528-CIES	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms,	\$6,450	Each	20%	\$5,160	Other	DC1	
12923 528-CIEV	12923 528-CIEV	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms,	\$15,700	Each	20%	\$12,560	Other	DC1	
12923 528-CIEW	12923 528-CIEW	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms,	\$15,650	Each	20%	\$12,520	Other	DC1	
12923 528-CIFF	12923 528-CIFF	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms,	\$12,500	Each	20%	\$10,000	Other	DC1	
12923 528-CIFG	12923 528-CIFG	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms,	\$6,450	Each	20%	\$5,160	Other	DC1	
12923 575-BCDT	12923 575-BCDT	Dell Networking	Bracket, Ground Lug, Customer Kit	\$7	Each	20%	\$6	Other	DC1	
12923 619-AGYQ	12923 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1	
12923 634-BPON	12923 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%	\$4	Other	DC1	
12923 634-BRUM	12923 634-BRUM	Dell Networking	OS10 Enterprise, S5296F-ON	\$8,000	Each	20%	\$6,400	Other	DC1	
12923 634-BRXC	12923 634-BRXC	Dell Networking	OS10 Enterprise, S5296F-ON, Customer Kit	\$8,000	Each	20%	\$6,400	Other	DC1	
12923 750-ABIG	12923 750-ABIG	Dell Networking	FAN, 80MM, IO/PSU, Customer Kit	\$100	Each	20%	\$80	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12923 750-ABIH	12923 750-ABIH	Dell Networking	FAN, 80MM, PSU/IO, Customer Kit	\$100	Each	20%	\$80	Other	DC1
12923 827-4139	12923 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
12923 827-4144	12923 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
12923 847-2729	12923 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
12923 847-2730	12923 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
12923 847-2731	12923 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
12923 847-2734	12923 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12923 900-9997	12923 900-9997	Dell Networking	On-Site Installation Dedicated	\$0	Each	20%	\$0	Other	DC1
12923 922-4998	12923 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12923 980-5088	12923 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12923 980-7177	12923 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12923 983-2917	12923 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12923 985-3817	12923 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12923 986-5518	12923 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12923 994-6778	12923 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
13906 770-BCZE	13906 770-BCZE	Dell Networking	Rack mount tray, CK	\$43	Each	20%	\$34	Other	DC1
12934 210-APFX	12934 210-APFX	Dell Networking	Dell EMC Z9264F-ON Switch, 64x 100GbE QSFP28, IO to PSU air, 2x PSU, No OS,	\$43,000	Each	20%	\$34,400	Other	DC1
12934 210-APFY	12934 210-APFY	Dell Networking	Dell EMC Z9264F-ON Switch, 64x 100GbE QSFP28, IO to PSU air, 2x PSU, No OS	\$43,860	Each	20%	\$35,088	Other	DC1
12934 210-APFZ	12934 210-APFZ	Dell Networking	Dell EMC Z9264F-ON Switch, 64x 100GbE QSFP28, IO to PSU air, 2x PSU, OS10	\$44,020	Each	20%	\$35,216	Other	DC1
12934 210-APGC	12934 210-APGC	Dell Networking	Dell EMC Z9264F-ON Switch, 64x 100GbE QSFP28, PSU to IO air, 2x PSU, No OS, EMC	\$43,860	Each	20%	\$35,088	Other	DC1
12934 210-APGD	12934 210-APGD	Dell Networking	Dell EMC Z9264F-ON Switch, 64x 100GbE QSFP28, PSU to IO air, 2x PSU, No OS,	\$43,000	Each	20%	\$34,400	Other	DC1
12934 210-APGE	12934 210-APGE	Dell Networking	Dell EMC Z9264F-ON Switch, 64x 100GbE QSFP28, PSU to IO air, 2x PSU, No OS	\$43,860	Each	20%	\$35,088	Other	DC1
12934 210-APGF	12934 210-APGF	Dell Networking	Dell EMC Z9264F-ON Switch, 64x 100GbE QSFP28, PSU to IO air, 2x PSU, OS10	\$44,020	Each	20%	\$35,216	Other	DC1
12934 310-7225	12934 310-7225	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T, R445 Connector, Customer Kit	\$275	Each	20%	\$220	Other	DC1
12934 332-1286	12934 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12934 343-BBKB	12934 343-BBKB	Dell Networking	Dell EMC Z9264 Series User Guide	\$4	Each	20%	\$3	Other	DC1
12934 407-B8BW	12934 407-B8BW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12934 407-B8BY	12934 407-B8BY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
12934 407-B8BD	12934 407-B8BD	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
12934 407-B8DC	12934 407-B8DC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
12934 407-B8DE	12934 407-B8DE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12934 407-B8ED	12934 407-B8ED	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 220m reach on	\$790	Each	20%	\$632	Other	DC1
12934 407-B8EE	12934 407-B8EE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12934 407-B8EF	12934 407-B8EF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
12934 407-B8EH	12934 407-B8EH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12934 407-B8EI	12934 407-B8EI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
12934 407-B8EL	12934 407-B8EL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
12934 407-B8GL	12934 407-B8GL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12934 407-B8GN	12934 407-B8GN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1
12934 407-B8GO	12934 407-B8GO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1
12934 407-B8ON	12934 407-B8ON	Dell Networking	Dell Networking, Transceiver, 10GbE SFP+ LRM Optic, 1310nm Wavelength, 220m	\$790	Each	20%	\$632	Other	DC1
12934 407-B8OO	12934 407-B8OO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
12934 407-B8OP	12934 407-B8OP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12934 407-B8OR	12934 407-B8OR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
12934 407-B8OT	12934 407-B8OT	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF, Customer kit	\$150	Each	20%	\$120	Other	DC1
12934 407-B8OU	12934 407-B8OU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12934 407-B8OV	12934 407-B8OV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
12934 407-B8OY	12934 407-B8OY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
12934 407-B8OZ	12934 407-B8OZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12934 407-B8PC	12934 407-B8PC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12934 407-B8PH	12934 407-B8PH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12934 407-B8PQ	12934 407-B8PQ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4, LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12934 407-B8RB	12934 407-B8RB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12934 407-B8RC	12934 407-B8RC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12934 407-B8RI	12934 407-B8RI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12934 407-B8RJ	12934 407-B8RJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12934 407-B8RK	12934 407-B8RK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
12934 407-B8SG	12934 407-B8SG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
12934 407-B8SK	12934 407-B8SK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
12934 407-B8VF	12934 407-B8VF	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1
12934 407-B8VG	12934 407-B8VG	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, CWDMM4	\$8,450	Each	20%	\$6,760	Other	DC1
12934 407-B8VH	12934 407-B8VH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12934 407-B8VI	12934 407-B8VI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12934 407-B8VN	12934 407-B8VN	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF,	\$1,895	Each	20%	\$1,516	Other	DC1
12934 407-B8VO	12934 407-B8VO	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, CWDMM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1
12934 407-B8WL	12934 407-B8WL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
12934 407-B8WQ	12934 407-B8WQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
12934 407-B8WT	12934 407-B8WT	Dell Networking	Dell Networking, Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1
12934 407-B8WV	12934 407-B8WV	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1
12934 407-B8XT	12934 407-B8XT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1
12934 407-B8YX	12934 407-B8YX	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1
12934 407-B8YJ	12934 407-B8YJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESRA4, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1
12934 407-B8YM	12934 407-B8YM	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
12934 407-B8YN	12934 407-B8YN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1
12934 407-B8YO	12934 407-B8YO	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 ESRA4, MPO, MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1
12934 407-B8YR	12934 407-B8YR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1
12934 407-B8YS	12934 407-B8YS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12934 407-BBZL	12934 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1	
12934 407-BBZN	12934 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1	
12934 407-BCDH	12934 407-BCDH	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1	
12934 407-BCDI	12934 407-BCDI	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1	
12934 407-BCFM	12934 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1	
12934 407-BCFN	12934 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1	
12934 407-BCIF	12934 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1	
12934 407-BCIG	12934 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1	
12934 450-AAFH	12934 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15C13	\$20	Each	20%	\$16	Other	DC1	
12934 450-AAPZ	12934 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
12934 450-AASX	12934 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1	
12934 450-ABOQ	12934 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1	
12934 450-ACFY	12934 450-ACFY	Dell Networking	Customer Kit, Dell Networking, Power Cord, 250v, 13 Amps, C13/C14, US	\$18	Each	20%	\$14	Other	DC1	
12934 450-ACGM	12934 450-ACGM	Dell Networking	Kit - Power Cord, 125V 15A, 3M 5-15C13	\$25	Each	20%	\$20	Other	DC1	
12934 450-ACGT	12934 450-ACGT	Dell Networking	Kit - Desk-side Power Cord, 220V, 1.8M (Indonesia, Laos, Pakistan, Vietnam)	\$20	Each	20%	\$16	Other	DC1	
12934 450-ADSY	12934 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1	
12934 450-AETE	12934 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1	
12934 450-AFLQ	12934 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
12934 450-AFLR	12934 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU Airflow, for select switches	\$1,189	Each	20%	\$951	Other	DC1	
12934 450-AFLS	12934 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO Airflow, for select switches	\$1,200	Each	20%	\$960	Other	DC1	
12934 450-AFLT	12934 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
12934 450-AHUC	12934 450-AHUC	Dell Networking	Dell Power Supply, AC, 1600W, PSU/IO, Customer Kit	\$350	Each	20%	\$280	Other	DC1	
12934 450-AHUE	12934 450-AHUE	Dell Networking	Dell Power Supply, AC, 1600W, IO/PSU, Customer Kit	\$350	Each	20%	\$280	Other	DC1	
12934 450-AHWG	12934 450-AHWG	Dell Networking	Dell Networking, PSU to IO Airflow Bundle, AC, Z9264F-ON, 2x AC PSU, 4x Fan,	\$1,478	Each	20%	\$1,182	Other	DC1	
12934 450-AHWH	12934 450-AHWH	Dell Networking	Dell Networking, IO to PSU Airflow Bundle, AC, Z9264F-ON, 2x AC PSU, 4x Fan,	\$936	Each	20%	\$749	Other	DC1	
12934 467-9489	12934 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1	
12934 467-9490	12934 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1	
12934 470-ABXB	12934 470-ABXB	Dell Networking	Dell Networking, Cable, QSFP+ to 40GbE, Active Optical Cable (No optics required), 10	\$850	Each	20%	\$676	Other	DC1	
12934 470-AAFD	12934 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
12934 470-AAFE	12934 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1	
12934 470-AAFF	12934 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1	
12934 470-AAFG	12934 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
12934 470-AAGC	12934 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
12934 470-AAGD	12934 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12934 470-AAGE	12934 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12934 470-AAGG	12934 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
12934 470-AAGI	12934 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
12934 470-AAGL	12934 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
12934 470-AAGN	12934 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12934 470-AAGP	12934 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12934 470-AAGR	12934 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12934 470-AAGT	12934 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
12934 470-AAIB	12934 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
12934 470-AAITB	12934 470-AAITB	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1	
12934 470-AAVG	12934 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12934 470-AAVH	12934 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12934 470-AAVI	12934 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
12934 470-AAVJ	12934 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12934 470-AAVK	12934 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+,10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1	
12934 470-AAVO	12934 470-AAVO	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12934 470-AAVR	12934 470-AAVR	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
12934 470-AAVT	12934 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1	
12934 470-AAWE	12934 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
12934 470-AAWN	12934 470-AAWN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
12934 470-AAWU	12934 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1	
12934 470-AAXB	12934 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
12934 470-AAXG	12934 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12934 470-AAXH	12934 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12934 470-AAXI	12934 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
12934 470-AAZM	12934 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1	
12934 470-ABGG	12934 470-ABGG	Dell Networking	Dell Networking, Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer Kit	\$375	Each	20%	\$300	Other	DC1	
12934 470-ABGH	12934 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1	
12934 470-ABLT	12934 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1	
12934 470-ABLU	12934 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1	
12934 470-ABLV	12934 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1	
12934 470-ABLX	12934 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
12934 470-ABLY	12934 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1	
12934 470-ABLZ	12934 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1	
12934 470-ABMC	12934 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1	
12934 470-ABMD	12934 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1	
12934 470-ABME	12934 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1	
12934 470-ABMF	12934 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
12934 470-ABMH	12934 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1	
12934 470-ABMI	12934 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
12934 470-ABMJ	12934 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1	
12934 470-ABMK	12934 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1	
12934 470-ABML	12934 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
12934	470-ABMM	12934	470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
12934	470-ABMO	12934	470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12934	470-ABMP	12934	470-ABMP	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12934	470-ABNZ	12934	470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12934	470-ABOB	12934	470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12934	470-ABOC	12934	470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1
12934	470-ABOF	12934	470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12934	470-ABOG	12934	470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12934	470-ABOH	12934	470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12934	470-ABOI	12934	470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$950	Each	20%	\$768	Other	DC1
12934	470-ABOK	12934	470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12934	470-ABOL	12934	470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12934	470-ABOM	12934	470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12934	470-ABON	12934	470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12934	470-ABOO	12934	470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12934	470-ABOR	12934	470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1
12934	470-ABOS	12934	470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12934	470-ABOT	12934	470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12934	470-ABOU	12934	470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1
12934	470-ABOV	12934	470-ABOV	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12934	470-ABOW	12934	470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12934	470-ABOX	12934	470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12934	470-ABOY	12934	470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12934	470-ABOZ	12934	470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
12934	470-ABPB	12934	470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12934	470-ABPD	12934	470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
12934	470-ABPE	12934	470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1
12934	470-ABPG	12934	470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1
12934	470-ABPH	12934	470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1
12934	470-ABPI	12934	470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12934	470-ABPJ	12934	470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1
12934	470-ABPK	12934	470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1
12934	470-ABPM	12934	470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12934	470-ABPN	12934	470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1
12934	470-ABPO	12934	470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1
12934	470-ABPP	12934	470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1
12934	470-ABPQ	12934	470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1
12934	470-ABPR	12934	470-ABPR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12934	470-ABPS	12934	470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
12934	470-ABPT	12934	470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1
12934	470-ABPU	12934	470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12934	470-ABPV	12934	470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1
12934	470-ABPW	12934	470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1
12934	470-ABPY	12934	470-ABPY	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12934	470-ABQG	12934	470-ABQG	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12934	470-ABQD	12934	470-ABQD	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12934	470-ABQE	12934	470-ABQE	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12934	470-ABQF	12934	470-ABQF	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12934	470-ABQG	12934	470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12934	470-ABWK	12934	470-ABWK	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400	Each	20%	\$320	Other	DC1
12934	470-ABWM	12934	470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1
12934	470-ABWO	12934	470-ABWO	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590	Each	20%	\$472	Other	DC1
12934	470-ABXQ	12934	470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12934	470-ACES	12934	470-ACES	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	Other	DC1
12934	470-ACET	12934	470-ACET	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1
12934	470-ACEU	12934	470-ACEU	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1
12934	470-ACEV	12934	470-ACEV	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%	\$108	Other	DC1
12934	470-ACEW	12934	470-ACEW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%	\$120	Other	DC1
12934	470-ACEY	12934	470-ACEY	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1
12934	470-ACFY	12934	470-ACFY	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1
12934	470-ACFB	12934	470-ACFB	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1
12934	470-ACGZ	12934	470-ACGZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 20	\$710	Each	20%	\$568	Other	DC1
12934	470-ACIC	12934	470-ACIC	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475	Each	20%	\$2,780	Other	DC1
12934	470-ACID	12934	470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics incl'd), 15	\$610	Each	20%	\$488	Other	DC1
12934	470-ACIF	12934	470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE,Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1
12934	470-ACIG	12934	470-ACIG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710	Each	20%	\$568	Other	DC1
12934	470-ACIH	12934	470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xS28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1
12934	470-ACII	12934	470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1
12934	470-ACIJ	12934	470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%	\$2,208	Other	DC1
12934	470-ACIK	12934	470-ACIK	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 10 Meter,	\$520	Each	20%	\$416	Other	DC1
12934	470-ACIL	12934	470-ACIL	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610	Each	20%	\$488	Other	DC1
12934	470-ACIM	12934	470-ACIM	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	Each	20%	\$408	Other	DC1
12934	470-ACIN	12934	470-ACIN	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	Each	20%	\$416	Other	DC1
12934	470-ACLK	12934	470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12934	470-ACLM	12934	470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
12934	470-ACLS	12934	470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
12934	470-ACLT	12934	470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12934	470-ACLU	12934 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%	\$1,480	Other	DC1	
12934	470-ACLV	12934 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
12934	470-ACLY	12934 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1	
12934	470-ACMB	12934 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
12934	470-ACMF	12934 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
12934	470-ACMG	12934 470-ACMG	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
12934	470-ACMH	12934 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1	
12934	470-ACMJ	12934 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1	
12934	470-ACMK	12934 470-ACMK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 100 Meter	\$290	Each	20%	\$232	Other	DC1	
12934	470-ACMN	12934 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
12934	470-ACMO	12934 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
12934	470-ADXS	12934 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
12934	470-ADXT	12934 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
12934	470-ADXU	12934 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12934	470-ADZX	12934 470-ADZX	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1	
12934	470-ADYB	12934 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
12934	470-AECW	12934 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1	
12934	470-AECX	12934 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1	
12934	470-AECY	12934 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12934	470-AEND	12934 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%	\$540	Other	DC1	
12934	470-AENE	12934 470-AENE	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12934	470-AENF	12934 470-AENF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12934	470-AENG	12934 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12934	470-AENH	12934 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675	Each	20%	\$540	Other	DC1	
12934	470-AENI	12934 470-AENI	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120	Each	20%	\$96	Other	DC1	
12934	470-AENJ	12934 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12934	470-AENK	12934 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%	\$96	Other	DC1	
12934	528-CIDT	12934 528-CIDT	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms,	\$12,500	Each	20%	\$10,000	Other	DC1	
12934	528-CIDU	12934 528-CIDU	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms,	\$15,700	Each	20%	\$12,560	Other	DC1	
12934	528-CIDZ	12934 528-CIDZ	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms,	\$15,650	Each	20%	\$12,520	Other	DC1	
12934	528-CIED	12934 528-CIED	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms,	\$19,700	Each	20%	\$15,760	Other	DC1	
12934	528-CIEE	12934 528-CIEE	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms	\$19,700	Each	20%	\$15,760	Other	DC1	
12934	528-CIEG	12934 528-CIEG	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms,	\$8,100	Each	20%	\$6,480	Other	DC1	
12934	528-CIEL	12934 528-CIEL	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms	\$8,100	Each	20%	\$6,480	Other	DC1	
12934	528-CIES	12934 528-CIES	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms,	\$6,450	Each	20%	\$5,160	Other	DC1	
12934	528-CIEV	12934 528-CIEV	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms	\$15,700	Each	20%	\$12,560	Other	DC1	
12934	528-CIEW	12934 528-CIEW	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms	\$15,650	Each	20%	\$12,520	Other	DC1	
12934	528-CIFF	12934 528-CIFF	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms	\$12,500	Each	20%	\$10,000	Other	DC1	
12934	528-CIFG	12934 528-CIFG	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms	\$6,450	Each	20%	\$5,160	Other	DC1	
12934	575-BCDT	12934 575-BCDT	Dell Networking	Bracket, Ground Lug, Customer Kit	\$7	Each	20%	\$6	Other	DC1	
12934	619-AGYQ	12934 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1	
12934	634-BPON	12934 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%	\$4	Other	DC1	
12934	634-BRSD	12934 634-BRSD	Dell Networking	OS10 Enterprise, Z9284F-ON	\$8,000	Each	20%	\$6,400	Other	DC1	
12934	634-BRWZ	12934 634-BRWZ	Dell Networking	OS10 Enterprise, Z9284F-ON, Customer Kit	\$8,000	Each	20%	\$6,400	Other	DC1	
12934	750-ABHQ	12934 750-ABHQ	Dell Networking	FAN, 80MM, 2RU, IO/PSU, Customer Kit	\$310	Each	20%	\$248	Other	DC1	
12934	750-ABHR	12934 750-ABHR	Dell Networking	FAN, 80MM, 2RU, PSU/IO, Customer Kit	\$310	Each	20%	\$248	Other	DC1	
12934	770-BBIL	12934 770-BBIL	Dell Networking	Dell Networking, 64-Port (16 x MTP64xLC) OM4 MMF Breakout Cable Management Kit,	\$7,090	Each	20%	\$5,672	Other	DC1	
12934	770-BBIM	12934 770-BBIM	Dell Networking	Dell Networking, 64-Port (16 x MTP64xLC) OM4 MMF Breakout Cable Management Kit	\$6,400	Each	20%	\$5,120	Other	DC1	
12934	770-BBJF	12934 770-BBJF	Dell Networking	Rack rail, 2Us, Customer Kit	\$98	Each	20%	\$78	Other	DC1	
12934	817-8549	12934 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1	
12934	817-8550	12934 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1	
12934	817-8551	12934 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1	
12934	817-8554	12934 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1	
12934	817-8555	12934 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1	
12934	817-8558	12934 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1	
12934	827-4139	12934 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
12934	827-4144	12934 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
12934	847-2729	12934 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
12934	847-2730	12934 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
12934	847-2731	12934 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
12934	847-2734	12934 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
12934	900-9997	12934 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
12934	922-4998	12934 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1	
12934	980-5088	12934 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1	
12934	980-7177	12934 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12934	983-2917	12934 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1	
12934	985-3817	12934 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12934	986-5518	12934 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1	
12934	987-1459	12934 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1	
12934	987-1519	12934 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1	
12934	994-6778	12934 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1	
13649	ODY15	13649 ODY15	Dell Networking	Module, Transceiver, QSFP, 40G, ESR	\$400	Each	20%	\$320	Other	DC1	
13649	210-ASSL	13649 210-ASSL	Dell Networking	Dell EMC Z9332, IO to PSU air, OS10	\$37,950	Each	20%	\$30,360	Other	DC1	
13649	210-ASSM	13649 210-ASSM	Dell Networking	Dell EMC Z9332, IO to PSU air, noOS	\$37,950	Each	20%	\$30,360	Other	DC1	
13649	210-ATCH	13649 210-ATCH	Dell Networking	Dell EMC Z9332, IO to PSU air, OS10, GOV	\$44,842	Each	20%	\$35,874	Other	DC1	
13649	340-CNSE	13649 340-CNSE	Dell Networking	Z9332F-ON User Guide	\$4	Each	20%	\$3	Other	DC1	
13649	407-BBBW	13649 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13649 407-BBBY	13649 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
13649 407-BBDB	13649 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
13649 407-BBDC	13649 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
13649 407-BBDE	13649 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
13649 407-BBED	13649 407-BBED	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 220m reach on	\$790	Each	20%	\$632	Other	DC1
13649 407-BBEE	13649 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
13649 407-BBEF	13649 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
13649 407-BBEH	13649 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 150nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
13649 407-BBEI	13649 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
13649 407-BBEL	13649 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 10km Reach	\$154	Each	20%	\$107	Other	DC1
13649 407-BBGL	13649 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
13649 407-BBGO	13649 407-BBGO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1
13649 407-BBOU	13649 407-BBOU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
13649 407-BBRB	13649 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 200m on	\$1,500	Each	20%	\$1,200	Other	DC1
13649 407-BBRI	13649 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF	\$200	Each	20%	\$160	Other	DC1
13649 407-BBSG	13649 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
13649 407-BBVF	13649 407-BBVF	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, SWDM4 LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1
13649 407-BBVG	13649 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1
13649 407-BBVH	13649 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
13649 407-BBWQ	13649 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
13649 407-BBWT	13649 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1
13649 407-BBYC	13649 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1
13649 407-BBYJ	13649 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESRA4, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1
13649 407-BBYN	13649 407-BBYN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1
13649 407-BBYR	13649 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1
13649 407-BBZN	13649 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+ for select optics	\$80	Each	20%	\$64	Other	DC1
13649 407-BCDI	13649 407-BCDI	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4 LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1
13649 407-BCFN	13649 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1
13649 407-BCGP	13649 407-BCGP	Dell Networking	Dell Networking Transceiver, 2x40GbE, QSFP-DD, 2SR4, MPO, MMF	\$3,690	Each	20%	\$2,952	Other	DC1
13649 407-BCHY	13649 407-BCHY	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, extended DR4, 2km SMF, MPO12	\$8,150	Each	20%	\$6,520	Other	DC1
13649 407-BCIC	13649 407-BCIC	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD SR8, 100m OM4, MPO12-DD	\$7,500	Each	20%	\$6,000	Other	DC1
13649 407-BCIE	13649 407-BCIE	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, SR4.2-ON, 100m OM4, MPO12	\$7,500	Each	20%	\$6,000	Other	DC1
13649 407-BCIG	13649 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1
13649 407-BCII	13649 407-BCII	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, FR4, 2km SMF, LC Duplex	\$7,399	Each	20%	\$5,919	Other	DC1
13649 407-BCKE	13649 407-BCKE	Dell Networking	Dell Networking, Transceiver, 2x100G/2x40GbE QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,700	Each	20%	\$1,360	Other	DC1
13649 450-AAPZ	13649 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
13649 450-AASX	13649 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
13649 470-ABAX	13649 470-ABAX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
13649 470-AAFD	13649 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
13649 470-AAFE	13649 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
13649 470-AAFF	13649 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
13649 470-AAFG	13649 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
13649 470-AAGC	13649 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
13649 470-AAGD	13649 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
13649 470-AAGE	13649 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
13649 470-AAGG	13649 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
13649 470-AAGI	13649 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
13649 470-AAGL	13649 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
13649 470-AAGN	13649 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13649 470-AAGP	13649 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13649 470-AAGR	13649 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13649 470-AAGT	13649 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
13649 470-AAIB	13649 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
13649 470-AAIT	13649 470-AAIT	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
13649 470-ABGH	13649 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
13649 470-ABXL	13649 470-ABXL	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
13649 470-ABLY	13649 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 7	\$210	Each	20%	\$168	Other	DC1
13649 470-ABMC	13649 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
13649 470-ABME	13649 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 2	\$165	Each	20%	\$132	Other	DC1
13649 470-ABMF	13649 470-ABMF	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
13649 470-ABMH	13649 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 3	\$170	Each	20%	\$136	Other	DC1
13649 470-ABMK	13649 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
13649 470-ABMM	13649 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 5	\$200	Each	20%	\$160	Other	DC1
13649 470-ABMO	13649 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
13649 470-ABNZ	13649 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
13649 470-ABOB	13649 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
13649 470-ABOC	13649 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1
13649 470-ABOF	13649 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
13649 470-ABOG	13649 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
13649 470-ABOH	13649 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
13649 470-ABOI	13649 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
13649 470-ABOK	13649 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
13649 470-ABOL	13649 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
13649 470-ABOM	13649 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
13649 470-ABON	13649 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
13649 470-ABOO	13649 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
13649 470-ABOR	13649 470-ABOR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13649 470-ABOS	13649 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%		\$358	Other	DC1	
13649 470-ABOT	13649 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%		\$459	Other	DC1	
13649 470-ABOU	13649 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%		\$252	Other	DC1	
13649 470-ABOV	13649 470-ABOV	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%		\$256	Other	DC1	
13649 470-ABOW	13649 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%		\$260	Other	DC1	
13649 470-ABOX	13649 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%		\$264	Other	DC1	
13649 470-ABOY	13649 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%		\$560	Other	DC1	
13649 470-ABOZ	13649 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%		\$76	Other	DC1	
13649 470-ABPB	13649 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%		\$152	Other	DC1	
13649 470-ABPD	13649 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%		\$199	Other	DC1	
13649 470-ABWK	13649 470-ABWK	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400	Each	20%		\$320	Other	DC1	
13649 470-ABWM	13649 470-ABWM	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%		\$336	Other	DC1	
13649 470-ABWO	13649 470-ABWO	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590	Each	20%		\$472	Other	DC1	
13649 470-ABXQ	13649 470-ABXQ	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%		\$344	Other	DC1	
13649 470-ACES	13649 470-ACES	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%		\$100	Other	DC1	
13649 470-ACET	13649 470-ACET	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%		\$104	Other	DC1	
13649 470-ACEV	13649 470-ACEV	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%		\$108	Other	DC1	
13649 470-ACEW	13649 470-ACEW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%		\$120	Other	DC1	
13649 470-ACIC	13649 470-ACIC	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475	Each	20%		\$2,780	Other	DC1	
13649 470-ACIG	13649 470-ACIG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710	Each	20%		\$568	Other	DC1	
13649 470-ACII	13649 470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%		\$2,208	Other	DC1	
13649 470-ACIL	13649 470-ACIL	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610	Each	20%		\$488	Other	DC1	
13649 470-ACIM	13649 470-ACIM	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	Each	20%		\$408	Other	DC1	
13649 470-ACIN	13649 470-ACIN	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	Each	20%		\$416	Other	DC1	
13649 470-ACKL	13649 470-ACKL	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%		\$52	Other	DC1	
13649 470-ACLS	13649 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%		\$40	Other	DC1	
13649 470-ACLX	13649 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%		\$96	Other	DC1	
13649 470-ACMB	13649 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%		\$32	Other	DC1	
13649 470-ACMF	13649 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%		\$46	Other	DC1	
13649 470-ACMH	13649 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%		\$68	Other	DC1	
13649 470-ACMJ	13649 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%		\$1,480	Other	DC1	
13649 470-ADBF	13649 470-ADBF	Dell Networking	Module,Cable,MPO12,QDD,OM4,1M	\$460	Each	20%		\$368	Other	DC1	
13649 470-ADBI	13649 470-ADBI	Dell Networking	Module,Cable,MPO12,QDD,OM4,5M	\$590	Each	20%		\$472	Other	DC1	
13649 470-ADBK	13649 470-ADBK	Dell Networking	Module,Cable,MPO12,QDD,OM4,3M	\$520	Each	20%		\$416	Other	DC1	
13649 470-ADBL	13649 470-ADBL	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,7M	\$710	Each	20%		\$568	Other	DC1	
13649 470-ADBZ	13649 470-ADBZ	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,3M	\$580	Each	20%		\$464	Other	DC1	
13649 470-ADCB	13649 470-ADCB	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,5M	\$650	Each	20%		\$520	Other	DC1	
13649 470-ADCC	13649 470-ADCC	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,1M CA	\$520	Each	20%		\$416	Other	DC1	
13649 470-ADCI	13649 470-ADCI	Dell Networking	Module,Cable,MPO12,QDD,OM4,7M	\$650	Each	20%		\$520	Other	DC1	
13649 470-ADXJ	13649 470-ADXJ	Dell Networking	Dell EMC Networking, 400GbE QSFP56-DD Passive Direct Attach Cable, No FEC, 1	\$325	Each	20%		\$260	Other	DC1	
13649 470-ADXS	13649 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%		\$1,080	Other	DC1	
13649 470-ADXU	13649 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%		\$798	Other	DC1	
13649 470-ADYB	13649 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%		\$520	Other	DC1	
13649 470-ADYQ	13649 470-ADYQ	Dell Networking	Dell Networking, 400G QS6DD Passive Copper Direct Attach Cable, 0.5 Meter	\$2,200	Each	20%		\$1,760	Other	DC1	
13649 470-ADYQ	13649 470-ADYQ	Dell Networking	Dell Networking, 400G QS6DD Active Optical Cable, 10 Meter	\$5,025	Each	20%		\$4,020	Other	DC1	
13649 470-ADYR	13649 470-ADYR	Dell Networking	Dell Networking, 400G QS6DD Active Optical Cable, 15 Meter	\$5,125	Each	20%		\$4,100	Other	DC1	
13649 470-ADYV	13649 470-ADYV	Dell Networking	Dell Networking, 400G QS6DD Passive Copper Direct Attach Cable, 2 Meter	\$475	Each	20%		\$380	Other	DC1	
13649 470-AEWC	13649 470-AEWC	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%		\$752	Other	DC1	
13649 470-AEDE	13649 470-AEDE	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to 4xQSFP28 100GbE, Active Copper	\$3,050	Each	20%		\$2,440	Other	DC1	
13649 470-AEDH	13649 470-AEDH	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to QSFP56-DD, Active Copper Cable, 5	\$2,300	Each	20%		\$1,840	Other	DC1	
13649 470-AEDI	13649 470-AEDI	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to QSFP56-DD, Active Copper Cable, 7	\$2,700	Each	20%		\$2,160	Other	DC1	
13649 470-AEDK	13649 470-AEDK	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to 4xQSFP28 100GbE, Active Copper	\$3,525	Each	20%		\$2,820	Other	DC1	
13649 470-AEDM	13649 470-AEDM	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to 4xQSFP28 100GbE, Active Copper	\$2,750	Each	20%		\$2,200	Other	DC1	
13649 470-AEDO	13649 470-AEDO	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to QSFP56-DD, Active Copper Cable, 3	\$1,800	Each	20%		\$1,440	Other	DC1	
13649 470-AEND	13649 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%		\$540	Other	DC1	
13649 470-AENG	13649 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%		\$104	Other	DC1	
13649 470-AENJ	13649 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%		\$104	Other	DC1	
13649 470-AENK	13649 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%		\$96	Other	DC1	
13649 528-CIEB	13649 528-CIEB	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 400G platforms	\$17,300	Each	20%		\$13,840	Other	DC1	
13649 528-CIEF	13649 528-CIEF	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 400G platforms	\$27,500	Each	20%		\$22,000	Other	DC1	
13649 528-CIEJ	13649 528-CIEJ	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 400G platforms	\$9,000	Each	20%		\$7,200	Other	DC1	
13649 528-CIEP	13649 528-CIEP	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 400G platforms	\$21,650	Each	20%		\$17,320	Other	DC1	
13649 528-CIFH	13649 528-CIFH	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 400G platforms	\$22,000	Each	20%		\$17,600	Other	DC1	
13649 528-CIFI	13649 528-CIFI	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 400G platforms	\$11,250	Each	20%		\$9,000	Other	DC1	
13649 528-CQLU	13649 528-CQLU	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year, 400G, **COMCAST CORE FABRIC	\$13,333	Each	20%		\$10,667	Other	DC1	
13649 619-AGYQ	13649 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%		\$0	Other	DC1	
13649 634-BTFP	13649 634-BTFP	Dell Networking	OS10 Enterprise, Z9332F-ON	\$8,000	Each	20%		\$6,400	Other	DC1	
13649 634-BXTT	13649 634-BXTT	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year, 400G, **COMCAST CORE FABRIC	\$13,333	Each	20%		\$10,667	Other	DC1	
13649 817-8548	13649 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%		\$306	Other	DC1	
13649 817-8549	13649 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%		\$476	Other	DC1	
13649 817-8550	13649 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%		\$572	Other	DC1	
13649 817-8551	13649 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%		\$669	Other	DC1	
13649 817-8553	13649 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%		\$245	Other	DC1	
13649 817-8554	13649 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%		\$439	Other	DC1	
13649 817-8555	13649 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%		\$637	Other	DC1	
13649 817-8558	13649 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%		\$538	Other	DC1	
13649 827-4139	13649 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%		\$87,429	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (If applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13649 827-4144	13649 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%		\$113,333	Other	DC1
13649 847-2729	13649 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%		\$993	Other	DC1
13649 847-2730	13649 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%		\$1,191	Other	DC1
13649 847-2731	13649 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%		\$7,092	Other	DC1
13649 847-2734	13649 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%		\$8,511	Other	DC1
14699 407-BBBW	14699 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$3,100	Each	20%		\$2,480	Other	DC1
14699 407-BBBY	14699 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%		\$1,012	Other	DC1
14699 407-BBBD	14699 407-BBBD	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%		\$200	Other	DC1
14699 407-BBDC	14699 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%		\$356	Other	DC1
14699 407-BBDE	14699 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%		\$5,875	Other	DC1
14699 407-BBEE	14699 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%		\$880	Other	DC1
14699 407-BBEF	14699 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%		\$480	Other	DC1
14699 407-BBEH	14699 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%		\$3,160	Other	DC1
14699 407-BBEI	14699 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%		\$1,920	Other	DC1
14699 407-BBEL	14699 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%		\$107	Other	DC1
14699 407-BBLG	14699 407-BBLG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%		\$6,800	Other	DC1
14699 407-BBGN	14699 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%		\$6,800	Other	DC1
14699 407-BBOO	14699 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%		\$356	Other	DC1
14699 407-BBOP	14699 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1
14699 407-BBOR	14699 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%		\$200	Other	DC1
14699 407-BBOS	14699 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%		\$107	Other	DC1
14699 407-BBOU	14699 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1
14699 407-BBOV	14699 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%		\$3,160	Other	DC1
14699 407-BBOY	14699 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%		\$1,920	Other	DC1
14699 407-BBOZ	14699 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1
14699 407-BBPC	14699 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%		\$5,875	Other	DC1
14699 407-BBPH	14699 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ES4, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%		\$2,480	Other	DC1
14699 407-BBRB	14699 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%		\$1,200	Other	DC1
14699 407-BBRC	14699 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%		\$1,200	Other	DC1
14699 407-BBRI	14699 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%		\$160	Other	DC1
14699 407-BBRJ	14699 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%		\$160	Other	DC1
14699 407-BBRK	14699 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%		\$6,800	Other	DC1
14699 407-BBRL	14699 407-BBRL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC	\$8,500	Each	20%		\$6,800	Other	DC1
14699 407-BBSG	14699 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%		\$1,196	Other	DC1
14699 407-BBSK	14699 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%		\$1,196	Other	DC1
14699 407-BBVF	14699 407-BBVF	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%		\$1,516	Other	DC1
14699 407-BBVG	14699 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%		\$6,760	Other	DC1
14699 407-BBVH	14699 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%		\$10,600	Other	DC1
14699 407-BBVI	14699 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%		\$10,600	Other	DC1
14699 407-BBVN	14699 407-BBVN	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF,	\$1,895	Each	20%		\$1,516	Other	DC1
14699 407-BBVO	14699 407-BBVO	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, CWDM4, Cuskit	\$8,450	Each	20%		\$6,760	Other	DC1
14699 407-BBWO	14699 407-BBWO	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%		\$1,460	Other	DC1
14699 407-BBVV	14699 407-BBVV	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%		\$1,460	Other	DC1
14699 407-BBXT	14699 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%		\$568	Other	DC1
14699 407-BBYC	14699 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%		\$568	Other	DC1
14699 407-BBYJ	14699 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ES4, MPO, MMF	\$2,125	Each	20%		\$1,700	Other	DC1
14699 407-BBYM	14699 407-BBYM	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%		\$1,596	Other	DC1
14699 407-BBYN	14699 407-BBYN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%		\$1,596	Other	DC1
14699 407-BBYO	14699 407-BBYO	Dell Networking	Dell Networking, Transceiver, 100GbE, QSFP28, ES4, MPO, MMF, Customer Kit	\$2,125	Each	20%		\$1,700	Other	DC1
14699 407-BBYR	14699 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%		\$2,074	Other	DC1
14699 407-BBYS	14699 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%		\$2,074	Other	DC1
14699 407-BCDH	14699 407-BCDH	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%		\$12,200	Other	DC1
14699 407-BCDI	14699 407-BCDI	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3	\$15,250	Each	20%		\$12,200	Other	DC1
14699 407-BCFM	14699 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%		\$328	Other	DC1
14699 407-BCFN	14699 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%		\$328	Other	DC1
14699 407-BCHW	14699 407-BCHW	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, SR8, 100m OM4, MPO12-DD,	\$8,250	Each	20%		\$6,600	Other	DC1
14699 407-BCHY	14699 407-BCHY	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, extended DR4, 2km SMF, MPO12	\$8,150	Each	20%		\$6,520	Other	DC1
14699 407-BCIB	14699 407-BCIB	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, FR4, 2km SMF, LC Duplex,	\$9,469	Each	20%		\$7,575	Other	DC1
14699 407-BCIC	14699 407-BCIC	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, SR8, 100m OM4, MPO12-DD	\$7,500	Each	20%		\$6,000	Other	DC1
14699 407-BCID	14699 407-BCID	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, SR4, 2-ON, 100m OM4, MPO12	\$16,468	Each	20%		\$13,175	Other	DC1
14699 407-BCIE	14699 407-BCIE	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, SR4, 2-ON, 100m OM4, MPO12	\$7,500	Each	20%		\$6,000	Other	DC1
14699 407-BCIF	14699 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%		\$2,200	Other	DC1
14699 407-BCIG	14699 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%		\$2,200	Other	DC1
14699 407-BCIH	14699 407-BCIH	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, extended DR4, 2km SMF, MPO12,	\$8,150	Each	20%		\$6,520	Other	DC1
14699 407-BCII	14699 407-BCII	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, FR4, 2km SMF, LC Duplex	\$7,399	Each	20%		\$5,919	Other	DC1
14699 407-BCKE	14699 407-BCKE	Dell Networking	Dell Networking, Transceiver, 2x100G/2x40GbE QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,700	Each	20%		\$1,360	Other	DC1
14699 407-BCKF	14699 407-BCKF	Dell Networking	Dell Networking, Transceiver, 2x100G/2x40GbE QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,877	Each	20%		\$1,501	Other	DC1
14699 450-AEPQ	14699 450-AEPQ	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15, Customer Kit	\$31	Each	20%		\$24	Other	DC1
14699 450-AEPR	14699 450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20	Each	20%		\$16	Other	DC1
14699 470-AABX	14699 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%		\$760	Other	DC1
14699 470-AAFD	14699 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%		\$440	Other	DC1
14699 470-AAFE	14699 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%		\$120	Other	DC1
14699 470-AAFF	14699 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%		\$224	Other	DC1
14699 470-AAFG	14699 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%		\$280	Other	DC1
14699 470-AAGC	14699 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%		\$304	Other	DC1
14699 470-AAGD	14699 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%		\$320	Other	DC1
14699 470-AAGE	14699 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%		\$360	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) use drop-down		
14699 470-AAGG	14699 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
14699 470-AAGI	14699 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
14699 470-AAGL	14699 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
14699 470-AAGN	14699 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
14699 470-AAGP	14699 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
14699 470-AAGR	14699 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
14699 470-AAGT	14699 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
14699 470-AAIB	14699 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
14699 470-AAIV	14699 470-AAIV	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
14699 470-AAVH	14699 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
14699 470-AAVI	14699 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
14699 470-AAVJ	14699 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
14699 470-AAVK	14699 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1	
14699 470-AAVO	14699 470-AAVO	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
14699 470-AAVR	14699 470-AAVR	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
14699 470-AAVT	14699 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1	
14699 470-AAWE	14699 470-AAWE	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
14699 470-AAWN	14699 470-AAWN	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
14699 470-AAWU	14699 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1	
14699 470-AAXB	14699 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
14699 470-AAXG	14699 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
14699 470-AAXH	14699 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
14699 470-AAXI	14699 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
14699 470-AAZM	14699 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1	
14699 470-ABDB	14699 470-ABDB	Dell Networking	Power Cord, 250V, 10A, 6 feet, C15 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
14699 470-ABDC	14699 470-ABDC	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15, Argentina	\$50	Each	20%	\$40	Other	DC1	
14699 470-ABDG	14699 470-ABDG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit	\$375	Each	20%	\$300	Other	DC1	
14699 470-ABGH	14699 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1	
14699 470-ABLT	14699 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1	
14699 470-ABLU	14699 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1	
14699 470-ABLV	14699 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1	
14699 470-ABLY	14699 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1	
14699 470-ABLZ	14699 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1	
14699 470-ABMC	14699 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1	
14699 470-ABMD	14699 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1	
14699 470-ABME	14699 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1	
14699 470-ABMF	14699 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
14699 470-ABMH	14699 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1	
14699 470-ABMI	14699 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
14699 470-ABMJ	14699 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1	
14699 470-ABMK	14699 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1	
14699 470-ABML	14699 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1	
14699 470-ABMM	14699 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1	
14699 470-ABMO	14699 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1	
14699 470-ABMP	14699 470-ABMP	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
14699 470-ABNZ	14699 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
14699 470-ABOB	14699 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
14699 470-ABOC	14699 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1	
14699 470-ABOF	14699 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1	
14699 470-ABOG	14699 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1	
14699 470-ABOH	14699 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1	
14699 470-ABOI	14699 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1	
14699 470-ABOK	14699 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1	
14699 470-ABOL	14699 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1	
14699 470-ABOM	14699 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1	
14699 470-ABON	14699 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1	
14699 470-ABOO	14699 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1	
14699 470-ABOR	14699 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$362	Each	20%	\$306	Other	DC1	
14699 470-ABOS	14699 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1	
14699 470-ABOT	14699 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1	
14699 470-ABOU	14699 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1	
14699 470-ABOV	14699 470-ABOV	Dell Networking	Dell Networking Cable, 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
14699 470-ABOW	14699 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
14699 470-ABOX	14699 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
14699 470-ABOY	14699 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
14699 470-ABOZ	14699 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1	
14699 470-ABBP	14699 470-ABBP	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
14699 470-ABPD	14699 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1	
14699 470-ABPE	14699 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1	
14699 470-ABPG	14699 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1	
14699 470-ABPH	14699 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1	
14699 470-ABPI	14699 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
14699 470-ABPJ	14699 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1	
14699 470-ABPK	14699 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1	
14699 470-ABPM	14699 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
14699 470-ABPN	14699 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1	
14699 470-ABPO	14699 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14699 470-ABPP	14699 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1	
14699 470-ABPQ	14699 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1	
14699 470-ABPR	14699 470-ABPR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1	
14699 470-ABPS	14699 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1	
14699 470-ABPT	14699 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1	
14699 470-ABPU	14699 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
14699 470-ABPV	14699 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1	
14699 470-ABPW	14699 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1	
14699 470-ABPY	14699 470-ABPY	Dell Networking	Dell Networking Cable,100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
14699 470-ABOD	14699 470-ABOD	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1	
14699 470-ABOE	14699 470-ABOE	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
14699 470-ABOF	14699 470-ABOF	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
14699 470-ABOG	14699 470-ABOG	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1	
14699 470-ABOW	14699 470-ABOW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28,Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
14699 470-ABWK	14699 470-ABWK	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400	Each	20%	\$320	Other	DC1	
14699 470-ABWL	14699 470-ABWL	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590	Each	20%	\$472	Other	DC1	
14699 470-ABWM	14699 470-ABWM	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1	
14699 470-ABWN	14699 470-ABWN	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1	
14699 470-ABWO	14699 470-ABWO	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590	Each	20%	\$472	Other	DC1	
14699 470-ABWP	14699 470-ABWP	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400	Each	20%	\$320	Other	DC1	
14699 470-ABXO	14699 470-ABXO	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
14699 470-ABXQ	14699 470-ABXQ	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
14699 470-ACES	14699 470-ACES	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	Other	DC1	
14699 470-ACET	14699 470-ACET	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
14699 470-ACEU	14699 470-ACEU	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1	
14699 470-ACEV	14699 470-ACEV	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%	\$108	Other	DC1	
14699 470-ACEW	14699 470-ACEW	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%	\$120	Other	DC1	
14699 470-ACEX	14699 470-ACEX	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1	
14699 470-ACEY	14699 470-ACEY	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1	
14699 470-ACFB	14699 470-ACFB	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
14699 470-ACHZ	14699 470-ACHZ	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 20	\$710	Each	20%	\$568	Other	DC1	
14699 470-ACIC	14699 470-ACIC	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475	Each	20%	\$2,780	Other	DC1	
14699 470-ACID	14699 470-ACID	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics incl'd), 15	\$610	Each	20%	\$488	Other	DC1	
14699 470-ACIF	14699 470-ACIF	Dell Networking	Dell Networking Cable,SFP28 to SFP28,25GbE,Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1	
14699 470-ACIG	14699 470-ACIG	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710	Each	20%	\$568	Other	DC1	
14699 470-ACIH	14699 470-ACIH	Dell Networking	Dell Networking Cable,100G QSFP28 to 4xS28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1	
14699 470-ACII	14699 470-ACII	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1	
14699 470-ACIJ	14699 470-ACIJ	Dell Networking	Dell Networking Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%	\$2,208	Other	DC1	
14699 470-ACIK	14699 470-ACIK	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd),10 Meter,	\$520	Each	20%	\$416	Other	DC1	
14699 470-ACIL	14699 470-ACIL	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610	Each	20%	\$488	Other	DC1	
14699 470-ACIM	14699 470-ACIM	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	Each	20%	\$408	Other	DC1	
14699 470-ACIN	14699 470-ACIN	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	Each	20%	\$416	Other	DC1	
14699 470-ACLK	14699 470-ACLK	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 5	\$65	Each	20%	\$52	Other	DC1	
14699 470-ACLM	14699 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
14699 470-ACLS	14699 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1	
14699 470-ACLT	14699 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
14699 470-ACLU	14699 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%	\$1,480	Other	DC1	
14699 470-ACLV	14699 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
14699 470-ACLX	14699 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1	
14699 470-ACLY	14699 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
14699 470-ACMB	14699 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
14699 470-ACMF	14699 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
14699 470-ACMH	14699 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1	
14699 470-ACMJ	14699 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1	
14699 470-ACMN	14699 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
14699 470-ACMO	14699 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
14699 470-ACTF	14699 470-ACTF	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter	\$2,610	Each	20%	\$2,088	Other	DC1	
14699 470-ACTG	14699 470-ACTG	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter	\$2,915	Each	20%	\$2,332	Other	DC1	
14699 470-ACTI	14699 470-ACTI	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter	\$2,285	Each	20%	\$1,828	Other	DC1	
14699 470-ACTJ	14699 470-ACTJ	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
14699 470-ACTL	14699 470-ACTL	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1	
14699 470-ACTM	14699 470-ACTM	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1	
14699 470-ACTN	14699 470-ACTN	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 8 x 25GbE SFP28 Active Optical Cable,	\$3,425	Each	20%	\$2,740	Other	DC1	
14699 470-ACTO	14699 470-ACTO	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 8 x 25GbE SFP28 Active Optical Cable,	\$3,375	Each	20%	\$2,700	Other	DC1	
14699 470-ACTP	14699 470-ACTP	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 0.5 Meter	\$320	Each	20%	\$256	Other	DC1	
14699 470-ACTR	14699 470-ACTR	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 1 Meter	\$390	Each	20%	\$312	Other	DC1	
14699 470-ACTS	14699 470-ACTS	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 2 Meter	\$550	Each	20%	\$440	Other	DC1	
14699 470-ACTW	14699 470-ACTW	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$580	Each	20%	\$464	Other	DC1	
14699 470-ACTX	14699 470-ACTX	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Active Optical Cable, No FEC, 10 Meter,	\$2,610	Each	20%	\$2,088	Other	DC1	
14699 470-ACTY	14699 470-ACTY	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Active Optical Cable, No FEC, 20 Meter,	\$2,915	Each	20%	\$2,332	Other	DC1	
14699 470-ACUB	14699 470-ACUB	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Active Optical Cable, No FEC, 5 Meter,	\$2,285	Each	20%	\$1,828	Other	DC1	
14699 470-ACUC	14699 470-ACUC	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,129	Each	20%	\$2,503	Other	DC1	
14699 470-ACUE	14699 470-ACUE	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical	\$3,059	Each	20%	\$2,447	Other	DC1	
14699 470-ACUF	14699 470-ACUF	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 2x100GbE QSFP28 Active Optical Cable,	\$3,094	Each	20%	\$2,475	Other	DC1	
14699 470-ACUG	14699 470-ACUG	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 8x25GbE SFP28 Active Optical Cable,	\$3,425	Each	20%	\$2,740	Other	DC1	
14699 470-ACUH	14699 470-ACUH	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD to 8x25GbE SFP28 Active Optical Cable,	\$3,375	Each	20%	\$2,700	Other	DC1	
14699 470-ACUI	14699 470-ACUI	Dell Networking	Dell Networking Cable, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 0.5 Meter,	\$320	Each	20%	\$256	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14699 470-ACUL	14699 470-ACUL	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 1 Meter,	\$390	Each	20%	\$312	Other	DC1	
14699 470-ACUN	14699 470-ACUN	Dell Networking	Dell Networking, 200GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 2 Meter,	\$550	Each	20%	\$440	Other	DC1	
14699 470-ACUP	14699 470-ACUP	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, DAC Breakout,	\$580	Each	20%	\$464	Other	DC1	
14699 470-ACWC	14699 470-ACWC	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC,	\$540	Each	20%	\$432	Other	DC1	
14699 470-ACWD	14699 470-ACWD	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$820	Each	20%	\$656	Other	DC1	
14699 470-ACWE	14699 470-ACWE	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, DAC Breakout,	\$820	Each	20%	\$656	Other	DC1	
14699 470-ACWF	14699 470-ACWF	Dell Networking	Dell Networking, 200GbE QSFP28-DD to 2 x 100GbE QSFP28 Passive DAC, Breakout,	\$540	Each	20%	\$432	Other	DC1	
14699 470-ACY	14699 470-ACY	Dell Networking	Dell Networking 2x100GbE QSFP28-DD Passive Direct Attach Cable, No FEC, 3 Meter	\$770	Each	20%	\$616	Other	DC1	
14699 470-ACYZ	14699 470-ACYZ	Dell Networking	Dell Networking 2x100GbE QSFP28-DD to 2x100GbE QSFP28 Passive DAC, Breakout,	\$720	Each	20%	\$576	Other	DC1	
14699 470-ACZB	14699 470-ACZB	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, Passive Copper	\$4,920	Each	20%	\$3,936	Other	DC1	
14699 470-ADBF	14699 470-ADBF	Dell Networking	Module,Cable,MPO12,QDD,OM4,1M	\$460	Each	20%	\$368	Other	DC1	
14699 470-ADBG	14699 470-ADBG	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,3M	\$580	Each	20%	\$464	Other	DC1	
14699 470-ADBH	14699 470-ADBH	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,3M	\$520	Each	20%	\$416	Other	DC1	
14699 470-ADBI	14699 470-ADBI	Dell Networking	Module,Cable,MPO12,QDD,OM4,5M	\$590	Each	20%	\$472	Other	DC1	
14699 470-ADBJ	14699 470-ADBJ	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,7M	\$650	Each	20%	\$520	Other	DC1	
14699 470-ADBK	14699 470-ADBK	Dell Networking	Module,Cable,MPO12,QDD,OM4,3M	\$520	Each	20%	\$416	Other	DC1	
14699 470-ADBL	14699 470-ADBL	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,7M	\$710	Each	20%	\$568	Other	DC1	
14699 470-ADBO	14699 470-ADBO	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,1M	\$520	Each	20%	\$416	Other	DC1	
14699 470-ADBW	14699 470-ADBW	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,5M	\$650	Each	20%	\$520	Other	DC1	
14699 470-ADBZ	14699 470-ADBZ	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,3M	\$580	Each	20%	\$464	Other	DC1	
14699 470-ADCB	14699 470-ADCB	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,5M	\$650	Each	20%	\$520	Other	DC1	
14699 470-ADCC	14699 470-ADCC	Dell Networking	Module,Cable,MPO12DD-2MPO12,OM4,1M CA	\$520	Each	20%	\$416	Other	DC1	
14699 470-ADCE	14699 470-ADCE	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,1M	\$460	Each	20%	\$368	Other	DC1	
14699 470-ADCF	14699 470-ADCF	Dell Networking	Customer Kit,Cable,MPO12DD-2MPO12,OM4,7M	\$710	Each	20%	\$568	Other	DC1	
14699 470-ADCH	14699 470-ADCH	Dell Networking	Customer Kit,Cable,MPO12,QDD,OM4,5M	\$590	Each	20%	\$472	Other	DC1	
14699 470-ADCI	14699 470-ADCI	Dell Networking	Module,Cable,MPO12,QDD,OM4,7M	\$650	Each	20%	\$520	Other	DC1	
14699 470-ADFC	14699 470-ADFC	Dell Networking	Dell Networking Cable, 2x100GbE, QSFP28-DD to 8xSFP28 10/25GbE, DAC Breakout,	\$4,920	Each	20%	\$3,936	Other	DC1	
14699 470-ADFD	14699 470-ADFD	Dell Networking	Dell Networking Cable, DAC, QDD, 200G, 3M, Customer Kit	\$770	Each	20%	\$616	Other	DC1	
14699 470-ADFE	14699 470-ADFE	Dell Networking	Dell Networking, Cable, DAC, QDD, 2X100G, 3M, Customer Kit	\$720	Each	20%	\$576	Other	DC1	
14699 470-ADFP	14699 470-ADFP	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 10 Meter,	\$1,900	Each	20%	\$1,520	Other	DC1	
14699 470-ADG	14699 470-ADG	Dell Networking	Dell Networking Cable, QDD, 2xQSFP+, Active Optical Cable, Breakout, 7 Meter	\$990	Each	20%	\$792	Other	DC1	
14699 470-ADGC	14699 470-ADGC	Dell Networking	Dell Networking Cable, QDD, 2xQSFP+, Active Optical Cable, Breakout, 7 Meter,	\$990	Each	20%	\$792	Other	DC1	
14699 470-ADGD	14699 470-ADGD	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 10 Meter	\$1,900	Each	20%	\$1,520	Other	DC1	
14699 470-ADGE	14699 470-ADGE	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 7 Meter,	\$1,450	Each	20%	\$1,160	Other	DC1	
14699 470-ADGF	14699 470-ADGF	Dell Networking	Dell Networking Cable, QDD, 8x SFP+, Active Optical Cable, Breakout, 7 Meter	\$1,450	Each	20%	\$1,160	Other	DC1	
14699 470-ADGJ	14699 470-ADGJ	Dell Networking	Dell EMC Networking, 400GbE QSFP56-DD Passive Direct Attach Cable, No FEC, 1	\$325	Each	20%	\$260	Other	DC1	
14699 470-ADXS	14699 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
14699 470-ADXT	14699 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
14699 470-ADXU	14699 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
14699 470-ADXZ	14699 470-ADXZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1	
14699 470-ADYB	14699 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
14699 470-ADYO	14699 470-ADYO	Dell Networking	Dell Networking, 400G QS6DD Passive Copper Direct Attach Cable, 0.5 Meter	\$250	Each	20%	\$200	Other	DC1	
14699 470-ADYP	14699 470-ADYP	Dell Networking	Dell Networking, 400G QS6DD Active Optical Cable, 10 Meter CK	\$5,025	Each	20%	\$4,020	Other	DC1	
14699 470-ADYQ	14699 470-ADYQ	Dell Networking	Dell Networking, 400G QS6DD Active Optical Cable, 10 Meter	\$5,025	Each	20%	\$4,020	Other	DC1	
14699 470-ADYR	14699 470-ADYR	Dell Networking	Dell Networking, 400G QS6DD Active Optical Cable, 15 Meter	\$5,125	Each	20%	\$4,100	Other	DC1	
14699 470-ADYS	14699 470-ADYS	Dell Networking	Dell Networking, 400G QS6DD Passive Copper Direct Attach Cable, 0.5 Meter CK	\$250	Each	20%	\$200	Other	DC1	
14699 470-ADYT	14699 470-ADYT	Dell Networking	Dell Networking, 400G QS6DD Passive Copper Direct Attach Cable, 2 Meter CK	\$475	Each	20%	\$380	Other	DC1	
14699 470-ADYU	14699 470-ADYU	Dell Networking	Dell Networking, 400G QS6DD Passive Copper Direct Attach Cable, 1 Meter CK	\$325	Each	20%	\$260	Other	DC1	
14699 470-ADYV	14699 470-ADYV	Dell Networking	Dell Networking, 400G QS6DD Passive Copper Direct Attach Cable, 2 Meter	\$475	Each	20%	\$380	Other	DC1	
14699 470-ADYW	14699 470-ADYW	Dell Networking	Dell Networking, 400G QS6DD Active Optical Cable, 15 Meter CK	\$5,125	Each	20%	\$4,100	Other	DC1	
14699 470-AECW	14699 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1	
14699 470-AECX	14699 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1	
14699 470-AECY	14699 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
14699 470-AEDD	14699 470-AEDD	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to QSFP56-DD, Active Copper Cable, 3	\$1,800	Each	20%	\$1,440	Other	DC1	
14699 470-AEDE	14699 470-AEDE	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to 4xQSFP28 100GbE, Active Copper	\$3,050	Each	20%	\$2,440	Other	DC1	
14699 470-AEDF	14699 470-AEDF	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to 4xQSFP28 100GbE, Active Copper	\$2,750	Each	20%	\$2,200	Other	DC1	
14699 470-AEDG	14699 470-AEDG	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to QSFP56-DD, Active Copper Cable, 5	\$2,300	Each	20%	\$1,840	Other	DC1	
14699 470-AEDH	14699 470-AEDH	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to QSFP56-DD, Active Copper Cable, 5	\$2,300	Each	20%	\$1,840	Other	DC1	
14699 470-AEDI	14699 470-AEDI	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to QSFP56-DD, Active Copper Cable, 7	\$2,700	Each	20%	\$2,160	Other	DC1	
14699 470-AEDJ	14699 470-AEDJ	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to QSFP56-DD, Active Copper Cable, 7	\$2,700	Each	20%	\$2,160	Other	DC1	
14699 470-AEDK	14699 470-AEDK	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to 4xQSFP28 100GbE, Active Copper	\$3,525	Each	20%	\$2,820	Other	DC1	
14699 470-AEDL	14699 470-AEDL	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to 4xQSFP28 100GbE, Active Copper	\$3,050	Each	20%	\$2,440	Other	DC1	
14699 470-AEDM	14699 470-AEDM	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to 4xQSFP28 100GbE, Active Copper	\$2,750	Each	20%	\$2,200	Other	DC1	
14699 470-AEDN	14699 470-AEDN	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to 4xQSFP28 100GbE, Active Copper	\$3,525	Each	20%	\$2,820	Other	DC1	
14699 470-AEOD	14699 470-AEOD	Dell Networking	Dell Networking Cable, 400GbE QSFP56-DD to QSFP56-DD, Active Copper Cable, 3	\$1,800	Each	20%	\$1,440	Other	DC1	
14699 470-AEIV	14699 470-AEIV	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,265	Each	20%	\$1,012	Other	DC1	
14699 470-AEIW	14699 470-AEIW	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$1,045	Each	20%	\$836	Other	DC1	
14699 470-AEIX	14699 470-AEIX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
14699 470-AEIZ	14699 470-AEIZ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
14699 470-AEND	14699 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%	\$540	Other	DC1	
14699 470-AENE	14699 470-AENE	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
14699 470-AENF	14699 470-AENF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
14699 470-AENG	14699 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
14699 470-AENH	14699 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675	Each	20%	\$540	Other	DC1	
14699 470-AENI	14699 470-AENI	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120	Each	20%	\$96	Other	DC1	
14699 470-AENJ	14699 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
14699 470-AENK	14699 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%	\$96	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14699 528-CIDN	14699 528-CIDN	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 400G platforms,	\$21,650	Each	20%	\$17,320	Other	DC1	
14699 528-CIDP	14699 528-CIDP	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 400G platforms,	\$11,250	Each	20%	\$9,000	Other	DC1	
14699 528-CIEB	14699 528-CIEB	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 400G platforms	\$17,300	Each	20%	\$13,840	Other	DC1	
14699 528-CIEF	14699 528-CIEF	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 400G platforms	\$27,500	Each	20%	\$22,000	Other	DC1	
14699 528-CIEJ	14699 528-CIEJ	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 400G platforms	\$9,000	Each	20%	\$7,200	Other	DC1	
14699 528-CIEK	14699 528-CIEK	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 400G platforms,	\$9,000	Each	20%	\$7,200	Other	DC1	
14699 528-CIEP	14699 528-CIEP	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 400G platforms	\$21,650	Each	20%	\$17,320	Other	DC1	
14699 528-CIEQ	14699 528-CIEQ	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 400G platforms,	\$27,500	Each	20%	\$22,000	Other	DC1	
14699 528-CIEZ	14699 528-CIEZ	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 400G platforms,	\$17,300	Each	20%	\$13,840	Other	DC1	
14699 528-CIFH	14699 528-CIFH	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 400G platforms	\$22,000	Each	20%	\$17,600	Other	DC1	
14699 528-CIFI	14699 528-CIFI	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 400G platforms	\$11,250	Each	20%	\$9,000	Other	DC1	
14699 528-CIFJ	14699 528-CIFJ	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 400G platforms,	\$22,000	Each	20%	\$17,600	Other	DC1	
14699 528-CQLU	14699 528-CQLU	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year, 400G, **COMCAST CORE FABRIC	\$13,333	Each	20%	\$10,667	Other	DC1	
14699 575-BCDT	14699 575-BCDT	Dell Networking	Bracket, Ground Lug, Customer Kit	\$7	Each	20%	\$6	Other	DC1	
14699 619-AGYQ	14699 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1	
14699 634-BXTT	14699 634-BXTT	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year, 400G, **COMCAST CORE FABRIC	\$13,333	Each	20%	\$10,667	Other	DC1	
14699 847-2729	14699 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
14699 847-2730	14699 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
14699 847-2731	14699 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
14699 847-2734	14699 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
12547 ODY15	12547 ODY15	Dell Networking	Module, Transceiver, QSFP, 40G, ESR	\$400	Each	20%	\$320	Other	DC1	
12547 332-1286	12547 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
12547 343-BBFV	12547 343-BBFV	Dell Networking	Dell EMC S5148F Series User Guide	\$6	Each	20%	\$5	Other	DC1	
12547 407-BBBW	12547 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
12547 407-BBBY	12547 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
12547 407-BBDB	12547 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 100GBASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
12547 407-BBDC	12547 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 100GBASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
12547 407-BBEE	12547 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
12547 407-BBEF	12547 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
12547 407-BBEH	12547 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1	
12547 407-BBEI	12547 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
12547 407-BBEL	12547 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 100GBASE-T	\$134	Each	20%	\$107	Other	DC1	
12547 407-BBGL	12547 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
12547 407-BBQU	12547 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
12547 407-BBQV	12547 407-BBQV	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
12547 407-BBRB	12547 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12547 407-BBRJ	12547 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
12547 407-BBSG	12547 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1	
12547 407-BBSK	12547 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1	
12547 407-BBVF	12547 407-BBVF	Dell Networking	Dell Networking Transceiver QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1	
12547 407-BBVH	12547 407-BBVH	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1	
12547 407-BBVJ	12547 407-BBVJ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1	
12547 407-BBVQ	12547 407-BBVQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1	
12547 407-BBWT	12547 407-BBWT	Dell Networking	Dell Networking, Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6/7	\$510	Each	20%	\$408	Other	DC1	
12547 407-BBWW	12547 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1	
12547 407-BBXU	12547 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1	
12547 407-BBXX	12547 407-BBXX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC	\$675	Each	20%	\$540	Other	DC1	
12547 407-BBXY	12547 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1	
12547 407-BBYC	12547 407-BBYC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m on	\$710	Each	20%	\$568	Other	DC1	
12547 407-BBYJ	12547 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1	
12547 407-BBYK	12547 407-BBYK	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF	\$1,421	Each	20%	\$1,137	Other	DC1	
12547 407-BBYM	12547 407-BBYM	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1	
12547 407-BBYN	12547 407-BBYN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1	
12547 407-BBYO	12547 407-BBYO	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1	
12547 407-BBYP	12547 407-BBYP	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF, Customer	\$1,421	Each	20%	\$1,137	Other	DC1	
12547 407-BBYR	12547 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1	
12547 407-BBYS	12547 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1	
12547 407-BBZN	12547 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1	
12547 407-BCDH	12547 407-BCDH	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1	
12547 407-BCDJ	12547 407-BCDJ	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1	
12547 407-BCFM	12547 407-BCFM	Dell Networking	Dell Networking, Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1	
12547 407-BCFN	12547 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1	
12547 407-BCIF	12547 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1	
12547 407-BCIG	12547 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1	
12547 409-BBFG	12547 409-BBFG	Dell Networking	Fan, IO to PSU airflow, Z9100-ON, S4248, S5x48 series, Customer Kit	\$199	Each	20%	\$159	Other	DC1	
12547 409-BBFH	12547 409-BBFH	Dell Networking	Fan, PSU to IO airflow, Z9100-ON, S4248, S5x48 series, Customer Kit	\$199	Each	20%	\$159	Other	DC1	
12547 450-AAFH	12547 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1	
12547 450-AAPZ	12547 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
12547 450-AASX	12547 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1	
12547 450-ABOQ	12547 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1	
12547 450-AESF	12547 450-AESF	Dell Networking	Dell Networking Power Supply, AC, 750W, IO to PSU airflow, for select Switches,	\$477	Each	20%	\$381	Other	DC1	
12547 450-AESG	12547 450-AESG	Dell Networking	Dell Networking Power Supply, AC, 750W, PSU to IO airflow, for select Switches,	\$483	Each	20%	\$387	Other	DC1	
12547 450-AFLQ	12547 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
12547 450-AFLR	12547 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU Airflow, for select switches	\$1,189	Each	20%	\$951	Other	DC1	
12547 450-AFLS	12547 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO Airflow, for select switches	\$1,200	Each	20%	\$960	Other	DC1	
12547 450-AFLT	12547 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
12547 450-AGRW	12547 450-AGRW	Dell Networking	Dell Networking Power/Fan Airflow conversion kit, IO to PSU, 2x AC PSU, 4xfans,	\$2,728	Each	20%	\$2,182	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12547 450-AGRX	12547 450-AGRX	Dell Networking	Dell Networking Power/Fan Airflow conversion kit, PSU to IO, 2x AC PSU, 4xfans,	\$2,728	Each	20%	\$2,182	Other	DC1
12547 450-AGRY	12547 450-AGRY	Dell Networking	Dell Networking DC Power/Fan conversion kit, IO to PSU, 2xDC PSU, 4xfans, Customer	\$5,242	Each	20%	\$4,194	Other	DC1
12547 450-AGRZ	12547 450-AGRZ	Dell Networking	Dell Networking DC Power/Fan airflow conversion kit, PSUtoIO, 2xDC PSU, 4xfans,	\$5,242	Each	20%	\$4,194	Other	DC1
12547 470-ABX	12547 470-ABX	Dell Networking	Dell Networking, Cable, 40Gbps, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12547 470-AAFD	12547 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12547 470-AAFE	12547 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
12547 470-AAFF	12547 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
12547 470-AAFG	12547 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12547 470-AAAG	12547 470-AAAG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12547 470-AAOD	12547 470-AAOD	Dell Networking	Dell Networking, Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12547 470-AAEG	12547 470-AAEG	Dell Networking	Dell Networking, Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12547 470-AAAG	12547 470-AAAG	Dell Networking	Dell Networking, Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12547 470-AAAG	12547 470-AAAG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
12547 470-AAAL	12547 470-AAAL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12547 470-AAAG	12547 470-AAAG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12547 470-AAAP	12547 470-AAAP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12547 470-AAAR	12547 470-AAAR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12547 470-AAAT	12547 470-AAAT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12547 470-AAAB	12547 470-AAAB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12547 470-AATB	12547 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12547 470-ABGH	12547 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
12547 470-ABXL	12547 470-ABXL	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12547 470-ABLY	12547 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
12547 470-ABMC	12547 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
12547 470-ABME	12547 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
12547 470-ABMF	12547 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12547 470-ABMH	12547 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
12547 470-ABMK	12547 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12547 470-ABMM	12547 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
12547 470-ABMO	12547 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12547 470-ABNZ	12547 470-ABNZ	Dell Networking	Dell Networking,Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12547 470-ABOB	12547 470-ABOB	Dell Networking	Dell Networking,Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12547 470-ABOC	12547 470-ABOC	Dell Networking	Dell Networking,Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1
12547 470-ABOF	12547 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12547 470-ABOG	12547 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12547 470-ABOH	12547 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12547 470-ABOI	12547 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
12547 470-ABOK	12547 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12547 470-ABOL	12547 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12547 470-ABOM	12547 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12547 470-ABON	12547 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12547 470-ABOO	12547 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12547 470-ABOR	12547 470-ABOR	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1
12547 470-ABOS	12547 470-ABOS	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12547 470-ABOT	12547 470-ABOT	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12547 470-ABOU	12547 470-ABOU	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1
12547 470-ABOV	12547 470-ABOV	Dell Networking	Dell Networking,Cable,100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12547 470-ABOW	12547 470-ABOW	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12547 470-ABOX	12547 470-ABOX	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12547 470-ABOZ	12547 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
12547 470-ABPB	12547 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12547 470-ABPD	12547 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
12547 470-ABPE	12547 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1
12547 470-ABPG	12547 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1
12547 470-ABPH	12547 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1
12547 470-ABPK	12547 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1
12547 470-ABPN	12547 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1
12547 470-ABPO	12547 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1
12547 470-ABPP	12547 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1
12547 470-ABPQ	12547 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1
12547 470-ABPT	12547 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1
12547 470-ABPV	12547 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1
12547 470-ABPW	12547 470-ABPW	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1
12547 470-ABWK	12547 470-ABWK	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400	Each	20%	\$320	Other	DC1
12547 470-ABWM	12547 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1
12547 470-ABWO	12547 470-ABWO	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590	Each	20%	\$472	Other	DC1
12547 470-ABXQ	12547 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12547 470-ACES	12547 470-ACES	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	Other	DC1
12547 470-ACET	12547 470-ACET	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1
12547 470-ACEV	12547 470-ACEV	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%	\$108	Other	DC1
12547 470-ACEW	12547 470-ACEW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%	\$120	Other	DC1
12547 470-ACHZ	12547 470-ACHZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics inc'd), 20	\$710	Each	20%	\$568	Other	DC1
12547 470-ACID	12547 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics inc'd), 15	\$610	Each	20%	\$488	Other	DC1
12547 470-ACIF	12547 470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE, Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1
12547 470-ACIH	12547 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xS28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1
12547 470-ACIJ	12547 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%	\$2,208	Other	DC1
12547 470-ACIK	12547 470-ACIK	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics inc'd),10 Meter,	\$520	Each	20%	\$416	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12547 470-ACIL	12547 470-ACIL	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610	Each	20%	\$488	Other	DC1
12547 470-ACIM	12547 470-ACIM	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	Each	20%	\$408	Other	DC1
12547 470-ACIN	12547 470-ACIN	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	Each	20%	\$416	Other	DC1
12547 470-ACLK	12547 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12547 470-ACLM	12547 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
12547 470-ACLS	12547 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
12547 470-ACLT	12547 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
12547 470-ACLV	12547 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
12547 470-ACLV	12547 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
12547 470-ACLY	12547 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1
12547 470-ACMB	12547 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
12547 470-ACMF	12547 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
12547 470-ACMH	12547 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
12547 470-ACMJ	12547 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1
12547 470-ACMN	12547 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
12547 470-ACMO	12547 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1
12547 470-ADXS	12547 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1
12547 470-ADXT	12547 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1
12547 470-ADXU	12547 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1
12547 470-ADZX	12547 470-ADZX	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1
12547 470-ADYB	12547 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1
12547 470-AECW	12547 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1
12547 470-AECX	12547 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1
12547 470-AECY	12547 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1
12547 619-AGYQ	12547 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1
12547 634-BMIF	12547 634-BMIF	Dell Networking	OS10 Enterprise S5148F-ON	\$0	Each	20%	\$0	Other	DC1
12547 634-BMIH	12547 634-BMIH	Dell Networking	OS10 Enterprise S5148F-ON Customer Kit	\$6,000	Each	20%	\$4,800	Other	DC1
12547 634-BPON	12547 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%	\$4	Other	DC1
12547 817-8548	12547 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1
12547 817-8549	12547 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
12547 817-8550	12547 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
12547 817-8551	12547 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
12547 817-8553	12547 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1
12547 817-8554	12547 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Year (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
12547 817-8555	12547 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
12547 817-8558	12547 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
12547 827-4139	12547 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
12547 827-4144	12547 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
12547 847-2729	12547 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
12547 847-2730	12547 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
12547 847-2731	12547 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
12547 847-2734	12547 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12547 900-9997	12547 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
12547 922-4988	12547 922-4988	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12547 980-5088	12547 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIFE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12547 980-7177	12547 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12547 983-2917	12547 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12547 985-3817	12547 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12547 986-5518	12547 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12547 994-6778	12547 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
13772 210-ATEQ	13772 210-ATEQ	Dell Networking	DELL EMC SD-WAN EDGE PLATFORM,VELOCLOUD,EDGE3800, 16 CORE, 32G	\$7,770	Each	20%	\$6,216	Other	DC1
13772 210-ATER	13772 210-ATER	Dell Networking	DELL EMC SD-WAN EDGE PLATFORM,VELOCLOUD,EDGE3400, 8 CORE, 32G	\$5,590	Each	20%	\$4,472	Other	DC1
13772 343-BBNR	13772 343-BBNR	Dell Networking	Dell EMC Networking Edge 3000 User Guide	\$3	Each	20%	\$2	Other	DC1
13772 400-BCZE	13772 400-BCZE	Dell Networking	M2 256GB SSD Kit for VEP4600, CK	\$697	Each	20%	\$558	Other	DC1
13772 400-BCZF	13772 400-BCZF	Dell Networking	M2 128GB SSD Kit for VEP4600, CK	\$364	Each	20%	\$291	Other	DC1
13772 407-BBEE	13772 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
13772 407-BBEF	13772 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
13772 407-BBEL	13772 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
13772 407-BBOP	13772 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
13772 407-BBOS	13772 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$24	Each	20%	\$19	Other	DC1
13772 407-BBOU	13772 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$154	Each	20%	\$123	Other	DC1
13772 407-BBRI	13772 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$600	Each	20%	\$480	Other	DC1
13772 407-BBRJ	13772 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
13772 407-BBRK	13772 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
13772 407-BBWL	13772 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
13772 407-BBWT	13772 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1
13772 407-BCDT	13772 407-BCDT	Dell Networking	Transceiver, SFP+,LC,LR,1G,10G, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
13772 407-BCDU	13772 407-BCDU	Dell Networking	Transceiver, SFP+,LC,SR,1G,10G, Customer Kit	\$208	Each	20%	\$166	Other	DC1
13772 407-BCDV	13772 407-BCDV	Dell Networking	Short reach SFP+ 1G and 10G	\$178	Each	20%	\$142	Other	DC1
13772 450-AAFH	13772 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
13772 450-AAPZ	13772 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
13772 450-AASX	13772 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
13772 450-ABOQ	13772 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
13772 450-AHFI	13772 450-AHFI	Dell Networking	Power Supply, 495W, NFRDNT, DELTA, Customer Kit	\$177	Each	20%	\$142	Other	DC1
13772 467-5713	13772 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
13772 470-AAGL	13772 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
13772 470-AAGN	13772 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13772 470-AAGP	13772 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13772 470-AAGR	13772 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13772 470-AAGT	13772 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
13772 470-AATB	13772 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1	
13772 470-AAVG	13772 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13772 470-AAVH	13772 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13772 470-AAVI	13772 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
13772 470-AAVJ	13772 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13772 470-AAVK	13772 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
13772 470-ABLT	13772 470-ABLT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$220	Each	20%	\$160	Other	DC1	
13772 470-ABLU	13772 470-ABLU	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1	
13772 470-ABLV	13772 470-ABLV	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1	
13772 470-ABLY	13772 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1	
13772 470-ABLZ	13772 470-ABLZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1	
13772 470-ABMC	13772 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1	
13772 470-ABMD	13772 470-ABMD	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1	
13772 470-ABME	13772 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1	
13772 470-ABMH	13772 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1	
13772 470-ABMJ	13772 470-ABMJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1	
13772 470-ABMK	13772 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1	
13772 470-ABML	13772 470-ABML	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1	
13772 470-ABMM	13772 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1	
13772 470-ABMO	13772 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1	
13772 470-ABOZ	13772 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1	
13772 470-ABPS	13772 470-ABPS	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1	
13772 470-ACLK	13772 470-ACLK	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1	
13772 470-ACLIM	13772 470-ACLIM	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
13772 470-ACLS	13772 470-ACLS	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
13772 470-ACLT	13772 470-ACLT	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
13772 470-ACLV	13772 470-ACLV	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
13772 470-ACLY	13772 470-ACLY	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1	
13772 470-ACMB	13772 470-ACMB	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
13772 470-ACMF	13772 470-ACMF	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
13772 470-ACMH	13772 470-ACMH	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
13772 470-ACMI	13772 470-ACMI	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1	
13772 470-ACMN	13772 470-ACMN	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
13772 470-ACMO	13772 470-ACMO	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
13772 770-BBGY	13772 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1	
13772 770-BCGL	13772 770-BCGL	Dell Networking	2 Post Rack mount kit for select 1RU Dell Networking switches	\$60	Each	20%	\$48	Other	DC1	
13772 770-BCGP	13772 770-BCGP	Dell Networking	Adjustable 4 post mounting bracket for select 1U networking switches, Customer Kit	\$140	Each	20%	\$112	Other	DC1	
13772 827-4139	13772 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
13772 827-4144	13772 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
13772 847-2729	13772 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
13772 847-2730	13772 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
13772 847-2731	13772 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
13772 847-2734	13772 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
13772 900-9997	13772 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
14594 210-AXRI	14594 210-AXRI	Dell Networking	Dell SD-WAN Edge 510-LTE AE Americas, EMEA	\$900	Each	20%	\$720	Other	DC1	
14594 340-CRWX	14594 340-CRWX	Dell Networking	Dell EMC Networking Edge 500 User Guide	\$5	Each	20%	\$4	Other	DC1	
14594 450-AAFH	14594 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1	
14594 450-AAPZ	14594 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
14594 450-AASX	14594 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1	
14594 450-ABOQ	14594 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1	
14594 467-5713	14594 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1	
14594 470-AATB	14594 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1	
14594 847-2729	14594 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
14594 847-2730	14594 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
14594 847-2731	14594 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
14594 847-2734	14594 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
14594 900-9997	14594 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
13768 210-ATEO	13768 210-ATEO	Dell Networking	DELL EMC SD-WAN EDGE PLATFORM VELOCLOUD EDGE610, 2 CORE, 4G RAM,	\$810	Each	20%	\$648	Other	DC1	
13768 210-ATES	13768 210-ATES	Dell Networking	DELL EMC SD-WAN EDGE PLATFORM VELOCLOUD EDGE620, 4 CORE, 8G RAM,	\$1,130	Each	20%	\$904	Other	DC1	
13768 343-BBNQ	13768 343-BBNQ	Dell Networking	Dell EMC Networking Edge 600 User Guide	\$3	Each	20%	\$2	Other	DC1	
13768 407-BBDB	13768 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
13768 407-BBDC	13768 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
13768 407-BBDE	13768 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
13768 407-BBEE	13768 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
13768 407-BBEF	13768 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
13768 407-BBEL	13768 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
13768 407-BBOO	13768 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
13768 407-BBOP	13768 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
13768 407-BBOR	13768 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
13768 407-BBOS	13768 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
13768 407-BBOU	13768 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
13768 407-BBPC	13768 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
13768 407-BBWL	13768 407-BBWL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE-T, 30m reach on CAT6a7, Customer Kit	\$510	Each	20%	\$408	Other	DC1	
13768 407-BBZM	13768 407-BBZM	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13768 407-BBZO	13768 407-BBZO	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	DC1
13768 407-BCBE	13768 407-BCBE	Dell Networking	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	DC1
13768 407-BCBN	13768 407-BCBN	Dell Networking	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
13768 407-BCDT	13768 407-BCDT	Dell Networking	Transceiver, SFP+,LC,LR,1G,10G, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
13768 407-BCDU	13768 407-BCDU	Dell Networking	Transceiver, SFP+,LC,SR,1G,10G, Customer Kit	\$208	Each	20%	\$166	Other	DC1
13768 407-BCDV	13768 407-BCDV	Dell Networking	Short reach SFP+ 1G and 10G	\$178	Each	20%	\$142	Other	DC1
13768 450-AAFH	13768 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
13768 450-AAPZ	13768 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
13768 450-AASX	13768 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
13768 450-ABOQ	13768 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
13768 467-5713	13768 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
13768 470-AAGL	13768 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
13768 470-AAGN	13768 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13768 470-AAGP	13768 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13768 470-AAGR	13768 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13768 470-AAGT	13768 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
13768 470-AATB	13768 470-AATB	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
13768 470-AAVG	13768 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13768 470-AAVH	13768 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13768 470-AAVI	13768 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
13768 470-AAVJ	13768 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13768 470-AAVK	13768 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1
13768 470-ABLT	13768 470-ABLT	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
13768 470-ABLU	13768 470-ABLU	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
13768 470-ABLV	13768 470-ABLV	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
13768 470-ABLY	13768 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), Cable,7	\$210	Each	20%	\$168	Other	DC1
13768 470-ABLZ	13768 470-ABLZ	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
13768 470-ABMC	13768 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
13768 470-ABMD	13768 470-ABMD	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
13768 470-ABME	13768 470-ABME	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
13768 470-ABMH	13768 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
13768 470-ABMJ	13768 470-ABMJ	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
13768 470-ABMK	13768 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
13768 470-ABMM	13768 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
13768 470-ABMO	13768 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
13768 470-ABOZ	13768 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
13768 470-ABPS	13768 470-ABPS	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
13768 770-BCZE	13768 770-BCZE	Dell Networking	Rack mount tray, CK	\$43	Each	20%	\$34	Other	DC1
13768 827-4139	13768 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
13768 827-4144	13768 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
13768 847-2729	13768 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
13768 847-2730	13768 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
13768 847-2731	13768 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
13768 847-2734	13768 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
13768 900-9997	13768 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
13768 AB098651	13768 AB098651	Dell Networking	QOS Networks SDWAN Home Architecture and Device Configuration and Provisioning	\$510	Each	20%	\$408	Other	DC1
13770 210-ATEN	13770 210-ATEN	Dell Networking	DELL EMC SD-WAN EDGE PLATFORM,VELCLOUD EDGE640, 8 CORE, 32G RAM,	\$2,300	Each	20%	\$1,840	Other	DC1
13770 210-ATEP	13770 210-ATEP	Dell Networking	DELL EMC SD-WAN EDGE PLATFORM,VELCLOUD EDGE680, 16 CORE, 32G	\$3,370	Each	20%	\$2,696	Other	DC1
13770 343-BBNO	13770 343-BBNO	Dell Networking	Dell EMC Networking Edge 800 User Guide	\$3	Each	20%	\$2	Other	DC1
13770 407-BBDB	13770 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
13770 407-BBDC	13770 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
13770 407-BBDE	13770 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
13770 407-BBEE	13770 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
13770 407-BBEF	13770 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
13770 407-BBEL	13770 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
13770 407-BBOO	13770 407-BBOO	Dell Networking	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
13770 407-BBOP	13770 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
13770 407-BBOR	13770 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
13770 407-BBOS	13770 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
13770 407-BBODU	13770 407-BBODU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
13770 407-BBPC	13770 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
13770 407-BBWL	13770 407-BBWL	Dell Networking	Dell Networking,Transceiver,SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
13770 407-BBWT	13770 407-BBWT	Dell Networking	Dell Networking,Transceiver,SFP+ 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1
13770 407-BBZM	13770 407-BBZM	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
13770 407-BBZO	13770 407-BBZO	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	DC1
13770 407-BCBE	13770 407-BCBE	Dell Networking	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	DC1
13770 407-BCBN	13770 407-BCBN	Dell Networking	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
13770 407-BCDT	13770 407-BCDT	Dell Networking	Transceiver, SFP+,LC,LR,1G,10G, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
13770 407-BCDU	13770 407-BCDU	Dell Networking	Transceiver, SFP+,LC,SR,1G,10G, Customer Kit	\$208	Each	20%	\$166	Other	DC1
13770 407-BCDV	13770 407-BCDV	Dell Networking	Short reach SFP+ 1G and 10G	\$178	Each	20%	\$142	Other	DC1
13770 450-AAFH	13770 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
13770 450-AAPZ	13770 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
13770 450-AASX	13770 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
13770 450-ABOQ	13770 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
13770 467-5713	13770 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
13770 470-AAFD	13770 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
13770 470-AAGC	13770 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13770 470-AAGD	13770 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
13770 470-AAGE	13770 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
13770 470-AAGG	13770 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
13770 470-AAGL	13770 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
13770 470-AAGN	13770 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13770 470-AAGP	13770 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13770 470-AAGR	13770 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13770 470-AAGT	13770 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
13770 470-AATB	13770 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
13770 470-AAVG	13770 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$195	Each	20%	\$156	Other	DC1
13770 470-AAVH	13770 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13770 470-AAVI	13770 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
13770 470-AAVJ	13770 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13770 470-AAVK	13770 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+,10GbE,Copper Twinax Direct Attach Cable 0.5	\$65	Each	20%	\$52	Other	DC1
13770 470-AAVO	13770 470-AAVO	Dell Networking	Dell Networking,Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
13770 470-AAVT	13770 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1
13770 470-AAWU	13770 470-AAWU	Dell Networking	Dell Networking,Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1
13770 470-AAXG	13770 470-AAXG	Dell Networking	Dell Networking,Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
13770 470-AAXH	13770 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
13770 470-ABLT	13770 470-ABLT	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
13770 470-ABLU	13770 470-ABLU	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
13770 470-ABLV	13770 470-ABLV	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
13770 470-ABLX	13770 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
13770 470-ABLY	13770 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
13770 470-ABLZ	13770 470-ABLZ	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
13770 470-ABMC	13770 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
13770 470-ABMD	13770 470-ABMD	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
13770 470-ABME	13770 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
13770 470-ABMF	13770 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
13770 470-ABMH	13770 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
13770 470-ABMI	13770 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
13770 470-ABMJ	13770 470-ABMJ	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
13770 470-ABMK	13770 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
13770 470-ABML	13770 470-ABML	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1
13770 470-ABMM	13770 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
13770 470-ABMO	13770 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
13770 470-ABMP	13770 470-ABMP	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
13770 470-ABOZ	13770 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
13770 470-ABPS	13770 470-ABPS	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
13770 470-ABXO	13770 470-ABXO	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
13770 470-AEIV	13770 470-AEIV	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,265	Each	20%	\$1,012	Other	DC1
13770 470-AEIW	13770 470-AEIW	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$1,045	Each	20%	\$836	Other	DC1
13770 470-AEIX	13770 470-AEIX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
13770 470-AEIV	13770 470-AEIV	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
13770 770-BCZE	13770 770-BCZE	Dell Networking	Rack mount tray, CK	\$43	Each	20%	\$34	Other	DC1
13770 827-4139	13770 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
13770 827-4144	13770 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
13770 847-2729	13770 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
13770 847-2730	13770 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
13770 847-2731	13770 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
13770 847-2734	13770 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
13770 900-9997	13770 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
13785 210-ATFE	13785 210-ATFE	Dell Networking	SmartFabric Director	\$0	Each	20%	\$0	Other	DC1
13785 210-AXOR	13785 210-AXOR	Dell Networking	SmartFabric Director Switch Licenses	\$0	Each	20%	\$0	Other	DC1
13785 629-BBFS	13785 629-BBFS	Dell Networking	SFD: 1 Switch License subscription for 5 years, 6400G BW	\$6,950	Each	20%	\$5,560	Other	DC1
13785 629-BBFT	13785 629-BBFT	Dell Networking	SFD: 1 Switch License subscription for 3 years, 6400G BW	\$4,170	Each	20%	\$3,336	Other	DC1
13785 629-BBFU	13785 629-BBFU	Dell Networking	SFD: 1 Switch License subscription for 3 years, 3200G BW	\$2,085	Each	20%	\$1,668	Other	DC1
13785 629-BBFV	13785 629-BBFV	Dell Networking	SFD: 1 Switch License subscription for 5 years, 3200G BW	\$3,475	Each	20%	\$2,780	Other	DC1
13785 629-BBFW	13785 629-BBFW	Dell Networking	SFD: 1 Switch License subscription for 1 year, 6400G BW	\$1,390	Each	20%	\$1,112	Other	DC1
13785 629-BBFX	13785 629-BBFX	Dell Networking	SFD: 1 Switch License subscription for 1 year, 3200G BW	\$695	Each	20%	\$556	Other	DC1
13785 634-BTHW	13785 634-BTHW	Dell Networking	SmartFabric Director, 8 Switches, Perpetual	\$6,995	Each	20%	\$5,596	Other	DC1
13785 634-BTHX	13785 634-BTHX	Dell Networking	SmartFabric Director, 32 Switches, Perpetual	\$7,995	Each	20%	\$6,396	Other	DC1
13785 634-BTHY	13785 634-BTHY	Dell Networking	SmartFabric Director, 64 Switches, Perpetual	\$9,995	Each	20%	\$7,996	Other	DC1
13785 634-BUYI	13785 634-BUYI	Dell Networking	SmartFabric Director 8 Switches, Test Only, Customer Kit	\$0	Each	20%	\$0	Other	DC1
13785 827-4139	13785 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
13785 827-4144	13785 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
13785 900-9997	13785 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
13788 210-ATXJ	13788 210-ATXJ	Dell Networking	VMware SD-WAN Standard Edition New Service Subscription, Prepaid, Hosted VCO	\$0	Each	20%	\$0	Other	DC1
13788 210-ATXK	13788 210-ATXK	Dell Networking	VMware SD-WAN Enterprise Edition New Service Subscription, Prepaid, Hosted VCO	\$0	Each	20%	\$0	Other	DC1
13788 210-ATXM	13788 210-ATXM	Dell Networking	VMware SD-WAN Premium Edition New Service Subscription, Prepaid, Hosted VCO	\$0	Each	20%	\$0	Other	DC1
13788 210-AUGN	13788 210-AUGN	Dell Networking	Renewal VMware SD-WAN Standard Edition Service Subscription, Prepaid, Hosted	\$0	Each	20%	\$0	Other	DC1
13788 210-AUGO	13788 210-AUGO	Dell Networking	Renewal VMware SD-WAN Premium Edition Service Subscription, Prepaid, Hosted	\$0	Each	20%	\$0	Other	DC1
13788 210-AUGP	13788 210-AUGP	Dell Networking	Renewal VMware SD-WAN Enterprise Edition Service Subscription, Prepaid, Hosted	\$0	Each	20%	\$0	Other	DC1
13788 555-BBNG	13788 555-BBNG	Dell Networking	Thank you for Choosing Dell	\$0	Each	20%	\$0	Other	DC1
13788 634-BUII	13788 634-BUII	Dell Networking	VMware SD-WAN 10 Gbps Ent. Ed. Service Sub. for 1 year, Prepaid,Hosted VCO	\$13,500	Each	20%	\$10,800	Other	DC1
13788 634-BUJK	13788 634-BUJK	Dell Networking	VMware SD-WAN 10 Mbps Prem. Ed. Service Sub. 1 Year, Prepaid,Hosted VCO w/	\$440	Each	20%	\$352	Other	DC1
13788 634-BUQL	13788 634-BUQL	Dell Networking	VMware SD-WAN 500 Mbps Standard Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$1,075	Each	20%	\$860	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13788 634-BUQN	13788 634-BUQN	Dell Networking	VMware SD-WAN 500 Mbps Prem. Ed. Service sub., 1 Year, Prepaid,Hosted VCO w/	\$4,720	Each	20%	\$3,776	Other	DC1
13788 634-BUQO	13788 634-BUQO	Dell Networking	VMware SD-WAN 30 Mbps Ent. Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$520	Each	20%	\$416	Other	DC1
13788 634-BUOP	13788 634-BUOP	Dell Networking	VMware SD-WAN 50 Mbps Ent. Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$830	Each	20%	\$664	Other	DC1
13788 634-BUOQ	13788 634-BUOQ	Dell Networking	VMware SD-WAN 2 Gbps Standard Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$3,390	Each	20%	\$2,712	Other	DC1
13788 634-BUOR	13788 634-BUOR	Dell Networking	VMware SD-WAN 50 Mbps Prem. Ed. Service sub., 1 Year, Prepaid,Hosted VCO w/	\$1,180	Each	20%	\$944	Other	DC1
13788 634-BUOS	13788 634-BUOS	Dell Networking	VMware SD-WAN 200 Mbps Standard Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$405	Each	20%	\$324	Other	DC1
13788 634-BUOT	13788 634-BUOT	Dell Networking	VMware SD-WAN 200 Mbps Ent. Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$1,730	Each	20%	\$1,384	Other	DC1
13788 634-BUOU	13788 634-BUOU	Dell Networking	VMware SD-WAN 1 Gbps Ent. Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$3,540	Each	20%	\$2,832	Other	DC1
13788 634-BUQW	13788 634-BUQW	Dell Networking	VMware SD-WAN 2 Gbps Prem. Ed. Service sub., 1 Year, Prepaid,Hosted VCO w/	\$8,260	Each	20%	\$6,608	Other	DC1
13788 634-BUQY	13788 634-BUQY	Dell Networking	VMware SD-WAN 500 Mbps Ent. Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$3,320	Each	20%	\$2,656	Other	DC1
13788 634-BURB	13788 634-BURB	Dell Networking	VMware SD-WAN 10 Mbps Ent. Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$200	Each	20%	\$160	Other	DC1
13788 634-BURF	13788 634-BURF	Dell Networking	VMware SD-WAN 200 Mbps Prem. Ed. Service sub., 1 Year, Prepaid,Hosted VCO w/	\$2,730	Each	20%	\$2,184	Other	DC1
13788 634-BURG	13788 634-BURG	Dell Networking	VMware SD-WAN 5 Gbps Standard Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$4,950	Each	20%	\$3,960	Other	DC1
13788 634-BURH	13788 634-BURH	Dell Networking	VMware SD-WAN 1 Gbps Prem. Ed. Service sub., 1 Year, Prepaid,Hosted VCO w/	\$6,540	Each	20%	\$5,232	Other	DC1
13788 634-BURJ	13788 634-BURJ	Dell Networking	VMware SD-WAN 5 Gbps Ent. Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$8,000	Each	20%	\$6,400	Other	DC1
13788 634-BURK	13788 634-BURK	Dell Networking	VMware SD-WAN 1 Gbps Standard Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$2,200	Each	20%	\$1,760	Other	DC1
13788 634-BURM	13788 634-BURM	Dell Networking	VMware SD-WAN 30 Mbps Prem. Ed. Service sub., 1 Year, Prepaid,Hosted VCO w/	\$760	Each	20%	\$608	Other	DC1
13788 634-BURN	13788 634-BURN	Dell Networking	VMware SD-WAN 100 Mbps Standard Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$300	Each	20%	\$240	Other	DC1
13788 634-BURO	13788 634-BURO	Dell Networking	VMware SD-WAN 5 Gbps Prem. Ed. Service sub., 1 Year, Prepaid,Hosted VCO w/	\$13,200	Each	20%	\$10,560	Other	DC1
13788 634-BURP	13788 634-BURP	Dell Networking	VMware SD-WAN 100 Mbps Prem. Ed. Service sub., 1 Year, Prepaid,Hosted VCO w/	\$1,580	Each	20%	\$1,264	Other	DC1
13788 634-BURQ	13788 634-BURQ	Dell Networking	VMware SD-WAN 10 Gbps Standard Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$6,530	Each	20%	\$5,224	Other	DC1
13788 634-BURR	13788 634-BURR	Dell Networking	VMware SD-WAN 10 Gbps Ent. Ed. Service Sub. for 1 year, Prepaid,Hosted VCO	\$13,500	Each	20%	\$10,800	Other	DC1
13788 634-BURS	13788 634-BURS	Dell Networking	VMware SD-WAN 2 Gbps Ent. Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$3,760	Each	20%	\$3,008	Other	DC1
13788 634-BURT	13788 634-BURT	Dell Networking	VMware SD-WAN 100 Mbps Ent. Ed. Service Sub. for 1 Year, Prepaid,Hosted VCO	\$1,070	Each	20%	\$856	Other	DC1
13788 634-BURU	13788 634-BURU	Dell Networking	VMware SD-WAN 2 Gbps APAC add-on Services Sub. Renewal for 1 Year, Prepaid	\$19,000	Each	20%	\$15,200	Other	DC1
13788 634-BURY	13788 634-BURY	Dell Networking	VMware SD-WAN 200 Mbps APAC add-on Services Sub. Renewal for 1 Year, Prepaid	\$3,200	Each	20%	\$2,560	Other	DC1
13788 634-BUSB	13788 634-BUSB	Dell Networking	VMware SD-WAN 500 Mbps APAC add-on Services Sub. Renewal for 1 Year, Prepaid	\$9,100	Each	20%	\$7,280	Other	DC1
13788 634-BUSC	13788 634-BUSC	Dell Networking	VMware SD-WAN 50 Mbps APAC add-on Services Sub. Renewal for 1 Year, Prepaid	\$250	Each	20%	\$200	Other	DC1
13788 634-BUSN	13788 634-BUSN	Dell Networking	VMware SD-WAN 5 Gbps APAC add-on Services Sub. Renewal for 1 Year, Prepaid	\$22,000	Each	20%	\$17,600	Other	DC1
13788 634-BUSO	13788 634-BUSO	Dell Networking	VMware SD-WAN 30 Mbps APAC add-on Services Sub. Renewal for 1 Year, Prepaid	\$210	Each	20%	\$168	Other	DC1
13788 634-BUSW	13788 634-BUSW	Dell Networking	VMware SD-WAN 10 Mbps APAC add-on Services Sub. Renewal for 1 Year, Prepaid	\$140	Each	20%	\$112	Other	DC1
13788 634-BUSZ	13788 634-BUSZ	Dell Networking	VMware SD-WAN 1 Gbps APAC add-on Services Sub. Renewal for 1 Year, Prepaid	\$14,500	Each	20%	\$11,600	Other	DC1
13788 634-BUTC	13788 634-BUTC	Dell Networking	VMware SD-WAN 100 Mbps APAC add-on Services Sub. Renewal for 1 Year, Prepaid	\$900	Each	20%	\$720	Other	DC1
13788 634-BWJC	13788 634-BWJC	Dell Networking	VMware SD-WAN 750 Mbps Prem. Ed. Service Sub. for 1 Year Prepaid Hosted VCO	\$5,640	Each	20%	\$4,512	Other	DC1
13788 634-BWJG	13788 634-BWJG	Dell Networking	VMware SD-WAN 750 Mbps Standard Ed. Service Sub. for 1 Year Prepaid Hosted VCO	\$1,640	Each	20%	\$1,312	Other	DC1
13788 634-BWJH	13788 634-BWJH	Dell Networking	VMware SD-WAN 350 Mbps Standard Ed. Service Sub. for 1 Year Prepaid Hosted VCO	\$740	Each	20%	\$592	Other	DC1
13788 634-BWJQ	13788 634-BWJQ	Dell Networking	VMware SD-WAN 350 Mbps Prem. Ed. Service Sub. for 1 Year Prepaid Hosted VCO	\$3,730	Each	20%	\$2,984	Other	DC1
13788 634-BWJS	13788 634-BWJS	Dell Networking	VMware SD-WAN 350Mbps Latin America add-on Service Sub. for 1 year, renewal	\$13,700	Each	20%	\$10,960	Other	DC1
13788 634-BWJW	13788 634-BWJW	Dell Networking	VMware SD-WAN 750Mbps Latin America add-on Service Sub. for 1 year, renewal	\$24,800	Each	20%	\$19,840	Other	DC1
13788 634-BWJX	13788 634-BWJX	Dell Networking	VMware SD-WAN 750 Mbps Ent. Ed. Service Sub. for 1 Year Prepaid Hosted VCO	\$3,440	Each	20%	\$2,752	Other	DC1
13788 634-BWKG	13788 634-BWKG	Dell Networking	VMware SD-WAN 350 Mbps Ent. Ed. Service Sub. for 1 Year Prepaid Hosted VCO	\$2,530	Each	20%	\$2,024	Other	DC1
13788 634-BWPT	13788 634-BWPT	Dell Networking	VMware SD-WAN 10 Gbps Prem. Ed. Service Sub. for 1 year Prepaid Hosted VCO	\$20,500	Each	20%	\$16,400	Other	DC1
13788 634-BXEQ	13788 634-BXEQ	Dell Networking	Dell EMC SD-WAN 500 Mbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$2,565	Each	20%	\$2,052	Other	DC1
13788 634-BXER	13788 634-BXER	Dell Networking	Dell EMC SD-WAN 50 Mbps Premium Ed. Subscription for 5 year, 5 month activation,	\$6,310	Each	20%	\$5,048	Other	DC1
13788 634-BXES	13788 634-BXES	Dell Networking	Dell EMC SD-WAN 200 Mbps Premium Ed. Subscription for 3 year, 5 month activation,	\$7,781	Each	20%	\$6,225	Other	DC1
13788 634-BXET	13788 634-BXET	Dell Networking	Dell EMC SD-WAN 1 Gbps Latin America Add-on for 3 year, 5 month activation, Hosted	\$82,650	Each	20%	\$66,120	Other	DC1
13788 634-BXEU	13788 634-BXEU	Dell Networking	Dell EMC SD-WAN 350 Mbps Enterprise Ed. Subscription for 5 year, 5 month	\$11,385	Each	20%	\$9,108	Other	DC1
13788 634-BXEV	13788 634-BXEV	Dell Networking	Dell EMC SD-WAN 50 Mbps Enterprise Ed. Subscription for 5 year, 5 month activation,	\$3,735	Each	20%	\$2,988	Other	DC1
13788 634-BXEW	13788 634-BXEW	Dell Networking	Dell EMC SD-WAN 5 Gbps Latin America Add-on for 3 year, 5 month activation, Hosted	\$184,680	Each	20%	\$147,744	Other	DC1
13788 634-BXEX	13788 634-BXEX	Dell Networking	Dell EMC SD-WAN 500 Mbps Standard Ed. Subscription for 5 year, 5 month activation,	\$4,838	Each	20%	\$3,870	Other	DC1
13788 634-BXEY	13788 634-BXEY	Dell Networking	Dell EMC SD-WAN 30 Mbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$210	Each	20%	\$168	Other	DC1
13788 634-BXEZ	13788 634-BXEZ	Dell Networking	Dell EMC SD-WAN 1 Gbps Standard Ed. Subscription for 5 year, 5 month activation,	\$9,900	Each	20%	\$7,920	Other	DC1
13788 634-BXFB	13788 634-BXFB	Dell Networking	Dell EMC SD-WAN 30 Mbps Latin America Add-on for 5 year, 5 month activation,	\$1,620	Each	20%	\$1,296	Other	DC1
13788 634-BXFC	13788 634-BXFC	Dell Networking	Dell EMC SD-WAN 5 Gbps Latin America Add-on for 1 year, 5 month activation, Hosted	\$64,800	Each	20%	\$51,840	Other	DC1
13788 634-BXFD	13788 634-BXFD	Dell Networking	Dell EMC SD-WAN 750 Mbps Standard Ed. Subscription for 1 year, 5 month activation,	\$1,640	Each	20%	\$1,312	Other	DC1
13788 634-BXFE	13788 634-BXFE	Dell Networking	Dell EMC SD-WAN 50 Mbps Latin America Add-on for 3 year, 5 month activation,	\$1,568	Each	20%	\$1,254	Other	DC1
13788 634-BXFF	13788 634-BXFF	Dell Networking	Dell EMC SD-WAN 30 Mbps Premium Ed. Subscription for 1 year, 5 month activation,	\$760	Each	20%	\$608	Other	DC1
13788 634-BXFG	13788 634-BXFG	Dell Networking	Dell EMC SD-WAN 500 Mbps Latin America Add-on for 3 year, 5 month activation,	\$58,710	Each	20%	\$46,968	Other	DC1
13788 634-BXFH	13788 634-BXFH	Dell Networking	Dell EMC SD-WAN 500 Mbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$25,935	Each	20%	\$20,748	Other	DC1
13788 634-BXFI	13788 634-BXFI	Dell Networking	Dell EMC SD-WAN 750 Mbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$33,690	Each	20%	\$26,954	Other	DC1
13788 634-BXFJ	13788 634-BXFJ	Dell Networking	Dell EMC SD-WAN 750 Mbps Premium Ed. Subscription for 3 year, 5 month activation,	\$16,074	Each	20%	\$12,859	Other	DC1
13788 634-BXFK	13788 634-BXFK	Dell Networking	Dell EMC SD-WAN 30 Mbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$945	Each	20%	\$756	Other	DC1
13788 634-BXFL	13788 634-BXFL	Dell Networking	Dell EMC SD-WAN 1 Gbps Enterprise Ed. Subscription for 1 year, 5 month activation,	\$3,540	Each	20%	\$2,832	Other	DC1
13788 634-BXFM	13788 634-BXFM	Dell Networking	Dell EMC SD-WAN 350 Mbps Premium Ed. Subscription for 5 year, 5 month activation,	\$16,785	Each	20%	\$13,428	Other	DC1
13788 634-BXFN	13788 634-BXFN	Dell Networking	Dell EMC SD-WAN 500 Mbps Enterprise Ed. Subscription for 3 year, 5 month	\$9,462	Each	20%	\$7,570	Other	DC1
13788 634-BXFO	13788 634-BXFO	Dell Networking	Dell EMC SD-WAN 350 Mbps Latin America Add-on for 5 year, 5 month activation,	\$61,650	Each	20%	\$49,320	Other	DC1
13788 634-BXFP	13788 634-BXFP	Dell Networking	Dell EMC SD-WAN 50 Mbps Premium Ed. Subscription for 1 year, 5 month activation,	\$1,180	Each	20%	\$944	Other	DC1
13788 634-BXFQ	13788 634-BXFQ	Dell Networking	Dell EMC SD-WAN 10 Gbps Standard Ed. Subscription for 3 year, 5 month activation,	\$18,611	Each	20%	\$14,889	Other	DC1
13788 634-BXFR	13788 634-BXFR	Dell Networking	Dell EMC SD-WAN 50 Mbps Premium Ed. Subscription for 3 year, 5 month activation,	\$3,363	Each	20%	\$2,690	Other	DC1
13788 634-BXFS	13788 634-BXFS	Dell Networking	Dell EMC SD-WAN 10 Mbps Enterprise Ed. Subscription for 3 year, 5 month activation,	\$798	Each	20%	\$638	Other	DC1
13788 634-BXFT	13788 634-BXFT	Dell Networking	Dell EMC SD-WAN 10 Gbps Enterprise Ed. Subscription for 5 year, 5 month activation,	\$60,750	Each	20%	\$48,600	Other	DC1
13788 634-BXFU	13788 634-BXFU	Dell Networking	Dell EMC SD-WAN 200 Mbps Standard Ed. Subscription for 5 year, 5 month activation,	\$1,823	Each	20%	\$1,458	Other	DC1
13788 634-BXFW	13788 634-BXFW	Dell Networking	Dell EMC SD-WAN 200 Mbps Standard Ed. Subscription for 3 year, 5 month activation,	\$1,155	Each	20%	\$924	Other	DC1
13788 634-BXFW	13788 634-BXFW	Dell Networking	Dell EMC SD-WAN 10 Mbps Latin America Add-on for 5 year, 5 month activation,	\$1,080	Each	20%	\$864	Other	DC1
13788 634-BXFX	13788 634-BXFX	Dell Networking	Dell EMC SD-WAN 350 Mbps Enterprise Ed. Subscription for 1 year, 5 month	\$2,530	Each	20%	\$2,024	Other	DC1
13788 634-BXFY	13788 634-BXFY	Dell Networking	Dell EMC SD-WAN 50 Mbps Enterprise Ed. Subscription for 1 year, 5 month activation,	\$830	Each	20%	\$664	Other	DC1
13788 634-BXFZ	13788 634-BXFZ	Dell Networking	Dell EMC SD-WAN 350 Mbps Standard Ed. Subscription for 3 year, 5 month activation,	\$2,109	Each	20%	\$1,687	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13788 634-BXGB	13788 634-BXGB	Dell Networking	Dell EMC SD-WAN 200 Mbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$9,120	Each	20%	\$7,296	Other	DC1
13788 634-BXGC	13788 634-BXGC	Dell Networking	Dell EMC SD-WAN 5 Gbps Premium Ed. Subscription for 3 year, 5 month activation,	\$37,620	Each	20%	\$30,096	Other	DC1
13788 634-BXGD	13788 634-BXGD	Dell Networking	Dell EMC SD-WAN 10 Mbps Premium Ed. Subscription for 3 year, 5 month activation,	\$1,254	Each	20%	\$1,003	Other	DC1
13788 634-BXGE	13788 634-BXGE	Dell Networking	Dell EMC SD-WAN 10 Mbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$630	Each	20%	\$504	Other	DC1
13788 634-BXGF	13788 634-BXGF	Dell Networking	Dell EMC SD-WAN 100 Mbps Enterprise Ed. Subscription for 1 year, 5 month	\$1,070	Each	20%	\$856	Other	DC1
13788 634-BXGG	13788 634-BXGG	Dell Networking	Dell EMC SD-WAN 100 Mbps Latin America Add-on for 3 year, 5 month activation,	\$684	Each	20%	\$547	Other	DC1
13788 634-BXGH	13788 634-BXGH	Dell Networking	Dell EMC SD-WAN 100 Mbps Premium Ed. Subscription for 5 year, 5 month activation,	\$7,110	Each	20%	\$5,688	Other	DC1
13788 634-BXGI	13788 634-BXGI	Dell Networking	Dell EMC SD-WAN 750 Mbps Standard Ed. Subscription for 5 year, 5 month activation,	\$7,380	Each	20%	\$5,904	Other	DC1
13788 634-BXGJ	13788 634-BXGJ	Dell Networking	Dell EMC SD-WAN 500 Mbps Premium Ed. Subscription for 1 year, 5 month activation,	\$4,720	Each	20%	\$3,776	Other	DC1
13788 634-BXGK	13788 634-BXGK	Dell Networking	Dell EMC SD-WAN 1 Gbps Premium Ed. Subscription for 1 year, 5 month activation,	\$9,540	Each	20%	\$7,632	Other	DC1
13788 634-BXGL	13788 634-BXGL	Dell Networking	Dell EMC SD-WAN 500 Mbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$9,100	Each	20%	\$7,280	Other	DC1
13788 634-BXGM	13788 634-BXGM	Dell Networking	Dell EMC SD-WAN 750 Mbps Enterprise Ed. Subscription for 5 year, 5 month	\$15,480	Each	20%	\$12,384	Other	DC1
13788 634-BXGN	13788 634-BXGN	Dell Networking	Dell EMC SD-WAN 200 Mbps Enterprise Ed. Subscription for 1 year, 5 month	\$1,730	Each	20%	\$1,384	Other	DC1
13788 634-BXGO	13788 634-BXGO	Dell Networking	Dell EMC SD-WAN 500 Mbps Latin America Add-on for 1 year, 5 month activation,	\$20,600	Each	20%	\$16,480	Other	DC1
13788 634-BXGP	13788 634-BXGP	Dell Networking	Dell EMC SD-WAN 500 Mbps Premium Ed. Subscription for 5 year, 5 month activation,	\$21,240	Each	20%	\$16,992	Other	DC1
13788 634-BXGQ	13788 634-BXGQ	Dell Networking	Dell EMC SD-WAN 200 Mbps Latin America Add-on for 5 year, 5 month activation,	\$30,600	Each	20%	\$24,480	Other	DC1
13788 634-BXGR	13788 634-BXGR	Dell Networking	Dell EMC SD-WAN 750 Mbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$11,800	Each	20%	\$9,440	Other	DC1
13788 634-BXGS	13788 634-BXGS	Dell Networking	Dell EMC SD-WAN 200 Mbps Enterprise Ed. Subscription for 3 year, 5 month	\$4,931	Each	20%	\$3,945	Other	DC1
13788 634-BXGT	13788 634-BXGT	Dell Networking	Dell EMC SD-WAN 100 Mbps Premium Ed. Subscription for 1 year, 5 month activation,	\$1,580	Each	20%	\$1,264	Other	DC1
13788 634-BXGU	13788 634-BXGU	Dell Networking	Dell EMC SD-WAN 500 Mbps Enterprise Ed. Subscription for 1 year, 5 month	\$3,320	Each	20%	\$2,656	Other	DC1
13788 634-BXGV	13788 634-BXGV	Dell Networking	Dell EMC SD-WAN 2 Gbps Enterprise Ed. Subscription for 1 year, 5 month activation,	\$3,760	Each	20%	\$3,008	Other	DC1
13788 634-BXGW	13788 634-BXGW	Dell Networking	Dell EMC SD-WAN 350 Mbps Standard Ed. Subscription for 5 year, 5 month activation,	\$3,330	Each	20%	\$2,664	Other	DC1
13788 634-BXGX	13788 634-BXGX	Dell Networking	Dell EMC SD-WAN 5 Gbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$62,700	Each	20%	\$50,160	Other	DC1
13788 634-BXGY	13788 634-BXGY	Dell Networking	Dell EMC SD-WAN 50 Mbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$1,125	Each	20%	\$900	Other	DC1
13788 634-BXGZ	13788 634-BXGZ	Dell Networking	Dell EMC SD-WAN 10 Gbps Enterprise Ed. Subscription for 1 year, 5 month activation,	\$13,500	Each	20%	\$10,800	Other	DC1
13788 634-BXHB	13788 634-BXHB	Dell Networking	Dell EMC SD-WAN 350 Mbps Premium Ed. Subscription for 3 year, 5 month activation,	\$10,631	Each	20%	\$8,505	Other	DC1
13788 634-BXHC	13788 634-BXHC	Dell Networking	Dell EMC SD-WAN 100 Mbps Enterprise Ed. Subscription for 5 year, 5 month	\$4,816	Each	20%	\$3,852	Other	DC1
13788 634-BXHD	13788 634-BXHD	Dell Networking	Dell EMC SD-WAN 50 Mbps Latin America Add-on for 5 year, 5 month activation,	\$2,475	Each	20%	\$1,980	Other	DC1
13788 634-BXHE	13788 634-BXHE	Dell Networking	Dell EMC SD-WAN 10 Mbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$399	Each	20%	\$319	Other	DC1
13788 634-BXHF	13788 634-BXHF	Dell Networking	Dell EMC SD-WAN 350 Mbps Enterprise Ed. Subscription for 3 year, 5 month	\$7,211	Each	20%	\$5,769	Other	DC1
13788 634-BXHG	13788 634-BXHG	Dell Networking	Dell EMC SD-WAN 500 Mbps Premium Ed. Subscription for 3 year, 5 month activation,	\$13,452	Each	20%	\$10,762	Other	DC1
13788 634-BXHH	13788 634-BXHH	Dell Networking	Dell EMC SD-WAN 1 Gbps Standard Ed. Subscription for 1 year, 5 month activation,	\$2,200	Each	20%	\$1,760	Other	DC1
13788 634-BXHI	13788 634-BXHI	Dell Networking	Dell EMC SD-WAN 10 Gbps Standard Ed. Subscription for 5 year, 5 month activation,	\$29,385	Each	20%	\$23,508	Other	DC1
13788 634-BXHJ	13788 634-BXHJ	Dell Networking	Dell EMC SD-WAN 2 Gbps Premium Ed. Subscription for 1 year, 5 month activation,	\$8,260	Each	20%	\$6,608	Other	DC1
13788 634-BXHK	13788 634-BXHK	Dell Networking	Dell EMC SD-WAN 2 Gbps Standard Ed. Subscription for 1 year, 5 month activation,	\$3,390	Each	20%	\$2,712	Other	DC1
13788 634-BXHL	13788 634-BXHL	Dell Networking	Dell EMC SD-WAN 350 Mbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$6,150	Each	20%	\$4,920	Other	DC1
13788 634-BXHM	13788 634-BXHM	Dell Networking	Dell EMC SD-WAN 350 Mbps Latin America Add-on for 1 year, 5 month activation,	\$13,700	Each	20%	\$10,960	Other	DC1
13788 634-BXHN	13788 634-BXHN	Dell Networking	Dell EMC SD-WAN 750 Mbps Premium Ed. Subscription for 5 year, 5 month activation,	\$25,380	Each	20%	\$20,304	Other	DC1
13788 634-BXHO	13788 634-BXHO	Dell Networking	Dell EMC SD-WAN 1 Gbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$41,325	Each	20%	\$33,060	Other	DC1
13788 634-BXHP	13788 634-BXHP	Dell Networking	Dell EMC SD-WAN 50 Mbps Latin America Add-on for 1 year, 5 month activation,	\$550	Each	20%	\$440	Other	DC1
13788 634-BXHQ	13788 634-BXHQ	Dell Networking	Dell EMC SD-WAN 750 Mbps Enterprise Ed. Subscription for 1 year, 5 month	\$3,440	Each	20%	\$2,752	Other	DC1
13788 634-BXHR	13788 634-BXHR	Dell Networking	Dell EMC SD-WAN 2 Gbps Standard Ed. Subscription for 5 year, 5 month activation,	\$15,255	Each	20%	\$12,204	Other	DC1
13788 634-BXHS	13788 634-BXHS	Dell Networking	Dell EMC SD-WAN 5 Gbps Premium Ed. Subscription for 5 year, 5 month activation,	\$59,400	Each	20%	\$47,520	Other	DC1
13788 634-BXHT	13788 634-BXHT	Dell Networking	Dell EMC SD-WAN 2 Gbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$19,000	Each	20%	\$15,200	Other	DC1
13788 634-BXHU	13788 634-BXHU	Dell Networking	Dell EMC SD-WAN 30 Mbps Premium Ed. Subscription for 3 year, 5 month activation,	\$2,166	Each	20%	\$1,733	Other	DC1
13788 634-BXHV	13788 634-BXHV	Dell Networking	Dell EMC SD-WAN 10 Gbps Premium Ed. Subscription for 1 year, 5 month activation,	\$20,500	Each	20%	\$16,400	Other	DC1
13788 634-BXHW	13788 634-BXHW	Dell Networking	Dell EMC SD-WAN 10 Mbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$140	Each	20%	\$112	Other	DC1
13788 634-BXHX	13788 634-BXHX	Dell Networking	Dell EMC SD-WAN 30 Mbps Premium Ed. Subscription for 5 year, 5 month activation,	\$3,420	Each	20%	\$2,736	Other	DC1
13788 634-BXHY	13788 634-BXHY	Dell Networking	Dell EMC SD-WAN 10 Mbps Latin America Add-on for 1 year, 5 month activation,	\$240	Each	20%	\$192	Other	DC1
13788 634-BXHZ	13788 634-BXHZ	Dell Networking	Dell EMC SD-WAN 5 Gbps Premium Ed. Subscription for 1 year, 5 month activation,	\$13,200	Each	20%	\$10,560	Other	DC1
13788 634-BXIB	13788 634-BXIB	Dell Networking	Dell EMC SD-WAN 10 Gbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$128,250	Each	20%	\$102,600	Other	DC1
13788 634-BXIC	13788 634-BXIC	Dell Networking	Dell EMC SD-WAN 10 Gbps Latin America Add-on for 5 year, 5 month activation,	\$367,650	Each	20%	\$294,120	Other	DC1
13788 634-BXID	13788 634-BXID	Dell Networking	Dell EMC SD-WAN 750 Mbps Premium Ed. Subscription for 1 year, 5 month activation,	\$5,640	Each	20%	\$4,512	Other	DC1
13788 634-BXIE	13788 634-BXIE	Dell Networking	Dell EMC SD-WAN 100 Mbps Standard Ed. Subscription for 1 year, 5 month activation,	\$300	Each	20%	\$240	Other	DC1
13788 634-BXIF	13788 634-BXIF	Dell Networking	Dell EMC SD-WAN 500 Mbps Standard Ed. Subscription for 1 year, 5 month activation,	\$1,075	Each	20%	\$860	Other	DC1
13788 634-BXIG	13788 634-BXIG	Dell Networking	Dell EMC SD-WAN 10 Gbps Latin America Add-on for 3 year, 5 month activation,	\$232,845	Each	20%	\$186,276	Other	DC1
13788 634-BXIH	13788 634-BXIH	Dell Networking	Dell EMC SD-WAN 750 Mbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$53,100	Each	20%	\$42,480	Other	DC1
13788 634-BXII	13788 634-BXII	Dell Networking	Dell EMC SD-WAN 200 Mbps Premium Ed. Subscription for 1 year, 5 month activation,	\$2,730	Each	20%	\$2,184	Other	DC1
13788 634-BXIJ	13788 634-BXIJ	Dell Networking	Dell EMC SD-WAN 100 Mbps Premium Ed. Subscription for 3 year, 5 month activation,	\$4,503	Each	20%	\$3,602	Other	DC1
13788 634-BXIK	13788 634-BXIK	Dell Networking	Dell EMC SD-WAN 1 Gbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$65,250	Each	20%	\$52,200	Other	DC1
13788 634-BXIL	13788 634-BXIL	Dell Networking	Dell EMC SD-WAN 100 Mbps Latin America Add-on for 3 year, 5 month activation,	\$5,416	Each	20%	\$4,332	Other	DC1
13788 634-BXIM	13788 634-BXIM	Dell Networking	Dell EMC SD-WAN 10 Gbps Premium Ed. Subscription for 5 year, 5 month activation,	\$92,250	Each	20%	\$73,800	Other	DC1
13788 634-BXIN	13788 634-BXIN	Dell Networking	Dell EMC SD-WAN 5 Gbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$99,000	Each	20%	\$79,200	Other	DC1
13788 634-BXIO	13788 634-BXIO	Dell Networking	Dell EMC SD-WAN 10 Mbps Premium Ed. Subscription for 5 year, 5 month activation,	\$1,980	Each	20%	\$1,584	Other	DC1
13788 634-BXIP	13788 634-BXIP	Dell Networking	Dell EMC SD-WAN 2 Gbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$85,500	Each	20%	\$68,400	Other	DC1
13788 634-BXIQ	13788 634-BXIQ	Dell Networking	Dell EMC SD-WAN 500 Mbps Enterprise Ed. Subscription for 5 year, 5 month	\$14,940	Each	20%	\$11,952	Other	DC1
13788 634-BXIR	13788 634-BXIR	Dell Networking	Dell EMC SD-WAN 2 Gbps Standard Ed. Subscription for 3 year, 5 month activation,	\$9,662	Each	20%	\$7,730	Other	DC1
13788 634-BXIS	13788 634-BXIS	Dell Networking	Dell EMC SD-WAN 2 Gbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$54,150	Each	20%	\$43,320	Other	DC1
13788 634-BXIT	13788 634-BXIT	Dell Networking	Dell EMC SD-WAN 1 Gbps Latin America Add-on for 5 year, 5 month activation, Hosted	\$130,500	Each	20%	\$104,400	Other	DC1
13788 634-BXIU	13788 634-BXIU	Dell Networking	Dell EMC SD-WAN 10 Gbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$81,225	Each	20%	\$64,980	Other	DC1
13788 634-BXIV	13788 634-BXIV	Dell Networking	Dell EMC SD-WAN 500 Mbps Standard Ed. Subscription for 3 year, 5 month activation,	\$3,064	Each	20%	\$2,451	Other	DC1
13788 634-BXIW	13788 634-BXIW	Dell Networking	Dell EMC SD-WAN 5 Gbps Standard Ed. Subscription for 1 year, 5 month activation,	\$4,950	Each	20%	\$3,960	Other	DC1
13788 634-BXIX	13788 634-BXIX	Dell Networking	Dell EMC SD-WAN 1 Gbps Enterprise Ed. Subscription for 5 year, 5 month activation,	\$15,930	Each	20%	\$12,744	Other	DC1
13788 634-BXIY	13788 634-BXIY	Dell Networking	Dell EMC SD-WAN 2 Gbps Enterprise Ed. Subscription for 5 year, 5 month activation,	\$16,920	Each	20%	\$13,536	Other	DC1
13788 634-BXIZ	13788 634-BXIZ	Dell Networking	Dell EMC SD-WAN 5 Gbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$22,000	Each	20%	\$17,600	Other	DC1
13788 634-BXJB	13788 634-BXJB	Dell Networking	Dell EMC SD-WAN 100 Mbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$4,050	Each	20%	\$3,240	Other	DC1
13788 634-BXJC	13788 634-BXJC	Dell Networking	Dell EMC SD-WAN 30 Mbps Enterprise Ed. Subscription for 1 year, 5 month activation,	\$520	Each	20%	\$416	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13788 634-BXJD	13788 634-BXJD	Dell Networking	Dell EMC SD-WAN 1 Gbps Premium Ed. Subscription for 3 year, 5 month activation,	\$18,639	Each	20%	\$14,911	Other	DC1	
13788 634-BXJE	13788 634-BXJE	Dell Networking	Dell EMC SD-WAN 1 Gbps Enterprise Ed. Subscription for 3 year, 5 month activation,	\$10,089	Each	20%	\$8,071	Other	DC1	
13788 634-BXJF	13788 634-BXJF	Dell Networking	Dell EMC SD-WAN 5 Gbps Standard Ed. Subscription for 5 year, 5 month activation,	\$22,275	Each	20%	\$17,820	Other	DC1	
13788 634-BXJG	13788 634-BXJG	Dell Networking	Dell EMC SD-WAN 500 Mbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$40,950	Each	20%	\$32,760	Other	DC1	
13788 634-BXJH	13788 634-BXJH	Dell Networking	Dell EMC SD-WAN 1 Gbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$14,500	Each	20%	\$11,600	Other	DC1	
13788 634-BXJI	13788 634-BXJI	Dell Networking	Dell EMC SD-WAN 5 Gbps Latin America Add-on for 5 year, 5 month activation, Hosted	\$291,600	Each	20%	\$233,280	Other	DC1	
13788 634-BXJJ	13788 634-BXJJ	Dell Networking	Dell EMC SD-WAN 1 Gbps Latin America Add-on for 1 year, 5 month activation, Hosted	\$29,000	Each	20%	\$23,200	Other	DC1	
13788 634-BXJK	13788 634-BXJK	Dell Networking	Dell EMC SD-WAN 200 Mbps Premium Ed. Subscription for 5 year, 5 month activation,	\$12,285	Each	20%	\$9,828	Other	DC1	
13788 634-BXJL	13788 634-BXJL	Dell Networking	Dell EMC SD-WAN 100 Mbps Latin America Add-on for 1 year, 5 month activation,	\$1,900	Each	20%	\$1,520	Other	DC1	
13788 634-BXJM	13788 634-BXJM	Dell Networking	Dell EMC SD-WAN 5 Gbps Enterprise Ed. Subscription for 3 year, 5 month activation,	\$22,800	Each	20%	\$18,240	Other	DC1	
13788 634-BXJN	13788 634-BXJN	Dell Networking	Dell EMC SD-WAN 2 Gbps Latin America Add-on for 1 year, 5 month activation, Hosted	\$55,500	Each	20%	\$47,600	Other	DC1	
13788 634-BXJO	13788 634-BXJO	Dell Networking	Dell EMC SD-WAN 200 Mbps Latin America Add-on for 3 year, 5 month activation,	\$19,380	Each	20%	\$15,504	Other	DC1	
13788 634-BXJP	13788 634-BXJP	Dell Networking	Dell EMC SD-WAN 500 Mbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$250	Each	20%	\$200	Other	DC1	
13788 634-BXJQ	13788 634-BXJQ	Dell Networking	Dell EMC SD-WAN 2 Gbps Premium Ed. Subscription for 5 year, 5 month activation,	\$37,170	Each	20%	\$29,736	Other	DC1	
13788 634-BXJR	13788 634-BXJR	Dell Networking	Dell EMC SD-WAN 5 Gbps Enterprise Ed. Subscription for 5 year, 5 month activation,	\$36,000	Each	20%	\$28,800	Other	DC1	
13788 634-BXJS	13788 634-BXJS	Dell Networking	Dell EMC SD-WAN 100 Mbps Latin America Add-on for 5 year, 5 month activation,	\$8,550	Each	20%	\$6,840	Other	DC1	
13788 634-BXJT	13788 634-BXJT	Dell Networking	Dell EMC SD-WAN 500 Mbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$599	Each	20%	\$479	Other	DC1	
13788 634-BXJU	13788 634-BXJU	Dell Networking	Dell EMC SD-WAN 750 Mbps Latin America Add-on for 3 year, 5 month activation,	\$70,680	Each	20%	\$56,544	Other	DC1	
13788 634-BXJV	13788 634-BXJV	Dell Networking	Dell EMC SD-WAN 10 Gbps Enterprise Ed. Subscription for 3 year, 5 month activation,	\$38,475	Each	20%	\$30,780	Other	DC1	
13788 634-BXJW	13788 634-BXJW	Dell Networking	Dell EMC SD-WAN 200 Mbps Standard Ed. Subscription for 1 year, 5 month activation,	\$405	Each	20%	\$324	Other	DC1	
13788 634-BXJX	13788 634-BXJX	Dell Networking	Dell EMC SD-WAN 200 Mbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$14,400	Each	20%	\$11,520	Other	DC1	
13788 634-BXJY	13788 634-BXJY	Dell Networking	Dell EMC SD-WAN 350 Mbps Latin America Add-on for 3 year, 5 month activation,	\$39,045	Each	20%	\$31,236	Other	DC1	
13788 634-BXJZ	13788 634-BXJZ	Dell Networking	Dell EMC SD-WAN 750 Mbps Enterprise Ed. Subscription for 3 year, 5 month	\$9,804	Each	20%	\$7,843	Other	DC1	
13788 634-BXKB	13788 634-BXKB	Dell Networking	Dell EMC SD-WAN 10 Mbps Enterprise Ed. Subscription for 1 year, 5 month activation,	\$280	Each	20%	\$224	Other	DC1	
13788 634-BXKC	13788 634-BXKC	Dell Networking	Dell EMC SD-WAN 10 Gbps Latin America Add-on for 1 year, 5 month activation,	\$81,700	Each	20%	\$65,360	Other	DC1	
13788 634-BXKD	13788 634-BXKD	Dell Networking	Dell EMC SD-WAN 750 Mbps Latin America Add-on for 5 year, 5 month activation,	\$111,600	Each	20%	\$89,280	Other	DC1	
13788 634-BXKE	13788 634-BXKE	Dell Networking	Dell EMC SD-WAN 30 Mbps Enterprise Ed. Subscription for 3 year, 5 month activation,	\$11,482	Each	20%	\$9,186	Other	DC1	
13788 634-BXKF	13788 634-BXKF	Dell Networking	Dell EMC SD-WAN 200 Mbps Enterprise Ed. Subscription for 5 year, 5 month	\$7,785	Each	20%	\$6,228	Other	DC1	
13788 634-BXKG	13788 634-BXKG	Dell Networking	Dell EMC SD-WAN 1 Gbps Standard Ed. Subscription for 3 year, 5 month activation,	\$6,270	Each	20%	\$5,016	Other	DC1	
13788 634-BXKH	13788 634-BXKH	Dell Networking	Dell EMC SD-WAN 10 Gbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$28,500	Each	20%	\$22,800	Other	DC1	
13788 634-BXKI	13788 634-BXKI	Dell Networking	Dell EMC SD-WAN 750 Mbps Standard Ed. Subscription for 3 year, 5 month activation,	\$4,674	Each	20%	\$3,739	Other	DC1	
13788 634-BXKJ	13788 634-BXKJ	Dell Networking	Dell EMC SD-WAN 350 Mbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$17,528	Each	20%	\$14,022	Other	DC1	
13788 634-BXKK	13788 634-BXKK	Dell Networking	Dell EMC SD-WAN 30 Mbps Latin America Add-on for 1 year, 5 month activation,	\$360	Each	20%	\$288	Other	DC1	
13788 634-BXKL	13788 634-BXKL	Dell Networking	Dell EMC SD-WAN 50 Mbps Enterprise Ed. Subscription for 3 year, 5 month activation,	\$2,366	Each	20%	\$1,893	Other	DC1	
13788 634-BXKM	13788 634-BXKM	Dell Networking	Dell EMC SD-WAN 2 Gbps Enterprise Ed. Subscription for 3 year, 5 month activation,	\$10,716	Each	20%	\$8,573	Other	DC1	
13788 634-BXKN	13788 634-BXKN	Dell Networking	Dell EMC SD-WAN 200 Mbps Latin America Add-on for 1 year, 5 month activation,	\$6,800	Each	20%	\$5,440	Other	DC1	
13788 634-BXKO	13788 634-BXKO	Dell Networking	Dell EMC SD-WAN 100 Mbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$900	Each	20%	\$720	Other	DC1	
13788 634-BXKP	13788 634-BXKP	Dell Networking	Dell EMC SD-WAN 1 Gbps Premium Ed. Subscription for 5 year, 5 month activation,	\$29,430	Each	20%	\$23,544	Other	DC1	
13788 634-BXKQ	13788 634-BXKQ	Dell Networking	Dell EMC SD-WAN 10 Gbps Premium Ed. Subscription for 3 year, 5 month activation,	\$58,425	Each	20%	\$46,740	Other	DC1	
13788 634-BXKR	13788 634-BXKR	Dell Networking	Dell EMC SD-WAN 500 Mbps APJ Add-on for 3 year, 5 month activation, Hosted VCO	\$713	Each	20%	\$570	Other	DC1	
13788 634-BXKS	13788 634-BXKS	Dell Networking	Dell EMC SD-WAN 100 Mbps Standard Ed. Subscription for 3 year, 5 month activation,	\$855	Each	20%	\$684	Other	DC1	
13788 634-BXKT	13788 634-BXKT	Dell Networking	Dell EMC SD-WAN 5 Gbps Enterprise Ed. Subscription for 1 year, 5 month activation,	\$8,000	Each	20%	\$6,400	Other	DC1	
13788 634-BXKU	13788 634-BXKU	Dell Networking	Dell EMC SD-WAN 350 Mbps Premium Ed. Subscription for 1 year, 5 month activation,	\$3,730	Each	20%	\$2,984	Other	DC1	
13788 634-BXKV	13788 634-BXKV	Dell Networking	Dell EMC SD-WAN 5 Gbps Standard Ed. Subscription for 3 year, 5 month activation,	\$14,108	Each	20%	\$11,286	Other	DC1	
13788 634-BXKW	13788 634-BXKW	Dell Networking	Dell EMC SD-WAN 2 Gbps Latin America Add-on for 3 year, 5 month activation, Hosted	\$168,575	Each	20%	\$135,660	Other	DC1	
13788 634-BXKX	13788 634-BXKX	Dell Networking	Dell EMC SD-WAN 200 Mbps APJ Add-on for 1 year, 5 month activation, Hosted VCO	\$3,200	Each	20%	\$2,560	Other	DC1	
13788 634-BXKY	13788 634-BXKY	Dell Networking	Dell EMC SD-WAN 350 Mbps APJ Add-on for 5 year, 5 month activation, Hosted VCO	\$27,675	Each	20%	\$22,140	Other	DC1	
13788 634-BXKZ	13788 634-BXKZ	Dell Networking	Dell EMC SD-WAN 10 Mbps Premium Ed. Subscription for 1 year, 5 month activation,	\$440	Each	20%	\$352	Other	DC1	
13788 634-BXLB	13788 634-BXLB	Dell Networking	Dell EMC SD-WAN 300 Mbps Latin America Add-on for 3 year, 5 month activation,	\$1,026	Each	20%	\$821	Other	DC1	
13788 634-BXLC	13788 634-BXLC	Dell Networking	Dell EMC SD-WAN 10 Mbps Enterprise Ed. Subscription for 5 year, 5 month activation,	\$1,260	Each	20%	\$1,008	Other	DC1	
13788 634-BXLD	13788 634-BXLD	Dell Networking	Dell EMC SD-WAN 10 Gbps Standard Ed. Subscription for 1 year, 5 month activation,	\$6,530	Each	20%	\$5,224	Other	DC1	
13788 634-BXLE	13788 634-BXLE	Dell Networking	Dell EMC SD-WAN 2 Gbps Latin America Add-on for 5 year, 5 month activation, Hosted	\$267,750	Each	20%	\$214,200	Other	DC1	
13788 634-BXLF	13788 634-BXLF	Dell Networking	Dell EMC SD-WAN 500 Mbps Latin America Add-on for 5 year, 5 month activation,	\$92,700	Each	20%	\$74,160	Other	DC1	
13788 634-BXLG	13788 634-BXLG	Dell Networking	Dell EMC SD-WAN 100 Mbps Standard Ed. Subscription for 5 year, 5 month activation,	\$1,350	Each	20%	\$1,080	Other	DC1	
13788 634-BXLH	13788 634-BXLH	Dell Networking	Dell EMC SD-WAN 2 Gbps Premium Ed. Subscription for 3 year, 5 month activation,	\$23,541	Each	20%	\$18,833	Other	DC1	
13788 634-BXLI	13788 634-BXLI	Dell Networking	Dell EMC SD-WAN 750 Mbps Latin America Add-on for 1 year, 5 month activation,	\$24,800	Each	20%	\$19,840	Other	DC1	
13788 634-BXLJ	13788 634-BXLJ	Dell Networking	Dell EMC SD-WAN 100 Mbps Enterprise Ed. Subscription for 3 year, 5 month	\$3,050	Each	20%	\$2,440	Other	DC1	
13788 634-BXLK	13788 634-BXLK	Dell Networking	Dell EMC SD-WAN 350 Mbps Standard Ed. Subscription for 1 year, 5 month activation,	\$740	Each	20%	\$592	Other	DC1	
13788 634-BXLL	13788 634-BXLL	Dell Networking	Dell EMC SD-WAN 30 Mbps Enterprise Ed. Subscription for 5 year, 5 month activation,	\$2,340	Each	20%	\$1,872	Other	DC1	
13788 827-4139	13788 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$199,286	Each	20%	\$87,429	Other	DC1	
13788 827-4144	13788 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
13788 900-9997	13788 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
14043 331-5216	14043 331-5216	Dell Networking	Customer Kit, Dell Networking, Cable, QSFP+, 40GbE Active Fiber Optical Cable, 10	\$585	Each	20%	\$468	Other	DC1	
14043 331-5308	14043 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1	
14043 331-5311	14043 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1	
14043 331-8185	14043 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1	
14043 331-8186	14043 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1	
14043 331-8187	14043 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1	
14043 331-8188	14043 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables) ,	\$1,195	Each	20%	\$956	Other	DC1	
14043 331-8189	14043 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1	
14043 331-8190	14043 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1	
14043 332-1667	14043 332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1	
14043 407-BBBY	14043 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
14043 407-BBDB	14043 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 500m Reach	\$250	Each	20%	\$200	Other	DC1	
14043 407-BBDC	14043 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
14043 407-BBDG	14043 407-BBDG	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber	\$1,950	Each	20%	\$1,560	Other	DC1	
14043 407-BBDM	14043 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+, FC, 150M, SW, FIN	\$234	Each	20%	\$187	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14043 407-BBEE	14043 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
14043 407-BBEF	14043 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
14043 407-BBEL	14043 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
14043 470-AAFD	14043 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
14043 470-AAFE	14043 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
14043 470-AAFF	14043 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
14043 470-AAFG	14043 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
14043 470-AAGC	14043 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
14043 470-AAGD	14043 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
14043 470-AAGE	14043 470-AAGE	Dell Networking	Dell Networking, Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
14043 470-AAGG	14043 470-AAGG	Dell Networking	Dell Networking, Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
14043 470-AAGI	14043 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
14043 470-AAGL	14043 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
14043 470-AAGN	14043 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
14043 470-AAGP	14043 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
14043 470-AAGR	14043 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
14043 470-AAGT	14043 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
14043 470-AAIB	14043 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
14043 492-BBGM	14043 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1
14043 817-8549	14043 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
14043 817-8550	14043 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
14043 817-8551	14043 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
14043 817-8554	14043 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
14043 817-8555	14043 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
14043 817-8558	14043 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
14043 900-9997	14043 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
14090 331-5216	14090 331-5216	Dell Networking	Customer Kit, Dell Networking, Cable, QSFP+, 40GbE Active Fiber Optical Cable, 10	\$595	Each	20%	\$476	Other	DC1
14090 331-5308	14090 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
14090 331-5311	14090 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
14090 331-8184	14090 331-8184	Dell Networking	User Guide, Force10 MXL Blade Switch	\$2	Each	20%	\$2	Other	DC1
14090 331-8185	14090 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1
14090 331-8186	14090 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1
14090 331-8187	14090 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1
14090 331-8188	14090 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables),	\$1,195	Each	20%	\$956	Other	DC1
14090 331-8189	14090 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1
14090 331-8190	14090 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1
14090 332-1667	14090 332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1
14090 407-BBBW	14090 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
14090 407-BBBY	14090 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
14090 407-BBDB	14090 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 500m Reach	\$250	Each	20%	\$200	Other	DC1
14090 407-BBDC	14090 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
14090 407-BBDG	14090 407-BBDG	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber	\$1,950	Each	20%	\$1,560	Other	DC1
14090 407-BBDM	14090 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+, FC, 150M, SW, FIN	\$254	Each	20%	\$187	Other	DC1
14090 407-BBEF	14090 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
14090 407-BBEF	14090 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
14090 470-AAFD	14090 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
14090 470-AAFE	14090 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
14090 470-AAFF	14090 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
14090 470-AAFG	14090 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
14090 470-AAGC	14090 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
14090 470-AAGD	14090 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
14090 470-AAGE	14090 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
14090 470-AAGG	14090 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
14090 470-AAGI	14090 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
14090 470-AAGL	14090 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
14090 470-AAGN	14090 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
14090 470-AAGP	14090 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
14090 470-AAGR	14090 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
14090 470-AAGT	14090 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
14090 470-AAIB	14090 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
14090 470-ABXL	14090 470-ABXL	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
14090 470-ABLY	14090 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
14090 470-ABMC	14090 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
14090 470-ABME	14090 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
14090 470-ABMF	14090 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
14090 470-ABMH	14090 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
14090 470-ABMK	14090 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
14090 470-ABMM	14090 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
14090 470-ABMO	14090 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
14090 492-BBGM	14090 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1
14090 817-8549	14090 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
14090 817-8550	14090 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
14090 817-8551	14090 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
14090 817-8554	14090 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
14090 817-8555	14090 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
14090 817-8558	14090 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
14090 900-9997	14090 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
24043 331-8185	24043 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1	
24043 331-8186	24043 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1	
24043 331-8187	24043 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1	
24043 407-BBBY	24043 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
24043 407-BBDB	24043 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
24043 407-BBDC	24043 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
24043 407-BBDG	24043 407-BBDG	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber	\$1,950	Each	20%	\$1,560	Other	DC1	
24043 407-BBDM	24043 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+, FC, 150M.SW.FIN	\$234	Each	20%	\$187	Other	DC1	
24043 407-BBEE	24043 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
24043 407-BBEF	24043 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
24043 407-BBEL	24043 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
24043 470-AAFD	24043 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
24043 470-AAFE	24043 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
24043 470-AAFF	24043 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
24043 470-AAFG	24043 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$350	Each	20%	\$280	Other	DC1	
24043 470-AAGC	24043 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
24043 470-AAGD	24043 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
24043 470-AAGE	24043 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
24043 470-AAGG	24043 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
24043 470-AAGI	24043 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
24043 470-AAGL	24043 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
24043 470-AAGN	24043 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
24043 470-AAGP	24043 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
24043 470-AAGR	24043 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
24043 470-AAGT	24043 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
24043 470-AAIB	24043 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$120	Each	20%	\$96	Other	DC1	
24043 492-BBGM	24043 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8i4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1	
24043 900-9997	24043 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
24090 331-5308	24090 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1	
24090 331-5311	24090 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1	
24090 331-8184	24090 331-8184	Dell Networking	User Guide, Force10 MXL Blade Switch	\$2	Each	20%	\$2	Other	DC1	
24090 331-8185	24090 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1	
24090 331-8186	24090 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1	
24090 331-8187	24090 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1	
24090 331-8188	24090 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables),	\$1,195	Each	20%	\$956	Other	DC1	
24090 331-8189	24090 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1	
24090 331-8190	24090 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1	
24090 407-BBBW	24090 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
24090 407-BBBY	24090 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
24090 407-BBDB	24090 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
24090 407-BBDC	24090 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
24090 407-BBDG	24090 407-BBDG	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber	\$1,950	Each	20%	\$1,560	Other	DC1	
24090 407-BBDM	24090 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+, FC, 150M.SW.FIN	\$234	Each	20%	\$187	Other	DC1	
24090 407-BBEE	24090 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
24090 407-BBEF	24090 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
24090 407-BBEL	24090 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
24090 470-AAFD	24090 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
24090 470-AAFE	24090 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
24090 470-AAFF	24090 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
24090 470-AAFG	24090 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$350	Each	20%	\$280	Other	DC1	
24090 470-AAGC	24090 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
24090 470-AAGD	24090 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
24090 470-AAGE	24090 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
24090 470-AAGG	24090 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
24090 470-AAGI	24090 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
24090 470-AAGL	24090 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
24090 470-AAGN	24090 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
24090 470-AAGP	24090 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
24090 470-AAGR	24090 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
24090 470-AAIB	24090 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$120	Each	20%	\$96	Other	DC1	
24090 470-ABLB	24090 470-ABLB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$120	Each	20%	\$96	Other	DC1	
24090 470-ABLX	24090 470-ABLX	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
24090 470-ABMF	24090 470-ABMF	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
24090 492-BBGM	24090 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8i4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1	
24090 900-9997	24090 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
34043 331-8185	34043 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1	
34043 331-8186	34043 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1	
34043 331-8187	34043 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1	
34043 407-BBBY	34043 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
34043 407-BBDB	34043 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
34043 407-BBDC	34043 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
34043 407-BBDG	34043 407-BBDG	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber	\$1,950	Each	20%	\$1,560	Other	DC1	
34043 407-BBDM	34043 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+, FC, 150M.SW.FIN	\$234	Each	20%	\$187	Other	DC1	
34043 407-BBEE	34043 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
34043 407-BBEF	34043 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
34043 407-BBEL	34043 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
34043 470-AAFD	34043 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
34043 470-AAFE	34043 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
34043 470-AAFF	34043 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
34043 470-AAFG	34043 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
34043 470-AAGC	34043 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
34043 470-AAGD	34043 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
34043 470-AAGE	34043 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
34043 470-AAGG	34043 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
34043 470-AAGI	34043 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
34043 470-AAGL	34043 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
54090 900-9997	54090 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
34043 470-AAGN	34043 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
34043 470-AAGP	34043 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
34043 470-AAGR	34043 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
34043 470-AAGT	34043 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
34043 470-AAIB	34043 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
34043 492-BBGM	34043 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1
34090 331-5308	34090 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
34090 331-5311	34090 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
34090 331-8184	34090 331-8184	Dell Networking	User Guide, Force10 MXL Blade Switch	\$2	Each	20%	\$2	Other	DC1
34090 331-8185	34090 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1
34090 331-8186	34090 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1
34090 331-8187	34090 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1
34090 331-8188	34090 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables),	\$1,195	Each	20%	\$956	Other	DC1
34090 331-8189	34090 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1
34090 331-8190	34090 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1
34090 407-BBBW	34090 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
34090 407-BBBY	34090 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
34090 407-BBDB	34090 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
34090 407-BBDC	34090 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
34090 407-BBDG	34090 407-BBDG	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber	\$1,950	Each	20%	\$1,560	Other	DC1
34090 407-BBDM	34090 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+, FC,150M,SW,FIN	\$234	Each	20%	\$187	Other	DC1
34090 407-BBEE	34090 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
34090 407-BBEF	34090 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
34090 407-BBEL	34090 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
34090 470-AAFD	34090 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
34090 470-AAFE	34090 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
34090 470-AAFF	34090 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
34090 470-AAFG	34090 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
34090 470-AAGC	34090 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
34090 470-AAGD	34090 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
34090 470-AAGE	34090 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
34090 470-AAGG	34090 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
34090 470-AAGI	34090 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
34090 470-AAGL	34090 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
34090 470-AAGN	34090 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
34090 470-AAGP	34090 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
34090 470-AAGR	34090 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
34090 470-AAGT	34090 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
34090 470-AAIB	34090 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
34090 470-ABLX	34090 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
34090 470-ABMF	34090 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
34090 492-BBGM	34090 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1
54090 331-5308	54090 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
54090 331-5311	54090 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
54090 331-8184	54090 331-8184	Dell Networking	User Guide, Force10 MXL Blade Switch	\$2	Each	20%	\$2	Other	DC1
54090 331-8185	54090 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1
54090 331-8186	54090 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1
54090 331-8187	54090 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1
54090 331-8188	54090 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables),	\$1,195	Each	20%	\$956	Other	DC1
54090 331-8189	54090 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1
54090 331-8190	54090 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1
54090 407-BBBW	54090 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
54090 407-BBBY	54090 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
54090 407-BBDB	54090 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
54090 407-BBDC	54090 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
54090 407-BBDG	54090 407-BBDG	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber	\$1,950	Each	20%	\$1,560	Other	DC1
54090 407-BBDM	54090 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+, FC,150M,SW,FIN	\$234	Each	20%	\$187	Other	DC1
54090 407-BBEE	54090 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
54090 407-BBEF	54090 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
54090 407-BBEL	54090 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
54090 470-AAFD	54090 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
54090 470-AAFE	54090 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
54090 470-AAFF	54090 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
54090 470-AAFG	54090 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
54090 470-AAGC	54090 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
54090 470-AAGD	54090 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
54090 470-AAGE	54090 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Source Price	UoM		Calculated Column Price/UoM (Calculated)	L(Column 1*Column K)		
54090 470-AAGG	54090 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
54090 470-AAGI	54090 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
54090 470-AAGL	54090 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
54090 470-AAGN	54090 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
54090 470-AAGP	54090 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
54090 470-AAGR	54090 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
54090 470-AAGT	54090 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
54090 470-AAIB	54090 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
54090 470-ABXL	54090 470-ABXL	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
54090 470-ABMF	54090 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,175	Each	20%	\$920	Other	DC1	
54090 492-BBGM	54090 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,550	Each	20%	\$2,879	Other	DC1	
1244 210-AEWN	1244 210-AEWN	Dell Networking	Dell Networking C1048P rapid access node, PoE+, 48x 10GbE and 2x 10GbE SFP+ ports	\$5,650	Each	20%	\$4,520	Other	DC1	
1244 210-AEWO	1244 210-AEWO	Dell Networking	Dell Networking C1048P rapid access node, PoE+, 48x 10GbE and 2x 10GbE SFP+ ports	\$5,870	Each	20%	\$4,696	Other	DC1	
1244 332-1286	1244 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
1244 343-BBEH	1244 343-BBEH	Dell Networking	Dell Networking C1048P User Guide	\$0	Each	20%	\$0	Other	DC1	
1244 407-BBDB	1244 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
1244 407-BBDC	1244 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
1244 407-BBED	1244 407-BBED	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 220m reach on	\$790	Each	20%	\$632	Other	DC1	
1244 407-BBEE	1244 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
1244 407-BBEF	1244 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
1244 407-BBEH	1244 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1	
1244 407-BBEI	1244 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
1244 407-BBEL	1244 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
1244 407-BBGO	1244 407-BBGO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1	
1244 407-BBON	1244 407-BBON	Dell Networking	Dell Networking, Transceiver, 10GbE SFP+ LRM Optic, 1310nm Wavelength, 220m	\$790	Each	20%	\$632	Other	DC1	
1244 407-BBOD	1244 407-BBOD	Dell Networking	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
1244 407-BBOP	1244 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
1244 407-BBOR	1244 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
1244 407-BBOS	1244 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
1244 407-BBOT	1244 407-BBOT	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF, Customer kit	\$150	Each	20%	\$120	Other	DC1	
1244 407-BBOU	1244 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
1244 407-BBOV	1244 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1	
1244 407-BBOY	1244 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1	
1244 407-BBRI	1244 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
1244 407-BBRK	1244 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR,1550nm,Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1	
1244 450-ADYH	1244 450-ADYH	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P	\$20	Each	20%	\$16	Other	DC1	
1244 450-ADYK	1244 450-ADYK	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P, Cust Kit	\$65	Each	20%	\$52	Other	DC1	
1244 450-AEPQ	1244 450-AEPQ	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15, Customer Kit	\$31	Each	20%	\$24	Other	DC1	
1244 450-AEPR	1244 450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20	Each	20%	\$16	Other	DC1	
1244 450-AESU	1244 450-AESU	Dell Networking	Dell Networking MPS1000 External Power Supply	\$554	Each	20%	\$443	Other	DC1	
1244 450-AESV	1244 450-AESV	Dell Networking	Dell Networking MPS1000 External Power Supply, 1000w, for select switches, Cust Kit	\$889	Each	20%	\$712	Other	DC1	
1244 470-AAGL	1244 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
1244 470-AAGN	1244 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
1244 470-AAGP	1244 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
1244 470-AAGR	1244 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
1244 470-AAGT	1244 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
1244 470-AAPT	1244 470-AAPT	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$55	Each	20%	\$44	Other	DC1	
1244 470-AAPU	1244 470-AAPU	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$80	Each	20%	\$64	Other	DC1	
1244 470-AAPW	1244 470-AAPW	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$36	Each	20%	\$29	Other	DC1	
1244 470-AAPX	1244 470-AAPX	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$111	Each	20%	\$89	Other	DC1	
1244 470-AAVG	1244 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
1244 470-AAVH	1244 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
1244 470-AAVI	1244 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
1244 470-AAVJ	1244 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
1244 470-AAVK	1244 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1	
1244 470-ABDB	1244 470-ABDB	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
1244 470-ABDC	1244 470-ABDC	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15, Argentina	\$20	Each	20%	\$16	Other	DC1	
1244 470-ABHC	1244 470-ABHC	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$43	Each	20%	\$34	Other	DC1	
1244 770-BBGD	1244 770-BBGD	Dell Networking	Mounting Bracket for MPS600 or 1000 in 1U rack, comes in a pair of 1/3 width mounting	\$149	Each	20%	\$119	Other	DC1	
1244 770-BBGE	1244 770-BBGE	Dell Networking	Enclosure for Mounting up to 3xMPS600 or 3xMPS1000 in 1U, Brackets Included, Cust	\$172	Each	20%	\$138	Other	DC1	
1244 770-BBGF	1244 770-BBGF	Dell Networking	Mounting Bracket for MPS or RPS in 1U rack, comes with mounting brackets for full	\$40	Each	20%	\$32	Other	DC1	
1244 827-4139	1244 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
1244 827-4144	1244 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
1244 847-2729	1244 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
1244 847-2730	1244 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
1244 847-2734	1244 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
1244 900-9997	1244 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
1244 903-0939	1244 903-0939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	Each	20%	\$80	Other	DC1	
1244 922-4998	1244 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1	
1244 980-5088	1244 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1	
1244 980-7177	1244 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
1244 983-2917	1244 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1	
1244 983-2918	1244 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%	\$15	Other	DC1	
1244 983-9618	1244 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%	\$17	Other	DC1	
1244 983-9619	1244 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%	\$12	Other	DC1	
1244 983-9638	1244 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%	\$400	Other	DC1	
1244 985-3817	1244 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) L(Column I*Column K)		
1244 985-3837	1244 985-3837	Dell Networking	ARS Cardboard Packing Box no shipping (NTB, DSK or MON, etc.)	\$38	Each	20%	\$30	Other	DC1	
1244 994-6778	1244 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1	
1244 994-9398	1244 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%	\$42	Other	DC1	
1056 210-AFEI	1056 210-AFEI	Dell Networking	Dell Networking, Line Card, 24x 10GbE 10GBASE-T RJ45 ports, for C9010 network	\$26,400	Each	20%	\$21,120	Other	DC1	
1056 210-AFEK	1056 210-AFEK	Dell Networking	Dell Networking, Line Card, 24x 10GbE SFP+ ports, for C9010 network director	\$26,400	Each	20%	\$21,120	Other	DC1	
1056 332-1286	1056 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
1056 407-BBBW	1056 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
1056 407-BBBY	1056 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
1056 407-BBDB	1056 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
1056 407-BBDC	1056 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
1056 407-BBDE	1056 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
1056 407-BBEE	1056 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
1056 407-BBEF	1056 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
1056 407-BBEH	1056 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1	
1056 407-BBEI	1056 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
1056 407-BBGL	1056 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
1056 407-BBGN	1056 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1	
1056 407-BBOO	1056 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
1056 407-BBOP	1056 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
1056 407-BBOR	1056 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
1056 407-BBOS	1056 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
1056 407-BBOU	1056 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
1056 407-BBOV	1056 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1	
1056 407-BBOY	1056 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1	
1056 407-BBPH	1056 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
1056 407-BBRB	1056 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
1056 407-BBRK	1056 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1	
1056 470-AABX	1056 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1	
1056 470-AAFD	1056 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
1056 470-AAFE	1056 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
1056 470-AAFF	1056 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
1056 470-AAFG	1056 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$350	Each	20%	\$280	Other	DC1	
1056 470-AAGC	1056 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
1056 470-AAGD	1056 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
1056 470-AAGE	1056 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
1056 470-AAGG	1056 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
1056 470-AAGI	1056 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
1056 470-AAGL	1056 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
1056 470-AAGN	1056 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
1056 470-AAGP	1056 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
1056 470-AAGR	1056 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
1056 470-AAGT	1056 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
1056 470-AAIB	1056 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$120	Each	20%	\$96	Other	DC1	
1056 470-AAVG	1056 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
1056 470-AAVH	1056 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
1056 470-AAVI	1056 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
1056 470-AAVJ	1056 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
1056 470-AAVK	1056 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable 0.5	\$65	Each	20%	\$52	Other	DC1	
1056 470-AAVO	1056 470-AAVO	Dell Networking	Dell Networking, Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
1056 470-AAVR	1056 470-AAVR	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
1056 470-AAVT	1056 470-AAVT	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable	\$380	Each	20%	\$304	Other	DC1	
1056 470-AAWE	1056 470-AAWE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
1056 470-AAWN	1056 470-AAWN	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
1056 470-AAWU	1056 470-AAWU	Dell Networking	Dell Networking, Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1	
1056 470-AAXB	1056 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$120	Each	20%	\$96	Other	DC1	
1056 470-AAXC	1056 470-AAXC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
1056 470-AAXH	1056 470-AAXH	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
1056 470-AAXI	1056 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$350	Each	20%	\$280	Other	DC1	
1056 470-AAZM	1056 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters (No optics	\$950	Each	20%	\$760	Other	DC1	
1056 470-ABGIG	1056 470-ABGIG	Dell Networking	Dell Networking, Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer Kit	\$375	Each	20%	\$300	Other	DC1	
1056 827-4130	1056 827-4130	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,296	Each	20%	\$87,429	Other	DC1	
1056 827-4144	1056 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
1056 847-2729	1056 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
1056 847-2730	1056 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
1056 847-2734	1056 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
1056 900-9997	1056 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
1056 903-0939	1056 903-0939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	Each	20%	\$80	Other	DC1	
1056 922-4998	1056 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1	
1056 980-5088	1056 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1	
1056 980-7177	1056 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
1056 983-2917	1056 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1	
1056 983-2918	1056 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%	\$15	Other	DC1	
1056 983-9618	1056 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%	\$17	Other	DC1	
1056 983-9619	1056 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%	\$12	Other	DC1	
1056 983-9638	1056 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%	\$400	Other	DC1	
1056 985-3817	1056 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
1056 985-3837	1056 985-3837	Dell Networking	ARS Cardboard Packing Box no shipping (NTB, DSK or MON, etc.)	\$38	Each	20%	\$30	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1056 994-6778	1056 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
1056 994-9398	1056 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%	\$42	Other	DC1
1116 210-AETR	1116 210-AETR	Dell Networking	Dell Networking C9010 network director, 10 slot, L3 enabled, includes 1x RPM, 1x AC	\$29,340	Each	20%	\$23,472	Other	DC1
1116 210-AETS	1116 210-AETS	Dell Networking	Dell Networking C9010 network director, 10 slot, L3 enabled, includes 1x RPM, 1x AC	\$32,090	Each	20%	\$25,672	Other	DC1
1116 332-1286	1116 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
1116 340-APYZ	1116 340-APYZ	Dell Networking	Dell Networking C9010 User Guide	\$0	Each	20%	\$0	Other	DC1
1116 3NM13	1116 3NM13	Dell Networking	CUS,RAIL,STAT,3RU,MET,C9010	\$2	Each	20%	\$2	Other	DC1
1116 407-BBDB	1116 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
1116 407-BBDC	1116 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
1116 407-BBDD	1116 407-BBDD	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 220m reach on	\$790	Each	20%	\$632	Other	DC1
1116 407-BBEE	1116 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
1116 407-BBEF	1116 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
1116 407-BBEI	1116 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
1116 407-BBEL	1116 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
1116 407-BBGO	1116 407-BBGO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1
1116 407-BBOP	1116 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
1116 407-BBOT	1116 407-BBOT	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF, Customer kit	\$150	Each	20%	\$120	Other	DC1
1116 407-BBOU	1116 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
1116 407-BBRI	1116 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
1116 407-BBRJ	1116 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
1116 407-BBSC	1116 407-BBSC	Dell Networking	Route Processor Module (RPM), C9010, CK	\$7,889	Each	20%	\$6,311	Other	DC1
1116 407-BBSQ	1116 407-BBSQ	Dell Networking	Route Processor Module (RPM) for C9010	\$21,500	Each	20%	\$17,200	Other	DC1
1116 450-AETH	1116 450-AETH	Dell Networking	Power Supply, C9010, 2900w, requires C19 power cord	\$2,500	Each	20%	\$2,000	Other	DC1
1116 450-AETL	1116 450-AETL	Dell Networking	Power Supply, C9010, 2900w, requires C19 power cord, Customer Kit	\$2,500	Each	20%	\$2,000	Other	DC1
1116 450-AFDW	1116 450-AFDW	Dell Networking	Power Cord, 250V, 20A, NEMA L6-20 to C19, 12 feet	\$25	Each	20%	\$20	Other	DC1
1116 450-AFDX	1116 450-AFDX	Dell Networking	Power Cord, 250V, 20A, NEMA 6-20 to C19, 12 feet	\$25	Each	20%	\$20	Other	DC1
1116 450-AFDY	1116 450-AFDY	Dell Networking	Power Cord, 250V, 16A, IRAM to C19, 6 Feet, Argentina	\$25	Each	20%	\$20	Other	DC1
1116 450-AFDZ	1116 450-AFDZ	Dell Networking	Power Cord, 250V, 16A, NBR14138 to C19, Brazil	\$25	Each	20%	\$20	Other	DC1
1116 450-AFEF	1116 450-AFEF	Dell Networking	Jumper Cord - C19/C20, 0.6M, 250V, 16A (North American, Guam, North Marianas,	\$25	Each	20%	\$20	Other	DC1
1116 467-9489	1116 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
1116 467-9490	1116 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
1116 470-AAGL	1116 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1116 470-AAGN	1116 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1116 470-AAGP	1116 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1116 470-AAGR	1116 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1116 470-AAGT	1116 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1116 470-AATW	1116 470-AATW	Dell Networking	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	DC1
1116 470-ABGL	1116 470-ABGL	Dell Networking	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1
1116 470-ABKO	1116 470-ABKO	Dell Networking	Basic cable management kit for C9010,CK	\$90	Each	20%	\$72	Other	DC1
1116 770-BBSV	1116 770-BBSV	Dell Networking	Ready Rails for C9010 Chassis, Customer Kit	\$558	Each	20%	\$446	Other	DC1
1116 770-BBSW	1116 770-BBSW	Dell Networking	Ready Rails for C9010 Chassis	\$558	Each	20%	\$446	Other	DC1
1116 827-4139	1116 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
1116 827-4144	1116 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$114,667	Each	20%	\$91,733	Other	DC1
1116 847-2729	1116 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
1116 847-2730	1116 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
1116 847-2734	1116 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
1116 900-9997	1116 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
1116 903-0939	1116 903-0939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	Each	20%	\$80	Other	DC1
1116 922-4998	1116 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
1116 980-5088	1116 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
1116 980-7177	1116 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1116 983-2917	1116 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
1116 983-2918	1116 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%	\$15	Other	DC1
1116 983-9618	1116 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%	\$17	Other	DC1
1116 983-9619	1116 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%	\$12	Other	DC1
1116 983-9638	1116 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%	\$400	Other	DC1
1116 985-3817	1116 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1116 985-3837	1116 985-3837	Dell Networking	ARS Cardboard Packing Box no shipping (NTB, DSK or MON, etc.)	\$38	Each	20%	\$30	Other	DC1
1116 987-1459	1116 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1
1116 987-1519	1116 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1
1116 994-6778	1116 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
1116 994-9398	1116 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%	\$42	Other	DC1
1116 WCW3Y	1116 WCW3Y	Dell Networking	Customer Kit Power Supply Alternating Current 2900W Delta Products	\$267	Each	20%	\$214	Other	DC1
2018 210-AJIT	2018 210-AJIT	Dell Networking	Dell EMC Switch N1124P-ON, L2, 24 ports RJ45 1GbE, 12 ports PoE/PoE+, 4 ports	\$2,600	Each	20%	\$2,080	Other	DC1
2018 210-ARUK	2018 210-ARUK	Dell Networking	Dell EMC Switch N1108EP-ON, L2, 8 ports, RJ45 PoE/PoE+, 2 ports SFP 1GbE	\$1,200	Each	20%	\$960	Other	DC1
2018 210-ASMV	2018 210-ASMV	Dell Networking	Dell EMC Switch N1148P-ON, L2, 48 ports RJ45 1GbE, 24 ports PoE/PoE+, 4 ports	\$4,100	Each	20%	\$3,280	Other	DC1
2018 210-ASMW	2018 210-ASMW	Dell Networking	Dell EMC Switch N1108T-ON, L2, 8 ports RJ45 1GbE, 2 ports SFP 1GbE	\$750	Each	20%	\$600	Other	DC1
2018 210-ASND	2018 210-ASND	Dell Networking	Dell EMC Switch N1108P-ON, L2, 8 ports RJ45 1GbE, 4 ports PoE/PoE+, 2 ports SFP	\$750	Each	20%	\$600	Other	DC1
2018 210-ASNE	2018 210-ASNE	Dell Networking	Dell EMC Switch N1148T-ON, L2, 48 ports RJ45 1GbE, 4 ports SFP+ 10GbE, Stacking	\$3,450	Each	20%	\$2,760	Other	DC1
2018 210-ASNH	2018 210-ASNH	Dell Networking	Dell EMC Switch N1124T-ON, L2, 24 ports RJ45 1GbE, 4 ports SFP+ 10GbE, Stacking	\$2,000	Each	20%	\$1,600	Other	DC1
2018 210-ASNI	2018 210-ASNI	Dell Networking	Dell EMC Switch N1124P-ON, L2, 24 ports RJ45 1GbE, 12 ports PoE/PoE+, 4 ports	\$2,600	Each	20%	\$2,080	Other	DC1
2018 332-1286	2018 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
2018 343-BBES	2018 343-BBES	Dell Networking	Dell Networking N1100 Series User Guide	\$3	Each	20%	\$2	Other	DC1
2018 343-BBEU	2018 343-BBEU	Dell Networking	Dell Networking N1100 Series User Guide Spanish, Portuguese, English	\$3	Each	20%	\$2	Other	DC1
2018 407-BBDB	2018 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
2018 407-BBDC	2018 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
2018 407-BBDE	2018 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12018 407-BBEE	12018 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12018 407-BBEF	12018 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
12018 407-BBEH	12018 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12018 407-BBEI	12018 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
12018 407-BBEL	12018 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
12018 407-BBRI	12018 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF.	\$200	Each	20%	\$160	Other	DC1
12018 407-BBRK	12018 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
12018 450-AAFH	12018 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
12018 450-AAFZ	12018 450-AAFZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12018 450-AASX	12018 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12018 450-ABOQ	12018 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IEC60320, Argentina	\$20	Each	20%	\$16	Other	DC1
12018 450-ADYH	12018 450-ADYH	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P	\$20	Each	20%	\$16	Other	DC1
12018 450-AEPR	12018 450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20	Each	20%	\$16	Other	DC1
12018 470-AAGL	12018 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12018 470-AAGN	12018 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12018 470-AAGP	12018 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12018 470-AAGR	12018 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12018 470-AAGT	12018 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12018 470-AAGY	12018 470-AAGY	Dell Networking	System Power Cord (Brazilian Portuguese)	\$0	Each	20%	\$0	Other	DC1
12018 470-AATB	12018 470-AATB	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12018 470-ABDB	12018 470-ABDB	Dell Networking	Power Cord, 250V, 10A, 6 feet, C15 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12018 470-ABDC	12018 470-ABDC	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15, Argentina	\$20	Each	20%	\$16	Other	DC1
12018 470-ABLY	12018 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
12018 470-ABMC	12018 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
12018 470-ABME	12018 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
12018 470-ABMH	12018 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
12018 470-ABMK	12018 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12018 470-ABMM	12018 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
12018 470-ABMO	12018 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12018 470-ABOZ	12018 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper TwinaX Direct Attach	\$95	Each	20%	\$76	Other	DC1
12018 470-ABPS	12018 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper TwinaX Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
12018 470-ABXQ	12018 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12018 470-ACLK	12018 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12018 470-ACLS	12018 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
12018 470-ACLX	12018 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
12018 470-ACMB	12018 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
12018 470-ACMF	12018 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
12018 470-ACMH	12018 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
12018 575-BBEE	12018 575-BBEE	Dell Networking	Mounting Bracket for half-width switch, 2-Post Rack	\$44	Each	20%	\$35	Other	DC1
12018 575-BBEF	12018 575-BBEF	Dell Networking	Rack Mount Kit for one switch (X1018, X1018P, X1026, X1026P, or X4012) into a 1 RU	\$20	Each	20%	\$16	Other	DC1
12018 575-BCBM	12018 575-BCBM	Dell Networking	Mounting Bracket, Ceiling and Wall, Customer Kit	\$39	Each	20%	\$31	Other	DC1
12018 770-BB JV	12018 770-BB JV	Dell Networking	No rails included	\$0	Each	20%	\$0	Other	DC1
12018 812-2387	12018 812-2387	Dell Networking	ProDeploy Volume Pricing (Minimum Qty and Separate Non-Tied Sku Required)	\$0	Each	20%	\$0	Other	DC1
12018 817-8548	12018 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$363	Each	20%	\$316	Other	DC1
12018 817-8549	12018 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
12018 817-8550	12018 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
12018 817-8551	12018 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
12018 817-8553	12018 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1
12018 817-8554	12018 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
12018 817-8555	12018 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
12018 817-8558	12018 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
12018 827-4139	12018 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
12018 827-4144	12018 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
12018 847-2729	12018 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
12018 847-2730	12018 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
12018 847-2731	12018 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
12018 847-2734	12018 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12018 900-9997	12018 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
12018 922-4998	12018 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12018 975-9969	12018 975-9969	Dell Networking	Deployment Verification Service	\$520	Each	20%	\$416	Other	DC1
12018 980-5088	12018 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12018 980-7177	12018 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12018 983-2917	12018 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12018 985-3817	12018 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12018 986-5518	12018 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12018 994-6778	12018 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
11651 210-ASMX	11651 210-ASMX	Dell Networking	Dell Networking N1548, 48x 1GbE + 4x 10GbE SFP+ fixed ports, Stacking, IO to PSU	\$4,301	Each	20%	\$3,441	Other	DC1
11651 210-ASMY	11651 210-ASMY	Dell Networking	Dell Networking N1524P, PoE+, 24x 1GbE + 4x 10GbE SFP+ fixed ports, Stacking, IO	\$3,332	Each	20%	\$2,666	Other	DC1
11651 210-ASNB	11651 210-ASNB	Dell Networking	Dell Networking N1548P, PoE+, 48x 1GbE + 4x 10GbE SFP+ fixed ports, Stacking, IO	\$4,600	Each	20%	\$3,680	Other	DC1
11651 210-ASNF	11651 210-ASNF	Dell Networking	Dell Networking N1524, 24x 1GbE + 4x 10GbE SFP+ fixed ports, Stacking, IO to PSU	\$2,100	Each	20%	\$1,680	Other	DC1
11651 210-ASSI	11651 210-ASSI	Dell Networking	Dell Networking N1524, 24x 1GbE + 4x 10GbE SFP+ fixed ports, Stacking, IO to PSU	\$1,000,000	Each	20%	\$800,000	Other	DC1
11651 332-1286	11651 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
11651 343-BBEG	11651 343-BBEG	Dell Networking	Dell Networking N1500 Series User Guide	\$3	Each	20%	\$2	Other	DC1
11651 407-BBDB	11651 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
11651 407-BBDC	11651 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
11651 407-BBDE	11651 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
11651 407-BBEE	11651 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (If applicable)
11651 407-BBEF	11651 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%		\$480	Other	DC1	
11651 407-BBEH	11651 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%		\$3,160	Other	DC1	
11651 407-BBEI	11651 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%		\$1,920	Other	DC1	
11651 407-BBEL	11651 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%		\$107	Other	DC1	
11651 407-BBOO	11651 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%		\$356	Other	DC1	
11651 407-BBOP	11651 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1	
11651 407-BBOR	11651 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%		\$200	Other	DC1	
11651 407-BBOS	11651 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%		\$107	Other	DC1	
11651 407-BBOT	11651 407-BBOT	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-FX, MMF, Customer kit	\$150	Each	20%		\$120	Other	DC1	
11651 407-BBOU	11651 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1	
11651 407-BBOV	11651 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%		\$3,160	Other	DC1	
11651 407-BBRI	11651 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%		\$160	Other	DC1	
11651 450-AAFH	11651 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%		\$16	Other	DC1	
11651 450-AAPZ	11651 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%		\$16	Other	DC1	
11651 450-AASX	11651 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%		\$16	Other	DC1	
11651 450-ABKO	11651 450-ABKO	Dell Networking	US 125Volt AC Power Cord (Kit)	\$15	Each	20%		\$12	Other	DC1	
11651 450-ABOQ	11651 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%		\$16	Other	DC1	
11651 450-ACGM	11651 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%		\$20	Other	DC1	
11651 450-ACGN	11651 450-ACGN	Dell Networking	Kit - Deskside Power Cord, GType, 230V, 2.5M (India)	\$100,000	Each	20%		\$80,000	Other	DC1	
11651 450-ACGT	11651 450-ACGT	Dell Networking	Kit - Deskside Power Cord, 220V, 1.8M (Indonesia, Laos, Pakistan, Vietnam)	\$20	Each	20%		\$16	Other	DC1	
11651 450-ADSY	11651 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%		\$15	Other	DC1	
11651 450-ADYH	11651 450-ADYH	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P	\$20	Each	20%		\$16	Other	DC1	
11651 450-ADYK	11651 450-ADYK	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P, Cust Kit	\$65	Each	20%		\$52	Other	DC1	
11651 450-AEPR	11651 450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20	Each	20%		\$16	Other	DC1	
11651 450-AEST	11651 450-AEST	Dell Networking	PowerConnect Redundant Power Supply 720w for PCT5500/7000 non-PoE	\$331	Each	20%		\$265	Other	DC1	
11651 450-RESU	11651 450-RESU	Dell Networking	Dell Networking MPS1000 External Power Supply	\$554	Each	20%		\$443	Other	DC1	
11651 467-5713	11651 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%		\$0	Other	DC1	
11651 470-AAGL	11651 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%		\$52	Other	DC1	
11651 470-AAGN	11651 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
11651 470-AAGP	11651 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
11651 470-AAGR	11651 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
11651 470-AAGT	11651 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%		\$248	Other	DC1	
11651 470-AAGY	11651 470-AAGY	Dell Networking	System Power Cord (Brazilian Portuguese)	\$0	Each	20%		\$0	Other	DC1	
11651 470-AATB	11651 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%		\$16	Other	DC1	
11651 470-AAVG	11651 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
11651 470-AAVH	11651 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
11651 470-AAVI	11651 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%		\$248	Other	DC1	
11651 470-AAVJ	11651 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
11651 470-AAVK	11651 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%		\$52	Other	DC1	
11651 470-ABDB	11651 470-ABDB	Dell Networking	Power Cord, 250V, 10A, 6 feet, C15 to NBR 14136, Brazil	\$20	Each	20%		\$16	Other	DC1	
11651 470-ABDC	11651 470-ABDC	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15, Argentina	\$20	Each	20%		\$16	Other	DC1	
11651 470-ABGF	11651 470-ABGF	Dell Networking	C9010 Early Adoption PROMO - Units purchased before Dec 11th will carry Enhanced	\$0	Each	20%		\$0	Other	DC1	
11651 470-ABLY	11651 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 7	\$210	Each	20%		\$168	Other	DC1	
11651 470-ABMC	11651 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%		\$180	Other	DC1	
11651 470-ABMH	11651 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 3	\$170	Each	20%		\$136	Other	DC1	
11651 470-ABMK	11651 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%		\$248	Other	DC1	
11651 470-ABMM	11651 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 5	\$200	Each	20%		\$160	Other	DC1	
11651 470-ABMO	11651 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%		\$280	Other	DC1	
11651 470-ABXQ	11651 470-ABXQ	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%		\$344	Other	DC1	
11651 470-ACKL	11651 470-ACKL	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%		\$52	Other	DC1	
11651 470-ACLS	11651 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%		\$40	Other	DC1	
11651 470-ACLC	11651 470-ACLC	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%		\$96	Other	DC1	
11651 470-ACMB	11651 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%		\$32	Other	DC1	
11651 470-ACMF	11651 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%		\$46	Other	DC1	
11651 470-ACMH	11651 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%		\$68	Other	DC1	
11651 55TC3	11651 55TC3	Dell Networking	CUS,PWR SPLY,RPS720W,D/B	\$264	Each	20%		\$212	Other	DC1	
11651 6MHJ4	11651 6MHJ4	Dell Networking	CUS,PWR SPLY,EXT-MPS1000,D/B	\$303	Each	20%		\$242	Other	DC1	
11651 770-BBGD	11651 770-BBGD	Dell Networking	Mounting Bracket for MPS800 or 1000 in 1U rack, comes in a pair of 1/3 width mounting	\$149	Each	20%		\$119	Other	DC1	
11651 770-BBGE	11651 770-BBGE	Dell Networking	Enclosure for Mounting up to 3MPS800 or 3MPS1000 in 1U, Brackets Included, Cust	\$172	Each	20%		\$138	Other	DC1	
11651 770-BBGF	11651 770-BBGF	Dell Networking	Mounting Bracket for MPS or RPS in 1U rack, comes with mounting brackets for full	\$40	Each	20%		\$32	Other	DC1	
11651 770-BBRH	11651 770-BBRH	Dell Networking	Enclosure for Mounting up to 3MPS800 or 3MPS1000 in 1U, Brackets Included	\$149	Each	20%		\$119	Other	DC1	
11651 812-2387	11651 812-2387	Dell Networking	ProDeploy Volume Pricing (Minimum Qty and Separate Non-Tied Sku Required)	\$0	Each	20%		\$0	Other	DC1	
11651 817-8548	11651 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%		\$306	Other	DC1	
11651 817-8549	11651 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%		\$476	Other	DC1	
11651 817-8550	11651 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%		\$572	Other	DC1	
11651 817-8551	11651 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%		\$669	Other	DC1	
11651 817-8553	11651 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%		\$245	Other	DC1	
11651 817-8554	11651 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%		\$439	Other	DC1	
11651 817-8555	11651 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%		\$637	Other	DC1	
11651 817-8558	11651 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%		\$538	Other	DC1	
11651 827-4139	11651 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%		\$87,429	Other	DC1	
11651 827-4144	11651 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%		\$113,333	Other	DC1	
11651 847-2729	11651 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%		\$993	Other	DC1	
11651 847-2730	11651 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%		\$1,191	Other	DC1	
11651 847-2731	11651 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%		\$7,092	Other	DC1	
11651 847-2734	11651 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%		\$8,511	Other	DC1	
11651 900-9997	11651 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%		\$0	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11651-975-9869	11651-975-9869	Dell Networking	Deployment Verification Service	\$520	Each	20%	\$416	Other	DC1
1045-210-ASMU	1045-210-ASMU	Dell Networking	Dell Networking N204P, L2, POE+, 24x 1GbE + 2x 10GbE SFP+ fixed ports, Stacking,	\$4,134	Each	20%	\$3,307	Other	DC1
1045-210-ASMZ	1045-210-ASMZ	Dell Networking	Dell Networking N2048P, L2, POE+, 48x 1GbE + 2x 10GbE SFP+ fixed ports, Stacking,	\$6,260	Each	20%	\$5,008	Other	DC1
1045-210-ASNC	1045-210-ASNC	Dell Networking	Dell Networking N2024, L2, 24x 1GbE + 2x 10GbE SFP+ fixed ports, Stacking, IO to	\$3,250	Each	20%	\$2,600	Other	DC1
1045-210-ASNG	1045-210-ASNG	Dell Networking	Dell Networking N2048, L2, 48x 1GbE + 2x 10GbE SFP+ fixed ports, Stacking, IO to	\$5,123	Each	20%	\$4,098	Other	DC1
1045-310-7225	1045-310-7225	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275	Each	20%	\$220	Other	DC1
1045-310-9259	1045-310-9259	Dell Networking	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
1045-331-2286	1045-331-2286	Dell Networking	PowerConnect Redundant Power Supply 720w for PCT5500/7000 non-PoE	\$331	Each	20%	\$265	Other	DC1
1045-331-2288	1045-331-2288	Dell Networking	PowerConnect External Redundant Power Supply, 720w for PCT5500/7000 non-PoE,	\$776	Each	20%	\$621	Other	DC1
1045-331-2301	1045-331-2301	Dell Networking	Heavy-duty mounting bracket for 1U, 1000w Modular Power Supply, Cust Kit	\$44	Each	20%	\$35	Other	DC1
1045-331-2302	1045-331-2302	Dell Networking	PowerConnect External Modular Power Supply Enclosure, Cust Kit	\$172	Each	20%	\$138	Other	DC1
1045-331-2307	1045-331-2307	Dell Networking	Enclosure for Mounting up to 3xMPS600 or 3xMPS1000 in 1U, Brackets Included	\$149	Each	20%	\$119	Other	DC1
1045-331-2435	1045-331-2435	Dell Networking	Dell Networking MPS1000 External Power Supply, 1000W, for select switches, Cust Kit	\$889	Each	20%	\$712	Other	DC1
1045-331-2439	1045-331-2439	Dell Networking	Dell Networking MPS1000 External Power Supply	\$554	Each	20%	\$443	Other	DC1
1045-331-5308	1045-331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
1045-331-5311	1045-331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
1045-331-5432	1045-331-5432	Dell Networking	Customer Kit, Power Cord, C13, European CEE7/7, 220V, 2M	\$20	Each	20%	\$16	Other	DC1
1045-331-6480	1045-331-6480	Dell Networking	Power Cord,NBR 14136 to C13, 250 Volt, 10 AMP, 2.0 Meters, Brazil	\$0	Each	20%	\$0	Other	DC1
1045-331-9200	1045-331-9200	Dell Networking	No Power Cord included	\$0	Each	20%	\$0	Other	DC1
1045-331-9352	1045-331-9352	Dell Networking	Customer Kit, Cord, Power, 125 Volts, 2 Meters, C13, US	\$15	Each	20%	\$12	Other	DC1
1045-332-1286	1045-332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
1045-332-1368	1045-332-1368	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$180	Each	20%	\$144	Other	DC1
1045-332-1664	1045-332-1664	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$100	Each	20%	\$80	Other	DC1
1045-332-1665	1045-332-1665	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$130	Each	20%	\$104	Other	DC1
1045-332-1666	1045-332-1666	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$220	Each	20%	\$176	Other	DC1
1045-332-1667	1045-332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1
1045-332-1794	1045-332-1794	Dell Networking	Power Cord, 12A, C13-C14, 2M, Customer Kit	\$19	Each	20%	\$15	Other	DC1
1045-343-BBQ	1045-343-BBQ	Dell Networking	Dell Networking N2000/3000 Series User Guide	\$3	Each	20%	\$2	Other	DC1
1045-407-BBDB	1045-407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
1045-407-BBDC	1045-407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
1045-407-BBED	1045-407-BBED	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 220m reach on	\$790	Each	20%	\$632	Other	DC1
1045-407-BBEE	1045-407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
1045-407-BBEF	1045-407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
1045-407-BBEH	1045-407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
1045-407-BBEI	1045-407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
1045-407-BBEL	1045-407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
1045-407-BBRJ	1045-407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
1045-450-AAFH	1045-450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
1045-450-AAPZ	1045-450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
1045-450-AASX	1045-450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
1045-450-ABOQ	1045-450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
1045-450-ADYH	1045-450-ADYH	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P	\$20	Each	20%	\$16	Other	DC1
1045-450-ADYK	1045-450-ADYK	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P, Cust Kit	\$65	Each	20%	\$52	Other	DC1
1045-450-AEPQ	1045-450-AEPQ	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15, Customer Kit	\$31	Each	20%	\$24	Other	DC1
1045-450-AEPR	1045-450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20	Each	20%	\$16	Other	DC1
1045-467-5713	1045-467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
1045-467-9489	1045-467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
1045-467-9490	1045-467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
1045-470-AAGL	1045-470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1045-470-AAGN	1045-470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1045-470-AAGP	1045-470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1045-470-AAGR	1045-470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1045-470-AAGT	1045-470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1045-470-AAPT	1045-470-AAPT	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$55	Each	20%	\$44	Other	DC1
1045-470-AAPU	1045-470-AAPU	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$80	Each	20%	\$64	Other	DC1
1045-470-AAPW	1045-470-AAPW	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$36	Each	20%	\$29	Other	DC1
1045-470-AAPX	1045-470-AAPX	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$111	Each	20%	\$89	Other	DC1
1045-470-AATB	1045-470-AATB	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
1045-470-ABDB	1045-470-ABDB	Dell Networking	Power Cord, 250V, 10A, 6 feet, C15 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
1045-470-ABDC	1045-470-ABDC	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15, Argentina	\$20	Each	20%	\$16	Other	DC1
1045-470-ABHB	1045-470-ABHB	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$54	Each	20%	\$43	Other	DC1
1045-470-ABHC	1045-470-ABHC	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$43	Each	20%	\$34	Other	DC1
1045-470-ACLC	1045-470-ACLC	Dell Networking	Dell Networking Cable, OM4 LC/LC, Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
1045-470-ACLS	1045-470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC, Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
1045-470-ACLX	1045-470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC, Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
1045-470-ACMB	1045-470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC, Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
1045-470-ACMF	1045-470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC, Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
1045-470-ACMH	1045-470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC, Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
1045-634-BHWD	1045-634-BHWD	Dell Networking	Dell Networking Rapid Access Node Conversion License, Customer Kit	\$1,000	Each	20%	\$800	Other	DC1
1045-770-BBGY	1045-770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1
1045-7D7WM	1045-7D7WM	Dell Networking	MOD.XCVR,SFP+,10G,SR,JDS	\$49	Each	20%	\$39	Other	DC1
1045-812-2387	1045-812-2387	Dell Networking	ProDeploy Volume Pricing (Minimum Qty and Separate Non-Tied Sku Required)	\$0	Each	20%	\$0	Other	DC1
1045-817-8548	1045-817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1
1045-817-8549	1045-817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
1045-817-8550	1045-817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
1045-817-8551	1045-817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
1045-817-8553	1045-817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
1045 817-8554	1045 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
1045 817-8555	1045 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
1045 817-8558	1045 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
1045 827-4139	1045 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
1045 827-4144	1045 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
1045 847-2729	1045 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
1045 847-2730	1045 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
1045 847-2734	1045 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
1045 900-9997	1045 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
1045 903-9939	1045 903-9939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	Each	20%	\$80	Other	DC1
1045 922-4998	1045 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
1045 975-9869	1045 975-9869	Dell Networking	Deployment Verification Service	\$520	Each	20%	\$416	Other	DC1
1045 980-5088	1045 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
1045 983-2917	1045 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
1045 983-2918	1045 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%	\$15	Other	DC1
1045 983-9618	1045 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%	\$17	Other	DC1
1045 983-9619	1045 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%	\$12	Other	DC1
1045 983-9638	1045 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%	\$400	Other	DC1
1045 987-1459	1045 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1
1045 987-1519	1045 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1
1045 994-6778	1045 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
1045 994-9398	1045 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%	\$42	Other	DC1
1045 A0508974	1045 A0508974	Dell Networking	C2G 7R Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11	Each	20%	\$9	Other	DC1
1045 A0521479	1045 A0521479	Dell Networking	C2G 7R Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 7 ft -	\$5	Each	20%	\$4	Other	DC1
1045 A0936316	1045 A0936316	Dell Networking	C2G 3R Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 3 ft -	\$4	Each	20%	\$3	Other	DC1
1045 A2161813	1045 A2161813	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Gray - patch	\$11	Each	20%	\$9	Other	DC1
1045 A7011367	1045 A7011367	Dell Networking	C2G 3R Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11	Each	20%	\$9	Other	DC1
1045 A7011376	1045 A7011376	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Blue - patch	\$11	Each	20%	\$9	Other	DC1
1045 A7011378	1045 A7011378	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11	Each	20%	\$9	Other	DC1
1045 A7011445	1045 A7011445	Dell Networking	C2G 7FT CAT6 Snagless Unshielded (UTP) Network Patch Cable - Gray	\$4	Each	20%	\$3	Other	DC1
1045 A7071680	1045 A7071680	Dell Networking	C2G 1R Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 1 ft -	\$3	Each	20%	\$2	Other	DC1
1045 A7110863	1045 A7110863	Dell Networking	C2G 3R Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable - Blue - patch	\$11	Each	20%	\$9	Other	DC1
1045 A7137113	1045 A7137113	Dell Networking	C2G 10ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 10 ft -	\$6	Each	20%	\$5	Other	DC1
1045 A7202577	1045 A7202577	Dell Networking	C2G 6ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 6 ft -	\$5	Each	20%	\$4	Other	DC1
1045 A7239442	1045 A7239442	Dell Networking	C2G 14ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Blue - patch	\$11	Each	20%	\$9	Other	DC1
1045 A7523371	1045 A7523371	Dell Networking	C2G 5ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 5 ft -	\$11	Each	20%	\$9	Other	DC1
1045 HX5CJ	1045 HX5CJ	Dell Networking	Customer Kit,Transceiver,Small Form Factor Pluggable 5Gb,10G,Special Royalty_JDS	\$50	Each	20%	\$40	Other	DC1
1568 210-AISI	1568 210-AISI	Dell Networking	Dell Networking N2128PX-ON, L3, 24x1Gb PoE+, 4x2.5GbE UpoE+, 2x 10GbE SFP+	\$5,400	Each	20%	\$4,320	Other	DC1
1568 332-1286	1568 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
1568 343-BBEI	1568 343-BBEI	Dell Networking	Dell Networking N2100/3100 Series User Guide	\$3	Each	20%	\$2	Other	DC1
1568 407-BBDB	1568 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
1568 407-BBDC	1568 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
1568 407-BBEE	1568 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
1568 407-BBEF	1568 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
1568 407-BBEH	1568 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
1568 407-BBEI	1568 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
1568 407-BBOO	1568 407-BBOO	Dell Networking	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
1568 407-BBOP	1568 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
1568 407-BBOR	1568 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
1568 407-BBOU	1568 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
1568 407-BBOV	1568 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
1568 407-BBRJ	1568 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
1568 407-BBRJ	1568 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
1568 407-BBRK	1568 407-BBRK	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
1568 407-BBRL	1568 407-BBRL	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC	\$8,500	Each	20%	\$6,800	Other	DC1
1568 450-ADYH	1568 450-ADYH	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P	\$20	Each	20%	\$16	Other	DC1
1568 450-AEPR	1568 450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20	Each	20%	\$16	Other	DC1
1568 450-AESU	1568 450-AESU	Dell Networking	Dell Networking MPS1000 External Power Supply	\$554	Each	20%	\$443	Other	DC1
1568 450-AESV	1568 450-AESV	Dell Networking	Dell Networking MPS1000 External Power Supply, 1000w, for select switches, Cust Kit	\$869	Each	20%	\$712	Other	DC1
1568 470-AGL1	1568 470-AGL1	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1568 470-AGN1	1568 470-AGN1	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1568 470-AGP1	1568 470-AGP1	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1568 470-AAPT	1568 470-AAPT	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$55	Each	20%	\$44	Other	DC1
1568 470-AAPU	1568 470-AAPU	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$80	Each	20%	\$64	Other	DC1
1568 470-AAPW	1568 470-AAPW	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$36	Each	20%	\$29	Other	DC1
1568 470-AAPX	1568 470-AAPX	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$111	Each	20%	\$89	Other	DC1
1568 470-AAVG	1568 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1568 470-AAVH	1568 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1568 470-AAVI	1568 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1568 470-AAVJ	1568 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1568 470-AAVK	1568 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper TwinaX Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1
1568 470-ABDB	1568 470-ABDB	Dell Networking	Power Cord, 250V, 10A, 6 feet, C15 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
1568 470-ABDC	1568 470-ABDC	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15, Argentina	\$20	Each	20%	\$16	Other	DC1
1568 470-ABHB	1568 470-ABHB	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$54	Each	20%	\$43	Other	DC1
1568 470-ABHC	1568 470-ABHC	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$43	Each	20%	\$34	Other	DC1
1568 470-ABLT	1568 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
1568 470-ABLU	1568 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
1568 470-ABLV	1568 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165		Each	20%	\$132	Other	DC1
1568 470-ABLY	1568 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210		Each	20%	\$168	Other	DC1
1568 470-ABLZ	1568 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170		Each	20%	\$136	Other	DC1
1568 470-ABMC	1568 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225		Each	20%	\$180	Other	DC1
1568 470-ABMD	1568 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310		Each	20%	\$248	Other	DC1
1568 470-ABME	1568 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165		Each	20%	\$132	Other	DC1
1568 470-ABMH	1568 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170		Each	20%	\$136	Other	DC1
1568 470-ABMJ	1568 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350		Each	20%	\$280	Other	DC1
1568 470-ABMK	1568 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310		Each	20%	\$248	Other	DC1
1568 470-ABML	1568 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210		Each	20%	\$168	Other	DC1
1568 470-ABMM	1568 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200		Each	20%	\$160	Other	DC1
1568 470-ABMO	1568 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350		Each	20%	\$280	Other	DC1
1568 470-ABOZ	1568 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95		Each	20%	\$76	Other	DC1
1568 470-ABPS	1568 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95		Each	20%	\$76	Other	DC1
1568 575-BBJS	1568 575-BBJS	Dell Networking	Customer Rack Ear Mounting Brackets for select Dell Networking 1U switches,	\$99		Each	20%	\$79	Other	DC1
1568 631-ABDS	1568 631-ABDS	Dell Networking	Dell Networking N2100/3100 Series User Guide Latin American and Brazil	\$0		Each	20%	\$0	Other	DC1
1568 770-BBGD	1568 770-BBGD	Dell Networking	Mounting Bracket for MPS600 or 1000 in 1U rack, comes in a pair of 1/3 width mounting	\$149		Each	20%	\$119	Other	DC1
1568 770-BBGE	1568 770-BBGE	Dell Networking	Enclosure for Mounting up to 3xMPS600 or 3xMPS1000 in 1U, Brackets included, Cust	\$172		Each	20%	\$138	Other	DC1
1568 770-BBGF	1568 770-BBGF	Dell Networking	Mounting Bracket for MPS or RPS in 1U rack, comes with mounting brackets for full	\$40		Each	20%	\$32	Other	DC1
1568 770-BBRH	1568 770-BBRH	Dell Networking	Enclosure for Mounting up to 3xMPS600 or 3xMPS1000 in 1U, Brackets Included	\$149		Each	20%	\$119	Other	DC1
1568 812-2387	1568 812-2387	Dell Networking	ProDeploy Volume Pricing (Minimum Qty and Separate Non-Tied Sku Required)	\$0		Each	20%	\$0	Other	DC1
1568 827-4139	1568 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286		Each	20%	\$87,429	Other	DC1
1568 827-4144	1568 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667		Each	20%	\$113,333	Other	DC1
1568 847-2729	1568 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241		Each	20%	\$993	Other	DC1
1568 847-2730	1568 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,469		Each	20%	\$1,191	Other	DC1
1568 847-2734	1568 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638		Each	20%	\$8,511	Other	DC1
1568 900-9987	1568 900-9987	Dell Networking	On-Site Installation Declined	\$0		Each	20%	\$0	Other	DC1
1568 922-4998	1568 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24		Each	20%	\$19	Other	DC1
1568 975-9869	1568 975-9869	Dell Networking	Deployment Verification Service	\$520		Each	20%	\$416	Other	DC1
1568 980-5088	1568 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100		Each	20%	\$80	Other	DC1
1568 980-7177	1568 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28		Each	20%	\$22	Other	DC1
1568 983-2917	1568 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60		Each	20%	\$48	Other	DC1
1568 985-3817	1568 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28		Each	20%	\$22	Other	DC1
1568 986-5518	1568 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55		Each	20%	\$44	Other	DC1
1568 994-6778	1568 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15		Each	20%	\$12	Other	DC1
1585 210-AGKX	1585 210-AGKX	Dell Networking	Dell Networking N3132PX-ON.LX,24x1Gb PoE+, 8x2.5/5GbE, 4x 10GbESFP+ fixed ports,	\$8,000		Each	20%	\$6,400	Other	DC1
1585 332-1286	1585 332-1286	Dell Networking	US Order	\$0		Each	20%	\$0	Other	DC1
1585 343-BBEI	1585 343-BBEI	Dell Networking	Dell Networking N2100/3100 Series User Guide	\$3		Each	20%	\$2	Other	DC1
1585 407-BBBW	1585 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100		Each	20%	\$2,480	Other	DC1
1585 407-BBBY	1585 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265		Each	20%	\$1,012	Other	DC1
1585 407-BBDB	1585 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250		Each	20%	\$200	Other	DC1
1585 407-BBDC	1585 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445		Each	20%	\$356	Other	DC1
1585 407-BBEE	1585 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100		Each	20%	\$880	Other	DC1
1585 407-BBEF	1585 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600		Each	20%	\$480	Other	DC1
1585 407-BBEH	1585 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950		Each	20%	\$3,160	Other	DC1
1585 407-BBEI	1585 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400		Each	20%	\$1,920	Other	DC1
1585 407-BBGL	1585 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500		Each	20%	\$6,800	Other	DC1
1585 407-BBGN	1585 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500		Each	20%	\$6,800	Other	DC1
1585 407-BBOO	1585 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445		Each	20%	\$356	Other	DC1
1585 407-BBOP	1585 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100		Each	20%	\$880	Other	DC1
1585 407-BBOR	1585 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250		Each	20%	\$200	Other	DC1
1585 407-BBOU	1585 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600		Each	20%	\$480	Other	DC1
1585 407-BBOV	1585 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950		Each	20%	\$3,160	Other	DC1
1585 407-BBOY	1585 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400		Each	20%	\$1,920	Other	DC1
1585 407-BBOZ	1585 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265		Each	20%	\$1,012	Other	DC1
1585 407-BBPH	1585 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100		Each	20%	\$2,480	Other	DC1
1585 407-BBRI	1585 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200		Each	20%	\$160	Other	DC1
1585 407-BBRJ	1585 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200		Each	20%	\$160	Other	DC1
1585 407-BBRK	1585 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500		Each	20%	\$6,800	Other	DC1
1585 407-BBRL	1585 407-BBRL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC	\$8,500		Each	20%	\$6,800	Other	DC1
1585 407-BBVB	1585 407-BBVB	Dell Networking	Dell Networking 40GbE Uplink Module for N3100 Series, 2x 40GbE QSFP+ ports	\$3,899		Each	20%	\$3,119	Other	DC1
1585 407-BBVC	1585 407-BBVC	Dell Networking	Dell Networking 21Gb Stacking Module for N3100 Series (requires stacking cable)	\$989		Each	20%	\$799	Other	DC1
1585 407-BBVD	1585 407-BBVD	Dell Networking	N3100 21GbE Stacking Mod 21G, (cbl req'd)CusKit	\$1,000		Each	20%	\$800	Other	DC1
1585 407-BBVE	1585 407-BBVE	Dell Networking	N3100 Uplink Mod, 40G, 2x40GbE QSFP CK	\$562		Each	20%	\$450	Other	DC1
1585 409-BBIW	1585 409-BBIW	Dell Networking	Dell Networking Spare Fan Tray for N3100 switch, Customer Kit	\$339		Each	20%	\$271	Other	DC1
1585 450-ABKC	1585 450-ABKC	Dell Networking	Power Supply, 1100W, Hot Swap, adds redundancy to N3048P or upgrade N3024P for	\$698		Each	20%	\$558	Other	DC1
1585 450-ABKE	1585 450-ABKE	Dell Networking	Power Supply, 715W, Hot Swap, adds redundancy to N3024P for POE. Do not use for	\$536		Each	20%	\$429	Other	DC1
1585 450-ABKF	1585 450-ABKF	Dell Networking	Power Supply, 1100W, Hot Swap, Required for more than 900 watts of POE+, or for	\$725		Each	20%	\$580	Other	DC1
1585 450-ABKH	1585 450-ABKH	Dell Networking	Power Supply, 715W, Hot Swap, Required for more than 550 watts of POE+, or for	\$563		Each	20%	\$450	Other	DC1
1585 450-ADYH	1585 450-ADYH	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P	\$20		Each	20%	\$16	Other	DC1
1585 450-ADYK	1585 450-ADYK	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P, Cust Kit	\$65		Each	20%	\$52	Other	DC1
1585 450-AEPQ	1585 450-AEPQ	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15, Customer Kit	\$31		Each	20%	\$24	Other	DC1
1585 450-AEPR	1585 450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20		Each	20%	\$16	Other	DC1
1585 450-AEVE	1585 450-AEVE	Dell Networking	Power Cord PDU(Rack) 250V, 1M ( C14/C15 for PoE only)	\$20		Each	20%	\$16	Other	DC1
1585 467-9489	1585 467-9489	Dell Networking	Program Management Fee	\$10		Each	20%	\$8	Other	DC1
1585 467-9490	1585 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10		Each	20%	\$8	Other	DC1
1585 470-AABX	1585 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950		Each	20%	\$760	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down		
1585 470-AAFE	1585 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1	
1585 470-AAFF	1585 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1	
1585 470-AAFG	1585 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
1585 470-AAGI	1585 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
1585 470-AAGL	1585 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
1585 470-AAGN	1585 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
1585 470-AAGP	1585 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
1585 470-AAIB	1585 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
1585 470-AAIP	1585 470-AAIP	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$55	Each	20%	\$44	Other	DC1	
1585 470-AAPJ	1585 470-AAPJ	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$90	Each	20%	\$72	Other	DC1	
1585 470-AAPW	1585 470-AAPW	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$36	Each	20%	\$29	Other	DC1	
1585 470-AAPX	1585 470-AAPX	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$111	Each	20%	\$89	Other	DC1	
1585 470-AAVG	1585 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
1585 470-AAVH	1585 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
1585 470-AAVI	1585 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
1585 470-AAVJ	1585 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
1585 470-AAVK	1585 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
1585 470-AAVR	1585 470-AAVR	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1	
1585 470-AAWE	1585 470-AAWE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1	
1585 470-AAWN	1585 470-AAWN	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
1585 470-AAXB	1585 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
1585 470-AAXI	1585 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
1585 470-AAZM	1585 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1	
1585 470-ABDB	1585 470-ABDB	Dell Networking	Power Cord, 250V, 10A, 6 feet, C15 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
1585 470-ABDC	1585 470-ABDC	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15, Argentina	\$20	Each	20%	\$16	Other	DC1	
1585 470-ABHB	1585 470-ABHB	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$54	Each	20%	\$43	Other	DC1	
1585 470-ABHC	1585 470-ABHC	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$43	Each	20%	\$34	Other	DC1	
1585 470-ABLT	1585 470-ABLT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1	
1585 470-ABLU	1585 470-ABLU	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1	
1585 470-ABLV	1585 470-ABLV	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1	
1585 470-ABLY	1585 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1	
1585 470-ABLZ	1585 470-ABLZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1	
1585 470-ABMC	1585 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1	
1585 470-ABMD	1585 470-ABMD	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1	
1585 470-ABME	1585 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1	
1585 470-ABMH	1585 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1	
1585 470-ABMJ	1585 470-ABMJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1	
1585 470-ABMK	1585 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1	
1585 470-ABML	1585 470-ABML	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1	
1585 470-ABMM	1585 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1	
1585 470-ABMO	1585 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1	
1585 470-ABOZ	1585 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1	
1585 470-ABPS	1585 470-ABPS	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1	
1585 470-ABQD	1585 470-ABQD	Dell Networking	Dell Networking, Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
1585 4VPWD	1585 4VPWD	Dell Networking	CUS,CORD PWR,250V,1M,14115,IMP	\$17	Each	20%	\$14	Other	DC1	
1585 631-ABDS	1585 631-ABDS	Dell Networking	Dell Networking N2100/3100 Series User Guide Latin American and Brazil	\$0	Each	20%	\$0	Other	DC1	
1585 770-BBGY	1585 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1	
1585 812-2387	1585 812-2387	Dell Networking	ProDeploy Volume Pricing (Minimum Qty and Separate Non-Tied Sku Required)	\$0	Each	20%	\$0	Other	DC1	
1585 817-8548	1585 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1	
1585 817-8549	1585 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1	
1585 817-8550	1585 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1	
1585 817-8551	1585 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1	
1585 817-8553	1585 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1	
1585 817-8554	1585 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1	
1585 817-8555	1585 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1	
1585 817-8558	1585 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1	
1585 827-4139	1585 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
1585 827-4144	1585 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
1585 847-2729	1585 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
1585 847-2730	1585 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
1585 847-2734	1585 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
1585 900-9997	1585 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
1585 922-4998	1585 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1	
1585 975-9869	1585 975-9869	Dell Networking	Deployment Verification Service	\$520	Each	20%	\$416	Other	DC1	
1585 980-5088	1585 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1	
1585 980-7177	1585 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
1585 983-2917	1585 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1	
1585 985-3817	1585 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
1585 986-5518	1585 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1	
1585 987-1459	1585 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1	
1585 987-1519	1585 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1	
1585 994-6778	1585 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1	
1020 1C5CH	1020 1C5CH	Dell Networking	Customer Kit,Cable,MTP-MTP,OM3,50M,MLX	\$334	Each	20%	\$267	Other	DC1	
1020 310-7225	1020 310-7225	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275	Each	20%	\$220	Other	DC1	
1020 310-9259	1020 310-9259	Dell Networking	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1	
1020 331-5308	1020 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1	
1020 331-5311	1020 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1020 331-5432	1020 331-5432	Dell Networking	Customer Kit, Power Cord, C13, European CEE7/7, 220V, 2M	\$20	Each	20%	\$16	Other	DC1
1020 331-8188	1020 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,195	Each	20%	\$956	Other	DC1
1020 331-8189	1020 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1
1020 331-8190	1020 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables)	\$839	Each	20%	\$671	Other	DC1
1020 331-8335	1020 331-8335	Dell Networking	Customer Kit, Dell Networking, Transceiver, 40GbE QSFP+ ESR, 300m Reach on OM3	\$3,100	Each	20%	\$2,480	Other	DC1
1020 331-9352	1020 331-9352	Dell Networking	Customer Kit, Cord, Power, 125 Volts, 2 Meters, C13, US	\$15	Each	20%	\$12	Other	DC1
1020 332-1286	1020 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
1020 332-1362	1020 332-1362	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$360	Each	20%	\$288	Other	DC1
1020 332-1363	1020 332-1363	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$1,800	Each	20%	\$1,440	Other	DC1
1020 332-1364	1020 332-1364	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$7,500	Each	20%	\$6,000	Other	DC1
1020 332-1365	1020 332-1365	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$84	Each	20%	\$67	Other	DC1
1020 332-1366	1020 332-1366	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$1,200	Each	20%	\$960	Other	DC1
1020 332-1367	1020 332-1367	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$2,250	Each	20%	\$1,800	Other	DC1
1020 332-1368	1020 332-1368	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$180	Each	20%	\$144	Other	DC1
1020 332-1369	1020 332-1369	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$300	Each	20%	\$240	Other	DC1
1020 332-1662	1020 332-1662	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$560	Each	20%	\$448	Other	DC1
1020 332-1663	1020 332-1663	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$1,200	Each	20%	\$960	Other	DC1
1020 332-1664	1020 332-1664	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$100	Each	20%	\$80	Other	DC1
1020 332-1665	1020 332-1665	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$130	Each	20%	\$104	Other	DC1
1020 332-1666	1020 332-1666	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$220	Each	20%	\$176	Other	DC1
1020 332-1667	1020 332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1
1020 340-AGNR	1020 340-AGNR	Dell Networking	Documentation Kit, N4000 Series Switch	\$0	Each	20%	\$0	Other	DC1
1020 407-BBBW	1020 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
1020 407-BBBY	1020 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
1020 407-BBDB	1020 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
1020 407-BBDC	1020 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
1020 407-BBDE	1020 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
1020 407-BBEF	1020 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
1020 407-BBEH	1020 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
1020 407-BBEL	1020 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
1020 407-BBGL	1020 407-BBGL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
1020 409-BBCP	1020 409-BBCP	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
1020 409-BBCR	1020 409-BBCR	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1
1020 450-AAFH	1020 450-AAFH	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1
1020 450-AAPZ	1020 450-AAPZ	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
1020 450-AASX	1020 450-AASX	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
1020 450-AASZ	1020 450-AASZ	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
1020 450-ABOQ	1020 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
1020 467-1488	1020 467-1488	Dell Networking	Global Portal English US Language System	\$0	Each	20%	\$0	Other	DC1
1020 467-5713	1020 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
1020 470-AABX	1020 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
1020 470-AAFD	1020 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
1020 470-AAFE	1020 470-AAFE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$150	Each	20%	\$120	Other	DC1
1020 470-AAFF	1020 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$200	Each	20%	\$160	Other	DC1
1020 470-AAFG	1020 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$350	Each	20%	\$280	Other	DC1
1020 470-AAGC	1020 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
1020 470-AAGD	1020 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
1020 470-AAGE	1020 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
1020 470-AAGG	1020 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
1020 470-AAGI	1020 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
1020 470-AAGL	1020 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1020 470-AAGN	1020 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1020 470-AAGP	1020 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1020 470-AAGR	1020 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1020 470-AAGT	1020 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1020 470-AAIB	1020 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$120	Each	20%	\$96	Other	DC1
1020 470-AATB	1020 470-AATB	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
1020 470-ABOF	1020 470-ABOF	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
1020 470-ABOG	1020 470-ABOG	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
1020 470-ABOH	1020 470-ABOH	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
1020 470-ABOI	1020 470-ABOI	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
1020 470-ABOK	1020 470-ABOK	Dell Networking	Dell Networking, MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
1020 470-ABOL	1020 470-ABOL	Dell Networking	Dell Networking, MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
1020 470-ABOM	1020 470-ABOM	Dell Networking	Dell Networking, MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
1020 470-ABON	1020 470-ABON	Dell Networking	Dell Networking, MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
1020 470-ABOO	1020 470-ABOO	Dell Networking	Dell Networking, MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
1020 470-ABOZ	1020 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
1020 470-ABPD	1020 470-ABPD	Dell Networking	Dell Networking, MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
1020 470-ACLK	1020 470-ACLK	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
1020 470-ACLM	1020 470-ACLM	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
1020 470-ACLS	1020 470-ACLS	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
1020 470-ACLT	1020 470-ACLT	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
1020 470-ACLV	1020 470-ACLV	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
1020 470-ACLX	1020 470-ACLX	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
1020 470-ACLY	1020 470-ACLY	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1
1020 470-ACMB	1020 470-ACMB	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
1020 470-ACMF	1020 470-ACMF	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1020 470-ACMH	1020 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
1020 470-ACMN	1020 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
1020 470-ACMO	1020 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1
1020 5274W	1020 5274W	Dell Networking	Customer Kit,Cable,MTP-MTP,OM3,100M,MLX	\$562	Each	20%	\$449	Other	DC1
1020 546WX	1020 546WX	Dell Networking	MOD,XCVR,QSFP,40G,ISR,AVA	\$298	Each	20%	\$239	Other	DC1
1020 5KDDW	1020 5KDDW	Dell Networking	Customer Kit,Cable,MTP-4XLC,OM3,3M,MLX	\$80	Each	20%	\$64	Other	DC1
1020 6J7RC	1020 6J7RC	Dell Networking	Customer Kit,Transceiver,QSFP,40G,Special Royalty,Avaya	\$248	Each	20%	\$198	Other	DC1
1020 6T3K	1020 6T3K	Dell Networking	Customer Kit,Cable,MTP-MTP,OM3,3M,MLX	\$66	Each	20%	\$53	Other	DC1
1020 770-BBGY	1020 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1
1020 7D7WM	1020 7D7WM	Dell Networking	MOD,XCVR,SFP+,10G,SR,JDS	\$49	Each	20%	\$39	Other	DC1
1020 7M1GH	1020 7M1GH	Dell Networking	Module,Transceiver,QSFP,40G,Special Royalty,Avaya	\$246	Each	20%	\$197	Other	DC1
1020 812-2387	1020 812-2387	Dell Networking	ProDeploy Volume Pricing (Minimum Qty and Separate Non-Tied Sku Required)	\$0	Each	20%	\$0	Other	DC1
1020 817-8548	1020 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1
1020 817-8549	1020 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
1020 817-8550	1020 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
1020 817-8551	1020 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
1020 817-8553	1020 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1
1020 817-8554	1020 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
1020 817-8555	1020 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
1020 817-8558	1020 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
1020 827-4139	1020 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
1020 827-4144	1020 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
1020 900-9997	1020 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
1020 975-9869	1020 975-9869	Dell Networking	Deployment Verification Service	\$520	Each	20%	\$416	Other	DC1
1020 A0508974	1020 A0508974	Dell Networking	C2G 7ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11	Each	20%	\$9	Other	DC1
1020 A0521479	1020 A0521479	Dell Networking	C2G 7ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 7 ft -	\$5	Each	20%	\$4	Other	DC1
1020 A0536316	1020 A0536316	Dell Networking	C2G 3ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 3 ft -	\$4	Each	20%	\$3	Other	DC1
1020 A2161813	1020 A2161813	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Gray - patch	\$11	Each	20%	\$9	Other	DC1
1020 A7011367	1020 A7011367	Dell Networking	C2G 3ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11	Each	20%	\$9	Other	DC1
1020 A7011376	1020 A7011376	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Blue - patch	\$11	Each	20%	\$9	Other	DC1
1020 A7011378	1020 A7011378	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11	Each	20%	\$9	Other	DC1
1020 A7011445	1020 A7011445	Dell Networking	C2G 7ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) Network Patch Cable - Gray	\$4	Each	20%	\$3	Other	DC1
1020 A7039192	1020 A7039192	Dell Networking	C2G 5m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 16ft - patch	\$24	Each	20%	\$19	Other	DC1
1020 A7046249	1020 A7046249	Dell Networking	C2G 10m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 3ft - patch	\$32	Each	20%	\$26	Other	DC1
1020 A7071680	1020 A7071680	Dell Networking	C2G 1ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 1 ft -	\$3	Each	20%	\$2	Other	DC1
1020 A7104248	1020 A7104248	Dell Networking	C2G 3m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 10ft - patch	\$17	Each	20%	\$14	Other	DC1
1020 A7109415	1020 A7109415	Dell Networking	C2G 2m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 6ft - patch	\$17	Each	20%	\$14	Other	DC1
1020 A7110863	1020 A7110863	Dell Networking	C2G 3ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable - Blue - patch	\$11	Each	20%	\$9	Other	DC1
1020 A7137113	1020 A7137113	Dell Networking	C2G 10ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 10 ft -	\$6	Each	20%	\$5	Other	DC1
1020 A7202577	1020 A7202577	Dell Networking	C2G 6ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 6 ft -	\$5	Each	20%	\$4	Other	DC1
1020 A7239442	1020 A7239442	Dell Networking	C2G 14ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Blue - patch	\$11	Each	20%	\$9	Other	DC1
1020 A7523371	1020 A7523371	Dell Networking	C2G 5ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 5 ft -	\$11	Each	20%	\$9	Other	DC1
1020 GN6X0	1020 GN6X0	Dell Networking	Customer Kit,Cable,MTP-MTP,OM3,1M,MLX	\$58	Each	20%	\$46	Other	DC1
1020 HX5CJ	1020 HX5CJ	Dell Networking	Customer Kit,Transceiver,Small Form Factor Pluggable Plus,10G,Special Royalty,JDS	\$50	Each	20%	\$40	Other	DC1
1020 J8CPN	1020 J8CPN	Dell Networking	Customer Kit,Cable,MTP-4XLC,OM3,7M,MLX	\$104	Each	20%	\$83	Other	DC1
1020 NCCPY	1020 NCCPY	Dell Networking	Customer Kit,Cable,MTP-4XLC,OM3,1M,MLX	\$73	Each	20%	\$58	Other	DC1
1020 W7YH2	1020 W7YH2	Dell Networking	CUS,XCVR,QSFP,40G,ISR,AVA	\$2	Each	20%	\$1	Other	DC1
1020 Y5WTV	1020 Y5WTV	Dell Networking	Customer Kit,Cable,MTP-MTP,OM3,75M,MLX	\$449	Each	20%	\$359	Other	DC1
1020 YCPXY	1020 YCPXY	Dell Networking	Customer Kit,Cable,MTP-4XLC,OM3,5M,MLX	\$90	Each	20%	\$72	Other	DC1
2020 210-ABVZ	2020 210-ABVZ	Dell Networking	Dell Networking N4064F, 48x 10GbE SFP+ and 2x 40GbE QSFP+ Fixed Ports, 1x	\$20,921	Each	20%	\$16,737	Other	DC1
2020 340-AGNR	2020 340-AGNR	Dell Networking	Documentation Kit, N4000 Series Switch	\$0	Each	20%	\$0	Other	DC1
2020 407-BBBY	2020 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
2020 407-BBDB	2020 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 500m Reach	\$250	Each	20%	\$200	Other	DC1
2020 407-BBDC	2020 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 100m Reach	\$445	Each	20%	\$356	Other	DC1
2020 407-BBDE	2020 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
2020 407-BBED	2020 407-BBED	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 220m reach on	\$790	Each	20%	\$632	Other	DC1
2020 407-BBEE	2020 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
2020 407-BBEF	2020 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
2020 407-BBEH	2020 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
2020 407-BBEI	2020 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$194	Each	20%	\$157	Other	DC1
2020 409-BBCP	2020 409-BBCP	Dell Networking	QSFP+ 40GbE Module, 2-port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1
2020 409-BBCR	2020 409-BBCR	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1
2020 450-AAFH	2020 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
2020 450-AAPZ	2020 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
2020 450-AASX	2020 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
2020 450-ABOQ	2020 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
2020 470-AABX	2020 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
2020 470-AAFD	2020 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
2020 470-AAFE	2020 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
2020 470-AAFF	2020 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
2020 470-AAFG	2020 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
2020 470-AAGC	2020 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
2020 470-AAGD	2020 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
2020 470-AAGE	2020 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
2020 470-AAGG	2020 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
2020 470-AAGI	2020 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
2020 470-AAGL	2020 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
2020 470-AAGN	2020 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
2020 470-AAGP	2020 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
2020 470-AAGR	2020 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
2020 470-AAGT	2020 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
2020 470-AAIB	2020 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
2020 470-ABOF	2020 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
2020 470-ABOG	2020 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
2020 470-ABOH	2020 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
2020 470-ABOI	2020 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
2020 470-ABOK	2020 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$175	Each	20%	\$140	Other	DC1
2020 470-ABOL	2020 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
2020 470-ABOM	2020 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
2020 470-ABON	2020 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
2020 470-ABOO	2020 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
2020 470-ABPD	2020 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
2020 470-ACLC	2020 470-ACLC	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
2020 470-ACLS	2020 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
2020 470-ACLX	2020 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$120	Each	20%	\$96	Other	DC1
2020 470-ACMB	2020 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
2020 470-ACMF	2020 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
2020 470-ACMH	2020 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
2020 812-2387	2020 812-2387	Dell Networking	ProDeploy Volume Pricing (Minimum Qty and Separate Non-Tied Sku Required)	\$0	Each	20%	\$0	Other	DC1
2020 827-4139	2020 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
2020 827-4144	2020 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
2020 847-2729	2020 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
2020 847-2730	2020 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,469	Each	20%	\$1,191	Other	DC1
2020 847-2731	2020 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
2020 847-2734	2020 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
2020 900-9997	2020 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
2020 975-9869	2020 975-9869	Dell Networking	Deployment Verification Service	\$520	Each	20%	\$416	Other	DC1
2020 A0508974	2020 A0508974	Dell Networking	C2G 7R Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11	Each	20%	\$9	Other	DC1
2020 A0521479	2020 A0521479	Dell Networking	C2G 7R Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 7 ft -	\$5	Each	20%	\$4	Other	DC1
2020 A0936316	2020 A0936316	Dell Networking	C2G 3ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 3 ft -	\$4	Each	20%	\$3	Other	DC1
2020 A2161813	2020 A2161813	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Gray - patch	\$11	Each	20%	\$9	Other	DC1
2020 A7011367	2020 A7011367	Dell Networking	C2G 3ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11	Each	20%	\$9	Other	DC1
2020 A7011376	2020 A7011376	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Blue - patch	\$11	Each	20%	\$9	Other	DC1
2020 A7011378	2020 A7011378	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11	Each	20%	\$9	Other	DC1
2020 A7011445	2020 A7011445	Dell Networking	C2G 7FT CAT6 Snagless Unshielded (UTP) Network Patch Cable - Gray	\$4	Each	20%	\$3	Other	DC1
2020 A7039192	2020 A7039192	Dell Networking	C2G 5m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 16ft - patch	\$24	Each	20%	\$19	Other	DC1
2020 A7046249	2020 A7046249	Dell Networking	C2G 10m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 33ft - patch	\$32	Each	20%	\$26	Other	DC1
2020 A7071680	2020 A7071680	Dell Networking	C2G 1R Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 1 ft -	\$3	Each	20%	\$2	Other	DC1
2020 A7104248	2020 A7104248	Dell Networking	C2G 3m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 10ft - patch	\$17	Each	20%	\$14	Other	DC1
2020 A7109415	2020 A7109415	Dell Networking	C2G 2m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 8ft - patch	\$17	Each	20%	\$14	Other	DC1
2020 A710963	2020 A710963	Dell Networking	C2G 3ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable - Blue - patch	\$11	Each	20%	\$9	Other	DC1
2020 A7137113	2020 A7137113	Dell Networking	C2G 10ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 10 ft -	\$6	Each	20%	\$5	Other	DC1
2020 A7202577	2020 A7202577	Dell Networking	C2G 6ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 6 ft -	\$5	Each	20%	\$4	Other	DC1
2020 A7239442	2020 A7239442	Dell Networking	C2G 14ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Blue - patch	\$11	Each	20%	\$9	Other	DC1
2020 A7523371	2020 A7523371	Dell Networking	C2G 5ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 5 ft -	\$11	Each	20%	\$9	Other	DC1
11654 210-AEDM	11654 210-AEDM	Dell Networking	Dell Networking S3048-ON, 48x 1GbE, 4x SFP+ 10GbE ports, Stacking, IO to PSU air,	\$8,453	Each	20%	\$6,762	Other	DC1
11654 210-AEDN	11654 210-AEDN	Dell Networking	S3048-ON, 48x 1GbE, 4x SFP+ 10GbE ports, Stacking, IO to PSU air, 1x AC PSU, NO	\$6,353	Each	20%	\$5,082	Other	DC1
11654 210-AEDO	11654 210-AEDO	Dell Networking	Dell Networking S3048-ON, 48x 1GbE, 4x SFP+ 10GbE ports, Stacking, IO to PSU air,	\$8,453	Each	20%	\$6,762	Other	DC1
11654 210-AEDP	11654 210-AEDP	Dell Networking	Dell Networking S3048-ON, 48x 1GbE, 4x SFP+ 10GbE ports, Stacking, PSU to IO air,	\$8,453	Each	20%	\$6,762	Other	DC1
11654 210-AEDQ	11654 210-AEDQ	Dell Networking	S3048-ON, 48x 1GbE, 4x SFP+ 10GbE ports, Stacking, PSU to IO air, 1x AC PSU, NO	\$6,353	Each	20%	\$5,082	Other	DC1
11654 210-AEDR	11654 210-AEDR	Dell Networking	Dell Networking S3048-ON, 48x 1GbE, 4x SFP+ 10GbE ports, Stacking, PSU to IO air,	\$8,453	Each	20%	\$6,762	Other	DC1
11654 332-1286	11654 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
11654 340-AQWJ	11654 340-AQWJ	Dell Networking	Dell Networking OS9, S3048-ON, Requires ProSupport on switch, Customer Kit	\$2,000	Each	20%	\$1,600	Other	DC1
11654 407-BBDB	11654 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 500m Reach	\$250	Each	20%	\$200	Other	DC1
11654 407-BBDC	11654 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
11654 407-BBEE	11654 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
11654 407-BBEF	11654 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
11654 407-BBEH	11654 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
11654 407-BBEI	11654 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, 2X, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
11654 407-BBEL	11654 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-T	\$134	Each	20%	\$107	Other	DC1
11654 407-BBGO	11654 407-BBGO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1
11654 450-AAFH	11654 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
11654 450-AAPZ	11654 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
11654 450-AASX	11654 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
11654 450-ABOQ	11654 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
11654 450-AEOP	11654 450-AEOP	Dell Networking	Power Supply, 200w, IO to PSU airflow, S3048-ON	\$375	Each	20%	\$300	Other	DC1
11654 450-AEQO	11654 450-AEQO	Dell Networking	Power Supply, 200w, PSU to IO airflow, S3048-ON	\$375	Each	20%	\$300	Other	DC1
11654 450-AEOR	11654 450-AEOR	Dell Networking	Power Supply, 200w, IO to PSU airflow, S3048-ON, Customer Kit	\$270	Each	20%	\$216	Other	DC1
11654 450-AEOS	11654 450-AEOS	Dell Networking	Power Supply, 200w, PSU to IO airflow, S3048-ON, Customer Kit	\$270	Each	20%	\$216	Other	DC1
11654 450-AEOT	11654 450-AEOT	Dell Networking	Fan, IO to PSU airflow, S3048-ON, Customer Kit	\$43	Each	20%	\$35	Other	DC1
11654 450-AEOU	11654 450-AEOU	Dell Networking	Fan, PSU to IO airflow, S3048-ON, Customer Kit	\$43	Each	20%	\$35	Other	DC1
11654 450-AEPY	11654 450-AEPY	Dell Networking	Dell Networking S3048-ON AC IO to PSU Airflow Bundle, 2x AC PSU, 3x Fan Tray,	\$1,020	Each	20%	\$816	Other	DC1
11654 450-AEPZ	11654 450-AEPZ	Dell Networking	Dell Networking S3048-ON AC PSU to IO Airflow Bundle, 2x AC PSU, 3x Fan Tray,	\$1,020	Each	20%	\$816	Other	DC1
11654 470-AAGL	11654 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED use drop-down L1(Column 1)Column K)	
11654 470-AAGN	11654 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
11654 470-AAGP	11654 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
11654 470-AAGR	11654 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
11654 470-AAGT	11654 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
11654 470-AABT	11654 470-AABT	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
11654 470-ABLY	11654 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
11654 470-ABMC	11654 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
11654 470-ABME	11654 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
11654 470-ABMH	11654 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
11654 470-ABMK	11654 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$314	Each	20%	\$248	Other	DC1
11654 470-ABMM	11654 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
11654 470-ABMO	11654 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
11654 470-ABOZ	11654 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
11654 528-BBSY	11654 528-BBSY	Dell Networking	OS9 installed on S3048-ON, with entitlement to OS10 Enterprise	\$0	Each	20%	\$0	Other	DC1
11654 619-AGYQ	11654 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1
11654 634-BCXR	11654 634-BCXR	Dell Networking	Dell Networking S3048-ON User Guide	\$10	Each	20%	\$8	Other	DC1
11654 634-BDXE	11654 634-BDXE	Dell Networking	Software, Rights to use L3 on OS9, S3048-ON	\$2,000	Each	20%	\$1,600	Other	DC1
11654 634-BFBU	11654 634-BFBU	Dell Networking	Software, Rights to use L3 on OS9, S3048-ON, Customer Kit	\$2,000	Each	20%	\$1,600	Other	DC1
11654 634-BIWZ	11654 634-BIWZ	Dell Networking	OS10 Enterprise, S3048-ON, Customer Kit	\$2,000	Each	20%	\$1,600	Other	DC1
11654 634-BIXD	11654 634-BIXD	Dell Networking	OS10 Enterprise, S3048-ON	\$0	Each	20%	\$0	Other	DC1
11654 634-BPON	11654 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%	\$4	Other	DC1
11654 770-BCFQ	11654 770-BCFQ	Dell Networking	Ready Rails BDIE kit, 2 or 4 post racks, for select Dell Networking switches, Customer	\$140	Each	20%	\$112	Other	DC1
11654 802-7396	11654 802-7396	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$27	Each	20%	\$22	Other	DC1
11654 802-7400	11654 802-7400	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	20%	\$0	Other	DC1
11654 802-7413	11654 802-7413	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$506	Each	20%	\$405	Other	DC1
11654 802-7414	11654 802-7414	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$3,397	Each	20%	\$2,718	Other	DC1
11654 817-8548	11654 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$393	Each	20%	\$306	Other	DC1
11654 817-8549	11654 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
11654 817-8550	11654 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
11654 817-8551	11654 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
11654 817-8553	11654 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1
11654 817-8554	11654 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
11654 817-8555	11654 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
11654 817-8558	11654 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
11654 827-4139	11654 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
11654 827-4144	11654 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
11654 847-2729	11654 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
11654 847-2730	11654 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
11654 847-2731	11654 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
11654 847-2734	11654 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
11654 900-9997	11654 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
11654 903-9939	11654 903-9939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	Each	20%	\$80	Other	DC1
11654 922-4998	11654 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
11654 980-9088	11654 980-9088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
11654 983-2917	11654 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
11654 983-2918	11654 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%	\$15	Other	DC1
11654 983-9618	11654 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%	\$17	Other	DC1
11654 983-9619	11654 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%	\$12	Other	DC1
11654 983-9638	11654 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%	\$400	Other	DC1
11654 994-6778	11654 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
11654 994-9398	11654 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%	\$42	Other	DC1
1414 210-AFSX	1414 210-AFSX	Dell Networking	Dell Networking S3124, L3, 24x 1GbE, 2xCombo, 2x 10GbE SFP+ fixed ports, Stacking,	\$3,600	Each	20%	\$2,880	Other	DC1
1414 210-AFSY	1414 210-AFSY	Dell Networking	Dell Networking S3124F, L3, 24x 1GbE SFP, 2xCombo, 2x 10GbE SFP+ fixed ports,	\$6,380	Each	20%	\$5,104	Other	DC1
1414 210-AFSZ	1414 210-AFSZ	Dell Networking	Dell Networking S3124P, L3, PoE+, 24x 1GbE, 2x Combo, 2x 10GbE SFP+ fixed ports,	\$4,600	Each	20%	\$3,680	Other	DC1
1414 210-AFTB	1414 210-AFTB	Dell Networking	Dell Networking S3148, L3, 48x 1GbE, 2xCombo, 2x 10GbE SFP+ fixed ports, Stacking,	\$5,890	Each	20%	\$4,712	Other	DC1
1414 210-AFTC	1414 210-AFTC	Dell Networking	Dell Networking S3148P, L3, PoE+, 48x 1GbE, 2x Combo, 2x 10GbE SFP+ fixed ports,	\$7,030	Each	20%	\$5,624	Other	DC1
1414 310-7225	1414 310-7225	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275	Each	20%	\$220	Other	DC1
1414 310-9259	1414 310-9259	Dell Networking	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
1414 331-5308	1414 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GBE, SX	\$300	Each	20%	\$240	Other	DC1
1414 331-5311	1414 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
1414 331-5432	1414 331-5432	Dell Networking	Customer Kit, Power Cord, C13, European CEE7/7, 220V, 2M	\$30	Each	20%	\$16	Other	DC1
1414 331-9352	1414 331-9352	Dell Networking	Customer Kit, Cord, Power, 125 Volts, 2 Meters, C13, US	\$15	Each	20%	\$12	Other	DC1
1414 332-1286	1414 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
1414 332-1368	1414 332-1368	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$180	Each	20%	\$144	Other	DC1
1414 332-1664	1414 332-1664	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$100	Each	20%	\$80	Other	DC1
1414 332-1665	1414 332-1665	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$130	Each	20%	\$104	Other	DC1
1414 332-1666	1414 332-1666	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$220	Each	20%	\$176	Other	DC1
1414 332-1667	1414 332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1
1414 343-BBEK	1414 343-BBEK	Dell Networking	Dell Networking S3100 Series User Guide	\$3	Each	20%	\$2	Other	DC1
1414 407-BBDB	1414 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
1414 407-BBDC	1414 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
1414 407-BBED	1414 407-BBED	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 20m reach on	\$790	Each	20%	\$632	Other	DC1
1414 407-BBEE	1414 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
1414 407-BBEF	1414 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
1414 407-BBEH	1414 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
1414 407-BBEI	1414 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
1414 407-BBEL	1414 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
1414 407-BBGT	1414 407-BBGT	Dell Networking	10Gbase-T Module for N3000/S3100 Series, 2x 10Gbase-T Ports (RJ45 for Cat6 of	\$320		Each	20%	\$256	Other	DC1
1414 407-BBNZ	1414 407-BBNZ	Dell Networking	SFP+ 10GbE Module for N3000/S3100 Series, 2x SFP+ Ports (optics or direct attach	\$298		Each	20%	\$238	Other	DC1
1414 407-BBOB	1414 407-BBOB	Dell Networking	10Gbase-T Module for N3000/S3100 Series, 2x 10Gbase-T Ports (RJ45 for Cat6 of	\$777		Each	20%	\$621	Other	DC1
1414 407-BBOC	1414 407-BBOC	Dell Networking	SFP+ 10GbE Module for N3000/S3100 Series, 2x SFP+ Ports (optics or direct attach	\$723		Each	20%	\$579	Other	DC1
1414 407-BBRI	1414 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200		Each	20%	\$160	Other	DC1
1414 450-AAFH	1414 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20		Each	20%	\$16	Other	DC1
1414 450-AAPZ	1414 450-AAPZ	Dell Networking	Power Cord, 250V, 2 Meters, C13 to NBR 14136, Brazil	\$20		Each	20%	\$16	Other	DC1
1414 450-AASX	1414 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20		Each	20%	\$16	Other	DC1
1414 450-ABOQ	1414 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20		Each	20%	\$16	Other	DC1
1414 450-ADYH	1414 450-ADYH	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P	\$60		Each	20%	\$48	Other	DC1
1414 450-ADYK	1414 450-ADYK	Dell Networking	Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P, Cust Kit	\$65		Each	20%	\$52	Other	DC1
1414 450-AEPO	1414 450-AEPO	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15, Customer Kit	\$31		Each	20%	\$24	Other	DC1
1414 450-AEPR	1414 450-AEPR	Dell Networking	Power Cord, 250V, 1 meter, C14 to C15	\$20		Each	20%	\$16	Other	DC1
1414 450-AFHx	1414 450-AFHx	Dell Networking	Power Supply, 1100w, S3148P, Required for more than 900 watts of POE+, or for	\$725		Each	20%	\$580	Other	DC1
1414 450-AFHY	1414 450-AFHY	Dell Networking	Power Supply, 200w, S3124/S3148, with V-Lock, adds redundancy to non-POE S3100	\$350		Each	20%	\$280	Other	DC1
1414 450-AFHZ	1414 450-AFHZ	Dell Networking	Power Supply, 715w, S3124P, Required for more than 550 watts of POE+, or for	\$563		Each	20%	\$450	Other	DC1
1414 450-AFIB	1414 450-AFIB	Dell Networking	Power Supply, 1100w, S3148P, Required for more than 900 watts of POE+, or	\$698		Each	20%	\$558	Other	DC1
1414 450-AFIC	1414 450-AFIC	Dell Networking	Power Supply, 200w, S3124/S3148, adds redundancy to non-POE S3100 series	\$337		Each	20%	\$270	Other	DC1
1414 450-AFID	1414 450-AFID	Dell Networking	Power Supply, 715w, S3124P, Required for more than 550 watts of POE+, or	\$536		Each	20%	\$429	Other	DC1
1414 470-AAGL	1414 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65		Each	20%	\$52	Other	DC1
1414 470-AAGN	1414 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75		Each	20%	\$60	Other	DC1
1414 470-AAGP	1414 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
1414 470-AAGR	1414 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135		Each	20%	\$108	Other	DC1
1414 470-AAPT	1414 470-AAPT	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$55		Each	20%	\$44	Other	DC1
1414 470-AAPU	1414 470-AAPU	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$80		Each	20%	\$64	Other	DC1
1414 470-AAPV	1414 470-AAPV	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$36		Each	20%	\$29	Other	DC1
1414 470-AAPX	1414 470-AAPX	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$111		Each	20%	\$89	Other	DC1
1414 470-AATB	1414 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20		Each	20%	\$16	Other	DC1
1414 470-ABDB	1414 470-ABDB	Dell Networking	Power Cord, 250V, 10A, 6 feet, C15 to NBR 14136, Brazil	\$20		Each	20%	\$16	Other	DC1
1414 470-ABDC	1414 470-ABDC	Dell Networking	Power Cord, 250V, 10A, 6 Feet, C15, Argentina	\$20		Each	20%	\$16	Other	DC1
1414 470-ABHB	1414 470-ABHB	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$54		Each	20%	\$43	Other	DC1
1414 470-ABHC	1414 470-ABHC	Dell Networking	Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-	\$43		Each	20%	\$34	Other	DC1
1414 470-ABOZ	1414 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95		Each	20%	\$76	Other	DC1
1414 492-BBLG	1414 492-BBLG	Dell Networking	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20		Each	20%	\$16	Other	DC1
1414 770-BBGY	1414 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163		Each	20%	\$131	Other	DC1
1414 817-8548	1414 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383		Each	20%	\$306	Other	DC1
1414 817-8549	1414 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595		Each	20%	\$476	Other	DC1
1414 817-8550	1414 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715		Each	20%	\$572	Other	DC1
1414 817-8551	1414 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836		Each	20%	\$669	Other	DC1
1414 817-8553	1414 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306		Each	20%	\$245	Other	DC1
1414 817-8554	1414 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549		Each	20%	\$439	Other	DC1
1414 817-8555	1414 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796		Each	20%	\$637	Other	DC1
1414 817-8558	1414 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673		Each	20%	\$538	Other	DC1
1414 827-4139	1414 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,296		Each	20%	\$87,439	Other	DC1
1414 827-4144	1414 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667		Each	20%	\$113,333	Other	DC1
1414 847-2729	1414 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241		Each	20%	\$993	Other	DC1
1414 847-2730	1414 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489		Each	20%	\$1,191	Other	DC1
1414 847-2734	1414 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638		Each	20%	\$8,511	Other	DC1
1414 900-9997	1414 900-9997	Dell Networking	On-Site Installation Declined	\$0		Each	20%	\$0	Other	DC1
1414 903-0939	1414 903-0939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100		Each	20%	\$80	Other	DC1
1414 922-4998	1414 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24		Each	20%	\$19	Other	DC1
1414 980-5088	1414 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100		Each	20%	\$80	Other	DC1
1414 980-7177	1414 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28		Each	20%	\$22	Other	DC1
1414 983-2917	1414 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60		Each	20%	\$48	Other	DC1
1414 983-2918	1414 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19		Each	20%	\$15	Other	DC1
1414 983-9618	1414 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22		Each	20%	\$17	Other	DC1
1414 983-9619	1414 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15		Each	20%	\$12	Other	DC1
1414 983-9638	1414 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500		Each	20%	\$400	Other	DC1
1414 985-3817	1414 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28		Each	20%	\$22	Other	DC1
1414 985-3837	1414 985-3837	Dell Networking	ARR, Cardboard Parking Box no shipping (NTB, DSK or MON, etc.)	\$38		Each	20%	\$30	Other	DC1
1414 994-6778	1414 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15		Each	20%	\$12	Other	DC1
1414 994-9398	1414 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52		Each	20%	\$42	Other	DC1
1414 A0508974	1414 A0508974	Dell Networking	C2G 7R Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11		Each	20%	\$9	Other	DC1
1414 A0521479	1414 A0521479	Dell Networking	C2G 7R Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 7 ft -	\$5		Each	20%	\$4	Other	DC1
1414 A0936316	1414 A0936316	Dell Networking	C2G 3R Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 3 ft -	\$4		Each	20%	\$3	Other	DC1
1414 A2161813	1414 A2161813	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Gray - patch	\$11		Each	20%	\$9	Other	DC1
1414 A7011367	1414 A7011367	Dell Networking	C2G 3ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11		Each	20%	\$9	Other	DC1
1414 A7011376	1414 A7011376	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Blue - patch	\$11		Each	20%	\$9	Other	DC1
1414 A7011378	1414 A7011378	Dell Networking	C2G 10ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Black - patch	\$11		Each	20%	\$9	Other	DC1
1414 A7011445	1414 A7011445	Dell Networking	C2G 7FT CAT6 Snagless Unshielded (UTP) Network Patch Cable - Gray	\$4		Each	20%	\$3	Other	DC1
1414 A7039192	1414 A7039192	Dell Networking	C2G 5m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 16ft - patch	\$24		Each	20%	\$19	Other	DC1
1414 A7046249	1414 A7046249	Dell Networking	C2G 10m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 33ft - patch	\$32		Each	20%	\$26	Other	DC1
1414 A7071680	1414 A7071680	Dell Networking	C2G 1R Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 1 ft -	\$3		Each	20%	\$2	Other	DC1
1414 A7104248	1414 A7104248	Dell Networking	C2G 3m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 10ft - patch	\$17		Each	20%	\$14	Other	DC1
1414 A7109415	1414 A7109415	Dell Networking	C2G 2m LC-LC 10Gb 50/125 Duplex Multimode OM3 Fiber Cable - Aqua - 6ft - patch	\$17		Each	20%	\$14	Other	DC1
1414 A7110863	1414 A7110863	Dell Networking	C2G 3R Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable - Blue - patch	\$11		Each	20%	\$9	Other	DC1
1414 A7137113	1414 A7137113	Dell Networking	C2G 10ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Black - patch cable - 10 ft -	\$6		Each	20%	\$5	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1414 A7202577	1414 A7202577	Dell Networking	C2G 6ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 6 ft -	\$5	Each	20%	\$4	Other	DC1
1414 A7239442	1414 A7239442	Dell Networking	C2G 14ft Cat5e Snagless Unshielded (UTP) Network Patch Ethernet Cable-Blue - patch	\$11	Each	20%	\$9	Other	DC1
1414 A7523371	1414 A7523371	Dell Networking	C2G 5ft Cat6 Ethernet Cable - Snagless Unshielded (UTP) - Blue - patch cable - 5 ft -	\$11	Each	20%	\$9	Other	DC1
11642 210-ADUX	11642 210-ADUX	Dell Networking	S4048-ON, 48x 10GbE SFP+ and 6x 40GbE QSFP+ ports, IO to PSU air, 1x AC PSUs.	\$14,640	Each	20%	\$11,712	Other	DC1
11642 210-ADUY	11642 210-ADUY	Dell Networking	Dell Networking S4048-ON, 48x 10GbE SFP+ and 6x 40GbE QSFP+ ports, IO to PSU	\$21,066	Each	20%	\$16,853	Other	DC1
11642 210-ADVB	11642 210-ADVB	Dell Networking	S4048-ON, 48x 10GbE SFP+ and 6x 40GbE QSFP+ ports, PSU to IO air, 1x AC PSUs.	\$14,640	Each	20%	\$11,712	Other	DC1
11642 210-ADVC	11642 210-ADVC	Dell Networking	Dell Networking S4048-ON, 48x 10GbE SFP+ and 6x 40GbE QSFP+ ports, PSU to IO	\$21,066	Each	20%	\$16,853	Other	DC1
11642 332-1286	11642 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
11642 340-AQVI	11642 340-AQVI	Dell Networking	Dell Networking OS9, S4048-ON, Requires ProSupport on switch, Customer Kit	\$4,000	Each	20%	\$3,200	Other	DC1
11642 384-BBFJ	11642 384-BBFJ	Dell Networking	Fan, IO to PSU airflow, S4048-ON, Customer Kit	\$65	Each	20%	\$52	Other	DC1
11642 384-BBFJ	11642 384-BBFJ	Dell Networking	Fan, PSU to IO airflow, S4048-ON, Customer Kit	\$65	Each	20%	\$52	Other	DC1
11642 384-BBGV	11642 384-BBGV	Dell Networking	Dell Networking S4048-ON DC IO to PSU Airflow Bundle, 2x DC PSU, 3x Fan Tray,	\$4,500	Each	20%	\$3,600	Other	DC1
11642 384-BBGW	11642 384-BBGW	Dell Networking	Dell Networking S4048-ON DC PSU to IO Airflow Bundle, 2x DC PSU, 3x Fan Tray,	\$4,500	Each	20%	\$3,600	Other	DC1
11642 407-BBBW	11642 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
11642 407-BBBY	11642 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
11642 407-BBDB	11642 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
11642 407-BBDC	11642 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
11642 407-BBDE	11642 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
11642 407-BBEE	11642 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
11642 407-BBEF	11642 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
11642 407-BBEH	11642 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
11642 407-BBEI	11642 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
11642 407-BBEL	11642 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
11642 407-BBGL	11642 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
11642 407-BBGN	11642 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1
11642 407-BBOD	11642 407-BBOD	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
11642 407-BBOP	11642 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
11642 407-BBOR	11642 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
11642 407-BBOU	11642 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
11642 407-BBOV	11642 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
11642 407-BBOY	11642 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
11642 407-BBOZ	11642 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
11642 407-BBPB	11642 407-BBPB	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
11642 407-BBPH	11642 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
11642 407-BBQU	11642 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
11642 407-BBRB	11642 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
11642 407-BBSG	11642 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
11642 407-BBSK	11642 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
11642 407-BBVH	11642 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
11642 407-BBWT	11642 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a7	\$510	Each	20%	\$408	Other	DC1
11642 407-BBYR	11642 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1
11642 407-BBYS	11642 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1
11642 407-BCFM	11642 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1
11642 407-BCFN	11642 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1
11642 450-AAFH	11642 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
11642 450-AAPZ	11642 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
11642 450-AAQB	11642 450-AAQB	Dell Networking	Power Supply, AC, 460w, IO to PSU airflow, S4048-ON	\$775	Each	20%	\$620	Other	DC1
11642 450-AAQC	11642 450-AAQC	Dell Networking	Power Supply, AC, 460w, PSU to IO airflow, S4048-ON	\$775	Each	20%	\$620	Other	DC1
11642 450-AASX	11642 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
11642 450-ABOQ	11642 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
11642 450-ADSY	11642 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1
11642 450-AELV	11642 450-AELV	Dell Networking	Dell Networking S4048-ON AC IO to PSU Airflow Bundle, 2x AC PSU, 3x Fan Tray,	\$2,650	Each	20%	\$2,120	Other	DC1
11642 450-AELW	11642 450-AELW	Dell Networking	Dell Networking S4048-ON AC PSU to IO Airflow Bundle, 2x AC PSU, 3x Fan Tray,	\$2,650	Each	20%	\$2,120	Other	DC1
11642 450-AEPN	11642 450-AEPN	Dell Networking	Power Supply, 460w, PSU to IO airflow, S4048-ON, Customer Kit	\$875	Each	20%	\$700	Other	DC1
11642 450-AEPO	11642 450-AEPO	Dell Networking	Power Supply, 460w, IO to PSU airflow, S4048-ON, Customer Kit	\$875	Each	20%	\$700	Other	DC1
11642 450-AETE	11642 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1
11642 450-AEUZ	11642 450-AEUZ	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, S4048-ON - for conversion to DC power	\$1,800	Each	20%	\$1,440	Other	DC1
11642 450-AEVB	11642 450-AEVB	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, S4048-ON - for conversion to DC power	\$1,800	Each	20%	\$1,440	Other	DC1
11642 450-AEVC	11642 450-AEVC	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, S4048-ON, Customer Kit	\$1,800	Each	20%	\$1,440	Other	DC1
11642 450-AEVD	11642 450-AEVD	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, S4048-ON, Customer Kit	\$1,800	Each	20%	\$1,440	Other	DC1
11642 470-ABXB	11642 470-ABXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
11642 470-AAFD	11642 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
11642 470-AAFE	11642 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
11642 470-AAFF	11642 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
11642 470-AAFG	11642 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
11642 470-AAGC	11642 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
11642 470-AAGD	11642 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
11642 470-AAGE	11642 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
11642 470-AAGG	11642 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
11642 470-AAGI	11642 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
11642 470-AAGL	11642 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
11642 470-AAGN	11642 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
11642 470-AAGP	11642 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
11642 470-AAGR	11642 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
11642 470-AAGT	11642 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
11642 470-AAIB	11642 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
11642 470-AATB	11642 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
11642 470-AAVG	11642 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
11642 470-AAVH	11642 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
11642 470-AAVI	11642 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
11642 470-AAVJ	11642 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
11642 470-AAVK	11642 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+,10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1	
11642 470-AAVO	11642 470-AAVO	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
11642 470-AAVR	11642 470-AAVR	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
11642 470-AAVT	11642 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1	
11642 470-AAWE	11642 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
11642 470-AAWN	11642 470-AAWN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
11642 470-AAWU	11642 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1	
11642 470-AAXB	11642 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
11642 470-AAXG	11642 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
11642 470-AAXH	11642 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
11642 470-AAXI	11642 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
11642 470-AAZM	11642 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE,Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1	
11642 470-ABGH	11642 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1	
11642 470-ABHL	11642 470-ABHL	Dell Networking	Dell Networking Console Cable, DB9 to RJ45, YOST, 1.8m	\$50	Each	20%	\$40	Other	DC1	
11642 470-ABXL	11642 470-ABXL	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
11642 470-ABLY	11642 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1	
11642 470-ABMC	11642 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1	
11642 470-ABME	11642 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1	
11642 470-ABMF	11642 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
11642 470-ABMH	11642 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1	
11642 470-ABMK	11642 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1	
11642 470-ABMM	11642 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1	
11642 470-ABMO	11642 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1	
11642 470-ABOF	11642 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1	
11642 470-ABOG	11642 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1	
11642 470-ABOH	11642 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1	
11642 470-ABOI	11642 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1	
11642 470-ABOK	11642 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1	
11642 470-ABOL	11642 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1	
11642 470-ABOM	11642 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1	
11642 470-ABON	11642 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1	
11642 470-ABOO	11642 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1	
11642 470-ABOZ	11642 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1	
11642 470-ABPB	11642 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
11642 470-ABPD	11642 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1	
11642 470-ABXQ	11642 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
11642 470-ACLK	11642 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1	
11642 470-ACLM	11642 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
11642 470-ACLS	11642 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1	
11642 470-ACLT	11642 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$60	Each	20%	\$48	Other	DC1	
11642 470-ACLV	11642 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
11642 470-ACLX	11642 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$120	Each	20%	\$96	Other	DC1	
11642 470-ACLY	11642 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
11642 470-ACMB	11642 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
11642 470-ACMF	11642 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
11642 470-ACMH	11642 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1	
11642 470-ACMN	11642 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
11642 470-ACMO	11642 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
11642 470-ADXS	11642 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
11642 470-ADXT	11642 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
11642 528-BBSZ	11642 528-BBSZ	Dell Networking	OS9 installed on S4048-ON, with entitlement to OS10 Enterprise	\$0	Each	20%	\$0	Other	DC1	
11642 619-AGYQ	11642 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1	
11642 634-BCWX	11642 634-BCWX	Dell Networking	Dell Networking S4048-ON User Guide	\$0	Each	20%	\$0	Other	DC1	
11642 634-BCXM	11642 634-BCXM	Dell Networking	Software, Rights to use L3 on OS9, S4048-ON/S4048T-ON	\$2,000	Each	20%	\$1,600	Other	DC1	
11642 634-BFBT	11642 634-BFBT	Dell Networking	Software, Rights to use L3 on OS9, S4048-ON/S4048T-ON, Customer Kit	\$2,000	Each	20%	\$1,600	Other	DC1	
11642 634-BING	11642 634-BING	Dell Networking	OS10 Enterprise, S4048-ON, Customer Kit	\$5,360	Each	20%	\$4,288	Other	DC1	
11642 634-BPON	11642 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%	\$4	Other	DC1	
11642 770-BBGY	11642 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1	
11642 770-BCFQ	11642 770-BCFQ	Dell Networking	Ready Rails BDIE kit, 2 or 4 post racks, for select Dell Networking switches, Customer	\$140	Each	20%	\$112	Other	DC1	
11642 817-8548	11642 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1	
11642 817-8549	11642 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1	
11642 817-8550	11642 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1	
11642 817-8551	11642 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1	
11642 817-8553	11642 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1	
11642 817-8554	11642 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1	
11642 817-8555	11642 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1	
11642 817-8558	11642 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1	
11642 827-4139	11642 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
11642 827-4144	11642 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
11642 847-2729	11642 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
11642 847-2730	11642 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,469	Each	20%	\$1,191	Other	DC1	
11642 847-2731	11642 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
11642 847-2734	11642 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
11642 900-9997	11642 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
11642 W7YH2	11642 W7YH2	Dell Networking	CUS,XCVR,QSFP,40G,ISR,AVA	\$2	Each	20%	\$1	Other	DC1	
11957 817-8556	11957 817-8556	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11957 817-8557	11957 817-8557	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343	Each	20%	\$275	Other	DC1	
11957 847-2735	11957 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11957 847-2738	11957 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
11957 847-2739	11957 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11957 847-2742	11957 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
11957 848-0189	11957 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11957 848-0190	11957 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11957 848-0191	11957 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11957 848-0192	11957 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
1050 210-AHMU	1050 210-AHMU	Dell Networking	Dell Networking S4048T-ON, 48x 10GBASE-T and 6x 40GbE QSFP+ ports, IO to PSU	\$21,022	Each	20%	\$16,818	Other	DC1	
1050 210-AHMX	1050 210-AHMX	Dell Networking	Dell Networking S4048T-ON, 48x 10GBASE-T and 6x 40GbE QSFP+ ports, PSU to IO	\$14,392	Each	20%	\$11,514	Other	DC1	
1050 210-AHMY	1050 210-AHMY	Dell Networking	Dell Networking S4048T-ON, 48x 10GBASE-T and 6x 40GbE QSFP+ ports, PSU to IO	\$21,022	Each	20%	\$16,818	Other	DC1	
1050 332-1286	1050 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
1050 343-BBEM	1050 343-BBEM	Dell Networking	Dell Networking S4048T-ON User Guide	\$0	Each	20%	\$0	Other	DC1	
1050 384-BBMG	1050 384-BBMG	Dell Networking	Dell Networking PSU/IO Airflow Bundle, 2x DC PSU, 4x Fan Tray,	\$2,300	Each	20%	\$1,840	Other	DC1	
1050 384-BBMH	1050 384-BBMH	Dell Networking	Dell Networking IO/PSU Airflow Bundle, 2x DC PSU, 4x Fan Tray,	\$2,300	Each	20%	\$1,840	Other	DC1	
1050 384-BBMI	1050 384-BBMI	Dell Networking	Dell Networking PSU/IO Airflow Bundle, 2x AC PSU, 4x Fan Tray,	\$1,175	Each	20%	\$940	Other	DC1	
1050 384-BBMJ	1050 384-BBMJ	Dell Networking	Dell Networking IO/PSU Airflow Bundle, 2x AC PSU, 4x Fan Tray,	\$1,175	Each	20%	\$940	Other	DC1	
1050 407-BBBW	1050 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
1050 407-BBBY	1050 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
1050 407-BBGL	1050 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
1050 407-BBQU	1050 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
1050 407-BBRB	1050 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
1050 407-BBSG	1050 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1	
1050 407-BBSK	1050 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1	
1050 407-BBYR	1050 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1	
1050 407-BBYS	1050 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1	
1050 407-BCFM	1050 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1	
1050 409-BBIZ	1050 409-BBIZ	Dell Networking	Dell Networking Fan, IO to PSU airflow, S4048T/S4148T/S4148U only, Customer Kit	\$300	Each	20%	\$240	Other	DC1	
1050 409-BBJB	1050 409-BBJB	Dell Networking	Dell Networking Fan, PSU to IO airflow, S4048T/S4148T/S4148U only, Customer Kit	\$300	Each	20%	\$240	Other	DC1	
1050 450-AAFH	1050 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1	
1050 450-AAPZ	1050 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
1050 450-AASX	1050 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1	
1050 450-ABOQ	1050 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1	
1050 450-AFLK	1050 450-AFLK	Dell Networking	Power Supply, AC, 550w, PSU to IO airflow, for all S4100 and S4048T, Customer Kit	\$588	Each	20%	\$471	Other	DC1	
1050 450-AFLI	1050 450-AFLI	Dell Networking	Power Supply, AC, 550w, IO to PSU airflow, for all S4100 and S4048T, Customer Kit	\$588	Each	20%	\$471	Other	DC1	
1050 450-AFNN	1050 450-AFNN	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, qty 2 - for conversion to DC power only	\$2,000	Each	20%	\$1,600	Other	DC1	
1050 450-AFNO	1050 450-AFNO	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, qty 2 - for conversion to DC power only	\$2,000	Each	20%	\$1,600	Other	DC1	
1050 450-AFNT	1050 450-AFNT	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, for all S4100, S4048, S6010, Customer Kit	\$1,054	Each	20%	\$843	Other	DC1	
1050 450-AFNU	1050 450-AFNU	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, for all S4100, S4048, S6010, Customer Kit	\$965	Each	20%	\$772	Other	DC1	
1050 470-ABXJ	1050 470-ABXJ	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1	
1050 470-AAFD	1050 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
1050 470-AAFE	1050 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
1050 470-AAFF	1050 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
1050 470-AAFG	1050 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$350	Each	20%	\$280	Other	DC1	
1050 470-AAGC	1050 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
1050 470-AAGD	1050 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
1050 470-AAGE	1050 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
1050 470-AAGG	1050 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
1050 470-AAGI	1050 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
1050 470-AAIB	1050 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$120	Each	20%	\$96	Other	DC1	
1050 470-ABGH	1050 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1	
1050 470-ABLX	1050 470-ABLX	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
1050 470-ABMF	1050 470-ABMF	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
1050 470-ABOO	1050 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1	
1050 470-ABPB	1050 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$190	Each	20%	\$152	Other	DC1	
1050 470-ABQD	1050 470-ABQD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to QSFP+, Passive Copper Direct Attach Cable	\$190	Each	20%	\$152	Other	DC1	
1050 470-ABXO	1050 470-ABXO	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
1050 470-ABXQ	1050 470-ABXQ	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
1050 470-ADXS	1050 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
1050 470-ADXT	1050 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
1050 528-BBSW	1050 528-BBSW	Dell Networking	OS9 installed on S4048T-ON, with entitlement to OS10 Enterprise	\$0	Each	20%	\$0	Other	DC1	
1050 619-AGYQ	1050 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1	
1050 634-BCXM	1050 634-BCXM	Dell Networking	Software, Rights to use L3 on OS9, S4048-ON/S4048T-ON	\$2,000	Each	20%	\$1,600	Other	DC1	
1050 634-BFBT	1050 634-BFBT	Dell Networking	Software, Rights to use L3 on OS9, S4048-ON/S4048T-ON, Customer Kit	\$2,000	Each	20%	\$1,600	Other	DC1	
1050 634-BHHG	1050 634-BHHG	Dell Networking	Dell Networking OS9, S4048T-ON, Requires ProSupport on the switch, Customer Kit	\$4,000	Each	20%	\$3,200	Other	DC1	
1050 634-BIWX	1050 634-BIWX	Dell Networking	OS10 Enterprise, S4048T-ON, Customer Kit	\$6,000	Each	20%	\$4,800	Other	DC1	
1050 770-BCFQ	1050 770-BCFQ	Dell Networking	Ready Rails BDIE kit, 2 or 4 post racks, for select Dell Networking switches, Customer	\$140	Each	20%	\$112	Other	DC1	
1050 817-8548	1050 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1	
1050 817-8549	1050 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1	
1050 817-8550	1050 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1	
1050 817-8551	1050 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1	
1050 817-8553	1050 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1	
1050 817-8554	1050 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
1050 817-8555	1050 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
1050 817-8558	1050 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
1050 827-4139	1050 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
1050 827-4144	1050 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
1050 847-2729	1050 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
1050 847-2730	1050 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
1050 847-2734	1050 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
1050 900-9997	1050 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
1050 903-0939	1050 903-0939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	Each	20%	\$80	Other	DC1
1050 922-4998	1050 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
1050 980-5088	1050 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
1050 980-7177	1050 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1050 983-2917	1050 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
1050 983-2918	1050 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%	\$15	Other	DC1
1050 983-9618	1050 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%	\$17	Other	DC1
1050 983-9619	1050 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%	\$12	Other	DC1
1050 983-9638	1050 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%	\$400	Other	DC1
1050 985-3817	1050 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1050 985-3837	1050 985-3837	Dell Networking	ARS Cardboard Packing Box no shipping (NTB, DSK or MON, etc.)	\$38	Each	20%	\$30	Other	DC1
1050 994-6778	1050 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
1050 994-9398	1050 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%	\$42	Other	DC1
12358 210-ALSX	12358 210-ALSX	Dell Networking	Dell EMC Switch S4128F-ON, 1U, 28 x 10GbE SFP+, 2 x QSFP28, IO to PSU, 2 PSU,	\$10,603	Each	20%	\$8,482	Other	DC1
12358 210-ALSZ	12358 210-ALSZ	Dell Networking	Dell EMC Switch S4128F-ON, 1U, 28 x 10GbE SFP+, 2 x QSFP28, PSU to IO, 2 PSU,	\$10,903	Each	20%	\$8,722	Other	DC1
12358 210-ALTB	12358 210-ALTB	Dell Networking	Dell EMC Switch S4128T-ON, 1U, 28 x 10GbE-T, 2 x QSFP28, IO to PSU, 2 PSU, No	\$11,676	Each	20%	\$9,341	Other	DC1
12358 210-ALTD	12358 210-ALTD	Dell Networking	Dell EMC Switch S4128T-ON, 1U, 28 x 10GbE-T, 2 x QSFP28, IO to PSU, 2 PSU,	\$12,079	Each	20%	\$9,663	Other	DC1
12358 210-ALTE	12358 210-ALTE	Dell Networking	Dell EMC Switch S4128F-ON, 1U, 28 x 10GbE SFP+, 2 x QSFP28, PSU to IO, 2 PSU,	\$10,603	Each	20%	\$8,482	Other	DC1
12358 210-ALTIO	12358 210-ALTIO	Dell Networking	Dell EMC Switch S4128F-ON, 1U, 28 x 10GbE SFP+, 2 x QSFP28, PSU to IO, 2 PSU,	\$10,903	Each	20%	\$8,722	Other	DC1
12358 210-ALTH	12358 210-ALTH	Dell Networking	Dell EMC Switch S4128T-ON, 1U, 28 x 10GbE-T, 2 x QSFP28, PSU to IO, 2 PSU, No	\$11,676	Each	20%	\$9,341	Other	DC1
12358 210-ALTJ	12358 210-ALTJ	Dell Networking	Dell EMC Switch S4128T-ON, 1U, 28 x 10GbE-T, 2 x QSFP28, PSU to IO, 2 PSU,	\$12,079	Each	20%	\$9,663	Other	DC1
12358 332-1286	12358 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12358 343-BBGC	12358 343-BBGC	Dell Networking	Dell EMC Networking S4100-ON Americas User Guide	\$6	Each	20%	\$5	Other	DC1
12358 384-BBQQ	12358 384-BBQQ	Dell Networking	Dell Networking Power/Fan Airflow conv,IOtoPSU,2x AC	\$2,268	Each	20%	\$1,815	Other	DC1
12358 384-BBQR	12358 384-BBQR	Dell Networking	Dell Networking Power/Fan Airflow conv,PSUtoIO,2x AC	\$2,268	Each	20%	\$1,815	Other	DC1
12358 384-BBQS	12358 384-BBQS	Dell Networking	Dell Networking DC Power/Fan airflow conv,IOtoPSU,2xDC	\$5,242	Each	20%	\$4,194	Other	DC1
12358 384-BBQT	12358 384-BBQT	Dell Networking	Dell Networking DC Power/Fan airflow conv,PSUtoIO,2xDC	\$5,242	Each	20%	\$4,194	Other	DC1
12358 407-BBBW	12358 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12358 407-BBBY	12358 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
12358 407-BBDB	12358 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
12358 407-BBDC	12358 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
12358 407-BBDE	12358 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12358 407-BBEE	12358 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12358 407-BBEF	12358 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
12358 407-BBEG	12358 407-BBEG	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12358 407-BBEI	12358 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
12358 407-BBEL	12358 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
12358 407-BBLG	12358 407-BBLG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12358 407-BBGN	12358 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1
12358 407-BBOO	12358 407-BBOO	Dell Networking	Dell Networking, Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
12358 407-BBOP	12358 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12358 407-BBOR	12358 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
12358 407-BBOS	12358 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12358 407-BBOU	12358 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12358 407-BBOV	12358 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
12358 407-BBOY	12358 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
12358 407-BBOZ	12358 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12358 407-BBPC	12358 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12358 407-BBPH	12358 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12358 407-BBQV	12358 407-BBQV	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12358 407-BBQW	12358 407-BBQW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12358 407-BBQB	12358 407-BBQB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12358 407-BBRC	12358 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12358 407-BBRI	12358 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12358 407-BBRJ	12358 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12358 407-BBRK	12358 407-BBRK	Dell Networking	Dell Networking, Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre,LC,Customer	\$8,500	Each	20%	\$6,800	Other	DC1
12358 407-BBSG	12358 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
12358 407-BBSK	12358 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
12358 407-BBVF	12358 407-BBVF	Dell Networking	Dell Networking Transceiver,QSFP28, 100GbE, SWDM4 LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1
12358 407-BBVG	12358 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDMM4	\$8,450	Each	20%	\$6,760	Other	DC1
12358 407-BBVH	12358 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12358 407-BBVI	12358 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12358 407-BBVO	12358 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDMM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1
12358 407-BBWL	12358 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
12358 407-BBWQ	12358 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
12358 407-BBWT	12358 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1
12358 407-BBYM	12358 407-BBYM	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
12358 407-BBYN	12358 407-BBYN	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1
12358 407-BBZL	12358 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12358 407-BBZN	12358 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80		Each	20%	\$64	Other	DC1
12358 407-BCDH	12358 407-BCDH	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3, Customer Kit	\$15,250		Each	20%	\$12,200	Other	DC1
12358 407-BCDI	12358 407-BCDI	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3	\$15,250		Each	20%	\$12,200	Other	DC1
12358 407-BCIF	12358 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750		Each	20%	\$2,200	Other	DC1
12358 407-BCIG	12358 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750		Each	20%	\$2,200	Other	DC1
12358 450-AAFH	12358 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20		Each	20%	\$16	Other	DC1
12358 450-AAPZ	12358 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20		Each	20%	\$16	Other	DC1
12358 450-AASX	12358 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20		Each	20%	\$16	Other	DC1
12358 450-ABOQ	12358 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20		Each	20%	\$16	Other	DC1
12358 450-ADSY	12358 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19		Each	20%	\$15	Other	DC1
12358 450-AETE	12358 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19		Each	20%	\$15	Other	DC1
12358 450-AFLK	12358 450-AFLK	Dell Networking	Power Supply, AC, 550w, PSU to IO airflow, for all S4100 and S4048T, Customer Kit	\$588		Each	20%	\$471	Other	DC1
12358 450-AFLM	12358 450-AFLM	Dell Networking	Power Supply, AC, 550w, IO to PSU airflow, for all S4100 and S4048T, Customer Kit	\$588		Each	20%	\$471	Other	DC1
12358 450-AFNN	12358 450-AFNN	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, qty 2 - for conversion to DC power only	\$2,000		Each	20%	\$1,600	Other	DC1
12358 450-AFNO	12358 450-AFNO	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, qty 2 - for conversion to DC power only	\$2,000		Each	20%	\$1,600	Other	DC1
12358 450-AFNT	12358 450-AFNT	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, for all S4100, S4048, S6010, Customer Kit	\$1,054		Each	20%	\$843	Other	DC1
12358 450-AFNU	12358 450-AFNU	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, for all S4100, S4048, S6010, Customer Kit	\$965		Each	20%	\$772	Other	DC1
12358 467-5713	12358 467-5713	Dell Networking	Global Portal US Power Cord	\$0		Each	20%	\$0	Other	DC1
12358 467-9489	12358 467-9489	Dell Networking	Program Management Fee	\$10		Each	20%	\$8	Other	DC1
12358 467-9490	12358 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10		Each	20%	\$8	Other	DC1
12358 470-AABX	12358 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950		Each	20%	\$760	Other	DC1
12358 470-AAFD	12358 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550		Each	20%	\$440	Other	DC1
12358 470-AAFE	12358 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150		Each	20%	\$120	Other	DC1
12358 470-AAFF	12358 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280		Each	20%	\$224	Other	DC1
12358 470-AAFG	12358 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to SFP+, 40GbE Passive Copper Direct Attach Cable,	\$350		Each	20%	\$280	Other	DC1
12358 470-AAGC	12358 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$360		Each	20%	\$304	Other	DC1
12358 470-AAGD	12358 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400		Each	20%	\$320	Other	DC1
12358 470-AAGE	12358 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400		Each	20%	\$360	Other	DC1
12358 470-AAGG	12358 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750		Each	20%	\$600	Other	DC1
12358 470-AAGI	12358 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220		Each	20%	\$176	Other	DC1
12358 470-AAGL	12358 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65		Each	20%	\$52	Other	DC1
12358 470-AAGN	12358 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75		Each	20%	\$60	Other	DC1
12358 470-AAGP	12358 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
12358 470-AAGR	12358 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135		Each	20%	\$108	Other	DC1
12358 470-AAGT	12358 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310		Each	20%	\$248	Other	DC1
12358 470-AAIB	12358 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120		Each	20%	\$96	Other	DC1
12358 470-AAIT	12358 470-AAIT	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20		Each	20%	\$16	Other	DC1
12358 470-AAVG	12358 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135		Each	20%	\$108	Other	DC1
12358 470-AAVH	12358 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75		Each	20%	\$60	Other	DC1
12358 470-AAVI	12358 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310		Each	20%	\$248	Other	DC1
12358 470-AAVJ	12358 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
12358 470-AAVK	12358 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65		Each	20%	\$52	Other	DC1
12358 470-AAVO	12358 470-AAVO	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout	\$400		Each	20%	\$320	Other	DC1
12358 470-AAVR	12358 470-AAVR	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150		Each	20%	\$120	Other	DC1
12358 470-AAVT	12358 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380		Each	20%	\$304	Other	DC1
12358 470-AAWE	12358 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280		Each	20%	\$224	Other	DC1
12358 470-AAWN	12358 470-AAWN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220		Each	20%	\$176	Other	DC1
12358 470-AAWU	12358 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+ Passive Copper Breakout, 7	\$750		Each	20%	\$600	Other	DC1
12358 470-AAXB	12358 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120		Each	20%	\$96	Other	DC1
12358 470-AAXG	12358 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450		Each	20%	\$360	Other	DC1
12358 470-AAXH	12358 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550		Each	20%	\$440	Other	DC1
12358 470-AAXI	12358 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350		Each	20%	\$280	Other	DC1
12358 470-AAZM	12358 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters (No optics	\$950		Each	20%	\$760	Other	DC1
12358 470-ABGG	12358 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit	\$375		Each	20%	\$300	Other	DC1
12358 470-ABGH	12358 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375		Each	20%	\$300	Other	DC1
12358 470-ABXL	12358 470-ABXL	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950		Each	20%	\$760	Other	DC1
12358 470-ABLY	12358 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210		Each	20%	\$168	Other	DC1
12358 470-ABMC	12358 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225		Each	20%	\$180	Other	DC1
12358 470-ABME	12358 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165		Each	20%	\$132	Other	DC1
12358 470-ABMF	12358 470-ABMF	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150		Each	20%	\$920	Other	DC1
12358 470-ABMH	12358 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170		Each	20%	\$136	Other	DC1
12358 470-ABMK	12358 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310		Each	20%	\$248	Other	DC1
12358 470-ABMM	12358 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200		Each	20%	\$160	Other	DC1
12358 470-ABMO	12358 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350		Each	20%	\$280	Other	DC1
12358 470-ABNZ	12358 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150		Each	20%	\$1,720	Other	DC1
12358 470-ABOB	12358 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200		Each	20%	\$1,760	Other	DC1
12358 470-ABOC	12358 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300		Each	20%	\$1,840	Other	DC1
12358 470-ABOF	12358 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510		Each	20%	\$408	Other	DC1
12358 470-ABOG	12358 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640		Each	20%	\$512	Other	DC1
12358 470-ABOH	12358 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800		Each	20%	\$640	Other	DC1
12358 470-ABOI	12358 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960		Each	20%	\$768	Other	DC1
12358 470-ABOK	12358 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175		Each	20%	\$140	Other	DC1
12358 470-ABOL	12358 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215		Each	20%	\$172	Other	DC1
12358 470-ABOM	12358 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300		Each	20%	\$240	Other	DC1
12358 470-ABON	12358 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325		Each	20%	\$260	Other	DC1
12358 470-ABOO	12358 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550		Each	20%	\$440	Other	DC1
12358 470-ABOR	12358 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382		Each	20%	\$306	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Source	Base Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12358 470-ABOS	12358 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1	
12358 470-ABOT	12358 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1	
12358 470-ABOU	12358 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1	
12358 470-ABOV	12358 470-ABOV	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
12358 470-ABOW	12358 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
12358 470-ABOX	12358 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
12358 470-ABOY	12358 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
12358 470-ABOZ	12358 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1	
12358 470-ABPB	12358 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
12358 470-ABPD	12358 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1	
12358 470-ABPE	12358 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1	
12358 470-ABPG	12358 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1	
12358 470-ABPH	12358 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1	
12358 470-ABPI	12358 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
12358 470-ABPJ	12358 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1	
12358 470-ABPK	12358 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1	
12358 470-ABPM	12358 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
12358 470-ABPN	12358 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1	
12358 470-ABPO	12358 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1	
12358 470-ABPP	12358 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1	
12358 470-ABPQ	12358 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1	
12358 470-ABPT	12358 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1	
12358 470-ABPV	12358 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1	
12358 470-ABPW	12358 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1	
12358 470-ABWK	12358 470-ABWK	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter	\$400	Each	20%	\$320	Other	DC1	
12358 470-ABWM	12358 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 2 Meter	\$420	Each	20%	\$336	Other	DC1	
12358 470-ABWQ	12358 470-ABWQ	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 3 Meter	\$560	Each	20%	\$448	Other	DC1	
12358 470-ABXQ	12358 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
12358 470-ACIH	12358 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xS28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1	
12358 470-ACII	12358 470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1	
12358 470-ACIJ	12358 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%	\$2,208	Other	DC1	
12358 470-ACKL	12358 470-ACKL	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1	
12358 470-ACKM	12358 470-ACKM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
12358 470-ACKS	12358 470-ACKS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1	
12358 470-ACKT	12358 470-ACKT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
12358 470-ACLU	12358 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%	\$1,480	Other	DC1	
12358 470-ACLV	12358 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
12358 470-ACLX	12358 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1	
12358 470-ACLY	12358 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
12358 470-ACMB	12358 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
12358 470-ACMF	12358 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
12358 470-ACMH	12358 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1	
12358 470-ACMJ	12358 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,895	Each	20%	\$1,480	Other	DC1	
12358 470-ACMN	12358 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$95	Each	20%	\$76	Other	DC1	
12358 470-ACMO	12358 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
12358 470-ADXS	12358 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
12358 470-ADXT	12358 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
12358 470-ADXU	12358 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12358 470-ADXZ	12358 470-ADXZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1	
12358 470-ADYB	12358 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
12358 470-ADZS	12358 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12358 470-ADZT	12358 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12358 470-ADZU	12358 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12358 470-ADZV	12358 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12358 470-ADZW	12358 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12358 470-ADZX	12358 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12358 470-AECW	12358 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1	
12358 470-AECX	12358 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1	
12358 470-AEYJ	12358 470-AEYJ	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
12358 470-AEND	12358 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%	\$540	Other	DC1	
12358 470-AENE	12358 470-AENE	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12358 470-AENF	12358 470-AENF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12358 470-AENG	12358 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
12358 470-AENH	12358 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675	Each	20%	\$540	Other	DC1	
12358 470-AENI	12358 470-AENI	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120	Each	20%	\$96	Other	DC1	
12358 470-AENJ	12358 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1	
12358 470-AENK	12358 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%	\$96	Other	DC1	
12358 619-AGYQ	12358 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1	
12358 619-AMIZ	12358 619-AMIZ	Dell Networking	OS10 Enterprise S4128F-ON	\$3,000	Each	20%	\$2,400	Other	DC1	
12358 619-AMJB	12358 619-AMJB	Dell Networking	OS10 Enterprise S4128T-ON	\$3,000	Each	20%	\$2,400	Other	DC1	
12358 619-AMJE	12358 619-AMJE	Dell Networking	OS10 Enterprise, S4128F-ON, Customer Kit	\$3,000	Each	20%	\$2,400	Other	DC1	
12358 619-AMJF	12358 619-AMJF	Dell Networking	OS10 Enterprise, S4128T-ON, Customer Kit	\$3,000	Each	20%	\$2,400	Other	DC1	
12358 634-BPON	12358 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%	\$4	Other	DC1	
12358 770-BBGY	12358 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1	
12358 770-BCFQ	12358 770-BCFQ	Dell Networking	Ready Rails BDIE kit, 2 or 4 post racks, for select Dell Networking switches, Customer	\$140	Each	20%	\$112	Other	DC1	
12358 770-BCGP	12358 770-BCGP	Dell Networking	Adjustable 4 post mounting bracket for select 1U networking switches, Customer Kit	\$140	Each	20%	\$112	Other	DC1	
12358 817-8548	12358 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			use drop-down		
12358 817-8549	12358 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1	
12358 817-8550	12358 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1	
12358 817-8551	12358 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1	
12358 817-8553	12358 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1	
12358 817-8554	12358 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1	
12358 817-8555	12358 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1	
12358 817-8558	12358 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1	
12358 827-4139	12358 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
12358 827-4144	12358 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
12358 847-2729	12358 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
12358 847-2730	12358 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
12358 847-2731	12358 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
12358 847-2734	12358 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
12358 900-9987	12358 900-9987	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
12358 922-4998	12358 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1	
12358 980-5088	12358 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1	
12358 980-7177	12358 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12358 983-2917	12358 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1	
12358 985-3817	12358 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12358 986-5518	12358 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1	
12358 987-1459	12358 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1	
12358 987-1519	12358 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1	
12358 994-6778	12358 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1	
12357 210-ALSF	12357 210-ALSF	Dell Networking	Dell EMC Switch S4148F-ON, 1U, 48 x 10GbE SFP+, 4 x QSFP28, 2xQSFP+, IO to	\$15,147	Each	20%	\$12,118	Other	DC1	
12357 210-ALSH	12357 210-ALSH	Dell Networking	Dell EMC Switch S4148F-ON, 1U, 48x10GbE SFP+, 4xQSFP28, 2xQSFP+, IO to PSU ,	\$14,810	Each	20%	\$11,848	Other	DC1	
12357 210-ALSI	12357 210-ALSI	Dell Networking	Dell EMC Switch S4148F-ON, 1U, 48x10GbE SFP+, 4xQSFP28, 2xQSFP+, IO to PSU,	\$15,696	Each	20%	\$12,557	Other	DC1	
12357 210-ALSJ	12357 210-ALSJ	Dell Networking	Dell EMC Switch S4148F-ON, 1U, 48x10GbE SFP+, 4xQSFP28, 2xQSFP+, IO to PSU ,	\$15,696	Each	20%	\$12,557	Other	DC1	
12357 210-ALSL	12357 210-ALSL	Dell Networking	Dell EMC Switch S4148T-ON, 1U, 48 x 10GbE-T, 4 x QSFP28, 2 x QSFP+, IO to	\$14,968	Each	20%	\$11,974	Other	DC1	
12357 210-ALSN	12357 210-ALSN	Dell Networking	Dell EMC Switch S4148T-ON, 1U, 48 x 10GbE-T, 4 x QSFP28, 2 x QSFP+, IO to	\$15,433	Each	20%	\$12,347	Other	DC1	
12357 210-ALSO	12357 210-ALSO	Dell Networking	Dell EMC Switch S4148F-ON, 1U, 48 x 10GbE SFP+, 4 x QSFP28, 2xQSFP+, PSU to	\$15,147	Each	20%	\$12,118	Other	DC1	
12357 210-ALSQ	12357 210-ALSQ	Dell Networking	Dell EMC Switch S4148F-ON, 1U, 48x10GbE SFP+, 4xQSFP28, 2xQSFP+, PSU to IO ,	\$14,810	Each	20%	\$11,848	Other	DC1	
12357 210-ALSS	12357 210-ALSS	Dell Networking	Dell EMC Switch S4148F-ON, 1U, 48x10GbE SFP+, 4xQSFP28, 2xQSFP+, PSU to IO ,	\$15,696	Each	20%	\$12,557	Other	DC1	
12357 210-ALSU	12357 210-ALSU	Dell Networking	Dell EMC Switch S4148T-ON, 1U, 48 x 10GbE-T, 4 x QSFP28, 2 x QSFP+, PSU to	\$14,968	Each	20%	\$11,974	Other	DC1	
12357 210-ALSW	12357 210-ALSW	Dell Networking	Dell EMC Switch S4148T-ON, 1U, 48 x 10GbE-T, 4 x QSFP28, 2 x QSFP+, PSU to	\$15,433	Each	20%	\$12,347	Other	DC1	
12357 210-ANWQ	12357 210-ANWQ	Dell Networking	Dell EMC Switch S4148F-ON, 48x10GbE SFP+, 4xQSFP28, 2xQSFP+, PSU to IO,	\$14,810	Each	20%	\$11,848	Other	DC1	
12357 332-1286	12357 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
12357 343-BBGC	12357 343-BBGC	Dell Networking	Dell EMC Networking S4100-ON Americas User Guide	\$6	Each	20%	\$5	Other	DC1	
12357 384-BBQQ	12357 384-BBQQ	Dell Networking	Dell Networking Power/Fan Airflow conv,iOtoPSU,2x AC	\$2,268	Each	20%	\$1,815	Other	DC1	
12357 384-BBQR	12357 384-BBQR	Dell Networking	Dell Networking Power/Fan Airflow conv,PSUtoIO,2x AC	\$2,268	Each	20%	\$1,815	Other	DC1	
12357 384-BBQS	12357 384-BBQS	Dell Networking	Dell Networking DC Power/Fan airflow conv,iOtoPSU,2xDc	\$5,242	Each	20%	\$4,194	Other	DC1	
12357 384-BBQT	12357 384-BBQT	Dell Networking	Dell Networking DC Power/Fan airflow conv,PSUtoIO,2xDc	\$5,242	Each	20%	\$4,194	Other	DC1	
12357 407-BBBW	12357 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
12357 407-BBBY	12357 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
12357 407-BBDB	12357 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
12357 407-BBDC	12357 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
12357 407-BBDE	12357 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
12357 407-BBEE	12357 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
12357 407-BBEF	12357 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
12357 407-BBEH	12357 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1	
12357 407-BBEI	12357 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
12357 407-BBEL	12357 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
12357 407-BBGL	12357 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
12357 407-BBGN	12357 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1	
12357 407-BBON	12357 407-BBON	Dell Networking	Dell Networking, Transceiver, 10GbE SFP+ LRM Optic, 1310nm Wavelength, 220m	\$790	Each	20%	\$632	Other	DC1	
12357 407-BBOO	12357 407-BBOO	Dell Networking	Dell Networking, Transceiver,SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
12357 407-BBOP	12357 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12357 407-BBOR	12357 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
12357 407-BBOS	12357 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12357 407-BBOU	12357 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12357 407-BBOV	12357 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1	
12357 407-BBOY	12357 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1	
12357 407-BBOZ	12357 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12357 407-BBPC	12357 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
12357 407-BBPH	12357 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
12357 407-BBQU	12357 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4, LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
12357 407-BBRB	12357 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12357 407-BBRC	12357 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12357 407-BBRI	12357 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
12357 407-BBRJ	12357 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
12357 407-BBRK	12357 407-BBRK	Dell Networking	Dell Networking, Transceiver,SFP+, 10GbE,ZR,1550nm,Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1	
12357 407-BBSG	12357 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1	
12357 407-BBSK	12357 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1	
12357 407-BBVF	12357 407-BBVF	Dell Networking	Dell Networking Transceiver,QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1	
12357 407-BBVG	12357 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDMM4	\$8,450	Each	20%	\$6,760	Other	DC1	
12357 407-BBVH	12357 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1	
12357 407-BBVI	12357 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1	
12357 407-BBVO	12357 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDMM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12357 470-ABOI	12357 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
12357 470-ABOK	12357 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12357 470-ABOL	12357 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12357 470-ABOM	12357 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12357 470-ABON	12357 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12357 470-ABOO	12357 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12357 470-ABOR	12357 470-ABOR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1
12357 470-ABOS	12357 470-ABOS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12357 470-ABOT	12357 470-ABOT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12357 470-ABOU	12357 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1
12357 470-ABOV	12357 470-ABOV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12357 470-ABOW	12357 470-ABOW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12357 470-ABOX	12357 470-ABOX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12357 470-ABOY	12357 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12357 470-ABOZ	12357 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
12357 470-ABPB	12357 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12357 470-ABPD	12357 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
12357 470-ABPE	12357 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1
12357 470-ABPG	12357 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1
12357 470-ABPH	12357 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1
12357 470-ABPI	12357 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12357 470-ABPJ	12357 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1
12357 470-ABPK	12357 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1
12357 470-ABPM	12357 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12357 470-ABPN	12357 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1
12357 470-ABPO	12357 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1
12357 470-ABPP	12357 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1
12357 470-ABPQ	12357 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1
12357 470-ABPT	12357 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1
12357 470-ABPV	12357 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1
12357 470-ABPW	12357 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1
12357 470-ABWK	12357 470-ABWK	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter	\$400	Each	20%	\$320	Other	DC1
12357 470-ABWM	12357 470-ABWM	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 2 Meter	\$420	Each	20%	\$336	Other	DC1
12357 470-ABWO	12357 470-ABWO	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 3 Meter	\$590	Each	20%	\$472	Other	DC1
12357 470-ABXQ	12357 470-ABXQ	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12357 470-ACIH	12357 470-ACIH	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xS28 25GbE Active Optical Breakout, 30	\$3,475	Each	20%	\$2,780	Other	DC1
12357 470-ACII	12357 470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1
12357 470-ACIJ	12357 470-ACIJ	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1
12357 470-ACLK	12357 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12357 470-ACLM	12357 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
12357 470-ACLS	12357 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
12357 470-ACLT	12357 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
12357 470-ACLU	12357 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included), 3	\$1,850	Each	20%	\$1,480	Other	DC1
12357 470-ACLV	12357 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
12357 470-ACLX	12357 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
12357 470-ACLY	12357 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1
12357 470-ACMB	12357 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
12357 470-ACMF	12357 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
12357 470-ACMH	12357 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
12357 470-ACMJ	12357 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1
12357 470-ACMN	12357 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
12357 470-ACMO	12357 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1
12357 470-ADXS	12357 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1
12357 470-ADXT	12357 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1
12357 470-ADXU	12357 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1
12357 470-ADXZ	12357 470-ADXZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1
12357 470-ADYB	12357 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1
12357 470-ADZS	12357 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1
12357 470-ADZT	12357 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1
12357 470-ADZU	12357 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1
12357 470-ADZV	12357 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1
12357 470-ADZW	12357 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1
12357 470-ADZX	12357 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1
12357 470-AECW	12357 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1
12357 470-AECX	12357 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1
12357 470-AECY	12357 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1
12357 470-AEND	12357 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%	\$540	Other	DC1
12357 470-AENE	12357 470-AENE	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1
12357 470-AENF	12357 470-AENF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1
12357 470-AENG	12357 470-AENG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1
12357 470-AENH	12357 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675	Each	20%	\$540	Other	DC1
12357 470-AENI	12357 470-AENI	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120	Each	20%	\$96	Other	DC1
12357 470-AENJ	12357 470-AENJ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1
12357 470-AENK	12357 470-AENK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%	\$96	Other	DC1
12357 619-AGYQ	12357 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1
12357 619-AMIU	12357 619-AMIU	Dell Networking	OS10 Enterprise S4148F-ON	\$6,000	Each	20%	\$4,800	Other	DC1
12357 619-AMIV	12357 619-AMIV	Dell Networking	OS10 Enterprise, S4148F-ON, Customer Kit	\$6,000	Each	20%	\$4,800	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12357 619-AMJM	12357 619-AMJM	Dell Networking	OS10 Enterprise S4148T-ON	\$6,000	Each	20%	\$4,800	Other	DC1
12357 619-AMJO	12357 619-AMJO	Dell Networking	OS10 Enterprise S4148FE-ON	\$6,000	Each	20%	\$4,800	Other	DC1
12357 619-AMJP	12357 619-AMJP	Dell Networking	OS10 Enterprise, S4148T-ON, Customer Kit	\$6,000	Each	20%	\$4,800	Other	DC1
12357 619-AMJQ	12357 619-AMJQ	Dell Networking	OS10 Enterprise, S4148FE-ON, Customer Kit	\$6,000	Each	20%	\$4,800	Other	DC1
12357 634-BPON	12357 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%	\$4	Other	DC1
12357 770-BBGY	12357 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1
12357 770-BCFQ	12357 770-BCFQ	Dell Networking	Ready Rails BDIE kit, 2 or 4 post racks, for select Dell Networking switches, Customer	\$140	Each	20%	\$112	Other	DC1
12357 770-BCGP	12357 770-BCGP	Dell Networking	Adjustable 4 post mounting bracket for select 1U networking switches, Customer Kit	\$140	Each	20%	\$112	Other	DC1
12357 817-8548	12357 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$363	Each	20%	\$306	Other	DC1
12357 817-8549	12357 817-8549	Dell Networking	ProSupport Add-on for HPC, 30 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
12357 817-8550	12357 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
12357 817-8551	12357 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
12357 817-8553	12357 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1
12357 817-8554	12357 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
12357 817-8555	12357 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
12357 817-8558	12357 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
12357 827-4139	12357 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
12357 827-4144	12357 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
12357 847-2729	12357 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
12357 847-2730	12357 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
12357 847-2731	12357 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
12357 847-2734	12357 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12357 900-9997	12357 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
12357 922-4998	12357 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12357 980-5088	12357 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12357 980-7177	12357 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12357 983-2917	12357 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12357 985-3817	12357 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL, SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12357 986-5518	12357 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12357 987-1459	12357 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1
12357 987-1519	12357 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1
12357 994-6778	12357 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
12355 210-ALSB	12355 210-ALSB	Dell Networking	Dell EMC Switch S4148U-ON, 1U, 24xSFP+, 2xQSFP, Unified 24xSFP+/4xQSFP28, 10	\$30,633	Each	20%	\$24,506	Other	DC1
12355 210-ALSE	12355 210-ALSE	Dell Networking	Dell EMC Switch S4148U-ON, 1U, 24xSFP+, 2xQSFP, Unified 24xSFP+/4xQSFP28, PSU	\$30,633	Each	20%	\$24,506	Other	DC1
12355 332-1286	12355 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12355 343-BBGC	12355 343-BBGC	Dell Networking	Dell EMC Networking S4100-ON Americas User Guide	\$6	Each	20%	\$5	Other	DC1
12355 384-BBME	12355 384-BBME	Dell Networking	Dell Networking Fan, IO to PSU airflow, S6010/S4148F/S4148FE/S4128F/S4128T only,	\$287	Each	20%	\$230	Other	DC1
12355 384-BBMF	12355 384-BBMF	Dell Networking	Dell Networking Fan, PSU to IO airflow, S6010/S4148F/S4148FE/S4128F/S4128T only,	\$287	Each	20%	\$230	Other	DC1
12355 384-BBMG	12355 384-BBMG	Dell Networking	Dell Networking PSU/IO Airflow Bundle, 2x DC PSU, 4x Fan Tray,	\$2,300	Each	20%	\$1,840	Other	DC1
12355 384-BBMH	12355 384-BBMH	Dell Networking	Dell Networking IO/PSU Airflow Bundle, 2x DC PSU, 4x Fan Tray,	\$2,300	Each	20%	\$1,840	Other	DC1
12355 384-BBMI	12355 384-BBMI	Dell Networking	Dell Networking PSU/IO Airflow Bundle, 2x AC PSU, 4x Fan Tray,	\$1,175	Each	20%	\$940	Other	DC1
12355 384-BBMJ	12355 384-BBMJ	Dell Networking	Dell Networking IO/PSU Airflow Bundle, 2x AC PSU, 4x Fan Tray,	\$1,175	Each	20%	\$940	Other	DC1
12355 407-BBBW	12355 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12355 407-BBBY	12355 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
12355 407-BBDB	12355 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach on	\$250	Each	20%	\$200	Other	DC1
12355 407-BBDC	12355 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
12355 407-BBDE	12355 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12355 407-BBEE	12355 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12355 407-BBEF	12355 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
12355 407-BBEH	12355 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12355 407-BBEI	12355 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
12355 407-BBEL	12355 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
12355 407-BBGL	12355 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12355 407-BBGN	12355 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1
12355 407-BBOO	12355 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
12355 407-BBOP	12355 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12355 407-BBOR	12355 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
12355 407-BBOS	12355 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12355 407-BBOU	12355 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12355 407-BBQV	12355 407-BBQV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
12355 407-BBOY	12355 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
12355 407-BBOZ	12355 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12355 407-BBPC	12355 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
12355 407-BBPH	12355 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12355 407-BBQU	12355 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4, LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12355 407-BBRB	12355 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12355 407-BBRC	12355 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12355 407-BBRI	12355 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12355 407-BBRJ	12355 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12355 407-BBRK	12355 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
12355 407-BBSG	12355 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
12355 407-BBSK	12355 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
12355 407-BBSX	12355 407-BBSX	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber, Customer Kit	\$1,950	Each	20%	\$1,560	Other	DC1
12355 407-BBSY	12355 407-BBSY	Dell Networking	Dell Networking, Transceiver, SFP+, FC, 150M, SW, FIB, Customer Kit	\$234	Each	20%	\$187	Other	DC1
12355 407-BBVF	12355 407-BBVF	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1
12355 407-BBVG	12355 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$6,450	Each	20%	\$5,160	Other	DC1
12355 407-BBVH	12355 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12355 407-BBVI	12355 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 12711-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12355 407-BBVO	12355 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDMM4, CusKit	\$8,450	Each	20%	\$6,760	Other	DC1
12355 407-BBWL	12355 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
12355 407-BBWT	12355 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%	\$408	Other	DC1
12355 407-BBYM	12355 407-BBYM	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
12355 407-BBYN	12355 407-BBYN	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1
12355 407-BBYT	12355 407-BBYT	Dell Networking	Dell Networking, Transceiver,SFP+, 16Gbps Fibre Channel,SWL, 850nm, LC Duplex,	\$544	Each	20%	\$435	Other	DC1
12355 407-BBYV	12355 407-BBYV	Dell Networking	Dell Networking, Transceiver, SFP+, 16Gbps Fibre Channel, SWL, 850nm, LC Duplex	\$544	Each	20%	\$435	Other	DC1
12355 407-BBZE	12355 407-BBZE	Dell Networking	Dell Networking Transceiver, 32GFC, QSFP28, 4x32Gbps Fibre Channel, SW4, 850nm,	\$9,900	Each	20%	\$7,920	Other	DC1
12355 407-BBZC	12355 407-BBZC	Dell Networking	Dell Networking, Transceiver, QSFP28 4x32Gbps Fibre Channel, SW4, 850nm, MPO	\$9,900	Each	20%	\$7,920	Other	DC1
12355 407-BBZL	12355 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1
12355 407-BBZN	12355 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1
12355 407-BCDH	12355 407-BCDH	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1
12355 407-BCDI	12355 407-BCDI	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1
12355 407-BCIF	12355 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1
12355 407-BCIG	12355 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1
12355 450-AAFH	12355 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
12355 450-AAPZ	12355 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12355 450-AASX	12355 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12355 450-ABOQ	12355 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
12355 450-ADSY	12355 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1
12355 450-AETE	12355 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1
12355 450-AFLK	12355 450-AFLK	Dell Networking	Power Supply, AC, 550w, PSU to IO airflow, for all S4100 and S4048T, Customer Kit	\$588	Each	20%	\$471	Other	DC1
12355 450-AFLM	12355 450-AFLM	Dell Networking	Power Supply, AC, 550w, IO to PSU airflow, for all S4100 and S4048T, Customer Kit	\$588	Each	20%	\$471	Other	DC1
12355 450-AFNN	12355 450-AFNN	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, qty 2 - for conversion to DC power only	\$2,000	Each	20%	\$1,600	Other	DC1
12355 450-AFNO	12355 450-AFNO	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, qty 2 - for conversion to DC power only	\$2,000	Each	20%	\$1,600	Other	DC1
12355 450-AFNT	12355 450-AFNT	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, for all S4100, S4048, S6010, Customer Kit	\$1,054	Each	20%	\$843	Other	DC1
12355 450-AFNU	12355 450-AFNU	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, for all S4100, S4048, S6010, Customer Kit	\$965	Each	20%	\$772	Other	DC1
12355 467-9489	12355 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
12355 467-9490	12355 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
12355 470-AABX	12355 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12355 470-AAFD	12355 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12355 470-AAFE	12355 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
12355 470-AAFF	12355 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
12355 470-AAFG	12355 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12355 470-AAGC	12355 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12355 470-AAGD	12355 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12355 470-AAGE	12355 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12355 470-AAGG	12355 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12355 470-AAGI	12355 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
12355 470-AAGL	12355 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12355 470-AAGN	12355 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12355 470-AAGP	12355 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12355 470-AAGR	12355 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12355 470-AAGT	12355 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12355 470-AAIB	12355 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12355 470-AATB	12355 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12355 470-AAVG	12355 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12355 470-AAVH	12355 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12355 470-AAVI	12355 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12355 470-AAVJ	12355 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12355 470-AAVK	12355 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1
12355 470-AAVO	12355 470-AAVO	Dell Networking	Dell Networking,Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12355 470-AAVR	12355 470-AAVR	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12355 470-AAVT	12355 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1
12355 470-AAWE	12355 470-AAWE	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12355 470-AAWN	12355 470-AAWN	Dell Networking	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12355 470-AAWU	12355 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1
12355 470-AAXB	12355 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12355 470-AAXG	12355 470-AAXG	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12355 470-AAXH	12355 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12355 470-AAXI	12355 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12355 470-AAZM	12355 470-AAZM	Dell Networking	Dell Networking, Cable,QSFP+, 40GbE,Active Fiber Optical, 10 Meters/No optics	\$950	Each	20%	\$760	Other	DC1
12355 470-ABGG	12355 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meters, Customer kit	\$375	Each	20%	\$300	Other	DC1
12355 470-ABGH	12355 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
12355 470-ABLX	12355 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12355 470-ABLY	12355 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
12355 470-ABMC	12355 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
12355 470-ABME	12355 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
12355 470-ABMF	12355 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12355 470-ABMH	12355 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
12355 470-ABMK	12355 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12355 470-ABMM	12355 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
12355 470-ABMO	12355 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12355 470-ABNZ	12355 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12355 470-ABOB	12355 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12355 470-ABOC	12355 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12355 470-ABOF	12355 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1	
12355 470-ABOG	12355 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1	
12355 470-ABOH	12355 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1	
12355 470-ABOI	12355 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1	
12355 470-ABOK	12355 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1	
12355 470-ABOL	12355 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1	
12355 470-ABOM	12355 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1	
12355 470-ABON	12355 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1	
12355 470-ABOO	12355 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1	
12355 470-ABOR	12355 470-ABOR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1	
12355 470-ABOS	12355 470-ABOS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1	
12355 470-ABOT	12355 470-ABOT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1	
12355 470-ABOU	12355 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1	
12355 470-ABOV	12355 470-ABOV	Dell Networking	Dell Networking Cable, 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
12355 470-ABOW	12355 470-ABOW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
12355 470-ABOX	12355 470-ABOX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
12355 470-ABOY	12355 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
12355 470-ABOZ	12355 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1	
12355 470-ABPB	12355 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
12355 470-ABPD	12355 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1	
12355 470-ABPE	12355 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1	
12355 470-ABPG	12355 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1	
12355 470-ABPH	12355 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1	
12355 470-ABPI	12355 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
12355 470-ABPJ	12355 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1	
12355 470-ABPK	12355 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1	
12355 470-ABPM	12355 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
12355 470-ABPN	12355 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1	
12355 470-ABPO	12355 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1	
12355 470-ABPP	12355 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1	
12355 470-ABPQ	12355 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1	
12355 470-ABPT	12355 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1	
12355 470-ABPV	12355 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1	
12355 470-ABPW	12355 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1	
12355 470-ABWX	12355 470-ABWX	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400	Each	20%	\$320	Other	DC1	
12355 470-ABWM	12355 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1	
12355 470-ABWO	12355 470-ABWO	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590	Each	20%	\$472	Other	DC1	
12355 470-ABXQ	12355 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
12355 470-ACIH	12355 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1	
12355 470-ACIL	12355 470-ACIL	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1	
12355 470-ACIJ	12355 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%	\$2,208	Other	DC1	
12355 470-ACKL	12355 470-ACKL	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1	
12355 470-ACKM	12355 470-ACKM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
12355 470-ACKS	12355 470-ACKS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
12355 470-ACKT	12355 470-ACKT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
12355 470-ACLU	12355 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included) 3	\$1,850	Each	20%	\$1,480	Other	DC1	
12355 470-ACLV	12355 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
12355 470-ACLX	12355 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1	
12355 470-ACLY	12355 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
12355 470-ACMB	12355 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1	
12355 470-ACMF	12355 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1	
12355 470-ACMH	12355 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1	
12355 470-ACMJ	12355 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1	
12355 470-ACMN	12355 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
12355 470-ACMO	12355 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
12355 470-ADXS	12355 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1	
12355 470-ADXT	12355 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1	
12355 470-ADXZ	12355 470-ADXZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1	
12355 470-ADYB	12355 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
12355 470-ADZS	12355 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12355 470-ADZT	12355 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12355 470-ADZU	12355 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12355 470-ADZV	12355 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12355 470-ADZW	12355 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12355 470-ADZX	12355 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12355 470-AECW	12355 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1	
12355 470-AECX	12355 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1	
12355 619-AMIR	12355 619-AMIR	Dell Networking	OS10 Enterprise S4148U-ON	\$6,000	Each	20%	\$4,800	Other	DC1	
12355 770-BBGY	12355 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1	
12355 770-BCFQ	12355 770-BCFQ	Dell Networking	Ready Rails BDIE kit, 2 or 4 post racks, for select Dell Networking switches, Customer	\$140	Each	20%	\$112	Other	DC1	
12355 770-BCGL	12355 770-BCGL	Dell Networking	2 Post Rack mount kit for select 1RU Dell Networking switches	\$60	Each	20%	\$48	Other	DC1	
12355 770-BCGP	12355 770-BCGP	Dell Networking	Adjustable 4 post mounting bracket for select 1U networking switches, Customer Kit	\$140	Each	20%	\$112	Other	DC1	
12355 817-8548	12355 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1	
12355 817-8549	12355 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1	
12355 817-8550	12355 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1	
12355 817-8551	12355 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1	
12355 817-8553	12355 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12355 817-8554	12355 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
12355 817-8555	12355 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
12355 817-8558	12355 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
12355 827-4139	12355 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
12355 827-4144	12355 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
12355 847-2729	12355 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
12355 847-2730	12355 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
12355 847-2731	12355 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
12355 847-2734	12355 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12355 900-9997	12355 900-9997	Dell Networking	On-Site Installation Declines	\$0	Each	20%	\$0	Other	DC1
12355 922-4998	12355 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12355 980-5088	12355 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12355 980-7177	12355 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12355 983-2917	12355 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12355 985-3817	12355 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12355 986-5518	12355 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12355 987-1459	12355 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1
12355 987-1519	12355 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1
12355 994-6778	12355 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
12579 210-ANHX	12579 210-ANHX	Dell Networking	Dell EMC S4248FBL-ON Switch, TCAM, 40x 10GbE SFP+, 2x QSFP+, 6x QSFP28, IO	\$28,560	Each	20%	\$22,848	Other	DC1
12579 332-1286	12579 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12579 407-BBBW	12579 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
12579 407-BBBY	12579 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
12579 407-BBDB	12579 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
12579 407-BBDC	12579 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
12579 407-BBDE	12579 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$734	Each	20%	\$587	Other	DC1
12579 407-BBEE	12579 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12579 407-BBEF	12579 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
12579 407-BBEH	12579 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
12579 407-BBEI	12579 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
12579 407-BBEL	12579 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
12579 407-BBGL	12579 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
12579 407-BBQU	12579 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
12579 407-BBRB	12579 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
12579 407-BBSG	12579 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
12579 407-BBSK	12579 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
12579 407-BBVG	12579 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1
12579 407-BBVH	12579 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
12579 407-BBWQ	12579 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
12579 407-BBWT	12579 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+, 10GBASE-T, 30m reach on Cat6a/7	\$510	Each	20%	\$408	Other	DC1
12579 407-BBWW	12579 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1
12579 407-BBYM	12579 407-BBYM	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
12579 407-BBYN	12579 407-BBYN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
12579 407-BBYR	12579 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1
12579 407-BCDH	12579 407-BCDH	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4 LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1
12579 407-BCDI	12579 407-BCDI	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4 LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1
12579 407-BCIF	12579 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1
12579 407-BCIG	12579 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1
12579 409-BBFG	12579 409-BBFG	Dell Networking	Fan, IO to PSU airflow, Z9100-ON, S4248, S5x48 series, Customer Kit	\$199	Each	20%	\$159	Other	DC1
12579 409-BBFH	12579 409-BBFH	Dell Networking	Fan, PSU to IO airflow, Z9100-ON, S4248, S5x48 series, Customer Kit	\$199	Each	20%	\$159	Other	DC1
12579 450-AAFH	12579 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
12579 450-AAPZ	12579 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12579 450-AASX	12579 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12579 450-ABOQ	12579 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
12579 450-AESD	12579 450-AESD	Dell Networking	IO to PSU Airflow Bundle, AC, Z9100-ON, S4248-ON series, 2x AC PSU, 5x Fan,	\$1,089	Each	20%	\$871	Other	DC1
12579 450-AESE	12579 450-AESE	Dell Networking	PSU to IO Airflow Bundle, AC, Z9100-ON, S4248-ON series, 2x AC PSU, 5x Fan,	\$1,305	Each	20%	\$1,044	Other	DC1
12579 450-AESF	12579 450-AESF	Dell Networking	Dell Networking Power Supply, AC, 750W, IO to PSU airflow, for select Switches,	\$477	Each	20%	\$381	Other	DC1
12579 450-AESG	12579 450-AESG	Dell Networking	Dell Networking Power Supply, AC, 750W, PSU to IO airflow, for select Switches,	\$483	Each	20%	\$387	Other	DC1
12579 450-AEJW	12579 450-AEJW	Dell Networking	IO to PSU Airflow Bundle, DC, Z9100-ON, S4248-ON series, 2x DC PSU, 5x Fan,	\$5,751	Each	20%	\$4,601	Other	DC1
12579 450-AFLQ	12579 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
12579 450-AFLR	12579 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU Airflow, for select switches,	\$1,189	Each	20%	\$951	Other	DC1
12579 450-AFLS	12579 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO Airflow, for select switches,	\$1,200	Each	20%	\$960	Other	DC1
12579 450-AFLT	12579 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
12579 467-9489	12579 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
12579 467-9490	12579 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
12579 470-AABX	12579 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12579 470-AAFD	12579 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12579 470-AAFE	12579 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
12579 470-AAFF	12579 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
12579 470-AAFG	12579 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12579 470-AAGC	12579 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12579 470-AAGD	12579 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12579 470-AAGE	12579 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12579 470-AAGG	12579 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12579 470-AAGI	12579 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
12579 470-AAGL	12579 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12579 470-AAGN	12579 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12579 470-AAGP	12579 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12579 470-AAGR	12579 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12579 470-AAGT	12579 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12579 470-AAIB	12579 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12579 470-AATB	12579 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12579 470-ABGH	12579 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
12579 470-ABXL	12579 470-ABXL	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12579 470-ABLY	12579 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
12579 470-ABMC	12579 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
12579 470-ABME	12579 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
12579 470-ABMF	12579 470-ABMF	Dell Networking	Dell Networking, Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12579 470-ABMH	12579 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
12579 470-ABMK	12579 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12579 470-ABMM	12579 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
12579 470-ABMO	12579 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12579 470-ABNZ	12579 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12579 470-ABOB	12579 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12579 470-ABOC	12579 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1
12579 470-ABOF	12579 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12579 470-ABOG	12579 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12579 470-ABOH	12579 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12579 470-ABOI	12579 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
12579 470-ABOK	12579 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12579 470-ABOL	12579 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12579 470-ABOM	12579 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12579 470-ABON	12579 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12579 470-ABOO	12579 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12579 470-ABOR	12579 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1
12579 470-ABOS	12579 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12579 470-ABOT	12579 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12579 470-ABOV	12579 470-ABOV	Dell Networking	Dell Networking Cable,100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12579 470-ABOW	12579 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12579 470-ABOX	12579 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12579 470-ABOY	12579 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12579 470-ABOZ	12579 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
12579 470-ABPB	12579 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12579 470-ABPD	12579 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
12579 470-ABPI	12579 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12579 470-ABPJ	12579 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1
12579 470-ABPM	12579 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12579 470-ABWV	12579 470-ABWV	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter	\$400	Each	20%	\$320	Other	DC1
12579 470-ABWL	12579 470-ABWL	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter,	\$590	Each	20%	\$472	Other	DC1
12579 470-ABWM	12579 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1
12579 470-ABWN	12579 470-ABWN	Dell Networking	Dell Networking, Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1
12579 470-ABWO	12579 470-ABWO	Dell Networking	Dell Networking, Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590	Each	20%	\$472	Other	DC1
12579 470-ABWP	12579 470-ABWP	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter,	\$400	Each	20%	\$320	Other	DC1
12579 470-ABXQ	12579 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12579 470-ACIH	12579 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xS28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1
12579 470-ACIL	12579 470-ACIL	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1
12579 470-ACIJ	12579 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%	\$2,208	Other	DC1
12579 470-ACKL	12579 470-ACKL	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12579 470-ACLS	12579 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
12579 470-ACLU	12579 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%	\$1,480	Other	DC1
12579 470-ACLX	12579 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
12579 470-ACMB	12579 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
12579 470-ACMF	12579 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
12579 470-ACMH	12579 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
12579 470-ACMJ	12579 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1
12579 470-ADXS	12579 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%	\$1,080	Other	DC1
12579 470-ADXT	12579 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%	\$1,080	Other	DC1
12579 470-ADXU	12579 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$98	Each	20%	\$79	Other	DC1
12579 470-ADZX	12579 470-ADZX	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1
12579 470-ADYB	12579 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%	\$520	Other	DC1
12579 470-AECW	12579 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%	\$752	Other	DC1
12579 470-AECX	12579 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1
12579 470-AECY	12579 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1
12579 619-AGYQ	12579 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1
12579 619-AMMS	12579 619-AMMS	Dell Networking	OS10 Enterprise, S4248FB-ON	\$0	Each	20%	\$0	Other	DC1
12579 619-AMMT	12579 619-AMMT	Dell Networking	OS10 Enterprise, S4248FBL-ON	\$0	Each	20%	\$0	Other	DC1
12579 619-AMMX	12579 619-AMMX	Dell Networking	OS10 Enterprise, S4248FB-ON, Customer Kit	\$6,000	Each	20%	\$4,800	Other	DC1
12579 619-AMMY	12579 619-AMMY	Dell Networking	OS10 Enterprise, S4248FBL-ON, Customer Kit	\$6,000	Each	20%	\$4,800	Other	DC1
12579 634-BMXQ	12579 634-BMXQ	Dell Networking	Dell EMC S4248 Series User Guide	\$6	Each	20%	\$5	Other	DC1
12579 770-BBGY	12579 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1
12579 770-BBIL	12579 770-BBIL	Dell Networking	Dell Networking, 64-Port (16 x MTP64xLC) OM4 MMF Breakout Cable Management Kit,	\$7,090	Each	20%	\$5,672	Other	DC1
12579 770-BBIM	12579 770-BBIM	Dell Networking	Dell Networking, 64-Port (16 x MTP64xLC) OM4 MMF Breakout Cable Management Kit	\$6,400	Each	20%	\$5,120	Other	DC1
12579 770-BCFQ	12579 770-BCFQ	Dell Networking	Ready Rails BDIE kit, 2 or 4 post racks, for select Dell Networking switches, Customer	\$140	Each	20%	\$112	Other	DC1
12579 817-8548	12579 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12579 817-8549	12579 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1	
12579 817-8550	12579 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1	
12579 817-8551	12579 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1	
12579 817-8553	12579 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1	
12579 817-8554	12579 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1	
12579 817-8555	12579 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1	
12579 817-8558	12579 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1	
12579 827-4139	12579 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
12579 827-4144	12579 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
12579 847-2729	12579 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
12579 847-2730	12579 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
12579 847-2731	12579 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
12579 847-2734	12579 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
12579 900-9987	12579 900-9987	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
12579 922-4998	12579 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1	
12579 980-5088	12579 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1	
12579 980-7177	12579 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12579 983-2917	12579 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1	
12579 985-3817	12579 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12579 986-5518	12579 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1	
12579 987-1459	12579 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1	
12579 987-1519	12579 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1	
12579 994-6778	12579 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1	
12641 210-ANRG	12641 210-ANRG	Dell Networking	Dell EMC S5048F-ON Switch, 48x 25GbE SFP28, 6x 100GbE QSFP28, IO to PSU	\$15,890	Each	20%	\$12,712	Other	DC1	
12641 210-ANRH	12641 210-ANRH	Dell Networking	Dell EMC S5048F-ON Switch, 48x 25GbE SFP28, 6x 100GbE QSFP28, IO to PSU	\$22,010	Each	20%	\$17,608	Other	DC1	
12641 210-ANRI	12641 210-ANRI	Dell Networking	Dell EMC S5048F-ON Switch, 48x 25GbE SFP28, 6x 100GbE QSFP28, IO to PSU	\$25,898	Each	20%	\$20,718	Other	DC1	
12641 332-1286	12641 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
12641 343-BBGU	12641 343-BBGU	Dell Networking	Dell EMC Networking S5048 Americas User Guide	\$6	Each	20%	\$5	Other	DC1	
12641 407-BBBW	12641 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
12641 407-BBBY	12641 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
12641 407-BBDB	12641 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
12641 407-BBDC	12641 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
12641 407-BBEE	12641 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
12641 407-BBEF	12641 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
12641 407-BBEH	12641 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1	
12641 407-BBEI	12641 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
12641 407-BBEL	12641 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
12641 407-BBGL	12641 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
12641 407-BBOU	12641 407-BBOU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
12641 407-BBRB	12641 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
12641 407-BBRI	12641 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
12641 407-BBSG	12641 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1	
12641 407-BBSK	12641 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1	
12641 407-BBVF	12641 407-BBVF	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, SMDM4 LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1	
12641 407-BBVG	12641 407-BBVG	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, CWDMM4	\$8,450	Each	20%	\$6,760	Other	DC1	
12641 407-BBVH	12641 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1	
12641 407-BBWQ	12641 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1	
12641 407-BBWW	12641 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1	
12641 407-BBXU	12641 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1	
12641 407-BBXX	12641 407-BBXX	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC	\$675	Each	20%	\$540	Other	DC1	
12641 407-BBXY	12641 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1	
12641 407-BBYJ	12641 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1	
12641 407-BBYK	12641 407-BBYK	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF	\$1,421	Each	20%	\$1,137	Other	DC1	
12641 407-BBYM	12641 407-BBYM	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1	
12641 407-BBYN	12641 407-BBYN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1	
12641 407-BBYO	12641 407-BBYO	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1	
12641 407-BBYP	12641 407-BBYP	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF, Customer	\$1,421	Each	20%	\$1,137	Other	DC1	
12641 407-BBYR	12641 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1	
12641 407-BBYS	12641 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1	
12641 407-BBZ1	12641 407-BBZ1	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1	
12641 407-BBZ2	12641 407-BBZ2	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$90	Each	20%	\$72	Other	DC1	
12641 407-BBZ3	12641 407-BBZ3	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$90	Each	20%	\$72	Other	DC1	
12641 407-BCDH	12641 407-BCDH	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 LR4 LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1	
12641 407-BCDI	12641 407-BCDI	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 LR4 LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1	
12641 409-BBFG	12641 409-BBFG	Dell Networking	Fan, IO to PSU airflow, Z9100-ON, S4248, S5x48 series, Customer Kit	\$199	Each	20%	\$159	Other	DC1	
12641 409-BBFH	12641 409-BBFH	Dell Networking	Fan, PSU to IO airflow, Z9100-ON, S4248, S5x48 series, Customer Kit	\$199	Each	20%	\$159	Other	DC1	
12641 450-AAFH	12641 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1	
12641 450-AAPZ	12641 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
12641 450-AASX	12641 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1	
12641 450-ABOQ	12641 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1	
12641 450-AESF	12641 450-AESF	Dell Networking	Dell Networking Power Supply, AC, 750W, IO to PSU airflow, for select Switches,	\$477	Each	20%	\$381	Other	DC1	
12641 450-AESG	12641 450-AESG	Dell Networking	Dell Networking Power Supply, AC, 750W, PSU to IO airflow, for select Switches,	\$483	Each	20%	\$387	Other	DC1	
12641 450-AFLQ	12641 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
12641 450-AFLR	12641 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU Airflow, for select switches	\$1,189	Each	20%	\$951	Other	DC1	
12641 450-AFLS	12641 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO Airflow, for select switches	\$1,200	Each	20%	\$960	Other	DC1	
12641 450-AFLT	12641 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
12641 450-AGRW	12641 450-AGRW	Dell Networking	Dell Networking Power/Fan Airflow conversion kit, IO to PSU, 2x AC PSU, 4xfans,	\$2,728	Each	20%	\$2,182	Other	DC1	
12641 450-AGRX	12641 450-AGRX	Dell Networking	Dell Networking Power/Fan Airflow conversion kit, PSU to IO, 2x AC PSU, 4xfans,	\$2,728	Each	20%	\$2,182	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12641 450-AGRY	12641 450-AGRY	Dell Networking	Dell Networking DC Power/Fan conversion kit, IO to PSU, 2xDC PSU, 4xfans, Customer	\$5,242	Each	20%	\$4,194	Other	DC1
12641 450-AGRZ	12641 450-AGRZ	Dell Networking	Dell Networking DC Power/Fan airflow conversion kit, PSUtoIO, 2xDC PSU, 4xfans,	\$5,242	Each	20%	\$4,194	Other	DC1
12641 470-AABX	12641 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
12641 470-AAFD	12641 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
12641 470-AAFE	12641 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
12641 470-AAFF	12641 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
12641 470-AAFG	12641 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
12641 470-AAGC	12641 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
12641 470-AAGD	12641 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12641 470-AAGE	12641 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12641 470-AAGG	12641 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
12641 470-AAGI	12641 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
12641 470-AAGL	12641 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12641 470-AAGN	12641 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12641 470-AAGP	12641 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12641 470-AAGR	12641 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12641 470-AAGT	12641 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12641 470-AAIB	12641 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
12641 470-AAIT	12641 470-AAIT	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12641 470-ABEN	12641 470-ABEN	Dell Networking	Dell Networking, QSFP+ to 4 x 10/100/1000BASE-T (RJ45) Breakout Cable, 1m	\$1,350	Each	20%	\$1,080	Other	DC1
12641 470-ABGH	12641 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
12641 470-ABLX	12641 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
12641 470-ABLY	12641 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
12641 470-ABMC	12641 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
12641 470-ABME	12641 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
12641 470-ABMF	12641 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
12641 470-ABMH	12641 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
12641 470-ABMK	12641 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12641 470-ABMM	12641 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
12641 470-ABMO	12641 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12641 470-ABNZ	12641 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1
12641 470-ABOB	12641 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1
12641 470-ABOC	12641 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1
12641 470-ABOF	12641 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
12641 470-ABOG	12641 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
12641 470-ABOH	12641 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
12641 470-ABOI	12641 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
12641 470-ABOK	12641 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
12641 470-ABOL	12641 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
12641 470-ABOM	12641 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
12641 470-ABON	12641 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
12641 470-ABOO	12641 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
12641 470-ABOR	12641 470-ABOR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1
12641 470-ABOS	12641 470-ABOS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1
12641 470-ABOT	12641 470-ABOT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	DC1
12641 470-ABOU	12641 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315	Each	20%	\$252	Other	DC1
12641 470-ABOV	12641 470-ABOV	Dell Networking	Dell Networking Cable, 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1
12641 470-ABOW	12641 470-ABOW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1
12641 470-ABOX	12641 470-ABOX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1
12641 470-ABOY	12641 470-ABOY	Dell Networking	Dell Networking Cable, 100Gb QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1
12641 470-ABOZ	12641 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
12641 470-ABPB	12641 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12641 470-ABPD	12641 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
12641 470-ABPE	12641 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1
12641 470-ABPG	12641 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1
12641 470-ABPH	12641 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1
12641 470-ABPK	12641 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1
12641 470-ABPN	12641 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1
12641 470-ABPO	12641 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$175	Each	20%	\$140	Other	DC1
12641 470-ABPP	12641 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1
12641 470-ABPQ	12641 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1
12641 470-ABPT	12641 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1
12641 470-ABPV	12641 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1
12641 470-ABPW	12641 470-ABPW	Dell Networking	Dell Networking Cable, 100Gb QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1
12641 470-ABWV	12641 470-ABWV	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50Gb QSFP+ Passive Breakout,1 Meter	\$400	Each	20%	\$320	Other	DC1
12641 470-ABWM	12641 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50Gb QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1
12641 470-ABWO	12641 470-ABWO	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50Gb QSFP+ Passive Breakout,3 Meter	\$590	Each	20%	\$472	Other	DC1
12641 470-ABXQ	12641 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
12641 470-ACES	12641 470-ACES	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	Other	DC1
12641 470-ACET	12641 470-ACET	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	Other	DC1
12641 470-ACEV	12641 470-ACEV	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%	\$108	Other	DC1
12641 470-ACEW	12641 470-ACEW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%	\$120	Other	DC1
12641 470-ACHZ	12641 470-ACHZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics inc'd), 20	\$710	Each	20%	\$568	Other	DC1
12641 470-ACIC	12641 470-ACIC	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475	Each	20%	\$2,780	Other	DC1
12641 470-ACID	12641 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics inc'd), 15	\$610	Each	20%	\$488	Other	DC1
12641 470-ACIF	12641 470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE,Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1
12641 470-ACIH	12641 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xS28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12641 470-ACII	12641 470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%		\$2,208	Other	DC1	
12641 470-ACIJ	12641 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%		\$2,208	Other	DC1	
12641 470-ACIK	12641 470-ACIK	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd),10 Meter,	\$520	Each	20%		\$416	Other	DC1	
12641 470-ACIL	12641 470-ACIL	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610	Each	20%		\$488	Other	DC1	
12641 470-ACIM	12641 470-ACIM	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510	Each	20%		\$408	Other	DC1	
12641 470-ACIN	12641 470-ACIN	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520	Each	20%		\$416	Other	DC1	
12641 470-ACLK	12641 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%		\$52	Other	DC1	
12641 470-ACLM	12641 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%		\$96	Other	DC1	
12641 470-ACLS	12641 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%		\$40	Other	DC1	
12641 470-ACLT	12641 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%		\$40	Other	DC1	
12641 470-ACLU	12641 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%		\$1,480	Other	DC1	
12641 470-ACLV	12641 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%		\$32	Other	DC1	
12641 470-ACLX	12641 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%		\$96	Other	DC1	
12641 470-ACLY	12641 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%		\$52	Other	DC1	
12641 470-ACMB	12641 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%		\$32	Other	DC1	
12641 470-ACMF	12641 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%		\$46	Other	DC1	
12641 470-ACMH	12641 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%		\$68	Other	DC1	
12641 470-ACMJ	12641 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%		\$1,480	Other	DC1	
12641 470-ACMN	12641 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%		\$68	Other	DC1	
12641 470-ACMO	12641 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%		\$46	Other	DC1	
12641 470-ADDJ	12641 470-ADDJ	Dell Networking	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1	\$44	Each	20%		\$35	Other	DC1	
12641 470-ADDN	12641 470-ADDN	Dell Networking	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5	\$93	Each	20%		\$74	Other	DC1	
12641 470-ADDO	12641 470-ADDO	Dell Networking	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3	\$63	Each	20%		\$51	Other	DC1	
12641 470-ADDS	12641 470-ADDS	Dell Networking	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2	\$55	Each	20%		\$44	Other	DC1	
12641 470-ADXS	12641 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350	Each	20%		\$1,080	Other	DC1	
12641 470-ADXT	12641 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350	Each	20%		\$1,080	Other	DC1	
12641 470-ADXU	12641 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$98	Each	20%		\$79	Other	DC1	
12641 470-ADYB	12641 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%		\$520	Other	DC1	
12641 470-AECW	12641 470-AECW	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%		\$752	Other	DC1	
12641 470-AECX	12641 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%		\$752	Other	DC1	
12641 470-AECY	12641 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$98	Each	20%		\$79	Other	DC1	
12641 634-BQCB	12641 634-BQCB	Dell Networking	Software, Rights to use L3 on OS9, S5048-ON	\$2,000	Each	20%		\$1,600	Other	DC1	
12641 634-BQCC	12641 634-BQCC	Dell Networking	Dell Networking OS9, S5048-ON, Requires ProSupport on switch, Customer Kit	\$6,000	Each	20%		\$4,800	Other	DC1	
12641 634-BRRW	12641 634-BRRW	Dell Networking	Software, Rights to use L3 on OS9, S5048F-ON, Customer Kit	\$2,000	Each	20%		\$1,600	Other	DC1	
12641 815-5876	12641 815-5876	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$494	Each	20%		\$395	Other	DC1	
12641 815-5878	12641 815-5878	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$3,586	Each	20%		\$2,868	Other	DC1	
12641 815-5890	12641 815-5890	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$5,310	Each	20%		\$4,248	Other	DC1	
12641 817-8548	12641 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%		\$306	Other	DC1	
12641 817-8549	12641 817-8549	Dell Networking	ProSupport Add-on for HPC, 30 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%		\$476	Other	DC1	
12641 817-8550	12641 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%		\$572	Other	DC1	
12641 817-8551	12641 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%		\$669	Other	DC1	
12641 817-8553	12641 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%		\$245	Other	DC1	
12641 817-8554	12641 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%		\$439	Other	DC1	
12641 817-8555	12641 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%		\$637	Other	DC1	
12641 817-8558	12641 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%		\$538	Other	DC1	
12641 827-4139	12641 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%		\$87,429	Other	DC1	
12641 827-4144	12641 827-4144	Dell Networking	Residency for Networking, Operational, 1 Month	\$141,667	Each	20%		\$113,333	Other	DC1	
12641 847-2729	12641 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%		\$993	Other	DC1	
12641 847-2730	12641 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%		\$1,191	Other	DC1	
12641 847-2731	12641 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%		\$7,092	Other	DC1	
12641 847-2734	12641 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%		\$8,511	Other	DC1	
12641 900-9997	12641 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%		\$0	Other	DC1	
12641 922-4998	12641 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%		\$19	Other	DC1	
12641 980-5088	12641 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%		\$80	Other	DC1	
12641 980-7177	12641 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%		\$22	Other	DC1	
12641 983-2917	12641 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%		\$48	Other	DC1	
12641 985-3817	12641 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%		\$22	Other	DC1	
12641 986-5518	12641 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%		\$44	Other	DC1	
12641 994-6778	12641 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%		\$12	Other	DC1	
1586 210-AGMO	1586 210-AGMO	Dell Networking	Dell Networking S6010-ON, 1U, 32x 40GbE QSFP+, 2x AC PSUs, IO to PSU Airflow, No	\$20,800	Each	20%		\$16,640	Other	DC1	
1586 210-AGMS	1586 210-AGMS	Dell Networking	Dell Networking S6010-ON, 1U, 32x 40GbE QSFP+, 2x AC PSUs, PSU to IO Airflow, No	\$20,800	Each	20%		\$16,640	Other	DC1	
1586 332-1286	1586 332-1286	Dell Networking	US Order	\$0	Each	20%		\$0	Other	DC1	
1586 343-BBEP	1586 343-BBEP	Dell Networking	Dell Networking S6010-ON User Guide	\$0	Each	20%		\$0	Other	DC1	
1586 379-BBCN	1586 379-BBCN	Dell Networking	No Returns Allowed on Dell Networking Switches	\$0	Each	20%		\$0	Other	DC1	
1586 384-BBME	1586 384-BBME	Dell Networking	Dell Networking Fan, IO to PSU airflow, S6010/S4148F/S4148FE/S4128F/S4128T only,	\$287	Each	20%		\$230	Other	DC1	
1586 384-BBMF	1586 384-BBMF	Dell Networking	Dell Networking Fan, PSU to IO airflow, S6010/S4148F/S4148FE/S4128F/S4128T only,	\$287	Each	20%		\$230	Other	DC1	
1586 407-BBBW	1586 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%		\$2,480	Other	DC1	
1586 407-BBBY	1586 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%		\$1,012	Other	DC1	
1586 407-BBGL	1586 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%		\$6,800	Other	DC1	
1586 407-BBGN	1586 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%		\$6,800	Other	DC1	
1586 407-BBPH	1586 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%		\$2,480	Other	DC1	
1586 407-BBQU	1586 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%		\$2,408	Other	DC1	
1586 407-BBRB	1586 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%		\$1,200	Other	DC1	
1586 407-BBSG	1586 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%		\$1,196	Other	DC1	
1586 407-BBSK	1586 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%		\$1,196	Other	DC1	
1586 407-BBVH	1586 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%		\$10,600	Other	DC1	
1586 407-BBYR	1586 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%		\$2,074	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1586 407-BBYS	1586 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1
1586 407-BCFM	1586 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1
1586 450-AAFH	1586 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
1586 450-AAPZ	1586 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
1586 450-AASX	1586 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
1586 450-ABOQ	1586 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
1586 450-ACGM	1586 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
1586 450-ACGT	1586 450-ACGT	Dell Networking	Kit - Desktop Power Cord, 220V, 1.8M (Indonesia, Laos, Pakistan, Vietnam)	\$20	Each	20%	\$16	Other	DC1
1586 450-ACGX	1586 450-ACGX	Dell Networking	Kit - Desktop Power Cord, 250V, 3M (ANZ)	\$20	Each	20%	\$16	Other	DC1
1586 450-ADSY	1586 450-ADSY	Dell Networking	Kit - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1
1586 450-AFNN	1586 450-AFNN	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, qty 2 - for conversion to DC power only	\$2,000	Each	20%	\$1,600	Other	DC1
1586 450-AFNO	1586 450-AFNO	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, qty 2 - for conversion to DC power only	\$2,000	Each	20%	\$1,600	Other	DC1
1586 450-AFNT	1586 450-AFNT	Dell Networking	Power Supply, DC, 800w, IO to PSU airflow, for all S4100, S4048, S6010, Customer Kit	\$1,054	Each	20%	\$843	Other	DC1
1586 450-AFNU	1586 450-AFNU	Dell Networking	Power Supply, DC, 800w, PSU to IO airflow, for all S4100, S4048, S6010, Customer Kit	\$965	Each	20%	\$772	Other	DC1
1586 450-AFNV	1586 450-AFNV	Dell Networking	Power Supply, AC, 460w, IO to PSU airflow, S6010-ON, Customer Kit	\$500	Each	20%	\$400	Other	DC1
1586 450-AFNW	1586 450-AFNW	Dell Networking	Power Supply, AC, 460w, PSU to IO airflow, S6010-ON, Customer Kit	\$364	Each	20%	\$291	Other	DC1
1586 470-ABX	1586 470-ABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
1586 470-AAFD	1586 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
1586 470-AAFE	1586 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
1586 470-AAFF	1586 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
1586 470-AAFG	1586 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
1586 470-AAGC	1586 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
1586 470-AAGD	1586 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
1586 470-AAGE	1586 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
1586 470-AAGG	1586 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
1586 470-AAGI	1586 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
1586 470-AAIB	1586 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
1586 470-AATB	1586 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
1586 470-AAIX	1586 470-AAIX	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
1586 470-AAZM	1586 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters (No optics	\$950	Each	20%	\$760	Other	DC1
1586 470-ABGH	1586 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1
1586 470-ABLX	1586 470-ABLX	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1
1586 470-ABMF	1586 470-ABMF	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1
1586 470-ABOF	1586 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1
1586 470-ABOG	1586 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
1586 470-ABOH	1586 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
1586 470-ABOI	1586 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1
1586 470-ABOK	1586 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1
1586 470-ABOL	1586 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1
1586 470-ABOM	1586 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1
1586 470-ABON	1586 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1
1586 470-ABOO	1586 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1
1586 470-ABPB	1586 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
1586 470-ABPD	1586 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1
1586 470-ABPE	1586 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1
1586 470-ABPG	1586 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1
1586 470-ABPH	1586 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1
1586 470-ABPK	1586 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1
1586 470-ABPN	1586 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1
1586 470-ABPO	1586 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1
1586 470-ABPP	1586 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1
1586 470-ABPQ	1586 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1
1586 470-ABPT	1586 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1
1586 470-ABPV	1586 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1
1586 470-ABXQ	1586 470-ABXQ	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1
1586 470-ACLK	1586 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
1586 470-ACLS	1586 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
1586 470-ACLX	1586 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
1586 470-ACMB	1586 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
1586 470-ACMF	1586 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
1586 470-ACMH	1586 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$95	Each	20%	\$76	Other	DC1
1586 528-BBSX	1586 528-BBSX	Dell Networking	OS9 installed on S6010-ON, with entitlement to OS10 Enterprise	\$0	Each	20%	\$0	Other	DC1
1586 619-AGYQ	1586 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%	\$0	Other	DC1
1586 634-BHCU	1586 634-BHCU	Dell Networking	Software, Rights to use L3, S6010-ON	\$5,000	Each	20%	\$4,000	Other	DC1
1586 634-BHJC	1586 634-BHJC	Dell Networking	Software, Rights to use L3 for OS9, S6010-ON, Customer Kit	\$5,000	Each	20%	\$4,000	Other	DC1
1586 634-BHJD	1586 634-BHJD	Dell Networking	Dell Networking OS9, S6010-ON, Requires ProSupport on the switch, Customer Kit	\$7,000	Each	20%	\$5,600	Other	DC1
1586 634-BIWI	1586 634-BIWI	Dell Networking	OS10 Enterprise, S6010-ON, Customer Kit	\$12,000	Each	20%	\$9,600	Other	DC1
1586 770-BBGY	1586 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1
1586 770-BBIM	1586 770-BBIM	Dell Networking	Dell Networking, 64-Port (16 x MTP64xLC) OM4 MMF Breakout Cable Management Kit	\$6,400	Each	20%	\$5,120	Other	DC1
1586 770-BCFQ	1586 770-BCFQ	Dell Networking	Ready Rails BDIE kit, 2 or 4 post racks, for select Dell Networking switches, Customer	\$140	Each	20%	\$112	Other	DC1
1586 817-8548	1586 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1
1586 817-8549	1586 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
1586 817-8550	1586 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
1586 817-8551	1586 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
1586 817-8553	1586 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1
1586 817-8554	1586 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
1586 817-8555	1586 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
1586 817-8558	1586 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
1586 827-4139	1586 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
1586 827-4144	1586 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
1586 847-2729	1586 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
1586 847-2730	1586 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
1586 847-2734	1586 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
1586 900-9997	1586 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
1586 903-0939	1586 903-0939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	Each	20%	\$80	Other	DC1
1586 922-4998	1586 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
1586 980-5088	1586 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
1586 980-7177	1586 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1586 983-2917	1586 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
1586 983-2918	1586 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%	\$15	Other	DC1
1586 983-9618	1586 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%	\$17	Other	DC1
1586 983-9619	1586 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%	\$12	Other	DC1
1586 983-9638	1586 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%	\$400	Other	DC1
1586 985-3817	1586 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1586 986-5518	1586 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
1586 994-6778	1586 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
1586 994-9398	1586 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%	\$42	Other	DC1
1284 05XMW	1284 05XMW	Dell Networking	CUS,FAN,80MM,PSUIO	\$2	Each	20%	\$2	Other	DC1
1284 09JRH	1284 09JRH	Dell Networking	CUS,FAN,80MM,IO/PSU	\$77	Each	20%	\$62	Other	DC1
1284 332-1286	1284 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
1284 343-BBEL	1284 343-BBEL	Dell Networking	Dell Networking S6100-ON User Guide	\$0	Each	20%	\$0	Other	DC1
1284 407-BBBW	1284 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
1284 407-BBBY	1284 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
1284 407-BBD3	1284 407-BBD3	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
1284 407-BBDC	1284 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
1284 407-BBED	1284 407-BBED	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LRM, 1310nm Wavelength, 220m reach on	\$790	Each	20%	\$632	Other	DC1
1284 407-BBEE	1284 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
1284 407-BBEF	1284 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
1284 407-BBEH	1284 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
1284 407-BBEI	1284 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
1284 407-BBGL	1284 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1
1284 407-BBQU	1284 407-BBQU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1
1284 407-BBRB	1284 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
1284 407-BBSG	1284 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1
1284 407-BBSK	1284 407-BBSK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m OM3 /	\$1,495	Each	20%	\$1,196	Other	DC1
1284 407-BBVF	1284 407-BBVF	Dell Networking	Dell Networking Transceiver QSFP28, 100GbE, SWDM4, LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1
1284 407-BBVG	1284 407-BBVG	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4	\$8,450	Each	20%	\$6,760	Other	DC1
1284 407-BBVH	1284 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
1284 407-BBWQ	1284 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1
1284 407-BBWX	1284 407-BBWX	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1
1284 407-BBXY	1284 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR SMF Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1
1284 407-BBYJ	1284 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESRA, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1
1284 407-BBYM	1284 407-BBYM	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
1284 407-BBYN	1284 407-BBYN	Dell Networking	Networking, Transceiver, 100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1
1284 407-BBYO	1284 407-BBYO	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESRA, MPO, MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1
1284 407-BBYP	1284 407-BBYP	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF, Customer	\$1,421	Each	20%	\$1,137	Other	DC1
1284 407-BBYR	1284 407-BBYR	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1
1284 407-BBYS	1284 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1
1284 407-BBZL	1284 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1
1284 407-BBZM	1284 407-BBZM	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
1284 407-BBZN	1284 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1
1284 407-BCDH	1284 407-BCDH	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1
1284 407-BCDI	1284 407-BCDI	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1
1284 450-AAFH	1284 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
1284 450-AAPZ	1284 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
1284 450-AASX	1284 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
1284 450-ABOQ	1284 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IEC60320, Argentina	\$20	Each	20%	\$16	Other	DC1
1284 450-AFCJ	1284 450-AFCJ	Dell Networking	Dell Networking Power Supply, AC, 1100W, PSU to IO airflow, for select Switches,	\$417	Each	20%	\$333	Other	DC1
1284 450-AFLG	1284 450-AFLG	Dell Networking	Dell Networking Power Supply, AC, 1100W, IO to PSU airflow, for select Switches,	\$782	Each	20%	\$626	Other	DC1
1284 450-AFLQ	1284 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
1284 450-AFLR	1284 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select switches	\$1,189	Each	20%	\$951	Other	DC1
1284 450-AFLS	1284 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select switches	\$1,200	Each	20%	\$960	Other	DC1
1284 450-AFLT	1284 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1
1284 470-AABX	1284 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1
1284 470-AAFD	1284 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
1284 470-AAFE	1284 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
1284 470-AAFF	1284 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
1284 470-AAFG	1284 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
1284 470-AAGC	1284 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
1284 470-AAGD	1284 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
1284 470-AAGE	1284 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
1284 470-AAGG	1284 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
1284 470-AAGI	1284 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
1284 470-AAGL	1284 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
1284 470-AAGN	1284 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
1284 470-AAGP	1284 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
1284 470-AAGR	1284 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
1284 470-AAGT	1284 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
1284 470-AAIB	1284 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
1284 470-ABGH	1284 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375	Each	20%	\$300	Other	DC1	
1284 470-ABLX	1284 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
1284 470-ABLY	1284 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1	
1284 470-ABMC	1284 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1	
1284 470-ABME	1284 470-ABME	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1	
1284 470-ABMF	1284 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%	\$920	Other	DC1	
1284 470-ABMH	1284 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1	
1284 470-ABMK	1284 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1	
1284 470-ABMM	1284 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1	
1284 470-ABMO	1284 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1	
1284 470-ABNZ	1284 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
1284 470-ABOB	1284 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
1284 470-ABOC	1284 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1	
1284 470-ABOF	1284 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510	Each	20%	\$408	Other	DC1	
1284 470-ABOG	1284 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640	Each	20%	\$512	Other	DC1	
1284 470-ABOH	1284 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800	Each	20%	\$640	Other	DC1	
1284 470-ABOI	1284 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960	Each	20%	\$768	Other	DC1	
1284 470-ABOK	1284 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175	Each	20%	\$140	Other	DC1	
1284 470-ABOL	1284 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215	Each	20%	\$172	Other	DC1	
1284 470-ABOM	1284 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300	Each	20%	\$240	Other	DC1	
1284 470-ABON	1284 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325	Each	20%	\$260	Other	DC1	
1284 470-ABOO	1284 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550	Each	20%	\$440	Other	DC1	
1284 470-ABOR	1284 470-ABOR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	DC1	
1284 470-ABOS	1284 470-ABOS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	DC1	
1284 470-ABOV	1284 470-ABOV	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
1284 470-ABOW	1284 470-ABOW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
1284 470-ABOX	1284 470-ABOX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
1284 470-ABOY	1284 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
1284 470-ABOZ	1284 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1	
1284 470-ABPB	1284 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
1284 470-ABPD	1284 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249	Each	20%	\$199	Other	DC1	
1284 470-ABPE	1284 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1	
1284 470-ABPG	1284 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1	
1284 470-ABPH	1284 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1	
1284 470-ABPI	1284 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
1284 470-ABPJ	1284 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1	
1284 470-ABPK	1284 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1	
1284 470-ABPM	1284 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
1284 470-ABPN	1284 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1	
1284 470-ABPO	1284 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1	
1284 470-ABPP	1284 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1	
1284 470-ABPQ	1284 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1	
1284 470-ABPT	1284 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1	
1284 470-ABPV	1284 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1	
1284 470-ABWK	1284 470-ABWK	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400	Each	20%	\$320	Other	DC1	
1284 470-ABWM	1284 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420	Each	20%	\$336	Other	DC1	
1284 470-ABXQ	1284 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
1284 470-ABXZ	1284 470-ABXZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 20	\$710	Each	20%	\$568	Other	DC1	
1284 470-ACID	1284 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics incl'd), 15	\$610	Each	20%	\$488	Other	DC1	
1284 470-ACIF	1284 470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE,Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1	
1284 470-ACIH	1284 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,30	\$3,475	Each	20%	\$2,780	Other	DC1	
1284 470-ACII	1284 470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760	Each	20%	\$2,208	Other	DC1	
1284 470-ACIJ	1284 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760	Each	20%	\$2,208	Other	DC1	
1284 470-ACIK	1284 470-ACIK	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics Incl'd),10 Meter,	\$520	Each	20%	\$416	Other	DC1	
1284 470-ACLJ	1284 470-ACLJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%	\$1,480	Other	DC1	
1284 470-ACMJ	1284 470-ACMJ	Dell Networking	Dell Networking,Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850	Each	20%	\$1,480	Other	DC1	
1284 470-ADXZ	1284 470-ADXZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
1284 470-ADYB	1284 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%	\$520	Other	DC1	
1284 634-BELJ	1284 634-BELJ	Dell Networking	Software, Rights to Use L3, S6100-ON	\$5,000	Each	20%	\$4,000	Other	DC1	
1284 634-BELL	1284 634-BELL	Dell Networking	Software, Rights to Use L3 for OS9, S6100-ON, Customer Kit	\$5,000	Each	20%	\$4,000	Other	DC1	
1284 634-BFJO	1284 634-BFJO	Dell Networking	Dell Networking OS9, S6100-ON, Requires ProSupport on the switch, Customer Kit	\$8,000	Each	20%	\$6,400	Other	DC1	
1284 6828V	1284 6828V	Dell Networking	CUS,PWR SPLY,1100W,AC,P8/IO,DL	\$116	Each	20%	\$93	Other	DC1	
1284 770-BBIM	1284 770-BBIM	Dell Networking	Dell Networking, 64-Port (16 x MTP64xLC) OM4 MMF Breakout Cable Management Kit	\$6,400	Each	20%	\$5,120	Other	DC1	
1284 770-BBRS	1284 770-BBRS	Dell Networking	Rack Mount L-Brackets	\$437	Each	20%	\$350	Other	DC1	
1284 770-BBRT	1284 770-BBRT	Dell Networking	Kit - Rack Mount L-Brackets	\$437	Each	20%	\$350	Other	DC1	
1284 817-8548	1284 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%	\$306	Other	DC1	
1284 817-8549	1284 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1	
1284 817-8550	1284 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1	
1284 817-8551	1284 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1	
1284 817-8553	1284 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%	\$245	Other	DC1	
1284 817-8554	1284 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1	
1284 817-8555	1284 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
1284 817-8558	1284 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
1284 827-4139	1284 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
1284 827-4144	1284 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
1284 900-9997	1284 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
1284 903-0939	1284 903-0939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	Each	20%	\$80	Other	DC1
1284 922-4998	1284 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
1284 980-5088	1284 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
1284 980-7177	1284 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1284 983-2917	1284 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
1284 983-2918	1284 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%	\$15	Other	DC1
1284 983-9618	1284 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%	\$17	Other	DC1
1284 983-9619	1284 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%	\$12	Other	DC1
1284 983-9638	1284 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%	\$400	Other	DC1
1284 985-3817	1284 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1284 985-3837	1284 985-3837	Dell Networking	ARS Cardboard Packing Box no shipping (NTB, DSK or MON, etc.)	\$38	Each	20%	\$30	Other	DC1
1284 994-6778	1284 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
1284 994-9398	1284 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%	\$42	Other	DC1
1284 GV0TX	1284 GV0TX	Dell Networking	CUS, ADPT, CRD, 8P, 100G, QSPF28	\$618	Each	20%	\$494	Other	DC1
1284 P1N4C	1284 P1N4C	Dell Networking	CUS, KIT, PWR SPLY/FAN, AC, 10/PSU	\$530	Each	20%	\$424	Other	DC1
1284 P64G0	1284 P64G0	Dell Networking	CUS, KIT, PWR SPLY/FAN, AC, PSU/IO	\$230	Each	20%	\$184	Other	DC1
1284 PNTP3	1284 PNTP3	Dell Networking	CUS, ADPT, CRD, 16P, 40G, QSPF+	\$623	Each	20%	\$498	Other	DC1
1156 210-ADPK	1156 210-ADPK	Dell Networking	Dell Networking X1018P Smart Web Managed Switch, 16x 1GbE PoE and 2x 1GbE SFP	\$630	Each	20%	\$504	Other	DC1
1156 331-5308	1156 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
1156 332-1286	1156 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
1156 407-BBDB	1156 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
1156 407-BBDC	1156 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
1156 407-BBEE	1156 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
1156 407-BBEF	1156 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
1156 407-BBEH	1156 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
1156 407-BBEI	1156 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
1156 407-BBEL	1156 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
1156 407-BBGO	1156 407-BBGO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1
1156 407-BBOO	1156 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
1156 407-BBOP	1156 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
1156 407-BBOR	1156 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
1156 407-BBOS	1156 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
1156 407-BBOT	1156 407-BBOT	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF, Customer kit	\$150	Each	20%	\$120	Other	DC1
1156 407-BBOU	1156 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
1156 407-BBOV	1156 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
1156 407-BBOY	1156 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
1156 407-BBRI	1156 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
1156 407-BBRJ	1156 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
1156 450-AAFH	1156 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15C13	\$20	Each	20%	\$16	Other	DC1
1156 450-APZ	1156 450-APZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
1156 450-AASX	1156 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
1156 450-ABKO	1156 450-ABKO	Dell Networking	US 125Volt AC Power Cord (Kit)	\$15	Each	20%	\$12	Other	DC1
1156 450-ABOQ	1156 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IIRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
1156 450-ACGM	1156 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M 5-15C13	\$25	Each	20%	\$20	Other	DC1
1156 450-ACGN	1156 450-ACGN	Dell Networking	Kit - Desktop Power Cord, GType, 230V, 2.5M (India)	\$100,000	Each	20%	\$80,000	Other	DC1
1156 450-ACGT	1156 450-ACGT	Dell Networking	Kit - Desktop Power Cord, 220V, 1.8M (Indonesia, Laos, Pakistan, Vietnam)	\$20	Each	20%	\$16	Other	DC1
1156 450-AELM	1156 450-AELM	Dell Networking	Dell Networking, Power Cord, 1 meter, C7 to US 2-prong wall plug NEMA 1-15P,	\$14	Each	20%	\$11	Other	DC1
1156 467-5713	1156 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
1156 467-9489	1156 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
1156 467-9490	1156 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
1156 470-AAGL	1156 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1156 470-AAGN	1156 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1156 470-AAGP	1156 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1156 470-AAGR	1156 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1156 470-AAGT	1156 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1156 470-AATB	1156 470-AATB	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$90	Each	20%	\$72	Other	DC1
1156 470-AAVG	1156 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1156 470-AAVH	1156 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1156 470-AAVI	1156 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1156 470-AAVJ	1156 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1156 470-AAVK	1156 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1156 470-ABGM	1156 470-ABGM	Dell Networking	Dell Networking, Cable, USB to D89 Serial Console Cable for X-series, 1.8m	\$70	Each	20%	\$56	Other	DC1
1156 470-ABGN	1156 470-ABGN	Dell Networking	Dell Networking, Cable, USB to D89 Serial Console Cable for X-series, 1.8m, Cust Kit	\$20	Each	20%	\$16	Other	DC1
1156 470-ABOZ	1156 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
1156 528-BFOE	1156 528-BFOE	Dell Networking	Dell EMC MXG610S ENT Feature License Bundle (Trunking, Extended Fabric, and	\$8,350	Each	20%	\$6,680	Other	DC1
1156 528-BFOF	1156 528-BFOF	Dell Networking	DS-6510B Trunking License, Digital Fulfillment	\$6,490	Each	20%	\$5,192	Other	DC1
1156 528-BFOK	1156 528-BFOK	Dell Networking	DS-6510B Extended Fabric License, Digital Fulfillment	\$4,290	Each	20%	\$3,432	Other	DC1
1156 528-BFOL	1156 528-BFOL	Dell Networking	DS-6510B Enterprise SW Bundle, Digital Fulfillment	\$15,600	Each	20%	\$12,480	Other	DC1
1156 528-BFON	1156 528-BFON	Dell Networking	DS-300B Two Domain To FF Upgrade, Digital Fulfillment	\$899	Each	20%	\$719	Other	DC1
1156 528-BFOP	1156 528-BFOP	Dell Networking	DS-300B, 6505B Enterprise SW Bundle, Digital Fulfillment	\$8,050	Each	20%	\$6,440	Other	DC1
1156 528-BFOR	1156 528-BFOR	Dell Networking	DS-6510B FABRIC VISION LICENSE	\$9,319	Each	20%	\$7,455	Other	DC1
1156 528-BFOT	1156 528-BFOT	Dell Networking	DS-300B, 6505B Trunking License, Digital Fulfillment	\$4,999	Each	20%	\$3,999	Other	DC1
1156 528-BFOU	1156 528-BFOU	Dell Networking	DS-300B, DS-6505B Fabric Vision License, Digital Fulfillment	\$6,219	Each	20%	\$4,975	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I)Column K)	
1156 528-BFOX	1156 528-BFOX	Dell Networking	M6505, DS-300B, DS-6505B Extended Fabric License, Digital Fulfillment	\$1,650	Each	20%	\$1,320	Other	DC1
1156 528-BFOY	1156 528-BFOY	Dell Networking	Dell EMC MXG610S 8 Ports-On-Demand activation, no additional optics, DF	\$7,250	Each	20%	\$5,800	Other	DC1
1156 528-BFPD	1156 528-BFPD	Dell Networking	DS-6620B Enterprise SW Bundle, Digital Fulfillment	\$12,134	Each	20%	\$9,707	Other	DC1
1156 575-BBED	1156 575-BBED	Dell Networking	Dell Networking, Ceiling/Wall/Under-Desk mount brackets for X-series (not for X1008's),	\$40	Each	20%	\$32	Other	DC1
1156 575-BBEE	1156 575-BBEE	Dell Networking	Mounting Bracket for half-width switch, 2-Post Rack	\$44	Each	20%	\$35	Other	DC1
1156 575-BBEF	1156 575-BBEF	Dell Networking	Rack Mount Kit for one switch (X1018, X1018P, X1026, X1026P, or X4012) into a 1 RU	\$20	Each	20%	\$16	Other	DC1
1156 634-BPON	1156 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%	\$4	Other	DC1
1156 770-BBGY	1156 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1
1156 7D7WM	1156 7D7WM	Dell Networking	MOD.XCVR,SFP+,10G,SR,JDS	\$49	Each	20%	\$39	Other	DC1
1156 827-4139	1156 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
1156 827-4144	1156 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
1156 847-2729	1156 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
1156 847-2730	1156 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
1156 847-2734	1156 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
1156 900-9997	1156 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
1156 973-3700	1156 973-3700	Dell Networking	Enterprise Program Management Support	\$55	Each	20%	\$44	Other	DC1
1156 975-9869	1156 975-9869	Dell Networking	Deployment Verification Service	\$520	Each	20%	\$416	Other	DC1
1156 987-1459	1156 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1
1156 987-1519	1156 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1
1156 HX5CJ	1156 HX5CJ	Dell Networking	Customer Kit,Transceiver,Small Form Factor Pluggable Plus,10G,Special Royalty,JDS	\$50	Each	20%	\$40	Other	DC1
1145 331-5308	1145 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
1145 332-1286	1145 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
1145 407-BBDB	1145 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
1145 407-BBDC	1145 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
1145 407-BBEE	1145 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
1145 407-BBEF	1145 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
1145 407-BBEH	1145 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1
1145 407-BBEI	1145 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1
1145 407-BBEL	1145 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
1145 407-BBGO	1145 407-BBGO	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF	\$150	Each	20%	\$120	Other	DC1
1145 407-BBOO	1145 407-BBOO	Dell Networking	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
1145 407-BBOP	1145 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
1145 407-BBOR	1145 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
1145 407-BBOS	1145 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
1145 407-BBOT	1145 407-BBOT	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF, Customer kit	\$150	Each	20%	\$120	Other	DC1
1145 407-BBOU	1145 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
1145 407-BBOV	1145 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
1145 407-BBOY	1145 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
1145 407-BBRI	1145 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF.	\$200	Each	20%	\$160	Other	DC1
1145 407-BBRJ	1145 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF.	\$200	Each	20%	\$160	Other	DC1
1145 450-AAFH	1145 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
1145 450-AAPZ	1145 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
1145 450-AASX	1145 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
1145 450-ABKO	1145 450-ABKO	Dell Networking	US 125Volt AC Power Cord (Kit)	\$15	Each	20%	\$12	Other	DC1
1145 450-ABOQ	1145 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
1145 450-ACGM	1145 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
1145 450-ACGN	1145 450-ACGN	Dell Networking	Kit - Desktop Power Cord, GType, 230V, 2.5M (India)	\$100,000	Each	20%	\$80,000	Other	DC1
1145 450-ACGT	1145 450-ACGT	Dell Networking	Kit - Desktop Power Cord, 220V, 1.8M (Indonesia, Laos, Pakistan, Vietnam)	\$20	Each	20%	\$16	Other	DC1
1145 467-9489	1145 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
1145 467-9490	1145 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
1145 470-AAGL	1145 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1145 470-AAGN	1145 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1145 470-AAGP	1145 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1145 470-AAGR	1145 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1145 470-AATB	1145 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
1145 470-AAVG	1145 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1145 470-AAVH	1145 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1145 470-AAVI	1145 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1145 470-AAVJ	1145 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1145 470-AAVK	1145 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1145 470-ABGM	1145 470-ABGM	Dell Networking	Dell Networking, Cable, USB to DB9 Serial Console Cable for X-series, 1.8m	\$70	Each	20%	\$56	Other	DC1
1145 470-ABGN	1145 470-ABGN	Dell Networking	Dell Networking, Cable, USB to DB9 Serial Console Cable for X-series, 1.8m, Cust Kit	\$95	Each	20%	\$76	Other	DC1
1145 470-ABOZ	1145 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
1145 470-ACLK	1145 470-ACLK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
1145 470-ACLM	1145 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
1145 470-ACLS	1145 470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
1145 470-ACLT	1145 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
1145 470-ACLV	1145 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
1145 470-ACLX	1145 470-ACLX	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
1145 470-ACLY	1145 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1
1145 470-ACMB	1145 470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
1145 470-ACMF	1145 470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
1145 470-ACMH	1145 470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
1145 470-ACMN	1145 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
1145 470-ACMO	1145 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1
1145 575-BBED	1145 575-BBED	Dell Networking	Dell Networking, Ceiling/Wall/Under-Desk mount brackets for X-series (not for X1008's),	\$40	Each	20%	\$32	Other	DC1
1145 575-BBEE	1145 575-BBEE	Dell Networking	Mounting Bracket for half-width switch, 2-Post Rack	\$44	Each	20%	\$35	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
1145 575-BBEF	1145 575-BBEF	Dell Networking	Rack Mount Kit for one switch (X1018, X1018P, X1026, X1026P, or X4012) into a 1 RU	\$20	Each	20%	\$16	Other	DC1	
1145 7D7WM	1145 7D7WM	Dell Networking	MOD.XCVR,SFP+,10G,SR,JDS	\$49	Each	20%	\$39	Other	DC1	
1145 827-4139	1145 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
1145 827-4144	1145 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
1145 847-2729	1145 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
1145 847-2730	1145 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
1145 847-2734	1145 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
1145 900-9997	1145 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
1145 975-9869	1145 975-9869	Dell Networking	Deployment Verification Service	\$520	Each	20%	\$416	Other	DC1	
1145 987-1458	1145 987-1458	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1	
1145 987-1519	1145 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1	
1145 HX5CJ	1145 HX5CJ	Dell Networking	Customer Kit,Transceiver,Small Form Factor Pluggable Plus,10G,Special Royalty,JDS	\$50	Each	20%	\$40	Other	DC1	
1032 OC18Y	1032 OC18Y	Dell Networking	Customer Kit,Transceiver,QSFP28,100G,LR4-LITE	\$2	Each	20%	\$2	Other	DC1	
1032 210-AESX	1032 210-AESX	Dell Networking	Dell Networking Z9100-ON, 32x QSFP28 and 2x SFP+ fixed ports, IO to PSU airflow, 2x	\$37,404	Each	20%	\$29,923	Other	DC1	
1032 210-AESZ	1032 210-AESZ	Dell Networking	Dell Networking Z9100-ON, 32x QSFP28 and 2x SFP+ fixed ports, IO to PSU airflow, 2x	\$29,722	Each	20%	\$23,778	Other	DC1	
1032 210-AETB	1032 210-AETB	Dell Networking	Dell Networking Z9100-ON, 32x QSFP28 and 2x SFP+ fixed ports, IO to PSU airflow, 2x	\$37,404	Each	20%	\$29,923	Other	DC1	
1032 210-AETC	1032 210-AETC	Dell Networking	Dell Networking Z9100-ON, 32x QSFP28 and 2x SFP+ fixed ports, PSU to IO airflow, 2x	\$37,404	Each	20%	\$29,923	Other	DC1	
1032 210-AETE	1032 210-AETE	Dell Networking	Dell Networking Z9100-ON, 32x QSFP28 and 2x SFP+ fixed ports, PSU to IO airflow, 2x	\$29,722	Each	20%	\$23,778	Other	DC1	
1032 210-AETF	1032 210-AETF	Dell Networking	Dell Networking Z9100-ON, 32x QSFP28 and 2x SFP+ fixed ports, PSU to IO airflow, 2x	\$37,404	Each	20%	\$29,923	Other	DC1	
1032 332-1286	1032 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
1032 407-BBBW	1032 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
1032 407-BBBY	1032 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
1032 407-BBDB	1032 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 500m Reach	\$250	Each	20%	\$200	Other	DC1	
1032 407-BBDC	1032 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
1032 407-BBEE	1032 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
1032 407-BBEF	1032 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
1032 407-BBEH	1032 407-BBEH	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach	\$3,950	Each	20%	\$3,160	Other	DC1	
1032 407-BBEI	1032 407-BBEI	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZR, 1550nm Wavelength, 80km Reach	\$2,400	Each	20%	\$1,920	Other	DC1	
1032 407-BBEL	1032 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
1032 407-BBGL	1032 407-BBGL	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF	\$8,500	Each	20%	\$6,800	Other	DC1	
1032 407-BBOU	1032 407-BBOU	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km on SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
1032 407-BBOV	1032 407-BBOV	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km SMF	\$3,010	Each	20%	\$2,408	Other	DC1	
1032 407-BBRB	1032 407-BBRB	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1	
1032 407-BBSG	1032 407-BBSG	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SM4, 850-940nm, LC duplex, 200m on	\$1,495	Each	20%	\$1,196	Other	DC1	
1032 407-BBVF	1032 407-BBVF	Dell Networking	Dell Networking Transceiver,QSFP28, 100GbE, SWDM4,LC duplex, OM3/OM4 MMF	\$1,895	Each	20%	\$1,516	Other	DC1	
1032 407-BBVH	1032 407-BBVH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1	
1032 407-BBWQ	1032 407-BBWQ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF	\$1,825	Each	20%	\$1,460	Other	DC1	
1032 407-BBWW	1032 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1	
1032 407-BBXY	1032 407-BBXY	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC	\$1,500	Each	20%	\$1,200	Other	DC1	
1032 407-BBYJ	1032 407-BBYJ	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF	\$2,125	Each	20%	\$1,700	Other	DC1	
1032 407-BBYM	1032 407-BBYM	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1	
1032 407-BBYN	1032 407-BBYN	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF	\$1,995	Each	20%	\$1,596	Other	DC1	
1032 407-BBYO	1032 407-BBYO	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1	
1032 407-BBYR	1032 407-BBYR	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF, Customer	\$1,421	Each	20%	\$1,137	Other	DC1	
1032 407-BBYT	1032 407-BBYT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m on	\$2,593	Each	20%	\$2,074	Other	DC1	
1032 407-BBYS	1032 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1	
1032 407-BBZL	1032 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1	
1032 407-BBZM	1032 407-BBZM	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
1032 407-BBZN	1032 407-BBZN	Dell Networking	Dell Networking, QSA Adapter, QSFP+QSFP28 to SFP/SFP+/SFP28 for select optics	\$80	Each	20%	\$64	Other	DC1	
1032 407-BCDH	1032 407-BCDH	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1	
1032 407-BCDI	1032 407-BCDI	Dell Networking	Dell Networking Transceiver,100GbE QSFP28 LR4,LC, SMF, Gen 3	\$15,250	Each	20%	\$12,200	Other	DC1	
1032 407-BCFM	1032 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1	
1032 407-BCFN	1032 407-BCFN	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters	\$410	Each	20%	\$328	Other	DC1	
1032 407-BCIF	1032 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1	
1032 407-BCIG	1032 407-BCIG	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex	\$2,750	Each	20%	\$2,200	Other	DC1	
1032 409-BBFG	1032 409-BBFG	Dell Networking	Fan, IO to PSU airflow, Z9100-ON, S4248, S5x48 series, Customer Kit	\$199	Each	20%	\$159	Other	DC1	
1032 409-BBFH	1032 409-BBFH	Dell Networking	Fan, PSU to IO airflow, Z9100-ON, S4248, S5x48 series, Customer Kit	\$199	Each	20%	\$159	Other	DC1	
1032 450-AAFH	1032 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1	
1032 450-AAFZ	1032 450-AAFZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
1032 450-AASX	1032 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1	
1032 450-ABOQ	1032 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IEC 60320, Argentina	\$20	Each	20%	\$16	Other	DC1	
1032 450-ACFY	1032 450-ACFY	Dell Networking	Customer Kit, Dell Networking, Power Cord, 250V, 13 Amps, 4 Meters, C13/C14, US	\$18	Each	20%	\$14	Other	DC1	
1032 450-ACGM	1032 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
1032 450-ACGT	1032 450-ACGT	Dell Networking	Kit - Desktop Power Cord, 220V, 1.8M (Indonesia, Laos, Pakistan, Vietnam)	\$20	Each	20%	\$16	Other	DC1	
1032 450-ADSY	1032 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1	
1032 450-AESD	1032 450-AESD	Dell Networking	IO to PSU Airflow Bundle, AC, Z9100-ON, S4248-ON series, 2x AC PSU, 5x Fan,	\$1,089	Each	20%	\$871	Other	DC1	
1032 450-AESE	1032 450-AESE	Dell Networking	PSU to IO Airflow Bundle, AC, Z9100-ON, S4248-ON series, 2x AC PSU, 5x Fan,	\$1,305	Each	20%	\$1,044	Other	DC1	
1032 450-AESF	1032 450-AESF	Dell Networking	Dell Networking Power Supply, AC, 750W, IO to PSU airflow, for select Switches,	\$477	Each	20%	\$381	Other	DC1	
1032 450-AESG	1032 450-AESG	Dell Networking	Dell Networking Power Supply, AC, 750W, PSU to IO airflow, for select Switches,	\$483	Each	20%	\$387	Other	DC1	
1032 450-AETE	1032 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1	
1032 450-AEWJ	1032 450-AEWJ	Dell Networking	IO to PSU Airflow Bundle, DC, Z9100-ON, S4248-ON series, 2x DC PSU, 5x Fan,	\$5,751	Each	20%	\$4,601	Other	DC1	
1032 450-AFLQ	1032 450-AFLQ	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
1032 450-AFLR	1032 450-AFLR	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU Airflow, for select switches	\$1,189	Each	20%	\$951	Other	DC1	
1032 450-AFLS	1032 450-AFLS	Dell Networking	Dell Networking Power Supply, DC, 1100W, PSU to IO Airflow, for select switches	\$1,200	Each	20%	\$960	Other	DC1	
1032 450-AFLT	1032 450-AFLT	Dell Networking	Dell Networking Power Supply, DC, 1100W, IO to PSU airflow, for select Switches,	\$906	Each	20%	\$725	Other	DC1	
1032 470-AABX	1032 470-AABX	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Optical Cable (No optics required), 10	\$950	Each	20%	\$760	Other	DC1	
1032 470-AAFD	1032 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
1032 470-AAFE	1032 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150		Each	20%	\$120	Other	DC1
1032 470-AAFF	1032 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280		Each	20%	\$224	Other	DC1
1032 470-AAFG	1032 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350		Each	20%	\$280	Other	DC1
1032 470-AAGC	1032 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380		Each	20%	\$304	Other	DC1
1032 470-AAGD	1032 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400		Each	20%	\$320	Other	DC1
1032 470-AAGE	1032 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450		Each	20%	\$360	Other	DC1
1032 470-AAGG	1032 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750		Each	20%	\$600	Other	DC1
1032 470-AAGI	1032 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220		Each	20%	\$176	Other	DC1
1032 470-AAGL	1032 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65		Each	20%	\$52	Other	DC1
1032 470-AAGN	1032 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75		Each	20%	\$60	Other	DC1
1032 470-AAGP	1032 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
1032 470-AAGR	1032 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135		Each	20%	\$108	Other	DC1
1032 470-AAGT	1032 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310		Each	20%	\$248	Other	DC1
1032 470-AAIB	1032 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120		Each	20%	\$96	Other	DC1
1032 470-ABGH	1032 470-ABGH	Dell Networking	Dell Networking MPO to 4xLC, Fiber Breakout Cable, Single Mode Fiber, Optics	\$375		Each	20%	\$300	Other	DC1
1032 470-ABLX	1032 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950		Each	20%	\$760	Other	DC1
1032 470-ABLY	1032 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210		Each	20%	\$168	Other	DC1
1032 470-ABMC	1032 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225		Each	20%	\$180	Other	DC1
1032 470-ABME	1032 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165		Each	20%	\$132	Other	DC1
1032 470-ABMF	1032 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150		Each	20%	\$920	Other	DC1
1032 470-ABMH	1032 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170		Each	20%	\$136	Other	DC1
1032 470-ABMK	1032 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310		Each	20%	\$248	Other	DC1
1032 470-ABMM	1032 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200		Each	20%	\$160	Other	DC1
1032 470-ABMO	1032 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350		Each	20%	\$280	Other	DC1
1032 470-ABNZ	1032 470-ABNZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150		Each	20%	\$1,720	Other	DC1
1032 470-ABOB	1032 470-ABOB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200		Each	20%	\$1,760	Other	DC1
1032 470-ABOC	1032 470-ABOC	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300		Each	20%	\$1,840	Other	DC1
1032 470-ABOF	1032 470-ABOF	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter	\$510		Each	20%	\$408	Other	DC1
1032 470-ABOG	1032 470-ABOG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter	\$640		Each	20%	\$512	Other	DC1
1032 470-ABOH	1032 470-ABOH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter	\$800		Each	20%	\$640	Other	DC1
1032 470-ABOI	1032 470-ABOI	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter	\$960		Each	20%	\$768	Other	DC1
1032 470-ABOK	1032 470-ABOK	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter	\$175		Each	20%	\$140	Other	DC1
1032 470-ABOL	1032 470-ABOL	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter	\$215		Each	20%	\$172	Other	DC1
1032 470-ABOM	1032 470-ABOM	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter	\$300		Each	20%	\$240	Other	DC1
1032 470-ABON	1032 470-ABON	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter	\$325		Each	20%	\$260	Other	DC1
1032 470-ABOO	1032 470-ABOO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter	\$550		Each	20%	\$440	Other	DC1
1032 470-ABOR	1032 470-ABOR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382		Each	20%	\$306	Other	DC1
1032 470-ABOS	1032 470-ABOS	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447		Each	20%	\$358	Other	DC1
1032 470-ABOT	1032 470-ABOT	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574		Each	20%	\$459	Other	DC1
1032 470-ABOU	1032 470-ABOU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$315		Each	20%	\$252	Other	DC1
1032 470-ABOV	1032 470-ABOV	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$320		Each	20%	\$256	Other	DC1
1032 470-ABOW	1032 470-ABOW	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325		Each	20%	\$260	Other	DC1
1032 470-ABOX	1032 470-ABOX	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330		Each	20%	\$264	Other	DC1
1032 470-ABOY	1032 470-ABOY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700		Each	20%	\$560	Other	DC1
1032 470-ABOZ	1032 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95		Each	20%	\$76	Other	DC1
1032 470-ABPB	1032 470-ABPB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$190		Each	20%	\$152	Other	DC1
1032 470-ABPD	1032 470-ABPD	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter	\$249		Each	20%	\$199	Other	DC1
1032 470-ABPI	1032 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150		Each	20%	\$1,720	Other	DC1
1032 470-ABPJ	1032 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300		Each	20%	\$1,840	Other	DC1
1032 470-ABPM	1032 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200		Each	20%	\$1,760	Other	DC1
1032 470-ABPR	1032 470-ABPR	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382		Each	20%	\$306	Other	DC1
1032 470-ABPU	1032 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700		Each	20%	\$560	Other	DC1
1032 470-ABPY	1032 470-ABPY	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$320		Each	20%	\$256	Other	DC1
1032 470-ABQB	1032 470-ABQB	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574		Each	20%	\$459	Other	DC1
1032 470-ABQE	1032 470-ABQE	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330		Each	20%	\$264	Other	DC1
1032 470-ABQF	1032 470-ABQF	Dell Networking	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447		Each	20%	\$358	Other	DC1
1032 470-ABQG	1032 470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28,Passive Copper Direct Attach	\$325		Each	20%	\$260	Other	DC1
1032 470-ABWK	1032 470-ABWK	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,1 Meter	\$400		Each	20%	\$320	Other	DC1
1032 470-ABWM	1032 470-ABWM	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,2 Meter	\$420		Each	20%	\$336	Other	DC1
1032 470-ABWO	1032 470-ABWO	Dell Networking	Dell Networking,Cable,100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout,3 Meter	\$590		Each	20%	\$472	Other	DC1
1032 470-ABXQ	1032 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430		Each	20%	\$344	Other	DC1
1032 470-ACHZ	1032 470-ACHZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 20	\$710		Each	20%	\$568	Other	DC1
1032 470-ACIC	1032 470-ACIC	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 30	\$3,475		Each	20%	\$2,780	Other	DC1
1032 470-ACID	1032 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics incl'd), 15	\$610		Each	20%	\$488	Other	DC1
1032 470-ACIF	1032 470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE,Active Optical (Optics	\$510		Each	20%	\$408	Other	DC1
1032 470-ACIG	1032 470-ACIG	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 20	\$710		Each	20%	\$568	Other	DC1
1032 470-ACIH	1032 470-ACIH	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,30	\$3,475		Each	20%	\$2,780	Other	DC1
1032 470-ACII	1032 470-ACII	Dell Networking	Dell Networking, Cable, 100G QSFP28 to 4xSFP28 25GbE, Active Optical Breakout, 10	\$2,760		Each	20%	\$2,208	Other	DC1
1032 470-ACIJ	1032 470-ACIJ	Dell Networking	Dell Networking,Cable,100G QSFP28 to 4xSFP28 25GbE,Active Optical Breakout,10	\$2,760		Each	20%	\$2,208	Other	DC1
1032 470-ACIK	1032 470-ACIK	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 10 Meter,	\$520		Each	20%	\$416	Other	DC1
1032 470-ACIL	1032 470-ACIL	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 15	\$610		Each	20%	\$488	Other	DC1
1032 470-ACIM	1032 470-ACIM	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 7	\$510		Each	20%	\$408	Other	DC1
1032 470-ACIN	1032 470-ACIN	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics included), 10	\$520		Each	20%	\$416	Other	DC1
1032 470-ACLU	1032 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850		Each	20%	\$1,480	Other	DC1
1032 470-ACMJ	1032 470-ACMJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$1,850		Each	20%	\$1,480	Other	DC1
1032 470-ADXS	1032 470-ADXS	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter	\$1,350		Each	20%	\$1,080	Other	DC1
1032 470-ADXT	1032 470-ADXT	Dell Networking	Dell Networking, MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 15 Meter,	\$1,350		Each	20%	\$1,080	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
1032 470-ADXU	1032 470-ADXU	Dell Networking	Dell Networking Cable, QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%		\$798	Other	DC1	
1032 470-ADXZ	1032 470-ADXZ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$650	Each	20%		\$520	Other	DC1	
1032 470-ADYB	1032 470-ADYB	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$650	Each	20%		\$520	Other	DC1	
1032 470-ADZS	1032 470-ADZS	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
1032 470-ADZT	1032 470-ADZT	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
1032 470-ADZU	1032 470-ADZU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
1032 470-ADZV	1032 470-ADZV	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
1032 470-ADZW	1032 470-ADZW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
1032 470-ADZX	1032 470-ADZX	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2xQSFP+ 40GbE, Active Copper Cable,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
1032 470-AECW	1032 470-AECW	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical, 2 Meter	\$940	Each	20%		\$752	Other	DC1	
1032 470-AECX	1032 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%		\$752	Other	DC1	
1032 470-AECY	1032 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%		\$798	Other	DC1	
1032 470-AEND	1032 470-AEND	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$675	Each	20%		\$540	Other	DC1	
1032 470-AENE	1032 470-AENE	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%		\$104	Other	DC1	
1032 470-AENF	1032 470-AENF	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%		\$104	Other	DC1	
1032 470-AENG	1032 470-AENG	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%		\$104	Other	DC1	
1032 470-AENH	1032 470-AENH	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics incl), 2.5	\$675	Each	20%		\$540	Other	DC1	
1032 470-AENI	1032 470-AENI	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$120	Each	20%		\$96	Other	DC1	
1032 470-AENJ	1032 470-AENJ	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%		\$104	Other	DC1	
1032 470-AENK	1032 470-AENK	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$120	Each	20%		\$96	Other	DC1	
1032 528-CIDT	1032 528-CIDT	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms,	\$12,500	Each	20%		\$10,000	Other	DC1	
1032 528-CIDU	1032 528-CIDU	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms,	\$15,700	Each	20%		\$12,560	Other	DC1	
1032 528-CIDZ	1032 528-CIDZ	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms,	\$15,650	Each	20%		\$12,520	Other	DC1	
1032 528-CIED	1032 528-CIED	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms,	\$19,700	Each	20%		\$15,760	Other	DC1	
1032 528-CIEE	1032 528-CIEE	Dell Networking	Enterprise SONIC Distribution, Premium, 5-year subscription, 25/100G platforms	\$19,700	Each	20%		\$15,760	Other	DC1	
1032 528-CIEG	1032 528-CIEG	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms,	\$8,100	Each	20%		\$6,480	Other	DC1	
1032 528-CIEI	1032 528-CIEI	Dell Networking	Enterprise SONIC Distribution, Premium, 1-year subscription, 25/100G platforms	\$8,100	Each	20%		\$6,480	Other	DC1	
1032 528-CIES	1032 528-CIES	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms,	\$6,450	Each	20%		\$5,160	Other	DC1	
1032 528-CIEV	1032 528-CIEV	Dell Networking	Enterprise SONIC Distribution, Standard, 5-year subscription, 25/100G platforms	\$15,700	Each	20%		\$12,560	Other	DC1	
1032 528-CIEW	1032 528-CIEW	Dell Networking	Enterprise SONIC Distribution, Premium, 3-year subscription, 25/100G platforms	\$15,650	Each	20%		\$12,520	Other	DC1	
1032 528-CIFF	1032 528-CIFF	Dell Networking	Enterprise SONIC Distribution, Standard, 3-year subscription, 25/100G platforms	\$12,500	Each	20%		\$10,000	Other	DC1	
1032 528-CIFG	1032 528-CIFG	Dell Networking	Enterprise SONIC Distribution, Standard, 1-year subscription, 25/100G platforms	\$6,450	Each	20%		\$5,160	Other	DC1	
1032 619-AGYQ	1032 619-AGYQ	Dell Networking	No Operating System Installed	\$0	Each	20%		\$0	Other	DC1	
1032 631-AAPO	1032 631-AAPO	Dell Networking	Dell Networking Z9100-ON User Guide	\$0	Each	20%		\$0	Other	DC1	
1032 634-BEBM	1032 634-BEBM	Dell Networking	Software, Rights to use L3 on OS9, Z9100-ON	\$6,499	Each	20%		\$5,199	Other	DC1	
1032 634-BEBN	1032 634-BEBN	Dell Networking	Dell Networking OS9, Z9100-ON	\$0	Each	20%		\$0	Other	DC1	
1032 634-BEJE	1032 634-BEJE	Dell Networking	Software, Rights to use L3 on OS9, Z9100-ON, Customer Kit	\$6,499	Each	20%		\$5,199	Other	DC1	
1032 634-BFIW	1032 634-BFIW	Dell Networking	Dell Networking OS9, Z9100-ON, Customer Kit	\$8,000	Each	20%		\$6,400	Other	DC1	
1032 634-BPDD	1032 634-BPDD	Dell Networking	OS9 installed on Z9100-ON, with entitlement to OS10 Enterprise	\$0	Each	20%		\$0	Other	DC1	
1032 634-BPDE	1032 634-BPDE	Dell Networking	OS10 Enterprise Z9100-ON, Customer Kit	\$8,000	Each	20%		\$6,400	Other	DC1	
1032 634-BPON	1032 634-BPON	Dell Networking	Dell EMC User Guide, EMC Common	\$5	Each	20%		\$4	Other	DC1	
1032 770-BBIM	1032 770-BBIM	Dell Networking	Dell Networking, 64-Port (16 x MT64xLC) OM4 MMF Breakout Cable Management Kit	\$6,400	Each	20%		\$5,120	Other	DC1	
1032 803-9323	1032 803-9323	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$1,000	Each	20%		\$800	Other	DC1	
1032 803-9380	1032 803-9380	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$1,198	Each	20%		\$958	Other	DC1	
1032 803-9383	1032 803-9383	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$97	Each	20%		\$78	Other	DC1	
1032 803-9415	1032 803-9415	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$15,984	Each	20%		\$12,787	Other	DC1	
1032 817-8548	1032 817-8548	Dell Networking	ProSupport Add-on for HPC, 15 Months (Requires ProSupport or ProSupport Plus)	\$383	Each	20%		\$306	Other	DC1	
1032 817-8549	1032 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%		\$476	Other	DC1	
1032 817-8550	1032 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%		\$572	Other	DC1	
1032 817-8551	1032 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%		\$669	Other	DC1	
1032 817-8553	1032 817-8553	Dell Networking	ProSupport Add-on for HPC, 1 Year (Requires ProSupport or ProSupport Plus)	\$306	Each	20%		\$245	Other	DC1	
1032 817-8554	1032 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%		\$439	Other	DC1	
1032 817-8555	1032 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%		\$637	Other	DC1	
1032 817-8558	1032 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%		\$538	Other	DC1	
1032 827-4139	1032 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%		\$87,429	Other	DC1	
1032 827-4144	1032 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%		\$113,333	Other	DC1	
1032 847-2729	1032 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%		\$993	Other	DC1	
1032 847-2730	1032 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%		\$1,191	Other	DC1	
1032 847-2734	1032 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%		\$8,511	Other	DC1	
1032 900-9987	1032 900-9987	Dell Networking	On-Site Installation Desired	\$0	Each	20%		\$0	Other	DC1	
1032 903-0839	1032 903-0839	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$80	Each	20%		\$64	Other	DC1	
1032 922-4998	1032 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS., LESS THAN 25 UNITS	\$24	Each	20%		\$19	Other	DC1	
1032 980-5088	1032 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%		\$80	Other	DC1	
1032 983-2917	1032 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%		\$48	Other	DC1	
1032 983-2918	1032 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%		\$15	Other	DC1	
1032 983-9618	1032 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%		\$17	Other	DC1	
1032 983-9619	1032 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%		\$12	Other	DC1	
1032 983-9638	1032 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%		\$400	Other	DC1	
1032 994-6778	1032 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%		\$12	Other	DC1	
1032 994-9398	1032 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%		\$42	Other	DC1	
1032 M79RY	1032 M79RY	Dell Networking	Module, Transceiver, QSFP28, 100G, LR4-LITE	\$3,182	Each	20%		\$2,546	Other	DC1	
1598 210-AHBQ	1598 210-AHBQ	Dell Networking	Dell PowerEdge FN410T I/O Module, 8x Internal to 4x 10GBASE-T external ports - Non	\$1,663	Each	20%		\$1,330	Other	DC1	
1598 210-AHBR	1598 210-AHBR	Dell Networking	Dell PowerEdge FN410T I/O Module, 8x Internal to 4x 10GBASE-T external ports,	\$1,663	Each	20%		\$1,330	Other	DC1	
1598 210-AHBT	1598 210-AHBT	Dell Networking	Dell PowerEdge FN2210S I/O Module, 8x Internal to 2x 10GbE SFP+ and 2x 2/4/8Gb	\$1,816	Each	20%		\$1,453	Other	DC1	
1598 210-AHBU	1598 210-AHBU	Dell Networking	Dell PowerEdge FN2210S I/O Module, 8x Internal to 2x 10GbE SFP+ and 2x 2/4/8Gb	\$1,816	Each	20%		\$1,453	Other	DC1	
1598 210-AHBW	1598 210-AHBW	Dell Networking	Dell PowerEdge FN410S I/O Module, 8x Internal to 4x SFP+ external ports - Non	\$1,510	Each	20%		\$1,208	Other	DC1	
1598 210-AHBX	1598 210-AHBX	Dell Networking	Dell PowerEdge FN410S I/O Module, 8x Internal to 4x SFP+ external ports, Factory	\$1,510	Each	20%		\$1,208	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1598 332-1286	1598 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
1598 340-AKBN	1598 340-AKBN	Dell Networking	PowerEdge FN I/O Module User Documentation	\$0	Each	20%	\$0	Other	DC1
1598 407-BBDB	1598 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
1598 407-BBDC	1598 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
1598 407-BBDM	1598 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+ FC, 150M, SW, FIN	\$234	Each	20%	\$187	Other	DC1
1598 407-BBEE	1598 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
1598 407-BBEF	1598 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
1598 407-BBEL	1598 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
1598 407-BBOO	1598 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
1598 407-BBOP	1598 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
1598 407-BBOR	1598 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
1598 407-BBOS	1598 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
1598 407-BBOU	1598 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
1598 407-BBSX	1598 407-BBSX	Dell Networking	Dell Networking, Transceiver, Fibre Channel SFP+ LW Single Mode Fiber, Customer Kit	\$1,950	Each	20%	\$1,560	Other	DC1
1598 407-BBSY	1598 407-BBSY	Dell Networking	Dell Networking, Transceiver, SFP+ FC, 150M, SW, FIN, Customer Kit	\$234	Each	20%	\$187	Other	DC1
1598 470-AAGL	1598 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1598 470-AAGN	1598 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1598 470-AAGP	1598 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1598 470-AAGR	1598 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1598 470-AAGT	1598 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1598 470-AAVG	1598 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1598 470-AAVH	1598 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1598 470-AAVI	1598 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1598 470-AAVJ	1598 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1598 470-AAVK	1598 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
1598 634-BFBL	1598 634-BFBL	Dell Networking	Software, Rights to use Full-Switch Mode, FN I/O Module	\$450	Each	20%	\$360	Other	DC1
1598 817-8549	1598 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
1598 817-8550	1598 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
1598 817-8551	1598 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
1598 817-8552	1598 817-8552	Dell Networking	ProSupport Add-on for HPC, 87 Months (Requires ProSupport or ProSupport Plus)	\$1,078	Each	20%	\$863	Other	DC1
1598 817-8554	1598 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
1598 817-8555	1598 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
1598 817-8558	1598 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
1598 817-8559	1598 817-8559	Dell Networking	ProSupport Add-on for HPC, 7 Years (Requires ProSupport or ProSupport Plus)	\$1,041	Each	20%	\$833	Other	DC1
1598 827-4139	1598 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
1598 827-4144	1598 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
1598 847-2729	1598 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
1598 847-2730	1598 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
1598 847-2734	1598 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
1598 900-9997	1598 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
1598 903-9939	1598 903-9939	Dell Networking	ARR, LEASE, ONSITE DATA WIPE, TRANSPORTATION, CLIENT, MORE THAN 20	\$100	Each	20%	\$80	Other	DC1
1598 922-4998	1598 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
1598 980-5088	1598 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
1598 980-7177	1598 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1598 983-2917	1598 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
1598 983-2918	1598 983-2918	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 51-200 DRIVES	\$19	Each	20%	\$15	Other	DC1
1598 983-9618	1598 983-9618	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 21-50 DRIVES	\$22	Each	20%	\$17	Other	DC1
1598 983-9619	1598 983-9619	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, 201 PLUS DRIVES	\$15	Each	20%	\$12	Other	DC1
1598 983-9638	1598 983-9638	Dell Networking	ARR, ONSITE DATAWIPE, CLIENT, UP TO 20 DRIVES	\$500	Each	20%	\$400	Other	DC1
1598 985-3817	1598 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
1598 985-3837	1598 985-3837	Dell Networking	ARS Cardboard Packing Box no shipping (NTB, DSK or MON, etc.)	\$38	Each	20%	\$30	Other	DC1
1598 994-6778	1598 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1
1598 994-9398	1598 994-9398	Dell Networking	ARR, RESALE, ONSITE DATA WIPE, CLIENT, MORE THAN 20 UNITS	\$52	Each	20%	\$42	Other	DC1
14866 470-ADTQ	14866 470-ADTQ	Dell Networking	1M 100G QSFP ETHERNET CABLE QTY 2	\$176	Each	20%	\$141	Other	DC1
40002 407-BBGN	40002 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1
40002 407-BBOO	40002 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
40002 407-BBOP	40002 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
40002 407-BBOR	40002 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
40002 407-BBOS	40002 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
40002 407-BBOU	40002 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
40002 407-BBOV	40002 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
40002 407-BBOY	40002 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
40002 407-BBOZ	40002 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
40002 407-BBPH	40002 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
40002 407-BBRC	40002 407-BBRC	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
40002 407-BBRK	40002 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
40002 407-BBVI	40002 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
40002 407-BBVO	40002 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDIM4, CusKit	\$8,450	Each	20%	\$6,760	Other	DC1
40002 407-BBWL	40002 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
40002 407-BBWW	40002 407-BBWW	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1
40002 407-BBXT	40002 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1
40002 407-BBXU	40002 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1
40002 407-BBXZ	40002 407-BBXZ	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1
40002 407-BBYO	40002 407-BBYO	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28, ESR4, MPO, MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1
40002 407-BBYP	40002 407-BBYP	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF, Customer	\$1,421	Each	20%	\$1,137	Other	DC1
40002 407-BBYS	40002 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1
40002 407-BCDH	40002 407-BCDH	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source Price	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
40002 470-ABPE	40002 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1	
40002 470-ABPG	40002 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1	
40002 470-ABPH	40002 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1	
40002 470-ABPN	40002 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1	
40002 470-ABPO	40002 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1	
40002 470-ABPP	40002 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$300	Each	20%	\$240	Other	DC1	
40002 470-ABPQ	40002 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1	
40002 470-ABPT	40002 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1	
40002 470-ABPV	40002 470-ABPV	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter,	\$325	Each	20%	\$260	Other	DC1	
40002 470-ABPW	40002 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$715	Each	20%	\$572	Other	DC1	
40002 470-ACHZ	40002 470-ACHZ	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE Active Optical (Optics Incl'd), 20	\$710	Each	20%	\$568	Other	DC1	
40002 470-ACID	40002 470-ACID	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE Active Optical (Optics Incl'd), 15	\$610	Each	20%	\$488	Other	DC1	
40002 470-ACIF	40002 470-ACIF	Dell Networking	Dell Networking Cable,SFP28 to SFP28,25GbE Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1	
40002 470-ACIK	40002 470-ACIK	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE Active Optical (Optics Incl'd),10 Meter,	\$520	Each	20%	\$416	Other	DC1	
40002 470-ACLM	40002 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
40002 470-ACLT	40002 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
40002 470-ACLV	40002 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
40002 470-ACLY	40002 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
40002 470-ACMN	40002 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
40002 470-ACMO	40002 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
40002 470-ADDJ	40002 470-ADDJ	Dell Networking	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1	\$44	Each	20%	\$35	Other	DC1	
40002 470-ADDN	40002 470-ADDN	Dell Networking	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5	\$93	Each	20%	\$74	Other	DC1	
40002 470-ADDO	40002 470-ADDO	Dell Networking	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3	\$63	Each	20%	\$51	Other	DC1	
40002 470-ADDS	40002 470-ADDS	Dell Networking	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2	\$55	Each	20%	\$44	Other	DC1	
40002 847-2729	40002 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
40002 847-2730	40002 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,469	Each	20%	\$1,191	Other	DC1	
40002 847-2731	40002 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
40002 847-2734	40002 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
13247 210-AREH	13247 210-AREH	Dell Networking	Dell EMC Networking Versa ready VEP1425, 4 core, 8GB RAM, 16GeM2C, 120GSSD	\$1,090	Each	20%	\$872	Other	DC1	
13247 332-1286	13247 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1	
13247 340-CNXU	13247 340-CNXU	Dell Networking	VEP14x5 Americas User Guide	\$4	Each	20%	\$3	Other	DC1	
13247 407-BBDB	13247 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
13247 407-BBDC	13247 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
13247 407-BBDE	13247 407-BBDE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
13247 407-BBEE	13247 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
13247 407-BBEF	13247 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
13247 407-BBEL	13247 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
13247 407-BBOO	13247 407-BBOO	Dell Networking	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
13247 407-BBOP	13247 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
13247 407-BBOR	13247 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
13247 407-BBOS	13247 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
13247 407-BBOU	13247 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
13247 407-BBPC	13247 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
13247 407-BBWL	13247 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a7, Customer Kit	\$510	Each	20%	\$408	Other	DC1	
13247 407-BBWT	13247 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a7	\$510	Each	20%	\$408	Other	DC1	
13247 407-BBZM	13247 407-BBZM	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
13247 407-BBZO	13247 407-BBZO	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	DC1	
13247 407-BCBE	13247 407-BCBE	Dell Networking	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	DC1	
13247 407-BCBN	13247 407-BCBN	Dell Networking	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
13247 407-BCDT	13247 407-BCDT	Dell Networking	Transceiver, SFP+,LC,LR,1G,10G, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
13247 407-BCDU	13247 407-BCDU	Dell Networking	Transceiver, SFP+,LC,SR,1G,10G, Customer Kit	\$208	Each	20%	\$166	Other	DC1	
13247 450-AAFH	13247 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1	
13247 450-AAPZ	13247 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1	
13247 450-AASX	13247 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1	
13247 450-ABOQ	13247 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1	
13247 467-5713	13247 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1	
13247 467-9489	13247 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1	
13247 467-9490	13247 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1	
13247 470-AAFD	13247 470-AAFD	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
13247 470-AAGC	13247 470-AAGC	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
13247 470-AAGD	13247 470-AAGD	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
13247 470-AAGE	13247 470-AAGE	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
13247 470-AAGG	13247 470-AAGG	Dell Networking	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
13247 470-AAGL	13247 470-AAGL	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
13247 470-AAGN	13247 470-AAGN	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13247 470-AAGP	13247 470-AAGP	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13247 470-AAGR	13247 470-AAGR	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13247 470-AAGT	13247 470-AAGT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
13247 470-AATB	13247 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1	
13247 470-AAVG	13247 470-AAVG	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13247 470-AAVH	13247 470-AAVH	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13247 470-AAVI	13247 470-AAVI	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
13247 470-AAVJ	13247 470-AAVJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13247 470-AAVK	13247 470-AAVK	Dell Networking	Dell Networking Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1	
13247 470-AAVO	13247 470-AAVO	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
13247 470-AAVT	13247 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,	\$380	Each	20%	\$304	Other	DC1	
13247 470-AAVU	13247 470-AAVU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13247 470-AAXG	13247 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%		\$360	Other	DC1	
13247 470-AAXH	13247 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%		\$440	Other	DC1	
13247 470-ABLT	13247 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%		\$160	Other	DC1	
13247 470-ABLU	13247 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%		\$180	Other	DC1	
13247 470-ABLV	13247 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%		\$132	Other	DC1	
13247 470-ABLX	13247 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%		\$760	Other	DC1	
13247 470-ABLY	13247 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%		\$168	Other	DC1	
13247 470-ABLZ	13247 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%		\$136	Other	DC1	
13247 470-ABMC	13247 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%		\$180	Other	DC1	
13247 470-ABMD	13247 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%		\$248	Other	DC1	
13247 470-ABME	13247 470-ABME	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%		\$132	Other	DC1	
13247 470-ABMF	13247 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%		\$920	Other	DC1	
13247 470-ABMH	13247 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%		\$136	Other	DC1	
13247 470-ABMI	13247 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%		\$920	Other	DC1	
13247 470-ABMJ	13247 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%		\$280	Other	DC1	
13247 470-ABMK	13247 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%		\$248	Other	DC1	
13247 470-ABML	13247 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%		\$168	Other	DC1	
13247 470-ABMM	13247 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%		\$160	Other	DC1	
13247 470-ABMO	13247 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%		\$280	Other	DC1	
13247 470-ABMP	13247 470-ABMP	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%		\$760	Other	DC1	
13247 470-ABOZ	13247 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%		\$76	Other	DC1	
13247 470-ABPS	13247 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%		\$76	Other	DC1	
13247 470-ABXO	13247 470-ABXO	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%		\$344	Other	DC1	
13247 470-ABXQ	13247 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%		\$344	Other	DC1	
13247 470-AEIV	13247 470-AEIV	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,265	Each	20%		\$1,012	Other	DC1	
13247 470-AEIW	13247 470-AEIW	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$1,045	Each	20%		\$836	Other	DC1	
13247 470-AEIX	13247 470-AEIX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%		\$760	Other	DC1	
13247 470-AEYI	13247 470-AEYI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30	\$1,150	Each	20%		\$920	Other	DC1	
13247 634-BUOT	13247 634-BUOT	Dell Networking	VEP will not be used for the Versa or Adva applications	\$0	Each	20%		\$0	Other	DC1	
13247 634-BUOU	13247 634-BUOU	Dell Networking	Versa OS, buy license separately	\$0	Each	20%		\$0	Other	DC1	
13247 634-BWVQ	13247 634-BWVQ	Dell Networking	Adva OS, buy license separately	\$0	Each	20%		\$0	Other	DC1	
13247 770-BCZE	13247 770-BCZE	Dell Networking	Rack mount tray, CK	\$43	Each	20%		\$34	Other	DC1	
13247 827-4139	13247 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%		\$87,429	Other	DC1	
13247 827-4144	13247 827-4144	Dell Networking	Residency for Networking, Operational, 1 Month	\$141,667	Each	20%		\$113,333	Other	DC1	
13247 847-2729	13247 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%		\$993	Other	DC1	
13247 847-2730	13247 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%		\$1,191	Other	DC1	
13247 847-2731	13247 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%		\$7,092	Other	DC1	
13247 847-2734	13247 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%		\$8,511	Other	DC1	
13247 900-9997	13247 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%		\$0	Other	DC1	
13247 987-1459	13247 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%		\$5	Other	DC1	
13247 987-1519	13247 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%		\$7	Other	DC1	
13248 210-ASHK	13248 210-ASHK	Dell Networking	DELL EMC Networking, Versa ready VEP1485, 16 core, 32GB RAM, 240GB SSD	\$2,990	Each	20%		\$2,344	Other	DC1	
13248 210-ASHR	13248 210-ASHR	Dell Networking	DELL EMC Networking, Versa ready VEP1445, 8 core, 16GB RAM, 240GB SSD	\$1,800	Each	20%		\$1,440	Other	DC1	
13248 210-AWIP	13248 210-AWIP	Dell Networking	DELL EMC Networking, ADVA ready VEP1445, 8 core, 32G RAM, 960G SSD	\$1,920	Each	20%		\$1,536	Other	DC1	
13248 210-AWIQ	13248 210-AWIQ	Dell Networking	DELL EMC Networking, ADVA ready VEP1485 16 CORE, 64G RAM, 2TB SSD	\$3,680	Each	20%		\$2,944	Other	DC1	
13248 332-1286	13248 332-1286	Dell Networking	US Order	\$0	Each	20%		\$0	Other	DC1	
13248 340-CNXU	13248 340-CNXU	Dell Networking	VEP14x5 Americas User Guide	\$4	Each	20%		\$3	Other	DC1	
13248 407-BBDB	13248 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%		\$200	Other	DC1	
13248 407-BBDC	13248 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%		\$356	Other	DC1	
13248 407-BBEE	13248 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%		\$880	Other	DC1	
13248 407-BBEF	13248 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%		\$480	Other	DC1	
13248 407-BBOO	13248 407-BBOO	Dell Networking	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%		\$356	Other	DC1	
13248 407-BBOP	13248 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1	
13248 407-BBOR	13248 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%		\$200	Other	DC1	
13248 407-BBOS	13248 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%		\$107	Other	DC1	
13248 407-BBOU	13248 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1	
13248 407-BBPC	13248 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%		\$5,875	Other	DC1	
13248 407-BBWL	13248 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%		\$408	Other	DC1	
13248 407-BBWT	13248 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7	\$510	Each	20%		\$408	Other	DC1	
13248 407-BBZM	13248 407-BBZM	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$690	Each	20%		\$552	Other	DC1	
13248 407-BBZO	13248 407-BBZO	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%		\$636	Other	DC1	
13248 407-BCBE	13248 407-BCBE	Dell Networking	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%		\$191	Other	DC1	
13248 407-BCBN	13248 407-BCBN	Dell Networking	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%		\$191	Other	DC1	
13248 407-BCDT	13248 407-BCDT	Dell Networking	Transceiver, SFP+,LC,LR,1G,10G, Customer Kit	\$1,319	Each	20%		\$1,055	Other	DC1	
13248 407-BCDU	13248 407-BCDU	Dell Networking	Transceiver, SFP+,LC,SR,1G,10G, Customer Kit	\$208	Each	20%		\$166	Other	DC1	
13248 407-BCDV	13248 407-BCDV	Dell Networking	Short reach SFP+ 1G and 10G	\$178	Each	20%		\$142	Other	DC1	
13248 450-AAFH	13248 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%		\$16	Other	DC1	
13248 450-AAPZ	13248 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%		\$16	Other	DC1	
13248 450-AASX	13248 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%		\$16	Other	DC1	
13248 450-ABOQ	13248 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%		\$16	Other	DC1	
13248 467-5713	13248 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%		\$0	Other	DC1	
13248 467-9489	13248 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%		\$8	Other	DC1	
13248 467-9490	13248 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%		\$8	Other	DC1	
13248 470-AAFD	13248 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%		\$440	Other	DC1	
13248 470-AAGC	13248 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%		\$304	Other	DC1	
13248 470-AAGD	13248 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%		\$320	Other	DC1	
13248 470-AAGE	13248 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%		\$360	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source Price	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13248 470-AAGG	13248 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout		\$750	Each	20%	\$600	Other	DC1
13248 470-AAGL	13248 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5		\$65	Each	20%	\$52	Other	DC1
13248 470-AAGN	13248 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1		\$75	Each	20%	\$60	Other	DC1
13248 470-AAGP	13248 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3		\$105	Each	20%	\$84	Other	DC1
13248 470-AAGR	13248 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5		\$135	Each	20%	\$108	Other	DC1
13248 470-AAGT	13248 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7		\$310	Each	20%	\$248	Other	DC1
13248 470-AATB	13248 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina		\$20	Each	20%	\$16	Other	DC1
13248 470-AAVG	13248 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5		\$135	Each	20%	\$108	Other	DC1
13248 470-AAVH	13248 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1		\$75	Each	20%	\$60	Other	DC1
13248 470-AAVJ	13248 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7		\$310	Each	20%	\$248	Other	DC1
13248 470-AAVJ	13248 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3		\$105	Each	20%	\$84	Other	DC1
13248 470-AAVK	13248 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+,10GbE,Copper Twinax Direct Attach Cable,0.5		\$65	Each	20%	\$52	Other	DC1
13248 470-AAVO	13248 470-AAVO	Dell Networking	Dell Networking,Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout		\$400	Each	20%	\$320	Other	DC1
13248 470-AAVT	13248 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable,		\$380	Each	20%	\$304	Other	DC1
13248 470-AAWU	13248 470-AAWU	Dell Networking	Dell Networking,Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7		\$750	Each	20%	\$600	Other	DC1
13248 470-AAXG	13248 470-AAXG	Dell Networking	Dell Networking,Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout		\$450	Each	20%	\$360	Other	DC1
13248 470-AAXH	13248 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5		\$550	Each	20%	\$440	Other	DC1
13248 470-ABLT	13248 470-ABLT	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,		\$200	Each	20%	\$160	Other	DC1
13248 470-ABLU	13248 470-ABLU	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,		\$225	Each	20%	\$180	Other	DC1
13248 470-ABLV	13248 470-ABLV	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,		\$165	Each	20%	\$132	Other	DC1
13248 470-ABLX	13248 470-ABLX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10		\$950	Each	20%	\$760	Other	DC1
13248 470-ABLY	13248 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7		\$210	Each	20%	\$168	Other	DC1
13248 470-ABLZ	13248 470-ABLZ	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,		\$170	Each	20%	\$136	Other	DC1
13248 470-ABMC	13248 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)		\$225	Each	20%	\$180	Other	DC1
13248 470-ABMD	13248 470-ABMD	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,		\$310	Each	20%	\$248	Other	DC1
13248 470-ABME	13248 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2		\$165	Each	20%	\$132	Other	DC1
13248 470-ABMF	13248 470-ABMF	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30		\$1,150	Each	20%	\$920	Other	DC1
13248 470-ABMH	13248 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3		\$170	Each	20%	\$136	Other	DC1
13248 470-ABMI	13248 470-ABMI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30		\$1,150	Each	20%	\$920	Other	DC1
13248 470-ABMJ	13248 470-ABMJ	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,		\$350	Each	20%	\$280	Other	DC1
13248 470-ABMK	13248 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)		\$310	Each	20%	\$248	Other	DC1
13248 470-ABML	13248 470-ABML	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,		\$210	Each	20%	\$168	Other	DC1
13248 470-ABMM	13248 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5		\$200	Each	20%	\$160	Other	DC1
13248 470-ABMO	13248 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)		\$350	Each	20%	\$280	Other	DC1
13248 470-ABMP	13248 470-ABMP	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10		\$950	Each	20%	\$760	Other	DC1
13248 470-ABOZ	13248 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach		\$95	Each	20%	\$76	Other	DC1
13248 470-ABPS	13248 470-ABPS	Dell Networking	Dell Networking,Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2		\$95	Each	20%	\$76	Other	DC1
13248 470-ABXO	13248 470-ABXO	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout		\$430	Each	20%	\$344	Other	DC1
13248 470-ABXQ	13248 470-ABXQ	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout		\$430	Each	20%	\$344	Other	DC1
13248 470-AEIV	13248 470-AEIV	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30		\$1,265	Each	20%	\$1,012	Other	DC1
13248 470-AEIW	13248 470-AEIW	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10		\$1,045	Each	20%	\$836	Other	DC1
13248 470-AEIX	13248 470-AEIX	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10		\$950	Each	20%	\$760	Other	DC1
13248 470-AEYI	13248 470-AEYI	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 30		\$1,150	Each	20%	\$920	Other	DC1
13248 634-BUOT	13248 634-BUOT	Dell Networking	VEP will not be used for the Versa or Advia applications		\$0	Each	20%	\$0	Other	DC1
13248 634-BUOU	13248 634-BUOU	Dell Networking	Versa OS, buy license separately		\$0	Each	20%	\$0	Other	DC1
13248 634-BWVQ	13248 634-BWVQ	Dell Networking	Advia OS, buy license separately		\$0	Each	20%	\$0	Other	DC1
13248 770-BCZE	13248 770-BCZE	Dell Networking	Rack mount tray, CK		\$43	Each	20%	\$34	Other	DC1
13248 7NV19	13248 7NV19	Dell Networking	Customer Kit,Adapter,Alternating Current,280W,Power,54VDC		\$2	Each	20%	\$2	Other	DC1
13248 827-4139	13248 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month		\$109,286	Each	20%	\$87,429	Other	DC1
13248 827-4144	13248 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month		\$141,667	Each	20%	\$113,333	Other	DC1
13248 847-2729	13248 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking		\$1,241	Each	20%	\$993	Other	DC1
13248 847-2730	13248 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking		\$1,489	Each	20%	\$1,191	Other	DC1
13248 847-2731	13248 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking		\$8,865	Each	20%	\$7,092	Other	DC1
13248 847-2734	13248 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking		\$10,638	Each	20%	\$8,511	Other	DC1
13248 8Y32N	13248 8Y32N	Dell Networking	Customer Kit,Kit,RACK MTC,Tray,DUAL		\$2	Each	20%	\$2	Other	DC1
13248 900-9997	13248 900-9997	Dell Networking	On-Site Installation Declined		\$0	Each	20%	\$0	Other	DC1
13248 987-1459	13248 987-1459	Dell Networking	Custom Operations PM Support		\$6	Each	20%	\$5	Other	DC1
13248 987-1519	13248 987-1519	Dell Networking	Custom Operations PM Support		\$9	Each	20%	\$7	Other	DC1
13248 NVX7V	13248 NVX7V	Dell Networking	Customer Kit,Adapter,Alternating Current,65W,Power,12VDC		\$2	Each	20%	\$2	Other	DC1
13248 R9Y60	13248 R9Y60	Dell Networking	Customer Kit,Adapter,Alternating Current,120W,Power,12VDC		\$2	Each	20%	\$2	Other	DC1
12907 210-APGV	12907 210-APGV	Dell Networking	VEP4600 ESX1, 16 core, 32GB, 240GB SSD, QAT, 2x10GbE SFP+, 4x1GbE SFP+, Dual		\$7,000	Each	20%	\$5,600	Other	DC1
12907 210-APGW	12907 210-APGW	Dell Networking	VEP4600 ESX1, 16 core, 64GB, 960GB SSD, QAT, 2x10GbE SFP+, 4x1GbE SFP+, Dual		\$9,000	Each	20%	\$7,200	Other	DC1
12907 210-ATWM	12907 210-ATWM	Dell Networking	VEP4600-V930, 16C, Versa, 64GB, 960GB SSD QAT, 6x10GbE SFP+, 4x1GbE SFP+, Dual		\$11,200	Each	20%	\$8,960	Other	DC1
12907 332-1286	12907 332-1286	Dell Networking	US Order		\$0	Each	20%	\$0	Other	DC1
12907 343-BB1Y	12907 343-BB1Y	Dell Networking	Dell EMC Networking VEP4600 Americas User Guide		\$4	Each	20%	\$3	Other	DC1
12907 370-AFCR	12907 370-AFCR	Dell Networking	16GB RDIMM, DDR4, Customer kit		\$856	Each	20%	\$685	Other	DC1
12907 400-BCZE	12907 400-BCZE	Dell Networking	M2 256GB SSD Kit for VEP4600, CK		\$697	Each	20%	\$558	Other	DC1
12907 400-BCZF	12907 400-BCZF	Dell Networking	M2 128GB SSD Kit for VEP4600, CK		\$364	Each	20%	\$291	Other	DC1
12907 400-BHTE	12907 400-BHTE	Dell Networking	M2 1Tb SSD Kit for VEP4600, CK		\$2,415	Each	20%	\$1,932	Other	DC1
12907 407-BBEE	12907 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach		\$1,100	Each	20%	\$880	Other	DC1
12907 407-BBEF	12907 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach		\$600	Each	20%	\$480	Other	DC1
12907 407-BBEL	12907 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T		\$134	Each	20%	\$107	Other	DC1
12907 407-BBOP	12907 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -		\$1,100	Each	20%	\$880	Other	DC1
12907 407-BBOU	12907 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit		\$600	Each	20%	\$480	Other	DC1
12907 407-BBRI	12907 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,		\$200	Each	20%	\$160	Other	DC1
12907 407-BBRL	12907 407-BBRL	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC		\$8,500	Each	20%	\$6,800	Other	DC1
12907 407-BBWT	12907 407-BBWT	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a7		\$510	Each	20%	\$408	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12907-407-BCDU	12907-407-BCDU	Dell Networking	Transceiver, SFP+ LC,SR,1G,10G, Customer Kit	\$208	Each	20%	\$166	Other	DC1
12907-407-BCDV	12907-407-BCDV	Dell Networking	Short reach SFP+ 1G and 10G	\$178	Each	20%	\$142	Other	DC1
12907-450-AAFH	12907-450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
12907-450-AAPZ	12907-450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12907-450-AASX	12907-450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12907-450-ABOQ	12907-450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAMT 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
12907-450-AHFI	12907-450-AHFI	Dell Networking	Power Supply, 495W, NFRDNT, DELTA, Customer Kit	\$177	Each	20%	\$142	Other	DC1
12907-467-5713	12907-467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
12907-467-9489	12907-467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
12907-467-9490	12907-467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
12907-470-AAGL	12907-470-AAGL	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12907-470-AAGN	12907-470-AAGN	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12907-470-AAGP	12907-470-AAGP	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12907-470-AAGR	12907-470-AAGR	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12907-470-AAGT	12907-470-AAGT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12907-470-AABT	12907-470-AABT	Dell Networking	Dell Networking, Power Cord, 250V, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12907-470-AAVG	12907-470-AAVG	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12907-470-AAVH	12907-470-AAVH	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12907-470-AAVI	12907-470-AAVI	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12907-470-AAVJ	12907-470-AAVJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12907-470-AAVK	12907-470-AAVK	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12907-470-ABLT	12907-470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12907-470-ABLU	12907-470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12907-470-ABLV	12907-470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12907-470-ABLY	12907-470-ABLY	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 7	\$210	Each	20%	\$168	Other	DC1
12907-470-ABLZ	12907-470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
12907-470-ABMD	12907-470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
12907-470-ABME	12907-470-ABME	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
12907-470-ABMH	12907-470-ABMH	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 2	\$165	Each	20%	\$132	Other	DC1
12907-470-ABMJ	12907-470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 3	\$170	Each	20%	\$136	Other	DC1
12907-470-ABMK	12907-470-ABMK	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
12907-470-ABMM	12907-470-ABMM	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12907-470-ABMO	12907-470-ABMO	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 5	\$200	Each	20%	\$160	Other	DC1
12907-470-ABOZ	12907-470-ABOZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12907-470-ABPS	12907-470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach	\$95	Each	20%	\$76	Other	DC1
12907-470-ACLK	12907-470-ACLK	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
12907-470-ACLM	12907-470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12907-470-ACLS	12907-470-ACLS	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
12907-470-ACLT	12907-470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
12907-470-ACLV	12907-470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
12907-470-ACLY	12907-470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
12907-470-ACLB	12907-470-ACLB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
12907-470-ACMB	12907-470-ACMB	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1
12907-470-ACMF	12907-470-ACMF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
12907-470-ACMH	12907-470-ACMH	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
12907-470-ACMK	12907-470-ACMK	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
12907-470-ACMN	12907-470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 100 Meter	\$290	Each	20%	\$232	Other	DC1
12907-470-ACMO	12907-470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
12907-540-BBHF	12907-540-BBHF	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1
12907-540-BBHJ	12907-540-BBHJ	Dell Networking	Intel Ethernet i350 QP 1Gb Network Daughter Card, CusKit	\$492	Each	20%	\$393	Other	DC1
12907-555-BCKL	12907-555-BCKL	Dell Networking	Intel X520 DP 10Gb DA/SFP+, + i350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1
12907-555-BCKM	12907-555-BCKM	Dell Networking	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801	Each	20%	\$641	Other	DC1
12907-555-BESC	12907-555-BESC	Dell Networking	Intel X710 DP 10Gb DA/SFP+, + i350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1
12907-634-BUOT	12907-634-BUOT	Dell Networking	VEP4600 rNDC Carrier Card	\$150	Each	20%	\$120	Other	DC1
12907-634-BUOU	12907-634-BUOU	Dell Networking	VEP will not be used for the Versa or Adva applications	\$0	Each	20%	\$0	Other	DC1
12907-692-BBBB	12907-692-BBBB	Dell Networking	Versa OS, buy license separately	\$0	Each	20%	\$0	Other	DC1
12907-770-BBGY	12907-770-BBGY	Dell Networking	CFI, STANDARD OPTION NOT SELECTED	\$0	Each	20%	\$0	Other	DC1
12907-770-BCGL	12907-770-BCGL	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1
12907-770-BCGP	12907-770-BCGP	Dell Networking	2 Post Rack mount kit for select 1RU Dell Networking switches	\$60	Each	20%	\$48	Other	DC1
12907-770-BDRK	12907-770-BDRK	Dell Networking	Adjustable 4 post mounting bracket for select 1U networking switches, Customer Kit	\$140	Each	20%	\$112	Other	DC1
12907-827-4139	12907-827-4139	Dell Networking	Adjustable 4-post mounting bracket for select 1U networking switches	\$133	Each	20%	\$106	Other	DC1
12907-827-4144	12907-827-4144	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
12907-847-2729	12907-847-2729	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
12907-847-2730	12907-847-2730	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1
12907-847-2731	12907-847-2731	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1
12907-847-2734	12907-847-2734	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1
12907-900-9997	12907-900-9997	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12907-922-4998	12907-922-4998	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
12907-980-5088	12907-980-5088	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12907-980-7177	12907-980-7177	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12907-983-2917	12907-983-2917	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12907-985-3817	12907-985-3817	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12907-986-5518	12907-986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12907-987-1459	12907-987-1459	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12907-987-1519	12907-987-1519	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1
12907-994-6778	12907-994-6778	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1
		Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
12905 847-2734	12905 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1
12905 900-9997	12905 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
12905 922-4998	12905 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1
12905 980-5088	12905 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1
12905 980-7177	12905 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12905 983-2917	12905 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1
12905 985-3817	12905 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1
12905 986-5518	12905 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1
12905 987-1459	12905 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1
12905 987-1519	12905 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1
12905 984-6778	12905 984-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$19	Each	20%	\$12	Other	DC1
12906 210-APGT	12906 210-APGT	Dell Networking	VEP4600 ESX1, 8 core, 16GB, 240GB SSD, QAT, 2x10GE, SFP+, 4x1GbE, Single	\$3,500	Each	20%	\$2,800	Other	DC1
12906 210-APGU	12906 210-APGU	Dell Networking	VEP4600 ESX1, 8 core, 32GB, 960GB SSD, QAT, 2x10GE SFP+, 4x1GbE, Single	\$5,000	Each	20%	\$4,000	Other	DC1
12906 210-ATWN	12906 210-ATWN	Dell Networking	VEP4600-V910, Versa, 8c, 64GB, 240GB SSD, QAT, 2x10GE SFP+, 4x1GbE, Dual	\$6,200	Each	20%	\$4,960	Other	DC1
12906 332-1286	12906 332-1286	Dell Networking	US Order	\$0	Each	20%	\$0	Other	DC1
12906 343-BBJY	12906 343-BBJY	Dell Networking	Dell EMC Networking VEP4600 Americas User Guide	\$4	Each	20%	\$3	Other	DC1
12906 370-AFCR	12906 370-AFCR	Dell Networking	16GB RDIMM, DDR4, Customer kit	\$856	Each	20%	\$685	Other	DC1
12906 400-BCZE	12906 400-BCZE	Dell Networking	M2 256GB SSD Kit for VEP4600, CK	\$697	Each	20%	\$558	Other	DC1
12906 400-BCZF	12906 400-BCZF	Dell Networking	M2 128GB SSD Kit for VEP4600, CK	\$364	Each	20%	\$291	Other	DC1
12906 400-BHTE	12906 400-BHTE	Dell Networking	M2 1Tb SSD Kit for VEP4600, CK	\$2,415	Each	20%	\$1,932	Other	DC1
12906 407-BBEE	12906 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
12906 407-BBEF	12906 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
12906 407-BBEL	12906 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1
12906 407-BBOP	12906 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12906 407-BBOU	12906 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12906 407-BBRI	12906 407-BBRI	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1
12906 407-BBRL	12906 407-BBRL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC	\$8,500	Each	20%	\$6,800	Other	DC1
12906 407-BBWT	12906 407-BBWT	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, Copper Twinx Direct Attach Cable, 7	\$510	Each	20%	\$408	Other	DC1
12906 407-BCDU	12906 407-BCDU	Dell Networking	Transceiver, SFP+, LC, SR, 1G, 10G, Customer Kit	\$208	Each	20%	\$166	Other	DC1
12906 407-BCDV	12906 407-BCDV	Dell Networking	Short reach SFP+ 1G and 10G	\$178	Each	20%	\$142	Other	DC1
12906 450-AAFH	12906 450-AAFH	Dell Networking	Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	\$20	Each	20%	\$16	Other	DC1
12906 450-AAPZ	12906 450-AAPZ	Dell Networking	Power Cord, 250V, 2 meters, C13 to NBR 14136, Brazil	\$20	Each	20%	\$16	Other	DC1
12906 450-AASX	12906 450-AASX	Dell Networking	Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US	\$20	Each	20%	\$16	Other	DC1
12906 450-ABOQ	12906 450-ABOQ	Dell Networking	Power Cord, 250V, 2.5 Meters, C13 to IRAM 2073, Argentina	\$20	Each	20%	\$16	Other	DC1
12906 450-AHFI	12906 450-AHFI	Dell Networking	Power Supply, 495W, NRDNT, DELTA, Customer Kit	\$177	Each	20%	\$142	Other	DC1
12906 450-AHGS	12906 450-AHGS	Dell Networking	Dell Networking Power Supply, AC, 495w, Hot Pluggable, redundant	\$130	Each	20%	\$104	Other	DC1
12906 467-5713	12906 467-5713	Dell Networking	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	DC1
12906 467-9489	12906 467-9489	Dell Networking	Program Management Fee	\$10	Each	20%	\$8	Other	DC1
12906 467-9490	12906 467-9490	Dell Networking	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	DC1
12906 470-AAGL	12906 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12906 470-AAGN	12906 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12906 470-AAGP	12906 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12906 470-AAGR	12906 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12906 470-AAGT	12906 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12906 470-AATB	12906 470-AATB	Dell Networking	Dell Networking, Power Cord, 250v, 12 Amps, 2 Meters, C13/C14, Argentina	\$20	Each	20%	\$16	Other	DC1
12906 470-AAVG	12906 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12906 470-AAVH	12906 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12906 470-AAVI	12906 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
12906 470-AAVJ	12906 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12906 470-AAVK	12906 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
12906 470-ABLT	12906 470-ABLT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12906 470-ABLU	12906 470-ABLU	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12906 470-ABLV	12906 470-ABLV	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12906 470-ABLY	12906 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 7	\$210	Each	20%	\$168	Other	DC1
12906 470-ABLZ	12906 470-ABLZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
12906 470-ABMC	12906 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
12906 470-ABMD	12906 470-ABMD	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
12906 470-ABME	12906 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 2	\$165	Each	20%	\$132	Other	DC1
12906 470-ABMH	12906 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 3	\$170	Each	20%	\$136	Other	DC1
12906 470-ABMJ	12906 470-ABMJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
12906 470-ABMK	12906 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
12906 470-ABMM	12906 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable, 5	\$200	Each	20%	\$160	Other	DC1
12906 470-ABMO	12906 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
12906 470-ABOZ	12906 470-ABOZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinx Direct Attach	\$95	Each	20%	\$76	Other	DC1
12906 470-ABPS	12906 470-ABPS	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinx Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
12906 470-ACKL	12906 470-ACKL	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter	\$65	Each	20%	\$52	Other	DC1
12906 470-ACLM	12906 470-ACLM	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
12906 470-ACLS	12906 470-ACLS	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter	\$50	Each	20%	\$40	Other	DC1
12906 470-ACLT	12906 470-ACLT	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
12906 470-ACLV	12906 470-ACLV	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
12906 470-ACLX	12906 470-ACLX	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter	\$120	Each	20%	\$96	Other	DC1
12906 470-ACLY	12906 470-ACLY	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1
12906 470-ACMB	12906 470-ACMB	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter	\$40	Each	20%	\$32	Other	DC1
12906 470-ACMF	12906 470-ACMF	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter	\$58	Each	20%	\$46	Other	DC1
12906 470-ACMH	12906 470-ACMH	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	20%	\$68	Other	DC1
12906 470-ACMK	12906 470-ACMK	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 100 Meter	\$290	Each	20%	\$232	Other	DC1
12906 470-ACMN	12906 470-ACMN	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12906 470-ACMO	12906 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
12906 540-BBHF	12906 540-BBHF	Dell Networking	Intel Ethernet i350 QP 1Gb Network Daughter Card,CusKit	\$492	Each	20%	\$393	Other	DC1	
12906 540-BBHJ	12906 540-BBHJ	Dell Networking	Intel X520 DP 10Gb DA/SFP+, + i350 DP 1Gb Ethernet, Network Daughter Card,CusKit	\$642	Each	20%	\$514	Other	DC1	
12906 555-BCKL	12906 555-BCKL	Dell Networking	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801	Each	20%	\$641	Other	DC1	
12906 555-BCKM	12906 555-BCKM	Dell Networking	Intel X710 DP 10Gb DA/SFP+, + i350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1	
12906 555-BESC	12906 555-BESC	Dell Networking	VEP4600 rNDC Carrier Card	\$150	Each	20%	\$120	Other	DC1	
12906 634-BUOT	12906 634-BUOT	Dell Networking	VEP will not be used for the Versa or Advia applications	\$0	Each	20%	\$0	Other	DC1	
12906 634-BUOU	12906 634-BUOU	Dell Networking	Versa OS, buy license separately	\$0	Each	20%	\$0	Other	DC1	
12906 770-BBGY	12906 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1	
12906 770-BGCL	12906 770-BGCL	Dell Networking	2 Post Rack mount kit for select 1RU Dell Networking switches	\$490	Each	20%	\$48	Other	DC1	
12906 770-BGCP	12906 770-BGCP	Dell Networking	Adjustable 4 post mounting bracket for select 1U networking switches, Customer Kit	\$140	Each	20%	\$112	Other	DC1	
12906 770-BDRK	12906 770-BDRK	Dell Networking	Adjustable 4-post mounting bracket for select 1U networking switches	\$133	Each	20%	\$106	Other	DC1	
12906 827-4139	12906 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
12906 827-4144	12906 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
12906 847-2729	12906 847-2729	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	20%	\$993	Other	DC1	
12906 847-2730	12906 847-2730	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	20%	\$1,191	Other	DC1	
12906 847-2731	12906 847-2731	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	20%	\$7,092	Other	DC1	
12906 847-2734	12906 847-2734	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	20%	\$8,511	Other	DC1	
12906 900-9997	12906 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
12906 922-4998	12906 922-4998	Dell Networking	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	DC1	
12906 980-5088	12906 980-5088	Dell Networking	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	DC1	
12906 980-7177	12906 980-7177	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12906 983-2917	12906 983-2917	Dell Networking	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	DC1	
12906 985-3817	12906 985-3817	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	DC1	
12906 986-5518	12906 986-5518	Dell Networking	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	DC1	
12906 987-1459	12906 987-1459	Dell Networking	Custom Operations PM Support	\$6	Each	20%	\$5	Other	DC1	
12906 987-1519	12906 987-1519	Dell Networking	Custom Operations PM Support	\$9	Each	20%	\$7	Other	DC1	
12906 994-6778	12906 994-6778	Dell Networking	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	DC1	
14091 225-3610	14091 225-3610	Dell Networking	PowerEdge M I/O Aggregator, Redundant Configuration, Factory Installed in M1000e	\$7,283	Each	20%	\$5,826	Other	DC1	
14091 225-3611	14091 225-3611	Dell Networking	PowerEdge M I/O Aggregator, Factory Installed in M1000e	\$7,283	Each	20%	\$5,826	Other	DC1	
14091 331-5216	14091 331-5216	Dell Networking	Customer Kit, Dell Networking, Cable, QSFP+, 40GbE Active Fiber Optical Cable, 10	\$585	Each	20%	\$468	Other	DC1	
14091 331-5308	14091 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1	
14091 331-5311	14091 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1	
14091 331-8185	14091 331-8185	Dell Networking	10GbE-T Module, 4-port, Hot Swappable, 4x 10GbE-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1	
14091 331-8186	14091 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1	
14091 331-8187	14091 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1	
14091 331-8188	14091 331-8188	Dell Networking	10GbE-T Module, 4-port, Hot Swap, 4x 10GbE-T ports (RJ45 for Cat6 cables) ,	\$1,195	Each	20%	\$956	Other	DC1	
14091 331-8189	14091 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1	
14091 331-8190	14091 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1	
14091 332-1667	14091 332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1	
14091 407-BBBY	14091 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
14091 407-BBDB	14091 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
14091 407-BBDC	14091 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
14091 407-BBDM	14091 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+ FC, 150M SW, FIN	\$234	Each	20%	\$187	Other	DC1	
14091 407-BBEE	14091 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
14091 407-BBEF	14091 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
14091 407-BBEL	14091 407-BBEL	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	DC1	
14091 470-AAFD	14091 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
14091 470-AAFE	14091 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1	
14091 470-AAFF	14091 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1	
14091 470-AAFG	14091 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
14091 470-AAGC	14091 470-AAGC	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
14091 470-AAGD	14091 470-AAGD	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
14091 470-AAGE	14091 470-AAGE	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
14091 470-AAGG	14091 470-AAGG	Dell Networking	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
14091 470-AAGI	14091 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
14091 470-AAGL	14091 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
14091 470-AAGN	14091 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
14091 470-AAGP	14091 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
14091 470-AAGR	14091 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
14091 470-AAGT	14091 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
14091 470-AAIB	14091 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
14091 492-BBGM	14091 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1	
14091 817-8549	14091 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1	
14091 817-8550	14091 817-8550	Dell Networking	ProSupport Add-on for HPC, 51 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1	
14091 817-8551	14091 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1	
14091 817-8552	14091 817-8552	Dell Networking	ProSupport Add-on for HPC, 87 Months (Requires ProSupport or ProSupport Plus)	\$1,078	Each	20%	\$863	Other	DC1	
14091 817-8554	14091 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1	
14091 817-8555	14091 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1	
14091 817-8558	14091 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1	
14091 817-8559	14091 817-8559	Dell Networking	ProSupport Add-on for HPC, 7 Years (Requires ProSupport or ProSupport Plus)	\$1,041	Each	20%	\$833	Other	DC1	
14091 827-4139	14091 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
14091 827-4144	14091 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
14091 900-9997	14091 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
14092 225-3596	14092 225-3596	Dell Networking	PowerEdge M I/O Aggregator, APOS	\$7,390	Each	20%	\$5,912	Other	DC1	
14092 331-5216	14092 331-5216	Dell Networking	Customer Kit, Dell Networking, Cable, QSFP+, 40GbE Active Fiber Optical Cable, 10	\$585	Each	20%	\$468	Other	DC1	
14092 331-5308	14092 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
14092 331-5311	14092 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
14092 331-8185	14092 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1
14092 331-8186	14092 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1
14092 331-8187	14092 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1
14092 331-8188	14092 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables) ,	\$1,195	Each	20%	\$956	Other	DC1
14092 331-8189	14092 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1
14092 331-8190	14092 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1
14092 331-8303	14092 331-8303	Dell Networking	User Guide, PowerEdge M I/O Aggregator	\$1	Each	20%	\$1	Other	DC1
14092 332-1667	14092 332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1
14092 407-BB5W	14092 407-BB5W	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
14092 407-BBBY	14092 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
14092 407-BBDB	14092 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
14092 407-BBDC	14092 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
14092 407-BBDM	14092 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+, FC, 150M SW, FIN	\$234	Each	20%	\$187	Other	DC1
14092 407-BBEE	14092 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
14092 407-BBEF	14092 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
14092 470-AAFD	14092 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
14092 470-AAFE	14092 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
14092 470-AAFF	14092 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
14092 470-AAFG	14092 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
14092 470-AAGC	14092 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
14092 470-AAGD	14092 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
14092 470-AAGE	14092 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
14092 470-AAGG	14092 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1
14092 470-AAGI	14092 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1
14092 470-AAGL	14092 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1
14092 470-AAGN	14092 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
14092 470-AAGP	14092 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
14092 470-AAGR	14092 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
14092 470-AAGT	14092 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
14092 470-AAIB	14092 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1
14092 470-ABLY	14092 470-ABLY	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	DC1
14092 470-ABMC	14092 470-ABMC	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	DC1
14092 470-ABME	14092 470-ABME	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2	\$165	Each	20%	\$132	Other	DC1
14092 470-ABMH	14092 470-ABMH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,3	\$170	Each	20%	\$136	Other	DC1
14092 470-ABMK	14092 470-ABMK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$310	Each	20%	\$248	Other	DC1
14092 470-ABMM	14092 470-ABMM	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5	\$200	Each	20%	\$160	Other	DC1
14092 470-ABMO	14092 470-ABMO	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	DC1
14092 492-BBGM	14092 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1
14092 817-8549	14092 817-8549	Dell Networking	ProSupport Add-on for HPC, 39 Months (Requires ProSupport or ProSupport Plus)	\$595	Each	20%	\$476	Other	DC1
14092 817-8550	14092 817-8550	Dell Networking	ProSupport Add-on for HPC, 31 Months (Requires ProSupport or ProSupport Plus)	\$715	Each	20%	\$572	Other	DC1
14092 817-8551	14092 817-8551	Dell Networking	ProSupport Add-on for HPC, 63 Months (Requires ProSupport or ProSupport Plus)	\$836	Each	20%	\$669	Other	DC1
14092 817-8552	14092 817-8552	Dell Networking	ProSupport Add-on for HPC, 87 Months (Requires ProSupport or ProSupport Plus)	\$1,078	Each	20%	\$863	Other	DC1
14092 817-8554	14092 817-8554	Dell Networking	ProSupport Add-on for HPC, 3 Years (Requires ProSupport or ProSupport Plus)	\$549	Each	20%	\$439	Other	DC1
14092 817-8555	14092 817-8555	Dell Networking	ProSupport Add-on for HPC, 5 Years (Requires ProSupport or ProSupport Plus)	\$796	Each	20%	\$637	Other	DC1
14092 817-8558	14092 817-8558	Dell Networking	ProSupport Add-on for HPC, 4 Years (Requires ProSupport or ProSupport Plus)	\$673	Each	20%	\$538	Other	DC1
14092 817-8559	14092 817-8559	Dell Networking	ProSupport Add-on for HPC, 7 Years (Requires ProSupport or ProSupport Plus)	\$1,041	Each	20%	\$833	Other	DC1
14092 827-4139	14092 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1
14092 827-4144	14092 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1
14092 900-9997	14092 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1
24092 225-3595	24092 225-3595	Dell Networking	PowerEdge M I/O Aggregator, APOS Compliant	\$8,567	Each	20%	\$6,854	Other	DC1
24092 331-5216	24092 331-5216	Dell Networking	Customer Kit, Dell Networking, Cable, QSFP+, 40GbE Active Fiber Optical Cable, 10	\$585	Each	20%	\$468	Other	DC1
24092 331-5308	24092 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
24092 331-5311	24092 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
24092 331-8185	24092 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1
24092 331-8186	24092 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1
24092 331-8187	24092 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1
24092 331-8188	24092 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables) ,	\$1,195	Each	20%	\$956	Other	DC1
24092 331-8189	24092 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1
24092 331-8190	24092 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1
24092 331-8303	24092 331-8303	Dell Networking	User Guide, PowerEdge M I/O Aggregator	\$1	Each	20%	\$1	Other	DC1
24092 332-1667	24092 332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1
24092 407-BB5W	24092 407-BB5W	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
24092 407-BBBY	24092 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1
24092 407-BBDB	24092 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1
24092 407-BBDC	24092 407-BBDC	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1
24092 407-BBDM	24092 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+, FC, 150M SW, FIN	\$234	Each	20%	\$187	Other	DC1
24092 407-BBEE	24092 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1
24092 407-BBEF	24092 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1
24092 470-AAFD	24092 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1
24092 470-AAFE	24092 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1
24092 470-AAFF	24092 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1
24092 470-AAFG	24092 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1
24092 470-AAGC	24092 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1
24092 470-AAGD	24092 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
24092 470-AAGE	24092 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
24092 470-AAGG	24092 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Base Price			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
24092 470-AAGI	24092 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
24092 470-AAGL	24092 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
24092 470-AAGN	24092 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
24092 470-AAGP	24092 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
24092 470-AAGR	24092 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
24092 470-AAGT	24092 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
24092 470-AAIB	24092 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
24092 492-BBGM	24092 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1	
24092 827-4139	24092 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
24092 827-4144	24092 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
24092 900-9997	24092 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
34092 225-3596	34092 225-3596	Dell Networking	PowerEdge M I/O Aggregator, APOS	\$7,390	Each	20%	\$5,912	Other	DC1	
34092 331-5216	34092 331-5216	Dell Networking	Customer Kit, Dell Networking, Cable, QSFP+, 40GbE Active Fiber Optical Cable, 10	\$585	Each	20%	\$468	Other	DC1	
34092 331-5308	34092 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1	
34092 331-5311	34092 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1	
34092 331-8185	34092 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1	
34092 331-8186	34092 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1	
34092 331-8187	34092 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1	
34092 331-8188	34092 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables) ,	\$1,195	Each	20%	\$956	Other	DC1	
34092 331-8189	34092 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1	
34092 331-8190	34092 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1	
34092 331-8303	34092 331-8303	Dell Networking	User Guide, PowerEdge M I/O Aggregator	\$1	Each	20%	\$1	Other	DC1	
34092 332-1667	34092 332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1	
34092 407-BBBW	34092 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
34092 407-BBBY	34092 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
34092 407-BBDB	34092 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
34092 407-BBDD	34092 407-BBDD	Dell Networking	Dell Networking, Transceiver, SFP+ FC, 150M SW, FIN	\$445	Each	20%	\$356	Other	DC1	
34092 407-BBEE	34092 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
34092 407-BBEF	34092 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
34092 470-AAFD	34092 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
34092 470-AAFE	34092 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1	
34092 470-AAFF	34092 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1	
34092 470-AAFG	34092 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
34092 470-AAGC	34092 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
34092 470-AAGD	34092 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
34092 470-AAGE	34092 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
34092 470-AAGG	34092 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
34092 470-AAGI	34092 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
34092 470-AAGL	34092 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
34092 470-AAGN	34092 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
34092 470-AAGP	34092 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
34092 470-AAGR	34092 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
34092 470-AAGT	34092 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
34092 470-AAIB	34092 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
34092 492-BBGM	34092 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1	
34092 827-4139	34092 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
34092 827-4144	34092 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
34092 225-3596	34092 225-3596	Dell Networking	PowerEdge M I/O Aggregator, APOS	\$7,390	Each	20%	\$5,912	Other	DC1	
34092 331-5216	34092 331-5216	Dell Networking	Customer Kit, Dell Networking, Cable, QSFP+, 40GbE Active Fiber Optical Cable, 10	\$585	Each	20%	\$468	Other	DC1	
34092 331-5308	34092 331-5308	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1	
34092 331-5311	34092 331-5311	Dell Networking	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1	
34092 331-8185	34092 331-8185	Dell Networking	10GBase-T Module, 4-port, Hot Swappable, 4x 10GBase-T ports (RJ45 for Cat6 cables)	\$1,800	Each	20%	\$1,440	Other	DC1	
34092 331-8186	34092 331-8186	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$2,300	Each	20%	\$1,840	Other	DC1	
34092 331-8187	34092 331-8187	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swappable, 4x SFP+ ports (optics or direct attach	\$1,200	Each	20%	\$960	Other	DC1	
34092 331-8188	34092 331-8188	Dell Networking	10GBase-T Module, 4-port, Hot Swap, 4x 10GBase-T ports (RJ45 for Cat6 cables) ,	\$1,195	Each	20%	\$956	Other	DC1	
34092 331-8189	34092 331-8189	Dell Networking	QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x	\$1,385	Each	20%	\$1,108	Other	DC1	
34092 331-8190	34092 331-8190	Dell Networking	SFP+ 10GbE Module, 4 port, Hot Swap, 4x SFP+ ports (optics or direct attach cables	\$839	Each	20%	\$671	Other	DC1	
34092 331-8303	34092 331-8303	Dell Networking	User Guide, PowerEdge M I/O Aggregator	\$1	Each	20%	\$1	Other	DC1	
34092 332-1667	34092 332-1667	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1	
34092 407-BBBW	34092 407-BBBW	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1	
34092 407-BBBY	34092 407-BBBY	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	DC1	
34092 407-BBDB	34092 407-BBDB	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX, 850nm Wavelength, 550m Reach	\$250	Each	20%	\$200	Other	DC1	
34092 407-BBDD	34092 407-BBDD	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach	\$445	Each	20%	\$356	Other	DC1	
34092 407-BBDM	34092 407-BBDM	Dell Networking	Dell Networking, Transceiver, SFP+ FC, 150M SW, FIN	\$234	Each	20%	\$187	Other	DC1	
34092 407-BBEE	34092 407-BBEE	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	DC1	
34092 407-BBEF	34092 407-BBEF	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	20%	\$480	Other	DC1	
34092 470-AAFD	34092 470-AAFD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	DC1	
34092 470-AAFE	34092 470-AAFE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	DC1	
34092 470-AAFF	34092 470-AAFF	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$280	Each	20%	\$224	Other	DC1	
34092 470-AAFG	34092 470-AAFG	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
34092 470-AAGC	34092 470-AAGC	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$380	Each	20%	\$304	Other	DC1	
34092 470-AAGD	34092 470-AAGD	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
34092 470-AAGE	34092 470-AAGE	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
34092 470-AAGG	34092 470-AAGG	Dell Networking	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$750	Each	20%	\$600	Other	DC1	
34092 470-AAGI	34092 470-AAGI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$220	Each	20%	\$176	Other	DC1	
34092 470-AAGL	34092 470-AAGL	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source Price	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
54092 470-AAGN	54092 470-AAGN	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
54092 470-AAGP	54092 470-AAGP	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
54092 470-AAGR	54092 470-AAGR	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
54092 470-AAGT	54092 470-AAGT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
54092 470-AAIB	54092 470-AAIB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
54092 492-BBGM	54092 492-BBGM	Dell Networking	Fibre Channel Flex I/O Module, Four 8/4/2Gb FC Ports, SFPs sold separately	\$3,599	Each	20%	\$2,879	Other	DC1	
54092 827-4139	54092 827-4139	Dell Networking	Residency for Networking, Operational, 1 Month	\$109,286	Each	20%	\$87,429	Other	DC1	
54092 827-4144	54092 827-4144	Dell Networking	Residency for Networking, Transitional, 1 Month	\$141,667	Each	20%	\$113,333	Other	DC1	
54092 900-9997	54092 900-9997	Dell Networking	On-Site Installation Declined	\$0	Each	20%	\$0	Other	DC1	
13626 264-BBBL	13626 264-BBBL	Dell Networking	Fan, PSU to IO airflow, N2200/N3200 24/48-port switches only, Customer Kit	\$49	Each	20%	\$40	Other	DC1	
13626 264-BBBM	13626 264-BBBM	Dell Networking	Fan, IO to PSU airflow, N2200/N3200 24/48-port switches only, Customer Kit	\$62	Each	20%	\$49	Other	DC1	
13626 282-BBBD	13626 282-BBBD	Dell Networking	Power Supply, 550W AC, IO to PSU airflow, Hot Swap, N2224X, N2248X, N3224T	\$368	Each	20%	\$294	Other	DC1	
13626 282-BBBE	13626 282-BBBE	Dell Networking	Power Supply, 1600W AC, IO, Hot Swap, N2248PX, N3224PX, N3248PX, MPS-1S Shelf,	\$773	Each	20%	\$618	Other	DC1	
13626 282-BBBG	13626 282-BBBG	Dell Networking	Power Supply, 1300W DC, Hot Swap, N2224PX, N2248PX, N3224P, N3224PX	\$1,046	Each	20%	\$837	Other	DC1	
13626 282-BBBH	13626 282-BBBH	Dell Networking	Power Supply, 550W DC, IO to PSU airflow, Hot Swap, N2224X, N2248X, N3224T	\$863	Each	20%	\$691	Other	DC1	
13626 282-BBBJ	13626 282-BBBJ	Dell Networking	Power Supply, 550W AC, PSU to IO airflow, Hot Swap, N2224X, N2248X, N3224T	\$368	Each	20%	\$294	Other	DC1	
13626 282-BBBK	13626 282-BBBK	Dell Networking	Power Supply, 2000W AC, Hot Swap, MPS-1S Shelf, MPS-3S Shelf, Customer kit	\$802	Each	20%	\$642	Other	DC1	
13626 282-BBBL	13626 282-BBBL	Dell Networking	Power Supply, 1050W AC, Hot Swap, N2224PX, N3224P, N3248P, MPS-1S Shelf, MPS-	\$562	Each	20%	\$441	Other	DC1	
13626 407-BBGN	13626 407-BBGN	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1	
13626 407-BBOO	13626 407-BBOO	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
13626 407-BBOP	13626 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
13626 407-BBOR	13626 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
13626 407-BBOS	13626 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
13626 407-BBOU	13626 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
13626 407-BBOV	13626 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1	
13626 407-BBOY	13626 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1	
13626 407-BBOZ	13626 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
13626 407-BBPC	13626 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1	
13626 407-BBRJ	13626 407-BBRJ	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, USR, 850nm, 100M Reach on OM3 MMF,	\$200	Each	20%	\$160	Other	DC1	
13626 407-BBRK	13626 407-BBRK	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ZR, 1550nm, Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1	
13626 407-BBWL	13626 407-BBWL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a7, Customer Kit	\$510	Each	20%	\$408	Other	DC1	
13626 407-BBXU	13626 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1	
13626 407-BBXZ	13626 407-BBXZ	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR, SMF Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1	
13626 407-BBYP	13626 407-BBYP	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF, Customer	\$1,421	Each	20%	\$1,137	Other	DC1	
13626 407-BCFM	13626 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1	
13626 450-ABLE	13626 450-ABLE	Dell Networking	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
13626 450-ACGM	13626 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M, 5-15C13	\$25	Each	20%	\$20	Other	DC1	
13626 450-ADEQ	13626 450-ADEQ	Dell Networking	KIT powercord 220V 2.0m	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13626 450-ADES	13626 450-ADES	Dell Networking	KIT powercord 220V 2.5m South Africa	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13626 450-ADTB	13626 450-ADTB	Dell Networking	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
13626 450-AETE	13626 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer Kit	\$19	Each	20%	\$15	Other	DC1	
13626 450-AJKL	13626 450-AJKL	Dell Networking	Power Supply, 2000W AC, Hot Swap, MPS-1S Shelf, MPS-3S Shelf	\$1,090	Each	20%	\$872	Other	DC1	
13626 470-AAVG	13626 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13626 470-AAVH	13626 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13626 470-AAVI	13626 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
13626 470-AAVJ	13626 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13626 470-AAVK	13626 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
13626 470-AAVR	13626 470-AAVR	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
13626 470-AAWE	13626 470-AAWE	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
13626 470-AAWN	13626 470-AAWN	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
13626 470-AAXB	13626 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable,	\$120	Each	20%	\$96	Other	DC1	
13626 470-AAXI	13626 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
13626 470-AAZM	13626 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+ 40GbE, Active Fiber Optical, 10 Meters (No optics	\$950	Each	20%	\$760	Other	DC1	
13626 470-ABLT	13626 470-ABLT	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1	
13626 470-ABLU	13626 470-ABLU	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1	
13626 470-ABLV	13626 470-ABLV	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1	
13626 470-ABLZ	13626 470-ABLZ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1	
13626 470-ABMD	13626 470-ABMD	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1	
13626 470-ABMJ	13626 470-ABMJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1	
13626 470-ABML	13626 470-ABML	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1	
13626 470-ABPS	13626 470-ABPS	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1	
13626 470-ABQD	13626 470-ABQD	Dell Networking	Dell Networking, Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
13626 470-ACEU	13626 470-ACEU	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1	
13626 470-ACEX	13626 470-ACEX	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1	
13626 470-ACEY	13626 470-ACEY	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1	
13626 470-ACFB	13626 470-ACFB	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
13626 470-ACHZ	13626 470-ACHZ	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 20	\$710	Each	20%	\$568	Other	DC1	
13626 470-ACID	13626 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 15	\$610	Each	20%	\$488	Other	DC1	
13626 470-ACIF	13626 470-ACIF	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1	
13626 470-ACIK	13626 470-ACIK	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 10 Meter,	\$520	Each	20%	\$416	Other	DC1	
13626 470-ACLM	13626 470-ACLM	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
13626 470-ACLT	13626 470-ACLT	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
13626 470-ACLV	13626 470-ACLV	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	
13626 470-ACLY	13626 470-ACLY	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
13626 470-ACMN	13626 470-ACMN	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
13626 470-ACMO	13626 470-ACMO	Dell Networking	Dell Networking, Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
13626 470-ACOR	13626 470-ACOR	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE Active Optical (no optics required), 3	\$725	Each	20%	\$580	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price	Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
13626 575-BCCX	13626 575-BCCX	Dell Networking	FILLER BRACKET FOR FAN, SERVICE KIT, Customer kit	\$67	Each	20%	\$53	Other	DC1	
13626 770-BBGY	13626 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1	
13626 770-BDKW	13626 770-BDKW	Dell Networking	2-Post rack mount kit, Extended bracket for mounting MPS-1S Shelf in 19" rack,	\$60	Each	20%	\$48	Other	DC1	
13626 770-BDL	13626 770-BDL	Dell Networking	MPS-3S Shelf for up to 3 PSUs, Extends PoE Budget for N2224PX, N2248PX, N3224PX,	\$2,810	Each	20%	\$2,248	Other	DC1	
13626 770-BDLF	13626 770-BDLF	Dell Networking	MPS-1S Shelf for one PSU, Extends PoE Budget for N2224PX, N2248PX, N3224PX,	\$628	Each	20%	\$502	Other	DC1	
13626 770-BDLG	13626 770-BDLG	Dell Networking	Wall/Ceiling mount bracket, for select 1U networking switches and MPS-1S Shelf,	\$39	Each	20%	\$31	Other	DC1	
13626 770-BDLH	13626 770-BDLH	Dell Networking	2-Post rack mount bracket for select 1U networking switches & MPS-3S Shelf,CK	\$42	Each	20%	\$34	Other	DC1	
13626 770-BDLI	13626 770-BDLI	Dell Networking	Adjustable 4-post mounting bracket for select 1U networking switches, Customer kit	\$133	Each	20%	\$106	Other	DC1	
13626 847-2735	13626 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13626 847-2738	13626 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13626 847-2739	13626 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$703	Each	20%	\$610	Other	DC1	
13626 847-2742	13626 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$783	Each	20%	\$610	Other	DC1	
13626 848-0189	13626 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
13626 848-0190	13626 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
13626 848-0191	13626 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
13626 848-0192	13626 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
13626 264-BBBN	13626 264-BBBN	Dell Networking	Holder for 320W external power adapter, Wall/ceiling/desk mounting, Customer kit	\$77	Each	20%	\$62	Other	DC1	
13626 264-BBBP	13626 264-BBBP	Dell Networking	Fan, IO to PSU airflow, N2200/N3200 24/48-port switches only, Customer Kit	\$62	Each	20%	\$49	Other	DC1	
13626 282-BBBD	13626 282-BBBD	Dell Networking	Power Supply, 550W AC, IO to PSU airflow, Hot Swap, N2224X N2248X N3224T	\$368	Each	20%	\$294	Other	DC1	
13626 282-BBBE	13626 282-BBBE	Dell Networking	Power Supply, 1600W AC, Hot Swap, N2248PX, N3224PX, N3248PX, MPS-1S Shelf,	\$773	Each	20%	\$618	Other	DC1	
13626 282-BBBF	13626 282-BBBF	Dell Networking	External Power Adapter, 320W AC, Extends PoE Budget for N3208PX, Customer kit	\$421	Each	20%	\$337	Other	DC1	
13626 282-BBBG	13626 282-BBBG	Dell Networking	Power Supply, 1300W DC, Hot Swap, N2224PX, N2248PX, N3224P, N3224PX,	\$1,046	Each	20%	\$837	Other	DC1	
13626 282-BBBH	13626 282-BBBH	Dell Networking	Power Supply, 550W DC, IO to PSU airflow, Hot Swap, N2224X N2248X N3224T	\$863	Each	20%	\$691	Other	DC1	
13626 282-BBBI	13626 282-BBBI	Dell Networking	Power Supply, 550W DC, PSU to IO airflow, Hot Swap, N2224X, N2248X, N3224T,	\$863	Each	20%	\$691	Other	DC1	
13626 282-BBBJ	13626 282-BBBJ	Dell Networking	Power Supply, 550W AC, PSU to IO airflow, Hot Swap, N2224X N2248X N3224T	\$368	Each	20%	\$294	Other	DC1	
13626 282-BBBK	13626 282-BBBK	Dell Networking	Power Supply, 2000W AC, Hot Swap, MPS-1S Shelf, MPS-3S Shelf, Customer Kit	\$802	Each	20%	\$642	Other	DC1	
13626 282-BBBL	13626 282-BBBL	Dell Networking	Power Supply, 1050W AC, Hot Swap, N2224PX, N3224P, N3224P, MPS-1S Shelf, MPS-	\$552	Each	20%	\$441	Other	DC1	
13626 407-BBON	13626 407-BBON	Dell Networking	Dell Networking, Transceiver, 10GbE SFP+ LRM Optic, 1310nm Wavelength, 220m	\$790	Each	20%	\$632	Other	DC1	
13626 407-BBOO	13626 407-BBOO	Dell Networking	Dell Networking, Transceiver,SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1	
13626 407-BBOP	13626 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
13626 407-BBOR	13626 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1	
13626 407-BBOS	13626 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
13626 407-BBOU	13626 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
13626 407-BBOV	13626 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1	
13626 407-BBOY	13626 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1	
13626 407-BBRK	13626 407-BBRK	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC,Customer	\$8,500	Each	20%	\$6,800	Other	DC1	
13626 407-BBVO	13626 407-BBVO	Dell Networking	Dell Networking Transceiver, QSFP28, 100GbE, CWDM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1	
13626 407-BBWL	13626 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1	
13626 407-BBVV	13626 407-BBVV	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1	
13626 407-BBXU	13626 407-BBXU	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 SR, No FEC, MMF, Duplex LC, Customer	\$675	Each	20%	\$540	Other	DC1	
13626 407-BBXZ	13626 407-BBXZ	Dell Networking	Dell Networking, Transceiver, 25GbE SFP28 LR,SMF Duplex, LC, Customer Kit	\$1,500	Each	20%	\$1,200	Other	DC1	
13626 407-BBYP	13626 407-BBYP	Dell Networking	Dell Networking, Transceiver, SFP28 25GbE, ESR, 850nm, LC duplex, MMF, Customer	\$1,421	Each	20%	\$1,137	Other	DC1	
13626 407-BCFM	13626 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1	
13626 450-AEVE	13626 450-AEVE	Dell Networking	Power Cord PDU(Rack) 250V, 1M, C14/C15 for PoE only)	\$20	Each	20%	\$16	Other	DC1	
13626 470-AAVG	13626 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13626 470-AAVH	13626 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13626 470-AAVI	13626 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
13626 470-AAVJ	13626 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13626 470-AAVK	13626 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+,10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1	
13626 470-ABLT	13626 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1	
13626 470-ABLU	13626 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1	
13626 470-ABLV	13626 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1	
13626 470-ABLZ	13626 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1	
13626 470-ABMD	13626 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1	
13626 470-ABMJ	13626 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1	
13626 470-ABML	13626 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1	
13626 470-ABPI	13626 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
13626 470-ABPJ	13626 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,300	Each	20%	\$1,840	Other	DC1	
13626 470-ABPM	13626 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
13626 470-ABPS	13626 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1	
13626 470-ABPU	13626 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
13626 470-ABPW	13626 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1	
13626 470-ABPY	13626 470-ABPY	Dell Networking	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
13626 470-ABQE	13626 470-ABQE	Dell Networking	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
13626 470-ABOG	13626 470-ABOG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28,Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
13626 470-ACEU	13626 470-ACEU	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1	
13626 470-ACEX	13626 470-ACEX	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1	
13626 470-ACEY	13626 470-ACEY	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1	
13626 470-ACFB	13626 470-ACFB	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
13626 470-ACHZ	13626 470-ACHZ	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics inc'd), 20	\$710	Each	20%	\$568	Other	DC1	
13626 470-ACID	13626 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE,Active Optical (Optics inc'd), 15	\$610	Each	20%	\$488	Other	DC1	
13626 470-ACIF	13626 470-ACIF	Dell Networking	Dell Networking,Cable,SFP28 to SFP28,25GbE,Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1	
13626 470-ACIK	13626 470-ACIK	Dell Networking	Dell Networking,Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics inc'd) 10 Meter,	\$520	Each	20%	\$416	Other	DC1	
13626 470-ACLM	13626 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1	
13626 470-ACLT	13626 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1	
13626 470-ACLU	13626 470-ACLU	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3	\$1,850	Each	20%	\$1,480	Other	DC1	
13626 470-ACLV	13626 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13625 470-ACLY	13625 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1	
13625 470-ACMN	13625 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1	
13625 470-ACMO	13625 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1	
13625 470-AECX	13625 470-AECX	Dell Networking	Dell Networking Cable, SFP28, 25G, Active Optical Cable, 2 Meter Customer Kit	\$940	Each	20%	\$752	Other	DC1	
13625 470-AECY	13625 470-AECY	Dell Networking	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5	\$998	Each	20%	\$798	Other	DC1	
13625 529-BBFW	13625 529-BBFW	Dell Networking	OS6 N3248PXE-ON, Customer Kit	\$4,600	Each	20%	\$3,680	Other	DC1	
13625 634-BWZK	13625 634-BWZK	Dell Networking	OS10 Enterprise, N3248TE-ON, Customer kit	\$4,000	Each	20%	\$3,200	Other	DC1	
13625 770-BBGY	13625 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1	
13625 770-BDKW	13625 770-BDKW	Dell Networking	2-Post rack mount kit, Extended bracket for mounting MPS-1S Shelf in 19" rack,	\$60	Each	20%	\$48	Other	DC1	
13625 770-BDKX	13625 770-BDKX	Dell Networking	2-Post rack mount kit, Mounts one N3208PX switch with two 320W external power	\$364	Each	20%	\$291	Other	DC1	
13625 770-BDKY	13625 770-BDKY	Dell Networking	DIN rail mounting kit for N3208PX-ON, Attaches to wall/ceiling mount bracket, Customer	\$49	Each	20%	\$40	Other	DC1	
13625 770-BDKZ	13625 770-BDKZ	Dell Networking	2-Post rack mount kit, Mounts one N3208PX switch with one 320W external power	\$105	Each	20%	\$84	Other	DC1	
13625 770-BDLB	13625 770-BDLB	Dell Networking	2-Post rack mount kit, Mounts two 320W external power adapters in 19" rack, Customer	\$257	Each	20%	\$205	Other	DC1	
13625 770-BDLC	13625 770-BDLC	Dell Networking	4-Post rack mount kit, Mounts one N3208PX switch with one 320W external power	\$155	Each	20%	\$124	Other	DC1	
13625 770-BDLD	13625 770-BDLD	Dell Networking	MPS-3S Shelf for up to 3 PSUs, Extends PoE Budget for N2224PX,N2248PX, N3224PX,	\$2,810	Each	20%	\$2,248	Other	DC1	
13625 770-BDLE	13625 770-BDLE	Dell Networking	2-Post rack mount kit, Extended bracket for mounting N3208PX in 19" rack, Customer	\$132	Each	20%	\$105	Other	DC1	
13625 770-BDLF	13625 770-BDLF	Dell Networking	MPS-1S Shelf for one PSU, Extends PoE Budget for N2224PX, N2248PX, N3224PX,	\$628	Each	20%	\$502	Other	DC1	
13625 770-BDLG	13625 770-BDLG	Dell Networking	Wall/Ceiling mount bracket, for select 1U networking switches and MPS-1S Shelf,	\$39	Each	20%	\$31	Other	DC1	
13625 770-BDLH	13625 770-BDLH	Dell Networking	2-Post rack mount bracket for select 1U networking switches & MPS-3S Shelf,CK	\$42	Each	20%	\$34	Other	DC1	
13625 770-BDLI	13625 770-BDLI	Dell Networking	Adjustable 4-post mounting bracket for select 1U networking switches, Customer kit	\$133	Each	20%	\$106	Other	DC1	
13625 847-2735	13625 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13625 847-2738	13625 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
13625 847-2739	13625 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13625 847-2742	13625 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
13625 848-0189	13625 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
13625 848-0190	13625 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
13625 848-0191	13625 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
13625 848-0192	13625 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12931 847-2735	12931 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12931 847-2738	12931 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12931 847-2739	12931 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12931 847-2742	12931 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12931 848-0189	12931 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12931 848-0190	12931 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12931 848-0191	12931 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12931 848-0192	12931 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12930 847-2735	12930 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12930 847-2738	12930 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12930 847-2739	12930 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12930 847-2742	12930 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12930 848-0189	12930 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12930 848-0190	12930 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12930 848-0191	12930 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12930 848-0192	12930 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12929 847-2735	12929 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12929 847-2738	12929 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12929 847-2739	12929 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12929 847-2742	12929 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12929 848-0189	12929 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12929 848-0190	12929 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12929 848-0191	12929 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12929 848-0192	12929 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12928 847-2735	12928 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12928 847-2738	12928 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12928 847-2739	12928 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12928 847-2742	12928 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12928 848-0189	12928 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12928 848-0190	12928 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12928 848-0191	12928 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12928 848-0192	12928 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12937 847-2735	12937 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12937 847-2738	12937 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12937 847-2739	12937 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12937 847-2742	12937 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12937 848-0189	12937 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12937 848-0190	12937 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12937 848-0191	12937 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12937 848-0192	12937 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
12927 847-2735	12927 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12927 847-2738	12927 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1	
12927 847-2739	12927 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12927 847-2742	12927 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1	
12927 848-0189	12927 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
12927 848-0190	12927 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
12927 848-0191	12927 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
12927 848-0192	12927 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
13773 407-BBON	13773 407-BBON	Dell Networking	Dell Networking, Transceiver, 10GbE SFP+ LRM Optic, 1310nm Wavelength, 220m	\$790	Each	20%	\$632	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13773 407-BBOO	13773 407-BBOO	Dell Networking	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
13773 407-BBOP	13773 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
13773 407-BBOR	13773 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
13773 407-BBOS	13773 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
13773 407-BBOU	13773 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
13773 407-BBOV	13773 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
13773 407-BBPC	13773 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
13773 407-BBRK	13773 407-BBRK	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
13773 407-BBWL	13773 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
13773 407-BCDT	13773 407-BCDT	Dell Networking	Transceiver, SFP+,LC,LR,1G,10G, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
13773 407-BCDU	13773 407-BCDU	Dell Networking	Transceiver, SFP+,LC,SR,1G,10G, Customer Kit	\$7208	Each	20%	\$1,166	Other	DC1
13773 407-BCFM	13773 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1
13773 450-AHFI	13773 450-AHFI	Dell Networking	Power Supply, 495W, NRDNT, DELTA, Customer Kit	\$177	Each	20%	\$142	Other	DC1
13773 470-AAVG	13773 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13773 470-AAVH	13773 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13773 470-AAVI	13773 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
13773 470-AAVJ	13773 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13773 470-ABLT	13773 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
13773 470-ABLU	13773 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
13773 470-ABLV	13773 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
13773 470-ABLZ	13773 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
13773 470-ABMD	13773 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
13773 470-ABMJ	13773 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
13773 470-ABPS	13773 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
13773 470-ACLT	13773 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
13773 470-ACLV	13773 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
13773 470-ACMN	13773 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
13773 770-BBGY	13773 770-BBGY	Dell Networking	ReadyRails, Full set, 2x outer and 2x inner rail, 2 or 4 post racks for select Dell	\$163	Each	20%	\$131	Other	DC1
13773 770-BCGL	13773 770-BCGL	Dell Networking	2 Post Rack mount kit for select 1RU Dell Networking switches	\$60	Each	20%	\$48	Other	DC1
13773 770-BCGP	13773 770-BCGP	Dell Networking	Adjustable 4 post mounting bracket for select 1U networking switches, Customer Kit	\$140	Each	20%	\$112	Other	DC1
13773 847-2735	13773 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
13773 847-2738	13773 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
13773 847-2739	13773 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
13773 847-2742	13773 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
13773 848-0189	13773 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
13773 848-0190	13773 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
13773 848-0191	13773 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
13773 848-0192	13773 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
14595 847-2735	14595 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
14595 847-2738	14595 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
14595 847-2739	14595 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
14595 847-2742	14595 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
14595 848-0189	14595 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
14595 848-0190	14595 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
14595 848-0191	14595 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
14595 848-0192	14595 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
13769 407-BBOO	13769 407-BBOO	Dell Networking	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
13769 407-BBOP	13769 407-BBOP	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
13769 407-BBOR	13769 407-BBOR	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
13769 407-BBOS	13769 407-BBOS	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
13769 407-BBOU	13769 407-BBOU	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
13769 407-BBPC	13769 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
13769 407-BBWL	13769 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+ 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
13769 407-BBZM	13769 407-BBZM	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
13769 407-BCBN	13769 407-BCBN	Dell Networking	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
13769 407-BCDT	13769 407-BCDT	Dell Networking	Transceiver, SFP+,LC,LR,1G,10G, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
13769 407-BCDU	13769 407-BCDU	Dell Networking	Transceiver, SFP+,LC,SR,1G,10G, Customer Kit	\$7208	Each	20%	\$1,166	Other	DC1
13769 470-AAVG	13769 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13769 470-AAVH	13769 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13769 470-AAVI	13769 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
13769 470-AAVJ	13769 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13769 470-AAVK	13769 470-AAVK	Dell Networking	Dell Networking,Cable,SFP+ to SFP+,10GbE,Copper Twinax Direct Attach Cable,0.5	\$85	Each	20%	\$52	Other	DC1
13769 470-ABLT	13769 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
13769 470-ABLU	13769 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
13769 470-ABLV	13769 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
13769 470-ABLZ	13769 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
13769 470-ABMD	13769 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
13769 470-ABMJ	13769 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
13769 470-ABPS	13769 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
13769 470-ACLM	13769 470-ACLM	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer	\$120	Each	20%	\$96	Other	DC1
13769 470-ACLT	13769 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
13769 470-ACLV	13769 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
13769 470-ACLY	13769 470-ACLY	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer	\$65	Each	20%	\$52	Other	DC1
13769 470-ACMN	13769 470-ACMN	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	20%	\$68	Other	DC1
13769 470-ACMO	13769 470-ACMO	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer	\$58	Each	20%	\$46	Other	DC1
13769 492-BCOI	13769 492-BCOI	Dell Networking	Power Adapter, AC, 280W, 54V DC, CK	\$466	Each	20%	\$373	Other	DC1
13769 770-BCZE	13769 770-BCZE	Dell Networking	Rack mount tray, CK	\$43	Each	20%	\$34	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
13769 847-2735	13769 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
13769 847-2738	13769 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
13769 847-2739	13769 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
13769 847-2742	13769 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
13769 848-0189	13769 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
13769 848-0190	13769 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
13769 848-0191	13769 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
13769 848-0192	13769 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
13771 407-BB00	13771 407-BB00	Dell Networking	Dell Networking,Transceiver,SFP, 1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
13771 407-BB0P	13771 407-BB0P	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
13771 407-BB0R	13771 407-BB0R	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
13771 407-BB0S	13771 407-BB0S	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
13771 407-BB0U	13771 407-BB0U	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
13771 407-BBPC	13771 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
13771 407-BBWL	13771 407-BBWL	Dell Networking	Dell Networking Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
13771 407-BBZM	13771 407-BBZM	Dell Networking	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
13771 407-BCBN	13771 407-BCBN	Dell Networking	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
13771 470-AAVG	13771 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13771 470-AAVH	13771 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13771 470-AAVI	13771 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
13771 470-AAVJ	13771 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13771 470-ABLT	13771 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
13771 470-ABLU	13771 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
13771 470-ABLV	13771 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
13771 470-ABLZ	13771 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
13771 470-ABMD	13771 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
13771 470-ABMJ	13771 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
13771 470-ABML	13771 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1
13771 470-ABPS	13771 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1
13771 470-ACLT	13771 470-ACLT	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required) 2 Meter, Customer	\$50	Each	20%	\$40	Other	DC1
13771 470-ACLV	13771 470-ACLV	Dell Networking	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer	\$40	Each	20%	\$32	Other	DC1
13771 770-BCZE	13771 770-BCZE	Dell Networking	Rack mount tray, CK	\$43	Each	20%	\$34	Other	DC1
13771 847-2735	13771 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
13771 847-2738	13771 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
13771 847-2739	13771 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
13771 847-2742	13771 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
13771 848-0189	13771 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
13771 848-0190	13771 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
13771 848-0191	13771 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
13771 848-0192	13771 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
13789 848-0189	13789 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
13789 848-0190	13789 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
13789 848-0191	13789 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
13789 848-0192	13789 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
13653 407-BBGN	13653 407-BBGN	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LR4, 1310nm, LC duplex, 10km on SMF,	\$8,500	Each	20%	\$6,800	Other	DC1
13653 407-BB00	13653 407-BB00	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-LX, 1310nm Wavelength, 10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
13653 407-BB0P	13653 407-BB0P	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
13653 407-BB0R	13653 407-BB0R	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
13653 407-BB0S	13653 407-BB0S	Dell Networking	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
13653 407-BB0T	13653 407-BB0T	Dell Networking	Dell Networking, Transceiver, SFP, 100BASE-FX, MMF, Customer kit	\$150	Each	20%	\$120	Other	DC1
13653 407-BB0U	13653 407-BB0U	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
13653 407-BBOV	13653 407-BBOV	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, ER, 1550nm Wavelength, 40km Reach,	\$3,950	Each	20%	\$3,160	Other	DC1
13653 407-BBOY	13653 407-BBOY	Dell Networking	Dell Networking, Transceiver, SFP, 1GbE, ZX, 1550nm Wavelength, 80km Reach on	\$2,400	Each	20%	\$1,920	Other	DC1
13653 407-BBOZ	13653 407-BBOZ	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
13653 407-BBPC	13653 407-BBPC	Dell Networking	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach, 12-	\$7,344	Each	20%	\$5,875	Other	DC1
13653 407-BBPH	13653 407-BBPH	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ESR, 850nm, MPO, 300m on OM3 / 400m	\$3,100	Each	20%	\$2,480	Other	DC1
13653 407-BBQV	13653 407-BBQV	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ PSM4 LR, 1310nm, MPO, 10km SMF	\$3,010	Each	20%	\$2,408	Other	DC1
13653 407-BBRK	13653 407-BBRK	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ LM4, 1271-1331nm, LC duplex, 160m on	\$1,500	Each	20%	\$1,200	Other	DC1
13653 407-BBRK	13653 407-BBRK	Dell Networking	Dell Networking,Transceiver,SFP+,10GbE,ZR,1550nm,Single Mode Fibre, LC, Customer	\$8,500	Each	20%	\$6,800	Other	DC1
13653 407-BBVI	13653 407-BBVI	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ ER4, 1271-1331nm, LC duplex, 40km	\$13,250	Each	20%	\$10,600	Other	DC1
13653 407-BBVN	13653 407-BBVN	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, S/WDIM4 LC duplex, OM3/OM4 MMF,	\$1,895	Each	20%	\$1,516	Other	DC1
13653 407-BBVO	13653 407-BBVO	Dell Networking	Dell Networking, Transceiver, QSFP28, 100GbE, CWDM4, Cuskit	\$8,450	Each	20%	\$6,760	Other	DC1
13653 407-BBWL	13653 407-BBWL	Dell Networking	Dell Networking, Transceiver, SFP+, 10GBASE-T, 30m reach on CAT6a/7, Customer Kit	\$510	Each	20%	\$408	Other	DC1
13653 407-BBVV	13653 407-BBVV	Dell Networking	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF,	\$1,825	Each	20%	\$1,460	Other	DC1
13653 407-BBXT	13653 407-BBXT	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ Bidi, 850/900nm, LC duplex, 100m OM3 /	\$710	Each	20%	\$568	Other	DC1
13653 407-BBYM	13653 407-BBYM	Dell Networking	Networking,Transceiver,100GbE QSFP28, BIDI, 850/900nm, LC Duplex MMF, Customer	\$1,995	Each	20%	\$1,596	Other	DC1
13653 407-BBYO	13653 407-BBYO	Dell Networking	Dell Networking,Transceiver,100GbE QSFP28,ESR4,MPO,MMF, Customer Kit	\$2,125	Each	20%	\$1,700	Other	DC1
13653 407-BBYS	13653 407-BBYS	Dell Networking	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Open Net, 850nm, MPO, 100m	\$2,593	Each	20%	\$2,074	Other	DC1
13653 407-BBZL	13653 407-BBZL	Dell Networking	Dell Networking, QSA Adapter, QSFP+/QSFP28 to SFP/SFP+/SFP28 for select optics	\$241	Each	20%	\$193	Other	DC1
13653 407-BCDH	13653 407-BCDH	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28 LR4, LC, SMF, Gen 3, Customer Kit	\$15,250	Each	20%	\$12,200	Other	DC1
13653 407-BCFM	13653 407-BCFM	Dell Networking	Dell Networking Transceiver, 10GBT, GEN2, 30 meters, Customer Kit	\$410	Each	20%	\$328	Other	DC1
13653 407-BCGO	13653 407-BCGO	Dell Networking	Dell Networking Transceiver, 2x40GbE, QSFP-DD, 2SR4, MPO, MMF - Customer Kit	\$3,691	Each	20%	\$2,953	Other	DC1
13653 407-BCHW	13653 407-BCHW	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, SR8, 100m OM4, MPO12-DD,	\$8,250	Each	20%	\$6,600	Other	DC1
13653 407-BCIB	13653 407-BCIB	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, FR4, 2km SMF, LC Duplex,	\$9,469	Each	20%	\$7,575	Other	DC1
13653 407-BCID	13653 407-BCID	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, SR4.2-ON, 100m OM4, MPO12,	\$16,469	Each	20%	\$13,175	Other	DC1
13653 407-BCIF	13653 407-BCIF	Dell Networking	Dell Networking Transceiver, 100GbE QSFP28, FR, 2km SMF, LC Duplex, Customer Kit	\$2,750	Each	20%	\$2,200	Other	DC1
13653 407-BCIH	13653 407-BCIH	Dell Networking	Dell Networking Transceiver, 400GbE QSFP56-DD, extended DR4, 2km SMF, MPO12,	\$8,150	Each	20%	\$6,520	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13653 407-BCKF	13653 407-BCKF	Dell Networking	Dell Networking,Transceiver,2x100G/2x40Gb QSFP28-DD, Dualrate 2SR4, MPO12-	\$1,877	Each	20%	\$1,501	Other	DC1	
13653 409-BCVD	13653 409-BCVD	Dell Networking	Dell EMC Networking 29332F-ON Fan IO / PSU CK	\$87	Each	20%	\$70	Other	DC1	
13653 409-BCVE	13653 409-BCVE	Dell Networking	Dell EMC Networking 29332F-ON Fan PSU / IO CK	\$87	Each	20%	\$70	Other	DC1	
13653 450-ACFY	13653 450-ACFY	Dell Networking	Customer Kit, Dell Networking, Power Cord, 250v, 13 Amps, 4 Meters, C13/C14, US	\$18	Each	20%	\$14	Other	DC1	
13653 450-ACGK	13653 450-ACGK	Dell Networking	Kit - Deskside Power Cord, 250V, 10A, 2M, C13 (Malaysia, Singapore, HK, Brunei, DDD)	\$1,000.000	Each	20%	\$800.000	Other	DC1	
13653 450-ACGM	13653 450-ACGM	Dell Networking	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
13653 450-ACGT	13653 450-ACGT	Dell Networking	Kit - Deskside Power Cord, 220V, 1.8M (Indonesia, Laos, Pakistan, Vietnam)	\$20	Each	20%	\$16	Other	DC1	
13653 450-ADEQ	13653 450-ADEQ	Dell Networking	KIT powercord 220V 2.0m	\$1,000.000	Each	20%	\$800.000	Other	DC1	
13653 450-ADES	13653 450-ADES	Dell Networking	KIT powercord 220V 2.5m South Africa	\$1,000.000	Each	20%	\$800.000	Other	DC1	
13653 450-ADSY	13653 450-ADSY	Dell Networking	Kits - Power Cord, 250V, 12A, 2 Meters, C13/C14, US	\$19	Each	20%	\$15	Other	DC1	
13653 450-AETE	13653 450-AETE	Dell Networking	Power Cord, 125V, 15A, 10 Feet, C13 to NEMA 5-15, Customer kit	\$19	Each	20%	\$15	Other	DC1	
13653 450-AIWD	13653 450-AIWD	Dell Networking	Dell EMC Networking 29332F-ON AF Kit DC-PSU and Fan IO / PSU CK	\$1,712	Each	20%	\$1,369	Other	DC1	
13653 450-AIWE	13653 450-AIWE	Dell Networking	Dell EMC Networking 29332F-ON AF Kit for PSU to IO, AC-PSU and Fan CK	\$1,606	Each	20%	\$1,285	Other	DC1	
13653 450-AIWG	13653 450-AIWG	Dell Networking	Dell EMC Networking 29332F-ON AF Kit for IO to PSU, AC-PSU and Fan CK	\$1,606	Each	20%	\$1,285	Other	DC1	
13653 450-AIWI	13653 450-AIWI	Dell Networking	Dell EMC Networking 29332F-ON AC-PSU PSU / IO CK	\$527	Each	20%	\$422	Other	DC1	
13653 450-AIWIJ	13653 450-AIWIJ	Dell Networking	Dell EMC Networking 29332F-ON DC-PSU PSU / IO CK	\$7	Each	20%	\$6	Other	DC1	
13653 450-AIWK	13653 450-AIWK	Dell Networking	Dell EMC Networking 29332F-ON AF Kit DC-PSU and Fan PSU / IO CK	\$567	Each	20%	\$454	Other	DC1	
13653 450-AIWL	13653 450-AIWL	Dell Networking	Dell EMC Networking 29332F-ON AC-PSU IO / PSU CK	\$527	Each	20%	\$422	Other	DC1	
13653 450-AIWM	13653 450-AIWM	Dell Networking	Dell EMC Networking 29332F-ON DC-PSU IO / PSU CK	\$580	Each	20%	\$464	Other	DC1	
13653 470-AAVG	13653 470-AAVG	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13653 470-AAVH	13653 470-AAVH	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13653 470-AAVI	13653 470-AAVI	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1	
13653 470-AAVJ	13653 470-AAVJ	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13653 470-AAVK	13653 470-AAVK	Dell Networking	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$65	Each	20%	\$52	Other	DC1	
13653 470-AAVO	13653 470-AAVO	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
13653 470-AAVR	13653 470-AAVR	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
13653 470-AAVT	13653 470-AAVT	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable	\$390	Each	20%	\$304	Other	DC1	
13653 470-AAWE	13653 470-AAWE	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
13653 470-AAWN	13653 470-AAWN	Dell Networking	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
13653 470-AAWU	13653 470-AAWU	Dell Networking	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7	\$750	Each	20%	\$600	Other	DC1	
13653 470-AAXB	13653 470-AAXB	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$120	Each	20%	\$96	Other	DC1	
13653 470-AAXG	13653 470-AAXG	Dell Networking	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
13653 470-AAXH	13653 470-AAXH	Dell Networking	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
13653 470-AAXI	13653 470-AAXI	Dell Networking	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$350	Each	20%	\$280	Other	DC1	
13653 470-AAZM	13653 470-AAZM	Dell Networking	Dell Networking, Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters(No optics	\$950	Each	20%	\$760	Other	DC1	
13653 470-ABGG	13653 470-ABGG	Dell Networking	Dell Networking Cable, SMF MPO to 4xLC Breakout Cable, 5 Meter, Customer kit	\$375	Each	20%	\$300	Other	DC1	
13653 470-ABLT	13653 470-ABLT	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1	
13653 470-ABLU	13653 470-ABLU	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1	
13653 470-ABLV	13653 470-ABLV	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1	
13653 470-ABLZ	13653 470-ABLZ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1	
13653 470-ABMD	13653 470-ABMD	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1	
13653 470-ABMJ	13653 470-ABMJ	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1	
13653 470-ABML	13653 470-ABML	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1	
13653 470-ABMP	13653 470-ABMP	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Active Breakout Cable, 10	\$950	Each	20%	\$760	Other	DC1	
13653 470-ABPE	13653 470-ABPE	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 3 Meter,	\$640	Each	20%	\$512	Other	DC1	
13653 470-ABPG	13653 470-ABPG	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 5 Meter,	\$800	Each	20%	\$640	Other	DC1	
13653 470-ABPH	13653 470-ABPH	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 1 Meter,	\$510	Each	20%	\$408	Other	DC1	
13653 470-ABPI	13653 470-ABPI	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,150	Each	20%	\$1,720	Other	DC1	
13653 470-ABPJ	13653 470-ABPJ	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),	\$2,300	Each	20%	\$1,840	Other	DC1	
13653 470-ABPK	13653 470-ABPK	Dell Networking	Dell Networking MPO to 4xLC Fiber Breakout Cable, Multi Mode Fiber OM4, 7 Meter,	\$960	Each	20%	\$768	Other	DC1	
13653 470-ABPM	13653 470-ABPM	Dell Networking	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included)	\$2,200	Each	20%	\$1,760	Other	DC1	
13653 470-ABPN	13653 470-ABPN	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter,	\$215	Each	20%	\$172	Other	DC1	
13653 470-ABPO	13653 470-ABPO	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter,	\$175	Each	20%	\$140	Other	DC1	
13653 470-ABPP	13653 470-ABPP	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter,	\$300	Each	20%	\$240	Other	DC1	
13653 470-ABPQ	13653 470-ABPQ	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter,	\$249	Each	20%	\$199	Other	DC1	
13653 470-ABPR	13653 470-ABPR	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1	
13653 470-ABPS	13653 470-ABPS	Dell Networking	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2	\$95	Each	20%	\$76	Other	DC1	
13653 470-ABPT	13653 470-ABPT	Dell Networking	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter,	\$550	Each	20%	\$440	Other	DC1	
13653 470-ABPU	13653 470-ABPU	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$700	Each	20%	\$560	Other	DC1	
13653 470-ABPW	13653 470-ABPW	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach, 0.5	\$315	Each	20%	\$252	Other	DC1	
13653 470-ABPY	13653 470-ABPY	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$320	Each	20%	\$256	Other	DC1	
13653 470-ABQB	13653 470-ABQB	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1	
13653 470-ABQE	13653 470-ABQE	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$330	Each	20%	\$264	Other	DC1	
13653 470-ABQF	13653 470-ABQF	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1	
13653 470-ABQG	13653 470-ABQG	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	DC1	
13653 470-ABWL	13653 470-ABWL	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 3 Meter,	\$590	Each	20%	\$472	Other	DC1	
13653 470-ABWN	13653 470-ABWN	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 2 Meter,	\$420	Each	20%	\$336	Other	DC1	
13653 470-ABWP	13653 470-ABWP	Dell Networking	Dell Networking Cable, 100GbE QSFP28 to 2x50GbE QSFP+ Passive Breakout, 1 Meter,	\$400	Each	20%	\$320	Other	DC1	
13653 470-ABXO	13653 470-ABXO	Dell Networking	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$430	Each	20%	\$344	Other	DC1	
13653 470-ACEU	13653 470-ACEU	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1	
13653 470-ACEX	13653 470-ACEX	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1	
13653 470-ACEY	13653 470-ACEY	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1	
13653 470-ACFB	13653 470-ACFB	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
13653 470-ACHZ	13653 470-ACHZ	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 20	\$710	Each	20%	\$568	Other	DC1	
13653 470-ACID	13653 470-ACID	Dell Networking	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics incl'd), 15	\$610	Each	20%	\$488	Other	DC1	
13653 470-ACIF	13653 470-ACIF	Dell Networking	Dell Networking Cable, SFP28 to SFP28, 25GbE, Active Optical (Optics	\$510	Each	20%	\$408	Other	DC1	
13653 470-ACIH	13653 470-ACIH	Dell Networking	Dell Networking Cable, 100G QSFP28 to 4xS28 25GbE, Active Optical Breakout, 30	\$3,475	Each	20%	\$2,780	Other	DC1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K	
11424 823-9780	11424 823-9780	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$269	Each	20%	\$215	Other	DC1
11424 823-9784	11424 823-9784	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$1,299	Each	20%	\$1,039	Other	DC1
11424 823-9785	11424 823-9785	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$629	Each	20%	\$503	Other	DC1
11424 823-9786	11424 823-9786	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$269	Each	20%	\$215	Other	DC1
11424 825-7988	11424 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
11424 825-7989	11424 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
11424 848-0189	11424 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
11424 848-0190	11424 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
11424 848-0191	11424 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
11424 848-0192	11424 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
11424 850-5711	11424 850-5711	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$1,168	Each	20%	\$935	Other	DC1
11424 850-5712	11424 850-5712	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$1,168	Each	20%	\$935	Other	DC1
11424 850-5719	11424 850-5719	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,801	Each	20%	\$2,241	Other	DC1
11424 850-5720	11424 850-5720	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$1,078	Each	20%	\$863	Other	DC1
11424 850-5721	11424 850-5721	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,801	Each	20%	\$2,241	Other	DC1
11424 850-5722	11424 850-5722	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$1,078	Each	20%	\$863	Other	DC1
11427 823-9750	11427 823-9750	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$469	Each	20%	\$375	Other	DC1
11427 823-9751	11427 823-9751	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$969	Each	20%	\$775	Other	DC1
11427 823-9752	11427 823-9752	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$199	Each	20%	\$159	Other	DC1
11427 823-9753	11427 823-9753	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$469	Each	20%	\$375	Other	DC1
11427 823-9754	11427 823-9754	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$969	Each	20%	\$775	Other	DC1
11427 823-9755	11427 823-9755	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$199	Each	20%	\$159	Other	DC1
11427 825-7988	11427 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
11427 825-7989	11427 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
11427 848-0189	11427 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
11427 848-0190	11427 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
11427 848-0191	11427 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
11427 848-0192	11427 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
11509 823-9804	11509 823-9804	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$959	Each	20%	\$767	Other	DC1
11509 823-9805	11509 823-9805	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$959	Each	20%	\$767	Other	DC1
11509 823-9806	11509 823-9806	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$1,989	Each	20%	\$1,591	Other	DC1
11509 823-9807	11509 823-9807	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$1,989	Each	20%	\$1,591	Other	DC1
11509 823-9808	11509 823-9808	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$419	Each	20%	\$335	Other	DC1
11509 823-9809	11509 823-9809	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$419	Each	20%	\$335	Other	DC1
11509 825-7988	11509 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
11509 825-7989	11509 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
11509 848-0189	11509 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
11509 848-0190	11509 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
11509 848-0191	11509 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
11509 848-0192	11509 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
14720 847-2735	14720 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
14720 847-2738	14720 847-2738	Dell Networking	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	20%	\$6	Other	DC1
14720 847-2739	14720 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
14720 847-2742	14720 847-2742	Dell Networking	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	20%	\$610	Other	DC1
14720 848-0189	14720 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
14720 848-0190	14720 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
14720 848-0191	14720 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
14720 848-0192	14720 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
13811 848-0189	13811 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1
13811 848-0190	13811 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1
13811 848-0191	13811 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1
13811 848-0192	13811 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1
10333 825-7988	10333 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
10333 825-7989	10333 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
10333 850-7805	10333 850-7805	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$3,040	Each	20%	\$2,432	Other	DC1
10333 850-7806	10333 850-7806	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$1,912	Each	20%	\$1,530	Other	DC1
10333 850-7807	10333 850-7807	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$1,819	Each	20%	\$1,455	Other	DC1
10333 850-7808	10333 850-7808	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$3,040	Each	20%	\$2,432	Other	DC1
10333 850-7809	10333 850-7809	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$1,912	Each	20%	\$1,530	Other	DC1
10333 850-7810	10333 850-7810	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$1,819	Each	20%	\$1,455	Other	DC1
10846 825-7988	10846 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
10846 825-7989	10846 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
10846 850-2408	10846 850-2408	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$6,063	Each	20%	\$4,850	Other	DC1
10846 850-2409	10846 850-2409	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$6,063	Each	20%	\$4,850	Other	DC1
10846 850-2520	10846 850-2520	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$1,949	Each	20%	\$1,560	Other	DC1
10846 850-2521	10846 850-2521	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$1,949	Each	20%	\$1,560	Other	DC1
10846 850-2631	10846 850-2631	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$2,927	Each	20%	\$2,342	Other	DC1
10846 850-2632	10846 850-2632	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$2,927	Each	20%	\$2,342	Other	DC1
10878 823-9774	10878 823-9774	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$209	Each	20%	\$167	Other	DC1
10878 823-9775	10878 823-9775	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$209	Each	20%	\$167	Other	DC1
10878 823-9776	10878 823-9776	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99	Each	20%	\$79	Other	DC1
10878 823-9777	10878 823-9777	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99	Each	20%	\$79	Other	DC1
10878 823-9799	10878 823-9799	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$49	Each	20%	\$39	Other	DC1
10878 823-9803	10878 823-9803	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$49	Each	20%	\$39	Other	DC1
10878 825-7988	10878 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
10878 825-7989	10878 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1
10878 848-0189	10878 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	\$0					
10878 848-0190	10878 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
10878 848-0191	10878 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
10878 848-0192	10878 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
10878 850-2389	10878 850-2389	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$383	Each	20%	\$307	Other	DC1	
10878 850-2390	10878 850-2390	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$383	Each	20%	\$307	Other	DC1	
10878 850-2498	10878 850-2498	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$139	Each	20%	\$111	Other	DC1	
10878 850-2503	10878 850-2503	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$139	Each	20%	\$111	Other	DC1	
10878 850-2611	10878 850-2611	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$162	Each	20%	\$145	Other	DC1	
10878 850-2612	10878 850-2612	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$162	Each	20%	\$145	Other	DC1	
10915 825-7988	10915 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1	
10915 825-7989	10915 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1	
10915 848-0189	10915 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
10915 848-0190	10915 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
10915 848-0191	10915 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
10915 848-0192	10915 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
10915 850-2388	10915 850-2388	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,673	Each	20%	\$1,339	Other	DC1	
10915 850-2391	10915 850-2391	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,673	Each	20%	\$1,339	Other	DC1	
10915 850-2501	10915 850-2501	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$449	Each	20%	\$360	Other	DC1	
10915 850-2502	10915 850-2502	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$449	Each	20%	\$360	Other	DC1	
10915 850-2613	10915 850-2613	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$839	Each	20%	\$672	Other	DC1	
10915 850-2614	10915 850-2614	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$839	Each	20%	\$672	Other	DC1	
10916 823-9781	10916 823-9781	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$209	Each	20%	\$167	Other	DC1	
10916 823-9782	10916 823-9782	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99	Each	20%	\$79	Other	DC1	
10916 823-9783	10916 823-9783	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$49	Each	20%	\$39	Other	DC1	
10916 823-9787	10916 823-9787	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$209	Each	20%	\$167	Other	DC1	
10916 823-9788	10916 823-9788	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99	Each	20%	\$79	Other	DC1	
10916 823-9789	10916 823-9789	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$49	Each	20%	\$39	Other	DC1	
10916 825-7988	10916 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1	
10916 825-7989	10916 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1	
10916 848-0189	10916 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
10916 848-0190	10916 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
10916 848-0191	10916 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
10916 848-0192	10916 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
10916 850-2256	10916 850-2256	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$387	Each	20%	\$310	Other	DC1	
10916 850-2257	10916 850-2257	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$110	Each	20%	\$88	Other	DC1	
10916 850-2258	10916 850-2258	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$95	Each	20%	\$76	Other	DC1	
10916 850-2259	10916 850-2259	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$387	Each	20%	\$310	Other	DC1	
10916 850-2260	10916 850-2260	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$183	Each	20%	\$146	Other	DC1	
10916 850-2261	10916 850-2261	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$95	Each	20%	\$76	Other	DC1	
10935 823-9762	10935 823-9762	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99	Each	20%	\$79	Other	DC1	
10935 823-9763	10935 823-9763	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$459	Each	20%	\$367	Other	DC1	
10935 823-9764	10935 823-9764	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$219	Each	20%	\$175	Other	DC1	
10935 823-9765	10935 823-9765	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99	Each	20%	\$79	Other	DC1	
10935 823-9766	10935 823-9766	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$459	Each	20%	\$367	Other	DC1	
10935 823-9767	10935 823-9767	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$219	Each	20%	\$175	Other	DC1	
10935 825-7988	10935 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1	
10935 825-7989	10935 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1	
10935 848-0189	10935 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
10935 848-0190	10935 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
10935 848-0191	10935 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
10935 848-0192	10935 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
10935 850-3651	10935 850-3651	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,424	Each	20%	\$1,139	Other	DC1	
10935 850-3652	10935 850-3652	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$635	Each	20%	\$508	Other	DC1	
10935 850-3653	10935 850-3653	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$794	Each	20%	\$635	Other	DC1	
10935 850-3654	10935 850-3654	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,424	Each	20%	\$1,139	Other	DC1	
10935 850-3655	10935 850-3655	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$635	Each	20%	\$508	Other	DC1	
10935 850-3656	10935 850-3656	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$794	Each	20%	\$635	Other	DC1	
11135 823-9790	11135 823-9790	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$469	Each	20%	\$375	Other	DC1	
11135 823-9791	11135 823-9791	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$229	Each	20%	\$183	Other	DC1	
11135 823-9792	11135 823-9792	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99	Each	20%	\$79	Other	DC1	
11135 823-9793	11135 823-9793	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$469	Each	20%	\$375	Other	DC1	
11135 823-9794	11135 823-9794	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$229	Each	20%	\$183	Other	DC1	
11135 823-9795	11135 823-9795	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99	Each	20%	\$79	Other	DC1	
11135 825-7988	11135 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1	
11135 825-7989	11135 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125	Each	20%	\$2,500	Other	DC1	
11135 848-0189	11135 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11135 848-0190	11135 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	
11135 848-0191	11135 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000	Each	20%	\$32,000	Other	DC1	
11135 848-0192	11135 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000	Each	20%	\$64,000	Other	DC1	
11135 850-2392	11135 850-2392	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$981	Each	20%	\$785	Other	DC1	
11135 850-2393	11135 850-2393	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$981	Each	20%	\$785	Other	DC1	
11135 850-2504	11135 850-2504	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$508	Each	20%	\$406	Other	DC1	
11135 850-2505	11135 850-2505	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$508	Each	20%	\$406	Other	DC1	
11135 850-2615	11135 850-2615	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$395	Each	20%	\$316	Other	DC1	
11135 850-2616	11135 850-2616	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$395	Each	20%	\$316	Other	DC1	
11176 848-0189	11176 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875	Each	20%	\$29,500	Other	DC1	
11176 848-0190	11176 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750	Each	20%	\$59,000	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	\$0			ALJP Proposed Price/UoM (Calculated)	Other			
11176 848-0191	11176 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000		Each	20%	\$32,000	Other	DC1		
11176 848-0192	11176 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000		Each	20%	\$64,000	Other	DC1		
11176 850-5006	11176 850-5006	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$88		Each	20%	\$70	Other	DC1		
11176 850-5007	11176 850-5007	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$130		Each	20%	\$104	Other	DC1		
11176 850-5042	11176 850-5042	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$217		Each	20%	\$173	Other	DC1		
11176 850-5043	11176 850-5043	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$103		Each	20%	\$83	Other	DC1		
11176 850-5044	11176 850-5044	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$172		Each	20%	\$138	Other	DC1		
11176 850-5045	11176 850-5045	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$56		Each	20%	\$45	Other	DC1		
11319 823-9756	11319 823-9756	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$719		Each	20%	\$575	Other	DC1		
11319 823-9757	11319 823-9757	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$719		Each	20%	\$575	Other	DC1		
11319 823-9758	11319 823-9758	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$349		Each	20%	\$279	Other	DC1		
11319 823-9759	11319 823-9759	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$349		Each	20%	\$279	Other	DC1		
11319 823-9760	11319 823-9760	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$149		Each	20%	\$119	Other	DC1		
11319 823-9761	11319 823-9761	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$149		Each	20%	\$119	Other	DC1		
11319 825-7988	11319 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125		Each	20%	\$2,500	Other	DC1		
11319 825-7989	11319 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125		Each	20%	\$2,500	Other	DC1		
11319 848-0189	11319 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875		Each	20%	\$29,500	Other	DC1		
11319 848-0190	11319 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750		Each	20%	\$59,000	Other	DC1		
11319 848-0191	11319 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000		Each	20%	\$32,000	Other	DC1		
11319 848-0192	11319 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000		Each	20%	\$64,000	Other	DC1		
10016 817-8556	10016 817-8556	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343		Each	20%	\$275	Other	DC1		
10016 817-8557	10016 817-8557	Dell Networking	ProSupport Add-on for HPC (Requires ProSupport or ProSupport Plus)	\$343		Each	20%	\$275	Other	DC1		
10016 823-9744	10016 823-9744	Dell Networking	NW403 Post Standard Support: 7x24 HW Technical Support and Assistance	\$109		Each	20%	\$87	Other	DC1		
10016 823-9745	10016 823-9745	Dell Networking	NW403 Post Standard Support: 7x24 HW Technical Support and Assistance	\$109		Each	20%	\$87	Other	DC1		
10016 823-9746	10016 823-9746	Dell Networking	NW403 Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$499		Each	20%	\$399	Other	DC1		
10016 823-9747	10016 823-9747	Dell Networking	NW403 Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$499		Each	20%	\$399	Other	DC1		
10016 823-9748	10016 823-9748	Dell Networking	NW403 Post Standard Support: Next Business Day On-Site Service After Problem	\$239		Each	20%	\$191	Other	DC1		
10016 823-9749	10016 823-9749	Dell Networking	NW403 Post Standard Support: Next Business Day On-Site Service After Problem	\$239		Each	20%	\$191	Other	DC1		
10016 824-5271	10016 824-5271	Dell Networking	NW406 Post Standard Support: 7x24 HW Technical Support and Assistance	\$119		Each	20%	\$95	Other	DC1		
10016 824-5272	10016 824-5272	Dell Networking	NW406 Post Standard Support: 7x24 HW Technical Support and Assistance	\$119		Each	20%	\$95	Other	DC1		
10016 824-5273	10016 824-5273	Dell Networking	NW406 Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$559		Each	20%	\$447	Other	DC1		
10016 824-5274	10016 824-5274	Dell Networking	NW406 Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$559		Each	20%	\$447	Other	DC1		
10016 824-5275	10016 824-5275	Dell Networking	NW406 Post Standard Support: Next Business Day On-Site Service After Problem	\$269		Each	20%	\$215	Other	DC1		
10016 824-5276	10016 824-5276	Dell Networking	NW406 Post Standard Support: Next Business Day On-Site Service After Problem	\$269		Each	20%	\$215	Other	DC1		
10016 825-7988	10016 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125		Each	20%	\$2,500	Other	DC1		
10016 825-7989	10016 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125		Each	20%	\$2,500	Other	DC1		
10016 847-2735	10016 847-2735	Dell Networking	Data Destruction for Enterprise Onsite-F10 Networking	\$8		Each	20%	\$6	Other	DC1		
10016 847-2738	10016 847-2738	Dell Networking	Data Destruction for Enterprise MW Onsite-F10 Networking	\$8		Each	20%	\$6	Other	DC1		
10016 847-2739	10016 847-2739	Dell Networking	Data Sanitization for Enterprise Onsite-F10 Networking	\$763		Each	20%	\$610	Other	DC1		
10016 847-2742	10016 847-2742	Dell Networking	Data Sanitization for Enterprise MW Onsite-F10 Networking	\$763		Each	20%	\$610	Other	DC1		
10016 848-0189	10016 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875		Each	20%	\$29,500	Other	DC1		
10016 848-0190	10016 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750		Each	20%	\$59,000	Other	DC1		
10016 848-0191	10016 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000		Each	20%	\$32,000	Other	DC1		
10016 848-0192	10016 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000		Each	20%	\$64,000	Other	DC1		
11335 823-9796	11335 823-9796	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$59		Each	20%	\$47	Other	DC1		
11335 823-9797	11335 823-9797	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$29		Each	20%	\$23	Other	DC1		
11335 823-9798	11335 823-9798	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$19		Each	20%	\$15	Other	DC1		
11335 823-9800	11335 823-9800	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$59		Each	20%	\$47	Other	DC1		
11335 823-9801	11335 823-9801	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$29		Each	20%	\$23	Other	DC1		
11335 823-9802	11335 823-9802	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$19		Each	20%	\$15	Other	DC1		
11335 825-7988	11335 825-7988	Dell Networking	Post Standard Support Keep Your Components	\$3,125		Each	20%	\$2,500	Other	DC1		
11335 825-7989	11335 825-7989	Dell Networking	Post Standard Support Keep Your Components	\$3,125		Each	20%	\$2,500	Other	DC1		
11335 848-0189	11335 848-0189	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 6 months Server and Network	\$36,875		Each	20%	\$29,500	Other	DC1		
11335 848-0190	11335 848-0190	Dell Networking	TAM for Infrastructure Guidance - Quarter allocation - 12 months Server and Network	\$73,750		Each	20%	\$59,000	Other	DC1		
11335 848-0191	11335 848-0191	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 6 months - Server and	\$40,000		Each	20%	\$32,000	Other	DC1		
11335 848-0192	11335 848-0192	Dell Networking	TAM for Designated Remote Support - Quarter allocation - 12 months Server and	\$80,000		Each	20%	\$64,000	Other	DC1		
11335 850-5052	11335 850-5052	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$172		Each	20%	\$138	Other	DC1		
11335 850-5053	11335 850-5053	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$56		Each	20%	\$45	Other	DC1		
11335 850-5054	11335 850-5054	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$216		Each	20%	\$173	Other	DC1		
11335 850-5055	11335 850-5055	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$172		Each	20%	\$138	Other	DC1		
11335 850-5056	11335 850-5056	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$56		Each	20%	\$45	Other	DC1		
11335 850-5057	11335 850-5057	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$216		Each	20%	\$173	Other	DC1		
M-HWL1MBR4-VSR-1Y	M-HWL1MBR4-VSR-1Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 1YR	\$198,487		Each	20%	\$158,790	Other	DC1		
M-HWL1MBR4-VSR-2Y	M-HWL1MBR4-VSR-2Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 2YR	\$296,590		Each	20%	\$237,272	Other	DC1		
M-HWL1MBR4-VSR-3Y	M-HWL1MBR4-VSR-3Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 3YR	\$593,409		Each	20%	\$474,727	Other	DC1		
M-HWL1MBR4-VSR-4Y	M-HWL1MBR4-VSR-4Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 4YR	\$799,574		Each	20%	\$639,659	Other	DC1		
M-HWL1MBR4-VSR-5Y	M-HWL1MBR4-VSR-5Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF 4HR 5YR	\$998,395		Each	20%	\$798,716	Other	DC1		
M-HWL1MBRN-VSR-1Y	M-HWL1MBRN-VSR-1Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 1YR	\$198,487		Each	20%	\$158,790	Other	DC1		
M-HWL1MBRN-VSR-2Y	M-HWL1MBRN-VSR-2Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 2YR	\$296,590		Each	20%	\$237,272	Other	DC1		
M-HWL1MBRN-VSR-3Y	M-HWL1MBRN-VSR-3Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 3YR	\$593,409		Each	20%	\$474,727	Other	DC1		
M-HWL1MBRN-VSR-4Y	M-HWL1MBRN-VSR-4Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 4YR	\$799,574		Each	20%	\$639,659	Other	DC1		
M-HWL1MBRN-VSR-5Y	M-HWL1MBRN-VSR-5Y	NA	HW L1 L2 L3 MON B/F PART-DEL RTF NBD 5YR	\$998,395		Each	20%	\$798,716	Other	DC1		
M-HWL1MR-VRS-1Y	M-HWL1MR-VRS-1Y	NA	HW L1 L2 L3 MON RTF 1YR	\$198,487		Each	20%	\$158,790	Other	DC1		
M-HWL1MR-VRS-2Y	M-HWL1MR-VRS-2Y	NA	HW L1 L2 L3 MON RTF 2YR	\$296,590		Each	20%	\$237,272	Other	DC1		
M-HWL1MR-VRS-3Y	M-HWL1MR-VRS-3Y	NA	HW L1 L2 L3 MON RTF 3YR	\$593,409		Each	20%	\$474,727	Other	DC1		
M-HWL1MR-VRS-4Y	M-HWL1MR-VRS-4Y	NA	HW L1 L2 L3 MON RTF 4YR	\$799,574		Each	20%	\$639,659	Other	DC1		
M-HWL1MR-VRS-5Y	M-HWL1MR-VRS-5Y	NA	HW L1 L2 L3 MON RTF 5YR	\$998,395		Each	20%	\$798,716	Other	DC1		



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-HWL2MBR4-VSR-1Y	M-HWL2MBR4-VSR-1Y	NA	HW L2 L3 MON B/F PART-DEL RTF 4HR 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL2MBR4-VSR-2Y	M-HWL2MBR4-VSR-2Y	NA	HW L2 L3 MON B/F PART-DEL RTF 4HR 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL2MBR4-VSR-3Y	M-HWL2MBR4-VSR-3Y	NA	HW L2 L3 MON B/F PART-DEL RTF 4HR 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL2MBR4-VSR-4Y	M-HWL2MBR4-VSR-4Y	NA	HW L2 L3 MON B/F PART-DEL RTF 4HR 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL2MBR4-VSR-5Y	M-HWL2MBR4-VSR-5Y	NA	HW L2 L3 MON B/F PART-DEL RTF 4HR 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL2MBRN-VSR-1Y	M-HWL2MBRN-VSR-1Y	NA	HW L2 L3 MON B/F PART-DEL RTF NBD 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL2MBRN-VSR-2Y	M-HWL2MBRN-VSR-2Y	NA	HW L2 L3 MON B/F PART-DEL RTF NBD 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL2MBRN-VSR-3Y	M-HWL2MBRN-VSR-3Y	NA	HW L2 L3 MON B/F PART-DEL RTF NBD 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL2MBRN-VSR-4Y	M-HWL2MBRN-VSR-4Y	NA	HW L2 L3 MON B/F PART-DEL RTF NBD 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL2MBRN-VSR-5Y	M-HWL2MBRN-VSR-5Y	NA	HW L2 L3 MON B/F PART-DEL RTF NBD 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL2MPR-VRS-1Y	M-HWL2MPR-VRS-1Y	NA	HW L2 L3 MON PART-DEL RTF 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL2MPR-VRS-2Y	M-HWL2MPR-VRS-2Y	NA	HW L2 L3 MON PART-DEL RTF 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL2MPR-VRS-3Y	M-HWL2MPR-VRS-3Y	NA	HW L2 L3 MON PART-DEL RTF 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL2MPR-VRS-4Y	M-HWL2MPR-VRS-4Y	NA	HW L2 L3 MON PART-DEL RTF 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL2MPR-VRS-5Y	M-HWL2MPR-VRS-5Y	NA	HW L2 L3 MON PART-DEL RTF 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL2MR-VRS-1Y	M-HWL2MR-VRS-1Y	NA	HW L2 L3 MON RTF 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL2MR-VRS-2Y	M-HWL2MR-VRS-2Y	NA	HW L2 L3 MON RTF 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL2MR-VRS-3Y	M-HWL2MR-VRS-3Y	NA	HW L2 L3 MON RTF 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL2MR-VRS-4Y	M-HWL2MR-VRS-4Y	NA	HW L2 L3 MON RTF 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL2MR-VRS-5Y	M-HWL2MR-VRS-5Y	NA	HW L2 L3 MON RTF 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL2PR-VSR-1Y	M-HWL2PR-VSR-1Y	NA	HW L2 L3 PART-DEL RTF 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL2PR-VSR-2Y	M-HWL2PR-VSR-2Y	NA	HW L2 L3 PART-DEL RTF 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL2PR-VSR-3Y	M-HWL2PR-VSR-3Y	NA	HW L2 L3 PART-DEL RTF 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL2PR-VSR-4Y	M-HWL2PR-VSR-4Y	NA	HW L2 L3 PART-DEL RTF 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL2PR-VSR-5Y	M-HWL2PR-VSR-5Y	NA	HW L2 L3 PART-DEL RTF 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL2R-VSR-1Y	M-HWL2R-VSR-1Y	NA	HW L2 L3 RTF 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL2R-VSR-2Y	M-HWL2R-VSR-2Y	NA	HW L2 L3 RTF 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL2R-VSR-3Y	M-HWL2R-VSR-3Y	NA	HW L2 L3 RTF 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL2R-VSR-4Y	M-HWL2R-VSR-4Y	NA	HW L2 L3 RTF 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL2R-VSR-5Y	M-HWL2R-VSR-5Y	NA	HW L2 L3 RTF 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL3MBR4-VSR-1Y	M-HWL3MBR4-VSR-1Y	NA	HW L3 MON B/F PART-DEL RTF 4HR 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL3MBR4-VSR-2Y	M-HWL3MBR4-VSR-2Y	NA	HW L3 MON B/F PART-DEL RTF 4HR 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL3MBR4-VSR-3Y	M-HWL3MBR4-VSR-3Y	NA	HW L3 MON B/F PART-DEL RTF 4HR 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL3MBR4-VSR-4Y	M-HWL3MBR4-VSR-4Y	NA	HW L3 MON B/F PART-DEL RTF 4HR 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL3MBR4-VSR-5Y	M-HWL3MBR4-VSR-5Y	NA	HW L3 MON B/F PART-DEL RTF 4HR 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL3MBRN-VSR-1Y	M-HWL3MBRN-VSR-1Y	NA	HW L3 MON B/F PART-DEL RTF NBD 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL3MBRN-VSR-2Y	M-HWL3MBRN-VSR-2Y	NA	HW L3 MON B/F PART-DEL RTF NBD 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL3MBRN-VSR-3Y	M-HWL3MBRN-VSR-3Y	NA	HW L3 MON B/F PART-DEL RTF NBD 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL3MBRN-VSR-4Y	M-HWL3MBRN-VSR-4Y	NA	HW L3 MON B/F PART-DEL RTF NBD 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL3MBRN-VSR-5Y	M-HWL3MBRN-VSR-5Y	NA	HW L3 MON B/F PART-DEL RTF NBD 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL3MPR-VRS-1Y	M-HWL3MPR-VRS-1Y	NA	HW L3 MON PART-DEL RTF 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL3MPR-VRS-2Y	M-HWL3MPR-VRS-2Y	NA	HW L3 MON PART-DEL RTF 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL3MPR-VRS-3Y	M-HWL3MPR-VRS-3Y	NA	HW L3 MON PART-DEL RTF 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL3MPR-VRS-4Y	M-HWL3MPR-VRS-4Y	NA	HW L3 MON PART-DEL RTF 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL3MPR-VRS-5Y	M-HWL3MPR-VRS-5Y	NA	HW L3 MON PART-DEL RTF 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL3MR-VRS-1Y	M-HWL3MR-VRS-1Y	NA	HW L3 MON RTF 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL3MR-VRS-2Y	M-HWL3MR-VRS-2Y	NA	HW L3 MON RTF 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL3MR-VRS-3Y	M-HWL3MR-VRS-3Y	NA	HW L3 MON RTF 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL3MR-VRS-4Y	M-HWL3MR-VRS-4Y	NA	HW L3 MON RTF 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL3MR-VRS-5Y	M-HWL3MR-VRS-5Y	NA	HW L3 MON RTF 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL3PR-VSR-1Y	M-HWL3PR-VSR-1Y	NA	HW L3 PART-DEL RTF 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL3PR-VSR-2Y	M-HWL3PR-VSR-2Y	NA	HW L3 PART-DEL RTF 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL3PR-VSR-3Y	M-HWL3PR-VSR-3Y	NA	HW L3 PART-DEL RTF 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL3PR-VSR-4Y	M-HWL3PR-VSR-4Y	NA	HW L3 PART-DEL RTF 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL3PR-VSR-5Y	M-HWL3PR-VSR-5Y	NA	HW L3 PART-DEL RTF 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL3R-VRS-1Y	M-HWL3R-VRS-1Y	NA	HW L3 RTF 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL3R-VRS-2Y	M-HWL3R-VRS-2Y	NA	HW L3 RTF 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL3R-VRS-3Y	M-HWL3R-VRS-3Y	NA	HW L3 RTF 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL3R-VRS-4Y	M-HWL3R-VRS-4Y	NA	HW L3 RTF 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL3R-VRS-5Y	M-HWL3R-VRS-5Y	NA	HW L3 RTF 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-HWL3VSR-1YR	M-HWL3VSR-1YR	NA	HW L3 1-YEAR		\$198,487	Each	20%	\$158,790	Other	DC1
M-HWL3VSR-2YR	M-HWL3VSR-2YR	NA	HW L3 2-YEAR		\$296,590	Each	20%	\$237,272	Other	DC1
M-HWL3VSR-3YR	M-HWL3VSR-3YR	NA	HW L3 3-YEAR		\$593,409	Each	20%	\$474,727	Other	DC1
M-HWL3VSR-4YR	M-HWL3VSR-4YR	NA	HW L3 4-YEAR		\$799,574	Each	20%	\$639,659	Other	DC1
M-HWL3VSR-5YR	M-HWL3VSR-5YR	NA	HW L3 5-YEAR		\$998,395	Each	20%	\$798,716	Other	DC1
M-PARTRT-PR3-VFLX	M-PARTRT-PR3-VFLX	NA	PARTS RETENTION UPLIFT VXRACK FLEX		\$596,948	Each	20%	\$477,558	Other	DC1
M-PRTRT-DEK-1Y	M-PRTRT-DEK-1Y	NA	PARTS RETENTION 1 YEAR UPLIFT		\$198,487	Each	20%	\$158,790	Other	DC1
M-PRTRT-DEK-2Y	M-PRTRT-DEK-2Y	NA	PARTS RETENTION 2 YEAR UPLIFT		\$296,590	Each	20%	\$237,272	Other	DC1
M-PRTRT-DEK-3Y	M-PRTRT-DEK-3Y	NA	PARTS RETENTION 3 YEAR UPLIFT		\$593,409	Each	20%	\$474,727	Other	DC1
M-PRTRT-DEK-4Y	M-PRTRT-DEK-4Y	NA	PARTS RETENTION 4 YEAR UPLIFT		\$799,574	Each	20%	\$639,659	Other	DC1
M-PRTRT-DEK-5Y	M-PRTRT-DEK-5Y	NA	PARTS RETENTION 5 YEAR UPLIFT		\$998,395	Each	20%	\$798,716	Other	DC1
M-PRTRT-RV14-1Y	M-PRTRT-RV14-1Y	NA	PARTS RETENTION 1 YEAR UPLIFT		\$198,487	Each	20%	\$158,790	Other	DC1
M-PRTRT-RV14-2Y	M-PRTRT-RV14-2Y	NA	PARTS RETENTION 2 YEAR UPLIFT		\$296,590	Each	20%	\$237,272	Other	DC1
M-PRTRT-RV14-3Y	M-PRTRT-RV14-3Y	NA	PARTS RETENTION 3 YEAR UPLIFT		\$593,409	Each	20%	\$474,727	Other	DC1
M-PRTRT-RV14-4Y	M-PRTRT-RV14-4Y	NA	PARTS RETENTION 4 YEAR UPLIFT		\$799,574	Each	20%	\$639,659	Other	DC1
M-PRTRT-RV14-5Y	M-PRTRT-RV14-5Y	NA	PARTS RETENTION 5 YEAR UPLIFT		\$998,395	Each	20%	\$798,716	Other	DC1
M-PS1-HW-RK-001	M-PS1-HW-RK-001	NA	ProSupport One 4HR/MC Hardware Support		\$199,827	Each	20%	\$159,862	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-PS1-HW-RK14-1Y	M-PS1-HW-RK14-1Y	NA	ProSupport One 4HR/MC HW Support-1 Year	\$198,487	Each	20%	\$158,790	Other	DC1
M-PS1-HW-RK14-2Y	M-PS1-HW-RK14-2Y	NA	ProSupport One 4HR/MC HW Support-2 Year	\$296,590	Each	20%	\$237,272	Other	DC1
M-PS1-HW-RK14-3Y	M-PS1-HW-RK14-3Y	NA	ProSupport One 4HR/MC HW Support-3 Year	\$593,409	Each	20%	\$474,727	Other	DC1
M-PS1-HW-RK14-4Y	M-PS1-HW-RK14-4Y	NA	ProSupport One 4HR/MC HW Support-4 Year	\$799,574	Each	20%	\$639,659	Other	DC1
M-PS1-HW-RK14-5Y	M-PS1-HW-RK14-5Y	NA	ProSupport One 4HR/MC HW Support-5 Year	\$998,395	Each	20%	\$798,716	Other	DC1
M-PS1-HW-RKCS-001	M-PS1-HW-RKCS-001	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	20%	\$159,862	Other	DC1
M-PS1-HW-RV14-1Y	M-PS1-HW-RV14-1Y	NA	ProSupport One 4HR/MC HW Support-1 Year	\$198,487	Each	20%	\$158,790	Other	DC1
M-PS1-HW-RV14-2Y	M-PS1-HW-RV14-2Y	NA	ProSupport One 4HR/MC HW Support-2 Year	\$296,590	Each	20%	\$237,272	Other	DC1
M-PS1-HW-RV14-3Y	M-PS1-HW-RV14-3Y	NA	ProSupport One 4HR/MC HW Support-3 Year	\$593,409	Each	20%	\$474,727	Other	DC1
M-PS1-HW-RV14-4Y	M-PS1-HW-RV14-4Y	NA	ProSupport One 4HR/MC HW Support-4 Year	\$799,574	Each	20%	\$639,659	Other	DC1
M-PS1-HW-RV14-5Y	M-PS1-HW-RV14-5Y	NA	ProSupport One 4HR/MC HW Support-5 Year	\$998,395	Each	20%	\$798,716	Other	DC1
M-PS1-SW-RK-001	M-PS1-SW-RK-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	20%	\$159,862	Other	DC1
M-PS1-SW-RK-002	M-PS1-SW-RK-002	NA	ProSupport One 4HR/MC F/DC Software-VCF	\$199,827	Each	20%	\$159,862	Other	DC1
M-PS1-SW-RKCS-001	M-PS1-SW-RKCS-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	20%	\$159,862	Other	DC1
M-PSM-HW-RK-001	M-PSM-HW-RK-001	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	DC1
M-PSM-HW-RK14-1Y	M-PSM-HW-RK14-1Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$198,487	Each	20%	\$158,790	Other	DC1
M-PSM-HW-RK14-2Y	M-PSM-HW-RK14-2Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$296,590	Each	20%	\$237,272	Other	DC1
M-PSM-HW-RK14-3Y	M-PSM-HW-RK14-3Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$593,409	Each	20%	\$474,727	Other	DC1
M-PSM-HW-RK14-4Y	M-PSM-HW-RK14-4Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$799,574	Each	20%	\$639,659	Other	DC1
M-PSM-HW-RK14-5Y	M-PSM-HW-RK14-5Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$998,395	Each	20%	\$798,716	Other	DC1
M-PSM-HW-RKCS-001	M-PSM-HW-RKCS-001	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	DC1
M-PSM-HW-RV14-1Y	M-PSM-HW-RV14-1Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$198,487	Each	20%	\$158,790	Other	DC1
M-PSM-HW-RV14-2Y	M-PSM-HW-RV14-2Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$296,590	Each	20%	\$237,272	Other	DC1
M-PSM-HW-RV14-3Y	M-PSM-HW-RV14-3Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$593,409	Each	20%	\$474,727	Other	DC1
M-PSM-HW-RV14-4Y	M-PSM-HW-RV14-4Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$799,574	Each	20%	\$639,659	Other	DC1
M-PSM-HW-RV14-5Y	M-PSM-HW-RV14-5Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$998,395	Each	20%	\$798,716	Other	DC1
M-PSM-SW-RK-001	M-PSM-SW-RK-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	DC1
M-PSM-SW-RKCS-001	M-PSM-SW-RKCS-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	DC1
M-PSP-HW-RK-001	M-PSP-HW-RK-001	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	DC1
M-PSP-HW-RK14-1Y	M-PSP-HW-RK14-1Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$198,487	Each	20%	\$158,790	Other	DC1
M-PSP-HW-RK14-2Y	M-PSP-HW-RK14-2Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$296,590	Each	20%	\$237,272	Other	DC1
M-PSP-HW-RK14-3Y	M-PSP-HW-RK14-3Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$593,409	Each	20%	\$474,727	Other	DC1
M-PSP-HW-RK14-4Y	M-PSP-HW-RK14-4Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$799,574	Each	20%	\$639,659	Other	DC1
M-PSP-HW-RK14-5Y	M-PSP-HW-RK14-5Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$998,395	Each	20%	\$798,716	Other	DC1
M-PSP-HW-RKCS-001	M-PSP-HW-RKCS-001	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	DC1
M-PSP-HW-RV14-1Y	M-PSP-HW-RV14-1Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$198,487	Each	20%	\$158,790	Other	DC1
M-PSP-HW-RV14-2Y	M-PSP-HW-RV14-2Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$296,590	Each	20%	\$237,272	Other	DC1
M-PSP-HW-RV14-3Y	M-PSP-HW-RV14-3Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$593,409	Each	20%	\$474,727	Other	DC1
M-PSP-HW-RV14-4Y	M-PSP-HW-RV14-4Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$799,574	Each	20%	\$639,659	Other	DC1
M-PSP-HW-RV14-5Y	M-PSP-HW-RV14-5Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$998,395	Each	20%	\$798,716	Other	DC1
M-PSP-SW-RK-001	M-PSP-SW-RK-001	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	DC1
M-PSS-HW-4H-DC-001	M-PSS-HW-4H-DC-001	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	20%	\$159,862	Other	DC1
M-PSS-HW-NB-DC-001	M-PSS-HW-NB-DC-001	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	20%	\$159,862	Other	DC1
13429 210-ASQG	13429 210-ASQG	PowerEdge Servers	DCS BASE ELDRN C/MS S/LED 8440 GC/AX8	\$47,232	Each	20%	\$37,786	Other	DC1
12435 210-ALYL	12435 210-ALYL	PowerEdge Servers	OpenManage Connections for Third-Party Consoles	\$0	Each	20%	\$0	Other	DC1
12437 210-ALYM	12437 210-ALYM	PowerEdge Servers	OpenManage Integration Suite for Microsoft System Center	\$0	Each	20%	\$0	Other	DC1
1564 210-AIOC	1564 210-AIOC	PowerEdge Servers	PowerEdge DSS7000 Enclosure with up to 90 Hard Drives - DSS RESTRICTED	\$5,999	Each	20%	\$4,799	Other	DC1
1564 210-AOTE	1564 210-AOTE	PowerEdge Servers	PowerEdge DSS7000 Enclosure with up to 90 drives, single node, v2	\$5,999	Each	20%	\$4,799	Other	DC1
1567 210-AGGF	1567 210-AGGF	PowerEdge Servers	DSS7500, Compute Node	\$1,199	Each	20%	\$959	Other	DC1
1567 210-AIOE	1567 210-AIOE	PowerEdge Servers	DSS7500, Compute Node - DSS RESTRICTED	\$1,199	Each	20%	\$959	Other	DC1
1567 330-BBES	1567 330-BBES	PowerEdge Servers	iDRAC Port Card, R430/R530, CusKit	\$31	Each	20%	\$25	Other	DC1
1567 338-BJEU	1567 338-BJEU	PowerEdge Servers	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max	\$834	Each	20%	\$667	Other	DC1
1567 338-BJEV	1567 338-BJEV	PowerEdge Servers	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.6GT/s QPI,Turbo,HT,14C/28T (120W)	\$3,487	Each	20%	\$2,790	Other	DC1
1567 338-BJEZ	1567 338-BJEZ	PowerEdge Servers	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.6GT/s QPI,Turbo,HT,12C/24T (105W)	\$2,332	Each	20%	\$1,865	Other	DC1
1567 338-BJFD	1567 338-BJFD	PowerEdge Servers	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.6GT/s QPI,Turbo,HT,18C/36T (120W)	\$4,843	Each	20%	\$3,874	Other	DC1
1567 338-BJFI	1567 338-BJFI	PowerEdge Servers	Intel Xeon E5-2683 v4 2.1GHz,40M Cache,9.6GT/s QPI,Turbo,HT,16C/32T (120W)	\$3,687	Each	20%	\$2,950	Other	DC1
1567 338-BJHJ	1567 338-BJHJ	PowerEdge Servers	IntelXeonE5-	\$2,337	Each	20%	\$1,869	Other	DC1
1567 345-BBCM	1567 345-BBCM	PowerEdge Servers	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug,	\$9,684	Each	20%	\$7,747	Other	DC1
1567 345-BBET	1567 345-BBET	PowerEdge Servers	1.6TB Solid State SAS Mix Use 12Gbps 512e 2.5in, CUS Kit	\$3,213	Each	20%	\$2,570	Other	DC1
1567 345-BBEW	1567 345-BBEW	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW,	\$1,000,000	Each	20%	\$800,000	Other	DC1
1567 345-BBEV	1567 345-BBEV	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in, 3 DWPD, 4380 TBW, CK	\$2,272	Each	20%	\$1,817	Other	DC1
1567 345-BBLV	1567 345-BBLV	PowerEdge Servers	1.92TB Solid State Drive SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR	\$2,120	Each	20%	\$1,696	Other	DC1
1567 400-ANOY	1567 400-ANOY	PowerEdge Servers	8TB 7.2K SATA,6Gbps,512e,Internal,3.5 inch Hot-Plug Hard Drive (Seagate), Customer	\$1,033	Each	20%	\$827	Other	DC1
1567 400-ANOZ	1567 400-ANOZ	PowerEdge Servers	11TB 2KSATA,6Gbps,Internal,2.5inch,Boot Hard Drive, Customer Install	\$296	Each	20%	\$237	Other	DC1
1567 400-AWIW	1567 400-AWIW	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CusKit	\$1,944	Each	20%	\$1,555	Other	DC1
1567 400-AWMX	1567 400-AWMX	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CusKit	\$1,685	Each	20%	\$1,348	Other	DC1
1567 400-AXLI	1567 400-AXLI	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$2,555	Each	20%	\$2,044	Other	DC1
1567 400-BCLL	1567 400-BCLL	PowerEdge Servers	Intel X520 SFP+ NTKW, DSS 7000 full height adapter for slot 2, CK	\$756	Each	20%	\$605	Other	DC1
1567 400-BCZY	1567 400-BCZY	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$2,797	Each	20%	\$2,238	Other	DC1
1567 400-BDCO	1567 400-BDCO	PowerEdge Servers	1TB 7.2K RPM SATA,6Gbps,Internal,3.5inch,Hot Plug Hard Drive, CK	\$444	Each	20%	\$355	Other	DC1
1567 400-BDCR	1567 400-BDCR	PowerEdge Servers	2TB 7.2K RPM SATA,6Gbps,Internal,3.5inch,Hot Plug Hard Drive, CK	\$621	Each	20%	\$497	Other	DC1
1567 400-BDCV	1567 400-BDCV	PowerEdge Servers	4TB 7.2K RPM SATA,6Gbps,Internal,3.5inch,Hot Plug Hard Drive, CK	\$667	Each	20%	\$533	Other	DC1
1567 400-BDCW	1567 400-BDCW	PowerEdge Servers	4TB 7.2K RPM SATA,6Gbps,Internal,3.5inch,Hot Plug Hard Drive, CK	\$734	Each	20%	\$587	Other	DC1
1567 400-BDCX	1567 400-BDCX	PowerEdge Servers	2TB 7.2K RPM SATA,6Gbps,Internal,3.5inch,Hot Plug Hard Drive, CK	\$525	Each	20%	\$420	Other	DC1
1567 400-BDHH	1567 400-BDHH	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5, CK	\$1,797	Each	20%	\$1,437	Other	DC1
1567 400-BDJP	1567 400-BDJP	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5, CK	\$5,436	Each	20%	\$4,349	Other	DC1
1567 400-BDJW	1567 400-BDJW	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5, CK	\$2,868	Each	20%	\$2,294	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
1567 400-BDPE	1567 400-BDPE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Flex Bay S4510 Drive, 1	\$3,728	Each	20%	\$2,982	Other	DC1	
1567 400-BDPO	1567 400-BDPO	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Flex Bay S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
1567 400-BDPV	1567 400-BDPV	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$655	Each	20%	\$524	Other	DC1	
1567 400-BDPY	1567 400-BDPY	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Flex Bay S4510 Drive, 1	\$943	Each	20%	\$754	Other	DC1	
1567 400-BDQD	1567 400-BDQD	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,609	Each	20%	\$1,287	Other	DC1	
1567 400-BDQF	1567 400-BDQF	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Flex Bay S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
1567 400-BDQK	1567 400-BDQK	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,751	Each	20%	\$3,001	Other	DC1	
1567 400-BDQN	1567 400-BDQN	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$967	Each	20%	\$773	Other	DC1	
1567 400-BDUH	1567 400-BDUH	PowerEdge Servers	480GB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug Drive,S4610 ,_CK	\$870	Each	20%	\$696	Other	DC1	
1567 400-BDUJ	1567 400-BDUJ	PowerEdge Servers	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug Drive,S4610 ,_CK	\$2,624	Each	20%	\$2,099	Other	DC1	
1567 400-BDUU	1567 400-BDUU	PowerEdge Servers	240GB SSD SATA Mix used 6Gbps 512e hot plug 2.5in Flex Bay Drive,S4610 ,_CK	\$537	Each	20%	\$430	Other	DC1	
1567 400-BDVS	1567 400-BDVS	PowerEdge Servers	480GB SSD SATA Mix used 6Gbps 512e 2.5in Flex Bay Drive,S4610 ,_CK	\$845	Each	20%	\$676	Other	DC1	
1567 400-BDVX	1567 400-BDVX	PowerEdge Servers	960GB SSD SATA Mix used 6Gbps 512e hot plug 2.5in Flex Bay Drive,S4610 ,_CK	\$1,577	Each	20%	\$1,262	Other	DC1	
1567 400-BDVZ	1567 400-BDVZ	PowerEdge Servers	1.92TB SSD SATA Mix used 6Gbps 512e hot plug 2.5in Flex Bay Drive,S4610 ,_CK	\$2,603	Each	20%	\$2,082	Other	DC1	
1567 400-BDWB	1567 400-BDWB	PowerEdge Servers	960GB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug with 3.5in HYB CARR	\$1,602	Each	20%	\$1,282	Other	DC1	
1567 400-BDWD	1567 400-BDWD	PowerEdge Servers	240GB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug Drive,S4610 ,_CK	\$558	Each	20%	\$446	Other	DC1	
1567 400-BEKC	1567 400-BEKC	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,324	Each	20%	\$1,059	Other	DC1	
1567 400-BENJ	1567 400-BENJ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,445	Each	20%	\$7,556	Other	DC1	
1567 400-BEQF	1567 400-BEQF	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR PM5-V	\$5,291	Each	20%	\$4,233	Other	DC1	
1567 400-BERB	1567 400-BERB	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,263	Each	20%	\$2,610	Other	DC1	
1567 400-BFPH	1567 400-BFPH	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG, 1 DWPD 14016	\$7,937	Each	20%	\$6,349	Other	DC1	
1567 400-BFQH	1567 400-BFQH	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 21024	\$5,243	Each	20%	\$4,195	Other	DC1	
1567 400-BFRH	1567 400-BFRH	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive,	\$1,437	Each	20%	\$1,149	Other	DC1	
1567 400-BFSR	1567 400-BFSR	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,949	Each	20%	\$2,359	Other	DC1	
1567 400-BFXY	1567 400-BFXY	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1 DWPD 1752 TBW,	\$1,175	Each	20%	\$940	Other	DC1	
1567 400-BFYQ	1567 400-BFYQ	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,909	Each	20%	\$1,527	Other	DC1	
1567 400-BGJU	1567 400-BGJU	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$4,215	Each	20%	\$3,372	Other	DC1	
1567 400-BHFF	1567 400-BHFF	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$2,430	Each	20%	\$1,944	Other	DC1	
1567 400-BHJG	1567 400-BHJG	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,658	Each	20%	\$2,126	Other	DC1	
1567 400-BJKR	1567 400-BJKR	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,464	Each	20%	\$1,971	Other	DC1	
1567 400-BKDI	1567 400-BKDI	PowerEdge Servers	16TB Hard Drive SATA 6Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,115	Each	20%	\$1,692	Other	DC1	
1567 400-BKYZ	1567 400-BKYZ	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,564	Each	20%	\$1,251	Other	DC1	
1567 400-BLXB	1567 400-BLXB	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,165	Each	20%	\$932	Other	DC1	
1567 400-BLEZ	1567 400-BLEZ	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$791	Each	20%	\$633	Other	DC1	
1567 403-BBKT	1567 403-BBKT	PowerEdge Servers	Customer Kit,Kit,Card,Controller,40,DPX3,SL2,Mainland	\$1,125	Each	20%	\$900	Other	DC1	
1567 555-BCXQ	1567 555-BCXQ	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, Customer Install	\$927	Each	20%	\$742	Other	DC1	
1567 555-BDDH	1567 555-BDDH	PowerEdge Servers	Intel(R) Ethernet Converged Network Adapter X710 - Quad Port, DSS7500, Customer	\$1,037	Each	20%	\$829	Other	DC1	
13431 210-ARZZ	13431 210-ARZZ	PowerEdge Servers	DSS 8440	\$15,990	Each	20%	\$12,792	Other	DC1	
13431 210-ATPO	13431 210-ATPO	PowerEdge Servers	DSS 8440 Server - DSS RESTRICTED	\$15,990	Each	20%	\$12,792	Other	DC1	
13431 338-BVKB	13431 338-BVKB	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%	\$6,316	Other	DC1	
13431 338-BVKC	13431 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
13431 338-BVKI	13431 338-BVKI	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%	\$4,318	Other	DC1	
13431 338-BVKN	13431 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 28C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,796	Each	20%	\$3,029	Other	DC1	
13431 338-BVKV	13431 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	
13431 400-BGKZ	13431 400-BGKZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512	\$3,775	Each	20%	\$3,020	Other	DC1	
13431 400-BHIL	13431 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
13431 400-BHKH	13431 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
13431 400-BIEX	13431 400-BIEX	PowerEdge Servers	3.84TB Solid State Drive SATA SED Mixed Use 512e 2.5in Hot-Plug HK6-V, 3 TBW	\$4,086	Each	20%	\$3,269	Other	DC1	
13431 489-BBEW	13431 489-BBEW	PowerEdge Servers	Kit - GPU EPS12V Power Cable for DSS8440	\$12	Each	20%	\$9	Other	DC1	
13431 490-BFNM	13431 490-BFNM	PowerEdge Servers	NVIDIA Quadro RTX9000 48GB PCIe x16 Active-Cooled GPU Full-Height CUS Kit, DSS	\$11,547	Each	20%	\$9,238	Other	DC1	
13431 490-BFRS	13431 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1	
13431 490-BFRF	13431 490-BFRF	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1	
13431 490-BFSH	13431 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1	
13431 540-BCDG	13431 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
13431 770-BDYU	13431 770-BDYU	PowerEdge Servers	Rack Rail DIB Cus kit	\$623	Each	20%	\$498	Other	DC1	
12062 210-AJVG	12062 210-AJVG	PowerEdge Servers	DSS 9000J	\$799	Each	20%	\$639	Other	DC1	
12062 210-APWN	12062 210-APWN	PowerEdge Servers	DSS 9000J JBOD Enclosure - DSS RESTRICTED	\$799	Each	20%	\$639	Other	DC1	
12062 345-BBCF	12062 345-BBCF	PowerEdge Servers	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a with 3.5in	\$9,660	Each	20%	\$7,728	Other	DC1	
12062 400-AOBT	12062 400-AOBT	PowerEdge Servers	4TB, SAS12, 7.2K, FIPS, 3.5" hard drive, hot-plug, Customer Kit	\$932	Each	20%	\$746	Other	DC1	
12062 400-AVIS	12062 400-AVIS	PowerEdge Servers	8TB, SAS12, 7.2K, 3.5in hard drive, hot-plug, Customer Kit	\$1,232	Each	20%	\$986	Other	DC1	
12062 400-AYKE	12062 400-AYKE	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$610	Each	20%	\$488	Other	DC1	
12062 400-AYKI	12062 400-AYKI	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,027	Each	20%	\$822	Other	DC1	
12062 400-AYKM	12062 400-AYKM	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,080	Each	20%	\$864	Other	DC1	
12062 400-AZHX	12062 400-AZHX	PowerEdge Servers	1.6TB Solid State SAS Mix Use 12Gbps 512e 2.5 Hot-plug, 3.5in HYB CARR, CK	\$2,481	Each	20%	\$1,985	Other	DC1	
12062 400-AZID	12062 400-AZID	PowerEdge Servers	800GB Solid State SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR, CK	\$1,386	Each	20%	\$1,109	Other	DC1	
12062 400-BCMZ	12062 400-BCMZ	PowerEdge Servers	1.2TB HD SAS 12Gbps 512 2.5in with 3.5in HYB CARR Drive, CK	\$740	Each	20%	\$592	Other	DC1	
12062 400-BCWQ	12062 400-BCWQ	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512 3.5in Hot-Plug Hard Drive, CK	\$1,105	Each	20%	\$884	Other	DC1	
12062 400-BCWR	12062 400-BCWR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512 3.5in Hot-Plug Hard Drive, CK	\$1,189	Each	20%	\$951	Other	DC1	
12062 400-BDBJ	12062 400-BDBJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PM5-	\$2,778	Each	20%	\$2,223	Other	DC1	
12062 400-BDHT	12062 400-BDHT	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR,	\$1,781	Each	20%	\$1,424	Other	DC1	
12062 400-BDHF	12062 400-BDHF	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR,	\$5,420	Each	20%	\$4,336	Other	DC1	
12062 400-BDJF	12062 400-BDJF	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR,	\$2,851	Each	20%	\$2,281	Other	DC1	
12062 400-BDPP	12062 400-BDPP	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,734	Each	20%	\$2,987	Other	DC1	
12062 400-BDPJ	12062 400-BDPJ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$639	Each	20%	\$511	Other	DC1	
12062 400-BDPL	12062 400-BDPL	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1	
12062 400-BDPU	12062 400-BDPU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$949	Each	20%	\$759	Other	DC1	
12062 400-BDUG	12062 400-BDUG	PowerEdge Servers	960GB SSD SATA Mix used 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,584	Each	20%	\$1,267	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			use drop-down		
12062 400-BDUI	12062 400-BDUI	PowerEdge Servers	240GB SSD SATA Mix used 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Drive,S4610,	\$543	Each	20%	\$434	Other	DC1	
12062 400-BDVV	12062 400-BDVV	PowerEdge Servers	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1	
12062 400-BDYY	12062 400-BDYY	PowerEdge Servers	480GB SSD SATA Mix used 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Drive,S4610,	\$852	Each	20%	\$681	Other	DC1	
12062 400-BEBK	12062 400-BEBK	PowerEdge Servers	12TB 7K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,324	Each	20%	\$1,059	Other	DC1	
12062 400-BEQY	12062 400-BEQY	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,273	Each	20%	\$4,219	Other	DC1	
12062 400-BFOW	12062 400-BFOW	PowerEdge Servers	7.68TB SSD vSAS 12Gbps 512e 2.5in with 3.5in HYB CARR AG Drive, 1 DWPD 14016	\$8,500	Each	20%	\$6,800	Other	DC1	
12062 400-BFRO	12062 400-BFRO	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, CUS	\$1,392	Each	20%	\$1,113	Other	DC1	
12062 400-BFRT	12062 400-BFRT	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,646	Each	20%	\$2,117	Other	DC1	
12062 400-BFYS	12062 400-BFYS	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG, 1 DWPD	\$1,687	Each	20%	\$1,350	Other	DC1	
12062 400-BFZY	12062 400-BFZY	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$1,376	Each	20%	\$1,101	Other	DC1	
12062 400-BJLB	12062 400-BJLB	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$2,456	Each	20%	\$1,965	Other	DC1	
12062 400-BKZF	12062 400-BKZF	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$1,556	Each	20%	\$1,245	Other	DC1	
12072 210-AMMG	12072 210-AMMG	PowerEdge Servers	DSS 9000R, 29U	\$4,350	Each	20%	\$3,480	Other	DC1	
12072 321-BDWR	12072 321-BDWR	PowerEdge Servers	DSS 9000R Chassis Block Rear Fan Cabinet, CK	\$1,095	Each	20%	\$876	Other	DC1	
12072 321-BDWS	12072 321-BDWS	PowerEdge Servers	DSS 9000R Third Width Chassis Block without fan cabinet, CK	\$1,013	Each	20%	\$810	Other	DC1	
12072 321-BDWT	12072 321-BDWT	PowerEdge Servers	DSS 9000R Half Width/Full Width Chassis Block without fan cabinet, CK	\$840	Each	20%	\$672	Other	DC1	
12072 407-BBZM	12072 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12072 450-AH2T	12072 450-AH2T	PowerEdge Servers	DSS 9000R Power Bay, Customer Kit	\$2,540	Each	20%	\$2,032	Other	DC1	
12072 470-AASG	12072 470-AASG	PowerEdge Servers	6G SAS Cable,MINI to HD, 0.5M, Customer Kit	\$74	Each	20%	\$60	Other	DC1	
12072 540-BCJH	12072 540-BCJH	PowerEdge Servers	PDU, Raritan PX3-1918XV-V2, 240V, 30A, CK	\$6,261	Each	20%	\$5,009	Other	DC1	
12072 575-BCBJ	12072 575-BCBJ	PowerEdge Servers	Switch Box,ACSB,Delta,CK	\$132	Each	20%	\$106	Other	DC1	
12072 770-BCVQ	12072 770-BCVQ	PowerEdge Servers	Blank Sled, Full Width, CK	\$92	Each	20%	\$73	Other	DC1	
12072 770-BCYO	12072 770-BCYO	PowerEdge Servers	Rack, Switch Bay, Bracket Set, CK	\$116	Each	20%	\$93	Other	DC1	
12401 338-BLNE	12401 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12401 338-BLNG	12401 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,222	Each	20%	\$3,376	Other	DC1	
12401 338-BLNJ	12401 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,227	Each	20%	\$4,178	Other	DC1	
12401 338-BLNL	12401 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,687	Each	20%	\$3,909	Other	DC1	
12401 338-BLNR	12401 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12401 338-BLTR	12401 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12401 345-BBFC	12401 345-BBFC	PowerEdge Servers	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a with 3.5in	\$9,660	Each	20%	\$7,728	Other	DC1	
12401 345-BBCK	12401 345-BBCK	PowerEdge Servers	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Rear	\$9,641	Each	20%	\$7,713	Other	DC1	
12401 385-BBKV	12401 385-BBKV	PowerEdge Servers	iDRAC9,Enterprise Customer Kit	\$489	Each	20%	\$391	Other	DC1	
12401 400-AOBT	12401 400-AOBT	PowerEdge Servers	4TB, SAS12, 7.2K, FIPS, 3.5" hard drive, hot-plug, Customer Kit	\$932	Each	20%	\$746	Other	DC1	
12401 400-ARUG	12401 400-ARUG	PowerEdge Servers	1TB, SATA6, 7200 rpm, 2.5" hard drive, Customer Kit	\$710	Each	20%	\$568	Other	DC1	
12401 400-AVIS	12401 400-AVIS	PowerEdge Servers	8TB, SAS12, 7.2K,3.5in hard drive, hot-plug, Customer Kit	\$1,232	Each	20%	\$986	Other	DC1	
12401 400-AVSS	12401 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1	
12401 400-AWEI	12401 400-AWEI	PowerEdge Servers	PCIe riser with flex cable, Slot 5, CUS	\$6	Each	20%	\$4	Other	DC1	
12401 400-AWEL	12401 400-AWEL	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, OCP mezzanine, CUS	\$362	Each	20%	\$289	Other	DC1	
12401 400-AWEM	12401 400-AWEM	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 25GbE SFP+ Network Adapter, OCP mezzanine, CUS	\$636	Each	20%	\$509	Other	DC1	
12401 400-AWEN	12401 400-AWEN	PowerEdge Servers	Mellanox ConnectX-4 Single Port 25GbE SFP28 Network Adapter, OCP Mezzanine,	\$761	Each	20%	\$609	Other	DC1	
12401 400-AWEQ	12401 400-AWEQ	PowerEdge Servers	Bracket assembly for dual port SFP+ OCP Type II mezzanine in Dell mezzanine slot,	\$131	Each	20%	\$105	Other	DC1	
12401 400-AWEP	12401 400-AWEP	PowerEdge Servers	Bracket assembly for Mellanox single port 25G SFP OCP mezzanine in Dell mezzanine	\$13	Each	20%	\$10	Other	DC1	
12401 400-AWES	12401 400-AWES	PowerEdge Servers	Mellanox ConnectX-4 Single Port 50GbE, SFP28, OCP mezzanine, CUS	\$1,371	Each	20%	\$1,097	Other	DC1	
12401 400-AWGP	12401 400-AWGP	PowerEdge Servers	Bracket and interposer for dual port RJ45 OCP mezzanine in Dell mezzanine slot, CUS	\$119	Each	20%	\$95	Other	DC1	
12401 400-AYKE	12401 400-AYKE	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$610	Each	20%	\$488	Other	DC1	
12401 400-AYKI	12401 400-AYKI	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,027	Each	20%	\$822	Other	DC1	
12401 400-AYKJ	12401 400-AYKJ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Cable Hard Drive, CK	\$1,054	Each	20%	\$844	Other	DC1	
12401 400-AYKM	12401 400-AYKM	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,080	Each	20%	\$864	Other	DC1	
12401 400-AYKN	12401 400-AYKN	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Cable Hard Drive, CK	\$1,002	Each	20%	\$801	Other	DC1	
12401 400-AYKT	12401 400-AYKT	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Cable Hard Drive, CK	\$584	Each	20%	\$468	Other	DC1	
12401 400-AZHX	12401 400-AZHX	PowerEdge Servers	1.6TB Solid State SAS Mix Use 12Gbps 512e 2.5 Hot-plug, 3.5in HYB CARR, CK	\$2,481	Each	20%	\$1,985	Other	DC1	
12401 400-AZID	12401 400-AZID	PowerEdge Servers	800GB Solid State SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR, CK	\$1,386	Each	20%	\$1,109	Other	DC1	
12401 400-BCMW	12401 400-BCMW	PowerEdge Servers	1.2TB HD SAS 12Gbps 512 2.5in Rear Cable Drive, CK	\$714	Each	20%	\$571	Other	DC1	
12401 400-BCMZ	12401 400-BCMZ	PowerEdge Servers	1.2TB HD SAS 12Gbps 512 2.5in with 3.5in HYB CARR Drive, CK	\$740	Each	20%	\$592	Other	DC1	
12401 400-BCWM	12401 400-BCWM	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512 3.5in Hot-Plug Hard Drive, CK	\$1,189	Each	20%	\$951	Other	DC1	
12401 400-BCWQ	12401 400-BCWQ	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512 3.5in Hot-Plug Hard Drive, CK	\$1,105	Each	20%	\$884	Other	DC1	
12401 400-BCWY	12401 400-BCWY	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512 3.5in Hot-Plug Hard Drive, CK	\$1,105	Each	20%	\$884	Other	DC1	
12401 400-BCZJ	12401 400-BCZJ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-R, CK	\$5,262	Each	20%	\$4,210	Other	DC1	
12401 400-BDBG	12401 400-BDBG	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-R, CK	\$1,753	Each	20%	\$1,402	Other	DC1	
12401 400-BDBJ	12401 400-BDBJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PM5-	\$2,778	Each	20%	\$2,223	Other	DC1	
12401 400-BDBK	12401 400-BDBK	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-R, CK	\$2,793	Each	20%	\$2,210	Other	DC1	
12401 400-BDGM	12401 400-BDGM	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-M, CK	\$1,787	Each	20%	\$1,414	Other	DC1	
12401 400-BDHC	12401 400-BDHC	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-M, CK	\$2,837	Each	20%	\$2,270	Other	DC1	
12401 400-BDHT	12401 400-BDHT	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR,	\$1,781	Each	20%	\$1,424	Other	DC1	
12401 400-BDHE	12401 400-BDHE	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR,	\$5,420	Each	20%	\$4,336	Other	DC1	
12401 400-BDJE	12401 400-BDJE	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-M, CK	\$5,406	Each	20%	\$4,325	Other	DC1	
12401 400-BDJF	12401 400-BDJF	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR,	\$2,851	Each	20%	\$2,281	Other	DC1	
12401 400-BDPF	12401 400-BDPF	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled S4510 Drive, 1	\$934	Each	20%	\$747	Other	DC1	
12401 400-BDPL	12401 400-BDPL	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$639	Each	20%	\$511	Other	DC1	
12401 400-BDPL	12401 400-BDPL	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1	
12401 400-BDPP	12401 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled S4510 Drive, 1	\$625	Each	20%	\$500	Other	DC1	
12401 400-BDPU	12401 400-BDPU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$949	Each	20%	\$759	Other	DC1	
12401 400-BDQO	12401 400-BDQO	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled S4510 Drive, 1	\$1,580	Each	20%	\$1,264	Other	DC1	
12401 400-BDUG	12401 400-BDUG	PowerEdge Servers	960GB SSD SATA Mix used 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,584	Each	20%	\$1,267	Other	DC1	
12401 400-BDUI	12401 400-BDUI	PowerEdge Servers	240GB SSD SATA Mix used 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Drive,S4610,	\$543	Each	20%	\$434	Other	DC1	
12401 400-BDUV	12401 400-BDUV	PowerEdge Servers	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,S4610, ,CK	\$2,595	Each	20%	\$2,076	Other	DC1	
12401 400-BDVC	12401 400-BDVC	PowerEdge Servers	480GB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,S4610, ,CK	\$836	Each	20%	\$668	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12401 400-BDVP	12401 400-BDVP	PowerEdge Servers	960GB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,S4610, , CK	\$1,568	Each	20%		\$1,255	Other	DC1	
12401 400-BDVT	12401 400-BDVT	PowerEdge Servers	240GB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,S4610, , CK	\$530	Each	20%		\$424	Other	DC1	
12401 400-BDVV	12401 400-BDVV	PowerEdge Servers	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%		\$2,087	Other	DC1	
12401 400-BDYY	12401 400-BDYY	PowerEdge Servers	480GB SSD SATA Mix used 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Drive,S4610,	\$852	Each	20%		\$681	Other	DC1	
12401 400-BEKB	12401 400-BEKB	PowerEdge Servers	12TB 7K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,324	Each	20%		\$1,059	Other	DC1	
12401 400-BEOS	12401 400-BEOS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Rear Cabled, PM5-V.3	\$9,407	Each	20%		\$7,526	Other	DC1	
12401 400-BEPR	12401 400-BEPR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Rear Cabled, PM5-V.3	\$5,251	Each	20%		\$4,201	Other	DC1	
12401 400-BEON	12401 400-BEON	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Rear Cabled, PM5-V.3	\$3,221	Each	20%		\$2,577	Other	DC1	
12401 400-BEYQ	12401 400-BEYQ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,273	Each	20%		\$4,219	Other	DC1	
12401 400-BFOR	12401 400-BFOR	PowerEdge Servers	7.68TB SSD vSAS 12Gbps 512e 2.5in Cable Drive AG Drive, 1 DWPD 14016 TBW,	\$7,907	Each	20%		\$6,326	Other	DC1	
12401 400-BFOW	12401 400-BFOW	PowerEdge Servers	7.68TB SSD vSAS 12Gbps 512e 2.5in with 3.5in HYB CARR AG Drive, 1 DWPD 14016	\$8,500	Each	20%		\$6,800	Other	DC1	
12401 400-BFRO	12401 400-BFRO	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, CUS	\$1,392	Each	20%		\$1,113	Other	DC1	
12401 400-BFRT	12401 400-BFRT	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,646	Each	20%		\$2,117	Other	DC1	
12401 400-BFZX	12401 400-BFZX	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Rear Cable AG Drive Drive, 1 DWPD 1752	\$1,145	Each	20%		\$916	Other	DC1	
12401 400-BFYS	12401 400-BFYS	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG, 1 DWPD	\$1,687	Each	20%		\$1,350	Other	DC1	
12401 400-BFZB	12401 400-BFZB	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in AG Drive Rear Cable, 1 DWPD 3504 TBW,	\$1,865	Each	20%		\$1,492	Other	DC1	
12401 400-BFZY	12401 400-BFZY	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$1,376	Each	20%		\$1,101	Other	DC1	
12401 400-BJLB	12401 400-BJLB	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$2,456	Each	20%		\$1,965	Other	DC1	
12401 400-BKZF	12401 400-BKZF	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$1,566	Each	20%		\$1,245	Other	DC1	
12401 400-BLBY	12401 400-BLBY	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$1,156	Each	20%		\$925	Other	DC1	
12401 400-BLEU	12401 400-BLEU	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512e 3.5in Cabled, CUS Kit	\$783	Each	20%		\$626	Other	DC1	
12401 403-BBRN	12401 403-BBRN	PowerEdge Servers	BOSS Controller Card, Customer Install	\$161	Each	20%		\$128	Other	DC1	
12401 405-AAES	12401 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
12401 405-AAMX	12401 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%		\$872	Other	DC1	
12401 405-AAMY	12401 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%		\$609	Other	DC1	
12401 405-AANM	12401 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%		\$255	Other	DC1	
12401 414-BBBW	12401 414-BBBW	PowerEdge Servers	Seagate Nytro5000 960G, NVMe M.2, Solid State Drive, Cus Kit	\$1,610	Each	20%		\$1,288	Other	DC1	
12401 540-BBDV	12401 540-BBDV	PowerEdge Servers	Intel Ethernet I350 OP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%		\$393	Other	DC1	
12401 540-BBDW	12401 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%		\$583	Other	DC1	
12401 540-BBGR	12401 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%		\$191	Other	DC1	
12401 540-BBML	12401 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$555	Other	DC1	
12401 540-BBRG	12401 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%		\$680	Other	DC1	
12401 540-BBRN	12401 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
12401 540-BBVN	12401 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
12401 540-BBVP	12401 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%		\$1,055	Other	DC1	
12401 540-BBVR	12401 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%		\$1,989	Other	DC1	
12401 540-BCEX	12401 540-BCEX	PowerEdge Servers	Intel XXV710-DA2 dual port 25GbE SFP28, CK	\$658	Each	20%		\$526	Other	DC1	
12401 555-BDPG	12401 555-BDPG	PowerEdge Servers	Intel X710 Dual Port 10Gb, SFP+, Mezzanine Adapter, Customer Install	\$114	Each	20%		\$91	Other	DC1	
12401 575-BBRN	12401 575-BBRN	PowerEdge Servers	Bracket for Mellanox single port 25Gb SFP OCP mezzanine, CUS	\$6	Each	20%		\$4	Other	DC1	
12401 575-BBRP	12401 575-BBRP	PowerEdge Servers	Bracket for Mellanox single port 50Gb, QSFP, CUS	\$6	Each	20%		\$4	Other	DC1	
12401 575-BBRQ	12401 575-BBRQ	PowerEdge Servers	Dual port RJ45 bracket for OCP mezzanine, CUS	\$6	Each	20%		\$4	Other	DC1	
12402 210-ALWR	12402 210-ALWR	PowerEdge Servers	DSS 9620 Server - DSS RESTRICTED	\$1,450	Each	20%		\$1,160	Other	DC1	
12402 210-APIWH	12402 210-APIWH	PowerEdge Servers	DSS 9620 Server - DSS RESTRICTED	\$1,450	Each	20%		\$1,160	Other	DC1	
12402 338-BLNE	12402 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,707	Each	20%		\$3,020	Other	DC1	
12402 338-BLNG	12402 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%		\$3,376	Other	DC1	
12402 338-BLNU	12402 338-BLNU	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%		\$4,178	Other	DC1	
12402 338-BLNL	12402 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%		\$3,909	Other	DC1	
12402 338-BLNO	12402 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%		\$5,369	Other	DC1	
12402 338-BLNR	12402 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%		\$5,843	Other	DC1	
12402 338-BLTR	12402 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%		\$668	Other	DC1	
12402 345-BBCB	12402 345-BBCB	PowerEdge Servers	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643aFlex Bay,	\$9,671	Each	20%		\$7,737	Other	DC1	
12402 345-BBCK	12402 345-BBCK	PowerEdge Servers	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Rear	\$9,641	Each	20%		\$7,713	Other	DC1	
12402 345-BBLT	12402 345-BBLT	PowerEdge Servers	1.92TB Solid State Drive SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive	\$2,120	Each	20%		\$1,696	Other	DC1	
12402 345-BBLU	12402 345-BBLU	PowerEdge Servers	1.92TB Solid State Drive SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled AG Drive	\$2,120	Each	20%		\$1,696	Other	DC1	
12402 385-BBKV	12402 385-BBKV	PowerEdge Servers	iDRAC9,Enterprise Customer Kit	\$489	Each	20%		\$391	Other	DC1	
12402 400-AOCV	12402 400-AOCV	PowerEdge Servers	1TB, SATA6, 7200 rpm, 2.5" hard drive, Customer Kit	\$297	Each	20%		\$238	Other	DC1	
12402 400-ARVF	12402 400-ARVF	PowerEdge Servers	8TB, SATA6, 7200 rpm, 512E, 3.5" Hard Drive, Customer Kit	\$1,029	Each	20%		\$823	Other	DC1	
12402 400-ASDQ	12402 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%		\$257	Other	DC1	
12402 400-AVSS	12402 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%		\$601	Other	DC1	
12402 400-AWEI	12402 400-AWEI	PowerEdge Servers	PCIe riser with flex cable, Slot 5, CUS	\$6	Each	20%		\$4	Other	DC1	
12402 400-AWEL	12402 400-AWEL	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, OCP mezzanine, CUS	\$392	Each	20%		\$289	Other	DC1	
12402 400-AWEM	12402 400-AWEM	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 25GbE SFP+ Network Adapter, OCP mezzanine, CUS	\$636	Each	20%		\$509	Other	DC1	
12402 400-AWEN	12402 400-AWEN	PowerEdge Servers	Mellanox ConnectX-4 Single Port 25GbE SFP28 Network Adapter, OCP Mezzanine,	\$761	Each	20%		\$609	Other	DC1	
12402 400-AWEO	12402 400-AWEO	PowerEdge Servers	Bracket assembly for dual port SFP+ OCP Type II mezzanine in Dell mezzanine slot,	\$131	Each	20%		\$105	Other	DC1	
12402 400-AWEP	12402 400-AWEP	PowerEdge Servers	Bracket assembly for Mellanox single port 25G SFP OCP mezzanine in Dell mezzanine	\$13	Each	20%		\$10	Other	DC1	
12402 400-AWES	12402 400-AWES	PowerEdge Servers	Mellanox ConnectX-4 Single Port 50GbE, SFP28, OCP mezzanine, CUS	\$1,371	Each	20%		\$1,097	Other	DC1	
12402 400-AWGP	12402 400-AWGP	PowerEdge Servers	Bracket and interposer for dual port RJ45 OCP mezzanine in Dell mezzanine slot, CUS	\$19	Each	20%		\$15	Other	DC1	
12402 400-AYKG	12402 400-AYKG	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Flex Bay Drive, CK	\$598	Each	20%		\$478	Other	DC1	
12402 400-AYKJ	12402 400-AYKJ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Cable Hard Drive, CK	\$1,054	Each	20%		\$844	Other	DC1	
12402 400-AYKL	12402 400-AYKL	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Flex Bay Drive, CK	\$1,067	Each	20%		\$854	Other	DC1	
12402 400-AYKN	12402 400-AYKN	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Cable Hard Drive, CK	\$1,002	Each	20%		\$801	Other	DC1	
12402 400-AYKR	12402 400-AYKR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Flex Bay Drive, CK	\$974	Each	20%		\$779	Other	DC1	
12402 400-AYKT	12402 400-AYKT	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Cable Hard Drive, CK	\$584	Each	20%		\$468	Other	DC1	
12402 400-AZIM	12402 400-AZIM	PowerEdge Servers	800GB Solid State SAS Mix Use 12Gbps 512e 2.5in Flex Bay, CK	\$1,387	Each	20%		\$1,110	Other	DC1	
12402 400-AZIN	12402 400-AZIN	PowerEdge Servers	1.6TB Solid State SAS Mix Use 12Gbps 512e 2.5in Flex Bay, CK	\$2,469	Each	20%		\$1,975	Other	DC1	
12402 400-BCLU	12402 400-BCLU	PowerEdge Servers	1.92TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, CK	\$5,012	Each	20%		\$4,010	Other	DC1	
12402 400-BCMWW	12402 400-BCMWW	PowerEdge Servers	1.2TB HD SAS 12Gbps 512 2.5in Rear Cable Drive, CK	\$714	Each	20%		\$571	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12402 400-BCMY	12402 400-BCMY	PowerEdge Servers	1.2TB HD SAS 12Gbps 512 2.5in Flex Bay Drive, CK	\$727	Each	20%	\$581	Other	DC1	
12402 400-BCNR	12402 400-BCNR	PowerEdge Servers	480GB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, CK	\$2,517	Each	20%	\$2,014	Other	DC1	
12402 400-BCNW	12402 400-BCNW	PowerEdge Servers	960GB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, CK	\$2,935	Each	20%	\$2,348	Other	DC1	
12402 400-BCWO	12402 400-BCWO	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512 3.5in Rear Cable Hard Drive, CK	\$1,187	Each	20%	\$950	Other	DC1	
12402 400-BCZJ	12402 400-BCZJ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-R, CK	\$5,262	Each	20%	\$4,210	Other	DC1	
12402 400-BCZK	12402 400-BCZK	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Flex Bay Drive, PM5, CK	\$3,790	Each	20%	\$3,032	Other	DC1	
12402 400-BDBG	12402 400-BDBG	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-R, CK	\$1,753	Each	20%	\$1,402	Other	DC1	
12402 400-BDBK	12402 400-BDBK	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-R, CK	\$2,763	Each	20%	\$2,210	Other	DC1	
12402 400-BDGM	12402 400-BDGM	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-M, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
12402 400-BDHC	12402 400-BDHC	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-M, CK	\$2,837	Each	20%	\$2,270	Other	DC1	
12402 400-BDHY	12402 400-BDHY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Flex Bay Drive, PM5, CK	\$5,414	Each	20%	\$4,321	Other	DC1	
12402 400-BDJE	12402 400-BDJE	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-M, CK	\$6,406	Each	20%	\$4,325	Other	DC1	
12402 400-BDKI	12402 400-BDKI	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Flex Bay Drive, PM5, CK	\$2,854	Each	20%	\$2,283	Other	DC1	
12402 400-BDKJ	12402 400-BDKJ	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Flex Bay Drive, PM5, CK	\$1,774	Each	20%	\$1,419	Other	DC1	
12402 400-BDPE	12402 400-BDPE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Flex Bay S4510 Drive, 1	\$3,728	Each	20%	\$2,982	Other	DC1	
12402 400-BDPF	12402 400-BDPF	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled S4510 Drive, 1	\$934	Each	20%	\$747	Other	DC1	
12402 400-BDPN	12402 400-BDPN	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled S4510 Drive, 1	\$625	Each	20%	\$500	Other	DC1	
12402 400-BDPO	12402 400-BDPO	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Flex Bay S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12402 400-BDPY	12402 400-BDPY	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Flex Bay S4510 Drive, 1	\$943	Each	20%	\$754	Other	DC1	
12402 400-BDQC	12402 400-BDQC	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled S4510 Drive, 1	\$3,719	Each	20%	\$2,976	Other	DC1	
12402 400-BDOF	12402 400-BDOF	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Flex Bay S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12402 400-BDQQ	12402 400-BDQQ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled S4510 Drive, 1	\$1,580	Each	20%	\$1,264	Other	DC1	
12402 400-BDUU	12402 400-BDUU	PowerEdge Servers	240GB SSD SATA Mix used 6Gbps 512e hot plug 2.5in Flex Bay Drive,S4610 , CK	\$537	Each	20%	\$430	Other	DC1	
12402 400-BDUV	12402 400-BDUV	PowerEdge Servers	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,S4610 , CK	\$2,595	Each	20%	\$2,076	Other	DC1	
12402 400-BDVC	12402 400-BDVC	PowerEdge Servers	480GB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,S4610 , CK	\$836	Each	20%	\$668	Other	DC1	
12402 400-BDVP	12402 400-BDVP	PowerEdge Servers	960GB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,S4610 , CK	\$1,568	Each	20%	\$1,255	Other	DC1	
12402 400-BDVS	12402 400-BDVS	PowerEdge Servers	480GB SSD SATA Mix used 6Gbps 512e 2.5in Flex Bay Drive,S4610 , CK	\$845	Each	20%	\$676	Other	DC1	
12402 400-BDVT	12402 400-BDVT	PowerEdge Servers	240GB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,S4610 , CK	\$530	Each	20%	\$424	Other	DC1	
12402 400-BDXX	12402 400-BDXX	PowerEdge Servers	960GB SSD SATA Mix used 6Gbps 512e hot plug 2.5in Flex Bay Drive,S4610 , CK	\$1,577	Each	20%	\$1,262	Other	DC1	
12402 400-BDYZ	12402 400-BDYZ	PowerEdge Servers	1.92TB SSD SATA Mix used 6Gbps 512e hot plug 2.5in Flex Bay Drive,S4610 , CK	\$2,603	Each	20%	\$2,082	Other	DC1	
12402 400-BEKF	12402 400-BEKF	PowerEdge Servers	12TB 7K SAS 12Gbps 512e 3.5in Rear Cabled Hard Drive, CUS Kit	\$1,322	Each	20%	\$1,058	Other	DC1	
12402 400-BENO	12402 400-BENO	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Flex Bay, PM5-V,3 DWPD,	\$9,416	Each	20%	\$7,533	Other	DC1	
12402 400-BENV	12402 400-BENV	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Flex Bay, PM5-V, 3 DWPD,	\$5,265	Each	20%	\$4,212	Other	DC1	
12402 400-BEOS	12402 400-BEOS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Rear Cabled, PM5-V, 3	\$9,407	Each	20%	\$7,526	Other	DC1	
12402 400-BEPR	12402 400-BEPR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Rear Cabled, PM5-V, 3	\$5,251	Each	20%	\$4,201	Other	DC1	
12402 400-BEQL	12402 400-BEQL	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Flex Bay, PM5-V,3 DWPD,	\$2,356	Each	20%	\$1,885	Other	DC1	
12402 400-BEON	12402 400-BEON	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Rear Cabled, PM5-V,3	\$3,221	Each	20%	\$2,577	Other	DC1	
12402 400-BFOP	12402 400-BFOP	PowerEdge Servers	7.68TB SSD vSAS 12Gbps 512e 2.5in Flex Bay AG Drive 1 DWPD 14016 TBW, CUS	\$7,913	Each	20%	\$6,331	Other	DC1	
12402 400-BFOR	12402 400-BFOR	PowerEdge Servers	7.68TB SSD vSAS 12Gbps 512e 2.5in Cable Drive AG Drive, 1 DWPD 14016 TBW,	\$7,907	Each	20%	\$6,326	Other	DC1	
12402 400-BFKZ	12402 400-BFKZ	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Rear Cable AG Drive Drive, 1 DWPD 1752	\$1,145	Each	20%	\$916	Other	DC1	
12402 400-BFZB	12402 400-BFZB	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in AG Drive Rear Cable, 1 DWPD 3504 TBW,	\$1,865	Each	20%	\$1,492	Other	DC1	
12402 400-BFZF	12402 400-BFZF	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Flex Bay AG Drive, 1 DWPD 3504 TBW, CUS	\$1,875	Each	20%	\$1,500	Other	DC1	
12402 400-BFZT	12402 400-BFZT	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Flex Bay AG Drive Drive, 1 DWPD 1752 TBW,	\$1,146	Each	20%	\$917	Other	DC1	
12402 400-BG8T	12402 400-BG8T	PowerEdge Servers	3.8TB SSD vSAS RI 12Gbps 512e 2.5in Flex Bay AG Drive 1 DWPD 7008 TBW, CUS	\$3,487	Each	20%	\$2,789	Other	DC1	
12402 400-BHFF	12402 400-BHFF	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Cable Hard Drive, CUS Kit	\$2,427	Each	20%	\$1,942	Other	DC1	
12402 400-BHJH	12402 400-BHJH	PowerEdge Servers	16TB Hard Drive 7K SAS 12Gbps 512e 3.5in Rear Cable, CUS Kit	\$2,655	Each	20%	\$2,124	Other	DC1	
12402 400-BJKP	12402 400-BJKP	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7K 512e 3.5in Rear Cabled, CUS Kit	\$2,453	Each	20%	\$1,962	Other	DC1	
12402 400-BKZB	12402 400-BKZB	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7K 512e 3.5in Rear Cabled, CUS Kit	\$1,553	Each	20%	\$1,242	Other	DC1	
12402 403-BBRN	12402 403-BBRN	PowerEdge Servers	BOSS Controller Card, Customer Install	\$161	Each	20%	\$128	Other	DC1	
12402 405-AAMX	12402 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1	
12402 405-AAMY	12402 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1	
12402 405-AANM	12402 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
12402 406-BBLC	12402 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
12402 414-BBBW	12402 414-BBBW	PowerEdge Servers	Seagate Nitro5000, 960G, NVMe M.2, Solid State Drive, Cus Kit	\$1,610	Each	20%	\$1,288	Other	DC1	
12402 470-ACXE	12402 470-ACXE	PowerEdge Servers	Cable, Slim-A, 4x3.5" HDD, 2x2.5" HDD	\$147	Each	20%	\$118	Other	DC1	
12402 540-BBDV	12402 540-BBDV	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
12402 540-BBDW	12402 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1	
12402 540-BBGR	12402 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1	
12402 540-BBML	12402 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
12402 540-BBRG	12402 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12402 540-BBRN	12402 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12402 540-BBVN	12402 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
12402 540-BBVP	12402 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12402 540-BBVR	12402 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12402 540-BCEX	12402 540-BCEX	PowerEdge Servers	Intel XXV710-DA2 dual port 25GbE SFP28, CK	\$658	Each	20%	\$526	Other	DC1	
12402 555-BDPG	12402 555-BDPG	PowerEdge Servers	Intel X710 Dual Port 10Gb, SFP+, Mezzanine Adapter, Customer Install	\$114	Each	20%	\$91	Other	DC1	
12402 575-BBRN	12402 575-BBRN	PowerEdge Servers	Bracket for Mellanox single port 25Gb SFP OCP mezzanine, CUS	\$6	Each	20%	\$4	Other	DC1	
12402 575-BBRP	12402 575-BBRP	PowerEdge Servers	Bracket for Mellanox single port 50Gb, QSFP, CUS	\$6	Each	20%	\$4	Other	DC1	
12402 575-BBRQ	12402 575-BBRQ	PowerEdge Servers	Dual port RJ45 bracket for OCP mezzanine, CUS	\$6	Each	20%	\$4	Other	DC1	
12415 210-AMQJ	12415 210-AMQJ	PowerEdge Servers	DSS 9630	\$1,520	Each	20%	\$1,216	Other	DC1	
12415 210-APWF	12415 210-APWF	PowerEdge Servers	DSS 9630 Server - DSS RESTRICTED	\$1,520	Each	20%	\$1,216	Other	DC1	
12415 345-BBCK	12415 345-BBCK	PowerEdge Servers	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Rear	\$9,641	Each	20%	\$7,713	Other	DC1	
12415 400-ARUG	12415 400-ARUG	PowerEdge Servers	1TB, SATA6, 7200 rpm, 2.5" hard drive, Customer Kit	\$710	Each	20%	\$568	Other	DC1	
12415 400-AVSS	12415 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1	
12415 400-AWEI	12415 400-AWEI	PowerEdge Servers	PCIe riser with flex cable, Slot 5, CUS	\$6	Each	20%	\$4	Other	DC1	
12415 400-AWEL	12415 400-AWEL	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, OCP mezzanine, CUS	\$362	Each	20%	\$289	Other	DC1	
12415 400-AWEM	12415 400-AWEM	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 25GbE SFP+ Network Adapter, OCP mezzanine, CUS	\$636	Each	20%	\$509	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12415 400-AWEN	12415 400-AWEN	PowerEdge Servers	Mellanox ConnectX-4 Single Port 25GbE SFP28 Network Adapter, OCP Mezzanine,	\$761	Each	20%	\$609	Other	DC1	
12415 400-AWEO	12415 400-AWEO	PowerEdge Servers	Bracket assembly for dual port SFP+ OCP Type II mezzanine in Dell mezzanine slot,	\$131	Each	20%	\$105	Other	DC1	
12415 400-AWEP	12415 400-AWEP	PowerEdge Servers	Bracket assembly for Mellanox single port 25G SFP OCP mezzanine in Dell mezzanine	\$13	Each	20%	\$10	Other	DC1	
12415 400-AWES	12415 400-AWES	PowerEdge Servers	Mellanox ConnectX-4 Single Port 50GbE, SFP28, OCP mezzanine, CUS	\$1,371	Each	20%	\$1,097	Other	DC1	
12415 400-AWGP	12415 400-AWGP	PowerEdge Servers	Bracket and interposer for dual port RJ45 OCP mezzanine in Dell mezzanine slot, CUS	\$19	Each	20%	\$15	Other	DC1	
12415 400-AYKJ	12415 400-AYKJ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Cable Hard Drive, CK	\$1,054	Each	20%	\$844	Other	DC1	
12415 400-AYKN	12415 400-AYKN	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Cable Hard Drive, CK	\$1,002	Each	20%	\$801	Other	DC1	
12415 400-AYKT	12415 400-AYKT	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Cable Hard Drive, CK	\$584	Each	20%	\$468	Other	DC1	
12415 400-BCMW	12415 400-BCMW	PowerEdge Servers	1.2TB HD SAS 12Gbps 512 2.5in Rear Cable Drive, CK	\$714	Each	20%	\$571	Other	DC1	
12415 400-BCZJ	12415 400-BCZJ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-R, CK	\$5,262	Each	20%	\$4,210	Other	DC1	
12415 400-BDBG	12415 400-BDBG	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-R, CK	\$1,753	Each	20%	\$1,402	Other	DC1	
12415 400-BDBK	12415 400-BDBK	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-R, CK	\$2,763	Each	20%	\$2,210	Other	DC1	
12415 400-BDGM	12415 400-BDGM	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-M, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
12415 400-BDHC	12415 400-BDHC	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-M, CK	\$2,837	Each	20%	\$2,270	Other	DC1	
12415 400-BDJE	12415 400-BDJE	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Rear Cabled Drive, PM5-M, CK	\$5,406	Each	20%	\$4,325	Other	DC1	
12415 400-BDFP	12415 400-BDFP	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled 54510 Drive, 1	\$934	Each	20%	\$747	Other	DC1	
12415 400-BDPN	12415 400-BDPN	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled 54510 Drive, 1	\$625	Each	20%	\$500	Other	DC1	
12415 400-BDQC	12415 400-BDQC	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled 54510 Drive, 1	\$3,719	Each	20%	\$2,976	Other	DC1	
12415 400-BDQQ	12415 400-BDQQ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Rear Cabled 54510 Drive, 1	\$1,580	Each	20%	\$1,264	Other	DC1	
12415 400-BDUV	12415 400-BDUV	PowerEdge Servers	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,54610 , CK	\$2,595	Each	20%	\$2,076	Other	DC1	
12415 400-BDVC	12415 400-BDVC	PowerEdge Servers	480GB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,54610 , CK	\$836	Each	20%	\$668	Other	DC1	
12415 400-BDVP	12415 400-BDVP	PowerEdge Servers	960GB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,54610 , CK	\$1,568	Each	20%	\$1,255	Other	DC1	
12415 400-BDVT	12415 400-BDVT	PowerEdge Servers	240GB SSD SATA Mix used 6Gbps 512e 2.5in Rear Cabled Drive,54610 , CK	\$530	Each	20%	\$424	Other	DC1	
12415 400-BEOS	12415 400-BEOS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Rear Cabled, PM5-V,3	\$9,407	Each	20%	\$7,526	Other	DC1	
12415 400-BEPR	12415 400-BEPR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Rear Cabled, PM5-V, 3	\$9,251	Each	20%	\$7,401	Other	DC1	
12415 400-BEQN	12415 400-BEQN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Rear Cabled, PM5-V,3	\$9,221	Each	20%	\$7,377	Other	DC1	
12415 400-BEOP	12415 400-BEOP	PowerEdge Servers	7.68TB SSD vSAS 12Gbps 512e 2.5in Cable Drive AG Drive, 1 DWPD 14016 TBW,	\$7,907	Each	20%	\$6,326	Other	DC1	
12415 400-BFZX	12415 400-BFZX	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Rear Cable AG Drive, 1 DWPD 1752	\$1,145	Each	20%	\$916	Other	DC1	
12415 400-BFZB	12415 400-BFZB	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in AG Drive Rear Cable, 1 DWPD 3504 TBW,	\$1,865	Each	20%	\$1,492	Other	DC1	
12415 403-BBRN	12415 403-BBRN	PowerEdge Servers	BOSS Controller Card, Customer Install	\$161	Each	20%	\$128	Other	DC1	
12415 405-AAMX	12415 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1	
12415 405-AAMY	12415 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1	
12415 405-AANM	12415 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
12415 414-BBBW	12415 414-BBBW	PowerEdge Servers	Seagate Nytro5000, 960G, NVMe M.2, Solid State Drive, Cus Kit	\$1,610	Each	20%	\$1,288	Other	DC1	
12415 540-BBDW	12415 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1	
12415 540-BCEX	12415 540-BCEX	PowerEdge Servers	Intel XXV710-DA2 dual port 25GbE SFP28, CK	\$658	Each	20%	\$526	Other	DC1	
12415 555-BDPG	12415 555-BDPG	PowerEdge Servers	Intel X710 Dual Port 10Gb, SFP+, Mezzanine Adapter, Customer Install	\$114	Each	20%	\$91	Other	DC1	
12415 575-BBRN	12415 575-BBRN	PowerEdge Servers	Bracket for Mellanox single port 25Gb SFP OCP mezzanine, CUS	\$6	Each	20%	\$4	Other	DC1	
12415 575-BBRP	12415 575-BBRP	PowerEdge Servers	Bracket for Mellanox single port 50Gb, QSFP, CUS	\$6	Each	20%	\$4	Other	DC1	
12415 575-BBRQ	12415 575-BBRQ	PowerEdge Servers	Dual port RJ45 bracket for OCP mezzanine, CUS	\$6	Each	20%	\$4	Other	DC1	
13715 400-BKDE	13715 400-BKDE	PowerEdge Servers	16TB Hard Drive SATA 6Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$2,107	Each	20%	\$1,686	Other	DC1	
12685 210-ANUI	12685 210-ANUI	PowerEdge Servers	PowerEdge C4140 Server	\$6,000	Each	20%	\$4,800	Other	DC1	
12685 210-AOYH	12685 210-AOYH	PowerEdge Servers	PowerEdge C4140 Server - DSS RESTRICTED	\$6,000	Each	20%	\$4,800	Other	DC1	
12685 338-BLNE	12685 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12685 338-BLNG	12685 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12685 338-BLNH	12685 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12685 338-BLNJ	12685 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12685 338-BLNL	12685 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12685 338-BLNM	12685 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12685 338-BLNN	12685 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12685 338-BLNO	12685 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1	
12685 338-BLNP	12685 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12685 338-BLNR	12685 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12685 338-BLNT	12685 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12685 338-BLTV	12685 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12685 338-BLTV	12685 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12685 338-BLTZ	12685 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12685 338-BLUB	12685 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12685 338-BRVK	12685 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12685 338-BRVA	12685 338-BRVA	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12685 338-BRVS	12685 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,646	Each	20%	\$2,037	Other	DC1	
12685 338-BSDM	12685 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12685 338-BSDR	12685 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12685 338-BSDU	12685 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12685 338-BSGX	12685 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12685 338-BSGZ	12685 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12685 338-BSHC	12685 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12685 338-BSHE	12685 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12685 338-BSIJ	12685 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12685 338-BTSX	12685 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12685 338-BTSZ	12685 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12685 338-BTTD	12685 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
12685 338-BTTE	12685 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12685 338-BVJZ	12685 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12685 338-BVKC	12685 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12685 338-BVKN	12685 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 20C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1	
12685 338-BVKV	12685 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12685 338-BVKZ	12685 338-BVKZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397	Each	20%	\$3,518	Other	DC1	
12685 385-BBKJ	12685 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12685 385-BBKK	12685 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12685 385-BBKL	12685 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12685 385-BBKW	12685 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
12685 385-BBLF	12685 385-BBLF	PowerEdge Servers	iSDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1	
12685 385-BBLH	12685 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12685 400-ASDQ	12685 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12685 400-BDPR	12685 400-BDPR	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Cabled S4510 Drive, 1	\$934	Each	20%	\$747	Other	DC1	
12685 400-BDVM	12685 400-BDVM	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$836	Each	20%	\$668	Other	DC1	
12685 400-BFGX	12685 400-BFGX	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Cable Drive, S4610, 3 DWPD 10512	\$2,596	Each	20%	\$2,076	Other	DC1	
12685 400-BFHJ	12685 400-BFHJ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Cable Drive, S4610, 3 DWPD 1314	\$530	Each	20%	\$424	Other	DC1	
12685 400-BFHO	12685 400-BFHO	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Cable Drive, S4610 3 DWPD 5256	\$1,569	Each	20%	\$1,255	Other	DC1	
12685 400-BHIG	12685 400-BHIG	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Cabled HK6-R,1 DWPD 1752 TBW,	\$1,224	Each	20%	\$979	Other	DC1	
12685 400-BHKF	12685 400-BHKF	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Cabled HK6-V, 3 DWPD 10512	\$2,343	Each	20%	\$1,874	Other	DC1	
12685 403-BCCE	12685 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12685 403-BCCH	12685 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
12685 403-BCHE	12685 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12685 406-BBLC	12685 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
12685 407-BBOP	12685 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12685 407-BBOS	12685 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12685 407-BBOU	12685 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12685 407-BBOZ	12685 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12685 407-BBVJ	12685 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12685 407-BBWK	12685 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12685 407-BBZM	12685 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$850	Each	20%	\$684	Other	DC1	
12685 407-BBZS	12685 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12685 407-BBZU	12685 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12685 407-BBZV	12685 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12685 407-BCBF	12685 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12685 407-BCBK	12685 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12685 407-BCBN	12685 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
12685 407-BCEX	12685 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12685 407-BCHI	12685 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12685 412-AAIV	12685 412-AAIV	PowerEdge Servers	Heat sink for PowerEdge R640,165W or higher CPU,CK	\$41	Each	20%	\$33	Other	DC1	
12685 450-AECT	12685 450-AECT	PowerEdge Servers	Power Cord, C20 to C19, PDU Style,16A, 250V, 2ft (0.6m),CusKit	\$20	Each	20%	\$16	Other	DC1	
12685 450-AECU	12685 450-AECU	PowerEdge Servers	Power Cord C19/20 2.5M (Qty 1) Kit	\$20	Each	20%	\$16	Other	DC1	
12685 450-AEMY	12685 450-AEMY	PowerEdge Servers	KIT- Power Cord, 250V,2ft,C19/C20,US	\$23	Each	20%	\$19	Other	DC1	
12685 450-AENT	12685 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%	\$336	Other	DC1	
12685 450-AEVX	12685 450-AEVX	PowerEdge Servers	Kit - Jumper cord 250V, 16A,RFT, C20/C19,For Philippines, Guam, Taiwan, Thailand,	\$17	Each	20%	\$14	Other	DC1	
12685 450-AFFY	12685 450-AFFY	PowerEdge Servers	Power Cord, 250V, 16A, NBR14136 to C19, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
12685 450-AGFW	12685 450-AGFW	PowerEdge Servers	Single,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1	
12685 461-AAEN	12685 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12685 470-AATW	12685 470-AATW	PowerEdge Servers	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	DC1	
12685 470-ABGL	12685 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
12685 528-BBKX	12685 528-BBKX	PowerEdge Servers	OME Server Configuration Management,iDRAC9,CUS	\$0	Each	20%	\$0	Other	DC1	
12685 528-BFSK	12685 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12685 528-BFSN	12685 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
12685 540-BBDV	12685 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
12685 540-BBIX	12685 540-BBIX	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, Converged Network Adapter, Low	\$694	Each	20%	\$555	Other	DC1	
12685 540-BBKJ	12685 540-BBKJ	PowerEdge Servers	Mellanox ConnectX-3, Single Port, VPI FDR, QSFP+ Adapter, LP Customer Install	\$1,997	Each	20%	\$1,598	Other	DC1	
12685 540-BBPC	12685 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
12685 540-BBPN	12685 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
12685 540-BBRG	12685 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12685 540-BBVC	12685 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1	
12685 540-BBVD	12685 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1	
12685 540-BBVP	12685 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12685 540-BBVR	12685 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12685 540-BCCN	12685 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$894	Each	20%	\$707	Other	DC1	
12685 540-BCDJ	12685 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12685 540-BCIW	12685 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,687	Each	20%	\$2,134	Other	DC1	
12685 540-BCNJ	12685 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
12685 540-BCQX	12685 540-BCQX	PowerEdge Servers	CUS,CRD,NTWK,C6X,W/UTIL,C4140	\$3,717	Each	20%	\$2,974	Other	DC1	
12685 555-BCKM	12685 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1	
12685 555-BEVI	12685 555-BEVI	PowerEdge Servers	ConnectX-6 VPI adapter card, 100Gb/s (HDR100, EDR IB and 100GbE), Single-Port	\$1,091	Each	20%	\$872	Other	DC1	
12685 623-BBCT	12685 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
12685 623-BBCU	12685 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
12685 623-BBCV	12685 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
12685 623-BBCW	12685 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12685 623-BBCX	12685 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12685 623-BBCY	12685 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
12685 623-BBCZ	12685 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12685 623-BBDB	12685 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12685 623-BBDC	12685 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
12685 623-BBDD	12685 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12685 631-ABPE	12685 631-ABPE	PowerEdge Servers	OpenManage DVD Kit,Poweredge C4140, Customer Install	\$50	Each	20%	\$40	Other	DC1	
12685 634-BLSR	12685 634-BLSR	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12685 770-BBOT	12685 770-BBOT	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, Customer Install	\$150	Each	20%	\$120	Other	DC1	
12252 210-ALBU	12252 210-ALBU	PowerEdge Servers	PowerEdge C6400 Enclosure	\$400	Each	20%	\$320	Other	DC1	
12252 210-AMTD	12252 210-AMTD	PowerEdge Servers	PowerEdge C6400 Enclosure - DSS RESTRICTED	\$400	Each	20%	\$320	Other	DC1	
12252 210-ATWO	12252 210-ATWO	PowerEdge Servers	PowerEdge C6400-R Enclosure	\$400	Each	20%	\$320	Other	DC1	
12252 210-AUOZ	12252 210-AUOZ	PowerEdge Servers	PowerEdge C6400-R Enclosure - DSS RESTRICTED	\$400	Each	20%	\$320	Other	DC1	
12252 450-AENT	12252 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%	\$336	Other	DC1	
12252 450-AEPB	12252 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1	
12252 450-AEYX	12252 450-AEYX	PowerEdge Servers	Kit - Jumper cord 250V, 16A 8FT, C20/C19/For Philippines, Guam, Taiwan, Thailand,	\$17	Each	20%	\$14	Other	DC1	
12252 450-AEVS	12252 450-AEVS	PowerEdge Servers	Power Supply, Non-Redundant, 2000W, CusKit	\$365	Each	20%	\$292	Other	DC1	
12252 450-AFVC	12252 450-AFVC	PowerEdge Servers	Power Cord US, 125v, 3 Meter, Nema 5-15 to C19, Customer Install	\$21	Each	20%	\$17	Other	DC1	
12252 450-AGFW	12252 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply, 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1	
12252 450-AIEF	12252 450-AIEF	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, V2, CusKit	\$396	Each	20%	\$317	Other	DC1	
12252 470-ABGL	12252 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
12252 492-BCDJ	12252 492-BCDJ	PowerEdge Servers	Kit- Dell Adapter - Mini DisplayPort to VGA- S&P	\$37	Each	20%	\$30	Other	DC1	
12252 528-BDXH	12252 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1	
12252 528-BDXI	12252 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1	
12252 528-BDXJ	12252 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1	
12252 623-BBCT	12252 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
12252 623-BBCU	12252 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
12252 623-BBVC	12252 623-BBVC	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
12252 623-BBWC	12252 623-BBWC	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12252 623-BBXC	12252 623-BBXC	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12252 623-BBXY	12252 623-BBXY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
12252 623-BBZC	12252 623-BBZC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12252 623-BBDB	12252 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12252 623-BBDC	12252 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
12252 623-BBDD	12252 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12252 631-ABKU	12252 631-ABKU	PowerEdge Servers	OpenManage DVD Kit, Poweredge C6400/C6420, CUS	\$20	Each	20%	\$16	Other	DC1	
12252 750-ABMM	12252 750-ABMM	PowerEdge Servers	C6400 Sled Blank Filler, CK	\$28	Each	20%	\$22	Other	DC1	
12252 770-BCGB	12252 770-BCGB	PowerEdge Servers	PEC Static Rails, CUS	\$110	Each	20%	\$88	Other	DC1	
12235 210-ALBP	12235 210-ALBP	PowerEdge Servers	PowerEdge C6420	\$1,454	Each	20%	\$1,163	Other	DC1	
12235 210-AMTB	12235 210-AMTB	PowerEdge Servers	PowerEdge C6420 - DSS RESTRICTED	\$1,454	Each	20%	\$1,163	Other	DC1	
12235 330-BBKN	12235 330-BBKN	PowerEdge Servers	PCIe Riser for C6420, Customer Install	\$47	Each	20%	\$37	Other	DC1	
12235 338-BLNB	12235 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12235 338-BLNE	12235 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12235 338-BLNG	12235 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12235 338-BLNH	12235 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12235 338-BLNI	12235 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12235 338-BLNJ	12235 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12235 338-BLNL	12235 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12235 338-BLNM	12235 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12235 338-BLNN	12235 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (105W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12235 338-BLNO	12235 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,597	Each	20%	\$5,255	Other	DC1	
12235 338-BLNP	12235 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12235 338-BLNQ	12235 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12235 338-BLNR	12235 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12235 338-BLNS	12235 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
12235 338-BLNT	12235 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12235 338-BLNV	12235 338-BLNV	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12235 338-BLNZ	12235 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.6G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12235 338-BLTQ	12235 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12235 338-BLTR	12235 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/8T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12235 338-BLTT	12235 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/8T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12235 338-BLTU	12235 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12235 338-BLTV	12235 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12235 338-BLTV	12235 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12235 338-BLTX	12235 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12235 338-BLTZ	12235 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12235 338-BLUB	12235 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12235 338-BRVI	12235 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
12235 338-BRVK	12235 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12235 338-BRVL	12235 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12235 338-BRVP	12235 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
12235 338-BRVQ	12235 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
12235 338-BRVV	12235 338-BRVV	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12235 338-BSDG	12235 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12235 338-BSDJ	12235 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12235 338-BSDK	12235 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12235 338-BSDM	12235 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12235 338-BSDN	12235 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12235 338-BSDD	12235 338-BSDD	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
12235 338-BSDR	12235 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12235 338-BSDU	12235 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12235 338-BSGK	12235 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12235 338-BSGX	12235 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12235 338-BSGY	12235 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
12235 338-BSGZ	12235 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12235 338-BSHC	12235 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12235 338-BSHE	12235 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12235 338-BSHO	12235 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1	
12235 338-BSHV	12235 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12235 338-BSIJ	12235 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12235 338-BSVU	12235 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12235 338-BTSX	12235 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12235 338-BT5Y	12235 338-BT5Y	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1	
12235 338-BT5Z	12235 338-BT5Z	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12235 338-BT7D	12235 338-BT7D	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$8,566	Each	20%	\$5,253	Other	DC1	
12235 338-BT7E	12235 338-BT7E	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12235 338-BT7F	12235 338-BT7F	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1	
12235 338-BTWF	12235 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1	
12235 338-BTWW	12235 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%	\$3,202	Other	DC1	
12235 338-BTWW	12235 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1	
12235 338-BVJY	12235 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1	
12235 338-BVJZ	12235 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12235 338-BVKB	12235 338-BVKB	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%	\$6,316	Other	DC1	
12235 338-BVKC	12235 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12235 338-BVKE	12235 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1	
12235 338-BVKI	12235 338-BVKI	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%	\$4,318	Other	DC1	
12235 338-BVKM	12235 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	Each	20%	\$5,255	Other	DC1	
12235 338-BVKN	12235 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1	
12235 338-BVKP	12235 338-BVKP	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	Each	20%	\$4,044	Other	DC1	
12235 338-BVKT	12235 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12235 338-BVKV	12235 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	
12235 338-BVKN	12235 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,600	Each	20%	\$2,080	Other	DC1	
12235 338-BVXX	12235 338-BVXX	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12235 338-BVZK	12235 338-BVZK	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397	Each	20%	\$3,518	Other	DC1	
12235 345-BBBR	12235 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1	
12235 345-BBCL	12235 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1	
12235 345-BBEZ	12235 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
12235 345-BBFD	12235 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
12235 345-BBFC	12235 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
12235 345-BBFD	12235 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
12235 385-BBKJ	12235 385-BBKJ	PowerEdge Servers	Internal 16GB Microro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12235 385-BBKK	12235 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12235 385-BBKL	12235 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12235 385-BBKV	12235 385-BBKV	PowerEdge Servers	IDRAC9 Enterprise Customer Kit	\$489	Each	20%	\$391	Other	DC1	
12235 400-ASDQ	12235 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12235 400-ATII	12235 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12235 400-ATIJ	12235 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
12235 400-ATIL	12235 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1	
12235 400-ATIN	12235 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12235 400-ATIO	12235 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12235 400-ATIQ	12235 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
12235 400-ATIR	12235 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
12235 400-ATJG	12235 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
12235 400-ATJH	12235 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1	
12235 400-ATJJ	12235 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
12235 400-ATJL	12235 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
12235 400-ATJM	12235 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
12235 400-ATJO	12235 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
12235 400-ATJP	12235 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
12235 400-ATJR	12235 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
12235 400-ATJS	12235 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
12235 400-ATJX	12235 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
12235 400-ATJZ	12235 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
12235 400-ATKB	12235 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1	
12235 400-ATKJ	12235 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$590	Each	20%	\$474	Other	DC1	
12235 400-ATKL	12235 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
12235 400-ATKN	12235 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
12235 400-ATKP	12235 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
12235 400-ATKR	12235 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
12235 400-ATKV	12235 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
12235 400-ATKX	12235 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
12235 400-AUNO	12235 400-AUNO	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
12235 400-AVHE	12235 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
12235 400-AVHG	12235 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
12235 400-AXLH	12235 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
12235 400-AYVR	12235 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%	\$516	Other	DC1	
12235 400-AYWH	12235 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr,3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1	
12235 400-AYWS	12235 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%	\$777	Other	DC1	
12235 400-AYWZ	12235 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1	
12235 400-AYXE	12235 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%	\$507	Other	DC1	
12235 400-AYXH	12235 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1	
12235 400-AZEQ	12235 400-AZEQ	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 5256	\$1,000,000	Each	20%	\$800,000	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12235 400-AZER	12235 400-AZER	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 2628	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12235 400-AZEW	12235 400-AZEW	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12235 400-AZEX	12235 400-AZEX	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12235 400-AZEE	12235 400-AZEE	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12235 400-AZFC	12235 400-AZFC	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12235 400-AZIL	12235 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%		\$1,787	Other	DC1	
12235 400-AZIU	12235 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%		\$1,796	Other	DC1	
12235 400-BBOZ	12235 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-R Dr, 1	\$2,779	Each	20%		\$2,223	Other	DC1	
12235 400-BBPN	12235 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$1,763	Each	20%		\$1,410	Other	DC1	
12235 400-BBPZ	12235 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-R Dr, 1	\$1,769	Each	20%		\$1,415	Other	DC1	
12235 400-BBOE	12235 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Drive, CK	\$5,807	Each	20%		\$4,644	Other	DC1	
12235 400-BBOP	12235 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$2,773	Each	20%		\$2,218	Other	DC1	
12235 400-BBOZ	12235 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$5,272	Each	20%		\$4,217	Other	DC1	
12235 400-BBRH	12235 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-R Dr, 1	\$5,278	Each	20%		\$4,222	Other	DC1	
12235 400-BCGN	12235 400-BCGN	PowerEdge Servers	480GB SSD SATA 3D NAND Flash TLC 6Gbps 2.5 inch Hot-plug Drive Intel S4510,	\$845	Each	20%		\$676	Other	DC1	
12235 400-BCLR	12235 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PMS-V Drive,	\$4,942	Each	20%		\$3,953	Other	DC1	
12235 400-BCLW	12235 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266	Each	20%		\$1,812	Other	DC1	
12235 400-BCMG	12235 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PMS-V MU, 3	\$8,049	Each	20%		\$6,439	Other	DC1	
12235 400-BCMP	12235 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$4,934	Each	20%		\$3,947	Other	DC1	
12235 400-BCMS	12235 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 21024	\$8,042	Each	20%		\$6,433	Other	DC1	
12235 400-BCNJ	12235 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1	
12235 400-BCNN	12235 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977	Each	20%		\$2,381	Other	DC1	
12235 400-BCOD	12235 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,272	Each	20%		\$1,817	Other	DC1	
12235 400-BDGY	12235 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1	
12235 400-BDHR	12235 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774	Each	20%		\$1,420	Other	DC1	
12235 400-BDIB	12235 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$1,780	Each	20%		\$1,424	Other	DC1	
12235 400-BDIE	12235 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$2,729	Each	20%		\$2,183	Other	DC1	
12235 400-BDIL	12235 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845	Each	20%		\$2,276	Other	DC1	
12235 400-BDIZ	12235 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$5,419	Each	20%		\$4,336	Other	DC1	
12235 400-BDPC	12235 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%		\$761	Other	DC1	
12235 400-BDPP	12235 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%		\$511	Other	DC1	
12235 400-BDPO	12235 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%		\$506	Other	DC1	
12235 400-BDPS	12235 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%		\$2,987	Other	DC1	
12235 400-BDQI	12235 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%		\$2,982	Other	DC1	
12235 400-BDQJ	12235 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%		\$1,274	Other	DC1	
12235 400-BDQS	12235 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%		\$1,270	Other	DC1	
12235 400-BDOU	12235 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%		\$756	Other	DC1	
12235 400-BDUC	12235 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%		\$1,268	Other	DC1	
12235 400-BDUD	12235 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$539	Each	20%		\$431	Other	DC1	
12235 400-BDUK	12235 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%		\$435	Other	DC1	
12235 400-BDUO	12235 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$2,602	Each	20%		\$2,082	Other	DC1	
12235 400-BDUX	12235 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, 3 DWPD, 5256	\$1,579	Each	20%		\$1,263	Other	DC1	
12235 400-BDVG	12235 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%		\$2,087	Other	DC1	
12235 400-BDWW	12235 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
12235 400-BDWE	12235 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$844	Each	20%		\$675	Other	DC1	
12235 400-BEDQ	12235 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%		\$4,376	Other	DC1	
12235 400-BEDX	12235 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%		\$8,380	Other	DC1	
12235 400-BEEB	12235 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%		\$4,180	Other	DC1	
12235 400-BEEG	12235 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%		\$1,233	Other	DC1	
12235 400-BEEL	12235 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%		\$2,071	Other	DC1	
12235 400-BEEN	12235 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%		\$3,377	Other	DC1	
12235 400-BEJD	12235 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%		\$2,254	Other	DC1	
12235 400-BENN	12235 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PMS-V Dr, 3	\$5,266	Each	20%		\$4,213	Other	DC1	
12235 400-BENU	12235 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PMS-	\$3,247	Each	20%		\$2,597	Other	DC1	
12235 400-BEPH	12235 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PMS-V-3	\$9,424	Each	20%		\$7,539	Other	DC1	
12235 400-BEPO	12235 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PMS-V	\$5,278	Each	20%		\$4,223	Other	DC1	
12235 400-BEOG	12235 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V-3 DWPD, 5256 TBW,	\$3,234	Each	20%		\$2,587	Other	DC1	
12235 400-BERF	12235 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V-3 DWPD, 21024	\$9,417	Each	20%		\$7,534	Other	DC1	
12235 400-BERK	12235 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%		\$3,062	Other	DC1	
12235 400-BFOI	12235 400-BFOI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,295	Each	20%		\$1,788	Other	DC1	
12235 400-BFOZ	12235 400-BFOZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 2.5in SED Hot-plug Drive, UltraStar DC SA210,	\$1,175	Each	20%		\$940	Other	DC1	
12235 400-BFEK	12235 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%		\$3,094	Other	DC1	
12235 400-BFEP	12235 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%		\$692	Other	DC1	
12235 400-BFLW	12235 400-BFLW	PowerEdge Servers	Intel 8TB NVMe Read Intensive ExpressFlash, 2.5 SFF U.2 Drive w/Dell FW, P4510,	\$7,604	Each	20%		\$6,083	Other	DC1	
12235 400-BFOL	12235 400-BFOL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%		\$2,340	Other	DC1	
12235 400-BFOT	12235 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%		\$4,174	Other	DC1	
12235 400-BFOW	12235 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%		\$1,125	Other	DC1	
12235 400-BFSG	12235 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%		\$2,345	Other	DC1	
12235 400-BFSQ	12235 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
12235 400-BFST	12235 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%		\$1,132	Other	DC1	
12235 400-BGJW	12235 400-BGJW	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PMS-R Hot-Plug	\$4,196	Each	20%		\$3,357	Other	DC1	
12235 400-BGKB	12235 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PMS-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
12235 400-BHFM	12235 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%		\$1,433	Other	DC1	
12235 400-BHHZ	12235 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
12235 400-BHIL	12235 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
12235 400-BHJF	12235 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%		\$2,127	Other	DC1	
12235 400-BHKK	12235 400-BHKK	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12235 400-BHKM	12235 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
12235 400-BHTL	12235 400-BHTL	PowerEdge Servers	960GB SSD SATA 6Gbps 2.5 inch Hot-plug Drive in Tool-less Carrier, Intel S4510,	\$798	Each	20%		\$638	Other	DC1	
12235 400-BHTM	12235 400-BHTM	PowerEdge Servers	1.6TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$2,227	Each	20%		\$1,781	Other	DC1	
12235 400-BHTP	12235 400-BHTP	PowerEdge Servers	7.68TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$9,134	Each	20%		\$7,307	Other	DC1	
12235 400-BHTQ	12235 400-BHTQ	PowerEdge Servers	6.4TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$8,361	Each	20%		\$6,689	Other	DC1	
12235 400-BHTT	12235 400-BHTT	PowerEdge Servers	3.2TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$3,565	Each	20%		\$2,852	Other	DC1	
12235 400-BIBZ	12235 400-BIBZ	PowerEdge Servers	480GB SSD SATA 6Gbps 2.5 inch Hot-plug Drive in Tool-less Carrier, Intel S4510,	\$530	Each	20%		\$424	Other	DC1	
12235 400-BICB	12235 400-BICB	PowerEdge Servers	480GB SSD SATA 6Gbps 2.5 inch Hot-plug Drive in Tool-less Carrier, Intel S4610,	\$750	Each	20%		\$600	Other	DC1	
12235 400-BICC	12235 400-BICC	PowerEdge Servers	960GB SSD SATA 6Gbps 2.5 inch Hot-plug Drive in Tool-less Carrier, Intel S4610,	\$1,210	Each	20%		\$968	Other	DC1	
12235 400-BIIT	12235 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%		\$8,071	Other	DC1	
12235 400-BJLE	12235 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%		\$1,963	Other	DC1	
12235 400-BKEY	12235 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%		\$7,429	Other	DC1	
12235 400-BKFC	12235 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%		\$3,289	Other	DC1	
12235 400-BKFK	12235 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%		\$2,138	Other	DC1	
12235 400-BKFL	12235 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%		\$1,595	Other	DC1	
12235 400-BKFR	12235 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%		\$3,020	Other	DC1	
12235 400-BKGZ	12235 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%		\$6,054	Other	DC1	
12235 400-BKZC	12235 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%		\$1,244	Other	DC1	
12235 400-BLBZ	12235 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%		\$926	Other	DC1	
12235 400-BLFB	12235 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%		\$628	Other	DC1	
12235 400-BLKW	12235 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%		\$650	Other	DC1	
12235 400-BLLB	12235 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%		\$772	Other	DC1	
12235 401-ABHQ	12235 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%		\$933	Other	DC1	
12235 401-ABHS	12235 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
12235 401-ABHX	12235 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%		\$1,559	Other	DC1	
12235 401-ABHY	12235 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,680	Each	20%		\$1,352	Other	DC1	
12235 403-BBRN	12235 403-BBRN	PowerEdge Servers	BOSS Controller Card, Customer Install	\$161	Each	20%		\$128	Other	DC1	
12235 403-BBTZ	12235 403-BBTZ	PowerEdge Servers	BOSS controller card for C6420, Customer Kit	\$1,000	Each	20%		\$800	Other	DC1	
12235 403-BCCE	12235 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHLH, AIC PM1725b, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
12235 403-BCCH	12235 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHLH AIC, PM1725b, CK	\$9,131	Each	20%		\$7,305	Other	DC1	
12235 403-BCHW	12235 403-BCHW	PowerEdge Servers	BOSS controller card, Customer Kit	\$108	Each	20%		\$86	Other	DC1	
12235 403-BCLH	12235 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
12235 403-BCLI	12235 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
12235 405-AAES	12235 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
12235 405-AANG	12235 405-AANG	PowerEdge Servers	PERC H730P Controller Card, Customer Install	\$780	Each	20%		\$624	Other	DC1	
12235 405-AATX	12235 405-AATX	PowerEdge Servers	HBA330 Controller Card, C4240/XR2, Customer Kit	\$477	Each	20%		\$382	Other	DC1	
12235 406-BBLC	12235 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%		\$514	Other	DC1	
12235 407-BBOP	12235 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1	
12235 407-BBOS	12235 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%		\$107	Other	DC1	
12235 407-BBOU	12235 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1	
12235 407-BBOZ	12235 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1	
12235 407-BBZV	12235 407-BBZV	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
12235 407-BBWK	12235 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%		\$1,100	Other	DC1	
12235 407-BBZM	12235 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%		\$664	Other	DC1	
12235 407-BBZU	12235 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%		\$1,136	Other	DC1	
12235 407-BBZV	12235 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 10GbE, Customer Kit	\$1,319	Each	20%		\$1,055	Other	DC1	
12235 407-BCBF	12235 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12235 407-BCBH	12235 407-BCBH	PowerEdge Servers	SFP+ SR 10GbE-1GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$398	Each	20%		\$318	Other	DC1	
12235 407-BCBK	12235 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12235 407-BCBN	12235 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%		\$191	Other	DC1	
12235 407-BCEX	12235 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%		\$1,264	Other	DC1	
12235 407-BCHI	12235 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
12235 412-AAON	12235 412-AAON	PowerEdge Servers	C6420 Heatsink for CPU1, and Heatsink for CPU2, with 14 DIMM Blanks, Customer	\$52	Each	20%		\$42	Other	DC1	
12235 412-AAOO	12235 412-AAOO	PowerEdge Servers	C6420 Heatsink for CPU2, with 12 DIMM Blanks, Customer Install	\$23	Each	20%		\$19	Other	DC1	
12235 412-AAOP	12235 412-AAOP	PowerEdge Servers	C6420 Extended Heatsink for CPU1, Customer Install	\$33	Each	20%		\$26	Other	DC1	
12235 412-AAOQ	12235 412-AAOQ	PowerEdge Servers	C6420 Heatsink for CPU2, with 14 DIMM Blanks, Customer Install	\$24	Each	20%		\$19	Other	DC1	
12235 412-AAOR	12235 412-AAOR	PowerEdge Servers	C6420 Extended Heatsink for CPU1, and Heatsink for CPU2, with 12 DIMM Blanks,	\$56	Each	20%		\$45	Other	DC1	
12235 429-AAOX	12235 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
12235 461-AAEN	12235 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
12235 461-AAEQ	12235 461-AAEQ	PowerEdge Servers	Trusted Platform Module 2.0 for China, CK	\$20	Each	20%		\$16	Other	DC1	
12235 470-AAVG	12235 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
12235 470-AAVH	12235 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
12235 470-AAVJ	12235 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
12235 470-AAVO	12235 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%		\$320	Other	DC1	
12235 470-AAVR	12235 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%		\$120	Other	DC1	
12235 470-AAWE	12235 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%		\$224	Other	DC1	
12235 470-AAWN	12235 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%		\$176	Other	DC1	
12235 470-AAXG	12235 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%		\$360	Other	DC1	
12235 470-AAXH	12235 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%		\$440	Other	DC1	
12235 470-ABPR	12235 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%		\$306	Other	DC1	
12235 470-ABQB	12235 470-ABQB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%		\$459	Other	DC1	
12235 470-ABQF	12235 470-ABQF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%		\$358	Other	DC1	
12235 470-ACIY	12235 470-ACIY	PowerEdge Servers	M.2 Cable for No Backplane, Customer Install	\$33	Each	20%		\$26	Other	DC1	
12235 470-ACJB	12235 470-ACJB	PowerEdge Servers	M.2 Cable for OnBoard SATA, C6420, Customer Install	\$64	Each	20%		\$51	Other	DC1	
12235 470-ACJC	12235 470-ACJC	PowerEdge Servers	M.2 Slimline Cable for NVMe, Customer Install	\$95	Each	20%		\$76	Other	DC1	
12235 528-BFSK	12235 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12235 528-BFSN	12235 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%		\$79	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12235 540-BBDW	12235 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1
12235 540-BBGR	12235 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
12235 540-BBGW	12235 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1
12235 540-BBKI	12235 540-BBKI	PowerEdge Servers	Mellanox ConnectX-3, Single Port, VPI FDR, QSFP+ Adapter, LP Customer Install	\$1,997	Each	20%	\$1,598	Other	DC1
12235 540-BBML	12235 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
12235 540-BBPC	12235 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
12235 540-BBPN	12235 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
12235 540-BBRG	12235 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
12235 540-BBRN	12235 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12235 540-BBVL	12235 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1
12235 540-BBVM	12235 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
12235 540-BBVN	12235 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
12235 540-BBVP	12235 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12235 540-BBVR	12235 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
12235 540-BBWZ	12235 540-BBWZ	PowerEdge Servers	M.2 X16 Chipset SATA Riser for C6420, Customer Install	\$55	Each	20%	\$44	Other	DC1
12235 540-BBXJ	12235 540-BBXJ	PowerEdge Servers	Intel 82599 DP 10G Mezzanine Adapter for C6320P - CusKit	\$446	Each	20%	\$357	Other	DC1
12235 540-BBZM	12235 540-BBZM	PowerEdge Servers	QLogic FastLinQ 4112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1
12235 540-BBZN	12235 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
12235 540-BBZO	12235 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
12235 540-BBCN	12235 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
12235 540-BCDI	12235 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1
12235 540-BCHF	12235 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
12235 540-BCIW	12235 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
12235 540-BCKW	12235 540-BCKW	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card, C6420 only, Customer	\$631	Each	20%	\$505	Other	DC1
12235 540-BCOY	12235 540-BCOY	PowerEdge Servers	CUS_CRD_NTWK,CX6,W/UTIL,C6420	\$3,866	Each	20%	\$3,108	Other	DC1
12235 540-BCXM	12235 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
12235 555-BEVL	12235 555-BEVL	PowerEdge Servers	ConnectX-6 VPI adapter card, 100Gb/s (HDR100, EDR 1B and 100GbE), Single-Port	\$1,091	Each	20%	\$872	Other	DC1
12235 565-BBFM	12235 565-BBFM	PowerEdge Servers	Intel X710 Dual Port 10Gb, SFP+, Mezzanine Adapter and Bracket Customer Install	\$124	Each	20%	\$99	Other	DC1
12235 575-BBWW	12235 575-BBWW	PowerEdge Servers	Intel FPGA PAC 70W FH w/Low Profile bracket Customer Install	\$8,752	Each	20%	\$7,002	Other	DC1
12235 623-BBCT	12235 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1
12235 623-BBCU	12235 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155	Each	20%	\$924	Other	DC1
12235 623-BBCV	12235 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1
12235 623-BBCW	12235 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1
12235 623-BBCX	12235 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1
12235 623-BBCY	12235 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1
12235 623-BBCZ	12235 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1
12235 623-BBDB	12235 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1
12235 623-BBDC	12235 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1
12235 623-BBDD	12235 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1
12235 631-ABKU	12235 631-ABKU	PowerEdge Servers	OpenManage DVD Kit,Poweredge C6400/C6420,CUS	\$20	Each	20%	\$16	Other	DC1
14809 400-BEEN	14809 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
14809 400-BFEK	14809 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
14809 400-BFEP	14809 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$968	Each	20%	\$692	Other	DC1
14809 403-BCWH	14809 403-BCWH	PowerEdge Servers	BOSS controller card, Customer Kit	\$108	Each	20%	\$86	Other	DC1
14809 403-BCLH	14809 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
14809 403-BCLI	14809 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
14809 405-AAWS	14809 405-AAWS	PowerEdge Servers	PERC H745 Controller Adapter, Customer Kit	\$1,263	Each	20%	\$1,010	Other	DC1
14809 405-AAVW	14809 405-AAVW	PowerEdge Servers	PERC H345 Controller, Adapter, Customer Kit	\$497	Each	20%	\$398	Other	DC1
14809 405-AAWV	14809 405-AAWV	PowerEdge Servers	HBA345 Controller Adapter, Customer Kit	\$497	Each	20%	\$398	Other	DC1
14809 405-AAVY	14809 405-AAVY	PowerEdge Servers	PERC H745 Controller Card, Customer Kit	\$1,021	Each	20%	\$817	Other	DC1
14809 461-AAHB	14809 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	DC1
14809 490-BFLB	14809 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1
14809 540-BBDV	14809 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
14809 540-BBHB	14809 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
14809 540-BBML	14809 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
14809 540-BBVM	14809 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
14809 540-BBVN	14809 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
14809 540-BBZN	14809 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
14809 540-BBZO	14809 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
14809 540-BCHF	14809 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
14809 540-BCNJ	14809 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$790	Each	20%	\$624	Other	DC1
14809 540-BCNL	14809 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%	\$2,578	Other	DC1
14809 540-BCOP	14809 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%	\$571	Other	DC1
14809 540-BCOQ	14809 540-BCOQ	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%	\$362	Other	DC1
14809 540-BCOR	14809 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%	\$412	Other	DC1
14809 540-BCOS	14809 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187	Each	20%	\$149	Other	DC1
14809 540-BCOT	14809 540-BCOT	PowerEdge Servers	Intel i350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%	\$316	Other	DC1
14809 540-BCOU	14809 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%	\$345	Other	DC1
14809 540-BCOV	14809 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%	\$462	Other	DC1
14809 540-BCOW	14809 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642	Each	20%	\$514	Other	DC1
14809 540-BCOX	14809 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$582	Each	20%	\$466	Other	DC1
14809 540-BCOY	14809 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%	\$542	Other	DC1
14809 540-BCRY	14809 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE,SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%	\$782	Other	DC1
14809 540-BCSE	14809 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%	\$651	Other	DC1
14809 540-BCSG	14809 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694	Each	20%	\$555	Other	DC1
14809 540-BCSH	14809 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784	Each	20%	\$627	Other	DC1
14809 540-BCXM	14809 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14809 540-BCXP	14809 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
13807 210-ATFB	13807 210-ATFB	PowerEdge Servers	PowerEdge C6525	\$1,720	Each	20%	\$1,376	Other	DC1	
13807 210-ATTO	13807 210-ATTO	PowerEdge Servers	BASE,SV,C6525,BTX	\$1,720	Each	20%	\$1,376	Other	DC1	
13807 210-AUOY	13807 210-AUOY	PowerEdge Servers	PowerEdge C6525 - DSS RESTRICTED	\$1,720	Each	20%	\$1,376	Other	DC1	
13807 338-BWRG	13807 338-BWRG	PowerEdge Servers	AMD EPYC 7F32 3.70GHz, 8C/16T, 256M Cache (180W) DDR4-3200, CK	\$4,316	Each	20%	\$3,453	Other	DC1	
13807 338-BWRI	13807 338-BWRI	PowerEdge Servers	AMD EPYC 7F72 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200, CK	\$6,361	Each	20%	\$5,089	Other	DC1	
13807 338-BWRJ	13807 338-BWRJ	PowerEdge Servers	AMD EPYC 7F72 3.2GHz, 24C/48T, 192M Cache (240W) DDR4-3200, CK	\$7,383	Each	20%	\$5,906	Other	DC1	
13807 345-BBBR	13807 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR, 1	\$9,661	Each	20%	\$7,729	Other	DC1	
13807 345-BBCL	13807 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,664	Each	20%	\$7,723	Other	DC1	
13807 345-BBEZ	13807 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
13807 345-BBFB	13807 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
13807 345-BBFC	13807 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
13807 345-BBFD	13807 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
13807 385-BBKK	13807 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
13807 385-BBKL	13807 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
13807 400-ASDQ	13807 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
13807 400-ATJ	13807 400-ATJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
13807 400-ATIL	13807 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	DC1	
13807 400-ATIO	13807 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
13807 400-ATIQ	13807 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
13807 400-ATIR	13807 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
13807 400-ATJL	13807 400-ATJL	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
13807 400-ATJL	13807 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
13807 400-ATJM	13807 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
13807 400-ATJO	13807 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
13807 400-ATJP	13807 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
13807 400-ATJR	13807 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
13807 400-ATJS	13807 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
13807 400-ATJX	13807 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
13807 400-ATKJ	13807 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
13807 400-ATKL	13807 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
13807 400-ATKN	13807 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
13807 400-ATKP	13807 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
13807 400-ATKR	13807 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
13807 400-ATKV	13807 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
13807 400-ATKX	13807 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
13807 400-AVHE	13807 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
13807 400-AVHG	13807 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
13807 400-AXLH	13807 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
13807 400-AYVR	13807 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%	\$516	Other	DC1	
13807 400-AYVW	13807 400-AYVW	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr,3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1	
13807 400-AYVX	13807 400-AYVX	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%	\$777	Other	DC1	
13807 400-AYVY	13807 400-AYVY	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1	
13807 400-AYVE	13807 400-AYVE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%	\$507	Other	DC1	
13807 400-AYVH	13807 400-AYVH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1	
13807 400-AZEP	13807 400-AZEP	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 5256	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13807 400-AZER	13807 400-AZER	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 2628	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13807 400-AZEW	13807 400-AZEW	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13807 400-AZEX	13807 400-AZEX	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13807 400-AZEF	13807 400-AZEF	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Dr,3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13807 400-AZFC	13807 400-AZFC	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13807 400-AZIL	13807 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1	
13807 400-AZIU	13807 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1	
13807 400-BBOZ	13807 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1	
13807 400-BBPN	13807 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1	
13807 400-BBPZ	13807 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1	
13807 400-BBOE	13807 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
13807 400-BBQP	13807 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	
13807 400-BBQZ	13807 400-BBQZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
13807 400-BBRH	13807 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,223	Other	DC1	
13807 400-BCLR	13807 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
13807 400-BCLW	13807 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,286	Each	20%	\$1,812	Other	DC1	
13807 400-BCMG	13807 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1	
13807 400-BCMP	13807 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
13807 400-BCMS	13807 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
13807 400-BCNJ	13807 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
13807 400-BCNN	13807 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
13807 400-BCOD	13807 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
13807 400-BDGY	13807 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
13807 400-BDHR	13807 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
13807 400-BDIB	13807 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
13807 400-BDIE	13807 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
13807 400-BDIL	13807 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
13807 400-BDIZ	13807 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
13807 400-BDPC	13807 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
13807 400-BDPD	13807 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
13807 400-BDPQ	13807 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13807 400-BDPS	13807 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%		\$2,987	Other	DC1	
13807 400-BDQI	13807 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%		\$2,982	Other	DC1	
13807 400-BDQJ	13807 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%		\$1,274	Other	DC1	
13807 400-BDOS	13807 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%		\$1,270	Other	DC1	
13807 400-BDQU	13807 400-BDQU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%		\$756	Other	DC1	
13807 400-BDUC	13807 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%		\$1,268	Other	DC1	
13807 400-BDUD	13807 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%		\$431	Other	DC1	
13807 400-BDUK	13807 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%		\$435	Other	DC1	
13807 400-BDUJ	13807 400-BDUJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%		\$2,082	Other	DC1	
13807 400-BDUK	13807 400-BDUK	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579	Each	20%		\$1,263	Other	DC1	
13807 400-BDVG	13807 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%		\$2,087	Other	DC1	
13807 400-BDWW	13807 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
13807 400-BDWE	13807 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$844	Each	20%		\$675	Other	DC1	
13807 400-BEDQ	13807 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%		\$4,376	Other	DC1	
13807 400-BEDX	13807 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%		\$8,380	Other	DC1	
13807 400-BEEB	13807 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%		\$4,180	Other	DC1	
13807 400-BEEG	13807 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%		\$1,233	Other	DC1	
13807 400-BEEL	13807 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%		\$2,071	Other	DC1	
13807 400-BEEN	13807 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%		\$3,377	Other	DC1	
13807 400-BEJD	13807 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%		\$2,254	Other	DC1	
13807 400-BEKN	13807 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%		\$1,424	Other	DC1	
13807 400-BEPH	13807 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V.3	\$9,424	Each	20%		\$7,539	Other	DC1	
13807 400-BEOG	13807 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 5256 TBW,	\$3,234	Each	20%		\$2,587	Other	DC1	
13807 400-BERF	13807 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 21024	\$9,417	Each	20%		\$7,534	Other	DC1	
13807 400-BERK	13807 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%		\$3,062	Other	DC1	
13807 400-BFCI	13807 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%		\$1,788	Other	DC1	
13807 400-BFEK	13807 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%		\$3,094	Other	DC1	
13807 400-BFEP	13807 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%		\$692	Other	DC1	
13807 400-BFOL	13807 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%		\$6,337	Other	DC1	
13807 400-BFPF	13807 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%		\$6,333	Other	DC1	
13807 400-BFOL	13807 400-BFOL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%		\$2,340	Other	DC1	
13807 400-BFOT	13807 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%		\$4,174	Other	DC1	
13807 400-BFOW	13807 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%		\$1,125	Other	DC1	
13807 400-BFSG	13807 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%		\$2,345	Other	DC1	
13807 400-BFSQ	13807 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
13807 400-BFST	13807 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%		\$1,132	Other	DC1	
13807 400-BFWP	13807 400-BFWP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%		\$2,597	Other	DC1	
13807 400-BFYB	13807 400-BFYB	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%		\$918	Other	DC1	
13807 400-BFYX	13807 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%		\$1,509	Other	DC1	
13807 400-BFZC	13807 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
13807 400-BFZL	13807 400-BFZL	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
13807 400-BGBO	13807 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
13807 400-BGBX	13807 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive 1	\$4,156	Each	20%		\$1,005	Other	DC1	
13807 400-BGJW	13807 400-BGJW	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,156	Each	20%		\$3,357	Other	DC1	
13807 400-BGKB	13807 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
13807 400-BHFM	13807 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%		\$1,433	Other	DC1	
13807 400-BHHz	13807 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
13807 400-BHIL	13807 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
13807 400-BHJF	13807 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%		\$2,127	Other	DC1	
13807 400-BHKH	13807 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
13807 400-BHKM	13807 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
13807 400-BIEU	13807 400-BIEU	PowerEdge Servers	3.84TB Solid State Drive SATA Mixed Use SED 512e 2.5in w/3.5in HYB CARR HK6-V 3	\$4,094	Each	20%		\$3,275	Other	DC1	
13807 400-BIEX	13807 400-BIEX	PowerEdge Servers	3.84TB Solid State Drive SATA SED Mixed Use 512e 2.5in Hot-Plug HK6-V, 3 TBW	\$4,086	Each	20%		\$3,269	Other	DC1	
13807 400-BIIT	13807 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%		\$8,071	Other	DC1	
13807 400-BKEY	13807 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%		\$7,429	Other	DC1	
13807 400-BKFC	13807 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%		\$3,289	Other	DC1	
13807 400-BKFK	13807 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%		\$2,138	Other	DC1	
13807 400-BKFL	13807 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%		\$1,595	Other	DC1	
13807 400-BKFR	13807 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%		\$3,020	Other	DC1	
13807 400-BKGS	13807 400-BKGS	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%		\$6,054	Other	DC1	
13807 400-BLBZ	13807 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%		\$926	Other	DC1	
13807 400-BLKW	13807 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%		\$650	Other	DC1	
13807 400-BLLB	13807 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%		\$772	Other	DC1	
13807 400-BLLE	13807 400-BLLE	PowerEdge Servers	8TB Hard Drive SATA 6Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,067	Each	20%		\$854	Other	DC1	
13807 400-BLLF	13807 400-BLLF	PowerEdge Servers	4TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$707	Each	20%		\$566	Other	DC1	
13807 400-BLLG	13807 400-BLLG	PowerEdge Servers	2TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$590	Each	20%		\$472	Other	DC1	
13807 400-BLLJ	13807 400-BLLJ	PowerEdge Servers	1TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$505	Each	20%		\$404	Other	DC1	
13807 400-BLLM	13807 400-BLLM	PowerEdge Servers	8TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,116	Each	20%		\$893	Other	DC1	
13807 401-ABHQ	13807 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%		\$933	Other	DC1	
13807 401-ABHS	13807 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
13807 401-ABHX	13807 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%		\$1,559	Other	DC1	
13807 401-ABHY	13807 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%		\$1,352	Other	DC1	
13807 403-BBRN	13807 403-BBRN	PowerEdge Servers	BOSS Controller Card, Customer Install	\$161	Each	20%		\$128	Other	DC1	
13807 403-BBTZ	13807 403-BBTZ	PowerEdge Servers	BOSS controller card for C6420, Customer Kit	\$100	Each	20%		\$80	Other	DC1	
13807 403-BCCE	13807 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHLL, AIC PM1725b, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
13807 403-BCCH	13807 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHLL AIC, PM1725b, CK	\$9,131	Each	20%		\$7,305	Other	DC1	
13807 403-BCHW	13807 403-BCHW	PowerEdge Servers	BOSS controller card, Customer Kit	\$108	Each	20%		\$86	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I/Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13807 403-BCLH	13807 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
13807 403-BCLI	13807 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
13807 405-AAVY	13807 405-AAVY	PowerEdge Servers	PERC H745 Controller Card, Customer Kit	\$1,021	Each	20%		\$817	Other	DC1	
13807 407-BCBN	13807 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%		\$191	Other	DC1	
13807 407-BCEX	13807 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%		\$1,264	Other	DC1	
13807 461-AAHB	13807 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59	Each	20%		\$47	Other	DC1	
13807 470-AAVG	13807 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
13807 470-AAVH	13807 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
13807 470-AAVJ	13807 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
13807 490-BFLB	13807 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passiv, Single Slot, Low Profile GPU Customer Install	\$4,314	Each	20%		\$3,331	Other	DC1	
13807 528-BFSK	13807 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14C, Customer Kit	\$1,000,000	Each	20%		\$800,000	Other	DC1	
13807 528-BFSN	13807 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%		\$79	Other	DC1	
13807 540-BBDV	13807 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%		\$393	Other	DC1	
13807 540-BBHB	13807 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%		\$185	Other	DC1	
13807 540-BBML	13807 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$555	Other	DC1	
13807 540-BBVM	13807 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%		\$571	Other	DC1	
13807 540-BBVN	13807 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
13807 540-BBZN	13807 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%		\$614	Other	DC1	
13807 540-BBZO	13807 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%		\$566	Other	DC1	
13807 540-BBCN	13807 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%		\$707	Other	DC1	
13807 540-BCIW	13807 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%		\$2,134	Other	DC1	
13807 540-BCNJ	13807 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%		\$624	Other	DC1	
13807 540-BCNL	13807 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%		\$2,578	Other	DC1	
13807 540-BCNP	13807 540-BCNP	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile Customer	\$746	Each	20%		\$597	Other	DC1	
13807 540-BCNQ	13807 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%		\$591	Other	DC1	
13807 540-BCNS	13807 540-BCNS	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$681	Each	20%		\$545	Other	DC1	
13807 540-BCOP	13807 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%		\$571	Other	DC1	
13807 540-BCOQ	13807 540-BCOQ	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%		\$362	Other	DC1	
13807 540-BCOR	13807 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%		\$412	Other	DC1	
13807 540-BCOS	13807 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187	Each	20%		\$149	Other	DC1	
13807 540-BCOT	13807 540-BCOT	PowerEdge Servers	Intel I350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%		\$316	Other	DC1	
13807 540-BCOU	13807 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%		\$345	Other	DC1	
13807 540-BCOV	13807 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%		\$462	Other	DC1	
13807 540-BCOW	13807 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642	Each	20%		\$514	Other	DC1	
13807 540-BCOX	13807 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$582	Each	20%		\$466	Other	DC1	
13807 540-BCOY	13807 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%		\$542	Other	DC1	
13807 540-BCRY	13807 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%		\$782	Other	DC1	
13807 540-BCSE	13807 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%		\$651	Other	DC1	
13807 540-BCSG	13807 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694	Each	20%		\$555	Other	DC1	
13807 540-BCSH	13807 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784	Each	20%		\$627	Other	DC1	
13807 540-BCXM	13807 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%		\$2,108	Other	DC1	
1085 210-ADY1	1085 210-ADY1	PowerEdge Servers	PowerEdge FC430 Server Node	\$1,204	Each	20%		\$963	Other	DC1	
1085 210-AFEP	1085 210-AFEP	PowerEdge Servers	PowerEdge FC430 Server Node - DSS RESTRICTED	\$1,204	Each	20%		\$963	Other	DC1	
1085 338-BJET	1085 338-BJET	PowerEdge Servers	Intel Xeon E5-2640 v4 2.4GHz/25M Cache/8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max	\$1,878	Each	20%		\$1,503	Other	DC1	
1085 338-BJEU	1085 338-BJEU	PowerEdge Servers	Intel Xeon E5-2620 v4 2.1GHz/20M Cache/8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max	\$834	Each	20%		\$667	Other	DC1	
1085 338-BJEV	1085 338-BJEV	PowerEdge Servers	Intel Xeon E5-2680 v4 2.4GHz/35M Cache/9.6GT/s QPI,Turbo,HT,14C/28T (120W)	\$3,487	Each	20%		\$2,790	Other	DC1	
1085 338-BJEZ	1085 338-BJEZ	PowerEdge Servers	Intel Xeon E5-2850 v4 2.2GHz/30M Cache/9.6GT/s QPI,Turbo,HT,12C/24T (105W)	\$2,332	Each	20%		\$1,865	Other	DC1	
1085 338-BJFD	1085 338-BJFD	PowerEdge Servers	Intel Xeon E5-2695 v4 2.1GHz/45M Cache/9.6GT/s QPI,Turbo,HT,18C/36T (120W)	\$4,843	Each	20%		\$3,874	Other	DC1	
1085 338-BJFH	1085 338-BJFH	PowerEdge Servers	Intel Xeon E5-2630 v4 2.2GHz/25M Cache/8.0 GT/s QPI Turbo HT 10C/32T (85W) Max	\$1,332	Each	20%		\$1,065	Other	DC1	
1085 338-BJFI	1085 338-BJFI	PowerEdge Servers	Intel Xeon E5-2683 v4 2.1GHz/40M Cache/9.6GT/s QPI,Turbo,HT,16C/32T (120W)	\$3,687	Each	20%		\$2,950	Other	DC1	
1085 385-BBHP	1085 385-BBHP	PowerEdge Servers	iDRAC8 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$489	Each	20%		\$391	Other	DC1	
1085 385-BBJJ	1085 385-BBJJ	PowerEdge Servers	64GB SD Card For iSDSM, CusKit	\$130	Each	20%		\$104	Other	DC1	
1085 385-BBKB	1085 385-BBKB	PowerEdge Servers	32GB SD Card For iSDSM, CusKit	\$107	Each	20%		\$86	Other	DC1	
1085 385-BBLK	1085 385-BBLK	PowerEdge Servers	16GB SD Card For iSDSM, Cus Kit	\$50	Each	20%		\$40	Other	DC1	
1085 400-ASCR	1085 400-ASCR	PowerEdge Servers	200GB Solid State Drive uSATA Mix Use Slim MLC 6Gbps 1.8in Hot-plug Drive, Hawk-	\$584	Each	20%		\$468	Other	DC1	
1085 403-BBLR	1085 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%		\$1,811	Other	DC1	
1085 403-BBMT	1085 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
1085 403-BBCE	1085 403-BBCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725B, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
1085 403-BBCH	1085 403-BBCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725B, CK	\$9,131	Each	20%		\$7,305	Other	DC1	
1085 403-BCLH	1085 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
1085 403-BCLI	1085 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
1085 405-AAES	1085 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
1085 406-BBEL	1085 406-BBEL	PowerEdge Servers	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%		\$1,281	Other	DC1	
1085 406-BBHB	1085 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%		\$1,445	Other	DC1	
1085 406-BBHF	1085 406-BBHF	PowerEdge Servers	Emulex LPe16002B, Dual Port 16Gb Fibre Channel HBA, Low Profile	\$2,309	Each	20%		\$1,847	Other	DC1	
1085 406-BBHP	1085 406-BBHP	PowerEdge Servers	Mellanox ConnectX-3, Single Port, VPI FDR, QSFP+ Mezzanine Card, Customer Install	\$1,936	Each	20%		\$1,549	Other	DC1	
1085 406-BBLC	1085 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%		\$514	Other	DC1	
1085 407-BBOZ	1085 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1	
1085 407-BBQD	1085 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
1085 407-BBVJ	1085 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
1085 412-AAFN	1085 412-AAFN	PowerEdge Servers	Thermal Kit, up to 120W, for FC430 Customer Install	\$56	Each	20%		\$45	Other	DC1	
1085 429-AAOX	1085 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
1085 470-ABBH	1085 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%		\$185	Other	DC1	
1085 470-ABBK	1085 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%		\$238	Other	DC1	
1085 470-ABBM	1085 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%		\$134	Other	DC1	
1085 528-BDXH	1085 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%		\$2,880	Other	DC1	
1085 528-BDXI	1085 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%		\$640	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
1085 528-BDXJ	1085 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1	
1085 528-BFSJ	1085 528-BFSJ	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC8, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
1085 540-BBDV	1085 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
1085 540-BBDW	1085 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1	
1085 540-BBGR	1085 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1	
1085 540-BBGW	1085 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1	
1085 540-BBHB	1085 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
1085 540-BBPC	1085 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
1085 540-BBPN	1085 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
1085 540-BBRG	1085 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
1085 831-AANN	1085 831-AANN	PowerEdge Servers	Dell OpenManage CD Kit for PowerEdge FC430 Server Node, CusKit	\$10	Each	20%	\$8	Other	DC1	
12338 210-ALYN	12338 210-ALYN	PowerEdge Servers	PowerEdge FC640 Server Node	\$2,884	Each	20%	\$2,307	Other	DC1	
12338 210-AMGV	12338 210-AMGV	PowerEdge Servers	PowerEdge FC640 Server Node BCC	\$2,937	Each	20%	\$2,350	Other	DC1	
12338 210-ANZM	12338 210-ANZM	PowerEdge Servers	PowerEdge FC640 Server - DSS RESTRICTED	\$2,884	Each	20%	\$2,307	Other	DC1	
12338 210-ASZY	12338 210-ASZY	PowerEdge Servers	PowerEdge FC640 Server, No LOM - DSS RESTRICTED	\$2,884	Each	20%	\$2,307	Other	DC1	
12338 210-ATCJ	12338 210-ATCJ	PowerEdge Servers	PowerEdge FC640 Server Node (No bNDC)	\$2,884	Each	20%	\$2,307	Other	DC1	
12338 210-ATTK	12338 210-ATTK	PowerEdge Servers	PowerEdge FC640 Server Node (No bNDC), BCC	\$2,937	Each	20%	\$2,350	Other	DC1	
12338 321-BCVX	12338 321-BCVX	PowerEdge Servers	SAS/ SATA FPC cable for M640/FC640, Customer Kit	\$172	Each	20%	\$137	Other	DC1	
12338 321-BCYL	12338 321-BCYL	PowerEdge Servers	SAS/ PCIe FPC cable for FC640, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12338 321-BCYM	12338 321-BCYM	PowerEdge Servers	SATA/ PCIe FPC cable for FC640, Customer Kit	\$84	Each	20%	\$67	Other	DC1	
12338 338-BLNB	12338 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12338 338-BLNE	12338 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12338 338-BLNG	12338 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12338 338-BLNH	12338 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12338 338-BLNI	12338 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12338 338-BLJL	12338 338-BLJL	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12338 338-BLML	12338 338-BLML	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12338 338-BLNM	12338 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12338 338-BLNP	12338 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12338 338-BLNQ	12338 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12338 338-BLNR	12338 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12338 338-BLNT	12338 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12338 338-BLTO	12338 338-BLTO	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/16T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12338 338-BLTR	12338 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12338 338-BLTT	12338 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12338 338-BLTU	12338 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12338 338-BLTV	12338 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12338 338-BLTV	12338 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12338 338-BLTX	12338 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12338 338-BLTZ	12338 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12338 338-BLUB	12338 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12338 338-BRVK	12338 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12338 338-BRVL	12338 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6250 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12338 338-BRVS	12338 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12338 338-BSDG	12338 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12338 338-BSDJ	12338 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12338 338-BSDK	12338 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12338 338-BSDM	12338 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12338 338-BSDN	12338 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12338 338-BSDO	12338 338-BSDO	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/12T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
12338 338-BSDR	12338 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12338 338-BSDU	12338 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12338 338-BSGK	12338 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12338 338-BSGJ	12338 338-BSGJ	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12338 338-BSGZ	12338 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12338 338-BSHC	12338 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12338 338-BSHE	12338 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12338 338-BSHV	12338 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12338 338-BSJU	12338 338-BSJU	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12338 338-BSJU	12338 338-BSJU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$895	Each	20%	\$698	Other	DC1	
12338 338-BTSG	12338 338-BTSG	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12338 338-BTSZ	12338 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12338 338-BTDD	12338 338-BTDD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
12338 338-BTTE	12338 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12338 338-BTTF	12338 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1	
12338 338-BTWW	12338 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%	\$3,202	Other	DC1	
12338 338-BVJY	12338 338-BVJY	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1	
12338 338-BVJZ	12338 338-BVJZ	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/16T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1	
12338 338-BVJK	12338 338-BVJK	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12338 338-BVKE	12338 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12338 338-BVKI	12338 338-BVKI	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1	
12338 338-BVKM	12338 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%	\$4,318	Other	DC1	
12338 338-BVKN	12338 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	Each	20%	\$5,255	Other	DC1	
12338 338-BVKN	12338 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1	
12338 338-BVKP	12338 338-BVKP	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	Each	20%	\$4,044	Other	DC1	
12338 338-BVKT	12338 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12338 338-BVKV	12338 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
12338 338-BVKW	12338 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4	\$2,600	Each	20%	\$2,080	Other	DC1	
12338 338-BVKX	12338 338-BVKX	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12338 338-BVKZ	12338 338-BVKZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397	Each	20%	\$3,518	Other	DC1	
12338 345-BBBW	12338 345-BBBW	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,671	Each	20%	\$7,737	Other	DC1	
12338 385-BBKJ	12338 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12338 385-BBKK	12338 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12338 385-BBKL	12338 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12338 385-BBKW	12338 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1	
12338 385-BBMR	12338 385-BBMR	PowerEdge Servers	Internal Dual SD Module, CK	\$50	Each	20%	\$40	Other	DC1	
12338 400-AJRT	12338 400-AJRT	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CusKit	\$795	Each	20%	\$638	Other	DC1	
12338 400-APGE	12338 400-APGE	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, Cus Kit	\$1,077	Each	20%	\$862	Other	DC1	
12338 400-ASDQ	12338 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12338 400-AUSL	12338 400-AUSL	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,111	Each	20%	\$889	Other	DC1	
12338 400-AUJZ	12338 400-AUJZ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$659	Each	20%	\$527	Other	DC1	
12338 400-AUJY	12338 400-AUJY	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$730	Each	20%	\$584	Other	DC1	
12338 400-AVSS	12338 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1	
12338 400-AZHS	12338 400-AZHS	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,186	Each	20%	\$2,549	Other	DC1	
12338 400-AZIC	12338 400-AZIC	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,259	Each	20%	\$1,807	Other	DC1	
12338 400-BBSZ	12338 400-BBSZ	PowerEdge Servers	7.68TB Solid State 2.5in SAS RI 12Gbps 512e Hot Plug Drive, PM1643, 1DWPD 14016	\$10,255	Each	20%	\$8,204	Other	DC1	
12338 400-BCMD	12338 400-BCMD	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$8,042	Each	20%	\$6,433	Other	DC1	
12338 400-BCMN	12338 400-BCMN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$4,940	Each	20%	\$3,952	Other	DC1	
12338 400-BCND	12338 400-BCND	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,271	Each	20%	\$1,817	Other	DC1	
12338 400-BCNL	12338 400-BCNL	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,982	Each	20%	\$2,386	Other	DC1	
12338 400-BDHP	12338 400-BDHP	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$948	Each	20%	\$759	Other	DC1	
12338 400-BDPI	12338 400-BDPI	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,593	Each	20%	\$1,274	Other	DC1	
12338 400-BDOB	12338 400-BDOB	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$638	Each	20%	\$511	Other	DC1	
12338 400-BDOY	12338 400-BDOY	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,733	Each	20%	\$3,007	Other	DC1	
12338 400-BDUM	12338 400-BDUM	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,608	Each	20%	\$2,086	Other	DC1	
12338 400-BDUN	12338 400-BDUN	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$851	Each	20%	\$681	Other	DC1	
12338 400-BDVB	12338 400-BDVB	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$1,583	Each	20%	\$1,266	Other	DC1	
12338 400-BDWF	12338 400-BDWF	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e hot plug 2.5in Hot Plug Drive S4610, CK	\$542	Each	20%	\$434	Other	DC1	
12338 400-BEDT	12338 400-BEDT	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,482	Each	20%	\$4,385	Other	DC1	
12338 400-BEDW	12338 400-BEDW	PowerEdge Servers	Intel 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,488	Each	20%	\$8,390	Other	DC1	
12338 400-BEDY	12338 400-BEDY	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,598	Each	20%	\$2,079	Other	DC1	
12338 400-BEEE	12338 400-BEEE	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,238	Each	20%	\$4,191	Other	DC1	
12338 400-BEEI	12338 400-BEEI	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,565	Each	20%	\$1,244	Other	DC1	
12338 400-BEET	12338 400-BEET	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,231	Each	20%	\$3,385	Other	DC1	
12338 400-BENZ	12338 400-BENZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in PM5-V Drive, 3 DWPD,	\$5,274	Each	20%	\$4,219	Other	DC1	
12338 400-BEOZ	12338 400-BEOZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 21024	\$9,423	Each	20%	\$7,539	Other	DC1	
12338 400-BERH	12338 400-BERH	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 5256 TBW,	\$2,363	Each	20%	\$1,890	Other	DC1	
12338 400-BERR	12338 400-BERR	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,837	Each	20%	\$3,069	Other	DC1	
12338 400-BFEM	12338 400-BFEM	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,877	Each	20%	\$3,102	Other	DC1	
12338 400-BFER	12338 400-BFER	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$976	Each	20%	\$771	Other	DC1	
12338 400-BFOJ	12338 400-BFOJ	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive Drive 1 DWPD 14016	\$7,929	Each	20%	\$6,343	Other	DC1	
12338 400-BFOJ	12338 400-BFOJ	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,929	Each	20%	\$2,344	Other	DC1	
12338 400-BFRB	12338 400-BFRB	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 5256	\$1,412	Each	20%	\$1,129	Other	DC1	
12338 400-BFRJ	12338 400-BFRJ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 21024	\$5,224	Each	20%	\$4,179	Other	DC1	
12338 400-BFRZ	12338 400-BFRZ	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1 DWPD 1752 TBW,	\$1,153	Each	20%	\$922	Other	DC1	
12338 400-BGCH	12338 400-BGCH	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$676	Each	20%	\$541	Other	DC1	
12338 400-BGZI	12338 400-BGZI	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Hot-Plug Drive 1	\$4,196	Each	20%	\$3,356	Other	DC1	
12338 400-BHBJ	12338 400-BHBJ	PowerEdge Servers	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CUS Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12338 400-BHIK	12338 400-BHIK	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,079	Each	20%	\$863	Other	DC1	
12338 400-BHKL	12338 400-BHKL	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,356	Each	20%	\$1,885	Other	DC1	
12338 400-BIYI	12338 400-BIYI	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,101	Each	20%	\$8,081	Other	DC1	
12338 400-BKFD	12338 400-BKFD	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$2,087	Each	20%	\$1,669	Other	DC1	
12338 400-BKFE	12338 400-BKFE	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$5,559	Each	20%	\$4,447	Other	DC1	
12338 400-BKFF	12338 400-BKFF	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,817	Each	20%	\$6,253	Other	DC1	
12338 400-BKFH	12338 400-BKFH	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,593	Each	20%	\$7,674	Other	DC1	
12338 400-BKFG	12338 400-BKFG	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$3,029	Each	20%	\$2,423	Other	DC1	
12338 400-BKFU	12338 400-BKFU	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$4,119	Each	20%	\$3,295	Other	DC1	
12338 403-BBLR	12338 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,283	Each	20%	\$1,811	Other	DC1	
12338 403-BBLZ	12338 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12338 403-BBMT	12338 403-BBMT	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12338 403-BBMT	12338 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12338 403-BBRN	12338 403-BBRN	PowerEdge Servers	BOSS Controller Card, Customer Install	\$161	Each	20%	\$128	Other	DC1	
12338 403-BCCE	12338 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12338 403-BCCH	12338 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
12338 403-BCLH	12338 403-BCLH	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12338 403-BCLI	12338 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12338 405-AAES	12338 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12338 405-AAFG	12338 405-AAFG	PowerEdge Servers	H330 Controller, Customer Kit	\$292	Each	20%	\$234	Other	DC1	
12338 405-AAFL	12338 405-AAFL	PowerEdge Servers	H730P Controller, Customer Kit	\$726	Each	20%	\$581	Other	DC1	
12338 406-BBEL	12338 406-BBEL	PowerEdge Servers	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1	
12338 406-BBHB	12338 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1	
12338 406-BBHC	12338 406-BBHC	PowerEdge Servers	Qlogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1	
12338 406-BBHD	12338 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1	
12338 406-BBLC	12338 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12338 406-BBMO	12338 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12338 406-BBOG	12338 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12338 407-BBOU	12338 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12338 407-BBOZ	12338 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12338 407-BBWK	12338 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12338 407-BBZS	12338 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12338 407-BBZU	12338 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12338 407-BBZV	12338 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12338 407-BCBF	12338 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12338 407-BCBK	12338 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12338 407-BCBN	12338 407-BCBN	PowerEdge Servers	SFP+ SR Optical for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
12338 407-BCHI	12338 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12338 412-AAJN	12338 412-AAJN	PowerEdge Servers	2 CPU Heatsink for PowerEdge FC640, CK	\$35	Each	20%	\$28	Other	DC1	
12338 412-AAJO	12338 412-AAJO	PowerEdge Servers	1 CPU Heatsink for PowerEdge FC640, CK	\$51	Each	20%	\$41	Other	DC1	
12338 429-AAOX	12338 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL,CusKit	\$61	Each	20%	\$49	Other	DC1	
12338 461-AAEN	12338 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12338 470-AAVG	12338 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12338 470-AAVH	12338 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12338 470-AAVJ	12338 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12338 492-BBQT	12338 492-BBQT	PowerEdge Servers	PowerEdge FC PCIe Mezzanine Adapter	\$159	Each	20%	\$127	Other	DC1	
12338 528-BDXH	12338 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1	
12338 528-BDXI	12338 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1	
12338 528-BDXJ	12338 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1	
12338 528-BFSK	12338 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12338 528-BFSN	12338 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
12338 540-BBDV	12338 540-BBDV	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
12338 540-BBDW	12338 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1	
12338 540-BBET	12338 540-BBET	PowerEdge Servers	QLogic 57840S 10Gb Quad Port KR CNA Blade Network Daughter Card, Customer	\$803	Each	20%	\$643	Other	DC1	
12338 540-BBGR	12338 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1	
12338 540-BBGW	12338 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1	
12338 540-BBHB	12338 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12338 540-BBKI	12338 540-BBKI	PowerEdge Servers	Mellanox ConnectX-3, Single Port, VPI FDR, QSFP+ Adapter, LP Customer Install	\$1,997	Each	20%	\$1,598	Other	DC1	
12338 540-BBML	12338 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
12338 540-BBPC	12338 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
12338 540-BBPN	12338 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
12338 540-BBRG	12338 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12338 540-BBRN	12338 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12338 540-BBVL	12338 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12338 540-BBVM	12338 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12338 540-BBVN	12338 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
12338 540-BBVP	12338 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12338 540-BBZM	12338 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12338 540-BBZN	12338 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12338 540-BBZO	12338 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12338 540-BBCN	12338 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12338 540-BCHS	12338 540-BCHS	PowerEdge Servers	QLogic 57840S 10Gb Quad Port KR CNA Blade Network Daughter Card Customer	\$803	Each	20%	\$643	Other	DC1	
12338 540-BCNJ	12338 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
12338 540-BCXM	12338 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1	
12338 542-BBCH	12338 542-BBCH	PowerEdge Servers	QLogic 57810-k Dual port 10Gb KR CNA Blade Network Daughter Card, Customer	\$357	Each	20%	\$286	Other	DC1	
12338 542-BBCL	12338 542-BBCL	PowerEdge Servers	Broadcom 5720 1Gb Quad Port KR Blade Network Daughter Card, Customer Kit	\$212	Each	20%	\$169	Other	DC1	
12338 542-BBCK	12338 542-BBCK	PowerEdge Servers	Intel x520-k Dual Port 10Gb KR Blade Network Daughter Card, Customer Install	\$519	Each	20%	\$415	Other	DC1	
12338 542-BBCL	12338 542-BBCL	PowerEdge Servers	Intel i350 Quad Port 1 Gigabit, KR Blade Network Daughter Card, Customer Install	\$504	Each	20%	\$403	Other	DC1	
12338 542-BBCM	12338 542-BBCM	PowerEdge Servers	Intel X710 Quad Port, 10Gb KR Blade Network Daughter Card, Customer Install	\$794	Each	20%	\$635	Other	DC1	
12338 555-BCKR	12338 555-BCKR	PowerEdge Servers	Intel X710 Dual Port, 10Gb KR Blade Network Daughter Card, Customer Install	\$509	Each	20%	\$407	Other	DC1	
12338 623-BBBV	12338 623-BBBV	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device,CUS	\$1,353	Each	20%	\$1,083	Other	DC1	
12338 623-BBBZ	12338 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, USER,CUS	\$1,753	Each	20%	\$1,403	Other	DC1	
12338 623-BBCT	12338 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
12338 623-BBCU	12338 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
12338 623-BBVC	12338 623-BBVC	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
12338 623-BBVD	12338 623-BBVD	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12338 623-BBWX	12338 623-BBWX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12338 623-BBXY	12338 623-BBXY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
12338 623-BBZC	12338 623-BBZC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12338 623-BBDB	12338 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12338 623-BBDD	12338 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
12338 623-BBDD	12338 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12338 631-ABLG	12338 631-ABLG	PowerEdge Servers	OpenManage DVD Kit,Poweredge FC640,CUS	\$2	Each	20%	\$2	Other	DC1	
1637 210-ADYK	1637 210-ADYK	PowerEdge Servers	PowerEdge FC830 Server Node	\$2,387	Each	20%	\$1,910	Other	DC1	
1637 210-AHIT	1637 210-AHIT	PowerEdge Servers	PowerEdge FC830 Server Node - DSS RESTRICTED	\$2,387	Each	20%	\$1,910	Other	DC1	
1637 374-BBMK	1637 374-BBMK	PowerEdge Servers	2x Intel Xeon E5-4620 v4 2.1GHz,25M Cache,8.0GT/s QPI 10C/20T,HT,Turbo (105W)	\$6,667	Each	20%	\$5,334	Other	DC1	
1637 374-BBMO	1637 374-BBMO	PowerEdge Servers	2x Intel Xeon E5-4650 v4 2.2GHz,35M Cache,9.6GT/s QPI 14C/28T,HT,Turbo (105W)	\$15,334	Each	20%	\$12,267	Other	DC1	
1637 374-BBMS	1637 374-BBMS	PowerEdge Servers	2x Intel Xeon E5-4669 v4 2.2GHz,55M Cache,9.6GT/s QPI 22C/44T,HT,Turbo (135W)	\$42,001	Each	20%	\$33,601	Other	DC1	
1637 385-BBJY	1637 385-BBJY	PowerEdge Servers	64GB SD Card For iDSDD, CusKit	\$130	Each	20%	\$104	Other	DC1	
1637 385-BBKX	1637 385-BBKX	PowerEdge Servers	32GB SD Card For iDSDD, CusKit	\$107	Each	20%	\$86	Other	DC1	
1637 385-BBLK	1637 385-BBLK	PowerEdge Servers	16GB SD Card For iDSDD, Cus Kit	\$50	Each	20%	\$40	Other	DC1	
1637 400-ADTI	1637 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
1637 400-AESN	1637 400-AESN	PowerEdge Servers	300GB, SAS 6Gbps, 2.5-in, 10K RPM Hard Drive (Hot Plug),Cus Kit	\$406	Each	20%	\$324	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
11637 400-AJPL	11637 400-AJPL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive,CusKit	\$608	Each	20%	\$487	Other	DC1
11637 400-AJQD	11637 400-AJQD	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive,CusKit	\$711	Each	20%	\$568	Other	DC1
11637 400-AJQN	11637 400-AJQN	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,025	Each	20%	\$820	Other	DC1
11637 400-AJRM	11637 400-AJRM	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive,CusKit	\$659	Each	20%	\$527	Other	DC1
11637 400-AMUL	11637 400-AMUL	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,042	Each	20%	\$833	Other	DC1
11637 400-APGE	11637 400-APGE	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,077	Each	20%	\$862	Other	DC1
11637 400-ASCR	11637 400-ASCR	PowerEdge Servers	200GB Solid State Drive uSATA Mix Use Slim MLC 6Gbps 1.8in Hot-plug Drive, Hawk-	\$584	Each	20%	\$468	Other	DC1
11637 400-AUSL	11637 400-AUSL	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,111	Each	20%	\$889	Other	DC1
11637 400-AVBS	11637 400-AVBS	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive,FIPS140-	\$1,287	Each	20%	\$1,030	Other	DC1
11637 400-BBOE	11637 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
11637 400-BEEF	11637 400-BEEF	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,231	Each	20%	\$3,385	Other	DC1
11637 400-BEEH	11637 400-BEEH	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$6,483	Each	20%	\$4,387	Other	DC1
11637 400-BEEJ	11637 400-BEEJ	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,247	Each	20%	\$4,198	Other	DC1
11637 400-BEEP	11637 400-BEEP	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,497	Each	20%	\$8,397	Other	DC1
11637 400-BEEV	11637 400-BEEV	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,555	Each	20%	\$1,244	Other	DC1
11637 400-BEEW	11637 400-BEEW	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,601	Each	20%	\$2,081	Other	DC1
11637 400-BERU	11637 400-BERU	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,838	Each	20%	\$3,070	Other	DC1
11637 400-BHIK	11637 400-BHIK	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,079	Each	20%	\$863	Other	DC1
11637 400-BHKL	11637 400-BHKL	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,356	Each	20%	\$1,885	Other	DC1
11637 400-BIIV	11637 400-BIIV	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,101	Each	20%	\$8,081	Other	DC1
11637 400-BKIS	11637 400-BKIS	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$2,089	Each	20%	\$1,672	Other	DC1
11637 400-BKIJ	11637 400-BKIJ	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$5,561	Each	20%	\$4,448	Other	DC1
11637 400-BKJH	11637 400-BKJH	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$4,120	Each	20%	\$3,296	Other	DC1
11637 400-BKJK	11637 400-BKJK	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,602	Each	20%	\$7,682	Other	DC1
11637 400-BKJM	11637 400-BKJM	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$3,032	Each	20%	\$2,426	Other	DC1
11637 400-BKJO	11637 400-BKJO	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,817	Each	20%	\$6,253	Other	DC1
11637 403-BBLR	11637 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
11637 403-BBLZ	11637 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
11637 403-BBMH	11637 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
11637 403-BBMT	11637 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
11637 403-BCCE	11637 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
11637 403-BCCH	11637 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
11637 403-BCLH	11637 403-BCLH	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
11637 403-BCLI	11637 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
11637 405-AAFG	11637 405-AAFG	PowerEdge Servers	H330 Controller, Customer Kit	\$292	Each	20%	\$234	Other	DC1
11637 405-AAFK	11637 405-AAFK	PowerEdge Servers	H730 Controller, Customer Kit	\$675	Each	20%	\$540	Other	DC1
11637 405-AAFL	11637 405-AAFL	PowerEdge Servers	H730P Controller, Customer Kit	\$726	Each	20%	\$581	Other	DC1
11637 406-BBBG	11637 406-BBBG	PowerEdge Servers	Qlogic 2660, Single Port 16Gb, Fibre Channel HBA, Low Profile	\$1,805	Each	20%	\$1,444	Other	DC1
11637 406-BBLC	11637 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
11637 407-0021	11637 407-0021	PowerEdge Servers	QLogic 57840S 10Gb Quad Port KR Blade Network Daughter Card, Customer Kit	\$803	Each	20%	\$643	Other	DC1
11637 407-BBOZ	11637 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
11637 407-BBOD	11637 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
11637 407-BBVJ	11637 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
11637 412-AAGN	11637 412-AAGN	PowerEdge Servers	Electronic System Documentation and OpenManage DVD Kit, PowerEdge FC830,	\$10	Each	20%	\$8	Other	DC1
11637 528-BDXH	11637 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
11637 528-BDXI	11637 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
11637 528-BDXJ	11637 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
11637 528-BFSJ	11637 528-BFSJ	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC8, Customer Kit	\$99	Each	20%	\$79	Other	DC1
11637 540-BBDV	11637 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
11637 540-BBDW	11637 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1
11637 540-BBGR	11637 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
11637 540-BBPC	11637 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
11637 540-BBPN	11637 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
11637 540-BBRG	11637 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
11637 540-BBRN	11637 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
11637 542-BBCH	11637 542-BBCH	PowerEdge Servers	QLogic 57810-k Dual port 10Gb KR CNA Blade Network Daughter Card, Customer	\$357	Each	20%	\$286	Other	DC1
11637 542-BBCI	11637 542-BBCI	PowerEdge Servers	Broadcom 5720 10Gb Quad Port KR Blade Network Daughter Card,Customer Kit	\$212	Each	20%	\$169	Other	DC1
11637 542-BBCK	11637 542-BBCK	PowerEdge Servers	Intel x520-k Dual Port 10Gb KR Blade Network Daughter Card, Customer Install	\$519	Each	20%	\$415	Other	DC1
11637 542-BBCL	11637 542-BBCL	PowerEdge Servers	Intel I350 Quad Port 1 Gigabit, KR Blade Network Daughter Card, Customer Install	\$504	Each	20%	\$403	Other	DC1
11637 542-BBGM	11637 542-BBGM	PowerEdge Servers	Intel X710 Quad Port 10Gb KR Blade Network Daughter Card, Customer Install	\$794	Each	20%	\$635	Other	DC1
1109 210-AECJ	1109 210-AECJ	PowerEdge Servers	PowerEdge FD332 Storage Node	\$1,989	Each	20%	\$1,599	Other	DC1
1109 210-AGDT	1109 210-AGDT	PowerEdge Servers	PowerEdge FD332 Storage Node DSS RESTRICTED	\$1,989	Each	20%	\$1,599	Other	DC1
1109 400-AHVH	1109 400-AHVH	PowerEdge Servers	Kit - 1TB 7.2K RPM SATA 6Gbps 2.5in Hot-plug Hard Drive	\$728	Each	20%	\$583	Other	DC1
1109 400-AJXM	1109 400-AJXM	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,022	Each	20%	\$818	Other	DC1
1109 400-AKID	1109 400-AKID	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive, CusKit	\$733	Each	20%	\$586	Other	DC1
1109 400-AKLM	1109 400-AKLM	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive, CusKit	\$605	Each	20%	\$484	Other	DC1
1109 400-ALCZ	1109 400-ALCZ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive, CustKit	\$657	Each	20%	\$526	Other	DC1
1109 400-AMPK	1109 400-AMPK	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive,FIPS140-2,	\$798	Each	20%	\$639	Other	DC1
1109 400-AMUF	1109 400-AMUF	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,055	Each	20%	\$844	Other	DC1
1109 400-APGO	1109 400-APGO	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,076	Each	20%	\$860	Other	DC1
1109 400-AVCE	1109 400-AVCE	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,166	Each	20%	\$933	Other	DC1
1109 400-BBOO	1109 400-BBOO	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,765	Each	20%	\$1,412	Other	DC1
1109 400-BBOS	1109 400-BBOS	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$2,776	Each	20%	\$2,220	Other	DC1
1109 400-BBQE	1109 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
1109 400-BBRK	1109 400-BBRK	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$5,276	Each	20%	\$4,221	Other	DC1
1109 400-BCLN	1109 400-BCLN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in PM5-V Dr, 3 DWPD, 10512 TBW, CK	\$4,937	Each	20%	\$3,950	Other	DC1
1109 400-BCLZ	1109 400-BCLZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$8,046	Each	20%	\$6,437	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
1109 400-BCNO	1109 400-BCNO	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,978	Each	20%	\$2,383	Other	DC1
1109 400-BCOB	1109 400-BCOB	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,269	Each	20%	\$1,815	Other	DC1
1109 400-BDHU	1109 400-BDHU	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$2,849	Each	20%	\$2,279	Other	DC1
1109 400-BDID	1109 400-BDID	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$5,418	Each	20%	\$4,334	Other	DC1
1109 400-BDJG	1109 400-BDJG	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$1,777	Each	20%	\$1,422	Other	DC1
1109 400-BDQO	1109 400-BDQO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$636	Each	20%	\$509	Other	DC1
1109 400-BDQZ	1109 400-BDQZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$947	Each	20%	\$757	Other	DC1
1109 400-BDRB	1109 400-BDRB	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,591	Each	20%	\$1,273	Other	DC1
1109 400-BDUF	1109 400-BDUF	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$2,606	Each	20%	\$2,085	Other	DC1
1109 400-BDUQ	1109 400-BDUQ	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$848	Each	20%	\$679	Other	DC1
1109 400-BDUR	1109 400-BDUR	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$541	Each	20%	\$432	Other	DC1
1109 400-BDVH	1109 400-BDVH	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$1,580	Each	20%	\$1,264	Other	DC1
1109 400-BEQO	1109 400-BEQO	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V-3 DWPD, 21024	\$3,240	Each	20%	\$2,592	Other	DC1
1109 400-BEVO	1109 400-BEVO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,269	Each	20%	\$4,215	Other	DC1
1109 400-BEOY	1109 400-BEOY	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V-3 DWPD, 21024	\$9,422	Each	20%	\$7,538	Other	DC1
1109 400-BHU	1109 400-BHU	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, CUS Kit	\$1,236	Each	20%	\$989	Other	DC1
1109 400-BHKK	1109 400-BHKK	PowerEdge Servers	1.92TB SSD SATA SED Read Intensive 512e 2.5in HK6-V, 3 DBW 10512 TBW, CUS	\$2,355	Each	20%	\$1,884	Other	DC1
1109 528-BFSJ	1109 528-BFSJ	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC8, Customer Kit	\$99	Each	20%	\$79	Other	DC1
1109 634-BCTC	1109 634-BCTC	PowerEdge Servers	Kit - PERC FD33x RAID Adapter, Digital License for Single Controller	\$500	Each	20%	\$400	Other	DC1
1109 634-BCTD	1109 634-BCTD	PowerEdge Servers	Kit - PERC FD33xD RAID Adapter, Digital License for Dual Controller	\$900	Each	20%	\$720	Other	DC1
1293 210-ABUX	1293 210-ABUX	PowerEdge Servers	PowerEdge FX2	\$351	Each	20%	\$281	Other	DC1
1293 210-AFEO	1293 210-AFEO	PowerEdge Servers	PowerEdge FX2, DSS	\$350	Each	20%	\$280	Other	DC1
1293 403-BCCE	1293 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHLL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
1293 407-BBOO	1293 407-BBOO	PowerEdge Servers	Dell Networking,Transceiver,SFP,1000BASE-LX,1310nm Wavelength,10km Reach - Kit	\$445	Each	20%	\$356	Other	DC1
1293 407-BBOP	1293 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
1293 407-BBOR	1293 407-BBOR	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-SX connector Customer Kit	\$250	Each	20%	\$200	Other	DC1
1293 407-BBOS	1293 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
1293 407-BBOU	1293 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
1293 430-513S	1293 430-513S	PowerEdge Servers	Dell Networking, Transceiver, Fibre Channel SFP+ SW, 150m Reach, Customer Kit	\$234	Each	20%	\$187	Other	DC1
1293 450-AEVX	1293 450-AEVX	PowerEdge Servers	Kit - Jumper cord 250V,16A,8FT,C20/C19(For Philippines, Guam, Taiwan, Thailand,	\$17	Each	20%	\$14	Other	DC1
1293 450-AFSK	1293 450-AFSK	PowerEdge Servers	C14-C19, PDU Style Power Cord, 15 Amp, 125V-10FT, Customer Install	\$13	Each	20%	\$10	Other	DC1
1293 450-AFVC	1293 450-AFVC	PowerEdge Servers	Power Cord,US,125v,3 Meter,Nema 5-15 to C19, Customer Install	\$21	Each	20%	\$17	Other	DC1
1293 450-AGFW	1293 450-AGFW	PowerEdge Servers	Single,Hot-Plug Power Supply , 2400W,250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1
1293 470-AAVG	1293 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1293 470-AAVH	1293 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1293 470-AAVI	1293 470-AAVI	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	20%	\$248	Other	DC1
1293 470-AAVJ	1293 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1293 470-AAVK	1293 470-AAVK	PowerEdge Servers	Dell Networking,Cable,SFP+ to SFP+, 10GbE,Copper Twinax Direct Attach Cable,0.5	\$65	Each	20%	\$52	Other	DC1
1293 528-BFSJ	1293 528-BFSJ	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC8, Customer Kit	\$99	Each	20%	\$79	Other	DC1
1293 634-BEZP	1293 634-BEZP	PowerEdge Servers	Software, Full-Switch Version, FN I/O Module, Customer Kit	\$450	Each	20%	\$360	Other	DC1
12331 210-ALTL	12331 210-ALTL	PowerEdge Servers	PowerEdge M640 Server	\$377	Each	20%	\$302	Other	DC1
12331 210-AMEF	12331 210-AMEF	PowerEdge Servers	PowerEdge M640 Server	\$1,885	Each	20%	\$1,508	Other	DC1
12331 210-ANZO	12331 210-ANZO	PowerEdge Servers	PowerEdge M640 Server - DSS RESTRICTED	\$377	Each	20%	\$302	Other	DC1
12331 321-BCVJ	12331 321-BCVJ	PowerEdge Servers	SATA/ PCI-E FPC cable for M640, Customer Kit	\$274	Each	20%	\$219	Other	DC1
12331 321-BCVW	12331 321-BCVW	PowerEdge Servers	SAS/ PCI-E FPC cable for M640, Customer Kit	\$94	Each	20%	\$75	Other	DC1
12331 321-BCVX	12331 321-BCVX	PowerEdge Servers	SAS/ SATA FPC cable for M640/C640, Customer Kit	\$172	Each	20%	\$137	Other	DC1
12331 338-BLNB	12331 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12331 338-BLNE	12331 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1
12331 338-BLNG	12331 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12331 338-BLNH	12331 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12331 338-BLNI	12331 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1
12331 338-BLNL	12331 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12331 338-BLNL	12331 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12331 338-BLNM	12331 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1
12331 338-BLNP	12331 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12331 338-BLNO	12331 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12331 338-BLNR	12331 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12331 338-BLNT	12331 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1
12331 338-BLTQ	12331 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1
12331 338-BLTR	12331 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1
12331 338-BLTT	12331 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12331 338-BLTU	12331 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1
12331 338-BLTV	12331 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12331 338-BLTV	12331 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1
12331 338-BLTZ	12331 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1
12331 338-BLUB	12331 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1
12331 338-BRVK	12331 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12331 338-BRVL	12331 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1
12331 338-BRVS	12331 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12331 338-BSDG	12331 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12331 338-BSDJ	12331 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12331 338-BSDK	12331 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1
12331 338-BSDM	12331 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1
12331 338-BSDN	12331 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12331 338-BSDQ	12331 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 8C/8T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1
12331 338-BSDR	12331 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12331 338-BSDU	12331 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12331 400-BKFK	12331 400-BKFK	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,593	Each	20%	\$7,674	Other	DC1
12331 400-BKFO	12331 400-BKFO	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$3,029	Each	20%	\$2,423	Other	DC1
12331 400-BKFU	12331 400-BKFU	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$4,119	Each	20%	\$3,295	Other	DC1
12331 403-BBRN	12331 403-BBRN	PowerEdge Servers	BOSS Controller Card, Customer Install	\$161	Each	20%	\$128	Other	DC1
12331 405-AAFG	12331 405-AAFG	PowerEdge Servers	H330 Controller, Customer Kit	\$292	Each	20%	\$234	Other	DC1
12331 405-AARJ	12331 405-AARJ	PowerEdge Servers	H730P Controller, Customer Kit	\$726	Each	20%	\$581	Other	DC1
12331 407-BBGM	12331 407-BBGM	PowerEdge Servers	QLogic, Transceiver, SFP+, 10Gb, Short-Range, for use in Qlogic 8152/8262 CNA only,	\$384	Each	20%	\$307	Other	DC1
12331 407-BBOS	12331 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12331 407-BBGD	12331 407-BBGD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12331 412-AAJY	12331 412-AAJY	PowerEdge Servers	2 CPU Heatsink for PowerEdge M640, CK	\$30	Each	20%	\$24	Other	DC1
12331 412-AAJY	12331 412-AAJY	PowerEdge Servers	1 CPU Heatsink for PowerEdge M640, CK	\$46	Each	20%	\$37	Other	DC1
12331 429-AAOX	12331 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL CusKit	\$61	Each	20%	\$49	Other	DC1
12331 461-AAEN	12331 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12331 470-AAVG	12331 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12331 470-AAVH	12331 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12331 470-AAVJ	12331 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12331 470-AAVO	12331 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12331 470-AAVR	12331 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12331 470-AAWE	12331 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12331 470-AAWN	12331 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12331 470-AAXG	12331 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12331 470-AAXH	12331 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12331 470-ABLT	12331 470-ABLT	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12331 470-ABLU	12331 470-ABLU	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12331 470-ABLV	12331 470-ABLV	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12331 470-ABLZ	12331 470-ABLZ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
12331 470-ABMD	12331 470-ABMD	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
12331 470-ABMJ	12331 470-ABMJ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
12331 470-ABML	12331 470-ABML	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1
12331 528-BDXH	12331 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
12331 528-BDXI	12331 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
12331 528-BDXJ	12331 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
12331 528-BFSK	12331 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
12331 528-BFSN	12331 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1
12331 540-BBET	12331 540-BBET	PowerEdge Servers	QLogic 57840S 10Gb Quad Port KR CNA Blade Network Daughter Card, Customer	\$803	Each	20%	\$643	Other	DC1
12331 540-BCHS	12331 540-BCHS	PowerEdge Servers	QLogic 57840S 10Gb Quad Port KR CNA Blade Network Daughter Card Customer	\$803	Each	20%	\$643	Other	DC1
12331 542-BBCH	12331 542-BBCH	PowerEdge Servers	QLogic 57810-k Dual port 10Gb KR CNA Blade Network Daughter Card, Customer	\$357	Each	20%	\$286	Other	DC1
12331 542-BBCI	12331 542-BBCI	PowerEdge Servers	Broadcom 5720 1Gb Quad Port KR Blade Network Daughter Card, Customer Kit	\$212	Each	20%	\$169	Other	DC1
12331 542-BBCK	12331 542-BBCK	PowerEdge Servers	Intel x520-k Dual Port 10Gb KR Blade Network Daughter Card, Customer Install	\$519	Each	20%	\$415	Other	DC1
12331 542-BBCL	12331 542-BBCL	PowerEdge Servers	Intel i350 Quad Port 1 Gigabit, KR Blade Network Daughter Card, Customer Install	\$504	Each	20%	\$403	Other	DC1
12331 542-BBGM	12331 542-BBGM	PowerEdge Servers	Intel X710 Quad Port, 10Gb KR Blade Network Daughter Card, Customer Install	\$794	Each	20%	\$635	Other	DC1
12331 543-BBCL	12331 543-BBCL	PowerEdge Servers	Intel 10GbE -xk, Dual Port I/O Card for M-Series Blades, Customer Install	\$788	Each	20%	\$630	Other	DC1
12331 543-BBGN	12331 543-BBGN	PowerEdge Servers	Emulex LPE1205-M 8Gbps Dual Port Fibre Channel I/O Mezz Card for M-Series Blades,	\$961	Each	20%	\$769	Other	DC1
12331 543-BBOP	12331 543-BBOP	PowerEdge Servers	QLogic 57810-k Dual port 10Gb KR CNA Mezz Card for M-Series Blades, Customer	\$417	Each	20%	\$334	Other	DC1
12331 543-BBCT	12331 543-BBCT	PowerEdge Servers	QLogic QME2662 16Gbps Fibre Channel I/O Mezz Card, Customer Install	\$1,414	Each	20%	\$1,131	Other	DC1
12331 543-BBCU	12331 543-BBCU	PowerEdge Servers	Broadcom 5719 Quad port 1GBE Mezz Card for M-Series Blades Customer Kit	\$221	Each	20%	\$176	Other	DC1
12331 543-BBCV	12331 543-BBCV	PowerEdge Servers	Mellanox Connect X3 FDR IB / 56Gb Mezz Card for M-Series Blades, Customer Install	\$2,636	Each	20%	\$2,109	Other	DC1
12331 543-BBCW	12331 543-BBCW	PowerEdge Servers	Emulex LPM16002 16Gbps Dual Port Fibre Channel I/O Mezz Card, Customer Install	\$1,328	Each	20%	\$1,063	Other	DC1
12331 543-BBCX	12331 543-BBCX	PowerEdge Servers	Intel i350 Quad Port 1Gb Serdes Mezz Card for M-Series Blades, Customer Install	\$669	Each	20%	\$535	Other	DC1
12331 555-BCKR	12331 555-BCKR	PowerEdge Servers	Intel X710 Dual Port, 10Gb KR Blade Network Daughter Card, Customer Install	\$509	Each	20%	\$407	Other	DC1
12331 623-BBCT	12331 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1
12331 623-BBCU	12331 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1
12331 623-BBCV	12331 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1
12331 623-BBCW	12331 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1
12331 623-BBCX	12331 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1
12331 623-BBCY	12331 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1
12331 623-BBGC	12331 623-BBGC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1
12331 623-BBBD	12331 623-BBBD	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1
12331 623-BBDD	12331 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1
12331 623-BBDD	12331 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1
12331 631-ABLI	12331 631-ABLI	PowerEdge Servers	OpenManage DVD Kit, Poweredge M640, CUS	\$9	Each	20%	\$7	Other	DC1
12345 210-ALVK	12345 210-ALVK	PowerEdge Servers	PowerEdge M640 Server	\$377	Each	20%	\$302	Other	DC1
12345 210-AMME	12345 210-AMME	PowerEdge Servers	PowerEdge M640 Server, BCC	\$1,885	Each	20%	\$1,508	Other	DC1
12345 321-BCVV	12345 321-BCVV	PowerEdge Servers	SATA/ PCI-E FPC cable for M640, Customer Kit	\$274	Each	20%	\$219	Other	DC1
12345 321-BCVW	12345 321-BCVW	PowerEdge Servers	SAS/ PCI-E FPC cable for M640, Customer Kit	\$94	Each	20%	\$75	Other	DC1
12345 321-BCVX	12345 321-BCVX	PowerEdge Servers	SAS/ SATA FPC cable for M640/FC640, Customer Kit	\$172	Each	20%	\$137	Other	DC1
12345 338-BLNB	12345 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12345 338-BLNE	12345 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1
12345 338-BLNG	12345 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12345 338-BLNH	12345 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12345 338-BLNI	12345 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1
12345 338-BLNJ	12345 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12345 338-BLNL	12345 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12345 338-BLNM	12345 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1
12345 338-BLNP	12345 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12345 338-BLNQ	12345 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12345 338-BLNR	12345 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12345 400-BDVB	12345 400-BDVB	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$1,583		Each	20%	\$1,266	Other	DC1
12345 400-BDWF	12345 400-BDWF	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e hot plug 2.5in Hot Plug Drive,S4610, CK	\$542		Each	20%	\$434	Other	DC1
12345 400-BEDT	12345 400-BEDT	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,482		Each	20%	\$4,385	Other	DC1
12345 400-BEDW	12345 400-BEDW	PowerEdge Servers	Intel 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,488		Each	20%	\$8,390	Other	DC1
12345 400-BEDY	12345 400-BEDY	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,598		Each	20%	\$2,079	Other	DC1
12345 400-BEEE	12345 400-BEEE	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,238		Each	20%	\$4,191	Other	DC1
12345 400-BEEI	12345 400-BEEI	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,555		Each	20%	\$1,244	Other	DC1
12345 400-BEET	12345 400-BEET	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,231		Each	20%	\$3,385	Other	DC1
12345 400-BENZ	12345 400-BENZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in PM5-V Drive, 3 DWPD,	\$9,274		Each	20%	\$4,219	Other	DC1
12345 400-BEOZ	12345 400-BEOZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 21024	\$9,423		Each	20%	\$7,539	Other	DC1
12345 400-BERH	12345 400-BERH	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 5256 TBW,	\$2,363		Each	20%	\$1,890	Other	DC1
12345 400-BERR	12345 400-BERR	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,837		Each	20%	\$3,069	Other	DC1
12345 400-BFEM	12345 400-BFEM	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,877		Each	20%	\$3,102	Other	DC1
12345 400-BFER	12345 400-BFER	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$876		Each	20%	\$701	Other	DC1
12345 400-BFOJ	12345 400-BFOJ	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive 1 DWPD 14016	\$7,929		Each	20%	\$6,343	Other	DC1
12345 400-BFOQ	12345 400-BFOQ	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,929		Each	20%	\$2,344	Other	DC1
12345 400-BFRB	12345 400-BFRB	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 5256	\$1,412		Each	20%	\$1,129	Other	DC1
12345 400-BFRJ	12345 400-BFRJ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 21024	\$5,224		Each	20%	\$4,179	Other	DC1
12345 400-BFZR	12345 400-BFZR	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1 DWPD 1752 TBW,	\$1,153		Each	20%	\$922	Other	DC1
12345 400-BGCH	12345 400-BGCH	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$676		Each	20%	\$541	Other	DC1
12345 400-BGZI	12345 400-BGZI	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5" PM5-R Hot-Plug Drive 1	\$4,196		Each	20%	\$3,356	Other	DC1
12345 400-BHBJ	12345 400-BHBJ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CUS Kit	\$1,000,000		Each	20%	\$800,000	Other	DC1
12345 400-BHIK	12345 400-BHIK	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,079		Each	20%	\$863	Other	DC1
12345 400-BHKL	12345 400-BHKL	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-R, 3 DWB 10512	\$2,356		Each	20%	\$1,885	Other	DC1
12345 400-BIYI	12345 400-BIYI	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,101		Each	20%	\$8,081	Other	DC1
12345 400-BIOU	12345 400-BIOU	PowerEdge Servers	1.2TB Hard Drive SAS FIPS-140 101 512n 2.5in Hot-Plug, CUS Kit	\$806		Each	20%	\$645	Other	DC1
12345 403-BBRN	12345 403-BBRN	PowerEdge Servers	BOSS Controller Card, Customer Install	\$161		Each	20%	\$128	Other	DC1
12345 405-AAFG	12345 405-AAFG	PowerEdge Servers	H330 Controller Customer Kit	\$292		Each	20%	\$234	Other	DC1
12345 405-AARJ	12345 405-AARJ	PowerEdge Servers	H730P Controller, Customer Kit	\$726		Each	20%	\$581	Other	DC1
12345 407-BBGM	12345 407-BBGM	PowerEdge Servers	QLogic, Transceiver, SFP+, 10Gb, Short-Range, for use in Qlogic 8152/8262 CNA only,	\$384		Each	20%	\$307	Other	DC1
12345 407-BBOS	12345 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134		Each	20%	\$107	Other	DC1
12345 407-BBOD	12345 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193		Each	20%	\$154	Other	DC1
12345 429-AAOX	12345 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61		Each	20%	\$49	Other	DC1
12345 461-AAEN	12345 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25		Each	20%	\$20	Other	DC1
12345 470-AAVG	12345 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135		Each	20%	\$108	Other	DC1
12345 470-AAVH	12345 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75		Each	20%	\$60	Other	DC1
12345 470-AAVJ	12345 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
12345 470-AAVO	12345 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400		Each	20%	\$320	Other	DC1
12345 470-AAVR	12345 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150		Each	20%	\$120	Other	DC1
12345 470-AAWE	12345 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280		Each	20%	\$224	Other	DC1
12345 470-AAWN	12345 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220		Each	20%	\$176	Other	DC1
12345 470-AAXG	12345 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450		Each	20%	\$360	Other	DC1
12345 470-AAXH	12345 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550		Each	20%	\$440	Other	DC1
12345 470-ABL7	12345 470-ABL7	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200		Each	20%	\$160	Other	DC1
12345 470-ABLU	12345 470-ABLU	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225		Each	20%	\$180	Other	DC1
12345 470-ABLV	12345 470-ABLV	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165		Each	20%	\$132	Other	DC1
12345 470-ABLZ	12345 470-ABLZ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170		Each	20%	\$136	Other	DC1
12345 470-ABMD	12345 470-ABMD	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310		Each	20%	\$248	Other	DC1
12345 470-ABMJ	12345 470-ABMJ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350		Each	20%	\$280	Other	DC1
12345 470-ABML	12345 470-ABML	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210		Each	20%	\$168	Other	DC1
12345 528-BFSK	12345 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000		Each	20%	\$800,000	Other	DC1
12345 528-BFSN	12345 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99		Each	20%	\$79	Other	DC1
12345 540-BBDR	12345 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729		Each	20%	\$583	Other	DC1
12345 540-BBDW	12345 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729		Each	20%	\$583	Other	DC1
12345 540-BBET	12345 540-BBET	PowerEdge Servers	QLogic 57840S 10Gb Quad Port KR CNA Blade Network Daughter Card, Customer	\$803		Each	20%	\$643	Other	DC1
12345 540-BBHB	12345 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	DC1
12345 540-BCHS	12345 540-BCHS	PowerEdge Servers	QLogic 57840S 10Gb Quad Port KR CNA Blade Network Daughter Card Customer	\$803		Each	20%	\$643	Other	DC1
12345 542-BBCH	12345 542-BBCH	PowerEdge Servers	QLogic 57810-k Dual port 10Gb KR CNA Blade Network Daughter Card, Customer	\$357		Each	20%	\$286	Other	DC1
12345 542-BBCL	12345 542-BBCL	PowerEdge Servers	Broadcom 5720 1Gb Quad Port KR Blade Network Daughter Card, Customer Kit	\$212		Each	20%	\$169	Other	DC1
12345 542-BBCK	12345 542-BBCK	PowerEdge Servers	Intel x520-k Dual Port 10Gb KR Blade Network Daughter Card, Customer Install	\$519		Each	20%	\$415	Other	DC1
12345 542-BBCL	12345 542-BBCL	PowerEdge Servers	Intel i350 Quad Port 1 GigaBit, KR Blade Network Daughter Card, Customer Install	\$504		Each	20%	\$403	Other	DC1
12345 542-BBGM	12345 542-BBGM	PowerEdge Servers	Intel X710 Quad Port, 10Gb KR Blade Network Daughter Card, Customer Install	\$794		Each	20%	\$635	Other	DC1
12345 555-BCKR	12345 555-BCKR	PowerEdge Servers	Intel X710 Dual Port, 10Gb KR Blade Network Daughter Card, Customer Install	\$509		Each	20%	\$407	Other	DC1
12345 623-BBCT	12345 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59		Each	20%	\$47	Other	DC1
12345 623-BBCU	12345 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155		Each	20%	\$924	Other	DC1
12345 623-BBCV	12345 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49		Each	20%	\$39	Other	DC1
12345 623-BBCW	12345 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440		Each	20%	\$352	Other	DC1
12345 623-BBCX	12345 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200		Each	20%	\$1,760	Other	DC1
12345 623-BBCY	12345 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580		Each	20%	\$464	Other	DC1
12345 623-BBCZ	12345 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900		Each	20%	\$2,320	Other	DC1
12345 623-BBDB	12345 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290		Each	20%	\$232	Other	DC1
12345 623-BBDC	12345 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890		Each	20%	\$712	Other	DC1
12345 623-BBDD	12345 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220		Each	20%	\$176	Other	DC1
12345 631-ABLL	12345 631-ABLL	PowerEdge Servers	Electronic System Documentation and OpenManage DVD Kit, PowerEdge	\$9		Each	20%	\$7	Other	DC1
12869 210-AOSE	12869 210-AOSE	PowerEdge Servers	PowerEdge MX5016S Storage Node	\$2,750		Each	20%	\$2,200	Other	DC1
12869 345-BBBT	12869 345-BBBT	PowerEdge Servers	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug,	\$9,668		Each	20%	\$7,734	Other	DC1
12869 345-BBEU	12869 345-BBEU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,255		Each	20%	\$1,804	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12869 345-BBEV	12869 345-BBEV	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in 5 Hot-Plug, 3 DWPD, 8760 TBW, CUS Kit	\$3,196	Each	20%		\$2,556	Other	DC1	
12869 400-BBUK	12869 400-BBUK	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,088	Each	20%		\$871	Other	DC1	
12869 400-BBUO	12869 400-BBUO	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$670	Each	20%		\$536	Other	DC1	
12869 400-BBVF	12869 400-BBVF	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,181	Each	20%		\$945	Other	DC1	
12869 400-BBVK	12869 400-BBVK	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512n 2.5in Hot-plug Drive, PX05SM,10	\$4,140	Each	20%		\$3,312	Other	DC1	
12869 400-BBVQ	12869 400-BBVQ	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$795	Each	20%		\$636	Other	DC1	
12869 400-BBVT	12869 400-BBVT	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$745	Each	20%		\$596	Other	DC1	
12869 400-BBVW	12869 400-BBVW	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512n 2.5in Hot-plug Drive, PX05SR,1	\$1,774	Each	20%		\$1,419	Other	DC1	
12869 400-BBVX	12869 400-BBVX	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$618	Each	20%		\$495	Other	DC1	
12869 400-BBWE	12869 400-BBWE	PowerEdge Servers	3.84TB SSD SAS Mix Use 12Gbps 512n 2.5in Hot-plug Drive, PX05SV,3 DWPD,21024	\$5,253	Each	20%		\$4,203	Other	DC1	
12869 400-BBWG	12869 400-BBWG	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%		\$808	Other	DC1	
12869 400-BEPM	12869 400-BEPM	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512	\$5,282	Each	20%		\$4,225	Other	DC1	
12869 400-BEPS	12869 400-BEPS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,432	Each	20%		\$7,546	Other	DC1	
12869 400-BEQR	12869 400-BEQR	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,253	Each	20%		\$2,602	Other	DC1	
12869 400-BFVL	12869 400-BFVL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PM5-M, CK	\$2,857	Each	20%		\$2,286	Other	DC1	
12869 400-BFVO	12869 400-BFVO	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PM5-M, CK	\$1,786	Each	20%		\$1,429	Other	DC1	
12869 400-BFVP	12869 400-BFVP	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PM5-M, CK	\$5,426	Each	20%		\$4,341	Other	DC1	
12869 400-BGGV	12869 400-BGGV	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CUS Kit	\$1,774	Each	20%		\$1,419	Other	DC1	
12869 400-BGGW	12869 400-BGGW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CUS Kit	\$5,286	Each	20%		\$4,229	Other	DC1	
12869 400-BGHB	12869 400-BGHB	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CUS Kit	\$2,785	Each	20%		\$2,228	Other	DC1	
12869 400-BGHP	12869 400-BGHP	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$8,058	Each	20%		\$6,446	Other	DC1	
12869 400-BGHX	12869 400-BGHX	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$2,994	Each	20%		\$2,395	Other	DC1	
12869 400-BGHY	12869 400-BGHY	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$4,949	Each	20%		\$3,959	Other	DC1	
12869 400-BGBI	12869 400-BGBI	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$2,279	Each	20%		\$1,823	Other	DC1	
12869 400-BGZH	12869 400-BGZH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$4,203	Each	20%		\$3,363	Other	DC1	
12869 528-BFSK	12869 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12869 528-BFSN	12869 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%		\$79	Other	DC1	
12747 210-ANYY	12747 210-ANYY	PowerEdge Servers	PowerEdge MX7000 Enclosure	\$4,450	Each	20%		\$3,560	Other	DC1	
12747 321-BDXT	12747 321-BDXT	PowerEdge Servers	MX7000 Sled Blank, Customer Install	\$25	Each	20%		\$20	Other	DC1	
12747 403-BBZZ	12747 403-BBZZ	PowerEdge Servers	Single Management Module for PowerEdge MX7000 Chassis, Customer Install	\$2,181	Each	20%		\$1,744	Other	DC1	
12747 407-BBWK	12747 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%		\$1,100	Other	DC1	
12747 450-AHUI	12747 450-AHUI	PowerEdge Servers	C20 to C21, PDU Style, 16 AMP, 2.5 Meters, Power Cord, Argentina, Customer Install	\$20	Each	20%		\$16	Other	DC1	
12747 450-AHUJ	12747 450-AHUJ	PowerEdge Servers	C20 to C21, PDU Style, 16 AMP, 8 Feet, Power Cord, Customer Install	\$36	Each	20%		\$29	Other	DC1	
12747 450-AHUK	12747 450-AHUK	PowerEdge Servers	C20 to C21, PDU Style, 16 AMP, 2 Feet, Power Cord, Argentina, Customer Install	\$18	Each	20%		\$15	Other	DC1	
12747 450-AHUL	12747 450-AHUL	PowerEdge Servers	C20 to C21, PDU Style, 16 AMP, 2 Feet, Power Cord, Customer Install	\$19	Each	20%		\$15	Other	DC1	
12747 450-AHWR	12747 450-AHWR	PowerEdge Servers	Single, MX7000 Hot-plug Power Supply, 3000W, (1+0), Customer Install	\$833	Each	20%		\$667	Other	DC1	
12747 492-BCDJ	12747 492-BCDJ	PowerEdge Servers	Kit- Dell Adapter - Mini DisplayPort to VGA- S&P	\$37	Each	20%		\$30	Other	DC1	
12747 542-BBDI	12747 542-BBDI	PowerEdge Servers	PowerEdge MX7000 25Gb Pass Through Module, Customer Install	\$1,664	Each	20%		\$1,331	Other	DC1	
12747 542-BBDJ	12747 542-BBDJ	PowerEdge Servers	PowerEdge MX7000 10Gb Pass Through Module, Customer Install	\$2,275	Each	20%		\$1,820	Other	DC1	
12747 544-BBCR	12747 544-BBCR	PowerEdge Servers	PowerEdge MX5000s SAS I/O Switch, Customer Install	\$1,787	Each	20%		\$1,430	Other	DC1	
12747 544-BBCW	12747 544-BBCW	PowerEdge Servers	MX7000 I/O Module Filler Blank for Fabric C, Customer Install	\$18	Each	20%		\$14	Other	DC1	
12747 544-BB CZ	12747 544-BB CZ	PowerEdge Servers	MX7000 I/O Module Filler Blank for Fabric A/B, Customer Install	\$44	Each	20%		\$35	Other	DC1	
12747 750-ABIL	12747 750-ABIL	PowerEdge Servers	MX7000 Rear Acoustic, Customer Install	\$33	Each	20%		\$26	Other	DC1	
12747 770-BCVM	12747 770-BCVM	PowerEdge Servers	ReadyRail II for MX7000, Customer Install	\$137	Each	20%		\$110	Other	DC1	
12779 210-AOFH	12779 210-AOFH	PowerEdge Servers	PowerEdge MX740C Server	\$1,937	Each	20%		\$1,550	Other	DC1	
12779 210-AO FJ	12779 210-AO FJ	PowerEdge Servers	PowerEdge MX740C Server, BCC	\$1,955	Each	20%		\$1,564	Other	DC1	
12779 330-BBMR	12779 330-BBMR	PowerEdge Servers	Internal SD Module, Customer Install	\$62	Each	20%		\$50	Other	DC1	
12779 338-BLNB	12779 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%		\$2,841	Other	DC1	
12779 338-BLNE	12779 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%		\$3,029	Other	DC1	
12779 338-BLNG	12779 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%		\$3,376	Other	DC1	
12779 338-BLNH	12779 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%		\$3,539	Other	DC1	
12779 338-BLNI	12779 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%		\$3,932	Other	DC1	
12779 338-BLNJ	12779 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%		\$4,178	Other	DC1	
12779 338-BLNL	12779 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%		\$3,909	Other	DC1	
12779 338-BLNM	12779 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%		\$4,711	Other	DC1	
12779 338-BLNN	12779 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%		\$4,677	Other	DC1	
12779 338-BLNO	12779 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%		\$5,253	Other	DC1	
12779 338-BLNP	12779 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%		\$4,912	Other	DC1	
12779 338-BLNQ	12779 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%		\$5,369	Other	DC1	
12779 338-BLNR	12779 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%		\$5,843	Other	DC1	
12779 338-BLNS	12779 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%		\$5,664	Other	DC1	
12779 338-BLNT	12779 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%		\$7,516	Other	DC1	
12779 338-BLNW	12779 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%		\$9,417	Other	DC1	
12779 338-BLNX	12779 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%		\$15,998	Other	DC1	
12779 338-BLTO	12779 338-BLTO	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%		\$491	Other	DC1	
12779 338-BLTR	12779 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%		\$668	Other	DC1	
12779 338-BLTT	12779 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%		\$802	Other	DC1	
12779 338-BLTU	12779 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%		\$757	Other	DC1	
12779 338-BLTV	12779 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%		\$1,113	Other	DC1	
12779 338-BLTV	12779 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%		\$1,602	Other	DC1	
12779 338-BLTX	12779 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%		\$1,954	Other	DC1	
12779 338-BLTZ	12779 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%		\$2,037	Other	DC1	
12779 338-BLUB	12779 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%		\$2,487	Other	DC1	
12779 338-BRVI	12779 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%		\$15,982	Other	DC1	
12779 338-BRVK	12779 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%		\$4,912	Other	DC1	
12779 338-BRVL	12779 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%		\$3,029	Other	DC1	
12779 338-BRVP	12779 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%		\$10,074	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	Other	Product Category (If applicable)
12779 338-BRVQ	12779 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1
12779 338-BRVS	12779 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12779 338-BSDG	12779 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12779 338-BSDJ	12779 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12779 338-BSDK	12779 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1
12779 338-BSDM	12779 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1
12779 338-BSDN	12779 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12779 338-BSDQ	12779 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 8C/16T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1
12779 338-BSDR	12779 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12779 338-BSDU	12779 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1
12779 338-BSGK	12779 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,952	Other	DC1
12779 338-BSGX	12779 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1
12779 338-BSGY	12779 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1
12779 338-BSGZ	12779 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1
12779 338-BSHB	12779 338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1
12779 338-BSHC	12779 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1
12779 338-BSHE	12779 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1
12779 338-BSHO	12779 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1
12779 338-BSHP	12779 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1
12779 338-BSHW	12779 338-BSHW	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1
12779 338-BSHX	12779 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1
12779 338-BSIJ	12779 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1
12779 338-BSIS	12779 338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631	Each	20%	\$8,505	Other	DC1
12779 338-BSIT	12779 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1
12779 338-BSVU	12779 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1
12779 338-BSVX	12779 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$19,220	Each	20%	\$14,576	Other	DC1
12779 338-BSVY	12779 338-BSVY	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,540	Each	20%	\$1,232	Other	DC1
12779 338-BTSX	12779 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12779 338-BTYS	12779 338-BTYS	PowerEdge Servers	Intel Xeon Gold 6222 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1
12779 338-BTSZ	12779 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1
12779 338-BTTC	12779 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1
12779 338-BTTD	12779 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1
12779 338-BTTE	12779 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12779 338-BTTF	12779 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1
12779 338-BTWF	12779 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1
12779 338-BTWG	12779 338-BTWG	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%	\$16,535	Other	DC1
12779 338-BTWL	12779 338-BTWL	PowerEdge Servers	Intel Xeon Gold 5220 2.5G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%	\$3,202	Other	DC1
12779 338-BTWR	12779 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1
12779 338-BTWW	12779 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1
12779 338-BVJY	12779 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/16T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1
12779 338-BVJZ	12779 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12779 338-BVKB	12779 338-BVKB	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%	\$6,316	Other	DC1
12779 338-BVKC	12779 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1
12779 338-BVKE	12779 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1
12779 338-BVKI	12779 338-BVKI	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%	\$4,318	Other	DC1
12779 338-BVKM	12779 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	Each	20%	\$5,255	Other	DC1
12779 338-BVKN	12779 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1
12779 338-BVKP	12779 338-BVKP	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	Each	20%	\$4,044	Other	DC1
12779 338-BVKT	12779 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	Each	20%	\$2,487	Other	DC1
12779 338-BVKV	12779 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1
12779 338-BVKW	12779 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$2,600	Each	20%	\$2,080	Other	DC1
12779 338-BVKX	12779 338-BVKX	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$5,222	Each	20%	\$4,178	Other	DC1
12779 338-BVKZ	12779 338-BVKZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$4,397	Each	20%	\$3,518	Other	DC1
12779 345-BBBS	12779 345-BBBS	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,673	Each	20%	\$7,738	Other	DC1
12779 385-BBKJ	12779 385-BBKJ	PowerEdge Servers	Internal 16GB Micron SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
12779 385-BBKL	12779 385-BBKL	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
12779 385-BBKM	12779 385-BBKM	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
12779 385-BBKN	12779 385-BBKN	PowerEdge Servers	IDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1
12779 385-BBNK	12779 385-BBNK	PowerEdge Servers	INTEL QAT 40G, Customer Install	\$411	Each	20%	\$329	Other	DC1
12779 385-BBNY	12779 385-BBNY	PowerEdge Servers	INTEL QAT 100G, Customer Install	\$861	Each	20%	\$689	Other	DC1
12779 400-ASDQ	12779 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
12779 400-AVSS	12779 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1
12779 400-BBXI	12779 400-BBXI	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, Customer Install	\$1,188	Each	20%	\$950	Other	DC1
12779 400-BBXN	12779 400-BBXN	PowerEdge Servers	400GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug Drive, PM1635a.3 DWPD 2190	\$1,582	Each	20%	\$1,265	Other	DC1
12779 400-BBXC	12779 400-BBXC	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$674	Each	20%	\$539	Other	DC1
12779 400-BCBP	12779 400-BCBP	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, S3520, 1 DWPD,	\$1,949	Each	20%	\$1,559	Other	DC1
12779 400-BCBR	12779 400-BCBR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$1,092	Each	20%	\$874	Other	DC1
12779 400-BCBV	12779 400-BCBV	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$1,198	Each	20%	\$959	Other	DC1
12779 400-BCBZ	12779 400-BCBZ	PowerEdge Servers	800GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, S3520, 1 DWPD,	\$1,894	Each	20%	\$1,515	Other	DC1
12779 400-BCCW	12779 400-BCCW	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$625	Each	20%	\$500	Other	DC1
12779 400-BCDE	12779 400-BCDE	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$802	Each	20%	\$641	Other	DC1
12779 400-BDUO	12779 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
12779 400-BDVG	12779 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1
12779 400-BEDO	12779 400-BEDO	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,241	Each	20%	\$4,192	Other	DC1
12779 400-BEDR	12779 400-BEDR	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,604	Each	20%	\$2,083	Other	DC1
12779 400-BEDU	12779 400-BEDU	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,559	Each	20%	\$1,247	Other	DC1
12779 400-BEDV	12779 400-BEDV	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,487	Each	20%	\$4,390	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12779 400-BEE0	12779 400-BEE0	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,234	Each	20%	\$3,387	Other	DC1
12779 400-BEEQ	12779 400-BEEQ	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,491	Each	20%	\$8,393	Other	DC1
12779 400-BENH	12779 400-BENH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512	\$5,288	Each	20%	\$4,230	Other	DC1
12779 400-BEOB	12779 400-BEOB	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 5256 TBW,	\$3,257	Each	20%	\$2,605	Other	DC1
12779 400-BEOM	12779 400-BEOM	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 21024	\$9,435	Each	20%	\$7,548	Other	DC1
12779 400-BERT	12779 400-BERT	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,841	Each	20%	\$3,073	Other	DC1
12779 400-BFBR	12779 400-BFBR	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,258	Each	20%	\$1,806	Other	DC1
12779 400-BFBZ	12779 400-BFBZ	PowerEdge Servers	1.6TB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$3,199	Each	20%	\$2,559	Other	DC1
12779 400-BFED	12779 400-BFED	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$879	Each	20%	\$703	Other	DC1
12779 400-BFEJ	12779 400-BFEJ	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,896	Each	20%	\$3,104	Other	DC1
12779 400-BFGX	12779 400-BFGX	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Cable Drive, S4610, 3 DWPD 10512	\$2,596	Each	20%	\$2,076	Other	DC1
12779 400-BFHD	12779 400-BFHD	PowerEdge Servers	3.84TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$3,742	Each	20%	\$2,994	Other	DC1
12779 400-BFHF	12779 400-BFHF	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in with 3.5 HYB CARR, S4610, 3 DWPD	\$2,587	Each	20%	\$2,070	Other	DC1
12779 400-BFHI	12779 400-BFHI	PowerEdge Servers	960GB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$960	Each	20%	\$768	Other	DC1
12779 400-BFHJ	12779 400-BFHJ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Cable Drive, S4610, 3 DWPD 1314	\$530	Each	20%	\$424	Other	DC1
12779 400-BFHL	12779 400-BFHL	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD 876	\$647	Each	20%	\$517	Other	DC1
12779 400-BFHN	12779 400-BFHN	PowerEdge Servers	1.92TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$1,601	Each	20%	\$1,281	Other	DC1
12779 400-BFHO	12779 400-BFHO	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Cable Drive, S4610 3 DWPD 5256	\$1,569	Each	20%	\$1,255	Other	DC1
12779 400-BFOO	12779 400-BFOO	PowerEdge Servers	7.68TB SSD vSAS 12Gbps 512e 2.5in Hot-Plug AG Drive Drive 1 DWPD 14016 TBW,	\$7,930	Each	20%	\$6,344	Other	DC1
12779 400-BFRL	12779 400-BFRL	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 5256	\$1,426	Each	20%	\$1,141	Other	DC1
12779 400-BFSM	12779 400-BFSM	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,941	Each	20%	\$2,353	Other	DC1
12779 400-BFVH	12779 400-BFVH	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PM5-M, CK	\$5,428	Each	20%	\$4,342	Other	DC1
12779 400-BFVK	12779 400-BFVK	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PM5-M, CK	\$1,788	Each	20%	\$1,431	Other	DC1
12779 400-BFVR	12779 400-BFVR	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PM5-M, CK	\$2,859	Each	20%	\$2,287	Other	DC1
12779 400-BFYC	12779 400-BFYC	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,166	Each	20%	\$933	Other	DC1
12779 400-BGBY	12779 400-BGBY	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,898	Each	20%	\$1,519	Other	DC1
12779 400-BGCB	12779 400-BGCB	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive 1 DWPD 7008 TBW, CUS	\$3,558	Each	20%	\$2,807	Other	DC1
12779 400-BGGU	12779 400-BGGU	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CUS Kit	\$2,789	Each	20%	\$2,231	Other	DC1
12779 400-BGGZ	12779 400-BGGZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CUS Kit	\$5,288	Each	20%	\$4,230	Other	DC1
12779 400-BGHD	12779 400-BGHD	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CUS Kit	\$1,778	Each	20%	\$1,422	Other	DC1
12779 400-BGHI	12779 400-BGHI	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 21024	\$5,234	Each	20%	\$4,187	Other	DC1
12779 400-BGHT	12779 400-BGHT	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$8,060	Each	20%	\$6,448	Other	DC1
12779 400-BGHU	12779 400-BGHU	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$2,996	Each	20%	\$2,397	Other	DC1
12779 400-BGIC	12779 400-BGIC	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$2,280	Each	20%	\$1,824	Other	DC1
12779 400-BGID	12779 400-BGID	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$4,949	Each	20%	\$3,959	Other	DC1
12779 400-BGZE	12779 400-BGZE	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$4,206	Each	20%	\$3,365	Other	DC1
12779 400-BHHY	12779 400-BHHY	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,248	Each	20%	\$998	Other	DC1
12779 400-BHKN	12779 400-BHKN	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,367	Each	20%	\$1,894	Other	DC1
12779 400-BIUI	12779 400-BIUI	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,105	Each	20%	\$8,084	Other	DC1
12779 400-BKFB	12779 400-BKFB	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,820	Each	20%	\$6,256	Other	DC1
12779 400-BKFG	12779 400-BKFG	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$4,124	Each	20%	\$3,299	Other	DC1
12779 400-BKFI	12779 400-BKFI	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$2,092	Each	20%	\$1,673	Other	DC1
12779 400-BKFO	12779 400-BKFO	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,596	Each	20%	\$7,677	Other	DC1
12779 400-BKFS	12779 400-BKFS	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$3,035	Each	20%	\$2,428	Other	DC1
12779 400-BKFT	12779 400-BKFT	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$5,565	Each	20%	\$4,452	Other	DC1
12779 400-BKWL	12779 400-BKWL	PowerEdge Servers	2.4TB Hard Drive SAS FIPS-140 10K 512e 2.5in Hot-Plug, CUS Kit	\$1,348	Each	20%	\$1,079	Other	DC1
12779 403-BBYO	12779 403-BBYO	PowerEdge Servers	BOSS Controller Card, Blade, CK	\$155	Each	20%	\$124	Other	DC1
12779 405-AATG	12779 405-AATG	PowerEdge Servers	PERC H745P RAID Controller, Customer Install	\$1,445	Each	20%	\$1,156	Other	DC1
12779 405-AATH	12779 405-AATH	PowerEdge Servers	HBA330 SAS Controller, Customer Install	\$449	Each	20%	\$359	Other	DC1
12779 405-AATI	12779 405-AATI	PowerEdge Servers	PERC H730P RAID Controller, Customer Install	\$802	Each	20%	\$642	Other	DC1
12779 405-AATJ	12779 405-AATJ	PowerEdge Servers	HBA330 SAS Controller, MiniMezz for Fabric C, Customer Install	\$452	Each	20%	\$361	Other	DC1
12779 412-AAQO	12779 412-AAQO	PowerEdge Servers	CPU Heatsink, Front, MX740C, Customer Install	\$41	Each	20%	\$33	Other	DC1
12779 412-AAQP	12779 412-AAQP	PowerEdge Servers	CPU Heatsink, Rear, MX740C, Customer Install	\$59	Each	20%	\$47	Other	DC1
12779 461-AAEN	12779 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12779 528-BFSK	12779 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
12779 528-BFSN	12779 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1
12779 540-BCGX	12779 540-BCGX	PowerEdge Servers	Intel XXV710 Dual Port 10/25GbE Mezzanine Card Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12779 540-BCJD	12779 540-BCJD	PowerEdge Servers	QLogic 2742 Dual Port 32Gb Fibre Channel Mini-Mezz Card Customer Install	\$1,757	Each	20%	\$1,406	Other	DC1
12779 540-BCJE	12779 540-BCJE	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel Mini-Mezz Card Customer Install	\$1,462	Each	20%	\$1,170	Other	DC1
12779 540-BCJF	12779 540-BCJF	PowerEdge Servers	QLogic FastLink 44252 Dual Port 10/25GbE Mezzanine Card with Storage Offloads	\$912	Each	20%	\$730	Other	DC1
12779 544-BBCU	12779 544-BBCU	PowerEdge Servers	Emulex LPM32002 Dual Port 32Gb Fibre Channel Mini-Mezz Card Customer Install	\$1,575	Each	20%	\$1,260	Other	DC1
12779 544-BBCV	12779 544-BBCV	PowerEdge Servers	Emulex LPM31002 Dual Port 16Gb Fibre Channel Mini-Mezz Card Customer Install	\$1,325	Each	20%	\$1,060	Other	DC1
12779 555-BGFZ	12779 555-BGFZ	PowerEdge Servers	Broadcom 57504 Quad-port 25GbE Blade, Mezzanine Card Customer Kit	\$1,591	Each	20%	\$1,273	Other	DC1
12779 623-BBCT	12779 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1
12779 623-BBCU	12779 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1
12779 623-BBCV	12779 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1
12779 623-BBCW	12779 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1
12779 623-BBCX	12779 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1
12779 623-BBCY	12779 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1
12779 623-BBCZ	12779 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1
12779 623-BBDD	12779 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1
12779 623-BBDC	12779 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1
12779 623-BBDD	12779 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1
14804 330-BBMR	14804 330-BBMR	PowerEdge Servers	Internal SD Module, Customer Install	\$62	Each	20%	\$50	Other	DC1
14804 345-BBBS	14804 345-BBBS	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,673	Each	20%	\$7,738	Other	DC1
14804 400-ASDQ	14804 400-ASDQ	PowerEdge Servers	240GB M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
14804 400-AVSS	14804 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L (Column I*Column K)			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14804 400-BBXI	14804 400-BBXI	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, Customer Install	\$1,188	Each	20%	\$950	Other	DC1	
14804 400-BCBR	14804 400-BCBR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$1,092	Each	20%	\$874	Other	DC1	
14804 400-BEDO	14804 400-BEDO	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,241	Each	20%	\$4,192	Other	DC1	
14804 400-BEDR	14804 400-BEDR	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,604	Each	20%	\$2,083	Other	DC1	
14804 400-BEDU	14804 400-BEDU	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$1,559	Each	20%	\$1,247	Other	DC1	
14804 400-BEDV	14804 400-BEDV	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,487	Each	20%	\$4,390	Other	DC1	
14804 400-BEEO	14804 400-BEEO	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,234	Each	20%	\$3,387	Other	DC1	
14804 400-BEEQ	14804 400-BEEQ	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,491	Each	20%	\$8,393	Other	DC1	
14804 400-BENH	14804 400-BENH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512	\$5,288	Each	20%	\$4,230	Other	DC1	
14804 400-BEOD	14804 400-BEOD	PowerEdge Servers	900GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 5256 TBW,	\$3,257	Each	20%	\$2,605	Other	DC1	
14804 400-BEOM	14804 400-BEOM	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 21024	\$8,435	Each	20%	\$7,548	Other	DC1	
14804 400-BERT	14804 400-BERT	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,841	Each	20%	\$3,073	Other	DC1	
14804 400-BFBR	14804 400-BFBR	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,258	Each	20%	\$1,806	Other	DC1	
14804 400-BFBZ	14804 400-BFBZ	PowerEdge Servers	1.6TB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$3,199	Each	20%	\$2,559	Other	DC1	
14804 400-BFHD	14804 400-BFHD	PowerEdge Servers	3.84TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$3,742	Each	20%	\$2,994	Other	DC1	
14804 400-BFHI	14804 400-BFHI	PowerEdge Servers	960GB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$960	Each	20%	\$768	Other	DC1	
14804 400-BFHL	14804 400-BFHL	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510 1 DWPD 876	\$647	Each	20%	\$517	Other	DC1	
14804 400-BFHN	14804 400-BFHN	PowerEdge Servers	1.92TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$1,601	Each	20%	\$1,281	Other	DC1	
14804 400-BFOO	14804 400-BFOO	PowerEdge Servers	7.68TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive Drive 1 DWPD 14016 TBW,	\$7,930	Each	20%	\$6,344	Other	DC1	
14804 400-BFRL	14804 400-BFRL	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 5256	\$1,426	Each	20%	\$1,141	Other	DC1	
14804 400-BFSM	14804 400-BFSM	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,941	Each	20%	\$2,353	Other	DC1	
14804 400-BFVH	14804 400-BFVH	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PMS-M, CK	\$5,428	Each	20%	\$4,342	Other	DC1	
14804 400-BFVK	14804 400-BFVK	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PMS-M, CK	\$1,788	Each	20%	\$1,431	Other	DC1	
14804 400-BFVR	14804 400-BFVR	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PMS-M, CK	\$2,859	Each	20%	\$2,287	Other	DC1	
14804 400-BFYC	14804 400-BFYC	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,166	Each	20%	\$933	Other	DC1	
14804 400-BGBY	14804 400-BGBY	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,898	Each	20%	\$1,519	Other	DC1	
14804 400-BGCB	14804 400-BGCB	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,508	Each	20%	\$2,807	Other	DC1	
14804 400-BGGU	14804 400-BGGU	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PMS-R, CUS Kit	\$2,789	Each	20%	\$2,231	Other	DC1	
14804 400-BGGZ	14804 400-BGGZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PMS-R, CUS Kit	\$5,288	Each	20%	\$4,230	Other	DC1	
14804 400-BGHD	14804 400-BGHD	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PMS-R, CUS Kit	\$1,778	Each	20%	\$1,422	Other	DC1	
14804 400-BGHI	14804 400-BGHI	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 21024	\$5,234	Each	20%	\$4,187	Other	DC1	
14804 400-BGHT	14804 400-BGHT	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PMS-V, CUS Kit	\$8,060	Each	20%	\$6,448	Other	DC1	
14804 400-BGHU	14804 400-BGHU	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PMS-V, CUS Kit	\$2,996	Each	20%	\$2,397	Other	DC1	
14804 400-BGIC	14804 400-BGIC	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PMS-V, CUS Kit	\$2,280	Each	20%	\$1,824	Other	DC1	
14804 400-BGZE	14804 400-BGZE	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PMS-R Drive, 1 DWPD	\$4,206	Each	20%	\$3,365	Other	DC1	
14804 400-BHHY	14804 400-BHHY	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,248	Each	20%	\$998	Other	DC1	
14804 400-BHKN	14804 400-BHKN	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,367	Each	20%	\$1,894	Other	DC1	
14804 400-BKWL	14804 400-BKWL	PowerEdge Servers	2.4TB Hard Drive SAS FIPS-140 10K 512e 2.5in Hot-Plug, CUS Kit	\$1,348	Each	20%	\$1,079	Other	DC1	
14804 403-BBYO	14804 403-BBYO	PowerEdge Servers	BOSS Controller Card, Blade, CK	\$155	Each	20%	\$124	Other	DC1	
14804 405-AATJ	14804 405-AATJ	PowerEdge Servers	HBA330 SAS Controller, MiniMezz for Fabric C, Customer Install	\$452	Each	20%	\$361	Other	DC1	
14804 407-BCBN	14804 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
14804 407-BCEX	14804 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
14804 407-BCIH	14804 407-BCIH	PowerEdge Servers	Dell EMC PowerEdge 1025GbE Dual Rate SFP28 SR 85c Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
14804 470-AAVQ	14804 470-AAVQ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+ 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
14804 470-AAVH	14804 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+ 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
14804 470-AAVJ	14804 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+ 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
14804 470-ACEU	14804 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1	
14804 470-ACEV	14804 470-ACEV	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1	
14804 470-ACEY	14804 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1	
14804 470-ACFB	14804 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
14804 540-BCGX	14804 540-BCGX	PowerEdge Servers	Intel XXV710 Dual Port 10/25GbE Mezzanine Card Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
14804 540-BCJD	14804 540-BCJD	PowerEdge Servers	QLogic 2742 Dual Port 32Gb Fibre Channel Mini-Mezz Card Customer Install	\$1,757	Each	20%	\$1,406	Other	DC1	
14804 540-BCJF	14804 540-BCJF	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 10/25GbE Mezzanine Card with Storage Offloads	\$912	Each	20%	\$730	Other	DC1	
14804 544-BBCU	14804 544-BBCU	PowerEdge Servers	Emulex LPM32002 Dual Port 32Gb Fibre Mini-Mezz Card Customer Install	\$1,575	Each	20%	\$1,260	Other	DC1	
14804 555-BGFZ	14804 555-BGFZ	PowerEdge Servers	Broadcom 57504 Quad-port 25GbE Blade, Mezzanine Card Customer Kit	\$1,591	Each	20%	\$1,273	Other	DC1	
14804 623-BBCT	14804 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
14804 623-BBCU	14804 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155	Each	20%	\$924	Other	DC1	
14804 623-BBCV	14804 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
14804 623-BBCW	14804 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
14804 623-BBCX	14804 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
14804 623-BBCY	14804 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$590	Each	20%	\$464	Other	DC1	
14804 623-BBCZ	14804 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
14804 623-BBDB	14804 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
14804 623-BBDC	14804 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1	
14804 623-BBDD	14804 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12863 210-AOVC	12863 210-AOVC	PowerEdge Servers	PowerEdge MX840C Server	\$3,946	Server	20%	\$3,157	Other	DC1	
12863 330-BBMR	12863 330-BBMR	PowerEdge Servers	Internal SD Module, Customer Install	\$62	Each	20%	\$50	Other	DC1	
12863 338-BLNB	12863 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12863 338-BLNE	12863 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12863 338-BLNG	12863 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12863 338-BLNH	12863 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12863 338-BLNI	12863 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12863 338-BLNJ	12863 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12863 338-BLNL	12863 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12863 338-BLNM	12863 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12863 338-BLNN	12863 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12863 338-BLNO	12863 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,587	Each	20%	\$5,253	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
12863 338-BLNP	12863 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12863 338-BLNQ	12863 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12863 338-BLNR	12863 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12863 338-BLNS	12863 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1
12863 338-BLNT	12863 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1
12863 338-BLNW	12863 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1
12863 338-BLNX	12863 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1
12863 338-BLTX	12863 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12863 338-BLTZ	12863 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1
12863 338-BLUB	12863 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1
12863 338-BRVI	12863 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1
12863 338-BRVK	12863 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12863 338-BRVL	12863 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1
12863 338-BRVP	12863 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1
12863 338-BRVQ	12863 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1
12863 338-BRVS	12863 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12863 338-BSDJ	12863 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12863 338-BSDK	12863 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1
12863 338-BSDM	12863 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1
12863 338-BSGK	12863 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12863 338-BSGX	12863 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1
12863 338-BSGY	12863 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1
12863 338-BSGZ	12863 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1
12863 338-BSHB	12863 338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1
12863 338-BSHC	12863 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1
12863 338-BSHE	12863 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,866	Each	20%	\$3,909	Other	DC1
12863 338-BSHO	12863 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1
12863 338-BSHP	12863 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8278L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1
12863 338-BSHW	12863 338-BSHW	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1
12863 338-BSHX	12863 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1
12863 338-BSIJ	12863 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1
12863 338-BSIR	12863 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1
12863 338-BSIS	12863 338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631	Each	20%	\$8,505	Other	DC1
12863 338-BSIT	12863 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1
12863 338-BSVX	12863 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1
12863 338-BTSX	12863 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12863 338-BTSY	12863 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1
12863 338-BTSZ	12863 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1
12863 338-BTTC	12863 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1
12863 338-BTTD	12863 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1
12863 338-BTTE	12863 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12863 338-BTTF	12863 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1
12863 338-BTWF	12863 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1
12863 338-BTWG	12863 338-BTWG	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,689	Each	20%	\$16,556	Other	DC1
12863 338-BTWW	12863 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%	\$3,202	Other	DC1
12863 338-BTWR	12863 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1
12863 338-BTWW	12863 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1
12863 345-BBBS	12863 345-BBBS	PowerEdge Servers	7.68TB Solid State Drive R1 SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,673	Each	20%	\$7,738	Other	DC1
12863 385-BBKJ	12863 385-BBKJ	PowerEdge Servers	Internal 16GB Micron SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
12863 385-BBKK	12863 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
12863 385-BBKL	12863 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
12863 385-BBKW	12863 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual, Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1
12863 385-BBNX	12863 385-BBNX	PowerEdge Servers	INTEL QAT 40G, Customer Install	\$411	Each	20%	\$329	Other	DC1
12863 385-BBNN	12863 385-BBNN	PowerEdge Servers	INTEL QAT 100G, Customer Install	\$861	Each	20%	\$689	Other	DC1
12863 400-ASDQ	12863 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
12863 400-AVSS	12863 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1
12863 400-BBXI	12863 400-BBXI	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, Customer Install	\$1,188	Each	20%	\$950	Other	DC1
12863 400-BBXN	12863 400-BBXN	PowerEdge Servers	400GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug Hard Drive, PM1635a,3 DWPD,2190	\$1,582	Each	20%	\$1,265	Other	DC1
12863 400-BBXX	12863 400-BBXX	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$674	Each	20%	\$539	Other	DC1
12863 400-BBYP	12863 400-BBYP	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, S3520, 1 DWPD,	\$1,949	Each	20%	\$1,559	Other	DC1
12863 400-BCBR	12863 400-BCBR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$1,092	Each	20%	\$874	Other	DC1
12863 400-BCBV	12863 400-BCBV	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$1,198	Each	20%	\$959	Other	DC1
12863 400-BCBZ	12863 400-BCBZ	PowerEdge Servers	800GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, S3520, 1 DWPD,	\$1,894	Each	20%	\$1,515	Other	DC1
12863 400-BCCW	12863 400-BCCW	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$625	Each	20%	\$500	Other	DC1
12863 400-BCDE	12863 400-BCDE	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, Customer Install	\$802	Each	20%	\$641	Other	DC1
12863 400-BEDO	12863 400-BEDO	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,241	Each	20%	\$4,192	Other	DC1
12863 400-BEDR	12863 400-BEDR	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,604	Each	20%	\$2,083	Other	DC1
12863 400-BEDU	12863 400-BEDU	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,559	Each	20%	\$1,247	Other	DC1
12863 400-BEDV	12863 400-BEDV	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,487	Each	20%	\$4,390	Other	DC1
12863 400-BEEO	12863 400-BEEO	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,234	Each	20%	\$3,387	Other	DC1
12863 400-BEQQ	12863 400-BEQQ	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,491	Each	20%	\$8,393	Other	DC1
12863 400-BENH	12863 400-BENH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512	\$5,288	Each	20%	\$4,230	Other	DC1
12863 400-BEOB	12863 400-BEOB	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V,3 DWPD, 5256 TBW,	\$3,257	Each	20%	\$2,605	Other	DC1
12863 400-BEOM	12863 400-BEOM	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V,3 DWPD, 21024	\$9,435	Each	20%	\$7,548	Other	DC1
12863 400-BERT	12863 400-BERT	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,841	Each	20%	\$3,073	Other	DC1
12863 400-BFBR	12863 400-BFBR	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,258	Each	20%	\$1,806	Other	DC1
12863 400-BFBZ	12863 400-BFBZ	PowerEdge Servers	1.6TB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$3,199	Each	20%	\$2,559	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12863 400-BFED	12863 400-BFED	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$879	Each	20%	\$703	Other	DC1	
12863 400-BFEJ	12863 400-BFEJ	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,880	Each	20%	\$3,104	Other	DC1	
12863 400-BFHD	12863 400-BFHD	PowerEdge Servers	3.84TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$3,742	Each	20%	\$2,994	Other	DC1	
12863 400-BFHI	12863 400-BFHI	PowerEdge Servers	960GB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$960	Each	20%	\$768	Other	DC1	
12863 400-BFHL	12863 400-BFHL	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510 1 DWPD 876	\$647	Each	20%	\$517	Other	DC1	
12863 400-BFHN	12863 400-BFHN	PowerEdge Servers	1.92TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$1,601	Each	20%	\$1,281	Other	DC1	
12863 400-BFOO	12863 400-BFOO	PowerEdge Servers	7.68TB SSD vSAS 12Gbps 512e 2.5in Hot-Plug AG Drive Drive 1 DWPD 14016 TBW.	\$7,930	Each	20%	\$6,344	Other	DC1	
12863 400-BFRL	12863 400-BFRL	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 5256	\$1,426	Each	20%	\$1,141	Other	DC1	
12863 400-BFSM	12863 400-BFSM	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,941	Each	20%	\$2,353	Other	DC1	
12863 400-BFSU	12863 400-BFSU	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,234	Each	20%	\$4,187	Other	DC1	
12863 400-BFVH	12863 400-BFVH	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PM5-M, CK	\$5,428	Each	20%	\$4,342	Other	DC1	
12863 400-BFVK	12863 400-BFVK	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PM5-M, CK	\$1,788	Each	20%	\$1,431	Other	DC1	
12863 400-BFVR	12863 400-BFVR	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug, PM5-M, CK	\$2,859	Each	20%	\$2,287	Other	DC1	
12863 400-BFVC	12863 400-BFVC	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,166	Each	20%	\$933	Other	DC1	
12863 400-BGBY	12863 400-BGBY	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,898	Each	20%	\$1,519	Other	DC1	
12863 400-BGCB	12863 400-BGCB	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,508	Each	20%	\$2,807	Other	DC1	
12863 400-BGGU	12863 400-BGGU	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CUS Kit	\$2,789	Each	20%	\$2,231	Other	DC1	
12863 400-BGGZ	12863 400-BGGZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CUS Kit	\$5,288	Each	20%	\$4,230	Other	DC1	
12863 400-BGHD	12863 400-BGHD	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CUS Kit	\$1,778	Each	20%	\$1,422	Other	DC1	
12863 400-BGHI	12863 400-BGHI	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 21024	\$5,234	Each	20%	\$4,187	Other	DC1	
12863 400-BGHT	12863 400-BGHT	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$8,060	Each	20%	\$6,448	Other	DC1	
12863 400-BGHU	12863 400-BGHU	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$2,996	Each	20%	\$2,397	Other	DC1	
12863 400-BGIC	12863 400-BGIC	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$2,280	Each	20%	\$1,824	Other	DC1	
12863 400-BGID	12863 400-BGID	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, PM5-V, CUS Kit	\$4,949	Each	20%	\$3,959	Other	DC1	
12863 400-BGZE	12863 400-BGZE	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$4,206	Each	20%	\$3,365	Other	DC1	
12863 400-BHHY	12863 400-BHHY	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-V, 1 DWPD 1752	\$1,248	Each	20%	\$998	Other	DC1	
12863 400-BHKN	12863 400-BHKN	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,367	Each	20%	\$1,894	Other	DC1	
12863 400-BIUJ	12863 400-BIUJ	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,105	Each	20%	\$8,084	Other	DC1	
12863 400-BKFB	12863 400-BKFB	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,820	Each	20%	\$6,256	Other	DC1	
12863 400-BKFG	12863 400-BKFG	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$4,124	Each	20%	\$3,299	Other	DC1	
12863 400-BKFI	12863 400-BKFI	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$2,092	Each	20%	\$1,673	Other	DC1	
12863 400-BKFO	12863 400-BKFO	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,596	Each	20%	\$7,677	Other	DC1	
12863 400-BKFS	12863 400-BKFS	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$3,035	Each	20%	\$2,428	Other	DC1	
12863 400-BKFT	12863 400-BKFT	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$5,565	Each	20%	\$4,452	Other	DC1	
12863 400-BKWL	12863 400-BKWL	PowerEdge Servers	2.4TB Hard Drive SAS FIPS-140 10K 512e 2.5in Hot-Plug, CUS Kit	\$1,348	Each	20%	\$1,079	Other	DC1	
12863 403-BBYO	12863 403-BBYO	PowerEdge Servers	BOSS Controller Card, Blade, CK	\$155	Each	20%	\$124	Other	DC1	
12863 405-AATG	12863 405-AATG	PowerEdge Servers	PERC H745P RAID Controller, Customer Install	\$1,445	Each	20%	\$1,156	Other	DC1	
12863 405-AATH	12863 405-AATH	PowerEdge Servers	HBA330 SAS Controller, Customer Install	\$449	Each	20%	\$359	Other	DC1	
12863 405-AATI	12863 405-AATI	PowerEdge Servers	PERC H730P RAID Controller, Customer Install	\$802	Each	20%	\$642	Other	DC1	
12863 405-AATJ	12863 405-AATJ	PowerEdge Servers	HBA330 SAS Controller, MiniMezz for Fabric C, Customer Install	\$452	Each	20%	\$361	Other	DC1	
12863 405-AAWL	12863 405-AAWL	PowerEdge Servers	PERC H745P RAID Controller, Customer Install	\$1,563	Each	20%	\$1,250	Other	DC1	
12863 405-AAWM	12863 405-AAWM	PowerEdge Servers	PERC H730P RAID Controller, Customer Install	\$835	Each	20%	\$668	Other	DC1	
12863 405-AAWN	12863 405-AAWN	PowerEdge Servers	HBA330 SAS Controller, Customer Install	\$463	Each	20%	\$371	Other	DC1	
12863 412-AAQN	12863 412-AAQN	PowerEdge Servers	CPU Heatsink, Rear, MX840C, Customer Install	\$59	Each	20%	\$47	Other	DC1	
12863 412-AAQO	12863 412-AAQO	PowerEdge Servers	CPU Heatsink, Front, MX840C, Customer Install	\$42	Each	20%	\$33	Other	DC1	
12863 461-AAEN	12863 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12863 528-BFSK	12863 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12863 528-BFSN	12863 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
12863 540-BCGX	12863 540-BCGX	PowerEdge Servers	Intel XXV710 Dual Port 10/25GbE Mezzanine Card Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
12863 540-BCJD	12863 540-BCJD	PowerEdge Servers	QLogic 2742 Dual Port 32Gb Fibre Channel Mini-Mezz Card Customer Install	\$1,757	Each	20%	\$1,406	Other	DC1	
12863 540-BCJE	12863 540-BCJE	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel Mini-Mezz Card Customer Install	\$1,462	Each	20%	\$1,170	Other	DC1	
12863 540-BCJF	12863 540-BCJF	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 10/25GbE Mezzanine Card with Storage Offloads	\$912	Each	20%	\$730	Other	DC1	
12863 544-BBCU	12863 544-BBCU	PowerEdge Servers	Emulex LPm32002 Dual Port 32Gb Fibre Mini-Mezz Card Customer Install	\$1,575	Each	20%	\$1,260	Other	DC1	
12863 544-BBCV	12863 544-BBCV	PowerEdge Servers	Emulex LPm31002 Dual Port 16Gb Fibre Mini-Mezz Card Customer Install	\$1,325	Each	20%	\$1,060	Other	DC1	
12863 555-BGFZ	12863 555-BGFZ	PowerEdge Servers	Broadcom 57504 Quad-port 25GbE Blade, Mezzanine Card Customer Kit	\$1,591	Each	20%	\$1,273	Other	DC1	
12863 623-BBCT	12863 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
12863 623-BBCU	12863 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
12863 623-BBCV	12863 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
12863 623-BBCW	12863 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12863 623-BBCX	12863 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12863 623-BBCY	12863 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$590	Each	20%	\$472	Other	DC1	
12863 623-BBCZ	12863 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12863 623-BBDB	12863 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12863 623-BBDC	12863 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
12863 623-BBDD	12863 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
13157 210-AQOE	13157 210-AQOE	PowerEdge Servers	PowerEdge R240 Server	\$142	Each	20%	\$114	Other	DC1	
13157 210-AQOF	13157 210-AQOF	PowerEdge Servers	PowerEdge R240 Server	\$142	Each	20%	\$114	Other	DC1	
13157 210-ASHG	13157 210-ASHG	PowerEdge Servers	PowerEdge R240 Server, DSS RESTRICTED	\$142	Each	20%	\$114	Other	DC1	
13157 325-BCHJ	13157 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1	
13157 338-BQJR	13157 338-BQJR	PowerEdge Servers	Intel Xeon E-2124 3.3GHz, 8M cache, 4C/4T, turbo (71W), CK	\$400	Each	20%	\$320	Other	DC1	
13157 338-BUIO	13157 338-BUIO	PowerEdge Servers	Intel Xeon E-2274G 4.0GHz, 8M cache, 4C/8T, turbo (83W), CK	\$657	Each	20%	\$526	Other	DC1	
13157 338-BUIS	13157 338-BUIS	PowerEdge Servers	Intel Xeon E-2288G 3.7GHz, 16M cache, 8C/16T, turbo (95W), CK	\$1,080	Each	20%	\$864	Other	DC1	
13157 338-BUIT	13157 338-BUIT	PowerEdge Servers	Intel Xeon E-2236 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%	\$455	Other	DC1	
13157 338-BUIV	13157 338-BUIV	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%	\$579	Other	DC1	
13157 338-BUIZ	13157 338-BUIZ	PowerEdge Servers	Intel Core i3 9100 3.6GHz, 8M cache, 4C/4T, no turbo (65W), CK	\$253	Each	20%	\$203	Other	DC1	
13157 338-BUIB	13157 338-BUIB	PowerEdge Servers	Intel Xeon E-2234 3.6GHz, 8M cache, 4C/8T, turbo (71W), CK	\$502	Each	20%	\$402	Other	DC1	
13157 338-BUIJ	13157 338-BUIJ	PowerEdge Servers	Intel Xeon E-2246G 3.6GHz, 12M cache, 6C/12T, turbo (80W), CK	\$624	Each	20%	\$499	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13157 338-BUJD	13157 338-BUJD	PowerEdge Servers	Intel Xeon E-2224 3.4GHz, 8M cache, 4C/4T, turbo (71W), CK	\$402	Each	20%	\$322	Other	DC1
13157 338-BUJE	13157 338-BUJE	PowerEdge Servers	Intel Xeon E-2278G 3.4GHz, 16M cache, 8C/16T, turbo (80W), CK	\$991	Each	20%	\$793	Other	DC1
13157 338-BUJL	13157 338-BUJL	PowerEdge Servers	Intel Xeon E-2286G 4.0GHz, 12M cache, 6C/12T, turbo (95W), CK	\$902	Each	20%	\$722	Other	DC1
13157 338-BUJM	13157 338-BUJM	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%	\$437	Other	DC1
13157 338-BUJN	13157 338-BUJN	PowerEdge Servers	Intel Celeron G4930 3.2GHz, 2M cache, 2C/2T, no turbo (54W), CK	\$87	Each	20%	\$69	Other	DC1
13157 338-BUJO	13157 338-BUJO	PowerEdge Servers	Intel Xeon E-2226G 3.4GHz, 12M cache, 6C/6T, turbo (80W), CK	\$511	Each	20%	\$409	Other	DC1
13157 338-BUJS	13157 338-BUJS	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, no turbo (58W), CK	\$133	Each	20%	\$107	Other	DC1
13157 384-BBZE	13157 384-BBZE	PowerEdge Servers	PCIe Riser with Fan with up to 1 F/HHL, x8 PCIe+1 LP, x4 PCIe Gen3 Slots, CustKit	\$52	Each	20%	\$42	Other	DC1
13157 385-BBKJ	13157 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
13157 385-BBKK	13157 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$174	Each	20%	\$91	Other	DC1
13157 385-BBKL	13157 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
13157 385-BBKW	13157 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual, Digital License, All PowerEdge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1
13157 385-BBLB	13157 385-BBLB	PowerEdge Servers	IDRAC9 Express, DIGITAL, CUSTOMER KIT, PE200-500 series	\$249	Each	20%	\$199	Other	DC1
13157 385-BBLF	13157 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1
13157 385-BBLH	13157 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1
13157 400-ALQD	13157 400-ALQD	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, CusKit	\$802	Each	20%	\$642	Other	DC1
13157 400-ANUX	13157 400-ANUX	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, FIPS140-	\$865	Each	20%	\$692	Other	DC1
13157 400-ASDQ	13157 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
13157 400-ATIJ	13157 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1
13157 400-ATIL	13157 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1
13157 400-ATIO	13157 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1
13157 400-ATIR	13157 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1
13157 400-ATJH	13157 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1
13157 400-ATJJ	13157 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1
13157 400-ATJM	13157 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1
13157 400-ATJP	13157 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%	\$648	Other	DC1
13157 400-ATJS	13157 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1
13157 400-ATJX	13157 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1
13157 400-ATKB	13157 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1
13157 400-ATKJ	13157 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1
13157 400-ATKL	13157 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1
13157 400-ATKN	13157 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1
13157 400-ATKP	13157 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1
13157 400-ATKR	13157 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1
13157 400-ATKT	13157 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1
13157 400-ATKV	13157 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1
13157 400-ATKX	13157 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1
13157 400-AUPW	13157 400-AUPW	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$418	Each	20%	\$334	Other	DC1
13157 400-AURZ	13157 400-AURZ	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,159	Each	20%	\$927	Other	DC1
13157 400-AUST	13157 400-AUST	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$499	Each	20%	\$399	Other	DC1
13157 400-AUTM	13157 400-AUTM	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,658	Each	20%	\$1,326	Other	DC1
13157 400-AUUX	13157 400-AUUX	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$640	Each	20%	\$512	Other	DC1
13157 400-AXLH	13157 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1
13157 400-BDPC	13157 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1
13157 400-BDPP	13157 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1
13157 400-BDPS	13157 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1
13157 400-BDQJ	13157 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1
13157 400-BDUC	13157 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
13157 400-BDUK	13157 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1
13157 400-BDVG	13157 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1
13157 400-BDVW	13157 400-BDVW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1
13157 400-BFHF	13157 400-BFHF	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in with 3.5 HYB CARR, S4610, 3 DWPD	\$2,587	Each	20%	\$2,070	Other	DC1
13157 400-BFOL	13157 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1
13157 400-BFSG	13157 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1
13157 400-BFSQ	13157 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1
13157 400-BFST	13157 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1
13157 400-BFYX	13157 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1
13157 400-BFZL	13157 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1
13157 400-BGBX	13157 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1
13157 400-BHYZ	13157 400-BHYZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 6Gbps 512e 2.5in with 3.5in HYB CARR H86-R, 1	\$1,209	Each	20%	\$991	Other	DC1
13157 400-BHKM	13157 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1
13157 400-BKZD	13157 400-BKZD	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,526	Each	20%	\$1,221	Other	DC1
13157 400-BLBZ	13157 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1
13157 400-BLCG	13157 400-BLCG	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,126	Each	20%	\$901	Other	DC1
13157 400-BLES	13157 400-BLES	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$753	Each	20%	\$602	Other	DC1
13157 400-BLFB	13157 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1
13157 400-BLKW	13157 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1
13157 400-BLLB	13157 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1
13157 401-ABHS	13157 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1
13157 401-ABHX	13157 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1
13157 401-ABHY	13157 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1
13157 403-BCHD	13157 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
13157 403-BCHE	13157 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1
13157 405-AAZD	13157 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1
13157 405-AAMV	13157 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%	\$266	Other	DC1
13157 405-AAMY	13157 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%	\$609	Other	DC1
13157 405-AANM	13157 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319	Each	20%	\$255	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
13157 412-AAQR	13157 412-AAQR	PowerEdge Servers	Heatsink for 95W CPU for R240/R340, CusKit	\$31	Each	20%	\$25	Other	DC1	
13157 412-AAQS	13157 412-AAQS	PowerEdge Servers	Standard Heat Sink for R240/R340, CusKit	\$24	Each	20%	\$19	Other	DC1	
13157 429-AAOX	13157 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
13157 429-ABHX	13157 429-ABHX	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1	
13157 429-ABHZ	13157 429-ABHZ	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1	
13157 429-ABIB	13157 429-ABIB	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1	
13157 429-ABIC	13157 429-ABIC	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1	
13157 430-XYMJ	13157 430-XYMJ	PowerEdge Servers	OpenManage DVD Kit, Poweredge R240, CusKit	\$12	Each	20%	\$10	Other	DC1	
13157 450-ACGM	13157 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,15A,3M,5-15C13	\$25	Each	20%	\$20	Other	DC1	
13157 450-ACGZ	13157 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
13157 450-ACHJ	13157 450-ACHJ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$42	Each	20%	\$10	Other	DC1	
13157 450-ACSI	13157 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1	
13157 450-ADTB	13157 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
13157 450-AFCP	13157 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 9.8Feet,3m,Power Cord, Argentina,CusKit	\$14	Each	20%	\$11	Other	DC1	
13157 461-AAEN	13157 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
13157 470-AAATX	13157 470-AAATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
13157 470-AAUB	13157 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1	
13157 470-AAUD	13157 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
13157 528-BFSK	13157 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13157 528-BFSN	13157 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
13157 540-BBDS	13157 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1	
13157 540-BBDV	13157 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
13157 540-BBGR	13157 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1	
13157 540-BBGW	13157 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1	
13157 540-BBGX	13157 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13157 540-BBGY	13157 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1	
13157 540-BBQZ	13157 540-BBQZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1	
13157 540-BBHB	13157 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13157 623-BBBV	13157 623-BBBV	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device,CUS	\$1,353	Each	20%	\$1,083	Other	DC1	
13157 623-BBBZ	13157 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services,USER,CUS	\$1,753	Each	20%	\$1,403	Other	DC1	
13157 623-BBCT	13157 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$69	Each	20%	\$47	Other	DC1	
13157 623-BBCU	13157 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
13157 623-BBVC	13157 623-BBVC	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
13157 623-BBCW	13157 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
13157 623-BBXC	13157 623-BBXC	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
13157 623-BBCY	13157 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
13157 623-BBCC	13157 623-BBCC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
13157 623-BBDB	13157 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
13157 623-BBDC	13157 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
13157 623-BBDD	13157 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
13157 770-BBIF	13157 770-BBIF	PowerEdge Servers	1U/2U Static Rails for 2-Post and 4-Post Racks,Customer Kit	\$67	Each	20%	\$53	Other	DC1	
13158 210-AQUB	13158 210-AQUB	PowerEdge Servers	PowerEdge R340 Server	\$332	Each	20%	\$266	Other	DC1	
13158 210-AQZF	13158 210-AQZF	PowerEdge Servers	PowerEdge R340 Server	\$332	Each	20%	\$266	Other	DC1	
13158 210-ATTJ	13158 210-ATTJ	PowerEdge Servers	PowerEdge R340 Server - DSS RESTRICTED	\$400	Each	20%	\$320	Other	DC1	
13158 325-BCHJ	13158 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1	
13158 338-BQJR	13158 338-BQJR	PowerEdge Servers	Intel Xeon E-2124 3.0GHz, 8M cache, 4C/4T, turbo (71W), CK	\$400	Each	20%	\$320	Other	DC1	
13158 338-BUIO	13158 338-BUIO	PowerEdge Servers	Intel Xeon E-2274G 3.4GHz, 8M cache, 4C/8T, turbo (83W), CK	\$657	Each	20%	\$526	Other	DC1	
13158 338-BUIS	13158 338-BUIS	PowerEdge Servers	Intel Xeon E-2286G 3.7GHz, 16M cache, 8C/16T, turbo (95W), CK	\$1,080	Each	20%	\$864	Other	DC1	
13158 338-BUIT	13158 338-BUIT	PowerEdge Servers	Intel Xeon E-2236 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%	\$455	Other	DC1	
13158 338-BUIV	13158 338-BUIV	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%	\$579	Other	DC1	
13158 338-BUIZ	13158 338-BUIZ	PowerEdge Servers	Intel Core i3 9100 3.6GHz, 8M cache, 4C/4T, no turbo (65W), CK	\$253	Each	20%	\$203	Other	DC1	
13158 338-BUIB	13158 338-BUIB	PowerEdge Servers	Intel Xeon E-2234 3.6GHz, 8M cache, 4C/8T, turbo (71W), CK	\$502	Each	20%	\$402	Other	DC1	
13158 338-BUJC	13158 338-BUJC	PowerEdge Servers	Intel Xeon E-2246G 3.6GHz, 12M cache, 6C/12T, turbo (80W), CK	\$624	Each	20%	\$499	Other	DC1	
13158 338-BUJD	13158 338-BUJD	PowerEdge Servers	Intel Xeon E-2224 3.4GHz, 8M cache, 4C/4T, turbo (71W), CK	\$402	Each	20%	\$322	Other	DC1	
13158 338-BUJE	13158 338-BUJE	PowerEdge Servers	Intel Xeon E-2278G 3.4GHz, 16M cache, 8C/16T, turbo (80W), CK	\$991	Each	20%	\$793	Other	DC1	
13158 338-BUJL	13158 338-BUJL	PowerEdge Servers	Intel Xeon E-2286G 4.0GHz, 12M cache, 6C/12T, turbo (95W), CK	\$902	Each	20%	\$722	Other	DC1	
13158 338-BUJM	13158 338-BUJM	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%	\$437	Other	DC1	
13158 338-BUJN	13158 338-BUJN	PowerEdge Servers	Intel Celeron E-4930 3.2GHz, 2M cache, 2C/2T, no turbo (54W), CK	\$87	Each	20%	\$69	Other	DC1	
13158 338-BUJO	13158 338-BUJO	PowerEdge Servers	Intel Xeon E-2226G 3.4GHz, 12M cache, 6C/6T, turbo (80W), CK	\$511	Each	20%	\$409	Other	DC1	
13158 338-BUIJ	13158 338-BUIJ	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, no turbo (58W), CK	\$133	Each	20%	\$107	Other	DC1	
13158 384-BBVZ	13158 384-BBVZ	PowerEdge Servers	PCIe Riser with Fan with up to 1 FH/HL, x8 PCIe + 1 LP, x4 PCIe Gen3 Slots, CustKit	\$60	Each	20%	\$48	Other	DC1	
13158 385-BBKJ	13158 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
13158 385-BBKK	13158 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
13158 385-BBKL	13158 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
13158 385-BBKW	13158 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
13158 385-BBLB	13158 385-BBLB	PowerEdge Servers	iDRAC9 Express,DIGITAL,CUSTOMER KIT,PE200-500 series	\$249	Each	20%	\$199	Other	DC1	
13158 385-BBLF	13158 385-BBLF	PowerEdge Servers	iSDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1	
13158 385-BBLH	13158 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
13158 400-ASDQ	13158 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
13158 400-ATII	13158 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
13158 400-ATIJ	13158 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
13158 400-ATIL	13158 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	DC1	
13158 400-ATIN	13158 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
13158 400-ATIO	13158 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
13158 400-ATIQ	13158 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
13158 400-ATIR	13158 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
13158 400-ATJG	13158 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13158 400-ATJJ	13158 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%		\$359	Other	DC1	
13158 400-ATJL	13158 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%		\$564	Other	DC1	
13158 400-ATJM	13158 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%		\$574	Other	DC1	
13158 400-ATJO	13158 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%		\$617	Other	DC1	
13158 400-ATJP	13158 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%		\$648	Other	DC1	
13158 400-ATJR	13158 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%		\$815	Other	DC1	
13158 400-ATJS	13158 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%		\$825	Other	DC1	
13158 400-ATJX	13158 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%		\$534	Other	DC1	
13158 400-ATJZ	13158 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%		\$808	Other	DC1	
13158 400-ATKJ	13158 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%		\$424	Other	DC1	
13158 400-ATKL	13158 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%		\$670	Other	DC1	
13158 400-ATKN	13158 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%		\$511	Other	DC1	
13158 400-ATKP	13158 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%		\$719	Other	DC1	
13158 400-ATKR	13158 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%		\$956	Other	DC1	
13158 400-ATKT	13158 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%		\$991	Other	DC1	
13158 400-ATKV	13158 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%		\$821	Other	DC1	
13158 400-ATKX	13158 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%		\$985	Other	DC1	
13158 400-AUNQ	13158 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%		\$468	Other	DC1	
13158 400-AVHE	13158 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%		\$1,036	Other	DC1	
13158 400-AXLH	13158 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%		\$2,049	Other	DC1	
13158 400-BDPC	13158 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%		\$761	Other	DC1	
13158 400-BDPP	13158 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%		\$506	Other	DC1	
13158 400-BDPS	13158 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%		\$2,987	Other	DC1	
13158 400-BDQI	13158 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%		\$2,982	Other	DC1	
13158 400-BDOS	13158 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%		\$1,270	Other	DC1	
13158 400-BDOU	13158 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$844	Each	20%		\$756	Other	DC1	
13158 400-BDUC	13158 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,595	Each	20%		\$1,268	Other	DC1	
13158 400-BDUD	13158 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%		\$431	Other	DC1	
13158 400-BDUE	13158 400-BDUE	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%		\$435	Other	DC1	
13158 400-BDUO	13158 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%		\$2,082	Other	DC1	
13158 400-BDUX	13158 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579	Each	20%		\$1,263	Other	DC1	
13158 400-BDWW	13158 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
13158 400-BDWE	13158 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$844	Each	20%		\$675	Other	DC1	
13158 400-BFHF	13158 400-BFHF	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in with 3.5 HYB CARR, S4610, 3 DWPD	\$2,587	Each	20%		\$2,070	Other	DC1	
13158 400-BFOL	13158 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%		\$6,337	Other	DC1	
13158 400-BFPF	13158 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%		\$6,333	Other	DC1	
13158 400-BFOL	13158 400-BFOL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%		\$2,340	Other	DC1	
13158 400-BFOT	13158 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%		\$4,174	Other	DC1	
13158 400-BFOW	13158 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%		\$1,125	Other	DC1	
13158 400-BFSG	13158 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%		\$2,345	Other	DC1	
13158 400-BFSQ	13158 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
13158 400-BFST	13158 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%		\$1,132	Other	DC1	
13158 400-BFYB	13158 400-BFYB	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%		\$918	Other	DC1	
13158 400-BFYX	13158 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,897	Each	20%		\$1,508	Other	DC1	
13158 400-BFZC	13158 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
13158 400-BFZL	13158 400-BFZL	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
13158 400-BGBO	13158 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
13158 400-BGBQ	13158 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%		\$1,005	Other	DC1	
13158 400-BHHZ	13158 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
13158 400-BHIL	13158 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
13158 400-BHKH	13158 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
13158 400-BHKM	13158 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
13158 400-BLBZ	13158 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%		\$926	Other	DC1	
13158 400-BLFB	13158 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%		\$628	Other	DC1	
13158 400-BLKW	13158 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%		\$650	Other	DC1	
13158 400-BLLB	13158 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%		\$772	Other	DC1	
13158 401-ABHQ	13158 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%		\$933	Other	DC1	
13158 401-ABHS	13158 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
13158 401-ABHX	13158 401-ABHX	PowerEdge Servers	1.2TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%		\$1,559	Other	DC1	
13158 401-ABHY	13158 401-ABHY	PowerEdge Servers	1.2TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%		\$1,362	Other	DC1	
13158 403-BCHD	13158 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$126	Other	DC1	
13158 403-BCHE	13158 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%		\$126	Other	DC1	
13158 405-AAZD	13158 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%		\$228	Other	DC1	
13158 405-AAVZ	13158 405-AAVZ	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%		\$268	Other	DC1	
13158 405-AAWY	13158 405-AAWY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%		\$609	Other	DC1	
13158 405-AAZM	13158 405-AAZM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%		\$255	Other	DC1	
13158 406-BBGR	13158 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%		\$1,445	Other	DC1	
13158 406-BBHB	13158 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%		\$1,445	Other	DC1	
13158 407-BCBN	13158 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%		\$191	Other	DC1	
13158 412-AAQR	13158 412-AAQR	PowerEdge Servers	Heatsink for 95W CPU for R240/R340, CusKit	\$31	Each	20%		\$25	Other	DC1	
13158 412-AAQS	13158 412-AAQS	PowerEdge Servers	Standard Heat Sink for R240/R340, CusKit	\$24	Each	20%		\$19	Other	DC1	
13158 429-AAOX	13158 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
13158 429-ABHX	13158 429-ABHX	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%		\$41	Other	DC1	
13158 429-ABHY	13158 429-ABHY	PowerEdge Servers	OpenManage DVD Kit, Poweredge R340, CusKit	\$11	Each	20%		\$9	Other	DC1	
13158 429-ABHZ	13158 429-ABHZ	PowerEdge Servers	DVD+/-RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%		\$41	Other	DC1	
13158 429-ABIB	13158 429-ABIB	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%		\$41	Other	DC1	
13158 429-ABIC	13158 429-ABIC	PowerEdge Servers	DVD+/-RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%		\$41	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13158 450-ACGM	13158 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,15A,3M,5-15C13	\$25	Each	20%	\$20	Other	DC1	
13158 450-ACGZ	13158 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
13158 450-ACHI	13158 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
13158 450-ACSI	13158 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1	
13158 450-ADTB	13158 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
13158 450-AEKP	13158 450-AEKP	PowerEdge Servers	Kit - Hot-plug Power Supply, 550W	\$350	Each	20%	\$280	Other	DC1	
13158 450-AFCP	13158 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP,9.8Feet,3m,Power Cord, Argentina,CusKit	\$14	Each	20%	\$11	Other	DC1	
13158 450-AFJN	13158 450-AFJN	PowerEdge Servers	Single Hot Plug Power Supply 350W, Cust Kit	\$250	Each	20%	\$200	Other	DC1	
13158 461-AAEN	13158 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
13158 470-AATX	13158 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
13158 470-AAUB	13158 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1	
13158 470-AAUD	13158 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
13158 470-AAVG	13158 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13158 470-AAVH	13158 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13158 470-AAVJ	13158 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13158 528-BFSK	13158 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13158 528-BFSN	13158 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
13158 540-BBDS	13158 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
13158 540-BBDV	13158 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
13158 540-BBGR	13158 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1	
13158 540-BBGW	13158 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1	
13158 540-BBGX	13158 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13158 540-BBGY	13158 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1	
13158 540-BBGZ	13158 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1	
13158 540-BBHB	13158 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13158 540-BBHV	13158 540-BBHV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$684	Each	20%	\$555	Other	DC1	
13158 540-BBML	13158 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile, Customer Install	\$694	Each	20%	\$555	Other	DC1	
13158 540-BBRG	13158 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
13158 540-BBRK	13158 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
13158 540-BBUN	13158 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1	
13158 540-BBUO	13158 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
13158 540-BBVL	13158 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
13158 540-BBVM	13158 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
13158 623-BBBV	13158 623-BBBV	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device,CUS	\$1,353	Each	20%	\$1,083	Other	DC1	
13158 623-BBBZ	13158 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, USER,CUS	\$1,753	Each	20%	\$1,403	Other	DC1	
13158 623-BBCT	13158 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
13158 623-BBCU	13158 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
13158 623-BBCV	13158 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
13158 623-BBCW	13158 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
13158 623-BBCX	13158 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
13158 623-BBCY	13158 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
13158 623-BBCZ	13158 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
13158 623-BBDB	13158 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
13158 623-BBDC	13158 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
13158 623-BBDD	13158 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
13158 770-BBIC	13158 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 24-Post Racks,CusKit	\$67	Each	20%	\$53	Other	DC1	
13158 770-BBIE	13158 770-BBIE	PowerEdge Servers	1U Cable Management Arm,CusKit	\$58	Each	20%	\$47	Other	DC1	
13158 770-BCYU	13158 770-BCYU	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CusKit	\$83	Each	20%	\$66	Other	DC1	
12423 210-ALZE	12423 210-ALZE	PowerEdge Servers	PowerEdge R440 Server	\$92	Each	20%	\$74	Other	DC1	
12423 210-ANGY	12423 210-ANGY	PowerEdge Servers	PowerEdge R440 Server - DSS RESTRICTED	\$92	Each	20%	\$74	Other	DC1	
12423 330-BBJN	12423 330-BBJN	PowerEdge Servers	Riser Config 3, 2 x 16 LP, Customer Kit	\$52	Each	20%	\$42	Other	DC1	
12423 330-BBJP	12423 330-BBJP	PowerEdge Servers	Riser, 1x upgrade to 2x LP, Customer Kit	\$33	Each	20%	\$26	Other	DC1	
12423 338-BLNB	12423 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12423 338-BLNE	12423 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12423 338-BLNG	12423 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12423 338-BLNH	12423 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12423 338-BLNJ	12423 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12423 338-BLNL	12423 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12423 338-BLNR	12423 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,394	Each	20%	\$5,943	Other	DC1	
12423 338-BLTQ	12423 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.1G, 8C/16T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12423 338-BLTR	12423 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12423 338-BLTT	12423 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12423 338-BLTU	12423 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12423 338-BLTV	12423 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12423 338-BLTV	12423 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12423 338-BLTX	12423 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12423 338-BLTZ	12423 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12423 338-BLUB	12423 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12423 338-BRVK	12423 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12423 338-BRVL	12423 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12423 338-BRVS	12423 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12423 338-BSDG	12423 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12423 338-BSDJ	12423 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12423 338-BSDK	12423 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12423 338-BSDM	12423 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12423 338-BSDN	12423 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12423 338-BSDQ	12423 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 8C/16T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	Calculated Column L1(Column 1*Column K)			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12423 338-BSDR	12423 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391		Each	20%	\$1,113	Other	DC1
12423 338-BSDU	12423 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002		Each	20%	\$1,602	Other	DC1
12423 338-BSGK	12423 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
12423 338-BSGZ	12423 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055		Each	20%	\$4,044	Other	DC1
12423 338-BSHC	12423 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304		Each	20%	\$5,843	Other	DC1
12423 338-BSHE	12423 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886		Each	20%	\$3,909	Other	DC1
12423 338-BSVU	12423 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835		Each	20%	\$668	Other	DC1
12423 338-BTSX	12423 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424		Each	20%	\$3,539	Other	DC1
12423 338-BTSY	12423 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.9G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197		Each	20%	\$2,558	Other	DC1
12423 338-BTSZ	12423 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222		Each	20%	\$4,178	Other	DC1
12423 338-BTTE	12423 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551		Each	20%	\$2,841	Other	DC1
12423 338-BTWR	12423 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800		Each	20%	\$4,640	Other	DC1
12423 338-BVJY	12423 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613		Each	20%	\$490	Other	DC1
12423 338-BVJZ	12423 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (130W) DDR4-	\$1,586		Each	20%	\$1,269	Other	DC1
12423 338-BVKC	12423 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391		Each	20%	\$1,113	Other	DC1
12423 338-BVKE	12423 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002		Each	20%	\$802	Other	DC1
12423 338-BVKV	12423 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$2,546		Each	20%	\$2,037	Other	DC1
12423 345-BBBR	12423 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661		Each	20%	\$7,729	Other	DC1
12423 345-BBCL	12423 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654		Each	20%	\$7,723	Other	DC1
12423 345-BBEZ	12423 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390		Each	20%	\$1,112	Other	DC1
12423 345-BBFB	12423 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870		Each	20%	\$696	Other	DC1
12423 345-BBFC	12423 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393		Each	20%	\$1,114	Other	DC1
12423 345-BBFD	12423 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876		Each	20%	\$701	Other	DC1
12423 385-BBKJ	12423 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66		Each	20%	\$53	Other	DC1
12423 385-BBKK	12423 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114		Each	20%	\$91	Other	DC1
12423 385-BBKL	12423 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271		Each	20%	\$217	Other	DC1
12423 385-BBKW	12423 385-BBKW	PowerEdge Servers	IDRACS Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300		Each	20%	\$240	Other	DC1
12423 385-BBLF	12423 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84		Each	20%	\$67	Other	DC1
12423 385-BBLH	12423 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23		Each	20%	\$18	Other	DC1
12423 400-ADTI	12423 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0		Each	20%	\$0	Other	DC1
12423 400-ASDO	12423 400-ASDO	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322		Each	20%	\$257	Other	DC1
12423 400-ATII	12423 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653		Each	20%	\$522	Other	DC1
12423 400-ATIJ	12423 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664		Each	20%	\$531	Other	DC1
12423 400-ATIL	12423 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598		Each	20%	\$478	Other	DC1
12423 400-ATIN	12423 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741		Each	20%	\$593	Other	DC1
12423 400-ATIO	12423 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754		Each	20%	\$603	Other	DC1
12423 400-ATIQ	12423 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999		Each	20%	\$799	Other	DC1
12423 400-ATIR	12423 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012		Each	20%	\$809	Other	DC1
12423 400-ATJG	12423 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692		Each	20%	\$554	Other	DC1
12423 400-ATJJ	12423 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449		Each	20%	\$359	Other	DC1
12423 400-ATJL	12423 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705		Each	20%	\$564	Other	DC1
12423 400-ATJM	12423 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718		Each	20%	\$574	Other	DC1
12423 400-ATJO	12423 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771		Each	20%	\$617	Other	DC1
12423 400-ATJP	12423 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810		Each	20%	\$648	Other	DC1
12423 400-ATJR	12423 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019		Each	20%	\$815	Other	DC1
12423 400-ATJS	12423 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032		Each	20%	\$825	Other	DC1
12423 400-ATJX	12423 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668		Each	20%	\$534	Other	DC1
12423 400-ATJZ	12423 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010		Each	20%	\$808	Other	DC1
12423 400-ATKJ	12423 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530		Each	20%	\$424	Other	DC1
12423 400-ATKL	12423 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838		Each	20%	\$670	Other	DC1
12423 400-ATKN	12423 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639		Each	20%	\$511	Other	DC1
12423 400-ATKP	12423 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899		Each	20%	\$719	Other	DC1
12423 400-ATKR	12423 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$1,195		Each	20%	\$956	Other	DC1
12423 400-ATKT	12423 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239		Each	20%	\$991	Other	DC1
12423 400-ATKV	12423 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026		Each	20%	\$821	Other	DC1
12423 400-ATKX	12423 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231		Each	20%	\$985	Other	DC1
12423 400-AUNQ	12423 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585		Each	20%	\$468	Other	DC1
12423 400-AVSS	12423 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751		Each	20%	\$601	Other	DC1
12423 400-AXLH	12423 400-AXLH	PowerEdge Servers	1.2TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561		Each	20%	\$2,049	Other	DC1
12423 400-AYVR	12423 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645		Each	20%	\$516	Other	DC1
12423 400-AYWH	12423 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856		Each	20%	\$685	Other	DC1
12423 400-AYWS	12423 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971		Each	20%	\$777	Other	DC1
12423 400-AYWZ	12423 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$639		Each	20%	\$511	Other	DC1
12423 400-AYXE	12423 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633		Each	20%	\$507	Other	DC1
12423 400-AYXH	12423 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$1,920		Each	20%	\$1,536	Other	DC1
12423 400-AZEQ	12423 400-AZEQ	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 5256	\$1,000,000		Each	20%	\$800,000	Other	DC1
12423 400-AZER	12423 400-AZER	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 2628	\$1,000,000		Each	20%	\$800,000	Other	DC1
12423 400-AZEW	12423 400-AZEW	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD,	\$1,000,000		Each	20%	\$800,000	Other	DC1
12423 400-AZEX	12423 400-AZEX	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000		Each	20%	\$800,000	Other	DC1
12423 400-AZEE	12423 400-AZEE	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000		Each	20%	\$800,000	Other	DC1
12423 400-AZFC	12423 400-AZFC	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000		Each	20%	\$800,000	Other	DC1
12423 400-AZIL	12423 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234		Each	20%	\$1,787	Other	DC1
12423 400-BBOZ	12423 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779		Each	20%	\$2,223	Other	DC1
12423 400-BBPN	12423 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763		Each	20%	\$1,410	Other	DC1
12423 400-BBPZ	12423 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769		Each	20%	\$1,415	Other	DC1
12423 400-BBOE	12423 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767		Each	20%	\$1,414	Other	DC1
12423 400-BBQP	12423 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773		Each	20%	\$2,218	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			ALJP Category (REQUIRED) use drop-down		
12423 400-BBOZ	12423 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug PM5-R Dr. 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
12423 400-BBRH	12423 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr. 1	\$5,278	Each	20%	\$4,222	Other	DC1	
12423 400-BCLR	12423 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
12423 400-BCLW	12423 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr. 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1	
12423 400-BCMG	12423 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU. 3	\$8,049	Each	20%	\$6,439	Other	DC1	
12423 400-BCMP	12423 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr. 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
12423 400-BCMS	12423 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr. 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
12423 400-BCNJ	12423 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12423 400-BCNN	12423 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr. 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
12423 400-BCOD	12423 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
12423 400-BDGY	12423 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug PM5-M Dr. 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12423 400-BDHR	12423 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr. 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
12423 400-BDIB	12423 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr. 10	\$1,780	Each	20%	\$1,424	Other	DC1	
12423 400-BDIE	12423 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr. 10	\$2,729	Each	20%	\$2,183	Other	DC1	
12423 400-BDIL	12423 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr. 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
12423 400-BDIZ	12423 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr. 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12423 400-BDPC	12423 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12423 400-BDPP	12423 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12423 400-BDPQ	12423 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12423 400-BDPS	12423 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12423 400-BDQI	12423 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
12423 400-BDQJ	12423 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12423 400-BDOS	12423 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12423 400-BDOU	12423 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
12423 400-BDUC	12423 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12423 400-BDUD	12423 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%	\$431	Other	DC1	
12423 400-BDUK	12423 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12423 400-BDUO	12423 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
12423 400-BDUX	12423 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
12423 400-BDVG	12423 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12423 400-BDWW	12423 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12423 400-BDWE	12423 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$844	Each	20%	\$675	Other	DC1	
12423 400-BEDQ	12423 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
12423 400-BEDX	12423 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
12423 400-BEEB	12423 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
12423 400-BEEG	12423 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
12423 400-BEEL	12423 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
12423 400-BEEN	12423 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
12423 400-BEJD	12423 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
12423 400-BEKN	12423 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12423 400-BENN	12423 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr. 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12423 400-BENU	12423 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
12423 400-BEPH	12423 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$9,424	Each	20%	\$7,539	Other	DC1	
12423 400-BEPD	12423 400-BEPD	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,233	Other	DC1	
12423 400-BEQG	12423 400-BEQG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12423 400-BERF	12423 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12423 400-BERK	12423 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12423 400-BFCI	12423 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
12423 400-BFEK	12423 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12423 400-BFEP	12423 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12423 400-BFOL	12423 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
12423 400-BFFP	12423 400-BFFP	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
12423 400-BFOT	12423 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12423 400-BFOW	12423 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
12423 400-BFSG	12423 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12423 400-BFSQ	12423 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12423 400-BFST	12423 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
12423 400-BFVB	12423 400-BFVB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
12423 400-BFYX	12423 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1	
12423 400-BFZC	12423 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
12423 400-BFZL	12423 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
12423 400-BGBO	12423 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 708 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
12423 400-BGBX	12423 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1	
12423 400-BGJW	12423 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12423 400-BGKB	12423 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1	
12423 400-BHFM	12423 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12423 400-BHHz	12423 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12423 400-BHIL	12423 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12423 400-BHJF	12423 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12423 400-BHKH	12423 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12423 400-BHKM	12423 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12423 400-BIIT	12423 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12423 400-BJLE	12423 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12423 400-BKEY	12423 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
12423 400-BKFC	12423 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
12423 400-BKFK	12423 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12423 400-BKFL	12423 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
12423 400-BKFR	12423 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1
12423 400-BKGZ	12423 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1
12423 400-BKZC	12423 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1
12423 400-BLBZ	12423 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1
12423 400-BLFB	12423 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1
12423 400-BLKW	12423 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1
12423 400-BLLB	12423 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1
12423 401-ABHX	12423 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1
12423 401-ABHY	12423 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1
12423 403-BBLR	12423 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
12423 403-BBLS	12423 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
12423 403-BBLZ	12423 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
12423 403-BBMF	12423 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
12423 403-BBMH	12423 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12423 403-BBMT	12423 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12423 403-BBMU	12423 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12423 403-BBMV	12423 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12423 403-BCCE	12423 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
12423 403-BCCH	12423 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
12423 403-BCHD	12423 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12423 403-BCHE	12423 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1
12423 403-BCLH	12423 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
12423 403-BCLI	12423 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
12423 405-AADZ	12423 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1
12423 405-AAES	12423 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
12423 405-AAVW	12423 405-AAVW	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%	\$266	Other	DC1
12423 405-AAWX	12423 405-AAWX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,090	Each	20%	\$872	Other	DC1
12423 405-AAZY	12423 405-AAZY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%	\$609	Other	DC1
12423 405-AAAZ	12423 405-AAAZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1
12423 405-AAAN	12423 405-AAAN	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319	Each	20%	\$255	Other	DC1
12423 405-AAAN	12423 405-AAAN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1
12423 406-BBEK	12423 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1
12423 406-BBEL	12423 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1
12423 406-BBEV	12423 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1
12423 406-BBGR	12423 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
12423 406-BBGX	12423 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1
12423 406-BBHB	12423 406-BBHB	PowerEdge Servers	Emulex LPE 12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1
12423 406-BBHC	12423 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1
12423 406-BBHD	12423 406-BBHD	PowerEdge Servers	Emulex LPE 12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1
12423 406-BBLC	12423 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
12423 406-BBLF	12423 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
12423 407-BBOP	12423 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12423 407-BBOS	12423 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12423 407-BBOU	12423 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12423 407-BBOZ	12423 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12423 407-BBOD	12423 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12423 407-BBVJ	12423 407-BBVJ	PowerEdge Servers	SFP+ SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12423 407-BBWK	12423 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12423 407-BBZM	12423 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12423 407-BBZS	12423 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12423 407-BBZU	12423 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12423 407-BBZV	12423 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12423 407-BCBF	12423 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12423 407-BCBK	12423 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12423 407-BCBN	12423 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
12423 407-BCEX	12423 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12423 407-BCHI	12423 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12423 412-AALK	12423 412-AALK	PowerEdge Servers	Heat Sink for 2nd GPU, R440	\$58	Each	20%	\$46	Other	DC1
12423 429-AAOX	12423 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12423 429-AAOJ	12423 429-AAOJ	PowerEdge Servers	8X DVD+RW/7200 Rack (60)	\$50	Each	20%	\$40	Other	DC1
12423 429-AAOK	12423 429-AAOK	PowerEdge Servers	Slimline 8X DVD-ROM 7200 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1
12423 429-AARZ	12423 429-AARZ	PowerEdge Servers	DVD +RW, SATA, Internal, 9.5mm, Customer Install	\$50	Each	20%	\$40	Other	DC1
12423 429-ABDY	12423 429-ABDY	PowerEdge Servers	DVD+Rw, Serial ATA, 9.5, PLDS, R440, CK	\$51	Each	20%	\$41	Other	DC1
12423 429-ABEM	12423 429-ABEM	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, Customer Install	\$58	Each	20%	\$46	Other	DC1
12423 429-ABEN	12423 429-ABEN	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, Customer Kit	\$51	Each	20%	\$41	Other	DC1
12423 429-ABEO	12423 429-ABEO	PowerEdge Servers	DVD+RW, SATA, Internal, 9.5mm, Customer Kit	\$58	Each	20%	\$46	Other	DC1
12423 430-XYLX	12423 430-XYLX	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R440, CUS	\$2	Each	20%	\$2	Other	DC1
12423 450-ACGM	12423 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15C13	\$25	Each	20%	\$20	Other	DC1
12423 450-ACGZ	12423 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1
12423 450-ACHI	12423 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1
12423 450-ACSI	12423 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1
12423 450-ADIR	12423 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
12423 450-ADTB	12423 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1
12423 450-AEKP	12423 450-AEKP	PowerEdge Servers	Kit - Hot-plug Power Supply, 550W	\$350	Each	20%	\$280	Other	DC1
12423 461-AAEN	12423 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12423 470-AATX	12423 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12423 470-AAUB	12423 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12423 470-AAUD	12423 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
12423 470-AAVG	12423 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12423 470-AAVH	12423 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12423 470-AAVJ	12423 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12423 470-AAVO	12423 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12423 470-AAXG	12423 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12423 470-AAXH	12423 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12423 470-ABBH	12423 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1	
12423 470-ABBK	12423 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1	
12423 470-ABBM	12423 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$68	Each	20%	\$54	Other	DC1	
12423 470-ABPR	12423 470-ABPR	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$392	Each	20%	\$306	Other	DC1	
12423 470-ABQB	12423 470-ABQB	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1	
12423 470-ABQF	12423 470-ABQF	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1	
12423 528-BFSK	12423 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12423 528-BFSN	12423 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
12423 540-BBDR	12423 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1	
12423 540-BBDS	12423 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1	
12423 540-BBDV	12423 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
12423 540-BBDW	12423 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1	
12423 540-BBGR	12423 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1	
12423 540-BBGW	12423 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 10Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1	
12423 540-BBGX	12423 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12423 540-BBGY	12423 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1	
12423 540-BBGZ	12423 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1	
12423 540-BBHB	12423 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12423 540-BBIV	12423 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+,PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
12423 540-BBIW	12423 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
12423 540-BBML	12423 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$684	Each	20%	\$555	Other	DC1	
12423 540-BBOZ	12423 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1	
12423 540-BBPC	12423 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
12423 540-BBPN	12423 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
12423 540-BBRG	12423 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12423 540-BBRH	12423 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12423 540-BBRK	12423 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12423 540-BBRN	12423 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12423 540-BBUN	12423 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12423 540-BBUO	12423 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12423 540-BBUP	12423 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
12423 540-BBUU	12423 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1	
12423 540-BBVB	12423 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12423 540-BBVL	12423 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12423 540-BBVM	12423 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12423 540-BBVN	12423 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
12423 540-BBVP	12423 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12423 540-BBVR	12423 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12423 540-BCBM	12423 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CusKit	\$558	Each	20%	\$447	Other	DC1	
12423 540-BCBN	12423 540-BCBN	PowerEdge Servers	Broadcom 5720 Dual Port 1 GbE Network LOM Mezz Card, CusKit	\$152	Each	20%	\$122	Other	DC1	
12423 540-BCBO	12423 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CusKit	\$441	Each	20%	\$353	Other	DC1	
12423 540-BCCN	12423 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12423 540-BCDG	12423 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12423 540-BCDI	12423 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12423 540-BCDJ	12423 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1	
12423 540-BCHD	12423 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1	
12423 540-BCHF	12423 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12423 540-BCHH	12423 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12423 540-BCIW	12423 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
12423 540-BCKV	12423 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%	\$532	Other	DC1	
12423 540-BCNI	12423 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
12423 540-BCNJ	12423 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
12423 623-BBCT	12423 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
12423 623-BBCU	12423 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
12423 623-BBCV	12423 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
12423 623-BBCW	12423 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12423 623-BBCX	12423 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12423 623-BBCY	12423 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
12423 623-BBCZ	12423 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12423 623-BBDB	12423 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12423 623-BBDC	12423 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
12423 623-BBDD	12423 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12423 770-BBIC	12423 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 2/4-Post Racks,CusKit	\$67	Each	20%	\$53	Other	DC1	
12423 770-BBIE	12423 770-BBIE	PowerEdge Servers	1U Cable Management Arm,CusKit	\$58	Each	20%	\$47	Other	DC1	
12423 770-BCIQ	12423 770-BCIQ	PowerEdge Servers	1U Combo Drop-In/Stub-In Rails, CK	\$99	Each	20%	\$79	Other	DC1	
12423 770-BCKW	12423 770-BCKW	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CK	\$108	Each	20%	\$86	Other	DC1	
12425 210-ALZH	12425 210-ALZH	PowerEdge Servers	PowerEdge R540 Server	\$219	Each	20%	\$175	Other	DC1	
12425 210-ANGW	12425 210-ANGW	PowerEdge Servers	PowerEdge R540 Server - DSS RESTRICTED	\$219	Each	20%	\$175	Other	DC1	
12425 330-BBJO	12425 330-BBJO	PowerEdge Servers	Butterfly Riser for R540 Customer Kit	\$99	Each	20%	\$80	Other	DC1	
12425 330-BBJP	12425 330-BBJP	PowerEdge Servers	Riser, 1x upgrade to 2x LP, Customer Kit	\$33	Each	20%	\$26	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12425 338-BRVL	12425 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1
12425 338-BRVS	12425 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12425 338-BSDG	12425 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12425 338-BSDJ	12425 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12425 338-BSDK	12425 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1
12425 338-BSDM	12425 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1
12425 338-BSDN	12425 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12425 338-BSDQ	12425 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/12T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1
12425 338-BSDR	12425 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12425 338-BSDU	12425 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4212 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1
12425 338-BSGK	12425 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12425 338-BSVU	12425 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1
12425 338-BTSY	12425 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1
12425 338-BTTE	12425 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12425 338-BVJY	12425 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/16T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1
12425 338-BVKV	12425 338-BVKV	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1
12425 338-BVKE	12425 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1
12425 338-BVKV	12425 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1
12425 345-BBBR	12425 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1
12425 345-BBFC	12425 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1
12425 345-BBFD	12425 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1
12425 400-AVSS	12425 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1
12425 400-AXLH	12425 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1
12425 400-AYWH	12425 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1
12425 400-AYVZ	12425 400-AYVZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1
12425 400-AYXH	12425 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Drive, 3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1
12425 400-AZEX	12425 400-AZEX	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1
12425 400-AZEE	12425 400-AZEE	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1
12425 400-AZFC	12425 400-AZFC	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1
12425 400-AZIT	12425 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,186	Each	20%	\$2,549	Other	DC1
12425 400-AZIU	12425 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1
12425 400-BBOZ	12425 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1
12425 400-BBPZ	12425 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1
12425 400-BBOE	12425 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
12425 400-BBRH	12425 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1
12425 400-BCLR	12425 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1
12425 400-BCMG	12425 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1
12425 400-BCNJ	12425 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
12425 400-BCOD	12425 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1
12425 400-BDIB	12425 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1
12425 400-BDIE	12425 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1
12425 400-BDIZ	12425 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1
12425 400-BDPC	12425 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR 54510	\$951	Each	20%	\$761	Other	DC1
12425 400-BDPO	12425 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR 54510	\$638	Each	20%	\$511	Other	DC1
12425 400-BDPS	12425 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR 54510	\$3,733	Each	20%	\$2,987	Other	DC1
12425 400-BDQJ	12425 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR 54510	\$1,593	Each	20%	\$1,274	Other	DC1
12425 400-BDUC	12425 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
12425 400-BDUL	12425 400-BDUL	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1
12425 400-BDVG	12425 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1
12425 400-BDWW	12425 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1
12425 400-BEKN	12425 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1
12425 400-BFOL	12425 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1
12425 400-BFSG	12425 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1
12425 400-BFSQ	12425 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1
12425 400-BFST	12425 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1
12425 400-BFWP	12425 400-BFWP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%	\$2,597	Other	DC1
12425 400-BFWQ	12425 400-BFWQ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$9,424	Each	20%	\$7,539	Other	DC1
12425 400-BFYX	12425 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1
12425 400-BFZL	12425 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1
12425 400-BGEX	12425 400-BGEX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1
12425 400-BGJW	12425 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,186	Each	20%	\$3,357	Other	DC1
12425 400-BHFM	12425 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1
12425 400-BHHz	12425 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1
12425 400-BHJF	12425 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1
12425 400-BHKM	12425 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1
12425 400-BJEH	12425 400-BJEH	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CUS Kit	\$1,003	Each	20%	\$802	Other	DC1
12425 400-BJLE	12425 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1
12425 400-BKZC	12425 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1
12425 400-BLBZ	12425 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1
12425 400-BLFB	12425 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1
12425 400-BLKW	12425 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1
12425 400-BLLB	12425 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1
12425 401-ABHI	12425 401-ABHI	PowerEdge Servers	Heat Sink for 2nd CPU, x8/x12 Chassis, R540	\$62	Each	20%	\$49	Other	DC1
12425 401-ABHJ	12425 401-ABHJ	PowerEdge Servers	DVD ROM,SATA,Internal,9.5mm, Cus Kit	\$52	Each	20%	\$41	Other	DC1
12425 401-ABHK	12425 401-ABHK	PowerEdge Servers	DVD ROM,SATA,Internal,9.5mm, Customer Install,R540	\$58	Each	20%	\$46	Other	DC1
12425 401-ABHS	12425 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1
12425 401-ABHX	12425 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12425 401-ABHY	12425 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1
12425 403-BBLR	12425 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
12425 403-BBLS	12425 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
12425 403-BBLZ	12425 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
12425 403-BBMF	12425 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
12425 403-BBMH	12425 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12425 403-BBMT	12425 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12425 403-BBMU	12425 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12425 403-BBMV	12425 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12425 403-BC0E	12425 403-BC0E	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
12425 403-BC0H	12425 403-BC0H	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
12425 403-BC0D	12425 403-BC0D	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12425 403-BC0E	12425 403-BC0E	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1
12425 403-BCLH	12425 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
12425 403-BCLI	12425 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
12425 405-AA0Z	12425 405-AA0Z	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1
12425 405-AAES	12425 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
12425 405-AANM	12425 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319	Each	20%	\$255	Other	DC1
12425 406-BBEK	12425 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1
12425 406-BBEL	12425 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1
12425 406-BBEV	12425 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1
12425 406-BBGR	12425 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
12425 406-BBGX	12425 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1
12425 406-BBHB	12425 406-BBHB	PowerEdge Servers	Emulex LPE 12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1
12425 406-BBHC	12425 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1
12425 406-BBHD	12425 406-BBHD	PowerEdge Servers	Emulex LPE 12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1
12425 406-BBLC	12425 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
12425 406-BBLF	12425 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
12425 407-BBOP	12425 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12425 407-BBOS	12425 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12425 407-BBOU	12425 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12425 407-BBOZ	12425 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12425 407-BBVJ	12425 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12425 407-BBWK	12425 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12425 407-BBZM	12425 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12425 407-BBZS	12425 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12425 407-BBZU	12425 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12425 407-BBZV	12425 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12425 407-BCBF	12425 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12425 407-BCBK	12425 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12425 407-BCBN	12425 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
12425 407-BCEX	12425 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12425 407-BCHI	12425 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12425 450-ACGM	12425 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 15C13	\$25	Each	20%	\$20	Other	DC1
12425 450-ACGZ	12425 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1
12425 450-ACHI	12425 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1
12425 450-ACSI	12425 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1
12425 450-ADIR	12425 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
12425 450-AEBL	12425 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1
12425 450-AEBM	12425 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1
12425 450-AJRP	12425 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1
12425 454-BBBB	12425 454-BBBB	PowerEdge Servers	Heatsink for CPU2 in x12+2 HP Chassis, AMER Customer Kit	\$45	Each	20%	\$36	Other	DC1
12425 470-AATX	12425 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12425 470-AAUB	12425 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1
12425 470-AAUD	12425 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12425 470-AAVG	12425 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12425 470-AAVH	12425 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12425 470-AAVJ	12425 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12425 470-ACKI	12425 470-ACKI	PowerEdge Servers	DVD+/-RW, SATA, Internal, 9.5mm, Cus Kit	\$58	Each	20%	\$46	Other	DC1
12425 470-ACKJ	12425 470-ACKJ	PowerEdge Servers	DVD+/-RW, SATA, Internal, 9.5mm, Cus Kit	\$52	Each	20%	\$41	Other	DC1
12425 470-ACNU	12425 470-ACNU	PowerEdge Servers	Heatsink for CPU1, R540, AMER Customer Kit	\$60	Each	20%	\$48	Other	DC1
12425 528-BDXH	12425 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
12425 528-BDXI	12425 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
12425 528-BDXJ	12425 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
12425 528-BFSK	12425 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
12425 528-BFSN	12425 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1
12425 540-BBDR	12425 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12425 540-BBDS	12425 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
12425 540-BBDV	12425 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
12425 540-BBDW	12425 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
12425 540-BBGR	12425 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1
12425 540-BBGW	12425 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1
12425 540-BBGX	12425 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12425 540-BBGY	12425 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
12425 540-BBGZ	12425 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
12425 540-BBHB	12425 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12425 540-BBIW	12425 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
12425 540-BBOZ	12425 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12425 540-BBPC	12425 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
12425 540-BBPN	12425 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
12425 540-BBRG	12425 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
12425 540-BBRK	12425 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12425 540-BBUU	12425 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12425 540-BBVR	12425 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
12425 540-BCBQ	12425 540-BCBQ	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$335	Each	20%	\$268	Other	DC1
12425 540-BCCN	12425 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
12425 540-BCDG	12425 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
12425 540-BCHD	12425 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
12425 540-BCHF	12425 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
12425 540-BCHH	12425 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
12425 540-BCIV	12425 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
12425 540-BCIW	12425 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
12425 540-BCKV	12425 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%	\$532	Other	DC1
12425 540-BCNI	12425 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
12425 540-BCNJ	12425 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
12425 623-BBCS	12425 623-BBCS	PowerEdge Servers	OpenManage DVD Kit,Poweredge R540,CUS	\$9	Each	20%	\$7	Other	DC1
12425 623-BBCT	12425 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1
12425 623-BBCU	12425 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155	Each	20%	\$924	Other	DC1
12425 623-BBVC	12425 623-BBVC	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1
12425 623-BBCW	12425 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1
12425 623-BBXC	12425 623-BBXC	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1
12425 623-BBXY	12425 623-BBXY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1
12425 623-BBZC	12425 623-BBZC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1
12425 623-BBD0	12425 623-BBD0	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1
12425 623-BBD1	12425 623-BBD1	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1
12425 623-BBD2	12425 623-BBD2	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1
12425 770-BBIO	12425 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 24-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1
12425 770-BBIP	12425 770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	DC1
1337 325-BBHP	1337 325-BBHP	PowerEdge Servers	Bezel,10/24 Drive Chassis,PowerEdge R630,CusKit	\$38	Each	20%	\$30	Other	DC1
1337 325-BCJR	1337 325-BCJR	PowerEdge Servers	Dell EMC Bezel for PE R630,10/24HDD,CK	\$57	Each	20%	\$45	Other	DC1
1337 338-BJET	1337 338-BJET	PowerEdge Servers	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max	\$1,878	Each	20%	\$1,503	Other	DC1
1337 338-BJEU	1337 338-BJEU	PowerEdge Servers	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max	\$834	Each	20%	\$667	Other	DC1
1337 338-BJEV	1337 338-BJEV	PowerEdge Servers	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.60GT/s QPI,Turbo,HT,14C/28T (120W)	\$3,487	Each	20%	\$2,790	Other	DC1
1337 338-BJFD	1337 338-BJFD	PowerEdge Servers	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.60GT/s QPI,Turbo,HT,18C/36T (120W)	\$4,843	Each	20%	\$3,874	Other	DC1
1337 338-BJFH	1337 338-BJFH	PowerEdge Servers	Intel Xeon E5-2630 v4 2.2GHz,25M Cache,8.0 GT/s QPI Turbo HT 10C/20T (85W) Max	\$1,332	Each	20%	\$1,065	Other	DC1
1337 338-BJFI	1337 338-BJFI	PowerEdge Servers	Intel Xeon E5-2683 v4 2.1GHz,40M Cache,9.60GT/s QPI,Turbo,HT,16C/32T (120W)	\$3,687	Each	20%	\$2,950	Other	DC1
1337 343-BBDL	1337 343-BBDL	PowerEdge Servers	Electronic System Documentation and OpenManage DVD Kit, PowerEdge R630,CusKit	\$4	Each	20%	\$3	Other	DC1
1337 385-BBHP	1337 385-BBHP	PowerEdge Servers	IDRAC8 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$489	Each	20%	\$391	Other	DC1
1337 385-BBJY	1337 385-BBJY	PowerEdge Servers	64GB SD Card For IDSDD, CusKit	\$130	Each	20%	\$104	Other	DC1
1337 385-BBK0	1337 385-BBK0	PowerEdge Servers	32GB SD Card For IDSDD, CusKit	\$107	Each	20%	\$86	Other	DC1
1337 385-BBLK	1337 385-BBLK	PowerEdge Servers	16GB SD Card For IDSDD, Cus Kit	\$50	Each	20%	\$40	Other	DC1
1337 400-ADTI	1337 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1
1337 400-AEFD	1337 400-AEFD	PowerEdge Servers	1TB 7.2K RPM SATA 2.5in Hot-plug Hard Drive,13G,CusKit	\$691	Each	20%	\$553	Other	DC1
1337 400-AJPD	1337 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$701	Each	20%	\$561	Other	DC1
1337 400-AJPP	1337 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$582	Each	20%	\$466	Other	DC1
1337 400-AJQP	1337 400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,016	Each	20%	\$812	Other	DC1
1337 400-AJRK	1337 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$644	Each	20%	\$516	Other	DC1
1337 400-AJSB	1337 400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$739	Each	20%	\$591	Other	DC1
1337 400-AMUQ	1337 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1
1337 400-APGL	1337 400-APGL	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$998	Each	20%	\$798	Other	DC1
1337 400-ASCR	1337 400-ASCR	PowerEdge Servers	200GB Solid State Drive uSATA Mix Use Slim MLC 6Gbps 1.8in Hot-plug Drive, Hawk-	\$584	Each	20%	\$468	Other	DC1
1337 400-AUOX	1337 400-AUOX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%	\$881	Other	DC1
1337 400-BBOH	1337 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$1,769	Each	20%	\$1,415	Other	DC1
1337 400-BBOU	1337 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%	\$1,409	Other	DC1
1337 400-BBOV	1337 400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%	\$2,218	Other	DC1
1337 400-BBPJ	1337 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%	\$2,223	Other	DC1
1337 400-BBQ0	1337 400-BBQ0	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
1337 400-BBOW	1337 400-BBOW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
1337 400-BBRF	1337 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%	\$4,224	Other	DC1
1337 400-BCLX	1337 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1
1337 400-BCLM	1337 400-BCLM	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1
1337 400-BCMO	1337 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1
1337 400-BCMR	1337 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1
1337 400-BCNF	1337 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1
1337 400-BCNP	1337 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
1337 400-BCNV	1337 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%	\$2,380	Other	DC1
1337 400-BCNZ	1337 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1
1337 400-BDIC	1337 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%	\$1,425	Other	DC1
1337 400-BDIF	1337 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1
1337 400-BDIW	1337 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
1337 400-BDJO	1337 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1
1337 400-BDJS	1337 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1
1337 400-BDJU	1337 400-BDJU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1
1337 400-BDOZ	1337 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1337 400-BDPM	1337 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1
1337 400-BDPT	1337 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$755	Other	DC1
1337 400-BDPZ	1337 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1
1337 400-BDQE	1337 400-BDQE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1
1337 400-BDQG	1337 400-BDQG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1
1337 400-BDQT	1337 400-BDQT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1
1337 400-BDQX	1337 400-BDQX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1
1337 400-BDUE	1337 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1
1337 400-BDUS	1337 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
1337 400-BDUY	1337 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,694	Each	20%	\$2,087	Other	DC1
1337 400-BDVI	1337 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1
1337 400-BDVK	1337 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$846	Each	20%	\$677	Other	DC1
1337 400-BDVL	1337 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$1,578	Each	20%	\$1,262	Other	DC1
1337 400-BDVQ	1337 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$538	Each	20%	\$431	Other	DC1
1337 400-BDVR	1337 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1
1337 400-BEDP	1337 400-BEDP	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,482	Each	20%	\$4,386	Other	DC1
1337 400-BEDZ	1337 400-BEDZ	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,231	Each	20%	\$3,385	Other	DC1
1337 400-BEEC	1337 400-BEEC	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,600	Each	20%	\$2,080	Other	DC1
1337 400-BEEK	1337 400-BEEK	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,554	Each	20%	\$1,243	Other	DC1
1337 400-BEES	1337 400-BEES	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,496	Each	20%	\$8,396	Other	DC1
1337 400-BEEZ	1337 400-BEEZ	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,246	Each	20%	\$4,197	Other	DC1
1337 400-BENT	1337 400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%	\$1,892	Other	DC1
1337 400-BEPK	1337 400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, CUS KIT	\$2,356	Each	20%	\$1,885	Other	DC1
1337 400-BEPZ	1337 400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, CUS Kit	\$9,416	Each	20%	\$7,533	Other	DC1
1337 400-BEQH	1337 400-BEQH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR PMS-V	\$9,276	Each	20%	\$4,221	Other	DC1
1337 400-BEQU	1337 400-BEQU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%	\$7,540	Other	DC1
1337 400-BERC	1337 400-BERC	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PMS-V Drive, CK	\$5,265	Each	20%	\$4,212	Other	DC1
1337 400-BERQ	1337 400-BERQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,837	Each	20%	\$3,069	Other	DC1
1337 400-BHHW	1337 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1
1337 400-BHKH	1337 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1
1337 400-BIIZ	1337 400-BIIZ	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,101	Each	20%	\$8,081	Other	DC1
1337 403-BBJN	1337 403-BBJN	PowerEdge Servers	PowerEdge R630 PCIe SSD Enablement Kit for Chassis with up to 10, 2.5" Hard	\$561	Each	20%	\$449	Other	DC1
1337 403-BBLR	1337 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
1337 403-BBLS	1337 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
1337 403-BBLZ	1337 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
1337 403-BBMF	1337 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
1337 403-BBMH	1337 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
1337 403-BBMT	1337 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
1337 403-BBMU	1337 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
1337 403-BBMV	1337 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
1337 403-BBQT	1337 403-BBQT	PowerEdge Servers	4.0TB Intel NVMe P3608 PCIe Solid State Storage Card HHL, Low Profile Customer	\$40,016	Each	20%	\$32,013	Other	DC1
1337 403-BOCH	1337 403-BOCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
1337 405-AAJW	1337 405-AAJW	PowerEdge Servers	HBAS30 12Gbps SAS HBA Controller (NON-RAID), MiniCard, CK	\$294	Each	20%	\$235	Other	DC1
1337 406-BBKV	1337 406-BBKV	PowerEdge Servers	Brocade 57404 25G SFP Dual Port PCIe Adapter, Customer Install	\$644	Each	20%	\$515	Other	DC1
1337 406-BBLC	1337 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
1337 406-BBLF	1337 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
1337 406-BBLH	1337 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1
1337 407-BBOZ	1337 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
1337 407-BBVJ	1337 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
1337 412-AAFB	1337 412-AAFB	PowerEdge Servers	Kit - 120W Heatsink for PowerEdge R630	\$21	Each	20%	\$17	Other	DC1
1337 412-AAFC	1337 412-AAFC	PowerEdge Servers	Kit - 160W Heatsink for PowerEdge R630	\$24	Each	20%	\$19	Other	DC1
1337 429-AAOX	1337 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
1337 429-AAQJ	1337 429-AAQJ	PowerEdge Servers	8X DVD+-RW 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1
1337 429-AAQK	1337 429-AAQK	PowerEdge Servers	Slimline 8X DVD-ROM 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1
1337 450-ADZC	1337 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1
1337 450-AEBL	1337 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1
1337 450-AEBM	1337 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1
1337 528-BDXH	1337 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
1337 528-BDXI	1337 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
1337 528-BDXJ	1337 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
1337 528-BFSJ	1337 528-BFSJ	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC8, Customer Kit	\$399	Each	20%	\$319	Other	DC1
1337 540-BBDS	1337 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
1337 540-BBDV	1337 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
1337 540-BBGR	1337 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239	Each	20%	\$191	Other	DC1
1337 540-BBGZ	1337 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
1337 540-BBML	1337 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
1337 540-BBOR	1337 540-BBOR	PowerEdge Servers	Emulex OneConnect OCm14104B-U1-D 4-port 10GbE rNDC CNA, V2, Customer Install	\$1,266	Each	20%	\$1,013	Other	DC1
1337 540-BBOZ	1337 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
1337 540-BBPB	1337 540-BBPB	PowerEdge Servers	Mellanox ConnectX-4 Single Port, EDR, VPI QSFP28 Low Profile Adapter, Customer	\$2,317	Each	20%	\$1,854	Other	DC1
1337 540-BBPC	1337 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
1337 540-BBPN	1337 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
1337 540-BBQD	1337 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%	\$3,530	Other	DC1
1337 540-BBRG	1337 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
1337 540-BBRH	1337 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
1337 540-BBRJ	1337 540-BBRJ	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, rNDC, Customer Install	\$1,015	Each	20%	\$812	Other	DC1
1337 540-BBRK	1337 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
1337 540-BBRN	1337 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
1337 565-BBED	1337 565-BBED	PowerEdge Servers	Trusted Platform Module 2.0, Cust Kit	\$23	Each	20%	\$18	Other	DC1
1337 565-BBHI	1337 565-BBHI	PowerEdge Servers	Trusted Platform Module 2.0, Cust Kit, v2	\$30	Each	20%	\$24	Other	DC1
1337 634-BCXY	1337 634-BCXY	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1
1337 770-BBIC	1337 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 24-Post Racks,CusKit	\$67	Each	20%	\$53	Other	DC1
1337 770-BBIE	1337 770-BBIE	PowerEdge Servers	1U Cable Management Arm,CusKit	\$58	Each	20%	\$47	Other	DC1
1337 770-BBJS	1337 770-BBJS	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm	\$84	Each	20%	\$67	Other	DC1
1337 770-BCIQ	1337 770-BCIQ	PowerEdge Servers	1U Combo Drop-In/Tab-In Rails, CK	\$99	Each	20%	\$79	Other	DC1
12232 210-AKWU	12232 210-AKWU	PowerEdge Servers	PowerEdge R640 Server	\$419	Each	20%	\$335	Other	DC1
12232 210-AMTF	12232 210-AMTF	PowerEdge Servers	PowerEdge R640 Server - DSS RESTRICTED	\$419	Each	20%	\$335	Other	DC1
12232 325-BCIH	12232 325-BCIH	PowerEdge Servers	PowerEdge 1U LCD Bezel, CK	\$65	Each	20%	\$76	Other	DC1
12232 325-BCJH	12232 325-BCJH	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1
12232 330-BBGP	12232 330-BBGP	PowerEdge Servers	Riser 2A 1X16, 3PCle chassis, at least 2 processors, R640 Customer Kit	\$27	Each	20%	\$22	Other	DC1
12232 330-BBMC	12232 330-BBMC	PowerEdge Servers	Riser 2B 1X16, 2PCle chassis, at least 2 processors, R640 Customer Kit	\$44	Each	20%	\$36	Other	DC1
12232 338-BLNB	12232 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12232 338-BLNE	12232 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1
12232 338-BLNG	12232 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12232 338-BLNH	12232 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12232 338-BLNI	12232 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1
12232 338-BLNJ	12232 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12232 338-BLNL	12232 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12232 338-BLNM	12232 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1
12232 338-BLNN	12232 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1
12232 338-BLNO	12232 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1
12232 338-BLNP	12232 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12232 338-BLNQ	12232 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12232 338-BLNR	12232 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12232 338-BLNS	12232 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1
12232 338-BLNT	12232 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1
12232 338-BLNV	12232 338-BLNV	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1
12232 338-BLNZ	12232 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,988	Each	20%	\$15,988	Other	DC1
12232 338-BRVI	12232 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1
12232 338-BRVK	12232 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12232 338-BRWL	12232 338-BRWL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1
12232 338-BRVP	12232 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1
12232 338-BRVQ	12232 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1
12232 338-BRVS	12232 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12232 338-BSDG	12232 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12232 338-BSDJ	12232 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12232 338-BSDK	12232 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1
12232 338-BSDM	12232 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1
12232 338-BSDN	12232 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12232 338-BSDQ	12232 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 8C/16T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1
12232 338-BSDR	12232 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12232 338-BSDU	12232 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1
12232 338-BSGK	12232 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4	\$2,442	Each	20%	\$1,954	Other	DC1
12232 338-BSGX	12232 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1
12232 338-BSGY	12232 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1
12232 338-BSGZ	12232 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1
12232 338-BSHB	12232 338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1
12232 338-BSHC	12232 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1
12232 338-BSHE	12232 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1
12232 338-BSHO	12232 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1
12232 338-BSHP	12232 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1
12232 338-BSHV	12232 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1
12232 338-BSHX	12232 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1
12232 338-BSIJ	12232 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1
12232 338-BSIR	12232 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1
12232 338-BSIS	12232 338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260V 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631	Each	20%	\$8,505	Other	DC1
12232 338-BSIT	12232 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1
12232 338-BSJU	12232 338-BSJU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$895	Each	20%	\$688	Other	DC1
12232 338-BSVX	12232 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1
12232 338-BSVY	12232 338-BSVY	PowerEdge Servers	Intel Xeon Silver 4214Y 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,540	Each	20%	\$1,232	Other	DC1
12232 338-BTSX	12232 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12232 338-BTSY	12232 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1
12232 338-BT SZ	12232 338-BT SZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1
12232 338-BTTC	12232 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1
12232 338-BTTD	12232 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1
12232 338-BTTE	12232 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12232 338-BTTF	12232 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1
12232 338-BTWF	12232 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1
12232 338-BTGW	12232 338-BTGW	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%	\$16,535	Other	DC1
12232 338-BTWL	12232 338-BTWL	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%	\$3,202	Other	DC1
12232 338-BTWR	12232 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1
12232 338-BTWW	12232 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218M 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1
12232 338-BVJY	12232 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/16T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1
12232 338-BVJZ	12232 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12232 338-BVKB	12232 338-BVKB	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%	\$6,316	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12232 338-BVKE	12232 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	\$1,113	Each	20%	Other	DC1	
12232 338-BVKE	12232 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	\$802	Each	20%	Other	DC1	
12232 338-BVKE	12232 338-BVKE	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	\$4,318	Each	20%	Other	DC1	
12232 338-BVKE	12232 338-BVKE	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	\$5,255	Each	20%	Other	DC1	
12232 338-BVKN	12232 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 3.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786	\$3,029	Each	20%	Other	DC1	
12232 338-BVKN	12232 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	\$4,044	Each	20%	Other	DC1	
12232 338-BVKT	12232 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	\$2,487	Each	20%	Other	DC1	
12232 338-BVKT	12232 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546	\$2,037	Each	20%	Other	DC1	
12232 338-BVKK	12232 338-BVKK	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4	\$2,600	\$2,080	Each	20%	Other	DC1	
12232 338-BVKK	12232 338-BVKK	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$5,222	\$4,178	Each	20%	Other	DC1	
12232 338-BVKK	12232 338-BVKK	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397	\$3,518	Each	20%	Other	DC1	
12232 345-BBKR	12232 345-BBKR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR, 1	\$9,661	\$7,729	Each	20%	Other	DC1	
12232 345-BBCL	12232 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	\$7,723	Each	20%	Other	DC1	
12232 345-BBEZ	12232 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	\$1,112	Each	20%	Other	DC1	
12232 345-BBFB	12232 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	\$696	Each	20%	Other	DC1	
12232 345-BBFD	12232 345-BBFD	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	\$1,114	Each	20%	Other	DC1	
12232 345-BBFD	12232 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	\$701	Each	20%	Other	DC1	
12232 350-BBKE	12232 350-BBKE	PowerEdge Servers	Quick Sync CK	\$100	\$80	Each	20%	Other	DC1	
12232 370-ADUK	12232 370-ADUK	PowerEdge Servers	R640 NVDIMM BBU and Cable, Cust Kit	\$283	\$226	Each	20%	Other	DC1	
12232 384-BBQE	12232 384-BBQE	PowerEdge Servers	Performance Fan for R640, CK	\$34	\$27	Each	20%	Other	DC1	
12232 384-BBQF	12232 384-BBQF	PowerEdge Servers	Standard Fan for R640, CK	\$28	\$22	Each	20%	Other	DC1	
12232 385-BBKJ	12232 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	\$53	Each	20%	Other	DC1	
12232 385-BBKK	12232 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	\$91	Each	20%	Other	DC1	
12232 385-BBKL	12232 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	\$217	Each	20%	Other	DC1	
12232 385-BBKW	12232 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	\$240	Each	20%	Other	DC1	
12232 385-BBME	12232 385-BBME	PowerEdge Servers	USB 3.0 for R640 x4 Chassis, Customer Kit	\$62	\$56	Each	20%	Other	DC1	
12232 385-BBMF	12232 385-BBMF	PowerEdge Servers	USB 3.0 for R640 x8 Chassis, Customer Kit	\$83	\$67	Each	20%	Other	DC1	
12232 400-ADTI	12232 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIe/SSD Ready Configuration	\$0	\$0	Each	20%	Other	DC1	
12232 400-ATII	12232 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	\$522	Each	20%	Other	DC1	
12232 400-ATIJ	12232 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	\$531	Each	20%	Other	DC1	
12232 400-ATIL	12232 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	\$478	Each	20%	Other	DC1	
12232 400-ATIN	12232 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	\$593	Each	20%	Other	DC1	
12232 400-ATIO	12232 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	\$603	Each	20%	Other	DC1	
12232 400-ATIQ	12232 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	\$799	Each	20%	Other	DC1	
12232 400-ATIR	12232 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	\$809	Each	20%	Other	DC1	
12232 400-ATJG	12232 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	\$554	Each	20%	Other	DC1	
12232 400-ATJH	12232 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	\$563	Each	20%	Other	DC1	
12232 400-ATJJ	12232 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	\$359	Each	20%	Other	DC1	
12232 400-ATJL	12232 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	\$564	Each	20%	Other	DC1	
12232 400-ATJM	12232 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	\$574	Each	20%	Other	DC1	
12232 400-ATJO	12232 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	\$617	Each	20%	Other	DC1	
12232 400-ATJP	12232 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	\$648	Each	20%	Other	DC1	
12232 400-ATJR	12232 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	\$815	Each	20%	Other	DC1	
12232 400-ATJS	12232 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	\$825	Each	20%	Other	DC1	
12232 400-ATJX	12232 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$688	\$534	Each	20%	Other	DC1	
12232 400-ATJZ	12232 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	\$808	Each	20%	Other	DC1	
12232 400-ATKB	12232 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	\$817	Each	20%	Other	DC1	
12232 400-ATKJ	12232 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	\$424	Each	20%	Other	DC1	
12232 400-ATKL	12232 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	\$670	Each	20%	Other	DC1	
12232 400-ATKN	12232 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	\$511	Each	20%	Other	DC1	
12232 400-ATKP	12232 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	\$719	Each	20%	Other	DC1	
12232 400-ATKR	12232 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	\$956	Each	20%	Other	DC1	
12232 400-ATKV	12232 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	\$821	Each	20%	Other	DC1	
12232 400-ATKX	12232 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	\$985	Each	20%	Other	DC1	
12232 400-AUNQ	12232 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	\$468	Each	20%	Other	DC1	
12232 400-AVHE	12232 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	\$1,036	Each	20%	Other	DC1	
12232 400-AVHG	12232 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	\$1,027	Each	20%	Other	DC1	
12232 400-AVSS	12232 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	\$601	Each	20%	Other	DC1	
12232 400-AXLH	12232 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,551	\$2,049	Each	20%	Other	DC1	
12232 400-AYVR	12232 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	\$516	Each	20%	Other	DC1	
12232 400-AYWH	12232 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Ht Dr 3.5in HYB CARR, 5100 Pro,	\$866	\$685	Each	20%	Other	DC1	
12232 400-AYWS	12232 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	\$777	Each	20%	Other	DC1	
12232 400-AYWZ	12232 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$639	\$511	Each	20%	Other	DC1	
12232 400-AYXE	12232 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	\$507	Each	20%	Other	DC1	
12232 400-AYXH	12232 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$1,920	\$1,536	Each	20%	Other	DC1	
12232 400-AZEO	12232 400-AZEO	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 5256	\$1,000,000	\$800,000	Each	20%	Other	DC1	
12232 400-AZER	12232 400-AZER	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 2628	\$1,000,000	\$800,000	Each	20%	Other	DC1	
12232 400-AZEW	12232 400-AZEW	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD,	\$1,000,000	\$800,000	Each	20%	Other	DC1	
12232 400-AZEX	12232 400-AZEX	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	\$800,000	Each	20%	Other	DC1	
12232 400-AZEE	12232 400-AZEE	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	\$800,000	Each	20%	Other	DC1	
12232 400-AZFC	12232 400-AZFC	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	\$800,000	Each	20%	Other	DC1	
12232 400-AZIL	12232 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	\$1,787	Each	20%	Other	DC1	
12232 400-AZIU	12232 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	\$1,796	Each	20%	Other	DC1	
12232 400-BBOZ	12232 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	\$2,223	Each	20%	Other	DC1	
12232 400-BBPN	12232 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	\$1,410	Each	20%	Other	DC1	
12232 400-BBPZ	12232 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	\$1,415	Each	20%	Other	DC1	
12232 400-BBQE	12232 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	\$1,414	Each	20%	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12232 400-BBQP	12232 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	
12232 400-BBQZ	12232 400-BBQZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
12232 400-BBRH	12232 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1	
12232 400-BCGN	12232 400-BCGN	PowerEdge Servers	480GB SSD SATA 3D NAND Flash TLC 6Gbps 2.5 inch Hot-plug Drive Intel S4510,	\$845	Each	20%	\$676	Other	DC1	
12232 400-BCLR	12232 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PMS-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
12232 400-BCLW	12232 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1	
12232 400-BCMG	12232 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PMS-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1	
12232 400-BCMP	12232 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
12232 400-BCMS	12232 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
12232 400-BCNJ	12232 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12232 400-BCNN	12232 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
12232 400-BCOD	12232 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
12232 400-BDGY	12232 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12232 400-BDHR	12232 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
12232 400-BDIB	12232 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
12232 400-BDIE	12232 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
12232 400-BDIL	12232 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
12232 400-BDIZ	12232 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12232 400-BDPC	12232 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12232 400-BDPP	12232 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12232 400-BDPQ	12232 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12232 400-BDPS	12232 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12232 400-BDOI	12232 400-BDOI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
12232 400-BDOJ	12232 400-BDOJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12232 400-BDOS	12232 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12232 400-BDOU	12232 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$844	Each	20%	\$756	Other	DC1	
12232 400-BDJC	12232 400-BDJC	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,595	Each	20%	\$1,268	Other	DC1	
12232 400-BDUD	12232 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
12232 400-BDUK	12232 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12232 400-BDUO	12232 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
12232 400-BDUX	12232 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
12232 400-BDVG	12232 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12232 400-BDWW	12232 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12232 400-BDWE	12232 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1	
12232 400-BEDO	12232 400-BEDO	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
12232 400-BEDX	12232 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
12232 400-BEEB	12232 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
12232 400-BEEG	12232 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
12232 400-BEEL	12232 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
12232 400-BEEN	12232 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
12232 400-BEJD	12232 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
12232 400-BEKN	12232 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12232 400-BENN	12232 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot-Plug PMS-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12232 400-BEOG	12232 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in PMS-V 3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12232 400-BERF	12232 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V 3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12232 400-BERK	12232 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12232 400-BFEK	12232 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12232 400-BFEP	12232 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12232 400-BFLW	12232 400-BFLW	PowerEdge Servers	Intel 8TB NVMe Read Intensive ExpressFlash, 2.5 SFF U.2 Drive w/Dell FW, P4510,	\$7,604	Each	20%	\$6,083	Other	DC1	
12232 400-BFOL	12232 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,	\$7,922	Each	20%	\$6,337	Other	DC1	
12232 400-BFPF	12232 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
12232 400-BFOL	12232 400-BFOL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1	
12232 400-BFOT	12232 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12232 400-BFOW	12232 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
12232 400-BFSG	12232 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12232 400-BFSQ	12232 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12232 400-BFST	12232 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
12232 400-BFVP	12232 400-BFVP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PMS-	\$3,247	Each	20%	\$2,597	Other	DC1	
12232 400-BFVQ	12232 400-BFVQ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PMS-	\$9,424	Each	20%	\$7,539	Other	DC1	
12232 400-BFVB	12232 400-BFVB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
12232 400-BFVX	12232 400-BFVX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,897	Each	20%	\$1,509	Other	DC1	
12232 400-BFZC	12232 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
12232 400-BFZL	12232 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
12232 400-BGBO	12232 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
12232 400-BGBX	12232 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1	
12232 400-BGJW	12232 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PMS-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12232 400-BGKB	12232 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PMS-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1	
12232 400-BGKZ	12232 400-BGKZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512	\$3,775	Each	20%	\$3,020	Other	DC1	
12232 400-BGWU	12232 400-BGWU	PowerEdge Servers	15.36TB NVMe Read Intensive 3D TLC NAND Flash, 2.5in U.2 Drive, Micron 9300 Pro,	\$9,174	Each	20%	\$7,339	Other	DC1	
12232 400-BHDD	12232 400-BHDD	PowerEdge Servers	7.68TB NVMe Read Intensive TLC 3D NAND Flash, 2.5in Drive, Micron 9300 Pro CUS	\$5,478	Each	20%	\$4,382	Other	DC1	
12232 400-BHFM	12232 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12232 400-BHHz	12232 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12232 400-BHIL	12232 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12232 400-BHJF	12232 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12232 400-BHKH	12232 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12232 400-BHKM	12232 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12232 400-BHSG	12232 400-BHSG	PowerEdge Servers	12.6TB NVMe Mixed Use TLC 3D NAND Flash, 2.5in Drive, Micron 9300 MAX Customer	\$11,841	Each	20%	\$9,473	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column Price/UoM (Calculated)	L(Column I*Column K)		
12232 400-BHTL	12232 400-BHTL	PowerEdge Servers	960GB SSD SATA 6Gbps 2.5 inch Hot-plug Drive in Tool-less Carrier, Intel S4510,	\$798	Each	20%	\$638	Other	DC1	
12232 400-BHTM	12232 400-BHTM	PowerEdge Servers	1.6TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$2,227	Each	20%	\$1,781	Other	DC1	
12232 400-BHTP	12232 400-BHTP	PowerEdge Servers	7.68TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$9,134	Each	20%	\$7,307	Other	DC1	
12232 400-BHTQ	12232 400-BHTQ	PowerEdge Servers	6.4TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$8,361	Each	20%	\$6,689	Other	DC1	
12232 400-BHTT	12232 400-BHTT	PowerEdge Servers	3.2TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$3,565	Each	20%	\$2,852	Other	DC1	
12232 400-BIIT	12232 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12232 400-BJLE	12232 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12232 400-BKEY	12232 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
12232 400-BKFC	12232 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
12232 400-BKFK	12232 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12232 400-BKFL	12232 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
12232 400-BKFR	12232 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
12232 400-BKGZ	12232 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
12232 400-BKZC	12232 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1	
12232 400-BLBZ	12232 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
12232 400-BLFB	12232 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1	
12232 400-BLKW	12232 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
12232 400-BLLB	12232 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
12232 401-ABHQ	12232 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12232 401-ABHS	12232 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12232 401-ABHX	12232 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12232 401-ABHY	12232 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12232 403-BBMH	12232 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12232 403-BBMT	12232 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12232 403-BBMU	12232 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12232 403-BBVZ	12232 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1	
12232 403-BCOE	12232 403-BCOE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,586	Each	20%	\$2,077	Other	DC1	
12232 403-BCCH	12232 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
12232 403-BCHD	12232 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12232 403-BCHE	12232 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12232 403-BCLH	12232 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12232 403-BCLI	12232 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12232 405-AAMV	12232 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1	
12232 405-AAMX	12232 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1	
12232 405-AAMY	12232 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1	
12232 405-AANL	12232 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card,CK	\$1,254	Each	20%	\$1,004	Other	DC1	
12232 405-AANM	12232 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
12232 405-AANN	12232 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1	
12232 405-AAQX	12232 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1	
12232 406-BBMQ	12232 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12232 406-BBMR	12232 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12232 406-BBOE	12232 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12232 406-BBOG	12232 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12232 407-BBOP	12232 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12232 407-BBOS	12232 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T, Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12232 407-BBOU	12232 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12232 407-BBOZ	12232 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12232 407-BBOD	12232 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12232 407-BBVJ	12232 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12232 407-BBWK	12232 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12232 407-BBZM	12232 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12232 407-BBZS	12232 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12232 407-BBZU	12232 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12232 407-BBZV	12232 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12232 407-BCBF	12232 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12232 407-BCBK	12232 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12232 407-BCBN	12232 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
12232 407-BCEX	12232 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12232 407-BCIH	12232 407-BCIH	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12232 412-AAIV	12232 412-AAIV	PowerEdge Servers	Heat sink for PowerEdge R640, R650 or higher CPU,CK	\$41	Each	20%	\$33	Other	DC1	
12232 412-AAIW	12232 412-AAIW	PowerEdge Servers	Heat sink for PowerEdge R640 for CPUs up to 165W,CK	\$33	Each	20%	\$26	Other	DC1	
12232 429-ABCR	12232 429-ABCR	PowerEdge Servers	DVD ROM, SATA, Internal, CusKit	\$58	Each	20%	\$46	Other	DC1	
12232 429-ABCT	12232 429-ABCT	PowerEdge Servers	DVD +/-RW, SATA, Internal, 9.5mm, Customer Install	\$58	Each	20%	\$46	Other	DC1	
12232 429-ABCU	12232 429-ABCU	PowerEdge Servers	DVD +/-RW, SATA, Internal, 9.5mm, CusKit	\$58	Each	20%	\$46	Other	DC1	
12232 461-AAEN	12232 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12232 470-AAVG	12232 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12232 490-BEYM	12232 490-BEYM	PowerEdge Servers	NVIDIA Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1	
12232 490-BFLB	12232 490-BFLB	PowerEdge Servers	NVIDIA Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1	
12232 528-BDXH	12232 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1	
12232 528-BDXI	12232 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1	
12232 528-BDXJ	12232 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1	
12232 528-BFSK	12232 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000.000	Each	20%	\$800.000	Other	DC1	
12232 528-BFSN	12232 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
12232 540-BBDR	12232 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1	
12232 540-BBDW	12232 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1	
12232 540-BBHJ	12232 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1	
12232 540-BBOZ	12232 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$907	Each	20%	\$774	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12232 540-BBPN	12232 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967		Each	20%	\$774	Other	DC1
12232 540-BBRH	12232 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094		Each	20%	\$875	Other	DC1
12232 540-BBRN	12232 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094		Each	20%	\$875	Other	DC1
12232 540-BBUR	12232 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587		Each	20%	\$470	Other	DC1
12232 540-BBUU	12232 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486		Each	20%	\$1,989	Other	DC1
12232 540-BBVL	12232 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642		Each	20%	\$513	Other	DC1
12232 540-BBVM	12232 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714		Each	20%	\$571	Other	DC1
12232 540-BBVN	12232 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644		Each	20%	\$515	Other	DC1
12232 540-BBVP	12232 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319		Each	20%	\$1,055	Other	DC1
12232 540-BBWR	12232 540-BBWR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486		Each	20%	\$1,989	Other	DC1
12232 540-BBZM	12232 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$817		Each	20%	\$649	Other	DC1
12232 540-BBZN	12232 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767		Each	20%	\$614	Other	DC1
12232 540-BBZO	12232 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707		Each	20%	\$566	Other	DC1
12232 540-BCCN	12232 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884		Each	20%	\$707	Other	DC1
12232 540-BCDG	12232 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884		Each	20%	\$707	Other	DC1
12232 540-BCDI	12232 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317		Each	20%	\$1,854	Other	DC1
12232 540-BCDJ	12232 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317		Each	20%	\$1,854	Other	DC1
12232 540-BCHD	12232 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922		Each	20%	\$738	Other	DC1
12232 540-BCHF	12232 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177		Each	20%	\$942	Other	DC1
12232 540-BCHH	12232 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177		Each	20%	\$942	Other	DC1
12232 540-BCIV	12232 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667		Each	20%	\$2,134	Other	DC1
12232 540-BCIW	12232 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667		Each	20%	\$2,134	Other	DC1
12232 540-BCLF	12232 540-BCLF	PowerEdge Servers	ConnectX-6 VPI adapter card, 100Gb/s (HDR100, EDR IB and 100GbE), Dual-Port	\$1,364		Each	20%	\$1,091	Other	DC1
12232 540-BCNI	12232 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780		Each	20%	\$624	Other	DC1
12232 540-BCNJ	12232 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780		Each	20%	\$624	Other	DC1
12232 540-BCPC	12232 540-BCPC	PowerEdge Servers	SolarFlare XtremeScaleX2522 PLUS 10/25GbE PCIe Dual Port SFP28, UltraLow	\$4,873		Each	20%	\$3,898	Other	DC1
12232 540-BCXM	12232 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Low Profile	\$2,634		Each	20%	\$2,108	Other	DC1
12232 540-BCXP	12232 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Full Height	\$2,644		Each	20%	\$2,115	Other	DC1
12232 555-BCKM	12232 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+ + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542		Each	20%	\$433	Other	DC1
12232 555-BDXX	12232 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673		Each	20%	\$538	Other	DC1
12232 555-BDXZ	12232 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603		Each	20%	\$482	Other	DC1
12232 555-BDYD	12232 555-BDYD	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696		Each	20%	\$557	Other	DC1
12232 555-BDYE	12232 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842		Each	20%	\$674	Other	DC1
12232 555-BDYG	12232 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983		Each	20%	\$787	Other	DC1
12232 555-BEVI	12232 555-BEVI	PowerEdge Servers	ConnectX-6 VPI adapter card, 100Gb/s (HDR100, EDR IB and 100GbE), Single-Port	\$1,091		Each	20%	\$872	Other	DC1
12232 575-BBWW	12232 575-BBWW	PowerEdge Servers	Intel FPGA PAC 70W FH w/Low Profile bracket Customer Install	\$8,752		Each	20%	\$7,002	Other	DC1
12232 623-BBCT	12232 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59		Each	20%	\$47	Other	DC1
12232 623-BBCU	12232 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155		Each	20%	\$924	Other	DC1
12232 623-BBCV	12232 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49		Each	20%	\$39	Other	DC1
12232 623-BBCW	12232 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440		Each	20%	\$352	Other	DC1
12232 623-BBCX	12232 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200		Each	20%	\$1,760	Other	DC1
12232 623-BBCY	12232 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580		Each	20%	\$464	Other	DC1
12232 623-BBCZ	12232 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900		Each	20%	\$2,320	Other	DC1
12232 623-BBD0	12232 623-BBD0	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290		Each	20%	\$232	Other	DC1
12232 623-BBD1	12232 623-BBD1	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890		Each	20%	\$712	Other	DC1
12232 623-BBD2	12232 623-BBD2	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220		Each	20%	\$176	Other	DC1
12232 631-ABKO	12232 631-ABKO	PowerEdge Servers	OpenManage DVD Kit,Poweredge R640, CUS	\$20		Each	20%	\$16	Other	DC1
12591 325-BCHI	12591 325-BCHI	PowerEdge Servers	PowerEdge 1U LCD Bezel, CK	\$95		Each	20%	\$76	Other	DC1
12591 325-BCHJ	12591 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53		Each	20%	\$42	Other	DC1
12591 330-BBJK	12591 330-BBJK	PowerEdge Servers	Riser Config 1, 2 x 16 LP, CusKit	\$164		Each	20%	\$131	Other	DC1
12591 330-BBLR	12591 330-BBLR	PowerEdge Servers	Riser Config 2, 1 x 16 LP, Cus Kit	\$79		Each	20%	\$63	Other	DC1
12591 343-BBJP	12591 343-BBJP	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R6415, CusKit	\$8		Each	20%	\$6	Other	DC1
12591 345-BBEZ	12591 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390		Each	20%	\$1,112	Other	DC1
12591 345-BBFB	12591 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870		Each	20%	\$696	Other	DC1
12591 345-BBFC	12591 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393		Each	20%	\$1,114	Other	DC1
12591 345-BBFD	12591 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876		Each	20%	\$701	Other	DC1
12591 385-BBKJ	12591 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66		Each	20%	\$53	Other	DC1
12591 385-BBKK	12591 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114		Each	20%	\$91	Other	DC1
12591 385-BBKL	12591 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$217		Each	20%	\$171	Other	DC1
12591 385-BBKW	12591 385-BBKW	PowerEdge Servers	IDRA/3 Enterprise/Perpetual/Digital License,All Poweredge Platforms,CusKit	\$200		Each	20%	\$160	Other	DC1
12591 385-BBLF	12591 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$94		Each	20%	\$75	Other	DC1
12591 385-BBLH	12591 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23		Each	20%	\$18	Other	DC1
12591 400-ASDO	12591 400-ASDO	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322		Each	20%	\$257	Other	DC1
12591 400-ATII	12591 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653		Each	20%	\$522	Other	DC1
12591 400-ATIJ	12591 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664		Each	20%	\$531	Other	DC1
12591 400-ATIL	12591 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598		Each	20%	\$478	Other	DC1
12591 400-ATIN	12591 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741		Each	20%	\$593	Other	DC1
12591 400-ATIO	12591 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754		Each	20%	\$603	Other	DC1
12591 400-ATIQ	12591 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999		Each	20%	\$799	Other	DC1
12591 400-ATIR	12591 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012		Each	20%	\$809	Other	DC1
12591 400-ATJG	12591 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692		Each	20%	\$554	Other	DC1
12591 400-ATJH	12591 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704		Each	20%	\$563	Other	DC1
12591 400-ATJJ	12591 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449		Each	20%	\$359	Other	DC1
12591 400-ATJL	12591 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705		Each	20%	\$564	Other	DC1
12591 400-ATJM	12591 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718		Each	20%	\$574	Other	DC1
12591 400-ATJO	12591 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771		Each	20%	\$617	Other	DC1
12591 400-ATJP	12591 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810		Each	20%	\$648	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12591 400-ATJR	12591 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
12591 400-ATJS	12591 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
12591 400-ATJX	12591 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
12591 400-ATJZ	12591 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
12591 400-ATKB	12591 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1	
12591 400-ATKJ	12591 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
12591 400-ATKL	12591 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
12591 400-ATKN	12591 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
12591 400-ATKP	12591 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
12591 400-ATKR	12591 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
12591 400-ATKT	12591 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1	
12591 400-ATKV	12591 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
12591 400-ATKX	12591 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
12591 400-AUNQ	12591 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
12591 400-AVHE	12591 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
12591 400-AVHG	12591 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
12591 400-AXLH	12591 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
12591 400-AZIH	12591 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1	
12591 400-AZII	12591 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1	
12591 400-AZIU	12591 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1	
12591 400-BBOZ	12591 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1	
12591 400-BBPB	12591 400-BBPB	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1	
12591 400-BBPZ	12591 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1	
12591 400-BBOE	12591 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
12591 400-BBOP	12591 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	
12591 400-BBOZ	12591 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,272	Each	20%	\$1,817	Other	DC1	
12591 400-BBRH	12591 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1	
12591 400-BCLR	12591 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
12591 400-BCLW	12591 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1	
12591 400-BCMG	12591 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1	
12591 400-BCMP	12591 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
12591 400-BCMS	12591 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
12591 400-BCNJ	12591 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12591 400-BCNN	12591 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
12591 400-BCOD	12591 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
12591 400-BDGY	12591 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12591 400-BDHR	12591 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
12591 400-BDIB	12591 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
12591 400-BDIE	12591 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
12591 400-BDIL	12591 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
12591 400-BDIZ	12591 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12591 400-BDPC	12591 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12591 400-BDPD	12591 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12591 400-BDPQ	12591 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12591 400-BDPS	12591 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12591 400-BDQJ	12591 400-BDQJ	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
12591 400-BDQJ	12591 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12591 400-BDQS	12591 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12591 400-BDOU	12591 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
12591 400-BDUC	12591 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12591 400-BDUD	12591 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
12591 400-BDUE	12591 400-BDUE	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12591 400-BDUO	12591 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
12591 400-BDUX	12591 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
12591 400-BDVG	12591 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12591 400-BDWW	12591 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12591 400-BDWE	12591 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1	
12591 400-BEDQ	12591 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
12591 400-BEDX	12591 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
12591 400-BEED	12591 400-BEED	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
12591 400-BEEG	12591 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
12591 400-BEEL	12591 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
12591 400-BEEN	12591 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
12591 400-BEJD	12591 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
12591 400-BEKN	12591 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12591 400-BENN	12591 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12591 400-BENU	12591 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
12591 400-BEPH	12591 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V,3	\$9,424	Each	20%	\$7,539	Other	DC1	
12591 400-BEPO	12591 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1	
12591 400-BEOG	12591 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12591 400-BERF	12591 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12591 400-BERK	12591 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1755b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12591 400-BFEK	12591 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12591 400-BFEP	12591 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12591 400-BFLW	12591 400-BFLW	PowerEdge Servers	Intel 8TB NVMe Read Intensive ExpressFlash, 2.5 SFF U.2 Drive w/Dell FW, P4510,	\$7,604	Each	20%	\$6,083	Other	DC1	
12591 400-BFOL	12591 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,	\$7,922	Each	20%	\$6,337	Other	DC1	
12591 400-BFPF	12591 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12591 400-BFQT	12591 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12591 400-BFQW	12591 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
12591 400-BFSG	12591 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12591 400-BFSQ	12591 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12591 400-BFST	12591 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
12591 400-BFYB	12591 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
12591 400-BFYX	12591 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1	
12591 400-BFZC	12591 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
12591 400-BFZL	12591 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
12591 400-BGBO	12591 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
12591 400-BGBX	12591 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1	
12591 400-BGJW	12591 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-1401 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12591 400-BHFM	12591 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12591 400-BHHZ	12591 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12591 400-BHIL	12591 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12591 400-BHJF	12591 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12591 400-BHKH	12591 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12591 400-BHKM	12591 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12591 400-BIIT	12591 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12591 400-BJLE	12591 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12591 400-BKEY	12591 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
12591 400-BKFC	12591 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
12591 400-BKFK	12591 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12591 400-BKFL	12591 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
12591 400-BKFR	12591 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
12591 400-BKGS	12591 400-BKGS	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
12591 401-ABHO	12591 401-ABHO	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12591 401-ABHS	12591 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12591 401-ABHX	12591 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12591 401-ABHY	12591 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12591 403-BBLR	12591 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
12591 403-BBLZ	12591 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12591 403-BBMH	12591 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12591 403-BBMT	12591 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12591 403-BCCE	12591 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12591 403-BCCH	12591 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
12591 403-BCHE	12591 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12591 403-BCLH	12591 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12591 403-BCLI	12591 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12591 405-AAEI	12591 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289	Each	20%	\$231	Other	DC1	
12591 405-AAES	12591 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12591 405-AAJW	12591 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard, CK	\$294	Each	20%	\$235	Other	DC1	
12591 405-AAANL	12591 405-AAANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254	Each	20%	\$1,004	Other	DC1	
12591 405-AAANN	12591 405-AAANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1	
12591 405-AAOX	12591 405-AAOX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1	
12591 406-BBEL	12591 406-BBEL	PowerEdge Servers	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1	
12591 406-BBHB	12591 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1	
12591 406-BBHD	12591 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1	
12591 406-BBLC	12591 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
12591 406-BBMQ	12591 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12591 407-BBOP	12591 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12591 407-BBOS	12591 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12591 407-BBOU	12591 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12591 407-BBOZ	12591 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12591 407-BBQD	12591 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12591 407-BBVJ	12591 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12591 407-BBWK	12591 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12591 407-BBZM	12591 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12591 407-BBZS	12591 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85C, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12591 407-BBZV	12591 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 10/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12591 407-BCBF	12591 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12591 407-BCBK	12591 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12591 407-BCBN	12591 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
12591 407-BCEX	12591 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12591 407-BCHI	12591 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12591 412-AAOH	12591 412-AAOH	PowerEdge Servers	Standard Heatsink, below 180W CPU, CusKit, R7425	\$24	Each	20%	\$19	Other	DC1	
12591 412-AAOL	12591 412-AAOL	PowerEdge Servers	Performance Fan, CusKit, R6415	\$34	Each	20%	\$27	Other	DC1	
12591 429-AAOX	12591 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
12591 429-ABGT	12591 429-ABGT	PowerEdge Servers	DVD +/-RW, SATA, Internal, 9.5mm, CusKit, R6415	\$45	Each	20%	\$36	Other	DC1	
12591 429-ABGU	12591 429-ABGU	PowerEdge Servers	DVD ROM, SATA, Internal, CusKit, R6415	\$44	Each	20%	\$36	Other	DC1	
12591 450-ACGM	12591 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
12591 450-ACGZ	12591 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
12591 450-ACHI	12591 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
12591 450-ACSI	12591 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1	
12591 450-ADIR	12591 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
12591 450-ADTB	12591 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
12591 450-AEKP	12591 450-AEKP	PowerEdge Servers	Kit - Hot-plug Power Supply, 550W	\$350	Each	20%	\$280	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM use drop-down	Product Category (If applicable)	
12591 461-AAEN	12591 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12591 470-AATX	12591 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina.CusKit	\$11	Each	20%	\$9	Other	DC1	
12591 470-AAUB	12591 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina.CusKit	\$13	Each	20%	\$11	Other	DC1	
12591 470-AAUD	12591 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina.CusKit	\$11	Each	20%	\$9	Other	DC1	
12591 470-AAVG	12591 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12591 470-AAVH	12591 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12591 470-AAVJ	12591 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12591 470-AAVO	12591 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+ Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12591 470-AAVX	12591 470-AAVX	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12591 470-AAWH	12591 470-AAWH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12591 470-ABBH	12591 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1	
12591 470-ABBK	12591 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1	
12591 470-ABBM	12591 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1	
12591 470-ABPR	12591 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1	
12591 470-ABOB	12591 470-ABOB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1	
12591 470-ABOF	12591 470-ABOF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1	
12591 528-BDXH	12591 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1	
12591 528-BDXI	12591 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1	
12591 528-BDXJ	12591 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1	
12591 528-BFSK	12591 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12591 528-BFSN	12591 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
12591 540-BBDV	12591 540-BBDV	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile.CusKit	\$492	Each	20%	\$393	Other	DC1	
12591 540-BBDW	12591 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile.CusKit	\$729	Each	20%	\$583	Other	DC1	
12591 540-BBGR	12591 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile.CusKit	\$239	Each	20%	\$191	Other	DC1	
12591 540-BBGW	12591 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile.CusKit	\$153	Each	20%	\$122	Other	DC1	
12591 540-BBHB	12591 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12591 540-BBML	12591 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile, Customer Install	\$694	Each	20%	\$555	Other	DC1	
12591 540-BBPC	12591 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
12591 540-BBRG	12591 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12591 540-BBVL	12591 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12591 540-BBVM	12591 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12591 540-BBVN	12591 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
12591 540-BBVP	12591 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12591 540-BBVR	12591 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12591 540-BBZM	12591 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12591 540-BBZN	12591 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12591 540-BBZO	12591 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12591 540-BCBM	12591 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CustKit	\$558	Each	20%	\$447	Other	DC1	
12591 540-BCBN	12591 540-BCBN	PowerEdge Servers	Broadcom 5720 Dual Port 1 GbE Network LOM Mezz Card, CustKit	\$152	Each	20%	\$122	Other	DC1	
12591 540-BCBO	12591 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CustKit	\$441	Each	20%	\$353	Other	DC1	
12591 540-BCCN	12591 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12591 540-BCDI	12591 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12591 540-BCFH	12591 540-BCFH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12591 540-BCHW	12591 540-BCHW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
12591 540-BCKV	12591 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$685	Each	20%	\$532	Other	DC1	
12591 623-BBCT	12591 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
12591 623-BBCU	12591 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155	Each	20%	\$924	Other	DC1	
12591 623-BBVC	12591 623-BBVC	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
12591 623-BBVCW	12591 623-BBVCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12591 623-BBXC	12591 623-BBXC	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12591 623-BBXY	12591 623-BBXY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
12591 623-BBZC	12591 623-BBZC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12591 623-BBDB	12591 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12591 623-BBDC	12591 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1	
12591 623-BBDD	12591 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12591 770-BBIE	12591 770-BBIE	PowerEdge Servers	1U Cable Management Arm.CusKit	\$58	Each	20%	\$47	Other	DC1	
12591 770-BCKW	12591 770-BCKW	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CK	\$108	Each	20%	\$86	Other	DC1	
12591 325-BCHJ	12591 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1	
14796 400-BLCK	14796 400-BLCK	PowerEdge Servers	480GB,2E,1T06,M.2 Single Stick, CK	\$755	Each	20%	\$604	Other	DC1	
14796 400-BLCI	14796 400-BLCI	PowerEdge Servers	240GB,2E,1T06,M.2 Single Stick, CK	\$546	Each	20%	\$437	Other	DC1	
14796 403-BBLR	14796 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
14796 403-BBLS	14796 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
14796 403-BBLZ	14796 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
14796 403-BBMF	14796 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
14796 403-BBMH	14796 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
14796 403-BBMT	14796 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
14796 403-BBMU	14796 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
14796 403-BBMV	14796 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
14796 403-BCMD	14796 403-BCMD	PowerEdge Servers	BOSS-S2 controller card, Customer Kit	\$261	Each	20%	\$209	Other	DC1	
14796 406-BBMO	14796 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
14796 406-BBMR	14796 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
14796 406-BBQE	14796 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
14796 406-BBQG	14796 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile, Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
14796 407-BCBN	14796 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
14796 407-BCEX	14796 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
14796 407-BCHI	14796 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
14796 450-ABLC	14796 450-ABLC	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14796 450-ABLD	14796 450-ABLD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord, Customer Kit	\$16	Each	20%	\$13	Other	DC1
14796 450-ABLE	14796 450-ABLE	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1
14796 450-ACGM	14796 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
14796 450-ACGZ	14796 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
14796 450-ACHI	14796 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
14796 450-ACSI	14796 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1
14796 450-ADIR	14796 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
14796 450-ADTB	14796 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1
14796 450-AECU	14796 450-AECU	PowerEdge Servers	Power Cord C1920 2.5M (Qty 1) Kit	\$20	Each	20%	\$16	Other	DC1
14796 450-AEJZ	14796 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	DC1
14796 450-AESZ	14796 450-AESZ	PowerEdge Servers	Kit - Jumper Cord 250V, 16A, 2FT, C19/C20	\$22	Each	20%	\$18	Other	DC1
14796 450-AFCP	14796 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 9.8Feet, 3m.Power Cord, Argentina,CusKit	\$14	Each	20%	\$11	Other	DC1
14796 450-AIYU	14796 450-AIYU	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 1400W, Customer Kit	\$388	Each	20%	\$310	Other	DC1
14796 450-AIYX	14796 450-AIYX	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 800W, Customer Kit	\$247	Each	20%	\$198	Other	DC1
14796 461-AAHB	14796 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	DC1
14796 470-AATW	14796 470-AATW	PowerEdge Servers	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	DC1
14796 470-AATX	14796 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
14796 470-AAUB	14796 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
14796 470-AAUD	14796 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
14796 470-AAVG	14796 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
14796 470-AAVH	14796 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
14796 470-AAVJ	14796 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
14796 470-ABGL	14796 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1
14796 470-ACEU	14796 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1
14796 470-ACEX	14796 470-ACEX	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1
14796 470-ACEY	14796 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1
14796 470-ACFB	14796 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1
14796 470-ADDJ	14796 470-ADDJ	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1	\$44	Each	20%	\$35	Other	DC1
14796 470-ADDN	14796 470-ADDN	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5	\$93	Each	20%	\$74	Other	DC1
14796 470-ADDO	14796 470-ADDO	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3	\$83	Each	20%	\$51	Other	DC1
14796 470-ADDS	14796 470-ADDS	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2	\$55	Each	20%	\$44	Other	DC1
14796 490-BEYM	14796 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1
14796 490-BFLB	14796 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1
14796 540-BBDS	14796 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
14796 540-BBDV	14796 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
14796 540-BBGX	14796 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
14796 540-BBHB	14796 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
14796 540-BBIV	14796 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
14796 540-BBIW	14796 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
14796 540-BBML	14796 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
14796 540-BBUO	14796 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
14796 540-BBUP	14796 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
14796 540-BBVM	14796 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
14796 540-BBVM	14796 540-BBVM	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
14796 540-BBYG	14796 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1
14796 540-BBYI	14796 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1
14796 540-BBZN	14796 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
14796 540-BBZO	14796 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
14796 540-BCHD	14796 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
14796 540-BCHF	14796 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
14796 540-BCHH	14796 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
14796 540-BCNI	14796 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
14796 540-BCNJ	14796 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
14796 540-BCNK	14796 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%	\$2,365	Other	DC1
14796 540-BCNL	14796 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%	\$2,578	Other	DC1
14796 540-BCOP	14796 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%	\$571	Other	DC1
14796 540-BCOQ	14796 540-BCOQ	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%	\$362	Other	DC1
14796 540-BCOR	14796 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%	\$412	Other	DC1
14796 540-BCOS	14796 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$167	Each	20%	\$149	Other	DC1
14796 540-BCOT	14796 540-BCOT	PowerEdge Servers	Intel I350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%	\$316	Other	DC1
14796 540-BCOU	14796 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%	\$345	Other	DC1
14796 540-BCOV	14796 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%	\$462	Other	DC1
14796 540-BCOW	14796 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642	Each	20%	\$514	Other	DC1
14796 540-BCOX	14796 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$582	Each	20%	\$466	Other	DC1
14796 540-BCOY	14796 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%	\$542	Other	DC1
14796 540-BCRY	14796 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%	\$782	Other	DC1
14796 540-BCSC	14796 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014	Each	20%	\$811	Other	DC1
14796 540-BCSE	14796 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%	\$651	Other	DC1
14796 540-BCSG	14796 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694	Each	20%	\$555	Other	DC1
14796 540-BCSH	14796 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784	Each	20%	\$627	Other	DC1
14796 540-BCXM	14796 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
14796 540-BCXP	14796 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1
14831 461-AAHB	14831 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	DC1
13732 210-ASVR	13732 210-ASVR	PowerEdge Servers	PowerEdge R6515 Server	\$350	Each	20%	\$280	Other	DC1
13732 210-AUNN	13732 210-AUNN	PowerEdge Servers	PowerEdge R6515 Server - DSS RESTRICTED	\$350	Each	20%	\$280	Other	DC1
13732 330-BBON	13732 330-BBON	PowerEdge Servers	Riser 1A, PCIe Gen3 x16 (x16 connector), CustKit	\$136	Each	20%	\$109	Other	DC1
13732 338-BTUS	13732 338-BTUS	PowerEdge Servers	AMD EPYC 7742 2.25GHz, 64C/128T, 256M Cache (225W) DDR4-3200, CK	\$18,282	Each	20%	\$14,626	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13732 338-BTUT	13732 338-BTUT	PowerEdge Servers	AMD EPYC 7502P 2.5GHz, 32C/64T, 128M Cache (180W) DDR4-3200, CK	\$6,059	Each	20%	\$4,847	Other	DC1
13732 338-BTUU	13732 338-BTUU	PowerEdge Servers	AMD EPYC 7702P 2.00GHz, 64C/128T, 256M Cache (200W) DDR4-3200, CK	\$11,645	Each	20%	\$9,316	Other	DC1
13732 338-BTUV	13732 338-BTUV	PowerEdge Servers	AMD EPYC 7262 3.20GHz, 8C/16T, 128M Cache (155W) DDR4-3200, CK	\$1,591	Each	20%	\$1,272	Other	DC1
13732 338-BTUY	13732 338-BTUY	PowerEdge Servers	AMD EPYC 7452 2.35GHz, 32C/64T, 128M Cache (155W) DDR4-3200, CK	\$5,336	Each	20%	\$4,269	Other	DC1
13732 338-BTUZ	13732 338-BTUZ	PowerEdge Servers	AMD EPYC 7302P 3GHz, 16C/32T, 128M Cache (155W) DDR4-3200, CK	\$2,276	Each	20%	\$1,821	Other	DC1
13732 338-BTVD	13732 338-BTVD	PowerEdge Servers	AMD EPYC 7402P 2.80GHz, 24C/48T, 128M Cache (180W) DDR4-3200, CK	\$3,299	Each	20%	\$2,639	Other	DC1
13732 338-BTYI	13732 338-BTYI	PowerEdge Servers	AMD EPYC 7352 2.30GHz, 24C/48T, 128M Cache (155W) DDR4-3200, CK	\$3,562	Each	20%	\$2,850	Other	DC1
13732 338-BTYJ	13732 338-BTYJ	PowerEdge Servers	AMD EPYC 7542 2.90GHz, 32C/64T, 128M Cache (225W) DDR4-3200, CK	\$8,951	Each	20%	\$7,160	Other	DC1
13732 338-BWBC	13732 338-BWBC	PowerEdge Servers	AMD EPYC 7272 2.90GHz, 12C/24T, 64M Cache (120W) DDR4-2666, CK	\$1,361	Each	20%	\$1,089	Other	DC1
13732 338-BWBD	13732 338-BWBD	PowerEdge Servers	AMD EPYC 7642 2.3GHz, 48C/96T, 256M Cache (225W) DDR4-3200, CK	\$9,790	Each	20%	\$7,832	Other	DC1
13732 338-BWBE	13732 338-BWBE	PowerEdge Servers	AMD EPYC 7282 2.80GHz, 16C/32T, 64M Cache (120W) DDR4-2666, CK	\$1,415	Each	20%	\$1,132	Other	DC1
13732 338-BWBG	13732 338-BWBG	PowerEdge Servers	AMD EPYC 7662 2.00GHz, 64C/128T, 256M Cache (225W) DDR4-3200, CK	\$12,601	Each	20%	\$10,081	Other	DC1
13732 338-BWBH	13732 338-BWBH	PowerEdge Servers	AMD EPYC 7H12 2.60GHz, 64C/128T, 256M Cache (280W) DDR4-3200, CK	\$14,850	Each	20%	\$11,880	Other	DC1
13732 338-BWBI	13732 338-BWBI	PowerEdge Servers	AMD EPYC 7552 2.20GHz, 48C/96T, 192M Cache (200W) DDR4-3200, CK	\$8,257	Each	20%	\$6,605	Other	DC1
13732 338-BWBJ	13732 338-BWBJ	PowerEdge Servers	AMD EPYC 7532 2.40GHz, 32C/64T, 256M Cache (200W) DDR4-3200, CK	\$6,877	Each	20%	\$5,501	Other	DC1
13732 338-BWRG	13732 338-BWRG	PowerEdge Servers	AMD EPYC 7F32 3.70GHz, 8C/16T, 256M Cache (180W) DDR4-3200, CK	\$4,316	Each	20%	\$3,453	Other	DC1
13732 338-BWRI	13732 338-BWRI	PowerEdge Servers	AMD EPYC 7F52 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200, CK	\$6,361	Each	20%	\$5,089	Other	DC1
13732 338-BWRJ	13732 338-BWRJ	PowerEdge Servers	AMD EPYC 7F72 3.2GHz, 24C/48T, 192M Cache (240W) DDR4-3200, CK	\$7,383	Each	20%	\$5,906	Other	DC1
13732 345-BBBR	13732 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1
13732 345-BBCL	13732 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1
13732 345-BBEZ	13732 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1
13732 345-BBFB	13732 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1
13732 345-BBFC	13732 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1
13732 345-BBFD	13732 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1
13732 350-BBKE	13732 350-BBKE	PowerEdge Servers	Standard Bezel for x10 chassis	\$75	Each	20%	\$60	Other	DC1
13732 350-BBKJ	13732 350-BBKJ	PowerEdge Servers	No Bezel for x10 chassis	\$0	Each	20%	\$0	Other	DC1
13732 350-BBKK	13732 350-BBKK	PowerEdge Servers	LCD Bezel for x10 chassis	\$169	Each	20%	\$135	Other	DC1
13732 350-BBXL	13732 350-BBXL	PowerEdge Servers	Standard Bezel for x4 and x8 chassis	\$75	Each	20%	\$60	Other	DC1
13732 384-BCFW	13732 384-BCFW	PowerEdge Servers	Standard Fan	\$0	Each	20%	\$0	Other	DC1
13732 400-ATJO	13732 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1
13732 400-ATJP	13732 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1
13732 400-AZIH	13732 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1
13732 400-AZII	13732 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1
13732 400-AZIU	13732 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1
13732 400-BBPZ	13732 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1
13732 400-BDPC	13732 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1
13732 400-BDPP	13732 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1
13732 400-BDPQ	13732 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1
13732 400-BDPS	13732 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1
13732 400-BDOI	13732 400-BDOI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1
13732 400-BDOJ	13732 400-BDOJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1
13732 400-BDOS	13732 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1
13732 400-BDOU	13732 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1
13732 400-BDJC	13732 400-BDJC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug, 3.5in HYB CARR	\$1,595	Each	20%	\$1,268	Other	DC1
13732 400-BDUJ	13732 400-BDUJ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%	\$431	Other	DC1
13732 400-BDUK	13732 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1
13732 400-BDUO	13732 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
13732 400-BDUX	13732 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1
13732 400-BDVG	13732 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1
13732 400-BDWW	13732 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1
13732 400-BDWE	13732 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$844	Each	20%	\$675	Other	DC1
13732 400-BEDO	13732 400-BEDO	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1
13732 400-BEDX	13732 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1
13732 400-BEEB	13732 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
13732 400-BEEG	13732 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1
13732 400-BEEL	13732 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1
13732 400-BEEN	13732 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
13732 400-BEKN	13732 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1
13732 400-BEPH	13732 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MIU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V,3	\$9,424	Each	20%	\$7,539	Other	DC1
13732 400-BEFO	13732 400-BEFO	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
13732 400-BERF	13732 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1
13732 400-BERK	13732 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
13732 400-BFCI	13732 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1
13732 400-BFEK	13732 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
13732 400-BFEP	13732 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
13732 400-BFLW	13732 400-BFLW	PowerEdge Servers	Intel 8TB NVMe Read Intensive ExpressFlash, 2.5 SFF U.2 Drive w/Dell FW, P4510,	\$7,604	Each	20%	\$6,083	Other	DC1
13732 400-BFOL	13732 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,	\$7,922	Each	20%	\$6,337	Other	DC1
13732 400-BFPF	13732 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1
13732 400-BFOL	13732 400-BFOL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1
13732 400-BFOT	13732 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
13732 400-BFOW	13732 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1
13732 400-BFSG	13732 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1
13732 400-BFSQ	13732 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1
13732 400-BFST	13732 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1
13732 400-BFVP	13732 400-BFVP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%	\$2,597	Other	DC1
13732 400-BFYB	13732 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1
13732 400-BFYX	13732 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
13732 400-BFZC	13732 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
13732 400-BFZL	13732 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
13732 400-BGBQ	13732 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
13732 400-BGBX	13732 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,1	\$1,256	Each	20%		\$1,005	Other	DC1	
13732 400-BGJW	13732 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%		\$3,357	Other	DC1	
13732 400-BGKB	13732 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
13732 400-BGWU	13732 400-BGWU	PowerEdge Servers	15.36TB NVMe Read Intensive 3D TLC NAND Flash, 2.5in U.2 Drive, Micron 9300 Pro, CUS	\$9,174	Each	20%		\$7,339	Other	DC1	
13732 400-BHDD	13732 400-BHDD	PowerEdge Servers	7.68TB NVMe Read Intensive TLC 3D NAND Flash, 2.5in Drive, Micron 9300 Pro CUS	\$5,478	Each	20%		\$4,382	Other	DC1	
13732 400-BHFM	13732 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%		\$1,433	Other	DC1	
13732 400-BHJZ	13732 400-BHJZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
13732 400-BHIL	13732 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
13732 400-BHUF	13732 400-BHUF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%		\$2,127	Other	DC1	
13732 400-BHKH	13732 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
13732 400-BHKM	13732 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
13732 400-BHSG	13732 400-BHSG	PowerEdge Servers	12.8TB NVMe Mixed Use TLC 3D NAND Flash, 2.5in Drive, Micron 9300 MAX Customer	\$11,841	Each	20%		\$9,473	Other	DC1	
13732 400-BIEU	13732 400-BIEU	PowerEdge Servers	3.84TB Solid State Drive SATA Mixed Use SED 512e 2.5in w/3.5in HYB CARR HK6-V 3	\$4,094	Each	20%		\$3,275	Other	DC1	
13732 400-BIEX	13732 400-BIEX	PowerEdge Servers	3.84TB Solid State Drive SATA SED Mixed Use 512e 2.5in Hot-Plug HK6-V, 3 TBW	\$4,086	Each	20%		\$3,269	Other	DC1	
13732 400-BIFT	13732 400-BIFT	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10k 512n 2.5in with 3.5in HYB CARR Hot-Plug, CUS	\$614	Each	20%		\$491	Other	DC1	
13732 400-BIFW	13732 400-BIFW	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10k 512n 2.5in Hot-Plug, CUS Kit	\$602	Each	20%		\$481	Other	DC1	
13732 400-BIIT	13732 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%		\$8,071	Other	DC1	
13732 400-BJLE	13732 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%		\$1,963	Other	DC1	
13732 400-BKEY	13732 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%		\$7,429	Other	DC1	
13732 400-BKFC	13732 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%		\$3,289	Other	DC1	
13732 400-BKFK	13732 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%		\$2,138	Other	DC1	
13732 400-BKFL	13732 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%		\$1,595	Other	DC1	
13732 400-BKFR	13732 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%		\$3,020	Other	DC1	
13732 400-BKGSZ	13732 400-BKGSZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%		\$6,054	Other	DC1	
13732 400-BLBZ	13732 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%		\$926	Other	DC1	
13732 400-BLFB	13732 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%		\$628	Other	DC1	
13732 400-BLKW	13732 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%		\$650	Other	DC1	
13732 400-BLLB	13732 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%		\$772	Other	DC1	
13732 400-BLLE	13732 400-BLLE	PowerEdge Servers	8TB Hard Drive SATA 6Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,067	Each	20%		\$854	Other	DC1	
13732 400-BLLF	13732 400-BLLF	PowerEdge Servers	4TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$707	Each	20%		\$566	Other	DC1	
13732 400-BLLG	13732 400-BLLG	PowerEdge Servers	2TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$590	Each	20%		\$472	Other	DC1	
13732 400-BLLJ	13732 400-BLLJ	PowerEdge Servers	1TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$505	Each	20%		\$404	Other	DC1	
13732 400-BLLM	13732 400-BLLM	PowerEdge Servers	8TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,116	Each	20%		\$893	Other	DC1	
13732 403-BBLR	13732 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%		\$1,811	Other	DC1	
13732 403-BBLZ	13732 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%		\$1,204	Other	DC1	
13732 403-BBMH	13732 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
13732 403-BBMT	13732 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
13732 403-BCCE	13732 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
13732 403-BCCH	13732 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%		\$7,305	Other	DC1	
13732 403-BCHE	13732 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%		\$126	Other	DC1	
13732 403-BCLH	13732 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
13732 403-BCLI	13732 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
13732 405-AAEI	13732 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289	Each	20%		\$231	Other	DC1	
13732 405-AAES	13732 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
13732 405-AAJW	13732 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard, CK	\$294	Each	20%		\$235	Other	DC1	
13732 405-AANL	13732 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254	Each	20%		\$1,004	Other	DC1	
13732 405-AANN	13732 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%		\$891	Other	DC1	
13732 406-BBMO	13732 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
13732 406-BBQG	13732 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%		\$3,089	Other	DC1	
13732 407-BCHI	13732 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
13732 412-AAOH	13732 412-AAOH	PowerEdge Servers	Standard Heatsink, below 180W CPU, CusKit, R7425	\$24	Each	20%		\$19	Other	DC1	
13732 412-AAOL	13732 412-AAOL	PowerEdge Servers	Performance Fan, CusKit, R6415	\$34	Each	20%		\$27	Other	DC1	
13732 429-ABJH	13732 429-ABJH	PowerEdge Servers	DVD +/-RW, SATA, Internal	\$99	Each	20%		\$79	Other	DC1	
13732 490-BFLB	13732 490-BFLB	PowerEdge Servers	NVIDIA Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%		\$3,931	Other	DC1	
13732 490-BFPD	13732 490-BFPD	PowerEdge Servers	R6515 Accelerator Enablement Kit	\$360	Each	20%		\$288	Other	DC1	
13732 540-BBDV	13732 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%		\$393	Other	DC1	
13732 540-BBHD	13732 540-BBHD	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%		\$185	Other	DC1	
13732 540-BBML	13732 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$556	Other	DC1	
13732 540-BBVM	13732 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%		\$571	Other	DC1	
13732 540-BBVN	13732 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
13732 540-BBZN	13732 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%		\$614	Other	DC1	
13732 540-BBZO	13732 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%		\$566	Other	DC1	
13732 540-BCBM	13732 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CusKit	\$558	Each	20%		\$447	Other	DC1	
13732 540-BCBO	13732 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CusKit	\$441	Each	20%		\$353	Other	DC1	
13732 540-BCCN	13732 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%		\$707	Other	DC1	
13732 540-BCIW	13732 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%		\$2,134	Other	DC1	
13732 540-BCKV	13732 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%		\$532	Other	DC1	
13732 540-BCNJ	13732 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%		\$624	Other	DC1	
13732 540-BCNL	13732 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%		\$2,578	Other	DC1	
13732 540-BCNP	13732 540-BCNP	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile Customer	\$746	Each	20%		\$597	Other	DC1	
13732 540-BCNQ	13732 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%		\$591	Other	DC1	
13732 540-BCNS	13732 540-BCNS	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$681	Each	20%		\$545	Other	DC1	
13732 540-BCSE	13732 540-BCSE	PowerEdge Servers	Intel X710-TZL Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%		\$651	Other	DC1	
13732 540-BCXM	13732 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Low Profile	\$2,634	Each	20%		\$2,108	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			ALJP Category (REQUIRED) use drop-down		
13732 631-ACGJ	13732 631-ACGJ	PowerEdge Servers	OpenManage DVD Kit, Poweredge R6515	\$50	Each	20%	\$40	Other	DC1	
13732 770-BCKW	13732 770-BCKW	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CK	\$108	Each	20%	\$86	Other	DC1	
13783 210-ATCF	13783 210-ATCF	PowerEdge Servers	PowerEdge R6525 Server	\$200	Each	20%	\$160	Other	DC1	
13783 210-ATJL	13783 210-ATJL	PowerEdge Servers	BASE,SV,R6525,BTX	\$200	Each	20%	\$160	Other	DC1	
13783 210-AUNO	13783 210-AUNO	PowerEdge Servers	PowerEdge R6525 Server - DSS RESTRICTED	\$200	Each	20%	\$160	Other	DC1	
13783 325-BCHJ	13783 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1	
13783 330-BBOE	13783 330-BBOE	PowerEdge Servers	Riser 2B for R6525 CK	\$175	Each	20%	\$140	Other	DC1	
13783 330-BBOF	13783 330-BBOF	PowerEdge Servers	Riser 4A BF for R6525 CK	\$253	Each	20%	\$203	Other	DC1	
13783 330-BBOI	13783 330-BBOI	PowerEdge Servers	Riser 3A for R6525 CK	\$93	Each	20%	\$75	Other	DC1	
13783 330-BBOJ	13783 330-BBOJ	PowerEdge Servers	Riser 1A for R6525 CK	\$84	Each	20%	\$67	Other	DC1	
13783 330-BBOK	13783 330-BBOK	PowerEdge Servers	Riser 2A for R6525 CK	\$178	Each	20%	\$142	Other	DC1	
13783 338-BTUS	13783 338-BTUS	PowerEdge Servers	AMD EPYC 7742 2.25GHz, 64C/128T, 256M Cache (225W) DDR4-3200, CK	\$18,282	Each	20%	\$14,626	Other	DC1	
13783 338-BTUV	13783 338-BTUV	PowerEdge Servers	AMD EPYC 7262 3.20GHz, 8C/16T, 128M Cache (155W) DDR4-3200, CK	\$1,591	Each	20%	\$1,272	Other	DC1	
13783 338-BTUY	13783 338-BTUY	PowerEdge Servers	AMD EPYC 7452 2.35GHz, 32C/64T, 128M Cache (155W) DDR4-3200, CK	\$5,336	Each	20%	\$4,269	Other	DC1	
13783 338-BTYI	13783 338-BTYI	PowerEdge Servers	AMD EPYC 7352 2.30GHz, 24C/48T, 128M Cache (155W) DDR4-3200, CK	\$3,562	Each	20%	\$2,850	Other	DC1	
13783 338-BTYJ	13783 338-BTYJ	PowerEdge Servers	AMD EPYC 7542 2.90GHz, 32C/64T, 128M Cache (225W) DDR4-3200, CK	\$8,951	Each	20%	\$7,160	Other	DC1	
13783 338-BWBC	13783 338-BWBC	PowerEdge Servers	AMD EPYC 7272 2.90GHz, 12C/24T, 64M Cache (120W) DDR4-2666, CK	\$1,361	Each	20%	\$1,089	Other	DC1	
13783 338-BWBD	13783 338-BWBD	PowerEdge Servers	AMD EPYC 7642 2.3GHz, 48C/96T, 256M Cache (225W) DDR4-3200, CK	\$9,790	Each	20%	\$7,832	Other	DC1	
13783 338-BWBE	13783 338-BWBE	PowerEdge Servers	AMD EPYC 7282 2.80GHz, 16C/32T, 64M Cache (120W) DDR4-2666, CK	\$1,415	Each	20%	\$1,132	Other	DC1	
13783 338-BWBF	13783 338-BWBF	PowerEdge Servers	AMD EPYC 7252 3.10GHz, 8C/16T, 64M Cache (120W) DDR4-2666, CK	\$1,041	Each	20%	\$833	Other	DC1	
13783 338-BWBG	13783 338-BWBG	PowerEdge Servers	AMD EPYC 7662 2.00GHz, 64C/128T, 256M Cache (225W) DDR4-3200, CK	\$12,601	Each	20%	\$10,081	Other	DC1	
13783 338-BWBH	13783 338-BWBH	PowerEdge Servers	AMD EPYC 7H12 2.60GHz, 64C/128T, 256M Cache (280W) DDR4-3200, CK	\$14,850	Each	20%	\$11,880	Other	DC1	
13783 338-BWBI	13783 338-BWBI	PowerEdge Servers	AMD EPYC 7552 2.20GHz, 48C/96T, 192M Cache (200W) DDR4-3200, CK	\$8,257	Each	20%	\$6,605	Other	DC1	
13783 338-BWBJ	13783 338-BWBJ	PowerEdge Servers	AMD EPYC 7532 2.40GHz, 32C/64T, 256M Cache (200W) DDR4-3200, CK	\$6,877	Each	20%	\$5,501	Other	DC1	
13783 338-BWRG	13783 338-BWRG	PowerEdge Servers	AMD EPYC 7F32 3.70GHz, 8C/16T, 256M Cache (180W) DDR4-3200, CK	\$4,316	Each	20%	\$3,453	Other	DC1	
13783 338-BWRI	13783 338-BWRI	PowerEdge Servers	AMD EPYC 7F52 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200, CK	\$6,361	Each	20%	\$5,089	Other	DC1	
13783 338-BWUJ	13783 338-BWUJ	PowerEdge Servers	AMD EPYC 7F72 3.25GHz, 24C/48T, 192M Cache (240W) DDR4-3200, CK	\$7,393	Each	20%	\$5,906	Other	DC1	
13783 345-BBBR	13783 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1	
13783 345-BBCL	13783 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1	
13783 345-BBEZ	13783 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
13783 345-BBFB	13783 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
13783 345-BBFC	13783 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
13783 345-BBFD	13783 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
13783 370-AGFM	13783 370-AGFM	PowerEdge Servers	BOSS S2 with Cables for R6525, Cust Kit	\$79	Each	20%	\$63	Other	DC1	
13783 400-ADTI	13783 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
13783 400-ATJO	13783 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
13783 400-ATJP	13783 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
13783 400-AVHE	13783 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
13783 400-AVHG	13783 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
13783 400-AZIH	13783 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1	
13783 400-BDPC	13783 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
13783 400-BDPP	13783 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
13783 400-BDPQ	13783 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$633	Each	20%	\$506	Other	DC1	
13783 400-BDPS	13783 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
13783 400-BDQI	13783 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug 3.5in HYB CARR, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
13783 400-BDQJ	13783 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
13783 400-BDQS	13783 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
13783 400-BDOU	13783 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
13783 400-BDUC	13783 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
13783 400-BDUD	13783 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
13783 400-BDUK	13783 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
13783 400-BDUO	13783 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
13783 400-BDUX	13783 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
13783 400-BDVG	13783 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
13783 400-BDWW	13783 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
13783 400-BDWE	13783 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1	
13783 400-BEDQ	13783 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
13783 400-BEDX	13783 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
13783 400-BEEB	13783 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
13783 400-BEEG	13783 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
13783 400-BEEL	13783 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
13783 400-BEEN	13783 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
13783 400-BEKN	13783 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
13783 400-BEPH	13783 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PMS-V.3	\$9,424	Each	20%	\$7,539	Other	DC1	
13783 400-BEOG	13783 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
13783 400-BERF	13783 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
13783 400-BERK	13783 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
13783 400-BFCI	13783 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
13783 400-BFEK	13783 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
13783 400-BFEP	13783 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
13783 400-BFFP	13783 400-BFFP	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
13783 400-BFQL	13783 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1	
13783 400-BFOT	13783 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
13783 400-BFQW	13783 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
13783 400-BFSG	13783 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
13783 400-BFST	13783 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
13783 400-BFWP	13783 400-BFWP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PMS-	\$3,247	Each	20%	\$2,597	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13783 400-BFYB	13783 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%		\$918	Other	DC1	
13783 400-BFYX	13783 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%		\$1,509	Other	DC1	
13783 400-BFZC	13783 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
13783 400-BFZL	13783 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
13783 400-BGBQ	13783 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
13783 400-BGBX	13783 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,1	\$1,256	Each	20%		\$1,005	Other	DC1	
13783 400-BGJW	13783 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%		\$3,357	Other	DC1	
13783 400-BGKB	13783 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
13783 400-BGVU	13783 400-BGVU	PowerEdge Servers	15.36TB NVMe Read Intensive 3D TLC NAND Flash, 2.5in U.2 Drive, Micron 9300 Pro,	\$9,174	Each	20%		\$7,339	Other	DC1	
13783 400-BHDD	13783 400-BHDD	PowerEdge Servers	7.68TB NVMe Read Intensive TLC 3D NAND Flash, 2.5in Drive, Micron 9300 Pro CUS	\$5,478	Each	20%		\$4,382	Other	DC1	
13783 400-BHFM	13783 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%		\$1,433	Other	DC1	
13783 400-BHZZ	13783 400-BHZZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
13783 400-BHIL	13783 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
13783 400-BHUF	13783 400-BHUF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%		\$2,127	Other	DC1	
13783 400-BHKH	13783 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
13783 400-BHKM	13783 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
13783 400-BHSG	13783 400-BHSG	PowerEdge Servers	12.8TB NVMe Mixed Use TLC 3D NAND Flash, 2.5in Drive, Micron 9300 MAX Customer	\$11,841	Each	20%		\$9,473	Other	DC1	
13783 400-BIEU	13783 400-BIEU	PowerEdge Servers	3.84TB Solid State Drive SATA Mixed Use SED 512e 2.5in w/3.5in HYB CARR HK6-V 3	\$4,094	Each	20%		\$3,275	Other	DC1	
13783 400-BIEX	13783 400-BIEX	PowerEdge Servers	3.84TB Solid State Drive SATA SED Mixed Use 512e 2.5in Hot-Plug HK6-V, 3 TBW	\$4,086	Each	20%		\$3,269	Other	DC1	
13783 400-BIFT	13783 400-BIFT	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10k 512n 2.5in with 3.5in HYB CARR Hot-Plug, CUS	\$614	Each	20%		\$491	Other	DC1	
13783 400-BIFW	13783 400-BIFW	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10k 512n 2.5in Hot-Plug, CUS Kit	\$602	Each	20%		\$481	Other	DC1	
13783 400-BIIT	13783 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%		\$8,071	Other	DC1	
13783 400-BJEG	13783 400-BJEG	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-Plug Hard Drive, CUS Kit	\$638	Each	20%		\$510	Other	DC1	
13783 400-BJEH	13783 400-BJEH	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,003	Each	20%		\$802	Other	DC1	
13783 400-BJLE	13783 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%		\$1,963	Other	DC1	
13783 400-BKEY	13783 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%		\$7,429	Other	DC1	
13783 400-BKFC	13783 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%		\$3,289	Other	DC1	
13783 400-BKFK	13783 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%		\$2,138	Other	DC1	
13783 400-BKFL	13783 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%		\$1,595	Other	DC1	
13783 400-BKFR	13783 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%		\$3,020	Other	DC1	
13783 400-BKGZ	13783 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%		\$6,054	Other	DC1	
13783 400-BLBZ	13783 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%		\$926	Other	DC1	
13783 400-BLCK	13783 400-BLCK	PowerEdge Servers	480GB.2E.IT06.M.2 Single Stick, CK	\$755	Each	20%		\$604	Other	DC1	
13783 400-BLCL	13783 400-BLCL	PowerEdge Servers	240GB.2E.IT06.M.2 Single Stick, CK	\$546	Each	20%		\$437	Other	DC1	
13783 400-BLKW	13783 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%		\$650	Other	DC1	
13783 400-BLLB	13783 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%		\$772	Other	DC1	
13783 400-BLLE	13783 400-BLLE	PowerEdge Servers	8TB Hard Drive SATA 6Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,067	Each	20%		\$854	Other	DC1	
13783 400-BLLF	13783 400-BLLF	PowerEdge Servers	4TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$707	Each	20%		\$566	Other	DC1	
13783 400-BLLG	13783 400-BLLG	PowerEdge Servers	2TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$590	Each	20%		\$472	Other	DC1	
13783 400-BLLJ	13783 400-BLLJ	PowerEdge Servers	1TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$505	Each	20%		\$404	Other	DC1	
13783 400-BLLM	13783 400-BLLM	PowerEdge Servers	8TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,116	Each	20%		\$893	Other	DC1	
13783 401-ABHY	13783 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%		\$1,352	Other	DC1	
13783 403-BBLR	13783 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%		\$1,811	Other	DC1	
13783 403-BBLS	13783 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port, 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,526	Each	20%		\$1,204	Other	DC1	
13783 403-BBLZ	13783 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port, 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%		\$1,204	Other	DC1	
13783 403-BBMF	13783 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port, 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%		\$1,811	Other	DC1	
13783 403-BBMH	13783 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
13783 403-BBMT	13783 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
13783 403-BBMU	13783 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
13783 403-BBMV	13783 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
13783 403-BCCE	13783 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
13783 403-BCCH	13783 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%		\$7,305	Other	DC1	
13783 403-BCHD	13783 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
13783 403-BCHE	13783 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%		\$126	Other	DC1	
13783 403-BCLH	13783 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
13783 403-BCLI	13783 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
13783 403-BCMD	13783 403-BCMD	PowerEdge Servers	BOSS-S2 controller card, Customer Kit	\$261	Each	20%		\$209	Other	DC1	
13783 403-BCML	13783 403-BCML	PowerEdge Servers	PERC H755N Controller, Front, Cust Kit	\$1,613	Each	20%		\$1,290	Other	DC1	
13783 403-BCMM	13783 403-BCMM	PowerEdge Servers	HBA355 Controller Adapter, Front, Cust Kit	\$724	Each	20%		\$579	Other	DC1	
13783 404-BBDK	13783 404-BBDK	PowerEdge Servers	Backplanes and Cable Gen 4 Upgrade for R6525, w10 x 2.5 NVMe+N, L shape	\$679	Each	20%		\$543	Other	DC1	
13783 404-BBDL	13783 404-BBDL	PowerEdge Servers	Backplanes and Cable Gen 4 Upgrade for R6525, w10 x 2.5 Universal, L shape	\$598	Each	20%		\$470	Other	DC1	
13783 404-BBDM	13783 404-BBDM	PowerEdge Servers	Backplanes and Cable Gen 4 Upgrade for R6525, w10 x 2.5 Universal, Std shape	\$582	Each	20%		\$466	Other	DC1	
13783 404-BBDN	13783 404-BBDN	PowerEdge Servers	Backplane and Cable Gen 4 Upgrade for R6525, w10 x 2.5 NVMe+N, Std shape	\$641	Each	20%		\$513	Other	DC1	
13783 405-AAZD	13783 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%		\$228	Other	DC1	
13783 405-AAEI	13783 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller,CusKit	\$289	Each	20%		\$231	Other	DC1	
13783 405-AAES	13783 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
13783 405-AAEZ	13783 405-AAEZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%		\$892	Other	DC1	
13783 405-AAANL	13783 405-AAANL	PowerEdge Servers	PERC H740P RAID Controller,Mini-Card,CK	\$1,254	Each	20%		\$1,004	Other	DC1	
13783 405-AAANN	13783 405-AAANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%		\$891	Other	DC1	
13783 405-AAAVE	13783 405-AAAVE	PowerEdge Servers	PERC H745 Controller, Front, Customer Kit	\$1,017	Each	20%		\$814	Other	DC1	
13783 405-AAAVF	13783 405-AAAVF	PowerEdge Servers	PERC H345 Controller, Front, Customer Kit	\$446	Each	20%		\$357	Other	DC1	
13783 405-AAAWG	13783 405-AAAWG	PowerEdge Servers	HBA345 Controller, Front, Customer Kit	\$433	Each	20%		\$346	Other	DC1	
13783 405-AAAXN	13783 405-AAAXN	PowerEdge Servers	PERC H755N Front, CK	\$1,692	Each	20%		\$1,354	Other	DC1	
13783 405-AAAXO	13783 405-AAAXO	PowerEdge Servers	PERC H755 SAS Front, CK	\$1,665	Each	20%		\$1,332	Other	DC1	
13783 405-AAAXV	13783 405-AAAXV	PowerEdge Servers	Dell HBA355i Controller Front, CK	\$804	Each	20%		\$643	Other	DC1	
13783 406-BBMQ	13783 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
13783 406-BBMR	13783 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
13783 406-BBQE	13783 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
13783 406-BBQG	13783 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
13783 407-BCBN	13783 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
13783 407-BCEX	13783 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
13783 407-BCHI	13783 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
13783 412-AASU	13783 412-AASU	PowerEdge Servers	L-type Heatsink CPU1 R6525 CK	\$57	Each	20%	\$45	Other	DC1	
13783 412-AASV	13783 412-AASV	PowerEdge Servers	Standard Heatsink R6525 CK	\$32	Each	20%	\$26	Other	DC1	
13783 412-AASW	13783 412-AASW	PowerEdge Servers	L-type Heatsink CPU2 R6525 CK	\$57	Each	20%	\$45	Other	DC1	
13783 429-ABJV	13783 429-ABJV	PowerEdge Servers	8X DVD-ROM, USB, External, Customer Kit	\$57	Each	20%	\$46	Other	DC1	
13783 450-A1UJ	13783 450-A1UJ	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 1400W, Customer Kit	\$398	Each	20%	\$310	Other	DC1	
13783 461-AAHB	13783 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	DC1	
13783 461-AAHK	13783 461-AAHK	PowerEdge Servers	Trusted Platform Module 2.0 Customer kit	\$118	Each	20%	\$95	Other	DC1	
13783 470-AAVG	13783 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13783 470-AAVH	13783 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13783 470-AAVJ	13783 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13783 470-ACEU	13783 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1	
13783 470-ACEX	13783 470-ACEX	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1	
13783 470-ACEY	13783 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1	
13783 470-ACFB	13783 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
13783 490-BEYM	13783 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1	
13783 490-BFLB	13783 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1	
13783 490-BFRU	13783 490-BFRU	PowerEdge Servers	R6525 Accelerator Conversion Kit	\$665	Each	20%	\$532	Other	DC1	
13783 540-BBDS	13783 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
13783 540-BBDV	13783 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
13783 540-BBGX	13783 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13783 540-BBHB	13783 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13783 540-BBIV	13783 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
13783 540-BBIW	13783 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
13783 540-BBML	13783 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
13783 540-BBUO	13783 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
13783 540-BBUP	13783 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
13783 540-BBVM	13783 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
13783 540-BBVN	13783 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
13783 540-BBYG	13783 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1	
13783 540-BBYI	13783 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1	
13783 540-BBZN	13783 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
13783 540-BBZO	13783 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
13783 540-BCCN	13783 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
13783 540-BCDG	13783 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
13783 540-BCIV	13783 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1	
13783 540-BCIW	13783 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
13783 540-BCNI	13783 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
13783 540-BCNJ	13783 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
13783 540-BCNK	13783 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%	\$2,365	Other	DC1	
13783 540-BCNL	13783 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%	\$2,578	Other	DC1	
13783 540-BCNN	13783 540-BCNN	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	DC1	
13783 540-BCNO	13783 540-BCNO	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$681	Each	20%	\$545	Other	DC1	
13783 540-BCNP	13783 540-BCNP	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile Customer	\$746	Each	20%	\$597	Other	DC1	
13783 540-BCNQ	13783 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%	\$591	Other	DC1	
13783 540-BCNR	13783 540-BCNR	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer	\$746	Each	20%	\$597	Other	DC1	
13783 540-BCNS	13783 540-BCNS	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$681	Each	20%	\$545	Other	DC1	
13783 540-BCOP	13783 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%	\$571	Other	DC1	
13783 540-BCOQ	13783 540-BCOQ	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%	\$362	Other	DC1	
13783 540-BCOR	13783 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%	\$412	Other	DC1	
13783 540-BCOS	13783 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187	Each	20%	\$149	Other	DC1	
13783 540-BCOT	13783 540-BCOT	PowerEdge Servers	Intel I350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%	\$316	Other	DC1	
13783 540-BCOU	13783 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%	\$345	Other	DC1	
13783 540-BCOV	13783 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%	\$462	Other	DC1	
13783 540-BCOW	13783 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642	Each	20%	\$514	Other	DC1	
13783 540-BCOX	13783 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$592	Each	20%	\$466	Other	DC1	
13783 540-BCOY	13783 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%	\$542	Other	DC1	
13783 540-BCRY	13783 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%	\$782	Other	DC1	
13783 540-BCSC	13783 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
13783 540-BCSE	13783 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%	\$651	Other	DC1	
13783 540-BCSG	13783 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694	Each	20%	\$555	Other	DC1	
13783 540-BCSH	13783 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784	Each	20%	\$627	Other	DC1	
13783 540-BCXM	13783 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1	
13783 540-BCXP	13783 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
13783 631-ACKO	13783 631-ACKO	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R6525, Cus Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13783 770-BBIC	13783 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 2/4-Post Racks, CusKit	\$67	Each	20%	\$53	Other	DC1	
13783 770-BBIE	13783 770-BBIE	PowerEdge Servers	1U Cable Management Arm, CusKit	\$58	Each	20%	\$47	Other	DC1	
13783 770-BDKB	13783 770-BDKB	PowerEdge Servers	Cable Management Arm, Customer Kit	\$50	Each	20%	\$40	Other	DC1	
13783 770-BDNU	13783 770-BDNU	PowerEdge Servers	ReadyRails Sliding Rails, CUS Kit	\$87	Each	20%	\$69	Other	DC1	
13783 770-BDNV	13783 770-BDNV	PowerEdge Servers	ReadyRails Static Rails for 2/4-post Racks, CUS Kits	\$76	Each	20%	\$60	Other	DC1	
13783 770-BDNW	13783 770-BDNW	PowerEdge Servers	1U Combo Drop-In/Stub-In Rails, CUS Kit	\$108	Each	20%	\$86	Other	DC1	
13783 770-BDNX	13783 770-BDNX	PowerEdge Servers	Strain Relief Bar, CUS Kit	\$25	Each	20%	\$20	Other	DC1	
12248 210-AKXJ	12248 210-AKXJ	PowerEdge Servers	PowerEdge R740 Server	\$156	Each	20%	\$125	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			use drop-down	ALJP Category (REQUIRED)	
12248 210-AMTC	12248 210-AMTC	PowerEdge Servers	PowerEdge R740 Server - DSS RESTRICTED	\$156	Each	20%	\$125	Other	DC1	
12248 325-BCHW	12248 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	DC1	
12248 325-BCHX	12248 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1	
12248 330-BBLS	12248 330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86	Each	20%	\$69	Other	DC1	
12248 330-BBLT	12248 330-BBLT	PowerEdge Servers	Riser w/ 3 PCIe Gen3 slots, 1 x16 FH (slot 4) , 1 x8 FH (slot 5) and 1 x8 LP (slot 6), at	\$92	Each	20%	\$73	Other	DC1	
12248 330-BBLU	12248 330-BBLU	PowerEdge Servers	Riser with One x8 PCIe Gen3 LP (slot 4), 740/XD CusKit	\$37	Each	20%	\$30	Other	DC1	
12248 330-BBLV	12248 330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12248 330-BBLW	12248 330-BBLW	PowerEdge Servers	Riser with Three x8 PCIe Gen3 FH slots, (1, 2 and 3) R740/XD CusKit	\$46	Each	20%	\$37	Other	DC1	
12248 330-BBLX	12248 330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots, (1 and 3) R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12248 330-BBLY	12248 330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x16 (slot 1) and 2 x8 (2 and 3), R740/XD	\$53	Each	20%	\$43	Other	DC1	
12248 330-BBMM	12248 330-BBMM	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28	Each	20%	\$22	Other	DC1	
12248 330-BBMJ	12248 330-BBMJ	PowerEdge Servers	Riser Blank for Riser Config 3, Customer Install	\$20	Each	20%	\$16	Other	DC1	
12248 330-BBMO	12248 330-BBMO	PowerEdge Servers	GPU Enablement Customer Kit	\$698	Each	20%	\$559	Other	DC1	
12248 338-BLNB	12248 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12248 338-BLNE	12248 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12248 338-BLNG	12248 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12248 338-BLNH	12248 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12248 338-BLNI	12248 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12248 338-BLNJ	12248 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12248 338-BLNL	12248 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12248 338-BLNM	12248 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12248 338-BLNP	12248 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12248 338-BLNQ	12248 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12248 338-BLNR	12248 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12248 338-BLNS	12248 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
12248 338-BLNT	12248 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12248 338-BLNW	12248 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12248 338-BLNX	12248 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12248 338-BLTY	12248 338-BLTY	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12248 338-BLTR	12248 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12248 338-BLTT	12248 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 1.6G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12248 338-BLTU	12248 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 40C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12248 338-BLTV	12248 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12248 338-BLTV	12248 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12248 338-BLTX	12248 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12248 338-BLTZ	12248 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12248 338-BLUB	12248 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12248 338-BRVI	12248 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
12248 338-BRVK	12248 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12248 338-BRVL	12248 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12248 338-BRVP	12248 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
12248 338-BRVQ	12248 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
12248 338-BRVY	12248 338-BRVY	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12248 338-BSDG	12248 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12248 338-BSDJ	12248 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12248 338-BSDK	12248 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12248 338-BSDM	12248 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12248 338-BSDN	12248 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12248 338-BSDO	12248 338-BSDO	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 8C/8T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
12248 338-BSDR	12248 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12248 338-BSDU	12248 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12248 338-BSGK	12248 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12248 338-BSGX	12248 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12248 338-BSGY	12248 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
12248 338-BSGZ	12248 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12248 338-BSHB	12248 338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1	
12248 338-BSHC	12248 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12248 338-BSHE	12248 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12248 338-BSHO	12248 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,977	Each	20%	\$11,838	Other	DC1	
12248 338-BSHP	12248 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1	
12248 338-BSHW	12248 338-BSHW	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12248 338-BSHX	12248 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1	
12248 338-BSIU	12248 338-BSIU	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 4C/8T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12248 338-BSIR	12248 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1	
12248 338-BSIS	12248 338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631	Each	20%	\$8,505	Other	DC1	
12248 338-BSIT	12248 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1	
12248 338-BSVU	12248 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12248 338-BSVX	12248 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1	
12248 338-BSVY	12248 338-BSVY	PowerEdge Servers	Intel Xeon Silver 4214Y 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,540	Each	20%	\$1,232	Other	DC1	
12248 338-BTSX	12248 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12248 338-BTSY	12248 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1	
12248 338-BTSZ	12248 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12248 338-BTTC	12248 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1	
12248 338-BTTD	12248 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
12248 338-BTTE	12248 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12248 338-BTTF	12248 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230M 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1	
12248 338-BTWF	12248 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N, 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12248 338-BTWG	12248 338-BTWG	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%		\$16,535	Other	DC1	
12248 338-BTWL	12248 338-BTWL	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%		\$3,202	Other	DC1	
12248 338-BTWR	12248 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%		\$4,640	Other	DC1	
12248 338-BTWW	12248 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%		\$2,203	Other	DC1	
12248 338-BVJY	12248 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/16T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%		\$490	Other	DC1	
12248 338-BVJZ	12248 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%		\$1,269	Other	DC1	
12248 338-BVKB	12248 338-BVKB	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%		\$6,316	Other	DC1	
12248 338-BVKC	12248 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%		\$1,113	Other	DC1	
12248 338-BVKE	12248 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%		\$802	Other	DC1	
12248 338-BVKG	12248 338-BVKG	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%		\$4,318	Other	DC1	
12248 338-BVKM	12248 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	Each	20%		\$5,255	Other	DC1	
12248 338-BVKN	12248 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786	Each	20%		\$3,029	Other	DC1	
12248 338-BVKP	12248 338-BVKP	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	Each	20%		\$4,044	Other	DC1	
12248 338-BVKT	12248 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	Each	20%		\$2,487	Other	DC1	
12248 338-BVKV	12248 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546	Each	20%		\$2,037	Other	DC1	
12248 338-BVKW	12248 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,600	Each	20%		\$2,080	Other	DC1	
12248 338-BVKX	12248 338-BVKX	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$5,222	Each	20%		\$4,178	Other	DC1	
12248 338-BVKZ	12248 338-BVKZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397	Each	20%		\$3,518	Other	DC1	
12248 345-BBBR	12248 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%		\$7,729	Other	DC1	
12248 345-BBCL	12248 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%		\$7,723	Other	DC1	
12248 345-BBEZ	12248 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%		\$1,112	Other	DC1	
12248 345-BBFB	12248 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%		\$696	Other	DC1	
12248 345-BBFC	12248 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%		\$1,114	Other	DC1	
12248 345-BBFD	12248 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%		\$701	Other	DC1	
12248 350-BBJW	12248 350-BBJW	PowerEdge Servers	Left Ear with QSYNC beside 7920 Rack Bezel (Kit)	\$106	Each	20%		\$85	Other	DC1	
12248 370-ADUP	12248 370-ADUP	PowerEdge Servers	R740 NVDIMM BBU and Cable, Cust Kit	\$281	Each	20%		\$225	Other	DC1	
12248 384-BBDC	12248 384-BBDC	PowerEdge Servers	6 Performance Fans for R740/R740XD, CK	\$164	Each	20%		\$132	Other	DC1	
12248 385-BBKJ	12248 385-BBKJ	PowerEdge Servers	Internal 16GB Mirror SDHC/SDXC Card, Customer Install	\$66	Each	20%		\$53	Other	DC1	
12248 385-BBKK	12248 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%		\$91	Other	DC1	
12248 385-BBKL	12248 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%		\$217	Other	DC1	
12248 385-BBKW	12248 385-BBKW	PowerEdge Servers	iDRAC Enterprise Perpetual Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%		\$240	Other	DC1	
12248 385-BBLF	12248 385-BBLF	PowerEdge Servers	iSDM and Combo Card Reader, CK	\$84	Each	20%		\$67	Other	DC1	
12248 385-BBLH	12248 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%		\$18	Other	DC1	
12248 385-BBMS	12248 385-BBMS	PowerEdge Servers	USB 3.0, R740 Kit	\$61	Each	20%		\$49	Other	DC1	
12248 400-ASDQ	12248 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%		\$257	Other	DC1	
12248 400-ATII	12248 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%		\$522	Other	DC1	
12248 400-ATIJ	12248 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%		\$531	Other	DC1	
12248 400-ATIL	12248 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%		\$478	Other	DC1	
12248 400-ATIN	12248 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%		\$593	Other	DC1	
12248 400-ATIO	12248 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%		\$603	Other	DC1	
12248 400-ATIQ	12248 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%		\$799	Other	DC1	
12248 400-ATIR	12248 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%		\$809	Other	DC1	
12248 400-ATJG	12248 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%		\$554	Other	DC1	
12248 400-ATJH	12248 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%		\$563	Other	DC1	
12248 400-ATJJ	12248 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%		\$359	Other	DC1	
12248 400-ATJL	12248 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%		\$564	Other	DC1	
12248 400-ATJM	12248 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%		\$574	Other	DC1	
12248 400-ATJO	12248 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%		\$617	Other	DC1	
12248 400-ATJP	12248 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%		\$648	Other	DC1	
12248 400-ATJR	12248 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%		\$815	Other	DC1	
12248 400-ATJS	12248 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%		\$825	Other	DC1	
12248 400-ATJX	12248 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%		\$534	Other	DC1	
12248 400-ATJZ	12248 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%		\$808	Other	DC1	
12248 400-ATKB	12248 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%		\$817	Other	DC1	
12248 400-ATKJ	12248 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%		\$424	Other	DC1	
12248 400-ATKL	12248 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%		\$670	Other	DC1	
12248 400-ATKN	12248 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%		\$511	Other	DC1	
12248 400-ATKP	12248 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%		\$719	Other	DC1	
12248 400-ATKR	12248 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%		\$956	Other	DC1	
12248 400-ATKV	12248 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%		\$821	Other	DC1	
12248 400-ATKX	12248 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%		\$985	Other	DC1	
12248 400-AUNQ	12248 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%		\$468	Other	DC1	
12248 400-AVHE	12248 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%		\$1,036	Other	DC1	
12248 400-AVHG	12248 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%		\$1,027	Other	DC1	
12248 400-AVSS	12248 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%		\$601	Other	DC1	
12248 400-AXLH	12248 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%		\$2,049	Other	DC1	
12248 400-AYVR	12248 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%		\$516	Other	DC1	
12248 400-AYWH	12248 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%		\$685	Other	DC1	
12248 400-AYWS	12248 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%		\$777	Other	DC1	
12248 400-AYWZ	12248 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%		\$511	Other	DC1	
12248 400-AYXE	12248 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%		\$507	Other	DC1	
12248 400-AYXH	12248 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$1,920	Each	20%		\$1,536	Other	DC1	
12248 400-AZEQ	12248 400-AZEQ	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 5256	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12248 400-AZER	12248 400-AZER	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 2628	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12248 400-AZEW	12248 400-AZEW	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD,	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12248 400-AZEX	12248 400-AZEX	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12248 400-AZEE	12248 400-AZEE	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%		\$800,000	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12248 400-AZFC	12248 400-AZFC	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512e 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%		\$800,000	Other	DC1	
12248 400-AZII	12248 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%		\$1,787	Other	DC1	
12248 400-AZIU	12248 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%		\$1,796	Other	DC1	
12248 400-BBOZ	12248 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%		\$2,223	Other	DC1	
12248 400-BBPN	12248 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%		\$1,410	Other	DC1	
12248 400-BBPZ	12248 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%		\$1,415	Other	DC1	
12248 400-BBOE	12248 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%		\$1,414	Other	DC1	
12248 400-BBQP	12248 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%		\$2,218	Other	DC1	
12248 400-BBOZ	12248 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%		\$4,217	Other	DC1	
12248 400-BBRH	12248 400-BBRH	PowerEdge Servers	9.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%		\$4,222	Other	DC1	
12248 400-BCLR	12248 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%		\$3,953	Other	DC1	
12248 400-BCLW	12248 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%		\$1,812	Other	DC1	
12248 400-BCMG	12248 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%		\$6,439	Other	DC1	
12248 400-BCMP	12248 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%		\$3,947	Other	DC1	
12248 400-BCMS	12248 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%		\$6,433	Other	DC1	
12248 400-BCNJ	12248 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1	
12248 400-BCNN	12248 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%		\$2,381	Other	DC1	
12248 400-BCOD	12248 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%		\$1,817	Other	DC1	
12248 400-BDGY	12248 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1	
12248 400-BDHR	12248 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%		\$1,420	Other	DC1	
12248 400-BDIB	12248 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%		\$1,424	Other	DC1	
12248 400-BDIE	12248 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%		\$2,183	Other	DC1	
12248 400-BDIL	12248 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%		\$2,276	Other	DC1	
12248 400-BDIZ	12248 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%		\$4,336	Other	DC1	
12248 400-BDPC	12248 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%		\$761	Other	DC1	
12248 400-BDPD	12248 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%		\$511	Other	DC1	
12248 400-BDPO	12248 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%		\$506	Other	DC1	
12248 400-BDPS	12248 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$3,733	Each	20%		\$2,987	Other	DC1	
12248 400-BDQI	12248 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%		\$2,982	Other	DC1	
12248 400-BDQJ	12248 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$1,593	Each	20%		\$1,274	Other	DC1	
12248 400-BDQS	12248 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%		\$1,270	Other	DC1	
12248 400-BDOU	12248 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%		\$756	Other	DC1	
12248 400-BDUC	12248 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%		\$1,268	Other	DC1	
12248 400-BDUD	12248 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$539	Each	20%		\$431	Other	DC1	
12248 400-BDUE	12248 400-BDUE	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%		\$435	Other	DC1	
12248 400-BDUO	12248 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$2,602	Each	20%		\$2,082	Other	DC1	
12248 400-BDUX	12248 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, 3 DWPD, 5256	\$1,579	Each	20%		\$1,263	Other	DC1	
12248 400-BDVG	12248 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%		\$2,087	Other	DC1	
12248 400-BDWW	12248 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
12248 400-BDWE	12248 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$844	Each	20%		\$675	Other	DC1	
12248 400-BEKN	12248 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%		\$1,424	Other	DC1	
12248 400-BENN	12248 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%		\$4,213	Other	DC1	
12248 400-BENU	12248 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-	\$3,247	Each	20%		\$2,597	Other	DC1	
12248 400-BEPH	12248 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V, 3	\$8,424	Each	20%		\$6,733	Other	DC1	
12248 400-BEPO	12248 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%		\$4,223	Other	DC1	
12248 400-BEQG	12248 400-BEQG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 5256 TBW,	\$3,234	Each	20%		\$2,587	Other	DC1	
12248 400-BERF	12248 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 21024	\$9,417	Each	20%		\$7,534	Other	DC1	
12248 400-BFCI	12248 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%		\$1,788	Other	DC1	
12248 400-BFOL	12248 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%		\$6,337	Other	DC1	
12248 400-BFPF	12248 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%		\$6,333	Other	DC1	
12248 400-BFOT	12248 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%		\$4,174	Other	DC1	
12248 400-BFOW	12248 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%		\$1,125	Other	DC1	
12248 400-BFSG	12248 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%		\$2,345	Other	DC1	
12248 400-BFSQ	12248 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
12248 400-BFST	12248 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%		\$1,132	Other	DC1	
12248 400-BFYV	12248 400-BFYV	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%		\$918	Other	DC1	
12248 400-BFYX	12248 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%		\$1,509	Other	DC1	
12248 400-BFZC	12248 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
12248 400-BFZL	12248 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
12248 400-BGBO	12248 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
12248 400-BGBX	12248 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%		\$1,005	Other	DC1	
12248 400-BGJW	12248 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%		\$3,357	Other	DC1	
12248 400-BGBK	12248 400-BGBK	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
12248 400-BHFM	12248 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%		\$1,433	Other	DC1	
12248 400-BHHz	12248 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
12248 400-BHIL	12248 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
12248 400-BHJF	12248 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%		\$2,127	Other	DC1	
12248 400-BHKH	12248 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
12248 400-BHKM	12248 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
12248 400-BHTL	12248 400-BHTL	PowerEdge Servers	960GB SSD SATA 6Gbps 2.5 inch Hot-plug Drive in Tool-less Carrier, Intel S4510,	\$798	Each	20%		\$638	Other	DC1	
12248 400-BIIT	12248 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%		\$8,071	Other	DC1	
12248 400-BJLE	12248 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%		\$1,963	Other	DC1	
12248 400-BKZC	12248 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%		\$1,244	Other	DC1	
12248 400-BLBZ	12248 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%		\$926	Other	DC1	
12248 400-BLFB	12248 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$785	Each	20%		\$628	Other	DC1	
12248 400-BLKW	12248 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$812	Each	20%		\$650	Other	DC1	
12248 400-BLLB	12248 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%		\$772	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12248 401-ABHQ	12248 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%		\$933	Other	DC1	
12248 401-ABHS	12248 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
12248 401-ABHX	12248 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%		\$1,559	Other	DC1	
12248 401-ABHY	12248 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%		\$1,352	Other	DC1	
12248 403-BBLR	12248 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%		\$1,811	Other	DC1	
12248 403-BBLS	12248 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%		\$1,204	Other	DC1	
12248 403-BBLZ	12248 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%		\$1,204	Other	DC1	
12248 403-BBMF	12248 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%		\$1,811	Other	DC1	
12248 403-BBMH	12248 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
12248 403-BBMT	12248 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
12248 403-BBMU	12248 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
12248 403-BBMV	12248 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
12248 403-BBVZ	12248 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%		\$6,992	Other	DC1	
12248 403-BCCE	12248 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
12248 403-BCCH	12248 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%		\$7,305	Other	DC1	
12248 403-BCHD	12248 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
12248 403-BCLH	12248 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
12248 403-BCLI	12248 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
12248 405-AADZ	12248 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%		\$228	Other	DC1	
12248 405-AAEI	12248 405-AAEI	PowerEdge Servers	PERC H730P Integrated RAID Controller, CusKit	\$289	Each	20%		\$231	Other	DC1	
12248 405-AAEK	12248 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller, 2GB NV Cache, CusKit	\$687	Each	20%		\$549	Other	DC1	
12248 405-AAES	12248 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
12248 405-AAJW	12248 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard, CK	\$294	Each	20%		\$235	Other	DC1	
12248 405-AAMV	12248 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%		\$266	Other	DC1	
12248 405-AAMX	12248 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,090	Each	20%		\$872	Other	DC1	
12248 405-AAMY	12248 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%		\$609	Other	DC1	
12248 405-AAMZ	12248 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,116	Each	20%		\$892	Other	DC1	
12248 405-ANL	12248 405-ANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254	Each	20%		\$1,004	Other	DC1	
12248 405-ANMN	12248 405-ANMN	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319	Each	20%		\$255	Other	DC1	
12248 405-ANNN	12248 405-ANNN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%		\$891	Other	DC1	
12248 405-AAQX	12248 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%		\$562	Other	DC1	
12248 406-BBEK	12248 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%		\$1,277	Other	DC1	
12248 406-BBEL	12248 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%		\$1,281	Other	DC1	
12248 406-BBEV	12248 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%		\$929	Other	DC1	
12248 406-BBGR	12248 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%		\$1,445	Other	DC1	
12248 406-BBGX	12248 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%		\$1,041	Other	DC1	
12248 406-BBHB	12248 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%		\$1,445	Other	DC1	
12248 406-BBHC	12248 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%		\$933	Other	DC1	
12248 406-BBHD	12248 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%		\$1,041	Other	DC1	
12248 406-BBLC	12248 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%		\$514	Other	DC1	
12248 406-BBLF	12248 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%		\$514	Other	DC1	
12248 406-BBLH	12248 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 nDC, Customer Install	\$642	Each	20%		\$514	Other	DC1	
12248 406-BBMQ	12248 406-BBMQ	PowerEdge Servers	Emulex LPe35092 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
12248 406-BBMR	12248 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
12248 406-BBOE	12248 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%		\$3,089	Other	DC1	
12248 406-BBOG	12248 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%		\$3,089	Other	DC1	
12248 407-BBOP	12248 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1	
12248 407-BBOS	12248 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%		\$107	Other	DC1	
12248 407-BBOU	12248 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1	
12248 407-BBOZ	12248 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1	
12248 407-BBQD	12248 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex Ocm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
12248 407-BBVJ	12248 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
12248 407-BBWK	12248 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%		\$1,100	Other	DC1	
12248 407-BBZM	12248 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%		\$664	Other	DC1	
12248 407-BBZS	12248 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12248 407-BBZU	12248 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%		\$1,136	Other	DC1	
12248 407-BBZV	12248 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%		\$1,055	Other	DC1	
12248 407-BBZF	12248 407-BBZF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12248 407-BCBF	12248 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12248 407-BCBN	12248 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%		\$191	Other	DC1	
12248 407-BCBK	12248 407-BCBK	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,590	Each	20%		\$1,264	Other	DC1	
12248 407-BCHI	12248 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
12248 412-AAIT	12248 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or lower CPU (low profile, low cost), CK	\$33	Each	20%		\$26	Other	DC1	
12248 412-AAIU	12248 412-AAIU	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or greater CPU (no MB or GPU), CK	\$46	Each	20%		\$37	Other	DC1	
12248 412-AAZY	12248 412-AAZY	PowerEdge Servers	Intel Xeon Gold 6250 3.9G, 8C/16T, CPU1, 10.4GT/s, 35.75M Cache, HT (185W) DDR4-	\$7,071	Each	20%		\$5,656	Other	DC1	
12248 412-AAZT	12248 412-AAZT	PowerEdge Servers	Intel Xeon Gold 6256 3.6G, 12C/24T, CPU1, 10.4GT/s, 24.75M Cache, HT (205W) DDR4-	\$8,071	Each	20%		\$6,456	Other	DC1	
12248 412-AAUB	12248 412-AAUB	PowerEdge Servers	Intel Xeon Gold 6256 3.6G, 12C/24T, CPU2, 10.4GT/s, 24.75M Cache, HT (205W) DDR4-	\$8,071	Each	20%		\$6,456	Other	DC1	
12248 412-AAUC	12248 412-AAUC	PowerEdge Servers	Intel Xeon Gold 6250 3.9G, 8C/16T, CPU2, 10.4GT/s, 35.75M Cache, HT (185W) DDR4-	\$7,071	Each	20%		\$5,656	Other	DC1	
12248 429-AAOX	12248 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
12248 429-ABCV	12248 429-ABCV	PowerEdge Servers	DVD ROM, SATA, PLDS, R740	\$58	Each	20%		\$47	Other	DC1	
12248 450-AEBM	12248 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%		\$155	Other	DC1	
12248 450-AEES	12248 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%		\$249	Other	DC1	
12248 450-AENT	12248 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%		\$336	Other	DC1	
12248 450-AEPB	12248 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%		\$400	Other	DC1	
12248 450-AGFW	12248 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply, 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%		\$488	Other	DC1	
12248 461-AAEN	12248 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
12248 461-AAEQ	12248 461-AAEQ	PowerEdge Servers	Trusted Platform Module 2.0 for China, CK	\$20	Each	20%		\$16	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12248 470-AATX	12248 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
12248 470-AAUB	12248 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1	
12248 470-AAUD	12248 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
12248 470-AAVG	12248 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12248 470-AAVH	12248 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12248 470-AAVJ	12248 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12248 470-AAVO	12248 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12248 470-AAVR	12248 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
12248 470-AAVE	12248 470-AAVE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
12248 470-AAVN	12248 470-AAVN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
12248 470-AAXG	12248 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12248 470-AAXH	12248 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12248 470-ABBH	12248 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1	
12248 470-ABBK	12248 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1	
12248 470-ABBM	12248 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1	
12248 470-ABPR	12248 470-ABPR	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1	
12248 470-ABOB	12248 470-ABOB	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1	
12248 470-ABOF	12248 470-ABOF	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1	
12248 489-BBDE	12248 489-BBDE	PowerEdge Servers	Cable, DVIM TO MTPM	\$40	Each	20%	\$32	Other	DC1	
12248 489-BBDF	12248 489-BBDF	PowerEdge Servers	GRPHC,TERA2,RHA,FHB,S	\$870	Each	20%	\$696	Other	DC1	
12248 489-BBDG	12248 489-BBDG	PowerEdge Servers	Teradici 2240 ,RHA,FHB	\$1,269	Each	20%	\$1,015	Other	DC1	
12248 489-BBEE	12248 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1	
12248 489-BBFH	12248 489-BBFH	PowerEdge Servers	Intel PAC D5005, 32GB, 215W ,Double Wide, Full Height, QSFP28 FPGA Customer	\$14,295	Each	20%	\$11,436	Other	DC1	
12248 490-BDIG	12248 490-BDIG	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1	
12248 490-BENS	12248 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1	
12248 490-BENW	12248 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1	
12248 490-BEOP	12248 490-BEOP	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1	
12248 490-BEYM	12248 490-BEYM	PowerEdge Servers	NVIDIA@ Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1	
12248 490-BFRS	12248 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 8000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1	
12248 490-BFRT	12248 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1	
12248 490-BFSH	12248 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1	
12248 528-BDXH	12248 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1	
12248 528-BDXI	12248 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1	
12248 528-BDXJ	12248 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1	
12248 528-BFSK	12248 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12248 528-BFSN	12248 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
12248 540-BBDR	12248 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1	
12248 540-BBDS	12248 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1	
12248 540-BBDV	12248 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
12248 429-ABCW	12248 429-ABCW	PowerEdge Servers	DVD ROM, SATA,HLDS,R740	\$58	Each	20%	\$47	Other	DC1	
12248 429-ABCX	12248 429-ABCX	PowerEdge Servers	DVD+/-RW, SATA,HLDS,R740 Kit	\$59	Each	20%	\$47	Other	DC1	
12248 429-AB CZ	12248 429-AB CZ	PowerEdge Servers	DVD+/-RW, SATA,PLDS,R740 Kit	\$59	Each	20%	\$47	Other	DC1	
12248 450-ACGM	12248 450-ACGM	PowerEdge Servers	Kit - Power Cord, 12V,15A,3M,5-15C13	\$25	Each	20%	\$20	Other	DC1	
12248 450-ACDZ	12248 450-ACDZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
12248 450-ACHH	12248 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
12248 450-ACSI	12248 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1	
12248 450-ADIR	12248 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250W, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
12248 450-ADZC	12248 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	DC1	
12248 450-AEBL	12248 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1	
12238 338-BSHX	12238 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1	
12238 338-BSIJ	12238 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12238 338-BSIR	12238 338-BSIR	PowerEdge Servers	Intel@ Xeon@ Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1	
12238 338-BSIS	12238 338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631	Each	20%	\$8,505	Other	DC1	
12238 338-BSIT	12238 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1	
12238 338-BSVU	12238 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12238 338-BSVX	12238 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1	
12238 338-BSVY	12238 338-BSVY	PowerEdge Servers	Intel Xeon Silver 4214Y 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,540	Each	20%	\$1,232	Other	DC1	
12238 338-BTSX	12238 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12238 338-BTSY	12238 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1	
12238 338-BTSZ	12238 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12238 338-BTTC	12238 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1	
12238 338-BTDD	12238 338-BTDD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
12238 338-BTTE	12238 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12238 338-BTTF	12238 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1	
12238 338-BTWF	12238 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1	
12238 338-BTWG	12238 338-BTWG	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%	\$16,535	Other	DC1	
12238 338-BTWW	12238 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%	\$3,202	Other	DC1	
12238 338-BTWR	12238 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1	
12238 338-BTWW	12238 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1	
12238 338-BVJY	12238 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1	
12238 338-BVJZ	12238 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12238 338-BVKB	12238 338-BVKB	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%	\$6,316	Other	DC1	
12238 338-BVKC	12238 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12238 338-BVKE	12238 338-BVKE	PowerEdge Servers	Intel Xeon Gold 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1	
12238 338-BVKI	12238 338-BVKI	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%	\$4,318	Other	DC1	
12238 338-BVKM	12238 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	Each	20%	\$5,255	Other	DC1	
12238 338-BVKN	12238 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12238 338-BVKP	12238 338-BVKP	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	Each	20%	\$4,044	Other	DC1	
12238 338-BVKT	12238 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12238 338-BVKV	12238 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	
12238 338-BVKW	12238 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4.	\$2,600	Each	20%	\$2,080	Other	DC1	
12238 338-BVKX	12238 338-BVKX	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12238 338-BVKZ	12238 338-BVKZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397	Each	20%	\$3,518	Other	DC1	
12238 345-BBBR	12238 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1	
12238 345-BBBV	12238 345-BBBV	PowerEdge Servers	7.68TB SSD RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR Internal Bay 1	\$9,644	Each	20%	\$7,715	Other	DC1	
12238 345-BBCL	12238 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1	
12238 345-BBCE	12238 345-BBCE	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
12238 345-BBFB	12238 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
12238 345-BBFC	12238 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
12238 345-BBFD	12238 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
12238 350-BBJW	12238 350-BBJW	PowerEdge Servers	Left Ear with QSYNC beside 7920 Rack Bezel (Kit)	\$106	Each	20%	\$85	Other	DC1	
12238 370-ADQB	12238 370-ADQB	PowerEdge Servers	R740XD NVDIMM BBU and Cable, Cust Kit	\$287	Each	20%	\$229	Other	DC1	
12238 370-ADUP	12238 370-ADUP	PowerEdge Servers	R740 NVDIMM BBU and Cable, Cust Kit	\$281	Each	20%	\$225	Other	DC1	
12238 384-BBSD	12238 384-BBSD	PowerEdge Servers	2pc Fan Module (Kit)	\$26	Each	20%	\$21	Other	DC1	
12238 385-BBKJ	12238 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12238 385-BBKK	12238 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12238 385-BBKL	12238 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12238 385-BBKW	12238 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
12238 385-BBLH	12238 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12238 400-ADTI	12238 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
12238 400-AMUQ	12238 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1	
12238 400-ASDQ	12238 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12238 400-ATII	12238 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12238 400-ATIJ	12238 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$684	Each	20%	\$551	Other	DC1	
12238 400-ATIK	12238 400-ATIK	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$642	Each	20%	\$514	Other	DC1	
12238 400-ATIL	12238 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	DC1	
12238 400-ATIM	12238 400-ATIM	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR,CK	\$590	Each	20%	\$472	Other	DC1	
12238 400-ATIN	12238 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12248 540-BBDW	12248 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1	
12248 540-BBFH	12248 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card,CusKit	\$580	Each	20%	\$464	Other	DC1	
12248 540-BBFI	12248 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card,CusKit	\$754	Each	20%	\$603	Other	DC1	
12248 540-BBGR	12248 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1	
12248 540-BBGW	12248 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1	
12248 540-BBGX	12248 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12248 540-BBGY	12248 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1	
12248 540-BBZG	12248 540-BBZG	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1	
12248 540-BBHB	12248 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12248 540-BBHF	12248 540-BBHF	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Network Daughter Card,CusKit	\$492	Each	20%	\$393	Other	DC1	
12248 540-BBHG	12248 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card,CusKit	\$182	Each	20%	\$145	Other	DC1	
12248 540-BBHJ	12248 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + I350 DP 1Gb Ethernet, Network Daughter Card,CusKit	\$642	Each	20%	\$514	Other	DC1	
12248 540-BBIV	12248 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
12248 540-BBIW	12248 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
12248 540-BBML	12248 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
12248 540-BBOZ	12248 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1	
12248 540-BBPC	12248 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
12248 540-BBPN	12248 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
12248 540-BBRG	12248 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12248 540-BBRH	12248 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12248 540-BBRK	12248 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12248 540-BBRN	12248 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12248 540-BBUN	12248 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12248 540-BBUO	12248 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12248 540-BBUP	12248 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
12248 540-BBUQ	12248 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%	\$494	Other	DC1	
12248 540-BBUR	12248 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%	\$470	Other	DC1	
12248 540-BBUS	12248 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	DC1	
12248 540-BBUJ	12248 540-BBUJ	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1	
12248 540-BBVB	12248 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12248 540-BBVC	12248 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1	
12248 540-BBVD	12248 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + I350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1	
12248 540-BBVL	12248 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12248 540-BBVM	12248 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12248 540-BBVN	12248 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
12248 540-BBVP	12248 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12248 540-BBVR	12248 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12248 540-BBYG	12248 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12248 540-BBYH	12248 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12248 540-BBYI	12248 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12248 540-BBZM	12248 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12248 540-BBZN	12248 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12248 540-BBZO	12248 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12248 540-BBCN	12248 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12248 540-BCDG	12248 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12248 540-BCDI	12248 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications or Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12248 540-BCDJ	12248 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317		Each	20%	\$1,854	Other	DC1
12248 540-BCHD	12248 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922		Each	20%	\$738	Other	DC1
12248 540-BCHF	12248 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177		Each	20%	\$942	Other	DC1
12248 540-BCHH	12248 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177		Each	20%	\$942	Other	DC1
12248 540-BCIV	12248 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667		Each	20%	\$2,134	Other	DC1
12248 540-BCIW	12248 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667		Each	20%	\$2,134	Other	DC1
12248 540-BCNI	12248 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780		Each	20%	\$624	Other	DC1
12248 540-BCNJ	12248 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780		Each	20%	\$624	Other	DC1
12248 540-BCOZ	12248 540-BCOZ	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR InfiniBand Adapter with Aux PCIe Card, Full	\$3,717		Each	20%	\$2,974	Other	DC1
12248 540-BCXM	12248 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Low Profile	\$2,634		Each	20%	\$2,108	Other	DC1
12248 540-BCXP	12248 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Full Height	\$2,644		Each	20%	\$2,115	Other	DC1
12248 555-BCKL	12248 555-BCKL	PowerEdge Servers	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801		Each	20%	\$641	Other	DC1
12248 555-BCKM	12248 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+ , +150 DP 1Gb Ethernet, Network Daughter Card,	\$542		Each	20%	\$433	Other	DC1
12248 555-BDXX	12248 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673		Each	20%	\$538	Other	DC1
12248 555-BDXZ	12248 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+ , Dual Port 1GbE, rNDC, Customer	\$603		Each	20%	\$482	Other	DC1
12248 555-BDYZ	12248 555-BDYZ	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696		Each	20%	\$557	Other	DC1
12248 555-BDYE	12248 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ , rNDC, Customer Install	\$842		Each	20%	\$674	Other	DC1
12248 555-BDYG	12248 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983		Each	20%	\$787	Other	DC1
12248 623-BBCT	12248 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59		Each	20%	\$47	Other	DC1
12248 623-BBCU	12248 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155		Each	20%	\$924	Other	DC1
12248 623-BBCV	12248 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49		Each	20%	\$39	Other	DC1
12248 623-BBCW	12248 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440		Each	20%	\$352	Other	DC1
12248 623-BBXC	12248 623-BBXC	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200		Each	20%	\$1,760	Other	DC1
12248 623-BBXY	12248 623-BBXY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580		Each	20%	\$464	Other	DC1
12248 623-BBZC	12248 623-BBZC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900		Each	20%	\$2,320	Other	DC1
12248 623-BBDB	12248 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290		Each	20%	\$232	Other	DC1
12248 623-BBDD	12248 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$690		Each	20%	\$552	Other	DC1
12248 623-BBDD	12248 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220		Each	20%	\$176	Other	DC1
12248 631-ABKK	12248 631-ABKK	PowerEdge Servers	OpenManage DVD Kit,Poweredge R740, CUS	\$20		Each	20%	\$16	Other	DC1
12248 634-BLSR	12248 634-BLSR	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000		Each	20%	\$800	Other	DC1
12248 770-BBIO	12248 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks CusKit	\$70		Each	20%	\$56	Other	DC1
12248 770-BBIP	12248 770-BBIP	PowerEdge Servers	2U Cable Management Arm CusKit	\$68		Each	20%	\$55	Other	DC1
12248 770-BCIR	12248 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Tab-In Rails, CK	\$124		Each	20%	\$99	Other	DC1
12238 210-AKZR	12238 210-AKZR	PowerEdge Servers	PowerEdge R740XD Server	\$586		Each	20%	\$469	Other	DC1
12238 210-AMTE	12238 210-AMTE	PowerEdge Servers	PowerEdge R740XD Server - DSS RESTRICTED	\$586		Each	20%	\$469	Other	DC1
12238 325-BCHW	12238 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98		Each	20%	\$78	Other	DC1
12238 325-BCHX	12238 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69		Each	20%	\$55	Other	DC1
12238 330-BBLS	12238 330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86		Each	20%	\$69	Other	DC1
12238 330-BBLT	12238 330-BBLT	PowerEdge Servers	Riser w/ 3 PCIe Gen3 slots, 1 x16 FH (slot 4) , 1 x8 FH (slot 5) and 1 x8 LP (slot 6), at	\$92		Each	20%	\$73	Other	DC1
12238 330-BBLU	12238 330-BBLU	PowerEdge Servers	Riser with One x8 PCIe Gen3 LP (slot 4), 740/XD CusKit	\$37		Each	20%	\$30	Other	DC1
12238 330-BBLV	12238 330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740/XD CusKit	\$50		Each	20%	\$40	Other	DC1
12238 330-BBLW	12238 330-BBLW	PowerEdge Servers	Riser with Three x8 PCIe Gen3 FH slots, (1, 2 and 3) R740/XD CusKit	\$46		Each	20%	\$37	Other	DC1
12238 330-BBLX	12238 330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots, (1 and 2) R740/XD CusKit	\$50		Each	20%	\$40	Other	DC1
12238 330-BBLY	12238 330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x8 (slot 1) and 2 x8 (2 and 3), R740/XD	\$53		Each	20%	\$43	Other	DC1
12238 330-BBMI	12238 330-BBMI	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28		Each	20%	\$22	Other	DC1
12238 330-BBMJ	12238 330-BBMJ	PowerEdge Servers	Riser Blank for Riser Config 3, Customer Install	\$20		Each	20%	\$16	Other	DC1
12238 330-BBMO	12238 330-BBMO	PowerEdge Servers	GPU Enablement Customer Kit	\$698		Each	20%	\$559	Other	DC1
12238 338-BLNB	12238 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551		Each	20%	\$2,841	Other	DC1
12238 338-BLNE	12238 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787		Each	20%	\$3,029	Other	DC1
12238 338-BLNG	12238 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220		Each	20%	\$3,376	Other	DC1
12238 338-BLNH	12238 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424		Each	20%	\$3,539	Other	DC1
12238 338-BLNI	12238 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915		Each	20%	\$3,932	Other	DC1
12238 338-BLNJ	12238 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222		Each	20%	\$4,178	Other	DC1
12238 338-BLNL	12238 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887		Each	20%	\$3,909	Other	DC1
12238 338-BLNM	12238 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889		Each	20%	\$4,711	Other	DC1
12238 338-BLNP	12238 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140		Each	20%	\$4,912	Other	DC1
12238 338-BLNQ	12238 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711		Each	20%	\$5,369	Other	DC1
12238 338-BLNR	12238 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304		Each	20%	\$5,843	Other	DC1
12238 338-BLNS	12238 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080		Each	20%	\$5,664	Other	DC1
12238 338-BLNT	12238 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395		Each	20%	\$7,516	Other	DC1
12238 338-BLNW	12238 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771		Each	20%	\$9,417	Other	DC1
12238 338-BLNX	12238 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998		Each	20%	\$15,998	Other	DC1
12238 338-BLTO	12238 338-BLTO	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613		Each	20%	\$491	Other	DC1
12238 338-BLTR	12238 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/8T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835		Each	20%	\$668	Other	DC1
12238 338-BLTT	12238 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/8T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002		Each	20%	\$802	Other	DC1
12238 338-BLTU	12238 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947		Each	20%	\$757	Other	DC1
12238 338-BLTV	12238 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391		Each	20%	\$1,113	Other	DC1
12238 338-BLTV	12238 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002		Each	20%	\$1,602	Other	DC1
12238 338-BLTX	12238 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
12238 338-BLTZ	12238 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547		Each	20%	\$2,037	Other	DC1
12238 338-BLUB	12238 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109		Each	20%	\$2,487	Other	DC1
12238 338-BRVI	12238 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977		Each	20%	\$15,982	Other	DC1
12238 338-BRVK	12238 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140		Each	20%	\$4,912	Other	DC1
12238 338-BRVL	12238 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786		Each	20%	\$3,029	Other	DC1
12238 338-BRVP	12238 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593		Each	20%	\$10,074	Other	DC1
12238 338-BRVQ	12238 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600		Each	20%	\$6,080	Other	DC1
12238 338-BRVS	12238 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546		Each	20%	\$2,037	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			use drop-down	ALJP Category (REQUIRED)	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1	
12238 338-BSDD	12238 338-BSDD	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12238 400-ATIQ	12238 400-ATIQ	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12238 400-ATIQ	12238 400-ATIQ	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$767	Each	20%	\$613	Other	DC1	
12238 400-ATIQ	12238 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
12238 400-ATIQ	12238 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
12238 400-ATIS	12238 400-ATIS	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,060	Each	20%	\$848	Other	DC1	
12238 400-ATJG	12238 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
12238 400-ATJH	12238 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1	
12238 400-ATJI	12238 400-ATJI	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$715	Each	20%	\$572	Other	DC1	
12238 400-ATJL	12238 400-ATJL	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
12238 400-ATJK	12238 400-ATJK	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$409	Each	20%	\$327	Other	DC1	
12238 400-ATJL	12238 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
12238 400-ATJM	12238 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
12238 400-ATJN	12238 400-ATJN	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$720	Each	20%	\$576	Other	DC1	
12238 400-ATJO	12238 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
12238 400-ATJP	12238 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
12238 400-ATJQ	12238 400-ATJQ	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Internal Hard Drive,3.5in HYB	\$830	Each	20%	\$664	Other	DC1	
12238 400-ATJR	12238 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
12238 400-ATJS	12238 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
12238 400-ATJT	12238 400-ATJT	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$982	Each	20%	\$785	Other	DC1	
12238 400-ATJX	12238 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
12238 400-ATJY	12238 400-ATJY	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive, CK	\$663	Each	20%	\$531	Other	DC1	
12238 400-ATJZ	12238 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
12238 400-ATKB	12238 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1	
12238 400-ATKC	12238 400-ATKC	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,027	Each	20%	\$821	Other	DC1	
12238 400-ATKD	12238 400-ATKD	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$500	Each	20%	\$424	Other	DC1	
12238 400-ATKE	12238 400-ATKE	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$490	Each	20%	\$392	Other	DC1	
12238 400-ATKL	12238 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
12238 400-ATKM	12238 400-ATKM	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive, CK	\$792	Each	20%	\$634	Other	DC1	
12238 400-ATKN	12238 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
12238 400-ATKO	12238 400-ATKO	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$631	Each	20%	\$505	Other	DC1	
12238 400-ATKP	12238 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
12238 400-ATKQ	12238 400-ATKQ	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Internal Hard Drive,	\$855	Each	20%	\$684	Other	DC1	
12238 400-ATKR	12238 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
12238 400-ATKS	12238 400-ATKS	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive, CK	\$1,149	Each	20%	\$919	Other	DC1	
12238 400-ATKT	12238 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1	
12238 400-ATKU	12238 400-ATKU	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Internal Hard Drive, CK	\$1,192	Each	20%	\$954	Other	DC1	
12238 400-ATKV	12238 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
12238 400-ATKW	12238 400-ATKW	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$961	Each	20%	\$769	Other	DC1	
12238 400-ATKX	12238 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
12238 400-ATKY	12238 400-ATKY	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Hard Drive,	\$1,187	Each	20%	\$949	Other	DC1	
12238 400-AUNQ	12238 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
12238 400-AVGC	12238 400-AVGC	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,153	Each	20%	\$932	Other	DC1	
12238 400-AVHC	12238 400-AVHC	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Internal Hard Drive,3.5in HYB	\$1,270	Each	20%	\$1,016	Other	DC1	
12238 400-AVHE	12238 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
12238 400-AVHG	12238 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
12238 400-AVSS	12238 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1	
12238 400-AWIR	12238 400-AWIR	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive, CK	\$1,902	Each	20%	\$1,522	Other	DC1	
12238 400-AWMV	12238 400-AWMV	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$588	Each	20%	\$470	Other	DC1	
12238 400-AXLH	12238 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
12238 400-AXNV	12238 400-AXNV	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Bay Hard Drive,	\$2,535	Each	20%	\$2,028	Other	DC1	
12238 400-AYVR	12238 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%	\$516	Other	DC1	
12238 400-AYWH	12238 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr,3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1	
12238 400-AYWS	12238 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%	\$777	Other	DC1	
12238 400-AYWZ	12238 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1	
12238 400-AYXE	12238 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%	\$507	Other	DC1	
12238 400-AYXH	12238 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1	
12238 400-AZEQ	12238 400-AZEQ	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 5256	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12238 400-AZER	12238 400-AZER	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 2628	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12238 400-AZEW	12238 400-AZEW	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD,	\$1,000,000	Each	20%	\$800,000	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
12238 400-BEOL	12238 400-BEOL	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5", 3.5" HYB Inter. Bay Drive,PM5-V.3	\$9,410	Each	20%	\$7,528	Other	DC1	
12238 400-BEPH	12238 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V.3	\$9,424	Each	20%	\$7,539	Other	DC1	
12238 400-BEPO	12238 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1	
12238 400-BEOG	12238 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPDP, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12238 400-BERF	12238 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPDP, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12238 400-BERI	12238 400-BERI	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5", 3.5" HYB Inter. Bay Drive,PM5-V.3	\$3,226	Each	20%	\$2,581	Other	DC1	
12238 400-BERK	12238 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12238 400-BFCI	12238 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
12238 400-BFEK	12238 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12238 400-BFEP	12238 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,866	Each	20%	\$3,092	Other	DC1	
12238 400-BFLW	12238 400-BFLW	PowerEdge Servers	Intel 8TB NVMe Read Intensive Express Flash, 2.5 SFF U.2 Drive w/Dell FW, P4510,	\$7,604	Each	20%	\$6,083	Other	DC1	
12238 400-BFOL	12238 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
12238 400-BFPF	12238 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
12238 400-BFOL	12238 400-BFOL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPDP 10512	\$2,925	Each	20%	\$2,340	Other	DC1	
12238 400-BFOT	12238 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPDP	\$5,218	Each	20%	\$4,174	Other	DC1	
12238 400-BFOW	12238 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPDP 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
12238 400-BFSD	12238 400-BFSD	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay,	\$5,213	Each	20%	\$4,170	Other	DC1	
12238 400-BFSG	12238 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12238 400-BFSJ	12238 400-BFSJ	PowerEdge Servers	960GB SSD vSAS MU 12Gbps 512e 2.5in with 3.5in HYB CARR, Internal Bay, AG	\$1,397	Each	20%	\$1,118	Other	DC1	
12238 400-BFSO	12238 400-BFSO	PowerEdge Servers	1.92TB SSD vSAS MU 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR, AG	\$2,918	Each	20%	\$2,334	Other	DC1	
12238 400-BFSQ	12238 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12238 400-BFST	12238 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
12238 400-BFYB	12238 400-BFYB	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPDP 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
12238 400-BFYD	12238 400-BFYD	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive	\$1,140	Each	20%	\$912	Other	DC1	
12238 400-BFYW	12238 400-BFYW	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$1,869	Each	20%	\$1,496	Other	DC1	
12238 400-BFYX	12238 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1	
12238 400-BFZC	12238 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPDP 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
12238 400-BFZL	12238 400-BFZL	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
12238 400-BGBQ	12238 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPDP 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
12238 400-BGBX	12238 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1	
12238 400-BGGC	12238 400-BGGC	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$3,481	Each	20%	\$2,785	Other	DC1	
12238 400-BGJW	12238 400-BGJW	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12238 400-BGJY	12238 400-BGJY	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5" w/3.5" HYB CARR PM5-R Int. Bay	\$4,184	Each	20%	\$3,348	Other	DC1	
12238 400-BGBK	12238 400-BGBK	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPDP	\$5,916	Each	20%	\$4,732	Other	DC1	
12238 400-BGWU	12238 400-BGWU	PowerEdge Servers	15.36TB NVMe Read Intensive 3D TLC NAND Flash, 2.5in U.2 Drive, Micron 9300 Pro,	\$9,174	Each	20%	\$7,339	Other	DC1	
12238 400-BHDD	12238 400-BHDD	PowerEdge Servers	7.68TB NVMe Read Intensive TLC 3D NAND Flash, 2.5in Drive, Micron 9300 Pro CUS	\$5,478	Each	20%	\$4,382	Other	DC1	
12238 400-BHFL	12238 400-BHFL	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Internal Bay Hard Drive, CUS Kit	\$2,392	Each	20%	\$1,913	Other	DC1	
12238 400-BHFM	12238 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12238 400-BHHz	12238 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12238 400-BHIE	12238 400-BHIE	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in w/3.5in HYB CARR Int Bay HK6-R,1	\$1,226	Each	20%	\$981	Other	DC1	
12238 400-BHIL	12238 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPDP 1752	\$1,233	Each	20%	\$987	Other	DC1	
12238 400-BHJF	12238 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12238 400-BHJL	12238 400-BHJL	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Internal Bay, CUS Kit	\$2,617	Each	20%	\$2,093	Other	DC1	
12238 400-BHKH	12238 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,363	Each	20%	\$1,882	Other	DC1	
12238 400-BHKJ	12238 400-BHKJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/3.5in HYB CARR Int Bay HK6-V	\$2,346	Each	20%	\$1,877	Other	DC1	
12238 400-BHKM	12238 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12238 400-BHTL	12238 400-BHTL	PowerEdge Servers	960GB SSD SATA 6Gbps 2.5 inch Hot-plug Drive In Tool-less Carrier, Intel S4510,	\$798	Each	20%	\$638	Other	DC1	
12238 400-BHTM	12238 400-BHTM	PowerEdge Servers	1.6TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$2,227	Each	20%	\$1,781	Other	DC1	
12238 400-BHTP	12238 400-BHTP	PowerEdge Servers	7.68TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$9,134	Each	20%	\$7,307	Other	DC1	
12238 400-BHTQ	12238 400-BHTQ	PowerEdge Servers	6.4TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$8,361	Each	20%	\$6,689	Other	DC1	
12238 400-BHTT	12238 400-BHTT	PowerEdge Servers	3.2TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$3,565	Each	20%	\$2,852	Other	DC1	
12238 400-BIIT	12238 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12238 400-BJKV	12238 400-BJKV	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in 3.5in Internal Bay, CUS Kit	\$2,415	Each	20%	\$1,932	Other	DC1	
12238 400-BJLE	12238 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12238 400-BKEY	12238 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
12238 400-BKFC	12238 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
12238 400-BKFK	12238 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12238 400-BKFL	12238 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
12238 400-BKFR	12238 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
12238 400-BKQZ	12238 400-BKQZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
12238 400-BKZC	12238 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,556	Each	20%	\$1,244	Other	DC1	
12238 400-BKZG	12238 400-BKZG	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Internal Bay, CUS Kit	\$1,516	Each	20%	\$1,213	Other	DC1	
12238 400-BLBW	12238 400-BLBW	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%	\$1,964	Other	DC1	
12238 400-BLBZ	12238 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
12238 400-BLCB	12238 400-BLCB	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Internal Bay, CUS Kit	\$1,116	Each	20%	\$893	Other	DC1	
12238 400-BLEY	12238 400-BLEY	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Internal Bay, CUS Kit	\$743	Each	20%	\$594	Other	DC1	
12238 400-BLFB	12238 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1	
12238 400-BLKW	12238 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
12238 400-BLLB	12238 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
12238 401-ABHQ	12238 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12238 401-ABHS	12238 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12238 401-ABHX	12238 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12238 401-ABHY	12238 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12238 403-BBLR	12238 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
12238 403-BBLS	12238 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
12238 403-BBLZ	12238 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12238 403-BBMF	12238 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) use drop-down		
12238 403-BBMH	12238 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12238 403-BBMT	12238 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12238 403-BBMU	12238 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12238 403-BBMV	12238 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12238 403-BBVZ	12238 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1	
12238 403-BCCE	12238 403-BCCE	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12238 403-BCCH	12238 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
12238 403-BCHD	12238 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12238 403-BCLH	12238 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12238 403-BCLL	12238 403-BCLL	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,083	Each	20%	\$2,464	Other	DC1	
12238 405-AAEI	12238 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$299	Each	20%	\$231	Other	DC1	
12238 405-AAEK	12238 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller, 2GB NV Cache, CusKit	\$687	Each	20%	\$549	Other	DC1	
12238 405-AAES	12238 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12238 405-AAJW	12238 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard,CK	\$294	Each	20%	\$235	Other	DC1	
12238 405-AAMV	12238 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1	
12238 405-AAMX	12238 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1	
12238 405-AAMY	12238 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1	
12238 405-AAMZ	12238 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1	
12238 405-AANL	12238 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card,CK	\$1,254	Each	20%	\$1,004	Other	DC1	
12238 405-AANM	12238 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
12238 405-AANN	12238 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1	
12238 405-AAQX	12238 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1	
12238 406-BBEK	12238 406-BBEK	PowerEdge Servers	QLogic 2562 Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	
12238 406-BBEL	12238 406-BBEL	PowerEdge Servers	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1	
12238 406-BBEV	12238 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1	
12238 406-BBGR	12238 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445	Other	DC1	
12238 406-BBGX	12238 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1	
12238 406-BBHB	12238 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1	
12238 406-BBHC	12238 406-BBHC	PowerEdge Servers	Qlogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1	
12238 406-BBHD	12238 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1	
12238 406-BBLC	12238 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
12238 406-BBLF	12238 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1	
12238 406-BBLH	12238 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 nNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1	
12238 406-BBMQ	12238 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12238 406-BBMR	12238 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12238 406-BBOE	12238 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12238 406-BBOG	12238 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile, Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12238 407-BBOP	12238 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12238 407-BBOS	12238 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12238 407-BBOU	12238 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12238 407-BBOZ	12238 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12238 407-BBOD	12238 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12238 407-BBVJ	12238 407-BBVJ	PowerEdge Servers	SFP+ SR Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12238 407-BBWK	12238 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12238 407-BBZM	12238 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12238 407-BBZS	12238 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12238 407-BBZU	12238 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12238 407-BBZV	12238 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12238 407-BCBF	12238 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12238 407-BCBK	12238 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12238 407-BCBN	12238 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
12238 407-BCEX	12238 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12238 407-BCHI	12238 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12238 412-AAIS	12238 412-AAIS	PowerEdge Servers	Heat Sink for R740/R740XD, All wattage CPU (low profile, low cost with GPU or MB),CK	\$41	Each	20%	\$33	Other	DC1	
12238 412-AAIT	12238 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or lower CPU (low profile, low cost),CK	\$33	Each	20%	\$26	Other	DC1	
12238 412-AAIU	12238 412-AAIU	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or greater CPU (no MB or GPU),CK	\$46	Each	20%	\$37	Other	DC1	
12238 429-AAOX	12238 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
12238 450-ACGM	12238 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
12238 450-ACGZ	12238 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
12238 450-ACHH	12238 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
12238 450-ACSI	12238 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$9	Other	DC1	
12238 450-ADIR	12238 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
12238 450-ADZC	12238 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1	
12238 450-AEBL	12238 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
12238 450-AEBM	12238 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1	
12238 450-AEES	12238 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%	\$249	Other	DC1	
12238 450-AEPB	12238 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1	
12238 450-AGFW	12238 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply , 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1	
12238 461-AAEN	12238 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12238 470-AATX	12238 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
12238 470-AAUB	12238 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1	
12238 470-AAUD	12238 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
12238 470-AAVG	12238 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12238 470-AAVH	12238 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12238 470-AAVJ	12238 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12238 470-AAVR	12238 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
12238 470-AAVE	12238 470-AAVE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12238 623-BBCW	12238 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12238 623-BBCX	12238 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12238 623-BBCY	12238 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
12238 623-BBCZ	12238 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12238 623-BBDD	12238 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12238 623-BBDC	12238 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1	
12238 623-BBDD	12238 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12238 631-ABKM	12238 631-ABKM	PowerEdge Servers	OpenManage DVD Kit,Poweredge R740xd,CUS	\$20	Each	20%	\$16	Other	DC1	
12238 634-BLSR	12238 634-BLSR	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1	
12238 770-BBIO	12238 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 24-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1	
12238 770-BBIP	12238 770-BBIP	PowerEdge Servers	2U Cable Management Arm CusKit	\$68	Each	20%	\$55	Other	DC1	
12238 770-BCIR	12238 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Stub-In Rails, CK	\$124	Each	20%	\$99	Other	DC1	
12238 210-ARCU	12238 210-ARCU	PowerEdge Servers	PowerEdge R740x2 Server	\$1,618	Each	20%	\$1,294	Other	DC1	
12238 330-BBJO	12238 330-BBJO	PowerEdge Servers	Butterfly Riser for R540 Customer Kit	\$99	Each	20%	\$80	Other	DC1	
12238 338-BLNE	12238 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12238 338-BLNL	12238 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12238 338-BLNR	12238 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12238 338-BLTT	12238 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.2G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12238 338-BLTV	12238 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12238 338-BLTX	12238 338-BLTX	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12238 338-BLTY	12238 338-BLTY	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12238 338-BLTZ	12238 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12238 338-BLUB	12238 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12238 338-BRVL	12238 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12238 338-BRVS	12238 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12238 338-BSDG	12238 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12238 338-BSDJ	12238 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12238 338-BSDK	12238 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12238 338-BSDM	12238 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12238 338-BSDN	12238 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12238 338-BSDO	12238 338-BSDO	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
12238 338-BSDR	12238 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12238 338-BSDU	12238 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12238 338-BTTE	12238 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12238 338-BVJY	12238 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1	
12238 338-BVKC	12238 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12238 338-BVKE	12238 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1	
12238 338-BVKV	12238 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	
12238 345-BBFC	12238 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
12238 345-BBFD	12238 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
12238 400-AVSS	12238 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1	
12238 400-AXLH	12238 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NL/SAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
12238 400-AYYH	12238 400-AYYH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1	
12238 400-AYWZ	12238 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1	
12238 400-AZEX	12238 400-AZEX	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12238 400-AZEE	12238 400-AZEE	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12238 400-AZFC	12238 400-AZFC	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12238 400-AZIT	12238 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,186	Each	20%	\$2,549	Other	DC1	
12238 400-AZIU	12238 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1	
12238 400-BDPC	12238 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12238 400-BDPD	12238 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12238 400-BDPS	12238 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12238 400-BDOJ	12238 400-BDOJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12238 400-BDUC	12238 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12238 400-BDUK	12238 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12238 400-BDVG	12238 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12238 400-BDWW	12238 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12238 400-BEKN	12238 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12238 400-BESK	12238 400-BESK	PowerEdge Servers	400GB SSD WI SAS 12Gbps 512e 2.5in Hot-Plug Drive, 3.5in HYB CARR, PMS-M, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
12238 400-BESP	12238 400-BESP	PowerEdge Servers	800GB SSD WI SAS 12Gbps 512e 2.5in Hot-Plug Drive with 3.5in HYB CARR, PMS-M,10	\$2,729	Each	20%	\$2,183	Other	DC1	
12238 400-BESS	12238 400-BESS	PowerEdge Servers	1.6TB SSD WI SAS 12Gbps 512e 2.5in Hot-Plug Drive, 3.5in HYB CARR, PMS-M, 10	\$5,420	Each	20%	\$4,336	Other	DC1	
12238 400-BEVD	12238 400-BEVD	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PMS-V,	\$8,049	Each	20%	\$6,439	Other	DC1	
12238 400-BEVI	12238 400-BEVI	PowerEdge Servers	480GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PMS-	\$1,269	Each	20%	\$1,015	Other	DC1	
12238 400-BEVJ	12238 400-BEVJ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PMS-	\$5,278	Each	20%	\$4,222	Other	DC1	
12238 400-BEVN	12238 400-BEVN	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PMS-	\$2,779	Each	20%	\$2,223	Other	DC1	
12238 400-BEVR	12238 400-BEVR	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PMS-	\$1,769	Each	20%	\$1,415	Other	DC1	
12238 400-BFHF	12238 400-BFHF	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in with 3.5 HYB CARR, S4610, 3 DWPD	\$2,587	Each	20%	\$2,070	Other	DC1	
12238 400-BFNO	12238 400-BFNO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in WITH 3.5in HYB CARR, PMS5	\$5,278	Each	20%	\$4,223	Other	DC1	
12238 400-BFOL	12238 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
12238 400-BFWP	12238 400-BFWP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PMS-	\$3,247	Each	20%	\$2,597	Other	DC1	
12238 400-BFWQ	12238 400-BFWQ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PMS-	\$9,424	Each	20%	\$7,539	Other	DC1	
12238 400-BGDO	12238 400-BGDO	PowerEdge Servers	960GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12238 400-BGDP	12238 400-BGDP	PowerEdge Servers	480GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
12238 400-BGQD	12238 400-BGQD	PowerEdge Servers	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$8,049	Each	20%	\$6,439	Other	DC1	
12238 400-BGDR	12238 400-BGDR	PowerEdge Servers	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$3,867	Each	20%	\$3,094	Other	DC1	
12238 400-BGJW	12238 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PMS-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12238 400-BHFM	12238 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13235 400-BHHZ	13235 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
13235 400-BHJF	13235 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
13235 400-BHKM	13235 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
13235 400-BJLE	13235 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
13235 400-BLBZ	13235 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
13235 400-BLFB	13235 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1	
13235 400-BLKW	13235 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
13235 400-BLLB	13235 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
13235 401-ABHX	13235 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NL5AS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
13235 401-ABHY	13235 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
13235 403-BBLR	13235 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
13235 403-BBLS	13235 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
13235 403-BBLZ	13235 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
13235 403-BBMF	13235 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
13235 403-BBMH	13235 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
13235 403-BBMT	13235 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
13235 403-BBMU	13235 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
13235 403-BBMV	13235 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
13235 403-BCCE	13235 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHLL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
13235 403-BCCH	13235 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHLL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
13235 403-BCHD	13235 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
13235 403-BCHE	13235 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
13235 403-BCLH	13235 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
13235 403-BCLI	13235 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
13235 405-AADZ	13235 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1	
13235 405-AAES	13235 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$263	Each	20%	\$227	Other	DC1	
13235 405-AANG	13235 405-AANG	PowerEdge Servers	PERC H730P Controller Card, Customer Install	\$790	Each	20%	\$632	Other	DC1	
13235 405-AATW	13235 405-AATW	PowerEdge Servers	HBA330 12Gb SAS Controller, mini mono - CusKit	\$331	Each	20%	\$265	Other	DC1	
13235 406-BBLC	13235 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
13235 406-BBLF	13235 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1	
13235 407-BBOP	13235 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
13235 407-BBOS	13235 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
13235 407-BBOU	13235 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
13235 407-BBOZ	13235 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
13235 407-BBVJ	13235 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
13235 407-BBWK	13235 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
13235 407-BBZM	13235 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
13235 407-BBZS	13235 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
13235 407-BBZU	13235 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
13235 407-BBZV	13235 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
13235 407-BCBF	13235 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
13235 407-BCBK	13235 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
13235 407-BCBN	13235 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$259	Each	20%	\$191	Other	DC1	
13235 407-BCFX	13235 407-BCFX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,590	Each	20%	\$1,272	Other	DC1	
13235 407-BCHI	13235 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
13235 450-ACGM	13235 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
13235 450-ACGZ	13235 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
13235 450-ACHI	13235 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
13235 450-ACSI	13235 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1	
13235 450-ADIR	13235 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
13235 450-AEBL	13235 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
13235 450-AJRP	13235 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1	
13235 454-BBBB	13235 454-BBBB	PowerEdge Servers	Heatsink for CPU12 in x12+2 HP Chassis, AMER Customer Kit	\$45	Each	20%	\$36	Other	DC1	
13235 470-AATX	13235 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
13235 470-AAUB	13235 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1	
13235 470-AAUD	13235 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
13235 470-AAVG	13235 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13235 470-AAVH	13235 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13235 470-AAVJ	13235 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13235 528-BF3K	13235 528-BF3K	PowerEdge Servers	OpenManage Power Manager for 14C, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13235 528-BF5N	13235 528-BF5N	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
13235 540-BBDR	13235 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1	
13235 540-BBDS	13235 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
13235 540-BBDV	13235 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
13235 540-BBDW	13235 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1	
13235 540-BBGR	13235 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1	
13235 540-BBGW	13235 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1	
13235 540-BBGX	13235 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13235 540-BBGY	13235 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1	
13235 540-BBGZ	13235 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1	
13235 540-BBHB	13235 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13235 540-BBIV	13235 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
13235 540-BBIW	13235 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
13235 540-BBML	13235 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
13235 540-BBOZ	13235 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1	
13235 540-BBPC	13235 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
13235 540-BBPN	13235 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I*Column K)	
				Base price from Source Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13235 540-BBRG	13235 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
13235 540-BBRH	13235 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
13235 540-BBRK	13235 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
13235 540-BBRN	13235 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
13235 540-BBUN	13235 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
13235 540-BBUO	13235 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
13235 540-BBUP	13235 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
13235 540-BBVB	13235 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
13235 540-BBVL	13235 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1
13235 540-BBVM	13235 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
13235 540-BBVN	13235 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$644	Each	20%	\$515	Other	DC1
13235 540-BBVP	13235 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
13235 540-BCCN	13235 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
13235 540-BCDG	13235 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
13235 540-BCHD	13235 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
13235 540-BCHF	13235 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
13235 540-BCHH	13235 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
13235 540-BCIV	13235 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
13235 540-BCIW	13235 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
13235 540-BCKV	13235 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%	\$532	Other	DC1
13235 540-BCNI	13235 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
13235 540-BCNJ	13235 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
13235 540-BCXM	13235 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
13235 540-BCXP	13235 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1
12589 322-BBBM	12589 322-BBBM	PowerEdge Servers	Standard Heatsink, CusKit, R7415	\$43	Each	20%	\$34	Other	DC1
12589 325-BCHW	12589 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	DC1
12589 325-BCHX	12589 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1
12589 330-BBJK	12589 330-BBJK	PowerEdge Servers	Riser Config 1, 2 x 16 LP, CusKit	\$164	Each	20%	\$131	Other	DC1
12589 330-BBJL	12589 330-BBJL	PowerEdge Servers	Riser Config 2, 2 x 16 FH, Cus Kit	\$100	Each	20%	\$80	Other	DC1
12589 345-BBEZ	12589 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1
12589 345-BBFB	12589 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1
12589 345-BBFC	12589 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1
12589 345-BBFD	12589 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1
12589 385-BBKJ	12589 385-BBKJ	PowerEdge Servers	Internal 16GB Micror SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
12589 385-BBKK	12589 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
12589 385-BBKL	12589 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
12589 385-BBKW	12589 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1
12589 385-BBLF	12589 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1
12589 385-BBLH	12589 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1
12589 400-ASDQ	12589 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
12589 400-ATIJ	12589 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1
12589 400-ATIL	12589 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1
12589 400-ATIO	12589 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$554	Each	20%	\$603	Other	DC1
12589 400-ATIR	12589 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1
12589 400-ATJH	12589 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1
12589 400-ATJJ	12589 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1
12589 400-ATJM	12589 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1
12589 400-ATJP	12589 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%	\$648	Other	DC1
12589 400-ATJS	12589 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1
12589 400-ATJX	12589 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1
12589 400-ATKB	12589 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1
12589 400-ATKJ	12589 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1
12589 400-ATKL	12589 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1
12589 400-ATKN	12589 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1
12589 400-ATKP	12589 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1
12589 400-ATKR	12589 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1
12589 400-ATKT	12589 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1
12589 400-ATKV	12589 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1
12589 400-ATKX	12589 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1
12589 400-AVHE	12589 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1
12589 400-AXLH	12589 400-AXLH	PowerEdge Servers	1.2TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1
12589 400-AZIT	12589 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,186	Each	20%	\$2,549	Other	DC1
12589 400-AZIU	12589 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1
12589 400-BBOZ	12589 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1
12589 400-BBPN	12589 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1
12589 400-BBPZ	12589 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1
12589 400-BBOE	12589 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
12589 400-BBOP	12589 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1
12589 400-BBOZ	12589 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
12589 400-BBRH	12589 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1
12589 400-BCLR	12589 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1
12589 400-BCLW	12589 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1
12589 400-BCMG	12589 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1
12589 400-BCML	12589 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1
12589 400-BCMS	12589 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1
12589 400-BCNJ	12589 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
12589 400-BCNN	12589 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12589 403-BBLS	12589 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505		Each	20%	\$1,204	Other	DC1
12589 403-BBLZ	12589 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505		Each	20%	\$1,204	Other	DC1
12589 403-BBMF	12589 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263		Each	20%	\$1,811	Other	DC1
12589 403-BBMH	12589 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
12589 403-BBMT	12589 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
12589 403-BBMU	12589 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
12589 403-BBMV	12589 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
12589 403-BCCE	12589 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHLL AIC, PM1725b, CK	\$2,596		Each	20%	\$2,077	Other	DC1
12589 403-BCCH	12589 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHLL AIC, PM1725b, CK	\$9,131		Each	20%	\$7,305	Other	DC1
12589 403-BCCHD	12589 403-BCCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156		Each	20%	\$125	Other	DC1
12589 403-BCHE	12589 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157		Each	20%	\$126	Other	DC1
12589 403-BCLH	12589 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569		Each	20%	\$7,655	Other	DC1
12589 403-BCLI	12589 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006		Each	20%	\$2,404	Other	DC1
12589 405-AADZ	12589 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285		Each	20%	\$228	Other	DC1
12589 405-AAEI	12589 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289		Each	20%	\$231	Other	DC1
12589 405-AAES	12589 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283		Each	20%	\$227	Other	DC1
12589 405-AAJW	12589 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard, CK	\$294		Each	20%	\$235	Other	DC1
12589 405-AAMZ	12589 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115		Each	20%	\$892	Other	DC1
12589 405-AANL	12589 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254		Each	20%	\$1,004	Other	DC1
12589 405-AANN	12589 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114		Each	20%	\$891	Other	DC1
12589 405-AAQX	12589 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703		Each	20%	\$562	Other	DC1
12589 406-BBEK	12589 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596		Each	20%	\$1,277	Other	DC1
12589 406-BBEL	12589 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601		Each	20%	\$1,281	Other	DC1
12589 406-BBGR	12589 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806		Each	20%	\$1,445	Other	DC1
12589 406-BBGX	12589 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301		Each	20%	\$1,041	Other	DC1
12589 406-BBHB	12589 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806		Each	20%	\$1,445	Other	DC1
12589 406-BBHD	12589 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301		Each	20%	\$1,041	Other	DC1
12589 406-BBLC	12589 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642		Each	20%	\$514	Other	DC1
12589 406-BBLF	12589 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642		Each	20%	\$514	Other	DC1
12589 406-BBMQ	12589 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267		Each	20%	\$2,614	Other	DC1
12589 406-BBMR	12589 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267		Each	20%	\$2,614	Other	DC1
12589 407-BBOP	12589 407-BBOP	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100		Each	20%	\$880	Other	DC1	
12589 407-BBOS	12589 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134		Each	20%	\$107	Other	DC1
12589 407-BBOU	12589 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600		Each	20%	\$480	Other	DC1
12589 407-BBOZ	12589 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265		Each	20%	\$1,012	Other	DC1
12589 407-BBQD	12589 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193		Each	20%	\$154	Other	DC1
12589 407-BBVJ	12589 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307		Each	20%	\$246	Other	DC1
12589 407-BBWK	12589 407-BBWK	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375		Each	20%	\$1,100	Other	DC1	
12589 407-BBZM	12589 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830		Each	20%	\$664	Other	DC1
12589 407-BBZS	12589 407-BBZS	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250		Each	20%	\$1,000	Other	DC1	
12589 407-BBZV	12589 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319		Each	20%	\$1,055	Other	DC1
12589 407-BCBF	12589 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250		Each	20%	\$1,000	Other	DC1
12589 407-BCBK	12589 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250		Each	20%	\$1,000	Other	DC1
12589 407-BCBN	12589 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239		Each	20%	\$191	Other	DC1
12589 407-BCBK	12589 407-BCBK	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580		Each	20%	\$1,264	Other	DC1
12589 407-BCHI	12589 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820		Each	20%	\$656	Other	DC1
12589 429-AAOX	12589 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61		Each	20%	\$49	Other	DC1
12589 450-ACGM	12589 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25		Each	20%	\$20	Other	DC1
12589 450-ACGZ	12589 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18		Each	20%	\$15	Other	DC1
12589 450-ACHI	12589 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12		Each	20%	\$10	Other	DC1
12589 450-ACSI	12589 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11		Each	20%	\$8	Other	DC1
12589 450-ADIR	12589 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20		Each	20%	\$16	Other	DC1
12589 450-ADTB	12589 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20		Each	20%	\$16	Other	DC1
12589 450-ADZC	12589 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509		Each	20%	\$407	Other	DC1
12589 450-AEBL	12589 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264		Each	20%	\$212	Other	DC1
12589 450-AEBM	12589 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194		Each	20%	\$155	Other	DC1
12589 450-AEES	12589 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311		Each	20%	\$249	Other	DC1
12589 450-AEPB	12589 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500		Each	20%	\$400	Other	DC1
12589 461-AAEN	12589 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25		Each	20%	\$20	Other	DC1
12589 470-AATX	12589 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11		Each	20%	\$9	Other	DC1
12589 470-AAUB	12589 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13		Each	20%	\$11	Other	DC1
12589 470-AAUD	12589 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11		Each	20%	\$9	Other	DC1
12589 470-AAVG	12589 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135		Each	20%	\$108	Other	DC1
12589 470-AAVH	12589 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75		Each	20%	\$60	Other	DC1
12589 470-AAVJ	12589 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
12589 470-AAVO	12589 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400		Each	20%	\$320	Other	DC1
12589 470-AAAX	12589 470-AAAX	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450		Each	20%	\$360	Other	DC1
12589 470-AAXH	12589 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550		Each	20%	\$440	Other	DC1
12589 470-ABBH	12589 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231		Each	20%	\$185	Other	DC1
12589 470-ABBK	12589 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298		Each	20%	\$238	Other	DC1
12589 470-ABBM	12589 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168		Each	20%	\$134	Other	DC1
12589 470-ABPR	12589 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382		Each	20%	\$306	Other	DC1
12589 470-ABQB	12589 470-ABQB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574		Each	20%	\$459	Other	DC1
12589 470-ABQF	12589 470-ABQF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447		Each	20%	\$358	Other	DC1
12589 528-BDXH	12589 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600		Each	20%	\$2,880	Other	DC1
12589 528-BDXI	12589 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800		Each	20%	\$640	Other	DC1
12589 528-BDXJ	12589 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160		Each	20%	\$1,728	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Proposed (REQUIRED) use drop-down		
12589 528-BFSK	12589 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12589 528-BFSN	12589 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
12589 540-BBDR	12589 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1	
12589 540-BBDS	12589 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
12589 540-BBDV	12589 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
12589 540-BBDW	12589 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1	
12589 540-BBGR	12589 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1	
12589 540-BBGW	12589 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1	
12589 540-BBGX	12589 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12589 540-BBGY	12589 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1	
12589 540-BBGZ	12589 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1	
12589 540-BBHB	12589 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12589 540-BBHV	12589 540-BBHV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
12589 540-BBHW	12589 540-BBHW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+ PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
12589 540-BBML	12589 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
12589 540-BBPC	12589 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
12589 540-BBRG	12589 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12589 540-BBRK	12589 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12589 540-BBUN	12589 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12589 540-BBUO	12589 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12589 540-BBUP	12589 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
12589 540-BBUU	12589 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1	
12589 540-BBVB	12589 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12589 540-BBVL	12589 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12589 540-BBVM	12589 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12589 540-BBVN	12589 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
12589 540-BBVP	12589 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12589 540-BBVR	12589 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12589 540-BBYG	12589 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12589 540-BBYH	12589 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12589 540-BBYI	12589 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12589 540-BBZM	12589 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12589 540-BBZN	12589 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12589 540-BBZO	12589 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12589 540-BCBM	12589 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CusKit	\$558	Each	20%	\$447	Other	DC1	
12589 540-BCBN	12589 540-BCBN	PowerEdge Servers	Broadcom 5720 Dual Port 1 GbE Network LOM Mezz Card, CusKit	\$152	Each	20%	\$122	Other	DC1	
12589 540-BCBO	12589 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CusKit	\$441	Each	20%	\$353	Other	DC1	
12589 540-BCCN	12589 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12589 540-BCDG	12589 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12589 540-BCDI	12589 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12589 540-BCDJ	12589 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1	
12589 540-BCDH	12589 540-BCDH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1	
12589 540-BCHF	12589 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12589 540-BCHH	12589 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12589 540-BCIV	12589 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1	
12589 540-BCIW	12589 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
12589 540-BCVK	12589 540-BCVK	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%	\$532	Other	DC1	
12589 623-BBCT	12589 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
12589 623-BBCU	12589 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
12589 623-BBCV	12589 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
12589 623-BBCW	12589 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12589 623-BBCX	12589 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12589 623-BBCY	12589 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
12589 623-BBCZ	12589 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12589 623-BBDB	12589 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12589 623-BBDC	12589 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
12589 623-BBDD	12589 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12589 631-ABNM	12589 631-ABNM	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R7415, CusKit	\$8	Each	20%	\$6	Other	DC1	
12589 770-BBIO	12589 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks, CusKit	\$70	Each	20%	\$56	Other	DC1	
12589 770-BBIP	12589 770-BBIP	PowerEdge Servers	2U Cable Management Arm, CusKit	\$58	Each	20%	\$45	Other	DC1	
12589 770-BCIR	12589 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Slab-In Rails, CK	\$124	Each	20%	\$99	Other	DC1	
12587 210-ANKP	12587 210-ANKP	PowerEdge Servers	PowerEdge R7425 Server	\$200	Each	20%	\$160	Other	DC1	
12587 210-APPK	12587 210-APPK	PowerEdge Servers	PowerEdge R7425 Server - DSS RESTRICTED	\$200	Each	20%	\$160	Other	DC1	
12587 325-BCHW	12587 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	DC1	
12587 325-BCHX	12587 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1	
12587 330-BBLS	12587 330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86	Each	20%	\$69	Other	DC1	
12587 330-BBLV	12587 330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12587 330-BBLX	12587 330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots, (1 and 3) R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12587 330-BBLY	12587 330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x16 (slot 1) and 2 x8 (2 and 3), R740/XD	\$53	Each	20%	\$43	Other	DC1	
12587 330-BBMI	12587 330-BBMI	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28	Each	20%	\$22	Other	DC1	
12587 330-BBMJ	12587 330-BBMJ	PowerEdge Servers	Riser Blank for Riser Config 3, Customer Install	\$20	Each	20%	\$16	Other	DC1	
12587 330-BBML	12587 330-BBML	PowerEdge Servers	Riser Card 2D Customer Kit, R7425	\$200	Each	20%	\$160	Other	DC1	
12587 330-BBMM	12587 330-BBMM	PowerEdge Servers	Riser Card 1E Customer Kit, R7425	\$65	Each	20%	\$52	Other	DC1	
12587 330-BBMN	12587 330-BBMN	PowerEdge Servers	Riser Card 3B Customer Kit, R7425	\$117	Each	20%	\$94	Other	DC1	
12587 345-BBEZ	12587 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
12587 345-BBFB	12587 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
12587 345-BBFC	12587 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Base Price			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
12587 345-BBFD	12587 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%		\$701	Other	DC1
12587 350-BBJV	12587 350-BBJV	PowerEdge Servers	Left Ear with QSYNC beside 7920 Rack Bezel (Kit)	\$106	Each	20%		\$85	Other	DC1
12587 384-BBSV	12587 384-BBSV	PowerEdge Servers	Performance Fan, CusKit, R7425	\$41	Each	20%		\$33	Other	DC1
12587 384-BBSW	12587 384-BBSW	PowerEdge Servers	Standard Fan, CusKit, R7425	\$25	Each	20%		\$20	Other	DC1
12587 385-BBKJ	12587 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%		\$53	Other	DC1
12587 385-BBKK	12587 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%		\$91	Other	DC1
12587 385-BBKL	12587 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%		\$217	Other	DC1
12587 385-BBKW	12587 385-BBKW	PowerEdge Servers	IDRAC3 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%		\$240	Other	DC1
12587 385-BBLF	12587 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%		\$67	Other	DC1
12587 385-BBLH	12587 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%		\$18	Other	DC1
12587 385-BBMS	12587 385-BBMS	PowerEdge Servers	USB 3.0, R740 Kit	\$61	Each	20%		\$49	Other	DC1
12587 400-ASDD	12587 400-ASDD	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%		\$257	Other	DC1
12587 400-ATII	12587 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%		\$522	Other	DC1
12587 400-ATIJ	12587 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%		\$531	Other	DC1
12587 400-ATIL	12587 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%		\$478	Other	DC1
12587 400-ATIN	12587 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%		\$593	Other	DC1
12587 400-ATIO	12587 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%		\$603	Other	DC1
12587 400-ATIQ	12587 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%		\$799	Other	DC1
12587 400-ATIR	12587 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%		\$809	Other	DC1
12587 400-ATJG	12587 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%		\$554	Other	DC1
12587 400-ATJH	12587 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%		\$563	Other	DC1
12587 400-ATJJ	12587 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%		\$359	Other	DC1
12587 400-ATJL	12587 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%		\$564	Other	DC1
12587 400-ATJM	12587 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%		\$574	Other	DC1
12587 400-ATJO	12587 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%		\$617	Other	DC1
12587 400-ATJP	12587 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%		\$648	Other	DC1
12587 400-ATJR	12587 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%		\$815	Other	DC1
12587 400-ATJS	12587 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%		\$825	Other	DC1
12587 400-ATJX	12587 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%		\$534	Other	DC1
12587 400-ATJZ	12587 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%		\$808	Other	DC1
12587 400-ATKB	12587 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%		\$817	Other	DC1
12587 400-ATKJ	12587 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%		\$424	Other	DC1
12587 400-ATKL	12587 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%		\$670	Other	DC1
12587 400-ATKN	12587 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%		\$511	Other	DC1
12587 400-ATKP	12587 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%		\$719	Other	DC1
12587 400-ATKR	12587 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%		\$956	Other	DC1
12587 400-ATKT	12587 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%		\$991	Other	DC1
12587 400-ATKV	12587 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%		\$821	Other	DC1
12587 400-ATKX	12587 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%		\$985	Other	DC1
12587 400-AUNQ	12587 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%		\$468	Other	DC1
12587 400-AVGG	12587 400-AVGG	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,153	Each	20%		\$922	Other	DC1
12587 400-AVHE	12587 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%		\$1,036	Other	DC1
12587 400-AVHG	12587 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%		\$1,027	Other	DC1
12587 400-AWMV	12587 400-AWMV	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$568	Each	20%		\$470	Other	DC1
12587 400-AXLH	12587 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%		\$2,049	Other	DC1
12587 400-AXNV	12587 400-AXNV	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Bay Hard Drive,	\$2,535	Each	20%		\$2,028	Other	DC1
12587 400-AZIO	12587 400-AZIO	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Internal, 3.5in HYB CARR, 3 DWPD, 8760	\$3,273	Each	20%		\$2,619	Other	DC1
12587 400-AZIP	12587 400-AZIP	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Internal, 3.5in HYB CARR, 3 DWPD,	\$2,228	Each	20%		\$1,782	Other	DC1
12587 400-AZIT	12587 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,186	Each	20%		\$2,549	Other	DC1
12587 400-AZIU	12587 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%		\$1,796	Other	DC1
12587 400-BBOM	12587 400-BBOM	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/ 3.5in HYB CARR Internal Bay	\$1,756	Each	20%		\$1,405	Other	DC1
12587 400-BBOZ	12587 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%		\$2,223	Other	DC1
12587 400-BBPN	12587 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%		\$1,410	Other	DC1
12587 400-BBPT	12587 400-BBPT	PowerEdge Servers	1.92TB SSD SAS R1 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay, PM5-R 1	\$2,767	Each	20%		\$2,213	Other	DC1
12587 400-BBPZ	12587 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%		\$1,415	Other	DC1
12587 400-BBOE	12587 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%		\$1,414	Other	DC1
12587 400-BBQP	12587 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%		\$2,218	Other	DC1
12587 400-BBQZ	12587 400-BBQZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%		\$4,217	Other	DC1
12587 400-BBRH	12587 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%		\$4,222	Other	DC1
12587 400-BBRM	12587 400-BBRM	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay	\$5,266	Each	20%		\$4,212	Other	DC1
12587 400-BCLR	12587 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%		\$3,953	Other	DC1
12587 400-BCLT	12587 400-BCLT	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$8,034	Each	20%		\$6,427	Other	DC1
12587 400-BCLW	12587 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%		\$1,812	Other	DC1
12587 400-BCMG	12587 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%		\$6,439	Other	DC1
12587 400-BCMP	12587 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%		\$3,947	Other	DC1
12587 400-BCMQ	12587 400-BCMQ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$4,925	Each	20%		\$3,940	Other	DC1
12587 400-BCMS	12587 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%		\$6,433	Other	DC1
12587 400-BCNJ	12587 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1
12587 400-BCNN	12587 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%		\$2,381	Other	DC1
12587 400-BCNY	12587 400-BCNY	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,260	Each	20%		\$1,808	Other	DC1
12587 400-BCCO	12587 400-BCCO	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,968	Each	20%		\$2,375	Other	DC1
12587 400-BCOD	12587 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%		\$1,817	Other	DC1
12587 400-BDGY	12587 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1
12587 400-BDHB	12587 400-BDHB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Mid Bay	\$1,770	Each	20%		\$1,416	Other	DC1
12587 400-BDHE	12587 400-BDHE	PowerEdge Servers	800GB SSD SAS W1 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug Int Bay PM5-M 10	\$2,720	Each	20%		\$2,176	Other	DC1
12587 400-BDHR	12587 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%		\$1,420	Other	DC1
12587 400-BDIB	12587 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%		\$1,424	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
12587 400-BDIE	12587 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
12587 400-BDIL	12587 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
12587 400-BDIZ	12587 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12587 400-BDJD	12587 400-BDJD	PowerEdge Servers	1.6TB SSD SAS W/ 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug, PM5-M, 10	\$5,410	Each	20%	\$4,328	Other	DC1	
12587 400-BDPC	12587 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12587 400-BDPP	12587 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12587 400-BDQP	12587 400-BDQP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12587 400-BDPS	12587 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12587 400-BDQJ	12587 400-BDQJ	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
12587 400-BDQI	12587 400-BDQI	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12587 400-BDQP	12587 400-BDQP	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,723	Each	20%	\$2,978	Other	DC1	
12587 400-BDOR	12587 400-BDOR	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$938	Each	20%	\$750	Other	DC1	
12587 400-BDOS	12587 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12587 400-BDOU	12587 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
12587 400-BDOV	12587 400-BDOV	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,583	Each	20%	\$1,266	Other	DC1	
12587 400-BDQW	12587 400-BDQW	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$628	Each	20%	\$502	Other	DC1	
12587 400-BDUC	12587 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12587 400-BDUJ	12587 400-BDUJ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
12587 400-BDUK	12587 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12587 400-BDUL	12587 400-BDUL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$1,572	Each	20%	\$1,257	Other	DC1	
12587 400-BDUO	12587 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
12587 400-BDUW	12587 400-BDUW	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$533	Each	20%	\$426	Other	DC1	
12587 400-BDUX	12587 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
12587 400-BDVE	12587 400-BDVE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$839	Each	20%	\$671	Other	DC1	
12587 400-BDVG	12587 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12587 400-BDVJ	12587 400-BDVJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$2,598	Each	20%	\$2,078	Other	DC1	
12587 400-BDWW	12587 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12587 400-BDWE	12587 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$844	Each	20%	\$675	Other	DC1	
12587 400-BEDQ	12587 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
12587 400-BEDX	12587 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
12587 400-BEEB	12587 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
12587 400-BEEG	12587 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
12587 400-BEEL	12587 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
12587 400-BEEN	12587 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
12587 400-BEJD	12587 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
12587 400-BEKI	12587 400-BEKI	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Internal Bay Hot-Plug Hard Drive, CUS Kit	\$1,294	Each	20%	\$1,035	Other	DC1	
12587 400-BEKN	12587 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12587 400-BENN	12587 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12587 400-BENU	12587 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
12587 400-BEOH	12587 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB Internal Bay	\$5,256	Each	20%	\$4,205	Other	DC1	
12587 400-BEOL	12587 400-BEOL	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5",3.5" HYB Inter. Bay Drive,PM5-V,3	\$9,410	Each	20%	\$7,528	Other	DC1	
12587 400-BEPH	12587 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V,3	\$9,424	Each	20%	\$7,539	Other	DC1	
12587 400-BEPO	12587 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1	
12587 400-BEQC	12587 400-BEQC	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR AG Drive,	\$3,234	Each	20%	\$2,587	Other	DC1	
12587 400-BERF	12587 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$9,417	Each	20%	\$7,534	Other	DC1	
12587 400-BERI	12587 400-BERI	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5",3.5" HYB Inter. Bay Drive,PM5-V,3	\$3,226	Each	20%	\$2,581	Other	DC1	
12587 400-BERK	12587 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12587 400-BFCI	12587 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
12587 400-BFEK	12587 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12587 400-BFEP	12587 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12587 400-BFOL	12587 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
12587 400-BFFP	12587 400-BFFP	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
12587 400-BFOT	12587 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12587 400-BFOW	12587 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
12587 400-BFSD	12587 400-BFSD	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay,	\$5,213	Each	20%	\$4,170	Other	DC1	
12587 400-BFSG	12587 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12587 400-BFSO	12587 400-BFSO	PowerEdge Servers	1.92TB SSD vSAS MU 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR, AG	\$2,918	Each	20%	\$2,334	Other	DC1	
12587 400-BFSQ	12587 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12587 400-BFYB	12587 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
12587 400-BFYD	12587 400-BFYD	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive	\$1,140	Each	20%	\$912	Other	DC1	
12587 400-BFYW	12587 400-BFYW	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$1,869	Each	20%	\$1,496	Other	DC1	
12587 400-BFYX	12587 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1	
12587 400-BFZC	12587 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
12587 400-BFZL	12587 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
12587 400-BGBO	12587 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
12587 400-BGBX	12587 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1	
12587 400-BGCC	12587 400-BGCC	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$3,481	Each	20%	\$2,785	Other	DC1	
12587 400-BGJW	12587 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12587 400-BGJY	12587 400-BGJY	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5" w/3.5" HYB CARR PM5-R Int. Bay	\$4,184	Each	20%	\$3,348	Other	DC1	
12587 400-BGKB	12587 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1	
12587 400-BHDD	12587 400-BHDD	PowerEdge Servers	7.68TB NVMe Read Intensive TLC 3D NAND Flash, 2.5in Drive, Micron 9300 Pro CUS	\$5,478	Each	20%	\$4,382	Other	DC1	
12587 400-BHFL	12587 400-BHFL	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Internal Bay Hard Drive, CUS Kit	\$2,392	Each	20%	\$1,913	Other	DC1	
12587 400-BHFM	12587 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12587 400-BHHZ	12587 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12587 400-BHIE	12587 400-BHIE	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in w/3.5in HYB CARR Int Bay HK6-R,1	\$1,226	Each	20%	\$981	Other	DC1	
12587 400-BHIL	12587 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12587 400-BHJF	12587 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12587 400-BHJI	12587 400-BHJI	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Internal Bay, CUS Kit	\$2,617	Each	20%	\$2,093	Other	DC1	
12587 400-BHKK	12587 400-BHKK	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12587 400-BHKJ	12587 400-BHKJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/3.5in HYB CARR Int Bay HK6-V	\$2,346	Each	20%	\$1,877	Other	DC1	
12587 400-BHKM	12587 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12587 400-BIIT	12587 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12587 400-BJKV	12587 400-BJKV	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in 3.5in Internal Bay, CUS Kit	\$2,415	Each	20%	\$1,932	Other	DC1	
12587 400-BJLE	12587 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12587 400-BKEY	12587 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
12587 400-BKFC	12587 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
12587 400-BKFK	12587 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12587 400-BKFL	12587 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
12587 400-BKFR	12587 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
12587 400-BKGZ	12587 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
12587 401-ABHQ	12587 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12587 401-ABHS	12587 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12587 401-ABHX	12587 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12587 401-ABHY	12587 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12587 403-BBLR	12587 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
12587 403-BBLS	12587 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
12587 403-BBLZ	12587 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12587 403-BBMF	12587 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
12587 403-BBMH	12587 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12587 403-BBMT	12587 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12587 403-BBMU	12587 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12587 403-BBMV	12587 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12587 403-BCCE	12587 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,598	Each	20%	\$2,077	Other	DC1	
12587 403-BCCH	12587 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
12587 403-BCHD	12587 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12587 403-BCLH	12587 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12587 403-BCLI	12587 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12587 405-AADZ	12587 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1	
12587 405-AAMV	12587 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%	\$266	Other	DC1	
12587 405-AAMX	12587 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,090	Each	20%	\$872	Other	DC1	
12587 405-AAMY	12587 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%	\$609	Other	DC1	
12587 405-AAMZ	12587 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1	
12587 406-BBEK	12587 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	
12587 406-BBEL	12587 406-BBEL	PowerEdge Servers	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1	
12587 406-BBGR	12587 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445	Other	DC1	
12587 406-BBGX	12587 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1	
12587 406-BBHB	12587 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1	
12587 406-BBHD	12587 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1	
12587 406-BBLC	12587 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
12587 406-BBLF	12587 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1	
12587 406-BBLH	12587 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 NDC, Customer Install	\$642	Each	20%	\$514	Other	DC1	
12587 406-BBMO	12587 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,287	Each	20%	\$2,614	Other	DC1	
12587 406-BBMR	12587 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,287	Each	20%	\$2,614	Other	DC1	
12587 407-BBOP	12587 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12587 407-BBOS	12587 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12587 407-BBOU	12587 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12587 407-BBOZ	12587 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12587 407-BBQD	12587 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex Ocm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12587 407-BBVJ	12587 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12587 407-BBWK	12587 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12587 407-BBZM	12587 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12587 407-BBZS	12587 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12587 407-BBZV	12587 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12587 407-BCBF	12587 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12587 407-BCBK	12587 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12587 407-BCBN	12587 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
12587 407-BCBX	12587 407-BCBX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 86c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12587 407-BCJH	12587 407-BCJH	PowerEdge Servers	Dell EMC PowerEdge 1025GbE Dual Rate SFP28 SR 85c Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12587 412-AALJ	12587 412-AALJ	PowerEdge Servers	Standard Heatsink, 180W CPU, CusKit, R7425	\$39	Each	20%	\$31	Other	DC1	
12587 412-AAOH	12587 412-AAOH	PowerEdge Servers	Standard Heatsink, below 180W CPU, CusKit, R7425	\$24	Each	20%	\$19	Other	DC1	
12587 429-AAOX	12587 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
12587 429-ABGP	12587 429-ABGP	PowerEdge Servers	DVD ROM, SATA, Internal, CusKit, R7425	\$54	Each	20%	\$43	Other	DC1	
12587 429-ABGQ	12587 429-ABGQ	PowerEdge Servers	DVD +/-RW, SATA, Internal, 9.5mm, CusKit, R7425	\$41	Each	20%	\$33	Other	DC1	
12587 450-ACGM	12587 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15C13	\$25	Each	20%	\$20	Other	DC1	
12587 450-ACGZ	12587 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
12587 450-ACHI	12587 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
12587 450-ACSI	12587 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1	
12587 450-ADIR	12587 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
12587 450-ADTB	12587 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
12587 450-ADZC	12587 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1	
12587 450-AEBL	12587 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
12587 450-AEBM	12587 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1	
12587 450-AEES	12587 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%	\$249	Other	DC1	
12587 450-AENT	12587 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%	\$336	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
12587 450-AEPB	12587 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1
12587 450-AGFW	12587 450-AGFW	PowerEdge Servers	Single,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1
12587 461-AAEN	12587 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12587 470-AATX	12587 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
12587 470-AAUB	12587 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
12587 470-AAUD	12587 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
12587 470-AAVG	12587 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12587 470-AAVH	12587 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12587 470-AAVJ	12587 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12587 470-AAVO	12587 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12587 470-AAVG	12587 470-AAVG	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12587 470-AAHX	12587 470-AAHX	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12587 470-ABBH	12587 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1
12587 470-ABBK	12587 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1
12587 470-ABBM	12587 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1
12587 470-ABPR	12587 470-ABPR	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12587 470-ABOB	12587 470-ABOB	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12587 470-ABOF	12587 470-ABOF	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12587 489-BBEE	12587 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1
12587 490-BDIG	12587 490-BDIG	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1
12587 490-BENS	12587 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1
12587 490-BENW	12587 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1
12587 490-BEOB	12587 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1
12587 490-BEYM	12587 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1
12587 490-BFMN	12587 490-BFMN	PowerEdge Servers	NVIDIA Quadro RTX8000 48GB PCIe x16 Active-Cooled GPU Full-Height CUS KIT, DSS	\$11,547	Each	20%	\$9,238	Other	DC1
12587 528-BDXH	12587 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
12587 528-BDXI	12587 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
12587 528-BDXJ	12587 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
12587 528-BFSK	12587 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
12587 528-BFSN	12587 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1
12587 540-BBDR	12587 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1
12587 540-BBDS	12587 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1
12587 540-BBDV	12587 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
12587 540-BBDW	12587 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1
12587 540-BBGR	12587 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
12587 540-BBGW	12587 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1
12587 540-BBGX	12587 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12587 540-BBGY	12587 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1
12587 540-BBGZ	12587 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1
12587 540-BBHB	12587 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12587 540-BBHF	12587 540-BBHF	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Network Daughter Card,CusKit	\$492	Each	20%	\$393	Other	DC1
12587 540-BBHG	12587 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card,CusKit	\$182	Each	20%	\$145	Other	DC1
12587 540-BBHJ	12587 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + 1350 DP 1Gb Ethernet Network Daughter Card,CusKit	\$842	Each	20%	\$674	Other	DC1
12587 540-BBIV	12587 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
12587 540-BBIW	12587 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12587 540-BBML	12587 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
12587 540-BBPC	12587 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
12587 540-BBRG	12587 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
12587 540-BBRK	12587 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12587 540-BBUN	12587 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
12587 540-BBUO	12587 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
12587 540-BBUP	12587 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
12587 540-BBUQ	12587 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%	\$494	Other	DC1
12587 540-BBUR	12587 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%	\$470	Other	DC1
12587 540-BBUS	12587 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	DC1
12587 540-BBUU	12587 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12587 540-BBVB	12587 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12587 540-BBVC	12587 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1
12587 540-BBVD	12587 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1
12587 540-BBVL	12587 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1
12587 540-BBVM	12587 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
12587 540-BBVN	12587 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
12587 540-BBVP	12587 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12587 540-BBVR	12587 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
12587 540-BBYG	12587 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1
12587 540-BBYH	12587 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	DC1
12587 540-BBYI	12587 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1
12587 540-BBZM	12587 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1
12587 540-BBZN	12587 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
12587 540-BBZO	12587 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
12587 540-BBCN	12587 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
12587 540-BCDG	12587 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
12587 540-BCDJ	12587 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1
12587 540-BCHD	12587 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
12587 540-BCHF	12587 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
12587 540-BCHH	12587 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
12587 540-BCIV	12587 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,687	Each	20%	\$2,134	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12587 555-BCKL	12587 555-BCKL	PowerEdge Servers	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801	Each	20%	\$641	Other	DC1	
12587 555-BCKM	12587 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1	
12587 555-BDXZ	12587 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%	\$538	Other	DC1	
12587 555-BDXZ	12587 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%	\$482	Other	DC1	
12587 555-BDYD	12587 555-BDYD	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%	\$557	Other	DC1	
12587 555-BDYE	12587 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%	\$674	Other	DC1	
12587 555-BDYG	12587 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%	\$787	Other	DC1	
12587 623-BBCT	12587 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
12587 623-BBCU	12587 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
12587 623-BBCV	12587 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
12587 623-BBCW	12587 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12587 623-BBXC	12587 623-BBXC	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12587 623-BBCC	12587 623-BBCC	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
12587 623-BBCC	12587 623-BBCC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12587 623-BBDB	12587 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12587 623-BBDD	12587 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
12587 623-BBDD	12587 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12587 631-ABMN	12587 631-ABMN	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R7425, CusKit	\$8	Each	20%	\$6	Other	DC1	
12587 770-BBIO	12587 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1	
12587 770-BBIP	12587 770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	DC1	
12587 770-BCIR	12587 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Stub-In Rails, CK	\$124	Each	20%	\$99	Other	DC1	
14794 325-BECP	14794 325-BECP	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1	
14794 403-BBLR	14794 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
14794 403-BBLS	14794 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
14794 403-BBLZ	14794 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
14794 403-BBMF	14794 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
14794 403-BBMH	14794 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
14794 403-BBMT	14794 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
14794 403-BBMU	14794 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
14794 403-BBMV	14794 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
14794 403-BCMD	14794 403-BCMD	PowerEdge Servers	BOSS-S2 controller card, Customer Kit	\$261	Each	20%	\$209	Other	DC1	
14794 406-BBMQ	14794 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
14794 406-BBMR	14794 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
14794 406-BBQE	14794 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
14794 406-BBQG	14794 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
14794 407-BCBN	14794 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
14794 407-BCEX	14794 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
14794 407-BCHI	14794 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
14794 450-ABLC	14794 450-ABLC	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
14794 450-ABLD	14794 450-ABLD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord, Customer Kit	\$16	Each	20%	\$13	Other	DC1	
14794 450-ABLE	14794 450-ABLE	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
14794 450-ACGM	14794 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 16A,3M,5-15/C13	\$25	Each	20%	\$20	Other	DC1	
14794 450-ACGZ	14794 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
14794 450-ACHH	14794 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
14794 450-ACSI	14794 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1	
14794 450-ADIR	14794 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
14794 450-ADTB	14794 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
14794 450-AECU	14794 450-AECU	PowerEdge Servers	Power Cord C19/20 2.5M (Qty 1) Kit	\$20	Each	20%	\$16	Other	DC1	
14794 450-AESZ	14794 450-AESZ	PowerEdge Servers	Kit - Jumper Cord 250V, 16A,2FT, C19/C20	\$22	Each	20%	\$18	Other	DC1	
14794 450-AFCP	14794 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP,9.8Feet,3m,Power Cord, Argentina,CusKit	\$14	Each	20%	\$11	Other	DC1	
14794 470-AATW	14794 470-AATW	PowerEdge Servers	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	DC1	
14794 470-AATX	14794 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
14794 470-AAUB	14794 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1	
14794 470-AAUD	14794 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
14794 470-AAVG	14794 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
14794 470-AAVH	14794 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
14794 470-AAVJ	14794 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
14794 470-ABGL	14794 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
14794 470-ACEU	14794 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1	
14794 470-ACEX	14794 470-ACEX	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1	
14794 470-ACEY	14794 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1	
14794 470-ACFB	14794 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
14794 490-BEYM	14794 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1	
14794 490-BFLB	14794 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1	
14794 490-BFRF	14794 490-BFRF	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1	
14794 490-BGFV	14794 490-BGFV	PowerEdge Servers	NVIDIA Ampere A100, PCIe, 250W, 40GB Passive, Double Wide, Full Height GPU	\$22,050	Each	20%	\$17,640	Other	DC1	
14794 540-BBDS	14794 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1	
14794 540-BBDV	14794 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
14794 540-BBGX	14794 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
14794 540-BBHB	14794 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
14794 540-BBIV	14794 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+,PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
14794 540-BBIW	14794 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
14794 540-BBIX	14794 540-BBIX	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, Converged Network Adapter, Low	\$694	Each	20%	\$555	Other	DC1	
14794 540-BBML	14794 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
14794 540-BBUO	14794 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
14794 540-BBUP	14794 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
14794 540-BBVM	14794 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14794 540-BBVN	14794 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644		Each	20%	\$515	Other	DC1
14794 540-BBYG	14794 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767		Each	20%	\$614	Other	DC1
14794 540-BBYI	14794 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707		Each	20%	\$566	Other	DC1
14794 540-BBZN	14794 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767		Each	20%	\$614	Other	DC1
14794 540-BBZO	14794 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707		Each	20%	\$566	Other	DC1
14794 540-BCHD	14794 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922		Each	20%	\$738	Other	DC1
14794 540-BCHF	14794 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177		Each	20%	\$942	Other	DC1
14794 540-BCHH	14794 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177		Each	20%	\$942	Other	DC1
14794 540-BCNI	14794 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780		Each	20%	\$624	Other	DC1
14794 540-BCNJ	14794 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780		Each	20%	\$624	Other	DC1
14794 540-BCNK	14794 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956		Each	20%	\$2,365	Other	DC1
14794 540-BCNL	14794 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223		Each	20%	\$2,678	Other	DC1
14794 540-BCOP	14794 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714		Each	20%	\$571	Other	DC1
14794 540-BCOO	14794 540-BCOO	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+ OCP NIC 3.0 Customer Install	\$452		Each	20%	\$362	Other	DC1
14794 540-BCOR	14794 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516		Each	20%	\$412	Other	DC1
14794 540-BCOS	14794 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187		Each	20%	\$149	Other	DC1
14794 540-BCOT	14794 540-BCOT	PowerEdge Servers	Intel i350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394		Each	20%	\$316	Other	DC1
14794 540-BCOU	14794 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432		Each	20%	\$345	Other	DC1
14794 540-BCOV	14794 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577		Each	20%	\$462	Other	DC1
14794 540-BCOW	14794 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642		Each	20%	\$514	Other	DC1
14794 540-BCOX	14794 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$582		Each	20%	\$466	Other	DC1
14794 540-BCOY	14794 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677		Each	20%	\$542	Other	DC1
14794 540-BCRY	14794 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$978		Each	20%	\$782	Other	DC1
14794 540-BCSC	14794 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014		Each	20%	\$811	Other	DC1
14794 540-BCSE	14794 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814		Each	20%	\$651	Other	DC1
14794 540-BCSG	14794 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694		Each	20%	\$555	Other	DC1
14794 540-BCSH	14794 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784		Each	20%	\$627	Other	DC1
14794 540-BCXM	14794 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Low Profile	\$2,634		Each	20%	\$2,108	Other	DC1
14794 540-BCXP	14794 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Full Height	\$2,644		Each	20%	\$2,115	Other	DC1
14794 770-BBIO	14794 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70		Each	20%	\$56	Other	DC1
14794 770-BBKW	14794 770-BBKW	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm (Kit)	\$97		Each	20%	\$77	Other	DC1
14794 770-BCIR	14794 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Stub-In Rails, CK	\$124		Each	20%	\$99	Other	DC1
14794 770-BDSK	14794 770-BDSK	PowerEdge Servers	2U Cable Management Arm, Customer Kit	\$61		Each	20%	\$49	Other	DC1
14823 400-BLCK	14823 400-BLCK	PowerEdge Servers	480GB 2E,IT06.M.2 Single Stick, CK	\$755		Each	20%	\$604	Other	DC1
14823 400-BLCL	14823 400-BLCL	PowerEdge Servers	240GB 2E,IT06.M.2 Single Stick, CK	\$546		Each	20%	\$437	Other	DC1
14823 403-BBLR	14823 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263		Each	20%	\$1,811	Other	DC1
14823 403-BBLS	14823 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505		Each	20%	\$1,204	Other	DC1
14823 403-BBLZ	14823 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505		Each	20%	\$1,204	Other	DC1
14823 403-BBMF	14823 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263		Each	20%	\$1,811	Other	DC1
14823 403-BBMH	14823 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
14823 403-BBMT	14823 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
14823 403-BBMU	14823 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
14823 403-BBMV	14823 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
14823 403-BCMD	14823 403-BCMD	PowerEdge Servers	BOSS-S2 controller card, Customer Kit	\$261		Each	20%	\$209	Other	DC1
14823 403-BCMM	14823 403-BCMM	PowerEdge Servers	HBA355 Controller Adapter, Front, Cust Kit	\$724		Each	20%	\$579	Other	DC1
14823 405-AAAMZ	14823 405-AAAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115		Each	20%	\$892	Other	DC1
14823 405-AAANN	14823 405-AAANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114		Each	20%	\$891	Other	DC1
14823 405-AAAVE	14823 405-AAAVE	PowerEdge Servers	PERC H745 Controller, Front, Customer Kit	\$1,017		Each	20%	\$814	Other	DC1
14823 405-AAWF	14823 405-AAWF	PowerEdge Servers	PERC H345 Controller, Front, Customer Kit	\$446		Each	20%	\$357	Other	DC1
14823 405-AAAXN	14823 405-AAAXN	PowerEdge Servers	PERC H755N Front, CK	\$1,692		Each	20%	\$1,354	Other	DC1
14823 405-AAAXO	14823 405-AAAXO	PowerEdge Servers	PERC H755 SAS Front, CK	\$1,665		Each	20%	\$1,332	Other	DC1
14823 406-BBMO	14823 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267		Each	20%	\$2,614	Other	DC1
14823 406-BBMR	14823 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267		Each	20%	\$2,614	Other	DC1
14823 406-BBOG	14823 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862		Each	20%	\$3,089	Other	DC1
14823 406-BBOQ	14823 406-BBOQ	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862		Each	20%	\$3,089	Other	DC1
14823 407-BCBN	14823 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239		Each	20%	\$191	Other	DC1
14823 407-BCEX	14823 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580		Each	20%	\$1,264	Other	DC1
14823 407-BCHI	14823 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820		Each	20%	\$656	Other	DC1
14823 470-AAVG	14823 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach, Cable, 5	\$195		Each	20%	\$108	Other	DC1
14823 470-AAVH	14823 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach, Cable, 1	\$75		Each	20%	\$60	Other	DC1
14823 470-AAVJ	14823 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach, Cable, 3	\$105		Each	20%	\$84	Other	DC1
14823 470-ACEU	14823 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135		Each	20%	\$108	Other	DC1
14823 470-ACEX	14823 470-ACEX	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125		Each	20%	\$100	Other	DC1
14823 470-ACEY	14823 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150		Each	20%	\$120	Other	DC1
14823 470-ACFB	14823 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130		Each	20%	\$104	Other	DC1
14823 490-BEYM	14823 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461		Each	20%	\$4,369	Other	DC1
14823 490-BFLB	14823 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914		Each	20%	\$3,931	Other	DC1
14823 490-BFRT	14823 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168		Each	20%	\$15,334	Other	DC1
14823 490-BGFV	14823 490-BGFV	PowerEdge Servers	NVIDIA Ampere A100, PCIe, 250W, 40GB Passive, Double Wide, Full Height GPU	\$22,050		Each	20%	\$17,640	Other	DC1
14823 540-BBDS	14823 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height,CusKit	\$492		Each	20%	\$393	Other	DC1
14823 540-BBDV	14823 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492		Each	20%	\$393	Other	DC1
14823 540-BBGX	14823 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231		Each	20%	\$185	Other	DC1
14823 540-BBHB	14823 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	DC1
14823 540-BBIV	14823 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694		Each	20%	\$555	Other	DC1
14823 540-BBIW	14823 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014		Each	20%	\$811	Other	DC1
14823 540-BBML	14823 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694		Each	20%	\$555	Other	DC1
14823 540-BBUO	14823 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714		Each	20%	\$571	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I*Column K) use drop-down	Product Category (If applicable)	
14823 540-BBUP	14823 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%		\$641	Other	DC1	
14823 540-BBVM	14823 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%		\$571	Other	DC1	
14823 540-BBVN	14823 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
14823 540-BBYG	14823 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%		\$614	Other	DC1	
14823 540-BBYI	14823 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%		\$566	Other	DC1	
14823 540-BBZN	14823 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41164 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%		\$614	Other	DC1	
14823 540-BBZO	14823 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%		\$566	Other	DC1	
14823 540-BCHD	14823 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10Gb SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%		\$738	Other	DC1	
14823 540-BCHF	14823 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%		\$942	Other	DC1	
14823 540-BCHH	14823 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%		\$942	Other	DC1	
14823 540-BCNI	14823 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$790	Each	20%		\$624	Other	DC1	
14823 540-BCNJ	14823 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%		\$624	Other	DC1	
14823 540-BCNK	14823 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%		\$2,365	Other	DC1	
14823 540-BCNL	14823 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%		\$2,578	Other	DC1	
14823 540-BCOP	14823 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%		\$571	Other	DC1	
14823 540-BCOQ	14823 540-BCOQ	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%		\$362	Other	DC1	
14823 540-BCOR	14823 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%		\$412	Other	DC1	
14823 540-BCOS	14823 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187	Each	20%		\$149	Other	DC1	
14823 540-BCOT	14823 540-BCOT	PowerEdge Servers	Intel i350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%		\$316	Other	DC1	
14823 540-BCOU	14823 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%		\$345	Other	DC1	
14823 540-BCOV	14823 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%		\$462	Other	DC1	
14823 540-BCOW	14823 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642	Each	20%		\$514	Other	DC1	
14823 540-BCOX	14823 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$582	Each	20%		\$466	Other	DC1	
14823 540-BCOY	14823 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%		\$542	Other	DC1	
14823 540-BCRY	14823 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%		\$782	Other	DC1	
14823 540-BCSC	14823 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014	Each	20%		\$811	Other	DC1	
14823 540-BCSE	14823 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%		\$651	Other	DC1	
14823 540-BCSG	14823 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694	Each	20%		\$555	Other	DC1	
14823 540-BCSH	14823 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784	Each	20%		\$627	Other	DC1	
14823 540-BCXM	14823 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%		\$2,108	Other	DC1	
14823 540-BCXP	14823 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%		\$2,115	Other	DC1	
14837 461-AAHB	14837 461-AAHB	Trusted Platform Module 1.2		\$59	Each	20%		\$47	Other	DC1	
13734 210-ASVQ	13734 210-ASVQ	PowerEdge Servers	PowerEdge R7515 Server	\$350	Each	20%		\$280	Other	DC1	
13734 210-ATCB	13734 210-ATCB	PowerEdge Servers	PowerEdge R7515 BTX	\$350	Each	20%		\$280	Other	DC1	
13734 210-AUJU	13734 210-AUJU	PowerEdge Servers	PowerEdge R7515 Server, DSS RESTRICTED	\$350	Each	20%		\$280	Other	DC1	
13734 325-BCHW	13734 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%		\$78	Other	DC1	
13734 325-BCHX	13734 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%		\$55	Other	DC1	
13734 330-BBON	13734 330-BBON	PowerEdge Servers	Riser 1A, PCIe Gen3 x16 (x16 connector), CustKit	\$136	Each	20%		\$109	Other	DC1	
13734 330-BBOO	13734 330-BBOO	PowerEdge Servers	Riser-1B, PCIe Gen4 x16 (x16 connector), CustKit	\$138	Each	20%		\$110	Other	DC1	
13734 338-BTUS	13734 338-BTUS	PowerEdge Servers	AMD EPYC 7742 2.25GHz, 64C/128T, 256M Cache (225W) DDR4-3200, CK	\$18,282	Each	20%		\$14,626	Other	DC1	
13734 338-BTUT	13734 338-BTUT	PowerEdge Servers	AMD EPYC 7502P 2.5GHz, 32C/64T, 128M Cache (180W) DDR4-3200, CK	\$6,059	Each	20%		\$4,847	Other	DC1	
13734 338-BTUU	13734 338-BTUU	PowerEdge Servers	AMD EPYC 7702P 2.0GHz, 64C/128T, 256M Cache (200W) DDR4-3200, CK	\$11,645	Each	20%		\$9,316	Other	DC1	
13734 338-BTUV	13734 338-BTUV	PowerEdge Servers	AMD EPYC 7262 3.2GHz, 8C/16T, 128M Cache (155W) DDR4-3200, CK	\$1,591	Each	20%		\$1,272	Other	DC1	
13734 338-BTUY	13734 338-BTUY	PowerEdge Servers	AMD EPYC 7452 2.35GHz, 32C/64T, 128M Cache (155W) DDR4-3200, CK	\$5,336	Each	20%		\$4,269	Other	DC1	
13734 338-BTUZ	13734 338-BTUZ	PowerEdge Servers	AMD EPYC 7302P 3GHz, 16C/32T, 128M Cache (155W) DDR4-3200, CK	\$2,276	Each	20%		\$1,821	Other	DC1	
13734 338-BTVD	13734 338-BTVD	PowerEdge Servers	AMD EPYC 7402P 2.8GHz, 24C/48T, 128M Cache (180W) DDR4-3200, CK	\$3,299	Each	20%		\$2,639	Other	DC1	
13734 338-BTYI	13734 338-BTYI	PowerEdge Servers	AMD EPYC 7352 2.3GHz, 24C/48T, 128M Cache (155W) DDR4-3200, CK	\$3,562	Each	20%		\$2,850	Other	DC1	
13734 338-BTYJ	13734 338-BTYJ	PowerEdge Servers	AMD EPYC 7542 2.9GHz, 32C/64T, 128M Cache (225W) DDR4-3200, CK	\$8,951	Each	20%		\$7,160	Other	DC1	
13734 338-BWRG	13734 338-BWRG	PowerEdge Servers	AMD EPYC 7F32 3.7GHz, 8C/16T, 256M Cache (180W) DDR4-3200, CK	\$4,316	Each	20%		\$3,453	Other	DC1	
13734 338-BWRI	13734 338-BWRI	PowerEdge Servers	AMD EPYC 7F52 3.5GHz, 16C/32T, 256M Cache (240W) DDR4-3200, CK	\$6,361	Each	20%		\$5,089	Other	DC1	
13734 338-BWRJ	13734 338-BWRJ	PowerEdge Servers	AMD EPYC 7F72 3.2GHz, 24C/48T, 192M Cache (240W) DDR4-3200, CK	\$7,383	Each	20%		\$5,906	Other	DC1	
13734 345-BBBR	13734 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%		\$7,729	Other	DC1	
13734 345-BBCL	13734 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%		\$7,723	Other	DC1	
13734 345-BBEZ	13734 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%		\$1,112	Other	DC1	
13734 345-BBF6	13734 345-BBF6	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%		\$696	Other	DC1	
13734 345-BBF7	13734 345-BBF7	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%		\$1,114	Other	DC1	
13734 345-BBFD	13734 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%		\$701	Other	DC1	
13734 385-BBLF	13734 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%		\$67	Other	DC1	
13734 400-ADTI	13734 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%		\$0	Other	DC1	
13734 400-ASDQ	13734 400-ASDQ	PowerEdge Servers	240GB M.2 Drive for BOSS, Customer Install	\$322	Each	20%		\$257	Other	DC1	
13734 400-ATIQ	13734 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%		\$799	Other	DC1	
13734 400-ATIR	13734 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%		\$809	Other	DC1	
13734 400-ATJL	13734 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%		\$564	Other	DC1	
13734 400-ATJM	13734 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%		\$574	Other	DC1	
13734 400-ATJO	13734 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%		\$617	Other	DC1	
13734 400-ATJP	13734 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%		\$648	Other	DC1	
13734 400-ATJX	13734 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%		\$534	Other	DC1	
13734 400-ATKJ	13734 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%		\$424	Other	DC1	
13734 400-ATKR	13734 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%		\$956	Other	DC1	
13734 400-ATKX	13734 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%		\$985	Other	DC1	
13734 400-AVHE	13734 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%		\$1,036	Other	DC1	
13734 400-AVHG	13734 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%		\$1,027	Other	DC1	
13734 400-AZIH	13734 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%		\$2,541	Other	DC1	
13734 400-AZII	13734 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%		\$1,787	Other	DC1	
13734 400-AZIU	13734 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%		\$1,796	Other	DC1	
13734 400-BBOZ	13734 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%		\$2,223	Other	DC1	
13734 400-BBPN	13734 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%		\$1,410	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13734 400-BBPZ	13734 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%		\$1,415	Other	DC1	
13734 400-BBQP	13734 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%		\$2,218	Other	DC1	
13734 400-BBQZ	13734 400-BBQZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%		\$4,217	Other	DC1	
13734 400-BBRH	13734 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%		\$4,222	Other	DC1	
13734 400-BCLR	13734 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%		\$3,953	Other	DC1	
13734 400-BCLW	13734 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%		\$1,812	Other	DC1	
13734 400-BCMG	13734 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%		\$6,439	Other	DC1	
13734 400-BCMP	13734 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%		\$3,947	Other	DC1	
13734 400-BCMS	13734 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%		\$6,433	Other	DC1	
13734 400-BCNU	13734 400-BCNU	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1	
13734 400-BCNN	13734 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%		\$2,381	Other	DC1	
13734 400-BCOD	13734 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%		\$1,817	Other	DC1	
13734 400-BDGY	13734 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1	
13734 400-BDHR	13734 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%		\$1,420	Other	DC1	
13734 400-BDIB	13734 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%		\$1,424	Other	DC1	
13734 400-BDIE	13734 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%		\$2,183	Other	DC1	
13734 400-BDIL	13734 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%		\$2,276	Other	DC1	
13734 400-BDIZ	13734 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%		\$4,336	Other	DC1	
13734 400-BDPC	13734 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%		\$761	Other	DC1	
13734 400-BDPP	13734 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%		\$511	Other	DC1	
13734 400-BDPQ	13734 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%		\$506	Other	DC1	
13734 400-BDPS	13734 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%		\$2,987	Other	DC1	
13734 400-BDQI	13734 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%		\$2,982	Other	DC1	
13734 400-BDQJ	13734 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%		\$1,274	Other	DC1	
13734 400-BDQS	13734 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%		\$1,270	Other	DC1	
13734 400-BDOU	13734 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%		\$756	Other	DC1	
13734 400-BDJC	13734 400-BDJC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,595	Each	20%		\$1,268	Other	DC1	
13734 400-BDUD	13734 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%		\$431	Other	DC1	
13734 400-BDUK	13734 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%		\$435	Other	DC1	
13734 400-BDUO	13734 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%		\$2,082	Other	DC1	
13734 400-BDUX	13734 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579	Each	20%		\$1,263	Other	DC1	
13734 400-BDVG	13734 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%		\$2,087	Other	DC1	
13734 400-BDWW	13734 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
13734 400-BDWE	13734 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$844	Each	20%		\$675	Other	DC1	
13734 400-BEDQ	13734 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%		\$4,376	Other	DC1	
13734 400-BEDX	13734 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%		\$8,380	Other	DC1	
13734 400-BEEB	13734 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%		\$4,180	Other	DC1	
13734 400-BEEG	13734 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%		\$1,233	Other	DC1	
13734 400-BEEL	13734 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%		\$2,071	Other	DC1	
13734 400-BEEN	13734 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%		\$3,377	Other	DC1	
13734 400-BEGI	13734 400-BEGI	PowerEdge Servers	2.4TB 10k 512e SAS ISE 12Gbps 2.5in Hot Plug Hard Drive, CUS Kit	\$1,171	Each	20%		\$936	Other	DC1	
13734 400-BEKN	13734 400-BEKN	PowerEdge Servers	1.2TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%		\$1,424	Other	DC1	
13734 400-BEPH	13734 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V.3	\$28,424	Each	20%		\$22,739	Other	DC1	
13734 400-BEQO	13734 400-BEQO	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 5256 TBW,	\$3,234	Each	20%		\$2,587	Other	DC1	
13734 400-BERF	13734 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 21024	\$9,417	Each	20%		\$7,534	Other	DC1	
13734 400-BERK	13734 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%		\$3,062	Other	DC1	
13734 400-BESS	13734 400-BESS	PowerEdge Servers	1.6TB SSD WI SAS 12Gbps 512e 2.5in Hot-Plug Drive, 3.5in HYB CARR, PM5-M, 10	\$5,420	Each	20%		\$4,336	Other	DC1	
13734 400-BFCI	13734 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%		\$1,788	Other	DC1	
13734 400-BFEK	13734 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%		\$3,094	Other	DC1	
13734 400-BFEP	13734 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%		\$692	Other	DC1	
13734 400-BFLW	13734 400-BFLW	PowerEdge Servers	Intel 8TB NVMe Read Intensive ExpressFlash, 2.5 SFF U.2 Drive w/Dell FW, P4510,	\$7,604	Each	20%		\$6,083	Other	DC1	
13734 400-BFOL	13734 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%		\$6,337	Other	DC1	
13734 400-BFPF	13734 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%		\$6,333	Other	DC1	
13734 400-BFOL	13734 400-BFOL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%		\$2,340	Other	DC1	
13734 400-BFOT	13734 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%		\$4,174	Other	DC1	
13734 400-BFOW	13734 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%		\$1,125	Other	DC1	
13734 400-BFSG	13734 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%		\$2,345	Other	DC1	
13734 400-BFSQ	13734 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
13734 400-BFST	13734 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%		\$1,132	Other	DC1	
13734 400-BFVP	13734 400-BFVP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%		\$2,597	Other	DC1	
13734 400-BFBY	13734 400-BFBY	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%		\$918	Other	DC1	
13734 400-BFYX	13734 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%		\$1,509	Other	DC1	
13734 400-BFZC	13734 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
13734 400-BFZL	13734 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
13734 400-BGBO	13734 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
13734 400-BGBX	13734 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%		\$1,005	Other	DC1	
13734 400-BGJW	13734 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%		\$3,357	Other	DC1	
13734 400-BGKB	13734 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
13734 400-BGWU	13734 400-BGWU	PowerEdge Servers	15.36TB NVMe Read Intensive 3D TLC NAND Flash, 2.5in U.2 Drive, Micron 9300 Pro,	\$9,174	Each	20%		\$7,339	Other	DC1	
13734 400-BHFM	13734 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%		\$1,433	Other	DC1	
13734 400-BHHz	13734 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
13734 400-BHIL	13734 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
13734 400-BHJF	13734 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%		\$2,127	Other	DC1	
13734 400-BHKH	13734 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
13734 400-BHKM	13734 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
13734 400-BHSG	13734 400-BHSG	PowerEdge Servers	12.8TB NVMe Mixed Use TLC 3D NAND Flash, 2.5in Drive, Micron 9300 MAX Customer	\$11,841	Each	20%		\$9,473	Other	DC1	
13734 400-BHTL	13734 400-BHTL	PowerEdge Servers	960GB SSD SATA 6Gbps 2.5 inch Hot-plug Drive in Tool-less Carrier, Intel S4510,	\$798	Each	20%		\$638	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13734 400-BHTM	13734 400-BHTM	PowerEdge Servers	1.6TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$2,227	Each	20%	\$1,781	Other	DC1	
13734 400-BHTP	13734 400-BHTP	PowerEdge Servers	7.68TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$9,134	Each	20%	\$7,307	Other	DC1	
13734 400-BHTQ	13734 400-BHTQ	PowerEdge Servers	6.4TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$8,361	Each	20%	\$6,689	Other	DC1	
13734 400-BHTT	13734 400-BHTT	PowerEdge Servers	3.2TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$3,565	Each	20%	\$2,852	Other	DC1	
13734 400-BIEU	13734 400-BIEU	PowerEdge Servers	3.84TB Solid State Drive SATA Mixed Use SED 512e 2.5in w/3.5in HYB CARR HK6-V 3	\$4,094	Each	20%	\$3,275	Other	DC1	
13734 400-BIEX	13734 400-BIEX	PowerEdge Servers	3.84TB Solid State Drive SATA SED Mixed Use 512e 2.5in Hot-Plug HK6-V, 3 TBW	\$4,086	Each	20%	\$3,269	Other	DC1	
13734 400-BIFT	13734 400-BIFT	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10k 512n 2.5in with 3.5in HYB CARR Hot-Plug, CUS	\$614	Each	20%	\$491	Other	DC1	
13734 400-BIFW	13734 400-BIFW	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10k 512n 2.5in Hot-Plug, CUS Kit	\$602	Each	20%	\$481	Other	DC1	
13734 400-BIGX	13734 400-BIGX	PowerEdge Servers	Single Chipset SATA 480GB M.2 SSD, X.R2, CK	\$854	Each	20%	\$683	Other	DC1	
13734 400-BIIT	13734 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
13734 400-BJEG	13734 400-BJEG	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-Plug Hard Drive, CUS Kit	\$638	Each	20%	\$510	Other	DC1	
13734 400-BJEH	13734 400-BJEH	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,003	Each	20%	\$802	Other	DC1	
13734 400-BJLE	13734 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
13734 400-BKEY	13734 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
13734 400-BKFC	13734 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
13734 400-BKFK	13734 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
13734 400-BKFL	13734 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
13734 400-BKFR	13734 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
13734 400-BKGZ	13734 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
13734 400-BLBW	13734 400-BLBW	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%	\$1,964	Other	DC1	
13734 400-BLBZ	13734 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
13734 400-BLKW	13734 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
13734 400-BLLB	13734 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
13734 400-BLLE	13734 400-BLLE	PowerEdge Servers	8TB Hard Drive SATA 6Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,067	Each	20%	\$854	Other	DC1	
13734 400-BLLF	13734 400-BLLF	PowerEdge Servers	4TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$707	Each	20%	\$566	Other	DC1	
13734 400-BLLG	13734 400-BLLG	PowerEdge Servers	2TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$590	Each	20%	\$472	Other	DC1	
13734 400-BLLJ	13734 400-BLLJ	PowerEdge Servers	1TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$505	Each	20%	\$404	Other	DC1	
13734 400-BLLM	13734 400-BLLM	PowerEdge Servers	8TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,116	Each	20%	\$893	Other	DC1	
13734 401-ABHS	13734 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
13734 401-ABHX	13734 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
13734 401-ABHY	13734 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
13734 403-BBLR	13734 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
13734 403-BBLS	13734 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
13734 403-BBLZ	13734 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
13734 403-BBMF	13734 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
13734 403-BBMH	13734 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
13734 403-BBMT	13734 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
13734 403-BBMU	13734 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
13734 403-BBMV	13734 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
13734 403-BCCE	13734 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHLL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
13734 403-BCCH	13734 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHLL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
13734 403-BCHD	13734 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
13734 403-BCHE	13734 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
13734 403-BCLH	13734 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
13734 403-BCLI	13734 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
13734 405-AADZ	13734 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1	
13734 405-AAEI	13734 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289	Each	20%	\$231	Other	DC1	
13734 405-AAES	13734 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
13734 405-AAJW	13734 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard, CK	\$294	Each	20%	\$235	Other	DC1	
13734 405-AAMZ	13734 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1	
13734 405-AANL	13734 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254	Each	20%	\$1,004	Other	DC1	
13734 405-AANN	13734 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1	
13734 405-AAQX	13734 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1	
13734 406-BBMQ	13734 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
13734 406-BBMR	13734 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
13734 406-BBNG	13734 406-BBNG	PowerEdge Servers	Mellanox ConnectX-5 EN Single Port 100GbE QSFP28 PCIe 3.0 x16 Network Adapter	\$2,444	Each	20%	\$1,955	Other	DC1	
13734 406-BBQE	13734 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
13734 406-BBQG	13734 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
13734 407-BCBN	13734 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
13734 407-BCEX	13734 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optoc Customer Install	\$1,590	Each	20%	\$1,264	Other	DC1	
13734 407-BCFI	13734 407-BCFI	PowerEdge Servers	Dell EMC PowerEdge 1025GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
13734 412-AA50	13734 412-AA50	PowerEdge Servers	High Performance Fan R7515, Customer Install	\$152	Each	20%	\$122	Other	DC1	
13734 429-ABJV	13734 429-ABJV	PowerEdge Servers	8X DVD-ROM, USB, External, Customer Kit	\$57	Each	20%	\$46	Other	DC1	
13734 429-ABJW	13734 429-ABJW	PowerEdge Servers	Cable for Internal Optical Device connection, R7515, Customer Install	\$57	Each	20%	\$45	Other	DC1	
13734 429-ABJX	13734 429-ABJX	PowerEdge Servers	DVD +/-RW, SATA, Internal, Customer Install	\$57	Each	20%	\$45	Other	DC1	
13734 450-ACGZ	13734 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
13734 450-ACHI	13734 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
13734 450-ACSI	13734 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1	
13734 450-ADZC	13734 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1	
13734 450-AEBL	13734 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
13734 450-AEBM	13734 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1	
13734 450-AEES	13734 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%	\$249	Other	DC1	
13734 450-AEJZ	13734 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	DC1	
13734 450-AEPB	13734 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1	
13734 450-AJRP	13734 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1	
13734 461-AAEN	13734 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
13734 470-AAVG	13734 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13734 470-AAVH	13734 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
13734 470-AAVJ	13734 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
13734 470-ABGL	13734 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%		\$12	Other	DC1	
13734 489-BBEE	13734 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%		\$11,024	Other	DC1	
13734 490-BFLB	13734 490-BFLB	PowerEdge Servers	NVIDIA@ Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%		\$3,931	Other	DC1	
13734 490-BFFC	13734 490-BFFC	PowerEdge Servers	R7515 Accelerator Enablement Kit	\$309	Each	20%		\$247	Other	DC1	
13734 490-BFRT	13734 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%		\$15,334	Other	DC1	
13734 540-BBDS	13734 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%		\$393	Other	DC1	
13734 540-BBDV	13734 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%		\$393	Other	DC1	
13734 540-BBDX	13734 540-BBDX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
13734 540-BBHB	13734 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%		\$185	Other	DC1	
13734 540-BBIV	13734 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%		\$555	Other	DC1	
13734 540-BBIW	13734 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%		\$811	Other	DC1	
13734 540-BBML	13734 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$555	Other	DC1	
13734 540-BBUO	13734 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%		\$571	Other	DC1	
13734 540-BBUP	13734 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%		\$641	Other	DC1	
13734 540-BBVM	13734 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%		\$571	Other	DC1	
13734 540-BBVN	13734 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
13734 540-BBYG	13734 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%		\$614	Other	DC1	
13734 540-BBYI	13734 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%		\$566	Other	DC1	
13734 540-BBZN	13734 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%		\$614	Other	DC1	
13734 540-BBZO	13734 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%		\$566	Other	DC1	
13734 540-BCBM	13734 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CustKit	\$558	Each	20%		\$447	Other	DC1	
13734 540-BCBN	13734 540-BCBN	PowerEdge Servers	Broadcom 5720 Dual Port 1 GbE Network LOM Mezz Card, CustKit	\$152	Each	20%		\$122	Other	DC1	
13734 540-BCBO	13734 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CustKit	\$441	Each	20%		\$353	Other	DC1	
13734 540-BCCN	13734 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$864	Each	20%		\$707	Other	DC1	
13734 540-BCDG	13734 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$864	Each	20%		\$707	Other	DC1	
13734 540-BCIV	13734 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%		\$2,134	Other	DC1	
13734 540-BCIW	13734 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%		\$2,134	Other	DC1	
13734 540-BCKV	13734 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%		\$532	Other	DC1	
13734 540-BCNI	13734 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%		\$624	Other	DC1	
13734 540-BCNJ	13734 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%		\$624	Other	DC1	
13734 540-BCNK	13734 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%		\$2,365	Other	DC1	
13734 540-BCNL	13734 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%		\$2,578	Other	DC1	
13734 540-BCNN	13734 540-BCNN	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%		\$599	Other	DC1	
13734 540-BCNO	13734 540-BCNO	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$681	Each	20%		\$545	Other	DC1	
13734 540-BCNP	13734 540-BCNP	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile Customer	\$746	Each	20%		\$597	Other	DC1	
13734 540-BCNQ	13734 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%		\$591	Other	DC1	
13734 540-BCNR	13734 540-BCNR	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer	\$746	Each	20%		\$597	Other	DC1	
13734 540-BCNS	13734 540-BCNS	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$681	Each	20%		\$545	Other	DC1	
13734 540-BCSC	13734 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014	Each	20%		\$811	Other	DC1	
13734 540-BCSE	13734 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%		\$651	Other	DC1	
13734 540-BCXM	13734 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Low Profile	\$2,634	Each	20%		\$2,108	Other	DC1	
13734 540-BCXP	13734 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Full Height	\$2,634	Each	20%		\$2,115	Other	DC1	
13734 623-BBCT	13734 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%		\$47	Other	DC1	
13734 623-BBCU	13734 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155	Each	20%		\$924	Other	DC1	
13734 623-BBCV	13734 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%		\$39	Other	DC1	
13734 623-BBCW	13734 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%		\$352	Other	DC1	
13734 623-BBCX	13734 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%		\$1,760	Other	DC1	
13734 623-BBCY	13734 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%		\$464	Other	DC1	
13734 623-BBCZ	13734 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%		\$2,320	Other	DC1	
13734 623-BBDB	13734 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%		\$232	Other	DC1	
13734 623-BBDC	13734 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%		\$712	Other	DC1	
13734 623-BBDD	13734 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%		\$176	Other	DC1	
13734 631-ACGI	13734 631-ACGI	PowerEdge Servers	OpenManage DVD Kit, PE R7515	\$50	Each	20%		\$40	Other	DC1	
13734 631-ACKD	13734 631-ACKD	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R7515, Customer Install	\$1,000,000	Each	20%		\$800,000	Other	DC1	
13945 210-AUVQ	13945 210-AUVQ	PowerEdge Servers	PowerEdge R7525 Server	\$200	Each	20%		\$160	Other	DC1	
13945 210-AUVX	13945 210-AUVX	PowerEdge Servers	PowerEdge R7525 Server - DSS RESTRICTED	\$200	Each	20%		\$160	Other	DC1	
13945 325-BCHW	13945 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%		\$78	Other	DC1	
13945 325-BCHX	13945 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%		\$55	Other	DC1	
13945 338-BTUS	13945 338-BTUS	PowerEdge Servers	AMD EPYC 7742 2.25GHz, 64C/128T, 256M Cache (225W) DDR4-3200, CK	\$18,282	Each	20%		\$14,626	Other	DC1	
13945 338-BTUV	13945 338-BTUV	PowerEdge Servers	AMD EPYC 7262 3.20GHz, 8C/16T, 128M Cache (155W) DDR4-3200, CK	\$1,591	Each	20%		\$1,272	Other	DC1	
13945 338-BTUX	13945 338-BTUX	PowerEdge Servers	AMD EPYC 7502 2.5GHz, 32C/64T, 128M Cache (180W) DDR4-3200, CK	\$5,343	Each	20%		\$4,275	Other	DC1	
13945 338-BTUY	13945 338-BTUY	PowerEdge Servers	AMD EPYC 7702 2.00GHz, 64C/128T, 256M Cache (200W) DDR4-3200, CK	\$13,215	Each	20%		\$10,572	Other	DC1	
13945 338-BTVB	13945 338-BTVB	PowerEdge Servers	AMD EPYC 7452 2.35GHz, 32C/64T, 128M Cache (155W) DDR4-3200, CK	\$5,336	Each	20%		\$4,269	Other	DC1	
13945 338-BTVY	13945 338-BTVY	PowerEdge Servers	AMD EPYC 7302 3GHz, 16C/32T, 128M Cache (155W) DDR4-3200, CK	\$2,028	Each	20%		\$1,622	Other	DC1	
13945 338-BTVC	13945 338-BTVC	PowerEdge Servers	AMD EPYC 7402 2.80GHz, 24C/48T, 128M Cache (180W) DDR4-3200, CK	\$3,672	Each	20%		\$2,938	Other	DC1	
13945 338-BTYI	13945 338-BTYI	PowerEdge Servers	AMD EPYC 7352 2.30GHz, 24C/48T, 128M Cache (155W) DDR4-3200, CK	\$3,562	Each	20%		\$2,850	Other	DC1	
13945 338-BTYJ	13945 338-BTYJ	PowerEdge Servers	AMD EPYC 7542 2.90GHz, 32C/64T, 128M Cache (225W) DDR4-3200, CK	\$8,951	Each	20%		\$7,160	Other	DC1	
13945 338-BWBC	13945 338-BWBC	PowerEdge Servers	AMD EPYC 7272 2.90GHz, 12C/24T, 64M Cache (120W) DDR4-2666, CK	\$1,361	Each	20%		\$1,089	Other	DC1	
13945 338-BWBD	13945 338-BWBD	PowerEdge Servers	AMD EPYC 7642 2.3GHz, 48C/96T, 256M Cache (225W) DDR4-3200, CK	\$9,790	Each	20%		\$7,832	Other	DC1	
13945 338-BWBE	13945 338-BWBE	PowerEdge Servers	AMD EPYC 7282 2.80GHz, 16C/32T, 64M Cache (120W) DDR4-2666, CK	\$1,415	Each	20%		\$1,132	Other	DC1	
13945 338-BWBF	13945 338-BWBF	PowerEdge Servers	AMD EPYC 7252 3.10GHz, 8C/16T, 64M Cache (120W) DDR4-2666, CK	\$1,041	Each	20%		\$833	Other	DC1	
13945 338-BWBG	13945 338-BWBG	PowerEdge Servers	AMD EPYC 7662 2.00GHz, 64C/128T, 256M Cache (225W) DDR4-3200, CK	\$12,601	Each	20%		\$10,081	Other	DC1	
13945 338-BWBH	13945 338-BWBH	PowerEdge Servers	AMD EPYC 7H12 2.60GHz, 64C/128T, 256M Cache (280W) DDR4-3200, CK	\$14,850	Each	20%		\$11,880	Other	DC1	
13945 338-BWBI	13945 338-BWBI	PowerEdge Servers	AMD EPYC 7552 2.20GHz, 48C/96T, 192M Cache (200W) DDR4-3200, CK	\$6,257	Each	20%		\$5,005	Other	DC1	
13945 338-BWBJ	13945 338-BWBJ	PowerEdge Servers	AMD EPYC 7532 2.40GHz, 32C/64T, 256M Cache (200W) DDR4-3200, CK	\$6,877	Each	20%		\$5,501	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13945 338-BWRG	13945 338-BWRG	PowerEdge Servers	AMD EPYC 7F32 3.70GHz, 8C/16T, 256M Cache (180W) DDR4-3200, CK	\$4,316	Each	20%	\$3,453	Other	DC1
13945 338-BWRI	13945 338-BWRI	PowerEdge Servers	AMD EPYC 7F52 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200, CK	\$6,361	Each	20%	\$5,089	Other	DC1
13945 338-BWRJ	13945 338-BWRJ	PowerEdge Servers	AMD EPYC 7F72 3.2GHz, 24C/48T, 192M Cache (240W) DDR4-3200, CK	\$7,383	Each	20%	\$5,906	Other	DC1
13945 370-AGFF	13945 370-AGFF	PowerEdge Servers	BOSS S2 Customer Kit with Cables	\$66	Each	20%	\$53	Other	DC1
13945 400-ADTI	13945 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1
13945 400-ASDQ	13945 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
13945 400-ATIQ	13945 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1
13945 400-ATIR	13945 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1
13945 400-ATJL	13945 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1
13945 400-ATJM	13945 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1
13945 400-ATJO	13945 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140, CK	\$771	Each	20%	\$617	Other	DC1
13945 400-ATJP	13945 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%	\$648	Other	DC1
13945 400-ATJX	13945 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1
13945 400-ATKJ	13945 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1
13945 400-ATKL	13945 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1
13945 400-ATKN	13945 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1
13945 400-ATKR	13945 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1
13945 400-ATKV	13945 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1
13945 400-ATKX	13945 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1
13945 400-AVHE	13945 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1
13945 400-AVHG	13945 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1
13945 400-AVSS	13945 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1
13945 400-AXLH	13945 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1
13945 400-AZIH	13945 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1
13945 400-AZIJ	13945 400-AZIJ	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1
13945 400-AZIU	13945 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1
13945 400-BBOZ	13945 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1
13945 400-BBPN	13945 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1
13945 400-BBPZ	13945 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1
13945 400-BBOE	13945 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
13945 400-BBOP	13945 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1
13945 400-BBOZ	13945 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
13945 400-BBRH	13945 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1
13945 400-BCLR	13945 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1
13945 400-BCLW	13945 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1
13945 400-BCMG	13945 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1
13945 400-BCMP	13945 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1
13945 400-BCMS	13945 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1
13945 400-BCNJ	13945 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
13945 400-BCNN	13945 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1
13945 400-BCOD	13945 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1
13945 400-BDGY	13945 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
13945 400-BDHR	13945 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug PM5-M Dr, 10 DWPD,	\$1,174	Each	20%	\$1,420	Other	DC1
13945 400-BDIB	13945 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1
13945 400-BDIE	13945 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1
13945 400-BDIL	13945 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1
13945 400-BDPC	13945 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1
13945 400-BDPP	13945 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1
13945 400-BDPO	13945 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1
13945 400-BDPS	13945 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1
13945 400-BDQI	13945 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1
13945 400-BDQJ	13945 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1
13945 400-BDOS	13945 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1
13945 400-BDOU	13945 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1
13945 400-BDUC	13945 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
13945 400-BDUD	13945 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1
13945 400-BDUK	13945 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1
13945 400-BDUO	13945 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
13945 400-BDUX	13945 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3, DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1
13945 400-BDVG	13945 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3, DWPD, 5256	\$2,608	Each	20%	\$2,087	Other	DC1
13945 400-BDWW	13945 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1
13945 400-BDWE	13945 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$844	Each	20%	\$675	Other	DC1
13945 400-BEDQ	13945 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1
13945 400-BEDX	13945 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1
13945 400-BEEB	13945 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
13945 400-BEEG	13945 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1
13945 400-BEEL	13945 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1
13945 400-BEEN	13945 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
13945 400-BEGI	13945 400-BEGI	PowerEdge Servers	2.4TB 10k 512e SAS ISE 12Gbps 2.5in Hot Plug Hard Drive, CUS Kit	\$1,171	Each	20%	\$936	Other	DC1
13945 400-BEJD	13945 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1
13945 400-BEKN	13945 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1
13945 400-BENN	13945 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1
13945 400-BENU	13945 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$3,247	Each	20%	\$2,597	Other	DC1
13945 400-BEPH	13945 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V,3	\$9,424	Each	20%	\$7,539	Other	DC1
13945 400-BEPO	13945 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1
13945 400-BEOG	13945 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
13945 400-BERF	13945 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13945 400-BERK	13945 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
13945 400-BFCI	13945 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1
13945 400-BFEK	13945 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
13945 400-BFEP	13945 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
13945 400-BFPF	13945 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1
13945 400-BFQL	13945 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1
13945 400-BFQT	13945 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
13945 400-BFQW	13945 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1
13945 400-BFSG	13945 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1
13945 400-BFSO	13945 400-BFSO	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$3,224	Each	20%	\$4,179	Other	DC1
13945 400-BFST	13945 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1
13945 400-BFVP	13945 400-BFVP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%	\$2,597	Other	DC1
13945 400-BFWQ	13945 400-BFWQ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$9,424	Each	20%	\$7,539	Other	DC1
13945 400-BFYB	13945 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1
13945 400-BFZL	13945 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1
13945 400-BGJV	13945 400-BGJV	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1
13945 400-BGKB	13945 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1
13945 400-BGWU	13945 400-BGWU	PowerEdge Servers	15.36TB NVMe Read Intensive 3D TLC NAND Flash, 2.5in U.2 Drive, Micron 9300 Pro,	\$9,174	Each	20%	\$7,339	Other	DC1
13945 400-BHDD	13945 400-BHDD	PowerEdge Servers	7.68TB NVMe Read Intensive TLC 3D NAND Flash, 2.5in Drive, Micron 9300 Pro CUS	\$5,478	Each	20%	\$4,382	Other	DC1
13945 400-BHFM	13945 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1
13945 400-BHHz	13945 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1
13945 400-BHIL	13945 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1
13945 400-BHJF	13945 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1
13945 400-BHKH	13945 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1
13945 400-BHKM	13945 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1
13945 400-BHFT	13945 400-BHFT	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10K 512n 2.5in with 3.5in HYB CARR Hot-Plug, CUS	\$614	Each	20%	\$491	Other	DC1
13945 400-BHFW	13945 400-BHFW	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10K 512n 2.5in Hot-Plug, CUS Kit	\$602	Each	20%	\$481	Other	DC1
13945 400-BIGX	13945 400-BIGX	PowerEdge Servers	Single Chipset SATA 480GB M.2 SSD, XRD, CK	\$854	Each	20%	\$683	Other	DC1
13945 400-BIIT	13945 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1
13945 400-BKEY	13945 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1
13945 400-BKFC	13945 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1
13945 400-BKFK	13945 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1
13945 400-BKFL	13945 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1
13945 400-BKFR	13945 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1
13945 400-BKGZ	13945 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1
13945 400-BLCK	13945 400-BLCK	PowerEdge Servers	480GB.2E.IT06.M.2 Single Stck, CK	\$755	Each	20%	\$604	Other	DC1
13945 400-BLCL	13945 400-BLCL	PowerEdge Servers	240GB.2E.IT06.M.2 Single Stck, CK	\$546	Each	20%	\$437	Other	DC1
13945 400-BLFB	13945 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1
13945 401-ABHQ	13945 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1
13945 401-ABHS	13945 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1
13945 401-ABHX	13945 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1
13945 401-ABHY	13945 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1
13945 403-BBLR	13945 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
13945 403-BBLS	13945 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,556	Each	20%	\$1,204	Other	DC1
13945 403-BBLZ	13945 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
13945 403-BBMF	13945 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
13945 403-BBMH	13945 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
13945 403-BBMT	13945 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
13945 403-BBMU	13945 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
13945 403-BBMV	13945 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
13945 403-BCCE	13945 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
13945 403-BCCH	13945 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
13945 403-BCHD	13945 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
13945 403-BCHE	13945 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1
13945 403-BCLH	13945 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
13945 403-BCLI	13945 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
13945 403-BCMD	13945 403-BCMD	PowerEdge Servers	BOSS-S2 controller card, Customer Kit	\$261	Each	20%	\$209	Other	DC1
13945 405-AAZD	13945 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1
13945 405-AAES	13945 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
13945 405-AAHZ	13945 405-AAHZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1
13945 405-AAAN	13945 405-AAAN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1
13945 405-AAWE	13945 405-AAWE	PowerEdge Servers	PERC H745 Controller, Front, Customer Kit	\$1,017	Each	20%	\$814	Other	DC1
13945 405-AAWF	13945 405-AAWF	PowerEdge Servers	PERC H345 Controller, Front, Customer Kit	\$446	Each	20%	\$357	Other	DC1
13945 405-AAWG	13945 405-AAWG	PowerEdge Servers	HBA345 Controller, Front, Customer Kit	\$433	Each	20%	\$346	Other	DC1
13945 405-AAWS	13945 405-AAWS	PowerEdge Servers	PERC H745 Controller Adapter, Customer Kit	\$1,263	Each	20%	\$1,010	Other	DC1
13945 405-AAVV	13945 405-AAVV	PowerEdge Servers	PERC H345 Controller, Adapter, Customer Kit	\$497	Each	20%	\$398	Other	DC1
13945 405-AAVW	13945 405-AAVW	PowerEdge Servers	HBA345 Controller Adapter, Customer Kit	\$497	Each	20%	\$398	Other	DC1
13945 405-AAXN	13945 405-AAXN	PowerEdge Servers	PERC H755N Front, CK	\$1,692	Each	20%	\$1,354	Other	DC1
13945 405-AAXO	13945 405-AAXO	PowerEdge Servers	PERC H755 SAS Front, CK	\$1,665	Each	20%	\$1,332	Other	DC1
13945 405-AAXT	13945 405-AAXT	PowerEdge Servers	PERC H755 Adapter, CK	\$1,685	Each	20%	\$1,348	Other	DC1
13945 405-AAXX	13945 405-AAXX	PowerEdge Servers	Dell HBA355i Adapter, CK	\$857	Each	20%	\$686	Other	DC1
13945 406-BBMQ	13945 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
13945 406-BBMR	13945 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
13945 406-BBQE	13945 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
13945 406-BBQG	13945 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
13945 407-BBZU	13945 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
13945 407-BCBN	13945 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13945 407-BCEX	13945 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSF28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
13945 407-BCHI	13945 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
13945 412-AASU	13945 412-AASU	PowerEdge Servers	L-type Heatsink CPU1 R6525 CK	\$57	Each	20%	\$45	Other	DC1	
13945 412-AASV	13945 412-AASV	PowerEdge Servers	Standard Heatsink R6525 CK	\$32	Each	20%	\$26	Other	DC1	
13945 412-AASW	13945 412-AASW	PowerEdge Servers	L-type Heatsink CPU2 R6525 CK	\$57	Each	20%	\$45	Other	DC1	
13945 429-ABJV	13945 429-ABJV	PowerEdge Servers	8X DVD-ROM, USB, External, Customer Kit	\$57	Each	20%	\$46	Other	DC1	
13945 450-ACGM	13945 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
13945 450-ACGZ	13945 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
13945 450-ACHH	13945 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
13945 450-ACSI	13945 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1	
13945 450-AECT	13945 450-AECT	PowerEdge Servers	Power Cord, C20 to C19, PDU Style,16A, 250V, 2ft (0.6m),CusKit	\$30	Each	20%	\$16	Other	DC1	
13945 450-AECU	13945 450-AECU	PowerEdge Servers	Power Cord C19/20 2.5M (Qty 1) Kit	\$20	Each	20%	\$16	Other	DC1	
13945 450-AEJZ	13945 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	DC1	
13945 450-AEMY	13945 450-AEMY	PowerEdge Servers	KIT- Power Cord, 250V,2ft,C19/C20,US	\$23	Each	20%	\$19	Other	DC1	
13945 450-AESZ	13945 450-AESZ	PowerEdge Servers	Kit - Jumper Cord 250V,16A,2FT,C19/C20	\$22	Each	20%	\$18	Other	DC1	
13945 450-AEVX	13945 450-AEVX	PowerEdge Servers	Kit - Jumper cord 250V,16A,8FT,C20/C19/For Phillipines, Guam, Taiwan, Thailand,	\$17	Each	20%	\$14	Other	DC1	
13945 450-AFFY	13945 450-AFFY	PowerEdge Servers	Power Cord, 250V, 16A, NBR14136 to C19, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
13945 450-AIYU	13945 450-AIYU	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 1400W, Customer Kit	\$388	Each	20%	\$310	Other	DC1	
13945 450-AIYX	13945 450-AIYX	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 800W, Customer Kit	\$247	Each	20%	\$198	Other	DC1	
13945 450-AJPV	13945 450-AJPV	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0) 2400W Customer Kit	\$628	Each	20%	\$502	Other	DC1	
13945 461-AAHB	13945 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	DC1	
13945 461-AAHK	13945 461-AAHK	PowerEdge Servers	Trusted Platform Module 2.0, Customer kit	\$118	Each	20%	\$95	Other	DC1	
13945 470-AAVG	13945 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13945 470-AAVH	13945 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13945 470-AAVJ	13945 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13945 470-AAVD	13945 470-AAVD	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
13945 470-AAVR	13945 470-AAVR	PowerEdge Servers	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
13945 470-AAWN	13945 470-AAWN	PowerEdge Servers	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
13945 470-AAXG	13945 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
13945 470-ABGL	13945 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
13945 470-ABOD	13945 470-ABOD	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1	
13945 470-ACEU	13945 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1	
13945 470-ACEX	13945 470-ACEX	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1	
13945 470-ACEY	13945 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1	
13945 470-ACFB	13945 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1	
13945 489-BBEE	13945 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1	
13945 490-BDIG	13945 490-BDIG	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1	
13945 490-BENS	13945 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1	
13945 490-BEYM	13945 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1	
13945 490-BFLB	13945 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1	
13945 490-BFRS	13945 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1	
13945 490-BFRT	13945 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1	
13945 490-BFSD	13945 490-BFSD	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1	
13945 490-BFYG	13945 490-BFYG	PowerEdge Servers	R7525 Half Length Accelerator Conversion Kit Customer Install	\$1,938	Each	20%	\$1,550	Other	DC1	
13945 490-BFVH	13945 490-BFVH	PowerEdge Servers	R7525 Full Length Accelerator Conversion Kit Customer Install	\$1,923	Each	20%	\$1,538	Other	DC1	
13945 490-BGVF	13945 490-BGVF	PowerEdge Servers	NVIDIA Ampere A100, PCIe, 250W, 40GB Passive, Double Wide, Full Height GPU	\$22,050	Each	20%	\$17,640	Other	DC1	
13945 528-BDXH	13945 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1	
13945 528-BDXJ	13945 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1	
13945 528-BDXK	13945 528-BDXK	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1	
13945 528-BFSN	13945 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
13945 540-BBDS	13945 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
13945 540-BBDV	13945 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
13945 540-BBGX	13945 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13945 540-BBHB	13945 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13945 540-BBIV	13945 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
13945 540-BBIV	13945 540-BBIV	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
13945 540-BBML	13945 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
13945 540-BBUO	13945 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
13945 540-BBUP	13945 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
13945 540-BBVM	13945 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
13945 540-BBVN	13945 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$844	Each	20%	\$675	Other	DC1	
13945 540-BBYG	13945 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$787	Each	20%	\$630	Other	DC1	
13945 540-BBYI	13945 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1	
13945 540-BBZN	13945 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
13945 540-BBZO	13945 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
13945 540-BCCN	13945 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
13945 540-BCDG	13945 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
13945 540-BCIV	13945 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1	
13945 540-BCIW	13945 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
13945 540-BCNI	13945 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
13945 540-BCNJ	13945 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
13945 540-BCNK	13945 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%	\$2,365	Other	DC1	
13945 540-BCNL	13945 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%	\$2,578	Other	DC1	
13945 540-BCNN	13945 540-BCNN	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	DC1	
13945 540-BCNO	13945 540-BCNO	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$681	Each	20%	\$545	Other	DC1	
13945 540-BCNP	13945 540-BCNP	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile Customer	\$746	Each	20%	\$597	Other	DC1	
13945 540-BCNQ	13945 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%	\$591	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13945 540-BCNR	13945 540-BCNR	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Height Customer	\$746	Each	20%	\$597	Other	DC1
13945 540-BCNS	13945 540-BCNS	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Profile	\$681	Each	20%	\$545	Other	DC1
13945 540-BCOP	13945 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%	\$571	Other	DC1
13945 540-BCOQ	13945 540-BCOQ	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%	\$362	Other	DC1
13945 540-BCOR	13945 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%	\$412	Other	DC1
13945 540-BCOS	13945 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187	Each	20%	\$149	Other	DC1
13945 540-BCOT	13945 540-BCOT	PowerEdge Servers	Intel i350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%	\$316	Other	DC1
13945 540-BCOU	13945 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%	\$345	Other	DC1
13945 540-BCOV	13945 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%	\$462	Other	DC1
13945 540-BCOW	13945 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642	Each	20%	\$514	Other	DC1
13945 540-BCOX	13945 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$592	Each	20%	\$466	Other	DC1
13945 540-BCOY	13945 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%	\$542	Other	DC1
13945 540-BCRY	13945 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%	\$782	Other	DC1
13945 540-BCSC	13945 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014	Each	20%	\$811	Other	DC1
13945 540-BCSE	13945 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%	\$651	Other	DC1
13945 540-BCSG	13945 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694	Each	20%	\$555	Other	DC1
13945 540-BCSH	13945 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784	Each	20%	\$627	Other	DC1
13945 540-BCWG	13945 540-BCWG	PowerEdge Servers	Mellanox ConnectX-5 EN Dual-Port 100GbE QSFP28 PCIe 3.0 x16 Network Adapter,	\$2,755	Each	20%	\$2,204	Other	DC1
13945 540-BCXM	13945 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
13945 540-BCXP	13945 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1
13945 623-BBCT	13945 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1
13945 623-BBCU	13945 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155	Each	20%	\$924	Other	DC1
13945 623-BBCV	13945 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1
13945 623-BBCW	13945 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1
13945 623-BBCX	13945 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,780	Other	DC1
13945 623-BBCY	13945 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$590	Each	20%	\$464	Other	DC1
13945 623-BB0Z	13945 623-BB0Z	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1
13945 623-BB0B	13945 623-BB0B	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1
13945 623-BB0C	13945 623-BB0C	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1
13945 623-BB0D	13945 623-BB0D	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1
13945 770-BBIO	13945 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1
13945 770-BBKW	13945 770-BBKW	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm (Kit)	\$97	Each	20%	\$77	Other	DC1
13945 770-BCIR	13945 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Stub-In Rails, CK	\$124	Each	20%	\$99	Other	DC1
13945 770-BDSK	13945 770-BDSK	PowerEdge Servers	2U Cable Management Arm, Customer Kit	\$61	Each	20%	\$49	Other	DC1
12850 210-AQJP	12850 210-AQJP	PowerEdge Servers	PowerEdge R840 Server	\$4,646	Each	20%	\$3,717	Other	DC1
12850 210-ARCO	12850 210-ARCO	PowerEdge Servers	PowerEdge R840 Server, DSS	\$4,646	Each	20%	\$3,717	Other	DC1
12850 338-BLNN	12850 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1
12850 338-BLNO	12850 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1
12850 338-BLNU	12850 338-BLNU	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12850 338-BRVI	12850 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1
12850 338-BRVK	12850 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12850 338-BRVL	12850 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1
12850 338-BRVP	12850 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1
12850 338-BRWQ	12850 338-BRWQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,680	Each	20%	\$6,180	Other	DC1
12850 338-BRVS	12850 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12850 338-BSDJ	12850 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12850 338-BSDK	12850 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1
12850 338-BSDM	12850 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1
12850 338-BSGK	12850 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12850 338-BSGX	12850 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1
12850 338-BSGY	12850 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1
12850 338-BSGZ	12850 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1
12850 338-BSHC	12850 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1
12850 338-BSHE	12850 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1
12850 338-BSHO	12850 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1
12850 338-BSHP	12850 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1
12850 338-BSHV	12850 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1
12850 338-BSHX	12850 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1
12850 338-BSIJ	12850 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1
12850 338-BSIR	12850 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.9G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1
12850 338-BSIT	12850 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,176	Each	20%	\$20,140	Other	DC1
12850 338-BSVX	12850 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1
12850 338-BT SX	12850 338-BT SX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12850 338-BT SY	12850 338-BT SY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1
12850 338-BT SZ	12850 338-BT SZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1
12850 338-BT TC	12850 338-BT TC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1
12850 338-BT TD	12850 338-BT TD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1
12850 338-BT TE	12850 338-BT TE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12850 338-BT WG	12850 338-BT WG	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%	\$16,535	Other	DC1
12850 338-BT WR	12850 338-BT WR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1
12850 338-BT WW	12850 338-BT WW	PowerEdge Servers	Intel Xeon Gold 5218M 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1
12850 345-BBEZ	12850 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1
12850 345-BBFB	12850 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1
12850 350-BBRC	12850 350-BBRC	PowerEdge Servers	Quick Sync 2 (At-the-box mgmt) for PowerEdge R840, Customer Kit	\$124	Each	20%	\$99	Other	DC1
12850 370-AEIJ	12850 370-AEIJ	PowerEdge Servers	NV DIMM Battery Back-up and Cable for PowerEdge R840, Customer Kit	\$285	Each	20%	\$228	Other	DC1
12850 370-AEIK	12850 370-AEIK	PowerEdge Servers	NV DIMM Battery Back-up and Cable, No GPU, PowerEdge R840, Customer Kit	\$284	Each	20%	\$227	Other	DC1
12850 400-ADTI	12850 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12850 400-AZIH	12850 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1
12850 400-BBPN	12850 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1
12850 400-BBQP	12850 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1
12850 400-BBQZ	12850 400-BBQZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
12850 400-BCLW	12850 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1
12850 400-BCMP	12850 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1
12850 400-BCMS	12850 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$8,042	Each	20%	\$6,433	Other	DC1
12850 400-BCNN	12850 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1
12850 400-BDGY	12850 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
12850 400-BDHR	12850 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1
12850 400-BDIL	12850 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1
12850 400-BDQP	12850 400-BDQP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1
12850 400-BDQI	12850 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1
12850 400-BDQS	12850 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1
12850 400-BDOU	12850 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1
12850 400-BDUJ	12850 400-BDUJ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1
12850 400-BDUO	12850 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
12850 400-BDUX	12850 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1
12850 400-BDWE	12850 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1
12850 400-BEDQ	12850 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1
12850 400-BEDX	12850 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1
12850 400-BEEB	12850 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
12850 400-BEEG	12850 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1
12850 400-BEEL	12850 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1
12850 400-BEEN	12850 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
12850 400-BEIG	12850 400-BEIG	PowerEdge Servers	2.4TB 10k 512e SAS 15E 12Gbps 2.5in Hot Plug Hard Drive, CUS Kit	\$1,171	Each	20%	\$936	Other	DC1
12850 400-BEJD	12850 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1
12850 400-BEJG	12850 400-BEJG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V 3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
12850 400-BERF	12850 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V 3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1
12850 400-BERK	12850 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
12850 400-BFCI	12850 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1
12850 400-BFEK	12850 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
12850 400-BFEP	12850 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
12850 400-BFPF	12850 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1
12850 400-BFQW	12850 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1
12850 400-BFYB	12850 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1
12850 400-BFZC	12850 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1
12850 400-BGBO	12850 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1
12850 400-BGKB	12850 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PMS-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1
12850 400-BGKQ	12850 400-BGKQ	PowerEdge Servers	480GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug drive, PMS-V, 1 DWPD 2628	\$1,482	Each	20%	\$1,185	Other	DC1
12850 400-BGKZ	12850 400-BGKZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512	\$3,775	Each	20%	\$3,020	Other	DC1
12850 400-BHDD	12850 400-BHDD	PowerEdge Servers	7.68TB NVMe Read Intensive TLC 3D NAND Flash, 2.5in Dvme, Micron 9300 Pro CUS	\$5,478	Each	20%	\$4,382	Other	DC1
12850 400-BHIL	12850 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HG6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1
12850 400-BHKH	12850 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HG6-R, 3 DBW 10512	\$2,363	Each	20%	\$1,892	Other	DC1
12850 400-BIIT	12850 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1
12850 400-BKEY	12850 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1
12850 400-BKFC	12850 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1
12850 400-BKFK	12850 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1
12850 400-BKFL	12850 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1
12850 400-BKFR	12850 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1
12850 400-BKGZ	12850 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1
12850 403-BBLR	12850 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
12850 403-BBLS	12850 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
12850 403-BBLZ	12850 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
12850 403-BBMF	12850 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
12850 403-BBMH	12850 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12850 403-BBMT	12850 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12850 403-BBMU	12850 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12850 403-BBMV	12850 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12850 403-BBNZ	12850 403-BBNZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1
12850 403-BCCE	12850 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,696	Each	20%	\$2,077	Other	DC1
12850 403-BCGH	12850 403-BCGH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
12850 403-BCHD	12850 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12850 403-BCHE	12850 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1
12850 403-BCLH	12850 403-BCLH	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
12850 403-BCLI	12850 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
12850 405-AAZD	12850 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1
12850 405-AAES	12850 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
12850 405-AAMV	12850 405-AAMV	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1
12850 405-AMMY	12850 405-AMMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1
12850 405-AMMZ	12850 405-AMMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1
12850 405-ANNN	12850 405-ANNN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1
12850 406-BBEK	12850 406-BBEK	PowerEdge Servers	QLogic 2562 Dual Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,596	Each	20%	\$1,277	Other	DC1
12850 406-BBEL	12850 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1
12850 406-BBEV	12850 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,161	Each	20%	\$929	Other	DC1
12850 406-BBGR	12850 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
12850 406-BBGX	12850 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,301	Each	20%	\$1,041	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12850 406-BBHB	12850 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1
12850 406-BBHC	12850 406-BBHC	PowerEdge Servers	Qlogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1
12850 406-BBHD	12850 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1
12850 406-BBLF	12850 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
12850 406-BBLH	12850 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1
12850 406-BBMQ	12850 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12850 406-BBMR	12850 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12850 406-BBQE	12850 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12850 406-BBQG	12850 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12850 407-BBGM	12850 407-BBGM	PowerEdge Servers	QLogic Transceiver, SFP+, 10Gb, Short-Range, for use in QLogic 8152/8262 CNA only,	\$384	Each	20%	\$307	Other	DC1
12850 407-BBOP	12850 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12850 407-BBOS	12850 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12850 407-BBOU	12850 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12850 407-BBOZ	12850 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12850 407-BBOD	12850 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex Ocm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12850 407-BBVJ	12850 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12850 407-BBWK	12850 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12850 407-BBZM	12850 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12850 407-BBZS	12850 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12850 407-BBZU	12850 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12850 407-BBZV	12850 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12850 407-BCBF	12850 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12850 407-BCBK	12850 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12850 407-BCBN	12850 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
12850 407-BCEX	12850 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12850 407-BCHJ	12850 407-BCHJ	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12850 412-AAPH	12850 412-AAPH	PowerEdge Servers	2 CPU (GPU Ready) for PowerEdge R840, Customer Kit	\$82	Each	20%	\$65	Other	DC1
12850 412-AAPI	12850 412-AAPI	PowerEdge Servers	2 CPU (No GPU), PowerEdge R840, Customer Kit	\$106	Each	20%	\$85	Other	DC1
12850 429-AAOX	12850 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12850 429-ABHH	12850 429-ABHH	PowerEdge Servers	DVD +/-RW, SATA, Internal for PowerEdge R840, Customer Kit	\$62	Each	20%	\$50	Other	DC1
12850 429-ABHI	12850 429-ABHI	PowerEdge Servers	DVD ROM, SATA, Internal for PowerEdge R840, Customer Kit	\$62	Each	20%	\$50	Other	DC1
12850 450-ACGM	12850 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15C13	\$25	Each	20%	\$20	Other	DC1
12850 450-ACGZ	12850 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
12850 450-ACHI	12850 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
12850 450-ACSI	12850 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1
12850 450-AEBL	12850 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1
12850 450-AEJZ	12850 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	DC1
12850 450-AEPB	12850 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1
12850 450-AJRP	12850 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+), 750W,CusKit	\$193	Each	20%	\$154	Other	DC1
12850 470-AAVG	12850 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12850 470-AAVH	12850 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12850 470-AAVJ	12850 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12850 470-AAVO	12850 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12850 470-AAVR	12850 470-AAVR	PowerEdge Servers	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12850 470-AAWE	12850 470-AAWE	PowerEdge Servers	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12850 470-AAWN	12850 470-AAWN	PowerEdge Servers	Dell Networking Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12850 470-AAXG	12850 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12850 470-AAXH	12850 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12850 470-ACZW	12850 470-ACZW	PowerEdge Servers	PowerEdge R840 GPU 12 Volt dongle only, Customer Install	\$15	Each	20%	\$12	Other	DC1
12850 489-BBCJ	12850 489-BBCJ	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1
12850 489-BBEE	12850 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1
12850 489-BBFH	12850 489-BBFH	PowerEdge Servers	Intel PAC D5005, 32GB, 215W, Double Wide, Full Height, QSFP28 FPGA Customer	\$14,295	Each	20%	\$11,436	Other	DC1
12850 490-BENS	12850 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1
12850 490-BENW	12850 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1
12850 490-BEOB	12850 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1
12850 490-BFRT	12850 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
12850 528-BDXH	12850 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
12850 528-BDXJ	12850 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
12850 528-BDXK	12850 528-BDXK	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
12850 528-BFSK	12850 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14C, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
12850 528-BFSN	12850 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1
12850 540-BBDR	12850 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1
12850 540-BBDS	12850 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1
12850 540-BBDV	12850 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
12850 540-BBDW	12850 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1
12850 540-BBGR	12850 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
12850 540-BBGW	12850 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1
12850 540-BBGX	12850 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12850 540-BBGY	12850 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1
12850 540-BBGZ	12850 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1
12850 540-BBHB	12850 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12850 540-BBHF	12850 540-BBHF	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Network Daughter Card,CusKit	\$492	Each	20%	\$393	Other	DC1
12850 540-BBHG	12850 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card,CusKit	\$182	Each	20%	\$145	Other	DC1
12850 540-BBHJ	12850 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,CusKit	\$642	Each	20%	\$514	Other	DC1
12850 540-BBIV	12850 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
12850 540-BBIW	12850 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12850 540-BBKI	12850 540-BBKI	PowerEdge Servers	Mellanox ConnectX-3, Single Port, VPI, FDR, QSFP+ Adapter, LP Customer Install	\$1,997	Each	20%	\$1,598	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12850 540-BBML	12850 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$555	Other	DC1	
12850 540-BBOZ	12850 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%		\$774	Other	DC1	
12850 540-BBPC	12850 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%		\$374	Other	DC1	
12850 540-BBPN	12850 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%		\$774	Other	DC1	
12850 540-BBRG	12850 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%		\$680	Other	DC1	
12850 540-BBRH	12850 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
12850 540-BBRK	12850 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%		\$680	Other	DC1	
12850 540-BBRN	12850 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
12850 540-BBUN	12850 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%		\$513	Other	DC1	
12850 540-BBUO	12850 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%		\$571	Other	DC1	
12850 540-BBUP	12850 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%		\$641	Other	DC1	
12850 540-BBUQ	12850 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%		\$494	Other	DC1	
12850 540-BBUR	12850 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%		\$470	Other	DC1	
12850 540-BBUS	12850 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%		\$507	Other	DC1	
12850 540-BBUU	12850 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%		\$1,989	Other	DC1	
12850 540-BBVB	12850 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%		\$1,055	Other	DC1	
12850 540-BBVC	12850 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%		\$689	Other	DC1	
12850 540-BBVD	12850 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%		\$555	Other	DC1	
12850 540-BBVL	12850 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%		\$513	Other	DC1	
12850 540-BBVM	12850 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%		\$571	Other	DC1	
12850 540-BBVN	12850 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
12850 540-BBVP	12850 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%		\$1,055	Other	DC1	
12850 540-BBVR	12850 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%		\$1,989	Other	DC1	
12850 540-BCBQ	12850 540-BCBQ	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$335	Each	20%		\$268	Other	DC1	
12850 540-BCCN	12850 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$834	Each	20%		\$707	Other	DC1	
12850 540-BCDG	12850 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$894	Each	20%		\$707	Other	DC1	
12850 540-BCDI	12850 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%		\$1,854	Other	DC1	
12850 540-BCDJ	12850 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%		\$1,854	Other	DC1	
12850 540-BCHD	12850 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%		\$738	Other	DC1	
12850 540-BCHF	12850 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%		\$942	Other	DC1	
12850 540-BCHH	12850 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%		\$942	Other	DC1	
12850 540-BCIV	12850 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%		\$2,134	Other	DC1	
12850 540-BCIW	12850 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%		\$2,134	Other	DC1	
12850 540-BCNI	12850 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%		\$624	Other	DC1	
12850 540-BCNJ	12850 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%		\$624	Other	DC1	
12850 540-BCPC	12850 540-BCPC	PowerEdge Servers	SolarFlare XtremeScaleX2522 PLUS 10/25GbE PCIe Dual Port SFP28, UltraLow	\$4,873	Each	20%		\$3,898	Other	DC1	
12850 540-BCXM	12850 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%		\$2,108	Other	DC1	
12850 540-BCXP	12850 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%		\$2,115	Other	DC1	
12850 555-BCKL	12850 555-BCKL	PowerEdge Servers	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801	Each	20%		\$641	Other	DC1	
12850 555-BCKM	12850 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%		\$433	Other	DC1	
12850 555-BDXX	12850 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%		\$538	Other	DC1	
12850 555-BDXZ	12850 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%		\$482	Other	DC1	
12850 555-BDYZ	12850 555-BDYZ	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$696	Each	20%		\$557	Other	DC1	
12850 555-BDYE	12850 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%		\$674	Other	DC1	
12850 555-BDYG	12850 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%		\$787	Other	DC1	
12850 623-BBCT	12850 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%		\$47	Other	DC1	
12850 623-BBCU	12850 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155	Each	20%		\$924	Other	DC1	
12850 623-BBVC	12850 623-BBVC	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%		\$39	Other	DC1	
12850 623-BBCW	12850 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%		\$352	Other	DC1	
12850 623-BBXC	12850 623-BBXC	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%		\$1,760	Other	DC1	
12850 623-BBXY	12850 623-BBXY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%		\$464	Other	DC1	
12850 623-BB CZ	12850 623-BB CZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%		\$2,320	Other	DC1	
12850 623-BBDB	12850 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%		\$232	Other	DC1	
12850 623-BBDC	12850 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%		\$712	Other	DC1	
12850 623-BBDD	12850 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%		\$176	Other	DC1	
12850 631-ABVH	12850 631-ABVH	PowerEdge Servers	OpenManage DVD Kit,PowerEdge R840,Customer Kit	\$3	Each	20%		\$3	Other	DC1	
12850 750-ABHC	12850 750-ABHC	PowerEdge Servers	USB 3.0 for PowerEdge R840, Customer Kit	\$69	Each	20%		\$55	Other	DC1	
12850 770-BCUG	12850 770-BCUG	PowerEdge Servers	2U Combo Drop-In/Stub-In Rail, Customer Kit	\$152	Each	20%		\$122	Other	DC1	
12229 210-AKVP	12229 210-AKVP	PowerEdge Servers	PowerEdge R940 Server	\$5,717	Each	20%		\$4,574	Other	DC1	
12229 210-ANGV	12229 210-ANGV	PowerEdge Servers	PowerEdge R940 Server - DSS RESTRICTED	\$5,717	Each	20%		\$4,574	Other	DC1	
12229 338-BLNB	12229 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%		\$2,841	Other	DC1	
12229 338-BLNE	12229 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%		\$3,029	Other	DC1	
12229 338-BLNG	12229 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%		\$3,376	Other	DC1	
12229 338-BLNH	12229 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%		\$3,539	Other	DC1	
12229 338-BLNI	12229 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%		\$3,932	Other	DC1	
12229 338-BLNJ	12229 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%		\$4,178	Other	DC1	
12229 338-BLNL	12229 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%		\$3,909	Other	DC1	
12229 338-BLNM	12229 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%		\$4,711	Other	DC1	
12229 338-BLNP	12229 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%		\$4,912	Other	DC1	
12229 338-BLNQ	12229 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%		\$5,369	Other	DC1	
12229 338-BLNR	12229 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%		\$5,843	Other	DC1	
12229 338-BLNS	12229 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%		\$5,664	Other	DC1	
12229 338-BLNT	12229 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%		\$7,516	Other	DC1	
12229 338-BLNW	12229 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%		\$9,417	Other	DC1	
12229 338-BLNX	12229 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%		\$15,998	Other	DC1	
12229 338-BLTX	12229 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%		\$1,954	Other	DC1	
12229 338-BLTZ	12229 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%		\$2,037	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12229 338-BLUB	12229 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12229 338-BRVI	12229 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
12229 338-BRVK	12229 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12229 338-BRVL	12229 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12229 338-BRPV	12229 338-BRPV	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
12229 338-BRVQ	12229 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
12229 338-BRV5	12229 338-BRV5	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12229 338-BSDJ	12229 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12229 338-BSDK	12229 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12229 338-BSDM	12229 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12229 338-BSGK	12229 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12229 338-BSGX	12229 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12229 338-BSGY	12229 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
12229 338-BSGZ	12229 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12229 338-BSHC	12229 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12229 338-BSHE	12229 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12229 338-BSHO	12229 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1	
12229 338-BSHP	12229 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1	
12229 338-BSHV	12229 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12229 338-BSHX	12229 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1	
12229 338-BSIJ	12229 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12229 338-BSIR	12229 338-BSIR	PowerEdge Servers	Intel@ Xeon@ Platinum 8256 3.6G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1	
12229 338-BSIT	12229 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1	
12229 338-BSVX	12229 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1	
12229 338-BTSX	12229 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12229 338-BTSY	12229 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1	
12229 338-BTSZ	12229 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12229 338-BTTC	12229 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1	
12229 338-BTDD	12229 338-BTDD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
12229 338-BTTE	12229 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12229 338-BTWW	12229 338-BTWW	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%	\$16,535	Other	DC1	
12229 338-BTWR	12229 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1	
12229 338-BTWW	12229 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218M 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1	
12229 345-BBCL	12229 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1	
12229 345-BBEZ	12229 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
12229 345-BBF6	12229 345-BBF6	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
12229 350-BBJH	12229 350-BBJH	PowerEdge Servers	Quick Sync CK	\$233	Each	20%	\$186	Other	DC1	
12229 350-BBJK	12229 350-BBJK	PowerEdge Servers	PE R940 LCD Bezel, CK	\$146	Each	20%	\$116	Other	DC1	
12229 370-ADPE	12229 370-ADPE	PowerEdge Servers	R940 NVDIMM BBU and Cable, Cust Kit	\$250	Each	20%	\$200	Other	DC1	
12229 379-BCOH	12229 379-BCOH	PowerEdge Servers	PE R940 Processor Expansion Module for 4S CK	\$1,531	Each	20%	\$1,224	Other	DC1	
12229 379-BCZN	12229 379-BCZN	PowerEdge Servers	Processor Expansion Module (PEM) for R940 Proc Upgd, NVMe Configuration, CK	\$1,785	Each	20%	\$1,428	Other	DC1	
12229 385-BBKJ	12229 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12229 385-BBKK	12229 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12229 385-BBKL	12229 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12229 385-BBKW	12229 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual Digital License, All PowerEdge Platforms, Cust Kit	\$300	Each	20%	\$240	Other	DC1	
12229 385-BBLF	12229 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1	
12229 385-BBLH	12229 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12229 400-ADTI	12229 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
12229 400-ASDQ	12229 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12229 400-ATII	12229 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12229 400-ATIN	12229 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12229 400-ATIO	12229 400-ATIO	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
12229 400-ATJG	12229 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
12229 400-ATJL	12229 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
12229 400-ATJO	12229 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
12229 400-ATJR	12229 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
12229 400-ATJZ	12229 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
12229 400-AUNQ	12229 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
12229 400-AVHG	12229 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
12229 400-AVSS	12229 400-AVSS	PowerEdge Servers	480GB SATA M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1	
12229 400-AYVR	12229 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%	\$516	Other	DC1	
12229 400-AYVS	12229 400-AYVS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%	\$777	Other	DC1	
12229 400-AYXE	12229 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%	\$507	Other	DC1	
12229 400-AZEO	12229 400-AZEO	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 5256	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12229 400-AZER	12229 400-AZER	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 2628	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12229 400-AZEW	12229 400-AZEW	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
12229 400-AZII	12229 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1	
12229 400-BBPN	12229 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1	
12229 400-BBOE	12229 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
12229 400-BBOP	12229 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	
12229 400-BBOZ	12229 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
12229 400-BCLW	12229 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1	
12229 400-BCMP	12229 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
12229 400-BCMS	12229 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
12229 400-BCNN	12229 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
12229 400-BDGY	12229 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12229 400-BDHR	12229 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12229 400-BDIL	12229 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1
12229 400-BDPQ	12229 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1
12229 400-BDOI	12229 400-BDOI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1
12229 400-BDOS	12229 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1
12229 400-BDOU	12229 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1
12229 400-BDUD	12229 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive.S4610, CK	\$539	Each	20%	\$431	Other	DC1
12229 400-BDUO	12229 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive.S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
12229 400-BDUX	12229 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive.S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1
12229 400-BDWE	12229 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive.S4610,CK	\$844	Each	20%	\$675	Other	DC1
12229 400-BEDQ	12229 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,471	Each	20%	\$4,376	Other	DC1
12229 400-BEDX	12229 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1
12229 400-BEEB	12229 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
12229 400-BEEG	12229 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1
12229 400-BEEL	12229 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1
12229 400-BEEN	12229 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
12229 400-BEJD	12229 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1
12229 400-BENN	12229 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PMS-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1
12229 400-BEOG	12229 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
12229 400-BERF	12229 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1
12229 400-BERK	12229 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
12229 400-BFCI	12229 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1
12229 400-BFEK	12229 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
12229 400-BFEP	12229 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
12229 400-BFFP	12229 400-BFFP	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1
12229 400-BFQL	12229 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1
12229 400-BFQT	12229 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
12229 400-BFOW	12229 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1
12229 400-BFYB	12229 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1
12229 400-BFZC	12229 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1
12229 400-BGBO	12229 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1
12229 400-BGBK	12229 400-BGBK	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PMS-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1
12229 400-BHIL	12229 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1
12229 400-BHKH	12229 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1
12229 400-BIIT	12229 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1
12229 400-BKEY	12229 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1
12229 400-BKFC	12229 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1
12229 400-BKFK	12229 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1
12229 400-BKFL	12229 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1
12229 400-BKFR	12229 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1
12229 400-BKGZ	12229 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1
12229 401-ABHQ	12229 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1
12229 403-BBLS	12229 403-BBLS	PowerEdge Servers	Emulex LPa31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
12229 403-BBMF	12229 403-BBMF	PowerEdge Servers	Emulex LPa31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
12229 403-BBMU	12229 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,392	Each	20%	\$1,904	Other	DC1
12229 403-BBMV	12229 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12229 403-BCCE	12229 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
12229 403-BCCH	12229 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
12229 403-BCHD	12229 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12229 403-BCLH	12229 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
12229 403-BCLI	12229 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
12229 405-AADZ	12229 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%	\$228	Other	DC1
12229 405-AAJV	12229 405-AAJV	PowerEdge Servers	PERC HBA330 12GB Controller Adapter,CK	\$282	Each	20%	\$226	Other	DC1
12229 405-AAJW	12229 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard,CK	\$294	Each	20%	\$235	Other	DC1
12229 405-AAMV	12229 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1
12229 405-AAMX	12229 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1
12229 405-AAMY	12229 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1
12229 405-AAMZ	12229 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1
12229 405-AANM	12229 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1
12229 406-BBEK	12229 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height,CusKit	\$1,596	Each	20%	\$1,277	Other	DC1
12229 406-BBEV	12229 406-BBEV	PowerEdge Servers	QLogic 2690, Single Port 8Gb Optical Fibre Channel HBA, Full Height,CusKit	\$1,161	Each	20%	\$929	Other	DC1
12229 406-BBGR	12229 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
12229 406-BBGX	12229 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height,CusKit	\$1,301	Each	20%	\$1,041	Other	DC1
12229 406-BBLF	12229 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
12229 406-BBLH	12229 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 nNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1
12229 406-BBMR	12229 406-BBMR	PowerEdge Servers	Emulex LPa35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12229 406-BBOE	12229 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12229 407-BBGM	12229 407-BBGM	PowerEdge Servers	QLogic, Transceiver, SFP+, 10Gb, Short-Range, for use in QLogic 8152/8262 CNA only,	\$384	Each	20%	\$307	Other	DC1
12229 407-BBOP	12229 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12229 407-BBOS	12229 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12229 407-BBOU	12229 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12229 407-BBOZ	12229 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12229 407-BBQD	12229 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12229 407-BBVJ	12229 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12229 407-BBWK	12229 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12229 407-BBZM	12229 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12229 407-BBZS	12229 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12229 407-BBZU	12229 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
12229 407-BBZV	12229 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12229 407-BCBF	12229 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12229 407-BCBK	12229 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12229 407-BCBN	12229 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
12229 407-BCEX	12229 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12229 407-BCHI	12229 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12229 412-AAML	12229 412-AAML	PowerEdge Servers	Heatsink for PowerEdge R940, CK	\$48	Each	20%	\$38	Other	DC1
12229 429-AAOX	12229 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12229 450-ACGM	12229 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
12229 450-ACGZ	12229 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1
12229 450-ACHH	12229 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1
12229 450-ACSI	12229 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (6m) Power Cord, North America, CusKit	\$11	Each	20%	\$9	Other	DC1
12229 450-ADZC	12229 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1
12229 450-AEBL	12229 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1
12229 450-AECU	12229 450-AECU	PowerEdge Servers	Power Cord C19/20 2.5M (Qty 1) Kit	\$20	Each	20%	\$16	Other	DC1
12229 450-AEQO	12229 450-AEQO	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W Liteon, CusKit	\$369	Each	20%	\$295	Other	DC1
12229 450-AENT	12229 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%	\$336	Other	DC1
12229 450-AEPB	12229 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1
12229 450-AGFW	12229 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply, 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1
12229 461-AAEN	12229 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12229 461-AAER	12229 461-AAER	PowerEdge Servers	Trusted Platform Module 1.2, CK	\$24	Each	20%	\$19	Other	DC1
12229 470-AATX	12229 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12229 470-AAUB	12229 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1
12229 470-AAUD	12229 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12229 470-AAVG	12229 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$195	Each	20%	\$108	Other	DC1
12229 470-AAVH	12229 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12229 470-AAVJ	12229 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12229 470-AAVO	12229 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12229 470-AAVR	12229 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12229 470-AAWE	12229 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12229 470-AAWN	12229 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12229 470-AAXG	12229 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12229 470-AAXH	12229 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12229 470-ABBH	12229 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1
12229 470-ABBK	12229 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1
12229 470-ABBM	12229 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1
12229 470-ABGL	12229 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1
12229 470-ABLT	12229 470-ABLT	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12229 470-ABLU	12229 470-ABLU	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12229 470-ABLV	12229 470-ABLV	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12229 470-ABLZ	12229 470-ABLZ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
12229 470-ABMD	12229 470-ABMD	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
12229 470-ABMJ	12229 470-ABMJ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
12229 470-ABML	12229 470-ABML	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1
12229 470-ABPR	12229 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12229 470-ABQB	12229 470-ABQB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12229 470-ABQF	12229 470-ABQF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12229 528-BDXH	12229 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on-1 2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
12229 528-BDXI	12229 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on-1 2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
12229 528-BDXJ	12229 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on-1 2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
12229 528-BFSK	12229 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
12229 528-BFSN	12229 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1
12229 540-BBDR	12229 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12229 540-BBDS	12229 540-BBDS	PowerEdge Servers	Intel Ethernet I350 OP 1Gb Server Adapter Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
12229 540-BBFH	12229 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card, CusKit	\$580	Each	20%	\$464	Other	DC1
12229 540-BBFI	12229 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754	Each	20%	\$603	Other	DC1
12229 540-BBGX	12229 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 10Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12229 540-BBGY	12229 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
12229 540-BBGZ	12229 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
12229 540-BBHF	12229 540-BBHF	PowerEdge Servers	Intel Ethernet I350 OP 1Gb Network Daughter Card, CusKit	\$492	Each	20%	\$393	Other	DC1
12229 540-BBHG	12229 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$192	Each	20%	\$154	Other	DC1
12229 540-BBHJ	12229 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + I350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1
12229 540-BBIV	12229 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
12229 540-BBIW	12229 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12229 540-BBOZ	12229 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12229 540-BBRH	12229 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12229 540-BBRK	12229 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12229 540-BBUN	12229 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
12229 540-BBUO	12229 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
12229 540-BBUP	12229 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
12229 540-BBUQ	12229 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%	\$494	Other	DC1
12229 540-BBUR	12229 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%	\$470	Other	DC1
12229 540-BBUS	12229 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	DC1
12229 540-BBUU	12229 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12229 540-BBVV	12229 540-BBVV	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12229 540-BBVC	12229 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1
12229 540-BBVD	12229 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + I350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12229 540-BBYG	12229 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12229 540-BBYH	12229 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12229 540-BBYI	12229 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12229 540-BCDG	12229 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12229 540-BCDJ	12229 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1	
12229 540-BCHD	12229 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1	
12229 540-BCHH	12229 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12229 540-BCIV	12229 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1	
12229 540-BCNI	12229 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
12229 540-BCPK	12229 540-BCPK	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
12229 555-BCKL	12229 555-BCKL	PowerEdge Servers	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801	Each	20%	\$641	Other	DC1	
12229 555-BCKM	12229 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+ , + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1	
12229 555-BDXX	12229 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GbE SFP+ , Dual Port 1GbE, rNDC, Customer	\$673	Each	20%	\$538	Other	DC1	
12229 555-BDXZ	12229 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+ , Dual Port 1GbE, rNDC, Customer	\$603	Each	20%	\$482	Other	DC1	
12229 555-BDYD	12229 555-BDYD	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%	\$557	Other	DC1	
12229 555-BDYE	12229 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ , rNDC, Customer Install	\$842	Each	20%	\$674	Other	DC1	
12229 555-BDYG	12229 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%	\$787	Other	DC1	
12229 623-BBCT	12229 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
12229 623-BBCU	12229 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1	
12229 623-BBVC	12229 623-BBVC	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
12229 623-BBWC	12229 623-BBWC	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
12229 623-BBXC	12229 623-BBXC	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
12229 623-BBXY	12229 623-BBXY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
12229 623-BBZC	12229 623-BBZC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
12229 623-BBDB	12229 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
12229 623-BBDC	12229 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1	
12229 623-BBDD	12229 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12229 631-ABKI	12229 631-ABKI	PowerEdge Servers	OpenManage DVD Kit/PowerEdge R940, CUS	\$20	Each	20%	\$16	Other	DC1	
12229 634-BCXY	12229 634-BCXY	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1	
12229 634-BLSR	12229 634-BLSR	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1	
12229 770-BBHG	12229 770-BBHG	PowerEdge Servers	Cable Management Arm for PowerEdge Systems - Kit	\$70	Each	20%	\$56	Other	DC1	
12229 770-BCGE	12229 770-BCGE	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm,CK	\$122	Each	20%	\$97	Other	DC1	
12870 210-AOQP	12870 210-AOQP	PowerEdge Servers	PowerEdge R940xa	\$7,892	Each	20%	\$6,314	Other	DC1	
12870 210-ARCP	12870 210-ARCP	PowerEdge Servers	PowerEdge R940xa Server, DSS RESTRICTED	\$7,892	Each	20%	\$6,314	Other	DC1	
12870 338-BLNN	12870 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12870 338-BLNO	12870 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1	
12870 338-BLNU	12870 338-BLNU	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12870 338-BRVI	12870 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
12870 338-BRVK	12870 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12870 338-BRVL	12870 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12870 338-BRVP	12870 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
12870 338-BRVQ	12870 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
12870 338-BRVY	12870 338-BRVY	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12870 338-BSDJ	12870 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12870 338-BSDK	12870 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12870 338-BSDM	12870 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12870 338-BSGK	12870 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12870 338-BSGX	12870 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12870 338-BSGY	12870 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
12870 338-BSGZ	12870 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12870 338-BSHC	12870 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12870 338-BSHE	12870 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12870 338-BSHO	12870 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1	
12870 338-BSPH	12870 338-BSPH	PowerEdge Servers	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1	
12870 338-BSHV	12870 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12870 338-BSHX	12870 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1	
12870 338-BSIJ	12870 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12870 338-BSIR	12870 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1	
12870 338-BSIT	12870 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1	
12870 338-BSJX	12870 338-BSJX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1	
12870 338-BTSX	12870 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12870 338-BTSY	12870 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1	
12870 338-BTSZ	12870 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12870 338-BTTC	12870 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1	
12870 338-BTTD	12870 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
12870 338-BTTE	12870 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12870 338-BTWF	12870 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%	\$16,535	Other	DC1	
12870 338-BTWR	12870 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1	
12870 338-BTWW	12870 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1	
12870 345-BBEZ	12870 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
12870 345-BBFB	12870 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
12870 350-BBRD	12870 350-BBRD	PowerEdge Servers	PowerEdge R940xa LCD Bezel, Customer Kit	\$119	Each	20%	\$95	Other	DC1	
12870 350-BBRF	12870 350-BBRF	PowerEdge Servers	Quick Sync 2 (At-the-box mgmt), PowerEdge R940xa, Customer Kit	\$137	Each	20%	\$109	Other	DC1	
12870 370-AEIL	12870 370-AEIL	PowerEdge Servers	NV DIMM Battery Back-up and Cable, PowerEdge R940xa, Customer Kit	\$285	Each	20%	\$228	Other	DC1	
12870 400-AZIH	12870 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1	
12870 400-BBPN	12870 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1	
12870 400-BBQP	12870 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12870 400-BBOZ	12870 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	\$4,217	Each	20%	Other	DC1	
12870 400-BCLW	12870 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	\$1,812	Each	20%	Other	DC1	
12870 400-BCMP	12870 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	\$3,947	Each	20%	Other	DC1	
12870 400-BCMS	12870 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	\$6,433	Each	20%	Other	DC1	
12870 400-BCNN	12870 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	\$2,381	Each	20%	Other	DC1	
12870 400-BDGY	12870 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	\$4,331	Each	20%	Other	DC1	
12870 400-BDHR	12870 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	\$1,420	Each	20%	Other	DC1	
12870 400-BDIL	12870 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	\$2,276	Each	20%	Other	DC1	
12870 400-BDPQ	12870 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	\$506	Each	20%	Other	DC1	
12870 400-BDQI	12870 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	\$2,982	Each	20%	Other	DC1	
12870 400-BDOS	12870 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	\$1,270	Each	20%	Other	DC1	
12870 400-BDOU	12870 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	\$756	Each	20%	Other	DC1	
12870 400-BDIU	12870 400-BDIU	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	\$431	Each	20%	Other	DC1	
12870 400-BDIU	12870 400-BDIU	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	\$2,082	Each	20%	Other	DC1	
12870 400-BDIU	12870 400-BDIU	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579	\$1,263	Each	20%	Other	DC1	
12870 400-BDWE	12870 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$844	\$675	Each	20%	Other	DC1	
12870 400-BEDQ	12870 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	\$4,376	Each	20%	Other	DC1	
12870 400-BEDX	12870 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	\$8,380	Each	20%	Other	DC1	
12870 400-BEEB	12870 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	\$4,180	Each	20%	Other	DC1	
12870 400-BEEG	12870 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	\$1,233	Each	20%	Other	DC1	
12870 400-BEEL	12870 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	\$2,071	Each	20%	Other	DC1	
12870 400-BEEN	12870 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	\$3,377	Each	20%	Other	DC1	
12870 400-BEGI	12870 400-BEGI	PowerEdge Servers	2.4TB 10k 512e SAS ISE 12Gbps 2.5in Hot Plug Hard Drive, CUS Kit	\$1,171	\$936	Each	20%	Other	DC1	
12870 400-BEJD	12870 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	\$2,254	Each	20%	Other	DC1	
12870 400-BEJG	12870 400-BEJG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 5256 TBW,	\$9,417	\$7,534	Each	20%	Other	DC1	
12870 400-BERF	12870 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 21024	\$3,827	\$3,062	Each	20%	Other	DC1	
12870 400-BERK	12870 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$2,235	\$1,785	Each	20%	Other	DC1	
12870 400-BFCI	12870 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$3,887	\$3,094	Each	20%	Other	DC1	
12870 400-BFEK	12870 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	\$692	Each	20%	Other	DC1	
12870 400-BFEP	12870 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$7,916	\$6,333	Each	20%	Other	DC1	
12870 400-BFFP	12870 400-BFFP	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 10512	\$2,925	\$2,340	Each	20%	Other	DC1	
12870 400-BFOL	12870 400-BFOL	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	\$4,174	Each	20%	Other	DC1	
12870 400-BFQW	12870 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	\$1,125	Each	20%	Other	DC1	
12870 400-BFYV	12870 400-BFYV	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	\$918	Each	20%	Other	DC1	
12870 400-BFZC	12870 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	\$1,503	Each	20%	Other	DC1	
12870 400-BGBQ	12870 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	\$2,790	Each	20%	Other	DC1	
12870 400-BGKB	12870 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	\$4,732	Each	20%	Other	DC1	
12870 400-BGKQ	12870 400-BGKQ	PowerEdge Servers	480GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug drive, PM5-V, 1 DWPD 2628	\$1,482	\$1,185	Each	20%	Other	DC1	
12870 400-BHIL	12870 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	\$987	Each	20%	Other	DC1	
12870 400-BHKL	12870 400-BHKL	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-R, 3 DBW 10512	\$2,353	\$1,882	Each	20%	Other	DC1	
12870 400-BIIT	12870 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	\$8,071	Each	20%	Other	DC1	
12870 400-BKEE	12870 400-BKEE	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	\$7,429	Each	20%	Other	DC1	
12870 400-BKFC	12870 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	\$3,289	Each	20%	Other	DC1	
12870 400-BKFK	12870 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	\$2,138	Each	20%	Other	DC1	
12870 400-BKFL	12870 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	\$1,595	Each	20%	Other	DC1	
12870 400-BKFR	12870 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	\$3,020	Each	20%	Other	DC1	
12870 400-BKGD	12870 400-BKGD	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	\$6,054	Each	20%	Other	DC1	
12870 403-BBLR	12870 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	\$1,811	Each	20%	Other	DC1	
12870 403-BBLS	12870 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	\$1,204	Each	20%	Other	DC1	
12870 403-BBLZ	12870 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	\$1,204	Each	20%	Other	DC1	
12870 403-BBMF	12870 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	\$1,811	Each	20%	Other	DC1	
12870 403-BBMH	12870 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	\$1,274	Each	20%	Other	DC1	
12870 403-BBMT	12870 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	\$1,906	Each	20%	Other	DC1	
12870 403-BBMU	12870 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	\$1,906	Each	20%	Other	DC1	
12870 403-BBMV	12870 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	\$1,274	Each	20%	Other	DC1	
12870 403-BBVZ	12870 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	\$6,992	Each	20%	Other	DC1	
12870 403-BCCE	12870 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHH, AIC, PM1725b, CK	\$2,596	\$2,077	Each	20%	Other	DC1	
12870 403-BCCH	12870 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHH, AIC, PM1725b, CK	\$9,131	\$7,305	Each	20%	Other	DC1	
12870 403-BCHD	12870 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	\$125	Each	20%	Other	DC1	
12870 403-BGHE	12870 403-BGHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	\$126	Each	20%	Other	DC1	
12870 403-BCLH	12870 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,589	\$7,655	Each	20%	Other	DC1	
12870 403-BCLI	12870 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	\$2,404	Each	20%	Other	DC1	
12870 405-AAZD	12870 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	\$228	Each	20%	Other	DC1	
12870 405-AAES	12870 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	\$227	Each	20%	Other	DC1	
12870 405-AAMV	12870 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	\$266	Each	20%	Other	DC1	
12870 405-AAMY	12870 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	\$609	Each	20%	Other	DC1	
12870 405-AAMZ	12870 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	\$892	Each	20%	Other	DC1	
12870 405-AANN	12870 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	\$891	Each	20%	Other	DC1	
12870 406-BBEK	12870 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height,CusKit	\$1,596	\$1,277	Each	20%	Other	DC1	
12870 406-BBEL	12870 406-BBEL	PowerEdge Servers	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,601	\$1,281	Each	20%	Other	DC1	
12870 406-BBEV	12870 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,161	\$929	Each	20%	Other	DC1	
12870 406-BBGR	12870 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height,CusKit	\$1,806	\$1,445	Each	20%	Other	DC1	
12870 406-BBGX	12870 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height,CusKit	\$1,301	\$1,041	Each	20%	Other	DC1	
12870 406-BBHB	12870 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	\$1,445	Each	20%	Other	DC1	
12870 406-BBHC	12870 406-BBHC	PowerEdge Servers	Qlogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	\$933	Each	20%	Other	DC1	
12870 406-BBHD	12870 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	\$1,041	Each	20%	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12870 406-BBLF	12870 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
12870 406-BBLH	12870 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1
12870 406-BBMQ	12870 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12870 406-BBMR	12870 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12870 406-BBQE	12870 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12870 406-BBQG	12870 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12870 407-BBGM	12870 407-BBGM	PowerEdge Servers	QLogic, Transceiver, SFP+, 10GbE, Short-Range, for use in QLogic 8152/8262 CNA only,	\$384	Each	20%	\$307	Other	DC1
12870 407-BBOP	12870 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12870 407-BBOS	12870 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12870 407-BBOU	12870 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12870 407-BBOZ	12870 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+, SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12870 407-BBQD	12870 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12870 407-BBVJ	12870 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12870 407-BBWK	12870 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12870 407-BBZM	12870 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12870 407-BBZS	12870 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12870 407-BBZU	12870 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12870 407-BBZV	12870 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12870 407-BCBF	12870 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12870 407-BCBK	12870 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12870 407-BCBN	12870 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
12870 407-BCEX	12870 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12870 407-BCHI	12870 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12870 412-AAPG	12870 412-AAPG	PowerEdge Servers	2 CPU Heatsink, PowerEdge R940xa, Customer Kit	\$353	Each	20%	\$282	Other	DC1
12870 429-AAOX	12870 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12870 429-ABHE	12870 429-ABHE	PowerEdge Servers	DVD ROM, SATA, Internal, PowerEdge R940xa, Customer Kit	\$64	Each	20%	\$51	Other	DC1
12870 429-ABHK	12870 429-ABHK	PowerEdge Servers	DVD +RW, SATA, Internal, PowerEdge R940xa, Customer Kit	\$63	Each	20%	\$51	Other	DC1
12870 450-ACGM	12870 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V/15A/3M 5-15C13	\$25	Each	20%	\$20	Other	DC1
12870 450-ACGZ	12870 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America CusKit	\$18	Each	20%	\$15	Other	DC1
12870 450-ACHI	12870 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America CusKit	\$12	Each	20%	\$10	Other	DC1
12870 450-ACSI	12870 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America CusKit	\$11	Each	20%	\$8	Other	DC1
12870 450-AEJZ	12870 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	DC1
12870 450-AHOX	12870 450-AHOX	PowerEdge Servers	Power Supply, Non-Redundant Configuration, 1100W	\$245	Each	20%	\$196	Other	DC1
12870 450-AHPC	12870 450-AHPC	PowerEdge Servers	Power Supply, Non-Redundant Configuration, 2000W	\$409	Each	20%	\$327	Other	DC1
12870 450-AHPE	12870 450-AHPE	PowerEdge Servers	Power Supply, Redundant Configuration, 1600W	\$331	Each	20%	\$265	Other	DC1
12870 450-AHPH	12870 450-AHPH	PowerEdge Servers	Power Supply, Non-Redundant Configuration, 2400W	\$623	Each	20%	\$498	Other	DC1
12870 470-AAVG	12870 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12870 470-AAVH	12870 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12870 470-AAVJ	12870 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12870 470-AAVO	12870 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12870 470-AAVR	12870 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12870 470-AAWE	12870 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12870 470-AAVN	12870 470-AAVN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12870 470-AAVX	12870 470-AAVX	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12870 470-AAXH	12870 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12870 470-ACZJ	12870 470-ACZJ	PowerEdge Servers	USB 3.0 for PowerEdge R940xa, Customer Kit	\$67	Each	20%	\$54	Other	DC1
12870 489-BBDZ	12870 489-BBDZ	PowerEdge Servers	PowerEdge R940xa GPU 12 Volt dongle only, Customer Install	\$20	Each	20%	\$16	Other	DC1
12870 489-BBEE	12870 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1
12870 489-BBFH	12870 489-BBFH	PowerEdge Servers	Intel PAC D5005, 32GB, 215W, Double Wide, Full Height, QSFP28 FPGA Customer	\$14,295	Each	20%	\$11,436	Other	DC1
12870 490-BENW	12870 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1
12870 490-BFRT	12870 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
12870 490-BGCV	12870 490-BGCV	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,635	Each	20%	\$14,908	Other	DC1
12870 490-BGCW	12870 490-BGCW	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,065	Each	20%	\$12,852	Other	DC1
12870 528-BDXH	12870 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
12870 528-BDXI	12870 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
12870 528-BDXJ	12870 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
12870 528-BFSK	12870 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
12870 528-BFSN	12870 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1
12870 540-BBDR	12870 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12870 540-BBDS	12870 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
12870 540-BBDV	12870 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
12870 540-BBDW	12870 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
12870 540-BBGR	12870 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1
12870 540-BBGW	12870 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1
12870 540-BBGX	12870 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12870 540-BBGY	12870 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
12870 540-BBGZ	12870 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
12870 540-BBHB	12870 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12870 540-BBHF	12870 540-BBHF	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Network Daughter Card, CusKit	\$492	Each	20%	\$393	Other	DC1
12870 540-BBHG	12870 540-BBHG	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Daughter Card, CusKit	\$182	Each	20%	\$145	Other	DC1
12870 540-BBHJ	12870 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1
12870 540-BBIV	12870 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
12870 540-BBIW	12870 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12870 540-BBKI	12870 540-BBKI	PowerEdge Servers	Mellanox ConnectX-3, Single Port, VPI FDR, QSFP+ Adapter, LP Customer Install	\$1,997	Each	20%	\$1,598	Other	DC1
12870 540-BBML	12870 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
12870 540-BBOZ	12870 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12870 540-BBPC	12870 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) use drop-down		
12870 540-BBPN	12870 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967		Each	20%	\$774	Other	DC1
12870 540-BBRG	12870 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851		Each	20%	\$680	Other	DC1
12870 540-BBRH	12870 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094		Each	20%	\$875	Other	DC1
12870 540-BBRK	12870 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851		Each	20%	\$680	Other	DC1
12870 540-BBRN	12870 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094		Each	20%	\$875	Other	DC1
12870 540-BBUN	12870 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642		Each	20%	\$513	Other	DC1
12870 540-BBUO	12870 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714		Each	20%	\$571	Other	DC1
12870 540-BBUP	12870 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801		Each	20%	\$641	Other	DC1
12870 540-BBUQ	12870 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618		Each	20%	\$494	Other	DC1
12870 540-BBUR	12870 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587		Each	20%	\$470	Other	DC1
12870 540-BBUS	12870 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634		Each	20%	\$507	Other	DC1
12870 540-BBUJ	12870 540-BBUJ	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486		Each	20%	\$1,989	Other	DC1
12870 540-BBVB	12870 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319		Each	20%	\$1,055	Other	DC1
12870 540-BBVC	12870 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861		Each	20%	\$689	Other	DC1
12870 540-BBVD	12870 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + i350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694		Each	20%	\$555	Other	DC1
12870 540-BBVL	12870 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642		Each	20%	\$513	Other	DC1
12870 540-BBVM	12870 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714		Each	20%	\$571	Other	DC1
12870 540-BBVN	12870 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644		Each	20%	\$515	Other	DC1
12870 540-BBVP	12870 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319		Each	20%	\$1,055	Other	DC1
12870 540-BBVR	12870 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486		Each	20%	\$1,989	Other	DC1
12870 540-BCBQ	12870 540-BCBQ	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$335		Each	20%	\$268	Other	DC1
12870 540-BCCN	12870 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884		Each	20%	\$707	Other	DC1
12870 540-BCDG	12870 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884		Each	20%	\$707	Other	DC1
12870 540-BCDI	12870 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317		Each	20%	\$1,854	Other	DC1
12870 540-BCDJ	12870 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317		Each	20%	\$1,854	Other	DC1
12870 540-BCDH	12870 540-BCDH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922		Each	20%	\$738	Other	DC1
12870 540-BCHE	12870 540-BCHE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177		Each	20%	\$942	Other	DC1
12870 540-BCHH	12870 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177		Each	20%	\$942	Other	DC1
12870 540-BCIV	12870 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667		Each	20%	\$2,134	Other	DC1
12870 540-BCIW	12870 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667		Each	20%	\$2,134	Other	DC1
12870 540-BCNI	12870 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780		Each	20%	\$624	Other	DC1
12870 540-BCNJ	12870 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780		Each	20%	\$624	Other	DC1
12870 540-BCMK	12870 540-BCMK	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634		Each	20%	\$2,108	Other	DC1
12870 540-BCXP	12870 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644		Each	20%	\$2,115	Other	DC1
12870 555-BCKL	12870 555-BCKL	PowerEdge Servers	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801		Each	20%	\$641	Other	DC1
12870 555-BCKM	12870 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+ + i350 DP 1Gb Ethernet, Network Daughter Card,	\$542		Each	20%	\$433	Other	DC1
12870 555-BDXX	12870 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673		Each	20%	\$538	Other	DC1
12870 555-BDXZ	12870 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603		Each	20%	\$482	Other	DC1
12870 555-BDYE	12870 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696		Each	20%	\$557	Other	DC1
12870 555-BDYG	12870 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842		Each	20%	\$674	Other	DC1
12870 555-BDVT	12870 555-BDVT	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$963		Each	20%	\$787	Other	DC1
12870 623-BBCT	12870 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59		Each	20%	\$47	Other	DC1
12870 623-BBCU	12870 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019/2016 Remote Desktop Serv. User, CK	\$1,155		Each	20%	\$924	Other	DC1
12870 623-BBCV	12870 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49		Each	20%	\$39	Other	DC1
12870 623-BBCW	12870 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440		Each	20%	\$352	Other	DC1
12870 623-BBCX	12870 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200		Each	20%	\$1,760	Other	DC1
12870 623-BBCY	12870 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580		Each	20%	\$464	Other	DC1
12870 623-BBCZ	12870 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900		Each	20%	\$2,320	Other	DC1
12870 623-BBDB	12870 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290		Each	20%	\$232	Other	DC1
12870 623-BBDC	12870 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890		Each	20%	\$712	Other	DC1
12870 623-BBDD	12870 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220		Each	20%	\$176	Other	DC1
12870 631-ABVI	12870 631-ABVI	PowerEdge Servers	OpenManage DVD Kit,Poweredge R940xa, Customer Kit	\$11		Each	20%	\$9	Other	DC1
12870 770-BCUC	12870 770-BCUC	PowerEdge Servers	2U Combo Drop-In/Stub-In Rail, Customer Kit	\$169		Each	20%	\$135	Other	DC1
13786 407-BCBN	13786 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239		Each	20%	\$191	Other	DC1
13786 407-BCEX	13786 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge SFP28 SR4 100GbE 85C optic Customer Install	\$1,580		Each	20%	\$1,264	Other	DC1
13786 407-BCHI	13786 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820		Each	20%	\$656	Other	DC1
13786 470-AAVG	13786 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135		Each	20%	\$108	Other	DC1
13786 470-AAVH	13786 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75		Each	20%	\$60	Other	DC1
13786 470-AAVJ	13786 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
13786 470-ACEU	13786 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135		Each	20%	\$108	Other	DC1
13786 470-ACEV	13786 470-ACEV	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125		Each	20%	\$100	Other	DC1
13786 470-ACEY	13786 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150		Each	20%	\$120	Other	DC1
13786 470-ACFB	13786 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130		Each	20%	\$104	Other	DC1
13786 470-ADDJ	13786 470-ADDJ	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1	\$44		Each	20%	\$35	Other	DC1
13786 470-ADDN	13786 470-ADDN	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5	\$93		Each	20%	\$74	Other	DC1
13786 470-ADDO	13786 470-ADDO	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3	\$63		Each	20%	\$51	Other	DC1
13786 470-ADDS	13786 470-ADDS	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2	\$55		Each	20%	\$44	Other	DC1
13786 490-BEYM	13786 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461		Each	20%	\$4,369	Other	DC1
13786 490-BFLB	13786 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914		Each	20%	\$3,931	Other	DC1
13786 540-BBDS	13786 540-BBDS	PowerEdge Servers	Intel Ethernet I350 OP 1Gb Server Adapter, Full Height, CusKit	\$492		Each	20%	\$393	Other	DC1
13786 540-BBDV	13786 540-BBDV	PowerEdge Servers	Intel Ethernet I350 OP 1Gb Server Adapter, Low Profile, CusKit	\$492		Each	20%	\$393	Other	DC1
13786 540-BBIV	13786 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694		Each	20%	\$555	Other	DC1
13786 540-BBIV	13786 540-BBIV	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014		Each	20%	\$811	Other	DC1
13786 540-BBIX	13786 540-BBIX	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, Converged Network Adapter, Low	\$694		Each	20%	\$555	Other	DC1
13786 540-BBML	13786 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694		Each	20%	\$555	Other	DC1
13786 540-BBUO	13786 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714		Each	20%	\$571	Other	DC1
13786 540-BBUP	13786 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801		Each	20%	\$641	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13786 540-BBVM	13786 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
13786 540-BBVN	13786 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
13786 540-BCHD	13786 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1	
13786 540-BCHF	13786 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1	
13786 540-BCHH	13786 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1	
13786 540-BCNI	13786 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
13786 540-BCNJ	13786 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
13786 540-BCST	13786 540-BCST	PowerEdge Servers	DP4400 NIC Upgrade Kit 2x10Gb RJ45 to SFP Conversion	\$2,780	Each	20%	\$2,224	Other	DC1	
13161 210-AQSP	13161 210-AQSP	PowerEdge Servers	PowerEdge T140 Server	\$96	Each	20%	\$77	Other	DC1	
13161 210-AQSD	13161 210-AQSD	PowerEdge Servers	PowerEdge T140, 8TB	\$96	Each	20%	\$77	Other	DC1	
13161 338-BQNR	13161 338-BQNR	PowerEdge Servers	Intel Xeon E-2124 3.3GHz, 8M cache, 4C/4T, turbo (71W), CK	\$400	Each	20%	\$320	Other	DC1	
13161 338-BUIO	13161 338-BUIO	PowerEdge Servers	Intel Xeon E-2274G 4.0GHz, 8M cache, 4C/8T, turbo (83W), CK	\$657	Each	20%	\$526	Other	DC1	
13161 338-BUIT	13161 338-BUIT	PowerEdge Servers	Intel Xeon E-2236 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%	\$455	Other	DC1	
13161 338-BUIV	13161 338-BUIV	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%	\$579	Other	DC1	
13161 338-BUIZ	13161 338-BUIZ	PowerEdge Servers	Intel Core i3 9100 3.6GHz, 8M cache, 4C/4T, no turbo (65W), CK	\$253	Each	20%	\$203	Other	DC1	
13161 338-BUIB	13161 338-BUIB	PowerEdge Servers	Intel Xeon E-2234 3.6GHz, 8M cache, 4C/8T, turbo (71W), CK	\$502	Each	20%	\$402	Other	DC1	
13161 338-BUJC	13161 338-BUJC	PowerEdge Servers	Intel Xeon E-2246G 3.6GHz, 12M cache, 6C/12T, turbo (80W), CK	\$624	Each	20%	\$499	Other	DC1	
13161 338-BUJD	13161 338-BUJD	PowerEdge Servers	Intel Xeon E-2224 3.4GHz, 8M cache, 4C/4T, turbo (71W), CK	\$402	Each	20%	\$322	Other	DC1	
13161 338-BUJE	13161 338-BUJE	PowerEdge Servers	Intel Xeon E-2278G 3.4GHz, 16M cache, 8C/16T, turbo (80W), CK	\$991	Each	20%	\$793	Other	DC1	
13161 338-BUJL	13161 338-BUJL	PowerEdge Servers	Intel Xeon E-2286G 4.0GHz, 12M cache, 6C/12T, turbo (95W), CK	\$902	Each	20%	\$722	Other	DC1	
13161 338-BUJM	13161 338-BUJM	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%	\$437	Other	DC1	
13161 338-BUJN	13161 338-BUJN	PowerEdge Servers	Intel Celeron G4930 3.2GHz, 2M cache, 2C/2T, no turbo (54W), CK	\$87	Each	20%	\$69	Other	DC1	
13161 338-BUJO	13161 338-BUJO	PowerEdge Servers	Intel Xeon E-2226G 3.4GHz, 12M cache, 6C/6T, turbo (80W), CK	\$511	Each	20%	\$409	Other	DC1	
13161 338-BUJS	13161 338-BUJS	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, no turbo (58W), CK	\$133	Each	20%	\$107	Other	DC1	
13161 385-BBKW	13161 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1	
13161 385-BBLB	13161 385-BBLB	PowerEdge Servers	IDRAC9 Express, DIGITAL, CUSTOMER KIT, PE200-500 series	\$249	Each	20%	\$199	Other	DC1	
13161 400-ALOT	13161 400-ALOT	PowerEdge Servers	2TB 7.2K RPM NL SAS 12Cbps 512n 3.5in Cabled Hard Drive, CusKit	\$632	Each	20%	\$506	Other	DC1	
13161 400-ANUX	13161 400-ANUX	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NL SAS 12Gbps 512n 3.5in Cabled Hard Drive, FIPS140-	\$865	Each	20%	\$692	Other	DC1	
13161 400-ASDQ	13161 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
13161 400-AUST	13161 400-AUST	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$499	Each	20%	\$399	Other	DC1	
13161 400-AUUX	13161 400-AUUX	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$640	Each	20%	\$512	Other	DC1	
13161 400-AVUK	13161 400-AVUK	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, Customer Kit	\$52	Each	20%	\$41	Other	DC1	
13161 400-BGWN	13161 400-BGWN	PowerEdge Servers	960GB SSD Mix Use SATA 6Gbps 512 2.5in with 3.5in Carrier, Hot-plug Intel S4610	\$1,182	Each	20%	\$946	Other	DC1	
13161 400-BLES	13161 400-BLES	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CusKit	\$753	Each	20%	\$602	Other	DC1	
13161 403-BCHD	13161 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
13161 405-AADZ	13161 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1	
13161 405-AAMV	13161 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%	\$266	Other	DC1	
13161 405-AAMY	13161 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%	\$609	Other	DC1	
13161 405-AANM	13161 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319	Each	20%	\$255	Other	DC1	
13161 412-AAQX	13161 412-AAQX	PowerEdge Servers	Standard Heat Sink T140, Customer Install	\$22	Each	20%	\$17	Other	DC1	
13161 412-AAQY	13161 412-AAQY	PowerEdge Servers	Heatsink for 95W CPU T140, Customer Install	\$37	Each	20%	\$30	Other	DC1	
13161 429-AAOX	13161 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
13161 450-ACGM	13161 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15C13	\$25	Each	20%	\$20	Other	DC1	
13161 450-ACGZ	13161 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
13161 450-ACHH	13161 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
13161 450-ACSI	13161 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$9	Other	DC1	
13161 450-ADIR	13161 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
13161 470-AATX	13161 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
13161 470-AAUB	13161 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1	
13161 470-AAUD	13161 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
13161 470-ABGL	13161 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
13161 470-ACOH	13161 470-ACOH	PowerEdge Servers	DVD+-RW, SATA, Internal, 9.5mm, Cus Kit	\$51	Each	20%	\$41	Other	DC1	
13161 528-BFSK	13161 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1	
13161 528-BFSN	13161 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
13161 540-BBDS	13161 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
13161 540-BBGX	13161 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13161 540-BBGY	13161 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1	
13161 540-BBGZ	13161 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1	
13161 540-BCBQ	13161 540-BCBQ	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$335	Each	20%	\$268	Other	DC1	
13161 623-BBVB	13161 623-BBVB	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device CUS	\$1,953	Each	20%	\$1,563	Other	DC1	
13161 623-BBBZ	13161 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, USER, CUS	\$1,753	Each	20%	\$1,403	Other	DC1	
13161 623-BBCT	13161 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALS (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1	
13161 623-BBCU	13161 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155	Each	20%	\$924	Other	DC1	
13161 623-BBCV	13161 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALS (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1	
13161 623-BBCW	13161 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALS (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1	
13161 623-BBCX	13161 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALS (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1	
13161 623-BBCY	13161 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALS (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1	
13161 623-BBCZ	13161 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALS (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1	
13161 623-BBDB	13161 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALS (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
13161 623-BBDC	13161 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1	
13161 623-BBDD	13161 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALS (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
12084 400-ACRR	12084 400-ACRR	PowerEdge Servers	SATA Power Expansion Cable for Installation of Optical Drive and/or 2.5in Hard Drives	\$12	Each	20%	\$10	Other	DC1	
12084 400-AFYB	12084 400-AFYB	PowerEdge Servers	Kit - 1TB 7.2K RPM SATA 6Gbps 3.5in Cabled Hard Drive	\$418	Each	20%	\$334	Other	DC1	
12084 400-AUPW	12084 400-AUPW	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$418	Each	20%	\$334	Other	DC1	
12084 429-AAQJ	12084 429-AAQJ	PowerEdge Servers	8X DVD+-RW 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1	
12084 450-ABKO	12084 450-ABKO	PowerEdge Servers	US 125Volt AC Power Cord (Kit)	\$15	Each	20%	\$12	Other	DC1	
12084 450-ADIR	12084 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
1029 310-9259	1029 310-9259	PowerEdge Servers	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1	
1029 310-9260	1029 310-9260	PowerEdge Servers	Power Cord, 250 volt, IRSM 2073 to C14, 10 Amps, 2.5 meters, Argentina, Customer	\$20	Each	20%	\$16	Other	DC1	
1029 313-9119	1029 313-9119	PowerEdge Servers	8X DVD-ROM, USB, External, Customer Installation	\$86	Each	20%	\$69	Other	DC1	
1029 318-1794	1029 318-1794	PowerEdge Servers	PowerEdge T620 Bezel, Tower Chassis, Customer Installation	\$54	Each	20%	\$43	Other	DC1	
1029 330-3153	1029 330-3153	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 feet, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1	
1029 330-3154	1029 330-3154	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1	
1029 330-3155	1029 330-3155	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1	
1029 330-4530	1029 330-4530	PowerEdge Servers	Cable Management Arm for select 3U-5U Systems, Customer Install	\$73	Each	20%	\$58	Other	DC1	
1029 338-BHFJ	1029 338-BHFJ	PowerEdge Servers	Castlers for PowerEdge T330/T430 Tower Chassis, Customer Kit	\$44	Each	20%	\$35	Other	DC1	
1029 338-BLRB	1029 338-BLRB	PowerEdge Servers	Intel Pentium G4600 3.6GHz, 3M cache, 2C/4T, no turbo, CusKit	\$159	Each	20%	\$127	Other	DC1	
1029 338-BLRG	1029 338-BLRG	PowerEdge Servers	Intel Celeron G3930 2.9GHz, 2M cache, 2C/2T, no turbo, CusKit	\$90	Each	20%	\$72	Other	DC1	
1029 385-BBHP	1029 385-BBHP	PowerEdge Servers	IDRAC8 Enterprise Perpetual Digital License, All PowerEdge Platforms, CusKit	\$489	Each	20%	\$391	Other	DC1	
1029 385-BBLJ	1029 385-BBLJ	PowerEdge Servers	IDRAC Port Card, T130/T330, CusKit	\$35	Each	20%	\$28	Other	DC1	
1029 385-BBJY	1029 385-BBJY	PowerEdge Servers	64GB SD Card For iSDSM, CusKit	\$130	Each	20%	\$104	Other	DC1	
1029 385-BBKB	1029 385-BBKB	PowerEdge Servers	32GB SD Card For iSDSM, CusKit	\$107	Each	20%	\$86	Other	DC1	
1029 385-BBLK	1029 385-BBLK	PowerEdge Servers	16GB SD Card For iSDSM, Cus Kit	\$50	Each	20%	\$40	Other	DC1	
1029 400-AEFB	1029 400-AEFB	PowerEdge Servers	1TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive, 13G, CusKit	\$443	Each	20%	\$355	Other	DC1	
1029 400-AEGK	1029 400-AEGK	PowerEdge Servers	4TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive, 13G, CusKit	\$636	Each	20%	\$509	Other	DC1	
1029 400-AGVY	1029 400-AGVY	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, 3.5in HYB	\$806	Each	20%	\$645	Other	DC1	
1029 400-AHID	1029 400-AHID	PowerEdge Servers	8TB 7.2K RPM SATA 512e 3.5in Hot-plug Hard Drive, CusKit	\$1,024	Each	20%	\$819	Other	DC1	
1029 400-AJPC	1029 400-AJPC	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$713	Each	20%	\$571	Other	DC1	
1029 400-AJPH	1029 400-AJPH	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$594	Each	20%	\$476	Other	DC1	
1029 400-AJQX	1029 400-AJQX	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$1,028	Each	20%	\$822	Other	DC1	
1029 400-AJRR	1029 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$656	Each	20%	\$525	Other	DC1	
1029 400-AJSC	1029 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$750	Each	20%	\$600	Other	DC1	
1029 400-AKKQ	1029 400-AKKQ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 2.5in Hot-plug Hard Drive, 2.5in with 3.5in HYB CARR,	\$700	Each	20%	\$560	Other	DC1	
1029 400-ALNY	1029 400-ALNY	PowerEdge Servers	4TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive, CusKit	\$834	Each	20%	\$667	Other	DC1	
1029 400-ALOB	1029 400-ALOB	PowerEdge Servers	2TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive, CusKit	\$664	Each	20%	\$531	Other	DC1	
1029 400-AMPG	1029 400-AMPG	PowerEdge Servers	8TB 7.2K RPM NLSAS 512e 3.5in Hot-plug Hard Drive, Pl, CusKit	\$1,193	Each	20%	\$954	Other	DC1	
1029 400-AMRW	1029 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive, FIPS140-2, CusKit	\$1,227	Each	20%	\$982	Other	DC1	
1029 400-AMUI	1029 400-AMUI	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, Cus Kit	\$1,017	Each	20%	\$814	Other	DC1	
1029 400-ANUT	1029 400-ANUT	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive,	\$895	Each	20%	\$716	Other	DC1	
1029 400-ANWI	1029 400-ANWI	PowerEdge Servers	8TB 7.2K RPM SAS 4Kn 3.5in Hot-plug Hard Drive, CusKit	\$1,236	Each	20%	\$989	Other	DC1	
1029 400-APFZ	1029 400-APFZ	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,079	Each	20%	\$863	Other	DC1	
1029 400-AUTD	1029 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%	\$1,553	Other	DC1	
1029 400-AUVR	1029 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%	\$891	Other	DC1	
1029 400-AUWK	1029 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%	\$1,349	Other	DC1	
1029 400-AVBP	1029 400-AVBP	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,290	Each	20%	\$1,032	Other	DC1	
1029 400-AXLE	1029 400-AXLE	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,555	Each	20%	\$2,044	Other	DC1	
1029 400-BDPM	1029 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1	
1029 400-BDPZ	1029 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1	
1029 400-BDQT	1029 400-BDQT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1	
1029 400-BDQX	1029 400-BDQX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1	
1029 400-BDUE	1029 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1	
1029 400-BDUS	1029 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
1029 400-BDUY	1029 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1	
1029 400-BDVI	1029 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1	
1029 400-BEJS	1029 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1	
1029 400-BEJY	1029 400-BEJY	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Cabled Hard Drive, CUS Kit	\$1,301	Each	20%	\$1,041	Other	DC1	
1029 400-BHIS	1029 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1	
1029 400-BHKG	1029 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1	
1029 405-AADZ	1029 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1	
1029 406-BBEK	1029 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	
1029 406-BBEV	1029 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1	
1029 406-BBGR	1029 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445	Other	DC1	
1029 406-BBGX	1029 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1	
1029 407-BBQD	1029 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
1029 407-BBVJ	1029 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
1029 412-AAHS	1029 412-AAHS	PowerEdge Servers	Standard Heatsink for PE T330, CusKit	\$20	Each	20%	\$16	Other	DC1	
1029 430-4407	1029 430-4407	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Customer Install	\$153	Each	20%	\$122	Other	DC1	
1029 430-4433	1029 430-4433	PowerEdge Servers	Intel Ethernet I360 DP 1Gb Server Adapter, Customer Install	\$239	Each	20%	\$191	Other	DC1	
1029 440-BBGY	1029 440-BBGY	PowerEdge Servers	PV LTO-6 Internal Tape Drive PE T430/T630 Cust Kit	\$4,250	Each	20%	\$3,400	Other	DC1	
1029 445-BBBR	1029 445-BBBR	PowerEdge Servers	Kit - Tape Drive- TB.NN.INT.LTO7.13G	\$4,847	Each	20%	\$3,878	Other	DC1	
1029 450-ADTB	1029 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
1029 450-AEBM	1029 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1	
1029 470-AATX	1029 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
1029 470-AAUB	1029 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1	
1029 470-AAUD	1029 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
1029 470-AAVG	1029 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
1029 470-AAVH	1029 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
1029 470-AAVJ	1029 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
1029 528-BDXH	1029 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1	
1029 528-BDXI	1029 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1	
1029 528-BDXJ	1029 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1	
1029 528-BFSJ	1029 528-BFSJ	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for IDRAC8, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
1029 540-BBIV	1029 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
1029 631-AAATE	1029 631-AAATE	PowerEdge Servers	Electronic System Documentation and OpenManage DVD Kit for PowerEdge T330, Cus	\$4	Each	20%	\$3	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
1029 634-BCOW	1029 634-BCOW	PowerEdge Servers	IDRAC8 Express,DIGITAL_CUSTOMER KIT,PE200-500 series	\$199	Each	20%	\$159	Other	DC1
13159 210-AQSN	13159 210-AQSN	PowerEdge Servers	PowerEdge T340 Server	\$190	Each	20%	\$152	Other	DC1
13159 210-AQSO	13159 210-AQSO	PowerEdge Servers	PowerEdge T340 Server, BTX	\$190	Each	20%	\$152	Other	DC1
13159 338-BGOB	13159 338-BGOB	PowerEdge Servers	Casters for PowerEdge Tower Chassis,CusKit	\$38	Each	20%	\$30	Other	DC1
13159 338-BHFJ	13159 338-BHFJ	PowerEdge Servers	Casters for PowerEdge T330/T430 Tower Chassis, Customer Kit	\$44	Each	20%	\$35	Other	DC1
13159 338-BQNR	13159 338-BQNR	PowerEdge Servers	Intel Xeon E-2214 3.3GHz, 8M cache, 4C/4T, turbo (71W), CK	\$400	Each	20%	\$320	Other	DC1
13159 338-BUIO	13159 338-BUIO	PowerEdge Servers	Intel Xeon E-2274G 4.0GHz, 8M cache, 4C/4T, turbo (83W), CK	\$657	Each	20%	\$526	Other	DC1
13159 338-BUIS	13159 338-BUIS	PowerEdge Servers	Intel Xeon E-2288G 3.7GHz, 16M cache, 8C/16T, turbo (95W), CK	\$1,080	Each	20%	\$864	Other	DC1
13159 338-BUIT	13159 338-BUIT	PowerEdge Servers	Intel Xeon E-2236 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%	\$455	Other	DC1
13159 338-BUIV	13159 338-BUIV	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%	\$579	Other	DC1
13159 338-BUIZ	13159 338-BUIZ	PowerEdge Servers	Intel Core i3 9100 3.6GHz, 8M cache, 4C/4T, no turbo (65W), CK	\$253	Each	20%	\$203	Other	DC1
13159 338-BUBJ	13159 338-BUBJ	PowerEdge Servers	Intel Xeon E-2234 3.6GHz, 8M cache, 4C/8T, turbo (71W), CK	\$502	Each	20%	\$402	Other	DC1
13159 338-BUJC	13159 338-BUJC	PowerEdge Servers	Intel Xeon E-2246G 3.6GHz, 12M cache, 6C/12T, turbo (80W), CK	\$624	Each	20%	\$499	Other	DC1
13159 338-BUJD	13159 338-BUJD	PowerEdge Servers	Intel Xeon E-2224 3.4GHz, 8M cache, 4C/4T, turbo (71W), CK	\$402	Each	20%	\$322	Other	DC1
13159 338-BUJE	13159 338-BUJE	PowerEdge Servers	Intel Xeon E-2278G 3.4GHz, 16M cache, 8C/16T, turbo (80W), CK	\$991	Each	20%	\$793	Other	DC1
13159 338-BULJ	13159 338-BULJ	PowerEdge Servers	Intel Xeon E-2286G 4.0GHz, 12M cache, 6C/12T, turbo (95W), CK	\$902	Each	20%	\$722	Other	DC1
13159 338-BUJM	13159 338-BUJM	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%	\$437	Other	DC1
13159 338-BUJN	13159 338-BUJN	PowerEdge Servers	Intel Celeron G4930 3.2GHz, 2M cache, 2C/2T, no turbo (54W), CK	\$87	Each	20%	\$69	Other	DC1
13159 338-BUJO	13159 338-BUJO	PowerEdge Servers	Intel Xeon E-2226G 3.4GHz, 12M cache, 6C/6T, turbo (80W), CK	\$511	Each	20%	\$409	Other	DC1
13159 338-BUJS	13159 338-BUJS	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, no turbo (58W), CK	\$133	Each	20%	\$107	Other	DC1
13159 385-BBKJ	13159 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
13159 385-BBKK	13159 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
13159 385-BBKL	13159 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
13159 385-BBKW	13159 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1
13159 385-BBLB	13159 385-BBLB	PowerEdge Servers	IDRAC9 Express,DIGITAL_CUSTOMER KIT,PE200-500 series	\$249	Each	20%	\$199	Other	DC1
13159 385-BBLF	13159 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1
13159 385-BBLH	13159 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1
13159 400-AHID	13159 400-AHID	PowerEdge Servers	8TB 7.2K RPM SATA 512e 3.5in Hot-plug Hard Drive, CusKit	\$1,024	Each	20%	\$819	Other	DC1
13159 400-AJQX	13159 400-AJQX	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$1,028	Each	20%	\$822	Other	DC1
13159 400-AJRR	13159 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$656	Each	20%	\$525	Other	DC1
13159 400-AJSC	13159 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$750	Each	20%	\$600	Other	DC1
13159 400-AKXQ	13159 400-AKXQ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 2.5in Hot-plug Hard Drive, 2.5in with 3.5in HYB CARR, CK	\$700	Each	20%	\$560	Other	DC1
13159 400-AMRW	13159 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive,FIPS140-2, CusKit	\$1,227	Each	20%	\$982	Other	DC1
13159 400-AMUI	13159 400-AMUI	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, Cus Kit	\$1,017	Each	20%	\$814	Other	DC1
13159 400-ANUT	13159 400-ANUT	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$895	Each	20%	\$716	Other	DC1
13159 400-AOXC	13159 400-AOXC	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$458	Each	20%	\$366	Other	DC1
13159 400-APFZ	13159 400-APFZ	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive,3.5in HYB CARR, CK	\$1,079	Each	20%	\$863	Other	DC1
13159 400-ASDQ	13159 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
13159 400-AURS	13159 400-AURS	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$443	Each	20%	\$355	Other	DC1
13159 400-AUTD	13159 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%	\$1,553	Other	DC1
13159 400-AUJU	13159 400-AUJU	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$662	Each	20%	\$530	Other	DC1
13159 400-AUVR	13159 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%	\$891	Other	DC1
13159 400-AUWK	13159 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%	\$1,349	Other	DC1
13159 400-AUWY	13159 400-AUWY	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$636	Each	20%	\$509	Other	DC1
13159 400-AUXC	13159 400-AUXC	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,193	Each	20%	\$954	Other	DC1
13159 400-BDPM	13159 400-BDPM	PowerEdge Servers	980GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1
13159 400-BDPZ	13159 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1
13159 400-BDQT	13159 400-BDQT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1
13159 400-BDQX	13159 400-BDQX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1
13159 400-BFOZ	13159 400-BFOZ	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,930	Each	20%	\$6,344	Other	DC1
13159 400-BFSS	13159 400-BFSS	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,931	Each	20%	\$2,345	Other	DC1
13159 400-BFXH	13159 400-BFXH	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,155	Each	20%	\$924	Other	DC1
13159 400-BFZH	13159 400-BFZH	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,886	Each	20%	\$1,509	Other	DC1
13159 400-BGCE	13159 400-BGCE	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$3,498	Each	20%	\$2,798	Other	DC1
13159 400-BGHH	13159 400-BGHH	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,414	Each	20%	\$1,131	Other	DC1
13159 400-BGLQ	13159 400-BGLQ	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug with 3.5in HYB CARR Hard Drive, CK	\$787	Each	20%	\$629	Other	DC1
13159 400-BGLS	13159 400-BGLS	PowerEdge Servers	12TB 7.2K RPM SAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CUS KIT	\$1,941	Each	20%	\$1,553	Other	DC1
13159 400-BHIS	13159 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1
13159 400-BHKG	13159 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1
13159 400-BLDC	13159 400-BLDC	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,180	Each	20%	\$928	Other	DC1
13159 403-BCHD	13159 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
13159 405-AADZ	13159 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%	\$228	Other	DC1
13159 405-AAMV	13159 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%	\$266	Other	DC1
13159 405-AAMY	13159 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1
13159 405-ANNM	13159 405-ANNM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1
13159 406-BBGR	13159 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKits	\$1,806	Each	20%	\$1,445	Other	DC1
13159 407-BCBN	13159 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
13159 412-AAHS	13159 412-AAHS	PowerEdge Servers	Standard Heatsink for PE T330, CusKit	\$20	Each	20%	\$16	Other	DC1
13159 412-AAQV	13159 412-AAQV	PowerEdge Servers	Heatsink for 95W CPU for PE T340, CK	\$40	Each	20%	\$32	Other	DC1
13159 429-AAOX	13159 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL,CusKit	\$61	Each	20%	\$49	Other	DC1
13159 429-ABID	13159 429-ABID	PowerEdge Servers	DVD ROM,SATA,Internal,9.5mm, Customer Install	\$52	Each	20%	\$42	Other	DC1
13159 429-ABIE	13159 429-ABIE	PowerEdge Servers	DVD+/RW, SATA, Internal, Customer Install	\$52	Each	20%	\$42	Other	DC1
13159 440-BBDY	13159 440-BBDY	PowerEdge Servers	C TAPE CLEAN 100G LTO HP 1PK -SandP	\$137	Each	20%	\$109	Other	DC1
13159 461-AAEN	13159 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
13159 470-AAVG	13159 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13159 470-AAVH	13159 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13159 470-AAVJ	13159 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13159 470-ABFE	13159 470-ABFE	PowerEdge Servers	Kit - Internal SAS TBU Controller Cable	\$15	Each	20%		\$12	Other	DC1	
13159 470-ACNV	13159 470-ACNV	PowerEdge Servers	Tower Bezel, PowerEdge, T440, T340 CK	\$46	Each	20%		\$37	Other	DC1	
13159 528-BDXH	13159 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%		\$2,880	Other	DC1	
13159 528-BDXI	13159 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%		\$640	Other	DC1	
13159 528-BDXJ	13159 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%		\$1,728	Other	DC1	
13159 528-BFSK	13159 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%		\$800,000	Other	DC1	
13159 528-BFSN	13159 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%		\$79	Other	DC1	
13159 540-BBDS	13159 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%		\$393	Other	DC1	
13159 540-BBGX	13159 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
13159 540-BBGY	13159 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%		\$122	Other	DC1	
13159 540-BBGZ	13159 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%		\$191	Other	DC1	
13159 540-BBIV	13159 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%		\$555	Other	DC1	
13159 540-BBRK	13159 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%		\$680	Other	DC1	
13159 540-BCBQ	13159 540-BCBQ	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$335	Each	20%		\$268	Other	DC1	
13159 623-BBBV	13159 623-BBBV	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device, CUS	\$1,353	Each	20%		\$1,083	Other	DC1	
13159 623-BBBZ	13159 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, USER, CUS	\$1,753	Each	20%		\$1,403	Other	DC1	
13159 623-BBCT	13159 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%		\$47	Other	DC1	
13159 623-BBCU	13159 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%		\$924	Other	DC1	
13159 623-BBCV	13159 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%		\$39	Other	DC1	
13159 623-BBCW	13159 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%		\$352	Other	DC1	
13159 623-BBXC	13159 623-BBXC	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%		\$1,760	Other	DC1	
13159 623-BBXY	13159 623-BBXY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%		\$464	Other	DC1	
13159 623-BBZC	13159 623-BBZC	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%		\$2,320	Other	DC1	
13159 623-BBDB	13159 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%		\$232	Other	DC1	
13159 623-BBDC	13159 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%		\$712	Other	DC1	
13159 623-BBDD	13159 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%		\$176	Other	DC1	
13548 210-ASND	13548 210-ASND	PowerEdge Servers	PowerEdge T40 Server, BTX	\$190	Each	20%		\$150	Other	DC1	
13548 400-BGEB	13548 400-BGEB	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$227	Each	20%		\$182	Other	DC1	
13548 400-BGEC	13548 400-BGEC	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$301	Each	20%		\$240	Other	DC1	
13548 400-BGED	13548 400-BGED	PowerEdge Servers	4TB 5.4K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$513	Each	20%		\$411	Other	DC1	
1454 325-BBLM	1454 325-BBLM	PowerEdge Servers	Bezel, PowerEdge T430/T330, CusKit	\$54	Each	20%		\$43	Other	DC1	
1454 330-BBEL	1454 330-BBEL	PowerEdge Servers	iDRAC Port Card, T430, CusKit	\$36	Each	20%		\$29	Other	DC1	
1454 338-BHFJ	1454 338-BHFJ	PowerEdge Servers	Casters for PowerEdge T330/T430 Tower Chassis, Customer Kit	\$44	Each	20%		\$35	Other	DC1	
1454 338-BJET	1454 338-BJET	PowerEdge Servers	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max	\$1,878	Each	20%		\$1,503	Other	DC1	
1454 338-BJEU	1454 338-BJEU	PowerEdge Servers	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max	\$834	Each	20%		\$667	Other	DC1	
1454 338-BJEZ	1454 338-BJEZ	PowerEdge Servers	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.6GT/s QPI,Turbo,HT,12C/24T (105W)	\$2,332	Each	20%		\$1,865	Other	DC1	
1454 338-BJFH	1454 338-BJFH	PowerEdge Servers	Intel Xeon E5-2630 v4 2.2GHz,25M Cache,8.0 GT/s QPI Turbo HT 10C/20T (85W) Max	\$1,332	Each	20%		\$1,065	Other	DC1	
1454 385-BBHP	1454 385-BBHP	PowerEdge Servers	iDRAC8 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$489	Each	20%		\$391	Other	DC1	
1454 385-BBJY	1454 385-BBJY	PowerEdge Servers	64GB SD Card For iSDSM, CusKit	\$130	Each	20%		\$104	Other	DC1	
1454 385-BBKB	1454 385-BBKB	PowerEdge Servers	32GB SD Card For iSDSM, CusKit	\$107	Each	20%		\$86	Other	DC1	
1454 385-BBLK	1454 385-BBLK	PowerEdge Servers	16GB SD Card For iSDSM, Cus Kit	\$50	Each	20%		\$40	Other	DC1	
1454 400-AEEE	1454 400-AEEE	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive, 13G, CusKit	\$376	Each	20%		\$301	Other	DC1	
1454 400-AEEG	1454 400-AEEG	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, 13G, CusKit	\$407	Each	20%		\$326	Other	DC1	
1454 400-AEFD	1454 400-AEFD	PowerEdge Servers	1TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive, 13G, CusKit	\$443	Each	20%		\$355	Other	DC1	
1454 400-AEFD	1454 400-AEFD	PowerEdge Servers	1TB 7.2K RPM SATA 2.5in Hot-plug Hard Drive, 13G, CusKit	\$691	Each	20%		\$553	Other	DC1	
1454 400-AEGK	1454 400-AEGK	PowerEdge Servers	4TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive, 13G, CusKit	\$636	Each	20%		\$509	Other	DC1	
1454 400-AFYB	1454 400-AFYB	PowerEdge Servers	Kit - 1TB 7.2K RPM SATA 6Gbps 3.5in Cabled Hard Drive	\$418	Each	20%		\$334	Other	DC1	
1454 400-AFYD	1454 400-AFYD	PowerEdge Servers	Kit - 4TB 7.2K RPM SATA 6Gbps 3.5in Cabled Hard Drive	\$611	Each	20%		\$489	Other	DC1	
1454 400-AHID	1454 400-AHID	PowerEdge Servers	8TB 7.2K RPM SATA 512e 3.5in Hot-plug Hard Drive, CusKit	\$1,024	Each	20%		\$819	Other	DC1	
1454 400-AJPC	1454 400-AJPC	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$713	Each	20%		\$571	Other	DC1	
1454 400-AJPD	1454 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$701	Each	20%		\$561	Other	DC1	
1454 400-AJPH	1454 400-AJPH	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$594	Each	20%		\$476	Other	DC1	
1454 400-AJPP	1454 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$582	Each	20%		\$466	Other	DC1	
1454 400-AJQP	1454 400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive, CusKit	\$1,016	Each	20%		\$812	Other	DC1	
1454 400-AJQX	1454 400-AJQX	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$1,028	Each	20%		\$822	Other	DC1	
1454 400-AJRK	1454 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$644	Each	20%		\$516	Other	DC1	
1454 400-AJRR	1454 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$656	Each	20%		\$525	Other	DC1	
1454 400-AJSB	1454 400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$739	Each	20%		\$591	Other	DC1	
1454 400-AJSC	1454 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$750	Each	20%		\$600	Other	DC1	
1454 400-ALNV	1454 400-ALNV	PowerEdge Servers	4TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive, CusKit	\$834	Each	20%		\$667	Other	DC1	
1454 400-ALOB	1454 400-ALOB	PowerEdge Servers	2TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive, CusKit	\$664	Each	20%		\$531	Other	DC1	
1454 400-ALQD	1454 400-ALQD	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, CusKit	\$802	Each	20%		\$642	Other	DC1	
1454 400-ALQT	1454 400-ALQT	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, CusKit	\$632	Each	20%		\$506	Other	DC1	
1454 400-AMPG	1454 400-AMPG	PowerEdge Servers	8TB 7.2K RPM NLSAS 512e 3.5in Hot-plug Hard Drive, Pl, CusKit	\$1,193	Each	20%		\$954	Other	DC1	
1454 400-AMPM	1454 400-AMPM	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 3.5in Cabled Hard Drive, Pl, CusKit	\$1,159	Each	20%		\$927	Other	DC1	
1454 400-AMRW	1454 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive, FIPS140-2, CusKit	\$1,227	Each	20%		\$982	Other	DC1	
1454 400-AMSB	1454 400-AMSB	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 3.5in Cabled Hard Drive, FIPS140-2,	\$1,198	Each	20%		\$958	Other	DC1	
1454 400-AMUI	1454 400-AMUI	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, Cus Kit	\$1,017	Each	20%		\$814	Other	DC1	
1454 400-AMUQ	1454 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%		\$807	Other	DC1	
1454 400-ANUT	1454 400-ANUT	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive,	\$895	Each	20%		\$716	Other	DC1	
1454 400-ANUX	1454 400-ANUX	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, FIPS140-	\$865	Each	20%		\$692	Other	DC1	
1454 400-ANWI	1454 400-ANWI	PowerEdge Servers	8TB 7.2K RPM SAS 4Kn 3.5in Hot-plug Hard Drive, CusKit	\$1,236	Each	20%		\$989	Other	DC1	
1454 400-ANWM	1454 400-ANWM	PowerEdge Servers	8TB 7.2K RPM SAS 12Gbps 4Kn 3.5in Cabled Hard Drive, CusKit	\$1,201	Each	20%		\$961	Other	DC1	
1454 400-APFZ	1454 400-APFZ	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,079	Each	20%		\$863	Other	DC1	
1454 400-APGL	1454 400-APGL	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$998	Each	20%		\$798	Other	DC1	
1454 400-AUQX	1454 400-AUQX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%		\$881	Other	DC1	
1454 400-AUTD	1454 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%		\$1,553	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I/Column K) use drop-down	Product Category (if applicable)
1454 400-AUTM	1454 400-AUTM	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Cabled Hard Drive, CK		\$1,658	Each	20%	\$1,326	Other	DC1
1454 400-AUUT	1454 400-AUUT	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Cabled Hard Drive, CK		\$1,912	Each	20%	\$1,530	Other	DC1
1454 400-AUVR	1454 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK		\$1,114	Each	20%	\$891	Other	DC1
1454 400-AUWK	1454 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK		\$1,686	Each	20%	\$1,349	Other	DC1
1454 400-AVBO	1454 400-AVBO	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive,FIPS140-		\$1,218	Each	20%	\$974	Other	DC1
1454 400-AVBP	1454 400-AVBP	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive,3.5in HYB		\$1,290	Each	20%	\$1,032	Other	DC1
1454 400-AXLE	1454 400-AXLE	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,		\$2,555	Each	20%	\$2,044	Other	DC1
1454 400-AXLK	1454 400-AXLK	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Cabled Hard Drive,		\$2,526	Each	20%	\$2,020	Other	DC1
1454 400-BOOZ	1454 400-BOOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1		\$634	Each	20%	\$508	Other	DC1
1454 400-BOPM	1454 400-BOPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510		\$950	Each	20%	\$760	Other	DC1
1454 400-BDPT	1454 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1		\$844	Each	20%	\$755	Other	DC1
1454 400-BDPZ	1454 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510		\$1,594	Each	20%	\$1,275	Other	DC1
1454 400-BDOE	1454 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1		\$3,729	Each	20%	\$2,983	Other	DC1
1454 400-BDQG	1454 400-BDQG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1		\$1,589	Each	20%	\$1,271	Other	DC1
1454 400-BDOT	1454 400-BDOT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510		\$640	Each	20%	\$512	Other	DC1
1454 400-BDOX	1454 400-BDOX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510		\$3,735	Each	20%	\$2,988	Other	DC1
1454 400-BDUE	1454 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR		\$852	Each	20%	\$682	Other	DC1
1454 400-BDUS	1454 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR		\$1,585	Each	20%	\$1,268	Other	DC1
1454 400-BDUY	1454 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR		\$2,609	Each	20%	\$2,087	Other	DC1
1454 400-BDVI	1454 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR		\$543	Each	20%	\$435	Other	DC1
1454 400-BDVK	1454 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK		\$846	Each	20%	\$677	Other	DC1
1454 400-BDVL	1454 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK		\$1,578	Each	20%	\$1,262	Other	DC1
1454 400-BDVQ	1454 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK		\$538	Each	20%	\$431	Other	DC1
1454 400-BDVR	1454 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK		\$2,604	Each	20%	\$2,083	Other	DC1
1454 400-BEJS	1454 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit		\$1,775	Each	20%	\$1,420	Other	DC1
1454 400-BHHW	1454 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752		\$1,074	Each	20%	\$859	Other	DC1
1454 400-BHIS	1454 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-		\$1,080	Each	20%	\$864	Other	DC1
1454 400-BHKG	1454 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug		\$2,357	Each	20%	\$1,886	Other	DC1
1454 400-BHKI	1454 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DWB 10512		\$2,352	Each	20%	\$1,882	Other	DC1
1454 405-AADZ	1454 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit		\$285	Each	20%	\$228	Other	DC1
1454 405-AAJV	1454 405-AAJV	PowerEdge Servers	PERC HBA300 12Gb Controller Adapter,CK		\$282	Each	20%	\$226	Other	DC1
1454 406-BBEK	1454 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit		\$1,596	Each	20%	\$1,277	Other	DC1
1454 406-BBEV	1454 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit		\$1,161	Each	20%	\$929	Other	DC1
1454 406-BBGR	1454 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit		\$1,806	Each	20%	\$1,445	Other	DC1
1454 406-BBGX	1454 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA,Full Height,CusKit		\$1,301	Each	20%	\$1,041	Other	DC1
1454 407-BBQD	1454 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW		\$193	Each	20%	\$154	Other	DC1
1454 407-BBVJ	1454 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install		\$307	Each	20%	\$246	Other	DC1
1454 412-AAFX	1454 412-AAFX	PowerEdge Servers	Heatsink for PowerEdge T430, Cus Kit		\$16	Each	20%	\$13	Other	DC1
1454 429-AAOX	1454 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL,CusKit		\$61	Each	20%	\$49	Other	DC1
1454 445-BBBR	1454 445-BBBR	PowerEdge Servers	Kit - Tape Drive- TB,NN,INT,LT07,13G		\$4,847	Each	20%	\$3,878	Other	DC1
1454 450-ABLD	1454 450-ABLD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord, Customer Kit		\$16	Each	20%	\$13	Other	DC1
1454 450-ABLE	1454 450-ABLE	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit		\$20	Each	20%	\$16	Other	DC1
1454 450-ACGM	1454 450-ACGM	PowerEdge Servers	Kit - Power Cord, 12V,15A,3M 5-15C13		\$25	Each	20%	\$20	Other	DC1
1454 450-ACGT	1454 450-ACGT	PowerEdge Servers	Kit - Deskide Power Cord, 220V, 1.8M (Indonesia, Laos, Pakistan, Vietnam)		\$20	Each	20%	\$16	Other	DC1
1454 450-ACGZ	1454 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit		\$18	Each	20%	\$15	Other	DC1
1454 450-ACHI	1454 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit		\$12	Each	20%	\$10	Other	DC1
1454 450-ACSJ	1454 450-ACSJ	PowerEdge Servers	Jumper Cord, C13 to C14, 250V, 10A, 2m, Argentina, Customer Kit		\$20	Each	20%	\$16	Other	DC1
1454 450-ADIR	1454 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, Customer Kit		\$20	Each	20%	\$16	Other	DC1
1454 450-ADTB	1454 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit		\$20	Each	20%	\$16	Other	DC1
1454 450-AEBL	1454 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit		\$264	Each	20%	\$212	Other	DC1
1454 450-AEBM	1454 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W,CusKit		\$194	Each	20%	\$155	Other	DC1
1454 450-AEJZ	1454 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North		\$21	Each	20%	\$17	Other	DC1
1454 470-AATW	1454 470-AATW	PowerEdge Servers	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit		\$12	Each	20%	\$10	Other	DC1
1454 470-AATX	1454 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit		\$11	Each	20%	\$9	Other	DC1
1454 470-AAUB	1454 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit		\$13	Each	20%	\$11	Other	DC1
1454 470-AAUD	1454 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit		\$11	Each	20%	\$9	Other	DC1
1454 470-AAVG	1454 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5		\$135	Each	20%	\$108	Other	DC1
1454 470-AAVH	1454 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1		\$75	Each	20%	\$60	Other	DC1
1454 470-AAVJ	1454 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3		\$105	Each	20%	\$84	Other	DC1
1454 470-ABRH	1454 470-ABRH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack		\$231	Each	20%	\$185	Other	DC1
1454 470-ABBK	1454 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack		\$298	Each	20%	\$238	Other	DC1
1454 470-ABBM	1454 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack		\$168	Each	20%	\$134	Other	DC1
1454 528-BDXH	1454 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5		\$3,600	Each	20%	\$2,880	Other	DC1
1454 528-BDXI	1454 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1		\$800	Each	20%	\$640	Other	DC1
1454 528-BDXJ	1454 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3		\$2,160	Each	20%	\$1,728	Other	DC1
1454 540-BBDR	1454 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit		\$729	Each	20%	\$583	Other	DC1
1454 540-BBDS	1454 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit		\$492	Each	20%	\$393	Other	DC1
1454 540-BBGX	1454 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install		\$231	Each	20%	\$185	Other	DC1
1454 540-BBGY	1454 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit		\$153	Each	20%	\$122	Other	DC1
1454 540-BBGZ	1454 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit		\$239	Each	20%	\$191	Other	DC1
1454 540-BBRK	1454 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install		\$851	Each	20%	\$680	Other	DC1
1454 631-AAOD	1454 631-AAOD	PowerEdge Servers	Kit - Electronic System Documentation and OpenManage DVD Kit, PowerEdge T430		\$10	Each	20%	\$8	Other	DC1
1454 634-BCOW	1454 634-BCOW	PowerEdge Servers	IDRAC8 Express,DIGITAL_CUSTOMER KIT,PE200-500 series		\$199	Each	20%	\$159	Other	DC1
1454 770-BBKV	1454 770-BBKV	PowerEdge Servers	3U Cable Management Arm, CusKit		\$73	Each	20%	\$58	Other	DC1
1454 770-BBRG	1454 770-BBRG	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CusKit		\$150	Each	20%	\$120	Other	DC1
12421 210-AMEI	12421 210-AMEI	PowerEdge Servers	PowerEdge T440 Server		\$115	Each	20%	\$92	Other	DC1
12421 210-AMSI	12421 210-AMSI	PowerEdge Servers	PowerEdge T440 Server		\$115	Each	20%	\$92	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) use drop-down	Product Category (If applicable)
12421 210-ANGX	12421 210-ANGX	PowerEdge Servers	PowerEdge T440 Server - DSS RESTRICTED	\$115	Each	20%		\$92		Other	DC1
12421 338-BLTO	12421 338-BLTO	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%		\$491		Other	DC1
12421 338-BLTR	12421 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%		\$668		Other	DC1
12421 338-BLTT	12421 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%		\$802		Other	DC1
12421 338-BLTU	12421 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%		\$757		Other	DC1
12421 338-BLTV	12421 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%		\$1,113		Other	DC1
12421 338-BLTX	12421 338-BLTX	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%		\$1,602		Other	DC1
12421 338-BLTX	12421 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%		\$1,954		Other	DC1
12421 338-BLTX	12421 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%		\$2,037		Other	DC1
12421 338-BLUB	12421 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%		\$2,487		Other	DC1
12421 338-BSDG	12421 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%		\$802		Other	DC1
12421 338-BSDJ	12421 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%		\$1,954		Other	DC1
12421 338-BSDN	12421 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%		\$1,269		Other	DC1
12421 338-BSQD	12421 338-BSQD	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%		\$355		Other	DC1
12421 338-BSQD	12421 338-BSQD	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%		\$1,113		Other	DC1
12421 338-BSQD	12421 338-BSQD	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%		\$1,602		Other	DC1
12421 338-BSGK	12421 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%		\$1,954		Other	DC1
12421 338-BSVU	12421 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%		\$668		Other	DC1
12421 338-BVJY	12421 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%		\$490		Other	DC1
12421 338-BVKC	12421 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%		\$1,113		Other	DC1
12421 338-BVKE	12421 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%		\$802		Other	DC1
12421 345-BBBO	12421 345-BBBO	PowerEdge Servers	7.68TB Solid State Drive R SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,873	Each	20%		\$7,898		Other	DC1
12421 345-BBCG	12421 345-BBCG	PowerEdge Servers	7.68TB SSD R SAS 12Gbps 512e 2.5in PM1643a with 3.5in HYB CARR, 1 DWPD	\$9,674	Each	20%		\$7,739		Other	DC1
12421 385-BBKW	12421 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%		\$240		Other	DC1
12421 385-BBLB	12421 385-BBLB	PowerEdge Servers	IDRAC9 Express, DIGITAL_CUSTOMER KIT, PE200-500 series	\$249	Each	20%		\$199		Other	DC1
12421 385-BBLF	12421 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%		\$67		Other	DC1
12421 385-BBLH	12421 385-BBLH	PowerEdge Servers	Flash Card Reader, CK	\$23	Each	20%		\$18		Other	DC1
12421 385-BBMW	12421 385-BBMW	PowerEdge Servers	Rack Bezel, PowerEdge, T440, CK	\$47	Each	20%		\$38		Other	DC1
12421 400-ALGD	12421 400-ALGD	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, CusKit	\$802	Each	20%		\$642		Other	DC1
12421 400-AOWP	12421 400-AOWP	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$599	Each	20%		\$479		Other	DC1
12421 400-AOXC	12421 400-AOXC	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$458	Each	20%		\$366		Other	DC1
12421 400-AUKJ	12421 400-AUKJ	PowerEdge Servers	DVD+RW, SATA, Internal, 9.5mm, Customer Install	\$51	Each	20%		\$41		Other	DC1
12421 400-AUPW	12421 400-AUPW	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$418	Each	20%		\$334		Other	DC1
12421 400-AUOX	12421 400-AUOX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%		\$881		Other	DC1
12421 400-AURC	12421 400-AURC	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, CK	\$674	Each	20%		\$539		Other	DC1
12421 400-AURG	12421 400-AURG	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$775	Each	20%		\$620		Other	DC1
12421 400-AURS	12421 400-AURS	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$443	Each	20%		\$355		Other	DC1
12421 400-AURZ	12421 400-AURZ	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,159	Each	20%		\$927		Other	DC1
12421 400-AUSC	12421 400-AUSC	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,035	Each	20%		\$828		Other	DC1
12421 400-AUSS	12421 400-AUSS	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$832	Each	20%		\$666		Other	DC1
12421 400-AUST	12421 400-AUST	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$499	Each	20%		\$399		Other	DC1
12421 400-AUTD	12421 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%		\$1,553		Other	DC1
12421 400-AUTL	12421 400-AUTL	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$732	Each	20%		\$586		Other	DC1
12421 400-AUTM	12421 400-AUTM	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,656	Each	20%		\$1,325		Other	DC1
12421 400-AUOJ	12421 400-AUOJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$656	Each	20%		\$525		Other	DC1
12421 400-AUIQ	12421 400-AUIQ	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$662	Each	20%		\$530		Other	DC1
12421 400-AUIT	12421 400-AUIT	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,912	Each	20%		\$1,530		Other	DC1
12421 400-AUIX	12421 400-AUIX	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$640	Each	20%		\$512		Other	DC1
12421 400-AUVR	12421 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%		\$891		Other	DC1
12421 400-AUWK	12421 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%		\$1,349		Other	DC1
12421 400-AUWL	12421 400-AUWL	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$723	Each	20%		\$578		Other	DC1
12421 400-AUWQ	12421 400-AUWQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,017	Each	20%		\$814		Other	DC1
12421 400-AUWX	12421 400-AUWX	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$524	Each	20%		\$419		Other	DC1
12421 400-AUWY	12421 400-AUWY	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$636	Each	20%		\$509		Other	DC1
12421 400-AUXC	12421 400-AUXC	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,193	Each	20%		\$954		Other	DC1
12421 400-AUXN	12421 400-AUXN	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$650	Each	20%		\$520		Other	DC1
12421 400-AUZO	12421 400-AUZO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$750	Each	20%		\$600		Other	DC1
12421 400-AVBO	12421 400-AVBO	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, FIPS140-	\$1,218	Each	20%		\$974		Other	DC1
12421 400-AVBP	12421 400-AVBP	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,290	Each	20%		\$1,032		Other	DC1
12421 400-AVUK	12421 400-AVUK	PowerEdge Servers	DVD ROM SATA, Internal, 9.5mm, Customer Kit	\$52	Each	20%		\$41		Other	DC1
12421 400-AUVU	12421 400-AUVU	PowerEdge Servers	Internal SAS TBU Controller Cable Customer Install	\$23	Each	20%		\$18		Other	DC1
12421 400-AXLG	12421 400-AXLG	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$2,555	Each	20%		\$2,044		Other	DC1
12421 400-AZHP	12421 400-AZHP	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,281	Each	20%		\$2,625		Other	DC1
12421 400-AZHY	12421 400-AZHY	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,291	Each	20%		\$2,633		Other	DC1
12421 400-AZIL	12421 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,250	Each	20%		\$1,800		Other	DC1
12421 400-BBOH	12421 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$1,769	Each	20%		\$1,415		Other	DC1
12421 400-BBOU	12421 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%		\$1,409		Other	DC1
12421 400-BBOV	12421 400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%		\$2,218		Other	DC1
12421 400-BBPJ	12421 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%		\$2,223		Other	DC1
12421 400-BBOW	12421 400-BBOW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%		\$4,217		Other	DC1
12421 400-BBRF	12421 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%		\$4,224		Other	DC1
12421 400-BCLX	12421 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%		\$6,440		Other	DC1
12421 400-BCML	12421 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%		\$3,945		Other	DC1
12421 400-BCMO	12421 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%		\$6,433		Other	DC1
12421 400-BCMR	12421 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%		\$3,953		Other	DC1
12421 400-BCNF	12421 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%		\$1,818		Other	DC1
12421 400-BCNP	12421 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each						

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12421 400-BCNV	12421 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%	\$2,380	Other	DC1
12421 400-BCNZ	12421 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1
12421 400-BDIC	12421 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%	\$1,425	Other	DC1
12421 400-BDIF	12421 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1
12421 400-BDIW	12421 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
12421 400-BDJO	12421 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1
12421 400-BDJS	12421 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1
12421 400-BDJU	12421 400-BDJU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1
12421 400-BDOZ	12421 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1
12421 400-BDPM	12421 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1
12421 400-BDPT	12421 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$844	Each	20%	\$755	Other	DC1
12421 400-BDPZ	12421 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1
12421 400-BDOE	12421 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1
12421 400-BDOG	12421 400-BDOG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1
12421 400-BDOT	12421 400-BDOT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1
12421 400-BDOX	12421 400-BDOX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1
12421 400-BDUE	12421 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1
12421 400-BDUS	12421 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
12421 400-BDUY	12421 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1
12421 400-BDVI	12421 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1
12421 400-BDVK	12421 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive.S4610,CK	\$846	Each	20%	\$677	Other	DC1
12421 400-BDVL	12421 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive.S4610,CK	\$1,578	Each	20%	\$1,262	Other	DC1
12421 400-BDVQ	12421 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive.S4610,CK	\$538	Each	20%	\$431	Other	DC1
12421 400-BDVR	12421 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive.S4610,CK	\$2,604	Each	20%	\$2,083	Other	DC1
12421 400-BEJS	12421 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1
12421 400-BEJY	12421 400-BEJY	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Cabled Hard Drive, CUS Kit	\$1,301	Each	20%	\$1,041	Other	DC1
12421 400-BENT	12421 400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%	\$1,892	Other	DC1
12421 400-BEPK	12421 400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$2,356	Each	20%	\$1,885	Other	DC1
12421 400-BEPZ	12421 400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$9,416	Each	20%	\$7,533	Other	DC1
12421 400-BEOH	12421 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR PM5-V	\$5,276	Each	20%	\$4,221	Other	DC1
12421 400-BEOU	12421 400-BEOU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%	\$7,540	Other	DC1
12421 400-BERC	12421 400-BERC	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Drive, CK	\$5,265	Each	20%	\$4,212	Other	DC1
12421 400-BFOT	12421 400-BFOT	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive Drive 1 DWPD 14016	\$7,923	Each	20%	\$6,338	Other	DC1
12421 400-BFOZ	12421 400-BFOZ	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,930	Each	20%	\$6,344	Other	DC1
12421 400-BFRF	12421 400-BFRF	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 21024	\$5,218	Each	20%	\$4,174	Other	DC1
12421 400-BFRI	12421 400-BFRI	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,414	Each	20%	\$1,131	Other	DC1
12421 400-BFRY	12421 400-BFRY	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 5256	\$1,404	Each	20%	\$1,123	Other	DC1
12421 400-BFSN	12421 400-BFSN	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$5,226	Each	20%	\$4,180	Other	DC1
12421 400-BFSS	12421 400-BFSS	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,931	Each	20%	\$2,345	Other	DC1
12421 400-BFXX	12421 400-BFXX	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,155	Each	20%	\$924	Other	DC1
12421 400-BFZH	12421 400-BFZH	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,886	Each	20%	\$1,509	Other	DC1
12421 400-BFZQ	12421 400-BFZQ	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1 DWPD 1752 TBW,	\$1,146	Each	20%	\$917	Other	DC1
12421 400-BGBW	12421 400-BGBW	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,876	Each	20%	\$1,501	Other	DC1
12421 400-BGCE	12421 400-BGCE	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,1	\$3,498	Each	20%	\$2,798	Other	DC1
12421 400-BGZB	12421 400-BGZB	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Drive 1	\$4,197	Each	20%	\$3,358	Other	DC1
12421 400-BGZD	12421 400-BGZD	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5" PM5-R-Hot-Plug Drive 1	\$4,189	Each	20%	\$3,351	Other	DC1
12421 400-BHFK	12421 400-BHFK	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Cable Hard Drive, CUS Kit	\$2,401	Each	20%	\$1,921	Other	DC1
12421 400-BHFP	12421 400-BHFP	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$2,427	Each	20%	\$1,942	Other	DC1
12421 400-BHHW	12421 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1
12421 400-BHIS	12421 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1
12421 400-BHJE	12421 400-BHJE	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,639	Each	20%	\$2,111	Other	DC1
12421 400-BHJJ	12421 400-BHJJ	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Cabled, CUS Kit	\$2,627	Each	20%	\$2,101	Other	DC1
12421 400-BHKG	12421 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1
12421 400-BHKI	12421 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1
12421 400-BJKN	12421 400-BJKN	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$2,426	Each	20%	\$1,940	Other	DC1
12421 400-BJKO	12421 400-BJKO	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%	\$1,964	Other	DC1
12421 400-BKZD	12421 400-BKZD	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,526	Each	20%	\$1,221	Other	DC1
12421 400-BLCE	12421 400-BLCE	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,160	Each	20%	\$928	Other	DC1
12421 400-BLGC	12421 400-BLGC	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,126	Each	20%	\$901	Other	DC1
12421 400-BLES	12421 400-BLES	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512e 3.5in Cabled, CUS Kit	\$753	Each	20%	\$602	Other	DC1
12421 400-BLEW	12421 400-BLEW	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512e 3.5in Cabled, CUS Kit	\$793	Each	20%	\$626	Other	DC1
12421 403-BCHD	12421 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12421 407-BBOU	12421 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12421 407-BBVK	12421 407-BBVK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12421 407-BBZM	12421 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12421 407-BBZS	12421 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12421 407-BBZU	12421 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12421 407-BBZV	12421 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12421 407-BCBF	12421 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12421 407-BCBK	12421 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12421 407-BCBN	12421 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
12421 407-BCHI	12421 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12421 412-AAJQ	12421 412-AAJQ	PowerEdge Servers	Standard HS for Less = 150W, Customer Kit	\$39	Each	20%	\$31	Other	DC1
12421 412-AANB	12421 412-AANB	PowerEdge Servers	Standard Heat Sink for = 150W, T640 Cus	\$35	Each	20%	\$28	Other	DC1
12421 429-AAOX	12421 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12421 445-BBCH	12421 445-BBCH	PowerEdge Servers	LTO8 Internal Tape Drive, PE T440/T640, Customer Kit	\$7,264	Each	20%	\$5,811	Other	DC1
12421 450-AEBL	12421 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12421 450-AEBM	12421 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1
12421 450-AEEQ	12421 450-AEEQ	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W Liteon, CusKit	\$369	Each	20%	\$295	Other	DC1
12421 450-AJRP	12421 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1
12421 461-AAEN	12421 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12421 470-ABFE	12421 470-ABFE	PowerEdge Servers	Kit - Internal SAS TBU Controller Cable	\$15	Each	20%	\$12	Other	DC1
12421 470-ABOD	12421 470-ABOD	PowerEdge Servers	Dell Networking Cable, 40GBE, QSFP+ to QSFP+, Passive Copper Direct Attach Cable,	\$190	Each	20%	\$152	Other	DC1
12421 470-ACOH	12421 470-ACOH	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, Cus Kit	\$51	Each	20%	\$41	Other	DC1
12421 490-BEDR	12421 490-BEDR	PowerEdge Servers	Customer Install Kit, Bracket, Fan and Cable for Nvidia FHFL, PowerEdge T440	\$58	Each	20%	\$47	Other	DC1
12421 528-BDXH	12421 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1+2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
12421 528-BDXI	12421 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1+2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
12421 528-BDXJ	12421 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1+2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
12421 528-BFSK	12421 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
12421 528-BFSN	12421 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1
12421 623-BBBV	12421 623-BBBV	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device, CUS	\$1,353	Each	20%	\$1,083	Other	DC1
12421 623-BBBZ	12421 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, USER, CUS	\$1,753	Each	20%	\$1,403	Other	DC1
12421 623-BBCT	12421 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1
12421 623-BBCU	12421 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%	\$924	Other	DC1
12421 623-BBCV	12421 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1
12421 623-BBCW	12421 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1
12421 623-BBCX	12421 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1
12421 623-BBCY	12421 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1
12421 623-BBCZ	12421 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1
12421 623-BBDB	12421 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1
12421 623-BBDC	12421 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890	Each	20%	\$712	Other	DC1
12421 623-BBDD	12421 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1
12421 631-ABMY	12421 631-ABMY	PowerEdge Servers	OpenManage DVD Kit, Poweredge T440, CUS	\$11	Each	20%	\$9	Other	DC1
12421 770-BCOL	12421 770-BCOL	PowerEdge Servers	Tower to Rack Conversion Kit, Customer Kit	\$43	Each	20%	\$34	Other	DC1
12442 210-AMBC	12442 210-AMBC	PowerEdge Servers	PowerEdge T640 Server	\$247	Each	20%	\$198	Other	DC1
12442 325-BCMV	12442 325-BCMV	PowerEdge Servers	Tower Standard Bezel for T640 Customer Kit	\$48	Each	20%	\$38	Other	DC1
12442 325-BCOZ	12442 325-BCOZ	PowerEdge Servers	BZL FRt RACK DELLEMC, T640 Customer Kit	\$46	Each	20%	\$37	Other	DC1
12442 338-BGOB	12442 338-BGOB	PowerEdge Servers	Castlers for PowerEdge Tower Chassis, CusKit	\$38	Each	20%	\$30	Other	DC1
12442 338-BLNB	12442 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12442 338-BLNG	12442 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12442 338-BLNH	12442 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12442 338-BLNL	12442 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12442 338-BLNP	12442 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12442 338-BLNR	12442 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12442 338-BLNZ	12442 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1
12442 338-BLTQ	12442 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1
12442 338-BLTR	12442 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1
12442 338-BLTT	12442 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12442 338-BLTU	12442 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1
12442 338-BLTV	12442 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12442 338-BLTW	12442 338-BLTW	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,092	Each	20%	\$1,674	Other	DC1
12442 338-BLTZ	12442 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 18.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1
12442 338-BLUB	12442 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1
12442 338-BRVK	12442 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12442 338-BRVL	12442 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1
12442 338-BRVS	12442 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12442 338-BSDG	12442 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12442 338-BSDJ	12442 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12442 338-BSDK	12442 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1
12442 338-BSDM	12442 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1
12442 338-BSDN	12442 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12442 338-BSDQ	12442 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1
12442 338-BSDR	12442 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12442 338-BSDU	12442 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1
12442 338-BSGK	12442 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12442 338-BSHE	12442 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1
12442 338-BSVJ	12442 338-BSVJ	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1
12442 338-BTSG	12442 338-BTSG	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12442 338-BTSS	12442 338-BTSS	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1
12442 338-BTTD	12442 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1
12442 338-BTTE	12442 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12442 338-BVJY	12442 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1
12442 338-BVJZ	12442 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12442 338-BVKC	12442 338-BVKC	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%	\$6,316	Other	DC1
12442 338-BVKD	12442 338-BVKD	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1
12442 338-BVKE	12442 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1
12442 338-BVKI	12442 338-BVKI	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%	\$4,318	Other	DC1
12442 338-BVKM	12442 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	Each	20%	\$5,255	Other	DC1
12442 338-BVKN	12442 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1
12442 338-BVKP	12442 338-BVKP	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	Each	20%	\$4,044	Other	DC1
12442 338-BVKT	12442 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	Each	20%	\$2,487	Other	DC1
12442 338-BVKV	12442 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1
12442 338-BVKW	12442 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,600	Each	20%	\$2,080	Other	DC1
12442 338-BVKX	12442 338-BVKX	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$5,222	Each	20%	\$4,178	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12442 338-BVKZ	12442 338-BVKZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397	Each	20%	\$3,518	Other	DC1	
12442 345-BBBO	12442 345-BBBO	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,873	Each	20%	\$7,898	Other	DC1	
12442 345-BBCG	12442 345-BBCG	PowerEdge Servers	7.68TB SSD RI SAS 12Gbps 512e 2.5in PM1643a with 3.5in HYB CARR, 1 DWPD	\$9,674	Each	20%	\$7,739	Other	DC1	
12442 370-AUDS	12442 370-AUDS	PowerEdge Servers	CBL_TRAY_BBU_T640_Customer Kit	\$254	Each	20%	\$204	Other	DC1	
12442 384-BBSK	12442 384-BBSK	PowerEdge Servers	CARR,MID,STD,FAN,T640,Customer Kit	\$101	Each	20%	\$81	Other	DC1	
12442 385-BBKJ	12442 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12442 385-BBKL	12442 385-BBKL	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12442 385-BBKL	12442 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12442 385-BBKW	12442 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
12442 385-BBLF	12442 385-BBLF	PowerEdge Servers	ISOM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1	
12442 385-BBLH	12442 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12442 400-ASDQ	12442 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12442 400-AUKI	12442 400-AUKI	PowerEdge Servers	DVD ROM,SATA,Internal 9.5mm, Customer Install	\$54	Each	20%	\$43	Other	DC1	
12442 400-AUQX	12442 400-AUQX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%	\$881	Other	DC1	
12442 400-AUTD	12442 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%	\$1,553	Other	DC1	
12442 400-AUJQ	12442 400-AUJQ	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$662	Each	20%	\$530	Other	DC1	
12442 400-AUVR	12442 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%	\$891	Other	DC1	
12442 400-AUWK	12442 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%	\$1,349	Other	DC1	
12442 400-AXLG	12442 400-AXLG	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$2,565	Each	20%	\$2,044	Other	DC1	
12442 400-AZHY	12442 400-AZHY	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,291	Each	20%	\$2,633	Other	DC1	
12442 400-BBOH	12442 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$1,769	Each	20%	\$1,415	Other	DC1	
12442 400-BBOU	12442 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%	\$1,409	Other	DC1	
12442 400-BBOV	12442 400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%	\$2,218	Other	DC1	
12442 400-BBPJ	12442 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%	\$2,223	Other	DC1	
12442 400-BBQW	12442 400-BBQW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
12442 400-BBRF	12442 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%	\$4,224	Other	DC1	
12442 400-BCLX	12442 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1	
12442 400-BCML	12442 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1	
12442 400-BCMO	12442 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1	
12442 400-BCMR	12442 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1	
12442 400-BCNF	12442 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1	
12442 400-BCNP	12442 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12442 400-BCNV	12442 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%	\$2,380	Other	DC1	
12442 400-BCNZ	12442 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1	
12442 400-BDIC	12442 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%	\$1,425	Other	DC1	
12442 400-BDIF	12442 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1	
12442 400-BDIW	12442 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12442 400-BDJO	12442 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1	
12442 400-BDJS	12442 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1	
12442 400-BDJU	12442 400-BDJU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1	
12442 400-BDOZ	12442 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1	
12442 400-BDFM	12442 400-BDFM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1	
12442 400-BDPT	12442 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$844	Each	20%	\$755	Other	DC1	
12442 400-BDPZ	12442 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1	
12442 400-BDOE	12442 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1	
12442 400-BDQG	12442 400-BDQG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1	
12442 400-BDQT	12442 400-BDQT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1	
12442 400-BDOX	12442 400-BDOX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1	
12442 400-BDUE	12442 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1	
12442 400-BDUS	12442 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12442 400-BDUY	12442 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1	
12442 400-BDVI	12442 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1	
12442 400-BDVK	12442 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610 CK	\$846	Each	20%	\$677	Other	DC1	
12442 400-BDVL	12442 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610 CK	\$1,578	Each	20%	\$1,262	Other	DC1	
12442 400-BDVQ	12442 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$538	Each	20%	\$431	Other	DC1	
12442 400-BDVR	12442 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1	
12442 400-BEDS	12442 400-BEDS	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,229	Each	20%	\$3,384	Other	DC1	
12442 400-BEED	12442 400-BEED	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,486	Each	20%	\$8,389	Other	DC1	
12442 400-BEEM	12442 400-BEEM	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,480	Each	20%	\$4,384	Other	DC1	
12442 400-BEER	12442 400-BEER	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,554	Each	20%	\$1,243	Other	DC1	
12442 400-BEEU	12442 400-BEEU	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,237	Each	20%	\$4,189	Other	DC1	
12442 400-BEEX	12442 400-BEEX	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,596	Each	20%	\$2,077	Other	DC1	
12442 400-BEJS	12442 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1	
12442 400-BENT	12442 400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%	\$1,892	Other	DC1	
12442 400-BEPK	12442 400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$2,356	Each	20%	\$1,885	Other	DC1	
12442 400-BEPZ	12442 400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$9,416	Each	20%	\$7,533	Other	DC1	
12442 400-BEQH	12442 400-BEQH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR PM5-V	\$5,276	Each	20%	\$4,221	Other	DC1	
12442 400-BEQU	12442 400-BEQU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%	\$7,540	Other	DC1	
12442 400-BERC	12442 400-BERC	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Drive, CK	\$5,265	Each	20%	\$4,212	Other	DC1	
12442 400-BERM	12442 400-BERM	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,835	Each	20%	\$3,068	Other	DC1	
12442 400-BFEF	12442 400-BFEF	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$874	Each	20%	\$700	Other	DC1	
12442 400-BFEG	12442 400-BFEG	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,875	Each	20%	\$3,100	Other	DC1	
12442 400-BFOT	12442 400-BFOT	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive Drive 1 DWPD 14016	\$7,923	Each	20%	\$6,338	Other	DC1	
12442 400-BFOZ	12442 400-BFOZ	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,930	Each	20%	\$6,344	Other	DC1	
12442 400-BFRF	12442 400-BFRF	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 21024	\$5,218	Each	20%	\$4,174	Other	DC1	
12442 400-BFRI	12442 400-BFRI	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,414	Each	20%	\$1,131	Other	DC1	
12442 400-BFRY	12442 400-BFRY	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 5256	\$1,404	Each	20%	\$1,123	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
12442 400-BFSN	12442 400-BFSN	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$5,226	Each	20%	\$4,180	Other	DC1	
12442 400-BFXX	12442 400-BFXX	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,155	Each	20%	\$924	Other	DC1	
12442 400-BFZH	12442 400-BFZH	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,886	Each	20%	\$1,509	Other	DC1	
12442 400-BFZQ	12442 400-BFZQ	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1 DWPD 1752 TBW,	\$1,146	Each	20%	\$917	Other	DC1	
12442 400-BGBW	12442 400-BGBW	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,876	Each	20%	\$1,501	Other	DC1	
12442 400-BGCE	12442 400-BGCE	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,1	\$3,498	Each	20%	\$2,798	Other	DC1	
12442 400-BGZB	12442 400-BGZB	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Drive 1	\$4,197	Each	20%	\$3,358	Other	DC1	
12442 400-BGZD	12442 400-BGZD	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5" PM5-R Hot-Plug Drive 1	\$4,189	Each	20%	\$3,351	Other	DC1	
12442 400-BHFP	12442 400-BHFP	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$2,427	Each	20%	\$1,942	Other	DC1	
12442 400-BHWH	12442 400-BHWH	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1	
12442 400-BHIS	12442 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1	
12442 400-BHUE	12442 400-BHUE	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,639	Each	20%	\$2,111	Other	DC1	
12442 400-BHKG	12442 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1	
12442 400-BHKI	12442 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 D BW 10512	\$2,352	Each	20%	\$1,882	Other	DC1	
12442 400-BIJB	12442 400-BIJB	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,100	Each	20%	\$8,080	Other	DC1	
12442 400-BJKO	12442 400-BJKO	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%	\$1,964	Other	DC1	
12442 400-BKEX	12442 400-BKEX	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,815	Each	20%	\$6,252	Other	DC1	
12442 400-BKEZ	12442 400-BKEZ	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$5,557	Each	20%	\$4,446	Other	DC1	
12442 400-BKFJ	12442 400-BKFJ	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,591	Each	20%	\$7,673	Other	DC1	
12442 400-BKFM	12442 400-BKFM	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$3,027	Each	20%	\$2,422	Other	DC1	
12442 400-BKFN	12442 400-BKFN	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$2,085	Each	20%	\$1,668	Other	DC1	
12442 400-BKFP	12442 400-BKFP	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$4,118	Each	20%	\$3,294	Other	DC1	
12442 400-BLCE	12442 400-BLCE	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,160	Each	20%	\$928	Other	DC1	
12442 400-BLEW	12442 400-BLEW	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512e 3.5in Cabled, CUS Kit	\$783	Each	20%	\$626	Other	DC1	
12442 403-BBLS	12442 403-BBLS	PowerEdge Servers	Emulex LPa31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
12442 403-BBMF	12442 403-BBMF	PowerEdge Servers	Emulex LPa31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
12442 403-BBMU	12442 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12442 403-BBMV	12442 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12442 403-BCCE	12442 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12442 403-BCCH	12442 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
12442 403-BCHD	12442 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12442 403-BCLH	12442 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12442 403-BCLI	12442 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12442 405-AAZD	12442 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1	
12442 405-AAMV	12442 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1	
12442 405-AAMX	12442 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1	
12442 405-AAMY	12442 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1	
12442 405-AAMZ	12442 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1	
12442 405-AANM	12442 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
12442 406-BBEK	12442 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	
12442 406-BBEV	12442 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1	
12442 406-BBGR	12442 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445	Other	DC1	
12442 406-BBGX	12442 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1	
12442 406-BBLF	12442 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$621	Each	20%	\$514	Other	DC1	
12442 406-BBMR	12442 406-BBMR	PowerEdge Servers	Emulex LPa35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,287	Each	20%	\$2,614	Other	DC1	
12442 406-BBOE	12442 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12442 407-BBOS	12442 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12442 407-BBOU	12442 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12442 407-BBWK	12442 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12442 407-BBZM	12442 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12442 407-BBZS	12442 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12442 407-BBZU	12442 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12442 407-BBZV	12442 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12442 407-BCBF	12442 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12442 407-BCBK	12442 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12442 407-BCBN	12442 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
12442 407-BCEX	12442 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12442 407-BCHI	12442 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85c Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12442 412-AAMZ	12442 412-AAMZ	PowerEdge Servers	High Performance HS for 150W, T640 Cus	\$86	Each	20%	\$69	Other	DC1	
12442 412-AANB	12442 412-AANB	PowerEdge Servers	Standard Heat Sink for = 150W, T640 Cus	\$35	Each	20%	\$28	Other	DC1	
12442 429-AAOX	12442 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
12442 429-ABDB	12442 429-ABDB	PowerEdge Servers	DVD+RW, SATA, 9.5, HLDS, T640, Customer Kit	\$54	Each	20%	\$43	Other	DC1	
12442 429-ABEU	12442 429-ABEU	PowerEdge Servers	DVD+RW, SATA, 9.5, PLDS, T640, Customer Kit	\$165	Each	20%	\$132	Other	DC1	
12442 430-XYLZ	12442 430-XYLZ	PowerEdge Servers	OpenManage DVD Kit, Poweredge, T640, CUS	\$9	Each	20%	\$7	Other	DC1	
12442 440-BBGY	12442 440-BBGY	PowerEdge Servers	PV LTO-6 Internal Tape Drive PE T430/T630 Cust Kit	\$4,250	Each	20%	\$3,400	Other	DC1	
12442 445-BBCH	12442 445-BBCH	PowerEdge Servers	LTO8 Internal Tape Drive, PE T440/T640, Customer Kit	\$7,264	Each	20%	\$5,811	Other	DC1	
12442 450-ABLE	12442 450-ABLE	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
12442 450-ACGZ	12442 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
12442 450-ACHI	12442 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
12442 450-ADZC	12442 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1	
12442 450-AEBL	12442 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
12442 450-AEBM	12442 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1	
12442 450-AEEQ	12442 450-AEEQ	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W Liteon, CusKit	\$369	Each	20%	\$295	Other	DC1	
12442 450-AENT	12442 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%	\$336	Other	DC1	
12442 450-AEPB	12442 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1	
12442 450-AGFW	12442 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply , 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1	
12442 450-AJRP	12442 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12442 461-AAEN	12442 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12442 470-AAVG	12442 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12442 470-AAVH	12442 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12442 470-AAVJ	12442 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12442 470-AAVO	12442 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12442 470-AAXG	12442 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12442 470-AAXH	12442 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12442 470-ABFE	12442 470-ABFE	PowerEdge Servers	Kit - Internal SAS TBU Controller Cable	\$15	Each	20%	\$12	Other	DC1
12442 470-ABLT	12442 470-ABLT	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12442 470-ABLU	12442 470-ABLU	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12442 470-ABLV	12442 470-ABLV	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12442 470-ABLZ	12442 470-ABLZ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
12442 470-ABMD	12442 470-ABMD	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
12442 470-ABMJ	12442 470-ABMJ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
12442 470-ABML	12442 470-ABML	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1
12442 470-ABPR	12442 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12442 470-ABOB	12442 470-ABOB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12442 470-ABOF	12442 470-ABOF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12442 470-ACJW	12442 470-ACJW	PowerEdge Servers	DVD ROM SATA Internal, Customer Kit	\$48	Each	20%	\$38	Other	DC1
12442 489-BBCJ	12442 489-BBCJ	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1
12442 489-BBDM	12442 489-BBDM	PowerEdge Servers	PowerEdge T640 GPU 12 Volt cable only, Customer Install	\$21	Each	20%	\$17	Other	DC1
12442 490-BENS	12442 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1
12442 490-BENW	12442 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1
12442 490-BEOB	12442 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1
12442 490-BFRS	12442 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1
12442 490-BFRT	12442 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
12442 490-BF5H	12442 490-BF5H	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1
12442 490-BFTY	12442 490-BFTY	PowerEdge Servers	Dual Link Nvidia Quadro RTX NVLink HB Bridge 48 GB GDDR6, Customer Install	\$177	Each	20%	\$142	Other	DC1
12442 528-BDXH	12442 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on-1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%	\$2,880	Other	DC1
12442 528-BDXI	12442 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on-1-2SKT with Inherited Subscription, 1	\$800	Each	20%	\$640	Other	DC1
12442 528-BDXJ	12442 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on-1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%	\$1,728	Other	DC1
12442 528-BFSK	12442 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
12442 528-BFSN	12442 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1
12442 540-BBDR	12442 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12442 540-BBGX	12442 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12442 540-BBGY	12442 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
12442 540-BBGZ	12442 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
12442 540-BBIV	12442 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
12442 540-BBIW	12442 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12442 540-BBOZ	12442 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12442 540-BBRH	12442 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12442 540-BBRK	12442 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12442 540-BBUN	12442 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
12442 540-BBUO	12442 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
12442 540-BBUP	12442 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
12442 540-BBUU	12442 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12442 540-BBVB	12442 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12442 540-BBYG	12442 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1
12442 540-BBYH	12442 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	DC1
12442 540-BBYI	12442 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1
12442 540-BCDG	12442 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
12442 540-BCIV	12442 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
12442 540-BCNI	12442 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
12442 623-BBCT	12442 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1
12442 623-BBCU	12442 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User, CK	\$1,155	Each	20%	\$924	Other	DC1
12442 623-BBCV	12442 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1
12442 623-BBCW	12442 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1
12442 623-BBCX	12442 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1
12442 623-BBCY	12442 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1
12442 623-BB0Z	12442 623-BB0Z	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1
12442 623-BB0D	12442 623-BB0D	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1
12442 623-BB0C	12442 623-BB0C	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1
12442 623-BB0D	12442 623-BB0D	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1
12442 770-BBJJ	12442 770-BBJJ	PowerEdge Servers	Ready Rails 3U Sliding Rails CusKit	\$180	Each	20%	\$144	Other	DC1
12442 770-BBKV	12442 770-BBKV	PowerEdge Servers	3U Cable Management Arm, CusKit	\$73	Each	20%	\$58	Other	DC1
12442 770-BCJK	12442 770-BCJK	PowerEdge Servers	Tower to Rack, Conversion Kit, DELLEMC, T640, Customer Kit	\$77	Each	20%	\$61	Other	DC1
14255 325-BCHW	14255 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	DC1
14255 325-BCHX	14255 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1
14255 330-BBLS	14255 330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86	Each	20%	\$69	Other	DC1
14255 330-BBLT	14255 330-BBLT	PowerEdge Servers	Riser w/ 3 PCIe Gen3 slots, 1 x16 FH (slot 4), 1 x8 FH (slot 5) and 1 x8 LP (slot 6), at	\$92	Each	20%	\$73	Other	DC1
14255 330-BBLU	14255 330-BBLU	PowerEdge Servers	Riser with One x8 PCIe Gen3 LP (slot 4), 740/XD CusKit	\$37	Each	20%	\$30	Other	DC1
14255 330-BBLV	14255 330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1
14255 330-BBLW	14255 330-BBLW	PowerEdge Servers	Riser with Three x8 PCIe Gen3 FH slots, (1, 2 and 3) R740/XD CusKit	\$46	Each	20%	\$37	Other	DC1
14255 330-BBLX	14255 330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots, (1 and 3) R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1
14255 330-BBLY	14255 330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x16 (slot 1) and 2 x8 (2 and 3), R740/XD	\$53	Each	20%	\$43	Other	DC1
14255 330-BBMI	14255 330-BBMI	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28	Each	20%	\$22	Other	DC1
14255 330-BBMJ	14255 330-BBMJ	PowerEdge Servers	Riser Blank for Riser Config 3, Customer Install	\$20	Each	20%	\$16	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14255 330-BBMO	14255 330-BBMO	PowerEdge Servers	GPU Enablement Customer Kit	\$698	Each	20%	\$559	Other	DC1	
14255 338-BLNB	14255 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
14255 338-BLNE	14255 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
14255 338-BLNG	14255 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
14255 338-BLNH	14255 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
14255 338-BLNI	14255 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
14255 338-BLNJ	14255 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
14255 338-BLNL	14255 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
14255 338-BLNM	14255 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
14255 338-BLNP	14255 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
14255 338-BLNQ	14255 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
14255 338-BLNR	14255 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
14255 338-BLNS	14255 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
14255 338-BLNT	14255 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
14255 338-BLNW	14255 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
14255 338-BLNX	14255 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
14255 338-BLTQ	14255 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
14255 338-BLRT	14255 338-BLRT	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
14255 338-BLTT	14255 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
14255 338-BLTU	14255 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
14255 338-BLTV	14255 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
14255 338-BLTV	14255 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
14255 338-BLTX	14255 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
14255 338-BLTZ	14255 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
14255 338-BLUB	14255 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
14255 338-BRVI	14255 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
14255 338-BRVK	14255 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
14255 338-BRVL	14255 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
14255 338-BRVP	14255 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
14255 338-BRVQ	14255 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
14255 338-BRVS	14255 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
14255 338-BSDG	14255 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
14255 338-BSDJ	14255 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
14255 338-BSDK	14255 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
14255 338-BSDM	14255 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
14255 338-BSDN	14255 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
14255 338-BSDQ	14255 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
14255 338-BSDR	14255 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
14255 338-BSDU	14255 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
14255 338-BSGK	14255 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.6G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
14255 338-BSGX	14255 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
14255 338-BSGY	14255 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
14255 338-BSGZ	14255 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
14255 338-BSHB	14255 338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240 2.1G, 22C/44T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1	
14255 338-BSHC	14255 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
14255 338-BSHE	14255 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
14255 338-BSHO	14255 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1	
14255 338-BSPH	14255 338-BSPH	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1	
14255 338-BSHV	14255 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
14255 338-BSHX	14255 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1	
14255 338-BSIJ	14255 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
14255 338-BSIR	14255 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1	
14255 338-BSIS	14255 338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631	Each	20%	\$8,505	Other	DC1	
14255 338-BSIT	14255 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1	
14255 338-BSVU	14255 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
14255 338-BSVX	14255 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1	
14255 338-BSVY	14255 338-BSVY	PowerEdge Servers	Intel Xeon Silver 4214Y 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,540	Each	20%	\$1,232	Other	DC1	
14255 338-BTSX	14255 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
14255 338-BTSY	14255 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222Y 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1	
14255 338-BTSZ	14255 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
14255 338-BTTC	14255 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1	
14255 338-BTDD	14255 338-BTDD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
14255 338-BTTE	14255 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
14255 338-BTTF	14255 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1	
14255 338-BTWF	14255 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1	
14255 338-BTWG	14255 338-BTWG	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$20,669	Each	20%	\$16,535	Other	DC1	
14255 338-BTWW	14255 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%	\$3,202	Other	DC1	
14255 338-BTWR	14255 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1	
14255 338-BTWW	14255 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1	
14255 350-BBJW	14255 350-BBJW	PowerEdge Servers	Left Ear with QSYNC beside 750 Rack Bezel (Kit)	\$106	Each	20%	\$85	Other	DC1	
14255 370-ADQB	14255 370-ADQB	PowerEdge Servers	R740XD NVDIMM BBU and Cable, Cust Kit	\$287	Each	20%	\$229	Other	DC1	
14255 370-ADUP	14255 370-ADUP	PowerEdge Servers	R740 NVDIMM BBU and Cable, Cust Kit	\$281	Each	20%	\$225	Other	DC1	
14255 384-BBSD	14255 384-BBSD	PowerEdge Servers	2pc Fan Module (Kit)	\$26	Each	20%	\$21	Other	DC1	
14255 385-BBKJ	14255 385-BBKJ	PowerEdge Servers	Internal 16GB Micron SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
14255 385-BBKK	14255 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
14255 385-BBKL	14255 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
14255 385-BBKW	14255 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14255 385-BBLH	14255 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
14255 400-AMUQ	14255 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1	
14255 400-ASDQ	14255 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
14255 400-ATII	14255 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
14255 400-ATIJ	14255 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
14255 400-ATIK	14255 400-ATIK	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$642	Each	20%	\$514	Other	DC1	
14255 400-ATIL	14255 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1	
14255 400-ATIM	14255 400-ATIM	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$590	Each	20%	\$472	Other	DC1	
14255 400-ATIN	14255 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
14255 400-ATIO	14255 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
14255 400-ATIP	14255 400-ATIP	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$707	Each	20%	\$563	Other	DC1	
14255 400-ATIOQ	14255 400-ATIOQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
14255 400-ATIR	14255 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
14255 400-ATIS	14255 400-ATIS	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,060	Each	20%	\$848	Other	DC1	
14255 400-ATJG	14255 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
14255 400-ATJH	14255 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1	
14255 400-ATJI	14255 400-ATJI	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$715	Each	20%	\$572	Other	DC1	
14255 400-ATJJ	14255 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
14255 400-ATJK	14255 400-ATJK	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$409	Each	20%	\$327	Other	DC1	
14255 400-ATJL	14255 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
14255 400-ATJM	14255 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
14255 400-ATJN	14255 400-ATJN	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$720	Each	20%	\$576	Other	DC1	
14255 400-ATJO	14255 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
14255 400-ATJP	14255 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
14255 400-ATJQ	14255 400-ATJQ	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Internal Hard Drive,3.5in HYB	\$830	Each	20%	\$664	Other	DC1	
14255 400-ATJR	14255 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
14255 400-ATIS	14255 400-ATIS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
14255 400-ATJT	14255 400-ATJT	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$982	Each	20%	\$785	Other	DC1	
14255 400-ATJX	14255 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
14255 400-ATJY	14255 400-ATJY	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive, CK	\$663	Each	20%	\$531	Other	DC1	
14255 400-ATJZ	14255 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
14255 400-ATKB	14255 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1	
14255 400-ATKC	14255 400-ATKC	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,027	Each	20%	\$821	Other	DC1	
14255 400-ATKJ	14255 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
14255 400-ATKK	14255 400-ATKK	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$490	Each	20%	\$392	Other	DC1	
14255 400-ATKL	14255 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
14255 400-ATKM	14255 400-ATKM	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive, CK	\$792	Each	20%	\$634	Other	DC1	
14255 400-ATKN	14255 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
14255 400-ATKO	14255 400-ATKO	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$631	Each	20%	\$505	Other	DC1	
14255 400-ATKP	14255 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
14255 400-ATKQ	14255 400-ATKQ	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Internal Hard Drive,	\$855	Each	20%	\$684	Other	DC1	
14255 400-ATKR	14255 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
14255 400-ATKS	14255 400-ATKS	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive, CK	\$1,149	Each	20%	\$919	Other	DC1	
14255 400-ATKT	14255 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1	
14255 400-ATKU	14255 400-ATKU	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Internal Hard Drive, CK	\$1,192	Each	20%	\$954	Other	DC1	
14255 400-ATKV	14255 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
14255 400-ATKW	14255 400-ATKW	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$961	Each	20%	\$769	Other	DC1	
14255 400-ATKX	14255 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
14255 400-ATKY	14255 400-ATKY	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Hard Drive,	\$1,187	Each	20%	\$949	Other	DC1	
14255 400-AUNQ	14255 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
14255 400-AVGC	14255 400-AVGC	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,153	Each	20%	\$922	Other	DC1	
14255 400-AVHC	14255 400-AVHC	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Internal Hard Drive,3.5in HYB	\$1,270	Each	20%	\$1,016	Other	DC1	
14255 400-AVHE	14255 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
14255 400-AVHG	14255 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
14255 400-AVSS	14255 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1	
14255 400-AWIR	14255 400-AWIR	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive, CK	\$1,902	Each	20%	\$1,522	Other	DC1	
14255 400-AWMV	14255 400-AWMV	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$588	Each	20%	\$470	Other	DC1	
14255 400-AXLH	14255 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
14255 400-AXNV	14255 400-AXNV	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Bay Hard Drive,	\$2,535	Each	20%	\$2,028	Other	DC1	
14255 400-AYVR	14255 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%	\$516	Other	DC1	
14255 400-AYVH	14255 400-AYVH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1	
14255 400-AYWS	14255 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%	\$777	Other	DC1	
14255 400-AYWZ	14255 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1	
14255 400-AYXZ	14255 400-AYXZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%	\$507	Other	DC1	
14255 400-AYXH	14255 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1	
14255 400-AZEQ	14255 400-AZEQ	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 5256	\$1,000,000	Each	20%	\$800,000	Other	DC1	
14255 400-AZER	14255 400-AZER	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 2628	\$1,000,000	Each	20%	\$800,000	Other	DC1	
14255 400-AZEW	14255 400-AZEW	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD,	\$1,000,000	Each	20%	\$800,000	Other	DC1	
14255 400-AZEX	14255 400-AZEX	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1	
14255 400-AZEE	14255 400-AZEE	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1	
14255 400-AZFC	14255 400-AZFC	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000	Each	20%	\$800,000	Other	DC1	
14255 400-BBOM	14255 400-BBOM	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/ 3.5in HYB CARR Internal Bay	\$1,756	Each	20%	\$1,405	Other	DC1	
14255 400-BBOZ	14255 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/ 3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1	
14255 400-BBPN	14255 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1	
14255 400-BBPT	14255 400-BBPT	PowerEdge Servers	1.92TB SSD SAS R1 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay, PM5-R 1	\$2,767	Each	20%	\$2,213	Other	DC1	
14255 400-BBPZ	14255 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1	
14255 400-BBQE	14255 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L (Column I*Column K)			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14255 400-BBOP	14255 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	
14255 400-BBQZ	14255 400-BBQZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
14255 400-BBRH	14255 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1	
14255 400-BBRM	14255 400-BBRM	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay	\$5,266	Each	20%	\$4,212	Other	DC1	
14255 400-BCFZ	14255 400-BCFZ	PowerEdge Servers	10TB 7.2K SATA 512e 6Gbps 3.5 inch Hot-Plug Hard Drive, Seagate CUS Kit, DSS	\$1,341	Each	20%	\$1,072	Other	DC1	
14255 400-BCLR	14255 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
14255 400-BCLT	14255 400-BCLT	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$8,034	Each	20%	\$6,427	Other	DC1	
14255 400-BCLW	14255 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1	
14255 400-BCMW	14255 400-BCMW	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$9,049	Each	20%	\$6,439	Other	DC1	
14255 400-BCMQ	14255 400-BCMQ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
14255 400-BCMS	14255 400-BCMS	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$4,925	Each	20%	\$3,940	Other	DC1	
14255 400-BCNJ	14255 400-BCNJ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
14255 400-BCNY	14255 400-BCNY	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
14255 400-BCOD	14255 400-BCOD	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
14255 400-BCOC	14255 400-BCOC	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,260	Each	20%	\$1,808	Other	DC1	
14255 400-BCOD	14255 400-BCOD	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,968	Each	20%	\$2,375	Other	DC1	
14255 400-BDGY	14255 400-BDGY	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
14255 400-BDHB	14255 400-BDHB	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
14255 400-BDHE	14255 400-BDHE	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Mid Bay	\$1,770	Each	20%	\$1,416	Other	DC1	
14255 400-BDHR	14255 400-BDHR	PowerEdge Servers	800GB SSD SAS WI 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug Int Bay PM5-M 10	\$2,720	Each	20%	\$2,176	Other	DC1	
14255 400-BDIB	14255 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
14255 400-BDIE	14255 400-BDIE	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
14255 400-BDIL	14255 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,729	Each	20%	\$2,183	Other	DC1	
14255 400-BDIZ	14255 400-BDIZ	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
14255 400-BDJD	14255 400-BDJD	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
14255 400-BDJP	14255 400-BDJP	PowerEdge Servers	1.6TB SSD SAS WI 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug, PM5-M, 10	\$5,410	Each	20%	\$4,328	Other	DC1	
14255 400-BDPP	14255 400-BDPP	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
14255 400-BDQP	14255 400-BDQP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
14255 400-BDQD	14255 400-BDQD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
14255 400-BDPS	14255 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
14255 400-BDQJ	14255 400-BDQJ	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
14255 400-BDQK	14255 400-BDQK	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
14255 400-BDQP	14255 400-BDQP	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,723	Each	20%	\$2,978	Other	DC1	
14255 400-BDQR	14255 400-BDQR	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$938	Each	20%	\$750	Other	DC1	
14255 400-BDQS	14255 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
14255 400-BDOU	14255 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
14255 400-BDOV	14255 400-BDOV	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,583	Each	20%	\$1,266	Other	DC1	
14255 400-BDOW	14255 400-BDOW	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$628	Each	20%	\$502	Other	DC1	
14255 400-BDUC	14255 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
14255 400-BDUD	14255 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%	\$431	Other	DC1	
14255 400-BDUE	14255 400-BDUE	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
14255 400-BDUL	14255 400-BDUL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$1,572	Each	20%	\$1,257	Other	DC1	
14255 400-BDUO	14255 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
14255 400-BDUW	14255 400-BDUW	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug, 3.5in HYB CARR Internal Bay	\$533	Each	20%	\$426	Other	DC1	
14255 400-BDUX	14255 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
14255 400-BDVE	14255 400-BDVE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$839	Each	20%	\$671	Other	DC1	
14255 400-BDVG	14255 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
14255 400-BDVI	14255 400-BDVI	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$2,598	Each	20%	\$2,078	Other	DC1	
14255 400-BDWW	14255 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
14255 400-BDWE	14255 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$844	Each	20%	\$675	Other	DC1	
14255 400-BEDQ	14255 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
14255 400-BEDX	14255 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
14255 400-BEEB	14255 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
14255 400-BEEG	14255 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
14255 400-BEEL	14255 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
14255 400-BEEN	14255 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
14255 400-BEJD	14255 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
14255 400-BEKI	14255 400-BEKI	PowerEdge Servers	Dell 7.2K SAS 12Gbps 512e 3.5in Internal Bay Hot-Plug Hard Drive, CUS Kit	\$1,294	Each	20%	\$1,035	Other	DC1	
14255 400-BEKN	14255 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
14255 400-BEKN	14255 400-BEKN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot-Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1	
14255 400-BENU	14255 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
14255 400-BEOH	14255 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB Internal Bay	\$5,256	Each	20%	\$4,205	Other	DC1	
14255 400-BEOL	14255 400-BEOL	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5" 3.5" HYB Inter. Bay Drive, PM5-V-3	\$9,410	Each	20%	\$7,528	Other	DC1	
14255 400-BEPH	14255 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V-3	\$9,424	Each	20%	\$7,539	Other	DC1	
14255 400-BEPO	14255 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1	
14255 400-BEOG	14255 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V-3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
14255 400-BERF	14255 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
14255 400-BERI	14255 400-BERI	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5" 3.5" HYB Inter. Bay Drive, PM5-V-3	\$3,226	Each	20%	\$2,581	Other	DC1	
14255 400-BERK	14255 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
14255 400-BFEK	14255 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
14255 400-BFEP	14255 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
14255 400-BFLW	14255 400-BFLW	PowerEdge Servers	Intel 8TB NVMe Read Intensive ExpressFlash, 2.5 SFF U.2 Drive w/Dell FW, P4510,	\$7,604	Each	20%	\$6,083	Other	DC1	
14255 400-BFOL	14255 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
14255 400-BFPF	14255 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
14255 400-BFQL	14255 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1	
14255 400-BFQT	14255 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
14255 400-BFQW	14255 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			use drop-down	ALJP Category (REQUIRED)	
14255 400-BFSD	14255 400-BFSD	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay,	\$5,213		Each	20%	\$4,170	Other	DC1
14255 400-BFSG	14255 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932		Each	20%	\$2,345	Other	DC1
14255 400-BFSJ	14255 400-BFSJ	PowerEdge Servers	960GB SSD vSAS MU 12Gbps 512e 2.5in with 3.5in HYB CARR, Internal Bay, AG	\$1,397		Each	20%	\$1,118	Other	DC1
14255 400-BFSO	14255 400-BFSO	PowerEdge Servers	1.92TB SSD vSAS MU 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR, AG	\$2,918		Each	20%	\$2,334	Other	DC1
14255 400-BFSQ	14255 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224		Each	20%	\$4,179	Other	DC1
14255 400-BFST	14255 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415		Each	20%	\$1,132	Other	DC1
14255 400-BFVY	14255 400-BFVY	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147		Each	20%	\$918	Other	DC1
14255 400-BFYD	14255 400-BFYD	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$1,140		Each	20%	\$912	Other	DC1
14255 400-BFYW	14255 400-BFYW	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$1,869		Each	20%	\$1,496	Other	DC1
14255 400-BFYX	14255 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887		Each	20%	\$1,509	Other	DC1
14255 400-BFZC	14255 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878		Each	20%	\$1,503	Other	DC1
14255 400-BFZL	14255 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156		Each	20%	\$924	Other	DC1
14255 400-BGBO	14255 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488		Each	20%	\$2,790	Other	DC1
14255 400-BGBX	14255 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256		Each	20%	\$1,005	Other	DC1
14255 400-BGCG	14255 400-BGCG	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$3,481		Each	20%	\$2,785	Other	DC1
14255 400-BGJW	14255 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196		Each	20%	\$3,357	Other	DC1
14255 400-BGJY	14255 400-BGJY	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5" w/3.5" HYB CARR PM5-R Int. Bay	\$4,184		Each	20%	\$3,348	Other	DC1
14255 400-BGKB	14255 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916		Each	20%	\$4,732	Other	DC1
14255 400-BGWU	14255 400-BGWU	PowerEdge Servers	15.36TB NVMe Read Intensive 3D TLC NAND Flash, 2.5in U.2 Drive, Micron 9300 Pro,	\$9,174		Each	20%	\$7,339	Other	DC1
14255 400-BHDD	14255 400-BHDD	PowerEdge Servers	7.68TB NVMe Read Intensive TLC 3D NAND Flash, 2.5in Drive, Micron 9300 Pro CUS	\$5,478		Each	20%	\$4,382	Other	DC1
14255 400-BHFL	14255 400-BHFL	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Internal Bay Hard Drive, CUS Kit	\$2,392		Each	20%	\$1,913	Other	DC1
14255 400-BHFM	14255 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791		Each	20%	\$1,433	Other	DC1
14255 400-BHHZ	14255 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239		Each	20%	\$991	Other	DC1
14255 400-BHIE	14255 400-BHIE	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in w/3.5in HYB CARR Int Bay HK6-R,1	\$1,226		Each	20%	\$981	Other	DC1
14255 400-BHIL	14255 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233		Each	20%	\$987	Other	DC1
14255 400-BHJF	14255 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659		Each	20%	\$2,127	Other	DC1
14255 400-BHJL	14255 400-BHJL	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Internal Bay, CUS Kit	\$2,617		Each	20%	\$2,093	Other	DC1
14255 400-BHKH	14255 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353		Each	20%	\$1,882	Other	DC1
14255 400-BHKJ	14255 400-BHKJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/3.5in HYB CARR Int Bay HK6-V	\$2,346		Each	20%	\$1,877	Other	DC1
14255 400-BHKM	14255 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359		Each	20%	\$1,887	Other	DC1
14255 400-BHTL	14255 400-BHTL	PowerEdge Servers	960GB SSD SATA 6Gbps 2.5 inch Hot-Plug Drive in Tool-less Carrier, Intel S4510,	\$798		Each	20%	\$638	Other	DC1
14255 400-BHTM	14255 400-BHTM	PowerEdge Servers	1.6TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$2,227		Each	20%	\$1,781	Other	DC1
14255 400-BHTP	14255 400-BHTP	PowerEdge Servers	7.68TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$9,134		Each	20%	\$7,307	Other	DC1
14255 400-BHTQ	14255 400-BHTQ	PowerEdge Servers	6.4TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$8,361		Each	20%	\$6,689	Other	DC1
14255 400-BHTT	14255 400-BHTT	PowerEdge Servers	3.2TB NVMe Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 Tool-less Carrier	\$3,565		Each	20%	\$2,852	Other	DC1
14255 400-BIIT	14255 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089		Each	20%	\$8,071	Other	DC1
14255 401-ABHQ	14255 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166		Each	20%	\$933	Other	DC1
14255 401-ABHS	14255 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178		Each	20%	\$942	Other	DC1
14255 401-ABHX	14255 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949		Each	20%	\$1,559	Other	DC1
14255 401-ABHY	14255 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690		Each	20%	\$1,352	Other	DC1
14255 403-BBLR	14255 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263		Each	20%	\$1,811	Other	DC1
14255 403-BBLS	14255 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505		Each	20%	\$1,204	Other	DC1
14255 403-BBLZ	14255 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505		Each	20%	\$1,204	Other	DC1
14255 403-BBMF	14255 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263		Each	20%	\$1,811	Other	DC1
14255 403-BBMH	14255 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
14255 403-BBMT	14255 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
14255 403-BBMU	14255 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
14255 403-BBMV	14255 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
14255 403-BBVZ	14255 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741		Each	20%	\$6,992	Other	DC1
14255 403-BCCE	14255 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$2,596		Each	20%	\$2,077	Other	DC1
14255 403-BCCH	14255 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131		Each	20%	\$7,305	Other	DC1
14255 405-AAEI	14255 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289		Each	20%	\$231	Other	DC1
14255 405-AAES	14255 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283		Each	20%	\$227	Other	DC1
14255 405-AAJW	14255 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard, CK	\$294		Each	20%	\$235	Other	DC1
14255 405-AAMX	14255 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,090		Each	20%	\$872	Other	DC1
14255 405-AAMY	14255 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761		Each	20%	\$609	Other	DC1
14255 405-AAMZ	14255 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115		Each	20%	\$892	Other	DC1
14255 405-AANL	14255 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254		Each	20%	\$1,004	Other	DC1
14255 405-AANM	14255 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319		Each	20%	\$255	Other	DC1
14255 405-AANN	14255 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114		Each	20%	\$891	Other	DC1
14255 405-AAOQ	14255 405-AAOQ	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703		Each	20%	\$562	Other	DC1
14255 406-BBEK	14255 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596		Each	20%	\$1,277	Other	DC1
14255 406-BBEL	14255 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA, Full Height, Low Profile	\$1,601		Each	20%	\$1,281	Other	DC1
14255 406-BBEV	14255 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161		Each	20%	\$929	Other	DC1
14255 406-BBGR	14255 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806		Each	20%	\$1,445	Other	DC1
14255 406-BBGX	14255 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301		Each	20%	\$1,041	Other	DC1
14255 406-BBHG	14255 406-BBHG	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806		Each	20%	\$1,445	Other	DC1
14255 406-BBHC	14255 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA, Full Height, Low Profile	\$1,166		Each	20%	\$933	Other	DC1
14255 406-BBHD	14255 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301		Each	20%	\$1,041	Other	DC1
14255 406-BBLC	14255 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642		Each	20%	\$514	Other	DC1
14255 406-BBLF	14255 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642		Each	20%	\$514	Other	DC1
14255 406-BBLH	14255 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642		Each	20%	\$514	Other	DC1
14255 406-BBMO	14255 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267		Each	20%	\$2,614	Other	DC1
14255 406-BBMR	14255 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267		Each	20%	\$2,614	Other	DC1
14255 407-BBOP	14255 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100		Each	20%	\$880	Other	DC1
14255 407-BBOS	14255 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T - Customer Kit	\$134		Each	20%	\$107	Other	DC1
14255 407-BBOU	14255 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600		Each	20%	\$480	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
14255 407-BBOZ	14255 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1	
14255 407-BBQD	14255 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex Ocm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
14255 407-BBVJ	14255 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
14255 407-BBWK	14255 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%		\$1,100	Other	DC1	
14255 407-BBZM	14255 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%		\$664	Other	DC1	
14255 407-BBZS	14255 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
14255 407-BBZU	14255 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%		\$1,136	Other	DC1	
14255 407-BBZV	14255 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%		\$1,055	Other	DC1	
14255 407-BBFB	14255 407-BBFB	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
14255 407-BBKB	14255 407-BBKB	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
14255 407-BBKN	14255 407-BBKN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%		\$191	Other	DC1	
14255 407-BCEX	14255 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%		\$1,264	Other	DC1	
14255 407-BCHI	14255 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
14255 412-AAIS	14255 412-AAIS	PowerEdge Servers	Heat Sink for R740/R740XD, All wattage CPU (low profile, low cost with GPU or MB), CK	\$41	Each	20%		\$33	Other	DC1	
14255 412-AAIT	14255 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or lower CPU (low profile, low cost), CK	\$33	Each	20%		\$26	Other	DC1	
14255 412-AAIU	14255 412-AAIU	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or greater CPU (no MB or GPU), CK	\$46	Each	20%		\$37	Other	DC1	
14255 429-AAOX	14255 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
14255 450-ACGM	14255 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%		\$20	Other	DC1	
14255 450-ACGZ	14255 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%		\$15	Other	DC1	
14255 450-ACHI	14255 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%		\$10	Other	DC1	
14255 450-ACSI	14255 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%		\$8	Other	DC1	
14255 450-ADIR	14255 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%		\$16	Other	DC1	
14255 450-ADZC	14255 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%		\$407	Other	DC1	
14255 450-AEBL	14255 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%		\$212	Other	DC1	
14255 450-AEBM	14255 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%		\$155	Other	DC1	
14255 450-AEES	14255 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%		\$249	Other	DC1	
14255 450-AEPB	14255 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%		\$400	Other	DC1	
14255 450-AGFW	14255 450-AGFW	PowerEdge Servers	Single Hot-plug Power Supply 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%		\$488	Other	DC1	
14255 461-AAEN	14255 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
14255 470-AATX	14255 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
14255 470-AAUB	14255 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%		\$11	Other	DC1	
14255 470-AAUD	14255 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
14255 470-AAVG	14255 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
14255 470-AAVH	14255 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
14255 470-AAVJ	14255 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
14255 489-BBCJ	14255 489-BBCJ	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%		\$4,126	Other	DC1	
14255 489-BBEE	14255 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%		\$11,024	Other	DC1	
14255 490-BENS	14255 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%		\$12,872	Other	DC1	
14255 490-BENW	14255 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%		\$9,921	Other	DC1	
14255 490-BEOB	14255 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%		\$14,928	Other	DC1	
14255 490-BEYM	14255 490-BEYM	PowerEdge Servers	NVIDIA@ Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%		\$4,369	Other	DC1	
14255 528-BDXH	14255 528-BDXH	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 5	\$3,600	Each	20%		\$2,880	Other	DC1	
14255 528-BDXI	14255 528-BDXI	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 1	\$800	Each	20%		\$640	Other	DC1	
14255 528-BDXJ	14255 528-BDXJ	PowerEdge Servers	SUSE Linux Enterprise High Availability Add-on 1-2SKT with Inherited Subscription, 3	\$2,160	Each	20%		\$1,728	Other	DC1	
14255 528-BFSK	14255 528-BFSK	PowerEdge Servers	OpenManage Power Manager for 14G, Customer Kit	\$1,000,000	Each	20%		\$800,000	Other	DC1	
14255 528-BFSN	14255 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%		\$79	Other	DC1	
14255 540-BBDR	14255 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%		\$583	Other	DC1	
14255 540-BBDS	14255 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 OP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%		\$393	Other	DC1	
14255 540-BBDV	14255 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 OP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%		\$393	Other	DC1	
14255 540-BBDW	14255 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%		\$583	Other	DC1	
14255 540-BBFH	14255 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card, CusKit	\$580	Each	20%		\$464	Other	DC1	
14255 540-BBFI	14255 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754	Each	20%		\$603	Other	DC1	
14255 540-BBGR	14255 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%		\$191	Other	DC1	
14255 540-BBGW	14255 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%		\$122	Other	DC1	
14255 540-BBGX	14255 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
14255 540-BBGY	14255 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%		\$122	Other	DC1	
14255 540-BBGZ	14255 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%		\$191	Other	DC1	
14255 540-BBHB	14255 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%		\$185	Other	DC1	
14255 540-BBHF	14255 540-BBHF	PowerEdge Servers	Intel Ethernet 1350 OP 1Gb Network Daughter Card, CusKit	\$492	Each	20%		\$393	Other	DC1	
14255 540-BBHG	14255 540-BBHG	PowerEdge Servers	Broadcom 5720 OP 1Gb Network Daughter Card, CusKit	\$192	Each	20%		\$145	Other	DC1	
14255 540-BBHJ	14255 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%		\$514	Other	DC1	
14255 540-BBML	14255 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile, Customer Install	\$694	Each	20%		\$555	Other	DC1	
14255 540-BBOZ	14255 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%		\$774	Other	DC1	
14255 540-BBPC	14255 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%		\$374	Other	DC1	
14255 540-BBPN	14255 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%		\$774	Other	DC1	
14255 540-BBRG	14255 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%		\$680	Other	DC1	
14255 540-BBRH	14255 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
14255 540-BBRK	14255 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%		\$680	Other	DC1	
14255 540-BBRN	14255 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
14255 540-BBUN	14255 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%		\$513	Other	DC1	
14255 540-BBUO	14255 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%		\$571	Other	DC1	
14255 540-BBUP	14255 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$901	Each	20%		\$641	Other	DC1	
14255 540-BBUQ	14255 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%		\$494	Other	DC1	
14255 540-BBUR	14255 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%		\$470	Other	DC1	
14255 540-BBUS	14255 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%		\$507	Other	DC1	
14255 540-BBUU	14255 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%		\$1,989	Other	DC1	
14255 540-BBVC	14255 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%		\$689	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) use drop-down	
14255 540-BBVD	14255 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + i350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1
14255 540-BBVR	14255 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
14255 540-BBYG	14255 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1
14255 540-BBYH	14255 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	DC1
14255 540-BBYI	14255 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1
14255 540-BBZM	14255 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1
14255 540-BBZN	14255 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
14255 540-BBZO	14255 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
14255 540-BBCN	14255 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
14255 540-BBCD	14255 540-BBCD	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
14255 540-BBCD	14255 540-BBCD	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1
14255 540-BBCD	14255 540-BBCD	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1
14255 540-BCHD	14255 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
14255 540-BCHF	14255 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
14255 540-BCHH	14255 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
14255 540-BCIV	14255 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
14255 540-BCIW	14255 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
14255 540-BCOZ	14255 540-BCOZ	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR InfiniBand Adapter with Aux PCIe Card, Full	\$3,717	Each	20%	\$2,974	Other	DC1
14255 555-BDXX	14255 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%	\$538	Other	DC1
14255 555-BDXZ	14255 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%	\$482	Other	DC1
14255 555-BDYD	14255 555-BDYD	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%	\$557	Other	DC1
14255 555-BDYE	14255 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%	\$674	Other	DC1
14255 555-BDYG	14255 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%	\$787	Other	DC1
14255 623-BBCT	14255 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%	\$47	Other	DC1
14255 623-BBCU	14255 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. User. CK	\$1,155	Each	20%	\$924	Other	DC1
14255 623-BBCV	14255 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%	\$39	Other	DC1
14255 623-BBCW	14255 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%	\$352	Other	DC1
14255 623-BBCX	14255 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%	\$1,760	Other	DC1
14255 623-BBCY	14255 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%	\$464	Other	DC1
14255 623-BBCZ	14255 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%	\$2,320	Other	DC1
14255 623-BBDB	14255 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1
14255 623-BBDC	14255 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1
14255 623-BBDD	14255 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1
14255 631-ABKM	14255 631-ABKM	PowerEdge Servers	OpenManage DVD Kit,Poweredge R740xd,CUS	\$20	Each	20%	\$16	Other	DC1
14255 634-BLSR	14255 634-BLSR	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1
14255 770-BBIO	14255 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1
14255 770-BBIP	14255 770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	DC1
14255 770-BCIR	14255 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Stub-In Rails, CK	\$124	Each	20%	\$99	Other	DC1
1018 225-4378	1018 225-4378	PowerEdge Servers	PowerEdge VRTX Tower Chassis	\$2,306	Each	20%	\$1,845	Other	DC1
1018 225-4380	1018 225-4380	PowerEdge Servers	PowerEdge VRTX Rack	\$2,382	Each	20%	\$1,906	Other	DC1
1018 310-7225	1018 310-7225	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275	Each	20%	\$220	Other	DC1
1018 310-9259	1018 310-9259	PowerEdge Servers	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
1018 310-9260	1018 310-9260	PowerEdge Servers	Power Cord, 250 volt, IRSM 2073 to C14, 10 Amps, 2.5 meters, Argentina, Customer	\$20	Each	20%	\$16	Other	DC1
1018 318-1492	1018 318-1492	PowerEdge Servers	DVD +RW, SATA, Internal, Customer Kit	\$68	Each	20%	\$55	Other	DC1
1018 329-BCGX	1018 329-BCGX	PowerEdge Servers	PowerEdge VRTX 10Gb Switch Module, Int 16 ports to Ext 6 ports (4x 10Gb SFP+, 2x	\$2,377	Each	20%	\$1,902	Other	DC1
1018 330-3153	1018 330-3153	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 feet, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1
1018 330-3154	1018 330-3154	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1
1018 330-3155	1018 330-3155	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
1018 330-4530	1018 330-4530	PowerEdge Servers	Cable Management Arm for select 3U-5U Systems, Customer Install	\$73	Each	20%	\$58	Other	DC1
1018 331-5308	1018 331-5308	PowerEdge Servers	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
1018 331-5311	1018 331-5311	PowerEdge Servers	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
1018 332-0793	1018 332-0793	PowerEdge Servers	PowerEdge VRTX Rack Rails without CMA, Customer Install	\$250	Each	20%	\$200	Other	DC1
1018 332-0869	1018 332-0869	PowerEdge Servers	PowerEdge VRTX 1Gb Pass Through Module, Internal 8 ports to External 8 ports	\$311	Each	20%	\$249	Other	DC1
1018 332-0872	1018 332-0872	PowerEdge Servers	Tower to Rack Conversion Kit for PowerEdge VRTX Customer Install	\$100	Each	20%	\$80	Other	DC1
1018 332-0873	1018 332-0873	PowerEdge Servers	Chassis Management Controller Card for PowerEdge VRTX Customer Install	\$274	Each	20%	\$219	Other	DC1
1018 332-0874	1018 332-0874	PowerEdge Servers	PowerEdge VRTX 1Gb Switch Module, Internal 16 ports to External 8 ports Customer	\$777	Each	20%	\$622	Other	DC1
1018 332-1368	1018 332-1368	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$180	Each	20%	\$144	Other	DC1
1018 332-1664	1018 332-1664	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$100	Each	20%	\$80	Other	DC1
1018 332-1665	1018 332-1665	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$130	Each	20%	\$104	Other	DC1
1018 332-1666	1018 332-1666	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$220	Each	20%	\$176	Other	DC1
1018 332-1667	1018 332-1667	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$165	Each	20%	\$132	Other	DC1
1018 342-3891	1018 342-3891	PowerEdge Servers	PERC H810 RAID Adapter for External JBOD, 1GB NV Cache, Low Profile, Customer	\$928	Each	20%	\$742	Other	DC1
1018 400-AURT	1018 400-AURT	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive,CusKit	\$785	Each	20%	\$628	Other	DC1
1018 400-ARDX	1018 400-ARDX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 3.5in Hot-plug Hard Drive,FIPS140-2,	\$1,239	Each	20%	\$991	Other	DC1
1018 400-AUSL	1018 400-AUSL	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,111	Each	20%	\$889	Other	DC1
1018 400-AZHS	1018 400-AZHS	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,186	Each	20%	\$2,549	Other	DC1
1018 400-AZIC	1018 400-AZIC	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,259	Each	20%	\$1,807	Other	DC1
1018 400-BBPC	1018 400-BBPC	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Drive, CK	\$2,777	Each	20%	\$2,222	Other	DC1
1018 400-BBQE	1018 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
1018 400-BBRE	1018 400-BBRE	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Drive, CK	\$5,278	Each	20%	\$4,222	Other	DC1
1018 400-BBSZ	1018 400-BBSZ	PowerEdge Servers	7.68TB Solid State 2.5in SAS R1 12Gbps 512e Hot Plug Drive, PM1643, 1DWPD 14016	\$10,255	Each	20%	\$8,204	Other	DC1
1018 400-BCMN	1018 400-BCMN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, CK	\$4,940	Each	20%	\$3,952	Other	DC1
1018 400-BCND	1018 400-BCND	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, CK	\$2,271	Each	20%	\$1,817	Other	DC1
1018 400-BCNL	1018 400-BCNL	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, CK	\$2,982	Each	20%	\$2,386	Other	DC1
1018 400-BDIF	1018 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1
1018 400-BDIW	1018 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Drive,10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
1018 400-BDJJ	1018 400-BDJJ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Drive, CK	\$5,420	Each	20%	\$4,336	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1018 400-BDJO	1018 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1
1018 400-BDJX	1018 400-BDJX	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$2,860	Each	20%	\$2,288	Other	DC1
1018 400-BDKC	1018 400-BDKC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$1,780	Each	20%	\$1,424	Other	DC1
1018 400-BEKR	1018 400-BEKR	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,317	Each	20%	\$1,054	Other	DC1
1018 400-BENZ	1018 400-BENZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in PM5-V Drive, 3 DWPD,	\$5,274	Each	20%	\$4,219	Other	DC1
1018 400-BEOZ	1018 400-BEOZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 21024	\$9,423	Each	20%	\$7,539	Other	DC1
1018 400-BERH	1018 400-BERH	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 5256 TBW,	\$2,363	Each	20%	\$1,890	Other	DC1
1018 400-BHBJ	1018 400-BHBJ	PowerEdge Servers	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CUS Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
1018 400-BKZH	1018 400-BKZH	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,563	Each	20%	\$1,251	Other	DC1
1018 400-BLCH	1018 400-BLCH	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,167	Each	20%	\$934	Other	DC1
1018 400-BLET	1018 400-BLET	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$790	Each	20%	\$632	Other	DC1
1018 403-BBMH	1018 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
1018 403-BBMT	1018 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
1018 403-BBMV	1018 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
1018 403-BCCE	1018 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
1018 403-BCCB	1018 403-BCCB	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
1018 403-BCLH	1018 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
1018 403-BCLI	1018 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
1018 405-AADZ	1018 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1
1018 405-AAES	1018 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
1018 407-BBQD	1018 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
1018 407-BBVJ	1018 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
1018 421-9815	1018 421-9815	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation, Customer Kit	\$0	Each	20%	\$0	Other	DC1
1018 421-9816	1018 421-9816	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation, Customer Kit	\$0	Each	20%	\$0	Other	DC1
1018 429-AARZ	1018 429-AARZ	PowerEdge Servers	DVD +/-RW, SATA, Internal, 9.5mm, Customer Install	\$50	Each	20%	\$40	Other	DC1
1018 430-4407	1018 430-4407	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Customer Install	\$153	Each	20%	\$122	Other	DC1
1018 430-4408	1018 430-4408	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, Customer Install	\$153	Each	20%	\$122	Other	DC1
1018 430-4416	1018 430-4416	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Customer Install	\$390	Each	20%	\$304	Other	DC1
1018 430-4417	1018 430-4417	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
1018 430-4431	1018 430-4431	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239	Each	20%	\$191	Other	DC1
1018 430-4433	1018 430-4433	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Customer Install	\$239	Each	20%	\$191	Other	DC1
1018 430-4435	1018 430-4435	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Customer Install	\$729	Each	20%	\$583	Other	DC1
1018 430-4436	1018 430-4436	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, Customer Install	\$729	Each	20%	\$583	Other	DC1
1018 450-AEVF	1018 450-AEVF	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$263	Each	20%	\$211	Other	DC1
1018 529-BBEO	1018 529-BBEO	PowerEdge Servers	CMC Enterprise for VRTX, Digital License, Customer Install	\$1,090	Each	20%	\$872	Other	DC1
1018 540-BBDR	1018 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
1018 540-BBDS	1018 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
1018 540-BBDV	1018 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
1018 540-BBDW	1018 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
1018 540-BBGR	1018 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1
1018 540-BBGZ	1018 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
1018 540-BBRG	1018 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
1018 540-BBRK	1018 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
1018 770-BDZM	1018 770-BDZM	PowerEdge Servers	Cable Management Arm	\$199	Each	20%	\$151	Other	DC1
2018 225-4378	2018 225-4378	PowerEdge Servers	PowerEdge VRTX Tower Chassis	\$2,306	Each	20%	\$1,845	Other	DC1
2018 225-4380	2018 225-4380	PowerEdge Servers	PowerEdge VRTX Rack	\$2,382	Each	20%	\$1,906	Other	DC1
2018 310-7225	2018 310-7225	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275	Each	20%	\$220	Other	DC1
2018 310-9259	2018 310-9259	PowerEdge Servers	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
2018 310-9260	2018 310-9260	PowerEdge Servers	Power Cord, 250 volt, IRSM 2073 to C14, 10 Amps, 2.5 meters, Argentina, Customer	\$20	Each	20%	\$16	Other	DC1
2018 318-1492	2018 318-1492	PowerEdge Servers	DVD +/-RW, SATA, Internal, Customer Kit	\$68	Each	20%	\$55	Other	DC1
2018 329-BCGX	2018 329-BCGX	PowerEdge Servers	PowerEdge VRTX 10Gb Switch Module, Int 16 ports to Ext 6 ports (4x 10Gb SFP+, 2x	\$2,377	Each	20%	\$1,902	Other	DC1
2018 330-3153	2018 330-3153	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 feet, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1
2018 330-3154	2018 330-3154	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1
2018 330-3155	2018 330-3155	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
2018 330-4530	2018 330-4530	PowerEdge Servers	Cable Management Arm for select 3U-5U Systems, Customer Install	\$73	Each	20%	\$58	Other	DC1
2018 331-5308	2018 331-5308	PowerEdge Servers	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
2018 331-5311	2018 331-5311	PowerEdge Servers	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
2018 332-0793	2018 332-0793	PowerEdge Servers	PowerEdge VRTX Rack Rails without CMA, Customer Install	\$250	Each	20%	\$200	Other	DC1
2018 332-0899	2018 332-0899	PowerEdge Servers	PowerEdge VRTX 1Gb Pass Through Module, Internal 8 ports to External 8 ports	\$311	Each	20%	\$249	Other	DC1
2018 332-0872	2018 332-0872	PowerEdge Servers	Tower to Rack Conversion Kit for PowerEdge VRTX Customer Install	\$100	Each	20%	\$80	Other	DC1
2018 332-0873	2018 332-0873	PowerEdge Servers	Chassis Management Controller Card for PowerEdge VRTX Customer Install	\$274	Each	20%	\$219	Other	DC1
2018 332-0874	2018 332-0874	PowerEdge Servers	PowerEdge VRTX 1Gb Switch Module, Internal 16 ports to External 8 ports Customer	\$777	Each	20%	\$622	Other	DC1
2018 332-1368	2018 332-1368	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$180	Each	20%	\$144	Other	DC1
2018 332-1664	2018 332-1664	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$100	Each	20%	\$80	Other	DC1
2018 332-1665	2018 332-1665	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$130	Each	20%	\$104	Other	DC1
2018 332-1666	2018 332-1666	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$220	Each	20%	\$176	Other	DC1
2018 332-1667	2018 332-1667	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1
2018 342-3891	2018 342-3891	PowerEdge Servers	PERC H810 RAID Adapter for External JBOD, 1GB NV Cache, Low Profile, Customer	\$928	Each	20%	\$742	Other	DC1
2018 400-AJRT	2018 400-AJRT	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive, CusKit	\$785	Each	20%	\$628	Other	DC1
2018 400-ARDX	2018 400-ARDX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 3.5in Hot-plug Hard Drive, FIPS140-2,	\$1,239	Each	20%	\$991	Other	DC1
2018 400-AUSL	2018 400-AUSL	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,111	Each	20%	\$889	Other	DC1
2018 400-AZHS	2018 400-AZHS	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,186	Each	20%	\$2,549	Other	DC1
2018 400-AZIC	2018 400-AZIC	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,259	Each	20%	\$1,807	Other	DC1
2018 400-BBPC	2018 400-BBPC	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$2,777	Each	20%	\$2,222	Other	DC1
2018 400-BBQE	2018 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
2018 400-BBRE	2018 400-BBRE	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$5,278	Each	20%	\$4,222	Other	DC1
2018 400-BBSZ	2018 400-BBSZ	PowerEdge Servers	7.68TB Solid State 2.5in SAS RI 12Gbps 512e Hot Plug Drive, PM1643, 1DWPD 14016	\$10,255	Each	20%	\$8,204	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
2018 400-BCMN	2018 400-BCMN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$4,940	Each	20%	\$3,952	Other	DC1
2018 400-BCND	2018 400-BCND	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,271	Each	20%	\$1,817	Other	DC1
2018 400-BCNL	2018 400-BCNL	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,982	Each	20%	\$2,386	Other	DC1
2018 400-BDIF	2018 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1
2018 400-BDIW	2018 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
2018 400-BDJJ	2018 400-BDJJ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$5,420	Each	20%	\$4,336	Other	DC1
2018 400-BDJO	2018 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1
2018 400-BDJX	2018 400-BDJX	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$2,860	Each	20%	\$2,288	Other	DC1
2018 400-BDKC	2018 400-BDKC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$1,780	Each	20%	\$1,424	Other	DC1
2018 400-BEKR	2018 400-BEKR	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,317	Each	20%	\$1,054	Other	DC1
2018 400-BENZ	2018 400-BENZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in PM5-V Drive, 3 DWPD,	\$5,274	Each	20%	\$4,219	Other	DC1
2018 400-BEZO	2018 400-BEZO	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 21024	\$9,423	Each	20%	\$7,539	Other	DC1
2018 400-BERH	2018 400-BERH	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 5256 TBW,	\$2,363	Each	20%	\$1,890	Other	DC1
2018 400-BHBJ	2018 400-BHBJ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CUS Kit	\$1,000,000	Each	20%	\$800,000	Other	DC1
2018 400-BKZH	2018 400-BKZH	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,563	Each	20%	\$1,251	Other	DC1
2018 400-BLCH	2018 400-BLCH	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,167	Each	20%	\$934	Other	DC1
2018 400-BLET	2018 400-BLET	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$790	Each	20%	\$632	Other	DC1
2018 403-BBMH	2018 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
2018 403-BBMT	2018 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
2018 403-BBMV	2018 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
2018 403-BCCE	2018 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHLL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
2018 403-BCCH	2018 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHLL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
2018 403-BCLH	2018 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
2018 403-BCLI	2018 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
2018 405-AADZ	2018 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1
2018 405-AAES	2018 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
2018 407-BBOD	2018 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
2018 407-BBVJ	2018 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-10Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
2018 421-9815	2018 421-9815	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation Extension, Customer Kit	\$0	Each	20%	\$0	Other	DC1
2018 421-9816	2018 421-9816	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation, Customer Kit	\$0	Each	20%	\$0	Other	DC1
2018 430-4407	2018 430-4407	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Customer Install	\$153	Each	20%	\$122	Other	DC1
2018 430-4408	2018 430-4408	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, Customer Install	\$153	Each	20%	\$122	Other	DC1
2018 430-4416	2018 430-4416	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Customer Install	\$380	Each	20%	\$304	Other	DC1
2018 430-4417	2018 430-4417	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
2018 430-4431	2018 430-4431	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239	Each	20%	\$191	Other	DC1
2018 430-4433	2018 430-4433	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Customer Install	\$239	Each	20%	\$191	Other	DC1
2018 430-4435	2018 430-4435	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Customer Install	\$729	Each	20%	\$583	Other	DC1
2018 430-4436	2018 430-4436	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, Customer Install	\$729	Each	20%	\$583	Other	DC1
2018 450-AEVF	2018 450-AEVF	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$263	Each	20%	\$211	Other	DC1
2018 529-BBEO	2018 529-BBEO	PowerEdge Servers	CMC Enterprise for VRTX, Digital License, Customer Install	\$1,090	Each	20%	\$872	Other	DC1
2018 540-BBDR	2018 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
2018 540-BBDS	2018 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
2018 540-BBDV	2018 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
2018 540-BBDW	2018 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
2018 540-BBGR	2018 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1
2018 540-BBGZ	2018 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
2018 540-BBRG	2018 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
2018 540-BBRK	2018 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
2018 770-BOZM	2018 770-BOZM	PowerEdge Servers	Cable Management Arm	\$189	Each	20%	\$151	Other	DC1
3018 225-4378	3018 225-4378	PowerEdge Servers	PowerEdge VRTX Tower Chassis	\$2,306	Each	20%	\$1,845	Other	DC1
3018 225-4380	3018 225-4380	PowerEdge Servers	PowerEdge VRTX Rack	\$2,382	Each	20%	\$1,906	Other	DC1
3018 310-7225	3018 310-7225	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275	Each	20%	\$220	Other	DC1
3018 310-9259	3018 310-9259	PowerEdge Servers	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
3018 310-9260	3018 310-9260	PowerEdge Servers	Power Cord, 250 volt, IRSM 2073 to C14, 10 Amps, 2.5 meters, Argentina, Customer	\$20	Each	20%	\$16	Other	DC1
3018 318-1492	3018 318-1492	PowerEdge Servers	DVD +/-RW, SATA, Internal, Customer Kit	\$68	Each	20%	\$55	Other	DC1
3018 329-BCGX	3018 329-BCGX	PowerEdge Servers	PowerEdge VRTX 10Gb Switch Module, Int 16 ports to Ext 6 ports (4x 10Gb SFP+, 2x	\$2,377	Each	20%	\$1,902	Other	DC1
3018 330-3153	3018 330-3153	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 feet, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1
3018 330-3154	3018 330-3154	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1
3018 330-3155	3018 330-3155	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
3018 330-4530	3018 330-4530	PowerEdge Servers	Cable Management Arm for select 3U-5U Systems, Customer Install	\$73	Each	20%	\$58	Other	DC1
3018 331-5308	3018 331-5308	PowerEdge Servers	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300	Each	20%	\$240	Other	DC1
3018 331-5311	3018 331-5311	PowerEdge Servers	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720	Each	20%	\$576	Other	DC1
3018 332-0793	3018 332-0793	PowerEdge Servers	PowerEdge VRTX Rack Rails without CMA, Customer Install	\$250	Each	20%	\$200	Other	DC1
3018 332-0869	3018 332-0869	PowerEdge Servers	PowerEdge VRTX 1Gb Pass Through Module, Internal 8 ports to External 8 ports	\$311	Each	20%	\$249	Other	DC1
3018 332-0872	3018 332-0872	PowerEdge Servers	Tower to Rack Conversion Kit for PowerEdge VRTX Customer Install	\$100	Each	20%	\$80	Other	DC1
3018 332-0873	3018 332-0873	PowerEdge Servers	Chassis Management Controller Card for PowerEdge VRTX Customer Install	\$274	Each	20%	\$219	Other	DC1
3018 332-0874	3018 332-0874	PowerEdge Servers	PowerEdge VRTX 1Gb Switch Module, Internal 16 ports to External 8 ports Customer	\$777	Each	20%	\$622	Other	DC1
3018 332-1368	3018 332-1368	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$180	Each	20%	\$144	Other	DC1
3018 332-1664	3018 332-1664	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$100	Each	20%	\$80	Other	DC1
3018 332-1665	3018 332-1665	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$130	Each	20%	\$104	Other	DC1
3018 332-1666	3018 332-1666	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$220	Each	20%	\$176	Other	DC1
3018 332-1667	3018 332-1667	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185	Each	20%	\$148	Other	DC1
3018 342-3891	3018 342-3891	PowerEdge Servers	PERC H810 RAID Adapter for External JBOD, 1GB NV Cache, Low Profile, Customer	\$928	Each	20%	\$742	Other	DC1
3018 400-AJRT	3018 400-AJRT	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive, CusKit	\$785	Each	20%	\$628	Other	DC1
3018 400-ALRT	3018 400-ALRT	PowerEdge Servers	4TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive, CusKit	\$842	Each	20%	\$674	Other	DC1
3018 400-ARDX	3018 400-ARDX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 3.5in Hot-plug Hard Drive, FIPS140-2,	\$1,239	Each	20%	\$991	Other	DC1
3018 400-AUSL	3018 400-AUSL	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,111	Each	20%	\$889	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
3018 400-AZHS	3018 400-AZHS	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,186		Each	20%	\$2,549	Other	DC1
3018 400-AZIC	3018 400-AZIC	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,259		Each	20%	\$1,807	Other	DC1
3018 400-BBPC	3018 400-BBPC	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$2,777		Each	20%	\$2,222	Other	DC1
3018 400-BBQE	3018 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767		Each	20%	\$1,414	Other	DC1
3018 400-BBRE	3018 400-BBRE	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$5,278		Each	20%	\$4,222	Other	DC1
3018 400-BBSZ	3018 400-BBSZ	PowerEdge Servers	7.68TB Solid State 2.5in SAS R1 12Gbps 512e Hot Plug Drive, PM1643, 1DWPD 14016	\$10,255		Each	20%	\$8,204	Other	DC1
3018 400-BCMN	3018 400-BCMN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$4,940		Each	20%	\$3,952	Other	DC1
3018 400-BCND	3018 400-BCND	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,271		Each	20%	\$1,817	Other	DC1
3018 400-BCNL	3018 400-BCNL	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,982		Each	20%	\$2,386	Other	DC1
3018 400-BDIF	3018 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774		Each	20%	\$1,419	Other	DC1
3018 400-BDIW	3018 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$6,414		Each	20%	\$4,331	Other	DC1
3018 400-BDJJ	3018 400-BDJJ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$5,420		Each	20%	\$4,336	Other	DC1
3018 400-BDJO	3018 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732		Each	20%	\$2,186	Other	DC1
3018 400-BDJX	3018 400-BDJX	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$2,860		Each	20%	\$2,288	Other	DC1
3018 400-BDKC	3018 400-BDKC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$1,780		Each	20%	\$1,424	Other	DC1
3018 400-BEKR	3018 400-BEKR	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,317		Each	20%	\$1,054	Other	DC1
3018 400-BENZ	3018 400-BENZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in PM5-V Drive, 3 DWPD,	\$5,274		Each	20%	\$4,219	Other	DC1
3018 400-BEOZ	3018 400-BEOZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,423		Each	20%	\$7,539	Other	DC1
3018 400-BERH	3018 400-BERH	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$2,363		Each	20%	\$1,890	Other	DC1
3018 400-BHBJ	3018 400-BHBJ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CUS Kit	\$1,000,000		Each	20%	\$800,000	Other	DC1
3018 400-BKZH	3018 400-BKZH	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,563		Each	20%	\$1,251	Other	DC1
3018 400-BLCH	3018 400-BLCH	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,167		Each	20%	\$934	Other	DC1
3018 400-BLET	3018 400-BLET	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$790		Each	20%	\$632	Other	DC1
3018 403-BBMH	3018 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
3018 403-BBMT	3018 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
3018 403-BBMV	3018 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
3018 403-BCCE	3018 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,586		Each	20%	\$2,077	Other	DC1
3018 403-BCCH	3018 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131		Each	20%	\$7,305	Other	DC1
3018 403-BCLH	3018 403-BCLH	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$9,569		Each	20%	\$7,655	Other	DC1
3018 403-BCLI	3018 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006		Each	20%	\$2,404	Other	DC1
3018 405-AADZ	3018 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285		Each	20%	\$228	Other	DC1
3018 405-AAES	3018 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283		Each	20%	\$227	Other	DC1
3018 407-BBQD	3018 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193		Each	20%	\$154	Other	DC1
3018 407-BBVJ	3018 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307		Each	20%	\$246	Other	DC1
3018 421-9815	3018 421-9815	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation Extension, Customer Kit	\$0		Each	20%	\$0	Other	DC1
3018 421-9816	3018 421-9816	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation, Customer Kit	\$0		Each	20%	\$0	Other	DC1
3018 430-4407	3018 430-4407	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Customer Install	\$153		Each	20%	\$122	Other	DC1
3018 430-4408	3018 430-4408	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, Customer Install	\$153		Each	20%	\$122	Other	DC1
3018 430-4416	3018 430-4416	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Customer Install	\$380		Each	20%	\$304	Other	DC1
3018 430-4417	3018 430-4417	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	DC1
3018 430-4431	3018 430-4431	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239		Each	20%	\$191	Other	DC1
3018 430-4433	3018 430-4433	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Customer Install	\$239		Each	20%	\$191	Other	DC1
3018 430-4435	3018 430-4435	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Customer Install	\$729		Each	20%	\$583	Other	DC1
3018 430-4436	3018 430-4436	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, Customer Install	\$729		Each	20%	\$583	Other	DC1
3018 450-AEVF	3018 450-AEVF	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$263		Each	20%	\$211	Other	DC1
3018 529-BBEO	3018 529-BBEO	PowerEdge Servers	CMC Enterprise for VRTX, Digital License, Customer Install	\$1,090		Each	20%	\$872	Other	DC1
3018 540-BBDR	3018 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729		Each	20%	\$583	Other	DC1
3018 540-BBDS	3018 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492		Each	20%	\$393	Other	DC1
3018 540-BBDV	3018 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492		Each	20%	\$393	Other	DC1
3018 540-BBDW	3018 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729		Each	20%	\$583	Other	DC1
3018 540-BBGR	3018 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239		Each	20%	\$191	Other	DC1
3018 540-BBGZ	3018 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239		Each	20%	\$191	Other	DC1
3018 540-BBRG	3018 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851		Each	20%	\$680	Other	DC1
3018 540-BBRK	3018 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851		Each	20%	\$680	Other	DC1
3018 770-BDZM	3018 770-BDZM	PowerEdge Servers	Cable Management Arm	\$189		Each	20%	\$151	Other	DC1
5018 225-4378	5018 225-4378	PowerEdge Servers	PowerEdge VRTX Tower Chassis	\$2,306		Each	20%	\$1,845	Other	DC1
5018 225-4380	5018 225-4380	PowerEdge Servers	PowerEdge VRTX Rack	\$2,382		Each	20%	\$1,906	Other	DC1
5018 310-7225	5018 310-7225	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275		Each	20%	\$220	Other	DC1
5018 310-9259	5018 310-9259	PowerEdge Servers	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20		Each	20%	\$16	Other	DC1
5018 310-9260	5018 310-9260	PowerEdge Servers	Power Cord, 250 volt, IEC 2073 to C14, 10 Amps, 2.5 meters, Argentina, Customer	\$20		Each	20%	\$16	Other	DC1
5018 318-1492	5018 318-1492	PowerEdge Servers	DVD +/-RW, SATA, Internal, Customer Kit	\$68		Each	20%	\$55	Other	DC1
5018 329-BCGX	5018 329-BCGX	PowerEdge Servers	PowerEdge VRTX 10Gb Switch Module, Int 16 ports to Ext 6 ports (4x 10Gb SFP+, 2x	\$2,377		Each	20%	\$1,902	Other	DC1
5018 330-3153	5018 330-3153	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 feet, Quantity 1, Customer Install	\$11		Each	20%	\$9	Other	DC1
5018 330-3154	5018 330-3154	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11		Each	20%	\$9	Other	DC1
5018 330-3155	5018 330-3155	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20		Each	20%	\$16	Other	DC1
5018 330-4530	5018 330-4530	PowerEdge Servers	Cable Management Arm for select 3U-5U Systems, Customer Install	\$73		Each	20%	\$58	Other	DC1
5018 331-5308	5018 331-5308	PowerEdge Servers	Customer Kit, Dell Networking, Transceiver, SFP, GbE, SX	\$300		Each	20%	\$240	Other	DC1
5018 331-5311	5018 331-5311	PowerEdge Servers	Customer Kit, Dell Networking, Transceiver, SFP+, 10 GbE, SR	\$720		Each	20%	\$576	Other	DC1
5018 332-0793	5018 332-0793	PowerEdge Servers	PowerEdge VRTX Rack Rails without CMA, Customer Install	\$250		Each	20%	\$200	Other	DC1
5018 332-0869	5018 332-0869	PowerEdge Servers	PowerEdge VRTX 1Gb Pass Through Module, Internal 8 ports to External 8 ports	\$311		Each	20%	\$249	Other	DC1
5018 332-0872	5018 332-0872	PowerEdge Servers	Tower to Rack Conversion Kit for PowerEdge VRTX Customer Install	\$100		Each	20%	\$80	Other	DC1
5018 332-0873	5018 332-0873	PowerEdge Servers	Chassis Management Controller Card for PowerEdge VRTX Customer Install	\$274		Each	20%	\$219	Other	DC1
5018 332-0874	5018 332-0874	PowerEdge Servers	PowerEdge VRTX 1Gb Switch Module, Internal 16 ports to External 8 ports Customer	\$777		Each	20%	\$622	Other	DC1
5018 332-1368	5018 332-1368	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$180		Each	20%	\$144	Other	DC1
5018 332-1664	5018 332-1664	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 0.5	\$100		Each	20%	\$80	Other	DC1
5018 332-1665	5018 332-1665	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$130		Each	20%	\$104	Other	DC1
5018 332-1666	5018 332-1666	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$220		Each	20%	\$176	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
5018 332-1667	5018 332-1667	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$185		Each	20%	\$148	Other	DC1
5018 342-3891	5018 342-3891	PowerEdge Servers	PERC H810 RAID Adapter for External JBOD, 1GB NV Cache, Low Profile, Customer	\$928		Each	20%	\$742	Other	DC1
5018 345-BBBW	5018 345-BBBW	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,671		Each	20%	\$7,737	Other	DC1
5018 400-AJRT	5018 400-AJRT	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive,CusKit	\$785		Each	20%	\$628	Other	DC1
5018 400-ARDX	5018 400-ARDX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 3.5in Hot-plug Hard Drive,FIPS140-2,	\$1,239		Each	20%	\$991	Other	DC1
5018 400-AUSL	5018 400-AUSL	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,111		Each	20%	\$889	Other	DC1
5018 400-AZHS	5018 400-AZHS	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,186		Each	20%	\$2,549	Other	DC1
5018 400-AZIC	5018 400-AZIC	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,259		Each	20%	\$1,807	Other	DC1
5018 400-BBPC	5018 400-BBPC	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$2,777		Each	20%	\$2,222	Other	DC1
5018 400-BBRE	5018 400-BBRE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,787		Each	20%	\$1,414	Other	DC1
5018 400-BBRE	5018 400-BBRE	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$5,278		Each	20%	\$4,222	Other	DC1
5018 400-BBSZ	5018 400-BBSZ	PowerEdge Servers	7.68TB Solid State 2.5in SAS RI 12Gbps 512e Hot Plug Drive, PM1643, 1DWPD 14016	\$10,255		Each	20%	\$8,204	Other	DC1
5018 400-BCMN	5018 400-BCMN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$4,940		Each	20%	\$3,952	Other	DC1
5018 400-BCND	5018 400-BCND	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,271		Each	20%	\$1,817	Other	DC1
5018 400-BCNL	5018 400-BCNL	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CK	\$2,982		Each	20%	\$2,386	Other	DC1
5018 400-BDIF	5018 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774		Each	20%	\$1,419	Other	DC1
5018 400-BDIW	5018 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive,10 DWPD,	\$5,414		Each	20%	\$4,331	Other	DC1
5018 400-BDJJ	5018 400-BDJJ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$5,420		Each	20%	\$4,336	Other	DC1
5018 400-BDJO	5018 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive,10 DWPD,	\$2,732		Each	20%	\$2,186	Other	DC1
5018 400-BDJX	5018 400-BDJX	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$2,860		Each	20%	\$2,288	Other	DC1
5018 400-BDKC	5018 400-BDKC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, CK	\$1,780		Each	20%	\$1,424	Other	DC1
5018 400-BEKR	5018 400-BEKR	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,317		Each	20%	\$1,054	Other	DC1
5018 400-BENZ	5018 400-BENZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in PM5-V Drive, 3 DWPD,	\$5,274		Each	20%	\$4,219	Other	DC1
5018 400-BEOZ	5018 400-BEOZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,423		Each	20%	\$7,539	Other	DC1
5018 400-BERH	5018 400-BERH	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$2,363		Each	20%	\$1,890	Other	DC1
5018 400-BHBJ	5018 400-BHBJ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, CUS Kit	\$1,000,000		Each	20%	\$800,000	Other	DC1
5018 400-BKZH	5018 400-BKZH	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,563		Each	20%	\$1,251	Other	DC1
5018 400-BLCH	5018 400-BLCH	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,167		Each	20%	\$934	Other	DC1
5018 400-BLET	5018 400-BLET	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$790		Each	20%	\$632	Other	DC1
5018 403-BBMH	5018 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
5018 403-BBMT	5018 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
5018 403-BBMV	5018 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
5018 403-BCCE	5018 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596		Each	20%	\$2,077	Other	DC1
5018 403-BCCH	5018 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131		Each	20%	\$7,305	Other	DC1
5018 403-BCLH	5018 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569		Each	20%	\$7,655	Other	DC1
5018 403-BCLI	5018 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006		Each	20%	\$2,404	Other	DC1
5018 405-AADZ	5018 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285		Each	20%	\$228	Other	DC1
5018 405-AAES	5018 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283		Each	20%	\$227	Other	DC1
5018 407-BBQD	5018 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193		Each	20%	\$154	Other	DC1
5018 407-BBVJ	5018 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307		Each	20%	\$246	Other	DC1
5018 421-9815	5018 421-9815	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation,Extension, Customer Kit	\$0		Each	20%	\$0	Other	DC1
5018 421-9816	5018 421-9816	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation, Customer Kit	\$0		Each	20%	\$0	Other	DC1
5018 430-4407	5018 430-4407	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Customer Install	\$153		Each	20%	\$122	Other	DC1
5018 430-4408	5018 430-4408	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, Customer Install	\$108		Each	20%	\$87	Other	DC1
5018 430-4416	5018 430-4416	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Customer Install	\$380		Each	20%	\$304	Other	DC1
5018 430-4417	5018 430-4417	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	DC1
5018 430-4431	5018 430-4431	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239		Each	20%	\$191	Other	DC1
5018 430-4433	5018 430-4433	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Customer Install	\$239		Each	20%	\$191	Other	DC1
5018 430-4435	5018 430-4435	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Customer Install	\$729		Each	20%	\$583	Other	DC1
5018 430-4436	5018 430-4436	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, Customer Install	\$729		Each	20%	\$583	Other	DC1
5018 450-AEVF	5018 450-AEVF	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$263		Each	20%	\$211	Other	DC1
5018 529-BBEO	5018 529-BBEO	PowerEdge Servers	CMC Enterprise for VRTX, Digital License, Customer Install	\$1,090		Each	20%	\$872	Other	DC1
5018 540-BBDR	5018 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter Full Height,CusKit	\$729		Each	20%	\$583	Other	DC1
5018 540-BBDS	5018 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492		Each	20%	\$393	Other	DC1
5018 540-BBDV	5018 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492		Each	20%	\$393	Other	DC1
5018 540-BBDW	5018 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729		Each	20%	\$583	Other	DC1
5018 540-BBGR	5018 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239		Each	20%	\$191	Other	DC1
5018 540-BBGZ	5018 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239		Each	20%	\$191	Other	DC1
5018 540-BBRG	5018 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851		Each	20%	\$680	Other	DC1
5018 540-BBRK	5018 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851		Each	20%	\$680	Other	DC1
5018 770-BDZM	5018 770-BDZM	PowerEdge Servers	Cable Management Arm	\$189		Each	20%	\$151	Other	DC1
81018 225-4378	81018 225-4378	PowerEdge Servers	PowerEdge VRTX Tower Chassis	\$2,306		Each	20%	\$1,845	Other	DC1
81018 225-4380	81018 225-4380	PowerEdge Servers	PowerEdge VRTX Rack	\$2,382		Each	20%	\$1,906	Other	DC1
81018 310-9259	81018 310-9259	PowerEdge Servers	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20		Each	20%	\$16	Other	DC1
81018 310-9260	81018 310-9260	PowerEdge Servers	Power Cord, 250 volt, IIRSM 2073 to C14, 10 Amps, 2.5 meters, Argentina, Customer	\$20		Each	20%	\$16	Other	DC1
81018 318-1492	81018 318-1492	PowerEdge Servers	DVD +/-RW, SATA, Internal, Customer Kit	\$68		Each	20%	\$55	Other	DC1
81018 330-3153	81018 330-3153	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 feet, Quantity 1, Customer Install	\$11		Each	20%	\$9	Other	DC1
81018 330-3154	81018 330-3154	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11		Each	20%	\$9	Other	DC1
81018 330-3155	81018 330-3155	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20		Each	20%	\$16	Other	DC1
81018 330-4530	81018 330-4530	PowerEdge Servers	Cable Management Arm for select 3U-5U Systems, Customer Install	\$73		Each	20%	\$58	Other	DC1
81018 332-0793	81018 332-0793	PowerEdge Servers	PowerEdge VRTX Rack Rails without CMA, Customer Install	\$250		Each	20%	\$200	Other	DC1
81018 332-0869	81018 332-0869	PowerEdge Servers	PowerEdge VRTX 1Gb Pass Through Module, Internal 8 ports to External 8 ports	\$311		Each	20%	\$249	Other	DC1
81018 332-0872	81018 332-0872	PowerEdge Servers	Tower to Rack Conversion Kit for PowerEdge VRTX Customer Install	\$100		Each	20%	\$80	Other	DC1
81018 332-0873	81018 332-0873	PowerEdge Servers	Chassis Management Controller Card for PowerEdge VRTX Customer Install	\$274		Each	20%	\$219	Other	DC1
81018 332-0874	81018 332-0874	PowerEdge Servers	PowerEdge VRTX 1Gb Switch Module, Internal 16 ports to External 8 ports Customer	\$777		Each	20%	\$622	Other	DC1
81018 342-3891	81018 342-3891	PowerEdge Servers	PERC H810 RAID Adapter for External JBOD, 1GB NV Cache, Low Profile, Customer	\$928		Each	20%	\$742	Other	DC1
81018 405-AADZ	81018 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285		Each	20%	\$228	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I*Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
81018 405-AAES	81018 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
81018 421-9815	81018 421-9815	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation Extension, Customer Kit	\$0	Each	20%	\$0	Other	DC1
81018 421-9816	81018 421-9816	PowerEdge Servers	PowerEdge VRTX Enterprise Management License Evaluation, Customer Kit	\$0	Each	20%	\$0	Other	DC1
81018 430-4407	81018 430-4407	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Customer Install	\$153	Each	20%	\$122	Other	DC1
81018 430-4408	81018 430-4408	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, Customer Install	\$153	Each	20%	\$122	Other	DC1
81018 430-4416	81018 430-4416	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Customer Install	\$380	Each	20%	\$304	Other	DC1
81018 430-4417	81018 430-4417	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
81018 430-4431	81018 430-4431	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239	Each	20%	\$191	Other	DC1
81018 430-4433	81018 430-4433	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Customer Install	\$239	Each	20%	\$191	Other	DC1
81018 430-4435	81018 430-4435	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Customer Install	\$729	Each	20%	\$583	Other	DC1
81018 430-4436	81018 430-4436	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, Customer Install	\$729	Each	20%	\$583	Other	DC1
14222 210-AVEK	14222 210-AVEK	PowerEdge Servers	PowerEdge XE2420	\$4,160	Each	20%	\$3,328	Other	DC1
14222 325-BDTL	14222 325-BDTL	PowerEdge Servers	Bezel with filter, XE2420, Customer Kit	\$268	Each	20%	\$215	Other	DC1
14222 325-BDTM	14222 325-BDTM	PowerEdge Servers	Additional Filter, XE2420, Customer Kit	\$112	Each	20%	\$89	Other	DC1
14222 338-BSDJ	14222 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
14222 338-BSDM	14222 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1
14222 338-BSDQ	14222 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1
14222 338-BSDU	14222 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1
14222 338-BSGX	14222 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1
14222 338-BSHB	14222 338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1
14222 338-BSHC	14222 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1
14222 338-BSVU	14222 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1
14222 338-BTSX	14222 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
14222 338-BTSZ	14222 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1
14222 338-BTTE	14222 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
14222 338-BTTF	14222 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1
14222 338-BTWF	14222 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N, 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1
14222 338-BTWR	14222 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1
14222 338-BVJY	14222 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1
14222 338-BVJZ	14222 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
14222 338-BVKC	14222 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1
14222 338-BVKE	14222 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1
14222 338-BVKN	14222 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1
14222 338-BVKT	14222 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	Each	20%	\$2,487	Other	DC1
14222 338-BVKV	14222 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1
14222 338-BVKW	14222 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,600	Each	20%	\$2,080	Other	DC1
14222 345-BBIZ	14222 345-BBIZ	PowerEdge Servers	Intel 15.3TB, NVMe, E1.L, EDSSFF, P4510, TLC, Channel Firmware, Customer Install	\$20,064	Each	20%	\$16,051	Other	DC1
14222 385-BBKL	14222 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
14222 385-BBLF	14222 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1
14222 385-BBLH	14222 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1
14222 400-ASDQ	14222 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
14222 400-BBPN	14222 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1
14222 400-BBQP	14222 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1
14222 400-BBQZ	14222 400-BBQZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
14222 400-BCLW	14222 400-BCLW	PowerEdge Servers	490GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1
14222 400-BDGY	14222 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
14222 400-BDHR	14222 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1
14222 400-BDIL	14222 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1
14222 400-BDUD	14222 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive.S4610, CK	\$539	Each	20%	\$431	Other	DC1
14222 400-BEEN	14222 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
14222 400-BEGB	14222 400-BEGB	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V-3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
14222 400-BERF	14222 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1
14222 400-BFEK	14222 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
14222 400-BFEP	14222 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
14222 400-BFQL	14222 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1
14222 400-BFOT	14222 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
14222 400-BFQW	14222 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1
14222 400-BFYB	14222 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1
14222 400-BFZC	14222 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1
14222 400-BGBO	14222 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,498	Each	20%	\$2,790	Other	DC1
14222 400-BGKZ	14222 400-BGKZ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512	\$3,775	Each	20%	\$3,020	Other	DC1
14222 400-BIGX	14222 400-BIGX	PowerEdge Servers	Single Chipset SATA 480GB M.2 SSD, XR2, CK	\$854	Each	20%	\$683	Other	DC1
14222 400-BIIT	14222 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1
14222 400-BKFC	14222 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1
14222 400-BKFK	14222 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1
14222 400-BKFL	14222 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1
14222 400-BKFR	14222 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1
14222 400-BKGZ	14222 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1
14222 403-BBVZ	14222 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1
14222 403-BCCE	14222 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHLL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
14222 403-BCHW	14222 403-BCHW	PowerEdge Servers	BOSS controller card, Customer Kit	\$108	Each	20%	\$86	Other	DC1
14222 403-BCJS	14222 403-BCJS	PowerEdge Servers	BOSS Card Carrier, XE2420, Customer Kit	\$55	Each	20%	\$44	Other	DC1
14222 403-BCKS	14222 403-BCKS	PowerEdge Servers	Controller Card, Mezzanine, 960G, PCIe, M.2, Channel Firmware, Customer Install	\$861	Each	20%	\$689	Other	DC1
14222 403-BCKX	14222 403-BCKX	PowerEdge Servers	Storage Card, H7440, PCIe, M.2, Channel Firmware, Customer Install	\$1,770	Each	20%	\$1,416	Other	DC1
14222 403-BCLX	14222 403-BCLX	PowerEdge Servers	Intel FPGA Programmable Acceleration Card N3000-N, Single Wide, Full Height	\$3,643	Each	20%	\$2,914	Other	DC1
14222 405-AAMV	14222 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1
14222 405-AAMX	14222 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14222 405-AAMY	14222 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1	
14222 405-AANM	14222 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
14222 412-AANT	14222 412-AANT	PowerEdge Servers	Standard Heatsink for 1 CPU, XE2420 CusKit	\$44	Each	20%	\$35	Other	DC1	
14222 412-AATO	14222 412-AATO	PowerEdge Servers	Standard Heatsink for 2 CPU, XE2420 CusKit	\$43	Each	20%	\$35	Other	DC1	
14222 450-ABLC	14222 450-ABLC	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
14222 450-ABLD	14222 450-ABLD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord, Customer Kit	\$16	Each	20%	\$13	Other	DC1	
14222 450-ABLE	14222 450-ABLE	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
14222 450-ACGM	14222 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,16A,3M,5-15/C13	\$25	Each	20%	\$20	Other	DC1	
14222 450-ACGZ	14222 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
14222 450-ACHI	14222 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
14222 450-ACSI	14222 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1	
14222 450-ADIR	14222 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
14222 450-ADTB	14222 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
14222 450-AEUC	14222 450-AEUC	PowerEdge Servers	Power Cord C19/20 2.5M (Qty 1) Kit	\$20	Each	20%	\$16	Other	DC1	
14222 450-AEJZ	14222 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	DC1	
14222 450-AESZ	14222 450-AESZ	PowerEdge Servers	Kit - Jumper Cord 250V,16A,2FT,C19/C20	\$22	Each	20%	\$18	Other	DC1	
14222 450-AFCP	14222 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP,9.8Feet,3m,Power Cord, Argentina,CusKit	\$14	Each	20%	\$11	Other	DC1	
14222 450-AJPP	14222 450-AJPP	PowerEdge Servers	Dual, Reverse Flow Hot-plug Redundant Power Supply (1+1), 1100W, Customer Kit	\$911	Each	20%	\$728	Other	DC1	
14222 450-AJPQ	14222 450-AJPQ	PowerEdge Servers	Dual, Reverse Flow Hot-plug Redundant Power Supply (1+1), 2000W, Customer Kit	\$491	Each	20%	\$392	Other	DC1	
14222 461-AAEN	14222 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
14222 461-AAER	14222 461-AAER	PowerEdge Servers	Trusted Platform Module 1.2, CK	\$24	Each	20%	\$19	Other	DC1	
14222 470-AATW	14222 470-AATW	PowerEdge Servers	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	DC1	
14222 470-AATX	14222 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
14222 470-AAUB	14222 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1	
14222 470-AAUD	14222 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
14222 470-ABGL	14222 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
14222 470-AEJT	14222 470-AEJT	PowerEdge Servers	GPU Enablement Kit for Intel FPGA, Power Cable, Customer Kit	\$21	Each	20%	\$17	Other	DC1	
14222 470-AEJU	14222 470-AEJU	PowerEdge Servers	GPU Enablement Kit for V100 and RTX8000, Power Cable, M,2, NVMe, XE2420,	\$16	Each	20%	\$13	Other	DC1	
14222 489-BBEE	14222 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1	
14222 490-BEOB	14222 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1	
14222 490-BEYM	14222 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1	
14222 490-BFRS	14222 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1	
14222 490-BFRT	14222 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1	
14222 528-BBXU	14222 528-BBXU	PowerEdge Servers	OME Server Configuration Management, iDRAC9, CUS	\$0	Each	20%	\$0	Other	DC1	
14222 540-BBUP	14222 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
14222 540-BBVN	14222 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
14222 540-BCCN	14222 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
14222 540-BCDG	14222 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
14222 540-BCIV	14222 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1	
14222 540-BCKV	14222 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%	\$532	Other	DC1	
14222 540-BCNI	14222 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 1025GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
14222 540-BCTW	14222 540-BCTW	PowerEdge Servers	Intel XXV710 Dual Port 1025GbE SFP28 OGP NIC 2.0, Channel Firmware, Customer	\$475	Each	20%	\$380	Other	DC1	
14222 540-BCXP	14222 540-BCXP	PowerEdge Servers	Mellanox ConnectX-5 DX Dual Port 100GbE QSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
14222 575-BCGF	14222 575-BCGF	PowerEdge Servers	External Grounding Kit, Rack, XE2420, Customer Kit	\$41	Each	20%	\$33	Other	DC1	
14222 634-BIZZ	14222 634-BIZZ	PowerEdge Servers	OpenManage Integration for VMware vCenter - 1 host, 3 year license - Digitally	\$99	Each	20%	\$79	Other	DC1	
14222 634-BJBF	14222 634-BJBF	PowerEdge Servers	OpenManage Integration for VMware vCenter - 5 hosts increment, 3 year license -	\$745	Each	20%	\$596	Other	DC1	
14222 634-BJBG	14222 634-BJBG	PowerEdge Servers	OpenManage Integration for VMware vCenter - 5 hosts increment, 5 year license -	\$1,245	Each	20%	\$996	Other	DC1	
14222 634-BSQB	14222 634-BSQB	PowerEdge Servers	OpenManage Integration for VMware vCenter, 100 hosts, 5 year license, Digitally	\$21,499	Each	20%	\$17,199	Other	DC1	
14222 634-BSQC	14222 634-BSQC	PowerEdge Servers	OpenManage Integration for VMware vCenter, 1000+ hosts, 5 year license, Digitally	\$210,999	Each	20%	\$168,799	Other	DC1	
14222 634-BSQD	14222 634-BSQD	PowerEdge Servers	OpenManage Integration for VMware vCenter, 100 hosts, 3 year license, Digitally	\$13,499	Each	20%	\$10,799	Other	DC1	
14222 634-BSQE	14222 634-BSQE	PowerEdge Servers	OpenManage Integration for VMware vCenter, 1000+ hosts, 3 year license, Digitally	\$125,999	Each	20%	\$100,799	Other	DC1	
14222 770-BDRF	14222 770-BDRF	PowerEdge Servers	Static Rail, Standard Depth, No Cable Management Arm, Customer Kit	\$162	Each	20%	\$130	Other	DC1	
14222 770-BDRG	14222 770-BDRG	PowerEdge Servers	Static Rail, Short Depth, No Cable Management Arm, Customer Kit	\$159	Each	20%	\$127	Other	DC1	
14574 210-AWWB	14574 210-AWWB	PowerEdge Servers	PowerEdge XE7100 Chassis	\$8,999	Each	20%	\$7,199	Other	DC1	
14574 450-AECT	14574 450-AECT	PowerEdge Servers	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m),CusKit	\$20	Each	20%	\$16	Other	DC1	
14574 450-AEUC	14574 450-AEUC	PowerEdge Servers	Power Cord C19/20 2.5M (Qty 1) Kit	\$20	Each	20%	\$16	Other	DC1	
14574 450-AEMY	14574 450-AEMY	PowerEdge Servers	Kit - Power Cord, 250V,2ft,C19/C20,US	\$23	Each	20%	\$19	Other	DC1	
14574 450-AESZ	14574 450-AESZ	PowerEdge Servers	Kit - Jumper Cord 250V,16A,2FT,C19/C20	\$22	Each	20%	\$18	Other	DC1	
14574 450-AEVX	14574 450-AEVX	PowerEdge Servers	Kit - Jumper cord 250V,16A,8FT,C20/C19(For Philippines, Guam, Taiwan, Thailand,	\$17	Each	20%	\$14	Other	DC1	
14574 450-AFFY	14574 450-AFFY	PowerEdge Servers	Power Cord, 250V, 16A, NBR14136 to C19, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
14574 470-AATW	14574 470-AATW	PowerEdge Servers	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	DC1	
14574 470-ABGL	14574 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
14574 770-BDYY	14574 770-BDYY	PowerEdge Servers	RackRail, XE7100, Customer Kit	\$542	Each	20%	\$433	Other	DC1	
14578 210-AWWD	14578 210-AWWD	PowerEdge Servers	PowerEdge XE7420 Half Width (Dual Node)	\$499	Each	20%	\$399	Other	DC1	
14578 338-BSDG	14578 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
14578 338-BSDM	14578 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
14578 338-BSDR	14578 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
14578 338-BSDU	14578 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
14578 338-BSVU	14578 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
14578 345-BBHN	14578 345-BBHN	PowerEdge Servers	1.92TB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,652	Each	20%	\$1,322	Other	DC1	
14578 345-BBHP	14578 345-BBHP	PowerEdge Servers	960GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
14578 345-BBHQ	14578 345-BBHQ	PowerEdge Servers	960GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,252	Each	20%	\$1,001	Other	DC1	
14578 345-BBHU	14578 345-BBHU	PowerEdge Servers	480GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$907	Each	20%	\$725	Other	DC1	
14578 345-BBHW	14578 345-BBHW	PowerEdge Servers	1.92TB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,895	Each	20%	\$1,516	Other	DC1	
14578 345-BBID	14578 345-BBID	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, CUS Kit	\$2,210	Each	20%	\$1,768	Other	DC1	
14578 345-BBIF	14578 345-BBIF	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, CUS Kit	\$3,404	Each	20%	\$2,723	Other	DC1	
14578 345-BBIJ	14578 345-BBIJ	PowerEdge Servers	3.84TB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$4,460	Each	20%	\$3,568	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			ALJP Category (REQUIRED) use drop-down		
14578 345-BBIM	14578 345-BBIM	PowerEdge Servers	480GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$848	Each	20%	\$678	Other	DC1	
14578 345-BBIO	14578 345-BBIO	PowerEdge Servers	480GB Solid State Drive SATA Mixed Use 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,013	Each	20%	\$811	Other	DC1	
14578 345-BBIP	14578 345-BBIP	PowerEdge Servers	480GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,059	Each	20%	\$847	Other	DC1	
14578 345-BBIQ	14578 345-BBIQ	PowerEdge Servers	960GB Solid State Drive SATA Mixed Use 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,621	Each	20%	\$1,297	Other	DC1	
14578 345-BBIW	14578 345-BBIW	PowerEdge Servers	960GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$950	Each	20%	\$760	Other	DC1	
14578 385-BBKV	14578 385-BBKV	PowerEdge Servers	IDRAC9,Enterprise Customer Kit	\$489	Each	20%	\$391	Other	DC1	
14578 400-BJQQ	14578 400-BJQQ	PowerEdge Servers	12TB Hard Drive SATA 6Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$1,535	Each	20%	\$1,228	Other	DC1	
14578 400-BJQT	14578 400-BJQT	PowerEdge Servers	16TB Hard Drive SATA 6Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$1,648	Each	20%	\$1,319	Other	DC1	
14578 405-AAAG	14578 405-AAAG	PowerEdge Servers	PERC H730P Controller Card, Customer Install	\$780	Each	20%	\$624	Other	DC1	
14578 405-AAAVS	14578 405-AAAVS	PowerEdge Servers	PERC H745 Controller Adapter, Customer Kit	\$1,263	Each	20%	\$1,010	Other	DC1	
14578 406-BBLC	14578 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
14578 540-BBIX	14578 540-BBIX	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, Converged Network Adapter, Low	\$694	Each	20%	\$555	Other	DC1	
14578 540-BBRG	14578 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
14578 540-BBVN	14578 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
14578 540-BCCN	14578 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
14578 540-BCIW	14578 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
14578 540-BCKW	14578 540-BCKW	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card, C6420 only, Customer	\$631	Each	20%	\$505	Other	DC1	
14578 540-BCWO	14578 540-BCWO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card for	\$720	Each	20%	\$576	Other	DC1	
14578 565-BBFM	14578 565-BBFM	PowerEdge Servers	Intel X710 Dual Port 10Gb, SFP+, Mezzanine Adapter and Bracket Customer Install	\$124	Each	20%	\$99	Other	DC1	
14576 210-AWWC	14576 210-AWWC	PowerEdge Servers	PowerEdge XE7440 Full Width (Single Node)	\$649	Each	20%	\$519	Other	DC1	
14576 338-BSDG	14576 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
14576 338-BSDM	14576 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
14576 338-BSDR	14576 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
14576 338-BSDU	14576 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
14576 338-BSVU	14576 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
14576 345-BBHN	14576 345-BBHN	PowerEdge Servers	1.92TB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,652	Each	20%	\$1,322	Other	DC1	
14576 345-BBHP	14576 345-BBHP	PowerEdge Servers	960GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
14576 345-BBHQ	14576 345-BBHQ	PowerEdge Servers	960GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,252	Each	20%	\$1,001	Other	DC1	
14576 345-BBHU	14576 345-BBHU	PowerEdge Servers	480GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$907	Each	20%	\$725	Other	DC1	
14576 345-BBHW	14576 345-BBHW	PowerEdge Servers	1.92TB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,895	Each	20%	\$1,516	Other	DC1	
14576 345-BBID	14576 345-BBID	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, CUS Kit	\$2,210	Each	20%	\$1,768	Other	DC1	
14576 345-BBIF	14576 345-BBIF	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, CUS Kit	\$3,404	Each	20%	\$2,723	Other	DC1	
14576 345-BBIJ	14576 345-BBIJ	PowerEdge Servers	3.84TB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$4,460	Each	20%	\$3,568	Other	DC1	
14576 345-BBIM	14576 345-BBIM	PowerEdge Servers	480GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$848	Each	20%	\$678	Other	DC1	
14576 345-BBIO	14576 345-BBIO	PowerEdge Servers	480GB Solid State Drive SATA Mixed Use 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,013	Each	20%	\$811	Other	DC1	
14576 345-BBIP	14576 345-BBIP	PowerEdge Servers	480GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,059	Each	20%	\$847	Other	DC1	
14576 345-BBIQ	14576 345-BBIQ	PowerEdge Servers	960GB Solid State Drive SATA Mixed Use 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$1,621	Each	20%	\$1,297	Other	DC1	
14576 345-BBIW	14576 345-BBIW	PowerEdge Servers	960GB Solid State Drive SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, CUS Kit	\$950	Each	20%	\$760	Other	DC1	
14576 385-BBKV	14576 385-BBKV	PowerEdge Servers	IDRAC9,Enterprise Customer Kit	\$489	Each	20%	\$391	Other	DC1	
14576 400-BJQQ	14576 400-BJQQ	PowerEdge Servers	12TB Hard Drive SATA 6Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$1,535	Each	20%	\$1,228	Other	DC1	
14576 400-BJQT	14576 400-BJQT	PowerEdge Servers	16TB Hard Drive SATA 6Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$1,648	Each	20%	\$1,319	Other	DC1	
14576 405-AAAG	14576 405-AAAG	PowerEdge Servers	PERC H730P Controller Card, Customer Install	\$780	Each	20%	\$624	Other	DC1	
14576 405-AAAVS	14576 405-AAAVS	PowerEdge Servers	PERC H745 Controller Adapter, Customer Kit	\$1,263	Each	20%	\$1,010	Other	DC1	
14576 406-BBLC	14576 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
14576 406-BBLF	14576 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1	
14576 490-BFLB	14576 490-BFLB	PowerEdge Servers	NVIDIA Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1	
14576 490-BFRT	14576 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1	
14576 540-BBIX	14576 540-BBIX	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, Converged Network Adapter, Low	\$694	Each	20%	\$555	Other	DC1	
14576 540-BBRG	14576 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
14576 540-BBUP	14576 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
14576 540-BBVN	14576 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
14576 540-BCCN	14576 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
14576 540-BCIW	14576 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
14576 540-BCKW	14576 540-BCKW	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card, C6420 only, Customer	\$631	Each	20%	\$505	Other	DC1	
14576 540-BCWO	14576 540-BCWO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card for	\$720	Each	20%	\$576	Other	DC1	
14576 565-BBFM	14576 565-BBFM	PowerEdge Servers	Intel X710 Dual Port 10Gb, SFP+, Mezzanine Adapter and Bracket Customer Install	\$124	Each	20%	\$99	Other	DC1	
14781 350-BBRD	14781 350-BBRD	PowerEdge Servers	PowerEdge R940xa LCD Bezel, Customer Kit	\$119	Each	20%	\$95	Other	DC1	
14781 400-ATJX	14781 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
14781 400-ATKL	14781 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
14781 400-ATKR	14781 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
14781 400-ATKX	14781 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
14781 400-AVSS	14781 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751	Each	20%	\$601	Other	DC1	
14781 400-AXLH	14781 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
14781 400-BDPC	14781 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
14781 400-BDPO	14781 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
14781 400-BDQI	14781 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
14781 400-BDOS	14781 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
14781 400-BDOU	14781 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
14781 400-BDUO	14781 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
14781 400-BLCK	14781 400-BLCK	PowerEdge Servers	480GB, 2E, IT06, M.2 Single Stick, CK	\$755	Each	20%	\$604	Other	DC1	
14781 403-BBMH	14781 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
14781 403-BBMT	14781 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
14781 403-BBMU	14781 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
14781 403-BBMV	14781 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
14781 403-BCHD	14781 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
14781 405-AAWS	14781 405-AAWS	PowerEdge Servers	PERC H745 Controller Adapter, Customer Kit	\$1,263	Each	20%	\$1,010	Other	DC1	
14781 450-AECT	14781 450-AECT	PowerEdge Servers	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m), CUSKit	\$20	Each	20%	\$16	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
14781 450-AECU	14781 450-AECU	PowerEdge Servers	Power Cord C19/20 2.5M (Qty 1) Kit	\$20	Each	20%	\$16	Other	DC1	
14781 450-AEMY	14781 450-AEMY	PowerEdge Servers	KIT- Power Cord, 250V,2ft,C19/C20,US	\$23	Each	20%	\$19	Other	DC1	
14781 450-AESZ	14781 450-AESZ	PowerEdge Servers	Kit - Jumper Cord 250V, 16A,2FT,C19/C20	\$22	Each	20%	\$18	Other	DC1	
14781 450-AEVX	14781 450-AEVX	PowerEdge Servers	Kit - Jumper cord 250V, 16A,8FT,C20/C19(For Philippines, Guam, Taiwan, Thailand,	\$17	Each	20%	\$14	Other	DC1	
14781 450-AFFY	14781 450-AFFY	PowerEdge Servers	Power Cord, 250V, 16A, NBR14136 to C19, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
14781 461-AAHK	14781 461-AAHK	PowerEdge Servers	Trusted Platform Module 2.0, Customer kit	\$118	Each	20%	\$95	Other	DC1	
14781 470-ABGL	14781 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
14781 528-BBXU	14781 528-BBXU	PowerEdge Servers	OME Server Configuration Management,iDRAC9,CUS	\$0	Each	20%	\$0	Other	DC1	
14781 528-BFSN	14781 528-BFSN	PowerEdge Servers	Dell EMC OpenManage Integration for ServiceNow for iDRAC9, Customer Kit	\$99	Each	20%	\$79	Other	DC1	
14781 540-BBQW	14781 540-BBQW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1	
14781 540-BBGX	14781 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
14781 540-BBGY	14781 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1	
14781 540-BBHB	14781 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
14781 540-BBHG	14781 540-BBHG	PowerEdge Servers	Broadcom 5720 OP 1Gb Network Daughter Card,CusKit	\$182	Each	20%	\$145	Other	DC1	
14781 540-BBUN	14781 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1	
14781 540-BBUO	14781 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
14781 540-BBUP	14781 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
14781 540-BBUQ	14781 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%	\$494	Other	DC1	
14781 540-BBUR	14781 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%	\$470	Other	DC1	
14781 540-BBVL	14781 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
14781 540-BBVM	14781 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
14781 540-BBVN	14781 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
14781 540-BBYG	14781 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1	
14781 540-BBYI	14781 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1	
14781 540-BBZN	14781 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
14781 540-BBZO	14781 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
14781 540-BCCN	14781 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$894	Each	20%	\$707	Other	DC1	
14781 540-BCDG	14781 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$894	Each	20%	\$707	Other	DC1	
14781 540-BCNK	14781 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%	\$2,365	Other	DC1	
14781 540-BCNL	14781 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%	\$2,578	Other	DC1	
14781 540-BCOR	14781 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%	\$412	Other	DC1	
14781 540-BCOT	14781 540-BCOT	PowerEdge Servers	Intel i350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%	\$316	Other	DC1	
14781 540-BCOV	14781 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%	\$462	Other	DC1	
14781 540-BCVN	14781 540-BCVN	PowerEdge Servers	VxRail Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, CK APOS	\$856	Each	20%	\$685	Other	DC1	
14781 540-BCXM	14781 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1	
14781 540-BCXP	14781 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
14825 400-BLCK	14825 400-BLCK	PowerEdge Servers	480GB,2E,IT06.M.2 Single Stck, CK	\$755	Each	20%	\$604	Other	DC1	
14825 400-BLCL	14825 400-BLCL	PowerEdge Servers	240GB,2E,IT06.M.2 Single Stck, CK	\$546	Each	20%	\$437	Other	DC1	
14825 403-BBYO	14825 403-BBYO	PowerEdge Servers	BOSS Controller Card, Blade, CK	\$155	Each	20%	\$124	Other	DC1	
14825 405-AAMZ	14825 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1	
14825 405-AANN	14825 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1	
14825 405-AAVV	14825 405-AAVV	PowerEdge Servers	PERC H755 Controller, Adapter, Customer Kit	\$497	Each	20%	\$398	Other	DC1	
14825 405-AAXT	14825 405-AAXT	PowerEdge Servers	PERC H755 Adapter, CK	\$1,685	Each	20%	\$1,348	Other	DC1	
14825 405-AAZW	14825 405-AAZW	PowerEdge Servers	Dell HBA355i Adapter, CK	\$857	Each	20%	\$685	Other	DC1	
14825 461-AAHB	14825 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	DC1	
12880 210-AOTK	12880 210-AOTK	PowerEdge Servers	S2D-RN R640 - All Flash	\$2,280	Each	20%	\$1,824	Other	DC1	
12880 210-AOTL	12880 210-AOTL	PowerEdge Servers	S2D-RN R640 - Hybrid	\$2,280	Each	20%	\$1,824	Other	DC1	
12880 210-AOTM	12880 210-AOTM	PowerEdge Servers	S2D-RN R640 - NVME	\$2,280	Each	20%	\$1,824	Other	DC1	
12880 210-AOTN	12880 210-AOTN	PowerEdge Servers	S2D-RN R640 - ROBO	\$2,280	Each	20%	\$1,824	Other	DC1	
12880 325-BCHI	12880 325-BCHI	PowerEdge Servers	PowerEdge 1U LCD Bezel, CK	\$95	Each	20%	\$76	Other	DC1	
12880 325-BCHJ	12880 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1	
12880 325-BDDQ	12880 325-BDDQ	PowerEdge Servers	1U Standard Bezel for Dell EMC Ready Nodes, CK	\$79	Each	20%	\$63	Other	DC1	
12880 330-BBGP	12880 330-BBGP	PowerEdge Servers	Riser 2A 1X16, 3PCIe chassis, at least 2 processors, R640 Customer Kit	\$27	Each	20%	\$22	Other	DC1	
12880 338-BLNB	12880 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12880 338-BLNE	12880 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12880 338-BLNG	12880 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12880 338-BLNH	12880 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12880 338-BLNI	12880 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12880 338-BLNJ	12880 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12880 338-BLNL	12880 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 29M Cache, Turbo, HT (140W)	\$4,897	Each	20%	\$3,909	Other	DC1	
12880 338-BLNM	12880 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12880 338-BLNN	12880 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12880 338-BLNO	12880 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1	
12880 338-BLNP	12880 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12880 338-BLNQ	12880 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12880 338-BLNR	12880 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12880 338-BLNS	12880 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
12880 338-BLNT	12880 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12880 338-BLNW	12880 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12880 338-BLNZ	12880 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12880 350-BBKE	12880 350-BBKE	PowerEdge Servers	Quick Sync,CK	\$100	Each	20%	\$80	Other	DC1	
12880 370-ADUK	12880 370-ADUK	PowerEdge Servers	R640 NVDIMM BBU and Cable, Cust Kit	\$283	Each	20%	\$226	Other	DC1	
12880 401-ABHQ	12880 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12880 401-ABHS	12880 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12880 401-ABHX	12880 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12880 401-ABHY	12880 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12880 403-BBMH	12880 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) use drop-down	ALJP Category (REQUIRED)	
12880 403-BBMT	12880 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12880 407-BCBF	12880 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12880 407-BCBK	12880 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12880 407-BCHI	12880 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12880 412-AAIV	12880 412-AAIV	PowerEdge Servers	Heat sink for PowerEdge R640,165W or higher CPU,CK	\$41	Each	20%	\$33	Other	DC1	
12880 412-AAIW	12880 412-AAIW	PowerEdge Servers	Heat sink for PowerEdge R640 for CPUs up to 165W,CK	\$33	Each	20%	\$26	Other	DC1	
12880 429-ABCR	12880 429-ABCR	PowerEdge Servers	DVD ROM, SATA, Internal, CusKit	\$58	Each	20%	\$46	Other	DC1	
12880 429-ABCT	12880 429-ABCT	PowerEdge Servers	DVD +/-RW, SATA, Internal, 9.5mm, Customer Install	\$58	Each	20%	\$46	Other	DC1	
12880 429-ABCU	12880 429-ABCU	PowerEdge Servers	DVD/+/-RW, SATA, Internal, 9.5mm, CusKit	\$58	Each	20%	\$46	Other	DC1	
12880 384-BBOE	12880 384-BBOE	PowerEdge Servers	Performance Fan for R640,CK	\$34	Each	20%	\$27	Other	DC1	
12880 384-BBOF	12880 384-BBOF	PowerEdge Servers	Standard Fan for R640,CK	\$28	Each	20%	\$22	Other	DC1	
12880 385-BBKJ	12880 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12880 385-BBKK	12880 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12880 385-BBKL	12880 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12880 385-BBKW	12880 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
12880 385-BBME	12880 385-BBME	PowerEdge Servers	USB 3.0 for R640 x4 Chassis, Customer Kit	\$82	Each	20%	\$66	Other	DC1	
12880 385-BBMF	12880 385-BBMF	PowerEdge Servers	USB 3.0 for R640 x8 Chassis, Customer Kit	\$83	Each	20%	\$67	Other	DC1	
12880 400-ADTI	12880 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
12880 403-BBMU	12880 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12880 403-BCHD	12880 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12880 403-BCHE	12880 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12880 405-AAMV	12880 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1	
12880 405-AANL	12880 405-AANL	PowerEdge Servers	PERC H740P RAID Controller,Mini-Card,CK	\$1,254	Each	20%	\$1,004	Other	DC1	
12880 405-AANN	12880 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1	
12880 405-AAQX	12880 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1	
12880 407-BBOP	12880 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12880 407-BBOS	12880 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T-, Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12880 407-BBOU	12880 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12880 407-BBOZ	12880 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12880 407-BBOD	12880 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12880 407-BBVJ	12880 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12880 407-BBWK	12880 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12880 407-BBZM	12880 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12880 407-BBZS	12880 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12880 407-BBZU	12880 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12880 407-BBZV	12880 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12880 400-ATII	12880 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12880 400-ATIJ	12880 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
12880 400-ATIL	12880 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	DC1	
12880 400-ATIN	12880 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12880 400-ATIO	12880 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12880 400-ATIQ	12880 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
12880 400-ATIR	12880 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
12880 400-ATIG	12880 400-ATIG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
12880 400-ATJH	12880 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1	
12880 400-ATJJ	12880 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
12880 400-ATJL	12880 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
12880 400-ATJM	12880 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
12880 400-ATJO	12880 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
12880 400-ATJP	12880 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
12880 400-ATJR	12880 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
12880 400-ATJS	12880 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
12880 400-ATJX	12880 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
12880 400-ATJZ	12880 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
12880 400-ATKB	12880 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1	
12880 400-ATKJ	12880 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
12880 400-ATKL	12880 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
12880 400-ATKN	12880 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
12880 400-ATKP	12880 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
12880 400-ATKR	12880 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
12880 400-ATKV	12880 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
12880 400-ATKX	12880 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
12880 400-AUNQ	12880 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
12880 400-AVHE	12880 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
12880 400-AVHG	12880 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
12880 400-AXLH	12880 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
12880 461-AAEN	12880 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12880 540-BBDR	12880 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1	
12880 540-BBDW	12880 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1	
12880 540-BBHJ	12880 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+, +1350 DP 1Gb Ethernet, Network Daughter Card,CusKit	\$642	Each	20%	\$514	Other	DC1	
12880 540-BBOZ	12880 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1	
12880 540-BBPN	12880 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
12880 540-BBRH	12880 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12880 540-BBRN	12880 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12880 540-BBUU	12880 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1	
12880 540-BBVL	12880 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12880 540-BBVM	12880 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12880 540-BBVN	12880 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
12880 540-BBVP	12880 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12880 540-BBVR	12880 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12880 540-BBZM	12880 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12880 540-BBZN	12880 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12880 540-BBZO	12880 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12880 540-BCCN	12880 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12880 540-BCDG	12880 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12880 540-BCDJ	12880 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12880 555-BCKM	12880 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1	
12880 555-BDXX	12880 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%	\$538	Other	DC1	
12880 555-BDXZ	12880 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%	\$482	Other	DC1	
12880 555-BDYG	12880 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%	\$557	Other	DC1	
12880 555-BDYE	12880 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%	\$674	Other	DC1	
12880 555-BDYG	12880 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%	\$787	Other	DC1	
12880 631-ABKO	12880 631-ABKO	PowerEdge Servers	OpenManage DVD Kit,PowerEdge R640,CUS	\$20	Each	20%	\$16	Other	DC1	
12882 210-AOUJ	12882 210-AOUJ	PowerEdge Servers	S2D-RN R740XD - All Flash	\$3,343	Each	20%	\$2,674	Other	DC1	
12882 210-AOUK	12882 210-AOUK	PowerEdge Servers	S2D-RN R740XD - Hybrid	\$3,343	Each	20%	\$2,674	Other	DC1	
12882 210-AOUL	12882 210-AOUL	PowerEdge Servers	S2D-RN R740XD - NVME	\$3,343	Each	20%	\$2,674	Other	DC1	
12882 325-BCHW	12882 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	DC1	
12882 325-BCHX	12882 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1	
12882 325-BDDR	12882 325-BDDR	PowerEdge Servers	2U Standard Bezel for Dell EMC Ready Nodes, CK	\$113	Each	20%	\$91	Other	DC1	
12882 330-BBLS	12882 330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86	Each	20%	\$69	Other	DC1	
12882 330-BBLT	12882 330-BBLT	PowerEdge Servers	Riser w/ 3 PCIe Gen3 slots, 1 x16 FH (slot 4) - 1 x8 FH (slot 5) and 1 x8 LP (slot 6), at	\$92	Each	20%	\$73	Other	DC1	
12882 330-BBLU	12882 330-BBLU	PowerEdge Servers	Riser with One x8 PCIe Gen3 LP (slot 4), 740XD CusKit	\$37	Each	20%	\$30	Other	DC1	
12882 330-BBLV	12882 330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12882 330-BBLW	12882 330-BBLW	PowerEdge Servers	Riser with Three x8 PCIe Gen3 FH slots (1, 2 and 3) R740XD CusKit	\$46	Each	20%	\$37	Other	DC1	
12882 330-BBLX	12882 330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots (1 and 3) R740XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12882 330-BBLY	12882 330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x16 (slot 1) and 2 x8 (2 and 3), R740XD	\$53	Each	20%	\$43	Other	DC1	
12882 330-BBMO	12882 330-BBMO	PowerEdge Servers	GPU Enablement Customer Kit	\$698	Each	20%	\$559	Other	DC1	
12882 338-BLNB	12882 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12882 338-BLNE	12882 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12882 338-BLNG	12882 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12882 338-BLNH	12882 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12882 338-BLNI	12882 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12882 338-BLNJ	12882 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12882 338-BLNL	12882 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12882 338-BLNM	12882 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12882 338-BLNP	12882 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12882 338-BLNQ	12882 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12882 338-BLNR	12882 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12882 338-BLNS	12882 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
12882 338-BLNT	12882 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,395	Each	20%	\$7,516	Other	DC1	
12882 338-BLNV	12882 338-BLNV	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12882 338-BLNZ	12882 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12882 338-BLTO	12882 338-BLTO	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12882 338-BLTR	12882 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12882 338-BLTT	12882 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4112 1.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12882 338-BLTV	12882 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12882 338-BLTV	12882 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12882 338-BLTV	12882 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4118 2.6G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12882 338-BLTX	12882 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12882 338-BLTZ	12882 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12882 338-BLUB	12882 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12882 350-BBJW	12882 350-BBJW	PowerEdge Servers	Left Ear with QSYNC beside 7920 Rack Bezel (Kit)	\$106	Each	20%	\$85	Other	DC1	
12882 370-ADQB	12882 370-ADQB	PowerEdge Servers	R740XD NVDIMM BBU and Cable, Cust Kit	\$281	Each	20%	\$229	Other	DC1	
12882 370-ADUP	12882 370-ADUP	PowerEdge Servers	R740 NVDIMM BBU and Cable, Cust Kit	\$281	Each	20%	\$225	Other	DC1	
12882 384-BBSD	12882 384-BBSD	PowerEdge Servers	2pc Fan Module (Kit)	\$26	Each	20%	\$21	Other	DC1	
12882 385-BBKJ	12882 385-BBKJ	PowerEdge Servers	Internal 16GB Mirco SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12882 385-BBKK	12882 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12882 385-BBKL	12882 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12882 385-BBKW	12882 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
12882 385-BBLH	12882 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12882 400-ADTI	12882 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
12882 400-AMUQ	12882 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1	
12882 400-ASDQ	12882 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12882 400-ATII	12882 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12882 400-ATIJ	12882 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
12882 400-ATIK	12882 400-ATIK	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$642	Each	20%	\$514	Other	DC1	
12882 400-ATIL	12882 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	DC1	
12882 400-ATIM	12882 400-ATIM	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR,CK	\$590	Each	20%	\$472	Other	DC1	
12882 400-ATIN	12882 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12882 400-ATIO	12882 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12882 400-ATIP	12882 400-ATIP	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$767	Each	20%	\$613	Other	DC1	
12882 400-ATIQ	12882 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$899	Each	20%	\$799	Other	DC1	
12882 400-ATIR	12882 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12882 400-ATIS	12882 400-ATIS	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,060		Each	20%	\$848	Other	DC1
12882 400-ATJG	12882 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692		Each	20%	\$554	Other	DC1
12882 400-ATJH	12882 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704		Each	20%	\$563	Other	DC1
12882 400-ATJI	12882 400-ATJI	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$715		Each	20%	\$572	Other	DC1
12882 400-ATJJ	12882 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449		Each	20%	\$359	Other	DC1
12882 400-ATJK	12882 400-ATJK	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$409		Each	20%	\$327	Other	DC1
12882 400-ATJL	12882 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705		Each	20%	\$564	Other	DC1
12882 400-ATJM	12882 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718		Each	20%	\$574	Other	DC1
12882 400-ATJN	12882 400-ATJN	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$720		Each	20%	\$576	Other	DC1
12882 400-ATJO	12882 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771		Each	20%	\$617	Other	DC1
12882 400-ATJP	12882 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810		Each	20%	\$648	Other	DC1
12882 400-ATJQ	12882 400-ATJQ	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB	\$830		Each	20%	\$664	Other	DC1
12882 400-ATJR	12882 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019		Each	20%	\$815	Other	DC1
12882 400-ATJS	12882 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032		Each	20%	\$825	Other	DC1
12882 400-ATJT	12882 400-ATJT	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$982		Each	20%	\$785	Other	DC1
12882 400-ATJX	12882 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668		Each	20%	\$534	Other	DC1
12882 400-ATJY	12882 400-ATJY	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive, CK	\$663		Each	20%	\$531	Other	DC1
12882 400-ATJZ	12882 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010		Each	20%	\$808	Other	DC1
12882 400-ATKB	12882 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021		Each	20%	\$817	Other	DC1
12882 400-ATKC	12882 400-ATKC	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,027		Each	20%	\$821	Other	DC1
12882 400-ATKJ	12882 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530		Each	20%	\$424	Other	DC1
12882 400-ATKK	12882 400-ATKK	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$490		Each	20%	\$392	Other	DC1
12882 400-ATKL	12882 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838		Each	20%	\$670	Other	DC1
12882 400-ATKM	12882 400-ATKM	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive, CK	\$792		Each	20%	\$634	Other	DC1
12882 400-ATKN	12882 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639		Each	20%	\$511	Other	DC1
12882 400-ATKO	12882 400-ATKO	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$631		Each	20%	\$505	Other	DC1
12882 400-ATKP	12882 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899		Each	20%	\$719	Other	DC1
12882 400-ATKQ	12882 400-ATKQ	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Internal Hard Drive,	\$854		Each	20%	\$684	Other	DC1
12882 400-ATKR	12882 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195		Each	20%	\$956	Other	DC1
12882 400-ATKS	12882 400-ATKS	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive, CK	\$1,149		Each	20%	\$919	Other	DC1
12882 400-ATKT	12882 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239		Each	20%	\$991	Other	DC1
12882 400-ATKU	12882 400-ATKU	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Internal Hard Drive, CK	\$1,192		Each	20%	\$954	Other	DC1
12882 400-ATKV	12882 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026		Each	20%	\$821	Other	DC1
12882 400-ATKW	12882 400-ATKW	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$961		Each	20%	\$769	Other	DC1
12882 400-ATKX	12882 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231		Each	20%	\$985	Other	DC1
12882 400-ATKY	12882 400-ATKY	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Hard Drive,	\$1,187		Each	20%	\$949	Other	DC1
12882 400-AUNQ	12882 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585		Each	20%	\$468	Other	DC1
12882 400-AVGC	12882 400-AVGC	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,153		Each	20%	\$922	Other	DC1
12882 400-AVHC	12882 400-AVHC	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB	\$1,270		Each	20%	\$1,016	Other	DC1
12882 400-AVHE	12882 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295		Each	20%	\$1,036	Other	DC1
12882 400-AVHG	12882 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284		Each	20%	\$1,027	Other	DC1
12882 400-AVSS	12882 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751		Each	20%	\$601	Other	DC1
12882 400-AWIR	12882 400-AWIR	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive, CK	\$1,802		Each	20%	\$1,522	Other	DC1
12882 400-AWMV	12882 400-AWMV	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$598		Each	20%	\$470	Other	DC1
12882 400-AXLH	12882 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561		Each	20%	\$2,049	Other	DC1
12882 401-ABHQ	12882 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166		Each	20%	\$933	Other	DC1
12882 401-ABHS	12882 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178		Each	20%	\$942	Other	DC1
12882 401-ABHX	12882 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949		Each	20%	\$1,559	Other	DC1
12882 401-ABHY	12882 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690		Each	20%	\$1,352	Other	DC1
12882 403-BBLR	12882 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263		Each	20%	\$1,811	Other	DC1
12882 403-BBLS	12882 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505		Each	20%	\$1,204	Other	DC1
12882 403-BBLZ	12882 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505		Each	20%	\$1,204	Other	DC1
12882 403-BBMF	12882 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263		Each	20%	\$1,811	Other	DC1
12882 403-BBMH	12882 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
12882 403-BBMT	12882 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
12882 403-BBMU	12882 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
12882 403-BBMV	12882 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
12882 403-BCHD	12882 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156		Each	20%	\$125	Other	DC1
12882 405-AAEI	12882 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289		Each	20%	\$231	Other	DC1
12882 405-AAES	12882 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283		Each	20%	\$231	Other	DC1
12882 405-AAJW	12882 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Mmicard,CK	\$284		Each	20%	\$235	Other	DC1
12882 405-AAMV	12882 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332		Each	20%	\$266	Other	DC1
12882 405-AAMX	12882 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,090		Each	20%	\$872	Other	DC1
12882 405-AAMY	12882 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761		Each	20%	\$609	Other	DC1
12882 405-AAMZ	12882 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115		Each	20%	\$892	Other	DC1
12882 405-AANL	12882 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254		Each	20%	\$1,004	Other	DC1
12882 405-AANM	12882 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319		Each	20%	\$255	Other	DC1
12882 405-AANN	12882 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114		Each	20%	\$891	Other	DC1
12882 405-AAQX	12882 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703		Each	20%	\$562	Other	DC1
12882 406-BBEK	12882 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596		Each	20%	\$1,277	Other	DC1
12882 406-BBEL	12882 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,601		Each	20%	\$1,281	Other	DC1
12882 406-BBEV	12882 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161		Each	20%	\$929	Other	DC1
12882 406-BBGR	12882 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806		Each	20%	\$1,445	Other	DC1
12882 406-BBGX	12882 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301		Each	20%	\$1,041	Other	DC1
12882 406-BBHB	12882 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806		Each	20%	\$1,445	Other	DC1
12882 406-BBHC	12882 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,166		Each	20%	\$933	Other	DC1
12882 406-BBHD	12882 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301		Each	20%	\$1,041	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12882 406-BBLC	12882 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
12882 406-BBLF	12882 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1	
12882 406-BBLH	12882 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1	
12882 407-BBOP	12882 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12882 407-BBOS	12882 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12882 407-BBOU	12882 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12882 407-BBOZ	12882 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12882 407-BBOD	12882 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12882 407-BBVJ	12882 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12882 407-BBWK	12882 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12882 407-BBZM	12882 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12882 407-BBZS	12882 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12882 407-BBZU	12882 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12882 407-BBZV	12882 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12882 407-BCBF	12882 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12882 407-BCBK	12882 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12882 407-BCHI	12882 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12882 412-AAIS	12882 412-AAIS	PowerEdge Servers	Heat Sink for R740/R740XD, All wattage CPU (low profile, low cost with GPU or MB), CK	\$41	Each	20%	\$33	Other	DC1	
12882 412-AAIT	12882 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or lower CPU (low profile, low cost), CK	\$33	Each	20%	\$26	Other	DC1	
12882 412-AAIU	12882 412-AAIU	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or greater CPU (no MB or GPU), CK	\$46	Each	20%	\$37	Other	DC1	
12882 429-AAOX	12882 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
12882 450-ACGM	12882 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
12882 450-ACGZ	12882 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
12882 450-ACHI	12882 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
12882 450-ACSI	12882 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1	
12882 450-ADIR	12882 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
12882 450-ADZC	12882 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W, 48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1	
12882 450-AEBL	12882 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
12882 450-AEBM	12882 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1	
12882 450-AEES	12882 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%	\$249	Other	DC1	
12882 450-AEPB	12882 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1	
12882 450-AGFW	12882 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply, 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1	
12882 461-AAEN	12882 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12882 470-AATX	12882 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
12882 470-AAUB	12882 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1	
12882 470-AAUD	12882 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
12882 470-AAVG	12882 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12882 470-AAVH	12882 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12882 470-AAVJ	12882 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12882 489-BBCJ	12882 489-BBCJ	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1	
12882 490-BENW	12882 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1	
12882 540-BBDR	12882 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1	
12882 540-BBDS	12882 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$482	Each	20%	\$393	Other	DC1	
12882 540-BBDV	12882 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
12882 540-BBDW	12882 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1	
12882 540-BBFH	12882 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card, CusKit	\$580	Each	20%	\$464	Other	DC1	
12882 540-BBFI	12882 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754	Each	20%	\$603	Other	DC1	
12882 540-BBGR	12882 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1	
12882 540-BBGW	12882 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1	
12882 540-BBGX	12882 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12882 540-BBGY	12882 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1	
12882 540-BBGZ	12882 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1	
12882 540-BBHB	12882 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12882 540-BBHF	12882 540-BBHF	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Network Daughter Card, CusKit	\$492	Each	20%	\$393	Other	DC1	
12882 540-BBHG	12882 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$182	Each	20%	\$145	Other	DC1	
12882 540-BBHJ	12882 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1	
12882 540-BBML	12882 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
12882 540-BBOZ	12882 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1	
12882 540-BBPC	12882 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
12882 540-BBPN	12882 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
12882 540-BBRG	12882 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12882 540-BBRH	12882 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12882 540-BBRK	12882 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12882 540-BBRN	12882 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12882 540-BBLN	12882 540-BBLN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12882 540-BBUO	12882 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12882 540-BBUP	12882 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
12882 540-BBUQ	12882 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%	\$494	Other	DC1	
12882 540-BBUR	12882 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%	\$470	Other	DC1	
12882 540-BBUS	12882 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	DC1	
12882 540-BBUU	12882 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1	
12882 540-BBVC	12882 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1	
12882 540-BBVD	12882 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1	
12882 540-BBVR	12882 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12882 540-BBYG	12882 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12882 540-BBYH	12882 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12882 540-BBYI	12882 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	\$0					
12882 540-BBZM	12882 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12882 540-BBZN	12882 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12882 540-BBZO	12882 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12882 540-BCCN	12882 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12882 540-BCDG	12882 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12882 540-BCDI	12882 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12882 540-BCDJ	12882 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1	
12882 555-BDXX	12882 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%	\$538	Other	DC1	
12882 555-BDXZ	12882 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%	\$482	Other	DC1	
12882 555-BDYD	12882 555-BDYD	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%	\$557	Other	DC1	
12882 555-BDVE	12882 555-BDVE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%	\$674	Other	DC1	
12882 555-BDVG	12882 555-BDVG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%	\$787	Other	DC1	
12882 631-ABKM	12882 631-ABKM	PowerEdge Servers	OpenManage DVD Kit PowerEdge R740xd,CUS	\$20	Each	20%	\$16	Other	DC1	
12882 634-BLSR	12882 634-BLSR	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1	
12882 770-BBIO	12882 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1	
12882 770-BBIP	12882 770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	DC1	
12882 770-BCIR	12882 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Stub-In Rails, CK	\$124	Each	20%	\$99	Other	DC1	
13382 210-ARXX	13382 210-ARXX	PowerEdge Servers	S2D-RN R740XD2 Hybrid	\$4,332	Each	20%	\$3,466	Other	DC1	
13941 210-AUIB	13941 210-AUIB	PowerEdge Servers	S2D-RN R440	\$745	Each	20%	\$596	Other	DC1	
12943 210-APNM	12943 210-APNM	PowerEdge Servers	PEC6420.VSAN-RN.AF Server	\$3,943	Each	20%	\$3,154	Other	DC1	
12943 210-APNO	12943 210-APNO	PowerEdge Servers	PEC6420.VSAN-RN.HYB Server	\$3,943	Each	20%	\$3,154	Other	DC1	
12943 210-APNQ	12943 210-APNQ	PowerEdge Servers	PEC6420.VSAN-RN.NVME Server	\$3,943	Each	20%	\$3,154	Other	DC1	
12943 330-BBKN	12943 330-BBKN	PowerEdge Servers	PCIe Riser for C6420, Customer Install	\$47	Each	20%	\$37	Other	DC1	
12943 338-BLNB	12943 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12943 338-BLNE	12943 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12943 338-BLNG	12943 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12943 338-BLNH	12943 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12943 338-BLNI	12943 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12943 338-BLNJ	12943 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12943 338-BLNL	12943 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12943 338-BLNM	12943 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12943 338-BLNN	12943 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12943 338-BLNO	12943 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1	
12943 338-BLNP	12943 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12943 338-BLNQ	12943 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12943 338-BLNR	12943 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12943 338-BLNS	12943 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
12943 338-BLNT	12943 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12943 338-BLNV	12943 338-BLNV	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12943 338-BLNZ	12943 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12943 338-BLTQ	12943 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12943 338-BLTR	12943 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12943 338-BLTT	12943 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 1.6G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12943 338-BLTU	12943 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12943 338-BLTV	12943 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12943 338-BLTV	12943 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12943 338-BLTX	12943 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12943 338-BLTZ	12943 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12943 338-BLUB	12943 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12943 338-BRVI	12943 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
12943 338-BRVK	12943 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12943 338-BRVL	12943 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12943 338-BRVP	12943 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
12943 338-BRVQ	12943 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
12943 338-BRV5	12943 338-BRV5	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12943 338-BSDN	12943 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12943 338-BSDR	12943 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12943 385-BBKJ	12943 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12943 385-BBKK	12943 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12943 385-BBKX	12943 385-BBKX	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12943 385-BBKV	12943 385-BBKV	PowerEdge Servers	IDRAC9 Enterprise Customer Kit	\$489	Each	20%	\$391	Other	DC1	
12943 400-ASDO	12943 400-ASDO	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12943 400-ATII	12943 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12943 400-ATIJ	12943 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
12943 400-ATIL	12943 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1	
12943 400-ATIN	12943 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12943 400-ATIO	12943 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12943 400-ATIQ	12943 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
12943 400-ATIR	12943 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
12943 400-ATJG	12943 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
12943 400-ATJH	12943 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1	
12943 400-ATJJ	12943 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
12943 400-ATJL	12943 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
12943 400-ATJM	12943 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
12943 400-ATJO	12943 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
12943 400-ATJP	12943 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
12943 400-ATJR	12943 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	Price			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12943 400-ATJS	12943 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
12943 400-ATJX	12943 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
12943 400-ATJZ	12943 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
12943 400-ATKB	12943 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1	
12943 400-ATKJ	12943 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
12943 400-ATKL	12943 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
12943 400-ATKN	12943 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
12943 400-ATKP	12943 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
12943 400-ATKR	12943 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
12943 400-ATKV	12943 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
12943 400-ATKX	12943 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
12943 400-AUNQ	12943 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
12943 400-AVHE	12943 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
12943 400-AVHG	12943 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
12943 401-ABHQ	12943 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12943 401-ABHS	12943 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12943 401-ABHX	12943 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12943 401-ABHY	12943 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12943 403-BBRN	12943 403-BBRN	PowerEdge Servers	BOSS Controller Card, Customer Install	\$161	Each	20%	\$128	Other	DC1	
12943 403-BBTZ	12943 403-BBTZ	PowerEdge Servers	BOSS controller card for C6420, Customer Kit	\$100	Each	20%	\$80	Other	DC1	
12943 403-BCHW	12943 403-BCHW	PowerEdge Servers	BOSS controller card, Customer Kit	\$108	Each	20%	\$86	Other	DC1	
12943 405-AAES	12943 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12943 405-AANG	12943 405-AANG	PowerEdge Servers	PERC H730P Controller Card, Customer Install	\$780	Each	20%	\$624	Other	DC1	
12943 406-BBLC	12943 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
12943 407-BBOP	12943 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12943 407-BBOS	12943 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T, Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12943 407-BB0U	12943 407-BB0U	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12943 407-BB0Z	12943 407-BB0Z	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12943 407-BB0D	12943 407-BB0D	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12943 407-BBVJ	12943 407-BBVJ	PowerEdge Servers	SFP+ SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12943 407-BBWK	12943 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12943 407-BBZM	12943 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12943 407-BBZS	12943 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12943 407-BBZU	12943 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12943 407-BBZV	12943 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12943 407-BCBF	12943 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12943 407-BCBK	12943 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12943 407-BCHI	12943 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85c Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12943 429-AAOX	12943 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
12943 461-AAEN	12943 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12943 470-AAVG	12943 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12943 470-AAVH	12943 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12943 470-AAVJ	12943 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12943 470-AAVQ	12943 470-AAVQ	PowerEdge Servers	Dell Networking, Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12943 470-AAVR	12943 470-AAVR	PowerEdge Servers	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
12943 470-AAWE	12943 470-AAWE	PowerEdge Servers	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
12943 470-AAWN	12943 470-AAWN	PowerEdge Servers	Dell Networking, Cable, QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
12943 470-AAAX	12943 470-AAAX	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12943 470-AAXH	12943 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12943 470-ABRP	12943 470-ABRP	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1	
12943 470-ABOB	12943 470-ABOB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1	
12943 470-ABQF	12943 470-ABQF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1	
12943 470-ACIY	12943 470-ACIY	PowerEdge Servers	M.2 Cable for No Backplane, Customer Install	\$33	Each	20%	\$26	Other	DC1	
12943 470-ACJB	12943 470-ACJB	PowerEdge Servers	M.2 Cable for OnBoard SATA, C6420, Customer Install	\$64	Each	20%	\$51	Other	DC1	
12943 470-ACJC	12943 470-ACJC	PowerEdge Servers	M.2 Slimline Cable for NVMe, Customer Install	\$95	Each	20%	\$76	Other	DC1	
12943 540-BBDW	12943 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1	
12943 540-BBGR	12943 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1	
12943 540-BBGW	12943 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1	
12943 540-BBK1	12943 540-BBK1	PowerEdge Servers	Mellanox ConnectX-3, Single Port, VPI FDR, QSFP+ Adapter, LP Customer Install	\$1,997	Each	20%	\$1,598	Other	DC1	
12943 540-BBML	12943 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
12943 540-BBPP	12943 540-BBPP	PowerEdge Servers	Mellanox ConnectX-4 Single Port, EDR, VPI QSFP28 Low Profile Adapter, Customer	\$2,317	Each	20%	\$1,854	Other	DC1	
12943 540-BBPC	12943 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
12943 540-BBPN	12943 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
12943 540-BBRG	12943 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12943 540-BBRN	12943 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12943 540-BBVL	12943 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12943 540-BBVM	12943 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12943 540-BBVN	12943 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
12943 540-BBVP	12943 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12943 540-BBVR	12943 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12943 540-BBWZ	12943 540-BBWZ	PowerEdge Servers	M.2 X16 Chipslet SATA Riser for C6420, Customer Install	\$55	Each	20%	\$44	Other	DC1	
12943 540-BBZM	12943 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1	
12943 540-BBZN	12943 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1	
12943 540-BBZO	12943 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1	
12943 540-BBCN	12943 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$894	Each	20%	\$707	Other	DC1	
12943 540-BCDI	12943 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12943 565-BBFM	12943 565-BBFM	PowerEdge Servers	Intel X710 Dual Port 10Gb, SFP+, Mezzanine Adapter and Bracket, Customer Install	\$124	Each	20%	\$99	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12943 631-ABKU	12943 631-ABKU	PowerEdge Servers	OpenManage DVD Kit,Poweredge C6400/C6420,CUS	\$20	Each	20%	\$16	Other	DC1	
13939 210-AWYB	13939 210-AWYB	PowerEdge Servers	VSAN-RN MX740C	\$6,100	Each	20%	\$4,880	Other	DC1	
12944 210-APNG	12944 210-APNG	PowerEdge Servers	R440.VSAN-RN.HYB Server	\$1,337	Each	20%	\$1,070	Other	DC1	
12944 210-APNK	12944 210-APNK	PowerEdge Servers	R440.VSAN-RN.AF Server	\$1,337	Each	20%	\$1,070	Other	DC1	
12944 338-BLNB	12944 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12944 338-BLNE	12944 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12944 338-BLNG	12944 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12944 338-BLNL	12944 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12944 338-BLNR	12944 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12944 338-BLTQ	12944 338-BLTQ	PowerEdge Servers	Intel Xeon Silver 4108 1.7G, 8C/16T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12944 338-BLTR	12944 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12944 338-BLTT	12944 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12944 338-BLTU	12944 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12944 338-BLTV	12944 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12944 338-BLTV	12944 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12944 338-BLTZ	12944 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12944 338-BLUB	12944 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12944 385-BBKJ	12944 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12944 385-BBKK	12944 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12944 385-BBKL	12944 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12944 385-BBKW	12944 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
12944 385-BBLF	12944 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1	
12944 385-BBLH	12944 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12944 400-ADTI	12944 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
12944 400-ASDQ	12944 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12944 400-ATII	12944 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12944 400-ATIJ	12944 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$684	Each	20%	\$551	Other	DC1	
12944 400-ATIL	12944 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	DC1	
12944 400-ATIN	12944 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12944 400-ATIO	12944 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12944 400-ATIQ	12944 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
12944 400-ATIR	12944 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
12944 400-ATJG	12944 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
12944 400-ATJJ	12944 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
12944 400-ATJL	12944 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
12944 400-ATJM	12944 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
12944 400-ATJO	12944 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
12944 400-ATJP	12944 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
12944 400-ATJR	12944 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
12944 400-ATJS	12944 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
12944 400-ATJX	12944 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
12944 400-ATJZ	12944 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
12944 400-ATKJ	12944 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
12944 400-ATKL	12944 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
12944 400-ATKN	12944 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
12944 400-ATKP	12944 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
12944 400-ATKR	12944 400-ATKR	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
12944 400-ATKT	12944 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1	
12944 400-ATKV	12944 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
12944 400-ATKX	12944 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
12944 400-AUNQ	12944 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
12944 401-ABHX	12944 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12944 401-ABHY	12944 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12944 403-BBLR	12944 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
12944 403-BBLS	12944 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
12944 403-BBLZ	12944 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12944 403-BBMF	12944 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
12944 403-BBMH	12944 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12944 403-BBMT	12944 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12944 403-BBMU	12944 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12944 403-BBMV	12944 403-BBMV	PowerEdge Servers	QLogic 2890 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12944 403-BCHD	12944 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12944 403-BCHE	12944 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12944 405-AAZD	12944 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%	\$228	Other	DC1	
12944 405-AAES	12944 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12944 405-AAMV	12944 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1	
12944 405-AAMX	12944 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1	
12944 405-AAMY	12944 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1	
12944 405-AAMZ	12944 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1	
12944 405-AANM	12944 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
12944 405-AANN	12944 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1	
12944 406-BBEK	12944 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	
12944 406-BBEL	12944 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1	
12944 406-BBEV	12944 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,161	Each	20%	\$929	Other	DC1	
12944 406-BBGR	12944 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	DC1	
12944 406-BBGX	12944 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,301	Each	20%	\$1,041	Other	DC1	
12944 406-BBHB	12944 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	
12944 406-BBHC	12944 406-BBHC	PowerEdge Servers	Qlogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1
12944 406-BBHD	12944 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1
12944 406-BBLC	12944 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
12944 406-BBLF	12944 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
12944 407-BBOP	12944 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12944 407-BBOS	12944 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12944 407-BBOU	12944 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12944 407-BBOZ	12944 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12944 407-BBOD	12944 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use In Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12944 407-BBVJ	12944 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-10Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12944 407-BBWK	12944 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12944 407-BBZM	12944 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12944 407-BBZS	12944 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12944 407-BBZU	12944 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12944 407-BBZV	12944 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12944 407-BCBF	12944 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12944 407-BCBK	12944 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12944 407-BCHI	12944 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12944 412-AALK	12944 412-AALK	PowerEdge Servers	Heat Sink for 2nd CPU, R440	\$58	Each	20%	\$46	Other	DC1
12944 429-AAOX	12944 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12944 429-ABDY	12944 429-ABDY	PowerEdge Servers	DVD+/Rw, Serial ATA.9.5.PLDS,R440, CK	\$51	Each	20%	\$41	Other	DC1
12944 429-ABEM	12944 429-ABEM	PowerEdge Servers	DVD ROM,SATA,Internal,9.5mm, Customer Install	\$58	Each	20%	\$46	Other	DC1
12944 429-ABEN	12944 429-ABEN	PowerEdge Servers	DVD ROM,SATA,Internal,9.5mm, Customer Kit	\$51	Each	20%	\$41	Other	DC1
12944 429-ABEO	12944 429-ABEO	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, Customer Kit	\$58	Each	20%	\$46	Other	DC1
12944 430-XYLX	12944 430-XYLX	PowerEdge Servers	OpenManage DVD Kit,Poweredge R440,CUS	\$2	Each	20%	\$2	Other	DC1
12944 450-ACGM	12944 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,15A,3M,5-15/C13	\$25	Each	20%	\$20	Other	DC1
12944 450-ACGZ	12944 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
12944 450-ACHJ	12944 450-ACHJ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
12944 450-ACSI	12944 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1
12944 450-ADIR	12944 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
12944 450-ADTB	12944 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1
12944 450-AEKP	12944 450-AEKP	PowerEdge Servers	Kit - Hot-plug Power Supply, 550W	\$350	Each	20%	\$280	Other	DC1
12944 461-AAEN	12944 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12944 470-AATX	12944 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
12944 470-AAUB	12944 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
12944 470-AAUD	12944 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
12944 470-AAVG	12944 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12944 470-AAVH	12944 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12944 470-AAVJ	12944 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12944 470-AAVO	12944 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12944 470-AAVG	12944 470-AAVG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12944 470-AAHX	12944 470-AAHX	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12944 470-ABBH	12944 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1
12944 470-ABBK	12944 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1
12944 470-ABBM	12944 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1
12944 470-ABRP	12944 470-ABRP	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12944 470-ABQB	12944 470-ABQB	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12944 470-ABOF	12944 470-ABOF	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12944 540-BBDR	12944 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1
12944 540-BBDS	12944 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1
12944 540-BBDV	12944 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
12944 540-BBDW	12944 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1
12944 540-BBGR	12944 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
12944 540-BBGW	12944 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1
12944 540-BBGX	12944 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12944 540-BBGY	12944 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1
12944 540-BBGZ	12944 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1
12944 540-BBHB	12944 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12944 540-BBIV	12944 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+,PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
12944 540-BBIW	12944 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12944 540-BBML	12944 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
12944 540-BBOZ	12944 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12944 540-BBPC	12944 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 Gb SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
12944 540-BBPN	12944 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
12944 540-BBOD	12944 540-BBOD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%	\$3,530	Other	DC1
12944 540-BBRG	12944 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
12944 540-BBRH	12944 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12944 540-BBRK	12944 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12944 540-BBRN	12944 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12944 540-BBUN	12944 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
12944 540-BBUO	12944 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
12944 540-BBUP	12944 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
12944 540-BBUU	12944 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12944 540-BBVB	12944 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12944 540-BBVL	12944 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1
12944 540-BBVM	12944 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
12944 540-BBVN	12944 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12944 540-BBVP	12944 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12944 540-BBVR	12944 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
12944 540-BCBM	12944 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CustKit	\$558	Each	20%	\$447	Other	DC1
12944 540-BCBN	12944 540-BCBN	PowerEdge Servers	Broadcom 5720 Dual Port 1 GbE Network LOM Mezz Card, CustKit	\$152	Each	20%	\$122	Other	DC1
12944 540-BCBO	12944 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CustKit	\$441	Each	20%	\$353	Other	DC1
12944 540-BCCN	12944 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
12944 540-BCDG	12944 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
12944 540-BCDI	12944 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1
12944 540-BCDJ	12944 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1
12944 770-BBIE	12944 770-BBIE	PowerEdge Servers	1U Cable Management Arm CustKit	\$58	Each	20%	\$47	Other	DC1
12944 770-BCIQ	12944 770-BCIQ	PowerEdge Servers	1U Combo Drop-In/Stub-In Rails, CK	\$99	Each	20%	\$79	Other	DC1
12944 770-BCKW	12944 770-BCKW	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CK	\$108	Each	20%	\$86	Other	DC1
12947 210-APMI	12947 210-APMI	PowerEdge Servers	R640.VSAN-RN.HYB Server	\$4,142	Each	20%	\$3,314	Other	DC1
12947 210-APMK	12947 210-APMK	PowerEdge Servers	R640.VSAN-RN.NVME Server	\$4,142	Each	20%	\$3,314	Other	DC1
12947 210-APMM	12947 210-APMM	PowerEdge Servers	R640.VSAN-RN.AF Server	\$4,142	Each	20%	\$3,314	Other	DC1
12947 325-BCHI	12947 325-BCHI	PowerEdge Servers	PowerEdge 1U LCD Bezel, CK	\$95	Each	20%	\$76	Other	DC1
12947 325-BCHJ	12947 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1
12947 330-BBGP	12947 330-BBGP	PowerEdge Servers	Riser 2A 1X16, 3PCIe chassis, at least 2 processors, R640 Customer Kit	\$27	Each	20%	\$22	Other	DC1
12947 338-BLNB	12947 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12947 338-BLNE	12947 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1
12947 338-BLNG	12947 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12947 338-BLNH	12947 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12947 338-BLNI	12947 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1
12947 338-BLNJ	12947 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12947 338-BLNL	12947 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12947 338-BLNM	12947 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1
12947 338-BLNN	12947 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1
12947 338-BLNO	12947 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1
12947 338-BLNP	12947 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12947 338-BLNQ	12947 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12947 338-BLNR	12947 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12947 338-BLNS	12947 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1
12947 338-BLNT	12947 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1
12947 338-BLNW	12947 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1
12947 338-BLNX	12947 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1
12947 338-BRVI	12947 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1
12947 338-BRVK	12947 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12947 338-BRVL	12947 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1
12947 338-BRVP	12947 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1
12947 338-BRVQ	12947 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1
12947 338-BRVS	12947 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12947 338-BSDN	12947 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12947 338-BSDR	12947 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,361	Each	20%	\$1,113	Other	DC1
12947 350-BBKE	12947 350-BBKE	PowerEdge Servers	Quick Sync CK	\$100	Each	20%	\$80	Other	DC1
12947 370-ADUK	12947 370-ADUK	PowerEdge Servers	R640 NVDIMM BBU and Cable, Cust Kit	\$283	Each	20%	\$226	Other	DC1
12947 384-BBOE	12947 384-BBOE	PowerEdge Servers	Performance Fan for R640, CK	\$34	Each	20%	\$27	Other	DC1
12947 384-BBOF	12947 384-BBOF	PowerEdge Servers	Standard Fan for R640, CK	\$28	Each	20%	\$22	Other	DC1
12947 385-BBKJ	12947 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
12947 385-BBKK	12947 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
12947 385-BBKL	12947 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
12947 385-BBKW	12947 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1
12947 385-BBME	12947 385-BBME	PowerEdge Servers	USB 3.0 for R640 x4 Chassis, Customer Kit	\$82	Each	20%	\$66	Other	DC1
12947 385-BBMF	12947 385-BBMF	PowerEdge Servers	USB 3.0 for R640 x8 Chassis, Customer Kit	\$83	Each	20%	\$67	Other	DC1
12947 400-ATII	12947 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1
12947 400-ATIJ	12947 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1
12947 400-ATIL	12947 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1
12947 400-ATIN	12947 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1
12947 400-ATIO	12947 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1
12947 400-ATIQ	12947 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1
12947 400-ATIR	12947 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1
12947 400-ATJG	12947 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1
12947 400-ATJH	12947 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1
12947 400-ATJJ	12947 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1
12947 400-ATJL	12947 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1
12947 400-ATJM	12947 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1
12947 400-ATJO	12947 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1
12947 400-ATJP	12947 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1
12947 400-ATJR	12947 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1
12947 400-ATJS	12947 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1
12947 400-ATJX	12947 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1
12947 400-ATJZ	12947 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1
12947 400-ATKB	12947 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1
12947 400-ATKJ	12947 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1
12947 400-ATKL	12947 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1
12947 400-ATKN	12947 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1
12947 400-ATKP	12947 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1
12947 400-ATKR	12947 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12947 400-ATKV	12947 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%		\$821	Other	DC1	
12947 400-ATKX	12947 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%		\$985	Other	DC1	
12947 400-AUNQ	12947 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%		\$468	Other	DC1	
12947 400-AVHE	12947 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%		\$1,036	Other	DC1	
12947 400-AVHG	12947 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%		\$1,027	Other	DC1	
12947 400-BBPN	12947 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$1,763	Each	20%		\$1,410	Other	DC1	
12947 401-ABHQ	12947 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%		\$933	Other	DC1	
12947 401-ABHS	12947 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
12947 403-BCHD	12947 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
12947 403-BCHE	12947 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%		\$126	Other	DC1	
12947 405-AAAMV	12947 405-AAAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%		\$266	Other	DC1	
12947 405-AANL	12947 405-AANL	PowerEdge Servers	PERC H740P RAID Controller,Mini-Card,CK	\$1,254	Each	20%		\$1,004	Other	DC1	
12947 405-AANN	12947 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%		\$891	Other	DC1	
12947 407-BBOP	12947 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1	
12947 407-BBOS	12947 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%		\$107	Other	DC1	
12947 407-BBOU	12947 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1	
12947 407-BBOZ	12947 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1	
12947 407-BBDQ	12947 407-BBDQ	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
12947 407-BBVJ	12947 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
12947 407-BBWK	12947 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%		\$1,100	Other	DC1	
12947 407-BBZM	12947 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%		\$664	Other	DC1	
12947 407-BBZS	12947 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12947 407-BBZU	12947 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%		\$1,136	Other	DC1	
12947 407-BBZV	12947 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%		\$1,055	Other	DC1	
12947 407-BCBF	12947 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12947 407-BCBK	12947 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12947 407-BCHI	12947 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$20	Each	20%		\$656	Other	DC1	
12947 412-AAIV	12947 412-AAIV	PowerEdge Servers	Heat sink for PowerEdge R640, 165W or higher CPU,CK	\$41	Each	20%		\$33	Other	DC1	
12947 412-AAIW	12947 412-AAIW	PowerEdge Servers	Heat sink for PowerEdge R640 for CPUs up to 165W,CK	\$33	Each	20%		\$26	Other	DC1	
12947 429-ABCR	12947 429-ABCR	PowerEdge Servers	DVD ROM, SATA, Internal, CusKit	\$58	Each	20%		\$46	Other	DC1	
12947 429-ABCT	12947 429-ABCT	PowerEdge Servers	DVD +/-RW, SATA,Internal,9.5mm, Customer Install	\$58	Each	20%		\$46	Other	DC1	
12947 429-ABCU	12947 429-ABCU	PowerEdge Servers	DVD/+RW, SATA, Internal, 9.5mm, CusKit	\$58	Each	20%		\$46	Other	DC1	
12947 461-AAEN	12947 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
12947 540-BBVL	12947 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%		\$513	Other	DC1	
12947 540-BBVM	12947 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%		\$571	Other	DC1	
12947 540-BBVN	12947 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
12947 540-BBVP	12947 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%		\$1,055	Other	DC1	
12947 540-BBVR	12947 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%		\$1,989	Other	DC1	
12947 540-BBZM	12947 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%		\$494	Other	DC1	
12947 540-BBZN	12947 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%		\$614	Other	DC1	
12947 540-BBZO	12947 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%		\$566	Other	DC1	
12947 555-BCKM	12947 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, +1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%		\$433	Other	DC1	
12947 631-ABKO	12947 631-ABKO	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R640, CUS	\$20	Each	20%		\$16	Other	DC1	
12945 325-BCHI	12945 325-BCHI	PowerEdge Servers	PowerEdge 1U LCD Bezel, CK	\$95	Each	20%		\$76	Other	DC1	
12945 325-BCHJ	12945 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%		\$42	Other	DC1	
12945 343-BBJP	12945 343-BBJP	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R6415, CusKit	\$8	Each	20%		\$6	Other	DC1	
12945 385-BBKJ	12945 385-BBKJ	PowerEdge Servers	Internal 16GB Mirco SDHC/SDXC Card, Customer Install	\$68	Each	20%		\$53	Other	DC1	
12945 385-BBKK	12945 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%		\$91	Other	DC1	
12945 385-BBKL	12945 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%		\$217	Other	DC1	
12945 385-BBKW	12945 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%		\$240	Other	DC1	
12945 385-BBLF	12945 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%		\$67	Other	DC1	
12945 385-BBLH	12945 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%		\$18	Other	DC1	
12945 400-ASDQ	12945 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%		\$257	Other	DC1	
12945 400-ATII	12945 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%		\$522	Other	DC1	
12945 400-ATIJ	12945 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%		\$531	Other	DC1	
12945 400-ATIL	12945 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%		\$478	Other	DC1	
12945 400-ATIN	12945 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%		\$593	Other	DC1	
12945 400-ATIO	12945 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%		\$603	Other	DC1	
12945 400-ATIQ	12945 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%		\$799	Other	DC1	
12945 400-ATIR	12945 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%		\$808	Other	DC1	
12945 400-ATJG	12945 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%		\$554	Other	DC1	
12945 400-ATJH	12945 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%		\$563	Other	DC1	
12945 400-ATJJ	12945 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%		\$359	Other	DC1	
12945 400-ATJL	12945 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%		\$564	Other	DC1	
12945 400-ATJM	12945 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%		\$574	Other	DC1	
12945 400-ATJO	12945 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%		\$617	Other	DC1	
12945 400-ATJP	12945 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%		\$648	Other	DC1	
12945 400-ATJR	12945 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%		\$815	Other	DC1	
12945 400-ATJS	12945 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%		\$825	Other	DC1	
12945 400-ATJX	12945 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%		\$534	Other	DC1	
12945 400-ATJZ	12945 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%		\$808	Other	DC1	
12945 400-ATKB	12945 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%		\$817	Other	DC1	
12945 400-ATKJ	12945 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%		\$424	Other	DC1	
12945 400-ATKL	12945 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%		\$670	Other	DC1	
12945 400-ATKN	12945 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%		\$511	Other	DC1	
12945 400-ATKP	12945 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%		\$719	Other	DC1	
12945 400-ATKR	12945 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%		\$956	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
12945 400-ATKT	12945 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1
12945 400-ATKV	12945 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1
12945 400-ATKX	12945 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1
12945 400-AUNQ	12945 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1
12945 400-AVHE	12945 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1
12945 400-AVHG	12945 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1
12945 401-ABHQ	12945 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1
12945 401-ABHS	12945 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1
12945 403-BBWH	12945 403-BBWH	PowerEdge Servers	QLogic 2692 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12945 403-BBMT	12945 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,392	Each	20%	\$1,906	Other	DC1
12945 403-BCHE	12945 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1
12945 405-AAEI	12945 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller,CusKit	\$289	Each	20%	\$231	Other	DC1
12945 405-AAES	12945 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
12945 405-AAJW	12945 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard,CK	\$294	Each	20%	\$235	Other	DC1
12945 405-AANL	12945 405-AANL	PowerEdge Servers	PERC H740P RAID Controller,Mini-Card,CK	\$1,254	Each	20%	\$1,004	Other	DC1
12945 405-AANN	12945 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1
12945 405-AAQX	12945 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1
12945 406-BBEL	12945 406-BBEL	PowerEdge Servers	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1
12945 406-BBLC	12945 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
12945 407-BBOP	12945 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12945 407-BBOS	12945 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12945 407-BBOZ	12945 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12945 407-BBQD	12945 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12945 407-BBVJ	12945 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12945 407-BCBF	12945 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12945 407-BCBK	12945 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12945 412-AAOH	12945 412-AAOH	PowerEdge Servers	Standard Heatsink, below 190W CPU, CusKit, R7425	\$24	Each	20%	\$19	Other	DC1
12945 412-AAOL	12945 412-AAOL	PowerEdge Servers	Performance Fan, CusKit, R6415	\$34	Each	20%	\$27	Other	DC1
12945 429-AAOX	12945 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL,CusKit	\$61	Each	20%	\$49	Other	DC1
12945 429-ABGT	12945 429-ABGT	PowerEdge Servers	DVD +/-RW SATA Internal 9.5mm, CusKit, R6415	\$45	Each	20%	\$36	Other	DC1
12945 429-ABGU	12945 429-ABGU	PowerEdge Servers	DVD ROM, SATA, Internal, CusKit, R6415	\$44	Each	20%	\$36	Other	DC1
12945 450-ACGM	12945 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A,3M,5-15C13	\$25	Each	20%	\$20	Other	DC1
12945 450-ACGZ	12945 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
12945 450-ACHI	12945 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
12945 450-ACSI	12945 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1
12945 450-ADIR	12945 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
12945 450-ADTB	12945 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1
12945 450-AEKP	12945 450-AEKP	PowerEdge Servers	Kit - Hot-plug Power Supply, 550W	\$350	Each	20%	\$280	Other	DC1
12945 461-AAEN	12945 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12945 470-AATX	12945 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
12945 470-AAUB	12945 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
12945 470-AAUD	12945 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
12945 470-AAVG	12945 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 5	\$195	Each	20%	\$108	Other	DC1
12945 470-AAVH	12945 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12945 470-AAVJ	12945 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper TwinaX Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12945 470-AAVO	12945 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12945 470-AAXG	12945 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12945 470-AAXH	12945 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12945 470-ABBH	12945 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1
12945 470-ABBK	12945 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1
12945 470-ABBM	12945 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1
12945 470-ABPR	12945 470-ABPR	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12945 470-ABQB	12945 470-ABQB	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12945 470-ABQF	12945 470-ABQF	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12945 540-BBDV	12945 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
12945 540-BBDW	12945 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1
12945 540-BBGR	12945 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
12945 540-BBGW	12945 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1
12945 540-BBHB	12945 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12945 540-BBHL	12945 540-BBHL	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile, Customer Install	\$694	Each	20%	\$555	Other	DC1
12945 540-BBPC	12945 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$487	Each	20%	\$374	Other	DC1
12945 540-BBRG	12945 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
12945 540-BBVL	12945 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1
12945 540-BBVM	12945 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
12945 540-BBVN	12945 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
12945 540-BBVP	12945 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12945 540-BBZM	12945 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1
12945 540-BBZN	12945 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
12945 540-BBZO	12945 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
12945 540-BCBM	12945 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CusKit	\$558	Each	20%	\$447	Other	DC1
12945 540-BCBN	12945 540-BCBN	PowerEdge Servers	Broadcom 5720 Dual Port 1 GbE Network LOM Mezz Card, CusKit	\$152	Each	20%	\$122	Other	DC1
12945 540-BCBO	12945 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CusKit	\$441	Each	20%	\$353	Other	DC1
12945 770-BBIE	12945 770-BBIE	PowerEdge Servers	1U Cable Management Arm,CusKit	\$58	Each	20%	\$47	Other	DC1
12945 770-BCKW	12945 770-BCKW	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CK	\$108	Each	20%	\$86	Other	DC1
14549 210-AWXZ	14549 210-AWXZ	PowerEdge Servers	VSAN-RN R6515	\$2,900	Each	20%	\$2,320	Other	DC1
14549 350-BBXE	14549 350-BBXE	PowerEdge Servers	Standard Bezel for x10 chassis	\$75	Each	20%	\$60	Other	DC1
14549 350-BBXJ	14549 350-BBXJ	PowerEdge Servers	No Bezel for x10 chassis	\$0	Each	20%	\$0	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14549 350-BBXX	14549 350-BBXX	PowerEdge Servers	LCD Bezel for x10 chassis	\$169	Each	20%	\$135	Other	DC1
14549 350-BBXL	14549 350-BBXL	PowerEdge Servers	Standard Bezel for x4 and x8 chassis	\$75	Each	20%	\$60	Other	DC1
14549 384-BCFW	14549 384-BCFW	PowerEdge Servers	Standard Fan	\$0	Each	20%	\$0	Other	DC1
14549 429-ABJH	14549 429-ABJH	PowerEdge Servers	DVD +/-RW, SATA, Internal	\$99	Each	20%	\$79	Other	DC1
14549 540-BCNQ	14549 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%	\$591	Other	DC1
14549 631-ACGJ	14549 631-ACGJ	PowerEdge Servers	OpenManage DVD Kit, Poweredge R6515	\$50	Each	20%	\$40	Other	DC1
14548 210-AWXQ	14548 210-AWXQ	PowerEdge Servers	VSAN-RN R740	\$3,500	Each	20%	\$2,800	Other	DC1
12949 210-APNS	12949 210-APNS	PowerEdge Servers	R740XD,VSAN-RN-NAF	\$6,100	Each	20%	\$4,880	Other	DC1
12949 210-APNU	12949 210-APNU	PowerEdge Servers	R740XD,VSAN-RN-HYB	\$6,100	Each	20%	\$4,880	Other	DC1
12949 210-APNW	12949 210-APNW	PowerEdge Servers	R740XD,VSAN-RN-NVME	\$6,100	Each	20%	\$4,880	Other	DC1
12949 210-AWHHW	12949 210-AWHHW	PowerEdge Servers	R740XD,VSAN-RN-NVME Server - DSS RESTRICTED	\$6,100	Each	20%	\$4,880	Other	DC1
12949 338-BLNB	12949 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12949 338-BLNE	12949 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1
12949 338-BLNG	12949 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12949 338-BLNH	12949 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12949 338-BLNI	12949 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1
12949 338-BLNJ	12949 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12949 338-BLNL	12949 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12949 338-BLNM	12949 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 3.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1
12949 338-BLNN	12949 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1
12949 338-BLNO	12949 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1
12949 338-BLNP	12949 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12949 338-BLNQ	12949 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12949 338-BLNR	12949 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12949 338-BLNS	12949 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$9,300	Each	20%	\$5,664	Other	DC1
12949 338-BLNT	12949 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1
12949 338-BLNW	12949 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1
12949 338-BLNX	12949 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1
12949 338-BRVI	12949 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1
12949 338-BRVK	12949 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12949 338-BRVL	12949 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1
12949 338-BRVP	12949 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1
12949 338-BRVQ	12949 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1
12949 338-BRVS	12949 338-BRVS	PowerEdge Servers	Intel Xeon Gold 6218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12949 338-BSDN	12949 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1
12949 338-BSDR	12949 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12949 385-BBKJ	12949 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
12949 385-BBKK	12949 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
12949 385-BBKL	12949 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
12949 385-BBKW	12949 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1
12949 400-ATII	12949 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1
12949 400-ATIJ	12949 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1
12949 400-ATIL	12949 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1
12949 400-ATIN	12949 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1
12949 400-ATIO	12949 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1
12949 400-ATIQ	12949 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1
12949 400-ATIR	12949 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1
12949 400-ATJG	12949 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1
12949 400-ATJH	12949 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1
12949 400-ATJJ	12949 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1
12949 400-ATJL	12949 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1
12949 400-ATJM	12949 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1
12949 400-ATJO	12949 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1
12949 400-ATJP	12949 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%	\$648	Other	DC1
12949 400-ATJR	12949 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1
12949 400-ATJS	12949 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1
12949 400-ATJX	12949 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1
12949 400-ATJZ	12949 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1
12949 400-ATKB	12949 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1
12949 400-ATKJ	12949 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$590	Each	20%	\$474	Other	DC1
12949 400-ATKL	12949 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1
12949 400-ATKN	12949 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1
12949 400-ATKP	12949 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1
12949 400-ATKR	12949 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1
12949 400-ATKV	12949 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1
12949 400-ATKX	12949 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1
12949 400-AUNO	12949 400-AUNO	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1
12949 400-AVHE	12949 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1
12949 400-AVHG	12949 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1
12949 401-ABHQ	12949 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1
12949 401-ABHS	12949 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1
12949 403-BCHD	12949 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12949 405-AANL	12949 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254	Each	20%	\$1,004	Other	DC1
12949 405-AANN	12949 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1
12949 407-BBOP	12949 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12949 407-BBOS	12949 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T, Customer Kit	\$134	Each	20%	\$107	Other	DC1
12949 407-BBOU	12949 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
12949 407-BBOZ	12949 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12949 407-BBQD	12949 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12949 407-BBVJ	12949 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12949 407-BBWK	12949 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12949 407-BBZM	12949 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12949 407-BBZS	12949 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12949 407-BBZU	12949 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12949 407-BBZV	12949 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12949 407-BCBF	12949 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12949 407-BCBK	12949 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12949 407-BCHI	12949 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$520	Each	20%	\$566	Other	DC1
12949 461-AAEN	12949 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12949 540-BBVL	12949 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1
12949 540-BBVM	12949 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
12949 540-BBVN	12949 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
12949 540-BBVP	12949 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12949 540-BBVR	12949 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
12949 540-BBZM	12949 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1
12949 540-BBZN	12949 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
12949 540-BBZO	12949 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
12949 555-BCKM	12949 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1
14602 210-AWXP	14602 210-AWXP	PowerEdge Servers	VSAN-RN R7515	\$7,400	Each	20%	\$5,920	Other	DC1
14602 540-BCNN	14602 540-BCNN	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	DC1
14602 540-BCNQ	14602 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%	\$591	Other	DC1
14602 631-ACGI	14602 631-ACGI	PowerEdge Servers	OpenManage DVD Kit, PE R7515	\$50	Each	20%	\$40	Other	DC1
13937 210-AUHX	13937 210-AUHX	PowerEdge Servers	R840.VSAN-Ready Node AF	\$14,500	Each	20%	\$11,600	Other	DC1
13937 210-AUHY	13937 210-AUHY	PowerEdge Servers	R840.VSAN-Ready Node HYB	\$14,500	Each	20%	\$11,600	Other	DC1
13937 210-AUHZ	13937 210-AUHZ	PowerEdge Servers	R840.VSAN-Ready Node NVME	\$14,500	Each	20%	\$11,600	Other	DC1
13015 210-ANTK	13015 210-ANTK	PowerEdge Servers	VxRail S570, 12 Drive + 4 Mid Drives + Flex Bay Drives	\$249,000	Each	20%	\$199,200	Other	DC1
14817 400-BLCK	14817 400-BLCK	PowerEdge Servers	480GB 2E.IT06.M.2 Single Stick, CK	\$755	Each	20%	\$604	Other	DC1
14817 400-BLCL	14817 400-BLCL	PowerEdge Servers	240GB 2E.IT06.M.2 Single Stick, CK	\$546	Each	20%	\$437	Other	DC1
14817 403-BBLR	14817 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
14817 403-BBLS	14817 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
14817 403-BBLZ	14817 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
14817 403-BBMF	14817 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
14817 403-BBMH	14817 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
14817 403-BBMT	14817 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
14817 403-BBMU	14817 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
14817 403-BBMV	14817 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
14817 403-BCMD	14817 403-BCMD	PowerEdge Servers	BOSS-S2 controller card, Customer Kit	\$261	Each	20%	\$209	Other	DC1
14817 403-BCMM	14817 403-BCMM	PowerEdge Servers	HBA355 Controller Adapter, Front, Cust Kit	\$724	Each	20%	\$579	Other	DC1
14817 405-AAMZ	14817 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1
14817 405-AAAN	14817 405-AAAN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1
14817 405-AAVE	14817 405-AAVE	PowerEdge Servers	PERC H745 Controller, Front, Customer Kit	\$1,017	Each	20%	\$814	Other	DC1
14817 405-AAWF	14817 405-AAWF	PowerEdge Servers	PERC H345 Controller, Front, Customer Kit	\$446	Each	20%	\$357	Other	DC1
14817 405-AAZN	14817 405-AAZN	PowerEdge Servers	PERC H755N Front, CK	\$1,692	Each	20%	\$1,354	Other	DC1
14817 405-AAZO	14817 405-AAZO	PowerEdge Servers	PERC H755 SAS Front, CK	\$1,665	Each	20%	\$1,332	Other	DC1
14817 406-BBMO	14817 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
14817 406-BBMR	14817 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
14817 406-BBOE	14817 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
14817 406-BBQG	14817 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
14817 407-BCBN	14817 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
14817 407-BCEX	14817 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
14817 407-BCHI	14817 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
14817 470-AAVG	14817 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
14817 470-AAVH	14817 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
14817 470-AAVJ	14817 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
14817 470-ACEU	14817 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1
14817 470-ACEX	14817 470-ACEX	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1
14817 470-ACFY	14817 470-ACFY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1
14817 470-ACFB	14817 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1
14817 490-BEVM	14817 490-BEVM	PowerEdge Servers	NVIDIA Tesla T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1
14817 490-BFLB	14817 490-BFLB	PowerEdge Servers	NVIDIA Tesla T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1
14817 490-BFRT	14817 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
14817 540-BBDS	14817 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
14817 540-BBDV	14817 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
14817 540-BBGG	14817 540-BBGG	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
14817 540-BBHB	14817 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
14817 540-BBIV	14817 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
14817 540-BBIW	14817 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
14817 540-BBML	14817 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
14817 540-BBUO	14817 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
14817 540-BBUP	14817 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
14817 540-BBVM	14817 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
14817 540-BBVN	14817 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
14817 540-BCHD	14817 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
14817 540-BCHF	14817 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
14817 540-BCHH	14817 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%		\$942	Other	DC1	
14817 540-BCNI	14817 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%		\$624	Other	DC1	
14817 540-BCNJ	14817 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%		\$624	Other	DC1	
14817 540-BCNK	14817 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%		\$2,365	Other	DC1	
14817 540-BCNL	14817 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%		\$2,578	Other	DC1	
14817 540-BCOP	14817 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%		\$571	Other	DC1	
14817 540-BCOO	14817 540-BCOO	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%		\$362	Other	DC1	
14817 540-BCOR	14817 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%		\$412	Other	DC1	
14817 540-BCOS	14817 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$167	Each	20%		\$149	Other	DC1	
14817 540-BCOT	14817 540-BCOT	PowerEdge Servers	Intel I350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%		\$316	Other	DC1	
14817 540-BCOU	14817 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%		\$345	Other	DC1	
14817 540-BCOV	14817 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%		\$462	Other	DC1	
14817 540-BCOX	14817 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$582	Each	20%		\$466	Other	DC1	
14817 540-BCOY	14817 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%		\$542	Other	DC1	
14817 540-BCRY	14817 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%		\$782	Other	DC1	
14817 540-BCSC	14817 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014	Each	20%		\$811	Other	DC1	
14817 540-BCSE	14817 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%		\$651	Other	DC1	
14817 540-BCSG	14817 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694	Each	20%		\$555	Other	DC1	
14817 540-BCSH	14817 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784	Each	20%		\$627	Other	DC1	
14817 540-BCXM	14817 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%		\$2,108	Other	DC1	
14817 540-BCXP	14817 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%		\$2,115	Other	DC1	
13809 210-ATID	13809 210-ATID	PowerEdge Servers	OEM PowerEdge R6525 Server	\$200	Each	20%		\$160	Other	DC1	
13809 338-BWRG	13809 338-BWRG	PowerEdge Servers	AMD EPYC 7F32 3.70GHz, 8C/16T, 256M Cache (180W) DDR4-3200, CK	\$4,316	Each	20%		\$3,453	Other	DC1	
13809 338-BWRI	13809 338-BWRI	PowerEdge Servers	AMD EPYC 7F52 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200, CK	\$6,361	Each	20%		\$5,089	Other	DC1	
13809 338-BWRJ	13809 338-BWRJ	PowerEdge Servers	AMD EPYC 7F72 3.2GHz, 24C/48T, 192M Cache (240W) DDR4-3200, CK	\$7,363	Each	20%		\$5,906	Other	DC1	
13809 345-BBEZ	13809 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%		\$1,112	Other	DC1	
13809 345-BBF8	13809 345-BBF8	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%		\$696	Other	DC1	
13809 345-BBFC	13809 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%		\$1,114	Other	DC1	
13809 345-BBFD	13809 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%		\$701	Other	DC1	
13809 400-ATJO	13809 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%		\$617	Other	DC1	
13809 400-ATJP	13809 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%		\$648	Other	DC1	
13809 400-AVHE	13809 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%		\$1,036	Other	DC1	
13809 400-AVHG	13809 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%		\$1,027	Other	DC1	
13809 400-BDPC	13809 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR S4510	\$951	Each	20%		\$761	Other	DC1	
13809 400-BDPP	13809 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR S4510	\$638	Each	20%		\$511	Other	DC1	
13809 400-BDPQ	13809 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%		\$506	Other	DC1	
13809 400-BDPS	13809 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR S4510	\$3,733	Each	20%		\$2,987	Other	DC1	
13809 400-BDQI	13809 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%		\$2,982	Other	DC1	
13809 400-BDQJ	13809 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR S4510	\$1,593	Each	20%		\$1,274	Other	DC1	
13809 400-BDOS	13809 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%		\$1,270	Other	DC1	
13809 400-BDOU	13809 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%		\$756	Other	DC1	
13809 400-BDUC	13809 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug, 3.5in HYB CARR	\$1,585	Each	20%		\$1,268	Other	DC1	
13809 400-BDUD	13809 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%		\$431	Other	DC1	
13809 400-BDUK	13809 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$544	Each	20%		\$435	Other	DC1	
13809 400-BDUJ	13809 400-BDUJ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%		\$2,082	Other	DC1	
13809 400-BDUX	13809 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579	Each	20%		\$1,263	Other	DC1	
13809 400-BDVG	13809 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%		\$2,087	Other	DC1	
13809 400-BDWW	13809 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
13809 400-BDWE	13809 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$844	Each	20%		\$675	Other	DC1	
13809 400-BEDQ	13809 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%		\$4,376	Other	DC1	
13809 400-BEDX	13809 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%		\$8,380	Other	DC1	
13809 400-BEEB	13809 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%		\$4,180	Other	DC1	
13809 400-BEEL	13809 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%		\$2,071	Other	DC1	
13809 400-BEEN	13809 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%		\$3,377	Other	DC1	
13809 400-BEKN	13809 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%		\$1,424	Other	DC1	
13809 400-BEPH	13809 400-BEPH	PowerEdge Servers	3.84TB SSD SAS M12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V.3	\$9,424	Each	20%		\$7,539	Other	DC1	
13809 400-BEGB	13809 400-BEGB	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 5256 TBW,	\$3,234	Each	20%		\$2,587	Other	DC1	
13809 400-BERF	13809 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 21024	\$9,417	Each	20%		\$7,534	Other	DC1	
13809 400-BFEK	13809 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%		\$3,094	Other	DC1	
13809 400-BFEP	13809 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$898	Each	20%		\$716	Other	DC1	
13809 400-BFFF	13809 400-BFFF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%		\$6,333	Other	DC1	
13809 400-BFQL	13809 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%		\$2,340	Other	DC1	
13809 400-BFOW	13809 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%		\$1,125	Other	DC1	
13809 400-BFSG	13809 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%		\$2,345	Other	DC1	
13809 400-BFSQ	13809 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
13809 400-BFST	13809 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%		\$1,132	Other	DC1	
13809 400-BFVP	13809 400-BFVP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%		\$2,597	Other	DC1	
13809 400-BFYB	13809 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%		\$918	Other	DC1	
13809 400-BFYX	13809 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%		\$1,509	Other	DC1	
13809 400-BFZC	13809 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
13809 400-BFZL	13809 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
13809 400-BGBO	13809 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
13809 400-BGBX	13809 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,1	\$1,256	Each	20%		\$1,005	Other	DC1	
13809 400-BGJW	13809 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%		\$3,357	Other	DC1	
13809 400-BGKB	13809 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
13809 400-BHFM	13809 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%		\$1,433	Other	DC1	
13809 400-BHHZ	13809 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L-(Column I*Column K)			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13809 400-BHIL	13809 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233		Each	20%	\$987	Other	DC1
13809 400-BHJF	13809 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659		Each	20%	\$2,127	Other	DC1
13809 400-BHKH	13809 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353		Each	20%	\$1,882	Other	DC1
13809 400-BHKM	13809 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359		Each	20%	\$1,887	Other	DC1
13809 400-BIEU	13809 400-BIEU	PowerEdge Servers	3.84TB Solid State Drive SATA Mixed Use SED 512e 2.5in w/3.5in HYB CARR HK6-V 3	\$4,094		Each	20%	\$3,275	Other	DC1
13809 400-BIEX	13809 400-BIEX	PowerEdge Servers	3.84TB Solid State Drive SATA SED Mixed Use 512e 2.5in Hot-Plug HK6-V, 3 TBW	\$4,086		Each	20%	\$3,269	Other	DC1
13809 400-BIIT	13809 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089		Each	20%	\$8,071	Other	DC1
13809 400-BJEG	13809 400-BJEG	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-Plug Hard Drive, CUS Kit	\$638		Each	20%	\$510	Other	DC1
13809 400-BJEH	13809 400-BJEH	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,003		Each	20%	\$802	Other	DC1
13809 400-BJLE	13809 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454		Each	20%	\$1,963	Other	DC1
13809 400-BKEY	13809 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287		Each	20%	\$7,429	Other	DC1
13809 400-BKFC	13809 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112		Each	20%	\$3,289	Other	DC1
13809 400-BKFK	13809 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673		Each	20%	\$2,138	Other	DC1
13809 400-BKFL	13809 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994		Each	20%	\$1,595	Other	DC1
13809 400-BKFR	13809 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775		Each	20%	\$3,020	Other	DC1
13809 400-BKGZ	13809 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567		Each	20%	\$6,054	Other	DC1
13809 400-BLBZ	13809 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158		Each	20%	\$926	Other	DC1
13809 400-BLCK	13809 400-BLCK	PowerEdge Servers	480GB,2E,IT06,M.2 Single Stick, CK	\$755		Each	20%	\$604	Other	DC1
13809 400-BLCL	13809 400-BLCL	PowerEdge Servers	240GB,2E,IT06,M.2 Single Stick, CK	\$546		Each	20%	\$437	Other	DC1
13809 400-BLKW	13809 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812		Each	20%	\$650	Other	DC1
13809 400-BLLB	13809 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965		Each	20%	\$772	Other	DC1
13809 400-BLLE	13809 400-BLLE	PowerEdge Servers	8TB Hard Drive SATA 6Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,067		Each	20%	\$854	Other	DC1
13809 400-BLLF	13809 400-BLLF	PowerEdge Servers	4TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$707		Each	20%	\$566	Other	DC1
13809 400-BLLG	13809 400-BLLG	PowerEdge Servers	2TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$590		Each	20%	\$472	Other	DC1
13809 400-BLLJ	13809 400-BLLJ	PowerEdge Servers	1TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$505		Each	20%	\$404	Other	DC1
13809 400-BLLM	13809 400-BLLM	PowerEdge Servers	8TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,116		Each	20%	\$893	Other	DC1
13809 403-BBLR	13809 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,283		Each	20%	\$1,811	Other	DC1
13809 403-BBLS	13809 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505		Each	20%	\$1,204	Other	DC1
13809 403-BBLZ	13809 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505		Each	20%	\$1,204	Other	DC1
13809 403-BBMF	13809 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,283		Each	20%	\$1,811	Other	DC1
13809 403-BBMH	13809 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
13809 403-BBMT	13809 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
13809 403-BBMU	13809 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
13809 403-BBMV	13809 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
13809 403-BCHD	13809 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156		Each	20%	\$125	Other	DC1
13809 403-BCHE	13809 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157		Each	20%	\$126	Other	DC1
13809 403-BCLH	13809 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569		Each	20%	\$7,655	Other	DC1
13809 403-BCLI	13809 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006		Each	20%	\$2,404	Other	DC1
13809 403-BCMD	13809 403-BCMD	PowerEdge Servers	BOSS-S2 controller card, Customer Kit	\$261		Each	20%	\$209	Other	DC1
13809 405-AAWE	13809 405-AAWE	PowerEdge Servers	PERC H745 Controller, Front, Customer Kit	\$1,017		Each	20%	\$814	Other	DC1
13809 405-AAWF	13809 405-AAWF	PowerEdge Servers	PERC H345 Controller, Front, Customer Kit	\$446		Each	20%	\$357	Other	DC1
13809 405-AAWG	13809 405-AAWG	PowerEdge Servers	HBA345 Controller, Front, Customer Kit	\$433		Each	20%	\$346	Other	DC1
13809 405-AAAX	13809 405-AAAX	PowerEdge Servers	PERC H755N Front, CK	\$1,692		Each	20%	\$1,354	Other	DC1
13809 405-AAAO	13809 405-AAAO	PowerEdge Servers	PERC H755 SAS Front, CK	\$1,665		Each	20%	\$1,332	Other	DC1
13809 405-AAAV	13809 405-AAAV	PowerEdge Servers	Dell HBA355i Controller Front, CK	\$804		Each	20%	\$643	Other	DC1
13809 406-BBMO	13809 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267		Each	20%	\$2,614	Other	DC1
13809 406-BBMR	13809 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267		Each	20%	\$2,614	Other	DC1
13809 406-BBOE	13809 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862		Each	20%	\$3,089	Other	DC1
13809 406-BBOG	13809 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862		Each	20%	\$3,089	Other	DC1
13809 407-BCHI	13809 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820		Each	20%	\$656	Other	DC1
13809 450-AIYU	13809 450-AIYU	PowerEdge Servers	Single, Hot-plug, Power Supply (1+), 1400W, Customer Kit	\$388		Each	20%	\$310	Other	DC1
13809 461-AAHB	13809 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59		Each	20%	\$47	Other	DC1
13809 461-AAHK	13809 461-AAHK	PowerEdge Servers	Trusted Platform Module 2.0, Customer kit	\$118		Each	20%	\$95	Other	DC1
13809 490-BEYM	13809 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461		Each	20%	\$4,369	Other	DC1
13809 490-BFLB	13809 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914		Each	20%	\$3,931	Other	DC1
13809 490-BFRU	13809 490-BFRU	PowerEdge Servers	R6525 Accelerator Conversion Kit	\$665		Each	20%	\$532	Other	DC1
13809 540-BBDS	13809 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492		Each	20%	\$393	Other	DC1
13809 540-BBDV	13809 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492		Each	20%	\$393	Other	DC1
13809 540-BBGX	13809 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231		Each	20%	\$185	Other	DC1
13809 540-BBHB	13809 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	DC1
13809 540-BBIV	13809 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694		Each	20%	\$556	Other	DC1
13809 540-BBIW	13809 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014		Each	20%	\$811	Other	DC1
13809 540-BBML	13809 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694		Each	20%	\$555	Other	DC1
13809 540-BBUO	13809 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714		Each	20%	\$571	Other	DC1
13809 540-BBUP	13809 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801		Each	20%	\$641	Other	DC1
13809 540-BBVM	13809 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714		Each	20%	\$571	Other	DC1
13809 540-BBVN	13809 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644		Each	20%	\$515	Other	DC1
13809 540-BBYG	13809 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767		Each	20%	\$614	Other	DC1
13809 540-BBYI	13809 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707		Each	20%	\$566	Other	DC1
13809 540-BBZN	13809 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767		Each	20%	\$614	Other	DC1
13809 540-BBZO	13809 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707		Each	20%	\$566	Other	DC1
13809 540-BCCN	13809 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884		Each	20%	\$707	Other	DC1
13809 540-BCDG	13809 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884		Each	20%	\$707	Other	DC1
13809 540-BCIV	13809 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667		Each	20%	\$2,134	Other	DC1
13809 540-BCIW	13809 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667		Each	20%	\$2,134	Other	DC1
13809 540-BCNI	13809 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780		Each	20%	\$624	Other	DC1
13809 540-BCNJ	13809 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780		Each	20%	\$624	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13809 540-BCNK	13809 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%	\$2,365	Other	DC1	
13809 540-BCNL	13809 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%	\$2,578	Other	DC1	
13809 540-BCNN	13809 540-BCNN	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	DC1	
13809 540-BCNO	13809 540-BCNO	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$681	Each	20%	\$545	Other	DC1	
13809 540-BCNP	13809 540-BCNP	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile Customer	\$746	Each	20%	\$597	Other	DC1	
13809 540-BCNQ	13809 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%	\$591	Other	DC1	
13809 540-BCNR	13809 540-BCNR	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer	\$746	Each	20%	\$597	Other	DC1	
13809 540-BCNS	13809 540-BCNS	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$681	Each	20%	\$545	Other	DC1	
13809 540-BCOP	13809 540-BCOP	PowerEdge Servers	Broadcom 57419 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%	\$571	Other	DC1	
13809 540-BCOQ	13809 540-BCOQ	PowerEdge Servers	Broadcom 57419 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%	\$362	Other	DC1	
13809 540-BCOR	13809 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%	\$412	Other	DC1	
13809 540-BCOS	13809 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187	Each	20%	\$149	Other	DC1	
13809 540-BCOT	13809 540-BCOT	PowerEdge Servers	Intel i350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%	\$316	Other	DC1	
13809 540-BCOU	13809 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%	\$345	Other	DC1	
13809 540-BCOV	13809 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%	\$462	Other	DC1	
13809 540-BCOW	13809 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642	Each	20%	\$514	Other	DC1	
13809 540-BCOX	13809 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$582	Each	20%	\$466	Other	DC1	
13809 540-BCOY	13809 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%	\$542	Other	DC1	
13809 540-BCRY	13809 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%	\$782	Other	DC1	
13809 540-BCSC	13809 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014	Each	20%	\$811	Other	DC1	
13809 540-BCSE	13809 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%	\$651	Other	DC1	
13809 540-BCSG	13809 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694	Each	20%	\$555	Other	DC1	
13809 540-BCSH	13809 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784	Each	20%	\$627	Other	DC1	
13809 540-BCXM	13809 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1	
13809 540-BCXP	13809 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
13809 631-ACKO	13809 631-ACKO	PowerEdge Servers	OpenManage DVD Kit, Poweredge R6525, CUS Kit	\$1,000.00	Each	20%	\$800.00	Other	DC1	
13809 770-BBIC	13809 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 2/4-Post Racks,CUSKit	\$67	Each	20%	\$53	Other	DC1	
13809 770-BBIE	13809 770-BBIE	PowerEdge Servers	1U Cable Management Arm CUSKit	\$58	Each	20%	\$47	Other	DC1	
13809 770-BDNU	13809 770-BDNU	PowerEdge Servers	ReadyRails Sliding Rails, CUS Kit	\$87	Each	20%	\$69	Other	DC1	
13809 770-BDNV	13809 770-BDNV	PowerEdge Servers	ReadyRails Static Rails for 2/4-post Racks,CUS Kits	\$76	Each	20%	\$60	Other	DC1	
13809 770-BDNW	13809 770-BDNW	PowerEdge Servers	1U Combo Drop-In/Stub-In Rails, CUS Kit	\$108	Each	20%	\$86	Other	DC1	
13809 770-BDNX	13809 770-BDNX	PowerEdge Servers	Strain Relief Bar,CUS Kit	\$25	Each	20%	\$20	Other	DC1	
12726 210-ANUI	12726 210-ANUI	PowerEdge Servers	PowerEdge C4140 Server	\$6,000	Each	20%	\$4,800	Other	DC1	
12726 210-AOYH	12726 210-AOYH	PowerEdge Servers	PowerEdge C4140 Server - DSS RESTRICTED	\$6,000	Each	20%	\$4,800	Other	DC1	
12726 338-BLNE	12726 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12726 338-BLNG	12726 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12726 338-BLNH	12726 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12726 338-BLNJ	12726 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12726 338-BLNL	12726 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12726 338-BLNM	12726 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12726 338-BLNN	12726 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12726 338-BLNO	12726 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6148 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1	
12726 338-BLNP	12726 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12726 338-BLNQ	12726 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12726 338-BLNR	12726 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12726 338-BLNT	12726 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12726 338-BLTV	12726 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12726 338-BLTV	12726 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12726 338-BLTW	12726 338-BLTW	PowerEdge Servers	Intel Xeon Silver 4118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12726 338-BLTZ	12726 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12726 338-BLUB	12726 338-BLUB	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12726 338-BRVK	12726 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12726 338-BRVL	12726 338-BRVL	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12726 338-BRVS	12726 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12726 338-BSDM	12726 338-BSDM	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12726 338-BSDR	12726 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12726 338-BSDU	12726 338-BSDU	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12726 338-BSGX	12726 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12726 338-BSGZ	12726 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12726 338-BSHC	12726 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$4,896	Each	20%	\$3,909	Other	DC1	
12726 338-BSHE	12726 338-BSHE	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12726 338-BSIJ	12726 338-BSIJ	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12726 338-BT8X	12726 338-BT8X	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12726 338-BTSZ	12726 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
12726 338-BTTD	12726 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12726 338-BTTE	12726 338-BTTE	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12726 338-BVJZ	12726 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12726 338-BVKC	12726 338-BVKC	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1	
12726 338-BVKN	12726 338-BVKN	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	
12726 338-BVKV	12726 338-BVKV	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397	Each	20%	\$3,518	Other	DC1	
12726 385-BBKJ	12726 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12726 385-BBKK	12726 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12726 385-BBKL	12726 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12726 385-BBKW	12726 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise/Perpetual,Digital License,All Poweredge Platforms,CUSKit	\$300	Each	20%	\$240	Other	DC1	
12726 385-BBLF	12726 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1	
12726 385-BBLH	12726 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12726 400-ASDQ	12726 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
1543 400-ANUT	1543 400-ANUT	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive,	\$895	Each	20%	\$716	Other	DC1
1543 400-ANUX	1543 400-ANUX	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, FIPS140-	\$865	Each	20%	\$692	Other	DC1
1543 400-ANWI	1543 400-ANWI	PowerEdge Servers	8TB 7.2K RPM SAS 4Kn 3.5in Hot-Plug Hard Drive, CusKit	\$1,236	Each	20%	\$989	Other	DC1
1543 400-ANWM	1543 400-ANWM	PowerEdge Servers	8TB 7.2K RPM SAS 12Gbps 4Kn 3.5in Cabled Hard Drive, CusKit	\$1,201	Each	20%	\$961	Other	DC1
1543 400-APFZ	1543 400-APFZ	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive,3.5in HYB CARR, CK	\$1,079	Each	20%	\$863	Other	DC1
1543 400-AUTD	1543 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%	\$1,553	Other	DC1
1543 400-AUTM	1543 400-AUTM	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,658	Each	20%	\$1,326	Other	DC1
1543 400-AUUT	1543 400-AUUT	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,912	Each	20%	\$1,530	Other	DC1
1543 400-AUVR	1543 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%	\$891	Other	DC1
1543 400-AUWK	1543 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%	\$1,349	Other	DC1
1543 400-AVBP	1543 400-AVBP	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,290	Each	20%	\$1,032	Other	DC1
1543 400-AXLE	1543 400-AXLE	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,555	Each	20%	\$2,044	Other	DC1
1543 400-AXLK	1543 400-AXLK	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Cabled Hard Drive,	\$2,526	Each	20%	\$2,020	Other	DC1
1543 400-BDOZ	1543 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1
1543 400-BDPM	1543 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1
1543 400-BDPT	1543 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$755	Other	DC1
1543 400-BDPZ	1543 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1
1543 400-BDOE	1543 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1
1543 400-BDOG	1543 400-BDOG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1
1543 400-BDOT	1543 400-BDOT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1
1543 400-BDOX	1543 400-BDOX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1
1543 400-BDOE	1543 400-BDOE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1
1543 400-BDUS	1543 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
1543 400-BDUY	1543 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1
1543 400-BDVI	1543 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1
1543 400-BDVK	1543 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$846	Each	20%	\$677	Other	DC1
1543 400-BDVL	1543 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$1,578	Each	20%	\$1,262	Other	DC1
1543 400-BDVQ	1543 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$538	Each	20%	\$431	Other	DC1
1543 400-BDVR	1543 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1
1543 400-BEJS	1543 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1
1543 400-BHHW	1543 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1
1543 400-BHIS	1543 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1
1543 400-BHKG	1543 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1
1543 400-BHKI	1543 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1
1543 405-AADZ	1543 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%	\$228	Other	DC1
1543 405-AAES	1543 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
1543 412-AAHN	1543 412-AAHN	PowerEdge Servers	Heat Sink for PE R230/R330, CusKit	\$23	Each	20%	\$18	Other	DC1
1543 429-AAOX	1543 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL,CusKit	\$61	Each	20%	\$49	Other	DC1
1543 429-AAQJ	1543 429-AAQJ	PowerEdge Servers	8X DVD+-RW 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1
1543 429-AAQK	1543 429-AAQK	PowerEdge Servers	Slimline 8X DVD-ROM 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1
1543 429-AARZ	1543 429-AARZ	PowerEdge Servers	DVD +/-RW, SATA,Internal,9.5mm, Customer Install	\$50	Each	20%	\$40	Other	DC1
1543 450-ABLC	1543 450-ABLC	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1
1543 450-ABLD	1543 450-ABLD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord, Customer Kit	\$16	Each	20%	\$13	Other	DC1
1543 450-ABLE	1543 450-ABLE	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1
1543 450-ACGM	1543 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,15A,3M 5-15C13	\$25	Each	20%	\$20	Other	DC1
1543 450-ACGZ	1543 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
1543 450-ACHI	1543 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
1543 450-ACSI	1543 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1
1543 450-ADIR	1543 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
1543 450-ADTB	1543 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1
1543 450-AEJZ	1543 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	DC1
1543 450-AFCP	1543 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP,9.8Feet,3m,Power Cord, Argentina,CusKit	\$14	Each	20%	\$11	Other	DC1
1543 470-AATW	1543 470-AATW	PowerEdge Servers	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	DC1
1543 470-AATX	1543 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
1543 470-AAUB	1543 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
1543 470-AAUD	1543 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
1543 470-AAVG	1543 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1543 470-AAVH	1543 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1543 470-AAVJ	1543 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1543 470-ABRH	1543 470-ABRH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1
1543 470-ABBK	1543 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1
1543 470-ABBM	1543 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$188	Each	20%	\$154	Other	DC1
1543 492-BBNI	1543 492-BBNI	PowerEdge Servers	2-IN-1 POWER CORD (FOR USE IN RACK ONLY) - For Guam, Northern Marianas	\$20	Each	20%	\$16	Other	DC1
1543 540-BBDS	1543 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1
1543 540-BBDV	1543 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
1543 540-BBGR	1543 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
1543 540-BBGX	1543 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
1543 540-BBGY	1543 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1
1543 540-BBGZ	1543 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1
1543 540-BBHB	1543 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
1543 631-AAVP	1543 631-AAVP	PowerEdge Servers	Electronic System Documentation and OpenManage DVD Kit for PowerEdge R230,	\$15	Each	20%	\$12	Other	DC1
1543 634-BCOW	1543 634-BCOW	PowerEdge Servers	iDRAC8 Express,DIGITAL_CUSTOMER KIT,PE200-500 series	\$199	Each	20%	\$159	Other	DC1
1543 770-BBIF	1543 770-BBIF	PowerEdge Servers	1U/2U Static Rails for 2-Post and 4-Post Racks,Customer Kit	\$67	Each	20%	\$53	Other	DC1
13198 210-ARGM	13198 210-ARGM	OEM PowerEdge R240 Server		\$142	Each	20%	\$114	Other	DC1
13198 325-BCHJ	13198 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1
13198 338-BQJR	13198 338-BQJR	PowerEdge Servers	Intel Xeon E-2124 3.3GHz, 8M cache, 4C/4T, turbo (71W), CK	\$400	Each	20%	\$320	Other	DC1
13198 338-BUIO	13198 338-BUIO	PowerEdge Servers	Intel Xeon E-2274G 4.0GHz, 8M cache, 4C/8T, turbo (83W), CK	\$657	Each	20%	\$526	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13198 338-BUIS	13198 338-BUIS	PowerEdge Servers	Intel Xeon E-2288G 3.7GHz, 16M cache, 8C/16T, turbo (95W), CK	\$1,080	Each	20%		\$864	Other	DC1	
13198 338-BUIT	13198 338-BUIT	PowerEdge Servers	Intel Xeon E-2236 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%		\$455	Other	DC1	
13198 338-BUIV	13198 338-BUIV	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%		\$579	Other	DC1	
13198 338-BUIZ	13198 338-BUIZ	PowerEdge Servers	Intel Core i3 9100 3.6GHz, 8M cache, 4C/4T, no turbo (65W), CK	\$253	Each	20%		\$203	Other	DC1	
13198 338-BUIB	13198 338-BUIB	PowerEdge Servers	Intel Xeon E-2234 3.6GHz, 8M cache, 4C/8T, turbo (71W), CK	\$502	Each	20%		\$402	Other	DC1	
13198 338-BUJC	13198 338-BUJC	PowerEdge Servers	Intel Xeon E-2246G 3.6GHz, 12M cache, 6C/12T, turbo (80W), CK	\$624	Each	20%		\$499	Other	DC1	
13198 338-BUJD	13198 338-BUJD	PowerEdge Servers	Intel Xeon E-2224 3.4GHz, 8M cache, 4C/4T, turbo (71W), CK	\$402	Each	20%		\$322	Other	DC1	
13198 338-BUJE	13198 338-BUJE	PowerEdge Servers	Intel Xeon E-2278G 3.4GHz, 16M cache, 8C/16T, turbo (80W), CK	\$991	Each	20%		\$793	Other	DC1	
13198 338-BUJL	13198 338-BUJL	PowerEdge Servers	Intel Xeon E-2286G 4.0GHz, 12M cache, 6C/12T, turbo (95W), CK	\$902	Each	20%		\$722	Other	DC1	
13198 338-BUJM	13198 338-BUJM	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%		\$437	Other	DC1	
13198 338-BUJN	13198 338-BUJN	PowerEdge Servers	Intel Celeron G4930 3.2GHz, 2M cache, 2C/2T, no turbo (54W), CK	\$87	Each	20%		\$69	Other	DC1	
13198 338-BUJO	13198 338-BUJO	PowerEdge Servers	Intel Xeon E-2262G 3.4GHz, 12M cache, 6C/6T, turbo (80W), CK	\$511	Each	20%		\$409	Other	DC1	
13198 338-BUJS	13198 338-BUJS	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, no turbo (58W), CK	\$133	Each	20%		\$107	Other	DC1	
13198 384-BBZE	13198 384-BBZE	PowerEdge Servers	PCIe Riser with Fan with up to 1 FH/HL, x8 PCIe + 1 LP, x4 PCIe Gen3 Slots, CustKit	\$52	Each	20%		\$42	Other	DC1	
13198 385-BBKJ	13198 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%		\$53	Other	DC1	
13198 385-BBKK	13198 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%		\$91	Other	DC1	
13198 385-BBKL	13198 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%		\$217	Other	DC1	
13198 385-BBKW	13198 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%		\$240	Other	DC1	
13198 385-BBLB	13198 385-BBLB	PowerEdge Servers	iDRAC9 Express, DIGITAL, CUSTOMER KIT, PE200-500 series	\$249	Each	20%		\$199	Other	DC1	
13198 385-BBLF	13198 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%		\$67	Other	DC1	
13198 385-BBLH	13198 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%		\$18	Other	DC1	
13198 389-DQGO	13198 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%		\$7	Other	DC1	
13198 400-ALOD	13198 400-ALOD	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, CusKit	\$802	Each	20%		\$642	Other	DC1	
13198 400-ANUX	13198 400-ANUX	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, FIPS140-	\$865	Each	20%		\$692	Other	DC1	
13198 400-ASDQ	13198 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%		\$257	Other	DC1	
13198 400-ATIJ	13198 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%		\$531	Other	DC1	
13198 400-ATIL	13198 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%		\$478	Other	DC1	
13198 400-ATIO	13198 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%		\$603	Other	DC1	
13198 400-ATIR	13198 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%		\$809	Other	DC1	
13198 400-ATJH	13198 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%		\$563	Other	DC1	
13198 400-ATJJ	13198 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%		\$359	Other	DC1	
13198 400-ATJM	13198 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%		\$574	Other	DC1	
13198 400-ATJP	13198 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%		\$648	Other	DC1	
13198 400-ATJS	13198 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%		\$825	Other	DC1	
13198 400-ATJX	13198 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%		\$534	Other	DC1	
13198 400-ATKB	13198 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%		\$817	Other	DC1	
13198 400-ATKJ	13198 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%		\$424	Other	DC1	
13198 400-ATKL	13198 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%		\$670	Other	DC1	
13198 400-ATKN	13198 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%		\$511	Other	DC1	
13198 400-ATKP	13198 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%		\$719	Other	DC1	
13198 400-ATKR	13198 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%		\$956	Other	DC1	
13198 400-ATKT	13198 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%		\$991	Other	DC1	
13198 400-ATKV	13198 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,026	Each	20%		\$821	Other	DC1	
13198 400-ATKX	13198 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%		\$985	Other	DC1	
13198 400-AUPW	13198 400-AUPW	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$418	Each	20%		\$334	Other	DC1	
13198 400-AURZ	13198 400-AURZ	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,159	Each	20%		\$927	Other	DC1	
13198 400-AUST	13198 400-AUST	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$499	Each	20%		\$399	Other	DC1	
13198 400-AUTM	13198 400-AUTM	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,658	Each	20%		\$1,326	Other	DC1	
13198 400-AUUX	13198 400-AUUX	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$640	Each	20%		\$512	Other	DC1	
13198 400-AXLH	13198 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%		\$2,049	Other	DC1	
13198 400-BDPC	13198 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%		\$761	Other	DC1	
13198 400-BDPD	13198 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%		\$511	Other	DC1	
13198 400-BDOJ	13198 400-BDOJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%		\$1,274	Other	DC1	
13198 400-BDUC	13198 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%		\$1,268	Other	DC1	
13198 400-BDUK	13198 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%		\$435	Other	DC1	
13198 400-BDWW	13198 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
13198 400-BFHF	13198 400-BFHF	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in with 3.5 HYB CARR, S4610, 3 DWPD	\$2,587	Each	20%		\$2,070	Other	DC1	
13198 400-BFOL	13198 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%		\$6,337	Other	DC1	
13198 400-BFSG	13198 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%		\$2,345	Other	DC1	
13198 400-BFSQ	13198 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
13198 400-BFST	13198 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%		\$1,132	Other	DC1	
13198 400-BFYX	13198 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR, AG Drive, 1	\$1,887	Each	20%		\$1,509	Other	DC1	
13198 400-BFZL	13198 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR, AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
13198 400-BGBX	13198 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR, AG Drive, 1	\$1,256	Each	20%		\$1,005	Other	DC1	
13198 400-BHHZ	13198 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
13198 400-BHKM	13198 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
13198 400-BKZD	13198 400-BKZD	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,526	Each	20%		\$1,221	Other	DC1	
13198 400-BLBZ	13198 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%		\$926	Other	DC1	
13198 400-BLCG	13198 400-BLCG	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,126	Each	20%		\$901	Other	DC1	
13198 400-BLES	13198 400-BLES	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$753	Each	20%		\$602	Other	DC1	
13198 400-BLFB	13198 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%		\$628	Other	DC1	
13198 400-BLKW	13198 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%		\$650	Other	DC1	
13198 400-BLLB	13198 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%		\$772	Other	DC1	
13198 401-ABHS	13198 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
13198 401-ABHX	13198 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%		\$1,559	Other	DC1	
13198 401-ABHY	13198 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%		\$1,352	Other	DC1	
13198 403-BCHD	13198 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
13198 403-BCHE	13198 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1
13198 405-AADZ	13198 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%	\$228	Other	DC1
13198 405-AAMV	13198 405-AAMV	PowerEdge Servers	PERC H730 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1
13198 405-AAMY	13198 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1
13198 405-AANM	13198 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1
13198 407-BCBN	13198 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
13198 412-AAQR	13198 412-AAQR	PowerEdge Servers	Heatsink for 95W CPU for R240/R340, CusKit	\$31	Each	20%	\$25	Other	DC1
13198 412-AAQS	13198 412-AAQS	PowerEdge Servers	Standard Heat Sink for R240/R340, CusKit	\$24	Each	20%	\$19	Other	DC1
13198 429-AAQX	13198 429-AAQX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
13198 429-ABHX	13198 429-ABHX	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1
13198 429-ABHZ	13198 429-ABHZ	PowerEdge Servers	DVD+RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1
13198 429-ABIB	13198 429-ABIB	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1
13198 429-ABIC	13198 429-ABIC	PowerEdge Servers	DVD+RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1
13198 430-XYMJ	13198 430-XYMJ	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R240, CusKit	\$12	Each	20%	\$10	Other	DC1
13198 450-ACGM	13198 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15C13	\$25	Each	20%	\$20	Other	DC1
13198 450-ACGZ	13198 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
13198 450-ACHI	13198 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
13198 450-ACSI	13198 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1
13198 450-ADTB	13198 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1
13198 450-AFCP	13198 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 9.8Feet,3m,Power Cord, Argentina,CusKit	\$14	Each	20%	\$11	Other	DC1
13198 461-AAEN	13198 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
13198 470-AATX	13198 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
13198 470-AAUB	13198 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
13198 470-AAUD	13198 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
13198 470-AAVG	13198 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$195	Each	20%	\$108	Other	DC1
13198 470-AAVH	13198 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$76	Each	20%	\$60	Other	DC1
13198 470-AAVJ	13198 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13198 540-BBDS	13198 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1
13198 540-BBDV	13198 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
13198 540-BBGR	13198 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
13198 540-BBGW	13198 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1
13198 540-BBGX	13198 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
13198 540-BBGY	13198 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1
13198 540-BBGZ	13198 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1
13198 540-BBHB	13198 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
13198 623-BBBV	13198 623-BBBV	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device,CUS	\$1,353	Each	20%	\$1,083	Other	DC1
13198 623-BBBZ	13198 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services,USER,CUS	\$1,753	Each	20%	\$1,403	Other	DC1
13198 770-BBIF	13198 770-BBIF	PowerEdge Servers	1U/2U Static Rails for 2-Post and 4-Post Racks,Customer Kit	\$67	Each	20%	\$53	Other	DC1
13243 210-ARJJ	13243 210-ARJJ	PowerEdge Servers	OEM PowerEdge R240XL Server	\$248	Each	20%	\$198	Other	DC1
13243 325-BCHJ	13243 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1
13243 338-BQJR	13243 338-BQJR	PowerEdge Servers	Intel Xeon E-2124 3.3GHz, 8M cache, 4C/4T, turbo (71W), CK	\$400	Each	20%	\$320	Other	DC1
13243 338-BUIS	13243 338-BUIS	PowerEdge Servers	Intel Xeon E-2289G 3.7GHz, 16M cache, 8C/16T, turbo (95W), CK	\$1,080	Each	20%	\$864	Other	DC1
13243 338-BUIT	13243 338-BUIT	PowerEdge Servers	Intel Xeon E-2238 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%	\$455	Other	DC1
13243 338-BUIY	13243 338-BUIY	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%	\$579	Other	DC1
13243 338-BUJM	13243 338-BUJM	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%	\$437	Other	DC1
13243 338-BUJS	13243 338-BUJS	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, no turbo (58W), CK	\$133	Each	20%	\$107	Other	DC1
13243 384-BBZE	13243 384-BBZE	PowerEdge Servers	PCIe Riser with Fan with up to 1 FH/HL, x8 PCIe + 1 LP, x4 PCIe Gen3 Slots, CustKit	\$52	Each	20%	\$42	Other	DC1
13243 385-BBKJ	13243 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
13243 385-BBKK	13243 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
13243 385-BBKL	13243 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
13243 385-BBKW	13243 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1
13243 385-BBLB	13243 385-BBLB	PowerEdge Servers	iDRAC9 Express,DIGITAL,CUSTOMER KIT,PE200-500 series	\$249	Each	20%	\$199	Other	DC1
13243 385-BBLF	13243 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1
13243 385-BBLH	13243 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1
13243 389-DQGO	13243 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1
13243 400-ALQD	13243 400-ALQD	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Cabled Hard Drive,CusKit	\$802	Each	20%	\$642	Other	DC1
13243 400-ANUX	13243 400-ANUX	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, FIPS140-	\$865	Each	20%	\$692	Other	DC1
13243 400-ASDQ	13243 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
13243 400-ATIJ	13243 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1
13243 400-ATIL	13243 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	DC1
13243 400-ATIO	13243 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1
13243 400-ATIR	13243 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1
13243 400-ATJH	13243 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1
13243 400-ATJJ	13243 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1
13243 400-ATJM	13243 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1
13243 400-ATJP	13243 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1
13243 400-ATJS	13243 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1
13243 400-ATJX	13243 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1
13243 400-ATKB	13243 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1
13243 400-ATKJ	13243 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1
13243 400-ATKL	13243 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1
13243 400-ATKN	13243 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1
13243 400-ATKP	13243 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1
13243 400-ATKR	13243 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1
13243 400-ATKT	13243 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1
13243 400-ATKV	13243 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,028	Each	20%	\$821	Other	DC1
13243 400-ATKX	13243 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13243 400-AUPW	13243 400-AUPW	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$418	Each	20%		\$334	Other	DC1	
13243 400-AURZ	13243 400-AURZ	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,159	Each	20%		\$927	Other	DC1	
13243 400-AUST	13243 400-AUST	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$499	Each	20%		\$399	Other	DC1	
13243 400-AUTM	13243 400-AUTM	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,658	Each	20%		\$1,326	Other	DC1	
13243 400-AUUX	13243 400-AUUX	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$640	Each	20%		\$512	Other	DC1	
13243 400-AXLH	13243 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%		\$2,049	Other	DC1	
13243 400-BDPC	13243 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%		\$761	Other	DC1	
13243 400-BDPD	13243 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%		\$511	Other	DC1	
13243 400-BDQJ	13243 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%		\$1,274	Other	DC1	
13243 400-BDJC	13243 400-BDJC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR	\$1,585	Each	20%		\$1,268	Other	DC1	
13243 400-BDUK	13243 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR	\$544	Each	20%		\$435	Other	DC1	
13243 400-BDWW	13243 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
13243 400-BFHF	13243 400-BFHF	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in with 3.5 HYB CARR, S4610, 3 DWPD	\$2,587	Each	20%		\$2,070	Other	DC1	
13243 400-BFOL	13243 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%		\$6,337	Other	DC1	
13243 400-BFSG	13243 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%		\$2,345	Other	DC1	
13243 400-BFST	13243 400-BFST	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
13243 400-BFST	13243 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%		\$1,132	Other	DC1	
13243 400-BFYX	13243 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%		\$1,509	Other	DC1	
13243 400-BFZL	13243 400-BFZL	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,166	Each	20%		\$924	Other	DC1	
13243 400-BGBX	13243 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,266	Each	20%		\$1,005	Other	DC1	
13243 400-BHZZ	13243 400-BHZZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
13243 400-BHKM	13243 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
13243 400-BKZD	13243 400-BKZD	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,526	Each	20%		\$1,221	Other	DC1	
13243 400-BLZB	13243 400-BLZB	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%		\$926	Other	DC1	
13243 400-BLGG	13243 400-BLGG	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,126	Each	20%		\$901	Other	DC1	
13243 400-BLES	13243 400-BLES	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$753	Each	20%		\$602	Other	DC1	
13243 400-BLFB	13243 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$795	Each	20%		\$638	Other	DC1	
13243 400-BLKW	13243 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%		\$650	Other	DC1	
13243 400-BLLB	13243 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%		\$772	Other	DC1	
13243 401-ABHS	13243 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
13243 401-ABHX	13243 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%		\$1,559	Other	DC1	
13243 401-ABHY	13243 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%		\$1,352	Other	DC1	
13243 403-BCHD	13243 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
13243 403-BCHE	13243 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%		\$126	Other	DC1	
13243 405-AADZ	13243 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%		\$228	Other	DC1	
13243 405-AMMV	13243 405-AMMV	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%		\$266	Other	DC1	
13243 405-AMMY	13243 405-AMMY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%		\$609	Other	DC1	
13243 405-ANMN	13243 405-ANMN	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319	Each	20%		\$255	Other	DC1	
13243 407-BCBN	13243 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%		\$191	Other	DC1	
13243 412-AAQR	13243 412-AAQR	PowerEdge Servers	Heatsink for 95W CPU for R240/R340, CusKit	\$31	Each	20%		\$25	Other	DC1	
13243 412-AAQS	13243 412-AAQS	PowerEdge Servers	Standard Heat Sink for R240/R340, CusKit	\$24	Each	20%		\$19	Other	DC1	
13243 429-AAOX	13243 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
13243 429-ABHX	13243 429-ABHX	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%		\$41	Other	DC1	
13243 429-ABHZ	13243 429-ABHZ	PowerEdge Servers	DVD+RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%		\$41	Other	DC1	
13243 429-ABIB	13243 429-ABIB	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%		\$41	Other	DC1	
13243 429-ABIC	13243 429-ABIC	PowerEdge Servers	DVD+RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%		\$41	Other	DC1	
13243 430-XYMJ	13243 430-XYMJ	PowerEdge Servers	OpenManage DVD Kit, Poweredge R240, CusKit	\$12	Each	20%		\$10	Other	DC1	
13243 450-ACGM	13243 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V 15A 3M 5-15C13	\$25	Each	20%		\$20	Other	DC1	
13243 450-ACGZ	13243 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%		\$15	Other	DC1	
13243 450-ACHI	13243 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%		\$10	Other	DC1	
13243 450-ACSI	13243 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%		\$8	Other	DC1	
13243 450-ADTB	13243 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%		\$16	Other	DC1	
13243 450-AFCP	13243 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP 9.8Feet, 3m, Power Cord, Argentina, CusKit	\$14	Each	20%		\$11	Other	DC1	
13243 461-AAEN	13243 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
13243 470-AATX	13243 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
13243 470-AAUB	13243 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%		\$11	Other	DC1	
13243 470-AAUD	13243 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
13243 470-AAVG	13243 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
13243 470-AAVH	13243 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
13243 470-AAVJ	13243 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
13243 540-BBDS	13243 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%		\$393	Other	DC1	
13243 540-BBDV	13243 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%		\$393	Other	DC1	
13243 540-BBGR	13243 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%		\$191	Other	DC1	
13243 540-BBGW	13243 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%		\$122	Other	DC1	
13243 540-BBGX	13243 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
13243 540-BBGY	13243 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%		\$122	Other	DC1	
13243 540-BBGZ	13243 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%		\$191	Other	DC1	
13243 540-BBHB	13243 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%		\$185	Other	DC1	
13243 623-BBBV	13243 623-BBBV	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device, CUS	\$1,353	Each	20%		\$1,083	Other	DC1	
13243 623-BBBZ	13243 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, USER, CUS	\$1,753	Each	20%		\$1,403	Other	DC1	
13243 623-BBCT	13243 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59	Each	20%		\$47	Other	DC1	
13243 623-BBCU	13243 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155	Each	20%		\$924	Other	DC1	
13243 623-BBCV	13243 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49	Each	20%		\$39	Other	DC1	
13243 623-BBCW	13243 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440	Each	20%		\$352	Other	DC1	
13243 623-BBCX	13243 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200	Each	20%		\$1,760	Other	DC1	
13243 623-BBCY	13243 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580	Each	20%		\$464	Other	DC1	
13243 623-BBCZ	13243 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900	Each	20%		\$2,320	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
13243 623-BBDB	13243 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290	Each	20%	\$232	Other	DC1	
13243 623-BBDC	13243 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv. Device, CK	\$890	Each	20%	\$712	Other	DC1	
13243 623-BBDD	13243 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220	Each	20%	\$176	Other	DC1	
13243 770-BBIF	13243 770-BBIF	PowerEdge Servers	1U/2U Static Rails for 2-Post and 4-Post Racks, Customer Kit	\$67	Each	20%	\$53	Other	DC1	
1498 330-3153	1498 330-3153	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 feet, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1	
1498 330-BBFZ	1498 330-BBFZ	PowerEdge Servers	IDRAC Port Card, CusKit	\$32	Each	20%	\$26	Other	DC1	
1498 330-BBGF	1498 330-BBGF	PowerEdge Servers	PCIe Riser with Fan, 1x16 PCIe Gen3 FH slot (x8 PCIe lanes) 1x16 PCIe Gen3 LP slot	\$59	Each	20%	\$48	Other	DC1	
1498 338-BLRB	1498 338-BLRB	PowerEdge Servers	Intel Pentium G4600 3.6GHz, 3M cache, 2C/4T, no turbo, CusKit	\$159	Each	20%	\$127	Other	DC1	
1498 335-BBHP	1498 335-BBHP	PowerEdge Servers	IDRAC8 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$469	Each	20%	\$391	Other	DC1	
1498 385-BBJY	1498 385-BBJY	PowerEdge Servers	64GB SD Card For iSDSM, CusKit	\$130	Each	20%	\$104	Other	DC1	
1498 385-BBKB	1498 385-BBKB	PowerEdge Servers	32GB SD Card For iSDSM, CusKit	\$107	Each	20%	\$86	Other	DC1	
1498 400-AEFB	1498 400-AEFB	PowerEdge Servers	1TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive, 13G, CusKit	\$443	Each	20%	\$355	Other	DC1	
1498 400-AEFD	1498 400-AEFD	PowerEdge Servers	1TB 7.2K RPM SATA 2.5in Hot-plug Hard Drive, 13G, CusKit	\$691	Each	20%	\$553	Other	DC1	
1498 400-AEGK	1498 400-AEGK	PowerEdge Servers	4TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive, 13G, CusKit	\$636	Each	20%	\$509	Other	DC1	
1498 400-AFYB	1498 400-AFYB	PowerEdge Servers	Kit - 1TB 7.2K RPM SATA 6Gbps 3.5in Cabled Hard Drive	\$418	Each	20%	\$334	Other	DC1	
1498 400-AFYD	1498 400-AFYD	PowerEdge Servers	Kit - 4TB 7.2K RPM SATA 6Gbps 3.5in Cabled Hard Drive	\$611	Each	20%	\$489	Other	DC1	
1498 400-AGVY	1498 400-AGVY	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, 3.5in HYB	\$806	Each	20%	\$645	Other	DC1	
1498 400-AHID	1498 400-AHID	PowerEdge Servers	8TB 7.2K RPM SATA 512e 3.5in Hot-plug Hard Drive, CusKit	\$1,024	Each	20%	\$819	Other	DC1	
1498 400-AJPC	1498 400-AJPC	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$713	Each	20%	\$571	Other	DC1	
1498 400-AJPD	1498 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$701	Each	20%	\$561	Other	DC1	
1498 400-AJPH	1498 400-AJPH	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$594	Each	20%	\$476	Other	DC1	
1498 400-AJPP	1498 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$582	Each	20%	\$466	Other	DC1	
1498 400-AJQX	1498 400-AJQX	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$1,028	Each	20%	\$822	Other	DC1	
1498 400-AJRK	1498 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$644	Each	20%	\$516	Other	DC1	
1498 400-AJRR	1498 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$656	Each	20%	\$525	Other	DC1	
1498 400-AJSB	1498 400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$739	Each	20%	\$591	Other	DC1	
1498 400-AJSC	1498 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$750	Each	20%	\$600	Other	DC1	
1498 400-AXXQ	1498 400-AXXQ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 2.5in Hot-plug Hard Drive, 2.5in with 3.5in HYB CARR,	\$700	Each	20%	\$560	Other	DC1	
1498 400-ALDJ	1498 400-ALDJ	PowerEdge Servers	1.8" SSD Optical Bay Bracket, R330, CusKit	\$100	Each	20%	\$80	Other	DC1	
1498 400-ALNY	1498 400-ALNY	PowerEdge Servers	4TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive, CusKit	\$834	Each	20%	\$667	Other	DC1	
1498 400-ALOB	1498 400-ALOB	PowerEdge Servers	2TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive, CusKit	\$664	Each	20%	\$531	Other	DC1	
1498 400-ALQD	1498 400-ALQD	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, CusKit	\$802	Each	20%	\$642	Other	DC1	
1498 400-ALQT	1498 400-ALQT	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, CusKit	\$632	Each	20%	\$506	Other	DC1	
1498 400-AMPG	1498 400-AMPG	PowerEdge Servers	8TB 7.2K RPM NLSAS 512e 3.5in Hot-plug Hard Drive, Pl, CusKit	\$1,193	Each	20%	\$954	Other	DC1	
1498 400-AMPM	1498 400-AMPM	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 3.5in Cabled Hard Drive, Pl, CusKit	\$1,159	Each	20%	\$927	Other	DC1	
1498 400-AMRW	1498 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive, FIPS140-2, CusKit	\$1,227	Each	20%	\$982	Other	DC1	
1498 400-AMSB	1498 400-AMSB	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 3.5in Cabled Hard Drive, FIPS140-2,	\$1,198	Each	20%	\$958	Other	DC1	
1498 400-AMUI	1498 400-AMUI	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, Cus Kit	\$1,017	Each	20%	\$814	Other	DC1	
1498 400-AMUQ	1498 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1	
1498 400-ANUT	1498 400-ANUT	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive,	\$895	Each	20%	\$716	Other	DC1	
1498 400-ANUX	1498 400-ANUX	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Cabled Hard Drive, FIPS140-	\$865	Each	20%	\$692	Other	DC1	
1498 400-ANWI	1498 400-ANWI	PowerEdge Servers	8TB 7.2K RPM SAS 4Kn 3.5in Hot-plug Hard Drive, CusKit	\$1,236	Each	20%	\$989	Other	DC1	
1498 400-ANWM	1498 400-ANWM	PowerEdge Servers	8TB 7.2K RPM SAS 12Gbps 4Kn 3.5in Cabled Hard Drive, CusKit	\$1,201	Each	20%	\$961	Other	DC1	
1498 400-APFZ	1498 400-APFZ	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,079	Each	20%	\$863	Other	DC1	
1498 400-APGL	1498 400-APGL	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$998	Each	20%	\$798	Other	DC1	
1498 400-ASCP	1498 400-ASCP	PowerEdge Servers	200GB SSD uSATA Mix Use Slim MLC 6Gbps 1.8in Cabled Drive for Optical Bay, Hawk-	\$567	Each	20%	\$453	Other	DC1	
1498 400-AJUX	1498 400-AJUX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%	\$881	Other	DC1	
1498 400-AJTD	1498 400-AJTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%	\$1,553	Other	DC1	
1498 400-AJTM	1498 400-AJTM	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,658	Each	20%	\$1,326	Other	DC1	
1498 400-AJUT	1498 400-AJUT	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,912	Each	20%	\$1,530	Other	DC1	
1498 400-AJVR	1498 400-AJVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%	\$891	Other	DC1	
1498 400-AJWK	1498 400-AJWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%	\$1,349	Other	DC1	
1498 400-AVBO	1498 400-AVBO	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, FIPS140-	\$1,218	Each	20%	\$974	Other	DC1	
1498 400-AVBP	1498 400-AVBP	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,290	Each	20%	\$1,032	Other	DC1	
1498 400-AXLE	1498 400-AXLE	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,555	Each	20%	\$2,044	Other	DC1	
1498 400-AXLK	1498 400-AXLK	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Cabled Hard Drive,	\$2,526	Each	20%	\$2,020	Other	DC1	
1498 400-BOZD	1498 400-BOZD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1	
1498 400-BDPM	1498 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1	
1498 400-BDPT	1498 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug S4510 Drive, 1	\$944	Each	20%	\$755	Other	DC1	
1498 400-BDPZ	1498 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1	
1498 400-BDQD	1498 400-BDQD	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1	
1498 400-BDQG	1498 400-BDQG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1	
1498 400-BDQT	1498 400-BDQT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1	
1498 400-BDQX	1498 400-BDQX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1	
1498 400-BDUE	1498 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1	
1498 400-BDUS	1498 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
1498 400-BDUY	1498 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1	
1498 400-BDVI	1498 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1	
1498 400-BDVK	1498 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$846	Each	20%	\$677	Other	DC1	
1498 400-BDVL	1498 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$1,578	Each	20%	\$1,262	Other	DC1	
1498 400-BDVQ	1498 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$538	Each	20%	\$431	Other	DC1	
1498 400-BDVR	1498 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1	
1498 400-BEJS	1498 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1	
1498 400-BHHW	1498 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1	
1498 400-BHIS	1498 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1	
1498 400-BHKG	1498 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1	
1498 400-BHKI	1498 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
1498 405-AADZ	1498 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%		\$228	Other	DC1	
1498 405-AAES	1498 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
1498 406-BBEK	1498 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,596	Each	20%		\$1,277	Other	DC1	
1498 406-BBEL	1498 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%		\$1,281	Other	DC1	
1498 406-BBEV	1498 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,161	Each	20%		\$929	Other	DC1	
1498 406-BBGR	1498 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%		\$1,445	Other	DC1	
1498 406-BBGX	1498 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,301	Each	20%		\$1,041	Other	DC1	
1498 406-BBHB	1498 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%		\$1,445	Other	DC1	
1498 406-BBHC	1498 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%		\$933	Other	DC1	
1498 406-BBHD	1498 406-BBHD	PowerEdge Servers	Emulex LPE 12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%		\$1,041	Other	DC1	
1498 407-BBGM	1498 407-BBGM	PowerEdge Servers	QLogic Transceiver, SFP+, 10Gb, Short-Range, for use in QLogic B152/8262 CNA only,	\$384	Each	20%		\$307	Other	DC1	
1498 407-BBOD	1498 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
1498 429-AAOX	1498 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
1498 429-AAQJ	1498 429-AAQJ	PowerEdge Servers	8X DVD+-RW 7920 Rack (Kit)	\$50	Each	20%		\$40	Other	DC1	
1498 429-AAQK	1498 429-AAQK	PowerEdge Servers	Slimline 8X DVD-ROM 7920 Rack (Kit)	\$50	Each	20%		\$40	Other	DC1	
1498 450-ACGZ	1498 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%		\$15	Other	DC1	
1498 450-ACHI	1498 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%		\$10	Other	DC1	
1498 450-ADTB	1498 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%		\$16	Other	DC1	
1498 450-AFCP	1498 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP,9.8Feet,3m,Power Cord, Argentina,CusKit	\$14	Each	20%		\$11	Other	DC1	
1498 450-AFJN	1498 450-AFJN	PowerEdge Servers	Single Hot Plug Power Supply 350W, Cust Kit	\$250	Each	20%		\$200	Other	DC1	
1498 470-AATX	1498 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%		\$9	Other	DC1	
1498 470-AAUD	1498 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m) Power Cord, Argentina,CusKit	\$11	Each	20%		\$9	Other	DC1	
1498 470-AAVG	1498 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
1498 470-AAVH	1498 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
1498 470-AAVJ	1498 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
1498 492-BBNI	1498 492-BBNI	PowerEdge Servers	2-IN-1 POWER CORD (FOR USE IN RACK ONLY) - For Guam, Northern Marianas	\$20	Each	20%		\$16	Other	DC1	
1498 540-BBDS	1498 540-BBDS	PowerEdge Servers	Intel Ethernet I350 OP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%		\$393	Other	DC1	
1498 540-BBDV	1498 540-BBDV	PowerEdge Servers	Intel Ethernet I350 OP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%		\$393	Other	DC1	
1498 540-BBGR	1498 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%		\$191	Other	DC1	
1498 540-BBGW	1498 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%		\$122	Other	DC1	
1498 540-BBGX	1498 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
1498 540-BBGY	1498 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%		\$122	Other	DC1	
1498 540-BBGZ	1498 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%		\$191	Other	DC1	
1498 540-BBHB	1498 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%		\$185	Other	DC1	
1498 631-AAWW	1498 631-AAWW	PowerEdge Servers	Electronic System Documentation and OpenManage DVD Kit for PowerEdge R330,	\$50	Each	20%		\$40	Other	DC1	
1498 634-BCOW	1498 634-BCOW	PowerEdge Servers	iDRAC8 Express,DIGITAL_CUSTOMER KIT,PE200-500 series	\$199	Each	20%		\$159	Other	DC1	
1498 770-BBIC	1498 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 24-Post Racks,CusKit	\$67	Each	20%		\$53	Other	DC1	
1498 770-BBIE	1498 770-BBIE	PowerEdge Servers	1U Cable Management Arm,CusKit	\$58	Each	20%		\$47	Other	DC1	
1498 770-BBJS	1498 770-BBJS	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm	\$84	Each	20%		\$67	Other	DC1	
1498 770-BCIQ	1498 770-BCIQ	PowerEdge Servers	1U Combo Drop-In/Tab-In Rails, CK	\$99	Each	20%		\$79	Other	DC1	
13195 210-ARDD	13195 210-ARDD	PowerEdge Servers	OEM PowerEdge R340 Server	\$332	Each	20%		\$266	Other	DC1	
13195 325-BCHJ	13195 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%		\$42	Other	DC1	
13195 338-BQJR	13195 338-BQJR	PowerEdge Servers	Intel Xeon E-2124 3.3GHz, 8M cache, 4C/4T, turbo (71W), CK	\$400	Each	20%		\$320	Other	DC1	
13195 338-BUIO	13195 338-BUIO	PowerEdge Servers	Intel Xeon E-224G 4.0GHz, 8M cache, 4C/8T, turbo (83W), CK	\$67	Each	20%		\$526	Other	DC1	
13195 338-BUIS	13195 338-BUIS	PowerEdge Servers	Intel Xeon E-2288G 3.7GHz, 16M cache, 8C/16T, turbo (95W), CK	\$1,080	Each	20%		\$864	Other	DC1	
13195 338-BUIT	13195 338-BUIT	PowerEdge Servers	Intel Xeon E-2236 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%		\$455	Other	DC1	
13195 338-BUIV	13195 338-BUIV	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%		\$579	Other	DC1	
13195 338-BUIZ	13195 338-BUIZ	PowerEdge Servers	Intel Core i3 9100 3.6GHz, 8M cache, 4C/4T, no turbo (65W), CK	\$253	Each	20%		\$203	Other	DC1	
13195 338-BUIB	13195 338-BUIB	PowerEdge Servers	Intel Xeon E-2234 3.6GHz, 8M cache, 4C/8T, turbo (71W), CK	\$502	Each	20%		\$402	Other	DC1	
13195 338-BUJC	13195 338-BUJC	PowerEdge Servers	Intel Xeon E-2246G 3.6GHz, 12M cache, 6C/12T, turbo (80W), CK	\$624	Each	20%		\$499	Other	DC1	
13195 338-BUID	13195 338-BUID	PowerEdge Servers	Intel Xeon E-2224 3.4GHz, 8M cache, 4C/4T, turbo (71W), CK	\$402	Each	20%		\$322	Other	DC1	
13195 338-BUIE	13195 338-BUIE	PowerEdge Servers	Intel Xeon E-2278G 3.4GHz, 16M cache, 8C/16T, turbo (80W), CK	\$991	Each	20%		\$793	Other	DC1	
13195 338-BUIJ	13195 338-BUIJ	PowerEdge Servers	Intel Xeon E-2286G 4.0GHz, 12M cache, 6C/12T, turbo (95W), CK	\$902	Each	20%		\$722	Other	DC1	
13195 338-BUIK	13195 338-BUIK	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%		\$437	Other	DC1	
13195 338-BUIJN	13195 338-BUIJN	PowerEdge Servers	Intel Celeron G4930 3.2GHz, 2M cache, 2C/2T, no turbo (54W), CK	\$87	Each	20%		\$69	Other	DC1	
13195 338-BUIJO	13195 338-BUIJO	PowerEdge Servers	Intel Xeon E-2226G 3.4GHz, 12M cache, 6C/6T, turbo (80W), CK	\$511	Each	20%		\$409	Other	DC1	
13195 338-BUIJS	13195 338-BUIJS	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, no turbo (58W), CK	\$133	Each	20%		\$107	Other	DC1	
13195 384-BBYZ	13195 384-BBYZ	PowerEdge Servers	PCIe Riser with Fan with up to 1 F/HHL, x8 PCIe + 1 LP, x4 PCIe Gen3 Slots, CustKit	\$60	Each	20%		\$48	Other	DC1	
13195 385-BBKJ	13195 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%		\$53	Other	DC1	
13195 385-BBKX	13195 385-BBKX	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%		\$91	Other	DC1	
13195 385-BBKL	13195 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%		\$217	Other	DC1	
13195 385-BBKW	13195 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%		\$240	Other	DC1	
13195 385-BBLB	13195 385-BBLB	PowerEdge Servers	iDRAC9 Express,DIGITAL_CUSTOMER KIT,PE200-500 series	\$249	Each	20%		\$199	Other	DC1	
13195 385-BBLF	13195 385-BBLF	PowerEdge Servers	iSDM and Combo Card Reader, CK	\$84	Each	20%		\$67	Other	DC1	
13195 385-BBLH	13195 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%		\$18	Other	DC1	
13195 389-DOGQ	13195 389-DOGQ	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%		\$7	Other	DC1	
13195 400-ASDQ	13195 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%		\$257	Other	DC1	
13195 400-ATII	13195 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%		\$522	Other	DC1	
13195 400-ATIJ	13195 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%		\$531	Other	DC1	
13195 400-ATIL	13195 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%		\$478	Other	DC1	
13195 400-ATIN	13195 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%		\$593	Other	DC1	
13195 400-ATIO	13195 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%		\$603	Other	DC1	
13195 400-ATIQ	13195 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%		\$799	Other	DC1	
13195 400-ATIR	13195 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%		\$809	Other	DC1	
13195 400-ATJG	13195 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%		\$554	Other	DC1	
13195 400-ATJJ	13195 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%		\$359	Other	DC1	
13195 400-ATJL	13195 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%		\$564	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13195 400-ATJM	13195 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
13195 400-ATJO	13195 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
13195 400-ATJP	13195 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
13195 400-ATJR	13195 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
13195 400-ATJS	13195 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
13195 400-ATJX	13195 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
13195 400-ATJZ	13195 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
13195 400-ATKJ	13195 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
13195 400-ATKL	13195 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
13195 400-ATKN	13195 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
13195 400-ATKP	13195 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
13195 400-ATKR	13195 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
13195 400-ATKT	13195 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1	
13195 400-ATKV	13195 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
13195 400-ATKX	13195 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
13195 400-AUNO	13195 400-AUNO	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
13195 400-AVHE	13195 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
13195 400-AXLH	13195 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
13195 400-BDPC	13195 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
13195 400-BDPP	13195 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
13195 400-BDQS	13195 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
13195 400-BDOU	13195 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
13195 400-BDUC	13195 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
13195 400-BDUD	13195 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
13195 400-BDUK	13195 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
13195 400-BDUJ	13195 400-BDUJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,692	Each	20%	\$2,082	Other	DC1	
13195 400-BDUY	13195 400-BDUY	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
13195 400-BDWW	13195 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
13195 400-BDWE	13195 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1	
13195 400-BFHF	13195 400-BFHF	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in with 3.5 HYB CARR, S4610, 3 DWPD	\$2,587	Each	20%	\$2,070	Other	DC1	
13195 400-BFOL	13195 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,	\$7,922	Each	20%	\$6,337	Other	DC1	
13195 400-BFFF	13195 400-BFFF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
13195 400-BFGL	13195 400-BFGL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1	
13195 400-BFQT	13195 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
13195 400-BFQW	13195 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
13195 400-BFSG	13195 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
13195 400-BFSQ	13195 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
13195 400-BFST	13195 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
13195 400-BFYV	13195 400-BFYV	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
13195 400-BFYX	13195 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1	
13195 400-BFZC	13195 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
13195 400-BFZL	13195 400-BFZL	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
13195 400-BGBO	13195 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,468	Each	20%	\$2,790	Other	DC1	
13195 400-BGBX	13195 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,1	\$1,256	Each	20%	\$1,005	Other	DC1	
13195 400-BHHZ	13195 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
13195 400-BHIL	13195 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
13195 400-BHKH	13195 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
13195 400-BHKM	13195 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
13195 400-BLBZ	13195 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
13195 400-BLFB	13195 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1	
13195 400-BLKW	13195 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
13195 400-BLLB	13195 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
13195 401-ABHQ	13195 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
13195 401-ABHS	13195 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
13195 401-ABHX	13195 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
13195 401-ABHY	13195 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
13195 403-BCHD	13195 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
13195 403-BCHE	13195 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
13195 405-AADZ	13195 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%	\$228	Other	DC1	
13195 405-AAMV	13195 405-AAMV	PowerEdge Servers	PERC H830 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1	
13195 405-AAMY	13195 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter CK	\$761	Each	20%	\$609	Other	DC1	
13195 405-AANN	13195 405-AANN	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
13195 406-BBGR	13195 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	DC1	
13195 406-BBHG	13195 406-BBHG	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1	
13195 407-BCBN	13195 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
13195 412-AAQR	13195 412-AAQR	PowerEdge Servers	Heatsink for 95W CPU for R240/R340, CusKit	\$31	Each	20%	\$25	Other	DC1	
13195 412-AAQS	13195 412-AAQS	PowerEdge Servers	Standard Heat Sink for R240/R340, CusKit	\$24	Each	20%	\$19	Other	DC1	
13195 429-AAOX	13195 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL,CusKit	\$61	Each	20%	\$49	Other	DC1	
13195 429-ABHX	13195 429-ABHX	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1	
13195 429-ABHY	13195 429-ABHY	PowerEdge Servers	OpenManage DVD Kit, Poweredge R340, CusKit	\$11	Each	20%	\$9	Other	DC1	
13195 429-ABHZ	13195 429-ABHZ	PowerEdge Servers	DVD+/-RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1	
13195 429-ABIB	13195 429-ABIB	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1	
13195 429-ABIC	13195 429-ABIC	PowerEdge Servers	DVD+/-RW, SATA, Internal, 9.5mm, CusKit	\$51	Each	20%	\$41	Other	DC1	
13195 450-ACGM	13195 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125W, 15A,3M,5-15/C13	\$25	Each	20%	\$20	Other	DC1	
13195 450-ACGZ	13195 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
13195 450-ACHI	13195 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
13195 450-ACSI	13195 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13195 450-ADTB	13195 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazl, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
13195 450-AEKP	13195 450-AEKP	PowerEdge Servers	Kit - Hot-plug Power Supply, 550W	\$350	Each	20%	\$280	Other	DC1	
13195 450-AFCP	13195 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 9.8Feet,3m,Power Cord, Argentina,CusKit	\$14	Each	20%	\$11	Other	DC1	
13195 450-AFJN	13195 450-AFJN	PowerEdge Servers	Single Hot Plug Power Supply 350W, Cust Kit	\$250	Each	20%	\$200	Other	DC1	
13195 461-AAEN	13195 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
13195 470-AATX	13195 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
13195 470-AAUB	13195 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1	
13195 470-AAUD	13195 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
13195 470-AAVG	13195 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$195	Each	20%	\$108	Other	DC1	
13195 470-AAVH	13195 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13195 470-AAVJ	13195 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13195 540-BBDS	13195 540-BBDS	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1	
13195 540-BBDV	13195 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
13195 540-BBGR	13195 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1	
13195 540-BBGW	13195 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1	
13195 540-BBGX	13195 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13195 540-BBGY	13195 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1	
13195 540-BBGZ	13195 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1	
13195 540-BBHB	13195 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13195 540-BBIV	13195 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
13195 540-BBML	13195 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
13195 540-BBRG	13195 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
13195 540-BBRK	13195 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
13195 540-BBUN	13195 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1	
13195 540-BBUO	13195 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
13195 540-BBVL	13195 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
13195 540-BBJM	13195 540-BBJM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
13195 623-BBBV	13195 623-BBBV	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device CUS	\$1,353	Each	20%	\$1,083	Other	DC1	
13195 623-BBBZ	13195 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services,USER,CUS	\$1,753	Each	20%	\$1,403	Other	DC1	
13195 770-BBIC	13195 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 2/4-Post Racks,CusKit	\$67	Each	20%	\$53	Other	DC1	
13195 770-BBIE	13195 770-BBIE	PowerEdge Servers	1U Cable Management Arm CusKit	\$58	Each	20%	\$47	Other	DC1	
13195 770-BCYU	13195 770-BCYU	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CusKit	\$83	Each	20%	\$66	Other	DC1	
13244 210-ARGO	13244 210-ARGO	PowerEdge Servers	OEM PowerEdge R340 XL	\$515	Each	20%	\$412	Other	DC1	
13244 325-BCHJ	13244 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezal, CK	\$53	Each	20%	\$42	Other	DC1	
13244 338-BQJR	13244 338-BQJR	PowerEdge Servers	Intel Xeon E-2124 3.3GHz, 8M cache, 4C/4T, turbo (71W), CK	\$400	Each	20%	\$320	Other	DC1	
13244 338-BUIS	13244 338-BUIS	PowerEdge Servers	Intel Xeon E-2288G 3.7GHz, 16M cache, 8C/16T, turbo (95W), CK	\$1,080	Each	20%	\$864	Other	DC1	
13244 338-BUIT	13244 338-BUIT	PowerEdge Servers	Intel Xeon E-2236 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%	\$455	Other	DC1	
13244 338-BUIV	13244 338-BUIV	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%	\$579	Other	DC1	
13244 338-BUJM	13244 338-BUJM	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%	\$437	Other	DC1	
13244 338-BUJS	13244 338-BUJS	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, 10 turbo (58W), CK	\$133	Each	20%	\$107	Other	DC1	
13244 384-BBYZ	13244 384-BBYZ	PowerEdge Servers	PCIe Riser with Fan with up to 1 FH/HL, x8 PCIe + 1 LP, x4 PCIe Gen3 Slots, CustKit	\$60	Each	20%	\$48	Other	DC1	
13244 385-BBKJ	13244 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
13244 385-BBKK	13244 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
13244 385-BBKL	13244 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
13244 385-BBKW	13244 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
13244 385-BBLB	13244 385-BBLB	PowerEdge Servers	IDRAC9 Express,DIGITAL,CUSTOMER KIT,PE200-500 series	\$249	Each	20%	\$199	Other	DC1	
13244 385-BBLF	13244 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1	
13244 385-BBLH	13244 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
13244 389-DQGQ	13244 389-DQGQ	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1	
13244 400-ASDQ	13244 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
13244 400-ATII	13244 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
13244 400-ATIJ	13244 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
13244 400-ATIL	13244 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	DC1	
13244 400-ATIN	13244 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
13244 400-ATIO	13244 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
13244 400-ATIQ	13244 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
13244 400-ATIR	13244 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
13244 400-ATJG	13244 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
13244 400-ATJJ	13244 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
13244 400-ATIL	13244 400-ATIL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
13244 400-ATJM	13244 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
13244 400-ATJO	13244 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140, CK	\$771	Each	20%	\$617	Other	DC1	
13244 400-ATJP	13244 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
13244 400-ATJR	13244 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
13244 400-ATJS	13244 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
13244 400-ATJX	13244 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
13244 400-ATJZ	13244 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
13244 400-ATKJ	13244 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
13244 400-ATKL	13244 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
13244 400-ATKN	13244 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
13244 400-ATKP	13244 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
13244 400-ATKR	13244 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
13244 400-ATKT	13244 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1	
13244 400-ATKV	13244 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
13244 400-ATKX	13244 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
13244 400-AUNQ	13244 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$565	Each	20%	\$448	Other	DC1	
13244 400-AVHE	13244 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13244 400-AXLH	13244 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561		Each	20%	\$2,049	Other	DC1
13244 400-BDPC	13244 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951		Each	20%	\$761	Other	DC1
13244 400-BDPO	13244 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633		Each	20%	\$506	Other	DC1
13244 400-BDPS	13244 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733		Each	20%	\$2,987	Other	DC1
13244 400-BDOI	13244 400-BDOI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727		Each	20%	\$2,982	Other	DC1
13244 400-BDOS	13244 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587		Each	20%	\$1,270	Other	DC1
13244 400-BDOU	13244 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944		Each	20%	\$756	Other	DC1
13244 400-BDUC	13244 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585		Each	20%	\$1,268	Other	DC1
13244 400-BDUD	13244 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539		Each	20%	\$431	Other	DC1
13244 400-BDUK	13244 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544		Each	20%	\$435	Other	DC1
13244 400-BDUO	13244 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602		Each	20%	\$2,082	Other	DC1
13244 400-BDUX	13244 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579		Each	20%	\$1,263	Other	DC1
13244 400-BDWW	13244 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850		Each	20%	\$680	Other	DC1
13244 400-BDWE	13244 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610 CK	\$844		Each	20%	\$675	Other	DC1
13244 400-BFOL	13244 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922		Each	20%	\$6,337	Other	DC1
13244 400-BFFP	13244 400-BFFP	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916		Each	20%	\$6,333	Other	DC1
13244 400-BFQL	13244 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925		Each	20%	\$2,340	Other	DC1
13244 400-BFQT	13244 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218		Each	20%	\$4,174	Other	DC1
13244 400-BFQW	13244 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406		Each	20%	\$1,125	Other	DC1
13244 400-BFSG	13244 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932		Each	20%	\$2,345	Other	DC1
13244 400-BFSQ	13244 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224		Each	20%	\$4,179	Other	DC1
13244 400-BFST	13244 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415		Each	20%	\$1,132	Other	DC1
13244 400-BFYB	13244 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147		Each	20%	\$918	Other	DC1
13244 400-BFYX	13244 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887		Each	20%	\$1,509	Other	DC1
13244 400-BFZC	13244 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878		Each	20%	\$1,503	Other	DC1
13244 400-BFZL	13244 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156		Each	20%	\$924	Other	DC1
13244 400-BGBD	13244 400-BGBD	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive 1 DWPD 7008 TBW, CUS	\$3,488		Each	20%	\$2,790	Other	DC1
13244 400-BGBX	13244 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive 1	\$1,256		Each	20%	\$1,005	Other	DC1
13244 400-BHZZ	13244 400-BHZZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239		Each	20%	\$991	Other	DC1
13244 400-BHIL	13244 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233		Each	20%	\$987	Other	DC1
13244 400-BHKH	13244 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353		Each	20%	\$1,882	Other	DC1
13244 400-BHKM	13244 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359		Each	20%	\$1,887	Other	DC1
13244 400-BLBZ	13244 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158		Each	20%	\$926	Other	DC1
13244 400-BLFB	13244 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785		Each	20%	\$628	Other	DC1
13244 400-BLKW	13244 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812		Each	20%	\$650	Other	DC1
13244 400-BLLB	13244 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965		Each	20%	\$772	Other	DC1
13244 401-ABHQ	13244 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166		Each	20%	\$933	Other	DC1
13244 401-ABHS	13244 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178		Each	20%	\$942	Other	DC1
13244 401-ABHX	13244 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949		Each	20%	\$1,559	Other	DC1
13244 401-ABHY	13244 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690		Each	20%	\$1,352	Other	DC1
13244 403-BCHD	13244 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156		Each	20%	\$125	Other	DC1
13244 403-BCHE	13244 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157		Each	20%	\$126	Other	DC1
13244 405-AADZ	13244 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$295		Each	20%	\$228	Other	DC1
13244 405-AAMV	13244 405-AAMV	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$332		Each	20%	\$266	Other	DC1
13244 405-AAMY	13244 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter CK	\$781		Each	20%	\$609	Other	DC1
13244 405-AANM	13244 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319		Each	20%	\$255	Other	DC1
13244 406-BBGR	13244 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806		Each	20%	\$1,445	Other	DC1
13244 406-BBHB	13244 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806		Each	20%	\$1,445	Other	DC1
13244 407-BCBN	13244 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239		Each	20%	\$191	Other	DC1
13244 412-AAQR	13244 412-AAQR	PowerEdge Servers	Heatsink for 95W CPU for R240/R340, CusKit	\$31		Each	20%	\$25	Other	DC1
13244 412-AAQS	13244 412-AAQS	PowerEdge Servers	Standard Heat Sink for R240/R340, CusKit	\$24		Each	20%	\$19	Other	DC1
13244 429-AAOX	13244 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL,CusKit	\$61		Each	20%	\$49	Other	DC1
13244 429-ABHX	13244 429-ABHX	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51		Each	20%	\$41	Other	DC1
13244 429-ABHY	13244 429-ABHY	PowerEdge Servers	OpenManage DVD Kit, Poweredge R340, CusKit	\$11		Each	20%	\$9	Other	DC1
13244 429-ABHZ	13244 429-ABHZ	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, CusKit	\$51		Each	20%	\$41	Other	DC1
13244 429-ABIB	13244 429-ABIB	PowerEdge Servers	DVD ROM, SATA, Internal, 9.5mm, CusKit	\$51		Each	20%	\$41	Other	DC1
13244 429-ABIC	13244 429-ABIC	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, CusKit	\$51		Each	20%	\$41	Other	DC1
13244 450-ACGM	13244 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A,3M,5-15/C13	\$25		Each	20%	\$20	Other	DC1
13244 450-ACGZ	13244 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18		Each	20%	\$15	Other	DC1
13244 450-ACHH	13244 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12		Each	20%	\$10	Other	DC1
13244 450-ACSI	13244 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11		Each	20%	\$9	Other	DC1
13244 450-ADTB	13244 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20		Each	20%	\$16	Other	DC1
13244 450-AEKP	13244 450-AEKP	PowerEdge Servers	Kit - Hot-plug Power Supply, 550W	\$350		Each	20%	\$280	Other	DC1
13244 450-AFCP	13244 450-AFCP	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP,9.8Feet,3m,Power Cord, Argentina,CusKit	\$14		Each	20%	\$11	Other	DC1
13244 450-AFJN	13244 450-AFJN	PowerEdge Servers	Single Hot Plug Power Supply 350W, Cust Kit	\$250		Each	20%	\$200	Other	DC1
13244 461-AAEN	13244 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25		Each	20%	\$20	Other	DC1
13244 470-AATX	13244 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11		Each	20%	\$9	Other	DC1
13244 470-AAUB	13244 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13		Each	20%	\$11	Other	DC1
13244 470-AAUD	13244 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11		Each	20%	\$9	Other	DC1
13244 470-AAVG	13244 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135		Each	20%	\$108	Other	DC1
13244 470-AAVH	13244 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75		Each	20%	\$60	Other	DC1
13244 470-AAVJ	13244 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
13244 540-BBDS	13244 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height,CusKit	\$492		Each	20%	\$393	Other	DC1
13244 540-BBDV	13244 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492		Each	20%	\$393	Other	DC1
13244 540-BBGR	13244 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239		Each	20%	\$191	Other	DC1
13244 540-BBGW	13244 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153		Each	20%	\$122	Other	DC1
13244 540-BBGX	13244 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231		Each	20%	\$185	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			use drop-down		
13244 540-BBGY	13244 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153		Each	20%	\$122	Other	DC1
13244 540-BBGZ	13244 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter Full Height, CusKit	\$239		Each	20%	\$191	Other	DC1
13244 540-BBHB	13244 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	DC1
13244 540-BBIV	13244 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694		Each	20%	\$555	Other	DC1
13244 540-BBML	13244 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694		Each	20%	\$555	Other	DC1
13244 540-BBRG	13244 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851		Each	20%	\$680	Other	DC1
13244 540-BBRK	13244 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851		Each	20%	\$680	Other	DC1
13244 540-BBUN	13244 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642		Each	20%	\$513	Other	DC1
13244 540-BBUO	13244 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714		Each	20%	\$571	Other	DC1
13244 540-BBVL	13244 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642		Each	20%	\$513	Other	DC1
13244 540-BBVM	13244 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Customer Install	\$714		Each	20%	\$571	Other	DC1
13244 623-BBBV	13244 623-BBBV	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, Device CUS	\$1,353		Each	20%	\$1,083	Other	DC1
13244 623-BBBZ	13244 623-BBBZ	PowerEdge Servers	5-pack of Windows Server 2016 Remote Desktop Services, USER, CUS	\$1,753		Each	20%	\$1,403	Other	DC1
13244 623-BBCT	13244 623-BBCT	PowerEdge Servers	1-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$59		Each	20%	\$47	Other	DC1
13244 623-BBCU	13244 623-BBCU	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, User, CK	\$1,155		Each	20%	\$924	Other	DC1
13244 623-BBCV	13244 623-BBCV	PowerEdge Servers	1-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$49		Each	20%	\$39	Other	DC1
13244 623-BBCW	13244 623-BBCW	PowerEdge Servers	10-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$440		Each	20%	\$352	Other	DC1
13244 623-BBCX	13244 623-BBCX	PowerEdge Servers	50-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$2,200		Each	20%	\$1,760	Other	DC1
13244 623-BBCY	13244 623-BBCY	PowerEdge Servers	10-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$580		Each	20%	\$464	Other	DC1
13244 623-BBCZ	13244 623-BBCZ	PowerEdge Servers	50-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$2,900		Each	20%	\$2,320	Other	DC1
13244 623-BBDB	13244 623-BBDB	PowerEdge Servers	5-pack of Windows Server 2019/2016 User CALs (STD or DC) Cus Kit	\$290		Each	20%	\$232	Other	DC1
13244 623-BBDC	13244 623-BBDC	PowerEdge Servers	5-pack of Windows Server 2019 Remote Desktop Serv, Device, CK	\$890		Each	20%	\$712	Other	DC1
13244 623-BBDD	13244 623-BBDD	PowerEdge Servers	5-pack of Windows Server 2019/2016 Device CALs (STD or DC) Cus Kit	\$220		Each	20%	\$176	Other	DC1
13244 770-BBIC	13244 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 24-Post Racks, CusKit	\$67		Each	20%	\$53	Other	DC1
13244 770-BBIE	13244 770-BBIE	PowerEdge Servers	1U Cable Management Arm CusKit	\$83		Each	20%	\$66	Other	DC1
13244 770-BCVU	13244 770-BCVU	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CusKit	\$92		Each	20%	\$74	Other	DC1
12448 210-ANKU	12448 210-ANKU	PowerEdge Servers	OEM PowerEdge R440 Server	\$92		Each	20%	\$74	Other	DC1
12448 338-BLNB	12448 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551		Each	20%	\$2,841	Other	DC1
12448 338-BLNE	12448 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787		Each	20%	\$3,029	Other	DC1
12448 338-BLNG	12448 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220		Each	20%	\$3,376	Other	DC1
12448 338-BLNH	12448 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424		Each	20%	\$3,539	Other	DC1
12448 338-BLNJ	12448 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222		Each	20%	\$4,178	Other	DC1
12448 338-BLNL	12448 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887		Each	20%	\$3,909	Other	DC1
12448 338-BLNR	12448 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304		Each	20%	\$5,843	Other	DC1
12448 338-BLQT	12448 338-BLQT	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613		Each	20%	\$491	Other	DC1
12448 338-BLTR	12448 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835		Each	20%	\$668	Other	DC1
12448 338-BLTT	12448 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002		Each	20%	\$802	Other	DC1
12448 338-BLTU	12448 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947		Each	20%	\$757	Other	DC1
12448 338-BLTV	12448 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391		Each	20%	\$1,113	Other	DC1
12448 338-BLTV	12448 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002		Each	20%	\$1,602	Other	DC1
12448 338-BLTX	12448 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
12448 338-BLTZ	12448 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547		Each	20%	\$2,037	Other	DC1
12448 338-BLUB	12448 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109		Each	20%	\$2,487	Other	DC1
12448 338-BRVK	12448 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140		Each	20%	\$4,912	Other	DC1
12448 338-BRVL	12448 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786		Each	20%	\$3,029	Other	DC1
12448 338-BRVS	12448 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546		Each	20%	\$2,037	Other	DC1
12448 338-BSDG	12448 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002		Each	20%	\$802	Other	DC1
12448 338-BSDJ	12448 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
12448 338-BSDK	12448 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042		Each	20%	\$2,434	Other	DC1
12448 338-BSDM	12448 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109		Each	20%	\$2,487	Other	DC1
12448 338-BSDN	12448 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586		Each	20%	\$1,269	Other	DC1
12448 338-BSDO	12448 338-BSDO	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444		Each	20%	\$355	Other	DC1
12448 338-BSDR	12448 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391		Each	20%	\$1,113	Other	DC1
12448 338-BSDU	12448 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002		Each	20%	\$1,602	Other	DC1
12448 338-BSGK	12448 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
12448 338-BSGZ	12448 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055		Each	20%	\$4,044	Other	DC1
12448 338-BSHC	12448 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304		Each	20%	\$5,843	Other	DC1
12448 338-BSHE	12448 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886		Each	20%	\$3,909	Other	DC1
12448 338-BSVU	12448 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835		Each	20%	\$668	Other	DC1
12448 338-BT5X	12448 338-BT5X	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424		Each	20%	\$3,539	Other	DC1
12448 338-BT5Y	12448 338-BT5Y	PowerEdge Servers	Intel Xeon Gold 6222 1.9G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,167		Each	20%	\$2,568	Other	DC1
12448 338-BT5Z	12448 338-BT5Z	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222		Each	20%	\$4,178	Other	DC1
12448 338-BTTE	12448 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551		Each	20%	\$2,841	Other	DC1
12448 338-BTWV	12448 338-BTWV	PowerEdge Servers	Intel Xeon Gold 6282V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800		Each	20%	\$4,640	Other	DC1
12448 338-BVJY	12448 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613		Each	20%	\$490	Other	DC1
12448 338-BVJZ	12448 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586		Each	20%	\$1,269	Other	DC1
12448 338-BVKC	12448 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391		Each	20%	\$1,113	Other	DC1
12448 338-BVKE	12448 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002		Each	20%	\$802	Other	DC1
12448 338-BVKK	12448 338-BVKK	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546		Each	20%	\$2,037	Other	DC1
12448 345-BBBR	12448 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661		Each	20%	\$7,729	Other	DC1
12448 345-BBCL	12448 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654		Each	20%	\$7,723	Other	DC1
12448 345-BBEE	12448 345-BBEE	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390		Each	20%	\$1,112	Other	DC1
12448 345-BBFB	12448 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870		Each	20%	\$696	Other	DC1
12448 345-BBFC	12448 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393		Each	20%	\$1,114	Other	DC1
12448 345-BBFD	12448 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876		Each	20%	\$701	Other	DC1
12448 385-BBKJ	12448 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66		Each	20%	\$53	Other	DC1
12448 385-BBKK	12448 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114		Each	20%	\$91	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			ALJP Category (REQUIRED) use drop-down		
12448 385-BBKL	12448 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12448 385-BBKW	12448 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1	
12448 385-BBLF	12448 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1	
12448 385-BBLH	12448 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12448 389-DQGO	12448 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1	
12448 400-ASDQ	12448 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12448 400-AXLH	12448 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
12448 400-AYVR	12448 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%	\$516	Other	DC1	
12448 400-AYVH	12448 400-AYVH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1	
12448 400-AYWV	12448 400-AYWV	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%	\$777	Other	DC1	
12448 400-AYWZ	12448 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1	
12448 400-AYXE	12448 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%	\$507	Other	DC1	
12448 400-AYXH	12448 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1	
12448 400-AZIL	12448 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1	
12448 400-BBOZ	12448 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1	
12448 400-BBPN	12448 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1	
12448 400-BBPZ	12448 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1	
12448 400-BBQE	12448 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
12448 400-BBOP	12448 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	
12448 400-BBOZ	12448 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
12448 400-BBRH	12448 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1	
12448 400-BCLR	12448 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
12448 400-BCLW	12448 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1	
12448 400-BCMG	12448 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1	
12448 400-BCMP	12448 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
12448 400-BCMS	12448 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
12448 400-BCNJ	12448 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12448 400-BCNN	12448 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
12448 400-BCOD	12448 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
12448 400-BDGY	12448 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12448 400-BDHR	12448 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
12448 400-BDIB	12448 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
12448 400-BDIE	12448 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
12448 400-BDIL	12448 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
12448 400-BDIZ	12448 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12448 400-BDPC	12448 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12448 400-BDPP	12448 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12448 400-BDPO	12448 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12448 400-BDPS	12448 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12448 400-BDOI	12448 400-BDOI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
12448 400-BDOJ	12448 400-BDOJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12448 400-BDOS	12448 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12448 400-BDOU	12448 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
12448 400-BDJC	12448 400-BDJC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12448 400-BDUJ	12448 400-BDUJ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%	\$431	Other	DC1	
12448 400-BDUK	12448 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12448 400-BDUO	12448 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
12448 400-BDUX	12448 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
12448 400-BDVG	12448 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12448 400-BDWW	12448 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12448 400-BDWE	12448 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$844	Each	20%	\$675	Other	DC1	
12448 400-BEDO	12448 400-BEDO	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
12448 400-BEDX	12448 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
12448 400-BEEB	12448 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
12448 400-BEEG	12448 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
12448 400-BEEL	12448 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
12448 400-BEEN	12448 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
12448 400-BEJD	12448 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
12448 400-BEKN	12448 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS KIT	\$1,780	Each	20%	\$1,424	Other	DC1	
12448 400-BENN	12448 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot-Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12448 400-BENU	12448 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
12448 400-BEPH	12448 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V-3	\$9,424	Each	20%	\$7,539	Other	DC1	
12448 400-BEPO	12448 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1	
12448 400-BEOG	12448 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V-3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12448 400-BERF	12448 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V-3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12448 400-BERK	12448 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12448 400-BFCI	12448 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
12448 400-BFEK	12448 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12448 400-BFEP	12448 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12448 400-BFOL	12448 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
12448 400-BFPF	12448 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
12448 400-BFQL	12448 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1	
12448 400-BFOT	12448 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12448 400-BFQW	12448 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
12448 400-BFSG	12448 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12448 400-BFSQ	12448 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12448 400-BFST	12448 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
12448 400-BFYB	12448 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918		Other	DC1	
12448 400-BFYX	12448 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509		Other	DC1	
12448 400-BFZC	12448 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503		Other	DC1	
12448 400-BFZL	12448 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924		Other	DC1	
12448 400-BGBQ	12448 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790		Other	DC1	
12448 400-BGBX	12448 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,1	\$1,256	Each	20%	\$1,005		Other	DC1	
12448 400-BGJW	12448 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357		Other	DC1	
12448 400-BGKB	12448 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732		Other	DC1	
12448 400-BHFM	12448 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433		Other	DC1	
12448 400-BHJZ	12448 400-BHJZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991		Other	DC1	
12448 400-BHIL	12448 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987		Other	DC1	
12448 400-BHUF	12448 400-BHUF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127		Other	DC1	
12448 400-BHKH	12448 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882		Other	DC1	
12448 400-BHKM	12448 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887		Other	DC1	
12448 400-BJLE	12448 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963		Other	DC1	
12448 400-BKEY	12448 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429		Other	DC1	
12448 400-BKFC	12448 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289		Other	DC1	
12448 400-BKFK	12448 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138		Other	DC1	
12448 400-BKFL	12448 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595		Other	DC1	
12448 400-BKFR	12448 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020		Other	DC1	
12448 400-BKGZ	12448 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054		Other	DC1	
12448 400-BKZC	12448 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244		Other	DC1	
12448 400-BLBZ	12448 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926		Other	DC1	
12448 400-BLFB	12448 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628		Other	DC1	
12448 400-BLKW	12448 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650		Other	DC1	
12448 400-BLLB	12448 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772		Other	DC1	
12448 401-ABHX	12448 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NL SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559		Other	DC1	
12448 401-ABHY	12448 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352		Other	DC1	
12448 403-BBLR	12448 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811		Other	DC1	
12448 403-BBLS	12448 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204		Other	DC1	
12448 403-BBLZ	12448 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204		Other	DC1	
12448 403-BBMF	12448 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811		Other	DC1	
12448 403-BBMH	12448 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274		Other	DC1	
12448 403-BBMT	12448 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906		Other	DC1	
12448 403-BBMU	12448 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906		Other	DC1	
12448 403-BBMV	12448 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274		Other	DC1	
12448 403-BCCE	12448 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077		Other	DC1	
12448 403-BCHD	12448 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125		Other	DC1	
12448 403-BCHE	12448 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126		Other	DC1	
12448 403-BCLH	12448 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655		Other	DC1	
12448 403-BCLI	12448 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404		Other	DC1	
12448 405-AADZ	12448 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228		Other	DC1	
12448 405-AAES	12448 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$293	Each	20%	\$227		Other	DC1	
12448 405-AAVU	12448 405-AAVU	PowerEdge Servers	PERC H130 RAID Controller Adapter, CK	\$332	Each	20%	\$266		Other	DC1	
12448 405-AAWX	12448 405-AAWX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,090	Each	20%	\$872		Other	DC1	
12448 405-AAZY	12448 405-AAZY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%	\$609		Other	DC1	
12448 405-AAZM	12448 405-AAZM	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892		Other	DC1	
12448 405-AAZN	12448 405-AAZN	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319	Each	20%	\$255		Other	DC1	
12448 405-AAAN	12448 405-AAAN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891		Other	DC1	
12448 406-BBEK	12448 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277		Other	DC1	
12448 406-BBEL	12448 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,601	Each	20%	\$1,281		Other	DC1	
12448 406-BBEV	12448 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929		Other	DC1	
12448 406-BBGR	12448 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445		Other	DC1	
12448 406-BBGX	12448 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041		Other	DC1	
12448 406-BBHB	12448 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445		Other	DC1	
12448 406-BBHC	12448 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,166	Each	20%	\$933		Other	DC1	
12448 406-BBHD	12448 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041		Other	DC1	
12448 406-BBLC	12448 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514		Other	DC1	
12448 406-BBLF	12448 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514		Other	DC1	
12448 407-BBOP	12448 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880		Other	DC1	
12448 407-BBOS	12448 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T, Customer Kit	\$134	Each	20%	\$107		Other	DC1	
12448 407-BBOU	12448 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480		Other	DC1	
12448 407-BBOZ	12448 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012		Other	DC1	
12448 407-BBOD	12448 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154		Other	DC1	
12448 407-BBVJ	12448 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246		Other	DC1	
12448 407-BBWK	12448 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100		Other	DC1	
12448 407-BBZM	12448 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664		Other	DC1	
12448 407-BBZS	12448 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000		Other	DC1	
12448 407-BBZU	12448 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136		Other	DC1	
12448 407-BBZV	12448 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055		Other	DC1	
12448 407-BCBF	12448 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000		Other	DC1	
12448 407-BCBK	12448 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000		Other	DC1	
12448 407-BCEX	12448 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264		Other	DC1	
12448 407-BCHI	12448 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656		Other	DC1	
12448 429-AAOX	12448 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49		Other	DC1	
12448 429-AAQJ	12448 429-AAQJ	PowerEdge Servers	8X DVD+-RW 7920 Rack (Kit)	\$50	Each	20%	\$40		Other	DC1	
12448 429-AAQK	12448 429-AAQK	PowerEdge Servers	Slimline 8X DVD-ROM 7920 Rack (Kit)	\$50	Each	20%	\$40		Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12448 429-AARZ	12448 429-AARZ	PowerEdge Servers	DVD +/-RW,SATA,Internal,9.5mm, Customer Install	\$50	Each	20%		\$40	Other	DC1	
12448 450-ACGM	12448 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,15A,3M,5-15/C13	\$25	Each	20%		\$20	Other	DC1	
12448 450-ACGZ	12448 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%		\$15	Other	DC1	
12448 450-ACHI	12448 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%		\$10	Other	DC1	
12448 450-ACSI	12448 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%		\$8	Other	DC1	
12448 450-ADIR	12448 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%		\$16	Other	DC1	
12448 461-AAEN	12448 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
12448 461-AAEQ	12448 461-AAEQ	PowerEdge Servers	Trusted Platform Module 2.0 for China, CK	\$20	Each	20%		\$16	Other	DC1	
12448 470-AATX	12448 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%		\$9	Other	DC1	
12448 470-AAUB	12448 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.8m) Power Cord, Argentina,CusKit	\$13	Each	20%		\$11	Other	DC1	
12448 470-AAUD	12448 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.8m) Power Cord, Argentina,CusKit	\$11	Each	20%		\$9	Other	DC1	
12448 470-AAVG	12448 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
12448 470-AAVH	12448 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
12448 470-AAVJ	12448 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
12448 470-AAVO	12448 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+, Passive Copper Breakout	\$400	Each	20%		\$320	Other	DC1	
12448 470-AAXG	12448 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%		\$360	Other	DC1	
12448 470-AAXH	12448 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%		\$440	Other	DC1	
12448 470-ABBH	12448 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%		\$185	Other	DC1	
12448 470-ABBK	12448 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%		\$238	Other	DC1	
12448 470-ABBM	12448 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%		\$134	Other	DC1	
12448 470-ABPR	12448 470-ABPR	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%		\$306	Other	DC1	
12448 470-ABQB	12448 470-ABQB	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%		\$459	Other	DC1	
12448 470-ABQF	12448 470-ABQF	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%		\$358	Other	DC1	
12448 540-BBDR	12448 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729	Each	20%		\$583	Other	DC1	
12448 540-BBDS	12448 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%		\$393	Other	DC1	
12448 540-BBDV	12448 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%		\$393	Other	DC1	
12448 540-BBDW	12448 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%		\$583	Other	DC1	
12448 540-BBGR	12448 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%		\$191	Other	DC1	
12448 540-BBGW	12448 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%		\$122	Other	DC1	
12448 540-BBGX	12448 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
12448 540-BBGY	12448 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%		\$122	Other	DC1	
12448 540-BBGZ	12448 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%		\$191	Other	DC1	
12448 540-BBHB	12448 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%		\$185	Other	DC1	
12448 540-BBIV	12448 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%		\$555	Other	DC1	
12448 540-BBIV	12448 540-BBIV	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%		\$811	Other	DC1	
12448 540-BBML	12448 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$555	Other	DC1	
12448 540-BBOZ	12448 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 4 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%		\$774	Other	DC1	
12448 540-BBPC	12448 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%		\$374	Other	DC1	
12448 540-BBPN	12448 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 4 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%		\$774	Other	DC1	
12448 540-BBQD	12448 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%		\$3,530	Other	DC1	
12448 540-BBRG	12448 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%		\$680	Other	DC1	
12448 540-BBRH	12448 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
12448 540-BBRK	12448 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%		\$680	Other	DC1	
12448 540-BBRN	12448 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
12448 540-BBUN	12448 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%		\$513	Other	DC1	
12448 540-BBUO	12448 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%		\$571	Other	DC1	
12448 540-BBUP	12448 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%		\$641	Other	DC1	
12448 540-BBUU	12448 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%		\$1,989	Other	DC1	
12448 540-BBVB	12448 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%		\$1,055	Other	DC1	
12448 540-BBVL	12448 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%		\$513	Other	DC1	
12448 540-BBVM	12448 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%		\$571	Other	DC1	
12448 540-BBVN	12448 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
12448 540-BBVP	12448 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%		\$1,055	Other	DC1	
12448 540-BBVR	12448 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%		\$1,989	Other	DC1	
12448 540-BBCN	12448 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%		\$707	Other	DC1	
12448 540-BCDG	12448 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%		\$707	Other	DC1	
12448 540-BCDI	12448 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%		\$1,854	Other	DC1	
12448 540-BCDJ	12448 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%		\$1,854	Other	DC1	
12448 540-BCIW	12448 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,697	Each	20%		\$2,134	Other	DC1	
12448 540-BCJV	12448 540-BCJV	PowerEdge Servers	Broadcom 57416 Dual Port 25GbE SFP28 10M Mezz Card	\$665	Each	20%		\$532	Other	DC1	
12448 540-BCNI	12448 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$790	Each	20%		\$624	Other	DC1	
12448 540-BCNJ	12448 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%		\$624	Other	DC1	
12427 210-ANHF	12427 210-ANHF	PowerEdge Servers	OEM PowerEdge R540 Server	\$219	Each	20%		\$175	Other	DC1	
12427 210-ANSQ	12427 210-ANSQ	PowerEdge Servers	BASE,SV,R540, OEM, BCC	\$1,200	Each	20%		\$960	Other	DC1	
12427 210-ANSY	12427 210-ANSY	PowerEdge Servers	OEM PowerEdge R540 Server - DSS RESTRICTED	\$219	Each	20%		\$175	Other	DC1	
12427 338-BRVL	12427 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%		\$3,029	Other	DC1	
12427 338-BRVY	12427 338-BRVY	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%		\$2,037	Other	DC1	
12427 338-BSDG	12427 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%		\$802	Other	DC1	
12427 338-BSDJ	12427 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%		\$1,954	Other	DC1	
12427 338-BSDK	12427 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%		\$2,434	Other	DC1	
12427 338-BSDM	12427 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%		\$2,487	Other	DC1	
12427 338-BSDN	12427 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%		\$1,269	Other	DC1	
12427 338-BSDO	12427 338-BSDO	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%		\$355	Other	DC1	
12427 338-BSDR	12427 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%		\$1,113	Other	DC1	
12427 338-BSDU	12427 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%		\$1,602	Other	DC1	
12427 338-BSGK	12427 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%		\$1,954	Other	DC1	
12427 338-BSVU	12427 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%		\$668	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price	Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12427 338-BTSY	12427 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1	
12427 338-BTTE	12427 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12427 338-BVJY	12427 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1	
12427 338-BVKC	12427 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12427 338-BVKE	12427 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1	
12427 338-BVKV	12427 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	
12427 345-BBBR	12427 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR, 1	\$9,661	Each	20%	\$7,729	Other	DC1	
12427 345-BBFC	12427 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
12427 345-BBFD	12427 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
12427 389-DOGQ	12427 389-DOGQ	PowerEdge Servers	0EM BIS Regulator Label - D/AO, CusKit	\$9	Each	20%	\$7	Other	DC1	
12427 400-AXLH	12427 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
12427 400-AYVH	12427 400-AYVH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1	
12427 400-AYWZ	12427 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1	
12427 400-AYXH	12427 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1	
12427 400-AZIT	12427 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,186	Each	20%	\$2,549	Other	DC1	
12427 400-AZIU	12427 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1	
12427 400-BBOZ	12427 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1	
12427 400-BBPZ	12427 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1	
12427 400-BBOE	12427 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
12427 400-BBRH	12427 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1	
12427 400-BCLR	12427 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
12427 400-BCMG	12427 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1	
12427 400-BCNJ	12427 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12427 400-BCOD	12427 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
12427 400-BDIB	12427 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
12427 400-BDIE	12427 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,728	Each	20%	\$2,183	Other	DC1	
12427 400-BDIZ	12427 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12427 400-BDPC	12427 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12427 400-BDPP	12427 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12427 400-BDPS	12427 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12427 400-BDQJ	12427 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12427 400-BDUC	12427 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12427 400-BDUD	12427 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12427 400-BDVG	12427 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12427 400-BDVW	12427 400-BDVW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12427 400-BEKN	12427 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12427 400-BFOL	12427 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
12427 400-BFSG	12427 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12427 400-BFST	12427 400-BFST	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12427 400-BFVQ	12427 400-BFVQ	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
12427 400-BFWP	12427 400-BFWP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
12427 400-BFVQ	12427 400-BFVQ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$9,424	Each	20%	\$7,539	Other	DC1	
12427 400-BFYX	12427 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,867	Each	20%	\$1,509	Other	DC1	
12427 400-BFZL	12427 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
12427 400-BGBX	12427 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1	
12427 400-BGJW	12427 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12427 400-BHFM	12427 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12427 400-BHHZ	12427 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12427 400-BHJF	12427 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12427 400-BHKM	12427 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12427 400-BJLE	12427 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12427 400-BKZC	12427 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1	
12427 400-BLBZ	12427 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
12427 400-BLFB	12427 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1	
12427 400-BLKW	12427 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
12427 400-BLLB	12427 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
12427 401-ABHK	12427 401-ABHK	PowerEdge Servers	DVD ROM,SATA,Internal,9.5mm, Customer Install,R540	\$58	Each	20%	\$46	Other	DC1	
12427 401-ABHS	12427 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12427 401-ABHX	12427 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12427 401-ABHY	12427 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12427 403-BBLR	12427 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,265	Each	20%	\$1,811	Other	DC1	
12427 403-BBLS	12427 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
12427 403-BBLZ	12427 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12427 403-BBMF	12427 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
12427 403-BBMH	12427 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12427 403-BBMT	12427 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12427 403-BBMU	12427 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12427 403-BBMV	12427 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12427 403-BCCE	12427 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12427 403-BCHD	12427 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12427 403-BCHE	12427 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12427 403-BCLH	12427 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12427 403-BCLI	12427 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12427 405-AAZD	12427 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1	
12427 405-AAES	12427 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12427 405-AANM	12427 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
12427 406-BBEK	12427 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12427 406-BBEL	12427 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1
12427 406-BBEV	12427 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1
12427 406-BBGR	12427 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
12427 406-BBGX	12427 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1
12427 406-BBHB	12427 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1
12427 406-BBHC	12427 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1
12427 406-BBHD	12427 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1
12427 406-BBLC	12427 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
12427 406-BBLF	12427 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
12427 407-BBOP	12427 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12427 407-BBOS	12427 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12427 407-BBOU	12427 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12427 407-BBOZ	12427 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12427 407-BBOD	12427 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12427 407-BBVJ	12427 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12427 407-BBWK	12427 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12427 407-BBZM	12427 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12427 407-BBZS	12427 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12427 407-BBZU	12427 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12427 407-BBZV	12427 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12427 407-BCBF	12427 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12427 407-BCBK	12427 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12427 407-BCEX	12427 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12427 407-BCHI	12427 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12427 450-ACGM	12427 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
12427 450-ACGZ	12427 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1
12427 450-ACHH	12427 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1
12427 450-ACSI	12427 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$9	Other	DC1
12427 450-ADIR	12427 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
12427 450-AEBL	12427 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1
12427 450-AEBM	12427 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1
12427 450-AJRP	12427 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1
12427 454-BBBB	12427 454-BBBB	PowerEdge Servers	Heatsink for CPU2 in x12+2 HP Chassis, AMER Customer Kit	\$45	Each	20%	\$36	Other	DC1
12427 470-AATX	12427 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12427 470-AAUB	12427 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1
12427 470-AAUD	12427 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12427 470-AAVG	12427 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12427 470-AAVH	12427 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12427 470-AAVJ	12427 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12427 470-ACKI	12427 470-ACKI	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, Customer Install	\$58	Each	20%	\$46	Other	DC1
12427 470-ACKJ	12427 470-ACKJ	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, Cus Kit	\$52	Each	20%	\$41	Other	DC1
12427 540-BBDR	12427 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DAVSFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12427 540-BBDS	12427 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
12427 540-BBDV	12427 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
12427 540-BBDW	12427 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DAVSFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
12427 540-BBGR	12427 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1
12427 540-BBGW	12427 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1
12427 540-BBGX	12427 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12427 540-BBGY	12427 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
12427 540-BBGZ	12427 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
12427 540-BBHB	12427 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12427 540-BBIW	12427 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12427 540-BBOZ	12427 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12427 540-BBPC	12427 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
12427 540-BBPN	12427 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
12427 540-BBRG	12427 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
12427 540-BBRK	12427 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12427 540-BBRU	12427 540-BBRU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12427 540-BBVR	12427 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
12427 540-BC0N	12427 540-BC0N	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
12427 540-BC0D	12427 540-BC0D	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
12427 540-BC0H	12427 540-BC0H	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
12427 540-BC0F	12427 540-BC0F	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
12427 540-BC0H	12427 540-BC0H	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
12427 540-BC1V	12427 540-BC1V	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
12427 540-BC1W	12427 540-BC1W	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
12427 540-BC1X	12427 540-BC1X	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%	\$532	Other	DC1
12427 540-BC1Y	12427 540-BC1Y	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
12427 540-BC1Z	12427 540-BC1Z	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
12427 623-BBCS	12427 623-BBCS	PowerEdge Servers	OpenManage DVD Kit, Poweredge R540, CUS	\$9	Each	20%	\$7	Other	DC1
12427 770-BBIO	12427 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 24-Post Racks, CusKit	\$70	Each	20%	\$56	Other	DC1
12427 770-BBIP	12427 770-BBIP	PowerEdge Servers	2U Cable Management Arm, CusKit	\$68	Each	20%	\$55	Other	DC1
1390 325-BBHP	1390 325-BBHP	PowerEdge Servers	Bezel, 10/24 Drive Chassis, PowerEdge R630, CusKit	\$38	Each	20%	\$30	Other	DC1
1390 325-BCJR	1390 325-BCJR	PowerEdge Servers	Dell EMC Bezel for PE R630, 10/24HDD, CK	\$57	Each	20%	\$45	Other	DC1
1390 338-BJET	1390 338-BJET	PowerEdge Servers	Intel Xeon E5-2640 v4 2.4GHz, 25M Cache, 8.0GT/s QPI, Turbo, HT, 10C/20T (90W) Max	\$1,878	Each	20%	\$1,503	Other	DC1
1390 338-BJEU	1390 338-BJEU	PowerEdge Servers	Intel Xeon E5-2620 v4 2.1GHz, 20M Cache, 8.0GT/s QPI, Turbo, HT, 8C/16T (85W) Max	\$834	Each	20%	\$667	Other	DC1
1390 338-BJEV	1390 338-BJEV	PowerEdge Servers	Intel Xeon E5-2680 v4 2.4GHz, 35M Cache, 9.60GT/s QPI, Turbo, HT, 14C/28T (120W)	\$3,487	Each	20%	\$2,790	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
1390_338-BJFD	1390_338-BJFD	PowerEdge Servers	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.60GT/s QPI,Turbo,HT,18C/36T (120W)	\$4,843	Each	20%	\$3,874	Other	DC1
1390_338-BJFH	1390_338-BJFH	PowerEdge Servers	Intel Xeon E5-2630 v4 2.2GHz 25M Cache 8.0 GT/s QPI Turbo HT 10C/20T (85W) Max	\$1,332	Each	20%	\$1,065	Other	DC1
1390_338-BJFI	1390_338-BJFI	PowerEdge Servers	Intel Xeon E5-2683 v4 2.1GHz,40M Cache,9.60GT/s QPI,Turbo,HT,16C/32T (120W)	\$3,687	Each	20%	\$2,950	Other	DC1
1390_343-BBDL	1390_343-BBDL	PowerEdge Servers	Electronic System Documentation and OpenManage DVD Kit, PowerEdge R630,CusKit	\$4	Each	20%	\$3	Other	DC1
1390_385-BBHP	1390_385-BBHP	PowerEdge Servers	iDRAC8 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$489	Each	20%	\$391	Other	DC1
1390_385-BBJY	1390_385-BBJY	PowerEdge Servers	64GB SD Card For iSDSM, CusKit	\$130	Each	20%	\$104	Other	DC1
1390_385-BBKB	1390_385-BBKB	PowerEdge Servers	32GB SD Card For iSDSM, CusKit	\$107	Each	20%	\$86	Other	DC1
1390_385-BBLK	1390_385-BBLK	PowerEdge Servers	16GB SD Card For iSDSM, Cus Kit	\$50	Each	20%	\$40	Other	DC1
1390_400-ADTI	1390_400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1
1390_400-AEFD	1390_400-AEFD	PowerEdge Servers	1TB 7.2K RPM SATA 2.5in Hot-plug Hard Drive,13C,CusKit	\$681	Each	20%	\$553	Other	DC1
1390_400-AJFD	1390_400-AJFD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$701	Each	20%	\$561	Other	DC1
1390_400-AJPP	1390_400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$582	Each	20%	\$466	Other	DC1
1390_400-AJQP	1390_400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,016	Each	20%	\$812	Other	DC1
1390_400-AJRK	1390_400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$644	Each	20%	\$516	Other	DC1
1390_400-AJSB	1390_400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$739	Each	20%	\$591	Other	DC1
1390_400-AMUQ	1390_400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1
1390_400-APGL	1390_400-APGL	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$998	Each	20%	\$798	Other	DC1
1390_400-ASCR	1390_400-ASCR	PowerEdge Servers	200GB Solid State Drive uSATA Mix Use Slim MLC 6Gbps 1.8in Hot-plug Drive, Hawk-	\$584	Each	20%	\$468	Other	DC1
1390_400-AUOX	1390_400-AUOX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%	\$881	Other	DC1
1390_400-AVBO	1390_400-AVBO	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,FIPS140-	\$1,218	Each	20%	\$974	Other	DC1
1390_400-BBOH	1390_400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$1,769	Each	20%	\$1,415	Other	DC1
1390_400-BBOU	1390_400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%	\$1,409	Other	DC1
1390_400-BBOV	1390_400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%	\$2,218	Other	DC1
1390_400-BBPJ	1390_400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%	\$2,223	Other	DC1
1390_400-BBQE	1390_400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
1390_400-BBQW	1390_400-BBQW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
1390_400-BBRF	1390_400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%	\$4,224	Other	DC1
1390_400-BCLX	1390_400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1
1390_400-BCML	1390_400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1
1390_400-BCMO	1390_400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1
1390_400-BCMR	1390_400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1
1390_400-BCNF	1390_400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1
1390_400-BCNP	1390_400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
1390_400-BCNV	1390_400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%	\$2,380	Other	DC1
1390_400-BCNZ	1390_400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1
1390_400-BDIC	1390_400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%	\$1,425	Other	DC1
1390_400-BDIF	1390_400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1
1390_400-BDIW	1390_400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
1390_400-BDJU	1390_400-BDJU	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1
1390_400-BDJS	1390_400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1
1390_400-BDJU	1390_400-BDJU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1
1390_400-BOOZ	1390_400-BOOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1
1390_400-BOPM	1390_400-BOPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$950	Each	20%	\$770	Other	DC1
1390_400-BOPT	1390_400-BOPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$755	Other	DC1
1390_400-BDPZ	1390_400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1
1390_400-BDQE	1390_400-BDQE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1
1390_400-BDQG	1390_400-BDQG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1
1390_400-BDOT	1390_400-BDOT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1
1390_400-BDOX	1390_400-BDOX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1
1390_400-BDUE	1390_400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1
1390_400-BDUS	1390_400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
1390_400-BDUY	1390_400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1
1390_400-BDVI	1390_400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1
1390_400-BDVK	1390_400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$846	Each	20%	\$677	Other	DC1
1390_400-BDVL	1390_400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$1,578	Each	20%	\$1,262	Other	DC1
1390_400-BDVQ	1390_400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$538	Each	20%	\$431	Other	DC1
1390_400-BDVR	1390_400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1
1390_400-BEDP	1390_400-BEDP	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,482	Each	20%	\$4,386	Other	DC1
1390_400-BEDZ	1390_400-BEDZ	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,231	Each	20%	\$3,385	Other	DC1
1390_400-BEFC	1390_400-BEFC	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,600	Each	20%	\$2,080	Other	DC1
1390_400-BEEK	1390_400-BEEK	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,654	Each	20%	\$1,243	Other	DC1
1390_400-BEES	1390_400-BEES	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,496	Each	20%	\$8,396	Other	DC1
1390_400-BEEZ	1390_400-BEEZ	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,246	Each	20%	\$4,197	Other	DC1
1390_400-BENT	1390_400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%	\$1,892	Other	DC1
1390_400-BEPK	1390_400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$2,356	Each	20%	\$1,885	Other	DC1
1390_400-BEPZ	1390_400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$9,416	Each	20%	\$7,533	Other	DC1
1390_400-BEQH	1390_400-BEQH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR PM5-V	\$5,276	Each	20%	\$4,221	Other	DC1
1390_400-BEQU	1390_400-BEQU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%	\$7,540	Other	DC1
1390_400-BERC	1390_400-BERC	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Drive, CK	\$5,265	Each	20%	\$4,212	Other	DC1
1390_400-BERQ	1390_400-BERQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,837	Each	20%	\$3,069	Other	DC1
1390_400-BHHW	1390_400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1
1390_400-BHKI	1390_400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1
1390_403-BBJN	1390_403-BBJN	PowerEdge Servers	PowerEdge R630 PCIe SSD Enablement Kit for Chassis with up to 10, 2.5" Hard	\$561	Each	20%	\$449	Other	DC1
1390_403-BBLR	1390_403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
1390_403-BBLS	1390_403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
1390_403-BBLZ	1390_403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
1390_403-BBMF	1390_403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
1390 403-BBMH	1390 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
1390 403-BBMT	1390 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
1390 403-BBMU	1390 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
1390 403-BBMV	1390 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
1390 405-AAJW	1390 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard,CK	\$294	Each	20%	\$235	Other	DC1	
1390 406-BBKV	1390 406-BBKV	PowerEdge Servers	Broadcom 57404 25G SFP Dual Port PCIe Adapter, Customer Install	\$644	Each	20%	\$515	Other	DC1	
1390 406-BBLC	1390 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
1390 406-BBLF	1390 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1	
1390 406-BBLH	1390 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1	
1390 407-BBOZ	1390 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
1390 407-BBVJ	1390 407-BBVJ	PowerEdge Servers	SFP+, SR Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$245	Other	DC1	
1390 412-AAFB	1390 412-AAFB	PowerEdge Servers	Kit - 120W Heatsink for PowerEdge R630	\$21	Each	20%	\$17	Other	DC1	
1390 412-AAFC	1390 412-AAFC	PowerEdge Servers	Kit - 160W Heatsink for PowerEdge R630	\$24	Each	20%	\$19	Other	DC1	
1390 429-AAOX	1390 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
1390 429-AAQJ	1390 429-AAQJ	PowerEdge Servers	8X DVD+-RW 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1	
1390 429-AAQK	1390 429-AAQK	PowerEdge Servers	Slimline 8X DVD-ROM 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1	
1390 450-ADZC	1390 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1	
1390 450-AEBL	1390 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
1390 450-AEBM	1390 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1	
1390 540-BBDS	1390 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
1390 540-BBDV	1390 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
1390 540-BBGR	1390 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1	
1390 540-BBGZ	1390 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1	
1390 540-BBML	1390 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
1390 540-BBOR	1390 540-BBOR	PowerEdge Servers	Emulex OneConnect OCm14104B-U1-D 4-port 10GbE rNDC CNA, V2, Customer Install	\$1,266	Each	20%	\$1,013	Other	DC1	
1390 540-BBOZ	1390 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1	
1390 540-BBPC	1390 540-BBPC	PowerEdge Servers	Mellanox ConnectX-4 Single Port, EDR, VPI QSFP28 Low Profile Adapter, Customer	\$2,317	Each	20%	\$1,854	Other	DC1	
1390 540-BBPN	1390 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
1390 540-BBPD	1390 540-BBPD	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
1390 540-BBQD	1390 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%	\$3,530	Other	DC1	
1390 540-BBRG	1390 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
1390 540-BBRH	1390 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
1390 540-BBRJ	1390 540-BBRJ	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, rNDC, Customer Install	\$1,015	Each	20%	\$812	Other	DC1	
1390 540-BBRK	1390 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
1390 540-BBRN	1390 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
1390 565-BBED	1390 565-BBED	PowerEdge Servers	Trusted Platform Module 2.0, Cus Kit	\$23	Each	20%	\$18	Other	DC1	
1390 565-BBHI	1390 565-BBHI	PowerEdge Servers	Trusted Platform Module 2.0, Cus Kit, v2	\$30	Each	20%	\$24	Other	DC1	
1390 634-BCXY	1390 634-BCXY	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1	
1390 770-BBIC	1390 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 24-Post Racks, CusKit	\$67	Each	20%	\$53	Other	DC1	
1390 770-BBIE	1390 770-BBIE	PowerEdge Servers	1U Cable Management Arm, CusKit	\$58	Each	20%	\$47	Other	DC1	
1390 770-BBJS	1390 770-BBJS	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm	\$84	Each	20%	\$67	Other	DC1	
1390 770-BCIG	1390 770-BCIG	PowerEdge Servers	1U Combo Drop-In/Stub-In Rails, CK	\$99	Each	20%	\$79	Other	DC1	
1393 325-BBHP	1393 325-BBHP	PowerEdge Servers	Bezel, 10/24 Drive Chassis, PowerEdge R630, CusKit	\$38	Each	20%	\$30	Other	DC1	
1393 325-BCJR	1393 325-BCJR	PowerEdge Servers	Dell EMC Bezel for PE R630, 10/24HDD, CK	\$57	Each	20%	\$45	Other	DC1	
1393 338-BJET	1393 338-BJET	PowerEdge Servers	Intel Xeon E5-2640 v4 2.4GHz 25M Cache 8.0GT/s QPI, Turbo, HT, 10C/20T (90W) Max	\$1,878	Each	20%	\$1,503	Other	DC1	
1393 338-BJEU	1393 338-BJEU	PowerEdge Servers	Intel Xeon E5-2620 v4 2.1GHz 20M Cache 8.0GT/s QPI, Turbo, HT, 8C/16T (85W) Max	\$834	Each	20%	\$667	Other	DC1	
1393 338-BJEV	1393 338-BJEV	PowerEdge Servers	Intel Xeon E5-2680 v4 2.4GHz 35M Cache 9.60GT/s QPI, Turbo, HT, 14C/28T (120W)	\$3,487	Each	20%	\$2,790	Other	DC1	
1393 338-BJFD	1393 338-BJFD	PowerEdge Servers	Intel Xeon E5-2695 v4 2.1GHz 45M Cache 9.60GT/s QPI, Turbo, HT, 18C/36T (120W)	\$4,843	Each	20%	\$3,874	Other	DC1	
1393 338-BJFH	1393 338-BJFH	PowerEdge Servers	Intel Xeon E5-2630 v4 2.2GHz 25M Cache 8.0 GT/s QPI Turbo HT 10C/20T (85W) Max	\$1,332	Each	20%	\$1,065	Other	DC1	
1393 343-BBDL	1393 343-BBDL	PowerEdge Servers	Electronic System Documentation and OpenManage DVD Kit, PowerEdge R630, CusKit	\$4	Each	20%	\$3	Other	DC1	
1393 385-BBHP	1393 385-BBHP	PowerEdge Servers	iDRAC8 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$489	Each	20%	\$391	Other	DC1	
1393 385-BBJJ	1393 385-BBJJ	PowerEdge Servers	64GB SD Card For iSDSM, CusKit	\$130	Each	20%	\$104	Other	DC1	
1393 385-BBKB	1393 385-BBKB	PowerEdge Servers	32GB SD Card For iSDSM, CusKit	\$107	Each	20%	\$86	Other	DC1	
1393 385-BBLK	1393 385-BBLK	PowerEdge Servers	16GB SD Card For iSDSM, Cus Kit	\$50	Each	20%	\$40	Other	DC1	
1393 400-ADTI	1393 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
1393 400-AEFD	1393 400-AEFD	PowerEdge Servers	1TB 7.2K RPM SATA 2.5in Hot-plug Hard Drive, 13G, CusKit	\$691	Each	20%	\$553	Other	DC1	
1393 400-AJPD	1393 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$701	Each	20%	\$561	Other	DC1	
1393 400-AJPP	1393 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$582	Each	20%	\$466	Other	DC1	
1393 400-AJQP	1393 400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive, CusKit	\$1,016	Each	20%	\$812	Other	DC1	
1393 400-AJRK	1393 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$644	Each	20%	\$516	Other	DC1	
1393 400-AJSB	1393 400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$739	Each	20%	\$591	Other	DC1	
1393 400-AMUQ	1393 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1	
1393 400-APGL	1393 400-APGL	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$998	Each	20%	\$798	Other	DC1	
1393 400-ASCR	1393 400-ASCR	PowerEdge Servers	200GB Solid State Drive uSATA Mix Use Slim MLC 6Gbps 1.8in Hot-plug Drive, Hawk-	\$584	Each	20%	\$468	Other	DC1	
1393 400-AUOX	1393 400-AUOX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%	\$881	Other	DC1	
1393 400-AVBO	1393 400-AVBO	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, FIPS140-	\$1,218	Each	20%	\$974	Other	DC1	
1393 400-BBOH	1393 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$1,769	Each	20%	\$1,415	Other	DC1	
1393 400-BBOU	1393 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%	\$1,409	Other	DC1	
1393 400-BBOV	1393 400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%	\$2,218	Other	DC1	
1393 400-BBPJ	1393 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%	\$2,223	Other	DC1	
1393 400-BBQE	1393 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
1393 400-BBQW	1393 400-BBQW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
1393 400-BBRF	1393 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%	\$4,224	Other	DC1	
1393 400-BCLX	1393 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1	
1393 400-BCLM	1393 400-BCLM	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1	
1393 400-BCMO	1393 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1	
1393 400-BCMR	1393 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
1393 400-BCNF	1393 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1	
1393 400-BCNP	1393 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
1393 400-BCNV	1393 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%	\$2,380	Other	DC1	
1393 400-BCNZ	1393 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1	
1393 400-BDIC	1393 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%	\$1,425	Other	DC1	
1393 400-BDIF	1393 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1	
1393 400-BDIW	1393 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
1393 400-BDOJ	1393 400-BDOJ	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1	
1393 400-BDJS	1393 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1	
1393 400-BDIU	1393 400-BDIU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1	
1393 400-BDOZ	1393 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1	
1393 400-BDPM	1393 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1	
1393 400-BDPT	1393 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$755	Other	DC1	
1393 400-BDPZ	1393 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1	
1393 400-BDOE	1393 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1	
1393 400-BDOG	1393 400-BDOG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1	
1393 400-BDOT	1393 400-BDOT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1	
1393 400-BDOX	1393 400-BDOX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1	
1393 400-BDUE	1393 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1	
1393 400-BDUS	1393 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
1393 400-BDUY	1393 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1	
1393 400-BDVI	1393 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1	
1393 400-BDVK	1393 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$846	Each	20%	\$677	Other	DC1	
1393 400-BDVL	1393 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$1,578	Each	20%	\$1,262	Other	DC1	
1393 400-BDVQ	1393 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$558	Each	20%	\$431	Other	DC1	
1393 400-BDVR	1393 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1	
1393 400-BEDP	1393 400-BEDP	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,482	Each	20%	\$4,386	Other	DC1	
1393 400-BEDZ	1393 400-BEDZ	PowerEdge Servers	Dell 3.75GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,231	Each	20%	\$3,385	Other	DC1	
1393 400-BEEC	1393 400-BEEC	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,600	Each	20%	\$2,080	Other	DC1	
1393 400-BEEK	1393 400-BEEK	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,554	Each	20%	\$1,243	Other	DC1	
1393 400-BEES	1393 400-BEES	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,496	Each	20%	\$8,396	Other	DC1	
1393 400-BEEZ	1393 400-BEEZ	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,246	Each	20%	\$4,197	Other	DC1	
1393 400-BENT	1393 400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%	\$1,892	Other	DC1	
1393 400-BEPK	1393 400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$2,356	Each	20%	\$1,885	Other	DC1	
1393 400-BEPZ	1393 400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$9,416	Each	20%	\$7,533	Other	DC1	
1393 400-BEQH	1393 400-BEQH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR PM5-V	\$5,276	Each	20%	\$4,221	Other	DC1	
1393 400-BEQU	1393 400-BEQU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%	\$7,540	Other	DC1	
1393 400-BERC	1393 400-BERC	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Drive, CK	\$5,265	Each	20%	\$4,212	Other	DC1	
1393 400-BERQ	1393 400-BERQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,837	Each	20%	\$3,069	Other	DC1	
1393 400-BHHW	1393 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1	
1393 400-BHKI	1393 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-R, 3 DWB 10512	\$2,352	Each	20%	\$1,882	Other	DC1	
1393 403-BBJN	1393 403-BBJN	PowerEdge Servers	PowerEdge R630 PCIe SSD Enablement Kit for Chassis with up to 10, 2.5" Hard	\$561	Each	20%	\$449	Other	DC1	
1393 403-BBLR	1393 403-BBLR	PowerEdge Servers	Emulex LP3100-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
1393 403-BBLS	1393 403-BBLS	PowerEdge Servers	Emulex LP31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
1393 403-BBLZ	1393 403-BBLZ	PowerEdge Servers	Emulex LP31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
1393 403-BBMF	1393 403-BBMF	PowerEdge Servers	Emulex LP31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
1393 403-BBMH	1393 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
1393 403-BBMT	1393 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
1393 403-BBMU	1393 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
1393 403-BBMV	1393 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
1393 403-BBCH	1393 403-BBCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHLC AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
1393 405-AAJW	1393 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard, CK	\$294	Each	20%	\$235	Other	DC1	
1393 406-BBKV	1393 406-BBKV	PowerEdge Servers	Broadcom 57404 25G SFP Dual Port PCIe Adapter, Customer Install	\$644	Each	20%	\$515	Other	DC1	
1393 406-BBLC	1393 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
1393 406-BBLF	1393 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1	
1393 406-BBLH	1393 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1	
1393 407-BBOZ	1393 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
1393 407-BBVJ	1393 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
1393 412-AAFB	1393 412-AAFB	PowerEdge Servers	Kit - 120W Heatsink for PowerEdge R630	\$21	Each	20%	\$17	Other	DC1	
1393 412-AAFC	1393 412-AAFC	PowerEdge Servers	Kit - 160W Heatsink for PowerEdge R630	\$24	Each	20%	\$19	Other	DC1	
1393 428-AAOX	1393 428-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
1393 428-AAQJ	1393 428-AAQJ	PowerEdge Servers	8X DVD+-RW 7200 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1	
1393 428-AAQK	1393 428-AAQK	PowerEdge Servers	Slimline 8X DVD-ROM 7200 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1	
1393 450-AOZC	1393 450-AOZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1	
1393 450-AEBL	1393 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
1393 450-AEBM	1393 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1	
1393 540-BBDS	1393 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
1393 540-BBDV	1393 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
1393 540-BBGR	1393 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1	
1393 540-BBGZ	1393 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1	
1393 540-BBML	1393 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
1393 540-BBOR	1393 540-BBOR	PowerEdge Servers	Emulex OneConnect Ocm14104B-U1-D 4-port 10GbE rNDC CNA, V2, Customer Install	\$1,266	Each	20%	\$1,013	Other	DC1	
1393 540-BBOZ	1393 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1	
1393 540-BBPB	1393 540-BBPB	PowerEdge Servers	Mellanox ConnectX-4 Single Port, EDR, VPI QSFP28 Low Profile Adapter, Customer	\$2,317	Each	20%	\$1,854	Other	DC1	
1393 540-BBPC	1393 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
1393 540-BBPN	1393 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
1393 540-BBQD	1393 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%	\$3,530	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Price			ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
1393 540-BBRG	1393 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
1393 540-BBRH	1393 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
1393 540-BBRJ	1393 540-BBRJ	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, rNDC, Customer Install	\$1,015	Each	20%	\$812	Other	DC1	
1393 540-BBRK	1393 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
1393 540-BBRN	1393 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
1393 565-BBED	1393 565-BBED	PowerEdge Servers	Trusted Platform Module 2.0, Cust Kit	\$23	Each	20%	\$18	Other	DC1	
1393 634-BCXY	1393 634-BCXY	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1	
1393 770-BBIC	1393 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 2/4-Post Racks,CusKit	\$67	Each	20%	\$53	Other	DC1	
1393 770-BBIE	1393 770-BBIE	PowerEdge Servers	1U Cable Management Arm CusKit	\$58	Each	20%	\$47	Other	DC1	
1393 770-BBJS	1393 770-BBJS	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm	\$84	Each	20%	\$67	Other	DC1	
1393 770-BCIQ	1393 770-BCIQ	PowerEdge Servers	1U Combo Drop-In/Stub-In Rails, CK	\$98	Each	20%	\$79	Other	DC1	
1487 325-BBHP	1487 325-BBHP	PowerEdge Servers	Bezel, 10/24 Drive Chassis,PowerEdge R630,CusKit	\$38	Each	20%	\$30	Other	DC1	
1487 343-BBDL	1487 343-BBDL	PowerEdge Servers	Electronic System Documentation and OpenManage DVD Kit, PowerEdge R630,CusKit	\$4	Each	20%	\$3	Other	DC1	
1487 385-BBHP	1487 385-BBHP	PowerEdge Servers	iDRAC8 Enterprise,Perpetual,Digital License,All PowerEdge Platforms,CusKit	\$489	Each	20%	\$391	Other	DC1	
1487 400-AJPD	1487 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$701	Each	20%	\$561	Other	DC1	
1487 400-AJPP	1487 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$582	Each	20%	\$466	Other	DC1	
1487 400-AJQP	1487 400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,016	Each	20%	\$812	Other	DC1	
1487 400-AJRK	1487 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$644	Each	20%	\$516	Other	DC1	
1487 400-AJSB	1487 400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$739	Each	20%	\$591	Other	DC1	
1487 400-BCLX	1487 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1	
1487 400-BCML	1487 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1	
1487 400-BCMO	1487 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1	
1487 400-BCMR	1487 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1	
1487 400-BCNF	1487 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1	
1487 400-BCNP	1487 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
1487 400-BCNV	1487 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5286	\$2,975	Each	20%	\$2,380	Other	DC1	
1487 400-BCNZ	1487 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1	
1487 400-BD1W	1487 400-BD1W	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug PM5-M Drive, 10 DWPD,	\$6,414	Each	20%	\$5,131	Other	DC1	
1487 400-BD1J	1487 400-BD1J	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1	
1487 400-BD1S	1487 400-BD1S	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1	
1487 400-BD1U	1487 400-BD1U	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1	
1487 400-BENT	1487 400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%	\$1,892	Other	DC1	
1487 400-BEPK	1487 400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$2,366	Each	20%	\$1,885	Other	DC1	
1487 400-BEPZ	1487 400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$9,416	Each	20%	\$7,533	Other	DC1	
1487 400-BEQU	1487 400-BEQU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%	\$7,540	Other	DC1	
1487 400-BH1W	1487 400-BH1W	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1	
1487 400-BH1K	1487 400-BH1K	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1	
1487 429-AAOX	1487 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL,CusKit	\$61	Each	20%	\$49	Other	DC1	
1487 450-ADZC	1487 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	DC1	
1487 450-AEBL	1487 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1	
1487 450-AEBM	1487 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W,CusKit	\$194	Each	20%	\$155	Other	DC1	
1487 565-BBED	1487 565-BBED	PowerEdge Servers	Trusted Platform Module 2.0, Cust Kit	\$23	Each	20%	\$18	Other	DC1	
1487 770-BBIC	1487 770-BBIC	PowerEdge Servers	ReadyRails 1U Static Rails for 2/4-Post Racks,CusKit	\$67	Each	20%	\$53	Other	DC1	
1487 770-BBIE	1487 770-BBIE	PowerEdge Servers	1U Cable Management Arm CusKit	\$58	Each	20%	\$47	Other	DC1	
1487 770-BBJS	1487 770-BBJS	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm	\$84	Each	20%	\$67	Other	DC1	
12271 210-ALID	12271 210-ALID	PowerEdge Servers	OEM PowerEdge R640 Server	\$419	Each	20%	\$335	Other	DC1	
12271 325-BCHI	12271 325-BCHI	PowerEdge Servers	PowerEdge 1U LCD Bezel, CK	\$95	Each	20%	\$76	Other	DC1	
12271 325-BCHJ	12271 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1	
12271 330-BBGP	12271 330-BBGP	PowerEdge Servers	Riser 2A 1X16, 3PCIe chassis, at least 2 processors, R640 Customer Kit	\$27	Each	20%	\$22	Other	DC1	
12271 330-BBMC	12271 330-BBMC	PowerEdge Servers	Riser 2B 1X16, 2PCIe chassis, at least 2 processors, R640 Customer Kit	\$44	Each	20%	\$36	Other	DC1	
12271 338-BLNB	12271 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/32T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12271 338-BLNE	12271 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12271 338-BLNG	12271 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12271 338-BLNH	12271 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12271 338-BLNI	12271 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12271 338-BLNJ	12271 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12271 338-BLNL	12271 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12271 338-BLNM	12271 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12271 338-BLNN	12271 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12271 338-BLNO	12271 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.5G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,597	Each	20%	\$5,253	Other	DC1	
12271 338-BLNP	12271 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12271 338-BLNQ	12271 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12271 338-BLNR	12271 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12271 338-BLNS	12271 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
12271 338-BLNT	12271 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12271 338-BLNV	12271 338-BLNV	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12271 338-BLNZ	12271 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12271 338-BRVI	12271 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
12271 338-BRVK	12271 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12271 338-BRVL	12271 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12271 338-BRVP	12271 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
12271 338-BRVQ	12271 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
12271 338-BRV5	12271 338-BRV5	PowerEdge Servers	Intel Xeon Gold 6218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12271 338-BSDG	12271 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12271 338-BSDJ	12271 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12271 338-BSDK	12271 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12271 338-BSDM	12271 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Source Price	UoM					
12271 338-BSDN	12271 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12271 338-BSDO	12271 338-BSDO	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
12271 338-BSDR	12271 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12271 338-BSDU	12271 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12271 338-BSGK	12271 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12271 338-BSGX	12271 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12271 338-BSGY	12271 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
12271 338-BSGZ	12271 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12271 338-BSHB	12271 338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240Y 2.8G, 16C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1	
12271 338-BSHW	12271 338-BSHW	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12271 338-BSHE	12271 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 16C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12271 338-BSHO	12271 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 28C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1	
12271 338-BSHP	12271 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1	
12271 338-BSHV	12271 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12271 338-BSHX	12271 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1	
12271 338-BSIJ	12271 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12271 338-BSIR	12271 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1	
12271 338-BSIS	12271 338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631	Each	20%	\$8,505	Other	DC1	
12271 338-BSIT	12271 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1	
12271 338-BSVU	12271 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12271 338-BSVX	12271 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1	
12271 338-BSVY	12271 338-BSVY	PowerEdge Servers	Intel Xeon Silver 4214Y 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,540	Each	20%	\$1,232	Other	DC1	
12271 338-BSXS	12271 338-BSXS	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12271 338-BSYS	12271 338-BSYS	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1	
12271 338-BSZS	12271 338-BSZS	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12271 338-BTTC	12271 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1	
12271 338-BTDD	12271 338-BTDD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$8,566	Each	20%	\$5,253	Other	DC1	
12271 338-BTTE	12271 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12271 338-BTTF	12271 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1	
12271 338-BTWF	12271 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1	
12271 338-BTWG	12271 338-BTWG	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%	\$16,535	Other	DC1	
12271 338-BTWL	12271 338-BTWL	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%	\$3,202	Other	DC1	
12271 338-BTWR	12271 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1	
12271 338-BTWW	12271 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1	
12271 338-BVJY	12271 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1	
12271 338-BVJZ	12271 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12271 338-BVKB	12271 338-BVKB	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%	\$6,316	Other	DC1	
12271 338-BVKC	12271 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12271 338-BVKE	12271 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1	
12271 338-BVKI	12271 338-BVKI	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%	\$4,318	Other	DC1	
12271 338-BVKM	12271 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	Each	20%	\$5,255	Other	DC1	
12271 338-BVKN	12271 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1	
12271 338-BVKP	12271 338-BVKP	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	Each	20%	\$4,044	Other	DC1	
12271 338-BVKT	12271 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,108	Each	20%	\$2,487	Other	DC1	
12271 338-BVKV	12271 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	
12271 338-BVKW	12271 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$2,600	Each	20%	\$2,080	Other	DC1	
12271 338-BVKX	12271 338-BVKX	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12271 338-BVKZ	12271 338-BVKZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$4,397	Each	20%	\$3,518	Other	DC1	
12271 345-BBBR	12271 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1	
12271 345-BBCL	12271 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1	
12271 345-BBEZ	12271 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
12271 345-BBFB	12271 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
12271 345-BBFC	12271 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
12271 345-BBFD	12271 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
12271 350-BBKE	12271 350-BBKE	PowerEdge Servers	Quick Sync CK	\$100	Each	20%	\$80	Other	DC1	
12271 370-ADUK	12271 370-ADUK	PowerEdge Servers	R640 NVDIMM BBU and Cable, Cust Kit	\$283	Each	20%	\$226	Other	DC1	
12271 384-BBQE	12271 384-BBQE	PowerEdge Servers	Performance Fan for R640, CK	\$34	Each	20%	\$27	Other	DC1	
12271 384-BBQF	12271 384-BBQF	PowerEdge Servers	Standard Fan for R640, CK	\$28	Each	20%	\$22	Other	DC1	
12271 385-BBKJ	12271 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12271 385-BBKK	12271 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12271 385-BBKL	12271 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12271 385-BBKW	12271 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual Digital License All Poweredge Platforms CusKit	\$300	Each	20%	\$240	Other	DC1	
12271 385-BBME	12271 385-BBME	PowerEdge Servers	USB 3.0 for R640 x4 Chassis, Customer Kit	\$82	Each	20%	\$66	Other	DC1	
12271 385-BBMF	12271 385-BBMF	PowerEdge Servers	USB 3.0 for R640 x8 Chassis, Customer Kit	\$83	Each	20%	\$67	Other	DC1	
12271 389-DQGG	12271 389-DQGG	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1	
12271 400-ADTI	12271 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
12271 400-ATII	12271 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12271 400-ATIJ	12271 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
12271 400-ATIL	12271 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1	
12271 400-ATIN	12271 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12271 400-ATIO	12271 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12271 400-ATIQ	12271 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
12271 400-ATIR	12271 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
12271 400-ATJG	12271 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
12271 400-ATJH	12271 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1	
12271 400-ATJJ	12271 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
12271 400-ATJL	12271 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			use drop-down	ALJP Category (REQUIRED)	
12271 400-ATJM	12271 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718		Each	20%	\$574	Other	DC1
12271 400-ATJO	12271 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771		Each	20%	\$617	Other	DC1
12271 400-ATJP	12271 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810		Each	20%	\$648	Other	DC1
12271 400-ATJR	12271 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019		Each	20%	\$815	Other	DC1
12271 400-ATJS	12271 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032		Each	20%	\$825	Other	DC1
12271 400-ATJX	12271 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668		Each	20%	\$534	Other	DC1
12271 400-ATJZ	12271 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010		Each	20%	\$808	Other	DC1
12271 400-ATKB	12271 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021		Each	20%	\$817	Other	DC1
12271 400-ATKJ	12271 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530		Each	20%	\$424	Other	DC1
12271 400-ATKL	12271 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838		Each	20%	\$670	Other	DC1
12271 400-ATKN	12271 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639		Each	20%	\$519	Other	DC1
12271 400-ATKP	12271 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899		Each	20%	\$719	Other	DC1
12271 400-ATKR	12271 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195		Each	20%	\$956	Other	DC1
12271 400-ATKV	12271 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026		Each	20%	\$821	Other	DC1
12271 400-ATKX	12271 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231		Each	20%	\$985	Other	DC1
12271 400-AUNQ	12271 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585		Each	20%	\$468	Other	DC1
12271 400-AVHE	12271 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295		Each	20%	\$1,036	Other	DC1
12271 400-AVHG	12271 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284		Each	20%	\$1,027	Other	DC1
12271 400-AVSS	12271 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751		Each	20%	\$601	Other	DC1
12271 400-AXLH	12271 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561		Each	20%	\$2,049	Other	DC1
12271 400-AYVR	12271 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645		Each	20%	\$516	Other	DC1
12271 400-AYWH	12271 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr,3.5in HYB CARR, 5100 Pro,	\$856		Each	20%	\$685	Other	DC1
12271 400-AYWS	12271 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971		Each	20%	\$777	Other	DC1
12271 400-AYWZ	12271 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$639		Each	20%	\$511	Other	DC1
12271 400-AYXE	12271 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633		Each	20%	\$507	Other	DC1
12271 400-AYXH	12271 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$1,920		Each	20%	\$1,536	Other	DC1
12271 400-AZEO	12271 400-AZEO	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 5256	\$1,000,000		Each	20%	\$800,000	Other	DC1
12271 400-AZER	12271 400-AZER	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD, 2628	\$1,000,000		Each	20%	\$800,000	Other	DC1
12271 400-AZEW	12271 400-AZEW	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5in Hot-plug Drive, 5100 Max, 3 DWPD,	\$1,000,000		Each	20%	\$800,000	Other	DC1
12271 400-AZEX	12271 400-AZEX	PowerEdge Servers	960GB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100 Max, 3	\$1,000,000		Each	20%	\$800,000	Other	DC1
12271 400-AZEZ	12271 400-AZEZ	PowerEdge Servers	480GB SSD SATA Mix Use 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Max, 3	\$1,000,000		Each	20%	\$800,000	Other	DC1
12271 400-AZFC	12271 400-AZFC	PowerEdge Servers	1.92TB SSD SATA Mix Use 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100 Max, 3	\$1,000,000		Each	20%	\$800,000	Other	DC1
12271 400-AZIL	12271 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234		Each	20%	\$1,787	Other	DC1
12271 400-AZIU	12271 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244		Each	20%	\$1,796	Other	DC1
12271 400-BBOZ	12271 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779		Each	20%	\$2,223	Other	DC1
12271 400-BBPN	12271 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763		Each	20%	\$1,410	Other	DC1
12271 400-BBPZ	12271 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769		Each	20%	\$1,415	Other	DC1
12271 400-BBOE	12271 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767		Each	20%	\$1,414	Other	DC1
12271 400-BBOP	12271 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773		Each	20%	\$2,218	Other	DC1
12271 400-BBOZ	12271 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272		Each	20%	\$4,217	Other	DC1
12271 400-BBRH	12271 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278		Each	20%	\$4,222	Other	DC1
12271 400-BCLR	12271 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942		Each	20%	\$3,953	Other	DC1
12271 400-BCLW	12271 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266		Each	20%	\$1,812	Other	DC1
12271 400-BCMG	12271 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MIU, 3	\$8,049		Each	20%	\$6,439	Other	DC1
12271 400-BCMP	12271 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934		Each	20%	\$3,947	Other	DC1
12271 400-BCMS	12271 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042		Each	20%	\$6,433	Other	DC1
12271 400-BCNJ	12271 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984		Each	20%	\$2,387	Other	DC1
12271 400-BCNN	12271 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977		Each	20%	\$2,381	Other	DC1
12271 400-BCOD	12271 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272		Each	20%	\$1,817	Other	DC1
12271 400-BDGY	12271 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414		Each	20%	\$4,331	Other	DC1
12271 400-BDHR	12271 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774		Each	20%	\$1,420	Other	DC1
12271 400-BDIB	12271 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780		Each	20%	\$1,424	Other	DC1
12271 400-BDIE	12271 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729		Each	20%	\$2,183	Other	DC1
12271 400-BDIL	12271 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845		Each	20%	\$2,276	Other	DC1
12271 400-BDIZ	12271 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419		Each	20%	\$4,336	Other	DC1
12271 400-BDPC	12271 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951		Each	20%	\$761	Other	DC1
12271 400-BDPD	12271 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638		Each	20%	\$511	Other	DC1
12271 400-BDPQ	12271 400-BDPQ	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug S4510 Drive, 1	\$633		Each	20%	\$506	Other	DC1
12271 400-BDPS	12271 400-BDPS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733		Each	20%	\$2,987	Other	DC1
12271 400-BDOJ	12271 400-BDOJ	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug S4510 Drive, 1	\$3,727		Each	20%	\$2,982	Other	DC1
12271 400-BDOK	12271 400-BDOK	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593		Each	20%	\$1,274	Other	DC1
12271 400-BDQS	12271 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug S4510 Drive, 1	\$1,587		Each	20%	\$1,270	Other	DC1
12271 400-BDOU	12271 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944		Each	20%	\$756	Other	DC1
12271 400-BDUC	12271 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585		Each	20%	\$1,268	Other	DC1
12271 400-BDUD	12271 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539		Each	20%	\$431	Other	DC1
12271 400-BDUK	12271 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544		Each	20%	\$435	Other	DC1
12271 400-BDUO	12271 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602		Each	20%	\$2,082	Other	DC1
12271 400-BDUX	12271 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579		Each	20%	\$1,263	Other	DC1
12271 400-BDVG	12271 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608		Each	20%	\$2,087	Other	DC1
12271 400-BDWW	12271 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850		Each	20%	\$680	Other	DC1
12271 400-BDWE	12271 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844		Each	20%	\$675	Other	DC1
12271 400-BEDQ	12271 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471		Each	20%	\$4,376	Other	DC1
12271 400-BEDX	12271 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475		Each	20%	\$8,380	Other	DC1
12271 400-BEEB	12271 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225		Each	20%	\$4,180	Other	DC1
12271 400-BEEG	12271 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541		Each	20%	\$1,233	Other	DC1
12271 400-BEEL	12271 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589		Each	20%	\$2,071	Other	DC1
12271 400-BEEN	12271 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221		Each	20%	\$3,377	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
12271 400-BEJD	12271 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1
12271 400-BEKN	12271 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1
12271 400-BENN	12271 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1
12271 400-BEOG	12271 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
12271 400-BERF	12271 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1
12271 400-BERK	12271 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
12271 400-BFEK	12271 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
12271 400-BFEP	12271 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
12271 400-BFOL	12271 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1
12271 400-BFPF	12271 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1
12271 400-BFQL	12271 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1
12271 400-BFOT	12271 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
12271 400-BFQW	12271 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1
12271 400-BFSG	12271 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1
12271 400-BFSQ	12271 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1
12271 400-BFST	12271 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1
12271 400-BFWP	12271 400-BFWP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%	\$2,597	Other	DC1
12271 400-BFWQ	12271 400-BFWQ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$9,424	Each	20%	\$7,539	Other	DC1
12271 400-BFYB	12271 400-BFYB	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1
12271 400-BFYX	12271 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1
12271 400-BFZC	12271 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1
12271 400-BFZL	12271 400-BFZL	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1
12271 400-BGBO	12271 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1
12271 400-BGBX	12271 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1
12271 400-BGJW	12271 400-BGJW	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1
12271 400-BGKB	12271 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1
12271 400-BHFM	12271 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1
12271 400-BHHZ	12271 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1
12271 400-BHIL	12271 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1
12271 400-BHUF	12271 400-BHUF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1
12271 400-BHKH	12271 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-R, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1
12271 400-BHKM	12271 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1
12271 400-BIIT	12271 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1
12271 400-BJLE	12271 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1
12271 400-BKEY	12271 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1
12271 400-BKFC	12271 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1
12271 400-BKFK	12271 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1
12271 400-BKFL	12271 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1
12271 400-BKFR	12271 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1
12271 400-BKGZ	12271 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1
12271 400-BKZC	12271 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1
12271 400-BLBZ	12271 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1
12271 400-BLFB	12271 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1
12271 400-BLKW	12271 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1
12271 400-BLLB	12271 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1
12271 401-ABHQ	12271 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1
12271 401-ABHS	12271 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1
12271 401-ABHX	12271 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1
12271 401-ABHY	12271 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1
12271 403-BBMH	12271 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12271 403-BBMT	12271 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12271 403-BBMU	12271 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12271 403-BBVZ	12271 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1
12271 403-BCCE	12271 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
12271 403-BCCH	12271 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
12271 403-BCHD	12271 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12271 403-BCHE	12271 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1
12271 403-BCLH	12271 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
12271 403-BCLJ	12271 403-BCLJ	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
12271 405-AANM	12271 405-AANM	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%	\$266	Other	DC1
12271 405-AANL	12271 405-AANL	PowerEdge Servers	PERC H740P RAID Controller Mini-Card, CK	\$1,254	Each	20%	\$1,004	Other	DC1
12271 405-AANN	12271 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1
12271 405-AAQX	12271 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1
12271 406-BBMQ	12271 406-BBMQ	PowerEdge Servers	Emulex LP35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12271 406-BBMR	12271 406-BBMR	PowerEdge Servers	Emulex LP35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12271 406-BBOE	12271 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12271 406-BBQG	12271 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12271 407-BBOP	12271 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12271 407-BBOS	12271 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12271 407-BBOU	12271 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12271 407-BBOZ	12271 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12271 407-BBQD	12271 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12271 407-BBVJ	12271 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12271 407-BBWK	12271 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12271 407-BBZM	12271 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12271 407-BBZS	12271 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12271 407-BBZU	12271 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12271 407-BBZV	12271 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12271 407-BCBF	12271 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12271 407-BCBK	12271 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12271 407-BCBN	12271 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
12271 407-BCEX	12271 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12271 407-BCHI	12271 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12271 412-AAIV	12271 412-AAIV	PowerEdge Servers	Heat sink for PowerEdge R640.165W or higher CPU,CK	\$41	Each	20%	\$33	Other	DC1
12271 412-AAIW	12271 412-AAIW	PowerEdge Servers	Heat sink for PowerEdge R640 for CPUs up to 165W,CK	\$33	Each	20%	\$26	Other	DC1
12271 429-ABCR	12271 429-ABCR	PowerEdge Servers	DVD ROM, SATA, Internal, CusKit	\$58	Each	20%	\$46	Other	DC1
12271 429-ABCT	12271 429-ABCT	PowerEdge Servers	DVD +RW, SATA, Internal, 9.5mm, CusKit	\$58	Each	20%	\$46	Other	DC1
12271 429-ABCU	12271 429-ABCU	PowerEdge Servers	DVD+RW, SATA, Internal, 9.5mm, CusKit	\$58	Each	20%	\$46	Other	DC1
12271 461-AAEN	12271 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12271 470-AAVG	12271 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12271 490-BEYM	12271 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1
12271 490-BFLB	12271 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1
12271 540-BBDW	12271 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12271 540-BBDW	12271 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
12271 540-BBHJ	12271 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1
12271 540-BBOZ	12271 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIE Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12271 540-BBPN	12271 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIE Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
12271 540-BBRH	12271 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12271 540-BBRN	12271 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12271 540-BBUU	12271 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12271 540-BBVL	12271 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1
12271 540-BBVM	12271 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
12271 540-BBVN	12271 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
12271 540-BBVP	12271 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12271 540-BBVR	12271 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
12271 540-BBZM	12271 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	DC1
12271 540-BBZN	12271 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
12271 540-BBZO	12271 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
12271 540-BCCN	12271 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
12271 540-BCDG	12271 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
12271 540-BCDI	12271 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1
12271 540-BCDJ	12271 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1
12271 540-BCHD	12271 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
12271 540-BCHF	12271 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
12271 540-BCHH	12271 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
12271 540-BCIV	12271 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
12271 540-BCIW	12271 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
12271 540-BCNI	12271 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
12271 540-BCNJ	12271 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
12271 540-BCXM	12271 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
12271 540-BCXP	12271 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1
12271 555-BCKM	12271 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1
12271 555-BDXX	12271 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%	\$538	Other	DC1
12271 555-BDXZ	12271 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%	\$482	Other	DC1
12271 555-BDYE	12271 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%	\$557	Other	DC1
12271 555-BDYE	12271 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%	\$674	Other	DC1
12271 555-BDYG	12271 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%	\$787	Other	DC1
12271 575-BBWW	12271 575-BBWW	PowerEdge Servers	Intel FPGA PAC 7000 FH w/Low Profile bracket Customer Install	\$8,752	Each	20%	\$7,002	Other	DC1
12271 631-ABKO	12271 631-ABKO	PowerEdge Servers	OpenManage DVD Kit, Poweredge R640, CUS	\$20	Each	20%	\$16	Other	DC1
12287 210-ALXZ	12287 210-ALXZ	PowerEdge Servers	OEM PowerEdge R640 XL Server	\$649	Each	20%	\$519	Other	DC1
12287 210-AMVU	12287 210-AMVU	PowerEdge Servers	OEM PowerEdge R640 XL Server - DSS RESTRICTED	\$649	Each	20%	\$519	Other	DC1
12287 325-BCHI	12287 325-BCHI	PowerEdge Servers	PowerEdge 1U LCD Bezel, CK	\$95	Each	20%	\$76	Other	DC1
12287 325-BCHJ	12287 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1
12287 330-BBGP	12287 330-BBGP	PowerEdge Servers	Riser 2A 1X16, 3PCIe chassis, at least 2 processors, R640 Customer Kit	\$27	Each	20%	\$22	Other	DC1
12287 330-BBMC	12287 330-BBMC	PowerEdge Servers	Riser 2B 1X16, 2PCIe chassis, at least 2 processors, R640 Customer Kit	\$44	Each	20%	\$36	Other	DC1
12287 338-BLNB	12287 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6120 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12287 338-BLNF	12287 338-BLNF	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,028	Other	DC1
12287 338-BLNG	12287 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12287 338-BLNI	12287 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12287 338-BLNI	12287 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1
12287 338-BLNJ	12287 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12287 338-BLNL	12287 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12287 338-BLNM	12287 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1
12287 338-BLNN	12287 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1
12287 338-BLNO	12287 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1
12287 338-BLNP	12287 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12287 338-BLNQ	12287 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12287 338-BLNR	12287 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12287 338-BLNS	12287 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1
12287 338-BLNT	12287 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1
12287 338-BLNV	12287 338-BLNV	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1
12287 338-BLNZ	12287 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1
12287 338-BSVZ	12287 338-BSVZ	PowerEdge Servers	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W)	\$4,002	Each	20%	\$3,202	Other	DC1
12287 338-BTSX	12287 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12287 338-BTSZ	12287 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%		\$4,178	Other	DC1	
12287 338-BTTD	12287 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%		\$5,253	Other	DC1	
12287 338-BTTE	12287 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%		\$2,841	Other	DC1	
12287 338-BTTF	12287 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%		\$3,271	Other	DC1	
12287 338-BTWW	12287 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%		\$2,203	Other	DC1	
12287 345-BBBR	12287 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%		\$7,729	Other	DC1	
12287 345-BBCL	12287 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%		\$7,723	Other	DC1	
12287 345-BBEZ	12287 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%		\$1,112	Other	DC1	
12287 345-BBFC	12287 345-BBFC	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%		\$696	Other	DC1	
12287 345-BBFD	12287 345-BBFD	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%		\$1,114	Other	DC1	
12287 350-BBKE	12287 350-BBKE	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%		\$701	Other	DC1	
12287 350-BBKE	12287 350-BBKE	PowerEdge Servers	Quick Sync CK	\$100	Each	20%		\$80	Other	DC1	
12287 384-BBOE	12287 384-BBOE	PowerEdge Servers	Performance Fan for R640 CK	\$34	Each	20%		\$27	Other	DC1	
12287 384-BBOF	12287 384-BBOF	PowerEdge Servers	Standard Fan for R640 CK	\$28	Each	20%		\$22	Other	DC1	
12287 385-BBKJ	12287 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%		\$53	Other	DC1	
12287 385-BBKK	12287 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%		\$91	Other	DC1	
12287 385-BBKL	12287 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%		\$217	Other	DC1	
12287 385-BBKW	12287 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%		\$240	Other	DC1	
12287 389-DQGO	12287 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%		\$7	Other	DC1	
12287 400-ADTI	12287 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%		\$0	Other	DC1	
12287 400-AVHE	12287 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%		\$1,036	Other	DC1	
12287 400-AVHG	12287 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%		\$1,027	Other	DC1	
12287 400-AXLH	12287 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NL SAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%		\$2,049	Other	DC1	
12287 400-AYVR	12287 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%		\$516	Other	DC1	
12287 400-AYWH	12287 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr,3.5in HYB CARR, 5100 Pro,	\$856	Each	20%		\$685	Other	DC1	
12287 400-AYWS	12287 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%		\$777	Other	DC1	
12287 400-AYWZ	12287 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$639	Each	20%		\$511	Other	DC1	
12287 400-AYXE	12287 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%		\$507	Other	DC1	
12287 400-AYXH	12287 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$1,920	Each	20%		\$1,536	Other	DC1	
12287 400-AZIL	12287 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%		\$1,787	Other	DC1	
12287 400-AZIU	12287 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%		\$1,796	Other	DC1	
12287 400-BBOZ	12287 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%		\$2,223	Other	DC1	
12287 400-BBPN	12287 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%		\$1,410	Other	DC1	
12287 400-BBPZ	12287 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%		\$1,415	Other	DC1	
12287 400-BBOE	12287 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%		\$1,414	Other	DC1	
12287 400-BBOP	12287 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%		\$2,218	Other	DC1	
12287 400-BBOZ	12287 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%		\$4,217	Other	DC1	
12287 400-BBRH	12287 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%		\$4,222	Other	DC1	
12287 400-BCLR	12287 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%		\$3,953	Other	DC1	
12287 400-BCLW	12287 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%		\$1,812	Other	DC1	
12287 400-BCMG	12287 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%		\$6,439	Other	DC1	
12287 400-BCMP	12287 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%		\$3,947	Other	DC1	
12287 400-BCMS	12287 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%		\$6,433	Other	DC1	
12287 400-BCNJ	12287 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1	
12287 400-BCNN	12287 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%		\$2,381	Other	DC1	
12287 400-BCOD	12287 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%		\$1,817	Other	DC1	
12287 400-BDGY	12287 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1	
12287 400-BDHR	12287 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%		\$1,420	Other	DC1	
12287 400-BDIB	12287 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%		\$1,424	Other	DC1	
12287 400-BDIE	12287 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%		\$2,183	Other	DC1	
12287 400-BDIL	12287 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%		\$2,276	Other	DC1	
12287 400-BDIZ	12287 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%		\$4,336	Other	DC1	
12287 400-BDPC	12287 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%		\$761	Other	DC1	
12287 400-BDPD	12287 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%		\$511	Other	DC1	
12287 400-BDPQ	12287 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%		\$506	Other	DC1	
12287 400-BDPS	12287 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%		\$2,987	Other	DC1	
12287 400-BDQI	12287 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%		\$2,982	Other	DC1	
12287 400-BDQJ	12287 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,993	Each	20%		\$1,274	Other	DC1	
12287 400-BDQS	12287 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%		\$1,270	Other	DC1	
12287 400-BDOU	12287 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%		\$756	Other	DC1	
12287 400-BDUC	12287 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,595	Each	20%		\$1,268	Other	DC1	
12287 400-BDUD	12287 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%		\$431	Other	DC1	
12287 400-BDUK	12287 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%		\$435	Other	DC1	
12287 400-BDUJ	12287 400-BDUJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%		\$2,082	Other	DC1	
12287 400-BDUL	12287 400-BDUL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%		\$1,263	Other	DC1	
12287 400-BDVG	12287 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%		\$2,087	Other	DC1	
12287 400-BDWW	12287 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
12287 400-BDWE	12287 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%		\$675	Other	DC1	
12287 400-BEDO	12287 400-BEDO	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%		\$4,376	Other	DC1	
12287 400-BEDX	12287 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%		\$8,380	Other	DC1	
12287 400-BEEB	12287 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%		\$4,180	Other	DC1	
12287 400-BEEG	12287 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%		\$1,233	Other	DC1	
12287 400-BEEL	12287 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%		\$2,071	Other	DC1	
12287 400-BEEN	12287 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%		\$3,377	Other	DC1	
12287 400-BEJD	12287 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%		\$2,254	Other	DC1	
12287 400-BEKN	12287 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%		\$1,424	Other	DC1	
12287 400-BENN	12287 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%		\$4,213	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L (Column I*Column K)			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12287 400-BEQG	12287 400-BEQG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12287 400-BERF	12287 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12287 400-BERK	12287 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12287 400-BFEK	12287 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12287 400-BFEP	12287 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12287 400-BFOT	12287 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12287 400-BFSQ	12287 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12287 400-BHFM	12287 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12287 400-BHHz	12287 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12287 400-BHIL	12287 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12287 400-BHUF	12287 400-BHUF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12287 400-BHKH	12287 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3, DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12287 400-BHKM	12287 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,877	Other	DC1	
12287 400-BIIT	12287 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12287 400-BJLE	12287 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12287 400-BKZC	12287 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1	
12287 400-BLBZ	12287 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
12287 400-BLFB	12287 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1	
12287 400-BLKW	12287 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
12287 400-BLLB	12287 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
12287 401-ABHQ	12287 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12287 401-ABHS	12287 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12287 401-ABHX	12287 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12287 401-ABHY	12287 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12287 403-BBMH	12287 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12287 403-BBMT	12287 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12287 403-BBMU	12287 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12287 403-BBVZ	12287 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1	
12287 403-BCCE	12287 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12287 403-BCCH	12287 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
12287 403-BCHD	12287 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12287 403-BCHE	12287 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12287 403-BCLH	12287 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12287 403-BCLI	12287 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12287 405-AANL	12287 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254	Each	20%	\$1,004	Other	DC1	
12287 405-AANM	12287 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319	Each	20%	\$255	Other	DC1	
12287 405-AANN	12287 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1	
12287 405-AAQX	12287 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1	
12287 406-BBMO	12287 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12287 406-BBMR	12287 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12287 406-BBQG	12287 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile, Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12287 407-BBOP	12287 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12287 407-BBOS	12287 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T, Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12287 407-BBOU	12287 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12287 407-BBOZ	12287 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12287 407-BBOD	12287 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12287 407-BBVJ	12287 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12287 407-BBWK	12287 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12287 407-BBZM	12287 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12287 407-BBZS	12287 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12287 407-BBZU	12287 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12287 407-BBZV	12287 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12287 407-BCBF	12287 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12287 407-BCBK	12287 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12287 407-BCEX	12287 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12287 407-BCHI	12287 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12287 412-AAIV	12287 412-AAIV	PowerEdge Servers	Heat sink for PowerEdge R640.165W or higher CPU, CK	\$41	Each	20%	\$33	Other	DC1	
12287 412-AAIW	12287 412-AAIW	PowerEdge Servers	Heat sink for PowerEdge R640 for CPUs up to 165W, CK	\$33	Each	20%	\$26	Other	DC1	
12287 461-AAEN	12287 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12287 470-AAVG	12287 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 5	\$195	Each	20%	\$156	Other	DC1	
12287 490-BEVM	12287 490-BEVM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1	
12287 490-BFLB	12287 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1	
12287 540-BBDR	12287 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1	
12287 540-BBDW	12287 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1	
12287 540-BBHJ	12287 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1	
12287 540-BBUU	12287 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1	
12287 540-BBVL	12287 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12287 540-BBVM	12287 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12287 540-BBVN	12287 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1	
12287 540-BBVP	12287 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12287 540-BBVR	12287 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12287 540-BCCN	12287 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12287 540-BCDG	12287 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12287 540-BCDI	12287 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12287 540-BCDJ	12287 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1	
12287 540-BCHD	12287 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1	
12287 540-BCHF	12287 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12287 540-BCHH	12287 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
12287 540-BCIV	12287 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
12287 540-BCIWF	12287 540-BCIWF	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
12287 540-BCNI	12287 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
12287 540-BCNJ	12287 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
12287 540-BCXM	12287 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
12287 540-BCXP	12287 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1
12287 555-BDX	12287 555-BDX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%	\$538	Other	DC1
12287 555-BDXZ	12287 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%	\$482	Other	DC1
12287 555-BDY	12287 555-BDY	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%	\$557	Other	DC1
12287 555-BDVE	12287 555-BDVE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%	\$674	Other	DC1
12287 555-BDVG	12287 555-BDVG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%	\$787	Other	DC1
12287 565-BBGW	12287 565-BBGW	PowerEdge Servers	IO, 16Gb FC, 4Port, PCI-E, Low Profile, OEM, Quantum Only, Customer Kit	\$8,784	Each	20%	\$7,027	Other	DC1
12601 210-ALXZ	12601 210-ALXZ	PowerEdge Servers	OEM PowerEdge R640 XL Server	\$649	Each	20%	\$519	Other	DC1
12601 210-AMVU	12601 210-AMVU	PowerEdge Servers	OEM PowerEdge R640 XL Server - DSS RESTRICTED	\$649	Each	20%	\$519	Other	DC1
12601 330-BBGP	12601 330-BBGP	PowerEdge Servers	Riser 2A 1X16, 3PCIe chassis, at least 2 processors, R640 Customer Kit	\$27	Each	20%	\$22	Other	DC1
12601 338-BLNB	12601 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12601 338-BLNH	12601 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12601 338-BLNJ	12601 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12601 338-BLNP	12601 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12601 345-BBBR	12601 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1
12601 345-BBCL	12601 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1
12601 345-BBEZ	12601 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1
12601 345-BBFB	12601 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1
12601 345-BBFC	12601 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1
12601 345-BBFD	12601 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1
12601 384-BBOE	12601 384-BBOE	PowerEdge Servers	Performance Fan for R640, CK	\$34	Each	20%	\$27	Other	DC1
12601 384-BBOF	12601 384-BBOF	PowerEdge Servers	Standard Fan for R640, CK	\$28	Each	20%	\$22	Other	DC1
12601 385-BBKJ	12601 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
12601 385-BBKK	12601 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
12601 385-BBKL	12601 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
12601 385-BBKW	12601 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual Digital License All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1
12601 400-AYVR	12601 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-Plug Drive, 5100 Pro, 1	\$645	Each	20%	\$516	Other	DC1
12601 400-AYWH	12601 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1
12601 400-AYWS	12601 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-Plug Drive, 5100 Pro, 1	\$971	Each	20%	\$777	Other	DC1
12601 400-AYWZ	12601 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1
12601 400-AYXE	12601 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-Plug Drive, 5100 Pro, 1	\$633	Each	20%	\$507	Other	DC1
12601 400-AYXH	12601 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1
12601 400-AZII	12601 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1
12601 400-AZIU	12601 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1
12601 400-BCLR	12601 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1
12601 400-BCLW	12601 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1
12601 400-BCMG	12601 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1
12601 400-BCMP	12601 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1
12601 400-BCMS	12601 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1
12601 400-BCNJ	12601 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
12601 400-BCNN	12601 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 6256	\$2,977	Each	20%	\$2,381	Other	DC1
12601 400-BCOD	12601 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1
12601 400-BDGY	12601 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
12601 400-BDHR	12601 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1
12601 400-BDIE	12601 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1
12601 400-BDIL	12601 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1
12601 400-BDIZ	12601 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1
12601 400-BDUC	12601 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
12601 400-BDUD	12601 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$539	Each	20%	\$431	Other	DC1
12601 400-BDUK	12601 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1
12601 400-BDUO	12601 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
12601 400-BDUX	12601 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1
12601 400-BDVG	12601 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1
12601 400-BDWH	12601 400-BDWH	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1
12601 400-BDWE	12601 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$844	Each	20%	\$675	Other	DC1
12601 400-BEKN	12601 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1
12601 400-BEGR	12601 400-BEGR	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
12601 400-BERF	12601 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1
12601 400-BFOT	12601 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
12601 400-BFSQ	12601 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1
12601 400-BHFM	12601 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1
12601 400-BHHz	12601 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1
12601 400-BHIL	12601 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1
12601 400-BHJF	12601 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1
12601 400-BHKH	12601 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DW 10512	\$2,353	Each	20%	\$1,882	Other	DC1
12601 400-BHKM	12601 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1
12601 400-BJLE	12601 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1
12601 400-BKZC	12601 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1
12601 400-BLZB	12601 400-BLZB	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1
12601 400-BLFB	12601 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1
12601 400-BLKW	12601 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I*Column K) use drop-down	Product Category (If applicable)
12601 400-BLLB	12601 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
12601 403-BCHD	12601 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12601 403-BCHE	12601 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12601 403-BCLH	12601 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12601 403-BCLI	12601 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12601 405-AANL	12601 405-AANL	PowerEdge Servers	PERC H740P RAID Controller,Mini-Card,CK	\$1,254	Each	20%	\$1,004	Other	DC1	
12601 407-BBOP	12601 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12601 407-BBOS	12601 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12601 407-BBOU	12601 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12601 407-BBOZ	12601 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12601 407-BBOD	12601 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12601 407-BBVJ	12601 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12601 407-BBWK	12601 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12601 407-BBZM	12601 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12601 407-BBZS	12601 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12601 407-BBZU	12601 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12601 407-BBZV	12601 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12601 407-BCBF	12601 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12601 407-BCBK	12601 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12601 407-BCHI	12601 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12601 412-AAIV	12601 412-AAIV	PowerEdge Servers	Heat sink for PowerEdge R640,165W or higher CPU,CK	\$41	Each	20%	\$33	Other	DC1	
12601 412-AAIW	12601 412-AAIW	PowerEdge Servers	Heat sink for PowerEdge R640 for CPUs up to 165W,CK	\$33	Each	20%	\$26	Other	DC1	
12601 461-AAEN	12601 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12601 540-BBVP	12601 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12601 540-BCHD	12601 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1	
12601 540-BCHF	12601 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12601 540-BCHH	12601 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12601 540-BCNI	12601 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
12601 540-BCNJ	12601 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
12601 540-BCXM	12601 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1	
12601 540-BCXP	12601 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
12610 325-BCHI	12610 325-BCHI	PowerEdge Servers	PowerEdge 1U LCD Bezel, CK	\$95	Each	20%	\$76	Other	DC1	
12610 325-BCHJ	12610 325-BCHJ	PowerEdge Servers	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	DC1	
12610 330-BBJK	12610 330-BBJK	PowerEdge Servers	Riser Config 1, 2 x 16 LP, CusKit	\$164	Each	20%	\$131	Other	DC1	
12610 343-BBJP	12610 343-BBJP	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R6415, CusKit	\$8	Each	20%	\$6	Other	DC1	
12610 345-BBEZ	12610 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
12610 345-BBF6	12610 345-BBF6	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
12610 345-BBFC	12610 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
12610 345-BBFD	12610 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
12610 385-BBKJ	12610 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12610 385-BBKK	12610 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12610 385-BBKL	12610 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$213	Each	20%	\$171	Other	DC1	
12610 385-BBKW	12610 385-BBKW	PowerEdge Servers	IDRAC3 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1	
12610 385-BBLF	12610 385-BBLF	PowerEdge Servers	SDM and Combo Card Reader, CK	\$303	Each	20%	\$242	Other	DC1	
12610 385-BBLH	12610 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12610 389-DQGO	12610 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1	
12610 400-ASDQ	12610 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
12610 400-ATII	12610 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12610 400-ATIJ	12610 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
12610 400-ATIL	12610 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1	
12610 400-ATIN	12610 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12610 400-ATIO	12610 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12610 400-ATIQ	12610 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
12610 400-ATIR	12610 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
12610 400-ATJG	12610 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
12610 400-ATJH	12610 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1	
12610 400-ATJJ	12610 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
12610 400-ATJL	12610 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
12610 400-ATJM	12610 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
12610 400-ATIO	12610 400-ATIO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$814	Each	20%	\$651	Other	DC1	
12610 400-ATPJ	12610 400-ATPJ	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
12610 400-ATJR	12610 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	DC1	
12610 400-ATJS	12610 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	DC1	
12610 400-ATJX	12610 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
12610 400-ATJZ	12610 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	DC1	
12610 400-ATKB	12610 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1	
12610 400-ATKJ	12610 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
12610 400-ATKL	12610 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
12610 400-ATKN	12610 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
12610 400-ATKP	12610 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899	Each	20%	\$719	Other	DC1	
12610 400-ATKR	12610 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
12610 400-ATKT	12610 400-ATKT	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive, CK	\$1,239	Each	20%	\$991	Other	DC1	
12610 400-ATKV	12610 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026	Each	20%	\$821	Other	DC1	
12610 400-ATKX	12610 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
12610 400-AUNQ	12610 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$565	Each	20%	\$448	Other	DC1	
12610 400-AVHE	12610 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
12610 400-AVHG	12610 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price	Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12610 400-AXLH	12610 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
12610 400-AZIH	12610 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1	
12610 400-AZII	12610 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1	
12610 400-AZIU	12610 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1	
12610 400-BBOZ	12610 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1	
12610 400-BBPN	12610 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1	
12610 400-BBPZ	12610 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1	
12610 400-BBOE	12610 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
12610 400-BBQP	12610 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	
12610 400-BBOZ	12610 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,272	Each	20%	\$4,217	Other	DC1	
12610 400-BBRH	12610 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1	
12610 400-BCLR	12610 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
12610 400-BCLW	12610 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1	
12610 400-BCMG	12610 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1	
12610 400-BCMP	12610 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
12610 400-BCMS	12610 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
12610 400-BCNJ	12610 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12610 400-BCNN	12610 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
12610 400-BCOD	12610 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
12610 400-BDGY	12610 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12610 400-BDHR	12610 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
12610 400-BDIB	12610 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
12610 400-BDIE	12610 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
12610 400-BDIL	12610 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
12610 400-BDIZ	12610 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12610 400-BDPC	12610 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12610 400-BDPO	12610 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12610 400-BDPP	12610 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12610 400-BDPS	12610 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12610 400-BDQI	12610 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
12610 400-BDQJ	12610 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12610 400-BDQS	12610 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12610 400-BDOU	12610 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
12610 400-BDUC	12610 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12610 400-BDUD	12610 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
12610 400-BDUE	12610 400-BDUE	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12610 400-BDUO	12610 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
12610 400-BDUX	12610 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
12610 400-BDVG	12610 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12610 400-BDWW	12610 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12610 400-BDWE	12610 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1	
12610 400-BEDQ	12610 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
12610 400-BEDX	12610 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
12610 400-BEEB	12610 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
12610 400-BEEG	12610 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
12610 400-BEEL	12610 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
12610 400-BEEN	12610 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
12610 400-BEJD	12610 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
12610 400-BEKN	12610 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12610 400-BENN	12610 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12610 400-BENU	12610 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
12610 400-BEPH	12610 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V,3	\$9,424	Each	20%	\$7,539	Other	DC1	
12610 400-BEPO	12610 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1	
12610 400-BEQQ	12610 400-BEQQ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12610 400-BERF	12610 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12610 400-BERK	12610 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12610 400-BFEK	12610 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12610 400-BFEP	12610 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12610 400-BFOL	12610 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
12610 400-BFPF	12610 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
12610 400-BFOL	12610 400-BFOL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1	
12610 400-BFOT	12610 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12610 400-BFQW	12610 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
12610 400-BFSG	12610 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12610 400-BFSQ	12610 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12610 400-BFST	12610 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
12610 400-BFYB	12610 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
12610 400-BFYX	12610 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1	
12610 400-BFZC	12610 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
12610 400-BFZL	12610 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
12610 400-BGBQ	12610 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
12610 400-BGBX	12610 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1	
12610 400-BGJW	12610 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12610 400-BHFM	12610 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12610 400-BHHZ	12610 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12610 400-BHIL	12610 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12610 400-BHJF	12610 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12610 400-BHKH	12610 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12610 400-BHKM	12610 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12610 400-BIIT	12610 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12610 400-BJLE	12610 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12610 400-BKEY	12610 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
12610 400-BKFC	12610 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
12610 400-BKFK	12610 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12610 400-BKFL	12610 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
12610 400-BKFR	12610 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
12610 400-BKQZ	12610 400-BKQZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
12610 401-ABHQ	12610 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12610 401-ABHS	12610 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12610 401-ABHX	12610 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12610 401-ABHY	12610 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12610 403-BBLR	12610 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
12610 403-BBLZ	12610 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12610 403-BBMH	12610 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12610 403-BBMT	12610 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12610 403-BCCE	12610 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHH-L, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12610 403-BCHE	12610 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12610 403-BCLH	12610 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12610 403-BCLI	12610 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12610 405-AAEI	12610 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289	Each	20%	\$231	Other	DC1	
12610 405-AAES	12610 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12610 405-AAJW	12610 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard, CK	\$294	Each	20%	\$235	Other	DC1	
12610 405-AAHL	12610 405-AAHL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254	Each	20%	\$1,004	Other	DC1	
12610 405-AAHN	12610 405-AAHN	PowerEdge Servers	PERC H840 RAID Adapter for External HD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	DC1	
12610 405-AAQX	12610 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1	
12610 406-BBEL	12610 406-BBEL	PowerEdge Servers	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1	
12610 406-BBHB	12610 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1	
12610 406-BBHD	12610 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1	
12610 406-BBLC	12610 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
12610 406-BBMO	12610 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12610 407-BBOP	12610 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12610 407-BBOS	12610 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12610 407-BBOZ	12610 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12610 407-BBQD	12610 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12610 407-BBVJ	12610 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12610 407-BCBF	12610 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12610 407-BCBK	12610 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12610 407-BCEX	12610 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12610 407-BCHI	12610 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12610 412-AAOH	12610 412-AAOH	PowerEdge Servers	Standard Heatsink, below 190W CPU, CusKit, R7425	\$24	Each	20%	\$19	Other	DC1	
12610 412-AAOL	12610 412-AAOL	PowerEdge Servers	Performance Fan, CusKit, R6415	\$61	Each	20%	\$49	Other	DC1	
12610 429-AAOX	12610 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL CusKit	\$61	Each	20%	\$49	Other	DC1	
12610 429-ABGT	12610 429-ABGT	PowerEdge Servers	DVD +/-RW, SATA, Internal, 9.5mm, CusKit, R6415	\$45	Each	20%	\$36	Other	DC1	
12610 429-ABGU	12610 429-ABGU	PowerEdge Servers	DVD ROM, SATA, Internal, CusKit, R6415	\$44	Each	20%	\$36	Other	DC1	
12610 450-ACGM	12610 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
12610 450-ACGZ	12610 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
12610 450-ACHI	12610 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
12610 450-ACSI	12610 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1	
12610 450-ADIR	12610 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
12610 450-ADTB	12610 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	DC1	
12610 450-AEKP	12610 450-AEKP	PowerEdge Servers	Kit - Hot-plug Power Supply, 550W	\$350	Each	20%	\$280	Other	DC1	
12610 461-AAEN	12610 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12610 470-AATX	12610 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
12610 470-AAUB	12610 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1	
12610 470-AAUD	12610 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1	
12610 470-AAVG	12610 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12610 470-AAVH	12610 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12610 470-AAVJ	12610 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12610 470-AAVO	12610 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12610 470-AAAX	12610 470-AAAX	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12610 470-AAXH	12610 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12610 470-ABBH	12610 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1	
12610 470-ABBK	12610 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1	
12610 470-ABBM	12610 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1	
12610 470-ABPR	12610 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1	
12610 470-ABQB	12610 470-ABQB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1	
12610 470-ABQF	12610 470-ABQF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1	
12610 540-BBDV	12610 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 OP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
12610 540-BBDW	12610 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1	
12610 540-BBGR	12610 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1	
12610 540-BBGW	12610 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1	
12610 540-BBGZ	12610 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1	
12610 540-BBHB	12610 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12610 540-BBIW	12610 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (REQUIRED) use drop-down	Column I (Column K)	Product Category (if applicable)
12610 540-BBML	12610 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$555	Other	DC1	
12610 540-BBPC	12610 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%		\$374	Other	DC1	
12610 540-BBRG	12610 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%		\$680	Other	DC1	
12610 540-BBVL	12610 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%		\$513	Other	DC1	
12610 540-BBVM	12610 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%		\$571	Other	DC1	
12610 540-BBVN	12610 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
12610 540-BBVP	12610 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%		\$1,055	Other	DC1	
12610 540-BBVR	12610 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%		\$1,989	Other	DC1	
12610 540-BBZM	12610 540-BBZM	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%		\$494	Other	DC1	
12610 540-BBZN	12610 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%		\$614	Other	DC1	
12610 540-BBZO	12610 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%		\$566	Other	DC1	
12610 540-BCBM	12610 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CustKit	\$558	Each	20%		\$447	Other	DC1	
12610 540-BCBN	12610 540-BCBN	PowerEdge Servers	Broadcom 5720 Dual Port 1 GbE Network LOM Mezz Card, CustKit	\$152	Each	20%		\$122	Other	DC1	
12610 540-BCBO	12610 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CustKit	\$441	Each	20%		\$353	Other	DC1	
12610 540-BCCN	12610 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%		\$707	Other	DC1	
12610 540-BCDI	12610 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%		\$1,854	Other	DC1	
12610 540-BCHF	12610 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%		\$942	Other	DC1	
12610 540-BCIW	12610 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%		\$2,134	Other	DC1	
12610 540-BCKV	12610 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%		\$532	Other	DC1	
12610 770-BBIE	12610 770-BBIE	PowerEdge Servers	1U Cable Management Arm CustKit	\$58	Each	20%		\$47	Other	DC1	
12610 770-BCKW	12610 770-BCKW	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CK	\$108	Each	20%		\$86	Other	DC1	
14806 403-BBLS	14806 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%		\$1,204	Other	DC1	
14806 403-BBMT	14806 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
14806 406-BBMR	14806 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
14806 407-BCBN	14806 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%		\$191	Other	DC1	
14806 407-BCEX	14806 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%		\$1,284	Other	DC1	
14806 407-BCIH	14806 407-BCIH	PowerEdge Servers	Dell EMC PowerEdge 1025GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
14806 461-AAHB	14806 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59	Each	20%		\$47	Other	DC1	
14806 470-AAVG	14806 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
14806 470-AAVH	14806 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
14806 470-AAVJ	14806 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
14806 470-ACEU	14806 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%		\$108	Other	DC1	
14806 470-ACEV	14806 470-ACEV	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%		\$100	Other	DC1	
14806 470-ACEY	14806 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%		\$120	Other	DC1	
14806 470-ACFB	14806 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%		\$104	Other	DC1	
14806 470-ADDJ	14806 470-ADDJ	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1	\$44	Each	20%		\$35	Other	DC1	
14806 470-ADDN	14806 470-ADDN	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5	\$93	Each	20%		\$74	Other	DC1	
14806 470-ADDO	14806 470-ADDO	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3	\$63	Each	20%		\$51	Other	DC1	
14806 470-ADDS	14806 470-ADDS	PowerEdge Servers	SC Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2	\$55	Each	20%		\$44	Other	DC1	
14806 490-BEYM	14806 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%		\$4,369	Other	DC1	
14806 490-BFLB	14806 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%		\$3,931	Other	DC1	
14806 540-BBDS	14806 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CustKit	\$492	Each	20%		\$393	Other	DC1	
14806 540-BBDO	14806 540-BBDO	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CustKit	\$492	Each	20%		\$393	Other	DC1	
14806 540-BBGX	14806 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
14806 540-BBHB	14806 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%		\$185	Other	DC1	
14806 540-BBIV	14806 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CustKit	\$694	Each	20%		\$555	Other	DC1	
14806 540-BBIW	14806 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%		\$811	Other	DC1	
14806 540-BBIX	14806 540-BBIX	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, Converged Network Adapter, Low	\$694	Each	20%		\$555	Other	DC1	
14806 540-BBML	14806 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$555	Other	DC1	
14806 540-BBUO	14806 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%		\$571	Other	DC1	
14806 540-BBUP	14806 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%		\$641	Other	DC1	
14806 540-BBVM	14806 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%		\$571	Other	DC1	
14806 540-BBVN	14806 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%		\$515	Other	DC1	
14806 540-BBYG	14806 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%		\$614	Other	DC1	
14806 540-BBYI	14806 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%		\$566	Other	DC1	
14806 540-BBZN	14806 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%		\$614	Other	DC1	
14806 540-BBZO	14806 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%		\$566	Other	DC1	
14806 540-BCHD	14806 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%		\$738	Other	DC1	
14806 540-BCHF	14806 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%		\$942	Other	DC1	
14806 540-BCHH	14806 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%		\$942	Other	DC1	
14806 540-BCNI	14806 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$790	Each	20%		\$624	Other	DC1	
14806 540-BCNJ	14806 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%		\$624	Other	DC1	
14806 540-BCOP	14806 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%		\$571	Other	DC1	
14806 540-BCOQ	14806 540-BCOQ	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%		\$362	Other	DC1	
14806 540-BCOR	14806 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%		\$412	Other	DC1	
14806 540-BCOS	14806 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187	Each	20%		\$149	Other	DC1	
14806 540-BCRY	14806 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE,SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%		\$782	Other	DC1	
13746 210-ASYS	13746 210-ASYS	PowerEdge Servers	OEM PowerEdge R6515 Server	\$350	Each	20%		\$280	Other	DC1	
13746 338-BWRG	13746 338-BWRG	PowerEdge Servers	AMD EPYC 7F32 3.70GHz, 8C/16T, 256M Cache (180W) DDR4-3200, CK	\$4,316	Each	20%		\$3,453	Other	DC1	
13746 338-BWRI	13746 338-BWRI	PowerEdge Servers	AMD EPYC 7F52 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200, CK	\$6,361	Each	20%		\$5,089	Other	DC1	
13746 338-BWRJ	13746 338-BWRJ	PowerEdge Servers	AMD EPYC 7F72 3.2GHz, 24C/48T, 192M Cache (240W) DDR4-3200, CK	\$7,383	Each	20%		\$5,906	Other	DC1	
13746 345-BBEZ	13746 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%		\$1,112	Other	DC1	
13746 345-BBFB	13746 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%		\$696	Other	DC1	
13746 345-BBFC	13746 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%		\$1,114	Other	DC1	
13746 345-BBFD	13746 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%		\$701	Other	DC1	
13746 384-BCFW	13746 384-BCFW	PowerEdge Servers	Standard Fan	\$0	Each	20%		\$0	Other	DC1	
13746 400-ATJO	13746 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%		\$617	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Proposed Discount(%)	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	
13746 400-ATJP	13746 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1
13746 400-AZIH	13746 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1
13746 400-AZII	13746 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1
13746 400-AZIU	13746 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1
13746 400-BBPZ	13746 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1
13746 400-BDPC	13746 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1
13746 400-BDPD	13746 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1
13746 400-BDPQ	13746 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1
13746 400-BDPS	13746 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1
13746 400-BDOJ	13746 400-BDOJ	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1
13746 400-BDOJ	13746 400-BDOJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1
13746 400-BDOS	13746 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1
13746 400-BDOU	13746 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1
13746 400-BDUC	13746 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
13746 400-BDUD	13746 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1
13746 400-BDUK	13746 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1
13746 400-BDUO	13746 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
13746 400-BDUX	13746 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1
13746 400-BDVG	13746 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1
13746 400-BDWW	13746 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1
13746 400-BDWE	13746 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1
13746 400-BEDQ	13746 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1
13746 400-BEDX	13746 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1
13746 400-BEEB	13746 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
13746 400-BEEG	13746 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1
13746 400-BEEL	13746 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1
13746 400-BEEN	13746 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
13746 400-BEKN	13746 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1
13746 400-BEPH	13746 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V,3	\$9,424	Each	20%	\$7,539	Other	DC1
13746 400-BEOG	13746 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
13746 400-BERF	13746 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1
13746 400-BERK	13746 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
13746 400-BFCI	13746 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1
13746 400-BFEK	13746 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
13746 400-BFEP	13746 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
13746 400-BFOL	13746 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1
13746 400-BFFF	13746 400-BFFF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1
13746 400-BFGL	13746 400-BFGL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1
13746 400-BFOT	13746 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
13746 400-BFOW	13746 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1
13746 400-BFSG	13746 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1
13746 400-BFSQ	13746 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1
13746 400-BFST	13746 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1
13746 400-BFPV	13746 400-BFPV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%	\$2,597	Other	DC1
13746 400-BFVB	13746 400-BFVB	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1
13746 400-BFVX	13746 400-BFVX	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1
13746 400-BFZC	13746 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1
13746 400-BFZL	13746 400-BFZL	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1
13746 400-BGBO	13746 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1
13746 400-BGBX	13746 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,1	\$1,256	Each	20%	\$1,005	Other	DC1
13746 400-BGJW	13746 400-BGJW	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1
13746 400-BGKB	13746 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1
13746 400-BHYZ	13746 400-BHYZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1
13746 400-BHIL	13746 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1
13746 400-BHJF	13746 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1
13746 400-BHKH	13746 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1
13746 400-BHKM	13746 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1
13746 400-BIEU	13746 400-BIEU	PowerEdge Servers	3.84TB Solid State Drive SATA Mixed Use SED 512e 2.5in w/3.5in HYB CARR HK6-V 3	\$4,094	Each	20%	\$3,275	Other	DC1
13746 400-BIEX	13746 400-BIEX	PowerEdge Servers	3.84TB Solid State Drive SATA SED Mixed Use 512e 2.5in Hot-Plug HK6-V, 3 TBW	\$4,086	Each	20%	\$3,269	Other	DC1
13746 400-BIIT	13746 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1
13746 400-BJLE	13746 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1
13746 400-BKEY	13746 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1
13746 400-BKFC	13746 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1
13746 400-BKFK	13746 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1
13746 400-BKFL	13746 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1
13746 400-BKFR	13746 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1
13746 400-BKGZ	13746 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1
13746 400-BLBZ	13746 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1
13746 400-BLFB	13746 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1
13746 400-BLKW	13746 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1
13746 400-BLLB	13746 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1
13746 400-BLLE	13746 400-BLLE	PowerEdge Servers	8TB Hard Drive SATA 6Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,067	Each	20%	\$854	Other	DC1
13746 400-BLLF	13746 400-BLLF	PowerEdge Servers	4TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$707	Each	20%	\$566	Other	DC1
13746 400-BLLG	13746 400-BLLG	PowerEdge Servers	2TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$590	Each	20%	\$472	Other	DC1
13746 400-BLLJ	13746 400-BLLJ	PowerEdge Servers	1TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$505	Each	20%	\$404	Other	DC1
13746 400-BLLM	13746 400-BLLM	PowerEdge Servers	8TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,116	Each	20%	\$893	Other	DC1
13746 403-BBLR	13746 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price	Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13746 403-BBLZ	13746 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505		Each	20%	\$1,204	Other	DC1
13746 403-BBMH	13746 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592		Each	20%	\$1,274	Other	DC1
13746 403-BBMT	13746 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382		Each	20%	\$1,906	Other	DC1
13746 403-BCCE	13746 403-BCCE	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$2,596		Each	20%	\$2,077	Other	DC1
13746 403-BCCH	13746 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131		Each	20%	\$7,305	Other	DC1
13746 403-BCHE	13746 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157		Each	20%	\$126	Other	DC1
13746 403-BCLH	13746 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569		Each	20%	\$7,655	Other	DC1
13746 403-BCLI	13746 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006		Each	20%	\$2,404	Other	DC1
13746 405-AAEI	13746 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289		Each	20%	\$231	Other	DC1
13746 405-AAES	13746 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283		Each	20%	\$227	Other	DC1
13746 405-AAJW	13746 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Mimicard,CK	\$294		Each	20%	\$235	Other	DC1
13746 405-AANL	13746 405-AANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254		Each	20%	\$1,004	Other	DC1
13746 405-AANN	13746 405-AANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114		Each	20%	\$891	Other	DC1
13746 406-BBMO	13746 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267		Each	20%	\$2,614	Other	DC1
13746 406-BBOG	13746 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862		Each	20%	\$3,089	Other	DC1
13746 407-BCHI	13746 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 1025GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820		Each	20%	\$656	Other	DC1
13746 429-ABJH	13746 429-ABJH	PowerEdge Servers	DVD +/-RW, SATA, Internal	\$99		Each	20%	\$79	Other	DC1
13746 490-BFLB	13746 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914		Each	20%	\$3,931	Other	DC1
13746 540-BBDV	13746 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492		Each	20%	\$393	Other	DC1
13746 540-BBHB	13746 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	DC1
13746 540-BBML	13746 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694		Each	20%	\$555	Other	DC1
13746 540-BBVM	13746 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714		Each	20%	\$571	Other	DC1
13746 540-BBVN	13746 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644		Each	20%	\$515	Other	DC1
13746 540-BBZN	13746 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767		Each	20%	\$614	Other	DC1
13746 540-BBZO	13746 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707		Each	20%	\$566	Other	DC1
13746 540-BCBM	13746 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CusKit	\$558		Each	20%	\$447	Other	DC1
13746 540-BCBP	13746 540-BCBP	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CusKit	\$441		Each	20%	\$353	Other	DC1
13746 540-BCCN	13746 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884		Each	20%	\$707	Other	DC1
13746 540-BCIW	13746 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667		Each	20%	\$2,134	Other	DC1
13746 540-BCKV	13746 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665		Each	20%	\$532	Other	DC1
13746 540-BCNJ	13746 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 1025GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780		Each	20%	\$624	Other	DC1
13746 540-BCNL	13746 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223		Each	20%	\$2,578	Other	DC1
13746 540-BCNP	13746 540-BCNP	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile Customer	\$746		Each	20%	\$597	Other	DC1
13746 540-BCNQ	13746 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739		Each	20%	\$591	Other	DC1
13746 540-BCNS	13746 540-BCNS	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 1025GbE SFP28 Adapter, PCIe Low Profile	\$681		Each	20%	\$545	Other	DC1
13746 540-BCSE	13746 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814		Each	20%	\$651	Other	DC1
13746 540-BCXM	13746 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634		Each	20%	\$2,108	Other	DC1
14296 631-ACGJ	14296 631-ACGJ	PowerEdge Servers	OpenManage DVD Kit, Poweredge R6515	\$50		Each	20%	\$40	Other	DC1
14296 325-BCHW	14296 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98		Each	20%	\$78	Other	DC1
14296 325-BCHX	14296 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69		Each	20%	\$55	Other	DC1
14296 330-BBLS	14296 330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86		Each	20%	\$69	Other	DC1
14296 330-BBLT	14296 330-BBLT	PowerEdge Servers	Riser w/ 3 PCIe Gen3 slots, 1 x16 FH (slot 4) , 1 x8 FH (slot 5) and 1 x8 LP (slot 6), at	\$92		Each	20%	\$73	Other	DC1
14296 330-BBLU	14296 330-BBLU	PowerEdge Servers	Riser with One x8 PCIe Gen3 LP (slot 4), 740X/XD CusKit	\$37		Each	20%	\$30	Other	DC1
14296 330-BBLV	14296 330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740/XD CusKit	\$50		Each	20%	\$40	Other	DC1
14296 330-BBLW	14296 330-BBLW	PowerEdge Servers	Riser with Three x8 PCIe Gen3 FH slots (1, 2 and 3) R740/XD CusKit	\$46		Each	20%	\$37	Other	DC1
14296 330-BBLX	14296 330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots (1 and 3) R740/XD CusKit	\$50		Each	20%	\$40	Other	DC1
14296 330-BBLY	14296 330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x16 (slot 1) and 2 x8 (2 and 3), R740/XD	\$53		Each	20%	\$43	Other	DC1
14296 330-BBMI	14296 330-BBMI	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28		Each	20%	\$22	Other	DC1
14296 330-BBMJ	14296 330-BBMJ	PowerEdge Servers	Riser Blank for Riser Config 3, Customer Install	\$20		Each	20%	\$16	Other	DC1
14296 330-BBMO	14296 330-BBMO	PowerEdge Servers	GPU Enablement Customer Kit	\$698		Each	20%	\$559	Other	DC1
14296 338-BLNB	14296 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551		Each	20%	\$2,841	Other	DC1
14296 338-BLNE	14296 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787		Each	20%	\$3,029	Other	DC1
14296 338-BLNG	14296 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220		Each	20%	\$3,376	Other	DC1
14296 338-BLNH	14296 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424		Each	20%	\$3,539	Other	DC1
14296 338-BLNI	14296 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915		Each	20%	\$3,932	Other	DC1
14296 338-BLNJ	14296 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222		Each	20%	\$4,178	Other	DC1
14296 338-BLNL	14296 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887		Each	20%	\$3,909	Other	DC1
14296 338-BLNM	14296 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889		Each	20%	\$4,711	Other	DC1
14296 338-BLNN	14296 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847		Each	20%	\$4,677	Other	DC1
14296 338-BLNO	14296 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567		Each	20%	\$5,253	Other	DC1
14296 338-BLNP	14296 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140		Each	20%	\$4,912	Other	DC1
14296 338-BLNQ	14296 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711		Each	20%	\$5,369	Other	DC1
14296 338-BLNR	14296 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304		Each	20%	\$5,843	Other	DC1
14296 338-BLNS	14296 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080		Each	20%	\$5,664	Other	DC1
14296 338-BLNT	14296 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395		Each	20%	\$7,516	Other	DC1
14296 338-BLNV	14296 338-BLNV	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771		Each	20%	\$9,417	Other	DC1
14296 338-BLNZ	14296 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998		Each	20%	\$15,998	Other	DC1
14296 338-BLTQ	14296 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613		Each	20%	\$491	Other	DC1
14296 338-BLTR	14296 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835		Each	20%	\$668	Other	DC1
14296 338-BLTT	14296 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002		Each	20%	\$802	Other	DC1
14296 338-BLTV	14296 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 8C/16T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947		Each	20%	\$757	Other	DC1
14296 338-BLTV	14296 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391		Each	20%	\$1,113	Other	DC1
14296 338-BLTV	14296 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002		Each	20%	\$1,602	Other	DC1
14296 338-BLTX	14296 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
14296 338-BLTZ	14296 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547		Each	20%	\$2,037	Other	DC1
14296 338-BLUB	14296 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109		Each	20%	\$2,487	Other	DC1
14296 338-BRVI	14296 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977		Each	20%	\$15,982	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
14296 338-BRVK	14296 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140		Each	20%	\$4,912	Other	DC1
14296 338-BRVL	14296 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786		Each	20%	\$3,029	Other	DC1
14296 338-BRVP	14296 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593		Each	20%	\$10,074	Other	DC1
14296 338-BRVQ	14296 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600		Each	20%	\$6,080	Other	DC1
14296 338-BRV5	14296 338-BRV5	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546		Each	20%	\$2,037	Other	DC1
14296 338-BSDG	14296 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002		Each	20%	\$802	Other	DC1
14296 338-BSDJ	14296 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
14296 338-BSDK	14296 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042		Each	20%	\$2,434	Other	DC1
14296 338-BSDM	14296 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109		Each	20%	\$2,487	Other	DC1
14296 338-BSDN	14296 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586		Each	20%	\$1,269	Other	DC1
14296 338-BSDQ	14296 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 8C/16T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444		Each	20%	\$355	Other	DC1
14296 338-BSDR	14296 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391		Each	20%	\$1,113	Other	DC1
14296 338-BSDU	14296 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002		Each	20%	\$1,602	Other	DC1
14296 338-BSGK	14296 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
14296 338-BSGX	14296 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846		Each	20%	\$4,677	Other	DC1
14296 338-BSGY	14296 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224		Each	20%	\$4,979	Other	DC1
14296 338-BSGZ	14296 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055		Each	20%	\$4,044	Other	DC1
14296 338-BSHB	14296 338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449		Each	20%	\$4,359	Other	DC1
14296 338-BSHC	14296 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 3.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304		Each	20%	\$5,843	Other	DC1
14296 338-BSHE	14296 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886		Each	20%	\$3,909	Other	DC1
14296 338-BSHO	14296 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797		Each	20%	\$11,838	Other	DC1
14296 338-BSPH	14296 338-BSPH	PowerEdge Servers	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200		Each	20%	\$26,560	Other	DC1
14296 338-BSHV	14296 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422		Each	20%	\$13,938	Other	DC1
14296 338-BSHX	14296 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777		Each	20%	\$28,622	Other	DC1
14296 338-BSIJ	14296 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395		Each	20%	\$7,516	Other	DC1
14296 338-BSIR	14296 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002		Each	20%	\$11,202	Other	DC1
14296 338-BSIS	14296 338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631		Each	20%	\$8,505	Other	DC1
14296 338-BSIT	14296 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175		Each	20%	\$20,140	Other	DC1
14296 338-BSVU	14296 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835		Each	20%	\$668	Other	DC1
14296 338-BSVX	14296 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220		Each	20%	\$14,576	Other	DC1
14296 338-BSVY	14296 338-BSVY	PowerEdge Servers	Intel Xeon Silver 4214Y 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,540		Each	20%	\$1,232	Other	DC1
14296 338-BTSX	14296 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424		Each	20%	\$3,539	Other	DC1
14296 338-BT5Y	14296 338-BT5Y	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197		Each	20%	\$2,558	Other	DC1
14296 338-BTSZ	14296 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222		Each	20%	\$4,178	Other	DC1
14296 338-BTTC	14296 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000		Each	20%	\$16,800	Other	DC1
14296 338-BTTD	14296 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566		Each	20%	\$5,253	Other	DC1
14296 338-BTTE	14296 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551		Each	20%	\$2,841	Other	DC1
14296 338-BTTF	14296 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089		Each	20%	\$3,271	Other	DC1
14296 338-BTWF	14296 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N, 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516		Each	20%	\$6,813	Other	DC1
14296 338-BTWG	14296 338-BTWG	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669		Each	20%	\$16,535	Other	DC1
14296 338-BTWL	14296 338-BTWL	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002		Each	20%	\$3,202	Other	DC1
14296 338-BTWR	14296 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800		Each	20%	\$4,640	Other	DC1
14296 338-BTWW	14296 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753		Each	20%	\$2,203	Other	DC1
14296 338-BBJW	14296 338-BBJW	PowerEdge Servers	Left Ear with QSYNC beside 7920 Rack Bezel (Kit)	\$106		Each	20%	\$85	Other	DC1
14296 370-ADDB	14296 370-ADDB	PowerEdge Servers	R740XD NVDIMM BBU and Cable, Cust Kit	\$287		Each	20%	\$229	Other	DC1
14296 384-BBQC	14296 384-BBQC	PowerEdge Servers	6 Performance Fans for R740/R740X, CK	\$164		Each	20%	\$132	Other	DC1
14296 385-BBKJ	14296 385-BBKJ	PowerEdge Servers	Internal 16GB Mirco SDHC/SDXC Card, Customer Install	\$66		Each	20%	\$53	Other	DC1
14296 385-BBKK	14296 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114		Each	20%	\$91	Other	DC1
14296 385-BBKL	14296 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271		Each	20%	\$217	Other	DC1
14296 385-BBKW	14296 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300		Each	20%	\$240	Other	DC1
14296 385-BBLH	14296 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23		Each	20%	\$18	Other	DC1
14296 389-DQGG	14296 389-DQGG	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9		Each	20%	\$7	Other	DC1
14296 400-AMUQ	14296 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009		Each	20%	\$807	Other	DC1
14296 400-ATII	14296 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653		Each	20%	\$522	Other	DC1
14296 400-ATIJ	14296 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664		Each	20%	\$531	Other	DC1
14296 400-ATIK	14296 400-ATIK	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$642		Each	20%	\$514	Other	DC1
14296 400-ATIL	14296 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598		Each	20%	\$478	Other	DC1
14296 400-ATIM	14296 400-ATIM	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR,CK	\$590		Each	20%	\$472	Other	DC1
14296 400-ATIN	14296 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741		Each	20%	\$593	Other	DC1
14296 400-ATIO	14296 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754		Each	20%	\$602	Other	DC1
14296 400-ATIP	14296 400-ATIP	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$767		Each	20%	\$613	Other	DC1
14296 400-ATIQ	14296 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999		Each	20%	\$799	Other	DC1
14296 400-ATIR	14296 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012		Each	20%	\$809	Other	DC1
14296 400-ATIS	14296 400-ATIS	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,060		Each	20%	\$848	Other	DC1
14296 400-ATJG	14296 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692		Each	20%	\$554	Other	DC1
14296 400-ATJH	14296 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704		Each	20%	\$563	Other	DC1
14296 400-ATJI	14296 400-ATJI	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$715		Each	20%	\$572	Other	DC1
14296 400-ATJJ	14296 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449		Each	20%	\$359	Other	DC1
14296 400-ATJK	14296 400-ATJK	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$409		Each	20%	\$327	Other	DC1
14296 400-ATJL	14296 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705		Each	20%	\$564	Other	DC1
14296 400-ATJM	14296 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718		Each	20%	\$574	Other	DC1
14296 400-ATKB	14296 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021		Each	20%	\$817	Other	DC1
14296 400-ATKN	14296 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639		Each	20%	\$511	Other	DC1
14296 400-ATKO	14296 400-ATKO	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$631		Each	20%	\$505	Other	DC1
14296 400-ATKY	14296 400-ATKY	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Hard Drive,	\$1,167		Each	20%	\$949	Other	DC1
14296 400-AUNQ	14296 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585		Each	20%	\$468	Other	DC1
14296 400-AVGC	14296 400-AVGC	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,153		Each	20%	\$922	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
14296 400-AVHC	14296 400-AVHC	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Internal Hard Drive,3.5in HYB	\$1,270	Each	20%		\$1,016	Other	DC1	
14296 400-AVHE	14296 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%		\$1,036	Other	DC1	
14296 400-AVHG	14296 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%		\$1,027	Other	DC1	
14296 400-AWIR	14296 400-AWIR	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive, CK	\$1,902	Each	20%		\$1,522	Other	DC1	
14296 400-AWMV	14296 400-AWMV	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$588	Each	20%		\$470	Other	DC1	
14296 400-AXLH	14296 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%		\$2,049	Other	DC1	
14296 400-AYVR	14296 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%		\$516	Other	DC1	
14296 400-AYVH	14296 400-AYVH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr,3.5in HYB CARR, 5100 Pro,	\$856	Each	20%		\$685	Other	DC1	
14296 400-AYVS	14296 400-AYVS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%		\$777	Other	DC1	
14296 400-AYVZ	14296 400-AYVZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$639	Each	20%		\$511	Other	DC1	
14296 400-AYXE	14296 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%		\$507	Other	DC1	
14296 400-AYXH	14296 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$1,920	Each	20%		\$1,536	Other	DC1	
14296 400-BBOM	14296 400-BBOM	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/ 3.5in HYB CARR Internal Bay	\$1,756	Each	20%		\$1,405	Other	DC1	
14296 400-BBOZ	14296 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%		\$2,223	Other	DC1	
14296 400-BBPN	14296 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%		\$1,410	Other	DC1	
14296 400-BBPT	14296 400-BBPT	PowerEdge Servers	1.92TB SSD SAS RI 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay, PM5-R 1	\$2,767	Each	20%		\$2,213	Other	DC1	
14296 400-BBPZ	14296 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%		\$1,415	Other	DC1	
14296 400-BBOE	14296 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%		\$1,414	Other	DC1	
14296 400-BBOP	14296 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%		\$2,218	Other	DC1	
14296 400-BBOZ	14296 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%		\$4,217	Other	DC1	
14296 400-BBRH	14296 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%		\$4,222	Other	DC1	
14296 400-BBRM	14296 400-BBRM	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay	\$5,266	Each	20%		\$4,212	Other	DC1	
14296 400-BCLR	14296 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%		\$3,953	Other	DC1	
14296 400-BCLT	14296 400-BCLT	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$8,034	Each	20%		\$6,427	Other	DC1	
14296 400-BCLW	14296 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%		\$1,812	Other	DC1	
14296 400-BCMG	14296 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%		\$6,439	Other	DC1	
14296 400-BCMP	14296 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%		\$3,947	Other	DC1	
14296 400-BCMO	14296 400-BCMO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$4,925	Each	20%		\$3,940	Other	DC1	
14296 400-BCMS	14296 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%		\$6,433	Other	DC1	
14296 400-BCNJ	14296 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1	
14296 400-BCNN	14296 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%		\$2,381	Other	DC1	
14296 400-BCNY	14296 400-BCNY	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,260	Each	20%		\$1,808	Other	DC1	
14296 400-BCOC	14296 400-BCOC	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,968	Each	20%		\$2,375	Other	DC1	
14296 400-BCOD	14296 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%		\$1,817	Other	DC1	
14296 400-BDGY	14296 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1	
14296 400-BDHB	14296 400-BDHB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Mid Bay	\$1,770	Each	20%		\$1,416	Other	DC1	
14296 400-BDHE	14296 400-BDHE	PowerEdge Servers	800GB SSD SAS WI 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug Int Bay PM5-M 10	\$2,720	Each	20%		\$2,176	Other	DC1	
14296 400-BDHR	14296 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%		\$1,420	Other	DC1	
14296 400-BDIB	14296 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%		\$1,424	Other	DC1	
14296 400-BDIE	14296 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%		\$2,183	Other	DC1	
14296 400-BDIL	14296 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%		\$2,276	Other	DC1	
14296 400-BDIZ	14296 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS WI 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%		\$4,336	Other	DC1	
14296 400-BDJD	14296 400-BDJD	PowerEdge Servers	1.6TB SSD SAS WI 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug, PM5-M, 10	\$5,410	Each	20%		\$4,328	Other	DC1	
14296 400-BDPC	14296 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%		\$761	Other	DC1	
14296 400-BDPD	14296 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%		\$511	Other	DC1	
14296 400-BDPO	14296 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%		\$506	Other	DC1	
14296 400-BDQJ	14296 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%		\$1,274	Other	DC1	
14296 400-BDOR	14296 400-BDOR	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$938	Each	20%		\$750	Other	DC1	
14296 400-BDOS	14296 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%		\$1,270	Other	DC1	
14296 400-BDOU	14296 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%		\$756	Other	DC1	
14296 400-BDOV	14296 400-BDOV	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,583	Each	20%		\$1,266	Other	DC1	
14296 400-BDQW	14296 400-BDQW	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$628	Each	20%		\$502	Other	DC1	
14296 400-BDUC	14296 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%		\$1,268	Other	DC1	
14296 400-BDUD	14296 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%		\$431	Other	DC1	
14296 400-BDUK	14296 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%		\$435	Other	DC1	
14296 400-BDUL	14296 400-BDUL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$1,572	Each	20%		\$1,257	Other	DC1	
14296 400-BDUO	14296 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%		\$2,082	Other	DC1	
14296 400-BDUW	14296 400-BDUW	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$533	Each	20%		\$426	Other	DC1	
14296 400-BDUX	14296 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%		\$1,263	Other	DC1	
14296 400-BDVE	14296 400-BDVE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$839	Each	20%		\$671	Other	DC1	
14296 400-BDVG	14296 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%		\$2,087	Other	DC1	
14296 400-BDVJ	14296 400-BDVJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$2,598	Each	20%		\$2,078	Other	DC1	
14296 400-BDWW	14296 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%		\$680	Other	DC1	
14296 400-BDWE	14296 400-BDWE	PowerEdge Servers	800GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%		\$675	Other	DC1	
14296 400-BEDO	14296 400-BEDO	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%		\$4,376	Other	DC1	
14296 400-BEDX	14296 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%		\$8,380	Other	DC1	
14296 400-BEEB	14296 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%		\$4,180	Other	DC1	
14296 400-BEEG	14296 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%		\$1,233	Other	DC1	
14296 400-BEEL	14296 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%		\$2,071	Other	DC1	
14296 400-BEEN	14296 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%		\$3,377	Other	DC1	
14296 400-BEJD	14296 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%		\$2,254	Other	DC1	
14296 400-BEKI	14296 400-BEKI	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Internal Bay Hot-Plug Hard Drive, CUS Kit	\$1,294	Each	20%		\$1,035	Other	DC1	
14296 400-BEKN	14296 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%		\$1,424	Other	DC1	
14296 400-BENN	14296 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%		\$4,213	Other	DC1	
14296 400-BENU	14296 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$3,247	Each	20%		\$2,597	Other	DC1	
14296 400-BEOH	14296 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB Internal Bay	\$5,256	Each	20%		\$4,205	Other	DC1	
14296 400-BEOL	14296 400-BEOL	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5",3.5" HYB Inter. Bay Drive,PM5-V,3	\$9,410	Each	20%		\$7,528	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
14296 400-BEPH	14296 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V,3	\$9,424	Each	20%		\$7,539	Other	DC1	
14296 400-BEPO	14296 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%		\$4,223	Other	DC1	
14296 400-BEQQ	14296 400-BEQQ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%		\$2,587	Other	DC1	
14296 400-BERF	14296 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,417	Each	20%		\$7,534	Other	DC1	
14296 400-BERI	14296 400-BERI	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5", 3.5" HYB Inter. Bay Drive,PM5-V,3	\$3,226	Each	20%		\$2,581	Other	DC1	
14296 400-BERK	14296 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%		\$3,062	Other	DC1	
14296 400-BFEK	14296 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%		\$3,094	Other	DC1	
14296 400-BFEP	14296 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%		\$692	Other	DC1	
14296 400-BFOL	14296 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%		\$6,337	Other	DC1	
14296 400-BFPF	14296 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%		\$6,333	Other	DC1	
14296 400-BFOT	14296 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%		\$4,174	Other	DC1	
14296 400-BFQW	14296 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%		\$1,125	Other	DC1	
14296 400-BFSD	14296 400-BFSD	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay,	\$5,213	Each	20%		\$4,170	Other	DC1	
14296 400-BFSG	14296 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%		\$2,345	Other	DC1	
14296 400-BFSJ	14296 400-BFSJ	PowerEdge Servers	960GB SSD vSAS MU 12Gbps 512e 2.5in with 3.5in HYB CARR, Internal Bay, AG	\$1,397	Each	20%		\$1,118	Other	DC1	
14296 400-BFSO	14296 400-BFSO	PowerEdge Servers	1.92TB SSD vSAS MU 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR, AG	\$2,918	Each	20%		\$2,334	Other	DC1	
14296 400-BFSQ	14296 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
14296 400-BFYB	14296 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%		\$918	Other	DC1	
14296 400-BFYD	14296 400-BFYD	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive	\$1,140	Each	20%		\$912	Other	DC1	
14296 400-BFYW	14296 400-BFYW	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$1,869	Each	20%		\$1,496	Other	DC1	
14296 400-BFYX	14296 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%		\$1,509	Other	DC1	
14296 400-BFZC	14296 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
14296 400-BFZL	14296 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
14296 400-BGBQ	14296 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
14296 400-BGBX	14296 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%		\$1,005	Other	DC1	
14296 400-BGGC	14296 400-BGGC	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$3,481	Each	20%		\$2,785	Other	DC1	
14296 400-BGJW	14296 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%		\$3,357	Other	DC1	
14296 400-BGJY	14296 400-BGJY	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5" w/3.5" HYB CARR PM5-R Int. Bay	\$4,184	Each	20%		\$3,348	Other	DC1	
14296 400-BGKB	14296 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
14296 400-BHFL	14296 400-BHFL	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Internal Bay Hard Drive, CUS Kit	\$2,392	Each	20%		\$1,913	Other	DC1	
14296 400-BHFM	14296 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%		\$1,433	Other	DC1	
14296 400-BHHz	14296 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
14296 400-BHIE	14296 400-BHIE	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in w/3.5in HYB CARR Int Bay HK6-R,1	\$1,226	Each	20%		\$981	Other	DC1	
14296 400-BHIL	14296 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
14296 400-BHJF	14296 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%		\$2,127	Other	DC1	
14296 400-BHJI	14296 400-BHJI	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Internal Bay, CUS Kit	\$2,617	Each	20%		\$2,093	Other	DC1	
14296 400-BHKH	14296 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
14296 400-BHKJ	14296 400-BHKJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/3.5in HYB CARR Int Bay HK6-V	\$2,346	Each	20%		\$1,877	Other	DC1	
14296 400-BHKM	14296 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
14296 400-BIIT	14296 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%		\$8,071	Other	DC1	
14296 401-ABHQ	14296 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%		\$933	Other	DC1	
14296 401-ABHS	14296 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
14296 401-ABHX	14296 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NL SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%		\$1,559	Other	DC1	
14296 401-ABHY	14296 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%		\$1,352	Other	DC1	
14296 403-BBLR	14296 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%		\$1,811	Other	DC1	
14296 403-BBLS	14296 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%		\$1,204	Other	DC1	
14296 403-BBLZ	14296 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%		\$1,204	Other	DC1	
14296 403-BBMF	14296 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%		\$1,811	Other	DC1	
14296 403-BBMH	14296 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
14296 403-BBMT	14296 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
14296 403-BBMU	14296 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
14296 403-BBMV	14296 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
14296 403-BBVZ	14296 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%		\$6,992	Other	DC1	
14296 403-BCCE	14296 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
14296 403-BCHD	14296 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
14296 405-AAEI	14296 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289	Each	20%		\$231	Other	DC1	
14296 405-AAES	14296 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
14296 405-AAJW	14296 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard, CK	\$294	Each	20%		\$235	Other	DC1	
14296 405-AAIX	14296 405-AAIX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,190	Each	20%		\$972	Other	DC1	
14296 405-AAJY	14296 405-AAJY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%		\$609	Other	DC1	
14296 405-AAQX	14296 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%		\$562	Other	DC1	
14296 406-BBEK	14296 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%		\$1,277	Other	DC1	
14296 406-BBEL	14296 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%		\$1,281	Other	DC1	
14296 406-BBEV	14296 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%		\$929	Other	DC1	
14296 406-BBGR	14296 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%		\$1,445	Other	DC1	
14296 406-BBGX	14296 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%		\$1,041	Other	DC1	
14296 406-BBHC	14296 406-BBHC	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%		\$1,445	Other	DC1	
14296 406-BBHD	14296 406-BBHD	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%		\$933	Other	DC1	
14296 406-BBHM	14296 406-BBHM	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%		\$1,041	Other	DC1	
14296 406-BBLC	14296 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%		\$514	Other	DC1	
14296 406-BBLF	14296 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%		\$514	Other	DC1	
14296 406-BBLH	14296 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%		\$514	Other	DC1	
14296 406-BBMO	14296 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
14296 406-BBMR	14296 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
14296 407-BBOP	14296 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1	
14296 407-BBOS	14296 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T, Customer Kit	\$134	Each	20%		\$107	Other	DC1	
14296 407-BBOU	14296 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I/Column K) use drop-down	Product Category (If applicable)	
14296 407-BBOZ	14296 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1	
14296 407-BBQD	14296 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex Ocm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
14296 407-BBVJ	14296 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
14296 407-BBWK	14296 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%		\$1,100	Other	DC1	
14296 407-BBZM	14296 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%		\$664	Other	DC1	
14296 407-BBZS	14296 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
14296 407-BBZU	14296 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%		\$1,136	Other	DC1	
14296 407-BBZV	14296 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%		\$1,055	Other	DC1	
14296 407-BCBF	14296 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
14296 407-BCBK	14296 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
14296 407-BCEX	14296 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4+ 100GbE 85c optic Customer Install	\$1,590	Each	20%		\$1,264	Other	DC1	
14296 407-BCHI	14296 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
14296 412-AAIS	14296 412-AAIS	PowerEdge Servers	Heat Sink for R740/R740XD,All wattage CPU (low profile, low cost with GPU or MB),CK	\$41	Each	20%		\$33	Other	DC1	
14296 412-AAIT	14296 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or lower CPU (low profile, low cost),CK	\$33	Each	20%		\$26	Other	DC1	
14296 412-AAIU	14296 412-AAIU	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or greater CPU (no MB or GPU),CK	\$46	Each	20%		\$37	Other	DC1	
14296 429-AAOX	14296 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
14296 450-ACGM	14296 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%		\$20	Other	DC1	
14296 450-ACGZ	14296 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%		\$15	Other	DC1	
14296 450-ACHI	14296 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%		\$10	Other	DC1	
14296 450-ACSI	14296 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%		\$8	Other	DC1	
14296 450-ADIR	14296 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%		\$16	Other	DC1	
14296 450-ADZC	14296 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%		\$407	Other	DC1	
14296 450-AEBL	14296 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%		\$212	Other	DC1	
14296 450-AEBM	14296 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%		\$155	Other	DC1	
14296 450-AEES	14296 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%		\$249	Other	DC1	
14296 450-AEPB	14296 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%		\$400	Other	DC1	
14296 461-AAEN	14296 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
14296 470-AATX	14296 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
14296 470-AAUB	14296 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%		\$11	Other	DC1	
14296 470-AAUD	14296 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
14296 470-AAVG	14296 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
14296 470-AAVH	14296 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
14296 470-AAVJ	14296 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
14296 489-BBCJ	14296 489-BBCJ	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%		\$4,126	Other	DC1	
14296 489-BBEE	14296 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%		\$11,024	Other	DC1	
14296 490-BENS	14296 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%		\$12,872	Other	DC1	
14296 490-BENW	14296 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%		\$9,921	Other	DC1	
14296 490-BEOB	14296 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%		\$14,928	Other	DC1	
14296 490-BEYM	14296 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%		\$4,369	Other	DC1	
14296 490-BFSH	14296 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%		\$9,716	Other	DC1	
14296 540-BBDR	14296 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%		\$583	Other	DC1	
14296 540-BBDS	14296 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%		\$393	Other	DC1	
14296 540-BBDV	14296 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%		\$393	Other	DC1	
14296 540-BBDW	14296 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%		\$583	Other	DC1	
14296 540-BBFH	14296 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card CusKit	\$580	Each	20%		\$464	Other	DC1	
14296 540-BBFI	14296 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754	Each	20%		\$603	Other	DC1	
14296 540-BBGR	14296 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%		\$191	Other	DC1	
14296 540-BBGW	14296 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%		\$122	Other	DC1	
14296 540-BBGX	14296 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
14296 540-BBGY	14296 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%		\$122	Other	DC1	
14296 540-BBGZ	14296 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%		\$191	Other	DC1	
14296 540-BBHB	14296 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%		\$185	Other	DC1	
14296 540-BBHF	14296 540-BBHF	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Network Daughter Card, CusKit	\$492	Each	20%		\$393	Other	DC1	
14296 540-BBHG	14296 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$182	Each	20%		\$145	Other	DC1	
14296 540-BBHJ	14296 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%		\$514	Other	DC1	
14296 540-BBML	14296 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$555	Other	DC1	
14296 540-BBOZ	14296 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%		\$774	Other	DC1	
14296 540-BBPC	14296 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%		\$774	Other	DC1	
14296 540-BBPN	14296 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%		\$774	Other	DC1	
14296 540-BBQP	14296 540-BBQP	PowerEdge Servers	Intel X550 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%		\$680	Other	DC1	
14296 540-BBRH	14296 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
14296 540-BBRN	14296 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
14296 540-BBUN	14296 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%		\$513	Other	DC1	
14296 540-BBUO	14296 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%		\$571	Other	DC1	
14296 540-BBUP	14296 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%		\$641	Other	DC1	
14296 540-BBUQ	14296 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%		\$494	Other	DC1	
14296 540-BBUR	14296 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%		\$470	Other	DC1	
14296 540-BBUS	14296 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%		\$507	Other	DC1	
14296 540-BBUU	14296 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%		\$1,989	Other	DC1	
14296 540-BBVC	14296 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%		\$689	Other	DC1	
14296 540-BBVD	14296 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%		\$555	Other	DC1	
14296 540-BBVR	14296 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%		\$1,989	Other	DC1	
14296 540-BBCN	14296 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%		\$707	Other	DC1	
14296 540-BCDG	14296 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%		\$707	Other	DC1	
14296 540-BCDI	14296 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%		\$1,854	Other	DC1	
14296 540-BCDJ	14296 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%		\$1,854	Other	DC1	
14296 540-BCHD	14296 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%		\$738	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (REQUIRED) use drop-down	Column I (Column K)	Product Category (if applicable)
14296 540-BCHF	14296 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%		\$942	Other	DC1	
14296 540-BCHH	14296 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%		\$942	Other	DC1	
14296 540-BCIV	14296 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%		\$2,134	Other	DC1	
14296 540-BCIW	14296 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%		\$2,134	Other	DC1	
14296 540-BCOZ	14296 540-BCOZ	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR InfiniBand Adapter with Aux PCIe Card, Full	\$3,717	Each	20%		\$2,974	Other	DC1	
14296 555-BDXX	14296 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%		\$538	Other	DC1	
14296 555-BDXZ	14296 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 25GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%		\$482	Other	DC1	
14296 555-BDYD	14296 555-BDYD	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%		\$557	Other	DC1	
14296 555-BDYE	14296 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%		\$674	Other	DC1	
14296 555-BDYG	14296 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%		\$787	Other	DC1	
14296 631-ABKM	14296 631-ABKM	PowerEdge Servers	OpenManage DVD Kit Poweredge R740xd, CUS	\$20	Each	20%		\$16	Other	DC1	
14296 770-BBIO	14296 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 24-Post Racks, CusKit	\$70	Each	20%		\$56	Other	DC1	
14296 770-BBIP	14296 770-BBIP	PowerEdge Servers	2U Cable Management Arm CusKit	\$68	Each	20%		\$55	Other	DC1	
14296 770-BCIR	14296 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Stub-In Rails, CK	\$124	Each	20%		\$99	Other	DC1	
1386 330-BBDR	1386 330-BBDR	PowerEdge Servers	R730 PCIe Riser 3, Left Alternate, one x16 PCIe Slot with at least 1 Processor, CusKit	\$32	Each	20%		\$26	Other	DC1	
1386 330-BBEY	1386 330-BBEY	PowerEdge Servers	R730/xd PCIe Riser 1, Right, 3 x8 PCIe Slots with at least 2 Processors, CusKit	\$41	Each	20%		\$33	Other	DC1	
1386 330-BBEZ	1386 330-BBEZ	PowerEdge Servers	R730 PCIe Riser 3, Left, 2 x8 PCIe Slots with at least 1 Processor, CusKit	\$32	Each	20%		\$26	Other	DC1	
1386 338-BJET	1386 338-BJET	PowerEdge Servers	Intel Xeon E5-2640 v4 2.4GHz, 25M Cache, 8.0GT/s QPI, Turbo, HT, 10C/20T (90W) Max	\$1,878	Each	20%		\$1,503	Other	DC1	
1386 338-BJEU	1386 338-BJEU	PowerEdge Servers	Intel Xeon E5-2620 v4 2.1GHz, 20M Cache, 8.0GT/s QPI, Turbo, HT, 8C/16T (85W) Max	\$834	Each	20%		\$667	Other	DC1	
1386 338-BJEW	1386 338-BJEW	PowerEdge Servers	Intel Xeon E5-2680 v4 2.4GHz, 35M Cache, 9.60GT/s QPI, Turbo, HT, 14C/28T (120W)	\$3,487	Each	20%		\$2,790	Other	DC1	
1386 338-BJEZ	1386 338-BJEZ	PowerEdge Servers	Intel Xeon E5-2650 v4 2.2GHz, 30M Cache, 9.60GT/s QPI, Turbo, HT, 12C/24T (105W)	\$2,332	Each	20%		\$1,865	Other	DC1	
1386 338-BJFD	1386 338-BJFD	PowerEdge Servers	Intel Xeon E5-2695 v4 2.1GHz, 45M Cache, 9.60GT/s QPI, Turbo, HT, 18C/36T (120W)	\$4,843	Each	20%		\$3,874	Other	DC1	
1386 338-BJFH	1386 338-BJFH	PowerEdge Servers	Intel Xeon E5-2630 v4 2.2GHz, 25M Cache 8.0 GT/s QPI Turbo HT 10C/20T (85W) Max	\$1,332	Each	20%		\$1,065	Other	DC1	
1386 338-BJFI	1386 338-BJFI	PowerEdge Servers	Intel Xeon E5-2683 v4 2.1GHz, 40M Cache, 9.60GT/s QPI, Turbo, HT, 16C/32T (120W)	\$3,687	Each	20%		\$2,950	Other	DC1	
1386 385-BBHP	1386 385-BBHP	PowerEdge Servers	IDRAC8 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$469	Each	20%		\$391	Other	DC1	
1386 385-BBJY	1386 385-BBJY	PowerEdge Servers	64GB SD Card For iDSDD, CusKit	\$130	Each	20%		\$104	Other	DC1	
1386 385-BBKB	1386 385-BBKB	PowerEdge Servers	32GB SD Card For iDSDD, CusKit	\$107	Each	20%		\$86	Other	DC1	
1386 385-BBLK	1386 385-BBLK	PowerEdge Servers	16GB SD Card For iDSDD, Cus Kit	\$50	Each	20%		\$40	Other	DC1	
1386 400-AEEE	1386 400-AEEE	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive, 13G, CusKit	\$376	Each	20%		\$301	Other	DC1	
1386 400-AEEG	1386 400-AEEG	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, 13G, CusKit	\$407	Each	20%		\$326	Other	DC1	
1386 400-AEFB	1386 400-AEFB	PowerEdge Servers	1TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive, 13G, CusKit	\$443	Each	20%		\$355	Other	DC1	
1386 400-AEFD	1386 400-AEFD	PowerEdge Servers	1TB 7.2K RPM SATA 2.5in Hot-plug Hard Drive, 13G, CusKit	\$691	Each	20%		\$553	Other	DC1	
1386 400-AEGK	1386 400-AEGK	PowerEdge Servers	4TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive, 13G, CusKit	\$636	Each	20%		\$509	Other	DC1	
1386 400-AHID	1386 400-AHID	PowerEdge Servers	8TB 7.2K RPM SATA 512e 3.5in Hot-plug Hard Drive, CusKit	\$1,024	Each	20%		\$819	Other	DC1	
1386 400-AJPC	1386 400-AJPC	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$713	Each	20%		\$571	Other	DC1	
1386 400-AJPD	1386 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$701	Each	20%		\$561	Other	DC1	
1386 400-AJPH	1386 400-AJPH	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$594	Each	20%		\$476	Other	DC1	
1386 400-AJPP	1386 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$582	Each	20%		\$466	Other	DC1	
1386 400-AJQP	1386 400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive, CusKit	\$1,016	Each	20%		\$812	Other	DC1	
1386 400-AJQX	1386 400-AJQX	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$1,028	Each	20%		\$822	Other	DC1	
1386 400-AJRK	1386 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$644	Each	20%		\$516	Other	DC1	
1386 400-AJRR	1386 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CusKit	\$656	Each	20%		\$525	Other	DC1	
1386 400-AJSB	1386 400-AJSB	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$739	Each	20%		\$591	Other	DC1	
1386 400-AJSC	1386 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive, CusKit	\$750	Each	20%		\$600	Other	DC1	
1386 400-ALNY	1386 400-ALNY	PowerEdge Servers	4TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive CusKit	\$834	Each	20%		\$667	Other	DC1	
1386 400-ALOB	1386 400-ALOB	PowerEdge Servers	2TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive CusKit	\$664	Each	20%		\$531	Other	DC1	
1386 400-AMPG	1386 400-AMPG	PowerEdge Servers	8TB 7.2K RPM NLSAS 512e 3.5in Hot-plug Hard Drive, PI, CusKit	\$1,193	Each	20%		\$954	Other	DC1	
1386 400-AMRW	1386 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive, FIPS140-2, CusKit	\$1,227	Each	20%		\$982	Other	DC1	
1386 400-AMUI	1386 400-AMUI	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, Cus Kit	\$1,017	Each	20%		\$814	Other	DC1	
1386 400-AMUQ	1386 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%		\$807	Other	DC1	
1386 400-ANUT	1386 400-ANUT	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive,	\$895	Each	20%		\$716	Other	DC1	
1386 400-ANWI	1386 400-ANWI	PowerEdge Servers	8TB 7.2K RPM SAS 4Kn 3.5in Hot-plug Hard Drive, CusKit	\$1,236	Each	20%		\$989	Other	DC1	
1386 400-APFZ	1386 400-APFZ	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,079	Each	20%		\$863	Other	DC1	
1386 400-APGL	1386 400-APGL	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$998	Each	20%		\$798	Other	DC1	
1386 400-AJQX	1386 400-AJQX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%		\$881	Other	DC1	
1386 400-AJTD	1386 400-AJTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%		\$1,553	Other	DC1	
1386 400-AJVR	1386 400-AJVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%		\$891	Other	DC1	
1386 400-AJWK	1386 400-AJWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%		\$1,349	Other	DC1	
1386 400-AJVO	1386 400-AJVO	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, FIPS140-	\$1,218	Each	20%		\$974	Other	DC1	
1386 400-AJVP	1386 400-AJVP	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,290	Each	20%		\$1,032	Other	DC1	
1386 400-AXLE	1386 400-AXLE	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,565	Each	20%		\$2,044	Other	DC1	
1386 400-AZHO	1386 400-AZHO	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,261	Each	20%		\$1,809	Other	DC1	
1386 400-AZHY	1386 400-AZHY	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,291	Each	20%		\$2,633	Other	DC1	
1386 400-BBOH	1386 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R,	\$1,769	Each	20%		\$1,415	Other	DC1	
1386 400-BBOU	1386 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%		\$1,409	Other	DC1	
1386 400-BBOV	1386 400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%		\$2,218	Other	DC1	
1386 400-BBPJ	1386 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%		\$2,223	Other	DC1	
1386 400-BBQE	1386 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%		\$1,414	Other	DC1	
1386 400-BBQW	1386 400-BBQW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%		\$4,217	Other	DC1	
1386 400-BBRF	1386 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%		\$4,224	Other	DC1	
1386 400-BCLX	1386 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%		\$6,440	Other	DC1	
1386 400-BCML	1386 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%		\$3,945	Other	DC1	
1386 400-BCMO	1386 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%		\$6,433	Other	DC1	
1386 400-BCMR	1386 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%		\$3,953	Other	DC1	
1386 400-BCNF	1386 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%		\$1,818	Other	DC1	
1386 400-BCNP	1386 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1	
1386 400-BCNV	1386 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%		\$2,380	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) use drop-down	ALJP Category (REQUIRED)	
1386 400-BCNZ	1386 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1	
1386 400-BDIC	1386 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%	\$1,425	Other	DC1	
1386 400-BDIF	1386 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1	
1386 400-BDIW	1386 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
1386 400-BDOJ	1386 400-BDOJ	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1	
1386 400-BDJS	1386 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1	
1386 400-BDUJ	1386 400-BDUJ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1	
1386 400-BOOZ	1386 400-BOOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1	
1386 400-BOPM	1386 400-BOPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1	
1386 400-BOPT	1386 400-BOPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug S4510 Drive, 1	\$944	Each	20%	\$755	Other	DC1	
1386 400-BDPZ	1386 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug 3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1	
1386 400-BDOE	1386 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1	
1386 400-BDOG	1386 400-BDOG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1	
1386 400-BDOT	1386 400-BDOT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1	
1386 400-BDOX	1386 400-BDOX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1	
1386 400-BOUE	1386 400-BOUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1	
1386 400-BDUS	1386 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
1386 400-BDUY	1386 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1	
1386 400-BDVI	1386 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1	
1386 400-BDVK	1386 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610 CK	\$846	Each	20%	\$677	Other	DC1	
1386 400-BDVL	1386 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610 CK	\$1,578	Each	20%	\$1,262	Other	DC1	
1386 400-BDVG	1386 400-BDVG	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610 CK	\$538	Each	20%	\$431	Other	DC1	
1386 400-BDVR	1386 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1	
1386 400-BEJS	1386 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1	
1386 400-BHHW	1386 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1	
1386 400-BHIS	1386 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1	
1386 400-BHKG	1386 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1	
1386 400-BHKJ	1386 400-BHKJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1	
1386 403-BBLR	1386 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
1386 403-BBLS	1386 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
1386 403-BBLZ	1386 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
1386 403-BBMF	1386 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
1386 403-BBMH	1386 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
1386 403-BBMT	1386 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
1386 403-BBMU	1386 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
1386 403-BBMV	1386 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
1386 405-AAEI	1386 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller,CusKit	\$289	Each	20%	\$231	Other	DC1	
1386 405-AAEK	1386 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller,2GB NV Cache,CusKit	\$687	Each	20%	\$549	Other	DC1	
1386 405-AAES	1386 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
1386 405-AAJW	1386 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard,CK	\$294	Each	20%	\$235	Other	DC1	
1386 406-BBBG	1386 406-BBBG	PowerEdge Servers	Qlogic 2660, Single Port 16Gb, Fibre Channel HBA, Low Profile	\$1,805	Each	20%	\$1,444	Other	DC1	
1386 406-BBEK	1386 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height,CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	
1386 406-BBEL	1386 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1	
1386 406-BBFV	1386 406-BBFV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA Full Height,CusKit	\$1,161	Each	20%	\$929	Other	DC1	
1386 406-BBGH	1386 406-BBGH	PowerEdge Servers	Emulex LPe16002B, Dual Port 16Gb Fibre Channel HBA, Full Height,CusKit	\$2,309	Each	20%	\$1,847	Other	DC1	
1386 406-BBGR	1386 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	DC1	
1386 406-BBGW	1386 406-BBGW	PowerEdge Servers	Emulex LPe16000B, Single Port 16Gb Fibre Channel HBA Full Height,CusKit	\$1,535	Each	20%	\$1,228	Other	DC1	
1386 406-BBGX	1386 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA Full Height,CusKit	\$1,301	Each	20%	\$1,041	Other	DC1	
1386 406-BBGY	1386 406-BBGY	PowerEdge Servers	Emulex LPe16000B, Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,535	Each	20%	\$1,228	Other	DC1	
1386 406-BBHB	1386 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1	
1386 406-BBHC	1386 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1	
1386 406-BBHD	1386 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1	
1386 406-BBHF	1386 406-BBHF	PowerEdge Servers	Emulex LPe16002B, Dual Port 16Gb Fibre Channel HBA, Low Profile	\$2,309	Each	20%	\$1,847	Other	DC1	
1386 406-BBKV	1386 406-BBKV	PowerEdge Servers	Broadcom 57404 25G SFP Dual Port PCIe Adapter, Customer Install	\$644	Each	20%	\$515	Other	DC1	
1386 406-BBLC	1386 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
1386 406-BBLF	1386 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1	
1386 406-BBLH	1386 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1	
1386 407-BBOZ	1386 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
1386 407-BBQD	1386 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
1386 407-BBVJ	1386 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-10Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
1386 412-AAFV	1386 412-AAFV	PowerEdge Servers	Kit - 1U CPU Heatsink for PowerEdge R730 with GPU or CPU with 120W or less	\$23	Each	20%	\$19	Other	DC1	
1386 412-AAFW	1386 412-AAFW	PowerEdge Servers	Kit - 2U CPU Heatsink for PowerEdge R730 without GPU, or PowerEdge R730x	\$24	Each	20%	\$19	Other	DC1	
1386 429-AATC	1386 429-AATC	PowerEdge Servers	DVD ROM,SATA,Internal,R730 CK	\$50	Each	20%	\$40	Other	DC1	
1386 450-ACGM	1386 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M 5-15/C13	\$25	Each	20%	\$20	Other	DC1	
1386 450-ACGZ	1386 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
1386 450-ACHI	1386 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
1386 450-ACSI	1386 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1	
1386 450-ADIR	1386 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
1386 450-ADZC	1386 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	DC1	
1386 450-AEBL	1386 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1	
1386 450-AEBM	1386 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W,CusKit	\$194	Each	20%	\$155	Other	DC1	
1386 450-AEES	1386 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC,CusKit	\$311	Each	20%	\$249	Other	DC1	
1386 470-AAATX	1386 470-AAATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
1386 470-AAUB	1386 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1	
1386 470-AAUD	1386 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
1386 470-AAVG	1386 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$195	Each	20%	\$108	Other	DC1	
1386 470-AAVH	1386 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
1386 470-AAVJ	1386 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105		Each	20%	\$84	Other	DC1
1386 470-ABWY	1386 470-ABWY	PowerEdge Servers	PERC Cable for PE R730 8x3.5, Customer Kit	\$73		Each	20%	\$59	Other	DC1
1386 470-ABXC	1386 470-ABXC	PowerEdge Servers	PERC Cable for PE R730 8x2.5, Customer Kit	\$68		Each	20%	\$55	Other	DC1
1386 489-BBCO	1386 489-BBCO	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Cust Kit	\$12,405		Each	20%	\$9,924	Other	DC1
1386 490-BCKS	1386 490-BCKS	PowerEdge Servers	R730 GPU Installation Kit,CusKit	\$63		Each	20%	\$50	Other	DC1
1386 490-BDIG	1386 490-BDIG	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158		Each	20%	\$4,126	Other	DC1
1386 490-BEDX	1386 490-BEDX	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,094		Each	20%	\$12,875	Other	DC1
1386 540-BBDR	1386 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729		Each	20%	\$583	Other	DC1
1386 540-BBDS	1386 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter ,Full Height,CusKit	\$492		Each	20%	\$393	Other	DC1
1386 540-BBDV	1386 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter , Low Profile,CusKit	\$492		Each	20%	\$393	Other	DC1
1386 540-BBEV	1386 540-BBEV	PowerEdge Servers	QLogic 5784DS Quad Port 10Gb SFP+ Direct Attach Rack Network Daughter	\$861		Each	20%	\$689	Other	DC1
1386 540-BBFH	1386 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card,CusKit	\$580		Each	20%	\$464	Other	DC1
1386 540-BBFI	1386 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card,CusKit	\$754		Each	20%	\$603	Other	DC1
1386 540-BBGR	1386 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter , Low Profile,CusKit	\$239		Each	20%	\$191	Other	DC1
1386 540-BBGW	1386 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153		Each	20%	\$122	Other	DC1
1386 540-BBGX	1386 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231		Each	20%	\$185	Other	DC1
1386 540-BBGY	1386 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153		Each	20%	\$122	Other	DC1
1386 540-BBGZ	1386 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter,Full Height,CusKit	\$239		Each	20%	\$191	Other	DC1
1386 540-BBHB	1386 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	DC1
1386 540-BBHF	1386 540-BBHF	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Network Daughter Card,CusKit	\$492		Each	20%	\$393	Other	DC1
1386 540-BBHG	1386 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card,CusKit	\$182		Each	20%	\$145	Other	DC1
1386 540-BBHJ	1386 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ , +1350 DP 1Gb Ethernet, Network Daughter Card,CusKit	\$642		Each	20%	\$514	Other	DC1
1386 540-BBML	1386 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694		Each	20%	\$555	Other	DC1
1386 540-BBOR	1386 540-BBOR	PowerEdge Servers	Emulex OneConnect OCm14104B-U1-D-4-port 10GbE rNDC CNA, V2, Customer Install	\$1,266		Each	20%	\$1,013	Other	DC1
1386 540-BBOZ	1386 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967		Each	20%	\$774	Other	DC1
1386 540-BBPC	1386 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467		Each	20%	\$374	Other	DC1
1386 540-BBPN	1386 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967		Each	20%	\$774	Other	DC1
1386 540-BBQD	1386 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412		Each	20%	\$3,530	Other	DC1
1386 540-BBRG	1386 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851		Each	20%	\$680	Other	DC1
1386 540-BBRH	1386 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094		Each	20%	\$875	Other	DC1
1386 540-BBRJ	1386 540-BBRJ	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, rNDC, Customer Install	\$1,015		Each	20%	\$812	Other	DC1
1386 540-BBRK	1386 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851		Each	20%	\$680	Other	DC1
1386 540-BBRN	1386 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094		Each	20%	\$875	Other	DC1
1386 565-BBBR	1386 565-BBBR	PowerEdge Servers	VFlash, 8GB SD Card for iDRAC Enterprise,CusKit	\$39		Each	20%	\$31	Other	DC1
1386 565-BBED	1386 565-BBED	PowerEdge Servers	Trusted Platform Module 2.0, Cus Kit	\$23		Each	20%	\$18	Other	DC1
1386 565-BBHI	1386 565-BBHI	PowerEdge Servers	Trusted Platform Module 2.0, Cus Kit, v2	\$30		Each	20%	\$24	Other	DC1
1386 634-BCXY	1386 634-BCXY	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000		Each	20%	\$800	Other	DC1
1386 770-BBIO	1386 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 24-Post Racks,CusKit	\$70		Each	20%	\$56	Other	DC1
1386 770-BBIP	1386 770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68		Each	20%	\$55	Other	DC1
1386 770-BCIR	1386 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Stub-In Rails, CK	\$124		Each	20%	\$99	Other	DC1
1391 330-BBDR	1391 330-BBDR	PowerEdge Servers	R730 PCIe Riser 3, Left Alternate,one x16 PCIe Slot with at least 1 Processor,CusKit	\$32		Each	20%	\$26	Other	DC1
1391 330-BBEY	1391 330-BBEY	PowerEdge Servers	R730x2 PCIe Riser 1, Right, 3 x8 PCIe Slots with at least 2 Processors,CusKit	\$41		Each	20%	\$33	Other	DC1
1391 330-BBEZ	1391 330-BBEZ	PowerEdge Servers	R730 PCIe Riser 3, Left, 2 x8 PCIe Slots with at least 1 Processor,CusKit	\$32		Each	20%	\$26	Other	DC1
1391 338-BJET	1391 338-BJET	PowerEdge Servers	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max	\$1,876		Each	20%	\$1,503	Other	DC1
1391 338-BJEU	1391 338-BJEU	PowerEdge Servers	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max	\$834		Each	20%	\$667	Other	DC1
1391 338-BJEV	1391 338-BJEV	PowerEdge Servers	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.6GT/s QPI,Turbo,HT,14C/28T (120W)	\$3,487		Each	20%	\$2,790	Other	DC1
1391 338-BJEZ	1391 338-BJEZ	PowerEdge Servers	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.6GT/s QPI,Turbo,HT,12C/24T (105W)	\$2,332		Each	20%	\$1,865	Other	DC1
1391 338-BJFD	1391 338-BJFD	PowerEdge Servers	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.6GT/s QPI,Turbo,HT,18C/36T (120W)	\$4,843		Each	20%	\$3,874	Other	DC1
1391 385-BBHP	1391 385-BBHP	PowerEdge Servers	iDRAC8 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$489		Each	20%	\$391	Other	DC1
1391 385-BBJY	1391 385-BBJY	PowerEdge Servers	64GB SD Card For iSDSM, CusKit	\$130		Each	20%	\$104	Other	DC1
1391 385-BBKB	1391 385-BBKB	PowerEdge Servers	32GB SD Card For iSDSM, CusKit	\$107		Each	20%	\$86	Other	DC1
1391 385-BBLK	1391 385-BBLK	PowerEdge Servers	16GB SD Card For iSDSM, Cus Kit	\$50		Each	20%	\$40	Other	DC1
1391 400-AEEE	1391 400-AEEE	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive,13G,CusKit	\$376		Each	20%	\$301	Other	DC1
1391 400-AEEG	1391 400-AEEG	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,13G,CusKit	\$407		Each	20%	\$326	Other	DC1
1391 400-AEFB	1391 400-AEFB	PowerEdge Servers	1TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive,13G,CusKit	\$443		Each	20%	\$355	Other	DC1
1391 400-AEFD	1391 400-AEFD	PowerEdge Servers	1TB 7.2K RPM SATA 2.5in Hot-plug Hard Drive,13G,CusKit	\$691		Each	20%	\$553	Other	DC1
1391 400-AEGK	1391 400-AEGK	PowerEdge Servers	4TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive,13G,CusKit	\$636		Each	20%	\$509	Other	DC1
1391 400-AHID	1391 400-AHID	PowerEdge Servers	8TB 7.2K RPM SATA 512e 3.5in Hot-plug Hard Drive, CusKit	\$1,024		Each	20%	\$819	Other	DC1
1391 400-AJPC	1391 400-AJPC	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$713		Each	20%	\$571	Other	DC1
1391 400-AJPD	1391 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$701		Each	20%	\$561	Other	DC1
1391 400-AJPH	1391 400-AJPH	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$554		Each	20%	\$446	Other	DC1
1391 400-AJPP	1391 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$582		Each	20%	\$466	Other	DC1
1391 400-AJQP	1391 400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,016		Each	20%	\$812	Other	DC1
1391 400-AJQX	1391 400-AJQX	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$1,028		Each	20%	\$822	Other	DC1
1391 400-AJRK	1391 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$644		Each	20%	\$516	Other	DC1
1391 400-AJRR	1391 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$656		Each	20%	\$525	Other	DC1
1391 400-AJSB	1391 400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$739		Each	20%	\$591	Other	DC1
1391 400-AJSC	1391 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$750		Each	20%	\$600	Other	DC1
1391 400-ALNY	1391 400-ALNY	PowerEdge Servers	4TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive,CusKit	\$834		Each	20%	\$667	Other	DC1
1391 400-ALOB	1391 400-ALOB	PowerEdge Servers	2TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive,CusKit	\$664		Each	20%	\$531	Other	DC1
1391 400-AMPG	1391 400-AMPG	PowerEdge Servers	8TB 7.2K RPM NLSAS 512e 3.5in Hot-plug Hard Drive, PI, CusKit	\$1,193		Each	20%	\$954	Other	DC1
1391 400-AMRW	1391 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive,FIPS140-2, CusKit	\$1,227		Each	20%	\$982	Other	DC1
1391 400-AMUI	1391 400-AMUI	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, Cus Kit	\$1,017		Each	20%	\$814	Other	DC1
1391 400-AMUQ	1391 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009		Each	20%	\$807	Other	DC1
1391 400-ANUT	1391 400-ANUT	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive,	\$895		Each	20%	\$716	Other	DC1
1391 400-ANWI	1391 400-ANWI	PowerEdge Servers	8TB 7.2K RPM SAS 4Kn 3.5in Hot-plug Hard Drive, CusKit	\$1,236		Each	20%	\$989	Other	DC1
1391 400-APFZ	1391 400-APFZ	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive,3.5in HYB CARR, CK	\$1,079		Each	20%	\$863	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	
1391 400-APGL	1391 400-APGL	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$998	Each	20%	\$798	Other	DC1
1391 400-AUOX	1391 400-AUOX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%	\$881	Other	DC1
1391 400-AUTD	1391 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%	\$1,553	Other	DC1
1391 400-AUVR	1391 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%	\$891	Other	DC1
1391 400-AUWK	1391 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%	\$1,349	Other	DC1
1391 400-AVBO	1391 400-AVBO	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive,FIPS140-	\$1,218	Each	20%	\$974	Other	DC1
1391 400-AVBP	1391 400-AVBP	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,290	Each	20%	\$1,032	Other	DC1
1391 400-AXLE	1391 400-AXLE	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$2,555	Each	20%	\$2,044	Other	DC1
1391 400-AZHO	1391 400-AZHO	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,261	Each	20%	\$1,809	Other	DC1
1391 400-AZHY	1391 400-AZHY	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,291	Each	20%	\$2,633	Other	DC1
1391 400-BBOH	1391 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$1,769	Each	20%	\$1,415	Other	DC1
1391 400-BBOU	1391 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%	\$1,409	Other	DC1
1391 400-BBOV	1391 400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%	\$2,218	Other	DC1
1391 400-BBPJ	1391 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%	\$2,223	Other	DC1
1391 400-BBOE	1391 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
1391 400-BBOW	1391 400-BBOW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
1391 400-BBRF	1391 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%	\$4,224	Other	DC1
1391 400-BCLX	1391 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1
1391 400-BCML	1391 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1
1391 400-BCMO	1391 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1
1391 400-BCMR	1391 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1
1391 400-BCNF	1391 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1
1391 400-BCNP	1391 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
1391 400-BCNV	1391 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%	\$2,380	Other	DC1
1391 400-BCNZ	1391 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1
1391 400-BDIC	1391 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%	\$1,425	Other	DC1
1391 400-BDIF	1391 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1
1391 400-BDIW	1391 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$6,414	Each	20%	\$4,331	Other	DC1
1391 400-BDJO	1391 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1
1391 400-BDJS	1391 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr	\$2,739	Each	20%	\$2,191	Other	DC1
1391 400-BDJU	1391 400-BDJU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1
1391 400-BDOZ	1391 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1
1391 400-BDPM	1391 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1
1391 400-BDPT	1391 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$755	Other	DC1
1391 400-BDPZ	1391 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1
1391 400-BDOE	1391 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1
1391 400-BDQG	1391 400-BDQG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1
1391 400-BDQT	1391 400-BDQT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1
1391 400-BDQX	1391 400-BDQX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1
1391 400-BDUE	1391 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1
1391 400-BDUS	1391 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
1391 400-BDUY	1391 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1
1391 400-BDVI	1391 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1
1391 400-BDVK	1391 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$846	Each	20%	\$677	Other	DC1
1391 400-BDVL	1391 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$1,578	Each	20%	\$1,262	Other	DC1
1391 400-BDVQ	1391 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$538	Each	20%	\$431	Other	DC1
1391 400-BDVR	1391 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1
1391 400-BEJS	1391 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1
1391 400-BHHW	1391 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1
1391 400-BHIS	1391 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1
1391 400-BHKG	1391 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1
1391 400-BHKL	1391 400-BHKL	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1
1391 403-BBLR	1391 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
1391 403-BBLS	1391 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
1391 403-BBLZ	1391 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
1391 403-BBMF	1391 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
1391 403-BBMH	1391 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
1391 403-BBMT	1391 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,362	Each	20%	\$1,906	Other	DC1
1391 403-BBMU	1391 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,362	Each	20%	\$1,906	Other	DC1
1391 403-BBMV	1391 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
1391 403-BBCH	1391 403-BBCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
1391 405-AAEI	1391 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289	Each	20%	\$231	Other	DC1
1391 405-AAEK	1391 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller,2GB NV Cache,CusKit	\$687	Each	20%	\$549	Other	DC1
1391 405-AAES	1391 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
1391 405-AAJW	1391 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard,CK	\$294	Each	20%	\$235	Other	DC1
1391 406-BBBG	1391 406-BBBG	PowerEdge Servers	QLogic 2660, Single Port 16Gb, Fibre Channel HBA, Low Profile	\$1,805	Each	20%	\$1,444	Other	DC1
1391 406-BBEK	1391 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,596	Each	20%	\$1,277	Other	DC1
1391 406-BBEL	1391 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1
1391 406-BBEV	1391 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,161	Each	20%	\$929	Other	DC1
1391 406-BBGH	1391 406-BBGH	PowerEdge Servers	Emulex LPe16002B, Dual Port 16Gb Fibre Channel HBA, Full Height,CusKit	\$2,309	Each	20%	\$1,847	Other	DC1
1391 406-BBGR	1391 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
1391 406-BBGW	1391 406-BBGW	PowerEdge Servers	Emulex LPe16000B, Single Port 16Gb Fibre Channel HBA, Full Height,CusKit	\$1,535	Each	20%	\$1,228	Other	DC1
1391 406-BBGX	1391 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height,CusKit	\$1,301	Each	20%	\$1,041	Other	DC1
1391 406-BBGY	1391 406-BBGY	PowerEdge Servers	Emulex LPe16000B, Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,535	Each	20%	\$1,228	Other	DC1
1391 406-BBHB	1391 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1
1391 406-BBHC	1391 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1
1391 406-BBHD	1391 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
1391 406-BBHF	1391 406-BBHF	PowerEdge Servers	Emulex LPe16002B, Dual Port 16Gb Fibre Channel HBA, Low Profile	\$2,309	Each	20%	\$1,847	Other	DC1
1391 406-BBKV	1391 406-BBKV	PowerEdge Servers	Broadcom 57404 25G SFP Dual Port PCIe Adapter, Customer Install	\$644	Each	20%	\$515	Other	DC1
1391 406-BBLC	1391 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
1391 406-BBLF	1391 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
1391 406-BBLH	1391 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1
1391 407-BBOZ	1391 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
1391 407-BBQD	1391 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
1391 407-BBVJ	1391 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
1391 428-AATC	1391 428-AATC	PowerEdge Servers	DVD ROM,SATA,Internal,R730,CK	\$50	Each	20%	\$40	Other	DC1
1391 450-ACGM	1391 450-ACGM	PowerEdge Servers	Kit- Power Cord, 125V,15A,3M,5-15C13	\$25	Each	20%	\$20	Other	DC1
1391 450-ACGZ	1391 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
1391 450-ACHI	1391 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
1391 450-ACSI	1391 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1
1391 450-ADIR	1391 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
1391 450-ADZC	1391 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	DC1
1391 450-ABEL	1391 450-ABEL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1
1391 450-AEES	1391 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC,CusKit	\$311	Each	20%	\$249	Other	DC1
1391 470-AATX	1391 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
1391 470-AAUB	1391 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
1391 470-AAUD	1391 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
1391 470-AAVG	1391 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1391 470-AAVH	1391 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1391 470-AAVJ	1391 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1391 470-ABWY	1391 470-ABWY	PowerEdge Servers	PERC Cable for PE R730 8x3.5, Customer Kit	\$73	Each	20%	\$59	Other	DC1
1391 470-ABXC	1391 470-ABXC	PowerEdge Servers	PERC Cable for PE R730 8x2.5, Customer Kit	\$68	Each	20%	\$55	Other	DC1
1391 490-BCKS	1391 490-BCKS	PowerEdge Servers	R730 GPU Installation Kit,CusKit	\$63	Each	20%	\$50	Other	DC1
1391 490-BD1C	1391 490-BD1C	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$6,158	Each	20%	\$4,126	Other	DC1
1391 490-BEDX	1391 490-BEDX	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,094	Each	20%	\$12,875	Other	DC1
1391 540-BBDR	1391 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1
1391 540-BBDS	1391 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1
1391 540-BBDV	1391 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
1391 540-BBEV	1391 540-BBEV	PowerEdge Servers	QLogic 57840S Quad Port 10Gb SFP+ Direct Attach Rack Network Daughter	\$861	Each	20%	\$689	Other	DC1
1391 540-BBFH	1391 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card,CusKit	\$580	Each	20%	\$464	Other	DC1
1391 540-BBFI	1391 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card,CusKit	\$754	Each	20%	\$603	Other	DC1
1391 540-BBGR	1391 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
1391 540-BBGW	1391 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1
1391 540-BBGX	1391 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
1391 540-BBGY	1391 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1
1391 540-BBGZ	1391 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1
1391 540-BBHB	1391 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
1391 540-BBHF	1391 540-BBHF	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Network Daughter Card,CusKit	\$492	Each	20%	\$393	Other	DC1
1391 540-BBHG	1391 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card,CusKit	\$182	Each	20%	\$145	Other	DC1
1391 540-BBHJ	1391 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + I350 DP 1Gb Ethernet, Network Daughter Card,CusKit	\$642	Each	20%	\$514	Other	DC1
1391 540-BBML	1391 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
1391 540-BBOR	1391 540-BBOR	PowerEdge Servers	Emulex OneConnect OCm14104B-U1-D-4-port 10GbE rNDC CNA, V2, Customer Install	\$1,266	Each	20%	\$1,013	Other	DC1
1391 540-BBOZ	1391 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
1391 540-BBPC	1391 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
1391 540-BBPN	1391 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
1391 540-BBOD	1391 540-BBOD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%	\$3,530	Other	DC1
1391 540-BBRG	1391 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
1391 540-BBRH	1391 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
1391 540-BBRJ	1391 540-BBRJ	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, rNDC, Customer Install	\$1,015	Each	20%	\$812	Other	DC1
1391 540-BBRK	1391 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
1391 540-BBRN	1391 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
1391 565-BBBR	1391 565-BBBR	PowerEdge Servers	VFlash, 8GB SD Card for iDRAC Enterprise,CusKit	\$39	Each	20%	\$31	Other	DC1
1391 565-BBED	1391 565-BBED	PowerEdge Servers	Trusted Platform Module 2.0, Cust Kit	\$23	Each	20%	\$18	Other	DC1
1391 634-BCXY	1391 634-BCXY	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1
1391 770-BBIO	1391 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1
1391 770-BBIP	1391 770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	DC1
1486 313-9119	1486 313-9119	PowerEdge Servers	8X DVD-R/ROM, USB External, Customer Installation	\$66	Each	20%	\$69	Other	DC1
1486 318-2426	1486 318-2426	PowerEdge Servers	Baseel OEM PowerEdge R720/R730 Carrier Grade, Customer Kit	\$400	Each	20%	\$320	Other	DC1
1486 318-3174	1486 318-3174	PowerEdge Servers	DVD +RW, SATA, Internal, Customer Kit	\$86	Each	20%	\$63	Other	DC1
1486 330-3154	1486 330-3154	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1
1486 331-5927	1486 331-5927	PowerEdge Servers	1100W Hot-plug DC Power Supply for PowerEdge, Customer Install	\$546	Each	20%	\$436	Other	DC1
1486 342-3548	1486 342-3548	PowerEdge Servers	Qlogic 2562, Dual Port 8Gb Fibre Channel HBA, Low Profile, Customer Kit	\$1,601	Each	20%	\$1,281	Other	DC1
1486 342-3549	1486 342-3549	PowerEdge Servers	Qlogic 2560, Single Port 8Gb Fibre Channel HBA, Low Profile, Customer Kit	\$1,166	Each	20%	\$933	Other	DC1
1486 342-3550	1486 342-3550	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Low Profile, Customer Kit	\$1,806	Each	20%	\$1,445	Other	DC1
1486 385-BBHP	1486 385-BBHP	PowerEdge Servers	iDRAC8 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$489	Each	20%	\$391	Other	DC1
1486 400-AJPC	1486 400-AJPC	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$713	Each	20%	\$571	Other	DC1
1486 400-AJPD	1486 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$701	Each	20%	\$561	Other	DC1
1486 400-AJPH	1486 400-AJPH	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$594	Each	20%	\$476	Other	DC1
1486 400-AJPP	1486 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$582	Each	20%	\$466	Other	DC1
1486 400-AJQP	1486 400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,016	Each	20%	\$812	Other	DC1
1486 400-AJQX	1486 400-AJQX	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$1,028	Each	20%	\$822	Other	DC1
1486 400-AJRK	1486 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$644	Each	20%	\$516	Other	DC1
1486 400-AJRR	1486 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$656	Each	20%	\$525	Other	DC1
1486 400-AJSB	1486 400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$739	Each	20%	\$591	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
1486 400-AJSC	1486 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$750	Each	20%	\$600	Other	DC1
1486 400-ALNY	1486 400-ALNY	PowerEdge Servers	4TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive,CusKit	\$834	Each	20%	\$667	Other	DC1
1486 400-ALOB	1486 400-ALOB	PowerEdge Servers	2TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive,CusKit	\$664	Each	20%	\$531	Other	DC1
1486 400-AMPG	1486 400-AMPG	PowerEdge Servers	8TB 7.2K RPM NLSAS 512e 3.5in Hot-plug Hard Drive, Pi, CusKit	\$1,193	Each	20%	\$954	Other	DC1
1486 400-AMRW	1486 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive,FIPS140-2, CusKit	\$1,227	Each	20%	\$982	Other	DC1
1486 400-AZHO	1486 400-AZHO	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,261	Each	20%	\$1,809	Other	DC1
1486 400-AZHY	1486 400-AZHY	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,291	Each	20%	\$2,633	Other	DC1
1486 400-BCLX	1486 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1
1486 400-BCLM	1486 400-BCLM	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1
1486 400-BCMO	1486 400-BCMO	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1
1486 400-BCMR	1486 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1
1486 400-BCNF	1486 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1
1486 400-BCNP	1486 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
1486 400-BCNV	1486 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%	\$2,380	Other	DC1
1486 400-BCNZ	1486 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1
1486 400-BDII	1486 400-BDII	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive,10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
1486 400-BDOJ	1486 400-BDOJ	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive,10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1
1486 400-BDJS	1486 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1
1486 400-BDJU	1486 400-BDJU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1
1486 400-BEJS	1486 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1
1486 400-BHHW	1486 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1
1486 400-BHIS	1486 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1
1486 400-BHKG	1486 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1
1486 400-BHKI	1486 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1
1486 405-AAEI	1486 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller,CusKit	\$289	Each	20%	\$231	Other	DC1
1486 405-AAEK	1486 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller,2GB NV Cache,CusKit	\$687	Each	20%	\$549	Other	DC1
1486 430-4407	1486 430-4407	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Customer Install	\$153	Each	20%	\$122	Other	DC1
1486 430-4408	1486 430-4408	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, Customer Install	\$153	Each	20%	\$122	Other	DC1
1486 430-4410	1486 430-4410	PowerEdge Servers	Broadcom 57800 2x10Gb DA/SFP+ + 2x1Gb BT, Network Daughter Card, Customer	\$651	Each	20%	\$521	Other	DC1
1486 430-4411	1486 430-4411	PowerEdge Servers	Broadcom 5720 OP 1Gb Network Daughter Card, Customer Install	\$182	Each	20%	\$145	Other	DC1
1486 430-4416	1486 430-4416	PowerEdge Servers	Broadcom 5719 OP 1Gb Network Interface Card, Customer Install	\$380	Each	20%	\$304	Other	DC1
1486 430-4417	1486 430-4417	PowerEdge Servers	Broadcom 5719 OP 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
1486 430-4431	1486 430-4431	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239	Each	20%	\$191	Other	DC1
1486 430-4433	1486 430-4433	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Customer Install	\$239	Each	20%	\$191	Other	DC1
1486 430-4437	1486 430-4437	PowerEdge Servers	Intel Ethernet I350 OP 1Gb Server Adapter, Network Daughter Card, Customer Install	\$492	Each	20%	\$393	Other	DC1
1486 565-BBED	1486 565-BBED	PowerEdge Servers	Trusted Platform Module 2.0, Cust Kit	\$23	Each	20%	\$18	Other	DC1
1392 330-BBEY	1392 330-BBEY	PowerEdge Servers	R730/xd PCIe Riser 1, Right, 3 x8 PCIe Slots with at least 2 Processors,CusKit	\$41	Each	20%	\$33	Other	DC1
1392 338-BJET	1392 338-BJET	PowerEdge Servers	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max	\$1,878	Each	20%	\$1,503	Other	DC1
1392 338-BJEU	1392 338-BJEU	PowerEdge Servers	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max	\$834	Each	20%	\$667	Other	DC1
1392 338-BJEV	1392 338-BJEV	PowerEdge Servers	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.6GT/s QPI,Turbo,HT,14C/28T (120W)	\$3,487	Each	20%	\$2,790	Other	DC1
1392 338-BJEZ	1392 338-BJEZ	PowerEdge Servers	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.6GT/s QPI,Turbo,HT,12C/24T (105W)	\$2,332	Each	20%	\$1,865	Other	DC1
1392 338-BJFD	1392 338-BJFD	PowerEdge Servers	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.6GT/s QPI,Turbo,HT,18C/36T (120W)	\$4,843	Each	20%	\$3,874	Other	DC1
1392 385-BBHP	1392 385-BBHP	PowerEdge Servers	IDRAC Enterprise Perpetual Digital License,All Poweredge Platforms,CusKit	\$489	Each	20%	\$391	Other	DC1
1392 385-BBLV	1392 385-BBLV	PowerEdge Servers	64GB SD Card For IDRAC, CusKit	\$10	Each	20%	\$8	Other	DC1
1392 385-BBKB	1392 385-BBKB	PowerEdge Servers	32GB SD Card For IDRAC, CusKit	\$0	Each	20%	\$0	Other	DC1
1392 400-ADTI	1392 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1
1392 400-AEEE	1392 400-AEEE	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive,13G,CusKit	\$376	Each	20%	\$301	Other	DC1
1392 400-AEEG	1392 400-AEEG	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,13G,CusKit	\$407	Each	20%	\$326	Other	DC1
1392 400-AEFB	1392 400-AEFB	PowerEdge Servers	1TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive,13G,CusKit	\$443	Each	20%	\$355	Other	DC1
1392 400-AEFD	1392 400-AEFD	PowerEdge Servers	1TB 7.2K RPM SATA 2.5in Hot-plug Hard Drive,13G,CusKit	\$691	Each	20%	\$553	Other	DC1
1392 400-AEGK	1392 400-AEGK	PowerEdge Servers	4TB 7.2K RPM SATA 3.5in Hot-plug Hard Drive,13G,CusKit	\$636	Each	20%	\$509	Other	DC1
1392 400-AFNN	1392 400-AFNN	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 3.5in Internal Bay Hard Drive,13G,CusKit	\$426	Each	20%	\$341	Other	DC1
1392 400-AFNR	1392 400-AFNR	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 3.5in Internal Bay Hard Drive,13G,CusKit	\$619	Each	20%	\$495	Other	DC1
1392 400-AHID	1392 400-AHID	PowerEdge Servers	8TB 7.2K RPM SATA 512e 3.5in Hot-plug Hard Drive, CusKit	\$1,024	Each	20%	\$819	Other	DC1
1392 400-AJPC	1392 400-AJPC	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$713	Each	20%	\$571	Other	DC1
1392 400-AJPD	1392 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$701	Each	20%	\$561	Other	DC1
1392 400-AJPH	1392 400-AJPH	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$594	Each	20%	\$476	Other	DC1
1392 400-AJPP	1392 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$582	Each	20%	\$466	Other	DC1
1392 400-AJQP	1392 400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,016	Each	20%	\$812	Other	DC1
1392 400-AJQJ	1392 400-AJQJ	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$1,028	Each	20%	\$822	Other	DC1
1392 400-AJRK	1392 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$644	Each	20%	\$516	Other	DC1
1392 400-AJRR	1392 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$656	Each	20%	\$525	Other	DC1
1392 400-AJSB	1392 400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$739	Each	20%	\$591	Other	DC1
1392 400-AJSC	1392 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$750	Each	20%	\$600	Other	DC1
1392 400-ALNY	1392 400-ALNY	PowerEdge Servers	4TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive,CusKit	\$834	Each	20%	\$667	Other	DC1
1392 400-ALOB	1392 400-ALOB	PowerEdge Servers	2TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive,CusKit	\$664	Each	20%	\$531	Other	DC1
1392 400-ALPN	1392 400-ALPN	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive,CusKit	\$812	Each	20%	\$649	Other	DC1
1392 400-ALRB	1392 400-ALRB	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive,CusKit	\$653	Each	20%	\$523	Other	DC1
1392 400-AMPG	1392 400-AMPG	PowerEdge Servers	8TB 7.2K RPM NLSAS 512e 3.5in Hot-plug Hard Drive, Pi, CusKit	\$1,193	Each	20%	\$954	Other	DC1
1392 400-AMPN	1392 400-AMPN	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Bay Hard Drive, Pi, CusKit	\$1,169	Each	20%	\$935	Other	DC1
1392 400-AMRW	1392 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive,FIPS140-2, CusKit	\$1,227	Each	20%	\$982	Other	DC1
1392 400-AMSC	1392 400-AMSC	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 3.5in Internal Bay Hard Drive,FIPS140-	\$1,207	Each	20%	\$966	Other	DC1
1392 400-AMUI	1392 400-AMUI	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, Cus Kit	\$1,017	Each	20%	\$814	Other	DC1
1392 400-AMUQ	1392 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1
1392 400-ANUS	1392 400-ANUS	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive,	\$952	Each	20%	\$761	Other	DC1
1392 400-ANUT	1392 400-ANUT	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive,	\$895	Each	20%	\$716	Other	DC1
1392 400-ANWI	1392 400-ANWI	PowerEdge Servers	8TB 7.2K RPM SAS 4Kn 3.5in Hot-plug Hard Drive, CusKit	\$1,236	Each	20%	\$989	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (If applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
1392 400-ANWQ	1392 400-ANWQ	PowerEdge Servers	8TB 7.2K RPM SAS 12Gbps 4Kn 3.5in Internal Bay Hard Drive, CusKit	\$1,212	Each	20%		\$969	Other	DC1
1392 400-APFZ	1392 400-APFZ	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive,3.5in HYB CARR, CK	\$1,079	Each	20%		\$863	Other	DC1
1392 400-APGL	1392 400-APGL	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$998	Each	20%		\$798	Other	DC1
1392 400-ASCR	1392 400-ASCR	PowerEdge Servers	200GB Solid State Drive uSATA Mix Use Slim MLC 6Gbps 1.8in Hot-plug Drive, Hawk-	\$584	Each	20%		\$468	Other	DC1
1392 400-AUOX	1392 400-AUOX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%		\$881	Other	DC1
1392 400-AUTD	1392 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%		\$1,553	Other	DC1
1392 400-AUVR	1392 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%		\$891	Other	DC1
1392 400-AUWK	1392 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%		\$1,349	Other	DC1
1392 400-AVBO	1392 400-AVBO	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive,FIPS140-	\$1,218	Each	20%		\$974	Other	DC1
1392 400-AVBP	1392 400-AVBP	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,790	Each	20%		\$1,032	Other	DC1
1392 400-BBOH	1392 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$1,769	Each	20%		\$1,415	Other	DC1
1392 400-BBOU	1392 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%		\$1,409	Other	DC1
1392 400-BBOV	1392 400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%		\$2,218	Other	DC1
1392 400-BBPJ	1392 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%		\$2,223	Other	DC1
1392 400-BBOE	1392 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%		\$1,414	Other	DC1
1392 400-BBQW	1392 400-BBQW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%		\$4,217	Other	DC1
1392 400-BBRF	1392 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%		\$4,224	Other	DC1
1392 400-BCLX	1392 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%		\$6,440	Other	DC1
1392 400-BCML	1392 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%		\$3,945	Other	DC1
1392 400-BCMO	1392 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%		\$6,433	Other	DC1
1392 400-BCMR	1392 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%		\$3,953	Other	DC1
1392 400-BCNF	1392 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%		\$1,818	Other	DC1
1392 400-BCNP	1392 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1
1392 400-BCNV	1392 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%		\$2,380	Other	DC1
1392 400-BCNZ	1392 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%		\$1,812	Other	DC1
1392 400-BDIC	1392 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%		\$1,425	Other	DC1
1392 400-BDIF	1392 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%		\$1,419	Other	DC1
1392 400-BDIW	1392 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1
1392 400-BDJO	1392 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%		\$2,186	Other	DC1
1392 400-BDJS	1392 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%		\$2,191	Other	DC1
1392 400-BDJU	1392 400-BDJU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%		\$4,337	Other	DC1
1392 400-BDOZ	1392 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%		\$508	Other	DC1
1392 400-BDPM	1392 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$950	Each	20%		\$760	Other	DC1
1392 400-BDPT	1392 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%		\$755	Other	DC1
1392 400-BDPZ	1392 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,594	Each	20%		\$1,275	Other	DC1
1392 400-BDQE	1392 400-BDQE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%		\$2,983	Other	DC1
1392 400-BDQG	1392 400-BDQG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%		\$1,271	Other	DC1
1392 400-BDQT	1392 400-BDQT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$640	Each	20%		\$512	Other	DC1
1392 400-BDQX	1392 400-BDQX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,735	Each	20%		\$2,988	Other	DC1
1392 400-BDUE	1392 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%		\$682	Other	DC1
1392 400-BDUS	1392 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%		\$1,268	Other	DC1
1392 400-BDUY	1392 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%		\$2,087	Other	DC1
1392 400-BDVI	1392 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%		\$435	Other	DC1
1392 400-BDVK	1392 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$846	Each	20%		\$677	Other	DC1
1392 400-BDVL	1392 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$1,578	Each	20%		\$1,262	Other	DC1
1392 400-BDVG	1392 400-BDVG	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$538	Each	20%		\$431	Other	DC1
1392 400-BDVR	1392 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,604	Each	20%		\$2,083	Other	DC1
1392 400-BEDP	1392 400-BEDP	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,482	Each	20%		\$4,386	Other	DC1
1392 400-BEDZ	1392 400-BEDZ	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,231	Each	20%		\$3,385	Other	DC1
1392 400-BEEC	1392 400-BEEC	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,600	Each	20%		\$2,080	Other	DC1
1392 400-BEEK	1392 400-BEEK	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,554	Each	20%		\$1,243	Other	DC1
1392 400-BEES	1392 400-BEES	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,496	Each	20%		\$8,396	Other	DC1
1392 400-BEEZ	1392 400-BEEZ	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,246	Each	20%		\$4,197	Other	DC1
1392 400-BEJS	1392 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%		\$1,420	Other	DC1
1392 400-BEKI	1392 400-BEKI	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Internal Bay Hot-Plug Hard Drive, CUS Kit	\$1,294	Each	20%		\$1,035	Other	DC1
1392 400-BENT	1392 400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%		\$1,892	Other	DC1
1392 400-BEPK	1392 400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$2,356	Each	20%		\$1,885	Other	DC1
1392 400-BEPZ	1392 400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$9,416	Each	20%		\$7,533	Other	DC1
1392 400-BEOH	1392 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR PM5-V	\$5,276	Each	20%		\$4,221	Other	DC1
1392 400-BEOU	1392 400-BEOU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%		\$7,540	Other	DC1
1392 400-BERC	1392 400-BERC	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Drive, CK	\$5,265	Each	20%		\$4,212	Other	DC1
1392 400-BERQ	1392 400-BERQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,837	Each	20%		\$3,069	Other	DC1
1392 400-BHHW	1392 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%		\$859	Other	DC1
1392 400-BHIS	1392 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%		\$864	Other	DC1
1392 400-BHKG	1392 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%		\$1,886	Other	DC1
1392 400-BHKI	1392 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%		\$1,882	Other	DC1
1392 403-BBJM	1392 403-BBJM	PowerEdge Servers	PowerEdge R730xd PCIe SSD Enablement Kit for Chassis with up to 24, 2.5in Hard	\$605	Each	20%		\$484	Other	DC1
1392 403-BBLR	1392 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%		\$1,811	Other	DC1
1392 403-BBLS	1392 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%		\$1,204	Other	DC1
1392 403-BBLZ	1392 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%		\$1,204	Other	DC1
1392 403-BBMF	1392 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%		\$1,811	Other	DC1
1392 403-BBMH	1392 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1
1392 403-BBMT	1392 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1
1392 403-BBMU	1392 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1
1392 403-BBMV	1392 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1
1392 403-BCOH	1392 403-BCOH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%		\$7,305	Other	DC1
1392 405-AAEI	1392 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller,CusKit	\$289	Each	20%		\$231	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
1392 405-AAEK	1392 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller,2GB NV Cache,CusKit	\$687	Each	20%	\$549	Other	DC1
1392 405-AAES	1392 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
1392 405-AAJW	1392 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard,CK	\$294	Each	20%	\$235	Other	DC1
1392 406-BBBG	1392 406-BBBG	PowerEdge Servers	QLogic 2660, Single Port 16Gb, Fibre Channel HBA, Low Profile	\$1,805	Each	20%	\$1,444	Other	DC1
1392 406-BBEK	1392 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,596	Each	20%	\$1,277	Other	DC1
1392 406-BBEL	1392 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1
1392 406-BBEV	1392 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,161	Each	20%	\$929	Other	DC1
1392 406-BBGH	1392 406-BBGH	PowerEdge Servers	Emulex LPe16002B, Dual Port 16Gb Fibre Channel HBA,Full Height,CusKit	\$2,309	Each	20%	\$1,847	Other	DC1
1392 406-BBGR	1392 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
1392 406-BBGW	1392 406-BBGW	PowerEdge Servers	Emulex LPe16000B, Single Port 16Gb Fibre Channel HBA,Full Height,CusKit	\$1,535	Each	20%	\$1,228	Other	DC1
1392 406-BBGX	1392 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height,CusKit	\$1,301	Each	20%	\$1,041	Other	DC1
1392 406-BBGY	1392 406-BBGY	PowerEdge Servers	Emulex LPe16000B, Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,535	Each	20%	\$1,228	Other	DC1
1392 406-BBHB	1392 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1
1392 406-BBHC	1392 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1
1392 406-BBHD	1392 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1
1392 406-BBHF	1392 406-BBHF	PowerEdge Servers	Emulex LPe16002B, Dual Port 16Gb Fibre Channel HBA, Low Profile	\$2,309	Each	20%	\$1,847	Other	DC1
1392 406-BBKV	1392 406-BBKV	PowerEdge Servers	Broadcom 57404 25G SFP Dual Port PCIe Adapter, Customer Install	\$644	Each	20%	\$515	Other	DC1
1392 406-BBLC	1392 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
1392 406-BBLF	1392 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
1392 406-BBLH	1392 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1
1392 407-BBOZ	1392 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm/Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
1392 407-BBQD	1392 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
1392 407-BBVJ	1392 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
1392 412-AAFU	1392 412-AAFU	PowerEdge Servers	Kit - 1.2U CPU Heatsink for PowerEdge R730xd (CPU with 105W or less)	\$27	Each	20%	\$22	Other	DC1
1392 450-ACGM	1392 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A,3M,5-15/C13	\$25	Each	20%	\$20	Other	DC1
1392 450-ACGZ	1392 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
1392 450-ACH1	1392 450-ACH1	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
1392 450-ACSI	1392 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1
1392 450-ADIR	1392 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
1392 450-ADZC	1392 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	DC1
1392 450-ABEL	1392 450-ABEL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1
1392 450-AEBM	1392 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W,CusKit	\$194	Each	20%	\$155	Other	DC1
1392 450-AEES	1392 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC,CusKit	\$311	Each	20%	\$249	Other	DC1
1392 470-AATX	1392 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
1392 470-AAUB	1392 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
1392 470-AAUD	1392 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
1392 470-AAVG	1392 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1392 470-AAVH	1392 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1392 470-AAVJ	1392 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1392 540-BBDR	1392 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1
1392 540-BBDS	1392 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1
1392 540-BBDV	1392 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
1392 540-BBDW	1392 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1
1392 540-BBEV	1392 540-BBEV	PowerEdge Servers	QLogic 5784DS Quad Port 10Gb SFP+ Direct Attach Rack Network Daughter	\$861	Each	20%	\$689	Other	DC1
1392 540-BBFH	1392 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card,CusKit	\$580	Each	20%	\$464	Other	DC1
1392 540-BBFI	1392 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card,CusKit	\$754	Each	20%	\$603	Other	DC1
1392 540-BBGR	1392 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
1392 540-BBGW	1392 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1
1392 540-BBGX	1392 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
1392 540-BBGY	1392 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1
1392 540-BBGZ	1392 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1
1392 540-BBHB	1392 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
1392 540-BBHF	1392 540-BBHF	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Network Daughter Card,CusKit	\$492	Each	20%	\$393	Other	DC1
1392 540-BBHG	1392 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card,CusKit	\$182	Each	20%	\$145	Other	DC1
1392 540-BBHJ	1392 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,CusKit	\$642	Each	20%	\$514	Other	DC1
1392 540-BBML	1392 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
1392 540-BBOR	1392 540-BBOR	PowerEdge Servers	Emulex OneConnect OCm14104B-U1-D 4-port 10GbE rNDC CNA, V2, Customer Install	\$1,266	Each	20%	\$1,013	Other	DC1
1392 540-BBOZ	1392 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
1392 540-BBPC	1392 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
1392 540-BBPN	1392 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
1392 540-BBRG	1392 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
1392 540-BBRH	1392 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
1392 540-BBRJ	1392 540-BBRJ	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, rNDC, Customer Install	\$1,015	Each	20%	\$812	Other	DC1
1392 540-BBRK	1392 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
1392 540-BBRN	1392 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
1392 565-BBBR	1392 565-BBBR	PowerEdge Servers	VFlash, 8GB SD Card for iDRAC Enterprise,CusKit	\$39	Each	20%	\$31	Other	DC1
1392 565-BBED	1392 565-BBED	PowerEdge Servers	Trusted Platform Module 2.0, Cust Kit	\$23	Each	20%	\$18	Other	DC1
1392 634-BCXY	1392 634-BCXY	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	DC1
1392 770-BBIO	1392 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 24-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1
1392 770-BBIP	1392 770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	DC1
1392 770-BCIR	1392 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Stub-In Rails, CK	\$124	Each	20%	\$99	Other	DC1
1692 325-BBIW	1692 325-BBIW	PowerEdge Servers	Brand/Bezel,OEM PowerEdge R730/R730xd/R530, Customer Kit	\$70	Each	20%	\$56	Other	DC1
1692 385-BBHP	1692 385-BBHP	PowerEdge Servers	iDRAC8 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$489	Each	20%	\$391	Other	DC1
1692 400-AEEE	1692 400-AEEE	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive,13G,CusKit	\$376	Each	20%	\$301	Other	DC1
1692 400-AEEG	1692 400-AEEG	PowerEdge Servers	300GB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,13G,CusKit	\$407	Each	20%	\$326	Other	DC1
1692 400-AFNN	1692 400-AFNN	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 3.5in Internal Bay Hard Drive,13G,CusKit	\$426	Each	20%	\$341	Other	DC1
1692 400-AFNR	1692 400-AFNR	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 3.5in Internal Bay Hard Drive,13G,CusKit	\$619	Each	20%	\$495	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1692 400-AJPC	1692 400-AJPC	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$713	Each	20%	\$571	Other	DC1
1692 400-AJPD	1692 400-AJPD	PowerEdge Servers	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$701	Each	20%	\$561	Other	DC1
1692 400-AJPH	1692 400-AJPH	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$594	Each	20%	\$476	Other	DC1
1692 400-AJPP	1692 400-AJPP	PowerEdge Servers	600GB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$582	Each	20%	\$466	Other	DC1
1692 400-AJQP	1692 400-AJQP	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,CusKit	\$1,016	Each	20%	\$812	Other	DC1
1692 400-AJQX	1692 400-AJQX	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$1,028	Each	20%	\$822	Other	DC1
1692 400-AJRK	1692 400-AJRK	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$644	Each	20%	\$516	Other	DC1
1692 400-AJRR	1692 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$656	Each	20%	\$525	Other	DC1
1692 400-AJSB	1692 400-AJSB	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$739	Each	20%	\$591	Other	DC1
1692 400-AJSC	1692 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$750	Each	20%	\$600	Other	DC1
1692 400-ALNY	1692 400-ALNY	PowerEdge Servers	4TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive,CusKit	\$834	Each	20%	\$667	Other	DC1
1692 400-ALOB	1692 400-ALOB	PowerEdge Servers	2TB 7.2K RPM NLSAS 512n 3.5in Hot-plug Hard Drive,CusKit	\$664	Each	20%	\$531	Other	DC1
1692 400-AMPG	1692 400-AMPG	PowerEdge Servers	8TB 7.2K RPM NLSAS 512e 3.5in Hot-plug Hard Drive, PI, CusKit	\$1,193	Each	20%	\$954	Other	DC1
1692 400-AMRW	1692 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive,FIPS140-2, CusKit	\$1,227	Each	20%	\$982	Other	DC1
1692 400-BCLX	1692 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1
1692 400-BCML	1692 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1
1692 400-BCMO	1692 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1
1692 400-BCMR	1692 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1
1692 400-BCNF	1692 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1
1692 400-BCNP	1692 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
1692 400-BCNV	1692 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%	\$2,380	Other	DC1
1692 400-BCNZ	1692 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1
1692 400-BEJS	1692 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1
1692 400-BEKI	1692 400-BEKI	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Internal Bay Hot-Plug Hard Drive, CUS Kit	\$1,294	Each	20%	\$1,035	Other	DC1
1692 400-BENT	1692 400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%	\$1,892	Other	DC1
1692 400-BEPK	1692 400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$2,356	Each	20%	\$1,885	Other	DC1
1692 400-BEPZ	1692 400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$9,416	Each	20%	\$7,533	Other	DC1
1692 400-BEQU	1692 400-BEQU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%	\$7,540	Other	DC1
1692 400-BHHW	1692 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1
1692 400-BHIS	1692 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1
1692 400-BHKG	1692 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1
1692 400-BHKI	1692 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1
1692 403-BBJM	1692 403-BBJM	PowerEdge Servers	PowerEdge R730xd PCIe SSD Enablement Kit for Chassis with up to 24, 2.5in Hard	\$605	Each	20%	\$484	Other	DC1
1692 405-AAEI	1692 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller,CusKit	\$289	Each	20%	\$231	Other	DC1
1692 405-AAEK	1692 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller,2GB NV Cache,CusKit	\$687	Each	20%	\$549	Other	DC1
1692 405-AAES	1692 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller,Low Profile,CusKit	\$283	Each	20%	\$227	Other	DC1
1692 406-BBBG	1692 406-BBBG	PowerEdge Servers	QLogic 2660, Single Port 16Gb Fibre Channel HBA, Low Profile	\$1,805	Each	20%	\$1,444	Other	DC1
1692 406-BBEK	1692 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,596	Each	20%	\$1,277	Other	DC1
1692 406-BBEL	1692 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1
1692 406-BBEV	1692 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,161	Each	20%	\$929	Other	DC1
1692 406-BBGH	1692 406-BBGH	PowerEdge Servers	Emulex LPe16002B, Dual Port 16Gb Fibre Channel HBA, Full Height,CusKit	\$2,309	Each	20%	\$1,847	Other	DC1
1692 406-BBGR	1692 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
1692 406-BBGW	1692 406-BBGW	PowerEdge Servers	Emulex LPe16002B, Single Port 16Gb Fibre Channel HBA, Full Height,CusKit	\$1,535	Each	20%	\$1,228	Other	DC1
1692 406-BBGX	1692 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height,CusKit	\$1,301	Each	20%	\$1,041	Other	DC1
1692 406-BBGY	1692 406-BBGY	PowerEdge Servers	Emulex LPe16000B, Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,535	Each	20%	\$1,228	Other	DC1
1692 406-BBHB	1692 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1
1692 406-BBHC	1692 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1
1692 406-BBHD	1692 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1
1692 406-BBHF	1692 406-BBHF	PowerEdge Servers	Emulex LPe16002B, Dual Port 16Gb Fibre Channel HBA, Low Profile	\$2,309	Each	20%	\$1,847	Other	DC1
1692 407-BBQD	1692 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
1692 450-ACGM	1692 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,15A,3M,5-15C13	\$25	Each	20%	\$20	Other	DC1
1692 450-ACGZ	1692 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
1692 450-ACHI	1692 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
1692 450-ACSI	1692 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1
1692 450-ADIR	1692 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
1692 450-ADZC	1692 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	DC1
1692 450-AEBL	1692 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1
1692 450-AEBM	1692 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W,CusKit	\$194	Each	20%	\$155	Other	DC1
1692 450-AEES	1692 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC,CusKit	\$311	Each	20%	\$249	Other	DC1
1692 470-ATKX	1692 470-ATKX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
1692 470-AUAB	1692 470-AUAB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
1692 470-AUAD	1692 470-AUAD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
1692 470-AAVG	1692 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
1692 470-AAVH	1692 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
1692 470-AAVJ	1692 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
1692 540-BBDR	1692 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1
1692 540-BBDS	1692 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1
1692 540-BBDV	1692 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
1692 540-BBDW	1692 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	20%	\$583	Other	DC1
1692 540-BBEV	1692 540-BBEV	PowerEdge Servers	QLogic 57840S Quad Port 10Gb SFP+ Direct Attach Rack Network Daughter	\$861	Each	20%	\$689	Other	DC1
1692 540-BBFH	1692 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card,CusKit	\$580	Each	20%	\$464	Other	DC1
1692 540-BBFI	1692 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card,CusKit	\$754	Each	20%	\$603	Other	DC1
1692 540-BBGR	1692 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile,CusKit	\$239	Each	20%	\$191	Other	DC1
1692 540-BBGW	1692 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile,CusKit	\$153	Each	20%	\$122	Other	DC1
1692 540-BBGX	1692 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
1692 540-BBGY	1692 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1
1692 540-BBGZ	1692 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
1692_540-BBHB	1692_540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
1692_540-BBHF	1692_540-BBHF	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Network Daughter Card,CusKit	\$492	Each	20%	\$393	Other	DC1	
1692_540-BBHG	1692_540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card,CusKit	\$182	Each	20%	\$145	Other	DC1	
1692_540-BBHJ	1692_540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + i350 DP 1Gb Ethernet, Network Daughter Card,CusKit	\$642	Each	20%	\$514	Other	DC1	
1692_540-BBOZ	1692_540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIE Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1	
1692_540-BBPC	1692_540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE SFP+ PCIE Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1	
1692_540-BBPN	1692_540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIE Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1	
1692_565-BBBR	1692_565-BBBR	PowerEdge Servers	VFlash, 8GB SD Card for iDRAC Enterprise,CusKit	\$39	Each	20%	\$31	Other	DC1	
1692_565-BBED	1692_565-BBED	PowerEdge Servers	Trusted Platform Module 2.0, Cust Kit	\$23	Each	20%	\$18	Other	DC1	
1692_770-BBIO	1692_770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 24-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1	
1692_770-BBIP	1692_770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	DC1	
12269_210-ALGN	12269_210-ALGN	PowerEdge Servers	OEM PowerEdge R740 Server	\$156	Each	20%	\$125	Other	DC1	
12269_325-BCHW	12269_325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	DC1	
12269_325-BCHX	12269_325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1	
12269_330-BBLS	12269_330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86	Each	20%	\$69	Other	DC1	
12269_330-BBLT	12269_330-BBLT	PowerEdge Servers	Riser w/ 3 PCIe Gen3 slots, 1 x16 FH (slot 4) , 1 x8 FH (slot 5) and 1 x8 LP (slot 6), at	\$92	Each	20%	\$73	Other	DC1	
12269_330-BBLU	12269_330-BBLU	PowerEdge Servers	Riser with One x8 PCIe Gen3 LP (slot 4), 740/XD CusKit	\$37	Each	20%	\$30	Other	DC1	
12269_330-BBLV	12269_330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12269_330-BBLW	12269_330-BBLW	PowerEdge Servers	Riser with Three x8 PCIe Gen3 FH slots, (1, 2 and 3) R740/XD CusKit	\$46	Each	20%	\$37	Other	DC1	
12269_330-BBLX	12269_330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots, (1 and 3) R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12269_330-BBLY	12269_330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x16 (slot 1) and 2 x8 (2 and 3), R740/XD	\$53	Each	20%	\$43	Other	DC1	
12269_330-BBMM	12269_330-BBMM	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28	Each	20%	\$22	Other	DC1	
12269_330-BBMMJ	12269_330-BBMMJ	PowerEdge Servers	Riser Blank for Riser Config 3, Customer Install	\$20	Each	20%	\$16	Other	DC1	
12269_330-BBMO	12269_330-BBMO	PowerEdge Servers	GPU Enablement Customer Kit	\$698	Each	20%	\$559	Other	DC1	
12269_338-BLNB	12269_338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12269_338-BLNE	12269_338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12269_338-BLNG	12269_338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12269_338-BLNH	12269_338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12269_338-BLNI	12269_338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12269_338-BLNJ	12269_338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12269_338-BLNL	12269_338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12269_338-BLNM	12269_338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12269_338-BLNP	12269_338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12269_338-BLNQ	12269_338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12269_338-BLNR	12269_338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12269_338-BLNS	12269_338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,008	Each	20%	\$5,664	Other	DC1	
12269_338-BLNT	12269_338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12269_338-BLNW	12269_338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12269_338-BLNX	12269_338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12269_338-BLTQ	12269_338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12269_338-BLTR	12269_338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12269_338-BLTT	12269_338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12269_338-BLTU	12269_338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12269_338-BLTV	12269_338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12269_338-BLTV	12269_338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 1.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12269_338-BLTX	12269_338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12269_338-BLTZ	12269_338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12269_338-BLUB	12269_338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12269_338-BRVI	12269_338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
12269_338-BRVK	12269_338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12269_338-BRVL	12269_338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12269_338-BRVP	12269_338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
12269_338-BRVQ	12269_338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
12269_338-BRV5	12269_338-BRV5	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12269_338-BSDG	12269_338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12269_338-BSDJ	12269_338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12269_338-BSDK	12269_338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12269_338-BSDM	12269_338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12269_338-BSDN	12269_338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12269_338-BSDO	12269_338-BSDO	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 8C/8T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
12269_338-BSDR	12269_338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12269_338-BSDU	12269_338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12269_338-BSGK	12269_338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.6G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12269_338-BSGX	12269_338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12269_338-BSGY	12269_338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
12269_338-BSGZ	12269_338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12269_338-BSHB	12269_338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1	
12269_338-BSHC	12269_338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12269_338-BSHE	12269_338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12269_338-BSHO	12269_338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1	
12269_338-BSHP	12269_338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1	
12269_338-BSHV	12269_338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12269_338-BSHX	12269_338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1	
12269_338-BSIJ	12269_338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12269_338-BSIR	12269_338-BSIR	PowerEdge Servers	Intel@ Xeon@ Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1	
12269_338-BSIS	12269_338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631	Each	20%	\$8,505	Other	DC1	
12269_338-BSIT	12269_338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down		
12269 338-BSVU	12269 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835		Each	20%	\$668	Other	DC1
12269 338-BSVX	12269 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220		Each	20%	\$14,576	Other	DC1
12269 338-BSVY	12269 338-BSVY	PowerEdge Servers	Intel Xeon Silver 4214Y 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,540		Each	20%	\$1,232	Other	DC1
12269 338-BTSX	12269 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424		Each	20%	\$3,539	Other	DC1
12269 338-BTSY	12269 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197		Each	20%	\$2,558	Other	DC1
12269 338-BTSZ	12269 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222		Each	20%	\$4,178	Other	DC1
12269 338-BTTC	12269 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000		Each	20%	\$16,800	Other	DC1
12269 338-BTTD	12269 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566		Each	20%	\$5,253	Other	DC1
12269 338-BTTE	12269 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6228 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551		Each	20%	\$2,841	Other	DC1
12269 338-BTTF	12269 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6252M 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,084		Each	20%	\$3,271	Other	DC1
12269 338-BTWF	12269 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252M 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516		Each	20%	\$6,813	Other	DC1
12269 338-BTWG	12269 338-BTWG	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,689		Each	20%	\$16,535	Other	DC1
12269 338-BTWL	12269 338-BTWL	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002		Each	20%	\$3,202	Other	DC1
12269 338-BTWR	12269 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262R 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800		Each	20%	\$4,640	Other	DC1
12269 338-BTWW	12269 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218L 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753		Each	20%	\$2,203	Other	DC1
12269 338-BVJY	12269 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613		Each	20%	\$490	Other	DC1
12269 338-BVJZ	12269 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586		Each	20%	\$1,269	Other	DC1
12269 338-BVKB	12269 338-BVKB	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895		Each	20%	\$6,316	Other	DC1
12269 338-BVKC	12269 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391		Each	20%	\$1,113	Other	DC1
12269 338-BVKE	12269 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002		Each	20%	\$802	Other	DC1
12269 338-BVKI	12269 338-BVKI	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397		Each	20%	\$4,318	Other	DC1
12269 338-BVKM	12269 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569		Each	20%	\$5,255	Other	DC1
12269 338-BVKN	12269 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786		Each	20%	\$3,029	Other	DC1
12269 338-BVKP	12269 338-BVKP	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055		Each	20%	\$4,044	Other	DC1
12269 338-BVKT	12269 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109		Each	20%	\$2,487	Other	DC1
12269 338-BVKV	12269 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,546		Each	20%	\$2,037	Other	DC1
12269 338-BVKW	12269 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6265R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,600		Each	20%	\$3,080	Other	DC1
12269 338-BVXX	12269 338-BVXX	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$6,222		Each	20%	\$4,178	Other	DC1
12269 338-BVYZ	12269 338-BVYZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397		Each	20%	\$3,518	Other	DC1
12269 345-BBBR	12269 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661		Each	20%	\$7,729	Other	DC1
12269 345-BBCL	12269 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654		Each	20%	\$7,723	Other	DC1
12269 345-BBEZ	12269 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390		Each	20%	\$1,112	Other	DC1
12269 345-BBFB	12269 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870		Each	20%	\$696	Other	DC1
12269 345-BBFC	12269 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393		Each	20%	\$1,114	Other	DC1
12269 345-BBFD	12269 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876		Each	20%	\$701	Other	DC1
12269 350-BBJW	12269 350-BBJW	PowerEdge Servers	Left Ear with QSYNC beside 7200 Rack Bezel (Kit)	\$106		Each	20%	\$85	Other	DC1
12269 384-BBQC	12269 384-BBQC	PowerEdge Servers	6 Performance Fans forR740/740X,CK	\$164		Each	20%	\$132	Other	DC1
12269 385-BBKW	12269 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300		Each	20%	\$240	Other	DC1
12269 385-BBLF	12269 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84		Each	20%	\$67	Other	DC1
12269 385-BBLH	12269 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23		Each	20%	\$18	Other	DC1
12269 389-DQGO	12269 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAK, CusKit	\$9		Each	20%	\$7	Other	DC1
12269 400-ATII	12269 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653		Each	20%	\$522	Other	DC1
12269 400-ATIJ	12269 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664		Each	20%	\$531	Other	DC1
12269 400-ATIL	12269 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598		Each	20%	\$478	Other	DC1
12269 400-ATIN	12269 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741		Each	20%	\$593	Other	DC1
12269 400-ATIO	12269 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754		Each	20%	\$603	Other	DC1
12269 400-ATIQ	12269 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999		Each	20%	\$799	Other	DC1
12269 400-ATIR	12269 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012		Each	20%	\$809	Other	DC1
12269 400-ATJG	12269 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692		Each	20%	\$554	Other	DC1
12269 400-ATJH	12269 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704		Each	20%	\$563	Other	DC1
12269 400-ATJJ	12269 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449		Each	20%	\$359	Other	DC1
12269 400-ATJL	12269 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705		Each	20%	\$564	Other	DC1
12269 400-ATJM	12269 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718		Each	20%	\$574	Other	DC1
12269 400-ATJO	12269 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771		Each	20%	\$617	Other	DC1
12269 400-ATJP	12269 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810		Each	20%	\$648	Other	DC1
12269 400-ATJR	12269 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019		Each	20%	\$815	Other	DC1
12269 400-ATJS	12269 400-ATJS	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032		Each	20%	\$825	Other	DC1
12269 400-ATJX	12269 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668		Each	20%	\$534	Other	DC1
12269 400-ATJZ	12269 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010		Each	20%	\$805	Other	DC1
12269 400-ATKB	12269 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021		Each	20%	\$817	Other	DC1
12269 400-ATKJ	12269 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530		Each	20%	\$424	Other	DC1
12269 400-ATKL	12269 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838		Each	20%	\$670	Other	DC1
12269 400-ATKN	12269 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639		Each	20%	\$511	Other	DC1
12269 400-ATKP	12269 400-ATKP	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$899		Each	20%	\$719	Other	DC1
12269 400-ATKR	12269 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195		Each	20%	\$956	Other	DC1
12269 400-ATKV	12269 400-ATKV	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,026		Each	20%	\$821	Other	DC1
12269 400-ATKX	12269 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231		Each	20%	\$985	Other	DC1
12269 400-AUNQ	12269 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585		Each	20%	\$468	Other	DC1
12269 400-AVHE	12269 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295		Each	20%	\$1,036	Other	DC1
12269 400-AVHG	12269 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284		Each	20%	\$1,027	Other	DC1
12269 400-AXLH	12269 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561		Each	20%	\$2,049	Other	DC1
12269 400-AYVR	12269 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645		Each	20%	\$516	Other	DC1
12269 400-AYVH	12269 400-AYVH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856		Each	20%	\$685	Other	DC1
12269 400-AYVS	12269 400-AYVS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971		Each	20%	\$777	Other	DC1
12269 400-AYVZ	12269 400-AYVZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$639		Each	20%	\$511	Other	DC1
12269 400-AYXE	12269 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633		Each	20%	\$507	Other	DC1
12269 400-AYXH	12269 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$1,920		Each	20%	\$1,536	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			use drop-down	ALJP Category (REQUIRED)	
12269 400-AZII	12269 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234		Each	20%	\$1,787	Other	DC1
12269 400-AZIU	12269 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244		Each	20%	\$1,796	Other	DC1
12269 400-BBOZ	12269 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779		Each	20%	\$2,223	Other	DC1
12269 400-BBPN	12269 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763		Each	20%	\$1,410	Other	DC1
12269 400-BBPZ	12269 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769		Each	20%	\$1,415	Other	DC1
12269 400-BBOE	12269 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767		Each	20%	\$1,414	Other	DC1
12269 400-BBQP	12269 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773		Each	20%	\$2,218	Other	DC1
12269 400-BBOZ	12269 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272		Each	20%	\$4,217	Other	DC1
12269 400-BBRH	12269 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278		Each	20%	\$4,222	Other	DC1
12269 400-BCLR	12269 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942		Each	20%	\$3,953	Other	DC1
12269 400-BCLW	12269 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266		Each	20%	\$1,812	Other	DC1
12269 400-BCMG	12269 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049		Each	20%	\$6,439	Other	DC1
12269 400-BCMP	12269 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934		Each	20%	\$3,947	Other	DC1
12269 400-BCMS	12269 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042		Each	20%	\$6,433	Other	DC1
12269 400-BCNJ	12269 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984		Each	20%	\$2,387	Other	DC1
12269 400-BCNN	12269 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977		Each	20%	\$2,381	Other	DC1
12269 400-BCOD	12269 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272		Each	20%	\$1,817	Other	DC1
12269 400-BDGY	12269 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414		Each	20%	\$4,331	Other	DC1
12269 400-BDHR	12269 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774		Each	20%	\$1,420	Other	DC1
12269 400-BDIB	12269 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780		Each	20%	\$1,424	Other	DC1
12269 400-BDIE	12269 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729		Each	20%	\$2,183	Other	DC1
12269 400-BDIL	12269 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845		Each	20%	\$2,276	Other	DC1
12269 400-BDIZ	12269 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419		Each	20%	\$4,336	Other	DC1
12269 400-BDPC	12269 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951		Each	20%	\$761	Other	DC1
12269 400-BDPD	12269 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638		Each	20%	\$511	Other	DC1
12269 400-BDPQ	12269 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633		Each	20%	\$506	Other	DC1
12269 400-BDPS	12269 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733		Each	20%	\$3,987	Other	DC1
12269 400-BDQI	12269 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727		Each	20%	\$2,982	Other	DC1
12269 400-BDQJ	12269 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593		Each	20%	\$1,274	Other	DC1
12269 400-BDQS	12269 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587		Each	20%	\$1,270	Other	DC1
12269 400-BDOU	12269 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944		Each	20%	\$756	Other	DC1
12269 400-BDUC	12269 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585		Each	20%	\$1,268	Other	DC1
12269 400-BDUD	12269 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$539		Each	20%	\$431	Other	DC1
12269 400-BDUK	12269 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544		Each	20%	\$435	Other	DC1
12269 400-BDUO	12269 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$2,602		Each	20%	\$2,082	Other	DC1
12269 400-BDUX	12269 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, 3 DWPD, 5256	\$1,579		Each	20%	\$1,263	Other	DC1
12269 400-BDVG	12269 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608		Each	20%	\$2,087	Other	DC1
12269 400-BDVV	12269 400-BDVV	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850		Each	20%	\$680	Other	DC1
12269 400-BDWE	12269 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$844		Each	20%	\$675	Other	DC1
12269 400-BEKN	12269 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780		Each	20%	\$1,424	Other	DC1
12269 400-BENN	12269 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266		Each	20%	\$4,213	Other	DC1
12269 400-BENU	12269 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-	\$3,247		Each	20%	\$2,597	Other	DC1
12269 400-BEPH	12269 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V, 3	\$9,424		Each	20%	\$7,539	Other	DC1
12269 400-BEPQ	12269 400-BEPQ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$3,278		Each	20%	\$4,223	Other	DC1
12269 400-BEQG	12269 400-BEQG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 5256 TBW,	\$3,234		Each	20%	\$2,587	Other	DC1
12269 400-BERF	12269 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 21024	\$9,417		Each	20%	\$7,534	Other	DC1
12269 400-BFCl	12269 400-BFCl	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235		Each	20%	\$1,788	Other	DC1
12269 400-BFOL	12269 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922		Each	20%	\$6,337	Other	DC1
12269 400-BFPF	12269 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916		Each	20%	\$6,333	Other	DC1
12269 400-BFOT	12269 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218		Each	20%	\$4,174	Other	DC1
12269 400-BFQW	12269 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406		Each	20%	\$1,125	Other	DC1
12269 400-BFSG	12269 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932		Each	20%	\$2,345	Other	DC1
12269 400-BFSQ	12269 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224		Each	20%	\$4,179	Other	DC1
12269 400-BFST	12269 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415		Each	20%	\$1,132	Other	DC1
12269 400-BFVB	12269 400-BFVB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147		Each	20%	\$918	Other	DC1
12269 400-BFYX	12269 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887		Each	20%	\$1,509	Other	DC1
12269 400-BFZC	12269 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878		Each	20%	\$1,503	Other	DC1
12269 400-BFZL	12269 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156		Each	20%	\$924	Other	DC1
12269 400-BGBQ	12269 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488		Each	20%	\$2,790	Other	DC1
12269 400-BGBX	12269 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256		Each	20%	\$1,005	Other	DC1
12269 400-BGJW	12269 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,183		Each	20%	\$3,357	Other	DC1
12269 400-BGBK	12269 400-BGBK	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916		Each	20%	\$4,732	Other	DC1
12269 400-BHFM	12269 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791		Each	20%	\$1,433	Other	DC1
12269 400-BHMH	12269 400-BHMH	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239		Each	20%	\$991	Other	DC1
12269 400-BHIL	12269 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233		Each	20%	\$987	Other	DC1
12269 400-BHJF	12269 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659		Each	20%	\$2,127	Other	DC1
12269 400-BHKH	12269 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353		Each	20%	\$1,882	Other	DC1
12269 400-BHKM	12269 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359		Each	20%	\$1,887	Other	DC1
12269 400-BJLE	12269 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454		Each	20%	\$1,963	Other	DC1
12269 400-BKZC	12269 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555		Each	20%	\$1,244	Other	DC1
12269 400-BLBZ	12269 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158		Each	20%	\$926	Other	DC1
12269 400-BLFB	12269 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785		Each	20%	\$628	Other	DC1
12269 400-BLKW	12269 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812		Each	20%	\$650	Other	DC1
12269 400-BLLB	12269 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965		Each	20%	\$772	Other	DC1
12269 401-ABHQ	12269 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166		Each	20%	\$933	Other	DC1
12269 401-ABHS	12269 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178		Each	20%	\$942	Other	DC1
12269 401-ABHX	12269 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLASAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949		Each	20%	\$1,559	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
12269 401-ABHY	12269 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1
12269 403-BBLR	12269 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
12269 403-BBLS	12269 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
12269 403-BBLZ	12269 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
12269 403-BBMF	12269 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
12269 403-BBMH	12269 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12269 403-BBMT	12269 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12269 403-BBMU	12269 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
12269 403-BBMV	12269 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
12269 403-BBVBZ	12269 403-BBVBZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1
12269 403-BBCE	12269 403-BBCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
12269 403-BCHD	12269 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12269 403-BCLH	12269 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
12269 403-BCLI	12269 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
12269 405-AAEI	12269 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289	Each	20%	\$231	Other	DC1
12269 405-AAEK	12269 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller, 2GB NV Cache, CusKit	\$687	Each	20%	\$549	Other	DC1
12269 405-AAES	12269 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
12269 405-AAJW	12269 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard, CK	\$294	Each	20%	\$235	Other	DC1
12269 405-AAMZ	12269 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1
12269 405-AAOQ	12269 405-AAOQ	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1
12269 406-BBEK	12269 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1
12269 406-BBEL	12269 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1
12269 406-BBEV	12269 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1
12269 406-BBGR	12269 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
12269 406-BBGX	12269 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1
12269 406-BBHB	12269 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1
12269 406-BBHC	12269 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1
12269 406-BBHD	12269 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1
12269 406-BBLC	12269 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
12269 406-BBLF	12269 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
12269 406-BBLH	12269 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 nDC, Customer Install	\$642	Each	20%	\$514	Other	DC1
12269 406-BBMQ	12269 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12269 406-BBMR	12269 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12269 406-BBQE	12269 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12269 406-BBQG	12269 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12269 407-BBOP	12269 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12269 407-BBOS	12269 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12269 407-BBOU	12269 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12269 407-BBOZ	12269 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12269 407-BBQD	12269 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12269 407-BBVJ	12269 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12269 407-BBWK	12269 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12269 407-BBZM	12269 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$850	Each	20%	\$684	Other	DC1
12269 407-BBZS	12269 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12269 407-BBZU	12269 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12269 407-BBZV	12269 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 100GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12269 407-BCBF	12269 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12269 407-BCBK	12269 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12269 407-BCEX	12269 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12269 407-BCHI	12269 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85c Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12269 412-AAIT	12269 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or lower CPU (low profile, low cost), CK	\$33	Each	20%	\$26	Other	DC1
12269 412-AAIU	12269 412-AAIU	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or greater CPU (no MB or GPU), CK	\$46	Each	20%	\$37	Other	DC1
12269 429-AAOX	12269 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12269 450-ACGM	12269 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
12269 450-ACGZ	12269 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1
12269 450-ACHI	12269 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1
12269 450-ACSI	12269 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1
12269 450-ADIR	12269 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
12269 450-ADZC	12269 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W, CusKit	\$509	Each	20%	\$407	Other	DC1
12269 450-AEBL	12269 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1
12269 450-AEBM	12269 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1
12269 450-AEES	12269 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%	\$249	Other	DC1
12269 450-AENT	12269 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%	\$336	Other	DC1
12269 450-AEPB	12269 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1
12269 450-AGFW	12269 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply, 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1
12269 461-AAEN	12269 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12269 470-AATX	12269 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12269 470-AAUB	12269 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1
12269 470-AAUD	12269 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12269 470-AAVG	12269 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12269 470-AAVH	12269 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12269 470-AAVJ	12269 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12269 470-AAVO	12269 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12269 470-AAVR	12269 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12269 470-AAWE	12269 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12269 470-AAWN	12269 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12269 470-AAXG	12269 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) use drop-down	
12269 470-AAXH	12269 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12269 470-ABBH	12269 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1
12269 470-ABBK	12269 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1
12269 470-ABBM	12269 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1
12269 470-ABPR	12269 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12269 470-ABQB	12269 470-ABQB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12269 470-ABQF	12269 470-ABQF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12269 489-BBEE	12269 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1
12269 489-BBFH	12269 489-BBFH	PowerEdge Servers	Intel PAC D6005, 32GB, 215W, Double Wide, Full Height, QSFP28 FPGA Customer	\$14,295	Each	20%	\$11,436	Other	DC1
12269 490-BDIG	12269 490-BDIG	PowerEdge Servers	NVIDIA Tesla M40 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1
12269 490-BENW	12269 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1
12269 490-BEVM	12269 490-BEVM	PowerEdge Servers	NVIDIA@ Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1
12269 490-BFRS	12269 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 8000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1
12269 490-BFRF	12269 490-BFRF	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
12269 490-BFSH	12269 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1
12269 540-BBDR	12269 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12269 540-BBDS	12269 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
12269 540-BBDV	12269 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
12269 540-BBDW	12269 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
12269 540-BBFH	12269 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card, CusKit	\$580	Each	20%	\$464	Other	DC1
12269 540-BBFI	12269 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754	Each	20%	\$603	Other	DC1
12269 540-BBGR	12269 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1
12269 540-BBGW	12269 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 10Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1
12269 540-BBGX	12269 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12269 540-BBGY	12269 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
12269 540-BBZZ	12269 540-BBZZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
12269 540-BBIB	12269 540-BBIB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12269 540-BBHF	12269 540-BBHF	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Network Daughter Card, CusKit	\$492	Each	20%	\$393	Other	DC1
12269 540-BBHG	12269 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$182	Each	20%	\$145	Other	DC1
12269 540-BBHJ	12269 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1
12269 540-BBIV	12269 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
12269 540-BBIW	12269 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12269 540-BBML	12269 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile, Customer Install	\$694	Each	20%	\$555	Other	DC1
12269 540-BBOZ	12269 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12269 540-BBPC	12269 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
12269 540-BBPN	12269 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
12269 540-BBQD	12269 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%	\$3,530	Other	DC1
12269 540-BBRG	12269 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
12269 540-BBRH	12269 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12269 540-BBRK	12269 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12269 540-BBRN	12269 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12269 540-BBUN	12269 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
12269 540-BBUO	12269 540-BBUO	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
12269 540-BBUP	12269 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
12269 540-BBUQ	12269 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%	\$494	Other	DC1
12269 540-BBUR	12269 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%	\$470	Other	DC1
12269 540-BBUS	12269 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	DC1
12269 540-BBUU	12269 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12269 540-BBVB	12269 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12269 540-BBVC	12269 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1
12269 540-BBVD	12269 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1
12269 540-BBVL	12269 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1
12269 540-BBVM	12269 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
12269 540-BBVN	12269 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
12269 540-BBVP	12269 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12269 540-BBVR	12269 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
12269 540-BBCN	12269 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
12269 540-BBCD	12269 540-BBCD	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
12269 540-BBDI	12269 540-BBDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1
12269 540-BBDJ	12269 540-BBDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1
12269 540-BCHD	12269 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
12269 540-BCHF	12269 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
12269 540-BCHH	12269 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
12269 540-BCIV	12269 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
12269 540-BCIW	12269 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
12269 540-BCNI	12269 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
12269 540-BCNJ	12269 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
12269 540-BCOZ	12269 540-BCOZ	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR InfiniBand Adapter with Aux PCIe Card, Full	\$3,717	Each	20%	\$2,974	Other	DC1
12269 540-BCXM	12269 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
12269 540-BCXP	12269 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1
12269 555-BCKL	12269 555-BCKL	PowerEdge Servers	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801	Each	20%	\$641	Other	DC1
12269 555-BCKM	12269 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+ + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1
12269 555-BDXX	12269 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%	\$538	Other	DC1
12269 555-BDXZ	12269 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%	\$482	Other	DC1
12269 555-BDYZ	12269 555-BDYZ	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%	\$557	Other	DC1
12269 555-BDYE	12269 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%	\$674	Other	DC1
12269 555-BDYG	12269 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%	\$787	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
12269 631-ABKK	12269 631-ABKK	PowerEdge Servers	OpenManage DVD Kit,Poweredge R740,CUS	\$20	Each	20%	\$16	Other	DC1
12269 770-BBIO	12269 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1
12269 770-BBIP	12269 770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	DC1
12285 210-ALUJ	12285 210-ALUJ	PowerEdge Servers	OEM PowerEdge R740 XL Server	\$284	Each	20%	\$227	Other	DC1
12285 210-AMVS	12285 210-AMVS	PowerEdge Servers	OEM PowerEdge R740 XL Server - DSS RESTRICTED	\$284	Each	20%	\$227	Other	DC1
12285 325-BCHW	12285 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	DC1
12285 325-BCHX	12285 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1
12285 330-BBLS	12285 330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86	Each	20%	\$69	Other	DC1
12285 330-BBLT	12285 330-BBLT	PowerEdge Servers	Riser w/ 3 PCIe Gen3 slots, 1 x16 FH (slot 4), 1 x8 FH (slot 5) and 1 x8 LP (slot 6), at	\$92	Each	20%	\$73	Other	DC1
12285 330-BBLU	12285 330-BBLU	PowerEdge Servers	Riser with One x8 PCIe Gen3 LP (slot 4), 740X/D CusKit	\$57	Each	20%	\$30	Other	DC1
12285 330-BBLV	12285 330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1
12285 330-BBLW	12285 330-BBLW	PowerEdge Servers	Riser with Three x8 PCIe Gen3 FH slots, (1, 2 and 3) R740/XD CusKit	\$46	Each	20%	\$37	Other	DC1
12285 330-BBLX	12285 330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots, (1 and 3) R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1
12285 330-BBLY	12285 330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x16 (slot 1) and 2 x8 (2 and 3), R740/XD	\$53	Each	20%	\$43	Other	DC1
12285 330-BBMI	12285 330-BBMI	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28	Each	20%	\$22	Other	DC1
12285 330-BBMJ	12285 330-BBMJ	PowerEdge Servers	Riser Blank for Riser Config 3, Customer Install	\$20	Each	20%	\$16	Other	DC1
12285 330-BBMO	12285 330-BBMO	PowerEdge Servers	GPU Enablement Customer Kit	\$698	Each	20%	\$559	Other	DC1
12285 338-BLNB	12285 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12285 338-BLNE	12285 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1
12285 338-BLNG	12285 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12285 338-BLNH	12285 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12285 338-BLNI	12285 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1
12285 338-BLNJ	12285 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12285 338-BLNL	12285 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12285 338-BLNM	12285 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1
12285 338-BLNP	12285 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12285 338-BLNO	12285 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12285 338-BLNR	12285 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12285 338-BLNS	12285 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1
12285 338-BLNT	12285 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1
12285 338-BLNV	12285 338-BLNV	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1
12285 338-BLNZ	12285 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1
12285 338-BSVZ	12285 338-BSVZ	PowerEdge Servers	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W)	\$4,002	Each	20%	\$3,202	Other	DC1
12285 338-BTSX	12285 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12285 338-BTSS	12285 338-BTSS	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1
12285 338-BTTD	12285 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1
12285 338-BTTE	12285 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12285 338-BTTF	12285 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230U 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1
12285 338-BTWW	12285 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218M 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1
12285 345-BBBR	12285 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1
12285 345-BBCL	12285 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1
12285 345-BBEE	12285 345-BBEE	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1
12285 345-BBFF	12285 345-BBFF	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1
12285 345-BBFC	12285 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1
12285 345-BBFD	12285 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1
12285 350-BBJW	12285 350-BBJW	PowerEdge Servers	Left Ear with QSYNC beside 7920 Rack Bezel (Kit)	\$106	Each	20%	\$85	Other	DC1
12285 350-BBMB	12285 350-BBMB	PowerEdge Servers	Quick Sync, OEM R740/R740xd, Customer Kit	\$107	Each	20%	\$85	Other	DC1
12285 384-BBQC	12285 384-BBQC	PowerEdge Servers	6 Performance Fans for R740/R740XD, CK	\$164	Each	20%	\$132	Other	DC1
12285 385-BBKW	12285 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1
12285 385-BBLF	12285 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1
12285 385-BBLH	12285 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1
12285 389-DQGG	12285 389-DQGG	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1
12285 400-AVHE	12285 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1
12285 400-AVHG	12285 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1
12285 400-AXLH	12285 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NL SAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1
12285 400-AYVR	12285 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%	\$516	Other	DC1
12285 400-AYWH	12285 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr. 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1
12285 400-AYWV	12285 400-AYWV	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%	\$777	Other	DC1
12285 400-AYVZ	12285 400-AYVZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1
12285 400-AYXE	12285 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%	\$507	Other	DC1
12285 400-AYXH	12285 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Drive, 3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1
12285 400-AZII	12285 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1
12285 400-AZIU	12285 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1
12285 400-BBOZ	12285 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1
12285 400-BBPN	12285 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1
12285 400-BBPZ	12285 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1
12285 400-BBOE	12285 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
12285 400-BBOP	12285 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1
12285 400-BBOZ	12285 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
12285 400-BBRH	12285 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1
12285 400-BCLR	12285 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1
12285 400-BCLW	12285 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1
12285 400-BCMG	12285 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1
12285 400-BCMP	12285 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1
12285 400-BCMS	12285 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1
12285 400-BCNJ	12285 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
12285 400-BCNN	12285 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Price/UoM (Calculated)	ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (If applicable)
12285 400-BCOD	12285 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
12285 400-BDGY	12285 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12285 400-BDHR	12285 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
12285 400-BDIB	12285 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
12285 400-BDIE	12285 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
12285 400-BDIL	12285 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
12285 400-BDIZ	12285 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12285 400-BDPC	12285 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12285 400-BDPD	12285 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12285 400-BDPO	12285 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12285 400-BDPS	12285 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12285 400-BDQI	12285 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
12285 400-BDQJ	12285 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug,3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12285 400-BDQS	12285 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12285 400-BDOU	12285 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
12285 400-BDUC	12285 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12285 400-BDUD	12285 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
12285 400-BDUE	12285 400-BDUE	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12285 400-BDUO	12285 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
12285 400-BDUX	12285 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
12285 400-BDVG	12285 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12285 400-BDWW	12285 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12285 400-BDWE	12285 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1	
12285 400-BEKN	12285 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12285 400-BENN	12285 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12285 400-BENU	12285 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
12285 400-BEPH	12285 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V,3	\$9,424	Each	20%	\$7,539	Other	DC1	
12285 400-BEPO	12285 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1	
12285 400-BEQG	12285 400-BEQG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12285 400-BERF	12285 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12285 400-BFCI	12285 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
12285 400-BFOT	12285 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12285 400-BFSQ	12285 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12285 400-BHFM	12285 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12285 400-BHHz	12285 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12285 400-BHIL	12285 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12285 400-BHJF	12285 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12285 400-BHKh	12285 400-BHKh	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12285 400-BHkM	12285 400-BHkM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12285 400-BJLE	12285 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12285 400-BKZC	12285 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1	
12285 400-BLBZ	12285 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
12285 400-BLFB	12285 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1	
12285 400-BLKW	12285 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$912	Each	20%	\$730	Other	DC1	
12285 400-BLLB	12285 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
12285 401-ABHQ	12285 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12285 401-ABHS	12285 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12285 401-ABHX	12285 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12285 401-ABHY	12285 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12285 403-BBLR	12285 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
12285 403-BBLS	12285 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
12285 403-BBLZ	12285 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12285 403-BBMF	12285 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
12285 403-BBMT	12285 403-BBMT	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12285 403-BBMT	12285 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12285 403-BBMU	12285 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12285 403-BBMV	12285 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12285 403-BBVZ	12285 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1	
12285 403-BCOE	12285 403-BCOE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12285 403-BCCH	12285 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
12285 403-BCHD	12285 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$1,166	Each	20%	\$933	Other	DC1	
12285 405-AAEI	12285 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289	Each	20%	\$231	Other	DC1	
12285 405-AAEK	12285 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller, 2GB NV Cache, CusKit	\$687	Each	20%	\$549	Other	DC1	
12285 405-AAES	12285 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12285 405-AAJW	12285 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard,CK	\$294	Each	20%	\$235	Other	DC1	
12285 405-AAAMZ	12285 405-AAAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1	
12285 405-AAQX	12285 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%	\$562	Other	DC1	
12285 406-BBEK	12285 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	
12285 406-BBEL	12285 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	DC1	
12285 406-BBEV	12285 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1	
12285 406-BBGR	12285 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%	\$1,445	Other	DC1	
12285 406-BBGX	12285 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1	
12285 406-BBHB	12285 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	DC1	
12285 406-BBHC	12285 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1	
12285 406-BBHD	12285 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1	
12285 406-BBLC	12285 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1	
12285 406-BBLF	12285 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) use drop-down	
12285 406-BBLH	12285 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	DC1
12285 406-BBMQ	12285 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12285 406-BBMR	12285 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12285 406-BBQE	12285 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12285 406-BBQG	12285 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12285 407-BBOS	12285 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12285 407-BBOU	12285 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12285 407-BBOZ	12285 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12285 407-BBOD	12285 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1
12285 407-BBVJ	12285 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb Customer Install	\$307	Each	20%	\$246	Other	DC1
12285 407-BBWK	12285 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12285 407-BBZM	12285 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12285 407-BBZS	12285 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12285 407-BBZU	12285 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12285 407-BBZV	12285 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12285 407-BCBF	12285 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12285 407-BCBK	12285 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12285 407-BCEX	12285 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12285 407-BCHI	12285 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12285 412-AAIT	12285 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or lower CPU (low profile, low cost), CK	\$33	Each	20%	\$26	Other	DC1
12285 412-AAIU	12285 412-AAIU	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or greater CPU (no MB or GPU), CK	\$46	Each	20%	\$37	Other	DC1
12285 429-AAOX	12285 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12285 450-ACGM	12285 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A 3M 5-15C13	\$25	Each	20%	\$20	Other	DC1
12285 450-ACGZ	12285 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1
12285 450-ACHI	12285 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1
12285 450-ACSI	12285 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (6m) Power Cord, North America, CusKit	\$11	Each	20%	\$9	Other	DC1
12285 450-ADIR	12285 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V/10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
12285 450-ADZC	12285 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1
12285 450-AEBL	12285 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W CusKit	\$264	Each	20%	\$212	Other	DC1
12285 450-AEBM	12285 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1
12285 450-AEES	12285 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%	\$249	Other	DC1
12285 450-AENT	12285 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%	\$336	Other	DC1
12285 450-AEPB	12285 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1
12285 450-AGFW	12285 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply, 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1
12285 461-AAEN	12285 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12285 461-AAEQ	12285 461-AAEQ	PowerEdge Servers	Trusted Platform Module 2.0 for China, CK	\$20	Each	20%	\$16	Other	DC1
12285 470-AATX	12285 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12285 470-AAUB	12285 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1
12285 470-AAUD	12285 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12285 470-AAVG	12285 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12285 470-AAVH	12285 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12285 470-AAVJ	12285 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12285 470-AAVO	12285 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12285 470-AAVR	12285 470-AAVR	PowerEdge Servers	Dell Networking Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12285 470-AAWE	12285 470-AAWE	PowerEdge Servers	Dell Networking Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12285 470-AAWN	12285 470-AAWN	PowerEdge Servers	Dell Networking Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12285 470-AAXG	12285 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12285 470-AAXH	12285 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12285 470-ABBH	12285 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1
12285 470-ABBK	12285 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1
12285 470-ABBM	12285 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1
12285 470-ABPR	12285 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12285 470-ABOB	12285 470-ABOB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12285 470-ABOF	12285 470-ABOF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12285 489-BBEE	12285 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1
12285 489-BBFH	12285 489-BBFH	PowerEdge Servers	Intel PAC D5005, 32Gb, 215W, Double Wide, Full Height, QSFP28 FPGA Customer	\$14,295	Each	20%	\$11,436	Other	DC1
12285 490-BDIG	12285 490-BDIG	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1
12285 490-BENW	12285 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1
12285 490-BEYM	12285 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1
12285 490-BFRS	12285 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1
12285 490-BFRT	12285 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,188	Each	20%	\$15,334	Other	DC1
12285 490-BFSH	12285 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1
12285 540-BBDR	12285 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12285 540-BBDS	12285 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
12285 540-BBDV	12285 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
12285 540-BBDW	12285 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
12285 540-BBFH	12285 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card, CusKit	\$580	Each	20%	\$464	Other	DC1
12285 540-BBFI	12285 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754	Each	20%	\$603	Other	DC1
12285 540-BBGR	12285 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1
12285 540-BBGW	12285 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1
12285 540-BBGX	12285 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12285 540-BBGY	12285 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
12285 540-BBGZ	12285 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
12285 540-BBHB	12285 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12285 540-BBHF	12285 540-BBHF	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Network Daughter Card, CusKit	\$492	Each	20%	\$393	Other	DC1
12285 540-BBHG	12285 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$182	Each	20%	\$145	Other	DC1
12285 540-BBHJ	12285 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12285 540-BBML	12285 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%		\$555	Other	DC1	
12285 540-BBOZ	12285 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%		\$774	Other	DC1	
12285 540-BBPC	12285 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%		\$374	Other	DC1	
12285 540-BBPN	12285 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%		\$774	Other	DC1	
12285 540-BBQD	12285 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%		\$3,530	Other	DC1	
12285 540-BBRG	12285 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%		\$680	Other	DC1	
12285 540-BBRH	12285 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
12285 540-BBRK	12285 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%		\$680	Other	DC1	
12285 540-BBRN	12285 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
12285 540-BBUN	12285 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%		\$513	Other	DC1	
12285 540-BBUO	12285 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%		\$571	Other	DC1	
12285 540-BBUP	12285 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%		\$641	Other	DC1	
12285 540-BBUQ	12285 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%		\$494	Other	DC1	
12285 540-BBUR	12285 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%		\$470	Other	DC1	
12285 540-BBUS	12285 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%		\$507	Other	DC1	
12285 540-BBUU	12285 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%		\$1,989	Other	DC1	
12285 540-BBVB	12285 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%		\$1,055	Other	DC1	
12285 540-BBVC	12285 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%		\$689	Other	DC1	
12285 540-BBVD	12285 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%		\$555	Other	DC1	
12285 540-BBVR	12285 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%		\$1,989	Other	DC1	
12285 540-BCCN	12285 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%		\$707	Other	DC1	
12285 540-BCDG	12285 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%		\$707	Other	DC1	
12285 540-BCDI	12285 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%		\$1,854	Other	DC1	
12285 540-BCDJ	12285 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%		\$1,854	Other	DC1	
12285 540-BCDH	12285 540-BCDH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%		\$738	Other	DC1	
12285 540-BCFH	12285 540-BCFH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%		\$942	Other	DC1	
12285 540-BCHH	12285 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%		\$942	Other	DC1	
12285 540-BCIV	12285 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%		\$2,134	Other	DC1	
12285 540-BCIW	12285 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%		\$2,134	Other	DC1	
12285 540-BCNI	12285 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%		\$624	Other	DC1	
12285 540-BCNJ	12285 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%		\$624	Other	DC1	
12285 540-BCOZ	12285 540-BCOZ	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR InfiniBand Adapter with Aux PCIe Card, Full	\$3,717	Each	20%		\$2,974	Other	DC1	
12285 540-BCXM	12285 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%		\$2,108	Other	DC1	
12285 540-BCXP	12285 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height,	\$2,644	Each	20%		\$2,115	Other	DC1	
12285 555-BCKM	12285 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%		\$433	Other	DC1	
12285 555-BDXX	12285 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%		\$538	Other	DC1	
12285 555-BDXZ	12285 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%		\$482	Other	DC1	
12285 555-BDYD	12285 555-BDYD	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%		\$557	Other	DC1	
12285 555-BDYE	12285 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%		\$674	Other	DC1	
12285 555-BDYG	12285 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%		\$787	Other	DC1	
12285 770-BBIO	12285 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks, CusKit	\$70	Each	20%		\$56	Other	DC1	
12285 770-BBIP	12285 770-BBIP	PowerEdge Servers	2U Cable Management Arm, CusKit	\$68	Each	20%		\$55	Other	DC1	
12598 210-ALJU	12598 210-ALJU	PowerEdge Servers	OEM PowerEdge R740 XL Server	\$264	Each	20%		\$227	Other	DC1	
12598 330-BBML	12598 330-BBML	PowerEdge Servers	Riser Blank for Riser Configs 0,2, Customer Install	\$28	Each	20%		\$22	Other	DC1	
12598 338-BLNB	12598 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%		\$2,841	Other	DC1	
12598 338-BLNG	12598 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%		\$3,376	Other	DC1	
12598 338-BLNH	12598 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%		\$3,539	Other	DC1	
12598 338-BLNI	12598 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%		\$4,178	Other	DC1	
12598 338-BLNL	12598 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%		\$3,909	Other	DC1	
12598 338-BLNP	12598 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%		\$4,912	Other	DC1	
12598 345-BBBR	12598 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%		\$7,729	Other	DC1	
12598 345-BBCL	12598 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%		\$7,723	Other	DC1	
12598 345-BBEE	12598 345-BBEE	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%		\$1,112	Other	DC1	
12598 345-BBFB	12598 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%		\$696	Other	DC1	
12598 345-BBFC	12598 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%		\$1,114	Other	DC1	
12598 345-BBFD	12598 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%		\$701	Other	DC1	
12598 385-BBKW	12598 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise/Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%		\$240	Other	DC1	
12598 385-BBLF	12598 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%		\$67	Other	DC1	
12598 385-BBLH	12598 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%		\$18	Other	DC1	
12598 400-AYVR	12598 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%		\$516	Other	DC1	
12598 400-AYVH	12598 400-AYVH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%		\$685	Other	DC1	
12598 400-AYVS	12598 400-AYVS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%		\$777	Other	DC1	
12598 400-AYVZ	12598 400-AYVZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%		\$511	Other	DC1	
12598 400-AYXE	12598 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%		\$507	Other	DC1	
12598 400-AYXH	12598 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$1,920	Each	20%		\$1,536	Other	DC1	
12598 400-AZIL	12598 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%		\$1,787	Other	DC1	
12598 400-AZIU	12598 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%		\$1,796	Other	DC1	
12598 400-BCLR	12598 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PMS-V Drive,	\$4,942	Each	20%		\$3,953	Other	DC1	
12598 400-BCLW	12598 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266	Each	20%		\$1,812	Other	DC1	
12598 400-BCMG	12598 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PMS-V MU, 3	\$8,049	Each	20%		\$6,439	Other	DC1	
12598 400-BCMP	12598 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$4,934	Each	20%		\$3,947	Other	DC1	
12598 400-BCMS	12598 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 21024	\$8,042	Each	20%		\$6,433	Other	DC1	
12598 400-BCNJ	12598 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1	
12598 400-BCNN	12598 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977	Each	20%		\$2,381	Other	DC1	
12598 400-BCOD	12598 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,272	Each	20%		\$1,817	Other	DC1	
12598 400-BDGY	12598 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1	
12598 400-BDHR	12598 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774	Each	20%		\$1,420	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		\$0		Product Category (If applicable)
				Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12598 400-BDIE	12598 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
12598 400-BDIL	12598 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
12598 400-BDIZ	12598 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12598 400-BDPC	12598 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12598 400-BDPD	12598 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12598 400-BDPQ	12598 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12598 400-BDQJ	12598 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12598 400-BDOS	12598 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12598 400-BDOU	12598 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
12598 400-BDUC	12598 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug, 3.5in HYB CARR	\$1,595	Each	20%	\$1,268	Other	DC1	
12598 400-BDUD	12598 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
12598 400-BDUK	12598 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12598 400-BDUO	12598 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
12598 400-BDUX	12598 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
12598 400-BDVG	12598 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12598 400-BDWW	12598 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12598 400-BDWE	12598 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1	
12598 400-BEKN	12598 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12598 400-BEPH	12598 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V.3	\$9,424	Each	20%	\$7,539	Other	DC1	
12598 400-BERF	12598 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12598 400-BFCI	12598 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
12598 400-BFOT	12598 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12598 400-BFSQ	12598 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12598 400-BHFM	12598 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12598 400-BHHZ	12598 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12598 400-BHIL	12598 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12598 400-BHJF	12598 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12598 400-BHKH	12598 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12598 400-BHKM	12598 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12598 400-BJLE	12598 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12598 400-BKZC	12598 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1	
12598 400-BLBZ	12598 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
12598 400-BLFB	12598 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1	
12598 400-BLKW	12598 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
12598 400-BLLB	12598 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
12598 403-BCHD	12598 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12598 405-AAEI	12598 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller,CusKit	\$289	Each	20%	\$231	Other	DC1	
12598 405-AAEK	12598 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller,2GB NV Cache,CusKit	\$687	Each	20%	\$549	Other	DC1	
12598 405-AAZM	12598 405-AAZM	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1	
12598 407-BBOS	12598 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12598 407-BBOU	12598 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12598 407-BBOZ	12598 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12598 407-BBVJ	12598 407-BBVJ	PowerEdge Servers	SFP+ SR Optical Transceiver, Intel, 10Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12598 407-BBWK	12598 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12598 407-BBZM	12598 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12598 407-BBZS	12598 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12598 407-BBZU	12598 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12598 407-BBZV	12598 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 110GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12598 407-BCHI	12598 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12598 412-AAIT	12598 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD,125W or lower CPU (low profile, low cost),CK	\$33	Each	20%	\$26	Other	DC1	
12598 429-AAOX	12598 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL,CusKit	\$61	Each	20%	\$49	Other	DC1	
12598 450-ACGM	12598 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,15A,3M,5-15/C13	\$25	Each	20%	\$20	Other	DC1	
12598 450-ACGZ	12598 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
12598 450-ACHI	12598 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
12598 450-ACSI	12598 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1	
12598 450-ADIR	12598 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
12598 450-ADZC	12598 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	DC1	
12598 450-AEBL	12598 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1	
12598 461-AAEN	12598 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1	
12598 470-AATX	12598 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
12598 470-AAUB	12598 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1	
12598 470-AAUD	12598 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
12598 470-AAVG	12598 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12598 470-AAVH	12598 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12598 470-AAVJ	12598 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12598 470-AAVO	12598 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12598 470-AAAX	12598 470-AAAX	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12598 470-AAXH	12598 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12598 470-ABBH	12598 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%	\$185	Other	DC1	
12598 470-ABBK	12598 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%	\$238	Other	DC1	
12598 470-ABBM	12598 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%	\$134	Other	DC1	
12598 490-BFRS	12598 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1	
12598 490-BFSH	12598 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1	
12598 540-BBDV	12598 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
12598 540-BBGX	12598 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12598 540-BBHB	12598 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12598 540-BBRG	12598 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12598 540-BBRH	12598 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12598 540-BBRK	12598 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12598 540-BBRN	12598 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12598 540-BBUN	12598 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12598 540-BBUO	12598 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12598 540-BBUP	12598 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
12598 540-BBVB	12598 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1	
12598 540-BBVC	12598 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1	
12598 540-BBVD	12598 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1	
12598 540-BCHD	12598 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1	
12598 540-BCHF	12598 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12598 540-BCHH	12598 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12598 540-BCNI	12598 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
12598 540-BCNJ	12598 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
12598 540-BCXM	12598 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1	
12598 540-BCXP	12598 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
12598 555-BCKM	12598 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1	
12598 770-BBIO	12598 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1	
12270 210-ALGO	12270 210-ALGO	PowerEdge Servers	OEM PowerEdge R740xd Server	\$586	Each	20%	\$469	Other	DC1	
12270 210-AMVR	12270 210-AMVR	PowerEdge Servers	OEM PowerEdge R740xd Server - DSS RESTRICTED	\$586	Each	20%	\$469	Other	DC1	
12270 325-BCHW	12270 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	DC1	
12270 325-BCHX	12270 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1	
12270 330-BBLS	12270 330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86	Each	20%	\$69	Other	DC1	
12270 330-BBLT	12270 330-BBLT	PowerEdge Servers	Riser w/ 3 PCIe Gen3 slots, 1 x16 FH (slot 4) , 1 x8 FH (slot 5) and 1 x8 LP (slot 6), at	\$92	Each	20%	\$73	Other	DC1	
12270 330-BBLU	12270 330-BBLU	PowerEdge Servers	Riser with One x8 PCIe Gen3 LP (slot 4), 740/XD CusKit	\$37	Each	20%	\$30	Other	DC1	
12270 330-BBLV	12270 330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12270 330-BBLW	12270 330-BBLW	PowerEdge Servers	Riser with Three x8 PCIe Gen3 FH slots, (1, 2 and 3) R740/XD CusKit	\$46	Each	20%	\$37	Other	DC1	
12270 330-BBLX	12270 330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots, (1 and 3) R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12270 330-BBLY	12270 330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x16 (slot 1) and 2 x8 (2 and 3), R740/XD	\$53	Each	20%	\$43	Other	DC1	
12270 330-BBMI	12270 330-BBMI	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28	Each	20%	\$22	Other	DC1	
12270 330-BBMJ	12270 330-BBMJ	PowerEdge Servers	Riser Blank for Riser Config 3, Customer Install	\$20	Each	20%	\$16	Other	DC1	
12270 330-BBMO	12270 330-BBMO	PowerEdge Servers	GPU Enablement Customer Kit	\$698	Each	20%	\$559	Other	DC1	
12270 338-BLNB	12270 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12270 338-BLNE	12270 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12270 338-BLNG	12270 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12270 338-BLNH	12270 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12270 338-BLNI	12270 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12270 338-BLNJ	12270 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12270 338-BLNL	12270 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12270 338-BLNM	12270 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12270 338-BLNN	12270 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12270 338-BLNO	12270 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1	
12270 338-BLNP	12270 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12270 338-BLNQ	12270 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12270 338-BLNR	12270 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12270 338-BLNS	12270 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
12270 338-BLNT	12270 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12270 338-BLNW	12270 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12270 338-BLNX	12270 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12270 338-BLTO	12270 338-BLTO	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12270 338-BLTR	12270 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12270 338-BLTT	12270 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12270 338-BLTU	12270 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12270 338-BLTV	12270 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12270 338-BLTV	12270 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12270 338-BLTX	12270 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12270 338-BLTZ	12270 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12270 338-BLUB	12270 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12270 338-BRVI	12270 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
12270 338-BRVK	12270 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6249 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12270 338-BRVL	12270 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6250 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12270 338-BRVP	12270 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
12270 338-BRVQ	12270 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
12270 338-BRVS	12270 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12270 338-BSDG	12270 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12270 338-BSDJ	12270 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12270 338-BSDK	12270 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12270 338-BSDM	12270 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12270 338-BSDN	12270 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12270 338-BSDO	12270 338-BSDO	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
12270 338-BSDR	12270 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12270 338-BSDU	12270 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12270 338-BSGK	12270 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12270 338-BSGX	12270 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12270 338-BSGY	12270 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
12270 338-BSGZ	12270 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12270 338-BSHB	12270 338-BSHB	PowerEdge Servers	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,449	Each	20%	\$4,359	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12270 338-BSHC	12270 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12270 338-BSHE	12270 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12270 338-BSHO	12270 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1	
12270 338-BSHP	12270 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1	
12270 338-BSHV	12270 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12270 338-BSHX	12270 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1	
12270 338-BSIJ	12270 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12270 338-BSIR	12270 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1	
12270 338-BSIS	12270 338-BSIS	PowerEdge Servers	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$10,631	Each	20%	\$8,505	Other	DC1	
12270 338-BSIT	12270 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1	
12270 338-BSVU	12270 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4	\$805	Each	20%	\$648	Other	DC1	
12270 338-BSVX	12270 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1	
12270 338-BSVY	12270 338-BSVY	PowerEdge Servers	Intel Xeon Silver 4214Y 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4	\$1,540	Each	20%	\$1,232	Other	DC1	
12270 338-BT5X	12270 338-BT5X	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4	\$4,424	Each	20%	\$3,539	Other	DC1	
12270 338-BT5Y	12270 338-BT5Y	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1	
12270 338-BT5Z	12270 338-BT5Z	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12270 338-BTTC	12270 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1	
12270 338-BTTD	12270 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
12270 338-BTTE	12270 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12270 338-BTTF	12270 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230N 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1	
12270 338-BTWF	12270 338-BTWF	PowerEdge Servers	Intel Xeon Gold 6252N, 2.3G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$8,516	Each	20%	\$6,813	Other	DC1	
12270 338-BTGW	12270 338-BTGW	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%	\$16,535	Other	DC1	
12270 338-BTWL	12270 338-BTWL	PowerEdge Servers	Intel Xeon Gold 5220S 2.7G, 16C/32T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,002	Each	20%	\$3,202	Other	DC1	
12270 338-BTWR	12270 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4	\$5,800	Each	20%	\$4,640	Other	DC1	
12270 338-BTWW	12270 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4	\$2,753	Each	20%	\$2,203	Other	DC1	
12270 338-BVJY	12270 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1	
12270 338-BVJZ	12270 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (130W) DDR4	\$1,586	Each	20%	\$1,269	Other	DC1	
12270 338-BVKB	12270 338-BVKB	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%	\$6,316	Other	DC1	
12270 338-BVKC	12270 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12270 338-BVKE	12270 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1	
12270 338-BVKI	12270 338-BVKI	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%	\$4,318	Other	DC1	
12270 338-BVKM	12270 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	Each	20%	\$5,255	Other	DC1	
12270 338-BVKN	12270 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,786	Each	20%	\$3,029	Other	DC1	
12270 338-BVKP	12270 338-BVKP	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	Each	20%	\$4,044	Other	DC1	
12270 338-BVKT	12270 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12270 338-BVKV	12270 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$2,546	Each	20%	\$2,037	Other	DC1	
12270 338-BVKW	12270 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4	\$2,600	Each	20%	\$2,080	Other	DC1	
12270 338-BVKX	12270 338-BVKX	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12270 338-BVKZ	12270 338-BVKZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$4,397	Each	20%	\$3,518	Other	DC1	
12270 345-BBBR	12270 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1	
12270 345-BBBV	12270 345-BBBV	PowerEdge Servers	7.68TB SSD RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR Internal Bay 1	\$9,644	Each	20%	\$7,715	Other	DC1	
12270 345-BBCL	12270 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1	
12270 345-BBEZ	12270 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
12270 345-BBFB	12270 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
12270 345-BBFC	12270 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
12270 345-BBFD	12270 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
12270 350-BBJW	12270 350-BBJW	PowerEdge Servers	Left Ear with QSXNY beside 7520 Rack Bezel (Kit)	\$106	Each	20%	\$85	Other	DC1	
12270 370-ADQB	12270 370-ADQB	PowerEdge Servers	R740XD NVDIMM BBU and Cable, Cust Kit	\$287	Each	20%	\$229	Other	DC1	
12270 384-BBQC	12270 384-BBQC	PowerEdge Servers	6 Performance Fans forR740/740XD,CK	\$164	Each	20%	\$132	Other	DC1	
12270 385-BBKJ	12270 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12270 385-BBKK	12270 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12270 385-BBKL	12270 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12270 385-BBKW	12270 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1	
12270 385-BBLH	12270 385-BBLH	PowerEdge Servers	vFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12270 389-DQGG	12270 389-DQGG	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1	
12270 400-AMUQ	12270 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1	
12270 400-ATII	12270 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	DC1	
12270 400-ATIJ	12270 400-ATIJ	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	DC1	
12270 400-ATIK	12270 400-ATIK	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$642	Each	20%	\$514	Other	DC1	
12270 400-ATIL	12270 400-ATIL	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$598	Each	20%	\$478	Other	DC1	
12270 400-ATIM	12270 400-ATIM	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$590	Each	20%	\$472	Other	DC1	
12270 400-ATIN	12270 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12270 400-ATIO	12270 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12270 400-ATIP	12270 400-ATIP	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$767	Each	20%	\$613	Other	DC1	
12270 400-ATIQ	12270 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
12270 400-ATIR	12270 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
12270 400-ATIS	12270 400-ATIS	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,060	Each	20%	\$848	Other	DC1	
12270 400-ATJG	12270 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	DC1	
12270 400-ATJH	12270 400-ATJH	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	DC1	
12270 400-ATJI	12270 400-ATJI	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$715	Each	20%	\$572	Other	DC1	
12270 400-ATJJ	12270 400-ATJJ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	DC1	
12270 400-ATJK	12270 400-ATJK	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$409	Each	20%	\$327	Other	DC1	
12270 400-ATJL	12270 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
12270 400-ATJM	12270 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
12270 400-ATKN	12270 400-ATKN	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1	
12270 400-ATKO	12270 400-ATKO	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
12270 400-ATKO	12270 400-ATKO	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$631	Each	20%	\$505	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			ALJP Category (REQUIRED) use drop-down		
12270 400-ATKY	12270 400-ATKY	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Hard Drive,	\$1,187		Each	20%	\$949	Other	DC1
12270 400-AUNQ	12270 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585		Each	20%	\$468	Other	DC1
12270 400-AVGC	12270 400-AVGC	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,153		Each	20%	\$922	Other	DC1
12270 400-AVHC	12270 400-AVHC	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Internal Hard Drive,3.5in HYB	\$1,270		Each	20%	\$1,016	Other	DC1
12270 400-AVHE	12270 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295		Each	20%	\$1,036	Other	DC1
12270 400-AVHG	12270 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284		Each	20%	\$1,027	Other	DC1
12270 400-AWIR	12270 400-AWIR	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive, CK	\$1,902		Each	20%	\$1,522	Other	DC1
12270 400-AWMV	12270 400-AWMV	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$588		Each	20%	\$470	Other	DC1
12270 400-AXLH	12270 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,551		Each	20%	\$2,049	Other	DC1
12270 400-AYYR	12270 400-AYYR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645		Each	20%	\$516	Other	DC1
12270 400-AYWH	12270 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr,3.5in HYB CARR, 5100 Pro,	\$856		Each	20%	\$685	Other	DC1
12270 400-AYWS	12270 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971		Each	20%	\$777	Other	DC1
12270 400-AYWZ	12270 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$639		Each	20%	\$511	Other	DC1
12270 400-AYXE	12270 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633		Each	20%	\$507	Other	DC1
12270 400-AYXH	12270 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive,3.5in HYB CARR, 5100	\$1,920		Each	20%	\$1,536	Other	DC1
12270 400-AZIH	12270 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177		Each	20%	\$2,541	Other	DC1
12270 400-AZII	12270 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234		Each	20%	\$1,787	Other	DC1
12270 400-AZIO	12270 400-AZIO	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Internal, 3.5in HYB CARR, 3 DWPD, 8760	\$3,273		Each	20%	\$2,619	Other	DC1
12270 400-AZIP	12270 400-AZIP	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Internal, 3.5in HYB CARR, 3 DWPD,	\$2,228		Each	20%	\$1,782	Other	DC1
12270 400-AZIT	12270 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,186		Each	20%	\$2,549	Other	DC1
12270 400-AZIU	12270 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244		Each	20%	\$1,796	Other	DC1
12270 400-BBOM	12270 400-BBOM	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/ 3.5in HYB CARR Internal Bay	\$1,756		Each	20%	\$1,405	Other	DC1
12270 400-BBOZ	12270 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779		Each	20%	\$2,223	Other	DC1
12270 400-BBPN	12270 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763		Each	20%	\$1,410	Other	DC1
12270 400-BBPT	12270 400-BBPT	PowerEdge Servers	1.92TB SSD SAS R1 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay, PM5-R 1	\$2,767		Each	20%	\$2,213	Other	DC1
12270 400-BBPZ	12270 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769		Each	20%	\$1,415	Other	DC1
12270 400-BBOE	12270 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,787		Each	20%	\$1,414	Other	DC1
12270 400-BBOP	12270 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773		Each	20%	\$2,218	Other	DC1
12270 400-BBOZ	12270 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272		Each	20%	\$4,217	Other	DC1
12270 400-BBRH	12270 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278		Each	20%	\$4,222	Other	DC1
12270 400-BBRM	12270 400-BBRM	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay	\$5,266		Each	20%	\$4,212	Other	DC1
12270 400-BCLR	12270 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942		Each	20%	\$3,953	Other	DC1
12270 400-BCLT	12270 400-BCLT	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$8,034		Each	20%	\$6,427	Other	DC1
12270 400-BCLW	12270 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266		Each	20%	\$1,812	Other	DC1
12270 400-BCMG	12270 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049		Each	20%	\$6,439	Other	DC1
12270 400-BCMP	12270 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934		Each	20%	\$3,947	Other	DC1
12270 400-BCMQ	12270 400-BCMQ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$4,925		Each	20%	\$3,940	Other	DC1
12270 400-BCMS	12270 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042		Each	20%	\$6,433	Other	DC1
12270 400-BCNJ	12270 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984		Each	20%	\$2,387	Other	DC1
12270 400-BCNN	12270 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977		Each	20%	\$2,381	Other	DC1
12270 400-BCNY	12270 400-BCNY	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,260		Each	20%	\$1,808	Other	DC1
12270 400-BCOC	12270 400-BCOC	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,968		Each	20%	\$2,375	Other	DC1
12270 400-BCOD	12270 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-V Drive, 3	\$2,272		Each	20%	\$1,817	Other	DC1
12270 400-BCDY	12270 400-BCDY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug PM5-M Dr, 10 DWPD,	\$5,414		Each	20%	\$4,331	Other	DC1
12270 400-BDHB	12270 400-BDHB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Mid Bay	\$1,770		Each	20%	\$1,416	Other	DC1
12270 400-BDHE	12270 400-BDHE	PowerEdge Servers	800GB SSD SAS W1 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug Int Bay PM5-M 10	\$2,720		Each	20%	\$2,176	Other	DC1
12270 400-BDHR	12270 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774		Each	20%	\$1,420	Other	DC1
12270 400-BDIB	12270 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780		Each	20%	\$1,424	Other	DC1
12270 400-BDIE	12270 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729		Each	20%	\$2,183	Other	DC1
12270 400-BDIL	12270 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845		Each	20%	\$2,276	Other	DC1
12270 400-BDIZ	12270 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419		Each	20%	\$4,336	Other	DC1
12270 400-BDJD	12270 400-BDJD	PowerEdge Servers	1.6TB SSD SAS W1 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug, PM5-M, 10	\$5,410		Each	20%	\$4,328	Other	DC1
12270 400-BDPC	12270 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951		Each	20%	\$761	Other	DC1
12270 400-BDPP	12270 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638		Each	20%	\$511	Other	DC1
12270 400-BDPO	12270 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633		Each	20%	\$506	Other	DC1
12270 400-BDPS	12270 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733		Each	20%	\$2,987	Other	DC1
12270 400-BDQI	12270 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727		Each	20%	\$2,982	Other	DC1
12270 400-BDQJ	12270 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,993		Each	20%	\$1,274	Other	DC1
12270 400-BDQP	12270 400-BDQP	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,723		Each	20%	\$2,978	Other	DC1
12270 400-BDQR	12270 400-BDQR	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$938		Each	20%	\$750	Other	DC1
12270 400-BDQS	12270 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug S4510 Drive, 1	\$1,587		Each	20%	\$1,270	Other	DC1
12270 400-BDQU	12270 400-BDQU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$844		Each	20%	\$756	Other	DC1
12270 400-BDQV	12270 400-BDQV	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,583		Each	20%	\$1,266	Other	DC1
12270 400-BDQW	12270 400-BDQW	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$628		Each	20%	\$502	Other	DC1
12270 400-BDUC	12270 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585		Each	20%	\$1,268	Other	DC1
12270 400-BDUD	12270 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539		Each	20%	\$431	Other	DC1
12270 400-BDUE	12270 400-BDUE	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544		Each	20%	\$435	Other	DC1
12270 400-BDUL	12270 400-BDUL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$1,572		Each	20%	\$1,257	Other	DC1
12270 400-BDUO	12270 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602		Each	20%	\$2,082	Other	DC1
12270 400-BDUW	12270 400-BDUW	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$533		Each	20%	\$426	Other	DC1
12270 400-BDUX	12270 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579		Each	20%	\$1,263	Other	DC1
12270 400-BDVE	12270 400-BDVE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$839		Each	20%	\$671	Other	DC1
12270 400-BDVG	12270 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608		Each	20%	\$2,087	Other	DC1
12270 400-BDVJ	12270 400-BDVJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$2,598		Each	20%	\$2,078	Other	DC1
12270 400-BDWW	12270 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850		Each	20%	\$680	Other	DC1
12270 400-BDWE	12270 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$844		Each	20%	\$675	Other	DC1
12270 400-BEDQ	12270 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471		Each	20%	\$4,376	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
12270 400-BEDX	12270 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
12270 400-BEEB	12270 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
12270 400-BEEG	12270 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
12270 400-BEEL	12270 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
12270 400-BEEN	12270 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
12270 400-BEJD	12270 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
12270 400-BEKI	12270 400-BEKI	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Internal Bay Hot-Plug Hard Drive, CUS Kit	\$1,294	Each	20%	\$1,035	Other	DC1	
12270 400-BEKN	12270 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12270 400-BENN	12270 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PMS-V Dr. 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12270 400-BENU	12270 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive PMS-	\$3,247	Each	20%	\$2,597	Other	DC1	
12270 400-BEOH	12270 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB Internal Bay	\$5,256	Each	20%	\$4,205	Other	DC1	
12270 400-BEOL	12270 400-BEOL	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5" 3.5" HYB Inter. Bay Drive,PMS-V.3	\$9,410	Each	20%	\$7,528	Other	DC1	
12270 400-BEPH	12270 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PMS-V.3	\$9,424	Each	20%	\$7,539	Other	DC1	
12270 400-BEPO	12270 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PMS-V	\$5,278	Each	20%	\$4,223	Other	DC1	
12270 400-BEOG	12270 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12270 400-BERF	12270 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12270 400-BERI	12270 400-BERI	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5" 3.5" HYB Inter. Bay Drive,PMS-V.3	\$3,226	Each	20%	\$2,581	Other	DC1	
12270 400-BERK	12270 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12270 400-BFCI	12270 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
12270 400-BFEK	12270 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12270 400-BFEP	12270 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12270 400-BFOL	12270 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
12270 400-BFPF	12270 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
12270 400-BFOT	12270 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12270 400-BFQW	12270 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
12270 400-BFSD	12270 400-BFSD	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay,	\$5,213	Each	20%	\$4,170	Other	DC1	
12270 400-BFSG	12270 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12270 400-BFSJ	12270 400-BFSJ	PowerEdge Servers	960GB SSD vSAS MU 12Gbps 512e 2.5in with 3.5in HYB CARR, Internal Bay, AG	\$1,397	Each	20%	\$1,118	Other	DC1	
12270 400-BFSO	12270 400-BFSO	PowerEdge Servers	1.92TB SSD vSAS MU 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR, AG	\$2,918	Each	20%	\$2,334	Other	DC1	
12270 400-BFSQ	12270 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12270 400-BFBY	12270 400-BFBY	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
12270 400-BFYD	12270 400-BFYD	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive	\$1,140	Each	20%	\$912	Other	DC1	
12270 400-BFYV	12270 400-BFYV	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$1,869	Each	20%	\$1,496	Other	DC1	
12270 400-BFYX	12270 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1	
12270 400-BFZC	12270 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
12270 400-BFZL	12270 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
12270 400-BGBQ	12270 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
12270 400-BGBX	12270 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,1	\$1,256	Each	20%	\$1,005	Other	DC1	
12270 400-BGGC	12270 400-BGGC	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$3,481	Each	20%	\$2,785	Other	DC1	
12270 400-BGJW	12270 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PMS-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12270 400-BGJY	12270 400-BGJY	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5" w/3.5" HYB CARR PMS-R Int. Bay	\$4,184	Each	20%	\$3,348	Other	DC1	
12270 400-BGBK	12270 400-BGBK	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PMS-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1	
12270 400-BHFL	12270 400-BHFL	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Internal Bay Hard Drive, CUS Kit	\$2,392	Each	20%	\$1,913	Other	DC1	
12270 400-BHFM	12270 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12270 400-BHHz	12270 400-BHHz	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12270 400-BHIE	12270 400-BHIE	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in w/3.5in HYB CARR Int Bay HK6-R,1	\$1,226	Each	20%	\$981	Other	DC1	
12270 400-BHIL	12270 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12270 400-BHJF	12270 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12270 400-BHJI	12270 400-BHJI	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Internal Bay, CUS Kit	\$2,617	Each	20%	\$2,093	Other	DC1	
12270 400-BHKH	12270 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12270 400-BHKJ	12270 400-BHKJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/3.5in HYB CARR Int Bay HK6-V	\$2,346	Each	20%	\$1,877	Other	DC1	
12270 400-BHKM	12270 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12270 400-BIIT	12270 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12270 400-BJKV	12270 400-BJKV	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in 3.5in Internal Bay, CUS Kit	\$2,415	Each	20%	\$1,932	Other	DC1	
12270 400-BJLE	12270 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12270 400-BKEY	12270 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
12270 400-BKFC	12270 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
12270 400-BKFK	12270 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12270 400-BKFL	12270 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
12270 400-BKFR	12270 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,030	Other	DC1	
12270 400-BKGG	12270 400-BKGG	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
12270 400-BKZC	12270 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1	
12270 400-BKZG	12270 400-BKZG	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Internal Bay, CUS Kit	\$1,516	Each	20%	\$1,213	Other	DC1	
12270 400-BLBW	12270 400-BLBW	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%	\$1,964	Other	DC1	
12270 400-BLBZ	12270 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
12270 400-BLCB	12270 400-BLCB	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Internal Bay, CUS Kit	\$1,116	Each	20%	\$893	Other	DC1	
12270 400-BLEY	12270 400-BLEY	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Internal Bay, CUS Kit	\$743	Each	20%	\$594	Other	DC1	
12270 400-BLFB	12270 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1	
12270 400-BLKW	12270 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
12270 400-BLLB	12270 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
12270 401-ABHQ	12270 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12270 401-ABHS	12270 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12270 401-ABHX	12270 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
12270 401-ABHY	12270 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
12270 403-BBLR	12270 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
12270 403-BBLS	12270 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
12270 403-BBLZ	12270 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
12270 403-BBMF	12270 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%		\$1,811	Other	DC1	
12270 403-BBMH	12270 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
12270 403-BBMT	12270 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
12270 403-BBMU	12270 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
12270 403-BBMV	12270 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
12270 403-BBVZ	12270 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%		\$6,992	Other	DC1	
12270 403-BCCE	12270 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
12270 403-BCHD	12270 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
12270 403-BCLH	12270 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
12270 403-BCL1	12270 403-BCL1	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
12270 405-AAEI	12270 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$299	Each	20%		\$231	Other	DC1	
12270 405-AAEK	12270 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller, 2GB NV Cache, CusKit	\$687	Each	20%		\$549	Other	DC1	
12270 405-AAES	12270 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
12270 405-AAJW	12270 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard, CK	\$294	Each	20%		\$235	Other	DC1	
12270 405-AAMV	12270 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%		\$266	Other	DC1	
12270 405-AAMX	12270 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,090	Each	20%		\$872	Other	DC1	
12270 405-AAMY	12270 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%		\$609	Other	DC1	
12270 405-AAQX	12270 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%		\$562	Other	DC1	
12270 406-BBEK	12270 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%		\$1,277	Other	DC1	
12270 406-BBEL	12270 406-BBEL	PowerEdge Servers	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,601	Each	20%		\$1,281	Other	DC1	
12270 406-BBEV	12270 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%		\$929	Other	DC1	
12270 406-BBGR	12270 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%		\$1,445	Other	DC1	
12270 406-BBGX	12270 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%		\$1,041	Other	DC1	
12270 406-BBHB	12270 406-BBHB	PowerEdge Servers	Emulex LPE 12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%		\$1,445	Other	DC1	
12270 406-BBHC	12270 406-BBHC	PowerEdge Servers	Qlogic 2560 Single Channel 8Gb Optical Fibre Channel HBA, PCIe, Low Profile	\$1,166	Each	20%		\$933	Other	DC1	
12270 406-BBHD	12270 406-BBHD	PowerEdge Servers	Emulex LPE 12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%		\$1,041	Other	DC1	
12270 406-BBLC	12270 406-BBLC	PowerEdge Servers	Mellanox ConnectX4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%		\$514	Other	DC1	
12270 406-BBLF	12270 406-BBLF	PowerEdge Servers	Mellanox ConnectX4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%		\$514	Other	DC1	
12270 406-BBLH	12270 406-BBLH	PowerEdge Servers	Mellanox ConnectX4 Lx Dual Port 25GbE SFP28 nDCC, Customer Install	\$642	Each	20%		\$514	Other	DC1	
12270 406-BBMQ	12270 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
12270 406-BBMR	12270 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
12270 406-BBOE	12270 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$3,862	Each	20%		\$3,089	Other	DC1	
12270 406-BBOG	12270 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile, Customer Install	\$3,862	Each	20%		\$3,089	Other	DC1	
12270 407-BBOP	12270 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1	
12270 407-BBOS	12270 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%		\$107	Other	DC1	
12270 407-BBOU	12270 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1	
12270 407-BBOZ	12270 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1	
12270 407-BBQD	12270 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
12270 407-BBVJ	12270 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
12270 407-BBWK	12270 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%		\$1,100	Other	DC1	
12270 407-BBZM	12270 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%		\$664	Other	DC1	
12270 407-BBZS	12270 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12270 407-BBZV	12270 407-BBZV	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%		\$1,136	Other	DC1	
12270 407-BBZY	12270 407-BBZY	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%		\$1,055	Other	DC1	
12270 407-BCBF	12270 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12270 407-BCBK	12270 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12270 407-BCEX	12270 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%		\$1,264	Other	DC1	
12270 407-BCHI	12270 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
12270 412-AAIS	12270 412-AAIS	PowerEdge Servers	Heat Sink for R740/R740XD, All wattage CPU (low profile, low cost with GPU or MB), CK	\$41	Each	20%		\$33	Other	DC1	
12270 412-AAIT	12270 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or lower CPU (low profile, low cost), CK	\$33	Each	20%		\$26	Other	DC1	
12270 412-AAIU	12270 412-AAIU	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or greater CPU (no MB or GPU), CK	\$46	Each	20%		\$37	Other	DC1	
12270 429-AAOX	12270 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
12270 450-ACGM	12270 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%		\$20	Other	DC1	
12270 450-ACGZ	12270 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%		\$15	Other	DC1	
12270 450-ACHI	12270 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%		\$10	Other	DC1	
12270 450-ACSI	12270 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%		\$8	Other	DC1	
12270 450-ADIR	12270 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%		\$16	Other	DC1	
12270 450-ADZC	12270 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%		\$407	Other	DC1	
12270 450-AEBL	12270 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%		\$212	Other	DC1	
12270 450-AEBM	12270 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0) 495W, CusKit	\$194	Each	20%		\$155	Other	DC1	
12270 450-AEES	12270 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%		\$249	Other	DC1	
12270 450-AEPB	12270 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%		\$400	Other	DC1	
12270 461-AAEN	12270 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
12270 470-AATX	12270 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
12270 470-AAUB	12270 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%		\$11	Other	DC1	
12270 470-AAUD	12270 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
12270 470-AAVG	12270 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
12270 470-AAVH	12270 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
12270 470-AAVJ	12270 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
12270 470-AAVR	12270 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%		\$120	Other	DC1	
12270 470-AAWE	12270 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%		\$224	Other	DC1	
12270 470-AAWN	12270 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%		\$176	Other	DC1	
12270 489-BBCJ	12270 489-BBCJ	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%		\$4,126	Other	DC1	
12270 489-BBEE	12270 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%		\$11,024	Other	DC1	
12270 489-BBFH	12270 489-BBFH	PowerEdge Servers	Intel PAC D5005, 32GB, 215W, Double Wide, Full Height, QSFP28 FPGA Customer	\$14,295	Each	20%		\$11,436	Other	DC1	
12270 490-BENS	12270 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%		\$12,872	Other	DC1	
12270 490-BENW	12270 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%		\$9,921	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0		
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column 8) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12270 490-BEOB	12270 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1	
12270 490-BEYM	12270 490-BEYM	PowerEdge Servers	NVIDIA@ Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1	
12270 490-BFRS	12270 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 8000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1	
12270 490-BFRT	12270 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32Gb, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1	
12270 490-BFSH	12270 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1	
12270 540-BBDR	12270 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1	
12270 540-BBDS	12270 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
12270 540-BBDV	12270 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
12270 540-BBDW	12270 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1	
12270 540-BBFH	12270 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card, CusKit	\$590	Each	20%	\$464	Other	DC1	
12270 540-BBFT	12270 540-BBFT	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754	Each	20%	\$603	Other	DC1	
12270 540-BBGR	12270 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1	
12270 540-BBGW	12270 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1	
12270 540-BBGX	12270 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12270 540-BBGY	12270 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1	
12270 540-BBGZ	12270 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1	
12270 540-BBHB	12270 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12270 540-BBHF	12270 540-BBHF	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Network Daughter Card, CusKit	\$492	Each	20%	\$393	Other	DC1	
12270 540-BBHG	12270 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$182	Each	20%	\$145	Other	DC1	
12270 540-BBHH	12270 540-BBHH	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + 1350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1	
12270 540-BBML	12270 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
12270 540-BBOZ	12270 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2	\$967	Each	20%	\$774	Other	DC1	
12270 540-BBPC	12270 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2	\$467	Each	20%	\$374	Other	DC1	
12270 540-BBPN	12270 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2	\$967	Each	20%	\$774	Other	DC1	
12270 540-BBRG	12270 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12270 540-BBRH	12270 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12270 540-BBRK	12270 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12270 540-BBRN	12270 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1	
12270 540-BBUN	12270 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1	
12270 540-BBUO	12270 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1	
12270 540-BBUP	12270 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1	
12270 540-BBUQ	12270 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%	\$494	Other	DC1	
12270 540-BBUR	12270 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%	\$470	Other	DC1	
12270 540-BBUS	12270 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	DC1	
12270 540-BBUU	12270 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1	
12270 540-BBVC	12270 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1	
12270 540-BBVD	12270 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1	
12270 540-BBVR	12270 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1	
12270 540-BBCN	12270 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12270 540-BCDG	12270 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12270 540-BCDI	12270 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12270 540-BCDJ	12270 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1	
12270 540-BCDH	12270 540-BCDH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1	
12270 540-BCHF	12270 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12270 540-BCHH	12270 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12270 540-BCIV	12270 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1	
12270 540-BCIW	12270 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
12270 540-BCNI	12270 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
12270 540-BCNJ	12270 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
12270 540-BCOZ	12270 540-BCOZ	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR InfiniBand Adapter with Aux PCIe Card, Full	\$3,717	Each	20%	\$2,974	Other	DC1	
12270 540-BCXM	12270 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1	
12270 540-BCXP	12270 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
12270 555-BDXX	12270 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%	\$538	Other	DC1	
12270 555-BDXZ	12270 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%	\$482	Other	DC1	
12270 555-BDYD	12270 555-BDYD	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%	\$557	Other	DC1	
12270 555-BDYE	12270 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%	\$674	Other	DC1	
12270 555-BDYG	12270 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%	\$787	Other	DC1	
12270 631-ABKM	12270 631-ABKM	PowerEdge Servers	OpenManage DVD Kit, Poweredge R740xd, CUS	\$20	Each	20%	\$16	Other	DC1	
12270 770-BBIO	12270 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Post Racks, CusKit	\$70	Each	20%	\$56	Other	DC1	
12270 770-BBIP	12270 770-BBIP	PowerEdge Servers	2U Cable Management Arm, CusKit	\$68	Each	20%	\$55	Other	DC1	
12270 770-BCIR	12270 770-BCIR	PowerEdge Servers	2U Combo Drop-In/Slab-In Rails, CK	\$124	Each	20%	\$99	Other	DC1	
12286 210-ALUK	12286 210-ALUK	PowerEdge Servers	OEM PowerEdge R740xd XL Server	\$813	Each	20%	\$650	Other	DC1	
12286 210-AMVW	12286 210-AMVW	PowerEdge Servers	OEM PowerEdge R740xd XL Server - DSS RESTRICTED	\$813	Each	20%	\$650	Other	DC1	
12286 325-BCHW	12286 325-BCHW	PowerEdge Servers	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	DC1	
12286 325-BCHX	12286 325-BCHX	PowerEdge Servers	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	DC1	
12286 330-BBLS	12286 330-BBLS	PowerEdge Servers	Riser with Two PCIe Gen3 FH slots, One x8 (slot 7) and 1 x16 (slot 8), at least 2	\$86	Each	20%	\$69	Other	DC1	
12286 330-BBLT	12286 330-BBLT	PowerEdge Servers	Riser w/ 3 PCIe Gen3 slots, 1 x16 FH (slot 4), 1 x8 FH (slot 5) and 1 x8 LP (slot 6), at	\$92	Each	20%	\$73	Other	DC1	
12286 330-BBLU	12286 330-BBLU	PowerEdge Servers	Riser with One x8 PCIe Gen3 LP (slot 4), 740/XD CusKit	\$37	Each	20%	\$30	Other	DC1	
12286 330-BBLV	12286 330-BBLV	PowerEdge Servers	Riser with One x16 PCIe Gen3 LP (slot 4), at least 2 processors, R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12286 330-BBLW	12286 330-BBLW	PowerEdge Servers	Riser with Three x8 PCIe Gen3 FH slots, (1, 2 and 3) R740/XD CusKit	\$46	Each	20%	\$37	Other	DC1	
12286 330-BBLX	12286 330-BBLX	PowerEdge Servers	Riser with Two x16 PCIe Gen3 FH slots, (1 and 3) R740/XD CusKit	\$50	Each	20%	\$40	Other	DC1	
12286 330-BBLY	12286 330-BBLY	PowerEdge Servers	Riser with Three PCIe Gen3 FH slots, One x16 (slot 1) and 2 x8 (2 and 3), R740/XD	\$53	Each	20%	\$43	Other	DC1	
12286 330-BBMI	12286 330-BBMI	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28	Each	20%	\$22	Other	DC1	
12286 330-BBMJ	12286 330-BBMJ	PowerEdge Servers	Riser Blank for Riser Config 3, Customer Install	\$20	Each	20%	\$16	Other	DC1	
12286 330-BBMO	12286 330-BBMO	PowerEdge Servers	GPU Enablement, Customer Kit	\$698	Each	20%	\$559	Other	DC1	
12286 338-BLNB	12286 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12286 338-BLNE	12286 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			ALJP Category (REQUIRED) use drop-down		
12286 338-BLNG	12286 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12286 338-BLNH	12286 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12286 338-BLNI	12286 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12286 338-BLNJ	12286 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12286 338-BLNL	12286 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12286 338-BLNM	12286 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 3.5G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12286 338-BLNN	12286 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1	
12286 338-BLNO	12286 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1	
12286 338-BLNP	12286 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12286 338-BLNU	12286 338-BLNU	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12286 338-BLNR	12286 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12286 338-BLNS	12286 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
12286 338-BLNT	12286 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12286 338-BLW	12286 338-BLW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12286 338-BLNZ	12286 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12286 338-BSVZ	12286 338-BSVZ	PowerEdge Servers	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W)	\$4,002	Each	20%	\$3,202	Other	DC1	
12286 338-BTSX	12286 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12286 338-BTSZ	12286 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1	
12286 338-BTTD	12286 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1	
12286 338-BTTE	12286 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12286 338-BTTF	12286 338-BTTF	PowerEdge Servers	Intel Xeon Gold 6230U 2.3G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$4,089	Each	20%	\$3,271	Other	DC1	
12286 338-BTWW	12286 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218U 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1	
12286 345-BBBR	12286 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%	\$7,729	Other	DC1	
12286 345-BBBV	12286 345-BBBV	PowerEdge Servers	7.68TB SSD RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR Internal Bay 1	\$9,644	Each	20%	\$7,715	Other	DC1	
12286 345-BBCL	12286 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%	\$7,723	Other	DC1	
12286 345-BBEE	12286 345-BBEE	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
12286 345-BBFB	12286 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
12286 345-BBFC	12286 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
12286 345-BBFD	12286 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
12286 350-BBJW	12286 350-BBJW	PowerEdge Servers	Left Ear with QSYNC beside 7520 Rack Bezel (Kit)	\$106	Each	20%	\$85	Other	DC1	
12286 370-ADOB	12286 370-ADOB	PowerEdge Servers	R740XD NVDIMM BBU and Cable, Cust Kit	\$287	Each	20%	\$229	Other	DC1	
12286 384-BBQC	12286 384-BBQC	PowerEdge Servers	6 Performance Fans forR740/740XD, CK	\$164	Each	20%	\$132	Other	DC1	
12286 385-BBKJ	12286 385-BBKJ	PowerEdge Servers	Internal 16GB Mirco SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1	
12286 385-BBKK	12286 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1	
12286 385-BBKL	12286 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12286 385-BBKW	12286 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1	
12286 385-BBLH	12286 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1	
12286 389-DQGO	12286 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1	
12286 400-ADTI	12286 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1	
12286 400-AMUO	12286 400-AMUO	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	DC1	
12286 400-ATIN	12286 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	DC1	
12286 400-ATIO	12286 400-ATIO	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	DC1	
12286 400-ATJL	12286 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
12286 400-ATJM	12286 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
12286 400-ATKB	12286 400-ATKB	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	DC1	
12286 400-ATKN	12286 400-ATKN	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	DC1	
12286 400-ATKO	12286 400-ATKO	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$631	Each	20%	\$505	Other	DC1	
12286 400-ATKY	12286 400-ATKY	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Hard Drive,	\$1,187	Each	20%	\$949	Other	DC1	
12286 400-AUNQ	12286 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585	Each	20%	\$468	Other	DC1	
12286 400-AVGC	12286 400-AVGC	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,153	Each	20%	\$922	Other	DC1	
12286 400-AVHC	12286 400-AVHC	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB	\$1,270	Each	20%	\$1,016	Other	DC1	
12286 400-AVHE	12286 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
12286 400-AVHG	12286 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
12286 400-AWIR	12286 400-AWIR	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive, CK	\$1,902	Each	20%	\$1,522	Other	DC1	
12286 400-AWMV	12286 400-AWMV	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive, CK	\$588	Each	20%	\$470	Other	DC1	
12286 400-AXLH	12286 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1	
12286 400-AYVR	12286 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%	\$516	Other	DC1	
12286 400-AYVW	12286 400-AYVW	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%	\$685	Other	DC1	
12286 400-AYVX	12286 400-AYVX	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%	\$777	Other	DC1	
12286 400-AYWZ	12286 400-AYWZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%	\$511	Other	DC1	
12286 400-AYXE	12286 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%	\$507	Other	DC1	
12286 400-AYXH	12286 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5 HP Drive, 3.5in HYB CARR, 5100	\$1,920	Each	20%	\$1,536	Other	DC1	
12286 400-AZIH	12286 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1	
12286 400-AZIL	12286 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1	
12286 400-AZIO	12286 400-AZIO	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Internal, 3.5in HYB CARR, 3 DWPD, 8760	\$3,273	Each	20%	\$2,619	Other	DC1	
12286 400-AZIP	12286 400-AZIP	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Internal, 3.5in HYB CARR, 3 DWPD,	\$2,228	Each	20%	\$1,782	Other	DC1	
12286 400-AZIT	12286 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,186	Each	20%	\$2,549	Other	DC1	
12286 400-AZIU	12286 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1	
12286 400-BBOM	12286 400-BBOM	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay	\$1,756	Each	20%	\$1,405	Other	DC1	
12286 400-BBOZ	12286 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1	
12286 400-BBPN	12286 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1	
12286 400-BBPT	12286 400-BBPT	PowerEdge Servers	1.92TB SSD SAS RI 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay, PM5-R 1	\$2,767	Each	20%	\$2,213	Other	DC1	
12286 400-BBPZ	12286 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1	
12286 400-BBQE	12286 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1	
12286 400-BBQP	12286 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	
12286 400-BBQZ	12286 400-BBQZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
12286 400-BBRH	12286 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12286 400-BBRM	12286 400-BBRM	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay	\$5,266	Each	20%	\$4,212	Other	DC1	
12286 400-BCLR	12286 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
12286 400-BCLT	12286 400-BCLT	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$8,034	Each	20%	\$6,427	Other	DC1	
12286 400-BCLW	12286 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1	
12286 400-BCMG	12286 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1	
12286 400-BCMP	12286 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
12286 400-BCMO	12286 400-BCMO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$4,925	Each	20%	\$3,940	Other	DC1	
12286 400-BCMS	12286 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
12286 400-BCMJ	12286 400-BCMJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12286 400-BCNN	12286 400-BCNN	PowerEdge Servers	960TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
12286 400-BCNY	12286 400-BCNY	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,260	Each	20%	\$1,808	Other	DC1	
12286 400-BCOC	12286 400-BCOC	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PM5-V	\$2,968	Each	20%	\$2,375	Other	DC1	
12286 400-BCOD	12286 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
12286 400-BDGY	12286 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12286 400-BDHB	12286 400-BDHB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Mid Bay	\$1,770	Each	20%	\$1,416	Other	DC1	
12286 400-BDHE	12286 400-BDHE	PowerEdge Servers	800GB SSD SAS WI 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug Int Bay PM5-M 10	\$2,720	Each	20%	\$2,176	Other	DC1	
12286 400-BDHR	12286 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
12286 400-BDIB	12286 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
12286 400-BDIE	12286 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
12286 400-BDIL	12286 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
12286 400-BDIZ	12286 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1	
12286 400-BDJD	12286 400-BDJD	PowerEdge Servers	1.6TB SSD SAS WI 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug, PM5-M, 10	\$5,410	Each	20%	\$4,328	Other	DC1	
12286 400-BDPC	12286 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
12286 400-BDPP	12286 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12286 400-BDPO	12286 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12286 400-BDPS	12286 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12286 400-BDQI	12286 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$3,082	Other	DC1	
12286 400-BDQJ	12286 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12286 400-BDQP	12286 400-BDQP	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,723	Each	20%	\$2,978	Other	DC1	
12286 400-BDQR	12286 400-BDQR	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$938	Each	20%	\$750	Other	DC1	
12286 400-BDOS	12286 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12286 400-BDOU	12286 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
12286 400-BDQV	12286 400-BDQV	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,583	Each	20%	\$1,266	Other	DC1	
12286 400-BDQW	12286 400-BDQW	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$628	Each	20%	\$502	Other	DC1	
12286 400-BDUC	12286 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12286 400-BDUD	12286 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
12286 400-BDUK	12286 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
12286 400-BDUL	12286 400-BDUL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$1,572	Each	20%	\$1,257	Other	DC1	
12286 400-BDUO	12286 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
12286 400-BDUW	12286 400-BDUW	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$533	Each	20%	\$426	Other	DC1	
12286 400-BDUX	12286 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
12286 400-BDVE	12286 400-BDVE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$839	Each	20%	\$671	Other	DC1	
12286 400-BDVG	12286 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
12286 400-BDVI	12286 400-BDVI	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR Internal Bay	\$2,598	Each	20%	\$2,078	Other	DC1	
12286 400-BDWW	12286 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
12286 400-BDWE	12286 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1	
12286 400-BEDQ	12286 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
12286 400-BEDX	12286 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
12286 400-BEEB	12286 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
12286 400-BEEG	12286 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
12286 400-BEEL	12286 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
12286 400-BEEN	12286 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
12286 400-BEJD	12286 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
12286 400-BEKI	12286 400-BEKI	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Internal Bay Hot-Plug Hard Drive, CUS Kit	\$1,294	Each	20%	\$1,035	Other	DC1	
12286 400-BEKN	12286 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12286 400-BENN	12286 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12286 400-BENU	12286 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
12286 400-BEOH	12286 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB Internal Bay	\$5,256	Each	20%	\$4,205	Other	DC1	
12286 400-BEOL	12286 400-BEOL	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5", 3.5" HYB Inter. Bay Drive,PM5-V,3	\$9,410	Each	20%	\$7,528	Other	DC1	
12286 400-BEPH	12286 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V,3	\$9,424	Each	20%	\$7,538	Other	DC1	
12286 400-BEPO	12286 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1	
12286 400-BEQG	12286 400-BEQG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12286 400-BERF	12286 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12286 400-BERI	12286 400-BERI	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5", 3.5" HYB Inter. Bay Drive,PM5-V,3	\$3,226	Each	20%	\$2,581	Other	DC1	
12286 400-BERK	12286 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12286 400-BFCI	12286 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
12286 400-BFEK	12286 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12286 400-BFEP	12286 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12286 400-BFOT	12286 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12286 400-BFSD	12286 400-BFSD	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay,	\$5,213	Each	20%	\$4,170	Other	DC1	
12286 400-BFSQ	12286 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12286 400-BHFL	12286 400-BHFL	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Internal Bay Hard Drive, CUS Kit	\$2,392	Each	20%	\$1,913	Other	DC1	
12286 400-BHFM	12286 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12286 400-BHHZ	12286 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
12286 400-BHIE	12286 400-BHIE	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in w/3.5in HYB CARR Int Bay HK6-R,1	\$1,226	Each	20%	\$981	Other	DC1	
12286 400-BHIL	12286 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12286 400-BHJF	12286 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (REQUIRED) use drop-down	Column I (Column K)	Product Category (If applicable)
12286 400-BHJI	12286 400-BHJI	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Internal Bay, CUS Kit	\$2,617	Each	20%		\$2,093	Other	DC1	
12286 400-BHKH	12286 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
12286 400-BHKJ	12286 400-BHKJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/3.5in HYB CARR Int Bay HK6-V	\$2,346	Each	20%		\$1,877	Other	DC1	
12286 400-BHKM	12286 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
12286 400-BIES	12286 400-BIES	PowerEdge Servers	4TB NVMe Read Intensive TLC 3D NAND Flash, 2.5in U.2/UNDERPROVISIONED Drive,	\$4,271	Each	20%		\$3,417	Other	DC1	
12286 400-BIIT	12286 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%		\$8,071	Other	DC1	
12286 400-BJKV	12286 400-BJKV	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in 3.5in Internal Bay, CUS Kit	\$2,415	Each	20%		\$1,932	Other	DC1	
12286 400-BJLE	12286 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%		\$1,963	Other	DC1	
12286 400-BKZC	12286 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%		\$1,244	Other	DC1	
12286 400-BKZD	12286 400-BKZD	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Internal Bay, CUS Kit	\$1,516	Each	20%		\$1,213	Other	DC1	
12286 400-BLBI	12286 400-BLBI	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%		\$1,964	Other	DC1	
12286 400-BLBZ	12286 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%		\$926	Other	DC1	
12286 400-BLCB	12286 400-BLCB	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Internal Bay, CUS Kit	\$1,116	Each	20%		\$893	Other	DC1	
12286 400-BLEY	12286 400-BLEY	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Internal Bay, CUS Kit	\$743	Each	20%		\$594	Other	DC1	
12286 400-BLFB	12286 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%		\$628	Other	DC1	
12286 400-BLKW	12286 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%		\$650	Other	DC1	
12286 400-BLLB	12286 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%		\$772	Other	DC1	
12286 401-ABHQ	12286 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%		\$933	Other	DC1	
12286 401-ABHS	12286 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
12286 401-ABHX	12286 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%		\$1,559	Other	DC1	
12286 401-ABHY	12286 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%		\$1,352	Other	DC1	
12286 403-BBLR	12286 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%		\$1,811	Other	DC1	
12286 403-BBLS	12286 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%		\$1,204	Other	DC1	
12286 403-BBLZ	12286 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%		\$1,204	Other	DC1	
12286 403-BBMF	12286 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%		\$1,811	Other	DC1	
12286 403-BBMH	12286 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
12286 403-BBMT	12286 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,392	Each	20%		\$1,906	Other	DC1	
12286 403-BBMU	12286 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
12286 403-BBMV	12286 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
12286 403-BBVZ	12286 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%		\$6,992	Other	DC1	
12286 403-BCCE	12286 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725B, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
12286 403-BCCH	12286 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725B, CK	\$9,131	Each	20%		\$7,305	Other	DC1	
12286 403-BCHD	12286 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
12286 403-BCLH	12286 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
12286 403-BCLI	12286 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
12286 405-AAEI	12286 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller, CusKit	\$289	Each	20%		\$231	Other	DC1	
12286 405-AAEK	12286 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller, 2GB NV Cache, CusKit	\$687	Each	20%		\$549	Other	DC1	
12286 405-AAES	12286 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
12286 405-AAJW	12286 405-AAJW	PowerEdge Servers	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard, CK	\$294	Each	20%		\$235	Other	DC1	
12286 405-AAMV	12286 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%		\$266	Other	DC1	
12286 405-AAMX	12286 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,090	Each	20%		\$872	Other	DC1	
12286 405-AAMY	12286 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%		\$609	Other	DC1	
12286 405-AAQX	12286 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Mini card, Customer Kit	\$703	Each	20%		\$562	Other	DC1	
12286 406-BBEK	12286 406-BBEK	PowerEdge Servers	QLogic 2562 Dual Port 8Gb Optical Fibre Channel HBA Full Height, CusKit	\$1,596	Each	20%		\$1,277	Other	DC1	
12286 406-BBEL	12286 406-BBEL	PowerEdge Servers	QLogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%		\$1,281	Other	DC1	
12286 406-BBEV	12286 406-BBEV	PowerEdge Servers	QLogic 2560 Single Port 8Gb Optical Fibre Channel HBA Full Height, CusKit	\$1,161	Each	20%		\$929	Other	DC1	
12286 406-BBGR	12286 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA Full Height, CusKit	\$1,806	Each	20%		\$1,445	Other	DC1	
12286 406-BBGX	12286 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA Full Height, CusKit	\$1,301	Each	20%		\$1,041	Other	DC1	
12286 406-BBHB	12286 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%		\$1,445	Other	DC1	
12286 406-BBHC	12286 406-BBHC	PowerEdge Servers	Qlogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%		\$933	Other	DC1	
12286 406-BBHD	12286 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%		\$1,041	Other	DC1	
12286 406-BBLC	12286 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%		\$514	Other	DC1	
12286 406-BBLF	12286 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%		\$514	Other	DC1	
12286 406-BBLH	12286 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rND, Customer Install	\$642	Each	20%		\$514	Other	DC1	
12286 406-BBMQ	12286 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
12286 406-BBMR	12286 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
12286 406-BBNG	12286 406-BBNG	PowerEdge Servers	Mellanox ConnectX-5 EN Single Port 100GbE QSFP28 PCIe 3.0 x16 Network Adapter	\$2,444	Each	20%		\$1,955	Other	DC1	
12286 406-BBQE	12286 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%		\$3,089	Other	DC1	
12286 406-BBQG	12286 406-BBQG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%		\$3,089	Other	DC1	
12286 407-BBOP	12286 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1	
12286 407-BBOS	12286 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T, Customer Kit	\$134	Each	20%		\$107	Other	DC1	
12286 407-BBOU	12286 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1	
12286 407-BBOZ	12286 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1	
12286 407-BBOD	12286 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
12286 407-BBVJ	12286 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
12286 407-BBWK	12286 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%		\$1,100	Other	DC1	
12286 407-BBZM	12286 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%		\$664	Other	DC1	
12286 407-BBZS	12286 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12286 407-BBZU	12286 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%		\$1,136	Other	DC1	
12286 407-BBZV	12286 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%		\$1,055	Other	DC1	
12286 407-BCBF	12286 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12286 407-BCBK	12286 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12286 407-BCEX	12286 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%		\$1,264	Other	DC1	
12286 407-BCHI	12286 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85c Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
12286 412-AAIS	12286 412-AAIS	PowerEdge Servers	Heat Sink for R740/R740XD All wattage CPU (low profile, low cost with GPU or MB), CK	\$41	Each	20%		\$33	Other	DC1	
12286 412-AAIT	12286 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or lower CPU (low profile, low cost), CK	\$33	Each	20%		\$26	Other	DC1	
12286 412-AAIU	12286 412-AAIU	PowerEdge Servers	Heat Sink for R740/R740XD, 125W or greater CPU (no MB or GPU), CK	\$46	Each	20%		\$37	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12286 429-AAOX	12286 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12286 450-ACGM	12286 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
12286 450-ACGZ	12286 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1
12286 450-ACHI	12286 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1
12286 450-ACSI	12286 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1
12286 450-ADIR	12286 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
12286 450-ADZC	12286 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1
12286 450-AEBL	12286 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1
12286 450-AEBM	12286 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1
12286 450-AEES	12286 450-AEES	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC, CusKit	\$311	Each	20%	\$249	Other	DC1
12286 450-AEPB	12286 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1
12286 461-AAEN	12286 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, GK	\$25	Each	20%	\$20	Other	DC1
12286 470-AATX	12286 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12286 470-AAUB	12286 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1
12286 470-AAUD	12286 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
12286 470-AAVG	12286 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12286 470-AAVH	12286 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12286 470-AAVJ	12286 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12286 470-AAVR	12286 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1
12286 470-AAWE	12286 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1
12286 470-AAWN	12286 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1
12286 489-BBCJ	12286 489-BBCJ	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1
12286 489-BBEE	12286 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1
12286 489-BBFH	12286 489-BBFH	PowerEdge Servers	Intel PAC D5005, 32GB, 215W, Double Wide, Full Height, QSFP28 FPGA Customer	\$14,295	Each	20%	\$11,436	Other	DC1
12286 490-BENS	12286 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1
12286 490-BENW	12286 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1
12286 490-BEOB	12286 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1
12286 490-BEYM	12286 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1
12286 490-BFRS	12286 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 8000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1
12286 490-BFRT	12286 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
12286 490-BFSH	12286 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1
12286 540-BBDR	12286 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12286 540-BBDS	12286 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
12286 540-BBDV	12286 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
12286 540-BBDW	12286 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
12286 540-BBFH	12286 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card, CusKit	\$580	Each	20%	\$464	Other	DC1
12286 540-BBFI	12286 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754	Each	20%	\$603	Other	DC1
12286 540-BBGR	12286 540-BBGR	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1
12286 540-BBGW	12286 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1
12286 540-BBGX	12286 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12286 540-BBGY	12286 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
12286 540-BBGZ	12286 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
12286 540-BBHF	12286 540-BBHF	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12286 540-BBHG	12286 540-BBHG	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Network Daughter Card, CusKit	\$492	Each	20%	\$393	Other	DC1
12286 540-BBHH	12286 540-BBHH	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$182	Each	20%	\$145	Other	DC1
12286 540-BBHJ	12286 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + I350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%	\$514	Other	DC1
12286 540-BBML	12286 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile, Customer Install	\$694	Each	20%	\$555	Other	DC1
12286 540-BBOZ	12286 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2	\$967	Each	20%	\$774	Other	DC1
12286 540-BBPC	12286 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2	\$467	Each	20%	\$374	Other	DC1
12286 540-BBPN	12286 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Low Profile, V2	\$967	Each	20%	\$774	Other	DC1
12286 540-BBRG	12286 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
12286 540-BBRH	12286 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12286 540-BBRK	12286 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12286 540-BBRN	12286 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12286 540-BBUN	12286 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
12286 540-BBUO	12286 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
12286 540-BBUP	12286 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
12286 540-BBUQ	12286 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%	\$494	Other	DC1
12286 540-BBUR	12286 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%	\$470	Other	DC1
12286 540-BBUS	12286 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$826	Each	20%	\$661	Other	DC1
12286 540-BBUJ	12286 540-BBUJ	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12286 540-BBVC	12286 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1
12286 540-BBVD	12286 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + I350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1
12286 540-BBVR	12286 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	DC1
12286 540-BBCN	12286 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
12286 540-BCDG	12286 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
12286 540-BCDI	12286 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1
12286 540-BCDJ	12286 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1
12286 540-BCHD	12286 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
12286 540-BCHF	12286 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
12286 540-BCHH	12286 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
12286 540-BCIV	12286 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
12286 540-BCIW	12286 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
12286 540-BCNI	12286 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
12286 540-BCNJ	12286 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
12286 540-BCOZ	12286 540-BCOZ	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR InfiniBand Adapter with Aux PCIe Card, Full	\$3,717	Each	20%	\$2,974	Other	DC1
12286 540-BCSO	12286 540-BCSO	PowerEdge Servers	Dual Lightbits LightField 1.0 Storage Acceleration Extenders, LightOS1.0-1Y w/cables,	\$103,482	Each	20%	\$82,786	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12286 540-BCSP	12286 540-BCSP	PowerEdge Servers	Dual Lightbits LightField 1.0 Storage Acceleration Extenders, LightOS1.0-PoC w/cables,	\$52,277	Each	20%		\$41,822	Other	DC1	
12286 540-BCUE	12286 540-BCUE	PowerEdge Servers	Dual Lightbits LightField 1.0 Storage Acceleration Extenders, No OS, w/cables, CUS KIT-	\$27,447	Each	20%		\$21,958	Other	DC1	
12286 540-BCUF	12286 540-BCUF	PowerEdge Servers	Dual Lightbits LightField 1.0 Storage Acceleration Extenders, LightOS1.0-3Y w/cables,	\$207,852	Each	20%		\$166,282	Other	DC1	
12286 540-BCUG	12286 540-BCUG	PowerEdge Servers	Dual Lightbits LightField 1.0 Storage Acceleration Extenders, LightOS1.0-5Y w/cables,	\$393,954	Each	20%		\$315,163	Other	DC1	
12286 540-BCXM	12286 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%		\$2,108	Other	DC1	
12286 540-BCXP	12286 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%		\$2,115	Other	DC1	
12286 555-BDXX	12286 555-BDXX	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 1GbE, rNDC, Customer	\$673	Each	20%		\$538	Other	DC1	
12286 555-BDXZ	12286 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+, Dual Port 1GbE, rNDC, Customer	\$603	Each	20%		\$482	Other	DC1	
12286 555-BDYY	12286 555-BDYY	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%		\$557	Other	DC1	
12286 555-BDYE	12286 555-BDYE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%		\$674	Other	DC1	
12286 555-BDYG	12286 555-BDYG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T, rNDC, Customer Install	\$993	Each	20%		\$787	Other	DC1	
12286 631-ABKM	12286 631-ABKM	PowerEdge Servers	OpenManage DVD Kit,Poweredge R740xd,CUS	\$20	Each	20%		\$16	Other	DC1	
12286 770-BBIO	12286 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 2/4-Port Racks,CusKit	\$70	Each	20%		\$56	Other	DC1	
12286 770-BBIP	12286 770-BBIP	PowerEdge Servers	2U Cable Management Arm,CusKit	\$68	Each	20%		\$55	Other	DC1	
12599 210-ALUK	12599 210-ALUK	PowerEdge Servers	OEM PowerEdge R740xd XL Server	\$813	Each	20%		\$650	Other	DC1	
12599 210-AMVW	12599 210-AMVW	PowerEdge Servers	OEM PowerEdge R740xd XL Server - DSS RESTRICTED	\$813	Each	20%		\$650	Other	DC1	
12599 330-BBMI	12599 330-BBMI	PowerEdge Servers	Riser Blank for Riser Configs 0-2, Customer Install	\$28	Each	20%		\$22	Other	DC1	
12599 338-BLNB	12599 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%		\$2,841	Other	DC1	
12599 338-BLNG	12599 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%		\$3,376	Other	DC1	
12599 338-BLNH	12599 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%		\$3,539	Other	DC1	
12599 338-BLNJ	12599 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%		\$4,178	Other	DC1	
12599 338-BLNL	12599 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%		\$3,909	Other	DC1	
12599 338-BLNP	12599 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%		\$4,912	Other	DC1	
12599 345-BBBR	12599 345-BBBR	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR 1	\$9,661	Each	20%		\$7,729	Other	DC1	
12599 345-BBBV	12599 345-BBBV	PowerEdge Servers	7.68TB SSD RI SAS 12Gbps 512e 2.5in PM1643a w/3.5in HYB CARR Internal Bay 1	\$9,644	Each	20%		\$7,715	Other	DC1	
12599 345-BBCL	12599 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,654	Each	20%		\$7,723	Other	DC1	
12599 345-BBEZ	12599 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%		\$1,112	Other	DC1	
12599 345-BBFB	12599 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%		\$696	Other	DC1	
12599 345-BBFC	12599 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%		\$1,114	Other	DC1	
12599 345-BBFD	12599 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%		\$701	Other	DC1	
12599 384-BBSD	12599 384-BBSD	PowerEdge Servers	2pc Fan Module (Kit)	\$26	Each	20%		\$21	Other	DC1	
12599 385-BBKJ	12599 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%		\$53	Other	DC1	
12599 385-BBKK	12599 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%		\$91	Other	DC1	
12599 385-BBKL	12599 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%		\$217	Other	DC1	
12599 385-BBKW	12599 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%		\$240	Other	DC1	
12599 385-BBLH	12599 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%		\$18	Other	DC1	
12599 400-AMUQ	12599 400-AMUQ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%		\$807	Other	DC1	
12599 400-AYYR	12599 400-AYYR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645	Each	20%		\$516	Other	DC1	
12599 400-AYWH	12599 400-AYWH	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Dr, 3.5in HYB CARR, 5100 Pro,	\$856	Each	20%		\$685	Other	DC1	
12599 400-AYYS	12599 400-AYYS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971	Each	20%		\$777	Other	DC1	
12599 400-AYYZ	12599 400-AYYZ	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Drive, 3.5in HYB CARR, 5100	\$639	Each	20%		\$511	Other	DC1	
12599 400-AYXE	12599 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633	Each	20%		\$507	Other	DC1	
12599 400-AYXH	12599 400-AYXH	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in HP Drive, 3.5in HYB CARR, 5100	\$1,920	Each	20%		\$1,536	Other	DC1	
12599 400-AZIH	12599 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%		\$2,541	Other	DC1	
12599 400-AZII	12599 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%		\$1,787	Other	DC1	
12599 400-AZIO	12599 400-AZIO	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Internal, 3.5in HYB CARR, 3 DWPD, 8760	\$3,273	Each	20%		\$2,619	Other	DC1	
12599 400-AZIP	12599 400-AZIP	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Internal, 3.5in HYB CARR, 3 DWPD,	\$2,228	Each	20%		\$1,782	Other	DC1	
12599 400-AZIT	12599 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,186	Each	20%		\$2,549	Other	DC1	
12599 400-AZIU	12599 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%		\$1,796	Other	DC1	
12599 400-BBOM	12599 400-BBOM	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/ 3.5in HYB CARR Internal Bay	\$1,756	Each	20%		\$1,405	Other	DC1	
12599 400-BCLR	12599 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PMS-V Drive,	\$4,942	Each	20%		\$3,953	Other	DC1	
12599 400-BCLW	12599 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266	Each	20%		\$1,812	Other	DC1	
12599 400-BCMQ	12599 400-BCMQ	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PMS-V	\$4,925	Each	20%		\$3,940	Other	DC1	
12599 400-BCMS	12599 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 21024	\$8,042	Each	20%		\$6,433	Other	DC1	
12599 400-BCNJ	12599 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1	
12599 400-BCNN	12599 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977	Each	20%		\$2,381	Other	DC1	
12599 400-BCNY	12599 400-BCNY	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PMS-V	\$2,260	Each	20%		\$1,808	Other	DC1	
12599 400-BCOC	12599 400-BCOC	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Internal Bay PMS-V	\$2,968	Each	20%		\$2,375	Other	DC1	
12599 400-BCOD	12599 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,272	Each	20%		\$1,817	Other	DC1	
12599 400-BCOY	12599 400-BCOY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-Plug PMS-M Dr, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1	
12599 400-BDHB	12599 400-BDHB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Mid Bay	\$1,770	Each	20%		\$1,416	Other	DC1	
12599 400-BDHE	12599 400-BDHE	PowerEdge Servers	800GB SSD SAS W/ 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug Int Bay PMS-M 10	\$2,720	Each	20%		\$2,176	Other	DC1	
12599 400-BDHR	12599 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774	Each	20%		\$1,420	Other	DC1	
12599 400-BDIE	12599 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$2,729	Each	20%		\$2,183	Other	DC1	
12599 400-BDIL	12599 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845	Each	20%		\$2,276	Other	DC1	
12599 400-BDIZ	12599 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$5,419	Each	20%		\$4,336	Other	DC1	
12599 400-BDJD	12599 400-BDJD	PowerEdge Servers	1.6TB SSD SAS W/ 12Gbps 512e 2.5in w/3.5in HYB CARR Hot Plug, PMS-M, 10	\$5,410	Each	20%		\$4,328	Other	DC1	
12599 400-BEKI	12599 400-BEKI	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Internal Bay Hot-Plug Hard Drive, CUS Kit	\$1,294	Each	20%		\$1,035	Other	DC1	
12599 400-BEKN	12599 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%		\$1,424	Other	DC1	
12599 400-BEOL	12599 400-BEOL	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5", 3.5" HYB Inter. Bay Drive,PMS-V,3	\$9,410	Each	20%		\$7,528	Other	DC1	
12599 400-BEPH	12599 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PMS-V,3	\$9,424	Each	20%		\$7,539	Other	DC1	
12599 400-BERF	12599 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V,3 DWPD, 21024	\$9,417	Each	20%		\$7,534	Other	DC1	
12599 400-BFCL	12599 400-BFCL	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%		\$1,788	Other	DC1	
12599 400-BFOT	12599 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%		\$4,174	Other	DC1	
12599 400-BFSD	12599 400-BFSD	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay,	\$5,213	Each	20%		\$4,170	Other	DC1	
12599 400-BFSQ	12599 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%		\$4,179	Other	DC1	
12599 400-BHFL	12599 400-BHFL	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Internal Bay Hard Drive, CUS Kit	\$2,392	Each	20%		\$1,913	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) use drop-down	
12599 400-BHFM	12599 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1
12599 400-BHHZ	12599 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1
12599 400-BHIE	12599 400-BHIE	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in w/3.5in HYB CARR Int Bay HK6-R,1	\$1,226	Each	20%	\$981	Other	DC1
12599 400-BHIL	12599 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1
12599 400-BHJF	12599 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1
12599 400-BHJI	12599 400-BHJI	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Internal Bay, CUS Kit	\$2,617	Each	20%	\$2,093	Other	DC1
12599 400-BHKH	12599 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1
12599 400-BHKJ	12599 400-BHKJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/3.5in HYB CARR Int Bay HK6-V	\$2,346	Each	20%	\$1,877	Other	DC1
12599 400-BHKM	12599 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1
12599 400-BJKV	12599 400-BJKV	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in 3.5in Internal Bay, CUS Kit	\$2,415	Each	20%	\$1,932	Other	DC1
12599 400-BJLE	12599 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1
12599 400-BKZC	12599 400-BKZC	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,555	Each	20%	\$1,244	Other	DC1
12599 400-BKZG	12599 400-BKZG	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Internal Bay, CUS Kit	\$1,516	Each	20%	\$1,213	Other	DC1
12599 400-BLBW	12599 400-BLBW	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%	\$1,964	Other	DC1
12599 400-BLBZ	12599 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1
12599 400-BLCB	12599 400-BLCB	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Internal Bay, CUS Kit	\$1,116	Each	20%	\$893	Other	DC1
12599 400-BLEY	12599 400-BLEY	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Internal Bay, CUS Kit	\$743	Each	20%	\$594	Other	DC1
12599 400-BLFB	12599 400-BLFB	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Hot-Plug, CUS Kit	\$785	Each	20%	\$628	Other	DC1
12599 400-BLKW	12599 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1
12599 400-BLLB	12599 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1
12599 403-BCHD	12599 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12599 403-BCLH	12599 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
12599 403-BCLI	12599 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
12599 405-AAEI	12599 405-AAEI	PowerEdge Servers	PERC H330 Integrated RAID Controller,CusKit	\$289	Each	20%	\$231	Other	DC1
12599 405-AAEK	12599 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller,2GB NV Cache,CusKit	\$687	Each	20%	\$549	Other	DC1
12599 405-AAHX	12599 405-AAHX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1
12599 407-BBOP	12599 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
12599 407-BBOS	12599 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12599 407-BBOU	12599 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
12599 407-BBOZ	12599 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
12599 407-BBVJ	12599 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
12599 407-BBWK	12599 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
12599 407-BBZM	12599 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
12599 407-BBZS	12599 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12599 407-BBZU	12599 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12599 407-BBZV	12599 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12599 407-BCBF	12599 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12599 407-BCBK	12599 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12599 407-BCHI	12599 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12599 412-AAIT	12599 412-AAIT	PowerEdge Servers	Heat Sink for R740/R740XD,125W or lower CPU (low profile, low cost),CK	\$33	Each	20%	\$26	Other	DC1
12599 429-AAOX	12599 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12599 450-ACGM	12599 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,15A,3M,5-15/C13	\$25	Each	20%	\$20	Other	DC1
12599 450-ACGZ	12599 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
12599 450-ACHH	12599 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
12599 450-ACSI	12599 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1
12599 450-ADIR	12599 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
12599 450-ADZC	12599 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	DC1
12599 450-AEBL	12599 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1
12599 461-AAEN	12599 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12599 470-AATX	12599 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
12599 470-AAUB	12599 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1
12599 470-AAUD	12599 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1
12599 470-AAVG	12599 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12599 470-AAVH	12599 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12599 470-AAVJ	12599 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12599 490-BFRS	12599 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1
12599 490-BFSH	12599 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1
12599 540-BBDV	12599 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1
12599 540-BBGX	12599 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12599 540-BBHB	12599 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
12599 540-BBRG	12599 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
12599 540-BBRH	12599 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12599 540-BBRK	12599 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12599 540-BBRN	12599 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12599 540-BBUN	12599 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
12599 540-BBUO	12599 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
12599 540-BBUP	12599 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
12599 540-BBVC	12599 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	DC1
12599 540-BBDV	12599 540-BBDV	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + 1350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	DC1
12599 540-BCHD	12599 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
12599 540-BCHF	12599 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
12599 540-BCHH	12599 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
12599 540-BCNI	12599 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
12599 540-BCNJ	12599 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
12599 540-BCXM	12599 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
12599 540-BCXP	12599 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1
12599 770-BBIO	12599 770-BBIO	PowerEdge Servers	ReadyRails 2U Static Rails for 24-Post Racks,CusKit	\$70	Each	20%	\$56	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (if applicable)
13245 210-ARGP	13245 210-ARGP	PowerEdge Servers	OEM PowerEdge R740xd2 Server		\$1,618	Each	20%	\$1,294	Other	DC1
13245 210-ARUN	13245 210-ARUN	PowerEdge Servers	OEM PowerEdge R740xd2 Server, DSS RESTRICTED		\$1,618	Each	20%	\$1,294	Other	DC1
13245 330-BBJO	13245 330-BBJO	PowerEdge Servers	Butterfly Riser for R540 Customer Kit		\$99	Each	20%	\$80	Other	DC1
13245 338-BLNE	13245 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-		\$3,787	Each	20%	\$3,029	Other	DC1
13245 338-BLNL	13245 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)		\$4,887	Each	20%	\$3,909	Other	DC1
13245 338-BLNR	13245 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-		\$7,304	Each	20%	\$5,843	Other	DC1
13245 338-BLTT	13245 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4114 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-		\$1,002	Each	20%	\$802	Other	DC1
13245 338-BLTV	13245 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-		\$1,391	Each	20%	\$1,113	Other	DC1
13245 338-BLTV	13245 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-		\$2,002	Each	20%	\$1,602	Other	DC1
13245 338-BLTX	13245 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5118 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-		\$2,442	Each	20%	\$1,954	Other	DC1
13245 338-BLTZ	13245 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)		\$2,547	Each	20%	\$2,037	Other	DC1
13245 338-BLUB	13245 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)		\$3,109	Each	20%	\$2,487	Other	DC1
13245 338-BTTE	13245 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)		\$3,551	Each	20%	\$2,841	Other	DC1
13245 338-BVJY	13245 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)		\$613	Each	20%	\$490	Other	DC1
13245 338-BVKC	13245 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)		\$1,391	Each	20%	\$1,113	Other	DC1
13245 338-BVKE	13245 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)		\$1,002	Each	20%	\$802	Other	DC1
13245 338-BVKV	13245 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)		\$2,546	Each	20%	\$2,037	Other	DC1
13245 345-BBFC	13245 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3		\$1,393	Each	20%	\$1,114	Other	DC1
13245 345-BBFD	13245 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3		\$876	Each	20%	\$701	Other	DC1
13245 385-BBKW	13245 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual, Digital License, All Poweredge Platforms, CusKit		\$300	Each	20%	\$240	Other	DC1
13245 385-BBLF	13245 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK		\$84	Each	20%	\$67	Other	DC1
13245 385-BBLH	13245 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK		\$23	Each	20%	\$18	Other	DC1
13245 389-DQGG	13245 389-DQGG	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit		\$9	Each	20%	\$7	Other	DC1
13245 400-AVSS	13245 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS		\$751	Each	20%	\$601	Other	DC1
13245 400-AXLH	13245 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,		\$2,561	Each	20%	\$2,049	Other	DC1
13245 400-AZIT	13245 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,		\$3,186	Each	20%	\$2,549	Other	DC1
13245 400-AZUJ	13245 400-AZUJ	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,		\$2,244	Each	20%	\$1,796	Other	DC1
13245 400-BDPC	13245 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR, S4510		\$951	Each	20%	\$761	Other	DC1
13245 400-BDPP	13245 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR, S4510		\$638	Each	20%	\$511	Other	DC1
13245 400-BDPS	13245 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR, S4510		\$3,733	Each	20%	\$2,987	Other	DC1
13245 400-BDQJ	13245 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR, S4510		\$1,593	Each	20%	\$1,274	Other	DC1
13245 400-BDUC	13245 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR		\$1,585	Each	20%	\$1,268	Other	DC1
13245 400-BDUD	13245 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR		\$544	Each	20%	\$435	Other	DC1
13245 400-BDVG	13245 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR		\$2,608	Each	20%	\$2,087	Other	DC1
13245 400-BDWW	13245 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR		\$850	Each	20%	\$680	Other	DC1
13245 400-BEKN	13245 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit		\$1,780	Each	20%	\$1,424	Other	DC1
13245 400-BESK	13245 400-BESK	PowerEdge Servers	400GB SSD WI SAS 12Gbps 512e 2.5in Hot-Plug Drive, 3.5in HYB CARR, PM5-M, 10		\$1,780	Each	20%	\$1,424	Other	DC1
13245 400-BESR	13245 400-BESR	PowerEdge Servers	800GB SSD WI SAS 12Gbps 512e 2.5in Hot-Plug Drive with 3.5in HYB CARR, PM5-M, 10		\$2,729	Each	20%	\$2,183	Other	DC1
13245 400-BESS	13245 400-BESS	PowerEdge Servers	1.6TB SSD WI SAS 12Gbps 512e 2.5in Hot-Plug Drive, 3.5in HYB CARR, PM5-M, 10		\$5,420	Each	20%	\$4,336	Other	DC1
13245 400-BEVD	13245 400-BEVD	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PM5-V,		\$8,049	Each	20%	\$6,439	Other	DC1
13245 400-BEVI	13245 400-BEVI	PowerEdge Servers	480GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PM5-		\$1,269	Each	20%	\$1,015	Other	DC1
13245 400-BEVL	13245 400-BEVL	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PM5-		\$5,278	Each	20%	\$4,222	Other	DC1
13245 400-BEVM	13245 400-BEVM	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PM5-		\$2,779	Each	20%	\$2,223	Other	DC1
13245 400-BEVR	13245 400-BEVR	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Drive, PM5-		\$1,769	Each	20%	\$1,415	Other	DC1
13245 400-BFHF	13245 400-BFHF	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in with 3.5in HYB CARR, S4610, 3 DWPD		\$2,587	Each	20%	\$2,070	Other	DC1
13245 400-BFNO	13245 400-BFNO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in WITH 3.5in HYB CARR, PM5		\$5,278	Each	20%	\$4,223	Other	DC1
13245 400-BFOL	13245 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive,		\$7,922	Each	20%	\$6,337	Other	DC1
13245 400-BFVP	13245 400-BFVP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-		\$3,247	Each	20%	\$2,597	Other	DC1
13245 400-BFWQ	13245 400-BFWQ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-		\$9,424	Each	20%	\$7,539	Other	DC1
13245 400-BGDO	13245 400-BGDO	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3		\$2,984	Each	20%	\$2,387	Other	DC1
13245 400-BGDP	13245 400-BGDP	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3		\$2,272	Each	20%	\$1,817	Other	DC1
13245 400-BGDD	13245 400-BGDD	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3		\$8,049	Each	20%	\$6,439	Other	DC1
13245 400-BGDR	13245 400-BGDR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3		\$3,867	Each	20%	\$3,094	Other	DC1
13245 400-BGJW	13245 400-BGJW	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug		\$4,196	Each	20%	\$3,357	Other	DC1
13245 400-BHFM	13245 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit		\$1,791	Each	20%	\$1,433	Other	DC1
13245 400-BHHZ	13245 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1		\$1,239	Each	20%	\$991	Other	DC1
13245 400-BHJF	13245 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit		\$2,659	Each	20%	\$2,127	Other	DC1
13245 400-BHKM	13245 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug		\$2,359	Each	20%	\$1,887	Other	DC1
13245 400-BJLE	13245 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit		\$2,454	Each	20%	\$1,963	Other	DC1
13245 400-BLBZ	13245 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit		\$1,158	Each	20%	\$926	Other	DC1
13245 400-BLBF	13245 400-BLBF	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512e 3.5in Hot-Plug, CUS Kit		\$785	Each	20%	\$628	Other	DC1
13245 400-BLKW	13245 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit		\$812	Each	20%	\$650	Other	DC1
13245 400-BLLB	13245 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit		\$965	Each	20%	\$772	Other	DC1
13245 401-ABXH	13245 401-ABXH	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK		\$1,949	Each	20%	\$1,559	Other	DC1
13245 401-ABHY	13245 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK		\$1,690	Each	20%	\$1,352	Other	DC1
13245 403-BBLR	13245 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer		\$2,263	Each	20%	\$1,811	Other	DC1
13245 403-BBLS	13245 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,		\$1,505	Each	20%	\$1,204	Other	DC1
13245 403-BBLZ	13245 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer		\$1,505	Each	20%	\$1,204	Other	DC1
13245 403-BBMF	13245 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,		\$2,263	Each	20%	\$1,811	Other	DC1
13245 403-BBMH	13245 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install		\$1,592	Each	20%	\$1,274	Other	DC1
13245 403-BBMT	13245 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install		\$2,382	Each	20%	\$1,906	Other	DC1
13245 403-BBMU	13245 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install		\$2,382	Each	20%	\$1,906	Other	DC1
13245 403-BBMV	13245 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install		\$1,592	Each	20%	\$1,274	Other	DC1
13245 403-BCCE	13245 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK		\$2,596	Each	20%	\$2,077	Other	DC1
13245 403-BCCH	13245 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK		\$9,131	Each	20%	\$7,305	Other	DC1
13245 403-BCHD	13245 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit		\$156	Each	20%	\$125	Other	DC1
13245 403-BCHE	13245 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit		\$157	Each	20%	\$126	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
13245 403-BCLH	13245 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
13245 403-BCLI	13245 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
13245 405-AADZ	13245 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1
13245 405-AAES	13245 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
13245 405-AANG	13245 405-AANG	PowerEdge Servers	PERC H730P Controller Card, Customer Install	\$780	Each	20%	\$624	Other	DC1
13245 405-AATW	13245 405-AATW	PowerEdge Servers	HBA330 12Gb SAS Controller, mini mono - CusKit	\$331	Each	20%	\$265	Other	DC1
13245 406-BBLC	13245 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%	\$514	Other	DC1
13245 406-BBLF	13245 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
13245 407-BBOP	13245 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1
13245 407-BBOS	13245 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T, Customer Kit	\$134	Each	20%	\$107	Other	DC1
13245 407-BBOU	13245 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1
13245 407-BBOZ	13245 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1
13245 407-BBVJ	13245 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1
13245 407-BBWK	13245 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1
13245 407-BBZM	13245 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1
13245 407-BBZS	13245 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
13245 407-BBZU	13245 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
13245 407-BBZV	13245 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
13245 407-BCBF	13245 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
13245 407-BCBK	13245 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
13245 407-BCBN	13245 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
13245 407-BCEX	13245 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
13245 407-BCHI	13245 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
13245 450-ACGM	13245 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%	\$20	Other	DC1
13245 450-ACGZ	13245 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1
13245 450-ACHH	13245 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1
13245 450-ACSI	13245 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$9	Other	DC1
13245 450-ADIR	13245 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1
13245 450-AEBL	13245 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1
13245 450-AJRP	13245 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1
13245 461-AAEN	13245 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
13245 470-AATX	13245 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
13245 470-AAUB	13245 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%	\$11	Other	DC1
13245 470-AAUD	13245 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%	\$9	Other	DC1
13245 470-AAVG	13245 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13245 470-AAVH	13245 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13245 470-AAVJ	13245 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13245 528-BBXU	13245 528-BBXU	PowerEdge Servers	OME Server Configuration Management, iDRAC9, CUS	\$0	Each	20%	\$0	Other	DC1
13245 540-BBDR	13245 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
13245 540-BBDS	13245 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
13245 540-BBDV	13245 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
13245 540-BBDW	13245 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	DC1
13245 540-BBGR	13245 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	Each	20%	\$191	Other	DC1
13245 540-BBGW	13245 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	Each	20%	\$122	Other	DC1
13245 540-BBGX	13245 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
13245 540-BBGY	13245 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
13245 540-BBGZ	13245 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
13245 540-BBHB	13245 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
13245 540-BBIV	13245 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
13245 540-BBIW	13245 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
13245 540-BBML	13245 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
13245 540-BBOZ	13245 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
13245 540-BBPC	13245 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	Each	20%	\$374	Other	DC1
13245 540-BBPN	13245 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Low Profile, V2,	\$967	Each	20%	\$774	Other	DC1
13245 540-BBRG	13245 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1
13245 540-BBRH	13245 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
13245 540-BBRK	13245 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
13245 540-BBRN	13245 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
13245 540-BBUN	13245 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
13245 540-BBUP	13245 540-BBUP	PowerEdge Servers	Broadcom 57410 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
13245 540-BBUB	13245 540-BBUB	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
13245 540-BBVB	13245 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
13245 540-BBVL	13245 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	DC1
13245 540-BBVM	13245 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
13245 540-BBVN	13245 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
13245 540-BBVP	13245 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
13245 540-BCBM	13245 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CustKit	\$558	Each	20%	\$447	Other	DC1
13245 540-BCBN	13245 540-BCBN	PowerEdge Servers	Broadcom 5720 Dual Port 1 GbE Network LOM Mezz Card, CustKit	\$152	Each	20%	\$122	Other	DC1
13245 540-BCBO	13245 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CustKit	\$441	Each	20%	\$353	Other	DC1
13245 540-BCCN	13245 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
13245 540-BCDG	13245 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
13245 540-BCHD	13245 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
13245 540-BCHF	13245 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
13245 540-BCHH	13245 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
13245 540-BCIV	13245 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
13245 540-BCIW	13245 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
13245 540-BCKV	13245 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665	Each	20%	\$532	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13245 540-BCNI	13245 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
13245 540-BCNJ	13245 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
13245 540-BCXM	13245 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
13245 540-BCXP	13245 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1
12609 322-BBMM	12609 322-BBMM	PowerEdge Servers	Standard Heatsink, CusKit, R7415	\$43	Each	20%	\$34	Other	DC1
12609 330-BBJK	12609 330-BBJK	PowerEdge Servers	Riser Config 1, 2 x 16 LP, CusKit	\$164	Each	20%	\$131	Other	DC1
12609 330-BBJL	12609 330-BBJL	PowerEdge Servers	Riser Config 2, 2 x 16 FH, Cus Kit	\$100	Each	20%	\$80	Other	DC1
12609 345-BBEZ	12609 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1
12609 345-BBFB	12609 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1
12609 345-BBFC	12609 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1
12609 345-BBFD	12609 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1
12609 389-DQGO	12609 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1
12609 400-AVHE	12609 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1
12609 400-AXLH	12609 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,561	Each	20%	\$2,049	Other	DC1
12609 400-AZIT	12609 400-AZIT	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,186	Each	20%	\$2,549	Other	DC1
12609 400-AZIU	12609 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1
12609 400-BBOZ	12609 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1
12609 400-BBPN	12609 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1
12609 400-BBPZ	12609 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1
12609 400-BBOE	12609 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
12609 400-BBOP	12609 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1
12609 400-BBOZ	12609 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
12609 400-BBRH	12609 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1
12609 400-BCLR	12609 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1
12609 400-BCLW	12609 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1
12609 400-BCMG	12609 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1
12609 400-BCML	12609 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD	\$4,932	Each	20%	\$3,945	Other	DC1
12609 400-BCMS	12609 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1
12609 400-BCNJ	12609 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
12609 400-BCNN	12609 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 6256	\$2,977	Each	20%	\$2,381	Other	DC1
12609 400-BCOD	12609 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1
12609 400-BDGY	12609 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
12609 400-BDHR	12609 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1
12609 400-BDIB	12609 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1
12609 400-BDIE	12609 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1
12609 400-BDIL	12609 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1
12609 400-BDIZ	12609 400-BDIZ	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$5,419	Each	20%	\$4,336	Other	DC1
12609 400-BDPC	12609 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1
12609 400-BDPP	12609 400-BDPP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1
12609 400-BDPO	12609 400-BDPO	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1
12609 400-BDPS	12609 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1
12609 400-BDQI	12609 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1
12609 400-BDQJ	12609 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1
12609 400-BDQS	12609 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1
12609 400-BDQU	12609 400-BDQU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$844	Each	20%	\$766	Other	DC1
12609 400-BDUC	12609 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
12609 400-BDUJ	12609 400-BDUJ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%	\$431	Other	DC1
12609 400-BDUK	12609 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1
12609 400-BDUO	12609 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
12609 400-BDUX	12609 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1
12609 400-BDVG	12609 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1
12609 400-BDWW	12609 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1
12609 400-BDWE	12609 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610,CK	\$844	Each	20%	\$675	Other	DC1
12609 400-BEDQ	12609 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1
12609 400-BEDX	12609 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1
12609 400-BEEB	12609 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
12609 400-BEEG	12609 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1
12609 400-BEEL	12609 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Express Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1
12609 400-BEEN	12609 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
12609 400-BEJD	12609 400-BEJD	PowerEdge Servers	Dell 21TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1
12609 400-BEKN	12609 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1
12609 400-BENN	12609 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1
12609 400-BEOG	12609 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
12609 400-BERF	12609 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1
12609 400-BERK	12609 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
12609 400-BFCI	12609 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1
12609 400-BFEK	12609 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
12609 400-BFEP	12609 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
12609 400-BFOL	12609 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1
12609 400-BFFF	12609 400-BFFF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1
12609 400-BFLG	12609 400-BFLG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1
12609 400-BFOT	12609 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
12609 400-BFOW	12609 400-BFOW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1
12609 400-BFSG	12609 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1
12609 400-BFSQ	12609 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1
12609 400-BFST	12609 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1
12609 400-BFWP	12609 400-BFWP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%	\$2,597	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12609 400-BFQW	12609 400-BFQW	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$9,424	Each	20%		\$7,539	Other	DC1	
12609 400-BFYB	12609 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%		\$918	Other	DC1	
12609 400-BFYX	12609 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%		\$1,509	Other	DC1	
12609 400-BFZC	12609 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
12609 400-BFZL	12609 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%		\$924	Other	DC1	
12609 400-BGBQ	12609 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
12609 400-BGBX	12609 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%		\$1,005	Other	DC1	
12609 400-BGJW	12609 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%		\$3,357	Other	DC1	
12609 400-BGKB	12609 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
12609 400-BHFM	12609 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%		\$1,433	Other	DC1	
12609 400-BHHZ	12609 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,299	Each	20%		\$991	Other	DC1	
12609 400-BHIL	12609 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
12609 400-BHUF	12609 400-BHUF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%		\$2,127	Other	DC1	
12609 400-BHKH	12609 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
12609 400-BHKM	12609 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%		\$1,887	Other	DC1	
12609 400-BIIT	12609 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%		\$8,071	Other	DC1	
12609 400-BJLE	12609 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%		\$1,963	Other	DC1	
12609 400-BKEY	12609 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%		\$7,429	Other	DC1	
12609 400-BKFC	12609 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%		\$3,289	Other	DC1	
12609 400-BKFK	12609 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%		\$2,138	Other	DC1	
12609 400-BKFL	12609 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%		\$1,595	Other	DC1	
12609 400-BKFR	12609 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%		\$3,020	Other	DC1	
12609 400-BKGZ	12609 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%		\$6,054	Other	DC1	
12609 401-ABHS	12609 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%		\$942	Other	DC1	
12609 401-ABHX	12609 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,949	Each	20%		\$1,559	Other	DC1	
12609 401-ABHY	12609 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,690	Each	20%		\$1,352	Other	DC1	
12609 403-BBLR	12609 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%		\$1,811	Other	DC1	
12609 403-BBLS	12609 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%		\$1,204	Other	DC1	
12609 403-BBLZ	12609 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%		\$1,204	Other	DC1	
12609 403-BBMF	12609 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%		\$1,811	Other	DC1	
12609 403-BCCE	12609 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
12609 403-BCHD	12609 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
12609 403-BCHE	12609 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%		\$126	Other	DC1	
12609 403-BCLH	12609 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
12609 403-BCLI	12609 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
12609 405-AAZD	12609 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%		\$228	Other	DC1	
12609 405-AAEK	12609 405-AAEK	PowerEdge Servers	PERC H730P Integrated RAID Controller, 2GB NV Cache, CusKit	\$687	Each	20%		\$549	Other	DC1	
12609 405-AAES	12609 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%		\$227	Other	DC1	
12609 405-AAMZ	12609 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%		\$892	Other	DC1	
12609 405-AAANL	12609 405-AAANL	PowerEdge Servers	PERC H740P RAID Controller, Mini-Card, CK	\$1,254	Each	20%		\$1,004	Other	DC1	
12609 405-AAANN	12609 405-AAANN	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%		\$891	Other	DC1	
12609 405-AAQX	12609 405-AAQX	PowerEdge Servers	PERC H730P RAID Controller, 2GB NV Cache, Customer Kit	\$703	Each	20%		\$562	Other	DC1	
12609 406-BBGR	12609 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 9.6Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%		\$1,445	Other	DC1	
12609 406-BBGX	12609 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 9.6Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%		\$1,041	Other	DC1	
12609 406-BBHB	12609 406-BBHB	PowerEdge Servers	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%		\$1,445	Other	DC1	
12609 406-BBHD	12609 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%		\$1,041	Other	DC1	
12609 406-BBLC	12609 406-BBLC	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile,	\$642	Each	20%		\$514	Other	DC1	
12609 406-BBLF	12609 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%		\$514	Other	DC1	
12609 406-BBMO	12609 406-BBMO	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
12609 406-BBMR	12609 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
12609 407-BBQD	12609 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
12609 407-BBVJ	12609 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
12609 407-BCEX	12609 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%		\$1,264	Other	DC1	
12609 407-BCHI	12609 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
12609 450-ACGM	12609 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%		\$20	Other	DC1	
12609 450-ACGZ	12609 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%		\$15	Other	DC1	
12609 450-ACHI	12609 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%		\$10	Other	DC1	
12609 450-ACSI	12609 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (6m) Power Cord, North America, CusKit	\$11	Each	20%		\$8	Other	DC1	
12609 450-ADIR	12609 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%		\$16	Other	DC1	
12609 450-AEBL	12609 450-AEBL	PowerEdge Servers	Single, Hot-Plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%		\$212	Other	DC1	
12609 450-AEBM	12609 450-AEBM	PowerEdge Servers	Single, Hot-Plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%		\$155	Other	DC1	
12609 454-BBBB	12609 454-BBBB	PowerEdge Servers	Heatsink for CPU2 in x12+2 HP Chassis, AMER Customer Kit	\$45	Each	20%		\$36	Other	DC1	
12609 470-AAATX	12609 470-AAATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
12609 470-AAUB	12609 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%		\$11	Other	DC1	
12609 470-AAUD	12609 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
12609 470-AAVG	12609 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
12609 470-AAVH	12609 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
12609 470-AAVJ	12609 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
12609 470-ACKI	12609 470-ACKI	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, Customer Install	\$58	Each	20%		\$46	Other	DC1	
12609 540-BBQD	12609 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%		\$3,530	Other	DC1	
12609 540-BBUU	12609 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%		\$1,989	Other	DC1	
12609 540-BBVR	12609 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%		\$1,989	Other	DC1	
12609 540-BBCN	12609 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%		\$707	Other	DC1	
12609 540-BCDG	12609 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%		\$707	Other	DC1	
12609 540-BCDI	12609 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%		\$1,854	Other	DC1	
12609 540-BCDJ	12609 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%		\$1,854	Other	DC1	
12609 540-BCHD	12609 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%		\$738	Other	DC1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB
Proposing Company Name:	EMC CORPORATION	PRODUCT LINE
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	PROPOSAL Submission

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K)	ALJP Category (REQUIRED) use drop-down	
12608 400-BDPD	12608 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
12608 400-BDPQ	12608 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
12608 400-BDPS	12608 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
12608 400-BDQI	12608 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
12608 400-BDQJ	12608 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
12608 400-BDQP	12608 400-BDQP	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,723	Each	20%	\$2,978	Other	DC1	
12608 400-BDQR	12608 400-BDQR	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$938	Each	20%	\$750	Other	DC1	
12608 400-BDQS	12608 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
12608 400-BDQU	12608 400-BDQU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
12608 400-BDQV	12608 400-BDQV	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,268	Other	DC1	
12608 400-BDQW	12608 400-BDQW	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$628	Each	20%	\$502	Other	DC1	
12608 400-BEDQ	12608 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
12608 400-BEDX	12608 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
12608 400-BEEB	12608 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
12608 400-BEEG	12608 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
12608 400-BEEL	12608 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
12608 400-BEEN	12608 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
12608 400-BEJD	12608 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1	
12608 400-BEKI	12608 400-BEKI	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Internal Bay Hot-Plug Hard Drive, CUS Kit	\$1,294	Each	20%	\$1,035	Other	DC1	
12608 400-BEKN	12608 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
12608 400-BENN	12608 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr, 3	\$5,266	Each	20%	\$4,213	Other	DC1	
12608 400-BENU	12608 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
12608 400-BEOH	12608 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB Internal Bay	\$5,256	Each	20%	\$4,205	Other	DC1	
12608 400-BEOL	12608 400-BEOL	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5", 3.5" HYB Inter. Bay Drive, PM5-V, 3	\$9,410	Each	20%	\$7,528	Other	DC1	
12608 400-BEPH	12608 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PM5-V, 3	\$9,424	Each	20%	\$7,539	Other	DC1	
12608 400-BEPO	12608 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1	
12608 400-BEQD	12608 400-BEQD	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
12608 400-BERF	12608 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
12608 400-BERI	12608 400-BERI	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5", 3.5" HYB Inter. Bay Drive, PM5-V, 3	\$3,226	Each	20%	\$2,581	Other	DC1	
12608 400-BERK	12608 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12608 400-BFCI	12608 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
12608 400-BFEK	12608 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12608 400-BFEP	12608 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12608 400-BFOL	12608 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
12608 400-BFFF	12608 400-BFFF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
12608 400-BFQL	12608 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1	
12608 400-BFQT	12608 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
12608 400-BFQW	12608 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	
12608 400-BFRK	12608 400-BFRK	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,923	Each	20%	\$2,339	Other	DC1	
12608 400-BFSD	12608 400-BFSD	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Internal Bay,	\$5,213	Each	20%	\$4,170	Other	DC1	
12608 400-BFSG	12608 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
12608 400-BFSJ	12608 400-BFSJ	PowerEdge Servers	960GB SSD vSAS MU 12Gbps 512e 2.5in with 3.5in HYB CARR, Internal Bay, AG	\$1,397	Each	20%	\$1,118	Other	DC1	
12608 400-BFSD	12608 400-BFSD	PowerEdge Servers	1.92TB SSD vSAS MU 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR, AG	\$2,918	Each	20%	\$2,334	Other	DC1	
12608 400-BFSQ	12608 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
12608 400-BFST	12608 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
12608 400-BFBY	12608 400-BFBY	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
12608 400-BFYD	12608 400-BFYD	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive	\$1,140	Each	20%	\$912	Other	DC1	
12608 400-BFYW	12608 400-BFYW	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$1,869	Each	20%	\$1,496	Other	DC1	
12608 400-BFYX	12608 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1	
12608 400-BFZC	12608 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
12608 400-BFZL	12608 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
12608 400-BGBQ	12608 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
12608 400-BGBX	12608 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,256	Each	20%	\$1,005	Other	DC1	
12608 400-BGGC	12608 400-BGGC	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Internal Bay with 3.5in HYB CARR AG Drive,	\$3,481	Each	20%	\$2,785	Other	DC1	
12608 400-BGJW	12608 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
12608 400-BGJY	12608 400-BGJY	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5" w/3.5" HYB CARR PM5-R Int. Bay	\$4,184	Each	20%	\$3,348	Other	DC1	
12608 400-BGKB	12608 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1	
12608 400-BHFL	12608 400-BHFL	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Internal Bay Hard Drive, CUS Kit	\$2,392	Each	20%	\$1,913	Other	DC1	
12608 400-BHFM	12608 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
12608 400-BHIL	12608 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 7.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,293	Each	20%	\$987	Other	DC1	
12608 400-BHJF	12608 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
12608 400-BHJJ	12608 400-BHJJ	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Internal Bay, CUS Kit	\$2,617	Each	20%	\$2,093	Other	DC1	
12608 400-BHKH	12608 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
12608 400-BHKJ	12608 400-BHKJ	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/3.5in HYB CARR Int Bay HK6-V	\$2,346	Each	20%	\$1,877	Other	DC1	
12608 400-BHKM	12608 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
12608 400-BIIT	12608 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12608 400-BJKV	12608 400-BJKV	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in 3.5in Internal Bay, CUS Kit	\$2,415	Each	20%	\$1,932	Other	DC1	
12608 400-BJLE	12608 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
12608 400-BKEY	12608 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
12608 400-BKFC	12608 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
12608 400-BKFK	12608 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12608 400-BKFL	12608 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
12608 400-BKFR	12608 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
12608 400-BKGZ	12608 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
12608 401-ABHQ	12608 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	DC1	
12608 401-ABHS	12608 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
12608 401-ABHX	12608 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K use drop-down	
14798 403-BBLS	14798 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
14798 403-BBLZ	14798 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
14798 403-BBMF	14798 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
14798 403-BBMH	14798 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
14798 403-BBMT	14798 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
14798 403-BBMU	14798 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
14798 403-BBMV	14798 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
14798 406-BBMQ	14798 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
14798 406-BBMR	14798 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
14798 406-BBQE	14798 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
14798 406-BBOG	14798 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
14798 407-BCBN	14798 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
14798 407-BCEX	14798 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
14798 407-BCHI	14798 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
14798 470-AAVG	14798 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
14798 470-AAVH	14798 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
14798 470-AAVJ	14798 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
14798 470-ACEU	14798 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1
14798 470-ACEX	14798 470-ACEX	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1
14798 470-ACEY	14798 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1
14798 470-ACFB	14798 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1
14798 490-BEYM	14798 490-BEYM	PowerEdge Servers	NVIDIA@ Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1
14798 490-BFLB	14798 490-BFLB	PowerEdge Servers	NVIDIA@ Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1
14798 490-BFRT	14798 490-BFRT	PowerEdge Servers	NVIDIA V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
14798 490-BGFV	14798 490-BGFV	PowerEdge Servers	NVIDIA Ampere A100, PCIe, 250W, 40GB Passive, Double Wide, Full Height GPU	\$22,050	Each	20%	\$17,640	Other	DC1
14798 540-BBDS	14798 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
14798 540-BBDV	14798 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
14798 540-BBGX	14798 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
14798 540-BBHB	14798 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
14798 540-BBIV	14798 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
14798 540-BBIW	14798 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
14798 540-BBIX	14798 540-BBIX	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, Converged Network Adapter, Low	\$694	Each	20%	\$555	Other	DC1
14798 540-BBML	14798 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
14798 540-BBUO	14798 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
14798 540-BBUP	14798 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
14798 540-BBVM	14798 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
14798 540-BBVN	14798 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
14798 540-BBYG	14798 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1
14798 540-BBYI	14798 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1
14798 540-BBZN	14798 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
14798 540-BBZO	14798 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
14798 540-BCHD	14798 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%	\$738	Other	DC1
14798 540-BCHF	14798 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1
14798 540-BCHH	14798 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$1,177	Each	20%	\$942	Other	DC1
14798 540-BCNI	14798 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
14798 540-BCNJ	14798 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
14798 540-BCNK	14798 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%	\$2,365	Other	DC1
14798 540-BCNL	14798 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%	\$2,578	Other	DC1
14798 540-BCOP	14798 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%	\$571	Other	DC1
14798 540-BCOQ	14798 540-BCOQ	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%	\$362	Other	DC1
14798 540-BCOR	14798 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%	\$412	Other	DC1
14798 540-BCOS	14798 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187	Each	20%	\$149	Other	DC1
14798 540-BCOT	14798 540-BCOT	PowerEdge Servers	Intel i350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%	\$316	Other	DC1
14798 540-BCOU	14798 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%	\$345	Other	DC1
14798 540-BCOV	14798 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%	\$462	Other	DC1
14798 540-BCOW	14798 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642	Each	20%	\$514	Other	DC1
14798 540-BCOX	14798 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$582	Each	20%	\$466	Other	DC1
14798 540-BCOY	14798 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%	\$542	Other	DC1
14798 540-BCRY	14798 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%	\$782	Other	DC1
14798 540-BCSD	14798 540-BCSD	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014	Each	20%	\$811	Other	DC1
14798 540-BCSE	14798 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%	\$651	Other	DC1
14798 540-BCSG	14798 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694	Each	20%	\$555	Other	DC1
14798 540-BCSH	14798 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784	Each	20%	\$627	Other	DC1
14798 540-BCXM	14798 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1
14798 540-BCXP	14798 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1
13748 210-ASZR	13748 210-ASZR	PowerEdge Servers	OEM PowerEdge R7515 Server	\$350	Each	20%	\$280	Other	DC1
13748 210-AXVP	13748 210-AXVP	PowerEdge Servers	OEM PowerEdge R7515 Server - DSS RESTRICTED	\$350	Each	20%	\$280	Other	DC1
13748 338-BTUS	13748 338-BTUS	PowerEdge Servers	AMD EPYC 7742 2.25GHz, 64C/128T, 256M Cache (225W) DDR4-3200, CK	\$18,282	Each	20%	\$14,626	Other	DC1
13748 338-BTUT	13748 338-BTUT	PowerEdge Servers	AMD EPYC 7502P 2.5GHz, 32C/64T, 128M Cache (180W) DDR4-3200, CK	\$6,059	Each	20%	\$4,847	Other	DC1
13748 338-BTUU	13748 338-BTUU	PowerEdge Servers	AMD EPYC 7702P 2.00GHz, 64C/128T, 256M Cache (200W) DDR4-3200, CK	\$11,645	Each	20%	\$9,316	Other	DC1
13748 338-BTUV	13748 338-BTUV	PowerEdge Servers	AMD EPYC 7262 3.20GHz, 8C/16T, 128M Cache (155W) DDR4-3200, CK	\$1,591	Each	20%	\$1,272	Other	DC1
13748 338-BTUY	13748 338-BTUY	PowerEdge Servers	AMD EPYC 7452 2.35GHz, 32C/64T, 128M Cache (155W) DDR4-3200, CK	\$5,336	Each	20%	\$4,269	Other	DC1
13748 338-BTUZ	13748 338-BTUZ	PowerEdge Servers	AMD EPYC 7302P 3GHz, 16C/32T, 128M Cache (155W) DDR4-3200, CK	\$2,276	Each	20%	\$1,821	Other	DC1
13748 338-BTVD	13748 338-BTVD	PowerEdge Servers	AMD EPYC 7402P 2.80GHz, 24C/48T, 128M Cache (180W) DDR4-3200, CK	\$3,299	Each	20%	\$2,639	Other	DC1
13748 338-BTYI	13748 338-BTYI	PowerEdge Servers	AMD EPYC 7352 2.30GHz, 24C/48T, 128M Cache (155W) DDR4-3200, CK	\$3,562	Each	20%	\$2,850	Other	DC1
13748 338-BTYJ	13748 338-BTYJ	PowerEdge Servers	AMD EPYC 7542 2.90GHz, 32C/64T, 128M Cache (225W) DDR4-3200, CK	\$8,951	Each	20%	\$7,160	Other	DC1
13748 338-BWRG	13748 338-BWRG	PowerEdge Servers	AMD EPYC 7F32 3.70GHz, 8C/16T, 256M Cache (180W) DDR4-3200, CK	\$4,316	Each	20%	\$3,453	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column L-(Column I*Column K)			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13748 338-BWRI	13748 338-BWRI	PowerEdge Servers	AMD EPYC 7F52 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200, CK	\$6,361	Each	20%	\$5,089	Other	DC1	
13748 338-BWRJ	13748 338-BWRJ	PowerEdge Servers	AMD EPYC 7F72 3.2GHz, 24C/48T, 192M Cache (240W) DDR4-3200, CK	\$7,383	Each	20%	\$5,906	Other	DC1	
13748 345-BBEZ	13748 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1	
13748 345-BBFB	13748 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1	
13748 345-BBFC	13748 345-BBFC	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$1,393	Each	20%	\$1,114	Other	DC1	
13748 345-BBFD	13748 345-BBFD	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR, 3	\$876	Each	20%	\$701	Other	DC1	
13748 400-ASDQ	13748 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
13748 400-ATIQ	13748 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	DC1	
13748 400-ATIR	13748 400-ATIR	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	DC1	
13748 400-ATIL	13748 400-ATIL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	DC1	
13748 400-ATJM	13748 400-ATJM	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	DC1	
13748 400-ATJO	13748 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	DC1	
13748 400-ATJP	13748 400-ATJP	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	DC1	
13748 400-ATJX	13748 400-ATJX	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	DC1	
13748 400-ATKJ	13748 400-ATKJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	DC1	
13748 400-ATKL	13748 400-ATKL	PowerEdge Servers	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	DC1	
13748 400-ATKR	13748 400-ATKR	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,195	Each	20%	\$956	Other	DC1	
13748 400-ATKX	13748 400-ATKX	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,231	Each	20%	\$985	Other	DC1	
13748 400-AVHE	13748 400-AVHE	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive,3.5in HYB	\$1,295	Each	20%	\$1,036	Other	DC1	
13748 400-AVHG	13748 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284	Each	20%	\$1,027	Other	DC1	
13748 400-AZIH	13748 400-AZIH	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	DC1	
13748 400-AZII	13748 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234	Each	20%	\$1,787	Other	DC1	
13748 400-AZIU	13748 400-AZIU	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$2,244	Each	20%	\$1,796	Other	DC1	
13748 400-BBOZ	13748 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-R Dr, 1	\$2,779	Each	20%	\$2,223	Other	DC1	
13748 400-BBPN	13748 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1	
13748 400-BBPZ	13748 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-R Dr, 1	\$1,769	Each	20%	\$1,415	Other	DC1	
13748 400-BBOP	13748 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1	
13748 400-BBOZ	13748 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
13748 400-BBRH	13748 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	DC1	
13748 400-BCLR	13748 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PMS-V Drive,	\$4,942	Each	20%	\$3,953	Other	DC1	
13748 400-BCLW	13748 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1	
13748 400-BCMG	13748 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PMS-V MU, 3	\$8,049	Each	20%	\$6,439	Other	DC1	
13748 400-BCMP	13748 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1	
13748 400-BCMS	13748 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1	
13748 400-BCNJ	13748 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
13748 400-BCNN	13748 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1	
13748 400-BCOD	13748 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PMS-V Drive, 3	\$2,272	Each	20%	\$1,817	Other	DC1	
13748 400-BDHR	13748 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1	
13748 400-BDIB	13748 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	DC1	
13748 400-BDIE	13748 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PMS-M Dr, 10	\$2,729	Each	20%	\$2,183	Other	DC1	
13748 400-BDIL	13748 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1	
13748 400-BDPC	13748 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1	
13748 400-BDPD	13748 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1	
13748 400-BDPQ	13748 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1	
13748 400-BDPS	13748 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1	
13748 400-BDQJ	13748 400-BDQJ	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1	
13748 400-BDQJ	13748 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1	
13748 400-BDQS	13748 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1	
13748 400-BDOU	13748 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1	
13748 400-BDUC	13748 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
13748 400-BDUD	13748 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1	
13748 400-BDUE	13748 400-BDUE	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1	
13748 400-BDUO	13748 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1	
13748 400-BDUX	13748 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1	
13748 400-BDVG	13748 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1	
13748 400-BDWW	13748 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1	
13748 400-BDWE	13748 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1	
13748 400-BEDQ	13748 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1	
13748 400-BEDX	13748 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1	
13748 400-BECP	13748 400-BECP	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1	
13748 400-BEEG	13748 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1	
13748 400-BEEL	13748 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1	
13748 400-BEEN	13748 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1	
13748 400-BEGI	13748 400-BEGI	PowerEdge Servers	2.4TB 10k 512e SAS ISE 12Gbps 2.5in Hot Plug Hard Drive, CUS Kit	\$1,171	Each	20%	\$936	Other	DC1	
13748 400-BEKN	13748 400-BEKN	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,780	Each	20%	\$1,424	Other	DC1	
13748 400-BEPH	13748 400-BEPH	PowerEdge Servers	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Drive, PMS-V.3	\$9,424	Each	20%	\$7,539	Other	DC1	
13748 400-BEOP	13748 400-BEOP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1	
13748 400-BERF	13748 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 21024	\$9,417	Each	20%	\$7,534	Other	DC1	
13748 400-BERK	13748 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
13748 400-BFCI	13748 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235	Each	20%	\$1,788	Other	DC1	
13748 400-BFEK	13748 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
13748 400-BFEP	13748 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
13748 400-BFOL	13748 400-BFOL	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	DC1	
13748 400-BFPF	13748 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
13748 400-BFQL	13748 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925	Each	20%	\$2,340	Other	DC1	
13748 400-BFQT	13748 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1	
13748 400-BFQW	13748 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			ALJP Category (REQUIRED) use drop-down		
13748 400-BFSG	13748 400-BFSG	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,932	Each	20%	\$2,345	Other	DC1	
13748 400-BFSQ	13748 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1	
13748 400-BFST	13748 400-BFST	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,415	Each	20%	\$1,132	Other	DC1	
13748 400-BFVP	13748 400-BFVP	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$3,247	Each	20%	\$2,597	Other	DC1	
13748 400-BFYB	13748 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
13748 400-BFYX	13748 400-BFYX	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,887	Each	20%	\$1,509	Other	DC1	
13748 400-BFZC	13748 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
13748 400-BFZL	13748 400-BFZL	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,156	Each	20%	\$924	Other	DC1	
13748 400-BGBQ	13748 400-BGBQ	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
13748 400-BGBX	13748 400-BGBX	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive 1	\$1,256	Each	20%	\$1,005	Other	DC1	
13748 400-BGJW	13748 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1	
13748 400-BGBK	13748 400-BGBK	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1	
13748 400-BHFM	13748 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1	
13748 400-BHHZ	13748 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1	
13748 400-BHIL	13748 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
13748 400-BHJF	13748 400-BHJF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1	
13748 400-BHKH	13748 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1	
13748 400-BHKM	13748 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1	
13748 400-BIEU	13748 400-BIEU	PowerEdge Servers	3.84TB Solid State Drive SATA Mixed Use SED 512e 2.5in w/3.5in HYB CARR HK6-V 3	\$4,094	Each	20%	\$3,275	Other	DC1	
13748 400-BIEX	13748 400-BIEX	PowerEdge Servers	3.84TB Solid State Drive SATA SED Mixed Use 512e 2.5in Hot-Plug HK6-V, 3 TBW	\$4,086	Each	20%	\$3,269	Other	DC1	
13748 400-BIGX	13748 400-BIGX	PowerEdge Servers	Single Chipset SATA 480GB M.2 SSD, XR2, CK	\$854	Each	20%	\$683	Other	DC1	
13748 400-BIIT	13748 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
13748 400-BJEG	13748 400-BJEG	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CUS Kit	\$638	Each	20%	\$510	Other	DC1	
13748 400-BJEH	13748 400-BJEH	PowerEdge Servers	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CUS Kit	\$1,003	Each	20%	\$802	Other	DC1	
13748 400-BJLE	13748 400-BJLE	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,454	Each	20%	\$1,963	Other	DC1	
13748 400-BKEY	13748 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
13748 400-BKFC	13748 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
13748 400-BKFK	13748 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
13748 400-BKFL	13748 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
13748 400-BKFR	13748 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
13748 400-BKGZ	13748 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
13748 400-BLBW	13748 400-BLBW	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%	\$1,964	Other	DC1	
13748 400-BLBZ	13748 400-BLBZ	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,158	Each	20%	\$926	Other	DC1	
13748 400-BLKW	13748 400-BLKW	PowerEdge Servers	4TB Hard Drive SAS FIPS-140 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$812	Each	20%	\$650	Other	DC1	
13748 400-BLLB	13748 400-BLLB	PowerEdge Servers	6TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$965	Each	20%	\$772	Other	DC1	
13748 400-BLLE	13748 400-BLLE	PowerEdge Servers	8TB Hard Drive SATA 6Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,067	Each	20%	\$854	Other	DC1	
13748 400-BLLF	13748 400-BLLF	PowerEdge Servers	4TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$707	Each	20%	\$566	Other	DC1	
13748 400-BLLG	13748 400-BLLG	PowerEdge Servers	2TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$590	Each	20%	\$472	Other	DC1	
13748 400-BLLJ	13748 400-BLLJ	PowerEdge Servers	1TB Hard Drive SATA 6Gbps 7.2K 512n 3.5in Hot-Plug, CUS Kit	\$505	Each	20%	\$404	Other	DC1	
13748 400-BLLM	13748 400-BLLM	PowerEdge Servers	8TB Hard Drive SAS FIPS-140 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,116	Each	20%	\$893	Other	DC1	
13748 401-ABHS	13748 401-ABHS	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	DC1	
13748 401-ABHX	13748 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1	
13748 401-ABHY	13748 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1	
13748 403-BBLR	13748 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
13748 403-BBLS	13748 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
13748 403-BBLZ	13748 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
13748 403-BBMF	13748 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
13748 403-BBMH	13748 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
13748 403-BBMT	13748 403-BBMT	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
13748 403-BBMU	13748 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
13748 403-BBMV	13748 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
13748 403-BCCE	13748 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
13748 403-BCCH	13748 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1	
13748 403-BCHD	13748 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
13748 403-BCHE	13748 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
13748 403-BCLH	13748 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
13748 403-BCLI	13748 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
13748 406-BBMQ	13748 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
13748 406-BBMR	13748 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
13748 406-BBQE	13748 406-BBQE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,892	Each	20%	\$3,089	Other	DC1	
13748 406-BBOG	13748 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,892	Each	20%	\$3,089	Other	DC1	
13748 407-BCBN	13748 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1	
13748 407-BCEX	13748 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
13748 407-BCHI	13748 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
13748 429-ABJV	13748 429-ABJV	PowerEdge Servers	8X DVD-ROM, USB, External, Customer Kit	\$57	Each	20%	\$46	Other	DC1	
13748 429-ABJW	13748 429-ABJW	PowerEdge Servers	Cable for Internal Optical Device connection, R7515, Customer Install	\$57	Each	20%	\$45	Other	DC1	
13748 450-ACGZ	13748 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
13748 450-ACHI	13748 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
13748 450-ACSI	13748 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	DC1	
13748 450-AEBL	13748 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1	
13748 450-AEJZ	13748 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	DC1	
13748 450-AJRP	13748 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W,CusKit	\$193	Each	20%	\$154	Other	DC1	
13748 470-AAVG	13748 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
13748 470-AAVH	13748 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
13748 470-AAVJ	13748 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
13748 470-ABGL	13748 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
13748 489-BBEE	13748 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L (Column I*Column K)			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13748 490-BFLB	13748 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914		Each	20%	\$3,931	Other	DC1
13748 490-BFPC	13748 490-BFPC	PowerEdge Servers	R7515 Accelerator Enablement Kit	\$309		Each	20%	\$247	Other	DC1
13748 490-BFRF	13748 490-BFRF	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168		Each	20%	\$15,334	Other	DC1
13748 540-BBDS	13748 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492		Each	20%	\$393	Other	DC1
13748 540-BBDV	13748 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492		Each	20%	\$393	Other	DC1
13748 540-BBGX	13748 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231		Each	20%	\$185	Other	DC1
13748 540-BBHB	13748 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	DC1
13748 540-BBIV	13748 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694		Each	20%	\$555	Other	DC1
13748 540-BBIV	13748 540-BBIV	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014		Each	20%	\$811	Other	DC1
13748 540-BBML	13748 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694		Each	20%	\$555	Other	DC1
13748 540-BBUO	13748 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714		Each	20%	\$571	Other	DC1
13748 540-BBUP	13748 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801		Each	20%	\$641	Other	DC1
13748 540-BBVM	13748 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714		Each	20%	\$571	Other	DC1
13748 540-BBVN	13748 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644		Each	20%	\$515	Other	DC1
13748 540-BBYG	13748 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767		Each	20%	\$614	Other	DC1
13748 540-BBYI	13748 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707		Each	20%	\$566	Other	DC1
13748 540-BBZN	13748 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767		Each	20%	\$614	Other	DC1
13748 540-BBZO	13748 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707		Each	20%	\$566	Other	DC1
13748 540-BCBM	13748 540-BCBM	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card, CustKit	\$558		Each	20%	\$447	Other	DC1
13748 540-BCBO	13748 540-BCBO	PowerEdge Servers	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CustKit	\$441		Each	20%	\$353	Other	DC1
13748 540-BCCN	13748 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884		Each	20%	\$707	Other	DC1
13748 540-BCDG	13748 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884		Each	20%	\$707	Other	DC1
13748 540-BCIV	13748 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667		Each	20%	\$2,134	Other	DC1
13748 540-BCIW	13748 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667		Each	20%	\$2,134	Other	DC1
13748 540-BCKV	13748 540-BCKV	PowerEdge Servers	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card,	\$665		Each	20%	\$532	Other	DC1
13748 540-BCNI	13748 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 1025GbE SFP28 Adapter, PCIe Full Height, Customer	\$760		Each	20%	\$624	Other	DC1
13748 540-BCNJ	13748 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 1025GbE SFP28 Adapter, PCIe Low Profile, Customer	\$790		Each	20%	\$634	Other	DC1
13748 540-BCNK	13748 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,966		Each	20%	\$2,365	Other	DC1
13748 540-BCNL	13748 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223		Each	20%	\$2,578	Other	DC1
13748 540-BCNN	13748 540-BCNN	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 1025GbE SFP28 Adapter, PCIe Full Height	\$749		Each	20%	\$599	Other	DC1
13748 540-BCNO	13748 540-BCNO	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 1025GbE SFP28 Adapter, PCIe Full Height	\$681		Each	20%	\$545	Other	DC1
13748 540-BCNP	13748 540-BCNP	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile Customer	\$746		Each	20%	\$597	Other	DC1
13748 540-BCNQ	13748 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739		Each	20%	\$591	Other	DC1
13748 540-BCNR	13748 540-BCNR	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer	\$746		Each	20%	\$597	Other	DC1
13748 540-BCNS	13748 540-BCNS	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 1025GbE SFP28 Adapter, PCIe Low Profile	\$681		Each	20%	\$545	Other	DC1
13748 540-BCSC	13748 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014		Each	20%	\$811	Other	DC1
13748 540-BCSE	13748 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814		Each	20%	\$651	Other	DC1
13748 540-BCXM	13748 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634		Each	20%	\$2,108	Other	DC1
13748 540-BCXP	13748 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644		Each	20%	\$2,115	Other	DC1
13748 631-ACGI	13748 631-ACGI	PowerEdge Servers	OpenManage DVD Kit, PE R7515	\$50		Each	20%	\$40	Other	DC1
13748 631-ACKD	13748 631-ACKD	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R7515, Customer Install	\$1,000,000		Each	20%	\$800,000	Other	DC1
13955 210-AUOL	13955 210-AUOL	PowerEdge Servers	OEM PowerEdge R7525 Server	\$200		Each	20%	\$160	Other	DC1
13955 210-AXVK	13955 210-AXVK	PowerEdge Servers	OEM PowerEdge R7525 Server - DSS RESTRICTED	\$200		Each	20%	\$160	Other	DC1
13955 338-BTJW	13955 338-BTJW	PowerEdge Servers	AMD EPYC 7702 2.5GHz, 32C/64T, 128M Cache (180W) DDR4-3200, CK	\$5,343		Each	20%	\$4,275	Other	DC1
13955 338-BTUX	13955 338-BTUX	PowerEdge Servers	AMD EPYC 7702 2.00GHz, 64C/128T, 256M Cache (200W) DDR4-3200, CK	\$13,215		Each	20%	\$10,572	Other	DC1
13955 338-BTVB	13955 338-BTVB	PowerEdge Servers	AMD EPYC 7302 3GHz, 16C/32T, 128M Cache (155W) DDR4-3200, CK	\$2,028		Each	20%	\$1,622	Other	DC1
13955 338-BTVC	13955 338-BTVC	PowerEdge Servers	AMD EPYC 7402 2.80GHz, 24C/48T, 128M Cache (180W) DDR4-3200, CK	\$3,672		Each	20%	\$2,938	Other	DC1
13955 338-BWBC	13955 338-BWBC	PowerEdge Servers	AMD EPYC 7272 2.90GHz, 12C/24T, 64M Cache (120W) DDR4-2666, CK	\$1,361		Each	20%	\$1,089	Other	DC1
13955 338-BWBD	13955 338-BWBD	PowerEdge Servers	AMD EPYC 7642 2.3GHz, 48C/96T, 256M Cache (225W) DDR4-3200, CK	\$9,790		Each	20%	\$7,832	Other	DC1
13955 338-BWBE	13955 338-BWBE	PowerEdge Servers	AMD EPYC 7282 2.80GHz, 16C/32T, 64M Cache (120W) DDR4-2666, CK	\$1,415		Each	20%	\$1,132	Other	DC1
13955 338-BWBF	13955 338-BWBF	PowerEdge Servers	AMD EPYC 7252 3.10GHz, 8C/16T, 64M Cache (120W) DDR4-2666, CK	\$1,041		Each	20%	\$833	Other	DC1
13955 338-BWBG	13955 338-BWBG	PowerEdge Servers	AMD EPYC 7662 2.00GHz, 64C/128T, 256M Cache (225W) DDR4-3200, CK	\$12,601		Each	20%	\$10,081	Other	DC1
13955 338-BWBH	13955 338-BWBH	PowerEdge Servers	AMD EPYC 7H12 2.60GHz, 64C/128T, 256M Cache (280W) DDR4-3200, CK	\$14,850		Each	20%	\$11,880	Other	DC1
13955 338-BWBI	13955 338-BWBI	PowerEdge Servers	AMD EPYC 7552 2.20GHz, 48C/96T, 192M Cache (200W) DDR4-3200, CK	\$8,257		Each	20%	\$6,605	Other	DC1
13955 338-BWBJ	13955 338-BWBJ	PowerEdge Servers	AMD EPYC 7532 2.40GHz, 32C/64T, 256M Cache (200W) DDR4-3200, CK	\$6,877		Each	20%	\$5,501	Other	DC1
13955 338-BWRG	13955 338-BWRG	PowerEdge Servers	AMD EPYC 7F32 3.70GHz, 8C/16T, 256M Cache (180W) DDR4-3200, CK	\$4,316		Each	20%	\$3,453	Other	DC1
13955 338-BWRI	13955 338-BWRI	PowerEdge Servers	AMD EPYC 7F52 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200, CK	\$6,361		Each	20%	\$5,089	Other	DC1
13955 338-BWRJ	13955 338-BWRJ	PowerEdge Servers	AMD EPYC 7F72 3.20GHz, 24C/48T, 192M Cache (240W) DDR4-3200, CK	\$7,383		Each	20%	\$5,906	Other	DC1
13955 400-AVSS	13955 400-AVSS	PowerEdge Servers	480GB, SATA, M.2 solid state drive, CUS	\$751		Each	20%	\$601	Other	DC1
13955 400-AXLH	13955 400-AXLH	PowerEdge Servers	12TB 7.2K RPM Self-Encrypting NL SAS, 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$2,591		Each	20%	\$2,049	Other	DC1
13955 400-BBOZ	13955 400-BBOZ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$2,779		Each	20%	\$2,223	Other	DC1
13955 400-BBPN	13955 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$1,763		Each	20%	\$1,410	Other	DC1
13955 400-BBPZ	13955 400-BBPZ	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$1,769		Each	20%	\$1,415	Other	DC1
13955 400-BBOE	13955 400-BBOE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767		Each	20%	\$1,414	Other	DC1
13955 400-BBOP	13955 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$2,773		Each	20%	\$2,218	Other	DC1
13955 400-BBOZ	13955 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272		Each	20%	\$4,217	Other	DC1
13955 400-BBRH	13955 400-BBRH	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278		Each	20%	\$4,222	Other	DC1
13955 400-BCLR	13955 400-BCLR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942		Each	20%	\$3,953	Other	DC1
13955 400-BCLW	13955 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628	\$2,266		Each	20%	\$1,812	Other	DC1
13955 400-BCMG	13955 400-BCMG	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug PM5-V MU, 3	\$8,049		Each	20%	\$6,439	Other	DC1
13955 400-BCMP	13955 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512	\$4,934		Each	20%	\$3,947	Other	DC1
13955 400-BCMS	13955 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 21024	\$8,042		Each	20%	\$6,433	Other	DC1
13955 400-BCNJ	13955 400-BCNJ	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984		Each	20%	\$2,387	Other	DC1
13955 400-BCNN	13955 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256	\$2,977		Each	20%	\$2,381	Other	DC1
13955 400-BCOD	13955 400-BCOD	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,272		Each	20%	\$1,817	Other	DC1
13955 400-BDGY	13955 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$5,414		Each	20%	\$4,331	Other	DC1
13955 400-BDHR	13955 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,	\$1,774		Each	20%	\$1,420	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13955 400-BDIB	13955 400-BDIB	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr. 10	\$1,780	Each	20%	\$1,424	Other	DC1
13955 400-BDIE	13955 400-BDIE	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr. 10	\$2,729	Each	20%	\$2,183	Other	DC1
13955 400-BDIL	13955 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr. 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1
13955 400-BDPC	13955 400-BDPC	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$951	Each	20%	\$761	Other	DC1
13955 400-BDPD	13955 400-BDPD	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$638	Each	20%	\$511	Other	DC1
13955 400-BDPQ	13955 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive. 1	\$633	Each	20%	\$506	Other	DC1
13955 400-BDPS	13955 400-BDPS	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,733	Each	20%	\$2,987	Other	DC1
13955 400-BDQI	13955 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive. 1	\$3,727	Each	20%	\$2,982	Other	DC1
13955 400-BDQJ	13955 400-BDQJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,593	Each	20%	\$1,274	Other	DC1
13955 400-BDOS	13955 400-BDOS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive. 1	\$1,587	Each	20%	\$1,270	Other	DC1
13955 400-BDOU	13955 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive. 1	\$844	Each	20%	\$756	Other	DC1
13955 400-BDUC	13955 400-BDUC	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
13955 400-BDUD	13955 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$539	Each	20%	\$431	Other	DC1
13955 400-BDUK	13955 400-BDUK	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$544	Each	20%	\$435	Other	DC1
13955 400-BDUO	13955 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
13955 400-BDUX	13955 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1
13955 400-BDVG	13955 400-BDVG	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,608	Each	20%	\$2,087	Other	DC1
13955 400-BDWW	13955 400-BDWW	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$850	Each	20%	\$680	Other	DC1
13955 400-BDWE	13955 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1
13955 400-BEDQ	13955 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1
13955 400-BEDX	13955 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1
13955 400-BEEB	13955 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
13955 400-BEEG	13955 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1
13955 400-BEEL	13955 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1
13955 400-BEEN	13955 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
13955 400-BEGI	13955 400-BEGI	PowerEdge Servers	2.4TB 10k 512e SAS 15E 12Gbps 2.5in Hot Plug Hard Drive, CUS Kit	\$1,171	Each	20%	\$936	Other	DC1
13955 400-BEKM	13955 400-BEKM	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,790	Each	20%	\$1,424	Other	DC1
13955 400-BENN	13955 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Dr. 3	\$5,266	Each	20%	\$4,213	Other	DC1
13955 400-BENU	13955 400-BENU	PowerEdge Servers	960GB SSD SAS MU 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-	\$3,247	Each	20%	\$2,597	Other	DC1
13955 400-BEPO	13955 400-BEPO	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-V	\$5,278	Each	20%	\$4,223	Other	DC1
13955 400-BEOG	13955 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V 3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
13955 400-BERF	13955 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 21024	\$9,417	Each	20%	\$7,534	Other	DC1
13955 400-BERK	13955 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
13955 400-BFEK	13955 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
13955 400-BFEP	13955 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
13955 400-BFPF	13955 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1
13955 400-BFOT	13955 400-BFOT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
13955 400-BFSQ	13955 400-BFSQ	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Drive with 3.5in HYB CARR, AG	\$5,224	Each	20%	\$4,179	Other	DC1
13955 400-BFWQ	13955 400-BFWQ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR, PM5-	\$9,424	Each	20%	\$7,539	Other	DC1
13955 400-BGJW	13955 400-BGJW	PowerEdge Servers	3.84TB SSD SAS RI 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Hot-Plug	\$4,196	Each	20%	\$3,357	Other	DC1
13955 400-BGKB	13955 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive. 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1
13955 400-BHFM	13955 400-BHFM	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,791	Each	20%	\$1,433	Other	DC1
13955 400-BHHZ	13955 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%	\$991	Other	DC1
13955 400-BHLL	13955 400-BHLL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1
13955 400-BHUF	13955 400-BHUF	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,659	Each	20%	\$2,127	Other	DC1
13955 400-BHKH	13955 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1
13955 400-BHKM	13955 400-BHKM	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug	\$2,359	Each	20%	\$1,887	Other	DC1
13955 400-BIFT	13955 400-BIFT	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10k 512n 2.5in with 3.5in HYB CARR Hot-Plug, CUS	\$614	Each	20%	\$491	Other	DC1
13955 400-BIFW	13955 400-BIFW	PowerEdge Servers	600GB Hard Drive SAS 12Gbps 10k 512n 2.5in Hot-Plug, CUS Kit	\$602	Each	20%	\$481	Other	DC1
13955 400-BIGX	13955 400-BIGX	PowerEdge Servers	Single Chipset SATA 480GB M.2 SSD, XLR2, CK	\$854	Each	20%	\$683	Other	DC1
13955 400-BIIT	13955 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1
13955 400-BKEY	13955 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1
13955 400-BKFC	13955 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1
13955 400-BKFK	13955 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1
13955 400-BKFL	13955 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1
13955 400-BKFR	13955 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1
13955 400-BKGZ	13955 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1
13955 400-BLCK	13955 400-BLCK	PowerEdge Servers	480GB 2E.IT06.M.2 Single Stick, CK	\$755	Each	20%	\$604	Other	DC1
13955 400-BLCL	13955 400-BLCL	PowerEdge Servers	240GB 2E.IT06.M.2 Single Stick, CK	\$546	Each	20%	\$437	Other	DC1
13955 401-ABHX	13955 401-ABHX	PowerEdge Servers	12TB 7.2K RPM NL SAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,949	Each	20%	\$1,559	Other	DC1
13955 401-ABHY	13955 401-ABHY	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,690	Each	20%	\$1,352	Other	DC1
13955 403-BBLR	13955 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1
13955 403-BBLS	13955 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
13955 403-BBLZ	13955 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1
13955 403-BBMF	13955 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
13955 403-BBMH	13955 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1
13955 403-BBMT	13955 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
13955 403-BBMU	13955 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1
13955 403-BCCE	13955 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1
13955 403-BCCH	13955 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, CK	\$9,131	Each	20%	\$7,305	Other	DC1
13955 403-BCHD	13955 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
13955 403-BCHE	13955 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1
13955 403-BCLH	13955 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
13955 403-BCLI	13955 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
13955 403-BCMD	13955 403-BCMD	PowerEdge Servers	BOSS-S2 controller card, Customer Kit	\$261	Each	20%	\$209	Other	DC1
13955 405-AAES	13955 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller/Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1
13955 405-AAWF	13955 405-AAWF	PowerEdge Servers	PERC H345 Controller, Front, Customer Kit	\$446	Each	20%	\$357	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13955 405-AAWS	13955 405-AAWS	PowerEdge Servers	PERC H745 Controller Adapter, Customer Kit	\$1,263	Each	20%	\$1,010	Other	DC1
13955 405-AAWV	13955 405-AAWV	PowerEdge Servers	PERC H345 Controller, Adapter, Customer Kit	\$497	Each	20%	\$398	Other	DC1
13955 405-AAWVW	13955 405-AAWVW	PowerEdge Servers	HBA345 Controller Adapter, Customer Kit	\$497	Each	20%	\$398	Other	DC1
13955 405-AAVN	13955 405-AAVN	PowerEdge Servers	PERC H755N Front, CK	\$1,692	Each	20%	\$1,354	Other	DC1
13955 405-AAVO	13955 405-AAVO	PowerEdge Servers	PERC H755 SAS Front, CK	\$1,665	Each	20%	\$1,332	Other	DC1
13955 405-AAXT	13955 405-AAXT	PowerEdge Servers	PERC H755 Adapter, CK	\$1,685	Each	20%	\$1,348	Other	DC1
13955 405-AAXW	13955 405-AAXW	PowerEdge Servers	Dell HBA355i Adapter, CK	\$857	Each	20%	\$686	Other	DC1
13955 406-BBMQ	13955 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
13955 406-BBMR	13955 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
13955 406-BBDE	13955 406-BBDE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
13955 406-BBDO	13955 406-BBDO	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
13955 407-BCBN	13955 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%	\$191	Other	DC1
13955 407-BCEX	13955 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
13955 407-BCHI	13955 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
13955 412-AASU	13955 412-AASU	PowerEdge Servers	L-type Heatsink CPU1 R6255 CK	\$57	Each	20%	\$45	Other	DC1
13955 412-AASV	13955 412-AASV	PowerEdge Servers	Standard Heatsink R6255 CK	\$32	Each	20%	\$26	Other	DC1
13955 412-AASW	13955 412-AASW	PowerEdge Servers	L-type Heatsink CPU2 R6255 CK	\$57	Each	20%	\$45	Other	DC1
13955 461-AAHB	13955 461-AAHB	PowerEdge Servers	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	DC1
13955 461-AAHK	13955 461-AAHK	PowerEdge Servers	Trusted Platform Module 2.0, Customer kit	\$118	Each	20%	\$95	Other	DC1
13955 470-AAVG	13955 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
13955 470-AAVH	13955 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
13955 470-AAVJ	13955 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
13955 470-ACEU	13955 470-ACEU	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$135	Each	20%	\$108	Other	DC1
13955 470-ACEX	13955 470-ACEX	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$125	Each	20%	\$100	Other	DC1
13955 470-ACEY	13955 470-ACEY	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$150	Each	20%	\$120	Other	DC1
13955 470-ACFB	13955 470-ACFB	PowerEdge Servers	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach,	\$130	Each	20%	\$104	Other	DC1
13955 489-BBFE	13955 489-BBFE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,790	Each	20%	\$11,024	Other	DC1
13955 490-BDIG	13955 490-BDIG	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1
13955 490-BENS	13955 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1
13955 490-BEYM	13955 490-BEYM	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	DC1
13955 490-BFLB	13955 490-BFLB	PowerEdge Servers	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	DC1
13955 490-BFRS	13955 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1
13955 490-BFRF	13955 490-BFRF	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
13955 490-BFSH	13955 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1
13955 490-BFYG	13955 490-BFYG	PowerEdge Servers	R7525 Half Length Accelerator Conversion Kit Customer Install	\$1,938	Each	20%	\$1,550	Other	DC1
13955 490-BFYH	13955 490-BFYH	PowerEdge Servers	R7525 Full Length Accelerator Conversion Kit Customer Install	\$1,923	Each	20%	\$1,538	Other	DC1
13955 490-BGFV	13955 490-BGFV	PowerEdge Servers	NVIDIA Ampere A100, PCIe, 250W, 40GB Passive, Double Wide, Full Height GPU	\$22,050	Each	20%	\$17,640	Other	DC1
13955 540-BBDS	13955 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
13955 540-BBDV	13955 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1
13955 540-BBGX	13955 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
13955 540-BBHB	13955 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
13955 540-BBIV	13955 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
13955 540-BBIV	13955 540-BBIV	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
13955 540-BBML	13955 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1
13955 540-BBUO	13955 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
13955 540-BBUP	13955 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
13955 540-BBVM	13955 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	DC1
13955 540-BBVN	13955 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	DC1
13955 540-BBYG	13955 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1
13955 540-BBYI	13955 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1
13955 540-BBZN	13955 540-BBZN	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	DC1
13955 540-BBZO	13955 540-BBZO	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	DC1
13955 540-BCCN	13955 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1
13955 540-BCDG	13955 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
13955 540-BCIV	13955 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
13955 540-BCIW	13955 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1
13955 540-BCNI	13955 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
13955 540-BCNJ	13955 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1
13955 540-BCNK	13955 540-BCNK	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Full Height,	\$2,956	Each	20%	\$2,365	Other	DC1
13955 540-BCNL	13955 540-BCNL	PowerEdge Servers	Mellanox ConnectX-6 Single Port HDR VPI Infiniband Adapter, PCIe Low Profile,	\$3,223	Each	20%	\$2,578	Other	DC1
13955 540-BCNN	13955 540-BCNN	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height,	\$749	Each	20%	\$599	Other	DC1
13955 540-BCNO	13955 540-BCNO	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height,	\$681	Each	20%	\$545	Other	DC1
13955 540-BCNP	13955 540-BCNP	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile Customer	\$746	Each	20%	\$597	Other	DC1
13955 540-BCNQ	13955 540-BCNQ	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%	\$591	Other	DC1
13955 540-BCNR	13955 540-BCNR	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer	\$746	Each	20%	\$597	Other	DC1
13955 540-BCNS	13955 540-BCNS	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$681	Each	20%	\$545	Other	DC1
13955 540-BCOP	13955 540-BCOP	PowerEdge Servers	Broadcom 57416 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$714	Each	20%	\$571	Other	DC1
13955 540-BCOQ	13955 540-BCOQ	PowerEdge Servers	Broadcom 57412 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$452	Each	20%	\$362	Other	DC1
13955 540-BCOR	13955 540-BCOR	PowerEdge Servers	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$516	Each	20%	\$412	Other	DC1
13955 540-BCOS	13955 540-BCOS	PowerEdge Servers	Broadcom 5720 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$187	Each	20%	\$149	Other	DC1
13955 540-BCOT	13955 540-BCOT	PowerEdge Servers	Intel i350 Quad Port 1GbE BASE-T, OCP NIC 3.0 Customer Install	\$394	Each	20%	\$316	Other	DC1
13955 540-BCOU	13955 540-BCOU	PowerEdge Servers	Intel X710 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$432	Each	20%	\$345	Other	DC1
13955 540-BCOV	13955 540-BCOV	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$577	Each	20%	\$462	Other	DC1
13955 540-BCOW	13955 540-BCOW	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$642	Each	20%	\$514	Other	DC1
13955 540-BCOX	13955 540-BCOX	PowerEdge Servers	Marvell FastLinQ 41132 Dual Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$562	Each	20%	\$446	Other	DC1
13955 540-BCOY	13955 540-BCOY	PowerEdge Servers	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28, OCP NIC 3.0 Customer Install	\$677	Each	20%	\$542	Other	DC1
13955 540-BCRY	13955 540-BCRY	PowerEdge Servers	Broadcom 57504 Quad Port 10/25GbE, SFP28, OCP NIC 3.0 Customer Install	\$978	Each	20%	\$782	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column L1(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)			ALJP Category (REQUIRED) use drop-down		
13955 540-BCSC	13955 540-BCSC	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height Customer Install	\$1,014		Each	20%	\$811	Other	DC1
13955 540-BCSE	13955 540-BCSE	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814		Each	20%	\$651	Other	DC1
13955 540-BCSG	13955 540-BCSG	PowerEdge Servers	Intel X710-T2L Dual Port 10GbE BASE-T, OCP NIC 3.0 Customer Install	\$694		Each	20%	\$555	Other	DC1
13955 540-BCSH	13955 540-BCSH	PowerEdge Servers	Intel X710 Quad Port 10GbE SFP+, OCP NIC 3.0 Customer Install	\$784		Each	20%	\$627	Other	DC1
13955 540-BCXM	13955 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634		Each	20%	\$2,108	Other	DC1
13955 540-BCXP	13955 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644		Each	20%	\$2,115	Other	DC1
12932 210-APFQ	12932 210-APFQ	PowerEdge Servers	OEM PowerEdge R840	\$4,646		Each	20%	\$3,717	Other	DC1
12932 338-BLNN	12932 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847		Each	20%	\$4,677	Other	DC1
12932 338-BLNO	12932 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6144 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567		Each	20%	\$5,253	Other	DC1
12932 338-BLNO	12932 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$9,711		Each	20%	\$5,369	Other	DC1
12932 338-BRWI	12932 338-BRWI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977		Each	20%	\$15,982	Other	DC1
12932 338-BRWK	12932 338-BRWK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140		Each	20%	\$4,912	Other	DC1
12932 338-BRVL	12932 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786		Each	20%	\$3,029	Other	DC1
12932 338-BRVP	12932 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593		Each	20%	\$10,074	Other	DC1
12932 338-BRVQ	12932 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600		Each	20%	\$6,080	Other	DC1
12932 338-BRVS	12932 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546		Each	20%	\$2,037	Other	DC1
12932 338-BSDJ	12932 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
12932 338-BSDK	12932 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042		Each	20%	\$2,434	Other	DC1
12932 338-BSDM	12932 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109		Each	20%	\$2,487	Other	DC1
12932 338-BSGK	12932 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442		Each	20%	\$1,954	Other	DC1
12932 338-BSGX	12932 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846		Each	20%	\$4,677	Other	DC1
12932 338-BSGY	12932 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224		Each	20%	\$4,979	Other	DC1
12932 338-BSGZ	12932 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055		Each	20%	\$4,044	Other	DC1
12932 338-BSHC	12932 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304		Each	20%	\$5,843	Other	DC1
12932 338-BSHE	12932 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,866		Each	20%	\$3,909	Other	DC1
12932 338-BSHO	12932 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797		Each	20%	\$11,838	Other	DC1
12932 338-BSHP	12932 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276L 2.2C, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200		Each	20%	\$26,560	Other	DC1
12932 338-BSHW	12932 338-BSHW	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422		Each	20%	\$13,938	Other	DC1
12932 338-BSHX	12932 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777		Each	20%	\$28,622	Other	DC1
12932 338-BSIJ	12932 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395		Each	20%	\$7,516	Other	DC1
12932 338-BSIR	12932 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.9G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002		Each	20%	\$11,202	Other	DC1
12932 338-BSIT	12932 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175		Each	20%	\$20,140	Other	DC1
12932 338-BSVX	12932 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220		Each	20%	\$14,576	Other	DC1
12932 338-BTSX	12932 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424		Each	20%	\$3,539	Other	DC1
12932 338-BTYS	12932 338-BTYS	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197		Each	20%	\$2,558	Other	DC1
12932 338-BTSZ	12932 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222		Each	20%	\$4,178	Other	DC1
12932 338-BTTC	12932 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000		Each	20%	\$16,800	Other	DC1
12932 338-BTTD	12932 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566		Each	20%	\$5,253	Other	DC1
12932 338-BTTE	12932 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551		Each	20%	\$2,841	Other	DC1
12932 338-BTWW	12932 338-BTWW	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669		Each	20%	\$16,535	Other	DC1
12932 338-BTWR	12932 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800		Each	20%	\$4,640	Other	DC1
12932 338-BTWWW	12932 338-BTWWW	PowerEdge Servers	Intel Xeon Gold 5218M 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753		Each	20%	\$2,203	Other	DC1
12932 345-BBEZ	12932 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-M Dr, 10 DWPD,	\$1,390		Each	20%	\$1,112	Other	DC1
12932 345-BBFB	12932 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870		Each	20%	\$696	Other	DC1
12932 350-BBRC	12932 350-BBRC	PowerEdge Servers	Quick Sync 2 (AL-the-box mgm) for PowerEdge R840, Customer Kit	\$124		Each	20%	\$99	Other	DC1
12932 350-BBRJ	12932 350-BBRJ	PowerEdge Servers	Quick Sync for OEM PowerEdge R840, Customer Kit	\$117		Each	20%	\$93	Other	DC1
12932 370-AEJ	12932 370-AEJ	PowerEdge Servers	NV DIMM Battery Back-up and Cable for PowerEdge R840, Customer Kit	\$285		Each	20%	\$228	Other	DC1
12932 370-AEIK	12932 370-AEIK	PowerEdge Servers	NV DIMM Battery Back-up and Cable, No GPU, PowerEdge R840, Customer Kit	\$284		Each	20%	\$227	Other	DC1
12932 389-DQGO	12932 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9		Each	20%	\$7	Other	DC1
12932 400-BBPN	12932 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$1,763		Each	20%	\$1,410	Other	DC1
12932 400-BBQP	12932 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$2,773		Each	20%	\$2,218	Other	DC1
12932 400-BBOZ	12932 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$5,272		Each	20%	\$4,217	Other	DC1
12932 400-BCLW	12932 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266		Each	20%	\$1,812	Other	DC1
12932 400-BCMP	12932 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$4,934		Each	20%	\$3,947	Other	DC1
12932 400-BCMS	12932 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 21024	\$8,042		Each	20%	\$6,433	Other	DC1
12932 400-BCNN	12932 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977		Each	20%	\$2,381	Other	DC1
12932 400-BDGY	12932 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$5,414		Each	20%	\$4,331	Other	DC1
12932 400-BDHR	12932 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774		Each	20%	\$1,420	Other	DC1
12932 400-BDIL	12932 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845		Each	20%	\$2,276	Other	DC1
12932 400-BDPQ	12932 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633		Each	20%	\$506	Other	DC1
12932 400-BDQI	12932 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727		Each	20%	\$2,982	Other	DC1
12932 400-BDQS	12932 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587		Each	20%	\$1,270	Other	DC1
12932 400-BDOU	12932 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944		Each	20%	\$756	Other	DC1
12932 400-BDIJ	12932 400-BDIJ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539		Each	20%	\$431	Other	DC1
12932 400-BDIU	12932 400-BDIU	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602		Each	20%	\$2,082	Other	DC1
12932 400-BDUX	12932 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579		Each	20%	\$1,263	Other	DC1
12932 400-BDWE	12932 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844		Each	20%	\$675	Other	DC1
12932 400-BEDQ	12932 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471		Each	20%	\$4,376	Other	DC1
12932 400-BEDX	12932 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475		Each	20%	\$8,380	Other	DC1
12932 400-BEEB	12932 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225		Each	20%	\$4,180	Other	DC1
12932 400-BEEG	12932 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541		Each	20%	\$1,233	Other	DC1
12932 400-BEEL	12932 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589		Each	20%	\$2,071	Other	DC1
12932 400-BEEN	12932 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221		Each	20%	\$3,377	Other	DC1
12932 400-BEGI	12932 400-BEGI	PowerEdge Servers	2.4TB 10k 512e SAS ISE 12Gbps 2.5in Hot Plug Hard Drive, CUS Kit	\$1,171		Each	20%	\$936	Other	DC1
12932 400-BEJD	12932 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817		Each	20%	\$2,254	Other	DC1
12932 400-BEOG	12932 400-BEOG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V-3 DWPD, 5256 TBW,	\$3,234		Each	20%	\$2,587	Other	DC1
12932 400-BERF	12932 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V-3 DWPD, 21024	\$9,417		Each	20%	\$7,534	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12932 400-BERK	12932 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1	
12932 400-BFEK	12932 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1	
12932 400-BFEP	12932 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1	
12932 400-BFFP	12932 400-BFFP	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1	
12932 400-BFFY	12932 400-BFFY	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1	
12932 400-BFZC	12932 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1	
12932 400-BGBO	12932 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1	
12932 400-BGKB	12932 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1	
12932 400-BGKQ	12932 400-BGKQ	PowerEdge Servers	480GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug drive, PM5-V, 1 DWPD 2628	\$1,462	Each	20%	\$1,185	Other	DC1	
12932 400-BHIL	12932 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1	
12932 400-BHKH	12932 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,363	Each	20%	\$1,882	Other	DC1	
12932 400-BIIT	12932 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1	
12932 400-BKEY	12932 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1	
12932 400-BKFC	12932 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1	
12932 400-BKFK	12932 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12932 400-BKFL	12932 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
12932 400-BKFR	12932 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
12932 400-BKGZ	12932 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
12932 403-BBLR	12932 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
12932 403-BBLS	12932 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
12932 403-BBLZ	12932 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12932 403-BBMF	12932 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
12932 403-BBMH	12932 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12932 403-BBMT	12932 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12932 403-BBMU	12932 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12932 403-BBMV	12932 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12932 403-BBVZ	12932 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1	
12932 403-BCCE	12932 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12932 403-BCHD	12932 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12932 403-BCHE	12932 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12932 403-BCLH	12932 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12932 403-BCLI	12932 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12932 405-AADZ	12932 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1	
12932 405-AAES	12932 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12932 406-BBEK	12932 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	
12932 406-BBEV	12932 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1	
12932 406-BBGX	12932 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1	
12932 406-BBHC	12932 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1	
12932 406-BBHD	12932 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1	
12932 406-BBMQ	12932 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12932 406-BBMR	12932 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12932 406-BBOE	12932 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12932 406-BBOG	12932 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12932 407-BBGM	12932 407-BBGM	PowerEdge Servers	QLogic Transceiver, SFP+, 10Gb, Short-Range, for use in Qlogic 8152/8282 CNA only,	\$304	Each	20%	\$247	Other	DC1	
12932 407-BBOP	12932 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12932 407-BBOS	12932 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12932 407-BBOU	12932 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12932 407-BBOZ	12932 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12932 407-BBQD	12932 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex Ocm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12932 407-BBVJ	12932 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12932 407-BBWK	12932 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12932 407-BBZM	12932 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12932 407-BBZS	12932 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12932 407-BBZU	12932 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12932 407-BBZV	12932 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12932 407-BCBF	12932 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12932 407-BCBK	12932 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12932 407-BCEX	12932 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12932 407-BCHI	12932 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12932 412-AAPH	12932 412-AAPH	PowerEdge Servers	2 CPU (GPU Ready) for PowerEdge R840, Customer Kit	\$62	Each	20%	\$50	Other	DC1	
12932 412-AAPJ	12932 412-AAPJ	PowerEdge Servers	2 CPU (No GPU), PowerEdge R840, Customer Kit	\$106	Each	20%	\$85	Other	DC1	
12932 429-AAOX	12932 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
12932 429-ABHH	12932 429-ABHH	PowerEdge Servers	DVD +/-RW, SATA, Internal for PowerEdge R840, Customer Kit	\$62	Each	20%	\$50	Other	DC1	
12932 429-ABHI	12932 429-ABHI	PowerEdge Servers	DVD ROM, SATA, Internal for PowerEdge R840, Customer Kit	\$62	Each	20%	\$50	Other	DC1	
12932 450-ACGM	12932 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15C13	\$25	Each	20%	\$20	Other	DC1	
12932 450-ACGZ	12932 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
12932 450-ACHI	12932 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
12932 450-ACSI	12932 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1	
12932 450-AEBL	12932 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
12932 450-AEJZ	12932 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$24	Each	20%	\$17	Other	DC1	
12932 450-AEPB	12932 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1	
12932 450-AJRP	12932 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1	
12932 470-AAVG	12932 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1	
12932 470-AAVH	12932 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12932 470-AAVJ	12932 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12932 470-AAVO	12932 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12932 470-AAVR	12932 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12932 470-AAWE	12932 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
12932 470-AAWN	12932 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
12932 470-AAAG	12932 470-AAAG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12932 470-AAAH	12932 470-AAAH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12932 470-ACZW	12932 470-ACZW	PowerEdge Servers	PowerEdge R840 GPU 12 Volt dongle only, Customer Install	\$15	Each	20%	\$12	Other	DC1	
12932 489-BBEE	12932 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 325W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1	
12932 489-BBFH	12932 489-BBFH	PowerEdge Servers	Intel PAC D5005, 32GB, 215W, Double Wide, Full Height, QSFP28 FPGA Customer	\$14,295	Each	20%	\$11,436	Other	DC1	
12932 490-BENS	12932 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1	
12932 490-BENW	12932 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1	
12932 490-BEOB	12932 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1	
12932 490-BFRT	12932 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1	
12932 540-BBDS	12932 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1	
12932 540-BBDV	12932 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	Each	20%	\$393	Other	DC1	
12932 540-BBGX	12932 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12932 540-BBHB	12932 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12932 540-BBHG	12932 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$182	Each	20%	\$145	Other	DC1	
12932 540-BBIV	12932 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
12932 540-BBML	12932 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
12932 540-BBRG	12932 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12932 540-BBRK	12932 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12932 540-BCCN	12932 540-BCCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12932 540-BCDG	12932 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12932 540-BCDI	12932 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12932 540-BCDJ	12932 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1	
12932 540-BCIV	12932 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1	
12932 540-BCIWH	12932 540-BCIWH	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
12932 540-BCNI	12932 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 1025GbE SFP28 Adapter, PCIe Full Height, Customer	\$790	Each	20%	\$632	Other	DC1	
12932 540-BCNJ	12932 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 1025GbE SFP28 Adapter, PCIe Low Profile, Customer	\$790	Each	20%	\$632	Other	DC1	
12932 540-BCXM	12932 540-BCXM	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1	
12932 540-BCXP	12932 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
12932 555-BCKM	12932 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+ + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1	
12932 631-ABVH	12932 631-ABVH	PowerEdge Servers	OpenManage DVD Kit/PowerEdge R840, Customer Kit	\$3	Each	20%	\$3	Other	DC1	
12932 750-ABHC	12932 750-ABHC	PowerEdge Servers	USB 3.0 for PowerEdge R840, Customer Kit	\$69	Each	20%	\$55	Other	DC1	
12932 770-BCUG	12932 770-BCUG	PowerEdge Servers	2U Combo Drop-In/Stub-In Rail, Customer Kit	\$152	Each	20%	\$122	Other	DC1	
12273 210-ALIE	12273 210-ALIE	PowerEdge Servers	OEM PowerEdge R940 Server	\$5,717	Each	20%	\$4,574	Other	DC1	
12273 338-BLNB	12273 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1	
12273 338-BLNE	12273 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1	
12273 338-BLNG	12273 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1	
12273 338-BLNH	12273 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1	
12273 338-BLNI	12273 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1	
12273 338-BLJ	12273 338-BLJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1	
12273 338-BLNL	12273 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1	
12273 338-BLNM	12273 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1	
12273 338-BLNN	12273 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$6,847	Each	20%	\$5,477	Other	DC1	
12273 338-BLNO	12273 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1	
12273 338-BLNP	12273 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12273 338-BLNQ	12273 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1	
12273 338-BLNR	12273 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1	
12273 338-BLNS	12273 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1	
12273 338-BLNT	12273 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12273 338-BLNW	12273 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1	
12273 338-BLNX	12273 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1	
12273 338-BLTX	12273 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12273 338-BLTZ	12273 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12273 338-BLUB	12273 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12273 338-BRVI	12273 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%	\$15,982	Other	DC1	
12273 338-BRVK	12273 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1	
12273 338-BRVL	12273 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1	
12273 338-BRVP	12273 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%	\$10,074	Other	DC1	
12273 338-BRWQ	12273 338-BRWQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%	\$6,080	Other	DC1	
12273 338-BRVS	12273 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1	
12273 338-BSDJ	12273 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12273 338-BSDK	12273 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1	
12273 338-BSDM	12273 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12273 338-BSGK	12273 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12273 338-BSGX	12273 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1	
12273 338-BSGY	12273 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1	
12273 338-BSGZ	12273 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1	
12273 338-BSHC	12273 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1	
12273 338-BSHE	12273 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%	\$3,909	Other	DC1	
12273 338-BSHO	12273 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1	
12273 338-BSHP	12273 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1	
12273 338-BSHV	12273 338-BSHV	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,938	Other	DC1	
12273 338-BSHX	12273 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1	
12273 338-BSIJ	12273 338-BSIJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1	
12273 338-BSIR	12273 338-BSIR	PowerEdge Servers	Intel Xeon Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1	
12273 338-BSIT	12273 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
12273 338-BSVX	12273 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220		Each	20%	\$14,576	Other	DC1
12273 338-BTSX	12273 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424		Each	20%	\$3,539	Other	DC1
12273 338-BTSY	12273 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197		Each	20%	\$2,558	Other	DC1
12273 338-BTSZ	12273 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222		Each	20%	\$4,178	Other	DC1
12273 338-BTTC	12273 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000		Each	20%	\$16,800	Other	DC1
12273 338-BTTD	12273 338-BTTD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566		Each	20%	\$5,253	Other	DC1
12273 338-BTTE	12273 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551		Each	20%	\$2,841	Other	DC1
12273 338-BTGW	12273 338-BTGW	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669		Each	20%	\$16,535	Other	DC1
12273 338-BTWR	12273 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800		Each	20%	\$4,640	Other	DC1
12273 338-BTWW	12273 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218N 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753		Each	20%	\$2,203	Other	DC1
12273 345-BBCL	12273 345-BBCL	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$8,654		Each	20%	\$7,723	Other	DC1
12273 345-BBEZ	12273 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390		Each	20%	\$1,112	Other	DC1
12273 345-BBFB	12273 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870		Each	20%	\$696	Other	DC1
12273 350-BBJH	12273 350-BBJH	PowerEdge Servers	Quick Sync,CK	\$233		Each	20%	\$186	Other	DC1
12273 350-BBJK	12273 350-BBJK	PowerEdge Servers	PE R940 LCD Bezel, CK	\$146		Each	20%	\$116	Other	DC1
12273 350-BBLY	12273 350-BBLY	PowerEdge Servers	Quick Sync, OEM R940, Customer Kit	\$349		Each	20%	\$279	Other	DC1
12273 370-ADPE	12273 370-ADPE	PowerEdge Servers	R940 NVDIMM BBU and Cable, Cust Kit	\$250		Each	20%	\$200	Other	DC1
12273 379-BCQH	12273 379-BCQH	PowerEdge Servers	PE R940 Processor Expansion Module for 4S,CK	\$1,531		Each	20%	\$1,224	Other	DC1
12273 379-BCZN	12273 379-BCZN	PowerEdge Servers	Processor Expansion Module (PEM) for R940 Proc Upgd, NVMe Configuration, CK	\$1,785		Each	20%	\$1,428	Other	DC1
12273 385-BBKJ	12273 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66		Each	20%	\$53	Other	DC1
12273 385-BBKK	12273 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114		Each	20%	\$91	Other	DC1
12273 385-BBKL	12273 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271		Each	20%	\$217	Other	DC1
12273 385-BBKW	12273 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual,Digital License.All PowerEdge Platforms,CusKit	\$300		Each	20%	\$240	Other	DC1
12273 385-BBLF	12273 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84		Each	20%	\$67	Other	DC1
12273 385-BBLH	12273 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23		Each	20%	\$18	Other	DC1
12273 389-DQGG	12273 389-DQGG	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9		Each	20%	\$7	Other	DC1
12273 400-ASDQ	12273 400-ASDQ	PowerEdge Servers	240GB M.2 Drive for BOSS, Customer Install	\$322		Each	20%	\$257	Other	DC1
12273 400-ATII	12273 400-ATII	PowerEdge Servers	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653		Each	20%	\$522	Other	DC1
12273 400-ATIN	12273 400-ATIN	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741		Each	20%	\$593	Other	DC1
12273 400-ATIQ	12273 400-ATIQ	PowerEdge Servers	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999		Each	20%	\$799	Other	DC1
12273 400-ATJG	12273 400-ATJG	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692		Each	20%	\$554	Other	DC1
12273 400-ATJL	12273 400-ATJL	PowerEdge Servers	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705		Each	20%	\$564	Other	DC1
12273 400-ATJO	12273 400-ATJO	PowerEdge Servers	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771		Each	20%	\$617	Other	DC1
12273 400-ATJR	12273 400-ATJR	PowerEdge Servers	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019		Each	20%	\$815	Other	DC1
12273 400-ATJZ	12273 400-ATJZ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010		Each	20%	\$808	Other	DC1
12273 400-AUNQ	12273 400-AUNQ	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$585		Each	20%	\$468	Other	DC1
12273 400-AVHG	12273 400-AVHG	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140,	\$1,284		Each	20%	\$1,027	Other	DC1
12273 400-AYVR	12273 400-AYVR	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$645		Each	20%	\$516	Other	DC1
12273 400-AYWS	12273 400-AYWS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$971		Each	20%	\$777	Other	DC1
12273 400-AYXE	12273 400-AYXE	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512n 2.5in Hot-plug Drive, 5100 Pro, 1	\$633		Each	20%	\$507	Other	DC1
12273 400-AZII	12273 400-AZII	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,234		Each	20%	\$1,787	Other	DC1
12273 400-BBPN	12273 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$1,763		Each	20%	\$1,410	Other	DC1
12273 400-BBQE	12273 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Drive, CK	\$1,767		Each	20%	\$1,414	Other	DC1
12273 400-BBOP	12273 400-BBOP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$2,773		Each	20%	\$2,218	Other	DC1
12273 400-BBQZ	12273 400-BBQZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD,	\$5,272		Each	20%	\$4,217	Other	DC1
12273 400-BCLW	12273 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266		Each	20%	\$1,812	Other	DC1
12273 400-BCMP	12273 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$4,934		Each	20%	\$3,947	Other	DC1
12273 400-BCMS	12273 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 21024	\$8,042		Each	20%	\$6,433	Other	DC1
12273 400-BCNN	12273 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977		Each	20%	\$2,381	Other	DC1
12273 400-BDGY	12273 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$5,414		Each	20%	\$4,331	Other	DC1
12273 400-BDHR	12273 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774		Each	20%	\$1,420	Other	DC1
12273 400-BDIL	12273 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845		Each	20%	\$2,276	Other	DC1
12273 400-BDPQ	12273 400-BDPQ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633		Each	20%	\$506	Other	DC1
12273 400-BDQI	12273 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727		Each	20%	\$2,982	Other	DC1
12273 400-BDQS	12273 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587		Each	20%	\$1,270	Other	DC1
12273 400-BDOU	12273 400-BDOU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944		Each	20%	\$756	Other	DC1
12273 400-BDUD	12273 400-BDUD	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539		Each	20%	\$431	Other	DC1
12273 400-BDUO	12273 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602		Each	20%	\$2,082	Other	DC1
12273 400-BDUX	12273 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579		Each	20%	\$1,263	Other	DC1
12273 400-BDWF	12273 400-BDWF	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844		Each	20%	\$675	Other	DC1
12273 400-BEDQ	12273 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471		Each	20%	\$4,376	Other	DC1
12273 400-BEDX	12273 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475		Each	20%	\$8,380	Other	DC1
12273 400-BEEB	12273 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225		Each	20%	\$4,180	Other	DC1
12273 400-BEEG	12273 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541		Each	20%	\$1,233	Other	DC1
12273 400-BEEL	12273 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589		Each	20%	\$2,071	Other	DC1
12273 400-BEEN	12273 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221		Each	20%	\$3,377	Other	DC1
12273 400-BEJD	12273 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817		Each	20%	\$2,254	Other	DC1
12273 400-BENN	12273 400-BENN	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PMS-V Dr, 3	\$5,266		Each	20%	\$4,213	Other	DC1
12273 400-BEGR	12273 400-BEGR	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 5256 TBW,	\$3,234		Each	20%	\$2,587	Other	DC1
12273 400-BERF	12273 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 21024	\$9,417		Each	20%	\$7,534	Other	DC1
12273 400-BERK	12273 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827		Each	20%	\$3,062	Other	DC1
12273 400-BFCI	12273 400-BFCI	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,235		Each	20%	\$1,788	Other	DC1
12273 400-BFEK	12273 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867		Each	20%	\$3,094	Other	DC1
12273 400-BFEP	12273 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866		Each	20%	\$692	Other	DC1
12273 400-BFPF	12273 400-BFPF	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1	\$7,916		Each	20%	\$6,333	Other	DC1
12273 400-BFQL	12273 400-BFQL	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 10512	\$2,925		Each	20%	\$2,340	Other	DC1
12273 400-BFQT	12273 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218		Each	20%	\$4,174	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12273 400-BFQW	12273 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%		\$1,125	Other	DC1	
12273 400-BFYB	12273 400-BFYB	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%		\$918	Other	DC1	
12273 400-BFZC	12273 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%		\$1,503	Other	DC1	
12273 400-BGBO	12273 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%		\$2,790	Other	DC1	
12273 400-BGBK	12273 400-BGBK	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PM5-R Drive, 1 DWPD	\$5,916	Each	20%		\$4,732	Other	DC1	
12273 400-BHHZ	12273 400-BHHZ	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR HK6-R, 1	\$1,239	Each	20%		\$991	Other	DC1	
12273 400-BHIL	12273 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%		\$987	Other	DC1	
12273 400-BHKH	12273 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%		\$1,882	Other	DC1	
12273 400-BIIT	12273 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%		\$8,071	Other	DC1	
12273 400-BKEY	12273 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%		\$7,429	Other	DC1	
12273 400-BKFC	12273 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%		\$3,289	Other	DC1	
12273 400-BKFK	12273 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%		\$2,138	Other	DC1	
12273 400-BKFL	12273 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%		\$1,595	Other	DC1	
12273 400-BKFR	12273 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%		\$3,020	Other	DC1	
12273 400-BKGZ	12273 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%		\$6,054	Other	DC1	
12273 401-ABHQ	12273 401-ABHQ	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-Plug Hard Drive, CK	\$1,166	Each	20%		\$933	Other	DC1	
12273 403-BBLS	12273 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%		\$1,204	Other	DC1	
12273 403-BBMF	12273 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%		\$1,811	Other	DC1	
12273 403-BBMU	12273 403-BBMU	PowerEdge Servers	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%		\$1,906	Other	DC1	
12273 403-BBMV	12273 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%		\$1,274	Other	DC1	
12273 403-BCCE	12273 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%		\$2,077	Other	DC1	
12273 403-BCHD	12273 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
12273 403-BCLH	12273 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%		\$7,655	Other	DC1	
12273 403-BCLI	12273 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%		\$2,404	Other	DC1	
12273 405-AAOZ	12273 405-AAOZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%		\$228	Other	DC1	
12273 405-AAJY	12273 405-AAJY	PowerEdge Servers	PERC HBA330 12GB Controller Adapter, CK	\$292	Each	20%		\$226	Other	DC1	
12273 405-AAJW	12273 405-AAJW	PowerEdge Servers	PERC H330 RAID Controller Adapter, CK	\$332	Each	20%		\$266	Other	DC1	
12273 405-AAJX	12273 405-AAJX	PowerEdge Servers	PERC H740P RAID Controller Adapter, CK	\$1,090	Each	20%		\$872	Other	DC1	
12273 405-AAJY	12273 405-AAJY	PowerEdge Servers	PERC H730P RAID Controller Adapter, CK	\$761	Each	20%		\$609	Other	DC1	
12273 405-AAJZ	12273 405-AAJZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%		\$892	Other	DC1	
12273 405-AAJN	12273 405-AAJN	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile, CK	\$319	Each	20%		\$255	Other	DC1	
12273 406-BBEK	12273 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%		\$1,277	Other	DC1	
12273 406-BBEV	12273 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%		\$929	Other	DC1	
12273 406-BBGR	12273 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,806	Each	20%		\$1,445	Other	DC1	
12273 406-BBGX	12273 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%		\$1,041	Other	DC1	
12273 406-BBLF	12273 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%		\$514	Other	DC1	
12273 406-BBLH	12273 406-BBLH	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%		\$514	Other	DC1	
12273 406-BBMR	12273 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%		\$2,614	Other	DC1	
12273 406-BBOE	12273 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%		\$3,089	Other	DC1	
12273 407-BBGM	12273 407-BBGM	PowerEdge Servers	QLogic, Transceiver, SFP+, 10Gb, Short-Range, for use in Qlogic 8152/8262 CNA only,	\$384	Each	20%		\$307	Other	DC1	
12273 407-BBOP	12273 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%		\$880	Other	DC1	
12273 407-BBOS	12273 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100BASE-T, Customer Kit	\$134	Each	20%		\$107	Other	DC1	
12273 407-BBOU	12273 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%		\$480	Other	DC1	
12273 407-BBOZ	12273 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%		\$1,012	Other	DC1	
12273 407-BBOD	12273 407-BBOD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%		\$154	Other	DC1	
12273 407-BBVJ	12273 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%		\$246	Other	DC1	
12273 407-BBWK	12273 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%		\$1,100	Other	DC1	
12273 407-BBZM	12273 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%		\$664	Other	DC1	
12273 407-BBZS	12273 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12273 407-BBZU	12273 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%		\$1,136	Other	DC1	
12273 407-BBZV	12273 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%		\$1,055	Other	DC1	
12273 407-BCBF	12273 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12273 407-BCBK	12273 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%		\$1,000	Other	DC1	
12273 407-BCEX	12273 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%		\$1,264	Other	DC1	
12273 407-BCHI	12273 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%		\$656	Other	DC1	
12273 412-AAML	12273 412-AAML	PowerEdge Servers	Heatsink for PowerEdge R940, CK	\$48	Each	20%		\$38	Other	DC1	
12273 429-AAOX	12273 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
12273 450-ACGM	12273 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15/C13	\$25	Each	20%		\$20	Other	DC1	
12273 450-ACGZ	12273 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%		\$15	Other	DC1	
12273 450-ACHH	12273 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%		\$10	Other	DC1	
12273 450-ACSI	12273 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%		\$9	Other	DC1	
12273 450-ADZC	12273 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%		\$407	Other	DC1	
12273 450-AEBL	12273 450-AEBL	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W, CusKit	\$284	Each	20%		\$212	Other	DC1	
12273 450-AECU	12273 450-AECU	PowerEdge Servers	Power Cord C19/20 2.5M (Qty 1) Kit	\$20	Each	20%		\$16	Other	DC1	
12273 450-AEQO	12273 450-AEQO	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W Liteon, CusKit	\$369	Each	20%		\$295	Other	DC1	
12273 450-AENT	12273 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%		\$336	Other	DC1	
12273 450-AEPB	12273 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%		\$400	Other	DC1	
12273 450-AGFW	12273 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply , 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%		\$488	Other	DC1	
12273 461-AAEN	12273 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
12273 461-AAEQ	12273 461-AAEQ	PowerEdge Servers	Trusted Platform Module 2.0 for China, CK	\$20	Each	20%		\$16	Other	DC1	
12273 461-AAER	12273 461-AAER	PowerEdge Servers	Trusted Platform Module 1.2, CK	\$24	Each	20%		\$19	Other	DC1	
12273 470-AATX	12273 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
12273 470-AAUB	12273 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina, CusKit	\$13	Each	20%		\$11	Other	DC1	
12273 470-AAUD	12273 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina, CusKit	\$11	Each	20%		\$9	Other	DC1	
12273 470-AAVG	12273 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
12273 470-AAVH	12273 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
12273 470-AAVJ	12273 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinx Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12273 470-AAVO	12273 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%		\$320	Other	DC1	
12273 470-AAVR	12273 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%		\$120	Other	DC1	
12273 470-AAVE	12273 470-AAVE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%		\$224	Other	DC1	
12273 470-AAWN	12273 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%		\$176	Other	DC1	
12273 470-AAXG	12273 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%		\$360	Other	DC1	
12273 470-AAXH	12273 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%		\$440	Other	DC1	
12273 470-ABBH	12273 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	Each	20%		\$185	Other	DC1	
12273 470-ABBK	12273 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	Each	20%		\$238	Other	DC1	
12273 470-ABBM	12273 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	Each	20%		\$134	Other	DC1	
12273 470-ABGL	12273 470-ABGL	PowerEdge Servers	Power Conn. 2FT, 250V, C19-C20, Customer Kit	\$315	Each	20%		\$252	Other	DC1	
12273 470-ABLT	12273 470-ABLT	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%		\$160	Other	DC1	
12273 470-ABLU	12273 470-ABLU	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%		\$180	Other	DC1	
12273 470-ABLV	12273 470-ABLV	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%		\$132	Other	DC1	
12273 470-ABLZ	12273 470-ABLZ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%		\$136	Other	DC1	
12273 470-ABMD	12273 470-ABMD	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%		\$248	Other	DC1	
12273 470-ABMJ	12273 470-ABMJ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%		\$280	Other	DC1	
12273 470-ABML	12273 470-ABML	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%		\$168	Other	DC1	
12273 470-ABPR	12273 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%		\$306	Other	DC1	
12273 470-ABQB	12273 470-ABQB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%		\$459	Other	DC1	
12273 470-ABQF	12273 470-ABQF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%		\$358	Other	DC1	
12273 540-BBDR	12273 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%		\$583	Other	DC1	
12273 540-BBDS	12273 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%		\$393	Other	DC1	
12273 540-BBFH	12273 540-BBFH	PowerEdge Servers	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card, CusKit	\$580	Each	20%		\$464	Other	DC1	
12273 540-BBFI	12273 540-BBFI	PowerEdge Servers	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754	Each	20%		\$603	Other	DC1	
12273 540-BBGX	12273 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
12273 540-BBGY	12273 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%		\$122	Other	DC1	
12273 540-BBQZ	12273 540-BBQZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%		\$191	Other	DC1	
12273 540-BBHF	12273 540-BBHF	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Network Daughter Card, CusKit	\$492	Each	20%		\$393	Other	DC1	
12273 540-BBHG	12273 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$182	Each	20%		\$145	Other	DC1	
12273 540-BBHJ	12273 540-BBHJ	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ + I350 DP 1Gb Ethernet, Network Daughter Card, CusKit	\$642	Each	20%		\$514	Other	DC1	
12273 540-BBIV	12273 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694	Each	20%		\$555	Other	DC1	
12273 540-BBIW	12273 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+ PCIe Full height, Customer Install	\$1,014	Each	20%		\$811	Other	DC1	
12273 540-BBOZ	12273 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%		\$774	Other	DC1	
12273 540-BBQD	12273 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%		\$3,530	Other	DC1	
12273 540-BBRH	12273 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%		\$875	Other	DC1	
12273 540-BBRK	12273 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%		\$680	Other	DC1	
12273 540-BBUN	12273 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%		\$513	Other	DC1	
12273 540-BBUO	12273 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%		\$571	Other	DC1	
12273 540-BBUP	12273 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%		\$641	Other	DC1	
12273 540-BBUQ	12273 540-BBUQ	PowerEdge Servers	Broadcom 57416 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer	\$618	Each	20%		\$494	Other	DC1	
12273 540-BBUR	12273 540-BBUR	PowerEdge Servers	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587	Each	20%		\$470	Other	DC1	
12273 540-BBUS	12273 540-BBUS	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%		\$507	Other	DC1	
12273 540-BBUU	12273 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%		\$1,989	Other	DC1	
12273 540-BBVB	12273 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%		\$1,055	Other	DC1	
12273 540-BBVC	12273 540-BBVC	PowerEdge Servers	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%		\$689	Other	DC1	
12273 540-BBVD	12273 540-BBVD	PowerEdge Servers	Intel X550 2 Port 10Gb Base-T + I350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%		\$555	Other	DC1	
12273 540-BBYG	12273 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%		\$614	Other	DC1	
12273 540-BBYH	12273 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%		\$494	Other	DC1	
12273 540-BBYI	12273 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%		\$566	Other	DC1	
12273 540-BCDG	12273 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%		\$707	Other	DC1	
12273 540-BCDJ	12273 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%		\$1,854	Other	DC1	
12273 540-BCHD	12273 540-BCHD	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	Each	20%		\$738	Other	DC1	
12273 540-BCHH	12273 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	Each	20%		\$942	Other	DC1	
12273 540-BCIV	12273 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%		\$2,134	Other	DC1	
12273 540-BCNI	12273 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%		\$624	Other	DC1	
12273 540-BCXP	12273 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%		\$2,115	Other	DC1	
12273 555-BCKL	12273 555-BCKL	PowerEdge Servers	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801	Each	20%		\$641	Other	DC1	
12273 555-BCKM	12273 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+ + I350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%		\$433	Other	DC1	
12273 555-BDXK	12273 555-BDXK	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10GBASE-T, Dual Port 10GbE, rNDC, Customer	\$673	Each	20%		\$538	Other	DC1	
12273 555-BDXZ	12273 555-BDXZ	PowerEdge Servers	QLogic FastLinQ 41264 Dual Port 10GbE SFP+ , Dual Port 10GbE, rNDC, Customer	\$603	Each	20%		\$482	Other	DC1	
12273 555-BDVG	12273 555-BDVG	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25GbE SFP28, rNDC, Customer Install	\$696	Each	20%		\$557	Other	DC1	
12273 555-BDVE	12273 555-BDVE	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC, Customer Install	\$842	Each	20%		\$674	Other	DC1	
12273 555-BDVG	12273 555-BDVG	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10BASE-T, rNDC, Customer Install	\$983	Each	20%		\$787	Other	DC1	
12273 631-ABKI	12273 631-ABKI	PowerEdge Servers	OpenManage DVD Kit, PowerEdge R940, CUS	\$20	Each	20%		\$16	Other	DC1	
12273 634-BLSR	12273 634-BLSR	PowerEdge Servers	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%		\$800	Other	DC1	
12273 770-BBHG	12273 770-BBHG	PowerEdge Servers	Cable Management Arm for PowerEdge Systems - Kit	\$70	Each	20%		\$56	Other	DC1	
12273 770-BCGE	12273 770-BCGE	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CK	\$122	Each	20%		\$97	Other	DC1	
12273 210-APEV	12273 210-APEV	PowerEdge Servers	OEM PowerEdge R940xa	\$7,892	Each	20%		\$6,314	Other	DC1	
12273 338-BLNN	12273 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%		\$4,677	Other	DC1	
12273 338-BLNO	12273 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%		\$5,253	Other	DC1	
12273 338-BLNU	12273 338-BLNU	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%		\$5,369	Other	DC1	
12273 338-BRVI	12273 338-BRVI	PowerEdge Servers	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$19,977	Each	20%		\$15,982	Other	DC1	
12273 338-BRVK	12273 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%		\$4,912	Other	DC1	
12273 338-BRVL	12273 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%		\$3,029	Other	DC1	
12273 338-BRVP	12273 338-BRVP	PowerEdge Servers	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$12,593	Each	20%		\$10,074	Other	DC1	
12273 338-BRVQ	12273 338-BRVQ	PowerEdge Servers	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$7,600	Each	20%		\$6,080	Other	DC1	
12273 338-BRV5	12273 338-BRV5	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%		\$2,037	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	
12933 338-BSDJ	12933 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12933 338-BSDK	12933 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%	\$2,434	Other	DC1
12933 338-BSDM	12933 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%	\$2,487	Other	DC1
12933 338-BSGK	12933 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12933 338-BSGX	12933 338-BSGX	PowerEdge Servers	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,846	Each	20%	\$4,677	Other	DC1
12933 338-BSGY	12933 338-BSGY	PowerEdge Servers	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,224	Each	20%	\$4,979	Other	DC1
12933 338-BSGZ	12933 338-BSGZ	PowerEdge Servers	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,055	Each	20%	\$4,044	Other	DC1
12933 338-BSHC	12933 338-BSHC	PowerEdge Servers	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$7,304	Each	20%	\$5,843	Other	DC1
12933 338-BSHE	12933 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,866	Each	20%	\$3,909	Other	DC1
12933 338-BSHO	12933 338-BSHO	PowerEdge Servers	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$14,797	Each	20%	\$11,838	Other	DC1
12933 338-BSHP	12933 338-BSHP	PowerEdge Servers	Intel Xeon Platinum 8271 2.2G, 28C/56T, 10.4GT/s, 33.5M Cache, Turbo, HT (165W)	\$33,200	Each	20%	\$26,560	Other	DC1
12933 338-BSHW	12933 338-BSHW	PowerEdge Servers	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$17,422	Each	20%	\$13,838	Other	DC1
12933 338-BSHX	12933 338-BSHX	PowerEdge Servers	Intel Xeon Platinum 8280 1.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$35,777	Each	20%	\$28,622	Other	DC1
12933 338-BSJ	12933 338-BSJ	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,395	Each	20%	\$7,516	Other	DC1
12933 338-BSIR	12933 338-BSIR	PowerEdge Servers	Intel® Xeon® Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$14,002	Each	20%	\$11,202	Other	DC1
12933 338-BSIT	12933 338-BSIT	PowerEdge Servers	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$25,175	Each	20%	\$20,140	Other	DC1
12933 338-BSVX	12933 338-BSVX	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$18,220	Each	20%	\$14,576	Other	DC1
12933 338-BTSX	12933 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12933 338-BTSY	12933 338-BTSY	PowerEdge Servers	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$3,197	Each	20%	\$2,558	Other	DC1
12933 338-BTZX	12933 338-BTZX	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1
12933 338-BTTC	12933 338-BTTC	PowerEdge Servers	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$21,000	Each	20%	\$16,800	Other	DC1
12933 338-BTDD	12933 338-BTDD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1
12933 338-BTTE	12933 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12933 338-BTGW	12933 338-BTGW	PowerEdge Servers	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$20,669	Each	20%	\$16,535	Other	DC1
12933 338-BTWR	12933 338-BTWR	PowerEdge Servers	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,800	Each	20%	\$4,640	Other	DC1
12933 338-BTWW	12933 338-BTWW	PowerEdge Servers	Intel Xeon Gold 5218M 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (110W) DDR4-	\$2,753	Each	20%	\$2,203	Other	DC1
12933 345-BBEZ	12933 345-BBEZ	PowerEdge Servers	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760	\$1,390	Each	20%	\$1,112	Other	DC1
12933 345-BBFB	12933 345-BBFB	PowerEdge Servers	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380	\$870	Each	20%	\$696	Other	DC1
12933 350-BBRD	12933 350-BBRD	PowerEdge Servers	PowerEdge R940xa LCD Bezel, Customer Kit	\$119	Each	20%	\$95	Other	DC1
12933 350-BBRF	12933 350-BBRF	PowerEdge Servers	Quick Sync 2 (AI-the-box mgmt), PowerEdge R940xa, Customer Kit	\$137	Each	20%	\$109	Other	DC1
12933 350-BBRG	12933 350-BBRG	PowerEdge Servers	PowerEdge R940XA OEM Bezel, Customer Kit	\$392	Each	20%	\$313	Other	DC1
12933 370-AEIL	12933 370-AEIL	PowerEdge Servers	NV DIMM Battery Back-up and Cable, PowerEdge R940xa, Customer Kit	\$285	Each	20%	\$228	Other	DC1
12933 389-DQGO	12933 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1
12933 400-BBPN	12933 400-BBPN	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug PMS-R Dr, 1 DWPD,	\$1,763	Each	20%	\$1,410	Other	DC1
12933 400-BBQP	12933 400-BBQP	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug PMS-R Dr, 1 DWPD,	\$2,773	Each	20%	\$2,218	Other	DC1
12933 400-BBOZ	12933 400-BBOZ	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug PMS-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
12933 400-BCLW	12933 400-BCLW	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628	\$2,266	Each	20%	\$1,812	Other	DC1
12933 400-BCMP	12933 400-BCMP	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512	\$4,934	Each	20%	\$3,947	Other	DC1
12933 400-BCMS	12933 400-BCMS	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 21024	\$8,042	Each	20%	\$6,433	Other	DC1
12933 400-BCNN	12933 400-BCNN	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256	\$2,977	Each	20%	\$2,381	Other	DC1
12933 400-BDGY	12933 400-BDGY	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
12933 400-BDHR	12933 400-BDHR	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$1,774	Each	20%	\$1,420	Other	DC1
12933 400-BDIL	12933 400-BDIL	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PMS-M Dr, 10 DWPD,	\$2,845	Each	20%	\$2,276	Other	DC1
12933 400-BDQP	12933 400-BDQP	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$633	Each	20%	\$506	Other	DC1
12933 400-BDQI	12933 400-BDQI	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,727	Each	20%	\$2,982	Other	DC1
12933 400-BDQS	12933 400-BDQS	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,587	Each	20%	\$1,270	Other	DC1
12933 400-BDQU	12933 400-BDQU	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$756	Other	DC1
12933 400-BDUU	12933 400-BDUU	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$539	Each	20%	\$431	Other	DC1
12933 400-BDUO	12933 400-BDUO	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	DC1
12933 400-BDUX	12933 400-BDUX	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256	\$1,579	Each	20%	\$1,263	Other	DC1
12933 400-BDWE	12933 400-BDWE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	DC1
12933 400-BEDQ	12933 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1
12933 400-BEDX	12933 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1
12933 400-BEEB	12933 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
12933 400-BEEG	12933 400-BEEG	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1
12933 400-BEEL	12933 400-BEEL	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1
12933 400-BEEN	12933 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
12933 400-BEGI	12933 400-BEGI	PowerEdge Servers	2.4TB 10k 512e SAS ISE 12Gbps 2.5in Hot Plug Hard Drive, CUS KIT	\$1,171	Each	20%	\$936	Other	DC1
12933 400-BEJD	12933 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1
12933 400-BEJG	12933 400-BEJG	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V,3 DWPD, 5256 TBW,	\$3,234	Each	20%	\$2,587	Other	DC1
12933 400-BERF	12933 400-BERF	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 21024	\$8,417	Each	20%	\$6,734	Other	DC1
12933 400-BERK	12933 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
12933 400-BFEK	12933 400-BFEK	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,867	Each	20%	\$3,094	Other	DC1
12933 400-BFEP	12933 400-BFEP	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$866	Each	20%	\$692	Other	DC1
12933 400-BFFP	12933 400-BFFP	PowerEdge Servers	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1	\$7,916	Each	20%	\$6,333	Other	DC1
12933 400-BFQT	12933 400-BFQT	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug Drive, AG Drive, 3 DWPD	\$5,218	Each	20%	\$4,174	Other	DC1
12933 400-BFQW	12933 400-BFQW	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 5256	\$1,406	Each	20%	\$1,125	Other	DC1
12933 400-BFYB	12933 400-BFYB	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 1752 TBW, CUS	\$1,147	Each	20%	\$918	Other	DC1
12933 400-BFZC	12933 400-BFZC	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,878	Each	20%	\$1,503	Other	DC1
12933 400-BGBO	12933 400-BGBO	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 7008 TBW, CUS	\$3,488	Each	20%	\$2,790	Other	DC1
12933 400-BGKB	12933 400-BGKB	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PMS-R Drive, 1 DWPD	\$5,916	Each	20%	\$4,732	Other	DC1
12933 400-BGKQ	12933 400-BGKQ	PowerEdge Servers	480GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug drive, PMS-V, 1 DWPD 2628	\$1,482	Each	20%	\$1,185	Other	DC1
12933 400-BHIL	12933 400-BHIL	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,233	Each	20%	\$987	Other	DC1
12933 400-BHKH	12933 400-BHKH	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,353	Each	20%	\$1,882	Other	DC1
12933 400-BIIT	12933 400-BIIT	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,089	Each	20%	\$8,071	Other	DC1
12933 400-BKEY	12933 400-BKEY	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,287	Each	20%	\$7,429	Other	DC1
12933 400-BKFC	12933 400-BKFC	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$4,112	Each	20%	\$3,289	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12933 400-BKFK	12933 400-BKFK	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$2,673	Each	20%	\$2,138	Other	DC1	
12933 400-BKFL	12933 400-BKFL	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$1,994	Each	20%	\$1,595	Other	DC1	
12933 400-BKFR	12933 400-BKFR	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$3,775	Each	20%	\$3,020	Other	DC1	
12933 400-BKGZ	12933 400-BKGZ	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,567	Each	20%	\$6,054	Other	DC1	
12933 403-BBLR	12933 403-BBLR	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	DC1	
12933 403-BBLS	12933 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1	
12933 403-BBLZ	12933 403-BBLZ	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	DC1	
12933 403-BBMF	12933 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1	
12933 403-BBMH	12933 403-BBMH	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12933 403-BBMT	12933 403-BBMT	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12933 403-BBMU	12933 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	DC1	
12933 403-BBMV	12933 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	DC1	
12933 403-BBVZ	12933 403-BBVZ	PowerEdge Servers	Intel FPGA Programmable Acceleration Card 70W FH Customer Install	\$8,741	Each	20%	\$6,992	Other	DC1	
12933 403-BCCE	12933 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,596	Each	20%	\$2,077	Other	DC1	
12933 403-BCHD	12933 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
12933 403-BCHE	12933 403-BCHE	PowerEdge Servers	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	DC1	
12933 403-BCLH	12933 403-BCLH	PowerEdge Servers	6.4TB, Enterprise NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1	
12933 403-BCLI	12933 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1	
12933 405-AADZ	12933 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height, CusKit	\$285	Each	20%	\$228	Other	DC1	
12933 405-AAES	12933 405-AAES	PowerEdge Servers	SAS 12Gbps HBA External Controller, Low Profile, CusKit	\$283	Each	20%	\$227	Other	DC1	
12933 406-BBEK	12933 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,596	Each	20%	\$1,277	Other	DC1	
12933 406-BBEV	12933 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA, Full Height, CusKit	\$1,161	Each	20%	\$929	Other	DC1	
12933 406-BBGX	12933 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA, Full Height, CusKit	\$1,301	Each	20%	\$1,041	Other	DC1	
12933 406-BBHC	12933 406-BBHC	PowerEdge Servers	QLogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	DC1	
12933 406-BBHD	12933 406-BBHD	PowerEdge Servers	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	DC1	
12933 406-BBMQ	12933 406-BBMQ	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Low Profile, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12933 406-BBMR	12933 406-BBMR	PowerEdge Servers	Emulex LPe35002 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1	
12933 406-BBOE	12933 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12933 406-BBOG	12933 406-BBOG	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1	
12933 407-BBGM	12933 407-BBGM	PowerEdge Servers	QLogic, Transceiver, SFP+, 10Gb, Short-Range, for use in Qlogic 8152/8262 CNA only,	\$384	Each	20%	\$307	Other	DC1	
12933 407-BBOP	12933 407-BBOP	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	DC1	
12933 407-BBOS	12933 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1	
12933 407-BBOU	12933 407-BBOU	PowerEdge Servers	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	DC1	
12933 407-BBOZ	12933 407-BBOZ	PowerEdge Servers	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	DC1	
12933 407-BBQD	12933 407-BBQD	PowerEdge Servers	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	DC1	
12933 407-BBVJ	12933 407-BBVJ	PowerEdge Servers	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	DC1	
12933 407-BBWK	12933 407-BBWK	PowerEdge Servers	Dell Networking, Transceiver, 25GbE SFP28 SR, MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	DC1	
12933 407-BBZM	12933 407-BBZM	PowerEdge Servers	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	DC1	
12933 407-BBZS	12933 407-BBZS	PowerEdge Servers	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12933 407-BBZU	12933 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1	
12933 407-BBZV	12933 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1	
12933 407-BCBF	12933 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12933 407-BCBK	12933 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1	
12933 407-BCFX	12933 407-BCFX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1	
12933 407-BCHJ	12933 407-BCHJ	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1	
12933 412-AAPG	12933 412-AAPG	PowerEdge Servers	2 CPU Heatsink, PowerEdge R940xa, Customer Kit	\$353	Each	20%	\$282	Other	DC1	
12933 429-AAOX	12933 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
12933 429-ABHE	12933 429-ABHE	PowerEdge Servers	DVD ROM, SATA, Internal, PowerEdge R940xa, Customer Kit	\$64	Each	20%	\$51	Other	DC1	
12933 429-ABHK	12933 429-ABHK	PowerEdge Servers	DVD +/-RW, SATA, Internal, PowerEdge R940xa, Customer Kit	\$63	Each	20%	\$51	Other	DC1	
12933 450-ACGM	12933 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V, 15A, 3M, 5-15C13	\$25	Each	20%	\$20	Other	DC1	
12933 450-ACGZ	12933 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1	
12933 450-ACHI	12933 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1	
12933 450-ACSI	12933 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America, CusKit	\$11	Each	20%	\$8	Other	DC1	
12933 450-AEBL	12933 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1	
12933 450-AEJZ	12933 450-AEJZ	PowerEdge Servers	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	DC1	
12933 450-AEPB	12933 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1	
12933 450-AHOX	12933 450-AHOX	PowerEdge Servers	Power Supply, Non-Redundant Configuration, 1100W	\$245	Each	20%	\$196	Other	DC1	
12933 450-AHPC	12933 450-AHPC	PowerEdge Servers	Power Supply, Non-Redundant Configuration, 2000W	\$409	Each	20%	\$327	Other	DC1	
12933 450-AHPH	12933 450-AHPH	PowerEdge Servers	Power Supply, Redundant Configuration, 1600W	\$331	Each	20%	\$265	Other	DC1	
12933 450-AHPH	12933 450-AHPH	PowerEdge Servers	Power Supply, Non-Redundant Configuration, 2400W	\$623	Each	20%	\$498	Other	DC1	
12933 470-AAVG	12933 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinnax Direct Attach Cable, 5	\$136	Each	20%	\$108	Other	DC1	
12933 470-AAVH	12933 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinnax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1	
12933 470-AAVJ	12933 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinnax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1	
12933 470-AAVO	12933 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1	
12933 470-AAVR	12933 470-AAVR	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$150	Each	20%	\$120	Other	DC1	
12933 470-AAWE	12933 470-AAWE	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$280	Each	20%	\$224	Other	DC1	
12933 470-AAWN	12933 470-AAWN	PowerEdge Servers	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable	\$220	Each	20%	\$176	Other	DC1	
12933 470-AAXG	12933 470-AAXG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1	
12933 470-AAXH	12933 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1	
12933 470-ACZX	12933 470-ACZX	PowerEdge Servers	USB 3.0 for PowerEdge R940xa, Customer Kit	\$67	Each	20%	\$54	Other	DC1	
12933 489-BBDZ	12933 489-BBDZ	PowerEdge Servers	PowerEdge R940xa GPU 12 Volt dangle only, Customer Install	\$20	Each	20%	\$16	Other	DC1	
12933 489-BBEE	12933 489-BBEE	PowerEdge Servers	Xilinx Alveo U200 225W Full Height FPGA Customer Install	\$13,780	Each	20%	\$11,024	Other	DC1	
12933 489-BBFH	12933 489-BBFH	PowerEdge Servers	Intel PAC D5005, 32GB, 215W, Double Wide, Full Height, QSFP28 FPGA Customer	\$14,295	Each	20%	\$11,436	Other	DC1	
12933 490-BENW	12933 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1	
12933 490-BFRF	12933 490-BFRF	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1	
12933 490-BGCV	12933 490-BGCV	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,635	Each	20%	\$14,908	Other	DC1	
12933 490-BGCW	12933 490-BGCW	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,065	Each	20%	\$12,852	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		\$0		Product Category (If applicable)
				Base Price from Source	UoM	Proposed Discount(%)	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I/Column K) use drop-down		
12933 540-BBDS	12933 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1	
12933 540-BBDV	12933 540-BBDV	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile,CusKit	\$492	Each	20%	\$393	Other	DC1	
12933 540-BBGX	12933 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12933 540-BBHB	12933 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1	
12933 540-BBHG	12933 540-BBHG	PowerEdge Servers	Broadcom 5720 QP 1Gb Network Daughter Card,CusKit	\$182	Each	20%	\$145	Other	DC1	
12933 540-BBIV	12933 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+,PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1	
12933 540-BBML	12933 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	DC1	
12933 540-BBRG	12933 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12933 540-BBRK	12933 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
12933 540-BCDN	12933 540-BCDN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12933 540-BCDG	12933 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1	
12933 540-BCDI	12933 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	Each	20%	\$1,854	Other	DC1	
12933 540-BCDJ	12933 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	Each	20%	\$1,854	Other	DC1	
12933 540-BCFH	12933 540-BCFH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	Each	20%	\$942	Other	DC1	
12933 540-BCIV	12933 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1	
12933 540-BCIW	12933 540-BCIW	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile,	\$2,667	Each	20%	\$2,134	Other	DC1	
12933 540-BCNI	12933 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1	
12933 540-BCNJ	12933 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer	\$780	Each	20%	\$624	Other	DC1	
12933 540-BCXM	12933 540-BCXM	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,634	Each	20%	\$2,108	Other	DC1	
12933 540-BCXP	12933 540-BCXP	PowerEdge Servers	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,644	Each	20%	\$2,115	Other	DC1	
12933 555-BCKM	12933 555-BCKM	PowerEdge Servers	Intel X710 DP 10Gb DA/SFP+, + 1350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%	\$433	Other	DC1	
12933 631-ABVI	12933 631-ABVI	PowerEdge Servers	OpenManage DVD Kit,Poweredge R940xa, Customer Kit	\$11	Each	20%	\$9	Other	DC1	
12933 770-BCUC	12933 770-BCUC	PowerEdge Servers	2U Combo Drop-In/Stub-In Rail, Customer Kit	\$169	Each	20%	\$135	Other	DC1	
13166 210-AQZN	13166 210-AQZN	PowerEdge Servers	OEM PowerEdge T140 Server	\$96	Each	20%	\$77	Other	DC1	
13166 338-BQNR	13166 338-BQNR	PowerEdge Servers	Intel Xeon E-2124 3.3GHz, 8M cache, 4C/4T, turbo (71W), CK	\$400	Each	20%	\$320	Other	DC1	
13166 338-BUI0	13166 338-BUI0	PowerEdge Servers	Intel Xeon E-2274G 4.0GHz, 8M cache, 4C/8T, turbo (83W), CK	\$657	Each	20%	\$526	Other	DC1	
13166 338-BUIT	13166 338-BUIT	PowerEdge Servers	Intel Xeon E-2238 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%	\$455	Other	DC1	
13166 338-BUIV	13166 338-BUIV	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%	\$579	Other	DC1	
13166 338-BUIZ	13166 338-BUIZ	PowerEdge Servers	Intel Core i3 9100 3.6GHz, 8M cache, 4C/4T, no turbo (65W), CK	\$253	Each	20%	\$203	Other	DC1	
13166 338-BUIB	13166 338-BUIB	PowerEdge Servers	Intel Xeon E-2234 3.6GHz, 8M cache, 4C/8T, turbo (71W), CK	\$502	Each	20%	\$402	Other	DC1	
13166 338-BUJC	13166 338-BUJC	PowerEdge Servers	Intel Xeon E-2246G 3.6GHz, 12M cache, 6C/12T, turbo (80W), CK	\$624	Each	20%	\$499	Other	DC1	
13166 338-BUID	13166 338-BUID	PowerEdge Servers	Intel Xeon E-2224 3.4GHz, 8M cache, 4C/4T, turbo (71W), CK	\$402	Each	20%	\$322	Other	DC1	
13166 338-BUIE	13166 338-BUIE	PowerEdge Servers	Intel Xeon E-2278G 3.4GHz, 16M cache, 8C/16T, turbo (80W), CK	\$991	Each	20%	\$793	Other	DC1	
13166 338-BUIJ	13166 338-BUIJ	PowerEdge Servers	Intel Xeon E-2286G 4.0GHz, 12M cache, 6C/12T, turbo (95W), CK	\$902	Each	20%	\$722	Other	DC1	
13166 338-BUJM	13166 338-BUJM	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%	\$437	Other	DC1	
13166 338-BUJN	13166 338-BUJN	PowerEdge Servers	Intel Celeron G4930 3.2GHz, 2M cache, 2C/2T, no turbo (54W), CK	\$87	Each	20%	\$69	Other	DC1	
13166 338-BUJO	13166 338-BUJO	PowerEdge Servers	Intel Xeon E-2226G 3.4GHz, 12M cache, 6C/6T, turbo (80W), CK	\$511	Each	20%	\$409	Other	DC1	
13166 338-BUJS	13166 338-BUJS	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, no turbo (58W), CK	\$133	Each	20%	\$107	Other	DC1	
13166 385-BBKW	13166 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
13166 385-BBLB	13166 385-BBLB	PowerEdge Servers	IDRAC9 Express,DIGITAL_CUSTOMER KIT,PE200-500 series	\$249	Each	20%	\$199	Other	DC1	
13166 389-DQGO	13166 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1	
13166 400-ALQD	13166 400-ALQD	PowerEdge Servers	4TB 7.2K RPM NLASAS 12Gbps 512n 3.5in Cabled Hard Drive,CusKit	\$802	Each	20%	\$642	Other	DC1	
13166 400-ALQT	13166 400-ALQT	PowerEdge Servers	2TB 7.2K RPM NLASAS 12Gbps 512n 3.5in Cabled Hard Drive,CusKit	\$632	Each	20%	\$506	Other	DC1	
13166 400-ANLUX	13166 400-ANLUX	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLASAS 12Gbps 512n 3.5in Cabled Hard Drive, FIPS140-	\$866	Each	20%	\$692	Other	DC1	
13166 400-ASDQ	13166 400-ASDQ	PowerEdge Servers	240G M 2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1	
13166 400-AUST	13166 400-AUST	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$499	Each	20%	\$399	Other	DC1	
13166 400-AULX	13166 400-AULX	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Cabled Hard Drive, CK	\$640	Each	20%	\$512	Other	DC1	
13166 400-AVUK	13166 400-AVUK	PowerEdge Servers	DVD ROM,SATA,Internal,9.5mm, Customer Kit	\$52	Each	20%	\$41	Other	DC1	
13166 400-BLES	13166 400-BLES	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$753	Each	20%	\$602	Other	DC1	
13166 403-BCHD	13166 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1	
13166 405-AAZD	13166 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%	\$228	Other	DC1	
13166 405-AAMV	13166 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1	
13166 405-AAMY	13166 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1	
13166 405-AANM	13166 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1	
13166 412-AAQX	13166 412-AAQX	PowerEdge Servers	Standard Heat Sink T140, Customer Install	\$22	Each	20%	\$17	Other	DC1	
13166 412-AAQY	13166 412-AAQY	PowerEdge Servers	Heatsink for 95W CPU T140, Customer Install	\$37	Each	20%	\$30	Other	DC1	
13166 429-AAOX	13166 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1	
13166 450-ACGM	13166 450-ACGM	PowerEdge Servers	Kit - Power Cord, 125V,15A,3M-5-15/C13	\$25	Each	20%	\$20	Other	DC1	
13166 450-ACGZ	13166 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1	
13166 450-ACHH	13166 450-ACHH	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1	
13166 450-ACSI	13166 450-ACSI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 2 Feet (6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	DC1	
13166 450-ADIR	13166 450-ADIR	PowerEdge Servers	Power Cord,IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	DC1	
13166 470-AATX	13166 470-AATX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
13166 470-AAUB	13166 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	DC1	
13166 470-AAUD	13166 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	DC1	
13166 470-ABGL	13166 470-ABGL	PowerEdge Servers	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	DC1	
13166 470-ACOH	13166 470-ACOH	PowerEdge Servers	DVD+/RW, SATA, Internal, 9.5mm, Cus Kit	\$51	Each	20%	\$41	Other	DC1	
13166 540-BBDS	13166 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1	
13166 540-BBGX	13166 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1	
13166 540-BBGY	13166 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1	
13166 540-BBGZ	13166 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1	
13166 540-BCBQ	13166 540-BCBQ	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$335	Each	20%	\$268	Other	DC1	
1569 310-9259	1569 310-9259	PowerEdge Servers	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1	
1569 310-9260	1569 310-9260	PowerEdge Servers	Power Cord, 250 volt, IRSM 2073 to C14, 10 Amps, 2.5 meters, Argentina, Customer	\$20	Each	20%	\$16	Other	DC1	
1569 313-9119	1569 313-9119	PowerEdge Servers	8X DVD-ROM, USB, External, Customer Installation	\$86	Each	20%	\$69	Other	DC1	
1569 318-1794	1569 318-1794	PowerEdge Servers	PowerEdge T620 Bezel, Tower Chassis, Customer Installation	\$54	Each	20%	\$43	Other	DC1	
1569 330-3153	1569 330-3153	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 feet, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0		L(Column 1*Column K)	
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13164 338-BUIS	13164 338-BUIS	PowerEdge Servers	Intel Xeon E-2288G 3.7GHz, 16M cache, 8C/16T, turbo (95W), CK	\$1,080	Each	20%		\$864	Other	DC1	
13164 338-BUIT	13164 338-BUIT	PowerEdge Servers	Intel Xeon E-2236 3.4GHz, 12M cache, 6C/12T, turbo (80W), CK	\$569	Each	20%		\$455	Other	DC1	
13164 338-BUIV	13164 338-BUIV	PowerEdge Servers	Intel Xeon E-2276G 3.8GHz, 12M cache, 6C/12T, turbo (80W), CK	\$724	Each	20%		\$579	Other	DC1	
13164 338-BUIZ	13164 338-BUIZ	PowerEdge Servers	Intel Core i3 9100 3.6GHz, 8M cache, 4C/4T, no turbo (65W), CK	\$253	Each	20%		\$203	Other	DC1	
13164 338-BUIJ	13164 338-BUIJ	PowerEdge Servers	Intel Xeon E-2234 3.6GHz, 8M cache, 4C/8T, turbo (71W), CK	\$502	Each	20%		\$402	Other	DC1	
13164 338-BUJC	13164 338-BUJC	PowerEdge Servers	Intel Xeon E-2246G 3.6GHz, 12M cache, 6C/12T, turbo (80W), CK	\$624	Each	20%		\$499	Other	DC1	
13164 338-BUJD	13164 338-BUJD	PowerEdge Servers	Intel Xeon E-2224 3.4GHz, 8M cache, 4C/4T, turbo (71W), CK	\$402	Each	20%		\$322	Other	DC1	
13164 338-BUJE	13164 338-BUJE	PowerEdge Servers	Intel Xeon E-2278G 3.4GHz, 16M cache, 8C/16T, turbo (80W), CK	\$991	Each	20%		\$793	Other	DC1	
13164 338-BUJL	13164 338-BUJL	PowerEdge Servers	Intel Xeon E-2286G 4.0GHz, 12M cache, 6C/12T, turbo (95W), CK	\$902	Each	20%		\$722	Other	DC1	
13164 338-BUJM	13164 338-BUJM	PowerEdge Servers	Intel Xeon E-2244G 3.8GHz, 8M cache, 4C/8T, turbo (71W), CK	\$546	Each	20%		\$437	Other	DC1	
13164 338-BUJN	13164 338-BUJN	PowerEdge Servers	Intel Xeleron G4930 3.2GHz, 2M cache, 2C/2T, no turbo (54W), CK	\$87	Each	20%		\$69	Other	DC1	
13164 338-BUJO	13164 338-BUJO	PowerEdge Servers	Intel Xeon E-2282G 3.4GHz, 12M cache, 6C/6T, turbo (80W), CK	\$511	Each	20%		\$409	Other	DC1	
13164 338-BUJS	13164 338-BUJS	PowerEdge Servers	Intel Pentium Gold G5420 3.8GHz, 4M cache, 2C/4T, no turbo (58W), CK	\$133	Each	20%		\$107	Other	DC1	
13164 385-BBKJ	13164 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%		\$53	Other	DC1	
13164 385-BBKK	13164 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%		\$91	Other	DC1	
13164 385-BBKL	13164 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%		\$217	Other	DC1	
13164 385-BBKW	13164 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%		\$240	Other	DC1	
13164 385-BBLB	13164 385-BBLB	PowerEdge Servers	iDRAC9 Express,DIGITAL_CUSTOMER_KIT,PE200-500 series	\$249	Each	20%		\$199	Other	DC1	
13164 385-BBLF	13164 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%		\$67	Other	DC1	
13164 385-BBLH	13164 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%		\$18	Other	DC1	
13164 389-DQGO	13164 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%		\$7	Other	DC1	
13164 400-AJQX	13164 400-AJQX	PowerEdge Servers	1.8TB 10K RPM SAS 512e 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$1,028	Each	20%		\$822	Other	DC1	
13164 400-AJRR	13164 400-AJRR	PowerEdge Servers	300GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$656	Each	20%		\$525	Other	DC1	
13164 400-AJSC	13164 400-AJSC	PowerEdge Servers	600GB 15K RPM SAS 2.5in Hot-plug Hard Drive,3.5in HYB CARR,CusKit	\$750	Each	20%		\$600	Other	DC1	
13164 400-AKXQ	13164 400-AKXQ	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 2.5in Hot-plug Hard Drive, 2.5in with 3.5in HYB CARR,	\$700	Each	20%		\$560	Other	DC1	
13164 400-AMRW	13164 400-AMRW	PowerEdge Servers	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive,PIPS140-2, CusKit	\$1,227	Each	20%		\$982	Other	DC1	
13164 400-AMUJ	13164 400-AMUJ	PowerEdge Servers	2TB 7.2K RPM SATA 6Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, Cus Kit	\$1,017	Each	20%		\$814	Other	DC1	
13164 400-ANUT	13164 400-ANUT	PowerEdge Servers	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512m 3.5in Hot-Plug Hard Drive,	\$895	Each	20%		\$716	Other	DC1	
13164 400-AOXC	13164 400-AOXC	PowerEdge Servers	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$458	Each	20%		\$366	Other	DC1	
13164 400-APFZ	13164 400-APFZ	PowerEdge Servers	900GB 15K RPM SAS 512n 2.5in Hot-plug Hard Drive,3.5in HYB CARR, CK	\$1,079	Each	20%		\$863	Other	DC1	
13164 400-ASDO	13164 400-ASDO	PowerEdge Servers	240C M.2 Drive for BOSS, Customer Install	\$322	Each	20%		\$257	Other	DC1	
13164 400-AURS	13164 400-AURS	PowerEdge Servers	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$443	Each	20%		\$355	Other	DC1	
13164 400-AUTD	13164 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%		\$1,553	Other	DC1	
13164 400-AUVR	13164 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%		\$891	Other	DC1	
13164 400-AUWK	13164 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%		\$1,349	Other	DC1	
13164 400-AUWY	13164 400-AUWY	PowerEdge Servers	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$636	Each	20%		\$509	Other	DC1	
13164 400-AUXC	13164 400-AUXC	PowerEdge Servers	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,193	Each	20%		\$954	Other	DC1	
13164 400-BDPM	13164 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$950	Each	20%		\$760	Other	DC1	
13164 400-BDPZ	13164 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,594	Each	20%		\$1,275	Other	DC1	
13164 400-BDOJ	13164 400-BDOJ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,593	Each	20%		\$1,274	Other	DC1	
13164 400-BDOT	13164 400-BDOT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$640	Each	20%		\$512	Other	DC1	
13164 400-BDOX	13164 400-BDOX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,735	Each	20%		\$2,988	Other	DC1	
13164 400-BFOZ	13164 400-BFOZ	PowerEdge Servers	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,930	Each	20%		\$6,344	Other	DC1	
13164 400-BFSS	13164 400-BFSS	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,931	Each	20%		\$2,345	Other	DC1	
13164 400-BFXX	13164 400-BFXX	PowerEdge Servers	960GB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,155	Each	20%		\$924	Other	DC1	
13164 400-BFZH	13164 400-BFZH	PowerEdge Servers	1.92TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,886	Each	20%		\$1,509	Other	DC1	
13164 400-BGCE	13164 400-BGCE	PowerEdge Servers	3.84TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$3,498	Each	20%		\$2,798	Other	DC1	
13164 400-BGHH	13164 400-BGHH	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,414	Each	20%		\$1,131	Other	DC1	
13164 400-BGLQ	13164 400-BGLQ	PowerEdge Servers	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug with 3.5in HYB CARR Hard Drive,	\$787	Each	20%		\$629	Other	DC1	
13164 400-BGLS	13164 400-BGLS	PowerEdge Servers	12TB 7.2K RPM SAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CUS Kit	\$1,941	Each	20%		\$1,553	Other	DC1	
13164 400-BHIS	13164 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%		\$864	Other	DC1	
13164 400-BHKG	13164 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%		\$1,886	Other	DC1	
13164 400-BLCC	13164 400-BLCC	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,160	Each	20%		\$928	Other	DC1	
13164 403-BCHD	13164 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%		\$125	Other	DC1	
13164 405-AADZ	13164 405-AADZ	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%		\$228	Other	DC1	
13164 405-AAMV	13164 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%		\$266	Other	DC1	
13164 405-AAMY	13164 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%		\$609	Other	DC1	
13164 405-AANM	13164 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%		\$255	Other	DC1	
13164 406-BBGR	13164 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 6Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%		\$1,445	Other	DC1	
13164 407-BCBN	13164 407-BCBN	PowerEdge Servers	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer	\$239	Each	20%		\$191	Other	DC1	
13164 412-AAHS	13164 412-AAHS	PowerEdge Servers	Standard Heatsink for PE T330, CusKit	\$20	Each	20%		\$16	Other	DC1	
13164 412-AAQV	13164 412-AAQV	PowerEdge Servers	Heatsink for 95W CPU for PE T340, CK	\$40	Each	20%		\$32	Other	DC1	
13164 429-AAOX	13164 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%		\$49	Other	DC1	
13164 429-ABID	13164 429-ABID	PowerEdge Servers	DVD ROM,SATA, Internal,9.5mm, Customer Install	\$52	Each	20%		\$42	Other	DC1	
13164 429-ABIE	13164 429-ABIE	PowerEdge Servers	DVD+/-RW, SATA, Internal, Customer Install	\$52	Each	20%		\$42	Other	DC1	
13164 440-BBDY	13164 440-BBDY	PowerEdge Servers	C TAPE CLEAN 100G LTO HP 1PK -SandP	\$137	Each	20%		\$109	Other	DC1	
13164 450-AEBM	13164 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+), 495W,CusKit	\$194	Each	20%		\$155	Other	DC1	
13164 461-AAEN	13164 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%		\$20	Other	DC1	
13164 470-AAVG	13164 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%		\$108	Other	DC1	
13164 470-AAVH	13164 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%		\$60	Other	DC1	
13164 470-AAVJ	13164 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%		\$84	Other	DC1	
13164 470-ABFE	13164 470-ABFE	PowerEdge Servers	Kit - Internal SAS TBU Controller Cable	\$15	Each	20%		\$12	Other	DC1	
13164 470-ACNV	13164 470-ACNV	PowerEdge Servers	Tower Bezel, PowerEdge, T440, T340 CK	\$46	Each	20%		\$37	Other	DC1	
13164 540-BBDS	13164 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%		\$393	Other	DC1	
13164 540-BBGX	13164 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%		\$185	Other	DC1	
13164 540-BBGY	13164 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%		\$122	Other	DC1	
13164 540-BBGZ	13164 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%		\$191	Other	DC1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13164 540-BBIV	13164 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, Cuskit	\$694	Each	20%	\$555	Other	DC1	
13164 540-BBRK	13164 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1	
13164 540-BCBQ	13164 540-BCBQ	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$335	Each	20%	\$268	Other	DC1	
12429 210-ANMM	12429 210-ANMM	PowerEdge Servers	OEM PowerEdge T440 Server	\$115	Each	20%	\$92	Other	DC1	
12429 325-BCSG	12429 325-BCSG	PowerEdge Servers	Brand/Bezel, OEM PowerEdge T440, Customer Kit	\$271	Each	20%	\$217	Other	DC1	
12429 338-BLTQ	12429 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1	
12429 338-BLTR	12429 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12429 338-BLTT	12429 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12429 338-BLTU	12429 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1	
12429 338-BLTV	12429 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12429 338-BLTV	12429 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 1.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12429 338-BLTX	12429 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12429 338-BLTZ	12429 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1	
12429 338-BLUB	12429 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1	
12429 338-BSDG	12429 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1	
12429 338-BSDJ	12429 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12429 338-BSDN	12429 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%	\$1,269	Other	DC1	
12429 338-BSDD	12429 338-BSDD	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%	\$355	Other	DC1	
12429 338-BSDR	12429 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1	
12429 338-BSDU	12429 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1	
12429 338-BSGK	12429 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1	
12429 338-BSVU	12429 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1	
12429 338-BVJY	12429 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$490	Other	DC1	
12429 338-BVKC	12429 338-BVKC	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%	\$1,113	Other	DC1	
12429 338-BVKE	12429 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%	\$802	Other	DC1	
12429 345-BBBO	12429 345-BBBO	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,873	Each	20%	\$7,898	Other	DC1	
12429 345-BBQG	12429 345-BBQG	PowerEdge Servers	7.68TB SSD RI SAS 12Gbps 512e 2.5in PM1643a with 3.5in HYB CARR, 1 DWPD	\$9,674	Each	20%	\$7,739	Other	DC1	
12429 385-BBKW	12429 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual Digital License All PowerEdge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1	
12429 385-BBLB	12429 385-BBLB	PowerEdge Servers	IDRAC9 Express, DIGITAL, CUSTOMER KIT, PE200-500 series	\$249	Each	20%	\$199	Other	DC1	
12429 389-DQGG	12429 389-DQGG	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1	
12429 400-AUTD	12429 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%	\$1,553	Other	DC1	
12429 400-AUQU	12429 400-AUQU	PowerEdge Servers	2TB 7.2K RPM SAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$662	Each	20%	\$530	Other	DC1	
12429 400-AUUT	12429 400-AUUT	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Cabled Hard Drive, CK	\$1,912	Each	20%	\$1,530	Other	DC1	
12429 400-AUWK	12429 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%	\$1,349	Other	DC1	
12429 400-AVBO	12429 400-AVBO	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, FIPS140-	\$1,218	Each	20%	\$974	Other	DC1	
12429 400-AVBP	12429 400-AVBP	PowerEdge Servers	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 2.5in Hot-plug Hard Drive, 3.5in HYB	\$1,290	Each	20%	\$1,032	Other	DC1	
12429 400-AVUW	12429 400-AVUW	PowerEdge Servers	Internal SAS TBU Controller Cable Customer Install	\$23	Each	20%	\$18	Other	DC1	
12429 400-AXLG	12429 400-AXLG	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$2,555	Each	20%	\$2,044	Other	DC1	
12429 400-AZHP	12429 400-AZHP	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,281	Each	20%	\$2,625	Other	DC1	
12429 400-AZHY	12429 400-AZHY	PowerEdge Servers	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-Plug, 3.5in HYB CARR, 3 DWPD,	\$3,291	Each	20%	\$2,633	Other	DC1	
12429 400-AZIL	12429 400-AZIL	PowerEdge Servers	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 4380 TBW, CK	\$2,250	Each	20%	\$1,800	Other	DC1	
12429 400-BBOH	12429 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$1,769	Each	20%	\$1,415	Other	DC1	
12429 400-BBOU	12429 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%	\$1,409	Other	DC1	
12429 400-BBOV	12429 400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%	\$2,218	Other	DC1	
12429 400-BBPJ	12429 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%	\$2,223	Other	DC1	
12429 400-BBQW	12429 400-BBQW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1	
12429 400-BBRF	12429 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%	\$4,224	Other	DC1	
12429 400-BCLX	12429 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1	
12429 400-BCML	12429 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1	
12429 400-BCMO	12429 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1	
12429 400-BCMR	12429 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1	
12429 400-BCNF	12429 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1	
12429 400-BCNP	12429 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1	
12429 400-BCNV	12429 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5256	\$2,975	Each	20%	\$2,380	Other	DC1	
12429 400-BCNZ	12429 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1	
12429 400-BDIC	12429 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%	\$1,425	Other	DC1	
12429 400-BDIF	12429 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1	
12429 400-BDIW	12429 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1	
12429 400-BDJO	12429 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1	
12429 400-BDJS	12429 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1	
12429 400-BDJU	12429 400-BDJU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1	
12429 400-BDOZ	12429 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1	
12429 400-BDPM	12429 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1	
12429 400-BDPT	12429 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$755	Other	DC1	
12429 400-BDPZ	12429 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1	
12429 400-BDOE	12429 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1	
12429 400-BDQG	12429 400-BDQG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1	
12429 400-BDQT	12429 400-BDQT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1	
12429 400-BDQX	12429 400-BDQX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1	
12429 400-BDUE	12429 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1	
12429 400-BDUS	12429 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1	
12429 400-BDUY	12429 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1	
12429 400-BDVI	12429 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1	
12429 400-BDVK	12429 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$846	Each	20%	\$677	Other	DC1	
12429 400-BDVL	12429 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$1,578	Each	20%	\$1,262	Other	DC1	
12429 400-BDVQ	12429 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$538	Each	20%	\$431	Other	DC1	
12429 400-BDVR	12429 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12429 400-BEJS	12429 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1
12429 400-BEJY	12429 400-BEJY	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Cabled Hard Drive, CUS Kit	\$1,301	Each	20%	\$1,041	Other	DC1
12429 400-BENT	12429 400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%	\$1,892	Other	DC1
12429 400-BEPK	12429 400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$2,356	Each	20%	\$1,885	Other	DC1
12429 400-BEPZ	12429 400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, CUS Kit	\$9,416	Each	20%	\$7,533	Other	DC1
12429 400-BEOH	12429 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR PM5-V	\$5,276	Each	20%	\$4,221	Other	DC1
12429 400-BEOU	12429 400-BEOU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%	\$7,540	Other	DC1
12429 400-BERC	12429 400-BERC	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Drive, CK	\$5,265	Each	20%	\$4,212	Other	DC1
12429 400-BFOT	12429 400-BFOT	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive Drive 1 DWPD 14016	\$7,923	Each	20%	\$6,338	Other	DC1
12429 400-BFOZ	12429 400-BFOZ	PowerEdge Servers	7.68TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,930	Each	20%	\$6,344	Other	DC1
12429 400-BFRF	12429 400-BFRF	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 21024	\$5,218	Each	20%	\$4,174	Other	DC1
12429 400-BFR1	12429 400-BFR1	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$1,414	Each	20%	\$1,131	Other	DC1
12429 400-BFRY	12429 400-BFRY	PowerEdge Servers	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 5256	\$1,404	Each	20%	\$1,123	Other	DC1
12429 400-BFSN	12429 400-BFSN	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$5,226	Each	20%	\$4,180	Other	DC1
12429 400-BFSS	12429 400-BFSS	PowerEdge Servers	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$2,931	Each	20%	\$2,345	Other	DC1
12429 400-BFXX	12429 400-BFXX	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,155	Each	20%	\$924	Other	DC1
12429 400-BFZH	12429 400-BFZH	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$1,886	Each	20%	\$1,509	Other	DC1
12429 400-BFZQ	12429 400-BFZQ	PowerEdge Servers	960GB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1 DWPD 1752 TBW,	\$1,146	Each	20%	\$917	Other	DC1
12429 400-BGBW	12429 400-BGBW	PowerEdge Servers	1.92TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 3504 TBW, CUS	\$1,876	Each	20%	\$1,501	Other	DC1
12429 400-BGCE	12429 400-BGCE	PowerEdge Servers	3.84TB SSD vSAS R1 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive, 1	\$3,498	Each	20%	\$2,798	Other	DC1
12429 400-BGZB	12429 400-BGZB	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Drive 1	\$4,197	Each	20%	\$3,358	Other	DC1
12429 400-BGZD	12429 400-BGZD	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5" PM5-R Hot-Plug Drive 1	\$4,189	Each	20%	\$3,351	Other	DC1
12429 400-BHFK	12429 400-BHFK	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Cable Hard Drive, CUS Kit	\$2,401	Each	20%	\$1,921	Other	DC1
12429 400-BHFP	12429 400-BHFP	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$2,427	Each	20%	\$1,942	Other	DC1
12429 400-BHWH	12429 400-BHWH	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1
12429 400-BHIS	12429 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1
12429 400-BHJE	12429 400-BHJE	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,639	Each	20%	\$2,111	Other	DC1
12429 400-BHJJ	12429 400-BHJJ	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Cabled, CUS Kit	\$2,627	Each	20%	\$2,101	Other	DC1
12429 400-BHKG	12429 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1
12429 400-BHK1	12429 400-BHK1	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6Gbps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1
12429 400-BJKN	12429 400-BJKN	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$2,426	Each	20%	\$1,940	Other	DC1
12429 400-BJKO	12429 400-BJKO	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%	\$1,964	Other	DC1
12429 400-BKZD	12429 400-BKZD	PowerEdge Servers	10TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,526	Each	20%	\$1,221	Other	DC1
12429 400-BLCE	12429 400-BLCE	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,160	Each	20%	\$928	Other	DC1
12429 400-BLCG	12429 400-BLCG	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Cabled, CUS Kit	\$1,126	Each	20%	\$901	Other	DC1
12429 400-BLES	12429 400-BLES	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$753	Each	20%	\$602	Other	DC1
12429 400-BLEW	12429 400-BLEW	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512n 3.5in Cabled, CUS Kit	\$783	Each	20%	\$626	Other	DC1
12429 403-BCHD	12429 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12429 412-AAJQ	12429 412-AAJQ	PowerEdge Servers	Standard HS for Less = 150W, Customer Kit	\$39	Each	20%	\$31	Other	DC1
12429 450-AJRP	12429 450-AJRP	PowerEdge Servers	Single, Hot-Plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1
12429 490-BEDR	12429 490-BEDR	PowerEdge Servers	Customer Install Kit, Bracket, Fan and Cable for Nvidia FHFL, PowerEdge T440	\$58	Each	20%	\$47	Other	DC1
12429 770-BCOL	12429 770-BCOL	PowerEdge Servers	Tower to Rack Conversion Kit, Customer Kit	\$43	Each	20%	\$34	Other	DC1
12446 210-AMTR	12446 210-AMTR	PowerEdge Servers	OEM PowerEdge T640 Server	\$247	Each	20%	\$198	Other	DC1
12446 325-B0MV	12446 325-B0MV	PowerEdge Servers	Tower Standard Bracket for T640 Customer Kit	\$48	Each	20%	\$38	Other	DC1
12446 325-BCOZ	12446 325-BCOZ	PowerEdge Servers	BZL FR1 RACK DELLEMC T640 Customer Kit	\$46	Each	20%	\$37	Other	DC1
12446 338-BGOB	12446 338-BGOB	PowerEdge Servers	Castlers for PowerEdge Tower Chassis,CusKit	\$38	Each	20%	\$30	Other	DC1
12446 338-BLNB	12446 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12446 338-BLNE	12446 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1
12446 338-BLNG	12446 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12446 338-BLNH	12446 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12446 338-BLNI	12446 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1
12446 338-BLNJ	12446 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12446 338-BLNL	12446 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12446 338-BLNM	12446 338-BLNM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1
12446 338-BLNN	12446 338-BLNN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1
12446 338-BLNO	12446 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	DC1
12446 338-BLNP	12446 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12446 338-BLNQ	12446 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12446 338-BLNR	12446 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12446 338-BLNS	12446 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 28M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1
12446 338-BLNT	12446 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1
12446 338-BLNW	12446 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1
12446 338-BLNZ	12446 338-BLNZ	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1
12446 338-BLTQ	12446 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1
12446 338-BLTR	12446 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1
12446 338-BLTT	12446 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12446 338-BLTU	12446 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$947	Each	20%	\$757	Other	DC1
12446 338-BLTV	12446 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12446 338-BLTV	12446 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1
12446 338-BLTX	12446 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12446 338-BLTZ	12446 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1
12446 338-BLUB	12446 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1
12446 338-BRVK	12446 338-BRVK	PowerEdge Servers	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12446 338-BRVL	12446 338-BRVL	PowerEdge Servers	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$3,786	Each	20%	\$3,029	Other	DC1
12446 338-BRVS	12446 338-BRVS	PowerEdge Servers	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$2,546	Each	20%	\$2,037	Other	DC1
12446 338-BSDG	12446 338-BSDG	PowerEdge Servers	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12446 338-BSDJ	12446 338-BSDJ	PowerEdge Servers	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12446 338-BSDK	12446 338-BSDK	PowerEdge Servers	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$3,042	Each	20%		\$2,434	Other	DC1	
12446 338-BSDM	12446 338-BSDM	PowerEdge Servers	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$3,109	Each	20%		\$2,487	Other	DC1	
12446 338-BSDN	12446 338-BSDN	PowerEdge Servers	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,586	Each	20%		\$1,269	Other	DC1	
12446 338-BSDQ	12446 338-BSDQ	PowerEdge Servers	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$444	Each	20%		\$355	Other	DC1	
12446 338-BSDR	12446 338-BSDR	PowerEdge Servers	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%		\$1,113	Other	DC1	
12446 338-BSDU	12446 338-BSDU	PowerEdge Servers	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$2,002	Each	20%		\$1,602	Other	DC1	
12446 338-BSGK	12446 338-BSGK	PowerEdge Servers	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$2,442	Each	20%		\$1,954	Other	DC1	
12446 338-BSHE	12446 338-BSHE	PowerEdge Servers	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,886	Each	20%		\$3,909	Other	DC1	
12446 338-BSVU	12446 338-BSVU	PowerEdge Servers	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%		\$668	Other	DC1	
12446 338-BT5X	12446 338-BT5X	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,224	Each	20%		\$3,339	Other	DC1	
12446 338-BTSZ	12446 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%		\$4,178	Other	DC1	
12446 338-BTDD	12446 338-BTDD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%		\$5,253	Other	DC1	
12446 338-BTTE	12446 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%		\$2,841	Other	DC1	
12446 338-BVJY	12446 338-BVJY	PowerEdge Servers	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%		\$490	Other	DC1	
12446 338-BVJZ	12446 338-BVJZ	PowerEdge Servers	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,586	Each	20%		\$1,269	Other	DC1	
12446 338-BVKC	12446 338-BVKC	PowerEdge Servers	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$7,895	Each	20%		\$6,316	Other	DC1	
12446 338-BVKE	12446 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,391	Each	20%		\$1,113	Other	DC1	
12446 338-BVKE	12446 338-BVKE	PowerEdge Servers	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$1,002	Each	20%		\$802	Other	DC1	
12446 338-BVKI	12446 338-BVKI	PowerEdge Servers	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,397	Each	20%		\$4,318	Other	DC1	
12446 338-BVKM	12446 338-BVKM	PowerEdge Servers	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$6,569	Each	20%		\$5,255	Other	DC1	
12446 338-BVKN	12446 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,786	Each	20%		\$3,029	Other	DC1	
12446 338-BVKN	12446 338-BVKN	PowerEdge Servers	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,055	Each	20%		\$4,044	Other	DC1	
12446 338-BVKT	12446 338-BVKT	PowerEdge Servers	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$3,109	Each	20%		\$2,487	Other	DC1	
12446 338-BVKV	12446 338-BVKV	PowerEdge Servers	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,544	Each	20%		\$2,037	Other	DC1	
12446 338-BVKW	12446 338-BVKW	PowerEdge Servers	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,600	Each	20%		\$2,080	Other	DC1	
12446 338-BVXK	12446 338-BVXK	PowerEdge Servers	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$5,322	Each	20%		\$4,178	Other	DC1	
12446 338-BVKZ	12446 338-BVKZ	PowerEdge Servers	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$4,397	Each	20%		\$3,518	Other	DC1	
12446 345-BBBO	12446 345-BBBO	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,873	Each	20%		\$7,898	Other	DC1	
12446 345-BBCG	12446 345-BBCG	PowerEdge Servers	7.68TB SSD RI SAS 12Gbps 512e 2.5in PM1643a with 3.5in HYB CARR, 1 DWPD	\$9,874	Each	20%		\$7,739	Other	DC1	
12446 370-ADOB	12446 370-ADOB	PowerEdge Servers	R740XD NVDIMM BBU and Cable, Cust Kit	\$287	Each	20%		\$229	Other	DC1	
12446 370-ADUS	12446 370-ADUS	PowerEdge Servers	CBL_TRAY BBU_T640 Customer Kit	\$254	Each	20%		\$204	Other	DC1	
12446 384-BBSK	12446 384-BBSK	PowerEdge Servers	CARR_MID.STD.FAN.T640 Customer Kit	\$101	Each	20%		\$81	Other	DC1	
12446 385-BBKJ	12446 385-BBKJ	PowerEdge Servers	Internal 16GB Mirco SDHC/SDXC Card, Customer Install	\$66	Each	20%		\$53	Other	DC1	
12446 385-BBKK	12446 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%		\$91	Other	DC1	
12446 385-BBKL	12446 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%		\$217	Other	DC1	
12446 385-BBKW	12446 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%		\$240	Other	DC1	
12446 385-BBLF	12446 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%		\$67	Other	DC1	
12446 385-BBLH	12446 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%		\$18	Other	DC1	
12446 389-DQGO	12446 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%		\$7	Other	DC1	
12446 400-ASDQ	12446 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%		\$257	Other	DC1	
12446 400-AUKI	12446 400-AUKI	PowerEdge Servers	DVD ROM SATA, Internal, 9.5mm, Customer Install	\$54	Each	20%		\$43	Other	DC1	
12446 400-AUOX	12446 400-AUOX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%		\$881	Other	DC1	
12446 400-AUTD	12446 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%		\$1,553	Other	DC1	
12446 400-AUJQ	12446 400-AUJQ	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CK	\$1,164	Each	20%		\$930	Other	DC1	
12446 400-AUVR	12446 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%		\$891	Other	DC1	
12446 400-AUWK	12446 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%		\$1,349	Other	DC1	
12446 400-AXLG	12446 400-AXLG	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$2,555	Each	20%		\$2,044	Other	DC1	
12446 400-BBOH	12446 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$1,769	Each	20%		\$1,415	Other	DC1	
12446 400-BBOU	12446 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%		\$1,409	Other	DC1	
12446 400-BBOV	12446 400-BBOV	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%		\$2,218	Other	DC1	
12446 400-BBPJ	12446 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%		\$2,223	Other	DC1	
12446 400-BBOW	12446 400-BBOW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%		\$4,217	Other	DC1	
12446 400-BBRF	12446 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%		\$4,224	Other	DC1	
12446 400-BCLX	12446 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%		\$6,440	Other	DC1	
12446 400-BCML	12446 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%		\$3,945	Other	DC1	
12446 400-BCMO	12446 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%		\$6,433	Other	DC1	
12446 400-BCMR	12446 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%		\$3,953	Other	DC1	
12446 400-BCNF	12446 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%		\$1,818	Other	DC1	
12446 400-BCNP	12446 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%		\$2,387	Other	DC1	
12446 400-BCNV	12446 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD 5256	\$2,975	Each	20%		\$2,380	Other	DC1	
12446 400-BCNZ	12446 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%		\$1,812	Other	DC1	
12446 400-BDIC	12446 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%		\$1,425	Other	DC1	
12446 400-BDIF	12446 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%		\$1,419	Other	DC1	
12446 400-BDIW	12446 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%		\$4,331	Other	DC1	
12446 400-BDJO	12446 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%		\$2,186	Other	DC1	
12446 400-BDJS	12446 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%		\$2,191	Other	DC1	
12446 400-BDJU	12446 400-BDJU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%		\$4,337	Other	DC1	
12446 400-BDOZ	12446 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%		\$508	Other	DC1	
12446 400-BDPM	12446 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$950	Each	20%		\$760	Other	DC1	
12446 400-BDPT	12446 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%		\$755	Other	DC1	
12446 400-BDPZ	12446 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$1,594	Each	20%		\$1,275	Other	DC1	
12446 400-BDOE	12446 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%		\$2,983	Other	DC1	
12446 400-BDQG	12446 400-BDQG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%		\$1,271	Other	DC1	
12446 400-BDOT	12446 400-BDOT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$640	Each	20%		\$512	Other	DC1	
12446 400-BDQX	12446 400-BDQX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510	\$3,735	Each	20%		\$2,988	Other	DC1	
12446 400-BDUE	12446 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%		\$682	Other	DC1	
12446 400-BDUS	12446 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%		\$1,268	Other	DC1	







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12446 407-BCEX	12446 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSPF28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12446 407-BCHI	12446 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12446 429-AAOX	12446 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12446 429-AAQK	12446 429-AAQK	PowerEdge Servers	Slimline 8X DVD-ROM 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1
12446 429-AARZ	12446 429-AARZ	PowerEdge Servers	DVD +/-RW, SATA, Internal, 9.5mm, Customer Install	\$50	Each	20%	\$40	Other	DC1
12446 429-ABDB	12446 429-ABDB	PowerEdge Servers	DVD +/-RW, SATA, 9.5, PLDS, T640, Customer Kit	\$54	Each	20%	\$43	Other	DC1
12446 429-ABEU	12446 429-ABEU	PowerEdge Servers	DVD +/-RW, SATA, 9.5, PLDS, T640, Customer Kit	\$165	Each	20%	\$132	Other	DC1
12446 430-XYLZ	12446 430-XYLZ	PowerEdge Servers	OpenManage DVD Kit, Poweredge T640, CUS	\$9	Each	20%	\$7	Other	DC1
12446 440-BBGY	12446 440-BBGY	PowerEdge Servers	PV LTO-6 Internal Tape Drive PE T430/T630 Cust Kit	\$4,250	Each	20%	\$3,400	Other	DC1
12446 445-BBCH	12446 445-BBCH	PowerEdge Servers	LTO8 Internal Tape Drive PE T440/T640, Customer Kit	\$7,284	Each	20%	\$5,811	Other	DC1
12446 450-ABLE	12446 450-ABLE	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1
12446 450-ACGZ	12446 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America, CusKit	\$18	Each	20%	\$15	Other	DC1
12446 450-ACHI	12446 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America, CusKit	\$12	Each	20%	\$10	Other	DC1
12446 450-ADZC	12446 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only, CusKit	\$509	Each	20%	\$407	Other	DC1
12446 450-AEBL	12446 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W, CusKit	\$264	Each	20%	\$212	Other	DC1
12446 450-AEBM	12446 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W, CusKit	\$194	Each	20%	\$155	Other	DC1
12446 450-AEQE	12446 450-AEQE	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W Liteon, CusKit	\$369	Each	20%	\$295	Other	DC1
12446 450-AENT	12446 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W, CusKit	\$420	Each	20%	\$336	Other	DC1
12446 450-AEPB	12446 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	DC1
12446 450-AGFW	12446 450-AGFW	PowerEdge Servers	Single, Hot-plug Power Supply, 2400W, 250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1
12446 450-AJRP	12446 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W, CusKit	\$193	Each	20%	\$154	Other	DC1
12446 461-AAEN	12446 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12446 470-AAVG	12446 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12446 470-AAVH	12446 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12446 470-AAVJ	12446 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12446 470-AAVO	12446 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12446 470-AAWG	12446 470-AAWG	PowerEdge Servers	Dell Networking Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12446 470-AAXH	12446 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12446 470-ABFE	12446 470-ABFE	PowerEdge Servers	Kit - Internal SAS TBU Controller Cable	\$15	Each	20%	\$12	Other	DC1
12446 470-ABLT	12446 470-ABLT	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12446 470-ABLU	12446 470-ABLU	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12446 470-ABLV	12446 470-ABLV	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12446 470-ABLZ	12446 470-ABLZ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
12446 470-ABMD	12446 470-ABMD	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
12446 470-ABMJ	12446 470-ABMJ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
12446 470-ABML	12446 470-ABML	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1
12446 470-ABRP	12446 470-ABRP	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12446 470-ABOB	12446 470-ABOB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12446 470-ABOF	12446 470-ABOF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12446 470-ACJW	12446 470-ACJW	PowerEdge Servers	DVD ROM SATA Internal, Customer Kit	\$48	Each	20%	\$38	Other	DC1
12446 489-BBCJ	12446 489-BBCJ	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1
12446 489-BBDM	12446 489-BBDM	PowerEdge Servers	PowerEdge T640 GPU 12 Volt cable only, Customer Install	\$21	Each	20%	\$17	Other	DC1
12446 490-BENS	12446 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1
12446 490-BENW	12446 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1
12446 490-BEOB	12446 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1
12446 490-BFRS	12446 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 8000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1
12446 490-BFRT	12446 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
12446 490-BFSH	12446 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1
12446 490-BFTY	12446 490-BFTY	PowerEdge Servers	Dual Link Nvidia Quadro RTX NVLink HB Bridge, 48 GB GDDR6, Customer Install	\$177	Each	20%	\$142	Other	DC1
12446 540-BBDR	12446 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	DC1
12446 540-BBDS	12446 540-BBDS	PowerEdge Servers	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	Each	20%	\$393	Other	DC1
12446 540-BBGX	12446 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12446 540-BBGY	12446 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	Each	20%	\$122	Other	DC1
12446 540-BBGZ	12446 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	Each	20%	\$191	Other	DC1
12446 540-BBIV	12446 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
12446 540-BBIW	12446 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full Height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12446 540-BBOZ	12446 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12446 540-BBOD	12446 540-BBOD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%	\$3,530	Other	DC1
12446 540-BBRH	12446 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12446 540-BBRK	12446 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12446 540-BBUN	12446 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
12446 540-BBUO	12446 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
12446 540-BBUP	12446 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
12446 540-BBUU	12446 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12446 540-BBVH	12446 540-BBVH	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12446 540-BBYG	12446 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1
12446 540-BBYH	12446 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	DC1
12446 540-BBYI	12446 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1
12446 540-BCDG	12446 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	Each	20%	\$707	Other	DC1
12446 540-BCIV	12446 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	DC1
12446 540-BCNI	12446 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$780	Each	20%	\$624	Other	DC1
12446 770-BBJJ	12446 770-BBJJ	PowerEdge Servers	Ready Rails 3U Sliding Rails, CusKit	\$180	Each	20%	\$144	Other	DC1
12446 770-BBKV	12446 770-BBKV	PowerEdge Servers	3U Cable Management Arm, CusKit	\$73	Each	20%	\$58	Other	DC1
12446 770-BCJK	12446 770-BCJK	PowerEdge Servers	Tower to Rack, Conversion Kit, DELLEMC, T640, Customer Kit	\$77	Each	20%	\$61	Other	DC1
12519 210-AMUE	12519 210-AMUE	PowerEdge Servers	OEM PowerEdge T640 XL Server	\$507	Each	20%	\$406	Other	DC1
12519 325-BCMV	12519 325-BCMV	PowerEdge Servers	Tower Standard Bezel for T640, Customer Kit	\$48	Each	20%	\$38	Other	DC1
12519 325-BCOZ	12519 325-BCOZ	PowerEdge Servers	BZL, FRT, RACK, DELLEMC, T640, Customer Kit	\$46	Each	20%	\$37	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12519 338-BGOB	12519 338-BGOB	PowerEdge Servers	Casters for PowerEdge Tower Chassis,CusKit	\$38	Each	20%	\$30	Other	DC1
12519 338-BLNB	12519 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12519 338-BLNE	12519 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1
12519 338-BLNG	12519 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12519 338-BLNH	12519 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12519 338-BLNI	12519 338-BLNI	PowerEdge Servers	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	DC1
12519 338-BLJ	12519 338-BLJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12519 338-BLKL	12519 338-BLKL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12519 338-BLKM	12519 338-BLKM	PowerEdge Servers	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	DC1
12519 338-BLKN	12519 338-BLKN	PowerEdge Servers	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	DC1
12519 338-BLNO	12519 338-BLNO	PowerEdge Servers	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$5,587	Each	20%	\$5,253	Other	DC1
12519 338-BLNP	12519 338-BLNP	PowerEdge Servers	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	DC1
12519 338-BLNQ	12519 338-BLNQ	PowerEdge Servers	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	DC1
12519 338-BLNR	12519 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12519 338-BLNS	12519 338-BLNS	PowerEdge Servers	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	DC1
12519 338-BLNT	12519 338-BLNT	PowerEdge Servers	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	DC1
12519 338-BLNW	12519 338-BLNW	PowerEdge Servers	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	DC1
12519 338-BLNX	12519 338-BLNX	PowerEdge Servers	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$19,998	Each	20%	\$15,998	Other	DC1
12519 338-BSVZ	12519 338-BSVZ	PowerEdge Servers	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W)	\$4,002	Each	20%	\$3,202	Other	DC1
12519 338-BTSX	12519 338-BTSX	PowerEdge Servers	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12519 338-BTSZ	12519 338-BTSZ	PowerEdge Servers	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$5,222	Each	20%	\$4,178	Other	DC1
12519 338-BTDD	12519 338-BTDD	PowerEdge Servers	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,566	Each	20%	\$5,253	Other	DC1
12519 338-BTTE	12519 338-BTTE	PowerEdge Servers	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12519 345-BBBO	12519 345-BBBO	PowerEdge Servers	7.68TB Solid State Drive R1 SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,873	Each	20%	\$7,898	Other	DC1
12519 345-BBGC	12519 345-BBGC	PowerEdge Servers	7.68TB SSD R1 SAS 12Gbps 512e 2.5in PM1643a with 3.5in HYB CARR, 1 DWPD	\$9,674	Each	20%	\$7,739	Other	DC1
12519 370-ADOB	12519 370-ADOB	PowerEdge Servers	R740XB NVDIMM BBU and Cable, Cust Kit	\$287	Each	20%	\$229	Other	DC1
12519 370-ADUS	12519 370-ADUS	PowerEdge Servers	CBL TRAY BBU T640 Customer Kit	\$254	Each	20%	\$204	Other	DC1
12519 384-BBSK	12519 384-BBSK	PowerEdge Servers	CARR,MID,STD,FAN,T640 Customer Kit	\$101	Each	20%	\$81	Other	DC1
12519 385-BBKJ	12519 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
12519 385-BBKK	12519 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
12519 385-BBKL	12519 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
12519 385-BBKW	12519 385-BBKW	PowerEdge Servers	IDRAC9 Enterprise Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	DC1
12519 385-BBLF	12519 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1
12519 385-BBLH	12519 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1
12519 389-DQGO	12519 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - DAO, CusKit	\$9	Each	20%	\$7	Other	DC1
12519 400-ASDQ	12519 400-ASDQ	PowerEdge Servers	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
12519 400-AUKI	12519 400-AUKI	PowerEdge Servers	DVD ROM,SATA,Internal,9.5mm, Customer Install	\$54	Each	20%	\$43	Other	DC1
12519 400-AUGX	12519 400-AUGX	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,101	Each	20%	\$881	Other	DC1
12519 400-AUTD	12519 400-AUTD	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,941	Each	20%	\$1,553	Other	DC1
12519 400-AUQU	12519 400-AUQU	PowerEdge Servers	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$662	Each	20%	\$530	Other	DC1
12519 400-AUVR	12519 400-AUVR	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,114	Each	20%	\$891	Other	DC1
12519 400-AUWK	12519 400-AUWK	PowerEdge Servers	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,686	Each	20%	\$1,349	Other	DC1
12519 400-AXLG	12519 400-AXLG	PowerEdge Servers	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$2,555	Each	20%	\$2,044	Other	DC1
12519 400-BBOH	12519 400-BBOH	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in HYB CARR PM5-R	\$1,769	Each	20%	\$1,415	Other	DC1
12519 400-BBOU	12519 400-BBOU	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$1,761	Each	20%	\$1,409	Other	DC1
12519 400-BBOW	12519 400-BBOW	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM5, 1 DWPD,	\$2,772	Each	20%	\$2,218	Other	DC1
12519 400-BBPJ	12519 400-BBPJ	PowerEdge Servers	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$2,779	Each	20%	\$2,223	Other	DC1
12519 400-BBQW	12519 400-BBQW	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	DC1
12519 400-BBRF	12519 400-BBRF	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R	\$5,280	Each	20%	\$4,224	Other	DC1
12519 400-BCLX	12519 400-BCLX	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$8,050	Each	20%	\$6,440	Other	DC1
12519 400-BCML	12519 400-BCML	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD,	\$4,932	Each	20%	\$3,945	Other	DC1
12519 400-BCMO	12519 400-BCMO	PowerEdge Servers	3.84TB SSD SAS 12Gbps 512e 2.5in Hot-Plug PM5-V MU, 3 DWPD, 21024 TBW, CK	\$8,042	Each	20%	\$6,433	Other	DC1
12519 400-BCMR	12519 400-BCMR	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, CK	\$4,942	Each	20%	\$3,953	Other	DC1
12519 400-BCNF	12519 400-BCNF	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,273	Each	20%	\$1,818	Other	DC1
12519 400-BCNP	12519 400-BCNP	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	DC1
12519 400-BCNV	12519 400-BCNV	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive 3 DWPD 5266	\$2,975	Each	20%	\$2,380	Other	DC1
12519 400-BCNZ	12519 400-BCNZ	PowerEdge Servers	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628	\$2,265	Each	20%	\$1,812	Other	DC1
12519 400-BDIC	12519 400-BDIC	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$1,781	Each	20%	\$1,425	Other	DC1
12519 400-BDIF	12519 400-BDIF	PowerEdge Servers	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$1,774	Each	20%	\$1,419	Other	DC1
12519 400-BDIW	12519 400-BDIW	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$5,414	Each	20%	\$4,331	Other	DC1
12519 400-BDJO	12519 400-BDJO	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Drive, 10 DWPD,	\$2,732	Each	20%	\$2,186	Other	DC1
12519 400-BDJS	12519 400-BDJS	PowerEdge Servers	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M Dr,	\$2,739	Each	20%	\$2,191	Other	DC1
12519 400-BDIU	12519 400-BDIU	PowerEdge Servers	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-M	\$5,421	Each	20%	\$4,337	Other	DC1
12519 400-BDOZ	12519 400-BDOZ	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$634	Each	20%	\$508	Other	DC1
12519 400-BDPM	12519 400-BDPM	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$950	Each	20%	\$760	Other	DC1
12519 400-BDPT	12519 400-BDPT	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$944	Each	20%	\$755	Other	DC1
12519 400-BDPZ	12519 400-BDPZ	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$1,594	Each	20%	\$1,275	Other	DC1
12519 400-BDOE	12519 400-BDOE	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$3,729	Each	20%	\$2,983	Other	DC1
12519 400-BDOG	12519 400-BDOG	PowerEdge Servers	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,589	Each	20%	\$1,271	Other	DC1
12519 400-BDOT	12519 400-BDOT	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$640	Each	20%	\$512	Other	DC1
12519 400-BDOX	12519 400-BDOX	PowerEdge Servers	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510	\$3,735	Each	20%	\$2,988	Other	DC1
12519 400-BDUE	12519 400-BDUE	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$852	Each	20%	\$682	Other	DC1
12519 400-BDUS	12519 400-BDUS	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$1,585	Each	20%	\$1,268	Other	DC1
12519 400-BDUY	12519 400-BDUY	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$2,609	Each	20%	\$2,087	Other	DC1
12519 400-BDVI	12519 400-BDVI	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR	\$543	Each	20%	\$435	Other	DC1
12519 400-BDVK	12519 400-BDVK	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$846	Each	20%	\$677	Other	DC1
12519 400-BDVL	12519 400-BDVL	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$1,578	Each	20%	\$1,262	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)
				Base price from Source Price	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
				Base Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12519 400-BDVQ	12519 400-BDVQ	PowerEdge Servers	240GB SSD SATA Mixed Use 6GBps 512e 2.5in Hot Plug Drive,S4610, CK	\$538	Each	20%	\$431	Other	DC1
12519 400-BDVR	12519 400-BDVR	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6GBps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,604	Each	20%	\$2,083	Other	DC1
12519 400-BEDS	12519 400-BEDS	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,229	Each	20%	\$3,384	Other	DC1
12519 400-BEEB	12519 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
12519 400-BEED	12519 400-BEED	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,486	Each	20%	\$8,389	Other	DC1
12519 400-BEEM	12519 400-BEEM	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,480	Each	20%	\$4,384	Other	DC1
12519 400-BEER	12519 400-BEER	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$1,554	Each	20%	\$1,243	Other	DC1
12519 400-BEEU	12519 400-BEEU	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier,	\$5,237	Each	20%	\$4,189	Other	DC1
12519 400-BEEK	12519 400-BEEK	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,596	Each	20%	\$2,077	Other	DC1
12519 400-BEJS	12519 400-BEJS	PowerEdge Servers	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$1,775	Each	20%	\$1,420	Other	DC1
12519 400-BENT	12519 400-BENT	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$2,365	Each	20%	\$1,892	Other	DC1
12519 400-BEPK	12519 400-BEPK	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, CUS Kit	\$2,356	Each	20%	\$1,885	Other	DC1
12519 400-BEPZ	12519 400-BEPZ	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, CUS Kit	\$9,416	Each	20%	\$7,533	Other	DC1
12519 400-BEOH	12519 400-BEOH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR PM5-V	\$5,276	Each	20%	\$4,221	Other	DC1
12519 400-BEOU	12519 400-BEOU	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,	\$9,425	Each	20%	\$7,540	Other	DC1
12519 400-BERC	12519 400-BERC	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in Hot Plug PM5-V Drive, CK	\$5,265	Each	20%	\$4,212	Other	DC1
12519 400-BERM	12519 400-BERM	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,835	Each	20%	\$3,068	Other	DC1
12519 400-BFEF	12519 400-BFEF	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$874	Each	20%	\$700	Other	DC1
12519 400-BFEG	12519 400-BFEG	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,875	Each	20%	\$3,100	Other	DC1
12519 400-BFRF	12519 400-BFRF	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, AG Drive, 3 DWPD 21024	\$5,218	Each	20%	\$4,174	Other	DC1
12519 400-BFSN	12519 400-BFSN	PowerEdge Servers	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, AG Drive, 3	\$5,226	Each	20%	\$4,180	Other	DC1
12519 400-BGZB	12519 400-BGZB	PowerEdge Servers	3.84TB SSD SAS R1 12Gbps FIPS-140 512e 2.5in w/3.5in HYB CARR PM5-R Drive 1	\$4,197	Each	20%	\$3,358	Other	DC1
12519 400-BGZD	12519 400-BGZD	PowerEdge Servers	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5" PM5-R Hot-Plug Drive 1	\$4,189	Each	20%	\$3,351	Other	DC1
12519 400-BHPF	12519 400-BHPF	PowerEdge Servers	16TB 7.2K SATA 6Gbps 512e 3.5in Hot-Plug Hard Drive, CUS Kit	\$2,427	Each	20%	\$1,942	Other	DC1
12519 400-BHHW	12519 400-BHHW	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Hot-Plug HK6-R, 1 DWPD 1752	\$1,074	Each	20%	\$859	Other	DC1
12519 400-BHIS	12519 400-BHIS	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in with 3.5in HYB CARR Hot-Plug HK6-	\$1,080	Each	20%	\$864	Other	DC1
12519 400-BHJE	12519 400-BHJE	PowerEdge Servers	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug, CUS Kit	\$2,639	Each	20%	\$2,111	Other	DC1
12519 400-BHKG	12519 400-BHKG	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6GBps 512e 2.5in w/ 3.5in HYB CARR Hot-Plug	\$2,357	Each	20%	\$1,886	Other	DC1
12519 400-BHKI	12519 400-BHKI	PowerEdge Servers	1.92TB SSD SATA Mixed Use SED 6GBps 512e 2.5in Hot-Plug HK6-V, 3 DBW 10512	\$2,352	Each	20%	\$1,882	Other	DC1
12519 400-BIJB	12519 400-BIJB	PowerEdge Servers	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$10,100	Each	20%	\$8,080	Other	DC1
12519 400-BJKO	12519 400-BJKO	PowerEdge Servers	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$2,455	Each	20%	\$1,964	Other	DC1
12519 400-BKEX	12519 400-BKEX	PowerEdge Servers	7.68TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$7,815	Each	20%	\$6,252	Other	DC1
12519 400-BKEZ	12519 400-BKEZ	PowerEdge Servers	3.2TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$5,557	Each	20%	\$4,446	Other	DC1
12519 400-BKFJ	12519 400-BKFJ	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$9,591	Each	20%	\$7,673	Other	DC1
12519 400-BKFM	12519 400-BKFM	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use Drive, U.2, Gen4 with carrier, CK	\$3,027	Each	20%	\$2,422	Other	DC1
12519 400-BKFN	12519 400-BKFN	PowerEdge Servers	1.92TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$2,085	Each	20%	\$1,668	Other	DC1
12519 400-BKFP	12519 400-BKFP	PowerEdge Servers	3.84TB, Enterprise, NVMe, Read Intensive Drive, U.2, Gen4 with carrier, CK	\$4,118	Each	20%	\$3,294	Other	DC1
12519 400-BLCE	12519 400-BLCE	PowerEdge Servers	8TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug, CUS Kit	\$1,160	Each	20%	\$928	Other	DC1
12519 400-BLEW	12519 400-BLEW	PowerEdge Servers	4TB Hard Drive SAS 12Gbps 7K 512e 3.5in Cabled, CUS Kit	\$783	Each	20%	\$626	Other	DC1
12519 403-BBLS	12519 403-BBLS	PowerEdge Servers	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	DC1
12519 403-BBMF	12519 403-BBMF	PowerEdge Servers	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	DC1
12519 403-BBMU	12519 403-BBMU	PowerEdge Servers	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,362	Each	20%	\$1,906	Other	DC1
12519 403-BBMV	12519 403-BBMV	PowerEdge Servers	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,2692	Each	20%	\$1,274	Other	DC1
12519 403-BCCE	12519 403-BCCE	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL, AIC PM1725b, CK	\$2,586	Each	20%	\$2,077	Other	DC1
12519 403-BCCH	12519 403-BCCH	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL, AIC, PM1725b, CK	\$8,131	Each	20%	\$7,305	Other	DC1
12519 403-BCHD	12519 403-BCHD	PowerEdge Servers	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	DC1
12519 403-BCLH	12519 403-BCLH	PowerEdge Servers	6.4TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$9,569	Each	20%	\$7,655	Other	DC1
12519 403-BCLI	12519 403-BCLI	PowerEdge Servers	1.6TB, Enterprise, NVMe, Mixed Use, AIC, Gen4, CK	\$3,006	Each	20%	\$2,404	Other	DC1
12519 405-AAZD	12519 405-AAZD	PowerEdge Servers	SAS 12Gbps HBA External Controller, Full Height,CusKit	\$285	Each	20%	\$228	Other	DC1
12519 405-AAMV	12519 405-AAMV	PowerEdge Servers	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	DC1
12519 405-AAMX	12519 405-AAMX	PowerEdge Servers	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	DC1
12519 405-AAMY	12519 405-AAMY	PowerEdge Servers	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	DC1
12519 405-AAMZ	12519 405-AAMZ	PowerEdge Servers	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height,	\$1,115	Each	20%	\$892	Other	DC1
12519 405-AANM	12519 405-AANM	PowerEdge Servers	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	DC1
12519 406-BBEK	12519 406-BBEK	PowerEdge Servers	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,596	Each	20%	\$1,277	Other	DC1
12519 406-BBEV	12519 406-BBEV	PowerEdge Servers	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,161	Each	20%	\$929	Other	DC1
12519 406-BBGR	12519 406-BBGR	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	DC1
12519 406-BBGX	12519 406-BBGX	PowerEdge Servers	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,301	Each	20%	\$1,041	Other	DC1
12519 406-BBLF	12519 406-BBLF	PowerEdge Servers	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	DC1
12519 406-BBMR	12519 406-BBMR	PowerEdge Servers	Emulex LPe35092 Dual Port FC32 Fibre Channel HBA, Full Height, Customer Install	\$3,267	Each	20%	\$2,614	Other	DC1
12519 406-BBOE	12519 406-BBOE	PowerEdge Servers	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height Customer Install	\$3,862	Each	20%	\$3,089	Other	DC1
12519 407-BBOS	12519 407-BBOS	PowerEdge Servers	Dell Networking, Transceiver, SFP, 100GBASE-T - Customer Kit	\$134	Each	20%	\$107	Other	DC1
12519 407-BBZU	12519 407-BBZU	PowerEdge Servers	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	DC1
12519 407-BBZV	12519 407-BBZV	PowerEdge Servers	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	DC1
12519 407-BCBF	12519 407-BCBF	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12519 407-BCBK	12519 407-BCBK	PowerEdge Servers	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	DC1
12519 407-BCEX	12519 407-BCEX	PowerEdge Servers	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	DC1
12519 407-BCHI	12519 407-BCHI	PowerEdge Servers	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	DC1
12519 412-AAJQ	12519 412-AAJQ	PowerEdge Servers	Standard HS for Less = 150W, Customer Kit	\$39	Each	20%	\$31	Other	DC1
12519 429-AAOX	12519 429-AAOX	PowerEdge Servers	8X DVD-ROM, USB, EXTERNAL, CusKit	\$61	Each	20%	\$49	Other	DC1
12519 429-AAQJ	12519 429-AAQJ	PowerEdge Servers	8X DVD+-RW 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1
12519 429-AAQK	12519 429-AAQK	PowerEdge Servers	Slimline 8X DVD-ROM 7920 Rack (Kit)	\$50	Each	20%	\$40	Other	DC1
12519 429-AARZ	12519 429-AARZ	PowerEdge Servers	DVD +/-RW, SATA, Internal, 9.5mm, Customer Install	\$50	Each	20%	\$40	Other	DC1
12519 429-ABDB	12519 429-ABDB	PowerEdge Servers	DVD+-RW, SATA, 9.5, HLDST640, Customer Kit	\$54	Each	20%	\$43	Other	DC1
12519 429-ABEU	12519 429-ABEU	PowerEdge Servers	DVD+-RW, SATA, 9.5, PLDS, T640, Customer Kit	\$165	Each	20%	\$132	Other	DC1
12519 430-XYLX	12519 430-XYLX	PowerEdge Servers	OpenManage DVD Kit,Poweredge T640,CUS	\$9	Each	20%	\$7	Other	DC1
12519 440-BBGY	12519 440-BBGY	PowerEdge Servers	PV LTO-6 Internal Tape Drive PE T430/T630 Cust Kit	\$4,250	Each	20%	\$3,400	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12519 445-BBCH	12519 445-BBCH	PowerEdge Servers	LTO8 Internal Tape Drive, PE T440/T640, Customer Kit	\$7,264	Each	20%	\$5,811	Other	DC1
12519 450-ABLE	12519 450-ABLE	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	DC1
12519 450-ACGZ	12519 450-ACGZ	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	DC1
12519 450-ACHI	12519 450-ACHI	PowerEdge Servers	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	DC1
12519 450-ADZC	12519 450-ADZC	PowerEdge Servers	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	DC1
12519 450-AEBL	12519 450-AEBL	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	DC1
12519 450-AEBM	12519 450-AEBM	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 495W,CusKit	\$194	Each	20%	\$155	Other	DC1
12519 450-AEQ	12519 450-AEQ	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1100W Liteon, CusKit	\$369	Each	20%	\$295	Other	DC1
12519 450-AENT	12519 450-AENT	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 2000W,CusKit	\$420	Each	20%	\$336	Other	DC1
12519 450-AEPB	12519 450-AEPB	PowerEdge Servers	Single, Hot-plug Power Supply (1+0), 1600W,CusKit	\$500	Each	20%	\$400	Other	DC1
12519 450-AGFW	12519 450-AGFW	PowerEdge Servers	Single,Hot-plug Power Supply (1+0)W, 250Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	DC1
12519 450-AJRP	12519 450-AJRP	PowerEdge Servers	Single, Hot-plug, Power Supply (1+0), 750W,CusKit	\$193	Each	20%	\$154	Other	DC1
12519 461-AAEN	12519 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	DC1
12519 461-AAEQ	12519 461-AAEQ	PowerEdge Servers	Trusted Platform Module 2.0 for China, CK	\$20	Each	20%	\$16	Other	DC1
12519 470-AAVG	12519 470-AAVG	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	DC1
12519 470-AAVH	12519 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	DC1
12519 470-AAVJ	12519 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	DC1
12519 470-AAVO	12519 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	Each	20%	\$320	Other	DC1
12519 470-AAVG	12519 470-AAVG	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	Each	20%	\$360	Other	DC1
12519 470-AAXH	12519 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	Each	20%	\$440	Other	DC1
12519 470-ABFE	12519 470-ABFE	PowerEdge Servers	Kit - Internal SAS TBU Controller Cable	\$15	Each	20%	\$12	Other	DC1
12519 470-ABLT	12519 470-ABLT	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	DC1
12519 470-ABLU	12519 470-ABLU	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	DC1
12519 470-ABLV	12519 470-ABLV	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	DC1
12519 470-ABLZ	12519 470-ABLZ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 3M,	\$170	Each	20%	\$136	Other	DC1
12519 470-ABMD	12519 470-ABMD	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	DC1
12519 470-ABMJ	12519 470-ABMJ	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	DC1
12519 470-ABML	12519 470-ABML	PowerEdge Servers	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	DC1
12519 470-ABRP	12519 470-ABRP	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	DC1
12519 470-ABQB	12519 470-ABQB	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	DC1
12519 470-ABOF	12519 470-ABOF	PowerEdge Servers	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	DC1
12519 470-ACJW	12519 470-ACJW	PowerEdge Servers	DVD ROM SATA Internal,Customer Kit	\$48	Each	20%	\$38	Other	DC1
12519 489-BBCJ	12519 489-BBCJ	PowerEdge Servers	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	DC1
12519 489-BBDM	12519 489-BBDM	PowerEdge Servers	PowerEdge T640 GPU 12 Volt cable only, Customer Install	\$21	Each	20%	\$17	Other	DC1
12519 490-BENS	12519 490-BENS	PowerEdge Servers	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	DC1
12519 490-BENW	12519 490-BENW	PowerEdge Servers	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	DC1
12519 490-BEOB	12519 490-BEOB	PowerEdge Servers	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	DC1
12519 490-BFRS	12519 490-BFRS	PowerEdge Servers	NVIDIA Quadro RTX 8000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,931	Each	20%	\$7,145	Other	DC1
12519 490-BFRT	12519 490-BFRT	PowerEdge Servers	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer	\$19,168	Each	20%	\$15,334	Other	DC1
12519 490-BFSH	12519 490-BFSH	PowerEdge Servers	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$12,145	Each	20%	\$9,716	Other	DC1
12519 490-BFTY	12519 490-BFTY	PowerEdge Servers	Dual Link Nvidia Quadro RTX NVLink HB Bridge 48 GB GDDR6, Customer Install	\$177	Each	20%	\$142	Other	DC1
12519 540-BBDR	12519 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DAVSFP+ Server Adapter,Full Height,CusKit	\$729	Each	20%	\$583	Other	DC1
12519 540-BBDS	12519 540-BBDS	PowerEdge Servers	Intel Ethernet I350 OP 1Gb Server Adapter,Full Height,CusKit	\$492	Each	20%	\$393	Other	DC1
12519 540-BBGX	12519 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card,Full Height, Customer Install	\$231	Each	20%	\$185	Other	DC1
12519 540-BBGY	12519 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card,Full Height,CusKit	\$153	Each	20%	\$122	Other	DC1
12519 540-BBGZ	12519 540-BBGZ	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter,Full Height,CusKit	\$239	Each	20%	\$191	Other	DC1
12519 540-BBIV	12519 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694	Each	20%	\$555	Other	DC1
12519 540-BBIW	12519 540-BBIW	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+ PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	DC1
12519 540-BBOZ	12519 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 40 GbE QSFP+ PCIe Adapter Full Height, V2,	\$967	Each	20%	\$774	Other	DC1
12519 540-BBOD	12519 540-BBOD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	Each	20%	\$3,530	Other	DC1
12519 540-BBRH	12519 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	Each	20%	\$875	Other	DC1
12519 540-BBRK	12519 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	DC1
12519 540-BBUN	12519 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	Each	20%	\$513	Other	DC1
12519 540-BBUO	12519 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	Each	20%	\$571	Other	DC1
12519 540-BBUP	12519 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	DC1
12519 540-BBUU	12519 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	Each	20%	\$1,989	Other	DC1
12519 540-BBVB	12519 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	DC1
12519 540-BBYG	12519 540-BBYG	PowerEdge Servers	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	DC1
12519 540-BBYH	12519 540-BBYH	PowerEdge Servers	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	DC1
12519 540-BBYI	12519 540-BBYI	PowerEdge Servers	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707	Each	20%	\$566	Other	DC1
12519 540-BCDG	12519 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$894	Each	20%	\$707	Other	DC1
12519 540-BCIV	12519 540-BCIV	PowerEdge Servers	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,687	Each	20%	\$2,134	Other	DC1
12519 540-BCNI	12519 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, Customer	\$180	Each	20%	\$144	Other	DC1
12519 770-BBJJ	12519 770-BBJJ	PowerEdge Servers	Ready Rails 3U Sliding Rails,CusKit	\$780	Each	20%	\$624	Other	DC1
12519 770-BBKV	12519 770-BBKV	PowerEdge Servers	3U Cable Management Arm, CusKit	\$73	Each	20%	\$58	Other	DC1
12519 770-BCJK	12519 770-BCJK	PowerEdge Servers	Tower to Rack,Conversion Kit,DELLEMC,T640,Customer Kit	\$77	Each	20%	\$61	Other	DC1
4048 310-9259	4048 310-9259	PowerEdge Servers	Power Cord, C13 to NEMA 5-15, 15 Amps, 3 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	DC1
4048 310-9260	4048 310-9260	PowerEdge Servers	Power Cord, 250 volt, IRSM 2073 to C14, 10 Amps, 2.5 meters, Argentina, Customer	\$20	Each	20%	\$16	Other	DC1
4048 313-9119	4048 313-9119	PowerEdge Servers	8X DVD-ROM, USB, External, Customer Installation	\$86	Each	20%	\$69	Other	DC1
4048 321-BBOL	4048 321-BBOL	PowerEdge Servers	OEM R420xr 901D Ruggedization Upgrade, Customer Kit	\$50	Each	20%	\$40	Other	DC1
4048 325-BBFJ	4048 325-BBFJ	PowerEdge Servers	Brand/Bezel, OEM PowerEdge R420xr, Customer Kit	\$220	Each	20%	\$176	Other	DC1
4048 330-3153	4048 330-3153	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 feet, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1
4048 330-3154	4048 330-3154	PowerEdge Servers	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	DC1
4048 331-5461	4048 331-5461	PowerEdge Servers	Cable Management Arm for 1U Systems, Customer Kit	\$58	Each	20%	\$47	Other	DC1
4048 331-7024	4048 331-7024	PowerEdge Servers	350W Hot-plug Power Supply for PowerEdge R320/R420, Customer Install	\$249	Each	20%	\$199	Other	DC1
4048 342-3548	4048 342-3548	PowerEdge Servers	Qlogic 2562, Dual Port 8Gb Fibre Channel HBA, Low Profile, Customer Kit	\$1,601	Each	20%	\$1,281	Other	DC1
4048 342-3549	4048 342-3549	PowerEdge Servers	Qlogic 2560, Single Port 8Gb Fibre Channel HBA, Low Profile, Customer Kit	\$1,166	Each	20%	\$933	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
4048 342-3550	4048 342-3550	PowerEdge Servers	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA, Low Profile, Customer Kit	\$1,806	Each	20%	\$1,445	Other	DC1
4048 400-BHIG	4048 400-BHIG	PowerEdge Servers	960GB SSD SATA SED Read Intensive 512e 2.5in Cabled HK6-R,1 DWPD 1752 TBW,	\$1,224	Each	20%	\$979	Other	DC1
4048 430-4407	4048 430-4407	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Customer Install	\$153	Each	20%	\$122	Other	DC1
4048 430-4408	4048 430-4408	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, Customer Install	\$153	Each	20%	\$122	Other	DC1
4048 430-4416	4048 430-4416	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Customer Install	\$380	Each	20%	\$304	Other	DC1
4048 430-4417	4048 430-4417	PowerEdge Servers	Broadcom 5719 QP 1Gb Network Interface Card, Low Profile, Customer Install	\$231	Each	20%	\$185	Other	DC1
4048 430-4431	4048 430-4431	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239	Each	20%	\$191	Other	DC1
4048 430-4433	4048 430-4433	PowerEdge Servers	Intel Ethernet I350 DP 1Gb Server Adapter, Customer Install	\$239	Each	20%	\$191	Other	DC1
4048 430-4435	4048 430-4435	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Customer Install	\$729	Each	20%	\$583	Other	DC1
4048 430-4436	4048 430-4436	PowerEdge Servers	Intel Ethernet X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, Customer Install	\$729	Each	20%	\$583	Other	DC1
4048 444-BBCK	4048 444-BBCK	PowerEdge Servers	PowerEdge R420v, Filter, Customer Kit	\$50	Each	20%	\$40	Other	DC1
12635 210-ANPW	12635 210-ANPW	PowerEdge Servers	OEM PowerEdge XR2 Server	\$3,516	Each	20%	\$2,813	Other	DC1
12635 210-AOWS	12635 210-AOWS	PowerEdge Servers	OEM PowerEdge XR2 Server - DSS RESTRICTED	\$3,516	Each	20%	\$2,813	Other	DC1
12635 325-BCSW	12635 325-BCSW	PowerEdge Servers	Brand/Bezel, Dell Branded PowerEdge XR2 LCD, 1U, Customer Kit	\$166	Each	20%	\$133	Other	DC1
12635 325-BCSX	12635 325-BCSX	PowerEdge Servers	Brand/Bezel, OEM PowerEdge XR2 LCD, 1U, Customer Kit	\$255	Each	20%	\$204	Other	DC1
12635 325-BCSY	12635 325-BCSY	PowerEdge Servers	Brand/Bezel, Dell Branded PowerEdge XR2 NO-LCD, 1U, Customer Kit	\$225	Each	20%	\$180	Other	DC1
12635 330-BBJN	12635 330-BBJN	PowerEdge Servers	Riser Config 3, 2 x 16 LP, Customer Kit	\$52	Each	20%	\$42	Other	DC1
12635 338-BLNB	12635 338-BLNB	PowerEdge Servers	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$3,551	Each	20%	\$2,841	Other	DC1
12635 338-BLNE	12635 338-BLNE	PowerEdge Servers	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	DC1
12635 338-BLNG	12635 338-BLNG	PowerEdge Servers	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	DC1
12635 338-BLNH	12635 338-BLNH	PowerEdge Servers	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	DC1
12635 338-BLNJ	12635 338-BLNJ	PowerEdge Servers	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	DC1
12635 338-BLNL	12635 338-BLNL	PowerEdge Servers	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	DC1
12635 338-BLNR	12635 338-BLNR	PowerEdge Servers	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	DC1
12635 338-BLTQ	12635 338-BLTQ	PowerEdge Servers	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	DC1
12635 338-BLTR	12635 338-BLTR	PowerEdge Servers	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$835	Each	20%	\$668	Other	DC1
12635 338-BLTT	12635 338-BLTT	PowerEdge Servers	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,002	Each	20%	\$802	Other	DC1
12635 338-BLTU	12635 338-BLTU	PowerEdge Servers	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$847	Each	20%	\$677	Other	DC1
12635 338-BLTV	12635 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	DC1
12635 338-BLTV	12635 338-BLTV	PowerEdge Servers	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	DC1
12635 338-BLTX	12635 338-BLTX	PowerEdge Servers	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	DC1
12635 338-BLTZ	12635 338-BLTZ	PowerEdge Servers	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	DC1
12635 338-BLUB	12635 338-BLUB	PowerEdge Servers	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	DC1
12635 345-BBBS	12635 345-BBBS	PowerEdge Servers	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016	\$9,673	Each	20%	\$7,738	Other	DC1
12635 385-BBKJ	12635 385-BBKJ	PowerEdge Servers	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	DC1
12635 385-BBKK	12635 385-BBKK	PowerEdge Servers	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	DC1
12635 385-BBKL	12635 385-BBKL	PowerEdge Servers	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	DC1
12635 385-BBKW	12635 385-BBKW	PowerEdge Servers	iDRAC9 Enterprise Perpetual Digital License, All Poweredge Platforms, CusKit	\$300	Each	20%	\$240	Other	DC1
12635 385-BBLF	12635 385-BBLF	PowerEdge Servers	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	DC1
12635 385-BBLH	12635 385-BBLH	PowerEdge Servers	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	DC1
12635 389-DQGO	12635 389-DQGO	PowerEdge Servers	OEM BIS Regulatory Label - CAO, CusKit	\$9	Each	20%	\$7	Other	DC1
12635 400-ADTI	12635 400-ADTI	PowerEdge Servers	PowerEdge Express Flash PCIe SSD Ready Configuration	\$0	Each	20%	\$0	Other	DC1
12635 400-ASDQ	12635 400-ASDQ	PowerEdge Servers	240GB M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	DC1
12635 400-BBQE	12635 400-BBQE	PowerEdge Servers	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Drive, CK	\$1,767	Each	20%	\$1,414	Other	DC1
12635 400-BBKI	12635 400-BBKI	PowerEdge Servers	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, Customer Install	\$1,188	Each	20%	\$950	Other	DC1
12635 400-BDPP	12635 400-BDPP	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$948	Each	20%	\$759	Other	DC1
12635 400-BDPI	12635 400-BDPI	PowerEdge Servers	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$1,593	Each	20%	\$1,274	Other	DC1
12635 400-BDOB	12635 400-BDOB	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$638	Each	20%	\$511	Other	DC1
12635 400-BDUM	12635 400-BDUM	PowerEdge Servers	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$2,608	Each	20%	\$2,086	Other	DC1
12635 400-BDUN	12635 400-BDUN	PowerEdge Servers	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$851	Each	20%	\$681	Other	DC1
12635 400-BDVB	12635 400-BDVB	PowerEdge Servers	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive, S4610, CK	\$1,583	Each	20%	\$1,266	Other	DC1
12635 400-BDWF	12635 400-BDWF	PowerEdge Servers	240GB SSD SATA Mixed Use 6Gbps 512e hot plug 2.5in Hot Plug Drive, S4610, CK	\$542	Each	20%	\$434	Other	DC1
12635 400-BEDO	12635 400-BEDO	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,241	Each	20%	\$4,192	Other	DC1
12635 400-BEDQ	12635 400-BEDQ	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,471	Each	20%	\$4,376	Other	DC1
12635 400-BEDR	12635 400-BEDR	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,604	Each	20%	\$2,083	Other	DC1
12635 400-BEDU	12635 400-BEDU	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$1,559	Each	20%	\$1,247	Other	DC1
12635 400-BEDV	12635 400-BEDV	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,487	Each	20%	\$4,390	Other	DC1
12635 400-BEDX	12635 400-BEDX	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,475	Each	20%	\$8,380	Other	DC1
12635 400-BEEB	12635 400-BEEB	PowerEdge Servers	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$5,225	Each	20%	\$4,180	Other	DC1
12635 400-BEEC	12635 400-BEEC	PowerEdge Servers	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$1,541	Each	20%	\$1,233	Other	DC1
12635 400-BEEI	12635 400-BEEI	PowerEdge Servers	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,589	Each	20%	\$2,071	Other	DC1
12635 400-BEEN	12635 400-BEEN	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,221	Each	20%	\$3,377	Other	DC1
12635 400-BEEO	12635 400-BEEO	PowerEdge Servers	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$4,234	Each	20%	\$3,387	Other	DC1
12635 400-BEQO	12635 400-BEQO	PowerEdge Servers	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$10,491	Each	20%	\$8,393	Other	DC1
12635 400-BEJD	12635 400-BEJD	PowerEdge Servers	Dell 2TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier,	\$2,817	Each	20%	\$2,254	Other	DC1
12635 400-BENH	12635 400-BENH	PowerEdge Servers	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512	\$5,288	Each	20%	\$4,230	Other	DC1
12635 400-BEOB	12635 400-BEOB	PowerEdge Servers	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 5256 TBW,	\$3,257	Each	20%	\$2,605	Other	DC1
12635 400-BEOM	12635 400-BEOM	PowerEdge Servers	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 21024	\$9,435	Each	20%	\$7,548	Other	DC1
12635 400-BERK	12635 400-BERK	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,827	Each	20%	\$3,062	Other	DC1
12635 400-BERT	12635 400-BERT	PowerEdge Servers	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier,	\$3,841	Each	20%	\$3,073	Other	DC1
12635 400-BFBR	12635 400-BFBR	PowerEdge Servers	800GB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$2,258	Each	20%	\$1,806	Other	DC1
12635 400-BFBZ	12635 400-BFBZ	PowerEdge Servers	1.6TB SSD SAS Mixed Use 2.5in 12Gbps 512e Hot-Plug, CUS Kit	\$3,199	Each	20%	\$2,559	Other	DC1
12635 400-BFED	12635 400-BFED	PowerEdge Servers	Dell 960GB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$879	Each	20%	\$703	Other	DC1
12635 400-BFEJ	12635 400-BFEJ	PowerEdge Servers	Dell 3.84TB NVMe, Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,880	Each	20%	\$3,104	Other	DC1
12635 400-BFHD	12635 400-BFHD	PowerEdge Servers	3.84TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$3,742	Each	20%	\$2,994	Other	DC1
12635 400-BFHI	12635 400-BFHI	PowerEdge Servers	960GB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$960	Each	20%	\$768	Other	DC1
12635 400-BFHL	12635 400-BFHL	PowerEdge Servers	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510 1 DWPD 876	\$647	Each	20%	\$517	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12635 450-ADIR	12635 450-ADIR	PowerEdge Servers	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	\$20	Each	20%	\$16	Other	DC1
12635 450-ADTB	12635 450-ADTB	PowerEdge Servers	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	\$20	Each	20%	\$16	Other	DC1
12635 450-AEKP	12635 450-AEKP	PowerEdge Servers	Kit - Hot-plug Power Supply, 550W	\$350	\$350	Each	20%	\$280	Other	DC1
12635 450-AJSE	12635 450-AJSE	PowerEdge Servers	Power Cord for Dual, Hot Plug, Redundant Power Supply (1+1), 600W, Customer Kit	\$48	\$48	Each	20%	\$38	Other	DC1
12635 450-AKEO	12635 450-AKEO	PowerEdge Servers	Hot Plug, Redundant Power Supply (Qty 1), -48V 600W DC, Cus Kit	\$572	\$572	Each	20%	\$457	Other	DC1
12635 461-AAEN	12635 461-AAEN	PowerEdge Servers	Trusted Platform Module 2.0, CK	\$25	\$25	Each	20%	\$20	Other	DC1
12635 470-AAIX	12635 470-AAIX	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	\$11	Each	20%	\$9	Other	DC1
12635 470-AAUB	12635 470-AAUB	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	\$13	Each	20%	\$11	Other	DC1
12635 470-AAUD	12635 470-AAUD	PowerEdge Servers	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	\$11	Each	20%	\$9	Other	DC1
12635 470-AAVJ	12635 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$195	\$195	Each	20%	\$158	Other	DC1
12635 470-AAVH	12635 470-AAVH	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	\$75	Each	20%	\$60	Other	DC1
12635 470-AAVJ	12635 470-AAVJ	PowerEdge Servers	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	\$105	Each	20%	\$84	Other	DC1
12635 470-AAVO	12635 470-AAVO	PowerEdge Servers	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout	\$400	\$400	Each	20%	\$320	Other	DC1
12635 470-AAAX	12635 470-AAAX	PowerEdge Servers	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$450	\$450	Each	20%	\$360	Other	DC1
12635 470-AAXH	12635 470-AAXH	PowerEdge Servers	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5	\$550	\$550	Each	20%	\$440	Other	DC1
12635 470-ABBH	12635 470-ABBH	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (3M), 2 cable/pack	\$231	\$231	Each	20%	\$185	Other	DC1
12635 470-ABBK	12635 470-ABBK	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (5M), 2 cable/pack	\$298	\$298	Each	20%	\$238	Other	DC1
12635 470-ABBM	12635 470-ABBM	PowerEdge Servers	Kit - 10GbE SFP+ Direct Attach Cables (1M), 2 cable/pack	\$168	\$168	Each	20%	\$134	Other	DC1
12635 470-ABPR	12635 470-ABPR	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	\$382	Each	20%	\$306	Other	DC1
12635 470-ABOB	12635 470-ABOB	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	\$574	Each	20%	\$459	Other	DC1
12635 470-ABOF	12635 470-ABOF	PowerEdge Servers	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	\$447	Each	20%	\$358	Other	DC1
12635 470-ADWH	12635 470-ADWH	PowerEdge Servers	PowerEdge XR2 - 901D Ruggedization Kit - Low Profile Riser Only	\$143	\$143	Each	20%	\$114	Other	DC1
12635 490-BFLB	12635 490-BFLB	PowerEdge Servers	NVIDIA Tesla™ T4 16GB Passivie, Single Slot, Low Profile GPU Customer Install	\$4,914	\$4,914	Each	20%	\$3,931	Other	DC1
12635 540-BBDR	12635 540-BBDR	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	\$729	Each	20%	\$583	Other	DC1
12635 540-BBDS	12635 540-BBDS	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Full Height, CusKit	\$492	\$492	Each	20%	\$393	Other	DC1
12635 540-BBDV	12635 540-BBDV	PowerEdge Servers	Intel Ethernet 1350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492	\$492	Each	20%	\$393	Other	DC1
12635 540-BBDW	12635 540-BBDW	PowerEdge Servers	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	\$729	Each	20%	\$583	Other	DC1
12635 540-BBGR	12635 540-BBGR	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239	\$239	Each	20%	\$191	Other	DC1
12635 540-BBGW	12635 540-BBGW	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153	\$153	Each	20%	\$122	Other	DC1
12635 540-BBGX	12635 540-BBGX	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231	\$231	Each	20%	\$185	Other	DC1
12635 540-BBGY	12635 540-BBGY	PowerEdge Servers	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153	\$153	Each	20%	\$122	Other	DC1
12635 540-BBGZ	12635 540-BBGZ	PowerEdge Servers	Intel Ethernet 1350 DP 1Gb Server Adapter, Full Height, CusKit	\$239	\$239	Each	20%	\$191	Other	DC1
12635 540-BBHB	12635 540-BBHB	PowerEdge Servers	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231	\$231	Each	20%	\$185	Other	DC1
12635 540-BBIV	12635 540-BBIV	PowerEdge Servers	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CusKit	\$694	\$694	Each	20%	\$555	Other	DC1
12635 540-BBII	12635 540-BBII	PowerEdge Servers	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	\$1,014	Each	20%	\$811	Other	DC1
12635 540-BBML	12635 540-BBML	PowerEdge Servers	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	\$694	Each	20%	\$555	Other	DC1
12635 540-BBOZ	12635 540-BBOZ	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 4 Gb QSFP+ PCIe Adapter Full Height, V2,	\$967	\$967	Each	20%	\$774	Other	DC1
12635 540-BBPC	12635 540-BBPC	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2,	\$467	\$467	Each	20%	\$374	Other	DC1
12635 540-BBPN	12635 540-BBPN	PowerEdge Servers	Mellanox ConnectX-3 Pro Dual Port 4 Gb QSFP+ PCIe Adapter Low Profile, V2,	\$967	\$967	Each	20%	\$774	Other	DC1
12635 540-BBQD	12635 540-BBQD	PowerEdge Servers	Mellanox ConnectX-4 Dual Port, EDR, VPI QSFP28 Full Height Network Adapter,	\$4,412	\$4,412	Each	20%	\$3,530	Other	DC1
12635 540-BBRG	12635 540-BBRG	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	\$851	Each	20%	\$680	Other	DC1
12635 540-BBRH	12635 540-BBRH	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094	\$1,094	Each	20%	\$875	Other	DC1
12635 540-BBRK	12635 540-BBRK	PowerEdge Servers	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	\$851	Each	20%	\$680	Other	DC1
12635 540-BBRN	12635 540-BBRN	PowerEdge Servers	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094	\$1,094	Each	20%	\$875	Other	DC1
12635 540-BBUN	12635 540-BBUN	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642	\$642	Each	20%	\$513	Other	DC1
12635 540-BBUO	12635 540-BBUO	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714	\$714	Each	20%	\$571	Other	DC1
12635 540-BBUP	12635 540-BBUP	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	\$801	Each	20%	\$641	Other	DC1
12635 540-BBUU	12635 540-BBUU	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486	\$2,486	Each	20%	\$1,989	Other	DC1
12635 540-BBVB	12635 540-BBVB	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	\$1,319	Each	20%	\$1,055	Other	DC1
12635 540-BBVL	12635 540-BBVL	PowerEdge Servers	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	\$642	Each	20%	\$513	Other	DC1
12635 540-BBVM	12635 540-BBVM	PowerEdge Servers	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	\$714	Each	20%	\$571	Other	DC1
12635 540-BBVN	12635 540-BBVN	PowerEdge Servers	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	\$644	Each	20%	\$515	Other	DC1
12635 540-BBVP	12635 540-BBVP	PowerEdge Servers	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	\$1,319	Each	20%	\$1,055	Other	DC1
12635 540-BBVR	12635 540-BBVR	PowerEdge Servers	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	\$2,486	Each	20%	\$1,989	Other	DC1
12635 540-BBCN	12635 540-BBCN	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	\$884	Each	20%	\$707	Other	DC1
12635 540-BCDG	12635 540-BCDG	PowerEdge Servers	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Full Height, Customer Install	\$884	\$884	Each	20%	\$707	Other	DC1
12635 540-BCDI	12635 540-BCDI	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Low Profile,	\$2,317	\$2,317	Each	20%	\$1,854	Other	DC1
12635 540-BCDJ	12635 540-BCDJ	PowerEdge Servers	Mellanox ConnectX-5 Single Port EDR VPI QSFP28 100Gb PCIe Adapter, Full Height,	\$2,317	\$2,317	Each	20%	\$1,854	Other	DC1
12635 540-BCDH	12635 540-BCDH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer	\$922	\$922	Each	20%	\$738	Other	DC1
12635 540-BCHF	12635 540-BCHF	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, Customer	\$1,177	\$1,177	Each	20%	\$942	Other	DC1
12635 540-BCHH	12635 540-BCHH	PowerEdge Servers	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer	\$1,177	\$1,177	Each	20%	\$942	Other	DC1
12635 540-BCNI	12635 540-BCNI	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25Gb SFP28 Adapter, PCIe Full Height, Customer	\$780	\$780	Each	20%	\$624	Other	DC1
12635 540-BCNJ	12635 540-BCNJ	PowerEdge Servers	Mellanox ConnectX-5 Dual Port 10/25Gb SFP28 Adapter, PCIe Low Profile, Customer	\$780	\$780	Each	20%	\$624	Other	DC1
12635 750-ACTZ	12635 750-ACTZ	PowerEdge Servers	High Performance Fan (Qty 6), XR2/R6515, Cus Kit	\$169	\$169	Each	20%	\$135	Other	DC1
12635 770-BBIF	12635 770-BBIF	PowerEdge Servers	1U/2U Static Rails for 2-Post and 4-Post Racks, Customer Kit	\$67	\$67	Each	20%	\$53	Other	DC1
12635 770-BCYU	12635 770-BCYU	PowerEdge Servers	ReadyRails Sliding Rails Without Cable Management Arm, CusKit	\$83	\$83	Each	20%	\$66	Other	DC1
SD14G1U-P3104-768F	SD14G1U-P3104-768F	SDDC	SD1U1N 3104 768(12X64GB)1.92SSD 8DRV F	\$74,464	\$74,464	Each	20%	\$59,571	Other	DC1
SD14G1U-P3104768FU	SD14G1U-P3104768FU	SDDC	SD1U1N 3104 768(12X64GB)1.92SSD 8DRV FU	\$75,602	\$75,602	Each	20%	\$60,482	Other	DC1
SD14G1U-P3104-768M	SD14G1U-P3104-768M	SDDC	SD1U1N 3104 768(12X64GB)1.92SSD 8DRV MF	\$74,464	\$74,464	Each	20%	\$59,571	Other	DC1
SD14G1U-P3106-768F	SD14G1U-P3106-768F	SDDC	SD1U1N 3106 768(12X64GB)1.92SSD 8DRV F	\$74,796	\$74,796	Each	20%	\$59,837	Other	DC1
SD14G1U-P3106-768FU	SD14G1U-P3106-768FU	SDDC	SD1U1N 3106 768(12X64GB)1.92SSD 8DRV FU	\$75,934	\$75,934	Each	20%	\$60,747	Other	DC1
SD14G1U-P3106-768M	SD14G1U-P3106-768M	SDDC	SD1U1N 3106 768(12X64GB)1.92SSD 8DRV MF	\$74,796	\$74,796	Each	20%	\$59,837	Other	DC1
SD14G1UP6142-768FU	SD14G1UP6142-768FU	SDDC	SD1U1N 6142 768(12X64GB)1.92SSD 8DRV FU	\$84,479	\$84,479	Each	20%	\$67,583	Other	DC1
SD14G1UP8180-1.5FU	SD14G1UP8180-1.5FU	SDDC	SD1U1N 8180 1.5TB(24X64GB)3.84SSD 8DRV FU	\$170,703	\$170,703	Each	20%	\$136,562	Other	DC1
SD14G1UPR8142-768F	SD14G1UPR8142-768F	SDDC	SD1U1N 6142 768(12X64GB)1.92SSD 8DRV F	\$83,341	\$83,341	Each	20%	\$66,673	Other	DC1
SD14G1UPR8142-768M	SD14G1UPR8142-768M	SDDC	SD1U1N 6142 768(12X64GB)1.92SSD 8DRV MF	\$83,341	\$83,341	Each	20%	\$66,673	Other	DC1
SD14G1UPR8180-1.5F	SD14G1UPR8180-1.5F	SDDC	SD1U1N 8180 1.5TB(24X64GB)3.84SSD 8DR F	\$169,565	\$169,565	Each	20%	\$135,652	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SD14G-P3104-768H-M	SD14G-P3104-768H-M	SDCC	SD2U1N 3104 1S 768(12X64GB)2HDD 20DRV MH	\$74.074	Each	20%	\$59,259	Other	DC1
SD14G-P6130-768-GF	SD14G-P6130-768-GF	SDCC	SD2U1N 6130 M10GPU 768GB(12X64GB)192SSDF	\$132.412	Each	20%	\$105,930	Other	DC1
SD14G-P6130-768GFU	SD14G-P6130-768GFU	SDCC	SD2U1N 6130 M10GPU 768GB(12X64GB)192SSDF	\$133.550	Each	20%	\$106,840	Other	DC1
SD14G-P6138-768-GF	SD14G-P6138-768-GF	SDCC	SD2U1N 6138 M10GPU 768GB(12X64GB)192SSDF	\$134.691	Each	20%	\$107,753	Other	DC1
SD14G-P6138-768GFU	SD14G-P6138-768GFU	SDCC	SD2U1N 6138 M10GPU 768GB(12X64GB)192SSDF	\$135.829	Each	20%	\$108,663	Other	DC1
SD14G-P8160-768-GF	SD14G-P8160-768-GF	SDCC	SD2U1N 8160 M60GPU 768GB(12X64GB)384SSDF	\$211.345	Each	20%	\$169,076	Other	DC1
SD14G-P8160-768GFU	SD14G-P8160-768GFU	SDCC	SD2U1N 8160 M60GPU 768GB(12X64GB)384SSDF	\$212.483	Each	20%	\$169,986	Other	DC1
SD14G-P8176-768-GF	SD14G-P8176-768-GF	SDCC	SD2U1N 8176 M60GPU 768GB(12X64GB)384SSDF	\$224.612	Each	20%	\$179,690	Other	DC1
SD14G-P8176-768GFU	SD14G-P8176-768GFU	SDCC	SD2U1N 8176 M60GPU 768GB(12X64GB)384SSDF	\$225.750	Each	20%	\$180,600	Other	DC1
SD14G-PR3104-192-H	SD14G-PR3104-192-H	SDCC	SD1U1N 3104 192(12X16GB)2HDD 8DRV HU	\$28.433	Each	20%	\$22,746	Other	DC1
SD14G-PR3104-192HU	SD14G-PR3104-192HU	SDCC	SD1U1N 3104 192(12X16GB)2HDD 8DRV HU	\$28.433	Each	20%	\$22,746	Other	DC1
SD14G-PR3104-192-M	SD14G-PR3104-192-M	SDCC	SD1U1N 3104 192(12X16GB)2HDD 8DRV MH	\$28.433	Each	20%	\$22,746	Other	DC1
SD14G-PR3104-768-H	SD14G-PR3104-768-H	SDCC	SD2U1N 3104 1S 768(12X64GB)2HDD 20DRV H	\$74.074	Each	20%	\$59,259	Other	DC1
SD14G-PR3104-768HU	SD14G-PR3104-768HU	SDCC	SD2U1N 3104 1S 768(12X64GB)2HDD 20DRV HU	\$75.212	Each	20%	\$60,170	Other	DC1
SD14G-PR3106-192-H	SD14G-PR3106-192-H	SDCC	SD1U1N 3106 192(12X16GB)2HDD 8DRV H	\$28.766	Each	20%	\$23,013	Other	DC1
SD14G-PR3106-192HU	SD14G-PR3106-192HU	SDCC	SD1U1N 3106 192(12X16GB)2HDD 8DRV HU	\$29.904	Each	20%	\$23,923	Other	DC1
SD14G-PR3106-192-M	SD14G-PR3106-192-M	SDCC	SD1U1N 3106 192(12X16GB)2HDD 8DRV MH	\$28.766	Each	20%	\$23,013	Other	DC1
SD14G-PR3106-768-H	SD14G-PR3106-768-H	SDCC	SD2U1N 3106 1S 768(12X64GB)2HDD 20DRV H	\$74.240	Each	20%	\$59,392	Other	DC1
SD14G-PR3106-768HU	SD14G-PR3106-768HU	SDCC	SD2U1N 3106 1S 768(12X64GB)2HDD 20DRV HU	\$75.378	Each	20%	\$60,302	Other	DC1
SD14G-PR3106-768-M	SD14G-PR3106-768-M	SDCC	SD2U1N 3106 1S 768(12X64GB)2HDD 20DRV MH	\$74.240	Each	20%	\$59,392	Other	DC1
SD14G-PR4108-768-F	SD14G-PR4108-768-F	SDCC	SD2U1N 4108 768(12X64GB)1.92SSD 20DRV F	\$122.662	Each	20%	\$98,130	Other	DC1
SD14G-PR4108-768FU	SD14G-PR4108-768FU	SDCC	SD2U1N 4108 768(12X64GB)1.92SSD 20DRV FU	\$123.800	Each	20%	\$99,040	Other	DC1
SD14G-PR4108-768-M	SD14G-PR4108-768-M	SDCC	SD2U1N 4108 768(12X64GB)1.92SSD 20DRV MF	\$122.662	Each	20%	\$98,130	Other	DC1
SD14G-PR4110-768-F	SD14G-PR4110-768-F	SDCC	SD1U1N 4110 768(12X64GB)1.92SSD 8DRV F	\$75.296	Each	20%	\$60,237	Other	DC1
SD14G-PR4110-768FU	SD14G-PR4110-768FU	SDCC	SD1U1N 4110 768(12X64GB)1.92SSD 8DRV FU	\$76.434	Each	20%	\$61,147	Other	DC1
SD14G-PR4110-768-M	SD14G-PR4110-768-M	SDCC	SD1U1N 4110 768(12X64GB)1.92SSD 8DRV MF	\$75.296	Each	20%	\$60,237	Other	DC1
SD14G-PR4114-384-F	SD14G-PR4114-384-F	SDCC	SD1U1N 4114 384(12X32GB)1.92SSD 8DRV F	\$55.620	Each	20%	\$44,496	Other	DC1
SD14G-PR4114-384FU	SD14G-PR4114-384FU	SDCC	SD1U1N 4114 384(12X32GB)1.92SSD 8DRV FU	\$56.758	Each	20%	\$45,406	Other	DC1
SD14G-PR4114-384-M	SD14G-PR4114-384-M	SDCC	SD1U1N 4114 384(12X32GB)1.92SSD 8DRV MF	\$55.620	Each	20%	\$44,496	Other	DC1
SD14G-PR4114-768-F	SD14G-PR4114-768-F	SDCC	SD1U1N 4114 768(12X64GB)1.92SSD 8DRV F	\$75.899	Each	20%	\$60,719	Other	DC1
SD14G-PR4114-768FU	SD14G-PR4114-768FU	SDCC	SD1U1N 4114 768(12X64GB)1.92SSD 8DRV FU	\$77.037	Each	20%	\$61,630	Other	DC1
SD14G-PR4114-768-M	SD14G-PR4114-768-M	SDCC	SD1U1N 4114 768(12X64GB)1.92SSD 8DRV MF	\$75.899	Each	20%	\$60,719	Other	DC1
SD14G-PR5118-768-F	SD14G-PR5118-768-F	SDCC	SD2U1N 5118 768(12X64GB)1.92SSD 20DRV F	\$125.137	Each	20%	\$100,110	Other	DC1
SD14G-PR5118-768FU	SD14G-PR5118-768FU	SDCC	SD2U1N 5118 768(12X64GB)1.92SSD 20DRV FU	\$126.275	Each	20%	\$101,020	Other	DC1
SD14G-PR5118-768-M	SD14G-PR5118-768-M	SDCC	SD2U1N 5118 768(12X64GB)1.92SSD 20DRV MF	\$125.137	Each	20%	\$100,110	Other	DC1
SD14G-PR6126-768-F	SD14G-PR6126-768-F	SDCC	SD1U1N 6126 768(12X64GB)1.92SSD 8DRV F	\$79.537	Each	20%	\$63,630	Other	DC1
SD14G-PR6126-768FU	SD14G-PR6126-768FU	SDCC	SD1U1N 6126 768(12X64GB)1.92SSD 8DRV FU	\$80.675	Each	20%	\$64,540	Other	DC1
SD14G-PR6126-768-M	SD14G-PR6126-768-M	SDCC	SD1U1N 6126 768(12X64GB)1.92SSD 8DRV MF	\$79.537	Each	20%	\$63,630	Other	DC1
SD14G-PR6130-768-F	SD14G-PR6130-768-F	SDCC	SD2U1N 6130 768(12X64GB)1.92SSD 20DRV F	\$127.177	Each	20%	\$101,742	Other	DC1
SD14G-PR6130-768FU	SD14G-PR6130-768FU	SDCC	SD2U1N 6130 768(12X64GB)1.92SSD 20DRV FU	\$128.315	Each	20%	\$102,652	Other	DC1
SD14G-PR6130-768-M	SD14G-PR6130-768-M	SDCC	SD2U1N 6130 768(12X64GB)1.92SSD 20DRV MF	\$127.177	Each	20%	\$101,742	Other	DC1
SD14G-PR6132-768-F	SD14G-PR6132-768-F	SDCC	SD1U1N 6132 768(12X64GB)1.92SSD 8DRV F	\$80.498	Each	20%	\$64,398	Other	DC1
SD14G-PR6132-768FU	SD14G-PR6132-768FU	SDCC	SD1U1N 6132 768(12X64GB)1.92SSD 8DRV FU	\$81.636	Each	20%	\$65,309	Other	DC1
SD14G-PR6132-768-M	SD14G-PR6132-768-M	SDCC	SD1U1N 6132 768(12X64GB)1.92SSD 8DRV MF	\$80.498	Each	20%	\$64,398	Other	DC1
SD14G-PR6136-384-F	SD14G-PR6136-384-F	SDCC	SD1U1N 6136 384(12X32GB)3.84SSD 8DRV F	\$87.866	Each	20%	\$70,293	Other	DC1
SD14G-PR6136-384FU	SD14G-PR6136-384FU	SDCC	SD1U1N 6136 384(12X32GB)3.84SSD 8DRV FU	\$89.004	Each	20%	\$71,203	Other	DC1
SD14G-PR6136-384-M	SD14G-PR6136-384-M	SDCC	SD1U1N 6136 384(12X32GB)3.84SSD 8DRV MF	\$87.866	Each	20%	\$70,293	Other	DC1
SD14G-PR6140-768-F	SD14G-PR6140-768-F	SDCC	SD2U1N 6140 768(24X32GB)1.92SSD 20DRV F	\$123.042	Each	20%	\$98,434	Other	DC1
SD14G-PR6140-768FU	SD14G-PR6140-768FU	SDCC	SD2U1N 6140 768(24X32GB)1.92SSD 20DRV FU	\$124.180	Each	20%	\$99,344	Other	DC1
SD14G-PR6142-768-F	SD14G-PR6142-768-F	SDCC	SD2U1N 6142 768(12X64GB)1.92SSD 20DRV F	\$130.753	Each	20%	\$104,602	Other	DC1
SD14G-PR6142-768FU	SD14G-PR6142-768FU	SDCC	SD2U1N 6142 768(12X64GB)1.92SSD 20DRV FU	\$131.891	Each	20%	\$105,513	Other	DC1
SD14G-PR6142-768-M	SD14G-PR6142-768-M	SDCC	SD2U1N 6142 768(12X64GB)1.92SSD 20DRV MF	\$130.753	Each	20%	\$104,602	Other	DC1
SD14G-PR6150-1.5-F	SD14G-PR6150-1.5-F	SDCC	SD2U1N 6150 1.5T(24X64GB)3.84SSD 20DRV F	\$231.854	Each	20%	\$185,483	Other	DC1
SD14G-PR6150-1.5FU	SD14G-PR6150-1.5FU	SDCC	SD2U1N 6150 1.5T(24X64GB)3.84SSD 20DRV FU	\$232.992	Each	20%	\$186,394	Other	DC1
SD14G-PR6150-768-F	SD14G-PR6150-768-F	SDCC	SD1U1N 6150 768(12X64GB)1.92SSD 8DRV F	\$85.420	Each	20%	\$68,336	Other	DC1
SD14G-PR6150-768FU	SD14G-PR6150-768FU	SDCC	SD1U1N 6150 768(12X64GB)1.92SSD 8DRV FU	\$86.558	Each	20%	\$69,246	Other	DC1
SD14G-PR6152-1.5-F	SD14G-PR6152-1.5-F	SDCC	SD2U1N 6152 1.5T(24X64GB)3.84SSD 20DRV F	\$232.431	Each	20%	\$185,945	Other	DC1
SD14G-PR6152-1.5FU	SD14G-PR6152-1.5FU	SDCC	SD2U1N 6152 1.5T(24X64GB)3.84SSD 20DRV FU	\$233.569	Each	20%	\$186,855	Other	DC1
SD14G-PR6152-768-F	SD14G-PR6152-768-F	SDCC	SD1U1N 6152 768(12X64GB)1.92SSD 8DRV F	\$111.650	Each	20%	\$89,320	Other	DC1
SD14G-PR6152-768FU	SD14G-PR6152-768FU	SDCC	SD1U1N 6152 768(12X64GB)1.92SSD 8DRV FU	\$112.788	Each	20%	\$90,230	Other	DC1
SD14G-PR8153-768-F	SD14G-PR8153-768-F	SDCC	SD2U1N 8153 768(24X32GB)1.92SSD 20DRV F	\$125.665	Each	20%	\$100,532	Other	DC1
SD14G-PR8153-768FU	SD14G-PR8153-768FU	SDCC	SD2U1N 8153 768(24X32GB)1.92SSD 20DRV FU	\$126.803	Each	20%	\$101,442	Other	DC1
SD14G-PR8153-768-M	SD14G-PR8153-768-M	SDCC	SD2U1N 8153 768(24X32GB)1.92SSD 20DRV MF	\$125.665	Each	20%	\$100,532	Other	DC1
SD14G-PR8160-1.5-F	SD14G-PR8160-1.5-F	SDCC	SD1U1N 8160 1.5TB(24X64GB)3.84SSD 8DR F	\$150.118	Each	20%	\$120,094	Other	DC1
SD14G-PR8160-1.5FU	SD14G-PR8160-1.5FU	SDCC	SD1U1N 8160 1.5TB(24X64GB)3.84SSD 8DR FU	\$151.256	Each	20%	\$121,005	Other	DC1
SD14G-PR8168-1.5-F	SD14G-PR8168-1.5-F	SDCC	SD2U1N 8168 1.5TB(24X64GB)3.84SSD 20DR F	\$240.278	Each	20%	\$192,222	Other	DC1
SD14G-PR8168-1.5FU	SD14G-PR8168-1.5FU	SDCC	SD2U1N 8168 1.5TB(24X64GB)3.84SSD 20DR FU	\$241.416	Each	20%	\$193,133	Other	DC1
SD14G-PR8168-384-F	SD14G-PR8168-384-F	SDCC	SD2U1N 8168 384(12X32GB)1.92SSD 20DR F	\$120.835	Each	20%	\$96,668	Other	DC1
SD14G-PR8168-384FU	SD14G-PR8168-384FU	SDCC	SD2U1N 8168 384(12X32GB)1.92SSD 20DR FU	\$121.973	Each	20%	\$97,578	Other	DC1
SD14G-PR8180-1.5-F	SD14G-PR8180-1.5-F	SDCC	SD2U1N 8180 1.5TB(24X64GB)3.84SSD 20DR F	\$255.504	Each	20%	\$204,403	Other	DC1
SD14G-PR8180-1.5FU	SD14G-PR8180-1.5FU	SDCC	SD2U1N 8180 1.5TB(24X64GB)3.84SSD 20DR FU	\$256.642	Each	20%	\$205,314	Other	DC1
SD14P8168-768-192F	SD14P8168-768-192F	SDCC	SD2U1N 8168 768(24X32GB)1.92SSD 20DR F	\$135.239	Each	20%	\$108,191	Other	DC1
SD14P8168-768-192FU	SD14P8168-768-192FU	SDCC	SD2U1N 8168 768(24X32GB)1.92SSD 20DR FU	\$136.377	Each	20%	\$109,102	Other	DC1
SD14P8168-768-384F	SD14P8168-768-384F	SDCC	SD2U1N 8168 768(24X32GB)3.84SSD 20DR F	\$199.719	Each	20%	\$159,775	Other	DC1
SD14P8168-768-384FU	SD14P8168-768-384FU	SDCC	SD2U1N 8168 768(24X32GB)3.84SSD 20DR FU	\$200.857	Each	20%	\$160,686	Other	DC1
SD1SS5TDFN165L	SD1SS5TDFN165L	SDCC	SDCC IS 5 STD Fan Less Than 165W	\$0	Each	20%	\$0	Other	DC1
SD1S8HPFN165GR	SD1S8HPFN165GR	SDCC	SDCC IS 8 HIGH PERF Fan 165W/GRT	\$207	Each	20%	\$166	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SD1SHSDM125GR	SD1SHSDM125GR	SDDC	SDDC 1S 125GR HTK Dimm BLNK	\$91	Each	20%	\$73	Other	DC1
SD1SHSDM125OL	SD1SHSDM125OL	SDDC	SDDC 1S 125WL HTK Dimm BLNK	\$49	Each	20%	\$39	Other	DC1
SD1SHSKDM165G	SD1SHSKDM165G	SDDC	SDDC 1S 165WGR HTKDimm CPUBLNK	\$70	Each	20%	\$56	Other	DC1
SD1SHSKDM165OL	SD1SHSKDM165OL	SDDC	SDDC 1S 165WL HTK Dimm BLNK	\$40	Each	20%	\$32	Other	DC1
SD1SHSKDMBLKFN	SD1SHSKDMBLKFN	SDDC	SDDC 1S HSK Dimm CPU BLK Fan	\$1,181	Each	20%	\$945	Other	DC1
SD2SSSTDFN165L	SD2SSSTDFN165L	SDDC	SDDC 2S 8 STD Fan LESS THAN 165W	\$0	Each	20%	\$0	Other	DC1
SD2SHPFN165GR	SD2SHPFN165GR	SDDC	SDDC 2S 8 HIGH PERF Fan 165W/GRT	\$207	Each	20%	\$166	Other	DC1
SD2SHSDM125GR	SD2SHSDM125GR	SDDC	SDDC 2S 125GR HTK Dimm BLNK	\$82	Each	20%	\$66	Other	DC1
SD2SHSDM125OL	SD2SHSDM125OL	SDDC	SDDC 2S 125WL HTK Dimm BLNK	\$40	Each	20%	\$32	Other	DC1
SD2SHSKDM165GR	SD2SHSKDM165GR	SDDC	SDDC 2S 165GR HTK Dimm BLNK	\$61	Each	20%	\$49	Other	DC1
SD2SHSKDM165OL	SD2SHSKDM165OL	SDDC	SDDC 2S 165WL HTK Dimm BLNK	\$40	Each	20%	\$32	Other	DC1
SD2SS570HSKDMFN	SD2SS570HSKDMFN	SDDC	SDDC 2S HSK Dimm CPU BLK Fan	\$1,172	Each	20%	\$938	Other	DC1
SD2U1N24CHASSIS1SF	SD2U1N24CHASSIS1SF	SDDC	SDDC 1S 2U1N 24X2.5 Chassis F	\$260	Each	20%	\$208	Other	DC1
SD2U1N24CHASSIS1SH	SD2U1N24CHASSIS1SH	SDDC	SDDC 1S 2U1N 24X2.5 Chassis	\$260	Each	20%	\$208	Other	DC1
SD2U1N24CHASSIS2SF	SD2U1N24CHASSIS2SF	SDDC	SDDC 2S 2U1N 24X2.5 Chassis F	\$260	Each	20%	\$208	Other	DC1
SD2U1N24CHASSIS2SH	SD2U1N24CHASSIS2SH	SDDC	SDDC 2S 2U1N 24X2.5 Chassis	\$260	Each	20%	\$208	Other	DC1
SDCAPHDD12TB10K25	SDCAPHDD12TB10K25	SDDC	SDDC HDD SAS 1.2TB 10K RPM 2.5inch	\$779	Each	20%	\$623	Other	DC1
SDCAPHDD20TB72K25	SDCAPHDD20TB72K25	SDDC	SDDC HDD SAS 2TB 7.2K RPM 2.5inch	\$1,071	Each	20%	\$857	Other	DC1
SDCAPHDD40TB72K35	SDCAPHDD40TB72K35	SDDC	SDDC HDD SAS 4TB 7.2K RPM 2.5inch	\$831	Each	20%	\$665	Other	DC1
SDCAPSSATASSD192TB	SDCAPSSATASSD192TB	SDDC	SDDC Capacity SATA SSD 1.92TB1WPD	\$2,183	Each	20%	\$1,746	Other	DC1
SDCAPSSATASSD384TB	SDCAPSSATASSD384TB	SDDC	SDDC Capacity SATA SSD 3.84TB1WPD	\$4,471	Each	20%	\$3,577	Other	DC1
SDCAPSSD192TB1WPD	SDCAPSSD192TB1WPD	SDDC	SDDC Capacity SAS SSD 1.92TB1WPD	\$3,535	Each	20%	\$2,828	Other	DC1
SDCAPSSD384TB1WPD	SDCAPSSD384TB1WPD	SDDC	SDDC Capacity SAS SSD 3.84TB1WPD	\$5,199	Each	20%	\$4,159	Other	DC1
SDDC-1P-RACK1	SDDC-1P-RACK1	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 1	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK2	SDDC-1P-RACK2	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 2	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK2U	SDDC-1P-RACK2U	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 2U	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK3	SDDC-1P-RACK3	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 3	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK3U	SDDC-1P-RACK3U	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 3U	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK4	SDDC-1P-RACK4	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 4	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK4U	SDDC-1P-RACK4U	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 4U	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK5	SDDC-1P-RACK5	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 5	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK5U	SDDC-1P-RACK5U	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 5U	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK6	SDDC-1P-RACK6	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 6	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK6U	SDDC-1P-RACK6U	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 6U	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK7	SDDC-1P-RACK7	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 7	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK7U	SDDC-1P-RACK7U	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 7U	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK8	SDDC-1P-RACK8	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 8	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-1P-RACK8U	SDDC-1P-RACK8U	SDDC	VxRack SDDC 1 Phase 42U Cabinet Rack 8U	\$52,620	Each	20%	\$42,096	Other	DC1
SDDC-3PDELTA-RACK1	SDDC-3PDELTA-RACK1	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rack 1	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RACK2	SDDC-3PDELTA-RACK2	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rack 2	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RACK3	SDDC-3PDELTA-RACK3	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rack 3	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RACK4	SDDC-3PDELTA-RACK4	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rack 4	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RACK5	SDDC-3PDELTA-RACK5	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rack 5	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RACK6	SDDC-3PDELTA-RACK6	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rack 6	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RACK7	SDDC-3PDELTA-RACK7	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rack 7	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RACK8	SDDC-3PDELTA-RACK8	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rack 8	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RCK2U	SDDC-3PDELTA-RCK2U	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rck 2U	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RCK3U	SDDC-3PDELTA-RCK3U	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rck 3U	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RCK4U	SDDC-3PDELTA-RCK4U	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rck 4U	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RCK5U	SDDC-3PDELTA-RCK5U	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rck 5U	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RCK6U	SDDC-3PDELTA-RCK6U	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rck 6U	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RCK7U	SDDC-3PDELTA-RCK7U	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rck 7U	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3PDELTA-RCK8U	SDDC-3PDELTA-RCK8U	SDDC	VxRack SDDC 3P 42U Delta2 Cabinet Rck 8U	\$49,882	Each	20%	\$39,906	Other	DC1
SDDC-3P-WYE-RACK1	SDDC-3P-WYE-RACK1	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 1	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK2	SDDC-3P-WYE-RACK2	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 2	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK2U	SDDC-3P-WYE-RACK2U	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 2U	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK3	SDDC-3P-WYE-RACK3	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 3	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK3U	SDDC-3P-WYE-RACK3U	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 3U	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK4	SDDC-3P-WYE-RACK4	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 4	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK4U	SDDC-3P-WYE-RACK4U	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 4U	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK5	SDDC-3P-WYE-RACK5	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 5	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK5U	SDDC-3P-WYE-RACK5U	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 5U	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK6	SDDC-3P-WYE-RACK6	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 6	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK6U	SDDC-3P-WYE-RACK6U	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 6U	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK7	SDDC-3P-WYE-RACK7	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 7	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK7U	SDDC-3P-WYE-RACK7U	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 7U	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK8	SDDC-3P-WYE-RACK8	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 8	\$45,882	Each	20%	\$36,706	Other	DC1
SDDC-3P-WYE-RACK8U	SDDC-3P-WYE-RACK8U	SDDC	VxRack SDDC 3P WYE 42U Cabinet Rack 8U	\$45,882	Each	20%	\$36,706	Other	DC1
SDDCCIS9332SW1YMCV	SDDCCIS9332SW1YMCV	SDDC	VXRACK SDDC CISCO 9332 SWIT 1Y MC U	\$37,950	Each	20%	\$30,360	Other	DC1
SDDCCIS9332SW1YPPV	SDDCCIS9332SW1YPPV	SDDC	VxRack SDDC Cisco 9332 Switch 1Y MCV	\$37,950	Each	20%	\$30,360	Other	DC1
SDDCCIS9332SW1YPPV	SDDCCIS9332SW1YPPV	SDDC	VXRACK SDDC CISCO 9332 SWIT 1Y PP U	\$37,950	Each	20%	\$30,360	Other	DC1
SDDCCIS9332SW1YPPV	SDDCCIS9332SW1YPPV	SDDC	VxRack SDDC Cisco 9332 Switch 1Y PPV	\$37,950	Each	20%	\$30,360	Other	DC1
SDDCCIS9332SW2YMCV	SDDCCIS9332SW2YMCV	SDDC	VXRACK SDDC CISCO 9332 SWIT 2Y MC U	\$37,950	Each	20%	\$30,360	Other	DC1
SDDCCIS9332SW2YMCV	SDDCCIS9332SW2YMCV	SDDC	VxRack SDDC Cisco 9332 Switch 2Y MCV	\$37,950	Each	20%	\$30,360	Other	DC1
SDDCCIS9332SW2YPPV	SDDCCIS9332SW2YPPV	SDDC	VXRACK SDDC CISCO 9332 SWIT 2Y PP U	\$37,950	Each	20%	\$30,360	Other	DC1
SDDCCIS9332SW2YPPV	SDDCCIS9332SW2YPPV	SDDC	VxRack SDDC Cisco 9332 Switch 2Y PPV	\$37,950	Each	20%	\$30,360	Other	DC1
SDDCCIS9332SW3YMCV	SDDCCIS9332SW3YMCV	SDDC	VxRack SDDC Cisco 9332 Switch 3Y MC	\$37,950	Each	20%	\$30,360	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
SDDCCI9332SW3YMCV	SDDCCI9332SW3YMCV	SDDC	VxRack SDDC Cisco 9332 Switch 3Y MCV	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW3YPP	SDDCCI9332SW3YPP	SDDC	VxRack SDDC Cisco 9332 Switch 3Y PP	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW3YPPV	SDDCCI9332SW3YPPV	SDDC	VxRack SDDC Cisco 9332 Switch 3Y PPV	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW4YMC	SDDCCI9332SW4YMC	SDDC	VxRack SDDC Cisco 9332 Switch 4Y MC	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW4YMCV	SDDCCI9332SW4YMCV	SDDC	VxRack SDDC Cisco 9332 Switch 4Y MCV	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW4YPP	SDDCCI9332SW4YPP	SDDC	VxRack SDDC Cisco 9332 Switch 4Y PP	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW4YPPV	SDDCCI9332SW4YPPV	SDDC	VxRack SDDC Cisco 9332 Switch 4Y PPV	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW5YMC	SDDCCI9332SW5YMC	SDDC	VxRack SDDC Cisco 9332 Switch 5Y MC	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW5YMCV	SDDCCI9332SW5YMCV	SDDC	VxRack SDDC Cisco 9332 Switch 5Y MCV	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW5YPP	SDDCCI9332SW5YPP	SDDC	VxRack SDDC Cisco 9332 Switch 5Y PP	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCI9332SW5YPPV	SDDCCI9332SW5YPPV	SDDC	VxRack SDDC Cisco 9332 Switch 5Y PPV	\$37,950	Each	20%		\$30,360	Other	DC1
SDDCCISCO93180KIT	SDDCCISCO93180KIT	SDDC	VxRack SDDC Cisco 93180 Switch Kit	\$2,149	Each	20%		\$1,719	Other	DC1
SDDCCISCO9332KIT1	SDDCCISCO9332KIT1	SDDC	VxRack SDDC Cisco 9332 Switch Kit 1	\$2,172	Each	20%		\$1,738	Other	DC1
SDDCCISCO9332KIT2	SDDCCISCO9332KIT2	SDDC	VxRack SDDC Cisco 9332 Switch Kit 2	\$12,391	Each	20%		\$9,913	Other	DC1
SDDCDELLMGMTSW	SDDCDELLMGMTSW	SDDC	VxRack SDDC DELL MANAGEMENT SWITCH	\$5,976	Each	20%		\$4,781	Other	DC1
SDDCDELLMGMTSWKIT	SDDCDELLMGMTSWKIT	SDDC	VxRack SDDC Dell Management Switch Kit	\$2,097	Each	20%		\$1,678	Other	DC1
SDDCFIBERCBL10M	SDDCFIBERCBL10M	SDDC	VxRack SDDC 10M Fiber Cable	\$323	Each	20%		\$258	Other	DC1
SDDCFIBERCBL30M	SDDCFIBERCBL30M	SDDC	VxRack SDDC 30M LC-LC Fiber Cable	\$975	Each	20%		\$780	Other	DC1
SDDCHBA330CTRL1SF	SDDCHBA330CTRL1SF	SDDC	SDDC PerHBA330RAIDCTR MINI12Gb1SF	\$228	Each	20%		\$182	Other	DC1
SDDCHBA330CTRL2SF	SDDCHBA330CTRL2SF	SDDC	SDDC PerHBA330RAIDCTR12Gb 2SLP F	\$291	Each	20%		\$233	Other	DC1
SDDCISCOTORSW	SDDCISCOTORSW	SDDC	VxRack SDDC CISCO TOR 93180 SWITCH	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW1YMC	SDDCISCOTORSW1YMC	SDDC	VXRACK SDDC CISCO TOR 93180 SWIT 1Y MC U	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW1YMCV	SDDCISCOTORSW1YMCV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 1Y MCV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW1YPP	SDDCISCOTORSW1YPP	SDDC	VXRACK SDDC CISCO TOR 93180 SWIT 1Y PP U	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW1YPPV	SDDCISCOTORSW1YPPV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 1Y PPV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW2YMC	SDDCISCOTORSW2YMC	SDDC	VXRACK SDDC CISCO TOR 93180 SWIT 2Y MC U	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW2YMCV	SDDCISCOTORSW2YMCV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 2Y MCV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW2YPP	SDDCISCOTORSW2YPP	SDDC	VXRACK SDDC CISCO TOR 93180 SWIT 2Y PP U	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW2YPPV	SDDCISCOTORSW2YPPV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 2Y PPV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW3YMC	SDDCISCOTORSW3YMC	SDDC	VxRack SDDC CISCO TOR 93180 SWITCH 3Y MC	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW3YMCV	SDDCISCOTORSW3YMCV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 3Y MCV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW3YPP	SDDCISCOTORSW3YPP	SDDC	VxRack SDDC CISCO TOR 93180 SWITCH 3Y PP	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW3YPPV	SDDCISCOTORSW3YPPV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 3Y PPV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW4YMC	SDDCISCOTORSW4YMC	SDDC	VxRack SDDC CISCO TOR 93180 SWITCH 4Y MC	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW4YMCV	SDDCISCOTORSW4YMCV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 4Y MCV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW4YPP	SDDCISCOTORSW4YPP	SDDC	VxRack SDDC CISCO TOR 93180 SWITCH 4Y PP	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW4YPPV	SDDCISCOTORSW4YPPV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 4Y PPV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW5YMC	SDDCISCOTORSW5YMC	SDDC	VxRack SDDC CISCO TOR 93180 SWITCH 5Y MC	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW5YMCV	SDDCISCOTORSW5YMCV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 5Y MCV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW5YPP	SDDCISCOTORSW5YPP	SDDC	VxRack SDDC CISCO TOR 93180 SWITCH 5Y PP	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSW5YPPV	SDDCISCOTORSW5YPPV	SDDC	VxRack SDDC CISCO TOR 93180 SWIT 5Y PPV	\$28,538	Each	20%		\$22,830	Other	DC1
SDDCISCOTORSWKIT	SDDCISCOTORSWKIT	SDDC	VxRack SDDC CISCO TOR 93180 SWITCH KIT	\$2,149	Each	20%		\$1,719	Other	DC1
SDDC-MINIRACKLD	SDDC-MINIRACKLD	SDDC	SDDC Mini Rack Large Duty	\$0	Each	20%		\$0	Other	DC1
SDDC-MINIRACKMD	SDDC-MINIRACKMD	SDDC	SDDC Mini Rack Medium Duty	\$0	Each	20%		\$0	Other	DC1
SDDCMSWINSERV	SDDCMSWINSERV	SDDC	VxRack SDDC MS Windows Svr Std-2VM=IB	\$1,745	Each	20%		\$1,396	Other	DC1
SDDCN8300LL	SDDCN8300LL	SDDC	SDDC Nexus 9300 LAN Enterprise=MA	\$8,000	Each	20%		\$6,400	Other	DC1
SDDCPR3104B8N6C17	SDDCPR3104B8N6C17	SDDC	SDDC Intel CPU 3104 6C 1.7GHz H	\$457	Each	20%		\$366	Other	DC1
SDDCPR3104B8N6C17-2	SDDCPR3104B8N6C17-2	SDDC	SDDC INTEL CPU 3104 6C 1.7GHz 2ndH	\$457	Each	20%		\$366	Other	DC1
SDDCPR3106B8N8C17	SDDCPR3106B8N8C17	SDDC	SDDC Intel CPU 3106 8C 1.7 GHz H	\$623	Each	20%		\$498	Other	DC1
SDDCPR3106B8N8C17-2	SDDCPR3106B8N8C17-2	SDDC	SDDC Intel CPU 3106 8C 1.7 GHz2ndH	\$623	Each	20%		\$498	Other	DC1
SDDCPR4108S8C18	SDDCPR4108S8C18	SDDC	SDDC Intel CPU 4108 8C 1.8 GHz H	\$821	Each	20%		\$657	Other	DC1
SDDCPR4108S8C18-2	SDDCPR4108S8C18-2	SDDC	SDDC Intel CPU 4108 8C 1.8 GHz2ndH	\$821	Each	20%		\$657	Other	DC1
SDDCPR4109TSV8C20	SDDCPR4109TSV8C20	SDDC	SDDC Intel CPU 4109 8C 2.0 GHz H	\$935	Each	20%		\$748	Other	DC1
SDDCPR4110SV8C21	SDDCPR4110SV8C21	SDDC	SDDC Intel CPU 4110 8C 2.1 GHz H	\$873	Each	20%		\$698	Other	DC1
SDDCPR4110SV8C21-2	SDDCPR4110SV8C21-2	SDDC	SDDC Intel CPU 4110 8C 2.1GHz2ndH	\$873	Each	20%		\$698	Other	DC1
SDDCPR4112SV4C26	SDDCPR4112SV4C26	SDDC	SDDC Intel CPU 4112 4C 2.6 GHz H	\$837	Each	20%		\$670	Other	DC1
SDDCPR4112SV4C26-2	SDDCPR4112SV4C26-2	SDDC	SDDC Intel CPU 4112 4C 2.6GHz 2ndH	\$837	Each	20%		\$670	Other	DC1
SDDCPR4114SV10C22	SDDCPR4114SV10C22	SDDC	SDDC Intel CPU 4114 10C 2.2 GHz H	\$1,175	Each	20%		\$940	Other	DC1
SDDCPR4116SV12C21	SDDCPR4116SV12C21	SDDC	SDDC Intel CPU 4116 12C 2.1 GHz H	\$1,663	Each	20%		\$1,330	Other	DC1
SDDCPR5115GD10C24	SDDCPR5115GD10C24	SDDC	SDDC Intel CPU 5115 10C 2.4 GHz H	\$2,059	Each	20%		\$1,647	Other	DC1
SDDCPR5118GD12C23	SDDCPR5118GD12C23	SDDC	SDDC Intel CPU 5118 12C 2.3 GHz H	\$2,059	Each	20%		\$1,647	Other	DC1
SDDCPR5120GD14C22	SDDCPR5120GD14C22	SDDC	SDDC Intel CPU 5120 14C 2.2 GHz H	\$2,532	Each	20%		\$2,026	Other	DC1
SDDCPR5122GD4C35	SDDCPR5122GD4C35	SDDC	SDDC Intel CPU 5122 4C 3.5 GHz H	\$2,038	Each	20%		\$1,630	Other	DC1
SDDCPR5122GD4C35-2	SDDCPR5122GD4C35-2	SDDC	SDDC Intel CPU 5122 4C 3.5 GHz2ndH	\$2,038	Each	20%		\$1,630	Other	DC1
SDDCPR6128GD12C26	SDDCPR6128GD12C26	SDDC	SDDC Intel CPU 6128 12C 2.6 GHz H	\$2,944	Each	20%		\$2,355	Other	DC1
SDDCPR6128GD6C34	SDDCPR6128GD6C34	SDDC	SDDC Intel CPU 6128 6C 3.4 GHz H	\$2,776	Each	20%		\$2,221	Other	DC1
SDDCPR6128GD6C34-2	SDDCPR6128GD6C34-2	SDDC	SDDC Intel CPU 6128 6C 3.4 GHz2ndH	\$2,776	Each	20%		\$2,221	Other	DC1
SDDCPR6130GD16C21	SDDCPR6130GD16C21	SDDC	SDDC Intel CPU 6130 16C 2.1 GHz H	\$3,079	Each	20%		\$2,463	Other	DC1
SDDCPR6132GD14C26	SDDCPR6132GD14C26	SDDC	SDDC Intel CPU 6132 14C 2.6 GHz H	\$3,424	Each	20%		\$2,739	Other	DC1
SDDCPR6134GD8C32	SDDCPR6134GD8C32	SDDC	SDDC Intel CPU 6134 8C 3.2 GHz H	\$3,608	Each	20%		\$2,886	Other	DC1
SDDCPR6134GD8C32-2	SDDCPR6134GD8C32-2	SDDC	SDDC Intel CPU 6134 8C 3.2 GHz2ndH	\$3,608	Each	20%		\$2,886	Other	DC1
SDDCPR6134MGD8C32	SDDCPR6134MGD8C32	SDDC	SDDC Intel CPU 6134M 8C 3.2 GHz H	\$7,935	Each	20%		\$6,348	Other	DC1
SDDCPR6136GD12C30	SDDCPR6136GD12C30	SDDC	SDDC Intel CPU 6136 12C 3.0 GHz H	\$3,993	Each	20%		\$3,194	Other	DC1
SDDCPR6138GD20C20	SDDCPR6138GD20C20	SDDC	SDDC Intel CPU 6138 20C 2.0 GHz H	\$4,219	Each	20%		\$3,375	Other	DC1
SDDCPR6140GD18C23	SDDCPR6140GD18C23	SDDC	SDDC Intel CPU 6140 18C 2.3 GHz H	\$3,930	Each	20%		\$3,144	Other	DC1
SDDCPR6140MGD18C23	SDDCPR6140MGD18C23	SDDC	SDDC Intel CPU 6140M 18C 2.3 GHz H	\$8,371	Each	20%		\$6,697	Other	DC1
SDDCPR6142GD16C26	SDDCPR6142GD16C26	SDDC	SDDC Intel CPU 6142 16C 2.6 GHz H	\$4,846	Each	20%		\$3,877	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SDDCPR6142MGD16C26	SDDCPR6142MGD16C26	SDDC	SDDC Intel CPU 6142M 16C 2.6 GHz H	\$9,203	Each	20%	\$7,362	Other	DC1
SDDCPR6148GD20C24	SDDCPR6148GD20C24	SDDC	SDDC Intel CPU 6148 20C 2.4 GHz H	\$5,012	Each	20%	\$4,010	Other	DC1
SDDCPR6150GD18C27	SDDCPR6150GD18C27	SDDC	SDDC Intel CPU 6150 18C 2.7 GHz H	\$5,782	Each	20%	\$4,626	Other	DC1
SDDCPR6152GD22C21	SDDCPR6152GD22C21	SDDC	SDDC Intel CPU 6152 22C 2.1 GHz H	\$6,104	Each	20%	\$4,883	Other	DC1
SDDCPR6154GD18C30	SDDCPR6154GD18C30	SDDC	SDDC Intel CPU 6154 18C 3.0 GHz H	\$5,875	Each	20%	\$4,700	Other	DC1
SDDCPR8153PT16C20	SDDCPR8153PT16C20	SDDC	SDDC Intel CPU 8153 16C 2.0 GHz H	\$5,262	Each	20%	\$4,210	Other	DC1
SDDCPR8160MPT24C21	SDDCPR8160MPT24C21	SDDC	SDDC Intel CPU 8160M 24C 2.1 GHz H	\$11,907	Each	20%	\$9,526	Other	DC1
SDDCPR8160PT24C21	SDDCPR8160PT24C21	SDDC	SDDC Intel CPU 8160 24C 2.1 GHz H	\$7,997	Each	20%	\$6,398	Other	DC1
SDDCPR8164PT26C20	SDDCPR8164PT26C20	SDDC	SDDC Intel CPU 8164 26C 2.0 GHz H	\$10,285	Each	20%	\$8,228	Other	DC1
SDDCPR8168PT24C27	SDDCPR8168PT24C27	SDDC	SDDC Intel CPU 8168 24C 2.7 GHz H	\$9,994	Each	20%	\$7,995	Other	DC1
SDDCPR8170MPT26C21	SDDCPR8170MPT26C21	SDDC	SDDC Intel CPU 8170M 26C 2.1 GHz H	\$16,327	Each	20%	\$13,062	Other	DC1
SDDCPR8170PT26C21	SDDCPR8170PT26C21	SDDC	SDDC Intel CPU 8170 26C 2.1 GHz H	\$12,427	Each	20%	\$9,942	Other	DC1
SDDCPR8176M28C21	SDDCPR8176M28C21	SDDC	SDDC Intel CPU 8176M 28C 2.1 GHz H	\$18,283	Each	20%	\$14,626	Other	DC1
SDDCPR8176PT28C21	SDDCPR8176PT28C21	SDDC	SDDC Intel CPU 8176 28C 2.1 GHz H	\$14,630	Each	20%	\$11,704	Other	DC1
SDDCPR8180M28C25-2	SDDCPR8180M28C25-2	SDDC	SDDC Intel CPU 8180M 28C 2.5GHz2ndH	\$20,695	Each	20%	\$16,556	Other	DC1
SDDCPR8180MPT28C25	SDDCPR8180MPT28C25	SDDC	SDDC Intel CPU 8180M 28C 2.5 GHz H	\$20,695	Each	20%	\$16,556	Other	DC1
SDDCPR8180PT28C25	SDDCPR8180PT28C25	SDDC	SDDC Intel CPU 8180 28C 2.5 GHz H	\$17,607	Each	20%	\$14,086	Other	DC1
SDDCPR-NO-2ND-PROC	SDDCPR-NO-2ND-PROC	SDDC	SDDC No Second Processor	\$0	Each	20%	\$0	Other	DC1
SDDC-PWR-SINGLE-US	SDDC-PWR-SINGLE-US	SDDC	VxRack SDDC 1P Power NA + Japan	\$3,095	Each	20%	\$2,476	Other	DC1
SDDC-PWR-SNGL-IEC3	SDDC-PWR-SNGL-IEC3	SDDC	VxRack SDDC 1P Power International	\$3,734	Each	20%	\$2,987	Other	DC1
SDDC-PWR-WYE-INT	SDDC-PWR-WYE-INT	SDDC	VxRack SDDC 3P Power WYE INT	\$3,771	Each	20%	\$3,017	Other	DC1
SDDC-PWR-WYE-US	SDDC-PWR-WYE-US	SDDC	VxRack SDDC 3P Power WYE NA	\$4,976	Each	20%	\$3,981	Other	DC1
SDDC-R640SERVR-KIT	SDDC-R640SERVR-KIT	SDDC	VxRack SDDC R640 SERVER KIT	\$855	Each	20%	\$684	Other	DC1
SDDC-R740GPUSVRKIT	SDDC-R740GPUSVRKIT	SDDC	VxRack SDDC R740XD SERVER KIT WITH GPU	\$956	Each	20%	\$765	Other	DC1
SDDC-R740SVRKIT	SDDC-R740SVRKIT	SDDC	VxRack SDDC R740XD SERVER KIT W/O GPU	\$866	Each	20%	\$693	Other	DC1
SDDCSY740ZU1N24FU	SDDCSY740ZU1N24FU	SDDC	SDDC 2U1N GPU 24x2.5 Disk Sits AF U	\$3,052	Each	20%	\$2,442	Other	DC1
SDDCSY740ZU1N24DF	SDDCSY740ZU1N24DF	SDDC	SDDC 2U1N GPU 24x2.5 Disk Sits AF	\$3,052	Each	20%	\$2,442	Other	DC1
SDDCSY5640U10DBF	SDDCSY5640U10DBF	SDDC	SDDC 1U1N 10x2.5 Disk Sits BR AF	\$4,076	Each	20%	\$3,261	Other	DC1
SDDCSY5640U10DBFU	SDDCSY5640U10DBFU	SDDC	SDDC 1U1N 10x2.5 Disk Sits BR AF U	\$4,076	Each	20%	\$3,261	Other	DC1
SDDCSY5640U1N10D	SDDCSY5640U1N10D	SDDC	SDDC 1U1N 10x2.5 Disk Sits H	\$4,076	Each	20%	\$3,261	Other	DC1
SDDCSY5640U1N10DF	SDDCSY5640U1N10DF	SDDC	SDDC 1U1N 10x2.5 Disk Sits AF	\$4,297	Each	20%	\$3,438	Other	DC1
SDDCSY5640U1N10DU	SDDCSY5640U1N10DU	SDDC	SDDC 1U1N 10x2.5 Disk Sits H U	\$4,297	Each	20%	\$3,438	Other	DC1
SDDCSY5640U1N10FU	SDDCSY5640U1N10FU	SDDC	SDDC 1U1N 10x2.5 Disk Sits AF U	\$4,297	Each	20%	\$3,438	Other	DC1
SDDCSY740ZU1N14D	SDDCSY740ZU1N14D	SDDC	SDDC 2U1N 14x3.5 Disk Sits H	\$2,358	Each	20%	\$1,886	Other	DC1
SDDCSY740ZU1N14DU	SDDCSY740ZU1N14DU	SDDC	SDDC 2U1N 14x3.5 Disk Sits H U	\$2,502	Each	20%	\$2,002	Other	DC1
SDDCSY740ZU1N24D	SDDCSY740ZU1N24D	SDDC	SDDC 2U1N 24x2.5 Disk Sits H	\$2,502	Each	20%	\$2,002	Other	DC1
SDDCSY740ZU1N24DF	SDDCSY740ZU1N24DF	SDDC	SDDC 2U1N 24x2.5 Disk Sits AF	\$2,502	Each	20%	\$2,002	Other	DC1
SDDCSY740ZU1N24DU	SDDCSY740ZU1N24DU	SDDC	SDDC 2U1N 24x2.5 Disk Sits H U	\$2,502	Each	20%	\$2,002	Other	DC1
SDDCSY740ZU1N24FU	SDDCSY740ZU1N24FU	SDDC	SDDC 2U1N 24x2.5 Disk Sits AF U	\$2,502	Each	20%	\$2,002	Other	DC1
SDDCSY740ZU1NG24D	SDDCSY740ZU1NG24D	SDDC	SDDC 2U1N GPU 24x2.5 Disk Sits H	\$3,052	Each	20%	\$2,442	Other	DC1
SDDCSY740ZU1NG24U	SDDCSY740ZU1NG24U	SDDC	SDDC 2U1N GPU 24x2.5 Disk Sits H U	\$3,052	Each	20%	\$2,442	Other	DC1
SDDCSY740ZU24DBFU	SDDCSY740ZU24DBFU	SDDC	SDDC 2U1N 24x2.5 Disk Sits BR AF	\$2,502	Each	20%	\$2,002	Other	DC1
SDDCSY740ZU24DBF	SDDCSY740ZU24DBF	SDDC	SDDC 2U1N 24x2.5 Disk Sits BR AF U	\$3,052	Each	20%	\$2,442	Other	DC1
SDDCTRANSCIEVER10G	SDDCTRANSCIEVER10G	SDDC	VxRack SDDC 10G Transceiver	\$7,704	Each	20%	\$6,163	Other	DC1
SDDCTRANSCIEVER40G	SDDCTRANSCIEVER40G	SDDC	VxRack SDDC 40G Transceiver	\$10,395	Each	20%	\$8,316	Other	DC1
SDDINTERCONNSW	SDDINTERCONNSW	SDDC	VxRack SDDC CISCO9332 INTERCONNECT SWTCH	\$37,950	Each	20%	\$30,360	Other	DC1
SDDINTERCONNSWKIT1	SDDINTERCONNSWKIT1	SDDC	VxRack SDDC Cisco9332 INTRCONN SWTC KIT1	\$2,172	Each	20%	\$1,738	Other	DC1
SDDINTERCONNSWKIT2	SDDINTERCONNSWKIT2	SDDC	VxRack SDDC Cisco9332 INTRCONN SWTC KIT2	\$12,391	Each	20%	\$9,913	Other	DC1
SDDPR4109TSV8C20-2	SDDPR4109TSV8C20-2	SDDC	SDDC Intel CPU 4109T 8C 2.0 GHz2ndH	\$935	Each	20%	\$748	Other	DC1
SDDPR4114SV10C22-2	SDDPR4114SV10C22-2	SDDC	SDDC Intel CPU 4114 10C 2.2GHz2ndH	\$1,175	Each	20%	\$940	Other	DC1
SDDPR4116SV12C21-2	SDDPR4116SV12C21-2	SDDC	SDDC Intel CPU 4116 12C 2.1GHz2ndH	\$1,663	Each	20%	\$1,330	Other	DC1
SDDPR5115GD10C24-2	SDDPR5115GD10C24-2	SDDC	SDDC Intel CPU 5115 10C 2.4GHz2ndH	\$2,059	Each	20%	\$1,647	Other	DC1
SDDPR5118GD12C23-2	SDDPR5118GD12C23-2	SDDC	SDDC Intel CPU 5118 12C 2.3GHz2ndH	\$2,059	Each	20%	\$1,647	Other	DC1
SDDPR5120GD14C22-2	SDDPR5120GD14C22-2	SDDC	SDDC Intel CPU 5120 14C 2.2GHz2ndH	\$2,532	Each	20%	\$2,026	Other	DC1
SDDPR6126GD12C26-2	SDDPR6126GD12C26-2	SDDC	SDDC Intel CPU 6126 12C 2.6GHz2ndH	\$2,944	Each	20%	\$2,355	Other	DC1
SDDPR6130GD16C21-2	SDDPR6130GD16C21-2	SDDC	SDDC Intel CPU 6130 16C 2.1GHz2ndH	\$3,079	Each	20%	\$2,463	Other	DC1
SDDPR6132GD14C26-2	SDDPR6132GD14C26-2	SDDC	SDDC Intel CPU 6132 14C 2.6GHz2ndH	\$3,424	Each	20%	\$2,739	Other	DC1
SDDPR6134MGD8C32-2	SDDPR6134MGD8C32-2	SDDC	SDDC Intel CPU 6134M 8C 3.2GHz2ndH	\$7,935	Each	20%	\$6,348	Other	DC1
SDDPR6136GD12C30-2	SDDPR6136GD12C30-2	SDDC	SDDC Intel CPU 6136 12C 3.0GHz2ndH	\$3,993	Each	20%	\$3,194	Other	DC1
SDDPR6138GD20C20-2	SDDPR6138GD20C20-2	SDDC	SDDC Intel CPU 6138 20C 2.0GHz2ndH	\$4,219	Each	20%	\$3,375	Other	DC1
SDDPR6140GD18C23-2	SDDPR6140GD18C23-2	SDDC	SDDC Intel CPU 6140 18C 2.3GHz2ndH	\$3,930	Each	20%	\$3,144	Other	DC1
SDDPR6142GD16C26-2	SDDPR6142GD16C26-2	SDDC	SDDC Intel CPU 6142 16C 2.6GHz2ndH	\$4,846	Each	20%	\$3,877	Other	DC1
SDDPR6148GD20C24-2	SDDPR6148GD20C24-2	SDDC	SDDC Intel CPU 6148 20C 2.4GHz2ndH	\$5,012	Each	20%	\$4,010	Other	DC1
SDDPR6150GD18C27-2	SDDPR6150GD18C27-2	SDDC	SDDC Intel CPU 6150 18C 2.7GHz2ndH	\$5,782	Each	20%	\$4,626	Other	DC1
SDDPR6152GD22C21-2	SDDPR6152GD22C21-2	SDDC	SDDC Intel CPU 6152 22C 2.1GHz2ndH	\$6,104	Each	20%	\$4,883	Other	DC1
SDDPR6154GD18C30-2	SDDPR6154GD18C30-2	SDDC	SDDC Intel CPU 6154 18C 3.0GHz2ndH	\$5,875	Each	20%	\$4,700	Other	DC1
SDDPR8153PT16C20-2	SDDPR8153PT16C20-2	SDDC	SDDC Intel CPU 8153 16C 2.0GHz2ndH	\$5,262	Each	20%	\$4,210	Other	DC1
SDDPR8160PT24C21-2	SDDPR8160PT24C21-2	SDDC	SDDC Intel CPU 8160 24C 2.1GHz2ndH	\$7,997	Each	20%	\$6,398	Other	DC1
SDDPR8164PT26C20-2	SDDPR8164PT26C20-2	SDDC	SDDC Intel CPU 8164 26C 2.0GHz2ndH	\$10,285	Each	20%	\$8,228	Other	DC1
SDDPR8168PT24C27-2	SDDPR8168PT24C27-2	SDDC	SDDC Intel CPU 8168 24C 2.7GHz2ndH	\$9,994	Each	20%	\$7,995	Other	DC1
SDDPR8170PT26C21-2	SDDPR8170PT26C21-2	SDDC	SDDC Intel CPU 8170 26C 2.1GHz2ndH	\$12,427	Each	20%	\$9,942	Other	DC1
SDDPR8176PT28C21-2	SDDPR8176PT28C21-2	SDDC	SDDC Intel CPU 8176 28C 2.1GHz2ndH	\$14,630	Each	20%	\$11,704	Other	DC1
SDDPR8180PT28C25-2	SDDPR8180PT28C25-2	SDDC	SDDC Intel CPU 8180 28C 2.5GHz2ndH	\$17,607	Each	20%	\$14,086	Other	DC1
SDGPU6PERFFAN	SDGPU6PERFFAN	SDDC	SDDC GPU 6 PERF Fan	\$207	Each	20%	\$166	Other	DC1
SDGPUNVDIATESLAM10	SDGPUNVDIATESLAM10	SDDC	SDDC Gpu NVIDIA TESLA M10 H	\$4,700	Each	20%	\$3,760	Other	DC1
SDGPUNVDIATESLAM60	SDGPUNVDIATESLAM60	SDDC	SDDC Gpu NVIDIA TESLA M60 H	\$9,359	Each	20%	\$7,487	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
SDHBA330CTRL1SH	SDHBA330CTRL1SH	SDCC	SDCC PercHBA330RAIDCTR MINI12Gb 1S	\$228	Each	20%	\$182	Other	DC1
SDHBA330CTRL2SH	SDHBA330CTRL2SH	SDCC	SDCC PercHBA330+ RAIDCTR 12Gb 2SLP	\$291	Each	20%	\$233	Other	DC1
SDINSTALLKITGPUM10	SDINSTALLKITGPUM10	SDCC	SDCC GPU Install Kit M10	\$145	Each	20%	\$116	Other	DC1
SDINSTALLKITGPUM60	SDINSTALLKITGPUM60	SDCC	SDCC GPU Install Kit M60	\$103	Each	20%	\$82	Other	DC1
SDINSTALLKITNOGPU	SDINSTALLKITNOGPU	SDCC	SDCC NO GPU INSTALL KIT	\$103	Each	20%	\$82	Other	DC1
SDINSTGR13PNGR740	SDINSTGR13PNGR740	SDCC	VxRack SDDC PAPIA N GUINEA SHIPM GR1300	\$102	Each	20%	\$82	Other	DC1
SDINSTGR13USAR740	SDINSTGR13USAR740	SDCC	VxRack SDDC USA SHIPMOD GR1300	\$102	Each	20%	\$82	Other	DC1
SDINSTLCTRYUSAR740	SDINSTLCTRYUSAR740	SDCC	VxRack SDDC USA SHIPMOD	\$83	Each	20%	\$66	Other	DC1
SDLRDIMM2669INFO	SDLRDIMM2669INFO	SDCC	SDCC FactoryOrd Rq 2666MHz LRDIMMs	\$0	Each	20%	\$0	Other	DC1
SDMEMLDIMM16GBAF	SDMEMLDIMM16GBAF	SDCC	SDCC Memory 16GB RDIMM AF	\$655	Each	20%	\$524	Other	DC1
SDMEMLDIMM16GBBCCF	SDMEMLDIMM16GBBCCF	SDCC	SDCC Memory 16GB RDIMM BCC F	\$977	Each	20%	\$782	Other	DC1
SDMEMLDIMM16GBBH	SDMEMLDIMM16GBBH	SDCC	SDCC Memory 16GB RDIMM BCC H	\$977	Each	20%	\$782	Other	DC1
SDMEMLDIMM16GBH	SDMEMLDIMM16GBH	SDCC	SDCC Memory 16GB RDIMM H	\$655	Each	20%	\$524	Other	DC1
SDMEMLDIMM32GBAF	SDMEMLDIMM32GBAF	SDCC	SDCC Memory 32GB RDIMM AF	\$1,195	Each	20%	\$956	Other	DC1
SDMEMLDIMM32GBBCCF	SDMEMLDIMM32GBBCCF	SDCC	SDCC Memory 32GB RDIMM BCC F	\$1,765	Each	20%	\$1,412	Other	DC1
SDMEMLDIMM32GBBH	SDMEMLDIMM32GBBH	SDCC	SDCC Memory 32GB RDIMM BCC H	\$1,765	Each	20%	\$1,412	Other	DC1
SDMEMLDIMM32GBH	SDMEMLDIMM32GBH	SDCC	SDCC Memory 32GB RDIMM H	\$1,195	Each	20%	\$956	Other	DC1
SDMEMLRDIMM64GBAF	SDMEMLRDIMM64GBAF	SDCC	SDCC Memory 64GB LRDIMM AF	\$2,745	Each	20%	\$2,196	Other	DC1
SDMEMLRDIMM64GBBF	SDMEMLRDIMM64GBBF	SDCC	SDCC Memory 64GB LRDIMM BCC F	\$3,979	Each	20%	\$3,183	Other	DC1
SDMEMLRDIMM64GBBH	SDMEMLRDIMM64GBBH	SDCC	SDCC Memory 64GB LRDIMM BCC H	\$3,979	Each	20%	\$3,183	Other	DC1
SDMEMLRDIMM64GBH	SDMEMLRDIMM64GBH	SDCC	SDCC Memory 64GB LRDIMM H	\$2,745	Each	20%	\$2,196	Other	DC1
SDNDCX710QP10GBSFH	SDNDCX710QP10GBSFH	SDCC	SDCC NDC Intel X710 QP 10Gb SFP+ H	\$883	Each	20%	\$706	Other	DC1
SDNO-TPMMOD	SDNO-TPMMOD	SDCC	SDCC NO TPM module	\$0	Each	20%	\$0	Other	DC1
SDPR3106B8C17F	SDPR3106B8C17F	SDCC	SDCC Intel CPU 3106 8C 1.7 GHz AF	\$623	Each	20%	\$498	Other	DC1
SDPR3106B8C17F-2	SDPR3106B8C17F-2	SDCC	SDCC Intel CPU 3106 8C 1.7GHz 2nd AF	\$623	Each	20%	\$498	Other	DC1
SDPR4108SV8C18F	SDPR4108SV8C18F	SDCC	SDCC Intel CPU 4108 8C 1.8 GHz AF	\$821	Each	20%	\$657	Other	DC1
SDPR4108SV8C18F-2	SDPR4108SV8C18F-2	SDCC	SDCC Intel CPU 4108 8C 1.8GHz 2nd AF	\$821	Each	20%	\$657	Other	DC1
SDPR4109TV8C20F	SDPR4109TV8C20F	SDCC	SDCC Intel CPU 4109T 8C 2.0 GHz AF	\$935	Each	20%	\$748	Other	DC1
SDPR4109TV8C20F-2	SDPR4109TV8C20F-2	SDCC	SDCC Intel CPU 4109T 8C 2.0 GHz 2nd AF	\$935	Each	20%	\$748	Other	DC1
SDPR4110SV8C21F	SDPR4110SV8C21F	SDCC	SDCC Intel CPU 4110 8C 2.1 GHz AF	\$873	Each	20%	\$698	Other	DC1
SDPR4110SV8C21F-2	SDPR4110SV8C21F-2	SDCC	SDCC Intel CPU 4110 8C 2.1 GHz 2nd AF	\$873	Each	20%	\$698	Other	DC1
SDPR4112SV4C28F	SDPR4112SV4C28F	SDCC	SDCC Intel CPU 4112 4C 2.6 GHz AF	\$837	Each	20%	\$670	Other	DC1
SDPR4112SV4C28F-2	SDPR4112SV4C28F-2	SDCC	SDCC Intel CPU 4112 4C 2.6 GHz 2nd AF	\$837	Each	20%	\$670	Other	DC1
SDPR4114SV10C22F	SDPR4114SV10C22F	SDCC	SDCC Intel CPU 4114 10C 2.2 GHz AF	\$1,175	Each	20%	\$940	Other	DC1
SDPR4114SV10C22F-2	SDPR4114SV10C22F-2	SDCC	SDCC Intel CPU 4114 10 C2.2 GHz 2nd AF	\$1,175	Each	20%	\$940	Other	DC1
SDPR4116SV12C21F	SDPR4116SV12C21F	SDCC	SDCC Intel CPU 4116 12C 2.1 GHz AF	\$1,663	Each	20%	\$1,330	Other	DC1
SDPR4116SV12C21F-2	SDPR4116SV12C21F-2	SDCC	SDCC Intel CPU 4116 12C 2.1 GHz 2nd AF	\$1,663	Each	20%	\$1,330	Other	DC1
SDPR5115GD10C24F	SDPR5115GD10C24F	SDCC	SDCC Intel CPU 5115 10C 2.4 GHz AF	\$2,059	Each	20%	\$1,647	Other	DC1
SDPR5115GD10C24F-2	SDPR5115GD10C24F-2	SDCC	SDCC Intel CPU 5115 10C 2.4 GHz 2nd AF	\$2,059	Each	20%	\$1,647	Other	DC1
SDPR5118GD12C23F	SDPR5118GD12C23F	SDCC	SDCC Intel CPU 5118 12C 2.3 GHz AF	\$2,059	Each	20%	\$1,647	Other	DC1
SDPR5118GD12C23F-2	SDPR5118GD12C23F-2	SDCC	SDCC Intel CPU 5118 12C 2.3 GHz 2nd AF	\$2,059	Each	20%	\$1,647	Other	DC1
SDPR5120GD14C22F	SDPR5120GD14C22F	SDCC	SDCC Intel CPU 5120 14C 2.2 GHz AF	\$2,532	Each	20%	\$2,026	Other	DC1
SDPR5120GD14C22F-2	SDPR5120GD14C22F-2	SDCC	SDCC Intel CPU 5120 14C 2.2 GHz 2nd AF	\$2,532	Each	20%	\$2,026	Other	DC1
SDPR5122GD4C35F	SDPR5122GD4C35F	SDCC	SDCC Intel CPU 5122 4C 3.5 GHz AF	\$2,038	Each	20%	\$1,630	Other	DC1
SDPR5122GD4C35F-2	SDPR5122GD4C35F-2	SDCC	SDCC Intel CPU 5122 4C 3.5 GHz 2nd AF	\$2,038	Each	20%	\$1,630	Other	DC1
SDPR6126GD12C26F	SDPR6126GD12C26F	SDCC	SDCC Intel CPU 6126 12C 2.6 GHz AF	\$2,944	Each	20%	\$2,355	Other	DC1
SDPR6126GD12C26F-2	SDPR6126GD12C26F-2	SDCC	SDCC Intel CPU 6126 12C 2.6 GHz 2nd AF	\$2,944	Each	20%	\$2,355	Other	DC1
SDPR6128GD6C34F	SDPR6128GD6C34F	SDCC	SDCC Intel CPU 6128 6C 3.4 GHz AF	\$2,776	Each	20%	\$2,221	Other	DC1
SDPR6128GD6C34F-2	SDPR6128GD6C34F-2	SDCC	SDCC Intel CPU 6128 6C 3.4 GHz 2nd AF	\$2,776	Each	20%	\$2,221	Other	DC1
SDPR6130GD16C21F	SDPR6130GD16C21F	SDCC	SDCC Intel CPU 6130 16C 2.1 GHz AF	\$3,079	Each	20%	\$2,463	Other	DC1
SDPR6130GD16C21F-2	SDPR6130GD16C21F-2	SDCC	SDCC Intel CPU 6130 16C 2.1 GHz 2nd AF	\$3,079	Each	20%	\$2,463	Other	DC1
SDPR6132GD14C26F	SDPR6132GD14C26F	SDCC	SDCC Intel CPU 6132 14C 2.6 GHz AF	\$3,424	Each	20%	\$2,739	Other	DC1
SDPR6132GD14C26F-2	SDPR6132GD14C26F-2	SDCC	SDCC Intel CPU 6132 14C 2.6 GHz 2nd AF	\$3,424	Each	20%	\$2,739	Other	DC1
SDPR6134GD8C32F	SDPR6134GD8C32F	SDCC	SDCC Intel CPU 6134 8C 3.2 GHz AF	\$3,608	Each	20%	\$2,886	Other	DC1
SDPR6134GD8C32F-2	SDPR6134GD8C32F-2	SDCC	SDCC Intel CPU 6134 8C 3.2 GHz 2nd AF	\$3,608	Each	20%	\$2,886	Other	DC1
SDPR6134MGD8C32F	SDPR6134MGD8C32F	SDCC	SDCC Intel CPU 6134M 8C 3.2 GHz AF	\$7,935	Each	20%	\$6,348	Other	DC1
SDPR6136GD12C30F	SDPR6136GD12C30F	SDCC	SDCC Intel CPU 6136 12C 3.0 GHz AF	\$3,993	Each	20%	\$3,194	Other	DC1
SDPR6136GD12C30F-2	SDPR6136GD12C30F-2	SDCC	SDCC Intel CPU 6136 12C 3.0 GHz 2nd AF	\$3,993	Each	20%	\$3,194	Other	DC1
SDPR6138GD20C20F	SDPR6138GD20C20F	SDCC	SDCC Intel CPU 6138 20C 2.0 GHz AF	\$4,219	Each	20%	\$3,375	Other	DC1
SDPR6138GD20C20F-2	SDPR6138GD20C20F-2	SDCC	SDCC Intel CPU 6138 20C 2.0 GHz 2nd AF	\$4,219	Each	20%	\$3,375	Other	DC1
SDPR6140GD18C23F	SDPR6140GD18C23F	SDCC	SDCC Intel CPU 6140 18C 2.3 GHz AF	\$3,930	Each	20%	\$3,144	Other	DC1
SDPR6140GD18C23F-2	SDPR6140GD18C23F-2	SDCC	SDCC Intel CPU 6140 18C 2.3 GHz 2nd AF	\$3,930	Each	20%	\$3,144	Other	DC1
SDPR6140MGD18C23-2	SDPR6140MGD18C23-2	SDCC	SDCC Intel CPU 6140M 18C 2.3GHz2ndH	\$8,371	Each	20%	\$6,697	Other	DC1
SDPR6140MGD18C23F	SDPR6140MGD18C23F	SDCC	SDCC Intel CPU 6140M 18C 2.3 GHz AF	\$8,371	Each	20%	\$6,697	Other	DC1
SDPR6142GD16C26F	SDPR6142GD16C26F	SDCC	SDCC Intel CPU 6142 16C 2.6 GHz AF	\$4,846	Each	20%	\$3,877	Other	DC1
SDPR6142GD16C26F-2	SDPR6142GD16C26F-2	SDCC	SDCC Intel CPU 6142 16C 2.6 GHz 2nd AF	\$4,846	Each	20%	\$3,877	Other	DC1
SDPR6142MGD16C26-2	SDPR6142MGD16C26-2	SDCC	SDCC IntelCPU 6142M 16C 2.6GHz2ndH	\$9,203	Each	20%	\$7,362	Other	DC1
SDPR6142MGD16C26F	SDPR6142MGD16C26F	SDCC	SDCC Intel CPU 6142M 16C 2.6 GHzAF	\$9,203	Each	20%	\$7,362	Other	DC1
SDPR6146GD12C32F	SDPR6146GD12C32F	SDCC	SDCC Intel CPU 6146 12C 3.2 GHz AF	\$5,459	Each	20%	\$4,367	Other	DC1
SDPR6146GD12C32F-2	SDPR6146GD12C32F-2	SDCC	SDCC Intel CPU 6146 12C 3.2 GHz 2nd AF	\$5,459	Each	20%	\$4,367	Other	DC1
SDPR6148GD20C24F	SDPR6148GD20C24F	SDCC	SDCC Intel CPU 6148 20C 2.4 GHz AF	\$5,012	Each	20%	\$4,010	Other	DC1
SDPR6148GD20C24F-2	SDPR6148GD20C24F-2	SDCC	SDCC Intel CPU 6148 20C 2.4 GHz 2nd AF	\$5,012	Each	20%	\$4,010	Other	DC1
SDPR6150GD18C27F	SDPR6150GD18C27F	SDCC	SDCC Intel CPU 6150 18C 2.7 GHz AF	\$5,782	Each	20%	\$4,626	Other	DC1
SDPR6150GD18C27F-2	SDPR6150GD18C27F-2	SDCC	SDCC Intel CPU 6150 18C 2.7 GHz 2nd AF	\$5,782	Each	20%	\$4,626	Other	DC1
SDPR6152GD22C21F	SDPR6152GD22C21F	SDCC	SDCC Intel CPU 6152 22C 2.1 GHz AF	\$6,104	Each	20%	\$4,883	Other	DC1
SDPR6152GD22C21F-2	SDPR6152GD22C21F-2	SDCC	SDCC Intel CPU 6152 22C 2.1 GHz 2nd AF	\$6,104	Each	20%	\$4,883	Other	DC1
SDPR6154GD18C30F	SDPR6154GD18C30F	SDCC	SDCC Intel CPU 6154 18C 3.0 GHz AF	\$5,875	Each	20%	\$4,700	Other	DC1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
							Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
SDPR8154GD18C30F-2	SDPR8154GD18C30F-2	SDCC	SDCC Intel CPU 6154 18C 3.0 GHz 2nd AF	\$5,875	Each	20%	\$4,700	Other	DC1
SDPR8153PT16C20F	SDPR8153PT16C20F	SDCC	SDCC Intel CPU 8153 16C 2.0 GHz AF	\$5,262	Each	20%	\$4,210	Other	DC1
SDPR8153PT16C20F-2	SDPR8153PT16C20F-2	SDCC	SDCC Intel CPU 8153 16C 2.0 GHz 2nd AF	\$5,262	Each	20%	\$4,210	Other	DC1
SDPR8160MPT24C21F	SDPR8160MPT24C21F	SDCC	SDCC Intel CPU 8160M 24C2.1 GHz AF	\$11,907	Each	20%	\$9,526	Other	DC1
SDPR8160PT24C21F	SDPR8160PT24C21F	SDCC	SDCC Intel CPU 8160 24C 2.1 GHz AF	\$7,997	Each	20%	\$6,398	Other	DC1
SDPR8160PT24C21F-2	SDPR8160PT24C21F-2	SDCC	SDCC Intel CPU 8160 24C 2.1 GHz 2nd AF	\$7,997	Each	20%	\$6,398	Other	DC1
SDPR8164PT26C20F	SDPR8164PT26C20F	SDCC	SDCC Intel CPU 8164 26C 2.0 GHz AF	\$10,285	Each	20%	\$8,228	Other	DC1
SDPR8164PT26C20F-2	SDPR8164PT26C20F-2	SDCC	SDCC Intel CPU 8164 26C 2.0 GHz 2nd AF	\$10,285	Each	20%	\$8,228	Other	DC1
SDPR8168PT24C21F	SDPR8168PT24C21F	SDCC	SDCC Intel CPU 8168 24C 2.7 GHz AF	\$9,994	Each	20%	\$7,995	Other	DC1
SDPR8168PT24C21F-2	SDPR8168PT24C21F-2	SDCC	SDCC Intel CPU 8168 24C 2.7 GHz 2nd AF	\$9,994	Each	20%	\$7,995	Other	DC1
SDPR8170MPT26C21F	SDPR8170MPT26C21F	SDCC	SDCC Intel CPU 8170M 26C2.1 GHz AF	\$18,327	Each	20%	\$13,062	Other	DC1
SDPR8170PT26C21F	SDPR8170PT26C21F	SDCC	SDCC Intel CPU 8170 26C 2.1 GHz AF	\$12,427	Each	20%	\$9,942	Other	DC1
SDPR8170PT26C21F-2	SDPR8170PT26C21F-2	SDCC	SDCC Intel CPU 8170 26C 2.1 GHz 2nd AF	\$12,427	Each	20%	\$9,942	Other	DC1
SDPR8176M28C21F	SDPR8176M28C21F	SDCC	SDCC Intel CPU 8176M 28C 2.1 GHz AF	\$18,283	Each	20%	\$14,626	Other	DC1
SDPR8176PT28C21F	SDPR8176PT28C21F	SDCC	SDCC Intel CPU 8176 28C 2.1 GHz AF	\$14,630	Each	20%	\$11,704	Other	DC1
SDPR8176PT28C21F-2	SDPR8176PT28C21F-2	SDCC	SDCC Intel CPU 8176 28C 2.1 GHz 2nd AF	\$14,630	Each	20%	\$11,704	Other	DC1
SDPR8180M28C25F-2	SDPR8180M28C25F-2	SDCC	SDCC Intel CPU 8180M 28C 2.5 GHz 2nd AF	\$20,695	Each	20%	\$16,556	Other	DC1
SDPR8180MPT28C25F	SDPR8180MPT28C25F	SDCC	SDCC Intel CPU 8180M28C 2.5 GHz AF	\$20,695	Each	20%	\$16,556	Other	DC1
SDPR8180PT28C25F	SDPR8180PT28C25F	SDCC	SDCC Intel CPU 8180 28C 2.5 GHz AF	\$17,607	Each	20%	\$14,086	Other	DC1
SDPR8180PT28C25F-2	SDPR8180PT28C25F-2	SDCC	SDCC Intel CPU 8180 28C 2.5 GHz 2nd AF	\$17,607	Each	20%	\$14,086	Other	DC1
SDPS1100WPSF	SDPS1100WPSF	SDCC	SDCC Dual Hotplg 1100W PS F	\$817	Each	20%	\$654	Other	DC1
SDPS1100WPSH	SDPS1100WPSH	SDCC	SDCC Dual Hotplg 1100W PS H	\$817	Each	20%	\$654	Other	DC1
SDPS1600W-250VACF	SDPS1600W-250VACF	SDCC	SDCC Dual Hotplg 1600W PS-250VAC F	\$884	Each	20%	\$707	Other	DC1
SDPS1600W-250VACH	SDPS1600W-250VACH	SDCC	SDCC Dual Hotplg 1600W PS-250VAC H	\$884	Each	20%	\$707	Other	DC1
SDPS2000W-240VACF	SDPS2000W-240VACF	SDCC	SDCC Dual Hotplg 2000W PS 240V AC F	\$1,039	Each	20%	\$831	Other	DC1
SDPS2000W-240VACH	SDPS2000W-240VACH	SDCC	SDCC Dual Hotplg 2000W PS 240V AC H	\$1,039	Each	20%	\$831	Other	DC1
SDPS750WPSF	SDPS750WPSF	SDCC	SDCC Dual Hotplg 750W PS F	\$717	Each	20%	\$574	Other	DC1
SDPS750WPSH	SDPS750WPSH	SDCC	SDCC Dual Hotplg 750W PS H	\$717	Each	20%	\$574	Other	DC1
SDRDI0M2866INFO	SDRDI0M2866INFO	SDCC	SDCC FactoryOrd Rq 2866Mhz RDIMMs	\$0	Each	20%	\$0	Other	DC1
SDRISERR740S570	SDRISERR740S570	SDCC	SDCC Riser R740 S570 1B 2B	\$72	Each	20%	\$58	Other	DC1
SDRSER640CNFG2DUAL	SDRSER640CNFG2DUAL	SDCC	SDCC Riser R640 CNFGIG LP	\$20	Each	20%	\$16	Other	DC1
SDRSER640CNFG4SNGL	SDRSER640CNFG4SNGL	SDCC	SDCC Riser R640 CNFGIG LP	\$20	Each	20%	\$16	Other	DC1
SDRSER740CNFG1SNGL	SDRSER740CNFG1SNGL	SDCC	SDCC Riser R740 CNFGIG1	\$976	Each	20%	\$781	Other	DC1
SDRSER740CNFG4DUAL	SDRSER740CNFG4DUAL	SDCC	SDCC Riser R740 CNFGIG4	\$686	Each	20%	\$549	Other	DC1
SDSSD800GB10WPD25F	SDSSD800GB10WPD25F	SDCC	SDCC Cache SSD 800GB 10WPD 2.5INCH	\$3,431	Each	20%	\$2,745	Other	DC1
SDSSD800GB10WPD25F	SDSSD800GB10WPD25F	SDCC	SDCC CACHE SSD 800GB 10WPD 2.5Inch F	\$3,431	Each	20%	\$2,745	Other	DC1
SDSSD800GB25S570	SDSSD800GB25S570	SDCC	SDCC CacheSSD S570 800GB 10WPD 2.5I	\$3,431	Each	20%	\$2,745	Other	DC1
SDSYS6401U1N10BRHU	SDSYS6401U1N10BRHU	SDCC	SDCC 1U1N 10x2.5 Disk Sits BR H U	\$3,478	Each	20%	\$2,782	Other	DC1
SDSYS6401U1N10DBRH	SDSYS6401U1N10DBRH	SDCC	SDCC 1U1N 10x2.5 Disk Sits BR H	\$4,076	Each	20%	\$3,261	Other	DC1
SDSYS7402U1N14BRHU	SDSYS7402U1N14BRHU	SDCC	SDCC 2U1N 14x3.5 Disk Sits BR H U	\$1,539	Each	20%	\$1,231	Other	DC1
SDSYS7402U1N14DBRH	SDSYS7402U1N14DBRH	SDCC	SDCC 2U1N 14x3.5 Disk Sits BR H	\$2,358	Each	20%	\$1,886	Other	DC1
SDSYS7402U1N24BRHU	SDSYS7402U1N24BRHU	SDCC	SDCC 2U1N 24x2.5 Disk Sits BR H U	\$1,683	Each	20%	\$1,346	Other	DC1
SDSYS7402U1N24DBRH	SDSYS7402U1N24DBRH	SDCC	SDCC 2U1N GPU 24x2.5 Disk Sits BR AF U	\$2,233	Each	20%	\$1,786	Other	DC1
SDSYS7402U1N24DBHU	SDSYS7402U1N24DBHU	SDCC	SDCC 2U1N GPU 24x2.5 Disk Sits BR H U	\$2,233	Each	20%	\$1,786	Other	DC1
SDSYS7402U1N24DBRH	SDSYS7402U1N24DBRH	SDCC	SDCC 2U1N 24x2.5 Disk Sits BR H	\$2,502	Each	20%	\$2,002	Other	DC1
SDSYS7402U1NG24DBH	SDSYS7402U1NG24DBH	SDCC	SDCC 2U1N GPU 24x2.5 Disk Sits BR H	\$3,552	Each	20%	\$2,842	Other	DC1
SDTPM1.2MODULEF	SDTPM1.2MODULEF	SDCC	SDCC TPM 1.2 Module AF	\$62	Each	20%	\$50	Other	DC1
SDTPM1.2MODULEH	SDTPM1.2MODULEH	SDCC	SDCC TPM 1.2 module H	\$62	Each	20%	\$50	Other	DC1
SDTPM2.0MODULE-CH	SDTPM2.0MODULE-CH	SDCC	SDCC TPM 2.0 Module FOR C AF	\$103	Each	20%	\$82	Other	DC1
SDTPM2.0MODULE-CH	SDTPM2.0MODULE-CH	SDCC	SDCC TPM 2.0 module FOR C H	\$103	Each	20%	\$82	Other	DC1
SDTPM2.0MODULEF	SDTPM2.0MODULEF	SDCC	SDCC TPM 2.0 Module AF	\$103	Each	20%	\$82	Other	DC1
SDTPM2.0MODULEH	SDTPM2.0MODULEH	SDCC	SDCC TPM 2.0 module H	\$103	Each	20%	\$82	Other	DC1
SGPUNVDIATESLAM10F	SGPUNVDIATESLAM10F	SDCC	SDCC Gpu NVIDIA TESLA M10 AF	\$4,700	Each	20%	\$3,760	Other	DC1
SGPUNVDIATESLAM60F	SGPUNVDIATESLAM60F	SDCC	SDCC Gpu NVIDIA TESLA M60 AF	\$9,359	Each	20%	\$7,487	Other	DC1
SINSTLCTRYUSAFR640	SINSTLCTRYUSAFR640	SDCC	VxRack SDCC USA SHIPMOD	\$81	Each	20%	\$65	Other	DC1
SNDCX7100P10GBSFPF	SNDCX7100P10GBSFPF	SDCC	SDCC NDC IntelX710 QP 10Gb SFP+ AF	\$883	Each	20%	\$706	Other	DC1
VXKSDCCSW5 1	VXKSDCCSW5 1	SDCC	SDCC Automation+ServiceabilityExt 5.1=MA	\$5,500	Each	20%	\$4,400	Other	DC1
VXKSDCCSW5 2	VXKSDCCSW5 2	SDCC	SDCC Automation+ServiceabilityExt 5.2=MA	\$5,500	Each	20%	\$4,400	Other	DC1
VXSDCCDLIMG	VXSDCCDLIMG	SDCC	VxRack SDCC Dell Node Image=MA	\$0	Each	20%	\$0	Other	DC1
456-113-608	456-113-608	VCE	PowerFlex Manager Existing Vision Lic=ID	\$0	Each	20%	\$0	Other	DC1
456-113-609	456-113-609	VCE	PowerFlex Manager License=ID	\$0	Each	20%	\$0	Other	DC1
458-002-393	458-002-393	VCE	PowerFlex rack 14G Enabler=IA	\$0	Each	20%	\$0	Other	DC1
458-002-447	458-002-447	VCE	PowerFlex Manager	\$0	Each	20%	\$0	Other	DC1
CPSD-MGMT-LG	CPSD-MGMT-LG	VCE	VxRack FLEX MGMT LG	\$0	Each	20%	\$0	Other	DC1
CPSD-MGMT-SM	CPSD-MGMT-SM	VCE	VxRack FLEX MGMT SM	\$0	Each	20%	\$0	Other	DC1
DELL-407-BBOR	DELL-407-BBOR	VCE	Transceiver, SFP, 1000BASE-SX Connector	\$250	Each	20%	\$200	Other	DC1
DELL-407-BBOU	DELL-407-BBOU	VCE	Transceiver, SFP+, 10GbE, SR, 850nm,300m	\$600	Each	20%	\$480	Other	DC1
DELL-407-BBOZ	DELL-407-BBOZ	VCE	Transceiver,40GbE QSFP+ SR4 Optics,850nm	\$1,265	Each	20%	\$1,012	Other	DC1
DELL-407-BBWV	DELL-407-BBWV	VCE	Transceiver,100GbEQSFP28SR4, NoFEC Capable	\$1,825	Each	20%	\$1,460	Other	DC1
DELL-407-BBXT	DELL-407-BBXT	VCE	Transceiver,40GbE,BidIQSFP,LC duplex MMF	\$710	Each	20%	\$568	Other	DC1
DELL-407-BBYM	DELL-407-BBYM	VCE	Transceiver,100GbE QSFP28,BIDI,850/900nm	\$1,995	Each	20%	\$1,596	Other	DC1
DELL-407-BBZL	DELL-407-BBZL	VCE	QSA Adapter, QSFP+/QSFP28toSFP/SFP+/SFP28	\$106	Each	20%	\$85	Other	DC1
DELL-S4148T-ON	DELL-S4148T-ON	VCE	Switch S4148T-ON 210-ALSV OS10 ROW	\$20,895	Each	20%	\$16,716	Other	DC1
DELL-S5232F-ON	DELL-S5232F-ON	VCE	SWT BOX, 32P, AC, P/I, S5232, OS10	\$25,642	Each	20%	\$20,514	Other	DC1
DELL-S5248F-ON	DELL-S5248F-ON	VCE	Switch S5248F-ON 210-APFB OS10 ROW	\$34,923	Each	20%	\$27,938	Other	DC1
FLEX-MGMT-642-LG	FLEX-MGMT-642-LG	VCE	1U1N-230/384G/15.36T SSD	\$45,175	Each	20%	\$36,140	Other	DC1
FLEX-MGMT-642-RT	FLEX-MGMT-642-RT	VCE	1U1N-230/384G/15.36T SSD RT	\$45,925	Each	20%	\$36,740	Other	DC1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column I) ALJP Category (REQUIRED) use drop-down		
FLEX-MGMT-642-SM	FLEX-MGMT-642-SM	VCE	1U1N-130/192G/9.6T SSD	\$27.975	Each	20%	\$22,380	Other	DC1	
FLEX-MGMT-LG	FLEX-MGMT-LG	VCE	VxRack FLEX MGMT LG	\$0	Each	20%	\$0	Other	DC1	
FLEX-MGMT-SM	FLEX-MGMT-SM	VCE	VxRack FLEX MGMT SM	\$29,395	Each	20%	\$23,516	Other	DC1	
FLEX-SYS-640	FLEX-SYS-640	VCE	640 VxFlex Server	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6401	FLEX-SYS-6401	VCE	1U1N-232/768G/19.2T SSD	\$65,095	Each	20%	\$52,076	Other	DC1	
FLEX-SYS-6402	FLEX-SYS-6402	VCE	1U1N-232/512G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6403	FLEX-SYS-6403	VCE	1U1N-240/768G/1.8T HDD	\$43,025	Each	20%	\$34,420	Other	DC1	
FLEX-SYS-6404	FLEX-SYS-6404	VCE	1U1N-126/96G/38.4T SSD	\$53,345	Each	20%	\$42,676	Other	DC1	
FLEX-SYS-6405	FLEX-SYS-6405	VCE	1U1N-240/768G/38.4T SSD	\$83,030	Each	20%	\$66,424	Other	DC1	
FLEX-SYS-6406	FLEX-SYS-6406	VCE	1U1N-126/768G/19.2T SSD	\$38,245	Each	20%	\$30,596	Other	DC1	
FLEX-SYS-6407	FLEX-SYS-6407	VCE	1U1N-232/512G/19.2T SSD	\$56,455	Each	20%	\$45,236	Other	DC1	
FLEX-SYS-6408	FLEX-SYS-6408	VCE	1U1N-232/512G/24T HDD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6409	FLEX-SYS-6409	VCE	1U1N-280/512G/1.8T HDD	\$68,645	Each	20%	\$54,916	Other	DC1	
FLEX-SYS-6410	FLEX-SYS-6410	VCE	1U1N-280/576G/1.8T HDD	\$70,390	Each	20%	\$56,312	Other	DC1	
FLEX-SYS-6411	FLEX-SYS-6411	VCE	1U1N-226/224G/38.4T SSD	\$62,745	Each	20%	\$50,196	Other	DC1	
FLEX-SYS-6412	FLEX-SYS-6412	VCE	1U1N-232/576G/38.4T SSD	\$74,195	Each	20%	\$59,356	Other	DC1	
FLEX-SYS-6414	FLEX-SYS-6414	VCE	1U1N-232/384G/38.4T SSD	\$68,195	Each	20%	\$54,556	Other	DC1	
FLEX-SYS-6415	FLEX-SYS-6415	VCE	1U1N-268/384G/38.4T SSD	\$82,435	Each	20%	\$65,948	Other	DC1	
FLEX-SYS-6416	FLEX-SYS-6416	VCE	1U1N-268/576G/38.4T SSD	\$88,435	Each	20%	\$70,748	Other	DC1	
FLEX-SYS-6417	FLEX-SYS-6417	VCE	1U1N-242/768G/1.92T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6418	FLEX-SYS-6418	VCE	1U1N-240/768G/19.2T SSD	\$66,115	Each	20%	\$52,892	Other	DC1	
FLEX-SYS-6419	FLEX-SYS-6419	VCE	1U1N-230/384G/19.2T SSD	\$51,690	Each	20%	\$41,352	Other	DC1	
FLEX-SYS-6420	FLEX-SYS-6420	VCE	1U1N-248/768G/38.4T SSD	\$83,615	Each	20%	\$66,892	Other	DC1	
FLEX-SYS-642001	FLEX-SYS-642001	VCE	1U1N-242/768G/19.2T SSD	\$64,425	Each	20%	\$51,540	Other	DC1	
FLEX-SYS-642002	FLEX-SYS-642002	VCE	1U1N-280/768G/38.4T SSD b	\$106,975	Each	20%	\$85,580	Other	DC1	
FLEX-SYS-642003	FLEX-SYS-642003	VCE	1U1N-240/768G/1.92T SSD	\$44,240	Each	20%	\$35,392	Other	DC1	
FLEX-SYS-642004	FLEX-SYS-642004	VCE	1U1N-244/768G/1.92T SSD b	\$44,795	Each	20%	\$35,828	Other	DC1	
FLEX-SYS-642005	FLEX-SYS-642005	VCE	1U1N-240/768G/38.4T SSD	\$80,655	Each	20%	\$64,524	Other	DC1	
FLEX-SYS-642006	FLEX-SYS-642006	VCE	1U1N-244/1.5T/1.92T SSD	\$66,385	Each	20%	\$53,108	Other	DC1	
FLEX-SYS-642007	FLEX-SYS-642007	VCE	1U1N-242/576G/19.2T SSD	\$58,545	Each	20%	\$46,836	Other	DC1	
FLEX-SYS-642008	FLEX-SYS-642008	VCE	1U1N-268/1.5T/76.8T SSD	\$143,315	Each	20%	\$114,652	Other	DC1	
FLEX-SYS-642009	FLEX-SYS-642009	VCE	1U1N-230/384G/27.52T NVMe SSD	\$64,470	Each	20%	\$51,576	Other	DC1	
FLEX-SYS-642010	FLEX-SYS-642010	VCE	1U1N-280/576G/1.92T SSD	\$67,290	Each	20%	\$53,832	Other	DC1	
FLEX-SYS-642011	FLEX-SYS-642011	VCE	1U1N-226/224G/38.4T SSD	\$62,500	Each	20%	\$50,000	Other	DC1	
FLEX-SYS-642012	FLEX-SYS-642012	VCE	1U1N-242/576G/38.4T SSD	\$75,815	Each	20%	\$60,652	Other	DC1	
FLEX-SYS-642013	FLEX-SYS-642013	VCE	1U1N-268/768G/1.92T SSD	\$54,725	Each	20%	\$43,780	Other	DC1	
FLEX-SYS-642014	FLEX-SYS-642014	VCE	1U1N-268/1.5T/1.92T SSD	\$76,325	Each	20%	\$61,060	Other	DC1	
FLEX-SYS-642015	FLEX-SYS-642015	VCE	1U1N-226/288G NVDIMM/76.8T SSD	\$102,000	Each	20%	\$81,600	Other	DC1	
FLEX-SYS-642016	FLEX-SYS-642016	VCE	1U1N-268/576G/38.4T SSD	\$86,455	Each	20%	\$69,164	Other	DC1	
FLEX-SYS-642017	FLEX-SYS-642017	VCE	1U1N-252/768G/53.12T NVMe SSD	\$111,435	Each	20%	\$89,148	Other	DC1	
FLEX-SYS-642018	FLEX-SYS-642018	VCE	1U1N-240/768G/19.2T SSD	\$63,385	Each	20%	\$50,708	Other	DC1	
FLEX-SYS-642019	FLEX-SYS-642019	VCE	1U1N-230/384G/19.2T SSD	\$49,040	Each	20%	\$39,232	Other	DC1	
FLEX-SYS-642020	FLEX-SYS-642020	VCE	1U1N-268/768G/19.2T SSD	\$73,865	Each	20%	\$59,092	Other	DC1	
FLEX-SYS-642021	FLEX-SYS-642021	VCE	1U1N-248/768G/19.2T SSD	\$63,555	Each	20%	\$50,844	Other	DC1	
FLEX-SYS-642022	FLEX-SYS-642022	VCE	1U1N-226/192G/38.4T SSD	\$58,810	Each	20%	\$47,848	Other	DC1	
FLEX-SYS-642023	FLEX-SYS-642023	VCE	1U1N-276/768G/38.4T SSD	\$100,030	Each	20%	\$80,024	Other	DC1	
FLEX-SYS-642024	FLEX-SYS-642024	VCE	1U1N-242/768G/38.4T SSD	\$81,695	Each	20%	\$65,356	Other	DC1	
FLEX-SYS-642025	FLEX-SYS-642025	VCE	1U1N-242/384G/1.92T SSD	\$31,975	Each	20%	\$25,580	Other	DC1	
FLEX-SYS-642026	FLEX-SYS-642026	VCE	1U1N-280/1.5T/1.92T SSD b	\$90,965	Each	20%	\$72,772	Other	DC1	
FLEX-SYS-642027	FLEX-SYS-642027	VCE	1U1N-242/1.5T/19.2T SSD	\$84,825	Each	20%	\$67,860	Other	DC1	
FLEX-SYS-642028	FLEX-SYS-642028	VCE	1U1N-242/768G/1.92T SSD	\$45,285	Each	20%	\$36,228	Other	DC1	
FLEX-SYS-642029	FLEX-SYS-642029	VCE	1U1N-254/1.1T/1.92T SSD	\$56,345	Each	20%	\$45,076	Other	DC1	
FLEX-SYS-642030	FLEX-SYS-642030	VCE	1U1N-126/96G/38.4T SSD b	\$49,055	Each	20%	\$39,244	Other	DC1	
FLEX-SYS-642031	FLEX-SYS-642031	VCE	1U1N-240/384G/38.4T SSD	\$67,945	Each	20%	\$54,356	Other	DC1	
FLEX-SYS-642033	FLEX-SYS-642033	VCE	1U1N-248/768G/1.92T SSD	\$46,325	Each	20%	\$37,060	Other	DC1	
FLEX-SYS-642034	FLEX-SYS-642034	VCE	1U1N-240/384G/1.92T SSD	\$31,535	Each	20%	\$25,228	Other	DC1	
FLEX-SYS-642036	FLEX-SYS-642036	VCE	1U1N-276/768G/19.2T SSD	\$83,960	Each	20%	\$67,168	Other	DC1	
FLEX-SYS-642038	FLEX-SYS-642038	VCE	1U1N-240/576G/1.92T SSD	\$38,360	Each	20%	\$30,688	Other	DC1	
FLEX-SYS-642039	FLEX-SYS-642039	VCE	1U1N-276/704G/76.8T SSD	\$139,145	Each	20%	\$111,316	Other	DC1	
FLEX-SYS-642045	FLEX-SYS-642045	VCE	1U1N-226/288G/76.8T SSD	\$102,000	Each	20%	\$81,600	Other	DC1	
FLEX-SYS-642047	FLEX-SYS-642047	VCE	1U1N-268-576G/1.92T SSD	\$52,335	Each	20%	\$41,868	Other	DC1	
FLEX-SYS-642062	FLEX-SYS-642062	VCE	1U1N-280/768G/1.92T SSD b	\$70,585	Each	20%	\$56,452	Other	DC1	
FLEX-SYS-642063	FLEX-SYS-642063	VCE	1U1N-268/1.5T/1.92T SSD	\$76,325	Each	20%	\$61,060	Other	DC1	
FLEX-SYS-6421	FLEX-SYS-6421	VCE	1U1N-264/768G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6422	FLEX-SYS-6422	VCE	1U1N-260/192G/1.92T SSD	\$36,795	Each	20%	\$29,436	Other	DC1	
FLEX-SYS-6423	FLEX-SYS-6423	VCE	1U1N-226/576G/38.4T SSD	\$73,215	Each	20%	\$58,572	Other	DC1	
FLEX-SYS-6424	FLEX-SYS-6424	VCE	1U1N-232/768G/38.4T SSD	\$80,195	Each	20%	\$64,156	Other	DC1	
FLEX-SYS-6425	FLEX-SYS-6425	VCE	1U1N-242M/1.5T/1.92T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6426	FLEX-SYS-6426	VCE	1U1N-240/768G LR/19.2T SSD	\$67,930	Each	20%	\$54,344	Other	DC1	
FLEX-SYS-6427	FLEX-SYS-6427	VCE	1U1N-132/96G/38.4T SSD	\$53,835	Each	20%	\$43,068	Other	DC1	
FLEX-SYS-6428	FLEX-SYS-6428	VCE	1U1N-232/768G/1.92T SSD	\$43,705	Each	20%	\$34,964	Other	DC1	
FLEX-SYS-6429	FLEX-SYS-6429	VCE	1U1N-236/1.5T/38.4T SSD	\$110,635	Each	20%	\$88,508	Other	DC1	
FLEX-SYS-642R01	FLEX-SYS-642R01	VCE	1U1N-242/768G/19.2T SSD RHV	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-642R05	FLEX-SYS-642R05	VCE	1U1N-240/768G/38.4T SSD RHV	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-642R07	FLEX-SYS-642R07	VCE	1U1N-242/576G/19.2T SSD RHV	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-642R12	FLEX-SYS-642R12	VCE	1U1N-242/576G/38.4T SSD RHV	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-642R16	FLEX-SYS-642R16	VCE	1U1N-268/576G/38.4T SSD RHV	\$0	Each	20%	\$0	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated ALJP Proposed Price/UoM (Calculated)	Other		
FLEX-SYS-642R18	FLEX-SYS-642R18	VCE	1U1N-240/768G/19.2T SSD RHV	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-642R19	FLEX-SYS-642R19	VCE	1U1N-230/384G/19.2T SSD RHV	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-642R24	FLEX-SYS-642R24	VCE	1U1N-242/768G/38.4T SSD RHV	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-642R31	FLEX-SYS-642R31	VCE	1U1N-240/384G/38.4T SSD RHV	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-642R36	FLEX-SYS-642R36	VCE	1U1N-276/768G/19.2T SSD RHV	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6430	FLEX-SYS-6430	VCE	1U1N-226/576G/19.2T SSD	\$58,115	Each	20%	\$46,492	Other	DC1	
FLEX-SYS-6431	FLEX-SYS-6431	VCE	1U1N-250/384G/38.4T SSD	\$72,290	Each	20%	\$57,832	Other	DC1	
FLEX-SYS-6432	FLEX-SYS-6432	VCE	1U1N-250/576G/38.4T SSD	\$79,115	Each	20%	\$63,292	Other	DC1	
FLEX-SYS-6433	FLEX-SYS-6433	VCE	1U1N-248/768G/1.92T SSD	\$47,125	Each	20%	\$37,700	Other	DC1	
FLEX-SYS-6434	FLEX-SYS-6434	VCE	1U1N-250/384G/1.92T SSD	\$35,860	Each	20%	\$28,688	Other	DC1	
FLEX-SYS-6435	FLEX-SYS-6435	VCE	1U1N-250/576G/1.92T SSD	\$42,625	Each	20%	\$34,100	Other	DC1	
FLEX-SYS-6436	FLEX-SYS-6436	VCE	1U1N-264/768G/19.2T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6437	FLEX-SYS-6437	VCE	1U1N-264/768G/1.92T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6438	FLEX-SYS-6438	VCE	1U1N-240/576G/1.92T SSD	\$38,725	Each	20%	\$30,980	Other	DC1	
FLEX-SYS-6439	FLEX-SYS-6439	VCE	1U1N-264/704G/76.8T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6440	FLEX-SYS-6440	VCE	1U1N-264/672G/76.8T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6441	FLEX-SYS-6441	VCE	1U1N-232/576G/9.6T SSD	\$55,695	Each	20%	\$44,556	Other	DC1	
FLEX-SYS-6442	FLEX-SYS-6442	VCE	1U1N-238/768G/1.92T SSD	\$45,325	Each	20%	\$36,260	Other	DC1	
FLEX-SYS-6443	FLEX-SYS-6443	VCE	1U1N-268/768G/1.92T SSD	\$57,945	Each	20%	\$46,356	Other	DC1	
FLEX-SYS-6444	FLEX-SYS-6444	VCE	1U1N-268/768G/19.2T SSD	\$79,335	Each	20%	\$63,468	Other	DC1	
FLEX-SYS-6445	FLEX-SYS-6445	VCE	1U1N-226/288G/76.8T SSD	\$111,675	Each	20%	\$89,340	Other	DC1	
FLEX-SYS-6446	FLEX-SYS-6446	VCE	1U1N-264/1.5T/19.2T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6447	FLEX-SYS-6447	VCE	1U1N-268/576GB/1.92T SSD	\$51,945	Each	20%	\$41,556	Other	DC1	
FLEX-SYS-6448	FLEX-SYS-6448	VCE	1U1N-248/672G/38.4T SSD	\$83,685	Each	20%	\$66,948	Other	DC1	
FLEX-SYS-6449	FLEX-SYS-6449	VCE	1U1N-226/256G/38.4T SSD	\$64,795	Each	20%	\$51,836	Other	DC1	
FLEX-SYS-6450	FLEX-SYS-6450	VCE	1U1N-236/768G/1.92T SSD	\$44,865	Each	20%	\$35,892	Other	DC1	
FLEX-SYS-6451	FLEX-SYS-6451	VCE	1U1N-248/768G/1.92T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6452	FLEX-SYS-6452	VCE	1U1N-226/192G/16.64T NVMe SSD	\$44,050	Each	20%	\$35,240	Other	DC1	
FLEX-SYS-6453	FLEX-SYS-6453	VCE	1U1N-268/768G LR/1.92T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6454	FLEX-SYS-6454	VCE	1U1N-280/576G/1.92T SSD	\$71,650	Each	20%	\$57,320	Other	DC1	
FLEX-SYS-6455	FLEX-SYS-6455	VCE	1U1N-244/768G/1.92T SSD	\$46,845	Each	20%	\$37,476	Other	DC1	
FLEX-SYS-6456	FLEX-SYS-6456	VCE	1U1N-240/736G/38.4T SSD	\$81,405	Each	20%	\$65,124	Other	DC1	
FLEX-SYS-6457	FLEX-SYS-6457	VCE	1U1N-250/768G/38.4T SSD	\$85,115	Each	20%	\$68,092	Other	DC1	
FLEX-SYS-6458	FLEX-SYS-6458	VCE	1U1N-280/384G/1.92T SSD	\$67,325	Each	20%	\$53,860	Other	DC1	
FLEX-SYS-6459	FLEX-SYS-6459	VCE	1U1N-232/256G/76.8T SSD	\$110,575	Each	20%	\$88,460	Other	DC1	
FLEX-SYS-6460	FLEX-SYS-6460	VCE	1U1N-280/1.5T/1.92T SSD	\$102,825	Each	20%	\$82,260	Other	DC1	
FLEX-SYS-6461	FLEX-SYS-6461	VCE	1U1N-226/192G/27.52T NVMe SSD	\$60,120	Each	20%	\$48,096	Other	DC1	
FLEX-SYS-6462	FLEX-SYS-6462	VCE	1U1N-280/768G/1.92T SSD	\$73,305	Each	20%	\$58,644	Other	DC1	
FLEX-SYS-6463	FLEX-SYS-6463	VCE	1U1N-268/1.5T/1.92T SSD	\$87,225	Each	20%	\$69,780	Other	DC1	
FLEX-SYS-6464	FLEX-SYS-6464	VCE	1U1N-264/384G/27.52T NVMe SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6465	FLEX-SYS-6465	VCE	1U1N-234/768G/1.92T SSD	\$44,105	Each	20%	\$35,284	Other	DC1	
FLEX-SYS-6466	FLEX-SYS-6466	VCE	1U1N-264/736G/38.4T SSD SATA	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-6467	FLEX-SYS-6467	VCE	1U1N-232/1.5T/19.2T SSD	\$94,375	Each	20%	\$75,500	Other	DC1	
FLEX-SYS-740	FLEX-SYS-740	VCE	740XD VxFlex Server	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-7401	FLEX-SYS-7401	VCE	2U1N-150/96G/46T SSD	\$80,325	Each	20%	\$64,260	Other	DC1	
FLEX-SYS-7402	FLEX-SYS-7402	VCE	2U1N-232/768G/46T SSD/2M10	\$115,490	Each	20%	\$92,392	Other	DC1	
FLEX-SYS-7403	FLEX-SYS-7403	VCE	2U1N-226/224G/92.16T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-7404	FLEX-SYS-7404	VCE	2U1N-232/768G/46T SSD/2M60	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-7405	FLEX-SYS-7405	VCE	2U1N-248/704G/69.12T SSD	\$118,930	Each	20%	\$95,144	Other	DC1	
FLEX-SYS-7406	FLEX-SYS-7406	VCE	2U1N-226/256G/69.12T SSD	\$99,940	Each	20%	\$79,952	Other	DC1	
FLEX-SYS-7407	FLEX-SYS-7407	VCE	2U1N-232/1.5T/92.16T SSD	\$169,155	Each	20%	\$135,324	Other	DC1	
FLEX-SYS-7408	FLEX-SYS-7408	VCE	2U1N-226/288G/92.16T SSD	\$126,810	Each	20%	\$101,448	Other	DC1	
FLEX-SYS-7409	FLEX-SYS-7409	VCE	2U1N-260/192G/46T SSD SATA	\$67,825	Each	20%	\$54,260	Other	DC1	
FLEX-SYS-7410	FLEX-SYS-7410	VCE	2U1N-268/384G/1.92T SSD	\$48,440	Each	20%	\$38,752	Other	DC1	
FLEX-SYS-7411	FLEX-SYS-7411	VCE	2U1N-268/576G/1.92T SSD	\$54,440	Each	20%	\$43,552	Other	DC1	
FLEX-SYS-7412	FLEX-SYS-7412	VCE	2U1N-226/256G/92.16T SSD	\$124,535	Each	20%	\$99,628	Other	DC1	
FLEX-SYS-7413	FLEX-SYS-7413	VCE	2U1N-226/192G/76.8T NVMe	\$130,275	Each	20%	\$104,220	Other	DC1	
FLEX-SYS-7414	FLEX-SYS-7414	VCE	2U1N-150/96G/123T SSD	\$155,455	Each	20%	\$124,364	Other	DC1	
FLEX-SYS-742001	FLEX-SYS-742001	VCE	2U1N-240/768G/15.36T SSD/2V100-32	\$97,515	Each	20%	\$78,012	Other	DC1	
FLEX-SYS-742002	FLEX-SYS-742002	VCE	2U1N-240/768G/46T SSD/2M10	\$110,550	Each	20%	\$88,440	Other	DC1	
FLEX-SYS-742003	FLEX-SYS-742003	VCE	2U1N-240/768G/15.36T SSD	\$59,910	Each	20%	\$47,928	Other	DC1	
FLEX-SYS-742004	FLEX-SYS-742004	VCE	2U1N-240/768G/1.92T SSD/2V100-32	\$83,100	Each	20%	\$66,480	Other	DC1	
FLEX-SYS-742005	FLEX-SYS-742005	VCE	2U1N-226/192G/1.92TB SSD/2V100-32	\$63,455	Each	20%	\$50,764	Other	DC1	
FLEX-SYS-742006	FLEX-SYS-742006	VCE	2U1N-240/768G/23T SSD	\$68,885	Each	20%	\$55,108	Other	DC1	
FLEX-SYS-742007	FLEX-SYS-742007	VCE	2U1N-280/1.5T/46T SSD	\$146,460	Each	20%	\$117,168	Other	DC1	
FLEX-SYS-742008	FLEX-SYS-742008	VCE	2U1N-226/288G/92.16T SSD	\$126,380	Each	20%	\$101,104	Other	DC1	
FLEX-SYS-742009	FLEX-SYS-742009	VCE	2U1N-240/288G NVDIMM/123T SSD	\$134,075	Each	20%	\$107,260	Other	DC1	
FLEX-SYS-840	FLEX-SYS-840	VCE	840 VxFlex Server	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-8401	FLEX-SYS-8401	VCE	2U4S-432/1.5T/1.92T SSD	\$87,830	Each	20%	\$70,264	Other	DC1	
FLEX-SYS-8402	FLEX-SYS-8402	VCE	2U4S-480M/3T/15.36T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-8403	FLEX-SYS-8403	VCE	2U4S-480M/6T/15.36T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-8404	FLEX-SYS-8404	VCE	2U4S-480M/6T/23T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-8405	FLEX-SYS-8405	VCE	2U4S-480M/6T/1.92T SSD	\$0	Each	20%	\$0	Other	DC1	
FLEX-SYS-842001	FLEX-SYS-842001	VCE	2U4S-442/1.5T/1.92T SSD	\$90,125	Each	20%	\$72,100	Other	DC1	
FLEX-SYS-842002	FLEX-SYS-842002	VCE	2U4S-480M/3T/15.36T SSD	\$261,660	Each	20%	\$209,328	Other	DC1	
FLEX-SYS-842003	FLEX-SYS-842003	VCE	2U4S-480M/6T/15.36T SSD b	\$376,440	Each	20%	\$302,752	Other	DC1	
FLEX-SYS-NSX1	FLEX-SYS-NSX1	VCE	1U1N-230/192G/1.92T SSD	\$25,925	Each	20%	\$20,740	Other	DC1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
FLEX-SYS-RH6401	FLEX-SYS-RH6401	VCE	1U1N-232/768G/19.2T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6402	FLEX-SYS-RH6402	VCE	1U1N-232/512G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6405	FLEX-SYS-RH6405	VCE	1U1N-240/768G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6407	FLEX-SYS-RH6407	VCE	1U1N-232/512G/19.2T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6412	FLEX-SYS-RH6412	VCE	1U1N-232/576G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6414	FLEX-SYS-RH6414	VCE	1U1N-232/384G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6415	FLEX-SYS-RH6415	VCE	1U1N-268/384G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6416	FLEX-SYS-RH6416	VCE	1U1N-268/576G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6418	FLEX-SYS-RH6418	VCE	1U1N-240/768G/19.2T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6419	FLEX-SYS-RH6419	VCE	1U1N-230/384G/19.2T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6420	FLEX-SYS-RH6420	VCE	1U1N-248/768G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6421	FLEX-SYS-RH6421	VCE	1U1N-264/768G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6423	FLEX-SYS-RH6423	VCE	1U1N-226/576G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6424	FLEX-SYS-RH6424	VCE	1U1N-232/768G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6426	FLEX-SYS-RH6426	VCE	1U1N-240/768G LR/19.2T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6429	FLEX-SYS-RH6429	VCE	1U1N-236/1.5T/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6430	FLEX-SYS-RH6430	VCE	1U1N-226/576G/19.2T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6431	FLEX-SYS-RH6431	VCE	1U1N-250/384G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6432	FLEX-SYS-RH6432	VCE	1U1N-250/576G/38.4T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH6436	FLEX-SYS-RH6436	VCE	1U1N-264/768G/19.2T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH7402	FLEX-SYS-RH7402	VCE	2U1N-232/768G/46T SSD	\$0	Each	20%	\$0	Other	DC1
FLEX-SYS-RH7407	FLEX-SYS-RH7407	VCE	2U1N-232/1.5T/92.16T SSD	\$0	Each	20%	\$0	Other	DC1
VXFLEX-APP-R640	VXFLEX-APP-R640	VCE	VXFLEX APP R640	\$0	Each	20%	\$0	Other	DC1
VXFLEX-APP-R740XD	VXFLEX-APP-R740XD	VCE	VXFLEX APP R740XD	\$0	Each	20%	\$0	Other	DC1
VXFLEX-APP-R840	VXFLEX-APP-R840	VCE	VXFLEX APP R840	\$0	Each	20%	\$0	Other	DC1
456-107-989	456-107-989	DATA DOMAIN	DD VE PERPETUAL CAP NF 1TB=CA	\$1,355	Each	15%	\$1,152	Other	DD-1
456-107-990	456-107-990	DATA DOMAIN	LIC/DL TIER DOWE SW CAP NF 1TB=CC	\$400	Each	15%	\$340	Other	DD-1
456-109-399	456-109-399	DATA DOMAIN	LICENSE EXT RETENTION SW OPT DD6300=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-409	456-109-409	DATA DOMAIN	LICENSE EXTD RETN SW OPT DD6300 UPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-417	456-109-417	DATA DOMAIN	LIC DD6300 CAPACITY AIO 14TB=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-418	456-109-418	DATA DOMAIN	LIC DD6300 CAPACITY AIO 34TB=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-419	456-109-419	DATA DOMAIN	LIC DD6300 CAP AIO 14TB to 34TB UPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-424	456-109-424	DATA DOMAIN	LICENSE BASE DD OE DD6300=IA	\$16,200	Each	15%	\$13,770	Other	DD-1
456-109-433	456-109-433	DATA DOMAIN	LICENSE BASE DD OE DD9800=IA	\$16,200	Each	15%	\$13,770	Other	DD-1
456-109-435	456-109-435	DATA DOMAIN	LICENSE DD9800 HIGH AVAILABILITY=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-438	456-109-438	DATA DOMAIN	LICENSE EXT RETENTION SW OPT DD9800=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-446	456-109-446	DATA DOMAIN	LICENSE DD9800 HIGH AVAIL UPGRADE=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-724	456-109-724	DATA DOMAIN	LICENSE BASE DD OE DD6800=IA	\$16,200	Each	15%	\$13,770	Other	DD-1
456-109-726	456-109-726	DATA DOMAIN	LICENSE DD6800 HIGH AVAILABILITY=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-729	456-109-729	DATA DOMAIN	LICENSE EXT RETENTION SW OPT DD6800=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-737	456-109-737	DATA DOMAIN	LICENSE DD6800 HIGH AVAIL UPGRADE=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-740	456-109-740	DATA DOMAIN	LIC EXT RETENT SW OPT DD6800 UPGRADE=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-751	456-109-751	DATA DOMAIN	LICENSE BASE DD OE DD9300=IA	\$16,200	Each	15%	\$13,770	Other	DD-1
456-109-753	456-109-753	DATA DOMAIN	LICENSE DD9300 HIGH AVAILABILITY=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-756	456-109-756	DATA DOMAIN	LICENSE EXT RETENTION SW OPT DD9300=IA	\$0	Each	15%	\$0	Other	DD-1
456-109-784	456-109-784	DATA DOMAIN	LICENSE DD9300 HIGH AVAIL UPGRADE=IA	\$0	Each	15%	\$0	Other	DD-1
456-111-297	456-111-297	DATA DOMAIN	FS 800GB 6.4TB RAW=CF	\$0	Each	15%	\$0	Other	DD-1
456-111-298	456-111-298	DATA DOMAIN	FS 800GB 12TB RAW=CF	\$0	Each	15%	\$0	Other	DD-1
456-111-299	456-111-299	DATA DOMAIN	FS 800GB 1.6TB RAW=CF	\$0	Each	15%	\$0	Other	DD-1
456-111-300	456-111-300	DATA DOMAIN	FS 800GB 4.0TB RAW=CF	\$0	Each	15%	\$0	Other	DD-1
456-111-321	456-111-321	DATA DOMAIN	FS 800GB 3.2TB RAW=CF	\$0	Each	15%	\$0	Other	DD-1
456-111-330	456-111-330	DATA DOMAIN	FS 800GB 0.8TB RAW=CF	\$0	Each	15%	\$0	Other	DD-1
456-111-693	456-111-693	DATA DOMAIN	DD OE license 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-694	456-111-694	DATA DOMAIN	DD Encryption enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-695	456-111-695	DATA DOMAIN	DD VTL enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-696	456-111-696	DATA DOMAIN	DD VTL IBMI enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-697	456-111-697	DATA DOMAIN	DD RLC enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-698	456-111-698	DATA DOMAIN	DD RLG enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-699	456-111-699	DATA DOMAIN	DD XCAP enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-700	456-111-700	DATA DOMAIN	DD Boost 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-701	456-111-701	DATA DOMAIN	DD Replication 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-740	456-111-740	DATA DOMAIN	DD BOOST 1TB RAW ENABLER UPG=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-741	456-111-741	DATA DOMAIN	DD REPLICATION 1TB RAW ENABLER UPG=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-742	456-111-742	DATA DOMAIN	DD OE LICENSE 1TB RAW ENABLER UPG=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-743	456-111-743	DATA DOMAIN	DD ENCRYPTION 1TB RAW ENABLER UPG=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-744	456-111-744	DATA DOMAIN	DD VTL 1TB RAW ENABLER UPG=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-745	456-111-745	DATA DOMAIN	DD VTL IBMI 1TB RAW ENABLER UPG=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-746	456-111-746	DATA DOMAIN	DD RLC 1TB RAW ENABLER UPG=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-747	456-111-747	DATA DOMAIN	DD RLG 1TB RAW ENABLER UPG=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-793	456-111-793	DATA DOMAIN	DD Encryption enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-794	456-111-794	DATA DOMAIN	DD VTL enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-795	456-111-795	DATA DOMAIN	DD VTL IBMI enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-796	456-111-796	DATA DOMAIN	DD RLC enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-797	456-111-797	DATA DOMAIN	DD RLG enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-798	456-111-798	DATA DOMAIN	DD XCAP enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-799	456-111-799	DATA DOMAIN	DD VTL enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-800	456-111-800	DATA DOMAIN	DD VTL IBMI enabler=CB	\$0	Each	15%	\$0	Other	DD-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-111-801	456-111-801	DATA DOMAIN	DD RLC enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-802	456-111-802	DATA DOMAIN	DD RLG enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-803	456-111-803	DATA DOMAIN	DD XCAP enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-940	456-111-940	DATA DOMAIN	LIC REPLICATOR DD160, UPGRADE=IA	\$0	Each	15%	\$0	Other	DD-1
456-111-941	456-111-941	DATA DOMAIN	LICENSEEXPSTORDD670UPGRADE=IA	\$0	Each	15%	\$0	Other	DD-1
456-111-942	456-111-942	DATA DOMAIN	LICVTL670INCL:1XPCIE CARDDP4GUPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-111-960	456-111-960	DATA DOMAIN	ES30 3TB ACT 45TB RAW=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-961	456-111-961	DATA DOMAIN	ES30 4TB ACT 60TB RAW=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-962	456-111-962	DATA DOMAIN	DS60 3TB ACT 45TB RAW=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-963	456-111-963	DATA DOMAIN	DS60 4TB ACT 60TB RAW=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-968	456-111-968	DATA DOMAIN	LICGLD TIER 1TBSW CAP=CC	\$400	Each	15%	\$340	Other	DD-1
456-111-969	456-111-969	DATA DOMAIN	LIC DD STORAGE MIGRATION=IA	\$0	Each	15%	\$0	Other	DD-1
456-111-970	456-111-970	DATA DOMAIN	LIC DD STORAGE MIGRATION UPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-111-971	456-111-971	DATA DOMAIN	ES30 1TB RAW ACT=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-972	456-111-972	DATA DOMAIN	DS60 1TB RAW ACT=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-975	456-111-975	DATA DOMAIN	ES20 1TB RAW ACT=CB	\$0	Each	15%	\$0	Other	DD-1
456-111-977	456-111-977	DATA DOMAIN	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$11,016	Each	15%	\$9,364	Other	DD-1
456-111-978	456-111-978	DATA DOMAIN	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$18,630	Each	15%	\$15,836	Other	DD-1
456-111-979	456-111-979	DATA DOMAIN	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$30,375	Each	15%	\$25,819	Other	DD-1
456-111-980	456-111-980	DATA DOMAIN	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$30,375	Each	15%	\$25,819	Other	DD-1
456-111-981	456-111-981	DATA DOMAIN	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$40,419	Each	15%	\$34,356	Other	DD-1
456-111-982	456-111-982	DATA DOMAIN	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$40,419	Each	15%	\$34,356	Other	DD-1
456-112-160	456-112-160	DATA DOMAIN	DD AIO Boost Software enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-161	456-112-161	DATA DOMAIN	DD AIO Replication Software enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-162	456-112-162	DATA DOMAIN	DD Boost 1TB RAW enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-163	456-112-163	DATA DOMAIN	DD Replication 1TB RAW enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-164	456-112-164	DATA DOMAIN	DD Encryption enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-165	456-112-165	DATA DOMAIN	DD VTL enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-166	456-112-166	DATA DOMAIN	DD VTL IBMI enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-167	456-112-167	DATA DOMAIN	DD RLC enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-168	456-112-168	DATA DOMAIN	DD RLG enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-169	456-112-169	DATA DOMAIN	DD XCAP enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-112-239	456-112-239	DATA DOMAIN	SRM for Data Domain MID=IC	\$16,160	Each	15%	\$13,736	Other	DD-1
456-112-240	456-112-240	DATA DOMAIN	SRM for Data Domain ENT=IC	\$32,320	Each	15%	\$27,472	Other	DD-1
456-112-950	456-112-950	DATA DOMAIN	Lic Cloud Tier Bundle 1TB SW Cap=CC	\$0	Each	15%	\$0	Other	DD-1
456-112-951	456-112-951	DATA DOMAIN	Lic Base DDOE DD6800 CT Bundle=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-112	456-113-112	DATA DOMAIN	DD VE Perpetual Cap Channel 1TB=CA	\$0	Each	15%	\$0	Other	DD-1
456-113-352	456-113-352	DATA DOMAIN	DD VE Channel 1TB Capacity License=CA	\$0	Each	15%	\$0	Other	DD-1
456-113-789	456-113-789	DATA DOMAIN	Cyber Recovery Vault=IC	\$0	Each	15%	\$0	Other	DD-1
456-113-956	456-113-956	DATA DOMAIN	License DD6900 High Availability UPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-957	456-113-957	DATA DOMAIN	License DD6900 High Availability UPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-958	456-113-958	DATA DOMAIN	License DD9400 High Availability UPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-959	456-113-959	DATA DOMAIN	License DD9400 High Availability UPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-960	456-113-960	DATA DOMAIN	License DD9800 High Availability UPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-961	456-113-961	DATA DOMAIN	License DD9800 High Availability UPG=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-975	456-113-975	DATA DOMAIN	DD Storage Migration=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-976	456-113-976	DATA DOMAIN	LIC CLD Tier 1TBSW CAP=CC	\$400	Each	15%	\$340	Other	DD-1
456-113-977	456-113-977	DATA DOMAIN	License Base DD OE=IA	\$16,200	Each	15%	\$13,770	Other	DD-1
458-001-330	458-001-330	DATA DOMAIN	DD6300 OE APPLICATION SOFTWARE	\$0	Each	15%	\$0	Other	DD-1
458-001-335	458-001-335	DATA DOMAIN	DD6300 OPERATING ENVIRONMENT SOFTWARE	\$0	Each	15%	\$0	Other	DD-1
458-001-343	458-001-343	DATA DOMAIN	DD9800 OPERATING ENVIRONMENT SOFTWARE	\$0	Each	15%	\$0	Other	DD-1
458-001-344	458-001-344	DATA DOMAIN	DD9800 OE APPLICATION SOFTWARE	\$0	Each	15%	\$0	Other	DD-1
458-001-415	458-001-415	DATA DOMAIN	DD6800 OPERATING ENVIRONMENT SOFTWARE	\$0	Each	15%	\$0	Other	DD-1
458-001-416	458-001-416	DATA DOMAIN	DD6800 OE APPLICATION SOFTWARE	\$0	Each	15%	\$0	Other	DD-1
458-001-417	458-001-417	DATA DOMAIN	DD6800 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	15%	\$0	Other	DD-1
458-001-418	458-001-418	DATA DOMAIN	DD9300 OPERATING ENVIRONMENT SOFTWARE	\$0	Each	15%	\$0	Other	DD-1
458-001-419	458-001-419	DATA DOMAIN	DD9300 OE APPLICATION SOFTWARE	\$0	Each	15%	\$0	Other	DD-1
458-001-420	458-001-420	DATA DOMAIN	DD9300 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	15%	\$0	Other	DD-1
458-001-448	458-001-448	DATA DOMAIN	DD6300 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	15%	\$0	Other	DD-1
458-001-460	458-001-460	DATA DOMAIN	DD9800 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	15%	\$0	Other	DD-1
458-001-800	458-001-800	DATA DOMAIN	DD Software=CB	\$1,215	Each	15%	\$1,033	Other	DD-1
458-001-801	458-001-801	DATA DOMAIN	DD Boost Software Option=CB	\$80	Each	15%	\$51	Other	DD-1
458-001-802	458-001-802	DATA DOMAIN	DD Replication Software Option=CB	\$80	Each	15%	\$68	Other	DD-1
458-001-823	458-001-823	DATA DOMAIN	DD Software EDP=CB	\$1,215	Each	15%	\$1,033	Other	DD-1
458-001-824	458-001-824	DATA DOMAIN	DD Boost Software Option UPG=CB	\$75	Each	15%	\$64	Other	DD-1
458-001-825	458-001-825	DATA DOMAIN	DD REPLICATION SOFTWARE OPT UPG=CB	\$100	Each	15%	\$85	Other	DD-1
458-001-826	458-001-826	DATA DOMAIN	DD SOFTWARE UPG=CB	\$1,520	Each	15%	\$1,292	Other	DD-1
458-001-827	458-001-827	DATA DOMAIN	DD SOFTWARE EDP UPG=CB	\$1,520	Each	15%	\$1,292	Other	DD-1
458-001-836	458-001-836	DATA DOMAIN	DD6300 SOFTWARE=CB	\$0	Each	15%	\$0	Other	DD-1
458-001-904	458-001-904	DATA DOMAIN	DD9800 RAW SHELF CAPACITY LICENSE	\$0	Each	15%	\$0	Other	DD-1
458-001-905	458-001-905	DATA DOMAIN	DD9800 SSD CAPACITY LICENSE	\$0	Each	15%	\$0	Other	DD-1
458-001-906	458-001-906	DATA DOMAIN	DD9800 CLOUD TIER LICENSE	\$0	Each	15%	\$0	Other	DD-1
458-001-907	458-001-907	DATA DOMAIN	DD9800 STORAGE MIGRATION LICENSE	\$0	Each	15%	\$0	Other	DD-1
458-001-909	458-001-909	DATA DOMAIN	DD9800 ER TO ACT RAW SHELF CAPACITY LIC	\$0	Each	15%	\$0	Other	DD-1
458-001-912	458-001-912	DATA DOMAIN	DD9300 RAW SHELF CAPACITY LICENSE	\$0	Each	15%	\$0	Other	DD-1
458-001-913	458-001-913	DATA DOMAIN	DD9300 SSD CAPACITY LICENSE	\$0	Each	15%	\$0	Other	DD-1
458-001-914	458-001-914	DATA DOMAIN	DD9300 CLOUD TIER LICENSE	\$0	Each	15%	\$0	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
458-001-915	458-001-915	DATA DOMAIN	DD9300 STORAGE MIGRATION LICENSE	\$0	Each	15%	\$0	Other	DD-1	
458-001-917	458-001-917	DATA DOMAIN	DD9300 ER TO ACT RAW SHELF CAPACITY LIC	\$0	Each	15%	\$0	Other	DD-1	
458-001-920	458-001-920	DATA DOMAIN	DD6800 RAW SHELF CAPACITY LICENSE	\$0	Each	15%	\$0	Other	DD-1	
458-001-921	458-001-921	DATA DOMAIN	DD6800 SSD CAPACITY LICENSE	\$0	Each	15%	\$0	Other	DD-1	
458-001-922	458-001-922	DATA DOMAIN	DD6800 CLOUD TIER LICENSE	\$0	Each	15%	\$0	Other	DD-1	
458-001-923	458-001-923	DATA DOMAIN	DD6800 STORAGE MIGRATION LICENSE	\$0	Each	15%	\$0	Other	DD-1	
458-001-925	458-001-925	DATA DOMAIN	DD6800 ER TO ACT RAW SHELF CAPACITY LIC	\$0	Each	15%	\$0	Other	DD-1	
458-001-927	458-001-927	DATA DOMAIN	DD6800 OE ER CAPACITY LICENSE	\$0	Each	15%	\$0	Other	DD-1	
458-001-928	458-001-928	DATA DOMAIN	DD6300 RAW SHELF CAPACITY LICENSE	\$0	Each	15%	\$0	Other	DD-1	
458-001-929	458-001-929	DATA DOMAIN	DD6300 SSD CAPACITY LICENSE	\$0	Each	15%	\$0	Other	DD-1	
458-001-930	458-001-930	DATA DOMAIN	DD6300 STORAGE MIGRATION LICENSE	\$0	Each	15%	\$0	Other	DD-1	
458-001-932	458-001-932	DATA DOMAIN	DD6300 ER TO ACT RAW SHELF CAPACITY LIC	\$0	Each	15%	\$0	Other	DD-1	
458-002-006	458-002-006	DATA DOMAIN	DD Boost/Replication AIO enabler=CB	\$0	Each	15%	\$0	Other	DD-1	
458-002-007	458-002-007	DATA DOMAIN	DD SW Enablers	\$0	Each	15%	\$0	Other	DD-1	
458-002-023	458-002-023	DATA DOMAIN	SRM for Data Domain	\$0	Each	15%	\$0	Other	DD-1	
458-002-162	458-002-162	DATA DOMAIN	DD6800 Cloud Tier Bundle	\$0	Each	15%	\$0	Other	DD-1	
458-002-163	458-002-163	DATA DOMAIN	DD Software 6800 CT Bundle=CB	\$0	Each	15%	\$0	Other	DD-1	
458-002-167	458-002-167	DATA DOMAIN	DD Replication Controller Upg Enabler=CB	\$1	Each	15%	\$1	Other	DD-1	
458-002-168	458-002-168	DATA DOMAIN	DD Boost Controller Upgrade Enabler=CB	\$1	Each	15%	\$1	Other	DD-1	
458-002-186	458-002-186	DATA DOMAIN	Data Domain Cloud DR Essentials 1TB=CC	\$800	Each	15%	\$680	Other	DD-1	
458-002-193	458-002-193	DATA DOMAIN	DD VE Cloud DR Essentials 1TB=CC	\$800	Each	15%	\$680	Other	DD-1	
458-002-198	458-002-198	DATA DOMAIN	DD VE Channel Capacity 4TB	\$4,800	Each	15%	\$4,080	Other	DD-1	
458-002-305	458-002-305	DATA DOMAIN	DD VE Channel 4TB Base=IA	\$4,800	Each	15%	\$4,080	Other	DD-1	
458-002-306	458-002-306	DATA DOMAIN	DD VE Channel 1TB Capacity	\$0	Each	15%	\$0	Other	DD-1	
458-002-318	458-002-318	DATA DOMAIN	DDVE for Dell EMC XC Series	\$0	Each	15%	\$0	Other	DD-1	
458-002-508	458-002-508	DATA DOMAIN	Cyber Recovery Vault	\$0	Each	15%	\$0	Other	DD-1	
458-002-588	458-002-588	DATA DOMAIN	DD6900 Cloud Tier License	\$0	Each	15%	\$0	Other	DD-1	
458-002-590	458-002-590	DATA DOMAIN	DD6900 OE Application Software	\$0	Each	15%	\$0	Other	DD-1	
458-002-591	458-002-591	DATA DOMAIN	DD6900 Operating Environment Software	\$0	Each	15%	\$0	Other	DD-1	
458-002-593	458-002-593	DATA DOMAIN	DD6900 Storage Migration License	\$0	Each	15%	\$0	Other	DD-1	
458-002-594	458-002-594	DATA DOMAIN	DD6900 UPG OE Application Software	\$0	Each	15%	\$0	Other	DD-1	
458-002-595	458-002-595	DATA DOMAIN	DD9400 Cloud Tier License	\$0	Each	15%	\$0	Other	DD-1	
458-002-597	458-002-597	DATA DOMAIN	DD9400 OE Application Software	\$0	Each	15%	\$0	Other	DD-1	
458-002-598	458-002-598	DATA DOMAIN	DD9400 Operating Environment Software	\$0	Each	15%	\$0	Other	DD-1	
458-002-600	458-002-600	DATA DOMAIN	DD9400 Storage Migration License	\$0	Each	15%	\$0	Other	DD-1	
458-002-601	458-002-601	DATA DOMAIN	DD9400 UPG OE Application Software	\$0	Each	15%	\$0	Other	DD-1	
458-002-602	458-002-602	DATA DOMAIN	DD9900 Cloud Tier License	\$0	Each	15%	\$0	Other	DD-1	
458-002-604	458-002-604	DATA DOMAIN	DD9900 OE Application Software	\$0	Each	15%	\$0	Other	DD-1	
458-002-605	458-002-605	DATA DOMAIN	DD9900 Operating Environment Software	\$0	Each	15%	\$0	Other	DD-1	
458-002-607	458-002-607	DATA DOMAIN	DD9900 Storage Migration License	\$0	Each	15%	\$0	Other	DD-1	
458-002-608	458-002-608	DATA DOMAIN	DD9900 UPG OE Application Software	\$0	Each	15%	\$0	Other	DD-1	
458-002-609	458-002-609	DATA DOMAIN	DD Cloud DR Essentials 1TB=CC	\$800	Each	15%	\$680	Other	DD-1	
458-002-610	458-002-610	DATA DOMAIN	DD Boost Software Upgrade=CB	\$75	Each	15%	\$64	Other	DD-1	
458-002-611	458-002-611	DATA DOMAIN	DD Boost Software=CB	\$80	Each	15%	\$68	Other	DD-1	
458-002-613	458-002-613	DATA DOMAIN	DD Replication Software Upgrade=CB	\$100	Each	15%	\$85	Other	DD-1	
458-002-614	458-002-614	DATA DOMAIN	DD Replication Software=CB	\$80	Each	15%	\$68	Other	DD-1	
458-002-615	458-002-615	DATA DOMAIN	DD Software Upgrade=CB	\$1,640	Each	15%	\$1,394	Other	DD-1	
458-002-616	458-002-616	DATA DOMAIN	DD New Software=CB	\$1,312	Each	15%	\$1,115	Other	DD-1	
458-002-650	458-002-650	DATA DOMAIN	DS60 4TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
458-002-651	458-002-651	DATA DOMAIN	DS60 8TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
458-002-652	458-002-652	DATA DOMAIN	ES40 4TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
458-002-653	458-002-653	DATA DOMAIN	ES40 8TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
C-10GBTM4P-NF	C-10GBTM4P-NF	DATA DOMAIN	DD 10GBASE T IO MODULE 4PORT	\$4,050	Each	15%	\$3,443	Other	DD-1	
C-10GBTM4P-NF-B	C-10GBTM4P-NF-B	DATA DOMAIN	DD 10GBASE T IO MODULE 4PORT BUND	\$0	Each	15%	\$0	Other	DD-1	
C-10GMCU4P-NF	C-10GMCU4P-NF	DATA DOMAIN	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$4,860	Each	15%	\$4,131	Other	DD-1	
C-10GMOP4P-NF	C-10GMOP4P-NF	DATA DOMAIN	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$4,860	Each	15%	\$4,131	Other	DD-1	
C-16GFC-M2P-NF	C-16GFC-M2P-NF	DATA DOMAIN	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$4,860	Each	15%	\$4,131	Other	DD-1	
C-6300-SAS-SLIC-FD	C-6300-SAS-SLIC-FD	DATA DOMAIN	Add ES Exp KIT_DUAL PATH_DD6300_FLD B	\$3,000	Each	15%	\$2,550	Other	DD-1	
C-6300-SAS-SLIC-FD-B	C-6300-SAS-SLIC-FD-B	DATA DOMAIN	Add ES Exp KIT_DUAL PATH_DD6300_FLD B	\$0	Each	15%	\$0	Other	DD-1	
C-6300-SAS-SLIC-G2	C-6300-SAS-SLIC-G2	DATA DOMAIN	Add ES Exp KIT_DUAL PATH_DD6300_UPG	\$3,000	Each	15%	\$2,550	Other	DD-1	
C-6300-SAS-SLIC-G2-B	C-6300-SAS-SLIC-G2-B	DATA DOMAIN	Add ES Exp KIT_DUAL PATH_DD6300_UPG B	\$0	Each	15%	\$0	Other	DD-1	
C-9800-MEM256	C-9800-MEM256	DATA DOMAIN	MEMKIT_ADD 256GB_DD9800 16X16GB OPTION	\$0	Each	15%	\$0	Other	DD-1	
C-9800-MEM512	C-9800-MEM512	DATA DOMAIN	MEMKIT_ADD 512GB_DD9800 32X16GB OPTION	\$29,250	Each	15%	\$24,863	Other	DD-1	
C-A16E30-CT	C-A16E30-CT	DATA DOMAIN	OPT_ADD9T016ES30 2X2M2X3M CBLKT FLDIN CT	\$0	Each	15%	\$0	Other	DD-1	
C-A16E30-H-NF	C-A16E30-H-NF	DATA DOMAIN	OPTION_ADD 9T016 ES30 SAS CABLE KIT	\$486	Each	15%	\$413	Other	DD-1	
C-A24E30-CT	C-A24E30-CT	DATA DOMAIN	OPT_ADD 17T024 ES30 4X3M CBLKT FLDIN CT	\$0	Each	15%	\$0	Other	DD-1	
C-A24E30-H-NF	C-A24E30-H-NF	DATA DOMAIN	OPTION_ADD 17T024 ES30 SAS CABLE KIT	\$486	Each	15%	\$413	Other	DD-1	
C-A8E30-HN-NF	C-A8E30-HN-NF	DATA DOMAIN	OPTION_ADD 1T08 ES30 SAS CABLE KIT	\$486	Each	15%	\$413	Other	DD-1	
C-DD6300EXPKIT	C-DD6300EXPKIT	DATA DOMAIN	DD6300 OPTION - EXPANSION KIT DIMM SSD	\$8,550	Each	15%	\$7,268	Other	DD-1	
C-DD6300EXPKIT-B	C-DD6300EXPKIT-B	DATA DOMAIN	DD6300 OPTION - EXPANSION KIT DIMM SSD B	\$0	Each	15%	\$0	Other	DD-1	
C-DD6800EXPKIT	C-DD6800EXPKIT	DATA DOMAIN	DD6800 OPTION - EXPANSION KIT SSD	\$22,050	Each	15%	\$18,743	Other	DD-1	
C-DD6800SSDBASEKIT	C-DD6800SSDBASEKIT	DATA DOMAIN	DD6800 BASE KIT -SSD	\$0	Each	15%	\$0	Other	DD-1	
C-DD9300EXPKIT	C-DD9300EXPKIT	DATA DOMAIN	DD9300 OPTION - EXPANSION KIT DIMM	\$22,050	Each	15%	\$18,743	Other	DD-1	
C-DD9300SSDBASEKIT	C-DD9300SSDBASEKIT	DATA DOMAIN	DD9300 BASE KIT -SSD	\$0	Each	15%	\$0	Other	DD-1	
C-DD9300SDEXPKIT	C-DD9300SDEXPKIT	DATA DOMAIN	DD9300 OPTION - EXPANSION KIT SSD	\$0	Each	15%	\$0	Other	DD-1	
C-DD-CBLCAT6A1M	C-DD-CBLCAT6A1M	DATA DOMAIN	CAT6A CBL HA CTR L INTERCONNECT 1M	\$405	Each	15%	\$344	Other	DD-1	
C-DD-EOS-CMA	C-DD-EOS-CMA	DATA DOMAIN	DD MID-TIER CABLE MNGMNT ASSY - FIELD	\$167	Each	15%	\$142	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
C-DD-EOS-RAILKIT	C-DD-EOS-RAILKIT	DATA DOMAIN	DD MID-TIER RAILKIT - FIELD	\$179	Each	15%	\$152	Other	DD-1
C-DS60-3-135S-G3	C-DS60-3-135S-G3	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD G3	\$98,637	Each	15%	\$83,841	Other	DD-1
C-DS60-3-135SR-G3	C-DS60-3-135SR-G3	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-DS60-3-180S-G3	C-DS60-3-180S-G3	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD G3	\$131,098	Each	15%	\$111,433	Other	DD-1
C-DS60-3-180SR-G3	C-DS60-3-180SR-G3	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-DS60-3-45S-G3	C-DS60-3-45S-G3	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD G3	\$35,096	Each	15%	\$29,832	Other	DD-1
C-DS60-3-45SR-G3	C-DS60-3-45SR-G3	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-DS60-3-90S-G3	C-DS60-3-90S-G3	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD G3	\$65,831	Each	15%	\$55,956	Other	DD-1
C-DS60-3-90SR-G3	C-DS60-3-90SR-G3	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-DS60-4-120S-G3	C-DS60-4-120S-G3	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD G3	\$79,767	Each	15%	\$67,819	Other	DD-1
C-DS60-4-120SR-G3	C-DS60-4-120SR-G3	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-DS60-4-180S-G3	C-DS60-4-180S-G3	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD G3	\$119,556	Each	15%	\$101,623	Other	DD-1
C-DS60-4-180SR-G3	C-DS60-4-180SR-G3	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-DS60-4-240S-G3	C-DS60-4-240S-G3	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD G3	\$158,885	Each	15%	\$135,052	Other	DD-1
C-DS60-4-240SG3-CT	C-DS60-4-240SG3-CT	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD G3 CT	\$1	Each	15%	\$1	Other	DD-1
C-DS60-4-240SG3CTB	C-DS60-4-240SG3CTB	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD G3 CT BUND	\$0	Each	15%	\$0	Other	DD-1
C-DS60-4-240SR-G3	C-DS60-4-240SR-G3	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-DS60-4-60S-G3	C-DS60-4-60S-G3	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD G3	\$42,560	Each	15%	\$36,176	Other	DD-1
C-DS60-4-60SR-G3	C-DS60-4-60SR-G3	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-DS60-DAE	C-DS60-DAE	DATA DOMAIN	DD DS60 SHELF Field	\$3,785	Each	15%	\$3,217	Other	DD-1
C-DS60-DAE-CT	C-DS60-DAE-CT	DATA DOMAIN	DD DS60 SHELF Field CT	\$1	Each	15%	\$1	Other	DD-1
C-DS60-SAS-5M	C-DS60-SAS-5M	DATA DOMAIN	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$310	Each	15%	\$264	Other	DD-1
C-DS60-SAS-5M-CT	C-DS60-SAS-5M-CT	DATA DOMAIN	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0	Each	15%	\$0	Other	DD-1
C-E330-45S-G3	C-E330-45S-G3	DATA DOMAIN	OPT.E330 SHELF, 15X3TB SAS HDD, FIELD G3	\$33,339	Each	15%	\$28,338	Other	DD-1
C-E330-45S-G3-B	C-E330-45S-G3-B	DATA DOMAIN	OPT.E330 SHELF, 15X3TB SAS HDD, FIELD G3 B	\$0	Each	15%	\$0	Other	DD-1
C-E330-45S-G3-CT	C-E330-45S-G3-CT	DATA DOMAIN	OPT.E330 SHELF, 15X3TB SAS HDD, FIELD CT	\$1	Each	15%	\$1	Other	DD-1
C-E330-45SR-G3	C-E330-45SR-G3	DATA DOMAIN	OPT.E330 SHELF, 15X3TB SAS, FIELD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-E330-60S-G3	C-E330-60S-G3	DATA DOMAIN	OPT.E330 SHELF, 15X4TB SAS, FIELD G3	\$40,019	Each	15%	\$34,016	Other	DD-1
C-E330-60S-G3-B	C-E330-60S-G3-B	DATA DOMAIN	OPT.E330 SHELF, 15X4TB SAS, FIELD G3 B	\$0	Each	15%	\$0	Other	DD-1
C-E330-60S-G3-CT	C-E330-60S-G3-CT	DATA DOMAIN	OPT.E330 SHELF, 15X4TB SAS, FIELD CT	\$1	Each	15%	\$1	Other	DD-1
C-E330-60SR-G3	C-E330-60SR-G3	DATA DOMAIN	OPT.E330 SHELF, 15X4TB SAS, FIELD RETN G3	\$0	Each	15%	\$0	Other	DD-1
C-E330-120S-G3	C-E330-120S-G3	DATA DOMAIN	ES40 SHELF 12G 15X8TB SAS Field	\$80,038	Each	15%	\$68,032	Other	DD-1
C-E330-120SR-G3	C-E330-120SR-G3	DATA DOMAIN	ES40 SHELF 12G 15X4TB SAS Field	\$40,019	Each	15%	\$34,016	Other	DD-1
C-E330-60S-G3-CT	C-E330-60S-G3-CT	DATA DOMAIN	ES40 SHELF 12G 15X4TB SAS Field CT	\$1	Each	15%	\$1	Other	DD-1
C-E330-60S-G3-PL	C-E330-60S-G3-PL	DATA DOMAIN	ES40 SHELF 12G 15X4TB SAS PL ENB FLD	\$2,484	Each	15%	\$2,111	Other	DD-1
C-FLDIN6300	C-FLDIN6300	DATA DOMAIN	DD6300 OPTION - FIELD INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
C-FLDIN6300E	C-FLDIN6300E	DATA DOMAIN	OPTION FIELD INSTALL KIT DD6300 EMC	\$0	Each	15%	\$0	Other	DD-1
C-FLDIN6800	C-FLDIN6800	DATA DOMAIN	DD6800 OPTION - FIELD INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
C-FLDIN6800E	C-FLDIN6800E	DATA DOMAIN	OPTION FIELD INSTALL KIT DD6800 EMC	\$0	Each	15%	\$0	Other	DD-1
C-FLDIN9300	C-FLDIN9300	DATA DOMAIN	DD9300 OPTION - FIELD INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
C-FLDIN9300E	C-FLDIN9300E	DATA DOMAIN	OPTION FIELD INSTALL KIT DD9300 EMC	\$0	Each	15%	\$0	Other	DD-1
C-FLDIN9800	C-FLDIN9800	DATA DOMAIN	OPTION FIELD INSTALL KIT DD9800	\$0	Each	15%	\$0	Other	DD-1
C-FLDIN9800E	C-FLDIN9800E	DATA DOMAIN	OPT DD9800 BEZEL FIELD INSTL EMC	\$0	Each	15%	\$0	Other	DD-1
C-FS15-15X800G-SSD	C-FS15-15X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 15x800GB SSD FLD INSTL	\$0	Each	15%	\$0	Other	DD-1
C-FS15-2X800G-SSD	C-FS15-2X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 2x800GB SSD FLD INSTL	\$0	Each	15%	\$0	Other	DD-1
C-FS15-4X800G-SSD	C-FS15-4X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 4x800GB SSD FLD INSTL	\$0	Each	15%	\$0	Other	DD-1
C-FS15-5X800G-SSD	C-FS15-5X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 5x800GB SSD FLD INSTL	\$0	Each	15%	\$0	Other	DD-1
C-FS15-8X800G-SSD	C-FS15-8X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 8x800GB SSD FLD INSTL	\$0	Each	15%	\$0	Other	DD-1
C-FS25-DAE	C-FS25-DAE	DATA DOMAIN	DD FS25 SHELF Field	\$0	Each	15%	\$0	Other	DD-1
C-FS25-DAE-L9-EU	C-FS25-DAE-L9-EU	DATA DOMAIN	DD FS25 SHELF Field EU Lot 9	\$0	Each	15%	\$0	Other	DD-1
C-HA-DS60-SAS3-CT	C-HA-DS60-SAS3-CT	DATA DOMAIN	CABLE HA INTERCONNECT DS60 3M CT	\$0	Each	15%	\$0	Other	DD-1
C-HA-DS60-SAS3-NF	C-HA-DS60-SAS3-NF	DATA DOMAIN	CABLE HA INTERCONNECT DS60 3M	\$261	Each	15%	\$222	Other	DD-1
C-HA-ES30-SAS2-CT	C-HA-ES30-SAS2-CT	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2M CT	\$0	Each	15%	\$0	Other	DD-1
C-HA-ES30-SAS2-NF	C-HA-ES30-SAS2-NF	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2M	\$122	Each	15%	\$104	Other	DD-1
C-HA-ES30-SAS5-CT	C-HA-ES30-SAS5-CT	DATA DOMAIN	CABLE HA INTERCONNECT ES30 5M CT	\$0	Each	15%	\$0	Other	DD-1
C-HA-ES30-SAS5-NF	C-HA-ES30-SAS5-NF	DATA DOMAIN	CABLE HA INTERCONNECT ES30 5M	\$308	Each	15%	\$262	Other	DD-1
C-SAS-HDMS2	C-SAS-HDMS2	DATA DOMAIN	C CABLE, DD, SASMINISAS HD-MINISAS, 2 METER	\$150	Each	15%	\$128	Other	DD-1
C-SAS-HDMS2-CT	C-SAS-HDMS2-CT	DATA DOMAIN	C CABLE, DD, SASMINISAS HD-MINISAS, 2M CT	\$0	Each	15%	\$0	Other	DD-1
C-SAS-HDMS5	C-SAS-HDMS5	DATA DOMAIN	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380	Each	15%	\$323	Other	DD-1
C-SAS-HDMS5-CT	C-SAS-HDMS5-CT	DATA DOMAIN	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$0	Each	15%	\$0	Other	DD-1
C-SAS-M4PMC-CT	C-SAS-M4PMC-CT	DATA DOMAIN	DD 6GBIT SAS IO MOD 4PORT CT OPTION	\$0	Each	15%	\$0	Other	DD-1
C-SAS-M4PMC-NF	C-SAS-M4PMC-NF	DATA DOMAIN	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$4,050	Each	15%	\$3,443	Other	DD-1
C-SAS-MSM3	C-SAS-MSM3	DATA DOMAIN	3M M-SAS TO M-SAS CABLE	\$200	Each	15%	\$170	Other	DD-1
C-SAS-MSM3-CT	C-SAS-MSM3-CT	DATA DOMAIN	3M M-SAS TO M-SAS CABLE CT	\$0	Each	15%	\$0	Other	DD-1
DD 60TB PACK	DD 60TB PACK	DATA DOMAIN	DD 60TB Capacity Pack	\$38,775	Each	15%	\$32,959	Other	DD-1
DD-100GBE-SFP-2P5	DD-100GBE-SFP-2P5	DATA DOMAIN	DD 100G QSFP IO Module 2Port CX5	\$4,860	Each	15%	\$4,131	Other	DD-1
DD-100GBE-SFP-2PHA	DD-100GBE-SFP-2PHA	DATA DOMAIN	DD HA 100G QSFP IO MODULE 2Port	\$4,860	Each	15%	\$4,131	Other	DD-1
DD-10GBASET-4P	DD-10GBASET-4P	DATA DOMAIN	DD 10GBASE-T IO MODULE 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
DD-10GBASET-4PHA	DD-10GBASET-4PHA	DATA DOMAIN	DD HA 10GBASE-T IO MOD 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
DD-10GBASET-4P-L	DD-10GBASET-4P-L	DATA DOMAIN	DD 10GBASE-T IO MODULE 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
DD-10GBASET-4P-LHA	DD-10GBASET-4P-LHA	DATA DOMAIN	DD HA 10GBASE-T IO MOD 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
DD-10GBASET-NDC	DD-10GBASET-NDC	DATA DOMAIN	DD 10GBASE-T IO MODULE 4PORT NDC	\$0	Each	15%	\$0	Other	DD-1
DD-10GBE-SFP-NDC	DD-10GBE-SFP-NDC	DATA DOMAIN	DD 10GSFP IO MODULE NDC	\$0	Each	15%	\$0	Other	DD-1
DD-10GSFP-4P	DD-10GSFP-4P	DATA DOMAIN	DD 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1
DD-10GSFP-4PHA	DD-10GSFP-4PHA	DATA DOMAIN	DD HA 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1
DD-12GB-SAS-4P	DD-12GB-SAS-4P	DATA DOMAIN	DD 12G 4 port SAS HBA	\$0	Each	15%	\$0	Other	DD-1
DD-12GB-SAS-4P-OPT	DD-12GB-SAS-4P-OPT	DATA DOMAIN	DD Optional 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DD-12G-SAS-4P-OPHA	DD-12G-SAS-4P-OPHA	DATA DOMAIN	DD HA Optional 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1
DD-16GFC-4P	DD-16GFC-4P	DATA DOMAIN	DD 16GBIT FC IO MODULE 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1
DD-16GFC-4PHA	DD-16GFC-4PHA	DATA DOMAIN	DD HA 16GBIT FC IO MODULE 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1
DD-19-SSD-INT	DD-19-SSD-INT	DATA DOMAIN	DD 1.92TB internal Cache SSD	\$0	Each	15%	\$0	Other	DD-1
DD-25GBE-SFP-2P	DD-25GBE-SFP-2P	DATA DOMAIN	DD 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
DD-25GBE-SFP-2PHA	DD-25GBE-SFP-2PHA	DATA DOMAIN	DD HA 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
DD-25GBE-SFP-2P-L	DD-25GBE-SFP-2P-L	DATA DOMAIN	DD 25GSFP IO MODULE 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
DD-25GBE-SFP-2P-LHA	DD-25GBE-SFP-2P-LHA	DATA DOMAIN	DD HA 25GSFP IO MODULE 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
DD-30TB-PACK	DD-30TB-PACK	DATA DOMAIN	DD 30TB Capacity Pack	\$18,768	Each	15%	\$15,953	Other	DD-1
DD-38-SSD-INT	DD-38-SSD-INT	DATA DOMAIN	DD 3.84TB internal Cache SSD	\$0	Each	15%	\$0	Other	DD-1
DD6800	DD6800	DATA DOMAIN	SYSTEM DD6800 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DD6800-CT-BUNDLE	DD6800-CT-BUNDLE	DATA DOMAIN	SYSTEM DD6800 DS80 120 CLOUDTIER 100	\$237,473	Each	15%	\$201,852	Other	DD-1
DD6800-CTL	DD6800-CTL	DATA DOMAIN	SYSTEM DD6800 CTL NFS CIFS	\$36,828	Each	15%	\$31,304	Other	DD-1
DD6800-CTL-B	DD6800-CTL-B	DATA DOMAIN	SYSTEM DD6800 CTL NFS CIFS CT BUNDLE	\$0	Each	15%	\$0	Other	DD-1
DD6800HA-CTL	DD6800HA-CTL	DATA DOMAIN	SYSTEM DD6800 CTL FOR HA - NFS CIFS	\$36,828	Each	15%	\$31,304	Other	DD-1
DD6900	DD6900	DATA DOMAIN	SYSTEM DD6900 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DD6900-CTL	DD6900-CTL	DATA DOMAIN	Controller DD6900 NFS CIFS	\$55,185	Each	15%	\$46,907	Other	DD-1
DD6900CU	DD6900CU	DATA DOMAIN	System DD6900 CTL UPG	\$0	Each	15%	\$0	Other	DD-1
DD6900-FAC-INSTL	DD6900-FAC-INSTL	DATA DOMAIN	DD6900 Factory Install kit	\$0	Each	15%	\$0	Other	DD-1
DD6900-FLD-INSTL	DD6900-FLD-INSTL	DATA DOMAIN	DD6900 Field Install kit	\$0	Each	15%	\$0	Other	DD-1
DD6900HA-CTL	DD6900HA-CTL	DATA DOMAIN	Controller DD6900 HA - NFS CIFS	\$55,185	Each	15%	\$46,907	Other	DD-1
DD6900-MU-MEM	DD6900-MU-MEM	DATA DOMAIN	DD6900 Micron Memory CFI	\$0	Each	15%	\$0	Other	DD-1
DD6300	DD6300	DATA DOMAIN	SYSTEM DD6300 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DD6300-14TB	DD6300-14TB	DATA DOMAIN	SYSTEM DD6300-7x4 14TB NFS CIFS	\$21,060	Each	15%	\$17,901	Other	DD-1
DD6300-1E45	DD6300-1E45	DATA DOMAIN	SYSTEM DD6300+1E545	\$54,080	Each	15%	\$45,968	Other	DD-1
DD6300-1E60	DD6300-1E60	DATA DOMAIN	SYSTEM DD6300+1E560	\$63,290	Each	15%	\$53,797	Other	DD-1
DD6300-2E45	DD6300-2E45	DATA DOMAIN	SYSTEM DD6300+2E545	\$71,910	Each	15%	\$61,124	Other	DD-1
DD6300-2E60	DD6300-2E60	DATA DOMAIN	SYSTEM DD6300+2E560	\$77,270	Each	15%	\$65,680	Other	DD-1
DD6300-34TB	DD6300-34TB	DATA DOMAIN	SYSTEM DD6300-12x4 34TB NFS CIFS	\$49,410	Each	15%	\$41,999	Other	DD-1
DD6300-34TB-B	DD6300-34TB-B	DATA DOMAIN	SYSTEM DD6300-12x4 34TB NFS CIFS B	\$0	Each	15%	\$0	Other	DD-1
DD6300-3E45	DD6300-3E45	DATA DOMAIN	SYSTEM DD6300+3E545	\$84,320	Each	15%	\$71,672	Other	DD-1
DD6300-3E60	DD6300-3E60	DATA DOMAIN	SYSTEM DD6300+3E560	\$105,610	Each	15%	\$89,769	Other	DD-1
DD6300-4E45	DD6300-4E45	DATA DOMAIN	SYSTEM DD6300+4E545	\$105,570	Each	15%	\$89,735	Other	DD-1
DD9300	DD9300	DATA DOMAIN	SYSTEM DD9300 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DD9300-CTL	DD9300-CTL	DATA DOMAIN	SYSTEM DD9300 CTL NFS CIFS	\$153,900	Each	15%	\$130,815	Other	DD-1
DD9300HA-CTL	DD9300HA-CTL	DATA DOMAIN	SYSTEM DD9300 CTL FOR HA - NFS CIFS	\$153,900	Each	15%	\$130,815	Other	DD-1
DD9400	DD9400	DATA DOMAIN	SYSTEM DD9400 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DD9400-CTL	DD9400-CTL	DATA DOMAIN	Controller DD9400 NFS CIFS	\$146,821	Each	15%	\$124,798	Other	DD-1
DD9400CU	DD9400CU	DATA DOMAIN	System DD9400 CTL UPG	\$0	Each	15%	\$0	Other	DD-1
DD9400-FAC-INSTL	DD9400-FAC-INSTL	DATA DOMAIN	DD9400 Factory Install kit	\$0	Each	15%	\$0	Other	DD-1
DD9400-FLD-INSTL	DD9400-FLD-INSTL	DATA DOMAIN	DD9400 Field Install kit	\$0	Each	15%	\$0	Other	DD-1
DD9400HA-CTL	DD9400HA-CTL	DATA DOMAIN	Controller DD9400 HA - NFS CIFS	\$146,821	Each	15%	\$124,798	Other	DD-1
DD9400-MU-MEM	DD9400-MU-MEM	DATA DOMAIN	DD9400 Micron Memory CFI	\$0	Each	15%	\$0	Other	DD-1
DD9800	DD9800	DATA DOMAIN	SYSTEM DD9800 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DD9800-CTL	DD9800-CTL	DATA DOMAIN	SYSTEM DD9800 CTL 256GB NFS CIFS	\$231,255	Each	15%	\$196,567	Other	DD-1
DD9800HA-CTL	DD9800HA-CTL	DATA DOMAIN	SYSTEM DD9800 CTL FOR HA 256GB NFS CIFS	\$231,255	Each	15%	\$196,567	Other	DD-1
DD9900	DD9900	DATA DOMAIN	SYSTEM DD9900 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DD9900-CTL	DD9900-CTL	DATA DOMAIN	Controller DD9900 NFS CIFS	\$290,255	Each	15%	\$246,717	Other	DD-1
DD9900CU	DD9900CU	DATA DOMAIN	System DD9900 CTL UPG	\$0	Each	15%	\$0	Other	DD-1
DD9900-FAC-INSTL	DD9900-FAC-INSTL	DATA DOMAIN	DD9900 Factory Install kit	\$0	Each	15%	\$0	Other	DD-1
DD9900-FLD-INSTL	DD9900-FLD-INSTL	DATA DOMAIN	DD9900 Field Install kit	\$0	Each	15%	\$0	Other	DD-1
DD9900HA-CTL	DD9900HA-CTL	DATA DOMAIN	Controller DD9900 HA - NFS CIFS	\$290,255	Each	15%	\$246,717	Other	DD-1
DD9900-MU-MEM	DD9900-MU-MEM	DATA DOMAIN	DD9900 Micron Memory CFI	\$0	Each	15%	\$0	Other	DD-1
DDCBL-100G1M-QSFP	DDCBL-100G1M-QSFP	DATA DOMAIN	Cable 100GbE, QSFP28, Passive CU DAC, 1M	\$575	Each	15%	\$489	Other	DD-1
DDCBL-10G0.5M-TWX	DDCBL-10G0.5M-TWX	DATA DOMAIN	Cable 10GbE 0.5M TWINAX	\$100	Each	15%	\$85	Other	DD-1
DDCBL-10G1M-TWX	DDCBL-10G1M-TWX	DATA DOMAIN	Cable 10GbE 1M TWINAX	\$130	Each	15%	\$111	Other	DD-1
DDCBL-10G2M-TWX	DDCBL-10G2M-TWX	DATA DOMAIN	Cable 10GbE 2M TWINAX	\$150	Each	15%	\$128	Other	DD-1
DDCBL-10G3M-TWX	DDCBL-10G3M-TWX	DATA DOMAIN	Cable 10GbE 3M TWINAX	\$180	Each	15%	\$153	Other	DD-1
DDCBL-10G5M-TWX	DDCBL-10G5M-TWX	DATA DOMAIN	Cable 10GbE 5M TWINAX	\$220	Each	15%	\$187	Other	DD-1
DDCBL-10G7M-TWX	DDCBL-10G7M-TWX	DATA DOMAIN	Cable 10GbE 7M TWINAX	\$310	Each	15%	\$264	Other	DD-1
DDCBL-25G1M-TWX	DDCBL-25G1M-TWX	DATA DOMAIN	Cable 25GbE 1M TWINAX	\$220	Each	15%	\$187	Other	DD-1
DDCBL-25G2M-TWX	DDCBL-25G2M-TWX	DATA DOMAIN	Cable 25GbE 2M TWINAX	\$220	Each	15%	\$187	Other	DD-1
DDCBL-25G3M-TWX	DDCBL-25G3M-TWX	DATA DOMAIN	Cable 25GbE 3M TWINAX	\$250	Each	15%	\$213	Other	DD-1
DDCBL-25G5M-TWX	DDCBL-25G5M-TWX	DATA DOMAIN	Cable 25GbE 5M TWINAX	\$320	Each	15%	\$272	Other	DD-1
DD-DS60-4HDD-15	DD-DS60-4HDD-15	DATA DOMAIN	HDD 12G DISK PK 15x4TB SAS DS60	\$38,775	Each	15%	\$32,959	Other	DD-1
DD-DS60-4HDD-15-CT	DD-DS60-4HDD-15-CT	DATA DOMAIN	HDD 12G DISK PK 15x4TB SAS DS60 CT	\$1	Each	15%	\$1	Other	DD-1
DD-DS60-4HDD-15PL	DD-DS60-4HDD-15PL	DATA DOMAIN	HDD 12G DISK PK 15x4TB SAS PL DS60	\$0	Each	15%	\$0	Other	DD-1
DD-DS60-8HDD-15	DD-DS60-8HDD-15	DATA DOMAIN	HDD DISK PK 15x8TB SAS DS60	\$0	Each	15%	\$0	Other	DD-1
DD-DS60-8HDD-15-OP	DD-DS60-8HDD-15-OP	DATA DOMAIN	HDD DISK PK 15x8TB SAS DS60 OP	\$1	Each	15%	\$1	Other	DD-1
DD-FRUCRUBASE	DD-FRUCRUBASE	DATA DOMAIN	PowerProtect CRU FRU Base	\$0	Each	15%	\$0	Other	DD-1
DD-FS25-38SSD	DD-FS25-38SSD	DATA DOMAIN	DD 3.84TB external Cache SSD	\$0	Each	15%	\$0	Other	DD-1
DD-HA-FAC-3M-BASET	DD-HA-FAC-3M-BASET	DATA DOMAIN	DD-BASET Interconnect HA 3M Factory	\$110	Each	15%	\$94	Other	DD-1
DD-HA-FAC-3M-TX	DD-HA-FAC-3M-TX	DATA DOMAIN	DD-TWINAX Interconnect HA 3M Factory	\$261	Each	15%	\$222	Other	DD-1
DD-HA-FLD-3M-BASET	DD-HA-FLD-3M-BASET	DATA DOMAIN	DD-BASET Interconnect HA 3M Field	\$110	Each	15%	\$94	Other	DD-1
DD-HA-FLD-3M-TX	DD-HA-FLD-3M-TX	DATA DOMAIN	DD-TWINAX Interconnect HA 3M Field	\$261	Each	15%	\$222	Other	DD-1
DDOS-60	DDOS-60	DATA DOMAIN	DOCS DD OS DOC 6=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-601	DDOS-601	DATA DOMAIN	DD OS 6.0.X=IA	\$0	Each	15%	\$0	Other	DD-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
DDOS-60-X	DDOS-60-X	DATA DOMAIN	DOCS DD OS DOC 6X LATEST FACTORY REL=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-61	DDOS-61	DATA DOMAIN	DD OS 6.1=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-61-X	DDOS-61-X	DATA DOMAIN	DD OS 6.1 Latest Factory Code=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-62	DDOS-62	DATA DOMAIN	DD OS 6.2=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-62-X	DDOS-62-X	DATA DOMAIN	DD OS 6.2 Latest Factory Code=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-70	DDOS-70	DATA DOMAIN	DD OS 7.0=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-70-L	DDOS-70-L	DATA DOMAIN	DD OS 7.0 L=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-71	DDOS-71	DATA DOMAIN	DD OS 7.1=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-71	DDOS-71	DATA DOMAIN	DD OS 7.1=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-73	DDOS-73	DATA DOMAIN	DD OS 7.3=IA	\$0	Each	15%	\$0	Other	DD-1
DDOS-7X-L	DDOS-7X-L	DATA DOMAIN	DDOS 7 Latest L=IA	\$0	Each	15%	\$0	Other	DD-1
DDRACK-1PH-3	DDRACK-1PH-3	DATA DOMAIN	RACK DATA DOMAIN 40U SNGL PHASE RK-BEZEL	\$3,400	Each	15%	\$2,890	Other	DD-1
DDRACK-1PH-3E	DDRACK-1PH-3E	DATA DOMAIN	RACK DATA DOMAIN 40U SNG PH RK-BEZEL EMC	\$3,400	Each	15%	\$2,890	Other	DD-1
DDRACK-1PH-DR3	DDRACK-1PH-DR3	DATA DOMAIN	RACK DATA DOMAIN 40U SNGL PHASEDOOR DE	\$3,400	Each	15%	\$2,890	Other	DD-1
DDRACK-3PD-3	DDRACK-3PD-3	DATA DOMAIN	RACK DATA DOMAIN 40U 3P DELTA RK-BEZEL	\$3,400	Each	15%	\$2,890	Other	DD-1
DDRACK-3PD-3E	DDRACK-3PD-3E	DATA DOMAIN	RACK DATA DOMAIN 40U 3P DELT RK-BEZE EMC	\$3,400	Each	15%	\$2,890	Other	DD-1
DDRACK-3PD-DR3	DDRACK-3PD-DR3	DATA DOMAIN	RACK DATA DOMAIN 40U 3P DELTADOOR DE	\$3,400	Each	15%	\$2,890	Other	DD-1
DDRACK-3PY-3	DDRACK-3PY-3	DATA DOMAIN	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL	\$3,400	Each	15%	\$2,890	Other	DD-1
DDRACK-3PY-3E	DDRACK-3PY-3E	DATA DOMAIN	RACK DATA DOMAIN 40U 3P WYE RK-BEZE EMC	\$3,400	Each	15%	\$2,890	Other	DD-1
DDRACK-3PY-DR3	DDRACK-3PY-DR3	DATA DOMAIN	RACK DATA DOMAIN 40U 3P WYEDOOR DE	\$3,400	Each	15%	\$2,890	Other	DD-1
DDR-ANTIMOV	DDR-ANTIMOV	DATA DOMAIN	Anti-move Stabilizing, all DD racks	\$810	Each	15%	\$689	Other	DD-1
DDR-ANTITIP	DDR-ANTITIP	DATA DOMAIN	Anti-Tip Stabilizing kit, all DD racks	\$510	Each	15%	\$434	Other	DD-1
DDRK-P3-1PH-BZ	DDRK-P3-1PH-BZ	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 1P BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-1PH-DR	DDRK-P3-1PH-DR	DATA DOMAIN	Rack DD 40U 610x1000 G3PDU 1P DOOR	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-1PH-3E	DDRK-P3-1PH-3E	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 1P BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-1PH-DR	DDRK-P3-1PH-DR	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 1P DOOR	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-3PD-BZ	DDRK-P3-3PD-BZ	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 3P DLTA BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-3PD-DR	DDRK-P3-3PD-DR	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 3P DLTA DOOR	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-3PD-3E	DDRK-P3-3PD-3E	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 3P DLTA BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-3PD-DR	DDRK-P3-3PD-DR	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 3P WYE DOOR	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-3PY-BZ	DDRK-P3-3PY-BZ	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 3P WYE BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-3PY-DR	DDRK-P3-3PY-DR	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 3P WYE DOOR	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-3PY-3E	DDRK-P3-3PY-3E	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 3P WYE BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-P3-3PY-DR	DDRK-P3-3PY-DR	DATA DOMAIN	RACK DD 40U 610x1000 G3PDU 3P WYE DOOR	\$4,200	Each	15%	\$3,570	Other	DD-1
DDRK-SEISMIC	DDRK-SEISMIC	DATA DOMAIN	Seismic Stabilizing kit DD rack	\$810	Each	15%	\$689	Other	DD-1
DDRK-SEISMIC-3E	DDRK-SEISMIC-3E	DATA DOMAIN	Seismic Stabilizing kit, DD	\$810	Each	15%	\$689	Other	DD-1
DD-RK-TOP-PN-KIT	DD-RK-TOP-PN-KIT	DATA DOMAIN	Titan P3 Rack Top Pwr Cable Routing KIT	\$425	Each	15%	\$361	Other	DD-1
DD-SAS-3M-FLX	DD-SAS-3M-FLX	DATA DOMAIN	DD 3M SAS HD FLEX	\$220	Each	15%	\$187	Other	DD-1
DD-SAS-4M-FLX	DD-SAS-4M-FLX	DATA DOMAIN	DD 4M SAS HD FLEX	\$320	Each	15%	\$272	Other	DD-1
DD-SAS-5M-FLX	DD-SAS-5M-FLX	DATA DOMAIN	DD 5M SAS HD FLEX	\$375	Each	15%	\$319	Other	DD-1
DD-SAS-6M-FLX	DD-SAS-6M-FLX	DATA DOMAIN	DD 6M SAS HD FLEX	\$430	Each	15%	\$366	Other	DD-1
DD-SAS-HDMS3	DD-SAS-HDMS3	DATA DOMAIN	Cable,DD SAS,MS HD-MS, 3 Meter	\$220	Each	15%	\$187	Other	DD-1
DD-SAS-HDMS5	DD-SAS-HDMS5	DATA DOMAIN	Cable,DD SAS,MS HD-MS, 5 Meter	\$750	Each	15%	\$638	Other	DD-1
DD-TOP-KIT	DD-TOP-KIT	DATA DOMAIN	DD VGN Top Routing Kit Slim Rack	\$425	Each	15%	\$361	Other	DD-1
DD-UPGBASE	DD-UPGBASE	DATA DOMAIN	PowerProtect Upgrade Base	\$0	Each	15%	\$0	Other	DD-1
DDXCR-QSFP100G-LR4	DDXCR-QSFP100G-LR4	DATA DOMAIN	XCVR 100GbE QSFP28 LR4-LITE, LC, SMF	\$10,310	Each	15%	\$8,764	Other	DD-1
DDXCVR-16GFC-SFP	DDXCVR-16GFC-SFP	DATA DOMAIN	XCVR 16GFC SFP	\$230	Each	15%	\$196	Other	DD-1
DDXCVR-QSFP100G-CW	DDXCVR-QSFP100G-CW	DATA DOMAIN	XCVR 100GbE QSFP28, CWD4M	\$5,310	Each	15%	\$4,514	Other	DD-1
DDXCVR-SFP100G-LR4	DDXCVR-SFP100G-LR4	DATA DOMAIN	XCVR 100GbE LR4 SFP	\$9,250	Each	15%	\$7,863	Other	DD-1
DDXCVR-SFP100G-SR4	DDXCVR-SFP100G-SR4	DATA DOMAIN	XCVR 100GbE SR4 SFP-NOF	\$2,150	Each	15%	\$1,828	Other	DD-1
DDXCVR-SFP10G-HTSR	DDXCVR-SFP10G-HTSR	DATA DOMAIN	XCVR 10GbE SR HIGH TEMP SFP	\$100	Each	15%	\$85	Other	DD-1
DDXCVR-SFP10G-LR	DDXCVR-SFP10G-LR	DATA DOMAIN	XCVR 10GbE LR SFP	\$480	Each	15%	\$408	Other	DD-1
DDXCVR-SFP10G-SR	DDXCVR-SFP10G-SR	DATA DOMAIN	XCVR 10GbE SR SFP	\$210	Each	15%	\$179	Other	DD-1
DDXCVR-SFP25G-HTSR	DDXCVR-SFP25G-HTSR	DATA DOMAIN	XCVR 25GbE SR SFP HI TMP	\$1,090	Each	15%	\$927	Other	DD-1
DDXCVR-SFP25G-LR	DDXCVR-SFP25G-LR	DATA DOMAIN	XCVR 25GbE LR SFP	\$1,560	Each	15%	\$1,326	Other	DD-1
DDXCVR-SFP25G-SR	DDXCVR-SFP25G-SR	DATA DOMAIN	XCVR 25GbE SR SFP-NOF	\$1,090	Each	15%	\$927	Other	DD-1
IR-CMB	IR-CMB	DATA DOMAIN	Inter Rack Cable Management	\$125	Each	15%	\$106	Other	DD-1
PCP3-24AIEC603309	PCP3-24AIEC603309	DATA DOMAIN	PWR CORD 24A SP IEC60309 N AMERICA	\$575	Each	15%	\$489	Other	DD-1
PCP3-24AS332P6W	PCP3-24AS332P6W	DATA DOMAIN	PWR CORD 24A SP 15FT 332P6W 4PPP	\$575	Each	15%	\$489	Other	DD-1
PCP3-24AS3750DP	PCP3-24AS3750DP	DATA DOMAIN	PWR CORD 24A SP 15FT 3750DP 4PPP	\$1,100	Each	15%	\$935	Other	DD-1
PCP3-24AS86PA332	PCP3-24AS86PA332	DATA DOMAIN	PWR CORD 24A SP 15FT 86PA332 4PPP	\$575	Each	15%	\$489	Other	DD-1
PCP3-24ASL630P	PCP3-24ASL630P	DATA DOMAIN	PWR CORD 24A SP 15FT L6-30P 4PPP	\$575	Each	15%	\$489	Other	DD-1
PCP3-24ASL630PBG	PCP3-24ASL630PBG	DATA DOMAIN	PWR CORD 24A SP 15FT L6 NA JPN BLK GRY	\$575	Each	15%	\$489	Other	DD-1
PCP3-24ASL730P	PCP3-24ASL730P	DATA DOMAIN	PWR CORD 24A SP 15FT L7-30P 4PPP	\$575	Each	15%	\$489	Other	DD-1
PCP3-24ASL730PBG	PCP3-24ASL730PBG	DATA DOMAIN	PWR CORD 24A SP 15FT L7 NA JPN BLK GRY	\$575	Each	15%	\$489	Other	DD-1
PCP3-32A3YC530P6G	PCP3-32A3YC530P6G	DATA DOMAIN	PC 32A 3P-WYE15FT C530P6S INT BLK GRY	\$575	Each	15%	\$489	Other	DD-1
PCP3-32A3YC530P6S	PCP3-32A3YC530P6S	DATA DOMAIN	PC 32A 3P-WYE15FT C530P6S INT	\$575	Each	15%	\$489	Other	DD-1
PCP3-32A3YFLY	PCP3-32A3YFLY	DATA DOMAIN	PC 32A 3P-WYE 15FT FLY INT 2x6 PWR POLE	\$575	Each	15%	\$489	Other	DD-1
PCP3-40A3D9P54U2TI	PCP3-40A3D9P54U2TI	DATA DOMAIN	PC 40A 3P-DLTA 15FT 9P54U2T INT 4BS50	\$1,100	Each	15%	\$935	Other	DD-1
PCP3-40A3D9P54U2TU	PCP3-40A3D9P54U2TU	DATA DOMAIN	PC 40A 3P-DLTA 15FT 9P54U2T US 4BS50	\$1,100	Each	15%	\$935	Other	DD-1
PCP3-40A3DCS8365C	PCP3-40A3DCS8365C	DATA DOMAIN	PC 40A 3P-DLTA 15FT CS-8365C 4BS50	\$575	Each	15%	\$489	Other	DD-1
R-A16E30-H-NF	R-A16E30-H-NF	DATA DOMAIN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$486	Each	15%	\$413	Other	DD-1
R-A24E30-H-NF	R-A24E30-H-NF	DATA DOMAIN	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$486	Each	15%	\$413	Other	DD-1
R-DD-EMI-SHLDEOS	R-DD-EMI-SHLDEOS	DATA DOMAIN	DD MID-TIER EMI SHIELD EOS - FAC W-DOOR	\$89	Each	15%	\$76	Other	DD-1
R-DS60-3-135S-G3	R-DS60-3-135S-G3	DATA DOMAIN	OPT D560 SHELF 45X3TB SAS HDD RACK G3	\$98,637	Each	15%	\$83,841	Other	DD-1
R-DS60-3-135SR-G3	R-DS60-3-135SR-G3	DATA DOMAIN	OPT D560 SHELF 45X3TB SAS RACK RETN G3	\$0	Each	15%	\$0	Other	DD-1
R-DS60-3-180S-G3	R-DS60-3-180S-G3	DATA DOMAIN	OPT D560 SHELF 60X3TB SAS HDD RACK G3	\$131,098	Each	15%	\$111,433	Other	DD-1
R-DS60-3-180SR-G3	R-DS60-3-180SR-G3	DATA DOMAIN	OPT D560 SHELF 60X3TB SAS RACK RETN G3	\$0	Each	15%	\$0	Other	DD-1
R-DS60-3-45S-G3	R-DS60-3-45S-G3	DATA DOMAIN	OPT D560 SHELF 15X3TB SAS HDD RACK G3	\$35,096	Each	15%	\$29,832	Other	DD-1
R-DS60-3-45SR-G3	R-DS60-3-45SR-G3	DATA DOMAIN	OPT D560 SHELF 15X3TB SAS HDD RETN G3	\$0	Each	15%	\$0	Other	DD-1
R-DS60-3-90S-G3	R-DS60-3-90S-G3	DATA DOMAIN	OPT D560 SHELF 30X3TB SAS HDD RACK G3	\$65,831	Each	15%	\$55,956	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		\$0		Product Category (if applicable)
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
R-DS60-3-90SR-G3	R-DS60-3-90SR-G3	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS RACK RETN G3	\$0	Each	15%	\$0	Other	DD-1	
R-DS60-4-120S-G3	R-DS60-4-120S-G3	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD RACK G3	\$79,787	Each	15%	\$67,819	Other	DD-1	
R-DS60-4-120SR-G3	R-DS60-4-120SR-G3	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS RACK RETN G3	\$0	Each	15%	\$0	Other	DD-1	
R-DS60-4-180S-G3	R-DS60-4-180S-G3	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD RACK G3	\$119,556	Each	15%	\$101,623	Other	DD-1	
R-DS60-4-180SR-G3	R-DS60-4-180SR-G3	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS RACK RETN G3	\$0	Each	15%	\$0	Other	DD-1	
R-DS60-4-240S-G3	R-DS60-4-240S-G3	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RACK G3	\$158,885	Each	15%	\$135,052	Other	DD-1	
R-DS60-4-240SG3-CT	R-DS60-4-240SG3-CT	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT	\$1	Each	15%	\$1	Other	DD-1	
R-DS60-4-240SG3CTB	R-DS60-4-240SG3CTB	DATA DOMAIN	DS60 SHELF 60X4TB SASHDD RACK G3 CT BUND	\$0	Each	15%	\$0	Other	DD-1	
R-DS60-4-240SR-G3	R-DS60-4-240SR-G3	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS RACK RETN G3	\$0	Each	15%	\$0	Other	DD-1	
R-DS60-4-60S-G3	R-DS60-4-60S-G3	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD RACK G3	\$42,560	Each	15%	\$36,176	Other	DD-1	
R-DS60-4-60SR-G3	R-DS60-4-60SR-G3	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS RACK RETN G3	\$0	Each	15%	\$0	Other	DD-1	
R-DS60-DAE	R-DS60-DAE	DATA DOMAIN	DD DS60 SHELF Factory	\$3,785	Each	15%	\$3,217	Other	DD-1	
R-DS60-DAE-CT	R-DS60-DAE-CT	DATA DOMAIN	DD DS60 SHELF Factory CT	\$1	Each	15%	\$1	Other	DD-1	
R-DS60-SAS-SM-CT	R-DS60-SAS-SM-CT	DATA DOMAIN	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0	Each	15%	\$0	Other	DD-1	
R-EMISHIELD-2U	R-EMISHIELD-2U	DATA DOMAIN	EMI SHIELD FOR 2U SHELF	\$268	Each	15%	\$228	Other	DD-1	
R-EMISHIELD-3U	R-EMISHIELD-3U	DATA DOMAIN	EMI Shield for 3U Shelf	\$83	Each	15%	\$71	Other	DD-1	
R-ES30-45S-G3	R-ES30-45S-G3	DATA DOMAIN	OPT,ES30 SHELF,15X3TB SAS HDD,RACK G3	\$33,339	Each	15%	\$28,338	Other	DD-1	
R-ES30-45S-G3-B	R-ES30-45S-G3-B	DATA DOMAIN	OPT,ES30 SHELF,15X3TB SAS HDD,RACK G3 B	\$0	Each	15%	\$0	Other	DD-1	
R-ES30-45S-G3-CT	R-ES30-45S-G3-CT	DATA DOMAIN	OPT,ES30 SHELF,15X3TB SAS HDD,RACK CT	\$1	Each	15%	\$1	Other	DD-1	
R-ES30-45SR-G3	R-ES30-45SR-G3	DATA DOMAIN	OPT,ES30 SHELF,15X3TB SAS,RACK RETN G3	\$0	Each	15%	\$0	Other	DD-1	
R-ES30-60S-G3	R-ES30-60S-G3	DATA DOMAIN	OPT,ES30 SHELF,15X4TB SAS HDD,RACK G3	\$40,019	Each	15%	\$34,016	Other	DD-1	
R-ES30-60S-G3-B	R-ES30-60S-G3-B	DATA DOMAIN	OPT,ES30 SHELF,15X4TB SAS HDD,RACK G3 B	\$0	Each	15%	\$0	Other	DD-1	
R-ES30-60S-G3-CT	R-ES30-60S-G3-CT	DATA DOMAIN	OPT,ES30 SHELF,15X4TB SAS HDD,RACK CT	\$1	Each	15%	\$1	Other	DD-1	
R-ES30-60SR-G3	R-ES30-60SR-G3	DATA DOMAIN	OPT,ES30 SHELF,15X4TB SAS,RACK RETN G3	\$0	Each	15%	\$0	Other	DD-1	
R-ES40-60S-G3	R-ES40-60S-G3	DATA DOMAIN	ES40 SHELF 12G 15X4TB SAS Factory	\$40,019	Each	15%	\$34,016	Other	DD-1	
R-ES40-60S-G3-CT	R-ES40-60S-G3-CT	DATA DOMAIN	ES40 SHELF 12G 15X4TB SAS Factory CT	\$1	Each	15%	\$1	Other	DD-1	
R-ES40-60S-G3-PL	R-ES40-60S-G3-PL	DATA DOMAIN	ES40 SHELF 12G 15X4TB SAS PL ENB FAC	\$2,484	Each	15%	\$2,111	Other	DD-1	
R-FACIN6300-BZ	R-FACIN6300-BZ	DATA DOMAIN	DD6300 OPTION - FACT INSTALL BEZEL	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN6300-BZE	R-FACIN6300-BZE	DATA DOMAIN	DD6300 OPTION - FACT INSTALL BEZEL EMC	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN6800-BZ	R-FACIN6800-BZ	DATA DOMAIN	DD6800 OPTION - FACT INSTALL BEZEL	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN6800-BZE	R-FACIN6800-BZE	DATA DOMAIN	DD6800 OPTION - FACT INSTALL BEZEL EMC	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN6900-BZ	R-FACIN6900-BZ	DATA DOMAIN	DD6900 - FACT Install Bezel	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN9300-BZ	R-FACIN9300-BZ	DATA DOMAIN	DD9300 OPTION - FACT INSTALL BEZEL	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN9300-BZE	R-FACIN9300-BZE	DATA DOMAIN	DD9300 OPTION - FACT INSTALL BEZEL EMC	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN9400-BZ	R-FACIN9400-BZ	DATA DOMAIN	DD9400 - FACT Install Bezel	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN9800	R-FACIN9800	DATA DOMAIN	OPTION FACTORY INSTALL KIT DD9800	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN9800-BZ	R-FACIN9800-BZ	DATA DOMAIN	DD9800 OPTION - FACT INSTALL BEZEL	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN9800-BZE	R-FACIN9800-BZE	DATA DOMAIN	DD9800 OPTION - FACT INSTALL BEZEL EMC	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN9900-BZ	R-FACIN9900-BZ	DATA DOMAIN	DD9900 - FACT Install Bezel	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN-DS60-B23	R-FACIN-DS60-B23	DATA DOMAIN	DS60 OPTION - FACT INSTALL BEZEL G3	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN-ES30-B23	R-FACIN-ES30-B23	DATA DOMAIN	ES30 OPTION - FACT INSTALL BEZEL G3	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN-ES40-B23	R-FACIN-ES40-B23	DATA DOMAIN	ES40 OPTION - FACT INSTALL BEZEL G3	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN-FS15-BZ	R-FACIN-FS15-BZ	DATA DOMAIN	FS15 OPTION - FACT INSTALL BEZEL	\$0	Each	15%	\$0	Other	DD-1	
R-FACIN-SSD-B23	R-FACIN-SSD-B23	DATA DOMAIN	FS25 OPTION - FACT INSTALL BEZEL G3,14	\$0	Each	15%	\$0	Other	DD-1	
R-FACINSTL6300	R-FACINSTL6300	DATA DOMAIN	DD6300 OPTION - FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1	
R-FACINSTL6800	R-FACINSTL6800	DATA DOMAIN	DD6800 OPTION - FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1	
R-FACINSTL9300	R-FACINSTL9300	DATA DOMAIN	DD9300 OPTION - FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1	
R-FS15-15X800G-SSD	R-FS15-15X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 15x800GB SSD FACT INSTL	\$0	Each	15%	\$0	Other	DD-1	
R-FS15-2X800G-SSD	R-FS15-2X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 2x800GB SSD FACT INSTL	\$0	Each	15%	\$0	Other	DD-1	
R-FS15-4X800G-SSD	R-FS15-4X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 4x800GB SSD FACT INSTL	\$0	Each	15%	\$0	Other	DD-1	
R-FS15-5X800G-SSD	R-FS15-5X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 5x800GB SSD FACT INSTL	\$0	Each	15%	\$0	Other	DD-1	
R-FS15-8X800G-SSD	R-FS15-8X800G-SSD	DATA DOMAIN	OPT - FLASH SHELF 8x800GB SSD FACT INSTL	\$0	Each	15%	\$0	Other	DD-1	
R-FS25-DAE	R-FS25-DAE	DATA DOMAIN	DD FS25 SHELF Factory	\$0	Each	15%	\$0	Other	DD-1	
R-FS25-DAE-L9-EU	R-FS25-DAE-L9-EU	DATA DOMAIN	DD FS25 SHELF Factory EU Lot 9	\$0	Each	15%	\$0	Other	DD-1	
R-HA-DS60-SAS-3-NF	R-HA-DS60-SAS-3-NF	DATA DOMAIN	CABLE HA INTERCONNECT DS60 3MRACK	\$261	Each	15%	\$222	Other	DD-1	
R-HA-ES30-SAS2-CT	R-HA-ES30-SAS2-CT	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2M,RACK CT	\$0	Each	15%	\$0	Other	DD-1	
R-HA-ES30-SAS-2-NF	R-HA-ES30-SAS-2-NF	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2M,RACK	\$122	Each	15%	\$104	Other	DD-1	
R-HA-ES30-SAS5-CT	R-HA-ES30-SAS5-CT	DATA DOMAIN	CABLE HA INTERCONNECT ES30 5M RACK CT	\$0	Each	15%	\$0	Other	DD-1	
R-HA-ES30-SAS-5-NF	R-HA-ES30-SAS-5-NF	DATA DOMAIN	CABLE HA INTERCONNECT ES30 5M RACK	\$308	Each	15%	\$262	Other	DD-1	
R-SAS-HDM52	R-SAS-HDM52	DATA DOMAIN	R CABLE DD.SASMINISAS HD-MINISAS,2 METER	\$150	Each	15%	\$128	Other	DD-1	
R-SAS-HDM52-CT	R-SAS-HDM52-CT	DATA DOMAIN	R CABLE DD.SASMINISAS HD-MINISAS,2M CT	\$0	Each	15%	\$0	Other	DD-1	
R-SAS-HDM55	R-SAS-HDM55	DATA DOMAIN	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380	Each	15%	\$323	Other	DD-1	
R-SAS-HDM55-CT	R-SAS-HDM55-CT	DATA DOMAIN	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$0	Each	15%	\$0	Other	DD-1	
R-SAS-MSM53	R-SAS-MSM53	DATA DOMAIN	3M M-SAS TO M-SAS CABLE	\$200	Each	15%	\$170	Other	DD-1	
R-SAS-MSM53-CT	R-SAS-MSM53-CT	DATA DOMAIN	3M M-SAS TO M-SAS CABLE CT	\$0	Each	15%	\$0	Other	DD-1	
SAS-456-000-063	SAS-456-000-063	DATA DOMAIN	eCDA SaaS License=CB	\$0	Each	15%	\$0	Other	DD-1	
SAS-458-000-063	SAS-458-000-063	DATA DOMAIN	eCDA 1yr prepay=CB	\$35	Each	15%	\$30	Other	DD-1	
SAS-458-000-064	SAS-458-000-064	DATA DOMAIN	eCDA 1yr prepay 3yr commit=CB	\$96	Each	15%	\$82	Other	DD-1	
SAS-458-000-065	SAS-458-000-065	DATA DOMAIN	eCDA 3yr prepay=CB	\$84	Each	15%	\$71	Other	DD-1	
SU-458-000-569	SU-458-000-569	DATA DOMAIN	DD VE Capacity 12 Mo Subscp=CA	\$70	Each	15%	\$60	Other	DD-1	
SU-458-000-570	SU-458-000-570	DATA DOMAIN	DD VE Cloud Tier 12 Mo Subscp =CC	\$21	Each	15%	\$18	Other	DD-1	
SU-458-000-571	SU-458-000-571	DATA DOMAIN	DD VE Channel 4TB Cap 12 Mo Subscp=CA	\$248	Each	15%	\$211	Other	DD-1	
SU-458-000-572	SU-458-000-572	DATA DOMAIN	DD VE Capacity 36 Mo+AIP Subscp=CA	\$64	Each	15%	\$54	Other	DD-1	
SU-458-000-573	SU-458-000-573	DATA DOMAIN	DD VE Cloud Tier 36 Mo+AIP Subscp=CC	\$19	Each	15%	\$16	Other	DD-1	
SU-458-000-574	SU-458-000-574	DATA DOMAIN	DD VE Channel 4TB Cap 36 Mo+AIP Sub=CA	\$225	Each	15%	\$191	Other	DD-1	
SU-458-000-575	SU-458-000-575	DATA DOMAIN	DD VE Capacity 36 Mo+ PP Subscp=CA	\$57	Each	15%	\$48	Other	DD-1	
SU-458-000-576	SU-458-000-576	DATA DOMAIN	DD VE Cloud Tier 36 Mo+ PP Subscp=CC	\$17	Each	15%	\$14	Other	DD-1	

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
SU-458-000-577	SU-458-000-577	DATA DOMAIN	DD VE Channel 4TB Cap 36 Mo+ PP Sub=CA	\$203	Each	15%	\$173	Other	DD-1
SU-458-001-146	SU-458-001-146	DATA DOMAIN	DD VE Capacity 48 Mo PP Subscp=CA	\$57	Each	15%	\$48	Other	DD-1
SU-458-001-147	SU-458-001-147	DATA DOMAIN	DD VE Capacity 48 Mo AN Subscp=CA	\$64	Each	15%	\$54	Other	DD-1
SU-458-001-148	SU-458-001-148	DATA DOMAIN	DD VE Capacity 60 Mo PP Subscp=CA	\$57	Each	15%	\$48	Other	DD-1
SU-458-001-149	SU-458-001-149	DATA DOMAIN	DD VE Capacity 60 Mo AN Subscp=CA	\$64	Each	15%	\$54	Other	DD-1
SU-458-001-150	SU-458-001-150	DATA DOMAIN	DD VE Cloud Tier 48 Mo PP Subscp=CC	\$17	Each	15%	\$14	Other	DD-1
SU-458-001-151	SU-458-001-151	DATA DOMAIN	DD VE Cloud Tier 48 Mo AN Subscp=CC	\$19	Each	15%	\$16	Other	DD-1
SU-458-001-152	SU-458-001-152	DATA DOMAIN	DD VE Cloud Tier 60 Mo PP Subscp=CC	\$17	Each	15%	\$14	Other	DD-1
SU-458-001-153	SU-458-001-153	DATA DOMAIN	DD VE Cloud Tier 60 Mo AN Subscp=CC	\$19	Each	15%	\$16	Other	DD-1
U-DD-60TB-PACK	U-DD-60TB-PACK	DATA DOMAIN	DD Upr 60TB Capacity Pack	\$48,469	Each	15%	\$41,199	Other	DD-1
U-100GBE-SFP-2P5	U-100GBE-SFP-2P5	DATA DOMAIN	UPG 100G QSFP IO Module 2Port	\$4,860	Each	15%	\$4,131	Other	DD-1
U-10GBASET-4P	U-10GBASET-4P	DATA DOMAIN	UP 10GBASE-T IO Module 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
U-10GBASET-4P-L	U-10GBASET-4P-L	DATA DOMAIN	UP 10GBASE-T IO Module 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
U-10GBTM4P-NF	U-10GBTM4P-NF	DATA DOMAIN	DD 10GBASE-T IO MODULE 4PORT UPGRADE	\$4,050	Each	15%	\$3,443	Other	DD-1
U-10GMCL4P-NF	U-10GMCL4P-NF	DATA DOMAIN	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$4,860	Each	15%	\$4,131	Other	DD-1
U-10GMOP4P-NF	U-10GMOP4P-NF	DATA DOMAIN	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$4,860	Each	15%	\$4,131	Other	DD-1
U-10GSFP-4P	U-10GSFP-4P	DATA DOMAIN	UPG 10GSFP IO Module 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1
U-12GB-SAS-4P	U-12GB-SAS-4P	DATA DOMAIN	UPG 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1
U-16GFC-4P	U-16GFC-4P	DATA DOMAIN	UPG 16GBIT FC IO Module 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1
U-16GFC-M2P-NF	U-16GFC-M2P-NF	DATA DOMAIN	DD 16GBIT FC IO MOD LC 2PORT UPG	\$4,860	Each	15%	\$4,131	Other	DD-1
U-25GBE-SFP-2P	U-25GBE-SFP-2P	DATA DOMAIN	UPG 25GSFP IO Module 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
U-25GBE-SFP-2P-L	U-25GBE-SFP-2P-L	DATA DOMAIN	UPG 25GSFP IO Module 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
U-6300-SAS-SLIC-G2	U-6300-SAS-SLIC-G2	DATA DOMAIN	ADD ES EXP KIT,DUAL PATH,DD9300,UPG	\$3,000	Each	15%	\$2,550	Other	DD-1
U-9800-MEM256	U-9800-MEM256	DATA DOMAIN	MEMKIT ADD 256GB DD9800 16X16GB UPG	\$0	Each	15%	\$0	Other	DD-1
U-9800-MEM512	U-9800-MEM512	DATA DOMAIN	MEMKIT ADD 512GB DD9800 32X16GB UPG	\$29,250	Each	15%	\$24,863	Other	DD-1
U-DD-30TB-PACK	U-DD-30TB-PACK	DATA DOMAIN	DD 30TB Capacity Pack UPG	\$23,460	Each	15%	\$19,941	Other	DD-1
U-DD6300DISKEXPKIT	U-DD6300DISKEXPKIT	DATA DOMAIN	DD6300 OPTION - EXPANSION KIT 5HDD	\$31,500	Each	15%	\$26,775	Other	DD-1
U-DD6300EXPKIT	U-DD6300EXPKIT	DATA DOMAIN	UPGD DD6300 EXPANSION KIT DIMM SSD FIELD	\$8,550	Each	15%	\$7,268	Other	DD-1
U-DD6800EXPKIT	U-DD6800EXPKIT	DATA DOMAIN	UPGD DD6800 EXPANSION KIT SSD FIELD	\$22,050	Each	15%	\$18,743	Other	DD-1
U-DD6800HA-CTL	U-DD6800HA-CTL	DATA DOMAIN	SYSTEM DD6800 HA CTL NFS CIFS UPGRADE	\$45,936	Each	15%	\$39,046	Other	DD-1
U-DD6800SSDBASEKIT	U-DD6800SSDBASEKIT	DATA DOMAIN	DD6800 BASE KIT -SSD	\$0	Each	15%	\$0	Other	DD-1
U-DD6900HA-CTL	U-DD6900HA-CTL	DATA DOMAIN	Controller Upg DD6900 HA - NFS CIFS	\$68,981	Each	15%	\$58,634	Other	DD-1
U-DD6900HA-CTL-EDP	U-DD6900HA-CTL-EDP	DATA DOMAIN	Controller Upg DD6900 EDP HA - NFS CIFS	\$68,981	Each	15%	\$58,634	Other	DD-1
U-DD9300EXPKIT	U-DD9300EXPKIT	DATA DOMAIN	UPGD DD9300 EXPANSION KIT DIMM FIELD	\$22,050	Each	15%	\$18,743	Other	DD-1
U-DD9300HA-CTL	U-DD9300HA-CTL	DATA DOMAIN	SYSTEM DD9300 HA CTL NFS CIFS UPGRADE	\$192,496	Each	15%	\$163,622	Other	DD-1
U-DD9300SSDBASEKIT	U-DD9300SSDBASEKIT	DATA DOMAIN	DD9300 BASE KIT -SSD	\$0	Each	15%	\$0	Other	DD-1
U-DD9400HA-CTL	U-DD9400HA-CTL	DATA DOMAIN	Controller Upg DD9400 HA - NFS CIFS	\$183,526	Each	15%	\$155,997	Other	DD-1
U-DD9800HA-CTL	U-DD9800HA-CTL	DATA DOMAIN	UPG SYSTEM DD9800 CTL HA 256GB NFS CIFS	\$289,170	Each	15%	\$245,795	Other	DD-1
U-DD9900HA-CTL	U-DD9900HA-CTL	DATA DOMAIN	Controller Upg DD9900 HA - NFS CIFS	\$362,819	Each	15%	\$308,396	Other	DD-1
U-DD-CBLCAT6A1M	U-DD-CBLCAT6A1M	DATA DOMAIN	CAT6A CBL HA CTLR INTERCONNECT 1M UPG	\$405	Each	15%	\$344	Other	DD-1
U-DD-DS60-4HD-15CT	U-DD-DS60-4HD-15CT	DATA DOMAIN	HDD 12G DISK PK 15X4TB SAS D860 UPG CT	\$1	Each	15%	\$1	Other	DD-1
U-DD-DS60-4HDD-15	U-DD-DS60-4HDD-15	DATA DOMAIN	HDD 12G DISK PK 15X4TB SAS D860 UPG	\$48,469	Each	15%	\$41,199	Other	DD-1
U-DD-DS60-4HDD-PL	U-DD-DS60-4HDD-PL	DATA DOMAIN	HDD 12G DISK PK 15X4TB SAS PL D860	\$0	Each	15%	\$0	Other	DD-1
U-DD-DS60-8HD-150P	U-DD-DS60-8HD-150P	DATA DOMAIN	HDD DISK PK 15X8TB SAS D860 OP UPG	\$1	Each	15%	\$1	Other	DD-1
U-DD-DS60-8HDD-15	U-DD-DS60-8HDD-15	DATA DOMAIN	HDD DISK PK 15X8TB SAS D860 UPG	\$0	Each	15%	\$0	Other	DD-1
U-DS60-3-135S-G3	U-DS60-3-135S-G3	DATA DOMAIN	DS60 SHELF 45X3TB SAS HDD UPGRD G3	\$123,288	Each	15%	\$104,795	Other	DD-1
U-DS60-3-135SR-G3	U-DS60-3-135SR-G3	DATA DOMAIN	DS60 SHELF 45X3TB SAS HDD RETN UPGRD G3	\$123,288	Each	15%	\$104,795	Other	DD-1
U-DS60-3-180S-G3	U-DS60-3-180S-G3	DATA DOMAIN	DS60 SHELF 60X3TB SAS HDD UPGRD G3	\$163,841	Each	15%	\$139,265	Other	DD-1
U-DS60-3-180SR-G3	U-DS60-3-180SR-G3	DATA DOMAIN	DS60 SHELF 60X3TB SAS HDD RETN UPGRD G3	\$163,841	Each	15%	\$139,265	Other	DD-1
U-DS60-3-45S-G3	U-DS60-3-45S-G3	DATA DOMAIN	DS60 SHELF 15X3TB SAS HDD UPGRD G3	\$43,877	Each	15%	\$37,295	Other	DD-1
U-DS60-3-45SR-G3	U-DS60-3-45SR-G3	DATA DOMAIN	DS60 SHELF 15X3TB SAS HDD RETN UPGRD G3	\$43,877	Each	15%	\$37,295	Other	DD-1
U-DS60-3-90S-G3	U-DS60-3-90S-G3	DATA DOMAIN	DS60 SHELF 30X3TB SAS HDD UPGRD G3	\$82,265	Each	15%	\$69,925	Other	DD-1
U-DS60-3-90SR-G3	U-DS60-3-90SR-G3	DATA DOMAIN	DS60 SHELF 30X3TB SAS HDD RETN UPGRD G3	\$82,265	Each	15%	\$69,925	Other	DD-1
U-DS60-3HDD-15-NF	U-DS60-3HDD-15-NF	DATA DOMAIN	HDD EXP PK 15X3TB SAS W/ D860 CR - NF	\$40,615	Each	15%	\$34,523	Other	DD-1
U-DS60-3HDD-15R-NF	U-DS60-3HDD-15R-NF	DATA DOMAIN	HDD EXP PK 15X3TB SAS W/ D860 CR RET - NF	\$40,615	Each	15%	\$34,523	Other	DD-1
U-DS60-3HDD-CT-NF	U-DS60-3HDD-CT-NF	DATA DOMAIN	HDD EXP PK 15X3TB SAS W/ D860 CR CT -NF	\$1	Each	15%	\$1	Other	DD-1
U-DS60-4-120S-G3	U-DS60-4-120S-G3	DATA DOMAIN	DS60 SHELF 30X4TB SAS HDD UPGRD G3	\$99,734	Each	15%	\$84,774	Other	DD-1
U-DS60-4-120SR-G3	U-DS60-4-120SR-G3	DATA DOMAIN	DS60 SHELF 30X4TB SAS HDD RETN UPGRD G3	\$99,734	Each	15%	\$84,774	Other	DD-1
U-DS60-4-180S-G3	U-DS60-4-180S-G3	DATA DOMAIN	DS60 SHELF 45X4TB SAS HDD UPGRD G3	\$148,414	Each	15%	\$127,002	Other	DD-1
U-DS60-4-180SR-G3	U-DS60-4-180SR-G3	DATA DOMAIN	DS60 SHELF 45X4TB SAS HDD RETN UPGRD G3	\$148,414	Each	15%	\$127,002	Other	DD-1
U-DS60-4-240S-G3	U-DS60-4-240S-G3	DATA DOMAIN	DS60 SHELF 60X4TB SAS HDD UPGRD G3	\$198,591	Each	15%	\$168,802	Other	DD-1
U-DS60-4-240SG3-CT	U-DS60-4-240SG3-CT	DATA DOMAIN	DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$1	Each	15%	\$1	Other	DD-1
U-DS60-4-240SR-G3	U-DS60-4-240SR-G3	DATA DOMAIN	DS60 SHELF 60X4TB SAS HDD RETN UPGRD G3	\$198,591	Each	15%	\$168,802	Other	DD-1
U-DS60-4-60S-G3	U-DS60-4-60S-G3	DATA DOMAIN	DS60 SHELF 15X4TB SAS HDD UPGRD G3	\$53,191	Each	15%	\$45,212	Other	DD-1
U-DS60-4-60SR-G3	U-DS60-4-60SR-G3	DATA DOMAIN	DS60 SHELF 15X4TB SAS HDD RETN UPGRD G3	\$53,191	Each	15%	\$45,212	Other	DD-1
U-DS60-4HDD-15-NF	U-DS60-4HDD-15-NF	DATA DOMAIN	HDD EXP PK 15X4TB SAS W/ D860 CR -NF	\$50,024	Each	15%	\$42,520	Other	DD-1
U-DS60-4HDD-15R-NF	U-DS60-4HDD-15R-NF	DATA DOMAIN	HDD EXP PK 15X4TB SAS W/ D860 CR RET - NF	\$50,024	Each	15%	\$42,520	Other	DD-1
U-DS60-4HDD-CT-NF	U-DS60-4HDD-CT-NF	DATA DOMAIN	HDD EXP PK 15X4TB SAS W/ D860 CR CT -NF	\$1	Each	15%	\$1	Other	DD-1
U-DS60-DAE	U-DS60-DAE	DATA DOMAIN	DD DS60 SHELF Field UPG	\$4,731	Each	15%	\$4,021	Other	DD-1
U-DS60-DAE-CT	U-DS60-DAE-CT	DATA DOMAIN	DD DS60 SHELF UPG CT	\$1	Each	15%	\$1	Other	DD-1
U-DS60-SAS-5M-CT	U-DS60-SAS-5M-CT	DATA DOMAIN	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0	Each	15%	\$0	Other	DD-1
U-ES30-45S-G3	U-ES30-45S-G3	DATA DOMAIN	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD G3	\$43,376	Each	15%	\$36,870	Other	DD-1
U-ES30-45S-G3-CT	U-ES30-45S-G3-CT	DATA DOMAIN	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD CT	\$1	Each	15%	\$1	Other	DD-1
U-ES30-45SR-G3	U-ES30-45SR-G3	DATA DOMAIN	OPT,ES30 SHELF,15X3TB SAS,UPGRD RETN G3	\$43,376	Each	15%	\$36,870	Other	DD-1
U-ES30-60S-G3	U-ES30-60S-G3	DATA DOMAIN	OPT,ES30 SHELF,15X4TB SAS HDD,UPGRD G3	\$50,024	Each	15%	\$42,520	Other	DD-1
U-ES30-60S-G3-CT	U-ES30-60S-G3-CT	DATA DOMAIN	OPT,ES30 SHELF,15X4TB SAS HDD,UPGRD G3 CT	\$1	Each	15%	\$1	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
U-ES30-60SR-G3	U-ES30-60SR-G3	DATA DOMAIN	OPT.ES30 SHELF, 15X4TB SAS,UPGRD RETN G3	\$50.024	Each	15%		\$42,520	Other	DD-1
U-ES40-120S-G3	U-ES40-120S-G3	DATA DOMAIN	ES40 SHELF 12G 15X8TB SAS Field UPG	\$3,111	Each	15%		\$2,644	Other	DD-1
U-ES40-60S-G3	U-ES40-60S-G3	DATA DOMAIN	ES40 SHELF 12G 15X4TB SAS Field UPG	\$50.024	Each	15%		\$42,520	Other	DD-1
U-ES40-60S-G3-CT	U-ES40-60S-G3-CT	DATA DOMAIN	ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$1	Each	15%		\$1	Other	DD-1
U-ES40-60S-G3-PL	U-ES40-60S-G3-PL	DATA DOMAIN	ES40 SHELF 12G 15X4TB SAS UPG PL ENB	\$3,105	Each	15%		\$2,639	Other	DD-1
U-FS15-2X800G-SSD	U-FS15-2X800G-SSD	DATA DOMAIN	UPGRD - FS15 2x800GB SSD FIELD INSTL	\$0	Each	15%		\$0	Other	DD-1
U-FS15-4X800G-SSD	U-FS15-4X800G-SSD	DATA DOMAIN	UPGRD - FS15 4x800GB SSD FIELD INSTL	\$0	Each	15%		\$0	Other	DD-1
U-FS15-5X800G-SSD	U-FS15-5X800G-SSD	DATA DOMAIN	UPGRD - FS15 5x800GB SSD FIELD INSTL	\$0	Each	15%		\$0	Other	DD-1
U-FS25-38S5D	U-FS25-38S5D	DATA DOMAIN	DD 3.84TB Upg Kit Cache SSD	\$0	Each	15%		\$0	Other	DD-1
U-FS25-DAE	U-FS25-DAE	DATA DOMAIN	DD FS25 SHELF Field UPG	\$0	Each	15%		\$0	Other	DD-1
U-FS25-DAE-L9-EU	U-FS25-DAE-L9-EU	DATA DOMAIN	DD FS25 SHELF Field UPG EU Lot 9	\$0	Each	15%		\$0	Other	DD-1
U-HA-ES30-SAS2-CT	U-HA-ES30-SAS2-CT	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2MUPG CT	\$0	Each	15%		\$0	Other	DD-1
U-HA-ES30-SAS-2-NF	U-HA-ES30-SAS-2-NF	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2MUPGRADE	\$122	Each	15%		\$104	Other	DD-1
U-HA-INTER-1-NF	U-HA-INTER-1-NF	DATA DOMAIN	CABLE HA INTERCONNECT CTRL 1MUPGRADE	\$405	Each	15%		\$344	Other	DD-1
UPG-10GBASET-NDC	UPG-10GBASET-NDC	DATA DOMAIN	DD 10GBASE-T IO Mod 4Port NDC Cus Kit	\$4,050	Each	15%		\$3,443	Other	DD-1
UPG-10GBE-SFP-NDC	UPG-10GBE-SFP-NDC	DATA DOMAIN	DD 10G SFP IO Module NDC Cus KIT	\$4,050	Each	15%		\$3,443	Other	DD-1
U-SAS-HDMS2-CT	U-SAS-HDMS2-CT	DATA DOMAIN	U CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$0	Each	15%		\$0	Other	DD-1
U-SAS-HDMS5-CT	U-SAS-HDMS5-CT	DATA DOMAIN	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$0	Each	15%		\$0	Other	DD-1
U-SSD-3X800G-FS15	U-SSD-3X800G-FS15	DATA DOMAIN	UPGRD - SSD 3-PACK 800GB FOR FS15 FIELD	\$0	Each	15%		\$0	Other	DD-1
U-SSD-7X800G-FS15	U-SSD-7X800G-FS15	DATA DOMAIN	UPGRD - SSD 7-PACK 800GB FOR FS15 FIELD	\$0	Each	15%		\$0	Other	DD-1
VSL-001-001	VSL-001-001	DATA DOMAIN	ELA SW License 1TB Raw Active Tier=CB	\$0	Each	15%		\$0	Other	DD-1
VSL-001-002	VSL-001-002	DATA DOMAIN	ELA SW License 1TB Raw Retention Tier=CB	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-001	VSL3-001-001	DATA DOMAIN	DD SW LIC 1 TB RAW ACTIVE TIER TLA=CB	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-002	VSL3-001-002	DATA DOMAIN	DD SW LIC 1 TB RAW RETENTION TIER TLA=CB	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-003	VSL3-001-003	DATA DOMAIN	DD SW LIC DDVE 1TB RAW ACTIVE=CA	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-004	VSL3-001-004	DATA DOMAIN	DD CLD TIER SW LIC 1 TB CAP TLA=CC	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-006	VSL3-001-006	DATA DOMAIN	VSL Data Domain Features TLA=CB	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-007	VSL3-001-007	DATA DOMAIN	SSD 800GB CAPACITY LICENSE FOR DD TLA=CF	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-008	VSL3-001-008	DATA DOMAIN	Data Domain Cloud DR Essentials TLA=CC	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-009	VSL3-001-009	DATA DOMAIN	LIC DD STORAGE MIGRATION TLA=IA	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-010	VSL3-001-010	DATA DOMAIN	DD LICENSE HIGH AVAILABILITY TLA=IA	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-034	VSL3-001-034	DATA DOMAIN	DDVE Cloud DR Essentials 1TB TLA=CC	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-038	VSL3-001-038	DATA DOMAIN	Data Protection Central for DPD TLA=CA	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-044	VSL3-001-044	DATA DOMAIN	DD Low Dedupe 1TB TLA=CB	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-045	VSL3-001-045	DATA DOMAIN	DD Low Dedupe Uplift TrueUp 1TB TLA=CB	\$0	Each	15%		\$0	Other	DD-1
VSL3-001-046	VSL3-001-046	DATA DOMAIN	Cyber Recovery Vault TLA=IC	\$0	Each	15%		\$0	Other	DD-1
X-10GBTM4P-NF	X-10GBTM4P-NF	DATA DOMAIN	SPARE DD 10GBASE-T IO MODULE 4PORT	\$4,050	Each	15%		\$3,443	Other	DD-1
X-10GMCU4P-NF	X-10GMCU4P-NF	DATA DOMAIN	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$4,860	Each	15%		\$4,131	Other	DD-1
X-10GMOP4P-NF	X-10GMOP4P-NF	DATA DOMAIN	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$4,860	Each	15%		\$4,131	Other	DD-1
X-16GB-DIMM-NF	X-16GB-DIMM-NF	DATA DOMAIN	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,296	Each	15%		\$1,102	Other	DD-1
X-16G-XDRAM	X-16G-XDRAM	DATA DOMAIN	16G DIMM REVENUE SPARE	\$562	Each	15%		\$478	Other	DD-1
X-2UC-4TBS	X-2UC-4TBS	DATA DOMAIN	HDD REVENUE SPARE	\$780	Each	15%		\$663	Other	DD-1
X-32C-XDRAM	X-32C-XDRAM	DATA DOMAIN	32G DIMM REVENUE SPARE	\$1,192	Each	15%		\$1,013	Other	DD-1
X-6300-SAS-SLIC-G2	X-6300-SAS-SLIC-G2	DATA DOMAIN	ADD ES EXP KIT DUAL PATH DD6300,UPG	\$3,000	Each	15%		\$2,550	Other	DD-1
X-6300SPMOD	X-6300SPMOD	DATA DOMAIN	T2 PACK SP REVENUE SPARE	\$19,703	Each	15%		\$16,748	Other	DD-1
X-6800SPMOD	X-6800SPMOD	DATA DOMAIN	T3 PACK SP REVENUE SPARE	\$26,542	Each	15%		\$22,561	Other	DD-1
X-8G-XDRAM	X-8G-XDRAM	DATA DOMAIN	8G DIMM REVENUE SPARE	\$351	Each	15%		\$298	Other	DD-1
X-9300SPMOD	X-9300SPMOD	DATA DOMAIN	T4 PACK SP REVENUE SPARE	\$43,130	Each	15%		\$36,661	Other	DD-1
X-9800SPMOD	X-9800SPMOD	DATA DOMAIN	SPARE STOR PROCESSOR W/O DIMMS PS DD9800	\$154,450	Each	15%		\$131,283	Other	DD-1
XC-10GBT15M-NF	XC-10GBT15M-NF	DATA DOMAIN	CABLE 10GBASE-T 15 METER	\$182	Each	15%		\$155	Other	DD-1
XC-10GBT5M-NF	XC-10GBT5M-NF	DATA DOMAIN	CABLE 10GBASE-T 5 METER	\$61	Each	15%		\$52	Other	DD-1
XC-10GCX-15-NF	XC-10GCX-15-NF	DATA DOMAIN	CABLE10GBECX4COPPER15 METER	\$527	Each	15%		\$448	Other	DD-1
XC-10GCX-5-NF	XC-10GCX-5-NF	DATA DOMAIN	SPARE CABLE 10GBECX4COPPER5 METER	\$263	Each	15%		\$224	Other	DD-1
XC-10GOP-15-NF	XC-10GOP-15-NF	DATA DOMAIN	CABLE10GBELCOPTICAL15 METER	\$263	Each	15%		\$224	Other	DD-1
XC-10GOP-30-NF	XC-10GOP-30-NF	DATA DOMAIN	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$263	Each	15%		\$224	Other	DD-1
XC-10GSFP10-NF	XC-10GSFP10-NF	DATA DOMAIN	CABLE10GBESFP+COPPER10 METER	\$324	Each	15%		\$275	Other	DD-1
XC-10GSFP5M-NF	XC-10GSFP5M-NF	DATA DOMAIN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$263	Each	15%		\$224	Other	DD-1
XC-10GSFP5-NF	XC-10GSFP5-NF	DATA DOMAIN	CABLE10GBESFP+COPPER5 METER	\$263	Each	15%		\$224	Other	DD-1
XC-CBLJUMP-1-NF	XC-CBLJUMP-1-NF	DATA DOMAIN	CABLE SINGLE PHASE PDU JUMPER	\$1,661	Each	15%		\$1,412	Other	DD-1
XC-CBLJUMP-2-NF	XC-CBLJUMP-2-NF	DATA DOMAIN	CABLE 3PHASE PDU JUMPER	\$1,661	Each	15%		\$1,412	Other	DD-1
XC-CBLKT-11-CT	XC-CBLKT-11-CT	DATA DOMAIN	CABLE-EXT RTN,SAS MSHDMS,KIT,25T036ES CT	\$0	Each	15%		\$0	Other	DD-1
XC-CBLKT-11-NF	XC-CBLKT-11-NF	DATA DOMAIN	CABLE-EXT RETN,SAS MSHD-MS,KIT,25T036ES	\$1,661	Each	15%		\$1,412	Other	DD-1
XC-CBLKT-12-NF	XC-CBLKT-12-NF	DATA DOMAIN	CABLE-EXTD RETN,SAS MSHD-MS,KIT,37T056ES	\$1,215	Each	15%		\$1,033	Other	DD-1
XC-DS60-CBL160I-NF	XC-DS60-CBL160I-NF	DATA DOMAIN	SPARE 160IN CABLE RA CONN	\$46	Each	15%		\$39	Other	DD-1
XC-DS60-CBL66IN-NF	XC-DS60-CBL66IN-NF	DATA DOMAIN	SPARE 66IN CABLE RA CONN	\$25	Each	15%		\$21	Other	DD-1
XC-DS60-SAS-3M-NF	XC-DS60-SAS-3M-NF	DATA DOMAIN	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$261	Each	15%		\$222	Other	DD-1
XC-DS60-SAS-4M-NF	XC-DS60-SAS-4M-NF	DATA DOMAIN	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492	Each	15%		\$418	Other	DD-1
XC-DS60-SAS-5M-NF	XC-DS60-SAS-5M-NF	DATA DOMAIN	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$592	Each	15%		\$503	Other	DD-1
XC-DS60-SAS-7M-NF	XC-DS60-SAS-7M-NF	DATA DOMAIN	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$681	Each	15%		\$579	Other	DD-1
XC-RKPD3DU-NF	XC-RKPD3DU-NF	DATA DOMAIN	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,171	Each	15%		\$1,845	Other	DD-1
XC-RKPD3YU-NF	XC-RKPD3YU-NF	DATA DOMAIN	PDP,3PHASE,WYE,N,AMER&INTL,DD RACK	\$2,171	Each	15%		\$1,845	Other	DD-1
XC-SECUR-40N-NF	XC-SECUR-40N-NF	DATA DOMAIN	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$810	Each	15%		\$689	Other	DD-1
XC-SECUREBAR-NF	XC-SECUREBAR-NF	DATA DOMAIN	SECURING BAR KIT	\$810	Each	15%		\$689	Other	DD-1
X-DD-EOS-CHASS	X-DD-EOS-CHASS	DATA DOMAIN	PACK CHASS REVENUE SPARE	\$2,140	Each	15%		\$1,819	Other	DD-1
X-DD-EOS-CMA	X-DD-EOS-CMA	DATA DOMAIN	CMA REVENUE SPARE	\$167	Each	15%		\$142	Other	DD-1
X-DD-EOS-FAN	X-DD-EOS-FAN	DATA DOMAIN	FAN REVENUE SPARE	\$493	Each	15%		\$419	Other	DD-1
X-DD-EOS-PS	X-DD-EOS-PS	DATA DOMAIN	PSU REVENUE SPARE	\$546	Each	15%		\$464	Other	DD-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
X-DD-EOS-RAILKIT	X-DD-EOS-RAILKIT	DATA DOMAIN	RAILKIT REVENUE SPARE	\$179	Each	15%	\$152	Other	DD-1
X-DS60-3TBS-NF	X-DS60-3TBS-NF	DATA DOMAIN	SPARE DD HDD 3TB SAS W/DS60 CARR	\$3,807	Each	15%	\$3,236	Other	DD-1
X-DS60-4TBS-NF	X-DS60-4TBS-NF	DATA DOMAIN	SPARE DD HDD 4TB SAS W/DS60 CARR	\$4,617	Each	15%	\$3,924	Other	DD-1
X-DS60-BEZ-1U-NF	X-DS60-BEZ-1U-NF	DATA DOMAIN	SPARE CMA 1U BEZEL	\$42	Each	15%	\$36	Other	DD-1
X-DS60-BEZ-4U-NF	X-DS60-BEZ-4U-NF	DATA DOMAIN	SPARE DS60 4U BEZEL	\$58	Each	15%	\$49	Other	DD-1
X-DS60-CHAS-NF	X-DS60-CHAS-NF	DATA DOMAIN	SPARE DS60 CHASSIS	\$14,471	Each	15%	\$12,300	Other	DD-1
X-DS60-CMA-1U-NF	X-DS60-CMA-1U-NF	DATA DOMAIN	SPARE CMA 1U	\$1,564	Each	15%	\$1,329	Other	DD-1
X-DS60-CMA-REAR-NF	X-DS60-CMA-REAR-NF	DATA DOMAIN	SPARE CMA REAR	\$1,454	Each	15%	\$1,236	Other	DD-1
X-DS60-CTL-NF	X-DS60-CTL-NF	DATA DOMAIN	SPARE DS60 CONTROLLER	\$3,504	Each	15%	\$2,978	Other	DD-1
X-DS60-FAN-NF	X-DS60-FAN-NF	DATA DOMAIN	SPARE DS60 FAN	\$187	Each	15%	\$159	Other	DD-1
X-DS60-PS-NF	X-DS60-PS-NF	DATA DOMAIN	SPARE DS60 PSU	\$1,850	Each	15%	\$1,574	Other	DD-1
X-DS60-RAIL-NF	X-DS60-RAIL-NF	DATA DOMAIN	SPARE RAIL DS60 (PAIR)	\$1,162	Each	15%	\$988	Other	DD-1
X-DS60-RAIL-TD	X-DS60-RAIL-TD	DATA DOMAIN	SPARE, TD RAIL FOR DS60	\$833	Each	15%	\$708	Other	DD-1
X-ES30-3TB-NF	X-ES30-3TB-NF	DATA DOMAIN	SPAREDISK DRIVE3TB SATAES30 CARRIER	\$2,835	Each	15%	\$2,410	Other	DD-1
X-ES30-3TBS-NF	X-ES30-3TBS-NF	DATA DOMAIN	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$2,835	Each	15%	\$2,410	Other	DD-1
X-ES30-4TBS-NF	X-ES30-4TBS-NF	DATA DOMAIN	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$873	Each	15%	\$742	Other	DD-1
X-ES30-BEZL-NF	X-ES30-BEZL-NF	DATA DOMAIN	SPAREBEZELE30	\$81	Each	15%	\$69	Other	DD-1
X-ES30-CHAS-NF	X-ES30-CHAS-NF	DATA DOMAIN	SPARE CHASSIS W/O HDD + 2XLC ES30	\$8,181	Each	15%	\$6,954	Other	DD-1
X-ES30-CTL-NF	X-ES30-CTL-NF	DATA DOMAIN	SPARESHLF CONTROLLERLCCES30	\$2,430	Each	15%	\$2,066	Other	DD-1
X-ES30-PS-NF	X-ES30-PS-NF	DATA DOMAIN	SPAREPOWER SUPPLY AND FANES30	\$1,620	Each	15%	\$1,377	Other	DD-1
X-ES30-RAIL-NF	X-ES30-RAIL-NF	DATA DOMAIN	SPAREUNIV RAILKITES30	\$97	Each	15%	\$82	Other	DD-1
X-HA-DS60-SAS-3-NF	X-HA-DS60-SAS-3-NF	DATA DOMAIN	CABLE HA INTERCONNECT DS60 3MSPARSE	\$261	Each	15%	\$222	Other	DD-1
X-HA-ES30-SAS-2-NF	X-HA-ES30-SAS-2-NF	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2M SPARE	\$122	Each	15%	\$104	Other	DD-1
X-HA-ES30-SAS5-CTNF	X-HA-ES30-SAS5-CTNF	DATA DOMAIN	CABLE HA INTERCONNECT ES30 5MSPARSE	\$0	Each	15%	\$0	Other	DD-1
X-HA-ES30-SAS-5-NF	X-HA-ES30-SAS-5-NF	DATA DOMAIN	CABLE HA INTERCONNECT ES30 5MSPARSE	\$308	Each	15%	\$262	Other	DD-1
X-HA-INTER-1-NF	X-HA-INTER-1-NF	DATA DOMAIN	CABLE HA INTERCONNECT CTLR 1MSPARSE	\$101	Each	15%	\$86	Other	DD-1
X-NVRAM-8G-NF	X-NVRAM-8G-NF	DATA DOMAIN	DD NVRAM 10 MOD 8G SPARE	\$4,860	Each	15%	\$4,131	Other	DD-1
X-RAIL-XTND-NF	X-RAIL-XTND-NF	DATA DOMAIN	SPARE RAIL EXTENDER	\$146	Each	15%	\$124	Other	DD-1
X-RK-PDP-SP-NF	X-RK-PDP-SP-NF	DATA DOMAIN	SPAREPDP SINGLE PHASEL6-30DDRACK	\$365	Each	15%	\$310	Other	DD-1
X-RK-PDU3D-1-NF	X-RK-PDU3D-1-NF	DATA DOMAIN	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,171	Each	15%	\$1,845	Other	DD-1
X-RK-PDU3Y-1-NF	X-RK-PDU3Y-1-NF	DATA DOMAIN	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,171	Each	15%	\$1,845	Other	DD-1
X-RK-PDU-NF	X-RK-PDU-NF	DATA DOMAIN	SPAREPDU3DDRACK	\$365	Each	15%	\$310	Other	DD-1
X-RK-PDUSP-1-NF	X-RK-PDUSP-1-NF	DATA DOMAIN	SPARE PDU SINGLE PHASE DDRACK	\$365	Each	15%	\$310	Other	DD-1
X-RRDOOR-40-NF	X-RRDOOR-40-NF	DATA DOMAIN	SPAREREAR DOOR40U DDRACK	\$1,458	Each	15%	\$1,239	Other	DD-1
X-SAS-HDMS1-NF	X-SAS-HDMS1-NF	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	\$122	Each	15%	\$104	Other	DD-1
X-SAS-HDMS2-NF	X-SAS-HDMS2-NF	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$122	Each	15%	\$104	Other	DD-1
X-SAS-HDMS3-NF	X-SAS-HDMS3-NF	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$162	Each	15%	\$138	Other	DD-1
X-SAS-MSMS1-NF	X-SAS-MSMS1-NF	DATA DOMAIN	CABLESASMINISAS-MINISAS1 METER	\$97	Each	15%	\$82	Other	DD-1
X-SAS-MSMS2-NF	X-SAS-MSMS2-NF	DATA DOMAIN	CABLESASMINISAS-MINISAS2 METER	\$122	Each	15%	\$104	Other	DD-1
X-SAS-MSMS3-CT	X-SAS-MSMS3-CT	DATA DOMAIN	SPARECBLASMINISAS-MINISAS3 METER CT	\$0	Each	15%	\$0	Other	DD-1
X-SAS-MSMS4-NF	X-SAS-MSMS4-NF	DATA DOMAIN	SPARECBLASMINISAS-MINISAS4 METER	\$251	Each	15%	\$213	Other	DD-1
X-SAS-MSMS5-NF	X-SAS-MSMS5-NF	DATA DOMAIN	CABLESASMINISAS-MINISAS5 METER	\$308	Each	15%	\$262	Other	DD-1
X-SSDF-800GBS	X-SSDF-800GBS	DATA DOMAIN	FRONT 3.5 SSD REVENUE SPARE	\$3,650	Each	15%	\$3,103	Other	DD-1
X-SSDR-800GBS	X-SSDR-800GBS	DATA DOMAIN	REAR 2.5 SSD REVENUE SPARE	\$3,100	Each	15%	\$2,635	Other	DD-1
10M LCTOLC 4PK	10M LCTOLC 4PK	DATA PROT INTEGRATED	10M LC to LC Fiber Cable 4PK Kit	\$0	Each	15%	\$0	Other	DD-1
458-002-536	458-002-536	DATA PROT INTEGRATED	X400 RecoverPoint for VMs=IB	\$0	Each	15%	\$0	Other	DD-1
458-002-537	458-002-537	DATA PROT INTEGRATED	PowerProtect APPL Storage Direct=CA	\$0	Each	15%	\$0	Other	DD-1
458-002-576	458-002-576	DATA PROT INTEGRATED	PowerProtect APPL Storage Direct DD vD=IC	\$0	Each	15%	\$0	Other	DD-1
CPCTY 3M CBL 10GDA	CPCTY 3M CBL 10GDA	DATA PROT INTEGRATED	10G DA 3M Kit for X400 Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
CPCTY 3M CBL 25GDA	CPCTY 3M CBL 25GDA	DATA PROT INTEGRATED	25G DA 3M Kit for X400 Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
CPCTY OPTCS 10G	CPCTY OPTCS 10G	DATA PROT INTEGRATED	10G Optics Kit for X400 Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
CPCTY OPTCS 25G	CPCTY OPTCS 25G	DATA PROT INTEGRATED	25G Optics Kit for X400 Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
PLAT 3M CBL 10GDA	PLAT 3M CBL 10GDA	DATA PROT INTEGRATED	10G DA 3M Kit for X400 Platform Cube	\$0	Each	15%	\$0	Other	DD-1
PLAT 3M CBL 25GDA	PLAT 3M CBL 25GDA	DATA PROT INTEGRATED	25G DA 3M Kit for X400 Platform Cube	\$0	Each	15%	\$0	Other	DD-1
PLAT OPTICS 10G	PLAT OPTICS 10G	DATA PROT INTEGRATED	10G Optics Kit for X400 Platform Cube	\$0	Each	15%	\$0	Other	DD-1
PLAT OPTICS 25G	PLAT OPTICS 25G	DATA PROT INTEGRATED	25G Optics Kit for X400 Platform Cube	\$0	Each	15%	\$0	Other	DD-1
PP-CAPAF-OS	PP-CAPAF-OS	DATA PROT INTEGRATED	SW MFG Load CAP R740XD AF	\$0	Each	15%	\$0	Other	DD-1
PP-CAPH-OS	PP-CAPH-OS	DATA PROT INTEGRATED	SW MFG Load CAP R740XD Hybrid	\$0	Each	15%	\$0	Other	DD-1
PP-LCTOLC-CBLS	PP-LCTOLC-CBLS	DATA PROT INTEGRATED	5M LC to LC Fiber Cable 4 Pack	\$0	Each	15%	\$0	Other	DD-1
PP-MGMT-OS	PP-MGMT-OS	DATA PROT INTEGRATED	SW for MGMT Bundle for C6420 server	\$0	Each	15%	\$0	Other	DD-1
PPAPPL X400	PPAPPL X400	DATA PROT INTEGRATED	PowerProtect X400 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
PPX400 CAPF OS	PPX400 CAPF OS	DATA PROT INTEGRATED	PowerProtect Appliance AF Capacity OS	\$0	Each	15%	\$0	Other	DD-1
PPX400 CAPH OS	PPX400 CAPH OS	DATA PROT INTEGRATED	PowerProtect Appliance Hybrid Capacity	\$0	Each	15%	\$0	Other	DD-1
PPX400 MGMT OS	PPX400 MGMT OS	DATA PROT INTEGRATED	PowerProtect Appliance MGMT OS	\$0	Each	15%	\$0	Other	DD-1
X400AF CPCTY CUBE	X400AF CPCTY CUBE	DATA PROT INTEGRATED	PowerProtect X400 AF Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
X400AF CPCTY TLA	X400AF CPCTY TLA	DATA PROT INTEGRATED	PowerProtect X400 AF Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
X400F CPCTY PACK	X400F CPCTY PACK	DATA PROT INTEGRATED	PowerProtect X400F Capacity Pack	\$0	Each	15%	\$0	Other	DD-1
X400F CPCTY PCK UP	X400F CPCTY PCK UP	DATA PROT INTEGRATED	PowerProtect X400F Upgrade Capacity Pack	\$0	Each	15%	\$0	Other	DD-1
X400F EXP CAP TLA	X400F EXP CAP TLA	DATA PROT INTEGRATED	PowerProtect X400 AF EXP Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
X400F PLATFORM TLA	X400F PLATFORM TLA	DATA PROT INTEGRATED	PowerProtect X400 AF Platform Cube	\$0	Each	15%	\$0	Other	DD-1
X400F PLATFRM BASE	X400F PLATFRM BASE	DATA PROT INTEGRATED	PowerProtect X400 All Flash Base	\$0	Each	15%	\$0	Other	DD-1
X400H CAPACITY PCK	X400H CAPACITY PCK	DATA PROT INTEGRATED	PowerProtect X400H Capacity Pack	\$0	Each	15%	\$0	Other	DD-1
X400H CPCTY CUBE	X400H CPCTY CUBE	DATA PROT INTEGRATED	PowerProtect X400 Hybrid Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
X400H CPCTY PCK UP	X400H CPCTY PCK UP	DATA PROT INTEGRATED	PowerProtect X400H UPG Capacity Pack	\$0	Each	15%	\$0	Other	DD-1
X400H CPCTY TLA	X400H CPCTY TLA	DATA PROT INTEGRATED	PowerProtect X400 Hybrid Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
X400H EXP CAP TLA	X400H EXP CAP TLA	DATA PROT INTEGRATED	PowerProtect X400 Hyb EXP Capacity Cube	\$0	Each	15%	\$0	Other	DD-1
X400H PLATFORM TLA	X400H PLATFORM TLA	DATA PROT INTEGRATED	PowerProtect X400 Hybrid Platform Cube	\$0	Each	15%	\$0	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) use drop-down	Product Category (If applicable)
X400H PLATFORM BASE	X400H PLATFORM BASE	DATA PROT INTEGRATED	PowerProtect X400 Hybrid Base	\$0	Each	15%	\$0	Other	DD-1
456-112-812	456-112-812	DATA PROTECTION APPLI DP	Appliance Solution=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-813	456-112-813	DATA PROTECTION APPLI DP	Appliance Environment License 1 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-814	456-112-814	DATA PROTECTION APPLI DP	Appliance Console License 1 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-815	456-112-815	DATA PROTECTION APPLI DP	Appliance INT Network License 1 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-858	456-112-858	DATA PROTECTION APPLI DP	Appliance Environment License 2 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-859	456-112-859	DATA PROTECTION APPLI DP	Appliance Console License 2 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-860	456-112-860	DATA PROTECTION APPLI DP	Appliance INT Network License 2 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-861	456-112-861	DATA PROTECTION APPLI DP	Appliance Environment License 3 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-862	456-112-862	DATA PROTECTION APPLI DP	Appliance Console License 3 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-863	456-112-863	DATA PROTECTION APPLI DP	Appliance INT Network License 3 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-864	456-112-864	DATA PROTECTION APPLI DP	Appliance Environment License 4 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-865	456-112-865	DATA PROTECTION APPLI DP	Appliance Console License 4 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-866	456-112-866	DATA PROTECTION APPLI DP	Appliance INT Network License 4 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-867	456-112-867	DATA PROTECTION APPLI DP	Appliance Environment License 5 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-868	456-112-868	DATA PROTECTION APPLI DP	Appliance Console License 5 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-112-869	456-112-869	DATA PROTECTION APPLI DP	Appliance INT Network License 5 yr=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-293	456-113-293	DATA PROTECTION APPLI IDPA	DP5300 Base OE=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-294	456-113-294	DATA PROTECTION APPLI IDPA	DP5300 Boost Software Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-113-295	456-113-295	DATA PROTECTION APPLI IDPA	DP5300 Repl Software Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-113-300	456-113-300	DATA PROTECTION APPLI IDPA	CTRL FS 800GB 0.8TB RAW =CF	\$0	Each	15%	\$0	Other	DD-1
456-113-301	456-113-301	DATA PROTECTION APPLI IDPA	BU App Enabler=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-302	456-113-302	DATA PROTECTION APPLI IDPA	Single Fed Reporting Server=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-303	456-113-303	DATA PROTECTION APPLI IDPA	BU Search Enabler=CA	\$0	Each	15%	\$0	Other	DD-1
456-113-304	456-113-304	DATA PROTECTION APPLI IDPA	Backup G Enabler=CC	\$0	Each	15%	\$0	Other	DD-1
456-113-305	456-113-305	DATA PROTECTION APPLI IDPA	Target Protocol Enabler=CA	\$0	Each	15%	\$0	Other	DD-1
456-113-306	456-113-306	DATA PROTECTION APPLI IDPA	Analytics Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-113-307	456-113-307	DATA PROTECTION APPLI IDPA	MSM Enabler=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-308	456-113-308	DATA PROTECTION APPLI IDPA	vRealize Enabler=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-309	456-113-309	DATA PROTECTION APPLI Plugin for IDPA	vRealize Automation=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-315	456-113-315	DATA PROTECTION APPLI DD	OE license 1TB RAW Enabler =CB	\$0	Each	15%	\$0	Other	DD-1
456-113-320	456-113-320	DATA PROTECTION APPLI DD	OE license 1TB RAW Enabler EDP=CB	\$0	Each	15%	\$0	Other	DD-1
456-113-324	456-113-324	DATA PROTECTION APPLI IDPA	DP5800 Base OE=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-325	456-113-325	DATA PROTECTION APPLI IDPA	Target Boost 1TB RAW Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-113-326	456-113-326	DATA PROTECTION APPLI IDPA	Target Repl 1TB RAW Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
456-113-327	456-113-327	DATA PROTECTION APPLI IDPA	DP8300 Base OE=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-328	456-113-328	DATA PROTECTION APPLI IDPA	DP8800 Base OE=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-337	456-113-337	DATA PROTECTION APPLI LICCLD	TIER 1TBSW CAP=CC	\$400	Each	15%	\$340	Other	DD-1
456-113-340	456-113-340	DATA PROTECTION APPLI Data	Protection Central=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-776	456-113-776	DATA PROTECTION APPLI IDPA	DP5300 Base OE EDP=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-777	456-113-777	DATA PROTECTION APPLI IDPA	DP5800 Base OE EDP=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-778	456-113-778	DATA PROTECTION APPLI IDPA	DP8300 Base OE EDP=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-779	456-113-779	DATA PROTECTION APPLI IDPA	DP8800 Base OE EDP=IA	\$0	Each	15%	\$0	Other	DD-1
456-113-780	456-113-780	DATA PROTECTION APPLI IDPA	Boost FS=CA	\$0	Each	15%	\$0	Other	DD-1
456-113-823	456-113-823	DATA PROTECTION APPLI X400H	Expansion SW License=CC	\$0	Each	15%	\$0	Other	DD-1
458-002-115	458-002-115	DATA PROTECTION APPLI Solution	Identifier For DP Appliance	\$0	Each	15%	\$0	Other	DD-1
458-002-116	458-002-116	DATA PROTECTION APPLI DP	Appliance SW Configuration	\$0	Each	15%	\$0	Other	DD-1
458-002-255	458-002-255	DATA PROTECTION APPLI IDPA	DP5300 AIO Env Config	\$0	Each	15%	\$0	Other	DD-1
458-002-256	458-002-256	DATA PROTECTION APPLI IDPA	DP5300 Env Config	\$0	Each	15%	\$0	Other	DD-1
458-002-257	458-002-257	DATA PROTECTION APPLI IDPA	DP5300 Env Config EDP	\$0	Each	15%	\$0	Other	DD-1
458-002-258	458-002-258	DATA PROTECTION APPLI IDPA	DP5800 Env Config	\$0	Each	15%	\$0	Other	DD-1
458-002-259	458-002-259	DATA PROTECTION APPLI IDPA	DP5800 Env Config EDP	\$0	Each	15%	\$0	Other	DD-1
458-002-260	458-002-260	DATA PROTECTION APPLI IDPA	DP8300 Env Config	\$0	Each	15%	\$0	Other	DD-1
458-002-261	458-002-261	DATA PROTECTION APPLI IDPA	DP8300 Env Config EDP	\$0	Each	15%	\$0	Other	DD-1
458-002-262	458-002-262	DATA PROTECTION APPLI IDPA	DP8800 Env Config	\$0	Each	15%	\$0	Other	DD-1
458-002-263	458-002-263	DATA PROTECTION APPLI IDPA	DP8800 Env Config EDP	\$0	Each	15%	\$0	Other	DD-1
458-002-264	458-002-264	DATA PROTECTION APPLI IDPA	Capacity Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
458-002-265	458-002-265	DATA PROTECTION APPLI IDPA	DP5300 AIO Env Config EDP	\$0	Each	15%	\$0	Other	DD-1
458-002-284	458-002-284	DATA PROTECTION APPLI DP5800	CLOUD TIER LICENSE	\$0	Each	15%	\$0	Other	DD-1
458-002-285	458-002-285	DATA PROTECTION APPLI DP8300	CLOUD TIER LICENSE=CC	\$0	Each	15%	\$0	Other	DD-1
458-002-286	458-002-286	DATA PROTECTION APPLI DP8800	CLOUD TIER LICENSE=CC	\$0	Each	15%	\$0	Other	DD-1
458-002-323	458-002-323	DATA PROTECTION APPLI IDPA	Software Upgrade=CB	\$0	Each	15%	\$0	Other	DD-1
458-002-341	458-002-341	DATA PROTECTION APPLI IDPA	Software EDP Upgrade=CB	\$0	Each	15%	\$0	Other	DD-1
458-002-343	458-002-343	DATA PROTECTION APPLI IDPA	DD Cloud DR Essentials 1TB=CC	\$800	Each	15%	\$680	Other	DD-1
458-002-503	458-002-503	DATA PROTECTION APPLI IDPA	System Software Upgrade	\$0	Each	15%	\$0	Other	DD-1
458-002-510	458-002-510	DATA PROTECTION APPLI PowerProtect	X400H SW License=CC	\$0	Each	15%	\$0	Other	DD-1
458-002-531	458-002-531	DATA PROTECTION APPLI X400H	Expansion SW License	\$0	Each	15%	\$0	Other	DD-1
458-002-535	458-002-535	DATA PROTECTION APPLI PowerProtect	X400AF SW License=CC	\$0	Each	15%	\$0	Other	DD-1
458-002-577	458-002-577	DATA PROTECTION APPLI X400H	Expansion SW License=CC	\$0	Each	15%	\$0	Other	DD-1
458-002-584	458-002-584	DATA PROTECTION APPLI X400AF	Expansion SW License=CC	\$0	Each	15%	\$0	Other	DD-1
458-002-676	458-002-676	DATA PROTECTION APPLI IDPA	Front End Cap Tier 1, 1-10TB=CA	\$12,100	Each	15%	\$10,285	Other	DD-1
458-002-677	458-002-677	DATA PROTECTION APPLI IDPA	Front End Cap Tier 2, 11-50TB=CA	\$10,200	Each	15%	\$8,670	Other	DD-1
458-002-678	458-002-678	DATA PROTECTION APPLI IDPA	Front End Cap Tier 3, 51-150TB=CA	\$8,250	Each	15%	\$7,013	Other	DD-1
458-002-679	458-002-679	DATA PROTECTION APPLI IDPA	Front End Cap Tier 4, 151-250TB=CA	\$7,750	Each	15%	\$6,588	Other	DD-1
458-002-680	458-002-680	DATA PROTECTION APPLI IDPA	Front End Cap Tier 5, 251-400TB=CA	\$7,150	Each	15%	\$6,078	Other	DD-1
458-002-681	458-002-681	DATA PROTECTION APPLI IDPA	Front End Cap Tier 6, 401-600TB=CA	\$6,500	Each	15%	\$5,525	Other	DD-1
458-002-682	458-002-682	DATA PROTECTION APPLI IDPA	Front End Cap Tier 7, 601-1000TB=CA	\$5,600	Each	15%	\$4,730	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
458-002-683	458-002-683	DATA PROTECTION APPLI IDPA Front End Cap Tier 8, 1001TB**CA		\$5,150	Each	15%	\$4,378	Other	DD-1
458-002-684	458-002-684	DATA PROTECTION APPLI IDPA Front End Socket=IA		\$2,100	Each	15%	\$1,785	Other	DD-1
ACM-1	ACM-1	DATA PROTECTION APPLI Appliance Configuration Manager v1=IA		\$0	Each	15%	\$0	Other	DD-1
AVMCOMG4T-N1124TDP	AVMCOMG4T-N1124TDP	DATA PROTECTION APPLI DP APPLIANCE GRID G4T N1124T COMM MODULE		\$0	Each	15%	\$0	Other	DD-1
AVMCOMKT4T-N1124TDP	AVMCOMKT4T-N1124TDP	DATA PROTECTION APPLI DP APPLIANCE COMM MODULE FA CKIT N1124T		\$0	Each	15%	\$0	Other	DD-1
DDOS-61-DP	DDOS-61-DP	DATA PROTECTION APPLI DD OS 61X IDPA=IA		\$0	Each	15%	\$0	Other	DD-1
DDOS-62-DP	DDOS-62-DP	DATA PROTECTION APPLI DDOS 6.2 IDPA=IA		\$0	Each	15%	\$0	Other	DD-1
DDOS-71-DP	DDOS-71-DP	DATA PROTECTION APPLI DDOS 7.1 IDPA=IA		\$0	Each	15%	\$0	Other	DD-1
DP_OS_2-6-X	DP_OS_2-6-X	DATA PROTECTION APPLI Integrated Data Protection App V2.6.x=IA		\$0	Each	15%	\$0	Other	DD-1
DP10GB1M4P-DP	DP10GB1M4P-DP	DATA PROTECTION APPLI DP APPLIANCE QUAD 10GB CU MANF INSTL		\$0	Each	15%	\$0	Other	DD-1
DP10GMDP4P-DP	DP10GMDP4P-DP	DATA PROTECTION APPLI DP APPL QUAD 10GB OPT-SFP MANF INSTL		\$0	Each	15%	\$0	Other	DD-1
DP5300CTL-DP	DP5300CTL-DP	DATA PROTECTION APPLI DP5300 BASE APPLIANCE CONTROLLER		\$0	Each	15%	\$0	Other	DD-1
DP5800CTL-DP	DP5800CTL-DP	DATA PROTECTION APPLI DP5800 BASE APPLIANCE CONTROLLER		\$0	Each	15%	\$0	Other	DD-1
DP5800CTL-EDP-DP	DP5800CTL-EDP-DP	DATA PROTECTION APPLI DP5800 BASE APPL CONTROLLER EDP		\$0	Each	15%	\$0	Other	DD-1
DP8300CTL-DP	DP8300CTL-DP	DATA PROTECTION APPLI DP8300 BASE APPLIANCE CONTROLLER		\$0	Each	15%	\$0	Other	DD-1
DP8300CTL-EDP-DP	DP8300CTL-EDP-DP	DATA PROTECTION APPLI DP8300 BASE APPL CONTROLLER EDP		\$0	Each	15%	\$0	Other	DD-1
DP8800CTL-DP	DP8800CTL-DP	DATA PROTECTION APPLI DP8800 BASE APPLIANCE CONTROLLER		\$0	Each	15%	\$0	Other	DD-1
DP8800CTL-EDP-DP	DP8800CTL-EDP-DP	DATA PROTECTION APPLI DP8800 BASE APPL CONTROLLER EDP		\$0	Each	15%	\$0	Other	DD-1
DPACCELG4T-DP	DPACCELG4T-DP	DATA PROTECTION APPLI DP APPL ACCELERATOR G4T 10GB		\$14,000	Each	15%	\$11,900	Other	DD-1
DPAPPL 5300	DPAPPL 5300	DATA PROTECTION APPLI ANCHOR DP APPLIANCE 5300		\$0	Each	15%	\$0	Other	DD-1
DPAPPL 5300 130TB	DPAPPL 5300 130TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP5300 130TBU		\$213,181	Each	15%	\$181,204	Other	DD-1
DPAPPL 5300 34TB	DPAPPL 5300 34TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP5300 34TBU		\$110,724	Each	15%	\$94,115	Other	DD-1
DPAPPL 5300 82TB	DPAPPL 5300 82TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP5300 82TBU		\$165,683	Each	15%	\$140,831	Other	DD-1
DPAPPL 5800	DPAPPL 5800	DATA PROTECTION APPLI ANCHOR DP APPLIANCE 5800		\$0	Each	15%	\$0	Other	DD-1
DPAPPL 5800 144TB	DPAPPL 5800 144TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP5800 144TBU		\$264,756	Each	15%	\$225,043	Other	DD-1
DPAPPL 5800 192TB	DPAPPL 5800 192TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP5800 192TBU		\$315,543	Each	15%	\$269,212	Other	DD-1
DPAPPL 5800 240TB	DPAPPL 5800 240TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP5800 240TBU		\$370,502	Each	15%	\$314,927	Other	DD-1
DPAPPL 5800 288TB	DPAPPL 5800 288TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP5800 288TBU		\$418,575	Each	15%	\$355,789	Other	DD-1
DPAPPL 8300	DPAPPL 8300	DATA PROTECTION APPLI ANCHOR DP APPLIANCE 8300		\$0	Each	15%	\$0	Other	DD-1
DPAPPL 8300 192TB	DPAPPL 8300 192TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 192TBU		\$536,353	Each	15%	\$455,900	Other	DD-1
DPAPPL 8300 240TB	DPAPPL 8300 240TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 240TBU		\$591,312	Each	15%	\$502,615	Other	DD-1
DPAPPL 8300 288TB	DPAPPL 8300 288TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 288TBU		\$639,385	Each	15%	\$543,477	Other	DD-1
DPAPPL 8300 336TB	DPAPPL 8300 336TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 336TBU		\$690,739	Each	15%	\$587,128	Other	DD-1
DPAPPL 8300 384TB	DPAPPL 8300 384TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 384TBU		\$741,526	Each	15%	\$630,297	Other	DD-1
DPAPPL 8300 432TB	DPAPPL 8300 432TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 432TBU		\$796,485	Each	15%	\$677,012	Other	DD-1
DPAPPL 8300 480TB	DPAPPL 8300 480TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 480TBU		\$844,558	Each	15%	\$717,874	Other	DD-1
DPAPPL 8300 528TB	DPAPPL 8300 528TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 528TBU		\$895,912	Each	15%	\$761,525	Other	DD-1
DPAPPL 8300 576TB	DPAPPL 8300 576TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 576TBU		\$946,699	Each	15%	\$804,694	Other	DD-1
DPAPPL 8300 624TB	DPAPPL 8300 624TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 624TBU		\$1,001,658	Each	15%	\$851,409	Other	DD-1
DPAPPL 8300 672TB	DPAPPL 8300 672TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 672TBU		\$1,049,731	Each	15%	\$892,271	Other	DD-1
DPAPPL 8300 720TB	DPAPPL 8300 720TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8300 720TBU		\$1,101,085	Each	15%	\$935,922	Other	DD-1
DPAPPL 8800	DPAPPL 8800	DATA PROTECTION APPLI ANCHOR DP APPLIANCE 8800		\$0	Each	15%	\$0	Other	DD-1
DPAPPL 8800 1008TB	DPAPPL 8800 1008TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8800 1008TBU		\$1,542,054	Each	15%	\$1,310,746	Other	DD-1
DPAPPL 8800 624TB	DPAPPL 8800 624TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8800 624TBU		\$1,131,708	Each	15%	\$961,952	Other	DD-1
DPAPPL 8800 672TB	DPAPPL 8800 672TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8800 672TBU		\$1,179,781	Each	15%	\$1,002,814	Other	DD-1
DPAPPL 8800 720TB	DPAPPL 8800 720TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8800 720TBU		\$1,231,135	Each	15%	\$1,046,465	Other	DD-1
DPAPPL 8800 768TB	DPAPPL 8800 768TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8800 768TBU		\$1,281,922	Each	15%	\$1,089,634	Other	DD-1
DPAPPL 8800 816TB	DPAPPL 8800 816TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8800 816TBU		\$1,336,881	Each	15%	\$1,136,349	Other	DD-1
DPAPPL 8800 864TB	DPAPPL 8800 864TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8800 864TBU		\$1,384,954	Each	15%	\$1,177,211	Other	DD-1
DPAPPL 8800 912TB	DPAPPL 8800 912TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8800 912TBU		\$1,436,308	Each	15%	\$1,220,862	Other	DD-1
DPAPPL 8800 960TB	DPAPPL 8800 960TB	DATA PROTECTION APPLI DATA PROT APPLIANCE DP8800 960TBU		\$1,487,095	Each	15%	\$1,264,031	Other	DD-1
DPAVM1200MG-DP	DPAVM1200MG-DP	DATA PROTECTION APPLI DP APPLIANCE GRID G4T M1200 NODE		\$0	Each	15%	\$0	Other	DD-1
DPAVMCOMG4T-DP	DPAVMCOMG4T-DP	DATA PROTECTION APPLI DP APPLIANCE GRID G4T COMM MODULE		\$0	Each	15%	\$0	Other	DD-1
DPAVMCOMKIT-DP	DPAVMCOMKIT-DP	DATA PROTECTION APPLI DP APPLIANCE COMM MODULE FA CKIT		\$0	Each	15%	\$0	Other	DD-1
DPAVMUTILMG-DP	DPAVMUTILMG-DP	DATA PROTECTION APPLI DP APPLIANCE GRID G4T UTILITY NODE		\$0	Each	15%	\$0	Other	DD-1
DPCLB-40G-MTP-10M	DPCLB-40G-MTP-10M	DATA PROTECTION APPLI IDPA Cable 40Gb MTP Crossover 10M		\$740	Each	15%	\$629	Other	DD-1
DPCLB-40G-MTP-25M	DPCLB-40G-MTP-25M	DATA PROTECTION APPLI IDPA Cable 40Gb MTP Crossover 25M		\$1,285	Each	15%	\$1,092	Other	DD-1
DPCLB-40G-MTP-3M	DPCLB-40G-MTP-3M	DATA PROTECTION APPLI IDPA Cable 40Gb MTP Crossover 3M		\$495	Each	15%	\$421	Other	DD-1
DPCLB-40G-MTP4LC-7M	DPCLB-40G-MTP4LC-7M	DATA PROTECTION APPLI IDPA Cable 40Gb MTP Breakout 4xLC 7M		\$670	Each	15%	\$570	Other	DD-1
DPCLB-40G-MTP-7M	DPCLB-40G-MTP-7M	DATA PROTECTION APPLI IDPA Cable 40Gb MTP Crossover 7M		\$630	Each	15%	\$536	Other	DD-1
DPCLB-LC-OM4-10M	DPCLB-LC-OM4-10M	DATA PROTECTION APPLI 10 M LC to LC Cable Kit		\$61	Each	15%	\$51	Other	DD-1
DPCLB-QSFP-QSFP-5M	DPCLB-QSFP-QSFP-5M	DATA PROTECTION APPLI 5 M QSFP to QSFP Cable Kit		\$720	Each	15%	\$612	Other	DD-1
DPCLB-QSFP-QSFP-7M	DPCLB-QSFP-QSFP-7M	DATA PROTECTION APPLI 7 M QSFP to QSFP Cable Kit		\$860	Each	15%	\$731	Other	DD-1
DPCLB-QSFP-RJ45-1M	DPCLB-QSFP-RJ45-1M	DATA PROTECTION APPLI 1 M QSFP to RJ45 Breakout Kit		\$1,350	Each	15%	\$1,148	Other	DD-1
DPCLB-QSFP-SFP-10M	DPCLB-QSFP-SFP-10M	DATA PROTECTION APPLI 10 M QSFP to SFP Cable Kit		\$1,000	Each	15%	\$850	Other	DD-1
DPCLB-QSFP-SFP-30M	DPCLB-QSFP-SFP-30M	DATA PROTECTION APPLI 30 M QSFP to SFP Cable Kit		\$1,150	Each	15%	\$978	Other	DD-1
DPCLB-QSFP-SFP-5M	DPCLB-QSFP-SFP-5M	DATA PROTECTION APPLI 5 M QSFP to SFP Cable Kit		\$860	Each	15%	\$731	Other	DD-1
DPCLB-QSFP-QSFP-10M	DPCLB-QSFP-QSFP-10M	DATA PROTECTION APPLI 10 M QSFP to QSFP Cable Kit		\$1,800	Each	15%	\$1,530	Other	DD-1
DPCLB-QSFP-QSFP-50M	DPCLB-QSFP-QSFP-50M	DATA PROTECTION APPLI 50 M QSFP to QSFP Cable Kit		\$2,000	Each	15%	\$1,700	Other	DD-1
DPCLB-G14-NOTPM-DP	DPCLB-G14-NOTPM-DP	DATA PROTECTION APPLI DPAPPLG14COMPUTENODENOTPM		\$0	Each	15%	\$0	Other	DD-1
DPCLB-NODE-DP	DPCLB-NODE-DP	DATA PROTECTION APPLI DP APPLIANCE COMPUTE NODE		\$0	Each	15%	\$0	Other	DD-1
DPCLB-NODE-G14-DP	DPCLB-NODE-G14-DP	DATA PROTECTION APPLI DPAPPLG14COMPUTENODE		\$0	Each	15%	\$0	Other	DD-1
DP-DAE-UPGRADE	DP-DAE-UPGRADE	DATA PROTECTION APPLI DP Virtual DAE Base		\$0	Each	15%	\$0	Other	DD-1
DPDS60-4-120S-DP	DPDS60-4-120S-DP	DATA PROTECTION APPLI DS60 SHELF 30X4TB SAS HDD G3 DP APPL		\$0	Each	15%	\$0	Other	DD-1
DPDS60-4-180S-DP	DPDS60-4-180S-DP	DATA PROTECTION APPLI DS60 SHELF 45X4TB SAS HDD G3 DP APPL		\$0	Each	15%	\$0	Other	DD-1
DPDS60-4-240S-DP	DPDS60-4-240S-DP	DATA PROTECTION APPLI DS60 SHELF 60X4TB SAS HDD G3 DP APPL		\$0	Each	15%	\$0	Other	DD-1
DPDS60-4-60S-DP	DPDS60-4-60S-DP	DATA PROTECTION APPLI DS60 SHELF 15X4TB SAS HDD G3 DP APPL		\$0	Each	15%	\$0	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column 1*Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DPFACINSTL5300-DP	DPFACINSTL5300-DP	DATA PROTECTION APPLI	DP5300 FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
DPFACINSTL5800-DP	DPFACINSTL5800-DP	DATA PROTECTION APPLI	DP5800 FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
DPFACINSTL8300-DP	DPFACINSTL8300-DP	DATA PROTECTION APPLI	DP8300 FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
DPFACINSTL8800-DP	DPFACINSTL8800-DP	DATA PROTECTION APPLI	DP8800 FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
DPFS15-15X800G-DP	DPFS15-15X800G-DP	DATA PROTECTION APPLI	FLASH SHELF 15x800GB SSD DP APPL	\$0	Each	15%	\$0	Other	DD-1
DPLG-FAKIT-DP	DPLG-FAKIT-DP	DATA PROTECTION APPLI	DP Appl Accelerator Fackit LG	\$0	Each	15%	\$0	Other	DD-1
DPNTWK-SW-DP	DPNTWK-SW-DP	DATA PROTECTION APPLI	DP APPLIANCE NETWORK SWITCH	\$0	Each	15%	\$0	Other	DD-1
DPRACK-1PH-DR2N-DP	DPRACK-1PH-DR2N-DP	DATA PROTECTION APPLI	DP APPL RACK 40U SINGL PHASE - EMC	\$0	Each	15%	\$0	Other	DD-1
DPRACK-1PH-DR3-DP	DPRACK-1PH-DR3-DP	DATA PROTECTION APPLI	DP APPL RACK 40U SINGL PHASE - DELL	\$0	Each	15%	\$0	Other	DD-1
DPRACK-3PD-DR3-DP	DPRACK-3PD-DR3-DP	DATA PROTECTION APPLI	DP APPL RACK 40U 3P DELTA - DELL	\$0	Each	15%	\$0	Other	DD-1
DPRACK-3PY-DR3-DP	DPRACK-3PY-DR3-DP	DATA PROTECTION APPLI	DP APPL RACK 40U 3P WYE - DELL	\$0	Each	15%	\$0	Other	DD-1
DP5MMD-FAKIT-DP	DP5MMD-FAKIT-DP	DATA PROTECTION APPLI	DP APPL ACCELERATOR FACKIT SM-MD	\$0	Each	15%	\$0	Other	DD-1
DP-SPARESBASE	DP-SPARESBASE	DATA PROTECTION APPLI	DP Virtual Spares Base	\$0	Each	15%	\$0	Other	DD-1
DP SWITCH-FAKIT-DP	DP SWITCH-FAKIT-DP	DATA PROTECTION APPLI	DP APPLIANCE NETWORK SWITCH FACKIT	\$0	Each	15%	\$0	Other	DD-1
DP-UPGRADEBASE	DP-UPGRADEBASE	DATA PROTECTION APPLI	DP Virtual Upgrade Base	\$0	Each	15%	\$0	Other	DD-1
DPXCVR-QSFP-100M	DPXCVR-QSFP-100M	DATA PROTECTION APPLI	XCVR 100 M QSFP Optics	\$2,500	Each	15%	\$2,125	Other	DD-1
DPXCVR-QSFP-400M	DPXCVR-QSFP-400M	DATA PROTECTION APPLI	XCVR 400 M QSFP Optics	\$3,100	Each	15%	\$2,635	Other	DD-1
DPXCVR-QSFP-40GBE	DPXCVR-QSFP-40GBE	DATA PROTECTION APPLI	XCVR 100 M QSFP Optics	\$934	Each	15%	\$794	Other	DD-1
DPXCVR-SFP-10GBE	DPXCVR-SFP-10GBE	DATA PROTECTION APPLI	XCVR 300 M SFP Optics	\$947	Each	15%	\$805	Other	DD-1
DPXL-FAKIT-DP	DPXL-FAKIT-DP	DATA PROTECTION APPLI	DP Appl Accelerator Fackit XL	\$0	Each	15%	\$0	Other	DD-1
IDPA 2-0	IDPA 2-0	DATA PROTECTION APPLI	Integrated Data Protection App V2 0=IA	\$0	Each	15%	\$0	Other	DD-1
IDPA 2-1	IDPA 2-1	DATA PROTECTION APPLI	Integrated Data Protection App V2 1=IA	\$0	Each	15%	\$0	Other	DD-1
IDPA 2-2	IDPA 2-2	DATA PROTECTION APPLI	Integrated Data Protection App V2 2=IA	\$0	Each	15%	\$0	Other	DD-1
IDPA 2-3	IDPA 2-3	DATA PROTECTION APPLI	Integrated Data Protection App V2 3=IA	\$0	Each	15%	\$0	Other	DD-1
IDPA 2-5	IDPA 2-5	DATA PROTECTION APPLI	Integrated Data Protection App V2 5.x=IA	\$0	Each	15%	\$0	Other	DD-1
IDPA 5300 CUBE TLA	IDPA 5300 CUBE TLA	DATA PROTECTION APPLI	IDPA DP5300 Base Cube TLA	\$26,947	Each	15%	\$22,905	Other	DD-1
IDPA 5800 CUBE TLA	IDPA 5800 CUBE TLA	DATA PROTECTION APPLI	IDPA DP5800 Base Cube TLA	\$104,211	Each	15%	\$88,579	Other	DD-1
IDPA 8300 CUBE TLA	IDPA 8300 CUBE TLA	DATA PROTECTION APPLI	IDPA DP8300 Base Cube TLA	\$450,526	Each	15%	\$382,947	Other	DD-1
IDPA 8300 NSW BASE	IDPA 8300 NSW BASE	DATA PROTECTION APPLI	IDPA DP8300 NO APP SW BASE	\$916,050	Each	15%	\$778,643	Other	DD-1
IDPA 8800 CUBE TLA	IDPA 8800 CUBE TLA	DATA PROTECTION APPLI	IDPA DP8800 Base Cube TLA	\$858,947	Each	15%	\$730,105	Other	DD-1
IDPA 8800 NSW BASE	IDPA 8800 NSW BASE	DATA PROTECTION APPLI	IDPA DP8800 NO APP SW BASE	\$2,219,570	Each	15%	\$1,886,635	Other	DD-1
IDPA CAP PK 60TB	IDPA CAP PK 60TB	DATA PROTECTION APPLI	IDPA 60TB Capacity Expansion Pack	\$197,368	Each	15%	\$167,763	Other	DD-1
IDPA DDVE 62	IDPA DDVE 62	DATA PROTECTION APPLI	IDPA DDOS 6.2 Virtual Edition=IA	\$0	Each	15%	\$0	Other	DD-1
IDPA DEV	IDPA DEV	DATA PROTECTION APPLI	Integrated Data Protection App NPI=IA	\$0	Each	15%	\$0	Other	DD-1
IDPA DP4400 2-5	IDPA DP4400 2-5	DATA PROTECTION APPLI	IDPA DP4400 OS SW Code 2.5.x=IA	\$0	Each	15%	\$0	Other	DD-1
IDPA DP5300 CUBE	IDPA DP5300 CUBE	DATA PROTECTION APPLI	IDPA DP5300 Base Cube	\$0	Each	15%	\$0	Other	DD-1
IDPA DP5800 CUBE	IDPA DP5800 CUBE	DATA PROTECTION APPLI	IDPA DP5800 Base Cube	\$457,895	Each	15%	\$389,211	Other	DD-1
IDPA DP8300 CUBE	IDPA DP8300 CUBE	DATA PROTECTION APPLI	IDPA DP8300 Base Cube	\$1,157,895	Each	15%	\$984,211	Other	DD-1
IDPA DP8800 CUBE	IDPA DP8800 CUBE	DATA PROTECTION APPLI	IDPA DP8800 Base Cube	\$3,157,895	Each	15%	\$2,684,211	Other	DD-1
IDPA NSW 60TB CAP	IDPA NSW 60TB CAP	DATA PROTECTION APPLI	IDPA CAPACITY PACK 60TB NO APP SW	\$129,500	Each	15%	\$110,075	Other	DD-1
IDPA PK60TB TLA	IDPA PK60TB TLA	DATA PROTECTION APPLI	IDPA 60TB Capacity Expansion Pack TLA	\$20,526	Each	15%	\$17,447	Other	DD-1
PC-RR30ASTL-1-DP	PC-RR30ASTL-1-DP	DATA PROTECTION APPLI	PWR CORD 1PH AU STL RACK DJAL-DP APPL	\$0	Each	15%	\$0	Other	DD-1
PC-RR30IEC3-1-DP	PC-RR30IEC3-1-DP	DATA PROTECTION APPLI	PWR CORD 1PH INTL RACK DJAL-DP APPL	\$0	Each	15%	\$0	Other	DD-1
PC-RR30RS-1-DP	PC-RR30RS-1-DP	DATA PROTECTION APPLI	PWR CORD 1PH US RACK RUAL-RS-DP APPL	\$0	Each	15%	\$0	Other	DD-1
PC-RR30US-1-DP	PC-RR30US-1-DP	DATA PROTECTION APPLI	PWR CORD 1PH US-JAP RACK RUAL-DP APPL	\$0	Each	15%	\$0	Other	DD-1
PC-RR30PPH-1-DP	PC-RR30PPH-1-DP	DATA PROTECTION APPLI	PWR CORD 3PH 40A DELTA PP-HBL N AMER DP	\$0	Each	15%	\$0	Other	DD-1
PC-RR30PPRS-1-DP	PC-RR30PPRS-1-DP	DATA PROTECTION APPLI	PWR CORD 3PH 40A DELTA PP-PRS N AMER DP	\$0	Each	15%	\$0	Other	DD-1
PC-RK3YFLA-1-DP	PC-RK3YFLA-1-DP	DATA PROTECTION APPLI	PWR CORD 3PH 32A FLYING LEAD N AMER DP	\$0	Each	15%	\$0	Other	DD-1
PC-RK3YFLE-1-DP	PC-RK3YFLE-1-DP	DATA PROTECTION APPLI	PWR CORD 3PH 32A FLYING LEAD INTL DP	\$0	Each	15%	\$0	Other	DD-1
PC-RK3YIEC-1-DP	PC-RK3YIEC-1-DP	DATA PROTECTION APPLI	PWR CORD 3PH 32A WYE IEC309-GARO INTL DP	\$0	Each	15%	\$0	Other	DD-1
R-DS60-SAS-5M-DP	R-DS60-SAS-5M-DP	DATA PROTECTION APPLI	5M X4 TO X4 MINI-SAS HD HLE 12G	\$0	Each	15%	\$0	Other	DD-1
U-IDPA_CAP_PK_60TB	U-IDPA_CAP_PK_60TB	DATA PROTECTION APPLI	IDPA 60TB Capacity Exp Pack Upgrade	\$246,710	Each	15%	\$209,704	Other	DD-1
U-IDPA_PK60TB TLA	U-IDPA_PK60TB TLA	DATA PROTECTION APPLI	IDPA 60TB Capacity Exp Pack Upgrade TLA	\$25,658	Each	15%	\$21,809	Other	DD-1
U-IDPA-15HDD	U-IDPA-15HDD	DATA PROTECTION APPLI	IDPA HDD EXP PACK 15X4TB SAS W/ DS60 CAR	\$0	Each	15%	\$0	Other	DD-1
U-IDPA-DS60-15	U-IDPA-DS60-15	DATA PROTECTION APPLI	IDPA DS60 Shelf 15X4TB SAS HDD Upgrd G3	\$0	Each	15%	\$0	Other	DD-1
U-IDPA-DS60-30	U-IDPA-DS60-30	DATA PROTECTION APPLI	IDPA DS60 Shelf 30X4TB SAS HDD Upgrd G3	\$0	Each	15%	\$0	Other	DD-1
U-IDPA-DS60-45	U-IDPA-DS60-45	DATA PROTECTION APPLI	IDPA DS60 Shelf 45X4TB SAS HDD Upgrd G3	\$0	Each	15%	\$0	Other	DD-1
U-IDPA-DS60-60	U-IDPA-DS60-60	DATA PROTECTION APPLI	IDPA DS60 Shelf 60X4TB SAS HDD Upgrd G3	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-025	VSL3-001-025	DATA PROTECTION APPLI	IDPA DDOE SW 1TB RAW Enabler TLA=CB	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-026	VSL3-001-026	DATA PROTECTION APPLI	IDPA DDOE SW 1TB RAW Enabler EDP TLA=CB	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-027	VSL3-001-027	DATA PROTECTION APPLI	IDPA Avamar Enabler TLA=CC	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-028	VSL3-001-028	DATA PROTECTION APPLI	IDPA DPA Enabler TLA=CB	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-029	VSL3-001-029	DATA PROTECTION APPLI	IDPA CTRL FS 800GB 0.8TB RAW TLA=CF	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-030	VSL3-001-030	DATA PROTECTION APPLI	IDPA BU Search Enabler TLA=CB	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-031	VSL3-001-031	DATA PROTECTION APPLI	IDPA Target Protocol Enabler TLA=CA	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-032	VSL3-001-032	DATA PROTECTION APPLI	IDPA Cap Pack 60TB RAW Enabler TLA=CB	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-033	VSL3-001-033	DATA PROTECTION APPLI	IDPA CLD Tier 1TB Enabler TLA=CB	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-042	VSL3-001-042	DATA PROTECTION APPLI	IDPA Boost FS TLA=CA	\$0	Each	15%	\$0	Other	DD-1
VSL3-001-043	VSL3-001-043	DATA PROTECTION APPLI	IDPA Base OE EDP TLA=IA	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-851	VSL3-002-851	DATA PROTECTION APPLI	DP Appliance Solution TLA=IA	\$0	Each	15%	\$0	Other	DD-1
12678 338-BLMP	12678 338-BLMP	Data Protection Appliances	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	15%	\$5,354	Other	DD-1
12678 338-BLMR	12678 338-BLMR	Data Protection Appliances	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,399	Each	15%	\$7,139	Other	DD-1
12678 338-BLMU	12678 338-BLMU	Data Protection Appliances	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$10,499	Each	15%	\$8,924	Other	DD-1
12678 338-BLMX	12678 338-BLMX	Data Protection Appliances	Intel Xeon Platinum 8180 2.6G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$18,299	Each	15%	\$15,554	Other	DD-1
12678 338-BLUQ	12678 338-BLUQ	Data Protection Appliances	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$919	Each	15%	\$781	Other	DD-1
12678 338-BLUR	12678 338-BLUR	Data Protection Appliances	Intel Xeon Silver 4112 2.6G, 40C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$839	Each	15%	\$713	Other	DD-1
12678 338-BLUS	12678 338-BLUS	Data Protection Appliances	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,169	Each	15%	\$994	Other	DD-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I/Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12678 338-BLUW	12678 338-BLUW	Data Protection Appliances	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	15%		\$1,750	Other	DD-1	
12678 338-BLUX	12678 338-BLUX	Data Protection Appliances	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	15%		\$2,116	Other	DD-1	
12678 340-AVFG	12678 340-AVFG	Data Protection Appliances	Red Hat Linux Registration Document, No Subscription	\$0	Each	15%		\$0	Other	DD-1	
12678 340-CMMV	12678 340-CMMV	Data Protection Appliances	EDGE R740/ XD Shipping, DAO	\$0	Each	15%		\$0	Other	DD-1	
12678 340-CORZ	12678 340-CORZ	Data Protection Appliances	PowerEdge R740 Shipping Material	\$0	Each	15%		\$0	Other	DD-1	
12678 350-BBBW	12678 350-BBBW	Data Protection Appliances	No Bezel	\$0	Each	15%		\$0	Other	DD-1	
12678 350-BBJU	12678 350-BBJU	Data Protection Appliances	Quick Sync 2 (At-the-box mgmt)	\$179	Each	15%		\$152	Other	DD-1	
12678 350-AAIP	12678 350-BBJV	Data Protection Appliances	No Quick Sync	\$59	Each	15%		\$50	Other	DD-1	
12678 370-AAIP	12678 370-AAIP	Data Protection Appliances	Performance Optimized	\$0	Each	15%		\$0	Other	DD-1	
12678 370-AAVE	12678 370-AAVE	Data Protection Appliances	Memory Mirroring	\$0	Each	15%		\$0	Other	DD-1	
12678 370-ABWE	12678 370-ABWE	Data Protection Appliances	DIMM Blanks for System with 2 Processors	\$0	Each	15%		\$0	Other	DD-1	
12678 370-ADNM	12678 370-ADNM	Data Protection Appliances	Blank for 1CPU Configuration	\$0	Each	15%		\$0	Other	DD-1	
12678 370-ADQJ	12678 370-ADQJ	Data Protection Appliances	RDIMMs + NVDIMM	\$0	Each	15%		\$0	Other	DD-1	
12678 370-ADPF	12678 370-ADPF	Data Protection Appliances	Blank for 1CPU Configuration	\$9	Each	15%		\$8	Other	DD-1	
12678 370-ADRG	12678 370-ADRG	Data Protection Appliances	NV DIMM Battery Back-up and Cable	\$250	Each	15%		\$213	Other	DD-1	
12678 370-ADSV	12678 370-ADSV	Data Protection Appliances	Multi Rank Sparing Memory Mode	\$0	Each	15%		\$0	Other	DD-1	
12678 370-ADSV	12678 370-ADSV	Data Protection Appliances	Single Rank Sparing Memory Mode	\$0	Each	15%		\$0	Other	DD-1	
12678 370-ADUM	12678 370-ADUM	Data Protection Appliances	NV DIMM Battery Back-up and Cable for 3.5 Midbay	\$250	Each	15%		\$213	Other	DD-1	
12678 370-AEVO	12678 370-AEVO	Data Protection Appliances	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	15%		\$322	Other	DD-1	
12678 370-AEVR	12678 370-AEVR	Data Protection Appliances	3200MT/s RDIMMs	\$0	Each	15%		\$0	Other	DD-1	
12678 374-BBBX	12678 374-BBBX	Data Protection Appliances	No Additional Processor	\$0	Each	15%		\$0	Other	DD-1	
12678 379-BBGK	12678 379-BBGK	Data Protection Appliances	Fault Resilient Memory-Vmware	\$0	Each	15%		\$0	Other	DD-1	
12678 379-BBTT	12678 379-BBTT	Data Protection Appliances	iDRAC management traffic over shared LOM	\$0	Each	15%		\$0	Other	DD-1	
12678 379-BCQV	12678 379-BCQV	Data Protection Appliances	iDRAC Group Manager, Enabled	\$0	Each	15%		\$0	Other	DD-1	
12678 379-BCQY	12678 379-BCQY	Data Protection Appliances	iDRAC Group Manager, Disabled	\$0	Each	15%		\$0	Other	DD-1	
12678 379-BCRB	12678 379-BCRB	Data Protection Appliances	DHCP with Zero Touch Configuration	\$0	Each	15%		\$0	Other	DD-1	
12678 379-BCSF	12678 379-BCSF	Data Protection Appliances	iDRAC Factory Generated Password	\$0	Each	15%		\$0	Other	DD-1	
12678 379-BCSG	12678 379-BCSG	Data Protection Appliances	iDRAC Legacy Password	\$0	Each	15%		\$0	Other	DD-1	
12678 384-BBPY	12678 384-BBPY	Data Protection Appliances	6 Standard Fans for R740/740XD	\$0	Each	15%		\$0	Other	DD-1	
12678 384-BBPZ	12678 384-BBPZ	Data Protection Appliances	6 Performance Fans for R740/740XD	\$199	Each	15%		\$169	Other	DD-1	
12678 384-BBQB	12678 384-BBQB	Data Protection Appliances	4 Standard Fans for R740/740XD	\$0	Each	15%		\$0	Other	DD-1	
12678 385-BBCF	12678 385-BBCF	Data Protection Appliances	Redundant SD Cards Enabled	\$0	Each	15%		\$0	Other	DD-1	
12678 385-BBKJ	12678 385-BBKJ	Data Protection Appliances	16GB microSDHC/SDXC Card	\$59	Each	15%		\$50	Other	DD-1	
12678 385-BBKH	12678 385-BBKH	Data Protection Appliances	32GB microSDHC/SDXC Card	\$109	Each	15%		\$93	Other	DD-1	
12678 385-BBKI	12678 385-BBKI	Data Protection Appliances	64GB microSDHC/SDXC Card	\$199	Each	15%		\$169	Other	DD-1	
12678 385-BBKS	12678 385-BBKS	Data Protection Appliances	iDRAC9, Express	\$0	Each	15%		\$0	Other	DD-1	
12678 385-BBKT	12678 385-BBKT	Data Protection Appliances	iDRAC9, Enterprise	\$489	Each	15%		\$416	Other	DD-1	
12678 385-BBLG	12678 385-BBLG	Data Protection Appliances	Static IP	\$0	Each	15%		\$0	Other	DD-1	
12678 389-BDQH	12678 389-BDQH	Data Protection Appliances	Print on Demand Label	\$0	Each	15%		\$0	Other	DD-1	
12678 310-8513	12678 310-8513	Data Protection Appliances	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	15%		\$0	Other	DD-1	
12678 321-BCPV	12678 321-BCPV	Data Protection Appliances	Chassis with up to 12 x 3.5" HDDs on BP, 4 x 3.5" HDDs on MP and 2 x 3.5" HDDs	\$200	Each	15%		\$170	Other	DD-1	
12678 329-BEIK	12678 329-BEIK	Data Protection Appliances	PowerEdge R740/R740XD Motherboard	\$0	Each	15%		\$0	Other	DD-1	
12678 330-BBHF	12678 330-BBHF	Data Protection Appliances	Riser Config 1, 4 x8 slots	\$89	Each	15%		\$76	Other	DD-1	
12678 338-BLMC	12678 338-BLMC	Data Protection Appliances	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	15%		\$2,719	Other	DD-1	
12678 338-BLMG	12678 338-BLMG	Data Protection Appliances	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,089	Each	15%		\$3,459	Other	DD-1	
12678 338-BLMN	12678 338-BLMN	Data Protection Appliances	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	15%		\$4,419	Other	DD-1	
12678 338-BLMO	12678 338-BLMO	Data Protection Appliances	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$5,949	Each	15%		\$5,057	Other	DD-1	
14690 827-4153	14690 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%		\$116,712	Other	DD-1	
14690 827-4155	14690 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%		\$91,702	Other	DD-1	
14690 844-3799	14690 844-3799	Data Protection Appliances	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand	\$130	Each	15%		\$111	Other	DD-1	
12678 389-BTTO	12678 389-BTTO	Data Protection Appliances	PE R740XD Luggage Tag	\$0	Each	15%		\$0	Other	DD-1	
12678 389-DSWP	12678 389-DSWP	Data Protection Appliances	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	15%		\$0	Other	DD-1	
12678 400-ASHY	12678 400-ASHY	Data Protection Appliances	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	15%		\$628	Other	DD-1	
12678 400-AXRT	12678 400-AXRT	Data Protection Appliances	480GB SSD SATA Read Intensive 6Gbps 512 2.5in Flex Bay AG Drive,3.5in HYB	\$400	Each	15%		\$340	Other	DD-1	
12678 401-ABDZ	12678 401-ABDZ	Data Protection Appliances	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive	\$739	Each	15%		\$628	Other	DD-1	
12678 403-BBLQ	12678 403-BBLQ	Data Protection Appliances	Emulex LPE 31000 Single Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$1,439	Each	15%		\$1,223	Other	DD-1	
12678 403-BBLU	12678 403-BBLU	Data Protection Appliances	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	15%		\$1,844	Other	DD-1	
12678 403-BBMB	12678 403-BBMB	Data Protection Appliances	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	15%		\$1,844	Other	DD-1	
12678 403-BBMD	12678 403-BBMD	Data Protection Appliances	Dell Recommended Emulex LPE 31000 Single Port 16Gb Fibre Channel HBA, PCIe Full	\$1,439	Each	15%		\$1,223	Other	DD-1	
12678 403-BBMP	12678 403-BBMP	Data Protection Appliances	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height	\$1,470	Each	15%		\$1,250	Other	DD-1	
12678 403-BBMO	12678 403-BBMO	Data Protection Appliances	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	15%		\$1,904	Other	DD-1	
12678 403-BBMS	12678 403-BBMS	Data Protection Appliances	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	15%		\$1,904	Other	DD-1	
12678 403-BBMW	12678 403-BBMW	Data Protection Appliances	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$1,470	Each	15%		\$1,250	Other	DD-1	
12678 403-BCBL	12678 403-BCBL	Data Protection Appliances	Qlogic QLE2694 Target Mode Quad Port Fibre Channel Adapter	\$5,500	Each	15%		\$4,675	Other	DD-1	
12678 403-BCHM	12678 403-BCHM	Data Protection Appliances	BOSS controller card + with 2 M.2 Sticks 240G (No RAID),FH	\$879	Each	15%		\$747	Other	DD-1	
12678 403-BCHO	12678 403-BCHO	Data Protection Appliances	BOSS controller card + with 1 M.2 Sticks 240G (No RAID),FH	\$569	Each	15%		\$484	Other	DD-1	
12678 403-BCHP	12678 403-BCHP	Data Protection Appliances	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	15%		\$747	Other	DD-1	
12678 405-AAEB	12678 405-AAEB	Data Protection Appliances	SAS 12Gbps HBA External Controller	\$269	Each	15%		\$229	Other	DD-1	
12678 405-AAEV	12678 405-AAEV	Data Protection Appliances	SAS 12Gbps HBA External Controller, LP Adapter	\$269	Each	15%		\$229	Other	DD-1	
12678 405-AAMU	12678 405-AAMU	Data Protection Appliances	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height	\$999	Each	15%		\$849	Other	DD-1	
12678 405-AAANJ	12678 405-AAANJ	Data Protection Appliances	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile	\$999	Each	15%		\$849	Other	DD-1	
12678 405-AAOD	12678 405-AAOD	Data Protection Appliances	PERC H740P RAID Controller, 8GB NV Cache, Adapter, Low Profile	\$999	Each	15%		\$849	Other	DD-1	
12678 405-AAQU	12678 405-AAQU	Data Protection Appliances	PERC H730P RAID Controller, 2GB NV Cache, Mini card	\$849	Each	15%		\$722	Other	DD-1	
12678 406-BBDY	12678 406-BBDY	Data Protection Appliances	Emulex LPE 12002 Dual Port 8Gb Fibre Channel HBA, PCIe Full Height	\$1,879	Each	15%		\$1,597	Other	DD-1	
12678 406-BBDZ	12678 406-BBDZ	Data Protection Appliances	QLogic 2562 Dual Port 8Gb Fibre Channel HBA, PCIe Full Height	\$1,849	Each	15%		\$1,572	Other	DD-1	
12678 406-BBJZ	12678 406-BBJZ	Data Protection Appliances	Emulex LPE 12002 Dual Port 8Gb Fibre Channel HBA, PCIe Low Profile	\$1,879	Each	15%		\$1,597	Other	DD-1	
12678 407-BBBY	12678 407-BBBY	Data Protection Appliances	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	15%		\$1,075	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L-(Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
12678 407-BBOH	12678 407-BBOH	Data Protection Appliances	Mellanox, Transceiver, SFP+, 10Gb, Short-Range	\$349	Each	15%		\$297	Other	DD-1	
12678 407-BBQE	12678 407-BBQE	Data Protection Appliances	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$175	Each	15%		\$149	Other	DD-1	
12678 407-BBVK	12678 407-BBVK	Data Protection Appliances	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	15%		\$237	Other	DD-1	
12678 412-AAIP	12678 412-AAIP	Data Protection Appliances	1U Pipe Low Profile Heatsink	\$29	Each	15%		\$25	Other	DD-1	
12678 412-AAIQ	12678 412-AAIQ	Data Protection Appliances	Standard 1U Heatsink	\$19	Each	15%		\$16	Other	DD-1	
12678 412-AAIR	12678 412-AAIR	Data Protection Appliances	Standard 2U Heatsink	\$39	Each	15%		\$33	Other	DD-1	
12678 412-AAJK	12678 412-AAJK	Data Protection Appliances	Heatsink and Install Kit for GPU configuration	\$139	Each	15%		\$118	Other	DD-1	
12678 421-4727	12678 421-4727	Data Protection Appliances	Red Hat Enterprise Linux Non Factory Install, x64,Reqs Subscription Selection	\$0	Each	15%		\$0	Other	DD-1	
12678 421-5736	12678 421-5736	Data Protection Appliances	No Media Required	\$0	Each	15%		\$0	Other	DD-1	
12678 421-7145	12678 421-7145	Data Protection Appliances	SUSE Linux Enterprise Server, Non Factory Install, Requires License and Subscription	\$0	Each	15%		\$0	Other	DD-1	
12678 429-AAOK	12678 429-AAOK	Data Protection Appliances	8X DVD-ROM, USB, EXTERNAL	\$199	Each	15%		\$169	Other	DD-1	
12678 450-AAGG	12678 450-AAGG	Data Protection Appliances	No Power Cord	\$0	Each	15%		\$0	Other	DD-1	
12678 450-AALV	12678 450-AALV	Data Protection Appliances	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	15%		\$0	Other	DD-1	
12678 450-AARX	12678 450-AARX	Data Protection Appliances	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	15%		\$4	Other	DD-1	
12678 450-AAXG	12678 450-AAXG	Data Protection Appliances	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	15%		\$0	Other	DD-1	
12678 450-AAYN	12678 450-AAYN	Data Protection Appliances	Italian Spare Power Cord 220V	\$0	Each	15%		\$0	Other	DD-1	
12678 450-ACSL	12678 450-ACSL	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	15%		\$9	Other	DD-1	
12678 450-ACSM	12678 450-ACSM	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 2 Feet (2m) Power Cord, Argentina	\$11	Each	15%		\$9	Other	DD-1	
12678 450-ACSO	12678 450-ACSO	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	15%		\$17	Other	DD-1	
12678 450-ADJ	12678 450-ADJ	Data Protection Appliances	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	15%		\$1,215	Other	DD-1	
12678 450-ADIO	12678 450-ADIO	Data Protection Appliances	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only	\$819	Each	15%		\$696	Other	DD-1	
12678 450-ADWL	12678 450-ADWL	Data Protection Appliances	Single, Hot-plug Power Supply (1+0), 1100W	\$429	Each	15%		\$365	Other	DD-1	
12678 450-ADWM	12678 450-ADWM	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	15%		\$667	Other	DD-1	
12678 450-ADWP	12678 450-ADWP	Data Protection Appliances	Single, Hot-plug Power Supply (1+0), 495W	\$329	Each	15%		\$280	Other	DD-1	
12678 450-ADWQ	12678 450-ADWQ	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply (1+1), 495W	\$599	Each	15%		\$509	Other	DD-1	
12678 450-ADWS	12678 450-ADWS	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	15%		\$586	Other	DD-1	
12678 450-ADWT	12678 450-ADWT	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	15%		\$654	Other	DD-1	
12678 450-ADWU	12678 450-ADWU	Data Protection Appliances	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC	\$449	Each	15%		\$382	Other	DD-1	
12678 450-AEIT	12678 450-AEIT	Data Protection Appliances	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	15%		\$17	Other	DD-1	
12678 450-AEJI	12678 450-AEJI	Data Protection Appliances	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	15%		\$17	Other	DD-1	
12678 450-AEJJ	12678 450-AEJJ	Data Protection Appliances	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	15%		\$17	Other	DD-1	
12678 450-AENU	12678 450-AENU	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for	\$999	Each	15%		\$849	Other	DD-1	
12678 450-AFFX	12678 450-AFFX	Data Protection Appliances	Power Cord,250V,3M,C19,Brazil	\$20	Each	15%		\$17	Other	DD-1	
12678 450-AFMQ	12678 450-AFMQ	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required	\$850	Each	15%		\$723	Other	DD-1	
12678 450-AFMR	12678 450-AFMR	Data Protection Appliances	Single, Hot-plug Power Supply (1+0), 1600W, 250 Volt Power Cord Required for Use	\$450	Each	15%		\$383	Other	DD-1	
12678 450-AGFT	12678 450-AGFT	Data Protection Appliances	Single, Hot-plug, Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$799	Each	15%		\$679	Other	DD-1	
12678 450-AHFH	12678 450-AHFH	Data Protection Appliances	Brazil Power Cord	\$5	Each	15%		\$4	Other	DD-1	
12678 450-AJSC	12678 450-AJSC	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	15%		\$586	Other	DD-1	
12678 461-AADZ	12678 461-AADZ	Data Protection Appliances	No Trusted Platform Module	\$0	Each	15%		\$0	Other	DD-1	
12678 470-AAGN	12678 470-AAGN	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	15%		\$64	Other	DD-1	
12678 470-AAGP	12678 470-AAGP	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	15%		\$89	Other	DD-1	
12678 470-AAGR	12678 470-AAGR	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	15%		\$115	Other	DD-1	
12678 492-BBDQ	12678 492-BBDQ	Data Protection Appliances	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	15%		\$26	Other	DD-1	
12678 492-BBDH	12678 492-BBDH	Data Protection Appliances	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	15%		\$17	Other	DD-1	
12678 492-BBDI	12678 492-BBDI	Data Protection Appliances	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	15%		\$17	Other	DD-1	
12678 492-BBLG	12678 492-BBLG	Data Protection Appliances	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	15%		\$17	Other	DD-1	
12678 528-BIYY	12678 528-BIYY	Data Protection Appliances	OpenManage Enterprise Advanced	\$299	Each	15%		\$254	Other	DD-1	
12678 540-BBBW	12678 540-BBBW	Data Protection Appliances	Broadcom 5720 Quad Port 1GbE BASE-T, rNDC	\$75	Each	15%		\$64	Other	DD-1	
12678 540-BBEC	12678 540-BBEC	Data Protection Appliances	QLogic 2562 Dual Port 8Gb Fibre Channel HBA, PCIe Low Profile	\$1,849	Each	15%		\$1,572	Other	DD-1	
12678 540-BBED	12678 540-BBED	Data Protection Appliances	QLogic 2560 Single Port 8Gb Fibre Channel HBA, PCIe Low Profile	\$1,229	Each	15%		\$1,045	Other	DD-1	
12678 540-BBHP	12678 540-BBHP	Data Protection Appliances	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	15%		\$553	Other	DD-1	
12678 540-BBUV	12678 540-BBUV	Data Protection Appliances	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	15%		\$713	Other	DD-1	
12678 555-BDYB	12678 555-BDYB	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	15%		\$883	Other	DD-1	
12678 570-AAKV	12678 570-AAKV	Data Protection Appliances	Dell Optical Mouse MS116 - Black	\$5	Each	15%		\$4	Other	DD-1	
12678 580-ADJC	12678 580-ADJC	Data Protection Appliances	Black Dell KB216 Wired Multi-Media Keyboard English	\$7	Each	15%		\$6	Other	DD-1	
12678 611-BBBG	12678 611-BBBG	Data Protection Appliances	No Operating System, No Utility Partition	\$0	Each	15%		\$0	Other	DD-1	
12678 618-BBEC	12678 618-BBEC	Data Protection Appliances	Hyper-V role enabled with pre-installed Standard or DataCenter Ed OS on incl Virtual	\$1	Each	15%		\$1	Other	DD-1	
12678 619-ABVR	12678 619-ABVR	Data Protection Appliances	No Operating System	\$0	Each	15%		\$0	Other	DD-1	
12678 631-AAAK	12678 631-AAAK	Data Protection Appliances	Provisioning Server Enabled	\$0	Each	15%		\$0	Other	DD-1	
12678 631-AAOK	12678 631-AAOK	Data Protection Appliances	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	15%		\$0	Other	DD-1	
12678 631-ABKL	12678 631-ABKL	Data Protection Appliances	OpenManage DVD Kit,Poweredge R740XD	\$50	Each	15%		\$43	Other	DD-1	
12678 634-BHWE	12678 634-BHWE	Data Protection Appliances	Bring Your Own VSAN Licenses	\$0	Each	15%		\$0	Other	DD-1	
12678 634-BILH	12678 634-BILH	Data Protection Appliances	Additional 2 VMs	\$0	Each	15%		\$0	Other	DD-1	
12678 634-BIMS	12678 634-BIMS	Data Protection Appliances	5-pack of Windows Server 2016 Remote Desktop Services, Device	\$749	Each	15%		\$637	Other	DD-1	
12678 634-BINC	12678 634-BINC	Data Protection Appliances	5-pack of Windows Server 2016 Remote Desktop Services, USER	\$999	Each	15%		\$849	Other	DD-1	
12678 634-BLSQ	12678 634-BLSQ	Data Protection Appliances	Dell Processor Acceleration Technology Pro	\$1,000	Each	15%		\$850	Other	DD-1	
12678 634-BLVX	12678 634-BLVX	Data Protection Appliances	VMware ESXi 6.0 U3 Embedded Image on Flash Media	\$0	Each	15%		\$0	Other	DD-1	
12678 634-BLVY	12678 634-BLVY	Data Protection Appliances	VMware ESXi 6.0 U3 Embedded Image	\$0	Each	15%		\$0	Other	DD-1	
12678 634-BNJJ	12678 634-BNJJ	Data Protection Appliances	VMware ESXi 6.0 U3 Embedded Image on Flash Media for Diskless	\$0	Each	15%		\$0	Other	DD-1	
12678 692-BBBB	12678 692-BBBB	Data Protection Appliances	CFI,STANDARD OPTION NOT SELECTED	\$0	Each	15%		\$0	Other	DD-1	
12678 750-AAXX	12678 750-AAXX	Data Protection Appliances	HS Install Kit,GPU Config, No cable	\$99	Each	15%		\$84	Other	DD-1	
12678 750-AAXX	12678 750-AAXX	Data Protection Appliances	HS Install Kit,GPU Config, EPS12V Cable	\$99	Each	15%		\$84	Other	DD-1	
12678 770-BBBE	12678 770-BBBE	Data Protection Appliances	ReadyRails Static Rails for 24-post Racks	\$49	Each	15%		\$42	Other	DD-1	
12678 770-BBBQ	12678 770-BBBQ	Data Protection Appliances	ReadyRails Sliding Rails	\$149	Each	15%		\$127	Other	DD-1	
12678 770-BBBR	12678 770-BBBR	Data Protection Appliances	ReadyRails Sliding Rails With Cable Management Arm	\$169	Each	15%		\$161	Other	DD-1	
12678 770-BBBS	12678 770-BBBS	Data Protection Appliances	No Rack Rails	\$0	Each	15%		\$0	Other	DD-1	
12678 770-BCIP	12678 770-BCIP	Data Protection Appliances	2U Combo Drop-In/Stub-In Rails	\$99	Each	15%		\$84	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I*Column K)	Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12678 780-BCDS	12678 780-BCDS	Data Protection Appliances	Unconfigured RAID	\$0	Each	15%	\$0	Other	DD-1
12678 800-BBDM	12678 800-BBDM	Data Protection Appliances	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	15%	\$0	Other	DD-1
12678 813-9119	12678 813-9119	Data Protection Appliances	Dell Hardware Limited Warranty Plus On-Site Service	\$200	Each	15%	\$170	Other	DD-1
12678 827-4153	12678 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
12678 827-4155	12678 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
14690 528-CMRS	14690 528-CMRS	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 4 Month=CA	\$212	Each	15%	\$180	Other	DD-1
14690 528-CMRT	14690 528-CMRT	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 50 Month=CA	\$1,455	Each	15%	\$1,237	Other	DD-1
14690 528-CMRU	14690 528-CMRU	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 51 Month=CA	\$1,470	Each	15%	\$1,250	Other	DD-1
14690 528-CMRV	14690 528-CMRV	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 52 Month=CA	\$1,464	Each	15%	\$1,262	Other	DD-1
14690 528-CMRW	14690 528-CMRW	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 53 Month=CA	\$1,499	Each	15%	\$1,274	Other	DD-1
14690 528-CMRX	14690 528-CMRX	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 54 Month=CA	\$1,513	Each	15%	\$1,286	Other	DD-1
14690 528-CMRY	14690 528-CMRY	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 55 Month=CA	\$1,526	Each	15%	\$1,297	Other	DD-1
14690 528-CMRZ	14690 528-CMRZ	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 56 Month=CA	\$1,540	Each	15%	\$1,309	Other	DD-1
14690 528-CMSB	14690 528-CMSB	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 57 Month=CA	\$1,553	Each	15%	\$1,320	Other	DD-1
14690 528-CMSC	14690 528-CMSC	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 58 Month=CA	\$1,566	Each	15%	\$1,331	Other	DD-1
14690 528-CMSD	14690 528-CMSD	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 59 Month=CA	\$1,578	Each	15%	\$1,342	Other	DD-1
14690 528-CMSE	14690 528-CMSE	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 5 Month=CA	\$260	Each	15%	\$221	Other	DD-1
14690 528-CMSF	14690 528-CMSF	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 60 Month=CA	\$1,591	Each	15%	\$1,352	Other	DD-1
14690 528-CMSG	14690 528-CMSG	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 6 Month=CA	\$307	Each	15%	\$261	Other	DD-1
14690 528-CMSH	14690 528-CMSH	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 7 Month=CA	\$352	Each	15%	\$299	Other	DD-1
14690 528-CMSI	14690 528-CMSI	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 8 Month=CA	\$395	Each	15%	\$336	Other	DD-1
14690 528-CMSJ	14690 528-CMSJ	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 9 Month=CA	\$438	Each	15%	\$372	Other	DD-1
14690 528-CMSK	14690 528-CMSK	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 10 Month=CC	\$176	Each	15%	\$150	Other	DD-1
14690 528-CMSL	14690 528-CMSL	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 11 Month=CC	\$191	Each	15%	\$162	Other	DD-1
14690 528-CMSM	14690 528-CMSM	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 12 Month=CC	\$205	Each	15%	\$174	Other	DD-1
14690 528-CMSN	14690 528-CMSN	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 1 Month=CC	\$21	Each	15%	\$18	Other	DD-1
14690 528-CMSO	14690 528-CMSO	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 2 Month=CC	\$40	Each	15%	\$34	Other	DD-1
14690 528-CMSR	14690 528-CMSR	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 3 Month=CC	\$60	Each	15%	\$51	Other	DD-1
14690 528-CMSS	14690 528-CMSS	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 4 Month=CC	\$78	Each	15%	\$66	Other	DD-1
14690 528-CMST	14690 528-CMST	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 5 Month=CC	\$96	Each	15%	\$81	Other	DD-1
14690 528-CMSU	14690 528-CMSU	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 6 Month=CC	\$113	Each	15%	\$96	Other	DD-1
14690 528-CMSV	14690 528-CMSV	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 7 Month=CC	\$130	Each	15%	\$110	Other	DD-1
14690 528-CMSW	14690 528-CMSW	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 8 Month=CC	\$146	Each	15%	\$124	Other	DD-1
14690 528-CMSX	14690 528-CMSX	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription 9 Month=CC	\$161	Each	15%	\$137	Other	DD-1
14690 528-CMSY	14690 528-CMSY	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 10 Month=CC	\$143	Each	15%	\$121	Other	DD-1
14690 528-CMSZ	14690 528-CMSZ	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 11 Month=CC	\$154	Each	15%	\$131	Other	DD-1
14690 528-CMTB	14690 528-CMTB	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 12 Month=CC	\$166	Each	15%	\$141	Other	DD-1
14690 528-CMTC	14690 528-CMTC	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 13 Month=CC	\$177	Each	15%	\$150	Other	DD-1
14690 528-CMTD	14690 528-CMTD	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 14 Month=CC	\$188	Each	15%	\$160	Other	DD-1
14690 528-CMTE	14690 528-CMTE	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 15 Month=CC	\$198	Each	15%	\$168	Other	DD-1
14690 528-CMTF	14690 528-CMTF	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 16 Month=CC	\$208	Each	15%	\$177	Other	DD-1
14690 528-CMTG	14690 528-CMTG	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 17 Month=CC	\$218	Each	15%	\$185	Other	DD-1
14690 528-CMTH	14690 528-CMTH	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 18 Month=CC	\$228	Each	15%	\$193	Other	DD-1
14690 528-CMTM	14690 528-CMTM	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 19 Month=CC	\$237	Each	15%	\$201	Other	DD-1
14690 528-CMTN	14690 528-CMTN	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 1 Month=CC	\$17	Each	15%	\$14	Other	DD-1
14690 528-CMTO	14690 528-CMTO	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 20 Month=CC	\$246	Each	15%	\$209	Other	DD-1
14690 528-CMTP	14690 528-CMTP	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 21 Month=CC	\$255	Each	15%	\$216	Other	DD-1
14690 528-CMTQ	14690 528-CMTQ	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 22 Month=CC	\$263	Each	15%	\$224	Other	DD-1
14690 528-CMTR	14690 528-CMTR	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 23 Month=CC	\$271	Each	15%	\$231	Other	DD-1
14690 528-CMTS	14690 528-CMTS	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 24 Month=CC	\$279	Each	15%	\$238	Other	DD-1
14690 528-CMTT	14690 528-CMTT	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 25 Month=CC	\$287	Each	15%	\$244	Other	DD-1
14690 528-CMTU	14690 528-CMTU	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 26 Month=CC	\$295	Each	15%	\$251	Other	DD-1
14690 528-CMTV	14690 528-CMTV	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 27 Month=CC	\$302	Each	15%	\$257	Other	DD-1
14690 528-CMTW	14690 528-CMTW	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 28 Month=CC	\$310	Each	15%	\$263	Other	DD-1
14690 528-CMTX	14690 528-CMTX	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 29 Month=CC	\$317	Each	15%	\$269	Other	DD-1
14690 528-CMTY	14690 528-CMTY	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 2 Month=CC	\$33	Each	15%	\$28	Other	DD-1
14690 528-CMTZ	14690 528-CMTZ	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 30 Month=CC	\$324	Each	15%	\$275	Other	DD-1
14690 528-CMUB	14690 528-CMUB	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 31 Month=CC	\$331	Each	15%	\$281	Other	DD-1
14690 528-CMUC	14690 528-CMUC	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 32 Month=CC	\$337	Each	15%	\$287	Other	DD-1
14690 528-CMUD	14690 528-CMUD	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 23 Month=CC	\$344	Each	15%	\$292	Other	DD-1
14690 528-CMUE	14690 528-CMUE	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 34 Month=CC	\$350	Each	15%	\$297	Other	DD-1
14690 528-CMUJ	14690 528-CMUJ	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 35 Month=CC	\$356	Each	15%	\$303	Other	DD-1
14690 528-CMUG	14690 528-CMUG	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 36 Month=CC	\$362	Each	15%	\$308	Other	DD-1
14690 528-CMUH	14690 528-CMUH	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 37 Month=CC	\$368	Each	15%	\$313	Other	DD-1
14690 528-CMUJ	14690 528-CMUJ	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 38 Month=CC	\$374	Each	15%	\$318	Other	DD-1
14690 528-CMUJ	14690 528-CMUJ	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 39 Month=CC	\$379	Each	15%	\$322	Other	DD-1
14690 528-CMUK	14690 528-CMUK	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 3 Month=CC	\$48	Each	15%	\$41	Other	DD-1
14690 528-CMUL	14690 528-CMUL	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 40 Month=CC	\$385	Each	15%	\$327	Other	DD-1
13187 848-0221	13187 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
13187 848-0222	13187 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
13187 848-0223	13187 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
13187 848-0224	13187 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
13367 210-ARYZ	13367 210-ARYZ	Data Protection Appliances	Data Domain Virtual Edition	\$0	Each	15%	\$0	Other	DD-1
13367 528-BFPF	13367 528-BFPF	Data Protection Appliances	Cloud Tier DDVE SW Capacity 1TB, 4YR=CC	\$400	Each	15%	\$340	Other	DD-1
13367 528-BFPW	13367 528-BFPW	Data Protection Appliances	DDVE Cloud DR Essentials 1TB, 4YR=CC	\$800	Each	15%	\$680	Other	DD-1
13367 528-BFPX	13367 528-BFPX	Data Protection Appliances	Cloud Tier DDVE SW Capacity 1TB,3YR=CC	\$400	Each	15%	\$340	Other	DD-1
13367 528-BFPY	13367 528-BFPY	Data Protection Appliances	DDVE Cloud DR Essentials 1TB, 1YR=CC	\$800	Each	15%	\$680	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13367 528-BFQE	13367 528-BFQE	Data Protection Appliances	Cloud Tier DDVE SW Capacity 1TB, 5YR=CC	\$400	Each	15%	\$340	Other	DD-1
13367 528-BFQF	13367 528-BFQF	Data Protection Appliances	DDVE Cloud DR Essentials 1TB, 2YR=CC	\$800	Each	15%	\$680	Other	DD-1
13367 528-BFQH	13367 528-BFQH	Data Protection Appliances	Cloud Tier DDVE SW Capacity 1TB, 1YR=CC	\$400	Each	15%	\$340	Other	DD-1
13367 528-BFQY	13367 528-BFQY	Data Protection Appliances	DDVE Perpetual Capacity 1TB=CA	\$1,355	Each	15%	\$1,152	Other	DD-1
13367 528-BFQZ	13367 528-BFQZ	Data Protection Appliances	Cloud Tier DDVE SW Capacity 1TB, 2YR=CC	\$400	Each	15%	\$340	Other	DD-1
13367 528-BFRB	13367 528-BFRB	Data Protection Appliances	DDVE Cloud DR Essentials 1TB, 3YR=CC	\$800	Each	15%	\$680	Other	DD-1
13367 528-BFRQ	13367 528-BFRQ	Data Protection Appliances	DDVE Cloud DR Essentials 1TB, 5YR=CC	\$800	Each	15%	\$680	Other	DD-1
13367 528-BHMY	13367 528-BHMY	Data Protection Appliances	DDVE Perpetual Capacity 1TB, 2YR=CA	\$1,355	Each	15%	\$1,152	Other	DD-1
13367 528-BHMX	13367 528-BHMX	Data Protection Appliances	DDVE Perpetual Capacity 1TB, 3YR=CA	\$1,355	Each	15%	\$1,152	Other	DD-1
13367 528-BHMY	13367 528-BHMY	Data Protection Appliances	DDVE Perpetual Capacity 1TB, 5YR=CA	\$1,355	Each	15%	\$1,152	Other	DD-1
13367 528-BHMZ	13367 528-BHMZ	Data Protection Appliances	DDVE Perpetual Capacity 1TB, 1YR=CA	\$1,355	Each	15%	\$1,152	Other	DD-1
13367 528-BHNB	13367 528-BHNB	Data Protection Appliances	DDVE Perpetual Capacity 1TB, 4YR=CA	\$1,355	Each	15%	\$1,152	Other	DD-1
13367 823-4347	13367 823-4347	Data Protection Appliances	ProSupport Next Business Day, Software Entitlement, 5 Years	\$0	Each	15%	\$0	Other	DD-1
13367 827-4153	13367 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
13367 827-4155	13367 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
13367 844-3814	13367 844-3814	Data Protection Appliances	Education Services - PowerProtect DD Systems Administration On-Demand Training	\$3,250	Each	15%	\$2,763	Other	DD-1
13367 844-3821	13367 844-3821	Data Protection Appliances	Education Services - PowerProtect DD Systems Admin Instructor Led Training Expire	\$4,400	Each	15%	\$3,740	Other	DD-1
13367 844-7852	13367 844-7852	Data Protection Appliances	Education Services - Dell EMC Proven Professional Exam Voucher Expire 1YR	\$230	Each	15%	\$196	Other	DD-1
13367 900-9997	13367 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1
14690 210-AXNO	14690 210-AXNO	Data Protection Appliances	Dell EMC PowerProtect DDVE Subscription	\$0	Each	15%	\$0	Other	DD-1
14690 210-AXNP	14690 210-AXNP	Data Protection Appliances	Dell EMC PowerProtect DDVE Subscription Upgrade	\$0	Each	15%	\$0	Other	DD-1
14690 332-1286	14690 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14690 528-CMIX	14690 528-CMIX	Data Protection Appliances	DD VE Cloud Tier 12 Mo PP Subscription=CC	\$205	Each	15%	\$174	Other	DD-1
14690 528-CMIY	14690 528-CMIY	Data Protection Appliances	DD VE Cloud Tier 36 Mo PP Subscription=CC	\$362	Each	15%	\$308	Other	DD-1
14690 528-CMIZ	14690 528-CMIZ	Data Protection Appliances	DD VE Cloud Tier 48 Mo PP Subscription=CC	\$425	Each	15%	\$361	Other	DD-1
14690 528-CMJB	14690 528-CMJB	Data Protection Appliances	DD VE Cloud Tier 60 Mo PP Subscription=CC	\$474	Each	15%	\$403	Other	DD-1
14690 528-CMJC	14690 528-CMJC	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription=CA	\$683	Each	15%	\$580	Other	DD-1
14690 528-CMJD	14690 528-CMJD	Data Protection Appliances	DD VE Capacity 36 Mo PP Subscription=CA	\$1,214	Each	15%	\$1,032	Other	DD-1
14690 528-CMJE	14690 528-CMJE	Data Protection Appliances	DD VE Capacity 48 Mo PP Subscription=CA	\$1,425	Each	15%	\$1,211	Other	DD-1
14690 528-CMJF	14690 528-CMJF	Data Protection Appliances	DD VE Capacity 60 Mo PP Subscription=CA	\$1,591	Each	15%	\$1,352	Other	DD-1
14690 528-CMPN	14690 528-CMPN	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 10 Month=CA	\$587	Each	15%	\$499	Other	DD-1
14690 528-CMPO	14690 528-CMPO	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 11 Month=CA	\$636	Each	15%	\$541	Other	DD-1
14690 528-CMPP	14690 528-CMPP	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 12 Month=CA	\$683	Each	15%	\$580	Other	DD-1
14690 528-CMPQ	14690 528-CMPQ	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 1 Month=CA	\$69	Each	15%	\$58	Other	DD-1
14690 528-CMPR	14690 528-CMPR	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 2 Month=CA	\$135	Each	15%	\$115	Other	DD-1
14690 528-CMPS	14690 528-CMPS	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 3 Month=CA	\$199	Each	15%	\$169	Other	DD-1
14690 528-CMPT	14690 528-CMPT	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 4 Month=CA	\$260	Each	15%	\$221	Other	DD-1
14690 528-CMPU	14690 528-CMPU	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 5 Month=CA	\$319	Each	15%	\$271	Other	DD-1
14690 528-CMPV	14690 528-CMPV	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 6 Month=CA	\$377	Each	15%	\$320	Other	DD-1
14690 528-CMPW	14690 528-CMPW	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 7 Month=CA	\$432	Each	15%	\$367	Other	DD-1
14690 528-CMPX	14690 528-CMPX	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 8 Month=CA	\$486	Each	15%	\$413	Other	DD-1
14690 528-CMPY	14690 528-CMPY	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 9 Month=CA	\$537	Each	15%	\$457	Other	DD-1
14690 528-CMPZ	14690 528-CMPZ	Data Protection Appliances	DD VE Capacity 12 Mo PP Subscription 10 Month=CA	\$478	Each	15%	\$407	Other	DD-1
14690 528-CMQB	14690 528-CMQB	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 11 Month=CA	\$518	Each	15%	\$440	Other	DD-1
14690 528-CMQC	14690 528-CMQC	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 12 Month=CA	\$556	Each	15%	\$473	Other	DD-1
14690 528-CMQD	14690 528-CMQD	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 13 Month=CA	\$593	Each	15%	\$504	Other	DD-1
14690 528-CMQE	14690 528-CMQE	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 14 Month=CA	\$629	Each	15%	\$535	Other	DD-1
14690 528-CMQF	14690 528-CMQF	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 15 Month=CA	\$664	Each	15%	\$564	Other	DD-1
14690 528-CMQG	14690 528-CMQG	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 16 Month=CA	\$698	Each	15%	\$593	Other	DD-1
14690 528-CMQH	14690 528-CMQH	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 17 Month=CA	\$731	Each	15%	\$621	Other	DD-1
14690 528-CMQI	14690 528-CMQI	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 18 Month=CA	\$763	Each	15%	\$648	Other	DD-1
14690 528-CMQJ	14690 528-CMQJ	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 19 Month=CA	\$794	Each	15%	\$675	Other	DD-1
14690 528-CMQK	14690 528-CMQK	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 1 Month=CA	\$56	Each	15%	\$48	Other	DD-1
14690 528-CMQL	14690 528-CMQL	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 20 Month=CA	\$824	Each	15%	\$700	Other	DD-1
14690 528-CMQM	14690 528-CMQM	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 21 Month=CA	\$853	Each	15%	\$725	Other	DD-1
14690 528-CMQN	14690 528-CMQN	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 22 Month=CA	\$882	Each	15%	\$750	Other	DD-1
14690 528-CMQO	14690 528-CMQO	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 23 Month=CA	\$910	Each	15%	\$773	Other	DD-1
14690 528-CMQP	14690 528-CMQP	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 24 Month=CA	\$937	Each	15%	\$796	Other	DD-1
14690 528-CMQQ	14690 528-CMQQ	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 25 Month=CA	\$963	Each	15%	\$819	Other	DD-1
14690 528-CMQR	14690 528-CMQR	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 26 Month=CA	\$989	Each	15%	\$841	Other	DD-1
14690 528-CMQS	14690 528-CMQS	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 27 Month=CA	\$1,014	Each	15%	\$862	Other	DD-1
14690 528-CMQT	14690 528-CMQT	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 28 Month=CA	\$1,039	Each	15%	\$883	Other	DD-1
14690 528-CMQU	14690 528-CMQU	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 29 Month=CA	\$1,062	Each	15%	\$903	Other	DD-1
14690 528-CMQV	14690 528-CMQV	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 2 Month=CA	\$110	Each	15%	\$93	Other	DD-1
14690 528-CMQW	14690 528-CMQW	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 30 Month=CA	\$1,086	Each	15%	\$923	Other	DD-1
14690 528-CMQX	14690 528-CMQX	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 31 Month=CA	\$1,108	Each	15%	\$942	Other	DD-1
14690 528-CMQY	14690 528-CMQY	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 32 Month=CA	\$1,131	Each	15%	\$961	Other	DD-1
14690 528-CMQZ	14690 528-CMQZ	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 33 Month=CA	\$1,152	Each	15%	\$979	Other	DD-1
14690 528-CMRB	14690 528-CMRB	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 34 Month=CA	\$1,173	Each	15%	\$997	Other	DD-1
14690 528-CMRC	14690 528-CMRC	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 35 Month=CA	\$1,194	Each	15%	\$1,015	Other	DD-1
14690 528-CMRD	14690 528-CMRD	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 36 Month=CA	\$1,214	Each	15%	\$1,032	Other	DD-1
14690 528-CMRE	14690 528-CMRE	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 37 Month=CA	\$1,234	Each	15%	\$1,049	Other	DD-1
14690 528-CMRF	14690 528-CMRF	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 38 Month=CA	\$1,253	Each	15%	\$1,065	Other	DD-1
14690 528-CMRG	14690 528-CMRG	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 39 Month=CA	\$1,272	Each	15%	\$1,081	Other	DD-1
14690 528-CMRH	14690 528-CMRH	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 3 Month=CA	\$162	Each	15%	\$137	Other	DD-1
14690 528-CMRI	14690 528-CMRI	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 40 Month=CA	\$1,291	Each	15%	\$1,097	Other	DD-1
14690 528-CMRJ	14690 528-CMRJ	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 41 Month=CA	\$1,309	Each	15%	\$1,112	Other	DD-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14690 528-CMRK	14690 528-CMRK	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 42 Month=CA	\$1,326	Each	15%	\$1,127	Other	DD-1	
14690 528-CMRL	14690 528-CMRL	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 43 Month=CA	\$1,344	Each	15%	\$1,142	Other	DD-1	
14690 528-CMRM	14690 528-CMRM	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 44 Month=CA	\$1,361	Each	15%	\$1,156	Other	DD-1	
14690 528-CMRN	14690 528-CMRN	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 45 Month=CA	\$1,377	Each	15%	\$1,171	Other	DD-1	
14690 528-CMRO	14690 528-CMRO	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 46 Month=CA	\$1,393	Each	15%	\$1,184	Other	DD-1	
14690 528-CMRP	14690 528-CMRP	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 47 Month=CA	\$1,409	Each	15%	\$1,198	Other	DD-1	
14690 528-CMRQ	14690 528-CMRQ	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 48 Month=CA	\$1,425	Each	15%	\$1,211	Other	DD-1	
14690 528-CMRR	14690 528-CMRR	Data Protection Appliances	DD VE Capacity 36 Mo+ PP Subscription 49 Month=CA	\$1,440	Each	15%	\$1,224	Other	DD-1	
14690 528-CMUM	14690 528-CMUM	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 41 Month=CC	\$390	Each	15%	\$332	Other	DD-1	
14690 528-CMUN	14690 528-CMUN	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 42 Month=CC	\$396	Each	15%	\$336	Other	DD-1	
14690 528-CMUO	14690 528-CMUO	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 43 Month=CC	\$401	Each	15%	\$341	Other	DD-1	
14690 528-CMUP	14690 528-CMUP	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 44 Month=CC	\$406	Each	15%	\$345	Other	DD-1	
14690 528-CMUJ	14690 528-CMUJ	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 45 Month=CC	\$411	Each	15%	\$349	Other	DD-1	
14690 528-CMUR	14690 528-CMUR	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 46 Month=CC	\$416	Each	15%	\$353	Other	DD-1	
14690 528-CMUS	14690 528-CMUS	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 47 Month=CC	\$420	Each	15%	\$357	Other	DD-1	
14690 528-CMUT	14690 528-CMUT	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 48 Month=CC	\$425	Each	15%	\$361	Other	DD-1	
14690 528-CMUU	14690 528-CMUU	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 49 Month=CC	\$430	Each	15%	\$365	Other	DD-1	
14690 528-CMUV	14690 528-CMUV	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 4 Month=CC	\$63	Each	15%	\$54	Other	DD-1	
14690 528-CMUW	14690 528-CMUW	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 50 Month=CC	\$434	Each	15%	\$369	Other	DD-1	
14690 528-CMUX	14690 528-CMUX	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 51 Month=CC	\$438	Each	15%	\$373	Other	DD-1	
14690 528-CMUY	14690 528-CMUY	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 52 Month=CC	\$443	Each	15%	\$376	Other	DD-1	
14690 528-CMUZ	14690 528-CMUZ	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 53 Month=CC	\$447	Each	15%	\$380	Other	DD-1	
14690 528-CMVB	14690 528-CMVB	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 54 Month=CC	\$451	Each	15%	\$383	Other	DD-1	
14690 528-CMVC	14690 528-CMVC	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 55 Month=CC	\$455	Each	15%	\$387	Other	DD-1	
14690 528-CMVD	14690 528-CMVD	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 56 Month=CC	\$459	Each	15%	\$390	Other	DD-1	
14690 528-CMVE	14690 528-CMVE	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 57 Month=CC	\$463	Each	15%	\$394	Other	DD-1	
14690 528-CMVF	14690 528-CMVF	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 58 Month=CC	\$467	Each	15%	\$397	Other	DD-1	
14690 528-CMVG	14690 528-CMVG	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 59 Month=CC	\$471	Each	15%	\$400	Other	DD-1	
14690 528-CMVH	14690 528-CMVH	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 5 Month=CC	\$78	Each	15%	\$66	Other	DD-1	
14690 528-CMVI	14690 528-CMVI	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 60 Month=CC	\$474	Each	15%	\$403	Other	DD-1	
14690 528-CMVJ	14690 528-CMVJ	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 6 Month=CC	\$91	Each	15%	\$78	Other	DD-1	
14690 528-CMVK	14690 528-CMVK	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 7 Month=CC	\$105	Each	15%	\$89	Other	DD-1	
14690 528-CMVL	14690 528-CMVL	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 8 Month=CC	\$118	Each	15%	\$100	Other	DD-1	
14690 528-CMVM	14690 528-CMVM	Data Protection Appliances	DD VE Cloud Tier 36 Mo+ PP Subscription 9 Month=CC	\$130	Each	15%	\$111	Other	DD-1	
14690 626-BBBG	14690 626-BBBG	Data Protection Appliances	Storage Software Info	\$0	Each	15%	\$0	Other	DD-1	
13880 210-ATZX	13880 210-ATZX	Data Protection Appliances	DD DS60 SHELFF Factory	\$3,785	Each	15%	\$3,217	Other	DD-1	
13880 210-ATZY	13880 210-ATZY	Data Protection Appliances	DD DS60 SHELFF Field	\$3,785	Each	15%	\$3,217	Other	DD-1	
13880 210-ATZZ	13880 210-ATZZ	Data Protection Appliances	ES40 SHELF 12G 15X4TB SAS Factory CT	\$0	Each	15%	\$0	Other	DD-1	
13880 210-AUBB	13880 210-AUBB	Data Protection Appliances	ES40 SHELF 12G 15X4TB SAS Field CT	\$0	Each	15%	\$0	Other	DD-1	
13880 210-AUBC	13880 210-AUBC	Data Protection Appliances	ES40 SHELF 12G 15X4TB SAS Factory	\$40,019	Each	15%	\$34,016	Other	DD-1	
13880 210-AUBD	13880 210-AUBD	Data Protection Appliances	ES40 SHELF 12G 15X4TB SAS Field	\$40,019	Each	15%	\$34,016	Other	DD-1	
13880 210-AUBF	13880 210-AUBF	Data Protection Appliances	DD FS25 SHELFF Factory	\$80,038	Each	15%	\$68,032	Other	DD-1	
13880 210-AUBG	13880 210-AUBG	Data Protection Appliances	DD FS25 SHELFF Field	\$0	Each	15%	\$0	Other	DD-1	
13880 210-AUBH	13880 210-AUBH	Data Protection Appliances	DD FS25 SHELFF Factory	\$0	Each	15%	\$0	Other	DD-1	
13880 210-AUMR	13880 210-AUMR	Data Protection Appliances	DD DS60 SHELFF Factory CT	\$0	Each	15%	\$0	Other	DD-1	
13880 210-AUMS	13880 210-AUMS	Data Protection Appliances	DD DS60 SHELFF Field CT	\$0	Each	15%	\$0	Other	DD-1	
13880 210-AXLI	13880 210-AXLI	Data Protection Appliances	ES40 SHELF 12G 15X4TB SAS PL ENB FAC	\$2,484	Each	15%	\$2,111	Other	DD-1	
13880 210-AXLJ	13880 210-AXLJ	Data Protection Appliances	ES40 SHELF 12G 15X4TB SAS PL ENB FLD	\$2,484	Each	15%	\$2,111	Other	DD-1	
13880 325-BDOD	13880 325-BDOD	Data Protection Appliances	EMI SHIELD FOR 2U SHELF	\$268	Each	15%	\$228	Other	DD-1	
13880 325-BDOE	13880 325-BDOE	Data Protection Appliances	DS60 OPTION- FACT INSTALL BEZEL	\$0	Each	15%	\$0	Other	DD-1	
13880 325-BDOF	13880 325-BDOF	Data Protection Appliances	ES40 OPTION - FACT INSTALL BEZEL G3	\$0	Each	15%	\$0	Other	DD-1	
13880 325-BDOG	13880 325-BDOG	Data Protection Appliances	FS25 OPTION - FACT INSTALL BEZEL G3.14	\$0	Each	15%	\$0	Other	DD-1	
13880 325-BDPS	13880 325-BDPS	Data Protection Appliances	EMI Shield for 3U Shelf	\$83	Each	15%	\$71	Other	DD-1	
13880 332-1286	13880 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
13880 379-BDPD	13880 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1	
13880 379-BDTQ	13880 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1	
13880 379-BDUU	13880 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1	
13880 389-DRZZ	13880 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1	
13880 400-BHKV	13880 400-BHKV	Data Protection Appliances	DD 3.84TB external Cache SSD	\$0	Each	15%	\$0	Other	DD-1	
13880 400-BHKW	13880 400-BHKW	Data Protection Appliances	HDD 12G DISK PK 15X4TB SAS DS60	\$38,775	Each	15%	\$32,959	Other	DD-1	
13880 400-BHXX	13880 400-BHXX	Data Protection Appliances	HDD 12G DISK PK 15X4TB SAS DS60 CT	\$0	Each	15%	\$0	Other	DD-1	
13880 400-BHKY	13880 400-BHKY	Data Protection Appliances	HDD DISK PK 15X8TB SAS DS60	\$0	Each	15%	\$0	Other	DD-1	
13880 400-BHKZ	13880 400-BHKZ	Data Protection Appliances	HDD DISK PK 15X8TB SAS DS60 CT	\$0	Each	15%	\$0	Other	DD-1	
13880 400-BHLB	13880 400-BHLB	Data Protection Appliances	HDD DISK PK 15X8TB SAS DS60 OP	\$0	Each	15%	\$0	Other	DD-1	
13880 400-BKHV	13880 400-BKHV	Data Protection Appliances	HDD 12G DISK PK 15X4TB SAS PL DS60	\$0	Each	15%	\$0	Other	DD-1	
13880 400-BLDQ	13880 400-BLDQ	Data Protection Appliances	DD 30TB Capacity Pack	\$18,768	Each	15%	\$15,953	Other	DD-1	
13880 400-BLDS	13880 400-BLDS	Data Protection Appliances	DD 60TB Capacity Pack	\$38,775	Each	15%	\$32,959	Other	DD-1	
13880 528-BYIN	13880 528-BYIN	Data Protection Appliances	DS60 4TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
13880 528-BYIO	13880 528-BYIO	Data Protection Appliances	DS60 8TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
13880 528-BYIP	13880 528-BYIP	Data Protection Appliances	ES40 4TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
13880 528-BYIQ	13880 528-BYIQ	Data Protection Appliances	ES40 8TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
13880 528-BYIR	13880 528-BYIR	Data Protection Appliances	DD New Software=CB	\$1,312	Each	15%	\$1,115	Other	DD-1	
13880 528-BYIS	13880 528-BYIS	Data Protection Appliances	DD Boost Software=CB	\$60	Each	15%	\$51	Other	DD-1	
13880 528-BYIT	13880 528-BYIT	Data Protection Appliances	DD Replication Software=CB	\$80	Each	15%	\$68	Other	DD-1	
13880 528-CKZL	13880 528-CKZL	Data Protection Appliances	DS60 4TB Act 30TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
13880 528-CKZM	13880 528-CKZM	Data Protection Appliances	ES40 4TB Act 30TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
13880 800-BBQV	13880 800-BBQV	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		\$0		L-(Column I\Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
13880 800-BBSS	13880 800-BBSS	Data Protection Appliances	Factory Rack with No Door	\$0	Each	15%	\$0	Other	DD-1		
13880 800-BBST	13880 800-BBST	Data Protection Appliances	Factory Installed	\$0	Each	15%	\$0	Other	DD-1		
13880 800-BBSU	13880 800-BBSU	Data Protection Appliances	FIELD INSTALLED DAE	\$0	Each	15%	\$0	Other	DD-1		
13880 847-2775	13880 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1		
13880 847-2776	13880 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1		
13880 847-2777	13880 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1		
13880 847-2778	13880 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1		
13880 900-9997	13880 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1		
13881 210-AUBI	13881 210-AUBI	Data Protection Appliances	DD DS60 SHELF UPG	\$4,731	Each	15%	\$4,021	Other	DD-1		
13881 210-AUBJ	13881 210-AUBJ	Data Protection Appliances	ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$0	Each	15%	\$0	Other	DD-1		
13881 210-AUBK	13881 210-AUBK	Data Protection Appliances	ES40 SHELF 12G 15X4TB SAS Field UPG	\$50,024	Each	15%	\$42,620	Other	DD-1		
13881 210-AUBM	13881 210-AUBM	Data Protection Appliances	ES40 SHELF 12G 15X8TB SAS Field UPG	\$3,111	Each	15%	\$2,644	Other	DD-1		
13881 210-AUBN	13881 210-AUBN	Data Protection Appliances	DD FS25 SHELF UPG	\$0	Each	15%	\$0	Other	DD-1		
13881 210-AURW	13881 210-AURW	Data Protection Appliances	DD DS60 SHELF UPG CT	\$0	Each	15%	\$0	Other	DD-1		
13881 210-AXLK	13881 210-AXLK	Data Protection Appliances	ES40 SHELF 12G 15X4TB SAS UPG PL ENB	\$3,105	Each	15%	\$2,639	Other	DD-1		
13881 332-1286	13881 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1		
13881 345-BBCN	13881 345-BBCN	Data Protection Appliances	DD 3.84TB Upg Kit Cache SSD	\$0	Each	15%	\$0	Other	DD-1		
13881 379-BDPD	13881 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1		
13881 379-BDTQ	13881 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1		
13881 379-BDUU	13881 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1		
13881 379-BDUV	13881 379-BDUV	Data Protection Appliances	Upgrade Order	\$0	Each	15%	\$0	Other	DD-1		
13881 389-DRZZ	13881 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1		
13881 400-BHKY	13881 400-BHKY	Data Protection Appliances	HDD DISK PK 15X8TB SAS D560	\$0	Each	15%	\$0	Other	DD-1		
13881 400-BHLC	13881 400-BHLC	Data Protection Appliances	HDD 12G DISK PK 15X4TB SAS D560 UPG CT	\$0	Each	15%	\$0	Other	DD-1		
13881 400-BHLD	13881 400-BHLD	Data Protection Appliances	HDD 12G DISK PK 15X4TB SAS D560 UPG	\$48,469	Each	15%	\$41,199	Other	DD-1		
13881 400-BKHW	13881 400-BKHW	Data Protection Appliances	HDD 12G DISK PK 15X4TB SAS PL D560	\$0	Each	15%	\$0	Other	DD-1		
13881 400-BLDP	13881 400-BLDP	Data Protection Appliances	DD 60TB Capacity Pack Upgrade=CB	\$48,469	Each	15%	\$41,199	Other	DD-1		
13881 400-BLDR	13881 400-BLDR	Data Protection Appliances	DD 30TB Capacity Pack UPG	\$23,460	Each	15%	\$19,941	Other	DD-1		
13881 470-AEHH	13881 470-AEHH	Data Protection Appliances	Inter Rack Cable Management	\$125	Each	15%	\$106	Other	DD-1		
13881 528-BYIE	13881 528-BYIE	Data Protection Appliances	LIC,CLD TIER, 1TB,SW CAP =CC	\$400	Each	15%	\$340	Other	DD-1		
13881 528-BYIN	13881 528-BYIN	Data Protection Appliances	DS60 4TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1		
13881 528-BYIO	13881 528-BYIO	Data Protection Appliances	DS60 8TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1		
13881 528-BYIP	13881 528-BYIP	Data Protection Appliances	ES40 4TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1		
13881 528-BYIQ	13881 528-BYIQ	Data Protection Appliances	ES40 8TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1		
13881 528-CHCR	13881 528-CHCR	Data Protection Appliances	DD SOFTWARE UPGRADE=CB	\$1,640	Each	15%	\$1,394	Other	DD-1		
13881 528-CHCT	13881 528-CHCT	Data Protection Appliances	DD BOOST SOFTWARE UPGRADE=CB	\$75	Each	15%	\$64	Other	DD-1		
13881 528-CHCW	13881 528-CHCW	Data Protection Appliances	DD REPLICATION SOFTWARE UPGRADE=CB	\$100	Each	15%	\$85	Other	DD-1		
13881 528-CJRZ	13881 528-CJRZ	Data Protection Appliances	DD Replication Controller Upp Enabler=CB	\$0	Each	15%	\$0	Other	DD-1		
13881 528-CJSB	13881 528-CJSB	Data Protection Appliances	DD Boost Controller Upgrade Enabler=CB	\$0	Each	15%	\$0	Other	DD-1		
13881 528-CKZL	13881 528-CKZL	Data Protection Appliances	DS60 4TB Act 30TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1		
13881 528-CKZM	13881 528-CKZM	Data Protection Appliances	ES40 4TB Act 30TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1		
13881 800-BBQV	13881 800-BBQV	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1		
13881 844-3799	13881 844-3799	Data Protection Appliances	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand	\$130	Each	15%	\$111	Other	DD-1		
13881 844-3814	13881 844-3814	Data Protection Appliances	Education Services - PowerProtect DD Systems Administration On-Demand Training	\$3,250	Each	15%	\$2,763	Other	DD-1		
13881 844-3821	13881 844-3821	Data Protection Appliances	Education Services - PowerProtect DD Systems Admin Instructor Led Training Expire	\$4,400	Each	15%	\$3,740	Other	DD-1		
13881 844-7852	13881 844-7852	Data Protection Appliances	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	15%	\$196	Other	DD-1		
13881 847-2775	13881 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1		
13881 847-2776	13881 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1		
13881 847-2777	13881 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1		
13881 847-2778	13881 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1		
13881 900-9997	13881 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1		
13882 210-AUBO	13882 210-AUBO	Data Protection Appliances	RACK DD 40U 610x1000 G3PDU 1P BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1		
13882 210-AUBP	13882 210-AUBP	Data Protection Appliances	RACK DD 40U 610x1000 G3PDU 3P DLTA BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1		
13882 210-AUBQ	13882 210-AUBQ	Data Protection Appliances	Rack DD 40U 610x1000 G3PDU 3P DLTA DOOR	\$4,200	Each	15%	\$3,570	Other	DD-1		
13882 210-AUBR	13882 210-AUBR	Data Protection Appliances	RACK DD 40U 610x1000 G3PDU 3P WYE BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1		
13882 210-AUBS	13882 210-AUBS	Data Protection Appliances	Rack DD 40U 610x1000 G3PDU 3P WYE DOOR	\$4,200	Each	15%	\$3,570	Other	DD-1		
13882 210-AUBT	13882 210-AUBT	Data Protection Appliances	Rack DD 40U 610x1000 G3PDU 1P DOOR	\$4,200	Each	15%	\$3,570	Other	DD-1		
13882 210-AXQP	13882 210-AXQP	Data Protection Appliances	RACK DD 42U 600X1200 G3PDU 1P BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1		
13882 210-AXQQ	13882 210-AXQQ	Data Protection Appliances	RACK DD 42U 600X1200 G3PDU 3P WYE BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1		
13882 210-AXQR	13882 210-AXQR	Data Protection Appliances	RACK DD 42U 600X1200 G3PDU 3P DLTA BEZEL	\$4,200	Each	15%	\$3,570	Other	DD-1		
13882 325-BDNZ	13882 325-BDNZ	Data Protection Appliances	DD9900 - FACT Install Bezel	\$0	Each	15%	\$0	Other	DD-1		
13882 325-BDOB	13882 325-BDOB	Data Protection Appliances	DD9400 - FACT Install Bezel	\$0	Each	15%	\$0	Other	DD-1		
13882 325-BDOC	13882 325-BDOC	Data Protection Appliances	DD9900 - FACT Install Bezel	\$0	Each	15%	\$0	Other	DD-1		
13882 332-1286	13882 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1		
13882 379-BDPD	13882 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1		
13882 379-BDTQ	13882 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1		
13882 389-DRZZ	13882 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1		
13882 450-AJBP	13882 450-AJBP	Data Protection Appliances	PWR CORD 24A SP IEC60309 N AMERICA	\$575	Each	15%	\$489	Other	DD-1		
13882 450-AJBQ	13882 450-AJBQ	Data Protection Appliances	PC 40A 3P-DLTA 15FT 9P54U2T US 4SB550	\$1,100	Each	15%	\$935	Other	DD-1		
13882 450-AJBY	13882 450-AJBY	Data Protection Appliances	PWR CORD 24A SP 15FT 3750DP 4PPP	\$1,100	Each	15%	\$935	Other	DD-1		
13882 450-AJBZ	13882 450-AJBZ	Data Protection Appliances	PWR CORD 24A SP 15FT L6-30P 4PPP	\$575	Each	15%	\$489	Other	DD-1		
13882 450-AJCB	13882 450-AJCB	Data Protection Appliances	PWR CORD 24A SP 15FT L7-30P 4PPP	\$575	Each	15%	\$489	Other	DD-1		
13882 450-AJCC	13882 450-AJCC	Data Protection Appliances	PC 40A 3P-DLTA 15FT CS-8365C 4SB550	\$575	Each	15%	\$489	Other	DD-1		
13882 450-AJCS	13882 450-AJCS	Data Protection Appliances	PC 32A 3P-WYE15FT C530P6S INT	\$575	Each	15%	\$489	Other	DD-1		
13882 450-AKFB	13882 450-AKFB	Data Protection Appliances	PC 32A 3P-WYE15FT C530P6S INT BLK GRY	\$575	Each	15%	\$489	Other	DD-1		
13882 470-AEHH	13882 470-AEHH	Data Protection Appliances	Inter Rack Cable Management	\$125	Each	15%	\$106	Other	DD-1		
13882 750-ABNX	13882 750-ABNX	Data Protection Appliances	DD6900 Factory Install kit	\$0	Each	15%	\$0	Other	DD-1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13882 750-ABNY	13882 750-ABNY	Data Protection Appliances	DD9400 Factory Install kit	\$0	Each	15%	\$0	Other	DD-1	
13882 750-ABNZ	13882 750-ABNZ	Data Protection Appliances	DD9900 Factory Install kit	\$0	Each	15%	\$0	Other	DD-1	
13882 750-ABOB	13882 750-ABOB	Data Protection Appliances	Anti-move Stabilizing, all DD racks	\$810	Each	15%	\$689	Other	DD-1	
13882 750-ABOC	13882 750-ABOC	Data Protection Appliances	Anti-Tip Stabilizing kit, all DD racks	\$510	Each	15%	\$434	Other	DD-1	
13882 750-ABOD	13882 750-ABOD	Data Protection Appliances	Seismic Stabilizing kit DD rack	\$810	Each	15%	\$689	Other	DD-1	
13882 750-ADBJ	13882 750-ADBJ	Data Protection Appliances	Seismic Stabilizing kit, Slim Rack	\$810	Each	15%	\$689	Other	DD-1	
13882 770-BDRY	13882 770-BDRY	Data Protection Appliances	Titan P3 Rack Top Pwr Cable Routing	\$425	Each	15%	\$361	Other	DD-1	
13882 800-BBSS	13882 800-BBSS	Data Protection Appliances	Factory Rack with No Door	\$0	Each	15%	\$0	Other	DD-1	
13882 800-BBST	13882 800-BBST	Data Protection Appliances	Factory Installed	\$0	Each	15%	\$0	Other	DD-1	
13882 800-BBSX	13882 800-BBSX	Data Protection Appliances	PDU 1M Includer	\$0	Each	15%	\$0	Other	DD-1	
13924 210-AUJE	13924 210-AUJE	Data Protection Appliances	PowerProtect DD Upgrades	\$0	Each	15%	\$0	Other	DD-1	
13924 210-AURV	13924 210-AURV	Data Protection Appliances	Juno FRU/CRU Virtual Base	\$0	Each	15%	\$0	Other	DD-1	
13924 210-AYGV	13924 210-AYGV	Data Protection Appliances	PowerProtect DD SW Only UPG Virtual Base	\$0	Each	15%	\$0	Other	DD-1	
13924 332-1286	13924 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
13924 379-BDTQ	13924 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1	
13924 379-BDUU	13924 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1	
13924 379-BDUV	13924 379-BDUV	Data Protection Appliances	Upgrade Order	\$0	Each	15%	\$0	Other	DD-1	
13924 389-DRZZ	13924 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1	
13924 400-BHLC	13924 400-BHLC	Data Protection Appliances	HDD 12G DISK PK 15X4TB SAS DS60 UPG CT	\$0	Each	15%	\$0	Other	DD-1	
13924 400-BHLD	13924 400-BHLD	Data Protection Appliances	HDD 12G DISK PK 15X4TB SAS DS60 UPG	\$48,469	Each	15%	\$41,199	Other	DD-1	
13924 400-BHLG	13924 400-BHLG	Data Protection Appliances	HDD DISK PK 15X8TB SAS DS60 UPG	\$0	Each	15%	\$0	Other	DD-1	
13924 400-BKHW	13924 400-BKHW	Data Protection Appliances	HDD 12G DISK PK 15X4TB SAS PL DS60	\$0	Each	15%	\$0	Other	DD-1	
13924 400-BLDP	13924 400-BLDP	Data Protection Appliances	DD 60TB Capacity Pack Upgrade=CB	\$48,469	Each	15%	\$41,199	Other	DD-1	
13924 400-BLDR	13924 400-BLDR	Data Protection Appliances	DD 30TB Capacity Pack UPG	\$23,400	Each	15%	\$19,941	Other	DD-1	
13924 406-BBPO	13924 406-BBPO	Data Protection Appliances	DD 100G QSFP IO MODULE 2Port	\$4,860	Each	15%	\$4,131	Other	DD-1	
13924 406-BBPP	13924 406-BBPP	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1	
13924 406-BBQP	13924 406-BBQP	Data Protection Appliances	DD 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1	
13924 406-BBPR	13924 406-BBPR	Data Protection Appliances	DD 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1	
13924 406-BBPS	13924 406-BBPS	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1	
13924 406-BBPT	13924 406-BBPT	Data Protection Appliances	DD 25GSFP IO MODULE 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1	
13924 406-BBPU	13924 406-BBPU	Data Protection Appliances	DD 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1	
13924 406-BBQH	13924 406-BBQH	Data Protection Appliances	UPG 16GBIT FC IO Module 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1	
13924 407-BCHL	13924 407-BCHL	Data Protection Appliances	XCVR 100GbE QSFP28, CWDMM	\$5,310	Each	15%	\$4,514	Other	DD-1	
13924 407-BCHO	13924 407-BCHO	Data Protection Appliances	XCVR 100GbE SR4 SFP-NOF	\$2,150	Each	15%	\$1,828	Other	DD-1	
13924 407-BCHR	13924 407-BCHR	Data Protection Appliances	XCVR 10GbE SR SFP	\$210	Each	15%	\$179	Other	DD-1	
13924 407-BCHS	13924 407-BCHS	Data Protection Appliances	XCVR 16GFC SFP	\$230	Each	15%	\$196	Other	DD-1	
13924 407-BCHU	13924 407-BCHU	Data Protection Appliances	XCVR 25GbE LR SFP	\$1,560	Each	15%	\$1,326	Other	DD-1	
13924 407-BCHV	13924 407-BCHV	Data Protection Appliances	XCVR 25GbE SR SFP-NOF	\$1,090	Each	15%	\$927	Other	DD-1	
13924 450-AJBP	13924 450-AJBP	Data Protection Appliances	PWR CORD 24A SP IEC60309 N AMERICA	\$575	Each	15%	\$489	Other	DD-1	
13924 450-AJBQ	13924 450-AJBQ	Data Protection Appliances	PC 40A 3P-DLTA 15FT 9P54U2T US 4SB50	\$1,100	Each	15%	\$935	Other	DD-1	
13924 450-AJBY	13924 450-AJBY	Data Protection Appliances	PWR CORD 24A SP 15FT 3750DP 4PPP	\$1,100	Each	15%	\$935	Other	DD-1	
13924 450-AJBZ	13924 450-AJBZ	Data Protection Appliances	PWR CORD 24A SP 15FT L6-30P 4PPP	\$575	Each	15%	\$489	Other	DD-1	
13924 450-AJCB	13924 450-AJCB	Data Protection Appliances	PWR CORD 24A SP 15FT L7-30P 4PPP	\$575	Each	15%	\$489	Other	DD-1	
13924 450-AJCC	13924 450-AJCC	Data Protection Appliances	PC 40A 3P-DLTA 15FT CS-8365C 4SB50	\$575	Each	15%	\$489	Other	DD-1	
13924 450-AJDD	13924 450-AJDD	Data Protection Appliances	POWER CORD,DD BRAZIL, INMETRO, C13,2M	\$0	Each	15%	\$0	Other	DD-1	
13924 450-AJDP	13924 450-AJDP	Data Protection Appliances	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M	\$0	Each	15%	\$0	Other	DD-1	
13924 450-AJDQ	13924 450-AJDQ	Data Protection Appliances	POWER CORD,DD NORAMERIC240V,6-15PC13,6FT	\$0	Each	15%	\$0	Other	DD-1	
13924 450-AJDR	13924 450-AJDR	Data Protection Appliances	POWER CORD,DD TO-PDU C14,C13,2M10FT	\$0	Each	15%	\$0	Other	DD-1	
13924 470-ADZC	13924 470-ADZC	Data Protection Appliances	DD-BASET Intrconnect HA 3M Field	\$110	Each	15%	\$94	Other	DD-1	
13924 470-ADZD	13924 470-ADZD	Data Protection Appliances	DD-TWNAx Interconnect HA 3M Field	\$261	Each	15%	\$222	Other	DD-1	
13924 470-ADZE	13924 470-ADZE	Data Protection Appliances	DD 3M SAS HD FLEX	\$220	Each	15%	\$187	Other	DD-1	
13924 470-ADZF	13924 470-ADZF	Data Protection Appliances	DD 4M SAS HD FLEX	\$320	Each	15%	\$272	Other	DD-1	
13924 470-ADZG	13924 470-ADZG	Data Protection Appliances	Cable 10GbE 0.5M TWINAX	\$100	Each	15%	\$85	Other	DD-1	
13924 470-ADZH	13924 470-ADZH	Data Protection Appliances	Cable 10GbE 1M TWINAX	\$130	Each	15%	\$111	Other	DD-1	
13924 470-ADZI	13924 470-ADZI	Data Protection Appliances	Cable 10GbE 2M TWINAX	\$150	Each	15%	\$128	Other	DD-1	
13924 470-ADZJ	13924 470-ADZJ	Data Protection Appliances	Cable 10GbE 3M TWINAX	\$180	Each	15%	\$153	Other	DD-1	
13924 470-ADZK	13924 470-ADZK	Data Protection Appliances	Cable 10GbE 5M TWINAX	\$220	Each	15%	\$187	Other	DD-1	
13924 470-ADZL	13924 470-ADZL	Data Protection Appliances	Cable 10GbE 7M TWINAX	\$310	Each	15%	\$264	Other	DD-1	
13924 470-ADZM	13924 470-ADZM	Data Protection Appliances	Cable 25GbE 1M TWINAX	\$220	Each	15%	\$187	Other	DD-1	
13924 470-ADZN	13924 470-ADZN	Data Protection Appliances	Cable 25GbE 2M TWINAX	\$220	Each	15%	\$187	Other	DD-1	
13924 470-ADZO	13924 470-ADZO	Data Protection Appliances	Cable 25GbE 3M TWINAX	\$250	Each	15%	\$213	Other	DD-1	
13924 470-ADZP	13924 470-ADZP	Data Protection Appliances	Cable 25GbE 5M TWINAX	\$320	Each	15%	\$272	Other	DD-1	
13924 470-AECZ	13924 470-AECZ	Data Protection Appliances	Cable,DD SAS,MS HD-MS,3 Meter	\$220	Each	15%	\$187	Other	DD-1	
13924 470-AEGV	13924 470-AEGV	Data Protection Appliances	Cable,DD SAS,MS HD-MS,5 Meter	\$750	Each	15%	\$638	Other	DD-1	
13924 470-AEHH	13924 470-AEHH	Data Protection Appliances	Inter Rack Cable Management	\$125	Each	15%	\$106	Other	DD-1	
13924 470-AELL	13924 470-AELL	Data Protection Appliances	DD 5M SAS HD FLEX	\$375	Each	15%	\$319	Other	DD-1	
13924 528-BYIE	13924 528-BYIE	Data Protection Appliances	LIC,CLD TIER; 1TB;SW CAP =CC	\$400	Each	15%	\$340	Other	DD-1	
13924 528-BYII	13924 528-BYII	Data Protection Appliances	Data Domain Cloud DR Essentials 1TB =CC	\$800	Each	15%	\$680	Other	DD-1	
13924 528-BYIN	13924 528-BYIN	Data Protection Appliances	DS60 4TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
13924 528-BYIO	13924 528-BYIO	Data Protection Appliances	DS60 8TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
13924 528-BYIQ	13924 528-BYIQ	Data Protection Appliances	ES40 8TB Act 60TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1	
13924 528-CHCR	13924 528-CHCR	Data Protection Appliances	DD SOFTWARE UPGRADE=CB	\$1,640	Each	15%	\$1,394	Other	DD-1	
13924 528-CHCT	13924 528-CHCT	Data Protection Appliances	DD BOOST SOFTWARE UPGRADE=CB	\$75	Each	15%	\$64	Other	DD-1	
13924 528-CHCW	13924 528-CHCW	Data Protection Appliances	DD REPLICATION SOFTWARE UPGRADE=CB	\$100	Each	15%	\$85	Other	DD-1	
13924 528-CHYS	13924 528-CHYS	Data Protection Appliances	LIC DD Storage Migration =IA	\$0	Each	15%	\$0	Other	DD-1	
13924 528-CHYT	13924 528-CHYT	Data Protection Appliances	CYBER RECOVERY VAULT=IC	\$0	Each	15%	\$0	Other	DD-1	
13924 528-CJRZ	13924 528-CJRZ	Data Protection Appliances	DD Replication Controller Upg Enabler=CB	\$0	Each	15%	\$0	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13924 528-CJSB	13924 528-CJSB	Data Protection Appliances	DD Boost Controller Upgrade Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
13924 528-CKZL	13924 528-CKZL	Data Protection Appliances	DS60 4TB Act 30TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1
13924 528-CKZM	13924 528-CKZM	Data Protection Appliances	ES40 4TB Act 30TB Raw=CB	\$0	Each	15%	\$0	Other	DD-1
13924 750-ABOB	13924 750-ABOB	Data Protection Appliances	Anti-move Stabilizing, all DD racks	\$810	Each	15%	\$689	Other	DD-1
13924 750-ABOC	13924 750-ABOC	Data Protection Appliances	Anti-Tip Stabilizing kit, all DD racks	\$510	Each	15%	\$434	Other	DD-1
13924 750-ABOD	13924 750-ABOD	Data Protection Appliances	Seismic Stabilizing kit DD rack	\$810	Each	15%	\$689	Other	DD-1
13924 770-BDRY	13924 770-BDRY	Data Protection Appliances	Titan P3 Rack Top Pwr Cable Routing	\$425	Each	15%	\$361	Other	DD-1
13924 770-BDRZ	13924 770-BDRZ	Data Protection Appliances	DD 10GBASE-T IO MOD 4PORT NDC UPG	\$4,050	Each	15%	\$3,443	Other	DD-1
13924 770-BDSB	13924 770-BDSB	Data Protection Appliances	DD 10GSPF IO MODULE NDC UPG	\$4,050	Each	15%	\$3,443	Other	DD-1
13924 800-BBOV	13924 800-BBOV	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
13924 800-BBSX	13924 800-BBSX	Data Protection Appliances	PDU 1M Included	\$0	Each	15%	\$0	Other	DD-1
13924 844-3799	13924 844-3799	Data Protection Appliances	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand	\$130	Each	15%	\$111	Other	DD-1
13924 844-3814	13924 844-3814	Data Protection Appliances	Education Services - PowerProtect DD Systems Administration On-Demand Training	\$3,250	Each	15%	\$2,763	Other	DD-1
13924 844-3821	13924 844-3821	Data Protection Appliances	Education Services - PowerProtect DD Systems Admin Instructor Led Training Expire	\$4,400	Each	15%	\$3,740	Other	DD-1
13924 844-7852	13924 844-7852	Data Protection Appliances	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	15%	\$196	Other	DD-1
13186 210-AQVT	13186 210-AQVT	Data Protection Appliances	PowerProtect 3300 Appliance	\$0	Each	15%	\$0	Other	DD-1
13186 310-8513	13186 310-8513	Data Protection Appliances	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	15%	\$0	Other	DD-1
13186 321-BDVF	13186 321-BDVF	Data Protection Appliances	PowerProtect 3300 16TB 2Power Supply Unit 10Gbase-T 10GbE SFP+	\$28,768	Each	15%	\$24,453	Other	DD-1
13186 321-BDVI	13186 321-BDVI	Data Protection Appliances	PowerProtect DD3300 16TB	\$28,118	Each	15%	\$23,900	Other	DD-1
13186 321-BDVJ	13186 321-BDVJ	Data Protection Appliances	PowerProtect DD3300 32TB	\$48,250	Each	15%	\$41,013	Other	DD-1
13186 321-BDVK	13186 321-BDVK	Data Protection Appliances	PowerProtect DD3300 4TB	\$9,073	Each	15%	\$7,712	Other	DD-1
13186 321-BDVO	13186 321-BDVO	Data Protection Appliances	PowerProtect 3300 4TB 2Power Supply Unit 10Gbase-T 10GbE SFP+	\$9,723	Each	15%	\$8,265	Other	DD-1
13186 321-BDVP	13186 321-BDVP	Data Protection Appliances	PowerProtect 3300 32TB 2Power Supply Unit 10Gbase-T 10GbE SFP+	\$48,900	Each	15%	\$41,565	Other	DD-1
13186 321-BELC	13186 321-BELC	Data Protection Appliances	PowerProtect 3300 4TB 2Power Supply Unit 10Gbase-T 4P FCQ	\$14,573	Each	15%	\$12,387	Other	DD-1
13186 321-BELD	13186 321-BELD	Data Protection Appliances	PowerProtect 3300 16TB 2Power Supply Unit 10Gbase-T 4P FCQ	\$33,618	Each	15%	\$28,575	Other	DD-1
13186 321-BELE	13186 321-BELE	Data Protection Appliances	PowerProtect 3300 32TB 2Power Supply Unit 10Gbase-T 4P FCQ	\$53,750	Each	15%	\$45,688	Other	DD-1
13186 321-BEUL	13186 321-BEUL	Data Protection Appliances	PowerProtect DD3300 8TB	\$16,000	Each	15%	\$13,600	Other	DD-1
13186 321-BEMM	13186 321-BEMM	Data Protection Appliances	PowerProtect 3300 8TB 2Power Supply Unit 10Gbase-T 10GbE SFP+	\$16,700	Each	15%	\$14,195	Other	DD-1
13186 321-BEMN	13186 321-BEMN	Data Protection Appliances	PowerProtect 3300 8TB 2Power Supply Unit 10Gbase-T 4P FCQ	\$22,200	Each	15%	\$18,870	Other	DD-1
13186 321-BFUH	13186 321-BFUH	Data Protection Appliances	PowerProtect DD3300 4TB TLA	\$7,273	Each	15%	\$6,182	Other	DD-1
13186 321-BFUI	13186 321-BFUI	Data Protection Appliances	PowerProtect DD3300 8TB TLA	\$12,400	Each	15%	\$10,540	Other	DD-1
13186 321-BFUJ	13186 321-BFUJ	Data Protection Appliances	PowerProtect DD3300 16TB TLA	\$20,918	Each	15%	\$17,780	Other	DD-1
13186 321-BFUK	13186 321-BFUK	Data Protection Appliances	PowerProtect DD3300 32TB TLA	\$33,850	Each	15%	\$28,773	Other	DD-1
13186 325-BDUF	13186 325-BDUF	Data Protection Appliances	PowerProtect 3300 2U 14G Bezel	\$126	Each	15%	\$107	Other	DD-1
13186 329-BDWH	13186 329-BDWH	Data Protection Appliances	PSNT Info	\$0	Each	15%	\$0	Other	DD-1
13186 332-1286	13186 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
13186 340-CHLU	13186 340-CHLU	Data Protection Appliances	DD3300 Shipping	\$0	Each	15%	\$0	Other	DD-1
13186 340-CMKD	13186 340-CMKD	Data Protection Appliances	Shipping Material and 9U Rack, BCC	\$0	Each	15%	\$0	Other	DD-1
13186 340-CORZ	13186 340-CORZ	Data Protection Appliances	PowerEdge R740 Shipping Material	\$0	Each	15%	\$0	Other	DD-1
13186 350-BBBW	13186 350-BBBW	Data Protection Appliances	No Bezel	\$0	Each	15%	\$0	Other	DD-1
13186 350-BBST	13186 350-BBST	Data Protection Appliances	DD3300 Branding	\$0	Each	15%	\$0	Other	DD-1
13186 379-BDUU	13186 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
13186 385-BBNZ	13186 385-BBNZ	Data Protection Appliances	IDRAC3 Enterprise	\$0	Each	15%	\$0	Other	DD-1
13186 389-DSWP	13186 389-DSWP	Data Protection Appliances	PowerEdge R740 GE, CCC, BIS Marking	\$0	Each	15%	\$0	Other	DD-1
13186 403-BCBL	13186 403-BCBL	Data Protection Appliances	Qlogic QLE2694 Target Mode Quad Port Fiber Chanel Adapter	\$5,500	Each	15%	\$4,675	Other	DD-1
13186 403-BCLQ	13186 403-BCLQ	Data Protection Appliances	DD3300 4TB Optional FC HBA Adapter	\$5,500	Each	15%	\$4,675	Other	DD-1
13186 407-BCBE	13186 407-BCBE	Data Protection Appliances	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	15%	\$203	Other	DD-1
13186 450-AALV	13186 450-AALV	Data Protection Appliances	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines)	\$0	Each	15%	\$0	Other	DD-1
13186 450-AARX	13186 450-AARX	Data Protection Appliances	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	15%	\$4	Other	DD-1
13186 450-AAXG	13186 450-AAXG	Data Protection Appliances	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	15%	\$0	Other	DD-1
13186 450-AAYN	13186 450-AAYN	Data Protection Appliances	Italian Spare Power Cord 220V	\$0	Each	15%	\$0	Other	DD-1
13186 450-ACSL	13186 450-ACSL	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	15%	\$9	Other	DD-1
13186 450-ACSM	13186 450-ACSM	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	15%	\$9	Other	DD-1
13186 450-ACSO	13186 450-ACSO	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	15%	\$17	Other	DD-1
13186 450-AEIT	13186 450-AEIT	Data Protection Appliances	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	15%	\$17	Other	DD-1
13186 450-AEJL	13186 450-AEJL	Data Protection Appliances	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	15%	\$17	Other	DD-1
13186 450-AEJJ	13186 450-AEJJ	Data Protection Appliances	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	15%	\$17	Other	DD-1
13186 450-AFFX	13186 450-AFFX	Data Protection Appliances	Power Cord, 250V, 3M, C19, Brazil	\$20	Each	15%	\$17	Other	DD-1
13186 450-AHFH	13186 450-AHFH	Data Protection Appliances	Brazil Power Cord	\$5	Each	15%	\$4	Other	DD-1
13186 470-AAGN	13186 470-AAGN	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	15%	\$64	Other	DD-1
13186 470-AAGP	13186 470-AAGP	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	15%	\$89	Other	DD-1
13186 470-AAGR	13186 470-AAGR	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	15%	\$115	Other	DD-1
13186 470-AAGT	13186 470-AAGT	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	15%	\$264	Other	DD-1
13186 470-AATY	13186 470-AATY	Data Protection Appliances	Power Cord, C19 to C20, PDU-Style, 16 Amps, 6 meter, Argentina, Qty 1	\$11	Each	15%	\$9	Other	DD-1
13186 492-BBDG	13186 492-BBDG	Data Protection Appliances	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas),	\$30	Each	15%	\$26	Other	DD-1
13186 492-BBDH	13186 492-BBDH	Data Protection Appliances	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	15%	\$17	Other	DD-1
13186 492-BBDI	13186 492-BBDI	Data Protection Appliances	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	15%	\$17	Other	DD-1
13186 492-BBLG	13186 492-BBLG	Data Protection Appliances	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	15%	\$17	Other	DD-1
13186 528-BDBH	13186 528-BDBH	Data Protection Appliances	PowerProtect DD3300 CT 1TB 1 Year Maintenance=CC	\$285	Each	15%	\$242	Other	DD-1
13186 528-BDBI	13186 528-BDBI	Data Protection Appliances	PowerProtect DD3300 Cloud DR 1TB 4Years Maintenance=CC	\$569	Each	15%	\$484	Other	DD-1
13186 528-BDBJ	13186 528-BDBJ	Data Protection Appliances	PowerProtect DD3300 4TB License 1 Year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13186 528-BDBK	13186 528-BDBK	Data Protection Appliances	PowerProtect DD3300 16TB License 2 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13186 528-BDBL	13186 528-BDBL	Data Protection Appliances	PowerProtect DD3300 CT 1TB 4Years Maintenance=CC	\$285	Each	15%	\$242	Other	DD-1
13186 528-BDBM	13186 528-BDBM	Data Protection Appliances	PowerProtect DD3300 4TB License 2 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13186 528-BDBN	13186 528-BDBN	Data Protection Appliances	PowerProtect DD3300 4TB License 4 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13186 528-BDBO	13186 528-BDBO	Data Protection Appliances	PowerProtect DD3300 16TB License 3 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13186 528-BDBP	13186 528-BDBP	Data Protection Appliances	PowerProtect DD3300 16TB License 5 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
13186 528-BDBQ	13186 528-BDBQ	Data Protection Appliances	PowerProtect DD3300 16TB License 1 Year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDBR	13186 528-BDBR	Data Protection Appliances	PowerProtect DD3300 Cloud DR 1TB 1 Year Maintenance=CC	\$569	Each	15%	\$484	Other	DD-1	
13186 528-BDBS	13186 528-BDBS	Data Protection Appliances	PowerProtect DD3300 Cloud DR 1TB 5Years Maintenance=CC	\$569	Each	15%	\$484	Other	DD-1	
13186 528-BDBT	13186 528-BDBT	Data Protection Appliances	PowerProtect DD3300 CT 1TB 2Years Maintenance=CC	\$285	Each	15%	\$242	Other	DD-1	
13186 528-BDBU	13186 528-BDBU	Data Protection Appliances	PowerProtect DD3300 16TB License 4 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDBV	13186 528-BDBV	Data Protection Appliances	PowerProtect DD3300 32TB License 3 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDBW	13186 528-BDBW	Data Protection Appliances	PowerProtect DD3300 32TB License 2 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDBX	13186 528-BDBX	Data Protection Appliances	PowerProtect DD3300 32TB License 1 Year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDBY	13186 528-BDBY	Data Protection Appliances	PowerProtect DD3300 Cloud DR 1TB 3Years Maintenance=CC	\$569	Each	15%	\$484	Other	DD-1	
13186 528-BDBZ	13186 528-BDBZ	Data Protection Appliances	PowerProtect DD3300 32TB License 4 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDCB	13186 528-BDCB	Data Protection Appliances	PowerProtect DD3300 CT 1TB 3Years Maintenance=CC	\$285	Each	15%	\$242	Other	DD-1	
13186 528-BDCC	13186 528-BDCC	Data Protection Appliances	PowerProtect DD3300 Cloud DR 1TB 2Years Maintenance=CC	\$569	Each	15%	\$484	Other	DD-1	
13186 528-BDCD	13186 528-BDCD	Data Protection Appliances	PowerProtect DD3300 CT 1TB 5Years Maintenance=CC	\$285	Each	15%	\$242	Other	DD-1	
13186 528-BDCE	13186 528-BDCE	Data Protection Appliances	PowerProtect DD3300 32TB License 5 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDCF	13186 528-BDCF	Data Protection Appliances	PowerProtect DD3300 4TB License 5 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDCG	13186 528-BDCG	Data Protection Appliances	PowerProtect DD3300 4TB License 3 Years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDFE	13186 528-BDFE	Data Protection Appliances	PowerProtect DD3300 8TB License 5 Year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDFH	13186 528-BDFH	Data Protection Appliances	PowerProtect DD3300 8TB License 3 Year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDFJ	13186 528-BDFJ	Data Protection Appliances	PowerProtect DD3300 8TB License 2 Year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDFK	13186 528-BDFK	Data Protection Appliances	PowerProtect DD3300 8TB License 4 Year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-BDFL	13186 528-BDFL	Data Protection Appliances	PowerProtect DD3300 8TB License 1 Year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-CJZJ	13186 528-CJZJ	Data Protection Appliances	PowerProtect DD3300 Cloud DR License 1TB=CC	\$569	Each	15%	\$484	Other	DD-1	
13186 528-CJZK	13186 528-CJZK	Data Protection Appliances	PowerProtect DD3300 Capacity License 1TB=CC	\$0	Each	15%	\$0	Other	DD-1	
13186 528-CJZL	13186 528-CJZL	Data Protection Appliances	PowerProtect DD3300 Cloud Tier License 1TB=CC	\$285	Each	15%	\$242	Other	DD-1	
13186 540-BBHP	13186 540-BBHP	Data Protection Appliances	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	15%	\$553	Other	DD-1	
13186 540-BBIV	13186 540-BBIV	Data Protection Appliances	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694	Each	15%	\$590	Other	DD-1	
13186 626-BBBI	13186 626-BBBI	Data Protection Appliances	Storage Dell Fulfilled Info	\$0	Each	15%	\$0	Other	DD-1	
13186 658-BDZL	13186 658-BDZL	Data Protection Appliances	DD3300 Software Factory Installed	\$0	Each	15%	\$0	Other	DD-1	
13186 800-BBSB	13186 800-BBSB	Data Protection Appliances	PowerProtect DD3300 Embedded HPVSR MAINT 5YR	\$0	Each	15%	\$0	Other	DD-1	
13186 800-BBSF	13186 800-BBSF	Data Protection Appliances	PowerProtect DD3300 Embedded HPVSR MAINT 3YR	\$0	Each	15%	\$0	Other	DD-1	
13186 800-BBSG	13186 800-BBSG	Data Protection Appliances	PowerProtect DD3300 Embedded HPVSR MAINT 4YR	\$0	Each	15%	\$0	Other	DD-1	
13186 800-BBSH	13186 800-BBSH	Data Protection Appliances	PowerProtect DD3300 Embedded HPVSR MAINT 1YR	\$0	Each	15%	\$0	Other	DD-1	
13186 800-BBSI	13186 800-BBSI	Data Protection Appliances	PowerProtect DD3300 Embedded HPVSR MAINT 2YR	\$0	Each	15%	\$0	Other	DD-1	
13186 800-BBSJ	13186 800-BBSJ	Data Protection Appliances	PowerProtect DD3300 Embedded Hypervisor	\$0	Each	15%	\$0	Other	DD-1	
13186 827-4153	13186 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1	
13186 827-4155	13186 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1	
13186 844-3799	13186 844-3799	Data Protection Appliances	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand	\$130	Each	15%	\$111	Other	DD-1	
13186 844-3814	13186 844-3814	Data Protection Appliances	Education Services - PowerProtect DD Systems Administration On-Demand Training	\$3,250	Each	15%	\$2,763	Other	DD-1	
13186 844-3821	13186 844-3821	Data Protection Appliances	Education Services - PowerProtect DD Systems Admin Instructor Led Training Expire	\$4,400	Each	15%	\$3,740	Other	DD-1	
13186 844-7852	13186 844-7852	Data Protection Appliances	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	15%	\$196	Other	DD-1	
13186 845-7138	13186 845-7138	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Remote	\$18,648	Each	15%	\$15,851	Other	DD-1	
13186 845-7139	13186 845-7139	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Onsite	\$32,635	Each	15%	\$27,740	Other	DD-1	
13186 847-2775	13186 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1	
13186 847-2776	13186 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1	
13186 847-2777	13186 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1	
13186 847-2778	13186 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1	
13186 900-9997	13186 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1	
13186 922-4998	13186 922-4998	Data Protection Appliances	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	15%	\$20	Other	DD-1	
13186 980-5088	13186 980-5088	Data Protection Appliances	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	15%	\$85	Other	DD-1	
13186 980-7177	13186 980-7177	Data Protection Appliances	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	15%	\$24	Other	DD-1	
13186 983-2917	13186 983-2917	Data Protection Appliances	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	15%	\$51	Other	DD-1	
13186 985-3817	13186 985-3817	Data Protection Appliances	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	15%	\$24	Other	DD-1	
13186 986-5518	13186 986-5518	Data Protection Appliances	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	15%	\$47	Other	DD-1	
13186 994-6778	13186 994-6778	Data Protection Appliances	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	15%	\$13	Other	DD-1	
13250 210-ARDV	13250 210-ARDV	Data Protection Appliances	PowerProtect 3300 APOS Upgrade	\$0	Each	15%	\$0	Other	DD-1	
13250 325-BDUE	13250 325-BDUE	Data Protection Appliances	PowerProtect 3300 CUS Kit 2U 14G Bezel	\$141	Each	15%	\$120	Other	DD-1	
13250 379-BDUU	13250 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1	
13250 379-BEFX	13250 379-BEFX	Data Protection Appliances	Software License Decline	\$0	Each	15%	\$0	Other	DD-1	
13250 379-BEYF	13250 379-BEYF	Data Protection Appliances	Hardware Upgrade Expansion Decline	\$0	Each	15%	\$0	Other	DD-1	
13250 400-BB7G	13250 400-BB7G	Data Protection Appliances	PowerProtect 3300 Upgrade Kit 16TB to 32TB	\$25,165	Each	15%	\$21,390	Other	DD-1	
13250 400-BB7H	13250 400-BB7H	Data Protection Appliances	PowerProtect DD3300 Upgrade Kit 4TB to 16TB	\$23,806	Each	15%	\$20,235	Other	DD-1	
13250 400-BGHN	13250 400-BGHN	Data Protection Appliances	PowerProtect DD3300 Upgrade Kit 8TB to 16TB	\$12,000	Each	15%	\$10,200	Other	DD-1	
13250 400-BJQC	13250 400-BJQC	Data Protection Appliances	PowerProtect DD3300 Upgrade kit 16TB to 32TB -TLA	\$17,965	Each	15%	\$15,270	Other	DD-1	
13250 400-BJQD	13250 400-BJQD	Data Protection Appliances	PowerProtect DD3300 Upgrade kit 4TB to 16TB -TLA	\$18,406	Each	15%	\$15,645	Other	DD-1	
13250 403-BCBM	13250 403-BCBM	Data Protection Appliances	Qlogic QLE2694 Target Mode Quad Port Fiber Chanel Adapter, CusKit	\$5,500	Each	15%	\$4,675	Other	DD-1	
13250 403-BCLT	13250 403-BCLT	Data Protection Appliances	DD3300 4TB FC HBA UPG Kit	\$5,500	Each	15%	\$4,675	Other	DD-1	
13250 403-BCNG	13250 403-BCNG	Data Protection Appliances	DD3300 4TB FC HBA UPG Kit	\$5,500	Each	15%	\$4,675	Other	DD-1	
13250 528-BD1T	13250 528-BD1T	Data Protection Appliances	PowerProtect DD3300 Cloud Tier, 1TB Upgrade with 3 years Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13250 528-BD1U	13250 528-BD1U	Data Protection Appliances	PowerProtect DDD3300 4TB to 16TB Expansion Upgrade with 1 year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13250 528-BD1V	13250 528-BD1V	Data Protection Appliances	PowerProtect DD3300 4TB to 16TB Expansion Upgrade with 5 years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13250 528-BD1W	13250 528-BD1W	Data Protection Appliances	PowerProtect DD3300 Cloud DR, 1TB Upgrade with 4 years Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13250 528-BD1X	13250 528-BD1X	Data Protection Appliances	PowerProtect DD3300 4TB to 16TB Expansion Upgrade with 2 years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13250 528-BD1Y	13250 528-BD1Y	Data Protection Appliances	PowerProtect DD3300 Cloud DR, 1TB Upgrade with 2 years Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13250 528-BD1Z	13250 528-BD1Z	Data Protection Appliances	PowerProtect DD3300 Cloud DR, 1TB Upgrade with 3 years Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13250 528-BDUE	13250 528-BDUE	Data Protection Appliances	PowerProtect DD3300 16TB to 32TB Expansion Upgrade with 3 years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1	
13250 528-BDUG	13250 528-BDUG	Data Protection Appliances	PowerProtect DD3300 Cloud Tier, 1TB Upgrade with 4 years Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13250 528-BDUH	13250 528-BDUH	Data Protection Appliances	PowerProtect DD3300 Cloud Tier, 1TB Upgrade with 2 years Maintenance	\$285	Each	15%	\$242	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13250 528-BDUI	13250 528-BDUI	Data Protection Appliances	ProwerProtect DD3300 Cloud Tier, 1TB Upgrade with 1 year Maintenance	\$285	Each	15%	\$242	Other	DD-1
13250 528-BDUK	13250 528-BDUK	Data Protection Appliances	ProwerProtect DD3300 Cloud DR, 1TB Upgrade with 5 years Maintenance	\$569	Each	15%	\$484	Other	DD-1
13250 528-BDUM	13250 528-BDUM	Data Protection Appliances	ProwerProtect DD3300 16TB to 32TB Expansion Upgrade with 1 year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BDUO	13250 528-BDUO	Data Protection Appliances	ProwerProtect DD3300 4TB to 16TB Expansion Upgrade with 3 years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BDUQ	13250 528-BDUQ	Data Protection Appliances	ProwerProtect DD3300 16TB to 32TB Expansion Upgrade with 4 years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BDUR	13250 528-BDUR	Data Protection Appliances	ProwerProtect DD3300 16TB to 32TB Expansion Upgrade with 5 years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BDUS	13250 528-BDUS	Data Protection Appliances	ProwerProtect DD3300 4TB to 16TB Expansion Upgrade with 4 years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BDUW	13250 528-BDUW	Data Protection Appliances	ProwerProtect DD3300 16TB to 32TB Expansion Upgrade with 2 years Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BDUX	13250 528-BDUX	Data Protection Appliances	ProwerProtect DD3300 Cloud Tier, 1TB Upgrade with 5 years Maintenance	\$285	Each	15%	\$242	Other	DD-1
13250 528-BDUY	13250 528-BDUY	Data Protection Appliances	ProwerProtect DD3300 Cloud DR, 1TB Upgrade with 1 year Maintenance	\$569	Each	15%	\$484	Other	DD-1
13250 528-BFFP	13250 528-BFFP	Data Protection Appliances	ProwerProtect DD3300 8TB to 16TB Expansion Upgrade with 3 year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BFFQ	13250 528-BFFQ	Data Protection Appliances	ProwerProtect DD3300 8TB to 16TB Expansion Upgrade with 2 year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BFFI	13250 528-BFFI	Data Protection Appliances	ProwerProtect DD3300 8TB to 16TB Expansion Upgrade with 4 year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BFFM	13250 528-BFFM	Data Protection Appliances	ProwerProtect DD3300 8TB to 16TB Expansion Upgrade with 5 year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-BFFN	13250 528-BFFN	Data Protection Appliances	ProwerProtect DD3300 8TB to 16TB Expansion Upgrade with 1 year Maintenance=CC	\$0	Each	15%	\$0	Other	DD-1
13250 528-CKCW	13250 528-CKCW	Data Protection Appliances	ProwerProtect DD3300 APOS Cloud DR License 1TB=CC	\$569	Each	15%	\$484	Other	DD-1
13250 528-CKCX	13250 528-CKCX	Data Protection Appliances	ProwerProtect DD3300 APOS CloudTier License 1TB=CC	\$285	Each	15%	\$242	Other	DD-1
13250 528-CKCY	13250 528-CKCY	Data Protection Appliances	ProwerProtect DDD3300 APOS Capacity License 1TB=CC	\$0	Each	15%	\$0	Other	DD-1
13250 540-BBIV	13250 540-BBIV	Data Protection Appliances	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, Cuskit	\$694	Each	15%	\$590	Other	DD-1
13250 626-BBBI	13250 626-BBBI	Data Protection Appliances	Storage Dell Fulfilled Info	\$0	Each	15%	\$0	Other	DD-1
13250 827-4153	13250 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
13250 827-4155	13250 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
13250 844-3799	13250 844-3799	Data Protection Appliances	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand	\$130	Each	15%	\$111	Other	DD-1
13250 844-3814	13250 844-3814	Data Protection Appliances	Education Services - PowerProtect DD Systems Administration On-Demand Training	\$3,250	Each	15%	\$2,763	Other	DD-1
13250 844-3821	13250 844-3821	Data Protection Appliances	Education Services - PowerProtect DD Systems Admin Instructor Led Training Expire	\$4,400	Each	15%	\$3,740	Other	DD-1
13250 844-7852	13250 844-7852	Data Protection Appliances	Education Services - Dell EMC Proven Professional Exam Voucher Expire 1YR	\$230	Each	15%	\$196	Other	DD-1
13250 847-2715	13250 847-2715	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
13250 847-2716	13250 847-2716	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
13250 847-2717	13250 847-2717	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
13250 847-2778	13250 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
13877 210-ATZJ	13877 210-ATZJ	Data Protection Appliances	Controller DD6900 HA - NFS CIFS	\$55,185	Each	15%	\$46,907	Other	DD-1
13877 210-ATZK	13877 210-ATZK	Data Protection Appliances	Controller DD6900 NFS CIFS	\$55,185	Each	15%	\$46,907	Other	DD-1
13877 210-AUJF	13877 210-AUJF	Data Protection Appliances	Controller Upg DD6900 HA - NFS CIFS	\$68,981	Each	15%	\$58,634	Other	DD-1
13877 321-BEYX	13877 321-BEYX	Data Protection Appliances	SYSTEM DD6900 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
13877 321-BFYT	13877 321-BFYT	Data Protection Appliances	System DD6900 CTLG UPG	\$0	Each	15%	\$0	Other	DD-1
13877 332-1286	13877 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
13877 379-BDPD	13877 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
13877 379-BDTQ	13877 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
13877 379-BDUU	13877 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
13877 389-DRZZ	13877 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1
13877 400-BHKT	13877 400-BHKT	Data Protection Appliances	DD 1.92TB internal Cache SSD	\$0	Each	15%	\$0	Other	DD-1
13877 406-BBOZ	13877 406-BBOZ	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13877 406-BBPB	13877 406-BBPB	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13877 406-BBPC	13877 406-BBPC	Data Protection Appliances	DD 10GBASE-T IO MODULE 4PORT NDC	\$0	Each	15%	\$0	Other	DD-1
13877 406-BBPD	13877 406-BBPD	Data Protection Appliances	DD 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1
13877 406-BBPE	13877 406-BBPE	Data Protection Appliances	DD 10GSFP IO MODULE NDC	\$0	Each	15%	\$0	Other	DD-1
13877 406-BBPF	13877 406-BBPF	Data Protection Appliances	DD 12G 4 port SAS HBA	\$0	Each	15%	\$0	Other	DD-1
13877 406-BBPG	13877 406-BBPG	Data Protection Appliances	DD 16GBIT FC IO MODULE 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1
13877 406-BBPH	13877 406-BBPH	Data Protection Appliances	DD 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13877 406-BBPI	13877 406-BBPI	Data Protection Appliances	DD 25GSFP IO MODULE 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13877 406-BBPN	13877 406-BBPN	Data Protection Appliances	DD Optional 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1
13877 406-BBQY	13877 406-BBQY	Data Protection Appliances	DD HA 100G QSFP IO MODULE 2Port	\$4,860	Each	15%	\$4,131	Other	DD-1
13877 406-BBOZ	13877 406-BBOZ	Data Protection Appliances	DD HA 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1
13877 406-BBRB	13877 406-BBRB	Data Protection Appliances	DD HA Optional 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1
13877 406-BBRC	13877 406-BBRC	Data Protection Appliances	DD HA 16GBIT FC IO MODULE 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1
13877 406-BBRD	13877 406-BBRD	Data Protection Appliances	DD HA 10GBASE-T IO MOD 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13877 406-BBRE	13877 406-BBRE	Data Protection Appliances	DD HA 10GBASE-T IO MOD 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13877 406-BBRF	13877 406-BBRF	Data Protection Appliances	DD HA 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13877 406-BBRG	13877 406-BBRG	Data Protection Appliances	DD HA 25GSFP IO MODULE 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13877 407-BCHR	13877 407-BCHR	Data Protection Appliances	XCVR 10GbE SR SFP	\$210	Each	15%	\$179	Other	DD-1
13877 407-BCHS	13877 407-BCHS	Data Protection Appliances	XCVR 16GFC SFP	\$230	Each	15%	\$196	Other	DD-1
13877 407-BCHV	13877 407-BCHV	Data Protection Appliances	XCVR 25GbE SR SFP-NOF	\$1,090	Each	15%	\$927	Other	DD-1
13877 450-AJDD	13877 450-AJDD	Data Protection Appliances	POWER CORD DD BRAZIL INMETRO, C13,2M	\$0	Each	15%	\$0	Other	DD-1
13877 450-AJDP	13877 450-AJDP	Data Protection Appliances	POWER CORD DD ARGENTINA IRAM2073,C13,2M	\$0	Each	15%	\$0	Other	DD-1
13877 450-AJDQ	13877 450-AJDQ	Data Protection Appliances	POWER CORD DD NORAMERIC240V,6-15PC13,6FT	\$0	Each	15%	\$0	Other	DD-1
13877 450-AJDR	13877 450-AJDR	Data Protection Appliances	POWER CORD DD TO-PDU,C14,C13,2M10FT	\$0	Each	15%	\$0	Other	DD-1
13877 470-ADYZ	13877 470-ADYZ	Data Protection Appliances	DD-BASET Intrconnect HA 3M Factory	\$110	Each	15%	\$94	Other	DD-1
13877 470-ADZB	13877 470-ADZB	Data Protection Appliances	DD-TWNAX Interconnect HA 3M Factory	\$261	Each	15%	\$222	Other	DD-1
13877 470-ADZC	13877 470-ADZC	Data Protection Appliances	DD-BASET Intrconnect HA 3M Field	\$110	Each	15%	\$94	Other	DD-1
13877 470-ADZD	13877 470-ADZD	Data Protection Appliances	DD-TWNAX Interconnect HA 3M Field	\$261	Each	15%	\$222	Other	DD-1
13877 470-ADZE	13877 470-ADZE	Data Protection Appliances	DD 3M SAS HD FLEX	\$220	Each	15%	\$187	Other	DD-1
13877 470-ADZF	13877 470-ADZF	Data Protection Appliances	DD 4M SAS HD FLEX	\$320	Each	15%	\$272	Other	DD-1
13877 470-ADZG	13877 470-ADZG	Data Protection Appliances	Cable 10GbE 0.5M TWINAX	\$100	Each	15%	\$85	Other	DD-1
13877 470-ADZH	13877 470-ADZH	Data Protection Appliances	Cable 10GbE 1M TWINAX	\$130	Each	15%	\$111	Other	DD-1
13877 470-ADZI	13877 470-ADZI	Data Protection Appliances	Cable 10GbE 2M TWINAX	\$150	Each	15%	\$128	Other	DD-1
13877 470-ADZJ	13877 470-ADZJ	Data Protection Appliances	Cable 10GbE 3M TWINAX	\$180	Each	15%	\$153	Other	DD-1
13877 470-ADZK	13877 470-ADZK	Data Protection Appliances	Cable 10GbE 5M TWINAX	\$220	Each	15%	\$187	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13877 470-ADZL	13877 470-ADZL	Data Protection Appliances	Cable 10GbE 7M TWINAX	\$310	Each	15%	\$264	Other	DD-1
13877 470-ADZM	13877 470-ADZM	Data Protection Appliances	Cable 25GbE 1M TWINAX	\$220	Each	15%	\$187	Other	DD-1
13877 470-ADZN	13877 470-ADZN	Data Protection Appliances	Cable 25GbE 2M TWINAX	\$220	Each	15%	\$187	Other	DD-1
13877 470-ADZO	13877 470-ADZO	Data Protection Appliances	Cable 25GbE 3M TWINAX	\$250	Each	15%	\$213	Other	DD-1
13877 470-ADZP	13877 470-ADZP	Data Protection Appliances	Cable 25GbE 5M TWINAX	\$320	Each	15%	\$272	Other	DD-1
13877 470-AELL	13877 470-AELL	Data Protection Appliances	DD 5M SAS HD FLEX	\$375	Each	15%	\$319	Other	DD-1
13877 528-BYID	13877 528-BYID	Data Protection Appliances	License DD6900 High Availability=IA	\$0	Each	15%	\$0	Other	DD-1
13877 528-BYIE	13877 528-BYIE	Data Protection Appliances	LIC:CLD TIER; 1TB;SW CAP =CC	\$400	Each	15%	\$340	Other	DD-1
13877 528-BYIF	13877 528-BYIF	Data Protection Appliances	LICENSE BASE DD OE =IA	\$16,200	Each	15%	\$13,770	Other	DD-1
13877 528-BYII	13877 528-BYII	Data Protection Appliances	Data Domain Cloud DR Essentials 1TB =CC	\$800	Each	15%	\$680	Other	DD-1
13877 528-CHCV	13877 528-CHCV	Data Protection Appliances	License DD6900 High Availability UPG=IA	\$0	Each	15%	\$0	Other	DD-1
13877 528-CHYS	13877 528-CHYS	Data Protection Appliances	LIC DD Storage Migration =IA	\$0	Each	15%	\$0	Other	DD-1
13877 528-CHYT	13877 528-CHYT	Data Protection Appliances	CYBER RECOVERY VAULT=IC	\$0	Each	15%	\$0	Other	DD-1
13877 528-CJRB	13877 528-CJRB	Data Protection Appliances	DD Replication Controller Upg Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
13877 528-CJSB	13877 528-CJSB	Data Protection Appliances	DD Boost Controller Upgrade Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
13877 619-AOPK	13877 619-AOPK	Data Protection Appliances	DD OS 7.0=IA	\$0	Each	15%	\$0	Other	DD-1
13877 619-APHN	13877 619-APHN	Data Protection Appliances	DD OS 7.1=IA	\$0	Each	15%	\$0	Other	DD-1
13877 619-APHZ	13877 619-APHZ	Data Protection Appliances	DD OS 7.2=IA	\$0	Each	15%	\$0	Other	DD-1
13877 619-APJT	13877 619-APJT	Data Protection Appliances	DD OS 7.3=IA	\$0	Each	15%	\$0	Other	DD-1
13877 750-ABNU	13877 750-ABNU	Data Protection Appliances	DD6900 Field Install kit	\$0	Each	15%	\$0	Other	DD-1
13877 800-BBQV	13877 800-BBQV	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
13877 800-BBSS	13877 800-BBSS	Data Protection Appliances	Factory Rack with No Door	\$0	Each	15%	\$0	Other	DD-1
13877 800-BBSX	13877 800-BBSX	Data Protection Appliances	PDU 1M Included	\$0	Each	15%	\$0	Other	DD-1
13877 827-4153	13877 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
13877 827-4155	13877 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
13877 844-3799	13877 844-3799	Data Protection Appliances	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand	\$130	Each	15%	\$111	Other	DD-1
13877 844-3814	13877 844-3814	Data Protection Appliances	Education Services - PowerProtect DD Systems Administration On-Demand Training	\$3,250	Each	15%	\$2,763	Other	DD-1
13877 844-3821	13877 844-3821	Data Protection Appliances	Education Services - PowerProtect DD Systems Admin Instructor Led Training Expire	\$4,400	Each	15%	\$3,740	Other	DD-1
13877 844-7852	13877 844-7852	Data Protection Appliances	Education Services - Dell EMC Proven Professional Exam Voucher Expires1YR	\$230	Each	15%	\$196	Other	DD-1
13877 845-7138	13877 845-7138	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Remote	\$18,648	Each	15%	\$15,851	Other	DD-1
13877 845-7139	13877 845-7139	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Onsite	\$32,635	Each	15%	\$27,740	Other	DD-1
13877 847-2775	13877 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
13877 847-2776	13877 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
13877 847-2777	13877 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
13877 847-2778	13877 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
13877 900-9997	13877 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1
13878 210-ATZT	13878 210-ATZT	Data Protection Appliances	Controller DD9400 HA - NFS CIFS	\$146,821	Each	15%	\$124,798	Other	DD-1
13878 210-ATZU	13878 210-ATZU	Data Protection Appliances	Controller DD9400 NFS CIFS	\$146,821	Each	15%	\$124,798	Other	DD-1
13878 210-AUJD	13878 210-AUJD	Data Protection Appliances	Controller Upg DD9400 HA - NFS CIFS	\$183,526	Each	15%	\$155,997	Other	DD-1
13878 321-BEYY	13878 321-BEYY	Data Protection Appliances	SYSTEM DD9400 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
13878 321-BFYU	13878 321-BFYU	Data Protection Appliances	System DD9400 CTL UPG	\$0	Each	15%	\$0	Other	DD-1
13878 332-1286	13878 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
13878 379-BDPD	13878 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
13878 379-BDTQ	13878 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
13878 379-BDUU	13878 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
13878 389-DRZZ	13878 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1
13878 400-BHKU	13878 400-BHKU	Data Protection Appliances	DD 3.84TB Internal Cache SSD	\$0	Each	15%	\$0	Other	DD-1
13878 406-BBOZ	13878 406-BBOZ	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13878 406-BBPB	13878 406-BBPB	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13878 406-BBPC	13878 406-BBPC	Data Protection Appliances	DD 10GBASE-T IO MODULE 4PORT NDC	\$0	Each	15%	\$0	Other	DD-1
13878 406-BBPD	13878 406-BBPD	Data Protection Appliances	DD 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1
13878 406-BBPE	13878 406-BBPE	Data Protection Appliances	DD 10GSFP IO MODULE NDC	\$0	Each	15%	\$0	Other	DD-1
13878 406-BBPF	13878 406-BBPF	Data Protection Appliances	DD 12G 4 port SAS HBA	\$0	Each	15%	\$0	Other	DD-1
13878 406-BBPG	13878 406-BBPG	Data Protection Appliances	DD 16GBIT FC IO MODULE 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1
13878 406-BBPH	13878 406-BBPH	Data Protection Appliances	DD 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13878 406-BBPI	13878 406-BBPI	Data Protection Appliances	DD 25GSFP IO MODULE 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13878 406-BBPN	13878 406-BBPN	Data Protection Appliances	DD Optional 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1
13878 406-BBQY	13878 406-BBQY	Data Protection Appliances	DD HA 100G QSFP IO MODULE 2Port	\$4,860	Each	15%	\$4,131	Other	DD-1
13878 406-BBQZ	13878 406-BBQZ	Data Protection Appliances	DD HA 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1
13878 406-BBRB	13878 406-BBRB	Data Protection Appliances	DD HA Optional 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1
13878 406-BBRC	13878 406-BBRC	Data Protection Appliances	DD HA 16GBIT FC IO MODULE 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1
13878 406-BBRD	13878 406-BBRD	Data Protection Appliances	DD HA 10GBASE-T IO MOD 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13878 406-BBRE	13878 406-BBRE	Data Protection Appliances	DD HA 10GBASE-T IO MOD 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13878 406-BBRF	13878 406-BBRF	Data Protection Appliances	DD HA 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13878 406-BBRG	13878 406-BBRG	Data Protection Appliances	DD HA 25GSFP IO MODULE 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13878 407-BCHR	13878 407-BCHR	Data Protection Appliances	XCVR 10GbE SR SFP	\$210	Each	15%	\$179	Other	DD-1
13878 407-BCHS	13878 407-BCHS	Data Protection Appliances	XCVR 16GFC SFP	\$230	Each	15%	\$196	Other	DD-1
13878 407-BCHV	13878 407-BCHV	Data Protection Appliances	XCVR 25GbE SR SFP-NOF	\$1,090	Each	15%	\$927	Other	DD-1
13878 450-AJDD	13878 450-AJDD	Data Protection Appliances	POWER CORD,DD BRAZIL, INMETRO, C13,2M	\$0	Each	15%	\$0	Other	DD-1
13878 450-AJDP	13878 450-AJDP	Data Protection Appliances	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M	\$0	Each	15%	\$0	Other	DD-1
13878 450-AJDQ	13878 450-AJDQ	Data Protection Appliances	POWER CORD,DD NORAMERIC240V,6-15PC13.6FT	\$0	Each	15%	\$0	Other	DD-1
13878 450-AJDR	13878 450-AJDR	Data Protection Appliances	POWER CORD,DD TO-PDU,C14,C13,2M10FT	\$0	Each	15%	\$0	Other	DD-1
13878 470-ADYZ	13878 470-ADYZ	Data Protection Appliances	DD-BASET Interconnect HA 3M Factory	\$110	Each	15%	\$94	Other	DD-1
13878 470-ADZB	13878 470-ADZB	Data Protection Appliances	DD-TWNAX Interconnect HA 3M Factory	\$261	Each	15%	\$222	Other	DD-1
13878 470-ADZC	13878 470-ADZC	Data Protection Appliances	DD-BASET Interconnect HA 3M Field	\$110	Each	15%	\$94	Other	DD-1
13878 470-ADZD	13878 470-ADZD	Data Protection Appliances	DD-TWNAX Interconnect HA 3M Field	\$261	Each	15%	\$222	Other	DD-1
13878 470-ADZE	13878 470-ADZE	Data Protection Appliances	DD 3M SAS HD FLEX	\$220	Each	15%	\$187	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13878 470-ADZF	13878 470-ADZF	Data Protection Appliances	DD 4M SAS HD FLEX	\$320	Each	15%	\$272	Other	DD-1
13878 470-ADZG	13878 470-ADZG	Data Protection Appliances	Cable 10GbE 0.5M TWINAX	\$100	Each	15%	\$85	Other	DD-1
13878 470-ADZH	13878 470-ADZH	Data Protection Appliances	Cable 10GbE 1M TWINAX	\$130	Each	15%	\$111	Other	DD-1
13878 470-ADZI	13878 470-ADZI	Data Protection Appliances	Cable 10GbE 2M TWINAX	\$150	Each	15%	\$128	Other	DD-1
13878 470-ADZJ	13878 470-ADZJ	Data Protection Appliances	Cable 10GbE 3M TWINAX	\$180	Each	15%	\$153	Other	DD-1
13878 470-ADZK	13878 470-ADZK	Data Protection Appliances	Cable 10GbE 5M TWINAX	\$220	Each	15%	\$187	Other	DD-1
13878 470-ADZL	13878 470-ADZL	Data Protection Appliances	Cable 10GbE 7M TWINAX	\$310	Each	15%	\$264	Other	DD-1
13878 470-ADZM	13878 470-ADZM	Data Protection Appliances	Cable 25GbE 1M TWINAX	\$220	Each	15%	\$187	Other	DD-1
13878 470-ADZN	13878 470-ADZN	Data Protection Appliances	Cable 25GbE 2M TWINAX	\$220	Each	15%	\$187	Other	DD-1
13878 470-ADZO	13878 470-ADZO	Data Protection Appliances	Cable 25GbE 3M TWINAX	\$250	Each	15%	\$213	Other	DD-1
13878 470-ADZP	13878 470-ADZP	Data Protection Appliances	Cable 25GbE 5M TWINAX	\$250	Each	15%	\$213	Other	DD-1
13878 470-AELL	13878 470-AELL	Data Protection Appliances	DD 5M SAS HD FLEX	\$375	Each	15%	\$319	Other	DD-1
13878 528-BYIE	13878 528-BYIE	Data Protection Appliances	LIC,CLD TIER: 1TB,SW CAP =CC	\$400	Each	15%	\$340	Other	DD-1
13878 528-BYIF	13878 528-BYIF	Data Protection Appliances	LICENSE BASE DD OE =IA	\$16,200	Each	15%	\$13,770	Other	DD-1
13878 528-BYII	13878 528-BYII	Data Protection Appliances	Data Domain Cloud DR Essentials 1TB =CC	\$800	Each	15%	\$680	Other	DD-1
13878 528-BYIJ	13878 528-BYIJ	Data Protection Appliances	License DD9400 High Availability=IA	\$0	Each	15%	\$0	Other	DD-1
13878 528-CHCS	13878 528-CHCS	Data Protection Appliances	License DD9400 High Availability UPG=IA	\$0	Each	15%	\$0	Other	DD-1
13878 528-CHYS	13878 528-CHYS	Data Protection Appliances	LIC DD Storage Migration =IA	\$0	Each	15%	\$0	Other	DD-1
13878 528-CHYT	13878 528-CHYT	Data Protection Appliances	CYBER RECOVERY VAULT=IC	\$0	Each	15%	\$0	Other	DD-1
13878 528-CJRZ	13878 528-CJRZ	Data Protection Appliances	DD Replication Controller Upg Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
13878 528-CJSB	13878 528-CJSB	Data Protection Appliances	DD Boost Controller Upgrade Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
13878 619-AOPK	13878 619-AOPK	Data Protection Appliances	DD OS 7.0=IA	\$0	Each	15%	\$0	Other	DD-1
13878 619-APHN	13878 619-APHN	Data Protection Appliances	DD OS 7.1=IA	\$0	Each	15%	\$0	Other	DD-1
13878 619-APHZ	13878 619-APHZ	Data Protection Appliances	DD OS 7.2=IA	\$0	Each	15%	\$0	Other	DD-1
13878 619-APTJ	13878 619-APTJ	Data Protection Appliances	DD OS 7.3=IA	\$0	Each	15%	\$0	Other	DD-1
13878 750-ABNV	13878 750-ABNV	Data Protection Appliances	DD9400 Field Install kit	\$0	Each	15%	\$0	Other	DD-1
13878 800-BB0V	13878 800-BB0V	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
13878 800-BBS5	13878 800-BBS5	Data Protection Appliances	Factory Rack with No Door	\$0	Each	15%	\$0	Other	DD-1
13878 800-BBSX	13878 800-BBSX	Data Protection Appliances	PDU 1M Included	\$0	Each	15%	\$0	Other	DD-1
13878 827-4153	13878 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
13878 827-4155	13878 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
13878 844-3799	13878 844-3799	Data Protection Appliances	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand	\$130	Each	15%	\$111	Other	DD-1
13878 844-3814	13878 844-3814	Data Protection Appliances	Education Services - PowerProtect DD Systems Administration On-Demand Training	\$3,250	Each	15%	\$2,763	Other	DD-1
13878 844-3821	13878 844-3821	Data Protection Appliances	Education Services - PowerProtect DD Systems Admin Instructor Led Training Expire	\$4,400	Each	15%	\$3,740	Other	DD-1
13878 844-7852	13878 844-7852	Data Protection Appliances	Education Services - Dell EMC Proven Professional Exam Voucher Expire 1YR	\$230	Each	15%	\$196	Other	DD-1
13878 845-7138	13878 845-7138	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Remote	\$18,648	Each	15%	\$15,851	Other	DD-1
13878 845-7139	13878 845-7139	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Onsite	\$32,635	Each	15%	\$27,740	Other	DD-1
13878 847-2775	13878 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
13878 847-2776	13878 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
13878 847-2777	13878 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
13878 847-2778	13878 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
13878 900-9997	13878 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1
13879 210-ATZV	13879 210-ATZV	Data Protection Appliances	Controller DD9900 HA - NFS CIFS	\$290,255	Each	15%	\$246,717	Other	DD-1
13879 210-ATZW	13879 210-ATZW	Data Protection Appliances	Controller DD9900 NFS CIFS	\$290,255	Each	15%	\$246,717	Other	DD-1
13879 210-AUUC	13879 210-AUUC	Data Protection Appliances	Controller Upg DD9900 HA - NFS CIFS	\$362,819	Each	15%	\$308,396	Other	DD-1
13879 321-BEVZ	13879 321-BEVZ	Data Protection Appliances	SYSTEM DD9900 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
13879 321-BFYS	13879 321-BFYS	Data Protection Appliances	System DD9900 CTL UPG	\$0	Each	15%	\$0	Other	DD-1
13879 332-1286	13879 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
13879 379-BDPD	13879 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
13879 379-BDTQ	13879 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
13879 379-BDUU	13879 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
13879 389-DRZZ	13879 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1
13879 406-BBOY	13879 406-BBOY	Data Protection Appliances	DD 100G QSFP IO MODULE 2Port	\$4,860	Each	15%	\$4,131	Other	DD-1
13879 406-BBOZ	13879 406-BBOZ	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13879 406-BBPC	13879 406-BBPC	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port NDC	\$0	Each	15%	\$0	Other	DD-1
13879 406-BBPD	13879 406-BBPD	Data Protection Appliances	DD 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1
13879 406-BBPE	13879 406-BBPE	Data Protection Appliances	DD 10GSFP IO MODULE NDC	\$0	Each	15%	\$0	Other	DD-1
13879 406-BBPF	13879 406-BBPF	Data Protection Appliances	DD 12G 4 port SAS HBA	\$0	Each	15%	\$0	Other	DD-1
13879 406-BBPG	13879 406-BBPG	Data Protection Appliances	DD 16GBIT FC IO MODULE 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1
13879 406-BBPH	13879 406-BBPH	Data Protection Appliances	DD 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13879 406-BBPN	13879 406-BBPN	Data Protection Appliances	DD Optional 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1
13879 406-BBQY	13879 406-BBQY	Data Protection Appliances	DD HA 100G QSFP IO MODULE 2Port	\$4,860	Each	15%	\$4,131	Other	DD-1
13879 406-BBQZ	13879 406-BBQZ	Data Protection Appliances	DD HA 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1
13879 406-BBRB	13879 406-BBRB	Data Protection Appliances	DD HA Optional 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1
13879 406-BBRC	13879 406-BBRC	Data Protection Appliances	DD HA 16GBIT FC IO MODULE 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1
13879 406-BBRD	13879 406-BBRD	Data Protection Appliances	DD HA 10GBASE-T IO MOD 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13879 406-BBRE	13879 406-BBRE	Data Protection Appliances	DD HA 10GBASE-T IO MOD 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13879 406-BBRF	13879 406-BBRF	Data Protection Appliances	DD HA 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1
13879 406-BBRG	13879 406-BBRG	Data Protection Appliances	DD HA 25GSFP IO MODULE 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1
13879 407-BCHL	13879 407-BCHL	Data Protection Appliances	XCVR 100GbE QSFP28, CWDMM	\$5,310	Each	15%	\$4,514	Other	DD-1
13879 407-BCHO	13879 407-BCHO	Data Protection Appliances	XCVR 100GbE SR4 SFP-NOF	\$2,150	Each	15%	\$1,828	Other	DD-1
13879 407-BCHR	13879 407-BCHR	Data Protection Appliances	XCVR 10GbE SR SFP	\$210	Each	15%	\$179	Other	DD-1
13879 407-BCHS	13879 407-BCHS	Data Protection Appliances	XCVR 16GFC SFP	\$230	Each	15%	\$196	Other	DD-1
13879 407-BCHV	13879 407-BCHV	Data Protection Appliances	XCVR 25GbE SR SFP-NOF	\$1,090	Each	15%	\$927	Other	DD-1
13879 450-AJDO	13879 450-AJDO	Data Protection Appliances	POWER.CORD DD BRAZIL, INMETRO, C13,2M	\$0	Each	15%	\$0	Other	DD-1
13879 450-AJDP	13879 450-AJDP	Data Protection Appliances	POWER.CORD,DD ARGENTINA,IRAM2073,C13,2M	\$0	Each	15%	\$0	Other	DD-1
13879 450-AJDQ	13879 450-AJDQ	Data Protection Appliances	POWER.CORD,DD NORAMERIC240V,6-15PC13.6FT	\$0	Each	15%	\$0	Other	DD-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K use drop-down	Product Category (if applicable)
13879 450-AJDR	13879 450-AJDR	Data Protection Appliances	POWER CORD,DD TO-PDU,C14,C13,2M10FT	\$0	Each	15%	\$0	Other	DD-1
13879 470-ADYY	13879 470-ADYY	Data Protection Appliances	Cable 100GbE, QSFP28, Passive CU DAC, 1M	\$575	Each	15%	\$489	Other	DD-1
13879 470-ADYZ	13879 470-ADYZ	Data Protection Appliances	DD-BASET Intrconnect HA 3M Factory	\$110	Each	15%	\$94	Other	DD-1
13879 470-ADZB	13879 470-ADZB	Data Protection Appliances	DD-TWNAE Interconnect HA 3M Factory	\$261	Each	15%	\$222	Other	DD-1
13879 470-ADZC	13879 470-ADZC	Data Protection Appliances	DD-BASET Intrconnect HA 3M Field	\$110	Each	15%	\$94	Other	DD-1
13879 470-ADZD	13879 470-ADZD	Data Protection Appliances	DD-TWNAE Interconnect HA 3M Field	\$261	Each	15%	\$222	Other	DD-1
13879 470-ADZE	13879 470-ADZE	Data Protection Appliances	DD 3M SAS HD FLEX	\$220	Each	15%	\$187	Other	DD-1
13879 470-ADZF	13879 470-ADZF	Data Protection Appliances	DD 4M SAS HD FLEX	\$320	Each	15%	\$272	Other	DD-1
13879 470-ADZG	13879 470-ADZG	Data Protection Appliances	Cable 10GbE 0.5M TWINAX	\$100	Each	15%	\$85	Other	DD-1
13879 470-ADZH	13879 470-ADZH	Data Protection Appliances	Cable 10GbE 1M TWINAX	\$130	Each	15%	\$111	Other	DD-1
13879 470-ADZJ	13879 470-ADZJ	Data Protection Appliances	Cable 10GbE 2M TWINAX	\$1650	Each	15%	\$1428	Other	DD-1
13879 470-ADZK	13879 470-ADZK	Data Protection Appliances	Cable 10GbE 3M TWINAX	\$180	Each	15%	\$153	Other	DD-1
13879 470-ADZL	13879 470-ADZL	Data Protection Appliances	Cable 10GbE 5M TWINAX	\$220	Each	15%	\$187	Other	DD-1
13879 470-ADZM	13879 470-ADZM	Data Protection Appliances	Cable 10GbE 7M TWINAX	\$310	Each	15%	\$264	Other	DD-1
13879 470-ADZN	13879 470-ADZN	Data Protection Appliances	Cable 25GbE 1M TWINAX	\$220	Each	15%	\$187	Other	DD-1
13879 470-ADZO	13879 470-ADZO	Data Protection Appliances	Cable 25GbE 2M TWINAX	\$250	Each	15%	\$213	Other	DD-1
13879 470-ADZP	13879 470-ADZP	Data Protection Appliances	Cable 25GbE 3M TWINAX	\$320	Each	15%	\$272	Other	DD-1
13879 470-ADZQ	13879 470-ADZQ	Data Protection Appliances	Cable 25GbE 5M TWINAX	\$375	Each	15%	\$319	Other	DD-1
13879 470-AELL	13879 470-AELL	Data Protection Appliances	DD 5M SAS HD FLEX	\$400	Each	15%	\$340	Other	DD-1
13879 528-BYIE	13879 528-BYIE	Data Protection Appliances	LIC,CLD TIER, 1TB,SW CAP =CC	\$16,200	Each	15%	\$13,770	Other	DD-1
13879 528-BYIF	13879 528-BYIF	Data Protection Appliances	LICENSE BASE DD OE =IA	\$800	Each	15%	\$680	Other	DD-1
13879 528-BYII	13879 528-BYII	Data Protection Appliances	Data Domain Cloud DR Essentials 1TB =CC	\$0	Each	15%	\$0	Other	DD-1
13879 528-BYIM	13879 528-BYIM	Data Protection Appliances	License DD9900 High Availability=IA	\$0	Each	15%	\$0	Other	DD-1
13879 528-CHCU	13879 528-CHCU	Data Protection Appliances	License DD9900 High Availability UPG=IA	\$0	Each	15%	\$0	Other	DD-1
13879 528-CHYS	13879 528-CHYS	Data Protection Appliances	LIC DD Storage Migration =IA	\$0	Each	15%	\$0	Other	DD-1
13879 528-CHYT	13879 528-CHYT	Data Protection Appliances	CYBER RECOVERY VAULT=IC	\$0	Each	15%	\$0	Other	DD-1
13879 528-CJZZ	13879 528-CJZZ	Data Protection Appliances	DD Replication Controller Upr Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
13879 528-CJSB	13879 528-CJSB	Data Protection Appliances	DD Boost Controller Upgrade Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
13879 619-AOPK	13879 619-AOPK	Data Protection Appliances	DD OS 7.0=IA	\$0	Each	15%	\$0	Other	DD-1
13879 619-APHN	13879 619-APHN	Data Protection Appliances	DD OS 7.1=IA	\$0	Each	15%	\$0	Other	DD-1
13879 619-APHZ	13879 619-APHZ	Data Protection Appliances	DD OS 7.2=IA	\$0	Each	15%	\$0	Other	DD-1
13879 619-APJT	13879 619-APJT	Data Protection Appliances	DD OS 7.3=IA	\$0	Each	15%	\$0	Other	DD-1
13879 750-ABNW	13879 750-ABNW	Data Protection Appliances	DD9900 Field Install kit	\$0	Each	15%	\$0	Other	DD-1
13879 800-BBQV	13879 800-BBQV	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
13879 800-BBSS	13879 800-BBSS	Data Protection Appliances	Factory Rack with No Door	\$0	Each	15%	\$0	Other	DD-1
13879 800-BBSX	13879 800-BBSX	Data Protection Appliances	PDU 1M Included	\$0	Each	15%	\$0	Other	DD-1
13879 827-4153	13879 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
13879 827-4155	13879 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
13879 844-3799	13879 844-3799	Data Protection Appliances	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand	\$130	Each	15%	\$111	Other	DD-1
13879 844-3814	13879 844-3814	Data Protection Appliances	Education Services - PowerProtect DD Systems Administration On-Demand Training	\$3,250	Each	15%	\$2,763	Other	DD-1
13879 844-3821	13879 844-3821	Data Protection Appliances	Education Services - PowerProtect DD Systems Admin Instructor Led Training Expire	\$4,400	Each	15%	\$3,740	Other	DD-1
13879 844-7852	13879 844-7852	Data Protection Appliances	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	15%	\$196	Other	DD-1
13879 845-7138	13879 845-7138	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Remote	\$19,648	Each	15%	\$16,851	Other	DD-1
13879 845-7139	13879 845-7139	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Onsite	\$32,635	Each	15%	\$27,740	Other	DD-1
13879 847-2775	13879 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
13879 847-2776	13879 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
13879 847-2777	13879 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
13879 847-2778	13879 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
13879 900-9997	13879 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1
13886 848-0221	13886 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
13886 848-0222	13886 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
13886 848-0223	13886 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
13886 848-0224	13886 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
13887 848-0221	13887 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
13887 848-0222	13887 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
13887 848-0223	13887 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
13887 848-0224	13887 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
13927 848-0221	13927 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
13927 848-0222	13927 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
13927 848-0223	13927 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
13927 848-0224	13927 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
13883 848-0221	13883 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
13883 848-0222	13883 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
13883 848-0223	13883 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
13883 848-0224	13883 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
13884 848-0221	13884 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
13884 848-0222	13884 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
13884 848-0223	13884 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
13884 848-0224	13884 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
13885 848-0221	13885 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
13885 848-0222	13885 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
13885 848-0223	13885 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
13885 848-0224	13885 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
13317 321-BCSJ	13317 321-BCSJ	Data Protection Appliances	Chassis with up to 8 x 2.5" SAS/SATA Hard Drives for 1/2CPU Configuration	\$50	Each	15%	\$43	Other	DD-1
13317 321-BCSL	13317 321-BCSL	Data Protection Appliances	Chassis with up to 16 x 2.5" SAS/SATA Hard Drives	\$300	Each	15%	\$255	Other	DD-1
13317 329-BEIK	13317 329-BEIK	Data Protection Appliances	PowerEdge R740/R740XD Motherboard	\$0	Each	15%	\$0	Other	DD-1
13317 330-BBHC	13317 330-BBHC	Data Protection Appliances	Riser Config 5, 6 x8, 2 x16 slots	\$259	Each	15%	\$220	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use (DROP-DOWN)	
13317 332-1286	13317 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
13317 338-BRVH	13317 338-BRVH	Data Protection Appliances	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$1,979	Each	15%	\$1,682	Other	DD-1
13317 338-BSWX	13317 338-BSWX	Data Protection Appliances	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$789	Each	15%	\$671	Other	DD-1
13317 340-CMMV	13317 340-CMMV	Data Protection Appliances	EDGE R740/ XD Shipping, DAO	\$0	Each	15%	\$0	Other	DD-1
13317 340-CORZ	13317 340-CORZ	Data Protection Appliances	PowerEdge R740 Shipping Material	\$0	Each	15%	\$0	Other	DD-1
13317 350-BBBW	13317 350-BBBW	Data Protection Appliances	No Bezel	\$0	Each	15%	\$0	Other	DD-1
13317 350-BBJV	13317 350-BBJV	Data Protection Appliances	No Quick Sync	\$59	Each	15%	\$50	Other	DD-1
13317 366-0518	13317 366-0518	Data Protection Appliances	Configuration Services, Dell Tamper Proof Label	\$25	Each	15%	\$21	Other	DD-1
13317 370-AAIP	13317 370-AAIP	Data Protection Appliances	Performance Optimized	\$0	Each	15%	\$0	Other	DD-1
13317 370-AEVN	13317 370-AEVN	Data Protection Appliances	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	15%	\$917	Other	DD-1
13317 370-AEVO	13317 370-AEVO	Data Protection Appliances	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	15%	\$322	Other	DD-1
13317 370-AEVQ	13317 370-AEVQ	Data Protection Appliances	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	15%	\$492	Other	DD-1
13317 370-AEVR	13317 370-AEVR	Data Protection Appliances	3200MT/s RDIMMs	\$0	Each	15%	\$0	Other	DD-1
13317 379-BCQY	13317 379-BCQY	Data Protection Appliances	iDRAC Group Manager, Disabled	\$0	Each	15%	\$0	Other	DD-1
13317 379-BCSG	13317 379-BCSG	Data Protection Appliances	iDRAC.Legacy Password	\$0	Each	15%	\$0	Other	DD-1
13317 379-BDCO	13317 379-BDCO	Data Protection Appliances	Additional Processor Selected	\$0	Each	15%	\$0	Other	DD-1
13317 384-BBPY	13317 384-BBPY	Data Protection Appliances	6 Standard Fans for R740/740XD	\$0	Each	15%	\$0	Other	DD-1
13317 385-BBCF	13317 385-BBCF	Data Protection Appliances	Redundant SD Cards Enabled	\$0	Each	15%	\$0	Other	DD-1
13317 385-BBKG	13317 385-BBKG	Data Protection Appliances	16GB microSDHC/SDXC Card	\$59	Each	15%	\$50	Other	DD-1
13317 385-BBKT	13317 385-BBKT	Data Protection Appliances	iDRAC9.Enterprise	\$489	Each	15%	\$416	Other	DD-1
13317 385-BBLE	13317 385-BBLE	Data Protection Appliances	IDSMD and Combo Card Reader	\$59	Each	15%	\$50	Other	DD-1
13317 389-DSWP	13317 389-DSWP	Data Protection Appliances	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	15%	\$0	Other	DD-1
13317 400-AXOP	13317 400-AXOP	Data Protection Appliances	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$2,120	Each	15%	\$1,802	Other	DD-1
13317 400-AXPE	13317 400-AXPE	Data Protection Appliances	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$3,703	Each	15%	\$3,148	Other	DD-1
13317 400-AXOU	13317 400-AXOU	Data Protection Appliances	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752	\$1,115	Each	15%	\$948	Other	DD-1
13317 403-BCBL	13317 403-BCBL	Data Protection Appliances	Qlogic QLE2694 Target Mode Quad Port Fiber Channel Adapter	\$5,500	Each	15%	\$4,675	Other	DD-1
13317 403-BCBM	13317 403-BCBM	Data Protection Appliances	Qlogic QLE2694 Target Mode Quad Port Fiber Channel Adapter, CusKit	\$5,500	Each	15%	\$4,675	Other	DD-1
13317 405-AAANV	13317 405-AAANV	Data Protection Appliances	HBA330 Controller, 12Gbps Mini card	\$269	Each	15%	\$229	Other	DD-1
13317 405-AATV	13317 405-AATV	Data Protection Appliances	Microchip PM8072 External Quad Port 12Gb SAS HBA, FH, CusKit	\$1,567	Each	15%	\$1,332	Other	DD-1
13317 412-AAIQ	13317 412-AAIQ	Data Protection Appliances	Standard 1U Heatsink	\$19	Each	15%	\$16	Other	DD-1
13317 421-5736	13317 421-5736	Data Protection Appliances	No Media Required	\$0	Each	15%	\$0	Other	DD-1
13317 429-ABBJ	13317 429-ABBJ	Data Protection Appliances	No Internal Optical Drive	\$0	Each	15%	\$0	Other	DD-1
13317 450-AAGG	13317 450-AAGG	Data Protection Appliances	No Power Cord	\$0	Each	15%	\$0	Other	DD-1
13317 450-ADWM	13317 450-ADWM	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	15%	\$667	Other	DD-1
13317 461-AADZ	13317 461-AADZ	Data Protection Appliances	No Trusted Platform Module	\$0	Each	15%	\$0	Other	DD-1
13317 461-AAEM	13317 461-AAEM	Data Protection Appliances	Trusted Platform Module 2.0	\$99	Each	15%	\$84	Other	DD-1
13317 540-BBUT	13317 540-BBUT	Data Protection Appliances	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28 PCIe Adapter, FH	\$2,269	Each	15%	\$1,929	Other	DD-1
13317 540-BBYL	13317 540-BBYL	Data Protection Appliances	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	15%	\$611	Other	DD-1
13317 540-BBZJ	13317 540-BBZJ	Data Protection Appliances	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	15%	\$611	Other	DD-1
13317 540-BCHC	13317 540-BCHC	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Full Height	\$1,229	Each	15%	\$1,045	Other	DD-1
13317 540-BCHE	13317 540-BCHE	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	15%	\$790	Other	DD-1
13317 540-BCHG	13317 540-BCHG	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	15%	\$1,045	Other	DD-1
13317 540-BCJZ	13317 540-BCJZ	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, Full Height, CusKit	\$4,101	Each	15%	\$3,486	Other	DD-1
13317 540-BCKK	13317 540-BCKK	Data Protection Appliances	Intel 8970 QAT Lewis Hill x16 100Gb Adapter, FH, CusKit	\$2,269	Each	15%	\$1,929	Other	DD-1
13317 555-BDXY	13317 555-BDXY	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ ,rNDC	\$879	Each	15%	\$747	Other	DD-1
13317 555-BDVB	13317 555-BDVB	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T ,rNDC	\$1,039	Each	15%	\$883	Other	DD-1
13317 631-AACK	13317 631-AACK	Data Protection Appliances	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	15%	\$0	Other	DD-1
13317 692-BBBB	13317 692-BBBB	Data Protection Appliances	CFI.STANDARD OPTION NOT SELECTED	\$0	Each	15%	\$0	Other	DD-1
13317 770-BBBS	13317 770-BBBS	Data Protection Appliances	No Rack Rails	\$0	Each	15%	\$0	Other	DD-1
13317 800-BBDM	13317 800-BBDM	Data Protection Appliances	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	15%	\$0	Other	DD-1
13317 813-9119	13317 813-9119	Data Protection Appliances	Dell Hardware Limited Warranty Plus On-Site Service	\$200	Each	15%	\$170	Other	DD-1
13317 827-4153	13317 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
13317 827-4155	13317 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
13318 321-BCMP	13318 321-BCMP	Data Protection Appliances	2.5" Chassis with up to 8 Hard Drives	\$0	Each	15%	\$0	Other	DD-1
13318 329-BDKB	13318 329-BDKB	Data Protection Appliances	PowerEdge R940 Motherboard	\$0	Each	15%	\$0	Other	DD-1
13318 329-BEOP	13318 329-BEOP	Data Protection Appliances	PowerEdge R940 Motherboard	\$0	Each	15%	\$0	Other	DD-1
13318 332-1286	13318 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
13318 338-BSGR	13318 338-BSGR	Data Protection Appliances	2x Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$7,556	Each	15%	\$6,423	Other	DD-1
13318 340-COULY	13318 340-COULY	Data Protection Appliances	PowerEdge R940 Shipping Material	\$99	Each	15%	\$84	Other	DD-1
13318 350-BBBW	13318 350-BBBW	Data Protection Appliances	No Bezel	\$0	Each	15%	\$0	Other	DD-1
13318 350-BBJG	13318 350-BBJG	Data Protection Appliances	No Quick Sync	\$299	Each	15%	\$254	Other	DD-1
13318 366-0518	13318 366-0518	Data Protection Appliances	Configuration Services, Dell Tamper Proof Label	\$25	Each	15%	\$21	Other	DD-1
13318 370-AAIP	13318 370-AAIP	Data Protection Appliances	Performance Optimized	\$0	Each	15%	\$0	Other	DD-1
13318 370-AEVN	13318 370-AEVN	Data Protection Appliances	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	15%	\$917	Other	DD-1
13318 370-AEVQ	13318 370-AEVQ	Data Protection Appliances	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	15%	\$492	Other	DD-1
13318 370-AEVR	13318 370-AEVR	Data Protection Appliances	3200MT/s RDIMMs	\$0	Each	15%	\$0	Other	DD-1
13318 379-BCQO	13318 379-BCQO	Data Protection Appliances	4 CPU Heatsink, 3UPI	\$2,559	Each	15%	\$2,175	Other	DD-1
13318 379-BCQY	13318 379-BCQY	Data Protection Appliances	iDRAC Group Manager, Disabled	\$0	Each	15%	\$0	Other	DD-1
13318 379-BCSG	13318 379-BCSG	Data Protection Appliances	iDRAC.Legacy Password	\$0	Each	15%	\$0	Other	DD-1
13318 379-BDNR	13318 379-BDNR	Data Protection Appliances	2x Additional Processor Selected	\$0	Each	15%	\$0	Other	DD-1
13318 385-BBCF	13318 385-BBCF	Data Protection Appliances	Redundant SD Cards Enabled	\$0	Each	15%	\$0	Other	DD-1
13318 385-BBKG	13318 385-BBKG	Data Protection Appliances	16GB microSDHC/SDXC Card	\$59	Each	15%	\$50	Other	DD-1
13318 385-BBKT	13318 385-BBKT	Data Protection Appliances	iDRAC9.Enterprise	\$489	Each	15%	\$416	Other	DD-1
13318 385-BBLE	13318 385-BBLE	Data Protection Appliances	IDSMD and Combo Card Reader	\$59	Each	15%	\$50	Other	DD-1
13318 389-DTCG	13318 389-DTCG	Data Protection Appliances	PowerEdge R940 CE and BIS Marking, No CCC Marking	\$0	Each	15%	\$0	Other	DD-1
13318 400-AXOP	13318 400-AXOP	Data Protection Appliances	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$2,120	Each	15%	\$1,802	Other	DD-1
13318 403-BCBL	13318 403-BCBL	Data Protection Appliances	Qlogic QLE2694 Target Mode Quad Port Fiber Channel Adapter	\$5,500	Each	15%	\$4,675	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13318 403-BCBM	13318 403-BCBM	Data Protection Appliances	Qlogic QLE2694 Target Mode Quad Port Fiber Chanel Adapter, CusKit	\$5,500	Each	15%	\$4,675	Other	DD-1	
13318 405-AASF	13318 405-AASF	Data Protection Appliances	HBA330+ Controller	\$269	Each	15%	\$229	Other	DD-1	
13318 405-AATV	13318 405-AATV	Data Protection Appliances	Microchip PM8072 External Quad Port 12Gb SAS HBA, FH, CusKit	\$1,567	Each	15%	\$1,332	Other	DD-1	
13318 421-5736	13318 421-5736	Data Protection Appliances	No Media Required	\$0	Each	15%	\$0	Other	DD-1	
13318 450-AAGG	13318 450-AAGG	Data Protection Appliances	No Power Cord	\$0	Each	15%	\$0	Other	DD-1	
13318 450-AFMQ	13318 450-AFMQ	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required	\$850	Each	15%	\$723	Other	DD-1	
13318 461-AADZ	13318 461-AADZ	Data Protection Appliances	No Trusted Platform Module	\$0	Each	15%	\$0	Other	DD-1	
13318 461-AAEM	13318 461-AAEM	Data Protection Appliances	Trusted Platform Module 2.0	\$99	Each	15%	\$84	Other	DD-1	
13318 540-BBUT	13318 540-BBUT	Data Protection Appliances	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28 PCIe Adapter, FH	\$2,269	Each	15%	\$1,929	Other	DD-1	
13318 540-BBYL	13318 540-BBYL	Data Protection Appliances	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	15%	\$611	Other	DD-1	
13318 540-BCHE	13318 540-BCHE	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	15%	\$790	Other	DD-1	
13318 540-BCHG	13318 540-BCHG	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	15%	\$1,045	Other	DD-1	
13318 540-BCIU	13318 540-BCIU	Data Protection Appliances	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	15%	\$1,955	Other	DD-1	
13318 540-BCJZ	13318 540-BCJZ	Data Protection Appliances	Calypto NVRAM Offload Adapter, Full Height, CusKit	\$4,101	Each	15%	\$3,486	Other	DD-1	
13318 540-BCKC	13318 540-BCKC	Data Protection Appliances	Intel 8970 QAT Lewis Hill x16 100Gb Adapter, FH, CusKit	\$2,269	Each	15%	\$1,928	Other	DD-1	
13318 555-BDXY	13318 555-BDXY	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	15%	\$747	Other	DD-1	
13318 555-BDYB	13318 555-BDYB	Data Protection Appliances	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	15%	\$883	Other	DD-1	
13318 631-AACK	13318 631-AACK	Data Protection Appliances	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	15%	\$0	Other	DD-1	
13318 692-BBBB	13318 692-BBBB	Data Protection Appliances	CFI.STANDARD OPTION NOT SELECTED	\$0	Each	15%	\$0	Other	DD-1	
13318 770-BBBS	13318 770-BBBS	Data Protection Appliances	No Rack Rails	\$0	Each	15%	\$0	Other	DD-1	
13318 780-BCDI	13318 780-BCDI	Data Protection Appliances	No RAID	\$0	Each	15%	\$0	Other	DD-1	
13318 800-BBDM	13318 800-BBDM	Data Protection Appliances	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	15%	\$0	Other	DD-1	
13318 827-4153	13318 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1	
13318 827-4155	13318 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1	
13192 210-AQVR	13192 210-AQVR	Data Protection Appliances	IDPA DP4400 Appliance	\$0	Each	15%	\$0	Other	DD-1	
13192 310-8513	13192 310-8513	Data Protection Appliances	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	15%	\$0	Other	DD-1	
13192 329-BDWH	13192 329-BDWH	Data Protection Appliances	PSNT Info	\$0	Each	15%	\$0	Other	DD-1	
13192 332-1286	13192 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
13192 340-CHLV	13192 340-CHLV	Data Protection Appliances	IDPA DP4400 Shipping	\$0	Each	15%	\$0	Other	DD-1	
13192 340-CMKD	13192 340-CMKD	Data Protection Appliances	Shipping Material and 9U Rack, BCC	\$0	Each	15%	\$0	Other	DD-1	
13192 340-CORZ	13192 340-CORZ	Data Protection Appliances	PowerEdge R740 Shipping Material	\$0	Each	15%	\$0	Other	DD-1	
13192 350-BBBW	13192 350-BBBW	Data Protection Appliances	No Bezel	\$0	Each	15%	\$0	Other	DD-1	
13192 350-BBSU	13192 350-BBSU	Data Protection Appliances	IDPA DP4400 Branding	\$0	Each	15%	\$0	Other	DD-1	
13192 350-BBXR	13192 350-BBXR	Data Protection Appliances	IDPA DP4400 CUS Kit 2U 14G Bezel	\$140	Each	15%	\$119	Other	DD-1	
13192 350-BBXS	13192 350-BBXS	Data Protection Appliances	IDPA DP4400 2U 14G Bezel	\$126	Each	15%	\$107	Other	DD-1	
13192 385-BBNZ	13192 385-BBNZ	Data Protection Appliances	iDRAC9, Enterprise	\$0	Each	15%	\$0	Other	DD-1	
13192 389-DSWP	13192 389-DSWP	Data Protection Appliances	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	15%	\$0	Other	DD-1	
13192 407-BBEL	13192 407-BBEL	Data Protection Appliances	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	15%	\$114	Other	DD-1	
13192 407-BBOU	13192 407-BBOU	Data Protection Appliances	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	15%	\$510	Other	DD-1	
13192 407-BCBE	13192 407-BCBE	Data Protection Appliances	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	15%	\$203	Other	DD-1	
13192 450-AALV	13192 450-AALV	Data Protection Appliances	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	15%	\$0	Other	DD-1	
13192 450-AARX	13192 450-AARX	Data Protection Appliances	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	15%	\$4	Other	DD-1	
13192 450-AAAG	13192 450-AAAG	Data Protection Appliances	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	15%	\$0	Other	DD-1	
13192 450-AAVN	13192 450-AAVN	Data Protection Appliances	Italian Spare Power Cord 220V	\$0	Each	15%	\$0	Other	DD-1	
13192 450-ACSM	13192 450-ACSM	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	15%	\$9	Other	DD-1	
13192 450-ACSO	13192 450-ACSO	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	15%	\$17	Other	DD-1	
13192 450-AEJI	13192 450-AEJI	Data Protection Appliances	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	15%	\$17	Other	DD-1	
13192 450-AEJJ	13192 450-AEJJ	Data Protection Appliances	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	15%	\$17	Other	DD-1	
13192 450-AFFX	13192 450-AFFX	Data Protection Appliances	Power Cord,250V,3M,C19,Brazil	\$20	Each	15%	\$17	Other	DD-1	
13192 450-AHFH	13192 450-AHFH	Data Protection Appliances	Brazil Power Cord	\$5	Each	15%	\$4	Other	DD-1	
13192 470-AAGP	13192 470-AAGP	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	15%	\$89	Other	DD-1	
13192 470-AAGR	13192 470-AAGR	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	15%	\$115	Other	DD-1	
13192 470-AAGT	13192 470-AAGT	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	15%	\$264	Other	DD-1	
13192 470-AARQ	13192 470-AARQ	Data Protection Appliances	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$20	Each	15%	\$17	Other	DD-1	
13192 470-ACMH	13192 470-ACMH	Data Protection Appliances	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	15%	\$72	Other	DD-1	
13192 470-ACMN	13192 470-ACMN	Data Protection Appliances	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	15%	\$72	Other	DD-1	
13192 492-BBDG	13192 492-BBDG	Data Protection Appliances	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	15%	\$26	Other	DD-1	
13192 492-BBDI	13192 492-BBDI	Data Protection Appliances	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	15%	\$17	Other	DD-1	
13192 492-BBLG	13192 492-BBLG	Data Protection Appliances	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	15%	\$17	Other	DD-1	
13192 528-CHYT	13192 528-CHYT	Data Protection Appliances	CYBER RECOVERY VAIL T=IC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BRTN	13192 634-BRTN	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB3 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13192 634-BRTO	13192 634-BRTO	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB5 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13192 634-BRTP	13192 634-BRTP	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB2 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13192 634-BRTQ	13192 634-BRTQ	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB1 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13192 634-BRTR	13192 634-BRTR	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB4 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13192 634-BRTS	13192 634-BRTS	Data Protection Appliances	IDPA DP4400 12TB Capacity 2 Year Expansion Pack	\$38,670	Each	15%	\$32,770	Other	DD-1	
13192 634-BRTT	13192 634-BRTT	Data Protection Appliances	IDPA DP4400 24TB SW 3 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BRTU	13192 634-BRTU	Data Protection Appliances	IDPA DP4400 24TB SW 1 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BRTV	13192 634-BRTV	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB3 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13192 634-BRTW	13192 634-BRTW	Data Protection Appliances	IDPA DP4400 12TB Capacity 4 Year Expansion Pack	\$38,670	Each	15%	\$32,770	Other	DD-1	
13192 634-BRTX	13192 634-BRTX	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB2 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13192 634-BRTY	13192 634-BRTY	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB5 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13192 634-BRTZ	13192 634-BRTZ	Data Protection Appliances	IDPA DP4400 12TB Capacity 3 Year Expansion Pack	\$38,670	Each	15%	\$32,770	Other	DD-1	
13192 634-BRUB	13192 634-BRUB	Data Protection Appliances	IDPA DP4400 24TB SW 2 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BRUC	13192 634-BRUC	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB1 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13192 634-BRUD	13192 634-BRUD	Data Protection Appliances	IDPA DP4400 24TB SW 4 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BRUE	13192 634-BRUE	Data Protection Appliances	IDPA DP4400 24TB SW 5 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I\Column K) ALJP Category (REQUIRED) use drop-down		
13192 634-BRUF	13192 634-BRUF	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB4 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13192 634-BRUG	13192 634-BRUG	Data Protection Appliances	IDPA DP4400 12TB Capacity 1 Year Expansion Pack	\$38,670	Each	15%	\$32,870	Other	DD-1	
13192 634-BRUH	13192 634-BRUH	Data Protection Appliances	IDPA DP4400 12TB Capacity 5 Year Expansion Pack	\$38,670	Each	15%	\$32,870	Other	DD-1	
13192 634-BSSP	13192 634-BSSP	Data Protection Appliances	IDPA DP4400S 8TB SW 5 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BSSQ	13192 634-BSSQ	Data Protection Appliances	IDPA DP4400S 8TB SW 1 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BSSR	13192 634-BSSR	Data Protection Appliances	IDPA DP4400S 8TB SW 4 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BSSS	13192 634-BSSS	Data Protection Appliances	IDPA DP4400S 8TB SW 2 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-B SST	13192 634-B SST	Data Protection Appliances	IDPA DP4400S 8TB SW 3 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BTFB	13192 634-BTFB	Data Protection Appliances	IDPA DP4400S 4TB Capacity 3 Year Expansion Pack	\$12,893	Each	15%	\$10,959	Other	DD-1	
13192 634-BTFC	13192 634-BTFC	Data Protection Appliances	IDPA DP4400S 4TB Capacity 4 Year Expansion Pack	\$12,893	Each	15%	\$10,959	Other	DD-1	
13192 634-BTFD	13192 634-BTFD	Data Protection Appliances	IDPA DP4400S 4TB Capacity 5 Year Expansion Pack	\$12,893	Each	15%	\$10,959	Other	DD-1	
13192 634-BTFE	13192 634-BTFE	Data Protection Appliances	IDPA DP4400S 4TB Capacity 2 Year Expansion Pack	\$12,893	Each	15%	\$10,959	Other	DD-1	
13192 634-BTFH	13192 634-BTFH	Data Protection Appliances	IDPA DP4400S 4TB Capacity 1 Year Expansion Pack	\$12,893	Each	15%	\$10,959	Other	DD-1	
13192 634-BTHQ	13192 634-BTHQ	Data Protection Appliances	IDPA DP4400S 12TB SW 1 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BTHR	13192 634-BTHR	Data Protection Appliances	IDPA DP4400S 12TB SW 4 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BTHS	13192 634-BTHS	Data Protection Appliances	IDPA DP4400S 12TB SW 5 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BTHT	13192 634-BTHT	Data Protection Appliances	IDPA DP4400S 12TB SW 3 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 634-BTHU	13192 634-BTHU	Data Protection Appliances	IDPA DP4400S 12TB SW 2 Year License=CC	\$0	Each	15%	\$0	Other	DD-1	
13192 658-BDZK	13192 658-BDZK	Data Protection Appliances	IDPA DP4400 Software Factory Installed	\$0	Each	15%	\$0	Other	DD-1	
13192 827-4153	13192 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1	
13192 827-4155	13192 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1	
13192 847-2775	13192 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1	
13192 847-2776	13192 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1	
13192 847-2777	13192 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1	
13192 847-2778	13192 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1	
13192 900-9997	13192 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1	
13192 922-4988	13192 922-4988	Data Protection Appliances	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	15%	\$20	Other	DD-1	
13192 980-5088	13192 980-5088	Data Protection Appliances	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	15%	\$85	Other	DD-1	
13192 980-7177	13192 980-7177	Data Protection Appliances	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	15%	\$24	Other	DD-1	
13192 983-2917	13192 983-2917	Data Protection Appliances	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	15%	\$51	Other	DD-1	
13192 985-3817	13192 985-3817	Data Protection Appliances	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	15%	\$24	Other	DD-1	
13192 986-5518	13192 986-5518	Data Protection Appliances	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	15%	\$47	Other	DD-1	
13192 994-6778	13192 994-6778	Data Protection Appliances	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	15%	\$13	Other	DD-1	
13251 210-ARDW	13251 210-ARDW	Data Protection Appliances	IDPA DP4400 APOS/Upgrade	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDRU	13251 379-BDRU	Data Protection Appliances	Desired Capacity 12TB DP4400S	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDRU	13251 379-BDRU	Data Protection Appliances	Current Capacity 12TB DP4400S	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDRV	13251 379-BDRV	Data Protection Appliances	Current Capacity 16TB DP4400S	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDRW	13251 379-BDRW	Data Protection Appliances	Desired Capacity 72TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDRX	13251 379-BDRX	Data Protection Appliances	Current Capacity 84TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDRY	13251 379-BDRY	Data Protection Appliances	Desired Capacity 60TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDRZ	13251 379-BDRZ	Data Protection Appliances	Current Capacity 24TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSB	13251 379-BDSB	Data Protection Appliances	Desired Capacity 96TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSC	13251 379-BDSC	Data Protection Appliances	Desired Capacity 16TB DP4400S	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSD	13251 379-BDSD	Data Protection Appliances	Current Capacity 24TB DP4400S	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSE	13251 379-BDSE	Data Protection Appliances	Current Capacity 20TB DP4400S	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSF	13251 379-BDSF	Data Protection Appliances	Desired Capacity 84TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSH	13251 379-BDSH	Data Protection Appliances	Current Capacity 36TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSI	13251 379-BDSI	Data Protection Appliances	Desired Capacity 24TB DP4400S	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSJ	13251 379-BDSJ	Data Protection Appliances	Desired Capacity 20TB DP4400S	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSK	13251 379-BDSK	Data Protection Appliances	Current Capacity 72TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSL	13251 379-BDSL	Data Protection Appliances	Current Capacity 8TB DP4400S	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSM	13251 379-BDSM	Data Protection Appliances	Desired Capacity 48TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSN	13251 379-BDSN	Data Protection Appliances	Desired Capacity 36TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSO	13251 379-BDSO	Data Protection Appliances	Current Capacity 60TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 379-BDSP	13251 379-BDSP	Data Protection Appliances	Current Capacity 48TB DP4400	\$0	Each	15%	\$0	Other	DD-1	
13251 400-BINY	13251 400-BINY	Data Protection Appliances	IDPA DP4400S 36TB Upgrade Kit	\$0	Each	15%	\$0	Other	DD-1	
13251 528-BDXY	13251 528-BDXY	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 4 years Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13251 528-BDUC	13251 528-BDUC	Data Protection Appliances	IDPA 4400 12TB upgrade with 1 year Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1	
13251 528-BDUD	13251 528-BDUD	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 4 years Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13251 528-BDUJ	13251 528-BDUJ	Data Protection Appliances	IDPA 4400 12TB upgrade with 5 years Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1	
13251 528-BDUK	13251 528-BDUK	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 3 years Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13251 528-BDUL	13251 528-BDUL	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 3 years Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13251 528-BDUN	13251 528-BDUN	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 2 years Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13251 528-BDUP	13251 528-BDUP	Data Protection Appliances	IDPA 4400 12TB upgrade with 2 years Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1	
13251 528-BDUT	13251 528-BDUT	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 1 year Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13251 528-BDUU	13251 528-BDUU	Data Protection Appliances	IDPA 4400 12TB upgrade with 3 years Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1	
13251 528-BDUV	13251 528-BDUV	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 1 year Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13251 528-BDUY	13251 528-BDUY	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 5 years Maintenance	\$569	Each	15%	\$484	Other	DD-1	
13251 528-BDUZ	13251 528-BDUZ	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 5 years Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13251 528-BDVB	13251 528-BDVB	Data Protection Appliances	IDPA 4400 12TB upgrade with 4 years Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1	
13251 528-BDVD	13251 528-BDVD	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 2 years Maintenance	\$285	Each	15%	\$242	Other	DD-1	
13251 528-BXUD	13251 528-BXUD	Data Protection Appliances	IDPA 4400S 4TB upgrade with 3 years Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1	
13251 528-BXUE	13251 528-BXUE	Data Protection Appliances	IDPA 4400S 4TB upgrade with 4 years Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1	
13251 528-BXUF	13251 528-BXUF	Data Protection Appliances	IDPA 4400S 4TB upgrade with 2 years Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1	
13251 528-BXUG	13251 528-BXUG	Data Protection Appliances	IDPA 4400S 4TB upgrade with 5 years Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1	
13251 528-BXUH	13251 528-BXUH	Data Protection Appliances	IDPA 4400S 4TB upgrade with 1 year Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1	
13251 528-CHYT	13251 528-CHYT	Data Protection Appliances	CYBER RECOVERY VAULT=IC	\$0	Each	15%	\$0	Other	DD-1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13251 540-BCSS	13251 540-BCSS	Data Protection Appliances	DP4400 NIC Upgrade Kit 2x10Gb SFP to RJ45 Conversion	\$2,780	Each	15%		\$2,363	Other	DD-1	
13251 540-BCST	13251 540-BCST	Data Protection Appliances	DP4400 NIC Upgrade Kit 2x10Gb RJ45 to SFP Conversion	\$2,780	Each	15%		\$2,363	Other	DD-1	
13251 847-2775	13251 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%		\$20,692	Other	DD-1	
13251 847-2776	13251 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%		\$28,969	Other	DD-1	
13251 847-2777	13251 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%		\$34,762	Other	DD-1	
13251 847-2778	13251 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%		\$24,830	Other	DD-1	
13430 210-ASDQ	13430 210-ASDQ	Data Protection Appliances	Data Protection 4400	\$0	Each	15%		\$0	Other	DD-1	
13430 321-BELJ	13430 321-BELJ	Data Protection Appliances	Data Protection 4400 24TB Configuration No TPM	\$77,340	Each	15%		\$65,739	Other	DD-1	
13430 321-BELJ	13430 321-BELJ	Data Protection Appliances	Data Protection 4400 24TB Configuration TPM	\$77,340	Each	15%		\$65,739	Other	DD-1	
13430 321-BEMP	13430 321-BEMP	Data Protection Appliances	Data Protection 4400 12TB 10G QP NDC X710 SFP+ Configuration TPM	\$38,670	Each	15%		\$32,870	Other	DD-1	
13430 321-BEMQ	13430 321-BEMQ	Data Protection Appliances	Data Protection 4400 24TB 10G QP NDC X710 Configuration TPM	\$38,670	Each	15%		\$32,870	Other	DD-1	
13430 321-BEMR	13430 321-BEMR	Data Protection Appliances	Data Protection 4400 12TB 10G QP NDC X710 Configuration TPM	\$38,670	Each	15%		\$32,870	Other	DD-1	
13430 332-1286	13430 332-1286	Data Protection Appliances	US Order	\$0	Each	15%		\$0	Other	DD-1	
13430 340-CMMV	13430 340-CMMV	Data Protection Appliances	EDGE R740/ XD Shipping, DAO	\$0	Each	15%		\$0	Other	DD-1	
13430 340-CORZ	13430 340-CORZ	Data Protection Appliances	PowerEdge R740 Shipping Material	\$0	Each	15%		\$0	Other	DD-1	
13430 350-BBSU	13430 350-BBSU	Data Protection Appliances	IDPA DP4400 Branding	\$0	Each	15%		\$0	Other	DD-1	
13430 385-BBNZ	13430 385-BBNZ	Data Protection Appliances	iDRAC9, Enterprise	\$0	Each	15%		\$0	Other	DD-1	
13430 389-DSWP	13430 389-DSWP	Data Protection Appliances	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	15%		\$0	Other	DD-1	
13430 619-ABVR	13430 619-ABVR	Data Protection Appliances	No Operating System	\$0	Each	15%		\$0	Other	DD-1	
13430 827-4153	13430 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%		\$116,712	Other	DD-1	
13430 827-4155	13430 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%		\$91,702	Other	DD-1	
14480 210-ARDW	14480 210-ARDW	Data Protection Appliances	IDPA DP4400 APOS/Upgrade	\$0	Each	15%		\$0	Other	DD-1	
14480 210-AWOG	14480 210-AWOG	Data Protection Appliances	IDPA DP4400 24TB 8X10GBase-T RJ45	\$77,340	Each	15%		\$65,739	Other	DD-1	
14480 210-AWOH	14480 210-AWOH	Data Protection Appliances	IDPA DP4400 24TB 8X10G SFP	\$77,340	Each	15%		\$65,739	Other	DD-1	
14480 210-AWOI	14480 210-AWOI	Data Protection Appliances	IDPA DP4400 24TB 10G QP NDC X710 SFP+	\$77,340	Each	15%		\$65,739	Other	DD-1	
14480 210-AWOJ	14480 210-AWOJ	Data Protection Appliances	IDPA DP4400S 12TB 8X10GBase-T RJ45	\$38,680	Each	15%		\$32,878	Other	DD-1	
14480 210-AWOK	14480 210-AWOK	Data Protection Appliances	IDPA DP4400S 12TB 8X10G SFP	\$38,680	Each	15%		\$32,878	Other	DD-1	
14480 210-AWOL	14480 210-AWOL	Data Protection Appliances	IDPA DP4400S 8TB 8X10GBase-T RJ45	\$30,225	Each	15%		\$25,691	Other	DD-1	
14480 210-AWOM	14480 210-AWOM	Data Protection Appliances	IDPA DP4400S 8TB 8X10G SFP	\$30,225	Each	15%		\$25,691	Other	DD-1	
14480 310-8513	14480 310-8513	Data Protection Appliances	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	15%		\$0	Other	DD-1	
14480 321-BFRC	14480 321-BFRC	Data Protection Appliances	IDPA DP4400 24TB 10G QP NDC X710 SFP+ Configuration TPM	\$0	Each	15%		\$0	Other	DD-1	
14480 321-BFRD	14480 321-BFRD	Data Protection Appliances	IDPA DP4400 24TB 8X10GBase-T RJ45	\$0	Each	15%		\$0	Other	DD-1	
14480 321-BFRE	14480 321-BFRE	Data Protection Appliances	IDPA DP4400S 12TB 8X10G SFP	\$0	Each	15%		\$0	Other	DD-1	
14480 321-BFRF	14480 321-BFRF	Data Protection Appliances	IDPA DP4400S 8TB 8X10GBase-T RJ45	\$0	Each	15%		\$0	Other	DD-1	
14480 321-BFRG	14480 321-BFRG	Data Protection Appliances	IDPA DP4400 24TB 8X10G SFP	\$0	Each	15%		\$0	Other	DD-1	
14480 321-BFRH	14480 321-BFRH	Data Protection Appliances	IDPA DP4400S 8TB 8X10G SFP	\$0	Each	15%		\$0	Other	DD-1	
14480 321-BFRI	14480 321-BFRI	Data Protection Appliances	IDPA DP4400S 12TB 8X10GBase-T RJ45	\$0	Each	15%		\$0	Other	DD-1	
14480 329-BDWH	14480 329-BDWH	Data Protection Appliances	PSNT info	\$0	Each	15%		\$0	Other	DD-1	
14480 332-1286	14480 332-1286	Data Protection Appliances	US Order	\$0	Each	15%		\$0	Other	DD-1	
14480 340-CHLV	14480 340-CHLV	Data Protection Appliances	IDPA DP4400 Shipping	\$0	Each	15%		\$0	Other	DD-1	
14480 340-CMKD	14480 340-CMKD	Data Protection Appliances	Shipping Material and 9U Rack, BCC	\$0	Each	15%		\$0	Other	DD-1	
14480 340-CORZ	14480 340-CORZ	Data Protection Appliances	PowerEdge R740 Shipping Material	\$0	Each	15%		\$0	Other	DD-1	
14480 350-BBWB	14480 350-BBWB	Data Protection Appliances	No Bezel	\$0	Each	15%		\$0	Other	DD-1	
14480 350-BBSU	14480 350-BBSU	Data Protection Appliances	IDPA DP4400 Branding	\$0	Each	15%		\$0	Other	DD-1	
14480 350-BBXR	14480 350-BBXR	Data Protection Appliances	IDPA DP4400 CUS Kit 2U 14G Bezel	\$140	Each	15%		\$119	Other	DD-1	
14480 350-BBXS	14480 350-BBXS	Data Protection Appliances	IDPA DP4400 2U 14G Bezel	\$126	Each	15%		\$107	Other	DD-1	
14480 379-BDTQ	14480 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%		\$0	Other	DD-1	
14480 379-BDUU	14480 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%		\$0	Other	DD-1	
14480 379-BDVD	14480 379-BDVD	Data Protection Appliances	Current Software Capacity	\$0	Each	15%		\$0	Other	DD-1	
14480 379-BDZS	14480 379-BDZS	Data Protection Appliances	Desired Capacity	\$0	Each	15%		\$0	Other	DD-1	
14480 379-BEFH	14480 379-BEFH	Data Protection Appliances	Upgrade Selected	\$0	Each	15%		\$0	Other	DD-1	
14480 385-BBNZ	14480 385-BBNZ	Data Protection Appliances	iDRAC9, Enterprise	\$0	Each	15%		\$0	Other	DD-1	
14480 389-DSWP	14480 389-DSWP	Data Protection Appliances	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	15%		\$0	Other	DD-1	
14480 400-BINY	14480 400-BINY	Data Protection Appliances	IDPA DP4400S 36TB Upgrade Kit	\$0	Each	15%		\$0	Other	DD-1	
14480 407-BBEF	14480 407-BBEF	Data Protection Appliances	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach	\$600	Each	15%		\$510	Other	DD-1	
14480 407-BBEL	14480 407-BBEL	Data Protection Appliances	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	15%		\$114	Other	DD-1	
14480 407-BBOU	14480 407-BBOU	Data Protection Appliances	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	15%		\$510	Other	DD-1	
14480 407-BCLY	14480 407-BCLY	Data Protection Appliances	CAT6a Network Cables 1 Meter	\$29	Each	15%		\$25	Other	DD-1	
14480 407-BCLZ	14480 407-BCLZ	Data Protection Appliances	CAT6a Network Cables 2 Meter	\$61	Each	15%		\$52	Other	DD-1	
14480 407-BCMB	14480 407-BCMB	Data Protection Appliances	CAT6a Network Cables 3 Meter	\$38	Each	15%		\$33	Other	DD-1	
14480 407-BCMC	14480 407-BCMC	Data Protection Appliances	CAT6a Network Cables 5 Meter	\$48	Each	15%		\$41	Other	DD-1	
14480 407-BCMD	14480 407-BCMD	Data Protection Appliances	CAT6a Network Cables 7 Meter	\$68	Each	15%		\$58	Other	DD-1	
14480 450-AALV	14480 450-AALV	Data Protection Appliances	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines)	\$0	Each	15%		\$0	Other	DD-1	
14480 450-AARX	14480 450-AARX	Data Protection Appliances	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	15%		\$4	Other	DD-1	
14480 450-AAXG	14480 450-AAXG	Data Protection Appliances	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	15%		\$0	Other	DD-1	
14480 450-AAYN	14480 450-AAYN	Data Protection Appliances	Italian Spare Power Cord 220V	\$0	Each	15%		\$0	Other	DD-1	
14480 450-ACSM	14480 450-ACSM	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	15%		\$9	Other	DD-1	
14480 450-ACSO	14480 450-ACSO	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	15%		\$17	Other	DD-1	
14480 450-AEJL	14480 450-AEJL	Data Protection Appliances	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	15%		\$17	Other	DD-1	
14480 450-AEJJ	14480 450-AEJJ	Data Protection Appliances	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	15%		\$17	Other	DD-1	
14480 450-AFFX	14480 450-AFFX	Data Protection Appliances	Power Cord,250V,3M,C19,Brazil	\$20	Each	15%		\$17	Other	DD-1	
14480 450-AHFH	14480 450-AHFH	Data Protection Appliances	Brazil Power Cord	\$5	Each	15%		\$4	Other	DD-1	
14480 461-AAEM	14480 461-AAEM	Data Protection Appliances	Trusted Platform Module 2.0	\$99	Each	15%		\$84	Other	DD-1	
14480 470-AAGN	14480 470-AAGN	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	15%		\$64	Other	DD-1	
14480 470-AAGP	14480 470-AAGP	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	15%		\$89	Other	DD-1	
14480 470-AAGR	14480 470-AAGR	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	15%		\$115	Other	DD-1	
14480 470-AAGT	14480 470-AAGT	Data Protection Appliances	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7	\$310	Each	15%		\$264	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14480 470-AARQ	14480 470-AARQ	Data Protection Appliances	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$20	Each	15%	\$17	Other	DD-1
14480 470-ACMH	14480 470-ACMH	Data Protection Appliances	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter	\$85	Each	15%	\$72	Other	DD-1
14480 470-ACMN	14480 470-ACMN	Data Protection Appliances	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer	\$85	Each	15%	\$72	Other	DD-1
14480 492-BBDG	14480 492-BBDG	Data Protection Appliances	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	15%	\$26	Other	DD-1
14480 492-BBDI	14480 492-BBDI	Data Protection Appliances	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	15%	\$17	Other	DD-1
14480 492-BBLG	14480 492-BBLG	Data Protection Appliances	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	15%	\$17	Other	DD-1
14480 528-BDXY	14480 528-BDXY	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 4 years Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 528-BDUC	14480 528-BDUC	Data Protection Appliances	IDPA 4400 12TB upgrade with 1 year Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1
14480 528-BDUD	14480 528-BDUD	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 4 years Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 528-BDUF	14480 528-BDUF	Data Protection Appliances	IDPA 4400 12TB upgrade with 5 years Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1
14480 528-BDUJ	14480 528-BDUJ	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 3 years Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 528-BDUL	14480 528-BDUL	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 3 years Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 528-BDUN	14480 528-BDUN	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 2 years Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 528-BDUP	14480 528-BDUP	Data Protection Appliances	IDPA 4400 12TB upgrade with 2 years Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1
14480 528-BDUT	14480 528-BDUT	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 1 year Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 528-BDUU	14480 528-BDUU	Data Protection Appliances	IDPA 4400 12TB upgrade with 3 years Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1
14480 528-BDUV	14480 528-BDUV	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 1 year Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 528-BDUY	14480 528-BDUY	Data Protection Appliances	IDPA DP4400 Cloud DR, 1TB Upgrade with 5 years Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 528-BDUZ	14480 528-BDUZ	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 5 years Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 528-BDVB	14480 528-BDVB	Data Protection Appliances	IDPA 4400 12TB upgrade with 4 years Maintenance=CC	\$48,340	Each	15%	\$41,089	Other	DD-1
14480 528-BDVD	14480 528-BDVD	Data Protection Appliances	IDPA DP4400 Cloud Tier, 1TB Upgrade with 2 years Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 528-BEHL	14480 528-BEHL	Data Protection Appliances	IDPA DP4400 Cloud Tier 5TB Starter Pack	\$0	Each	15%	\$0	Other	DD-1
14480 528-BXUD	14480 528-BXUD	Data Protection Appliances	IDPA 4400S 4TB upgrade with 3 years Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1
14480 528-BXUE	14480 528-BXUE	Data Protection Appliances	IDPA 4400S 4TB upgrade with 4 years Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1
14480 528-BXUF	14480 528-BXUF	Data Protection Appliances	IDPA 4400S 4TB upgrade with 2 years Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1
14480 528-BXUG	14480 528-BXUG	Data Protection Appliances	IDPA 4400S 4TB upgrade with 5 years Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1
14480 528-BXUJ	14480 528-BXUJ	Data Protection Appliances	IDPA 4400S 4TB upgrade with 1 year Maintenance=CC	\$16,116	Each	15%	\$13,699	Other	DD-1
14480 528-CJZC	14480 528-CJZC	Data Protection Appliances	IDPA DP4400S SW 4TB EXPN	\$12,893	Each	15%	\$10,959	Other	DD-1
14480 528-CJZD	14480 528-CJZD	Data Protection Appliances	IDPA DP4400 SW 12TB EXPN	\$38,670	Each	15%	\$32,870	Other	DD-1
14480 528-CJZE	14480 528-CJZE	Data Protection Appliances	IDPA DP4400 ENV CONFIG 12TB	\$0	Each	15%	\$0	Other	DD-1
14480 528-CJZF	14480 528-CJZF	Data Protection Appliances	IDPA DP4400S ENV Config 4TB	\$0	Each	15%	\$0	Other	DD-1
14480 528-CJZG	14480 528-CJZG	Data Protection Appliances	IDPA DP4400 12TB upgrade	\$48,340	Each	15%	\$41,089	Other	DD-1
14480 528-CJZH	14480 528-CJZH	Data Protection Appliances	IDPA DP4400S 4TB upgrade	\$16,116	Each	15%	\$13,699	Other	DD-1
14480 528-CJZM	14480 528-CJZM	Data Protection Appliances	IDPA DP4400 Cloud DR 5TB Starter Pack	\$0	Each	15%	\$0	Other	DD-1
14480 528-CJZN	14480 528-CJZN	Data Protection Appliances	IDPA DP4400 Cloud DR SW License	\$569	Each	15%	\$484	Other	DD-1
14480 528-CJZO	14480 528-CJZO	Data Protection Appliances	IDPA DP4400 Cloud DR SW Upgrade License	\$569	Each	15%	\$484	Other	DD-1
14480 528-CKBB	14480 528-CKBB	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License	\$285	Each	15%	\$242	Other	DD-1
14480 528-CKBC	14480 528-CKBC	Data Protection Appliances	IDPA DP4400 Cloud Tier SW Upgrade License	\$285	Each	15%	\$242	Other	DD-1
14480 528-CKBD	14480 528-CKBD	Data Protection Appliances	IDPA BU App Enabler ENTRY=IA	\$0	Each	15%	\$0	Other	DD-1
14480 528-CKBE	14480 528-CKBE	Data Protection Appliances	Federated Reporting Server ENTRY=IA	\$0	Each	15%	\$0	Other	DD-1
14480 528-CKBF	14480 528-CKBF	Data Protection Appliances	IDPA Target Protocol Enabler ENTRY=CA	\$0	Each	15%	\$0	Other	DD-1
14480 528-CKBG	14480 528-CKBG	Data Protection Appliances	vRealize Enabler ENTRY=IA	\$0	Each	15%	\$0	Other	DD-1
14480 528-CKBH	14480 528-CKBH	Data Protection Appliances	IDPA BoostFS Enabler ENTRY=IA	\$0	Each	15%	\$0	Other	DD-1
14480 528-CKBJ	14480 528-CKBJ	Data Protection Appliances	IDPA BU Search Enabler ENTRY=CA	\$0	Each	15%	\$0	Other	DD-1
14480 528-CKBK	14480 528-CKBK	Data Protection Appliances	Analytics Enabler ENTRY=CB	\$0	Each	15%	\$0	Other	DD-1
14480 528-CKBM	14480 528-CKBM	Data Protection Appliances	Data Protection Central for DPD=CA	\$0	Each	15%	\$0	Other	DD-1
14480 540-BCSS	14480 540-BCSS	Data Protection Appliances	DP4400 NIC Upgrade Kit 2x10Gb SFP to RJ45 Conversion	\$2,780	Each	15%	\$2,363	Other	DD-1
14480 540-BCST	14480 540-BCST	Data Protection Appliances	DP4400 NIC Upgrade Kit 2x10Gb RJ45 to SFP Conversion	\$2,780	Each	15%	\$2,363	Other	DD-1
14480 634-BRTN	14480 634-BRTN	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB3 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 634-BRTO	14480 634-BRTO	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB5 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 634-BRTP	14480 634-BRTP	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB2 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 634-BRTQ	14480 634-BRTQ	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB1 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 634-BRTR	14480 634-BRTR	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB4 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 634-BRTS	14480 634-BRTS	Data Protection Appliances	IDPA DP4400 12TB Capacity 2 Year Expansion Pack	\$38,670	Each	15%	\$32,870	Other	DD-1
14480 634-BRTT	14480 634-BRTT	Data Protection Appliances	IDPA DP4400 24TB SW 3 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BRTU	14480 634-BRTU	Data Protection Appliances	IDPA DP4400 24TB SW 1 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BRTV	14480 634-BRTV	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB3 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 634-BRTW	14480 634-BRTW	Data Protection Appliances	IDPA DP4400 12TB Capacity 4 Year Expansion Pack	\$38,670	Each	15%	\$32,870	Other	DD-1
14480 634-BRTX	14480 634-BRTX	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB2 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 634-BRTY	14480 634-BRTY	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB5 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 634-BRTZ	14480 634-BRTZ	Data Protection Appliances	IDPA DP4400 12TB Capacity 3 Year Expansion Pack	\$38,670	Each	15%	\$32,870	Other	DD-1
14480 634-BRUB	14480 634-BRUB	Data Protection Appliances	IDPA DP4400 24TB SW 2 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BRUC	14480 634-BRUC	Data Protection Appliances	IDPA DP4400 Cloud Tier SW License1TB1 Year Maintenance	\$285	Each	15%	\$242	Other	DD-1
14480 634-BRUD	14480 634-BRUD	Data Protection Appliances	IDPA DP4400 24TB SW 4 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BRUE	14480 634-BRUE	Data Protection Appliances	IDPA DP4400 24TB SW 5 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BRUF	14480 634-BRUF	Data Protection Appliances	IDPA DP4400 Cloud DR SW License1TB4 Year Maintenance	\$569	Each	15%	\$484	Other	DD-1
14480 634-BRUG	14480 634-BRUG	Data Protection Appliances	IDPA DP4400 12TB Capacity 1 Year Expansion Pack	\$38,670	Each	15%	\$32,870	Other	DD-1
14480 634-BRUH	14480 634-BRUH	Data Protection Appliances	IDPA DP4400 12TB Capacity 5 Year Expansion Pack	\$38,670	Each	15%	\$32,870	Other	DD-1
14480 634-BSSP	14480 634-BSSP	Data Protection Appliances	IDPA DP4400S 8TB SW 5 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BSSQ	14480 634-BSSQ	Data Protection Appliances	IDPA DP4400S 8TB SW 1 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BSSR	14480 634-BSSR	Data Protection Appliances	IDPA DP4400S 8TB SW 4 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BSSS	14480 634-BSSS	Data Protection Appliances	IDPA DP4400S 8TB SW 2 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BSST	14480 634-BSST	Data Protection Appliances	IDPA DP4400S 8TB SW 3 Year License=CC	\$0	Each	15%	\$0	Other	DD-1
14480 634-BTFB	14480 634-BTFB	Data Protection Appliances	IDPA DP4400S 4TB Capacity 3 Year Expansion Pack	\$12,893	Each	15%	\$10,959	Other	DD-1
14480 634-BTFC	14480 634-BTFC	Data Protection Appliances	IDPA DP4400S 4TB Capacity 4 Year Expansion Pack	\$12,893	Each	15%	\$10,959	Other	DD-1
14480 634-BTFD	14480 634-BTFD	Data Protection Appliances	IDPA DP4400S 4TB Capacity 5 Year Expansion Pack	\$12,893	Each	15%	\$10,959	Other	DD-1
14480 634-BTFE	14480 634-BTFE	Data Protection Appliances	IDPA DP4400S 4TB Capacity 2 Year Expansion Pack	\$12,893	Each	15%	\$10,959	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Column I/Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14480 634-BTFF	14480 634-BTFF	Data Protection Appliances	IDPA DP4400S 4TB Capacity 1 Year Expansion Pack	\$12,893	Each	15%		\$10,959	Other	DD-1	
14480 634-BTHQ	14480 634-BTHQ	Data Protection Appliances	IDPA DP4400S 12TB SW 1 Year License=CC	\$0	Each	15%		\$0	Other	DD-1	
14480 634-BTHR	14480 634-BTHR	Data Protection Appliances	IDPA DP4400S 12TB SW 4 Year License=CC	\$0	Each	15%		\$0	Other	DD-1	
14480 634-BTHS	14480 634-BTHS	Data Protection Appliances	IDPA DP4400S 12TB SW 5 Year License=CC	\$0	Each	15%		\$0	Other	DD-1	
14480 634-BTHT	14480 634-BTHT	Data Protection Appliances	IDPA DP4400S 12TB SW 3 Year License=CC	\$0	Each	15%		\$0	Other	DD-1	
14480 634-BTHU	14480 634-BTHU	Data Protection Appliances	IDPA DP4400S 12TB SW 2 Year License=CC	\$0	Each	15%		\$0	Other	DD-1	
14480 658-BDZK	14480 658-BDZK	Data Protection Appliances	IDPA DP4400 Software Factory Installed	\$0	Each	15%		\$0	Other	DD-1	
14480 800-BBSL	14480 800-BBSL	Data Protection Appliances	IDPA DP4400 Platform HPVSR MAINT 5YR	\$0	Each	15%		\$0	Other	DD-1	
14480 800-BBSM	14480 800-BBSM	Data Protection Appliances	IDPA DP4400 Platform HPVSR MAINT 3YR	\$0	Each	15%		\$0	Other	DD-1	
14480 800-BBSN	14480 800-BBSN	Data Protection Appliances	IDPA DP4400 Platform Hypervisor	\$0	Each	15%		\$0	Other	DD-1	
14480 800-BBSO	14480 800-BBSO	Data Protection Appliances	IDPA DP4400 Platform HPVSR MAINT 1YR	\$0	Each	15%		\$0	Other	DD-1	
14480 800-BBSP	14480 800-BBSP	Data Protection Appliances	IDPA DP4400 Platform HPVSR MAINT 2YR	\$0	Each	15%		\$0	Other	DD-1	
14480 800-BBSQ	14480 800-BBSQ	Data Protection Appliances	IDPA DP4400 Platform HPVSR MAINT 4YR	\$0	Each	15%		\$0	Other	DD-1	
14480 827-4153	14480 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%		\$116,712	Other	DD-1	
14480 827-4155	14480 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%		\$91,702	Other	DD-1	
14480 838-4947	14480 838-4947	Data Protection Appliances	AV MOD FOR APP DB SUITE CLIENT 10PK	\$7,679	Each	15%		\$6,527	Other	DD-1	
14480 844-3812	14480 844-3812	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin On-Demand Training	\$3,120	Each	15%		\$2,652	Other	DD-1	
14480 844-3856	14480 844-3856	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin Instructor Led Training	\$5,500	Each	15%		\$4,675	Other	DD-1	
14480 845-7138	14480 845-7138	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Remote	\$18,648	Each	15%		\$15,851	Other	DD-1	
14480 845-7139	14480 845-7139	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Onsite	\$32,635	Each	15%		\$27,740	Other	DD-1	
14480 847-2775	14480 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%		\$20,692	Other	DD-1	
14480 847-2776	14480 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%		\$28,969	Other	DD-1	
14480 847-2777	14480 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%		\$34,762	Other	DD-1	
14480 847-2778	14480 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%		\$24,830	Other	DD-1	
14480 900-9997	14480 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%		\$0	Other	DD-1	
14470 210-AWQS	14470 210-AWQS	Data Protection Appliances	DP5800 BASE APPLIANCE CONTROLLER	\$0	Each	15%		\$0	Other	DD-1	
14470 321-BFQV	14470 321-BFQV	Data Protection Appliances	IDPA DP5800 Base Cube	\$457,895	Each	15%		\$389,211	Other	DD-1	
14470 321-BFQW	14470 321-BFQW	Data Protection Appliances	IDPA DP5800 Base Cube TLA	\$104,211	Each	15%		\$88,579	Other	DD-1	
14470 321-BFTJ	14470 321-BFTJ	Data Protection Appliances	ANCHOR DP APPLIANCE 5800	\$0	Each	15%		\$0	Other	DD-1	
14470 332-1286	14470 332-1286	Data Protection Appliances	US Order	\$0	Each	15%		\$0	Other	DD-1	
14470 379-BDPD	14470 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%		\$0	Other	DD-1	
14470 379-BDQO	14470 379-BDQO	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%		\$0	Other	DD-1	
14470 379-BDUU	14470 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%		\$0	Other	DD-1	
14470 389-DRZZ	14470 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%		\$0	Other	DD-1	
14470 407-BCLJ	14470 407-BCLJ	Data Protection Appliances	40Gbe MMF 100M Opt MTP (MPO) QSFP+ Opt	\$2,500	Each	15%		\$2,125	Other	DD-1	
14470 407-BCLK	14470 407-BCLK	Data Protection Appliances	40Gbe MMF 400M Opt MTP (MPO) QSFP+ Opt	\$3,100	Each	15%		\$2,635	Other	DD-1	
14470 407-BCLL	14470 407-BCLL	Data Protection Appliances	40Gbe MMF 100M BIDI Opt LC QSFP+ OM4 Opt	\$934	Each	15%		\$794	Other	DD-1	
14470 470-AEJZ	14470 470-AEJZ	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 10M kit	\$1,000	Each	15%		\$850	Other	DD-1	
14470 470-AEKB	14470 470-AEKB	Data Protection Appliances	10Gbe MMF Optical LC SFP+ Optic	\$947	Each	15%		\$805	Other	DD-1	
14470 470-AEKM	14470 470-AEKM	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 3M cab	\$495	Each	15%		\$421	Other	DD-1	
14470 470-AEKN	14470 470-AEKN	Data Protection Appliances	40Gbe MTP opt to 4x 10Gbe LC breakout cab	\$670	Each	15%		\$570	Other	DD-1	
14470 470-AEKO	14470 470-AEKO	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 7M cab	\$630	Each	15%		\$536	Other	DD-1	
14470 470-AEKP	14470 470-AEKP	Data Protection Appliances	10Gbe or 40Gbe LC-LC MMF 10M opt OM4 cab	\$61	Each	15%		\$52	Other	DD-1	
14470 470-AEKO	14470 470-AEKO	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 5M int op	\$720	Each	15%		\$612	Other	DD-1	
14470 470-AEKR	14470 470-AEKR	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 7M int op	\$860	Each	15%		\$731	Other	DD-1	
14470 470-AEKS	14470 470-AEKS	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 30M kit	\$1,150	Each	15%		\$978	Other	DD-1	
14470 470-AEKT	14470 470-AEKT	Data Protection Appliances	QSFP+ to 4x SFP+ Pas cop brk 5M int opt	\$860	Each	15%		\$731	Other	DD-1	
14470 470-AEQU	14470 470-AEQU	Data Protection Appliances	QSFP+ to QSFP+ Act Opt fib cab AOC 10m	\$1,800	Each	15%		\$1,530	Other	DD-1	
14470 470-AELB	14470 470-AELB	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 10M cab	\$740	Each	15%		\$629	Other	DD-1	
14470 470-AELC	14470 470-AELC	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 25M cab	\$1,285	Each	15%		\$1,092	Other	DD-1	
14470 528-CJPJ	14470 528-CJPJ	Data Protection Appliances	IDPA DP5800 Base OE=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPK	14470 528-CJPK	Data Protection Appliances	DP Appliance Solution=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPL	14470 528-CJPL	Data Protection Appliances	IDPA BU App Enabler=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPM	14470 528-CJPM	Data Protection Appliances	IDPA Single Fed Reporting Server=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPN	14470 528-CJPN	Data Protection Appliances	IDPA BU Search Enabler=CA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPO	14470 528-CJPO	Data Protection Appliances	IDPA vRealize Enabler=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPP	14470 528-CJPP	Data Protection Appliances	Plugin for IDPA vRealize Automation=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPQ	14470 528-CJPQ	Data Protection Appliances	Data Protection Central=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPR	14470 528-CJPR	Data Protection Appliances	IDPA Boost FS=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPS	14470 528-CJPS	Data Protection Appliances	IDPA CTRL FS 800GB 0.8TB RAW -CF	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPT	14470 528-CJPT	Data Protection Appliances	IDPA Backup G Enabler=CC	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPU	14470 528-CJPU	Data Protection Appliances	IDPA TARGET PROTOCOL ENABLER=CA	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPV	14470 528-CJPV	Data Protection Appliances	IDPA ANALYTICS ENABLER=CB	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPW	14470 528-CJPW	Data Protection Appliances	IDPA TARGET REPL 1TB RAW ENABLER=CB	\$0	Each	15%		\$0	Other	DD-1	
14470 528-CJPY	14470 528-CJPY	Data Protection Appliances	CLOUD TIER LICENSE=CC	\$400	Each	15%		\$340	Other	DD-1	
14470 528-CJPZ	14470 528-CJPZ	Data Protection Appliances	IDPA DD Cloud DR Essentials 1TB=CC	\$800	Each	15%		\$680	Other	DD-1	
14470 528-CJYZ	14470 528-CJYZ	Data Protection Appliances	IDPA Capacity Pack 60TB RAW Enabler=CB	\$0	Each	15%		\$0	Other	DD-1	
14470 529-BBFY	14470 529-BBFY	Data Protection Appliances	IDPA TARGET BOOST 1TB RAW ENABLER=CB	\$0	Each	15%		\$0	Other	DD-1	
14470 619-APHO	14470 619-APHO	Data Protection Appliances	DDOS 7.1 IDPA=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 619-APHP	14470 619-APHP	Data Protection Appliances	Integrated Data Protection App V2 5=IA	\$0	Each	15%		\$0	Other	DD-1	
14470 750-ACQS	14470 750-ACQS	Data Protection Appliances	DP5800 FACTORY INSTALL KIT	\$0	Each	15%		\$0	Other	DD-1	
14470 827-4153	14470 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%		\$116,712	Other	DD-1	
14470 827-4155	14470 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%		\$91,702	Other	DD-1	
14470 838-5790	14470 838-5790	Data Protection Appliances	Avamar Basic Network Data Management Protocol Quickstart	\$2,618	Each	15%		\$2,225	Other	DD-1	
14470 838-5791	14470 838-5791	Data Protection Appliances	Avamar Module For Microsoft Applications Client 10PK	\$7,875	Each	15%		\$6,694	Other	DD-1	
14470 838-5792	14470 838-5792	Data Protection Appliances	Avamar Module For Application Database Suite Client 10PK	\$7,679	Each	15%		\$6,527	Other	DD-1	
14470 844-3812	14470 844-3812	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin On-Demand Training	\$3,120	Each	15%		\$2,652	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column Price/UoM (Calculated)	L(Column 1*Column K) use drop-down	Product Category (if applicable)
14470 844-3856	14470 844-3856	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin Instructor Led Training	\$5,500	Each	15%	\$4,675	Other	DD-1
14470 845-7138	14470 845-7138	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Remote	\$18,648	Each	15%	\$15,851	Other	DD-1
14470 845-7139	14470 845-7139	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Onsite	\$32,635	Each	15%	\$27,740	Other	DD-1
14470 847-2775	14470 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
14470 847-2776	14470 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
14470 847-2777	14470 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
14470 847-2778	14470 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
14471 210-AWQX	14471 210-AWQX	Data Protection Appliances	DP8300 BASE APPLIANCE CONTROLLER	\$0	Each	15%	\$0	Other	DD-1
14471 321-BFRL	14471 321-BFRL	Data Protection Appliances	IDPA DP8300 Base Cube	\$1,166,000	Each	15%	\$991,100	Other	DD-1
14471 321-BFRN	14471 321-BFRN	Data Protection Appliances	IDPA DP8300 Base Cube TLA	\$450,526	Each	15%	\$382,947	Other	DD-1
14471 321-BFTK	14471 321-BFTK	Data Protection Appliances	ANCHOR DP APPLIANCE 8300	\$0	Each	15%	\$0	Other	DD-1
14471 332-1286	14471 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14471 379-BDPD	14471 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
14471 379-BDTQ	14471 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
14471 379-BDUU	14471 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
14471 389-DRZZ	14471 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1
14471 407-BCLJ	14471 407-BCLJ	Data Protection Appliances	40Gbe MMF 100M Opt MTP (MPO) QSFP+ Opt	\$2,500	Each	15%	\$2,125	Other	DD-1
14471 407-BCLK	14471 407-BCLK	Data Protection Appliances	40Gbe MMF 400M Opt MTP (MPO) QSFP+ Opt	\$3,100	Each	15%	\$2,635	Other	DD-1
14471 407-BCLL	14471 407-BCLL	Data Protection Appliances	40Gbe MMF 100M BIDI Opt LC QSFP+ OM4 Opt	\$934	Each	15%	\$794	Other	DD-1
14471 407-BCLR	14471 407-BCLR	Data Protection Appliances	DP APPLIANCE QUAD 10GB CU MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14471 407-BCLS	14471 407-BCLS	Data Protection Appliances	DP APPL QUAD 10GB OPT-SFP MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14471 470-AEJZ	14471 470-AEJZ	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 10M kit	\$1,000	Each	15%	\$850	Other	DD-1
14471 470-AEKB	14471 470-AEKB	Data Protection Appliances	10Gbe MMF Optical LC SFP+ Opt	\$947	Each	15%	\$805	Other	DD-1
14471 470-AEKM	14471 470-AEKM	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 3M cab	\$495	Each	15%	\$421	Other	DD-1
14471 470-AEKN	14471 470-AEKN	Data Protection Appliances	40Gbe MTP opt to 4x 10Gbe LC breakout cab	\$670	Each	15%	\$570	Other	DD-1
14471 470-AEKO	14471 470-AEKO	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 7M cab	\$630	Each	15%	\$536	Other	DD-1
14471 470-AEKP	14471 470-AEKP	Data Protection Appliances	10Gbe or 40Gbe LC-LC MMF 10M opt OMA cab	\$61	Each	15%	\$52	Other	DD-1
14471 470-AEQK	14471 470-AEQK	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 5M int op	\$720	Each	15%	\$612	Other	DD-1
14471 470-AEKR	14471 470-AEKR	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 7M int op	\$860	Each	15%	\$731	Other	DD-1
14471 470-AEKS	14471 470-AEKS	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 30M kit	\$1,150	Each	15%	\$978	Other	DD-1
14471 470-AEKT	14471 470-AEKT	Data Protection Appliances	QSFP+ to 4x SFP+ Pas cop brk 5M int opt	\$860	Each	15%	\$731	Other	DD-1
14471 470-AEKU	14471 470-AEKU	Data Protection Appliances	QSFP+ to QSFP+ Act Opt fib cab AOC 10m	\$1,800	Each	15%	\$1,530	Other	DD-1
14471 470-AELB	14471 470-AELB	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 10M cab	\$740	Each	15%	\$629	Other	DD-1
14471 470-AELC	14471 470-AELC	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 25M cab	\$1,285	Each	15%	\$1,092	Other	DD-1
14471 528-CJPK	14471 528-CJPK	Data Protection Appliances	DP Appliance Solution=IA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPL	14471 528-CJPL	Data Protection Appliances	IDPA BU App Enabler=IA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPM	14471 528-CJPM	Data Protection Appliances	IDPA Single Fed Reporting Server=IA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPN	14471 528-CJPN	Data Protection Appliances	IDPA BU Search Enabler=CA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPO	14471 528-CJPO	Data Protection Appliances	IDPA vRealize Enabler=IA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPP	14471 528-CJPP	Data Protection Appliances	Plugin for IDPA vRealize Automation=IA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPQ	14471 528-CJPQ	Data Protection Appliances	Data Protection Central=IA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPR	14471 528-CJPR	Data Protection Appliances	IDPA Boost FS=IA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPS	14471 528-CJPS	Data Protection Appliances	IDPA CTRL FS 800GB 0.8TB RAW =CF	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPT	14471 528-CJPT	Data Protection Appliances	IDPA Backup G Enabler=CC	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPU	14471 528-CJPU	Data Protection Appliances	IDPA TARGET PROTOCOL ENABLER=CA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPV	14471 528-CJPV	Data Protection Appliances	IDPA ANALYTICS ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPW	14471 528-CJPW	Data Protection Appliances	IDPA TARGET REPL 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJPY	14471 528-CJPY	Data Protection Appliances	CLOUD TIER LICENSE=CC	\$400	Each	15%	\$340	Other	DD-1
14471 528-CJPZ	14471 528-CJPZ	Data Protection Appliances	IDPA DD Cloud DR Essentials 1TB=CC	\$800	Each	15%	\$680	Other	DD-1
14471 528-CJXT	14471 528-CJXT	Data Protection Appliances	IDPA DP8300 Base OE=IA	\$0	Each	15%	\$0	Other	DD-1
14471 528-CJYZ	14471 528-CJYZ	Data Protection Appliances	IDPA Capacity Pack 60TB RAW Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
14471 529-BBFY	14471 529-BBFY	Data Protection Appliances	IDPA TARGET BOOST 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
14471 619-APHO	14471 619-APHO	Data Protection Appliances	DDOS 7.1 IDPA=IA	\$0	Each	15%	\$0	Other	DD-1
14471 619-APHF	14471 619-APHF	Data Protection Appliances	Integrated Data Protection App V2 5=IA	\$0	Each	15%	\$0	Other	DD-1
14471 750-ACSH	14471 750-ACSH	Data Protection Appliances	DP8300 FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
14471 827-4153	14471 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
14471 827-4155	14471 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
14471 838-5790	14471 838-5790	Data Protection Appliances	Avamar Basic Network Data Management Protocol Quickstart	\$2,618	Each	15%	\$2,225	Other	DD-1
14471 838-5791	14471 838-5791	Data Protection Appliances	Avamar Module For Microsoft Applications Client 10PK	\$7,875	Each	15%	\$6,694	Other	DD-1
14471 838-5792	14471 838-5792	Data Protection Appliances	Avamar Module For Application Database Suite Client 10PK	\$7,679	Each	15%	\$6,527	Other	DD-1
14471 844-3812	14471 844-3812	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin On-Demand Training	\$3,120	Each	15%	\$2,652	Other	DD-1
14471 844-3856	14471 844-3856	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin Instructor Led Training	\$5,500	Each	15%	\$4,675	Other	DD-1
14471 845-7138	14471 845-7138	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Remote	\$18,648	Each	15%	\$15,851	Other	DD-1
14471 845-7139	14471 845-7139	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Onsite	\$32,635	Each	15%	\$27,740	Other	DD-1
14471 847-2775	14471 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
14471 847-2776	14471 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
14471 847-2777	14471 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
14471 847-2778	14471 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
14472 210-AWQZ	14472 210-AWQZ	Data Protection Appliances	DP8800 BASE APPLIANCE CONTROLLER	\$0	Each	15%	\$0	Other	DD-1
14472 321-BFRN	14472 321-BFRN	Data Protection Appliances	IDPA DP8800 Base Cube	\$3,180,000	Each	15%	\$2,703,000	Other	DD-1
14472 321-BFTF	14472 321-BFTF	Data Protection Appliances	IDPA DP8800 Base Cube TLA	\$858,947	Each	15%	\$730,105	Other	DD-1
14472 321-BFTL	14472 321-BFTL	Data Protection Appliances	ANCHOR DP APPLIANCE 8800	\$0	Each	15%	\$0	Other	DD-1
14472 332-1286	14472 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14472 379-BDPD	14472 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
14472 379-BDTQ	14472 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
14472 379-BDUU	14472 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
14472 389-DRZZ	14472 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
14472 407-BCLJ	14472 407-BCLJ	Data Protection Appliances	40Gbe MMF 100M Opt MTP (MPO) QSFP+ Opt	\$2,500	Each	15%	\$2,125	Other	DD-1
14472 407-BCLK	14472 407-BCLK	Data Protection Appliances	40Gbe MMF 400M Opt MTP (MPO) QSFP+ Opt	\$3,100	Each	15%	\$2,635	Other	DD-1
14472 407-BCLL	14472 407-BCLL	Data Protection Appliances	40Gbe MMF 100M BIDI Opt LC QSFP+ OM4 Opt	\$934	Each	15%	\$794	Other	DD-1
14472 407-BCLR	14472 407-BCLR	Data Protection Appliances	DP APPLIANCE QUAD 10GB CU MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14472 407-BCLS	14472 407-BCLS	Data Protection Appliances	DP APPL QUAD 10GB OPT-SFP MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14472 470-AEJZ	14472 470-AEJZ	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 10M kit	\$1,000	Each	15%	\$850	Other	DD-1
14472 470-AEKB	14472 470-AEKB	Data Protection Appliances	10Gbe MMF Optical LC SFP+ Optic	\$947	Each	15%	\$805	Other	DD-1
14472 470-AEKM	14472 470-AEKM	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 3M cab	\$495	Each	15%	\$421	Other	DD-1
14472 470-AEKN	14472 470-AEKN	Data Protection Appliances	40Gbe MTP opt to 4x 10Gbe LC breakout cab	\$670	Each	15%	\$570	Other	DD-1
14472 470-AEKO	14472 470-AEKO	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 7M cab	\$630	Each	15%	\$536	Other	DD-1
14472 470-AEKP	14472 470-AEKP	Data Protection Appliances	10Gbe or 40Gbe LC-LC MMF 10M opt OM4 cab	\$61	Each	15%	\$52	Other	DD-1
14472 470-AEQQ	14472 470-AEQQ	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 5M int op	\$720	Each	15%	\$612	Other	DD-1
14472 470-AEKR	14472 470-AEKR	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 7M int op	\$860	Each	15%	\$731	Other	DD-1
14472 470-AEKS	14472 470-AEKS	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 30M kit	\$1,150	Each	15%	\$978	Other	DD-1
14472 470-AEKT	14472 470-AEKT	Data Protection Appliances	QSFP+ to 4x SFP+ Pas cop brk 5M int opt	\$860	Each	15%	\$731	Other	DD-1
14472 470-AEQU	14472 470-AEQU	Data Protection Appliances	QSFP+ to QSFP+ Act Opt fib cab AOC 10m	\$1,800	Each	15%	\$1,530	Other	DD-1
14472 470-AELB	14472 470-AELB	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 10M cab	\$740	Each	15%	\$629	Other	DD-1
14472 470-AELC	14472 470-AELC	Data Protection Appliances	40Gbe Opt MTP to MTP Crossover 25M cab	\$1,285	Each	15%	\$1,092	Other	DD-1
14472 528-CJPK	14472 528-CJPK	Data Protection Appliances	DP Appliance Solution=IA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPL	14472 528-CJPL	Data Protection Appliances	IDPA BU App Enabler=IA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPM	14472 528-CJPM	Data Protection Appliances	IDPA Single Fed Reporting Server=IA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPN	14472 528-CJPN	Data Protection Appliances	IDPA BU Search Enabler=CA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPO	14472 528-CJPO	Data Protection Appliances	IDPA vRealize Enabler=IA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPP	14472 528-CJPP	Data Protection Appliances	Plugin for IDPA vRealize Automation=IA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPQ	14472 528-CJPQ	Data Protection Appliances	Data Protection Central=IA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPR	14472 528-CJPR	Data Protection Appliances	IDPA Boost FS=IA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPS	14472 528-CJPS	Data Protection Appliances	IDPA CTRL FS 800GB 0.8TB RAW =CF	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPT	14472 528-CJPT	Data Protection Appliances	IDPA Backup G Enabler=CC	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPU	14472 528-CJPU	Data Protection Appliances	IDPA TARGET PROTOCOL ENABLER=CA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPV	14472 528-CJPV	Data Protection Appliances	IDPA ANALYTICS ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPW	14472 528-CJPW	Data Protection Appliances	IDPA TARGET REPL 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJPY	14472 528-CJPY	Data Protection Appliances	CLOUD TIER LICENSE=CC	\$400	Each	15%	\$340	Other	DD-1
14472 528-CJPZ	14472 528-CJPZ	Data Protection Appliances	IDPA DD Cloud DR Essentials 1TB=CC	\$800	Each	15%	\$680	Other	DD-1
14472 528-CJXO	14472 528-CJXO	Data Protection Appliances	IDPA DP8000 Base OE=IA	\$0	Each	15%	\$0	Other	DD-1
14472 528-CJYZ	14472 528-CJYZ	Data Protection Appliances	IDPA Capacity Pack 60TB RAW Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
14472 529-BBFY	14472 529-BBFY	Data Protection Appliances	IDPA TARGET BOOST 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
14472 619-APHO	14472 619-APHO	Data Protection Appliances	DDOS 7.1 IDPA=IA	\$0	Each	15%	\$0	Other	DD-1
14472 619-APHP	14472 619-APHP	Data Protection Appliances	Integrated Data Protection App V2_5=IA	\$0	Each	15%	\$0	Other	DD-1
14472 750-ACSI	14472 750-ACSI	Data Protection Appliances	DP8000 FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
14472 827-4153	14472 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
14472 827-4155	14472 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
14472 838-5790	14472 838-5790	Data Protection Appliances	Avamar Basic Network Data Management Protocol Quickstart	\$2,618	Each	15%	\$2,225	Other	DD-1
14472 838-5791	14472 838-5791	Data Protection Appliances	Avamar Module For Microsoft Applications Client 10PK	\$7,875	Each	15%	\$6,694	Other	DD-1
14472 838-5792	14472 838-5792	Data Protection Appliances	Avamar Module For Application Database Suite Client 10PK	\$7,679	Each	15%	\$6,527	Other	DD-1
14472 844-3812	14472 844-3812	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin On-Demand Training	\$3,120	Each	15%	\$2,652	Other	DD-1
14472 844-3856	14472 844-3856	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin Instructor Led Training	\$5,500	Each	15%	\$4,675	Other	DD-1
14472 845-7138	14472 845-7138	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Remote	\$18,648	Each	15%	\$15,851	Other	DD-1
14472 845-7139	14472 845-7139	Data Protection Appliances	Dell EMC Production Ready for Data Protection: Onsite	\$32,635	Each	15%	\$27,740	Other	DD-1
14472 847-2775	14472 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
14472 847-2776	14472 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
14472 847-2777	14472 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
14472 847-2778	14472 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
14476 210-AWQC	14476 210-AWQC	Data Protection Appliances	DP APPL ACCELERATOR G4T 10GB	\$14,000	Each	15%	\$11,900	Other	DD-1
14476 210-AWVY	14476 210-AWVY	Data Protection Appliances	DP APPL G4T ACCELERATOR 10GB FLD INTSL	\$14,000	Each	15%	\$11,900	Other	DD-1
14476 332-1286	14476 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14476 379-BDPD	14476 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
14476 379-BDTQ	14476 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
14476 379-BDUV	14476 379-BDUV	Data Protection Appliances	Upgrade Order	\$0	Each	15%	\$0	Other	DD-1
14476 407-BCLN	14476 407-BCLN	Data Protection Appliances	DP APPL QUAD 10GB OPT-SFP MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14476 407-BCLR	14476 407-BCLR	Data Protection Appliances	DP APPLIANCE QUAD 10GB CU MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14476 750-ACRJ	14476 750-ACRJ	Data Protection Appliances	DP Appl Accelerator Fackit LG	\$0	Each	15%	\$0	Other	DD-1
14476 750-ACRJ	14476 750-ACRJ	Data Protection Appliances	DP Appl Accelerator Fackit XL	\$0	Each	15%	\$0	Other	DD-1
14476 750-ACRK	14476 750-ACRK	Data Protection Appliances	DP APPL ACCELERATOR FACKIT SM-MD	\$0	Each	15%	\$0	Other	DD-1
14476 750-ACVD	14476 750-ACVD	Data Protection Appliances	DP APPL G4T FIELD KIT COBRANDED	\$0	Each	15%	\$0	Other	DD-1
14476 838-5790	14476 838-5790	Data Protection Appliances	Avamar Basic Network Data Management Protocol Quickstart	\$2,618	Each	15%	\$2,225	Other	DD-1
14476 847-2775	14476 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
14476 847-2776	14476 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
14476 847-2777	14476 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
14476 847-2778	14476 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
14476 900-9997	14476 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1
14474 210-AWQF	14474 210-AWQF	Data Protection Appliances	DPAPPLG14COMPUTENODENOTPM	\$0	Each	15%	\$0	Other	DD-1
14474 210-AWQG	14474 210-AWQG	Data Protection Appliances	DP APPL RACK 40U 3P DELTA - DELL	\$0	Each	15%	\$0	Other	DD-1
14474 210-AWQI	14474 210-AWQI	Data Protection Appliances	DPAPPLG14COMPUTENODE	\$0	Each	15%	\$0	Other	DD-1
14474 210-AWQJ	14474 210-AWQJ	Data Protection Appliances	DP APPL RACK 40U 3P WYE - DELL	\$0	Each	15%	\$0	Other	DD-1
14474 210-AWQK	14474 210-AWQK	Data Protection Appliances	DP APPLIANCE GRID G4T M1200 NODE	\$0	Each	15%	\$0	Other	DD-1
14474 210-AWQM	14474 210-AWQM	Data Protection Appliances	DP APPLIANCE GRID G4T UTILITY NODE	\$0	Each	15%	\$0	Other	DD-1
14474 210-AWQR	14474 210-AWQR	Data Protection Appliances	DP APPL RACK 40U SNGL PHASE - DELL	\$0	Each	15%	\$0	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14474 210-AWQW	14474 210-AWQW	Data Protection Appliances	DP APPLIANCE GRID G4T N124T COMM MODULE	\$0	Each	15%	\$0	Other	DD-1
14474 210-AWQY	14474 210-AWQY	Data Protection Appliances	DP APPLIANCE NETWORK SWITCH	\$0	Each	15%	\$0	Other	DD-1
14474 332-1286	14474 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14474 379-BDPD	14474 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
14474 379-BDPE	14474 379-BDPE	Data Protection Appliances	Rack and Stack Product (info)	\$0	Each	15%	\$0	Other	DD-1
14474 379-BDUV	14474 379-BDUV	Data Protection Appliances	Upgrade Order	\$0	Each	15%	\$0	Other	DD-1
14474 450-AJQS	14474 450-AJQS	Data Protection Appliances	PWR CORD 1PH AUSTR RACK DUAL-DP APPL	\$0	Each	15%	\$0	Other	DD-1
14474 450-AJQT	14474 450-AJQT	Data Protection Appliances	PWR CORD 1PH INTL RACK DL-DP APPL	\$0	Each	15%	\$0	Other	DD-1
14474 450-AJQU	14474 450-AJQU	Data Protection Appliances	PWR CORD 1PH US RACK DUAL R+S-DP APPL	\$0	Each	15%	\$0	Other	DD-1
14474 450-AJQV	14474 450-AJQV	Data Protection Appliances	PWR CORD 1PH US+JAP RACK DUAL-DP APPL	\$0	Each	15%	\$0	Other	DD-1
14474 450-AJQW	14474 450-AJQW	Data Protection Appliances	PWR CORD 3PH 32A FLYING LEAD INTL DP	\$0	Each	15%	\$0	Other	DD-1
14474 450-AJQX	14474 450-AJQX	Data Protection Appliances	PWR CORD 3PH 32A FLYING LEAD N AMER DP	\$0	Each	15%	\$0	Other	DD-1
14474 450-AJQY	14474 450-AJQY	Data Protection Appliances	PWR CORD 3PH 32A WYE IEC309-GARO INTL DP	\$0	Each	15%	\$0	Other	DD-1
14474 450-AJQZ	14474 450-AJQZ	Data Protection Appliances	PWR CORD 3PH 40A DELTA PP-HBL N AMER DP	\$0	Each	15%	\$0	Other	DD-1
14474 450-AJRB	14474 450-AJRB	Data Protection Appliances	PWR CORD 3PH 40A DELTA PP-RS N AMER DP	\$0	Each	15%	\$0	Other	DD-1
14474 750-ACQU	14474 750-ACQU	Data Protection Appliances	SPARE, SECURE, STABILIZING KIT, 40U DDRACK	\$1,000	Each	15%	\$850	Other	DD-1
14474 750-ACQV	14474 750-ACQV	Data Protection Appliances	DP APPLIANCE NETWORK SWITCH FACTIT	\$0	Each	15%	\$0	Other	DD-1
14474 750-ACQW	14474 750-ACQW	Data Protection Appliances	DP APPLIANCE COMM MODULE FACTIT N124T	\$0	Each	15%	\$0	Other	DD-1
14474 847-2775	14474 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
14474 847-2776	14474 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
14474 847-2777	14474 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
14474 847-2778	14474 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
14473 210-AWQD	14473 210-AWQD	Data Protection Appliances	OPT DS60 SHELF 60X4TB SAS HDD RACK G3 CT	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWQE	14473 210-AWQE	Data Protection Appliances	DS60 SHELF 45X4TB SAS HDD G3 DP APPL	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWQH	14473 210-AWQH	Data Protection Appliances	OPT, ES30 SHELF, 15X4TB SAS HDD, RACK CT	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWQL	14473 210-AWQL	Data Protection Appliances	DS60 SHELF 30X4TB SAS HDD G3 DP APPL	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWQQ	14473 210-AWQQ	Data Protection Appliances	DS60 SHELF 60X4TB SAS HDD G3 DP APPL	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWQT	14473 210-AWQT	Data Protection Appliances	OPT, ES30 SHELF 15X4TB SAS HDD/UPGRD G3 CT	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWQU	14473 210-AWQU	Data Protection Appliances	DS60 SHELF 15X4TB SAS HDD G3 DP APPL	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWQV	14473 210-AWQV	Data Protection Appliances	FLASH SHELF 15x800GB SSD DP APPL	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWR1	14473 210-AWR1	Data Protection Appliances	IDPA DS60 SHELF 30X4TB SAS HDD UPGRD G3	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWRL	14473 210-AWRL	Data Protection Appliances	IDPA DS60 SHELF 15X4TB SAS HDD UPGRD G3	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWRM	14473 210-AWRM	Data Protection Appliances	IDPA DS60 SHELF 45X4TB SAS HDD UPGRD G3	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWRN	14473 210-AWRN	Data Protection Appliances	IDPA DS60 SHELF 60X4TB SAS HDD UPGRD G3	\$0	Each	15%	\$0	Other	DD-1
14473 210-AWRP	14473 210-AWRP	Data Protection Appliances	IDPA DS60 SHELF 60X4TB SAS HDD UPGRD G3 CT	\$0	Each	15%	\$0	Other	DD-1
14473 210-AXTX	14473 210-AXTX	Data Protection Appliances	DAE Virtual Base - HDD Pack only	\$0	Each	15%	\$0	Other	DD-1
14473 321-BFQX	14473 321-BFQX	Data Protection Appliances	IDPA 60TB Capacity Expansion Pack TLA	\$20,526	Each	15%	\$17,447	Other	DD-1
14473 325-BDPS	14473 325-BDPS	Data Protection Appliances	EMI Shield for 3U Shelf	\$83	Each	15%	\$71	Other	DD-1
14473 332-1286	14473 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14473 379-BDPD	14473 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
14473 379-BDTQ	14473 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
14473 379-BDUU	14473 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
14473 379-BDUV	14473 379-BDUV	Data Protection Appliances	Upgrade Order	\$0	Each	15%	\$0	Other	DD-1
14473 407-BOLM	14473 407-BOLM	Data Protection Appliances	DD 6GBIT SAS IO MOD 4PORT CT OPTION	\$0	Each	15%	\$0	Other	DD-1
14473 470-AEKV	14473 470-AEKV	Data Protection Appliances	R CABLE, DD, SASMINISAS HD-MINISAS, 2M CT	\$0	Each	15%	\$0	Other	DD-1
14473 470-AEXK	14473 470-AEXK	Data Protection Appliances	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0	Each	15%	\$0	Other	DD-1
14473 470-AELG	14473 470-AELG	Data Protection Appliances	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$0	Each	15%	\$0	Other	DD-1
14473 528-CJPT	14473 528-CJPT	Data Protection Appliances	IDPA Backup G Enabler=CC	\$0	Each	15%	\$0	Other	DD-1
14473 528-CJPU	14473 528-CJPU	Data Protection Appliances	IDPA TARGET PROTOCOL ENABLER=CA	\$0	Each	15%	\$0	Other	DD-1
14473 528-CJPV	14473 528-CJPV	Data Protection Appliances	IDPA ANALYTICS ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
14473 528-CJPW	14473 528-CJPW	Data Protection Appliances	IDPA TARGET REPL 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
14473 528-CJPY	14473 528-CJPY	Data Protection Appliances	CLOUD TIER LICENSE=CC	\$400	Each	15%	\$340	Other	DD-1
14473 528-CJPZ	14473 528-CJPZ	Data Protection Appliances	IDPA DD Cloud DR Essentials 1TB=CC	\$800	Each	15%	\$680	Other	DD-1
14473 528-CJYZ	14473 528-CJYZ	Data Protection Appliances	IDPA Capacity Pack 60TB RAW Enabler=CB	\$0	Each	15%	\$0	Other	DD-1
14473 528-CJZB	14473 528-CJZB	Data Protection Appliances	IDPA OE License 1TB Raw Enabler UPG=CB	\$0	Each	15%	\$0	Other	DD-1
14473 529-BBFY	14473 529-BBFY	Data Protection Appliances	IDPA TARGET BOOST 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1
14473 750-ACQT	14473 750-ACQT	Data Protection Appliances	IDPA 60TB Capacity Expansion Pack	\$197,368	Each	15%	\$167,763	Other	DD-1
14473 750-ACCT	14473 750-ACCT	Data Protection Appliances	IDPA 60TB Capacity Exp Pack Upgrade TLA	\$25,658	Each	15%	\$21,809	Other	DD-1
14473 750-ACTD	14473 750-ACTD	Data Protection Appliances	DP HDD EXP PACK 15X4TB SAS W/ DS60 CAR	\$0	Each	15%	\$0	Other	DD-1
14473 750-ACUM	14473 750-ACUM	Data Protection Appliances	IDPA 60TB Capacity Exp Pack Upgrade	\$246,710	Each	15%	\$209,704	Other	DD-1
14473 847-2775	14473 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
14473 847-2776	14473 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
14473 847-2777	14473 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
14473 847-2778	14473 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
14473 900-9997	14473 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1
14497 210-AWRK	14497 210-AWRK	Data Protection Appliances	DP VIRTUAL SOFTWARE BASE	\$0	Each	15%	\$0	Other	DD-1
14497 332-1286	14497 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14497 379-BDUU	14497 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
14497 528-CJPK	14497 528-CJPK	Data Protection Appliances	IDPA DP5800 Base OE=IA	\$0	Each	15%	\$0	Other	DD-1
14497 528-CJPL	14497 528-CJPL	Data Protection Appliances	DP Appliance Solution=IA	\$0	Each	15%	\$0	Other	DD-1
14497 528-CJPM	14497 528-CJPM	Data Protection Appliances	IDPA BU App Enabler=IA	\$0	Each	15%	\$0	Other	DD-1
14497 528-CJPN	14497 528-CJPN	Data Protection Appliances	IDPA Single Fed Reporting Server=IA	\$0	Each	15%	\$0	Other	DD-1
14497 528-CJPO	14497 528-CJPO	Data Protection Appliances	IDPA BU Search Enabler=CA	\$0	Each	15%	\$0	Other	DD-1
14497 528-CJPP	14497 528-CJPP	Data Protection Appliances	IDPA vRealize Enabler=IA	\$0	Each	15%	\$0	Other	DD-1
14497 528-CJPP	14497 528-CJPP	Data Protection Appliances	Plugin for IDPA vRealize Automation=IA	\$0	Each	15%	\$0	Other	DD-1
14497 528-CJPQ	14497 528-CJPQ	Data Protection Appliances	Data Protection Central=IA	\$0	Each	15%	\$0	Other	DD-1
14497 528-CJPR	14497 528-CJPR	Data Protection Appliances	IDPA Boost FS=IA	\$0	Each	15%	\$0	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) use drop-down	Column M-(Column I*Column K) use drop-down	
14497 528-CJPS	14497 528-CJPS	Data Protection Appliances	IDPA CTRL FS 800GB 0.8TB RAW <CF	\$0	Each	15%	\$0	Other	DD-1	
14497 528-CJPT	14497 528-CJPT	Data Protection Appliances	IDPA Backup G Enabler=CC	\$0	Each	15%	\$0	Other	DD-1	
14497 528-CJPU	14497 528-CJPU	Data Protection Appliances	IDPA TARGET PROTOCOL ENABLER=CA	\$0	Each	15%	\$0	Other	DD-1	
14497 528-CJPV	14497 528-CJPV	Data Protection Appliances	IDPA ANALYTICS ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1	
14497 528-CJPW	14497 528-CJPW	Data Protection Appliances	IDPA TARGET REPL 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1	
14497 528-CJPY	14497 528-CJPY	Data Protection Appliances	CLOUD TIER LICENSE=CC	\$400	Each	15%	\$340	Other	DD-1	
14497 528-CJPZ	14497 528-CJPZ	Data Protection Appliances	IDPA DD Cloud DR Essentials 1TB=CC	\$800	Each	15%	\$680	Other	DD-1	
14497 528-CJX0	14497 528-CJX0	Data Protection Appliances	IDPA DP8000 Base OE=IA	\$0	Each	15%	\$0	Other	DD-1	
14497 528-CJXT	14497 528-CJXT	Data Protection Appliances	IDPA DP8000 Base OE=IA	\$0	Each	15%	\$0	Other	DD-1	
14497 528-CJYZ	14497 528-CJYZ	Data Protection Appliances	IDPA Capacity Pack 60TB RAW Enabler=CB	\$0	Each	15%	\$0	Other	DD-1	
14497 529-BBFF	14497 529-BBFF	Data Protection Appliances	IDPA TARGET BOOST 1TB RAW ENABLER=CB	\$0	Each	15%	\$0	Other	DD-1	
14497 626-BBBG	14497 626-BBBG	Data Protection Appliances	Storage Software Info	\$0	Each	15%	\$0	Other	DD-1	
14497 JGVK	14497 JGVK	Data Protection Appliances	MOD.DF.DPA.8800.BASE.OE.IA	\$0	Each	15%	\$0	Other	DD-1	
14494 210-AWRJ	14494 210-AWRJ	Data Protection Appliances	DP SPARE BASE	\$0	Each	15%	\$0	Other	DD-1	
14494 210-AWRO	14494 210-AWRO	Data Protection Appliances	DP UPGRADE BASE	\$0	Each	15%	\$0	Other	DD-1	
14494 332-1286	14494 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
14494 379-BDPD	14494 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1	
14494 379-BDUV	14494 379-BDUV	Data Protection Appliances	Upgrade Order	\$0	Each	15%	\$0	Other	DD-1	
14494 406-BBOZ	14494 406-BBOZ	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1	
14494 406-BBPF	14494 406-BBPF	Data Protection Appliances	DD 10GBASE-T IO MODULE 4Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1	
14494 406-BBPC	14494 406-BBPC	Data Protection Appliances	DD 10GBASE-T IO MODULE 4PORT NDC	\$0	Each	15%	\$0	Other	DD-1	
14494 406-BBPD	14494 406-BBPD	Data Protection Appliances	DD 10GSFP IO MODULE 4Port Full Height	\$4,860	Each	15%	\$4,131	Other	DD-1	
14494 406-BBPE	14494 406-BBPE	Data Protection Appliances	DD 10GSFP IO MODULE NDC	\$0	Each	15%	\$0	Other	DD-1	
14494 406-BBPF	14494 406-BBPF	Data Protection Appliances	DD 12G 4 port SAS HBA	\$0	Each	15%	\$0	Other	DD-1	
14494 406-BBPG	14494 406-BBPG	Data Protection Appliances	DD 16GBIT FC IO MODULE 4PORT	\$4,860	Each	15%	\$4,131	Other	DD-1	
14494 406-BBPH	14494 406-BBPH	Data Protection Appliances	DD 25GSFP IO MODULE 2Port Full Height	\$4,050	Each	15%	\$3,443	Other	DD-1	
14494 406-BBPI	14494 406-BBPI	Data Protection Appliances	DD 25GSFP IO MODULE 2Port Low Profile	\$4,050	Each	15%	\$3,443	Other	DD-1	
14494 406-BBPN	14494 406-BBPN	Data Protection Appliances	DD Optional 12G 4 port SAS HBA	\$4,860	Each	15%	\$4,131	Other	DD-1	
14494 407-BCHR	14494 407-BCHR	Data Protection Appliances	XCVR 10GbE SR SFP	\$210	Each	15%	\$179	Other	DD-1	
14494 407-BCHV	14494 407-BCHV	Data Protection Appliances	XCVR 25GbE SR SFP-NOF	\$1,090	Each	15%	\$927	Other	DD-1	
14494 407-BCLJ	14494 407-BCLJ	Data Protection Appliances	40GbE MMF 100M Opt MTP (MPO) QSFP+ Opt	\$2,500	Each	15%	\$2,125	Other	DD-1	
14494 407-BCLK	14494 407-BCLK	Data Protection Appliances	40GbE MMF 400M Opt MTP (MPO) QSFP+ Opt	\$3,100	Each	15%	\$2,635	Other	DD-1	
14494 407-BCLL	14494 407-BCLL	Data Protection Appliances	40GbE MMF 100M BIDI Opt LC QSFP+ OM4 Opt	\$934	Each	15%	\$794	Other	DD-1	
14494 470-ADZG	14494 470-ADZG	Data Protection Appliances	Cable 10GbE 0.5M TWINAX	\$100	Each	15%	\$85	Other	DD-1	
14494 470-ADZH	14494 470-ADZH	Data Protection Appliances	Cable 10GbE 1M TWINAX	\$130	Each	15%	\$111	Other	DD-1	
14494 470-ADZI	14494 470-ADZI	Data Protection Appliances	Cable 10GbE 2M TWINAX	\$150	Each	15%	\$128	Other	DD-1	
14494 470-ADZJ	14494 470-ADZJ	Data Protection Appliances	Cable 10GbE 3M TWINAX	\$180	Each	15%	\$153	Other	DD-1	
14494 470-ADZK	14494 470-ADZK	Data Protection Appliances	Cable 10GbE 5M TWINAX	\$220	Each	15%	\$187	Other	DD-1	
14494 470-ADZL	14494 470-ADZL	Data Protection Appliances	Cable 10GbE 7M TWINAX	\$310	Each	15%	\$264	Other	DD-1	
14494 470-ADZM	14494 470-ADZM	Data Protection Appliances	Cable 25GbE 1M TWINAX	\$220	Each	15%	\$187	Other	DD-1	
14494 470-ADZN	14494 470-ADZN	Data Protection Appliances	Cable 25GbE 2M TWINAX	\$220	Each	15%	\$187	Other	DD-1	
14494 470-ADZO	14494 470-ADZO	Data Protection Appliances	Cable 25GbE 3M TWINAX	\$250	Each	15%	\$213	Other	DD-1	
14494 470-ADZP	14494 470-ADZP	Data Protection Appliances	Cable 25GbE 5M TWINAX	\$320	Each	15%	\$272	Other	DD-1	
14494 470-AEJZ	14494 470-AEJZ	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 10M kit	\$1,000	Each	15%	\$850	Other	DD-1	
14494 470-AEKB	14494 470-AEKB	Data Protection Appliances	10GbE MMF Optical LC SFP+ Optic	\$947	Each	15%	\$805	Other	DD-1	
14494 470-AEKM	14494 470-AEKM	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 3M cab	\$495	Each	15%	\$421	Other	DD-1	
14494 470-AEKN	14494 470-AEKN	Data Protection Appliances	40GbE MTP opt to 4x 10GbE LC breakout cab	\$670	Each	15%	\$570	Other	DD-1	
14494 470-AEKO	14494 470-AEKO	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 7M cab	\$630	Each	15%	\$536	Other	DD-1	
14494 470-AEKP	14494 470-AEKP	Data Protection Appliances	10GbE or 40GbE LC-LC MMF 10M opt OM4 cab	\$61	Each	15%	\$52	Other	DD-1	
14494 470-AEQ0	14494 470-AEQ0	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 5M int op	\$720	Each	15%	\$612	Other	DD-1	
14494 470-AEKR	14494 470-AEKR	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 7M int op	\$860	Each	15%	\$731	Other	DD-1	
14494 470-AEKS	14494 470-AEKS	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 30M kit	\$1,150	Each	15%	\$978	Other	DD-1	
14494 470-AEKT	14494 470-AEKT	Data Protection Appliances	QSFP+ to 4x SFP+ Pas cop brk 5M int opt	\$860	Each	15%	\$731	Other	DD-1	
14494 470-AEKU	14494 470-AEKU	Data Protection Appliances	QSFP+ to QSFP+ Act Opt fib cab AOC 10m	\$1,800	Each	15%	\$1,530	Other	DD-1	
14494 470-AELB	14494 470-AELB	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 10M cab	\$740	Each	15%	\$629	Other	DD-1	
14494 470-AELC	14494 470-AELC	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 25M cab	\$1,285	Each	15%	\$1,092	Other	DD-1	
14494 847-2775	14494 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1	
14494 847-2776	14494 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1	
14494 847-2777	14494 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1	
14494 847-2778	14494 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1	
13265 321-BEMX	13265 321-BEMX	Data Protection Appliances	PowerEdge C6420, 3.5 Direct Chassis MLK	\$0	Each	15%	\$0	Other	DD-1	
13265 331-7591	13265 331-7591	Data Protection Appliances	PowerEdge C6420/C6400 Complex Tied Order Ship	\$0	Each	15%	\$0	Other	DD-1	
13265 332-1286	13265 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
13265 338-BLTZ	13265 338-BLTZ	Data Protection Appliances	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	15%	\$2,165	Other	DD-1	
13265 338-BLUW	13265 338-BLUW	Data Protection Appliances	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	15%	\$1,750	Other	DD-1	
13265 340-BLEY	13265 340-BLEY	Data Protection Appliances	PowerEdge C6400 - C6420/C6250 Shipping	\$0	Each	15%	\$0	Other	DD-1	
13265 340-CQZD	13265 340-CQZD	Data Protection Appliances	PowerEdge C6420 CE Marking	\$0	Each	15%	\$0	Other	DD-1	
13265 370-AAIP	13265 370-AAIP	Data Protection Appliances	Performance Optimized	\$0	Each	15%	\$0	Other	DD-1	
13265 370-ADNU	13265 370-ADNU	Data Protection Appliances	2666MT/s RDIMMs	\$0	Each	15%	\$0	Other	DD-1	
13265 370-ADPN	13265 370-ADPN	Data Protection Appliances	Memory, Filler, Blank DIMM, Qty 8	\$9	Each	15%	\$8	Other	DD-1	
13265 374-BBBX	13265 374-BBBX	Data Protection Appliances	No Additional Processor	\$0	Each	15%	\$0	Other	DD-1	
13265 384-BBBL	13265 384-BBBL	Data Protection Appliances	Performance BIOS Settings	\$0	Each	15%	\$0	Other	DD-1	
13265 385-BBKI	13265 385-BBKI	Data Protection Appliances	64GB microSDHC/SDXC Card	\$199	Each	15%	\$169	Other	DD-1	
13265 385-BBKX	13265 385-BBKX	Data Protection Appliances	IDRAC9 Enterprise	\$489	Each	15%	\$416	Other	DD-1	
13265 400-ASDO	13265 400-ASDO	Data Protection Appliances	3.5in HDD Blank, C6400	\$9	Each	15%	\$8	Other	DD-1	
13265 400-ASDQ	13265 400-ASDQ	Data Protection Appliances	240G M.2 Drive for BOSS, Customer Install	\$322	Each	15%	\$273	Other	DD-1	
13265 400-ASQG	13265 400-ASQG	Data Protection Appliances	Single Chipset SATA 240GB M.2 RI Internal SSD	\$375	Each	15%	\$319	Other	DD-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column I)Column K ALJP Category (REQUIRED) use drop-down		
13265 400-AWIP	13265 400-AWIP	Data Protection Appliances	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,739	Each	15%	\$1,478	Other	DD-1	
13265 400-AXRE	13265 400-AXRE	Data Protection Appliances	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB	\$2,120	Each	15%	\$1,802	Other	DD-1	
13265 405-AAANE	13265 405-AAANE	Data Protection Appliances	HBA330 Controller Card	\$269	Each	15%	\$229	Other	DD-1	
13265 412-AAIX	13265 412-AAIX	Data Protection Appliances	C6420 Heatsink for CPU1	\$0	Each	15%	\$0	Other	DD-1	
13265 421-5736	13265 421-5736	Data Protection Appliances	No Media Required	\$0	Each	15%	\$0	Other	DD-1	
13265 461-AAEM	13265 461-AAEM	Data Protection Appliances	Trusted Platform Module 2.0	\$99	Each	15%	\$84	Other	DD-1	
13265 470-ACJH	13265 470-ACJH	Data Protection Appliances	Cable for M.2 x16 Riser	\$29	Each	15%	\$25	Other	DD-1	
13265 470-ACJQ	13265 470-ACJQ	Data Protection Appliances	MiniPerc Cable for C6420	\$59	Each	15%	\$50	Other	DD-1	
13265 540-BBVK	13265 540-BBVK	Data Protection Appliances	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	15%	\$603	Other	DD-1	
13265 540-BBWC	13265 540-BBWC	Data Protection Appliances	Intel X710 Dual Port 10Gb, SFP+, OCP Mezzanine card	\$449	Each	15%	\$382	Other	DD-1	
13265 540-BBWW	13265 540-BBWW	Data Protection Appliances	M.2 X16 Chipset SATA Riser for C6420	\$49	Each	15%	\$42	Other	DD-1	
13265 540-BBWM	13265 540-BBWM	Data Protection Appliances	PERC Bridge Card for C6420	\$29	Each	15%	\$25	Other	DD-1	
13265 540-BBWN	13265 540-BBWN	Data Protection Appliances	PCIe Riser for C6420	\$50	Each	15%	\$43	Other	DD-1	
13265 575-BBNN	13265 575-BBNN	Data Protection Appliances	MiniPerc Bracket for C6420	\$79	Each	15%	\$67	Other	DD-1	
13265 619-ABVR	13265 619-ABVR	Data Protection Appliances	No Operating System	\$0	Each	15%	\$0	Other	DD-1	
13265 631-AAKJ	13265 631-AAKJ	Data Protection Appliances	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	15%	\$0	Other	DD-1	
13265 634-BVVR	13265 634-BVVR	Data Protection Appliances	PowerProtect X400 Software Fl	\$0	Each	15%	\$0	Other	DD-1	
13265 750-AAUR	13265 750-AAUR	Data Protection Appliances	NonFabric CPU Clip for C6420	\$1	Each	15%	\$1	Other	DD-1	
13265 780-BCES	13265 780-BCES	Data Protection Appliances	C3, H330 HBA, C6420 1U Direct BP, Supports up to 3x3.5in Hard Drives	\$0	Each	15%	\$0	Other	DD-1	
13265 800-BBDM	13265 800-BBDM	Data Protection Appliances	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	15%	\$0	Other	DD-1	
13265 818-BBGR	13265 818-BBGR	Data Protection Appliances	OCP Mezzanine Bracket for C6420	\$29	Each	15%	\$25	Other	DD-1	
13265 827-4153	13265 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1	
13265 827-4155	13265 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1	
14736 332-1286	14736 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
14736 379-BDPD	14736 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1	
14736 379-BDUV	14736 379-BDUV	Data Protection Appliances	Upgrade Order	\$0	Each	15%	\$0	Other	DD-1	
14736 450-AJBP	14736 450-AJBP	Data Protection Appliances	PWR CORD 24A SP IEC60309 N AMERICA	\$575	Each	15%	\$489	Other	DD-1	
14736 450-AJBQ	14736 450-AJBQ	Data Protection Appliances	PC 40A 3P-DLTA 15FT 9P54U2T US 4SBS50	\$1,100	Each	15%	\$935	Other	DD-1	
14736 450-AJBY	14736 450-AJBY	Data Protection Appliances	PWR CORD 24A SP 15FT 3750DP 4PPP	\$1,100	Each	15%	\$935	Other	DD-1	
14736 450-AJBZ	14736 450-AJBZ	Data Protection Appliances	PWR CORD 24A SP 15FT L6-30P 4PPP	\$575	Each	15%	\$489	Other	DD-1	
14736 450-AJCB	14736 450-AJCB	Data Protection Appliances	PWR CORD 24A SP 15FT L7-30P 4PPP	\$575	Each	15%	\$489	Other	DD-1	
14736 450-AJCC	14736 450-AJCC	Data Protection Appliances	PC 40A 3P-DLTA 15FT CS-8365C 4SBS50	\$575	Each	15%	\$489	Other	DD-1	
14736 450-AJCS	14736 450-AJCS	Data Protection Appliances	PC 32A 3P-WYE15FT C530P6S INT	\$575	Each	15%	\$489	Other	DD-1	
14736 750-ABOB	14736 750-ABOB	Data Protection Appliances	Anti-move Stabilizing, all DD racks	\$810	Each	15%	\$689	Other	DD-1	
14736 750-ABOC	14736 750-ABOC	Data Protection Appliances	Anti-Tip Stabilizing kit, all DD racks	\$510	Each	15%	\$434	Other	DD-1	
14736 750-ABOD	14736 750-ABOD	Data Protection Appliances	Seismic Stabilizing kit DD rack	\$810	Each	15%	\$689	Other	DD-1	
14736 750-ACOW	14736 750-ACOW	Data Protection Appliances	DP APPLIANCE COMM MODULE FACKIT N1124T	\$0	Each	15%	\$0	Other	DD-1	
14736 844-3812	14736 844-3812	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin On-Demand Training	\$3,120	Each	15%	\$2,652	Other	DD-1	
14736 844-3856	14736 844-3856	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin Instructor Led Training	\$5,500	Each	15%	\$4,675	Other	DD-1	
14736 847-2775	14736 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1	
14736 847-2776	14736 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1	
14736 847-2777	14736 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1	
14736 847-2778	14736 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1	
14736 847-2778	14736 847-2778	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
14735 332-1286	14735 332-1286	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1	
14735 379-BDPD	14735 379-BDPD	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1	
14735 379-BDTQ	14735 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1	
14735 379-BDUU	14735 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1	
14735 379-BDUV	14735 379-BDUV	Data Protection Appliances	Upgrade Order	\$0	Each	15%	\$0	Other	DD-1	
14735 470-ADZF	14735 470-ADZF	Data Protection Appliances	DD 4M SAS HD FLEX	\$320	Each	15%	\$272	Other	DD-1	
14735 847-2775	14735 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1	
14735 847-2776	14735 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1	
14735 847-2777	14735 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1	
14735 847-2778	14735 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1	
14735 900-9997	14735 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1	
14790 332-1286	14790 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
14790 379-BDTQ	14790 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1	
14790 379-BDUU	14790 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1	
14790 626-BBBG	14790 626-BBBG	Data Protection Appliances	Storage Software Info	\$0	Each	15%	\$0	Other	DD-1	
14732 332-1286	14732 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
14732 379-BDPD	14732 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1	
14732 379-BDTQ	14732 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1	
14732 379-BDUU	14732 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1	
14732 389-DRZZ	14732 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1	
14732 407-BCHR	14732 407-BCHR	Data Protection Appliances	XCVR 10GbE SR SFP	\$210	Each	15%	\$179	Other	DD-1	
14732 407-BCHV	14732 407-BCHV	Data Protection Appliances	XCVR 25GbE SR SFP-NOF	\$1,090	Each	15%	\$927	Other	DD-1	
14732 407-BCLJ	14732 407-BCLJ	Data Protection Appliances	40GbE MMF 100M Opt MTP (MPO) QSFP+ Opt	\$2,500	Each	15%	\$2,125	Other	DD-1	
14732 407-BCLK	14732 407-BCLK	Data Protection Appliances	40GbE MMF 400M Opt MTP (MPO) QSFP+ Opt	\$3,100	Each	15%	\$2,635	Other	DD-1	
14732 407-BCLL	14732 407-BCLL	Data Protection Appliances	40GbE MMF 100M BIDI Opt LC QSFP+ OM4 Opt	\$934	Each	15%	\$794	Other	DD-1	
14732 470-ADZG	14732 470-ADZG	Data Protection Appliances	Cable 10GbE 0.5M TWINAX	\$100	Each	15%	\$85	Other	DD-1	
14732 470-ADZH	14732 470-ADZH	Data Protection Appliances	Cable 10GbE 1M TWINAX	\$130	Each	15%	\$111	Other	DD-1	
14732 470-ADZI	14732 470-ADZI	Data Protection Appliances	Cable 10GbE 2M TWINAX	\$150	Each	15%	\$128	Other	DD-1	
14732 470-ADZJ	14732 470-ADZJ	Data Protection Appliances	Cable 10GbE 3M TWINAX	\$180	Each	15%	\$153	Other	DD-1	
14732 470-ADZK	14732 470-ADZK	Data Protection Appliances	Cable 10GbE 5M TWINAX	\$220	Each	15%	\$187	Other	DD-1	
14732 470-ADZL	14732 470-ADZL	Data Protection Appliances	Cable 10GbE 7M TWINAX	\$310	Each	15%	\$264	Other	DD-1	
14732 470-ADZM	14732 470-ADZM	Data Protection Appliances	Cable 25GbE 1M TWINAX	\$220	Each	15%	\$187	Other	DD-1	
14732 470-ADZN	14732 470-ADZN	Data Protection Appliances	Cable 25GbE 2M TWINAX	\$220	Each	15%	\$187	Other	DD-1	
14732 470-ADZO	14732 470-ADZO	Data Protection Appliances	Cable 25GbE 3M TWINAX	\$250	Each	15%	\$213	Other	DD-1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14732 470-ADZP	14732 470-ADZP	Data Protection Appliances	Cable 25GbE 5M TWINAX	\$320	Each	15%	\$272	Other	DD-1
14732 470-AEJZ	14732 470-AEJZ	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 10M kit	\$1,000	Each	15%	\$850	Other	DD-1
14732 470-AEKB	14732 470-AEKB	Data Protection Appliances	10GbE MMF Optical LC SFP+ Optic	\$947	Each	15%	\$805	Other	DD-1
14732 470-AEKM	14732 470-AEKM	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 3M cab	\$495	Each	15%	\$421	Other	DD-1
14732 470-AEKN	14732 470-AEKN	Data Protection Appliances	40GbE MTP opt to 4x 10GbE LC breakout cab	\$670	Each	15%	\$570	Other	DD-1
14732 470-AEKO	14732 470-AEKO	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 7M cab	\$630	Each	15%	\$536	Other	DD-1
14732 470-AEKP	14732 470-AEKP	Data Protection Appliances	10GbE or 40GbE LC-MMF 10M opt OM4 cab	\$61	Each	15%	\$52	Other	DD-1
14732 470-AEQK	14732 470-AEQK	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 5M int op	\$720	Each	15%	\$612	Other	DD-1
14732 470-AEKR	14732 470-AEKR	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 7M int op	\$860	Each	15%	\$731	Other	DD-1
14732 470-AEKS	14732 470-AEKS	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 30M kit	\$1,150	Each	15%	\$978	Other	DD-1
14732 470-AEKT	14732 470-AEKT	Data Protection Appliances	QSFP+ to 4x SFP+ Pas cop brk 5M int opt	\$860	Each	15%	\$731	Other	DD-1
14732 470-AEQU	14732 470-AEQU	Data Protection Appliances	QSFP+ to QSFP+ Act Opt fib cab AOC 10m	\$1,800	Each	15%	\$1,530	Other	DD-1
14732 470-AELB	14732 470-AELB	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 10M cab	\$740	Each	15%	\$629	Other	DD-1
14732 470-AELC	14732 470-AELC	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 25M cab	\$1,285	Each	15%	\$1,092	Other	DD-1
14732 827-4153	14732 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
14732 827-4155	14732 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
14732 838-5790	14732 838-5790	Data Protection Appliances	Avamar Basic Network Data Management Protocol Quickstart	\$2,618	Each	15%	\$2,225	Other	DD-1
14732 838-5791	14732 838-5791	Data Protection Appliances	Avamar Module For Microsoft Applications Client 10PK	\$7,875	Each	15%	\$6,694	Other	DD-1
14732 838-5792	14732 838-5792	Data Protection Appliances	Avamar Module For Application Database Suite Client 10PK	\$7,679	Each	15%	\$6,527	Other	DD-1
14732 844-3812	14732 844-3812	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin On-Demand Training	\$3,120	Each	15%	\$2,652	Other	DD-1
14732 844-3856	14732 844-3856	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin Instructor Led Training	\$5,500	Each	15%	\$4,675	Other	DD-1
14732 847-2775	14732 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
14732 847-2776	14732 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
14732 847-2777	14732 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
14732 847-2778	14732 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
14733 332-1286	14733 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14733 379-BDPD	14733 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
14733 379-BDTQ	14733 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
14733 379-BDUU	14733 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
14733 389-DRZZ	14733 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1
14733 407-BCHR	14733 407-BCHR	Data Protection Appliances	XCVR 10GbE SR SFP	\$210	Each	15%	\$179	Other	DD-1
14733 407-BCHV	14733 407-BCHV	Data Protection Appliances	XCVR 25GbE SR SFP-NOF	\$1,090	Each	15%	\$927	Other	DD-1
14733 407-BCLJ	14733 407-BCLJ	Data Protection Appliances	40GbE MMF 100M Opt MTP (MPO) QSFP+ Opt	\$2,500	Each	15%	\$2,125	Other	DD-1
14733 407-BCLK	14733 407-BCLK	Data Protection Appliances	40GbE MMF 400M Opt MTP (MPO) QSFP+ Opt	\$3,100	Each	15%	\$2,635	Other	DD-1
14733 407-BCLL	14733 407-BCLL	Data Protection Appliances	40GbE MMF 100M BIDI Opt LC QSFP+ OM4 Opt	\$934	Each	15%	\$794	Other	DD-1
14733 407-BCLR	14733 407-BCLR	Data Protection Appliances	DP APPLIANCE QUAD 10GB CU MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14733 407-BCLS	14733 407-BCLS	Data Protection Appliances	DP APPL QUAD 10GB OPT-SFP MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14733 470-ADZG	14733 470-ADZG	Data Protection Appliances	Cable 10GbE 0.5M TWINAX	\$100	Each	15%	\$85	Other	DD-1
14733 470-ADZH	14733 470-ADZH	Data Protection Appliances	Cable 10GbE 1M TWINAX	\$130	Each	15%	\$111	Other	DD-1
14733 470-ADZI	14733 470-ADZI	Data Protection Appliances	Cable 10GbE 2M TWINAX	\$150	Each	15%	\$128	Other	DD-1
14733 470-ADZJ	14733 470-ADZJ	Data Protection Appliances	Cable 10GbE 3M TWINAX	\$180	Each	15%	\$153	Other	DD-1
14733 470-ADZK	14733 470-ADZK	Data Protection Appliances	Cable 10GbE 5M TWINAX	\$220	Each	15%	\$187	Other	DD-1
14733 470-ADZL	14733 470-ADZL	Data Protection Appliances	Cable 10GbE 7M TWINAX	\$310	Each	15%	\$264	Other	DD-1
14733 470-ADZM	14733 470-ADZM	Data Protection Appliances	Cable 25GbE 1M TWINAX	\$220	Each	15%	\$187	Other	DD-1
14733 470-ADZN	14733 470-ADZN	Data Protection Appliances	Cable 25GbE 2M TWINAX	\$220	Each	15%	\$187	Other	DD-1
14733 470-ADZO	14733 470-ADZO	Data Protection Appliances	Cable 25GbE 3M TWINAX	\$250	Each	15%	\$213	Other	DD-1
14733 470-ADZP	14733 470-ADZP	Data Protection Appliances	Cable 25GbE 5M TWINAX	\$320	Each	15%	\$272	Other	DD-1
14733 470-AEJZ	14733 470-AEJZ	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 10M kit	\$1,000	Each	15%	\$850	Other	DD-1
14733 470-AEKB	14733 470-AEKB	Data Protection Appliances	10GbE MMF Optical LC SFP+ Optic	\$947	Each	15%	\$805	Other	DD-1
14733 470-AEKM	14733 470-AEKM	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 3M cab	\$495	Each	15%	\$421	Other	DD-1
14733 470-AEKN	14733 470-AEKN	Data Protection Appliances	40GbE MTP opt to 4x 10GbE LC breakout cab	\$670	Each	15%	\$570	Other	DD-1
14733 470-AEKO	14733 470-AEKO	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 7M cab	\$630	Each	15%	\$536	Other	DD-1
14733 470-AEKP	14733 470-AEKP	Data Protection Appliances	10GbE or 40GbE LC-MMF 10M opt OM4 cab	\$61	Each	15%	\$52	Other	DD-1
14733 470-AEQK	14733 470-AEQK	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 5M int op	\$720	Each	15%	\$612	Other	DD-1
14733 470-AEKR	14733 470-AEKR	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 7M int op	\$860	Each	15%	\$731	Other	DD-1
14733 470-AEKS	14733 470-AEKS	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 30M kit	\$1,150	Each	15%	\$978	Other	DD-1
14733 470-AEKT	14733 470-AEKT	Data Protection Appliances	QSFP+ to 4x SFP+ Pas cop brk 5M int opt	\$860	Each	15%	\$731	Other	DD-1
14733 470-AEQU	14733 470-AEQU	Data Protection Appliances	QSFP+ to QSFP+ Act Opt fib cab AOC 10m	\$1,800	Each	15%	\$1,530	Other	DD-1
14733 470-AELB	14733 470-AELB	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 10M cab	\$740	Each	15%	\$629	Other	DD-1
14733 470-AELC	14733 470-AELC	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 25M cab	\$1,285	Each	15%	\$1,092	Other	DD-1
14733 827-4153	14733 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
14733 827-4155	14733 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
14733 838-5790	14733 838-5790	Data Protection Appliances	Avamar Basic Network Data Management Protocol Quickstart	\$2,618	Each	15%	\$2,225	Other	DD-1
14733 838-5791	14733 838-5791	Data Protection Appliances	Avamar Module For Microsoft Applications Client 10PK	\$7,875	Each	15%	\$6,694	Other	DD-1
14733 838-5792	14733 838-5792	Data Protection Appliances	Avamar Module For Application Database Suite Client 10PK	\$7,679	Each	15%	\$6,527	Other	DD-1
14733 844-3812	14733 844-3812	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin On-Demand Training	\$3,120	Each	15%	\$2,652	Other	DD-1
14733 844-3856	14733 844-3856	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin Instructor Led Training	\$5,500	Each	15%	\$4,675	Other	DD-1
14733 847-2775	14733 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
14733 847-2776	14733 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
14733 847-2777	14733 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
14733 847-2778	14733 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
14734 332-1286	14734 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14734 379-BDPD	14734 379-BDPD	Data Protection Appliances	ISG Product (info)	\$0	Each	15%	\$0	Other	DD-1
14734 379-BDTQ	14734 379-BDTQ	Data Protection Appliances	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	DD-1
14734 379-BDUU	14734 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1
14734 389-DRZZ	14734 389-DRZZ	Data Protection Appliances	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	15%	\$0	Other	DD-1
14734 407-BCHR	14734 407-BCHR	Data Protection Appliances	XCVR 10GbE SR SFP	\$210	Each	15%	\$179	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14734 407-BCHV	14734 407-BCHV	Data Protection Appliances	XCVR 25GbE SR SFP-NOF	\$1,090	Each	15%	\$927	Other	DD-1
14734 407-BCLJ	14734 407-BCLJ	Data Protection Appliances	40GbE MMF 100M Opt MTP (MPO) QSFP+ Opt	\$2,500	Each	15%	\$2,125	Other	DD-1
14734 407-BCLK	14734 407-BCLK	Data Protection Appliances	40GbE MMF 400M Opt MTP (MPO) QSFP+ Opt	\$3,100	Each	15%	\$2,635	Other	DD-1
14734 407-BCLL	14734 407-BCLL	Data Protection Appliances	40GbE MMF 100M BIDI Opt LC QSFP+ OM4 Opt	\$934	Each	15%	\$794	Other	DD-1
14734 407-BCLR	14734 407-BCLR	Data Protection Appliances	DP APPLIANCE QUAD 10GB CU MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14734 407-BCLS	14734 407-BCLS	Data Protection Appliances	DP APPL QUAD 10GB OPT-SFP MANF INSTL	\$0	Each	15%	\$0	Other	DD-1
14734 470-ADZG	14734 470-ADZG	Data Protection Appliances	Cable 10GbE 0.5M TWINAX	\$100	Each	15%	\$85	Other	DD-1
14734 470-ADZH	14734 470-ADZH	Data Protection Appliances	Cable 10GbE 1M TWINAX	\$130	Each	15%	\$111	Other	DD-1
14734 470-ADZI	14734 470-ADZI	Data Protection Appliances	Cable 10GbE 2M TWINAX	\$150	Each	15%	\$128	Other	DD-1
14734 470-ADZJ	14734 470-ADZJ	Data Protection Appliances	Cable 10GbE 3M TWINAX	\$190	Each	15%	\$153	Other	DD-1
14734 470-ADZK	14734 470-ADZK	Data Protection Appliances	Cable 10GbE 5M TWINAX	\$220	Each	15%	\$187	Other	DD-1
14734 470-ADZL	14734 470-ADZL	Data Protection Appliances	Cable 10GbE 7M TWINAX	\$310	Each	15%	\$264	Other	DD-1
14734 470-ADZM	14734 470-ADZM	Data Protection Appliances	Cable 25GbE 1M TWINAX	\$220	Each	15%	\$187	Other	DD-1
14734 470-ADZN	14734 470-ADZN	Data Protection Appliances	Cable 25GbE 2M TWINAX	\$220	Each	15%	\$187	Other	DD-1
14734 470-ADZO	14734 470-ADZO	Data Protection Appliances	Cable 25GbE 3M TWINAX	\$250	Each	15%	\$213	Other	DD-1
14734 470-ADZP	14734 470-ADZP	Data Protection Appliances	Cable 25GbE 5M TWINAX	\$320	Each	15%	\$272	Other	DD-1
14734 470-AEJZ	14734 470-AEJZ	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 10M kit	\$1,000	Each	15%	\$850	Other	DD-1
14734 470-AEKB	14734 470-AEKB	Data Protection Appliances	10GbE MMF Optical LC SFP+ Optic	\$947	Each	15%	\$805	Other	DD-1
14734 470-AEKM	14734 470-AEKM	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 3M cab	\$495	Each	15%	\$421	Other	DD-1
14734 470-AEKN	14734 470-AEKN	Data Protection Appliances	40GbE MTP opt to 4x 10GbE LC breakout cab	\$670	Each	15%	\$570	Other	DD-1
14734 470-AEKO	14734 470-AEKO	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 7M cab	\$630	Each	15%	\$536	Other	DD-1
14734 470-AEKP	14734 470-AEKP	Data Protection Appliances	10GbE or 40GbE LC-LC MMF 10M opt OM4 cab	\$61	Each	15%	\$52	Other	DD-1
14734 470-AEKQ	14734 470-AEKQ	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 5M int op	\$720	Each	15%	\$612	Other	DD-1
14734 470-AEKR	14734 470-AEKR	Data Protection Appliances	QSFP+ to QSFP+ Pas cop DAC cab 7M int op	\$860	Each	15%	\$731	Other	DD-1
14734 470-AEKS	14734 470-AEKS	Data Protection Appliances	QSFP+ to 4x SFP+ Act Opt fib brk 30M kit	\$1,150	Each	15%	\$978	Other	DD-1
14734 470-AEKT	14734 470-AEKT	Data Protection Appliances	QSFP+ to 4x SFP+ Pas cop brk 5M int opt	\$860	Each	15%	\$731	Other	DD-1
14734 470-AEJU	14734 470-AEJU	Data Protection Appliances	QSFP+ to QSFP+ Act Opt fib cab ACC 10m	\$1,800	Each	15%	\$1,530	Other	DD-1
14734 470-AELB	14734 470-AELB	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 10M cab	\$740	Each	15%	\$629	Other	DD-1
14734 470-AELC	14734 470-AELC	Data Protection Appliances	40GbE Opt MTP to MTP Crossover 25M cab	\$1,285	Each	15%	\$1,092	Other	DD-1
14734 827-4153	14734 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
14734 827-4155	14734 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
14734 838-5790	14734 838-5790	Data Protection Appliances	Avamar Basic Network Data Management Protocol Quickstart	\$2,618	Each	15%	\$2,225	Other	DD-1
14734 838-5791	14734 838-5791	Data Protection Appliances	Avamar Module For Microsoft Applications Client 10PK	\$7,875	Each	15%	\$6,694	Other	DD-1
14734 838-5792	14734 838-5792	Data Protection Appliances	Avamar Module For Application Database Suite Client 10PK	\$7,679	Each	15%	\$6,527	Other	DD-1
14734 844-3812	14734 844-3812	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin On-Demand Training	\$3,120	Each	15%	\$2,652	Other	DD-1
14734 844-3856	14734 844-3856	Data Protection Appliances	Education Services - Integrated Data Protection Appliance Admin Instructor Led Training	\$5,500	Each	15%	\$4,675	Other	DD-1
14734 847-2775	14734 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
14734 847-2776	14734 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
14734 847-2777	14734 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
14734 847-2778	14734 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
13264 310-8513	13264 310-8513	Data Protection Appliances	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	15%	\$0	Other	DD-1
13264 321-BDYQ	13264 321-BDYQ	Data Protection Appliances	PowerProtect R740xd 3.5"x12HD BP,4HD MP,2HD FB	\$200	Each	15%	\$170	Other	DD-1
13264 329-BEIK	13264 329-BEIK	Data Protection Appliances	PowerEdge R740/R740XD Motherboard	\$0	Each	15%	\$0	Other	DD-1
13264 330-BBHF	13264 330-BBHF	Data Protection Appliances	Riser Config 1, 4 x8 slots	\$99	Each	15%	\$85	Other	DD-1
13264 332-1286	13264 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
13264 338-BLMN	13264 338-BLMN	Data Protection Appliances	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	15%	\$4,419	Other	DD-1
13264 338-BLUW	13264 338-BLUW	Data Protection Appliances	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	15%	\$1,750	Other	DD-1
13264 340-CMMV	13264 340-CMMV	Data Protection Appliances	EDGE R740/ XD Shipping, DAO	\$0	Each	15%	\$0	Other	DD-1
13264 340-CORZ	13264 340-CORZ	Data Protection Appliances	PowerEdge R740 Shipping Material	\$0	Each	15%	\$0	Other	DD-1
13264 350-BBBW	13264 350-BBBW	Data Protection Appliances	No Bezel	\$0	Each	15%	\$0	Other	DD-1
13264 350-BBJV	13264 350-BBJV	Data Protection Appliances	No Quick Sync	\$59	Each	15%	\$50	Other	DD-1
13264 370-AAIP	13264 370-AAIP	Data Protection Appliances	Performance Optimized	\$0	Each	15%	\$0	Other	DD-1
13264 370-ABWE	13264 370-ABWE	Data Protection Appliances	DIMM Blanks for System with 2 Processors	\$0	Each	15%	\$0	Other	DD-1
13264 370-ADNU	13264 370-ADNU	Data Protection Appliances	2666MT/s RDIMMs	\$0	Each	15%	\$0	Other	DD-1
13264 374-BBOI	13264 374-BBOI	Data Protection Appliances	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	15%	\$4,419	Other	DD-1
13264 374-BBPT	13264 374-BBPT	Data Protection Appliances	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	15%	\$1,750	Other	DD-1
13264 379-BCSG	13264 379-BCSG	Data Protection Appliances	IDRAC.Legacy Password	\$0	Each	15%	\$0	Other	DD-1
13264 384-BBBG	13264 384-BBBG	Data Protection Appliances	UEFI BIOS GPT	\$0	Each	15%	\$0	Other	DD-1
13264 384-BBPZ	13264 384-BBPZ	Data Protection Appliances	6 Performance Fans for R740/740XD	\$199	Each	15%	\$169	Other	DD-1
13264 385-BBQF	13264 385-BBQF	Data Protection Appliances	Redundant SD Cards Enabled	\$0	Each	15%	\$0	Other	DD-1
13264 385-BBKH	13264 385-BBKH	Data Protection Appliances	32GB microSDHC/SDXC Card	\$109	Each	15%	\$93	Other	DD-1
13264 385-BBKT	13264 385-BBKT	Data Protection Appliances	IDRAC9.Enterprise	\$489	Each	15%	\$416	Other	DD-1
13264 385-BBLE	13264 385-BBLE	Data Protection Appliances	IDSDM and Combo Card Reader	\$59	Each	15%	\$50	Other	DD-1
13264 389-DSWP	13264 389-DSWP	Data Protection Appliances	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	15%	\$0	Other	DD-1
13264 400-AWIP	13264 400-AWIP	Data Protection Appliances	12TB 7.2K RPM NLSAS 12gbps 512e 3.5in Hot-plug Hard Drive	\$1,739	Each	15%	\$1,478	Other	DD-1
13264 400-AWIS	13264 400-AWIS	Data Protection Appliances	12TB 7.2K RPM NLSAS 12gbps 512e 3.5in Internal Hard Drive	\$1,739	Each	15%	\$1,478	Other	DD-1
13264 400-AWIU	13264 400-AWIU	Data Protection Appliances	12TB 7.2K RPM NLSAS 12gbps 512e 3.5in Flex Bay Hard Drive	\$1,739	Each	15%	\$1,478	Other	DD-1
13264 400-AXPP	13264 400-AXPP	Data Protection Appliances	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Internal Bay AG Drive,3.5in HYB	\$2,120	Each	15%	\$1,802	Other	DD-1
13264 400-AXQI	13264 400-AXQI	Data Protection Appliances	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Flex Bay AG Drive,3.5in HYB	\$2,120	Each	15%	\$1,802	Other	DD-1
13264 400-AXQR	13264 400-AXQR	Data Protection Appliances	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Internal Bay AG Drive,3.5in HYB	\$3,703	Each	15%	\$3,148	Other	DD-1
13264 403-BCHP	13264 403-BCHP	Data Protection Appliances	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	15%	\$747	Other	DD-1
13264 405-AANK	13264 405-AANK	Data Protection Appliances	HBA330 Controller Adapter, Low Profile	\$269	Each	15%	\$229	Other	DD-1
13264 405-AANQ	13264 405-AANQ	Data Protection Appliances	PERC H740P RAID Controller, 8GB NV Cache, Mini card	\$999	Each	15%	\$849	Other	DD-1
13264 412-AAIP	13264 412-AAIP	Data Protection Appliances	1U Pipe Low Profile Heatsink	\$29	Each	15%	\$25	Other	DD-1
13264 421-5736	13264 421-5736	Data Protection Appliances	No Media Required	\$0	Each	15%	\$0	Other	DD-1
13264 450-AAGG	13264 450-AAGG	Data Protection Appliances	No Power Cord	\$0	Each	15%	\$0	Other	DD-1
13264 450-AALV	13264 450-AALV	Data Protection Appliances	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	15%	\$0	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
13264 450-AARX	13264 450-AARX	Data Protection Appliances	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	15%	\$4	Other	DD-1
13264 450-AAAG	13264 450-AAAG	Data Protection Appliances	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	15%	\$0	Other	DD-1
13264 450-AAYN	13264 450-AAYN	Data Protection Appliances	Italian Spare Power Cord 220V	\$0	Each	15%	\$0	Other	DD-1
13264 450-ACSL	13264 450-ACSL	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	15%	\$9	Other	DD-1
13264 450-ACSM	13264 450-ACSM	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	15%	\$9	Other	DD-1
13264 450-ACSO	13264 450-ACSO	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	15%	\$17	Other	DD-1
13264 450-ADWM	13264 450-ADWM	Data Protection Appliances	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	15%	\$667	Other	DD-1
13264 450-AEIT	13264 450-AEIT	Data Protection Appliances	PowerCord, 250V, 2FT, 2.19C20, US	\$20	Each	15%	\$17	Other	DD-1
13264 450-AEIJ	13264 450-AEIJ	Data Protection Appliances	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	15%	\$17	Other	DD-1
13264 450-AEJL	13264 450-AEJL	Data Protection Appliances	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	15%	\$17	Other	DD-1
13264 450-AFFX	13264 450-AFFX	Data Protection Appliances	Power Cord,250V,3M,C19,Brazil	\$20	Each	15%	\$17	Other	DD-1
13264 450-AHFH	13264 450-AHFH	Data Protection Appliances	Brazil Power Cord	\$5	Each	15%	\$4	Other	DD-1
13264 461-AAEM	13264 461-AAEM	Data Protection Appliances	Trusted Platform Module 2.0	\$99	Each	15%	\$84	Other	DD-1
13264 470-AATY	13264 470-AATY	Data Protection Appliances	Power Cord, C19 to C20, PDU-Style, 16 Amps, 6 meter, Argentina, Qty 1	\$11	Each	15%	\$9	Other	DD-1
13264 492-BBDG	13264 492-BBDG	Data Protection Appliances	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	15%	\$26	Other	DD-1
13264 492-BBDH	13264 492-BBDH	Data Protection Appliances	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	15%	\$17	Other	DD-1
13264 492-BBDI	13264 492-BBDI	Data Protection Appliances	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,	\$20	Each	15%	\$17	Other	DD-1
13264 540-BBUJ	13264 540-BBUJ	Data Protection Appliances	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	15%	\$603	Other	DD-1
13264 540-BBUM	13264 540-BBUM	Data Protection Appliances	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	15%	\$603	Other	DD-1
13264 540-BBYL	13264 540-BBYL	Data Protection Appliances	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 adapter, PCIe Full Height	\$719	Each	15%	\$611	Other	DD-1
13264 555-BDYC	13264 555-BDYC	Data Protection Appliances	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	15%	\$611	Other	DD-1
13264 619-ABVR	13264 619-ABVR	Data Protection Appliances	No Operating System	\$0	Each	15%	\$0	Other	DD-1
13264 631-AACK	13264 631-AACK	Data Protection Appliances	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	15%	\$0	Other	DD-1
13264 634-BSEN	13264 634-BSEN	Data Protection Appliances	Software FI V1.0, PowerProtect R740xd	\$0	Each	15%	\$0	Other	DD-1
13264 634-BVVQ	13264 634-BVVQ	Data Protection Appliances	Software FI, PowerProtect X400	\$0	Each	15%	\$0	Other	DD-1
13264 770-BBBE	13264 770-BBBE	Data Protection Appliances	ReadyRails Static Rails for 24-post Racks	\$49	Each	15%	\$42	Other	DD-1
13264 770-BBBQ	13264 770-BBBQ	Data Protection Appliances	ReadyRails Sliding Rails	\$149	Each	15%	\$127	Other	DD-1
13264 770-BBBR	13264 770-BBBR	Data Protection Appliances	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	15%	\$161	Other	DD-1
13264 770-BBBS	13264 770-BBBS	Data Protection Appliances	No Rack Rails	\$0	Each	15%	\$0	Other	DD-1
13264 770-BCIP	13264 770-BCIP	Data Protection Appliances	2U Combo Drop-In/Stub-In Rails	\$99	Each	15%	\$84	Other	DD-1
13264 827-4153	13264 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
13264 827-4155	13264 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1
13264 847-2775	13264 847-2775	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$24,343	Each	15%	\$20,692	Other	DD-1
13264 847-2776	13264 847-2776	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$34,081	Each	15%	\$28,969	Other	DD-1
13264 847-2777	13264 847-2777	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$40,897	Each	15%	\$34,762	Other	DD-1
13264 847-2778	13264 847-2778	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$29,212	Each	15%	\$24,830	Other	DD-1
14277 210-AVMC	14277 210-AVMC	Data Protection Appliances	PowerProtect X400 Hybrid Capacity Server	\$0	Each	15%	\$0	Other	DD-1
14277 210-AVMD	14277 210-AVMD	Data Protection Appliances	PowerProtect X400 All Flash Capacity Server	\$0	Each	15%	\$0	Other	DD-1
14277 310-8513	14277 310-8513	Data Protection Appliances	Power Cord, 220 volt,CEI,23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	15%	\$0	Other	DD-1
14277 321-BFJY	14277 321-BFJY	Data Protection Appliances	PowerProtect X400 All Flash Capacity Server	\$0	Each	15%	\$0	Other	DD-1
14277 321-BFJZ	14277 321-BFJZ	Data Protection Appliances	PowerProtect X400 Hybrid Capacity Server	\$0	Each	15%	\$0	Other	DD-1
14277 321-BFWT	14277 321-BFWT	Data Protection Appliances	PowerProtect X400 All Flash Capacity Server, TLA Order	\$468,317	Each	15%	\$398,069	Other	DD-1
14277 321-BFWU	14277 321-BFWU	Data Protection Appliances	PowerProtect X400 Hybrid Capacity Server, TLA Order	\$180,403	Each	15%	\$153,343	Other	DD-1
14277 332-1286	14277 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1
14277 340-CORZ	14277 340-CORZ	Data Protection Appliances	PowerEdge R740 Shipping Material	\$0	Each	15%	\$0	Other	DD-1
14277 340-CQFM	14277 340-CQFM	Data Protection Appliances	PowerProtect X400 Shipping, DAO	\$0	Each	15%	\$0	Other	DD-1
14277 385-BBNZ	14277 385-BBNZ	Data Protection Appliances	iDRAC9, Enterprise	\$0	Each	15%	\$0	Other	DD-1
14277 389-DSWP	14277 389-DSWP	Data Protection Appliances	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	15%	\$0	Other	DD-1
14277 450-AAGG	14277 450-AAGG	Data Protection Appliances	No Power Cord	\$0	Each	15%	\$0	Other	DD-1
14277 450-AALV	14277 450-AALV	Data Protection Appliances	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	15%	\$0	Other	DD-1
14277 450-AARX	14277 450-AARX	Data Protection Appliances	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	15%	\$4	Other	DD-1
14277 450-ACSM	14277 450-ACSM	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	15%	\$9	Other	DD-1
14277 450-ACSO	14277 450-ACSO	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	15%	\$17	Other	DD-1
14277 450-AEIZ	14277 450-AEIZ	Data Protection Appliances	Power Cord (Philippine/TH/US)	\$5	Each	15%	\$4	Other	DD-1
14277 450-AEJL	14277 450-AEJL	Data Protection Appliances	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	15%	\$17	Other	DD-1
14277 450-AHFH	14277 450-AHFH	Data Protection Appliances	Brazil Power Cord	\$5	Each	15%	\$4	Other	DD-1
14277 461-AAEM	14277 461-AAEM	Data Protection Appliances	Trusted Platform Module 2.0	\$99	Each	15%	\$84	Other	DD-1
14277 470-AATY	14277 470-AATY	Data Protection Appliances	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	15%	\$9	Other	DD-1
14277 470-AEIM	14277 470-AEIM	Data Protection Appliances	5M LC to LC Fiber Cable 4 Pack	\$293	Each	15%	\$249	Other	DD-1
14277 470-AEIQ	14277 470-AEIQ	Data Protection Appliances	10G SFP+ Optical CAP KIT, Qty 4	\$0	Each	15%	\$0	Other	DD-1
14277 470-AEIR	14277 470-AEIR	Data Protection Appliances	25G SFP+ Optical CAP KIT, Qty 4	\$0	Each	15%	\$0	Other	DD-1
14277 470-AEIS	14277 470-AEIS	Data Protection Appliances	10G DA TwinAX CAP KIT, Qty 4	\$0	Each	15%	\$0	Other	DD-1
14277 470-AEIT	14277 470-AEIT	Data Protection Appliances	25G DA TwinAX CAP KIT, Qty 4	\$0	Each	15%	\$0	Other	DD-1
14277 492-BBDG	14277 492-BBDG	Data Protection Appliances	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	15%	\$26	Other	DD-1
14277 492-BBDH	14277 492-BBDH	Data Protection Appliances	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	15%	\$17	Other	DD-1
14277 492-BBDI	14277 492-BBDI	Data Protection Appliances	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,	\$20	Each	15%	\$17	Other	DD-1
14277 492-BBLG	14277 492-BBLG	Data Protection Appliances	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	15%	\$17	Other	DD-1
14277 631-AACK	14277 631-AACK	Data Protection Appliances	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	15%	\$0	Other	DD-1
14277 634-BVVQ	14277 634-BVVQ	Data Protection Appliances	Software FI, PowerProtect X400	\$0	Each	15%	\$0	Other	DD-1
14277 800-BBRR	14277 800-BBRR	Data Protection Appliances	PowerProtect X400 Capacity Cube HPVSR MAINT 1YR	\$0	Each	15%	\$0	Other	DD-1
14277 800-BBRV	14277 800-BBRV	Data Protection Appliances	PowerProtect X400 Capacity Cube HPVSR MAINT 2YR	\$0	Each	15%	\$0	Other	DD-1
14277 800-BBRY	14277 800-BBRY	Data Protection Appliances	PowerProtect X400 Capacity Cube HPVSR MAINT 3YR	\$0	Each	15%	\$0	Other	DD-1
14277 800-BBSB	14277 800-BBSB	Data Protection Appliances	PowerProtect X400 Capacity Cube HPVSR MAINT 4YR	\$0	Each	15%	\$0	Other	DD-1
14277 800-BBSC	14277 800-BBSC	Data Protection Appliances	PowerProtect PP X400 Capacity Cube Hypervisor	\$0	Each	15%	\$0	Other	DD-1
14277 800-BBSD	14277 800-BBSD	Data Protection Appliances	PowerProtect X400 Capacity Cube HPVSR MAINT 5YR	\$0	Each	15%	\$0	Other	DD-1
14277 827-4153	14277 827-4153	Data Protection Appliances	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	DD-1
14277 827-4155	14277 827-4155	Data Protection Appliances	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Column L (Column I+Column K)	
14277 900-9997	14277 900-9997	Data Protection Appliances	On-Site Installation Declined	\$0	Each	15%	\$0	Other	DD-1	
14434 210-AVWC	14434 210-AVWC	Data Protection Appliances	PowerProtect X400 Hybrid Capacity Expansion	\$0	Each	15%	\$0	Other	DD-1	
14434 210-AVVD	14434 210-AVVD	Data Protection Appliances	PowerProtect X400 All Flash Capacity Expansion	\$0	Each	15%	\$0	Other	DD-1	
14434 332-1286	14434 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
14434 379-BDUU	14434 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1	
14434 379-BDVE	14434 379-BDVE	Data Protection Appliances	Current Software Capacity	\$0	Each	15%	\$0	Other	DD-1	
14434 379-BDVR	14434 379-BDVR	Data Protection Appliances	Current Cube Count	\$0	Each	15%	\$0	Other	DD-1	
14434 528-CITR	14434 528-CITR	Data Protection Appliances	PowerProtect X400 Hybrid Scale Up Capacity 16TB=CC	\$126,146	Each	15%	\$107,224	Other	DD-1	
14434 528-CITS	14434 528-CITS	Data Protection Appliances	PowerProtect X400 All Flash Scale Up Capacity 16TB=CC	\$280,711	Each	15%	\$238,604	Other	DD-1	
14434 528-CITT	14434 528-CITT	Data Protection Appliances	PowerProtect X400 Hybrid Scale Out Capacity 16TB=CC	\$100,917	Each	15%	\$85,779	Other	DD-1	
14434 528-CITU	14434 528-CITU	Data Protection Appliances	PowerProtect X400 All Flash Scale Out Capacity 16TB=CC	\$223,008	Each	15%	\$189,557	Other	DD-1	
14434 634-BWYM	14434 634-BWYM	Data Protection Appliances	X400 All Flash Scale Up Residuals 3YR	\$0	Each	15%	\$0	Other	DD-1	
14434 634-BWYP	14434 634-BWYP	Data Protection Appliances	X400 Hybrid Scale Up Residuals 3YR	\$0	Each	15%	\$0	Other	DD-1	
14434 634-BWYQ	14434 634-BWYQ	Data Protection Appliances	X400 All Flash Scale Up Residuals 5YR	\$0	Each	15%	\$0	Other	DD-1	
14434 634-BWYS	14434 634-BWYS	Data Protection Appliances	X400 Hybrid Scale Up Residuals 4YR	\$0	Each	15%	\$0	Other	DD-1	
14434 634-BWYU	14434 634-BWYU	Data Protection Appliances	X400 All Flash Scale Up Residuals 1YR	\$0	Each	15%	\$0	Other	DD-1	
14434 634-BWYW	14434 634-BWYW	Data Protection Appliances	X400 All Flash Scale Up Residuals 2YR	\$0	Each	15%	\$0	Other	DD-1	
14434 634-BWYX	14434 634-BWYX	Data Protection Appliances	X400 All Flash Scale Up Residuals 4YR	\$0	Each	15%	\$0	Other	DD-1	
14434 634-BWYY	14434 634-BWYY	Data Protection Appliances	X400 Hybrid Scale Up Residuals 2YR	\$0	Each	15%	\$0	Other	DD-1	
14434 634-BWYZ	14434 634-BWYZ	Data Protection Appliances	X400 Hybrid Scale Up Residuals 1YR	\$0	Each	15%	\$0	Other	DD-1	
14434 634-BWZB	14434 634-BWZB	Data Protection Appliances	X400 Hybrid Scale Up Residuals 5YR	\$0	Each	15%	\$0	Other	DD-1	
14254 210-AVMB	14254 210-AVMB	Data Protection Appliances	PowerProtect X400 Node	\$0	Each	15%	\$0	Other	DD-1	
14254 321-BFJU	14254 321-BFJU	Data Protection Appliances	PowerProtect X400 Node Chassis Configuration	\$0	Each	15%	\$0	Other	DD-1	
14254 332-1286	14254 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
14254 340-BLEY	14254 340-BLEY	Data Protection Appliances	PowerEdge C6400 - C6420/C6525 Shipping	\$0	Each	15%	\$0	Other	DD-1	
14254 340-CQZD	14254 340-CQZD	Data Protection Appliances	PowerEdge C6420 CE Marking	\$0	Each	15%	\$0	Other	DD-1	
14254 385-BBKX	14254 385-BBKX	Data Protection Appliances	IDRACS Enterprise	\$499	Each	15%	\$416	Other	DD-1	
14254 461-AAEM	14254 461-AAEM	Data Protection Appliances	Trusted Platform Module 2.0	\$99	Each	15%	\$84	Other	DD-1	
14254 631-AAAC	14254 631-AAAC	Data Protection Appliances	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	15%	\$0	Other	DD-1	
14254 634-BVVR	14254 634-BVVR	Data Protection Appliances	PowerProtect X400 Software Fl	\$0	Each	15%	\$0	Other	DD-1	
14254 800-BBBK	14254 800-BBBK	Data Protection Appliances	System Documentation KIT Not included	\$0	Each	15%	\$0	Other	DD-1	
14253 210-AVKU	14253 210-AVKU	Data Protection Appliances	PowerProtect X400 Hybrid Platform Cube	\$0	Each	15%	\$0	Other	DD-1	
14253 210-AVKV	14253 210-AVKV	Data Protection Appliances	PowerProtect X400 All Flash Platform Cube	\$0	Each	15%	\$0	Other	DD-1	
14253 310-8513	14253 310-8513	Data Protection Appliances	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	15%	\$0	Other	DD-1	
14253 332-1286	14253 332-1286	Data Protection Appliances	US Order	\$0	Each	15%	\$0	Other	DD-1	
14253 340-CPZS	14253 340-CPZS	Data Protection Appliances	PowerProtect X400 Shipping, DAO	\$0	Each	15%	\$0	Other	DD-1	
14253 340-CPZT	14253 340-CPZT	Data Protection Appliances	PowerProtect X400 Shipping, BCC	\$0	Each	15%	\$0	Other	DD-1	
14253 343-BBQB	14253 343-BBQB	Data Protection Appliances	PowerProtect X400 Shipping Material, DAO	\$0	Each	15%	\$0	Other	DD-1	
14253 379-BDUU	14253 379-BDUU	Data Protection Appliances	TLA HW Only Order	\$0	Each	15%	\$0	Other	DD-1	
14253 389-DVEP	14253 389-DVEP	Data Protection Appliances	PowerEdge C6420 Regulatory Label, CE Marking	\$0	Each	15%	\$0	Other	DD-1	
14253 450-AAGG	14253 450-AAGG	Data Protection Appliances	No Power Cord	\$0	Each	15%	\$0	Other	DD-1	
14253 450-AALV	14253 450-AALV	Data Protection Appliances	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	15%	\$0	Other	DD-1	
14253 450-AARX	14253 450-AARX	Data Protection Appliances	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	15%	\$4	Other	DD-1	
14253 450-ACSM	14253 450-ACSM	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	15%	\$9	Other	DD-1	
14253 450-ACSO	14253 450-ACSO	Data Protection Appliances	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	15%	\$17	Other	DD-1	
14253 450-AEIZ	14253 450-AEIZ	Data Protection Appliances	Power Cord (Philippine/THUS)	\$5	Each	15%	\$4	Other	DD-1	
14253 450-AEJI	14253 450-AEJI	Data Protection Appliances	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	15%	\$17	Other	DD-1	
14253 450-AHFH	14253 450-AHFH	Data Protection Appliances	Brazil Power Cord	\$5	Each	15%	\$4	Other	DD-1	
14253 470-AATY	14253 470-AATY	Data Protection Appliances	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	15%	\$9	Other	DD-1	
14253 470-AEIM	14253 470-AEIM	Data Protection Appliances	5M LC to LC Fiber Cable 4 Pack	\$293	Each	15%	\$249	Other	DD-1	
14253 470-AEIN	14253 470-AEIN	Data Protection Appliances	10G SFP+ Optical MGMT Kit, Qty 16	\$0	Each	15%	\$0	Other	DD-1	
14253 470-AEIO	14253 470-AEIO	Data Protection Appliances	10G DA TwinAX MGMT Kit, Qty 16	\$0	Each	15%	\$0	Other	DD-1	
14253 492-BBDG	14253 492-BBDG	Data Protection Appliances	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	15%	\$26	Other	DD-1	
14253 492-BBDH	14253 492-BBDH	Data Protection Appliances	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	15%	\$17	Other	DD-1	
14253 492-BBDI	14253 492-BBDI	Data Protection Appliances	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	15%	\$17	Other	DD-1	
14253 492-BBLG	14253 492-BBLG	Data Protection Appliances	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	15%	\$17	Other	DD-1	
14253 528-CITD	14253 528-CITD	Data Protection Appliances	PowerProtect X400 Base Hybrid Capacity 16TB=CC	\$0	Each	15%	\$0	Other	DD-1	
14253 528-CITE	14253 528-CITE	Data Protection Appliances	PowerProtect X400 Base All Flash Capacity 16TB=CC	\$0	Each	15%	\$0	Other	DD-1	
14253 528-CITF	14253 528-CITF	Data Protection Appliances	PowerProtect X400 Hybrid Expansion Capacity 16TB=CC	\$100,215	Each	15%	\$85,183	Other	DD-1	
14253 528-CITG	14253 528-CITG	Data Protection Appliances	PowerProtect X400 All Flash Expansion Capacity 16TB=CC	\$223,008	Each	15%	\$189,557	Other	DD-1	
14253 611-BBBH	14253 611-BBBH	Data Protection Appliances	No Factory Installed Operating System	\$0	Each	15%	\$0	Other	DD-1	
14253 631-AAAC	14253 631-AAAC	Data Protection Appliances	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWVL	14253 634-BWVL	Data Protection Appliances	X400 Hybrid Residuals 1YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWVM	14253 634-BWVM	Data Protection Appliances	X400 Hybrid Residuals 2YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWVN	14253 634-BWVN	Data Protection Appliances	X400 Hybrid Residuals 3YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWVO	14253 634-BWVO	Data Protection Appliances	X400 Hybrid Residuals 4YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWVP	14253 634-BWVP	Data Protection Appliances	X400 Hybrid Residuals 5YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWYN	14253 634-BWYN	Data Protection Appliances	X400 All Flash Residuals 1YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWYO	14253 634-BWYO	Data Protection Appliances	X400 All Flash Residuals 2YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWYR	14253 634-BWYR	Data Protection Appliances	X400 All Flash Residuals 4YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWYS	14253 634-BWYS	Data Protection Appliances	X400 All Flash Residuals 5YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWYT	14253 634-BWYT	Data Protection Appliances	X400 All Flash Residuals 2YR	\$0	Each	15%	\$0	Other	DD-1	
14253 634-BWYV	14253 634-BWYV	Data Protection Appliances	X400 All Flash Residuals 3YR	\$0	Each	15%	\$0	Other	DD-1	
14253 800-BBRS	14253 800-BBRS	Data Protection Appliances	PowerProtect X400 Platform HPVSR MAINT 3YR	\$0	Each	15%	\$0	Other	DD-1	
14253 800-BBRT	14253 800-BBRT	Data Protection Appliances	PowerProtect X400 Platform HPVSR MAINT 5YR	\$0	Each	15%	\$0	Other	DD-1	
14253 800-BBRU	14253 800-BBRU	Data Protection Appliances	PowerProtect X400 Platform Hypervisor	\$0	Each	15%	\$0	Other	DD-1	
14253 800-BBRW	14253 800-BBRW	Data Protection Appliances	PowerProtect X400 Platform HPVSR MAINT 4YR	\$0	Each	15%	\$0	Other	DD-1	
14253 800-BBRX	14253 800-BBRX	Data Protection Appliances	PowerProtect X400 Platform HPVSR MAINT 2YR	\$0	Each	15%	\$0	Other	DD-1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
14743 847-2780	14743 847-2780	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$2,772	Each	15%	\$2,356	Other	DD-1
14743 847-2781	14743 847-2781	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$5,761	Each	15%	\$4,897	Other	DD-1
14743 847-2782	14743 847-2782	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$4,578	Each	15%	\$3,891	Other	DD-1
14743 848-0221	14743 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
14743 848-0222	14743 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
14743 848-0223	14743 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
14743 848-0224	14743 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
14486 847-2779	14486 847-2779	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$5,761	Each	15%	\$4,897	Other	DD-1
14486 847-2780	14486 847-2780	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$2,772	Each	15%	\$2,356	Other	DD-1
14486 847-2781	14486 847-2781	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$5,761	Each	15%	\$4,897	Other	DD-1
14486 847-2782	14486 847-2782	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$4,578	Each	15%	\$3,891	Other	DD-1
14486 848-0221	14486 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
14486 848-0222	14486 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
14486 848-0223	14486 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
14486 848-0224	14486 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
14487 847-2779	14487 847-2779	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$5,761	Each	15%	\$4,897	Other	DD-1
14487 847-2780	14487 847-2780	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$2,772	Each	15%	\$2,356	Other	DD-1
14487 847-2781	14487 847-2781	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$5,761	Each	15%	\$4,897	Other	DD-1
14487 847-2782	14487 847-2782	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$4,578	Each	15%	\$3,891	Other	DD-1
14487 848-0221	14487 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
14487 848-0222	14487 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
14487 848-0223	14487 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
14487 848-0224	14487 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
14488 847-2779	14488 847-2779	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$5,761	Each	15%	\$4,897	Other	DD-1
14488 847-2780	14488 847-2780	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$2,772	Each	15%	\$2,356	Other	DD-1
14488 847-2781	14488 847-2781	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$5,761	Each	15%	\$4,897	Other	DD-1
14488 847-2782	14488 847-2782	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$4,578	Each	15%	\$3,891	Other	DD-1
14488 848-0221	14488 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
14488 848-0222	14488 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
14488 848-0223	14488 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
14488 848-0224	14488 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
14491 847-2779	14491 847-2779	Data Protection Appliances	Data Destruction for Enterprise Onsite-Data Dom IDPA PProtect	\$5,761	Each	15%	\$4,897	Other	DD-1
14491 847-2780	14491 847-2780	Data Protection Appliances	Data Sanitization for Enterprise Onsite-Data Dom IDPA PProtect	\$2,772	Each	15%	\$2,356	Other	DD-1
14491 847-2781	14491 847-2781	Data Protection Appliances	Data Destruction for Enterprise MV Onsite-Data Dom IDPA PProtect	\$5,761	Each	15%	\$4,897	Other	DD-1
14491 847-2782	14491 847-2782	Data Protection Appliances	Data Sanitization for Enterprise MV Onsite-Data Dom IDPA PProtect	\$4,578	Each	15%	\$3,891	Other	DD-1
14491 848-0221	14491 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
14491 848-0222	14491 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
14491 848-0223	14491 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
14491 848-0224	14491 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
14435 848-0221	14435 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
14435 848-0222	14435 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
14435 848-0223	14435 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
14435 848-0224	14435 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
14279 848-0221	14279 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
14279 848-0222	14279 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
14279 848-0223	14279 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
14279 848-0224	14279 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
14278 848-0221	14278 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
14278 848-0222	14278 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
14278 848-0223	14278 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
14278 848-0224	14278 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
14437 848-0221	14437 848-0221	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	15%	\$31,344	Other	DD-1
14437 848-0222	14437 848-0222	Data Protection Appliances	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	15%	\$62,688	Other	DD-1
14437 848-0223	14437 848-0223	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	15%	\$34,000	Other	DD-1
14437 848-0224	14437 848-0224	Data Protection Appliances	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	15%	\$68,000	Other	DD-1
456-113-429	456-113-429	DLM	DLM5 VTEOS Storage Group 1=IE	\$37,630	Each	15%	\$31,986	Other	DD-1
456-113-430	456-113-430	DLM	DLM5 VTEOS Storage Group 2=IE	\$37,630	Each	15%	\$31,986	Other	DD-1
456-113-431	456-113-431	DLM	DLM5 VTEOS Storage Group 3=IE	\$37,630	Each	15%	\$31,986	Other	DD-1
456-113-434	456-113-434	DLM	DLM5 VTEOS Storage Group 6=IE	\$37,630	Each	15%	\$31,986	Other	DD-1
456-113-435	456-113-435	DLM	DLM5 VTEOS Storage Group 7=IE	\$37,630	Each	15%	\$31,986	Other	DD-1
456-113-436	456-113-436	DLM	DLM5 VTEOS Storage Group 8=IE	\$37,630	Each	15%	\$31,986	Other	DD-1
456-113-437	456-113-437	DLM	DLM5 VTEOS Storage Group 9=IE	\$37,630	Each	15%	\$31,986	Other	DD-1
456-113-438	456-113-438	DLM	DLM5 Capacity Storage Group 1=CC	\$190	Each	15%	\$162	Other	DD-1
456-113-439	456-113-439	DLM	DLM5 Capacity Storage Group 2=CC	\$235	Each	15%	\$200	Other	DD-1
456-113-440	456-113-440	DLM	DLM5 Capacity Storage Group 3=CC	\$435	Each	15%	\$370	Other	DD-1
456-113-443	456-113-443	DLM	DLM5 Capacity Storage Group 6=CC	\$570	Each	15%	\$485	Other	DD-1
456-113-444	456-113-444	DLM	DLM5 Capacity Storage Group 7=CC	\$1,225	Each	15%	\$1,041	Other	DD-1
456-113-445	456-113-445	DLM	DLM5 Capacity Storage Group 8=CC	\$0	Each	15%	\$0	Other	DD-1
456-113-446	456-113-446	DLM	DLM5 Capacity Storage Group 9=CC	\$855	Each	15%	\$727	Other	DD-1
456-114-130	456-114-130	DLM	DLM5 VTEOS Group 1=IE	\$47,500	Each	15%	\$40,375	Other	DD-1
456-114-131	456-114-131	DLM	DLM5 VTEOS Group 2=IE	\$65,000	Each	15%	\$55,250	Other	DD-1
456-114-132	456-114-132	DLM	DLM5 VTEOS Group 3=IE	\$65,000	Each	15%	\$55,250	Other	DD-1
456-114-133	456-114-133	DLM	DLM5 VTEOS Group 4=IE	\$98,000	Each	15%	\$83,300	Other	DD-1
456-114-134	456-114-134	DLM	DLM5 VTEOS Group 5=IE	\$195,000	Each	15%	\$165,750	Other	DD-1
456-114-135	456-114-135	DLM	DLM5 VTEOS Group 6=IE	\$195,000	Each	15%	\$165,750	Other	DD-1
458-002-368	458-002-368	DLM	DLM5 VETOS Storage Groups	\$0	Each	15%	\$0	Other	DD-1
458-002-369	458-002-369	DLM	DLM5 Capacity Storage Groups	\$0	Each	15%	\$0	Other	DD-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
458-002-370	458-002-370	DLM	Dlm5 GDDR Tape=IF	\$81,850	Each	15%	\$69,573	Other	DD-1
458-002-374	458-002-374	DLM	Dlm Long-Term Retention=IC	\$0	Each	15%	\$0	Other	DD-1
458-002-375	458-002-375	DLM	Dlm Encryption=IC	\$0	Each	15%	\$0	Other	DD-1
458-002-376	458-002-376	DLM	Dlm File-Lock Retention=IC	\$0	Each	15%	\$0	Other	DD-1
458-002-377	458-002-377	DLM	Dlm Guarantee Replication=IC	\$0	Each	15%	\$0	Other	DD-1
458-002-378	458-002-378	DLM	Dlm KMIP Encryption=IC	\$0	Each	15%	\$0	Other	DD-1
458-002-379	458-002-379	DLM	Dlm DD Retention Lock=IC	\$0	Each	15%	\$0	Other	DD-1
458-002-380	458-002-380	DLM	Dlm Physical Tape SCSI=IC	\$0	Each	15%	\$0	Other	DD-1
458-002-712	458-002-712	DLM	Dlm5 VTEOS Groups	\$0	Each	15%	\$0	Other	DD-1
DLM5-3PD-RS-1-X	DLM5-3PD-RS-1-X	DLM	3-Phase Delta w/RussellStoll Int	\$4,350	Each	15%	\$3,698	Other	DD-1
DLM5-3-FC-12PORT	DLM5-3-FC-12PORT	DLM	Dlm5.3 Brocade 12 GBIC + License UPG MFG	\$23,900	Each	15%	\$20,315	Other	DD-1
DLM5-3-FC-12PORT-U	DLM5-3-FC-12PORT-U	DLM	Dlm5.3 Brocade 12 GBIC + License UPG FLD	\$28,680	Each	15%	\$24,378	Other	DD-1
DLM5-10GB4048	DLM5-10GB4048	DLM	Dlm8500 Dell4048 10GbE Switch Mfg Inst	\$15,050	Each	15%	\$12,793	Other	DD-1
DLM5-10GB4048-1-X	DLM5-10GB4048-1-X	DLM	Dlm8500 Dell 4048 GBE 1st SWITCHFLD mini	\$14,000	Each	15%	\$11,900	Other	DD-1
DLM5-10GB4048-2-U	DLM5-10GB4048-2-U	DLM	Dlm8500 Dell 4048 GBE 2st SWITCH FLD UPG	\$19,245	Each	15%	\$16,358	Other	DD-1
DLM5-10GB4048-2-X	DLM5-10GB4048-2-X	DLM	Dlm8500 Dell 4048 GBE 2nd SWITCHFLD mini	\$14,255	Each	15%	\$12,117	Other	DD-1
DLM5-10GB4048-MPG	DLM5-10GB4048-MPG	DLM	Dlm8500 Dell 4048 10GbE Switch UPG Mfg	\$15,050	Each	15%	\$12,793	Other	DD-1
DLM5-10GB4048-UPG	DLM5-10GB4048-UPG	DLM	Dlm8500 Dell4048 10GbE Switch Fid Inst	\$20,315	Each	15%	\$17,268	Other	DD-1
DLM5-1GB3048	DLM5-1GB3048	DLM	Dlm8500 Dell 3048 GbE Switch Mfg Inst	\$7,175	Each	15%	\$6,099	Other	DD-1
DLM5-1GB3048-1-X	DLM5-1GB3048-1-X	DLM	Dlm8500 Dell 3048 GBE 1st SWITCHFLD mini	\$6,690	Each	15%	\$5,687	Other	DD-1
DLM5-1GB3048-2-U	DLM5-1GB3048-2-U	DLM	Dlm8500 Dell 3048 GBE 2st SWITCH FLD UPG	\$9,375	Each	15%	\$7,969	Other	DD-1
DLM5-1GB3048-2-X	DLM5-1GB3048-2-X	DLM	Dlm8500 Dell 3048 GBE 2nd SWITCHFLD mini	\$6,945	Each	15%	\$5,903	Other	DD-1
DLM5-1GB3048-MPG	DLM5-1GB3048-MPG	DLM	Dlm8500 Dell3048 GBE Switch Upp Mfg Inst	\$7,175	Each	15%	\$6,099	Other	DD-1
DLM5-1GB3048-UPG	DLM5-1GB3048-UPG	DLM	Dlm8500 Dell3048 GBE Switch Fid Inst	\$9,685	Each	15%	\$8,232	Other	DD-1
DLM5-2500-VTE-X	DLM5-2500-VTE-X	DLM	Dlm 2500 VTE FLD INSTALLED	\$44,215	Each	15%	\$37,583	Other	DD-1
DLM5-3PD-INT-X	DLM5-3PD-INT-X	DLM	3-Phase Delta PDP UPG kit Int	\$0	Each	15%	\$0	Other	DD-1
DLM5-3PD-RS-X	DLM5-3PD-RS-X	DLM	PWCRD 3P-RSL STL QTY2	\$2,475	Each	15%	\$2,104	Other	DD-1
DLM5-3PD-US-X	DLM5-3PD-US-X	DLM	PWCRD 3P-US QTY2	\$1,400	Each	15%	\$1,190	Other	DD-1
DLM5-3PH-DELTA-X	DLM5-3PH-DELTA-X	DLM	Field Installed 3-Phase DELTA PDP Upp K	\$0	Each	15%	\$0	Other	DD-1
DLM5-3PH-WYE-X	DLM5-3PH-WYE-X	DLM	Field Installed 3-Phase Wye PDP Upp Kit	\$0	Each	15%	\$0	Other	DD-1
DLM5-3PW-INTFL-X	DLM5-3PW-INTFL-X	DLM	PWCRD 3-Phase Wye FLYLEAD International	\$840	Each	15%	\$714	Other	DD-1
DLM5-3PW-INT-X	DLM5-3PW-INT-X	DLM	PWCRD 3-Phase Wye Hubbell Connector Int	\$905	Each	15%	\$769	Other	DD-1
DLM5-3PW-USFL-X	DLM5-3PW-USFL-X	DLM	PWCRD 3-Phase Wye FLYLEAD North Am/Japan	\$1,370	Each	15%	\$1,165	Other	DD-1
DLM5-3PW-US-X	DLM5-3PW-US-X	DLM	PWCRD 3-Phase Wye Hubbell North Am/Japan	\$1,660	Each	15%	\$1,411	Other	DD-1
DLM5-ARISTA7150S-X	DLM5-ARISTA7150S-X	DLM	Dlm5 Arista 7150s 10Gb FLD DELLEMC Rack	\$28,895	Each	15%	\$24,561	Other	DD-1
DLM5-DD-BASE	DLM5-DD-BASE	DLM	Dlm5 Generic DD base kit	\$4,705	Each	15%	\$3,999	Other	DD-1
DLM5-DOOR-DELL	DLM5-DOOR-DELL	DLM	Factory-install rack door (DellEMC)	\$0	Each	15%	\$0	Other	DD-1
DLM5-DS6510B	DLM5-DS6510B	DLM	Dlm5 Brocade DS6510B 16 GB FC switch	\$45,910	Each	15%	\$39,024	Other	DD-1
DLM5-DS6620B	DLM5-DS6620B	DLM	Dlm5 Brocade DS6620B 32GB FC w/16GB SFPs	\$52,775	Each	15%	\$44,859	Other	DD-1
DLM5-EXNFS-BASE-X	DLM5-EXNFS-BASE-X	DLM	Dlm5 External NFS kit FLD DELLEMC Rack	\$525	Each	15%	\$446	Other	DD-1
DLM5-FC-12PORT	DLM5-FC-12PORT	DLM	Dlm5 Brocade 12 GBIC + License Upp MFG	\$21,180	Each	15%	\$18,003	Other	DD-1
DLM5-FC-12PORT-UPG	DLM5-FC-12PORT-UPG	DLM	Dlm5 Brocade 12 GBIC + License UPG FLD	\$28,595	Each	15%	\$24,306	Other	DD-1
DLM5-FC-VTE	DLM5-FC-VTE	DLM	Dlm8500 FC VTE MFG DELLEMC rack	\$115,715	Each	15%	\$98,358	Other	DD-1
DLM5-FC-VTEC-BASE	DLM5-FC-VTEC-BASE	DLM	Dlm5 FC VTEC Base	\$715	Each	15%	\$608	Other	DD-1
DLM5-FC-VTEUPG	DLM5-FC-VTEUPG	DLM	Dlm8500 FC VTE FLD UPG DELLEMC rack	\$156,215	Each	15%	\$132,783	Other	DD-1
DLM5-FMM-KIT	DLM5-FMM-KIT	DLM	Dlm G5 FICON Multi Mode Gbic Mfg Inst	\$0	Each	15%	\$0	Other	DD-1
DLM5-FMM-KIT-UPG	DLM5-FMM-KIT-UPG	DLM	Dlm G5 FICON Multi Mode Gbic Fid Inst	\$0	Each	15%	\$0	Other	DD-1
DLM5-PMAX-KIT	DLM5-PMAX-KIT	DLM	Dlm5 PowerMax connection kit	\$0	Each	15%	\$0	Other	DD-1
DLM5-RACK	DLM5-RACK	DLM	Dlm 5 40U Titan Rack skins/doors/blue	\$11,290	Each	15%	\$9,597	Other	DD-1
DLM5DD6300PSNT	DLM5DD6300PSNT	DLM	Dlm Gen5 Single Rack DD6300 PSNT Label	\$0	Each	15%	\$0	Other	DD-1
DLM5DD6800PSNT	DLM5DD6800PSNT	DLM	Dlm Gen5 Single Rack DD6800 PSNT Label	\$0	Each	15%	\$0	Other	DD-1
DLM5DD6900PSNT	DLM5DD6900PSNT	DLM	Dlm Gen5 Single Rack DD6900 PSNT	\$0	Each	15%	\$0	Other	DD-1
DLM5DD9300PSNT	DLM5DD9300PSNT	DLM	Dlm Gen5 Single Rack DD9300 PSNT Label	\$0	Each	15%	\$0	Other	DD-1
DLM5DD9400PSNT	DLM5DD9400PSNT	DLM	Dlm Gen5 Single Rack DD9400 PSNT	\$0	Each	15%	\$0	Other	DD-1
DLM5DD9800PSNT	DLM5DD9800PSNT	DLM	Dlm Gen5 Single Rack DD9800 PSNT Label	\$0	Each	15%	\$0	Other	DD-1
DLM5DD9900PSNT	DLM5DD9900PSNT	DLM	Dlm Gen5 Single Rack DD9900 PSNT	\$0	Each	15%	\$0	Other	DD-1
DLM5-SMM-KIT	DLM5-SMM-KIT	DLM	Dlm G5 FICON Single Mode Gbic Mfg Inst	\$0	Each	15%	\$0	Other	DD-1
DLM5-SMM-KIT-UPG	DLM5-SMM-KIT-UPG	DLM	Dlm G5 FICON Single Mode Gbic Fid Inst	\$0	Each	15%	\$0	Other	DD-1
DLM5VD6800PSNT	DLM5VD6800PSNT	DLM	Dlm Gen5 VTEC Rack DD6800 PSNT Label	\$0	Each	15%	\$0	Other	DD-1
DLM5VD6900PSNT	DLM5VD6900PSNT	DLM	Dlm Gen5 VTEC Rack DD6900 PSNT	\$0	Each	15%	\$0	Other	DD-1
DLM5VD9300PSNT	DLM5VD9300PSNT	DLM	Dlm Gen5 VTEC Rack DD9300 PSNT Label	\$0	Each	15%	\$0	Other	DD-1
DLM5VD9400PSNT	DLM5VD9400PSNT	DLM	Dlm Gen5 VTEC Rack DD9400 PSNT	\$0	Each	15%	\$0	Other	DD-1
DLM5VD9800PSNT	DLM5VD9800PSNT	DLM	Dlm Gen5 VTEC Rack DD9800 PSNT Label	\$0	Each	15%	\$0	Other	DD-1
DLM5VD9900PSNT	DLM5VD9900PSNT	DLM	Dlm Gen5 VTEC Rack DD9900 PSNT	\$0	Each	15%	\$0	Other	DD-1
DLM5-VTE	DLM5-VTE	DLM	Dlm8500 Vte G5 Mfg Installed	\$96,900	Each	15%	\$82,365	Other	DD-1
DLM5VTECBASE	DLM5VTECBASE	DLM	Dlm8500 VTEC rack base kit	\$6,395	Each	15%	\$5,436	Other	DD-1
DLM5VTECSINGLE	DLM5VTECSINGLE	DLM	Dlm8500 VTEC Single Rack Base	\$6,395	Each	15%	\$5,436	Other	DD-1
DLM5VTEC-SINGLE-X	DLM5VTEC-SINGLE-X	DLM	Dlm5 Customer Rack Single Base	\$3,385	Each	15%	\$2,877	Other	DD-1
DLM5-VTE-U	DLM5-VTE-U	DLM	Dlm8500 VTE FLD Customer rack	\$129,565	Each	15%	\$110,130	Other	DD-1
DLM5-VTEUPG	DLM5-VTEUPG	DLM	Dlm8500 Vte G5 Upp Fid Installed	\$130,820	Each	15%	\$111,197	Other	DD-1
DLM5-VTE-X	DLM5-VTE-X	DLM	Dlm8500 VTE FLD Customer rack mini	\$95,975	Each	15%	\$81,579	Other	DD-1
DLM40U-60-L7	DLM40U-60-L7	DLM	L7-30P Power kit North America/Japan	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-300	VSL3-002-300	DLM SOFTWARE	Dlm2500 VTEOS Storage Group 1 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-301	VSL3-002-301	DLM SOFTWARE	Dlm2500 Capacity Storage Group 1 TLA=CC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-302	VSL3-002-302	DLM SOFTWARE	Dlm2500 VTEOS Storage Group 2 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-303	VSL3-002-303	DLM SOFTWARE	Dlm2500 Capacity Storage Group 2 TLA=CC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-702	VSL3-002-702	DLM SOFTWARE	Dlm5 VTEOS Storage Group 1 TLA=IE	\$0	Each	15%	\$0	Other	DD-1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
VSL3-002-703	VSL3-002-703	DLM SOFTWARE	Dlm5 Capacity Storage Group TLA=CC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-704	VSL3-002-704	DLM SOFTWARE	Dlm5 GDDR Tape License TLA=IF	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-705	VSL3-002-705	DLM SOFTWARE	Dlm Long-Term Retention Lic TLA=IC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-706	VSL3-002-706	DLM SOFTWARE	Dlm Encryption Lic TLA=IC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-707	VSL3-002-707	DLM SOFTWARE	Dlm File-Lock Retention Lic TLA=IC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-708	VSL3-002-708	DLM SOFTWARE	Dlm Guarantee Replication Lic TLA=IC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-709	VSL3-002-709	DLM SOFTWARE	Dlm KMIP Encryption Lic TLA=IC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-710	VSL3-002-710	DLM SOFTWARE	Dlm DD Retention Lock Lic TLA=IC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-711	VSL3-002-711	DLM SOFTWARE	Dlm Physical Tape SCSI Lic TLA=IC	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-712	VSL3-002-712	DLM SOFTWARE	Dlm5 VTEOS Storage Group 2 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-713	VSL3-002-713	DLM SOFTWARE	Dlm5 VTEOS Storage Group 3 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-714	VSL3-002-714	DLM SOFTWARE	Dlm5 VTEOS Storage Group 4 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-715	VSL3-002-715	DLM SOFTWARE	Dlm5 VTEOS Storage Group 5 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-716	VSL3-002-716	DLM SOFTWARE	Dlm5 VTEOS Storage Group 6 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-717	VSL3-002-717	DLM SOFTWARE	Dlm5 VTEOS Storage Group 7 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-718	VSL3-002-718	DLM SOFTWARE	Dlm5 VTEOS Storage Group 8 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-002-719	VSL3-002-719	DLM SOFTWARE	Dlm5 VTEOS Storage Group 9 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-003-450	VSL3-003-450	DLM SOFTWARE	Dlm5 VTEOS Group 1 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-003-451	VSL3-003-451	DLM SOFTWARE	Dlm5 VTEOS Group 2 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-003-452	VSL3-003-452	DLM SOFTWARE	Dlm5 VTEOS Group 3 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-003-453	VSL3-003-453	DLM SOFTWARE	Dlm5 VTEOS Group 4 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-003-454	VSL3-003-454	DLM SOFTWARE	Dlm5 VTEOS Group 5 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
VSL3-003-455	VSL3-003-455	DLM SOFTWARE	Dlm5 VTEOS Group 6 TLA=IE	\$0	Each	15%	\$0	Other	DD-1
456-113-783	456-113-783	DLM SW	Dlm5 VTEOS Storage Group 1 Upg=IE	\$0	Each	15%	\$0	Other	DD-1
456-113-784	456-113-784	DLM SW	Dlm5 VTEOS Storage Group 2 Upg=IE	\$0	Each	15%	\$0	Other	DD-1
456-113-785	456-113-785	DLM SW	Dlm5 VTEOS Storage Group 6 Upg=IE	\$0	Each	15%	\$0	Other	DD-1
456-113-786	456-113-786	DLM SW	Dlm5 VTEOS Storage Group 7 Upg=IE	\$0	Each	15%	\$0	Other	DD-1
456-114-109	456-114-109	DLM SW	Dlm2500 VTEOS Storage Group 1=IE	\$0	Each	15%	\$0	Other	DD-1
456-114-110	456-114-110	DLM SW	Dlm2500 Capacity Storage Group 1=CC	\$0	Each	15%	\$0	Other	DD-1
458-002-505	458-002-505	DLM SW	Dlm5 VTEOS Storage Groups Upg	\$0	Each	15%	\$0	Other	DD-1
458-002-696	458-002-696	DLM SW	Dlm2500 VTEOS Storage Group 1=IE	\$20,697	Each	15%	\$17,592	Other	DD-1
458-002-697	458-002-697	DLM SW	Dlm2500 Capacity Storage Groups 1=CC	\$0	Each	15%	\$0	Other	DD-1
458-002-698	458-002-698	DLM SW	Dlm2500 VTEOS Storage Group 2=IE	\$18,815	Each	15%	\$15,993	Other	DD-1
458-002-699	458-002-699	DLM SW	Dlm2500 Capacity Storage Groups 2=CC	\$0	Each	15%	\$0	Other	DD-1
DP5900	DP5900	HARDWARE	SYSTEM DP5900 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DP5900-CTL	DP5900-CTL	HARDWARE	Controller DP5900 NFS CIFS	\$475,548	Each	15%	\$404,216	Other	DD-1
DP5900-CTL-EDP	DP5900-CTL-EDP	HARDWARE	Controller DP5900 EDP NFS CIFS	\$475,548	Each	15%	\$404,216	Other	DD-1
DP5900-CTL-EDP-TLA	DP5900-CTL-EDP-TLA	HARDWARE	Controller DP5900 EDP NFS CIFS TLA	\$66,692	Each	15%	\$56,688	Other	DD-1
DP5900-CTL-TLA	DP5900-CTL-TLA	HARDWARE	Controller DP5900 NFS CIFS TLA	\$66,692	Each	15%	\$56,688	Other	DD-1
DP8400	DP8400	HARDWARE	SYSTEM DP8400 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DP8400-CTL	DP8400-CTL	HARDWARE	Controller DP8400 NFS CIFS	\$1,199,348	Each	15%	\$1,019,446	Other	DD-1
DP8400-CTL-CN	DP8400-CTL-CN	HARDWARE	Controller DP8400 EDP NFS CIFS	\$1,199,348	Each	15%	\$1,019,446	Other	DD-1
DP8400-CTL-TLA	DP8400-CTL-TLA	HARDWARE	Controller DP8400 NFS CIFS TLA	\$381,636	Each	15%	\$324,391	Other	DD-1
DP8900	DP8900	HARDWARE	SYSTEM DP8900 NFS CIFS	\$0	Each	15%	\$0	Other	DD-1
DP8900-CTL	DP8900-CTL	HARDWARE	Controller DP8900 NFS CIFS	\$3,108,140	Each	15%	\$2,641,919	Other	DD-1
DP8900-CTL-EDP	DP8900-CTL-EDP	HARDWARE	Controller DP8900 EDP NFS CIFS	\$3,108,140	Each	15%	\$2,641,919	Other	DD-1
DP8900-CTL-EDP-TLA	DP8900-CTL-EDP-TLA	HARDWARE	Controller DP8900 EDP NFS CIFS TLA	\$655,004	Each	15%	\$556,753	Other	DD-1
DP8900-CTL-TLA	DP8900-CTL-TLA	HARDWARE	Controller DP8900 NFS CIFS TLA	\$655,004	Each	15%	\$556,753	Other	DD-1
DPAACCG4T-DP	DPAACCG4T-DP	HARDWARE	DP APPL ACCELERATOR G4T 10GB	\$14,000	Each	15%	\$11,900	Other	DD-1
DPAM1200MG-DP	DPAM1200MG-DP	HARDWARE	DP APPLIANCE GRID G4T M1200 NODE	\$0	Each	15%	\$0	Other	DD-1
DPAMUTILMG-DP	DPAMUTILMG-DP	HARDWARE	DP APPLIANCE GRID G4T UTILITY NODE	\$0	Each	15%	\$0	Other	DD-1
DPAN1124T-DP	DPAN1124T-DP	HARDWARE	DP APPLIANCE GRID G4T N1124T COMM MODULE	\$0	Each	15%	\$0	Other	DD-1
DP-DS60-4HD-15-TLA	DP-DS60-4HD-15-TLA	HARDWARE	DP HDD Disk PK 15X4TB SAS DS60-TLA	\$27,608	Each	15%	\$23,467	Other	DD-1
DP-DS60-4HDD-15	DP-DS60-4HDD-15	HARDWARE	HDD 12G DISK PK 15X4TB SAS DS60	\$0	Each	15%	\$0	Other	DD-1
DP-DS60-4HDD-15-CT	DP-DS60-4HDD-15-CT	HARDWARE	HDD 12G DISK PK 15X4TB SAS DS60 CT	\$0	Each	15%	\$0	Other	DD-1
DP-DS60-8HD-15-TLA	DP-DS60-8HD-15-TLA	HARDWARE	DP HDD Disk PK 15X8TB SAS DS60-TLA	\$55,216	Each	15%	\$46,934	Other	DD-1
DP-DS60-8HDD-15	DP-DS60-8HDD-15	HARDWARE	HDD 12G DISK PK 15X8TB SAS DS60	\$0	Each	15%	\$0	Other	DD-1
DP-DS60-8HDD-15-OP	DP-DS60-8HDD-15-OP	HARDWARE	DP DS60-8HDD-15-OP	\$0	Each	15%	\$0	Other	DD-1
DPFACINSTL5900	DPFACINSTL5900	HARDWARE	DP5900 Factory Install Kit	\$0	Each	15%	\$0	Other	DD-1
DPFACINSTL8400	DPFACINSTL8400	HARDWARE	DP8400 Factory Install kit	\$0	Each	15%	\$0	Other	DD-1
DPFACINSTL8900	DPFACINSTL8900	HARDWARE	DP8900 FACTORY INSTALL KIT	\$0	Each	15%	\$0	Other	DD-1
DPG14-NODE-DP	DPG14-NODE-DP	HARDWARE	DPAPPLG14COMPUTENODE	\$0	Each	15%	\$0	Other	DD-1
DPG14-NOTPM-DP	DPG14-NOTPM-DP	HARDWARE	DPAPPLG14COMPUTENODENOTPM	\$0	Each	15%	\$0	Other	DD-1
DPRK-P3-1PH-DR	DPRK-P3-1PH-DR	HARDWARE	Rack DP 40U 610x1000 G3PDU 1P DOOR	\$0	Each	15%	\$0	Other	DD-1
DPRK-P3-3PD-DR	DPRK-P3-3PD-DR	HARDWARE	Rack DP 40U 610x1000 G3PDU 3P DLTA DOOR	\$0	Each	15%	\$0	Other	DD-1
DPRK-P3-3PY-DR	DPRK-P3-3PY-DR	HARDWARE	Rack DP 40U 610x1000 G3PDU 3P WYE DOOR	\$0	Each	15%	\$0	Other	DD-1
DP-SW-S4148	DP-SW-S4148	HARDWARE	S4148 Switch	\$0	Each	15%	\$0	Other	DD-1
R-DP-DS60-DAE	R-DP-DS60-DAE	HARDWARE	DP DS60 SHELF Factory	\$0	Each	15%	\$0	Other	DD-1
R-DP-DS60-DAE-CT	R-DP-DS60-DAE-CT	HARDWARE	DP DS60 SHELF Factory CT	\$0	Each	15%	\$0	Other	DD-1
R-DP-ES40-120S-G3	R-DP-ES40-120S-G3	HARDWARE	DP ES40 Shelf 12G 15X8TB SAS Factory	\$0	Each	15%	\$0	Other	DD-1
R-DP-ES40-60S-CT	R-DP-ES40-60S-CT	HARDWARE	DP ES40 SHELF 12G 15X4TB SAS Factory CT	\$0	Each	15%	\$0	Other	DD-1
R-DP-FS25-L9-EU	R-DP-FS25-L9-EU	HARDWARE	DP FS25 SHELF Factory EU Lot 9	\$0	Each	15%	\$0	Other	DD-1
M-PS1-HW-DD-DD1	M-PS1-HW-DD-DD1	NA	ProSupport One 4HR/MC Hardware Support	\$598,309	Each	15%	\$508,563	Other	DD-1
M-PS1-SW-DD-DD1	M-PS1-SW-DD-DD1	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	15%	\$169,853	Other	DD-1
M-PS1-SW-TLA-029	M-PS1-SW-TLA-029	NA	ProSupport One 4HR/MC Software Supp-IDPA	\$199,827	Each	15%	\$169,853	Other	DD-1
M-PS-HW-DD-DD1	M-PS-HW-DD-DD1	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	DD-1
M-PSM-HW-DD-DD1	M-PSM-HW-DD-DD1	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	DD-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K)		
M-PSM-SW-DD-DD1	M-PSM-SW-DD-DD1	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	DD-1	
M-PSP-HW-DD-DD1	M-PSP-HW-DD-DD1	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	DD-1	
M-PSP-SW-DD-DD1	M-PSP-SW-DD-DD1	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	DD-1	
M-PSS-HW-4H-DD-DD1	M-PSS-HW-4H-DD-DD1	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	15%	\$169,853	Other	DD-1	
M-PSS-HW-NB-DD-DD1	M-PSS-HW-NB-DD-DD1	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	15%	\$169,853	Other	DD-1	
M-PS-SW-DD-DD1	M-PS-SW-DD-DD1	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	DD-1	
VSL3-001-088	VSL3-001-088	NA	PowerProtect DD SW 1TB Raw TLA=CB	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-089	VSL3-001-089	NA	PowerProtect DD SW Features TLA=CB	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-090	VSL3-001-090	NA	PowerProtect DD EDP Features TLA=CB	\$0	Each	15%	\$0	Other	DD-1	
WU-PS1-HWDD1-001	WU-PS1-HWDD1-001	NA	ProSupport One Hardware Warranty UPG	\$0	Each	15%	\$0	Other	DD-1	
WU-PSP-HWDD1-001	WU-PSP-HWDD1-001	NA	ProSupport Plus Hardware Warranty UPG	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-051	VSL3-001-051	OPEN STORAGE	PowerProtect X400 AllFlash SW Lic TLA=CC	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-052	VSL3-001-052	OPEN STORAGE	PowerProtect X400 Hybrid SW Lic TLA=CC	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-053	VSL3-001-053	OPEN STORAGE	X400 RecoverPoint for VMs TLA=IB	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-054	VSL3-001-054	OPEN STORAGE	PowerProtect Appl StorDirect VMAX TLA=CA	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-055	VSL3-001-055	OPEN STORAGE	PowerProtect Appl StorDirect PMAX TLA=CA	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-056	VSL3-001-056	OPEN STORAGE	PowerProtect Appl StorDirect XIO TLA=CA	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-057	VSL3-001-057	OPEN STORAGE	PowerProtect Appl StorDirect VRPA TLA=CA	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-058	VSL3-001-058	OPEN STORAGE	PowerProtect X400AF Upgrade SW Lic TLA=CC	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-059	VSL3-001-059	OPEN STORAGE	PowerProtect X400H Upgrade SW Lic TLA=CC	\$0	Each	15%	\$0	Other	DD-1	
VSL3-001-060	VSL3-001-060	OPEN STORAGE	PowerProtect Appl StorDirect VDisk TLA=IC	\$0	Each	15%	\$0	Other	DD-1	
DDOS-72-DP	DDOS-72-DP	SOFTWARE	DDOS 7.2 IDPA=IA	\$0	Each	15%	\$0	Other	DD-1	
456-110-232	456-110-232	CLOUDBOOST	CloudBoost VM Appliance 2TB ENABLER=CA	\$6,000	Each	15%	\$5,100	Other	DE	
456-110-233	456-110-233	CLOUDBOOST	CloudBoost VM Appliance 6TB ENABLER=CA	\$15,000	Each	15%	\$12,750	Other	DE	
456-110-455	456-110-455	CLOUDBOOST	CloudBoost SW for HW ENABLER=CA	\$0	Each	15%	\$0	Other	DE	
456-111-635	456-111-635	CLOUDBOOST	CLOUDBOOST Amazon Image=CA	\$15,000	Each	15%	\$12,750	Other	DE	
456-112-197	456-112-197	CLOUDBOOST	CLOUDBOOST Azure Image=CA	\$15,000	Each	15%	\$12,750	Other	DE	
458-002-337	458-002-337	CLOUDBOOST	CloudBoost VM SW Option	\$0	Each	15%	\$0	Other	DE	
458-002-338	458-002-338	CLOUDBOOST	CloudBoost Amazon Image	\$0	Each	15%	\$0	Other	DE	
458-002-339	458-002-339	CLOUDBOOST	CloudBoost Azure Image	\$0	Each	15%	\$0	Other	DE	
456-109-596	456-109-596	DATA DOMAIN	LICENSE BASE DD OE DD2200-14=IA	\$0	Each	15%	\$0	Other	DE	
456-109-597	456-109-597	DATA DOMAIN	LICENSE BASE DD OE DD2200-24=IA	\$0	Each	15%	\$0	Other	DE	
456-109-598	456-109-598	DATA DOMAIN	LICENSE BASE DD OE DD2200-4=IA	\$0	Each	15%	\$0	Other	DE	
456-109-599	456-109-599	DATA DOMAIN	LICENSE ARCHIVE STORE=IA	\$0	Each	15%	\$0	Other	DE	
456-109-600	456-109-600	DATA DOMAIN	LIC BOOST DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-601	456-109-601	DATA DOMAIN	LICENSE ENCRYPTION DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-602	456-109-602	DATA DOMAIN	LIC REPLICATOR DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-603	456-109-603	DATA DOMAIN	LIC REPLICATOR 4TB DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-604	456-109-604	DATA DOMAIN	LICENSE RETENTION LOCK COMPL DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-605	456-109-605	DATA DOMAIN	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-606	456-109-606	DATA DOMAIN	LIC VTL OPEN SYSTEMS DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-607	456-109-607	DATA DOMAIN	LIC VTL NDMIP TAPE SVR ETH DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-608	456-109-608	DATA DOMAIN	LIC VTL IBM IOS DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-609	456-109-609	DATA DOMAIN	LICENSE EXPSTOR DD2200=IA	\$0	Each	15%	\$0	Other	DE	
456-109-610	456-109-610	DATA DOMAIN	LICENSE EXPSTOR DD2200 (B)=IA	\$0	Each	15%	\$0	Other	DE	
456-109-611	456-109-611	DATA DOMAIN	UPG BOOST 2200=IA	\$1,500	Each	15%	\$1,275	Other	DE	
456-109-612	456-109-612	DATA DOMAIN	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500	Each	15%	\$1,275	Other	DE	
456-109-613	456-109-613	DATA DOMAIN	LIC REPLICATOR 2200 UPGRADE=IA	\$2,540	Each	15%	\$2,159	Other	DE	
456-109-614	456-109-614	DATA DOMAIN	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500	Each	15%	\$1,275	Other	DE	
456-109-615	456-109-615	DATA DOMAIN	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500	Each	15%	\$1,275	Other	DE	
456-109-616	456-109-616	DATA DOMAIN	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500	Each	15%	\$1,275	Other	DE	
456-109-617	456-109-617	DATA DOMAIN	LIC VTL NDMIP TAPE SVR ETH DD2200 UPG=IA	\$1,500	Each	15%	\$1,275	Other	DE	
456-109-618	456-109-618	DATA DOMAIN	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250	Each	15%	\$1,913	Other	DE	
456-109-619	456-109-619	DATA DOMAIN	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750	Each	15%	\$638	Other	DE	
456-109-620	456-109-620	DATA DOMAIN	LICENSE EXPSTOR 2200 UPG=IA	\$8,500	Each	15%	\$7,225	Other	DE	
456-109-621	456-109-621	DATA DOMAIN	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500	Each	15%	\$9,775	Other	DE	
456-109-817	456-109-817	DATA DOMAIN	UPG BOOSTDD160=IA	\$0	Each	15%	\$0	Other	DE	
456-109-818	456-109-818	DATA DOMAIN	LICENSEENCRYPTIONDD160UPGRADE=IA	\$0	Each	15%	\$0	Other	DE	
456-109-819	456-109-819	DATA DOMAIN	LICRETENTION LOCK COMPL DD160UPG=IA	\$0	Each	15%	\$0	Other	DE	
456-109-820	456-109-820	DATA DOMAIN	LICRETENTION LOCK GOV DD160UPG=IA	\$0	Each	15%	\$0	Other	DE	
456-109-821	456-109-821	DATA DOMAIN	LICVTL160INCL1XPIC CARDP4UGP=IA	\$0	Each	15%	\$0	Other	DE	
456-109-822	456-109-822	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD160UPG=IA	\$0	Each	15%	\$0	Other	DE	
456-109-823	456-109-823	DATA DOMAIN	LICVTLIBM IOSFGDD160IXDP4UGP=IA	\$0	Each	15%	\$0	Other	DE	
456-109-824	456-109-824	DATA DOMAIN	LIC VTL OPEN SYS TO IBM I/OSSDD160=IA	\$0	Each	15%	\$0	Other	DE	
456-109-825	456-109-825	DATA DOMAIN	UPGRADEDD160 LICENSE5 HDD(2.5TB)=IA	\$0	Each	15%	\$0	Other	DE	
456-109-826	456-109-826	DATA DOMAIN	LICENSEBACKUP-NEARLINEDD160UPGRADE=IA	\$0	Each	15%	\$0	Other	DE	
456-109-827	456-109-827	DATA DOMAIN	LICENSENEARLINEDD160UPGRADE=IA	\$0	Each	15%	\$0	Other	DE	
456-113-358	456-113-358	DATA DOMAIN	DD3300 SW License 1TB=CC	\$0	Each	15%	\$0	Other	DE	
456-113-361	456-113-361	DATA DOMAIN	DD3300 Upgrade License 1TB=CC	\$0	Each	15%	\$0	Other	DE	
456-113-363	456-113-363	DATA DOMAIN	DD3300 Cloud Tier 1TB=CC	\$285	Each	15%	\$242	Other	DE	
456-113-545	456-113-545	DATA DOMAIN	Commercial DPS DDVE Bundle Sockets=IA	\$1,521	Each	15%	\$1,293	Other	DE	
456-113-568	456-113-568	DATA DOMAIN	DPS 2TB AVE Enabler ENTRY=CA	\$0	Each	15%	\$0	Other	DE	
456-113-570	456-113-570	DATA DOMAIN	DPS DP Search Enabler ENTRY=CA	\$0	Each	15%	\$0	Other	DE	
456-113-571	456-113-571	DATA DOMAIN	EMC DPA Enabler-B ENTRY=CB	\$0	Each	15%	\$0	Other	DE	
456-113-572	456-113-572	DATA DOMAIN	DPA Single Fed Reporting Server ENTRY=IA	\$0	Each	15%	\$0	Other	DE	
456-113-573	456-113-573	DATA DOMAIN	DD VE Perpetual Cap Chnl ENTRY 1TB=CA	\$0	Each	15%	\$0	Other	DE	
456-113-787	456-113-787	DATA DOMAIN	Cyber Recovery DD3300 Vault=IC	\$0	Each	15%	\$0	Other	DE	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
458-001-430	458-001-430	DATA DOMAIN	DD160 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	15%	\$0	Other	DE
458-002-266	458-002-266	DATA DOMAIN	DD2200 OE SW	\$0	Each	15%	\$0	Other	DE
458-002-267	458-002-267	DATA DOMAIN	DD2200 OE App SW	\$0	Each	15%	\$0	Other	DE
458-002-268	458-002-268	DATA DOMAIN	DD2200 OE App SW Uppg	\$0	Each	15%	\$0	Other	DE
458-002-313	458-002-313	DATA DOMAIN	DD3300 Appliance SW License	\$0	Each	15%	\$0	Other	DE
458-002-314	458-002-314	DATA DOMAIN	DD3300 Upgrade License	\$0	Each	15%	\$0	Other	DE
458-002-315	458-002-315	DATA DOMAIN	DD3300 Cloud Tier	\$0	Each	15%	\$0	Other	DE
458-002-387	458-002-387	DATA DOMAIN	DD3300 Cloud DR Essentials 1TB=CC	\$569	Each	15%	\$484	Other	DE
458-002-398	458-002-398	DATA DOMAIN	Commercial DPS DDVE Bundle	\$0	Each	15%	\$0	Other	DE
458-002-506	458-002-506	DATA DOMAIN	Cyber Recovery DD3300 Vault	\$0	Each	15%	\$0	Other	DE
DD2200-14TB-S-CF	DD2200-14TB-S-CF	DATA DOMAIN	License Base DD OE DD2200-14=IA	\$0	Each	15%	\$0	Other	DE
DD3300 OS	DD3300 OS	DATA DOMAIN	DD3300 Operating System=IA	\$0	Each	15%	\$0	Other	DE
DDOS VE 61	DDOS VE 61	DATA DOMAIN	DD3300 Operating System=IA	\$0	Each	15%	\$0	Other	DE
L-BST-160	L-BST-160	DATA DOMAIN	LICENSE BOOST DD160	\$350	Each	15%	\$298	Other	DE
L-BST-2200	L-BST-2200	DATA DOMAIN	LICENSE BOOST DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-BST-2200-CF	L-BST-2200-CF	DATA DOMAIN	License Boost DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-DDOE-DD160	L-DDOE-DD160	DATA DOMAIN	LICENSE BASE DD OE DD160=IA	\$0	Each	15%	\$0	Other	DE
L-DDOE-DD2200-14	L-DDOE-DD2200-14	DATA DOMAIN	LICENSE BASE DD OE DD2200-14=IA	\$5,896	Each	15%	\$5,012	Other	DE
L-DDOE-DD2200-14CF	L-DDOE-DD2200-14CF	DATA DOMAIN	License Base DD OE DD2200-14=IA	\$0	Each	15%	\$0	Other	DE
L-DDOE-DD2200-24	L-DDOE-DD2200-24	DATA DOMAIN	LICENSE BASE DD OE DD2200-24=IA	\$10,736	Each	15%	\$9,126	Other	DE
L-DDOE-DD2200-24CF	L-DDOE-DD2200-24CF	DATA DOMAIN	License Base DD OE DD2200-24=IA	\$0	Each	15%	\$0	Other	DE
L-DDOE-DD2200-4	L-DDOE-DD2200-4	DATA DOMAIN	LICENSE BASE DD OE DD2200-4=IA	\$3,168	Each	15%	\$2,693	Other	DE
L-DDOE-DD2200-4CF	L-DDOE-DD2200-4CF	DATA DOMAIN	License Base DD OE DD2200-4=IA	\$0	Each	15%	\$0	Other	DE
L-ENC-160	L-ENC-160	DATA DOMAIN	LICENSE ENCRYPTION DD160	\$350	Each	15%	\$298	Other	DE
L-ENC-2200	L-ENC-2200	DATA DOMAIN	LICENSE ENCRYPTION DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-ENC-2200-CF	L-ENC-2200-CF	DATA DOMAIN	License Encryption DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-REP-2200	L-REP-2200	DATA DOMAIN	LICENSE REPLICATOR DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-REP-2200-B-CF	L-REP-2200-B-CF	DATA DOMAIN	License Replicator 4TB DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-REP-2200-CF	L-REP-2200-CF	DATA DOMAIN	License Replicator DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-RL-160	L-RL-160	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD160	\$500	Each	15%	\$425	Other	DE
L-RLC-160	L-RLC-160	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD160	\$500	Each	15%	\$425	Other	DE
L-RLC-2200	L-RLC-2200	DATA DOMAIN	LICENSE RETENTION LOCK COMPL DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-RLC-2200-CF	L-RLC-2200-CF	DATA DOMAIN	Lic Retention Lock Compliance DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-RLG-2200	L-RLG-2200	DATA DOMAIN	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-RLG-2200-CF	L-RLG-2200-CF	DATA DOMAIN	Lic Retention Lock Governance DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-VTL-160	L-VTL-160	DATA DOMAIN	LICVTL160.INCL:1XPCIE CARDDP4G	\$3,000	Each	15%	\$2,550	Other	DE
L-VTL160-E	L-VTL160-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD160	\$350	Each	15%	\$298	Other	DE
L-VTL160-F1	L-VTL160-F1	DATA DOMAIN	LICVTLIBM I/O SFCDD1601XPCIEDP4G	\$3,175	Each	15%	\$2,699	Other	DE
L-VTL-2200	L-VTL-2200	DATA DOMAIN	LICENSE VTL OPEN SYSTEMS DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-VTL-2200-CF	L-VTL-2200-CF	DATA DOMAIN	License VTL Open Systems DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-VTL-2200E	L-VTL-2200E	DATA DOMAIN	LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-VTL-2200E-CF	L-VTL-2200E-CF	DATA DOMAIN	License VTL Ndmptape Svr Eth DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-VTL-2200F	L-VTL-2200F	DATA DOMAIN	LICENSE VTL IBM IOS DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-VTL-2200F-CF	L-VTL-2200F-CF	DATA DOMAIN	License VTL IBM IOS DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-XCAP2200	L-XCAP2200	DATA DOMAIN	LICENSE EXPSTOR DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-XCAP2200-B-CF	L-XCAP2200-B-CF	DATA DOMAIN	License Expstor DD2200=IA	\$0	Each	15%	\$0	Other	DE
L-XCAP2200-CF	L-XCAP2200-CF	DATA DOMAIN	License Expstor DD2200=IA	\$0	Each	15%	\$0	Other	DE
U-BST-120	U-BST-120	DATA DOMAIN	UPGRADELICENSEBOOSTDD120	\$0	Each	15%	\$0	Other	DE
U-BST-140	U-BST-140	DATA DOMAIN	UPGRADELICENSEBOOSTDD140	\$0	Each	15%	\$0	Other	DE
U-BST-160	U-BST-160	DATA DOMAIN	LICENSEBOOSTDD160UPGRADE	\$0	Each	15%	\$0	Other	DE
U-BST-2200	U-BST-2200	DATA DOMAIN	LICENSE BOOST 2200 UPGRADE=IA	\$1,500	Each	15%	\$1,275	Other	DE
U-BST-2200-CF	U-BST-2200-CF	DATA DOMAIN	License Boost DD2200 Upgrade=IA	\$1,500	Each	15%	\$1,275	Other	DE
U-ENC-120	U-ENC-120	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD120	\$0	Each	15%	\$0	Other	DE
U-ENC-140	U-ENC-140	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD140	\$0	Each	15%	\$0	Other	DE
U-ENC-160	U-ENC-160	DATA DOMAIN	LICENSEENCRYPTIONDD160UPGRADE	\$0	Each	15%	\$0	Other	DE
U-ENC-2200	U-ENC-2200	DATA DOMAIN	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500	Each	15%	\$1,275	Other	DE
U-ENC-2200-CF	U-ENC-2200-CF	DATA DOMAIN	License Encryption DD2200 Upgrade=IA	\$1,500	Each	15%	\$1,275	Other	DE
U-IOSUP160	U-IOSUP160	DATA DOMAIN	LICVTL OPEN SYS TO IBM I/O SDD160UPG	\$0	Each	15%	\$0	Other	DE
U-IOSUP2200	U-IOSUP2200	DATA DOMAIN	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750	Each	15%	\$638	Other	DE
U-IOSUP2200-CF	U-IOSUP2200-CF	DATA DOMAIN	Lic Vtl Open Sys IBM IOS DD2200 Uppg=IA	\$750	Each	15%	\$638	Other	DE
U-REP-2200	U-REP-2200	DATA DOMAIN	LICENSE REPLICATOR 2200 UPGRADE=IA	\$2,540	Each	15%	\$2,150	Other	DE
U-REP-2200-CF	U-REP-2200-CF	DATA DOMAIN	License Replicator DD2200 Upgrade=IA	\$2,540	Each	15%	\$2,150	Other	DE
U-RL-120	U-RL-120	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD120UPG	\$0	Each	15%	\$0	Other	DE
U-RL-140	U-RL-140	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD140UPG	\$0	Each	15%	\$0	Other	DE
U-RL-160	U-RL-160	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD160UPG	\$0	Each	15%	\$0	Other	DE
U-RLC-120	U-RLC-120	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD120UPG	\$0	Each	15%	\$0	Other	DE
U-RLC-140	U-RLC-140	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD140UPG	\$0	Each	15%	\$0	Other	DE
U-RLC-160	U-RLC-160	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD160UPG	\$0	Each	15%	\$0	Other	DE
U-RLC-2200	U-RLC-2200	DATA DOMAIN	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$0	Each	15%	\$0	Other	DE
U-RLC-2200-CF	U-RLC-2200-CF	DATA DOMAIN	Lic Retention Lock Compl DD2200 Uppg=IA	\$1,500	Each	15%	\$1,275	Other	DE
U-RLG-2200	U-RLG-2200	DATA DOMAIN	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$0	Each	15%	\$0	Other	DE
U-RLG-2200-CF	U-RLG-2200-CF	DATA DOMAIN	Lic Retention Lock Gov Edit DD2200 Uppg=IA	\$1,500	Each	15%	\$1,275	Other	DE
U-VTL120-E	U-VTL120-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD120UPG	\$0	Each	15%	\$0	Other	DE
U-VTL140-E	U-VTL140-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD140UPG	\$0	Each	15%	\$0	Other	DE
U-VTL160-1	U-VTL160-1	DATA DOMAIN	LICVTL160.INCL:1XPCIE CARDDP4GUPG	\$0	Each	15%	\$0	Other	DE
U-VTL160-E	U-VTL160-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD160UPG	\$0	Each	15%	\$0	Other	DE
U-VTL160-F1	U-VTL160-F1	DATA DOMAIN	LICVTLIBM I/O SFCDD1601XDP4GUPG	\$0	Each	15%	\$0	Other	DE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
U-VTL-2200	U-VTL-2200	DATA DOMAIN	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$0	Each	15%	\$0	Other	DE
U-VTL-2200-CF	U-VTL-2200-CF	DATA DOMAIN	Lic Vtl Open Systems DD2200 Upgrade=IA	\$1,500	Each	15%	\$1,275	Other	DE
U-VTL-2200E	U-VTL-2200E	DATA DOMAIN	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	\$0	Each	15%	\$0	Other	DE
U-VTL-2200E-CF	U-VTL-2200E-CF	DATA DOMAIN	Lic Vtl NdmP Tape Srv Eth DD2200 Upgr=IA	\$1,500	Each	15%	\$1,275	Other	DE
U-VTL-2200F	U-VTL-2200F	DATA DOMAIN	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$0	Each	15%	\$0	Other	DE
U-VTL-2200F-CF	U-VTL-2200F-CF	DATA DOMAIN	Lic Vtl IBM IOS DD2200 Upgrade=IA	\$2,250	Each	15%	\$1,913	Other	DE
U-XCAP2200	U-XCAP2200	DATA DOMAIN	LICENSE EXPSTOR 2200 UPG=IA	\$8,500	Each	15%	\$7,225	Other	DE
U-XCAP2200-1	U-XCAP2200-1	DATA DOMAIN	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500	Each	15%	\$9,775	Other	DE
U-XCAP2200-1-CF	U-XCAP2200-1-CF	DATA DOMAIN	License Cap On Demand 2200 4TB Upg=IA	\$11,500	Each	15%	\$9,775	Other	DE
U-XCAP2200-CF	U-XCAP2200-CF	DATA DOMAIN	Lic Expstor DD2200 Upg=IA	\$8,500	Each	15%	\$7,225	Other	DE
VSL3-001-035	VSL3-001-035	DATA DOMAIN	DP4400 Capacity Enabler DDVE 12TB TLA=CC	\$0	Each	15%	\$0	Other	DE
VSL3-001-036	VSL3-001-036	DATA DOMAIN	DP4400 Cloud Tier Cap 1TB License TLA=CC	\$0	Each	15%	\$0	Other	DE
VSL3-001-037	VSL3-001-037	DATA DOMAIN	Cloud Tier DP4400 Base License TB TLA=CC	\$0	Each	15%	\$0	Other	DE
VSL3-001-040	VSL3-001-040	DATA DOMAIN	PowerProtect DD3300 SW License1TB TLA=CC	\$0	Each	15%	\$0	Other	DE
VSL3-001-041	VSL3-001-041	DATA DOMAIN	PP DD3300 Cloud DR Essentials 1TB TLA=CC	\$0	Each	15%	\$0	Other	DE
VSL3-001-047	VSL3-001-047	DATA DOMAIN	Cyber Recovery Vault PP DD3300 TLA=IC	\$0	Each	15%	\$0	Other	DE
VSL3-001-050	VSL3-001-050	DATA DOMAIN	DP4400 Base License TLA SW=IC	\$0	Each	15%	\$0	Other	DE
VSL3-001-091	VSL3-001-091	DATA DOMAIN	DP4400 Capacity Enabler DDVE 1TB TLA=CC	\$0	Each	15%	\$0	Other	DE
VSL3-001-092	VSL3-001-092	DATA DOMAIN	DP4400S Capacity Enabler DDVE 1TB TLA=CC	\$0	Each	15%	\$0	Other	DE
VSL3-002-865	VSL3-002-865	DATA DOMAIN	DP4400S Base License TLA SW=IC	\$0	Each	15%	\$0	Other	DE
456-107-983	456-107-983	DATA PROTECTION APPLI	LIC Cloud Tier DP4400 Base TB=CC	\$0	Each	15%	\$0	Other	DE
456-107-987	456-107-987	DATA PROTECTION APPLI	DP4400 Capacity Enabler DDVE 12TB=CC	\$0	Each	15%	\$0	Other	DE
456-113-589	456-113-589	DATA PROTECTION APPLI	RP4VM SVM Starter Pack for DP4400=IB	\$0	Each	15%	\$0	Other	DE
456-113-591	456-113-591	DATA PROTECTION APPLI	DP4400 Upg Capacity Enabler 12TB=CC	\$0	Each	15%	\$0	Other	DE
456-113-620	456-113-620	DATA PROTECTION APPLI	Federated Reporting Server ENTRY=IA	\$0	Each	15%	\$0	Other	DE
456-113-621	456-113-621	DATA PROTECTION APPLI	IDPA BU App Enabler ENTRY=IA	\$0	Each	15%	\$0	Other	DE
456-113-622	456-113-622	DATA PROTECTION APPLI	vRealize Enabler ENTRY=IA	\$0	Each	15%	\$0	Other	DE
456-113-623	456-113-623	DATA PROTECTION APPLI	Analytics Enabler ENTRY=CB	\$0	Each	15%	\$0	Other	DE
456-113-624	456-113-624	DATA PROTECTION APPLI	IDPA BU Search Enabler ENTRY=CA	\$0	Each	15%	\$0	Other	DE
456-113-625	456-113-625	DATA PROTECTION APPLI	LICLDR TIER 1TBSW CAP ENTRY=CC	\$285	Each	15%	\$242	Other	DE
456-113-660	456-113-660	DATA PROTECTION APPLI	Plugin IDPA vRealize Automation ENTRY=IA	\$0	Each	15%	\$0	Other	DE
456-113-661	456-113-661	DATA PROTECTION APPLI	IDPA Target Protocol Enabler ENTRY=CA	\$0	Each	15%	\$0	Other	DE
456-113-781	456-113-781	DATA PROTECTION APPLI	IDPA BoostFS 1 TB Raw Enabler ENTRY=CB	\$0	Each	15%	\$0	Other	DE
456-113-830	456-113-830	DATA PROTECTION APPLI	DP4400S Capacity Enabler DDVE 4TB=CC	\$0	Each	15%	\$0	Other	DE
456-113-831	456-113-831	DATA PROTECTION APPLI	DP4400S UPG Capacity Enabler DDVE 4TB=CC	\$0	Each	15%	\$0	Other	DE
458-002-436	458-002-436	DATA PROTECTION APPLI	IDPA DP4400 ENV CONFIG	\$0	Each	15%	\$0	Other	DE
458-002-437	458-002-437	DATA PROTECTION APPLI	DP4400 Cloud Tier License	\$0	Each	15%	\$0	Other	DE
458-002-438	458-002-438	DATA PROTECTION APPLI	DP4400 DD Cloud DR Essentials 1TB=CC	\$569	Each	15%	\$484	Other	DE
458-002-439	458-002-439	DATA PROTECTION APPLI	IDPA Upg DP4400 ENV CONFIG	\$0	Each	15%	\$0	Other	DE
458-002-482	458-002-482	DATA PROTECTION APPLI	DP4400 DD Cloud DR Essentials 5TB=CC	\$0	Each	15%	\$0	Other	DE
458-002-669	458-002-669	DATA PROTECTION APPLI	Cyber Recovery DP4400 Vault=IC	\$0	Each	15%	\$0	Other	DE
IDPA DDVE 61	IDPA DDVE 61	DATA PROTECTION APPLI	IDPA DDOS 6.1 Virtual Edition=IA	\$0	Each	15%	\$0	Other	DE
IDPA DP4400 2-4	IDPA DP4400 2-4	DATA PROTECTION APPLI	IDPA DP4400 OS SW code 2-4.x=IA	\$0	Each	15%	\$0	Other	DE
VSL3-001-049	VSL3-001-049	DATA PROTECTION APPLI	IDPA BoostFS 1TB RawEnabler ENTRY TLA=CB	\$0	Each	15%	\$0	Other	DE
M-PSI-SW-DD-E1	M-PSI-SW-DD-E1	NA	ProSupport One 4HR/IC Software Support	\$199,827	Each	15%	\$169,853	Other	DE
M-PSM-SW-DD-E1	M-PSM-SW-DD-E1	NA	PROSUPPORT 4HR/IC SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	DE
M-PSP-SW-DD-E1	M-PSP-SW-DD-E1	NA	PROSUPPORT PLUS 4HR/IC SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	DE
M-PS-SW-DD-E1	M-PS-SW-DD-E1	NA	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	DE
456-104-750	456-104-750	OPEN STORAGE	Avamar S2400 1/2 Capacity License	\$24,000	Each	15%	\$20,400	Other	DE
456-107-189	456-107-189	OPEN STORAGE	AVAMAR D S2400 1/2 CAPACITY=IA	\$24,000	Each	15%	\$20,400	Other	DE
456-110-081	456-110-081	OPEN STORAGE	AVAMAR E S2400 1/2 CAPACITY=IA	\$24,000	Each	15%	\$20,400	Other	DE
456-110-504	456-110-504	OPEN STORAGE	AVAMAR F S2400 1/2 CAPACITY=IA	\$24,000	Each	15%	\$20,400	Other	DE
456-112-184	456-112-184	OPEN STORAGE	AVAMAR G S2400 1/2 Capacity=IA	\$24,000	Each	15%	\$20,400	Other	DE
458-002-414	458-002-414	OPEN STORAGE	Data Protection Central ENTRY=CA	\$0	Each	15%	\$0	Other	DE
VSL3-002-850	VSL3-002-850	OPEN STORAGE	DP4400S Capacity Enabler DDVE 4TB TLA=CC	\$0	Each	15%	\$0	Other	DE
456-113-569	456-113-569	RECOVERPOINT	DPS RP4VM Enabler ENTRY=IB	\$0	Each	15%	\$0	Other	DE
456-113-666	456-113-666	RECOVERPOINT	Commercial Bundle RP4VM Enabler ENTRY=IA	\$0	Each	15%	\$0	Other	DE
458-001-440	458-001-440	RECOVERPOINT	RecoverPoint for VM Starter Packs	\$0	Each	15%	\$0	Other	DE
VSL3-001-039	VSL3-001-039	RECOVERPOINT	RP4VM SVM Starter Pack for DP4400 TLA=IB	\$0	Each	15%	\$0	Other	DE
456-109-423	456-109-423	DATA DOMAIN	LICENSE DD OE PER TB CAPACITY EB=CB	\$785	Each	23%	\$604	Other	DH
456-109-427	456-109-427	DATA DOMAIN	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	Each	23%	\$1,348	Other	DH
456-109-432	456-109-432	DATA DOMAIN	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	Each	23%	\$1,117	Other	DH
456-109-690	456-109-690	DATA DOMAIN	LICENSE BASE DD OE DD7200=IA	\$20,000	Each	23%	\$15,400	Other	DH
456-109-691	456-109-691	DATA DOMAIN	LIC BOOST.DD7200=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-692	456-109-692	DATA DOMAIN	LICENSE.ENCRYPTION.DD7200=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-693	456-109-693	DATA DOMAIN	LICENSEEXTD RETN SW OPTDD7200=IA	\$0	Each	23%	\$0	Other	DH
456-109-694	456-109-694	DATA DOMAIN	LIC REPLICATOR.DD7200=IA	\$60,000	Each	23%	\$46,200	Other	DH
456-109-695	456-109-695	DATA DOMAIN	LICENSE.RETENTION LOCK COMPL.DD7200=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-696	456-109-696	DATA DOMAIN	LICENSE.RETENTION LOCK GOV.DD7200=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-697	456-109-697	DATA DOMAIN	LIC VTL.OPEN SYSTEMS.DD7200=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-698	456-109-698	DATA DOMAIN	LIC VTL.NDMP TAPE SVR.ETH.DD7200=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-699	456-109-699	DATA DOMAIN	LIC VTL.IBM IOS.DD7200=IA	\$57,000	Each	23%	\$43,890	Other	DH
456-109-700	456-109-700	DATA DOMAIN	LICENSE.EXP.CAP.DD7200.ABOVE.360TB=IA	\$40,000	Each	23%	\$30,800	Other	DH
456-109-701	456-109-701	DATA DOMAIN	LICENSE.EXP.CAP.DD7200.ABOVE.360TB(B)=IA	\$0	Each	23%	\$0	Other	DH
456-109-706	456-109-706	DATA DOMAIN	UPG BOOST.DD7200=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-707	456-109-707	DATA DOMAIN	LICENSE.ENCRYPTION.DD7200.UPGRADE=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-708	456-109-708	DATA DOMAIN	LICENSEER SW OPTDD7200UPGRADE=IA	\$0	Each	23%	\$0	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-109-709	456-109-709	DATA DOMAIN	LIC REPLICATOR, DD7200,UPGRADE=IA	\$60,000	Each	23%	\$46,200	Other	DH
456-109-710	456-109-710	DATA DOMAIN	LIC.RETENTION LOCK COMPL DD7200,UPG=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-711	456-109-711	DATA DOMAIN	LIC.RETENTION LOCK GOV. DD7200,UPG=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-712	456-109-712	DATA DOMAIN	LIC.VTL.OPEN SYSTEMS,DD7200,UPG=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-713	456-109-713	DATA DOMAIN	LIC.VTL.NDMP TAPE SVR,ETH,DD7200,UPG=IA	\$38,000	Each	23%	\$29,260	Other	DH
456-109-714	456-109-714	DATA DOMAIN	LIC.VTL.IBM IOS,DD7200,UPG=IA	\$57,000	Each	23%	\$43,890	Other	DH
456-109-715	456-109-715	DATA DOMAIN	LIC.VTL.OPEN SYS TO IBM IOS,DD7200=IA	\$19,000	Each	23%	\$14,630	Other	DH
456-109-716	456-109-716	DATA DOMAIN	LICENSE,EXPCAP,DD7200,ABOVE 360TB,UPG=IA	\$40,000	Each	23%	\$30,800	Other	DH
456-109-717	456-109-717	DATA DOMAIN	LICENSE,ES30 1TB ER TO ACTIVE UPGRADE=IA	\$13,600	Each	23%	\$10,472	Other	DH
456-109-718	456-109-718	DATA DOMAIN	LICENSE,ES30 2TB ER TO ACTIVE UPGRADE=IA	\$23,000	Each	23%	\$17,710	Other	DH
456-109-719	456-109-719	DATA DOMAIN	LICENSE,ES30 3TB ER TO ACTIVE UPGRADE=IA	\$37,500	Each	23%	\$28,875	Other	DH
456-109-720	456-109-720	DATA DOMAIN	LICENSE,DS60 3TB ER TO ACTIVE UPGRADE=IA	\$37,500	Each	23%	\$28,875	Other	DH
456-109-721	456-109-721	DATA DOMAIN	LICENSE,ES30 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	Each	23%	\$38,423	Other	DH
456-109-722	456-109-722	DATA DOMAIN	LICENSE,DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900	Each	23%	\$38,423	Other	DH
456-109-775	456-109-775	DATA DOMAIN	LICENSE BASE DD OE DD9500=IA	\$20,000	Each	23%	\$15,400	Other	DH
456-109-776	456-109-776	DATA DOMAIN	LIC BOOST DD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-777	456-109-777	DATA DOMAIN	LIC ENCRYPTION DD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-778	456-109-778	DATA DOMAIN	LICEXTD RETN SW OPTDD9500=IA	\$0	Each	23%	\$0	Other	DH
456-109-779	456-109-779	DATA DOMAIN	LIC REPLICATOR DD9500=IA	\$70,000	Each	23%	\$53,900	Other	DH
456-109-780	456-109-780	DATA DOMAIN	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$90,000	Each	23%	\$69,300	Other	DH
456-109-781	456-109-781	DATA DOMAIN	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-782	456-109-782	DATA DOMAIN	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-783	456-109-783	DATA DOMAIN	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-784	456-109-784	DATA DOMAIN	LIC VTL IBM IOS DD9500=IA	\$72,000	Each	23%	\$55,440	Other	DH
456-109-785	456-109-785	DATA DOMAIN	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000	Each	23%	\$38,500	Other	DH
456-109-786	456-109-786	DATA DOMAIN	LIC DD STORAGE MIGRATION=IA	\$0	Each	23%	\$0	Other	DH
456-109-787	456-109-787	DATA DOMAIN	LIC HA OPEN A-P SYSTEMS DD9500=IA	\$0	Each	23%	\$0	Other	DH
456-109-788	456-109-788	DATA DOMAIN	UPG BOOSTDD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-789	456-109-789	DATA DOMAIN	LIC ENCRYPTION DD9500 UPG=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-790	456-109-790	DATA DOMAIN	LICEXTD RETN SW OPTDD9500UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
456-109-791	456-109-791	DATA DOMAIN	LIC REPLICATOR DD9500 UPG=IA	\$70,000	Each	23%	\$53,900	Other	DH
456-109-792	456-109-792	DATA DOMAIN	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000	Each	23%	\$69,300	Other	DH
456-109-793	456-109-793	DATA DOMAIN	LIC RETN LOCK GOV EDITION DD9500 UPG=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-794	456-109-794	DATA DOMAIN	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-795	456-109-795	DATA DOMAIN	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000	Each	23%	\$34,650	Other	DH
456-109-796	456-109-796	DATA DOMAIN	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000	Each	23%	\$55,440	Other	DH
456-109-797	456-109-797	DATA DOMAIN	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$72,000	Each	23%	\$55,440	Other	DH
456-109-798	456-109-798	DATA DOMAIN	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000	Each	23%	\$38,500	Other	DH
456-109-799	456-109-799	DATA DOMAIN	LIC DD STORAGE MIGRATION UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-800	456-109-800	DATA DOMAIN	LIC HA A-P DD9500 UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-889	456-109-889	DATA DOMAIN	UPG BOOSTDD860=IA	\$0	Each	23%	\$0	Other	DH
456-109-890	456-109-890	DATA DOMAIN	LICENSEENCRYPTIONDD860UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
456-109-891	456-109-891	DATA DOMAIN	LICENSEEXTD RETNDD860UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
456-109-892	456-109-892	DATA DOMAIN	LIC REPLICATOR DD860,UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
456-109-893	456-109-893	DATA DOMAIN	LICRETENTION LOCK COMPL DD860UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-894	456-109-894	DATA DOMAIN	LICRETENTION LOCK GOV DD860UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-895	456-109-895	DATA DOMAIN	LICVTL860INCL 1XPCIE CARDDP8GUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-896	456-109-896	DATA DOMAIN	LICVTL860INCL 2XPCIE CARDDP8GUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-897	456-109-897	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD860UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-898	456-109-898	DATA DOMAIN	LICVTLIBM I/O SF CDD8601XD8GUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-899	456-109-899	DATA DOMAIN	LICVTLIBM I/O SF CDD8602XD8GUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-900	456-109-900	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/O SSD860=IA	\$0	Each	23%	\$0	Other	DH
456-109-901	456-109-901	DATA DOMAIN	LICENSEDD860 CAP EXPABOVE 60TBUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-902	456-109-902	DATA DOMAIN	UPG BOOSTDD890=IA	\$0	Each	23%	\$0	Other	DH
456-109-903	456-109-903	DATA DOMAIN	UPG BOOSTDD890CTL2=IA	\$0	Each	23%	\$0	Other	DH
456-109-904	456-109-904	DATA DOMAIN	LICENSEENCRYPTIONDD890UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
456-109-905	456-109-905	DATA DOMAIN	LIC REPLICATOR DD890,UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
456-109-906	456-109-906	DATA DOMAIN	LIC REPLICATOR DD890CTL2UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-907	456-109-907	DATA DOMAIN	LICRETENTION LOCK COMPL DD890UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-908	456-109-908	DATA DOMAIN	LICRETENTION LOCK GOV DD890UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-909	456-109-909	DATA DOMAIN	LICVTL890INCL 1XPCIE CARDDP8GUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-910	456-109-910	DATA DOMAIN	LICVTL890INCL 2XPCIE CARDDP8GUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-911	456-109-911	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD890UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-912	456-109-912	DATA DOMAIN	LICVTLIBM I/O SF CDD8901XD8GUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-913	456-109-913	DATA DOMAIN	LICVTLIBM I/O SF CDD8902XD8GUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-914	456-109-914	DATA DOMAIN	LICVTL890INCL 1XPCIEDP8GCTL2UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-915	456-109-915	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/O SSD890=IA	\$0	Each	23%	\$0	Other	DH
456-109-916	456-109-916	DATA DOMAIN	LICENSEDD890EXPCAP180T TO 384TUPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-917	456-109-917	DATA DOMAIN	UPG BOOSTDD990=IA	\$0	Each	23%	\$0	Other	DH
456-109-918	456-109-918	DATA DOMAIN	LICENSE ENCRYPTIIONDD990UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
456-109-919	456-109-919	DATA DOMAIN	LICENSEEXTD RETNDD990UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
456-109-920	456-109-920	DATA DOMAIN	LIC REPLICATOR DD990,UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
456-109-921	456-109-921	DATA DOMAIN	LICRETENTION LOCK COMPL DD990UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-922	456-109-922	DATA DOMAIN	LICRETENTION LOCK GOV DD990UPG=IA	\$0	Each	23%	\$0	Other	DH
456-109-923	456-109-923	DATA DOMAIN	LICVTL990INCL 1XPCIE CARDDP8GUPG=IA	\$49,500	Each	23%	\$38,115	Other	DH
456-109-924	456-109-924	DATA DOMAIN	LICVTL990INCL 2XPCIE CARDDP8GUPG=IA	\$54,000	Each	23%	\$41,580	Other	DH
456-109-925	456-109-925	DATA DOMAIN	LICVTL990INCL 3XPCIE CARDDP8GUPG=IA	\$58,500	Each	23%	\$45,045	Other	DH



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	Product Category (if applicable)
456-109-926	456-109-926	DATA DOMAIN	LICVTLNMP TAPE SVRETHDD990UPG=IA	\$0	Each	23%		\$0	Other	DH
456-109-927	456-109-927	DATA DOMAIN	LICVTLIBM I/OSFCD9901XDP8GUPG=IA	\$0	Each	23%		\$0	Other	DH
456-109-928	456-109-928	DATA DOMAIN	LICVTLIBM I/OSFCD9902XDP8GUPG=IA	\$0	Each	23%		\$0	Other	DH
456-109-929	456-109-929	DATA DOMAIN	LICVTLIBM I/OSFCD9903XDP8GUPG=IA	\$0	Each	23%		\$0	Other	DH
456-109-930	456-109-930	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD990=IA	\$0	Each	23%		\$0	Other	DH
456-109-931	456-109-931	DATA DOMAIN	LICENSEEPCAPDD990 ABOVE 360TBUPG=IA	\$0	Each	23%		\$0	Other	DH
456-111-111	456-111-111	DATA DOMAIN	ES30 3TB ACT 45TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-112	456-111-112	DATA DOMAIN	ES30 4TB ACT 60TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-113	456-111-113	DATA DOMAIN	DS60 3TB ACT 45TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-114	456-111-114	DATA DOMAIN	DS60 4TB ACT 60TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-134	456-111-134	DATA DOMAIN	ES30 2TB ACT 30TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-135	456-111-135	DATA DOMAIN	ES30 1TB ACT 15TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-137	456-111-137	DATA DOMAIN	ES30 1TB ER 15TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-138	456-111-138	DATA DOMAIN	ES20 2TB ACT 32TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-139	456-111-139	DATA DOMAIN	ES20 1TB ACT 16TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-140	456-111-140	DATA DOMAIN	ES20 2TB ER 32TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-141	456-111-141	DATA DOMAIN	ES20 1TB ER 16TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-142	456-111-142	DATA DOMAIN	ES20 500G ACT 8TB RAW=CB	\$0	Each	23%		\$0	Other	DH
456-111-152	456-111-152	DATA DOMAIN	ES30 1TB RAW ACT=CB	\$0	Each	23%		\$0	Other	DH
456-111-153	456-111-153	DATA DOMAIN	DS60 1TB RAW ACT=CB	\$0	Each	23%		\$0	Other	DH
456-111-203	456-111-203	DATA DOMAIN	ES20 1TB RAW ACT=CB	\$0	Each	23%		\$0	Other	DH
456-111-204	456-111-204	DATA DOMAIN	ES20 1TB RAW ER=CB	\$0	Each	23%		\$0	Other	DH
456-111-205	456-111-205	DATA DOMAIN	LICCLD TIER 1TB HIGHSW CAP=CC	\$500	Each	23%		\$385	Other	DH
456-111-302	456-111-302	DATA DOMAIN	LIC DLM 9500 Enabler =IA	\$50,000	Each	23%		\$38,500	Other	DH
456-112-103	456-112-103	DATA DOMAIN	LICCLD TIER DR 1TB SW CAP=CC	\$1	Each	23%		\$1	Other	DH
456-113-788	456-113-788	DATA DOMAIN	Cyber Recovery DD9500 Vault=IC	\$0	Each	23%		\$0	Other	DH
458-001-421	458-001-421	DATA DOMAIN	DD9500 OPERATING ENVIRONMENT SOFTWARE	\$0	Each	23%		\$0	Other	DH
458-001-422	458-001-422	DATA DOMAIN	DD9500 OE APPLICATION SOFTWARE	\$0	Each	23%		\$0	Other	DH
458-001-423	458-001-423	DATA DOMAIN	DD9500 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	23%		\$0	Other	DH
458-001-437	458-001-437	DATA DOMAIN	DD860 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	23%		\$0	Other	DH
458-001-438	458-001-438	DATA DOMAIN	DD890 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	23%		\$0	Other	DH
458-001-480	458-001-480	DATA DOMAIN	DD990 OE APPLICATION SOFTWARE	\$0	Each	23%		\$0	Other	DH
458-001-522	458-001-522	DATA DOMAIN	DD RAW SHELF CAPACITY LICENSE	\$0	Each	23%		\$0	Other	DH
458-001-730	458-001-730	DATA DOMAIN	DD ER TO ACT RAW SHELF CAPACITY LICENSE	\$0	Each	23%		\$0	Other	DH
458-002-183	458-002-183	DATA DOMAIN	DD7200 OE Application Software Upgrade	\$0	Each	23%		\$0	Other	DH
458-002-187	458-002-187	DATA DOMAIN	DD Raw Shelf Capacity License	\$0	Each	23%		\$0	Other	DH
458-002-188	458-002-188	DATA DOMAIN	DD 1TB Capacity License	\$0	Each	23%		\$0	Other	DH
458-002-189	458-002-189	DATA DOMAIN	DD ER To ACT Raw Shelf Capacity License	\$0	Each	23%		\$0	Other	DH
458-002-507	458-002-507	DATA DOMAIN	Cyber Recovery DD9500 Vault	\$0	Each	23%		\$0	Other	DH
DDOS-DOC-A3N	DDOS-DOC-A3N	DATA DOMAIN	DDOS, DD OS, DOC, A3N=IA	\$0	Each	23%		\$0	Other	DH
DDOS-DOC-A4N-X	DDOS-DOC-A4N-X	DATA DOMAIN	DDOS, DD OS, DOC, A4 LATEST FACTORY REL=IA	\$0	Each	23%		\$0	Other	DH
L-860-XCAP	L-860-XCAP	DATA DOMAIN	LICENSEDD860 CAP EXPMORE THAN 60TB	\$0	Each	23%		\$0	Other	DH
L-890AJ384T	L-890AJ384T	DATA DOMAIN	LICENSEDD890 CAP EXP KITMORE THAN 180T	\$0	Each	23%		\$0	Other	DH
L-BST-7200	L-BST-7200	DATA DOMAIN	LICENSE BOOST DD7200	\$38,000	Each	23%		\$29,260	Other	DH
L-BST-860	L-BST-860	DATA DOMAIN	LICENSE BOOST DD860	\$0	Each	23%		\$0	Other	DH
L-BST-880	L-BST-880	DATA DOMAIN	LICENSE BOOST DD880	\$45,000	Each	23%		\$34,650	Other	DH
L-BST-890	L-BST-890	DATA DOMAIN	LICENSE BOOST DD890	\$0	Each	23%		\$0	Other	DH
L-BST-9500	L-BST-9500	DATA DOMAIN	LIC BOOST DD9500=IA	\$45,000	Each	23%		\$34,650	Other	DH
L-BST-990	L-BST-990	DATA DOMAIN	LICENSEBOOSTDD990	\$0	Each	23%		\$0	Other	DH
L-BSTC2-880	L-BSTC2-880	DATA DOMAIN	LICENSE BOOST DD880CTL2	\$22,500	Each	23%		\$17,325	Other	DH
L-BSTC2-890	L-BSTC2-890	DATA DOMAIN	LICENSE BOOST DD890CTL2	\$22,500	Each	23%		\$17,325	Other	DH
L-DDOE-DD7200	L-DDOE-DD7200	DATA DOMAIN	LICENSE BASE DD OE DD7200=IA	\$20,000	Each	23%		\$15,400	Other	DH
L-DDOE-DD9500	L-DDOE-DD9500	DATA DOMAIN	LICENSE BASE DD OE DD9500=IA	\$20,000	Each	23%		\$15,400	Other	DH
L-DDOE-DD990	L-DDOE-DD990	DATA DOMAIN	LICENSE BASE DD OE DD990=IA	\$0	Each	23%		\$0	Other	DH
L-DDOE-HICAP-ACT	L-DDOE-HICAP-ACT	DATA DOMAIN	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	Each	23%		\$1,117	Other	DH
L-DDOE-HICAP-ACTNC	L-DDOE-HICAP-ACTNC	DATA DOMAIN	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450	Each	23%		\$1,117	Other	DH
L-DD-SMIG	L-DD-SMIG	DATA DOMAIN	LIC DD STORAGE MIGRATION=IA	\$0	Each	23%		\$0	Other	DH
L-DLM6000	L-DLM6000	DATA DOMAIN	LICENSE DEDUPE STORAGE FOR DLM DD890	\$0	Each	23%		\$0	Other	DH
L-DLM8100	L-DLM8100	DATA DOMAIN	LICENSE DLM8100 DEDUPE STORAGE =IA	\$0	Each	23%		\$0	Other	DH
L-DLM8100N	L-DLM8100N	DATA DOMAIN	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000	Each	23%		\$38,500	Other	DH
L-DLM8100N-CF	L-DLM8100N-CF	DATA DOMAIN	LICENSE DLM8100 DEDUPE STORAGE =IA	\$0	Each	23%		\$0	Other	DH
L-DLM960	L-DLM960	DATA DOMAIN	LICENSEDEDUPE STORAGE FOR DLMDD880	\$50,000	Each	23%		\$38,500	Other	DH
L-ENC-7200	L-ENC-7200	DATA DOMAIN	LICENSE ENCRYPTION DD7200	\$38,000	Each	23%		\$29,260	Other	DH
L-ENC-860	L-ENC-860	DATA DOMAIN	LICENSE ENCRYPTION DD860	\$0	Each	23%		\$0	Other	DH
L-ENC-880	L-ENC-880	DATA DOMAIN	LICENSEENCRYPTIONDD880	\$45,000	Each	23%		\$34,650	Other	DH
L-ENC-890	L-ENC-890	DATA DOMAIN	LICENSEENCRYPTIONDD890	\$0	Each	23%		\$0	Other	DH
L-ENC-9500	L-ENC-9500	DATA DOMAIN	LIC ENCRYPTION DD9500=IA	\$45,000	Each	23%		\$34,650	Other	DH
L-ENC-990	L-ENC-990	DATA DOMAIN	LICENSEENCRYPTIONDD990	\$0	Each	23%		\$0	Other	DH
L-ER-9500	L-ER-9500	DATA DOMAIN	LIC EXTENDED RETENTION SW OPT DD9500=IA	\$0	Each	23%		\$0	Other	DH
L-ES-1TB-ACT	L-ES-1TB-ACT	DATA DOMAIN	LICENSE DD OE 15TB ACTIVE=CB	\$0	Each	23%		\$0	Other	DH
L-ES-1TB-ER	L-ES-1TB-ER	DATA DOMAIN	LICENSE DD OE 15TB? ER=CB	\$0	Each	23%		\$0	Other	DH
L-ES-2TB-ACT	L-ES-2TB-ACT	DATA DOMAIN	LICENSE DD OE 30TB ACTIVE=CB	\$0	Each	23%		\$0	Other	DH
L-ES-2TB-ER	L-ES-2TB-ER	DATA DOMAIN	LICENSE DD OE 30TB ER=CB	\$0	Each	23%		\$0	Other	DH
L-ES-3TB-ACT	L-ES-3TB-ACT	DATA DOMAIN	LICENSE DD OE 45TB ACTIVE=CB	\$0	Each	23%		\$0	Other	DH
L-ES-3TB-ER	L-ES-3TB-ER	DATA DOMAIN	LICENSE DD OE 45TB ER=CB	\$0	Each	23%		\$0	Other	DH
L-ES-4TB-ACT	L-ES-4TB-ACT	DATA DOMAIN	LICENSE DD OE 60 TB ACTIVE=CB	\$0	Each	23%		\$0	Other	DH
L-ES-4TB-ER	L-ES-4TB-ER	DATA DOMAIN	LICENSE DD OE 60TB ER=CB	\$0	Each	23%		\$0	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column 1)Column K ALJP Category (REQUIRED) use drop-down		
L-GDC1-880	L-GDC1-880	DATA DOMAIN	LICENSE GLOBAL DEDUP DD880CTRL 1	\$75,000	Each	23%	\$57,750	Other	DH	
L-GDC1-890	L-GDC1-890	DATA DOMAIN	LICENSEGLOBAL DEDUPDD890CTL1	\$75,000	Each	23%	\$57,750	Other	DH	
L-GDC2-880	L-GDC2-880	DATA DOMAIN	LICENSE GLOBAL DEDUP DD880CTRL 2	\$75,000	Each	23%	\$57,750	Other	DH	
L-GDC2-890	L-GDC2-890	DATA DOMAIN	LICENSEGLOBAL DEDUPDD890CTL2	\$75,000	Each	23%	\$57,750	Other	DH	
L-HA-9500	L-HA-9500	DATA DOMAIN	LIC HA OPEN A-P SYSTEMS DD9500=IA	\$0	Each	23%	\$0	Other	DH	
L-MC-BASE-CF	L-MC-BASE-CF	DATA DOMAIN	LICENSEDDMC-BASE	\$0	Each	23%	\$0	Other	DH	
L-REP-7200	L-REP-7200	DATA DOMAIN	LICENSE REPLICATOR DD7200	\$60,000	Each	23%	\$46,200	Other	DH	
L-REP-860	L-REP-860	DATA DOMAIN	LICENSE REPLICATOR DD860	\$0	Each	23%	\$0	Other	DH	
L-REP-880	L-REP-880	DATA DOMAIN	LICENSE REPLICATOR DD880	\$70,000	Each	23%	\$53,900	Other	DH	
L-REP-890	L-REP-890	DATA DOMAIN	LICENSEREPLICATORDD890	\$0	Each	23%	\$0	Other	DH	
L-REP-9500	L-REP-9500	DATA DOMAIN	LIC REPLICATOR DD9500=IA	\$70,000	Each	23%	\$53,900	Other	DH	
L-REP-990	L-REP-990	DATA DOMAIN	LICENSEREPLICATORDD990	\$0	Each	23%	\$0	Other	DH	
L-REPC2-880	L-REPC2-880	DATA DOMAIN	LICENSE REPLICATOR DD880CTRL 2	\$70,000	Each	23%	\$53,900	Other	DH	
L-REPC2-890	L-REPC2-890	DATA DOMAIN	LICENSEREPLICATORDD890CTL2	\$70,000	Each	23%	\$53,900	Other	DH	
L-RL-860	L-RL-860	DATA DOMAIN	LICRETENTION LOCK GOV EDITIIONDD860	\$0	Each	23%	\$0	Other	DH	
L-RL-880	L-RL-880	DATA DOMAIN	LICENSE RETENTION LOCK DD880	\$55,000	Each	23%	\$42,350	Other	DH	
L-RL-890	L-RL-890	DATA DOMAIN	LICRETENTION LOCK GOV EDITIIONDD890	\$0	Each	23%	\$0	Other	DH	
L-RLC-7200	L-RLC-7200	DATA DOMAIN	LICENSE.RETENTION LOCK COMPLIANCE.DD7200	\$38,000	Each	23%	\$29,260	Other	DH	
L-RLC-860	L-RLC-860	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD860	\$0	Each	23%	\$0	Other	DH	
L-RLC-890	L-RLC-890	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD890	\$0	Each	23%	\$0	Other	DH	
L-RLC-9500	L-RLC-9500	DATA DOMAIN	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH	
L-RLC-990	L-RLC-990	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD990	\$0	Each	23%	\$0	Other	DH	
L-RLG-7200	L-RLG-7200	DATA DOMAIN	LICENSE.RETENTION LOCK GOVERNANCE.DD7200	\$38,000	Each	23%	\$29,260	Other	DH	
L-RLG-9500	L-RLG-9500	DATA DOMAIN	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH	
L-VTL-7200	L-VTL-7200	DATA DOMAIN	LICENSE VTL OPEN SYSTEMS.DD7200	\$38,000	Each	23%	\$29,260	Other	DH	
L-VTL-7200E	L-VTL-7200E	DATA DOMAIN	LICENSE VTL NDMIP TAPE SVR.ETH.DD7200	\$38,000	Each	23%	\$29,260	Other	DH	
L-VTL-7200F	L-VTL-7200F	DATA DOMAIN	LICENSE VTL IBM IOS.DD7200	\$57,000	Each	23%	\$43,890	Other	DH	
L-VTL-860-1	L-VTL-860-1	DATA DOMAIN	LICVTL860 INCL 1XPCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL-860-2	L-VTL-860-2	DATA DOMAIN	LICVTL860 INCL 2XPCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL860-E	L-VTL860-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD860	\$0	Each	23%	\$0	Other	DH	
L-VTL860-F1	L-VTL860-F1	DATA DOMAIN	LICVTLIBM I/OSFDD8601XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL860-F2	L-VTL860-F2	DATA DOMAIN	LICVTLIBM I/OSFDD8602XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL-880-1	L-VTL-880-1	DATA DOMAIN	LICVTL880.INCL:1XPCIE CARDDP4G	\$49,500	Each	23%	\$38,115	Other	DH	
L-VTL-880-2	L-VTL-880-2	DATA DOMAIN	LICVTL880.INCL:2XPCIE CARDDP4G	\$54,000	Each	23%	\$41,580	Other	DH	
L-VTL880G1	L-VTL880G1	DATA DOMAIN	LICVTL880 INCL 1XPCIE CARDDP8G	\$49,500	Each	23%	\$38,115	Other	DH	
L-VTL880G2	L-VTL880G2	DATA DOMAIN	LICVTL880 INCL 2XPCIE CARDDP8G	\$54,000	Each	23%	\$41,580	Other	DH	
L-VTL880-E	L-VTL880-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD880	\$45,000	Each	23%	\$34,650	Other	DH	
L-VTL880-F1	L-VTL880-F1	DATA DOMAIN	LICVTLIBM I/OSFDD8801XPCIEDP8G	\$72,000	Each	23%	\$55,440	Other	DH	
L-VTL880-F2	L-VTL880-F2	DATA DOMAIN	LICVTLIBM I/OSFDD8802XPCIEDP8G	\$76,500	Each	23%	\$58,905	Other	DH	
L-VTL-890-1	L-VTL-890-1	DATA DOMAIN	LICENSEVTLDD890INCL1X PCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL-890-2	L-VTL-890-2	DATA DOMAIN	LICENSEVTLDD890INCL2X PCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL890-E	L-VTL890-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD890	\$0	Each	23%	\$0	Other	DH	
L-VTL890-F1	L-VTL890-F1	DATA DOMAIN	LICVTLIBM I/OSFDD8901XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL890-F2	L-VTL890-F2	DATA DOMAIN	LICVTLIBM I/OSFDD8902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL-9500	L-VTL-9500	DATA DOMAIN	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH	
L-VTL-9500E	L-VTL-9500E	DATA DOMAIN	LIC VTL NDMIP TAPE SVR.ETH DD9500=IA	\$45,000	Each	23%	\$34,650	Other	DH	
L-VTL-9500F	L-VTL-9500F	DATA DOMAIN	LIC VTL IBM IOS DD9500=IA	\$72,000	Each	23%	\$55,440	Other	DH	
L-VTL-990-1	L-VTL-990-1	DATA DOMAIN	LICVTL990 INCL 1XPCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL-990-2	L-VTL-990-2	DATA DOMAIN	LICVTL990 INCL 2XPCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL-990-3	L-VTL-990-3	DATA DOMAIN	LICVTL990 INCL 3XPCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-E	L-VTL990-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD990	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F1	L-VTL990-F1	DATA DOMAIN	LICVTLIBM I/OSFDD9901XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990-F3	DATA DOMAIN	LICVTLIBM I/OSFDD9903XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F2	L-VTL990-F2	DATA DOMAIN	LICVTLIBM I/OSFDD9902XPCIEDP8G	\$0	Each	23%	\$0	Other	DH	
L-VTL990-F3	L-VTL990									

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
U-DDOE-ACT	U-DDOE-ACT	DATA DOMAIN	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	Each	23%	\$1,348	Other	DH
U-DDOE-ACT-MCAP	U-DDOE-ACT-MCAP	DATA DOMAIN	License DD OE Per TB UPG Active=CB	\$1,750	Each	23%	\$1,348	Other	DH
U-DDOE-ACT-NC	U-DDOE-ACT-NC	DATA DOMAIN	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750	Each	23%	\$1,348	Other	DH
U-DD-SMIG	U-DD-SMIG	DATA DOMAIN	LIC DD STORAGE MIGRATION UPG=IA	\$0	Each	23%	\$0	Other	DH
U-ENC-690	U-ENC-690	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD690	\$0	Each	23%	\$0	Other	DH
U-ENC-690G	U-ENC-690G	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD690G	\$0	Each	23%	\$0	Other	DH
U-ENC-7200	U-ENC-7200	DATA DOMAIN	LICENSE ENCRYPTION DD7200 UPGRADE	\$38,000	Each	23%	\$29,260	Other	DH
U-ENC-7200-CF	U-ENC-7200-CF	DATA DOMAIN	License Encryption DD7200 Upgrade=IA	\$38,000	Each	23%	\$29,260	Other	DH
U-ENC-860	U-ENC-860	DATA DOMAIN	LICENSEENCRYPTIONDD860UPGRADE	\$0	Each	23%	\$0	Other	DH
U-ENC-860G	U-ENC-860G	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD860G	\$0	Each	23%	\$0	Other	DH
U-ENC-880G	U-ENC-880G	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD880G	\$0	Each	23%	\$0	Other	DH
U-ENC-890	U-ENC-890	DATA DOMAIN	LICENSEENCRYPTIONDD890UPGRADE	\$0	Each	23%	\$0	Other	DH
U-ENC-9500	U-ENC-9500	DATA DOMAIN	LIC ENCRYPTION DD9500 UPG=IA	\$45,000	Each	23%	\$34,650	Other	DH
U-ENC-990	U-ENC-990	DATA DOMAIN	LICENSE ENCRYPTIONDD990UPGRADE	\$0	Each	23%	\$0	Other	DH
U-ER-7200-CF	U-ER-7200-CF	DATA DOMAIN	License,Ext Retn SW Opt,DD7200,Upg=IA	\$0	Each	23%	\$0	Other	DH
U-ER-9500-CF	U-ER-9500-CF	DATA DOMAIN	LICEXTD RETN SW OPTDD9500UPGRADE=IA	\$0	Each	23%	\$0	Other	DH
U-GDC1-880	U-GDC1-880	DATA DOMAIN	UPG LICENSE GLOBAL DEDUP DD880CTRL 1	\$75,000	Each	23%	\$57,750	Other	DH
U-GDC1-890	U-GDC1-890	DATA DOMAIN	LICGLOBAL DEDUPDD890CTL1UPG	\$75,000	Each	23%	\$57,750	Other	DH
U-GDC2-880	U-GDC2-880	DATA DOMAIN	UPG LICENSE GLOBAL DEDUP DD880CTRL 2	\$75,000	Each	23%	\$57,750	Other	DH
U-GDC2-890	U-GDC2-890	DATA DOMAIN	LICGLOBAL DEDUPDD890CTL2UPG	\$75,000	Each	23%	\$57,750	Other	DH
U-GW-4G-2P	U-GW-4G-2P	DATA DOMAIN	UPGRADEGWPCIE4GB FCDUALPORTDD580G	\$0	Each	23%	\$0	Other	DH
U-GW-L2TOL3	U-GW-L2TOL3	DATA DOMAIN	UPGLICGWAYSTOR71TB LEV2 TO 143TB LEV3	\$0	Each	23%	\$0	Other	DH
U-GWSTOR-3	U-GWSTOR-3	DATA DOMAIN	UPGLICENSEGATEWAYSTORAGELEVEL 3-143TB	\$0	Each	23%	\$0	Other	DH
U-GWSTOR-L2	U-GWSTOR-L2	DATA DOMAIN	UPGLICENSEGATEWAYSTORAGELEVEL 271TB	\$0	Each	23%	\$0	Other	DH
U-HA-9500	U-HA-9500	DATA DOMAIN	LIC HA A-P DD9500 UPG=IA	\$0	Each	23%	\$0	Other	DH
U-HA-9500-CF	U-HA-9500-CF	DATA DOMAIN	LIC HA A-P DD9500 UPG=IA	\$0	Each	23%	\$0	Other	DH
U-IOSUP690	U-IOSUP690	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD690UPG	\$0	Each	23%	\$0	Other	DH
U-IOSUP690G	U-IOSUP690G	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD690GUPG	\$0	Each	23%	\$0	Other	DH
U-IOSUP7200	U-IOSUP7200	DATA DOMAIN	LIC,VTLOPEN SYS TO IBM IOS,DD7200,UPG	\$19,000	Each	23%	\$14,630	Other	DH
U-IOSUP7200-CF	U-IOSUP7200-CF	DATA DOMAIN	Lic V/ Open Sys IBM IOS DD7200 Upg=IA	\$19,000	Each	23%	\$14,630	Other	DH
U-IOSUP860	U-IOSUP860	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD860UPG	\$0	Each	23%	\$0	Other	DH
U-IOSUP880	U-IOSUP880	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD880UPG	\$0	Each	23%	\$0	Other	DH
U-IOSUP880G	U-IOSUP880G	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD880GUPG	\$0	Each	23%	\$0	Other	DH
U-IOSUP890	U-IOSUP890	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD890UPG	\$0	Each	23%	\$0	Other	DH
U-IOSUP9500	U-IOSUP9500	DATA DOMAIN	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$27,000	Each	23%	\$20,790	Other	DH
U-IOSUP9500-CF	U-IOSUP9500-CF	DATA DOMAIN	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$27,000	Each	23%	\$20,790	Other	DH
U-IOSUP990	U-IOSUP990	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD990UPG	\$0	Each	23%	\$0	Other	DH
U-REP-690	U-REP-690	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD690	\$0	Each	23%	\$0	Other	DH
U-REP-690G	U-REP-690G	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD690G	\$0	Each	23%	\$0	Other	DH
U-REP-7200	U-REP-7200	DATA DOMAIN	LICENSE, REPLICATOR, DD7200,UPGRADE	\$60,000	Each	23%	\$46,200	Other	DH
U-REP-7200-CF	U-REP-7200-CF	DATA DOMAIN	License, Replicator, DD7200, Upgrade=IA	\$60,000	Each	23%	\$46,200	Other	DH
U-REP-860	U-REP-860	DATA DOMAIN	LICENSE REPLICATOR DD860UPGRADE	\$0	Each	23%	\$0	Other	DH
U-REP-880	U-REP-880	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD880	\$0	Each	23%	\$0	Other	DH
U-REP-880G	U-REP-880G	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD880G	\$0	Each	23%	\$0	Other	DH
U-REP-890	U-REP-890	DATA DOMAIN	LICENSEREPLICATORDD890UPGRADE	\$0	Each	23%	\$0	Other	DH
U-REP-9500	U-REP-9500	DATA DOMAIN	LIC REPLICATOR DD9500 UPG=IA	\$70,000	Each	23%	\$53,900	Other	DH
U-REP-990	U-REP-990	DATA DOMAIN	LICENSE REPLICATOR DD990UPGRADE	\$0	Each	23%	\$0	Other	DH
U-REPC2-880	U-REPC2-880	DATA DOMAIN	UPG LICENSE REPLICATOR DD880CTRL 2	\$70,000	Each	23%	\$53,900	Other	DH
U-REPC2-890	U-REPC2-890	DATA DOMAIN	LICENSEREPLICATORDD890CTL2UPG	\$70,000	Each	23%	\$53,900	Other	DH
U-RL-690	U-RL-690	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD690UPG	\$0	Each	23%	\$0	Other	DH
U-RL-690G	U-RL-690G	DATA DOMAIN	LICRETENTION LOCKGOV EDITIONDD690GUPG	\$0	Each	23%	\$0	Other	DH
U-RL-860	U-RL-860	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD860UPG	\$0	Each	23%	\$0	Other	DH
U-RL-880	U-RL-880	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD880UPG	\$0	Each	23%	\$0	Other	DH
U-RL-880G	U-RL-880G	DATA DOMAIN	LICRETENTION LOCKGOV EDITIONDD880GUPG	\$0	Each	23%	\$0	Other	DH
U-RL-890	U-RL-890	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD890UPG	\$0	Each	23%	\$0	Other	DH
U-RL-990	U-RL-990	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD990UPG	\$0	Each	23%	\$0	Other	DH
U-RLC-690	U-RLC-690	DATA DOMAIN	LICRETENTION LOCK COMPL EDITDD690UPG	\$24,000	Each	23%	\$18,480	Other	DH
U-RLC-7200	U-RLC-7200	DATA DOMAIN	LIC,RETENTION LOCK COMPL EDTN,DD7200,UPG	\$38,000	Each	23%	\$29,260	Other	DH
U-RLC-7200-CF	U-RLC-7200-CF	DATA DOMAIN	Lic,Retention Lock Compl,DD7200,Upg=IA	\$38,000	Each	23%	\$29,260	Other	DH
U-RLC-860	U-RLC-860	DATA DOMAIN	LICRETENTION LOCK COMPL EDITDD860UPG	\$0	Each	23%	\$0	Other	DH
U-RLC-880	U-RLC-880	DATA DOMAIN	LICRETENTION LOCK COMPL EDITDD880UPG	\$0	Each	23%	\$0	Other	DH
U-RLC-890	U-RLC-890	DATA DOMAIN	LICRETENTION LOCK COMPL EDITDD890UPG	\$0	Each	23%	\$0	Other	DH
U-RLC-9500	U-RLC-9500	DATA DOMAIN	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000	Each	23%	\$69,300	Other	DH
U-RLC-990	U-RLC-990	DATA DOMAIN	LICRETENTION LOCK COMPL EDITDD990UPG	\$0	Each	23%	\$0	Other	DH
U-RLG-7200	U-RLG-7200	DATA DOMAIN	LIC,RETENTION LOCK GOV EDITION,DD7200,UPG	\$38,000	Each	23%	\$29,260	Other	DH
U-RLG-7200-CF	U-RLG-7200-CF	DATA DOMAIN	Lic,Retention Lock Gov Edt,DD7200,Upg=IA	\$38,000	Each	23%	\$29,260	Other	DH
U-RLG-9500	U-RLG-9500	DATA DOMAIN	LIC RETN LOCK GOV EDITION DD9500 UPG=IA	\$45,000	Each	23%	\$34,650	Other	DH
U-VTL-690-1	U-VTL-690-1	DATA DOMAIN	UPGLICVTL690, INCL:1XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DH
U-VTL-690-2	U-VTL-690-2	DATA DOMAIN	UPGLICVTL690, INCL:2XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DH
U-VTL690-E	U-VTL690-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD690UPG	\$0	Each	23%	\$0	Other	DH
U-VTL690-F1	U-VTL690-F1	DATA DOMAIN	LICVTLIBM I/OSFCD6901XDP4GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL690-F2	U-VTL690-F2	DATA DOMAIN	LICVTLIBM I/OSFCD6902XDP4GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL-690G1	U-VTL-690G1	DATA DOMAIN	UPGLICVTL690G, INCL:1XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DH
U-VTL-690G2	U-VTL-690G2	DATA DOMAIN	UPGLICVTL690G, INCL:2XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DH
U-VTL690G-E	U-VTL690G-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD690GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL690GF1	U-VTL690GF1	DATA DOMAIN	LICVTLIBM I/OSFCD690G1XDP4GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL690GF2	U-VTL690GF2	DATA DOMAIN	LICVTLIBM I/OSFCD690G2XDP4GUPG	\$0	Each	23%	\$0	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
U-VTL-7200	U-VTL-7200	DATA DOMAIN	LIC.VTL.OPEN SYSTEMS.DD7200.UPGRADE	\$38,000	Each	23%	\$29,260	Other	DH
U-VTL-7200-CF	U-VTL-7200-CF	DATA DOMAIN	Lic.V7I.Open Systems.DD7200.Upgrade=IA	\$38,000	Each	23%	\$29,260	Other	DH
U-VTL-7200E	U-VTL-7200E	DATA DOMAIN	LIC.VTL.NDMP TAPE SERVER.ETH.DD7200.UPGR	\$38,000	Each	23%	\$29,260	Other	DH
U-VTL-7200E-CF	U-VTL-7200E-CF	DATA DOMAIN	Lic.V7I.Ndmp Tape Srv.Eth.DD7200.Upgr=IA	\$38,000	Each	23%	\$29,260	Other	DH
U-VTL-7200F	U-VTL-7200F	DATA DOMAIN	LIC.VTL.IBM IOS.DD7200.UPGRADE	\$57,000	Each	23%	\$43,890	Other	DH
U-VTL-7200F-CF	U-VTL-7200F-CF	DATA DOMAIN	Lic.V7I.IBM IOS.DD7200.Upgrade=IA	\$57,000	Each	23%	\$43,890	Other	DH
U-VTL-860-1	U-VTL-860-1	DATA DOMAIN	LICVTL860 INCL 1XPCIE CARDDP8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL-860-2	U-VTL-860-2	DATA DOMAIN	LICVTL860 INCL 2XPCIE CARDDP8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL860-E	U-VTL860-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD860UPG	\$0	Each	23%	\$0	Other	DH
U-VTL860-F1	U-VTL860-F1	DATA DOMAIN	LICVTLIBM IOSFCDD8601XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL860-F2	U-VTL860-F2	DATA DOMAIN	LICVTLIBM IOSFCDD8602XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL-880-1	U-VTL-880-1	DATA DOMAIN	UPGLICVTL880 INCL 1XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DH
U-VTL-880-2	U-VTL-880-2	DATA DOMAIN	UPGLICVTL880 INCL 2XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DH
U-VTL880G1	U-VTL880G1	DATA DOMAIN	UPGLICVTL880 INCL 1XPCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH
U-VTL880G2	U-VTL880G2	DATA DOMAIN	UPGLICVTL880 INCL 2XPCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH
U-VTL880-E	U-VTL880-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD880UPG	\$0	Each	23%	\$0	Other	DH
U-VTL880-F1	U-VTL880-F1	DATA DOMAIN	LICVTLIBM IOSFCDD8801XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL880-F2	U-VTL880-F2	DATA DOMAIN	LICVTLIBM IOSFCDD8802XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL-880G1	U-VTL-880G1	DATA DOMAIN	UPGLICVTL880G INCL 1XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DH
U-VTL-880G2	U-VTL-880G2	DATA DOMAIN	UPGLICVTL880G INCL 2XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DH
U-VTL880G81	U-VTL880G81	DATA DOMAIN	UPGLICVTL880G INCL 1XPCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH
U-VTL880G82	U-VTL880G82	DATA DOMAIN	UPGLICVTL880G INCL 2XPCIE CARDDP8G	\$0	Each	23%	\$0	Other	DH
U-VTL880G-E	U-VTL880G-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD880GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL880GF1	U-VTL880GF1	DATA DOMAIN	LICVTLIBM IOSFCDD880G1XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL880GF2	U-VTL880GF2	DATA DOMAIN	LICVTLIBM IOSFCDD880G2XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL-890-1	U-VTL-890-1	DATA DOMAIN	LICVTL890 INCL 1XPCIE CARDDP8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL-890-2	U-VTL-890-2	DATA DOMAIN	LICVTL890 INCL 2XPCIE CARDDP8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL890-E	U-VTL890-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD890UPG	\$0	Each	23%	\$0	Other	DH
U-VTL890-F1	U-VTL890-F1	DATA DOMAIN	LICVTLIBM IOSFCDD8901XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL890-F2	U-VTL890-F2	DATA DOMAIN	LICVTLIBM IOSFCDD8902XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL-9500	U-VTL-9500	DATA DOMAIN	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000	Each	23%	\$34,650	Other	DH
U-VTL-9500E	U-VTL-9500E	DATA DOMAIN	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000	Each	23%	\$34,650	Other	DH
U-VTL-9500F	U-VTL-9500F	DATA DOMAIN	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000	Each	23%	\$55,440	Other	DH
U-VTL-990-1	U-VTL-990-1	DATA DOMAIN	LICVTL990 INCL 1XPCIE CARDDP8GUPG	\$49,500	Each	23%	\$38,115	Other	DH
U-VTL-990-2	U-VTL-990-2	DATA DOMAIN	LICVTL990 INCL 2XPCIE CARDDP8GUPG	\$54,000	Each	23%	\$41,580	Other	DH
U-VTL-990-3	U-VTL-990-3	DATA DOMAIN	LICVTL990 INCL 3XPCIE CARDDP8GUPG	\$58,500	Each	23%	\$45,045	Other	DH
U-VTL990-E	U-VTL990-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD990UPG	\$0	Each	23%	\$0	Other	DH
U-VTL990-F1	U-VTL990-F1	DATA DOMAIN	LICVTLIBM IOSFCDD9901XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL990-F2	U-VTL990-F2	DATA DOMAIN	LICVTLIBM IOSFCDD9902XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL990-F3	U-VTL990-F3	DATA DOMAIN	LICVTLIBM IOSFCDD9903XD8P8GUPG	\$0	Each	23%	\$0	Other	DH
U-VTL C2-890	U-VTL C2-890	DATA DOMAIN	LICVTL890INCL 1XPCIEPP8GCT2LUPG	\$27,000	Each	23%	\$20,790	Other	DH
U-VTL C2-892	U-VTL C2-892	DATA DOMAIN	LICVTL890INCL 2XPCIEPP8GCT2LUPG	\$31,500	Each	23%	\$24,255	Other	DH
U-XCAP7200	U-XCAP7200	DATA DOMAIN	LICENSE EXPCAP DD7200.MORE THAN 360TB.UPG	\$40,000	Each	23%	\$30,800	Other	DH
U-XCAP7200-CF	U-XCAP7200-CF	DATA DOMAIN	Lic Expcap DD7200 Above 360TB Upg=IA	\$40,000	Each	23%	\$30,800	Other	DH
U-XCAP9500	U-XCAP9500	DATA DOMAIN	LIC EXPCAP DD9500 MORE THAN 540TB UPG=IA	\$50,000	Each	23%	\$38,500	Other	DH
U-XCAP9500-CF	U-XCAP9500-CF	DATA DOMAIN	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000	Each	23%	\$38,500	Other	DH
U-XCAP990	U-XCAP990	DATA DOMAIN	LICENSEEXPCAPDD990MORE THAN 360TBUPG	\$0	Each	23%	\$0	Other	DH
VSL3-001-048	VSL3-001-048	DATA DOMAIN	Cyber Recovery Vault DD9500 TLA=IC	\$0	Each	23%	\$0	Other	DH
456-111-898	456-111-898	EMC DISK LIBRARY	DLM8100 VTE OS Storage Group 1=IE	\$0	Each	23%	\$0	Other	DH
456-111-899	456-111-899	EMC DISK LIBRARY	DLM8100 VTE OS Storage Group 2=IE	\$0	Each	23%	\$0	Other	DH
456-111-900	456-111-900	EMC DISK LIBRARY	DLM8100 Global Virtual Library=IF	\$50,000	Each	23%	\$38,500	Other	DH
456-111-905	456-111-905	EMC DISK LIBRARY	DLM8100 VTE OS Storage Group 3=IE	\$0	Each	23%	\$0	Other	DH
456-112-100	456-112-100	EMC DISK LIBRARY	DLM8100 VTE OS Storage Group 1 UPG=IE	\$0	Each	23%	\$0	Other	DH
456-112-101	456-112-101	EMC DISK LIBRARY	DLM8100 VTE OS Storage Group 2 UPG=IE	\$0	Each	23%	\$0	Other	DH
456-112-102	456-112-102	EMC DISK LIBRARY	DLM8100 VTE OS Storage Group 3 UPG=IE	\$0	Each	23%	\$0	Other	DH
458-001-881	458-001-881	EMC DISK LIBRARY	DLM8100 VTEOS	\$0	Each	23%	\$0	Other	DH
458-001-972	458-001-972	EMC DISK LIBRARY	DLM8100 VTEOS UPG	\$0	Each	23%	\$0	Other	DH
DL2-COPY	DL2-COPY	EMC DISK LIBRARY	IP REPLICATION OPTION	\$0	Each	23%	\$0	Other	DH
DL2-MEDIAMGR	DL2-MEDIAMGR	EMC DISK LIBRARY	SYMANTEC NBU MEDIA SERVER SFTW OPTION FO	\$0	Each	23%	\$0	Other	DH
DL2-NODEMGR	DL2-NODEMGR	EMC DISK LIBRARY	NETWORKER NODE MANAGER SOFTWARE OPTION F	\$0	Each	23%	\$0	Other	DH
DL3-7NODEMGR	DL3-7NODEMGR	EMC DISK LIBRARY	NETWORKER STORAGE NODE MGR OPTION FOR UP	\$0	Each	23%	\$0	Other	DH
DL3-COPY	DL3-COPY	EMC DISK LIBRARY	DL300 Remote Copy	\$0	Each	23%	\$0	Other	DH
DL-3DREP1500	DL-3DREP1500	EMC DISK LIBRARY	DL3D 1500 REPLICATION OPTION	\$0	Each	23%	\$0	Other	DH
DL-3DREP3000	DL-3DREP3000	EMC DISK LIBRARY	DL3D 3000 REPLICATION OPTION	\$0	Each	23%	\$0	Other	DH
DL-3DREP4000	DL-3DREP4000	EMC DISK LIBRARY	3D4000 REPLICATION OPTION	\$0	Each	23%	\$0	Other	DH
DL3-NODEMGR	DL3-NODEMGR	EMC DISK LIBRARY	NETWORKER STORAGE NODE MGR OPTION FOR DL	\$0	Each	23%	\$0	Other	DH
DL51PCOPY	DL51PCOPY	EMC DISK LIBRARY	REMOTE COPY - 5100	\$0	Each	23%	\$0	Other	DH
DL51MEDIAMGR	DL51MEDIAMGR	EMC DISK LIBRARY	NETBACKUP MEDIA SERVER OPTION FOR CLARII	\$0	Each	23%	\$0	Other	DH
DL51NODEMGR	DL51NODEMGR	EMC DISK LIBRARY	NETWORKER STORAGE NODE MGR OPTION FOR DL	\$0	Each	23%	\$0	Other	DH
DL51STKACSL	DL51STKACSL	EMC DISK LIBRARY	EMC DISK LIBRARY	\$0	Each	23%	\$0	Other	DH
DL51TAPECACHE	DL51TAPECACHE	EMC DISK LIBRARY	TAPE CACHING OPTION FOR EMC DISK LIBRARY	\$0	Each	23%	\$0	Other	DH
DL7-A/ACTIVE	DL7-A/ACTIVE	EMC DISK LIBRARY	Active Engine Failover	\$0	Each	23%	\$0	Other	DH
DL7-ACSL	DL7-ACSL	EMC DISK LIBRARY	DL7 SERIES ACSLS ENABLER	\$0	Each	23%	\$0	Other	DH
DLM20-REP2-LU	DLM20-REP2-LU	EMC DISK LIBRARY	DLM 4020 REPLICATOR V2 UPGRADE LICENSE	\$7,500	Each	23%	\$5,775	Other	DH
DLM3-CAPTBL	DLM3-CAPTBL	EMC DISK LIBRARY	DLM3 VNX STORAGE CAPACITY LICENSE	\$806	Each	23%	\$621	Other	DH
DLM3-CAPTBL-CF	DLM3-CAPTBL-CF	EMC DISK LIBRARY	DLM3 VNX STORAGE CAPACITY LICENSE	\$806	Each	23%	\$621	Other	DH
DLM3-REPL	DLM3-REPL	EMC DISK LIBRARY	DLM3 VNX REPLICATOR LICENSE	\$0	Each	23%	\$0	Other	DH



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	K Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
DLM3-REPL-CF	DLM3-REPL-CF	EMC DISK LIBRARY	DLM3 VNX REPLICATOR LICENSE	\$0	Each	23%	\$0	Other	DH
DLM3-VNX-L	DLM3-VNX-L	EMC DISK LIBRARY	DLM3 VNX USAGE LICENSE	\$0	Each	23%	\$0	Other	DH
DLM3-VNX-L-CF	DLM3-VNX-L-CF	EMC DISK LIBRARY	DLM3 VNX USAGE LICENSE	\$0	Each	23%	\$0	Other	DH
DLM3-VTEOS	DLM3-VTEOS	EMC DISK LIBRARY	DLM GEN3 OPERATING SYSTEM LICENSE	\$0	Each	23%	\$0	Other	DH
DLM3-WORM	DLM3-WORM	EMC DISK LIBRARY	DLM3 VNX FLR LICENSE	\$0	Each	23%	\$0	Other	DH
DLM4-8KVTEOS	DLM4-8KVTEOS	EMC DISK LIBRARY	Dlm8100 - VTE Operating System license	\$0	Each	23%	\$0	Other	DH
DLM4-8KVTEOS-CF	DLM4-8KVTEOS-CF	EMC DISK LIBRARY	DLM8100 - VTE OPERATING SYSTEM LICENSE	\$0	Each	23%	\$0	Other	DH
DLM4-8KVTEOSU	DLM4-8KVTEOSU	EMC DISK LIBRARY	Dlm8100 - VTE OS license Upgrade	\$0	Each	23%	\$0	Other	DH
DLM4-8KVTEOSU-CF	DLM4-8KVTEOSU-CF	EMC DISK LIBRARY	DLM8100 - VTE OS LICENSE UPGRADE	\$0	Each	23%	\$0	Other	DH
DLM4-GVL	DLM4-GVL	EMC DISK LIBRARY	Dlm Global Virtual Library License =MA	\$50,000	Each	23%	\$38,500	Other	DH
DLM8K-VTEOS	DLM8K-VTEOS	EMC DISK LIBRARY	DLM GEN3 - VTE OPERATING SYSTEM LICENSE	\$0	Each	23%	\$0	Other	DH
DLM-8P10G6740	DLM-8P10G6740	EMC DISK LIBRARY	Dlm Brocade VDX6740 8-port 10G upg =MA	\$4,400	Each	23%	\$3,388	Other	DH
458-000-203	458-000-203	NA	SRM for DATA DOM	\$0	Each	23%	\$0	Other	DH
DDOS-DOC-A4N	DDOS-DOC-A4N	NA	DOCS DD OS DOC A4	\$0	Each	23%	\$0	Other	DH
M-PS1-SW-DD-H1	M-PS1-SW-DD-H1	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	23%	\$153,867	Other	DH
M-PSM-SW-DD-H1	M-PSM-SW-DD-H1	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	DH
M-PSP-SW-DD-H1	M-PSP-SW-DD-H1	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	DH
M-PS-SW-DD-H1	M-PS-SW-DD-H1	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	DH
DLM120-REP2-L	DLM120-REP2-L	NAS	DLM120 REPLICATOR V2 LICENSE	\$0	Each	23%	\$0	Other	DH
DLM120-SC-L	DLM120-SC-L	NAS	DLM120 UNIX NFS LICENSE	\$0	Each	23%	\$0	Other	DH
DLM2-VTEOS	DLM2-VTEOS	NAS	DLM - VTE OPERATING SYSTEM LICENSE	\$0	Each	23%	\$0	Other	DH
DLM960-REP2-L	DLM960-REP2-L	NAS	DLM960 REPLICATOR V2 LICENSE	\$31,100	Each	23%	\$23,947	Other	DH
DLM960-REP2-U	DLM960-REP2-U	NAS	DLM960 REPLICATOR V2 LICENSE - UPGRADE	\$31,100	Each	23%	\$23,947	Other	DH
DLM960-SC-L	DLM960-SC-L	NAS	DLM960 STORAGE CONTROLLER OS LICENSE	\$26,400	Each	23%	\$20,328	Other	DH
DLM960-SC-LU	DLM960-SC-LU	NAS	DLM960 STORAGE CONTROLLER OS LICENS-UPGRD	\$26,400	Each	23%	\$20,328	Other	DH
DLM-MGR-L	DLM-MGR-L	NAS	DLM MANAGER ADVANCED LICENSE	\$0	Each	23%	\$0	Other	DH
DLMNAS-MGR-L	DLMNAS-MGR-L	NAS	Dlm Manager Advanced License	\$0	Each	23%	\$0	Other	DH
DLMNS22-UX-L	DLMNS22-UX-L	NAS	DLM4020 UNIX ROYALTY FOR 2 STORAGE CONTR	\$0	Each	23%	\$0	Other	DH
DLMNS80C-UX-L	DLMNS80C-UX-L	NAS	Dlm UNIX License	\$0	Each	23%	\$0	Other	DH
DLM-REP2-LU	DLM-REP2-LU	NAS	DISK LIBRARY FOR MAINFRAME REPLICATOR VE	\$0	Each	23%	\$0	Other	DH
450-000-601	450-000-601	OPEN EDITION	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$9,590	Each	23%	\$7,384	Other	DH
456-001-740	456-001-740	OPEN EDITION	NetWorker VSS Client for Windows Qty 500	\$0	Each	23%	\$0	Other	DH
456-001-741	456-001-741	OPEN EDITION	NetWorker VSS Client for Windows Qty 500	\$0	Each	23%	\$0	Other	DH
456-001-742	456-001-742	OPEN EDITION	NW VSS CLIENT WIN QTY 1000	\$0	Each	23%	\$0	Other	DH
456-001-743	456-001-743	OPEN EDITION	NETWORKER CLIENTPAK FOR WINDOWS QTY 5	\$0	Each	23%	\$0	Other	DH
456-001-744	456-001-744	OPEN EDITION	NETWORKER CLIENTPAK FOR WINDOWS QTY 25	\$0	Each	23%	\$0	Other	DH
456-004-646	456-004-646	OPEN EDITION	NETWORKER SNAPIMAGE MODULE UNIX	\$5,376	Each	23%	\$4,140	Other	DH
456-005-455	456-005-455	OPEN EDITION	NW RECOVERY MGR QTY 100 CLIENT UX	\$0	Each	23%	\$0	Other	DH
456-101-235	456-101-235	OPEN EDITION	NW SVR NETWORK ED UNIX (E)	\$0	Each	23%	\$0	Other	DH
456-101-708	456-101-708	OPEN EDITION	NW PUBLIC CLOUD BACKUP OPTION=IA	\$1,495	Each	23%	\$1,151	Other	DH
456-101-779	456-101-779	OPEN EDITION	NW MOD DATABASES AND APPS WIN/LIN=IA	\$1,595	Each	23%	\$1,228	Other	DH
456-101-780	456-101-780	OPEN EDITION	NW MOD DATABASES AND APPS UNIX=IA	\$7,750	Each	23%	\$5,968	Other	DH
456-102-513	456-102-513	OPEN EDITION	NW DATA DOMAIN DEV TYPE ENABLER=IA	\$4,250	Each	23%	\$3,273	Other	DH
456-102-514	456-102-514	OPEN EDITION	NW DATA DOMAIN DEV TYPE: 1TB CAP=CC	\$2,540	Each	23%	\$1,956	Other	DH
456-102-515	456-102-515	OPEN EDITION	NW DATA DOMAIN DEV TYPE: 5TB CAP=CC	\$7,075	Each	23%	\$5,448	Other	DH
456-102-516	456-102-516	OPEN EDITION	NW DATA DOMAIN DEV TYPE: 10TB CAP=CC	\$12,740	Each	23%	\$9,810	Other	DH
456-102-517	456-102-517	OPEN EDITION	NW DATA DOMAIN DEV TYPE: 25TB CAP=CC	\$27,370	Each	23%	\$21,075	Other	DH
456-102-518	456-102-518	OPEN EDITION	NW DATA DOMAIN DEV TYPE: 50TB CAP=CC	\$45,830	Each	23%	\$35,289	Other	DH
456-107-744	456-107-744	OPEN EDITION	NW SOURCE CAP 1TB ENTITLEMENT TIER 1=CA	\$9,500	Each	23%	\$7,315	Other	DH
456-107-745	456-107-745	OPEN EDITION	NW SOURCE CAP 1TB ENTITLEMENT TIER 2=CA	\$8,750	Each	23%	\$6,738	Other	DH
456-107-746	456-107-746	OPEN EDITION	NW SOURCE CAP 1TB ENTITLEMENT TIER 3=CA	\$8,250	Each	23%	\$6,353	Other	DH
456-107-747	456-107-747	OPEN EDITION	NW SOURCE CAP 1TB ENTITLEMENT TIER 4=CA	\$7,500	Each	23%	\$5,775	Other	DH
456-107-748	456-107-748	OPEN EDITION	NW SOURCE CAP 1TB ENTITLEMENT TIER 5=CA	\$6,500	Each	23%	\$5,005	Other	DH
456-107-749	456-107-749	OPEN EDITION	NW SOURCE CAP 1TB ENTITLEMENT TIER 6=CA	\$6,000	Each	23%	\$4,620	Other	DH
456-107-750	456-107-750	OPEN EDITION	NW 9.0 UPGRADE ENTITLEMENT=EA	\$0	Each	23%	\$0	Other	DH
456-108-679	456-108-679	OPEN EDITION	DD STORAGE SYSTEM ENABLER UPG=CC	\$9,590	Each	23%	\$7,384	Other	DH
456-108-680	456-108-680	OPEN EDITION	DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	\$9,590	Each	23%	\$7,384	Other	DH
456-108-681	456-108-681	OPEN EDITION	DD DEVICE TYPE: 5TB CAP ENTITLEMENT=CC	\$10,000	Each	23%	\$7,700	Other	DH
456-112-149	456-112-149	OPEN EDITION	NW 9.1 UPGRADE ENTITLEMENT=EA	\$0	Each	23%	\$0	Other	DH
456-112-151	456-112-151	OPEN EDITION	NW 9.1 SRC CAP 1TB ENTILMNT 0-10TB=CA	\$9,500	Each	23%	\$7,315	Other	DH
456-112-152	456-112-152	OPEN EDITION	NW 9.1 SRC CAP 1TB ENTILMNT 11-50TB=CA	\$8,750	Each	23%	\$6,738	Other	DH
456-112-153	456-112-153	OPEN EDITION	NW 9.1 SRC CAP 1TB ENTILMNT 51-100TB=CA	\$8,250	Each	23%	\$6,353	Other	DH
456-112-154	456-112-154	OPEN EDITION	NW 9.1 SRC CAP 1TB ENTILMNT101-250TB=CA	\$7,500	Each	23%	\$5,775	Other	DH
456-112-155	456-112-155	OPEN EDITION	NW 9.1 SRC CAP 1TB ENTILMNT 251-500TB=CA	\$6,500	Each	23%	\$5,005	Other	DH
456-112-156	456-112-156	OPEN EDITION	NW 9.1 SRC CAP 1TB ENTILMNT 501TB+=CA	\$6,000	Each	23%	\$4,620	Other	DH
456-112-981	456-112-981	OPEN EDITION	NW 9.2+ Source Cap 1TB Lic 0-10TB=CA	\$0	Each	23%	\$0	Other	DH
456-112-982	456-112-982	OPEN EDITION	NW 9.2+ Source Cap 1TB Lic 11-50TB=CA	\$0	Each	23%	\$0	Other	DH
456-112-983	456-112-983	OPEN EDITION	NW 9.2+ Source Cap 1TB Lic 51-100TB=CA	\$0	Each	23%	\$0	Other	DH
456-112-984	456-112-984	OPEN EDITION	NW 9.2+ Source Cap 1TB Lic101-250TB=CA	\$0	Each	23%	\$0	Other	DH
456-112-985	456-112-985	OPEN EDITION	NW 9.2+ Source Cap 1TB Lic251-500TB=CA	\$0	Each	23%	\$0	Other	DH
456-112-986	456-112-986	OPEN EDITION	NW 9.2+ Source Cap 1TB Lic 501TB+=CA	\$0	Each	23%	\$0	Other	DH
456-112-987	456-112-987	OPEN EDITION	NW 9.2+ Upgrade Entitlement=EA	\$0	Each	23%	\$0	Other	DH
456-113-816	456-113-816	OPEN EDITION	NW 18.x Source Cap 1TB Lic 0-10TB=CA	\$9,500	Each	23%	\$7,315	Other	DH
456-113-817	456-113-817	OPEN EDITION	NW 18.x Source Cap 1TB Lic 11-50TB=CA	\$8,750	Each	23%	\$6,738	Other	DH
456-113-818	456-113-818	OPEN EDITION	NW 18.x Source Cap 1TB Lic 51-100TB=CA	\$8,250	Each	23%	\$6,353	Other	DH
456-113-819	456-113-819	OPEN EDITION	NW 18.x Source Cap 1TB Lic101-250TB=CA	\$7,500	Each	23%	\$5,775	Other	DH
456-113-820	456-113-820	OPEN EDITION	NW 18.x Source Cap 1TB Lic251-500TB=CA	\$6,500	Each	23%	\$5,005	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
456-113-821	456-113-821	OPEN EDITION	NW 18.x Source Cap 1TB Lic 501TB+=CA	\$6,000	Each	23%	\$4,620	Other	DH
456-113-950	456-113-950	OPEN EDITION	NW 19.x Source Cap 1TB Lic 0-10TB=CA	\$9,500	Each	23%	\$7,315	Other	DH
456-113-951	456-113-951	OPEN EDITION	NW 19.x Source Cap 1TB Lic 11-50TB=CA	\$8,750	Each	23%	\$6,738	Other	DH
456-113-952	456-113-952	OPEN EDITION	NW 19.x Source Cap 1TB Lic 51-100TB=CA	\$8,250	Each	23%	\$6,353	Other	DH
456-113-953	456-113-953	OPEN EDITION	NW 19.x Source Cap 1TB Lic101-250TB=CA	\$7,500	Each	23%	\$5,775	Other	DH
456-113-954	456-113-954	OPEN EDITION	NW 19.x Source Cap 1TB Lic251-500TB=CA	\$6,500	Each	23%	\$5,005	Other	DH
456-113-955	456-113-955	OPEN EDITION	NW 19.x Source Cap 1TB Lic 501TB+=CA	\$6,000	Each	23%	\$4,620	Other	DH
457-000-105	457-000-105	OPEN EDITION	NETWORKER FOR UNIX NETWORK ED 25 CLIENTS	\$0	Each	23%	\$0	Other	DH
457-000-106	457-000-106	OPEN EDITION	NETWORKER FOR UNIX POWER ED 50 CLIENTS	\$0	Each	23%	\$0	Other	DH
457-000-110	457-000-110	OPEN EDITION	NW WIN POWER ED 50 CLIENTS	\$0	Each	23%	\$0	Other	DH
457-000-112	457-000-112	OPEN EDITION	NW FOR LX NETWORK ED 25 CLIENTS	\$0	Each	23%	\$0	Other	DH
457-000-113	457-000-113	OPEN EDITION	NETWORKER FOR LINUX POWER ED 50 CLIENTS	\$0	Each	23%	\$0	Other	DH
457-100-439	457-100-439	OPEN EDITION	NW DATA DOMAIN DEV TYPE ENABLER 7TB CAP	\$0	Each	23%	\$0	Other	DH
458-000-396	458-000-396	OPEN EDITION	NW Family of Capacity Licenses	\$0	Each	23%	\$0	Other	DH
458-000-568	458-000-568	OPEN EDITION	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$0	Each	23%	\$0	Other	DH
458-000-569	458-000-569	OPEN EDITION	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$0	Each	23%	\$0	Other	DH
458-000-570	458-000-570	OPEN EDITION	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$0	Each	23%	\$0	Other	DH
458-000-882	458-000-882	OPEN EDITION	EMC DATA PROTECTION SUITE FOR BACKUP	\$0	Each	23%	\$0	Other	DH
458-001-302	458-001-302	OPEN EDITION	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$6,000	Each	23%	\$4,620	Other	DH
458-002-002	458-002-002	OPEN EDITION	NW 9.1 UPGRADE ENTITLEMENT	\$0	Each	23%	\$0	Other	DH
458-002-004	458-002-004	OPEN EDITION	NW 9.1 SOURCE CAPACITY	\$0	Each	23%	\$0	Other	DH
458-002-173	458-002-173	OPEN EDITION	NW 18.x SOURCE CAPACITY QTY 1=CA	\$0	Each	23%	\$0	Other	DH
458-002-174	458-002-174	OPEN EDITION	NW 9.2 Upgrade Entitlement=EA	\$0	Each	23%	\$0	Other	DH
458-002-587	458-002-587	OPEN EDITION	NW 19.x Source Capacity Qty 1	\$0	Each	23%	\$0	Other	DH
VSL3-001-021	VSL3-001-021	OPEN EDITION	NW Capacity License TLA=CA	\$0	Each	23%	\$0	Other	DH
VSL3-001-022	VSL3-001-022	OPEN EDITION	NW SOURCE CAP DATA ZONE ENABLER TLA=IA	\$0	Each	23%	\$0	Other	DH
VSL3-003-200	VSL3-003-200	OPEN EDITION	NW Virtual Edition TLA=IA	\$0	Each	23%	\$0	Other	DH
450-000-598	450-000-598	OPEN STORAGE	NW 3RD-PRTY VRTL TAPE LIBRARY BNDLE=CC	\$10,000	Each	23%	\$7,700	Other	DH
450-000-599	450-000-599	OPEN STORAGE	NW DATA DOMAIN BUNDLE 10TB CAP=CC	\$20,000	Each	23%	\$15,400	Other	DH
450-000-602	450-000-602	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 1=CC	\$0	Each	23%	\$0	Other	DH
450-000-603	450-000-603	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 2=CC	\$0	Each	23%	\$0	Other	DH
450-000-604	450-000-604	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 3=CC	\$0	Each	23%	\$0	Other	DH
450-000-605	450-000-605	OPEN STORAGE	NW OPENVMS STG NODE INTEGRITY SGL PRO=CC	\$0	Each	23%	\$0	Other	DH
456-000-258	456-000-258	OPEN STORAGE	NETWORKER OPERATIONS CONSOLE	\$0	Each	23%	\$0	Other	DH
456-000-259	456-000-259	OPEN STORAGE	NETWORKER OPERATIONS SERVER CONNECTION	\$0	Each	23%	\$0	Other	DH
456-000-260	456-000-260	OPEN STORAGE	NW OPERATIONS SVR CONN QTY 5	\$0	Each	23%	\$0	Other	DH
456-000-263	456-000-263	OPEN STORAGE	NW OPERATIONS STORAGE NODE CONN	\$0	Each	23%	\$0	Other	DH
456-000-264	456-000-264	OPEN STORAGE	NW OPERATIONS STORAGE NODE CNT QTY 5	\$0	Each	23%	\$0	Other	DH
456-000-268	456-000-268	OPEN STORAGE	CENTERA BKUP + RCVRY MOD 8 NODES OR LESS	\$0	Each	23%	\$0	Other	DH
456-000-269	456-000-269	OPEN STORAGE	CENTERA BKUP + RCVRY MOD 9 TO 16 NODES	\$0	Each	23%	\$0	Other	DH
456-000-270	456-000-270	OPEN STORAGE	CENTERA BKUP + RCVRY MOD 17 TO 24 NODES	\$0	Each	23%	\$0	Other	DH
456-000-271	456-000-271	OPEN STORAGE	CENTERA BKUP + RCVRY MOD 25 TO 32 NODES	\$0	Each	23%	\$0	Other	DH
456-000-274	456-000-274	OPEN STORAGE	SHAREPOINT PORTAL SVR WIN2K CLNT TIER 4	\$0	Each	23%	\$0	Other	DH
456-000-275	456-000-275	OPEN STORAGE	SHAREPOINT PORTAL SVR WIN2K CLNT TIER 4	\$0	Each	23%	\$0	Other	DH
456-000-276	456-000-276	OPEN STORAGE	SHAREPOINT PORTAL SVR WIN2K CLNT TIER 2	\$0	Each	23%	\$0	Other	DH
456-000-277	456-000-277	OPEN STORAGE	SHAREPOINT PORTAL SVR WIN2K CLNT TIER 3	\$0	Each	23%	\$0	Other	DH
456-001-536	456-001-536	OPEN STORAGE	NW RECOVERY MGR CLIENTS QTY 5 WIN	\$0	Each	23%	\$0	Other	DH
456-001-537	456-001-537	OPEN STORAGE	NW RECOVERY MGR CLIENTS QTY 10 WIN	\$0	Each	23%	\$0	Other	DH
456-001-538	456-001-538	OPEN STORAGE	NW RECOVERY MGR CLIENTS QTY 25 WIN	\$0	Each	23%	\$0	Other	DH
456-001-539	456-001-539	OPEN STORAGE	NW RECOVERY MGR CLIENTS QTY 100 WIN	\$0	Each	23%	\$0	Other	DH
456-001-583	456-001-583	OPEN STORAGE	ALPHASTOR MEDIA MGR	\$15,000	Each	23%	\$11,550	Other	DH
456-001-584	456-001-584	OPEN STORAGE	ALPHASTOR MEDIA MGR 1000 VOLUME	\$575	Each	23%	\$443	Other	DH
456-001-587	456-001-587	OPEN STORAGE	ALPHASTOR MEDIA MGR DZ CON QTY 5 UNIX	\$8,000	Each	23%	\$6,160	Other	DH
456-001-588	456-001-588	OPEN STORAGE	ALPHASTOR MEDIA MGR DZ CON QTY 5 UNIX	\$30,000	Each	23%	\$23,100	Other	DH
456-001-589	456-001-589	OPEN STORAGE	ALPHASTOR MEDIA MGR DZ CON QTY 10 UNIX	\$40,000	Each	23%	\$30,800	Other	DH
456-001-590	456-001-590	OPEN STORAGE	ALPHASTOR MEDIA MGR DZ CON	\$4,000	Each	23%	\$3,080	Other	DH
456-001-591	456-001-591	OPEN STORAGE	ALPHASTOR MEDIA MGR DZ CON QTY 5	\$15,000	Each	23%	\$11,550	Other	DH
456-001-592	456-001-592	OPEN STORAGE	ALPHASTOR MEDIA MGR DZ CON QTY 10	\$20,000	Each	23%	\$15,400	Other	DH
456-001-593	456-001-593	OPEN STORAGE	ALPHASTOR ROBOT MGR	\$10,000	Each	23%	\$7,700	Other	DH
456-001-594	456-001-594	OPEN STORAGE	ALPHASTOR ROBOT MGR DZ CON UNIX	\$8,000	Each	23%	\$6,160	Other	DH
456-001-595	456-001-595	OPEN STORAGE	ALPHASTOR ROBOT MGR DZ CON QTY 5 UNIX	\$30,000	Each	23%	\$23,100	Other	DH
456-001-596	456-001-596	OPEN STORAGE	ALPHASTOR ROBOT MGR DZ CON QTY 10 UNIX	\$40,000	Each	23%	\$30,800	Other	DH
456-001-597	456-001-597	OPEN STORAGE	ALPHASTOR ROBOT MGR DZ CON NTWIN2K/LIN	\$4,000	Each	23%	\$3,080	Other	DH
456-001-598	456-001-598	OPEN STORAGE	ALPHASTOR ROBOT MGR DZ CON QTY 5	\$15,000	Each	23%	\$11,550	Other	DH
456-001-599	456-001-599	OPEN STORAGE	ALPHASTOR ROBOT MGR DZ CON QTY 10	\$20,000	Each	23%	\$15,400	Other	DH
456-001-600	456-001-600	OPEN STORAGE	ALPHASTOR ROBOT MGR DRIVE CON	\$1,000	Each	23%	\$770	Other	DH
456-001-604	456-001-604	OPEN STORAGE	ALPHASTOR ROBOT MGR DDS	\$2,000	Each	23%	\$1,540	Other	DH
456-001-608	456-001-608	OPEN STORAGE	ALPHASTOR ROBOT MGR DEVICE RESOURCE MGR	\$5,000	Each	23%	\$3,850	Other	DH
456-001-609	456-001-609	OPEN STORAGE	ALPHASTOR ADV MOD/STGK SN6000 (16 PORT)	\$20,000	Each	23%	\$15,400	Other	DH
456-001-610	456-001-610	OPEN STORAGE	ALPHASTOR ADV MOD/STGK SN6000 (32 PORT)	\$30,000	Each	23%	\$23,100	Other	DH
456-001-611	456-001-611	OPEN STORAGE	ALPHASTOR ADV MOD/STGK SN6000 (64 PORT)	\$40,000	Each	23%	\$30,800	Other	DH
456-001-624	456-001-624	OPEN STORAGE	NW AUTOCH SW MOD 1-20 SLOTS=IA	\$5,500	Each	23%	\$4,235	Other	DH
456-001-633	456-001-633	OPEN STORAGE	NW AUTOCH SW MOD 1-40 SLOTS=IA	\$7,700	Each	23%	\$5,929	Other	DH
456-001-665	456-001-665	OPEN STORAGE	NW NETWORK ED STG NODE QTY 5 UNIX	\$0	Each	23%	\$0	Other	DH
456-001-737	456-001-737	OPEN STORAGE	NetWorker VSS Client For Windows	\$695	Each	23%	\$535	Other	DH
456-001-738	456-001-738	OPEN STORAGE	NetWorker VSS Client For Windows QTY 5	\$3,475	Each	23%	\$2,676	Other	DH
456-001-739	456-001-739	OPEN STORAGE	NetWorker VSS Client For Windows QTY 25	\$17,375	Each	23%	\$13,379	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-003-522	456-003-522	OPEN STORAGE	EMLXTNDR ARCH ED (QTY50 MAILBOX MIN PUR)	\$0	Each	23%	\$0	Other	DH
456-003-523	456-003-523	OPEN STORAGE	EMLXTNDR ARCH ED SUPPLEMENTAL (QTY1) MBX	\$0	Each	23%	\$0	Other	DH
456-003-525	456-003-525	OPEN STORAGE	EMAILXAMINER USER MBOX V2.1 Q1 MAILBX	\$0	Each	23%	\$0	Other	DH
456-003-544	456-003-544	OPEN STORAGE	EMLXTNDR TIER 1 QTY 1-25 USER MAILBOXES	\$0	Each	23%	\$0	Other	DH
456-003-545	456-003-545	OPEN STORAGE	EMLXTNDR T2 QTY 26- 5000 USER MAILBOXES	\$0	Each	23%	\$0	Other	DH
456-003-546	456-003-546	OPEN STORAGE	EMLXTNDR T3 Q 5001-10000 USER MAILBOXES	\$0	Each	23%	\$0	Other	DH
456-003-547	456-003-547	OPEN STORAGE	EMLXTNDR T4 QTY OVER 10000 USER MBOXES	\$0	Each	23%	\$0	Other	DH
456-003-548	456-003-548	OPEN STORAGE	EMAILXAMINER USER MBOX V3.1 Q1 MAILBX	\$0	Each	23%	\$0	Other	DH
456-004-536	456-004-536	OPEN STORAGE	NW OPENVMS CLNT ALPHA TIER 1 QTY 1=1A	\$0	Each	23%	\$0	Other	DH
456-004-537	456-004-537	OPEN STORAGE	NW OPENVMS CLNT ALPHA TIER 1 QTY 5=1A	\$0	Each	23%	\$0	Other	DH
456-004-539	456-004-539	OPEN STORAGE	NW OPENVMS CLNT ALPHA TIER 2 QTY 1=1A	\$0	Each	23%	\$0	Other	DH
456-004-540	456-004-540	OPEN STORAGE	NW OPENVMS CLIENT FOR ALPHA TIER 2 QTY 5	\$0	Each	23%	\$0	Other	DH
456-004-541	456-004-541	OPEN STORAGE	NW OPENVMS CLIENT FOR ALPHA TIER2 QTY 25	\$0	Each	23%	\$0	Other	DH
456-004-542	456-004-542	OPEN STORAGE	NW OPENVMS CLNT ALPHA TIER 3 QTY 1=1A	\$0	Each	23%	\$0	Other	DH
456-004-543	456-004-543	OPEN STORAGE	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY 5	\$0	Each	23%	\$0	Other	DH
456-004-544	456-004-544	OPEN STORAGE	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY25	\$0	Each	23%	\$0	Other	DH
456-004-562	456-004-562	OPEN STORAGE	NETWORKER CLIENT CONNECTIONS	\$0	Each	23%	\$0	Other	DH
456-004-563	456-004-563	OPEN STORAGE	NW ORACLE ON OPENVMS ALPHA CL TIER 1=1A	\$0	Each	23%	\$0	Other	DH
456-004-564	456-004-564	OPEN STORAGE	NW ORACLE ON OPENVMS ALPHA CL TIER 2=1A	\$0	Each	23%	\$0	Other	DH
456-004-565	456-004-565	OPEN STORAGE	NW ORACLE ON OPENVMS ALPHA CL TIER 3=1A	\$0	Each	23%	\$0	Other	DH
456-004-602	456-004-602	OPEN STORAGE	NW AUTOCH SOFTWARE 1-32 SLOTS=IA	\$6,900	Each	23%	\$5,313	Other	DH
456-004-603	456-004-603	OPEN STORAGE	NW AUTOCH SOFTWARE 1-9 SLOTS=IA	\$2,400	Each	23%	\$1,848	Other	DH
456-004-606	456-004-606	OPEN STORAGE	NW AUTOCH SOFTWARE 1-16 SLOTS=IA	\$4,830	Each	23%	\$3,719	Other	DH
456-004-607	456-004-607	OPEN STORAGE	NW AUTOCH SOFTWARE 1-64 SLOTS=IA	\$11,000	Each	23%	\$8,470	Other	DH
456-004-613	456-004-613	OPEN STORAGE	NETWORKER CLIENT CONNECTIONS QTY 5	\$0	Each	23%	\$0	Other	DH
456-004-614	456-004-614	OPEN STORAGE	NETWORKER CLIENT CONNECTIONS QTY 25	\$0	Each	23%	\$0	Other	DH
456-004-615	456-004-615	OPEN STORAGE	NETWORKER CLIENT CONNECTIONS QTY 100	\$0	Each	23%	\$0	Other	DH
456-004-617	456-004-617	OPEN STORAGE	NW SNMP MOD=IA	\$2,000	Each	23%	\$1,540	Other	DH
456-004-622	456-004-622	OPEN STORAGE	NW ARCHIVE MOD UNIX=IA	\$5,000	Each	23%	\$3,850	Other	DH
456-004-632	456-004-632	OPEN STORAGE	NW SILO SOFTWARE MOD 1-128 VOLUMES	\$0	Each	23%	\$0	Other	DH
456-004-633	456-004-633	OPEN STORAGE	NW SILO SOFTWARE MOD UNLIMITED VOLUMES	\$0	Each	23%	\$0	Other	DH
456-004-634	456-004-634	OPEN STORAGE	NETWORKER SILO SOFTWARE MOD 1-64 VOLUMES	\$0	Each	23%	\$0	Other	DH
456-004-635	456-004-635	OPEN STORAGE	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	\$14,500	Each	23%	\$11,165	Other	DH
456-004-636	456-004-636	OPEN STORAGE	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	\$20,480	Each	23%	\$15,770	Other	DH
456-004-638	456-004-638	OPEN STORAGE	NW AUTOCH SOFTWARE MOD UNLIMITED SLOTS=IA	\$39,000	Each	23%	\$30,030	Other	DH
456-004-639	456-004-639	OPEN STORAGE	NW SILO SOFTWARE MOD 1-256 VOLUMES	\$0	Each	23%	\$0	Other	DH
456-004-640	456-004-640	OPEN STORAGE	NW SILO SOFTWARE MOD 1-512 VOLUMES	\$0	Each	23%	\$0	Other	DH
456-004-659	456-004-659	OPEN STORAGE	NW NETWORK ED STG NODE UNIX	\$0	Each	23%	\$0	Other	DH
456-004-660	456-004-660	OPEN STORAGE	NW NETWORK ED STG NODE WIN	\$0	Each	23%	\$0	Other	DH
456-004-663	456-004-663	OPEN STORAGE	NW MOD FOR MS SQL SVR CLIENT TIER 1	\$0	Each	23%	\$0	Other	DH
456-004-664	456-004-664	OPEN STORAGE	NW MOD FOR MS SQL SVR CLIENT TIER 2	\$0	Each	23%	\$0	Other	DH
456-004-665	456-004-665	OPEN STORAGE	NW MOD FOR MS SQL SVR CLIENT TIER 3	\$0	Each	23%	\$0	Other	DH
456-004-666	456-004-666	OPEN STORAGE	NW MOD FOR MS SQL SVR CLIENT TIER 4	\$0	Each	23%	\$0	Other	DH
456-004-673	456-004-673	OPEN STORAGE	NW DISKBACKUP OPT TIER 3: 6TB TO <10TB	\$0	Each	23%	\$0	Other	DH
456-004-674	456-004-674	OPEN STORAGE	NW DISKBACKUP OPT TIER 4: 10TB TO <50TB	\$0	Each	23%	\$0	Other	DH
456-004-676	456-004-676	OPEN STORAGE	NW SVR NETWORK ED UNIX	\$0	Each	23%	\$0	Other	DH
456-004-677	456-004-677	OPEN STORAGE	NW SVR WORKGROUP ED UNIX	\$0	Each	23%	\$0	Other	DH
456-004-678	456-004-678	OPEN STORAGE	NW DYNAMIC DRIVE SHARING OPTION=IA	\$2,000	Each	23%	\$1,540	Other	DH
456-004-681	456-004-681	OPEN STORAGE	NW CLUSTER CLNT CON WIN	\$0	Each	23%	\$0	Other	DH
456-004-682	456-004-682	OPEN STORAGE	NW CLUSTER CLNT CON WIN QTY 5	\$0	Each	23%	\$0	Other	DH
456-004-683	456-004-683	OPEN STORAGE	NW CLUSTER CLIENT CONN WIN QTY 25	\$0	Each	23%	\$0	Other	DH
456-004-685	456-004-685	OPEN STORAGE	NW CLUSTER CLNT CON UNIX	\$0	Each	23%	\$0	Other	DH
456-004-686	456-004-686	OPEN STORAGE	NW CLUSTER CLNT CON QTY 5 UNIX	\$0	Each	23%	\$0	Other	DH
456-004-687	456-004-687	OPEN STORAGE	NW CLUSTER CLIENT CON QTY 25 UX	\$0	Each	23%	\$0	Other	DH
456-004-689	456-004-689	OPEN STORAGE	NW NDMP CLNT CON - TIER 1=1C	\$2,995	Each	23%	\$2,306	Other	DH
456-004-690	456-004-690	OPEN STORAGE	NW NDMP CLNT CON - TIER 2=1C	\$4,995	Each	23%	\$3,846	Other	DH
456-004-691	456-004-691	OPEN STORAGE	NW NDMP CLNT CON - TIER 3=1C	\$11,995	Each	23%	\$9,236	Other	DH
456-004-692	456-004-692	OPEN STORAGE	NW NDMP CLNT CON - TIER 4=1C	\$17,995	Each	23%	\$13,856	Other	DH
456-004-693	456-004-693	OPEN STORAGE	NW MOD FOR MS EXCG SVR CLIENT TIER 1	\$1,280	Each	23%	\$986	Other	DH
456-004-694	456-004-694	OPEN STORAGE	NW MOD FOR MS EXCG SVR CLIENT TIER 2	\$1,595	Each	23%	\$1,228	Other	DH
456-004-695	456-004-695	OPEN STORAGE	NW MOD FOR MS EXCG SVR CLIENT TIER 3	\$2,095	Each	23%	\$1,613	Other	DH
456-004-696	456-004-696	OPEN STORAGE	NW MOD FOR MS EXCG SVR CLIENT TIER 4	\$3,195	Each	23%	\$2,460	Other	DH
456-004-697	456-004-697	OPEN STORAGE	NW MOD FOR DB2 UNV DB CLIENT TIER 1	\$1,280	Each	23%	\$986	Other	DH
456-004-698	456-004-698	OPEN STORAGE	NW MOD FOR DB2 UNV DB CLIENT TIER 2	\$1,595	Each	23%	\$1,228	Other	DH
456-004-699	456-004-699	OPEN STORAGE	NW MOD FOR DB2 UNV DB CLIENT TIER 3	\$2,095	Each	23%	\$1,613	Other	DH
456-004-700	456-004-700	OPEN STORAGE	NW MOD FOR DB2 UNV DB CLIENT TIER 4	\$3,195	Each	23%	\$2,460	Other	DH
456-004-705	456-004-705	OPEN STORAGE	NW MOD FOR LOTUS NOTES CLIENT TIER 1	\$1,280	Each	23%	\$986	Other	DH
456-004-706	456-004-706	OPEN STORAGE	NW MOD FOR LOTUS NOTES CLIENT TIER 2	\$1,595	Each	23%	\$1,228	Other	DH
456-004-707	456-004-707	OPEN STORAGE	NW MOD FOR LOTUS NOTES CLIENT TIER 3	\$2,095	Each	23%	\$1,613	Other	DH
456-004-708	456-004-708	OPEN STORAGE	NW MOD FOR LOTUS NOTES CLIENT TIER 4	\$3,195	Each	23%	\$2,460	Other	DH
456-004-710	456-004-710	OPEN STORAGE	NETWORKER MOD FOR INFORMIX CLIENT TIER 1	\$1,280	Each	23%	\$986	Other	DH
456-004-711	456-004-711	OPEN STORAGE	NETWORKER MOD FOR INFORMIX CLIENT TIER 2	\$1,595	Each	23%	\$1,228	Other	DH
456-004-712	456-004-712	OPEN STORAGE	NETWORKER MOD FOR INFORMIX CLIENT TIER 3	\$2,095	Each	23%	\$1,613	Other	DH
456-004-713	456-004-713	OPEN STORAGE	NETWORKER MOD FOR INFORMIX CLIENT TIER 4	\$3,195	Each	23%	\$2,460	Other	DH
456-004-714	456-004-714	OPEN STORAGE	NETWORKER MOD FOR INFORMIX CLIENT Linux	\$0	Each	23%	\$0	Other	DH
456-004-715	456-004-715	OPEN STORAGE	NW MOD FOR ORACLE CLIENT UX LX	\$0	Each	23%	\$0	Other	DH
456-004-716	456-004-716	OPEN STORAGE	NETWORKER MOD FOR INFORMIX CLIENT UNIX	\$0	Each	23%	\$0	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-004-717	456-004-717	OPEN STORAGE	NETWORKER MOD FOR SYBASE CLIENT UNIX	\$0	Each	23%	\$0	Other	DH
456-004-718	456-004-718	OPEN STORAGE	NW MOD FOR ORACLE CLT ORACLE8 + LATER UX	\$0	Each	23%	\$0	Other	DH
456-004-720	456-004-720	OPEN STORAGE	NETWORKER MOD FOR ORACLE ON LINUX	\$0	Each	23%	\$0	Other	DH
456-004-725	456-004-725	OPEN STORAGE	NW MOD SAP UNIX CLNT=IA	\$15,500	Each	23%	\$11,935	Other	DH
456-004-726	456-004-726	OPEN STORAGE	NW MOD SAP LIN CLNT=IA	\$4,000	Each	23%	\$3,080	Other	DH
456-004-743	456-004-743	OPEN STORAGE	NW MOD FOR ORACLE CLIENT TIER 1	\$1,280	Each	23%	\$986	Other	DH
456-004-744	456-004-744	OPEN STORAGE	NW MOD FOR ORACLE CLIENT TIER 2	\$1,595	Each	23%	\$1,228	Other	DH
456-004-745	456-004-745	OPEN STORAGE	NW MOD FOR ORACLE CLIENT TIER 3	\$2,095	Each	23%	\$1,613	Other	DH
456-004-746	456-004-746	OPEN STORAGE	NW MOD FOR ORACLE CLIENT TIER 4	\$3,195	Each	23%	\$2,460	Other	DH
456-004-754	456-004-754	OPEN STORAGE	NETWORKER MODULE FOR DB2 CLIENT LINUX	\$0	Each	23%	\$0	Other	DH
456-004-755	456-004-755	OPEN STORAGE	NW MOD FOR DB2 UNIVERSAL DB CLIENT UX	\$0	Each	23%	\$0	Other	DH
456-004-756	456-004-756	OPEN STORAGE	NW MOD FOR LOTUS NOTES CLIENT UX	\$0	Each	23%	\$0	Other	DH
456-004-758	456-004-758	OPEN STORAGE	NW MOD FOR LOTUS NOTES CLIENT LX	\$0	Each	23%	\$0	Other	DH
456-004-762	456-004-762	OPEN STORAGE	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	\$26,500	Each	23%	\$20,405	Other	DH
456-004-763	456-004-763	OPEN STORAGE	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	\$30,000	Each	23%	\$23,100	Other	DH
456-004-764	456-004-764	OPEN STORAGE	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	\$34,500	Each	23%	\$26,565	Other	DH
456-004-770	456-004-770	OPEN STORAGE	NETWORKER MODULE FOR SYBASE CLIENT LINUX	\$0	Each	23%	\$0	Other	DH
456-004-811	456-004-811	OPEN STORAGE	NW MOD FOR SYBASE WIN CLIENT TIER 1	\$1,280	Each	23%	\$986	Other	DH
456-004-812	456-004-812	OPEN STORAGE	NW MOD FOR SYBASE WIN CLIENT TIER 2	\$1,595	Each	23%	\$1,228	Other	DH
456-004-813	456-004-813	OPEN STORAGE	NW MOD FOR SYBASE WIN CLIENT TIER 3	\$2,095	Each	23%	\$1,613	Other	DH
456-004-814	456-004-814	OPEN STORAGE	NW MOD FOR SYBASE WIN CLIENT TIER 4	\$3,195	Each	23%	\$2,460	Other	DH
456-004-821	456-004-821	OPEN STORAGE	NDMP TAPESERVER FOR WINDOWS	\$0	Each	23%	\$0	Other	DH
456-004-824	456-004-824	OPEN STORAGE	NW NETWORK ED DED STG NODE WIN V7	\$0	Each	23%	\$0	Other	DH
456-004-825	456-004-825	OPEN STORAGE	NW PWR ED DED STG NODE WIN V7	\$0	Each	23%	\$0	Other	DH
456-004-826	456-004-826	OPEN STORAGE	NW NETWORK ED DED STG NODE UNIX V7	\$0	Each	23%	\$0	Other	DH
456-004-827	456-004-827	OPEN STORAGE	NW PWR ED DED STG NODE UNIX V7	\$0	Each	23%	\$0	Other	DH
456-004-828	456-004-828	OPEN STORAGE	NW NETWORK ED DED STG NODE LIN V7	\$0	Each	23%	\$0	Other	DH
456-004-829	456-004-829	OPEN STORAGE	NW PWR ED DED STG NODE LIN V7	\$0	Each	23%	\$0	Other	DH
456-004-960	456-004-960	OPEN STORAGE	NW ARCHIVE MOD NETWORK	\$0	Each	23%	\$0	Other	DH
456-004-976	456-004-976	OPEN STORAGE	OPEN FILE MGR 5 CLIENT WORKSTATION WIN	\$0	Each	23%	\$0	Other	DH
456-004-977	456-004-977	OPEN STORAGE	OPEN FILE MGR 25 CLIENT WORKSTATION WIN	\$0	Each	23%	\$0	Other	DH
456-004-984	456-004-984	OPEN STORAGE	NW SVR NETWORK ED WIN	\$0	Each	23%	\$0	Other	DH
456-004-987	456-004-987	OPEN STORAGE	NW SVR WORKGROUP ED WIN	\$0	Each	23%	\$0	Other	DH
456-005-006	456-005-006	OPEN STORAGE	NW ARCHIVE MOD WIN=IA	\$1,000	Each	23%	\$770	Other	DH
456-005-031	456-005-031	OPEN STORAGE	NW MOD SAP WIN CLNT=IA	\$4,000	Each	23%	\$3,080	Other	DH
456-005-032	456-005-032	OPEN STORAGE	OPEN FILE MGR 5 CLIENT SVR WIN NETWORK	\$0	Each	23%	\$0	Other	DH
456-005-033	456-005-033	OPEN STORAGE	OPEN FILE MGR 25 CLIENT SVR WIN NETWORK	\$0	Each	23%	\$0	Other	DH
456-005-041	456-005-041	OPEN STORAGE	OPEN FILE MGR CLIENT SVR WIN NETWORK	\$0	Each	23%	\$0	Other	DH
456-005-083	456-005-083	OPEN STORAGE	NW CLNTPAK UNIX	\$0	Each	23%	\$0	Other	DH
456-005-085	456-005-085	OPEN STORAGE	NW CLNTPAK PC DESKTOPS	\$0	Each	23%	\$0	Other	DH
456-005-087	456-005-087	OPEN STORAGE	NW CLNTPAK WIN	\$0	Each	23%	\$0	Other	DH
456-005-101	456-005-101	OPEN STORAGE	NW CLNTPAK LIN	\$0	Each	23%	\$0	Other	DH
456-005-102	456-005-102	OPEN STORAGE	NW CLNTPAK MAC OS-X	\$0	Each	23%	\$0	Other	DH
456-005-123	456-005-123	OPEN STORAGE	NW PWR ED STG NODE UNIX	\$0	Each	23%	\$0	Other	DH
456-005-124	456-005-124	OPEN STORAGE	NW PWR ED STG NODE WIN	\$0	Each	23%	\$0	Other	DH
456-005-126	456-005-126	OPEN STORAGE	NW SVR PWR ED UNIX	\$0	Each	23%	\$0	Other	DH
456-005-127	456-005-127	OPEN STORAGE	NW FOR UX BUSINESS ED SVR	\$0	Each	23%	\$0	Other	DH
456-005-128	456-005-128	OPEN STORAGE	NW FOR LX BUSINESS ED SVR	\$0	Each	23%	\$0	Other	DH
456-005-139	456-005-139	OPEN STORAGE	NW SVR PWR ED WIN	\$0	Each	23%	\$0	Other	DH
456-005-141	456-005-141	OPEN STORAGE	NW WIN BUSINESS ED SVR	\$0	Each	23%	\$0	Other	DH
456-005-404	456-005-404	OPEN STORAGE	NW PWRSNAP MOD 500GB CAP	\$0	Each	23%	\$0	Other	DH
456-005-405	456-005-405	OPEN STORAGE	NW PWRSNAP MOD 1TB CAP	\$0	Each	23%	\$0	Other	DH
456-005-406	456-005-406	OPEN STORAGE	NW PWRSNAP MOD 2TB CAP	\$0	Each	23%	\$0	Other	DH
456-005-407	456-005-407	OPEN STORAGE	NW PWRSNAP MOD 5TB CAP	\$0	Each	23%	\$0	Other	DH
456-005-408	456-005-408	OPEN STORAGE	NW PWRSNAP MOD 10TB CAP	\$0	Each	23%	\$0	Other	DH
456-005-409	456-005-409	OPEN STORAGE	NW PWRSNAP MOD 25TB CAP	\$0	Each	23%	\$0	Other	DH
456-005-410	456-005-410	OPEN STORAGE	NW PWRSNAP MOD 50TB CAP	\$0	Each	23%	\$0	Other	DH
456-005-411	456-005-411	OPEN STORAGE	NW PWRSNAP MOD 100TB CAP	\$0	Each	23%	\$0	Other	DH
456-005-446	456-005-446	OPEN STORAGE	NETWORKER RECOVERY MANAGER SERVER UNIX	\$0	Each	23%	\$0	Other	DH
456-005-448	456-005-448	OPEN STORAGE	NETWORKER RECOVERY MANAGER CLIENTS UNIX	\$0	Each	23%	\$0	Other	DH
456-005-453	456-005-453	OPEN STORAGE	NW RECOVERY MGR CLIENTS QTY 5 UX	\$0	Each	23%	\$0	Other	DH
456-005-454	456-005-454	OPEN STORAGE	NW RECOVERY MGR CLIENTS QTY 25 UX	\$0	Each	23%	\$0	Other	DH
456-005-471	456-005-471	OPEN STORAGE	NW SVR WORKGROUP ED LIN	\$0	Each	23%	\$0	Other	DH
456-005-472	456-005-472	OPEN STORAGE	NW SVR NETWORK ED LIN	\$0	Each	23%	\$0	Other	DH
456-005-473	456-005-473	OPEN STORAGE	NW SVR PWR ED LIN	\$0	Each	23%	\$0	Other	DH
456-005-474	456-005-474	OPEN STORAGE	NW NETWORK ED STG NODE LIN	\$0	Each	23%	\$0	Other	DH
456-005-475	456-005-475	OPEN STORAGE	NW PWR ED STG NODE FOR LIN	\$0	Each	23%	\$0	Other	DH
456-005-476	456-005-476	OPEN STORAGE	NW ARCHIVE MOD LIN=IA	\$1,000	Each	23%	\$770	Other	DH
456-005-477	456-005-477	OPEN STORAGE	NW CLUSTER CLNT CON LIN	\$0	Each	23%	\$0	Other	DH
456-005-478	456-005-478	OPEN STORAGE	NW CLUSTER CLNT CON LIN QTY5	\$0	Each	23%	\$0	Other	DH
456-010-504	456-010-504	OPEN STORAGE	NW CLNT OPENVMS ON INTEGRITY SGL PRO=IA	\$0	Each	23%	\$0	Other	DH
456-010-506	456-010-506	OPEN STORAGE	NW ORACLE ON OPENVMS INTEGRITY SVR=IA	\$0	Each	23%	\$0	Other	DH
456-010-507	456-010-507	OPEN STORAGE	NW SVR WORKGROUP ED SOLARIS X64/X86	\$0	Each	23%	\$0	Other	DH
456-010-508	456-010-508	OPEN STORAGE	NW SVR BUSINESS ED FOR SOL X64/X86	\$0	Each	23%	\$0	Other	DH
456-010-509	456-010-509	OPEN STORAGE	NW SVR NETWORK ED SOLARIS X64/X86	\$0	Each	23%	\$0	Other	DH
456-010-510	456-010-510	OPEN STORAGE	NW SVR PWR ED SOLARIS X64/X86	\$0	Each	23%	\$0	Other	DH
456-010-511	456-010-511	OPEN STORAGE	NW NETWORK ED STG NODE SOLARIS X64/X86	\$0	Each	23%	\$0	Other	DH



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column	L(Column 1)Column K			
456-010-512	456-010-512	OPEN STORAGE	NW PWR ED STG NODE SOLARIS X64/X86	\$0	Each	23%	\$0	Other	DH		
456-010-513	456-010-513	OPEN STORAGE	NW ED DED STG NODE SOLARIS X64/X86	\$0	Each	23%	\$0	Other	DH		
456-010-514	456-010-514	OPEN STORAGE	NW PWR ED DED STG ND SOLARIS X64/X86	\$0	Each	23%	\$0	Other	DH		
456-100-002	456-100-002	OPEN STORAGE	AS4E ARCH SVR MS EXCH, USR MBX LIC Q1	\$0	Each	23%	\$0	Other	DH		
456-100-003	456-100-003	OPEN STORAGE	AS4E JRNLG SVC MS EXCH, USR MBX LIC Q1	\$0	Each	23%	\$0	Other	DH		
456-100-006	456-100-006	OPEN STORAGE	AS4E ARCH SVR LTS ND, USR MBX LIC Q1	\$0	Each	23%	\$0	Other	DH		
456-100-007	456-100-007	OPEN STORAGE	AS4E JRNLG SVC LTS ND, USR MBX LIC Q1	\$0	Each	23%	\$0	Other	DH		
456-100-010	456-100-010	OPEN STORAGE	AS4E ARCH SVR BL/IM/SM, USR MBX LIC Q1	\$0	Each	23%	\$0	Other	DH		
456-100-028	456-100-028	OPEN STORAGE	EMLXTNDR USER CACHE MBX LICENCE (QTY 1)	\$6	Each	23%	\$5	Other	DH		
456-100-042	456-100-042	OPEN STORAGE	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	\$7,495	Each	23%	\$5,771	Other	DH		
456-100-043	456-100-043	OPEN STORAGE	NW VIRT TAPE LIBRARY 25TB CAP ADDON=CC	\$16,100	Each	23%	\$12,397	Other	DH		
456-100-086	456-100-086	OPEN STORAGE	EMC BACKUP MANAGER FOR SHAREPOINT SRVR	\$0	Each	23%	\$0	Other	DH		
456-100-087	456-100-087	OPEN STORAGE	EMC BKUP MGR-SHAREPOINT VIRT WEB APP LIC	\$0	Each	23%	\$0	Other	DH		
456-100-136	456-100-136	OPEN STORAGE	CBRM LICENSE FOR NW - 4 CENTERA NODES	\$0	Each	23%	\$0	Other	DH		
456-100-137	456-100-137	OPEN STORAGE	CBRM LICENSE-SYMANTEC NBU4 CTRA NODES	\$0	Each	23%	\$0	Other	DH		
456-100-138	456-100-138	OPEN STORAGE	CBRM LICENSE-IBM TSM - 4 CENTERA NODES	\$0	Each	23%	\$0	Other	DH		
456-100-309	456-100-309	OPEN STORAGE	AVAMAR 1 TB INCR CAPACITY LICENSE	\$12,000	Each	23%	\$9,240	Other	DH		
456-100-310	456-100-310	OPEN STORAGE	AVAMAR 1 TB INCR CAP LICENSE (15-25TB)	\$0	Each	23%	\$0	Other	DH		
456-100-311	456-100-311	OPEN STORAGE	AVAMAR 1TB INCR CAP LICENSE (26-40TB)	\$0	Each	23%	\$0	Other	DH		
456-100-312	456-100-312	OPEN STORAGE	AVAMAR 1TB INCR CAP LICENSE (41-60TB)	\$0	Each	23%	\$0	Other	DH		
456-100-313	456-100-313	OPEN STORAGE	AVAMAR 1TB INCR CAP LICENSE (61-100TB)	\$0	Each	23%	\$0	Other	DH		
456-100-314	456-100-314	OPEN STORAGE	AVAMAR 1TB INCR CAP LICENSE (101-150TB)	\$0	Each	23%	\$0	Other	DH		
456-100-315	456-100-315	OPEN STORAGE	AVAMAR 1TB INCR CAP LICENSE (151-1500TB)	\$0	Each	23%	\$0	Other	DH		
456-100-318	456-100-318	OPEN STORAGE	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	\$100	Each	23%	\$77	Other	DH		
456-100-482	456-100-482	OPEN STORAGE	AVAMAR VIRTUAL ED 1TB CAP LICENSE	\$0	Each	23%	\$0	Other	DH		
456-100-483	456-100-483	OPEN STORAGE	AVAMAR VIRTUAL ED, 5TB CAP LICENSE	\$0	Each	23%	\$0	Other	DH		
456-100-576	456-100-576	OPEN STORAGE	CBRM LICENSE FOR NW - 2 CENTERA NODES	\$0	Each	23%	\$0	Other	DH		
456-100-577	456-100-577	OPEN STORAGE	CBRM LICENSE-SYMANTEC NBU2 CTRA NODES	\$0	Each	23%	\$0	Other	DH		
456-100-578	456-100-578	OPEN STORAGE	CBRM LICENSE-IBM TSM - 2 CENTERA NODES	\$0	Each	23%	\$0	Other	DH		
456-100-591	456-100-591	OPEN STORAGE	NW MOD FOR DB2 UNV DB CLIENT WIN	\$0	Each	23%	\$0	Other	DH		
456-100-592	456-100-592	OPEN STORAGE	NW MOD FOR INFORMIX CLIENT WIN	\$0	Each	23%	\$0	Other	DH		
456-100-593	456-100-593	OPEN STORAGE	NW MOD FOR LOTUS NOTES CLIENT WIN	\$0	Each	23%	\$0	Other	DH		
456-100-594	456-100-594	OPEN STORAGE	NW MOD FOR MS EXCG SVR CLIENT WIN	\$1,595	Each	23%	\$1,228	Other	DH		
456-100-595	456-100-595	OPEN STORAGE	NW MOD MS SQL SVR CLNT WIN	\$0	Each	23%	\$0	Other	DH		
456-100-596	456-100-596	OPEN STORAGE	NW MOD FOR ORACLE CLIENT WIN	\$0	Each	23%	\$0	Other	DH		
456-100-597	456-100-597	OPEN STORAGE	NETWORKER MOD FOR SYBASE CLIENT WINDOWS	\$0	Each	23%	\$0	Other	DH		
456-100-606	456-100-606	OPEN STORAGE	NW AUTOCH SILO FEATURE PRE NW 7.4=IC	\$95	Each	23%	\$73	Other	DH		
456-100-616	456-100-616	OPEN STORAGE	EMLXTNDR ARCH ED UG T2 QTY 26- 5000 USER	\$0	Each	23%	\$0	Other	DH		
456-100-617	456-100-617	OPEN STORAGE	EMLXTNDR ARCH ED UG T3 Q 5001-10000USER	\$0	Each	23%	\$0	Other	DH		
456-100-618	456-100-618	OPEN STORAGE	EMLXTNDR ARCH ED UG T4 QTY 10001+ USER	\$0	Each	23%	\$0	Other	DH		
456-100-629	456-100-629	OPEN STORAGE	NW SVR UPG NETWORK TO PWR ED WIN	\$0	Each	23%	\$0	Other	DH		
456-100-630	456-100-630	OPEN STORAGE	NW SVR UPG NETWORK TO PWR ED UNIX	\$0	Each	23%	\$0	Other	DH		
456-100-631	456-100-631	OPEN STORAGE	NW SVR UPG NETWORK TO PWR ED LIN	\$0	Each	23%	\$0	Other	DH		
456-100-632	456-100-632	OPEN STORAGE	NW MOD MEDITECH LIC=IA	\$4,950	Each	23%	\$3,812	Other	DH		
456-100-633	456-100-633	OPEN STORAGE	NW MOD MICROSOFT APPS=IA	\$1,595	Each	23%	\$1,228	Other	DH		
456-100-635	456-100-635	OPEN STORAGE	NW CONVERT AUTOCH TO EDL, NW 7.4=IC	\$0	Each	23%	\$0	Other	DH		
456-100-676	456-100-676	OPEN STORAGE	NETWORKER VIRTUAL EDITION CLIENT=IA	\$1,995	Each	23%	\$1,536	Other	DH		
456-100-690	456-100-690	OPEN STORAGE	NW CLNT=IA	\$500	Each	23%	\$385	Other	DH		
456-100-691	456-100-691	OPEN STORAGE	NW CLNT QTY 5=IA	\$2,500	Each	23%	\$1,925	Other	DH		
456-100-692	456-100-692	OPEN STORAGE	NW CLNT QTY 25=IA	\$11,500	Each	23%	\$8,855	Other	DH		
456-100-693	456-100-693	OPEN STORAGE	NW CLNT QTY 100=IA	\$42,500	Each	23%	\$32,725	Other	DH		
456-100-697	456-100-697	OPEN STORAGE	NW DISKBACKUP OPT TIER 1: 1TB=CC	\$1,495	Each	23%	\$1,151	Other	DH		
456-100-698	456-100-698	OPEN STORAGE	NW DISKBACKUP OPT TIER 2: 5TB=CC	\$4,160	Each	23%	\$3,203	Other	DH		
456-100-699	456-100-699	OPEN STORAGE	NW DISKBACKUP OPT TIER 3: 10TB=CC	\$7,495	Each	23%	\$5,771	Other	DH		
456-100-700	456-100-700	OPEN STORAGE	NW DISKBACKUP OPT TIER 4: 25TB=CC	\$16,100	Each	23%	\$12,397	Other	DH		
456-100-701	456-100-701	OPEN STORAGE	NW DISKBACKUP OPT TIER 5: 50TB=CC	\$26,960	Each	23%	\$20,759	Other	DH		
456-100-703	456-100-703	OPEN STORAGE	NW VIRT TAPE LIBRARY 1TB CAP ADDON=CC	\$1,495	Each	23%	\$1,151	Other	DH		
456-100-704	456-100-704	OPEN STORAGE	NW VIRT TAPE LIBRARY 5TB CAP ADDON=CC	\$4,160	Each	23%	\$3,203	Other	DH		
456-100-705	456-100-705	OPEN STORAGE	NW VIRT TAPE LIBRARY 50TB CAP ADDON=CC	\$29,960	Each	23%	\$23,069	Other	DH		
456-101-191	456-101-191	OPEN STORAGE	AVAMAR VIRTUAL ED 2TB CAP LICENSE	\$0	Each	23%	\$0	Other	DH		
456-101-213	456-101-213	OPEN STORAGE	DATA PROTECTION ADVISOR: SGL VMWARE SVR	\$0	Each	23%	\$0	Other	DH		
456-101-236	456-101-236	OPEN STORAGE	NW SVR NETWORK ED WIN (E)	\$0	Each	23%	\$0	Other	DH		
456-101-237	456-101-237	OPEN STORAGE	NW SVR NETWORK ED LIN (E)	\$0	Each	23%	\$0	Other	DH		
456-101-238	456-101-238	OPEN STORAGE	NW SVR WORKGROUP ED UNIX (E)	\$0	Each	23%	\$0	Other	DH		
456-101-239	456-101-239	OPEN STORAGE	NW SVR WORKGROUP ED WIN (E)	\$0	Each	23%	\$0	Other	DH		
456-101-240	456-101-240	OPEN STORAGE	NW SVR WORKGROUP ED LIN (E)	\$0	Each	23%	\$0	Other	DH		
456-101-241	456-101-241	OPEN STORAGE	NW SVR PWR ED UNIX (E)	\$0	Each	23%	\$0	Other	DH		
456-101-242	456-101-242	OPEN STORAGE	NW SVR PWR ED WIN (E)	\$0	Each	23%	\$0	Other	DH		
456-101-243	456-101-243	OPEN STORAGE	NW SVR PWR ED LIN (E)	\$0	Each	23%	\$0	Other	DH		
456-101-244	456-101-244	OPEN STORAGE	NW SVR BUSINESS ED UX (E)	\$0	Each	23%	\$0	Other	DH		
456-101-245	456-101-245	OPEN STORAGE	NW SVR BUSINESS ED LX (E)	\$0	Each	23%	\$0	Other	DH		
456-101-246	456-101-246	OPEN STORAGE	NW SVR BUSINESS ED WIN (E)	\$0	Each	23%	\$0	Other	DH		
456-101-253	456-101-253	OPEN STORAGE	DATA PROTECTION ADVISOR: 20 BACKUP CLNTS	\$0	Each	23%	\$0	Other	DH		
456-101-264	456-101-264	OPEN STORAGE	DPA-Avamar 1TB CAP=CB	\$0	Each	23%	\$0	Other	DH		
456-101-595	456-101-595	OPEN STORAGE	NW CLNT DATA DEDUP QTY 25=IA	\$575	Each	23%	\$443	Other	DH		
456-101-596	456-101-596	OPEN STORAGE	NW CLNT DATA DEDUP QTY 100=IA	\$2,225	Each	23%	\$1,713	Other	DH		
456-101-597	456-101-597	OPEN STORAGE	NW VIRTUAL ED CLNT DATA DEDUP=IA	\$225	Each	23%	\$173	Other	DH		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
456-101-709	456-101-709	OPEN STORAGE	NW PRIVATE CLOUD BACKUP OPTION: 1TB=CC	\$1,495	Each	23%	\$1,151	Other	DH
456-101-710	456-101-710	OPEN STORAGE	NW PRIVATE CLOUD BACKUP OPTION: 5TB=CC	\$4,160	Each	23%	\$3,203	Other	DH
456-101-711	456-101-711	OPEN STORAGE	NW PRIVATE CLOUD BACKUP OPTION: 10TB=CC	\$7,495	Each	23%	\$5,771	Other	DH
456-101-712	456-101-712	OPEN STORAGE	NW PRIVATE CLOUD BACKUP OPTION: 25TB=CC	\$16,100	Each	23%	\$12,397	Other	DH
456-101-713	456-101-713	OPEN STORAGE	NW PRIVATE CLOUD BACKUP OPTION: 50TB=CC	\$26,960	Each	23%	\$20,759	Other	DH
456-101-761	456-101-761	OPEN STORAGE	NW SVR NETWORK ED WIN/LIN	\$2,300	Each	23%	\$1,771	Other	DH
456-101-762	456-101-762	OPEN STORAGE	NW SVR NETWORK ED UNIX	\$8,280	Each	23%	\$6,376	Other	DH
456-101-763	456-101-763	OPEN STORAGE	NW SVR WORKGROUP ED WIN/LIN	\$1,150	Each	23%	\$886	Other	DH
456-101-764	456-101-764	OPEN STORAGE	NW SVR WORKGROUP ED UNIX	\$4,140	Each	23%	\$3,188	Other	DH
456-101-765	456-101-765	OPEN STORAGE	NW SVR PWR ED WIN/LIN	\$7,500	Each	23%	\$5,775	Other	DH
456-101-766	456-101-766	OPEN STORAGE	NW SVR PWR ED UNIX	\$22,500	Each	23%	\$17,325	Other	DH
456-101-767	456-101-767	OPEN STORAGE	NW NETWORK ED STG NODE WIN/LIN=IA	\$2,300	Each	23%	\$1,771	Other	DH
456-101-768	456-101-768	OPEN STORAGE	NW NETWORK ED STG NODE UNIX=IA	\$8,280	Each	23%	\$6,376	Other	DH
456-101-769	456-101-769	OPEN STORAGE	NW PWR ED STG NODE WIN/LIN=IA	\$7,500	Each	23%	\$5,775	Other	DH
456-101-770	456-101-770	OPEN STORAGE	NW PWR ED STG NODE UNIX=IA	\$22,500	Each	23%	\$17,325	Other	DH
456-101-771	456-101-771	OPEN STORAGE	NW NETWORK ED DED STG NODE WIN/LIN=IA	\$1,250	Each	23%	\$963	Other	DH
456-101-772	456-101-772	OPEN STORAGE	NW NETWORK ED DED STG NODE UNIX=IA	\$3,000	Each	23%	\$2,310	Other	DH
456-101-773	456-101-773	OPEN STORAGE	NW PWR ED DED STG NODE WIN/LIN=IA	\$2,500	Each	23%	\$1,925	Other	DH
456-101-774	456-101-774	OPEN STORAGE	NW PWR ED DED STG NODE UNIX=IA	\$5,000	Each	23%	\$3,850	Other	DH
456-101-775	456-101-775	OPEN STORAGE	NW ARCHIVE MOD WIN/LIN=IA	\$1,000	Each	23%	\$770	Other	DH
456-101-776	456-101-776	OPEN STORAGE	NW ARCHIVE MOD UNIX=IA	\$5,000	Each	23%	\$3,850	Other	DH
456-102-028	456-102-028	OPEN STORAGE	NW MOD MICROSOFT VSS HW PROVIDER=IA	\$1,595	Each	23%	\$1,228	Other	DH
456-102-247	456-102-247	OPEN STORAGE	S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB	\$29	Each	23%	\$22	Other	DH
456-102-248	456-102-248	OPEN STORAGE	S1 EMAIL MGMT-NOTES/DOMINO 5001+ USER=MB	\$25	Each	23%	\$19	Other	DH
456-102-249	456-102-249	OPEN STORAGE	S1 EMAIL MGMT-MS EXCH 1-5000 USER=MB	\$29	Each	23%	\$22	Other	DH
456-102-250	456-102-250	OPEN STORAGE	S1 EMAIL MGMT-MS EXCH 5001+ USER=MB	\$25	Each	23%	\$19	Other	DH
456-102-321	456-102-321	OPEN STORAGE	S1 FOR MS SHAREPOINT-TIER1 STDAL=MB	\$40	Each	23%	\$31	Other	DH
456-102-322	456-102-322	OPEN STORAGE	S1 FOR MS SHAREPOINT-TIER2 STDAL=MB	\$35	Each	23%	\$27	Other	DH
456-102-323	456-102-323	OPEN STORAGE	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	\$31	Each	23%	\$24	Other	DH
456-102-324	456-102-324	OPEN STORAGE	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	\$26	Each	23%	\$20	Other	DH
456-102-534	456-102-534	OPEN STORAGE	NW FAST START WIN 10 CLNT	\$0	Each	23%	\$0	Other	DH
456-102-535	456-102-535	OPEN STORAGE	NW FAST START LIN - 10 CLNTS	\$0	Each	23%	\$0	Other	DH
456-102-536	456-102-536	OPEN STORAGE	S1-FILE SYSTEMS.TIER 1, ADD-ON=MB	\$26	Each	23%	\$20	Other	DH
456-102-537	456-102-537	OPEN STORAGE	S1 FOR FILE SYSTEMS.TIER 2, ADD-ON=MB	\$23	Each	23%	\$18	Other	DH
456-103-719	456-103-719	OPEN STORAGE	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	\$9,000	Each	23%	\$6,930	Other	DH
456-103-732	456-103-732	OPEN STORAGE	DPA FOR NETWORKER 1TB CAPACITY	\$0	Each	23%	\$0	Other	DH
456-103-794	456-103-794	OPEN STORAGE	S1 FOR MS SPT STOR MGMT, PREM=MB	\$10	Each	23%	\$8	Other	DH
456-103-874	456-103-874	OPEN STORAGE	S1 IPM, BASE, TIER 1 (1-10TB)	\$2,500	Each	23%	\$1,925	Other	DH
456-103-875	456-103-875	OPEN STORAGE	S1 IPM, STOR, TIER 1 (1-10TB)	\$2,500	Each	23%	\$1,925	Other	DH
456-103-876	456-103-876	OPEN STORAGE	S1 IPM, BASE, TIER 2 (11-50TB)	\$7,500	Each	23%	\$5,775	Other	DH
456-103-877	456-103-877	OPEN STORAGE	S1 IPM, STOR, TIER 2 (11-50TB)	\$2,000	Each	23%	\$1,540	Other	DH
456-103-878	456-103-878	OPEN STORAGE	S1 IPM, BASE, TIER 3 (51TB OR MORE)=CA	\$15,000	Each	23%	\$11,550	Other	DH
456-103-879	456-103-879	OPEN STORAGE	S1 IPM, STOR, TIER 3 (51TB OR MORE)=CA	\$1,800	Each	23%	\$1,386	Other	DH
456-104-154	456-104-154	OPEN STORAGE	DATA PROTECTION ADVISOR FOR DD140	\$350	Each	23%	\$270	Other	DH
456-104-155	456-104-155	OPEN STORAGE	DATA PROTECTION ADVISOR FOR DD160	\$350	Each	23%	\$270	Other	DH
456-104-156	456-104-156	OPEN STORAGE	DATA PROTECTION ADVISOR FOR DD610	\$1,295	Each	23%	\$997	Other	DH
456-104-157	456-104-157	OPEN STORAGE	DATA PROTECTION ADVISOR FOR DD620	\$1,295	Each	23%	\$997	Other	DH
456-104-158	456-104-158	OPEN STORAGE	DATA PROTECTION ADVISOR FOR DD630	\$3,495	Each	23%	\$2,691	Other	DH
456-104-159	456-104-159	OPEN STORAGE	DATA PROTECTION ADVISOR FOR DD640	\$3,495	Each	23%	\$2,691	Other	DH
456-104-160	456-104-160	OPEN STORAGE	DATA PROTECTION ADVISOR FOR DD670	\$8,495	Each	23%	\$6,541	Other	DH
456-104-161	456-104-161	OPEN STORAGE	DATA PROTECTION ADVISOR FOR DD860	\$21,995	Each	23%	\$16,936	Other	DH
456-104-162	456-104-162	OPEN STORAGE	DATA PROTECTION ADVISOR FOR DD890	\$39,995	Each	23%	\$30,796	Other	DH
456-104-324	456-104-324	OPEN STORAGE	NW SVR NETWORK ED WIN/LIN - G=IA	\$2,300	Each	23%	\$1,771	Other	DH
456-104-325	456-104-325	OPEN STORAGE	NW SVR NETWORK ED UNIX - G=IA	\$8,280	Each	23%	\$6,376	Other	DH
456-104-326	456-104-326	OPEN STORAGE	NW SVR WORKGROUP ED WIN/LIN - G=IA	\$1,150	Each	23%	\$886	Other	DH
456-104-327	456-104-327	OPEN STORAGE	NW SVR WORKGROUP ED UNIX - G=IA	\$4,140	Each	23%	\$3,188	Other	DH
456-104-328	456-104-328	OPEN STORAGE	NW SVR POWER ED WIN/LIN - G=IA	\$7,500	Each	23%	\$5,775	Other	DH
456-104-329	456-104-329	OPEN STORAGE	NW SVR POWER ED UNIX - G=IA	\$22,500	Each	23%	\$17,325	Other	DH
456-105-038	456-105-038	OPEN STORAGE	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	\$1,400	Each	23%	\$1,078	Other	DH
456-105-039	456-105-039	OPEN STORAGE	NW VMWARE PROTECTION TIER 2 QTY 1=ZA	\$1,300	Each	23%	\$1,001	Other	DH
456-105-040	456-105-040	OPEN STORAGE	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	\$1,200	Each	23%	\$924	Other	DH
456-105-041	456-105-041	OPEN STORAGE	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	\$1,100	Each	23%	\$847	Other	DH
456-105-042	456-105-042	OPEN STORAGE	NW VMWARE PROTECTION TIER 5 QTY 1=ZA	\$1,000	Each	23%	\$770	Other	DH
456-105-043	456-105-043	OPEN STORAGE	NW VMWARE PROTECTION TIER 1 QTY 5=ZA	\$7,000	Each	23%	\$5,390	Other	DH
456-105-044	456-105-044	OPEN STORAGE	NW VMWARE PROTECTION TIER 2 QTY 5=ZA	\$6,500	Each	23%	\$5,005	Other	DH
456-105-045	456-105-045	OPEN STORAGE	NW VMWARE PROTECTION TIER 3 QTY 5=ZA	\$6,000	Each	23%	\$4,620	Other	DH
456-105-046	456-105-046	OPEN STORAGE	NW VMWARE PROTECTION TIER 4 QTY 5=ZA	\$5,500	Each	23%	\$4,235	Other	DH
456-105-047	456-105-047	OPEN STORAGE	NW VMWARE PROTECTION TIER 5 QTY 5=ZA	\$5,000	Each	23%	\$3,850	Other	DH
456-105-048	456-105-048	OPEN STORAGE	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	\$4,495	Each	23%	\$3,461	Other	DH
456-105-049	456-105-049	OPEN STORAGE	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	\$7,995	Each	23%	\$6,156	Other	DH
456-105-050	456-105-050	OPEN STORAGE	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	\$17,495	Each	23%	\$13,471	Other	DH
456-105-051	456-105-051	OPEN STORAGE	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	\$29,995	Each	23%	\$23,096	Other	DH
456-105-052	456-105-052	OPEN STORAGE	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	\$63,495	Each	23%	\$48,891	Other	DH
456-105-053	456-105-053	OPEN STORAGE	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	\$102,495	Each	23%	\$78,921	Other	DH
456-105-054	456-105-054	OPEN STORAGE	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	\$174,495	Each	23%	\$134,361	Other	DH
456-105-055	456-105-055	OPEN STORAGE	NW SERVER FAST START ED 10 CLIENTS=IA	\$9,475	Each	23%	\$7,296	Other	DH
456-105-056	456-105-056	OPEN STORAGE	NW SERVER FAST START ED 20 CLIENTS=IA	\$17,900	Each	23%	\$13,783	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-105-057	456-105-057	OPEN STORAGE	NW SERVER WORKGROUP ED WIN/LIN=IA	\$1,150	Each	23%	\$886	Other	DH
456-105-058	456-105-058	OPEN STORAGE	NW SERVER WORKGROUP ED UNIX=IA	\$4,140	Each	23%	\$3,188	Other	DH
456-105-059	456-105-059	OPEN STORAGE	NW SERVER NETWORK ED WIN/LIN=IA	\$2,300	Each	23%	\$1,771	Other	DH
456-105-060	456-105-060	OPEN STORAGE	NW SERVER NETWORK ED UNIX=IA	\$8,280	Each	23%	\$6,376	Other	DH
456-105-061	456-105-061	OPEN STORAGE	NW SERVER POWER ED WIN/LIN=IA	\$7,500	Each	23%	\$5,775	Other	DH
456-105-062	456-105-062	OPEN STORAGE	NW SERVER POWER ED UNIX=IA	\$22,500	Each	23%	\$17,325	Other	DH
456-105-081	456-105-081	OPEN STORAGE	AVAMAR VIRTUAL EDITION .5TB LICENSE=CA	\$6,800	Each	23%	\$5,236	Other	DH
456-105-082	456-105-082	OPEN STORAGE	AVAMAR VIRTUAL EDITION 1TB LICENSE=CA	\$13,600	Each	23%	\$10,472	Other	DH
456-105-083	456-105-083	OPEN STORAGE	AVAMAR VIRTUAL EDITION 2TB LICENSE=CA	\$27,200	Each	23%	\$20,944	Other	DH
456-105-084	456-105-084	OPEN STORAGE	AVAMAR VIRTUAL EDITION 4TB LICENSE=CA	\$54,400	Each	23%	\$41,888	Other	DH
456-105-085	456-105-085	OPEN STORAGE	AVAMAR VIRTUAL NDMP ACCELERATOR=IA	\$0	Each	23%	\$0	Other	DH
456-105-086	456-105-086	OPEN STORAGE	S1 CPTY FILES 11 TO 50 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-088	456-105-088	OPEN STORAGE	S1 CPTY FILES 151 TO 250 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-089	456-105-089	OPEN STORAGE	S1 CPTY FILES 251 TO 400 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-090	456-105-090	OPEN STORAGE	S1 CPTY FILES 401 TO 600 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-091	456-105-091	OPEN STORAGE	S1 CPTY FILES 601 TO 1000 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-093	456-105-093	OPEN STORAGE	S1 CPTY SP 11 TO 50 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-095	456-105-095	OPEN STORAGE	S1 CPTY SP 151 TO 250 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-096	456-105-096	OPEN STORAGE	S1 CPTY SP 251 TO 400 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-097	456-105-097	OPEN STORAGE	S1 CPTY SP 401 TO 600 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-098	456-105-098	OPEN STORAGE	S1 CPTY SP 601 TO 1000 TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-100	456-105-100	OPEN STORAGE	S1 CPTYBDL EM EXCH=UA	\$0	Each	23%	\$0	Other	DH
456-105-101	456-105-101	OPEN STORAGE	S1 CPTYBDL EM LTDM=UA	\$0	Each	23%	\$0	Other	DH
456-105-121	456-105-121	OPEN STORAGE	S1 DX WIN UPGR 1TB TO 2TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-122	456-105-122	OPEN STORAGE	S1 DX WIN UPGR 2TB TO 5TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-123	456-105-123	OPEN STORAGE	S1 DX WIN UPGR 5TB TO 10TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-124	456-105-124	OPEN STORAGE	S1 DX WIN UPGR 10TB TO 15TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-125	456-105-125	OPEN STORAGE	S1 DX WIN UPGR 15TB TO 20TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-126	456-105-126	OPEN STORAGE	S1 DX WIN UPGR 20TB TO 32TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-127	456-105-127	OPEN STORAGE	S1 DX WIN UPGR 32TB TO 64TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-128	456-105-128	OPEN STORAGE	S1 DX WIN UPGR 64TB TO 100TB=CA	\$0	Each	23%	\$0	Other	DH
456-105-130	456-105-130	OPEN STORAGE	S1 DSKXTNDR WIN FILE SYS MGR CLUSTER=IA	\$0	Each	23%	\$0	Other	DH
456-105-131	456-105-131	OPEN STORAGE	S1 DX WIN FSM CLUSTER=IA	\$0	Each	23%	\$0	Other	DH
456-105-132	456-105-132	OPEN STORAGE	S1 DX WINDOWS SDK TOOLKIT=IA	\$0	Each	23%	\$0	Other	DH
456-105-943	456-105-943	OPEN STORAGE	S1 CPTY FILES 1 TO 10TB = CA	\$0	Each	23%	\$0	Other	DH
456-105-944	456-105-944	OPEN STORAGE	S1 CPTY SP 1 TO 10TB = CA	\$0	Each	23%	\$0	Other	DH
456-106-956	456-106-956	OPEN STORAGE	Avamar Plugin for vCloud Director=IA	\$0	Each	23%	\$0	Other	DH
456-107-178	456-107-178	OPEN STORAGE	AVAMAR D 1 TB BACKEND CAPACITY=CA	\$12,000	Each	23%	\$9,240	Other	DH
456-107-181	456-107-181	OPEN STORAGE	AVAMAR D 1TB DATA DOMAIN CAPACITY=CA	\$9,000	Each	23%	\$6,930	Other	DH
456-107-183	456-107-183	OPEN STORAGE	AVAMAR D VIRTUAL EDITION .5TB=CA	\$6,800	Each	23%	\$5,236	Other	DH
456-107-184	456-107-184	OPEN STORAGE	AVAMAR D VIRTUAL EDITION 1TB=CA	\$13,600	Each	23%	\$10,472	Other	DH
456-107-185	456-107-185	OPEN STORAGE	AVAMAR D VIRTUAL EDITION 2TB=CA	\$27,200	Each	23%	\$20,944	Other	DH
456-107-186	456-107-186	OPEN STORAGE	AVAMAR D VIRTUAL EDITION 4TB=CA	\$54,400	Each	23%	\$41,888	Other	DH
456-107-187	456-107-187	OPEN STORAGE	AVAMAR D VIRTUAL NDMP ACCELERATOR=IA	\$0	Each	23%	\$0	Other	DH
456-108-317	456-108-317	OPEN STORAGE	NW AUTOCH UPGRD FROM 1.9 TO 1-16=IA	\$2,650	Each	23%	\$2,041	Other	DH
456-108-318	456-108-318	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	\$750	Each	23%	\$578	Other	DH
456-108-319	456-108-319	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-20 TO 1-32=IA	\$1,550	Each	23%	\$1,194	Other	DH
456-108-320	456-108-320	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-32 TO 1-40=IA	\$850	Each	23%	\$655	Other	DH
456-108-321	456-108-321	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	\$3,650	Each	23%	\$2,811	Other	DH
456-108-322	456-108-322	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	\$3,850	Each	23%	\$2,965	Other	DH
456-108-323	456-108-323	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	\$6,600	Each	23%	\$5,082	Other	DH
456-108-324	456-108-324	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA	\$10,450	Each	23%	\$8,047	Other	DH
456-108-325	456-108-325	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-512 TO UNLIMITED=IA	\$9,900	Each	23%	\$7,623	Other	DH
456-108-326	456-108-326	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	\$6,020	Each	23%	\$4,635	Other	DH
456-108-327	456-108-327	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	\$3,500	Each	23%	\$2,695	Other	DH
456-108-328	456-108-328	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	\$4,500	Each	23%	\$3,465	Other	DH
456-108-329	456-108-329	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-700 to 1-UNLIMITED=IA	\$4,500	Each	23%	\$3,465	Other	DH
456-108-670	456-108-670	OPEN STORAGE	NW AUTOCHANGER SW MOD UNLIMITED SLOTS=CC	\$10,000	Each	23%	\$7,700	Other	DH
456-108-671	456-108-671	OPEN STORAGE	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	\$10,000	Each	23%	\$7,700	Other	DH
456-108-674	456-108-674	OPEN STORAGE	NW VIRTUAL TAPE LIBRARY FRAME=CC	\$10,000	Each	23%	\$7,700	Other	DH
456-108-675	456-108-675	OPEN STORAGE	NW Disk backup Opt Tier 3: 10TB=CC	\$10,000	Each	23%	\$7,700	Other	DH
456-108-682	456-108-682	OPEN STORAGE	NW OpenVMS Client for Alpha Tier 1 =CC	\$0	Each	23%	\$0	Other	DH
456-108-683	456-108-683	OPEN STORAGE	NW OpenVMS StorNode for Alpha Tier 1 =CC	\$0	Each	23%	\$0	Other	DH
456-108-684	456-108-684	OPEN STORAGE	NW OpenVMS StorNode for Alpha Tier 2=CC	\$0	Each	23%	\$0	Other	DH
456-108-685	456-108-685	OPEN STORAGE	NW OpenVMS Client for Alpha Tier 2 =CC	\$0	Each	23%	\$0	Other	DH
456-108-686	456-108-686	OPEN STORAGE	NW OpenVMS Client for Alpha Tier 3 =CC	\$0	Each	23%	\$0	Other	DH
456-108-687	456-108-687	OPEN STORAGE	NW OpenVMS StorNode for Alpha Tier 3 =CC	\$0	Each	23%	\$0	Other	DH
456-108-688	456-108-688	OPEN STORAGE	NW Cnt OpenVMS Integrity Svr SGL Pro=CC	\$0	Each	23%	\$0	Other	DH
456-108-689	456-108-689	OPEN STORAGE	NW OpenVMS STG ND Intgry Svr SGL Pro=CC	\$0	Each	23%	\$0	Other	DH
456-108-995	456-108-995	OPEN STORAGE	Data Prot Suite Archive 1001TB+=CA	\$2,575	Each	23%	\$1,983	Other	DH
456-108-997	456-108-997	OPEN STORAGE	EMC SOURCEONE DISCOVERY MANAGER=MC	\$30	Each	23%	\$23	Other	DH
456-108-998	456-108-998	OPEN STORAGE	EMC SOURCEONE EMAIL SUPERVISOR=UA	\$30	Each	23%	\$23	Other	DH
456-109-007	456-109-007	OPEN STORAGE	DATA PROT SUITE ARCHIVE 11-60TB=CA	\$5,100	Each	23%	\$3,927	Other	DH
456-109-008	456-109-008	OPEN STORAGE	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$4,125	Each	23%	\$3,176	Other	DH
456-109-009	456-109-009	OPEN STORAGE	DATA PROT SUITE ARCHIVE 151-250TB=CA	\$3,875	Each	23%	\$2,984	Other	DH
456-109-010	456-109-010	OPEN STORAGE	DATA PROT SUITE ARCHIVE 251-400TB=CA	\$3,575	Each	23%	\$2,753	Other	DH
456-109-011	456-109-011	OPEN STORAGE	DATA PROT SUITE ARCHIVE 401-600TB=CA	\$3,250	Each	23%	\$2,503	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-109-012	456-109-012	OPEN STORAGE	DATA PROT SUITE ARCHIVE 601-1000TB=CA	\$2,900	Each	23%	\$2,233	Other	DH
456-109-013	456-109-013	OPEN STORAGE	DATA PROT SUITE ARCHIVE 1001TB+=CA	\$2,575	Each	23%	\$1,983	Other	DH
456-109-015	456-109-015	OPEN STORAGE	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$6,050	Each	23%	\$4,659	Other	DH
456-109-420	456-109-420	OPEN STORAGE	vREALIZE DATA PROTECTION EXTENSION = IA	\$0	Each	23%	\$0	Other	DH
456-110-030	456-110-030	OPEN STORAGE	CloudBoost for NetWorker=CA	\$1,500	Each	23%	\$1,155	Other	DH
456-110-070	456-110-070	OPEN STORAGE	AVAMAR E 1 TB BACKEND CAPACITY=CA	\$12,000	Each	23%	\$9,240	Other	DH
456-110-073	456-110-073	OPEN STORAGE	AVAMAR E 1TB DATA DOMAIN CAPACITY=CA	\$9,000	Each	23%	\$6,930	Other	DH
456-110-075	456-110-075	OPEN STORAGE	AVAMAR E VIRTUAL EDITION .5TB=CA	\$6,800	Each	23%	\$5,236	Other	DH
456-110-076	456-110-076	OPEN STORAGE	AVAMAR E VIRTUAL EDITION 1TB=CA	\$13,600	Each	23%	\$10,472	Other	DH
456-110-077	456-110-077	OPEN STORAGE	AVAMAR E VIRTUAL EDITION 2TB=CA	\$27,200	Each	23%	\$20,944	Other	DH
456-110-078	456-110-078	OPEN STORAGE	AVAMAR E VIRTUAL EDITION 4TB=CA	\$54,400	Each	23%	\$41,888	Other	DH
456-110-079	456-110-079	OPEN STORAGE	AVAMAR E VIRTUAL NDMP ACCELERATOR=IA	\$0	Each	23%	\$0	Other	DH
456-110-493	456-110-493	OPEN STORAGE	AVAMAR F 1 TB BACKEND CAPACITY=CA	\$12,000	Each	23%	\$9,240	Other	DH
456-110-495	456-110-495	OPEN STORAGE	AVAMAR F 1TB REPLICATION CAPACITY=CA	\$0	Each	23%	\$0	Other	DH
456-110-496	456-110-496	OPEN STORAGE	AVAMAR F 1TB DATA DOMAIN CAPACITY=CA	\$9,000	Each	23%	\$6,930	Other	DH
456-110-498	456-110-498	OPEN STORAGE	AVAMAR F VIRTUAL EDITION .5TB=CA	\$6,800	Each	23%	\$5,236	Other	DH
456-110-499	456-110-499	OPEN STORAGE	AVAMAR F VIRTUAL EDITION 1TB=CA	\$13,600	Each	23%	\$10,472	Other	DH
456-110-502	456-110-502	OPEN STORAGE	AVAMAR F VIRTUAL NDMP ACCELERATOR=IA	\$0	Each	23%	\$0	Other	DH
456-110-505	456-110-505	OPEN STORAGE	AVAMAR F DESKTOP/LAPTOP=IA	\$0	Each	23%	\$0	Other	DH
456-111-143	456-111-143	OPEN STORAGE	EMC GLR for MS Apps Enabler=CA	\$0	Each	23%	\$0	Other	DH
456-111-202	456-111-202	OPEN STORAGE	ESA for Avamar=IA	\$0	Each	23%	\$0	Other	DH
456-112-124	456-112-124	OPEN STORAGE	AVAMAR G 1 TB BACKEND CAPACITY=CA	\$12,000	Each	23%	\$9,240	Other	DH
456-112-125	456-112-125	OPEN STORAGE	AVAMAR G 1TB REPLICATION CAPACITY=CA	\$0	Each	23%	\$0	Other	DH
456-112-126	456-112-126	OPEN STORAGE	AVAMAR G 1TB DATA DOMAIN CAPACITY=CA	\$9,000	Each	23%	\$6,930	Other	DH
456-112-127	456-112-127	OPEN STORAGE	AVAMAR G VIRTUAL EDITION .5TB=CA	\$6,800	Each	23%	\$5,236	Other	DH
456-112-128	456-112-128	OPEN STORAGE	AVAMAR G VIRTUAL EDITION 1TB=CA	\$13,600	Each	23%	\$10,472	Other	DH
456-112-129	456-112-129	OPEN STORAGE	AVAMAR G VIRTUAL EDITION 2TB=CA	\$27,200	Each	23%	\$20,944	Other	DH
456-112-130	456-112-130	OPEN STORAGE	AVAMAR G VIRTUAL EDITION 4TB=CA	\$54,400	Each	23%	\$41,888	Other	DH
456-112-131	456-112-131	OPEN STORAGE	AVAMAR G DESKTOP/LAPTOP=IA	\$0	Each	23%	\$0	Other	DH
456-112-133	456-112-133	OPEN STORAGE	vRealize DP Extension 4.0=IA	\$0	Each	23%	\$0	Other	DH
456-112-134	456-112-134	OPEN STORAGE	vCloud Director DP Extension=IA	\$0	Each	23%	\$0	Other	DH
456-112-157	456-112-157	OPEN STORAGE	vRealize DP Ext 4.0 for NetWorker=IA	\$0	Each	23%	\$0	Other	DH
456-112-185	456-112-185	OPEN STORAGE	Avamar US Federal CAC Implementation=IA	\$0	Each	23%	\$0	Other	DH
456-112-493	456-112-493	OPEN STORAGE	AVE G VDP Promotion=CA	\$1	Each	23%	\$1	Other	DH
456-112-960	456-112-960	OPEN STORAGE	Avamar H S2400 1/2 Capacity=IA	\$24,000	Each	23%	\$18,480	Other	DH
456-112-961	456-112-961	OPEN STORAGE	Avamar H 1 TB Backend Capacity=CA	\$12,000	Each	23%	\$9,240	Other	DH
456-112-962	456-112-962	OPEN STORAGE	Avamar H 1TB Replication Capacity=CA	\$0	Each	23%	\$0	Other	DH
456-112-963	456-112-963	OPEN STORAGE	Avamar H 1TB Data Domain Capacity=CA	\$9,000	Each	23%	\$6,930	Other	DH
456-112-964	456-112-964	OPEN STORAGE	Avamar H Virtual Edition .5TB=CA	\$6,800	Each	23%	\$5,236	Other	DH
456-112-965	456-112-965	OPEN STORAGE	Avamar H Virtual Edition 1TB=CA	\$13,600	Each	23%	\$10,472	Other	DH
456-112-966	456-112-966	OPEN STORAGE	Avamar H Virtual Edition 2TB=CA	\$27,200	Each	23%	\$20,944	Other	DH
456-112-967	456-112-967	OPEN STORAGE	Avamar H Virtual Edition 4TB=CA	\$54,400	Each	23%	\$41,888	Other	DH
456-112-968	456-112-968	OPEN STORAGE	Avamar H Desktop/Laptop=IA	\$0	Each	23%	\$0	Other	DH
457-000-029	457-000-029	OPEN STORAGE	NW AND MGT CONSOLE FOR UX (PWR ED)	\$0	Each	23%	\$0	Other	DH
457-000-098	457-000-098	OPEN STORAGE	NW MOD FOR DCTM (UX/SYBASE)	\$0	Each	23%	\$0	Other	DH
457-000-097	457-000-097	OPEN STORAGE	NW MOD FOR DCTM (UX/ORACLE)	\$0	Each	23%	\$0	Other	DH
457-000-098	457-000-098	OPEN STORAGE	NW MOD FOR DCTM (WIN/ORACLE)	\$0	Each	23%	\$0	Other	DH
457-000-099	457-000-099	OPEN STORAGE	NW MOD FOR DCTM (WIN/MSSQL)	\$0	Each	23%	\$0	Other	DH
457-000-119	457-000-119	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 1 QTY 1	\$0	Each	23%	\$0	Other	DH
457-000-120	457-000-120	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 1 QTY 5	\$0	Each	23%	\$0	Other	DH
457-000-121	457-000-121	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 1 QTY 25	\$0	Each	23%	\$0	Other	DH
457-000-122	457-000-122	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 2 QTY 1	\$0	Each	23%	\$0	Other	DH
457-000-123	457-000-123	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 2 QTY 5	\$0	Each	23%	\$0	Other	DH
457-000-124	457-000-124	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 2 QTY 25	\$0	Each	23%	\$0	Other	DH
457-000-125	457-000-125	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 3 QTY 1	\$0	Each	23%	\$0	Other	DH
457-000-126	457-000-126	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 3 QTY 5	\$0	Each	23%	\$0	Other	DH
457-000-127	457-000-127	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 3 QTY 25	\$0	Each	23%	\$0	Other	DH
457-000-128	457-000-128	OPEN STORAGE	NW OPENVMS CLNT VAX TIER 1	\$0	Each	23%	\$0	Other	DH
457-000-129	457-000-129	OPEN STORAGE	NW FOR OPENVMS FOR VAX TIER 1 QTY 5	\$0	Each	23%	\$0	Other	DH
457-000-130	457-000-130	OPEN STORAGE	NW FOR OPENVMS FOR VAX TIER 1 QTY 25	\$0	Each	23%	\$0	Other	DH
457-000-131	457-000-131	OPEN STORAGE	NW OPENVMS CLNT VAX TIER 2	\$0	Each	23%	\$0	Other	DH
457-000-132	457-000-132	OPEN STORAGE	NW FOR OPENVMS FOR VAX TIER 2 QTY 5	\$0	Each	23%	\$0	Other	DH
457-000-133	457-000-133	OPEN STORAGE	NW FOR OPENVMS FOR VAX TIER 2 QTY 25	\$0	Each	23%	\$0	Other	DH
457-000-134	457-000-134	OPEN STORAGE	NW OPENVMS CLNT VAX TIER 3	\$0	Each	23%	\$0	Other	DH
457-000-135	457-000-135	OPEN STORAGE	NW FOR OPENVMS FOR VAX TIER 3 QTY 5	\$0	Each	23%	\$0	Other	DH
457-000-136	457-000-136	OPEN STORAGE	NW FOR OPENVMS FOR VAX TIER 3 QTY 25	\$0	Each	23%	\$0	Other	DH
457-000-147	457-000-147	OPEN STORAGE	NETWORKER SNAPIMAGE MODULE FOR UNIX	\$0	Each	23%	\$0	Other	DH
457-000-173	457-000-173	OPEN STORAGE	NW SNAPIMAGE CLNT PKG	\$3,500	Each	23%	\$2,695	Other	DH
457-000-502	457-000-502	OPEN STORAGE	NW OPENVMS STG NODE INTEGRITY SGL PRO	\$0	Each	23%	\$0	Other	DH
457-100-003	457-100-003	OPEN STORAGE	NW MOD FOR DCTM (LX/ORACLE)	\$0	Each	23%	\$0	Other	DH
457-100-004	457-100-004	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-9 TO 1-16	\$0	Each	23%	\$0	Other	DH
457-100-005	457-100-005	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-16 TO 1-20	\$0	Each	23%	\$0	Other	DH
457-100-006	457-100-006	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-20 TO 1-32	\$0	Each	23%	\$0	Other	DH
457-100-007	457-100-007	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-32 TO 1-40	\$0	Each	23%	\$0	Other	DH
457-100-008	457-100-008	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-40 TO 1-64	\$0	Each	23%	\$0	Other	DH
457-100-009	457-100-009	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-64 TO 1-128	\$0	Each	23%	\$0	Other	DH
457-100-010	457-100-010	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-128 TO 1-256	\$0	Each	23%	\$0	Other	DH



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
457-100-011	457-100-011	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-256 TO 1-512	\$0	Each	23%	\$0	Other	DH
457-100-012	457-100-012	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD	\$0	Each	23%	\$0	Other	DH
457-100-013	457-100-013	OPEN STORAGE	NW AUTOCH BUNDLE VTL 10TB	\$0	Each	23%	\$0	Other	DH
457-100-015	457-100-015	OPEN STORAGE	DCTM BACKUP SOLUTION FOR UX/SYBASE	\$0	Each	23%	\$0	Other	DH
457-100-016	457-100-016	OPEN STORAGE	DCTM BACKUP SOLUTION FOR UX/ORACLE	\$0	Each	23%	\$0	Other	DH
457-100-017	457-100-017	OPEN STORAGE	DCTM BACKUP SOLUTION WIN/ORACLE	\$0	Each	23%	\$0	Other	DH
457-100-018	457-100-018	OPEN STORAGE	DCTM BACKUP SOLUTION WIN/MSSQL	\$0	Each	23%	\$0	Other	DH
457-100-019	457-100-019	OPEN STORAGE	DCTM BACKUP SOLUTION FOR LX/ORACLE	\$0	Each	23%	\$0	Other	DH
457-100-032	457-100-032	OPEN STORAGE	EM ARCH-CTRA 0-750 USRS(DXW FSM/500GB)	\$0	Each	23%	\$0	Other	DH
457-100-033	457-100-033	OPEN STORAGE	EM ARCH TO CTRA 0-2500 USRS(DXW FSM/2TB)	\$0	Each	23%	\$0	Other	DH
457-100-034	457-100-034	OPEN STORAGE	EM ARCH TO CTRA 0-5000 USRS(DXW FSM/5TB)	\$0	Each	23%	\$0	Other	DH
457-100-075	457-100-075	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-256 TO 1-400	\$0	Each	23%	\$0	Other	DH
457-100-076	457-100-076	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-400 TO 1-512	\$0	Each	23%	\$0	Other	DH
457-100-077	457-100-077	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-512 TO 1-700	\$0	Each	23%	\$0	Other	DH
457-100-078	457-100-078	OPEN STORAGE	NW AUTOCH UPGRD FROM 1-700 to 1-UNLMTD	\$0	Each	23%	\$0	Other	DH
457-100-085	457-100-085	OPEN STORAGE	NW FAST START WITH AUTOCH WIN	\$0	Each	23%	\$0	Other	DH
457-100-086	457-100-086	OPEN STORAGE	NW FAST START WITH AUTOCH LIN	\$0	Each	23%	\$0	Other	DH
457-100-091	457-100-091	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER2	\$0	Each	23%	\$0	Other	DH
457-100-092	457-100-092	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER1	\$0	Each	23%	\$0	Other	DH
457-100-093	457-100-093	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER3	\$0	Each	23%	\$0	Other	DH
457-100-094	457-100-094	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER4	\$0	Each	23%	\$0	Other	DH
457-100-095	457-100-095	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ENG-TIER5	\$0	Each	23%	\$0	Other	DH
457-100-096	457-100-096	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-FRENCH-T1	\$0	Each	23%	\$0	Other	DH
457-100-097	457-100-097	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-FRENCH-T2	\$0	Each	23%	\$0	Other	DH
457-100-098	457-100-098	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-FRENCH-T3	\$0	Each	23%	\$0	Other	DH
457-100-099	457-100-099	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-FRENCH-T4	\$0	Each	23%	\$0	Other	DH
457-100-100	457-100-100	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-FRENCH-T5	\$0	Each	23%	\$0	Other	DH
457-100-101	457-100-101	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-GERMAN-T1	\$0	Each	23%	\$0	Other	DH
457-100-102	457-100-102	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-GERMAN-T2	\$0	Each	23%	\$0	Other	DH
457-100-103	457-100-103	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-GERMAN-T3	\$0	Each	23%	\$0	Other	DH
457-100-104	457-100-104	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-GERMAN-T4	\$0	Each	23%	\$0	Other	DH
457-100-105	457-100-105	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-GERMAN-T5	\$0	Each	23%	\$0	Other	DH
457-100-106	457-100-106	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T1	\$0	Each	23%	\$0	Other	DH
457-100-107	457-100-107	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T2	\$0	Each	23%	\$0	Other	DH
457-100-108	457-100-108	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T3	\$0	Each	23%	\$0	Other	DH
457-100-109	457-100-109	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T4	\$0	Each	23%	\$0	Other	DH
457-100-110	457-100-110	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-ITALIAN-T5	\$0	Each	23%	\$0	Other	DH
457-100-111	457-100-111	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-SPANISH-T1	\$0	Each	23%	\$0	Other	DH
457-100-112	457-100-112	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-SPANISH-T2	\$0	Each	23%	\$0	Other	DH
457-100-113	457-100-113	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-SPANISH-T3	\$0	Each	23%	\$0	Other	DH
457-100-114	457-100-114	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-SPANISH-T4	\$0	Each	23%	\$0	Other	DH
457-100-115	457-100-115	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-SPANISH-T5	\$0	Each	23%	\$0	Other	DH
457-100-116	457-100-116	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 1	\$0	Each	23%	\$0	Other	DH
457-100-117	457-100-117	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 2	\$0	Each	23%	\$0	Other	DH
457-100-118	457-100-118	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 3	\$0	Each	23%	\$0	Other	DH
457-100-119	457-100-119	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 4	\$0	Each	23%	\$0	Other	DH
457-100-120	457-100-120	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T5	\$0	Each	23%	\$0	Other	DH
457-100-121	457-100-121	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ENG-TIER 5	\$0	Each	23%	\$0	Other	DH
457-100-122	457-100-122	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SPANISH-T1	\$0	Each	23%	\$0	Other	DH
457-100-123	457-100-123	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SPANISH-T2	\$0	Each	23%	\$0	Other	DH
457-100-124	457-100-124	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SPANISH-T3	\$0	Each	23%	\$0	Other	DH
457-100-125	457-100-125	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SPANISH-T4	\$0	Each	23%	\$0	Other	DH
457-100-126	457-100-126	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-FRENCH-TIER 1	\$0	Each	23%	\$0	Other	DH
457-100-127	457-100-127	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-FRENCH-TIER 2	\$0	Each	23%	\$0	Other	DH
457-100-128	457-100-128	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SPANISH-T5	\$0	Each	23%	\$0	Other	DH
457-100-129	457-100-129	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-FRENCH-TIER 3	\$0	Each	23%	\$0	Other	DH
457-100-130	457-100-130	OPEN STORAGE	EMC SOURCEONE DISCOVERY MANAGER	\$0	Each	23%	\$0	Other	DH
457-100-131	457-100-131	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-FRENCH-TIER 4	\$0	Each	23%	\$0	Other	DH
457-100-132	457-100-132	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-FRENCH-TIER 5	\$0	Each	23%	\$0	Other	DH
457-100-134	457-100-134	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-GERMAN-TIER 1	\$0	Each	23%	\$0	Other	DH
457-100-137	457-100-137	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-GERMAN-TIER 2	\$0	Each	23%	\$0	Other	DH
457-100-138	457-100-138	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-GERMAN-TIER 3	\$0	Each	23%	\$0	Other	DH
457-100-141	457-100-141	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-GERMAN-TIER 4	\$0	Each	23%	\$0	Other	DH
457-100-142	457-100-142	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-GERMAN-TIER 5	\$0	Each	23%	\$0	Other	DH
457-100-143	457-100-143	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T1	\$0	Each	23%	\$0	Other	DH
457-100-144	457-100-144	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T2	\$0	Each	23%	\$0	Other	DH
457-100-145	457-100-145	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T3	\$0	Each	23%	\$0	Other	DH
457-100-146	457-100-146	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-ITALIAN-T4	\$0	Each	23%	\$0	Other	DH
457-100-147	457-100-147	OPEN STORAGE	NW BUNDLE EMC DL3D MODELS 10TB CAP	\$0	Each	23%	\$0	Other	DH
457-100-149	457-100-149	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 1	\$50	Each	23%	\$39	Other	DH
457-100-150	457-100-150	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 2	\$45	Each	23%	\$35	Other	DH
457-100-151	457-100-151	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 3	\$41	Each	23%	\$32	Other	DH
457-100-152	457-100-152	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 4	\$36	Each	23%	\$28	Other	DH
457-100-153	457-100-153	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-JPN-TIER 5	\$29	Each	23%	\$22	Other	DH
457-100-154	457-100-154	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 1	\$0	Each	23%	\$0	Other	DH
457-100-155	457-100-155	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 2	\$0	Each	23%	\$0	Other	DH
457-100-156	457-100-156	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 3	\$0	Each	23%	\$0	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
457-100-157	457-100-157	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 4	\$0	Each	23%	\$0	Other	DH
457-100-158	457-100-158	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-JPN-TIER 5	\$0	Each	23%	\$0	Other	DH
457-100-159	457-100-159	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T1	\$0	Each	23%	\$0	Other	DH
457-100-160	457-100-160	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T2	\$0	Each	23%	\$0	Other	DH
457-100-161	457-100-161	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T3	\$0	Each	23%	\$0	Other	DH
457-100-162	457-100-162	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T4	\$0	Each	23%	\$0	Other	DH
457-100-163	457-100-163	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-SMPFD CHN-T5	\$0	Each	23%	\$0	Other	DH
457-100-164	457-100-164	OPEN STORAGE	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 1	\$50	Each	23%	\$39	Other	DH
457-100-165	457-100-165	OPEN STORAGE	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 2	\$45	Each	23%	\$35	Other	DH
457-100-166	457-100-166	OPEN STORAGE	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 3	\$41	Each	23%	\$32	Other	DH
457-100-167	457-100-167	OPEN STORAGE	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 4	\$36	Each	23%	\$28	Other	DH
457-100-168	457-100-168	OPEN STORAGE	EMC SOURCEONE-MS EXCH-SMPFD CHN-TIER 5	\$29	Each	23%	\$22	Other	DH
457-100-169	457-100-169	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-KOREAN-TIER 1	\$0	Each	23%	\$0	Other	DH
457-100-170	457-100-170	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-KOREAN-TIER 2	\$0	Each	23%	\$0	Other	DH
457-100-171	457-100-171	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-KOREAN-TIER 3	\$0	Each	23%	\$0	Other	DH
457-100-172	457-100-172	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-KOREAN-TIER 4	\$0	Each	23%	\$0	Other	DH
457-100-173	457-100-173	OPEN STORAGE	EMC SOURCEONE-NOTES/DOMINO-KOREAN-TIER 5	\$0	Each	23%	\$0	Other	DH
457-100-174	457-100-174	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-KOREAN-T1	\$0	Each	23%	\$0	Other	DH
457-100-175	457-100-175	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-KOREAN-T2	\$0	Each	23%	\$0	Other	DH
457-100-176	457-100-176	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-KOREAN-T3	\$0	Each	23%	\$0	Other	DH
457-100-177	457-100-177	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-KOREAN-T4	\$0	Each	23%	\$0	Other	DH
457-100-178	457-100-178	OPEN STORAGE	EMC SOURCEONE MICROSOFT EXCH-KOREAN-T5	\$0	Each	23%	\$0	Other	DH
457-100-197	457-100-197	OPEN STORAGE	NW FAST START CELERRA WIN	\$0	Each	23%	\$0	Other	DH
457-100-198	457-100-198	OPEN STORAGE	NW FAST START CELERRA LIN	\$0	Each	23%	\$0	Other	DH
457-100-227	457-100-227	OPEN STORAGE	NW LICENSING BUNDLE DATA DOMAIN 10TB CAP	\$10,000	Each	23%	\$7,700	Other	DH
457-101-285	457-101-285	OPEN STORAGE	Data Prot Suite Archive 100TB+<=CA	\$0	Each	23%	\$0	Other	DH
458-000-189	458-000-189	OPEN STORAGE	AVAMAR BACKUP AND RECOVERY SW	\$0	Each	23%	\$0	Other	DH
458-000-559	458-000-559	OPEN STORAGE	NW AUTOCH BUNDLE VTL 10TB=CC	\$0	Each	23%	\$0	Other	DH
458-000-560	458-000-560	OPEN STORAGE	NW AUTOCH BUNDLE VTL 10TB=CC	\$0	Each	23%	\$0	Other	DH
458-000-563	458-000-563	OPEN STORAGE	NW BUNDLE DEDUPE DEVICES 10TB CAP=CC	\$0	Each	23%	\$0	Other	DH
458-000-564	458-000-564	OPEN STORAGE	NW BUNDLE DEDUPE DEVICES 10TB CAP=CC	\$0	Each	23%	\$0	Other	DH
458-000-571	458-000-571	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 1=CC	\$0	Each	23%	\$0	Other	DH
458-000-572	458-000-572	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 1=CC	\$0	Each	23%	\$0	Other	DH
458-000-573	458-000-573	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 2=CC	\$0	Each	23%	\$0	Other	DH
458-000-574	458-000-574	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 2=CC	\$0	Each	23%	\$0	Other	DH
458-000-575	458-000-575	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 3=CC	\$0	Each	23%	\$0	Other	DH
458-000-576	458-000-576	OPEN STORAGE	NW OPENVMS STG NODE ALPHA TIER 3=CC	\$0	Each	23%	\$0	Other	DH
458-000-577	458-000-577	OPEN STORAGE	NW OPENVMS STG NODE INTEGRITY SGL PRO=CC	\$0	Each	23%	\$0	Other	DH
458-000-578	458-000-578	OPEN STORAGE	NW OPENVMS STG NODE INTEGRITY SGL PRO=CC	\$0	Each	23%	\$0	Other	DH
458-000-719	458-000-719	OPEN STORAGE	Backup and Recovery Manager Avamar=CC	\$0	Each	23%	\$0	Other	DH
458-000-883	458-000-883	OPEN STORAGE	EMC DATA PROTECTION SUITE FOR ARCHIVE	\$0	Each	23%	\$0	Other	DH
458-000-961	458-000-961	OPEN STORAGE	CloudBoost for NetWorker	\$0	Each	23%	\$0	Other	DH
458-000-976	458-000-976	OPEN STORAGE	AVAMAR VCD PLUGIN	\$0	Each	23%	\$0	Other	DH
458-001-334	458-001-334	OPEN STORAGE	vREALIZE DATA PROTECTION EXTENSION	\$0	Each	23%	\$0	Other	DH
458-001-446	458-001-446	OPEN STORAGE	vRealize Data Protection Extn for AV-IA	\$0	Each	23%	\$0	Other	DH
458-001-481	458-001-481	OPEN STORAGE	EMC Granular Recovery for Microsoft=IC	\$0	Each	23%	\$0	Other	DH
458-001-507	458-001-507	OPEN STORAGE	ESA for Avamar	\$0	Each	23%	\$0	Other	DH
458-001-769	458-001-769	OPEN STORAGE	OpenStack DP Extn	\$0	Each	23%	\$0	Other	DH
458-001-803	458-001-803	OPEN STORAGE	vRealize Data Protection Extn for AV	\$0	Each	23%	\$0	Other	DH
458-001-991	458-001-991	OPEN STORAGE	AVAMAR G BACKUP AND RECOVERY SW	\$0	Each	23%	\$0	Other	DH
458-001-993	458-001-993	OPEN STORAGE	vRealize DP Extension 4.0	\$0	Each	23%	\$0	Other	DH
458-001-994	458-001-994	OPEN STORAGE	vCloud Director	\$0	Each	23%	\$0	Other	DH
458-002-005	458-002-005	OPEN STORAGE	vRealize DP Ext 4.0 for NetWorker	\$0	Each	23%	\$0	Other	DH
458-002-061	458-002-061	OPEN STORAGE	AVE G VDP Promotion	\$0	Each	23%	\$0	Other	DH
458-002-170	458-002-170	OPEN STORAGE	Avamar H Backup and Recovery SW	\$0	Each	23%	\$0	Other	DH
458-002-329	458-002-329	OPEN STORAGE	SourceOne for Email Management	\$0	Each	23%	\$0	Other	DH
458-002-330	458-002-330	OPEN STORAGE	SourceOne for Discovery Manager	\$0	Each	23%	\$0	Other	DH
458-002-331	458-002-331	OPEN STORAGE	SourceOne For Microsoft SharePoint	\$0	Each	23%	\$0	Other	DH
458-002-332	458-002-332	OPEN STORAGE	SourceOne File Systems	\$0	Each	23%	\$0	Other	DH
458-002-333	458-002-333	OPEN STORAGE	SourceOne for MS SharePoint Stor Mgmt	\$0	Each	23%	\$0	Other	DH
458-002-334	458-002-334	OPEN STORAGE	SourceOne for InPlace Migration	\$0	Each	23%	\$0	Other	DH
458-002-335	458-002-335	OPEN STORAGE	SourceOne for Email Supervisor	\$0	Each	23%	\$0	Other	DH
458-002-336	458-002-336	OPEN STORAGE	SourceOne for MS SharePoint Add-On	\$0	Each	23%	\$0	Other	DH
458-002-385	458-002-385	OPEN STORAGE	Data Protection Central HIGH=CA	\$0	Each	23%	\$0	Other	DH
458-002-484	458-002-484	OPEN STORAGE	EMC Granular Recovery Microsoft HIGH=CA	\$0	Each	23%	\$0	Other	DH
ADS-OPT-DD-CF	ADS-OPT-DD-CF	OPEN STORAGE	DATA DOMAIN BACKUP TARGET	\$0	Each	23%	\$0	Other	DH
DISCOV-MGR	DISCOV-MGR	OPEN STORAGE	DISCOVERY MANAGER ST	\$0	Each	23%	\$0	Other	DH
EXAE-SUPP	EXAE-SUPP	OPEN STORAGE	EMAILXTENDER ARC ED SUPP	\$23	Each	23%	\$18	Other	DH
S1-CLOUD-1YR	S1-CLOUD-1YR	OPEN STORAGE	SOURCEONE CLOUD - 1 YEAR=UA	\$80	Each	23%	\$62	Other	DH
S1-CTA-VE	S1-CTA-VE	OPEN STORAGE	S1 CPCTY BDL CTA-VE	\$0	Each	23%	\$0	Other	DH
S1-CTA-VE-CF	S1-CTA-VE-CF	OPEN STORAGE	S1 CPCTY BDL CTA-VE	\$0	Each	23%	\$0	Other	DH
S1-CTA-VE-HA	S1-CTA-VE-HA	OPEN STORAGE	S1 CPCTY BDL CTA-VE-HA	\$0	Each	23%	\$0	Other	DH
S1-CTA-VE-HA-CF	S1-CTA-VE-HA-CF	OPEN STORAGE	S1 CPCTY BDL CTA-VE-HA	\$0	Each	23%	\$0	Other	DH
S1-LS	S1-LS	OPEN STORAGE	S1 LIC SOL	\$0	Each	23%	\$0	Other	DH
VSL3-001-017	VSL3-001-017	OPEN STORAGE	EMC GLR for MS Apps TLA=CA	\$0	Each	23%	\$0	Other	DH
456-105-733	456-105-733	SYM SOFTWARE	SRMSUITE DATA DOM TIER 3 =IC	\$20,000	Each	23%	\$15,400	Other	DH
456-105-734	456-105-734	SYM SOFTWARE	SRMSUITE DATA DOM TIER 4 =IC	\$40,000	Each	23%	\$30,800	Other	DH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-110-778	456-110-778	SYM SOFTWARE	SRM DATA DOM TIER 3=IC	\$20,000	Each	23%	\$15,400	Other	DH
456-110-779	456-110-779	SYM SOFTWARE	SRM DATA DOM TIER 4 =IC	\$40,000	Each	23%	\$30,800	Other	DH
456-106-137	456-106-137	ATMOS	SRMSUITE ATMOS 1TB =CB	\$0	Each	23%	\$0	Other	DM
456-110-793	456-110-793	ATMOS	SRM ATMOS 1TB =CB	\$0	Each	23%	\$0	Other	DM
458-000-167	458-000-167	ATMOS	SRM for ATMOS	\$0	Each	23%	\$0	Other	DM
A-ACE-C-1TB	A-ACE-C-1TB	ATMOS	ATMOS CE CAPACITY PER TB	\$0	Each	23%	\$0	Other	DM
A-ACE-ULE-1TB	A-ACE-ULE-1TB	ATMOS	ATMOS LE TO CE UPGRADE PER TB	\$0	Each	23%	\$0	Other	DM
A-ALE-C-1TB	A-ALE-C-1TB	ATMOS	ATMOS LE CAPACITY PER TB	\$0	Each	23%	\$0	Other	DM
A-AOS-C-1TB	A-AOS-C-1TB	ATMOS	ATMOS OS CAPACITY PER TB	\$0	Each	23%	\$0	Other	DM
A-AVE-C-1TB	A-AVE-C-1TB	ATMOS	ATMOS VE CAPACITY PER TB	\$0	Each	23%	\$0	Other	DM
A-CDP-C-1TB	A-CDP-C-1TB	ATMOS	ATMOS CDP CAPACITY PER TB	\$0	Each	23%	\$0	Other	DM
CDP-SW-B-T00	CDP-SW-B-T00	ATMOS	ATMOS CDP CAP 1TB (101-500TB)	\$0	Each	23%	\$0	Other	DM
CDP-SW-B-T01	CDP-SW-B-T01	ATMOS	ATMOS CDP CAP 1TB (601-1500TB)	\$0	Each	23%	\$0	Other	DM
CDP-SW-B-T02	CDP-SW-B-T02	ATMOS	ATMOS CDP CAP 1TB (1501-4500TB)	\$0	Each	23%	\$0	Other	DM
CDP-SW-B-T03	CDP-SW-B-T03	ATMOS	ATMOS CDP CAP 1TB (4501-9500TB)	\$0	Each	23%	\$0	Other	DM
CDP-SW-B-T04	CDP-SW-B-T04	ATMOS	ATMOS CDP CAP 1TB (9500TB+)	\$0	Each	23%	\$0	Other	DM
CDP-SW-SOL-S	CDP-SW-SOL-S	ATMOS	ATMOS CDP BASE + CAP 100TB	\$0	Each	23%	\$0	Other	DM
CDP-SW-S-T01	CDP-SW-S-T01	ATMOS	CDP CAPACITY MANAGED (101-500TB)	\$0	Each	23%	\$0	Other	DM
COS-SW-B-SOL	COS-SW-B-SOL	ATMOS	ATMOS SW BASE + CAP 500TB	\$0	Each	23%	\$0	Other	DM
COS-SW-C-T01	COS-SW-C-T01	ATMOS	ATMOS SW CAP 1TB (501-1500TB)	\$0	Each	23%	\$0	Other	DM
COS-SW-C-T02	COS-SW-C-T02	ATMOS	ATMOS SW CAP 1TB (1501-4500TB)	\$0	Each	23%	\$0	Other	DM
COS-SW-C-T03	COS-SW-C-T03	ATMOS	ATMOS SW CAP 1TB (4501-9500TB)	\$0	Each	23%	\$0	Other	DM
COS-SW-C-T04	COS-SW-C-T04	ATMOS	ATMOS SW CAP 1TB (9500TB+)	\$0	Each	23%	\$0	Other	DM
COS-SW-SOL	COS-SW-SOL	ATMOS	ATMOS SW BASE 1TB (1-500TB)	\$0	Each	23%	\$0	Other	DM
ELA-CUS-ATMOS	ELA-CUS-ATMOS	ATMOS	ELA CUSTOM FOR ALL ATMOS	\$0	Each	23%	\$0	Other	DM
VE-COS-C-T01	VE-COS-C-T01	ATMOS	ATMOS VE CAP 1TB (501-1500TB)	\$0	Each	23%	\$0	Other	DM
VE-COS-C-T02	VE-COS-C-T02	ATMOS	ATMOS VE CAP 1TB (1501-4500TB)	\$0	Each	23%	\$0	Other	DM
VE-COS-C-T03	VE-COS-C-T03	ATMOS	ATMOS VE CAP 1TB (4501-9500TB)	\$0	Each	23%	\$0	Other	DM
VE-COS-C-T04	VE-COS-C-T04	ATMOS	ATMOS VE CAP 1TB (9500TB+)	\$0	Each	23%	\$0	Other	DM
VE-COS-SW-SOL	VE-COS-SW-SOL	ATMOS	ATMOS VE BASE 1TB (1-500TB)	\$0	Each	23%	\$0	Other	DM
VE-SW-B-SOL	VE-SW-B-SOL	ATMOS	ATMOS VE BASE + CAP 500TB	\$0	Each	23%	\$0	Other	DM
MDL-1000-LIC	MDL-1000-LIC	BUS TECH MODELS	MDL-1000 FOR DD SOFTWARE LICENSE	\$0	Each	23%	\$0	Other	DM
MDL-2000-LIC	MDL-2000-LIC	BUS TECH MODELS	MDL-2000 FOR DD SOFTWARE LICENSE	\$0	Each	23%	\$0	Other	DM
MDL-VIR-BKUP	MDL-VIR-BKUP	BUS TECH MODELS	MDL-2000/1000/100 VIRTUENT BACKUP	\$0	Each	23%	\$0	Other	DM
MDL-VIR-REPL	MDL-VIR-REPL	BUS TECH MODELS	MDL-2000/1000/100 VIRTUENT REPLICATOR	\$0	Each	23%	\$0	Other	DM
456-107-278	456-107-278	CLOUDBOOST	CloudBoost ENABLER=CA	\$0	Each	23%	\$0	Other	DM
456-107-330	456-107-330	CLOUDBOOST	CloudBoost Client (AV) ENABLER=CA	\$0	Each	23%	\$0	Other	DM
456-110-556	456-110-556	CLOUDBOOST	CloudBoost v2 VM 2TB for DPS ENABLER=CA	\$0	Each	23%	\$0	Other	DM
456-110-557	456-110-557	CLOUDBOOST	CloudBoost v2 Client for DPS ENABLER=CA	\$0	Each	23%	\$0	Other	DM
456-113-030	456-113-030	CLOUDBOOST	CloudBoost v2 VM 2TB for DPS Enabler=CA	\$0	Each	23%	\$0	Other	DM
456-113-031	456-113-031	CLOUDBOOST	CloudBoost v2 Client for DPS Enabler=CA	\$0	Each	23%	\$0	Other	DM
456-113-291	456-113-291	CLOUDBOOST	CloudBoost AWS DPS Enabler=CA	\$0	Each	23%	\$0	Other	DM
456-113-905	456-113-905	CLOUDBOOST	CloudBoost Azure DPS Enabler=CA	\$0	Each	23%	\$0	Other	DM
458-001-191	458-001-191	CLOUDBOOST	CLOUDBOOST CONNECTORS	\$0	Each	23%	\$0	Other	DM
VSL3-001-084	VSL3-001-084	CLOUDBOOST	Cloud Boost SW TLA=IA	\$0	Each	23%	\$0	Other	DM
456-107-988	456-107-988	DATA DOMAIN	DD VE PERPETUAL CAP 1TB=CA	\$1,675	Each	23%	\$1,290	Other	DM
456-109-422	456-109-422	DATA DOMAIN	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450	Each	23%	\$1,117	Other	DM
456-109-622	456-109-622	DATA DOMAIN	LICENSE BASE DD OE DD2500-21=IA	\$15,000	Each	23%	\$11,550	Other	DM
456-109-623	456-109-623	DATA DOMAIN	LICENSE BASE DD OE DD2500-36=IA	\$15,000	Each	23%	\$11,550	Other	DM
456-109-624	456-109-624	DATA DOMAIN	LIC BOOST.DD2500=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-625	456-109-625	DATA DOMAIN	LICENSE.ENCRYPTION.DD2500=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-626	456-109-626	DATA DOMAIN	LIC REPLICATOR.DD2500=IA	\$5,000	Each	23%	\$3,850	Other	DM
456-109-627	456-109-627	DATA DOMAIN	LICENSE.RETENTION LOCK COMPL.DD2500=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-628	456-109-628	DATA DOMAIN	LICENSE.RETENTION LOCK GOV.DD2500=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-629	456-109-629	DATA DOMAIN	LIC VTL.OPEN SYSTEMS.DD2500=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-630	456-109-630	DATA DOMAIN	LIC VTL.NDMP TAPE SERVER.ETH.DD2500=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-631	456-109-631	DATA DOMAIN	LIC VTL.IBM IOS.DD2500=IA	\$6,000	Each	23%	\$4,620	Other	DM
456-109-632	456-109-632	DATA DOMAIN	LICENSE.DD2500 EXP.CAP.ABOVE 66TB=IA	\$0	Each	23%	\$0	Other	DM
456-109-633	456-109-633	DATA DOMAIN	LICENSE.DD2500 EXP.CAP.ABOVE 66TB (B)=IA	\$0	Each	23%	\$0	Other	DM
456-109-634	456-109-634	DATA DOMAIN	UPG BOOST.2500=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-635	456-109-635	DATA DOMAIN	LICENSE.ENCRYPTION.2500.UPGRADE=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-636	456-109-636	DATA DOMAIN	LIC REPLICATOR.2500.UPGRADE=IA	\$5,000	Each	23%	\$3,850	Other	DM
456-109-637	456-109-637	DATA DOMAIN	LIC.RETENTION LOCK COMPL.DD2500.UPG=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-638	456-109-638	DATA DOMAIN	LIC.RETENTION LOCK GOV.DD2500.UPG=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-639	456-109-639	DATA DOMAIN	LIC.VTL.OPEN SYSTEMS.DD2500.UPG=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-640	456-109-640	DATA DOMAIN	LIC.VTL.NDMP TAPE SVR.ETH.DD2500.UPG=IA	\$4,000	Each	23%	\$3,080	Other	DM
456-109-641	456-109-641	DATA DOMAIN	LIC.VTL.IBM IOS.DD2500.UPG=IA	\$6,000	Each	23%	\$4,620	Other	DM
456-109-642	456-109-642	DATA DOMAIN	LIC VTL.OPEN SYS TO IBM IOS.2500=IA	\$2,000	Each	23%	\$1,540	Other	DM
456-109-643	456-109-643	DATA DOMAIN	LICENSE.EXPSTOR.2500.UPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-644	456-109-644	DATA DOMAIN	LICENSE BASE DD OE DD4200=IA	\$15,000	Each	23%	\$11,550	Other	DM
456-109-645	456-109-645	DATA DOMAIN	LIC BOOST.DD4200=IA	\$9,000	Each	23%	\$6,930	Other	DM
456-109-646	456-109-646	DATA DOMAIN	LICENSE.ENCRYPTION.DD4200=IA	\$9,000	Each	23%	\$6,930	Other	DM
456-109-647	456-109-647	DATA DOMAIN	LICENSEEXTD RETN SW OPTDD4200=IA	\$0	Each	23%	\$0	Other	DM
456-109-648	456-109-648	DATA DOMAIN	LIC REPLICATOR.DD4200=IA	\$10,000	Each	23%	\$7,700	Other	DM
456-109-649	456-109-649	DATA DOMAIN	LICENSE.RETENTION LOCK COMPL.DD4200=IA	\$7,000	Each	23%	\$5,390	Other	DM
456-109-650	456-109-650	DATA DOMAIN	LICENSE.RETENTION LOCK GOV.DD4200=IA	\$7,000	Each	23%	\$5,390	Other	DM
456-109-651	456-109-651	DATA DOMAIN	LIC VTL.OPEN SYSTEMS.DD4200=IA	\$9,000	Each	23%	\$6,930	Other	DM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-109-652	456-109-652	DATA DOMAIN	LIC VTL_NDMP TAPE SERVER.ETH.DD4200=IA	\$9,000	Each	23%	\$6,930	Other	DM
456-109-653	456-109-653	DATA DOMAIN	LIC VTL_IBM IOS.DD4200=IA	\$13,500	Each	23%	\$10,395	Other	DM
456-109-654	456-109-654	DATA DOMAIN	LICENSE.EXP CAP.DD4200.ABOVE 120TB=IA	\$20,000	Each	23%	\$15,400	Other	DM
456-109-655	456-109-655	DATA DOMAIN	LICENSE.EXP CAP.DD4200.ABOVE 120TB(B)=IA	\$0	Each	23%	\$0	Other	DM
456-109-656	456-109-656	DATA DOMAIN	UPG BOOST.DD4200=IA	\$9,000	Each	23%	\$6,930	Other	DM
456-109-657	456-109-657	DATA DOMAIN	LICENSE.ENCRYPTION.DD4200.UPGRADE=IA	\$9,000	Each	23%	\$6,930	Other	DM
456-109-658	456-109-658	DATA DOMAIN	LICENSEER SW.OPTDD4200.UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-659	456-109-659	DATA DOMAIN	LIC REPLICATOR.DD4200.UPGRADE=IA	\$10,000	Each	23%	\$7,700	Other	DM
456-109-660	456-109-660	DATA DOMAIN	LIC.RETENTION LOCK.COMPL.DD4200.UPG=IA	\$7,000	Each	23%	\$5,390	Other	DM
456-109-661	456-109-661	DATA DOMAIN	LIC.RETENTION LOCK.GOV.DD4200.UPG=IA	\$7,000	Each	23%	\$5,390	Other	DM
456-109-662	456-109-662	DATA DOMAIN	LIC.VTL.OPEN SYSTEMS.DD4200.UPG=IA	\$9,000	Each	23%	\$6,930	Other	DM
456-109-663	456-109-663	DATA DOMAIN	LIC.VTL_NDMP TAPE SVR.ETH.DD4200.UPG=IA	\$9,000	Each	23%	\$6,930	Other	DM
456-109-664	456-109-664	DATA DOMAIN	LIC.VTL_IBM IOS.DD4200.UPG=IA	\$13,500	Each	23%	\$10,395	Other	DM
456-109-665	456-109-665	DATA DOMAIN	LIC.VTL.OPEN SYS TO IBM IOS.DD4200=IA	\$4,500	Each	23%	\$3,465	Other	DM
456-109-666	456-109-666	DATA DOMAIN	LICENSE.EXPCAP.DD4200.ABOVE 120TB.UPG=IA	\$20,000	Each	23%	\$15,400	Other	DM
456-109-667	456-109-667	DATA DOMAIN	LICENSE.BASE DD OE.DD4500=IA	\$15,000	Each	23%	\$11,550	Other	DM
456-109-668	456-109-668	DATA DOMAIN	LIC BOOST.DD4500=IA	\$19,000	Each	23%	\$14,630	Other	DM
456-109-669	456-109-669	DATA DOMAIN	LICENSE.ENCRYPTION.DD4500=IA	\$19,000	Each	23%	\$14,630	Other	DM
456-109-670	456-109-670	DATA DOMAIN	LICENSEEXTD RETN SW.OPTDD4500=IA	\$0	Each	23%	\$0	Other	DM
456-109-671	456-109-671	DATA DOMAIN	LIC REPLICATOR.DD4500=IA	\$30,000	Each	23%	\$23,100	Other	DM
456-109-672	456-109-672	DATA DOMAIN	LICENSE.RETENTION LOCK.COMPL.DD4500=IA	\$20,400	Each	23%	\$15,708	Other	DM
456-109-673	456-109-673	DATA DOMAIN	LICENSE.RETENTION LOCK.GOV.DD4500=IA	\$20,400	Each	23%	\$15,708	Other	DM
456-109-674	456-109-674	DATA DOMAIN	LIC.VTL.OPEN SYSTEMS.DD4500=IA	\$19,000	Each	23%	\$14,630	Other	DM
456-109-675	456-109-675	DATA DOMAIN	LIC VTL_NDMP TAPE SERVER.ETH.DD4500=IA	\$19,000	Each	23%	\$14,630	Other	DM
456-109-676	456-109-676	DATA DOMAIN	LIC VTL_IBM IOS.DD4500=IA	\$28,500	Each	23%	\$22,145	Other	DM
456-109-677	456-109-677	DATA DOMAIN	LICENSE.EXP CAP.DD4500.ABOVE 180TB=IA	\$30,000	Each	23%	\$23,100	Other	DM
456-109-678	456-109-678	DATA DOMAIN	LICENSE.EXP CAP.DD4500.ABOVE 180TB(B)=IA	\$0	Each	23%	\$0	Other	DM
456-109-679	456-109-679	DATA DOMAIN	UPG BOOST.DD4500=IA	\$19,000	Each	23%	\$14,630	Other	DM
456-109-680	456-109-680	DATA DOMAIN	LICENSE.ENCRYPTION.DD4500.UPGRADE=IA	\$19,000	Each	23%	\$14,630	Other	DM
456-109-682	456-109-682	DATA DOMAIN	LIC REPLICATOR.DD4500.UPGRADE=IA	\$30,000	Each	23%	\$23,100	Other	DM
456-109-683	456-109-683	DATA DOMAIN	LIC.RETENTION LOCK.COMPL.DD4500.UPG=IA	\$20,400	Each	23%	\$15,708	Other	DM
456-109-684	456-109-684	DATA DOMAIN	LIC.RETENTION LOCK.GOV.DD4500.UPG=IA	\$20,400	Each	23%	\$15,708	Other	DM
456-109-685	456-109-685	DATA DOMAIN	LIC.VTL.OPEN SYSTEMS.DD4500.UPG=IA	\$19,000	Each	23%	\$14,630	Other	DM
456-109-686	456-109-686	DATA DOMAIN	LIC.VTL_NDMP TAPE SVR.ETH.DD4500.UPG=IA	\$19,000	Each	23%	\$14,630	Other	DM
456-109-687	456-109-687	DATA DOMAIN	LIC.VTL_IBM IOS.DD4500.UPG=IA	\$28,500	Each	23%	\$22,145	Other	DM
456-109-688	456-109-688	DATA DOMAIN	LIC.VTL.OPEN SYS TO IBM IOS.DD4500=IA	\$9,500	Each	23%	\$7,315	Other	DM
456-109-689	456-109-689	DATA DOMAIN	LICENSE.EXPCAP.DD4500.ABOVE 180TB.UPG=IA	\$30,000	Each	23%	\$23,100	Other	DM
456-109-839	456-109-839	DATA DOMAIN	UPG BOOSTDD620=IA	\$0	Each	23%	\$0	Other	DM
456-109-840	456-109-840	DATA DOMAIN	LICENSEENCRYPTIONDD620UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-841	456-109-841	DATA DOMAIN	LIC REPLICATOR.DD620.UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-842	456-109-842	DATA DOMAIN	LICRENTENTION LOCK.COMPL.DD620UPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-843	456-109-843	DATA DOMAIN	LICRENTENTION LOCK.GOV.DD620UPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-844	456-109-844	DATA DOMAIN	LICVTL620INCL1XPICIE.CARDP8GUPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-845	456-109-845	DATA DOMAIN	LICVTLNDMP TAPE SVRETHDD620UPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-846	456-109-846	DATA DOMAIN	LICVTLIBM IOSFCD6201XDP4GUPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-847	456-109-847	DATA DOMAIN	LICVTLOPEN SYS TO IBM IOSDD620=IA	\$0	Each	23%	\$0	Other	DM
456-109-848	456-109-848	DATA DOMAIN	UPGRADEDD620INCL LICENSES HDD(5TB)=IA	\$0	Each	23%	\$0	Other	DM
456-109-849	456-109-849	DATA DOMAIN	LICENSEBACKUP.NEARLINEDD620UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-850	456-109-850	DATA DOMAIN	LICENSENEARLINEDD620UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-862	456-109-862	DATA DOMAIN	UPG BOOSTDD640=IA	\$0	Each	23%	\$0	Other	DM
456-109-863	456-109-863	DATA DOMAIN	LICENSEENCRYPTIONDD640UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-864	456-109-864	DATA DOMAIN	LIC REPLICATOR.DD640.UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-865	456-109-865	DATA DOMAIN	LICRENTENTION LOCK.COMPL.DD640UPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-866	456-109-866	DATA DOMAIN	LICRENTENTION LOCK.GOV.DD640UPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-867	456-109-867	DATA DOMAIN	LICVTL640INCL 1XPICIE.CARDP8GUPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-868	456-109-868	DATA DOMAIN	LICVTL640INCL 2XPICIE.CARDP8GUPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-869	456-109-869	DATA DOMAIN	LICVTLOPEN SYS TO IBM IOSDD640=IA	\$0	Each	23%	\$0	Other	DM
456-109-870	456-109-870	DATA DOMAIN	LICENSEEXPSTORDD640UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-871	456-109-871	DATA DOMAIN	LICENSEBACKUP.NEARLINEDD640UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-872	456-109-872	DATA DOMAIN	LICENSENEARLINEDD640UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-873	456-109-873	DATA DOMAIN	UPG BOOSTDD670=IA	\$9,000	Each	23%	\$6,930	Other	DM
456-109-874	456-109-874	DATA DOMAIN	UPGRADE LICENSE ENCRYPTION.DD670=IA	\$0	Each	23%	\$0	Other	DM
456-109-875	456-109-875	DATA DOMAIN	LIC REPLICATOR.DD670.UPGRADE=IA	\$0	Each	23%	\$0	Other	DM
456-109-876	456-109-876	DATA DOMAIN	LICRENTENTION LOCK.COMPLDD670UPG=IA	\$7,000	Each	23%	\$5,390	Other	DM
456-109-877	456-109-877	DATA DOMAIN	LICRENTENTION LOCK.GOV.DD670UPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-878	456-109-878	DATA DOMAIN	LICVTLIBM IOSFCD6701XDP8GUPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-879	456-109-879	DATA DOMAIN	LICVTLIBM IOSFCD6702XDP8GUPG=IA	\$0	Each	23%	\$0	Other	DM
456-109-880	456-109-880	DATA DOMAIN	LICVTLOPEN SYS TO IBM IOSDD670=IA	\$0	Each	23%	\$0	Other	DM
456-111-206	456-111-206	DATA DOMAIN	LICCLD TIER DDVE SW CAP1TB=CC	\$500	Each	23%	\$385	Other	DM
456-111-207	456-111-207	DATA DOMAIN	LICCLD TIER 1TB MIDSW CAP=CC	\$500	Each	23%	\$385	Other	DM
456-111-301	456-111-301	DATA DOMAIN	LIC DLM 7200 Enabler =IA	\$50,000	Each	23%	\$38,500	Other	DM
456-113-618	456-113-618	DATA DOMAIN	DD BoostFS Enabler=CA	\$0	Each	23%	\$0	Other	DM
458-000-970	458-000-970	DATA DOMAIN	DD VE Capacity License	\$0	Each	23%	\$0	Other	DM
458-001-403	458-001-403	DATA DOMAIN	DD2500 OPERATING ENVIRONMENT SOFTWARE	\$0	Each	23%	\$0	Other	DM
458-001-404	458-001-404	DATA DOMAIN	DD2500 OE APPLICATION SOFTWARE	\$0	Each	23%	\$0	Other	DM
458-001-432	458-001-432	DATA DOMAIN	DD620 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	23%	\$0	Other	DM
458-001-435	458-001-435	DATA DOMAIN	DD670 OE APPLICATION SOFTWARE UPGRADE	\$0	Each	23%	\$0	Other	DM



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
458-001-671	458-001-671	DATA DOMAIN	DD7200 DLM SOFTWARE LICENSES	\$0	Each	23%	\$0	Other	DM
458-002-180	458-002-180	DATA DOMAIN	DD2500 OE Application Software Upgrade	\$0	Each	23%	\$0	Other	DM
458-002-181	458-002-181	DATA DOMAIN	DD4200 OE Application Software Upgrade	\$0	Each	23%	\$0	Other	DM
458-002-182	458-002-182	DATA DOMAIN	DD4500 OE Application Software Upgrade	\$0	Each	23%	\$0	Other	DM
L-640-XCAP	L-640-XCAP	DATA DOMAIN	LICENSEEXPSTORD640	\$0	Each	23%	\$0	Other	DM
L-BST-2500	L-BST-2500	DATA DOMAIN	LICENSE_BOOST_DD2500	\$4,000	Each	23%	\$3,080	Other	DM
L-BST-4200	L-BST-4200	DATA DOMAIN	LICENSE_BOOST_DD4200	\$9,000	Each	23%	\$6,930	Other	DM
L-BST-4500	L-BST-4500	DATA DOMAIN	LICENSE_BOOST_DD4500	\$19,000	Each	23%	\$14,630	Other	DM
L-BST-620	L-BST-620	DATA DOMAIN	LICENSE_BOOST_DD620	\$1,500	Each	23%	\$1,155	Other	DM
L-BST-640	L-BST-640	DATA DOMAIN	LICENSE_BOOST_DD640	\$0	Each	23%	\$0	Other	DM
L-BST-670	L-BST-670	DATA DOMAIN	LICENSE_BOOST_DD670	\$0	Each	23%	\$0	Other	DM
L-DDOE-DD2500-21	L-DDOE-DD2500-21	DATA DOMAIN	LICENSE_BASE_DD_OE_DD2500-21-IA	\$15,000	Each	23%	\$11,550	Other	DM
L-DDOE-DD2500-36	L-DDOE-DD2500-36	DATA DOMAIN	LICENSE_BASE_DD_OE_DD2500-36-IA	\$15,000	Each	23%	\$11,550	Other	DM
L-DDOE-DD4200	L-DDOE-DD4200	DATA DOMAIN	LICENSE_BASE_DD_OE_DD4200-IA	\$15,000	Each	23%	\$11,550	Other	DM
L-DDOE-DD4500	L-DDOE-DD4500	DATA DOMAIN	LICENSE_BASE_DD_OE_DD4500-IA	\$15,000	Each	23%	\$11,550	Other	DM
L-DDOE-MCAP-ACT	L-DDOE-MCAP-ACT	DATA DOMAIN	LICENSE_DD_OE_PER_TB_MID_CAPACITY_ACT-CB	\$1,450	Each	23%	\$1,117	Other	DM
L-DDOE-MCAP-ACT-N	L-DDOE-MCAP-ACT-N	DATA DOMAIN	LICENSE_DD_OE_PER_TB_MID_CAPACITY_ACT-CB	\$1,450	Each	23%	\$1,117	Other	DM
L-ENC-2500	L-ENC-2500	DATA DOMAIN	LICENSE_ENCRYPTION_DD2500	\$4,000	Each	23%	\$3,080	Other	DM
L-ENC-4200	L-ENC-4200	DATA DOMAIN	LICENSE_ENCRYPTION_DD4200	\$9,000	Each	23%	\$6,930	Other	DM
L-ENC-4500	L-ENC-4500	DATA DOMAIN	LICENSE_ENCRYPTION_DD4500	\$19,000	Each	23%	\$14,630	Other	DM
L-ENC-620	L-ENC-620	DATA DOMAIN	LICENSE_ENCRYPTION_DD620	\$1,500	Each	23%	\$1,155	Other	DM
L-ENC-640	L-ENC-640	DATA DOMAIN	LICENSE_ENCRYPTION_DD640	\$0	Each	23%	\$0	Other	DM
L-ENC-670	L-ENC-670	DATA DOMAIN	LICENSE_ENCRYPTION_DD670	\$0	Each	23%	\$0	Other	DM
L-REP-2500	L-REP-2500	DATA DOMAIN	LICENSE_REPLICATOR_DD2500	\$5,000	Each	23%	\$3,850	Other	DM
L-REP-4200	L-REP-4200	DATA DOMAIN	LICENSE_REPLICATOR_DD4200	\$10,000	Each	23%	\$7,700	Other	DM
L-REP-4500	L-REP-4500	DATA DOMAIN	LICENSE_REPLICATOR_DD4500	\$30,000	Each	23%	\$23,100	Other	DM
L-REP-620	L-REP-620	DATA DOMAIN	LICENSE_REPLICATOR_DD620	\$2,540	Each	23%	\$1,956	Other	DM
L-REP-640	L-REP-640	DATA DOMAIN	LICENSE_REPLICATOR_DD640	\$0	Each	23%	\$0	Other	DM
L-REP-670	L-REP-670	DATA DOMAIN	LICENSE_REPLICATOR_DD670	\$0	Each	23%	\$0	Other	DM
L-RL-620	L-RL-620	DATA DOMAIN	LICRETENTION_LOCK_GOV_EDITIONDD620	\$1,500	Each	23%	\$1,155	Other	DM
L-RL-640	L-RL-640	DATA DOMAIN	LICRETENTION_LOCK_GOV_EDITIONDD640	\$0	Each	23%	\$0	Other	DM
L-RL-670	L-RL-670	DATA DOMAIN	LICRETENTION_LOCK_GOV_EDITIONDD670	\$0	Each	23%	\$0	Other	DM
L-RLC-2500	L-RLC-2500	DATA DOMAIN	LICENSE_RETENTION_LOCK_COMPLIANCE_DD2500	\$4,000	Each	23%	\$3,080	Other	DM
L-RLC-4200	L-RLC-4200	DATA DOMAIN	LICENSE_RETENTION_LOCK_COMPLIANCE_DD4200	\$7,000	Each	23%	\$5,390	Other	DM
L-RLC-4500	L-RLC-4500	DATA DOMAIN	LICENSE_RETENTION_LOCK_COMPLIANCE_DD4500	\$20,400	Each	23%	\$15,708	Other	DM
L-RLC-620	L-RLC-620	DATA DOMAIN	LICRETENTION_LOCK_COMPL_EDITDD620	\$1,500	Each	23%	\$1,155	Other	DM
L-RLC-640	L-RLC-640	DATA DOMAIN	LICRETENTION_LOCK_COMPL_EDITDD640	\$0	Each	23%	\$0	Other	DM
L-RLC-670	L-RLC-670	DATA DOMAIN	LICRETENTION_LOCK_COMPL_EDITDD670	\$0	Each	23%	\$0	Other	DM
L-RLG-2500	L-RLG-2500	DATA DOMAIN	LICENSE_RETENTION_LOCK_GOVERNANCE_DD2500	\$4,000	Each	23%	\$3,080	Other	DM
L-RLG-4200	L-RLG-4200	DATA DOMAIN	LICENSE_RETENTION_LOCK_GOVERNANCE_DD4200	\$7,000	Each	23%	\$5,390	Other	DM
L-RLG-4500	L-RLG-4500	DATA DOMAIN	LICENSE_RETENTION_LOCK_GOVERNANCE_DD4500	\$20,400	Each	23%	\$15,708	Other	DM
L-VTL-2500	L-VTL-2500	DATA DOMAIN	LICENSE_VTL_OPEN_SYSTEMS_DD2500	\$4,000	Each	23%	\$3,080	Other	DM
L-VTL-2500E	L-VTL-2500E	DATA DOMAIN	LICENSE_VTL_OPEN_SYSTEMS_DD2500	\$4,000	Each	23%	\$3,080	Other	DM
L-VTL-2500F	L-VTL-2500F	DATA DOMAIN	LICENSE_VTL_NDMP_TAPE_SERVER_ETH_DD2500	\$4,000	Each	23%	\$3,080	Other	DM
L-VTL-4200	L-VTL-4200	DATA DOMAIN	LICENSE_VTL_OPEN_SYSTEMS_DD4200	\$8,000	Each	23%	\$6,160	Other	DM
L-VTL-4200E	L-VTL-4200E	DATA DOMAIN	LICENSE_VTL_OPEN_SYSTEMS_DD4200	\$8,000	Each	23%	\$6,160	Other	DM
L-VTL-4200F	L-VTL-4200F	DATA DOMAIN	LICENSE_VTL_NDMP_TAPE_SERVER_ETH_DD4200	\$8,000	Each	23%	\$6,160	Other	DM
L-VTL-4500	L-VTL-4500	DATA DOMAIN	LICENSE_VTL_OPEN_SYSTEMS_DD4500	\$13,500	Each	23%	\$10,395	Other	DM
L-VTL-4500E	L-VTL-4500E	DATA DOMAIN	LICENSE_VTL_OPEN_SYSTEMS_DD4500	\$13,500	Each	23%	\$10,395	Other	DM
L-VTL-4500F	L-VTL-4500F	DATA DOMAIN	LICENSE_VTL_NDMP_TAPE_SERVER_ETH_DD4500	\$19,000	Each	23%	\$14,630	Other	DM
L-VTL-620-1	L-VTL-620-1	DATA DOMAIN	LICENSE_VTL_OPEN_SYSTEMS_DD4500	\$28,500	Each	23%	\$22,145	Other	DM
L-VTL-620-1	L-VTL-620-1	DATA DOMAIN	LICVTL620_INCL_1XPCIE_CARDDP4G	\$6,000	Each	23%	\$4,620	Other	DM
L-VTL620-E	L-VTL620-E	DATA DOMAIN	LICVTLNDMP_TAPE_SVRETHDD620	\$1,500	Each	23%	\$1,155	Other	DM
L-VTL620-F1	L-VTL620-F1	DATA DOMAIN	LICVTLIBM_IOSFCD6201XPCIEDP4G	\$6,750	Each	23%	\$5,198	Other	DM
L-VTL-640-1	L-VTL-640-1	DATA DOMAIN	LICVTL640_INCL_1XPCIE_CARDDP8G	\$0	Each	23%	\$0	Other	DM
L-VTL-640-2	L-VTL-640-2	DATA DOMAIN	LICVTL640_INCL_2XPCIE_CARDDP8G	\$0	Each	23%	\$0	Other	DM
L-VTL640-E	L-VTL640-E	DATA DOMAIN	LICVTLNDMP_TAPE_SVRETHDD640	\$0	Each	23%	\$0	Other	DM
L-VTL640-F1	L-VTL640-F1	DATA DOMAIN	LICVTLIBM_IOSFCD6401XPCIEDP8G	\$0	Each	23%	\$0	Other	DM
L-VTL640-F2	L-VTL640-F2	DATA DOMAIN	LICVTLIBM_IOSFCD6402XPCIEDP8G	\$0	Each	23%	\$0	Other	DM
L-VTL-670-1	L-VTL-670-1	DATA DOMAIN	LICVTL670_INCL_1XPCIE_CARDDP8G	\$0	Each	23%	\$0	Other	DM
L-VTL-670-2	L-VTL-670-2	DATA DOMAIN	LICVTL670_INCL_2XPCIE_CARDDP8G	\$0	Each	23%	\$0	Other	DM
L-VTL670-E	L-VTL670-E	DATA DOMAIN	LICVTLNDMP_TAPE_SVRETHDD670	\$0	Each	23%	\$0	Other	DM
L-VTL670-F1	L-VTL670-F1	DATA DOMAIN	LICVTLIBM_IOSFCD6701XPCIEDP8G	\$0	Each	23%	\$0	Other	DM
L-VTL670-F2	L-VTL670-F2	DATA DOMAIN	LICVTLIBM_IOSFCD6702XPCIEDP8G	\$0	Each	23%	\$0	Other	DM
L-XCAP4200	L-XCAP4200	DATA DOMAIN	LICENSE_EXP_CAP_DD4200_MORE_THAN_120TB	\$20,000	Each	23%	\$15,400	Other	DM
L-XCAP4500	L-XCAP4500	DATA DOMAIN	LICENSE_EXP_CAP_DD4500_MORE_THAN_180TB	\$30,000	Each	23%	\$23,100	Other	DM
U-640-XCAP	U-640-XCAP	DATA DOMAIN	LICENSEEXPSTORD640UPGRADE	\$0	Each	23%	\$0	Other	DM
U-BST-2500	U-BST-2500	DATA DOMAIN	LICENSE_BOOST_2500_UPGRADE	\$4,000	Each	23%	\$3,080	Other	DM
U-BST-2500-CF	U-BST-2500-CF	DATA DOMAIN	LICENSE_BOOST_DD2500_UPGRADE-IA	\$4,000	Each	23%	\$3,080	Other	DM
U-BST-4200	U-BST-4200	DATA DOMAIN	LICENSE_BOOST_DD4200_UPGRADE	\$9,000	Each	23%	\$6,930	Other	DM
U-BST-4200-CF	U-BST-4200-CF	DATA DOMAIN	LICENSE_BOOST_DD4200_UPGRADE-IA	\$9,000	Each	23%	\$6,930	Other	DM
U-BST-4500	U-BST-4500	DATA DOMAIN	LICENSE_BOOST_DD4500_UPGRADE	\$19,000	Each	23%	\$14,630	Other	DM
U-BST-4500-CF	U-BST-4500-CF	DATA DOMAIN	LICENSE_BOOST_DD4500_UPGRADE-IA	\$19,000	Each	23%	\$14,630	Other	DM
U-BST-510	U-BST-510	DATA DOMAIN	UPGRADELICENSEBOOSTDD510	\$0	Each	23%	\$0	Other	DM
U-BST-530	U-BST-530	DATA DOMAIN	UPGRADELICENSEBOOSTDD530	\$0	Each	23%	\$0	Other	DM
U-BST-565	U-BST-565	DATA DOMAIN	UPGRADELICENSEBOOSTDD565	\$0	Each	23%	\$0	Other	DM
U-BST-580	U-BST-580	DATA DOMAIN	UPGRADELICENSEBOOSTDD580	\$0	Each	23%	\$0	Other	DM
U-BST-580G	U-BST-580G	DATA DOMAIN	UPGRADELICENSEBOOSTDD580G	\$0	Each	23%	\$0	Other	DM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
U-BST-610	U-BST-610	DATA DOMAIN	UPGRADELICENSEBOOSTDD610	\$0	Each	23%	\$0	Other	DM
U-BST-620	U-BST-620	DATA DOMAIN	LICENSEBOOSTDD620UPGRADE	\$0	Each	23%	\$0	Other	DM
U-BST-630	U-BST-630	DATA DOMAIN	UPGRADELICENSEBOOSTDD630	\$0	Each	23%	\$0	Other	DM
U-BST-640	U-BST-640	DATA DOMAIN	LICENSEBOOSTDD640UPGRADE	\$0	Each	23%	\$0	Other	DM
U-BST-660	U-BST-660	DATA DOMAIN	UPGRADELICENSEBOOSTDD660	\$0	Each	23%	\$0	Other	DM
U-BST-670	U-BST-670	DATA DOMAIN	UPGRADELICENSEBOOSTDD670	\$0	Each	23%	\$0	Other	DM
U-DD-SMIG-MCAP	U-DD-SMIG-MCAP	DATA DOMAIN	Lic DD Storage Migration UPG=IA	\$0	Each	23%	\$0	Other	DM
U-ENC-2500	U-ENC-2500	DATA DOMAIN	LICENSE_ENCRYPTION_2500_UPGRADE	\$4,000	Each	23%	\$3,080	Other	DM
U-ENC-2500-CF	U-ENC-2500-CF	DATA DOMAIN	License Encryption DD2500 Upgrade=IA	\$4,000	Each	23%	\$3,080	Other	DM
U-ENC-4200	U-ENC-4200	DATA DOMAIN	LICENSE_ENCRYPTION_DD4200_UPGRADE	\$9,000	Each	23%	\$6,930	Other	DM
U-ENC-4200-CF	U-ENC-4200-CF	DATA DOMAIN	License Encryption DD4200 Upgrade=IA	\$9,000	Each	23%	\$6,930	Other	DM
U-ENC-4500	U-ENC-4500	DATA DOMAIN	LICENSE_ENCRYPTION_DD4500_UPGRADE	\$19,000	Each	23%	\$14,630	Other	DM
U-ENC-4500-CF	U-ENC-4500-CF	DATA DOMAIN	License Encryption DD4500 Upgrade=IA	\$19,000	Each	23%	\$14,630	Other	DM
U-ENC-510	U-ENC-510	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD510	\$0	Each	23%	\$0	Other	DM
U-ENC-530	U-ENC-530	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD530	\$0	Each	23%	\$0	Other	DM
U-ENC-565	U-ENC-565	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD565	\$0	Each	23%	\$0	Other	DM
U-ENC-580	U-ENC-580	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD580	\$0	Each	23%	\$0	Other	DM
U-ENC-580G	U-ENC-580G	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD580G	\$0	Each	23%	\$0	Other	DM
U-ENC-610	U-ENC-610	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD610	\$0	Each	23%	\$0	Other	DM
U-ENC-620	U-ENC-620	DATA DOMAIN	LICENSEENCRYPTIONDD620UPGRADE	\$0	Each	23%	\$0	Other	DM
U-ENC-630	U-ENC-630	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD630	\$0	Each	23%	\$0	Other	DM
U-ENC-640	U-ENC-640	DATA DOMAIN	LICENSEENCRYPTIONDD640UPGRADE	\$0	Each	23%	\$0	Other	DM
U-ENC-660	U-ENC-660	DATA DOMAIN	UPGRADELICENSEENCRYPTIONDD660	\$0	Each	23%	\$0	Other	DM
U-ENC-670	U-ENC-670	DATA DOMAIN	UPGRADE LICENSE ENCRYPTION DD670	\$0	Each	23%	\$0	Other	DM
U-ER-4200-CF	U-ER-4200-CF	DATA DOMAIN	License Extd Retn SW Opt,DD4200,Upgr=IA	\$0	Each	23%	\$0	Other	DM
U-ER-4500-CF	U-ER-4500-CF	DATA DOMAIN	License Extd Retn SW Opt,DD4500,Upgr=IA	\$0	Each	23%	\$0	Other	DM
U-IOSUP2500	U-IOSUP2500	DATA DOMAIN	Lic VTL OPEN SYS TO IBM IOS D2500 UPG	\$2,000	Each	23%	\$1,540	Other	DM
U-IOSUP2500-CF	U-IOSUP2500-CF	DATA DOMAIN	Lic VTL Open Sys IBM IOS DD2500 Upgr=IA	\$2,000	Each	23%	\$1,540	Other	DM
U-IOSUP4200	U-IOSUP4200	DATA DOMAIN	Lic VTL OPEN SYS TO IBM IOS DD4200 UPG	\$4,500	Each	23%	\$3,465	Other	DM
U-IOSUP4200-CF	U-IOSUP4200-CF	DATA DOMAIN	Lic VTL Open Sys IBM IOS DD4200 Upgr=IA	\$4,500	Each	23%	\$3,465	Other	DM
U-IOSUP4500	U-IOSUP4500	DATA DOMAIN	Lic VTL OPEN SYS TO IBM IOS DD4500 UPG	\$9,500	Each	23%	\$7,315	Other	DM
U-IOSUP4500-CF	U-IOSUP4500-CF	DATA DOMAIN	Lic VTL Open Sys IBM IOS DD4500 Upgr=IA	\$9,500	Each	23%	\$7,315	Other	DM
U-IOSUP510	U-IOSUP510	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD510UPG	\$0	Each	23%	\$0	Other	DM
U-IOSUP530	U-IOSUP530	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD530UPG	\$0	Each	23%	\$0	Other	DM
U-IOSUP565	U-IOSUP565	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD565UPG	\$0	Each	23%	\$0	Other	DM
U-IOSUP580	U-IOSUP580	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD580UPG	\$0	Each	23%	\$0	Other	DM
U-IOSUP580G	U-IOSUP580G	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD580GUPG	\$0	Each	23%	\$0	Other	DM
U-IOSUP610	U-IOSUP610	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD610UPG	\$750	Each	23%	\$578	Other	DM
U-IOSUP620	U-IOSUP620	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD620UPG	\$0	Each	23%	\$0	Other	DM
U-IOSUP630	U-IOSUP630	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD630UPG	\$2,000	Each	23%	\$1,540	Other	DM
U-IOSUP640	U-IOSUP640	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD640UPG	\$0	Each	23%	\$0	Other	DM
U-IOSUP660	U-IOSUP660	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD660UPG	\$7,500	Each	23%	\$5,775	Other	DM
U-IOSUP670	U-IOSUP670	DATA DOMAIN	LICVTLOPEN SYS TO IBM I/OSDD670UPG	\$0	Each	23%	\$0	Other	DM
U-REP-2500	U-REP-2500	DATA DOMAIN	LICENSE_REPLICATOR_2500_UPGRADE	\$5,000	Each	23%	\$3,850	Other	DM
U-REP-2500-CF	U-REP-2500-CF	DATA DOMAIN	License Replicator DD2500 Upgrade=IA	\$5,000	Each	23%	\$3,850	Other	DM
U-REP-4200	U-REP-4200	DATA DOMAIN	LICENSE_REPLICATOR_DD4200_UPGRADE	\$10,000	Each	23%	\$7,700	Other	DM
U-REP-4200-CF	U-REP-4200-CF	DATA DOMAIN	License Replicator DD4200 Upgrade=IA	\$10,000	Each	23%	\$7,700	Other	DM
U-REP-4500	U-REP-4500	DATA DOMAIN	LICENSE_REPLICATOR_DD4500_UPGRADE	\$30,000	Each	23%	\$23,100	Other	DM
U-REP-4500-CF	U-REP-4500-CF	DATA DOMAIN	License Replicator DD4500 Upgrade=IA	\$30,000	Each	23%	\$23,100	Other	DM
U-REP-510	U-REP-510	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD510	\$0	Each	23%	\$0	Other	DM
U-REP-530	U-REP-530	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD530	\$0	Each	23%	\$0	Other	DM
U-REP-565	U-REP-565	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD565	\$0	Each	23%	\$0	Other	DM
U-REP-580	U-REP-580	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD580	\$0	Each	23%	\$0	Other	DM
U-REP-580G	U-REP-580G	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD580G	\$0	Each	23%	\$0	Other	DM
U-REP-610	U-REP-610	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD610	\$2,540	Each	23%	\$1,956	Other	DM
U-REP-620	U-REP-620	DATA DOMAIN	LICENSEREPLICATOR DD620UPGRADE	\$0	Each	23%	\$0	Other	DM
U-REP-630	U-REP-630	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD630	\$5,000	Each	23%	\$3,850	Other	DM
U-REP-640	U-REP-640	DATA DOMAIN	LICENSE REPLICATOR DD640UPGRADE	\$0	Each	23%	\$0	Other	DM
U-REP-660	U-REP-660	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD660	\$25,000	Each	23%	\$19,250	Other	DM
U-REP-670	U-REP-670	DATA DOMAIN	UPGRADE LICENSE REPLICATOR DD670	\$0	Each	23%	\$0	Other	DM
U-RL-510	U-RL-510	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD510UPG	\$0	Each	23%	\$0	Other	DM
U-RL-530	U-RL-530	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD530UPG	\$0	Each	23%	\$0	Other	DM
U-RL-565	U-RL-565	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD565UPG	\$0	Each	23%	\$0	Other	DM
U-RL-580	U-RL-580	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD580UPG	\$0	Each	23%	\$0	Other	DM
U-RL-580G	U-RL-580G	DATA DOMAIN	LICRETENTION LOCKGOV EDITIONDD580GUPG	\$0	Each	23%	\$0	Other	DM
U-RL-610	U-RL-610	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD610UPG	\$1,500	Each	23%	\$1,155	Other	DM
U-RL-620	U-RL-620	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD620UPG	\$0	Each	23%	\$0	Other	DM
U-RL-630	U-RL-630	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD630UPG	\$4,000	Each	23%	\$3,080	Other	DM
U-RL-640	U-RL-640	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD640UPG	\$0	Each	23%	\$0	Other	DM
U-RL-660	U-RL-660	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD660UPG	\$20,000	Each	23%	\$15,400	Other	DM
U-RL-670	U-RL-670	DATA DOMAIN	LICRETENTION LOCK GOV EDITIONDD670UPG	\$0	Each	23%	\$0	Other	DM
U-RLC-2500	U-RLC-2500	DATA DOMAIN	Lic.Retention Lock Compl,DD2500,Upgr=IA	\$4,000	Each	23%	\$3,080	Other	DM
U-RLC-2500-CF	U-RLC-2500-CF	DATA DOMAIN	Lic.Retention Lock Compl,DD2500,Upgr=IA	\$4,000	Each	23%	\$3,080	Other	DM
U-RLC-4200	U-RLC-4200	DATA DOMAIN	Lic.Retention Lock Compl,EDTN,DD4200,UPG	\$7,000	Each	23%	\$5,390	Other	DM
U-RLC-4200-CF	U-RLC-4200-CF	DATA DOMAIN	Lic.Retention Lock Compl,DD4200,Upgr=IA	\$7,000	Each	23%	\$5,390	Other	DM
U-RLC-4500	U-RLC-4500	DATA DOMAIN	Lic.Retention Lock Compl,EDTN,DD4500,UPG	\$20,400	Each	23%	\$15,708	Other	DM
U-RLC-4500-CF	U-RLC-4500-CF	DATA DOMAIN	Lic.Retention Lock Compl,DD4500,Upgr=IA	\$20,400	Each	23%	\$15,708	Other	DM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
U-RLC-510	U-RLC-510	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD510UPG	\$0	Each	23%	\$0	Other	DM
U-RLC-530	U-RLC-530	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD530UPG	\$0	Each	23%	\$0	Other	DM
U-RLC-565	U-RLC-565	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD565UPG	\$0	Each	23%	\$0	Other	DM
U-RLC-580	U-RLC-580	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD580UPG	\$0	Each	23%	\$0	Other	DM
U-RLC-610	U-RLC-610	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD610UPG	\$1,500	Each	23%	\$1,155	Other	DM
U-RLC-620	U-RLC-620	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD620UPG	\$0	Each	23%	\$0	Other	DM
U-RLC-630	U-RLC-630	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD630UPG	\$4,000	Each	23%	\$3,080	Other	DM
U-RLC-640	U-RLC-640	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD640UPG	\$0	Each	23%	\$0	Other	DM
U-RLC-660	U-RLC-660	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD660UPG	\$20,000	Each	23%	\$15,400	Other	DM
U-RLC-670	U-RLC-670	DATA DOMAIN	LICRETENTION LOCK COMPL EDITNDD670UPG	\$0	Each	23%	\$0	Other	DM
U-RLG-2500	U-RLG-2500	DATA DOMAIN	LIC.RETENTION LOCK GOV EDITN DD2500,UPG	\$4,000	Each	23%	\$3,080	Other	DM
U-RLG-2500-CF	U-RLG-2500-CF	DATA DOMAIN	Lic.Retention Lock Gov Edt.DD2500,Upgr=IA	\$4,000	Each	23%	\$3,080	Other	DM
U-RLG-4200	U-RLG-4200	DATA DOMAIN	LIC.RETENTION LOCK GOV EDITON.DD4200,UPG	\$7,000	Each	23%	\$5,390	Other	DM
U-RLG-4200-CF	U-RLG-4200-CF	DATA DOMAIN	Lic.Retention Lock Gov Edt.DD4200,Upgr=IA	\$7,000	Each	23%	\$5,390	Other	DM
U-RLG-4500	U-RLG-4500	DATA DOMAIN	LIC.RETENTION LOCK GOV EDITON.DD4500,UPG	\$20,400	Each	23%	\$15,708	Other	DM
U-RLG-4500-CF	U-RLG-4500-CF	DATA DOMAIN	Lic.Retention Lock Gov Edt.DD4500,Upgr=IA	\$20,400	Each	23%	\$15,708	Other	DM
U-VTL-2500	U-VTL-2500	DATA DOMAIN	LIC.VTL.OPEN SYSTEMS.DD2500,UPGRADE	\$4,000	Each	23%	\$3,080	Other	DM
U-VTL-2500-CF	U-VTL-2500-CF	DATA DOMAIN	Lic.Vtl.Open Systems.DD2500,Upgr=IA	\$4,000	Each	23%	\$3,080	Other	DM
U-VTL-2500E	U-VTL-2500E	DATA DOMAIN	LIC.VTL.NDMP TAPE SERVER.ETH.DD2500,UPGR	\$4,000	Each	23%	\$3,080	Other	DM
U-VTL-2500E-CF	U-VTL-2500E-CF	DATA DOMAIN	Lic.Vtl.Ndmp Tape Srv.Eth.DD2500,Upgr=IA	\$4,000	Each	23%	\$3,080	Other	DM
U-VTL-2500F	U-VTL-2500F	DATA DOMAIN	LIC.VTL.IBM IOS.DD2500,UPGRADE	\$6,000	Each	23%	\$4,620	Other	DM
U-VTL-2500F-CF	U-VTL-2500F-CF	DATA DOMAIN	Lic.Vtl.Ibm IOS.DD2500,Upgrade=IA	\$6,000	Each	23%	\$4,620	Other	DM
U-VTL-4200	U-VTL-4200	DATA DOMAIN	LIC.VTL.OPEN SYSTEMS.DD4200,UPGRADE	\$9,000	Each	23%	\$6,930	Other	DM
U-VTL-4200-CF	U-VTL-4200-CF	DATA DOMAIN	Lic.Vtl.Open Systems.DD4200,Upgrade=IA	\$9,000	Each	23%	\$6,930	Other	DM
U-VTL-4200E	U-VTL-4200E	DATA DOMAIN	LIC.VTL.NDMP TAPE SERVER.ETH.DD4200,UPGR	\$9,000	Each	23%	\$6,930	Other	DM
U-VTL-4200E-CF	U-VTL-4200E-CF	DATA DOMAIN	Lic.Vtl.Ndmp Tape Srv.Eth.DD4200,Upgr=IA	\$9,000	Each	23%	\$6,930	Other	DM
U-VTL-4200F	U-VTL-4200F	DATA DOMAIN	LIC.VTL.IBM IOS.DD4200,UPGRADE	\$13,500	Each	23%	\$10,395	Other	DM
U-VTL-4200F-CF	U-VTL-4200F-CF	DATA DOMAIN	Lic.Vtl.Ibm IOS.DD4200,Upgrade=IA	\$13,500	Each	23%	\$10,395	Other	DM
U-VTL-4500	U-VTL-4500	DATA DOMAIN	LIC.VTL.OPEN SYSTEMS.DD4500,UPGRADE	\$19,000	Each	23%	\$14,630	Other	DM
U-VTL-4500-CF	U-VTL-4500-CF	DATA DOMAIN	Lic.Vtl.Open Systems.DD4500,Upgr=IA	\$19,000	Each	23%	\$14,630	Other	DM
U-VTL-4500E	U-VTL-4500E	DATA DOMAIN	LIC.VTL.NDMP TAPE SERVER.ETH.DD4500,UPGR	\$19,000	Each	23%	\$14,630	Other	DM
U-VTL-4500E-CF	U-VTL-4500E-CF	DATA DOMAIN	Lic.Vtl.Ndmp Tape Srv.Eth.DD4500,Upgr=IA	\$19,000	Each	23%	\$14,630	Other	DM
U-VTL-4500F	U-VTL-4500F	DATA DOMAIN	LIC.VTL.IBM IOS.DD4500,UPGRADE	\$28,500	Each	23%	\$21,945	Other	DM
U-VTL-4500F-CF	U-VTL-4500F-CF	DATA DOMAIN	Lic.Vtl.Ibm IOS.DD4500,Upgrade=IA	\$28,500	Each	23%	\$21,945	Other	DM
U-VTL-510	U-VTL-510	DATA DOMAIN	UPGLICVTL510.INCL.1XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DM
U-VTL510-E	U-VTL510-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD510UPG	\$0	Each	23%	\$0	Other	DM
U-VTL510-F1	U-VTL510-F1	DATA DOMAIN	LICVTLIBM I/O SF CDD5101XD4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL-530	U-VTL-530	DATA DOMAIN	UPGLICVTL530.INCL.1XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DM
U-VTL530-E	U-VTL530-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD530UPG	\$0	Each	23%	\$0	Other	DM
U-VTL530-F1	U-VTL530-F1	DATA DOMAIN	LICVTLIBM I/O SF CDD5301XD4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL-565-1	U-VTL-565-1	DATA DOMAIN	UPGLICVTL565.INCL.1XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DM
U-VTL-565-2	U-VTL-565-2	DATA DOMAIN	UPGLICVTL565.INCL.2XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DM
U-VTL565-E	U-VTL565-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD565UPG	\$0	Each	23%	\$0	Other	DM
U-VTL565-F1	U-VTL565-F1	DATA DOMAIN	LICVTLIBM I/O SF CDD5651XD4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL565-F2	U-VTL565-F2	DATA DOMAIN	LICVTLIBM I/O SF CDD5652XD4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL-580-1	U-VTL-580-1	DATA DOMAIN	UPGLICVTL580.INCL.1XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DM
U-VTL-580-2	U-VTL-580-2	DATA DOMAIN	UPGLICVTL580.INCL.2XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DM
U-VTL580-E	U-VTL580-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD580UPG	\$0	Each	23%	\$0	Other	DM
U-VTL580-F1	U-VTL580-F1	DATA DOMAIN	LICVTLIBM I/O SF CDD5801XD4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL580-F2	U-VTL580-F2	DATA DOMAIN	LICVTLIBM I/O SF CDD5802XD4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL-580G1	U-VTL-580G1	DATA DOMAIN	UPGLICVTL580G.INCL.1XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DM
U-VTL-580G2	U-VTL-580G2	DATA DOMAIN	UPGLICVTL580G.INCL.2XPCIE CARDDP4G	\$0	Each	23%	\$0	Other	DM
U-VTL580G-E	U-VTL580G-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD580GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL580GF1	U-VTL580GF1	DATA DOMAIN	LICVTLIBM I/O SF CDD580G1XD4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL580GF2	U-VTL580GF2	DATA DOMAIN	LICVTLIBM I/O SF CDD580G2XD4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL-610	U-VTL-610	DATA DOMAIN	UPGLICVTL610.INCL.1XPCIE CARDDP4G	\$10,500	Each	23%	\$8,085	Other	DM
U-VTL610-E	U-VTL610-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD610UPG	\$1,500	Each	23%	\$1,155	Other	DM
U-VTL610-F1	U-VTL610-F1	DATA DOMAIN	LICVTLIBM I/O SF CDD6101XD4GUPG	\$6,750	Each	23%	\$5,198	Other	DM
U-VTL-620-1	U-VTL-620-1	DATA DOMAIN	LICVTL620.INCL.1XPCIE CARDDP4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL620-E	U-VTL620-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD620UPG	\$0	Each	23%	\$0	Other	DM
U-VTL620-F1	U-VTL620-F1	DATA DOMAIN	LICVTLIBM I/O SF CDD6201XD4GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL-630	U-VTL-630	DATA DOMAIN	UPGLICVTL630.INCL.1XPCIE CARDDP4G	\$8,500	Each	23%	\$6,545	Other	DM
U-VTL630-E	U-VTL630-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD630UPG	\$4,000	Each	23%	\$3,080	Other	DM
U-VTL630-F1	U-VTL630-F1	DATA DOMAIN	LICVTLIBM I/O SF CDD6301XD4GUPG	\$10,500	Each	23%	\$8,085	Other	DM
U-VTL-640-1	U-VTL-640-1	DATA DOMAIN	LICVTL640 INCL 1XPCIE CARDDP8GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL-640-2	U-VTL-640-2	DATA DOMAIN	LICVTL640 INCL 2XPCIE CARDDP8GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL640-E	U-VTL640-E	DATA DOMAIN	VTLNDMP TAPE SVRETHD640UPG	\$4,000	Each	23%	\$3,080	Other	DM
U-VTL640-F1	U-VTL640-F1	DATA DOMAIN	VTLIBM I/O SF CDD6401XPCIE DP8GUPG	\$10,500	Each	23%	\$8,085	Other	DM
U-VTL640-F2	U-VTL640-F2	DATA DOMAIN	VTLIBM I/O SF CDD6402XPCIE DP8GUPG	\$15,000	Each	23%	\$11,550	Other	DM
U-VTL-660-1	U-VTL-660-1	DATA DOMAIN	UPGLICVTL660. INCL.1XPCIE CARDDP4G	\$19,500	Each	23%	\$15,015	Other	DM
U-VTL-660-2	U-VTL-660-2	DATA DOMAIN	UPGLICVTL660. INCL.2XPCIE CARDDP4G	\$24,000	Each	23%	\$18,480	Other	DM
U-VTL660-E	U-VTL660-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD660UPG	\$15,000	Each	23%	\$11,550	Other	DM
U-VTL660-F1	U-VTL660-F1	DATA DOMAIN	LICVTLIBM I/O SF CDD6601XD4GUPG	\$27,000	Each	23%	\$20,790	Other	DM
U-VTL660-F2	U-VTL660-F2	DATA DOMAIN	LICVTLIBM I/O SF CDD6602XD4GUPG	\$31,500	Each	23%	\$24,255	Other	DM
U-VTL-670-1	U-VTL-670-1	DATA DOMAIN	UPGLICVTL670 INCL 1XPCIE CARDDP8G	\$13,500	Each	23%	\$10,395	Other	DM
U-VTL-670-2	U-VTL-670-2	DATA DOMAIN	UPGLICVTL670 INCL 2XPCIE CARDDP8G	\$18,000	Each	23%	\$13,860	Other	DM
U-VTL670-E	U-VTL670-E	DATA DOMAIN	LICVTLNDMP TAPE SVRETHD670UPG	\$9,000	Each	23%	\$6,930	Other	DM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
U-VTL670-F1	U-VTL670-F1	DATA DOMAIN	LICVTLIBM I/OSFDD6701XDP8GUPG	\$0	Each	23%	\$0	Other	DM
U-VTL670-F2	U-VTL670-F2	DATA DOMAIN	LICVTLIBM I/OSFDD6702XDP8GUPG	\$0	Each	23%	\$0	Other	DM
U-XCAP2500-CF	U-XCAP2500-CF	DATA DOMAIN	License Expstor DD2500 Upp=IA	\$0	Each	23%	\$0	Other	DM
U-XCAP4200	U-XCAP4200	DATA DOMAIN	LICENSE,EXPCAP,DD4200,MORETHAN 120TB,UPG	\$20,000	Each	23%	\$15,400	Other	DM
U-XCAP4200-CF	U-XCAP4200-CF	DATA DOMAIN	Lic Expcap DD4200 Above 120TB Upp=IA	\$20,000	Each	23%	\$15,400	Other	DM
U-XCAP4500	U-XCAP4500	DATA DOMAIN	LICENSE,EXPCAP,DD4500,MORETHAN 180TB,UPG	\$30,000	Each	23%	\$23,100	Other	DM
U-XCAP4500-CF	U-XCAP4500-CF	DATA DOMAIN	Lic Expcap DD4500 Above 180TB Upp=IA	\$30,000	Each	23%	\$23,100	Other	DM
VSL3-000-272	VSL3-000-272	DATA DOMAIN	VMAX3 PROTECTPOINT TLA=CA	\$0	Each	23%	\$0	Other	DM
VSL3-001-005	VSL3-001-005	DATA DOMAIN	DD CLD TIER SW DDVE LIC 1 TB CAP TLA=CC	\$0	Each	23%	\$0	Other	DM
SU-458-001-141	SU-458-001-141	DATA PROT INTEGRATED	PowerProtect IDPA PROTO 36M+ PP Sub=CA	\$133	Each	23%	\$102	Other	DM
456-113-742	456-113-742	DATA PROTECTION	DPS for VMware Avamar UTL Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-113-743	456-113-743	DATA PROTECTION	UTL DPA ENABLER=CB	\$0	Each	23%	\$0	Other	DM
456-113-744	456-113-744	DATA PROTECTION	UTL DP SEARCH ENABLER=CA	\$0	Each	23%	\$0	Other	DM
456-113-745	456-113-745	DATA PROTECTION	DPS for VMware 2TB AVE Enabler UTL=CA	\$0	Each	23%	\$0	Other	DM
456-113-746	456-113-746	DATA PROTECTION	Data Protection Central UTL for DPD=CA	\$0	Each	23%	\$0	Other	DM
456-113-747	456-113-747	DATA PROTECTION	DPA Single Fed Reporting Server UTL=IA	\$0	Each	23%	\$0	Other	DM
456-113-748	456-113-748	DATA PROTECTION	vCloud Director DP Extension UTL=IA	\$0	Each	23%	\$0	Other	DM
456-113-749	456-113-749	DATA PROTECTION	UTL DDVE ENTRY 1TB=CA	\$0	Each	23%	\$0	Other	DM
458-002-501	458-002-501	DATA PROTECTION	Utl DPS for VCloud Director	\$0	Each	23%	\$0	Other	DM
458-002-502	458-002-502	DATA PROTECTION	Utl DPS for VCloud Director and DDVE	\$0	Each	23%	\$0	Other	DM
SU-458-001-142	SU-458-001-142	DATA PROTECTION APPLI	Cyber Recov CyberSense 12Mo Sub=CA	\$118	Each	23%	\$91	Other	DM
SU-458-001-143	SU-458-001-143	DATA PROTECTION APPLI	Cyber Recov CyberSense 36Mo+ PP Sub=CA	\$96	Each	23%	\$74	Other	DM
SU-458-001-144	SU-458-001-144	DATA PROTECTION APPLI	Cyber Recov CyberSense 36Mo+ AIP Sub=CA	\$107	Each	23%	\$82	Other	DM
456-111-901	456-111-901	EMC DISK LIBRARY	Dlm2100 VTE OS Single Channel=IE	\$0	Each	23%	\$0	Other	DM
456-111-902	456-111-902	EMC DISK LIBRARY	Dlm2100 VTE OS Two Channel=IE	\$0	Each	23%	\$0	Other	DM
456-112-106	456-112-106	EMC DISK LIBRARY	Dlm GDDR Tape=IF	\$87,000	Each	23%	\$66,990	Other	DM
458-001-980	458-001-980	EMC DISK LIBRARY	Dlm GDDR Tape	\$0	Each	23%	\$0	Other	DM
DLM1010-LIC	DLM1010-LIC	EMC DISK LIBRARY	DLM1000 WITH 1 FICON VTEOS LICENSE	\$13,200	Each	23%	\$10,164	Other	DM
DLM1020-LIC	DLM1020-LIC	EMC DISK LIBRARY	DLM1000 WITH 2 FICON VTEOS LICENSE	\$26,400	Each	23%	\$20,328	Other	DM
DLM4-2KVTEOS	DLM4-2KVTEOS	EMC DISK LIBRARY	DLM2100 - VTE Operating System license	\$0	Each	23%	\$0	Other	DM
DLM42KVTEOS1	DLM42KVTEOS1	EMC DISK LIBRARY	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$0	Each	23%	\$0	Other	DM
DLM42KVTEOS1-CF	DLM42KVTEOS1-CF	EMC DISK LIBRARY	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$0	Each	23%	\$0	Other	DM
DLM42KVTEOS2	DLM42KVTEOS2	EMC DISK LIBRARY	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$0	Each	23%	\$0	Other	DM
DLM42KVTEOS2-CF	DLM42KVTEOS2-CF	EMC DISK LIBRARY	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$0	Each	23%	\$0	Other	DM
DLM4-2KVTEOS-CF	DLM4-2KVTEOS-CF	EMC DISK LIBRARY	DLM2100 - VTE OPERATING SYSTEM LICENSE	\$0	Each	23%	\$0	Other	DM
DLM4-2KVTEOSU	DLM4-2KVTEOSU	EMC DISK LIBRARY	Dlm2100 - VTE OS license Upgrade	\$0	Each	23%	\$0	Other	DM
DLM4-2KVTEOSU-CF	DLM4-2KVTEOSU-CF	EMC DISK LIBRARY	DLM2100 - VTE OS LICENSE UPGRADE	\$0	Each	23%	\$0	Other	DM
DLM4-8KXVTEOS	DLM4-8KXVTEOS	EMC DISK LIBRARY	DLM8100 VMAX - VTE OS LICENSE =ID	\$0	Each	23%	\$0	Other	DM
DLM4-8KXVTEOS-CF	DLM4-8KXVTEOS-CF	EMC DISK LIBRARY	DLM8100 VMAX - VTE OS LICENSE =ID	\$0	Each	23%	\$0	Other	DM
DLM48KXVTEOSU	DLM48KXVTEOSU	EMC DISK LIBRARY	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$0	Each	23%	\$0	Other	DM
DLM48KXVTEOSU-CF	DLM48KXVTEOSU-CF	EMC DISK LIBRARY	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$0	Each	23%	\$0	Other	DM
DLM-5400-REPL	DLM-5400-REPL	EMC DISK LIBRARY	Dlm VNX5400 Replicator License =MA	\$0	Each	23%	\$0	Other	DM
DLM-5400-REPL-CF	DLM-5400-REPL-CF	EMC DISK LIBRARY	Dlm VNX5400 REPLICATOR LICENSE =MA	\$15,313	Each	23%	\$11,791	Other	DM
DLM-5400-REPU	DLM-5400-REPU	EMC DISK LIBRARY	DLM VNX5400 Replicator Upg License =MA	\$0	Each	23%	\$0	Other	DM
DLM-5400-REPU-CF	DLM-5400-REPU-CF	EMC DISK LIBRARY	DLM VNX5400 REPLICATOR UPG LICENSE =MA	\$15,313	Each	23%	\$11,791	Other	DM
DLM-7600-REPL	DLM-7600-REPL	EMC DISK LIBRARY	Dlm VNX7600 Replicator License =MA	\$0	Each	23%	\$0	Other	DM
DLM-7600-REPL-CF	DLM-7600-REPL-CF	EMC DISK LIBRARY	DLM VNX7600 REPLICATOR LICENSE =MA	\$67,051	Each	23%	\$51,629	Other	DM
DLM-7600REPU	DLM-7600REPU	EMC DISK LIBRARY	Dlm VNX7600 Replicator Upg License =MA	\$0	Each	23%	\$0	Other	DM
DLM-7600REPU-CF	DLM-7600REPU-CF	EMC DISK LIBRARY	DLM VNX7600 REPLICATOR UPG LICENSE =MA	\$67,051	Each	23%	\$51,629	Other	DM
DLM8K-UNIFV8	DLM8K-UNIFV8	EMC DISK LIBRARY	Dlm8000 Unisphere Software License	\$0	Each	23%	\$0	Other	DM
DLM8K-UNIFV8-CF	DLM8K-UNIFV8-CF	EMC DISK LIBRARY	DLM8000 UNISPHERE SOFTWARE LICENSE	\$0	Each	23%	\$0	Other	DM
DLM8K-VG8ADV	DLM8K-VG8ADV	EMC DISK LIBRARY	Dlm8000 V8 Advanced Protocol License	\$0	Each	23%	\$0	Other	DM
DLM8K-VG8ADV-CF	DLM8K-VG8ADV-CF	EMC DISK LIBRARY	DLM8000 V8 ADVANCED PROTOCOL LICENSE	\$0	Each	23%	\$0	Other	DM
DLM-FSTVP5400	DLM-FSTVP5400	EMC DISK LIBRARY	Dlm Fast VP for VNX5400 License =MA	\$0	Each	23%	\$0	Other	DM
DLM-FSTVP5400-CF	DLM-FSTVP5400-CF	EMC DISK LIBRARY	DLM FAST VP FOR VNX5400 LICENSE =MA	\$8,543	Each	23%	\$6,578	Other	DM
DLM-FSTVP7600	DLM-FSTVP7600	EMC DISK LIBRARY	Dlm Fast VP for VNX7600 License =MA	\$0	Each	23%	\$0	Other	DM
DLM-FSTVP7600-CF	DLM-FSTVP7600-CF	EMC DISK LIBRARY	DLM FAST VP FOR VNX7600 LICENSE =MA	\$21,358	Each	23%	\$16,446	Other	DM
DLM-V54CAPTBL	DLM-V54CAPTBL	EMC DISK LIBRARY	Dlm VNX5400 Storage Cap License =CB	\$400	Each	23%	\$308	Other	DM
DLM-V54CAPTBL-CF	DLM-V54CAPTBL-CF	EMC DISK LIBRARY	DLM VNX5400 STORAGE CAP LICENSE=CB	\$400	Each	23%	\$308	Other	DM
DLM-V54CAPTBU	DLM-V54CAPTBU	EMC DISK LIBRARY	Dlm VNX5400 Storage Cap Upg License =CB	\$400	Each	23%	\$308	Other	DM
DLM-V54CAPTBU-CF	DLM-V54CAPTBU-CF	EMC DISK LIBRARY	DLM VNX5400 STORAGE CAP UPG LICENSE=CB	\$400	Each	23%	\$308	Other	DM
DLM-V76CAPTBL	DLM-V76CAPTBL	EMC DISK LIBRARY	Dlm VNX7600 Storage Cap License =CB	\$400	Each	23%	\$308	Other	DM
DLM-V76CAPTBL-CF	DLM-V76CAPTBL-CF	EMC DISK LIBRARY	DLM VNX7600 STORAGE CAP LICENSE=CB	\$400	Each	23%	\$308	Other	DM
DLM-V76CAPTBU	DLM-V76CAPTBU	EMC DISK LIBRARY	Dlm VNX7600 Storage Cap Upg License =CB	\$400	Each	23%	\$308	Other	DM
DLM-V76CAPTBU-CF	DLM-V76CAPTBU-CF	EMC DISK LIBRARY	DLM VNX7600 STORAGE CAP UPG LICENSE=CB	\$400	Each	23%	\$308	Other	DM
DLM-VNX5400L	DLM-VNX5400L	EMC DISK LIBRARY	Dlm VNX5400 Usage License =MA	\$0	Each	23%	\$0	Other	DM
DLM-VNX5400L-CF	DLM-VNX5400L-CF	EMC DISK LIBRARY	DLM VNX5400 USAGE LICENSE =MA	\$10,744	Each	23%	\$8,273	Other	DM
DLM-VNX7600L	DLM-VNX7600L	EMC DISK LIBRARY	Dlm VNX7600 Usage License =MA	\$0	Each	23%	\$0	Other	DM
DLM-VNX7600L-CF	DLM-VNX7600L-CF	EMC DISK LIBRARY	DLM VNX7600 USAGE LICENSE =MA	\$89,567	Each	23%	\$68,967	Other	DM
DLM-VNX7600LU	DLM-VNX7600LU	EMC DISK LIBRARY	Dlm VNX7600 Usage Upg License =MA	\$0	Each	23%	\$0	Other	DM
DLM-VNX7600LU-CF	DLM-VNX7600LU-CF	EMC DISK LIBRARY	DLM VNX7600 USAGE UPG LICENSE =MA	\$89,567	Each	23%	\$68,967	Other	DM
ACESWOBJB	ACESWOBJB	NA	OBJ BNLD ATMOS CE SW 1TB=CB	\$0	Each	23%	\$0	Other	DM
M-PS1-SW-DD-M1	M-PS1-SW-DD-M1	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	23%	\$153,867	Other	DM
M-PS1-SW-DD-SM1	M-PS1-SW-DD-SM1	NA	ProSupport One 4HR/MC Software SUB Supp	\$199,827	Each	23%	\$153,867	Other	DM
M-PSM-SW-DD-M1	M-PSM-SW-DD-M1	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	DM
M-PSM-SW-DD-SM1	M-PSM-SW-DD-SM1	NA	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$199,827	Each	23%	\$153,867	Other	DM
M-PSP-SW-DD-M1	M-PSP-SW-DD-M1	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	DM



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-PSP-SW-DD-SM1	M-PSP-SW-DD-SM1	NA	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$199,827	Each	23%		\$153,867		Other	DM
M-PSP-SW-DD-M1	M-PSP-SW-DD-M1	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	23%		\$153,867		Other	DM
U-OST-565	U-OST-565	NA	UPGRADELICENSEOPENSTORAGE(OST)DD565	\$0	Each	23%		\$0		Other	DM
DLM2K-REPL	DLM2K-REPL	NAS	DLM2000 VNX REPLICATOR LICENSE	\$0	Each	23%		\$0		Other	DM
DLM2K-REPL-CF	DLM2K-REPL-CF	NAS	DLM2000 VNX REPLICATOR LICENSE	\$0	Each	23%		\$0		Other	DM
DLM2K-VNX-L	DLM2K-VNX-L	NAS	DLM2000 VNX5300 USAGE LICENSE	\$0	Each	23%		\$0		Other	DM
DLM2K-VNX-L-CF	DLM2K-VNX-L-CF	NAS	DLM2000 VNX5300 USAGE LICENSE	\$0	Each	23%		\$0		Other	DM
DLM2K-VTEOS	DLM2K-VTEOS	NAS	DLM2000 VTE OPERATING SYSTEM LICENSE	\$48,750	Each	23%		\$37,538		Other	DM
456-104-123	456-104-123	OPEN STORAGE	Data Prot Suite Backup 51-150TB=CA	\$8,250	Each	23%		\$6,353		Other	DM
456-104-124	456-104-124	OPEN STORAGE	Data Prot Suite Backup 151-250TB=CA	\$7,750	Each	23%		\$5,968		Other	DM
456-104-147	456-104-147	OPEN STORAGE	Data Prot Suite Backup 251-400TB=CA	\$7,150	Each	23%		\$5,506		Other	DM
456-104-148	456-104-148	OPEN STORAGE	Data Prot Suite Backup 401-600TB=CA	\$6,500	Each	23%		\$5,005		Other	DM
456-104-149	456-104-149	OPEN STORAGE	Data Prot Suite Backup 601-1000TB=CA	\$5,800	Each	23%		\$4,466		Other	DM
456-104-150	456-104-150	OPEN STORAGE	Data Prot Suite Backup 1001TB+=CA	\$5,150	Each	23%		\$3,966		Other	DM
456-104-151	456-104-151	OPEN STORAGE	EMC BACKUP SUITE (2001-3000TB)	\$4,500	Each	23%		\$3,465		Other	DM
456-104-152	456-104-152	OPEN STORAGE	EMC BACKUP SUITE (3001-4000TB)	\$4,000	Each	23%		\$3,080		Other	DM
456-104-153	456-104-153	OPEN STORAGE	EMC BACKUP SUITE (4001TB OR MORE)	\$3,500	Each	23%		\$2,695		Other	DM
456-105-080	456-105-080	OPEN STORAGE	Data Prot Suite Backup 11-50TB=CA	\$12,200	Each	23%		\$9,374		Other	DM
456-105-958	456-105-958	OPEN STORAGE	Data Prot Suite Backup 1-10TB=CA	\$12,100	Each	23%		\$9,317		Other	DM
456-106-013	456-106-013	OPEN STORAGE	DPA: PRIMARY STORAGE REPLICATION=IC	\$0	Each	23%		\$0		Other	DM
456-106-107	456-106-107	OPEN STORAGE	DPA-20 Backup Clients=B=IA	\$3,000	Each	23%		\$2,310		Other	DM
456-106-108	456-106-108	OPEN STORAGE	DPA-1TB Avamar Capacity=B=CB	\$1,995	Each	23%		\$1,536		Other	DM
456-106-109	456-106-109	OPEN STORAGE	DPA-Single VMware Server=B=IA	\$570	Each	23%		\$439		Other	DM
456-106-110	456-106-110	OPEN STORAGE	DPA-NetWorker Source Capacity 1TB=B=CB	\$595	Each	23%		\$458		Other	DM
456-106-111	456-106-111	OPEN STORAGE	DPA-Primary Storage Replication=B=IC	\$0	Each	23%		\$0		Other	DM
456-106-112	456-106-112	OPEN STORAGE	EMC BACKUP SUITE DPA ENABLER=B=CB	\$0	Each	23%		\$0		Other	DM
456-106-138	456-106-138	OPEN STORAGE	DD Boost for Apps 1-10TB=CA	\$4,840	Each	23%		\$3,727		Other	DM
456-106-139	456-106-139	OPEN STORAGE	DD Boost for Apps 11-50TB=CA	\$4,070	Each	23%		\$3,134		Other	DM
456-106-140	456-106-140	OPEN STORAGE	DD Boost for Apps 51-150TB=CA	\$3,291	Each	23%		\$2,534		Other	DM
456-106-141	456-106-141	OPEN STORAGE	DD Boost for Apps 151-250TB=CA	\$3,098	Each	23%		\$2,385		Other	DM
456-106-142	456-106-142	OPEN STORAGE	DD Boost for Apps 251-400TB=CA	\$2,856	Each	23%		\$2,199		Other	DM
456-106-143	456-106-143	OPEN STORAGE	DD Boost for Apps 401-600TB=CA	\$2,614	Each	23%		\$2,013		Other	DM
456-106-144	456-106-144	OPEN STORAGE	DD Boost for Apps 601-1000TB=CA	\$2,323	Each	23%		\$1,789		Other	DM
456-106-145	456-106-145	OPEN STORAGE	DD Boost for Apps 1001TB+=CA	\$2,081	Each	23%		\$1,602		Other	DM
456-106-146	456-106-146	OPEN STORAGE	DD Boost App to DPS BU UPG 1-10TB=CA	\$7,260	Each	23%		\$5,590		Other	DM
456-106-147	456-106-147	OPEN STORAGE	DD Boost App to DPS BU UPG 11-50TB=CA	\$6,130	Each	23%		\$4,720		Other	DM
456-106-148	456-106-148	OPEN STORAGE	DD Boost App to DPS BU UPG 51-150TB=CA	\$4,959	Each	23%		\$3,818		Other	DM
456-106-149	456-106-149	OPEN STORAGE	DD Boost App to DPS BU UPG 151-250TB=CA	\$4,652	Each	23%		\$3,582		Other	DM
456-106-150	456-106-150	OPEN STORAGE	DD Boost App to DPS BU UPG 251-400TB=CA	\$4,294	Each	23%		\$3,306		Other	DM
456-106-151	456-106-151	OPEN STORAGE	DD Boost App to DPS BU UPG 401-600TB=CA	\$3,886	Each	23%		\$2,992		Other	DM
456-106-152	456-106-152	OPEN STORAGE	DD Boost App to DPS BU UPG 601-1000TB=CA	\$3,477	Each	23%		\$2,677		Other	DM
456-106-153	456-106-153	OPEN STORAGE	DD Boost App to DPS BU UPG 1001TB+=CA	\$3,069	Each	23%		\$2,363		Other	DM
456-106-406	456-106-406	OPEN STORAGE	DPS for BU DDBoost for Apps ENABLER=CA	\$0	Each	23%		\$0		Other	DM
456-106-802	456-106-802	OPEN STORAGE	DPA-Enterprise Applications=B=CB	\$200	Each	23%		\$154		Other	DM
456-106-803	456-106-803	OPEN STORAGE	DPA: Symmetrix/RecoverPoint=B=CB	\$0	Each	23%		\$0		Other	DM
456-106-804	456-106-804	OPEN STORAGE	DR Basic Metering for RecoverPoint=B=CB	\$0	Each	23%		\$0		Other	DM
456-107-188	456-107-188	OPEN STORAGE	AVAMAR D DPS BACKUP ENABLER=IA	\$0	Each	23%		\$0		Other	DM
456-107-280	456-107-280	OPEN STORAGE	DPS for BU DP Search ENABLER=CA	\$0	Each	23%		\$0		Other	DM
456-109-385	456-109-385	OPEN STORAGE	DPS Ent Edition 151-250TB=CA	\$8,500	Each	23%		\$6,545		Other	DM
456-109-386	456-109-386	OPEN STORAGE	DPS Ent Edition 251-400TB=CA	\$7,900	Each	23%		\$6,083		Other	DM
456-109-387	456-109-387	OPEN STORAGE	DPS Ent Edition 401-600TB=CA	\$7,200	Each	23%		\$5,544		Other	DM
456-109-388	456-109-388	OPEN STORAGE	DPS Ent Edition 601-999TB=CA	\$6,400	Each	23%		\$4,928		Other	DM
456-109-389	456-109-389	OPEN STORAGE	DPS Ent Edition 1PB-1.999PB=CA	\$5,700	Each	23%		\$4,389		Other	DM
456-109-390	456-109-390	OPEN STORAGE	DPS Ent Edition 2PB-2.999PB=CA	\$5,000	Each	23%		\$3,850		Other	DM
456-109-391	456-109-391	OPEN STORAGE	DPS Ent Edition 4PB+=CA	\$3,500	Each	23%		\$2,695		Other	DM
456-109-392	456-109-392	OPEN STORAGE	DPS Ent Edition 1-10TB=CA	\$13,300	Each	23%		\$10,241		Other	DM
456-109-393	456-109-393	OPEN STORAGE	DPS Ent Edition 11-50TB=CA	\$11,200	Each	23%		\$8,624		Other	DM
456-109-394	456-109-394	OPEN STORAGE	DPS Ent Edition 51-150TB=CA	\$9,100	Each	23%		\$7,007		Other	DM
456-109-560	456-109-560	OPEN STORAGE	APPSYNO 2.0 ULTD DPS ENT ED ENABLER=CB	\$0	Each	23%		\$0		Other	DM
456-109-564	456-109-564	OPEN STORAGE	DPS Upp Ent Edition 1-10TB=CA	\$1,200	Each	23%		\$924		Other	DM
456-109-565	456-109-565	OPEN STORAGE	DPS Upp Ent Edition 11-50TB=CA	\$1,000	Each	23%		\$770		Other	DM
456-109-566	456-109-566	OPEN STORAGE	DPS Upp Ent Edition 51-150TB=CA	\$850	Each	23%		\$655		Other	DM
456-109-567	456-109-567	OPEN STORAGE	DPS Upp Ent Edition 151-250TB=CA	\$750	Each	23%		\$578		Other	DM
456-109-568	456-109-568	OPEN STORAGE	DPS Upp Ent Edition 251-400TB=CA	\$750	Each	23%		\$578		Other	DM
456-109-569	456-109-569	OPEN STORAGE	DPS Upp Ent Edition 401-600TB=CA	\$700	Each	23%		\$539		Other	DM
456-109-570	456-109-570	OPEN STORAGE	DPS Upp Ent Edition 601-999TB=CA	\$600	Each	23%		\$462		Other	DM
456-109-571	456-109-571	OPEN STORAGE	DPS Upp Ent Edition 1PB+=CA	\$550	Each	23%		\$424		Other	DM
456-109-723	456-109-723	OPEN STORAGE	NW 9+DPS CAP ENABLER=CA	\$0	Each	23%		\$0		Other	DM
456-109-801	456-109-801	OPEN STORAGE	Enterprise Copy Data Management BASE=CA	\$0	Each	23%		\$0		Other	DM
456-109-974	456-109-974	OPEN STORAGE	DPS for VMware 2TB AVE Enabler=CA	\$0	Each	23%		\$0		Other	DM
456-110-080	456-110-080	OPEN STORAGE	AVAMAR E DPS BACKUP ENABLER=IA	\$0	Each	23%		\$0		Other	DM
456-110-129	456-110-129	OPEN STORAGE	DPSAPPS RP ENABLER UPG=CA	\$0	Each	23%		\$0		Other	DM
456-110-151	456-110-151	OPEN STORAGE	DD Boost for Ent Apps 1-10TB=CA	\$0	Each	23%		\$0		Other	DM
456-110-152	456-110-152	OPEN STORAGE	DD Boost for Ent Apps 11-50TB=CA	\$0	Each	23%		\$0		Other	DM
456-110-153	456-110-153	OPEN STORAGE	DD Boost for Ent Apps 51-150TB=CA	\$0	Each	23%		\$0		Other	DM
456-110-154	456-110-154	OPEN STORAGE	DD Boost for Ent Apps 151-250TB=CA	\$0	Each	23%		\$0		Other	DM
456-110-155	456-110-155	OPEN STORAGE	DD Boost for Ent Apps 251-400TB=CA	\$0	Each	23%		\$0		Other	DM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-110-156	456-110-156	OPEN STORAGE	DD Boost for Ent Apps 401-600TB=CA	\$0	Each	23%	\$0	Other	DM
456-110-157	456-110-157	OPEN STORAGE	DD Boost for Ent Apps 601-1000TB=CA	\$0	Each	23%	\$0	Other	DM
456-110-158	456-110-158	OPEN STORAGE	DD Boost for Ent Apps 1001TB+=CA	\$0	Each	23%	\$0	Other	DM
456-110-330	456-110-330	OPEN STORAGE	DDBEA 1-10TB only w/ DD in same cart=CA	\$3,872	Each	23%	\$2,981	Other	DM
456-110-331	456-110-331	OPEN STORAGE	Upgrade to DPSAPPS 0-10TB=CC	\$0	Each	23%	\$0	Other	DM
456-110-332	456-110-332	OPEN STORAGE	Upgrade to DPSAPPS 11-50TB=CC	\$0	Each	23%	\$0	Other	DM
456-110-333	456-110-333	OPEN STORAGE	Upgrade to DPSAPPS 51-150TB=CC	\$0	Each	23%	\$0	Other	DM
456-110-334	456-110-334	OPEN STORAGE	Upgrade to DPSAPPS 151-250TB=CC	\$0	Each	23%	\$0	Other	DM
456-110-335	456-110-335	OPEN STORAGE	Upgrade to DPSAPPS 251-400TB=CC	\$0	Each	23%	\$0	Other	DM
456-110-336	456-110-336	OPEN STORAGE	Upgrade to DPSAPPS 401-600TB=CC	\$0	Each	23%	\$0	Other	DM
456-110-337	456-110-337	OPEN STORAGE	Upgrade to DPSAPPS 601-1000TB=CC	\$0	Each	23%	\$0	Other	DM
456-110-338	456-110-338	OPEN STORAGE	Upgrade to DPSAPPS 1001+TB=CC	\$0	Each	23%	\$0	Other	DM
456-110-339	456-110-339	OPEN STORAGE	DPSAPPS 0-10TB=CC	\$4,840	Each	23%	\$3,727	Other	DM
456-110-340	456-110-340	OPEN STORAGE	DPSAPPS 11-50TB=CC	\$4,070	Each	23%	\$3,134	Other	DM
456-110-341	456-110-341	OPEN STORAGE	DPSAPPS 51-150TB=CC	\$3,291	Each	23%	\$2,534	Other	DM
456-110-342	456-110-342	OPEN STORAGE	DPSAPPS 151-250TB=CC	\$3,098	Each	23%	\$2,385	Other	DM
456-110-343	456-110-343	OPEN STORAGE	DPSAPPS 251-400TB=CC	\$2,856	Each	23%	\$2,199	Other	DM
456-110-344	456-110-344	OPEN STORAGE	DPSAPPS 401-600TB=CC	\$2,614	Each	23%	\$2,013	Other	DM
456-110-345	456-110-345	OPEN STORAGE	DPSAPPS 601-1000TB=CC	\$2,323	Each	23%	\$1,789	Other	DM
456-110-346	456-110-346	OPEN STORAGE	DPSAPPS 1001+TB=CC	\$2,081	Each	23%	\$1,602	Other	DM
456-110-503	456-110-503	OPEN STORAGE	AVAMAR F DPS BACKUP ENABLER=IA	\$0	Each	23%	\$0	Other	DM
456-110-832	456-110-832	OPEN STORAGE	DPS for VMWare Sockets=IA	\$2,100	Each	23%	\$1,617	Other	DM
456-110-833	456-110-833	OPEN STORAGE	DPS for VMWare AVAMAR ENABLER=CA	\$0	Each	23%	\$0	Other	DM
456-110-834	456-110-834	OPEN STORAGE	DPS for VMWare DPA ENABLER=C=CB	\$0	Each	23%	\$0	Other	DM
456-110-835	456-110-835	OPEN STORAGE	DPS for VMWare DPSearch ENABLER=CA	\$0	Each	23%	\$0	Other	DM
456-111-235	456-111-235	OPEN STORAGE	DPS for VMWare Avamar F Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-111-273	456-111-273	OPEN STORAGE	APPSYWC 3.0 ULTD DPS ENT ED ENABLER=CB	\$0	Each	23%	\$0	Other	DM
456-111-304	456-111-304	OPEN STORAGE	DPS Ent Edition 3PB-3,999PB=CA	\$4,200	Each	23%	\$3,234	Other	DM
456-111-314	456-111-314	OPEN STORAGE	ProtectPoint for VMAX ENABLER=CA	\$0	Each	23%	\$0	Other	DM
456-111-332	456-111-332	OPEN STORAGE	Upgrade to DPS for APPS=CC	\$0	Each	23%	\$0	Other	DM
456-111-350	456-111-350	OPEN STORAGE	DPS APPS to Ent Edition UPG 1-10TB=CA	\$8,460	Each	23%	\$6,514	Other	DM
456-111-351	456-111-351	OPEN STORAGE	DPS APPS to Ent Edition UPG 11-50TB=CA	\$7,130	Each	23%	\$5,490	Other	DM
456-111-352	456-111-352	OPEN STORAGE	DPS APPS to Ent Edition UPG 51-150TB=CA	\$5,809	Each	23%	\$4,473	Other	DM
456-111-353	456-111-353	OPEN STORAGE	DPS APPS to Ent Edition UPG 151-250TB=CA	\$5,402	Each	23%	\$4,160	Other	DM
456-111-354	456-111-354	OPEN STORAGE	DPS APPS to Ent Edition UPG 251-400TB=CA	\$5,044	Each	23%	\$3,884	Other	DM
456-111-355	456-111-355	OPEN STORAGE	DPS APPS to Ent Edition UPG 401-600TB=CA	\$4,586	Each	23%	\$3,531	Other	DM
456-111-356	456-111-356	OPEN STORAGE	DPS APPS to Ent Edition UPG 601-999TB=CA	\$4,077	Each	23%	\$3,139	Other	DM
456-111-357	456-111-357	OPEN STORAGE	DPS APPS to Ent Edition UPG 1PB+=CA	\$3,619	Each	23%	\$2,787	Other	DM
456-111-358	456-111-358	OPEN STORAGE	LIC DD ENABLER DDBEA PROTECTPOINT=IA	\$0	Each	23%	\$0	Other	DM
456-112-170	456-112-170	OPEN STORAGE	Microsoft Application Agent=CA	\$0	Each	23%	\$0	Other	DM
456-112-171	456-112-171	OPEN STORAGE	Database Application Agent=CA	\$0	Each	23%	\$0	Other	DM
456-112-172	456-112-172	OPEN STORAGE	File System Agent=CA	\$0	Each	23%	\$0	Other	DM
456-112-183	456-112-183	OPEN STORAGE	AVAMAR G DPS Backup Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-112-186	456-112-186	OPEN STORAGE	DPS for APPS 0-10TB=CC	\$4,840	Each	23%	\$3,727	Other	DM
456-112-187	456-112-187	OPEN STORAGE	DPS for APPS 11-50TB=CC	\$4,070	Each	23%	\$3,134	Other	DM
456-112-188	456-112-188	OPEN STORAGE	DPS for APPS 51-150TB=CC	\$3,291	Each	23%	\$2,534	Other	DM
456-112-189	456-112-189	OPEN STORAGE	DPS for APPS 151-250TB=CC	\$3,098	Each	23%	\$2,385	Other	DM
456-112-190	456-112-190	OPEN STORAGE	DPS for APPS 251-400TB=CC	\$2,856	Each	23%	\$2,199	Other	DM
456-112-191	456-112-191	OPEN STORAGE	DPS for APPS 401-600TB=CC	\$2,614	Each	23%	\$2,013	Other	DM
456-112-192	456-112-192	OPEN STORAGE	DPS for APPS 601-1000TB=CC	\$2,323	Each	23%	\$1,789	Other	DM
456-112-193	456-112-193	OPEN STORAGE	DPS for APPS 1001+TB=CC	\$2,081	Each	23%	\$1,602	Other	DM
456-112-195	456-112-195	OPEN STORAGE	AVAMAR G DPS Backup Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-112-196	456-112-196	OPEN STORAGE	NW 9.1 DPS CAP ENABLER=CA	\$0	Each	23%	\$0	Other	DM
456-112-408	456-112-408	OPEN STORAGE	DPA Single Fed Reporting Server=IA	\$0	Each	23%	\$0	Other	DM
456-112-957	456-112-957	OPEN STORAGE	AVAMAR H DPS Backup Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-112-958	456-112-958	OPEN STORAGE	DPS for VMWare Avamar H Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-112-959	456-112-959	OPEN STORAGE	DPS for VMWare 2TB AVE H Enabler=CA	\$0	Each	23%	\$0	Other	DM
456-112-990	456-112-990	OPEN STORAGE	DPS Backup 1 Yr 1-10TB=CA	\$625	Each	23%	\$481	Other	DM
456-112-991	456-112-991	OPEN STORAGE	DPS Backup 1 Yr 11-50TB=CA	\$527	Each	23%	\$406	Other	DM
456-112-992	456-112-992	OPEN STORAGE	DPS Backup 1 Yr 51-150TB=CA	\$426	Each	23%	\$328	Other	DM
456-112-993	456-112-993	OPEN STORAGE	DPS Backup 1 Yr 151-250TB=CA	\$400	Each	23%	\$308	Other	DM
456-112-994	456-112-994	OPEN STORAGE	DPS Backup 1 Yr 251-400TB=CA	\$369	Each	23%	\$284	Other	DM
456-112-995	456-112-995	OPEN STORAGE	DPS Backup 1 Yr 401-600TB=CA	\$336	Each	23%	\$258	Other	DM
456-112-996	456-112-996	OPEN STORAGE	DPS Backup 1 Yr 601-1000TB=CA	\$300	Each	23%	\$231	Other	DM
456-112-997	456-112-997	OPEN STORAGE	DPS Backup 1 Yr 1001TB+=CA	\$266	Each	23%	\$205	Other	DM
456-112-998	456-112-998	OPEN STORAGE	DPS Backup 2 Yr PrePay 1-10TB=CA	\$568	Each	23%	\$437	Other	DM
456-112-999	456-112-999	OPEN STORAGE	DPS Backup 2 Yr PrePay 11-50TB=CA	\$479	Each	23%	\$369	Other	DM
456-113-000	456-113-000	OPEN STORAGE	DPS Backup 2 Yr PrePay 51-150TB=CA	\$387	Each	23%	\$298	Other	DM
456-113-001	456-113-001	OPEN STORAGE	DPS Backup 2 Yr PrePay 151-250TB=CA	\$364	Each	23%	\$280	Other	DM
456-113-002	456-113-002	OPEN STORAGE	DPS Backup 2 Yr PrePay 251-400TB=CA	\$336	Each	23%	\$258	Other	DM
456-113-003	456-113-003	OPEN STORAGE	DPS Backup 2 Yr PrePay 401-600TB=CA	\$305	Each	23%	\$235	Other	DM
456-113-004	456-113-004	OPEN STORAGE	DPS Backup 2 Yr PrePay 601-1000TB=CA	\$272	Each	23%	\$210	Other	DM
456-113-005	456-113-005	OPEN STORAGE	DPS Backup 2 Yr PrePay 1001TB+=CA	\$242	Each	23%	\$186	Other	DM
456-113-006	456-113-006	OPEN STORAGE	DPS Backup 3 Yr PrePay 1-10TB=CA	\$511	Each	23%	\$394	Other	DM
456-113-007	456-113-007	OPEN STORAGE	DPS Backup 3 Yr PrePay 11-50TB=CA	\$431	Each	23%	\$332	Other	DM
456-113-008	456-113-008	OPEN STORAGE	DPS Backup 3 Yr PrePay 51-150TB=CA	\$349	Each	23%	\$268	Other	DM
456-113-009	456-113-009	OPEN STORAGE	DPS Backup 3 Yr PrePay 151-250TB=CA	\$327	Each	23%	\$252	Other	DM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-113-010	456-113-010	OPEN STORAGE	DPS Backup 3 Yr PrePay 251-400TB=CA	\$302	Each	23%	\$233	Other	DM
456-113-011	456-113-011	OPEN STORAGE	DPS Backup 3 Yr PrePay 401-600TB=CA	\$275	Each	23%	\$211	Other	DM
456-113-012	456-113-012	OPEN STORAGE	DPS Backup 3 Yr PrePay 601-1000TB=CA	\$245	Each	23%	\$189	Other	DM
456-113-013	456-113-013	OPEN STORAGE	DPS Backup 3 Yr PrePay 1001TB+=CA	\$218	Each	23%	\$168	Other	DM
456-113-014	456-113-014	OPEN STORAGE	Avamar E DPS Backup Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-113-015	456-113-015	OPEN STORAGE	Avamar F DPS Backup Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-113-016	456-113-016	OPEN STORAGE	Avamar G DPS Backup Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-113-018	456-113-018	OPEN STORAGE	Backup and Recovery Manager Avamar=CC	\$0	Each	23%	\$0	Other	DM
456-113-019	456-113-019	OPEN STORAGE	NW 9.1 DPS Cap Enabler=CA	\$0	Each	23%	\$0	Other	DM
456-113-020	456-113-020	OPEN STORAGE	NW 9.0 DPS Cap Enabler=CA	\$0	Each	23%	\$0	Other	DM
456-113-021	456-113-021	OPEN STORAGE	NW Cap Data Zone Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-113-022	456-113-022	OPEN STORAGE	NW Backup and Recovery Manager=IA	\$0	Each	23%	\$0	Other	DM
456-113-023	456-113-023	OPEN STORAGE	DPA-20 Backup Clients=B=IA	\$0	Each	23%	\$0	Other	DM
456-113-024	456-113-024	OPEN STORAGE	DPA-1TB Avamar Capacity=CB	\$0	Each	23%	\$0	Other	DM
456-113-025	456-113-025	OPEN STORAGE	DPA: Single VMware Server=IA	\$0	Each	23%	\$0	Other	DM
456-113-026	456-113-026	OPEN STORAGE	DPA: NetWorker Source Capacity 1TB=CB	\$0	Each	23%	\$0	Other	DM
456-113-027	456-113-027	OPEN STORAGE	Primary Storage Replication=IC	\$0	Each	23%	\$0	Other	DM
456-113-028	456-113-028	OPEN STORAGE	DPA Enabler DDBEA=B=IC	\$0	Each	23%	\$0	Other	DM
456-113-032	456-113-032	OPEN STORAGE	Multiple Systems Management=CC	\$0	Each	23%	\$0	Other	DM
456-113-033	456-113-033	OPEN STORAGE	DPA Single Fed Reporting Server=IA	\$0	Each	23%	\$0	Other	DM
456-113-034	456-113-034	OPEN STORAGE	DPS Ent Ed 1 Yr 1-10TB=CA	\$687	Each	23%	\$529	Other	DM
456-113-035	456-113-035	OPEN STORAGE	DPS Ent Ed 1 Yr 11-50TB=CA	\$578	Each	23%	\$445	Other	DM
456-113-036	456-113-036	OPEN STORAGE	DPS Ent Ed 1 Yr 51-150TB=CA	\$470	Each	23%	\$362	Other	DM
456-113-037	456-113-037	OPEN STORAGE	DPS Ent Ed 1 Yr 151-250TB=CA	\$439	Each	23%	\$338	Other	DM
456-113-038	456-113-038	OPEN STORAGE	DPS Ent Ed 1 Yr 251-400TB=CA	\$408	Each	23%	\$314	Other	DM
456-113-039	456-113-039	OPEN STORAGE	DPS Ent Ed 1 Yr 401-600TB=CA	\$372	Each	23%	\$286	Other	DM
456-113-040	456-113-040	OPEN STORAGE	DPS Ent Ed 1 Yr 601-999TB=CA	\$330	Each	23%	\$254	Other	DM
456-113-041	456-113-041	OPEN STORAGE	DPS Ent Ed 1 Yr 1PB-1.999PB=CA	\$294	Each	23%	\$227	Other	DM
456-113-042	456-113-042	OPEN STORAGE	DPS Ent Ed 1 Yr 2PB-2.999PB=CA	\$258	Each	23%	\$199	Other	DM
456-113-043	456-113-043	OPEN STORAGE	DPS Ent Ed 1 Yr 3PB-3.999PB=CA	\$217	Each	23%	\$167	Other	DM
456-113-044	456-113-044	OPEN STORAGE	DPS Ent Ed 1 Yr 4PB+=CA	\$181	Each	23%	\$139	Other	DM
456-113-045	456-113-045	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 1-10TB=CA	\$624	Each	23%	\$481	Other	DM
456-113-046	456-113-046	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 11-50TB=CA	\$526	Each	23%	\$405	Other	DM
456-113-047	456-113-047	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 51-150TB=CA	\$427	Each	23%	\$329	Other	DM
456-113-048	456-113-048	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 151-250TB=CA	\$399	Each	23%	\$307	Other	DM
456-113-049	456-113-049	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 251-400TB=CA	\$371	Each	23%	\$286	Other	DM
456-113-050	456-113-050	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 401-600TB=CA	\$338	Each	23%	\$260	Other	DM
456-113-051	456-113-051	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 601-999TB=CA	\$300	Each	23%	\$231	Other	DM
456-113-052	456-113-052	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 1PB-1.999PB=CA	\$268	Each	23%	\$206	Other	DM
456-113-053	456-113-053	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 2PB-2.999PB=CA	\$235	Each	23%	\$181	Other	DM
456-113-054	456-113-054	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 3PB-3.999PB=CA	\$197	Each	23%	\$152	Other	DM
456-113-055	456-113-055	OPEN STORAGE	DPS Ent Ed 2 Yr PrePay 4PB+=CA	\$164	Each	23%	\$127	Other	DM
456-113-056	456-113-056	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 1-10TB=CA	\$592	Each	23%	\$433	Other	DM
456-113-057	456-113-057	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 11-50TB=CA	\$473	Each	23%	\$364	Other	DM
456-113-058	456-113-058	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 51-150TB=CA	\$384	Each	23%	\$296	Other	DM
456-113-059	456-113-059	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 151-250TB=CA	\$359	Each	23%	\$277	Other	DM
456-113-060	456-113-060	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 251-400TB=CA	\$334	Each	23%	\$257	Other	DM
456-113-061	456-113-061	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 401-600TB=CA	\$304	Each	23%	\$234	Other	DM
456-113-062	456-113-062	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 601-999TB=CA	\$270	Each	23%	\$208	Other	DM
456-113-063	456-113-063	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 1PB-1.999PB=CA	\$241	Each	23%	\$185	Other	DM
456-113-064	456-113-064	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 2PB-2.999PB=CA	\$211	Each	23%	\$163	Other	DM
456-113-065	456-113-065	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 3PB-3.999PB=CA	\$177	Each	23%	\$137	Other	DM
456-113-066	456-113-066	OPEN STORAGE	DPS Ent Ed 3 Yr PrePay 4PB+=CA	\$148	Each	23%	\$114	Other	DM
456-113-067	456-113-067	OPEN STORAGE	S1 CPTY Files=CA	\$0	Each	23%	\$0	Other	DM
456-113-068	456-113-068	OPEN STORAGE	S1 CPTY SP=CA	\$0	Each	23%	\$0	Other	DM
456-113-069	456-113-069	OPEN STORAGE	S1 CPTYBDL MS SP STORMGT Prem=UA	\$0	Each	23%	\$0	Other	DM
456-113-070	456-113-070	OPEN STORAGE	S1 CPTYBDL EM=CA	\$0	Each	23%	\$0	Other	DM
456-113-071	456-113-071	OPEN STORAGE	ProtectPoint RP Enabler Base=CA	\$0	Each	23%	\$0	Other	DM
456-113-073	456-113-073	OPEN STORAGE	Data Copy Management=CA	\$0	Each	23%	\$0	Other	DM
456-113-074	456-113-074	OPEN STORAGE	Microsoft Application Agent=CA	\$0	Each	23%	\$0	Other	DM
456-113-075	456-113-075	OPEN STORAGE	Database Application Agent=CA	\$0	Each	23%	\$0	Other	DM
456-113-076	456-113-076	OPEN STORAGE	File System Agent=CA	\$0	Each	23%	\$0	Other	DM
456-113-077	456-113-077	OPEN STORAGE	Hadoop App Agent=CA	\$0	Each	23%	\$0	Other	DM
456-113-078	456-113-078	OPEN STORAGE	LIC DD Enabler DDBEA ProtectPoint=IA	\$0	Each	23%	\$0	Other	DM
456-113-079	456-113-079	OPEN STORAGE	ProtectPoint for VMAX Enabler=CA	\$0	Each	23%	\$0	Other	DM
456-113-080	456-113-080	OPEN STORAGE	UPG Block Service ProtectPoint=IA	\$0	Each	23%	\$0	Other	DM
456-113-081	456-113-081	OPEN STORAGE	S1 CPCTY BDL CTA-VE=IA	\$0	Each	23%	\$0	Other	DM
456-113-082	456-113-082	OPEN STORAGE	S1 CPCTY BDL CTA-VE-HA=IA	\$0	Each	23%	\$0	Other	DM
456-113-083	456-113-083	OPEN STORAGE	APPSYNC 3.0 ULTD DPS Ent Ed Enabler=CB	\$0	Each	23%	\$0	Other	DM
456-113-086	456-113-086	OPEN STORAGE	NW 9.2+ DPS Cap Enabler=CA	\$0	Each	23%	\$0	Other	DM
456-113-089	456-113-089	OPEN STORAGE	Oracle RMAN agent=CA	\$0	Each	23%	\$0	Other	DM
456-113-090	456-113-090	OPEN STORAGE	Oracle RMAN agent 10G RESTRICTED=CA	\$0	Each	23%	\$0	Other	DM
456-113-606	456-113-606	OPEN STORAGE	ProtectPoint PowerMax Enabler=CA	\$0	Each	23%	\$0	Other	DM
456-114-117	456-114-117	OPEN STORAGE	vProtect TB=CA	\$0	Each	23%	\$0	Other	DM
456-114-118	456-114-118	OPEN STORAGE	vProtect Socket=IA	\$0	Each	23%	\$0	Other	DM
456-114-123	456-114-123	OPEN STORAGE	DPA for RecoverPointClassic=B=CB	\$595	Each	23%	\$458	Other	DM
457-101-607	457-101-607	OPEN STORAGE	PROTECTPOINT ELA 100K=IC	\$1,000	Each	23%	\$770	Other	DM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
457-101-608	457-101-608	OPEN STORAGE	PROTECTPOINT ELA 200K=IC	\$1,000	Each	23%	\$770	Other	DM
457-101-609	457-101-609	OPEN STORAGE	PROTECTPOINT ELA 400K=IC	\$1,000	Each	23%	\$770	Other	DM
458-000-588	458-000-588	OPEN STORAGE	DATA PROTECTION ADVISOR	\$0	Each	23%	\$0	Other	DM
458-000-590	458-000-590	OPEN STORAGE	DPA ENABLER PRODUCT	\$0	Each	23%	\$0	Other	DM
458-000-880	458-000-880	OPEN STORAGE	DD Boost for Apps	\$0	Each	23%	\$0	Other	DM
458-000-952	458-000-952	OPEN STORAGE	DPSAPPS CAPACITY	\$0	Each	23%	\$0	Other	DM
458-000-953	458-000-953	OPEN STORAGE	DPSAPPS CAPACITY UPGRADE	\$0	Each	23%	\$0	Other	DM
458-000-960	458-000-960	OPEN STORAGE	DPSAPPS CAPACITY UPGRADE	\$0	Each	23%	\$0	Other	DM
458-001-156	458-001-156	OPEN STORAGE	DPSAPPS RP ENABLER	\$0	Each	23%	\$0	Other	DM
458-001-192	458-001-192	OPEN STORAGE	DPS for VMWARE	\$0	Each	23%	\$0	Other	DM
458-001-329	458-001-329	OPEN STORAGE	DPS ENTERPRISE EDITION	\$0	Each	23%	\$0	Other	DM
458-001-424	458-001-424	OPEN STORAGE	EMC Enterprise Copy Data Management	\$0	Each	23%	\$0	Other	DM
458-001-634	458-001-634	OPEN STORAGE	ProtectPoint for VMAX ENABLER	\$0	Each	23%	\$0	Other	DM
458-001-675	458-001-675	OPEN STORAGE	DPS for APPS PRODUCT CAPACITY UPGRADE	\$0	Each	23%	\$0	Other	DM
458-001-676	458-001-676	OPEN STORAGE	DD ENABLER DDBEA PROTECTPOINT	\$0	Each	23%	\$0	Other	DM
458-001-697	458-001-697	OPEN STORAGE	Hadoop Application Agent	\$0	Each	23%	\$0	Other	DM
458-001-707	458-001-707	OPEN STORAGE	DPS APPS to Ent Edition UPG	\$0	Each	23%	\$0	Other	DM
458-001-729	458-001-729	OPEN STORAGE	DD ER TO ACT RAW SHELF CAPACITY LICENSE	\$0	Each	23%	\$0	Other	DM
458-001-811	458-001-811	OPEN STORAGE	DPA ENABLER PRODUCT	\$0	Each	23%	\$0	Other	DM
458-002-008	458-002-008	OPEN STORAGE	DPS for Apps Software	\$0	Each	23%	\$0	Other	DM
458-002-060	458-002-060	OPEN STORAGE	DPA Single Federated Reporting Server	\$0	Each	23%	\$0	Other	DM
458-002-062	458-002-062	OPEN STORAGE	DPS4VM VDP Promotion	\$0	Each	23%	\$0	Other	DM
458-002-122	458-002-122	OPEN STORAGE	DPS for APPS PRODUCT CAPACITY	\$0	Each	23%	\$0	Other	DM
458-002-319	458-002-319	OPEN STORAGE	DPS for Dell EMC XC Series	\$0	Each	23%	\$0	Other	DM
458-002-386	458-002-386	OPEN STORAGE	Data Protection Central MID=CA	\$0	Each	23%	\$0	Other	DM
458-002-399	458-002-399	OPEN STORAGE	PowerProtect Data Manager TB=CA	\$3,140	Each	23%	\$2,418	Other	DM
458-002-400	458-002-400	OPEN STORAGE	RecoverPoint for VMs=IB	\$0	Each	23%	\$0	Other	DM
458-002-401	458-002-401	OPEN STORAGE	PowerProtect Cyber Recovery=IC	\$0	Each	23%	\$0	Other	DM
458-002-402	458-002-402	OPEN STORAGE	PowerProtect Data Manager Socket=IA	\$3,140	Each	23%	\$2,418	Other	DM
458-002-403	458-002-403	OPEN STORAGE	PowerProtect Data Manager=CA	\$0	Each	23%	\$0	Other	DM
458-002-405	458-002-405	OPEN STORAGE	Data Protection Suite Tier 1=CA	\$8,600	Each	23%	\$6,622	Other	DM
458-002-406	458-002-406	OPEN STORAGE	Data Protection Suite Tier 2=CA	\$6,000	Each	23%	\$4,620	Other	DM
458-002-407	458-002-407	OPEN STORAGE	Data Protection Suite Tier 3=CA	\$3,500	Each	23%	\$2,695	Other	DM
458-002-408	458-002-408	OPEN STORAGE	Avamar VE=CA	\$0	Each	23%	\$0	Other	DM
458-002-409	458-002-409	OPEN STORAGE	VREALIZE DPA CB DDvD Enablers=IA	\$0	Each	23%	\$0	Other	DM
458-002-410	458-002-410	OPEN STORAGE	PowerProtect Storage Direct DD vD=IA	\$0	Each	23%	\$0	Other	DM
458-002-411	458-002-411	OPEN STORAGE	Data Protection Suite Sock Tier 1=IA	\$8,600	Each	23%	\$6,622	Other	DM
458-002-412	458-002-412	OPEN STORAGE	Data Protection Suite Sock Tier 2=IA	\$6,000	Each	23%	\$4,620	Other	DM
458-002-413	458-002-413	OPEN STORAGE	Data Protection Suite Sock Tier 3=IA	\$3,500	Each	23%	\$2,695	Other	DM
458-002-441	458-002-441	OPEN STORAGE	Data Protection Suite for Backup	\$0	Each	23%	\$0	Other	DM
458-002-483	458-002-483	OPEN STORAGE	EMC Granular Recovery Microsoft MID=CA	\$0	Each	23%	\$0	Other	DM
458-002-617	458-002-617	OPEN STORAGE	Data Protection Suite Software=CA	\$0	Each	23%	\$0	Other	DM
458-002-618	458-002-618	OPEN STORAGE	Cloud Disaster Recovery=CC	\$0	Each	23%	\$0	Other	DM
458-002-619	458-002-619	OPEN STORAGE	VREALIZE=IA	\$0	Each	23%	\$0	Other	DM
458-002-700	458-002-700	OPEN STORAGE	vProtect TB=CA	\$0	Each	23%	\$0	Other	DM
458-002-701	458-002-701	OPEN STORAGE	vProtect Socket=IA	\$0	Each	23%	\$0	Other	DM
458-002-704	458-002-704	OPEN STORAGE	PowerProtect Data Manager TB=CA	\$3,140	Each	23%	\$2,418	Other	DM
458-002-705	458-002-705	OPEN STORAGE	PowerProtect Data Manager=CA	\$0	Each	23%	\$0	Other	DM
458-002-706	458-002-706	OPEN STORAGE	Data Protection Suite Tier 1=CA	\$8,600	Each	23%	\$6,622	Other	DM
458-002-707	458-002-707	OPEN STORAGE	Data Protection Suite Tier 2=CA	\$6,000	Each	23%	\$4,620	Other	DM
458-002-708	458-002-708	OPEN STORAGE	Data Protection Suite Tier 3=CA	\$3,500	Each	23%	\$2,695	Other	DM
458-002-709	458-002-709	OPEN STORAGE	Data Protection Suite Software=CA	\$0	Each	23%	\$0	Other	DM
L-BLCK-2200	L-BLCK-2200	OPEN STORAGE	BLOCK SERVICE DPSAPPS DD2200=IA	\$0	Each	23%	\$0	Other	DM
L-BLCK-2500	L-BLCK-2500	OPEN STORAGE	BLOCK SERVICE DPSAPPS DD2500=IA	\$0	Each	23%	\$0	Other	DM
L-BLCK-4200	L-BLCK-4200	OPEN STORAGE	BLOCK SERVICE DPSAPPS DD4200=IA	\$0	Each	23%	\$0	Other	DM
L-BLCK-4500	L-BLCK-4500	OPEN STORAGE	BLOCK SERVICE DPSAPPS DD4500=IA	\$0	Each	23%	\$0	Other	DM
L-BLCK-7200	L-BLCK-7200	OPEN STORAGE	BLOCK SERVICE DPSAPPS DD7200=IA	\$0	Each	23%	\$0	Other	DM
L-BLCK-9500	L-BLCK-9500	OPEN STORAGE	LIC BLOCK SVCS DPSAPPS 9500=IA	\$0	Each	23%	\$0	Other	DM
L-BLCK-990	L-BLCK-990	OPEN STORAGE	BLOCK SERVICE DPSAPPS DD990=IA	\$0	Each	23%	\$0	Other	DM
SH-458-000-244	SH-458-000-244	OPEN STORAGE	DPS Backup Suite Subscription	\$0	Each	23%	\$0	Other	DM
SH-458-000-245	SH-458-000-245	OPEN STORAGE	DPS Enterprise Suite Subscription	\$0	Each	23%	\$0	Other	DM
SU-458-001-088	SU-458-001-088	OPEN STORAGE	vProtect TB=CA	\$0	Each	23%	\$0	Other	DM
SU-458-001-089	SU-458-001-089	OPEN STORAGE	NetWorker Virtual Edition=IA	\$0	Each	23%	\$0	Other	DM
SU-458-001-090	SU-458-001-090	OPEN STORAGE	PowerProtect DD Virtual Edition=CA	\$0	Each	23%	\$0	Other	DM
SU-458-001-091	SU-458-001-091	OPEN STORAGE	Dell EMC Cloud Tier=CC	\$0	Each	23%	\$0	Other	DM
SU-458-001-092	SU-458-001-092	OPEN STORAGE	vProtect Socket=IA	\$0	Each	23%	\$0	Other	DM
SU-458-000-296	SU-458-000-296	OPEN STORAGE	DPS Backup 12Mo Sub Tier 1=CC	\$625	Each	23%	\$481	Other	DM
SU-458-000-334	SU-458-000-334	OPEN STORAGE	DPS VMWARE 12Mo Sub=IA	\$108	Each	23%	\$83	Other	DM
SU-458-000-581	SU-458-000-581	OPEN STORAGE	DPS Backup 12Mo Sub Tier 4=CC	\$400	Each	23%	\$308	Other	DM
SU-458-000-582	SU-458-000-582	OPEN STORAGE	DPS Backup 12Mo Sub Tier 5=CC	\$369	Each	23%	\$284	Other	DM
SU-458-000-583	SU-458-000-583	OPEN STORAGE	DPS Backup 12Mo Sub Tier 6=CC	\$336	Each	23%	\$258	Other	DM
SU-458-000-584	SU-458-000-584	OPEN STORAGE	DPS Backup 12Mo Sub Tier 7=CC	\$300	Each	23%	\$231	Other	DM
SU-458-000-585	SU-458-000-585	OPEN STORAGE	DPS Backup 12Mo Sub Tier 8=CC	\$266	Each	23%	\$205	Other	DM
SU-458-000-586	SU-458-000-586	OPEN STORAGE	DPS Backup 36Mo+ PP Sub Tier 1=CC	\$511	Each	23%	\$394	Other	DM
SU-458-000-587	SU-458-000-587	OPEN STORAGE	DPS Backup 36Mo+ PP Sub Tier 2=CC	\$431	Each	23%	\$332	Other	DM
SU-458-000-588	SU-458-000-588	OPEN STORAGE	DPS Backup 36Mo+ PP Sub Tier 3=CC	\$349	Each	23%	\$268	Other	DM
SU-458-000-589	SU-458-000-589	OPEN STORAGE	DPS Backup 36Mo+ PP Sub Tier 4=CC	\$327	Each	23%	\$252	Other	DM



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SU-458-000-590	SU-458-000-590	OPEN STORAGE	DPS Backup 36Mo+ PP Sub Tier 5=CC	\$302	Each	23%	\$233	Other	DM
SU-458-000-591	SU-458-000-591	OPEN STORAGE	DPS Backup 36Mo+ PP Sub Tier 6=CC	\$275	Each	23%	\$211	Other	DM
SU-458-000-592	SU-458-000-592	OPEN STORAGE	DPS Backup 36Mo+ PP Sub Tier 7=CC	\$245	Each	23%	\$189	Other	DM
SU-458-000-593	SU-458-000-593	OPEN STORAGE	DPS Backup 36Mo+ PP Sub Tier 8=CC	\$218	Each	23%	\$168	Other	DM
SU-458-000-594	SU-458-000-594	OPEN STORAGE	DPS Backup 36Mo+AIP Sub Tier 1=CC	\$568	Each	23%	\$437	Other	DM
SU-458-000-595	SU-458-000-595	OPEN STORAGE	DPS Backup 36Mo+AIP Sub Tier 2=CC	\$479	Each	23%	\$369	Other	DM
SU-458-000-596	SU-458-000-596	OPEN STORAGE	DPS Backup 36Mo+AIP Sub Tier 3=CC	\$387	Each	23%	\$298	Other	DM
SU-458-000-597	SU-458-000-597	OPEN STORAGE	DPS Backup 36Mo+AIP Sub Tier 4=CC	\$364	Each	23%	\$280	Other	DM
SU-458-000-598	SU-458-000-598	OPEN STORAGE	DPS Backup 36Mo+AIP Sub Tier 5=CC	\$336	Each	23%	\$258	Other	DM
SU-458-000-599	SU-458-000-599	OPEN STORAGE	DPS Backup 36Mo+AIP Sub Tier 6=CC	\$305	Each	23%	\$235	Other	DM
SU-458-000-600	SU-458-000-600	OPEN STORAGE	DPS Backup 36Mo+AIP Sub Tier 7=CC	\$272	Each	23%	\$210	Other	DM
SU-458-000-601	SU-458-000-601	OPEN STORAGE	DPS Backup 36Mo+AIP Sub Tier 8=CC	\$242	Each	23%	\$186	Other	DM
SU-458-000-602	SU-458-000-602	OPEN STORAGE	DPS VMware 36Mo+AIP Sub=IA	\$99	Each	23%	\$76	Other	DM
SU-458-000-603	SU-458-000-603	OPEN STORAGE	DPS VMware 36Mo+ PP Sub=IA	\$89	Each	23%	\$68	Other	DM
SU-458-000-604	SU-458-000-604	OPEN STORAGE	DPS for VMware RPVM Subscription=IB	\$0	Each	23%	\$0	Other	DM
SU-458-000-605	SU-458-000-605	OPEN STORAGE	DPS for VMware Avamar Rep Sub=CA	\$0	Each	23%	\$0	Other	DM
SU-458-000-606	SU-458-000-606	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 1=CC	\$687	Each	23%	\$529	Other	DM
SU-458-000-607	SU-458-000-607	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 2=CC	\$578	Each	23%	\$445	Other	DM
SU-458-000-608	SU-458-000-608	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 3=CC	\$470	Each	23%	\$362	Other	DM
SU-458-000-609	SU-458-000-609	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 4=CC	\$439	Each	23%	\$338	Other	DM
SU-458-000-610	SU-458-000-610	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 5=CC	\$408	Each	23%	\$314	Other	DM
SU-458-000-611	SU-458-000-611	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 6=CC	\$372	Each	23%	\$286	Other	DM
SU-458-000-612	SU-458-000-612	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 7=CC	\$330	Each	23%	\$254	Other	DM
SU-458-000-613	SU-458-000-613	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 8=CC	\$294	Each	23%	\$227	Other	DM
SU-458-000-614	SU-458-000-614	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 9=CC	\$258	Each	23%	\$199	Other	DM
SU-458-000-615	SU-458-000-615	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 10=CC	\$217	Each	23%	\$167	Other	DM
SU-458-000-616	SU-458-000-616	OPEN STORAGE	DPS Enterprise 12Mo Sub Tier 11=CC	\$181	Each	23%	\$139	Other	DM
SU-458-000-617	SU-458-000-617	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 1=CC	\$624	Each	23%	\$481	Other	DM
SU-458-000-618	SU-458-000-618	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 2=CC	\$526	Each	23%	\$405	Other	DM
SU-458-000-619	SU-458-000-619	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 3=CC	\$427	Each	23%	\$329	Other	DM
SU-458-000-620	SU-458-000-620	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 4=CC	\$399	Each	23%	\$307	Other	DM
SU-458-000-621	SU-458-000-621	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 5=CC	\$371	Each	23%	\$286	Other	DM
SU-458-000-622	SU-458-000-622	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 6=CC	\$338	Each	23%	\$260	Other	DM
SU-458-000-623	SU-458-000-623	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 7=CC	\$300	Each	23%	\$231	Other	DM
SU-458-000-624	SU-458-000-624	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 8=CC	\$268	Each	23%	\$206	Other	DM
SU-458-000-625	SU-458-000-625	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 9=CC	\$235	Each	23%	\$181	Other	DM
SU-458-000-626	SU-458-000-626	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 10=CC	\$197	Each	23%	\$152	Other	DM
SU-458-000-627	SU-458-000-627	OPEN STORAGE	DPS Enterprise 36Mo+AIP Sub Tier 11=CC	\$164	Each	23%	\$127	Other	DM
SU-458-000-628	SU-458-000-628	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 1=CC	\$562	Each	23%	\$433	Other	DM
SU-458-000-629	SU-458-000-629	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 2=CC	\$473	Each	23%	\$364	Other	DM
SU-458-000-630	SU-458-000-630	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 3=CC	\$384	Each	23%	\$296	Other	DM
SU-458-000-631	SU-458-000-631	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 4=CC	\$359	Each	23%	\$277	Other	DM
SU-458-000-632	SU-458-000-632	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 5=CC	\$334	Each	23%	\$257	Other	DM
SU-458-000-633	SU-458-000-633	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 6=CC	\$304	Each	23%	\$234	Other	DM
SU-458-000-634	SU-458-000-634	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 7=CC	\$270	Each	23%	\$208	Other	DM
SU-458-000-635	SU-458-000-635	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 8=CC	\$241	Each	23%	\$185	Other	DM
SU-458-000-636	SU-458-000-636	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 9=CC	\$211	Each	23%	\$163	Other	DM
SU-458-000-637	SU-458-000-637	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 10=CC	\$177	Each	23%	\$137	Other	DM
SU-458-000-638	SU-458-000-638	OPEN STORAGE	DPS Enterprise 36Mo+ PP Sub Tier 11=CC	\$148	Each	23%	\$114	Other	DM
SU-458-000-639	SU-458-000-639	OPEN STORAGE	DPS Backup 12Mo Sub Tier 2=CC	\$527	Each	23%	\$406	Other	DM
SU-458-000-640	SU-458-000-640	OPEN STORAGE	DPS Backup 12Mo Sub Tier 3=CC	\$426	Each	23%	\$328	Other	DM
SU-458-000-641	SU-458-000-641	OPEN STORAGE	DPS Enterprise Sub DDBEA PROTECTPOINT=IA	\$0	Each	23%	\$0	Other	DM
SU-458-000-642	SU-458-000-642	OPEN STORAGE	DPS Subscription Primary Storage=IA	\$0	Each	23%	\$0	Other	DM
SU-458-000-643	SU-458-000-643	OPEN STORAGE	DPS Enterprise RPVM Subscription=IB	\$0	Each	23%	\$0	Other	DM
SU-458-000-644	SU-458-000-644	OPEN STORAGE	DPS Subscription Primary Storage=IA	\$0	Each	23%	\$0	Other	DM
SU-458-000-645	SU-458-000-645	OPEN STORAGE	DPS Suite for Backup Sub Enablers=IA	\$0	Each	23%	\$0	Other	DM
SU-458-000-646	SU-458-000-646	OPEN STORAGE	DPS for VMware Avamar Subscription=CA	\$0	Each	23%	\$0	Other	DM
SU-458-000-647	SU-458-000-647	OPEN STORAGE	DPS Suite for VMware Sub Enablers=CC	\$0	Each	23%	\$0	Other	DM
SU-458-000-648	SU-458-000-648	OPEN STORAGE	DPS Enterprise Subscription Enablers=IA	\$0	Each	23%	\$0	Other	DM
SU-458-000-926	SU-458-000-926	OPEN STORAGE	VMware Cloud DP 12Mo Sub=IA	\$1,103	Each	23%	\$849	Other	DM
SU-458-000-927	SU-458-000-927	OPEN STORAGE	VMware Cloud DP 36 Mo+ PP Sub=IA	\$902	Each	23%	\$695	Other	DM
SU-458-000-928	SU-458-000-928	OPEN STORAGE	VMware Cloud DP 36 Mo+AIP Sub=IA	\$1,003	Each	23%	\$772	Other	DM
SU-458-000-929	SU-458-000-929	OPEN STORAGE	Cloudboost Amazon Image=CA	\$0	Each	23%	\$0	Other	DM
SU-458-000-954	SU-458-000-954	OPEN STORAGE	VMWare Cloud DDVE Enabler=CA	\$0	Each	23%	\$0	Other	DM
SU-458-001-003	SU-458-001-003	OPEN STORAGE	Cloudboost Azure Image=CA	\$0	Each	23%	\$0	Other	DM
SU-458-001-004	SU-458-001-004	OPEN STORAGE	PowerProtect Data M TB 12Mo Sub=CA	\$162	Each	23%	\$125	Other	DM
SU-458-001-005	SU-458-001-005	OPEN STORAGE	PowerProtect Data M TB 36Mo+ AIP Sub=CA	\$147	Each	23%	\$114	Other	DM
SU-458-001-006	SU-458-001-006	OPEN STORAGE	PowerProtect Data M TB 36Mo+ PP Sub=CA	\$133	Each	23%	\$102	Other	DM
SU-458-001-007	SU-458-001-007	OPEN STORAGE	RecoverPoint for VMs=IB	\$0	Each	23%	\$0	Other	DM
SU-458-001-008	SU-458-001-008	OPEN STORAGE	PowerProtect Cyber Recovery=IC	\$0	Each	23%	\$0	Other	DM
SU-458-001-009	SU-458-001-009	OPEN STORAGE	PowerProtect Data M Sct 12Mo+ Sub=IA	\$162	Each	23%	\$125	Other	DM
SU-458-001-010	SU-458-001-010	OPEN STORAGE	PowerProtect Data M Sct 36Mo+ AIP Sub=IA	\$147	Each	23%	\$114	Other	DM
SU-458-001-011	SU-458-001-011	OPEN STORAGE	PowerProtect Data M Sct 36Mo+ PP Sub=IA	\$133	Each	23%	\$102	Other	DM
SU-458-001-012	SU-458-001-012	OPEN STORAGE	PowerProtect Data Manager=CA	\$0	Each	23%	\$0	Other	DM
SU-458-001-014	SU-458-001-014	OPEN STORAGE	DP Suite Tier 1 12Mo+ Sub=CA	\$444	Each	23%	\$342	Other	DM
SU-458-001-015	SU-458-001-015	OPEN STORAGE	DP Suite Tier 1 36Mo+ AIP Sub=CA	\$404	Each	23%	\$311	Other	DM
SU-458-001-016	SU-458-001-016	OPEN STORAGE	DP Suite Tier 1 36Mo+ PP Sub=CA	\$363	Each	23%	\$280	Other	DM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
SU-458-001-017	SU-458-001-017	OPEN STORAGE	DP Suite Tier 2 12Mo+ Sub=CA	\$310	Each	23%	\$239	Other	DM	
SU-458-001-018	SU-458-001-018	OPEN STORAGE	DP Suite Tier 2 36Mo+ AIP Sub=CA	\$282	Each	23%	\$217	Other	DM	
SU-458-001-019	SU-458-001-019	OPEN STORAGE	DP Suite Tier 2 36Mo+ PP Sub=CA	\$254	Each	23%	\$195	Other	DM	
SU-458-001-020	SU-458-001-020	OPEN STORAGE	DP Suite Tier 3 12Mo+ Sub=CA	\$181	Each	23%	\$139	Other	DM	
SU-458-001-021	SU-458-001-021	OPEN STORAGE	DP Suite Tier 3 36Mo+ AIP Sub=CA	\$164	Each	23%	\$127	Other	DM	
SU-458-001-022	SU-458-001-022	OPEN STORAGE	DP Suite Tier 3 36Mo+ PP Sub=CA	\$148	Each	23%	\$114	Other	DM	
SU-458-001-023	SU-458-001-023	OPEN STORAGE	Avamar VE=CA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-024	SU-458-001-024	OPEN STORAGE	VREALIZE DPA CB DD vD Enablers=IA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-028	SU-458-001-028	OPEN STORAGE	EMC Granular Recovery Microsoft MID=CA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-029	SU-458-001-029	OPEN STORAGE	DP Suite Soct Tier 1 12Mo+ Sub=IA	\$444	Each	23%	\$342	Other	DM	
SU-458-001-030	SU-458-001-030	OPEN STORAGE	DP Suite Soct Tier 1 36Mo+ AIP Sub=IA	\$404	Each	23%	\$311	Other	DM	
SU-458-001-031	SU-458-001-031	OPEN STORAGE	DP Suite Soct Tier 1 36Mo+ PP Sub=IA	\$363	Each	23%	\$280	Other	DM	
SU-458-001-032	SU-458-001-032	OPEN STORAGE	DP Suite Soct Tier 2 12Mo+ Sub=IA	\$310	Each	23%	\$239	Other	DM	
SU-458-001-033	SU-458-001-033	OPEN STORAGE	DP Suite Soct Tier 2 36Mo+ AIP Sub=IA	\$282	Each	23%	\$217	Other	DM	
SU-458-001-034	SU-458-001-034	OPEN STORAGE	DP Suite Soct Tier 2 36Mo+ PP Sub=IA	\$254	Each	23%	\$195	Other	DM	
SU-458-001-035	SU-458-001-035	OPEN STORAGE	DP Suite Soct Tier 3 12Mo+ Sub=IA	\$181	Each	23%	\$139	Other	DM	
SU-458-001-036	SU-458-001-036	OPEN STORAGE	DP Suite Soct Tier 3 36Mo+ AIP Sub=IA	\$164	Each	23%	\$127	Other	DM	
SU-458-001-037	SU-458-001-037	OPEN STORAGE	DP Suite Soct Tier 3 36Mo+ PP Sub=IA	\$148	Each	23%	\$114	Other	DM	
SU-458-001-038	SU-458-001-038	OPEN STORAGE	Data Protection Suite Software=CA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-078	SU-458-001-078	OPEN STORAGE	DPS for VMWare RP4VM Subscription=IA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-093	SU-458-001-093	OPEN STORAGE	PowerProtect Storage Direct DD vD=IA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-099	SU-458-001-099	OPEN STORAGE	Cloud Disaster Recovery=CC	\$0	Each	23%	\$0	Other	DM	
SU-458-001-100	SU-458-001-100	OPEN STORAGE	VREALIZE=IA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-154	SU-458-001-154	OPEN STORAGE	DP Suite+ Tier1 12Mo PP Sub=CA	\$488	Each	23%	\$376	Other	DM	
SU-458-001-155	SU-458-001-155	OPEN STORAGE	DP Suite+ Tier2 12Mo PP Sub=CA	\$341	Each	23%	\$262	Other	DM	
SU-458-001-156	SU-458-001-156	OPEN STORAGE	DP Suite+ Tier3 12Mo PP Sub=CA	\$199	Each	23%	\$153	Other	DM	
SU-458-001-157	SU-458-001-157	OPEN STORAGE	DP Suite+ Tier1 36Mo+ PP Sub=CA	\$400	Each	23%	\$308	Other	DM	
SU-458-001-158	SU-458-001-158	OPEN STORAGE	DP Suite+ Tier2 36Mo+ PP Sub=CA	\$279	Each	23%	\$215	Other	DM	
SU-458-001-159	SU-458-001-159	OPEN STORAGE	DP Suite+ Tier3 36Mo+ PP Sub=CA	\$163	Each	23%	\$125	Other	DM	
SU-458-001-160	SU-458-001-160	OPEN STORAGE	DP Suite+ Tier1 36Mo+ AIP Sub=CA	\$444	Each	23%	\$342	Other	DM	
SU-458-001-161	SU-458-001-161	OPEN STORAGE	DP Suite+ Tier2 36Mo+ AIP Sub=CA	\$310	Each	23%	\$239	Other	DM	
SU-458-001-162	SU-458-001-162	OPEN STORAGE	DP Suite+ Tier3 36Mo+ AIP Sub=CA	\$181	Each	23%	\$139	Other	DM	
SU-458-001-163	SU-458-001-163	OPEN STORAGE	NVE VREALIZE DPA CB DDvD Enablers=IA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-164	SU-458-001-164	OPEN STORAGE	PowerProtect DD Virtual Edition=CA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-165	SU-458-001-165	OPEN STORAGE	Dell EMC Cloud Tier=CC	\$0	Each	23%	\$0	Other	DM	
SU-458-001-167	SU-458-001-167	OPEN STORAGE	PowerProtectDataMan+ 12Mo PP Sub=CA	\$229	Each	23%	\$176	Other	DM	
SU-458-001-168	SU-458-001-168	OPEN STORAGE	PowerProtectDataMan+ 36Mo+ PP Sub=CA	\$188	Each	23%	\$144	Other	DM	
SU-458-001-169	SU-458-001-169	OPEN STORAGE	PowerProtectDataMan+ 36Mo+ AIP Sub=CA	\$208	Each	23%	\$160	Other	DM	
SU-458-001-170	SU-458-001-170	OPEN STORAGE	vProtect TB=CA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-171	SU-458-001-171	OPEN STORAGE	vProtect Socket=IA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-178	SU-458-001-178	OPEN STORAGE	PowerProtect Data M TB 12Mo Sub=CA	\$162	Each	23%	\$125	Other	DM	
SU-458-001-179	SU-458-001-179	OPEN STORAGE	PowerProtect Data M TB 36Mo+ AIP Sub=CA	\$147	Each	23%	\$113	Other	DM	
SU-458-001-180	SU-458-001-180	OPEN STORAGE	PowerProtect Data M TB 36Mo+ PP Sub=CA	\$133	Each	23%	\$102	Other	DM	
SU-458-001-181	SU-458-001-181	OPEN STORAGE	PowerProtect Data Manager=CA	\$0	Each	23%	\$0	Other	DM	
SU-458-001-182	SU-458-001-182	OPEN STORAGE	DP Suite Tier 1 12Mo+ Sub=CA	\$444	Each	23%	\$342	Other	DM	
SU-458-001-183	SU-458-001-183	OPEN STORAGE	DP Suite Tier 1 36Mo+ AIP Sub=CA	\$404	Each	23%	\$311	Other	DM	
SU-458-001-184	SU-458-001-184	OPEN STORAGE	DP Suite Tier 1 36Mo+ PP Sub=CA	\$363	Each	23%	\$280	Other	DM	
SU-458-001-185	SU-458-001-185	OPEN STORAGE	DP Suite Tier 2 12Mo+ Sub=CA	\$310	Each	23%	\$239	Other	DM	
SU-458-001-186	SU-458-001-186	OPEN STORAGE	DP Suite Tier 2 36Mo+ AIP Sub=CA	\$282	Each	23%	\$217	Other	DM	
SU-458-001-187	SU-458-001-187	OPEN STORAGE	DP Suite Tier 2 36Mo+ PP Sub=CA	\$254	Each	23%	\$196	Other	DM	
SU-458-001-188	SU-458-001-188	OPEN STORAGE	DP Suite Tier 3 12Mo+ Sub=CA	\$181	Each	23%	\$139	Other	DM	
SU-458-001-189	SU-458-001-189	OPEN STORAGE	DP Suite Tier 3 36Mo+ AIP Sub=CA	\$164	Each	23%	\$126	Other	DM	
SU-458-001-190	SU-458-001-190	OPEN STORAGE	DP Suite Tier 3 36Mo+ PP Sub=CA	\$148	Each	23%	\$114	Other	DM	
SU-458-001-191	SU-458-001-191	OPEN STORAGE	Data Protection Suite Software=CA	\$0	Each	23%	\$0	Other	DM	
U-BLCK-2200	U-BLCK-2200	OPEN STORAGE	UPG BLOCK SERVICE DPSAPPS DD2200=IA	\$0	Each	23%	\$0	Other	DM	
U-BLCK-2500	U-BLCK-2500	OPEN STORAGE	UPG BLOCK SERVICE DPSAPPS DD2500=IA	\$0	Each	23%	\$0	Other	DM	
U-BLCK-4200	U-BLCK-4200	OPEN STORAGE	UPG BLOCK SERVICE DPSAPPS DD4200=IA	\$0	Each	23%	\$0	Other	DM	
U-BLCK-4500	U-BLCK-4500	OPEN STORAGE	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0	Each	23%	\$0	Other	DM	
U-BLCK-7200	U-BLCK-7200	OPEN STORAGE	UPG BLOCK SERVICE DPSAPPS DD7200=IA	\$0	Each	23%	\$0	Other	DM	
U-BLCK-9500	U-BLCK-9500	OPEN STORAGE	UPG BLOCK SERVICE DPSAPPS DD9500=IA	\$0	Each	23%	\$0	Other	DM	
U-BLCK-9500V	U-BLCK-9500V	OPEN STORAGE	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0	Each	23%	\$0	Other	DM	
U-BLCK-990	U-BLCK-990	OPEN STORAGE	UPG BLOCK SERVICE DPSAPPS DD990=IA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-061	VSL3-001-061	OPEN STORAGE	PowerProtect DataMgr SW TB TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-062	VSL3-001-062	OPEN STORAGE	PowerProtect Database Agent TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-063	VSL3-001-063	OPEN STORAGE	PowerProtect Microsoft Agent TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-064	VSL3-001-064	OPEN STORAGE	PowerProtect Hadoop Agent TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-065	VSL3-001-065	OPEN STORAGE	PowerProtect Oracle RMAN Agent TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-066	VSL3-001-066	OPEN STORAGE	PowerProtect PerpSW StrDrect VMAX TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-067	VSL3-001-067	OPEN STORAGE	PowerProtect PerpSW StrDrect PMAX TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-068	VSL3-001-068	OPEN STORAGE	PowerProtect PerpSW StrDrect XIO TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-069	VSL3-001-069	OPEN STORAGE	PowerProtect PerpSW StrDrect VRPA TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-070	VSL3-001-070	OPEN STORAGE	RecoverPoint for VMs TLA=IB	\$0	Each	23%	\$0	Other	DM	
VSL3-001-071	VSL3-001-071	OPEN STORAGE	PowerProtect Cyber Recovery TLA=IC	\$0	Each	23%	\$0	Other	DM	
VSL3-001-072	VSL3-001-072	OPEN STORAGE	EMC Granular Recovery Microsoft TLA=CA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-073	VSL3-001-073	OPEN STORAGE	PowerProtect Storage Direct DD vD=IA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-074	VSL3-001-074	OPEN STORAGE	PowerProtect DataMgr SW Socket TLA=IA	\$0	Each	23%	\$0	Other	DM	
VSL3-001-075	VSL3-001-075	OPEN STORAGE	Data Protection Central TLA=CA	\$0	Each	23%	\$0	Other	DM	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VSL3-001-076	VSL3-001-076	OPEN STORAGE	RecoverPoint for VMs Socket TLA=IA	\$0	Each	23%	\$0	Other	DM
VSL3-001-077	VSL3-001-077	OPEN STORAGE	Cloud Disaster Recovery TLA=CC	\$0	Each	23%	\$0	Other	DM
VSL3-001-078	VSL3-001-078	OPEN STORAGE	Data Protection Suite TB TLA=CA	\$0	Each	23%	\$0	Other	DM
VSL3-001-079	VSL3-001-079	OPEN STORAGE	Avamar SW TLA=CA	\$0	Each	23%	\$0	Other	DM
VSL3-001-080	VSL3-001-080	OPEN STORAGE	Data Protection Advisor SW TLA=CA	\$0	Each	23%	\$0	Other	DM
VSL3-001-081	VSL3-001-081	OPEN STORAGE	Avamar VE SW TLA=CA	\$0	Each	23%	\$0	Other	DM
VSL3-001-082	VSL3-001-082	OPEN STORAGE	VREALIZE DP EXTENTION 4.0 TLA=IA	\$0	Each	23%	\$0	Other	DM
VSL3-001-083	VSL3-001-083	OPEN STORAGE	DPA Federated Reporting TLA=IA	\$0	Each	23%	\$0	Other	DM
VSL3-001-085	VSL3-001-085	OPEN STORAGE	Data Protection Suite Sockets TLA=IA	\$0	Each	23%	\$0	Other	DM
VSL3-001-087	VSL3-001-087	OPEN STORAGE	vCloud Director DP Extension TLA=IA	\$0	Each	23%	\$0	Other	DM
VSL3-003-205	VSL3-003-205	OPEN STORAGE	vProtect SW TB TLA=CA	\$0	Each	23%	\$0	Other	DM
456-107-804	456-107-804	RECOVERPOINT	DPS for VMWare RP4VM Enabler=IB	\$0	Each	23%	\$0	Other	DM
456-109-396	456-109-396	RECOVERPOINT	DPS ENTERPRISE EDITION RP4VM ENABLER=IB	\$0	Each	23%	\$0	Other	DM
456-113-029	456-113-029	RECOVERPOINT	DP Search DPS Enablers=CA	\$0	Each	23%	\$0	Other	DM
456-113-072	456-113-072	RECOVERPOINT	DPS Enterprise Edition RP4VM Enabler=IB	\$0	Each	23%	\$0	Other	DM
456-113-664	456-113-664	RECOVERPOINT	DPS for VMWare RP4VM Enabler=IA	\$0	Each	23%	\$0	Other	DM
456-113-665	456-113-665	RECOVERPOINT	DPS for XC RP4VM Enabler=IA	\$0	Each	23%	\$0	Other	DM
ELA-CUS-VPROTPNT	ELA-CUS-VPROTPNT	VMAX3 FAMILY	CUSTOM ELA PROTECTPOINT=CA	\$1,000	Each	23%	\$770	Other	DM
CNRSEEKSVR	CNRSEEKSVR	CENTERA	CNR SEEK APPLIANCE SERVER	\$0	Each	33%	\$0	Other	E
6740-7840RCKT	6740-7840RCKT	CONNECTRIX	VDX-6740 MP-7840 EMC UNIV RACK KIT	\$600	Each	33%	\$402	Other	E
AP-7420B-00	AP-7420B-00	CONNECTRIX	2Gb 16 port FC Application Switch	\$0	Each	33%	\$0	Other	E
AP-7420B-0D	AP-7420B-0D	CONNECTRIX	16-PORT APP PLATFORM	\$0	Each	33%	\$0	Other	E
AP-7420B-F	AP-7420B-F	CONNECTRIX	16-PORT INVISTA-RCVRPNT PROMO APP SWITCH	\$0	Each	33%	\$0	Other	E
AP7420B-IP	AP7420B-IP	CONNECTRIX	LIC FCIP TUNNELING	\$0	Each	33%	\$0	Other	E
AP7420B-IPC	AP7420B-IPC	CONNECTRIX	LIC FCIP TUNNELING	\$0	Each	33%	\$0	Other	E
AP7420B-MPR	AP7420B-MPR	CONNECTRIX	ROUTER/FCIP BUNDLE	\$0	Each	33%	\$0	Other	E
AP7420B-MPRC	AP7420B-MPRC	CONNECTRIX	ROUTER/FCIP BUNDLE	\$0	Each	33%	\$0	Other	E
AP7420B-RTR	AP7420B-RTR	CONNECTRIX	LIC AP7420B FABRIC ROUTER	\$0	Each	33%	\$0	Other	E
AP7420B-RTRC	AP7420B-RTRC	CONNECTRIX	LIC AP7420B FABRIC ROUTER	\$0	Each	33%	\$0	Other	E
AP7420B-SAS	AP7420B-SAS	CONNECTRIX	SAS LICENSE FOR AP-7420B	\$0	Each	33%	\$0	Other	E
AP7420B-SAS-F	AP7420B-SAS-F	CONNECTRIX	SAS LIC FOR AP7420B RECOVERPOINT PROMO	\$0	Each	33%	\$0	Other	E
AP-7600B	AP-7600B	CONNECTRIX	AP-7600B FABRIC APPLICATION SWITCH	\$0	Each	33%	\$0	Other	E
AP7600B-FW	AP7600B-FW	CONNECTRIX	AP-7600B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
AP7600B-PM	AP7600B-PM	CONNECTRIX	AP-7600B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
AP7600B-TR	AP7600B-TR	CONNECTRIX	AP-7600B ISL TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
BR-6610-4PRACKKIT	BR-6610-4PRACKKIT	CONNECTRIX	DS-6610B 4 Post Rack Mount Kit	\$170	Each	33%	\$114	Other	E
BR-6620-4PRACKKIT	BR-6620-4PRACKKIT	CONNECTRIX	DS-6620B/DS-6630B 4 Post Rack Mount Kit	\$700	Each	33%	\$469	Other	E
BR-DCX-22RACKKIT	BR-DCX-22RACKKIT	CONNECTRIX	DCX6-8 22 IN Fixed Rack Kit	\$320	Each	33%	\$214	Other	E
BRDCX-8GSW8P	BRDCX-8GSW8P	CONNECTRIX	BRCD LBL DCX 8GB SHORT WAVE SFPs 8PACK	\$2,100	Each	33%	\$1,407	Other	E
BRQSF40GDA1M	BRQSF40GDA1M	CONNECTRIX	BRCD QSFP 40G DIRECT ATTACH 1 METER	\$600	Each	33%	\$402	Other	E
BRQSF40GDA3M	BRQSF40GDA3M	CONNECTRIX	BRCD QSFP 40G DIRECT ATTACH 3 METER	\$740	Each	33%	\$496	Other	E
BRQSF40GDA5M	BRQSF40GDA5M	CONNECTRIX	BRCD QSFP 40G DIRECT ATTACH 5 METER	\$870	Each	33%	\$583	Other	E
BRQSF40GESR4	BRQSF40GESR4	CONNECTRIX	BRCD QSFP 40G QSFP 300M	\$3,995	Each	33%	\$2,677	Other	E
BRQSF4X32G-2KM	BRQSF4X32G-2KM	CONNECTRIX	BRCD LBL 4X32GB 2KM QSFP 1PACK	\$11,270	Each	33%	\$7,551	Other	E
BRQSF4X32G-BRKOT	BRQSF4X32G-BRKOT	CONNECTRIX	BRCD LBL 4X32GB SW BREAKOUT QSFP 1PACK	\$6,860	Each	33%	\$4,596	Other	E
BRSPF-10G10K	BRSPF-10G10K	CONNECTRIX	BRCD 10GB SFP+ 10K LONG WAVE 1PACK	\$2,100	Each	33%	\$1,407	Other	E
BRSPF-10G10K8	BRSPF-10G10K8	CONNECTRIX	BRCD 10GB SFP+ 10K LONG WAVE 8PACK	\$14,390	Each	33%	\$9,641	Other	E
BRSPF-10GFC1W	BRSPF-10GFC1W	CONNECTRIX	BRCD LBL 10GB FC 10KM LONG WAVE SFP	\$1,820	Each	33%	\$1,219	Other	E
BRSPF-10GFC5W	BRSPF-10GFC5W	CONNECTRIX	BRCD LBL 10GB FC SHORT WAVE SFP	\$570	Each	33%	\$382	Other	E
BRSPF-10GSW1P	BRSPF-10GSW1P	CONNECTRIX	BRCD 10GB SFP+ SHORT WAVE 1PACK	\$740	Each	33%	\$496	Other	E
BRSPF-10GSW8P	BRSPF-10GSW8P	CONNECTRIX	BRCD 10GB SFP+ SHORT WAVE 8PACK	\$4,150	Each	33%	\$2,781	Other	E
BRSPF-16GSWSEC	BRSPF-16GSWSEC	CONNECTRIX	BRCD LBL SFP+ SWL 16G, 1-PK, SECURE	\$690	Each	33%	\$462	Other	E
BRSPF-1GBE-OP	BRSPF-1GBE-OP	CONNECTRIX	BRCD LBL 1GbE Optical SFP for 7840	\$860	Each	33%	\$576	Other	E
BRSPF-1GECOPR	BRSPF-1GECOPR	CONNECTRIX	BRSPF 1GBE COP SFP FOR MP-7800B + FX8-24	\$420	Each	33%	\$281	Other	E
BRSPF32G10K8PSEC	BRSPF32G10K8PSEC	CONNECTRIX	BRCD LBL SFP+ LWL 32G, 10KM, 8PK, SECURE	\$38,120	Each	33%	\$25,540	Other	E
BRSPF32G10K1WSEC	BRSPF32G10K1WSEC	CONNECTRIX	BRCD LBL SFP+ LWL 32G, 10KM, 1-PK, SECURE	\$5,530	Each	33%	\$3,705	Other	E
BRSPF-32GSW8PSEC	BRSPF-32GSW8PSEC	CONNECTRIX	BRCD LBL SFP+ SWL 32G, 8PK, SECURE	\$9,940	Each	33%	\$6,660	Other	E
BRSPF-32GSWSEC	BRSPF-32GSWSEC	CONNECTRIX	BRCD LBL SFP+ SWL 32G, 1-PK, SECURE	\$1,440	Each	33%	\$965	Other	E
BRSPF40GQSFPs	BRSPF40GQSFPs	CONNECTRIX	BRCD LBL QSFP 40GbE SW OPTIC 1PACK	\$4,900	Each	33%	\$3,283	Other	E
CBFM-04	CBFM-04	CONNECTRIX	FM 4 DOMAINS SEAT LIC	\$0	Each	33%	\$0	Other	E
CBFM-04-10	CBFM-04-10	CONNECTRIX	FM 4 TO 10 DOMAIN UPG	\$0	Each	33%	\$0	Other	E
CBFM-04-10C	CBFM-04-10C	CONNECTRIX	FM 4 DOMAINS TO 10 DOMAIN	\$0	Each	33%	\$0	Other	E
CBFM-04-99	CBFM-04-99	CONNECTRIX	FM 4 TO 99 DOMAIN UPG	\$0	Each	33%	\$0	Other	E
CBFM-04-99C	CBFM-04-99C	CONNECTRIX	4 DOMAINS TO 99 DOMAINS L	\$0	Each	33%	\$0	Other	E
CBFM-04C	CBFM-04C	CONNECTRIX	FM 4 DOMAINS SEAT LC	\$0	Each	33%	\$0	Other	E
CBFM-10	CBFM-10	CONNECTRIX	FM 10 DOMAINS SEAT LIC	\$0	Each	33%	\$0	Other	E
CBFM-10-99	CBFM-10-99	CONNECTRIX	FM 10 DOM TO 99 DOM UPG	\$0	Each	33%	\$0	Other	E
CBFM-10-99C	CBFM-10-99C	CONNECTRIX	FM 10 DOMS TO 99 DOMS UPG	\$0	Each	33%	\$0	Other	E
CBFM-10C	CBFM-10C	CONNECTRIX	FM 10 DOMAINS SEAT LC	\$0	Each	33%	\$0	Other	E
CBFM-3X-4X	CBFM-3X-4X	CONNECTRIX	FM 3.X TO 4.X SITE UPGRAD	\$0	Each	33%	\$0	Other	E
CBFM-3X-4XC	CBFM-3X-4XC	CONNECTRIX	FM 3.X TO 4.X SITE UPGRAD	\$0	Each	33%	\$0	Other	E
CBFM-99	CBFM-99	CONNECTRIX	FM 99 DOMAINS SITE LIC	\$0	Each	33%	\$0	Other	E
CBFM-99C	CBFM-99C	CONNECTRIX	FM 99 DOMAINS SITE LC	\$0	Each	33%	\$0	Other	E
CMCNE-SAN-ENT	CMCNE-SAN-ENT	CONNECTRIX	CTX MGR CNE SAN Enterprise	\$0	Each	33%	\$0	Other	E
CMCNE-SAN-PLU	CMCNE-SAN-PLU	CONNECTRIX	CTX MGR CNE SAN Pro Plus	\$0	Each	33%	\$0	Other	E
CMCNE-SW-KIT-CF	CMCNE-SW-KIT-CF	CONNECTRIX	CMCNE SOFTWARE MEDIA KIT NO LICENSE =IA	\$0	Each	33%	\$0	Other	E
CNE-IPADV100	CNE-IPADV100	CONNECTRIX	CTX MGR CNE - ADD IP DATA CTR TO IP BASE	\$0	Each	33%	\$0	Other	E

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CNE-IPADV100-CF	CNE-IPADV100-CF	CONNECTRIX	CTX MGR CNE - ADD IP DATA CTR TO IP BASE	\$0	Each	33%	\$0	Other	E
CNE-IPB-150	CNE-IPB-150	CONNECTRIX	CTX MGR CNE IP Data Center	\$0	Each	33%	\$0	Other	E
CNE-IPB-50	CNE-IPB-50	CONNECTRIX	CTX MGR CNE IP BASE	\$0	Each	33%	\$0	Other	E
CNE-IPB-50-CF	CNE-IPB-50-CF	CONNECTRIX	CTX MGR CNE IP BASE	\$0	Each	33%	\$0	Other	E
CNE-IPSANPLUE	CNE-IPSANPLUE	CONNECTRIX	CTX MGR CNE - IP ADD ENT TO PLUS LIC	\$0	Each	33%	\$0	Other	E
CNE-IPSANPLUE-CF	CNE-IPSANPLUE-CF	CONNECTRIX	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPU100	CNE-IPU100	CONNECTRIX	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPU1000	CNE-IPU1000	CONNECTRIX	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPU1000-CF	CNE-IPU1000-CF	CONNECTRIX	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPU100-CF	CNE-IPU100-CF	CONNECTRIX	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPU2500	CNE-IPU2500	CONNECTRIX	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPU2500-CF	CNE-IPU2500-CF	CONNECTRIX	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPU500	CNE-IPU500	CONNECTRIX	CTX MGR CNE - ADD 500 IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPU500-CF	CNE-IPU500-CF	CONNECTRIX	CTX MGR CNE - ADD 500 IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPUSANENT	CNE-IPUSANENT	CONNECTRIX	CTX MGR CNE - IP ADD SAN ENT UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPUSANENT-CF	CNE-IPUSANENT-CF	CONNECTRIX	CTX MGR CNE - IP ADD SAN ENT UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPUSANPLU	CNE-IPUSANPLU	CONNECTRIX	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-IPUSANPLU-CF	CNE-IPUSANPLU-CF	CONNECTRIX	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-MPLS10	CNE-MPLS10	CONNECTRIX	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-MPLS10-CF	CNE-MPLS10-CF	CONNECTRIX	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-MPLS25	CNE-MPLS25	CONNECTRIX	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-MPLS25-CF	CNE-MPLS25-CF	CONNECTRIX	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-MPLS50	CNE-MPLS50	CONNECTRIX	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-MPLS50-CF	CNE-MPLS50-CF	CONNECTRIX	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-SAN-IP150	CNE-SAN-IP150	CONNECTRIX	CTX MGR CNE SAN ADD IP BASE LIC	\$0	Each	33%	\$0	Other	E
CNE-SAN-IP150-CF	CNE-SAN-IP150-CF	CONNECTRIX	CTX MGR CNE SAN ADD IP BASE LIC	\$0	Each	33%	\$0	Other	E
CNE-SANIP-ENT	CNE-SANIP-ENT	CONNECTRIX	CTX MGR CNE SAN-IP Enterprise	\$0	Each	33%	\$0	Other	E
CNE-SANIP-ENT-CF	CNE-SANIP-ENT-CF	CONNECTRIX	CTX MGR CNE SAN-IP Enterprise	\$0	Each	33%	\$0	Other	E
CNE-SANIP-PLU	CNE-SANIP-PLU	CONNECTRIX	CTX MGR CNE SAN-IP Pro Plus	\$0	Each	33%	\$0	Other	E
CNE-SANIP-PLU-CF	CNE-SANIP-PLU-CF	CONNECTRIX	CTX MGR CNE SAN-IP Pro Plus	\$0	Each	33%	\$0	Other	E
CNE-SANIPUPLS	CNE-SANIPUPLS	CONNECTRIX	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	\$0	Each	33%	\$0	Other	E
CNE-SANIPUPLS-CF	CNE-SANIPUPLS-CF	CONNECTRIX	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	\$0	Each	33%	\$0	Other	E
CNESANPLUSUPG	CNESANPLUSUPG	CONNECTRIX	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	\$0	Each	33%	\$0	Other	E
CNX-DNQSFP-40GDA1M	CNX-DNQSFP-40GDA1M	CONNECTRIX	CNX DN QSFP 40G DIRECT ATTACH 1 METER	\$400	Each	33%	\$268	Other	E
CNX-DNQSFP-40GDA5M	CNX-DNQSFP-40GDA5M	CONNECTRIX	CNX DN QSFP 40G DIRECT ATTACH 5 METER	\$675	Each	33%	\$452	Other	E
CNX-DNQSFP-40GSR1P	CNX-DNQSFP-40GSR1P	CONNECTRIX	CNX DN QSFP 40Gb SR OPTIC 1PACK	\$2,070	Each	33%	\$1,387	Other	E
CNX-DN-SFP-1GCOPT1P	CNX-DN-SFP-1GCOPT1P	CONNECTRIX	CNX DN 1GbE SR COPPER SFP 1PACK	\$250	Each	33%	\$168	Other	E
CNX-DN-SFP-1GOPT1P	CNX-DN-SFP-1GOPT1P	CONNECTRIX	CNX DN 1GbE SR OPTICAL SFP 1PACK	\$280	Each	33%	\$188	Other	E
CNX-DN-SFP-TX1M1P	CNX-DN-SFP-TX1M1P	CONNECTRIX	CNX DN 10GbE DAC TWINAX COPPER 1M 1PACK	\$110	Each	33%	\$74	Other	E
CNX-DN-SFP-TX3M1P	CNX-DN-SFP-TX3M1P	CONNECTRIX	CNX DN 10GbE DAC TWINAX COPPER 3M 1PACK	\$150	Each	33%	\$101	Other	E
CNX-DN-SFP-TX5M1P	CNX-DN-SFP-TX5M1P	CONNECTRIX	CNX DN 10GbE DAC TWINAX COPPER 5M 1PACK	\$180	Each	33%	\$121	Other	E
CNX-S4048-DN-48R	CNX-S4048-DN-48R	CONNECTRIX	CNX DN S4048 48PORT 10GbE Switch RTF AIR	\$0	Each	33%	\$0	Other	E
CNXSFP-10G-SR	CNXSFP-10G-SR	CONNECTRIX	CNX SFP 10GbE SR OPTIC 1 PACK	\$600	Each	33%	\$402	Other	E
CNXSFP-10GSR8	CNXSFP-10GSR8	CONNECTRIX	CNX SFP 10GbE SR OPTIC 8 PACK	\$2,940	Each	33%	\$1,970	Other	E
CTX-OM3-100M	CTX-OM3-100M	CONNECTRIX	OM3 50/125 FIBER CABLE LC- LC 100 METER	\$570	Each	33%	\$382	Other	E
CTX-OM3-10M	CTX-OM3-10M	CONNECTRIX	OM3 50/125 FIBER CABLE LC- LC 10 METER	\$290	Each	33%	\$194	Other	E
CTX-OM3-1M	CTX-OM3-1M	CONNECTRIX	OM3 50/125 FIBER CABLE LC- LC 1 METER	\$230	Each	33%	\$154	Other	E
CTX-OM3-30M	CTX-OM3-30M	CONNECTRIX	OM3 50/125 FIBER CABLE LC- LC 30 METER	\$310	Each	33%	\$208	Other	E
CTX-OM3-3M	CTX-OM3-3M	CONNECTRIX	OM3 50/125 FIBER CABLE LC- LC 3 METER	\$250	Each	33%	\$168	Other	E
CTX-OM3-50M	CTX-OM3-50M	CONNECTRIX	OM3 50/125 FIBER CABLE LC- LC 50 METER	\$390	Each	33%	\$261	Other	E
CTX-OM3-5M	CTX-OM3-5M	CONNECTRIX	OM3 50/125 FIBER CABLE LC- LC 5 METER	\$260	Each	33%	\$174	Other	E
CTX-OM4-100M	CTX-OM4-100M	CONNECTRIX	OM4 50/125 MICRON OPTICAL CBL LC-LC 100M	\$1,000	Each	33%	\$670	Other	E
CTX-OM4-10M	CTX-OM4-10M	CONNECTRIX	OM4 50/125 MICRON OPTICAL CBL LC-LC 10M	\$320	Each	33%	\$214	Other	E
CTX-OM4-1M	CTX-OM4-1M	CONNECTRIX	OM4 50/125 MICRON OPTICAL CBL LC-LC 1M	\$255	Each	33%	\$171	Other	E
CTX-OM4-30M	CTX-OM4-30M	CONNECTRIX	OM4 50/125 MICRON OPTICAL CBL LC-LC 30M	\$465	Each	33%	\$312	Other	E
CTX-OM4-3M	CTX-OM4-3M	CONNECTRIX	OM4 50/125 MICRON OPTICAL CBL LC-LC 3M	\$255	Each	33%	\$171	Other	E
CTX-OM4-50M	CTX-OM4-50M	CONNECTRIX	OM4 50/125 MICRON OPTICAL CBL LC-LC 50M	\$630	Each	33%	\$422	Other	E
CTX-OM4-5M	CTX-OM4-5M	CONNECTRIX	OM4 50/125 MICRON OPTICAL CBL LC-LC 5M	\$290	Each	33%	\$194	Other	E
DCX-16EB4B6	DCX-16EB4B6	CONNECTRIX	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC	\$0	Each	33%	\$0	Other	E
DCX-16EB4B6-CF	DCX-16EB4B6-CF	CONNECTRIX	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC	\$127,800	Each	33%	\$85,626	Other	E
DCX4S-FIC-CUP	DCX4S-FIC-CUP	CONNECTRIX	DCX-4S FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E
DCX4S-FIC-CUP-CF	DCX4S-FIC-CUP-CF	CONNECTRIX	DCX-4S FICON CUP LICENSE	\$24,800	Each	33%	\$16,616	Other	E
DCX-4S-IR	DCX-4S-IR	CONNECTRIX	DCX-4S INTEGRATED ROUTING LICENSE	\$0	Each	33%	\$0	Other	E
DCX-4S-IR-CF	DCX-4S-IR-CF	CONNECTRIX	DCX-4S INTEGRATED ROUTING LICENSE	\$32,700	Each	33%	\$21,909	Other	E
DCX7G6CLKIT-100M	DCX7G6CLKIT-100M	CONNECTRIX	DCX7-TO-DCX6/8510 ICL POD KIT, 8 SW QSFPs	\$61,270	Each	33%	\$41,051	Other	E
DCX7CLKIT-100M	DCX7CLKIT-100M	CONNECTRIX	DCX7-TO-DCX7 ICL POD KIT, 8 GEN 7 QSFPs	\$70,620	Each	33%	\$47,315	Other	E
DCX-CUP-LIC	DCX-CUP-LIC	CONNECTRIX	DCX FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E
DCX-CUP-LIC-CF	DCX-CUP-LIC-CF	CONNECTRIX	DCX FICON CUP LICENSE	\$33,800	Each	33%	\$22,646	Other	E
DCX-FCIP-LIC	DCX-FCIP-LIC	CONNECTRIX	DCX+48K 181 HI-PERF FCIP/FC EXT LICENSE	\$0	Each	33%	\$0	Other	E
DCX-FCIP-LIC-CF	DCX-FCIP-LIC-CF	CONNECTRIX	DCX+48K 181 HI-PERF FCIP/FC EXT LICENSE	\$23,500	Each	33%	\$15,745	Other	E
DS-16B2-00	DS-16B2-00	CONNECTRIX	DS-16B2 2G SWL Switch	\$0	Each	33%	\$0	Other	E
DS-16B2-0D	DS-16B2-0D	CONNECTRIX	DS-16B2 2G SWL Switch	\$0	Each	33%	\$0	Other	E
DS-16B3-FF-0	DS-16B3-FF-0	CONNECTRIX	DS16B3 16-PORT FULL FAB	\$0	Each	33%	\$0	Other	E
DS-16B3-FF-0U	DS-16B3-FF-0U	CONNECTRIX	DS16B3US 16-PORT FULL FAB	\$0	Each	33%	\$0	Other	E
DS-16B3-FF-D	DS-16B3-FF-D	CONNECTRIX	DS16B3 16-PORT FULL FAB	\$0	Each	33%	\$0	Other	E
DS-16B3-FF-DU	DS-16B3-FF-DU	CONNECTRIX	DS16B3US 16-PORT FULL FAB	\$0	Each	33%	\$0	Other	E
DS16B-ENT	DS16B-ENT	CONNECTRIX	ENT SW BNDL - DS-16B2/3	\$0	Each	33%	\$0	Other	E



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
DS16B-ENTC	DS16B-ENTC	CONNECTRIX	ENT SW BNDL - DS-16B2/3	\$0	Each	33%	\$0	Other	E
DS16B-FW	DS16B-FW	CONNECTRIX	FAB WATCH FOR DS-16B2/3	\$0	Each	33%	\$0	Other	E
DS16B-FWC	DS16B-FWC	CONNECTRIX	FAB WATCH FOR DS-16B2/3	\$0	Each	33%	\$0	Other	E
DS16B-PM	DS16B-PM	CONNECTRIX	PERF MON FOR DS-16B2/3	\$0	Each	33%	\$0	Other	E
DS16B-PMC	DS16B-PMC	CONNECTRIX	PERF MON FOR DS-16B2/3	\$0	Each	33%	\$0	Other	E
DS16B-QL	DS16B-QL	CONNECTRIX	QLOOP LIC-2GB DS PROD	\$0	Each	33%	\$0	Other	E
DS16B-QLC	DS16B-QLC	CONNECTRIX	DS-16B2 Quickloop Lic	\$0	Each	33%	\$0	Other	E
DS16B-TR	DS16B-TR	CONNECTRIX	TRUNKING FOR DS-16B2/3	\$0	Each	33%	\$0	Other	E
DS16B-TRC	DS16B-TRC	CONNECTRIX	TRUNKING FOR DS-16B2/3	\$0	Each	33%	\$0	Other	E
DS16B-XF	DS16B-XF	CONNECTRIX	EXT FABRIC FOR DS-16B2/3	\$0	Each	33%	\$0	Other	E
DS16B-XFC	DS16B-XFC	CONNECTRIX	EXT FABRIC FOR DS-16B2/3	\$0	Each	33%	\$0	Other	E
DS-16M-STG	DS-16M-STG	CONNECTRIX	SANTEGRITY LIC 16M	\$0	Each	33%	\$0	Other	E
DS-16M-STGC	DS-16M-STGC	CONNECTRIX	SANTEGRITY LICENSE 16M	\$0	Each	33%	\$0	Other	E
DS-16M-TRK	DS-16M-TRK	CONNECTRIX	OPEN TRNK SW LIC DS-16M	\$0	Each	33%	\$0	Other	E
DS200B-4U-0D	DS200B-4U-0D	CONNECTRIX	BRC2X0E 4-PORT UPGRADE	\$0	Each	33%	\$0	Other	E
DS200B-FW	DS200B-FW	CONNECTRIX	FABRIC WATCH FOR DS-2X0B	\$0	Each	33%	\$0	Other	E
DS200B-FWC	DS200B-FWC	CONNECTRIX	FABRIC WATCH FOR DS-2X0B	\$0	Each	33%	\$0	Other	E
DS200B-PM	DS200B-PM	CONNECTRIX	PERF. MONITOR FOR DS-2X0B	\$0	Each	33%	\$0	Other	E
DS200B-PMC	DS200B-PMC	CONNECTRIX	PERF. MONITOR FOR DS-2X0B	\$0	Each	33%	\$0	Other	E
DS200B-TR	DS200B-TR	CONNECTRIX	TRUNKING FOR DS-2X0B	\$0	Each	33%	\$0	Other	E
DS200B-TRC	DS200B-TRC	CONNECTRIX	TRUNKING FOR DS-2X0B	\$0	Each	33%	\$0	Other	E
DS-220B-FF-0	DS-220B-FF-0	CONNECTRIX	4GB 8/16 port FC Switch	\$0	Each	33%	\$0	Other	E
DS-220B-FF-D	DS-220B-FF-D	CONNECTRIX	16-PORTS FF W/8 ACTIVE	\$0	Each	33%	\$0	Other	E
DS-220B-XF	DS-220B-XF	CONNECTRIX	SW32XX/38XX/2X0E EXT FABRIC LIC	\$0	Each	33%	\$0	Other	E
DS-24M2-08	DS-24M2-08	CONNECTRIX	2GB 8 FC port base kit	\$0	Each	33%	\$0	Other	E
DS-24M2-08C	DS-24M2-08C	CONNECTRIX	DS FLEXPORT-8 PORT BASE	\$0	Each	33%	\$0	Other	E
DS-24M2-A0D	DS-24M2-A0D	CONNECTRIX	SANTEGRITY AUTHENTICATION	\$0	Each	33%	\$0	Other	E
DS-24M2-AUT	DS-24M2-AUT	CONNECTRIX	SANTEGRITY AUTH DS-24M2	\$0	Each	33%	\$0	Other	E
DS-24M-KT8	DS-24M-KT8	CONNECTRIX	2Gb 8 FC port expansion kit	\$0	Each	33%	\$0	Other	E
DS-24M-KT8C	DS-24M-KT8C	CONNECTRIX	8 PORT FLEXPORT EXPANSION	\$0	Each	33%	\$0	Other	E
DS-24M-KT8C-U	DS-24M-KT8C-U	CONNECTRIX	8 PORT FLEXPORT -UPGRADE	\$0	Each	33%	\$0	Other	E
DS-24M-KT8-U	DS-24M-KT8-U	CONNECTRIX	2Gb 8 FC port upgrade kit	\$0	Each	33%	\$0	Other	E
DS-24M-STG	DS-24M-STG	CONNECTRIX	SANTEGRITY LIC DS24M	\$0	Each	33%	\$0	Other	E
DS-24M-STGC	DS-24M-STGC	CONNECTRIX	SANTEGRITY LICENSE 24M	\$0	Each	33%	\$0	Other	E
DS-24M-TRK	DS-24M-TRK	CONNECTRIX	OPEN TRNK SW LIC DS-24M	\$0	Each	33%	\$0	Other	E
DS-300B	DS-300B	CONNECTRIX	DS-300B 8/24P BASE SWITCH	\$3,300	Each	33%	\$2,211	Other	E
DS300B-4G8PU	DS300B-4G8PU	CONNECTRIX	DS-300B 4G 8PORT UPGRADE KIT	\$0	Each	33%	\$0	Other	E
DS-300B-8G	DS-300B-8G	CONNECTRIX	DS-300B 8/24P 8G BASE SWITCH	\$0	Each	33%	\$0	Other	E
DS300B-8G8PU	DS300B-8G8PU	CONNECTRIX	DS-300B 8G 8PORT UPGRADE KIT	\$2,770	Each	33%	\$1,856	Other	E
DS-300B-AN	DS-300B-AN	CONNECTRIX	DS-300B ADAPTIVE NETWORKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-300B-AN-CF	DS-300B-AN-CF	CONNECTRIX	DS-300B ADAPTIVE NETWORKING LICENSE	\$3,040	Each	33%	\$2,037	Other	E
DS-300B-EGM	DS-300B-EGM	CONNECTRIX	DS-300B ENHANCED GROUP MANAGEMENT LIC	\$0	Each	33%	\$0	Other	E
DS-300B-ENT	DS-300B-ENT	CONNECTRIX	DS-300B ENTERPRISE SW BUNDLE	\$0	Each	33%	\$0	Other	E
DS-300B-ENT-CF	DS-300B-ENT-CF	CONNECTRIX	DS-300B ENTERPRISE SW BUNDLE	\$5,760	Each	33%	\$3,873	Other	E
DS-300B-ENTEP	DS-300B-ENTEP	CONNECTRIX	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH	\$0	Each	33%	\$0	Other	E
DS-300B-ENTEP-CF	DS-300B-ENTEP-CF	CONNECTRIX	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH	\$5,000	Each	33%	\$3,350	Other	E
DS-300B-EP	DS-300B-EP	CONNECTRIX	DS-300B 8G 24/24P ENTERPRISE SWITCH	\$0	Each	33%	\$0	Other	E
DS-300B-FV	DS-300B-FV	CONNECTRIX	DS-300B FABRIC VISION LICENSE -MA	\$0	Each	33%	\$0	Other	E
DS-300B-FV-CF	DS-300B-FV-CF	CONNECTRIX	DS-300B FABRIC VISION LICENSE -MA	\$5,600	Each	33%	\$3,752	Other	E
DS-300B-FW	DS-300B-FW	CONNECTRIX	DS-300B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
DS-300B-FW-CF	DS-300B-FW-CF	CONNECTRIX	DS-300B FABRIC WATCH LICENSE	\$2,400	Each	33%	\$1,608	Other	E
DS-300B-PM	DS-300B-PM	CONNECTRIX	DS-300B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
DS-300B-PM-CF	DS-300B-PM-CF	CONNECTRIX	DS-300B PERFORMANCE MONITOR LICENSE	\$2,500	Each	33%	\$1,675	Other	E
DS-300B-TR	DS-300B-TR	CONNECTRIX	DS-300B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-300B-TR-CF	DS-300B-TR-CF	CONNECTRIX	DS-300B TRUNKING LICENSE	\$4,800	Each	33%	\$3,216	Other	E
DS-300B-XF	DS-300B-XF	CONNECTRIX	DS-300B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E
DS-300B-XF-CF	DS-300B-XF-CF	CONNECTRIX	DS-300B EXTENDED FABRIC LICENSE	\$1,200	Each	33%	\$804	Other	E
DS-32B2-00	DS-32B2-00	CONNECTRIX	32-PORT 2GB DEPARTMENTAL SWITCH	\$0	Each	33%	\$0	Other	E
DS-32B2-0D	DS-32B2-0D	CONNECTRIX	32-PORT 2GB DEPARTMENTAL SWITCH	\$0	Each	33%	\$0	Other	E
DS32B-CU	DS32B-CU	CONNECTRIX	PICONICUP - DS32B	\$0	Each	33%	\$0	Other	E
DS32B-ENT	DS32B-ENT	CONNECTRIX	ENT SW BNDL FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS32B-ENTC	DS32B-ENTC	CONNECTRIX	ENT SW BNDL FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS32B-FW	DS32B-FW	CONNECTRIX	FABRIC WATCH FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS32B-FWC	DS32B-FWC	CONNECTRIX	FABRIC WATCH FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS32B-PM	DS32B-PM	CONNECTRIX	PERF MONITOR FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS32B-PMC	DS32B-PMC	CONNECTRIX	PERF MONITOR FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS32B-TR	DS32B-TR	CONNECTRIX	TRUNKING FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS32B-TRC	DS32B-TRC	CONNECTRIX	TRUNKING FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS32B-XF	DS32B-XF	CONNECTRIX	EXT FABRIC FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS32B-XFC	DS32B-XFC	CONNECTRIX	EXT FABRIC FOR DS-32B2	\$0	Each	33%	\$0	Other	E
DS-32M2-00	DS-32M2-00	CONNECTRIX	32-port Switch w/optics	\$0	Each	33%	\$0	Other	E
DS-32M2-0D	DS-32M2-0D	CONNECTRIX	32 PORT, 2 GBPS CLARIION SWITCH	\$0	Each	33%	\$0	Other	E
DS-32M2-A0D	DS-32M2-A0D	CONNECTRIX	SANTEGRITY AUTHENTICATION	\$0	Each	33%	\$0	Other	E
DS-32M-AUT	DS-32M-AUT	CONNECTRIX	SANTEGRITY AUTH DS-32M	\$0	Each	33%	\$0	Other	E
DS-32M-STG	DS-32M-STG	CONNECTRIX	SANTEGRITY LIC 32M	\$0	Each	33%	\$0	Other	E
DS-32M-STGC	DS-32M-STGC	CONNECTRIX	SANTEGRITY LICENSE 32M	\$0	Each	33%	\$0	Other	E
DS-32M-TRK	DS-32M-TRK	CONNECTRIX	OPEN TRNK SW LIC	\$0	Each	33%	\$0	Other	E

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I\Column K)	Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
DS-4100B-00	DS-4100B-00	CONNECTRIX	4GB 16/32 port FC Switch	\$0	Each	33%	\$0	Other	E	
DS-4100B-0D	DS-4100B-0D	CONNECTRIX	BRCD 32-PORTS W/16 ACTIVE	\$0	Each	33%	\$0	Other	E	
DS4100B-8U-0D	DS4100B-8U-0D	CONNECTRIX	BRCD 8-PORT UPGRADE	\$0	Each	33%	\$0	Other	E	
DS4100B-ENTC	DS4100B-ENTC	CONNECTRIX	ENTERPRISE BUNDLE - 4100B	\$0	Each	33%	\$0	Other	E	
DS4100B-FWC	DS4100B-FWC	CONNECTRIX	FABRIC WATCH - 4100B	\$0	Each	33%	\$0	Other	E	
DS4100B-PMC	DS4100B-PMC	CONNECTRIX	PERFORM. MONITOR - 4100B	\$0	Each	33%	\$0	Other	E	
DS4100B-TRC	DS4100B-TRC	CONNECTRIX	TRUNKING - 4100B	\$0	Each	33%	\$0	Other	E	
DS4100B-XF	DS4100B-XF	CONNECTRIX	EXTENDED FABRIC - 4100B	\$0	Each	33%	\$0	Other	E	
DS4100B-XFC	DS4100B-XFC	CONNECTRIX	EXTENDED FABRIC - 4100B	\$0	Each	33%	\$0	Other	E	
DS-4400M-08	DS-4400M-08	CONNECTRIX	4Gb 8/16 FC port shortwave	\$0	Each	33%	\$0	Other	E	
DS-4400M-090D	DS-4400M-090D	CONNECTRIX	16-PORT SW W/8 ACT	\$0	Each	33%	\$0	Other	E	
DS-4400M-FLV	DS-4400M-FLV	CONNECTRIX	FULL VOLATILITY KEY1	\$0	Each	33%	\$0	Other	E	
DS-4400M-FLVC	DS-4400M-FLVC	CONNECTRIX	FULL VOLATILITY KEY	\$0	Each	33%	\$0	Other	E	
DS-4400M-KT4	DS-4400M-KT4	CONNECTRIX	4Gb 4 port UPG Kit	\$0	Each	33%	\$0	Other	E	
DS-4400M-KT4D	DS-4400M-KT4D	CONNECTRIX	DS-4400M 4-PORT KIT CL	\$0	Each	33%	\$0	Other	E	
DS-4400MKT4UD	DS-4400MKT4UD	CONNECTRIX	DS-4400M 4 PRT FLD UPG	\$0	Each	33%	\$0	Other	E	
DS-4400M-SUI	DS-4400M-SUI	CONNECTRIX	DS-4400M SECURITY BUNDLE	\$0	Each	33%	\$0	Other	E	
DS-4400M-SUIC	DS-4400M-SUIC	CONNECTRIX	DS-4400M SECURITY BUNDLE	\$0	Each	33%	\$0	Other	E	
DS-4400M-TRK	DS-4400M-TRK	CONNECTRIX	DS-4400M OPEN TRK LIC	\$0	Each	33%	\$0	Other	E	
DS-4400M-TRKC	DS-4400M-TRKC	CONNECTRIX	DS-4400M OPEN TRK LIC	\$0	Each	33%	\$0	Other	E	
DS-4700M-16	DS-4700M-16	CONNECTRIX	4Gb 16/32 FC port shortwave	\$0	Each	33%	\$0	Other	E	
DS-4700M-16-0D	DS-4700M-16-0D	CONNECTRIX	32-PORT SW W/16 ACT	\$0	Each	33%	\$0	Other	E	
DS-4700M-FLV	DS-4700M-FLV	CONNECTRIX	DS-4700M-FULL VOL LIC	\$5,800	Each	33%	\$3,886	Other	E	
DS-4700M-FLVC	DS-4700M-FLVC	CONNECTRIX	DS-4700M-FULL VOL LIC	\$0	Each	33%	\$0	Other	E	
DS-4700M-KT8	DS-4700M-KT8	CONNECTRIX	4Gb 8 port flex kit	\$0	Each	33%	\$0	Other	E	
DS-4700M-KT8D	DS-4700M-KT8D	CONNECTRIX	DS-4700M 8-PORT UPG KIT	\$0	Each	33%	\$0	Other	E	
DS-4700M-KT8U	DS-4700M-KT8U	CONNECTRIX	DS-4700 8PORT UPKIT	\$0	Each	33%	\$0	Other	E	
DS-4700MKT8UD	DS-4700MKT8UD	CONNECTRIX	DS-4700M 8 PRT FLD UPG	\$0	Each	33%	\$0	Other	E	
DS-4700M-SUI	DS-4700M-SUI	CONNECTRIX	DS-4700 SEC BNL	\$7,500	Each	33%	\$5,025	Other	E	
DS-4700M-SUIC	DS-4700M-SUIC	CONNECTRIX	DS-4700M SEC BLD	\$0	Each	33%	\$0	Other	E	
DS-4700M-TRK	DS-4700M-TRK	CONNECTRIX	DS-4700M TRK LIC	\$4,800	Each	33%	\$3,216	Other	E	
DS-4700M-TRKC	DS-4700M-TRKC	CONNECTRIX	DS-4700M-OPN TRK	\$0	Each	33%	\$0	Other	E	
DS-4900B-00	DS-4900B-00	CONNECTRIX	4Gb 32/64 port FC Switch	\$0	Each	33%	\$0	Other	E	
DS-4900B-0D	DS-4900B-0D	CONNECTRIX	BRCD 64-PORTS W/32 ACTIVE	\$0	Each	33%	\$0	Other	E	
DS4900B-16U-0	DS4900B-16U-0	CONNECTRIX	4Gb 16 FC port upgrade Kit	\$0	Each	33%	\$0	Other	E	
DS4900B-16U-D	DS4900B-16U-D	CONNECTRIX	4900B 16-PORT UPGRADE	\$0	Each	33%	\$0	Other	E	
DS-4900B-CU	DS-4900B-CU	CONNECTRIX	DS-4900B FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E	
DS4900B-ENT	DS4900B-ENT	CONNECTRIX	ENT BUNDLE FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS4900B-ENTC	DS4900B-ENTC	CONNECTRIX	ENT BUNDLE FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS4900B-FW	DS4900B-FW	CONNECTRIX	FABRIC WATCH FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS4900B-FWC	DS4900B-FWC	CONNECTRIX	FABRIC WATCH FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS4900B-PM	DS4900B-PM	CONNECTRIX	PERF MONITOR FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS4900B-PMC	DS4900B-PMC	CONNECTRIX	PERF MONITOR FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS4900B-TR	DS4900B-TR	CONNECTRIX	TRUNKING FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS4900B-TRC	DS4900B-TRC	CONNECTRIX	TRUNKING FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS4900B-XF	DS4900B-XF	CONNECTRIX	EXT FABRIC FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS4900B-XFC	DS4900B-XFC	CONNECTRIX	EXT FABRIC FOR DS-4900B	\$0	Each	33%	\$0	Other	E	
DS-5000B-00	DS-5000B-00	CONNECTRIX	BRCD 32-PORTS W/16 ACTIVE	\$0	Each	33%	\$0	Other	E	
DS-5000B-0D	DS-5000B-0D	CONNECTRIX	32-PORT SW W/16 ACTIVE	\$0	Each	33%	\$0	Other	E	
DS5000B-8U-0D	DS5000B-8U-0D	CONNECTRIX	8 PORT UPGRADE	\$0	Each	33%	\$0	Other	E	
DS-5000B-CU	DS-5000B-CU	CONNECTRIX	DS-5000B FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E	
DS5000B-ENT	DS5000B-ENT	CONNECTRIX	DS-5000B ENTERPRISE SOFTWARE BUNDLE LIC	\$0	Each	33%	\$0	Other	E	
DS5000B-FW	DS5000B-FW	CONNECTRIX	DS-5000B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E	
DS5000B-PM	DS5000B-PM	CONNECTRIX	DS-5000B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E	
DS5000B-TR	DS5000B-TR	CONNECTRIX	DS-5000B ISL TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E	
DS5000B-XF	DS5000B-XF	CONNECTRIX	DS-5000B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E	
DS-5100B	DS-5100B	CONNECTRIX	DS-5100B 24P/40P BASE SWITCH	\$0	Each	33%	\$0	Other	E	
DS5100B-4G8PU	DS5100B-4G8PU	CONNECTRIX	DS-5100B 4G 8PORT UPGRADE KIT	\$0	Each	33%	\$0	Other	E	
DS-5100B-8G	DS-5100B-8G	CONNECTRIX	DS-5100B 24P/40P 8G BASE SWITCH	\$0	Each	33%	\$0	Other	E	
DS5100B-8G8PU	DS5100B-8G8PU	CONNECTRIX	DS-5100B 8G 8PORT UPGRADE KIT	\$0	Each	33%	\$0	Other	E	
DS-5100B-AN	DS-5100B-AN	CONNECTRIX	DS-5100B ADAPATIVE NETWORKING LICENSE	\$0	Each	33%	\$0	Other	E	
DS-5100B-AN-CF	DS-5100B-AN-CF	CONNECTRIX	DS-5100B ADAPATIVE NETWORKING LICENSE	\$0	Each	33%	\$0	Other	E	
DS-5100B-CU	DS-5100B-CU	CONNECTRIX	DS-5100B FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E	
DS-5100B-CU-CF	DS-5100B-CU-CF	CONNECTRIX	DS-5100B FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E	
DS-5100B-EGM	DS-5100B-EGM	CONNECTRIX	DS-5100B ENHANCED GROUP MANAGMENT LIC	\$0	Each	33%	\$0	Other	E	
DS-5100B-ENT	DS-5100B-ENT	CONNECTRIX	DS-5100B ENTERPRISE SW BUNDLE	\$0	Each	33%	\$0	Other	E	
DS-5100B-ENT-CF	DS-5100B-ENT-CF	CONNECTRIX	DS-5100B ENTERPRISE SW BUNDLE	\$0	Each	33%	\$0	Other	E	
DS-5100B-ENTE	DS-5100B-ENTE	CONNECTRIX	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	\$0	Each	33%	\$0	Other	E	
DS-5100B-ENTE-CF	DS-5100B-ENTE-CF	CONNECTRIX	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	\$8,600	Each	33%	\$5,762	Other	E	
DS-5100B-EP	DS-5100B-EP	CONNECTRIX	DS-5100B 8G 40P/40P ENTERPRISE SWITCH	\$0	Each	33%	\$0	Other	E	
DS-5100B-FV	DS-5100B-FV	CONNECTRIX	DS-5100B FABRIC VISION LICENSE =MA	\$0	Each	33%	\$0	Other	E	
DS-5100B-FV-CF	DS-5100B-FV-CF	CONNECTRIX	DS-5100B FABRIC VISION LICENSE =MA	\$0	Each	33%	\$0	Other	E	
DS-5100B-FW	DS-5100B-FW	CONNECTRIX	DS-5100B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E	
DS-5100B-FW-CF	DS-5100B-FW-CF	CONNECTRIX	DS-5100B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E	
DS-5100B-IR	DS-5100B-IR	CONNECTRIX	DS-5100B INTERGRATED ROUTING LICENSE	\$0	Each	33%	\$0	Other	E	
DS-5100B-IR-CF	DS-5100B-IR-CF	CONNECTRIX	DS-5100B INTERGRATED ROUTING LICENSE	\$0	Each	33%	\$0	Other	E	
DS-5100B-PM	DS-5100B-PM	CONNECTRIX	DS-5100B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DS-5100B-PM-CF	DS-5100B-PM-CF	CONNECTRIX	DS-5100B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
DS-5100B-TR	DS-5100B-TR	CONNECTRIX	DS-5100B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-5100B-TR-CF	DS-5100B-TR-CF	CONNECTRIX	DS-5100B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-5100B-XF	DS-5100B-XF	CONNECTRIX	DS-5100B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E
DS-5100B-XF-CF	DS-5100B-XF-CF	CONNECTRIX	DS-5100B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B	DS-5300B	CONNECTRIX	DS-5300B 48P/80P BASE SWITCH	\$0	Each	33%	\$0	Other	E
DS5300B4G16PU	DS5300B4G16PU	CONNECTRIX	DS-5300B 4G 16PORT UPGRADE KIT	\$0	Each	33%	\$0	Other	E
DS-5300B-8G	DS-5300B-8G	CONNECTRIX	DS-5300B 48P/80P 8G BASE SWITCH	\$0	Each	33%	\$0	Other	E
DS-5300B-AN	DS-5300B-AN	CONNECTRIX	DS-5300B ADAPTIVE NETWORKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-AN-CF	DS-5300B-AN-CF	CONNECTRIX	DS-5300B ADAPTIVE NETWORKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-CU	DS-5300B-CU	CONNECTRIX	DS-5300B FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-CU-CF	DS-5300B-CU-CF	CONNECTRIX	DS-5300B FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-EGM	DS-5300B-EGM	CONNECTRIX	DS-5300B ENHANCED GROUP MANAGMNT LIC	\$0	Each	33%	\$0	Other	E
DS-5300B-ENT	DS-5300B-ENT	CONNECTRIX	DS-5300B ENTERPRISE SW BUNDLE	\$0	Each	33%	\$0	Other	E
DS-5300B-ENT-CF	DS-5300B-ENT-CF	CONNECTRIX	DS-5300B ENTERPRISE SW BUNDLE	\$0	Each	33%	\$0	Other	E
DS-5300B-ENTE	DS-5300B-ENTE	CONNECTRIX	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	\$0	Each	33%	\$0	Other	E
DS-5300B-ENTE-CF	DS-5300B-ENTE-CF	CONNECTRIX	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	\$16,800	Each	33%	\$11,256	Other	E
DS-5300B-EP	DS-5300B-EP	CONNECTRIX	DS-5300B 8G 80P/80P ENTERPRISE SWITCH	\$0	Each	33%	\$0	Other	E
DS-5300B-FV	DS-5300B-FV	CONNECTRIX	DS-5300B FABRIC VISION LICENSE =MA	\$0	Each	33%	\$0	Other	E
DS-5300B-FV-CF	DS-5300B-FV-CF	CONNECTRIX	DS-5300B FABRIC VISION LICENSE =MA	\$0	Each	33%	\$0	Other	E
DS-5300B-FW	DS-5300B-FW	CONNECTRIX	DS-5300B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-FW-CF	DS-5300B-FW-CF	CONNECTRIX	DS-5300B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-IR	DS-5300B-IR	CONNECTRIX	DS-5300B INTERGRATED ROUTING LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-IR-CF	DS-5300B-IR-CF	CONNECTRIX	DS-5300B INTERGRATED ROUTING LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-PM	DS-5300B-PM	CONNECTRIX	DS-5300B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-PM-CF	DS-5300B-PM-CF	CONNECTRIX	DS-5300B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-TR	DS-5300B-TR	CONNECTRIX	DS-5300B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-TR-CF	DS-5300B-TR-CF	CONNECTRIX	DS-5300B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-XF	DS-5300B-XF	CONNECTRIX	DS-5300B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E
DS-5300B-XF-CF	DS-5300B-XF-CF	CONNECTRIX	DS-5300B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E
DS6505-16G12P	DS6505-16G12P	CONNECTRIX	DS-6505B 16G 12PORT UPGRADE KIT	\$6,160	Each	33%	\$4,127	Other	E
DS-6505B-AN	DS-6505B-AN	CONNECTRIX	DS-6505B ADAPTIVE NETWORKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-6505B-AN-CF	DS-6505B-AN-CF	CONNECTRIX	DS-6505B ADAPTIVE NETWORKING LICENSE	\$3,600	Each	33%	\$2,412	Other	E
DS-6505B-ENT	DS-6505B-ENT	CONNECTRIX	DS-6505B ENTERPRISE SW BUNDLE	\$0	Each	33%	\$0	Other	E
DS-6505B-ENT-CF	DS-6505B-ENT-CF	CONNECTRIX	DS-6505B ENTERPRISE SW BUNDLE	\$6,800	Each	33%	\$4,556	Other	E
DS-6505B-FV	DS-6505B-FV	CONNECTRIX	DS-6505B FABRIC VISION LICENSE =MA	\$0	Each	33%	\$0	Other	E
DS-6505B-FV-CF	DS-6505B-FV-CF	CONNECTRIX	DS-6505B FABRIC VISION LICENSE =MA	\$5,600	Each	33%	\$3,752	Other	E
DS-6505B-FW	DS-6505B-FW	CONNECTRIX	DS-6505B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
DS-6505B-FW-CF	DS-6505B-FW-CF	CONNECTRIX	DS-6505B FABRIC WATCH LICENSE	\$2,900	Each	33%	\$1,943	Other	E
DS-6505B-PM	DS-6505B-PM	CONNECTRIX	DS-6505B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
DS-6505B-PM-CF	DS-6505B-PM-CF	CONNECTRIX	DS-6505B PERFORMANCE MONITOR LICENSE	\$3,000	Each	33%	\$2,010	Other	E
DS-6505B-TR	DS-6505B-TR	CONNECTRIX	DS-6505B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-6505B-TR-CF	DS-6505B-TR-CF	CONNECTRIX	DS-6505B TRUNKING LICENSE	\$5,700	Each	33%	\$3,819	Other	E
DS-6505B-XF	DS-6505B-XF	CONNECTRIX	DS-6505B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E
DS-6505B-XF-CF	DS-6505B-XF-CF	CONNECTRIX	DS-6505B EXTENDED FABRIC LICENSE	\$1,500	Each	33%	\$1,005	Other	E
DS-6505R-B	DS-6505R-B	CONNECTRIX	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH	\$8,558	Each	33%	\$5,734	Other	E
DS-6505R-B-EP	DS-6505R-B-EP	CONNECTRIX	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH	\$20,911	Each	33%	\$14,010	Other	E
DS6510-16G8PU	DS6510-16G8PU	CONNECTRIX	DS-6510B 16G 12PORT UPGRADE KIT	\$9,320	Each	33%	\$6,244	Other	E
DS-6510B-10G	DS-6510B-10G	CONNECTRIX	DS-6510B 10G FC LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-10G-CF	DS-6510B-10G-CF	CONNECTRIX	DS-6510B 10G FC LICENSE	\$20,400	Each	33%	\$13,668	Other	E
DS-6510B-AN	DS-6510B-AN	CONNECTRIX	DS-6510B ADAPTIVE NETWORKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-AN-CF	DS-6510B-AN-CF	CONNECTRIX	DS-6510B ADAPTIVE NETWORKING LICENSE	\$5,600	Each	33%	\$3,752	Other	E
DS-6510B-CU	DS-6510B-CU	CONNECTRIX	DS-6510B FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-CU-CF	DS-6510B-CU-CF	CONNECTRIX	DS-6510B FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-ENT	DS-6510B-ENT	CONNECTRIX	DS-6510B ENTERPRISE SW BUNDLE	\$0	Each	33%	\$0	Other	E
DS-6510B-ENT-CF	DS-6510B-ENT-CF	CONNECTRIX	DS-6510B ENTERPRISE SW BUNDLE	\$11,000	Each	33%	\$7,370	Other	E
DS-6510B-FV	DS-6510B-FV	CONNECTRIX	DS-6510B FABRIC VISION LICENSE =MA	\$0	Each	33%	\$0	Other	E
DS-6510B-FV-CF	DS-6510B-FV-CF	CONNECTRIX	DS-6510B FABRIC VISION LICENSE =MA	\$8,970	Each	33%	\$6,010	Other	E
DS-6510B-FW	DS-6510B-FW	CONNECTRIX	DS-6510B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-FW-CF	DS-6510B-FW-CF	CONNECTRIX	DS-6510B FABRIC WATCH LICENSE	\$4,200	Each	33%	\$2,814	Other	E
DS-6510B-IR	DS-6510B-IR	CONNECTRIX	DS-6510B INTERGRATED ROUTING LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-IR-CF	DS-6510B-IR-CF	CONNECTRIX	DS-6510B INTERGRATED ROUTING LICENSE	\$17,700	Each	33%	\$11,859	Other	E
DS-6510B-PM	DS-6510B-PM	CONNECTRIX	DS-6510B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-PM-CF	DS-6510B-PM-CF	CONNECTRIX	DS-6510B PERFORMANCE MONITOR LICENSE	\$4,700	Each	33%	\$3,149	Other	E
DS-6510B-SAO	DS-6510B-SAO	CONNECTRIX	DS-6510B SERVER APPL OPT LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-SAO-CF	DS-6510B-SAO-CF	CONNECTRIX	DS-6510B SERVER APPL OPT LICENSE	\$2,200	Each	33%	\$1,474	Other	E
DS-6510B-TR	DS-6510B-TR	CONNECTRIX	DS-6510B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-TR-CF	DS-6510B-TR-CF	CONNECTRIX	DS-6510B TRUNKING LICENSE	\$5,900	Each	33%	\$3,953	Other	E
DS-6510B-XF	DS-6510B-XF	CONNECTRIX	DS-6510B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E
DS-6510B-XF-CF	DS-6510B-XF-CF	CONNECTRIX	DS-6510B EXTENDED FABRIC LICENSE	\$4,700	Each	33%	\$3,149	Other	E
DS-6510R8G-DC	DS-6510R8G-DC	CONNECTRIX	DS-6510R-B 24P/48P 8GB RTF DC PWR Switch	\$18,910	Each	33%	\$12,670	Other	E
DS-6510R-B	DS-6510R-B	CONNECTRIX	DS-6510R-B 24P/48P 16GB RTF BASE SWITCH	\$19,720	Each	33%	\$13,212	Other	E
DS-6510R-B-EP	DS-6510R-B-EP	CONNECTRIX	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH	\$39,458	Each	33%	\$26,437	Other	E
DS6510-RCKMNT	DS6510-RCKMNT	CONNECTRIX	DS-6510-B RACK MOUNT KIT	\$600	Each	33%	\$402	Other	E
DS6520-16G24P	DS6520-16G24P	CONNECTRIX	DS-6520B 16G 24Port Upgrade Kit	\$22,590	Each	33%	\$15,135	Other	E
DS-6520B-10G	DS-6520B-10G	CONNECTRIX	DS-6520B 10G FC License	\$0	Each	33%	\$0	Other	E
DS-6520B-10G-CF	DS-6520B-10G-CF	CONNECTRIX	DS-6520B 10G FC License	\$21,200	Each	33%	\$14,204	Other	E

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	L(Column I)Column K		
DS-6520B-ENT	DS-6520B-ENT	CONNECTRIX	DS-6520B Enterprise SW Bundle	\$0	Each	33%	\$0	Other	E	
DS-6520B-ENT-CF	DS-6520B-ENT-CF	CONNECTRIX	DS-6520B Enterprise SW Bundle	\$18,320	Each	33%	\$12,274	Other	E	
DS-6520B-FV	DS-6520B-FV	CONNECTRIX	DS-6520B FABRIC VISION LICENSE =MA	\$0	Each	33%	\$0	Other	E	
DS-6520B-FV-CF	DS-6520B-FV-CF	CONNECTRIX	DS-6520B FABRIC VISION LICENSE =MA	\$15,720	Each	33%	\$10,532	Other	E	
DS-6520B-FW	DS-6520B-FW	CONNECTRIX	DS-6520B Fabric Watch License	\$0	Each	33%	\$0	Other	E	
DS-6520B-FW-CF	DS-6520B-FW-CF	CONNECTRIX	DS-6520B Fabric Watch License	\$7,560	Each	33%	\$5,065	Other	E	
DS-6520B-IR	DS-6520B-IR	CONNECTRIX	DS-6520B Intergrated Routing License	\$0	Each	33%	\$0	Other	E	
DS-6520B-IR-CF	DS-6520B-IR-CF	CONNECTRIX	DS-6520B Intergrated Routing License	\$25,520	Each	33%	\$17,098	Other	E	
DS-6520B-PM	DS-6520B-PM	CONNECTRIX	DS-6520B Performance Monitor License	\$0	Each	33%	\$0	Other	E	
DS-6520B-PM-CF	DS-6520B-PM-CF	CONNECTRIX	DS-6520B Performance Monitor License	\$7,560	Each	33%	\$5,065	Other	E	
DS-6520B-TR	DS-6520B-TR	CONNECTRIX	DS-6520B Trunking License	\$0	Each	33%	\$0	Other	E	
DS-6520B-TR-CF	DS-6520B-TR-CF	CONNECTRIX	DS-6520B Trunking License	\$9,070	Each	33%	\$6,077	Other	E	
DS-6520B-XF	DS-6520B-XF	CONNECTRIX	DS-6520B Extended Fabric License	\$0	Each	33%	\$0	Other	E	
DS-6520B-XF-CF	DS-6520B-XF-CF	CONNECTRIX	DS-6520B Extended Fabric License	\$6,050	Each	33%	\$4,054	Other	E	
DS-6520R-B	DS-6520R-B	CONNECTRIX	DS-6520R-B 48P/96P 16GB RTF Base Switch	\$56,060	Each	33%	\$37,560	Other	E	
DS-6520R-B-EP	DS-6520R-B-EP	CONNECTRIX	DS-6520R-B 96P/96P 16GB RTF Ent Switch	\$110,300	Each	33%	\$73,901	Other	E	
DS-65XPWRSUP	DS-65XPWRSUP	CONNECTRIX	DS-6505R ADD ON PWR SUPPLY	\$2,585	Each	33%	\$1,732	Other	E	
DS6610-16G8PU	DS6610-16G8PU	CONNECTRIX	DS-6610B 8Port 16G SFP Upgrade Kit	\$4,220	Each	33%	\$2,827	Other	E	
DS-6610B-8PODLIC	DS-6610B-8PODLIC	CONNECTRIX	DS-6610B 8Port SFP POD Lic - 0 SFPs =MA	\$4,560	Each	33%	\$3,055	Other	E	
DS-6610B-ENT	DS-6610B-ENT	CONNECTRIX	DS-6610B Enterprise SW Bundle =MA	\$5,490	Each	33%	\$3,678	Other	E	
DS-6610R-B-0	DS-6610R-B-0	CONNECTRIX	DS-6610R-B 8/24P RTF 0 SFP Switch	\$5,210	Each	33%	\$3,491	Other	E	
DS-6610R-B-8	DS-6610R-B-8	CONNECTRIX	DS-6610R-B 8/24P RTF W/8 16G SFP Switch	\$5,660	Each	33%	\$3,792	Other	E	
DS-6610R-B-EP	DS-6610R-B-EP	CONNECTRIX	DS-6610R-B 24/24P W/16GB RTF ENT Switch	\$17,440	Each	33%	\$11,698	Other	E	
DS6620-12PODLIC	DS6620-12PODLIC	CONNECTRIX	DS-6620B 12Port SFP POD Lic - 0 SFPs =MA	\$10,560	Each	33%	\$7,075	Other	E	
DS6620-16G12PU	DS6620-16G12PU	CONNECTRIX	DS-6620B 16G 12Port 16G SFP Upgrade Kit	\$10,620	Each	33%	\$7,115	Other	E	
DS6620-16G5FPLIC	DS6620-16G5FPLIC	CONNECTRIX	DS-6620B 16Port QSFP POD Lic 0 QSFPs =MA	\$14,080	Each	33%	\$9,434	Other	E	
DS6620-32C12PU	DS6620-32C12PU	CONNECTRIX	DS-6620B 32G 12Port 32G SFP Upgrade Kit	\$10,870	Each	33%	\$7,283	Other	E	
DS6620-32GX4QSFP	DS6620-32GX4QSFP	CONNECTRIX	DS-6620B 16Port 4X32G QSFP Upg Kit	\$21,750	Each	33%	\$14,673	Other	E	
DS6620-32QSFP-BRKO	DS6620-32QSFP-BRKO	CONNECTRIX	DS-6620B 16P-4X32G BRKOUT QSFP POD KIT	\$21,720	Each	33%	\$14,552	Other	E	
DS-6620B-ENT	DS-6620B-ENT	CONNECTRIX	DS-6620B ENTERPRISE SW BUNDLE=MA	\$12,134	Each	33%	\$8,130	Other	E	
DS-6620B-IR	DS-6620B-IR	CONNECTRIX	DS-6620B INTEGRATED ROUTING LICENSE=MA	\$17,700	Each	33%	\$11,859	Other	E	
DS-6620B-MF	DS-6620B-MF	CONNECTRIX	DS-6620B Main Frame Enterprise Lic =MA	\$17,770	Each	33%	\$11,906	Other	E	
DS-6620F-16-B-24	DS-6620F-16-B-24	CONNECTRIX	DS-6620F-B 24P/48P 16GB FTR 24SFP Switch	\$23,020	Each	33%	\$15,423	Other	E	
DS-6620F-16G-24-V2	DS-6620F-16G-24-V2	CONNECTRIX	DS-6620B FTR swch 24 16G SFPs, FOS 9 min	\$23,020	Each	33%	\$15,423	Other	E	
DS-6620F-B-0	DS-6620F-B-0	CONNECTRIX	DS-6620F-B 24P/48P 32GB FTR 0 SFP Switch	\$20,530	Each	33%	\$13,755	Other	E	
DS-6620F-B-24	DS-6620F-B-24	CONNECTRIX	DS-6620F-B 24P/48P 32GB FTR 24SFP Switch	\$24,090	Each	33%	\$16,140	Other	E	
DS-6620F-B-24-V2	DS-6620F-B-24-V2	CONNECTRIX	DS-6620B FTR swch 24 32G SFPs, FOS 9 min	\$24,080	Each	33%	\$16,134	Other	E	
DS-6620F-B-EP	DS-6620F-B-EP	CONNECTRIX	DS-6620F-B 48P/48P 32GB FTR Ent Switch	\$52,610	Each	33%	\$35,249	Other	E	
DS-6620F-B-EP-V2	DS-6620F-B-EP-V2	CONNECTRIX	DS-6620B FTR Ent SW 48 32G SFP.FOS 9 min	\$52,620	Each	33%	\$35,255	Other	E	
DS-6620R-16-B-24	DS-6620R-16-B-24	CONNECTRIX	DS-6620R-B 24P/48P 16GB RTF 24SFP Switch	\$23,020	Each	33%	\$15,423	Other	E	
DS-6620R-16G-24-V2	DS-6620R-16G-24-V2	CONNECTRIX	DS-6620B RTF swch 24 16G SFPs, FOS 9 min	\$23,020	Each	33%	\$15,423	Other	E	
DS-6620R-B-0	DS-6620R-B-0	CONNECTRIX	DS-6620R-B 24P/48P 32GB RTF 0 SFP Switch	\$20,530	Each	33%	\$13,755	Other	E	
DS-6620R-B-24	DS-6620R-B-24	CONNECTRIX	DS-6620R-B 24P/48P 32GB RTF 24SFP Switch	\$24,090	Each	33%	\$16,140	Other	E	
DS-6620R-B-24-V2	DS-6620R-B-24-V2	CONNECTRIX	DS-6620B RTF swch 24 32G SFPs, FOS 9 min	\$24,080	Each	33%	\$16,134	Other	E	
DS-6620R-B-EP	DS-6620R-B-EP	CONNECTRIX	DS-6620R-B 48P/48P 32GB RTF Ent Switch	\$52,610	Each	33%	\$35,249	Other	E	
DS-6620R-B-EP-V2	DS-6620R-B-EP-V2	CONNECTRIX	DS-6620B RTF Ent SW 48 32G SFP.FOS 9 min	\$52,620	Each	33%	\$35,255	Other	E	
DS6630-24PODLIC	DS6630-24PODLIC	CONNECTRIX	DS-6630B 24Port SFP POD Lic 0 SFPs =MA	\$42,210	Each	33%	\$28,281	Other	E	
DS6630-32G24PU	DS6630-32G24PU	CONNECTRIX	DS-6630B 32G 24Port 32G SFP Upgrade Kit	\$37,480	Each	33%	\$25,112	Other	E	
DS6630-32GX8QSFP	DS6630-32GX8QSFP	CONNECTRIX	DS-6630B 32Port 8 32G QSFP Upgrade Kit	\$74,960	Each	33%	\$50,223	Other	E	
DS6630-32QSFP LIC	DS6630-32QSFP LIC	CONNECTRIX	DS-6630B 32Port QSFP POD Lic 0 QSFPs =MA	\$84,420	Each	33%	\$56,561	Other	E	
DS-6630B-ENT	DS-6630B-ENT	CONNECTRIX	DS-6630B Enterprise SW Bundle =MA	\$35,530	Each	33%	\$23,805	Other	E	
DS-6630B-IR	DS-6630B-IR	CONNECTRIX	DS-6630B Intergrated Routing License =MA	\$41,130	Each	33%	\$27,557	Other	E	
DS-6630F-B-0	DS-6630F-B-0	CONNECTRIX	DS-6630F-B 48P/96P 32GB FTR 0 SFP Switch	\$86,990	Each	33%	\$58,283	Other	E	
DS-6630F-B-24	DS-6630F-B-24	CONNECTRIX	DS-6630F-B 48P/96P 32GB FTR 48SFP Switch	\$94,040	Each	33%	\$63,007	Other	E	
DS-6630F-B-24-V2	DS-6630F-B-24-V2	CONNECTRIX	DS-6630B FTR swch 48 32G SFPs, FOS 9 min	\$94,040	Each	33%	\$63,007	Other	E	
DS-6630R-B-0	DS-6630R-B-0	CONNECTRIX	DS-6630R-B 48P/96P 32GB RTF 0 SFP Switch	\$86,990	Each	33%	\$58,283	Other	E	
DS-6630R-B-24	DS-6630R-B-24	CONNECTRIX	DS-6630R-B 48P/96P 32GB RTF 48SFP Switch	\$94,040	Each	33%	\$63,007	Other	E	
DS-6630R-B-24-V2	DS-6630R-B-24-V2	CONNECTRIX	DS-6630B RTF swch 48 32G SFPs, FOS 9 min	\$94,040	Each	33%	\$63,007	Other	E	
DS-6630R-B-EP	DS-6630R-B-EP	CONNECTRIX	DS-6630R-B 96P/96P 32GB RTF Ent Switch	\$183,650	Each	33%	\$123,046	Other	E	
DS-6630R-B-EP-V2	DS-6630R-B-EP-V2	CONNECTRIX	DS-6630B RTF Ent SW 96 32G SFP.FOS 9 min	\$183,660	Each	33%	\$123,046	Other	E	
DS7720-32G8PU	DS7720-32G8PU	CONNECTRIX	DS-7720B 8 Port 32G SFP Upgrade Kit	\$5,800	Each	33%	\$3,895	Other	E	
DS-7720B-24-F-32G	DS-7720B-24-F-32G	CONNECTRIX	DS-7720B 64GB FTR Switch, 24 32GB SFPs	\$28,980	Each	33%	\$19,417	Other	E	
DS-7720B-24-R-32G	DS-7720B-24-R-32G	CONNECTRIX	DS-7720B 64GB RTF Switch, 24 32GB SFPs	\$28,980	Each	33%	\$19,417	Other	E	
DS-8B2-00	DS-8B2-00	CONNECTRIX	8 PORT 2GB FC SWITCH	\$0	Each	33%	\$0	Other	E	
DS-8B2-00L	DS-8B2-00L	CONNECTRIX	8 PORT SWITCH W SINGLE E	\$0	Each	33%	\$0	Other	E	
DS-8B2-0D	DS-8B2-0D	CONNECTRIX	8-PORT 2GB FC SWITCH	\$0	Each	33%	\$0	Other	E	
DS-8B2-0DL	DS-8B2-0DL	CONNECTRIX	8 PORT SWITCH W SINGLE E	\$0	Each	33%	\$0	Other	E	
DS-8B3-FF-0	DS-8B3-FF-0	CONNECTRIX	DS8B3 8-PORT FULL FAB	\$0	Each	33%	\$0	Other	E	
DS-8B3-FF-0U	DS-8B3-FF-0U	CONNECTRIX	DS8B3US 8-PORT FULL FAB	\$0	Each	33%	\$0	Other	E	
DS-8B3-FF-D	DS-8B3-FF-D	CONNECTRIX	DS8B3 8-PORT FULL FAB	\$0	Each	33%	\$0	Other	E	
DS-8B3-FF-DU	DS-8B3-FF-DU	CONNECTRIX	DS8B3US 8-PORT FULL FAB	\$0	Each	33%	\$0	Other	E	
DS-8B3-V2-D	DS-8B3-V2-D	CONNECTRIX	DS8B3 8-PORT 2-DOMAIN	\$0	Each	33%	\$0	Other	E	
DS-8B3-V2-DU	DS-8B3-V2-DU	CONNECTRIX	DS8B3US 8-PORT 2-DOMAIN	\$0	Each	33%	\$0	Other	E	
DS8B3-V2-FFC	DS8B3-V2-FFC	CONNECTRIX	UPG 8B3 TO FULL FABRIC	\$0	Each	33%	\$0	Other	E	
DS8B-ENT	DS8B-ENT	CONNECTRIX	ENT SW BNDL FOR DS-8B2/3	\$0	Each	33%	\$0	Other	E	
DS8B-ENTC	DS8B-ENTC	CONNECTRIX	ENT SW BNDL FOR DS-8B2/3	\$0	Each	33%	\$0	Other	E	
DS8B-EP8	DS8B-EP8	CONNECTRIX	FW Lic E-Port Expansion	\$0	Each	33%	\$0	Other	E	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
DS8B-EPC	DS8B-EPC	CONNECTRIX	E PORT EXT DS-8B2-0DL	\$0	Each	33%	\$0	Other	E
DS8B-FW	DS8B-FW	CONNECTRIX	FABRIC WATCH FOR DS-8B2/3	\$0	Each	33%	\$0	Other	E
DS8B-FWC	DS8B-FWC	CONNECTRIX	FABRIC WATCH FOR DS-8B2/3	\$0	Each	33%	\$0	Other	E
DS8B-PM	DS8B-PM	CONNECTRIX	PERF MONITOR FOR DS8B2/3	\$0	Each	33%	\$0	Other	E
DS8B-PMC	DS8B-PMC	CONNECTRIX	PERF MONITOR FOR DS-8B2/3	\$0	Each	33%	\$0	Other	E
DS8B-QL	DS8B-QL	CONNECTRIX	QUICKLOOP FOR DS-8B2	\$0	Each	33%	\$0	Other	E
DS8B-QLC	DS8B-QLC	CONNECTRIX	QUICKLOOP FOR DS-8B2	\$0	Each	33%	\$0	Other	E
DS8B-TR	DS8B-TR	CONNECTRIX	TRUNKING FOR DS-8B2/3	\$0	Each	33%	\$0	Other	E
DS8B-TRC	DS8B-TRC	CONNECTRIX	TRUNKING FOR DS-8B2/3	\$0	Each	33%	\$0	Other	E
DS8B-XF	DS8B-XF	CONNECTRIX	EXT FABRIC DS-8B2/3	\$0	Each	33%	\$0	Other	E
DS8B-XFC	DS8B-XFC	CONNECTRIX	EXT FABRIC FOR DS-8B2/3	\$0	Each	33%	\$0	Other	E
DSBQLP-0D	DSBQLP-0D	CONNECTRIX	QLOOP LIC FOR DSB	\$2,900	Each	33%	\$1,943	Other	E
DSBXFAB-0D	DSBXFAB-0D	CONNECTRIX	XFAB LIC FOR DSB	\$0	Each	33%	\$0	Other	E
DS-CUPSW-32M2	DS-CUPSW-32M2	CONNECTRIX	CUP LIC DS32M2	\$0	Each	33%	\$0	Other	E
DS-CUPSW-4700	DS-CUPSW-4700	CONNECTRIX	CUP LIC FOR THE DS-4700M	\$5,200	Each	33%	\$3,484	Other	E
ED-10KM-AUT	ED-10KM-AUT	CONNECTRIX	SANTEGRITY AUTH ED-10000M	\$0	Each	33%	\$0	Other	E
ED-10KM-CUP	ED-10KM-CUP	CONNECTRIX	110K FICON LIC KEY	\$0	Each	33%	\$0	Other	E
ED-10KM-TRK	ED-10KM-TRK	CONNECTRIX	ED-10K OPEN TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
ED-140M-AUT	ED-140M-AUT	CONNECTRIX	SANTEGRITY AUTH ED-140M	\$0	Each	33%	\$0	Other	E
ED-140M-STG	ED-140M-STG	CONNECTRIX	SANTEGRITY LIC ED140M	\$0	Each	33%	\$0	Other	E
ED-140M-TRK	ED-140M-TRK	CONNECTRIX	OPEN TRNK SW LIC	\$0	Each	33%	\$0	Other	E
ED-64M-AUT	ED-64M-AUT	CONNECTRIX	SANTEGRITY AUTH ED-64M	\$0	Each	33%	\$0	Other	E
ED-64M-STG	ED-64M-STG	CONNECTRIX	SANTEGRITY LIC ED64M	\$0	Each	33%	\$0	Other	E
ED-64M-TRK	ED-64M-TRK	CONNECTRIX	OPEN TRNK SW LICENSE	\$0	Each	33%	\$0	Other	E
ED-CUPSW-140M	ED-CUPSW-140M	CONNECTRIX	CUP LIC ED140M	\$0	Each	33%	\$0	Other	E
ED-CUPSW-64M	ED-CUPSW-64M	CONNECTRIX	CUP LIC ED64M	\$0	Each	33%	\$0	Other	E
ED-DCX8-IR-LIC	ED-DCX8-IR-LIC	CONNECTRIX	ED-DCX8 INTEGRATED ROUTING LICENSE -MA	\$38,452	Each	33%	\$25,763	Other	E
ED-DCX-B-IR	ED-DCX-B-IR	CONNECTRIX	ED-DCX-B INTEGRATED ROUTING LICENSE	\$0	Each	33%	\$0	Other	E
ED-DCX-B-IR-CF	ED-DCX-B-IR-CF	CONNECTRIX	ED-DCX-B INTEGRATED ROUTING LICENSE	\$38,810	Each	33%	\$26,003	Other	E
EM-1007	EM-1007	CONNECTRIX	CTX MGR VERSION 7	\$0	Each	33%	\$0	Other	E
EM-1007-UPG	EM-1007-UPG	CONNECTRIX	CTX MGR V 7 X UPGRADE	\$0	Each	33%	\$0	Other	E
EM-1009-ENT	EM-1009-ENT	CONNECTRIX	CTX MGR ENTERPRISE BASE	\$0	Each	33%	\$0	Other	E
EM-1009-STD	EM-1009-STD	CONNECTRIX	CTX MGR STANDARD	\$0	Each	33%	\$0	Other	E
EM-1010-ENT	EM-1010-ENT	CONNECTRIX	CTX MGR 10X DATACTRED ENTERPRISE	\$0	Each	33%	\$0	Other	E
EM-1010-PLUS	EM-1010-PLUS	CONNECTRIX	CTX MGR 10 X DATACTRED - PRO PLUS	\$0	Each	33%	\$0	Other	E
EM1010PLUSUPG	EM1010PLUSUPG	CONNECTRIX	CTX MGR 10.X CMDCE PRO PLUS TO ENT UPG	\$0	Each	33%	\$0	Other	E
EM-10KM-ENT	EM-10KM-ENT	CONNECTRIX	ENTERPRISE OS SW PACKAGED-10000	\$0	Each	33%	\$0	Other	E
EM-10KM-FIC	EM-10KM-FIC	CONNECTRIX	ENTERPRISE FICON SW PACKAGED-10000	\$0	Each	33%	\$0	Other	E
EM-10KM-OPT	EM-10KM-OPT	CONNECTRIX	OPTIMIZER SW PACKAGED-10000	\$0	Each	33%	\$0	Other	E
EM-10KM-SEC	EM-10KM-SEC	CONNECTRIX	SECURITY SW PACKAGED-10000	\$0	Each	33%	\$0	Other	E
EM-140M-ENT	EM-140M-ENT	CONNECTRIX	ED-140M ENT SW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-140M-FIC	EM-140M-FIC	CONNECTRIX	FICON BUNDLE LICENSE ED-140M	\$0	Each	33%	\$0	Other	E
EM-140M-OPT	EM-140M-OPT	CONNECTRIX	ED-140M OPT SW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-140M-SEC	EM-140M-SEC	CONNECTRIX	EM-140M SEC BUNDLE	\$0	Each	33%	\$0	Other	E
EM-16M2-ENT	EM-16M2-ENT	CONNECTRIX	DS-16M2 ENT SW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-16M2-OPT	EM-16M2-OPT	CONNECTRIX	ED-16M2 OPT SW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-16M2-SEC	EM-16M2-SEC	CONNECTRIX	EM-16M2 SEC BNDL	\$0	Each	33%	\$0	Other	E
EM-24M2-ENT	EM-24M2-ENT	CONNECTRIX	DS-24M2- ENT SW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-24M2-OPT	EM-24M2-OPT	CONNECTRIX	EM-24M2-OPT	\$0	Each	33%	\$0	Other	E
EM-24M2-SEC	EM-24M2-SEC	CONNECTRIX	EM-24M2 SEC BNDL	\$0	Each	33%	\$0	Other	E
EM-32M2-ENT	EM-32M2-ENT	CONNECTRIX	DS-32M2 ENT SW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-32M2-FIC	EM-32M2-FIC	CONNECTRIX	FICON BUNDLE LICENSE DS-32M2	\$0	Each	33%	\$0	Other	E
EM-32M2-OPT	EM-32M2-OPT	CONNECTRIX	ED-32M2 OPT SW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-32M2-SEC	EM-32M2-SEC	CONNECTRIX	EM-32M2 SECY BNDL	\$0	Each	33%	\$0	Other	E
EM-4400M-ENT	EM-4400M-ENT	CONNECTRIX	DS-4400M ENT SW+FW BLD	\$0	Each	33%	\$0	Other	E
EM-4400M-OPT	EM-4400M-OPT	CONNECTRIX	DS-4400M OPT SW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-4400M-SEC	EM-4400M-SEC	CONNECTRIX	DS-4400M SEC BNDL	\$0	Each	33%	\$0	Other	E
EM-4700M-ENT	EM-4700M-ENT	CONNECTRIX	DS-4700M ENT SW+FW BLD	\$0	Each	33%	\$0	Other	E
EM-4700M-FIC	EM-4700M-FIC	CONNECTRIX	FICON BUNDLE LICENSE ED-140M	\$0	Each	33%	\$0	Other	E
EM-4700M-OPT	EM-4700M-OPT	CONNECTRIX	DS-4700M OPT SW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-4700M-SEC	EM-4700M-SEC	CONNECTRIX	DS-4700 SEC BNDL	\$0	Each	33%	\$0	Other	E
EM-64M-ENT	EM-64M-ENT	CONNECTRIX	ED-64M ENT SW+FW BND	\$0	Each	33%	\$0	Other	E
EM-64M-FIC	EM-64M-FIC	CONNECTRIX	FICON BUNDLE LICENSE ED-64M	\$0	Each	33%	\$0	Other	E
EM-64M-OPT	EM-64M-OPT	CONNECTRIX	ED-64M OPTSW+FW BNDL	\$0	Each	33%	\$0	Other	E
EM-64M-SEC	EM-64M-SEC	CONNECTRIX	EM-64M SECURITY BUNDLE	\$0	Each	33%	\$0	Other	E
EM-ADVMOD-256	EM-ADVMOD-256	CONNECTRIX	CTX MGR ADVANCED MODULE - 256 PORTS	\$0	Each	33%	\$0	Other	E
EM-ADVMOD-32	EM-ADVMOD-32	CONNECTRIX	CTX MGR ADVANCED MODULE - 32 PORTS	\$0	Each	33%	\$0	Other	E
EM-ADVMOD-512	EM-ADVMOD-512	CONNECTRIX	CTX MGR ADVANCED MODULE - 512 PORTS	\$0	Each	33%	\$0	Other	E
EM-ADVMOD-64	EM-ADVMOD-64	CONNECTRIX	CTX MGR ADVANCED MODULE - 64 PORTS	\$0	Each	33%	\$0	Other	E
EM-ADVSANRTG	EM-ADVSANRTG	CONNECTRIX	CTX MGR ADVANCED SAN ROUTING	\$0	Each	33%	\$0	Other	E
EM-EVTMGR-512	EM-EVTMGR-512	CONNECTRIX	EVENT MGR LICENSE 512 PORTS P/O CTX MGR	\$0	Each	33%	\$0	Other	E
EM-EVTMGR-64	EM-EVTMGR-64	CONNECTRIX	EVENT MGR LICENSE 64 PORTS P/O CTX MGR	\$0	Each	33%	\$0	Other	E
EM-PRFEVT-512	EM-PRFEVT-512	CONNECTRIX	PERFRMNCE-EVENT 512 PRT BUNDL LICNSE P/O	\$0	Each	33%	\$0	Other	E
EM-PRFEVT-64	EM-PRFEVT-64	CONNECTRIX	PERFRMNCE-EVENT 64 PRT BUNDL LICNSE P/O	\$0	Each	33%	\$0	Other	E
EM-PRFMON-512	EM-PRFMON-512	CONNECTRIX	PERF MNTR 512 PORTS	\$0	Each	33%	\$0	Other	E
EM-PRFMON-64	EM-PRFMON-64	CONNECTRIX	PERF MNTR 64 PORTS	\$0	Each	33%	\$0	Other	E
EM-SECCCTL-512	EM-SECCCTL-512	CONNECTRIX	SANTEG SEC CM 512 PORTS	\$0	Each	33%	\$0	Other	E

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K)	
				Base price from Base Price Source	UoM			Product Category (REQUIRED) use drop-down	Product Category (if applicable)
EM-SECCTL-64	EM-SECCTL-64	CONNECTRIX	SANTEG SEC CM 64 PORTS	\$0	Each	33%	\$0	Other	E
EM-STD-ENT-U	EM-STD-ENT-U	CONNECTRIX	CTX MGR STANDARD TO ENTERPRISE UPGRADE	\$0	Each	33%	\$0	Other	E
ENCSMTRCRDS	ENCSMTRCRDS	CONNECTRIX	ES-5832B + PB-DCX-16EB SMART CARDS10-PK	\$0	Each	33%	\$0	Other	E
ES5832B-48GBW	ES5832B-48GBW	CONNECTRIX	ES-5832B 48G ENCRYPYTBW UPGRADE LICENSE	\$0	Each	33%	\$0	Other	E
ES-5832B-AN	ES-5832B-AN	CONNECTRIX	ES-5832B ADAPTIVE NETWORKING LICENSE	\$0	Each	33%	\$0	Other	E
ES-5832B-ENT	ES-5832B-ENT	CONNECTRIX	ES-5832B ENTERPRISE SW BUNDLE	\$0	Each	33%	\$0	Other	E
ES-5832B-FV	ES-5832B-FV	CONNECTRIX	ES-5832B FABRIC VISION LICENSE =MA	\$0	Each	33%	\$0	Other	E
ES-5832B-FW	ES-5832B-FW	CONNECTRIX	ES-5832B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
ES-5832B-IR	ES-5832B-IR	CONNECTRIX	ES-5832B INTERGRATED ROUTING LICENSE	\$0	Each	33%	\$0	Other	E
ES-5832B-PM	ES-5832B-PM	CONNECTRIX	ES-5832B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
ES-5832B-TR	ES-5832B-TR	CONNECTRIX	ES-5832B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
ES-5832B-XF	ES-5832B-XF	CONNECTRIX	ES-5832B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E
FX8-24-10GBE	FX8-24-10GBE	CONNECTRIX	ED-DCX FX8-24 2P 10GBE LICENSE	\$0	Each	33%	\$0	Other	E
FX8-24-10GBE-CF	FX8-24-10GBE-CF	CONNECTRIX	ED-DCX FX8-24 2P 10GBE LICENSE	\$30,800	Each	33%	\$20,636	Other	E
FX8-24-ADVEXT	FX8-24-ADVEXT	CONNECTRIX	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	\$0	Each	33%	\$0	Other	E
FX8-24-ADVEXT-CF	FX8-24-ADVEXT-CF	CONNECTRIX	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	\$14,100	Each	33%	\$9,447	Other	E
MDS-10GE-SFPL	MDS-10GE-SFPL	CONNECTRIX	MDS 10GbE LW Switch Optic	\$3,230	Each	33%	\$2,164	Other	E
MDS-10GE-SFSP	MDS-10GE-SFSP	CONNECTRIX	MDS 10GbE SW Switch Optic	\$800	Each	33%	\$536	Other	E
MDS-16FC-SFPL	MDS-16FC-SFPL	CONNECTRIX	MDS 16Gb FC LW Switch Optic	\$2,900	Each	33%	\$1,943	Other	E
MDS-16FC-SFSP	MDS-16FC-SFSP	CONNECTRIX	MDS 16Gb FC SW Switch Optic	\$270	Each	33%	\$181	Other	E
MDS-32G-LW	MDS-32G-LW	CONNECTRIX	MDS 32G Switch LW Optics SFP+	\$4,700	Each	33%	\$3,149	Other	E
MDS-32G-SW	MDS-32G-SW	CONNECTRIX	MDS 32G Switch SW Optics SFP+	\$810	Each	33%	\$543	Other	E
MDS-9120-00	MDS-9120-00	CONNECTRIX	2Gb 20-port FC Switch	\$0	Each	33%	\$0	Other	E
MDS-9120-0D	MDS-9120-0D	CONNECTRIX	CL MDS 20PORT SWITCH	\$0	Each	33%	\$0	Other	E
MDS-9124	MDS-9124	CONNECTRIX	4GB 8-PORT FC SWITCH	\$0	Each	33%	\$0	Other	E
MDS-9124-0D	MDS-9124-0D	CONNECTRIX	24 PORT 4GB SWITCH W/8 ACTIVE PORTS	\$5,200	Each	33%	\$3,484	Other	E
MDS-9124-8	MDS-9124-8	CONNECTRIX	4GB 8-PORT FC OPTIC KIT	\$1,900	Each	33%	\$1,273	Other	E
MDS-9124-8D	MDS-9124-8D	CONNECTRIX	4GB 8-PORT FC OPTIC KIT	\$3,000	Each	33%	\$2,010	Other	E
MDS-9124-PWR	MDS-9124-PWR	CONNECTRIX	OPTIONAL POWER SUPPLY	\$400	Each	33%	\$268	Other	E
MDS-9132T-24E-16	MDS-9132T-24E-16	CONNECTRIX	MDS-9132T Switch 24 16G SFPs PSE ENT LIC	\$14,170	Each	33%	\$9,494	Other	E
MDS-9132T-24E-32	MDS-9132T-24E-32	CONNECTRIX	MDS-9132T Switch w/24 32G SFPs PSE	\$23,040	Each	33%	\$15,437	Other	E
MDS-9132T-24I-16	MDS-9132T-24I-16	CONNECTRIX	MDS-9132T Switch 24 16G SFPs PSI ENT LIC	\$14,170	Each	33%	\$9,494	Other	E
MDS-9132T-24I-32	MDS-9132T-24I-32	CONNECTRIX	MDS-9132T Switch w/24 32G SFPs PSI	\$23,040	Each	33%	\$15,437	Other	E
MDS-9132T-8E-16	MDS-9132T-8E-16	CONNECTRIX	MDS-9132T Switch w/8 16G SFPs PSE	\$5,050	Each	33%	\$3,384	Other	E
MDS-9132T-8E-32	MDS-9132T-8E-32	CONNECTRIX	MDS-9132T Switch w/8 32G SFPs PSE	\$8,400	Each	33%	\$5,628	Other	E
MDS-9132T-8I-16	MDS-9132T-8I-16	CONNECTRIX	MDS-9132T Switch w/8 16G SFPs PSI	\$5,050	Each	33%	\$3,384	Other	E
MDS-9132T-8I-32	MDS-9132T-8I-32	CONNECTRIX	MDS-9132T Switch w/8 32G SFPs PSI	\$8,400	Each	33%	\$5,628	Other	E
MDS-9132T-E	MDS-9132T-E	CONNECTRIX	MDS-9132T Base Switch no SFPs PSE	\$4,310	Each	33%	\$2,888	Other	E
MDS-9132T-EXP	MDS-9132T-EXP	CONNECTRIX	MDS-9132T Expansion Module	\$8,910	Each	33%	\$5,970	Other	E
MDS-9132T-FAN-E	MDS-9132T-FAN-E	CONNECTRIX	MDS-9132T Fan PSE	\$170	Each	33%	\$114	Other	E
MDS-9132T-FAN-I	MDS-9132T-FAN-I	CONNECTRIX	MDS-9132T Fan PSI	\$170	Each	33%	\$114	Other	E
MDS-9132T-I	MDS-9132T-I	CONNECTRIX	MDS-9132T Base Switch no SFPs PSI	\$4,310	Each	33%	\$2,888	Other	E
MDS-9132T-POD-CF	MDS-9132T-POD-CF	CONNECTRIX	MDS-9132T 32G FC 8 Port Upg Lic=MA	\$5,140	Each	33%	\$3,444	Other	E
MDS-9132T-PSU-E	MDS-9132T-PSU-E	CONNECTRIX	MDS-9132T Power Supply PSE	\$670	Each	33%	\$449	Other	E
MDS-9132T-PSU-I	MDS-9132T-PSU-I	CONNECTRIX	MDS-9132T Power Supply PSI	\$670	Each	33%	\$449	Other	E
MDS-9132T-UPG-16G	MDS-9132T-UPG-16G	CONNECTRIX	MDS-9132T Port Upg Kit w/8 16G SFPs	\$4,180	Each	33%	\$2,801	Other	E
MDS-9140-00	MDS-9140-00	CONNECTRIX	2Gb 40-port FC Switch	\$0	Each	33%	\$0	Other	E
MDS-9140-0D	MDS-9140-0D	CONNECTRIX	CL MDS 40PORT SWITCH	\$0	Each	33%	\$0	Other	E
MDS-9148-POD	MDS-9148-POD	CONNECTRIX	CISCO 9148 8-PORT POD LICENSE	\$6,400	Each	33%	\$4,288	Other	E
MDS-9148S-12	MDS-9148S-12	CONNECTRIX	MDS-9148S 16Gb Switch - 12 active ports	\$4,210	Each	33%	\$2,821	Other	E
MDS-9148S-POD	MDS-9148S-POD	CONNECTRIX	Connectrix 9148S 16G FC 12P Upg Lic=MA	\$4,500	Each	33%	\$3,015	Other	E
MDS-9148S-POD-CF	MDS-9148S-POD-CF	CONNECTRIX	CONNECTRIX 9148S 16G FC 12P UPG LIC=MA	\$4,500	Each	33%	\$3,015	Other	E
MDS-9148T-24E-32	MDS-9148T-24E-32	CONNECTRIX	MDS-9148T Switch w/24 32G SFPs PSE	\$20,660	Each	33%	\$13,842	Other	E
MDS-9148T-24I-32	MDS-9148T-24I-32	CONNECTRIX	MDS-9148T Switch w/24 32G SFPs PSI	\$20,660	Each	33%	\$13,842	Other	E
MDS-9148T-48E-32	MDS-9148T-48E-32	CONNECTRIX	MDS-9148T Switch w/48 32G SFPs PSE	\$45,190	Each	33%	\$30,277	Other	E
MDS-9148T-48I-32	MDS-9148T-48I-32	CONNECTRIX	MDS-9148T Switch w/48 32G SFPs PSI	\$45,190	Each	33%	\$30,277	Other	E
MDS-9148T-E	MDS-9148T-E	CONNECTRIX	MDS-9148T Base Switch no SFPs PSE	\$17,090	Each	33%	\$11,450	Other	E
MDS-9148T-I	MDS-9148T-I	CONNECTRIX	MDS-9148T Base Switch no SFPs PSI	\$17,090	Each	33%	\$11,450	Other	E
MDS-9148T-POD	MDS-9148T-POD	CONNECTRIX	MDS-9148T 32G FC 8 Port Upg Lic=MA	\$7,270	Each	33%	\$4,871	Other	E
MDS-9148T-UPG-32G	MDS-9148T-UPG-32G	CONNECTRIX	MDS-9148T Port Upg Kit w/8 32G SFPs	\$8,180	Each	33%	\$5,481	Other	E
MDS-9218-00	MDS-9218-00	CONNECTRIX	CISCO DEPARTMENTAL SWITCH	\$0	Each	33%	\$0	Other	E
MDS-9218-0D	MDS-9218-0D	CONNECTRIX	CL MDS 16PORT SWITCH	\$0	Each	33%	\$0	Other	E
MDS-9216A-00	MDS-9216A-00	CONNECTRIX	2Gb 16-Port FC Switch	\$0	Each	33%	\$0	Other	E
MDS-9216A-0D	MDS-9216A-0D	CONNECTRIX	MDS CISCO 9216A SWITCH	\$0	Each	33%	\$0	Other	E
MDS-9216I-00	MDS-9216I-00	CONNECTRIX	2Gb 14-Port FC+ 2-Port IP Switch	\$0	Each	33%	\$0	Other	E
MDS-9216I-0D	MDS-9216I-0D	CONNECTRIX	14 PT FC - 2 PT IP SWITCH	\$0	Each	33%	\$0	Other	E
MDS-9250I	MDS-9250I	CONNECTRIX	16Gb, 50-Port 9250I, 20 active ports	\$49,590	Each	33%	\$33,225	Other	E
MDS-9250I-20-CF	MDS-9250I-20-CF	CONNECTRIX	16Gb, 20-Port 9250I port upg license=MA	\$15,710	Each	33%	\$10,526	Other	E
MDS-9250I-IOA	MDS-9250I-IOA	CONNECTRIX	MDS IOA License for 9250I=MA	\$47,720	Each	33%	\$31,972	Other	E
MDS-9250I-IOA-CF	MDS-9250I-IOA-CF	CONNECTRIX	MDS IOA LICENSE FOR 9250I=MA	\$47,720	Each	33%	\$31,972	Other	E
MDS-9396S-48	MDS-9396S-48	CONNECTRIX	MDS-9396S 16Gb Switch - 48 active ports	\$33,990	Each	33%	\$22,773	Other	E
MDS-9396S-48-I	MDS-9396S-48-I	CONNECTRIX	MDS-9396S 16Gb Switch 48 act ports PSI	\$34,230	Each	33%	\$22,934	Other	E
MDS-9396S-POD-CF	MDS-9396S-POD-CF	CONNECTRIX	CONNECTRIX 9396S 16G FC 12P UPG LIC=MA	\$7,621	Each	33%	\$5,106	Other	E
MDS-9396T-48E-32	MDS-9396T-48E-32	CONNECTRIX	MDS-9396T Switch w/48 32G SFPs PSE	\$71,650	Each	33%	\$48,006	Other	E
MDS-9396T-48I-32	MDS-9396T-48I-32	CONNECTRIX	MDS-9396T Switch w/48 32G SFPs PSI	\$71,650	Each	33%	\$48,006	Other	E
MDS-9396T-96E-32	MDS-9396T-96E-32	CONNECTRIX	MDS-9396T Switch w/96 32G SFPs PSE	\$130,510	Each	33%	\$87,442	Other	E
MDS-9396T-96I-32	MDS-9396T-96I-32	CONNECTRIX	MDS-9396T Switch w/96 32G SFPs PSI	\$130,510	Each	33%	\$87,442	Other	E

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
MDS-9396T-UPG-32G	MDS-9396T-UPG-32G	CONNECTRIX	MDS-9396T Port Upg Kit w/16 32G SFPs	\$19,620	Each	33%		\$13,145	Other	E
MDS-9Q20-00	MDS-9Q20-00	CONNECTRIX	4Gb 20-Port FC Switch	\$0	Each	33%		\$0	Other	E
MDS-9Q20-0C	MDS-9Q20-0C	CONNECTRIX	MDS 20-PORT 4GB SWITCH	\$0	Each	33%		\$0	Other	E
MDS-DCNM-91	MDS-DCNM-91	CONNECTRIX	DCNM SAN Lic MDS 9100 Server based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-91-CF	MDS-DCNM-91-CF	CONNECTRIX	DCNM SAN Lic MDS 9100 Server based=MA	\$7,012	Each	33%		\$4,698	Other	E
MDS-DCNM-91X	MDS-DCNM-91X	CONNECTRIX	DCNM SAN Lic MDS 9100 Switch based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-91X-CF	MDS-DCNM-91X-CF	CONNECTRIX	DCNM SAN LIC MDS 9100 SWITCH BASED=MA	\$7,012	Each	33%		\$4,698	Other	E
MDS-DCNM-92	MDS-DCNM-92	CONNECTRIX	DCNM SAN Lic MDS 9200 Server based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-92-CF	MDS-DCNM-92-CF	CONNECTRIX	DCNM SAN Lic MDS 9200 Server based=MA	\$7,012	Each	33%		\$4,698	Other	E
MDS-DCNM-92X	MDS-DCNM-92X	CONNECTRIX	DCNM SAN Lic MDS 9200 Switch based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-92X-CF	MDS-DCNM-92X-CF	CONNECTRIX	DCNM SAN LIC MDS 9200 SWITCH BASED=MA	\$7,012	Each	33%		\$4,698	Other	E
MDS-DCNM-93	MDS-DCNM-93	CONNECTRIX	DCNM 9300 SAN License Server based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-93-CF	MDS-DCNM-93-CF	CONNECTRIX	DCNM 9300 SAN LICENSE SERVER BASED=MA	\$7,014	Each	33%		\$4,699	Other	E
MDS-DCNM-93X	MDS-DCNM-93X	CONNECTRIX	DCNM 9300 SAN License Switch based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-93X-CF	MDS-DCNM-93X-CF	CONNECTRIX	DCNM 9300 SAN LICENSE SWITCH BASED=MA	\$7,014	Each	33%		\$4,699	Other	E
MDS-DCNM-95	MDS-DCNM-95	CONNECTRIX	DCNM SAN Lic MDS 9500 Server based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-95-CF	MDS-DCNM-95-CF	CONNECTRIX	DCNM SAN Lic MDS 9500 Server based=MA	\$21,032	Each	33%		\$14,091	Other	E
MDS-DCNM-95X	MDS-DCNM-95X	CONNECTRIX	DCNM SAN Lic MDS 9500 Switch based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-95X-CF	MDS-DCNM-95X-CF	CONNECTRIX	DCNM SAN LIC MDS 9500 SWITCH BASED=MA	\$21,032	Each	33%		\$14,091	Other	E
MDS-DCNM-97	MDS-DCNM-97	CONNECTRIX	DCNM SAN Lic MDS 9700 Server based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-97-CF	MDS-DCNM-97-CF	CONNECTRIX	DCNM SAN Lic MDS 9700 Server based=MA	\$21,032	Each	33%		\$14,091	Other	E
MDS-DCNM-97X	MDS-DCNM-97X	CONNECTRIX	DCNM SAN Lic MDS 9700 Switch based=MA	\$0	Each	33%		\$0	Other	E
MDS-DCNM-97X-CF	MDS-DCNM-97X-CF	CONNECTRIX	DCNM SAN LIC MDS 9700 SWITCH BASED=MA	\$21,032	Each	33%		\$14,091	Other	E
MDS-DCNM-SAN-9100	MDS-DCNM-SAN-9100	CONNECTRIX	MDS SAN Analytics 9100 3 yr Lic	\$5,170	Each	33%		\$3,464	Other	E
MDS-DCNM-SAN-9300	MDS-DCNM-SAN-9300	CONNECTRIX	MDS SAN Analytics 9300 3 yr Lic	\$7,240	Each	33%		\$4,851	Other	E
MDS-DCNM-SAN-AXK9	MDS-DCNM-SAN-AXK9	CONNECTRIX	MDS DCNM SAN Analytics M97 3 yr Lic=MA	\$20,720	Each	33%		\$13,882	Other	E
MDS-EDCNM-91	MDS-EDCNM-91	CONNECTRIX	Ent + DCNM MDS 9100 Lic Server Based=MA	\$9,290	Each	33%		\$6,224	Other	E
MDS-EDCNM-91X	MDS-EDCNM-91X	CONNECTRIX	Ent + DCNM MDS 9100 Lic Switch Based=MA	\$9,290	Each	33%		\$6,224	Other	E
MDS-EDCNM-93	MDS-EDCNM-93	CONNECTRIX	Ent + DCNM MDS 9300 Lic Server based=MA	\$0	Each	33%		\$0	Other	E
MDS-EDCNM-93-CF	MDS-EDCNM-93-CF	CONNECTRIX	Ent + DCNM MDS 9300 LIC SERVER BASED=MA	\$9,198	Each	33%		\$6,163	Other	E
MDS-EDCNM-93X	MDS-EDCNM-93X	CONNECTRIX	Ent + DCNM MDS 9300 Lic Switch based=MA	\$0	Each	33%		\$0	Other	E
MDS-EDCNM-93X-CF	MDS-EDCNM-93X-CF	CONNECTRIX	Ent + DCNM MDS 9300 LIC SWITCH BASED=MA	\$9,198	Each	33%		\$6,163	Other	E
MDS-ENT-9100	MDS-ENT-9100	CONNECTRIX	ENTERPRISE LIC KEY 9100	\$0	Each	33%		\$0	Other	E
MDS-ENT-9100-CF	MDS-ENT-9100-CF	CONNECTRIX	ENTERPRISE LIC KEY 9100	\$7,300	Each	33%		\$4,891	Other	E
MDS-ENT-9200	MDS-ENT-9200	CONNECTRIX	ENTERPRISE LIC KEY 9200	\$0	Each	33%		\$0	Other	E
MDS-ENT-9200-CF	MDS-ENT-9200-CF	CONNECTRIX	ENTERPRISE LIC KEY 9200	\$8,100	Each	33%		\$5,427	Other	E
MDS-ENT-9300	MDS-ENT-9300	CONNECTRIX	MDS 9300 Enterprise License=MA	\$0	Each	33%		\$0	Other	E
MDS-ENT-9300-CF	MDS-ENT-9300-CF	CONNECTRIX	MDS 9300 ENTERPRISE LICENSE=MA	\$6,610	Each	33%		\$4,429	Other	E
MDS-ENT-9500	MDS-ENT-9500	CONNECTRIX	ENTERPRISE LIC KEY 9500	\$0	Each	33%		\$0	Other	E
MDS-ENT-9500-CF	MDS-ENT-9500-CF	CONNECTRIX	ENTERPRISE LIC KEY 9500	\$27,800	Each	33%		\$18,626	Other	E
MDS-ENT-97	MDS-ENT-97	CONNECTRIX	Enterprise License for MDS 9700	\$0	Each	33%		\$0	Other	E
MDS-ENT-97-CF	MDS-ENT-97-CF	CONNECTRIX	Enterprise License for MDS 9700	\$27,250	Each	33%		\$18,258	Other	E
MDS-EXT92-SSN	MDS-EXT92-SSN	CONNECTRIX	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$0	Each	33%		\$0	Other	E
MDS-EXT92-SSN-CF	MDS-EXT92-SSN-CF	CONNECTRIX	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$23,900	Each	33%		\$16,013	Other	E
MDS-EXT95-SSN	MDS-EXT95-SSN	CONNECTRIX	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$0	Each	33%		\$0	Other	E
MDS-EXT95-SSN-CF	MDS-EXT95-SSN-CF	CONNECTRIX	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$23,900	Each	33%		\$16,013	Other	E
MDS-FCIP4-9200	MDS-FCIP4-9200	CONNECTRIX	SAN EXT LIC 4PORT IP 92xx	\$0	Each	33%		\$0	Other	E
MDS-FCIP4-9500	MDS-FCIP4-9500	CONNECTRIX	SAN EXT LIC 4PORT IP 95xx	\$0	Each	33%		\$0	Other	E
MDS-FCIP-9200	MDS-FCIP-9200	CONNECTRIX	SAN EXT LIC 8PORT IP 92xx	\$0	Each	33%		\$0	Other	E
MDS-FCIP92-4	MDS-FCIP92-4	CONNECTRIX	MDS 9200 SAN EXT FOR 18/4 MSM M	\$0	Each	33%		\$0	Other	E
MDS-FCIP92-4-CF	MDS-FCIP92-4-CF	CONNECTRIX	MDS 9200 SAN EXT FOR 18/4 MSM M	\$15,600	Each	33%		\$10,452	Other	E
MDS-FCIP-9500	MDS-FCIP-9500	CONNECTRIX	SAN EXT LIC 8PORT IP 95xx	\$0	Each	33%		\$0	Other	E
MDS-FCIP95-4	MDS-FCIP95-4	CONNECTRIX	MDS 9500 SAN EXT FOR ONE 18/4 MSM	\$0	Each	33%		\$0	Other	E
MDS-FCIP95-4-CF	MDS-FCIP95-4-CF	CONNECTRIX	MDS 9500 SAN EXT FOR ONE 18/4 MSM	\$15,600	Each	33%		\$10,452	Other	E
MDS-FMS-9100	MDS-FMS-9100	CONNECTRIX	FABRIC MGR SVR LIC 91xx	\$0	Each	33%		\$0	Other	E
MDS-FMS-9100-CF	MDS-FMS-9100-CF	CONNECTRIX	FABRIC MGR SVR LIC 91xx	\$6,800	Each	33%		\$4,556	Other	E
MDS-FMS-9200	MDS-FMS-9200	CONNECTRIX	FABRIC MGR SVR LIC 92xx	\$0	Each	33%		\$0	Other	E
MDS-FMS-9200-CF	MDS-FMS-9200-CF	CONNECTRIX	FABRIC MGR SVR LIC 92xx	\$7,100	Each	33%		\$4,757	Other	E
MDS-FMS-9500	MDS-FMS-9500	CONNECTRIX	FABRIC MGR SVR LIC 95xx	\$0	Each	33%		\$0	Other	E
MDS-FMS-9500-CF	MDS-FMS-9500-CF	CONNECTRIX	FABRIC MGR SVR LIC 95xx	\$21,200	Each	33%		\$14,204	Other	E
MDS-IO92L-MSM	MDS-IO92L-MSM	CONNECTRIX	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0	Each	33%		\$0	Other	E
MDS-IO92L-MSM-CF	MDS-IO92L-MSM-CF	CONNECTRIX	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000	Each	33%		\$36,850	Other	E
MDS-IOA92-MSM	MDS-IOA92-MSM	CONNECTRIX	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0	Each	33%		\$0	Other	E
MDS-IOA92-MSM-CF	MDS-IOA92-MSM-CF	CONNECTRIX	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000	Each	33%		\$36,850	Other	E
MDS-IOA92-SSN	MDS-IOA92-SSN	CONNECTRIX	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$0	Each	33%		\$0	Other	E
MDS-IOA92-SSN-CF	MDS-IOA92-SSN-CF	CONNECTRIX	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$54,600	Each	33%		\$36,582	Other	E
MDS-IOA95-MSM	MDS-IOA95-MSM	CONNECTRIX	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0	Each	33%		\$0	Other	E
MDS-IOA95-MSM-CF	MDS-IOA95-MSM-CF	CONNECTRIX	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000	Each	33%		\$36,850	Other	E
MDS-IOA95-SSN	MDS-IOA95-SSN	CONNECTRIX	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$0	Each	33%		\$0	Other	E
MDS-IOA95-SSN-CF	MDS-IOA95-SSN-CF	CONNECTRIX	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$54,600	Each	33%		\$36,582	Other	E
MDS-IOA97-2410	MDS-IOA97-2410	CONNECTRIX	MDS IOA 24/10 Module 1 Engine Lic=MA	\$54,670	Each	33%		\$36,629	Other	E
MDS-IOA97-24102X	MDS-IOA97-24102X	CONNECTRIX	MDS IOA 24/10 Module 2 Engine Lic=MA	\$102,540	Each	33%		\$68,702	Other	E
MDS-MAIN-9100	MDS-MAIN-9100	CONNECTRIX	MAINFRAME LIC KEY 9100	\$0	Each	33%		\$0	Other	E
MDS-MAIN-9200	MDS-MAIN-9200	CONNECTRIX	MAINFRAME LIC KEY 9200	\$0	Each	33%		\$0	Other	E
MDS-MAIN-9200-CF	MDS-MAIN-9200-CF	CONNECTRIX	MAINFRAME LIC KEY 9200	\$12,000	Each	33%		\$8,040	Other	E
MDS-MAIN-9500	MDS-MAIN-9500	CONNECTRIX	MAINFRAME LIC KEY 9500	\$0	Each	33%		\$0	Other	E
MDS-MAIN-9500-CF	MDS-MAIN-9500-CF	CONNECTRIX	MAINFRAME LIC KEY 9500	\$25,000	Each	33%		\$16,750	Other	E

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
MDS-MAIN-9700	MDS-MAIN-9700	CONNECTRIX	Connectrix MDS Mainframe Lic Key 9700=MA	\$0	Each	33%	\$0	Other	E
MDS-MAIN-9700-CF	MDS-MAIN-9700-CF	CONNECTRIX	Connectrix MDS Mainframe Lic Key 9700=MA	\$25,130	Each	33%	\$16,837	Other	E
MDS-PW8-ARGIN	MDS-PW8-ARGIN	CONNECTRIX	Qty 2 9100 9200 Power Cord Argentina	\$0	Each	33%	\$0	Other	E
MDS-PW8-AUS	MDS-PW8-AUS	CONNECTRIX	Qty 2 9100 9200 Power Cord Australia	\$0	Each	33%	\$0	Other	E
MDS-PW8-EU	MDS-PW8-EU	CONNECTRIX	Qty 2 9100 9200 Power Cord Europe	\$0	Each	33%	\$0	Other	E
MDS-PW8-ISR	MDS-PW8-ISR	CONNECTRIX	Israel Power Cord for 9200/9100 switch	\$0	Each	33%	\$0	Other	E
MDS-PW8-ITALY	MDS-PW8-ITALY	CONNECTRIX	Qty 2 9100 9200 Power Cord Italy	\$0	Each	33%	\$0	Other	E
MDS-PW8-SA	MDS-PW8-SA	CONNECTRIX	Qty 2 9100 9200 Power Cord S Africa	\$0	Each	33%	\$0	Other	E
MDS-PW8-UK	MDS-PW8-UK	CONNECTRIX	Qty 2 9216 9120 9124 9140 Power Cord UK	\$0	Each	33%	\$0	Other	E
MDS-PW8-US	MDS-PW8-US	CONNECTRIX	Qty 2 9216 9120 9124 9140 Power Cord US	\$0	Each	33%	\$0	Other	E
MDS-SAN-9100-1YR	MDS-SAN-9100-1YR	CONNECTRIX	MDS 9100 SAN Analytics Lic 1 yr	\$2,330	Each	33%	\$1,561	Other	E
MDS-SAN-9100-5YR	MDS-SAN-9100-5YR	CONNECTRIX	MDS 9100 SAN Analytics Lic 5 yr	\$6,940	Each	33%	\$4,650	Other	E
MDS-SAN-9300-1YR	MDS-SAN-9300-1YR	CONNECTRIX	MDS 9300 SAN Analytics Lic 1 yr	\$3,250	Each	33%	\$2,178	Other	E
MDS-SAN-9300-5YR	MDS-SAN-9300-5YR	CONNECTRIX	MDS 9300 SAN Analytics Lic 5 yr	\$9,890	Each	33%	\$6,626	Other	E
MDS-SAN-AXK9-1YR	MDS-SAN-AXK9-1YR	CONNECTRIX	MDS 9700 SAN Analytics Lic 1 yr	\$9,370	Each	33%	\$6,278	Other	E
MDS-SAN-AXK9-5YR	MDS-SAN-AXK9-5YR	CONNECTRIX	MDS SAN Analytics M9700 5 yr Lic	\$29,580	Each	33%	\$19,819	Other	E
MDS-SAN-M97S-AXK9	MDS-SAN-M97S-AXK9	CONNECTRIX	MDS SAN Analytics M9700 3 yr Lic=MA	\$15,540	Each	33%	\$10,412	Other	E
MDS-SFP-8GER	MDS-SFP-8GER	CONNECTRIX	MDS 8G FC EXT Range Switch Optic	\$6,290	Each	33%	\$4,214	Other	E
MDS-SFP-8GLW	MDS-SFP-8GLW	CONNECTRIX	2/4/8-GBPS FC LONGWAVE SWITCH SFP LC	\$1,740	Each	33%	\$1,166	Other	E
MDS-SFP-8GSW	MDS-SFP-8GSW	CONNECTRIX	2/4/8-GBPS FC SHORTWAVE SWITCH SFP LC	\$160	Each	33%	\$107	Other	E
MDS-SFP-GE-T	MDS-SFP-GE-T	CONNECTRIX	MDS 1Gb Ethernet Copper SFP	\$324	Each	33%	\$217	Other	E
MDS-SME-9200	MDS-SME-9200	CONNECTRIX	MDS 9200 SME LICENSE FOR MDS-	\$0	Each	33%	\$0	Other	E
MDS-SME-9200-CF	MDS-SME-9200-CF	CONNECTRIX	MDS 9200 SME LICENSE FOR MDS-	\$15,900	Each	33%	\$10,653	Other	E
MDS-SME-9200E	MDS-SME-9200E	CONNECTRIX	SME LIC FOR EXPANSION SLOT IN MDS-9222I	\$0	Each	33%	\$0	Other	E
MDS-SME-9200E-CF	MDS-SME-9200E-CF	CONNECTRIX	SME LIC FOR EXPANSION SLOT IN MDS-9222I	\$15,900	Each	33%	\$10,653	Other	E
MDS-SME92-SSN	MDS-SME92-SSN	CONNECTRIX	SME LICENSE (1 ENGINE) FOR TH	\$0	Each	33%	\$0	Other	E
MDS-SME92-SSN-CF	MDS-SME92-SSN-CF	CONNECTRIX	SME LICENSE (1 ENGINE) FOR TH	\$17,900	Each	33%	\$11,993	Other	E
MDS-SME-9500	MDS-SME-9500	CONNECTRIX	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	\$0	Each	33%	\$0	Other	E
MDS-SME-9500-CF	MDS-SME-9500-CF	CONNECTRIX	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	\$15,900	Each	33%	\$10,653	Other	E
MDS-SME95-SSN	MDS-SME95-SSN	CONNECTRIX	SME LIC (1 ENGINE) FOR T	\$0	Each	33%	\$0	Other	E
MDS-SME95-SSN-CF	MDS-SME95-SSN-CF	CONNECTRIX	SME LIC (1 ENGINE) FOR T	\$17,900	Each	33%	\$11,993	Other	E
MDS-SSE-9200	MDS-SSE-9200	CONNECTRIX	SOT SOL ENABLER LIC 9200	\$0	Each	33%	\$0	Other	E
MDS-SSE-9200-CF	MDS-SSE-9200-CF	CONNECTRIX	SOT SOL ENABLER LIC 9200	\$21,100	Each	33%	\$14,137	Other	E
MDS-SSE-9200F	MDS-SSE-9200F	CONNECTRIX	MDS 9200 STORAGE SERVICES ENABLER LICENS	\$0	Each	33%	\$0	Other	E
MDS-SSE-9222I	MDS-SSE-9222I	CONNECTRIX	CISCO SSE LICENSE ON MDS 9222I	\$0	Each	33%	\$0	Other	E
MDS-SSE-9222I-CF	MDS-SSE-9222I-CF	CONNECTRIX	CISCO SSE LICENSE ON MDS 9222I	\$31,200	Each	33%	\$20,904	Other	E
MDS-SSE-92MSM	MDS-SSE-92MSM	CONNECTRIX	CISCO SSE LICENSE FOR 18/4 ON MDS 9200	\$0	Each	33%	\$0	Other	E
MDS-SSE-92MSM-CF	MDS-SSE-92MSM-CF	CONNECTRIX	CISCO SSE LICENSE FOR 18/4 ON MDS 9200	\$31,200	Each	33%	\$20,904	Other	E
MDS-SSE-9500	MDS-SSE-9500	CONNECTRIX	STOR SOL ENABLR LIC 9500	\$24,000	Each	33%	\$16,080	Other	E
MDS-SSE-9500F	MDS-SSE-9500F	CONNECTRIX	MDS 9500 STORAGE SERVICES ENABLER LICENS	\$0	Each	33%	\$0	Other	E
MDS-SSE-95MSM	MDS-SSE-95MSM	CONNECTRIX	CISCO SSE LICENSE FOR 18/4 ON MDS 9500	\$0	Each	33%	\$0	Other	E
MDS-SSE-95MSM-CF	MDS-SSE-95MSM-CF	CONNECTRIX	CISCO SSE LICENSE FOR 18/4 ON MDS 9500	\$31,200	Each	33%	\$20,904	Other	E
MP-1620M	MP-1620M	CONNECTRIX	1Gb 2 FC 2 GE MP Router	\$0	Each	33%	\$0	Other	E
MP-1620M-0D	MP-1620M-0D	CONNECTRIX	MP-1620 GATEWAY W/IOSI	\$0	Each	33%	\$0	Other	E
MP-1620M-EN	MP-1620M-EN	CONNECTRIX	ENT EXPANDED FUNCT	\$0	Each	33%	\$0	Other	E
MP-1620M-EN0D	MP-1620M-EN0D	CONNECTRIX	MP-1620 ENT. SOFTWARE	\$0	Each	33%	\$0	Other	E
MP-1620M-IF	MP-1620M-IF	CONNECTRIX	IFCP SW MP-1620M	\$0	Each	33%	\$0	Other	E
MP-1620M-IF0D	MP-1620M-IF0D	CONNECTRIX	MP-1620 IFCP LICENSE	\$0	Each	33%	\$0	Other	E
MP-1620M-MG0D	MP-1620M-MG0D	CONNECTRIX	MP-1620 SANVERG SOFTWARE	\$0	Each	33%	\$0	Other	E
MP-1620M-MGR	MP-1620M-MGR	CONNECTRIX	ENT MGR SW MP-1620M	\$0	Each	33%	\$0	Other	E
MP-2211	MP-2211	CONNECTRIX	CWDM 1610NM 100K	\$0	Each	33%	\$0	Other	E
MP-2212	MP-2212	CONNECTRIX	CWDM 1590NM 100K	\$0	Each	33%	\$0	Other	E
MP-2213	MP-2213	CONNECTRIX	CWDM 1570NM 100K	\$0	Each	33%	\$0	Other	E
MP-2214	MP-2214	CONNECTRIX	CWDM 1550NM 100K	\$0	Each	33%	\$0	Other	E
MP-2640M	MP-2640M	CONNECTRIX	2Gb 8 FC 4GE MP Router	\$0	Each	33%	\$0	Other	E
MP-2640M-0D	MP-2640M-0D	CONNECTRIX	MUT-PROCOL SAN ROUTER CL	\$0	Each	33%	\$0	Other	E
MP-7500B	MP-7500B	CONNECTRIX	MP-7500B FCIP SAN ROUTER	\$0	Each	33%	\$0	Other	E
MP7500B-FCIP	MP7500B-FCIP	CONNECTRIX	MP-7500B FCIP IPSEC + HW COMPRESSION LIC	\$0	Each	33%	\$0	Other	E
MP7500B-FCIP-CF	MP7500B-FCIP-CF	CONNECTRIX	MP-7500B FCIP IPSEC + HW COMPRESSION LIC	\$14,500	Each	33%	\$9,715	Other	E
MP7500B-FW	MP7500B-FW	CONNECTRIX	MP-7500B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
MP7500B-FW-CF	MP7500B-FW-CF	CONNECTRIX	MP-7500B FABRIC WATCH LICENSE	\$3,900	Each	33%	\$2,613	Other	E
MP7500B-PM	MP7500B-PM	CONNECTRIX	MP-7500B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
MP7500B-PM-CF	MP7500B-PM-CF	CONNECTRIX	MP-7500B PERFORMANCE MONITOR LICENSE	\$4,400	Each	33%	\$2,948	Other	E
MP7500B-TR	MP7500B-TR	CONNECTRIX	MP-7500B ISL TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
MP7500B-TR-CF	MP7500B-TR-CF	CONNECTRIX	MP-7500B ISL TRUNKING LICENSE	\$5,500	Each	33%	\$3,685	Other	E
MP7500-CU	MP7500-CU	CONNECTRIX	MP-7500 FICON CUP	\$7,055	Each	33%	\$4,727	Other	E
MP-7800B	MP-7800B	CONNECTRIX	MP-7800B BASE 4P FC 2P 1GBE MP SWITCH	\$0	Each	33%	\$0	Other	E
MP-7800B-ADVX	MP-7800B-ADVX	CONNECTRIX	MP-7800B ADVANCED EXTENSION LICENSE	\$0	Each	33%	\$0	Other	E
MP-7800B-ADVX-CF	MP-7800B-ADVX-CF	CONNECTRIX	MP-7800B ADVANCED EXTENSION LICENSE	\$9,505	Each	33%	\$6,368	Other	E
MP-7800B-AN	MP-7800B-AN	CONNECTRIX	MP-7800B ADAPTIVE NETWORKING LICENSE	\$0	Each	33%	\$0	Other	E
MP-7800B-AN-CF	MP-7800B-AN-CF	CONNECTRIX	MP-7800B ADAPTIVE NETWORKING LICENSE	\$4,215	Each	33%	\$2,824	Other	E
MP-7800B-ENT	MP-7800B-ENT	CONNECTRIX	MP-7800B ENTERPRISE SW BUNDLE	\$0	Each	33%	\$0	Other	E
MP-7800B-ENT-CF	MP-7800B-ENT-CF	CONNECTRIX	MP-7800B ENTERPRISE SW BUNDLE	\$11,565	Each	33%	\$7,749	Other	E
MP7800B-ENTFC	MP7800B-ENTFC	CONNECTRIX	MP-7800B ENTERPRISE UPG W/12 8GB FC SFPs	\$45,232	Each	33%	\$30,305	Other	E
MP-7800B-FIC	MP-7800B-FIC	CONNECTRIX	MP-7800B FICON CUP LICENSE	\$0	Each	33%	\$0	Other	E
MP-7800B-FIC-CF	MP-7800B-FIC-CF	CONNECTRIX	MP-7800B FICON CUP LICENSE	\$5,195	Each	33%	\$3,481	Other	E
MP-7800B-FV	MP-7800B-FV	CONNECTRIX	MP-7800B FABRIC VISION LICENSE =MA	\$0	Each	33%	\$0	Other	E



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
MP-7800B-FV-CF	MP-7800B-FV-CF	CONNECTRIX	MP-7800B FABRIC VISION LICENSE =MA	\$5,820	Each	33%	\$3,899	Other	E
MP-7800B-FW	MP-7800B-FW	CONNECTRIX	MP-7800B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
MP-7800B-FW-CF	MP-7800B-FW-CF	CONNECTRIX	MP-7800B FABRIC WATCH LICENSE	\$2,550	Each	33%	\$1,709	Other	E
MP-7800B-IR	MP-7800B-IR	CONNECTRIX	MP-7800B INTERGRATED ROUTING LICENSE	\$0	Each	33%	\$0	Other	E
MP-7800B-IR-CF	MP-7800B-IR-CF	CONNECTRIX	MP-7800B INTERGRATED ROUTING LICENSE	\$13,585	Each	33%	\$9,102	Other	E
MP-7800B-PM	MP-7800B-PM	CONNECTRIX	MP-7800B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
MP-7800B-PM-CF	MP-7800B-PM-CF	CONNECTRIX	MP-7800B PERFORMANCE MONITOR LICENSE	\$2,845	Each	33%	\$1,906	Other	E
MP-7800B-SAO	MP-7800B-SAO	CONNECTRIX	MP-7800B SERVER APPLICATION OPTIMIZA LIC	\$0	Each	33%	\$0	Other	E
MP-7800B-SAO-CF	MP-7800B-SAO-CF	CONNECTRIX	MP-7800B SERVER APPLICATION OPTIMIZA LIC	\$1,375	Each	33%	\$921	Other	E
MP-7800B-TR	MP-7800B-TR	CONNECTRIX	MP-7800B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
MP-7800B-TR-CF	MP-7800B-TR-CF	CONNECTRIX	MP-7800B TRUNKING LICENSE	\$4,215	Each	33%	\$2,824	Other	E
MP-7800B-XF	MP-7800B-XF	CONNECTRIX	MP-7800B EXTENDED FABRIC LICENSE	\$0	Each	33%	\$0	Other	E
MP-7800B-XF-CF	MP-7800B-XF-CF	CONNECTRIX	MP-7800B EXTENDED FABRIC LICENSE	\$2,845	Each	33%	\$1,906	Other	E
MP-7810B	MP-7810B	CONNECTRIX	MP-7810B Base 4P FC 2P 1GbE MP Switch	\$18,750	Each	33%	\$12,563	Other	E
MP-7810B-8PODKIT	MP-7810B-8PODKIT	CONNECTRIX	MP-7810B 8P 16G FC SFP WAN Upgrade Kit	\$52,010	Each	33%	\$34,847	Other	E
MP-7810B-EP	MP-7810B-EP	CONNECTRIX	MP-7810B Ent 12P FC 2P 1GbE MP Switch	\$70,450	Each	33%	\$47,202	Other	E
MP-7840B	MP-7840B	CONNECTRIX	MP-7840B Base 24P FC 2P 1GbE MP Switch	\$87,520	Each	33%	\$58,638	Other	E
MP-7840B-CU	MP-7840B-CU	CONNECTRIX	MP-7840B FICON CUP Lic=MA	\$7,800	Each	33%	\$5,226	Other	E
MP-7840B-CU-CF	MP-7840B-CU-CF	CONNECTRIX	MP-7840B FICON CUP Lic=MA	\$7,800	Each	33%	\$5,226	Other	E
MP-7840B-IR	MP-7840B-IR	CONNECTRIX	MP-7840B Intergrated Routing Lic=MA	\$17,700	Each	33%	\$11,859	Other	E
MP-7840B-IR-CF	MP-7840B-IR-CF	CONNECTRIX	MP-7840B Intergrated Routing Lic=MA	\$17,700	Each	33%	\$11,859	Other	E
MP-7840B-WU1	MP-7840B-WU1	CONNECTRIX	MP-7840B Wan Upgrade1 Lic=MA	\$36,580	Each	33%	\$24,509	Other	E
MP-7840B-WU1-CF	MP-7840B-WU1-CF	CONNECTRIX	MP-7840B Wan Upgrade1 Lic=MA	\$36,580	Each	33%	\$24,509	Other	E
MP-7840B-WU2	MP-7840B-WU2	CONNECTRIX	MP-7840B Wan Upgrade2 Lic=MA	\$59,030	Each	33%	\$39,550	Other	E
MP-7840B-WU2-CF	MP-7840B-WU2-CF	CONNECTRIX	MP-7840B Wan Upgrade2 Lic=MA	\$59,030	Each	33%	\$39,550	Other	E
MP-8000B	MP-8000B	CONNECTRIX	MP-8000B 8FC / 0-24P CEE BASE MP SWITCH	\$0	Each	33%	\$0	Other	E
MP-8000B-FW	MP-8000B-FW	CONNECTRIX	MP-8000B FABRIC WATCH LICENSE	\$0	Each	33%	\$0	Other	E
MP-8000B-FW-CF	MP-8000B-FW-CF	CONNECTRIX	MP-8000B FABRIC WATCH LICENSE	\$4,100	Each	33%	\$2,747	Other	E
MP-8000B-PM	MP-8000B-PM	CONNECTRIX	MP-8000B PERFORMANCE MONITOR LICENSE	\$0	Each	33%	\$0	Other	E
MP-8000B-PM-CF	MP-8000B-PM-CF	CONNECTRIX	MP-8000B PERFORMANCE MONITOR LICENSE	\$4,500	Each	33%	\$3,015	Other	E
MP-8000B-TR	MP-8000B-TR	CONNECTRIX	MP-8000B TRUNKING LICENSE	\$0	Each	33%	\$0	Other	E
MP-8000B-TR-CF	MP-8000B-TR-CF	CONNECTRIX	MP-8000B TRUNKING LICENSE	\$5,700	Each	33%	\$3,819	Other	E
MP-CWDM-2114	MP-CWDM-2114	CONNECTRIX	CWDM 8 STARTERPK 4/100KM	\$0	Each	33%	\$0	Other	E
MP-CWDM-2118	MP-CWDM-2118	CONNECTRIX	CWDM 8 STARTER PAK 8/100K	\$0	Each	33%	\$0	Other	E
MP-CWDM-2215	MP-CWDM-2215	CONNECTRIX	SFP PAIR 1530NM DD 100KM	\$0	Each	33%	\$0	Other	E
MP-CWDM-2216	MP-CWDM-2216	CONNECTRIX	SFP PAIR 1510NM DD 100KM	\$0	Each	33%	\$0	Other	E
MP-CWDM-2217	MP-CWDM-2217	CONNECTRIX	SFP PAIR 1490NM DD 100KM	\$0	Each	33%	\$0	Other	E
MP-CWDM-2218	MP-CWDM-2218	CONNECTRIX	SFP PAIR 1470NM DD 100KM	\$0	Each	33%	\$0	Other	E
MP-CWDM-2220	MP-CWDM-2220	CONNECTRIX	PRISM MODULE 1 SLOT PASSI	\$0	Each	33%	\$0	Other	E
MP-CWDM-2229	MP-CWDM-2229	CONNECTRIX	MP-CWDM CARRIER 4 SLOT 1U	\$0	Each	33%	\$0	Other	E
MP-CWDM-2230	MP-CWDM-2230	CONNECTRIX	CWDM CABLE PAIR MU TO LC	\$0	Each	33%	\$0	Other	E
NEX-5K-4G5W	NEX-5K-4G5W	CONNECTRIX	4GB 4 SW OPTICS	\$0	Each	33%	\$0	Other	E
NS-CX-E501	NS-CX-E501	CONNECTRIX	NS-CX ENCRYPTION SOLUTION	\$0	Each	33%	\$0	Other	E
PM-4400M	PM-4400M	CONNECTRIX	DS-4400M ELEMENT MANAGER	\$0	Each	33%	\$0	Other	E
PM-4400MC	PM-4400MC	CONNECTRIX	DS-4400M ELEMENT MANAGER	\$0	Each	33%	\$0	Other	E
PM-4700M	PM-4700M	CONNECTRIX	DS-4700M ELEMENT MANAGER	\$4,950	Each	33%	\$3,317	Other	E
PM-4700MC	PM-4700MC	CONNECTRIX	DS-4700M ELEMENT MANAGER	\$0	Each	33%	\$0	Other	E
PM-DS16	PM-DS16	CONNECTRIX	PRODUCT MGR SW FOR DS-16M	\$0	Each	33%	\$0	Other	E
PM-DS16M	PM-DS16M	CONNECTRIX	PROD MGR SW LIC DS16M	\$0	Each	33%	\$0	Other	E
PM-DS24M	PM-DS24M	CONNECTRIX	PRODUCT MANAGER - DS-24M2	\$0	Each	33%	\$0	Other	E
PM-DS32	PM-DS32	CONNECTRIX	PRODUCT MGR SW FOR DS32M	\$0	Each	33%	\$0	Other	E
PM-DS32M	PM-DS32M	CONNECTRIX	PROD MGR SW LIC DS32M	\$0	Each	33%	\$0	Other	E
PM-ED140M	PM-ED140M	CONNECTRIX	PRODUCT MGR FOR ED-140M	\$0	Each	33%	\$0	Other	E
PM-ED6064	PM-ED6064	CONNECTRIX	PRODUCT MGR FOR ED-6064	\$0	Each	33%	\$0	Other	E
PM-ED64M	PM-ED64M	CONNECTRIX	PROD MGR SW LIC ED64M	\$0	Each	33%	\$0	Other	E
RKM-SWITCH18	RKM-SWITCH18	CONNECTRIX	RKM LICENSE UP TO 18 ENCRYPTED PORTS	\$0	Each	33%	\$0	Other	E
RKM-SWITCH54	RKM-SWITCH54	CONNECTRIX	RKM LICENSE UP TO 54 ENCRYPTED PORTS	\$0	Each	33%	\$0	Other	E
RKM-SWITCH55	RKM-SWITCH55	CONNECTRIX	RKM LICENSE UNLIMITED PORTS	\$0	Each	33%	\$0	Other	E
SANNAV-BSE-1YR	SANNAV-BSE-1YR	CONNECTRIX	SANnav MP Base 1YR 600 Ports, No Dir	\$13,810	Each	33%	\$9,253	Other	E
SANNAV-BSE-3YR	SANNAV-BSE-3YR	CONNECTRIX	SANnav MP Base 3YR 600 Ports, No Dir	\$41,420	Each	33%	\$27,751	Other	E
SANNAV-BSE-5YR	SANNAV-BSE-5YR	CONNECTRIX	SANnav MP Base 5YR 600 Ports, No Dir	\$69,030	Each	33%	\$46,250	Other	E
SANNAV-ENT-1YR	SANNAV-ENT-1YR	CONNECTRIX	SANnav MP Ent 1YR 15K Ports, Dir+Switch	\$34,510	Each	33%	\$23,122	Other	E
SANNAV-ENT-3YR	SANNAV-ENT-3YR	CONNECTRIX	SANnav MP Ent 3YR 15K Ports, Dir+Switch	\$103,540	Each	33%	\$69,372	Other	E
SANNAV-ENT-5YR	SANNAV-ENT-5YR	CONNECTRIX	SANnav MP Ent 5YR 15K Ports, Dir+Switch	\$172,570	Each	33%	\$115,622	Other	E
SANNAV-GLOB-1YR	SANNAV-GLOB-1YR	CONNECTRIX	SANnav Global View 1YR	\$51,770	Each	33%	\$34,686	Other	E
SANNAV-GLOB-3YR	SANNAV-GLOB-3YR	CONNECTRIX	SANnav Global View 3YR	\$155,320	Each	33%	\$104,064	Other	E
SANNAV-GLOB-5YR	SANNAV-GLOB-5YR	CONNECTRIX	SANnav Global View 5YR	\$258,860	Each	33%	\$173,436	Other	E
SW-12000B-CU	SW-12000B-CU	CONNECTRIX	FICON/CUP - SW12000B	\$0	Each	33%	\$0	Other	E
SW-12000B-ENT	SW-12000B-ENT	CONNECTRIX	ENT SFT BUNDLE ED-12000B	\$0	Each	33%	\$0	Other	E
SW-12000B-FW	SW-12000B-FW	CONNECTRIX	FABRIC WATCH ED-12000B	\$0	Each	33%	\$0	Other	E
SW-12000B-PM	SW-12000B-PM	CONNECTRIX	PERF MONITOR ED-12000B	\$0	Each	33%	\$0	Other	E
SW-12000B-TR	SW-12000B-TR	CONNECTRIX	TRUNKING ED-12000B	\$0	Each	33%	\$0	Other	E
SW-12000B-XF	SW-12000B-XF	CONNECTRIX	EXT FABRIC LIC ED-12000B	\$0	Each	33%	\$0	Other	E
SW-24000B-CU	SW-24000B-CU	CONNECTRIX	FICON/CUP - SW24000B	\$0	Each	33%	\$0	Other	E
SW-24000B-ENT	SW-24000B-ENT	CONNECTRIX	ENT BNDL FOR ED-24000B	\$0	Each	33%	\$0	Other	E
SW-24000B-FW	SW-24000B-FW	CONNECTRIX	FABRIC WATCH FOR ED-24000	\$0	Each	33%	\$0	Other	E
SW-24000B-PM	SW-24000B-PM	CONNECTRIX	PERF MONITOR FOR ED-24000	\$0	Each	33%	\$0	Other	E

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
SW-24000B-TR	SW-24000B-TR	CONNECTRIX	TRUNKING FOR ED-24000B	\$0	Each	33%	\$0	Other	E
SW-24000B-XF	SW-24000B-XF	CONNECTRIX	EXT FABRIC FOR ED-24000B	\$18,900	Each	33%	\$12,663	Other	E
SW-48000B-CU	SW-48000B-CU	CONNECTRIX	FICON CUP-ED-48000B	\$0	Each	33%	\$0	Other	E
SW-48000B-CU-CF	SW-48000B-CU-CF	CONNECTRIX	FICON CUP-ED-48000B	\$29,400	Each	33%	\$19,698	Other	E
SW-48000B-ENT	SW-48000B-ENT	CONNECTRIX	ENT SW BNDL FOR ED-48000B	\$0	Each	33%	\$0	Other	E
SW-48000B-ENT-CF	SW-48000B-ENT-CF	CONNECTRIX	ENT SW BNDL FOR ED-48000B	\$45,200	Each	33%	\$30,284	Other	E
SW-48000B-FW	SW-48000B-FW	CONNECTRIX	FAB WATCH FOR ED-48000B	\$0	Each	33%	\$0	Other	E
SW-48000B-FW-CF	SW-48000B-FW-CF	CONNECTRIX	FAB WATCH FOR ED-48000B	\$24,400	Each	33%	\$16,348	Other	E
SW-48000B-IP	SW-48000B-IP	CONNECTRIX	FCIP LICENSE FOR THE 181 BLADE	\$0	Each	33%	\$0	Other	E
SW-48000B-IP-CF	SW-48000B-IP-CF	CONNECTRIX	FCIP LICENSE FOR THE 181 BLADE	\$24,400	Each	33%	\$16,348	Other	E
SW-48000B-PM	SW-48000B-PM	CONNECTRIX	PERF MONITOR ED-48000B	\$0	Each	33%	\$0	Other	E
SW-48000B-PM-CF	SW-48000B-PM-CF	CONNECTRIX	PERF MONITOR ED-48000B	\$27,100	Each	33%	\$18,157	Other	E
SW-48000B-TR	SW-48000B-TR	CONNECTRIX	TRUNKING FOR ED-48000B	\$0	Each	33%	\$0	Other	E
SW-48000B-TR-CF	SW-48000B-TR-CF	CONNECTRIX	TRUNKING FOR ED-48000B	\$33,900	Each	33%	\$22,713	Other	E
SW-48000B-XF	SW-48000B-XF	CONNECTRIX	EXT FABRIC FOR ED-48000B	\$0	Each	33%	\$0	Other	E
SW-48000B-XF-CF	SW-48000B-XF-CF	CONNECTRIX	EXT FABRIC FOR ED-48000B	\$27,100	Each	33%	\$18,157	Other	E
VDX6740-2P40G-CF	VDX6740-2P40G-CF	CONNECTRIX	VDX-6740 2X40GBE POD Upgrade Lic=MA	\$4,800	Each	33%	\$3,216	Other	E
VDX6740-8P10G-CF	VDX6740-8P10G-CF	CONNECTRIX	VDX-6740 8X10GBE POD Upgrade Lic=MA	\$4,400	Each	33%	\$2,948	Other	E
VDX-6740B-24F	VDX-6740B-24F	CONNECTRIX	VDX-6740B 24P/48P 10GbE Switch FTR Air	\$0	Each	33%	\$0	Other	E
VDX-6740B-24R	VDX-6740B-24R	CONNECTRIX	VDX-6740B 24P/48P 10GbE Switch RTF Air	\$0	Each	33%	\$0	Other	E
VDX-6740B-64F	VDX-6740B-64F	CONNECTRIX	VDX-6740B 48P 10GbE 4-40GbE Switch FTR	\$0	Each	33%	\$0	Other	E
VDX-6740B-64R	VDX-6740B-64R	CONNECTRIX	VDX-6740B 48P 10GbE 4-40GbE Switch RTF	\$0	Each	33%	\$0	Other	E
VDX6740-FCOE-CF	VDX6740-FCOE-CF	CONNECTRIX	VDX-6740 FCoE Lic=MA	\$12,000	Each	33%	\$8,040	Other	E
VDX6740RCKMNT	VDX6740RCKMNT	CONNECTRIX	VDX-6740 27-31 Rack Mount Kit	\$175	Each	33%	\$117	Other	E
VDXSFP-10G-SR	VDXSFP-10G-SR	CONNECTRIX	VDX SFP 10GbE SR OPTIC 1 PACK	\$750	Each	33%	\$503	Other	E
VDXSFP-10GSR8	VDXSFP-10GSR8	CONNECTRIX	VDX SFP 10GbE SR OPTIC 8 PACK	\$3,400	Each	33%	\$2,278	Other	E
KBXSHDW1U320DE	KBXSHDW1U320DE	EMC SELECT	KBX DELL APPLIANCE	\$11,088	Each	33%	\$7,429	Other	E
KBXSHDWX335IB	KBXSHDWX335IB	EMC SELECT	KBX IBM APPLIANCE	\$11,088	Each	33%	\$7,429	Other	E
DCA2-AGGREGM	DCA2-AGGREGM	GREENPLUM	DCA 3ZONE AGGREGATION RACK	\$0	Each	33%	\$0	Other	E
DCA2-AGGREGMU	DCA2-AGGREGMU	GREENPLUM	DCA 3ZONE AGGREGATION RACK UPG	\$0	Each	33%	\$0	Other	E
DCA2-DIA02MA	DCA2-DIA02MA	GREENPLUM	GP DIA 256GBMEM MOD 300GB HD UPG FCT	\$0	Each	33%	\$0	Other	E
DCA2-DIA02MU	DCA2-DIA02MU	GREENPLUM	GP DIA 256GBMEM MOD 300GB HD UPG FLD	\$0	Each	33%	\$0	Other	E
DCA2-EXPANDM	DCA2-EXPANDM	GREENPLUM	DCA 3ZONE EXPANSION RACK	\$0	Each	33%	\$0	Other	E
DCA2-EXPANDMU	DCA2-EXPANDMU	GREENPLUM	DCA 3ZONE EXPANSION RACK UPG	\$0	Each	33%	\$0	Other	E
DCAETL-GP0	DCAETL-GP0	GREENPLUM	DATA INTEGRATION ACCELERATOR HALF RACK	\$400,000	Each	33%	\$268,000	Other	E
DCAETL-GP04	DCAETL-GP04	GREENPLUM	DATA INTEGRATION ACCELERATOR QUARTER RACK	\$250,000	Each	33%	\$167,500	Other	E
DCAETL-GP0U	DCAETL-GP0U	GREENPLUM	DATA INTEGRATION ACCELERATOR HALF RACK U	\$400,000	Each	33%	\$268,000	Other	E
DCAETL-GP1	DCAETL-GP1	GREENPLUM	DATA INTEGRATION ACCELERATOR FULL RACK	\$700,000	Each	33%	\$469,000	Other	E
DCAETL-GP1U	DCAETL-GP1U	GREENPLUM	DATA INTEGRATION ACCELERATOR FULL RACK	\$700,000	Each	33%	\$469,000	Other	E
850-0029	850-0029	ISILON	CABLE IB DDR CX4-CX4, 3M	\$224	Each	33%	\$150	Other	E
850-0030	850-0030	ISILON	CABLE IB DDR CX4-CX4, 5M	\$296	Each	33%	\$198	Other	E
850-0033	850-0033	ISILON	1U 24 PORT DDR IB SWITCH	\$0	Each	33%	\$0	Other	E
850-0035	850-0035	ISILON	CABLE IB DDR CX4-CX4, 1M	\$176	Each	33%	\$118	Other	E
850-0038	850-0038	ISILON	FLEXTRONICS 8-PORT IB SWITCH	\$2,881	Each	33%	\$1,937	Other	E
851-0077	851-0077	ISILON	1U 24 PORT DDR IB SWITCH	\$0	Each	33%	\$0	Other	E
851-0083	851-0083	ISILON	FLEXTRONICS 24-PORT DDR SWITCH	\$0	Each	33%	\$0	Other	E
851-0149	851-0149	ISILON	Switch Intel IB QDR 48 Port 2PS SU - 040	\$141,431	Each	33%	\$94,759	Other	E
851-0150	851-0150	ISILON	Switch Intel IB QDR 24 Port Upgrade Leaf	\$28,134	Each	33%	\$18,850	Other	E
851-0151	851-0151	ISILON	Switch Intel IB QDR 48 Port 2PS 10U -120	\$216,100	Each	33%	\$144,787	Other	E
851-0153	851-0153	ISILON	CABLE IB HYBRID QSFP-CX4, 1M	\$164	Each	33%	\$110	Other	E
851-0154	851-0154	ISILON	CABLE IB HYBRID QSFP-CX4, 3M	\$206	Each	33%	\$138	Other	E
851-0155	851-0155	ISILON	CABLE IB HYBRID QSFP-CX4, 5M	\$319	Each	33%	\$214	Other	E
851-0156	851-0156	ISILON	CABLE IB HYBRID QSFP-CX4, 6M	\$343	Each	33%	\$230	Other	E
851-0167	851-0167	ISILON	MELLANOX 8 PORT QDR SWITCH	\$5,634	Each	33%	\$3,775	Other	E
851-0168	851-0168	ISILON	Switch IB QDR 18 Port 1PS 1U Mellanox	\$11,168	Each	33%	\$7,483	Other	E
851-0169	851-0169	ISILON	MELLANOX 36 PORT QDR SWITCH	\$20,275	Each	33%	\$13,584	Other	E
851-0170	851-0170	ISILON	Switch IB QDR 18 Port 1PS 1U Intel	\$11,168	Each	33%	\$7,483	Other	E
851-0173	851-0173	ISILON	CABLE IB HYBRID QSFP-CX4, 10M	\$745	Each	33%	\$499	Other	E
851-0179	851-0179	ISILON	MELLANOX 36 PORT QDR SWITCH WITH 2 PS	\$23,489	Each	33%	\$15,738	Other	E
851-0201	851-0201	ISILON	CABLE IB DDR CX4-CX4, 8M	\$960	Each	33%	\$637	Other	E
851-0208	851-0208	ISILON	CABLE IB QDR QSFP-QSFP, 1M	\$156	Each	33%	\$104	Other	E
851-0209	851-0209	ISILON	CABLE IB QDR QSFP-QSFP, 3M	\$225	Each	33%	\$151	Other	E
851-0210	851-0210	ISILON	CABLE IB QDR QSFP-QSFP, 5M	\$428	Each	33%	\$287	Other	E
851-0211	851-0211	ISILON	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M	\$1,043	Each	33%	\$699	Other	E
851-0214	851-0214	ISILON	SWITCH IB QDR 36 PORT 2PS 1U INTEL	\$23,489	Each	33%	\$15,738	Other	E
851-0257	851-0257	ISILON	SWITCH 10GBE 48P 2PS Celestica	\$10,950	Each	33%	\$7,337	Other	E
851-0258	851-0258	ISILON	SWITCH 10GBE 24P 2PS Celestica	\$7,280	Each	33%	\$4,878	Other	E
851-0259	851-0259	ISILON	SWITCH 40GBE 32P 2PS Celestica	\$13,433	Each	33%	\$9,000	Other	E
851-0260	851-0260	ISILON	SWITCH CHASSIS 96P x 10GBE SFP+ Arista	\$195,770	Each	33%	\$131,166	Other	E
851-0261	851-0261	ISILON	SWITCH CHASSIS 64P x 40GBE QSFP+ Arista	\$275,127	Each	33%	\$184,335	Other	E
851-0282	851-0282	ISILON	Switch 40GBE 32 Port Upgrade Leaf Arista	\$29,852	Each	33%	\$20,001	Other	E
851-0283	851-0283	ISILON	Switch 10GBE 48 Port Upgrade Leaf Arista	\$66,333	Each	33%	\$44,443	Other	E
851-0284	851-0284	ISILON	Switch IB QDR 36 Port, 2PS, 1U, Mellanox	\$23,489	Each	33%	\$15,738	Other	E
851-0311	851-0311	ISILON	SWITCH IB 18 Port Upgrade Leaf Mellanox	\$21,310	Each	33%	\$14,278	Other	E
851-0312	851-0312	ISILON	SWITCH CHASSIS IB QDR 54P 10U MELLANOX	\$249,430	Each	33%	\$167,118	Other	E
851-0313	851-0313	ISILON	SWITCH CHASSIS IB QDR 54P 7U MELLANOX	\$168,760	Each	33%	\$113,069	Other	E
851-0316	851-0316	ISILON	B/E Switch 40GBE 32P QSFP28 Z9100 w/OS	\$37,961	Each	33%	\$25,434	Other	E

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
851-0317	851-0317	ISILON	B/E Switch 10GBE 48P SFP+ S4148 w/OS	\$21,049		Each	33%	\$14,103	Other	E
851-0318	851-0318	ISILON	B/E Switch 40GBE 64P QSFP28 Z9264 w/OS	\$52,083		Each	33%	\$34,896	Other	E
851-0334	851-0334	ISILON	B/E Switch 10GBE 24P SFP+ S4112 w/OS	\$10,934		Each	33%	\$7,326	Other	E
851-0335	851-0335	ISILON	MP-7810B Base 4P FC 2P 1GbE Switch UDS	\$18,750		Each	33%	\$12,563	Other	E
851-0336	851-0336	ISILON	MP-7810B 8P 16G FC SFP WAN Upg Kit UDS	\$52,010		Each	33%	\$34,847	Other	E
851-0337	851-0337	ISILON	BRCD LBL 1GbE Optical SFP UDS	\$860		Each	33%	\$576	Other	E
851-0338	851-0338	ISILON	BRCD 10GBE SFP+ SHORT WAVE 1PACK UDS	\$740		Each	33%	\$496	Other	E
851-0339	851-0339	ISILON	BRCD 10GBE SFP+ SHORT WAVE 8PACK UDS	\$4,150		Each	33%	\$2,781	Other	E
SP811-0320	SP811-0320	ISILON	R-SPR KIT-SWITCH RAIL KIT D2060/4040 CLS	\$350		Each	33%	\$235	Other	E
SP811-0321	SP811-0321	ISILON	R-SPR KIT-SWITCH PSU 460W 90-264V CLS	\$530		Each	33%	\$355	Other	E
SP811-0322	SP811-0322	ISILON	R-SPR KIT-SWITCH FAN MODULE D2060/4040	\$100		Each	33%	\$67	Other	E
SP811-0323	SP811-0323	ISILON	R-SPR KIT-SWITCH RAIL KIT D2024 CLS	\$340		Each	33%	\$228	Other	E
SP811-0324	SP811-0324	ISILON	R-SPR KIT-SWITCH FAN MODULE D2024 CLS	\$70		Each	33%	\$47	Other	E
SP811-0325	SP811-0325	ISILON	R-SPR KIT-Switch 1670 220VAC PSU MSX65XX	\$84,730		Each	33%	\$56,769	Other	E
SP811-0326	SP811-0326	ISILON	R-SPR KIT-Switch Fan Unit MSX65XX	\$3,530		Each	33%	\$2,365	Other	E
SP811-0327	SP811-0327	ISILON	R-SPR KIT-Switch 36P QDR Spine MSX65XX	\$17,200		Each	33%	\$11,524	Other	E
SP811-0328	SP811-0328	ISILON	R-SPR KIT-Switch Spine Fan Unit MSX65XX	\$17,200		Each	33%	\$11,524	Other	E
SP811-0329	SP811-0329	ISILON	R-SPR KIT-Switch Mgt Module MSX65XX	\$17,800		Each	33%	\$11,926	Other	E
SP811-0330	SP811-0330	ISILON	R-SPR KIT-Switch Fabric-X INT Fan AR7304	\$15,750		Each	33%	\$10,553	Other	E
SP811-0331	SP811-0331	ISILON	R-SPR KIT-Switch 3kW AC PSU ARS	\$9,900		Each	33%	\$6,633	Other	E
SP811-0332	SP811-0332	ISILON	R-SPR KIT-Switch Fabric-X INT Fan AR7308	\$28,650		Each	33%	\$19,196	Other	E
SP811-0333	SP811-0333	ISILON	R-SPR KIT-Switch Spare Fan Module ARS	\$400		Each	33%	\$268	Other	E
SP811-0334	SP811-0334	ISILON	R-SPR KIT-Switch Supervisor Module AR73x	\$44,970		Each	33%	\$30,130	Other	E
SP811-0335	SP811-0335	ISILON	R-SPR KIT-Switch NEPTUNE-X MTEF-FANF-A	\$1,260		Each	33%	\$844	Other	E
SP811-0336	SP811-0336	ISILON	R-SPR KIT-Switch NEPTUNE-X MTEF-PSF-AC-A	\$2,330		Each	33%	\$1,561	Other	E
850-0011	850-0011	NA	MELLANOX INFINIBAND SWITCH	\$9,650		Each	33%	\$6,466	Other	E
850-0024	850-0024	NA	48-PORT IB SWITCH	\$68,257		Each	33%	\$45,732	Other	E
850-0025	850-0025	NA	96-PORT IB SWITCH	\$87,857		Each	33%	\$58,864	Other	E
850-0036	850-0036	NA	72-PORT IB SWITCH	\$78,057		Each	33%	\$52,298	Other	E
850-0047	850-0047	NA	SMC GIGABIT ETHERNET SWITCH FOR IQ200	\$3,381		Each	33%	\$2,265	Other	E
851-0011	851-0011	NA	CISCO / TOPSPIN 24-PORT IB SWITCH	\$11,500		Each	33%	\$7,705	Other	E
851-0063	851-0063	NA	SWITCH, INFINIBAND, 96-PORT, CISCO	\$89,650		Each	33%	\$60,066	Other	E
851-0078	851-0078	NA	4U 48 PORT DDR IB SWITCH	\$39,433		Each	33%	\$26,420	Other	E
851-0079	851-0079	NA	8U 48 PORT DDR IB SWITCH	\$58,690		Each	33%	\$39,322	Other	E
851-0080	851-0080	NA	8U 96 PORT DDR IB SWITCH	\$73,390		Each	33%	\$49,171	Other	E
851-0081	851-0081	NA	8U 144 PORT DDR IB SWITCH	\$88,090		Each	33%	\$59,020	Other	E
851-0082	851-0082	NA	UPGRADE KIT FOR QLOGIC 9120	\$9,751		Each	33%	\$6,533	Other	E
ELA-ONCOURSE	ELA-ONCOURSE	NA	ONCOURSE-A-LGTO	\$1,000		Each	33%	\$670	Other	E
ELA-REP MGR	ELA-REP MGR	NA	REP-MGR-LGTO	\$0		Each	33%	\$0	Other	E
M-PS1-HW-E-002	M-PS1-HW-E-002	NA	ProSupport One 4HR/MC Hardware Support	\$199,827		Each	33%	\$133,884	Other	E
M-PS1-SW-E-002	M-PS1-SW-E-002	NA	ProSupport One 4HR/MC Software Support	\$199,827		Each	33%	\$133,884	Other	E
M-PS-HW-E-002	M-PS-HW-E-002	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$199,827		Each	33%	\$133,884	Other	E
M-PSM-HW-E-002	M-PSM-HW-E-002	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827		Each	33%	\$133,884	Other	E
M-PSM-SW-E-002	M-PSM-SW-E-002	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827		Each	33%	\$133,884	Other	E
M-PSP-HW-E-002	M-PSP-HW-E-002	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827		Each	33%	\$133,884	Other	E
M-PSP-SW-E-002	M-PSP-SW-E-002	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827		Each	33%	\$133,884	Other	E
M-PSS-HW-4H-E-002	M-PSS-HW-4H-E-002	NA	Post Standard Support EXT W/4HR HW	\$199,827		Each	33%	\$133,884	Other	E
M-PSS-HW-NB-E-002	M-PSS-HW-NB-E-002	NA	Post Standard Support EXT W/NBD HW	\$199,827		Each	33%	\$133,884	Other	E
M-PS-SW-E-002	M-PS-SW-E-002	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827		Each	33%	\$133,884	Other	E
W-PS1-HW-E-002	W-PS1-HW-E-002	NA	PROSUPPORT ONE HARDWARE WARRANTY	\$199,827		Each	33%	\$133,884	Other	E
WU-PS1-HW-E-002	WU-PS1-HW-E-002	NA	PROSUPPORT ONE HARDWARE WARRANTY UPGRADE	\$199,827		Each	33%	\$133,884	Other	E
WU-PSM-HW-E-002	WU-PSM-HW-E-002	NA	ProSupport W/Mission Crit Warrnty UPG-HW	\$0		Each	33%	\$0	Other	E
WU-PSP-HW-E-002	WU-PSP-HW-E-002	NA	ProSupport Plus Hardware Warranty UPG	\$0		Each	33%	\$0	Other	E
WU-PSPN-HW-001	WU-PSPN-HW-001	NA	ProSupport Plus W/NBD HW Warranty UPG	\$0		Each	33%	\$0	Other	E
EOC-AIX-DEP	EOC-AIX-DEP	NAS	TRANSFER AGENT AIX DEPT	\$0		Each	33%	\$0	Other	E
EOC-AIX-ENT	EOC-AIX-ENT	NAS	TRANSFER AGENT AIX ENT	\$0		Each	33%	\$0	Other	E
EOC-AIX-GLBL	EOC-AIX-GLBL	NAS	TRANSFER AGENT AIX GLB	\$0		Each	33%	\$0	Other	E
EOC-AIX-WGP	EOC-AIX-WGP	NAS	TRANSFER AGENT AIX WGRP	\$0		Each	33%	\$0	Other	E
EOC-HPUX-DEP	EOC-HPUX-DEP	NAS	EMC ONCOURSE TA HPUX DEP	\$0		Each	33%	\$0	Other	E
EOC-HPUX-ENT	EOC-HPUX-ENT	NAS	EMC ONCOURSE TA HPUX ENT	\$0		Each	33%	\$0	Other	E
EOC-HPUX-GLBL	EOC-HPUX-GLBL	NAS	EMC ONCOURSE TA HPUX GLB	\$0		Each	33%	\$0	Other	E
EOC-HPUX-WGP	EOC-HPUX-WGP	NAS	EMC ONCOURSE TA HPUX WGR	\$0		Each	33%	\$0	Other	E
EOC-LNX-DEP	EOC-LNX-DEP	NAS	EMC ONCOURSE TA LNX DEP	\$0		Each	33%	\$0	Other	E
EOC-LNX-ENT	EOC-LNX-ENT	NAS	EMC ONCOURSE TA LNX ENT	\$0		Each	33%	\$0	Other	E
EOC-LNX-TMGR	EOC-LNX-TMGR	NAS	EMC ONCOURSE LNX TRAN MGR	\$0		Each	33%	\$0	Other	E
EOC-LNX-WGP	EOC-LNX-WGP	NAS	EMC ONCOURSE TA LNX WGR	\$0		Each	33%	\$0	Other	E
EOC-SLNX-DEP	EOC-SLNX-DEP	NAS	TRANSFER AGENT SUSE DPT	\$0		Each	33%	\$0	Other	E
EOC-SLNX-ENT	EOC-SLNX-ENT	NAS	TRANSFER AGENT SUSE ENT	\$0		Each	33%	\$0	Other	E
EOC-SLNX-WGP	EOC-SLNX-WGP	NAS	TRANSFER AGENT SUSE WGRP	\$0		Each	33%	\$0	Other	E
EOC-SUNUX-DEP	EOC-SUNUX-DEP	NAS	EMC ONCOURSE TA SUN DEP	\$0		Each	33%	\$0	Other	E
EOC-SUNUX-ENT	EOC-SUNUX-ENT	NAS	EMC ONCOURSE TA SUN ENT	\$0		Each	33%	\$0	Other	E
EOC-SUNUX-GLB	EOC-SUNUX-GLB	NAS	EMC ONCOURSE TA SUN GLB	\$0		Each	33%	\$0	Other	E
EOC-SUNUX-WGP	EOC-SUNUX-WGP	NAS	EMC ONCOURSE TA SUN WGR	\$0		Each	33%	\$0	Other	E
EOC-WIN-DEP	EOC-WIN-DEP	NAS	EMC ONCOURSE TA WIN DEP	\$0		Each	33%	\$0	Other	E
EOC-WIN-ENT	EOC-WIN-ENT	NAS	EMC ONCOURSE TA WIN ENT	\$0		Each	33%	\$0	Other	E
EOC-WIN-TMGR	EOC-WIN-TMGR	NAS	EMC ONCOURSE WIN TRAN MGR	\$0		Each	33%	\$0	Other	E
EOC-WIN-WGP	EOC-WIN-WGP	NAS	EMC ONCOURSE TA WIN WGP	\$0		Each	33%	\$0	Other	E

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K		
NS2-AREPALL-L	NS2-AREPALL-L	NAS	NS20FC REPLICATION BUNDLE WITH MVA	\$0	Each	33%	\$0	Other	E	
NS2-SREPALL-L	NS2-SREPALL-L	NAS	NS20FC REPLICATION BUNDLE WITH MVS	\$0	Each	33%	\$0	Other	E	
ROAM-1TB	ROAM-1TB	NAS	ROAM MIGRATION LIC - 1TB	\$6,800	Each	33%	\$4,556	Other	E	
ROAM-3TB	ROAM-3TB	NAS	ROAM MIGRATION LIC 3TB	\$18,400	Each	33%	\$12,328	Other	E	
ROAM-5TB	ROAM-5TB	NAS	ROAM MIGRATION LIC 5TB	\$27,290	Each	33%	\$18,284	Other	E	
ROAM-ASM	ROAM-ASM	NAS	ROAM ASSESSMENT LICENSE	\$9,100	Each	33%	\$6,097	Other	E	
ADM-001-00	ADM-001-00	OPEN EDITION	IONIX ADM STANDALONE SERVER HARDWARE APP	\$8,500	Each	33%	\$5,695	Other	E	
ADM-002-00	ADM-002-00	OPEN EDITION	IONIX ADM AGGREGATOR SERVER HARDWARE APP	\$8,500	Each	33%	\$5,695	Other	E	
ADM-003-00	ADM-003-00	OPEN EDITION	IONIX ADM COLLECTOR SERVER HARDWARE APPL	\$8,500	Each	33%	\$5,695	Other	E	
ADM-004-00	ADM-004-00	OPEN EDITION	IONIX ADM REMOTE DATABASE HARDWARE APPLI	\$8,500	Each	33%	\$5,695	Other	E	
BA-RPHW-G4	BA-RPHW-G4	OPEN EDITION	VMAX 10K GEN4 RPA	\$0	Each	33%	\$0	Other	E	
BA-RPHW-G4U	BA-RPHW-G4U	OPEN EDITION	VMAX 10K GEN4 RPA ADD APPLIANCES ONLY	\$0	Each	33%	\$0	Other	E	
CHE-RKM	CHE-RKM	OPEN EDITION	RKM FOR CLARIION HOST ENCRYPTION	\$0	Each	33%	\$0	Other	E	
CLS-RPHW-G5	CLS-RPHW-G5	OPEN EDITION	RPA GEN5 NON-TAA FOR RP CLASSIC	\$0	Each	33%	\$0	Other	E	
CLS-RPHW-G6T	CLS-RPHW-G6T	OPEN EDITION	RPA CLASSIC	\$19,250	Each	33%	\$12,898	Other	E	
CLS-RPHW-G6T-D	CLS-RPHW-G6T-D	OPEN EDITION	Dell RPA Classic	\$19,250	Each	33%	\$12,898	Other	E	
GEN6-10GBE-CO	GEN6-10GBE-CO	OPEN EDITION	10GBE COPPER SLIC (ROCKSLIDE)	\$1,250	Each	33%	\$838	Other	E	
GEN6-10GBE-CO-U	GEN6-10GBE-CO-U	OPEN EDITION	10GB COPPER SLIC (ROCKSLIDE) UPG	\$1,250	Each	33%	\$838	Other	E	
GEN6-10GBE-FI	GEN6-10GBE-FI	OPEN EDITION	10GBE OPTICAL SLIC (LANDSLIDE)	\$750	Each	33%	\$503	Other	E	
GEN6-10GBE-FI-U	GEN6-10GBE-FI-U	OPEN EDITION	10GB OPTICAL SLIC (LANDSLIDE) UPG	\$750	Each	33%	\$503	Other	E	
GEN6-10GB-SFP	GEN6-10GB-SFP	OPEN EDITION	10GBE OPTICAL SFP (MULTI-MODE)	\$375	Each	33%	\$251	Other	E	
GEN6-16GBFC	GEN6-16GBFC	OPEN EDITION	6GB FC 4-PORT SLIC (VORTEX-Q)	\$0	Each	33%	\$0	Other	E	
GEN6-16GBSFP	GEN6-16GBSFP	OPEN EDITION	16GB SFP	\$750	Each	33%	\$503	Other	E	
GEN6-8GBSFC	GEN6-8GBSFC	OPEN EDITION	8GB SFP	\$250	Each	33%	\$168	Other	E	
NL-ADM-AGGR	NL-ADM-AGGR	OPEN EDITION	ADM AGGREGATOR SERVER	\$0	Each	33%	\$0	Other	E	
NL-ADM-APPL	NL-ADM-APPL	OPEN EDITION	NLAYERS ADM APPLIANCE (SERVER)	\$25,000	Each	33%	\$16,750	Other	E	
NL-ADM-CLLR	NL-ADM-CLLR	OPEN EDITION	ADM COLLECTOR SERVER	\$0	Each	33%	\$0	Other	E	
NL-ADM-RAGGR	NL-ADM-RAGGR	OPEN EDITION	EMC ADM REMOTE DATABASE FOR AGGREGATOR S	\$0	Each	33%	\$0	Other	E	
NL-ADM-STAND	NL-ADM-STAND	OPEN EDITION	ADM STANDALONE SERVER	\$0	Each	33%	\$0	Other	E	
NL-EX-ADM100	NL-EX-ADM100	OPEN EDITION	ADM EXPRESS SERVER PACKAGE - 100 MGD SER	\$0	Each	33%	\$0	Other	E	
NL-EX-ADM250	NL-EX-ADM250	OPEN EDITION	ADM EXPRESS SERVER PACKAGE - 250 MGD SER	\$0	Each	33%	\$0	Other	E	
NL-EX-ADM400	NL-EX-ADM400	OPEN EDITION	ADM EXPRESS SERVER PACKAGE - 400 MGD SER	\$0	Each	33%	\$0	Other	E	
NLP-ADM-AGGR	NLP-ADM-AGGR	OPEN EDITION	EMC ADM PPR AGGREGATOR SERVER	\$7,500	Each	33%	\$5,025	Other	E	
NLP-ADM-CLLR	NLP-ADM-CLLR	OPEN EDITION	EMC ADM PPR COLLECTOR SERVER	\$7,500	Each	33%	\$5,025	Other	E	
NLP-ADM-RAGGR	NLP-ADM-RAGGR	OPEN EDITION	EMC ADM PPR REMOTE DB FOR AGGREGATOR SER	\$7,500	Each	33%	\$5,025	Other	E	
NLP-ADM-STAND	NLP-ADM-STAND	OPEN EDITION	EMC ADM PPR STANDALONE SERVER	\$7,500	Each	33%	\$5,025	Other	E	
OBN-RPHW3-G6T	OBN-RPHW3-G6T	OPEN EDITION	RPA GEN 6 FOR UNITY	\$19,250	Each	33%	\$12,898	Other	E	
OBN-RPHW3-G6T-D	OBN-RPHW3-G6T-D	OPEN EDITION	Dell RPA GEN6 for Unity	\$19,250	Each	33%	\$12,898	Other	E	
PMAx2-RPHW-G6T	PMAx2-RPHW-G6T	OPEN EDITION	RPA FOR POWERMAX 2000	\$19,250	Each	33%	\$12,898	Other	E	
PMAx2-RPHW-G6T-D	PMAx2-RPHW-G6T-D	OPEN EDITION	DELL RPA FOR POWERMAX 2000	\$19,250	Each	33%	\$12,898	Other	E	
PMAx8-RPHW-G6T	PMAx8-RPHW-G6T	OPEN EDITION	RPA FOR POWERMAX 8000	\$19,250	Each	33%	\$12,898	Other	E	
PMAx8-RPHW-G6T-D	PMAx8-RPHW-G6T-D	OPEN EDITION	DELL RPA FOR POWERMAX 8000	\$19,250	Each	33%	\$12,898	Other	E	
PPE-RKM	PPE-RKM	OPEN EDITION	RKM FOR POWERPATH ENCRYPTION	\$0	Each	33%	\$0	Other	E	
PP-RPHWP-G6T	PP-RPHWP-G6T	OPEN EDITION	RPA FOR PROTECTPOINT	\$19,250	Each	33%	\$12,898	Other	E	
PP-RPHWP-G6T-D	PP-RPHWP-G6T-D	OPEN EDITION	Dell RPA for ProtectPoint	\$19,250	Each	33%	\$12,898	Other	E	
PP-RSAE-AIX	PP-RSAE-AIX	OPEN EDITION	POWERPATH ENCRYPTION WITH RSA FOR AIX	\$0	Each	33%	\$0	Other	E	
PP-RSAE-SUN	PP-RSAE-SUN	OPEN EDITION	POWERPATH ENCRYPTION BY RSA FOR SUN	\$0	Each	33%	\$0	Other	E	
PP-RSAE-WIN	PP-RSAE-WIN	OPEN EDITION	POWERPATH ENCRYPTION WITH RSA FOR WINDOW	\$0	Each	33%	\$0	Other	E	
RECOVERP_DWIN	RECOVERP_DWIN	OPEN EDITION	RP WINDOWS DRIVER	\$3,000	Each	33%	\$2,010	Other	E	
RECOVERP_KIT	RECOVERP_KIT	OPEN EDITION	RP MEDIA KIT	\$15	Each	33%	\$10	Other	E	
RECOVERP_DUNIX	RECOVERP_DUNIX	OPEN EDITION	RP UNIX DRIVER	\$5,000	Each	33%	\$3,350	Other	E	
RECOVERP_ET02	RECOVERP_ET02	OPEN EDITION	RP ENGINE: 0-2 DRIVERS	\$25,000	Each	33%	\$16,750	Other	E	
RP-DR	RP-DR	OPEN EDITION	RECOVERPOINT 1.2TB DRIVE	\$1,165	Each	33%	\$781	Other	E	
RPEX-GEN4	RPEX-GEN4	OPEN EDITION	GEN4 RPA FOR RPEX	\$0	Each	33%	\$0	Other	E	
RPEX-GEN4U	RPEX-GEN4U	OPEN EDITION	GEN4 RPA FOR RPEX ADD APPLIANCES ONLY	\$0	Each	33%	\$0	Other	E	
RP-HW-1U	RP-HW-1U	OPEN EDITION	RP 1U APPLIANCE	\$0	Each	33%	\$0	Other	E	
RP-HW-1U-GEN3	RP-HW-1U-GEN3	OPEN EDITION	RP 1U APPLIANCE GEN 3	\$0	Each	33%	\$0	Other	E	
RP-HW-1U-GEN4	RP-HW-1U-GEN4	OPEN EDITION	RP 1U APPLIANCE GEN4	\$0	Each	33%	\$0	Other	E	
RP-HW-1U-GEN3A	RP-HW-1U-GEN3A	OPEN EDITION	RP 1U APPLIANCE GEN3 CDP ONLY	\$0	Each	33%	\$0	Other	E	
RP-HW-1U-GEN3B	RP-HW-1U-GEN3B	OPEN EDITION	RP 1U APPLIANCE GEN3 CLR	\$0	Each	33%	\$0	Other	E	
RP-HW-1U-GEN4A	RP-HW-1U-GEN4A	OPEN EDITION	RP 1U APPLIANCE GEN4 CDP ONLY	\$0	Each	33%	\$0	Other	E	
RP-HW-1U-GEN4B	RP-HW-1U-GEN4B	OPEN EDITION	RP 1U APPLIANCE GEN4 CLR	\$0	Each	33%	\$0	Other	E	
RP-HW-G4	RP-HW-G4	OPEN EDITION	GEN4 RPA FOR RP	\$0	Each	33%	\$0	Other	E	
RP-HW-G4-SE	RP-HW-G4-SE	OPEN EDITION	GEN4 RPA FOR RP/SE	\$0	Each	33%	\$0	Other	E	
RP-HW-G4-SEU	RP-HW-G4-SEU	OPEN EDITION	GEN4 RPA FOR RP/SE ADD APPLIANCES ONLY	\$0	Each	33%	\$0	Other	E	
RP-HW-G4-U	RP-HW-G4-U	OPEN EDITION	GEN4 RPA FOR RP ADD APPLIANCES ONLY	\$0	Each	33%	\$0	Other	E	
RP-HW-G5	RP-HW-G5	OPEN EDITION	GEN5 RPA FOR RP	\$0	Each	33%	\$0	Other	E	
RP-PS	RP-PS	OPEN EDITION	RECOVERPOINT POWER SUPPLY	\$385	Each	33%	\$258	Other	E	
SCA-APPL	SCA-APPL	OPEN EDITION	IONIX SCA SERVER HARDWARE APPLIANCE	\$0	Each	33%	\$0	Other	E	
SCAP-APPL	SCAP-APPL	OPEN EDITION	SCA SERVER	\$0	Each	33%	\$0	Other	E	
SIO-RPHW-G6T	SIO-RPHW-G6T	OPEN EDITION	RPA FOR SCALEIO	\$19,250	Each	33%	\$12,898	Other	E	
SIO-RPHW-G6T-D	SIO-RPHW-G6T-D	OPEN EDITION	DELL VxFlex OS-RP APPLIANCE GEN6	\$19,250	Each	33%	\$12,898	Other	E	
SMA-CX-APPL	SMA-CX-APPL	OPEN EDITION	EMC IT COMPLIANCE ANALYZER - APP ED - AP	\$0	Each	33%	\$0	Other	E	
SMA-EX-CXA100	SMA-EX-CXA100	OPEN EDITION	EMC IT COMP ANALYZER EXP PACK 100 MGD SE	\$0	Each	33%	\$0	Other	E	
SMA-EX-CXA250	SMA-EX-CXA250	OPEN EDITION	EMC IT COMP ANALYZER EXP PACK 250 MGD SE	\$0	Each	33%	\$0	Other	E	
SMA-EX-CXA400	SMA-EX-CXA400	OPEN EDITION	EMC IT COMP ANALYZER EXP PACK 400 MGD SE	\$0	Each	33%	\$0	Other	E	
SMA-VCO-PCI	SMA-VCO-PCI	OPEN EDITION	ITOI NCM PCI ADVISOR	\$0	Each	33%	\$0	Other	E	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
VM2-RPHW-G6T	VM2-RPHW-G6T	OPEN EDITION	RPA FOR VMAX AF250	\$19,250	Each	33%	\$12,898	Other	E
VM2-RPHW-G6T-D	VM2-RPHW-G6T-D	OPEN EDITION	Dell RPA for VMAX AF250	\$19,250	Each	33%	\$12,898	Other	E
VM4-RPHW-G6T	VM4-RPHW-G6T	OPEN EDITION	RPA for VMAX AF450/850/950	\$19,250	Each	33%	\$12,898	Other	E
VM4-RPHW-G6T-D	VM4-RPHW-G6T-D	OPEN EDITION	Dell RPA for VMAX AF450/850/950	\$19,250	Each	33%	\$12,898	Other	E
VMAX3-RPHW-G6T	VMAX3-RPHW-G6T	OPEN EDITION	RPA FOR VMAX3	\$19,250	Each	33%	\$12,898	Other	E
VMAX3-RPHW-G6T-D	VMAX3-RPHW-G6T-D	OPEN EDITION	Dell RPA for VMAX3	\$19,250	Each	33%	\$12,898	Other	E
VME-RPHW-G5	VME-RPHW-G5	OPEN EDITION	RPA GEN5-Non TAA FOR VMAX10K	\$0	Each	33%	\$0	Other	E
VME-RPHW-G6T	VME-RPHW-G6T	OPEN EDITION	RPA FOR VMAX10K	\$19,250	Each	33%	\$12,898	Other	E
VMX-RPHW-G5	VMX-RPHW-G5	OPEN EDITION	RPA GEN5-Non TAA FOR VMAX20K + VMAX40K	\$0	Each	33%	\$0	Other	E
VMX-RPHW-G6T	VMX-RPHW-G6T	OPEN EDITION	RPA FOR VMAX20K/VMAX40K	\$19,250	Each	33%	\$12,898	Other	E
VNX-RPHW7-G6T	VNX-RPHW7-G6T	OPEN EDITION	RPA FOR VNX2_VNX63200	\$19,250	Each	33%	\$12,898	Other	E
VNX-RPHW-G4	VNX-RPHW-G4	OPEN EDITION	GEN4 RPA FOR VNX SERIES	\$0	Each	33%	\$0	Other	E
VNX-RPHW-G4U	VNX-RPHW-G4U	OPEN EDITION	GEN4 RPA FOR VNX ADD APPLIANCES ONLY	\$0	Each	33%	\$0	Other	E
VPLX-RPHW-G6T	VPLX-RPHW-G6T	OPEN EDITION	RPA FOR VPLEX	\$23,750	Each	33%	\$15,913	Other	E
VPLX-RPHW-G6T-D	VPLX-RPHW-G6T-D	OPEN EDITION	Dell RPA for VPLEX	\$23,750	Each	33%	\$15,913	Other	E
VPX-RPHW-G5	VPX-RPHW-G5	OPEN EDITION	RPA GEN5 FOR VPLEX	\$0	Each	33%	\$0	Other	E
VPX-RPHW-G5T	VPX-RPHW-G5T	OPEN EDITION	RPA GEN5 TAA FOR RP VPLEX	\$0	Each	33%	\$0	Other	E
XELOR32E	XELOR32E	OPEN EDITION	ROLEX ENGINE	\$40,000	Each	33%	\$26,800	Other	E
XELORDTS	XELORDTS	OPEN EDITION	ROLEX DATA TAP SOLARIS	\$5,000	Each	33%	\$3,350	Other	E
XELORDTW	XELORDTW	OPEN EDITION	ROLEX DATA TAP WINDOWS	\$5,000	Each	33%	\$3,350	Other	E
XIO-RP-HW-G6T-D	XIO-RP-HW-G6T-D	OPEN EDITION	Dell XIO-RP Appliance GEN6-TAA	\$19,250	Each	33%	\$12,898	Other	E
XIO-RPHWX-G6T	XIO-RPHWX-G6T	OPEN EDITION	RPA FOR XTREMIIO	\$19,250	Each	33%	\$12,898	Other	E
XIOX2-RPHW-G6T	XIOX2-RPHW-G6T	OPEN EDITION	RPA for XtremIO-X2	\$19,250	Each	33%	\$12,898	Other	E
XIOX2-RPHW-G6T-D	XIOX2-RPHW-G6T-D	OPEN EDITION	Dell RPA for XtremIO-X2	\$19,250	Each	33%	\$12,898	Other	E
EOC-LEG-TMGR	EOC-LEG-TMGR	OPEN STORAGE	EMC ONCOURSE SOFTWARE KIT	\$15	Each	33%	\$10	Other	E
KAZ-ECS	KAZ-ECS	OPEN STORAGE	KAZ ECS SERVER NODE (INTL)	\$0	Each	33%	\$0	Other	E
KAZ-FI	KAZ-FI	OPEN STORAGE	KAZ FI SERVER NODE (INTL)	\$0	Each	33%	\$0	Other	E
KAZ-FIE	KAZ-FIE	OPEN STORAGE	KAZ FIE SERVER NODE (INTL)	\$0	Each	33%	\$0	Other	E
KAZ-IC-ECS	KAZ-IC-ECS	OPEN STORAGE	KAZ ECS INFOCNTR SERVER NODE (INTL)	\$0	Each	33%	\$0	Other	E
KAZ-IC-FI	KAZ-IC-FI	OPEN STORAGE	KAZ FI INFOCNTR SERVER NODE (INTL)	\$0	Each	33%	\$0	Other	E
KAZ-IC-FIE	KAZ-IC-FIE	OPEN STORAGE	KAZ FIE INFOCNTR SERVER NODE (INTL)	\$0	Each	33%	\$0	Other	E
S1-ECS	S1-ECS	OPEN STORAGE	ECS SERVER FOR SOURCEONE DISCOVERY	\$0	Each	33%	\$0	Other	E
S1-FI	S1-FI	OPEN STORAGE	FILE INTELLIGENCE SERVER FOR S1	\$0	Each	33%	\$0	Other	E
S1-FIE	S1-FIE	OPEN STORAGE	S1-FI-ENT SERVER	\$0	Each	33%	\$0	Other	E
S1-FRM	S1-FRM	OPEN STORAGE	FILE INTELLIGENCE SERVER FOR SOURCEONE (	\$0	Each	33%	\$0	Other	E
S1-IC-ECS	S1-IC-ECS	OPEN STORAGE	INFOCTR ECS SERVER FOR SOURCEONE EDISCOV	\$0	Each	33%	\$0	Other	E
S1-IC-FI	S1-IC-FI	OPEN STORAGE	INFOCTR FILE INT ENT SERVER S1 KAZEON	\$0	Each	33%	\$0	Other	E
S1-IC-FIE	S1-IC-FIE	OPEN STORAGE	S1-IC-FI-ENT SERVER	\$0	Each	33%	\$0	Other	E
S1-IC-FRM	S1-IC-FRM	OPEN STORAGE	INFOCTR FILE INT ENT SERVER FOR SOURCEON	\$0	Each	33%	\$0	Other	E
CC-DTU-UDEPHU	CC-DTU-UDEPHU	SYM SOFTWARE	DBTUNER DB2UDB WG-DEP UP	\$14,710	Each	33%	\$9,856	Other	E
CC-DTU-UENTHU	CC-DTU-UENTHU	SYM SOFTWARE	DBTUNER DB2UDB DEP-ENT UP	\$9,780	Each	33%	\$6,553	Other	E
CC-DTU-UGLOHU	CC-DTU-UGLOHU	SYM SOFTWARE	DBTUNER DB2UDB ENT-GLO UP	\$9,780	Each	33%	\$6,553	Other	E
CPCY-T0-T3-U	CPCY-T0-T3-U	SYM SOFTWARE	COPYCROSS UPG TO THRU T3	\$15,300	Each	33%	\$10,251	Other	E
CPCY-T4-T14-U	CPCY-T4-T14-U	SYM SOFTWARE	COPYCROSS UPG T4-T14	\$16,150	Each	33%	\$10,821	Other	E
CPYC-MSUBASE	CPYC-MSUBASE	SYM SOFTWARE	COPYCROSS BASE-3 MSU	\$6,800	Each	33%	\$4,566	Other	E
CPYC-MSU-M00	CPYC-MSU-M00	SYM SOFTWARE	COPYCROSS 4-45 MSU	\$715	Each	33%	\$479	Other	E
CPYC-MSU-M01	CPYC-MSU-M01	SYM SOFTWARE	COPYCROSS 46-175 MSU	\$440	Each	33%	\$295	Other	E
CPYC-MSU-M02	CPYC-MSU-M02	SYM SOFTWARE	COPYCROSS 176-315 MSU	\$340	Each	33%	\$228	Other	E
CPYC-MSU-M03	CPYC-MSU-M03	SYM SOFTWARE	COPYCROSS 316-575 MSU	\$205	Each	33%	\$137	Other	E
CPYC-MSU-M04	CPYC-MSU-M04	SYM SOFTWARE	COPYCROSS 576-875 MSU	\$70	Each	33%	\$47	Other	E
CPYC-MSU-M05	CPYC-MSU-M05	SYM SOFTWARE	COPYCROSS 876-1315 MSU	\$55	Each	33%	\$37	Other	E
CPYC-MSU-M06	CPYC-MSU-M06	SYM SOFTWARE	COPYCROSS 1316-1975 MSU	\$30	Each	33%	\$20	Other	E
CPYC-MSU-M07	CPYC-MSU-M07	SYM SOFTWARE	COPYCROSS 1976 + UP MSU	\$15	Each	33%	\$10	Other	E
CPYC-MSU-T0	CPYC-MSU-T0	SYM SOFTWARE	COPYCROSS BASE-3 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T1	CPYC-MSU-T1	SYM SOFTWARE	COPYCROSS 4-25 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T10	CPYC-MSU-T10	SYM SOFTWARE	COPYCROSS 351-400 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T11	CPYC-MSU-T11	SYM SOFTWARE	COPYCROSS 401-450 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T12	CPYC-MSU-T12	SYM SOFTWARE	COPYCROSS 451-500 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T13	CPYC-MSU-T13	SYM SOFTWARE	COPYCROSS 501-550 MSU	\$214,200	Each	33%	\$143,514	Other	E
CPYC-MSU-T14	CPYC-MSU-T14	SYM SOFTWARE	COPYCROSS 551-600 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T2	CPYC-MSU-T2	SYM SOFTWARE	COPYCROSS 26-50 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T3	CPYC-MSU-T3	SYM SOFTWARE	COPYCROSS 51-75 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T4	CPYC-MSU-T4	SYM SOFTWARE	COPYCROSS 76-100 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T5	CPYC-MSU-T5	SYM SOFTWARE	COPYCROSS 101-150 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T6	CPYC-MSU-T6	SYM SOFTWARE	COPYCROSS 151-200 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T7	CPYC-MSU-T7	SYM SOFTWARE	COPYCROSS 201-250 MSU	\$0	Each	33%	\$0	Other	E
CPYC-MSU-T8	CPYC-MSU-T8	SYM SOFTWARE	COPYCROSS 251-300 MSU	\$133,450	Each	33%	\$89,412	Other	E
CPYC-MSU-T9	CPYC-MSU-T9	SYM SOFTWARE	COPYCROSS 301-350 MSU	\$0	Each	33%	\$0	Other	E
CSL-MSU-T00	CSL-MSU-T00	SYM SOFTWARE	CATALOG S BASE-3 MSU	\$44,100	Each	33%	\$29,547	Other	E
CSL-MSU-T01	CSL-MSU-T01	SYM SOFTWARE	CATALOG S 004-025 MSU	\$69,100	Each	33%	\$46,297	Other	E
CSL-MSU-T02	CSL-MSU-T02	SYM SOFTWARE	CATALOG S 026-050 MSU	\$94,100	Each	33%	\$63,047	Other	E
CSL-MSU-T03	CSL-MSU-T03	SYM SOFTWARE	CATALOG S 051-075 MSU	\$119,100	Each	33%	\$79,797	Other	E
CSL-MSU-T04	CSL-MSU-T04	SYM SOFTWARE	CATALOG S 076-100 MSU	\$144,100	Each	33%	\$96,547	Other	E
CSL-MSU-T05	CSL-MSU-T05	SYM SOFTWARE	CATALOG S 101-150 MSU	\$164,100	Each	33%	\$109,947	Other	E
CSL-MSU-T06	CSL-MSU-T06	SYM SOFTWARE	CATALOG S 150-200 MSU	\$184,100	Each	33%	\$123,347	Other	E
CSL-MSU-T07	CSL-MSU-T07	SYM SOFTWARE	CATALOG S 201-250 MSU	\$204,100	Each	33%	\$136,747	Other	E
CSL-MSU-T08	CSL-MSU-T08	SYM SOFTWARE	CATALOG S 251-300 MSU	\$224,100	Each	33%	\$150,147	Other	E

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CSL-MSU-T09	CSL-MSU-T09	SYM SOFTWARE	CATALOG S 301-350 MSU	\$244.100	Each	33%	\$163.547	Other	E
CSL-MSU-T10	CSL-MSU-T10	SYM SOFTWARE	CATALOG S 351-400 MSU	\$281.250	Each	33%	\$188.438	Other	E
CSL-MSU-T11	CSL-MSU-T11	SYM SOFTWARE	CATALOG S 401-450 MSU	\$301.250	Each	33%	\$201.838	Other	E
CSL-MSU-T12	CSL-MSU-T12	SYM SOFTWARE	CATALOG S 451-500 MSU	\$321.250	Each	33%	\$215.238	Other	E
CSL-MSU-T13	CSL-MSU-T13	SYM SOFTWARE	CATALOG S 501-550 MSU	\$341.250	Each	33%	\$228.638	Other	E
CSL-MSU-T14	CSL-MSU-T14	SYM SOFTWARE	CATALOG S 551-600 MSU	\$361.250	Each	33%	\$242.038	Other	E
CSL-T00-T03-U	CSL-T00-T03-U	SYM SOFTWARE	CATALOG S UPG T00 - T03	\$25.000	Each	33%	\$16.750	Other	E
CSL-T04-T14-U	CSL-T04-T14-U	SYM SOFTWARE	CATALOG S UPG T04-T14	\$20.000	Each	33%	\$13.400	Other	E
PERE-MSU-T00	PERE-MSU-T00	SYM SOFTWARE	PERF ESS BASE-3 MSU	\$71.100	Each	33%	\$47.637	Other	E
PERE-MSU-T01	PERE-MSU-T01	SYM SOFTWARE	PERF ESS 4-25 MSU	\$106.100	Each	33%	\$71.087	Other	E
PERE-MSU-T02	PERE-MSU-T02	SYM SOFTWARE	PERF ESS 26-50 MSU	\$114.100	Each	33%	\$94.537	Other	E
PERE-MSU-T03	PERE-MSU-T03	SYM SOFTWARE	PERF ESS 51-75 MSU	\$176.100	Each	33%	\$117.987	Other	E
PERE-MSU-T04	PERE-MSU-T04	SYM SOFTWARE	PERF ESS 76-100 MSU	\$211.100	Each	33%	\$141.437	Other	E
PERE-MSU-T05	PERE-MSU-T05	SYM SOFTWARE	PERF ESS 101-150 MSU	\$241.100	Each	33%	\$161.537	Other	E
PERE-MSU-T06	PERE-MSU-T06	SYM SOFTWARE	PERF ESS 151-200 MSU	\$271.100	Each	33%	\$181.637	Other	E
PERE-MSU-T07	PERE-MSU-T07	SYM SOFTWARE	PERF ESS 201-250 MSU	\$301.100	Each	33%	\$201.737	Other	E
PERE-MSU-T08	PERE-MSU-T08	SYM SOFTWARE	PERF ESS 251-300 MSU	\$331.100	Each	33%	\$221.837	Other	E
PERE-MSU-T09	PERE-MSU-T09	SYM SOFTWARE	PERF ESS 301-350 MSU	\$361.100	Each	33%	\$241.937	Other	E
PERE-MSU-T10	PERE-MSU-T10	SYM SOFTWARE	PERF ESS 351-400 MSU	\$391.100	Each	33%	\$262.037	Other	E
PERE-MSU-T11	PERE-MSU-T11	SYM SOFTWARE	PERF ESS 401-450 MSU	\$421.100	Each	33%	\$282.137	Other	E
PERE-MSU-T12	PERE-MSU-T12	SYM SOFTWARE	PERF ESS 451-500 MSU	\$451.100	Each	33%	\$302.237	Other	E
PERE-MSU-T13	PERE-MSU-T13	SYM SOFTWARE	PERF ESS 501-550 MSU	\$481.100	Each	33%	\$322.337	Other	E
PERE-MSU-T14	PERE-MSU-T14	SYM SOFTWARE	PERF ESS 551-600 MSU	\$511.100	Each	33%	\$342.437	Other	E
PERE-T0-T03-U	PERE-T0-T03-U	SYM SOFTWARE	PERF ESS UPG T00 - T03	\$35.000	Each	33%	\$23.450	Other	E
PERE-T4-T14-U	PERE-T4-T14-U	SYM SOFTWARE	PERF ESS UPG T04-T14	\$30.000	Each	33%	\$20.100	Other	E
VSA-MSU-T00	VSA-MSU-T00	SYM SOFTWARE	VSAM A BASE-3 MSU	\$21.600	Each	33%	\$14.472	Other	E
VSA-MSU-T01	VSA-MSU-T01	SYM SOFTWARE	VSAM A 4-25 MSU	\$31.600	Each	33%	\$21.172	Other	E
VSA-MSU-T02	VSA-MSU-T02	SYM SOFTWARE	VSAM A 26-50 MSU	\$41.600	Each	33%	\$27.872	Other	E
VSA-MSU-T03	VSA-MSU-T03	SYM SOFTWARE	VSAM A 51-75 MSU	\$51.600	Each	33%	\$34.572	Other	E
VSA-MSU-T04	VSA-MSU-T04	SYM SOFTWARE	VSAM A 76-100 MSU	\$61.600	Each	33%	\$41.272	Other	E
VSA-MSU-T05	VSA-MSU-T05	SYM SOFTWARE	VSAM A 101-150 MSU	\$69.100	Each	33%	\$46.297	Other	E
VSA-MSU-T06	VSA-MSU-T06	SYM SOFTWARE	VSAM A 151-200 MSU	\$76.600	Each	33%	\$51.322	Other	E
VSA-MSU-T07	VSA-MSU-T07	SYM SOFTWARE	VSAM A 201-250 MSU	\$84.100	Each	33%	\$56.347	Other	E
VSA-MSU-T08	VSA-MSU-T08	SYM SOFTWARE	VSAM A 251-300 MSU	\$91.600	Each	33%	\$61.372	Other	E
VSA-MSU-T09	VSA-MSU-T09	SYM SOFTWARE	VSAM A 301-350 MSU	\$99.100	Each	33%	\$66.397	Other	E
VSA-MSU-T10	VSA-MSU-T10	SYM SOFTWARE	VSAM A 351-400 MSU	\$106.600	Each	33%	\$71.422	Other	E
VSA-MSU-T11	VSA-MSU-T11	SYM SOFTWARE	VSAM A 401-450 MSU	\$114.100	Each	33%	\$76.447	Other	E
VSA-MSU-T12	VSA-MSU-T12	SYM SOFTWARE	VSAM A 451-500 MSU	\$121.600	Each	33%	\$81.472	Other	E
VSA-MSU-T13	VSA-MSU-T13	SYM SOFTWARE	VSAM A 501-550 MSU	\$129.100	Each	33%	\$86.497	Other	E
VSA-MSU-T14	VSA-MSU-T14	SYM SOFTWARE	VSAM A 551-600 MSU	\$136.600	Each	33%	\$91.522	Other	E
VSA-T00-T03-U	VSA-T00-T03-U	SYM SOFTWARE	VSAM A UPG T00 - T03	\$10.000	Each	33%	\$6.700	Other	E
VSA-T04-T14-U	VSA-T04-T14-U	SYM SOFTWARE	VSAM A UPG T04-T14	\$7.500	Each	33%	\$5.025	Other	E
VSCP-MSUBASE	VSCP-MSUBASE	SYM SOFTWARE	VSAM CP BASE-3 MSU	\$21.600	Each	33%	\$14.472	Other	E
VSCP-MSU-M00	VSCP-MSU-M00	SYM SOFTWARE	VSAM CP 4-25 MSU	\$43.000	Each	33%	\$28.680	Other	E
VSCP-MSU-M01	VSCP-MSU-M01	SYM SOFTWARE	VSAM CP 46-175 MSU	\$260	Each	33%	\$174	Other	E
VSCP-MSU-M02	VSCP-MSU-M02	SYM SOFTWARE	VSAM CP 176-315 MSU	\$175	Each	33%	\$117	Other	E
VSCP-MSU-M03	VSCP-MSU-M03	SYM SOFTWARE	VSAM CP 316-575 MSU	\$110	Each	33%	\$74	Other	E
VSCP-MSU-M04	VSCP-MSU-M04	SYM SOFTWARE	VSAM CP 576-875 MSU	\$85	Each	33%	\$57	Other	E
VSCP-MSU-M05	VSCP-MSU-M05	SYM SOFTWARE	VSAM CP 876-1315 MSU	\$65	Each	33%	\$44	Other	E
VSCP-MSU-M06	VSCP-MSU-M06	SYM SOFTWARE	VSAM CP 1316-1975 MSU	\$45	Each	33%	\$30	Other	E
VSCP-MSU-M07	VSCP-MSU-M07	SYM SOFTWARE	VSAM CP 1976 + UP MSU	\$20	Each	33%	\$13	Other	E
VSCP-MSU-T00	VSCP-MSU-T00	SYM SOFTWARE	VSAM CP BASE-3 MSU	\$21.600	Each	33%	\$14.472	Other	E
VSCP-MSU-T01	VSCP-MSU-T01	SYM SOFTWARE	VSAM CP 4-25 MSU	\$31.600	Each	33%	\$21.172	Other	E
VSCP-MSU-T02	VSCP-MSU-T02	SYM SOFTWARE	VSAM CP 26-50 MSU	\$41.600	Each	33%	\$27.872	Other	E
VSCP-MSU-T03	VSCP-MSU-T03	SYM SOFTWARE	VSAM CP 51-75 MSU	\$51.600	Each	33%	\$34.572	Other	E
VSCP-MSU-T04	VSCP-MSU-T04	SYM SOFTWARE	VSAM CP 76-100 MSU	\$61.600	Each	33%	\$41.272	Other	E
VSCP-MSU-T05	VSCP-MSU-T05	SYM SOFTWARE	VSAM CP 101-150 MSU	\$69.100	Each	33%	\$46.297	Other	E
VSCP-MSU-T06	VSCP-MSU-T06	SYM SOFTWARE	VSAM CP 151-200 MSU	\$76.600	Each	33%	\$51.322	Other	E
VSCP-MSU-T07	VSCP-MSU-T07	SYM SOFTWARE	VSAM CP 201-250 MSU	\$84.100	Each	33%	\$56.347	Other	E
VSCP-MSU-T08	VSCP-MSU-T08	SYM SOFTWARE	VSAM CP 251-300 MSU	\$91.600	Each	33%	\$61.372	Other	E
VSCP-MSU-T09	VSCP-MSU-T09	SYM SOFTWARE	VSAM CP 301-350 MSU	\$99.100	Each	33%	\$66.397	Other	E
VSCP-MSU-T10	VSCP-MSU-T10	SYM SOFTWARE	VSAM CP 351-400 MSU	\$106.600	Each	33%	\$71.422	Other	E
VSCP-MSU-T11	VSCP-MSU-T11	SYM SOFTWARE	VSAM CP 401-450 MSU	\$114.100	Each	33%	\$76.447	Other	E
VSCP-MSU-T12	VSCP-MSU-T12	SYM SOFTWARE	VSAM CP 451-500 MSU	\$121.600	Each	33%	\$81.472	Other	E
VSCP-MSU-T13	VSCP-MSU-T13	SYM SOFTWARE	VSAM CP 501-550 MSU	\$129.100	Each	33%	\$86.497	Other	E
VSCP-MSU-T14	VSCP-MSU-T14	SYM SOFTWARE	VSAM CP 551-600 MSU	\$136.600	Each	33%	\$91.522	Other	E
VSCP-T00-T03	VSCP-T00-T03	SYM SOFTWARE	VSAM CP UPG T00 - T03	\$10.000	Each	33%	\$6.700	Other	E
VSCP-T04-T14	VSCP-T04-T14	SYM SOFTWARE	VSAM CP UPG T04-T14	\$7.500	Each	33%	\$5.025	Other	E
VSQI-MSU-T00	VSQI-MSU-T00	SYM SOFTWARE	VSAM QI BASE-3 MSU	\$16.200	Each	33%	\$10.854	Other	E
VSQI-MSU-T01	VSQI-MSU-T01	SYM SOFTWARE	VSAM QI 4-25 MSU	\$23.700	Each	33%	\$15.879	Other	E
VSQI-MSU-T02	VSQI-MSU-T02	SYM SOFTWARE	VSAM QI 26-50 MSU	\$31.200	Each	33%	\$20.904	Other	E
VSQI-MSU-T03	VSQI-MSU-T03	SYM SOFTWARE	VSAM QI 51-75 MSU	\$38.700	Each	33%	\$25.929	Other	E
VSQI-MSU-T04	VSQI-MSU-T04	SYM SOFTWARE	VSAM QI 76-100 MSU	\$46.200	Each	33%	\$30.954	Other	E
VSQI-MSU-T05	VSQI-MSU-T05	SYM SOFTWARE	VSAM QI 101-150 MSU	\$51.200	Each	33%	\$34.304	Other	E
VSQI-MSU-T06	VSQI-MSU-T06	SYM SOFTWARE	VSAM QI 151-200 MSU	\$56.200	Each	33%	\$37.654	Other	E
VSQI-MSU-T07	VSQI-MSU-T07	SYM SOFTWARE	VSAM QI 201-250 MSU	\$61.200	Each	33%	\$41.004	Other	E
VSQI-MSU-T08	VSQI-MSU-T08	SYM SOFTWARE	VSAM QI 251-300 MSU	\$66.200	Each	33%	\$44.354	Other	E

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VSQI-MSU-T09	VSQI-MSU-T09	SYM SOFTWARE	VSAM QI 301-350 MSU	\$71,200	Each	33%	\$47,704	Other	E
VSQI-MSU-T10	VSQI-MSU-T10	SYM SOFTWARE	VSAM QI 351-400 MSU	\$76,200	Each	33%	\$51,054	Other	E
VSQI-MSU-T11	VSQI-MSU-T11	SYM SOFTWARE	VSAM QI 401-450 MSU	\$81,200	Each	33%	\$54,404	Other	E
VSQI-MSU-T12	VSQI-MSU-T12	SYM SOFTWARE	VSAM QI 451-500 MSU	\$86,200	Each	33%	\$57,754	Other	E
VSQI-MSU-T13	VSQI-MSU-T13	SYM SOFTWARE	VSAM QI 501-550 MSU	\$91,200	Each	33%	\$61,104	Other	E
VSQI-MSU-T14	VSQI-MSU-T14	SYM SOFTWARE	VSAM QI 551-600 MSU	\$96,200	Each	33%	\$64,454	Other	E
VSQI-T00-T03	VSQI-T00-T03	SYM SOFTWARE	VSAM QI UPG T00 - T03	\$7,500	Each	33%	\$5,025	Other	E
VSQI-T04-T14	VSQI-T04-T14	SYM SOFTWARE	VSAM QI UPG T04-T14	\$5,000	Each	33%	\$3,350	Other	E
DL6-A/ACTIVE	DL6-A/ACTIVE	SYMMETRIX	DL6000 A/Active Failover	\$40,000	Each	33%	\$26,800	Other	E
DL6-IP/COPY	DL6-IP/COPY	SYMMETRIX	DL6000 DL Copy	\$20,000	Each	33%	\$13,400	Other	E
DL6-MEDIA/MGR	DL6-MEDIA/MGR	SYMMETRIX	DL6000 NetBackupMedia	\$7,500	Each	33%	\$5,025	Other	E
DL6-NODE/MGR	DL6-NODE/MGR	SYMMETRIX	DL6000 NetworkerNode	\$7,500	Each	33%	\$5,025	Other	E
DL6-STK/ACLS	DL6-STK/ACLS	SYMMETRIX	DL6000 STK-ACLS	\$15,000	Each	33%	\$10,050	Other	E
X01-IBSW-36F	X01-IBSW-36F	XT 3RD PARTY HW	XtremIO - 36 PORT IB SWITCH -FLD	\$0	Each	33%	\$0	Other	E
X02-FC-10M	X02-FC-10M	XT 3RD PARTY HW	XtremIO - FC Cable 10m	\$202	Each	33%	\$135	Other	E
X02-FC-1M	X02-FC-1M	XT 3RD PARTY HW	XtremIO - FC Cable 1m	\$160	Each	33%	\$107	Other	E
X02-FC-3M	X02-FC-3M	XT 3RD PARTY HW	XtremIO - FC Cable 3m	\$174	Each	33%	\$117	Other	E
X02-IBSW	X02-IBSW	XT 3RD PARTY HW	XtremIO - IB SWITCH	\$0	Each	33%	\$0	Other	E
X02-IBSW-F	X02-IBSW-F	XT 3RD PARTY HW	XtremIO - IB SWITCH -FLD	\$0	Each	33%	\$0	Other	E
X02-IBSW-U	X02-IBSW-U	XT 3RD PARTY HW	XTREMIO - IB SWITCH UPG	\$20,900	Each	33%	\$14,003	Other	E
X02-ISCSI-10M	X02-ISCSI-10M	XT 3RD PARTY HW	XtremIO - iSCSI Cable 10m	\$202	Each	33%	\$135	Other	E
X02-ISCSI-1M	X02-ISCSI-1M	XT 3RD PARTY HW	XtremIO - iSCSI Cable 1m	\$160	Each	33%	\$107	Other	E
X02-ISCSI-3M	X02-ISCSI-3M	XT 3RD PARTY HW	XtremIO - iSCSI Cable 3m	\$174	Each	33%	\$117	Other	E
X2-HD-SWITCH	X2-HD-SWITCH	XT2 3RD PARTY HW	XtremIO X2-R InfiniBand Switch Fac	\$30,000	Each	33%	\$20,100	Other	E
X2-HD-SWITCH-FD	X2-HD-SWITCH-FD	XT2 3RD PARTY HW	XtremIO X2-R InfiniBand Switch Fld	\$30,000	Each	33%	\$20,100	Other	E
X2-HD-SWITCH-KIT	X2-HD-SWITCH-KIT	XT2 3RD PARTY HW	XtremIO X2-R InfiniBand Switch Kit Fac	\$0	Each	33%	\$0	Other	E
X2-HD-SWITCH-KIT-U	X2-HD-SWITCH-KIT-U	XT2 3RD PARTY HW	XtremIO X2-R InfiniBand Switch Kit FD/UG	\$0	Each	33%	\$0	Other	E
X2-HD-SWITCH-U	X2-HD-SWITCH-U	XT2 3RD PARTY HW	XtremIO X2-R InfiniBand Switch UG	\$30,000	Each	33%	\$20,100	Other	E
X2-IB-SINGLE	X2-IB-SINGLE	XT2 3RD PARTY HW	X2-Single X-Brick IB Cbl Kit-Fact Inst	\$0	Each	33%	\$0	Other	E
X2-IB-SINGLE-U	X2-IB-SINGLE-U	XT2 3RD PARTY HW	X2-Single X-Brick IB Cbl Kit-Upgrade	\$0	Each	33%	\$0	Other	E
X2-IB-XB1	X2-IB-XB1	XT2 3RD PARTY HW	X2 - X-Brick 1 IB Cable Kit-Fact Inst	\$0	Each	33%	\$0	Other	E
X2-IB-XB1-U	X2-IB-XB1-U	XT2 3RD PARTY HW	X2 - X-Brick 1 IB Cable Kit - Field/Upq	\$0	Each	33%	\$0	Other	E
X2-IB-XB2	X2-IB-XB2	XT2 3RD PARTY HW	X2 - X-Brick 2 IB Cable Kit-Fact Inst	\$0	Each	33%	\$0	Other	E
X2-IB-XB2-U	X2-IB-XB2-U	XT2 3RD PARTY HW	X2 - X-Brick 2 IB Cable Kit - Field/Upq	\$0	Each	33%	\$0	Other	E
X2-IB-XB3	X2-IB-XB3	XT2 3RD PARTY HW	X2 - X-Brick 3 IB Cable Kit-Fact Inst	\$0	Each	33%	\$0	Other	E
X2-IB-XB3-U	X2-IB-XB3-U	XT2 3RD PARTY HW	X2 - X-Brick 3 IB Cable Kit - Field/Upq	\$0	Each	33%	\$0	Other	E
X2-IB-XB4	X2-IB-XB4	XT2 3RD PARTY HW	X2 - X-Brick 4 IB Cable Kit-Fact Inst	\$0	Each	33%	\$0	Other	E
X2-IB-XB4-U	X2-IB-XB4-U	XT2 3RD PARTY HW	X2 - X-Brick 4 IB Cable Kit - Field/Upq	\$0	Each	33%	\$0	Other	E
X2-SD-SWITCH	X2-SD-SWITCH	XT2 3RD PARTY HW	XtremIO X2-S InfiniBand Switch Fac	\$13,500	Each	33%	\$9,045	Other	E
X2-SD-SWITCH-FD	X2-SD-SWITCH-FD	XT2 3RD PARTY HW	XtremIO X2-S InfiniBand Switch Fld	\$13,500	Each	33%	\$9,045	Other	E
X2-SD-SWITCH-KIT	X2-SD-SWITCH-KIT	XT2 3RD PARTY HW	XtremIO X2-S InfiniBand Switch Kit Fac	\$0	Each	33%	\$0	Other	E
X2-SD-SWITCH-KIT-U	X2-SD-SWITCH-KIT-U	XT2 3RD PARTY HW	XtremIO X2-S InfiniBand Switch Kit FD/UG	\$0	Each	33%	\$0	Other	E
X2-SD-SWITCH-U	X2-SD-SWITCH-U	XT2 3RD PARTY HW	XtremIO X2-S InfiniBand Switch UG	\$13,500	Each	33%	\$9,045	Other	E
AL4FM201BP	AL4FM201BP	NA	VMAX 10K 200GB FLASH DRIVE R1 PROM	\$5,595	Each	33%	\$3,749	Other	EN-H
AL4FM2005BP	AL4FM2005BP	NA	VMAX 10K 200GB FLASH DRIVE R5(3+1)PROM	\$5,595	Each	33%	\$3,749	Other	EN-H
AL4FM2007BP	AL4FM2007BP	NA	VMAX 10K 200GB FLASH DRIVE R5(7+1)PROM	\$5,595	Each	33%	\$3,749	Other	EN-H
AL4FM200SBP	AL4FM200SBP	NA	VMAX 10K 200GB FLASH DRIVE SPARE PROM	\$5,595	Each	33%	\$3,749	Other	EN-H
AS4FM2001BP	AS4FM2001BP	NA	VMAX 10K 200GB FLASH DRIVE R1 PROM	\$5,595	Each	33%	\$3,749	Other	EN-H
AS4FM2005BP	AS4FM2005BP	NA	VMAX 10K 200GB FLASH DRIVE R5(3+1) PROM	\$5,595	Each	33%	\$3,749	Other	EN-H
AS4FM2007BP	AS4FM2007BP	NA	VMAX 10K 200GB FLASH DRIVE R5(7+1)PROM	\$5,595	Each	33%	\$3,749	Other	EN-H
AS4FM200SBP	AS4FM200SBP	NA	VMAX 10K 200GB FLASH DRIVE SPARE PROM	\$5,595	Each	33%	\$3,749	Other	EN-H
BA-ENG-EN-UFD	BA-ENG-EN-UFD	NA	VMAX 10K ENCRYPT SLIC UPG-CONVERSION	\$25,000	Each	33%	\$16,750	Other	EN-H
BC-ENG-EN-UFD	BC-ENG-EN-UFD	NA	VMAX 10K ENCRYPT SLIC UPG-CONVERSION	\$25,000	Each	33%	\$16,750	Other	EN-H
CS-CUS-PARTRT-VM1	CS-CUS-PARTRT-VM1	NA	PARTS RETENTION UPLIFT VMAX	\$0	Each	33%	\$0	Other	EN-H
S2-DDB-DIR-1P	S2-DDB-DIR-1P	NA	VMAX 20K SEP DIRECT SB 1 PH	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDB-DIR1PP	S2-DDB-DIR1PP	NA	VMAX 20K SEP DIR SB 1 PH PERF REAR DOOR	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDBDIR1PPU	S2-DDBDIR1PPU	NA	VMAX 20K SEP DIR SB 1 PH PERF RDOOR UPG	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDB-DIR1PU	S2-DDB-DIR1PU	NA	VMAX 20K SEP DIRECT SB 1 PH UPG	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDB-DIR-3D	S2-DDB-DIR-3D	NA	VMAX 20K SEP DIRECT SB DELTA	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDB-DIR3DP	S2-DDB-DIR3DP	NA	VMAX 20K SEP DIR SB DELTA PERF REAR DOOR	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDBDIR3DPU	S2-DDBDIR3DPU	NA	VMAX 20K SEP DIR SB DELTA PERF RDOOR UPG	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDB-DIR3DU	S2-DDB-DIR3DU	NA	VMAX 20K SEP DIRECT SB DELTA UPG	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDB-DIR-3Y	S2-DDB-DIR-3Y	NA	VMAX 20K SEP DIRECT SB WYE	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDB-DIR3YP	S2-DDB-DIR3YP	NA	VMAX 20K SEP DIR SB WYE PERF REAR DOOR	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDBDIR3YPU	S2-DDBDIR3YPU	NA	VMAX 20K SEP DIR SB WYE PERF RDOOR UPG	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DDB-DIR3YU	S2-DDB-DIR3YU	NA	VMAX 20K SEP DIRECT SB WYE UPG	\$30,715	Each	33%	\$20,579	Other	EN-H
S2-DIRSB-SP	S2-DIRSB-SP	NA	Sideskin for VMAX/VMAX20K Storage bay	\$620	Each	33%	\$415	Other	EN-H
S2-ENG-EN-UFD	S2-ENG-EN-UFD	NA	VMAX 20K ENCRYPT SLIC UPG-CONVERSION	\$25,000	Each	33%	\$16,750	Other	EN-H
SD-ENG-EN-UFD	SD-ENG-EN-UFD	NA	VMAX 40K ENCRYPT SLIC UPG-CONVERSION	\$25,000	Each	33%	\$16,750	Other	EN-H
VG10-DM	VG10-DM	NAS	VNX NAS GATEWAY 1 VG10 DATA MOVER	\$0	Each	33%	\$0	Other	EN-H
VG10-DME	VG10-DME	NAS	VNX NAS GATEWAY ENCL 1 VG10 DATA MOVER	\$0	Each	33%	\$0	Other	EN-H
VG10-DM-U	VG10-DM-U	NAS	VNX NAS GATEWAY 1 VG10 DATA MOVER-UPG	\$0	Each	33%	\$0	Other	EN-H
VG50-DCC-20	VG50-DCC-20	NAS	VNX File and Software for VG50=IC	\$0	Each	33%	\$0	Other	EN-H
VG50-DM	VG50-DM	NAS	VNX NAS GATEWAY 1 VG50 DATA MOVER	\$0	Each	33%	\$0	Other	EN-H
VG50-DME0	VG50-DME0	NAS	VNX NAS GATEWAY ENCL 2 VG50 DATA MOVER	\$0	Each	33%	\$0	Other	EN-H
VG50-DMEX	VG50-DMEX	NAS	VNX NAS GATEWAY EMPTY ENCLOSURE	\$0	Each	33%	\$0	Other	EN-H
VG50-DMEX-U	VG50-DMEX-U	NAS	VNX NAS GATEWAY EMPTY ENCLOSURE-UPG	\$0	Each	33%	\$0	Other	EN-H

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I\Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VG50-DM-U	VG50-DM-U	NAS	VNX NAS GATEWAY VG50 DATA MOVER-UPG	\$0	Each	33%	\$0	Other	EN-H
VG-CS	VG-CS	NAS	Gateway Control Station 8GB MEM	\$0	Each	33%	\$0	Other	EN-H
VG-CS2	VG-CS2	NAS	2nd Gateway Control Station 8 GB MEM	\$0	Each	33%	\$0	Other	EN-H
VG-CS2-U	VG-CS2-U	NAS	2nd Gateway Control Station 8 GB MEM-UPG	\$0	Each	33%	\$0	Other	EN-H
VG-FCOE-OP	VG-FCOE-OP	NAS	2 port FCoE optical IO module	\$0	Each	33%	\$0	Other	EN-H
VG-FCOE-TW	VG-FCOE-TW	NAS	2 port FCoE Twinax IO module	\$0	Each	33%	\$0	Other	EN-H
VG-M1GCU-A	VG-M1GCU-A	NAS	4 port 1GbE CU Factory	\$0	Each	33%	\$0	Other	EN-H
VG-M1GCU-U	VG-M1GCU-U	NAS	4 port 1GbE CU Upgrade	\$0	Each	33%	\$0	Other	EN-H
VG-M8GF-A	VG-M8GF-A	NAS	4 port 8G FC W/4 SFPs Factory	\$0	Each	33%	\$0	Other	EN-H
VG-MXG2OP-A	VG-MXG2OP-A	NAS	2 port 10GbE Opt Factory	\$0	Each	33%	\$0	Other	EN-H
VG-MXG2OP-U	VG-MXG2OP-U	NAS	2 port 10GbE Opt Upgrade	\$0	Each	33%	\$0	Other	EN-H
VG-MXG2TW-A	VG-MXG2TW-A	NAS	2 port 10GbE Twin Ax Factory	\$0	Each	33%	\$0	Other	EN-H
VG-MXG2TW-U	VG-MXG2TW-U	NAS	2 port 10GbE Twin Ax Upgrade	\$0	Each	33%	\$0	Other	EN-H
VG-MXGT-A	VG-MXGT-A	NAS	2 port 10GBaseT Factory	\$0	Each	33%	\$0	Other	EN-H
VG-MXGT-U	VG-MXGT-U	NAS	2 port 10GBaseT Upgrade	\$0	Each	33%	\$0	Other	EN-H
AA47220001B	AA47220001B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE	\$0	Each	33%	\$0	Other	EN-H
AA47220001BTU	AA47220001BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
AA47220001BU	AA47220001BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
AA47220005B	AA47220005B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	EN-H
AA47220005BTU	AA47220005BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRV R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AA47220005BU	AA47220005BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRV R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AA47220006B	AA47220006B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE R6(6+2)	\$0	Each	33%	\$0	Other	EN-H
AA47220006BTU	AA47220006BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE R6(6+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AA47220006BU	AA47220006BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRV R6(6+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AA47220007B	AA47220007B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	EN-H
AA47220007BTU	AA47220007BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRV R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AA47220007BU	AA47220007BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRV R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AA4722000FB	AA4722000FB	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE R6(14+2)	\$0	Each	33%	\$0	Other	EN-H
AA4722000FBTU	AA4722000FBTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRV R6(14+2)UPG	\$0	Each	33%	\$0	Other	EN-H
AA4722000FBU	AA4722000FBU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRV R6(14+2)UPG	\$0	Each	33%	\$0	Other	EN-H
AA4722000SB	AA4722000SB	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE SPARE	\$0	Each	33%	\$0	Other	EN-H
AA4722000SBTU	AA4722000SBTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AA4722000SBU	AA4722000SBU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 7 2K 2000GB DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AF4106001B	AF4106001B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 DRIVE	\$0	Each	33%	\$0	Other	EN-H
AF4106001BTU	AF4106001BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
AF4106001BU	AF4106001BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
AF4106005B	AF4106005B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	EN-H
AF4106005BTU	AF4106005BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG	\$0	Each	33%	\$0	Other	EN-H
AF4106005BU	AF4106005BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG	\$0	Each	33%	\$0	Other	EN-H
AF4106006B	AF4106006B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)	\$0	Each	33%	\$0	Other	EN-H
AF4106006BTU	AF4106006BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	\$0	Each	33%	\$0	Other	EN-H
AF4106006BU	AF4106006BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	\$0	Each	33%	\$0	Other	EN-H
AF4106007B	AF4106007B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	EN-H
AF4106007BTU	AF4106007BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AF4106007BU	AF4106007BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)UPG	\$0	Each	33%	\$0	Other	EN-H
AF410600FB	AF410600FB	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE R6(14+2)	\$0	Each	33%	\$0	Other	EN-H
AF410600FBTU	AF410600FBTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AF410600FBU	AF410600FBU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AF410600SB	AF410600SB	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE	\$0	Each	33%	\$0	Other	EN-H
AF410600SBTU	AF410600SBTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AF410600SBU	AF410600SBU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AF4153001B	AF4153001B	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE R1	\$0	Each	33%	\$0	Other	EN-H
AF4153001BTU	AF4153001BTU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AF4153001BU	AF4153001BU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AF4153005B	AF4153005B	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	EN-H
AF4153005BTU	AF4153005BTU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AF4153005BU	AF4153005BU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AF4153006B	AF4153006B	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE R6(6+2)	\$0	Each	33%	\$0	Other	EN-H
AF4153006BTU	AF4153006BTU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AF4153006BU	AF4153006BU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AF4153007B	AF4153007B	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	EN-H
AF4153007BTU	AF4153007BTU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AF4153007BU	AF4153007BU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AF415300FB	AF415300FB	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE R6(14+2)	\$0	Each	33%	\$0	Other	EN-H
AF415300FBTU	AF415300FBTU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AF415300FBU	AF415300FBU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AF415300SB	AF415300SB	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE SPARE	\$0	Each	33%	\$0	Other	EN-H
AF415300SBTU	AF415300SBTU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AF415300SBU	AF415300SBU	SYMMETRIX VMAX 10K	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AF4154501B	AF4154501B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 15K 450GB DRIVE	\$0	Each	33%	\$0	Other	EN-H
AF4154501BTU	AF4154501BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 15K 450GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
AF4154501BU	AF4154501BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 15K 450GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
AF4154505B	AF4154505B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	EN-H
AF4154505BTU	AF4154505BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AF4154505BU	AF4154505BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AF4154506B	AF4154506B	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2)	\$0	Each	33%	\$0	Other	EN-H
AF4154506BTU	AF4154506BTU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AF4154506BU	AF4154506BU	SYMMETRIX VMAX 10K	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG	\$0	Each	33%	\$0	Other	EN-H





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
AL41012006BU	AL41012006BU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL41012007B	AL41012007B	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AL41012007BTU	AL41012007BTU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AL41012007BU	AL41012007BU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4101200FB	AL4101200FB	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(14+2)	\$2,130	Each	33%		\$1,427	Other	EN-H	
AL4101200FBTU	AL4101200FBTU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AL4101200FBU	AL4101200FBU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AL4101200SB	AL4101200SB	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AL4101200SBTU	AL4101200SBTU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AL4101200SBU	AL4101200SBU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4103001B	AL4103001B	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AL4103001BTU	AL4103001BTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4103001BU	AL4103001BU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4103005B	AL4103005B	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4103005BTU	AL4103005BTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4103005BU	AL4103005BU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4103006B	AL4103006B	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AL4103006BTU	AL4103006BTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4103006BU	AL4103006BU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4103007B	AL4103007B	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4103007BTU	AL4103007BTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4103007BU	AL4103007BU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410300FB	AL410300FB	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	
AL410300FBTU	AL410300FBTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410300FBU	AL410300FBU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410300SB	AL410300SB	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AL410300SBTU	AL410300SBTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410300SBU	AL410300SBU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4106001B	AL4106001B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AL4106001BTU	AL4106001BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4106001BU	AL4106001BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4106005B	AL4106005B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4106005BTU	AL4106005BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4106005BU	AL4106005BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4106006B	AL4106006B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AL4106006BTU	AL4106006BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4106006BU	AL4106006BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4106007B	AL4106007B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4106007BTU	AL4106007BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4106007BU	AL4106007BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410600FB	AL410600FB	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	
AL410600FBTU	AL410600FBTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410600FBU	AL410600FBU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410600SB	AL410600SB	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AL410600SBTU	AL410600SBTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410600SBU	AL410600SBU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4109001B	AL4109001B	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AL4109001BTU	AL4109001BTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4109001BU	AL4109001BU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4109005B	AL4109005B	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4109005BTU	AL4109005BTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4109005BU	AL4109005BU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4109006B	AL4109006B	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AL4109006BTU	AL4109006BTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4109006BU	AL4109006BU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4109007B	AL4109007B	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4109007BTU	AL4109007BTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4109007BU	AL4109007BU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410900FB	AL410900FB	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	
AL410900FBTU	AL410900FBTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410900FBU	AL410900FBU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410900SB	AL410900SB	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AL410900SBTU	AL410900SBTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AL410900SBU	AL410900SBU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4153001B	AL4153001B	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AL4153001BTU	AL4153001BTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4153001BU	AL4153001BU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4153005B	AL4153005B	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4153005BTU	AL4153005BTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4153005BU	AL4153005BU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4153006B	AL4153006B	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AL4153006BTU	AL4153006BTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4153006BU	AL4153006BU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4153007B	AL4153007B	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4153007BTU	AL4153007BTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4153007BU	AL4153007BU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL415300FB	AL415300FB	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AL415300FBTU	AL415300FBTU	AL415300FBTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R6(14+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AL415300FBU	AL415300FBU	AL415300FBU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV R6(14+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AL415300SB	AL415300SB	AL415300SB	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV SPARE	\$0	Each	33%	\$0	Other	EN-H
AL415300SBTU	AL415300SBTU	AL415300SBTU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AL415300SBU	AL415300SBU	AL415300SBU	SYMMETRIX VMAX 10K	VMAX 10K 300GB 15K SAS DRV SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AL4156001B	AL4156001B	AL4156001B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R1	\$0	Each	33%	\$0	Other	EN-H
AL4156001BTU	AL4156001BTU	AL4156001BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R1 UPG	\$5,328	Each	33%	\$3,570	Other	EN-H
AL4156001BU	AL4156001BU	AL4156001BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AL4156005B	AL4156005B	AL4156005B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(3+1)	\$0	Each	33%	\$0	Other	EN-H
AL4156005BTU	AL4156005BTU	AL4156005BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	\$5,328	Each	33%	\$3,570	Other	EN-H
AL4156005BU	AL4156005BU	AL4156005BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4156006B	AL4156006B	AL4156006B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(7+1)	\$0	Each	33%	\$0	Other	EN-H
AL4156006BTU	AL4156006BTU	AL4156006BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	\$5,328	Each	33%	\$3,570	Other	EN-H
AL4156006BU	AL4156006BU	AL4156006BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	\$5,328	Each	33%	\$3,570	Other	EN-H
AL4156007B	AL4156007B	AL4156007B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(6+2)	\$0	Each	33%	\$0	Other	EN-H
AL4156007BTU	AL4156007BTU	AL4156007BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	\$5,328	Each	33%	\$3,570	Other	EN-H
AL4156007BU	AL4156007BU	AL4156007BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AL415600FB	AL415600FB	AL415600FB	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(14+2)	\$3,806	Each	33%	\$2,550	Other	EN-H
AL415600FBTU	AL415600FBTU	AL415600FBTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	\$5,328	Each	33%	\$3,570	Other	EN-H
AL415600FBU	AL415600FBU	AL415600FBU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	\$5,328	Each	33%	\$3,570	Other	EN-H
AL415600SB	AL415600SB	AL415600SB	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV SPARE	\$0	Each	33%	\$0	Other	EN-H
AL415600SBTU	AL415600SBTU	AL415600SBTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV SPARE UPG	\$5,328	Each	33%	\$3,570	Other	EN-H
AL415600SBU	AL415600SBU	AL415600SBU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AL47210001B	AL47210001B	AL47210001B	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R1	\$0	Each	33%	\$0	Other	EN-H
AL47210001BTU	AL47210001BTU	AL47210001BTU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AL47210001BU	AL47210001BU	AL47210001BU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AL47210005B	AL47210005B	AL47210005B	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R6(3+1)	\$0	Each	33%	\$0	Other	EN-H
AL47210005BTU	AL47210005BTU	AL47210005BTU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL47210005BU	AL47210005BU	AL47210005BU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL47210006B	AL47210006B	AL47210006B	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R6(6+2)	\$0	Each	33%	\$0	Other	EN-H
AL47210006BTU	AL47210006BTU	AL47210006BTU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R6(6+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AL47210006BU	AL47210006BU	AL47210006BU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R6(6+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AL47210007B	AL47210007B	AL47210007B	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	EN-H
AL47210007BTU	AL47210007BTU	AL47210007BTU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL47210007BU	AL47210007BU	AL47210007BU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4721000FB	AL4721000FB	AL4721000FB	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R6(14+2)	\$0	Each	33%	\$0	Other	EN-H
AL4721000FBTU	AL4721000FBTU	AL4721000FBTU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R6(14+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4721000FBU	AL4721000FBU	AL4721000FBU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE R6(14+2) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4721000SB	AL4721000SB	AL4721000SB	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE SPARE	\$0	Each	33%	\$0	Other	EN-H
AL4721000SBTU	AL4721000SBTU	AL4721000SBTU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AL4721000SBU	AL4721000SBU	AL4721000SBU	SYMMETRIX VMAX 10K	VMAX 10K 1000GB 7 2K DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AL4F11001B	AL4F11001B	AL4F11001B	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	EN-H
AL4F11001BFF	AL4F11001BFF	AL4F11001BFF	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R1 FP	\$0	Each	33%	\$0	Other	EN-H
AL4F11001BTU	AL4F11001BTU	AL4F11001BTU	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AL4F11001BU	AL4F11001BU	AL4F11001BU	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AL4F11005B	AL4F11005B	AL4F11005B	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	EN-H
AL4F11005BFF	AL4F11005BFF	AL4F11005BFF	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 100GB DRV R5(3+1) FP	\$0	Each	33%	\$0	Other	EN-H
AL4F11005BTU	AL4F11005BTU	AL4F11005BTU	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4F11005BU	AL4F11005BU	AL4F11005BU	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4F11007B	AL4F11007B	AL4F11007B	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	EN-H
AL4F11007BFF	AL4F11007BFF	AL4F11007BFF	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 100GB DRV R5(7+1) FP	\$0	Each	33%	\$0	Other	EN-H
AL4F11007BTU	AL4F11007BTU	AL4F11007BTU	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4F11007BU	AL4F11007BU	AL4F11007BU	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4F1100SB	AL4F1100SB	AL4F1100SB	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	EN-H
AL4F1100SBTU	AL4F1100SBTU	AL4F1100SBTU	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AL4F1100SBU	AL4F1100SBU	AL4F1100SBU	SYMMETRIX VMAX 10K	VMAX 10K 100GB FLASH DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM2001B	AL4FM2001B	AL4FM2001B	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	EN-H
AL4FM2001BFF	AL4FM2001BFF	AL4FM2001BFF	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 200GB DRV RIVE R1 FP	\$0	Each	33%	\$0	Other	EN-H
AL4FM2001BTU	AL4FM2001BTU	AL4FM2001BTU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM2001BU	AL4FM2001BU	AL4FM2001BU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM2005B	AL4FM2005B	AL4FM2005B	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	EN-H
AL4FM2005BFF	AL4FM2005BFF	AL4FM2005BFF	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 200GB DRV R5(3+1) FP	\$0	Each	33%	\$0	Other	EN-H
AL4FM2005BTU	AL4FM2005BTU	AL4FM2005BTU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM2005BU	AL4FM2005BU	AL4FM2005BU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM2007B	AL4FM2007B	AL4FM2007B	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	EN-H
AL4FM2007BFF	AL4FM2007BFF	AL4FM2007BFF	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 200GB DRV R5(7+1) FP	\$0	Each	33%	\$0	Other	EN-H
AL4FM2007BTU	AL4FM2007BTU	AL4FM2007BTU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM2007BU	AL4FM2007BU	AL4FM2007BU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM200SB	AL4FM200SB	AL4FM200SB	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	EN-H
AL4FM200SBTU	AL4FM200SBTU	AL4FM200SBTU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM200SBU	AL4FM200SBU	AL4FM200SBU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE SPARE UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM4001B	AL4FM4001B	AL4FM4001B	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	EN-H
AL4FM4001BFF	AL4FM4001BFF	AL4FM4001BFF	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 400GB DRV RIVE R1 FP	\$0	Each	33%	\$0	Other	EN-H
AL4FM4001BTU	AL4FM4001BTU	AL4FM4001BTU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM4001BU	AL4FM4001BU	AL4FM4001BU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R1 UPG	\$0	Each	33%	\$0	Other	EN-H
AL4FM4005B	AL4FM4005B	AL4FM4005B	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	EN-H
AL4FM4005BFF	AL4FM4005BFF	AL4FM4005BFF	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 400GB DRV R5(3+1) FP	\$0	Each	33%	\$0	Other	EN-H

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AL4FM4005BTU	AL4FM4005BTU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4FM4005BU	AL4FM4005BU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4FM4007B	AL4FM4007B	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4FM4007BFP	AL4FM4007BFP	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 400GB DRV R5(7+1) FP	\$0	Each	33%		\$0	Other	EN-H	
AL4FM4007BTU	AL4FM4007BTU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(7+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4FM4007BU	AL4FM4007BU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(7+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4FM400SB	AL4FM400SB	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE SPARE	\$0	Each	33%		\$0	Other	EN-H	
AL4FM400SBTU	AL4FM400SBTU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4FM400SBU	AL4FM400SBU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4FM8001B	AL4FM8001B	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R1	\$0	Each	33%		\$0	Other	EN-H	
AL4FM8001BFP	AL4FM8001BFP	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R1 FP	\$0	Each	33%		\$0	Other	EN-H	
AL4FM8001BTU	AL4FM8001BTU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R1 UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AL4FM8001BU	AL4FM8001BU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4FM8005B	AL4FM8005B	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4FM8005BFP	AL4FM8005BFP	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(3+1) FP	\$0	Each	33%		\$0	Other	EN-H	
AL4FM8005BTU	AL4FM8005BTU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AL4FM8005BU	AL4FM8005BU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4FM8007B	AL4FM8007B	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AL4FM8007BFP	AL4FM8007BFP	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(7+1) FP	\$0	Each	33%		\$0	Other	EN-H	
AL4FM8007BTU	AL4FM8007BTU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AL4FM8007BU	AL4FM8007BU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AL4FM800SB	AL4FM800SB	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE SPARE	\$0	Each	33%		\$0	Other	EN-H	
AL4FM800SBTU	AL4FM800SBTU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE SPARE UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AL4FM800SBU	AL4FM800SBU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4102001B	AS4102001B	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AS4102001BTU	AS4102001BTU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R1 UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AS4102001BU	AS4102001BU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4102005B	AS4102005B	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4102005BTU	AS4102005BTU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AS4102005BU	AS4102005BU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4102006B	AS4102006B	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AS4102006BTU	AS4102006BTU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AS4102006BU	AS4102006BU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4102007B	AS4102007B	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4102007BTU	AS4102007BTU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AS4102007BU	AS4102007BU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410200FB	AS410200FB	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(14+2)	\$2,130	Each	33%		\$1,427	Other	EN-H	
AS410200FBTU	AS410200FBTU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AS410200FBU	AS410200FBU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AS410200SB	AS410200SB	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AS410200SBTU	AS410200SBTU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	\$2,980	Each	33%		\$1,997	Other	EN-H	
AS410200SBU	AS410200SBU	SYMMETRIX VMAX 10K	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4103001B	AS4103001B	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AS4103001BTU	AS4103001BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4103001BU	AS4103001BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4103005B	AS4103005B	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4103005BTU	AS4103005BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4103005BU	AS4103005BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4103006B	AS4103006B	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AS4103006BTU	AS4103006BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4103006BU	AS4103006BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4103007B	AS4103007B	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4103007BTU	AS4103007BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4103007BU	AS4103007BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410300FB	AS410300FB	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	
AS410300FBTU	AS410300FBTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DR R6(14+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410300FBU	AS410300FBU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DR R6(14+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410300SB	AS410300SB	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AS410300SBTU	AS410300SBTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410300SBU	AS410300SBU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 300GB SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4106001B	AS4106001B	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AS4106001BTU	AS4106001BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4106001BU	AS4106001BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4106005B	AS4106005B	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4106005BTU	AS4106005BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4106005BU	AS4106005BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4106006B	AS4106006B	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AS4106006BTU	AS4106006BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4106006BU	AS4106006BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4106007B	AS4106007B	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4106007BTU	AS4106007BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4106007BU	AS4106007BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410600FB	AS410600FB	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	
AS410600FBTU	AS410600FBTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS R6(14+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410600FBU	AS410600FBU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS R6(14+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410600SB	AS410600SB	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AS410600SBTU	AS410600SBTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410600SBU	AS410600SBU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
AS410600SBU	AS410600SBU	SYMMETRIX VMAX 10K	VMAX 10K 4G 10K 600GB SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4109001B	AS4109001B	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AS4109001BTU	AS4109001BTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4109001BU	AS4109001BU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4109005B	AS4109005B	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4109005BTU	AS4109005BTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4109005BU	AS4109005BU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4109006B	AS4109006B	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AS4109006BTU	AS4109006BTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4109006BU	AS4109006BU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4109007B	AS4109007B	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4109007BTU	AS4109007BTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4109007BU	AS4109007BU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410900FB	AS410900FB	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	
AS410900FBTU	AS410900FBTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410900FBU	AS410900FBU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410900SB	AS410900SB	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AS410900SBTU	AS410900SBTU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS410900SBU	AS410900SBU	SYMMETRIX VMAX 10K	VMAX 10K 900GB 10K SAS DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4156001B	AS4156001B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R1	\$3,806	Each	33%		\$2,550	Other	EN-H	
AS4156001BTU	AS4156001BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R1 UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS4156001BU	AS4156001BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R1 UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS4156005B	AS4156005B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(3+1)	\$3,806	Each	33%		\$2,550	Other	EN-H	
AS4156005BTU	AS4156005BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS4156005BU	AS4156005BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(3+1) UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS4156006B	AS4156006B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(7+1)	\$3,806	Each	33%		\$2,550	Other	EN-H	
AS4156006BTU	AS4156006BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS4156006BU	AS4156006BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS4156007B	AS4156007B	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(6+2)	\$3,806	Each	33%		\$2,550	Other	EN-H	
AS4156007BTU	AS4156007BTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R5(7+1) UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS4156007BU	AS4156007BU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(6+2) UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS415600FB	AS415600FB	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(14+2)	\$3,806	Each	33%		\$2,550	Other	EN-H	
AS415600FBTU	AS415600FBTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS415600FBU	AS415600FBU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV R6(14+2) UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS415600SB	AS415600SB	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV SPARE	\$3,806	Each	33%		\$2,550	Other	EN-H	
AS415600SBTU	AS415600SBTU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV SPARE UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS415600SBU	AS415600SBU	SYMMETRIX VMAX 10K	VMAX 10K 600GB 15K SAS DRV SPARE UPG	\$5,328	Each	33%		\$3,570	Other	EN-H	
AS4FM2001B	AS4FM2001B	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R1	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2001BFP	AS4FM2001BFP	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 200GB DRV RIVE R1 FP	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2001BTU	AS4FM2001BTU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2001BU	AS4FM2001BU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2005B	AS4FM2005B	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2005BFP	AS4FM2005BFP	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 200GB DRV R5(3+1) FP	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2005BTU	AS4FM2005BTU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2005BU	AS4FM2005BU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2007B	AS4FM2007B	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2007BFP	AS4FM2007BFP	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 200GB DRV R5(7+1) FP	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2007BTU	AS4FM2007BTU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM2007BU	AS4FM2007BU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM200SB	AS4FM200SB	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE SPARE	\$0	Each	33%		\$0	Other	EN-H	
AS4FM200SBTU	AS4FM200SBTU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM200SBU	AS4FM200SBU	SYMMETRIX VMAX 10K	VMAX 10K 200GB FLASH DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4001B	AS4FM4001B	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R1	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4001BFP	AS4FM4001BFP	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 400GB DRV RIVE R1 FP	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4001BTU	AS4FM4001BTU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4001BU	AS4FM4001BU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4005B	AS4FM4005B	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4005BFP	AS4FM4005BFP	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 400GB DRV R5(3+1) FP	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4005BTU	AS4FM4005BTU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4005BU	AS4FM4005BU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4007B	AS4FM4007B	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4007BFP	AS4FM4007BFP	SYMMETRIX VMAX 10K	VMAX 10K 4G FLASH 400GB DRV R5(7+1) FP	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4007BTU	AS4FM4007BTU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM4007BU	AS4FM4007BU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM400SB	AS4FM400SB	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE SPARE	\$0	Each	33%		\$0	Other	EN-H	
AS4FM400SBTU	AS4FM400SBTU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM400SBU	AS4FM400SBU	SYMMETRIX VMAX 10K	VMAX 10K 400GB FLASH DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM8001B	AS4FM8001B	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R1	\$0	Each	33%		\$0	Other	EN-H	
AS4FM8001BFP	AS4FM8001BFP	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R1 FP	\$20,470	Each	33%		\$13,715	Other	EN-H	
AS4FM8001BTU	AS4FM8001BTU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R1 UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AS4FM8001BU	AS4FM8001BU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R1 UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AS4FM8005B	AS4FM8005B	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4FM8005BFP	AS4FM8005BFP	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(3+1) FP	\$20,470	Each	33%		\$13,715	Other	EN-H	
AS4FM8005BTU	AS4FM8005BTU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AS4FM8005BU	AS4FM8005BU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AS4FM8007B	AS4FM8007B	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AS4FM8007BFP	AS4FM8007BFP	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(7+1) FP	\$20,470	Each	33%		\$13,715	Other	EN-H	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AS4FM8007BTU	AS4FM8007BTU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AS4FM8007BU	AS4FM8007BU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AS4FM800SB	AS4FM800SB	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE SPARE	\$0	Each	33%		\$0	Other	EN-H	
AS4FM800SBTU	AS4FM800SBTU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE SPARE UPG	\$26,250	Each	33%		\$17,588	Other	EN-H	
AS4FM800SBU	AS4FM800SBU	SYMMETRIX VMAX 10K	VMAX 10K 800GB FLASH DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47220001B	AT47220001B	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R1	\$0	Each	33%		\$0	Other	EN-H	
AT47220001BTU	AT47220001BTU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47220001BU	AT47220001BU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47220005B	AT47220005B	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AT47220005BTU	AT47220005BTU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47220005BU	AT47220005BU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47220006B	AT47220006B	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AT47220006BTU	AT47220006BTU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47220006BU	AT47220006BU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47220007B	AT47220007B	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AT47220007BTU	AT47220007BTU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47220007BU	AT47220007BU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4722000FB	AT4722000FB	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	
AT4722000FBTU	AT4722000FBTU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4722000FBU	AT4722000FBU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4722000SB	AT4722000SB	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE SPARE	\$0	Each	33%		\$0	Other	EN-H	
AT4722000SBTU	AT4722000SBTU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4722000SBU	AT4722000SBU	SYMMETRIX VMAX 10K	VMAX 10K 2000GB 7.2K DRIVE SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47230001B	AT47230001B	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AT47230001BTU	AT47230001BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47230001BU	AT47230001BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47230005B	AT47230005B	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AT47230005BTU	AT47230005BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS R5(3+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47230005BU	AT47230005BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS R5(3+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47230006B	AT47230006B	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AT47230006BTU	AT47230006BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS R6(6+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47230006BU	AT47230006BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS R6(6+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47230007B	AT47230007B	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AT47230007BTU	AT47230007BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS R5(7+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47230007BU	AT47230007BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS R5(7+1)UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4723000FB	AT4723000FB	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS DRV R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	
AT4723000FBTU	AT4723000FBTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS R6(14+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4723000FBU	AT4723000FBU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS R6(14+2)UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4723000SB	AT4723000SB	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AT4723000SBTU	AT4723000SBTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4723000SBU	AT4723000SBU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 3000GB SAS SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47240001B	AT47240001B	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R1	\$0	Each	33%		\$0	Other	EN-H	
AT47240001BTU	AT47240001BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB SAS DRV R1 TAAUP	\$0	Each	33%		\$0	Other	EN-H	
AT47240001BU	AT47240001BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R1 UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47240005B	AT47240005B	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1)	\$0	Each	33%		\$0	Other	EN-H	
AT47240005BTU	AT47240005BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB SAS R5(3+1)TAAUP	\$0	Each	33%		\$0	Other	EN-H	
AT47240005BU	AT47240005BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47240006B	AT47240006B	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2)	\$0	Each	33%		\$0	Other	EN-H	
AT47240006BTU	AT47240006BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB SAS R6(6+2)TAAUP	\$0	Each	33%		\$0	Other	EN-H	
AT47240006BU	AT47240006BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT47240007B	AT47240007B	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1)	\$0	Each	33%		\$0	Other	EN-H	
AT47240007BTU	AT47240007BTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB SAS R5(7+1)TAAUP	\$0	Each	33%		\$0	Other	EN-H	
AT47240007BU	AT47240007BU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4724000FB	AT4724000FB	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R6(14+2)	\$0	Each	33%		\$0	Other	EN-H	
AT4724000FBTU	AT4724000FBTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB SASR6(14+2)TAAUP	\$0	Each	33%		\$0	Other	EN-H	
AT4724000FBU	AT4724000FBU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV R6(14+2) UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4724000SB	AT4724000SB	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV SPARE	\$0	Each	33%		\$0	Other	EN-H	
AT4724000SBTU	AT4724000SBTU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB SAS SPARE TAA UPG	\$0	Each	33%		\$0	Other	EN-H	
AT4724000SBU	AT4724000SBU	SYMMETRIX VMAX 10K	VMAX 10K 4G 7.2K 4000GB DRV SPARE UPG	\$0	Each	33%		\$0	Other	EN-H	
BA-128E-ENG	BA-128E-ENG	SYMMETRIX VMAX 10K	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYP T	\$0	Each	33%		\$0	Other	EN-H	
BA-128E-ENGU	BA-128E-ENGU	SYMMETRIX VMAX 10K	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYP T UPG	\$0	Each	33%		\$0	Other	EN-H	
BA-128E-ENG	BA-128E-ENG	SYMMETRIX VMAX 10K	VMAX 10K ENGINE 128GB 2.8GHZ	\$0	Each	33%		\$0	Other	EN-H	
BA-128E-ENGU	BA-128E-ENGU	SYMMETRIX VMAX 10K	VMAX 10K ENGINE 128GB 2.8GHZ UPG	\$0	Each	33%		\$0	Other	EN-H	
BA-128-ENGU	BA-128-ENGU	SYMMETRIX VMAX 10K	VMAX 10K UPG ENGINE - 128GB	\$0	Each	33%		\$0	Other	EN-H	
BA-128GB	BA-128GB	SYMMETRIX VMAX 10K	VMAX 10K MEMCONV TO 128GB	\$0	Each	33%		\$0	Other	EN-H	
BA-128GB-E	BA-128GB-E	SYMMETRIX VMAX 10K	VMAX 10K MEMCONV TO 128GB 2.8GHZ	\$0	Each	33%		\$0	Other	EN-H	
BA-1UF-3PUFD	BA-1UF-3PUFD	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY 1-1U FILLER KIT	\$75	Each	33%		\$50	Other	EN-H	
BA-3P-SB	BA-3P-SB	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY DRIVE BAY	\$0	Each	33%		\$0	Other	EN-H	
BA-3P-SBU	BA-3P-SBU	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY DRIVE BAY UPG	\$0	Each	33%		\$0	Other	EN-H	
BA-3P-SYS1	BA-3P-SYS1	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB1	\$0	Each	33%		\$0	Other	EN-H	
BA-3P-SYS2	BA-3P-SYS2	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB2	\$0	Each	33%		\$0	Other	EN-H	
BA-3P-SYS2U	BA-3P-SYS2U	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB2 UPG	\$0	Each	33%		\$0	Other	EN-H	
BA-3P-SYS3	BA-3P-SYS3	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB3	\$0	Each	33%		\$0	Other	EN-H	
BA-3P-SYS3SEP	BA-3P-SYS3SEP	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB3 SEPARATED	\$0	Each	33%		\$0	Other	EN-H	
BA-3PSYS3SEPU	BA-3PSYS3SEPU	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB3 SEPARATED UPG	\$0	Each	33%		\$0	Other	EN-H	
BA-3P-SYS3U	BA-3P-SYS3U	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB3 UPG	\$0	Each	33%		\$0	Other	EN-H	
BA-3P-SYS4	BA-3P-SYS4	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB4	\$0	Each	33%		\$0	Other	EN-H	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

						\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
BA-3P-SYS4SEP	BA-3P-SYS4SEP	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB4 SEPARATED	\$0	Each	33%	\$0	Other	EN-H
BA-3PSYS4SEPU	BA-3PSYS4SEPU	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB4 SEPARATED UPG	\$0	Each	33%	\$0	Other	EN-H
BA-3P-SYS4U	BA-3P-SYS4U	SYMMETRIX VMAX 10K	VMAX 10K 3RD PARTY SB4 UPG	\$0	Each	33%	\$0	Other	EN-H
BA-8GB-MM-OPT	BA-8GB-MM-OPT	SYMMETRIX VMAX 10K	8GB MM OPTIC	\$0	Each	33%	\$0	Other	EN-H
BA-8GB-SM-OPT	BA-8GB-SM-OPT	SYMMETRIX VMAX 10K	8GB SM OPTIC	\$0	Each	33%	\$0	Other	EN-H
BA-96ED-ENG	BA-96ED-ENG	SYMMETRIX VMAX 10K	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT	\$0	Each	33%	\$0	Other	EN-H
BA-96ED-ENGU	BA-96ED-ENGU	SYMMETRIX VMAX 10K	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT UPG	\$0	Each	33%	\$0	Other	EN-H
BA-96E-ENG	BA-96E-ENG	SYMMETRIX VMAX 10K	VMAX 10K ENGINE 96GB 2.8GHZ	\$0	Each	33%	\$0	Other	EN-H
BA-96E-ENGU	BA-96E-ENGU	SYMMETRIX VMAX 10K	VMAX 10K ENGINE 96GB 2.8GHZ UPG	\$0	Each	33%	\$0	Other	EN-H
BA-96-ENGU	BA-96-ENGU	SYMMETRIX VMAX 10K	VMAX 10K ENGINE - 96GB UPG	\$0	Each	33%	\$0	Other	EN-H
BA-ACON3P-50	BA-ACON3P-50	SYMMETRIX VMAX 10K	VMAX 10K AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0	Each	33%	\$0	Other	EN-H
BA-BC-VFP1-10KU	BA-BC-VFP1-10KU	SYMMETRIX VMAX 10K	PROMO 100GB VFP10K 32U	\$0	Each	33%	\$0	Other	EN-H
BA-BC-VFP2-10KU	BA-BC-VFP2-10KU	SYMMETRIX VMAX 10K	PROMO 100GB VFP10K 48U	\$0	Each	33%	\$0	Other	EN-H
BA-BC-VFP4-10KU	BA-BC-VFP4-10KU	SYMMETRIX VMAX 10K	PROMO 200GB VFP10K 48U	\$0	Each	33%	\$0	Other	EN-H
BA-BC-VFP6-10KU	BA-BC-VFP6-10KU	SYMMETRIX VMAX 10K	PROMO 400GB VFP10K 48U	\$0	Each	33%	\$0	Other	EN-H
BA-DE15-3P	BA-DE15-3P	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE HE 3RD PARTY	\$0	Each	33%	\$0	Other	EN-H
BA-DE15-3PUFD	BA-DE15-3PUFD	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE HE UFD 3RD PARTY	\$0	Each	33%	\$0	Other	EN-H
BA-DE15-3PUPG	BA-DE15-3PUPG	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE HE UFD 3RD PARTY	\$0	Each	33%	\$0	Other	EN-H
BA-DE15DCHUE	BA-DE15DCHUE	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	\$0	Each	33%	\$0	Other	EN-H
BA-DE15DCHUFE	BA-DE15DCHUFE	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$0	Each	33%	\$0	Other	EN-H
BA-DE15DIRUE	BA-DE15DIRUE	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	\$0	Each	33%	\$0	Other	EN-H
BA-DE15DIRUFE	BA-DE15DIRUFE	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$0	Each	33%	\$0	Other	EN-H
BA-DE15E	BA-DE15E	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0	Each	33%	\$0	Other	EN-H
BA-DE15EUPD	BA-DE15EUPD	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$0	Each	33%	\$0	Other	EN-H
BA-DE15EUPG	BA-DE15EUPG	SYMMETRIX VMAX 10K	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	\$0	Each	33%	\$0	Other	EN-H
BA-DE25	BA-DE25	SYMMETRIX VMAX 10K	VMAX 10K 25 SLOT DAE	\$0	Each	33%	\$0	Other	EN-H
BA-DE25-3P	BA-DE25-3P	SYMMETRIX VMAX 10K	VMAX 10K 25 SLOT DAE 3RD PARTY	\$0	Each	33%	\$0	Other	EN-H
BA-DE25-3PUFD	BA-DE25-3PUFD	SYMMETRIX VMAX 10K	VMAX 10K 25 SLOT DAE UFD 3RD PARTY	\$0	Each	33%	\$0	Other	EN-H
BA-DE25-3PUPG	BA-DE25-3PUPG	SYMMETRIX VMAX 10K	VMAX 10K 25 SLOT DAE UFD 3RD PARTY	\$0	Each	33%	\$0	Other	EN-H
BA-DE25UFD	BA-DE25UFD	SYMMETRIX VMAX 10K	VMAX 10K 25 SLOT DAE UFD	\$0	Each	33%	\$0	Other	EN-H
BA-DE25UPG	BA-DE25UPG	SYMMETRIX VMAX 10K	VMAX 10K 25 SLOT DAE UPG	\$0	Each	33%	\$0	Other	EN-H
BA-FE00400T	BA-FE00400T	SYMMETRIX VMAX 10K	VMAX 10K 10Gb 4MM GIGE PORTS	\$0	Each	33%	\$0	Other	EN-H
BA-FE00400TU	BA-FE00400TU	SYMMETRIX VMAX 10K	VMAX 10K 10Gb 4MM GIGE PORTS-CONVERSION	\$0	Each	33%	\$0	Other	EN-H
BA-FE00400UFD	BA-FE00400UFD	SYMMETRIX VMAX 10K	VMAX 10K 1Gb 4MM GIGE PORTS-CONVERSION	\$0	Each	33%	\$0	Other	EN-H
BA-FE08000E	BA-FE08000E	SYMMETRIX VMAX 10K	VMAX 10K 8GB 8SM FC PORTS	\$0	Each	33%	\$0	Other	EN-H
BA-FE08000EU	BA-FE08000EU	SYMMETRIX VMAX 10K	VMAX 10K 8GB 8SM FC PORTS-UPG	\$0	Each	33%	\$0	Other	EN-H
BAFE08000EUF	BAFE08000EUF	SYMMETRIX VMAX 10K	VMAX 10K 8GB 8SM FC PORTS-CONVERSION	\$0	Each	33%	\$0	Other	EN-H
BA-FE40000S	BA-FE40000S	SYMMETRIX VMAX 10K	VMAX 10K 16GB 4MM FC PORTS	\$0	Each	33%	\$0	Other	EN-H
BA-FE40000SU	BA-FE40000SU	SYMMETRIX VMAX 10K	VMAX 10K 16GB 4MM FC PORTS-UPG	\$0	Each	33%	\$0	Other	EN-H
BA-FE40000SUF	BA-FE40000SUF	SYMMETRIX VMAX 10K	VMAX 10K 16GB 4MM FC PORTS-CONVERSION	\$0	Each	33%	\$0	Other	EN-H
BA-FE44000E	BA-FE44000E	SYMMETRIX VMAX 10K	VMAX 10K 8GB 4MM 4SM FC PORTS	\$0	Each	33%	\$0	Other	EN-H
BA-FE44000EU	BA-FE44000EU	SYMMETRIX VMAX 10K	VMAX 10K 8GB 4MM 4SM FC PORTS-UPG	\$0	Each	33%	\$0	Other	EN-H
BAFE44000EUF	BAFE44000EUF	SYMMETRIX VMAX 10K	VMAX 10K 8GB 4MM 4SM FC PORTS-CONVERSION	\$0	Each	33%	\$0	Other	EN-H
BA-FE62000E	BA-FE62000E	SYMMETRIX VMAX 10K	VMAX 10K 8GB 6MM 2SM FC PORTS	\$0	Each	33%	\$0	Other	EN-H
BA-FE62000EU	BA-FE62000EU	SYMMETRIX VMAX 10K	VMAX 10K 8GB 6MM 2SM FC PORTS-UPG	\$0	Each	33%	\$0	Other	EN-H
BAFE62000EUF	BAFE62000EUF	SYMMETRIX VMAX 10K	VMAX 10K 8GB 6MM 2SM FC PORTS-CONVERSION	\$0	Each	33%	\$0	Other	EN-H
BA-FE80000E	BA-FE80000E	SYMMETRIX VMAX 10K	VMAX 10K 8Gb 8MM FC PORTS	\$0	Each	33%	\$0	Other	EN-H
BA-FE80000EU	BA-FE80000EU	SYMMETRIX VMAX 10K	VMAX 10K 8Gb 8MM FC PORTS-UPG	\$0	Each	33%	\$0	Other	EN-H
BAFE80000EUF	BAFE80000EUF	SYMMETRIX VMAX 10K	VMAX 10K 8Gb 8MM FC PORTS-CONVERSION	\$0	Each	33%	\$0	Other	EN-H
BA-PC3YAFLA	BA-PC3YAFLA	SYMMETRIX VMAX 10K	VMAX 10K 32A 3P WYE CRD SET IEC309-AMER	\$2,255	Each	33%	\$1,511	Other	EN-H
BA-PC3YAFLE	BA-PC3YAFLE	SYMMETRIX VMAX 10K	VMAX 10K 32A 3P WYE CRD SET FLY LEAD EUR	\$0	Each	33%	\$0	Other	EN-H
BA-PCBL3DHH	BA-PCBL3DHH	SYMMETRIX VMAX 10K	VMAX 10K PWR CBL HBL-HBL 3D	\$0	Each	33%	\$0	Other	EN-H
BA-PCBL3DHR	BA-PCBL3DHR	SYMMETRIX VMAX 10K	VMAX 10K PWR CBL HBL-RSTOL 3D	\$0	Each	33%	\$0	Other	EN-H
BA-PCBL3YAG	BA-PCBL3YAG	SYMMETRIX VMAX 10K	VMAX 10K INTL 3P 32 AMP IEC309 TO GARO	\$0	Each	33%	\$0	Other	EN-H
BA-PCBL3YL23P	BA-PCBL3YL23P	SYMMETRIX VMAX 10K	VMAX 10K 24A 3PH WYE L22-30P	\$0	Each	33%	\$0	Other	EN-H
BA-SBE	BA-SBE	SYMMETRIX VMAX 10K	VMAX 10K STORAGE BAY - E 1P	\$0	Each	33%	\$0	Other	EN-H
BA-SBE-3D	BA-SBE-3D	SYMMETRIX VMAX 10K	VMAX 10K STORAGE BAY - E 3D	\$0	Each	33%	\$0	Other	EN-H
BA-SBE-3Y	BA-SBE-3Y	SYMMETRIX VMAX 10K	VMAX 10K STORAGE BAY - E 3Y	\$0	Each	33%	\$0	Other	EN-H
BA-SBEU	BA-SBEU	SYMMETRIX VMAX 10K	VMAX 10K STORAGE BAY - E 1P UPG	\$0	Each	33%	\$0	Other	EN-H
BA-SBEU-3D	BA-SBEU-3D	SYMMETRIX VMAX 10K	VMAX 10K STORAGE BAY - E 3D UPG	\$0	Each	33%	\$0	Other	EN-H
BA-SBEU-3Y	BA-SBEU-3Y	SYMMETRIX VMAX 10K	VMAX 10K STORAGE BAY - E 3Y UPG	\$0	Each	33%	\$0	Other	EN-H
BA-SBU	BA-SBU	SYMMETRIX VMAX 10K	VMAX 10K STORAGE BAY UPG	\$0	Each	33%	\$0	Other	EN-H
BA-SBUX	BA-SBUX	SYMMETRIX VMAX 10K	VMAX 10K STORAGE BAY EXPANSION UPG	\$0	Each	33%	\$0	Other	EN-H
BA-SYS1E	BA-SYS1E	SYMMETRIX VMAX 10K	VMAX 10K BASE INFRASTRUCTURE 1E 1P	\$0	Each	33%	\$0	Other	EN-H
BA-SYS1E-3D	BA-SYS1E-3D	SYMMETRIX VMAX 10K	VMAX 10K BASE INFRASTRUCTURE 1E 3D	\$0	Each	33%	\$0	Other	EN-H
BA-SYS1E-3Y	BA-SYS1E-3Y	SYMMETRIX VMAX 10K	VMAX 10K BASE INFRASTRUCTURE 1E 3Y	\$0	Each	33%	\$0	Other	EN-H
BA-SYS2E	BA-SYS2E	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 2E 1P	\$0	Each	33%	\$0	Other	EN-H
BA-SYS2E-3D	BA-SYS2E-3D	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 2E 3D	\$0	Each	33%	\$0	Other	EN-H
BA-SYS2E-3Y	BA-SYS2E-3Y	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 2E 3Y	\$0	Each	33%	\$0	Other	EN-H
BA-SYS2EU	BA-SYS2EU	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 2E 1P UPG	\$0	Each	33%	\$0	Other	EN-H
BA-SYS2EU-3D	BA-SYS2EU-3D	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 2E 3D UPG	\$0	Each	33%	\$0	Other	EN-H
BA-SYS2EU-3Y	BA-SYS2EU-3Y	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 2E 3Y UPG	\$0	Each	33%	\$0	Other	EN-H
BA-SYS2U	BA-SYS2U	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 2 UPG	\$0	Each	33%	\$0	Other	EN-H
BA-SYS3E	BA-SYS3E	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 3E 1P	\$0	Each	33%	\$0	Other	EN-H
BA-SYS3E-3D	BA-SYS3E-3D	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 3E 3D	\$0	Each	33%	\$0	Other	EN-H
BA-SYS3E-3Y	BA-SYS3E-3Y	SYMMETRIX VMAX 10K	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y	\$0	Each	33%	\$0	Other	EN-H







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
ML4103001C	ML4103001C	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-I	\$860	Each	33%		\$576	Other	EN-H	
ML4103001CTU	ML4103001CTU	SYMMETRIX VMAX 20K	VMAX 20K4G 10K 300GB SAS DRVIBMI UPGTAA	\$0	Each	33%		\$0	Other	EN-H	
ML4103001CU	ML4103001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-IUPG	\$0	Each	33%		\$0	Other	EN-H	
ML4106001B	ML4106001B	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 600GB SAS DRIVE	\$1,490	Each	33%		\$998	Other	EN-H	
ML4106001BTU	ML4106001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 600GB SAS DRIVE UPG TAA	\$0	Each	33%		\$0	Other	EN-H	
ML4106001BU	ML4106001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 600GB SAS DRIVE UPG	\$0	Each	33%		\$0	Other	EN-H	
ML4106001C	ML4106001C	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-I	\$1,490	Each	33%		\$998	Other	EN-H	
ML4106001CTU	ML4106001CTU	SYMMETRIX VMAX 20K	VMAX 20K4G 10K 600GB SAS DRV IBMUPGTAA	\$0	Each	33%		\$0	Other	EN-H	
ML4106001CU	ML4106001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$0	Each	33%		\$0	Other	EN-H	
ML4109001B	ML4109001B	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVE	\$1,960	Each	33%		\$1,313	Other	EN-H	
ML4109001BTU	ML4109001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVE UPG TAA	\$0	Each	33%		\$0	Other	EN-H	
ML4109001BU	ML4109001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVE UPG	\$0	Each	33%		\$0	Other	EN-H	
ML4109001C	ML4109001C	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	\$1,960	Each	33%		\$1,313	Other	EN-H	
ML4109001CTU	ML4109001CTU	SYMMETRIX VMAX 20K	VMAX 20K4G 10K 900GB SAS DRVIBMI UPGTAA	\$0	Each	33%		\$0	Other	EN-H	
ML4109001CU	ML4109001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$0	Each	33%		\$0	Other	EN-H	
ML4151461B	ML4151461B	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 146GB SAS DRIVE	\$1,515	Each	33%		\$1,015	Other	EN-H	
ML4151461BTU	ML4151461BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 146GB SAS DRIVE UPG TAA	\$0	Each	33%		\$0	Other	EN-H	
ML4151461BU	ML4151461BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 146GB SAS DRIVE	\$0	Each	33%		\$0	Other	EN-H	
ML4151461C	ML4151461C	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 146GB SAS DRIVE IBM-I	\$1,515	Each	33%		\$1,015	Other	EN-H	
ML4151461CTU	ML4151461CTU	SYMMETRIX VMAX 20K	VMAX 20K4G 15K 146GB SAS DRVIBMI UPGTAA	\$0	Each	33%		\$0	Other	EN-H	
ML4151461CU	ML4151461CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 146GB SAS DRV IBM-I UPG	\$0	Each	33%		\$0	Other	EN-H	
ML4153001B	ML4153001B	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 300GB SAS DRIVE	\$2,215	Each	33%		\$1,484	Other	EN-H	
ML4153001BTU	ML4153001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 300GB SAS DRIVE TAA	\$0	Each	33%		\$0	Other	EN-H	
ML4153001BU	ML4153001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 300GB SAS DRIVE	\$0	Each	33%		\$0	Other	EN-H	
ML4153001C	ML4153001C	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 300GB SAS DRIVE IBM-I	\$2,215	Each	33%		\$1,484	Other	EN-H	
ML4153001CTU	ML4153001CTU	SYMMETRIX VMAX 20K	VMAX 20K4G 15K 300GB SAS DRVIBMI UPGTAA	\$0	Each	33%		\$0	Other	EN-H	
ML4153001CU	ML4153001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 15K 300GB SAS DRV IBM-I UPG	\$0	Each	33%		\$0	Other	EN-H	
ML47210001B	ML47210001B	SYMMETRIX VMAX 20K	VMAX 20K 4G 7 2K 1000GB SAS DRIVE	\$1,630	Each	33%		\$1,092	Other	EN-H	
ML47210001BTU	ML47210001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 7 2K 1000GB SAS DRIVE UPG TAA	\$0	Each	33%		\$0	Other	EN-H	
ML47210001BU	ML47210001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 7 2K 1000GB SAS DRIVE	\$0	Each	33%		\$0	Other	EN-H	
ML47210001C	ML47210001C	SYMMETRIX VMAX 20K	VMAX 20K 4G 7 2K 1000GB SAS DRIVE IBM-I	\$1,630	Each	33%		\$1,092	Other	EN-H	
ML47210001CTU	ML47210001CTU	SYMMETRIX VMAX 20K	VMAX20K4G 7 2K 1000GB SASDRV IBMUPGTAA	\$0	Each	33%		\$0	Other	EN-H	
ML47210001CU	ML47210001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 7 2K 1000GB SAS DRV IBM I UPG	\$0	Each	33%		\$0	Other	EN-H	
ML4F11001B	ML4F11001B	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 100GB SAS DRIVE	\$3,255	Each	33%		\$2,181	Other	EN-H	
ML4F11001BTU	ML4F11001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G FLSH 100GB SAS DRV UPG TAA	\$4,480	Each	33%		\$3,002	Other	EN-H	
ML4F11001BU	ML4F11001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 100GB SAS DRIVE UPG	\$0	Each	33%		\$0	Other	EN-H	
ML4F11001C	ML4F11001C	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 100GB SAS DRIVE IBM-I	\$3,255	Each	33%		\$2,181	Other	EN-H	
ML4F11001CTU	ML4F11001CTU	SYMMETRIX VMAX 20K	VMAX 20K 4GFLSH100GBSASDRV IBM I UPG TAA	\$4,480	Each	33%		\$3,002	Other	EN-H	
ML4F11001CU	ML4F11001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 100GB SAS DRV IBM-I UPG	\$0	Each	33%		\$0	Other	EN-H	
ML4F11002BFP	ML4F11002BFP	SYMMETRIX VMAX 20K	VMAX 20K 4G FLASH 100GB DRV FP	\$0	Each	33%		\$0	Other	EN-H	
ML4F11002CFP	ML4F11002CFP	SYMMETRIX VMAX 20K	VMAX 20K 4G FLASH 100GB DRV FP	\$0	Each	33%		\$0	Other	EN-H	
ML4F12001B	ML4F12001B	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 200GB SAS DRIVE	\$5,765	Each	33%		\$3,863	Other	EN-H	
ML4F12001BTU	ML4F12001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G FLSH200GB SAS DRIVE UPG TAA	\$8,075	Each	33%		\$5,410	Other	EN-H	
ML4F12001BU	ML4F12001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 200GB SAS DRIVE UPG	\$0	Each	33%		\$0	Other	EN-H	
ML4F12001C	ML4F12001C	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 200GB SAS DRV IBM-I	\$5,765	Each	33%		\$3,863	Other	EN-H	
ML4F12001CTU	ML4F12001CTU	SYMMETRIX VMAX 20K	VMAX 20K 4GFLSH200GBSASDRV IBM I UPG TAA	\$8,075	Each	33%		\$5,410	Other	EN-H	
ML4F12001CU	ML4F12001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 200GB SAS DRV UPG IBM-I	\$0	Each	33%		\$0	Other	EN-H	
ML4F12002BFP	ML4F12002BFP	SYMMETRIX VMAX 20K	VMAX 20K 4G FLASH 200GB DRV FP	\$0	Each	33%		\$0	Other	EN-H	
ML4F12002CFP	ML4F12002CFP	SYMMETRIX VMAX 20K	VMAX 20K 4G FLASH 200GB DRV FP	\$0	Each	33%		\$0	Other	EN-H	
ML4F14001B	ML4F14001B	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 400GB SAS DRIVE	\$10,940	Each	33%		\$7,330	Other	EN-H	
ML4F14001BTU	ML4F14001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G FLSH 400GBSAS DRIVE UPG TAA	\$15,310	Each	33%		\$10,258	Other	EN-H	
ML4F14001BU	ML4F14001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 400GB SAS DRIVE UPG	\$0	Each	33%		\$0	Other	EN-H	
ML4F14001C	ML4F14001C	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 400GB SAS DRIVE IBM-I	\$10,940	Each	33%		\$7,330	Other	EN-H	
ML4F14001CTU	ML4F14001CTU	SYMMETRIX VMAX 20K	VMAX 20K 4GFLSH400GBSASDRV IBM I UPG TAA	\$15,310	Each	33%		\$10,258	Other	EN-H	
ML4F14001CU	ML4F14001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G SSD 400GB SAS DRV UPG IBM-I	\$0	Each	33%		\$0	Other	EN-H	
ML4F14002BFP	ML4F14002BFP	SYMMETRIX VMAX 20K	VMAX 20K 4G FLASH 400GB DRV FP	\$0	Each	33%		\$0	Other	EN-H	
ML4F14002CFP	ML4F14002CFP	SYMMETRIX VMAX 20K	VMAX 20K 4G FLASH 400GB DRV FP	\$0	Each	33%		\$0	Other	EN-H	
MS4103001B	MS4103001B	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 300GB SAS DRV	\$860	Each	33%		\$576	Other	EN-H	
MS4103001BTU	MS4103001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 300GB SAS DRV UPG TAA	\$0	Each	33%		\$0	Other	EN-H	
MS4103001BU	MS4103001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 300GB SAS DRV UPG	\$0	Each	33%		\$0	Other	EN-H	
MS4103001C	MS4103001C	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 300GB SAS drive IBM-I	\$860	Each	33%		\$576	Other	EN-H	
MS4103001CTU	MS4103001CTU	SYMMETRIX VMAX 20K	VMAX 20K4G 10K 300GB SAS drv IBM I UPGTAA	\$0	Each	33%		\$0	Other	EN-H	
MS4103001CU	MS4103001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 300GB SAS drv IBM-I UPG	\$0	Each	33%		\$0	Other	EN-H	
MS4104501B	MS4104501B	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 450GB SAS DRV	\$1,250	Each	33%		\$838	Other	EN-H	
MS4104501BTU	MS4104501BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 450GB SAS DRV UPG TAA	\$0	Each	33%		\$0	Other	EN-H	
MS4104501BU	MS4104501BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 450GB SAS DRV UPG	\$0	Each	33%		\$0	Other	EN-H	
MS4104501C	MS4104501C	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 450GB SAS drive IBM-I	\$1,250	Each	33%		\$838	Other	EN-H	
MS4104501CTU	MS4104501CTU	SYMMETRIX VMAX 20K	VMAX 20K4G 10k 450GB SAS drv IBM I UPGTAA	\$0	Each	33%		\$0	Other	EN-H	
MS4104501CU	MS4104501CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10k 450GB SAS drv IBM-I UPG	\$0	Each	33%		\$0	Other	EN-H	
MS4106001B	MS4106001B	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 600GB SAS DRV	\$1,490	Each	33%		\$998	Other	EN-H	
MS4106001BTU	MS4106001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 600GB SAS DRV UPG TAA	\$0	Each	33%		\$0	Other	EN-H	
MS4106001BU	MS4106001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 600GB SAS DRV UPG	\$0	Each	33%		\$0	Other	EN-H	
MS4106001C	MS4106001C	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 600GB SAS drive IBM-I	\$1,490	Each	33%		\$998	Other	EN-H	
MS4106001CTU	MS4106001CTU	SYMMETRIX VMAX 20K	VMAX 20K4G 10k 600GB SAS drv IBM I UPGTAA	\$0	Each	33%		\$0	Other	EN-H	
MS4106001CU	MS4106001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10k 600GB SAS drv IBM-I UPG	\$0	Each	33%		\$0	Other	EN-H	
MS4109001B	MS4109001B	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVE	\$1,960	Each	33%		\$1,313	Other	EN-H	
MS4109001BTU	MS4109001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVE UPG TAA	\$0	Each	33%		\$0	Other	EN-H	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MS4109001BU	MS4109001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVEUPG	\$0	Each	33%	\$0	Other	EN-H
MS4109001C	MS4109001C	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	\$1,960	Each	33%	\$1,313	Other	EN-H
MS4109001CTU	MS4109001CTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVESIUPGTAA	\$0	Each	33%	\$0	Other	EN-H
MS4109001CU	MS4109001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$0	Each	33%	\$0	Other	EN-H
MT47230001B	MT47230001B	SYMMETRIX VMAX 20K	VMAX 20K 4G 72K 3000GB DRV	\$2,420	Each	33%	\$1,621	Other	EN-H
MT47230001BTU	MT47230001BTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 72K 3000GB DRV UPG TAA	\$0	Each	33%	\$0	Other	EN-H
MT47230001BU	MT47230001BU	SYMMETRIX VMAX 20K	VMAX 20K 4G 72K 3000GB DRV UPG	\$0	Each	33%	\$0	Other	EN-H
MT47230001C	MT47230001C	SYMMETRIX VMAX 20K	VMAX 20K 4G 72K 3000GB DRVSI	\$2,420	Each	33%	\$1,621	Other	EN-H
MT47230001CTU	MT47230001CTU	SYMMETRIX VMAX 20K	VMAX 20K 4G 7 2K3000GB DRV UPG TAA	\$0	Each	33%	\$0	Other	EN-H
MT47230001CU	MT47230001CU	SYMMETRIX VMAX 20K	VMAX 20K 4G 72K 3000GB DRVSI UPGRADE	\$0	Each	33%	\$0	Other	EN-H
S2-128-BASE	S2-128-BASE	SYMMETRIX VMAX 20K	VMAX 20K BASE-32GB	\$213,500	Each	33%	\$143,045	Other	EN-H
S2-128-BASEC	S2-128-BASEC	SYMMETRIX VMAX 20K	VMAX 20K BASE-128GB-C	\$213,500	Each	33%	\$143,045	Other	EN-H
S2-128D-BASE	S2-128D-BASE	SYMMETRIX VMAX 20K	VMAX 20K BASE-128GB with Encryption	\$241,295	Each	33%	\$161,668	Other	EN-H
S2-128D-BASEC	S2-128D-BASEC	SYMMETRIX VMAX 20K	VMAX 20K BASE-128GB-C with Encryption	\$241,295	Each	33%	\$161,668	Other	EN-H
S2-32-128UFD	S2-32-128UFD	SYMMETRIX VMAX 20K	VMAX 20K MEMCONV 2X16 to 2X64 GB	\$0	Each	33%	\$0	Other	EN-H
S2-32-64UFD	S2-32-64UFD	SYMMETRIX VMAX 20K	VMAX 20K MEMCONV 2X16 to 2X32 GB	\$0	Each	33%	\$0	Other	EN-H
S2-32-BASE	S2-32-BASE	SYMMETRIX VMAX 20K	VMAX 20K BASE-32GB	\$148,215	Each	33%	\$99,304	Other	EN-H
S2-32-BASEC	S2-32-BASEC	SYMMETRIX VMAX 20K	VMAX 20K BASE-32GB-C	\$148,215	Each	33%	\$99,304	Other	EN-H
S2-32D-BASE	S2-32D-BASE	SYMMETRIX VMAX 20K	VMAX 20K BASE-32GB with Encryption	\$176,010	Each	33%	\$117,927	Other	EN-H
S2-32D-BASEC	S2-32D-BASEC	SYMMETRIX VMAX 20K	VMAX 20K BASE-32GB-C with Encryption	\$176,010	Each	33%	\$117,927	Other	EN-H
S2-64-128UFD	S2-64-128UFD	SYMMETRIX VMAX 20K	VMAX 20K MEMCONV 2X32 to 2X64 GB	\$0	Each	33%	\$0	Other	EN-H
S2-64-BASE	S2-64-BASE	SYMMETRIX VMAX 20K	VMAX 20K BASE-64GB	\$165,515	Each	33%	\$110,895	Other	EN-H
S2-64-BASEC	S2-64-BASEC	SYMMETRIX VMAX 20K	VMAX 20K BASE-64GB-C	\$165,515	Each	33%	\$110,895	Other	EN-H
S2-64D-BASE	S2-64D-BASE	SYMMETRIX VMAX 20K	VMAX 20K BASE-64GB with Encryption	\$193,310	Each	33%	\$129,518	Other	EN-H
S2-64D-BASEC	S2-64D-BASEC	SYMMETRIX VMAX 20K	VMAX 20K BASE-64GB-C with Encryption	\$193,310	Each	33%	\$129,518	Other	EN-H
S2-AD128DNDU	S2-AD128DNDU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-128GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H
S2-AD128DNECU	S2-AD128DNECU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-128GB-C	\$0	Each	33%	\$0	Other	EN-H
S2-ADD128DND	S2-ADD128DND	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-128GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H
S2-ADD128DNDE	S2-ADD128DNDE	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-128GB with Encryp	\$0	Each	33%	\$0	Other	EN-H
S2-ADD128DNDU	S2-ADD128DNDU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-128GB with Encryp	\$0	Each	33%	\$0	Other	EN-H
S2-ADD128NDE	S2-ADD128NDE	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-128GB	\$178,165	Each	33%	\$119,371	Other	EN-H
S2-ADD128NEC	S2-ADD128NEC	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-128GB-C	\$178,165	Each	33%	\$119,371	Other	EN-H
S2-ADD128NDEU	S2-ADD128NDEU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-128GB	\$0	Each	33%	\$0	Other	EN-H
S2-ADD32DNDU	S2-ADD32DNDU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-32GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H
S2-ADD32DNDE	S2-ADD32DNDE	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-32GB with Encryption	\$0	Each	33%	\$0	Other	EN-H
S2-ADD32DNDEC	S2-ADD32DNDEC	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-32GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H
S2-ADD32DNDEU	S2-ADD32DNDEU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-32GB with Encryption	\$0	Each	33%	\$0	Other	EN-H
S2-ADD32NDE	S2-ADD32NDE	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-32GB	\$111,490	Each	33%	\$74,698	Other	EN-H
S2-ADD32NDEC	S2-ADD32NDEC	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-32GB-C	\$111,490	Each	33%	\$74,698	Other	EN-H
S2-ADD32NDECU	S2-ADD32NDECU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-32GB-C	\$0	Each	33%	\$0	Other	EN-H
S2-ADD32NDEU	S2-ADD32NDEU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-32GB	\$0	Each	33%	\$0	Other	EN-H
S2-ADD64DNDU	S2-ADD64DNDU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-64GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H
S2-ADD64DNDE	S2-ADD64DNDE	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-64GB with Encryption	\$0	Each	33%	\$0	Other	EN-H
S2-ADD64NDEC	S2-ADD64NDEC	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-64GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H
S2-ADD64NDEU	S2-ADD64NDEU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-64GB with Encryption	\$0	Each	33%	\$0	Other	EN-H
S2-ADD64NDE	S2-ADD64NDE	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-64GB	\$127,040	Each	33%	\$85,117	Other	EN-H
S2-ADD64NDEC	S2-ADD64NDEC	SYMMETRIX VMAX 20K	VMAX 20K ADD ENGINE-64GB-C	\$127,040	Each	33%	\$85,117	Other	EN-H
S2-ADD64NDECU	S2-ADD64NDECU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-64GB-C	\$0	Each	33%	\$0	Other	EN-H
S2-ADD64NDEU	S2-ADD64NDEU	SYMMETRIX VMAX 20K	VMAX 20K UPG ENGINE-64GB	\$0	Each	33%	\$0	Other	EN-H
S2-COMPRSUFD	S2-COMPRSUFD	SYMMETRIX VMAX 20K	VMAX 20K UPG CMR ENABLED	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DC-1P	S2-DB-DC-1P	SYMMETRIX VMAX 20K	VMAX 20K SB DCH 1 PHASE	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DC-1PP	S2-DB-DC-1PP	SYMMETRIX VMAX 20K	VMAX 20K SB DCH 1 PHASE PERF REAR DOOR	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DC-1PPU	S2-DB-DC-1PPU	SYMMETRIX VMAX 20K	VMAX 20K DCH 1 PHASE UPG PERF REAR DOOR	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DC-1PU	S2-DB-DC-1PU	SYMMETRIX VMAX 20K	VMAX 20K SB DCH 1 PHASE UPG	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DC-3D	S2-DB-DC-3D	SYMMETRIX VMAX 20K	VMAX 20K SB DCH DELTA	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DC-3DP	S2-DB-DC-3DP	SYMMETRIX VMAX 20K	VMAX 20K SB DCH DELTA PERF REAR DOOR	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DC-3DPU	S2-DB-DC-3DPU	SYMMETRIX VMAX 20K	VMAX 20K SB DCH DELTA UPG PERF REAR DOOR	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DC-3DU	S2-DB-DC-3DU	SYMMETRIX VMAX 20K	VMAX 20K SB DCH DELTA UPG	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DC-3PY	S2-DB-DC-3PY	SYMMETRIX VMAX 20K	VMAX 20K SB DCH WYE PERF REAR DOOR	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DC-3Y	S2-DB-DC-3Y	SYMMETRIX VMAX 20K	VMAX 20K SB DCH WYE	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DC-3YPU	S2-DB-DC-3YPU	SYMMETRIX VMAX 20K	VMAX 20K SB DCH WYE UPG PERF REAR DOOR	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DC-3YU	S2-DB-DC-3YU	SYMMETRIX VMAX 20K	VMAX 20K SB DCH WYE UPG	\$0	Each	33%	\$0	Other	EN-H
S2-DBDC-SPS	S2-DBDC-SPS	SYMMETRIX VMAX 20K	VMAX 20K SB DCH SPS	\$2,100	Each	33%	\$1,407	Other	EN-H
S2-DBDC-SPS-U	S2-DBDC-SPS-U	SYMMETRIX VMAX 20K	VMAX 20K SB DCH SPS UPG	\$0	Each	33%	\$0	Other	EN-H
S2-DBDCSPS-U	S2-DBDCSPS-U	SYMMETRIX VMAX 20K	VMAX 20K SB DCH SPS UFD	\$0	Each	33%	\$0	Other	EN-H
S2-DBDCV-SPS	S2-DBDCV-SPS	SYMMETRIX VMAX 20K	VMAX 20K SPSV DCH	\$2,100	Each	33%	\$1,407	Other	EN-H
S2-DBDCVSPS-U	S2-DBDCVSPS-U	SYMMETRIX VMAX 20K	VMAX 20K SPSV DCH UPG	\$0	Each	33%	\$0	Other	EN-H
S2DBDCVSPS-U	S2DBDCVSPS-U	SYMMETRIX VMAX 20K	VMAX 20K SPSV DCH UPGFD	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DIR-1P	S2-DB-DIR-1P	SYMMETRIX VMAX 20K	VMAX 20K SB DIR 1 PHASE	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DIR-1PP	S2-DB-DIR-1PP	SYMMETRIX VMAX 20K	VMAX 20K SB DIR 1 PHASE PERF REAR DOOR	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DIR1PPU	S2-DB-DIR1PPU	SYMMETRIX VMAX 20K	VMAX 20K DIR 1 PHASE UPG PERF REAR DOOR	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DIR-1PU	S2-DB-DIR-1PU	SYMMETRIX VMAX 20K	VMAX 20K SB DIR 1 PHASE UPG	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DIR-3D	S2-DB-DIR-3D	SYMMETRIX VMAX 20K	VMAX 20K SB DIR DELTA	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DIR-3DP	S2-DB-DIR-3DP	SYMMETRIX VMAX 20K	VMAX 20K SB DIR DELTA PERF REAR DOOR	\$16,870	Each	33%	\$11,303	Other	EN-H
S2-DB-DIR3DPU	S2-DB-DIR3DPU	SYMMETRIX VMAX 20K	VMAX 20K SB DIR DELTA UPG PERF REAR DOOR	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DIR-3DU	S2-DB-DIR-3DU	SYMMETRIX VMAX 20K	VMAX 20K SB DIR DELTA UPG	\$0	Each	33%	\$0	Other	EN-H
S2-DB-DIR-3Y	S2-DB-DIR-3Y	SYMMETRIX VMAX 20K	VMAX 20K SB DIR WYE	\$16,870	Each	33%	\$11,303	Other	EN-H

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (Column K) Product Category (if applicable)	
S2-DB-DIR-3YP	S2-DB-DIR-3YP	SYMMETRIX VMAX 20K	VMAX 20K SB DIR WYE PERF REAR DOOR	\$16,870	Each	33%		\$11,303	Other	EN-H	
S2-DB-DIR3YPU	S2-DB-DIR3YPU	SYMMETRIX VMAX 20K	VMAX 20K SB DIR WYE UPG PERF REAR DOOR	\$0	Each	33%		\$0	Other	EN-H	
S2-DB-DIR-3YU	S2-DB-DIR-3YU	SYMMETRIX VMAX 20K	VMAX 20K SB DIR WYE UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DB-SPS	S2-DB-SPS	SYMMETRIX VMAX 20K	VMAX 20K SB SPS	\$2,100	Each	33%		\$1,407	Other	EN-H	
S2-DB-SPS-U	S2-DB-SPS-U	SYMMETRIX VMAX 20K	VMAX 20K SB SPS UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DB-SPS-UPD	S2-DB-SPS-UPD	SYMMETRIX VMAX 20K	VMAX 20K SB SPS UPD	\$0	Each	33%		\$0	Other	EN-H	
S2-DBV-DC-1P	S2-DBV-DC-1P	SYMMETRIX VMAX 20K	VMAX 20K DBV DIR 1 PHASE	\$0	Each	33%		\$0	Other	EN-H	
S2-DBV-DC-1PU	S2-DBV-DC-1PU	SYMMETRIX VMAX 20K	VMAX 20K DBV DIR 1 PHASE UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBV-DC-3D	S2-DBV-DC-3D	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH DELTA	\$16,255	Each	33%		\$10,891	Other	EN-H	
S2-DBV-DC-3DU	S2-DBV-DC-3DU	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH DELTA UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBV-DC-3Y	S2-DBV-DC-3Y	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH WYE	\$16,255	Each	33%		\$10,891	Other	EN-H	
S2-DBV-DC-3YU	S2-DBV-DC-3YU	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH WYE UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBV-DIR-1P	S2-DBV-DIR-1P	SYMMETRIX VMAX 20K	VMAX 20K DBV DIR 1 PHASE	\$16,255	Each	33%		\$10,891	Other	EN-H	
S2-DBV-DIR1PU	S2-DBV-DIR1PU	SYMMETRIX VMAX 20K	VMAX 20K DBV DIR 1 PHASE UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBV-DIR-3D	S2-DBV-DIR-3D	SYMMETRIX VMAX 20K	VMAX 20K DBV DIR DELTA	\$16,255	Each	33%		\$10,891	Other	EN-H	
S2-DBV-DIR3DU	S2-DBV-DIR3DU	SYMMETRIX VMAX 20K	VMAX 20K DBV DIR DELTA UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBV-DIR-3Y	S2-DBV-DIR-3Y	SYMMETRIX VMAX 20K	VMAX 20K DBV DIR WYE	\$16,255	Each	33%		\$10,891	Other	EN-H	
S2-DBV-DIR3YU	S2-DBV-DIR3YU	SYMMETRIX VMAX 20K	VMAX 20K DBV DIR WYE UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBV-SPS	S2-DBV-SPS	SYMMETRIX VMAX 20K	VMAX 20K SPSV	\$2,100	Each	33%		\$1,407	Other	EN-H	
S2-DBV-SPS-U	S2-DBV-SPS-U	SYMMETRIX VMAX 20K	VMAX 20K SPSV-UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBVSPS-UF	S2-DBVSPS-UF	SYMMETRIX VMAX 20K	VMAX 20K SPSV UPGFD	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC-1P	S2-DBB-DC-1P	SYMMETRIX VMAX 20K	VMAX 20K SEP SB 1PHASE	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC-1PP	S2-DBB-DC-1PP	SYMMETRIX VMAX 20K	VMAX 20K SEP SB 1PH PERF REAR DOOR	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC1PPU	S2-DBB-DC1PPU	SYMMETRIX VMAX 20K	VMAX 20K SEP SB 1PH PERF REAR DOOR UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC-1PU	S2-DBB-DC-1PU	SYMMETRIX VMAX 20K	VMAX 20K SEP SB 1PHASE UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC-3D	S2-DBB-DC-3D	SYMMETRIX VMAX 20K	VMAX 20K SEP SB DELTA	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC-3DP	S2-DBB-DC-3DP	SYMMETRIX VMAX 20K	VMAX 20K SEP SB DELTA PERF REAR DOOR	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC3DPU	S2-DBB-DC3DPU	SYMMETRIX VMAX 20K	VMAX 20K SEP SB DELTA UPG PERF REAR DOOR	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC-3DU	S2-DBB-DC-3DU	SYMMETRIX VMAX 20K	VMAX 20K SEP SB DELTA UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC-3Y	S2-DBB-DC-3Y	SYMMETRIX VMAX 20K	VMAX 20K SEP SB WYE	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC-3YP	S2-DBB-DC-3YP	SYMMETRIX VMAX 20K	VMAX 20K SEP SB WYE PERF REAR DOOR	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC3YPU	S2-DBB-DC3YPU	SYMMETRIX VMAX 20K	VMAX 20K SEP SB WYE UPG PERF REAR DOOR	\$0	Each	33%		\$0	Other	EN-H	
S2-DBB-DC-3YU	S2-DBB-DC-3YU	SYMMETRIX VMAX 20K	VMAX 20K SEP SB WYE UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBBV-DC-1P	S2-DBBV-DC-1P	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH 1 PHASE	\$0	Each	33%		\$0	Other	EN-H	
S2-DBBVDC-1PU	S2-DBBVDC-1PU	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH 1 PHASE UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBBV-DC-3D	S2-DBBV-DC-3D	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH DELTA	\$0	Each	33%		\$0	Other	EN-H	
S2-DBBVDC-3DU	S2-DBBVDC-3DU	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH DELTA UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBBV-DC-3Y	S2-DBBV-DC-3Y	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH WYE	\$0	Each	33%		\$0	Other	EN-H	
S2-DBBVDC-3YU	S2-DBBVDC-3YU	SYMMETRIX VMAX 20K	VMAX 20K DBV DCH WYE UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DBBVDIR-1P	S2-DBBVDIR-1P	SYMMETRIX VMAX 20K	VMAX 20K SEP 2.5 DENSE DIR SB 1 PH	\$30,715	Each	33%		\$20,579	Other	EN-H	
S2-DBBVDIR1PU	S2-DBBVDIR1PU	SYMMETRIX VMAX 20K	VMAX 20K SEP 2.5 DENSE DIR SB 1 PH UPG	\$30,715	Each	33%		\$20,579	Other	EN-H	
S2-DBBVDIR-3D	S2-DBBVDIR-3D	SYMMETRIX VMAX 20K	VMAX 20K SEP 2.5 DENSE DIR SB DELTA	\$30,715	Each	33%		\$20,579	Other	EN-H	
S2-DBBVDIR3DU	S2-DBBVDIR3DU	SYMMETRIX VMAX 20K	VMAX 20K SEP 2.5 DENSE DIR SB DELTA UPG	\$30,715	Each	33%		\$20,579	Other	EN-H	
S2-DBBVDIR-3Y	S2-DBBVDIR-3Y	SYMMETRIX VMAX 20K	VMAX 20K SEP 2.5 DENSE DIR SB WYE	\$30,715	Each	33%		\$20,579	Other	EN-H	
S2-DBBVDIR3YU	S2-DBBVDIR3YU	SYMMETRIX VMAX 20K	VMAX 20K SEP 2.5 DENSE DIR SB WYE UPG	\$30,715	Each	33%		\$20,579	Other	EN-H	
S2-DE15DCH	S2-DE15DCH	SYMMETRIX VMAX 20K	VMAX 20K 15SLT DR ENCL	\$3,150	Each	33%		\$2,111	Other	EN-H	
S2-DE15DCHU	S2-DE15DCHU	SYMMETRIX VMAX 20K	VMAX 20K 15SLT DR ENCL UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DE15DCHUFUD	S2-DE15DCHUFUD	SYMMETRIX VMAX 20K	VMAX 20K 15SLT DR ENCL UPD	\$0	Each	33%		\$0	Other	EN-H	
S2-DE15-DIR	S2-DE15-DIR	SYMMETRIX VMAX 20K	VMAX 20K 15SLT DR ENCL	\$3,150	Each	33%		\$2,111	Other	EN-H	
S2-DE15-DIRU	S2-DE15-DIRU	SYMMETRIX VMAX 20K	VMAX 20K 15SLT DR ENCL UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DE15DIRUFUD	S2-DE15DIRUFUD	SYMMETRIX VMAX 20K	VMAX 20K 15SLT DR ENCL UPD	\$0	Each	33%		\$0	Other	EN-H	
S2-DE25-DCH	S2-DE25-DCH	SYMMETRIX VMAX 20K	VMAX 20K 25SLT DR ENCL	\$5,930	Each	33%		\$3,973	Other	EN-H	
S2-DE25-DCHU	S2-DE25-DCHU	SYMMETRIX VMAX 20K	VMAX 20K 25SLT DR ENCL UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DE25DCHUFUD	S2-DE25DCHUFUD	SYMMETRIX VMAX 20K	VMAX 20K 25SLT DR ENCL UPD	\$0	Each	33%		\$0	Other	EN-H	
S2-DE25-DIR	S2-DE25-DIR	SYMMETRIX VMAX 20K	VMAX 20K 25SLT DR ENCL	\$5,930	Each	33%		\$3,973	Other	EN-H	
S2-DE25-DIRU	S2-DE25-DIRU	SYMMETRIX VMAX 20K	VMAX 20K 25SLT DR ENCL UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-DE25DIRUFUD	S2-DE25DIRUFUD	SYMMETRIX VMAX 20K	VMAX 20K 25SLT DR ENCL UPD	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00004	S2-FE00004	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 4S FIC	\$1,880	Each	33%		\$1,260	Other	EN-H	
S2-FE00004E	S2-FE00004E	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 4S FIC	\$5,635	Each	33%		\$3,775	Other	EN-H	
S2-FE00004EU	S2-FE00004EU	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 4S FIC-UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00004EUF	S2-FE00004EUF	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 4S FIC-CV	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00004U	S2-FE00004U	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 4S FIC-UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00004UFD	S2-FE00004UFD	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 4S FIC-CV	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00004E	S2-FE00004E	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 4M FIC	\$3,755	Each	33%		\$2,516	Other	EN-H	
S2-FE00004EU	S2-FE00004EU	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 4M FIC-UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00004EUF	S2-FE00004EUF	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 4M FIC-CV	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00004UFD	S2-FE00004UFD	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 4M FIC-CV	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00400T	S2-FE00400T	SYMMETRIX VMAX 20K	VMAX 20K 10Gb 4M GIGE	\$3,755	Each	33%		\$2,516	Other	EN-H	
S2-FE00400TU	S2-FE00400TU	SYMMETRIX VMAX 20K	VMAX 20K 10Gb 4M GIGE-UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00400TUF	S2-FE00400TUF	SYMMETRIX VMAX 20K	VMAX 20K 10Gb 4M GIGE-CV	\$0	Each	33%		\$0	Other	EN-H	
S2-FE00400UFD	S2-FE00400UFD	SYMMETRIX VMAX 20K	VMAX 20K 4M GIGE-CV	\$0	Each	33%		\$0	Other	EN-H	
S2-FE08000	S2-FE08000	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 8S FC	\$3,755	Each	33%		\$2,516	Other	EN-H	
S2-FE08000E	S2-FE08000E	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 8S FC	\$7,510	Each	33%		\$5,032	Other	EN-H	
S2-FE08000EU	S2-FE08000EU	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 8S FC-UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-FE08000EUF	S2-FE08000EUF	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 8S FC-CV	\$0	Each	33%		\$0	Other	EN-H	
S2-FE08000U	S2-FE08000U	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 8S FC-UPG	\$0	Each	33%		\$0	Other	EN-H	
S2-FE08000UFD	S2-FE08000UFD	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 8S FC-CV	\$0	Each	33%		\$0	Other	EN-H	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
S2-FE44000	S2-FE44000	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 4M4S FC	\$1,880	Each	33%	\$1,260	Other	EN-H
S2-FE44000E	S2-FE44000E	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 4M4S FC	\$5,635	Each	33%	\$3,775	Other	EN-H
S2-FE44000EU	S2-FE44000EU	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 4M4S FC-UPG	\$0	Each	33%	\$0	Other	EN-H
S2FE44000EUF	S2FE44000EUF	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 4M4S FC-CV	\$0	Each	33%	\$0	Other	EN-H
S2-FE44000U	S2-FE44000U	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 4M4S FC-UPG	\$0	Each	33%	\$0	Other	EN-H
S2-FE44000UFD	S2-FE44000UFD	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 4M4S FC-CV	\$0	Each	33%	\$0	Other	EN-H
S2-FE62000	S2-FE62000	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 6M2S FC	\$940	Each	33%	\$630	Other	EN-H
S2-FE62000E	S2-FE62000E	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 6M2S FC	\$4,695	Each	33%	\$3,146	Other	EN-H
S2-FE62000EU	S2-FE62000EU	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 6M2S FC-UPG	\$0	Each	33%	\$0	Other	EN-H
S2FE62000EUF	S2FE62000EUF	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 6M2S FC-CV	\$0	Each	33%	\$0	Other	EN-H
S2-FE62000U	S2-FE62000U	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 6M2S FC-UPG	\$0	Each	33%	\$0	Other	EN-H
S2-FE62000UFD	S2-FE62000UFD	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 6M2S FC-CV	\$0	Each	33%	\$0	Other	EN-H
S2-FE80000E	S2-FE80000E	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 8M FC	\$3,755	Each	33%	\$2,516	Other	EN-H
S2-FE80000EU	S2-FE80000EU	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 8M FC-UPG	\$0	Each	33%	\$0	Other	EN-H
S2-FE80000EUF	S2-FE80000EUF	SYMMETRIX VMAX 20K	VMAX 20K 8Gb 8M FC-CV	\$0	Each	33%	\$0	Other	EN-H
S2-FE80000UFD	S2-FE80000UFD	SYMMETRIX VMAX 20K	VMAX 20K 4Gb 8M FC-CV	\$0	Each	33%	\$0	Other	EN-H
S2-FICN2032DU	S2-FICN2032DU	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORTPACK 2032 ENCRUPG	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICN2064DU	S2-FICN2064DU	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORTPACK 2064 ENCRUPG	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICN2128DU	S2-FICN2128DU	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORTPACK 2128 ENCRUPG	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICON2032	S2-FICON2032	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORT PACK 2032	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICON2032D	S2-FICON2032D	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORT PACK 2032 ENCR	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICON2032U	S2-FICON2032U	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORT PACK 2032 UPG	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICON2064	S2-FICON2064	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORT PACK 2064	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICON2064D	S2-FICON2064D	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORT PACK 2064 ENCR	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICON2064U	S2-FICON2064U	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORT PACK 2064 UPG	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICON2128	S2-FICON2128	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORT PACK 2128	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICON2128D	S2-FICON2128D	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORT PACK 2128 ENCR	\$1,000	Each	33%	\$670	Other	EN-H
S2-FICON2128U	S2-FICON2128U	SYMMETRIX VMAX 20K	VMAX 20K MF FICON PORT PACK 2128 UPG	\$1,000	Each	33%	\$670	Other	EN-H
S2-ISERIESU	S2-ISERIESU	SYMMETRIX VMAX 20K	VMAX 20K ISERIES UPG TRACKING MODEL	\$0	Each	33%	\$0	Other	EN-H
S2-MAINFRAMEU	S2-MAINFRAMEU	SYMMETRIX VMAX 20K	VMAX 20K MAINFRAME UPG TRACKING MODEL	\$0	Each	33%	\$0	Other	EN-H
S2-VFP1-20KU	S2-VFP1-20KU	SYMMETRIX VMAX 20K	PROMO 100GB VFP20K 32U	\$0	Each	33%	\$0	Other	EN-H
S2-VFP2-20KU	S2-VFP2-20KU	SYMMETRIX VMAX 20K	PROMO 100GB VFP20K 48U	\$0	Each	33%	\$0	Other	EN-H
S2-VFP3-20KU	S2-VFP3-20KU	SYMMETRIX VMAX 20K	PROMO 100GB VFP20K 96U	\$0	Each	33%	\$0	Other	EN-H
S2-VFP4-20KU	S2-VFP4-20KU	SYMMETRIX VMAX 20K	PROMO 200GB VFP20K 32U	\$0	Each	33%	\$0	Other	EN-H
S2-VFP5-20KU	S2-VFP5-20KU	SYMMETRIX VMAX 20K	PROMO 200GB VFP20K 48U	\$0	Each	33%	\$0	Other	EN-H
S2-VFP6-20KU	S2-VFP6-20KU	SYMMETRIX VMAX 20K	PROMO 200GB VFP20K 96U	\$0	Each	33%	\$0	Other	EN-H
S2-VFP8-20KU	S2-VFP8-20KU	SYMMETRIX VMAX 20K	PROMO 400GB VFP20K 48U	\$0	Each	33%	\$0	Other	EN-H
S2-VFP9-20KU	S2-VFP9-20KU	SYMMETRIX VMAX 20K	PROMO 400GB VFP20K 96U	\$0	Each	33%	\$0	Other	EN-H
DRIVEPACK-240	DRIVEPACK-240	SYMMETRIX VMAX 40K	DRIVE BULK PACK 2.5 AND 3.5 240	\$0	Each	33%	\$0	Other	EN-H
DRIVEPACK-420	DRIVEPACK-420	SYMMETRIX VMAX 40K	DRIVE BULK PACK 2.5 420	\$0	Each	33%	\$0	Other	EN-H
SD-192-256UFD	SD-192-256UFD	SYMMETRIX VMAX 40K	VMAX 40K MEMCONV 2X96 to 2X128 GB	\$0	Each	33%	\$0	Other	EN-H
SD-192-BASE	SD-192-BASE	SYMMETRIX VMAX 40K	VMAX 40K BASE-192GB	\$0	Each	33%	\$0	Other	EN-H
SD-192-BASEC	SD-192-BASEC	SYMMETRIX VMAX 40K	VMAX 40K BASE-192GB-C	\$0	Each	33%	\$0	Other	EN-H
SD-192DBASECE	SD-192DBASECE	SYMMETRIX VMAX 40K	VMAX 40K BASE-192GB-C with Encryption	\$0	Each	33%	\$0	Other	EN-H
SD-192DBASEE	SD-192DBASEE	SYMMETRIX VMAX 40K	VMAX 40K BASE-192GB with Encryption	\$0	Each	33%	\$0	Other	EN-H
SD-1P-D	SD-1P-D	SYMMETRIX VMAX 40K	VMAX 40K 1P INFRASTR DISP	\$0	Each	33%	\$0	Other	EN-H
SD-1P-DU	SD-1P-DU	SYMMETRIX VMAX 40K	VMAX 40K 1P INFRASTR DISP UPG	\$0	Each	33%	\$0	Other	EN-H
SD-256-BASE	SD-256-BASE	SYMMETRIX VMAX 40K	VMAX 40K BASE-256GB	\$0	Each	33%	\$0	Other	EN-H
SD-256-BASEC	SD-256-BASEC	SYMMETRIX VMAX 40K	VMAX 40K BASE-256GB-C	\$0	Each	33%	\$0	Other	EN-H
SD-256DBASECE	SD-256DBASECE	SYMMETRIX VMAX 40K	VMAX 40K BASE-256GB-C WITH ENCRYPTION	\$0	Each	33%	\$0	Other	EN-H
SD-256DBASEE	SD-256DBASEE	SYMMETRIX VMAX 40K	VMAX 40K BASE-256GB WITH ENCRYPTION	\$0	Each	33%	\$0	Other	EN-H
SD-3D-D	SD-3D-D	SYMMETRIX VMAX 40K	VMAX 40K 3D INFRASTR DISP	\$0	Each	33%	\$0	Other	EN-H
SD-3D-DU	SD-3D-DU	SYMMETRIX VMAX 40K	VMAX 40K 3D INFRASTR DISP UPG	\$0	Each	33%	\$0	Other	EN-H
SD-3Y-D	SD-3Y-D	SYMMETRIX VMAX 40K	VMAX 40K 3Y INFRASTR DISP	\$0	Each	33%	\$0	Other	EN-H
SD-3Y-DU	SD-3Y-DU	SYMMETRIX VMAX 40K	VMAX 40K 3Y INFRASTR DISP UPG	\$0	Each	33%	\$0	Other	EN-H
SD-48-192UFD	SD-48-192UFD	SYMMETRIX VMAX 40K	VMAX 40K MEMCONV 2X24 to 2X96 GB	\$0	Each	33%	\$0	Other	EN-H
SD-48-256UFD	SD-48-256UFD	SYMMETRIX VMAX 40K	VMAX 40K MEMCONV 2X24 to 2X128 GB	\$0	Each	33%	\$0	Other	EN-H
SD-48-96UFD	SD-48-96UFD	SYMMETRIX VMAX 40K	VMAX 40K MEMCONV 2X24 to 2X48 GB	\$0	Each	33%	\$0	Other	EN-H
SD-48-BASE	SD-48-BASE	SYMMETRIX VMAX 40K	VMAX 40K BASE-48GB	\$0	Each	33%	\$0	Other	EN-H
SD-48-BASEC	SD-48-BASEC	SYMMETRIX VMAX 40K	VMAX 40K BASE-48GB-C	\$0	Each	33%	\$0	Other	EN-H
SD-48DBASECE	SD-48DBASECE	SYMMETRIX VMAX 40K	VMAX 40K BASE-48GB-C with Encryption	\$0	Each	33%	\$0	Other	EN-H
SD-48DBASEE	SD-48DBASEE	SYMMETRIX VMAX 40K	VMAX 40K BASE-48GB with Encryption	\$0	Each	33%	\$0	Other	EN-H
SD-96-192UFD	SD-96-192UFD	SYMMETRIX VMAX 40K	VMAX 40K MEMCONV 2X48 to 2X96 GB	\$0	Each	33%	\$0	Other	EN-H
SD-96-256UFD	SD-96-256UFD	SYMMETRIX VMAX 40K	VMAX 40K MEMCONV 2X48 to 2X128 GB	\$0	Each	33%	\$0	Other	EN-H
SD-96-BASE	SD-96-BASE	SYMMETRIX VMAX 40K	VMAX 40K BASE-96GB	\$0	Each	33%	\$0	Other	EN-H
SD-96-BASEC	SD-96-BASEC	SYMMETRIX VMAX 40K	VMAX 40K BASE-96GB-C	\$0	Each	33%	\$0	Other	EN-H
SD-96DBASECE	SD-96DBASECE	SYMMETRIX VMAX 40K	VMAX 40K BASE-96GB-C with Encryption	\$0	Each	33%	\$0	Other	EN-H
SD-96DBASEE	SD-96DBASEE	SYMMETRIX VMAX 40K	VMAX 40K BASE-96GB with Encryption	\$0	Each	33%	\$0	Other	EN-H
SD-ADD192	SD-ADD192	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-192GB	\$0	Each	33%	\$0	Other	EN-H
SD-ADD192C	SD-ADD192C	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-192GB-C	\$0	Each	33%	\$0	Other	EN-H
SD-ADD192CU	SD-ADD192CU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-192GB-C	\$0	Each	33%	\$0	Other	EN-H
SD-ADD192CUF	SD-ADD192CUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-192GB-C	\$0	Each	33%	\$0	Other	EN-H
SD-ADD192DCE	SD-ADD192DCE	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-192GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H
SD-ADD192DCEU	SD-ADD192DCEU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-192GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H
SDADD192DCEUF	SDADD192DCEUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-192GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H
SD-ADD192DE	SD-ADD192DE	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-192GB with Encryp	\$0	Each	33%	\$0	Other	EN-H
SD-ADD192DEU	SD-ADD192DEU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-192GB with Encryp	\$0	Each	33%	\$0	Other	EN-H

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
SD-ADD192DEUF	SD-ADD192DEUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-192GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD192U	SD-ADD192U	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-192GB	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD192UF	SD-ADD192UF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-192GB	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256	SD-ADD256	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-256GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256C	SD-ADD256C	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-256GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256CU	SD-ADD256CU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-256GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256CUF	SD-ADD256CUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-256GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256DCE	SD-ADD256DCE	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-256GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256DCEU	SD-ADD256DCEU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-256GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256DCEUF	SD-ADD256DCEUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-256GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256DE	SD-ADD256DE	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-256GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256DEU	SD-ADD256DEU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-256GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256DEUF	SD-ADD256DEUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-256GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256U	SD-ADD256U	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-256GB	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD256UF	SD-ADD256UF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-256GB	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48	SD-ADD48	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-48GB	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48C	SD-ADD48C	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-48GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48CU	SD-ADD48CU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-48GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48CUF	SD-ADD48CUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-48GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48DCE	SD-ADD48DCE	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-48GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48DCEU	SD-ADD48DCEU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-48GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48DCEUF	SD-ADD48DCEUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-48GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48DE	SD-ADD48DE	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-48GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48DEU	SD-ADD48DEU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-48GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48DEUF	SD-ADD48DEUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-48GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48U	SD-ADD48U	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-48GB	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD48UF	SD-ADD48UF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-48GB	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96	SD-ADD96	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-96GB	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96C	SD-ADD96C	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-96GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96CU	SD-ADD96CU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-96GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96CUF	SD-ADD96CUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-96GB-C	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96DCE	SD-ADD96DCE	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-96GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96DCEU	SD-ADD96DCEU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-96GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96DCEUF	SD-ADD96DCEUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-96GB-C with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96DE	SD-ADD96DE	SYMMETRIX VMAX 40K	VMAX 40K ADD ENGINE-96GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96DEU	SD-ADD96DEU	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-96GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96DEUF	SD-ADD96DEUF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-96GB with Encryp	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96U	SD-ADD96U	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-96GB	\$0	Each	33%	\$0	Other	EN-H	
SD-ADD96UF	SD-ADD96UF	SYMMETRIX VMAX 40K	VMAX 40K UPG ENGINE-96GB	\$0	Each	33%	\$0	Other	EN-H	
SD-COMPRSUFD	SD-COMPRSUFD	SYMMETRIX VMAX 40K	VMAX 40K UPG COMPRESSION ENABLED	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DC-1P	SD-DB-DC-1P	SYMMETRIX VMAX 40K	VMAX 40K DB DCH 1 PHASE	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DC-1PU	SD-DB-DC-1PU	SYMMETRIX VMAX 40K	VMAX 40K DB DCH 1 PHASE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DC-3D	SD-DB-DC-3D	SYMMETRIX VMAX 40K	VMAX 40K DB DCH DELTA	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DC-3DU	SD-DB-DC-3DU	SYMMETRIX VMAX 40K	VMAX 40K DB DCH DELTA UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DC-3Y	SD-DB-DC-3Y	SYMMETRIX VMAX 40K	VMAX 40K DB DCH WYE	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DC-3YU	SD-DB-DC-3YU	SYMMETRIX VMAX 40K	VMAX 40K DB DCH WYE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBDC-SPS	SD-DBDC-SPS	SYMMETRIX VMAX 40K	VMAX 40K SPS DCH SPS	\$0	Each	33%	\$0	Other	EN-H	
SD-DBDC-SPS-U	SD-DBDC-SPS-U	SYMMETRIX VMAX 40K	VMAX 40K SPS DCH-UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBDCSPS-UF	SD-DBDCSPS-UF	SYMMETRIX VMAX 40K	VMAX 40K SPS DCH-UPGFD	\$0	Each	33%	\$0	Other	EN-H	
SD-DBDCV-SPS	SD-DBDCV-SPS	SYMMETRIX VMAX 40K	VMAX 40K SPSV DCH	\$0	Each	33%	\$0	Other	EN-H	
SD-DBDCVSPS-U	SD-DBDCVSPS-U	SYMMETRIX VMAX 40K	VMAX 40K SPSV DCH UPG	\$0	Each	33%	\$0	Other	EN-H	
SDBDCVSPS-UF	SDBDCVSPS-UF	SYMMETRIX VMAX 40K	VMAX 40K SPSV DCH UPGFD	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DIR-1P	SD-DB-DIR-1P	SYMMETRIX VMAX 40K	VMAX 40K DB DIR 1 PHASE	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DIR-1PU	SD-DB-DIR-1PU	SYMMETRIX VMAX 40K	VMAX 40K DB DIR 1 PHASE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DIR-3D	SD-DB-DIR-3D	SYMMETRIX VMAX 40K	VMAX 40K DB DIR DELTA	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DIR-3DU	SD-DB-DIR-3DU	SYMMETRIX VMAX 40K	VMAX 40K DB DIR DELTA UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DIR-3Y	SD-DB-DIR-3Y	SYMMETRIX VMAX 40K	VMAX 40K DB DIR WYE	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-DIR-3YU	SD-DB-DIR-3YU	SYMMETRIX VMAX 40K	VMAX 40K DB DIR WYE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-SPS	SD-DB-SPS	SYMMETRIX VMAX 40K	VMAX 40K SPS	\$0	Each	33%	\$0	Other	EN-H	
SD-DB-SPS-U	SD-DB-SPS-U	SYMMETRIX VMAX 40K	VMAX 40K SPS UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBSPS-UF	SD-DBSPS-UF	SYMMETRIX VMAX 40K	VMAX 40K SPS UPGFD	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DC-1P	SD-DBV-DC-1P	SYMMETRIX VMAX 40K	VMAX 40K DBV DIR 1 PHASE	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DC-1PU	SD-DBV-DC-1PU	SYMMETRIX VMAX 40K	VMAX 40K DBV DIR 1 PHASE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DC-3D	SD-DBV-DC-3D	SYMMETRIX VMAX 40K	VMAX 40K DBV DCH DELTA	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DC-3DU	SD-DBV-DC-3DU	SYMMETRIX VMAX 40K	VMAX 40K DBV DCH DELTA UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DC-3Y	SD-DBV-DC-3Y	SYMMETRIX VMAX 40K	VMAX 40K DBV DCH WYE	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DC-3YU	SD-DBV-DC-3YU	SYMMETRIX VMAX 40K	VMAX 40K DBV DCH WYE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DIR-1P	SD-DBV-DIR-1P	SYMMETRIX VMAX 40K	VMAX 40K DBV DIR 1 PHASE	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DIR1PU	SD-DBV-DIR1PU	SYMMETRIX VMAX 40K	VMAX 40K DBV DIR 1 PHASE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DIR-3D	SD-DBV-DIR-3D	SYMMETRIX VMAX 40K	VMAX 40K DBV DIR DELTA	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DIR3DU	SD-DBV-DIR3DU	SYMMETRIX VMAX 40K	VMAX 40K DBV DIR DELTA UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DIR-3Y	SD-DBV-DIR-3Y	SYMMETRIX VMAX 40K	VMAX 40K DBV DIR WYE	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-DIR3YU	SD-DBV-DIR3YU	SYMMETRIX VMAX 40K	VMAX 40K DBV DIR WYE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-SPS	SD-DBV-SPS	SYMMETRIX VMAX 40K	VMAX 40K SPSV	\$0	Each	33%	\$0	Other	EN-H	
SD-DBV-SPS-U	SD-DBV-SPS-U	SYMMETRIX VMAX 40K	VMAX 40K SPSV-UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DBVSPS-UF	SD-DBVSPS-UF	SYMMETRIX VMAX 40K	VMAX 40K SPSV UPGFD	\$0	Each	33%	\$0	Other	EN-H	
SD-DBB-DC-1P	SD-DBB-DC-1P	SYMMETRIX VMAX 40K	VMAX 40K DBB DCH 1 PHASE	\$0	Each	33%	\$0	Other	EN-H	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
SD-DDB-DC-1PU	SD-DDB-DC-1PU	SYMMETRIX VMAX 40K	VMAX 40K DDB DCH 1 PHASE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DDB-DC-3D	SD-DDB-DC-3D	SYMMETRIX VMAX 40K	VMAX 40K DDB DCH DELTA	\$0	Each	33%	\$0	Other	EN-H	
SD-DDB-DC-3DU	SD-DDB-DC-3DU	SYMMETRIX VMAX 40K	VMAX 40K DDB DCH DELTA UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DDB-DC-3Y	SD-DDB-DC-3Y	SYMMETRIX VMAX 40K	VMAX 40K DDB DCH WYE	\$0	Each	33%	\$0	Other	EN-H	
SD-DDB-DC-3YU	SD-DDB-DC-3YU	SYMMETRIX VMAX 40K	VMAX 40K DDB DCH WYE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DDB-DIR-1P	SD-DDB-DIR-1P	SYMMETRIX VMAX 40K	VMAX 40K SEP 3.5 DIRECT SB 1 PH	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDB-DIR1PU	SD-DDB-DIR1PU	SYMMETRIX VMAX 40K	VMAX 40K SEP 3.5 DIRECT SB 1 PH UPG	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDB-DIR-3D	SD-DDB-DIR-3D	SYMMETRIX VMAX 40K	VMAX 40K SEP 3.5 DIRECT SB DELTA	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDB-DIR3DU	SD-DDB-DIR3DU	SYMMETRIX VMAX 40K	VMAX 40K SEP 3.5 DIRECT SB DELTA UPG	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDB-DIR-3Y	SD-DDB-DIR-3Y	SYMMETRIX VMAX 40K	VMAX 40K SEP 3.5 DIRECT SB WYE	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDB-DIR3YU	SD-DDB-DIR3YU	SYMMETRIX VMAX 40K	VMAX 40K SEP 3.5 DIRECT SB WYE UPG	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDBV-DC-1P	SD-DDBV-DC-1P	SYMMETRIX VMAX 40K	VMAX 40K DDBV DCH 1 PHASE	\$0	Each	33%	\$0	Other	EN-H	
SD-DDBVDC-1PU	SD-DDBVDC-1PU	SYMMETRIX VMAX 40K	VMAX 40K DDBV DCH 1 PHASE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DDBV-DC-3D	SD-DDBV-DC-3D	SYMMETRIX VMAX 40K	VMAX 40K DDBV DCH DELTA	\$0	Each	33%	\$0	Other	EN-H	
SD-DDBVDC-3DU	SD-DDBVDC-3DU	SYMMETRIX VMAX 40K	VMAX 40K DDBV DCH DELTA UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DDBV-DC-3Y	SD-DDBV-DC-3Y	SYMMETRIX VMAX 40K	VMAX 40K DDBV DCH WYE	\$0	Each	33%	\$0	Other	EN-H	
SD-DDBVDC-3YU	SD-DDBVDC-3YU	SYMMETRIX VMAX 40K	VMAX 40K DDBV DCH WYE UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DDBVDIR-1P	SD-DDBVDIR-1P	SYMMETRIX VMAX 40K	VMAX 40K SEP 2.5 DENSE DIR SB 1 PH	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDBVDIR1PU	SD-DDBVDIR1PU	SYMMETRIX VMAX 40K	VMAX 40K SEP 2.5 DENSE DIR SB 1 PH UPG	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDBVDIR-3D	SD-DDBVDIR-3D	SYMMETRIX VMAX 40K	VMAX 40K SEP 2.5 DENSE DIR SB DELTA	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDBVDIR3DU	SD-DDBVDIR3DU	SYMMETRIX VMAX 40K	VMAX 40K SEP 2.5 DENSE DIR SB DELTA UPG	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDBVDIR-3Y	SD-DDBVDIR-3Y	SYMMETRIX VMAX 40K	VMAX 40K SEP 2.5 DENSE DIR SB WYE	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DDBVDIR3YU	SD-DDBVDIR3YU	SYMMETRIX VMAX 40K	VMAX 40K SEP 2.5 DENSE DIR SB WYE UPG	\$30,715	Each	33%	\$20,579	Other	EN-H	
SD-DE15-DCH	SD-DE15-DCH	SYMMETRIX VMAX 40K	VMAX 40K 15SLT DR ENCL	\$0	Each	33%	\$0	Other	EN-H	
SD-DE15-DCHU	SD-DE15-DCHU	SYMMETRIX VMAX 40K	VMAX 40K 15SLT DR ENCL UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DE15DCHUFD	SD-DE15DCHUFD	SYMMETRIX VMAX 40K	VMAX 40K 15SLT DR ENCL UFD	\$0	Each	33%	\$0	Other	EN-H	
SD-DE15-DIR	SD-DE15-DIR	SYMMETRIX VMAX 40K	VMAX 40K 15SLT DR ENCL	\$0	Each	33%	\$0	Other	EN-H	
SD-DE15-DIRU	SD-DE15-DIRU	SYMMETRIX VMAX 40K	VMAX 40K 15SLT DR ENCL UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DE15DIRUFD	SD-DE15DIRUFD	SYMMETRIX VMAX 40K	VMAX 40K 15SLT DR ENCL UFD	\$0	Each	33%	\$0	Other	EN-H	
SD-DE25-DCH	SD-DE25-DCH	SYMMETRIX VMAX 40K	VMAX 40K 25SLT DR ENCL	\$0	Each	33%	\$0	Other	EN-H	
SD-DE25-DCHU	SD-DE25-DCHU	SYMMETRIX VMAX 40K	VMAX 40K 25SLT DR ENCL UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DE25DCHUFD	SD-DE25DCHUFD	SYMMETRIX VMAX 40K	VMAX 40K 25SLT DR ENCL UFD	\$0	Each	33%	\$0	Other	EN-H	
SD-DE25-DIR	SD-DE25-DIR	SYMMETRIX VMAX 40K	VMAX 40K 25SLT DR ENCL	\$0	Each	33%	\$0	Other	EN-H	
SD-DE25-DIRU	SD-DE25-DIRU	SYMMETRIX VMAX 40K	VMAX 40K 25SLT DR ENCL UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-DE25DIRUFD	SD-DE25DIRUFD	SYMMETRIX VMAX 40K	VMAX 40K 25SLT DR ENCL UFD	\$0	Each	33%	\$0	Other	EN-H	
SD-FE00004EU	SD-FE00004EU	SYMMETRIX VMAX 40K	VMAX 40K 4SM 8G FICON-UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-FE00004EUF	SD-FE00004EUF	SYMMETRIX VMAX 40K	VMAX 40K 4SM 8G FICON-CONV	\$0	Each	33%	\$0	Other	EN-H	
SD-FE00040EUF	SD-FE00040EUF	SYMMETRIX VMAX 40K	VMAX 40K 4MM 8G FICON-CONV	\$0	Each	33%	\$0	Other	EN-H	
SD-FE00400T	SD-FE00400T	SYMMETRIX VMAX 40K	VMAX 40K 4MM 10 GIGE	\$0	Each	33%	\$0	Other	EN-H	
SD-FE00400TU	SD-FE00400TU	SYMMETRIX VMAX 40K	VMAX 40K 4MM 10 GIGE-UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-FE00400TUF	SD-FE00400TUF	SYMMETRIX VMAX 40K	VMAX 40K 4MM 10 GIGE-CONV	\$0	Each	33%	\$0	Other	EN-H	
SD-FE00400UFD	SD-FE00400UFD	SYMMETRIX VMAX 40K	VMAX40K 4M GIGE-CONV	\$0	Each	33%	\$0	Other	EN-H	
SD-FE080000E	SD-FE080000E	SYMMETRIX VMAX 40K	VMAX 40K 8SM 8G FIBRE	\$0	Each	33%	\$0	Other	EN-H	
SD-FE080000EU	SD-FE080000EU	SYMMETRIX VMAX 40K	VMAX 40K 8SM 8G FIBRE-UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-FE080000EUF	SD-FE080000EUF	SYMMETRIX VMAX 40K	VMAX 40K 8SM 8G FIBRE-CONV	\$0	Each	33%	\$0	Other	EN-H	
SD-FE40000S	SD-FE40000S	SYMMETRIX VMAX 40K	VMAX 40K 4MM? 16G FC?	\$0	Each	33%	\$0	Other	EN-H	
SD-FE40000SU	SD-FE40000SU	SYMMETRIX VMAX 40K	VMAX 40K 4MM 16G FC-UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-FE40000SUF	SD-FE40000SUF	SYMMETRIX VMAX 40K	VMAX 40K 4MM 16G FC-CONV	\$0	Each	33%	\$0	Other	EN-H	
SD-FE44000E	SD-FE44000E	SYMMETRIX VMAX 40K	VMAX 40K 4MM4SM 8G FIBRE	\$0	Each	33%	\$0	Other	EN-H	
SD-FE44000EU	SD-FE44000EU	SYMMETRIX VMAX 40K	VMAX 40K 4MM4SM 8G FIBRE-UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-FE44000EUF	SD-FE44000EUF	SYMMETRIX VMAX 40K	VMAX 40K 4MM4SM 8G FIBRE-CONV	\$0	Each	33%	\$0	Other	EN-H	
SD-FE62000E	SD-FE62000E	SYMMETRIX VMAX 40K	VMAX 40K 6MM2SM 8G FIBRE	\$0	Each	33%	\$0	Other	EN-H	
SD-FE62000EU	SD-FE62000EU	SYMMETRIX VMAX 40K	VMAX 40K 6MM2SM 8G FIBRE-UPG	\$0	Each	33%	\$0	Other	EN-H	
SD-FE62000EUF	SD-FE62000EUF	SYMMETRIX VMAX 40K	VMAX 40K 6MM2SM 8G FIBRE-CONV	\$0	Each	33%	\$0	Other	EN-H	
SD-FE80000EUF	SD-FE80000EUF	SYMMETRIX VMAX 40K	VMAX 40K 8MM 8G FIBRE-CONV	\$0	Each	33%	\$0	Other	EN-H	
SD-VFP1-40KU	SD-VFP1-40KU	SYMMETRIX VMAX 40K	PROMO 100GB VFP40K 32U	\$0	Each	33%	\$0	Other	EN-H	
SD-VFP3-40KU	SD-VFP3-40KU	SYMMETRIX VMAX 40K	PROMO 100GB VFP40K 96U	\$0	Each	33%	\$0	Other	EN-H	
SD-VFP8-40KU	SD-VFP8-40KU	SYMMETRIX VMAX 40K	PROMO 400GB VFP40K 48U	\$0	Each	33%	\$0	Other	EN-H	
SYM-OM4-10M	SYM-OM4-10M	SYMMETRIX VMAX 40K	OM4 50/125 MICRON OPTICAL CABLE LC- LC	\$320	Each	33%	\$214	Other	EN-H	
SYM-OM4-30M	SYM-OM4-30M	SYMMETRIX VMAX 40K	OM4 50/125 MICRON OPTICAL CABLE LC- LC	\$465	Each	33%	\$312	Other	EN-H	
VF4103001B	VF4103001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB DRIVE	\$0	Each	33%	\$0	Other	EN-H	
VF4103001BTU	VF4103001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB DRIVE UPG TAA	\$0	Each	33%	\$0	Other	EN-H	
VF4103001BU	VF4103001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H	
VF4103001C	VF4103001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H	
VF4103001CTU	VF4103001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB DRIVE IBM-I UPG TAA	\$0	Each	33%	\$0	Other	EN-H	
VF4103001CU	VF4103001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB DRIVE IBM-I UPG	\$0	Each	33%	\$0	Other	EN-H	
VF4106001B	VF4106001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB DRIVE	\$0	Each	33%	\$0	Other	EN-H	
VF4106001BTU	VF4106001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB DRIVE UPG TAA	\$0	Each	33%	\$0	Other	EN-H	
VF4106001BU	VF4106001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H	
VF4106001C	VF4106001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H	
VF4106001CTU	VF4106001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB DRIVE IBM-I UPG TAA	\$0	Each	33%	\$0	Other	EN-H	
VF4106001CU	VF4106001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB DRIVE IBM-I UPG	\$0	Each	33%	\$0	Other	EN-H	
VF4153001B	VF4153001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB DRIVE	\$0	Each	33%	\$0	Other	EN-H	
VF4153001BTU	VF4153001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB DRIVE UPG TAA	\$0	Each	33%	\$0	Other	EN-H	
VF4153001BU	VF4153001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H	
VF4153001C	VF4153001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H	
VF4153001CTU	VF4153001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB DRIVE IBM-I UPG TAA	\$0	Each	33%	\$0	Other	EN-H	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VF4153001CU	VF4153001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB DRIVE IBM-I UPG		\$0	Each	33%	\$0	Other	EN-H
VF4156001B	VF4156001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 600GB DRIVE		\$0	Each	33%	\$0	Other	EN-H
VF4156001BTU	VF4156001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 600GB DRIVE UPG TAA		\$0	Each	33%	\$0	Other	EN-H
VF4156001BU	VF4156001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 600GB DRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VF4156001C	VF4156001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 600GB DRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VF4156001CTU	VF4156001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 600GB DRIVE IBM-I UPG TAA		\$0	Each	33%	\$0	Other	EN-H
VF4156001CU	VF4156001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 600GB DRIVE IBM-I UPG		\$0	Each	33%	\$0	Other	EN-H
VF4F11001B	VF4F11001B	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GBDRIVE		\$0	Each	33%	\$0	Other	EN-H
VF4F11001BU	VF4F11001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GBDRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VF4F11001C	VF4F11001C	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GBDRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VF4F11001CTU	VF4F11001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GBDRIVE IBM-I UPG		\$0	Each	33%	\$0	Other	EN-H
VF4F11002BFP	VF4F11002BFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GB DRV FP		\$0	Each	33%	\$0	Other	EN-H
VF4F11002CFP	VF4F11002CFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GB DRV FP		\$0	Each	33%	\$0	Other	EN-H
VF4F12001B	VF4F12001B	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GBDRIVE		\$0	Each	33%	\$0	Other	EN-H
VF4F12001BU	VF4F12001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GBDRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VF4F12001C	VF4F12001C	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GBDRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VF4F12001CTU	VF4F12001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GBDRIVE IBM-I UPG		\$0	Each	33%	\$0	Other	EN-H
VF4F12002BFP	VF4F12002BFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GB DRV FP		\$0	Each	33%	\$0	Other	EN-H
VF4F12002CFP	VF4F12002CFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GB DRV FP		\$0	Each	33%	\$0	Other	EN-H
VF4F14001B	VF4F14001B	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRIVE		\$0	Each	33%	\$0	Other	EN-H
VF4F14001BU	VF4F14001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VF4F14001C	VF4F14001C	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VF4F14001CTU	VF4F14001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRIVE IBM-IUPG		\$0	Each	33%	\$0	Other	EN-H
VF4F14002BFP	VF4F14002BFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRV FP		\$0	Each	33%	\$0	Other	EN-H
VF4F14002CFP	VF4F14002CFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRV FP		\$0	Each	33%	\$0	Other	EN-H
VF4FM8001B	VF4FM8001B	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 800GB DRIVE		\$0	Each	33%	\$0	Other	EN-H
VF4FM8001BTU	VF4FM8001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 800GB DRIVE UPG		\$27,060	Each	33%	\$18,130	Other	EN-H
VF4FM8001BU	VF4FM8001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 800GB DRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VF4FM8002BFP	VF4FM8002BFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 800GB DRIVE FP		\$29,540	Each	33%	\$19,792	Other	EN-H
VL41012001B	VL41012001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 1200GB 2.5 DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL41012001BTU	VL41012001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 1200GB 2.5 DRV TAA UPG		\$3,075	Each	33%	\$2,060	Other	EN-H
VL41012001BU	VL41012001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 1200GB 2.5 DRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VL4103001B	VL4103001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL4103001BTU	VL4103001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE UPG TAA		\$0	Each	33%	\$0	Other	EN-H
VL4103001BU	VL4103001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VL4103001C	VL4103001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VL4103001CTU	VL4103001CTU	SYMMETRIX VMAX 40K	VMAX 40K4G 10K 300GB SAS DRV IBM-I UPGTAA		\$0	Each	33%	\$0	Other	EN-H
VL4103001CU	VL4103001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG		\$0	Each	33%	\$0	Other	EN-H
VL4106001B	VL4106001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL4106001BTU	VL4106001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA		\$0	Each	33%	\$0	Other	EN-H
VL4106001BU	VL4106001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VL4106001C	VL4106001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VL4106001CTU	VL4106001CTU	SYMMETRIX VMAX 40K	VMAX 40K4G 10K 600GB SAS DRV IBM-I UPGTAA		\$0	Each	33%	\$0	Other	EN-H
VL4106001CU	VL4106001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG		\$0	Each	33%	\$0	Other	EN-H
VL4109001B	VL4109001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL4109001BTU	VL4109001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SAS DRIVE UPG TAA		\$0	Each	33%	\$0	Other	EN-H
VL4109001BU	VL4109001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SAS DRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VL4109001C	VL4109001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SAS DRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VL4109001CTU	VL4109001CTU	SYMMETRIX VMAX 40K	VMAX 40 4G 10K 900GB SAS DRV IBM-I UPGTAA		\$0	Each	33%	\$0	Other	EN-H
VL4109001CU	VL4109001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SAS DRIVE IBM-IUPG		\$0	Each	33%	\$0	Other	EN-H
VL4151461B	VL4151461B	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 146GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL4151461BTU	VL4151461BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 146GB SAS DRV UPG TAA		\$0	Each	33%	\$0	Other	EN-H
VL4151461BU	VL4151461BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 146GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL4151461C	VL4151461C	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 146GB SAS DRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VL4151461CTU	VL4151461CTU	SYMMETRIX VMAX 40K	VMAX 40K4G 15K 146GB SAS DRV IBM-I UPGTAA		\$0	Each	33%	\$0	Other	EN-H
VL4151461CU	VL4151461CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 146GB SAS DRV IBM-I UPG		\$0	Each	33%	\$0	Other	EN-H
VL4153001B	VL4153001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL4153001BTU	VL4153001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL4153001BU	VL4153001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL4153001C	VL4153001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB SAS DRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VL4153001CTU	VL4153001CTU	SYMMETRIX VMAX 40K	VMAX 40K4G 15K 300GB SAS DRV IBM-I UPGTAA		\$0	Each	33%	\$0	Other	EN-H
VL4153001CU	VL4153001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 15K 300GB SAS DRV IBM-I UPG		\$0	Each	33%	\$0	Other	EN-H
VL4156001B	VL4156001B	SYMMETRIX VMAX 40K	VMAX 40K 600GB 15K SAS DRV		\$0	Each	33%	\$0	Other	EN-H
VL4156001BTU	VL4156001BTU	SYMMETRIX VMAX 40K	VMAX 40K 600GB 15K SAS DRV TAA UPG		\$5,493	Each	33%	\$3,680	Other	EN-H
VL4156001BU	VL4156001BU	SYMMETRIX VMAX 40K	VMAX 40K 600GB 15K SAS DRV UPG		\$0	Each	33%	\$0	Other	EN-H
VL47210001B	VL47210001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 7_2K 1000GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL47210001BTU	VL47210001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7_2K 1000GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL47210001BU	VL47210001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7_2K 1000GB SAS DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL47210001C	VL47210001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 7_2K 1000GB SAS DRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VL47210001CTU	VL47210001CTU	SYMMETRIX VMAX 40K	VMAX40K4G 7_2K 1000GB SASDRV IBM-I UPGTAA		\$0	Each	33%	\$0	Other	EN-H
VL47210001CU	VL47210001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7_2K 1000GB SASDRV IBM-I UPG		\$0	Each	33%	\$0	Other	EN-H
VL4FM1001B	VL4FM1001B	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GB DRIVE		\$0	Each	33%	\$0	Other	EN-H
VL4FM1001BU	VL4FM1001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GB DRIVE UPG		\$0	Each	33%	\$0	Other	EN-H
VL4FM1001C	VL4FM1001C	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GB DRIVE IBM-I		\$0	Each	33%	\$0	Other	EN-H
VL4FM1001CTU	VL4FM1001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GB DRV IBM-I UPG TAA		\$0	Each	33%	\$0	Other	EN-H
VL4FM1001CU	VL4FM1001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GB DRIVE IBM-I UPG		\$0	Each	33%	\$0	Other	EN-H
VL4FM1002BFP	VL4FM1002BFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GB DRV FP		\$0	Each	33%	\$0	Other	EN-H



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
VL4FM1002CFP	VL4FM1002CFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 100GB DRV FP	\$0	Each	33%	\$0	Other	EN-H
VL4FM2001B	VL4FM2001B	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GB DRIVE	\$0	Each	33%	\$0	Other	EN-H
VL4FM2001BU	VL4FM2001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
VL4FM2001C	VL4FM2001C	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GB DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H
VL4FM2001CU	VL4FM2001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GB DRIVE IBM-I UPG	\$0	Each	33%	\$0	Other	EN-H
VL4FM2002BFP	VL4FM2002BFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GB DRV FP	\$0	Each	33%	\$0	Other	EN-H
VL4FM2002CFP	VL4FM2002CFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 200GB DRV FP	\$0	Each	33%	\$0	Other	EN-H
VL4FM4001B	VL4FM4001B	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRIVE	\$0	Each	33%	\$0	Other	EN-H
VL4FM4001BU	VL4FM4001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
VL4FM4001C	VL4FM4001C	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H
VL4FM4001CU	VL4FM4001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRIVE IBM-I UPG	\$0	Each	33%	\$0	Other	EN-H
VL4FM4002BFP	VL4FM4002BFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRV FP	\$0	Each	33%	\$0	Other	EN-H
VL4FM4002CFP	VL4FM4002CFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 400GB DRV FP	\$0	Each	33%	\$0	Other	EN-H
VL4FM8001B	VL4FM8001B	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 800GB DRIVE	\$0	Each	33%	\$0	Other	EN-H
VL4FM8002BFP	VL4FM8002BFP	SYMMETRIX VMAX 40K	VMAX 40K 4G FLASH 800GB DRIVE FP	\$0	Each	33%	\$0	Other	EN-H
VMAX2SP-UPGRADE	VMAX2SP-UPGRADE	SYMMETRIX VMAX 40K	V2 SERVICE PROCESSOR UPG WIN 7	\$600	Each	33%	\$402	Other	EN-H
VS41012001B	VS41012001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 1200GB 3.5 DRIVE	\$0	Each	33%	\$0	Other	EN-H
VS41012001BTU	VS41012001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 1200GB 3.5 DRV TAA UPG	\$3,075	Each	33%	\$2,060	Other	EN-H
VS41012001BU	VS41012001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 1200GB 3.5 DRV UPG	\$0	Each	33%	\$0	Other	EN-H
VS4103001B	VS4103001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE	\$0	Each	33%	\$0	Other	EN-H
VS4103001BTU	VS4103001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE UPG TAA	\$0	Each	33%	\$0	Other	EN-H
VS4103001BU	VS4103001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
VS4103001C	VS4103001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H
VS4103001CTU	VS4103001CTU	SYMMETRIX VMAX 40K	VMAX 40K4G 10K 300GB SAS DRV IBMI UPGTAA	\$0	Each	33%	\$0	Other	EN-H
VS4103001CU	VS4103001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG	\$0	Each	33%	\$0	Other	EN-H
VS4106001B	VS4106001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE	\$0	Each	33%	\$0	Other	EN-H
VS4106001BTU	VS4106001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA	\$0	Each	33%	\$0	Other	EN-H
VS4106001BU	VS4106001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
VS4106001C	VS4106001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H
VS4106001CTU	VS4106001CTU	SYMMETRIX VMAX 40K	VMAX 40K4G 10K 600GB SAS DRV IBMI UPGTAA	\$0	Each	33%	\$0	Other	EN-H
VS4106001CU	VS4106001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$0	Each	33%	\$0	Other	EN-H
VS4109001B	VS4109001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SAS Drive	\$0	Each	33%	\$0	Other	EN-H
VS4109001BTU	VS4109001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SAS Drive UPG TAA	\$0	Each	33%	\$0	Other	EN-H
VS4109001BU	VS4109001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SAS Drive UPG	\$0	Each	33%	\$0	Other	EN-H
VS4109001C	VS4109001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SAS Drive IBM-I	\$0	Each	33%	\$0	Other	EN-H
VS4109001CTU	VS4109001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SASDRV IBMI UPGTAA	\$0	Each	33%	\$0	Other	EN-H
VS4109001CU	VS4109001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 10K 900GB SASDrive IBM-I UPG	\$0	Each	33%	\$0	Other	EN-H
VS4156001B	VS4156001B	SYMMETRIX VMAX 40K	VMAX 40K 600GB 15K SAS DRV	\$3,924	Each	33%	\$2,629	Other	EN-H
VS4156001BTU	VS4156001BTU	SYMMETRIX VMAX 40K	VMAX 40K 600GB 15K SAS DRV TAA UPG	\$5,493	Each	33%	\$3,680	Other	EN-H
VS4156001BU	VS4156001BU	SYMMETRIX VMAX 40K	VMAX 40K 600GB 15K SAS DRV UPG	\$5,493	Each	33%	\$3,680	Other	EN-H
VT47220001B	VT47220001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 2000GB DRIVE	\$0	Each	33%	\$0	Other	EN-H
VT47220001BTU	VT47220001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 2000GB DRIVE UPG TAA	\$0	Each	33%	\$0	Other	EN-H
VT47220001BU	VT47220001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 2000GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
VT47220001C	VT47220001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H
VT47220001CTU	VT47220001CTU	SYMMETRIX VMAX 40K	VMAX 40 4G 7.2K 2000GB DRIVE IBMI UPGTAA	\$0	Each	33%	\$0	Other	EN-H
VT47220001CU	VT47220001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I UPG	\$0	Each	33%	\$0	Other	EN-H
VT47230001B	VT47230001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 3000GB DRIVE	\$0	Each	33%	\$0	Other	EN-H
VT47230001BTU	VT47230001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 3000GB DRIVE UPG TAA	\$0	Each	33%	\$0	Other	EN-H
VT47230001BU	VT47230001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 3000GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
VT47230001C	VT47230001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 3000GB DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H
VT47230001CTU	VT47230001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 3000GB DRV IBMI UPGTAA	\$0	Each	33%	\$0	Other	EN-H
VT47230001CU	VT47230001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 3000GB DRIVE I-IBMUPG	\$0	Each	33%	\$0	Other	EN-H
VT47240001B	VT47240001B	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 4000GB DRIVE	\$0	Each	33%	\$0	Other	EN-H
VT47240001BTU	VT47240001BTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 4000GB DRIVE TAA UPG	\$0	Each	33%	\$0	Other	EN-H
VT47240001BU	VT47240001BU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 4000GB DRIVE UPG	\$0	Each	33%	\$0	Other	EN-H
VT47240001C	VT47240001C	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I	\$0	Each	33%	\$0	Other	EN-H
VT47240001CTU	VT47240001CTU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 4000GB IBM-I TAA UPG	\$0	Each	33%	\$0	Other	EN-H
VT47240001CU	VT47240001CU	SYMMETRIX VMAX 40K	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I UPG	\$0	Each	33%	\$0	Other	EN-H
M-PS1-HW-012	M-PS1-HW-012	NA	ProSupport One 4HR/7C Hardware Support	\$598,309	Each	33%	\$400,867	Other	EN-HM
M-PSM-HW-012	M-PSM-HW-012	NA	PROSUPPORT 4HR/7C HARDWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	EN-HM
M-PSR-HW-012	M-PSR-HW-012	NA	PROSUPPORT PLUS 4HR/7C HARDWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	EN-HM
M-PSS-HW-4H-012	M-PSS-HW-4H-012	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	33%	\$133,884	Other	EN-HM
M-PSS-HW-NB-012	M-PSS-HW-NB-012	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	33%	\$133,884	Other	EN-HM
456-000-679	456-000-679	NA	SYMM MGMT Q2 FAST COMBO TIER VMAX20K	\$226,505	Each	33%	\$151,758	Other	EN-S
456-000-680	456-000-680	NA	SYMM MGMT Q2 FAST COMBO TIER VMAX40K	\$226,505	Each	33%	\$151,758	Other	EN-S
456-005-758	456-005-758	NA	AFS Q2 FAST COMBO TIER VMAX 20K	\$240,155	Each	33%	\$160,904	Other	EN-S
456-005-759	456-005-759	NA	AFS Q2 FAST COMBO TIER VMAX 40K	\$240,155	Each	33%	\$160,904	Other	EN-S
456-104-473	456-104-473	NA	SRDF Q2 FAST COMBO TIER VMAX 20K	\$502,845	Each	33%	\$336,906	Other	EN-S
456-104-474	456-104-474	NA	SRDF Q2 FAST COMBO TIER VMAX 40K	\$502,845	Each	33%	\$336,906	Other	EN-S
456-104-476	456-104-476	NA	TF Q2 FAST COMBO TIER VMAX 20K	\$473,890	Each	33%	\$317,506	Other	EN-S
456-104-477	456-104-477	NA	TF Q2 FAST COMBO TIER VMAX 40K	\$473,890	Each	33%	\$317,506	Other	EN-S
456-104-478	456-104-478	NA	VMAX 10K SRDF Q2 FAST COMBO TIER	\$405,870	Each	33%	\$271,933	Other	EN-S
456-104-479	456-104-479	NA	VMAX 10K TF Q2 FAST COMBO TIER	\$392,890	Each	33%	\$263,236	Other	EN-S
456-104-480	456-104-480	NA	VMAX 10K SRDF Q2 FAST COMBO TIER AP	\$405,870	Each	33%	\$271,933	Other	EN-S
456-104-481	456-104-481	NA	VMAX 10K TF Q2 FAST COMBO TIER AP	\$392,890	Each	33%	\$263,236	Other	EN-S
456-104-482	456-104-482	NA	VMAX10K FAST VP REG AP 1TB=CA	\$1,584	Each	33%	\$1,061	Other	EN-S
456-106-088	456-106-088	NA	SRMSJITE FAST COMBO TIER VMAX10K CN =IC	\$314,960	Each	33%	\$211,023	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
456-106-089	456-106-089	NA	SRMSUITE FAST COMBO TIER VMAX10K =IC	\$314,960	Each	33%		\$211,023	Other	EN-S	
456-106-090	456-106-090	NA	SRMSUITE FAST COMBO TIER VMAX20K =IC	\$452,460	Each	33%		\$303,148	Other	EN-S	
456-106-091	456-106-091	NA	SRMSUITE FAST COMBO TIER VMAX40K =IC	\$452,460	Each	33%		\$303,148	Other	EN-S	
456-108-035	456-108-035	NA	VMAX10K FAST VP REG NEW AP=IC	\$22,570	Each	33%		\$15,122	Other	EN-S	
457-100-888	457-100-888	NA	VMAX 10K FAST VP SL SATA ELA	\$1,000	Each	33%		\$670	Other	EN-S	
457-100-889	457-100-889	NA	VMAX 10K FAST VP SL NON SATA ELA	\$1,000	Each	33%		\$670	Other	EN-S	
457-100-890	457-100-890	NA	VMAX 10K FAST VP SL REG ELA 1 TB	\$1,000	Each	33%		\$670	Other	EN-S	
457-100-891	457-100-891	NA	VMAX 10K SYMM MGT SUITE SATA ELA	\$1,000	Each	33%		\$670	Other	EN-S	
457-100-892	457-100-892	NA	VMAX 10K SYMM MGT SUITE NON SATA ELA	\$1,000	Each	33%		\$670	Other	EN-S	
457-100-893	457-100-893	NA	VMAX 10K TIMEFINDER REG ELA 1 TB	\$1,000	Each	33%		\$670	Other	EN-S	
457-100-894	457-100-894	NA	VMAX 10K TIMEFINDER SATA ELA	\$1,000	Each	33%		\$670	Other	EN-S	
457-100-895	457-100-895	NA	VMAX 10K TIMEFINDER NON SATA ELA	\$1,000	Each	33%		\$670	Other	EN-S	
457-101-115	457-101-115	NA	VMAX 10K FAST VP REG NEW AP	\$0	Each	33%		\$0	Other	EN-S	
457-101-117	457-101-117	NA	VMAX 10K FAST VP REG ELA 1 TB AP	\$1,000	Each	33%		\$670	Other	EN-S	
457-101-694	457-101-694	NA	SRMSUITE ELA VMAX CAP SATA =CB	\$1,000	Each	33%		\$670	Other	EN-S	
457-101-695	457-101-695	NA	SRMSUITE ELA VMAX CAP NON-SATA =CB	\$1,000	Each	33%		\$670	Other	EN-S	
457-101-696	457-101-696	NA	SRMSUITE ELA 10K CAP =CB	\$1,000	Each	33%		\$670	Other	EN-S	
456-104-875	456-104-875	NAS	AppSync: VG10 / VG50 = IC	\$0	Each	33%		\$0	Other	EN-S	
456-104-901	456-104-901	NAS	Replication Manager: VG10 / VG50 = IC	\$0	Each	33%		\$0	Other	EN-S	
456-105-619	456-105-619	NAS	VG10 APPLICATION PROTECTION SUITE -E=IC	\$24,265	Each	33%		\$16,258	Other	EN-S	
456-105-620	456-105-620	NAS	VG50 APPLICATION PROTECTION SUITE -E=IC	\$33,970	Each	33%		\$22,760	Other	EN-S	
457-101-190	457-101-190	NAS	VG10 Application Protection=IA	\$0	Each	33%		\$0	Other	EN-S	
457-101-191	457-101-191	NAS	VG50 Application Protection=IA	\$0	Each	33%		\$0	Other	EN-S	
458-000-118	458-000-118	NAS	VG10 Application Protection=IA	\$0	Each	33%		\$0	Other	EN-S	
458-000-119	458-000-119	NAS	VG50 Application Protection=IA	\$33,970	Each	33%		\$22,760	Other	EN-S	
458-000-142	458-000-142	NAS	VG10 Application Protection=IA	\$0	Each	33%		\$0	Other	EN-S	
458-000-143	458-000-143	NAS	VG50 Application Protection=IA	\$0	Each	33%		\$0	Other	EN-S	
LOCPROT-VG10	LOCPROT-VG10	NAS	Local Protection Suite for VG10=IC	\$0	Each	33%		\$0	Other	EN-S	
LOCPROT-VG50	LOCPROT-VG50	NAS	Local Protection Suite for VG50=IC	\$0	Each	33%		\$0	Other	EN-S	
LPS-VG10	LPS-VG10	NAS	VG10 Local Protection Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
LPS-VG50	LPS-VG50	NAS	VG50 Local Protection Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
PPAK-VG10	PPAK-VG10	NAS	VG10 Total Protection Pack=IC	\$0	Each	33%		\$0	Other	EN-S	
PPAK-VG50	PPAK-VG50	NAS	VG50 Total Protection Pack=IC	\$0	Each	33%		\$0	Other	EN-S	
REMPROT-VG10	REMPROT-VG10	NAS	Remote Protection Suite for VG10=IC	\$0	Each	33%		\$0	Other	EN-S	
REMPROT-VG50	REMPROT-VG50	NAS	Remote Protection Suite for VG50=IC	\$0	Each	33%		\$0	Other	EN-S	
RPS-VG10	RPS-VG10	NAS	VG10 Remote Protection Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
RPS-VG50	RPS-VG50	NAS	VG50 Remote Protection Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
SCS-VG10	SCS-VG10	NAS	VG10 Events and Retention Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
SCS-VG50	SCS-VG50	NAS	VG50 Events and Retention Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
UNISF-VG10	UNISF-VG10	NAS	VG10 Unisphere File Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
UNISF-VG50	UNISF-VG50	NAS	VG50 Unisphere File Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
VG10-LPS	VG10-LPS	NAS	VG10 Local Protection Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
VG10-PPAK	VG10-PPAK	NAS	VG10 Total Protection Pack=IC	\$0	Each	33%		\$0	Other	EN-S	
VG10-RPS	VG10-RPS	NAS	VG10 REMOTE Protection Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
VG10-SCS	VG10-SCS	NAS	VG10 Events and Retention Suite=IC	\$5,660	Each	33%		\$3,792	Other	EN-S	
VG10-UNISF	VG10-UNISF	NAS	VG10 Unisphere File Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
VG50-LPS	VG50-LPS	NAS	VG50 Local Protection Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
VG50-PPAK	VG50-PPAK	NAS	VG50 Total Protection Pack=IC	\$56,295	Each	33%		\$37,718	Other	EN-S	
VG50-RPS	VG50-RPS	NAS	VG50 REMOTE Protection Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
VG50-SCS	VG50-SCS	NAS	VG50 Events and Retention Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
VG50-UNISF	VG50-UNISF	NAS	VG50 Unisphere File Suite=IC	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-1TB	RPBA-CDP-1TB	OPEN EDITION	RPEX CDP 1TB PER CLUSTER	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-BASE	RPBA-CDP-BASE	OPEN EDITION	RPEX CDP BASE LICENSE PER CLUSTER	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-R01U	RPBA-CDP-R01U	OPEN EDITION	RPEX TO RPCL TIER 1 CDP UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-R02U	RPBA-CDP-R02U	OPEN EDITION	RPEX TO RPCL TIER 2 CDP UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-R03U	RPBA-CDP-R03U	OPEN EDITION	RPEX TO RPCL TIER 3 CDP UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-R04U	RPBA-CDP-R04U	OPEN EDITION	RPEX TO RPCL TIER 4 CDP UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-R05U	RPBA-CDP-R05U	OPEN EDITION	RPEX TO RPCL TIER 5 CDP UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-R06U	RPBA-CDP-R06U	OPEN EDITION	RPEX TO RPCL TIER 6 CDP UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-R07U	RPBA-CDP-R07U	OPEN EDITION	RPEX TO RPCL TIER 7 CDP UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-R08U	RPBA-CDP-R08U	OPEN EDITION	RPEX TO RPCL TIER 8 CDP UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CDP-UPGD	RPBA-CDP-UPGD	OPEN EDITION	RPEX CDP BASE TO RPCL CDP BASE UPGD	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CLR-BASE	RPBA-CLR-BASE	OPEN EDITION	RPEX CLR BASE LICENSE PER CLUSTER	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CLR-UPGD	RPBA-CLR-UPGD	OPEN EDITION	RPEX CLR BASE TO RPCL CLR BASE UPGD	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CRR-1TB	RPBA-CRR-1TB	OPEN EDITION	RPEX CRR 1TB PER CLUSTER	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CRR-BASE	RPBA-CRR-BASE	OPEN EDITION	RPEX CRR BASE LICENSE PER CLUSTER	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CRR-R01U	RPBA-CRR-R01U	OPEN EDITION	RPEX TO RPCL TIER 1 CRR UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CRR-R02U	RPBA-CRR-R02U	OPEN EDITION	RPEX TO RPCL TIER 2 CRR UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CRR-R03U	RPBA-CRR-R03U	OPEN EDITION	RPEX TO RPCL TIER 3 CRR UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CRR-R04U	RPBA-CRR-R04U	OPEN EDITION	RPEX TO RPCL TIER 4 CRR UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CRR-R05U	RPBA-CRR-R05U	OPEN EDITION	RPEX TO RPCL TIER 5 CRR UPGD 1TB	\$0	Each	33%		\$0	Other	EN-S	
RPBA-CRR-UPGD	RPBA-CRR-UPGD	OPEN EDITION	RPEX CRR BASE TO RPCL CRR BASE UPGD	\$0	Each	33%		\$0	Other	EN-S	
RPEX-1TBN	RPEX-1TBN	OPEN EDITION	RECOVERPOINT EX 1TB NON-SATA	\$0	Each	33%		\$0	Other	EN-S	
RPEX-1TBS	RPEX-1TBS	OPEN EDITION	RECOVERPOINT/EX 1TB SATA	\$0	Each	33%		\$0	Other	EN-S	
RPEX-BASE	RPEX-BASE	OPEN EDITION	RECOVERPOINT/EX BASE	\$0	Each	33%		\$0	Other	EN-S	
RP-FTS-EXT	RP-FTS-EXT	OPEN EDITION	VMAX 10K RP-FTS EXT CAP 1TB	\$0	Each	33%		\$0	Other	EN-S	
450-000-023	450-000-023	SYM SOFTWARE	VMAX10K BASE SW SATA CAP 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
450-000-024	450-000-024	SYM SOFTWARE	VMAX10K BASE SW NON-SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-025	450-000-025	SYM SOFTWARE	VMAX10K ADV SW SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-026	450-000-026	SYM SOFTWARE	VMAX10K ADV SW NON-SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-029	450-000-029	SYM SOFTWARE	VMAX10K ENGMTY PKG SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-030	450-000-030	SYM SOFTWARE	VMAX10K ENGMTY PKG NON-SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-033	450-000-033	SYM SOFTWARE	VMAX10K BASIC SRDF NON-SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-034	450-000-034	SYM SOFTWARE	VMAX10K BASIC SRDF SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-035	450-000-035	SYM SOFTWARE	VMAX10K BASIC SRDF REG CAP 1TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-036	450-000-036	SYM SOFTWARE	VMAX10K BASIC SRDF XTRN CAP 1TB=CB	\$825	Each	33%	\$553	Other	EN-S
450-000-041	450-000-041	SYM SOFTWARE	VMAX10K BASE SW II SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-042	450-000-042	SYM SOFTWARE	VMAX10K BASE SW II NON-SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-001-191	450-001-191	SYM SOFTWARE	VMAX 10K ADV SW SUITE NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
450-001-192	450-001-192	SYM SOFTWARE	VMAX 10K ADV SW SUITE SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-005-500	456-005-500	SYM SOFTWARE	VMAX 10K ADV SW SUITE NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-005-501	456-005-501	SYM SOFTWARE	VMAX 10K ADV SW SUITE SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-005-502	456-005-502	SYM SOFTWARE	VMAX 10K ENGINEITY NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-005-503	456-005-503	SYM SOFTWARE	VMAX 10K ENGINEITY SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-005-506	456-005-506	SYM SOFTWARE	VMAX 10K ADV FAST SUITE NON-SATA 1TB AP	\$0	Each	33%	\$0	Other	EN-S
456-005-507	456-005-507	SYM SOFTWARE	VMAX 10K ADV FAST SUITE SATA 1TB AP	\$0	Each	33%	\$0	Other	EN-S
456-005-753	456-005-753	SYM SOFTWARE	VMAX10K OR-DM NON-SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-005-754	456-005-754	SYM SOFTWARE	VMAX10K OR-DM SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-005-906	456-005-906	SYM SOFTWARE	VMAX 10K SRDF-A FTS EXT 1TB	\$825	Each	33%	\$553	Other	EN-S
456-005-907	456-005-907	SYM SOFTWARE	VMAX10K SRDF-A FTS EXT AP 1TB=CB	\$825	Each	33%	\$553	Other	EN-S
456-005-909	456-005-909	SYM SOFTWARE	VMAX10K SRDF-S FTS EXT 1TB=CB	\$825	Each	33%	\$553	Other	EN-S
456-005-910	456-005-910	SYM SOFTWARE	VMAX10K SRDF-S FTS EXT AP 1TB=CB	\$825	Each	33%	\$553	Other	EN-S
456-005-912	456-005-912	SYM SOFTWARE	VMAX10K SRDF-STAR FTS EXT 1TB=CB	\$330	Each	33%	\$221	Other	EN-S
456-005-913	456-005-913	SYM SOFTWARE	VMAX10K SRDF-STAR FTS EXT AP 1TB=CB	\$330	Each	33%	\$221	Other	EN-S
456-005-914	456-005-914	SYM SOFTWARE	VMAX10K ADV SRDF REG CAP 1TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-005-915	456-005-915	SYM SOFTWARE	VMAX10K ADV SRDF SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-005-916	456-005-916	SYM SOFTWARE	VMAX10K ADV SRDF NON-SATA CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-005-917	456-005-917	SYM SOFTWARE	VMAX10K ADV SRDF XTRN CAP 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-103-685	456-103-685	SYM SOFTWARE	VMAX 10K CC / PROSPHERE PKG 1TB SATA	\$1,690	Each	33%	\$1,132	Other	EN-S
456-103-686	456-103-686	SYM SOFTWARE	VMAX 10K CC / PROSPHERE PKG 1TB NON-SATA	\$1,690	Each	33%	\$1,132	Other	EN-S
456-103-756	456-103-756	SYM SOFTWARE	VMAX10K FAST VP NON-SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-103-757	456-103-757	SYM SOFTWARE	VMAX10K FAST VP SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-103-764	456-103-764	SYM SOFTWARE	VMAX10K FAST and SYMM MGMT PROMO TIER	\$290,455	Each	33%	\$194,605	Other	EN-S
456-103-765	456-103-765	SYM SOFTWARE	VMAX10K FAST and SYMM MGMT PROMO TIER AP	\$290,455	Each	33%	\$194,605	Other	EN-S
456-103-768	456-103-768	SYM SOFTWARE	VMAX 10K BASE SW SUITE II NON-SATA 1TB	\$830	Each	33%	\$556	Other	EN-S
456-103-769	456-103-769	SYM SOFTWARE	VMAX 10K BASE SW SUITE II SATA 1TB	\$415	Each	33%	\$278	Other	EN-S
456-103-772	456-103-772	SYM SOFTWARE	VMAX 10K BASE SW SUITE NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-103-773	456-103-773	SYM SOFTWARE	VMAX 10K BASE SW SUITE SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-103-776	456-103-776	SYM SOFTWARE	VMAX 10K TF SNAP NON-SATA 1TB	\$1,000	Each	33%	\$670	Other	EN-S
456-103-777	456-103-777	SYM SOFTWARE	VMAX 10K TF SNAP SATA FULL 1TB	\$500	Each	33%	\$335	Other	EN-S
456-103-833	456-103-833	SYM SOFTWARE	VMAX10K SRDF-A NON-SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-103-834	456-103-834	SYM SOFTWARE	VMAX10K SRDF-A REG 1TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-103-835	456-103-835	SYM SOFTWARE	VMAX10K SRDF-A REG 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-103-836	456-103-836	SYM SOFTWARE	VMAX10K SRDF-S NON-SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-103-837	456-103-837	SYM SOFTWARE	VMAX10K SRDF-S REG 1TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-103-838	456-103-838	SYM SOFTWARE	VMAX10K SRDF-S SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-104-036	456-104-036	SYM SOFTWARE	VMAX 10K ENGINEITY NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-037	456-104-037	SYM SOFTWARE	VMAX 10K ENGINEITY SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-118	456-104-118	SYM SOFTWARE	VMAX10K SRDF-STAR NON-SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-104-119	456-104-119	SYM SOFTWARE	VMAX10K SRDF-STAR SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-104-121	456-104-121	SYM SOFTWARE	VMAX10K SRDF-STAR REG 1TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-104-349	456-104-349	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE REG 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-350	456-104-350	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-351	456-104-351	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-352	456-104-352	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE FTS EXT 1 TB	\$0	Each	33%	\$0	Other	EN-S
456-104-353	456-104-353	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE REG 1TB AP	\$0	Each	33%	\$0	Other	EN-S
456-104-354	456-104-354	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE SATA 1TB AP	\$0	Each	33%	\$0	Other	EN-S
456-104-355	456-104-355	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE NON-SATA 1TB AP	\$0	Each	33%	\$0	Other	EN-S
456-104-356	456-104-356	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE FTS EXT 1 TB AP	\$0	Each	33%	\$0	Other	EN-S
456-104-372	456-104-372	SYM SOFTWARE	VMAX 10K ENGINEITY SUITE SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-373	456-104-373	SYM SOFTWARE	VMAX 10K ENGINEITY SUITE NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-374	456-104-374	SYM SOFTWARE	VMAX 10K ENGINEITY SUITE SATA 1TB AP	\$0	Each	33%	\$0	Other	EN-S
456-104-375	456-104-375	SYM SOFTWARE	VMAX 10K ENGINEITY SUITE NON-SATA 1TB AP	\$0	Each	33%	\$0	Other	EN-S
456-104-376	456-104-376	SYM SOFTWARE	VMAX 10K ADV SW SUITE II SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-377	456-104-377	SYM SOFTWARE	VMAX 10K ADV SW SUITE II NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-378	456-104-378	SYM SOFTWARE	VMAX 10K BASE SW SUITE II SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-379	456-104-379	SYM SOFTWARE	VMAX 10K BASE SW SUITE II NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S
456-104-380	456-104-380	SYM SOFTWARE	VMAX10K SYMM MGT II PKG SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-104-381	456-104-381	SYM SOFTWARE	VMAX10K SYMM MGT II PKG NON-SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-104-386	456-104-386	SYM SOFTWARE	VMAX10K OR-DM REG 1TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-105-320	456-105-320	SYM SOFTWARE	SRMSUITE 10K 1TB =CB	\$1,440	Each	33%	\$965	Other	EN-S
456-107-217	456-107-217	SYM SOFTWARE	ESA FOR 10K NON-SATA - PER TB AP=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-218	456-107-218	SYM SOFTWARE	ESA FOR 10K SATA - PER TB AP=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-219	456-107-219	SYM SOFTWARE	ESA FOR 10K NON-SATA - PER TB WW=CB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-107-220	456-107-220	SYM SOFTWARE	ESA FOR 10K SATA - PER TB WW=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-015	456-108-015	SYM SOFTWARE	VMAX10K OR-DM BASE NEW LIC=IC	\$23,060	Each	33%	\$15,450	Other	EN-S
456-108-016	456-108-016	SYM SOFTWARE	VMAX10K OR-DM BASE REG NEW LIC=IC	\$19,910	Each	33%	\$13,340	Other	EN-S
456-108-032	456-108-032	SYM SOFTWARE	VMAX10K FAST VP BASE NEW LIC=IC	\$18,394	Each	33%	\$12,324	Other	EN-S
456-108-060	456-108-060	SYM SOFTWARE	VMAX10K SRDF-A BASE NEW LIC=IC	\$10,000	Each	33%	\$6,700	Other	EN-S
456-108-061	456-108-061	SYM SOFTWARE	VMAX10K SRDF-A BASE REG NEW LIC=IC	\$22,120	Each	33%	\$14,820	Other	EN-S
456-108-067	456-108-067	SYM SOFTWARE	VMAX10K SRDF-A IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-071	456-108-071	SYM SOFTWARE	VMAX10K SRDF-S IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-084	456-108-084	SYM SOFTWARE	VMAX10K SRDF-S BASE NEW LIC=IC	\$10,000	Each	33%	\$6,700	Other	EN-S
456-108-085	456-108-085	SYM SOFTWARE	VMAX10K SRDF-S BASE REG NEW LIC=IC	\$22,120	Each	33%	\$14,820	Other	EN-S
456-108-094	456-108-094	SYM SOFTWARE	VMAX10K SRDF-STAR REG BASE LIC=IC	\$9,000	Each	33%	\$6,030	Other	EN-S
456-108-096	456-108-096	SYM SOFTWARE	VMAX10K SRDF-STAR BASE LIC=IC	\$5,000	Each	33%	\$3,350	Other	EN-S
456-108-102	456-108-102	SYM SOFTWARE	VMAX10K BASE SW PKG BASE NEW LIC=IC	\$44,150	Each	33%	\$29,581	Other	EN-S
456-108-103	456-108-103	SYM SOFTWARE	VMAX10K ADV SW PKG BASE NEW LIC=IC	\$57,545	Each	33%	\$38,555	Other	EN-S
456-108-105	456-108-105	SYM SOFTWARE	VMAX10K ENGMT PKG BASE NEW LIC=IC	\$8,080	Each	33%	\$5,414	Other	EN-S
456-108-107	456-108-107	SYM SOFTWARE	VMAX10K BASIC SRDF PKG BASE LIC=IC	\$10,000	Each	33%	\$6,700	Other	EN-S
456-108-109	456-108-109	SYM SOFTWARE	VMAX10K ADV SRDF PKG BASE LIC=IC	\$9,000	Each	33%	\$6,030	Other	EN-S
456-108-111	456-108-111	SYM SOFTWARE	VMAX10K SYMM MGMT II PKG BASE LIC=IC	\$11,405	Each	33%	\$7,641	Other	EN-S
456-108-142	456-108-142	SYM SOFTWARE	VIPI SRM VMAX10K BASE =IC	\$24,700	Each	33%	\$16,549	Other	EN-S
456-108-143	456-108-143	SYM SOFTWARE	VIPI SRM VMAX20K BASE =IC	\$0	Each	33%	\$0	Other	EN-S
456-108-144	456-108-144	SYM SOFTWARE	VIPI SRM VMAX40K BASE =IC	\$0	Each	33%	\$0	Other	EN-S
456-108-157	456-108-157	SYM SOFTWARE	VIPI SRM UPG VMAX10K BASE =IC	\$6,410	Each	33%	\$4,295	Other	EN-S
456-108-254	456-108-254	SYM SOFTWARE	VMAX10K BASIC SRDF PKG REG BASE LIC=IC	\$22,120	Each	33%	\$14,820	Other	EN-S
456-108-256	456-108-256	SYM SOFTWARE	VMAX10K ADV SRDF PKG REG BASE LIC=IC	\$9,000	Each	33%	\$6,030	Other	EN-S
456-108-660	456-108-660	SYM SOFTWARE	VMAX10K BASE SW II PKG BASE NEW LIC=IC	\$44,150	Each	33%	\$29,581	Other	EN-S
456-108-699	456-108-699	SYM SOFTWARE	VMAX10K FAST VP IN PKG AP SATA=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-703	456-108-703	SYM SOFTWARE	VMAX10K SRDF-A IN PKG AP SATA=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-705	456-108-705	SYM SOFTWARE	VMAX10K SRDF-A IN PKG AP XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-707	456-108-707	SYM SOFTWARE	VMAX10K SRDF-S IN PKG AP SATA=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-709	456-108-709	SYM SOFTWARE	VMAX10K SRDF-S IN PKG AP XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-820	456-108-820	SYM SOFTWARE	ESA FOR VMAX 10K SATA IN PKG=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-821	456-108-821	SYM SOFTWARE	VMWARE ESA FOR VMAX10K SATA IN PKG=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-822	456-108-822	SYM SOFTWARE	ESA FOR VMAX10K N-SATA IN PKG=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-823	456-108-823	SYM SOFTWARE	VMWARE ESA FOR VMAX10K N-SATA IN PKG=CB	\$0	Each	33%	\$0	Other	EN-S
456-109-264	456-109-264	SYM SOFTWARE	VIPI SRM 10K BASE =IC	\$24,700	Each	33%	\$16,549	Other	EN-S
456-110-594	456-110-594	SYM SOFTWARE	VMAX 10K UNISPHERE360 BASE NEW WW=IC	\$55,000	Each	33%	\$36,850	Other	EN-S
456-110-719	456-110-719	SYM SOFTWARE	VIPI SRM 10K 1TB =CB	\$0	Each	33%	\$0	Other	EN-S
456-110-781	456-110-781	SYM SOFTWARE	SRM LIC ENABLE VMAX =IA	\$0	Each	33%	\$0	Other	EN-S
457-000-534	457-000-534	SYM SOFTWARE	VMAX 10K ADV SW SUITE II SATA ELA	\$1,000	Each	33%	\$670	Other	EN-S
457-000-537	457-000-537	SYM SOFTWARE	VMAX 10K ENGINUITY SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-000-538	457-000-538	SYM SOFTWARE	VMAX 10K ENGINUITY NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-000-543	457-000-543	SYM SOFTWARE	VMAX 10K ADV FAST SUITE BASE NEW LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-551	457-000-551	SYM SOFTWARE	VMAX 10K TIMEFINDER BASE NEW LTD LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-552	457-000-552	SYM SOFTWARE	VMAX 10K TIMEFINDER BASE L TO F AP	\$0	Each	33%	\$0	Other	EN-S
457-000-553	457-000-553	SYM SOFTWARE	VMAX 10K TIMEFINDER BASE NEW FULL LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-554	457-000-554	SYM SOFTWARE	VMAX 10K TIMEFINDER BASE REG NEW LTD AP	\$0	Each	33%	\$0	Other	EN-S
457-000-555	457-000-555	SYM SOFTWARE	VMAX 10K TIMEFINDER BASE REG LTF LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-556	457-000-556	SYM SOFTWARE	VMAX 10K TIMEFINDER BASE REG NEW FULL AP	\$0	Each	33%	\$0	Other	EN-S
457-000-570	457-000-570	SYM SOFTWARE	VMAX 10K SYMM MGMT BASE NEW LTD LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-571	457-000-571	SYM SOFTWARE	VMAX 10K SYMM MGMT BASE L TO F LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-572	457-000-572	SYM SOFTWARE	VMAX 10K SYMM MGMT BASE NEW FULL LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-668	457-000-668	SYM SOFTWARE	VMAX 10K OR-DM BASE NEW LICENSE	\$0	Each	33%	\$0	Other	EN-S
457-000-672	457-000-672	SYM SOFTWARE	VMAX 10K OR-DM BASE NEW LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-680	457-000-680	SYM SOFTWARE	VMAX 10K SRDF-A BASE NEW LTD LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-681	457-000-681	SYM SOFTWARE	VMAX 10K SRDF-A BASE LTD TO FULL LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-682	457-000-682	SYM SOFTWARE	VMAX 10K SRDF-A BASE NEW FULL LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-683	457-000-683	SYM SOFTWARE	VMAX 10K SRDF-A BASE REG NEW LTD LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-684	457-000-684	SYM SOFTWARE	VMAX 10K SRDF-A BASE REG L TO F AP	\$0	Each	33%	\$0	Other	EN-S
457-000-685	457-000-685	SYM SOFTWARE	VMAX 10K SRDF-A BASE REG NEW FULL LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-699	457-000-699	SYM SOFTWARE	VMAX 10K SRDF-S BASE NEW LTD LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-700	457-000-700	SYM SOFTWARE	VMAX 10K SRDF-S BASE LTD TO FULL LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-701	457-000-701	SYM SOFTWARE	VMAX 10K SRDF-S BASE NEW FULL LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-702	457-000-702	SYM SOFTWARE	VMAX 10K SRDF-S BASE REG NEW LTD LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-000-703	457-000-703	SYM SOFTWARE	VMAX 10K SRDF-S BASE REG L TO F AP	\$0	Each	33%	\$0	Other	EN-S
457-000-704	457-000-704	SYM SOFTWARE	VMAX 10K SRDF-S BASE REG NEW FULL LIC AP	\$0	Each	33%	\$0	Other	EN-S
457-001-229	457-001-229	SYM SOFTWARE	VMAX 10K ADV SRDF SUITE REG BASE NEW	\$0	Each	33%	\$0	Other	EN-S
457-001-231	457-001-231	SYM SOFTWARE	VMAX 10K ADV SRDF SUITE BASE NEW	\$0	Each	33%	\$0	Other	EN-S
457-001-238	457-001-238	SYM SOFTWARE	VMAX 10K ADV SRDF SUITE REG BASE NEW AP	\$0	Each	33%	\$0	Other	EN-S
457-001-240	457-001-240	SYM SOFTWARE	VMAX 10K ADV SRDF SUITE BASE NEW AP	\$0	Each	33%	\$0	Other	EN-S
457-100-734	457-100-734	SYM SOFTWARE	VMAX 10K CC / PROSPHERE PKG	\$0	Each	33%	\$0	Other	EN-S
457-100-739	457-100-739	SYM SOFTWARE	VMAX 10K FAST VP ADD ON BASE NEW LIC	\$0	Each	33%	\$0	Other	EN-S
457-100-741	457-100-741	SYM SOFTWARE	VMAX 10K FAST VP ADD ON NON-SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S
457-100-742	457-100-742	SYM SOFTWARE	VMAX 10K FAST VP ADD ON SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S
457-100-760	457-100-760	SYM SOFTWARE	VMAX 10K FAST VP BASE NEW LIC	\$0	Each	33%	\$0	Other	EN-S
457-100-769	457-100-769	SYM SOFTWARE	VMAX 10K ADV SW SUITE II UPG LIC	\$11,405	Each	33%	\$7,641	Other	EN-S
457-100-773	457-100-773	SYM SOFTWARE	VMAX 10K BASE SW SUITE BASE NEW LIC	\$0	Each	33%	\$0	Other	EN-S
457-100-776	457-100-776	SYM SOFTWARE	VMAX 10K TF SNAP BASE NEW	\$22,940	Each	33%	\$15,370	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
457-100-778	457-100-778	SYM SOFTWARE	VMAX 10K TF SNAP ELA	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-783	457-100-783	SYM SOFTWARE	VMAX 10K FAST VP SATA ELA	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-788	457-100-788	SYM SOFTWARE	VMAX 10K TF SNAP SATA ELA	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-823	457-100-823	SYM SOFTWARE	VMAX 10K SRDF-A BASE NEW LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-100-824	457-100-824	SYM SOFTWARE	VMAX 10K SRDF-A BASE REGISTERED NEW LIC	\$0	Each	33%	\$0	Other	EN-S	
457-100-828	457-100-828	SYM SOFTWARE	VMAX 10K SRDF-A REGISTERED ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-830	457-100-830	SYM SOFTWARE	VMAX 10K SRDF-S BASE NEW LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-100-831	457-100-831	SYM SOFTWARE	VMAX 10K SRDF-S BASE REGISTERED NEW LIC	\$0	Each	33%	\$0	Other	EN-S	
457-100-884	457-100-884	SYM SOFTWARE	VMAX 10K SRDF-STAR BASE NEW LICENSE AP	\$0	Each	33%	\$0	Other	EN-S	
457-100-886	457-100-886	SYM SOFTWARE	VMAX 10K SRDF-STAR REG BASE NEW LIC AP	\$0	Each	33%	\$0	Other	EN-S	
457-100-896	457-100-896	SYM SOFTWARE	VMAX 10K SRDF-STAR SATA ELA	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-897	457-100-897	SYM SOFTWARE	VMAX 10K SRDF-STAR NON SATA ELA	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-898	457-100-898	SYM SOFTWARE	VMAX 10K SRDF-STAR REG ELA 1 TB	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-978	457-100-978	SYM SOFTWARE	VMAX 10K ENGINUITY SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-979	457-100-979	SYM SOFTWARE	VMAX 10K ENGINUITY NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-994	457-100-994	SYM SOFTWARE	VMAX 10K SRDF-STAR BASE NEW LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-100-996	457-100-996	SYM SOFTWARE	VMAX 10K SRDF-STAR REG BASE NEW LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-101-029	457-101-029	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE REG BASE NEW	\$0	Each	33%	\$0	Other	EN-S	
457-101-031	457-101-031	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE BASE NEW	\$0	Each	33%	\$0	Other	EN-S	
457-101-038	457-101-038	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE REG BASE NEW AP	\$0	Each	33%	\$0	Other	EN-S	
457-101-040	457-101-040	SYM SOFTWARE	VMAX 10K BAS SRDF SUITE BASE NEW AP	\$0	Each	33%	\$0	Other	EN-S	
457-101-051	457-101-051	SYM SOFTWARE	VMAX 10K ENGINUITY SUITE BASE NEW LIC	\$0	Each	33%	\$0	Other	EN-S	
457-101-055	457-101-055	SYM SOFTWARE	VMAX 10K ENGINUITY SUITE BASE NEW AP	\$0	Each	33%	\$0	Other	EN-S	
457-101-059	457-101-059	SYM SOFTWARE	VMAX 10K ADV SW SUITE II BASE NEW LIC	\$0	Each	33%	\$0	Other	EN-S	
457-101-063	457-101-063	SYM SOFTWARE	VMAX 10K BASE SW SUITE II BASE NEW LIC	\$0	Each	33%	\$0	Other	EN-S	
457-101-067	457-101-067	SYM SOFTWARE	VMAX 10K SYMM MGMT SUITE II NEW	\$0	Each	33%	\$0	Other	EN-S	
457-101-079	457-101-079	SYM SOFTWARE	VMAX 10K OR-DM BASE REGISTERED NEW LIC	\$0	Each	33%	\$0	Other	EN-S	
457-101-082	457-101-082	SYM SOFTWARE	VMAX 10K OR-DM BASE REGISTERED NEW AP	\$0	Each	33%	\$0	Other	EN-S	
457-101-377	457-101-377	SYM SOFTWARE	SRMSUITE 10K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-378	457-101-378	SYM SOFTWARE	SRMSUITE 10K CAP UPG =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-379	457-101-379	SYM SOFTWARE	SRMSUITE 20K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-380	457-101-380	SYM SOFTWARE	SRMSUITE 20K CAP UPG =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-381	457-101-381	SYM SOFTWARE	SRMSUITE 40K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-382	457-101-382	SYM SOFTWARE	SRMSUITE 40K CAP UPG =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-404	457-101-404	SYM SOFTWARE	SRMSUITE UPG 10K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-891	457-101-891	SYM SOFTWARE	ESA FOR 10K BASE NEW LICENSE AP=CB	\$0	Each	33%	\$0	Other	EN-S	
457-101-893	457-101-893	SYM SOFTWARE	ESA FOR 10K BASE NEW LICENSE WW=CB	\$0	Each	33%	\$0	Other	EN-S	
457-102-004	457-102-004	SYM SOFTWARE	ESA VMAX BASE NEW LIC 10K AP MP ONLY=IC	\$0	Each	33%	\$0	Other	EN-S	
457-102-005	457-102-005	SYM SOFTWARE	ESA VMAX BASE NEW LIC 10K WW MP ONLY=IC	\$0	Each	33%	\$0	Other	EN-S	
457-102-027	457-102-027	SYM SOFTWARE	ESA VMAX ELA LIC 10K WW MPO=IC	\$1,000	Each	33%	\$670	Other	EN-S	
457-102-843	457-102-843	SYM SOFTWARE	VIPR SRM 10K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
458-000-076	458-000-076	SYM SOFTWARE	VMAX10K SRDF-A IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-080	458-000-080	SYM SOFTWARE	VMAX10K SRDF-S IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-089	458-000-089	SYM SOFTWARE	VMAX10K SRDF-STAR PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-000-094	458-000-094	SYM SOFTWARE	VMAX10K BASE SW PKG BASE NEW LIC=IC	\$0	Each	33%	\$0	Other	EN-S	
458-000-102	458-000-102	SYM SOFTWARE	VMAX10K ADV SRDF PKG	\$0	Each	33%	\$0	Other	EN-S	
458-000-356	458-000-356	SYM SOFTWARE	VMAX10K SRDF-A PRODUCT AP	\$0	Each	33%	\$0	Other	EN-S	
458-000-357	458-000-357	SYM SOFTWARE	VMAX10K SRDF-S PRODUCT AP	\$0	Each	33%	\$0	Other	EN-S	
458-000-358	458-000-358	SYM SOFTWARE	VMAX10K SRDF-STAR PRODUCT AP	\$0	Each	33%	\$0	Other	EN-S	
458-000-393	458-000-393	SYM SOFTWARE	VMAX10K OR-DM PRODUCT AP	\$0	Each	33%	\$0	Other	EN-S	
458-000-596	458-000-596	SYM SOFTWARE	VMAX10K FAST VP IN PKG AP SATA=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-600	458-000-600	SYM SOFTWARE	VMAX10K SRDF-A IN PKG AP SATA=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-602	458-000-602	SYM SOFTWARE	VMAX10K SRDF-A IN PKG AP XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-604	458-000-604	SYM SOFTWARE	VMAX10K SRDF-S IN PKG AP SATA=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-606	458-000-606	SYM SOFTWARE	VMAX10K SRDF-S IN PKG AP XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-001-038	458-001-038	SYM SOFTWARE	ESA FOR VMAX10K NON-SATA =CB	\$340	Each	33%	\$228	Other	EN-S	
458-001-039	458-001-039	SYM SOFTWARE	ESA FOR VMAX10K SATA=CB	\$170	Each	33%	\$114	Other	EN-S	
458-001-040	458-001-040	SYM SOFTWARE	ESA FOR VMAX10K NON-SATA AP=CB	\$340	Each	33%	\$228	Other	EN-S	
458-001-041	458-001-041	SYM SOFTWARE	ESA FOR VMAX10K SATA AP=CB	\$170	Each	33%	\$114	Other	EN-S	
458-001-169	458-001-169	SYM SOFTWARE	VMAX10K ESA MGMT PACK ONLY AP PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-001-170	458-001-170	SYM SOFTWARE	VMAX10K ESA AP PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-001-310	458-001-310	SYM SOFTWARE	VMAX10K UNISPHERE360 PRODUCT=IC	\$0	Each	33%	\$0	Other	EN-S	
BA-CC-1TBC	BA-CC-1TBC	SYM SOFTWARE	VMAX 10K IONIX CTRLCTR PKG NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S	
BA-CC-1TBN	BA-CC-1TBN	SYM SOFTWARE	VMAX 10K IONIX CTRLCTR PKG SATA 1TB	\$0	Each	33%	\$0	Other	EN-S	
BA-CC-BASE	BA-CC-BASE	SYM SOFTWARE	VMAX 10K IONIX CTRLCTR PKG BASE LIC	\$0	Each	33%	\$0	Other	EN-S	
BA-SCA-1TBC	BA-SCA-1TBC	SYM SOFTWARE	VMAX 10K IONIX SCA NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S	
BA-SCA-1TBN	BA-SCA-1TBN	SYM SOFTWARE	VMAX 10K IONIX SCA SATA 1TB	\$0	Each	33%	\$0	Other	EN-S	
BA-SCA-BASE	BA-SCA-BASE	SYM SOFTWARE	VMAX 10K IONIX SCA BASE LIC	\$0	Each	33%	\$0	Other	EN-S	
BC-SCA-1TBC	BC-SCA-1TBC	SYM SOFTWARE	VMAX 10K SCA NON-SATA 1TB	\$0	Each	33%	\$0	Other	EN-S	
BC-SCA-1TBN	BC-SCA-1TBN	SYM SOFTWARE	VMAX 10K SCA SATA 1TB	\$0	Each	33%	\$0	Other	EN-S	
BC-SCA-BASE	BC-SCA-BASE	SYM SOFTWARE	VMAX 10K SCA BASE LIC	\$0	Each	33%	\$0	Other	EN-S	
ESA-10K-BASE	ESA-10K-BASE	SYM SOFTWARE	ESA FOR 10K BASE NEW LICENSE=CB	\$0	Each	33%	\$0	Other	EN-S	
ESA-10K-ELA-N	ESA-10K-ELA-N	SYM SOFTWARE	ESA FOR 10K ELA LICENSE FOR NON-SATA=CB	\$1,000	Each	33%	\$670	Other	EN-S	
ESA-10K-ELA-S	ESA-10K-ELA-S	SYM SOFTWARE	ESA FOR 10K ELA LICENSE FOR SATA=CB	\$1,000	Each	33%	\$670	Other	EN-S	
ESA-10K-N-S	ESA-10K-N-S	SYM SOFTWARE	ESA FOR 10K NON-SATA - PER TB=CB	\$0	Each	33%	\$0	Other	EN-S	
ESA-10K-SATA	ESA-10K-SATA	SYM SOFTWARE	ESA FOR 10K SATA - PER TB=CB	\$0	Each	33%	\$0	Other	EN-S	
VSL3-000-201	VSL3-000-201	SYM SOFTWARE	VMAX10K AP ENGINUITY PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
VSL3-000-202	VSL3-000-202	SYM SOFTWARE	VMAX10K ENGINUITY PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-203	VSL3-000-203	SYM SOFTWARE	VMAX ENGINEITY PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-204	VSL3-000-204	SYM SOFTWARE	VMAX10K AP ENGINEITY PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-205	VSL3-000-205	SYM SOFTWARE	VMAX10K ENGINUITY PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-206	VSL3-000-206	SYM SOFTWARE	VMAX ATSM PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-207	VSL3-000-207	SYM SOFTWARE	VMAX10K AP ATSM PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-208	VSL3-000-208	SYM SOFTWARE	VMAX10K WW ATSM PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-210	VSL3-000-210	SYM SOFTWARE	VMAX TIMEFINDER PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-211	VSL3-000-211	SYM SOFTWARE	VMAX10K AP TIMEFINDER PKG TLA N-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-212	VSL3-000-212	SYM SOFTWARE	VMAX10K WW TIMEFINDER PKG TLA N-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-213	VSL3-000-213	SYM SOFTWARE	VMAX TIMEFINDER PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-214	VSL3-000-214	SYM SOFTWARE	VMAX10K AP TIMEFINDER PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-215	VSL3-000-215	SYM SOFTWARE	VMAX10K WW TIMEFINDER PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-216	VSL3-000-216	SYM SOFTWARE	VMAX TIMEFINDER PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-217	VSL3-000-217	SYM SOFTWARE	VMAX10K AP TIMEFINDER PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-218	VSL3-000-218	SYM SOFTWARE	VMAX10K TIMEFINDER PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-219	VSL3-000-219	SYM SOFTWARE	VMAX TIMEFINDER PKG TLA FTS=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-220	VSL3-000-220	SYM SOFTWARE	VMAX10K AP TIMEFINDER PKG TLA XTRN=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-221	VSL3-000-221	SYM SOFTWARE	VMAX10K WW TIMEFINDER PKG TLA XTRN=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-222	VSL3-000-222	SYM SOFTWARE	VMAX SRDF REP PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-223	VSL3-000-223	SYM SOFTWARE	VMAX10K AP SRDF PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-224	VSL3-000-224	SYM SOFTWARE	VMAX10K SRDF PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-225	VSL3-000-225	SYM SOFTWARE	VMAX SRDF REP PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-226	VSL3-000-226	SYM SOFTWARE	VMAX10K AP SRDF PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-227	VSL3-000-227	SYM SOFTWARE	VMAX10K SRDF PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-228	VSL3-000-228	SYM SOFTWARE	VMAX SRDF REP PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-229	VSL3-000-229	SYM SOFTWARE	VMAX10K AP SRDF PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-230	VSL3-000-230	SYM SOFTWARE	VMAX10K SRDF PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-231	VSL3-000-231	SYM SOFTWARE	VMAX SRDF REP PKG TLA FTS=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-232	VSL3-000-232	SYM SOFTWARE	VMAX10K AP SRDF PKG TLA XTRN=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-233	VSL3-000-233	SYM SOFTWARE	VMAX10K WW SRDF PKG TLA XTRN=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-234	VSL3-000-234	SYM SOFTWARE	VMAX10K ADV SRDF PKG TLA FTS=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-235	VSL3-000-235	SYM SOFTWARE	VMAX FAST PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-236	VSL3-000-236	SYM SOFTWARE	VMAX10K AP FAST PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-237	VSL3-000-237	SYM SOFTWARE	VMAX10K AP FAST PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-238	VSL3-000-238	SYM SOFTWARE	VMAX10K FAST VP PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-239	VSL3-000-239	SYM SOFTWARE	VMAX FAST PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-240	VSL3-000-240	SYM SOFTWARE	VMAX10K AP FAST PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-241	VSL3-000-241	SYM SOFTWARE	VMAX10K WW FAST PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-242	VSL3-000-242	SYM SOFTWARE	VMAX FAST PKG TLA FTS=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-243	VSL3-000-243	SYM SOFTWARE	VMAX10K WW FAST PKG TLA XTRN=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-245	VSL3-000-245	SYM SOFTWARE	VMAX10K AP ADV SRDF PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-246	VSL3-000-246	SYM SOFTWARE	VMAX10K ADV SRDF PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-248	VSL3-000-248	SYM SOFTWARE	VMAX10K AP ADV SRDF PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-249	VSL3-000-249	SYM SOFTWARE	VMAX10K ADV SRDF PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-251	VSL3-000-251	SYM SOFTWARE	VMAX10K AP ADV SRDF PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-252	VSL3-000-252	SYM SOFTWARE	VMAX10K ADV SRDF PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-253	VSL3-000-253	SYM SOFTWARE	VMAX ATSM PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-254	VSL3-000-254	SYM SOFTWARE	VMAX10K AP ATSM PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-255	VSL3-000-255	SYM SOFTWARE	VMAX10K WW ATSM PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-257	VSL3-000-257	SYM SOFTWARE	VMAX10K AP ADV SRDF FTS TLA=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-258	VSL3-000-258	SYM SOFTWARE	VMAX10K FAST VP PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-259	VSL3-000-259	SYM SOFTWARE	VMAX FAST PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-260	VSL3-000-260	SYM SOFTWARE	VMAX10K AP UNISPHR FILEBLK TLA N-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-261	VSL3-000-261	SYM SOFTWARE	VMAX10K WW UNISPHR FILEBLK TLA N-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-262	VSL3-000-262	SYM SOFTWARE	VMAX10K AP UNISPHR FILEBLK TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-263	VSL3-000-263	SYM SOFTWARE	VMAX10K WW UNISPHR FILEBLK TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-264	VSL3-000-264	SYM SOFTWARE	VMAX10K AP FAST PKG TLA XTRN=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-317	VSL3-000-317	SYM SOFTWARE	TLA VMAX Unisphere360 10K WW=IC	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-318	VSL3-000-318	SYM SOFTWARE	TLA VMAX Unisphere360 10K AP=IC	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-319	VSL3-000-319	SYM SOFTWARE	TLA VMAX Unisphere360=IC	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-325	VSL3-000-325	SYM SOFTWARE	ELA Symm Mgmt Suite Non-Sata=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-326	VSL3-000-326	SYM SOFTWARE	ELA Symm Mgmt Suite Non-Sata 10K AP=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-327	VSL3-000-327	SYM SOFTWARE	ELA Symm Mgmt Suite Non-Sata 10K WW=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-328	VSL3-000-328	SYM SOFTWARE	ELA Symm Mgmt Suite Sata=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-329	VSL3-000-329	SYM SOFTWARE	ELA Symm Mgmt Suite Sata 10K AP=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-330	VSL3-000-330	SYM SOFTWARE	ELA Symm Mgmt Suite Sata 10K WW=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-002-006	VSL3-002-006	SYM SOFTWARE	TLA RP LOC FOR VMAX =CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-002-007	VSL3-002-007	SYM SOFTWARE	TLA RP REM FOR VMAX =CA	\$0	Each	33%	\$0	Other	EN-S
VSL-000-345-CF	VSL-000-345-CF	SYMMETRIX VMAX	TLA VMAX2 MF Essentials NS=CB	\$0	Each	33%	\$0	Other	EN-S
VSL-000-346-CF	VSL-000-346-CF	SYMMETRIX VMAX	TLA VMAX2 MF Essentials S=CB	\$0	Each	33%	\$0	Other	EN-S
VSL-000-347-CF	VSL-000-347-CF	SYMMETRIX VMAX	TLA VMAX2 MF Essentials=CA	\$0	Each	33%	\$0	Other	EN-S
VSL-000-348-CF	VSL-000-348-CF	SYMMETRIX VMAX	TLA VMAX2 MF Essentials Plus NS=CB	\$0	Each	33%	\$0	Other	EN-S
VSL-000-349-CF	VSL-000-349-CF	SYMMETRIX VMAX	TLA VMAX2 MF Essentials Plus S=CB	\$0	Each	33%	\$0	Other	EN-S
VSL-000-350-CF	VSL-000-350-CF	SYMMETRIX VMAX	TLA VMAX2 MF Essentials Plus=CA	\$0	Each	33%	\$0	Other	EN-S
VSL-000-351-CF	VSL-000-351-CF	SYMMETRIX VMAX	TLA VMAX2 MF Essentials Plus AO=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-200	VSL3-000-200	SYMMETRIX VMAX	VMAX ENGINEITY PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
450-000-053	450-000-053	SYMMETRIX VMAX 10K	VMAX10K ADVANCED SW NON-SATA CAP 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
450-000-054	450-000-054	SYMMETRIX VMAX 10K	VMAX10K ADVANCED SW SATA CAP 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
450-000-059	450-000-059	SYMMETRIX VMAX 10K	VMAX10K REMPROT F+B N-SATA CAP 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
450-000-060	450-000-060	SYMMETRIX VMAX 10K	VMAX10K REMPROT F+B SATA CAP 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
450-000-061	450-000-061	SYMMETRIX VMAX 10K	VMAX10K REMPROT F+B REG CAP 1TB=CA	\$0	Each	33%		\$0	Other	EN-S	
450-000-082	450-000-082	SYMMETRIX VMAX 10K	VMAX10K REMPROT F+B XTRN CAP 1TB=CB	\$825	Each	33%		\$553	Other	EN-S	
450-000-942	450-000-942	SYMMETRIX VMAX 10K	RP/EX FOR VMAX10K SATA CAP=CB	\$0	Each	33%		\$0	Other	EN-S	
450-000-943	450-000-943	SYMMETRIX VMAX 10K	RP/EX FOR VMAX10K N-SATA CAP=CB	\$0	Each	33%		\$0	Other	EN-S	
450-000-944	450-000-944	SYMMETRIX VMAX 10K	RP/EX FOR VMAX10K EXTRN CAP=CB	\$800	Each	33%		\$536	Other	EN-S	
456-005-901	456-005-901	SYMMETRIX VMAX 10K	VMAX10K FAST VP FTS EXT LFB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-005-903	456-005-903	SYMMETRIX VMAX 10K	VMAX10K TIMEFINDER FTS EXT 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-102	456-104-102	SYMMETRIX VMAX 10K	VMAX 10K SYMM MGT SUITE NON SATA 1TB	\$0	Each	33%		\$0	Other	EN-S	
456-104-103	456-104-103	SYMMETRIX VMAX 10K	VMAX10K SYMM MGT SUITE SATA 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-109	456-104-109	SYMMETRIX VMAX 10K	VMAX10K TIMEFINDER REG 1TB=CA	\$0	Each	33%		\$0	Other	EN-S	
456-104-112	456-104-112	SYMMETRIX VMAX 10K	VMAX10K FAST VP SL NON SATA 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-113	456-104-113	SYMMETRIX VMAX 10K	VMAX10K FAST VP SL SATA 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-115	456-104-115	SYMMETRIX VMAX 10K	VMAX10K FAST VP SL REG 1TB=CA	\$1,584	Each	33%		\$1,061	Other	EN-S	
456-104-583	456-104-583	SYMMETRIX VMAX 10K	RP/EX LOC REG CAP 1TB VMAX10 =CA	\$1,500	Each	33%		\$1,005	Other	EN-S	
456-104-585	456-104-585	SYMMETRIX VMAX 10K	RP/EX REM REG CAP 1TB VMAX10 =CA	\$1,500	Each	33%		\$1,005	Other	EN-S	
456-104-587	456-104-587	SYMMETRIX VMAX 10K	RP/EX RAW 1TB SATA VMAX10=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-589	456-104-589	SYMMETRIX VMAX 10K	RP/EX RAW 1TB NSATA VMAX10=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-591	456-104-591	SYMMETRIX VMAX 10K	RP/EX FTS EXT CAP 1TB VMAX10 = CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-962	456-104-962	SYMMETRIX VMAX 10K	VMAX10K FILE BLK UNI SATA CAP 1TB=CB	\$530	Each	33%		\$355	Other	EN-S	
456-104-963	456-104-963	SYMMETRIX VMAX 10K	VMAX10K FILE BLK UNI NON-SATA CAP 1TB=CB	\$1,070	Each	33%		\$717	Other	EN-S	
456-104-964	456-104-964	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC UNISPHERE FTSEXT1TB=CB	\$530	Each	33%		\$355	Other	EN-S	
456-104-968	456-104-968	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC LOCAL UNL TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-969	456-104-969	SYMMETRIX VMAX 10K	VMAX10K LOCPROT F+B REG 1TB=CA	\$0	Each	33%		\$0	Other	EN-S	
456-104-970	456-104-970	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC ADV SW SATA 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-971	456-104-971	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC ADV SW NON SATA 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-972	456-104-972	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC ADV SW UNL TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-973	456-104-973	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE SATA 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-974	456-104-974	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE NON SATA 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-975	456-104-975	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE FTS EXT 1TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-976	456-104-976	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE UNL TB=CB	\$0	Each	33%		\$0	Other	EN-S	
456-104-977	456-104-977	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE REG 1TB=CA	\$0	Each	33%		\$0	Other	EN-S	
456-106-226	456-106-226	SYMMETRIX VMAX 10K	APPSYNC VMAX 10K 1TB =CB	\$1,250	Each	33%		\$838	Other	EN-S	
456-106-293	456-106-293	SYMMETRIX VMAX 10K	APPSYNC VMAX 10K CAP UPG 1TB=CB	\$1,250	Each	33%		\$838	Other	EN-S	
456-106-349	456-106-349	SYMMETRIX VMAX 10K	APPSYNC VMAX 10K 1TB =CA	\$1,710	Each	33%		\$1,146	Other	EN-S	
456-106-383	456-106-383	SYMMETRIX VMAX 10K	APPSYNC VMAX 10K CAP UPG 1TB=CA	\$1,710	Each	33%		\$1,146	Other	EN-S	
456-106-901	456-106-901	SYMMETRIX VMAX 10K	APPSYNC 10K SW Suite SATA 1TB=CB	\$370	Each	33%		\$248	Other	EN-S	
456-106-902	456-106-902	SYMMETRIX VMAX 10K	APPSYNC 10K SW Suite Non-SATA 1TB=CB	\$740	Each	33%		\$496	Other	EN-S	
456-106-903	456-106-903	SYMMETRIX VMAX 10K	APPSYNC 10K SW CAP UPG Suite SATA=CB	\$370	Each	33%		\$248	Other	EN-S	
456-106-904	456-106-904	SYMMETRIX VMAX 10K	APPSYNC 10K SW CAP UPG Suite Non-SATA=CB	\$740	Each	33%		\$496	Other	EN-S	
456-108-027	456-108-027	SYMMETRIX VMAX 10K	VMAX10K TIMEFINDER REG NEW=IC	\$13,890	Each	33%		\$9,306	Other	EN-S	
456-108-034	456-108-034	SYMMETRIX VMAX 10K	VMAX10K FAST VP SL REG NEW LIC=IC	\$22,570	Each	33%		\$15,122	Other	EN-S	
456-108-036	456-108-036	SYMMETRIX VMAX 10K	VMAX10K FAST VP SL NEW LIC=IC	\$18,394	Each	33%		\$12,324	Other	EN-S	
456-108-062	456-108-062	SYMMETRIX VMAX 10K	VMAX10K SRDF-A BASE NEW ADDON=IC	\$0	Each	33%		\$0	Other	EN-S	
456-108-063	456-108-063	SYMMETRIX VMAX 10K	VMAX10K SRDF-A REG BASE NEW ADDON=IC	\$0	Each	33%		\$0	Other	EN-S	
456-108-086	456-108-086	SYMMETRIX VMAX 10K	VMAX10K SRDF-S BASE NEW ADDON=IC	\$0	Each	33%		\$0	Other	EN-S	
456-108-087	456-108-087	SYMMETRIX VMAX 10K	VMAX10K SRDF-S REG BASE NEW ADDON=IC	\$0	Each	33%		\$0	Other	EN-S	
456-108-114	456-108-114	SYMMETRIX VMAX 10K	VMAX10K LOCPROT F+B PKG BASE LIC=IC	\$0	Each	33%		\$0	Other	EN-S	
456-108-115	456-108-115	SYMMETRIX VMAX 10K	VMAX10K LOCPROT F+B PKG REG BASE LIC=IC	\$0	Each	33%		\$0	Other	EN-S	
456-108-132	456-108-132	SYMMETRIX VMAX 10K	RP/EX BASE LOC FOR VMAX10K LIC=IC	\$27,000	Each	33%		\$18,090	Other	EN-S	
456-108-133	456-108-133	SYMMETRIX VMAX 10K	RP/EX BASE REM FOR VMAX10K LIC=IC	\$27,000	Each	33%		\$18,090	Other	EN-S	
456-108-639	456-108-639	SYMMETRIX VMAX 10K	RP/EX LOC FOR VMAX10K IN PKG EXTRN=CB	\$0	Each	33%		\$0	Other	EN-S	
456-108-640	456-108-640	SYMMETRIX VMAX 10K	RP/EX REM FOR VMAX10K IN PKG EXTRN=CB	\$0	Each	33%		\$0	Other	EN-S	
456-108-994	456-108-994	SYMMETRIX VMAX 10K	RP/EX FOR VMAX10K RAW BASE LIC=IC	\$1,000	Each	33%		\$670	Other	EN-S	
456-108-999	456-108-999	SYMMETRIX VMAX 10K	APPSYNC 10K SW Suite Base=IC	\$21,860	Each	33%		\$14,646	Other	EN-S	
456-109-002	456-109-002	SYMMETRIX VMAX 10K	APPSYNC 10K BASE =IC	\$12,510	Each	33%		\$8,382	Other	EN-S	
456-109-098	456-109-098	SYMMETRIX VMAX 10K	VMS VMAX10K BASE=IC	\$0	Each	33%		\$0	Other	EN-S	
456-110-400	456-110-400	SYMMETRIX VMAX 10K	VS VMAX 10K CAPACITY=CB	\$0	Each	33%		\$0	Other	EN-S	
456-110-432	456-110-432	SYMMETRIX VMAX 10K	VS VMAX 10K VIPRC LICENSE=CB	\$0	Each	33%		\$0	Other	EN-S	
457-100-988	457-100-988	SYMMETRIX VMAX 10K	VMAX 10K TIMEFINDER REG NEW	\$0	Each	33%		\$0	Other	EN-S	
457-100-990	457-100-990	SYMMETRIX VMAX 10K	VMAX 10K FAST VP SL NEW	\$0	Each	33%		\$0	Other	EN-S	
457-100-992	457-100-992	SYMMETRIX VMAX 10K	VMAX 10K FAST VP SL REG NEW	\$0	Each	33%		\$0	Other	EN-S	
457-101-075	457-101-075	SYMMETRIX VMAX 10K	VMAX 10K FAST VP BASE NEW AP	\$0	Each	33%		\$0	Other	EN-S	
457-101-156	457-101-156	SYMMETRIX VMAX 10K	RP/EX BASE LOC FOR VMAX10 =CA	\$0	Each	33%		\$0	Other	EN-S	
457-101-157	457-101-157	SYMMETRIX VMAX 10K	RP/EX BASE REM FOR VMAX10 =CA	\$0	Each	33%		\$0	Other	EN-S	
457-101-158	457-101-158	SYMMETRIX VMAX 10K	RP/EX RAW BASE VMAX10 = CB	\$0	Each	33%		\$0	Other	EN-S	
457-101-306	457-101-306	SYMMETRIX VMAX 10K	Application Protection Suite for VG50=IA	\$0	Each	33%		\$0	Other	EN-S	
457-101-311	457-101-311	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC UNISPHERE BASE=CB	\$0	Each	33%		\$0	Other	EN-S	
457-101-313	457-101-313	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC UNISPHERE FTSEXTELA=CB	\$1,000	Each	33%		\$670	Other	EN-S	
457-101-314	457-101-314	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC UNISPHERE SATA ELA=CB	\$1,000	Each	33%		\$670	Other	EN-S	
457-101-315	457-101-315	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC UNISPHERE NSATA ELA=CB	\$1,000	Each	33%		\$670	Other	EN-S	
457-101-318	457-101-318	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC LOCAL FTS EXT ELA=CB	\$1,000	Each	33%		\$670	Other	EN-S	
457-101-320	457-101-320	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC LOCAL SATA ELA=CB	\$1,000	Each	33%		\$670	Other	EN-S	
457-101-321	457-101-321	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC LOCAL NON SATA ELA=CB	\$1,000	Each	33%		\$670	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
457-101-322	457-101-322	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC LOCAL REG BASE=CA	\$0	Each	33%	\$0	Other	EN-S
457-101-324	457-101-324	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC LOCAL REG ELA=CA	\$1,000	Each	33%	\$670	Other	EN-S
457-101-325	457-101-325	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC ADV SW BASE=CB	\$0	Each	33%	\$0	Other	EN-S
457-101-327	457-101-327	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC ADV SW FTS EXT ELA=CB	\$1,000	Each	33%	\$670	Other	EN-S
457-101-329	457-101-329	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC ADV SW NON SATA ELA=CB	\$1,000	Each	33%	\$670	Other	EN-S
457-101-330	457-101-330	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC ADV SW SATA ELA=CB	\$1,000	Each	33%	\$670	Other	EN-S
457-101-331	457-101-331	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE BASE=CB	\$0	Each	33%	\$0	Other	EN-S
457-101-333	457-101-333	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE FTS EXT ELA=CB	\$1,000	Each	33%	\$670	Other	EN-S
457-101-335	457-101-335	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE NON SATA ELA=CB	\$1,000	Each	33%	\$670	Other	EN-S
457-101-336	457-101-336	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE SATA ELA=CB	\$1,000	Each	33%	\$670	Other	EN-S
457-101-337	457-101-337	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE REG BASE=CA	\$0	Each	33%	\$0	Other	EN-S
457-101-339	457-101-339	SYMMETRIX VMAX 10K	VMAX10K FILE BLOC REMOTE REG ELA=CA	\$1,000	Each	33%	\$670	Other	EN-S
457-101-644	457-101-644	SYMMETRIX VMAX 10K	APPSYNC 10K BASE =IC	\$0	Each	33%	\$0	Other	EN-S
457-101-653	457-101-653	SYMMETRIX VMAX 10K	APPSYNC ELA 10K CAP =CB	\$1,000	Each	33%	\$670	Other	EN-S
457-101-841	457-101-841	SYMMETRIX VMAX 10K	APPSYNC 10K SW Suite Base=IC	\$0	Each	33%	\$0	Other	EN-S
457-102-118	457-102-118	SYMMETRIX VMAX 10K	VS VMAX 10K BASE=IC	\$0	Each	33%	\$0	Other	EN-S
458-000-106	458-000-106	SYMMETRIX VMAX 10K	VMAX10K LOCPROT F+B PKG BASE LIC=IC	\$0	Each	33%	\$0	Other	EN-S
458-000-120	458-000-120	SYMMETRIX VMAX 10K	VG50 Application Protection 10K Suite=IA	\$0	Each	33%	\$0	Other	EN-S
458-000-158	458-000-158	SYMMETRIX VMAX 10K	RP/EX LOCAL FOR VMAX10K PRODUCT	\$0	Each	33%	\$0	Other	EN-S
458-000-159	458-000-159	SYMMETRIX VMAX 10K	RP/EX REMOTE FOR VMAX10K PRODUCT	\$0	Each	33%	\$0	Other	EN-S
458-000-433	458-000-433	SYMMETRIX VMAX 10K	VMAX10K LOCPROT F+B NON-SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
458-000-434	458-000-434	SYMMETRIX VMAX 10K	VMAX10K LOCPROT F+B SATA 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
458-000-444	458-000-444	SYMMETRIX VMAX 10K	VMAX10K LOCPROT F+B XTRN 1TB=CB	\$0	Each	33%	\$0	Other	EN-S
458-000-445	458-000-445	SYMMETRIX VMAX 10K	VMAX10K LOCAL PROT FILE=BLOCK PKG	\$0	Each	33%	\$0	Other	EN-S
458-000-446	458-000-446	SYMMETRIX VMAX 10K	VMAX10K LOCPROT F+B REG 1TB=CA	\$0	Each	33%	\$0	Other	EN-S
458-000-530	458-000-530	SYMMETRIX VMAX 10K	RP/EX LOC FOR VMAX10K IN PKG EXTRN=CB	\$0	Each	33%	\$0	Other	EN-S
458-000-531	458-000-531	SYMMETRIX VMAX 10K	RP/EX REM FOR VMAX10K IN PKG EXTRN=CB	\$0	Each	33%	\$0	Other	EN-S
458-001-303	458-001-303	SYMMETRIX VMAX 10K	VG50 Application Protection 10K Suite=IA	\$33,970	Each	33%	\$22,760	Other	EN-S
PPAK-VG50-10K	PPAK-VG50-10K	SYMMETRIX VMAX 10K	VG50 Total Protection 10K Pack=IC	\$0	Each	33%	\$0	Other	EN-S
RP/EX-CDP-1TB	RP/EX-CDP-1TB	SYMMETRIX VMAX 10K	VMAX 10K RP LOCAL REG CAP 1TB	\$0	Each	33%	\$0	Other	EN-S
RP/EX-CDP-BAS	RP/EX-CDP-BAS	SYMMETRIX VMAX 10K	VMAX 10K RP LOCAL REG CAP BASE	\$0	Each	33%	\$0	Other	EN-S
RP/EX-CRR-1TB	RP/EX-CRR-1TB	SYMMETRIX VMAX 10K	VMAX 10K RP REMOTE REG CAP 1TB	\$0	Each	33%	\$0	Other	EN-S
RP/EX-CRR-BAS	RP/EX-CRR-BAS	SYMMETRIX VMAX 10K	VMAX 10K RP REMOTE REG CAP BASE	\$0	Each	33%	\$0	Other	EN-S
SCS-VG50-10K	SCS-VG50-10K	SYMMETRIX VMAX 10K	VG50 Events and Retention 10K Suite=IC	\$0	Each	33%	\$0	Other	EN-S
VMAX10K-ADVFB-PPAK	VMAX10K-ADVFB-PPAK	SYMMETRIX VMAX 10K	VMAX10K ADVANCED SW FILE BLK PPAK=IC	\$0	Each	33%	\$0	Other	EN-S
VMAX10K-FBUNI-PPAK	VMAX10K-FBUNI-PPAK	SYMMETRIX VMAX 10K	VMAX10K FILE BLK UNISPHERE PPAK=IC	\$0	Each	33%	\$0	Other	EN-S
VMAX10K-LOCPRGPPAK	VMAX10K-LOCPRGPPAK	SYMMETRIX VMAX 10K	VMAX10K LOCAL PROT FILE BLK REG PPAK=IC	\$13,890	Each	33%	\$9,306	Other	EN-S
VMAX10K-REMPRGPPAK	VMAX10K-REMPRGPPAK	SYMMETRIX VMAX 10K	VMAX10K REM PROT FILE BLK REG PPAK=IC	\$0	Each	33%	\$0	Other	EN-S
VMAX10K-REMPRWPPAK	VMAX10K-REMPRWPPAK	SYMMETRIX VMAX 10K	VMAX10K REM PROT FILE BLK RAW PPAK=IC	\$0	Each	33%	\$0	Other	EN-S
450-000-290	450-000-290	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 0-14TB=CB	\$2,020	Each	33%	\$1,353	Other	EN-S
450-000-291	450-000-291	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-292	450-000-292	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-293	450-000-293	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-294	450-000-294	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-295	450-000-295	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-296	450-000-296	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-297	450-000-297	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-298	450-000-298	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-299	450-000-299	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-300	450-000-300	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-301	450-000-301	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 0-14TB=CB	\$910	Each	33%	\$610	Other	EN-S
450-000-302	450-000-302	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 15-25TB=CB	\$870	Each	33%	\$583	Other	EN-S
450-000-303	450-000-303	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 26-40TB=CB	\$840	Each	33%	\$563	Other	EN-S
450-000-304	450-000-304	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 41-60TB=CB	\$800	Each	33%	\$536	Other	EN-S
450-000-305	450-000-305	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-306	450-000-306	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-307	450-000-307	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-308	450-000-308	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-309	450-000-309	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-310	450-000-310	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-311	450-000-311	SYMMETRIX VMAX 20K	VMAX20K ENGNTRY PKG SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-312	450-000-312	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-313	450-000-313	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-314	450-000-314	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-315	450-000-315	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-316	450-000-316	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-317	450-000-317	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-318	450-000-318	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-319	450-000-319	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-320	450-000-320	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-321	450-000-321	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-322	450-000-322	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-323	450-000-323	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 0-14TB=CB	\$2,190	Each	33%	\$1,467	Other	EN-S
450-000-324	450-000-324	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 15-25TB=CB	\$2,060	Each	33%	\$1,380	Other	EN-S
450-000-325	450-000-325	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 26-40TB=CB	\$1,810	Each	33%	\$1,213	Other	EN-S
450-000-326	450-000-326	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 41-60TB=CB	\$1,620	Each	33%	\$1,085	Other	EN-S
450-000-327	450-000-327	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
450-000-328	450-000-328	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-329	450-000-329	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-330	450-000-330	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-331	450-000-331	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-332	450-000-332	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-333	450-000-333	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG SATA 1001+TB=CB	\$600	Each	33%	\$402	Other	EN-S
450-000-334	450-000-334	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-335	450-000-335	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-336	450-000-336	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-337	450-000-337	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-338	450-000-338	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-339	450-000-339	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-340	450-000-340	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-341	450-000-341	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-342	450-000-342	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-343	450-000-343	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 601-1000TB=CA	\$1,505	Each	33%	\$1,008	Other	EN-S
450-000-344	450-000-344	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG 1001+TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-345	450-000-345	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 0-14TB=CB	\$2,190	Each	33%	\$1,467	Other	EN-S
450-000-346	450-000-346	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 15-25TB=CB	\$2,060	Each	33%	\$1,380	Other	EN-S
450-000-347	450-000-347	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 26-40TB=CB	\$1,810	Each	33%	\$1,213	Other	EN-S
450-000-348	450-000-348	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 41-60TB=CB	\$1,620	Each	33%	\$1,085	Other	EN-S
450-000-349	450-000-349	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 61-100TB=CB	\$1,450	Each	33%	\$972	Other	EN-S
450-000-350	450-000-350	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 101-150TB=CB	\$1,280	Each	33%	\$858	Other	EN-S
450-000-351	450-000-351	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 151-250TB=CB	\$1,100	Each	33%	\$737	Other	EN-S
450-000-352	450-000-352	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 251-400TB=CB	\$940	Each	33%	\$630	Other	EN-S
450-000-353	450-000-353	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 401-600TB=CB	\$810	Each	33%	\$543	Other	EN-S
450-000-354	450-000-354	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 601-1000TB=CB	\$690	Each	33%	\$462	Other	EN-S
450-000-355	450-000-355	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG XTRN 1001+TB=CB	\$600	Each	33%	\$402	Other	EN-S
450-000-400	450-000-400	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 0-14TB=CB	\$2,010	Each	33%	\$1,347	Other	EN-S
450-000-401	450-000-401	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-402	450-000-402	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-403	450-000-403	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-404	450-000-404	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-405	450-000-405	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-406	450-000-406	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-407	450-000-407	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-408	450-000-408	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-409	450-000-409	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-410	450-000-410	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG NON-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-411	450-000-411	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 0-14TB=CB	\$1,000	Each	33%	\$670	Other	EN-S
450-000-412	450-000-412	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 15-25TB=CB	\$945	Each	33%	\$633	Other	EN-S
450-000-413	450-000-413	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 26-40TB=CB	\$830	Each	33%	\$556	Other	EN-S
450-000-414	450-000-414	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 41-60TB=CB	\$775	Each	33%	\$519	Other	EN-S
450-000-415	450-000-415	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-416	450-000-416	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-417	450-000-417	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-418	450-000-418	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-419	450-000-419	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-420	450-000-420	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-421	450-000-421	SYMMETRIX VMAX 20K	VMAX20K MGMT PKG SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-422	450-000-422	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 0-14TB=CB	\$2,540	Each	33%	\$1,702	Other	EN-S
450-000-423	450-000-423	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 15-25TB=CB	\$2,385	Each	33%	\$1,598	Other	EN-S
450-000-424	450-000-424	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-425	450-000-425	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-426	450-000-426	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-427	450-000-427	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-428	450-000-428	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-429	450-000-429	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-430	450-000-430	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-431	450-000-431	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-432	450-000-432	SYMMETRIX VMAX 20K	VMAX20K TF PKG NON-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-433	450-000-433	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 0-14TB=CB	\$1,270	Each	33%	\$851	Other	EN-S
450-000-434	450-000-434	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 15-25TB=CB	\$1,185	Each	33%	\$794	Other	EN-S
450-000-435	450-000-435	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 26-40TB=CB	\$1,050	Each	33%	\$704	Other	EN-S
450-000-436	450-000-436	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 41-60TB=CB	\$975	Each	33%	\$653	Other	EN-S
450-000-437	450-000-437	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-438	450-000-438	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 101-150TB=CB	\$850	Each	33%	\$570	Other	EN-S
450-000-439	450-000-439	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-440	450-000-440	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-441	450-000-441	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 401-600TB=CB	\$565	Each	33%	\$379	Other	EN-S
450-000-442	450-000-442	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-443	450-000-443	SYMMETRIX VMAX 20K	VMAX20K TF PKG SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-444	450-000-444	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-445	450-000-445	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-446	450-000-446	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-447	450-000-447	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S
450-000-448	450-000-448	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K)	
				Base price from Base Price Source	\$0				ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
450-000-449	450-000-449	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-450	450-000-450	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-451	450-000-451	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 251-400TB=CA	\$1,840	Each	33%	\$1,233	Other	EN-S	
450-000-452	450-000-452	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-453	450-000-453	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 601-1000TB=CA	\$1,560	Each	33%	\$1,045	Other	EN-S	
450-000-454	450-000-454	SYMMETRIX VMAX 20K	VMAX20K TF PKG REG 1001+TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-455	450-000-455	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 0-14TB=CB	\$1,270	Each	33%	\$851	Other	EN-S	
450-000-456	450-000-456	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 15-25TB=CB	\$1,185	Each	33%	\$794	Other	EN-S	
450-000-457	450-000-457	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 26-40TB=CB	\$1,050	Each	33%	\$704	Other	EN-S	
450-000-458	450-000-458	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 41-60TB=CB	\$975	Each	33%	\$653	Other	EN-S	
450-000-459	450-000-459	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 61-100TB=CB	\$935	Each	33%	\$626	Other	EN-S	
450-000-460	450-000-460	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 101-150TB=CB	\$850	Each	33%	\$570	Other	EN-S	
450-000-461	450-000-461	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 151-250TB=CB	\$745	Each	33%	\$499	Other	EN-S	
450-000-462	450-000-462	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 251-400TB=CB	\$650	Each	33%	\$436	Other	EN-S	
450-000-463	450-000-463	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 401-600TB=CB	\$565	Each	33%	\$379	Other	EN-S	
450-000-464	450-000-464	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 601-1000TB=CB	\$495	Each	33%	\$332	Other	EN-S	
450-000-465	450-000-465	SYMMETRIX VMAX 20K	VMAX20K TF PKG XTRN 1001+TB=CB	\$430	Each	33%	\$288	Other	EN-S	
450-000-466	450-000-466	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 0-14TB=CB	\$2,054	Each	33%	\$1,376	Other	EN-S	
450-000-467	450-000-467	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 15-25TB=CB	\$1,926	Each	33%	\$1,290	Other	EN-S	
450-000-468	450-000-468	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-469	450-000-469	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 41-60TB=CB	\$1,578	Each	33%	\$1,057	Other	EN-S	
450-000-470	450-000-470	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-471	450-000-471	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-472	450-000-472	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-473	450-000-473	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-474	450-000-474	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-475	450-000-475	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-476	450-000-476	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-477	450-000-477	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 0-14TB=CB	\$1,026	Each	33%	\$687	Other	EN-S	
450-000-478	450-000-478	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 15-25TB=CB	\$964	Each	33%	\$646	Other	EN-S	
450-000-479	450-000-479	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 26-40TB=CB	\$846	Each	33%	\$567	Other	EN-S	
450-000-480	450-000-480	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 41-60TB=CB	\$787	Each	33%	\$527	Other	EN-S	
450-000-481	450-000-481	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-482	450-000-482	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-483	450-000-483	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-484	450-000-484	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-485	450-000-485	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-486	450-000-486	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-487	450-000-487	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-488	450-000-488	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-489	450-000-489	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-490	450-000-490	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-491	450-000-491	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-492	450-000-492	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-493	450-000-493	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-494	450-000-494	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-495	450-000-495	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-496	450-000-496	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-497	450-000-497	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 601-1000TB=CA	\$0	Each	33%	\$0	Other	EN-S	
450-000-498	450-000-498	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG REG 1001+TB=CA	\$923	Each	33%	\$618	Other	EN-S	
450-000-499	450-000-499	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 0-14TB=CB	\$1,028	Each	33%	\$689	Other	EN-S	
450-000-500	450-000-500	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 15-25TB=CB	\$964	Each	33%	\$646	Other	EN-S	
450-000-501	450-000-501	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 26-40TB=CB	\$848	Each	33%	\$568	Other	EN-S	
450-000-502	450-000-502	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 41-60TB=CB	\$788	Each	33%	\$528	Other	EN-S	
450-000-503	450-000-503	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 61-100TB=CB	\$756	Each	33%	\$507	Other	EN-S	
450-000-504	450-000-504	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 101-150TB=CB	\$680	Each	33%	\$456	Other	EN-S	
450-000-505	450-000-505	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 151-250TB=CB	\$612	Each	33%	\$410	Other	EN-S	
450-000-506	450-000-506	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 251-400TB=CB	\$528	Each	33%	\$354	Other	EN-S	
450-000-507	450-000-507	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 401-600TB=CB	\$452	Each	33%	\$303	Other	EN-S	
450-000-508	450-000-508	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 601-1000TB=CB	\$400	Each	33%	\$268	Other	EN-S	
450-000-509	450-000-509	SYMMETRIX VMAX 20K	VMAX20K FASTTR PKG XTRN 1001+TB=CB	\$348	Each	33%	\$233	Other	EN-S	
450-000-510	450-000-510	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 0-14TB=CB	\$5,880	Each	33%	\$3,940	Other	EN-S	
450-000-511	450-000-511	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 15-25TB=CB	\$5,520	Each	33%	\$3,698	Other	EN-S	
450-000-512	450-000-512	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 26-40TB=CB	\$4,860	Each	33%	\$3,256	Other	EN-S	
450-000-513	450-000-513	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 41-60TB=CB	\$4,520	Each	33%	\$3,028	Other	EN-S	
450-000-514	450-000-514	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 61-100TB=CB	\$4,340	Each	33%	\$2,908	Other	EN-S	
450-000-515	450-000-515	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-516	450-000-516	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-517	450-000-517	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-518	450-000-518	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-519	450-000-519	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-520	450-000-520	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-521	450-000-521	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 0-14TB=CB	\$2,930	Each	33%	\$1,963	Other	EN-S	
450-000-522	450-000-522	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 15-25TB=CB	\$2,750	Each	33%	\$1,843	Other	EN-S	
450-000-523	450-000-523	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 26-40TB=CB	\$2,430	Each	33%	\$1,628	Other	EN-S	
450-000-524	450-000-524	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 41-60TB=CB	\$2,260	Each	33%	\$1,514	Other	EN-S	
450-000-525	450-000-525	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 61-100TB=CB	\$2,160	Each	33%	\$1,447	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
450-000-526	450-000-526	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 101-150TB=CB	\$1,950	Each	33%	\$1,307	Other	EN-S	
450-000-527	450-000-527	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-528	450-000-528	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-529	450-000-529	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-530	450-000-530	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
450-000-531	450-000-531	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-020	456-006-020	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-021	456-006-021	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-022	456-006-022	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-023	456-006-023	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-024	456-006-024	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-025	456-006-025	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-026	456-006-026	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-027	456-006-027	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-028	456-006-028	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-029	456-006-029	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-030	456-006-030	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF XTRN 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-031	456-006-031	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-032	456-006-032	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-033	456-006-033	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-034	456-006-034	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-035	456-006-035	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-036	456-006-036	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-037	456-006-037	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-038	456-006-038	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-039	456-006-039	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-040	456-006-040	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-041	456-006-041	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-042	456-006-042	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-043	456-006-043	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-044	456-006-044	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-045	456-006-045	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-046	456-006-046	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-047	456-006-047	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-048	456-006-048	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-049	456-006-049	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-050	456-006-050	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-051	456-006-051	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-052	456-006-052	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-006-053	456-006-053	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-054	456-006-054	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-055	456-006-055	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-056	456-006-056	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-057	456-006-057	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-058	456-006-058	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-059	456-006-059	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-060	456-006-060	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-061	456-006-061	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-062	456-006-062	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 601-1000TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-063	456-006-063	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF REG 1001+TB=CA	\$0	Each	33%	\$0	Other	EN-S	
456-006-064	456-006-064	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 0-14TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-065	456-006-065	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 15-25TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-066	456-006-066	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 26-40TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-067	456-006-067	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 41-60TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-068	456-006-068	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-069	456-006-069	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 101-150TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-070	456-006-070	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 151-250TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-071	456-006-071	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 251-400TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-072	456-006-072	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 401-600TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-073	456-006-073	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 601-1000TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-074	456-006-074	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K N-S 1000TB+	\$0	Each	33%	\$0	Other	EN-S	
456-006-075	456-006-075	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-076	456-006-076	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-077	456-006-077	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-078	456-006-078	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-079	456-006-079	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-080	456-006-080	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-081	456-006-081	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-082	456-006-082	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-083	456-006-083	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-084	456-006-084	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-085	456-006-085	SYMMETRIX VMAX 20K	ENGINEITY FOR VMAX 20K SATA 1000TB+	\$0	Each	33%	\$0	Other	EN-S	
456-006-086	456-006-086	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-087	456-006-087	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-088	456-006-088	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-089	456-006-089	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S	
456-006-090	456-006-090	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-006-091	456-006-091	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-092	456-006-092	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-093	456-006-093	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-094	456-006-094	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-095	456-006-095	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-096	456-006-096	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K SATA 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-097	456-006-097	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-098	456-006-098	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-099	456-006-099	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-100	456-006-100	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-101	456-006-101	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-102	456-006-102	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-103	456-006-103	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-104	456-006-104	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-105	456-006-105	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-106	456-006-106	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-107	456-006-107	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K N-S 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-108	456-006-108	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-109	456-006-109	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-110	456-006-110	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-111	456-006-111	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-112	456-006-112	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-113	456-006-113	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-114	456-006-114	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-115	456-006-115	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-116	456-006-116	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-117	456-006-117	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-118	456-006-118	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K FTS EXT 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-119	456-006-119	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-120	456-006-120	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-121	456-006-121	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-122	456-006-122	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-123	456-006-123	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-124	456-006-124	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-125	456-006-125	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-126	456-006-126	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-127	456-006-127	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-128	456-006-128	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-129	456-006-129	SYMMETRIX VMAX 20K	FAST TIERING REG 20K 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-130	456-006-130	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-131	456-006-131	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-132	456-006-132	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-133	456-006-133	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-134	456-006-134	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-135	456-006-135	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-136	456-006-136	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-137	456-006-137	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-138	456-006-138	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-139	456-006-139	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 601-1000TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-140	456-006-140	SYMMETRIX VMAX 20K	VMAX20K OR-DM REG 1001TB+=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-152	456-006-152	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-153	456-006-153	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-154	456-006-154	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-155	456-006-155	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-156	456-006-156	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-157	456-006-157	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-158	456-006-158	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-159	456-006-159	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-160	456-006-160	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-161	456-006-161	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-162	456-006-162	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K SATA 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-163	456-006-163	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-164	456-006-164	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-165	456-006-165	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-166	456-006-166	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-167	456-006-167	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-168	456-006-168	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-169	456-006-169	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-170	456-006-170	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-171	456-006-171	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-172	456-006-172	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-173	456-006-173	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K NON-SATA 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-174	456-006-174	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-175	456-006-175	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-176	456-006-176	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-177	456-006-177	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-178	456-006-178	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-006-179	456-006-179	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-180	456-006-180	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-181	456-006-181	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-182	456-006-182	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-183	456-006-183	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-184	456-006-184	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K SATA 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-185	456-006-185	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-186	456-006-186	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-187	456-006-187	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-188	456-006-188	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-189	456-006-189	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-190	456-006-190	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-191	456-006-191	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-192	456-006-192	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-193	456-006-193	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-194	456-006-194	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-195	456-006-195	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K N-S 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-196	456-006-196	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTS EXT 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-197	456-006-197	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTS EXT 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-198	456-006-198	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTS EXT 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-199	456-006-199	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTS EXT 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-200	456-006-200	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTS EXT 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-201	456-006-201	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTSEXT 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-202	456-006-202	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTSEXT 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-203	456-006-203	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTSEXT 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-204	456-006-204	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTSEXT 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-205	456-006-205	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTSEXT 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-206	456-006-206	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K FTS EXT 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-207	456-006-207	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-208	456-006-208	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-209	456-006-209	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-210	456-006-210	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-211	456-006-211	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-212	456-006-212	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-213	456-006-213	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-214	456-006-214	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-215	456-006-215	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-216	456-006-216	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-217	456-006-217	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-218	456-006-218	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-219	456-006-219	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-220	456-006-220	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-221	456-006-221	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-222	456-006-222	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-223	456-006-223	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-224	456-006-224	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-225	456-006-225	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-226	456-006-226	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-227	456-006-227	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-228	456-006-228	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-229	456-006-229	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-230	456-006-230	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-231	456-006-231	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-232	456-006-232	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-233	456-006-233	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-234	456-006-234	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-235	456-006-235	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-236	456-006-236	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-237	456-006-237	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-238	456-006-238	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-239	456-006-239	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K N-S 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-240	456-006-240	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-241	456-006-241	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-242	456-006-242	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-243	456-006-243	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-244	456-006-244	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-245	456-006-245	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-246	456-006-246	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-247	456-006-247	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-248	456-006-248	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-249	456-006-249	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-250	456-006-250	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K SATA 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-251	456-006-251	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-252	456-006-252	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-253	456-006-253	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-254	456-006-254	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-255	456-006-255	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-006-256	456-006-256	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-257	456-006-257	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-258	456-006-258	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-259	456-006-259	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-260	456-006-260	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-261	456-006-261	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K N-S 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-262	456-006-262	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-263	456-006-263	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-264	456-006-264	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-265	456-006-265	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-266	456-006-266	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-267	456-006-267	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-268	456-006-268	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-269	456-006-269	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-270	456-006-270	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-271	456-006-271	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-272	456-006-272	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K FTS 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-006-273	456-006-273	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-006-274	456-006-274	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-006-275	456-006-275	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-006-276	456-006-276	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-006-277	456-006-277	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-006-278	456-006-278	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-006-279	456-006-279	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-006-280	456-006-280	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-006-281	456-006-281	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-006-282	456-006-282	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-006-283	456-006-283	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-000	456-007-000	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-001	456-007-001	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-002	456-007-002	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-003	456-007-003	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-004	456-007-004	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-005	456-007-005	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-006	456-007-006	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-007	456-007-007	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-008	456-007-008	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-009	456-007-009	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-010	456-007-010	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K SATA 1000TB +	\$0	Each	33%	\$0	Other	EN-S
456-007-011	456-007-011	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-012	456-007-012	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-013	456-007-013	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-014	456-007-014	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-015	456-007-015	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-016	456-007-016	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-017	456-007-017	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-018	456-007-018	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-019	456-007-019	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-020	456-007-020	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-021	456-007-021	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA 1000TB +	\$0	Each	33%	\$0	Other	EN-S
456-007-022	456-007-022	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-023	456-007-023	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-024	456-007-024	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-025	456-007-025	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-026	456-007-026	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-027	456-007-027	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-028	456-007-028	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-029	456-007-029	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-030	456-007-030	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-031	456-007-031	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-032	456-007-032	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA 1000TB +	\$0	Each	33%	\$0	Other	EN-S
456-007-033	456-007-033	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-034	456-007-034	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-035	456-007-035	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-036	456-007-036	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-037	456-007-037	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-038	456-007-038	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-039	456-007-039	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-040	456-007-040	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-041	456-007-041	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-042	456-007-042	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-043	456-007-043	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S 1000TB +	\$0	Each	33%	\$0	Other	EN-S
456-007-044	456-007-044	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-045	456-007-045	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-046	456-007-046	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-047	456-007-047	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-048	456-007-048	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 61-100TB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-007-049	456-007-049	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-050	456-007-050	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-051	456-007-051	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-052	456-007-052	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-053	456-007-053	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-054	456-007-054	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K EXT 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-055	456-007-055	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 0 - 14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-056	456-007-056	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-057	456-007-057	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-058	456-007-058	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-059	456-007-059	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-060	456-007-060	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-061	456-007-061	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-062	456-007-062	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-063	456-007-063	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-064	456-007-064	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-065	456-007-065	SYMMETRIX VMAX 20K	SRDF-A VMAX 20K EXTERNAL 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-066	456-007-066	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 0 - 14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-067	456-007-067	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-068	456-007-068	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-069	456-007-069	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-070	456-007-070	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-071	456-007-071	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-072	456-007-072	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-073	456-007-073	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-074	456-007-074	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-075	456-007-075	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-076	456-007-076	SYMMETRIX VMAX 20K	SRDF-S VMAX 20K EXTERNAL 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-077	456-007-077	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 0 - 14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-078	456-007-078	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-079	456-007-079	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-080	456-007-080	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-081	456-007-081	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-082	456-007-082	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-083	456-007-083	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-084	456-007-084	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-085	456-007-085	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-086	456-007-086	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-087	456-007-087	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K EXTERNAL 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-088	456-007-088	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-089	456-007-089	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-090	456-007-090	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-091	456-007-091	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-092	456-007-092	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-093	456-007-093	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-094	456-007-094	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-095	456-007-095	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-096	456-007-096	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-097	456-007-097	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-098	456-007-098	SYMMETRIX VMAX 20K	TF-CLONE VMAX 20K EXTERNAL 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-099	456-007-099	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 0 - 14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-100	456-007-100	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-101	456-007-101	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-102	456-007-102	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-103	456-007-103	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-104	456-007-104	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-105	456-007-105	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-106	456-007-106	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-107	456-007-107	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-108	456-007-108	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-109	456-007-109	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K EXTERNAL 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-132	456-007-132	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-133	456-007-133	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-134	456-007-134	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-135	456-007-135	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-136	456-007-136	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-137	456-007-137	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-138	456-007-138	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-139	456-007-139	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-140	456-007-140	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-141	456-007-141	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-142	456-007-142	SYMMETRIX VMAX 20K	VMAX20K OR-DM N-SATA 1001TB+=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-143	456-007-143	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-144	456-007-144	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-145	456-007-145	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-146	456-007-146	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-147	456-007-147	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-007-148	456-007-148	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-149	456-007-149	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-150	456-007-150	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-151	456-007-151	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-152	456-007-152	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-153	456-007-153	SYMMETRIX VMAX 20K	VMAX20K OR-DM SATA 1001TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-176	456-007-176	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-177	456-007-177	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-178	456-007-178	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-179	456-007-179	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-180	456-007-180	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-181	456-007-181	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-182	456-007-182	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-183	456-007-183	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-184	456-007-184	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-185	456-007-185	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-186	456-007-186	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-187	456-007-187	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-188	456-007-188	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-189	456-007-189	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-190	456-007-190	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-191	456-007-191	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-192	456-007-192	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-193	456-007-193	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-194	456-007-194	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-195	456-007-195	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-196	456-007-196	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 601-1000TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-197	456-007-197	SYMMETRIX VMAX 20K	VMAX20K FAST VP REG 1001+=CA	\$0	Each	33%	\$0	Other	EN-S
456-007-284	456-007-284	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-265	456-007-265	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-266	456-007-266	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-267	456-007-267	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-268	456-007-268	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-269	456-007-269	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-270	456-007-270	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-271	456-007-271	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-272	456-007-272	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-273	456-007-273	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-274	456-007-274	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-275	456-007-275	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-276	456-007-276	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-277	456-007-277	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-278	456-007-278	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-279	456-007-279	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-280	456-007-280	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-281	456-007-281	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-282	456-007-282	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-283	456-007-283	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-284	456-007-284	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-285	456-007-285	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-286	456-007-286	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-287	456-007-287	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-288	456-007-288	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-289	456-007-289	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-290	456-007-290	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-291	456-007-291	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-292	456-007-292	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-293	456-007-293	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-294	456-007-294	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-295	456-007-295	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-296	456-007-296	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-297	456-007-297	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-298	456-007-298	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-299	456-007-299	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-300	456-007-300	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-301	456-007-301	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-302	456-007-302	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-303	456-007-303	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-304	456-007-304	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-305	456-007-305	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-306	456-007-306	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-307	456-007-307	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-308	456-007-308	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-309	456-007-309	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-310	456-007-310	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-311	456-007-311	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-312	456-007-312	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-007-313	456-007-313	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K N-S 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-314	456-007-314	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K N-S 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-315	456-007-315	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K N-S 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-316	456-007-316	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K N-S 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-317	456-007-317	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K N-S 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-318	456-007-318	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K NON-SATA 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-319	456-007-319	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-320	456-007-320	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-321	456-007-321	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-322	456-007-322	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 41-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-323	456-007-323	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-324	456-007-324	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-325	456-007-325	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-326	456-007-326	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-327	456-007-327	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-346	456-007-346	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-347	456-007-347	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-348	456-007-348	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-349	456-007-349	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-350	456-007-350	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-351	456-007-351	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 1001+=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-352	456-007-352	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-353	456-007-353	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-354	456-007-354	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-355	456-007-355	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-356	456-007-356	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-357	456-007-357	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-358	456-007-358	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-359	456-007-359	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-360	456-007-360	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-361	456-007-361	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-362	456-007-362	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-363	456-007-363	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-364	456-007-364	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-365	456-007-365	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-366	456-007-366	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-367	456-007-367	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-368	456-007-368	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-369	456-007-369	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-370	456-007-370	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-371	456-007-371	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-372	456-007-372	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-373	456-007-373	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-418	456-007-418	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG 0-14 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-419	456-007-419	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG 15-25 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-420	456-007-420	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG 26-40 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-421	456-007-421	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG 41-60 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-422	456-007-422	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG 61-100 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-423	456-007-423	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG101-150 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-424	456-007-424	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG151-250 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-425	456-007-425	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG251-400 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-426	456-007-426	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG401-600 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-427	456-007-427	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-428	456-007-428	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER REG 1001+ TB	\$0	Each	33%	\$0	Other	EN-S
456-007-429	456-007-429	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 0-14 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-430	456-007-430	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 15-25 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-431	456-007-431	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 26-40 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-432	456-007-432	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 41-60 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-433	456-007-433	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-434	456-007-434	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-435	456-007-435	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-436	456-007-436	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 251-400T	\$0	Each	33%	\$0	Other	EN-S
456-007-437	456-007-437	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 401-600T	\$0	Each	33%	\$0	Other	EN-S
456-007-438	456-007-438	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 601-1000	\$0	Each	33%	\$0	Other	EN-S
456-007-439	456-007-439	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER N-S 1001+ TB	\$0	Each	33%	\$0	Other	EN-S
456-007-440	456-007-440	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA 0-14 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-441	456-007-441	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA 15-25 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-442	456-007-442	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA 26-40 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-443	456-007-443	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA 41-60 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-444	456-007-444	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-445	456-007-445	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-446	456-007-446	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-447	456-007-447	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-448	456-007-448	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-449	456-007-449	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-450	456-007-450	SYMMETRIX VMAX 20K	RMT SYNC 20K-SRDFS CMPPEER SATA 1001+ TB	\$0	Each	33%	\$0	Other	EN-S
456-007-475	456-007-475	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDOFA CMPEXT REG 0-14 TB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
456-007-476	456-007-476	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 15-25 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-477	456-007-477	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 26-40 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-478	456-007-478	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 41-60 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-479	456-007-479	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 61-100 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-480	456-007-480	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 101-150TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-481	456-007-481	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 151-250TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-482	456-007-482	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 251-400TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-483	456-007-483	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 401-600TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-484	456-007-484	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 601-1000TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-485	456-007-485	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT REG 1001+ TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-486	456-007-486	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 0-14 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-487	456-007-487	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 15-25 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-488	456-007-488	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 26-40 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-489	456-007-489	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 41-60 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-490	456-007-490	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-491	456-007-491	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 101-150TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-492	456-007-492	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 151-250TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-493	456-007-493	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 251-400TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-494	456-007-494	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 401-600TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-495	456-007-495	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S601-1000TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-496	456-007-496	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT N-S 1001+ TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-497	456-007-497	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 0-14 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-498	456-007-498	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 15-25 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-499	456-007-499	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 26-40 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-500	456-007-500	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 41-60 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-501	456-007-501	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-502	456-007-502	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-503	456-007-503	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-504	456-007-504	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-505	456-007-505	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-506	456-007-506	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-507	456-007-507	SYMMETRIX VMAX 20K	RMT ASYNC 20K-SRDFA CMPEXT SATA 1001+ TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-532	456-007-532	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 0-14TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-533	456-007-533	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 15-25TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-534	456-007-534	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 26-40TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-535	456-007-535	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 41-60TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-536	456-007-536	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 61-100TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-537	456-007-537	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 101-150TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-538	456-007-538	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 151-250TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-539	456-007-539	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 251-400TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-540	456-007-540	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 401-600TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-541	456-007-541	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 601-1000TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-542	456-007-542	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REGISTERED 1001+	\$0	Each	33%	\$0	Other	EN-S	
456-007-543	456-007-543	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-544	456-007-544	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-545	456-007-545	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-546	456-007-546	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-547	456-007-547	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-548	456-007-548	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-549	456-007-549	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-550	456-007-550	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-551	456-007-551	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-552	456-007-552	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-553	456-007-553	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA 1001+	\$0	Each	33%	\$0	Other	EN-S	
456-007-554	456-007-554	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-555	456-007-555	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-556	456-007-556	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-557	456-007-557	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-558	456-007-558	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-559	456-007-559	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-560	456-007-560	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-561	456-007-561	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-562	456-007-562	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-563	456-007-563	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-564	456-007-564	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K SATA 1001+	\$0	Each	33%	\$0	Other	EN-S	
456-007-566	456-007-566	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 0-14 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-567	456-007-567	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 15-25 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-568	456-007-568	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 26-40 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-569	456-007-569	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 41-60 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-570	456-007-570	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 61-100 TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-571	456-007-571	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 101-150TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-572	456-007-572	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 151-250TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-573	456-007-573	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 251-400TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-574	456-007-574	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 401-600TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-575	456-007-575	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG601-1000TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-576	456-007-576	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH REG 1001+ TB	\$0	Each	33%	\$0	Other	EN-S	
456-007-577	456-007-577	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 0-14 TB	\$0	Each	33%	\$0	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-007-578	456-007-578	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 15-25 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-579	456-007-579	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 26-40 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-580	456-007-580	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 41-60 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-581	456-007-581	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-582	456-007-582	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 101-150T	\$0	Each	33%	\$0	Other	EN-S
456-007-583	456-007-583	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 151-250T	\$0	Each	33%	\$0	Other	EN-S
456-007-328	456-007-328	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-329	456-007-329	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-330	456-007-330	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-331	456-007-331	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-332	456-007-332	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-333	456-007-333	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-334	456-007-334	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-335	456-007-335	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-336	456-007-336	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-337	456-007-337	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-338	456-007-338	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-339	456-007-339	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-340	456-007-340	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO N-SATA 1001+=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-341	456-007-341	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-342	456-007-342	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-343	456-007-343	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-344	456-007-344	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-345	456-007-345	SYMMETRIX VMAX 20K	VMAX20K FAST VP AO SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-007-584	456-007-584	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 251-400T	\$0	Each	33%	\$0	Other	EN-S
456-007-585	456-007-585	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 401-600T	\$0	Each	33%	\$0	Other	EN-S
456-007-586	456-007-586	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-587	456-007-587	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH N-S 1001+ TB	\$0	Each	33%	\$0	Other	EN-S
456-007-588	456-007-588	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA 0-14 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-589	456-007-589	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA 15-25 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-590	456-007-590	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA 26-40 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-591	456-007-591	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA 41-60 TB	\$0	Each	33%	\$0	Other	EN-S
456-007-592	456-007-592	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-593	456-007-593	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-594	456-007-594	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-595	456-007-595	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-596	456-007-596	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-597	456-007-597	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLN CNFLASH SATA601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-598	456-007-598	SYMMETRIX VMAX 20K	LCL REP 20K-TFCLONECNFLASH SATA 1001+ TB	\$0	Each	33%	\$0	Other	EN-S
456-007-623	456-007-623	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-624	456-007-624	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-625	456-007-625	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-626	456-007-626	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-627	456-007-627	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-628	456-007-628	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-629	456-007-629	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-630	456-007-630	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-631	456-007-631	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-632	456-007-632	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-633	456-007-633	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K REGISTERED 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-634	456-007-634	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-635	456-007-635	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-636	456-007-636	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-637	456-007-637	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-638	456-007-638	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-639	456-007-639	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-640	456-007-640	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-641	456-007-641	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-642	456-007-642	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-643	456-007-643	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-644	456-007-644	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K NON-SATA 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-645	456-007-645	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-646	456-007-646	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-647	456-007-647	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-648	456-007-648	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-649	456-007-649	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-650	456-007-650	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-651	456-007-651	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-652	456-007-652	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-653	456-007-653	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-654	456-007-654	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-655	456-007-655	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K SATA 1001+	\$0	Each	33%	\$0	Other	EN-S
456-007-680	456-007-680	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-681	456-007-681	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-682	456-007-682	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-683	456-007-683	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-684	456-007-684	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-007-685	456-007-685	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-686	456-007-686	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-687	456-007-687	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-688	456-007-688	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-689	456-007-689	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-690	456-007-690	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO NON-SATA 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-691	456-007-691	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-692	456-007-692	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-694	456-007-694	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-695	456-007-695	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-696	456-007-696	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-697	456-007-697	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-698	456-007-698	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-699	456-007-699	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-700	456-007-700	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-701	456-007-701	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K AO SATA 1001TB+	\$0	Each	33%	\$0	Other	EN-S
456-007-702	456-007-702	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-703	456-007-703	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-704	456-007-704	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-705	456-007-705	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-706	456-007-706	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-707	456-007-707	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-708	456-007-708	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-709	456-007-709	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-710	456-007-710	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-711	456-007-711	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-712	456-007-712	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA 1000TB +	\$0	Each	33%	\$0	Other	EN-S
456-007-713	456-007-713	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-007-714	456-007-714	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-007-715	456-007-715	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-007-716	456-007-716	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-007-717	456-007-717	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-007-718	456-007-718	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-007-719	456-007-719	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-007-720	456-007-720	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-007-721	456-007-721	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-007-722	456-007-722	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-007-723	456-007-723	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA 1000TB +	\$0	Each	33%	\$0	Other	EN-S
456-104-539	456-104-539	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (0-14TB) =CA	\$3,800	Each	33%	\$2,546	Other	EN-S
456-104-540	456-104-540	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (15-25TB) =CA	\$3,370	Each	33%	\$2,258	Other	EN-S
456-104-541	456-104-541	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (26-40TB) =CA	\$3,200	Each	33%	\$2,144	Other	EN-S
456-104-542	456-104-542	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (41-60TB) =CA	\$2,800	Each	33%	\$1,876	Other	EN-S
456-104-543	456-104-543	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (61-100TB) =CA	\$2,575	Each	33%	\$1,725	Other	EN-S
456-104-544	456-104-544	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (101-150TB) =CA	\$2,125	Each	33%	\$1,424	Other	EN-S
456-104-545	456-104-545	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (151-250TB) =CA	\$1,970	Each	33%	\$1,320	Other	EN-S
456-104-546	456-104-546	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20(251-400TB) =CA	\$1,835	Each	33%	\$1,229	Other	EN-S
456-104-547	456-104-547	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (401-600TB) =CA	\$1,700	Each	33%	\$1,139	Other	EN-S
456-104-548	456-104-548	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (601-1000TB) =CA	\$1,430	Each	33%	\$958	Other	EN-S
456-104-549	456-104-549	SYMMETRIX VMAX 20K	RP/EX LOC REG CAP VMAX20 (1001TB+) =CA	\$1,050	Each	33%	\$704	Other	EN-S
456-104-550	456-104-550	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (0-14TB) =CA	\$3,800	Each	33%	\$2,546	Other	EN-S
456-104-551	456-104-551	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (15-25TB) =CA	\$3,370	Each	33%	\$2,258	Other	EN-S
456-104-552	456-104-552	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (26-40TB) =CA	\$3,200	Each	33%	\$2,144	Other	EN-S
456-104-553	456-104-553	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (41-60TB) =CA	\$2,800	Each	33%	\$1,876	Other	EN-S
456-104-554	456-104-554	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (61-100TB) =CA	\$2,575	Each	33%	\$1,725	Other	EN-S
456-104-555	456-104-555	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (101-150TB) =CA	\$2,125	Each	33%	\$1,424	Other	EN-S
456-104-556	456-104-556	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (151-250TB) =CA	\$1,970	Each	33%	\$1,320	Other	EN-S
456-104-557	456-104-557	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (251-400TB) =CA	\$1,835	Each	33%	\$1,229	Other	EN-S
456-104-558	456-104-558	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (401-600TB) =CA	\$1,700	Each	33%	\$1,139	Other	EN-S
456-104-559	456-104-559	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (601-1000TB) =CA	\$1,430	Each	33%	\$958	Other	EN-S
456-104-560	456-104-560	SYMMETRIX VMAX 20K	RP/EX REM REG CAP VMAX20 (1001TB+) =CA	\$1,050	Each	33%	\$704	Other	EN-S
456-105-321	456-105-321	SYMMETRIX VMAX 20K	SRMSUITE 20K 0-14TB S =CB	\$2,640	Each	33%	\$1,769	Other	EN-S
456-105-322	456-105-322	SYMMETRIX VMAX 20K	SRMSUITE 20K 15-25TB S =CB	\$2,470	Each	33%	\$1,656	Other	EN-S
456-105-323	456-105-323	SYMMETRIX VMAX 20K	SRMSUITE 20K 26-40TB S =CB	\$2,210	Each	33%	\$1,481	Other	EN-S
456-105-324	456-105-324	SYMMETRIX VMAX 20K	SRMSUITE 20K 41-60TB S =CB	\$1,900	Each	33%	\$1,273	Other	EN-S
456-105-325	456-105-325	SYMMETRIX VMAX 20K	SRMSUITE 20K 61-100TB S =CB	\$1,630	Each	33%	\$1,092	Other	EN-S
456-105-326	456-105-326	SYMMETRIX VMAX 20K	SRMSUITE 20K 101-150TB S =CB	\$1,450	Each	33%	\$972	Other	EN-S
456-105-327	456-105-327	SYMMETRIX VMAX 20K	SRMSUITE 20K 151-250TB S =CB	\$1,220	Each	33%	\$817	Other	EN-S
456-105-328	456-105-328	SYMMETRIX VMAX 20K	SRMSUITE 20K 251-400TB S =CB	\$1,030	Each	33%	\$690	Other	EN-S
456-105-329	456-105-329	SYMMETRIX VMAX 20K	SRMSUITE 20K 401-600TB S =CB	\$840	Each	33%	\$563	Other	EN-S
456-105-330	456-105-330	SYMMETRIX VMAX 20K	SRMSUITE 20K 601-1PB S =CB	\$700	Each	33%	\$469	Other	EN-S
456-105-331	456-105-331	SYMMETRIX VMAX 20K	SRMSUITE 20K 1001TB+ S =CB	\$600	Each	33%	\$402	Other	EN-S
456-105-332	456-105-332	SYMMETRIX VMAX 20K	SRMSUITE 20K 0-14TB =CB	\$5,270	Each	33%	\$3,531	Other	EN-S
456-105-333	456-105-333	SYMMETRIX VMAX 20K	SRMSUITE 20K 15-25TB =CB	\$4,930	Each	33%	\$3,303	Other	EN-S
456-105-334	456-105-334	SYMMETRIX VMAX 20K	SRMSUITE 20K 26-40TB =CB	\$4,410	Each	33%	\$2,956	Other	EN-S
456-105-335	456-105-335	SYMMETRIX VMAX 20K	SRMSUITE 20K 41-60TB =CB	\$3,800	Each	33%	\$2,546	Other	EN-S
456-105-336	456-105-336	SYMMETRIX VMAX 20K	SRMSUITE 20K 61-100TB =CB	\$3,240	Each	33%	\$2,171	Other	EN-S
456-105-337	456-105-337	SYMMETRIX VMAX 20K	SRMSUITE 20K 101-150TB =CB	\$2,900	Each	33%	\$1,943	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
456-105-338	456-105-338	SYMMETRIX VMAX 20K	SRMSUITE 20K 151-250TB =CB	\$2,440	Each	33%	\$1,635	Other	EN-S	
456-105-339	456-105-339	SYMMETRIX VMAX 20K	SRMSUITE 20K 251-400TB =CB	\$2,050	Each	33%	\$1,374	Other	EN-S	
456-105-340	456-105-340	SYMMETRIX VMAX 20K	SRMSUITE 20K 401-600TB =CB	\$1,670	Each	33%	\$1,119	Other	EN-S	
456-105-341	456-105-341	SYMMETRIX VMAX 20K	SRMSUITE 20K 601-1PB =CB	\$1,390	Each	33%	\$931	Other	EN-S	
456-105-342	456-105-342	SYMMETRIX VMAX 20K	SRMSUITE 20K 1001TB+ =CB	\$1,210	Each	33%	\$811	Other	EN-S	
456-106-227	456-106-227	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 0-14TB SATA =CB	\$1,150	Each	33%	\$771	Other	EN-S	
456-106-228	456-106-228	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 15-25TB SATA =CB	\$1,070	Each	33%	\$717	Other	EN-S	
456-106-229	456-106-229	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 26-40TB SATA =CB	\$950	Each	33%	\$637	Other	EN-S	
456-106-230	456-106-230	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 41-60TB SATA =CB	\$890	Each	33%	\$590	Other	EN-S	
456-106-231	456-106-231	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 61-100TB SATA =CB	\$850	Each	33%	\$570	Other	EN-S	
456-106-232	456-106-232	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 101-150TB SATA =CB	\$770	Each	33%	\$516	Other	EN-S	
456-106-233	456-106-233	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 151-250TB SATA =CB	\$680	Each	33%	\$456	Other	EN-S	
456-106-234	456-106-234	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 251-400TB SATA =CB	\$590	Each	33%	\$395	Other	EN-S	
456-106-235	456-106-235	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 401-600TB SATA =CB	\$510	Each	33%	\$342	Other	EN-S	
456-106-236	456-106-236	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 601-1PB SATA =CB	\$450	Each	33%	\$302	Other	EN-S	
456-106-237	456-106-237	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 1001TB+ SATA =CB	\$390	Each	33%	\$261	Other	EN-S	
456-106-238	456-106-238	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 0-14TB NOSATA =CB	\$2,290	Each	33%	\$1,534	Other	EN-S	
456-106-239	456-106-239	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 15-25TB NOSATA =CB	\$2,150	Each	33%	\$1,441	Other	EN-S	
456-106-240	456-106-240	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 26-40TB NOSATA =CB	\$1,890	Each	33%	\$1,266	Other	EN-S	
456-106-241	456-106-241	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 41-60TB NOSATA =CB	\$1,760	Each	33%	\$1,179	Other	EN-S	
456-106-242	456-106-242	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 61-100TB NOSATA =CB	\$1,700	Each	33%	\$1,139	Other	EN-S	
456-106-243	456-106-243	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 101-150TB NOSATA =CB	\$1,530	Each	33%	\$1,025	Other	EN-S	
456-106-244	456-106-244	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 151-250TB NOSATA =CB	\$1,350	Each	33%	\$905	Other	EN-S	
456-106-245	456-106-245	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 251-400TB NOSATA =CB	\$1,170	Each	33%	\$784	Other	EN-S	
456-106-246	456-106-246	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 401-600TB NOSATA =CB	\$1,030	Each	33%	\$690	Other	EN-S	
456-106-247	456-106-247	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 601-1PB NOSATA =CB	\$890	Each	33%	\$596	Other	EN-S	
456-106-248	456-106-248	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 1001TB+ NOSATA =CB	\$790	Each	33%	\$523	Other	EN-S	
456-106-350	456-106-350	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 0-14TB REG CAP =CA	\$3,990	Each	33%	\$2,673	Other	EN-S	
456-106-351	456-106-351	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 15-25TB REG CAP =CA	\$3,470	Each	33%	\$2,325	Other	EN-S	
456-106-352	456-106-352	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 26-40TB REG CAP =CA	\$3,020	Each	33%	\$2,023	Other	EN-S	
456-106-353	456-106-353	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 41-60TB REG CAP =CA	\$2,460	Each	33%	\$1,648	Other	EN-S	
456-106-354	456-106-354	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 61-100TB REG CAP =CA	\$2,070	Each	33%	\$1,387	Other	EN-S	
456-106-355	456-106-355	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 101-150TB REG CAP =CA	\$1,930	Each	33%	\$1,293	Other	EN-S	
456-106-356	456-106-356	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 151-250TB REG CAP =CA	\$1,790	Each	33%	\$1,199	Other	EN-S	
456-106-357	456-106-357	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 251-400TB REG CAP =CA	\$1,660	Each	33%	\$1,112	Other	EN-S	
456-106-358	456-106-358	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 401-600TB REG CAP =CA	\$1,510	Each	33%	\$1,012	Other	EN-S	
456-106-359	456-106-359	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 601-1PB REG CAP =CA	\$1,410	Each	33%	\$945	Other	EN-S	
456-106-360	456-106-360	SYMMETRIX VMAX 20K	APPSYNC VMAX 20K 1001TB+ REG CAP =CA	\$990	Each	33%	\$663	Other	EN-S	
456-106-468	456-106-468	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-469	456-106-469	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-470	456-106-470	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-471	456-106-471	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-472	456-106-472	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-473	456-106-473	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-474	456-106-474	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-475	456-106-475	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-476	456-106-476	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-477	456-106-477	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-478	456-106-478	SYMMETRIX VMAX 20K	ADV SW SUITE 20K SATA 1001TB+=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-479	456-106-479	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-480	456-106-480	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-481	456-106-481	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-482	456-106-482	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-483	456-106-483	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-484	456-106-484	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-485	456-106-485	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-486	456-106-486	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-487	456-106-487	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-488	456-106-488	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-106-489	456-106-489	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA 1001TB+=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-221	456-107-221	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-222	456-107-222	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-223	456-107-223	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-224	456-107-224	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-225	456-107-225	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-226	456-107-226	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-227	456-107-227	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-228	456-107-228	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-229	456-107-229	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-230	456-107-230	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-231	456-107-231	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-232	456-107-232	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-233	456-107-233	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-234	456-107-234	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-235	456-107-235	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-236	456-107-236	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S	
456-107-237	456-107-237	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-107-238	456-107-238	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-239	456-107-239	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-240	456-107-240	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-241	456-107-241	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-242	456-107-242	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-128	456-108-128	SYMMETRIX VMAX 20K	RP/EX LOC BASE FOR VMAX20K LIC=IC	\$24,300	Each	33%	\$16,281	Other	EN-S
456-108-129	456-108-129	SYMMETRIX VMAX 20K	RP/EX REM BASE FOR VMAX20K LIC=IC	\$24,300	Each	33%	\$16,281	Other	EN-S
456-108-158	456-108-158	SYMMETRIX VMAX 20K	VIPI SRM UPG VMAX20K BASE =IC	\$0	Each	33%	\$0	Other	EN-S
456-108-221	456-108-221	SYMMETRIX VMAX 20K	ESA FOR 20K SATA VMAX=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-222	456-108-222	SYMMETRIX VMAX 20K	ESA FOR 20K SATA VMWARE=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-223	456-108-223	SYMMETRIX VMAX 20K	ESA FOR 20K N-SATA VMAX=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-224	456-108-224	SYMMETRIX VMAX 20K	ESA FOR 20K N-SATA VMWARE=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-265	456-108-265	SYMMETRIX VMAX 20K	VMAX20K FAST IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-269	456-108-269	SYMMETRIX VMAX 20K	VMAX20K FAST VP IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-272	456-108-272	SYMMETRIX VMAX 20K	VMAX20K FAST VP BASE NEW LIC=IC	\$4,562	Each	33%	\$3,057	Other	EN-S
456-108-273	456-108-273	SYMMETRIX VMAX 20K	VMAX20K OPTIMIZER BASE NEW LIC=IC	\$0	Each	33%	\$0	Other	EN-S
456-108-280	456-108-280	SYMMETRIX VMAX 20K	VMAX20K DCP BASE NEW LIC=IC	\$0	Each	33%	\$0	Other	EN-S
456-108-283	456-108-283	SYMMETRIX VMAX 20K	VMAX20K OR-DM BASE NEW LIC=IC	\$18,684	Each	33%	\$12,518	Other	EN-S
456-108-287	456-108-287	SYMMETRIX VMAX 20K	VMAX20K SRDF-A IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-291	456-108-291	SYMMETRIX VMAX 20K	VMAX20K SRDF-S IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-297	456-108-297	SYMMETRIX VMAX 20K	VMAX20K TF CLONE IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-301	456-108-301	SYMMETRIX VMAX 20K	VMAX20K TF SNAP IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-302	456-108-302	SYMMETRIX VMAX 20K	VMAX20K ENGINUITY PKG BASE LIC=IC	\$8,080	Each	33%	\$5,414	Other	EN-S
456-108-303	456-108-303	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG REG BASE LIC=IC	\$22,120	Each	33%	\$14,820	Other	EN-S
456-108-304	456-108-304	SYMMETRIX VMAX 20K	VMAX20K SRDF PKG BASE LIC=IC	\$20,760	Each	33%	\$13,909	Other	EN-S
456-108-305	456-108-305	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF PKG REG BASE LIC=IC	\$16,370	Each	33%	\$10,968	Other	EN-S
456-108-306	456-108-306	SYMMETRIX VMAX 20K	VMAX20K ADV SRDF PKG BASE LIC=IC	\$9,820	Each	33%	\$6,579	Other	EN-S
456-108-307	456-108-307	SYMMETRIX VMAX 20K	VMAX20K SYMM MGMT PKG BASE LIC=IC	\$0	Each	33%	\$0	Other	EN-S
456-108-308	456-108-308	SYMMETRIX VMAX 20K	VMAX20K TIMEFINDER PKG BASE LIC=IC	\$21,368	Each	33%	\$14,317	Other	EN-S
456-108-309	456-108-309	SYMMETRIX VMAX 20K	VMAX20K TIMEFINDER PKG REG BASE LIC=IC	\$13,890	Each	33%	\$9,306	Other	EN-S
456-108-310	456-108-310	SYMMETRIX VMAX 20K	VMAX20K FAST TIERING PKG BASE LIC=IC	\$18,394	Each	33%	\$12,324	Other	EN-S
456-108-311	456-108-311	SYMMETRIX VMAX 20K	VMAX20K FAST TIERING PKG REG BASE LIC=IC	\$16,928	Each	33%	\$11,342	Other	EN-S
456-108-312	456-108-312	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG BASE LIC=IC	\$45,540	Each	33%	\$30,512	Other	EN-S
456-108-316	456-108-316	SYMMETRIX VMAX 20K	VMAX20K OR-DM BASE REG NEW LIC=IC	\$20,754	Each	33%	\$13,905	Other	EN-S
456-109-000	456-109-000	SYMMETRIX VMAX 20K	APPSYNC VMAX20K BASE =IC	\$19,240	Each	33%	\$12,891	Other	EN-S
456-109-030	456-109-030	SYMMETRIX VMAX 20K	VMAX20K FAST VP BASE REG NEW LIC=IC	\$16,928	Each	33%	\$11,342	Other	EN-S
456-109-265	456-109-265	SYMMETRIX VMAX 20K	VIPI SRM 20K BASE =IC	\$21,060	Each	33%	\$14,110	Other	EN-S
456-110-593	456-110-593	SYMMETRIX VMAX 20K	VMAX 20K UNISPHERE360 BASE NEW=IC	\$0	Each	33%	\$0	Other	EN-S
456-110-720	456-110-720	SYMMETRIX VMAX 20K	VIPI SRM 20K 1-14TB S =CB	\$2,640	Each	33%	\$1,769	Other	EN-S
456-110-721	456-110-721	SYMMETRIX VMAX 20K	VIPI SRM 20K 15-25TB S =CB	\$2,470	Each	33%	\$1,655	Other	EN-S
456-110-722	456-110-722	SYMMETRIX VMAX 20K	VIPI SRM 20K 26-40TB S =CB	\$2,210	Each	33%	\$1,481	Other	EN-S
456-110-723	456-110-723	SYMMETRIX VMAX 20K	VIPI SRM 20K 41-60TB S =CB	\$1,900	Each	33%	\$1,273	Other	EN-S
456-110-724	456-110-724	SYMMETRIX VMAX 20K	VIPI SRM 20K 61-100TB S =CB	\$1,650	Each	33%	\$1,092	Other	EN-S
456-110-725	456-110-725	SYMMETRIX VMAX 20K	VIPI SRM 20K 101-150TB S =CB	\$1,450	Each	33%	\$972	Other	EN-S
456-110-726	456-110-726	SYMMETRIX VMAX 20K	VIPI SRM 20K 151-250TB S =CB	\$1,220	Each	33%	\$817	Other	EN-S
456-110-727	456-110-727	SYMMETRIX VMAX 20K	VIPI SRM 20K 251-400TB S =CB	\$1,030	Each	33%	\$690	Other	EN-S
456-110-728	456-110-728	SYMMETRIX VMAX 20K	VIPI SRM 20K 401-600TB S =CB	\$840	Each	33%	\$563	Other	EN-S
456-110-729	456-110-729	SYMMETRIX VMAX 20K	VIPI SRM 20K 601-1PB S =CB	\$700	Each	33%	\$469	Other	EN-S
456-110-730	456-110-730	SYMMETRIX VMAX 20K	VIPI SRM 20K 1001TB+ S =CB	\$600	Each	33%	\$402	Other	EN-S
456-110-731	456-110-731	SYMMETRIX VMAX 20K	VIPI SRM 20K 1-14TB =CB	\$5,270	Each	33%	\$3,531	Other	EN-S
456-110-732	456-110-732	SYMMETRIX VMAX 20K	VIPI SRM 20K 15-25TB =CB	\$4,930	Each	33%	\$3,303	Other	EN-S
456-110-733	456-110-733	SYMMETRIX VMAX 20K	VIPI SRM 20K 26-40TB =CB	\$4,410	Each	33%	\$2,955	Other	EN-S
456-110-734	456-110-734	SYMMETRIX VMAX 20K	VIPI SRM 20K 41-60TB =CB	\$3,800	Each	33%	\$2,546	Other	EN-S
456-110-735	456-110-735	SYMMETRIX VMAX 20K	VIPI SRM 20K 61-100TB =CB	\$3,240	Each	33%	\$2,171	Other	EN-S
456-110-736	456-110-736	SYMMETRIX VMAX 20K	VIPI SRM 20K 101-150TB =CB	\$2,900	Each	33%	\$1,943	Other	EN-S
456-110-737	456-110-737	SYMMETRIX VMAX 20K	VIPI SRM 20K 151-250TB =CB	\$2,440	Each	33%	\$1,635	Other	EN-S
456-110-738	456-110-738	SYMMETRIX VMAX 20K	VIPI SRM 20K 251-400TB =CB	\$2,050	Each	33%	\$1,374	Other	EN-S
456-110-739	456-110-739	SYMMETRIX VMAX 20K	VIPI SRM 20K 401-600TB =CB	\$1,670	Each	33%	\$1,119	Other	EN-S
456-110-740	456-110-740	SYMMETRIX VMAX 20K	VIPI SRM 20K 601-1PB =CB	\$1,390	Each	33%	\$931	Other	EN-S
456-110-741	456-110-741	SYMMETRIX VMAX 20K	VIPI SRM 20K 1001TB+ =CB	\$1,210	Each	33%	\$811	Other	EN-S
457-001-002	457-001-002	SYMMETRIX VMAX 20K	SYMM MGMT SUITE 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-003	457-001-003	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S
457-001-006	457-001-006	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K N-S ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-007	457-001-007	SYMMETRIX VMAX 20K	SYMM PACK ENH VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-013	457-001-013	SYMMETRIX VMAX 20K	OR-DM VMAX 20K BASE NEW LICENSE	\$0	Each	33%	\$0	Other	EN-S
457-001-015	457-001-015	SYMMETRIX VMAX 20K	OR-DM VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-016	457-001-016	SYMMETRIX VMAX 20K	OR-DM VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-027	457-001-027	SYMMETRIX VMAX 20K	FAST VP VMAX 20K REG BASE NEW LICENSE	\$0	Each	33%	\$0	Other	EN-S
457-001-028	457-001-028	SYMMETRIX VMAX 20K	FAST VP VMAX 20K REGISTERED ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-029	457-001-029	SYMMETRIX VMAX 20K	FAST VMAX 20K REGISTERED ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-030	457-001-030	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-033	457-001-033	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K ADD ON SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S
457-001-034	457-001-034	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-037	457-001-037	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-038	457-001-038	SYMMETRIX VMAX 20K	ATSM VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-041	457-001-041	SYMMETRIX VMAX 20K	TSM VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S
457-001-042	457-001-042	SYMMETRIX VMAX 20K	OPTIMIZER VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
457-001-045	457-001-045	SYMMETRIX VMAX 20K	DCP VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-046	457-001-046	SYMMETRIX VMAX 20K	SPC VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-049	457-001-049	SYMMETRIX VMAX 20K	SRDF-STAR SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-050	457-001-050	SYMMETRIX VMAX 20K	RMT ASYNC 20K PROT-SRDFS CMPEXT-ELA SATA	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-053	457-001-053	SYMMETRIX VMAX 20K	RMT SYNC 20K PROT-SRDFS CMPPEER-ELA SATA	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-054	457-001-054	SYMMETRIX VMAX 20K	LCL REP 20K PROT-TFCLONECNFLASH-ELA SATA	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-055	457-001-055	SYMMETRIX VMAX 20K	FAST VP VMAX 20K ADD ON BASE NEW LIC	\$0	Each	33%	\$0	Other	EN-S	
457-001-057	457-001-057	SYMMETRIX VMAX 20K	TF-SNAP SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-058	457-001-058	SYMMETRIX VMAX 20K	FAST VMAX 20K ADD ON NON-SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-061	457-001-061	SYMMETRIX VMAX 20K	FAST VP VMAX 20K ADD ON NON-SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-062	457-001-062	SYMMETRIX VMAX 20K	ADV FAST VMAX 20K AO NON-SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-065	457-001-065	SYMMETRIX VMAX 20K	FAST SUITE VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-066	457-001-066	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K NON-SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-069	457-001-069	SYMMETRIX VMAX 20K	ATSM VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-070	457-001-070	SYMMETRIX VMAX 20K	TSM VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-072	457-001-072	SYMMETRIX VMAX 20K	OPTIMIZER VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-073	457-001-073	SYMMETRIX VMAX 20K	DCP VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-080	457-001-080	SYMMETRIX VMAX 20K	SPC VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-081	457-001-081	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-086	457-001-086	SYMMETRIX VMAX 20K	RMT ASYNC 20K PROT-SRDFS CMPEXT-ELA N-S	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-087	457-001-087	SYMMETRIX VMAX 20K	RMT SYNC 20K PROT-SRDFS CMPEER-ELA N-S	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-094	457-001-094	SYMMETRIX VMAX 20K	LCL REP 20K PROT-TFCLN CNFLASH-ELA N-S	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-095	457-001-095	SYMMETRIX VMAX 20K	TF-SNAP NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-100	457-001-100	SYMMETRIX VMAX 20K	SRDF-STAR VMAX 20K REG ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-101	457-001-101	SYMMETRIX VMAX 20K	RMT ASYNC 20K PROT-SRDFS CMPEXT-ELA REG	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-108	457-001-108	SYMMETRIX VMAX 20K	RMT SYNC 20K PROT-SRDFS CMPEER-ELA REG	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-109	457-001-109	SYMMETRIX VMAX 20K	LCL REP 20K PROT-TFCLONECNFLASH-ELA REG	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-116	457-001-116	SYMMETRIX VMAX 20K	TF-SNAP REGISTERED ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-121	457-001-121	SYMMETRIX VMAX 20K	FAST VP VMAX 20K ADD ON SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-122	457-001-122	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-129	457-001-129	SYMMETRIX VMAX 20K	TF-SNAP VMAX 20K ADD ON ELA NEW LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-133	457-001-133	SYMMETRIX VMAX 20K	ADV FAST SUITE VMAX 20K FTS ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-134	457-001-134	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K ADD ON BASE NEW LIC	\$0	Each	33%	\$0	Other	EN-S	
457-001-136	457-001-136	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K ADD ON NON-SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-137	457-001-137	SYMMETRIX VMAX 20K	PROSPHERE-CC 20K ADD ON SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-141	457-001-141	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-001-142	457-001-142	SYMMETRIX VMAX 20K	ENGINUITY VMAX 20K NON-SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-002-001	457-002-001	SYMMETRIX VMAX 20K	ADV SRDF REP SUITE 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-002-007	457-002-007	SYMMETRIX VMAX 20K	ADV SRDF REP SUITE 20K REG BASE LIC	\$0	Each	33%	\$0	Other	EN-S	
457-002-011	457-002-011	SYMMETRIX VMAX 20K	ENGINUITY FOR VMAX 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-002-015	457-002-015	SYMMETRIX VMAX 20K	FAST TIERING SUITE 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-002-020	457-002-020	SYMMETRIX VMAX 20K	FAST TIERING REG 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-002-023	457-002-023	SYMMETRIX VMAX 20K	OR-DM VMAX 20K REG BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-002-029	457-002-029	SYMMETRIX VMAX 20K	PROSPHERE VMAX 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-002-033	457-002-033	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-002-039	457-002-039	SYMMETRIX VMAX 20K	SRDF REP SUITE VMAX 20K REG BASE LIC	\$0	Each	33%	\$0	Other	EN-S	
457-002-043	457-002-043	SYMMETRIX VMAX 20K	SYMM MGMT SUITE VMAX 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-002-047	457-002-047	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-002-053	457-002-053	SYMMETRIX VMAX 20K	TIMEFINDER SUITE VMAX 20K REG BASE LIC	\$0	Each	33%	\$0	Other	EN-S	
457-101-148	457-101-148	SYMMETRIX VMAX 20K	RP/EX LOC BASE FOR VMAX 20 =CA	\$0	Each	33%	\$0	Other	EN-S	
457-101-150	457-101-150	SYMMETRIX VMAX 20K	RP/EX REM BASE FOR VMAX20 =CA	\$0	Each	33%	\$0	Other	EN-S	
457-101-405	457-101-405	SYMMETRIX VMAX 20K	SRMSUITE UPK 20K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-645	457-101-645	SYMMETRIX VMAX 20K	APPSYNC 20K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-654	457-101-654	SYMMETRIX VMAX 20K	APPSYNC ELA VMAX 20K CAP SATA =CB	\$1,000	Each	33%	\$670	Other	EN-S	
457-101-655	457-101-655	SYMMETRIX VMAX 20K	APPSYNC ELA VMAX 20K CAP NON-SATA =CB	\$1,000	Each	33%	\$670	Other	EN-S	
457-101-701	457-101-701	SYMMETRIX VMAX 20K	ADV SW SUITE VMAX 20K BASE LICENSE=CB	\$0	Each	33%	\$0	Other	EN-S	
457-101-703	457-101-703	SYMMETRIX VMAX 20K	ADV SW SUITE 20K NON-SATA ELA LIC=CB	\$1,000	Each	33%	\$670	Other	EN-S	
457-101-704	457-101-704	SYMMETRIX VMAX 20K	ADV SW SUITE VMAX 20K SATA ELA LIC=CB	\$1,000	Each	33%	\$670	Other	EN-S	
457-101-895	457-101-895	SYMMETRIX VMAX 20K	ESA FOR 20K BASE NEW LICENSE=CB	\$0	Each	33%	\$0	Other	EN-S	
457-102-645	457-102-645	SYMMETRIX VMAX 20K	VIPR SRM 20K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
458-000-154	458-000-154	SYMMETRIX VMAX 20K	RP/EX LOCAL FOR VMAX20K PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-000-155	458-000-155	SYMMETRIX VMAX 20K	RP/EX REMOTE FOR VMAX20K PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-000-345	458-000-345	SYMMETRIX VMAX 20K	VMAX20K FAST IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-349	458-000-349	SYMMETRIX VMAX 20K	VMAX20K FAST VP IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-352	458-000-352	SYMMETRIX VMAX 20K	VMAX20K FAST VP PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-000-353	458-000-353	SYMMETRIX VMAX 20K	VMAX20K OPTIMIZER PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-000-360	458-000-360	SYMMETRIX VMAX 20K	VMAX20K DCP PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-000-367	458-000-367	SYMMETRIX VMAX 20K	VMAX20K SRDF-A IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-371	458-000-371	SYMMETRIX VMAX 20K	VMAX20K SRDF-S IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-377	458-000-377	SYMMETRIX VMAX 20K	VMAX20K TF CLONE IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-381	458-000-381	SYMMETRIX VMAX 20K	VMAX20K TF SNAP IN PKG XTRN=CB	\$0	Each	33%	\$0	Other	EN-S	
458-000-387	458-000-387	SYMMETRIX VMAX 20K	VMAX20K SYMM MGMT PKG BASE LIC=IC	\$0	Each	33%	\$0	Other	EN-S	
458-000-388	458-000-388	SYMMETRIX VMAX 20K	VMAX20K TIMEFINDER PKG BASE LIC=IC	\$0	Each	33%	\$0	Other	EN-S	
458-000-392	458-000-392	SYMMETRIX VMAX 20K	VMAX20K ADV SW PKG BASE LIC=IC	\$0	Each	33%	\$0	Other	EN-S	
458-000-854	458-000-854	SYMMETRIX VMAX 20K	RP/EX LOCAL FOR VMAX20K PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-001-042	458-001-042	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 0-14TB=CB	\$730	Each	33%	\$489	Other	EN-S	
458-001-043	458-001-043	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 15-25TB=CB	\$685	Each	33%	\$459	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
458-001-044	458-001-044	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 26-40TB=CB	\$610	Each	33%	\$409	Other	EN-S
458-001-045	458-001-045	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 41-60TB=CB	\$535	Each	33%	\$358	Other	EN-S
458-001-046	458-001-046	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 61-100TB=CB	\$465	Each	33%	\$312	Other	EN-S
458-001-047	458-001-047	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 101-150TB=CB	\$405	Each	33%	\$271	Other	EN-S
458-001-048	458-001-048	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 151-200TB=CB	\$345	Each	33%	\$231	Other	EN-S
458-001-049	458-001-049	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 251-400TB=CB	\$295	Each	33%	\$198	Other	EN-S
458-001-050	458-001-050	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 401-600TB=CB	\$255	Each	33%	\$171	Other	EN-S
458-001-051	458-001-051	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 601-1000TB=CB	\$220	Each	33%	\$147	Other	EN-S
458-001-052	458-001-052	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 1001TB+=CB	\$185	Each	33%	\$124	Other	EN-S
458-001-053	458-001-053	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 0-14TB=CB	\$365	Each	33%	\$245	Other	EN-S
458-001-054	458-001-054	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 15-25TB=CB	\$340	Each	33%	\$228	Other	EN-S
458-001-055	458-001-055	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 26-40TB=CB	\$305	Each	33%	\$204	Other	EN-S
458-001-056	458-001-056	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 41-60TB=CB	\$265	Each	33%	\$178	Other	EN-S
458-001-057	458-001-057	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 61-100TB=CB	\$235	Each	33%	\$157	Other	EN-S
458-001-058	458-001-058	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 101-150TB=CB	\$200	Each	33%	\$134	Other	EN-S
458-001-059	458-001-059	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 151-250TB=CB	\$175	Each	33%	\$117	Other	EN-S
458-001-060	458-001-060	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 251-400TB=CB	\$150	Each	33%	\$101	Other	EN-S
458-001-061	458-001-061	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 401-600TB=CB	\$125	Each	33%	\$84	Other	EN-S
458-001-062	458-001-062	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 601-1000TB=CB	\$110	Each	33%	\$74	Other	EN-S
458-001-063	458-001-063	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 1001TB+=CB	\$95	Each	33%	\$64	Other	EN-S
458-001-312	458-001-312	SYMMETRIX VMAX 20K	VMAX20K UNISPHERE360 PRODUCT=IC	\$55,000	Each	33%	\$36,850	Other	EN-S
AUTOS1MSUBASE	AUTOS1MSUBASE	SYMMETRIX VMAX 20K	AUTOSWAP 20K FOR MF BASE-3MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS1MSU-M00	AUTOS1MSU-M00	SYMMETRIX VMAX 20K	AUTOSWAP 20K FOR MF 4-45 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS1MSU-M01	AUTOS1MSU-M01	SYMMETRIX VMAX 20K	AUTOSWAP 20K FOR MF 46-175MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS1MSU-M02	AUTOS1MSU-M02	SYMMETRIX VMAX 20K	AUTOSWAP 20K MF 176-315 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS1MSU-M03	AUTOS1MSU-M03	SYMMETRIX VMAX 20K	AUTOSWAP 20K MF 316-575 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS1MSU-M04	AUTOS1MSU-M04	SYMMETRIX VMAX 20K	AUTOSWAP 20K MF 576-875 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS1MSU-M05	AUTOS1MSU-M05	SYMMETRIX VMAX 20K	AUTOSWAP 20K MF 876-1315 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS1MSU-M06	AUTOS1MSU-M06	SYMMETRIX VMAX 20K	AUTOSWAP 20K MF 1316-1975 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS1MSU-M07	AUTOS1MSU-M07	SYMMETRIX VMAX 20K	AUTOSWAP 20K MF 1976 + UP MSU	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R01	CMPEXT-1R01	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R02	CMPEXT-1R02	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R03	CMPEXT-1R03	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R04	CMPEXT-1R04	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R05	CMPEXT-1R05	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R06	CMPEXT-1R06	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R07	CMPEXT-1R07	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R08	CMPEXT-1R08	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R09	CMPEXT-1R09	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R10	CMPEXT-1R10	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1R11	CMPEXT-1R11	SYMMETRIX VMAX 20K	CMPEXT REG 20K 1TB (1001TB or greater)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-1RBASE	CMPEXT-1RBASE	SYMMETRIX VMAX 20K	CMPEXT REG 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21BAS	CMPEXTRM21BAS	SYMMETRIX VMAX 20K	CMPEXT 20KRZ BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C01	CMPEXTRM21C01	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (0-14 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C02	CMPEXTRM21C02	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (15-25 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C03	CMPEXTRM21C03	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (26-40 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C04	CMPEXTRM21C04	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (41-60 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C05	CMPEXTRM21C05	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (61-100 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C06	CMPEXTRM21C06	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (101-150 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C07	CMPEXTRM21C07	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (151-250 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C08	CMPEXTRM21C08	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (251-400 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C09	CMPEXTRM21C09	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (401-600 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C10	CMPEXTRM21C10	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (601-1000 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21C11	CMPEXTRM21C11	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (1001 TB OR GREATER)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N01	CMPEXTRM21N01	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N02	CMPEXTRM21N02	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N03	CMPEXTRM21N03	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N04	CMPEXTRM21N04	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N05	CMPEXTRM21N05	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N06	CMPEXTRM21N06	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N07	CMPEXTRM21N07	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N08	CMPEXTRM21N08	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N09	CMPEXTRM21N09	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N10	CMPEXTRM21N10	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21N11	CMPEXTRM21N11	SYMMETRIX VMAX 20K	CMPEXTRMZ 20K 1 TB 1001 TB OR GRTR NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R01	CMPEXTRM21R01	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (0-14 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R02	CMPEXTRM21R02	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (15-25 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R03	CMPEXTRM21R03	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (26-40 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R04	CMPEXTRM21R04	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (41-60 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R05	CMPEXTRM21R05	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (61-100 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R06	CMPEXTRM21R06	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (101-150 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R07	CMPEXTRM21R07	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (151-250 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R08	CMPEXTRM21R08	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (251-400 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R09	CMPEXTRM21R09	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (401-600 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R10	CMPEXTRM21R10	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB (601-1000 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21R11	CMPEXTRM21R11	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K 1 TB 1001 TB OR GRTR	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM21RBS	CMPEXTRM21RBS	SYMMETRIX VMAX 20K	CMPEXTRMZ REG 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (If applicable)
CMPZHPF-1BAS	CMPZHPF-1BAS	SYMMETRIX VMAX 20K	CMP HIGH PERFORMANCE FICON 20K BASE LIC	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M1BASE	COMPAV/M1BASE	SYMMETRIX VMAX 20K	COM-PAV/M 20K BASE LICENSE	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C01	COMPAV/M-1C01	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (0-14TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C02	COMPAV/M-1C02	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (15-25TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C03	COMPAV/M-1C03	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (26-40TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C04	COMPAV/M-1C04	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (41-60TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C05	COMPAV/M-1C05	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (61-100TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C06	COMPAV/M-1C06	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (101-150TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C07	COMPAV/M-1C07	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (151-250TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C08	COMPAV/M-1C08	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (251-400TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C09	COMPAV/M-1C09	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (401-600TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C10	COMPAV/M-1C10	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB(601-1000TB)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1C11	COMPAV/M-1C11	SYMMETRIX VMAX 20K	COMPAV/M 20K 1TB(1001TB OR GREATER)	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N01	COMPAV/M-1N01	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (0-14TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N02	COMPAV/M-1N02	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (15-25TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N03	COMPAV/M-1N03	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (26-40TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N04	COMPAV/M-1N04	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (41-60TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N05	COMPAV/M-1N05	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (61-100TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N06	COMPAV/M-1N06	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (101-150TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N07	COMPAV/M-1N07	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (151-250TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N08	COMPAV/M-1N08	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (251-400TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N09	COMPAV/M-1N09	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB (401-600TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N10	COMPAV/M-1N10	SYMMETRIX VMAX 20K	COM-PAV/M 20K 1TB(601-1000TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COMPAV/M-1N11	COMPAV/M-1N11	SYMMETRIX VMAX 20K	COMPAV/M 20K 1TB(1001TB OR GREATER) NLT3	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R01	COM-PAV-1R01	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (0-14TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R02	COM-PAV-1R02	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (15-25TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R03	COM-PAV-1R03	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (26-40TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R04	COM-PAV-1R04	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (41-60TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R05	COM-PAV-1R05	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (61-100TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R06	COM-PAV-1R06	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (101-150TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R07	COM-PAV-1R07	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (151-250TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R08	COM-PAV-1R08	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (251-400TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R09	COM-PAV-1R09	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (401-600TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R10	COM-PAV-1R10	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG 1TB (601-1000TB)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1R11	COM-PAV-1R11	SYMMETRIX VMAX 20K	COMPAV/M 20K REG 1TB (1001 TB+)	\$0	Each	33%		\$0	Other	EN-S	
COM-PAV-1RBAS	COM-PAV-1RBAS	SYMMETRIX VMAX 20K	COM-PAV/M 20K REG BASE LICENSE	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-BASE	ESA-20K-BASE	SYMMETRIX VMAX 20K	ESA FOR 20K BASE NEW LICENSE=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-ELA-N	ESA-20K-ELA-N	SYMMETRIX VMAX 20K	ESA FOR 20K ELA LICENSE FOR NON-SATA=CB	\$1,000	Each	33%		\$670	Other	EN-S	
ESA-20K-ELA-S	ESA-20K-ELA-S	SYMMETRIX VMAX 20K	ESA FOR 20K ELA LICENSE FOR SATA=CB	\$1,000	Each	33%		\$670	Other	EN-S	
ESA-20K-NON1	ESA-20K-NON1	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 0-14TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON10	ESA-20K-NON10	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 601-1000TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON11	ESA-20K-NON11	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON2	ESA-20K-NON2	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 15-25TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON3	ESA-20K-NON3	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 26-40TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON4	ESA-20K-NON4	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 41-60TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON5	ESA-20K-NON5	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 61-100TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON6	ESA-20K-NON6	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 101-150TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON7	ESA-20K-NON7	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 151-250TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON8	ESA-20K-NON8	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 251-400TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-NON9	ESA-20K-NON9	SYMMETRIX VMAX 20K	ESA FOR 20K NON-SATA 401-600TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT1	ESA-20K-SAT1	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 0-14TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT10	ESA-20K-SAT10	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 601-1000TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT11	ESA-20K-SAT11	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 1001TB-PLUS=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT2	ESA-20K-SAT2	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 15-25TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT3	ESA-20K-SAT3	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 26-40TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT4	ESA-20K-SAT4	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 41-60TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT5	ESA-20K-SAT5	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 61-100TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT6	ESA-20K-SAT6	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 101-150TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT7	ESA-20K-SAT7	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 151-250TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT8	ESA-20K-SAT8	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 251-400TB=CB	\$0	Each	33%		\$0	Other	EN-S	
ESA-20K-SAT9	ESA-20K-SAT9	SYMMETRIX VMAX 20K	ESA FOR 20K SATA 401-600TB=CB	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADDBASE	EZSM-1ADDBASE	SYMMETRIX VMAX 20K	EZSM 20K BASE LIC + PROD ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C01	EZSM-1ADD-C01	SYMMETRIX VMAX 20K	EZSM 20K 1TB (0-14TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C02	EZSM-1ADD-C02	SYMMETRIX VMAX 20K	EZSM 20K 1TB (15-25TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C03	EZSM-1ADD-C03	SYMMETRIX VMAX 20K	EZSM 20K 1TB (26-40TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C04	EZSM-1ADD-C04	SYMMETRIX VMAX 20K	EZSM 20K 1TB (41-60TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C05	EZSM-1ADD-C05	SYMMETRIX VMAX 20K	EZSM 20K 1TB (61-100TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C06	EZSM-1ADD-C06	SYMMETRIX VMAX 20K	EZSM 20K 1TB (101-150TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C07	EZSM-1ADD-C07	SYMMETRIX VMAX 20K	EZSM 20K 1TB (151-250TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C08	EZSM-1ADD-C08	SYMMETRIX VMAX 20K	EZSM 20K 1TB (251-400TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C09	EZSM-1ADD-C09	SYMMETRIX VMAX 20K	EZSM 20K 1TB (401-600TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C10	EZSM-1ADD-C10	SYMMETRIX VMAX 20K	EZSM 20K 1TB (601-1000TB) ADD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-C11	EZSM-1ADD-C11	SYMMETRIX VMAX 20K	EZSM 20K 1TB (1001TB OR GREATER) AD	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-N01	EZSM-1ADD-N01	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (0-14TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-N02	EZSM-1ADD-N02	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (15-25TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-N03	EZSM-1ADD-N03	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (26-40TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	
EZSM-1ADD-N04	EZSM-1ADD-N04	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (41-60TB) NLT3	\$0	Each	33%		\$0	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
EZSM-1ADD-N05	EZSM-1ADD-N05	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-N06	EZSM-1ADD-N06	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-N07	EZSM-1ADD-N07	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-N08	EZSM-1ADD-N08	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-N09	EZSM-1ADD-N09	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-N10	EZSM-1ADD-N10	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-N11	EZSM-1ADD-N11	SYMMETRIX VMAX 20K	EZSM 20K ADD 1TB (1001TB OR GRTR) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R01	EZSM-1ADD-R01	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (0-14TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R02	EZSM-1ADD-R02	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (15-25TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R03	EZSM-1ADD-R03	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (26-40TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R04	EZSM-1ADD-R04	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (41-60TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R05	EZSM-1ADD-R05	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (61-100TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R06	EZSM-1ADD-R06	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (101-150TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R07	EZSM-1ADD-R07	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (151-250TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R08	EZSM-1ADD-R08	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (251-400TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R09	EZSM-1ADD-R09	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (401-600TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R10	EZSM-1ADD-R10	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (601-1000TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1ADD-R11	EZSM-1ADD-R11	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (1001 TB+) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM1ADD-RBAS	EZSM1ADD-RBAS	SYMMETRIX VMAX 20K	EZSM REG 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
EZSM-1BASE	EZSM-1BASE	SYMMETRIX VMAX 20K	EZSM 20K BASE LIC + PROD	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C01	EZSM-1C01	SYMMETRIX VMAX 20K	EZSM 20K 1TB (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C02	EZSM-1C02	SYMMETRIX VMAX 20K	EZSM 20K 1TB (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C03	EZSM-1C03	SYMMETRIX VMAX 20K	EZSM 20K 1TB (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C04	EZSM-1C04	SYMMETRIX VMAX 20K	EZSM 20K 1TB (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C05	EZSM-1C05	SYMMETRIX VMAX 20K	EZSM 20K 1TB (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C06	EZSM-1C06	SYMMETRIX VMAX 20K	EZSM 20K 1TB (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C07	EZSM-1C07	SYMMETRIX VMAX 20K	EZSM 20K 1TB (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C08	EZSM-1C08	SYMMETRIX VMAX 20K	EZSM 20K 1TB (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C09	EZSM-1C09	SYMMETRIX VMAX 20K	EZSM 20K 1TB (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C10	EZSM-1C10	SYMMETRIX VMAX 20K	EZSM 20K 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1C11	EZSM-1C11	SYMMETRIX VMAX 20K	EZSM 20K 1TB (1001TB OR GREATER)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N01	EZSM-1N01	SYMMETRIX VMAX 20K	EZSM 20K 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N02	EZSM-1N02	SYMMETRIX VMAX 20K	EZSM 20K 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N03	EZSM-1N03	SYMMETRIX VMAX 20K	EZSM 20K 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N04	EZSM-1N04	SYMMETRIX VMAX 20K	EZSM 20K 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N05	EZSM-1N05	SYMMETRIX VMAX 20K	EZSM 20K 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N06	EZSM-1N06	SYMMETRIX VMAX 20K	EZSM 20K 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N07	EZSM-1N07	SYMMETRIX VMAX 20K	EZSM 20K 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N08	EZSM-1N08	SYMMETRIX VMAX 20K	EZSM 20K 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N09	EZSM-1N09	SYMMETRIX VMAX 20K	EZSM 20K 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N10	EZSM-1N10	SYMMETRIX VMAX 20K	EZSM 20K 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1N11	EZSM-1N11	SYMMETRIX VMAX 20K	EZSM 20K 1TB (1001TB OR GREATER) NLT3	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R01	EZSM-1R01	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R02	EZSM-1R02	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R03	EZSM-1R03	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R04	EZSM-1R04	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R05	EZSM-1R05	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R06	EZSM-1R06	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R07	EZSM-1R07	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R08	EZSM-1R08	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R09	EZSM-1R09	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R10	EZSM-1R10	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1R11	EZSM-1R11	SYMMETRIX VMAX 20K	EZSM REG 20K 1TB (1001 TB+)	\$0	Each	33%	\$0	Other	EN-S
EZSM-1RBAS	EZSM-1RBAS	SYMMETRIX VMAX 20K	EZSM REG 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
GDDR1CAOPSMVS	GDDR1CAOPSMVS	SYMMETRIX VMAX 20K	EMC GDDR 20K W/ CAOPSMVS LIC	\$0	Each	33%	\$0	Other	EN-S
GDDR-1SITELIC	GDDR-1SITELIC	SYMMETRIX VMAX 20K	EMC GDDR 20K SITE LICENSE	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-BAS	RPEX2-CDP-BAS	SYMMETRIX VMAX 20K	RP LOC REG CAP BASE LIC FOR VMAX 20K	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T1	RPEX2-CDP-T1	SYMMETRIX VMAX 20K	RP LOC REG CAP T1 - VMAX 20K (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T10	RPEX2-CDP-T10	SYMMETRIX VMAX 20K	RP LOC REG CAP T10 - VMAX 20K (601-1PB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T11	RPEX2-CDP-T11	SYMMETRIX VMAX 20K	RP LOC REG CAP T11 - VMAX 20K (1PB+)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T2	RPEX2-CDP-T2	SYMMETRIX VMAX 20K	RP LOC REG CAP T2 - VMAX 20K (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T3	RPEX2-CDP-T3	SYMMETRIX VMAX 20K	RP LOC REG CAP T3 - VMAX 20K (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T4	RPEX2-CDP-T4	SYMMETRIX VMAX 20K	RP LOC REG CAP T4 - VMAX 20K (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T5	RPEX2-CDP-T5	SYMMETRIX VMAX 20K	RP LOC REG CAP T5 - VMAX 20K (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T6	RPEX2-CDP-T6	SYMMETRIX VMAX 20K	RP LOC REG CAP T6 - VMAX 20K (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T7	RPEX2-CDP-T7	SYMMETRIX VMAX 20K	RP LOC REG CAP T7 - VMAX 20K (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T8	RPEX2-CDP-T8	SYMMETRIX VMAX 20K	RP LOC REG CAP T8 - VMAX 20K (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CDP-T9	RPEX2-CDP-T9	SYMMETRIX VMAX 20K	RP LOC REG CAP T9 - VMAX 20K (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-BAS	RPEX2-CRR-BAS	SYMMETRIX VMAX 20K	RP REM REG CAP BASE FOR VMAX 20K	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T1	RPEX2-CRR-T1	SYMMETRIX VMAX 20K	RP REM REG CAP T1 -VMAX 20K (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T10	RPEX2-CRR-T10	SYMMETRIX VMAX 20K	RP REM REG CAP T10 -VMAX 20K (601-1PB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T11	RPEX2-CRR-T11	SYMMETRIX VMAX 20K	RP REM REG CAP T11 -VMAX 20K (1PB+)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T2	RPEX2-CRR-T2	SYMMETRIX VMAX 20K	RP REM REG CAP T2 - VMAX 20K (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T3	RPEX2-CRR-T3	SYMMETRIX VMAX 20K	RP REM REG CAP T3 - VMAX 20K (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T4	RPEX2-CRR-T4	SYMMETRIX VMAX 20K	RP REM REG CAP T4 - VMAX 20K (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T5	RPEX2-CRR-T5	SYMMETRIX VMAX 20K	RP REM REG CAP T5 - VMAX 20K (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T6	RPEX2-CRR-T6	SYMMETRIX VMAX 20K	RP REM REG CAP T6 - VMAX 20K (101-150TB)	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
RPEX2-CRR-T7	RPEX2-CRR-T7	SYMMETRIX VMAX 20K	RP REM REG CAP T7 - VMAX 20K (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T8	RPEX2-CRR-T8	SYMMETRIX VMAX 20K	RP REM REG CAP T8 -VMAX 20K (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
RPEX2-CRR-T9	RPEX2-CRR-T9	SYMMETRIX VMAX 20K	RP REM REG CAP T9 - VMAX 20K (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KBASE	SRDFCE20KBASE	SYMMETRIX VMAX 20K	SRDF-CE 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC01	SRDFCE20KC01	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC02	SRDFCE20KC02	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC03	SRDFCE20KC03	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC04	SRDFCE20KC04	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC05	SRDFCE20KC05	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC06	SRDFCE20KC06	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC07	SRDFCE20KC07	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC08	SRDFCE20KC08	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC09	SRDFCE20KC09	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC10	SRDFCE20KC10	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KC11	SRDFCE20KC11	SYMMETRIX VMAX 20K	SRDF-CE 20K1TB1001TB OR GREATER)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN01	SRDFCE20KN01	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN02	SRDFCE20KN02	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN03	SRDFCE20KN03	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN04	SRDFCE20KN04	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN05	SRDFCE20KN05	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN06	SRDFCE20KN06	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN07	SRDFCE20KN07	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN08	SRDFCE20KN08	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN09	SRDFCE20KN09	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN10	SRDFCE20KN10	SYMMETRIX VMAX 20K	SRDF-CE 20K 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KN11	SRDFCE20KN11	SYMMETRIX VMAX 20K	SRDF-CE 20K1TB1001TB OR GREATER) NLT3	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR01	SRDFCE20KR01	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR02	SRDFCE20KR02	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR03	SRDFCE20KR03	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR04	SRDFCE20KR04	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR05	SRDFCE20KR05	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR06	SRDFCE20KR06	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR07	SRDFCE20KR07	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR08	SRDFCE20KR08	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR09	SRDFCE20KR09	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR10	SRDFCE20KR10	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KR11	SRDFCE20KR11	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL 1TB(1001TB OR GREATER)	\$0	Each	33%	\$0	Other	EN-S
SRDFCE20KRBAS	SRDFCE20KRBAS	SYMMETRIX VMAX 20K	SRDF-CE 20K REPL BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
SYM-HYPERPAV1	SYM-HYPERPAV1	SYMMETRIX VMAX 20K	HYPERPAV 20K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KBAS	TF-EIM-20KBAS	SYMMETRIX VMAX 20K	TF-EIM 20K BASE MODEL	\$5,100	Each	33%	\$3,417	Other	EN-S
TF-EIM-20KC01	TF-EIM-20KC01	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC02	TF-EIM-20KC02	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC03	TF-EIM-20KC03	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC04	TF-EIM-20KC04	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC05	TF-EIM-20KC05	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC06	TF-EIM-20KC06	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC07	TF-EIM-20KC07	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC08	TF-EIM-20KC08	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC09	TF-EIM-20KC09	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC10	TF-EIM-20KC10	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KC11	TF-EIM-20KC11	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 1001TB OR GREATER	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN01	TF-EIM-20KN01	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 0-14TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN02	TF-EIM-20KN02	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 15-25TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN03	TF-EIM-20KN03	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 26-40TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN04	TF-EIM-20KN04	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 41-60TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN05	TF-EIM-20KN05	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 61-100TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN06	TF-EIM-20KN06	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 101-150TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN07	TF-EIM-20KN07	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 151-250TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN08	TF-EIM-20KN08	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 251-400TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN09	TF-EIM-20KN09	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 401-600TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN10	TF-EIM-20KN10	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 601-1000TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KN11	TF-EIM-20KN11	SYMMETRIX VMAX 20K	TF-EIM 20K 1TB 1001TB OR GREATER NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR01	TF-EIM-20KR01	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR02	TF-EIM-20KR02	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR03	TF-EIM-20KR03	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR04	TF-EIM-20KR04	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR05	TF-EIM-20KR05	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR06	TF-EIM-20KR06	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR07	TF-EIM-20KR07	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR08	TF-EIM-20KR08	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR09	TF-EIM-20KR09	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR10	TF-EIM-20KR10	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KR11	TF-EIM-20KR11	SYMMETRIX VMAX 20K	TF-EIM 20K REG 1TB 1001TB OR GREATER	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-20KRBA	TF-EIM-20KRBA	SYMMETRIX VMAX 20K	TF-EIM 20K REG BASE LICENSE	\$5,100	Each	33%	\$3,417	Other	EN-S
TF-SIM-20KBAS	TF-SIM-20KBAS	SYMMETRIX VMAX 20K	TF-SIM 20K BASE LICENSE	\$5,100	Each	33%	\$3,417	Other	EN-S
TF-SIM-20KC01	TF-SIM-20KC01	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KC02	TF-SIM-20KC02	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
TF-SIM-20KC03	TF-SIM-20KC03	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KC04	TF-SIM-20KC04	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KC05	TF-SIM-20KC05	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KC06	TF-SIM-20KC06	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KC07	TF-SIM-20KC07	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KC08	TF-SIM-20KC08	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KC09	TF-SIM-20KC09	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KC10	TF-SIM-20KC10	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KC11	TF-SIM-20KC11	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 1001TB OR GREATER	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN01	TF-SIM-20KN01	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 0-14TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN02	TF-SIM-20KN02	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 15-25TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN03	TF-SIM-20KN03	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 26-40TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN04	TF-SIM-20KN04	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 41-60TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN05	TF-SIM-20KN05	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 61-100TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN06	TF-SIM-20KN06	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 101-150TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN07	TF-SIM-20KN07	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 151-250TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN08	TF-SIM-20KN08	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 251-400TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN09	TF-SIM-20KN09	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 401-600TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN10	TF-SIM-20KN10	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 601-1000TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KN11	TF-SIM-20KN11	SYMMETRIX VMAX 20K	TF-SIM 20K 1TB 1001TB OR GREATER NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR01	TF-SIM-20KR01	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR02	TF-SIM-20KR02	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR03	TF-SIM-20KR03	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR04	TF-SIM-20KR04	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR05	TF-SIM-20KR05	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR06	TF-SIM-20KR06	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR07	TF-SIM-20KR07	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR08	TF-SIM-20KR08	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR09	TF-SIM-20KR09	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR10	TF-SIM-20KR10	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KR11	TF-SIM-20KR11	SYMMETRIX VMAX 20K	TF-SIM 20K REG 1TB 1001TB OR GREATER	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-20KRBA	TF-SIM-20KRBA	SYMMETRIX VMAX 20K	TF-SIM 20K REG BASE LICENSE	\$5,100	Each	33%	\$3,417	Other	EN-S
V-MF-1BAS	V-MF-1BAS	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C01	V-MF-1C01	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C02	V-MF-1C02	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C03	V-MF-1C03	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C04	V-MF-1C04	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C05	V-MF-1C05	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C06	V-MF-1C06	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C07	V-MF-1C07	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C08	V-MF-1C08	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C09	V-MF-1C09	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C10	V-MF-1C10	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1C11	V-MF-1C11	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 1001 TB+	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN01	V-MF-1LN01	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN02	V-MF-1LN02	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN03	V-MF-1LN03	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN04	V-MF-1LN04	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN05	V-MF-1LN05	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SW 1TB 61-100TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN06	V-MF-1LN06	SYMMETRIX VMAX 20K	VMAX MFRM PKGL 20K SW 1TB 101-150TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN07	V-MF-1LN07	SYMMETRIX VMAX 20K	VMAX MFRM PKGL 20K SW 1TB 151-250TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN08	V-MF-1LN08	SYMMETRIX VMAX 20K	VMAX MFRM PKGL 20K SW 1TB 251-400TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN09	V-MF-1LN09	SYMMETRIX VMAX 20K	VMAX MFRM PKGL 20K SW 1TB 401-600TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN10	V-MF-1LN10	SYMMETRIX VMAX 20K	VMAX MFRM PKGL 20K SW 1TB 601-1000TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LN11	V-MF-1LN11	SYMMETRIX VMAX 20K	VMAX MFRM PKGL 20K SW 1TB 1001TB OR GRTR	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR01	V-MF-1LR01	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR REG 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR02	V-MF-1LR02	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR REG 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR03	V-MF-1LR03	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR REG 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR04	V-MF-1LR04	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR REG 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR05	V-MF-1LR05	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR REG 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR06	V-MF-1LR06	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SW REG 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR07	V-MF-1LR07	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SW REG 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR08	V-MF-1LR08	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SW REG 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR09	V-MF-1LR09	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SW REG 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LR10	V-MF-1LR10	SYMMETRIX VMAX 20K	VMAX MFRM PKGL 20K SW REG 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
					Base price from Base Price Source	UoM	Proposed Discount(%)	\$0		
V-MF-1LR11	V-MF-1LR11	V-MF-1LR11	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR REG 1TB 1001 TB+	\$0	Each	33%	\$0	Other	EN-S
V-MF-1LRBAS	V-MF-1LRBAS	V-MF-1LRBAS	SYMMETRIX VMAX 20K	VMAX MNFRM PKGL 20K SWR BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N01	V-MF-1N01	V-MF-1N01	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 0-14TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N02	V-MF-1N02	V-MF-1N02	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 15-25TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N03	V-MF-1N03	V-MF-1N03	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 26-40TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N04	V-MF-1N04	V-MF-1N04	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 41-60TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N05	V-MF-1N05	V-MF-1N05	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR 1TB 61-100TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N06	V-MF-1N06	V-MF-1N06	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SW 1TB 101-150TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N07	V-MF-1N07	V-MF-1N07	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SW 1TB 151-250TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N08	V-MF-1N08	V-MF-1N08	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SW 1TB 251-400TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N09	V-MF-1N09	V-MF-1N09	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SW 1TB 401-600TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N10	V-MF-1N10	V-MF-1N10	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SW 1TB 601-1000TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-1N11	V-MF-1N11	V-MF-1N11	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SW 1TB 1001TB OR GRTR	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R01	V-MF-1R01	V-MF-1R01	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R02	V-MF-1R02	V-MF-1R02	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R03	V-MF-1R03	V-MF-1R03	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R04	V-MF-1R04	V-MF-1R04	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R05	V-MF-1R05	V-MF-1R05	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R06	V-MF-1R06	V-MF-1R06	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R07	V-MF-1R07	V-MF-1R07	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R08	V-MF-1R08	V-MF-1R08	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R09	V-MF-1R09	V-MF-1R09	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R10	V-MF-1R10	V-MF-1R10	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-1R11	V-MF-1R11	V-MF-1R11	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR REG 1TB 1001 TB+	\$0	Each	33%	\$0	Other	EN-S
V-MF-1RBAS	V-MF-1RBAS	V-MF-1RBAS	SYMMETRIX VMAX 20K	VMAX MNFRM PKG 20K SWR BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
450-000-044	450-000-044	450-000-044	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 1001TB+CB	\$0	Each	33%	\$0	Other	EN-S
450-000-045	450-000-045	450-000-045	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 1000TB+CB	\$0	Each	33%	\$0	Other	EN-S
450-000-070	450-000-070	450-000-070	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 0-14TB=CB	\$5,890	Each	33%	\$3,940	Other	EN-S
450-000-071	450-000-071	450-000-071	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-072	450-000-072	450-000-072	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 26-40TB=CB	\$4,860	Each	33%	\$3,256	Other	EN-S
450-000-073	450-000-073	450-000-073	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-074	450-000-074	450-000-074	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-075	450-000-075	450-000-075	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-076	450-000-076	450-000-076	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-077	450-000-077	450-000-077	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-078	450-000-078	450-000-078	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-079	450-000-079	450-000-079	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-080	450-000-080	450-000-080	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-081	450-000-081	450-000-081	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 0-14TB=CB	\$2,930	Each	33%	\$1,963	Other	EN-S
450-000-082	450-000-082	450-000-082	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 15-25TB=CB	\$2,750	Each	33%	\$1,843	Other	EN-S
450-000-083	450-000-083	450-000-083	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 26-40TB=CB	\$2,430	Each	33%	\$1,628	Other	EN-S
450-000-084	450-000-084	450-000-084	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 41-60TB=CB	\$2,260	Each	33%	\$1,514	Other	EN-S
450-000-085	450-000-085	450-000-085	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-086	450-000-086	450-000-086	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-087	450-000-087	450-000-087	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-088	450-000-088	450-000-088	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-089	450-000-089	450-000-089	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-090	450-000-090	450-000-090	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-091	450-000-091	450-000-091	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-180	450-000-180	450-000-180	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-181	450-000-181	450-000-181	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-182	450-000-182	450-000-182	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-183	450-000-183	450-000-183	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-184	450-000-184	450-000-184	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-185	450-000-185	450-000-185	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-186	450-000-186	450-000-186	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-187	450-000-187	450-000-187	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-188	450-000-188	450-000-188	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-189	450-000-189	450-000-189	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG NON-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-190	450-000-190	450-000-190	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-191	450-000-191	450-000-191	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-192	450-000-192	450-000-192	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-193	450-000-193	450-000-193	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-194	450-000-194	450-000-194	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-195	450-000-195	450-000-195	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-196	450-000-196	450-000-196	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-197	450-000-197	450-000-197	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-198	450-000-198	450-000-198	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
450-000-199	450-000-199	450-000-199	SYMMETRIX VMAX 40K	VMAX40K MGMT PKG SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-623	456-000-623	456-000-623	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-624	456-000-624	456-000-624	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-625	456-000-625	456-000-625	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-626	456-000-626	456-000-626	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-627	456-000-627	456-000-627	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-628	456-000-628	456-000-628	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-629	456-000-629	456-000-629	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-630	456-000-630	456-000-630	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-000-631	456-000-631	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-632	456-000-632	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-633	456-000-633	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-634	456-000-634	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-635	456-000-635	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-636	456-000-636	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-637	456-000-637	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-638	456-000-638	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-639	456-000-639	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-640	456-000-640	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-641	456-000-641	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-642	456-000-642	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-643	456-000-643	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-644	456-000-644	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-656	456-000-656	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-000-657	456-000-657	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-000-658	456-000-658	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-000-659	456-000-659	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-000-660	456-000-660	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-000-661	456-000-661	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-000-662	456-000-662	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-000-663	456-000-663	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-000-664	456-000-664	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-000-665	456-000-665	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-000-666	456-000-666	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA 1000TB +	\$0	Each	33%	\$0	Other	EN-S
456-000-667	456-000-667	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-000-668	456-000-668	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-000-669	456-000-669	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-000-670	456-000-670	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-000-671	456-000-671	SYMMETRIX VMAX 40K	SYMM MGMT SUITE 40K NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-000-672	456-000-672	SYMMETRIX VMAX 40K	SYMM MGMT SUITE 40K NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-000-673	456-000-673	SYMMETRIX VMAX 40K	SYMM MGMT SUITE 40K NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-000-674	456-000-674	SYMMETRIX VMAX 40K	SYMM MGMT SUITE 40K NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-000-675	456-000-675	SYMMETRIX VMAX 40K	SYMM MGMT SUITE 40K NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-000-676	456-000-676	SYMMETRIX VMAX 40K	SYMM MGMT SUITE 40K NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-000-677	456-000-677	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K NON-SATA 1000TB+	\$0	Each	33%	\$0	Other	EN-S
456-000-689	456-000-689	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-690	456-000-690	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-691	456-000-691	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-692	456-000-692	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-693	456-000-693	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-694	456-000-694	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-695	456-000-695	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-696	456-000-696	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-697	456-000-697	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-698	456-000-698	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-699	456-000-699	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-700	456-000-700	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-701	456-000-701	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-702	456-000-702	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-703	456-000-703	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-704	456-000-704	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-705	456-000-705	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-706	456-000-706	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-707	456-000-707	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-708	456-000-708	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-709	456-000-709	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-710	456-000-710	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-711	456-000-711	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-712	456-000-712	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-713	456-000-713	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-714	456-000-714	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-715	456-000-715	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-716	456-000-716	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-717	456-000-717	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-718	456-000-718	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-719	456-000-719	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-720	456-000-720	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-721	456-000-721	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR XTRN 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-722	456-000-722	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-723	456-000-723	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-724	456-000-724	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-725	456-000-725	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-726	456-000-726	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-727	456-000-727	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-728	456-000-728	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-729	456-000-729	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-000-730	456-000-730	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-731	456-000-731	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 601-1000TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-732	456-000-732	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDR REG 1001+TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-733	456-000-733	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-734	456-000-734	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-735	456-000-735	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-736	456-000-736	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-737	456-000-737	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-738	456-000-738	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-739	456-000-739	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-740	456-000-740	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-741	456-000-741	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-742	456-000-742	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-743	456-000-743	SYMMETRIX VMAX 40K	VMAX40K FAST TIER SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-744	456-000-744	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-745	456-000-745	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-746	456-000-746	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-747	456-000-747	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-748	456-000-748	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-749	456-000-749	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-750	456-000-750	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-751	456-000-751	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-752	456-000-752	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-753	456-000-753	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-754	456-000-754	SYMMETRIX VMAX 40K	VMAX40K FAST TIER N-SATA 1001TB+=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-755	456-000-755	SYMMETRIX VMAX 40K	VMAX40K FAST TIER XTRN 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-756	456-000-756	SYMMETRIX VMAX 40K	VMAX40K FAST TIER XTRN 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-757	456-000-757	SYMMETRIX VMAX 40K	VMAX40K FAST TIER XTRN 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-758	456-000-758	SYMMETRIX VMAX 40K	VMAX40K FAST TIER XTRN 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-759	456-000-759	SYMMETRIX VMAX 40K	FAST SUITE FOR 40K FTS 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-000-760	456-000-760	SYMMETRIX VMAX 40K	VMAX40K FAST TIER XTRN 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-761	456-000-761	SYMMETRIX VMAX 40K	FAST SUITE FOR 40K FTS 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-000-762	456-000-762	SYMMETRIX VMAX 40K	VMAX40K FAST TIER XTRN 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-763	456-000-763	SYMMETRIX VMAX 40K	VMAX40K FAST TIER XTRN 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-764	456-000-764	SYMMETRIX VMAX 40K	VMAX40K FAST TIER XTRN 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-765	456-000-765	SYMMETRIX VMAX 40K	VMAX40K FAST TIER XTRN 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-766	456-000-766	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-767	456-000-767	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-768	456-000-768	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-769	456-000-769	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-770	456-000-770	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-771	456-000-771	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-772	456-000-772	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-773	456-000-773	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-774	456-000-774	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-775	456-000-775	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 601-1000TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-776	456-000-776	SYMMETRIX VMAX 40K	VMAX40K FAST TIER REG 1001+TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-777	456-000-777	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-778	456-000-778	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-779	456-000-779	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-780	456-000-780	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-781	456-000-781	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-782	456-000-782	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-783	456-000-783	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-784	456-000-784	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-785	456-000-785	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-786	456-000-786	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-787	456-000-787	SYMMETRIX VMAX 40K	VMAX40K SRDF REP SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-788	456-000-788	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-789	456-000-789	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-790	456-000-790	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-791	456-000-791	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-792	456-000-792	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-793	456-000-793	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-794	456-000-794	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-795	456-000-795	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-796	456-000-796	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-797	456-000-797	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-798	456-000-798	SYMMETRIX VMAX 40K	VMAX40K SRDF REP N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-799	456-000-799	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-800	456-000-800	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-801	456-000-801	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-802	456-000-802	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-803	456-000-803	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-804	456-000-804	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-805	456-000-805	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-806	456-000-806	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
456-000-807	456-000-807	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-808	456-000-808	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-809	456-000-809	SYMMETRIX VMAX 40K	VMAX40K SRDF REP XTRN 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-810	456-000-810	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-811	456-000-811	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-812	456-000-812	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-813	456-000-813	SYMMETRIX VMAX 40K	SRDF SUITE FOR 40K REG 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-000-814	456-000-814	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-815	456-000-815	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-816	456-000-816	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-817	456-000-817	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-818	456-000-818	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-819	456-000-819	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 601-1000TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-820	456-000-820	SYMMETRIX VMAX 40K	VMAX40K SRDF REP REG 1001+TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-821	456-000-821	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-822	456-000-822	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-823	456-000-823	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-824	456-000-824	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-825	456-000-825	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-826	456-000-826	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-827	456-000-827	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-828	456-000-828	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-829	456-000-829	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-830	456-000-830	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-831	456-000-831	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-832	456-000-832	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-833	456-000-833	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-834	456-000-834	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-835	456-000-835	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-836	456-000-836	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-837	456-000-837	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-838	456-000-838	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-839	456-000-839	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-840	456-000-840	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-841	456-000-841	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-842	456-000-842	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-843	456-000-843	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-844	456-000-844	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-845	456-000-845	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-846	456-000-846	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-847	456-000-847	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-848	456-000-848	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-849	456-000-849	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-850	456-000-850	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-851	456-000-851	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-852	456-000-852	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-853	456-000-853	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF XTRN 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-854	456-000-854	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 0-14TB=CB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-855	456-000-855	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-856	456-000-856	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-857	456-000-857	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-858	456-000-858	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-859	456-000-859	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-860	456-000-860	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-861	456-000-861	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-862	456-000-862	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-863	456-000-863	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 601-1000TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-864	456-000-864	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REG 1001+TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-000-865	456-000-865	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-000-866	456-000-866	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-000-867	456-000-867	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-000-868	456-000-868	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-000-869	456-000-869	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-000-870	456-000-870	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-000-871	456-000-871	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-000-872	456-000-872	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S
456-000-873	456-000-873	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-000-874	456-000-874	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-000-875	456-000-875	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K SATA 1000TB +	\$0	Each	33%	\$0	Other	EN-S
456-000-876	456-000-876	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 0-14TB	\$0	Each	33%	\$0	Other	EN-S
456-000-877	456-000-877	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 15-25TB	\$0	Each	33%	\$0	Other	EN-S
456-000-878	456-000-878	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 26-40TB	\$0	Each	33%	\$0	Other	EN-S
456-000-879	456-000-879	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 41-60TB	\$0	Each	33%	\$0	Other	EN-S
456-000-880	456-000-880	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 61-100TB	\$0	Each	33%	\$0	Other	EN-S
456-000-881	456-000-881	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 101-150TB	\$0	Each	33%	\$0	Other	EN-S
456-000-882	456-000-882	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 151-250TB	\$0	Each	33%	\$0	Other	EN-S
456-000-883	456-000-883	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 251-400TB	\$0	Each	33%	\$0	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-000-884	456-000-884	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 401-600TB	\$0	Each	33%	\$0	Other	EN-S
456-000-885	456-000-885	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
456-000-886	456-000-886	SYMMETRIX VMAX 40K	PROSPHERE-CC 40K NON-SATA 1000TB +	\$0	Each	33%	\$0	Other	EN-S
456-000-888	456-000-888	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-889	456-000-889	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-900	456-000-900	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-901	456-000-901	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-902	456-000-902	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-903	456-000-903	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-904	456-000-904	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-905	456-000-905	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-906	456-000-906	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-907	456-000-907	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-908	456-000-908	SYMMETRIX VMAX 40K	VMAX40K OR-DM SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-909	456-000-909	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-910	456-000-910	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-911	456-000-911	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-912	456-000-912	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-913	456-000-913	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-914	456-000-914	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-915	456-000-915	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-916	456-000-916	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-917	456-000-917	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-918	456-000-918	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-000-919	456-000-919	SYMMETRIX VMAX 40K	VMAX40K OR-DM N-SATA 1001+TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-006-141	456-006-141	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-142	456-006-142	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 15-25TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-143	456-006-143	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-144	456-006-144	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-145	456-006-145	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-146	456-006-146	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-147	456-006-147	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-148	456-006-148	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 251-400TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-149	456-006-149	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 401-600TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-150	456-006-150	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 601-1000TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-006-151	456-006-151	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG 1001+TB=CA	\$0	Each	33%	\$0	Other	EN-S
456-104-561	456-104-561	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (0-14TB) =CA	\$3,800	Each	33%	\$2,546	Other	EN-S
456-104-562	456-104-562	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (15-25TB) =CA	\$3,370	Each	33%	\$2,258	Other	EN-S
456-104-563	456-104-563	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (26-40TB) =CA	\$3,200	Each	33%	\$2,144	Other	EN-S
456-104-564	456-104-564	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (41-60TB) =CA	\$2,800	Each	33%	\$1,876	Other	EN-S
456-104-565	456-104-565	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (61-100TB) =CA	\$2,575	Each	33%	\$1,725	Other	EN-S
456-104-566	456-104-566	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (101-150TB) =CA	\$2,125	Each	33%	\$1,424	Other	EN-S
456-104-567	456-104-567	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (151-250TB) =CA	\$1,970	Each	33%	\$1,320	Other	EN-S
456-104-568	456-104-568	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (251-400TB) =CA	\$1,835	Each	33%	\$1,229	Other	EN-S
456-104-569	456-104-569	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (401-600TB) =CA	\$1,700	Each	33%	\$1,139	Other	EN-S
456-104-570	456-104-570	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40 (601-1000TB) =CA	\$1,430	Each	33%	\$958	Other	EN-S
456-104-571	456-104-571	SYMMETRIX VMAX 40K	RP/EX LOC REG CAP VMAX40(1001TB+) =CA	\$1,050	Each	33%	\$704	Other	EN-S
456-104-572	456-104-572	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (0-14TB) =CA	\$3,800	Each	33%	\$2,546	Other	EN-S
456-104-573	456-104-573	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (15-25TB) =CA	\$3,370	Each	33%	\$2,258	Other	EN-S
456-104-574	456-104-574	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (26-40TB) =CA	\$3,200	Each	33%	\$2,144	Other	EN-S
456-104-575	456-104-575	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (41-60TB) =CA	\$2,800	Each	33%	\$1,876	Other	EN-S
456-104-576	456-104-576	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (61-100TB) =CA	\$2,575	Each	33%	\$1,725	Other	EN-S
456-104-577	456-104-577	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (101-150TB) =CA	\$2,125	Each	33%	\$1,424	Other	EN-S
456-104-578	456-104-578	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (151-250TB) =CA	\$1,970	Each	33%	\$1,320	Other	EN-S
456-104-579	456-104-579	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (251-400TB) =CA	\$1,835	Each	33%	\$1,229	Other	EN-S
456-104-580	456-104-580	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (401-600TB) =CA	\$1,700	Each	33%	\$1,139	Other	EN-S
456-104-581	456-104-581	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (601-1000TB) =CA	\$1,430	Each	33%	\$958	Other	EN-S
456-104-582	456-104-582	SYMMETRIX VMAX 40K	RP/EX REM REG CAP VMAX40 (1001TB+) =CA	\$1,050	Each	33%	\$704	Other	EN-S
456-105-343	456-105-343	SYMMETRIX VMAX 40K	SRMSUITE 40K 0-14TB S =CB	\$1,120	Each	33%	\$750	Other	EN-S
456-105-344	456-105-344	SYMMETRIX VMAX 40K	SRMSUITE 40K 15-25TB S =CB	\$1,090	Each	33%	\$730	Other	EN-S
456-105-345	456-105-345	SYMMETRIX VMAX 40K	SRMSUITE 40K 26-40TB S =CB	\$1,050	Each	33%	\$704	Other	EN-S
456-105-346	456-105-346	SYMMETRIX VMAX 40K	SRMSUITE 40K 41-60TB S =CB	\$1,030	Each	33%	\$690	Other	EN-S
456-105-347	456-105-347	SYMMETRIX VMAX 40K	SRMSUITE 40K 61-100TB S =CB	\$1,000	Each	33%	\$670	Other	EN-S
456-105-348	456-105-348	SYMMETRIX VMAX 40K	SRMSUITE 40K 101-150TB S =CB	\$980	Each	33%	\$657	Other	EN-S
456-105-349	456-105-349	SYMMETRIX VMAX 40K	SRMSUITE 40K 151-250TB S =CB	\$970	Each	33%	\$650	Other	EN-S
456-105-350	456-105-350	SYMMETRIX VMAX 40K	SRMSUITE 40K 251-400TB S =CB	\$810	Each	33%	\$543	Other	EN-S
456-105-351	456-105-351	SYMMETRIX VMAX 40K	SRMSUITE 40K 401-600TB S =CB	\$660	Each	33%	\$442	Other	EN-S
456-105-352	456-105-352	SYMMETRIX VMAX 40K	SRMSUITE 40K 601-1PB S =CB	\$610	Each	33%	\$409	Other	EN-S
456-105-353	456-105-353	SYMMETRIX VMAX 40K	SRMSUITE 40K 1001TB+ S =CB	\$600	Each	33%	\$402	Other	EN-S
456-105-354	456-105-354	SYMMETRIX VMAX 40K	SRMSUITE 40K 0-14TB =CB	\$2,230	Each	33%	\$1,494	Other	EN-S
456-105-355	456-105-355	SYMMETRIX VMAX 40K	SRMSUITE 40K 15-25TB =CB	\$2,170	Each	33%	\$1,454	Other	EN-S
456-105-356	456-105-356	SYMMETRIX VMAX 40K	SRMSUITE 40K 26-40TB =CB	\$2,100	Each	33%	\$1,407	Other	EN-S
456-105-357	456-105-357	SYMMETRIX VMAX 40K	SRMSUITE 40K 41-60TB =CB	\$2,050	Each	33%	\$1,374	Other	EN-S
456-105-358	456-105-358	SYMMETRIX VMAX 40K	SRMSUITE 40K 61-100TB =CB	\$2,000	Each	33%	\$1,340	Other	EN-S
456-105-359	456-105-359	SYMMETRIX VMAX 40K	SRMSUITE 40K 101-150TB =CB	\$1,960	Each	33%	\$1,313	Other	EN-S
456-105-360	456-105-360	SYMMETRIX VMAX 40K	SRMSUITE 40K 151-250TB =CB	\$1,940	Each	33%	\$1,300	Other	EN-S
456-105-361	456-105-361	SYMMETRIX VMAX 40K	SRMSUITE 40K 251-400TB =CB	\$1,610	Each	33%	\$1,079	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K)	
				Base price from Base Price Source	UoM			Product Category (REQUIRED) use drop-down	Product Category (if applicable)
456-105-362	456-105-362	SYMMETRIX VMAX 40K	SRMSUITE 40K 401-600TB =CB	\$1,320	Each	33%	\$884	Other	EN-S
456-105-363	456-105-363	SYMMETRIX VMAX 40K	SRMSUITE 40K 601-1PB =CB	\$1,220	Each	33%	\$817	Other	EN-S
456-105-364	456-105-364	SYMMETRIX VMAX 40K	SRMSUITE 40K 1001TB+ =CB	\$1,190	Each	33%	\$797	Other	EN-S
456-106-249	456-106-249	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 0-14TB SATA =CB	\$1,150	Each	33%	\$771	Other	EN-S
456-106-250	456-106-250	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 15-25TB SATA =CB	\$1,070	Each	33%	\$717	Other	EN-S
456-106-251	456-106-251	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 26-40TB SATA =CB	\$950	Each	33%	\$637	Other	EN-S
456-106-252	456-106-252	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 41-60TB SATA =CB	\$880	Each	33%	\$590	Other	EN-S
456-106-253	456-106-253	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 61-100TB SATA =CB	\$850	Each	33%	\$570	Other	EN-S
456-106-254	456-106-254	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 101-150TB SATA =CB	\$770	Each	33%	\$516	Other	EN-S
456-106-255	456-106-255	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 151-250TB SATA =CB	\$680	Each	33%	\$456	Other	EN-S
456-106-256	456-106-256	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 251-400TB SATA =CB	\$550	Each	33%	\$395	Other	EN-S
456-106-257	456-106-257	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 401-600TB SATA =CB	\$510	Each	33%	\$342	Other	EN-S
456-106-258	456-106-258	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 601-1PB SATA =CB	\$450	Each	33%	\$302	Other	EN-S
456-106-259	456-106-259	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 1001TB+ SATA =CB	\$390	Each	33%	\$261	Other	EN-S
456-106-260	456-106-260	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 0-14TB NOSATA =CB	\$2,290	Each	33%	\$1,534	Other	EN-S
456-106-261	456-106-261	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 15-25TB NOSATA =CB	\$2,150	Each	33%	\$1,441	Other	EN-S
456-106-262	456-106-262	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 26-40TB NOSATA =CB	\$1,890	Each	33%	\$1,266	Other	EN-S
456-106-263	456-106-263	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 41-60TB NOSATA =CB	\$1,760	Each	33%	\$1,179	Other	EN-S
456-106-264	456-106-264	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 61-100TB NOSATA =CB	\$1,700	Each	33%	\$1,139	Other	EN-S
456-106-265	456-106-265	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 101-150TB NOSATA =CB	\$1,530	Each	33%	\$1,025	Other	EN-S
456-106-266	456-106-266	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 151-250TB NOSATA =CB	\$1,350	Each	33%	\$905	Other	EN-S
456-106-267	456-106-267	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 251-400TB NOSATA =CB	\$1,170	Each	33%	\$784	Other	EN-S
456-106-268	456-106-268	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 401-600TB NOSATA =CB	\$1,030	Each	33%	\$690	Other	EN-S
456-106-269	456-106-269	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 601-1PB NOSATA =CB	\$890	Each	33%	\$596	Other	EN-S
456-106-270	456-106-270	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 1001TB+ NOSATA =CB	\$760	Each	33%	\$523	Other	EN-S
456-106-316	456-106-316	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 0-14TB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-317	456-106-317	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 15-25TB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-318	456-106-318	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 26-40TB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-319	456-106-319	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 41-60TB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-320	456-106-320	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 61-100TB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-321	456-106-321	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 101-150TB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-322	456-106-322	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 151-250TB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-323	456-106-323	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 251-400TB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-324	456-106-324	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 401-600TB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-325	456-106-325	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 601-1PB S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-326	456-106-326	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 1001TB+ S=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-327	456-106-327	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 0-14TB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-328	456-106-328	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 15-25TB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-329	456-106-329	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 26-40TB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-330	456-106-330	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 41-60TB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-331	456-106-331	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 61-100TB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-332	456-106-332	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 101-150TB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-333	456-106-333	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 151-250TB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-334	456-106-334	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 251-400TB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-335	456-106-335	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 401-600TB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-336	456-106-336	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 601-1PB NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-337	456-106-337	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 1001TB+ NS=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-361	456-106-361	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 0-14TB REG CAP =CA	\$3,990	Each	33%	\$2,673	Other	EN-S
456-106-362	456-106-362	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 15-25TB REG CAP =CA	\$3,470	Each	33%	\$2,325	Other	EN-S
456-106-363	456-106-363	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 26-40TB REG CAP =CA	\$3,020	Each	33%	\$2,023	Other	EN-S
456-106-364	456-106-364	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 41-60TB REG CAP =CA	\$2,460	Each	33%	\$1,648	Other	EN-S
456-106-365	456-106-365	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 61-100TB REG CAP =CA	\$2,070	Each	33%	\$1,387	Other	EN-S
456-106-366	456-106-366	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 101-150TB REG CAP =CA	\$1,930	Each	33%	\$1,293	Other	EN-S
456-106-367	456-106-367	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 151-250TB REG CAP =CA	\$1,790	Each	33%	\$1,199	Other	EN-S
456-106-368	456-106-368	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 251-400TB REG CAP =CA	\$1,660	Each	33%	\$1,112	Other	EN-S
456-106-369	456-106-369	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 401-600TB REG CAP =CA	\$1,510	Each	33%	\$1,012	Other	EN-S
456-106-370	456-106-370	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 601-1PB REG CAP =CA	\$1,410	Each	33%	\$945	Other	EN-S
456-106-371	456-106-371	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K 1001TB+ REG CAP =CA	\$990	Each	33%	\$663	Other	EN-S
456-106-395	456-106-395	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 0-14TB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-396	456-106-396	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 15-25TB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-397	456-106-397	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 26-40TB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-398	456-106-398	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 41-60TB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-399	456-106-399	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 61-100TB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-400	456-106-400	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 101-150TB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-401	456-106-401	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 151-250TB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-402	456-106-402	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 251-400TB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-403	456-106-403	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 401-600TB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-404	456-106-404	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 601-1PB R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-405	456-106-405	SYMMETRIX VMAX 40K	APPSYNC VMAX 40K CAP UPG 1001TB+ R=CA	\$0	Each	33%	\$0	Other	EN-S
456-106-446	456-106-446	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-447	456-106-447	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-448	456-106-448	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-449	456-106-449	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-450	456-106-450	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-451	456-106-451	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-452	456-106-452	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-453	456-106-453	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM				
456-106-454	456-106-454	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-455	456-106-455	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-456	456-106-456	SYMMETRIX VMAX 40K	ADV SW SUITE 40K SATA 1001TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-457	456-106-457	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-458	456-106-458	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-459	456-106-459	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-460	456-106-460	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-461	456-106-461	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-462	456-106-462	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-463	456-106-463	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-464	456-106-464	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-465	456-106-465	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-466	456-106-466	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-106-467	456-106-467	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA 1001TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-243	456-107-243	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-244	456-107-244	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-245	456-107-245	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-246	456-107-246	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-247	456-107-247	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-248	456-107-248	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-249	456-107-249	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-250	456-107-250	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-251	456-107-251	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-252	456-107-252	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-253	456-107-253	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-254	456-107-254	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-255	456-107-255	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-256	456-107-256	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-257	456-107-257	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-258	456-107-258	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-259	456-107-259	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-260	456-107-260	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-261	456-107-261	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-262	456-107-262	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-263	456-107-263	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 601-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-264	456-107-264	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-755	456-107-755	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 0-14TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-756	456-107-756	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 15-25TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-757	456-107-757	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 26-40TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-758	456-107-758	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 41-60TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-759	456-107-759	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 61-100TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-760	456-107-760	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 101-150TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-761	456-107-761	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 151-250TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-762	456-107-762	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 251-400TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-763	456-107-763	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 401-600TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-764	456-107-764	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 601-1000TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-765	456-107-765	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K N-S 1001TB+ MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-766	456-107-766	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 0-14TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-767	456-107-767	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 15-25TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-768	456-107-768	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 26-40TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-769	456-107-769	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 41-60TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-770	456-107-770	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 61-100TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-771	456-107-771	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 101-150TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-107-772	456-107-772	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 151-250TB MPO=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-130	456-108-130	SYMMETRIX VMAX 40K	RP/EX LOC BASE FOR VMAX40K LIC=IC	\$24,300	Each	33%	\$16,281	Other	EN-S
456-108-131	456-108-131	SYMMETRIX VMAX 40K	RP/EX REM BASE FOR VMAX40K LIC=IC	\$24,300	Each	33%	\$16,281	Other	EN-S
456-108-159	456-108-159	SYMMETRIX VMAX 40K	VIPR SRM UPG VMAX40K BASE=IC	\$0	Each	33%	\$0	Other	EN-S
456-108-196	456-108-196	SYMMETRIX VMAX 40K	VMAX40K ENGINUITY BASE NEW LIC=IC	\$8,800	Each	33%	\$5,414	Other	EN-S
456-108-217	456-108-217	SYMMETRIX VMAX 40K	VMAX40K OR-DM REG BASE LIC=IC	\$19,908	Each	33%	\$13,338	Other	EN-S
456-108-218	456-108-218	SYMMETRIX VMAX 40K	VMAX40K OR-DM BASE NEW LIC=IC	\$18,684	Each	33%	\$12,518	Other	EN-S
456-108-219	456-108-219	SYMMETRIX VMAX 40K	VMAX40K EZSM IN PKG SATA=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-225	456-108-225	SYMMETRIX VMAX 40K	VMAX40K ADV SW PKG BASE LIC=IC	\$45,540	Each	33%	\$30,612	Other	EN-S
456-108-226	456-108-226	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF PKG REG BASE LIC=IC	\$9,820	Each	33%	\$6,579	Other	EN-S
456-108-227	456-108-227	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF PKG BASE LIC=IC	\$16,370	Each	33%	\$10,968	Other	EN-S
456-108-228	456-108-228	SYMMETRIX VMAX 40K	VMAX40K SRDF REP PKG REG BASE LIC=IC	\$20,760	Each	33%	\$13,909	Other	EN-S
456-108-229	456-108-229	SYMMETRIX VMAX 40K	VMAX40K SRDF REP PKG BASE LIC=IC	\$22,120	Each	33%	\$14,820	Other	EN-S
456-108-230	456-108-230	SYMMETRIX VMAX 40K	VMAX40K SYMM MGMT PKG BASE LIC	\$0	Each	33%	\$0	Other	EN-S
456-108-231	456-108-231	SYMMETRIX VMAX 40K	VMAX40K FAST_TIER REG BASE LIC=IC	\$16,928	Each	33%	\$11,342	Other	EN-S
456-108-232	456-108-232	SYMMETRIX VMAX 40K	VMAX40K FAST_TIER BASE LIC=IC	\$18,394	Each	33%	\$12,324	Other	EN-S
456-108-233	456-108-233	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDER REP PKG REG BASE LIC	\$13,890	Each	33%	\$9,306	Other	EN-S
456-108-234	456-108-234	SYMMETRIX VMAX 40K	VMAX40K TIMEFINDER BASE LIC=IC	\$21,368	Each	33%	\$14,317	Other	EN-S
456-108-672	456-108-672	SYMMETRIX VMAX 40K	ESA FOR 40K N-SATA VMAX=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-673	456-108-673	SYMMETRIX VMAX 40K	ESA FOR 40K N-SATA VMWARE=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-676	456-108-676	SYMMETRIX VMAX 40K	ESA FOR 40K SATA VMAX=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-677	456-108-677	SYMMETRIX VMAX 40K	ESA FOR 40K SATA VMWARE=CB	\$0	Each	33%	\$0	Other	EN-S
456-108-678	456-108-678	SYMMETRIX VMAX 40K	ESA FOR 40K BASE NEW LICENSE=IC	\$7,200	Each	33%	\$4,824	Other	EN-S
456-109-001	456-109-001	SYMMETRIX VMAX 40K	APPSYNC VMAX40K BASE=IC	\$19,240	Each	33%	\$12,891	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-109-099	456-109-099	SYMMETRIX VMAX 40K	VMS VMAX40K BASE=IC	\$0	Each	33%		\$0	Other	EN-S
456-109-266	456-109-266	SYMMETRIX VMAX 40K	VIPR SRM 40K BASE =IC	\$21,060	Each	33%		\$14,110	Other	EN-S
456-110-031	456-110-031	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 251-400TB MPO=CB	\$0	Each	33%		\$0	Other	EN-S
456-110-032	456-110-032	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 401-600TB MPO=CB	\$0	Each	33%		\$0	Other	EN-S
456-110-033	456-110-033	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 601-1000TB MPO=CB	\$0	Each	33%		\$0	Other	EN-S
456-110-034	456-110-034	SYMMETRIX VMAX 40K	ESA FOR VMAX 40K SATA 1001TB+ MPO=CB	\$0	Each	33%		\$0	Other	EN-S
456-110-378	456-110-378	SYMMETRIX VMAX 40K	VS VMAX 40K 1-14TB S=CB	\$0	Each	33%		\$0	Other	EN-S
456-110-379	456-110-379	SYMMETRIX VMAX 40K	VS VMAX 40K 15-25TB S=CB	\$0	Each	33%		\$0	Other	EN-S
456-110-380	456-110-380	SYMMETRIX VMAX 40K	VS VMAX 40K 26-40TB S=CB	\$0	Each	33%		\$0	Other	EN-S
456-110-381	456-110-381	SYMMETRIX VMAX 40K	VS VMAX 40K 41-60TB S=CB	\$1,310	Each	33%		\$878	Other	EN-S
456-110-382	456-110-382	SYMMETRIX VMAX 40K	VS VMAX 40K 61-100TB S=CB	\$1,280	Each	33%		\$858	Other	EN-S
456-110-383	456-110-383	SYMMETRIX VMAX 40K	VS VMAX 40K 101-150TB S=CB	\$1,250	Each	33%		\$838	Other	EN-S
456-110-384	456-110-384	SYMMETRIX VMAX 40K	VS VMAX 40K 151-250TB S=CB	\$1,240	Each	33%		\$831	Other	EN-S
456-110-385	456-110-385	SYMMETRIX VMAX 40K	VS VMAX 40K 251-400TB S=CB	\$1,030	Each	33%		\$690	Other	EN-S
456-110-386	456-110-386	SYMMETRIX VMAX 40K	VS VMAX 40K 401-600TB S=CB	\$850	Each	33%		\$570	Other	EN-S
456-110-387	456-110-387	SYMMETRIX VMAX 40K	VS VMAX 40K 601-1PBS S=CB	\$780	Each	33%		\$523	Other	EN-S
456-110-388	456-110-388	SYMMETRIX VMAX 40K	VS VMAX 40K 1001TB+ S=CB	\$760	Each	33%		\$509	Other	EN-S
456-110-389	456-110-389	SYMMETRIX VMAX 40K	VS VMAX 40K 1-14TB NS=CB	\$2,840	Each	33%		\$1,903	Other	EN-S
456-110-390	456-110-390	SYMMETRIX VMAX 40K	VS VMAX 40K 15-25TB NS=CB	\$2,760	Each	33%		\$1,849	Other	EN-S
456-110-391	456-110-391	SYMMETRIX VMAX 40K	VS VMAX 40K 26-40TB NS=CB	\$2,680	Each	33%		\$1,796	Other	EN-S
456-110-392	456-110-392	SYMMETRIX VMAX 40K	VS VMAX 40K 41-60TB NS=CB	\$2,620	Each	33%		\$1,755	Other	EN-S
456-110-393	456-110-393	SYMMETRIX VMAX 40K	VS VMAX 40K 61-100TB NS=CB	\$2,550	Each	33%		\$1,709	Other	EN-S
456-110-394	456-110-394	SYMMETRIX VMAX 40K	VS VMAX 40K 101-150TB NS=CB	\$2,500	Each	33%		\$1,675	Other	EN-S
456-110-395	456-110-395	SYMMETRIX VMAX 40K	VS VMAX 40K 151-250TB NS=CB	\$2,480	Each	33%		\$1,662	Other	EN-S
456-110-396	456-110-396	SYMMETRIX VMAX 40K	VS VMAX 40K 251-400TB NS=CB	\$2,050	Each	33%		\$1,374	Other	EN-S
456-110-397	456-110-397	SYMMETRIX VMAX 40K	VS VMAX 40K 401-600TB NS=CB	\$1,690	Each	33%		\$1,132	Other	EN-S
456-110-398	456-110-398	SYMMETRIX VMAX 40K	VS VMAX 40K 601-1PBS NS=CB	\$1,550	Each	33%		\$1,039	Other	EN-S
456-110-399	456-110-399	SYMMETRIX VMAX 40K	VS VMAX 40K 1001TB+ NS=CB	\$1,520	Each	33%		\$1,018	Other	EN-S
456-110-433	456-110-433	SYMMETRIX VMAX 40K	VS VMAX 40K VIPRC LICENSE=CB	\$0	Each	33%		\$0	Other	EN-S
456-110-606	456-110-606	SYMMETRIX VMAX 40K	VMAX 40K UNISPHERE360 BASE NEW=IC	\$0	Each	33%		\$0	Other	EN-S
456-110-742	456-110-742	SYMMETRIX VMAX 40K	VIPR SRM 40K 1-14TB S =CB	\$1,120	Each	33%		\$750	Other	EN-S
456-110-743	456-110-743	SYMMETRIX VMAX 40K	VIPR SRM 40K 15-25TB S =CB	\$1,090	Each	33%		\$730	Other	EN-S
456-110-744	456-110-744	SYMMETRIX VMAX 40K	VIPR SRM 40K 26-40TB S =CB	\$1,050	Each	33%		\$704	Other	EN-S
456-110-745	456-110-745	SYMMETRIX VMAX 40K	VIPR SRM 40K 41-60TB S =CB	\$1,030	Each	33%		\$690	Other	EN-S
456-110-746	456-110-746	SYMMETRIX VMAX 40K	VIPR SRM 40K 61-100TB S =CB	\$1,000	Each	33%		\$670	Other	EN-S
456-110-747	456-110-747	SYMMETRIX VMAX 40K	VIPR SRM 40K 101-150TB S =CB	\$980	Each	33%		\$657	Other	EN-S
456-110-748	456-110-748	SYMMETRIX VMAX 40K	VIPR SRM 40K 151-250TB S =CB	\$970	Each	33%		\$650	Other	EN-S
456-110-749	456-110-749	SYMMETRIX VMAX 40K	VIPR SRM 40K 251-400TB S =CB	\$0	Each	33%		\$0	Other	EN-S
456-110-750	456-110-750	SYMMETRIX VMAX 40K	VIPR SRM 40K 401-600TB S =CB	\$660	Each	33%		\$442	Other	EN-S
456-110-751	456-110-751	SYMMETRIX VMAX 40K	VIPR SRM 40K 601-1PB S =CB	\$0	Each	33%		\$0	Other	EN-S
456-110-752	456-110-752	SYMMETRIX VMAX 40K	VIPR SRM 40K 1001TB+ S =CB	\$0	Each	33%		\$0	Other	EN-S
456-110-753	456-110-753	SYMMETRIX VMAX 40K	VIPR SRM 40K 1-14TB =CB	\$2,230	Each	33%		\$1,494	Other	EN-S
456-110-754	456-110-754	SYMMETRIX VMAX 40K	VIPR SRM 40K 15-25TB =CB	\$2,170	Each	33%		\$1,454	Other	EN-S
456-110-755	456-110-755	SYMMETRIX VMAX 40K	VIPR SRM 40K 26-40TB =CB	\$2,100	Each	33%		\$1,407	Other	EN-S
456-110-756	456-110-756	SYMMETRIX VMAX 40K	VIPR SRM 40K 41-60TB =CB	\$2,050	Each	33%		\$1,374	Other	EN-S
456-110-757	456-110-757	SYMMETRIX VMAX 40K	VIPR SRM 40K 61-100TB =CB	\$2,000	Each	33%		\$1,340	Other	EN-S
456-110-758	456-110-758	SYMMETRIX VMAX 40K	VIPR SRM 40K 101-150TB =CB	\$1,960	Each	33%		\$1,313	Other	EN-S
456-110-759	456-110-759	SYMMETRIX VMAX 40K	VIPR SRM 40K 151-250TB =CB	\$1,940	Each	33%		\$1,300	Other	EN-S
456-110-760	456-110-760	SYMMETRIX VMAX 40K	VIPR SRM 40K 251-400TB =CB	\$0	Each	33%		\$0	Other	EN-S
456-110-761	456-110-761	SYMMETRIX VMAX 40K	VIPR SRM 40K 401-600TB =CB	\$1,320	Each	33%		\$884	Other	EN-S
456-110-762	456-110-762	SYMMETRIX VMAX 40K	VIPR SRM 40K 601-1PB =CB	\$0	Each	33%		\$0	Other	EN-S
456-110-763	456-110-763	SYMMETRIX VMAX 40K	VIPR SRM 40K 1001TB+ =CB	\$0	Each	33%		\$0	Other	EN-S
456-111-596	456-111-596	SYMMETRIX VMAX 40K	ESA FOR VMAX BASE NEW LIC 40K MPO=IC	\$5,040	Each	33%		\$3,377	Other	EN-S
457-002-026	457-002-026	SYMMETRIX VMAX 40K	OR-DM VMAX 40K REG BASE LICENSE	\$0	Each	33%		\$0	Other	EN-S
457-100-903	457-100-903	SYMMETRIX VMAX 40K	INGENUITY FOR VMAX 40K BASE NEW LICENSE	\$0	Each	33%		\$0	Other	EN-S
457-100-905	457-100-905	SYMMETRIX VMAX 40K	INGENUITY FOR VMAX 40K SATA ELA LICENSE	\$1,000	Each	33%		\$670	Other	EN-S
457-100-906	457-100-906	SYMMETRIX VMAX 40K	INGENUITY FOR 40K NON-SATA ELA LICENSE	\$1,000	Each	33%		\$670	Other	EN-S
457-100-908	457-100-908	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR VMAX 40K BASE LIC	\$0	Each	33%		\$0	Other	EN-S
457-100-910	457-100-910	SYMMETRIX VMAX 40K	SYMM MGMT SUITE 40K NON-SATA ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-911	457-100-911	SYMMETRIX VMAX 40K	SYMM MGMT SUITE FOR 40K SATA ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-913	457-100-913	SYMMETRIX VMAX 40K	TF REP SUITE FOR VMAX 40K BASE LICENSE	\$0	Each	33%		\$0	Other	EN-S
457-100-915	457-100-915	SYMMETRIX VMAX 40K	TF REP SUITE FOR 40K NON-SATA ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-916	457-100-916	SYMMETRIX VMAX 40K	TF REP SUITE FOR VMAX 40K SATA ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-917	457-100-917	SYMMETRIX VMAX 40K	TF REP SUITE FOR VMAX 40K FTS ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-919	457-100-919	SYMMETRIX VMAX 40K	TF REP SUITE FOR VMAX 40K REG BASE LIC	\$0	Each	33%		\$0	Other	EN-S
457-100-921	457-100-921	SYMMETRIX VMAX 40K	TF REP SUITE FOR VMAX 40K REG ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-923	457-100-923	SYMMETRIX VMAX 40K	FAST SUITE FOR VMAX 40K BASE LICENSE	\$0	Each	33%		\$0	Other	EN-S
457-100-925	457-100-925	SYMMETRIX VMAX 40K	FAST SUITE FOR VMAX 40K NON-SATA ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-926	457-100-926	SYMMETRIX VMAX 40K	FAST SUITE FOR VMAX 40K SATA ELA LICENSE	\$1,000	Each	33%		\$670	Other	EN-S
457-100-927	457-100-927	SYMMETRIX VMAX 40K	FAST SUITE FOR VMAX 40K FTS ELA LICENSE	\$1,000	Each	33%		\$670	Other	EN-S
457-100-928	457-100-928	SYMMETRIX VMAX 40K	FAST SUITE FOR VMAX 40K REG BASE LICENSE	\$0	Each	33%		\$0	Other	EN-S
457-100-930	457-100-930	SYMMETRIX VMAX 40K	FAST SUITE FOR VMAX 40K REG ELA LICENSE	\$1,000	Each	33%		\$670	Other	EN-S
457-100-931	457-100-931	SYMMETRIX VMAX 40K	SRDF REP SUITE FOR VMAX 40K BASE LIC	\$0	Each	33%		\$0	Other	EN-S
457-100-933	457-100-933	SYMMETRIX VMAX 40K	SRDF REP SUITE FOR 40K NON-SATA ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-934	457-100-934	SYMMETRIX VMAX 40K	SRDF REP SUITE FOR VMAX 40K SATA ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-935	457-100-935	SYMMETRIX VMAX 40K	SRDF REP SUITE FOR VMAX 40K FTS ELA LIC	\$1,000	Each	33%		\$670	Other	EN-S
457-100-937	457-100-937	SYMMETRIX VMAX 40K	SRDF REP SUITE FOR VMAX 40K REG BASE LIC	\$0	Each	33%		\$0	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K)		
457-100-939	457-100-939	SYMMETRIX VMAX 40K	SRDF REP SUITE FOR VMAX 40K REG ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-941	457-100-941	SYMMETRIX VMAX 40K	ADV SRDF REP SUITE VMAX 40K BASE LIC	\$0	Each	33%	\$0	Other	EN-S	
457-100-943	457-100-943	SYMMETRIX VMAX 40K	ADV SRDF REP SUITE 40K NON-SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-944	457-100-944	SYMMETRIX VMAX 40K	ADV SRDF REP SUITE 40K SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-945	457-100-945	SYMMETRIX VMAX 40K	ADV SRDF REP SUITE 40K FTS ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-947	457-100-947	SYMMETRIX VMAX 40K	ADV SRDF REP SUITE 40K REG BASE LIC	\$0	Each	33%	\$0	Other	EN-S	
457-100-949	457-100-949	SYMMETRIX VMAX 40K	ADV SRDF REP SUITE 40K REG ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-951	457-100-951	SYMMETRIX VMAX 40K	PROSPHERE-CC FOR VMAX 40K BASE NEW LIC	\$0	Each	33%	\$0	Other	EN-S	
457-100-953	457-100-953	SYMMETRIX VMAX 40K	PROSPHERE-CC FOR 40K NON-SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-954	457-100-954	SYMMETRIX VMAX 40K	PROSPHERE-CC FOR 40K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-957	457-100-957	SYMMETRIX VMAX 40K	OR-DM VMAX 40K BASE NEW LICENSE	\$0	Each	33%	\$0	Other	EN-S	
457-100-959	457-100-959	SYMMETRIX VMAX 40K	OR-DM VMAX 40K NON-SATA ELA LIC	\$1,000	Each	33%	\$670	Other	EN-S	
457-100-960	457-100-960	SYMMETRIX VMAX 40K	OR-DM VMAX 40K SATA ELA LICENSE	\$1,000	Each	33%	\$670	Other	EN-S	
457-101-152	457-101-152	SYMMETRIX VMAX 40K	RP/EX LOC BASE FOR VMAX40-CA	\$0	Each	33%	\$0	Other	EN-S	
457-101-154	457-101-154	SYMMETRIX VMAX 40K	RP/EX REM BASE FOR VMAX40-CA	\$0	Each	33%	\$0	Other	EN-S	
457-101-406	457-101-406	SYMMETRIX VMAX 40K	SRMSUITE UPG 40K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-646	457-101-646	SYMMETRIX VMAX 40K	APPSYNC 40K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
457-101-656	457-101-656	SYMMETRIX VMAX 40K	APPSYNC ELA VMAX 40K CAP SATA =CB	\$1,000	Each	33%	\$670	Other	EN-S	
457-101-657	457-101-657	SYMMETRIX VMAX 40K	APPSYNC ELA VMAX 40K CAP NON-SATA =CB	\$1,000	Each	33%	\$670	Other	EN-S	
457-101-697	457-101-697	SYMMETRIX VMAX 40K	ADV SW SUITE VMAX 40K BASE LICENSE=CB	\$0	Each	33%	\$0	Other	EN-S	
457-101-699	457-101-699	SYMMETRIX VMAX 40K	ADV SW SUITE 40K NON-SATA ELA LIC=CB	\$1,000	Each	33%	\$670	Other	EN-S	
457-101-700	457-101-700	SYMMETRIX VMAX 40K	ADV SW SUITE VMAX 40K SATA ELA LIC=CB	\$1,000	Each	33%	\$670	Other	EN-S	
457-101-897	457-101-897	SYMMETRIX VMAX 40K	ESA FOR 40K BASE NEW LICENSE=CB	\$0	Each	33%	\$0	Other	EN-S	
457-102-007	457-102-007	SYMMETRIX VMAX 40K	ESA FOR VMAX ELA LIC 40K MP ONLY=IC	\$1,000	Each	33%	\$670	Other	EN-S	
457-102-116	457-102-116	SYMMETRIX VMAX 40K	VS VMAX 40K BASE=IC	\$0	Each	33%	\$0	Other	EN-S	
457-102-647	457-102-647	SYMMETRIX VMAX 40K	VIPR SRM 40K BASE =IC	\$0	Each	33%	\$0	Other	EN-S	
458-000-156	458-000-156	SYMMETRIX VMAX 40K	RP/EX LOCAL FOR VMAX40K PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-000-157	458-000-157	SYMMETRIX VMAX 40K	RP/EX REM VMAX40K PRODUCT	\$0	Each	33%	\$0	Other	EN-S	
458-001-084	458-001-084	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 0-14TB=CB	\$730	Each	33%	\$489	Other	EN-S	
458-001-065	458-001-065	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 15-25TB=CB	\$685	Each	33%	\$459	Other	EN-S	
458-001-066	458-001-066	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 26-40TB=CB	\$610	Each	33%	\$409	Other	EN-S	
458-001-067	458-001-067	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 41-60TB=CB	\$535	Each	33%	\$358	Other	EN-S	
458-001-068	458-001-068	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 61-100TB=CB	\$465	Each	33%	\$312	Other	EN-S	
458-001-069	458-001-069	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 101-150TB=CB	\$405	Each	33%	\$271	Other	EN-S	
458-001-070	458-001-070	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 151-250TB=CB	\$345	Each	33%	\$231	Other	EN-S	
458-001-071	458-001-071	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 251-400TB=CB	\$295	Each	33%	\$198	Other	EN-S	
458-001-072	458-001-072	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 401-600TB=CB	\$255	Each	33%	\$171	Other	EN-S	
458-001-073	458-001-073	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 601-1000TB=CB	\$220	Each	33%	\$147	Other	EN-S	
458-001-074	458-001-074	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 1001TB+=CB	\$185	Each	33%	\$124	Other	EN-S	
458-001-075	458-001-075	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 0-14TB=CB	\$365	Each	33%	\$245	Other	EN-S	
458-001-076	458-001-076	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 15-25TB=CB	\$340	Each	33%	\$228	Other	EN-S	
458-001-077	458-001-077	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 26-40TB=CB	\$305	Each	33%	\$204	Other	EN-S	
458-001-078	458-001-078	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 41-60TB=CB	\$265	Each	33%	\$178	Other	EN-S	
458-001-079	458-001-079	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 61-100TB=CB	\$225	Each	33%	\$157	Other	EN-S	
458-001-080	458-001-080	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 101-150TB=CB	\$200	Each	33%	\$134	Other	EN-S	
458-001-081	458-001-081	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 151-250TB=CB	\$175	Each	33%	\$117	Other	EN-S	
458-001-082	458-001-082	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 251-400TB=CB	\$150	Each	33%	\$101	Other	EN-S	
458-001-083	458-001-083	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 401-600TB=CB	\$125	Each	33%	\$84	Other	EN-S	
458-001-084	458-001-084	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 601-1000TB=CB	\$110	Each	33%	\$74	Other	EN-S	
458-001-085	458-001-085	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 1001TB+=CB	\$95	Each	33%	\$64	Other	EN-S	
458-001-313	458-001-313	SYMMETRIX VMAX 40K	VMAX40K UNISPHERE360 PRODUCT=IC	\$55,000	Each	33%	\$36,850	Other	EN-S	
458-001-494	458-001-494	SYMMETRIX VMAX 40K	AFS FAST COMBO VMAX V1/20K/40K =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-495	458-001-495	SYMMETRIX VMAX 40K	SYMM MGMT FAST COMBO VMAX V1/20K/40K =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-496	458-001-496	SYMMETRIX VMAX 40K	SRMSUITE FAST COMBO VMAX V1/20K/40K =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-497	458-001-497	SYMMETRIX VMAX 40K	SRDF FAST COMBO VMAX V1/20K/40K =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-498	458-001-498	SYMMETRIX VMAX 40K	TF FAST COMBO VMAX V1/20K/40K =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-499	458-001-499	SYMMETRIX VMAX 40K	SRMSUITE FAST COMBO VMAX10K =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-500	458-001-500	SYMMETRIX VMAX 40K	SRMSUITE FAST COMBO VMAX10K CN =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-501	458-001-501	SYMMETRIX VMAX 40K	VMAX10K FAST AND SYMM MGMT PROMO =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-502	458-001-502	SYMMETRIX VMAX 40K	VMAX10K FAST AND SYMM MGMT PROMO AP =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-503	458-001-503	SYMMETRIX VMAX 40K	VMAX 10K SRDF FAST COMBO =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-504	458-001-504	SYMMETRIX VMAX 40K	VMAX 10K TF FAST COMBO =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-505	458-001-505	SYMMETRIX VMAX 40K	VMAX 10K SRDF FAST COMBO AP =IC	\$0	Each	33%	\$0	Other	EN-S	
458-001-506	458-001-506	SYMMETRIX VMAX 40K	VMAX 10K TF FAST COMBO AP =IC	\$0	Each	33%	\$0	Other	EN-S	
458-002-538	458-002-538	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 0-14TB=CB	\$2,010	Each	33%	\$1,347	Other	EN-S	
458-002-539	458-002-539	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 15-25TB=CB	\$1,890	Each	33%	\$1,266	Other	EN-S	
458-002-540	458-002-540	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 26-40TB=CB	\$1,665	Each	33%	\$1,116	Other	EN-S	
458-002-541	458-002-541	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 41-60TB=CB	\$1,550	Each	33%	\$1,039	Other	EN-S	
458-002-542	458-002-542	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 61-100TB=CB	\$1,485	Each	33%	\$995	Other	EN-S	
458-002-543	458-002-543	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 101-150TB=CB	\$1,335	Each	33%	\$894	Other	EN-S	
458-002-544	458-002-544	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 151-250TB=CB	\$1,185	Each	33%	\$794	Other	EN-S	
458-002-545	458-002-545	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 251-400TB=CB	\$1,020	Each	33%	\$683	Other	EN-S	
458-002-546	458-002-546	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 401-600TB=CB	\$890	Each	33%	\$596	Other	EN-S	
458-002-547	458-002-547	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 601-1000TB=CB	\$775	Each	33%	\$519	Other	EN-S	
458-002-548	458-002-548	SYMMETRIX VMAX 40K	VMAX40K Mgmt Non-SATA Upg 1001+TB=CB	\$665	Each	33%	\$446	Other	EN-S	
458-002-549	458-002-549	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 0-14TB=CB	\$1,000	Each	33%	\$670	Other	EN-S	
458-002-550	458-002-550	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 15-25TB=CB	\$945	Each	33%	\$633	Other	EN-S	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-002-551	458-002-551	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 26-40TB=CB	\$830	Each	33%	\$556	Other	EN-S
458-002-552	458-002-552	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 41-60TB=CB	\$775	Each	33%	\$519	Other	EN-S
458-002-553	458-002-553	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 61-100TB=CB	\$740	Each	33%	\$496	Other	EN-S
458-002-554	458-002-554	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 101-150TB=CB	\$665	Each	33%	\$446	Other	EN-S
458-002-555	458-002-555	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 151-250TB=CB	\$590	Each	33%	\$395	Other	EN-S
458-002-556	458-002-556	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 251-400TB=CB	\$515	Each	33%	\$345	Other	EN-S
458-002-557	458-002-557	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 401-600TB=CB	\$450	Each	33%	\$302	Other	EN-S
458-002-558	458-002-558	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 601-1000TB=CB	\$385	Each	33%	\$258	Other	EN-S
458-002-559	458-002-559	SYMMETRIX VMAX 40K	VMAX40K Mgmt SATA Upg 1001+TB=CB	\$335	Each	33%	\$224	Other	EN-S
AUTOS2MSUBASE	AUTOS2MSUBASE	SYMMETRIX VMAX 40K	AUTOSWAP 40K FOR MF BASE3MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS2MSU-M00	AUTOS2MSU-M00	SYMMETRIX VMAX 40K	AUTOSWAP 40K FOR MF 4-45 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS2MSU-M01	AUTOS2MSU-M01	SYMMETRIX VMAX 40K	AUTOSWAP 40K FOR MF 46-175MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS2MSU-M02	AUTOS2MSU-M02	SYMMETRIX VMAX 40K	AUTOSWAP 40K MF 176-315 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS2MSU-M03	AUTOS2MSU-M03	SYMMETRIX VMAX 40K	AUTOSWAP 40K MF 316-575 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS2MSU-M04	AUTOS2MSU-M04	SYMMETRIX VMAX 40K	AUTOSWAP 40K MF 576-875 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS2MSU-M05	AUTOS2MSU-M05	SYMMETRIX VMAX 40K	AUTOSWAP 40K MF 876-1315 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS2MSU-M06	AUTOS2MSU-M06	SYMMETRIX VMAX 40K	AUTOSWAP 40K MF 1316-1975 MSU	\$0	Each	33%	\$0	Other	EN-S
AUTOS2MSU-M07	AUTOS2MSU-M07	SYMMETRIX VMAX 40K	AUTOSWAP 40K MF 1976 + UP MSU	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2BASE	CMPEXT-2BASE	SYMMETRIX VMAX 40K	CMPEXT 40K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C01	CMPEXT-2C01	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C02	CMPEXT-2C02	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C03	CMPEXT-2C03	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C04	CMPEXT-2C04	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C05	CMPEXT-2C05	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C06	CMPEXT-2C06	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C07	CMPEXT-2C07	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C08	CMPEXT-2C08	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C09	CMPEXT-2C09	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C10	CMPEXT-2C10	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2C11	CMPEXT-2C11	SYMMETRIX VMAX 40K	CMPEXT 40K1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N01	CMPEXT-2N01	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N02	CMPEXT-2N02	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N03	CMPEXT-2N03	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N04	CMPEXT-2N04	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N05	CMPEXT-2N05	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N06	CMPEXT-2N06	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N07	CMPEXT-2N07	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N08	CMPEXT-2N08	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N09	CMPEXT-2N09	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N10	CMPEXT-2N10	SYMMETRIX VMAX 40K	CMPEXT 40K 1TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2N11	CMPEXT-2N11	SYMMETRIX VMAX 40K	CMPEXT 40K1TB(1001TB or greater) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R01	CMPEXT-2R01	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R02	CMPEXT-2R02	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R03	CMPEXT-2R03	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R04	CMPEXT-2R04	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R05	CMPEXT-2R05	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R06	CMPEXT-2R06	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R07	CMPEXT-2R07	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R08	CMPEXT-2R08	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R09	CMPEXT-2R09	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R10	CMPEXT-2R10	SYMMETRIX VMAX 40K	CMPEXT REG 40K 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2R11	CMPEXT-2R11	SYMMETRIX VMAX 40K	CMPEXT REG 40K1TB(1001TB or greater)	\$0	Each	33%	\$0	Other	EN-S
CMPEXT-2RBASE	CMPEXT-2RBASE	SYMMETRIX VMAX 40K	CMPEXT REG 40K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22BAS	CMPEXTRM22BAS	SYMMETRIX VMAX 40K	CMPEXT 40KRMZ BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C01	CMPEXTRM22C01	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (0-14 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C02	CMPEXTRM22C02	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (15-25 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C03	CMPEXTRM22C03	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (26-40 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C04	CMPEXTRM22C04	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (41-60 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C05	CMPEXTRM22C05	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (61-100 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C06	CMPEXTRM22C06	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (101-150 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C07	CMPEXTRM22C07	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (151-250 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C08	CMPEXTRM22C08	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (251-400 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C09	CMPEXTRM22C09	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (401-600 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C10	CMPEXTRM22C10	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (601-1000 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22C11	CMPEXTRM22C11	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (1001 TB OR GREATER)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N01	CMPEXTRM22N01	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (0-14TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N02	CMPEXTRM22N02	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (15-25TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N03	CMPEXTRM22N03	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (26-40TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N04	CMPEXTRM22N04	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (41-60TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N05	CMPEXTRM22N05	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (61-100TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N06	CMPEXTRM22N06	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (101-150TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N07	CMPEXTRM22N07	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (151-250TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N08	CMPEXTRM22N08	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (251-400TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N09	CMPEXTRM22N09	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (401-600TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N10	CMPEXTRM22N10	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB (601-1000TB) NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22N11	CMPEXTRM22N11	SYMMETRIX VMAX 40K	COMPEXTRMZ 40K 1 TB 1001 TB OR GRTR NLT3	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM22R01	CMPEXTRM22R01	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (0-14 TB)	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
CMPEXTRM2R02	CMPEXTRM2R02	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (15-25 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2R03	CMPEXTRM2R03	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (26-40 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2R04	CMPEXTRM2R04	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (41-60 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2R05	CMPEXTRM2R05	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (61-100 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2R06	CMPEXTRM2R06	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (101-150 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2R07	CMPEXTRM2R07	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (151-250 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2R08	CMPEXTRM2R08	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (251-400 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2R09	CMPEXTRM2R09	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (401-600 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2R10	CMPEXTRM2R10	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB (601-1000 TB)	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2R11	CMPEXTRM2R11	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K 1 TB 1001 TB OR GRTR	\$0	Each	33%	\$0	Other	EN-S
CMPEXTRM2RBBS	CMPEXTRM2RBBS	SYMMETRIX VMAX 40K	COMPEXTRMZ REG 40K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R01	COM-PAV-2R01	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R02	COM-PAV-2R02	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R03	COM-PAV-2R03	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R04	COM-PAV-2R04	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R05	COM-PAV-2R05	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R06	COM-PAV-2R06	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R07	COM-PAV-2R07	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R08	COM-PAV-2R08	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R09	COM-PAV-2R09	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R10	COM-PAV-2R10	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2R11	COM-PAV-2R11	SYMMETRIX VMAX 40K	COMPAV/M 40K REG 1TB (1001 TB+)	\$0	Each	33%	\$0	Other	EN-S
COM-PAV-2RBAS	COM-PAV-2RBAS	SYMMETRIX VMAX 40K	COM-PAV/M 40K REG BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-BASE	ESA-40K-BASE	SYMMETRIX VMAX 40K	ESA FOR 40K BASE NEW LICENSE=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-ELA-N	ESA-40K-ELA-N	SYMMETRIX VMAX 40K	ESA FOR 40K ELA LICENSE FOR NON-SATA=CB	\$1,000	Each	33%	\$670	Other	EN-S
ESA-40K-ELA-S	ESA-40K-ELA-S	SYMMETRIX VMAX 40K	ESA FOR 40K ELA LICENSE FOR SATA=CB	\$1,000	Each	33%	\$670	Other	EN-S
ESA-40K-NON1	ESA-40K-NON1	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON10	ESA-40K-NON10	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 801-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON11	ESA-40K-NON11	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON2	ESA-40K-NON2	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON3	ESA-40K-NON3	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON4	ESA-40K-NON4	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON5	ESA-40K-NON5	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON6	ESA-40K-NON6	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON7	ESA-40K-NON7	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON8	ESA-40K-NON8	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-NON9	ESA-40K-NON9	SYMMETRIX VMAX 40K	ESA FOR 40K NON-SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT1	ESA-40K-SAT1	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 0-14TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT10	ESA-40K-SAT10	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 801-1000TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT11	ESA-40K-SAT11	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 1001TB-PLUS=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT2	ESA-40K-SAT2	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 15-25TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT3	ESA-40K-SAT3	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT4	ESA-40K-SAT4	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT5	ESA-40K-SAT5	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT6	ESA-40K-SAT6	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT7	ESA-40K-SAT7	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT8	ESA-40K-SAT8	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 251-400TB=CB	\$0	Each	33%	\$0	Other	EN-S
ESA-40K-SAT9	ESA-40K-SAT9	SYMMETRIX VMAX 40K	ESA FOR 40K SATA 401-600TB=CB	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R01	EZSM-2ADD-R01	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (0-14TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R02	EZSM-2ADD-R02	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (15-25TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R03	EZSM-2ADD-R03	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (26-40TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R04	EZSM-2ADD-R04	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (41-60TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R05	EZSM-2ADD-R05	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (61-100TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R06	EZSM-2ADD-R06	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (101-150TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R07	EZSM-2ADD-R07	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (151-250TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R08	EZSM-2ADD-R08	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (251-400TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R09	EZSM-2ADD-R09	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (401-600TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R10	EZSM-2ADD-R10	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (601-1000TB) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-R11	EZSM-2ADD-R11	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (1001 TB+) ADD	\$0	Each	33%	\$0	Other	EN-S
EZSM-2ADD-RBAS	EZSM-2ADD-RBAS	SYMMETRIX VMAX 40K	EZSM REG 40K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R01	EZSM-2R01	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R02	EZSM-2R02	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (15-25TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R03	EZSM-2R03	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (26-40TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R04	EZSM-2R04	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (41-60TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R05	EZSM-2R05	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (61-100TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R06	EZSM-2R06	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (101-150TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R07	EZSM-2R07	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (151-250TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R08	EZSM-2R08	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (251-400TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R09	EZSM-2R09	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (401-600TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R10	EZSM-2R10	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (601-1000TB)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2R11	EZSM-2R11	SYMMETRIX VMAX 40K	EZSM REG 40K 1TB (1001 TB+)	\$0	Each	33%	\$0	Other	EN-S
EZSM-2RBAS	EZSM-2RBAS	SYMMETRIX VMAX 40K	EZSM REG 40K BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
GDDR2CAOPSMVS	GDDR2CAOPSMVS	SYMMETRIX VMAX 40K	EMC GDDR 40K W/ CAOPSMVS LIC	\$0	Each	33%	\$0	Other	EN-S
GDDR-2SITELIC	GDDR-2SITELIC	SYMMETRIX VMAX 40K	EMC GDDR 40K SITE LICENSE	\$0	Each	33%	\$0	Other	EN-S
RPEXM2-CDP-BA	RPEXM2-CDP-BA	SYMMETRIX VMAX 40K	RP LOC REG CAP BASE LIC FOR VMAX 40K	\$0	Each	33%	\$0	Other	EN-S
RPEXM2-CDP-T1	RPEXM2-CDP-T1	SYMMETRIX VMAX 40K	RP LOC REG CAP T1 - VMAX 40K (0-14TB)	\$0	Each	33%	\$0	Other	EN-S
RPEXM2-CDP-T2	RPEXM2-CDP-T2	SYMMETRIX VMAX 40K	RP LOC REG CAP T2 - VMAX 40K (15-25TB)	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
RPEXM2-CDP-T3	RPEXM2-CDP-T3	SYMMETRIX VMAX 40K	RP LOC REG CAP T3 - VMAX 40K (26-40TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CDP-T4	RPEXM2-CDP-T4	SYMMETRIX VMAX 40K	RP LOC REG CAP T4 - VMAX 40K (41-60TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CDP-T5	RPEXM2-CDP-T5	SYMMETRIX VMAX 40K	RP LOC REG CAP T5 - VMAX 40K (61-100TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CDP-T6	RPEXM2-CDP-T6	SYMMETRIX VMAX 40K	RP LOC REG CAP T6 - VMAX 40K (101-150TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CDP-T7	RPEXM2-CDP-T7	SYMMETRIX VMAX 40K	RP LOC REG CAP T7 - VMAX 40K (151-250TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CDP-T8	RPEXM2-CDP-T8	SYMMETRIX VMAX 40K	RP LOC REG CAP T8 - VMAX 40K (251-400TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CDP-T9	RPEXM2-CDP-T9	SYMMETRIX VMAX 40K	RP LOC REG CAP T9 - VMAX 40K (401-600TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CD-T10	RPEXM2-CD-T10	SYMMETRIX VMAX 40K	RP LOC REG CAP T10 - VMAX 40K (601-1PTB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CD-T11	RPEXM2-CD-T11	SYMMETRIX VMAX 40K	RP LOC REG CAP T11 - VMAX 40K (1PB+)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-BA	RPEXM2-CRR-BA	SYMMETRIX VMAX 40K	RP REM REG CAP BASE - VMAX 40K	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-T1	RPEXM2-CRR-T1	SYMMETRIX VMAX 40K	RP REM REG CAP T1 - VMAX 40K (0-14TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-T2	RPEXM2-CRR-T2	SYMMETRIX VMAX 40K	RP REM REG CAP T2 - VMAX 40K (15-25TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-T3	RPEXM2-CRR-T3	SYMMETRIX VMAX 40K	RP REM REG CAP T3 - VMAX 40K (26-40TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-T4	RPEXM2-CRR-T4	SYMMETRIX VMAX 40K	RP REM REG CAP T4 - VMAX 40K (41-60TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-T5	RPEXM2-CRR-T5	SYMMETRIX VMAX 40K	RP REM REG CAP T5 - VMAX 40K (61-100TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-T6	RPEXM2-CRR-T6	SYMMETRIX VMAX 40K	RP REM REG CAP T6 - VMAX 40K (101-150TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-T7	RPEXM2-CRR-T7	SYMMETRIX VMAX 40K	RP REM REG CAP T7 - VMAX 40K (151-250TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-T8	RPEXM2-CRR-T8	SYMMETRIX VMAX 40K	RP REM REG CAP T8 - VMAX 40K (251-400TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CRR-T9	RPEXM2-CRR-T9	SYMMETRIX VMAX 40K	RP REM REG CAP T9 - VMAX 40K (401-600TB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CR-T10	RPEXM2-CR-T10	SYMMETRIX VMAX 40K	RP REM REG CAP T10 - VMAX 40K (601-1PB)	\$0	Each	33%		\$0	Other	EN-S
RPEXM2-CR-T11	RPEXM2-CR-T11	SYMMETRIX VMAX 40K	RP REM REG CAP T11 - VMAX 40K (1PB+)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2BAS	SRDF-CEM-2BAS	SYMMETRIX VMAX 40K	SRDF-CE 40K BASE LICENSE	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C01	SRDF-CEM-2C01	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (0-14TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C02	SRDF-CEM-2C02	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (15-25TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C03	SRDF-CEM-2C03	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (26-40TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C04	SRDF-CEM-2C04	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (41-60TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C05	SRDF-CEM-2C05	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (61-100TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C06	SRDF-CEM-2C06	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (101-150TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C07	SRDF-CEM-2C07	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (151-250TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C08	SRDF-CEM-2C08	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (251-400TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C09	SRDF-CEM-2C09	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (401-600TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C10	SRDF-CEM-2C10	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (601-1000TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2C11	SRDF-CEM-2C11	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB(1001TB or greater)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N01	SRDF-CEM-2N01	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (0-14TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N02	SRDF-CEM-2N02	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (15-25TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N03	SRDF-CEM-2N03	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (26-40TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N04	SRDF-CEM-2N04	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (41-60TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N05	SRDF-CEM-2N05	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (61-100TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N06	SRDF-CEM-2N06	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (101-150TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N07	SRDF-CEM-2N07	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (151-250TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N08	SRDF-CEM-2N08	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (251-400TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N09	SRDF-CEM-2N09	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (401-600TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N10	SRDF-CEM-2N10	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB (601-1000TB) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2N11	SRDF-CEM-2N11	SYMMETRIX VMAX 40K	SRDF-CE 40K 1TB(1001TB or greater) NLT3	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R01	SRDF-CEM-2R01	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (0-14TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R02	SRDF-CEM-2R02	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (15-25TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R03	SRDF-CEM-2R03	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (26-40TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R04	SRDF-CEM-2R04	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (41-60TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R05	SRDF-CEM-2R05	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (61-100TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R06	SRDF-CEM-2R06	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (101-150TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R07	SRDF-CEM-2R07	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (151-250TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R08	SRDF-CEM-2R08	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (251-400TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R09	SRDF-CEM-2R09	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (401-600TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R10	SRDF-CEM-2R10	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB (601-1000TB)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2R11	SRDF-CEM-2R11	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL 1TB(1001TB or greater)	\$0	Each	33%		\$0	Other	EN-S
SRDF-CEM-2RBA	SRDF-CEM-2RBA	SYMMETRIX VMAX 40K	SRDF-CE 40K REPL BASE LICENSE	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2BASE	TF-EIM-2BASE	SYMMETRIX VMAX 40K	TF-EIM 40K BASE MODEL	\$5,100	Each	33%		\$3,417	Other	EN-S
TF-EIM-2C01	TF-EIM-2C01	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 0-14TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C02	TF-EIM-2C02	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 15-25TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C03	TF-EIM-2C03	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 26-40TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C04	TF-EIM-2C04	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 41-60TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C05	TF-EIM-2C05	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 61-100TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C06	TF-EIM-2C06	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 101-150TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C07	TF-EIM-2C07	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 151-250TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C08	TF-EIM-2C08	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 251-400TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C09	TF-EIM-2C09	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 401-600TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C10	TF-EIM-2C10	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 601-1000TB	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2C11	TF-EIM-2C11	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 1001TB OR GREATER	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2N01	TF-EIM-2N01	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 0-14TB NLT3	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2N02	TF-EIM-2N02	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 15-25TB NLT3	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2N03	TF-EIM-2N03	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 26-40TB NLT3	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2N04	TF-EIM-2N04	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 41-60TB NLT3	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2N05	TF-EIM-2N05	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 61-100TB NLT3	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2N06	TF-EIM-2N06	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 101-150TB NLT3	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2N07	TF-EIM-2N07	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 151-250TB NLT3	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2N08	TF-EIM-2N08	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 251-400TB NLT3	\$0	Each	33%		\$0	Other	EN-S
TF-EIM-2N09	TF-EIM-2N09	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 401-600TB NLT3	\$0	Each	33%		\$0	Other	EN-S



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
					Base price from Base Price Source	UoM	Proposed Discount(%)	\$0		
TF-EIM-2N10	TF-EIM-2N10	TF-EIM-2N10	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 601-1000TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2N11	TF-EIM-2N11	TF-EIM-2N11	SYMMETRIX VMAX 40K	TF-EIM 40K 1TB 1001TB NLT3 OR GREATER	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R01	TF-EIM-2R01	TF-EIM-2R01	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R02	TF-EIM-2R02	TF-EIM-2R02	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R03	TF-EIM-2R03	TF-EIM-2R03	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R04	TF-EIM-2R04	TF-EIM-2R04	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R05	TF-EIM-2R05	TF-EIM-2R05	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R06	TF-EIM-2R06	TF-EIM-2R06	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R07	TF-EIM-2R07	TF-EIM-2R07	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R08	TF-EIM-2R08	TF-EIM-2R08	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R09	TF-EIM-2R09	TF-EIM-2R09	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R10	TF-EIM-2R10	TF-EIM-2R10	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2R11	TF-EIM-2R11	TF-EIM-2R11	SYMMETRIX VMAX 40K	TF-EIM 40K REG 1TB 1001TB OR GREATER	\$0	Each	33%	\$0	Other	EN-S
TF-EIM-2RBAS	TF-EIM-2RBAS	TF-EIM-2RBAS	SYMMETRIX VMAX 40K	TF-EIM 40K REG BASE LICENSE	\$5,100	Each	33%	\$3,417	Other	EN-S
TF-SIM-2BASE	TF-SIM-2BASE	TF-SIM-2BASE	SYMMETRIX VMAX 40K	TF-SIM 40K BASE LICENSE	\$5,100	Each	33%	\$3,417	Other	EN-S
TF-SIM-2C01	TF-SIM-2C01	TF-SIM-2C01	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C02	TF-SIM-2C02	TF-SIM-2C02	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C03	TF-SIM-2C03	TF-SIM-2C03	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C04	TF-SIM-2C04	TF-SIM-2C04	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C05	TF-SIM-2C05	TF-SIM-2C05	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C06	TF-SIM-2C06	TF-SIM-2C06	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C07	TF-SIM-2C07	TF-SIM-2C07	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C08	TF-SIM-2C08	TF-SIM-2C08	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C09	TF-SIM-2C09	TF-SIM-2C09	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C10	TF-SIM-2C10	TF-SIM-2C10	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2C11	TF-SIM-2C11	TF-SIM-2C11	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 1001TB OR GREATER	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N01	TF-SIM-2N01	TF-SIM-2N01	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 0-14TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N02	TF-SIM-2N02	TF-SIM-2N02	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 15-25TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N03	TF-SIM-2N03	TF-SIM-2N03	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 26-40TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N04	TF-SIM-2N04	TF-SIM-2N04	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 41-60TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N05	TF-SIM-2N05	TF-SIM-2N05	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 61-100TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N06	TF-SIM-2N06	TF-SIM-2N06	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 101-150TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N07	TF-SIM-2N07	TF-SIM-2N07	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 151-250TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N08	TF-SIM-2N08	TF-SIM-2N08	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 251-400TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N09	TF-SIM-2N09	TF-SIM-2N09	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 401-600TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N10	TF-SIM-2N10	TF-SIM-2N10	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 601-1000TB NLT3	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2N11	TF-SIM-2N11	TF-SIM-2N11	SYMMETRIX VMAX 40K	TF-SIM 40K 1TB 1001TB NLT3 OR GREATER	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R01	TF-SIM-2R01	TF-SIM-2R01	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R02	TF-SIM-2R02	TF-SIM-2R02	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R03	TF-SIM-2R03	TF-SIM-2R03	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R04	TF-SIM-2R04	TF-SIM-2R04	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R05	TF-SIM-2R05	TF-SIM-2R05	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R06	TF-SIM-2R06	TF-SIM-2R06	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R07	TF-SIM-2R07	TF-SIM-2R07	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R08	TF-SIM-2R08	TF-SIM-2R08	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R09	TF-SIM-2R09	TF-SIM-2R09	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R10	TF-SIM-2R10	TF-SIM-2R10	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2R11	TF-SIM-2R11	TF-SIM-2R11	SYMMETRIX VMAX 40K	TF-SIM 40K REG 1TB 1001TB OR GREATER	\$0	Each	33%	\$0	Other	EN-S
TF-SIM-2RBAS	TF-SIM-2RBAS	TF-SIM-2RBAS	SYMMETRIX VMAX 40K	TF-SIM 40K REG BASE LICENSE	\$5,100	Each	33%	\$3,417	Other	EN-S
V-MF-2BAS	V-MF-2BAS	V-MF-2BAS	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C01	V-MF-2C01	V-MF-2C01	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C02	V-MF-2C02	V-MF-2C02	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C03	V-MF-2C03	V-MF-2C03	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C04	V-MF-2C04	V-MF-2C04	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C05	V-MF-2C05	V-MF-2C05	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C06	V-MF-2C06	V-MF-2C06	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C07	V-MF-2C07	V-MF-2C07	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C08	V-MF-2C08	V-MF-2C08	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C09	V-MF-2C09	V-MF-2C09	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C10	V-MF-2C10	V-MF-2C10	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2C11	V-MF-2C11	V-MF-2C11	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 1001 TB+	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N01	V-MF-2N01	V-MF-2N01	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 0-14TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N02	V-MF-2N02	V-MF-2N02	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 15-25TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N03	V-MF-2N03	V-MF-2N03	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 26-40TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N04	V-MF-2N04	V-MF-2N04	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 41-60TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N05	V-MF-2N05	V-MF-2N05	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR 1TB 61-100TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N06	V-MF-2N06	V-MF-2N06	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SW 1TB 101-150TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N07	V-MF-2N07	V-MF-2N07	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SW 1TB 151-250TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N08	V-MF-2N08	V-MF-2N08	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SW 1TB 251-400TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N09	V-MF-2N09	V-MF-2N09	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SW 1TB 401-600TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N10	V-MF-2N10	V-MF-2N10	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SW 1TB 601-1000TB NLT3	\$0	Each	33%	\$0	Other	EN-S
V-MF-2N11	V-MF-2N11	V-MF-2N11	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SW 1TB 1001TB OR GRTR	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R01	V-MF-2R01	V-MF-2R01	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 0-14TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R02	V-MF-2R02	V-MF-2R02	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 15-25TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R03	V-MF-2R03	V-MF-2R03	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 26-40TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R04	V-MF-2R04	V-MF-2R04	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 41-60TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R05	V-MF-2R05	V-MF-2R05	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 61-100TB	\$0	Each	33%	\$0	Other	EN-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
V-MF-2R06	V-MF-2R06	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 101-150TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R07	V-MF-2R07	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 151-250TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R08	V-MF-2R08	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 251-400TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R09	V-MF-2R09	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 401-600TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R10	V-MF-2R10	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 601-1000TB	\$0	Each	33%	\$0	Other	EN-S
V-MF-2R11	V-MF-2R11	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR REG 1TB 1001 TB+	\$0	Each	33%	\$0	Other	EN-S
V-MF-2RBAS	V-MF-2RBAS	SYMMETRIX VMAX 40K	VMAX MNFRM PKG 40K SWR BASE LICENSE	\$0	Each	33%	\$0	Other	EN-S
V-MF-4AOBAS	V-MF-4AOBAS	SYMMETRIX VMAX 40K	VMAX MNFRM ESS PLUS AO 40K SWR BASE=IC	\$0	Each	33%	\$0	Other	EN-S
V-MF-4AOC01	V-MF-4AOC01	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 0-14TB=CB	\$1,735	Each	33%	\$1,162	Other	EN-S
V-MF-4AOC02	V-MF-4AOC02	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 15-25TB=CB	\$1,630	Each	33%	\$1,092	Other	EN-S
V-MF-4AOC03	V-MF-4AOC03	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 26-40TB=CB	\$0	Each	33%	\$0	Other	EN-S
V-MF-4AOC04	V-MF-4AOC04	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 41-60TB=CB	\$0	Each	33%	\$0	Other	EN-S
V-MF-4AOC05	V-MF-4AOC05	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
V-MF-4AOC06	V-MF-4AOC06	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 101-150TB=CB	\$1,150	Each	33%	\$771	Other	EN-S
V-MF-4AOC07	V-MF-4AOC07	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 151-250TB=CB	\$1,025	Each	33%	\$687	Other	EN-S
V-MF-4AOC08	V-MF-4AOC08	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 251-400TB=CB	\$895	Each	33%	\$600	Other	EN-S
V-MF-4AOC09	V-MF-4AOC09	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 401-600TB=CB	\$775	Each	33%	\$519	Other	EN-S
V-MF-4AOC10	V-MF-4AOC10	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 601-1000TB=CB	\$670	Each	33%	\$449	Other	EN-S
V-MF-4AOC11	V-MF-4AOC11	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW 1001 TB+=CB	\$585	Each	33%	\$392	Other	EN-S
V-MF-4AOUNP	V-MF-4AOUNP	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS AO 40K SW BASE UPG=IC	\$0	Each	33%	\$0	Other	EN-S
V-MF-4BAS	V-MF-4BAS	SYMMETRIX VMAX 40K	VMAX MNFRM ESSENTLS PLUS 40K SWR BASE=IC	\$0	Each	33%	\$0	Other	EN-S
V-MF-4C01	V-MF-4C01	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 0-14TB=CB	\$4,045	Each	33%	\$2,710	Other	EN-S
V-MF-4C02	V-MF-4C02	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 15-25TB=CB	\$3,805	Each	33%	\$2,549	Other	EN-S
V-MF-4C03	V-MF-4C03	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 26-40TB=CB	\$3,350	Each	33%	\$2,245	Other	EN-S
V-MF-4C04	V-MF-4C04	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 41-60TB=CB	\$3,105	Each	33%	\$2,080	Other	EN-S
V-MF-4C05	V-MF-4C05	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 61-100TB=CB	\$0	Each	33%	\$0	Other	EN-S
V-MF-4C06	V-MF-4C06	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 101-150TB=CB	\$0	Each	33%	\$0	Other	EN-S
V-MF-4C07	V-MF-4C07	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 151-250TB=CB	\$0	Each	33%	\$0	Other	EN-S
V-MF-4C08	V-MF-4C08	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 251-400TB=CB	\$2,085	Each	33%	\$1,397	Other	EN-S
V-MF-4C09	V-MF-4C09	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 401-600TB=CB	\$1,805	Each	33%	\$1,209	Other	EN-S
V-MF-4C10	V-MF-4C10	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 601-1000TB=CB	\$1,565	Each	33%	\$1,049	Other	EN-S
V-MF-4C11	V-MF-4C11	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K SW 1001 TB+=CB	\$1,365	Each	33%	\$915	Other	EN-S
V-MF-4N01	V-MF-4N01	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 0-14TB=CB	\$2,020	Each	33%	\$1,353	Other	EN-S
V-MF-4N02	V-MF-4N02	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 15-25TB=CB	\$1,900	Each	33%	\$1,273	Other	EN-S
V-MF-4N03	V-MF-4N03	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 26-40TB=CB	\$1,680	Each	33%	\$1,126	Other	EN-S
V-MF-4N04	V-MF-4N04	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 41-60TB=CB	\$1,550	Each	33%	\$1,039	Other	EN-S
V-MF-4N05	V-MF-4N05	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 61-100TB=CB	\$1,490	Each	33%	\$998	Other	EN-S
V-MF-4N06	V-MF-4N06	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 101-150TB=CB	\$1,340	Each	33%	\$898	Other	EN-S
V-MF-4N07	V-MF-4N07	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 151-250TB=CB	\$1,190	Each	33%	\$797	Other	EN-S
V-MF-4N08	V-MF-4N08	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 251-400TB=CB	\$1,040	Each	33%	\$697	Other	EN-S
V-MF-4N09	V-MF-4N09	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 401-600TB=CB	\$910	Each	33%	\$610	Other	EN-S
V-MF-4N10	V-MF-4N10	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 601-1000TB=CB	\$790	Each	33%	\$529	Other	EN-S
V-MF-4N11	V-MF-4N11	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K NLT3 1000TB+=CB	\$685	Each	33%	\$459	Other	EN-S
V-MF-4R01	V-MF-4R01	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 0-14TB=CA	\$0	Each	33%	\$0	Other	EN-S
V-MF-4R02	V-MF-4R02	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 15-25TB=CA	\$3,805	Each	33%	\$2,549	Other	EN-S
V-MF-4R03	V-MF-4R03	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 26-40TB=CA	\$0	Each	33%	\$0	Other	EN-S
V-MF-4R04	V-MF-4R04	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 41-60TB=CA	\$0	Each	33%	\$0	Other	EN-S
V-MF-4R05	V-MF-4R05	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 61-100TB=CA	\$0	Each	33%	\$0	Other	EN-S
V-MF-4R06	V-MF-4R06	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 101-150TB=CA	\$0	Each	33%	\$0	Other	EN-S
V-MF-4R07	V-MF-4R07	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 151-250TB=CA	\$0	Each	33%	\$0	Other	EN-S
V-MF-4R08	V-MF-4R08	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 251-400TB=CA	\$2,085	Each	33%	\$1,397	Other	EN-S
V-MF-4R09	V-MF-4R09	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 401-600TB=CA	\$1,805	Each	33%	\$1,209	Other	EN-S
V-MF-4R10	V-MF-4R10	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 601-1000TB=CA	\$1,565	Each	33%	\$1,049	Other	EN-S
V-MF-4R11	V-MF-4R11	SYMMETRIX VMAX 40K	VMAX MF ESS PLUS 40K REG 1000TB+=CA	\$0	Each	33%	\$0	Other	EN-S
V-MF-4RBAS	V-MF-4RBAS	SYMMETRIX VMAX 40K	VMAX MNFRM ESSENTLS PLUS 40K REG BASE=IC	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-244	VSL3-000-244	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REP PKG TLA NON-SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-247	VSL3-000-247	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REP PKG TLA SATA=CB	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-250	VSL3-000-250	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REP PKG TLA REG=CA	\$0	Each	33%	\$0	Other	EN-S
VSL3-000-256	VSL3-000-256	SYMMETRIX VMAX 40K	VMAX40K ADV SRDF REP PKG TLA FTS=CA	\$0	Each	33%	\$0	Other	EN-S
456-105-545	456-105-545	VNX SOFTWARE	VG10 LOCAL PROTECTION SUITE -E=IC	\$5,945	Each	33%	\$3,983	Other	EN-S
456-105-546	456-105-546	VNX SOFTWARE	VG50 LOCAL PROTECTION SUITE -E=IC	\$10,515	Each	33%	\$7,045	Other	EN-S
456-105-547	456-105-547	VNX SOFTWARE	VG50 LOCAL PROTECTION 10K SUITE -E=IC	\$12,940	Each	33%	\$8,670	Other	EN-S
456-105-562	456-105-562	VNX SOFTWARE	VG10 TOTAL PROTECTION PACK -E=IC	\$36,460	Each	33%	\$24,428	Other	EN-S
456-105-563	456-105-563	VNX SOFTWARE	VG50 TOTAL PROTECTION PACK -E=IC	\$56,295	Each	33%	\$37,718	Other	EN-S
456-105-564	456-105-564	VNX SOFTWARE	VG50 TOTAL PROTECTION 10K PACK -E=IC	\$80,880	Each	33%	\$54,190	Other	EN-S
456-105-576	456-105-576	VNX SOFTWARE	VG10 REMOTE PROTECTION SUITE -E=IC	\$15,370	Each	33%	\$10,298	Other	EN-S
456-105-577	456-105-577	VNX SOFTWARE	VG50 REMOTE PROTECTION SUITE -E=IC	\$25,880	Each	33%	\$17,340	Other	EN-S
456-105-578	456-105-578	VNX SOFTWARE	VG50 REMOTE PROTECTION 10K SUITE -E=IC	\$28,310	Each	33%	\$18,968	Other	EN-S
456-105-594	456-105-594	VNX SOFTWARE	VG10 SECURITY + COMPLIANCE SUITE -E=IC	\$5,660	Each	33%	\$3,792	Other	EN-S
456-105-595	456-105-595	VNX SOFTWARE	VG50 SECURITY + COMPLIANCE SUITE -E=IC	\$11,325	Each	33%	\$7,588	Other	EN-S
456-105-596	456-105-596	VNX SOFTWARE	VG50 SECURITY + COMPLIANCE 10K SUITE -E=IC	\$12,940	Each	33%	\$8,670	Other	EN-S
M-PS1-SW-012	M-PS1-SW-012	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	33%	\$133,884	Other	EN-SM
M-PSM-SW-012	M-PSM-SW-012	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	EN-SM
M-PSP-SW-012	M-PSP-SW-012	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	EN-SM
456-107-128	456-107-128	NA	VIPR SRM FAST COMBO VMAX3 TIER TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-965	456-108-965	NA	VMAX3 DATA AT REST ENCRYPTION=IC	\$0	Each	33%	\$0	Other	ES-1
456-109-206	456-109-206	NA	VMWARE ESA FOR VMAX3 IN PKG=IA	\$0	Each	33%	\$0	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	L(Column K) Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-109-207	456-109-207	NA	ESA FOR V100K IN PKG=IA	\$0	Each	33%	\$0	Other	ES-1
456-109-209	456-109-209	NA	ESA FOR V400K IN PKG=IA	\$0	Each	33%	\$0	Other	ES-1
456-110-538	456-110-538	NA	VS VMAX3 LIC=CB	\$0	Each	33%	\$0	Other	ES-1
457-101-495	457-101-495	NA	VMAX TOTAL PROD PAK ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-496	457-101-496	NA	VMAX TOTAL PROD PAK ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-497	457-101-497	NA	VMAX TOTAL PROD PAK ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-784	457-101-784	NA	TIMEFINDER REG ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-785	457-101-785	NA	TIMEFINDER REG ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-786	457-101-786	NA	TIMEFINDER REG ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-800	457-101-800	NA	SRDF REG ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-801	457-101-801	NA	SRDF REG ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-802	457-101-802	NA	SRDF REG ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-810	457-101-810	NA	UNIS FAST COMBO VMAX 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-811	457-101-811	NA	UNIS FAST COMBO VMAX 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-812	457-101-812	NA	UNIS FAST COMBO VMAX 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-813	457-101-813	NA	FOUND FAST COMBO VMAX 100K=IC	\$622.370	Each	33%	\$416.988	Other	ES-1
457-101-814	457-101-814	NA	FOUND FAST COMBO VMAX 200K=IC	\$639.515	Each	33%	\$428.475	Other	ES-1
457-101-815	457-101-815	NA	FOUND FAST COMBO VMAX 400K=IC	\$670.945	Each	33%	\$449.533	Other	ES-1
457-101-816	457-101-816	NA	ADV SUITE FAST COMBO VMAX 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-817	457-101-817	NA	ADV SUITE FAST COMBO VMAX 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-818	457-101-818	NA	ADV SUITE FAST COMBO VMAX 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-846	457-101-846	NA	VIPIR SRM FAST COMBO VMAX3 BASE 100K=IC	\$780.900	Each	33%	\$523.203	Other	ES-1
457-101-847	457-101-847	NA	VIPIR SRM FAST COMBO VMAX3 BASE 200K=IC	\$780.900	Each	33%	\$523.203	Other	ES-1
457-101-848	457-101-848	NA	VIPIR SRM FAST COMBO VMAX3 BASE 400K=IC	\$780.900	Each	33%	\$523.203	Other	ES-1
458-001-753	458-001-753	NA	VIPIR SRM FAST COMBO VMAX3 PRODUCT=CC	\$780.900	Each	33%	\$523.203	Other	ES-1
CS-CUS-PARTRT-VM3	CS-CUS-PARTRT-VM3	NA	PARTS RETENTION UPLIFT VMAX3	\$0	Each	33%	\$0	Other	ES-1
M-PS1-HW-016	M-PS1-HW-016	NA	ProSupport One 4HR/MC Hardware Support	\$598.309	Each	33%	\$400.867	Other	ES-1
M-PS1-SW-016	M-PS1-SW-016	NA	ProSupport One 4HR/MC Software Support	\$199.827	Each	33%	\$133.884	Other	ES-1
M-PSM-HW-016	M-PSM-HW-016	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199.827	Each	33%	\$133.884	Other	ES-1
M-PSM-SW-016	M-PSM-SW-016	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199.827	Each	33%	\$133.884	Other	ES-1
M-PSP-HW-016	M-PSP-HW-016	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199.827	Each	33%	\$133.884	Other	ES-1
M-PSP-SW-016	M-PSP-SW-016	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199.827	Each	33%	\$133.884	Other	ES-1
M-PSS-HW-4H-016	M-PSS-HW-4H-016	NA	Post Standard Support EXT W/4HR HW	\$199.827	Each	33%	\$133.884	Other	ES-1
M-PSS-HW-NB-016	M-PSS-HW-NB-016	NA	Post Standard Support EXT W/NBD HW	\$199.827	Each	33%	\$133.884	Other	ES-1
W-PS1-HW-016	W-PS1-HW-016	NA	PROSUPPORT ONE HARDWARE WARRANTY VMAX3	\$199.827	Each	33%	\$133.884	Other	ES-1
WU-PS1-HW-016	WU-PS1-HW-016	NA	PROSUPPORT ONE HARDWARE WARRANTY UPGRADE	\$199.827	Each	33%	\$133.884	Other	ES-1
WU-PS1-HW-ES1-001	WU-PS1-HW-ES1-001	NA	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$199.827	Each	33%	\$133.884	Other	ES-1
WU-PS1-SW-001	WU-PS1-SW-001	NA	PROSUPPORT ONE SOFTWARE WARRANTY UPG	\$199.827	Each	33%	\$133.884	Other	ES-1
WU-PSP-HW-ES1-001	WU-PSP-HW-ES1-001	NA	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$199.827	Each	33%	\$133.884	Other	ES-1
WU-PSP-SW-001	WU-PSP-SW-001	NA	PROSUPPORT PLUS SOFTWARE WARRANTY UPG	\$199.827	Each	33%	\$133.884	Other	ES-1
VSL3-002-024	VSL3-002-024	RECOVERPOINT	RP/EX LOCAL FOR VMAX3=CA	\$0	Each	33%	\$0	Other	ES-1
VSL3-002-025	VSL3-002-025	RECOVERPOINT	RP/EX REMOTE FOR VMAX3=CA	\$0	Each	33%	\$0	Other	ES-1
456-106-093	456-106-093	SYM SOFTWARE	APPSYNC VMAX3 0-50TB=CC	\$990	Each	33%	\$663	Other	ES-1
456-106-094	456-106-094	SYM SOFTWARE	APPSYNC VMAX3 51-150TB=CC	\$779	Each	33%	\$522	Other	ES-1
456-106-095	456-106-095	SYM SOFTWARE	APPSYNC VMAX3 151-300TB=CC	\$504	Each	33%	\$338	Other	ES-1
456-106-096	456-106-096	SYM SOFTWARE	APPSYNC VMAX3 301-450TB=CC	\$410	Each	33%	\$275	Other	ES-1
456-106-097	456-106-097	SYM SOFTWARE	APPSYNC VMAX3 451-750TB=CC	\$356	Each	33%	\$239	Other	ES-1
456-106-098	456-106-098	SYM SOFTWARE	APPSYNC VMAX3 751-1500TB=CC	\$315	Each	33%	\$211	Other	ES-1
456-106-099	456-106-099	SYM SOFTWARE	APPSYNC VMAX3 1501+ =CC	\$266	Each	33%	\$178	Other	ES-1
456-106-915	456-106-915	SYM SOFTWARE	APPSYNC VMAX3 0-50TB UPG=CC	\$990	Each	33%	\$663	Other	ES-1
456-106-916	456-106-916	SYM SOFTWARE	APPSYNC VMAX3 51-150TB UPG=CC	\$779	Each	33%	\$522	Other	ES-1
456-106-917	456-106-917	SYM SOFTWARE	APPSYNC VMAX3 151-300TB UPG=CC	\$504	Each	33%	\$338	Other	ES-1
456-106-918	456-106-918	SYM SOFTWARE	APPSYNC VMAX3 301-450TB UPG=CC	\$410	Each	33%	\$275	Other	ES-1
456-106-919	456-106-919	SYM SOFTWARE	APPSYNC VMAX3 451-750TB UPG=CC	\$356	Each	33%	\$239	Other	ES-1
456-106-920	456-106-920	SYM SOFTWARE	APPSYNC VMAX3 751-1500TB UPG=CC	\$315	Each	33%	\$211	Other	ES-1
456-106-921	456-106-921	SYM SOFTWARE	APPSYNC VMAX3 1501+ UPG=CC	\$266	Each	33%	\$178	Other	ES-1
456-107-149	456-107-149	SYM SOFTWARE	APPSYNC VMAX3 Reg 0-50TB=CA	\$1,917	Each	33%	\$1,284	Other	ES-1
456-107-150	456-107-150	SYM SOFTWARE	APPSYNC VMAX3 Reg 51-150TB=CA	\$1,485	Each	33%	\$995	Other	ES-1
456-107-151	456-107-151	SYM SOFTWARE	APPSYNC VMAX3 Reg 151-300TB=CA	\$1,422	Each	33%	\$953	Other	ES-1
456-107-152	456-107-152	SYM SOFTWARE	APPSYNC VMAX3 Reg 301-450TB=CA	\$1,220	Each	33%	\$817	Other	ES-1
456-107-153	456-107-153	SYM SOFTWARE	APPSYNC VMAX3 Reg 451-750TB=CA	\$1,139	Each	33%	\$763	Other	ES-1
456-107-154	456-107-154	SYM SOFTWARE	APPSYNC VMAX3 Reg 751-1500TB=CA	\$932	Each	33%	\$624	Other	ES-1
456-107-155	456-107-155	SYM SOFTWARE	APPSYNC VMAX3 Reg 1501+ =CA	\$653	Each	33%	\$438	Other	ES-1
456-107-156	456-107-156	SYM SOFTWARE	APPSYNC VMAX3 Reg Upp 0-50TB=CA	\$1,917	Each	33%	\$1,284	Other	ES-1
456-107-157	456-107-157	SYM SOFTWARE	APPSYNC VMAX3 Reg Upp 51-150TB=CA	\$1,485	Each	33%	\$995	Other	ES-1
456-107-158	456-107-158	SYM SOFTWARE	APPSYNC VMAX3 Reg Upp 151-300TB=CA	\$1,422	Each	33%	\$953	Other	ES-1
456-107-159	456-107-159	SYM SOFTWARE	APPSYNC VMAX3 Reg Upp 301-450TB=CA	\$1,220	Each	33%	\$817	Other	ES-1
456-107-160	456-107-160	SYM SOFTWARE	APPSYNC VMAX3 Reg Upp 451-750TB=CA	\$1,139	Each	33%	\$763	Other	ES-1
456-107-161	456-107-161	SYM SOFTWARE	APPSYNC VMAX3 Reg Upp 751-1500TB=CA	\$932	Each	33%	\$624	Other	ES-1
456-107-162	456-107-162	SYM SOFTWARE	APPSYNC VMAX3 Reg Upp 1501+ =CA	\$653	Each	33%	\$438	Other	ES-1
456-107-163	456-107-163	SYM SOFTWARE	APPSYNC VMAX3 TPP 0-50TB=CC	\$842	Each	33%	\$564	Other	ES-1
456-107-164	456-107-164	SYM SOFTWARE	APPSYNC VMAX3 TPP 51-150TB=CC	\$662	Each	33%	\$444	Other	ES-1
456-107-165	456-107-165	SYM SOFTWARE	APPSYNC VMAX3 TPP 151-300TB=CC	\$428	Each	33%	\$287	Other	ES-1
456-107-166	456-107-166	SYM SOFTWARE	APPSYNC VMAX3 TPP 301-450TB=CC	\$348	Each	33%	\$233	Other	ES-1
456-107-167	456-107-167	SYM SOFTWARE	APPSYNC VMAX3 TPP 451-750TB=CC	\$302	Each	33%	\$202	Other	ES-1
456-107-168	456-107-168	SYM SOFTWARE	APPSYNC VMAX3 TPP 751-1500TB=CC	\$268	Each	33%	\$180	Other	ES-1
456-107-169	456-107-169	SYM SOFTWARE	APPSYNC VMAX3 TPP 1501+ =CC	\$226	Each	33%	\$151	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-107-170	456-107-170	SYM SOFTWARE	APPSYNC VMAX3 TPP Upg 0-50TB=CC	\$842	Each	33%	\$564	Other	ES-1
456-107-171	456-107-171	SYM SOFTWARE	APPSYNC VMAX3 TPP Upg 51-150TB=CC	\$662	Each	33%	\$444	Other	ES-1
456-107-172	456-107-172	SYM SOFTWARE	APPSYNC VMAX3 TPP Upg 151-300TB=CC	\$428	Each	33%	\$287	Other	ES-1
456-107-173	456-107-173	SYM SOFTWARE	APPSYNC VMAX3 TPP Upg 301-450TB=CC	\$348	Each	33%	\$233	Other	ES-1
456-107-174	456-107-174	SYM SOFTWARE	APPSYNC VMAX3 TPP Upg 451-750TB=CC	\$302	Each	33%	\$202	Other	ES-1
456-107-175	456-107-175	SYM SOFTWARE	APPSYNC VMAX3 TPP Upg 751-1500TB=CC	\$268	Each	33%	\$180	Other	ES-1
456-107-176	456-107-176	SYM SOFTWARE	APPSYNC VMAX3 TPP Upg 1501+ =CC	\$226	Each	33%	\$151	Other	ES-1
456-108-985	456-108-985	SYM SOFTWARE	AppSync Base New VMAX3 Local Rep=IC	\$20,250	Each	33%	\$13,568	Other	ES-1
456-108-986	456-108-986	SYM SOFTWARE	AppSync Base New 200K=IC	\$20,250	Each	33%	\$13,568	Other	ES-1
456-108-987	456-108-987	SYM SOFTWARE	AppSync Base New 400K=IC	\$20,250	Each	33%	\$13,568	Other	ES-1
456-108-988	456-108-988	SYM SOFTWARE	AppSync Base New VMAX3 Reg=IC	\$22,626	Each	33%	\$15,159	Other	ES-1
456-108-989	456-108-989	SYM SOFTWARE	AppSync Base Reg New 200K=IC	\$22,626	Each	33%	\$15,159	Other	ES-1
456-108-990	456-108-990	SYM SOFTWARE	AppSync Base Reg New 400K=IC	\$22,626	Each	33%	\$15,159	Other	ES-1
456-108-991	456-108-991	SYM SOFTWARE	AppSync Base New VMAX3 TPP=IC	\$17,213	Each	33%	\$11,533	Other	ES-1
456-108-992	456-108-992	SYM SOFTWARE	AppSync Base TPP New 200K=IC	\$17,213	Each	33%	\$11,533	Other	ES-1
456-108-993	456-108-993	SYM SOFTWARE	AppSync Base TPP New 400K=IC	\$17,213	Each	33%	\$11,533	Other	ES-1
457-101-586	457-101-586	SYM SOFTWARE	AppSync Base New 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-588	457-101-588	SYM SOFTWARE	AppSync Base New 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-590	457-101-590	SYM SOFTWARE	AppSync Base New 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-870	457-101-870	SYM SOFTWARE	AppSync Base Reg New 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-872	457-101-872	SYM SOFTWARE	AppSync Base Reg New 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-874	457-101-874	SYM SOFTWARE	AppSync Base Reg New 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-876	457-101-876	SYM SOFTWARE	AppSync Base TPP New 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-878	457-101-878	SYM SOFTWARE	AppSync Base TPP New 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-880	457-101-880	SYM SOFTWARE	AppSync Base TPP New 400K=IC	\$0	Each	33%	\$0	Other	ES-1
458-001-885	458-001-885	SYM SOFTWARE	AppSync For VMAX3 Local Rep Product	\$0	Each	33%	\$0	Other	ES-1
458-001-886	458-001-886	SYM SOFTWARE	APPSYNC FOR VMAX3 REG PRODUCT	\$0	Each	33%	\$0	Other	ES-1
458-001-887	458-001-887	SYM SOFTWARE	APPSYNC FOR VMAX3 TPP PRODUCT	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-265	VSL3-000-265	SYM SOFTWARE	VMAX3 HYPERMAX PKG TLA=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-266	VSL3-000-266	SYM SOFTWARE	VMAX3 BASE PKG TLA=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-268	VSL3-000-268	SYM SOFTWARE	VMAX3 LOCAL REPLICATION PKG TLA=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-269	VSL3-000-269	SYM SOFTWARE	VMAX3 REMOTE REPLICATION PKG TLA=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-270	VSL3-000-270	SYM SOFTWARE	VMAX3 ADVANCED PKG TLA=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-274	VSL3-000-274	SYM SOFTWARE	VMAX3 ADVANCED SRDF REP TLA=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-282	VSL3-000-282	SYM SOFTWARE	VMAX3 LOCAL REPLICATION PKG TLA REG=CA	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-283	VSL3-000-283	SYM SOFTWARE	VMAX3 REMOTE REPLICATION PKG TLA REG=CA	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-284	VSL3-000-284	SYM SOFTWARE	VMAX3 DATA AT REST ENCRYPTION TLA=IC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-291	VSL3-000-291	SYM SOFTWARE	VMAX3 UNISPHERE PKG TLA=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-292	VSL3-000-292	SYM SOFTWARE	ELA VMAX SRDF Metro=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-293	VSL3-000-293	SYM SOFTWARE	VMAX3 FAST_X TLA=IC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-303	VSL3-000-303	SYM SOFTWARE	TLA VMAX CloudArray=IC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-304	VSL3-000-304	SYM SOFTWARE	TLA VMAX CloudArray Fast_X=IC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-305	VSL3-000-305	SYM SOFTWARE	TLA VMAX SRDF Metro Reg=CA	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-306	VSL3-000-306	SYM SOFTWARE	TLA VMAX SRDF Metro Add On=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-307	VSL3-000-307	SYM SOFTWARE	TLA VMAX SRDF Metro Conv=CC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-316	VSL3-000-316	SYM SOFTWARE	TLA VMAX3 Unisphere360=IC	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-320	VSL3-000-320	SYM SOFTWARE	TLA VMAX3 MF Essentials=CA	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-321	VSL3-000-321	SYM SOFTWARE	TLA VMAX3 MF Essentials Plus=CA	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-322	VSL3-000-322	SYM SOFTWARE	TLA VMAX3 AUTOSWAP=ZD	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-323	VSL3-000-323	SYM SOFTWARE	TLA VMAX3 ZDP FOR MF =CA	\$0	Each	33%	\$0	Other	ES-1
VSL3-000-324	VSL3-000-324	SYM SOFTWARE	TLA VMAX3 GDDR=MD	\$0	Each	33%	\$0	Other	ES-1
456-111-943	456-111-943	VMAX3	RP/EX LOC BASE FOR VMAX3=IC	\$24,300	Each	33%	\$16,281	Other	ES-1
456-111-944	456-111-944	VMAX3	RP/EX LOC FOR VMAX3 (0-50TB)=CA	\$3,090	Each	33%	\$2,070	Other	ES-1
456-111-945	456-111-945	VMAX3	RP/EX LOC FOR VMAX3 (51-150TB)=CA	\$2,020	Each	33%	\$1,353	Other	ES-1
456-111-946	456-111-946	VMAX3	RP/EX LOC FOR VMAX3 (151-300TB)=CA	\$1,675	Each	33%	\$1,122	Other	ES-1
456-111-947	456-111-947	VMAX3	RP/EX LOC FOR VMAX3 (301-450TB)=CA	\$1,555	Each	33%	\$1,042	Other	ES-1
456-111-948	456-111-948	VMAX3	RP/EX LOC FOR VMAX3 (451-750TB)=CA	\$1,380	Each	33%	\$925	Other	ES-1
456-111-949	456-111-949	VMAX3	RP/EX LOC FOR VMAX3 (751-1,500TB)=CA	\$970	Each	33%	\$650	Other	ES-1
456-111-950	456-111-950	VMAX3	RP/EX LOC FOR VMAX3 (1,501TB+)=CA	\$565	Each	33%	\$392	Other	ES-1
456-111-951	456-111-951	VMAX3	RP/EX REM BASE FOR VMAX3=IC	\$24,300	Each	33%	\$16,281	Other	ES-1
456-111-952	456-111-952	VMAX3	RP/EX REM FOR VMAX3 (0-50TB)=CA	\$3,090	Each	33%	\$2,070	Other	ES-1
456-111-953	456-111-953	VMAX3	RP/EX REM FOR VMAX3 (51-150TB)=CA	\$2,020	Each	33%	\$1,353	Other	ES-1
456-111-954	456-111-954	VMAX3	RP/EX REM FOR VMAX3 (151-300TB)=CA	\$1,675	Each	33%	\$1,122	Other	ES-1
456-111-955	456-111-955	VMAX3	RP/EX REM FOR VMAX3 (301-450TB)=CA	\$1,555	Each	33%	\$1,042	Other	ES-1
456-111-956	456-111-956	VMAX3	RP/EX REM FOR VMAX3 (451-750TB)=CA	\$1,380	Each	33%	\$925	Other	ES-1
456-111-957	456-111-957	VMAX3	RP/EX REM FOR VMAX3 (751-1,500TB)=CA	\$970	Each	33%	\$650	Other	ES-1
456-111-958	456-111-958	VMAX3	RP/EX REM FOR VMAX3 (1,501TB+)=CA	\$565	Each	33%	\$392	Other	ES-1
458-001-900	458-001-900	VMAX3	RP/EX LOCAL FOR VMAX3	\$0	Each	33%	\$0	Other	ES-1
458-001-901	458-001-901	VMAX3	RP/EX REMOTE FOR VMAX3	\$0	Each	33%	\$0	Other	ES-1
450-000-694	450-000-694	VMAX3 FAMILY	V100K ADVANCED UPG 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-000-695	450-000-695	VMAX3 FAMILY	V100K ADVANCED UPG 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-000-696	450-000-696	VMAX3 FAMILY	V100K ADVANCED UPG 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-000-697	450-000-697	VMAX3 FAMILY	V100K ADVANCED UPG 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-000-698	450-000-698	VMAX3 FAMILY	V100K ADVANCED UPG 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-000-699	450-000-699	VMAX3 FAMILY	V100K ADVANCED UPG 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-000-700	450-000-700	VMAX3 FAMILY	V100K ADVANCED UPG 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-701	450-000-701	VMAX3 FAMILY	V200K ADVANCED UPG 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
450-000-702	450-000-702	VMAX3 FAMILY	V200K ADVANCED UPG 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-000-703	450-000-703	VMAX3 FAMILY	V200K ADVANCED UPG 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-000-704	450-000-704	VMAX3 FAMILY	V200K ADVANCED UPG 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-000-705	450-000-705	VMAX3 FAMILY	V200K ADVANCED UPG 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-000-706	450-000-706	VMAX3 FAMILY	V200K ADVANCED UPG 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-000-707	450-000-707	VMAX3 FAMILY	V200K ADVANCED UPG 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-708	450-000-708	VMAX3 FAMILY	V400K ADVANCED UPG 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-000-709	450-000-709	VMAX3 FAMILY	V400K ADVANCED UPG 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-000-710	450-000-710	VMAX3 FAMILY	V400K ADVANCED UPG 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-000-711	450-000-711	VMAX3 FAMILY	V400K ADVANCED UPG 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-000-712	450-000-712	VMAX3 FAMILY	V400K ADVANCED UPG 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-000-713	450-000-713	VMAX3 FAMILY	V400K ADVANCED UPG 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-000-714	450-000-714	VMAX3 FAMILY	V400K ADVANCED UPG 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-715	450-000-715	VMAX3 FAMILY	V100K FOUNDATION UPG 0-50TB=CC	\$2,095	Each	33%	\$1,404	Other	ES-1
450-000-716	450-000-716	VMAX3 FAMILY	V100K FOUNDATION UPG 51-150TB=CC	\$1,680	Each	33%	\$1,126	Other	ES-1
450-000-717	450-000-717	VMAX3 FAMILY	V100K FOUNDATION UPG 151-300TB=CC	\$1,320	Each	33%	\$884	Other	ES-1
450-000-718	450-000-718	VMAX3 FAMILY	V100K FOUNDATION UPG 301-450TB=CC	\$1,280	Each	33%	\$858	Other	ES-1
450-000-719	450-000-719	VMAX3 FAMILY	V100K FOUNDATION UPG 451-750TB=CC	\$930	Each	33%	\$623	Other	ES-1
450-000-720	450-000-720	VMAX3 FAMILY	V100K FOUNDATION UPG 751-1500TB=CC	\$700	Each	33%	\$469	Other	ES-1
450-000-721	450-000-721	VMAX3 FAMILY	V100K FOUNDATION UPG 1501+TB=CC	\$530	Each	33%	\$355	Other	ES-1
450-000-722	450-000-722	VMAX3 FAMILY	V200K FOUNDATION UPG 0-50TB=CC	\$2,095	Each	33%	\$1,404	Other	ES-1
450-000-723	450-000-723	VMAX3 FAMILY	V200K FOUNDATION UPG 51-150TB=CC	\$1,680	Each	33%	\$1,126	Other	ES-1
450-000-724	450-000-724	VMAX3 FAMILY	V200K FOUNDATION UPG 151-300TB=CC	\$1,320	Each	33%	\$884	Other	ES-1
450-000-725	450-000-725	VMAX3 FAMILY	V200K FOUNDATION UPG 301-450TB=CC	\$1,280	Each	33%	\$858	Other	ES-1
450-000-726	450-000-726	VMAX3 FAMILY	V200K FOUNDATION UPG 451-750TB=CC	\$930	Each	33%	\$623	Other	ES-1
450-000-727	450-000-727	VMAX3 FAMILY	V200K FOUNDATION UPG 751-1500TB=CC	\$700	Each	33%	\$469	Other	ES-1
450-000-728	450-000-728	VMAX3 FAMILY	V200K FOUNDATION UPG 1501+TB=CC	\$530	Each	33%	\$355	Other	ES-1
450-000-729	450-000-729	VMAX3 FAMILY	V400K FOUNDATION UPG 0-50TB=CC	\$2,095	Each	33%	\$1,404	Other	ES-1
450-000-730	450-000-730	VMAX3 FAMILY	V400K FOUNDATION UPG 51-150TB=CC	\$1,680	Each	33%	\$1,126	Other	ES-1
450-000-731	450-000-731	VMAX3 FAMILY	V400K FOUNDATION UPG 151-300TB=CC	\$1,320	Each	33%	\$884	Other	ES-1
450-000-732	450-000-732	VMAX3 FAMILY	V400K FOUNDATION UPG 301-450TB=CC	\$1,280	Each	33%	\$858	Other	ES-1
450-000-733	450-000-733	VMAX3 FAMILY	V400K FOUNDATION UPG 451-750TB=CC	\$930	Each	33%	\$623	Other	ES-1
450-000-734	450-000-734	VMAX3 FAMILY	V400K FOUNDATION UPG 751-1500TB=CC	\$700	Each	33%	\$469	Other	ES-1
450-000-735	450-000-735	VMAX3 FAMILY	V400K FOUNDATION UPG 1501+TB=CC	\$530	Each	33%	\$355	Other	ES-1
450-000-770	450-000-770	VMAX3 FAMILY	V100K UNISPHERE PACKAGE=IC	\$5,715	Each	33%	\$3,829	Other	ES-1
450-000-771	450-000-771	VMAX3 FAMILY	V200K UNISPHERE PACKAGE=IC	\$17,145	Each	33%	\$11,487	Other	ES-1
450-000-772	450-000-772	VMAX3 FAMILY	V400K UNISPHERE PACKAGE=IC	\$42,855	Each	33%	\$28,713	Other	ES-1
450-000-780	450-000-780	VMAX3 FAMILY	V100K LOC REP PACKAGE=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
450-000-781	450-000-781	VMAX3 FAMILY	V200K LOC REP PACKAGE=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
450-000-782	450-000-782	VMAX3 FAMILY	V400K LOC REP PACKAGE=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
450-000-790	450-000-790	VMAX3 FAMILY	V100K ADVANCED PACKAGE=IC	\$10,715	Each	33%	\$7,179	Other	ES-1
450-000-791	450-000-791	VMAX3 FAMILY	V200K ADVANCED PACKAGE=IC	\$32,145	Each	33%	\$21,537	Other	ES-1
450-000-792	450-000-792	VMAX3 FAMILY	V400K ADVANCED PACKAGE=IC	\$78,570	Each	33%	\$52,642	Other	ES-1
450-000-793	450-000-793	VMAX3 FAMILY	VMAX3 ADVANCED PKG 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-000-794	450-000-794	VMAX3 FAMILY	VMAX3 ADVANCED PKG 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-000-795	450-000-795	VMAX3 FAMILY	VMAX3 ADVANCED PKG 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-000-796	450-000-796	VMAX3 FAMILY	VMAX3 ADVANCED PKG 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-000-797	450-000-797	VMAX3 FAMILY	VMAX3 ADVANCED PKG 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-000-798	450-000-798	VMAX3 FAMILY	VMAX3 ADVANCED PKG 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-000-799	450-000-799	VMAX3 FAMILY	VMAX3 ADVANCED PKG 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-810	450-000-810	VMAX3 FAMILY	V100K TOTAL PROD PACK=IC	\$53,735	Each	33%	\$36,002	Other	ES-1
450-000-811	450-000-811	VMAX3 FAMILY	V200K TOTAL PROD PACK=IC	\$71,950	Each	33%	\$48,207	Other	ES-1
450-000-812	450-000-812	VMAX3 FAMILY	V400K TOTAL PROD PACK=IC	\$111,410	Each	33%	\$74,645	Other	ES-1
450-000-813	450-000-813	VMAX3 FAMILY	VMAX3 TOTAL PROD PACK 0-50TB=CC	\$4,425	Each	33%	\$2,965	Other	ES-1
450-000-814	450-000-814	VMAX3 FAMILY	VMAX3 TOTAL PROD PACK 51-150TB=CC	\$3,385	Each	33%	\$2,268	Other	ES-1
450-000-815	450-000-815	VMAX3 FAMILY	VMAX3 TOTAL PROD PACK 151-300TB=CC	\$2,595	Each	33%	\$1,739	Other	ES-1
450-000-816	450-000-816	VMAX3 FAMILY	VMAX3 TOTAL PROD PACK 301-450TB=CC	\$2,300	Each	33%	\$1,541	Other	ES-1
450-000-817	450-000-817	VMAX3 FAMILY	VMAX3 TOTAL PROD PACK 451-750TB=CC	\$1,800	Each	33%	\$1,206	Other	ES-1
450-000-818	450-000-818	VMAX3 FAMILY	VMAX3 TOTAL PROD PACK 751-1500TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
450-000-819	450-000-819	VMAX3 FAMILY	VMAX3 TOTAL PROD PACK 1501+TB=CC	\$1,170	Each	33%	\$784	Other	ES-1
450-000-820	450-000-820	VMAX3 FAMILY	VMAX3 ADV UPG FROM FOUND 0-50TB=CC	\$250	Each	33%	\$168	Other	ES-1
450-000-821	450-000-821	VMAX3 FAMILY	VMAX3 ADV UPG FROM FOUND 51-150TB=CC	\$175	Each	33%	\$117	Other	ES-1
450-000-822	450-000-822	VMAX3 FAMILY	VMAX3 ADV UPG FROM FOUND 151-300TB=CC	\$285	Each	33%	\$191	Other	ES-1
450-000-823	450-000-823	VMAX3 FAMILY	VMAX3 ADV UPG FROM FOUND 301-450TB=CC	\$265	Each	33%	\$178	Other	ES-1
450-000-824	450-000-824	VMAX3 FAMILY	VMAX3 ADV UPG FROM FOUND 451-750TB=CC	\$190	Each	33%	\$127	Other	ES-1
450-000-825	450-000-825	VMAX3 FAMILY	VMAX3 ADV UPG FROM FOUND 751-1500TB=CC	\$145	Each	33%	\$97	Other	ES-1
450-000-826	450-000-826	VMAX3 FAMILY	VMAX3 ADV UPG FROM FOUND 1501+TB=CC	\$110	Each	33%	\$74	Other	ES-1
450-000-827	450-000-827	VMAX3 FAMILY	VMAX3 ADV FROM FOUND DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-000-828	450-000-828	VMAX3 FAMILY	VMAX3 ADV FROM FOUND DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-000-829	450-000-829	VMAX3 FAMILY	VMAX3 ADV FROM FOUND DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-000-830	450-000-830	VMAX3 FAMILY	VMAX3 ADV FROM FOUND DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-000-831	450-000-831	VMAX3 FAMILY	VMAX3 ADV FROM FOUND DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-000-832	450-000-832	VMAX3 FAMILY	VMAX3 ADV FROM FOUND DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-000-833	450-000-833	VMAX3 FAMILY	VMAX3 ADV FROM FOUND DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-841	450-000-841	VMAX3 FAMILY	VMAX3 ADV UPG FROM UNI 0-50TB=CC	\$850	Each	33%	\$570	Other	ES-1
450-000-842	450-000-842	VMAX3 FAMILY	VMAX3 ADV UPG FROM UNI 51-150TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-843	450-000-843	VMAX3 FAMILY	VMAX3 ADV UPG FROM UNI 151-300TB=CC	\$500	Each	33%	\$335	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
450-000-844	450-000-844	VMAX3 FAMILY	VMAX3 ADV UPG FROM UNI 301-450TB=CC	\$590	Each	33%	\$395	Other	ES-1
450-000-845	450-000-845	VMAX3 FAMILY	VMAX3 ADV UPG FROM UNI 451-750TB=CC	\$420	Each	33%	\$281	Other	ES-1
450-000-846	450-000-846	VMAX3 FAMILY	VMAX3 ADV UPG FROM UNI 751-1500TB=CC	\$315	Each	33%	\$211	Other	ES-1
450-000-847	450-000-847	VMAX3 FAMILY	VMAX3 ADV UPG FROM UNI 1501+TB=CC	\$235	Each	33%	\$157	Other	ES-1
450-000-848	450-000-848	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-000-849	450-000-849	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-000-850	450-000-850	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-000-851	450-000-851	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-000-852	450-000-852	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-000-853	450-000-853	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-000-854	450-000-854	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-855	450-000-855	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 0-50TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-000-856	450-000-856	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 51-150TB=CC	\$660	Each	33%	\$442	Other	ES-1
450-000-857	450-000-857	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 151-300TB=CC	\$685	Each	33%	\$459	Other	ES-1
450-000-858	450-000-858	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 301-450TB=CC	\$675	Each	33%	\$452	Other	ES-1
450-000-859	450-000-859	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 451-750TB=CC	\$475	Each	33%	\$318	Other	ES-1
450-000-860	450-000-860	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 751-1500TB=CC	\$355	Each	33%	\$238	Other	ES-1
450-000-861	450-000-861	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 1501+TB=CC	\$245	Each	33%	\$164	Other	ES-1
450-000-862	450-000-862	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-000-863	450-000-863	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-000-864	450-000-864	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-000-865	450-000-865	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-000-866	450-000-866	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-000-867	450-000-867	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-000-868	450-000-868	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-898	450-000-898	VMAX3 FAMILY	VMAX3 ADVANCED FAST COMBO TIER=CC	\$0	Each	33%	\$0	Other	ES-1
450-000-920	450-000-920	VMAX3 FAMILY	V100K SRDF REPLICATION FILE REG PKG=IC	\$45,575	Each	33%	\$30,535	Other	ES-1
450-000-921	450-000-921	VMAX3 FAMILY	V200K SRDF REPLICATION FILE REG PKG=IC	\$45,575	Each	33%	\$30,535	Other	ES-1
450-000-922	450-000-922	VMAX3 FAMILY	V400K SRDF REPLICATION FILE REG PKG=IC	\$45,575	Each	33%	\$30,535	Other	ES-1
450-000-923	450-000-923	VMAX3 FAMILY	V100K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140	Each	33%	\$16,844	Other	ES-1
450-000-924	450-000-924	VMAX3 FAMILY	V200K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140	Each	33%	\$16,844	Other	ES-1
450-000-925	450-000-925	VMAX3 FAMILY	V400K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140	Each	33%	\$16,844	Other	ES-1
450-000-945	450-000-945	VMAX3 FAMILY	V100K ADV FROM BASE 0-50TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-000-946	450-000-946	VMAX3 FAMILY	V100K ADV FROM BASE 51-150TB=CC	\$660	Each	33%	\$442	Other	ES-1
450-000-947	450-000-947	VMAX3 FAMILY	V100K ADV FROM BASE 151-300TB=CC	\$685	Each	33%	\$459	Other	ES-1
450-000-948	450-000-948	VMAX3 FAMILY	V100K ADV FROM BASE 301-450TB=CC	\$675	Each	33%	\$452	Other	ES-1
450-000-949	450-000-949	VMAX3 FAMILY	V100K ADV FROM BASE 451-750TB=CC	\$475	Each	33%	\$318	Other	ES-1
450-000-950	450-000-950	VMAX3 FAMILY	V100K ADV FROM BASE 751-1500TB=CC	\$355	Each	33%	\$238	Other	ES-1
450-000-951	450-000-951	VMAX3 FAMILY	V100K ADV FROM BASE 1501+TB=CC	\$245	Each	33%	\$164	Other	ES-1
450-000-952	450-000-952	VMAX3 FAMILY	V200K ADV FROM BASE 0-50TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-000-953	450-000-953	VMAX3 FAMILY	V200K ADV FROM BASE 51-150TB=CC	\$660	Each	33%	\$442	Other	ES-1
450-000-954	450-000-954	VMAX3 FAMILY	V200K ADV FROM BASE 151-300TB=CC	\$685	Each	33%	\$459	Other	ES-1
450-000-955	450-000-955	VMAX3 FAMILY	V200K ADV FROM BASE 301-450TB=CC	\$675	Each	33%	\$452	Other	ES-1
450-000-956	450-000-956	VMAX3 FAMILY	V200K ADV FROM BASE 451-750TB=CC	\$475	Each	33%	\$318	Other	ES-1
450-000-957	450-000-957	VMAX3 FAMILY	V200K ADV FROM BASE 751-1500TB=CC	\$355	Each	33%	\$238	Other	ES-1
450-000-958	450-000-958	VMAX3 FAMILY	V200K ADV FROM BASE 1501+TB=CC	\$245	Each	33%	\$164	Other	ES-1
450-000-959	450-000-959	VMAX3 FAMILY	V400K ADV FROM BASE 0-50TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-000-960	450-000-960	VMAX3 FAMILY	V400K ADV FROM BASE 51-150TB=CC	\$660	Each	33%	\$442	Other	ES-1
450-000-961	450-000-961	VMAX3 FAMILY	V400K ADV FROM BASE 151-300TB=CC	\$685	Each	33%	\$459	Other	ES-1
450-000-962	450-000-962	VMAX3 FAMILY	V400K ADV FROM BASE 301-450TB=CC	\$675	Each	33%	\$452	Other	ES-1
450-000-963	450-000-963	VMAX3 FAMILY	V400K ADV FROM BASE 451-750TB=CC	\$475	Each	33%	\$318	Other	ES-1
450-000-964	450-000-964	VMAX3 FAMILY	V400K ADV FROM BASE 751-1500TB=CC	\$355	Each	33%	\$238	Other	ES-1
450-000-965	450-000-965	VMAX3 FAMILY	V400K ADV FROM BASE 1501+TB=CC	\$245	Each	33%	\$164	Other	ES-1
450-000-987	450-000-987	VMAX3 FAMILY	V100K ADV FROM UNI 0-50TB=CC	\$850	Each	33%	\$570	Other	ES-1
450-000-988	450-000-988	VMAX3 FAMILY	V100K ADV FROM UNI 51-150TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-989	450-000-989	VMAX3 FAMILY	V100K ADV FROM UNI 151-300TB=CC	\$500	Each	33%	\$335	Other	ES-1
450-000-990	450-000-990	VMAX3 FAMILY	V100K ADV FROM UNI 301-450TB=CC	\$590	Each	33%	\$395	Other	ES-1
450-000-991	450-000-991	VMAX3 FAMILY	V100K ADV FROM UNI 451-750TB=CC	\$420	Each	33%	\$281	Other	ES-1
450-000-992	450-000-992	VMAX3 FAMILY	V100K ADV FROM UNI 751-1500TB=CC	\$315	Each	33%	\$211	Other	ES-1
450-000-993	450-000-993	VMAX3 FAMILY	V100K ADV FROM UNI 1501+TB=CC	\$235	Each	33%	\$157	Other	ES-1
450-000-994	450-000-994	VMAX3 FAMILY	V200K ADV FROM UNI 0-50TB=CC	\$850	Each	33%	\$570	Other	ES-1
450-000-995	450-000-995	VMAX3 FAMILY	V200K ADV FROM UNI 51-150TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-000-996	450-000-996	VMAX3 FAMILY	V200K ADV FROM UNI 151-300TB=CC	\$500	Each	33%	\$335	Other	ES-1
450-000-997	450-000-997	VMAX3 FAMILY	V200K ADV FROM UNI 301-450TB=CC	\$590	Each	33%	\$395	Other	ES-1
450-000-998	450-000-998	VMAX3 FAMILY	V200K ADV FROM UNI 451-750TB=CC	\$420	Each	33%	\$281	Other	ES-1
450-000-999	450-000-999	VMAX3 FAMILY	V200K ADV FROM UNI 751-1500TB=CC	\$315	Each	33%	\$211	Other	ES-1
450-001-000	450-001-000	VMAX3 FAMILY	V200K ADV FROM UNI 1501+TB=CC	\$235	Each	33%	\$157	Other	ES-1
450-001-001	450-001-001	VMAX3 FAMILY	V400K ADV FROM UNI 0-50TB=CC	\$850	Each	33%	\$570	Other	ES-1
450-001-002	450-001-002	VMAX3 FAMILY	V400K ADV FROM UNI 51-150TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-003	450-001-003	VMAX3 FAMILY	V400K ADV FROM UNI 151-300TB=CC	\$500	Each	33%	\$335	Other	ES-1
450-001-004	450-001-004	VMAX3 FAMILY	V400K ADV FROM UNI 301-450TB=CC	\$590	Each	33%	\$395	Other	ES-1
450-001-005	450-001-005	VMAX3 FAMILY	V400K ADV FROM UNI 451-750TB=CC	\$420	Each	33%	\$281	Other	ES-1
450-001-006	450-001-006	VMAX3 FAMILY	V400K ADV FROM UNI 751-1500TB=CC	\$315	Each	33%	\$211	Other	ES-1
450-001-007	450-001-007	VMAX3 FAMILY	V400K ADV FROM UNI 1501+TB=CC	\$235	Each	33%	\$157	Other	ES-1
450-001-008	450-001-008	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-009	450-001-009	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-010	450-001-010	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I)-(Column K)	
450-001-011	450-001-011	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-012	450-001-012	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-013	450-001-013	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-014	450-001-014	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-015	450-001-015	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-016	450-001-016	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-017	450-001-017	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-018	450-001-018	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-019	450-001-019	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-020	450-001-020	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-021	450-001-021	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-022	450-001-022	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-023	450-001-023	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-024	450-001-024	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-025	450-001-025	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-026	450-001-026	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-027	450-001-027	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-028	450-001-028	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-029	450-001-029	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-030	450-001-030	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-031	450-001-031	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-032	450-001-032	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-033	450-001-033	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-034	450-001-034	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-035	450-001-035	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-036	450-001-036	VMAX3 FAMILY	V200K ADV FROM UNI DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-037	450-001-037	VMAX3 FAMILY	V200K ADV FROM UNI DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-038	450-001-038	VMAX3 FAMILY	V200K ADV FROM UNI DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-039	450-001-039	VMAX3 FAMILY	V200K ADV FROM UNI DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-040	450-001-040	VMAX3 FAMILY	V200K ADV FROM UNI DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-041	450-001-041	VMAX3 FAMILY	V200K ADV FROM UNI DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-042	450-001-042	VMAX3 FAMILY	V200K ADV FROM UNI DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-043	450-001-043	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-044	450-001-044	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-045	450-001-045	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-046	450-001-046	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-047	450-001-047	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-048	450-001-048	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-049	450-001-049	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-067	450-001-067	VMAX3 FAMILY	V100K REMOTE REP BASE LIC=IC	\$30,000	Each	33%	\$20,100	Other	ES-1
450-001-068	450-001-068	VMAX3 FAMILY	V200K REMOTE REP BASE LIC=IC	\$30,000	Each	33%	\$20,100	Other	ES-1
450-001-069	450-001-069	VMAX3 FAMILY	V400K REMOTE REP BASE LIC=IC	\$30,000	Each	33%	\$20,100	Other	ES-1
450-001-070	450-001-070	VMAX3 FAMILY	VMAX3 REMOTE REP PKG 0-50TB=CC	\$1,760	Each	33%	\$1,179	Other	ES-1
450-001-071	450-001-071	VMAX3 FAMILY	VMAX3 REMOTE REP PKG 51-150TB=CC	\$1,260	Each	33%	\$844	Other	ES-1
450-001-072	450-001-072	VMAX3 FAMILY	VMAX3 REMOTE REP PKG 151-300TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-073	450-001-073	VMAX3 FAMILY	VMAX3 REMOTE REP PKG 301-450TB=CC	\$705	Each	33%	\$472	Other	ES-1
450-001-074	450-001-074	VMAX3 FAMILY	VMAX3 REMOTE REP PKG 451-750TB=CC	\$605	Each	33%	\$405	Other	ES-1
450-001-075	450-001-075	VMAX3 FAMILY	VMAX3 REMOTE REP PKG 751-1500TB=CC	\$520	Each	33%	\$348	Other	ES-1
450-001-076	450-001-076	VMAX3 FAMILY	VMAX3 REMOTE REP PKG 1501+TB=CC	\$440	Each	33%	\$295	Other	ES-1
450-001-079	450-001-079	VMAX3 FAMILY	V100K REMOTE REP UPG 301-450TB=CC	\$705	Each	33%	\$472	Other	ES-1
450-001-080	450-001-080	VMAX3 FAMILY	V100K REMOTE REP UPG 451-750TB=CC	\$605	Each	33%	\$405	Other	ES-1
450-001-081	450-001-081	VMAX3 FAMILY	V100K REMOTE REP UPG 751-1500TB=CC	\$520	Each	33%	\$348	Other	ES-1
450-001-082	450-001-082	VMAX3 FAMILY	V100K REMOTE REP UPG 1500+TB=CC	\$440	Each	33%	\$295	Other	ES-1
450-001-083	450-001-083	VMAX3 FAMILY	V200K REMOTE REP UPG 0-50TB=CC	\$1,760	Each	33%	\$1,179	Other	ES-1
450-001-084	450-001-084	VMAX3 FAMILY	V200K REMOTE REP UPG 51-150TB=CC	\$1,260	Each	33%	\$844	Other	ES-1
450-001-085	450-001-085	VMAX3 FAMILY	V200K REMOTE REP UPG 151-300TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-086	450-001-086	VMAX3 FAMILY	V200K REMOTE REP UPG 301-450TB=CC	\$705	Each	33%	\$472	Other	ES-1
450-001-087	450-001-087	VMAX3 FAMILY	V200K REMOTE REP UPG 451-750TB=CC	\$605	Each	33%	\$405	Other	ES-1
450-001-088	450-001-088	VMAX3 FAMILY	V200K REMOTE REP UPG 751-1500TB=CC	\$520	Each	33%	\$348	Other	ES-1
450-001-089	450-001-089	VMAX3 FAMILY	V200K REMOTE REP UPG 1500+TB=CC	\$440	Each	33%	\$295	Other	ES-1
450-001-090	450-001-090	VMAX3 FAMILY	V400K REMOTE REP UPG 0-50TB=CC	\$1,760	Each	33%	\$1,179	Other	ES-1
450-001-091	450-001-091	VMAX3 FAMILY	V400K REMOTE REP UPG 51-150TB=CC	\$1,260	Each	33%	\$844	Other	ES-1
450-001-092	450-001-092	VMAX3 FAMILY	V400K REMOTE REP UPG 151-300TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-093	450-001-093	VMAX3 FAMILY	V400K REMOTE REP UPG 301-450TB=CC	\$705	Each	33%	\$472	Other	ES-1
450-001-094	450-001-094	VMAX3 FAMILY	V400K REMOTE REP UPG 451-750TB=CC	\$605	Each	33%	\$405	Other	ES-1
450-001-095	450-001-095	VMAX3 FAMILY	V400K REMOTE REP UPG 751-1500TB=CC	\$520	Each	33%	\$348	Other	ES-1
450-001-096	450-001-096	VMAX3 FAMILY	V400K REMOTE REP UPG 1500+TB=CC	\$440	Each	33%	\$295	Other	ES-1
450-001-097	450-001-097	VMAX3 FAMILY	V100K REMOTE REP UPG 0-50TB=CC	\$1,760	Each	33%	\$1,179	Other	ES-1
450-001-098	450-001-098	VMAX3 FAMILY	V100K REMOTE REP UPG 51-150TB=CC	\$1,260	Each	33%	\$844	Other	ES-1
450-001-099	450-001-099	VMAX3 FAMILY	V100K REMOTE REP UPG 151-300TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-121	450-001-121	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425	Each	33%	\$2,965	Other	ES-1
450-001-122	450-001-122	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385	Each	33%	\$2,268	Other	ES-1
450-001-123	450-001-123	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595	Each	33%	\$1,739	Other	ES-1
450-001-124	450-001-124	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300	Each	33%	\$1,541	Other	ES-1
450-001-125	450-001-125	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800	Each	33%	\$1,206	Other	ES-1
450-001-126	450-001-126	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
450-001-127	450-001-127	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170	Each	33%	\$784	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
450-001-128	450-001-128	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425	Each	33%	\$2,965	Other	ES-1
450-001-129	450-001-129	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385	Each	33%	\$2,268	Other	ES-1
450-001-130	450-001-130	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595	Each	33%	\$1,739	Other	ES-1
450-001-131	450-001-131	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300	Each	33%	\$1,541	Other	ES-1
450-001-132	450-001-132	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800	Each	33%	\$1,206	Other	ES-1
450-001-133	450-001-133	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
450-001-134	450-001-134	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170	Each	33%	\$784	Other	ES-1
450-001-135	450-001-135	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425	Each	33%	\$2,965	Other	ES-1
450-001-136	450-001-136	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385	Each	33%	\$2,268	Other	ES-1
450-001-137	450-001-137	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595	Each	33%	\$1,739	Other	ES-1
450-001-138	450-001-138	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300	Each	33%	\$1,541	Other	ES-1
450-001-139	450-001-139	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800	Each	33%	\$1,206	Other	ES-1
450-001-140	450-001-140	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
450-001-141	450-001-141	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170	Each	33%	\$784	Other	ES-1
450-001-142	450-001-142	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-143	450-001-143	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-144	450-001-144	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-145	450-001-145	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-146	450-001-146	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-147	450-001-147	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-148	450-001-148	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-149	450-001-149	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-150	450-001-150	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-151	450-001-151	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-152	450-001-152	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-153	450-001-153	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-154	450-001-154	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-155	450-001-155	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-156	450-001-156	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-157	450-001-157	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-158	450-001-158	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-159	450-001-159	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-160	450-001-160	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-161	450-001-161	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-162	450-001-162	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-163	450-001-163	VMAX3 FAMILY	V100K ADV FROM FOUND 0-50TB=CC	\$250	Each	33%	\$168	Other	ES-1
450-001-164	450-001-164	VMAX3 FAMILY	V100K ADV FROM FOUND 51-150TB=CC	\$175	Each	33%	\$117	Other	ES-1
450-001-165	450-001-165	VMAX3 FAMILY	V100K ADV FROM FOUND 151-300TB=CC	\$285	Each	33%	\$191	Other	ES-1
450-001-166	450-001-166	VMAX3 FAMILY	V100K ADV FROM FOUND 301-450TB=CC	\$265	Each	33%	\$178	Other	ES-1
450-001-167	450-001-167	VMAX3 FAMILY	V100K ADV FROM FOUND 451-750TB=CC	\$190	Each	33%	\$127	Other	ES-1
450-001-168	450-001-168	VMAX3 FAMILY	V100K ADV FROM FOUND 751-1500TB=CC	\$145	Each	33%	\$97	Other	ES-1
450-001-169	450-001-169	VMAX3 FAMILY	V100K ADV FROM FOUND 1501+TB=CC	\$110	Each	33%	\$74	Other	ES-1
450-001-170	450-001-170	VMAX3 FAMILY	V200K ADV FROM FOUND 0-50TB=CC	\$250	Each	33%	\$168	Other	ES-1
450-001-171	450-001-171	VMAX3 FAMILY	V200K ADV FROM FOUND 51-150TB=CC	\$175	Each	33%	\$117	Other	ES-1
450-001-172	450-001-172	VMAX3 FAMILY	V200K ADV FROM FOUND 151-300TB=CC	\$285	Each	33%	\$191	Other	ES-1
450-001-173	450-001-173	VMAX3 FAMILY	V200K ADV FROM FOUND 301-450TB=CC	\$265	Each	33%	\$178	Other	ES-1
450-001-174	450-001-174	VMAX3 FAMILY	V200K ADV FROM FOUND 451-750TB=CC	\$190	Each	33%	\$127	Other	ES-1
450-001-175	450-001-175	VMAX3 FAMILY	V200K ADV FROM FOUND 751-1500TB=CC	\$145	Each	33%	\$97	Other	ES-1
450-001-176	450-001-176	VMAX3 FAMILY	V200K ADV FROM FOUND 1501+TB=CC	\$110	Each	33%	\$74	Other	ES-1
450-001-177	450-001-177	VMAX3 FAMILY	V400K ADV FROM FOUND 0-50TB=CC	\$250	Each	33%	\$168	Other	ES-1
450-001-178	450-001-178	VMAX3 FAMILY	V400K ADV FROM FOUND 51-150TB=CC	\$175	Each	33%	\$117	Other	ES-1
450-001-179	450-001-179	VMAX3 FAMILY	V400K ADV FROM FOUND 151-300TB=CC	\$285	Each	33%	\$191	Other	ES-1
450-001-180	450-001-180	VMAX3 FAMILY	V400K ADV FROM FOUND 301-450TB=CC	\$265	Each	33%	\$178	Other	ES-1
450-001-181	450-001-181	VMAX3 FAMILY	V400K ADV FROM FOUND 451-750TB=CC	\$190	Each	33%	\$127	Other	ES-1
450-001-182	450-001-182	VMAX3 FAMILY	V400K ADV FROM FOUND 751-1500TB=CC	\$145	Each	33%	\$97	Other	ES-1
450-001-183	450-001-183	VMAX3 FAMILY	V400K ADV FROM FOUND 1501+TB=CC	\$110	Each	33%	\$74	Other	ES-1
450-001-189	450-001-189	VMAX3 FAMILY	ESA FOR V200K BASE LIC-IA	\$5,145	Each	33%	\$3,447	Other	ES-1
450-001-193	450-001-193	VMAX3 FAMILY	V100K LOC REP PACKAGE=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
450-001-194	450-001-194	VMAX3 FAMILY	V200K LOC REP PACKAGE=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
450-001-195	450-001-195	VMAX3 FAMILY	V400K LOC REP PACKAGE=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
450-001-196	450-001-196	VMAX3 FAMILY	V100K REMOTE REP BASE LIC-IC	\$30,000	Each	33%	\$20,100	Other	ES-1
450-001-197	450-001-197	VMAX3 FAMILY	V200K REMOTE REP BASE LIC-IC	\$30,000	Each	33%	\$20,100	Other	ES-1
450-001-198	450-001-198	VMAX3 FAMILY	V100K TOTAL PROD PACK=IC	\$53,735	Each	33%	\$36,002	Other	ES-1
450-001-199	450-001-199	VMAX3 FAMILY	V200K TOTAL PROD PACK=IC	\$71,950	Each	33%	\$48,207	Other	ES-1
450-001-200	450-001-200	VMAX3 FAMILY	V400K TOTAL PROD PACK=IC	\$111,410	Each	33%	\$74,645	Other	ES-1
450-001-201	450-001-201	VMAX3 FAMILY	V400K REMOTE REP BASE LIC-IC	\$30,000	Each	33%	\$20,100	Other	ES-1
450-001-211	450-001-211	VMAX3 FAMILY	V100K FOUNDATION UPG 0-50TB=CC	\$2,095	Each	33%	\$1,404	Other	ES-1
450-001-212	450-001-212	VMAX3 FAMILY	V100K FOUNDATION UPG 51-150TB=CC	\$1,680	Each	33%	\$1,126	Other	ES-1
450-001-213	450-001-213	VMAX3 FAMILY	V100K FOUNDATION UPG 151-300TB=CC	\$1,320	Each	33%	\$884	Other	ES-1
450-001-214	450-001-214	VMAX3 FAMILY	V100K FOUNDATION UPG 301-450TB=CC	\$1,280	Each	33%	\$858	Other	ES-1
450-001-215	450-001-215	VMAX3 FAMILY	V100K FOUNDATION UPG451-750TB=CC	\$930	Each	33%	\$623	Other	ES-1
450-001-216	450-001-216	VMAX3 FAMILY	V100K FOUNDATION UPG 751-1500TB=CC	\$700	Each	33%	\$469	Other	ES-1
450-001-217	450-001-217	VMAX3 FAMILY	V100K FOUNDATION UPG 1501+TB=CC	\$530	Each	33%	\$355	Other	ES-1
450-001-218	450-001-218	VMAX3 FAMILY	V100K UNISPHERE PACKAGE=IC	\$5,715	Each	33%	\$3,829	Other	ES-1
450-001-219	450-001-219	VMAX3 FAMILY	V100K LOC REP PACKAGE=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
450-001-220	450-001-220	VMAX3 FAMILY	V100K ADVANCED PACKAGE=IC	\$10,715	Each	33%	\$7,179	Other	ES-1
450-001-221	450-001-221	VMAX3 FAMILY	VMAX3 ADVANCED PKG 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
450-001-222	450-001-222	VMX3 FAMILY	VMX3 ADVANCED PKG 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-223	450-001-223	VMX3 FAMILY	VMX3 ADVANCED PKG 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-224	450-001-224	VMX3 FAMILY	VMX3 ADVANCED PKG 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-225	450-001-225	VMX3 FAMILY	VMX3 ADVANCED PKG451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-226	450-001-226	VMX3 FAMILY	VMX3 ADVANCED PKG 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-227	450-001-227	VMX3 FAMILY	VMX3 ADVANCED PKG 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-228	450-001-228	VMX3 FAMILY	V100K ADVANCED UPG 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-229	450-001-229	VMX3 FAMILY	V100K ADVANCED UPG 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-230	450-001-230	VMX3 FAMILY	V100K ADVANCED UPG 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-231	450-001-231	VMX3 FAMILY	V100K ADVANCED UPG 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-232	450-001-232	VMX3 FAMILY	V100K ADVANCED UPG451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-233	450-001-233	VMX3 FAMILY	V100K ADVANCED UPG 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-234	450-001-234	VMX3 FAMILY	V100K ADVANCED UPG 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-235	450-001-235	VMX3 FAMILY	V100K REMOTE REP BASE LIC=IC	\$30,000	Each	33%	\$20,100	Other	ES-1
450-001-236	450-001-236	VMX3 FAMILY	VMX3 REMOTE REP PKG 0-50TB=CC	\$1,760	Each	33%	\$1,179	Other	ES-1
450-001-237	450-001-237	VMX3 FAMILY	VMX3 REMOTE REP PKG 51-150TB=CC	\$1,260	Each	33%	\$844	Other	ES-1
450-001-238	450-001-238	VMX3 FAMILY	VMX3 REMOTE REP PKG 151-300TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-239	450-001-239	VMX3 FAMILY	VMX3 REMOTE REP PKG 301-450TB=CC	\$705	Each	33%	\$472	Other	ES-1
450-001-240	450-001-240	VMX3 FAMILY	VMX3 REMOTE REP PKG451-750TB=CC	\$605	Each	33%	\$405	Other	ES-1
450-001-241	450-001-241	VMX3 FAMILY	VMX3 REMOTE REP PKG 751-1500TB=CC	\$520	Each	33%	\$348	Other	ES-1
450-001-242	450-001-242	VMX3 FAMILY	VMX3 REMOTE REP PKG 1501+TB=CC	\$440	Each	33%	\$295	Other	ES-1
450-001-243	450-001-243	VMX3 FAMILY	V100K REMOTE REP UPG 0-50TB=CC	\$1,760	Each	33%	\$1,179	Other	ES-1
450-001-244	450-001-244	VMX3 FAMILY	V100K REMOTE REP UPG 51-150TB=CC	\$1,260	Each	33%	\$844	Other	ES-1
450-001-245	450-001-245	VMX3 FAMILY	V100K REMOTE REP UPG 151-300TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-246	450-001-246	VMX3 FAMILY	V100K REMOTE REP UPG 301-450TB=CC	\$705	Each	33%	\$472	Other	ES-1
450-001-247	450-001-247	VMX3 FAMILY	V100K REMOTE REP UPG451-750TB=CC	\$605	Each	33%	\$405	Other	ES-1
450-001-248	450-001-248	VMX3 FAMILY	V100K REMOTE REP UPG 751-1500TB=CC	\$520	Each	33%	\$348	Other	ES-1
450-001-249	450-001-249	VMX3 FAMILY	V100K REMOTE REP UPG 1500+TB=CC	\$440	Each	33%	\$295	Other	ES-1
450-001-250	450-001-250	VMX3 FAMILY	V100K TOTAL PROD PACK=IC	\$53,735	Each	33%	\$36,002	Other	ES-1
450-001-251	450-001-251	VMX3 FAMILY	VMX3 TOTAL PROD PACK 0-50TB=CC	\$4,425	Each	33%	\$2,965	Other	ES-1
450-001-252	450-001-252	VMX3 FAMILY	VMX3 TOTAL PROD PACK 51-150TB=CC	\$3,385	Each	33%	\$2,268	Other	ES-1
450-001-253	450-001-253	VMX3 FAMILY	VMX3 TOTAL PROD PACK 151-300TB=CC	\$2,595	Each	33%	\$1,739	Other	ES-1
450-001-254	450-001-254	VMX3 FAMILY	VMX3 TOTAL PROD PACK 301-450TB=CC	\$2,300	Each	33%	\$1,541	Other	ES-1
450-001-255	450-001-255	VMX3 FAMILY	VMX3 TOTAL PROD PACK451-750TB=CC	\$1,800	Each	33%	\$1,206	Other	ES-1
450-001-256	450-001-256	VMX3 FAMILY	VMX3 TOTAL PROD PACK 751-1500TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
450-001-257	450-001-257	VMX3 FAMILY	VMX3 TOTAL PROD PACK 1501+TB=CC	\$1,170	Each	33%	\$784	Other	ES-1
450-001-258	450-001-258	VMX3 FAMILY	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425	Each	33%	\$2,965	Other	ES-1
450-001-259	450-001-259	VMX3 FAMILY	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385	Each	33%	\$2,268	Other	ES-1
450-001-260	450-001-260	VMX3 FAMILY	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595	Each	33%	\$1,739	Other	ES-1
450-001-261	450-001-261	VMX3 FAMILY	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300	Each	33%	\$1,541	Other	ES-1
450-001-262	450-001-262	VMX3 FAMILY	V100K TOTAL PROD PACK UPG451-750TB=CC	\$1,800	Each	33%	\$1,206	Other	ES-1
450-001-263	450-001-263	VMX3 FAMILY	V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
450-001-264	450-001-264	VMX3 FAMILY	V100K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170	Each	33%	\$784	Other	ES-1
450-001-265	450-001-265	VMX3 FAMILY	VMX3 ADV UPG FROM FOUND 0-50TB=CC	\$250	Each	33%	\$168	Other	ES-1
450-001-266	450-001-266	VMX3 FAMILY	VMX3 ADV UPG FROM FOUND 51-150TB=CC	\$175	Each	33%	\$117	Other	ES-1
450-001-267	450-001-267	VMX3 FAMILY	VMX3 ADV UPG FROM FOUND 151-300TB=CC	\$285	Each	33%	\$191	Other	ES-1
450-001-268	450-001-268	VMX3 FAMILY	VMX3 ADV UPG FROM FOUND 301-450TB=CC	\$265	Each	33%	\$178	Other	ES-1
450-001-269	450-001-269	VMX3 FAMILY	VMX3 ADV UPG FROM FOUND451-750TB=CC	\$190	Each	33%	\$127	Other	ES-1
450-001-270	450-001-270	VMX3 FAMILY	VMX3 ADV UPG FROM FOUND 751-1500TB=CC	\$145	Each	33%	\$97	Other	ES-1
450-001-271	450-001-271	VMX3 FAMILY	VMX3 ADV UPG FROM FOUND 1501+TB=CC	\$110	Each	33%	\$74	Other	ES-1
450-001-272	450-001-272	VMX3 FAMILY	VMX3 ADV FROM FOUND DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-273	450-001-273	VMX3 FAMILY	VMX3 ADV FROM FOUND DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-274	450-001-274	VMX3 FAMILY	VMX3 ADV FROM FOUND DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-275	450-001-275	VMX3 FAMILY	VMX3 ADV FROM FOUND DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-276	450-001-276	VMX3 FAMILY	VMX3 ADV FROM FOUND DLTA451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-277	450-001-277	VMX3 FAMILY	VMX3 ADV FROM FOUND DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-278	450-001-278	VMX3 FAMILY	VMX3 ADV FROM FOUND DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-279	450-001-279	VMX3 FAMILY	V100K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-280	450-001-280	VMX3 FAMILY	V100K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-281	450-001-281	VMX3 FAMILY	V100K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-282	450-001-282	VMX3 FAMILY	V100K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-283	450-001-283	VMX3 FAMILY	V100K ADV FROM FOUND DLTA451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-284	450-001-284	VMX3 FAMILY	V100K ADV FROM FOUND DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-285	450-001-285	VMX3 FAMILY	V100K ADV FROM FOUND DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-286	450-001-286	VMX3 FAMILY	V100K ADV FROM FOUND 0-50TB=CC	\$250	Each	33%	\$168	Other	ES-1
450-001-287	450-001-287	VMX3 FAMILY	V100K ADV FROM FOUND 51-150TB=CC	\$175	Each	33%	\$117	Other	ES-1
450-001-288	450-001-288	VMX3 FAMILY	V100K ADV FROM FOUND 151-300TB=CC	\$285	Each	33%	\$191	Other	ES-1
450-001-289	450-001-289	VMX3 FAMILY	V100K ADV FROM FOUND 301-450TB=CC	\$265	Each	33%	\$178	Other	ES-1
450-001-290	450-001-290	VMX3 FAMILY	V100K ADV FROM FOUND451-750TB=CC	\$190	Each	33%	\$127	Other	ES-1
450-001-291	450-001-291	VMX3 FAMILY	V100K ADV FROM FOUND 751-1500TB=CC	\$145	Each	33%	\$97	Other	ES-1
450-001-292	450-001-292	VMX3 FAMILY	V100K ADV FROM FOUND 1501+TB=CC	\$110	Each	33%	\$74	Other	ES-1
450-001-293	450-001-293	VMX3 FAMILY	VMX3 ADV UPG FROM UNI 0-50TB=CC	\$850	Each	33%	\$570	Other	ES-1
450-001-294	450-001-294	VMX3 FAMILY	VMX3 ADV UPG FROM UNI 51-150TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-295	450-001-295	VMX3 FAMILY	VMX3 ADV UPG FROM UNI 151-300TB=CC	\$500	Each	33%	\$335	Other	ES-1
450-001-296	450-001-296	VMX3 FAMILY	VMX3 ADV UPG FROM UNI 301-450TB=CC	\$590	Each	33%	\$395	Other	ES-1
450-001-297	450-001-297	VMX3 FAMILY	VMX3 ADV UPG FROM UNI451-750TB=CC	\$420	Each	33%	\$281	Other	ES-1
450-001-298	450-001-298	VMX3 FAMILY	VMX3 ADV UPG FROM UNI 751-1500TB=CC	\$315	Each	33%	\$211	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
450-001-299	450-001-299	VMAX3 FAMILY	VMAX3 ADV UPG FROM UNI 1501+TB=CC	\$235	Each	33%	\$157	Other	ES-1
450-001-300	450-001-300	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-301	450-001-301	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-302	450-001-302	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-303	450-001-303	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-304	450-001-304	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-305	450-001-305	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-306	450-001-306	VMAX3 FAMILY	VMAX3 ADV FROM UNI DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-307	450-001-307	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 0-50TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-308	450-001-308	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 51-150TB=CC	\$660	Each	33%	\$442	Other	ES-1
450-001-309	450-001-309	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 151-300TB=CC	\$695	Each	33%	\$459	Other	ES-1
450-001-310	450-001-310	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 301-450TB=CC	\$675	Each	33%	\$452	Other	ES-1
450-001-311	450-001-311	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE451-750TB=CC	\$475	Each	33%	\$318	Other	ES-1
450-001-312	450-001-312	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 751-1500TB=CC	\$355	Each	33%	\$238	Other	ES-1
450-001-313	450-001-313	VMAX3 FAMILY	VMAX3 ADV UPG FROM BASE 1501+TB=CC	\$245	Each	33%	\$164	Other	ES-1
450-001-314	450-001-314	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-315	450-001-315	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-316	450-001-316	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-317	450-001-317	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-318	450-001-318	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-319	450-001-319	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-320	450-001-320	VMAX3 FAMILY	VMAX3 ADV FROM BASE DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-321	450-001-321	VMAX3 FAMILY	V100K ADV FROM BASE 0-50TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-322	450-001-322	VMAX3 FAMILY	V100K ADV FROM BASE 51-150TB=CC	\$660	Each	33%	\$442	Other	ES-1
450-001-323	450-001-323	VMAX3 FAMILY	V100K ADV FROM BASE 151-300TB=CC	\$695	Each	33%	\$459	Other	ES-1
450-001-324	450-001-324	VMAX3 FAMILY	V100K ADV FROM BASE 301-450TB=CC	\$675	Each	33%	\$452	Other	ES-1
450-001-325	450-001-325	VMAX3 FAMILY	V100K ADV FROM BASE451-750TB=CC	\$475	Each	33%	\$318	Other	ES-1
450-001-326	450-001-326	VMAX3 FAMILY	V100K ADV FROM BASE 751-1500TB=CC	\$355	Each	33%	\$238	Other	ES-1
450-001-327	450-001-327	VMAX3 FAMILY	V100K ADV FROM BASE 1501+TB=CC	\$245	Each	33%	\$164	Other	ES-1
450-001-328	450-001-328	VMAX3 FAMILY	V100K ADV FROM UNI 0-50TB=CC	\$850	Each	33%	\$570	Other	ES-1
450-001-329	450-001-329	VMAX3 FAMILY	V100K ADV FROM UNI 51-150TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-330	450-001-330	VMAX3 FAMILY	V100K ADV FROM UNI 151-300TB=CC	\$500	Each	33%	\$335	Other	ES-1
450-001-331	450-001-331	VMAX3 FAMILY	V100K ADV FROM UNI 301-450TB=CC	\$590	Each	33%	\$395	Other	ES-1
450-001-332	450-001-332	VMAX3 FAMILY	V100K ADV FROM UNI451-750TB=CC	\$420	Each	33%	\$281	Other	ES-1
450-001-333	450-001-333	VMAX3 FAMILY	V100K ADV FROM UNI 751-1500TB=CC	\$315	Each	33%	\$211	Other	ES-1
450-001-334	450-001-334	VMAX3 FAMILY	V100K ADV FROM UNI 1501+TB=CC	\$235	Each	33%	\$157	Other	ES-1
450-001-335	450-001-335	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-336	450-001-336	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-337	450-001-337	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-338	450-001-338	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-339	450-001-339	VMAX3 FAMILY	V100K ADV FROM BASE DLTA451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-340	450-001-340	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-341	450-001-341	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-342	450-001-342	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-343	450-001-343	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-344	450-001-344	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-345	450-001-345	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-346	450-001-346	VMAX3 FAMILY	V100K ADV FROM UNI DLTA451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-347	450-001-347	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-348	450-001-348	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-350	450-001-350	VMAX3 FAMILY	V100K SRDF REPLICATION FILE REG PKG=IC	\$45,575	Each	33%	\$30,535	Other	ES-1
450-001-351	450-001-351	VMAX3 FAMILY	V100K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140	Each	33%	\$16,844	Other	ES-1
450-001-353	450-001-353	VMAX3 FAMILY	V400K FOUNDATION UPG 0-50TB=CC	\$2,095	Each	33%	\$1,404	Other	ES-1
450-001-354	450-001-354	VMAX3 FAMILY	V400K FOUNDATION UPG 51-150TB=CC	\$1,680	Each	33%	\$1,126	Other	ES-1
450-001-355	450-001-355	VMAX3 FAMILY	V400K FOUNDATION UPG 151-300TB=CC	\$1,320	Each	33%	\$884	Other	ES-1
450-001-356	450-001-356	VMAX3 FAMILY	V400K FOUNDATION UPG 301-450TB=CC	\$1,280	Each	33%	\$858	Other	ES-1
450-001-357	450-001-357	VMAX3 FAMILY	V400K FOUNDATION UPG 451-750TB=CC	\$930	Each	33%	\$623	Other	ES-1
450-001-358	450-001-358	VMAX3 FAMILY	V400K FOUNDATION UPG 751-1500TB=CC	\$700	Each	33%	\$469	Other	ES-1
450-001-359	450-001-359	VMAX3 FAMILY	V400K FOUNDATION UPG 1501+TB=CC	\$500	Each	33%	\$335	Other	ES-1
450-001-360	450-001-360	VMAX3 FAMILY	V400K UNISPHERE PACKAGE=IC	\$42,855	Each	33%	\$28,713	Other	ES-1
450-001-361	450-001-361	VMAX3 FAMILY	V400K LOC REP PACKAGE=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
450-001-362	450-001-362	VMAX3 FAMILY	V400K ADVANCED PACKAGE=IC	\$78,570	Each	33%	\$52,642	Other	ES-1
450-001-363	450-001-363	VMAX3 FAMILY	V400K ADVANCED UPG 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-364	450-001-364	VMAX3 FAMILY	V400K ADVANCED UPG 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-365	450-001-365	VMAX3 FAMILY	V400K ADVANCED UPG 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-366	450-001-366	VMAX3 FAMILY	V400K ADVANCED UPG 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-367	450-001-367	VMAX3 FAMILY	V400K ADVANCED UPG 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-368	450-001-368	VMAX3 FAMILY	V400K ADVANCED UPG 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-369	450-001-369	VMAX3 FAMILY	V400K ADVANCED UPG 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-370	450-001-370	VMAX3 FAMILY	V400K REMOTE REP BASE LIC=IC	\$30,000	Each	33%	\$20,100	Other	ES-1
450-001-371	450-001-371	VMAX3 FAMILY	V400K REMOTE REP UPG 0-50TB=CC	\$1,760	Each	33%	\$1,179	Other	ES-1
450-001-372	450-001-372	VMAX3 FAMILY	V400K REMOTE REP UPG 51-150TB=CC	\$1,260	Each	33%	\$844	Other	ES-1
450-001-373	450-001-373	VMAX3 FAMILY	V400K REMOTE REP UPG 151-300TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-374	450-001-374	VMAX3 FAMILY	V400K REMOTE REP UPG 301-450TB=CC	\$705	Each	33%	\$472	Other	ES-1
450-001-375	450-001-375	VMAX3 FAMILY	V400K REMOTE REP UPG 451-750TB=CC	\$605	Each	33%	\$405	Other	ES-1
450-001-376	450-001-376	VMAX3 FAMILY	V400K REMOTE REP UPG 751-1500TB=CC	\$520	Each	33%	\$348	Other	ES-1
450-001-377	450-001-377	VMAX3 FAMILY	V400K REMOTE REP UPG 1500+TB=CC	\$440	Each	33%	\$295	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
450-001-378	450-001-378	VMAX3 FAMILY	V400K TOTAL PROD PACK=IC	\$111,410	Each	33%	\$74,645	Other	ES-1
450-001-379	450-001-379	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425	Each	33%	\$2,965	Other	ES-1
450-001-380	450-001-380	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385	Each	33%	\$2,268	Other	ES-1
450-001-381	450-001-381	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595	Each	33%	\$1,739	Other	ES-1
450-001-382	450-001-382	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300	Each	33%	\$1,541	Other	ES-1
450-001-383	450-001-383	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800	Each	33%	\$1,206	Other	ES-1
450-001-384	450-001-384	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
450-001-385	450-001-385	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170	Each	33%	\$784	Other	ES-1
450-001-386	450-001-386	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-387	450-001-387	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-388	450-001-388	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-389	450-001-389	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-390	450-001-390	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-391	450-001-391	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-392	450-001-392	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-393	450-001-393	VMAX3 FAMILY	V400K ADV FROM FOUND 0-50TB=CC	\$250	Each	33%	\$168	Other	ES-1
450-001-394	450-001-394	VMAX3 FAMILY	V400K ADV FROM FOUND 51-150TB=CC	\$175	Each	33%	\$117	Other	ES-1
450-001-395	450-001-395	VMAX3 FAMILY	V400K ADV FROM FOUND 151-300TB=CC	\$285	Each	33%	\$191	Other	ES-1
450-001-396	450-001-396	VMAX3 FAMILY	V400K ADV FROM FOUND 301-450TB=CC	\$265	Each	33%	\$178	Other	ES-1
450-001-397	450-001-397	VMAX3 FAMILY	V400K ADV FROM FOUND 451-750TB=CC	\$190	Each	33%	\$127	Other	ES-1
450-001-398	450-001-398	VMAX3 FAMILY	V400K ADV FROM FOUND 751-1500TB=CC	\$145	Each	33%	\$97	Other	ES-1
450-001-399	450-001-399	VMAX3 FAMILY	V400K ADV FROM FOUND 1501+TB=CC	\$110	Each	33%	\$74	Other	ES-1
450-001-400	450-001-400	VMAX3 FAMILY	V400K ADV FROM BASE 0-50TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-401	450-001-401	VMAX3 FAMILY	V400K ADV FROM BASE 51-150TB=CC	\$660	Each	33%	\$442	Other	ES-1
450-001-402	450-001-402	VMAX3 FAMILY	V400K ADV FROM BASE 151-300TB=CC	\$685	Each	33%	\$459	Other	ES-1
450-001-403	450-001-403	VMAX3 FAMILY	V400K ADV FROM BASE 301-450TB=CC	\$675	Each	33%	\$452	Other	ES-1
450-001-404	450-001-404	VMAX3 FAMILY	V400K ADV FROM BASE 451-750TB=CC	\$475	Each	33%	\$318	Other	ES-1
450-001-405	450-001-405	VMAX3 FAMILY	V400K ADV FROM BASE 751-1500TB=CC	\$355	Each	33%	\$238	Other	ES-1
450-001-406	450-001-406	VMAX3 FAMILY	V400K ADV FROM BASE 1501+TB=CC	\$245	Each	33%	\$164	Other	ES-1
450-001-407	450-001-407	VMAX3 FAMILY	V400K ADV FROM UNI 0-50TB=CC	\$850	Each	33%	\$570	Other	ES-1
450-001-408	450-001-408	VMAX3 FAMILY	V400K ADV FROM UNI 51-150TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-409	450-001-409	VMAX3 FAMILY	V400K ADV FROM UNI 151-300TB=CC	\$500	Each	33%	\$335	Other	ES-1
450-001-410	450-001-410	VMAX3 FAMILY	V400K ADV FROM UNI 301-450TB=CC	\$590	Each	33%	\$395	Other	ES-1
450-001-411	450-001-411	VMAX3 FAMILY	V400K ADV FROM UNI 451-750TB=CC	\$420	Each	33%	\$281	Other	ES-1
450-001-412	450-001-412	VMAX3 FAMILY	V400K ADV FROM UNI 751-1500TB=CC	\$315	Each	33%	\$211	Other	ES-1
450-001-413	450-001-413	VMAX3 FAMILY	V400K ADV FROM UNI 1501+TB=CC	\$235	Each	33%	\$157	Other	ES-1
450-001-414	450-001-414	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-415	450-001-415	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-416	450-001-416	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-417	450-001-417	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-418	450-001-418	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-419	450-001-419	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-420	450-001-420	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-421	450-001-421	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-422	450-001-422	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-423	450-001-423	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-424	450-001-424	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-425	450-001-425	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-426	450-001-426	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-427	450-001-427	VMAX3 FAMILY	V400K ADV FROM UNI DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-428	450-001-428	VMAX3 FAMILY	V400K SRDF REPLICATION FILE REG PKG=IC	\$45,575	Each	33%	\$30,535	Other	ES-1
450-001-429	450-001-429	VMAX3 FAMILY	V400K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140	Each	33%	\$16,844	Other	ES-1
450-001-431	450-001-431	VMAX3 FAMILY	V200K FOUNDATION UPG 0-50TB=CC	\$2,095	Each	33%	\$1,404	Other	ES-1
450-001-432	450-001-432	VMAX3 FAMILY	V200K FOUNDATION UPG 51-150TB=CC	\$1,680	Each	33%	\$1,126	Other	ES-1
450-001-433	450-001-433	VMAX3 FAMILY	V200K FOUNDATION UPG 151-300TB=CC	\$1,320	Each	33%	\$884	Other	ES-1
450-001-434	450-001-434	VMAX3 FAMILY	V200K FOUNDATION UPG 301-450TB=CC	\$1,280	Each	33%	\$858	Other	ES-1
450-001-435	450-001-435	VMAX3 FAMILY	V200K FOUNDATION UPG 451-750TB=CC	\$930	Each	33%	\$623	Other	ES-1
450-001-436	450-001-436	VMAX3 FAMILY	V200K FOUNDATION UPG 751-1500TB=CC	\$700	Each	33%	\$489	Other	ES-1
450-001-437	450-001-437	VMAX3 FAMILY	V200K FOUNDATION UPG 1501+TB=CC	\$530	Each	33%	\$355	Other	ES-1
450-001-438	450-001-438	VMAX3 FAMILY	V200K UNISPHERE PACKAGE=IC	\$17,145	Each	33%	\$11,487	Other	ES-1
450-001-439	450-001-439	VMAX3 FAMILY	V200K LOC REP PACKAGE=IC	\$22,600	Each	33%	\$15,075	Other	ES-1
450-001-440	450-001-440	VMAX3 FAMILY	V200K ADVANCED PACKAGE=IC	\$32,145	Each	33%	\$21,537	Other	ES-1
450-001-441	450-001-441	VMAX3 FAMILY	V200K ADVANCED UPG 0-50TB=CC	\$2,345	Each	33%	\$1,571	Other	ES-1
450-001-442	450-001-442	VMAX3 FAMILY	V200K ADVANCED UPG 51-150TB=CC	\$1,855	Each	33%	\$1,243	Other	ES-1
450-001-443	450-001-443	VMAX3 FAMILY	V200K ADVANCED UPG 151-300TB=CC	\$1,605	Each	33%	\$1,075	Other	ES-1
450-001-444	450-001-444	VMAX3 FAMILY	V200K ADVANCED UPG 301-450TB=CC	\$1,545	Each	33%	\$1,035	Other	ES-1
450-001-445	450-001-445	VMAX3 FAMILY	V200K ADVANCED UPG 451-750TB=CC	\$1,120	Each	33%	\$750	Other	ES-1
450-001-446	450-001-446	VMAX3 FAMILY	V200K ADVANCED UPG 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-447	450-001-447	VMAX3 FAMILY	V200K ADVANCED UPG 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-448	450-001-448	VMAX3 FAMILY	V200K REMOTE REP BASE LIC=IC	\$30,000	Each	33%	\$20,100	Other	ES-1
450-001-449	450-001-449	VMAX3 FAMILY	V200K REMOTE REP UPG 0-50TB=CC	\$1,760	Each	33%	\$1,179	Other	ES-1
450-001-450	450-001-450	VMAX3 FAMILY	V200K REMOTE REP UPG 51-150TB=CC	\$1,260	Each	33%	\$844	Other	ES-1
450-001-451	450-001-451	VMAX3 FAMILY	V200K REMOTE REP UPG 151-300TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-452	450-001-452	VMAX3 FAMILY	V200K REMOTE REP UPG 301-450TB=CC	\$705	Each	33%	\$472	Other	ES-1
450-001-453	450-001-453	VMAX3 FAMILY	V200K REMOTE REP UPG 451-750TB=CC	\$605	Each	33%	\$405	Other	ES-1
450-001-454	450-001-454	VMAX3 FAMILY	V200K REMOTE REP UPG 751-1500TB=CC	\$520	Each	33%	\$348	Other	ES-1
450-001-455	450-001-455	VMAX3 FAMILY	V200K REMOTE REP UPG 1500+TB=CC	\$440	Each	33%	\$295	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
450-001-456	450-001-456	VMX3 FAMILY	V200K TOTAL PROD PACK=IC	\$71.950	Each	33%	\$48,207	Other	ES-1
450-001-457	450-001-457	VMX3 FAMILY	V200K TOTAL PROD PACK UPG 0-50TB=CC	\$4.425	Each	33%	\$2,965	Other	ES-1
450-001-458	450-001-458	VMX3 FAMILY	V200K TOTAL PROD PACK UPG 51-150TB=CC	\$3.385	Each	33%	\$2,268	Other	ES-1
450-001-459	450-001-459	VMX3 FAMILY	V200K TOTAL PROD PACK UPG 151-300TB=CC	\$2.595	Each	33%	\$1,739	Other	ES-1
450-001-460	450-001-460	VMX3 FAMILY	V200K TOTAL PROD PACK UPG 301-450TB=CC	\$2.300	Each	33%	\$1,541	Other	ES-1
450-001-461	450-001-461	VMX3 FAMILY	V200K TOTAL PROD PACK UPG 451-750TB=CC	\$1.800	Each	33%	\$1,206	Other	ES-1
450-001-462	450-001-462	VMX3 FAMILY	V200K TOTAL PROD PACK UPG 751-1500TB=CC	\$1.455	Each	33%	\$975	Other	ES-1
450-001-463	450-001-463	VMX3 FAMILY	V200K TOTAL PROD PACK UPG 1500+TB=CC	\$1.170	Each	33%	\$784	Other	ES-1
450-001-464	450-001-464	VMX3 FAMILY	V200K ADV FROM FOUND DLTA 0-50TB=CC	\$2.345	Each	33%	\$1,571	Other	ES-1
450-001-465	450-001-465	VMX3 FAMILY	V200K ADV FROM FOUND DLTA 51-150TB=CC	\$1.855	Each	33%	\$1,243	Other	ES-1
450-001-466	450-001-466	VMX3 FAMILY	V200K ADV FROM FOUND DLTA 151-300TB=CC	\$1.605	Each	33%	\$1,075	Other	ES-1
450-001-467	450-001-467	VMX3 FAMILY	V200K ADV FROM FOUND DLTA 301-450TB=CC	\$1.545	Each	33%	\$1,035	Other	ES-1
450-001-468	450-001-468	VMX3 FAMILY	V200K ADV FROM FOUND DLTA 451-750TB=CC	\$1.120	Each	33%	\$750	Other	ES-1
450-001-469	450-001-469	VMX3 FAMILY	V200K ADV FROM FOUND DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-470	450-001-470	VMX3 FAMILY	V200K ADV FROM FOUND DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-471	450-001-471	VMX3 FAMILY	V200K ADV FROM FOUND 0-50TB=CC	\$250	Each	33%	\$168	Other	ES-1
450-001-472	450-001-472	VMX3 FAMILY	V200K ADV FROM FOUND 51-150TB=CC	\$175	Each	33%	\$117	Other	ES-1
450-001-473	450-001-473	VMX3 FAMILY	V200K ADV FROM FOUND 151-300TB=CC	\$285	Each	33%	\$191	Other	ES-1
450-001-474	450-001-474	VMX3 FAMILY	V200K ADV FROM FOUND 301-450TB=CC	\$265	Each	33%	\$178	Other	ES-1
450-001-475	450-001-475	VMX3 FAMILY	V200K ADV FROM FOUND 451-750TB=CC	\$190	Each	33%	\$127	Other	ES-1
450-001-476	450-001-476	VMX3 FAMILY	V200K ADV FROM FOUND 751-1500TB=CC	\$145	Each	33%	\$97	Other	ES-1
450-001-477	450-001-477	VMX3 FAMILY	V200K ADV FROM FOUND 1501+TB=CC	\$110	Each	33%	\$74	Other	ES-1
450-001-478	450-001-478	VMX3 FAMILY	V200K ADV FROM BASE 0-50TB=CC	\$890	Each	33%	\$596	Other	ES-1
450-001-479	450-001-479	VMX3 FAMILY	V200K ADV FROM BASE 51-150TB=CC	\$660	Each	33%	\$442	Other	ES-1
450-001-480	450-001-480	VMX3 FAMILY	V200K ADV FROM BASE 151-300TB=CC	\$685	Each	33%	\$459	Other	ES-1
450-001-481	450-001-481	VMX3 FAMILY	V200K ADV FROM BASE 301-450TB=CC	\$675	Each	33%	\$452	Other	ES-1
450-001-482	450-001-482	VMX3 FAMILY	V200K ADV FROM BASE 451-750TB=CC	\$475	Each	33%	\$318	Other	ES-1
450-001-483	450-001-483	VMX3 FAMILY	V200K ADV FROM BASE 751-1500TB=CC	\$355	Each	33%	\$238	Other	ES-1
450-001-484	450-001-484	VMX3 FAMILY	V200K ADV FROM BASE 1501+TB=CC	\$245	Each	33%	\$164	Other	ES-1
450-001-485	450-001-485	VMX3 FAMILY	V200K ADV FROM UNI 0-50TB=CC	\$850	Each	33%	\$570	Other	ES-1
450-001-486	450-001-486	VMX3 FAMILY	V200K ADV FROM UNI 51-150TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-487	450-001-487	VMX3 FAMILY	V200K ADV FROM UNI 151-300TB=CC	\$500	Each	33%	\$335	Other	ES-1
450-001-488	450-001-488	VMX3 FAMILY	V200K ADV FROM UNI 301-450TB=CC	\$590	Each	33%	\$395	Other	ES-1
450-001-489	450-001-489	VMX3 FAMILY	V200K ADV FROM UNI 451-750TB=CC	\$420	Each	33%	\$281	Other	ES-1
450-001-490	450-001-490	VMX3 FAMILY	V200K ADV FROM UNI 751-1500TB=CC	\$315	Each	33%	\$211	Other	ES-1
450-001-491	450-001-491	VMX3 FAMILY	V200K ADV FROM UNI 1501+TB=CC	\$235	Each	33%	\$157	Other	ES-1
450-001-492	450-001-492	VMX3 FAMILY	V200K ADV FROM BASE DLTA 0-50TB=CC	\$2.345	Each	33%	\$1,571	Other	ES-1
450-001-493	450-001-493	VMX3 FAMILY	V200K ADV FROM BASE DLTA 51-150TB=CC	\$1.855	Each	33%	\$1,243	Other	ES-1
450-001-494	450-001-494	VMX3 FAMILY	V200K ADV FROM BASE DLTA 151-300TB=CC	\$1.605	Each	33%	\$1,075	Other	ES-1
450-001-495	450-001-495	VMX3 FAMILY	V200K ADV FROM BASE DLTA 301-450TB=CC	\$1.545	Each	33%	\$1,035	Other	ES-1
450-001-496	450-001-496	VMX3 FAMILY	V200K ADV FROM BASE DLTA 451-750TB=CC	\$1.120	Each	33%	\$750	Other	ES-1
450-001-497	450-001-497	VMX3 FAMILY	V200K ADV FROM BASE DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-498	450-001-498	VMX3 FAMILY	V200K ADV FROM BASE DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-499	450-001-499	VMX3 FAMILY	V200K ADV FROM UNI DLTA 0-50TB=CC	\$2.345	Each	33%	\$1,571	Other	ES-1
450-001-500	450-001-500	VMX3 FAMILY	V200K ADV FROM UNI DLTA 51-150TB=CC	\$1.855	Each	33%	\$1,243	Other	ES-1
450-001-501	450-001-501	VMX3 FAMILY	V200K ADV FROM UNI DLTA 151-300TB=CC	\$1.605	Each	33%	\$1,075	Other	ES-1
450-001-502	450-001-502	VMX3 FAMILY	V200K ADV FROM UNI DLTA 301-450TB=CC	\$1.545	Each	33%	\$1,035	Other	ES-1
450-001-503	450-001-503	VMX3 FAMILY	V200K ADV FROM UNI DLTA 451-750TB=CC	\$1.120	Each	33%	\$750	Other	ES-1
450-001-504	450-001-504	VMX3 FAMILY	V200K ADV FROM UNI DLTA 751-1500TB=CC	\$845	Each	33%	\$566	Other	ES-1
450-001-505	450-001-505	VMX3 FAMILY	V200K ADV FROM UNI DLTA 1501+TB=CC	\$640	Each	33%	\$429	Other	ES-1
450-001-506	450-001-506	VMX3 FAMILY	V200K SRDF REPLICATION FILE REG PKG=IC	\$45.575	Each	33%	\$30.535	Other	ES-1
450-001-507	450-001-507	VMX3 FAMILY	V200K TIMEFINDER SNAPSURE REG PKG=IC	\$25.140	Each	33%	\$16.844	Other	ES-1
450-001-508	450-001-508	VMX3 FAMILY	ESA FOR V200K BASE LIC=IA	\$5.145	Each	33%	\$3.447	Other	ES-1
450-001-564	450-001-564	VMX3 FAMILY	VIPIR SUITE VMX3 100K Base=IC	\$0	Each	33%	\$0	Other	ES-1
450-001-565	450-001-565	VMX3 FAMILY	VIPIR SUITE VMX3 200K Base=IC	\$0	Each	33%	\$0	Other	ES-1
450-001-566	450-001-566	VMX3 FAMILY	VIPIR SUITE VMX3 400K Base=IC	\$0	Each	33%	\$0	Other	ES-1
450-001-567	450-001-567	VMX3 FAMILY	VIPIR SUITE VMX3 1-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
450-001-568	450-001-568	VMX3 FAMILY	VIPIR SUITE VMX3 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
450-001-569	450-001-569	VMX3 FAMILY	VIPIR SUITE VMX3 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
450-001-570	450-001-570	VMX3 FAMILY	VIPIR SUITE VMX3 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
450-001-571	450-001-571	VMX3 FAMILY	VIPIR SUITE VMX3 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
450-001-572	450-001-572	VMX3 FAMILY	VIPIR SUITE VMX3 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
450-001-573	450-001-573	VMX3 FAMILY	VIPIR SUITE VMX3 1501TB+CC	\$0	Each	33%	\$0	Other	ES-1
456-105-633	456-105-633	VMX3 FAMILY	VMX3 BASE PKG 0-50TB=CC	\$1.455	Each	33%	\$975	Other	ES-1
456-105-634	456-105-634	VMX3 FAMILY	VMX3 BASE PKG 51-150TB=CC	\$1.195	Each	33%	\$801	Other	ES-1
456-105-635	456-105-635	VMX3 FAMILY	VMX3 BASE PKG 751-1500TB=CC	\$490	Each	33%	\$328	Other	ES-1
456-105-636	456-105-636	VMX3 FAMILY	VMX3 BASE PKG 151-300TB=CC	\$920	Each	33%	\$616	Other	ES-1
456-105-637	456-105-637	VMX3 FAMILY	VMX3 BASE PKG 1501+TB=CC	\$395	Each	33%	\$265	Other	ES-1
456-105-638	456-105-638	VMX3 FAMILY	VMX3 BASE PKG 301-450TB=CC	\$870	Each	33%	\$583	Other	ES-1
456-105-639	456-105-639	VMX3 FAMILY	VMX3 BASE PKG 451-750TB=CC	\$645	Each	33%	\$432	Other	ES-1
456-105-654	456-105-654	VMX3 FAMILY	VMAX FOUNDATION SUITE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-105-655	456-105-655	VMX3 FAMILY	VMAX FOUNDATION SUITE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-105-656	456-105-656	VMX3 FAMILY	VMAX FOUNDATION SUITE 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-105-657	456-105-657	VMX3 FAMILY	VMAX FOUNDATION SUITE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-105-658	456-105-658	VMX3 FAMILY	VMAX FOUNDATION SUITE 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-105-659	456-105-659	VMX3 FAMILY	VMAX FOUNDATION SUITE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-105-660	456-105-660	VMX3 FAMILY	VMAX FOUNDATION SUITE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	Column M (\$)		
456-105-668	456-105-668	VMAX3 FAMILY	SRDF STAR REM REP 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-670	456-105-670	VMAX3 FAMILY	SRDF STAR REM REP 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-671	456-105-671	VMAX3 FAMILY	SRDF STAR REM REP 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-672	456-105-672	VMAX3 FAMILY	SRDF STAR REM REP 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-673	456-105-673	VMAX3 FAMILY	SRDF STAR REM REP 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-674	456-105-674	VMAX3 FAMILY	SRDF STAR REM REP 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-675	456-105-675	VMAX3 FAMILY	SRDF REM REP 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-677	456-105-677	VMAX3 FAMILY	SRDF REM REP 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-678	456-105-678	VMAX3 FAMILY	SRDF REM REP 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-679	456-105-679	VMAX3 FAMILY	SRDF REM REP 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-680	456-105-680	VMAX3 FAMILY	SRDF REM REP 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-681	456-105-681	VMAX3 FAMILY	SRDF REM REP 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-682	456-105-682	VMAX3 FAMILY	SRDF TPP 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-683	456-105-683	VMAX3 FAMILY	SRDF TPP 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-684	456-105-684	VMAX3 FAMILY	SRDF TPP 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-685	456-105-685	VMAX3 FAMILY	SRDF TPP 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-686	456-105-686	VMAX3 FAMILY	SRDF TPP 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-687	456-105-687	VMAX3 FAMILY	SRDF TPP 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-688	456-105-688	VMAX3 FAMILY	SRDF TPP 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-689	456-105-689	VMAX3 FAMILY	VMAX3 SRDF STAR 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-690	456-105-690	VMAX3 FAMILY	VMAX3 SRDF STAR 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-691	456-105-691	VMAX3 FAMILY	VMAX3 SRDF STAR 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-692	456-105-692	VMAX3 FAMILY	VMAX3 SRDF STAR 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-693	456-105-693	VMAX3 FAMILY	VMAX3 SRDF STAR 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-694	456-105-694	VMAX3 FAMILY	VMAX3 SRDF STAR 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-695	456-105-695	VMAX3 FAMILY	VMAX3 SRDF STAR 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-696	456-105-696	VMAX3 FAMILY	TIMEFINDER LOC REP 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-697	456-105-697	VMAX3 FAMILY	TIMEFINDER LOC REP 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-699	456-105-699	VMAX3 FAMILY	TIMEFINDER LOC REP 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-700	456-105-700	VMAX3 FAMILY	TIMEFINDER LOC REP 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-701	456-105-701	VMAX3 FAMILY	TIMEFINDER LOC REP 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-702	456-105-702	VMAX3 FAMILY	TIMEFINDER LOC REP 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-703	456-105-703	VMAX3 FAMILY	TIMEFINDER TPP 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-704	456-105-704	VMAX3 FAMILY	TIMEFINDER TPP 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-705	456-105-705	VMAX3 FAMILY	TIMEFINDER TPP 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-706	456-105-706	VMAX3 FAMILY	TIMEFINDER TPP 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-707	456-105-707	VMAX3 FAMILY	TIMEFINDER TPP 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-708	456-105-708	VMAX3 FAMILY	TIMEFINDER TPP 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-709	456-105-709	VMAX3 FAMILY	TIMEFINDER TPP 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-710	456-105-710	VMAX3 FAMILY	VMAX ADVANCED SUITE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-711	456-105-711	VMAX3 FAMILY	VMAX ADVANCED SUITE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-712	456-105-712	VMAX3 FAMILY	VMAX ADVANCED SUITE 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-713	456-105-713	VMAX3 FAMILY	VMAX ADVANCED SUITE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-714	456-105-714	VMAX3 FAMILY	VMAX ADVANCED SUITE 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-715	456-105-715	VMAX3 FAMILY	VMAX ADVANCED SUITE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-716	456-105-716	VMAX3 FAMILY	VMAX ADVANCED SUITE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-717	456-105-717	VMAX3 FAMILY	VMAX ADVANCED SUITE TPP 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-718	456-105-718	VMAX3 FAMILY	VMAX ADVANCED SUITE TPP 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-719	456-105-719	VMAX3 FAMILY	VMAX ADVANCED SUITE TPP 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-720	456-105-720	VMAX3 FAMILY	VMAX ADVANCED SUITE TPP 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-721	456-105-721	VMAX3 FAMILY	VMAX ADVANCED SUITE TPP 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-722	456-105-722	VMAX3 FAMILY	VMAX ADVANCED SUITE TPP 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-723	456-105-723	VMAX3 FAMILY	VMAX ADVANCED SUITE TPP 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-724	456-105-724	VMAX3 FAMILY	SRDF STAR TPP 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-725	456-105-725	VMAX3 FAMILY	SRDF STAR TPP 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-726	456-105-726	VMAX3 FAMILY	SRDF STAR TPP 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-727	456-105-727	VMAX3 FAMILY	SRDF STAR TPP 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-728	456-105-728	VMAX3 FAMILY	SRDF STAR TPP 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-729	456-105-729	VMAX3 FAMILY	SRDF STAR TPP 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-105-730	456-105-730	VMAX3 FAMILY	SRDF STAR TPP 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-106-026	456-106-026	VMAX3 FAMILY	SRM VMAX3 0-50TB=CC	\$1,320	Each	33%	\$884	Other	ES-1	
456-106-027	456-106-027	VMAX3 FAMILY	SRM VMAX3 51-150TB=CC	\$1,313	Each	33%	\$880	Other	ES-1	
456-106-028	456-106-028	VMAX3 FAMILY	SRM VMAX3 151-300TB=CC	\$1,300	Each	33%	\$871	Other	ES-1	
456-106-029	456-106-029	VMAX3 FAMILY	SRM VMAX3 301-450TB=CC	\$1,250	Each	33%	\$838	Other	ES-1	
456-106-030	456-106-030	VMAX3 FAMILY	SRM VMAX3 451-750TB=CC	\$1,149	Each	33%	\$770	Other	ES-1	
456-106-031	456-106-031	VMAX3 FAMILY	SRM VMAX3 751-1500TB=CC	\$1,051	Each	33%	\$704	Other	ES-1	
456-106-032	456-106-032	VMAX3 FAMILY	SRM VMAX3 1500+TB=CC	\$999	Each	33%	\$669	Other	ES-1	
456-106-425	456-106-425	VMAX3 FAMILY	VMAX3 HYPERMAX OS BASE 0-50TB=CC	\$1,125	Each	33%	\$754	Other	ES-1	
456-106-426	456-106-426	VMAX3 FAMILY	VMAX3 HYPERMAX OS BASE 51-150TB=CC	\$970	Each	33%	\$650	Other	ES-1	
456-106-427	456-106-427	VMAX3 FAMILY	VMAX3 HYPERMAX OS BASE 151-300TB=CC	\$750	Each	33%	\$503	Other	ES-1	
456-106-428	456-106-428	VMAX3 FAMILY	VMAX3 HYPERMAX OS BASE 301-450TB=CC	\$670	Each	33%	\$449	Other	ES-1	
456-106-429	456-106-429	VMAX3 FAMILY	VMAX3 HYPERMAX OS BASE 451-750TB=CC	\$530	Each	33%	\$355	Other	ES-1	
456-106-430	456-106-430	VMAX3 FAMILY	VMAX3 HYPERMAX OS BASE 751-1500TB=CC	\$440	Each	33%	\$295	Other	ES-1	
456-106-431	456-106-431	VMAX3 FAMILY	VMAX3 HYPERMAX OS BASE 1501+TB=CC	\$365	Each	33%	\$245	Other	ES-1	
456-106-432	456-106-432	VMAX3 FAMILY	UNISPHERE SUITE 0-50TB=CC	\$1,495	Each	33%	\$1,002	Other	ES-1	
456-106-433	456-106-433	VMAX3 FAMILY	UNISPHERE SUITE 51-150TB=CC	\$1,215	Each	33%	\$814	Other	ES-1	
456-106-434	456-106-434	VMAX3 FAMILY	UNISPHERE SUITE 151-300TB=CC	\$1,105	Each	33%	\$740	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-106-435	456-106-435	VMAX3 FAMILY	UNISPHERE SUITE 301-450TB=CC	\$955	Each	33%	\$640	Other	ES-1
456-106-436	456-106-436	VMAX3 FAMILY	UNISPHERE SUITE 451-750TB=CC	\$700	Each	33%	\$469	Other	ES-1
456-106-437	456-106-437	VMAX3 FAMILY	UNISPHERE SUITE 751-1500TB=CC	\$530	Each	33%	\$355	Other	ES-1
456-106-438	456-106-438	VMAX3 FAMILY	UNISPHERE SUITE 1501+TB=CC	\$405	Each	33%	\$271	Other	ES-1
456-106-684	456-106-684	VMAX3 FAMILY	VMAX3 TIMEFINDER LOC REG 0-50TB=CA	\$2,130	Each	33%	\$1,427	Other	ES-1
456-106-685	456-106-685	VMAX3 FAMILY	VMAX3 TIMEFINDER LOC REG 51-150TB=CA	\$1,650	Each	33%	\$1,106	Other	ES-1
456-106-686	456-106-686	VMAX3 FAMILY	VMAX3 TIMEFINDER LOC REG 751-1500TB=CA	\$1,035	Each	33%	\$693	Other	ES-1
456-106-687	456-106-687	VMAX3 FAMILY	VMAX3 TIMEFINDER LOC REG 151-300TB=CA	\$1,580	Each	33%	\$1,059	Other	ES-1
456-106-688	456-106-688	VMAX3 FAMILY	VMAX3 TIMEFINDER LOC REG 1501+TB=CA	\$725	Each	33%	\$486	Other	ES-1
456-106-689	456-106-689	VMAX3 FAMILY	VMAX3 TIMEFINDER LOC REG 301-450TB=CA	\$1,355	Each	33%	\$908	Other	ES-1
456-106-690	456-106-690	VMAX3 FAMILY	VMAX3 TIMEFINDER LOC REG 451-750TB=CA	\$1,265	Each	33%	\$848	Other	ES-1
456-106-691	456-106-691	VMAX3 FAMILY	VMAX3 SRDF REG 0-50TB=CA	\$2,665	Each	33%	\$1,786	Other	ES-1
456-106-692	456-106-692	VMAX3 FAMILY	VMAX3 SRDF REG 51-150TB=CA	\$1,880	Each	33%	\$1,260	Other	ES-1
456-106-693	456-106-693	VMAX3 FAMILY	VMAX3 SRDF REG 751-1500TB=CA	\$955	Each	33%	\$640	Other	ES-1
456-106-694	456-106-694	VMAX3 FAMILY	VMAX3 SRDF REG 151-300TB=CA	\$1,605	Each	33%	\$1,075	Other	ES-1
456-106-695	456-106-695	VMAX3 FAMILY	VMAX3 SRDF REG 1501+TB=CA	\$575	Each	33%	\$385	Other	ES-1
456-106-696	456-106-696	VMAX3 FAMILY	VMAX3 SRDF REG 301-450TB=CA	\$1,510	Each	33%	\$1,012	Other	ES-1
456-106-697	456-106-697	VMAX3 FAMILY	VMAX3 SRDF REG 451-750TB=CA	\$1,350	Each	33%	\$905	Other	ES-1
456-106-698	456-106-698	VMAX3 FAMILY	UNIS FAST COMBO TIER VMAX=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-699	456-106-699	VMAX3 FAMILY	FOUND FAST COMBO TIER VMAX=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-700	456-106-700	VMAX3 FAMILY	ADV SUITE FAST COMBO TIER VMAX=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-752	456-106-752	VMAX3 FAMILY	ESA FOR 100K ELA LICENSE=CB	\$1,000	Each	33%	\$670	Other	ES-1
456-106-753	456-106-753	VMAX3 FAMILY	ESA FOR VMAX3 0-50TB=CC	\$370	Each	33%	\$248	Other	ES-1
456-106-754	456-106-754	VMAX3 FAMILY	ESA FOR VMAX3 51-150TB=CC	\$275	Each	33%	\$184	Other	ES-1
456-106-755	456-106-755	VMAX3 FAMILY	ESA FOR VMAX3 151-300TB=CC	\$175	Each	33%	\$117	Other	ES-1
456-106-756	456-106-756	VMAX3 FAMILY	ESA FOR VMAX3 301-450TB=CC	\$150	Each	33%	\$101	Other	ES-1
456-106-757	456-106-757	VMAX3 FAMILY	ESA FOR VMAX3 451-750TB=CC	\$125	Each	33%	\$84	Other	ES-1
456-106-758	456-106-758	VMAX3 FAMILY	ESA FOR VMAX3 751-1500TB=CC	\$110	Each	33%	\$74	Other	ES-1
456-106-759	456-106-759	VMAX3 FAMILY	ESA FOR VMAX3 1501+TB=CC	\$100	Each	33%	\$67	Other	ES-1
456-106-760	456-106-760	VMAX3 FAMILY	ESA FOR 200K ELA LICENSE =CB	\$1,000	Each	33%	\$670	Other	ES-1
456-106-761	456-106-761	VMAX3 FAMILY	ESA FOR 200K 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-762	456-106-762	VMAX3 FAMILY	ESA FOR 200K 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-763	456-106-763	VMAX3 FAMILY	ESA FOR 200K 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-764	456-106-764	VMAX3 FAMILY	ESA FOR 200K 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-765	456-106-765	VMAX3 FAMILY	ESA FOR 200K 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-766	456-106-766	VMAX3 FAMILY	ESA FOR 200K 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-767	456-106-767	VMAX3 FAMILY	ESA FOR 200K 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-768	456-106-768	VMAX3 FAMILY	ESA FOR 400K ELA LICENSE =CB	\$1,000	Each	33%	\$670	Other	ES-1
456-106-769	456-106-769	VMAX3 FAMILY	ESA FOR 400K 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-770	456-106-770	VMAX3 FAMILY	ESA FOR 400K 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-771	456-106-771	VMAX3 FAMILY	ESA FOR 400K 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-772	456-106-772	VMAX3 FAMILY	ESA FOR 400K 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-773	456-106-773	VMAX3 FAMILY	ESA FOR 400K 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-774	456-106-774	VMAX3 FAMILY	ESA FOR 400K 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-775	456-106-775	VMAX3 FAMILY	ESA FOR 400K 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-805	456-106-805	VMAX3 FAMILY	TIMEFINDER FAST COMBO TIER VMAX=IC	\$0	Each	33%	\$0	Other	ES-1
456-106-806	456-106-806	VMAX3 FAMILY	SRDF FAST COMBO TIER VMAX=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-831	456-106-831	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS 0-50TB=CC	\$600	Each	33%	\$402	Other	ES-1
456-106-832	456-106-832	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS 51-150TB=CC	\$465	Each	33%	\$312	Other	ES-1
456-106-833	456-106-833	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS 151-300TB=CC	\$215	Each	33%	\$144	Other	ES-1
456-106-834	456-106-834	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS 301-450TB=CC	\$325	Each	33%	\$218	Other	ES-1
456-106-835	456-106-835	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS 451-750TB=CC	\$230	Each	33%	\$154	Other	ES-1
456-106-836	456-106-836	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS 751-1500TB=CC	\$170	Each	33%	\$114	Other	ES-1
456-106-837	456-106-837	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS 1501+TB=CC	\$125	Each	33%	\$84	Other	ES-1
456-106-838	456-106-838	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS DELTA 0-50TB=CC	\$2,095	Each	33%	\$1,404	Other	ES-1
456-106-839	456-106-839	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS DELTA 51-150TB=CC	\$1,680	Each	33%	\$1,126	Other	ES-1
456-106-840	456-106-840	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS DELTA 151-300TB=CC	\$1,320	Each	33%	\$884	Other	ES-1
456-106-841	456-106-841	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS DELTA 301-450TB=CC	\$1,280	Each	33%	\$858	Other	ES-1
456-106-842	456-106-842	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS DELTA 451-750TB=CC	\$930	Each	33%	\$623	Other	ES-1
456-106-843	456-106-843	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS DELTA 751-1500TB=CC	\$700	Each	33%	\$469	Other	ES-1
456-106-844	456-106-844	VMAX3 FAMILY	FOUNDTN SUITE UPGFUS DELTA 1501+TB=CC	\$530	Each	33%	\$355	Other	ES-1
456-106-845	456-106-845	VMAX3 FAMILY	FOUNDTN SUITE UPGFB 0-50TB=CC	\$640	Each	33%	\$429	Other	ES-1
456-106-846	456-106-846	VMAX3 FAMILY	FOUNDTN SUITE UPGFB 51-150TB=CC	\$485	Each	33%	\$325	Other	ES-1
456-106-847	456-106-847	VMAX3 FAMILY	FOUNDTN SUITE UPGFB 151-300TB=CC	\$400	Each	33%	\$268	Other	ES-1
456-106-848	456-106-848	VMAX3 FAMILY	FOUNDTN SUITE UPGFB 301-450TB=CC	\$410	Each	33%	\$275	Other	ES-1
456-106-849	456-106-849	VMAX3 FAMILY	FOUNDTN SUITE UPGFB 451-750TB=CC	\$285	Each	33%	\$191	Other	ES-1
456-106-850	456-106-850	VMAX3 FAMILY	FOUNDTN SUITE UPGFB 751-1500TB=CC	\$210	Each	33%	\$141	Other	ES-1
456-106-851	456-106-851	VMAX3 FAMILY	FOUNDTN SUITE UPGFB 1501+TB=CC	\$135	Each	33%	\$90	Other	ES-1
456-106-852	456-106-852	VMAX3 FAMILY	FOUNDTN SUITE UPGFB DELTA 0-50TB=CC	\$2,095	Each	33%	\$1,404	Other	ES-1
456-106-853	456-106-853	VMAX3 FAMILY	FOUNDTN SUITE UPGFB DELTA 51-150TB=CC	\$1,680	Each	33%	\$1,126	Other	ES-1
456-106-854	456-106-854	VMAX3 FAMILY	FOUNDTN SUITE UPGFB DELTA 151-300TB=CC	\$1,320	Each	33%	\$884	Other	ES-1
456-106-855	456-106-855	VMAX3 FAMILY	FOUNDTN SUITE UPGFB DELTA 301-450TB=CC	\$1,280	Each	33%	\$858	Other	ES-1
456-106-856	456-106-856	VMAX3 FAMILY	FOUNDTN SUITE UPGFB DELTA 451-750TB=CC	\$930	Each	33%	\$623	Other	ES-1
456-106-857	456-106-857	VMAX3 FAMILY	FOUNDTN SUITE UPGFB DELTA 751-1500TB=CC	\$700	Each	33%	\$469	Other	ES-1
456-106-858	456-106-858	VMAX3 FAMILY	FOUNDTN SUITE UPGFB DELTA 1501+TB=CC	\$530	Each	33%	\$355	Other	ES-1
456-106-859	456-106-859	VMAX3 FAMILY	ADVANCED SUITE UPGFB 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-860	456-106-860	VMAX3 FAMILY	ADVANCED SUITE UPGFB 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
456-106-861	456-106-861	VMAX3 FAMILY	ADVANCED SUITE UPGFB 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-862	456-106-862	VMAX3 FAMILY	ADVANCED SUITE UPGFB 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-863	456-106-863	VMAX3 FAMILY	ADVANCED SUITE UPGFB 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-864	456-106-864	VMAX3 FAMILY	ADVANCED SUITE UPGFB 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-865	456-106-865	VMAX3 FAMILY	ADVANCED SUITE UPGFB 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-866	456-106-866	VMAX3 FAMILY	ADVANCED SUITE UPGFB DELTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-867	456-106-867	VMAX3 FAMILY	ADVANCED SUITE UPGFB DELTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-868	456-106-868	VMAX3 FAMILY	ADVANCED SUITE UPGFB DELTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-869	456-106-869	VMAX3 FAMILY	ADVANCED SUITE UPGFB DELTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-870	456-106-870	VMAX3 FAMILY	ADVANCED SUITE UPGFB DELTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-871	456-106-871	VMAX3 FAMILY	ADVANCED SUITE UPGFB DELTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-872	456-106-872	VMAX3 FAMILY	ADVANCED SUITE UPGFB DELTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-873	456-106-873	VMAX3 FAMILY	ADVANCED SUITE UPGFF 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-874	456-106-874	VMAX3 FAMILY	ADVANCED SUITE UPGFF 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-875	456-106-875	VMAX3 FAMILY	ADVANCED SUITE UPGFF 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-876	456-106-876	VMAX3 FAMILY	ADVANCED SUITE UPGFF 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-877	456-106-877	VMAX3 FAMILY	ADVANCED SUITE UPGFF 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-878	456-106-878	VMAX3 FAMILY	ADVANCED SUITE UPGFF 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-879	456-106-879	VMAX3 FAMILY	ADVANCED SUITE UPGFF 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-880	456-106-880	VMAX3 FAMILY	ADVANCED SUITE UPGFF DELTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-881	456-106-881	VMAX3 FAMILY	ADVANCED SUITE UPGFF DELTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-882	456-106-882	VMAX3 FAMILY	ADVANCED SUITE UPGFF DELTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-883	456-106-883	VMAX3 FAMILY	ADVANCED SUITE UPGFF DELTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-884	456-106-884	VMAX3 FAMILY	ADVANCED SUITE UPGFF DELTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-885	456-106-885	VMAX3 FAMILY	ADVANCED SUITE UPGFF DELTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-886	456-106-886	VMAX3 FAMILY	ADVANCED SUITE UPGFF DELTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-887	456-106-887	VMAX3 FAMILY	ADVANCED SUITE UPGFU 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-888	456-106-888	VMAX3 FAMILY	ADVANCED SUITE UPGFU 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-889	456-106-889	VMAX3 FAMILY	ADVANCED SUITE UPGFU 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-890	456-106-890	VMAX3 FAMILY	ADVANCED SUITE UPGFU 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-891	456-106-891	VMAX3 FAMILY	ADVANCED SUITE UPGFU 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-892	456-106-892	VMAX3 FAMILY	ADVANCED SUITE UPGFU 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-893	456-106-893	VMAX3 FAMILY	ADVANCED SUITE UPGFU 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-894	456-106-894	VMAX3 FAMILY	ADVANCED SUITE UPGFU DELTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-895	456-106-895	VMAX3 FAMILY	ADVANCED SUITE UPGFU DELTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-896	456-106-896	VMAX3 FAMILY	ADVANCED SUITE UPGFU DELTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-897	456-106-897	VMAX3 FAMILY	ADVANCED SUITE UPGFU DELTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-898	456-106-898	VMAX3 FAMILY	ADVANCED SUITE UPGFU DELTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-899	456-106-899	VMAX3 FAMILY	ADVANCED SUITE UPGFU DELTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-900	456-106-900	VMAX3 FAMILY	ADVANCED SUITE UPGFU DELTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-106-947	456-106-947	VMAX3 FAMILY	SRM VMAX3 0-50TB UPG=CC	\$1,320	Each	33%	\$884	Other	ES-1
456-106-948	456-106-948	VMAX3 FAMILY	SRM VMAX3 51-150TB UPG=CC	\$1,313	Each	33%	\$880	Other	ES-1
456-106-949	456-106-949	VMAX3 FAMILY	SRM VMAX3 151-300TB UPG=CC	\$1,300	Each	33%	\$871	Other	ES-1
456-106-950	456-106-950	VMAX3 FAMILY	SRM VMAX3 301-450TB UPG=CC	\$1,250	Each	33%	\$838	Other	ES-1
456-106-951	456-106-951	VMAX3 FAMILY	SRM VMAX3 451-750TB? UPG=CC	\$1,149	Each	33%	\$770	Other	ES-1
456-106-952	456-106-952	VMAX3 FAMILY	SRM VMAX3 751-1500TB UPG=CC	\$1,051	Each	33%	\$704	Other	ES-1
456-106-953	456-106-953	VMAX3 FAMILY	SRM VMAX3 1501+ UPG=CC	\$999	Each	33%	\$669	Other	ES-1
456-107-293	456-107-293	VMAX3 FAMILY	VMAX3 LOCAL REP REG 0-50TB=CA	\$2,130	Each	33%	\$1,427	Other	ES-1
456-107-294	456-107-294	VMAX3 FAMILY	VMAX3 LOCAL REP REG 51-150TB=CA	\$1,650	Each	33%	\$1,106	Other	ES-1
456-107-295	456-107-295	VMAX3 FAMILY	VMAX3 LOCAL REP REG 151-300TB=CA	\$1,580	Each	33%	\$1,059	Other	ES-1
456-107-296	456-107-296	VMAX3 FAMILY	VMAX3 LOCAL REP REG 301-450TB=CA	\$1,355	Each	33%	\$908	Other	ES-1
456-107-297	456-107-297	VMAX3 FAMILY	VMAX3 LOCAL REP REG 451-750TB=CA	\$1,265	Each	33%	\$848	Other	ES-1
456-107-298	456-107-298	VMAX3 FAMILY	VMAX3 LOCAL REP REG 751-1500TB=CA	\$1,035	Each	33%	\$693	Other	ES-1
456-107-299	456-107-299	VMAX3 FAMILY	VMAX3 LOCAL REP REG 1500+TB=CA	\$725	Each	33%	\$486	Other	ES-1
456-107-301	456-107-301	VMAX3 FAMILY	VMAX3 REMOTE REP REG 0-50TB=CA	\$2,665	Each	33%	\$1,786	Other	ES-1
456-107-302	456-107-302	VMAX3 FAMILY	VMAX3 REMOTE REP REG 51-150TB=CA	\$1,880	Each	33%	\$1,260	Other	ES-1
456-107-303	456-107-303	VMAX3 FAMILY	VMAX3 REMOTE REP REG 151-300TB=CA	\$1,605	Each	33%	\$1,075	Other	ES-1
456-107-304	456-107-304	VMAX3 FAMILY	VMAX3 REMOTE REP REG 301-450TB=CA	\$1,510	Each	33%	\$1,012	Other	ES-1
456-107-305	456-107-305	VMAX3 FAMILY	VMAX3 REMOTE REP REG 451-750TB=CA	\$1,350	Each	33%	\$905	Other	ES-1
456-107-306	456-107-306	VMAX3 FAMILY	VMAX3 REMOTE REP REG 751-1500TB=CA	\$955	Each	33%	\$640	Other	ES-1
456-107-307	456-107-307	VMAX3 FAMILY	VMAX3 REMOTE REP REG 1500+TB=CA	\$575	Each	33%	\$385	Other	ES-1
456-107-308	456-107-308	VMAX3 FAMILY	VMAX3 REG REPLICTN FOR FILE ERTU CARD=IC	\$0	Each	33%	\$0	Other	ES-1
456-107-349	456-107-349	VMAX3 FAMILY	ESA FOR 100K ELA LICENSE MP ONLY=CC	\$1,000	Each	33%	\$670	Other	ES-1
456-107-350	456-107-350	VMAX3 FAMILY	ESA FOR 100K 0-50TB MP ONLY=CC	\$290	Each	33%	\$194	Other	ES-1
456-107-351	456-107-351	VMAX3 FAMILY	ESA FOR 100K 51-150TB MP ONLY=CC	\$215	Each	33%	\$144	Other	ES-1
456-107-352	456-107-352	VMAX3 FAMILY	ESA FOR 100K 151-300TB MP ONLY=CC	\$135	Each	33%	\$90	Other	ES-1
456-107-353	456-107-353	VMAX3 FAMILY	ESA FOR 100K 301-450TB MP ONLY=CC	\$115	Each	33%	\$77	Other	ES-1
456-107-354	456-107-354	VMAX3 FAMILY	ESA FOR 100K 451-750TB MP ONLY=CC	\$95	Each	33%	\$64	Other	ES-1
456-107-355	456-107-355	VMAX3 FAMILY	ESA FOR 100K 751-1500TB MP ONLY=CC	\$85	Each	33%	\$57	Other	ES-1
456-107-356	456-107-356	VMAX3 FAMILY	ESA FOR 100K 1501+TB MP ONLY=CC	\$80	Each	33%	\$54	Other	ES-1
456-107-357	456-107-357	VMAX3 FAMILY	ESA FOR 200K ELA LICENSE MP ONLY=CC	\$1,000	Each	33%	\$670	Other	ES-1
456-107-358	456-107-358	VMAX3 FAMILY	ESA FOR 200K 0-50TB MP ONLY=CC	\$290	Each	33%	\$194	Other	ES-1
456-107-359	456-107-359	VMAX3 FAMILY	ESA FOR 200K 51-150TB MP ONLY=CC	\$215	Each	33%	\$144	Other	ES-1
456-107-360	456-107-360	VMAX3 FAMILY	ESA FOR 200K 151-300TB MP ONLY=CC	\$135	Each	33%	\$90	Other	ES-1
456-107-361	456-107-361	VMAX3 FAMILY	ESA FOR 200K 301-450TB MP ONLY=CC	\$115	Each	33%	\$77	Other	ES-1
456-107-362	456-107-362	VMAX3 FAMILY	ESA FOR 200K 451-750TB MP ONLY=CC	\$95	Each	33%	\$64	Other	ES-1
456-107-363	456-107-363	VMAX3 FAMILY	ESA FOR 200K 751-1500TB MP ONLY=CC	\$85	Each	33%	\$57	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-107-364	456-107-364	VMX3 FAMILY	ESA FOR 200K 1501+TB MP ONLY=CC	\$80	Each	33%	\$54	Other	ES-1
456-107-365	456-107-365	VMX3 FAMILY	ESA FOR 400K ELA LICENSE MP ONLY=CC	\$1,000	Each	33%	\$670	Other	ES-1
456-107-366	456-107-366	VMX3 FAMILY	ESA FOR 400K 0-50TB MP ONLY=CC	\$290	Each	33%	\$194	Other	ES-1
456-107-367	456-107-367	VMX3 FAMILY	ESA FOR 400K 51-150TB MP ONLY=CC	\$215	Each	33%	\$144	Other	ES-1
456-107-368	456-107-368	VMX3 FAMILY	ESA FOR 400K 151-300TB MP ONLY=CC	\$135	Each	33%	\$90	Other	ES-1
456-107-369	456-107-369	VMX3 FAMILY	ESA FOR 400K 301-450TB MP ONLY=CC	\$115	Each	33%	\$77	Other	ES-1
456-107-370	456-107-370	VMX3 FAMILY	ESA FOR 400K 451-750TB MP ONLY=CC	\$95	Each	33%	\$64	Other	ES-1
456-107-371	456-107-371	VMX3 FAMILY	ESA FOR 400K 751-1500TB MP ONLY=CC	\$85	Each	33%	\$57	Other	ES-1
456-107-372	456-107-372	VMX3 FAMILY	ESA FOR 400K 1501+TB MP ONLY=CC	\$80	Each	33%	\$54	Other	ES-1
456-107-374	456-107-374	VMX3 FAMILY	V100K HYPERMAX OS UPG 0-50TB=CC	\$1,125	Each	33%	\$754	Other	ES-1
456-107-375	456-107-375	VMX3 FAMILY	V100K HYPERMAX OS UPG 51-150TB=CC	\$970	Each	33%	\$650	Other	ES-1
456-107-376	456-107-376	VMX3 FAMILY	V100K HYPERMAX OS UPG 150-300TB=CC	\$750	Each	33%	\$503	Other	ES-1
456-107-377	456-107-377	VMX3 FAMILY	V100K HYPERMAX OS UPG 301-450TB=CC	\$670	Each	33%	\$449	Other	ES-1
456-107-378	456-107-378	VMX3 FAMILY	V100K HYPERMAX OS UPG 451-750TB=CC	\$530	Each	33%	\$355	Other	ES-1
456-107-379	456-107-379	VMX3 FAMILY	V100K HYPERMAX OS UPG 751-1500TB=CC	\$440	Each	33%	\$295	Other	ES-1
456-107-380	456-107-380	VMX3 FAMILY	V100K HYPERMAX OS UPG 1501+TB=CC	\$365	Each	33%	\$245	Other	ES-1
456-107-381	456-107-381	VMX3 FAMILY	V200K HYPERMAX OS UPG 0-50TB=CC	\$1,125	Each	33%	\$754	Other	ES-1
456-107-382	456-107-382	VMX3 FAMILY	V200K HYPERMAX OS UPG 51-150TB=CC	\$970	Each	33%	\$650	Other	ES-1
456-107-383	456-107-383	VMX3 FAMILY	V200K HYPERMAX OS UPG 150-300TB=CC	\$750	Each	33%	\$503	Other	ES-1
456-107-384	456-107-384	VMX3 FAMILY	V200K HYPERMAX OS UPG 301-450TB=CC	\$670	Each	33%	\$449	Other	ES-1
456-107-385	456-107-385	VMX3 FAMILY	V200K HYPERMAX OS UPG 451-750TB=CC	\$530	Each	33%	\$355	Other	ES-1
456-107-386	456-107-386	VMX3 FAMILY	V200K HYPERMAX OS UPG 751-1500TB=CC	\$440	Each	33%	\$295	Other	ES-1
456-107-387	456-107-387	VMX3 FAMILY	V200K HYPERMAX OS UPG 1501+TB=CC	\$365	Each	33%	\$245	Other	ES-1
456-107-388	456-107-388	VMX3 FAMILY	V400K HYPERMAX OS UPG 0-50TB=CC	\$1,125	Each	33%	\$754	Other	ES-1
456-107-389	456-107-389	VMX3 FAMILY	V400K HYPERMAX OS UPG 51-150TB=CC	\$970	Each	33%	\$650	Other	ES-1
456-107-390	456-107-390	VMX3 FAMILY	V400K HYPERMAX OS UPG 150-300TB=CC	\$750	Each	33%	\$503	Other	ES-1
456-107-391	456-107-391	VMX3 FAMILY	V400K HYPERMAX OS UPG 301-450TB=CC	\$670	Each	33%	\$449	Other	ES-1
456-107-392	456-107-392	VMX3 FAMILY	V400K HYPERMAX OS UPG 451-750TB=CC	\$530	Each	33%	\$355	Other	ES-1
456-107-393	456-107-393	VMX3 FAMILY	V400K HYPERMAX OS UPG 751-1500TB=CC	\$440	Each	33%	\$295	Other	ES-1
456-107-394	456-107-394	VMX3 FAMILY	V400K HYPERMAX OS UPG 1501+TB=CC	\$365	Each	33%	\$245	Other	ES-1
456-107-395	456-107-395	VMX3 FAMILY	V100K UNISPHERE UPG 0-50TB=CC	\$1,495	Each	33%	\$1,002	Other	ES-1
456-107-396	456-107-396	VMX3 FAMILY	V100K UNISPHERE UPG 51-150TB=CC	\$1,215	Each	33%	\$814	Other	ES-1
456-107-397	456-107-397	VMX3 FAMILY	V100K UNISPHERE UPG 151-300TB=CC	\$1,105	Each	33%	\$740	Other	ES-1
456-107-398	456-107-398	VMX3 FAMILY	V100K UNISPHERE UPG 301-450TB=CC	\$955	Each	33%	\$640	Other	ES-1
456-107-399	456-107-399	VMX3 FAMILY	V100K UNISPHERE UPG 451-750TB=CC	\$700	Each	33%	\$469	Other	ES-1
456-107-400	456-107-400	VMX3 FAMILY	V100K UNISPHERE UPG 751-1500TB=CC	\$530	Each	33%	\$355	Other	ES-1
456-107-401	456-107-401	VMX3 FAMILY	V100K UNISPHERE UPG 1501+TB=CC	\$405	Each	33%	\$271	Other	ES-1
456-107-402	456-107-402	VMX3 FAMILY	V200K UNISPHERE UPG 0-50TB=CC	\$1,495	Each	33%	\$1,002	Other	ES-1
456-107-403	456-107-403	VMX3 FAMILY	V200K UNISPHERE UPG 51-150TB=CC	\$1,215	Each	33%	\$814	Other	ES-1
456-107-404	456-107-404	VMX3 FAMILY	V200K UNISPHERE UPG 151-300TB=CC	\$1,105	Each	33%	\$740	Other	ES-1
456-107-405	456-107-405	VMX3 FAMILY	V200K UNISPHERE UPG 301-450TB=CC	\$955	Each	33%	\$640	Other	ES-1
456-107-406	456-107-406	VMX3 FAMILY	V200K UNISPHERE UPG 451-750TB=CC	\$700	Each	33%	\$469	Other	ES-1
456-107-407	456-107-407	VMX3 FAMILY	V200K UNISPHERE UPG 751-1500TB=CC	\$530	Each	33%	\$355	Other	ES-1
456-107-408	456-107-408	VMX3 FAMILY	V200K UNISPHERE UPG 1501+TB=CC	\$405	Each	33%	\$271	Other	ES-1
456-107-409	456-107-409	VMX3 FAMILY	V400K UNISPHERE UPG 0-50TB=CC	\$1,495	Each	33%	\$1,002	Other	ES-1
456-107-410	456-107-410	VMX3 FAMILY	V400K UNISPHERE UPG 51-150TB=CC	\$1,215	Each	33%	\$814	Other	ES-1
456-107-411	456-107-411	VMX3 FAMILY	V400K UNISPHERE UPG 151-300TB=CC	\$1,105	Each	33%	\$740	Other	ES-1
456-107-412	456-107-412	VMX3 FAMILY	V400K UNISPHERE UPG 301-450TB=CC	\$955	Each	33%	\$640	Other	ES-1
456-107-413	456-107-413	VMX3 FAMILY	V400K UNISPHERE UPG 451-750TB=CC	\$700	Each	33%	\$469	Other	ES-1
456-107-414	456-107-414	VMX3 FAMILY	V400K UNISPHERE UPG 751-1500TB=CC	\$530	Each	33%	\$355	Other	ES-1
456-107-415	456-107-415	VMX3 FAMILY	V400K UNISPHERE UPG 1501+TB=CC	\$405	Each	33%	\$271	Other	ES-1
456-107-416	456-107-416	VMX3 FAMILY	V100K BASE UPG 0-50TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
456-107-417	456-107-417	VMX3 FAMILY	V100K BASE UPG 51-150TB=CC	\$1,195	Each	33%	\$801	Other	ES-1
456-107-418	456-107-418	VMX3 FAMILY	V100K BASE UPG 151-300TB=CC	\$920	Each	33%	\$616	Other	ES-1
456-107-419	456-107-419	VMX3 FAMILY	V100K BASE UPG 301-450TB=CC	\$870	Each	33%	\$583	Other	ES-1
456-107-420	456-107-420	VMX3 FAMILY	V100K BASE UPG 451-750TB=CC	\$645	Each	33%	\$432	Other	ES-1
456-107-421	456-107-421	VMX3 FAMILY	V100K BASE UPG 751-1500TB=CC	\$490	Each	33%	\$328	Other	ES-1
456-107-422	456-107-422	VMX3 FAMILY	V100K BASE UPG 1501+TB=CC	\$395	Each	33%	\$265	Other	ES-1
456-107-423	456-107-423	VMX3 FAMILY	V200K BASE UPG 0-50TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
456-107-424	456-107-424	VMX3 FAMILY	V200K BASE UPG 51-150TB=CC	\$1,195	Each	33%	\$801	Other	ES-1
456-107-425	456-107-425	VMX3 FAMILY	V200K BASE UPG 151-300TB=CC	\$920	Each	33%	\$616	Other	ES-1
456-107-426	456-107-426	VMX3 FAMILY	V200K BASE UPG 301-450TB=CC	\$870	Each	33%	\$583	Other	ES-1
456-107-427	456-107-427	VMX3 FAMILY	V200K BASE UPG 451-750TB=CC	\$645	Each	33%	\$432	Other	ES-1
456-107-428	456-107-428	VMX3 FAMILY	V200K BASE UPG 751-1500TB=CC	\$490	Each	33%	\$328	Other	ES-1
456-107-429	456-107-429	VMX3 FAMILY	V200K BASE UPG 1501+TB=CC	\$395	Each	33%	\$265	Other	ES-1
456-107-430	456-107-430	VMX3 FAMILY	V400K BASE UPG 0-50TB=CC	\$1,455	Each	33%	\$975	Other	ES-1
456-107-431	456-107-431	VMX3 FAMILY	V400K BASE UPG 51-150TB=CC	\$1,195	Each	33%	\$801	Other	ES-1
456-107-432	456-107-432	VMX3 FAMILY	V400K BASE UPG 151-300TB=CC	\$920	Each	33%	\$616	Other	ES-1
456-107-433	456-107-433	VMX3 FAMILY	V400K BASE UPG 301-450TB=CC	\$870	Each	33%	\$583	Other	ES-1
456-107-434	456-107-434	VMX3 FAMILY	V400K BASE UPG 451-750TB=CC	\$645	Each	33%	\$432	Other	ES-1
456-107-435	456-107-435	VMX3 FAMILY	V400K BASE UPG 751-1500TB=CC	\$490	Each	33%	\$328	Other	ES-1
456-107-436	456-107-436	VMX3 FAMILY	V400K BASE UPG 1501+TB=CC	\$395	Each	33%	\$265	Other	ES-1
456-107-437	456-107-437	VMX3 FAMILY	V100K FOUNDATION UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-438	456-107-438	VMX3 FAMILY	V100K FOUNDATION UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-439	456-107-439	VMX3 FAMILY	V100K FOUNDATION UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-440	456-107-440	VMX3 FAMILY	V100K FOUNDATION UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-441	456-107-441	VMX3 FAMILY	V100K FOUNDATION UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L (Column I)	Column K
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
456-107-442	456-107-442	VMX3 FAMILY	V100K FOUNDATION UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-443	456-107-443	VMX3 FAMILY	V100K FOUNDATION UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-444	456-107-444	VMX3 FAMILY	V200K FOUNDATION UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-445	456-107-445	VMX3 FAMILY	V200K FOUNDATION UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-446	456-107-446	VMX3 FAMILY	V200K FOUNDATION UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-447	456-107-447	VMX3 FAMILY	V200K FOUNDATION UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-448	456-107-448	VMX3 FAMILY	V200K FOUNDATION UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-449	456-107-449	VMX3 FAMILY	V200K FOUNDATION UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-450	456-107-450	VMX3 FAMILY	V200K FOUNDATION UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-451	456-107-451	VMX3 FAMILY	V400K FOUNDATION UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-452	456-107-452	VMX3 FAMILY	V400K FOUNDATION UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-453	456-107-453	VMX3 FAMILY	V400K FOUNDATION UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-454	456-107-454	VMX3 FAMILY	V400K FOUNDATION UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-455	456-107-455	VMX3 FAMILY	V400K FOUNDATION UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-456	456-107-456	VMX3 FAMILY	V400K FOUNDATION UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-457	456-107-457	VMX3 FAMILY	V400K FOUNDATION UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-458	456-107-458	VMX3 FAMILY	V100K FOUND FROM BASE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-459	456-107-459	VMX3 FAMILY	V100K FOUND FROM BASE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-460	456-107-460	VMX3 FAMILY	V100K FOUND FROM BASE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-461	456-107-461	VMX3 FAMILY	V100K FOUND FROM BASE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-462	456-107-462	VMX3 FAMILY	V100K FOUND FROM BASE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-463	456-107-463	VMX3 FAMILY	V100K FOUND FROM BASE 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-464	456-107-464	VMX3 FAMILY	V100K FOUND FROM BASE 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-465	456-107-465	VMX3 FAMILY	V200K FOUND FROM BASE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-466	456-107-466	VMX3 FAMILY	V200K FOUND FROM BASE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-467	456-107-467	VMX3 FAMILY	V200K FOUND FROM BASE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-468	456-107-468	VMX3 FAMILY	V200K FOUND FROM BASE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-469	456-107-469	VMX3 FAMILY	V200K FOUND FROM BASE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-470	456-107-470	VMX3 FAMILY	V200K FOUND FROM BASE 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-471	456-107-471	VMX3 FAMILY	V200K FOUND FROM BASE 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-472	456-107-472	VMX3 FAMILY	V400K FOUND FROM BASE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-473	456-107-473	VMX3 FAMILY	V400K FOUND FROM BASE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-474	456-107-474	VMX3 FAMILY	V400K FOUND FROM BASE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-475	456-107-475	VMX3 FAMILY	V400K FOUND FROM BASE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-476	456-107-476	VMX3 FAMILY	V400K FOUND FROM BASE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-477	456-107-477	VMX3 FAMILY	V400K FOUND FROM BASE 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-478	456-107-478	VMX3 FAMILY	V400K FOUND FROM BASE 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-479	456-107-479	VMX3 FAMILY	V100K FOUND FROM UNI 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-480	456-107-480	VMX3 FAMILY	V100K FOUND FROM UNI 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-481	456-107-481	VMX3 FAMILY	V100K FOUND FROM UNI 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-482	456-107-482	VMX3 FAMILY	V100K FOUND FROM UNI 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-483	456-107-483	VMX3 FAMILY	V100K FOUND FROM UNI 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-484	456-107-484	VMX3 FAMILY	V100K FOUND FROM UNI 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-485	456-107-485	VMX3 FAMILY	V100K FOUND FROM UNI 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-486	456-107-486	VMX3 FAMILY	V200K FOUND FROM UNI 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-487	456-107-487	VMX3 FAMILY	V200K FOUND FROM UNI 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-488	456-107-488	VMX3 FAMILY	V200K FOUND FROM UNI 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-489	456-107-489	VMX3 FAMILY	V200K FOUND FROM UNI 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-490	456-107-490	VMX3 FAMILY	V200K FOUND FROM UNI 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-491	456-107-491	VMX3 FAMILY	V200K FOUND FROM UNI 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-492	456-107-492	VMX3 FAMILY	V200K FOUND FROM UNI 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-493	456-107-493	VMX3 FAMILY	V400K FOUND FROM UNI 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-494	456-107-494	VMX3 FAMILY	V400K FOUND FROM UNI 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-495	456-107-495	VMX3 FAMILY	V400K FOUND FROM UNI 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-496	456-107-496	VMX3 FAMILY	V400K FOUND FROM UNI 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-497	456-107-497	VMX3 FAMILY	V400K FOUND FROM UNI 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-498	456-107-498	VMX3 FAMILY	V400K FOUND FROM UNI 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-499	456-107-499	VMX3 FAMILY	V400K FOUND FROM UNI 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-500	456-107-500	VMX3 FAMILY	V100K FOUND FROM BASE DELTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-501	456-107-501	VMX3 FAMILY	V100K FOUND FROM BASE DELTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-502	456-107-502	VMX3 FAMILY	V100K FOUND FROM BASE DELTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-503	456-107-503	VMX3 FAMILY	V100K FOUND FROM BASE DELTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-504	456-107-504	VMX3 FAMILY	V100K FOUND FROM BASE DELTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-505	456-107-505	VMX3 FAMILY	V100K FOUND FROM BASE DELTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-506	456-107-506	VMX3 FAMILY	V100K FOUND FROM BASE DELTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-507	456-107-507	VMX3 FAMILY	V200K FOUND FROM BASE DELTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-508	456-107-508	VMX3 FAMILY	V200K FOUND FROM BASE DELTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-509	456-107-509	VMX3 FAMILY	V200K FOUND FROM BASE DELTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-510	456-107-510	VMX3 FAMILY	V200K FOUND FROM BASE DELTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-511	456-107-511	VMX3 FAMILY	V200K FOUND FROM BASE DELTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-512	456-107-512	VMX3 FAMILY	V200K FOUND FROM BASE DELTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-513	456-107-513	VMX3 FAMILY	V200K FOUND FROM BASE DELTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-514	456-107-514	VMX3 FAMILY	V400K FOUND FROM BASE DELTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-515	456-107-515	VMX3 FAMILY	V400K FOUND FROM BASE DELTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-516	456-107-516	VMX3 FAMILY	V400K FOUND FROM BASE DELTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-517	456-107-517	VMX3 FAMILY	V400K FOUND FROM BASE DELTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-518	456-107-518	VMX3 FAMILY	V400K FOUND FROM BASE DELTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-107-519	456-107-519	VMAX3 FAMILY	V400K FOUND FROM BASE DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-520	456-107-520	VMAX3 FAMILY	V400K FOUND FROM BASE DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-521	456-107-521	VMAX3 FAMILY	V100K FOUND FROM UNI DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-522	456-107-522	VMAX3 FAMILY	V100K FOUND FROM UNI DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-523	456-107-523	VMAX3 FAMILY	V100K FOUND FROM UNI DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-524	456-107-524	VMAX3 FAMILY	V100K FOUND FROM UNI DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-525	456-107-525	VMAX3 FAMILY	V100K FOUND FROM UNI DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-526	456-107-526	VMAX3 FAMILY	V100K FOUND FROM UNI DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-527	456-107-527	VMAX3 FAMILY	V100K FOUND FROM UNI DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-528	456-107-528	VMAX3 FAMILY	V200K FOUND FROM UNI DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-529	456-107-529	VMAX3 FAMILY	V200K FOUND FROM UNI DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-530	456-107-530	VMAX3 FAMILY	V200K FOUND FROM UNI DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-531	456-107-531	VMAX3 FAMILY	V200K FOUND FROM UNI DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-532	456-107-532	VMAX3 FAMILY	V200K FOUND FROM UNI DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-533	456-107-533	VMAX3 FAMILY	V200K FOUND FROM UNI DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-534	456-107-534	VMAX3 FAMILY	V200K FOUND FROM UNI DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-535	456-107-535	VMAX3 FAMILY	V400K FOUND FROM UNI DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-536	456-107-536	VMAX3 FAMILY	V400K FOUND FROM UNI DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-537	456-107-537	VMAX3 FAMILY	V400K FOUND FROM UNI DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-538	456-107-538	VMAX3 FAMILY	V400K FOUND FROM UNI DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-539	456-107-539	VMAX3 FAMILY	V400K FOUND FROM UNI DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-540	456-107-540	VMAX3 FAMILY	V400K FOUND FROM UNI DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-541	456-107-541	VMAX3 FAMILY	V400K FOUND FROM UNI DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-542	456-107-542	VMAX3 FAMILY	V100K ADVANCED UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-543	456-107-543	VMAX3 FAMILY	V100K ADVANCED UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-544	456-107-544	VMAX3 FAMILY	V100K ADVANCED UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-545	456-107-545	VMAX3 FAMILY	V100K ADVANCED UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-546	456-107-546	VMAX3 FAMILY	V100K ADVANCED UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-547	456-107-547	VMAX3 FAMILY	V100K ADVANCED UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-548	456-107-548	VMAX3 FAMILY	V100K ADVANCED UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-549	456-107-549	VMAX3 FAMILY	V200K ADVANCED UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-550	456-107-550	VMAX3 FAMILY	V200K ADVANCED UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-551	456-107-551	VMAX3 FAMILY	V200K ADVANCED UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-552	456-107-552	VMAX3 FAMILY	V200K ADVANCED UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-553	456-107-553	VMAX3 FAMILY	V200K ADVANCED UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-554	456-107-554	VMAX3 FAMILY	V200K ADVANCED UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-555	456-107-555	VMAX3 FAMILY	V200K ADVANCED UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-556	456-107-556	VMAX3 FAMILY	V400K ADVANCED UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-557	456-107-557	VMAX3 FAMILY	V400K ADVANCED UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-558	456-107-558	VMAX3 FAMILY	V400K ADVANCED UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-559	456-107-559	VMAX3 FAMILY	V400K ADVANCED UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-560	456-107-560	VMAX3 FAMILY	V400K ADVANCED UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-561	456-107-561	VMAX3 FAMILY	V400K ADVANCED UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-562	456-107-562	VMAX3 FAMILY	V400K ADVANCED UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-563	456-107-563	VMAX3 FAMILY	V100K ADV FROM BASE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-564	456-107-564	VMAX3 FAMILY	V100K ADV FROM BASE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-565	456-107-565	VMAX3 FAMILY	V100K ADV FROM BASE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-566	456-107-566	VMAX3 FAMILY	V100K ADV FROM BASE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-567	456-107-567	VMAX3 FAMILY	V100K ADV FROM BASE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-568	456-107-568	VMAX3 FAMILY	V100K ADV FROM BASE 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-569	456-107-569	VMAX3 FAMILY	V100K ADV FROM BASE 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-570	456-107-570	VMAX3 FAMILY	V200K ADV FROM BASE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-571	456-107-571	VMAX3 FAMILY	V200K ADV FROM BASE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-572	456-107-572	VMAX3 FAMILY	V200K ADV FROM BASE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-573	456-107-573	VMAX3 FAMILY	V200K ADV FROM BASE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-574	456-107-574	VMAX3 FAMILY	V200K ADV FROM BASE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-575	456-107-575	VMAX3 FAMILY	V200K ADV FROM BASE 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-576	456-107-576	VMAX3 FAMILY	V200K ADV FROM BASE 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-577	456-107-577	VMAX3 FAMILY	V400K ADV FROM BASE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-578	456-107-578	VMAX3 FAMILY	V400K ADV FROM BASE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-579	456-107-579	VMAX3 FAMILY	V400K ADV FROM BASE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-580	456-107-580	VMAX3 FAMILY	V400K ADV FROM BASE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-581	456-107-581	VMAX3 FAMILY	V400K ADV FROM BASE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-582	456-107-582	VMAX3 FAMILY	V400K ADV FROM BASE 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-583	456-107-583	VMAX3 FAMILY	V400K ADV FROM BASE 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-584	456-107-584	VMAX3 FAMILY	V100K ADV FROM FOUND 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-585	456-107-585	VMAX3 FAMILY	V100K ADV FROM FOUND 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-586	456-107-586	VMAX3 FAMILY	V100K ADV FROM FOUND 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-587	456-107-587	VMAX3 FAMILY	V100K ADV FROM FOUND 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-588	456-107-588	VMAX3 FAMILY	V100K ADV FROM FOUND 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-589	456-107-589	VMAX3 FAMILY	V100K ADV FROM FOUND 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-590	456-107-590	VMAX3 FAMILY	V100K ADV FROM FOUND 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-591	456-107-591	VMAX3 FAMILY	V200K ADV FROM FOUND 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-592	456-107-592	VMAX3 FAMILY	V200K ADV FROM FOUND 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-593	456-107-593	VMAX3 FAMILY	V200K ADV FROM FOUND 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-594	456-107-594	VMAX3 FAMILY	V200K ADV FROM FOUND 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-595	456-107-595	VMAX3 FAMILY	V200K ADV FROM FOUND 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I\Column K)	
				Base price from Base Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
456-107-596	456-107-596	VMAX3 FAMILY	V200K ADV FROM FOUND 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-597	456-107-597	VMAX3 FAMILY	V200K ADV FROM FOUND 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-598	456-107-598	VMAX3 FAMILY	V400K ADV FROM FOUND 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-599	456-107-599	VMAX3 FAMILY	V400K ADV FROM FOUND 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-600	456-107-600	VMAX3 FAMILY	V400K ADV FROM FOUND 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-601	456-107-601	VMAX3 FAMILY	V400K ADV FROM FOUND 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-602	456-107-602	VMAX3 FAMILY	V400K ADV FROM FOUND 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-603	456-107-603	VMAX3 FAMILY	V400K ADV FROM FOUND 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-604	456-107-604	VMAX3 FAMILY	V400K ADV FROM FOUND 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-605	456-107-605	VMAX3 FAMILY	V100K ADV FROM UNI 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-606	456-107-606	VMAX3 FAMILY	V100K ADV FROM UNI 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-607	456-107-607	VMAX3 FAMILY	V100K ADV FROM UNI 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-608	456-107-608	VMAX3 FAMILY	V100K ADV FROM UNI 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-609	456-107-609	VMAX3 FAMILY	V100K ADV FROM UNI 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-610	456-107-610	VMAX3 FAMILY	V100K ADV FROM UNI 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-611	456-107-611	VMAX3 FAMILY	V100K ADV FROM UNI 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-612	456-107-612	VMAX3 FAMILY	V200K ADV FROM UNI 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-613	456-107-613	VMAX3 FAMILY	V200K ADV FROM UNI 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-614	456-107-614	VMAX3 FAMILY	V200K ADV FROM UNI 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-615	456-107-615	VMAX3 FAMILY	V200K ADV FROM UNI 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-616	456-107-616	VMAX3 FAMILY	V200K ADV FROM UNI 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-617	456-107-617	VMAX3 FAMILY	V200K ADV FROM UNI 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-618	456-107-618	VMAX3 FAMILY	V200K ADV FROM UNI 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-619	456-107-619	VMAX3 FAMILY	V400K ADV FROM UNI 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-620	456-107-620	VMAX3 FAMILY	V400K ADV FROM UNI 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-621	456-107-621	VMAX3 FAMILY	V400K ADV FROM UNI 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-622	456-107-622	VMAX3 FAMILY	V400K ADV FROM UNI 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-623	456-107-623	VMAX3 FAMILY	V400K ADV FROM UNI 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-624	456-107-624	VMAX3 FAMILY	V400K ADV FROM UNI 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-625	456-107-625	VMAX3 FAMILY	V400K ADV FROM UNI 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-626	456-107-626	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-627	456-107-627	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-628	456-107-628	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-629	456-107-629	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-630	456-107-630	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-631	456-107-631	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-632	456-107-632	VMAX3 FAMILY	V100K ADV FROM BASE DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-633	456-107-633	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-634	456-107-634	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-635	456-107-635	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-636	456-107-636	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-637	456-107-637	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-638	456-107-638	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-639	456-107-639	VMAX3 FAMILY	V200K ADV FROM BASE DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-640	456-107-640	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-641	456-107-641	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-642	456-107-642	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-643	456-107-643	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-644	456-107-644	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-645	456-107-645	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-646	456-107-646	VMAX3 FAMILY	V400K ADV FROM BASE DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-647	456-107-647	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-648	456-107-648	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-649	456-107-649	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-650	456-107-650	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-651	456-107-651	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-652	456-107-652	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-653	456-107-653	VMAX3 FAMILY	V100K ADV FROM FOUND DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-654	456-107-654	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-655	456-107-655	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-656	456-107-656	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-657	456-107-657	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-658	456-107-658	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-659	456-107-659	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-660	456-107-660	VMAX3 FAMILY	V200K ADV FROM FOUND DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-661	456-107-661	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-662	456-107-662	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-663	456-107-663	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-664	456-107-664	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-665	456-107-665	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-666	456-107-666	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-667	456-107-667	VMAX3 FAMILY	V400K ADV FROM FOUND DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-668	456-107-668	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-669	456-107-669	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-670	456-107-670	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-671	456-107-671	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
456-107-672	456-107-672	VMAX3 FAMILY	V100K ADV FROM UNI DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-107-673	456-107-673	VMX3 FAMILY	V100K ADV FROM UNI DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-674	456-107-674	VMX3 FAMILY	V100K ADV FROM UNI DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-675	456-107-675	VMX3 FAMILY	V200K ADV FROM UNI DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-676	456-107-676	VMX3 FAMILY	V200K ADV FROM UNI DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-677	456-107-677	VMX3 FAMILY	V200K ADV FROM UNI DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-678	456-107-678	VMX3 FAMILY	V200K ADV FROM UNI DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-679	456-107-679	VMX3 FAMILY	V200K ADV FROM UNI DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-680	456-107-680	VMX3 FAMILY	V200K ADV FROM UNI DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-681	456-107-681	VMX3 FAMILY	V200K ADV FROM UNI DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-682	456-107-682	VMX3 FAMILY	V400K ADV FROM UNI DLTA 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-683	456-107-683	VMX3 FAMILY	V400K ADV FROM UNI DLTA 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-684	456-107-684	VMX3 FAMILY	V400K ADV FROM UNI DLTA 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-685	456-107-685	VMX3 FAMILY	V400K ADV FROM UNI DLTA 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-686	456-107-686	VMX3 FAMILY	V400K ADV FROM UNI DLTA 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-687	456-107-687	VMX3 FAMILY	V400K ADV FROM UNI DLTA 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-688	456-107-688	VMX3 FAMILY	V400K ADV FROM UNI DLTA 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-689	456-107-689	VMX3 FAMILY	V100K LOCAL REP REG UPG 0-50TB=CA	\$2,130	Each	33%	\$1,427	Other	ES-1
456-107-690	456-107-690	VMX3 FAMILY	V100K LOCAL REP REG UPG 51-150TB=CA	\$1,650	Each	33%	\$1,106	Other	ES-1
456-107-691	456-107-691	VMX3 FAMILY	V100K LOCAL REP REG UPG 151-300TB=CA	\$1,580	Each	33%	\$1,059	Other	ES-1
456-107-692	456-107-692	VMX3 FAMILY	V100K LOCAL REP REG UPG 301-450TB=CA	\$1,355	Each	33%	\$908	Other	ES-1
456-107-693	456-107-693	VMX3 FAMILY	V100K LOCAL REP REG UPG 451-750TB=CA	\$1,265	Each	33%	\$848	Other	ES-1
456-107-694	456-107-694	VMX3 FAMILY	V100K LOCAL REP REG UPG 751-1500TB=CA	\$1,035	Each	33%	\$693	Other	ES-1
456-107-695	456-107-695	VMX3 FAMILY	V100K LOCAL REP REG UPG 1500+TB=CA	\$725	Each	33%	\$486	Other	ES-1
456-107-696	456-107-696	VMX3 FAMILY	V200K LOCAL REP REG UPG 0-50TB=CA	\$2,130	Each	33%	\$1,427	Other	ES-1
456-107-697	456-107-697	VMX3 FAMILY	V200K LOCAL REP REG UPG 51-150TB=CA	\$1,650	Each	33%	\$1,106	Other	ES-1
456-107-698	456-107-698	VMX3 FAMILY	V200K LOCAL REP REG UPG 151-300TB=CA	\$1,580	Each	33%	\$1,059	Other	ES-1
456-107-699	456-107-699	VMX3 FAMILY	V200K LOCAL REP REG UPG 301-450TB=CA	\$1,355	Each	33%	\$908	Other	ES-1
456-107-700	456-107-700	VMX3 FAMILY	V200K LOCAL REP REG UPG 451-750TB=CA	\$1,265	Each	33%	\$848	Other	ES-1
456-107-701	456-107-701	VMX3 FAMILY	V200K LOCAL REP REG UPG 751-1500TB=CA	\$1,035	Each	33%	\$693	Other	ES-1
456-107-702	456-107-702	VMX3 FAMILY	V200K LOCAL REP REG UPG 1500+TB=CA	\$725	Each	33%	\$486	Other	ES-1
456-107-703	456-107-703	VMX3 FAMILY	V400K LOCAL REP REG UPG 0-50TB=CA	\$2,130	Each	33%	\$1,427	Other	ES-1
456-107-704	456-107-704	VMX3 FAMILY	V400K LOCAL REP REG UPG 51-150TB=CA	\$1,650	Each	33%	\$1,106	Other	ES-1
456-107-705	456-107-705	VMX3 FAMILY	V400K LOCAL REP REG UPG 151-300TB=CA	\$1,580	Each	33%	\$1,059	Other	ES-1
456-107-706	456-107-706	VMX3 FAMILY	V400K LOCAL REP REG UPG 301-450TB=CA	\$1,355	Each	33%	\$908	Other	ES-1
456-107-707	456-107-707	VMX3 FAMILY	V400K LOCAL REP REG UPG 451-750TB=CA	\$1,265	Each	33%	\$848	Other	ES-1
456-107-708	456-107-708	VMX3 FAMILY	V400K LOCAL REP REG UPG 751-1500TB=CA	\$1,035	Each	33%	\$693	Other	ES-1
456-107-709	456-107-709	VMX3 FAMILY	V400K LOCAL REP REG UPG 1500+TB=CA	\$725	Each	33%	\$486	Other	ES-1
456-107-710	456-107-710	VMX3 FAMILY	V100K REMOTE REP REG UPG 0-50TB=CA	\$2,665	Each	33%	\$1,786	Other	ES-1
456-107-711	456-107-711	VMX3 FAMILY	V100K REMOTE REP REG UPG 51-150TB=CA	\$1,880	Each	33%	\$1,260	Other	ES-1
456-107-712	456-107-712	VMX3 FAMILY	V100K REMOTE REP REG UPG 151-300TB=CA	\$1,605	Each	33%	\$1,075	Other	ES-1
456-107-713	456-107-713	VMX3 FAMILY	V100K REMOTE REP REG UPG 301-450TB=CA	\$1,510	Each	33%	\$1,012	Other	ES-1
456-107-714	456-107-714	VMX3 FAMILY	V100K REMOTE REP REG UPG 451-750TB=CA	\$1,350	Each	33%	\$905	Other	ES-1
456-107-715	456-107-715	VMX3 FAMILY	V100K REMOTE REP REG UPG 751-1500TB=CA	\$955	Each	33%	\$640	Other	ES-1
456-107-716	456-107-716	VMX3 FAMILY	V100K REMOTE REP REG UPG 1500+TB=CA	\$575	Each	33%	\$385	Other	ES-1
456-107-717	456-107-717	VMX3 FAMILY	V200K REMOTE REP REG UPG 0-50TB=CA	\$2,665	Each	33%	\$1,786	Other	ES-1
456-107-718	456-107-718	VMX3 FAMILY	V200K REMOTE REP REG UPG 51-150TB=CA	\$1,880	Each	33%	\$1,260	Other	ES-1
456-107-719	456-107-719	VMX3 FAMILY	V200K REMOTE REP REG UPG 151-300TB=CA	\$1,605	Each	33%	\$1,075	Other	ES-1
456-107-720	456-107-720	VMX3 FAMILY	V200K REMOTE REP REG UPG 301-450TB=CA	\$1,510	Each	33%	\$1,012	Other	ES-1
456-107-721	456-107-721	VMX3 FAMILY	V200K REMOTE REP REG UPG 451-750TB=CA	\$1,350	Each	33%	\$905	Other	ES-1
456-107-722	456-107-722	VMX3 FAMILY	V200K REMOTE REP REG UPG 751-1500TB=CA	\$955	Each	33%	\$640	Other	ES-1
456-107-723	456-107-723	VMX3 FAMILY	V200K REMOTE REP REG UPG 1500+TB=CA	\$575	Each	33%	\$385	Other	ES-1
456-107-724	456-107-724	VMX3 FAMILY	V400K REMOTE REP REG UPG 0-50TB=CA	\$2,665	Each	33%	\$1,786	Other	ES-1
456-107-725	456-107-725	VMX3 FAMILY	V400K REMOTE REP REG UPG 51-150TB=CA	\$1,880	Each	33%	\$1,260	Other	ES-1
456-107-726	456-107-726	VMX3 FAMILY	V400K REMOTE REP REG UPG 151-300TB=CA	\$1,605	Each	33%	\$1,075	Other	ES-1
456-107-727	456-107-727	VMX3 FAMILY	V400K REMOTE REP REG UPG 301-450TB=CA	\$1,510	Each	33%	\$1,012	Other	ES-1
456-107-728	456-107-728	VMX3 FAMILY	V400K REMOTE REP REG UPG 451-750TB=CA	\$1,350	Each	33%	\$905	Other	ES-1
456-107-729	456-107-729	VMX3 FAMILY	V400K REMOTE REP REG UPG 751-1500TB=CA	\$955	Each	33%	\$640	Other	ES-1
456-107-730	456-107-730	VMX3 FAMILY	V400K REMOTE REP REG UPG 1500+TB=CA	\$575	Each	33%	\$385	Other	ES-1
456-107-731	456-107-731	VMX3 FAMILY	VMX3 STAR TPP 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-732	456-107-732	VMX3 FAMILY	VMX3 STAR TPP 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-733	456-107-733	VMX3 FAMILY	VMX3 STAR TPP 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-734	456-107-734	VMX3 FAMILY	VMX3 STAR TPP 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-735	456-107-735	VMX3 FAMILY	VMX3 STAR TPP 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-736	456-107-736	VMX3 FAMILY	VMX3 STAR TPP 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-107-737	456-107-737	VMX3 FAMILY	VMX3 STAR TPP 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-357	456-108-357	VMX3 FAMILY	V100K HYPERMAX OS BASE LIC=IC	\$2,255	Each	33%	\$1,511	Other	ES-1
456-108-358	456-108-358	VMX3 FAMILY	V200K HYPERMAX OS BASE LIC=IC	\$9,030	Each	33%	\$6,050	Other	ES-1
456-108-359	456-108-359	VMX3 FAMILY	V400K HYPERMAX OS BASE LIC=IC	\$22,570	Each	33%	\$15,122	Other	ES-1
456-108-364	456-108-364	VMX3 FAMILY	VMX3 UNISPHERE IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-366	456-108-366	VMX3 FAMILY	VMX3 UNISPHERE FILE IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-367	456-108-367	VMX3 FAMILY	VMX3 FAST VP IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-373	456-108-373	VMX3 FAMILY	VMX3 SRDF IN REMOTE REP=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-375	456-108-375	VMX3 FAMILY	VMX3 FOUNDATION FS IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-376	456-108-376	VMX3 FAMILY	VMX3 ADVANCED IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-378	456-108-378	VMX3 FAMILY	V100K BASE PKG LIC=IC	\$4,285	Each	33%	\$2,871	Other	ES-1
456-108-379	456-108-379	VMX3 FAMILY	V200K BASE PKG LIC=IC	\$12,855	Each	33%	\$8,613	Other	ES-1
456-108-380	456-108-380	VMX3 FAMILY	V400K BASE PKG LIC=IC	\$35,715	Each	33%	\$23,929	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-108-394	456-108-394	VMX3 FAMILY	V100K UNISPHERE BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-395	456-108-395	VMX3 FAMILY	V200K UNISPHERE BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-396	456-108-396	VMX3 FAMILY	V400K UNISPHERE BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-400	456-108-400	VMX3 FAMILY	V100K LOC REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-401	456-108-401	VMX3 FAMILY	V200K LOC REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-402	456-108-402	VMX3 FAMILY	V400K LOC REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-406	456-108-406	VMX3 FAMILY	V100K ADVANCED SUITE BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-407	456-108-407	VMX3 FAMILY	V200K ADVANCED PKG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-408	456-108-408	VMX3 FAMILY	V400K ADVANCED PKG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-409	456-108-409	VMX3 FAMILY	V100K ADVANCED FROM BASE PKG UPG=IC	\$6,430	Each	33%	\$4,308	Other	ES-1
456-108-410	456-108-410	VMX3 FAMILY	V200K ADVANCED FROM BASE PKG UPG=IC	\$19,290	Each	33%	\$12,924	Other	ES-1
456-108-411	456-108-411	VMX3 FAMILY	V400K ADVANCED FROM BASE PKG UPG=IC	\$42,855	Each	33%	\$28,713	Other	ES-1
456-108-412	456-108-412	VMX3 FAMILY	V100K ADVANCED FROM FNDATION PKG UPG=IC	\$2,145	Each	33%	\$1,437	Other	ES-1
456-108-413	456-108-413	VMX3 FAMILY	V200K ADVANCED FROM FNDATION PKG UPG=IC	\$6,430	Each	33%	\$4,308	Other	ES-1
456-108-414	456-108-414	VMX3 FAMILY	V400K ADVANCED FROM FNDATION PKG UPG=IC	\$21,425	Each	33%	\$14,355	Other	ES-1
456-108-418	456-108-418	VMX3 FAMILY	V100K ADVANCED FROM UNISPHERE UPG=IC	\$5,000	Each	33%	\$3,350	Other	ES-1
456-108-419	456-108-419	VMX3 FAMILY	V200K ADVANCED FROM UNISPHERE UPG=IC	\$15,000	Each	33%	\$10,050	Other	ES-1
456-108-420	456-108-420	VMX3 FAMILY	V400K ADVANCED FROM UNISPHERE UPG=IC	\$35,715	Each	33%	\$23,929	Other	ES-1
456-108-430	456-108-430	VMX3 FAMILY	V100K TOTAL PROD PACK BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-431	456-108-431	VMX3 FAMILY	V200K TOTAL PROD PACK BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-432	456-108-432	VMX3 FAMILY	V400K TOTAL PROD PACK BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-472	456-108-472	VMX3 FAMILY	VMX3 SNAPSURE IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-473	456-108-473	VMX3 FAMILY	VMX3 REPL FOR FILE IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-474	456-108-474	VMX3 FAMILY	V100K UNISPHERE FAST COMBO LIC=IC	\$467,715	Each	33%	\$313,969	Other	ES-1
456-108-475	456-108-475	VMX3 FAMILY	V200K UNISPHERE FAST COMBO LIC=IC	\$479,145	Each	33%	\$321,027	Other	ES-1
456-108-476	456-108-476	VMX3 FAMILY	V400K UNISPHERE FAST COMBO LIC=IC	\$504,855	Each	33%	\$338,253	Other	ES-1
456-108-480	456-108-480	VMX3 FAMILY	V100K ADVANCED FAST COMBO LIC=IC	\$749,915	Each	33%	\$502,443	Other	ES-1
456-108-481	456-108-481	VMX3 FAMILY	V200K ADVANCED FAST COMBO LIC=IC	\$771,345	Each	33%	\$516,801	Other	ES-1
456-108-482	456-108-482	VMX3 FAMILY	V400K ADVANCED FAST COMBO LIC=IC	\$817,770	Each	33%	\$547,906	Other	ES-1
456-108-483	456-108-483	VMX3 FAMILY	V100K SRDF FAST COMBO LIC=IC	\$277,810	Each	33%	\$186,133	Other	ES-1
456-108-484	456-108-484	VMX3 FAMILY	V200K SRDF FAST COMBO LIC=IC	\$277,810	Each	33%	\$186,133	Other	ES-1
456-108-485	456-108-485	VMX3 FAMILY	V400K SRDF FAST COMBO LIC=IC	\$277,810	Each	33%	\$186,133	Other	ES-1
456-108-486	456-108-486	VMX3 FAMILY	V100K TIMEFINDER FAST COMBO LIC=IC	\$183,015	Each	33%	\$122,620	Other	ES-1
456-108-487	456-108-487	VMX3 FAMILY	V200K TIMEFINDER FAST COMBO LIC=IC	\$183,015	Each	33%	\$122,620	Other	ES-1
456-108-488	456-108-488	VMX3 FAMILY	V400K TIMEFINDER FAST COMBO LIC=IC	\$183,015	Each	33%	\$122,620	Other	ES-1
456-108-616	456-108-616	VMX3 FAMILY	VMX3 UNISPHERE IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-617	456-108-617	VMX3 FAMILY	VMX3 FAST VP IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-618	456-108-618	VMX3 FAMILY	VMX3 TIMEFINDER IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-619	456-108-619	VMX3 FAMILY	VMX3 SRDF IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-620	456-108-620	VMX3 FAMILY	VMX3 ADVANCED IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-641	456-108-641	VMX3 FAMILY	VMX3 UNISPHERE AS IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-647	456-108-647	VMX3 FAMILY	VMX3 ADV IN FAST COMBO=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-648	456-108-648	VMX3 FAMILY	VMX3 ADV FAST UNIC=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-649	456-108-649	VMX3 FAMILY	VMX3 ADV FAST VP=CC	\$0	Each	33%	\$0	Other	ES-1
456-108-783	456-108-783	VMX3 FAMILY	SRM VMX3 BASE NEW 100K =CC	\$8,950	Each	33%	\$5,997	Other	ES-1
456-108-784	456-108-784	VMX3 FAMILY	SRM VMX3 BASE NEW 200K =CC	\$19,900	Each	33%	\$13,333	Other	ES-1
456-108-785	456-108-785	VMX3 FAMILY	SRM VMX3 BASE NEW 400K =CC	\$21,900	Each	33%	\$14,673	Other	ES-1
456-108-825	456-108-825	VMX3 FAMILY	V100K TF SNAPSURE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-826	456-108-826	VMX3 FAMILY	V200K TF SNAPSURE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-827	456-108-827	VMX3 FAMILY	V400K TF SNAPSURE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-828	456-108-828	VMX3 FAMILY	V100K SRDF REPPFILE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-829	456-108-829	VMX3 FAMILY	V200K SRDF REPPFILE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-830	456-108-830	VMX3 FAMILY	V400K SRDF REPPFILE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-831	456-108-831	VMX3 FAMILY	VMX3 SNAPSURE REG IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
456-108-832	456-108-832	VMX3 FAMILY	VMX3 SRDF FILE REG IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
456-109-026	456-109-026	VMX3 FAMILY	VMX3 STAR IN REMOTE REP=CC	\$0	Each	33%	\$0	Other	ES-1
456-109-027	456-109-027	VMX3 FAMILY	V100K REMOTE REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-109-028	456-109-028	VMX3 FAMILY	V200K REMOTE REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-109-029	456-109-029	VMX3 FAMILY	V400K REMOTE REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
456-109-031	456-109-031	VMX3 FAMILY	VMX3 STAR IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
456-109-032	456-109-032	VMX3 FAMILY	V100K DATA AT REST ENCRYPT OS LIC=IC	\$36,000	Each	33%	\$23,450	Other	ES-1
456-109-033	456-109-033	VMX3 FAMILY	V200K DATA AT REST ENCRYPT OS LIC=IC	\$100,000	Each	33%	\$67,000	Other	ES-1
456-109-034	456-109-034	VMX3 FAMILY	V400K DATA AT REST ENCRYPT OS LIC=IC	\$192,000	Each	33%	\$128,640	Other	ES-1
456-109-039	456-109-039	VMX3 FAMILY	V100K ESA BASE NEW LICENSE MPO =IC	\$5,145	Each	33%	\$3,447	Other	ES-1
456-109-040	456-109-040	VMX3 FAMILY	V200K ESA BASE NEW LICENSE MPO =IC	\$5,145	Each	33%	\$3,447	Other	ES-1
456-109-041	456-109-041	VMX3 FAMILY	V400K ESA BASE NEW LICENSE MPO =IC	\$5,145	Each	33%	\$3,447	Other	ES-1
456-109-074	456-109-074	VMX3 FAMILY	V100K FAST X CLOUDARRAY BASE NEW=IC	\$35,000	Each	33%	\$23,450	Other	ES-1
456-109-075	456-109-075	VMX3 FAMILY	V200K FAST X CLOUDARRAY BASE NEW=IC	\$0	Each	33%	\$0	Other	ES-1
456-109-076	456-109-076	VMX3 FAMILY	V400K FAST X CLOUDARRAY BASE NEW=IC	\$0	Each	33%	\$0	Other	ES-1
456-109-077	456-109-077	VMX3 FAMILY	V100K FAST X BASE NEW=IC	\$35,000	Each	33%	\$23,450	Other	ES-1
456-109-078	456-109-078	VMX3 FAMILY	V200K FAST X BASE NEW=IC	\$62,500	Each	33%	\$41,875	Other	ES-1
456-109-079	456-109-079	VMX3 FAMILY	V400K FAST X BASE NEW=IC	\$112,000	Each	33%	\$75,040	Other	ES-1
456-109-080	456-109-080	VMX3 FAMILY	V100K SRDF METRO BASE NEW=IC	\$37,500	Each	33%	\$25,125	Other	ES-1
456-109-081	456-109-081	VMX3 FAMILY	V200K SRDF METRO BASE NEW=IC	\$37,500	Each	33%	\$25,125	Other	ES-1
456-109-082	456-109-082	VMX3 FAMILY	V400K SRDF METRO BASE NEW=IC	\$37,500	Each	33%	\$25,125	Other	ES-1
456-109-083	456-109-083	VMX3 FAMILY	V100K SRDF METRO REG BASE NEW=IC	\$24,000	Each	33%	\$16,080	Other	ES-1
456-109-084	456-109-084	VMX3 FAMILY	V200K SRDF METRO REG BASE NEW=IC	\$24,000	Each	33%	\$16,080	Other	ES-1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-109-085	456-109-085	VMAX3 FAMILY	V400K SRDF METRO REG BASE NEW=IC	\$24,000	Each	33%	\$16,080	Other	ES-1
456-109-086	456-109-086	VMAX3 FAMILY	V100K SRDF METRO ADD ON BASE NEW=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
456-109-087	456-109-087	VMAX3 FAMILY	V200K SRDF METRO ADD ON BASE NEW=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
456-109-088	456-109-088	VMAX3 FAMILY	V400K SRDF METRO ADD ON BASE NEW=IC	\$22,500	Each	33%	\$15,075	Other	ES-1
456-109-089	456-109-089	VMAX3 FAMILY	V100K SRDFM CNV BASE NEW=IC	\$13,500	Each	33%	\$9,045	Other	ES-1
456-109-090	456-109-090	VMAX3 FAMILY	V200K SRDFM CNV BASE NEW=IC	\$13,500	Each	33%	\$9,045	Other	ES-1
456-109-091	456-109-091	VMAX3 FAMILY	V400K SRDFM CNV BASE NEW=IC	\$13,500	Each	33%	\$9,045	Other	ES-1
456-109-095	456-109-095	VMAX3 FAMILY	V100K SRDF METRO FAST COMBO=IC	\$372,000	Each	33%	\$249,240	Other	ES-1
456-109-096	456-109-096	VMAX3 FAMILY	V200K SRDF METRO FAST COMBO=IC	\$372,000	Each	33%	\$249,240	Other	ES-1
456-109-097	456-109-097	VMAX3 FAMILY	V400K SRDF METRO FAST COMBO=IC	\$372,000	Each	33%	\$249,240	Other	ES-1
456-109-113	456-109-113	VMAX3 FAMILY	VMAX3 LOC REP PKG 0-50TB=CC	\$1,100	Each	33%	\$737	Other	ES-1
456-109-114	456-109-114	VMAX3 FAMILY	VMAX3 LOC REP PKG 51-150TB=CC	\$865	Each	33%	\$580	Other	ES-1
456-109-115	456-109-115	VMAX3 FAMILY	VMAX3 LOC REP PKG 151-300TB=CC	\$560	Each	33%	\$375	Other	ES-1
456-109-116	456-109-116	VMAX3 FAMILY	VMAX3 LOC REP PKG 301-450TB=CC	\$455	Each	33%	\$305	Other	ES-1
456-109-117	456-109-117	VMAX3 FAMILY	VMAX3 LOC REP PKG451-750TB=CC	\$395	Each	33%	\$265	Other	ES-1
456-109-118	456-109-118	VMAX3 FAMILY	VMAX3 LOC REP PKG 751-1500TB=CC	\$350	Each	33%	\$235	Other	ES-1
456-109-119	456-109-119	VMAX3 FAMILY	VMAX3 LOC REP PKG 1501+TB=CC	\$295	Each	33%	\$198	Other	ES-1
456-109-120	456-109-120	VMAX3 FAMILY	V100K LOCAL REP UPG 0-50TB=CC	\$1,100	Each	33%	\$737	Other	ES-1
456-109-121	456-109-121	VMAX3 FAMILY	V100K LOCAL REP UPG 51-150TB=CC	\$865	Each	33%	\$580	Other	ES-1
456-109-122	456-109-122	VMAX3 FAMILY	V100K LOCAL REP UPG 151-300TB=CC	\$560	Each	33%	\$375	Other	ES-1
456-109-123	456-109-123	VMAX3 FAMILY	V100K LOCAL REP UPG 301-450TB=CC	\$455	Each	33%	\$305	Other	ES-1
456-109-124	456-109-124	VMAX3 FAMILY	V100K LOCAL REP UPG451-750TB=CC	\$395	Each	33%	\$265	Other	ES-1
456-109-125	456-109-125	VMAX3 FAMILY	V100K LOCAL REP UPG 751-1500TB=CC	\$350	Each	33%	\$235	Other	ES-1
456-109-126	456-109-126	VMAX3 FAMILY	V100K LOCAL REP UPG 1501+TB=CC	\$295	Each	33%	\$198	Other	ES-1
456-109-127	456-109-127	VMAX3 FAMILY	V200K LOCAL REP UPG 0-50TB=CC	\$1,100	Each	33%	\$737	Other	ES-1
456-109-128	456-109-128	VMAX3 FAMILY	V200K LOCAL REP UPG 51-150TB=CC	\$865	Each	33%	\$580	Other	ES-1
456-109-129	456-109-129	VMAX3 FAMILY	V200K LOCAL REP UPG 151-300TB=CC	\$560	Each	33%	\$375	Other	ES-1
456-109-130	456-109-130	VMAX3 FAMILY	V200K LOCAL REP UPG 301-450TB=CC	\$455	Each	33%	\$305	Other	ES-1
456-109-131	456-109-131	VMAX3 FAMILY	V200K LOCAL REP UPG451-750TB=CC	\$395	Each	33%	\$265	Other	ES-1
456-109-132	456-109-132	VMAX3 FAMILY	V200K LOCAL REP UPG 751-1500TB=CC	\$350	Each	33%	\$235	Other	ES-1
456-109-133	456-109-133	VMAX3 FAMILY	V200K LOCAL REP UPG 1501+TB=CC	\$295	Each	33%	\$198	Other	ES-1
456-109-134	456-109-134	VMAX3 FAMILY	V400K LOCAL REP UPG 0-50TB=CC	\$1,100	Each	33%	\$737	Other	ES-1
456-109-135	456-109-135	VMAX3 FAMILY	V400K LOCAL REP UPG 51-150TB=CC	\$865	Each	33%	\$580	Other	ES-1
456-109-136	456-109-136	VMAX3 FAMILY	V400K LOCAL REP UPG 151-300TB=CC	\$560	Each	33%	\$375	Other	ES-1
456-109-137	456-109-137	VMAX3 FAMILY	V400K LOCAL REP UPG 301-450TB=CC	\$455	Each	33%	\$305	Other	ES-1
456-109-138	456-109-138	VMAX3 FAMILY	V400K LOCAL REP UPG451-750TB=CC	\$395	Each	33%	\$265	Other	ES-1
456-109-139	456-109-139	VMAX3 FAMILY	V400K LOCAL REP UPG 751-1500TB=CC	\$350	Each	33%	\$235	Other	ES-1
456-109-140	456-109-140	VMAX3 FAMILY	V400K LOCAL REP UPG 1501+TB=CC	\$295	Each	33%	\$198	Other	ES-1
456-109-261	456-109-261	VMAX3 FAMILY	SRM VMAX3 BASE NEW 100K =IC	\$8,950	Each	33%	\$5,997	Other	ES-1
456-109-262	456-109-262	VMAX3 FAMILY	SRM VMAX3 BASE NEW 200K =IC	\$19,900	Each	33%	\$13,333	Other	ES-1
456-109-263	456-109-263	VMAX3 FAMILY	SRM VMAX3 BASE NEW 400K =IC	\$21,900	Each	33%	\$14,673	Other	ES-1
456-109-367	456-109-367	VMAX3 FAMILY	V100K DATA AT REST ENCRYPT OS UPG LIC=IC	\$35,000	Each	33%	\$23,450	Other	ES-1
456-109-368	456-109-368	VMAX3 FAMILY	V200K DATA AT REST ENCRYPT OS UOJ LIC=IC	\$100,000	Each	33%	\$67,000	Other	ES-1
456-109-369	456-109-369	VMAX3 FAMILY	V400K DATA AT REST ENCRYPT OS UPG LIC=IC	\$192,000	Each	33%	\$128,640	Other	ES-1
456-110-000	456-110-000	VMAX3 FAMILY	FAST X SYSTEM=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-035	456-110-035	VMAX3 FAMILY	VMAX SRDF METRO 0-50TB=CC	\$2,200	Each	33%	\$1,474	Other	ES-1
456-110-036	456-110-036	VMAX3 FAMILY	VMAX SRDF METRO 51-150TB=CC	\$1,575	Each	33%	\$1,055	Other	ES-1
456-110-037	456-110-037	VMAX3 FAMILY	VMAX SRDF METRO 151-300TB=CC	\$1,115	Each	33%	\$747	Other	ES-1
456-110-038	456-110-038	VMAX3 FAMILY	VMAX SRDF METRO 301-450TB=CC	\$880	Each	33%	\$590	Other	ES-1
456-110-039	456-110-039	VMAX3 FAMILY	VMAX SRDF METRO 451-750TB=CC	\$755	Each	33%	\$506	Other	ES-1
456-110-040	456-110-040	VMAX3 FAMILY	VMAX SRDF METRO 751-1500TB=CC	\$650	Each	33%	\$436	Other	ES-1
456-110-041	456-110-041	VMAX3 FAMILY	VMAX SRDF METRO 1501+TB=CC	\$550	Each	33%	\$369	Other	ES-1
456-110-042	456-110-042	VMAX3 FAMILY	V100K SRDF METRO UPG 0-50TB=CC	\$2,200	Each	33%	\$1,474	Other	ES-1
456-110-043	456-110-043	VMAX3 FAMILY	V100K SRDF METRO UPG 51-150TB=CC	\$1,575	Each	33%	\$1,055	Other	ES-1
456-110-044	456-110-044	VMAX3 FAMILY	V100K SRDF METRO UPG 151-300TB=CC	\$1,115	Each	33%	\$747	Other	ES-1
456-110-045	456-110-045	VMAX3 FAMILY	V100K SRDF METRO UPG 301-450TB=CC	\$880	Each	33%	\$590	Other	ES-1
456-110-046	456-110-046	VMAX3 FAMILY	V100K SRDF METRO UPG 451-750TB=CC	\$755	Each	33%	\$506	Other	ES-1
456-110-047	456-110-047	VMAX3 FAMILY	V100K SRDF METRO UPG 751-1500TB=CC	\$650	Each	33%	\$436	Other	ES-1
456-110-048	456-110-048	VMAX3 FAMILY	V100K SRDF METRO UPG 1501+TB=CC	\$550	Each	33%	\$369	Other	ES-1
456-110-049	456-110-049	VMAX3 FAMILY	V200K SRDF METRO UPG 0-50TB=CC	\$2,200	Each	33%	\$1,474	Other	ES-1
456-110-050	456-110-050	VMAX3 FAMILY	V200K SRDF METRO UPG 51-150TB=CC	\$1,575	Each	33%	\$1,055	Other	ES-1
456-110-051	456-110-051	VMAX3 FAMILY	V200K SRDF METRO UPG 151-300TB=CC	\$1,115	Each	33%	\$747	Other	ES-1
456-110-052	456-110-052	VMAX3 FAMILY	V200K SRDF METRO UPG 301-450TB=CC	\$880	Each	33%	\$590	Other	ES-1
456-110-053	456-110-053	VMAX3 FAMILY	V200K SRDF METRO UPG 451-750TB=CC	\$755	Each	33%	\$506	Other	ES-1
456-110-054	456-110-054	VMAX3 FAMILY	V200K SRDF METRO UPG 751-1500TB=CC	\$650	Each	33%	\$436	Other	ES-1
456-110-055	456-110-055	VMAX3 FAMILY	V200K SRDF METRO UPG 1501+TB=CC	\$550	Each	33%	\$369	Other	ES-1
456-110-056	456-110-056	VMAX3 FAMILY	V400K SRDF METRO UPG 0-50TB=CC	\$2,200	Each	33%	\$1,474	Other	ES-1
456-110-057	456-110-057	VMAX3 FAMILY	V400K SRDF METRO UPG 51-150TB=CC	\$1,575	Each	33%	\$1,055	Other	ES-1
456-110-058	456-110-058	VMAX3 FAMILY	V400K SRDF METRO UPG 151-300TB=CC	\$1,115	Each	33%	\$747	Other	ES-1
456-110-059	456-110-059	VMAX3 FAMILY	V400K SRDF METRO UPG 301-450TB=CC	\$880	Each	33%	\$590	Other	ES-1
456-110-060	456-110-060	VMAX3 FAMILY	V400K SRDF METRO UPG 451-750TB=CC	\$755	Each	33%	\$506	Other	ES-1
456-110-061	456-110-061	VMAX3 FAMILY	V400K SRDF METRO UPG 751-1500TB=CC	\$650	Each	33%	\$436	Other	ES-1
456-110-062	456-110-062	VMAX3 FAMILY	V400K SRDF METRO UPG 1501+TB=CC	\$550	Each	33%	\$369	Other	ES-1
456-110-210	456-110-210	VMAX3 FAMILY	FAST X CLOUDARRAY TIER=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-235	456-110-235	VMAX3 FAMILY	VMAX3 SRDF METRO REG 0-50TB=CA	\$1,800	Each	33%	\$1,206	Other	ES-1
456-110-236	456-110-236	VMAX3 FAMILY	VMAX3 SRDF METRO REG 51-150TB=CA	\$2,340	Each	33%	\$1,568	Other	ES-1
456-110-237	456-110-237	VMAX3 FAMILY	VMAX3 SRDF METRO REG 151-300TB=CA	\$2,270	Each	33%	\$1,521	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I) ALJP Category (REQUIRED) use drop-down	M(Column K)	
456-110-238	456-110-238	VMAX3 FAMILY	VMAX3 SRDF METRO REG 301-450TB=CA	\$2,190	\$1,467	Each	33%	Other	ES-1	
456-110-239	456-110-239	VMAX3 FAMILY	VMAX3 SRDF METRO REG 451-750TB=CA	\$1,860	\$1,246	Each	33%	Other	ES-1	
456-110-240	456-110-240	VMAX3 FAMILY	VMAX3 SRDF METRO REG 751-1500TB=CA	\$1,580	\$1,059	Each	33%	Other	ES-1	
456-110-241	456-110-241	VMAX3 FAMILY	VMAX3 SRDF METRO REG 1501+TB=CA	\$1,345	\$901	Each	33%	Other	ES-1	
456-110-242	456-110-242	VMAX3 FAMILY	V100K SRDF METRO REG UPG 0-50TB=CA	\$1,800	\$1,206	Each	33%	Other	ES-1	
456-110-243	456-110-243	VMAX3 FAMILY	V100K SRDF METRO REG UPG 51-150TB=CA	\$2,340	\$1,568	Each	33%	Other	ES-1	
456-110-244	456-110-244	VMAX3 FAMILY	V100K SRDF METRO REG UPG 151-300TB=CA	\$2,575	\$1,725	Each	33%	Other	ES-1	
456-110-245	456-110-245	VMAX3 FAMILY	V100K SRDF METRO REG UPG 301-450TB=CA	\$2,190	\$1,467	Each	33%	Other	ES-1	
456-110-246	456-110-246	VMAX3 FAMILY	V100K SRDF METRO REG UPG 451-750TB=CA	\$1,860	\$1,246	Each	33%	Other	ES-1	
456-110-247	456-110-247	VMAX3 FAMILY	V100K SRDF METRO REG UPG 751-1500TB=CA	\$1,580	\$1,059	Each	33%	Other	ES-1	
456-110-248	456-110-248	VMAX3 FAMILY	V100K SRDF METRO REG UPG 1501+TB=CA	\$1,345	\$901	Each	33%	Other	ES-1	
456-110-249	456-110-249	VMAX3 FAMILY	V200K SRDF METRO REG UPG 0-50TB=CA	\$1,800	\$1,206	Each	33%	Other	ES-1	
456-110-250	456-110-250	VMAX3 FAMILY	V200K SRDF METRO REG UPG 51-150TB=CA	\$2,340	\$1,568	Each	33%	Other	ES-1	
456-110-251	456-110-251	VMAX3 FAMILY	V200K SRDF METRO REG UPG 151-300TB=CA	\$2,575	\$1,725	Each	33%	Other	ES-1	
456-110-252	456-110-252	VMAX3 FAMILY	V200K SRDF METRO REG UPG 301-450TB=CA	\$2,190	\$1,467	Each	33%	Other	ES-1	
456-110-253	456-110-253	VMAX3 FAMILY	V200K SRDF METRO REG UPG 451-750TB=CA	\$1,860	\$1,246	Each	33%	Other	ES-1	
456-110-254	456-110-254	VMAX3 FAMILY	V200K SRDF METRO REG UPG 751-1500TB=CA	\$1,580	\$1,059	Each	33%	Other	ES-1	
456-110-255	456-110-255	VMAX3 FAMILY	V200K SRDF METRO REG UPG 1501+TB=CA	\$1,345	\$901	Each	33%	Other	ES-1	
456-110-256	456-110-256	VMAX3 FAMILY	V400K SRDF METRO REG UPG 0-50TB=CA	\$1,800	\$1,206	Each	33%	Other	ES-1	
456-110-257	456-110-257	VMAX3 FAMILY	V400K SRDF METRO REG UPG 51-150TB=CA	\$2,340	\$1,568	Each	33%	Other	ES-1	
456-110-258	456-110-258	VMAX3 FAMILY	V400K SRDF METRO REG UPG 151-300TB=CA	\$2,575	\$1,725	Each	33%	Other	ES-1	
456-110-259	456-110-259	VMAX3 FAMILY	V400K SRDF METRO REG UPG 301-450TB=CA	\$2,190	\$1,467	Each	33%	Other	ES-1	
456-110-260	456-110-260	VMAX3 FAMILY	V400K SRDF METRO REG UPG 451-750TB=CA	\$1,860	\$1,246	Each	33%	Other	ES-1	
456-110-261	456-110-261	VMAX3 FAMILY	V400K SRDF METRO REG UPG 751-1500TB=CA	\$1,580	\$1,059	Each	33%	Other	ES-1	
456-110-262	456-110-262	VMAX3 FAMILY	V400K SRDF METRO REG UPG 1501+TB=CA	\$1,345	\$901	Each	33%	Other	ES-1	
456-110-263	456-110-263	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON 0-50TB=CC	\$1,320	\$884	Each	33%	Other	ES-1	
456-110-264	456-110-264	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON 51-150TB=CC	\$945	\$633	Each	33%	Other	ES-1	
456-110-265	456-110-265	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON 151-300TB=CC	\$670	\$449	Each	33%	Other	ES-1	
456-110-266	456-110-266	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON 301-450TB=CC	\$530	\$355	Each	33%	Other	ES-1	
456-110-267	456-110-267	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON 451-750TB=CC	\$455	\$305	Each	33%	Other	ES-1	
456-110-268	456-110-268	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON 751-1500TB=CC	\$390	\$261	Each	33%	Other	ES-1	
456-110-269	456-110-269	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON 1501+TB=CC	\$330	\$221	Each	33%	Other	ES-1	
456-110-270	456-110-270	VMAX3 FAMILY	V100K SRDF METRO ADD ON UPG 0-50TB=CC	\$1,320	\$884	Each	33%	Other	ES-1	
456-110-271	456-110-271	VMAX3 FAMILY	V100K SRDF METRO ADD ON UPG 51-150TB=CC	\$945	\$633	Each	33%	Other	ES-1	
456-110-272	456-110-272	VMAX3 FAMILY	V100K SRDF METRO ADD ON UPG 151-300TB=CC	\$670	\$449	Each	33%	Other	ES-1	
456-110-273	456-110-273	VMAX3 FAMILY	V100K SRDF METRO ADD ON UPG 301-450TB=CC	\$530	\$355	Each	33%	Other	ES-1	
456-110-274	456-110-274	VMAX3 FAMILY	V100K SRDF METRO ADD ON UPG 451-750TB=CC	\$455	\$305	Each	33%	Other	ES-1	
456-110-275	456-110-275	VMAX3 FAMILY	V100K SRDF MET ADD ON UPG 751-1500TB=CC	\$390	\$261	Each	33%	Other	ES-1	
456-110-276	456-110-276	VMAX3 FAMILY	V100K SRDF METRO ADD ON UPG 1501+TB=CC	\$330	\$221	Each	33%	Other	ES-1	
456-110-277	456-110-277	VMAX3 FAMILY	V200K SRDF METRO ADD ON UPG 0-50TB=CC	\$1,320	\$884	Each	33%	Other	ES-1	
456-110-278	456-110-278	VMAX3 FAMILY	V200K SRDF METRO ADD ON UPG 51-150TB=CC	\$945	\$633	Each	33%	Other	ES-1	
456-110-279	456-110-279	VMAX3 FAMILY	V200K SRDF METRO ADD ON UPG 151-300TB=CC	\$670	\$449	Each	33%	Other	ES-1	
456-110-280	456-110-280	VMAX3 FAMILY	V200K SRDF METRO ADD ON UPG 301-450TB=CC	\$530	\$355	Each	33%	Other	ES-1	
456-110-281	456-110-281	VMAX3 FAMILY	V200K SRDF METRO ADD ON UPG 451-750TB=CC	\$455	\$305	Each	33%	Other	ES-1	
456-110-282	456-110-282	VMAX3 FAMILY	V200K SRDF MET ADD ON UPG 751-1500TB=CC	\$390	\$261	Each	33%	Other	ES-1	
456-110-283	456-110-283	VMAX3 FAMILY	V200K SRDF METRO ADD ON UPG 1501+TB=CC	\$330	\$221	Each	33%	Other	ES-1	
456-110-284	456-110-284	VMAX3 FAMILY	V400K SRDF METRO ADD ON UPG 0-50TB=CC	\$1,320	\$884	Each	33%	Other	ES-1	
456-110-285	456-110-285	VMAX3 FAMILY	V400K SRDF METRO ADD ON UPG 51-150TB=CC	\$945	\$633	Each	33%	Other	ES-1	
456-110-286	456-110-286	VMAX3 FAMILY	V400K SRDF METRO ADD ON UPG 151-300TB=CC	\$670	\$449	Each	33%	Other	ES-1	
456-110-287	456-110-287	VMAX3 FAMILY	V400K SRDF METRO ADD ON UPG 301-450TB=CC	\$530	\$355	Each	33%	Other	ES-1	
456-110-288	456-110-288	VMAX3 FAMILY	V400K SRDF METRO ADD ON UPG 451-750TB=CC	\$455	\$305	Each	33%	Other	ES-1	
456-110-289	456-110-289	VMAX3 FAMILY	V400K SRDF MET ADD ON UPG 751-1500TB=CC	\$390	\$261	Each	33%	Other	ES-1	
456-110-290	456-110-290	VMAX3 FAMILY	V400K SRDF METRO ADD ON UPG 1501+TB=CC	\$330	\$221	Each	33%	Other	ES-1	
456-110-291	456-110-291	VMAX3 FAMILY	SRDFM FAST COMBO TIER VMAX=CC	\$0	\$0	Each	33%	Other	ES-1	
456-110-434	456-110-434	VMAX3 FAMILY	V100K SRDFM CNV UPG 0-50TB=CC	\$400	\$268	Each	33%	Other	ES-1	
456-110-435	456-110-435	VMAX3 FAMILY	V100K SRDFM CNV UPG 51-150TB=CC	\$350	\$235	Each	33%	Other	ES-1	
456-110-436	456-110-436	VMAX3 FAMILY	V100K SRDFM CNV UPG 151-300TB=CC	\$300	\$201	Each	33%	Other	ES-1	
456-110-437	456-110-437	VMAX3 FAMILY	V100K SRDFM CNV UPG 301-450TB=CC	\$275	\$184	Each	33%	Other	ES-1	
456-110-438	456-110-438	VMAX3 FAMILY	V100K SRDFM CNV UPG 451-750TB=CC	\$250	\$168	Each	33%	Other	ES-1	
456-110-439	456-110-439	VMAX3 FAMILY	V100K SRDFM CNV UPG 751-1500TB=CC	\$225	\$151	Each	33%	Other	ES-1	
456-110-440	456-110-440	VMAX3 FAMILY	V100K SRDFM CNV UPG 1501+TB=CC	\$200	\$134	Each	33%	Other	ES-1	
456-110-441	456-110-441	VMAX3 FAMILY	V200K SRDFM CNV UPG 0-50TB=CC	\$400	\$268	Each	33%	Other	ES-1	
456-110-442	456-110-442	VMAX3 FAMILY	V200K SRDFM CNV UPG 51-150TB=CC	\$350	\$235	Each	33%	Other	ES-1	
456-110-443	456-110-443	VMAX3 FAMILY	V200K SRDFM CNV UPG 151-300TB=CC	\$300	\$201	Each	33%	Other	ES-1	
456-110-444	456-110-444	VMAX3 FAMILY	V200K SRDFM CNV UPG 301-450TB=CC	\$275	\$184	Each	33%	Other	ES-1	
456-110-445	456-110-445	VMAX3 FAMILY	V200K SRDFM CNV UPG 451-750TB=CC	\$250	\$168	Each	33%	Other	ES-1	
456-110-446	456-110-446	VMAX3 FAMILY	V200K SRDFM CNV UPG 751-1500TB=CC	\$225	\$151	Each	33%	Other	ES-1	
456-110-447	456-110-447	VMAX3 FAMILY	V200K SRDFM CNV UPG 1501+TB=CC	\$200	\$134	Each	33%	Other	ES-1	
456-110-448	456-110-448	VMAX3 FAMILY	V400K SRDFM CNV UPG 0-50TB=CC	\$400	\$268	Each	33%	Other	ES-1	
456-110-449	456-110-449	VMAX3 FAMILY	V400K SRDFM CNV UPG 51-150TB=CC	\$350	\$235	Each	33%	Other	ES-1	
456-110-450	456-110-450	VMAX3 FAMILY	V400K SRDFM CNV UPG 151-300TB=CC	\$300	\$201	Each	33%	Other	ES-1	
456-110-451	456-110-451	VMAX3 FAMILY	V400K SRDFM CNV UPG 301-450TB=CC	\$275	\$184	Each	33%	Other	ES-1	
456-110-452	456-110-452	VMAX3 FAMILY	V400K SRDFM CNV UPG 451-750TB=CC	\$250	\$168	Each	33%	Other	ES-1	
456-110-453	456-110-453	VMAX3 FAMILY	V400K SRDFM CNV UPG 751-1500TB=CC	\$225	\$151	Each	33%	Other	ES-1	
456-110-454	456-110-454	VMAX3 FAMILY	V400K SRDFM CNV UPG 1501+TB=CC	\$200	\$134	Each	33%	Other	ES-1	
456-110-511	456-110-511	VMAX3 FAMILY	VS SRM VMAX3 BASE NEW 100K=IC	\$0	\$0	Each	33%	Other	ES-1	
456-110-512	456-110-512	VMAX3 FAMILY	VS SRM VMAX3 BASE NEW 200K=IC	\$0	\$0	Each	33%	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
456-110-513	456-110-513	VMAX3 FAMILY	VS SRM VMAX3 BASE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-514	456-110-514	VMAX3 FAMILY	VS SRM VMAX3 1-50TB=CC	\$1,690	Each	33%	\$1,132	Other	ES-1
456-110-515	456-110-515	VMAX3 FAMILY	VS SRM VMAX3 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-110-516	456-110-516	VMAX3 FAMILY	VS SRM VMAX3 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-110-517	456-110-517	VMAX3 FAMILY	VS SRM VMAX3 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-110-518	456-110-518	VMAX3 FAMILY	VS SRM VMAX3 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-110-519	456-110-519	VMAX3 FAMILY	VS SRM VMAX3 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-110-520	456-110-520	VMAX3 FAMILY	VS SRM VMAX3 1500+TB=CC	\$0	Each	33%	\$0	Other	ES-1
456-110-580	456-110-580	VMAX3 FAMILY	VMAX3JUNISPHERE360 BASE NEW 100KPROMO=IC	\$50,000	Each	33%	\$33,500	Other	ES-1
456-110-581	456-110-581	VMAX3 FAMILY	VMAX3JUNISPHERE360 BASE NEW 200KPROMO=IC	\$50,000	Each	33%	\$33,500	Other	ES-1
456-110-582	456-110-582	VMAX3 FAMILY	VMAX3JUNISPHERE360 BASE NEW 400KPROMO=IC	\$50,000	Each	33%	\$33,500	Other	ES-1
456-110-629	456-110-629	VMAX3 FAMILY	VMAX3 MF ESSENTIALS BASE NEW=IC	\$27,585	Each	33%	\$18,482	Other	ES-1
456-110-630	456-110-630	VMAX3 FAMILY	VMAX3 MF ESSENTIALS CAP UPG=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-631	456-110-631	VMAX3 FAMILY	VMAX3 MF ESSENTIALS 0-50TB=CA	\$2,135	Each	33%	\$1,430	Other	ES-1
456-110-632	456-110-632	VMAX3 FAMILY	VMAX3 MF ESSENTIALS 51-150TB=CA	\$1,670	Each	33%	\$1,119	Other	ES-1
456-110-633	456-110-633	VMAX3 FAMILY	VMAX3 MF ESSENTIALS 151-300TB=CA	\$1,365	Each	33%	\$915	Other	ES-1
456-110-634	456-110-634	VMAX3 FAMILY	VMAX3 MF ESSENTIALS 301-450TB=CA	\$1,190	Each	33%	\$797	Other	ES-1
456-110-635	456-110-635	VMAX3 FAMILY	VMAX3 MF ESSENTIALS 451-750TB=CA	\$1,030	Each	33%	\$690	Other	ES-1
456-110-636	456-110-636	VMAX3 FAMILY	VMAX3 MF ESSENTIALS 751-1500TB=CA	\$895	Each	33%	\$600	Other	ES-1
456-110-637	456-110-637	VMAX3 FAMILY	VMAX3 MF ESSENTIALS 1501+TB=CA	\$780	Each	33%	\$523	Other	ES-1
456-110-638	456-110-638	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS BASE NEW=IC	\$48,275	Each	33%	\$32,344	Other	ES-1
456-110-639	456-110-639	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS CAP UPG=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-640	456-110-640	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS 0-50TB=CA	\$3,735	Each	33%	\$2,502	Other	ES-1
456-110-641	456-110-641	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS 51-150TB=CA	\$2,925	Each	33%	\$1,960	Other	ES-1
456-110-642	456-110-642	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS 151-300TB=CA	\$2,390	Each	33%	\$1,601	Other	ES-1
456-110-643	456-110-643	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS 301-450TB=CA	\$2,085	Each	33%	\$1,397	Other	ES-1
456-110-644	456-110-644	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS 451-750TB=CA	\$1,805	Each	33%	\$1,209	Other	ES-1
456-110-645	456-110-645	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS 751-1500TB=CA	\$1,565	Each	33%	\$1,049	Other	ES-1
456-110-646	456-110-646	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS 1501+TB=CA	\$1,365	Each	33%	\$915	Other	ES-1
456-110-647	456-110-647	VMAX3 FAMILY	VMAX3 AUTOSWAP BASE NEW=ZD	\$86,800	Each	33%	\$58,156	Other	ES-1
456-110-648	456-110-648	VMAX3 FAMILY	VMAX3 AUTOSWAP CAP UPG=ZD	\$0	Each	33%	\$0	Other	ES-1
456-110-649	456-110-649	VMAX3 FAMILY	VMAX3 AUTOSWAP 1-45 MSU=ZD	\$190	Each	33%	\$127	Other	ES-1
456-110-650	456-110-650	VMAX3 FAMILY	VMAX3 AUTOSWAP 46-175 MSU=ZD	\$120	Each	33%	\$80	Other	ES-1
456-110-651	456-110-651	VMAX3 FAMILY	VMAX3 AUTOSWAP 176-315 MSU=ZD	\$90	Each	33%	\$60	Other	ES-1
456-110-652	456-110-652	VMAX3 FAMILY	VMAX3 AUTOSWAP 316-575 MSU=ZD	\$70	Each	33%	\$47	Other	ES-1
456-110-653	456-110-653	VMAX3 FAMILY	VMAX3 AUTOSWAP 576-875 MSU=ZD	\$50	Each	33%	\$34	Other	ES-1
456-110-654	456-110-654	VMAX3 FAMILY	VMAX3 AUTOSWAP 876-1315 MSU=ZD	\$35	Each	33%	\$23	Other	ES-1
456-110-655	456-110-655	VMAX3 FAMILY	VMAX3 AUTOSWAP 1316+ MSU=ZD	\$18	Each	33%	\$12	Other	ES-1
456-110-656	456-110-656	VMAX3 FAMILY	VMAX3 ZDP FOR MF BASE NEW=IC	\$12,570	Each	33%	\$8,422	Other	ES-1
456-110-657	456-110-657	VMAX3 FAMILY	VMAX3 ZDP FOR MF CAP UPG=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-658	456-110-658	VMAX3 FAMILY	VMAX3 ZDP FOR MF 0-50TB=CA	\$1,065	Each	33%	\$714	Other	ES-1
456-110-659	456-110-659	VMAX3 FAMILY	VMAX3 ZDP FOR MF 51-150TB=CA	\$825	Each	33%	\$553	Other	ES-1
456-110-660	456-110-660	VMAX3 FAMILY	VMAX3 ZDP FOR MF 151-300TB=CA	\$790	Each	33%	\$529	Other	ES-1
456-110-661	456-110-661	VMAX3 FAMILY	VMAX3 ZDP FOR MF 301-450TB=CA	\$690	Each	33%	\$459	Other	ES-1
456-110-662	456-110-662	VMAX3 FAMILY	VMAX3 ZDP FOR MF 451-750TB=CA	\$635	Each	33%	\$425	Other	ES-1
456-110-663	456-110-663	VMAX3 FAMILY	VMAX3 ZDP FOR MF 751-1500TB=CA	\$520	Each	33%	\$348	Other	ES-1
456-110-664	456-110-664	VMAX3 FAMILY	VMAX3 ZDP FOR MF 1501+TB=CA	\$365	Each	33%	\$245	Other	ES-1
456-110-665	456-110-665	VMAX3 FAMILY	VMAX3 GDDR BASE NEW=MD	\$0	Each	33%	\$0	Other	ES-1
456-110-666	456-110-666	VMAX3 FAMILY	VMAX3 GDDR CAP UPG=MD	\$0	Each	33%	\$0	Other	ES-1
456-110-667	456-110-667	VMAX3 FAMILY	VMAX3 GDDR TIER=MD	\$175,000	Each	33%	\$117,250	Other	ES-1
456-110-668	456-110-668	VMAX3 FAMILY	LOC REP COMP NAT FLASH E-RTU=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-669	456-110-669	VMAX3 FAMILY	REM REP COMP PEER E-RTU=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-670	456-110-670	VMAX3 FAMILY	MF ESSENTIALS E-RTU=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-671	456-110-671	VMAX3 FAMILY	MF ESSENTIALS PLUS E-RTU=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-672	456-110-672	VMAX3 FAMILY	AUTOSWAP E-RTU=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-673	456-110-673	VMAX3 FAMILY	GDDR E-RTU=IC	\$0	Each	33%	\$0	Other	ES-1
456-110-784	456-110-784	VMAX3 FAMILY	SRM VMAX3 0-50TB=CC	\$1,190	Each	33%	\$797	Other	ES-1
456-110-785	456-110-785	VMAX3 FAMILY	SRM VMAX3 51-150TB=CC	\$1,180	Each	33%	\$791	Other	ES-1
456-110-786	456-110-786	VMAX3 FAMILY	SRM VMAX3 151-300TB=CC	\$1,170	Each	33%	\$784	Other	ES-1
456-110-787	456-110-787	VMAX3 FAMILY	SRM VMAX3 301-450TB=CC	\$1,125	Each	33%	\$754	Other	ES-1
456-110-788	456-110-788	VMAX3 FAMILY	SRM VMAX3 451-750TB=CC	\$1,035	Each	33%	\$693	Other	ES-1
456-110-789	456-110-789	VMAX3 FAMILY	SRM VMAX3 751-1500TB=CC	\$945	Each	33%	\$633	Other	ES-1
456-110-790	456-110-790	VMAX3 FAMILY	SRM VMAX3 1500+TB=CC	\$900	Each	33%	\$603	Other	ES-1
457-101-423	457-101-423	VMAX3 FAMILY	VMAX BASE SUITE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-424	457-101-424	VMAX3 FAMILY	VMAX BASE SUITE NEW 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-425	457-101-425	VMAX3 FAMILY	VMAX BASE SUITE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-429	457-101-429	VMAX3 FAMILY	VMAX BASE SUITE ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-430	457-101-430	VMAX3 FAMILY	VMAX BASE SUITE ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-431	457-101-431	VMAX3 FAMILY	VMAX BASE SUITE ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-438	457-101-438	VMAX3 FAMILY	VMAX FOUNDATION SUITE ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-439	457-101-439	VMAX3 FAMILY	VMAX FOUNDATION SUITE ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-440	457-101-440	VMAX3 FAMILY	VMAX FOUNDATION SUITE ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-101-441	457-101-441	VMAX3 FAMILY	LOC REP SUITE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-442	457-101-442	VMAX3 FAMILY	LOC REP SUITE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-443	457-101-443	VMAX3 FAMILY	LOC REP SUITE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-444	457-101-444	VMAX3 FAMILY	LOC REP SUITE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-445	457-101-445	VMAX3 FAMILY	LOC REP SUITE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I)Column K	Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
457-101-446	457-101-446	VMAX3 FAMILY	LOC REP SUITE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-447	457-101-447	VMAX3 FAMILY	LOC REP SUITE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-448	457-101-448	VMAX3 FAMILY	LOC REP SUITE BASE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-449	457-101-449	VMAX3 FAMILY	LOC REP SUITE BASE NEW 200K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-450	457-101-450	VMAX3 FAMILY	LOC REP SUITE BASE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-454	457-101-454	VMAX3 FAMILY	LOC REP SUITE ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-455	457-101-455	VMAX3 FAMILY	LOC REP SUITE ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-456	457-101-456	VMAX3 FAMILY	LOC REP SUITE ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-470	457-101-470	VMAX3 FAMILY	REM REP SUITE ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-471	457-101-471	VMAX3 FAMILY	REM REP SUITE ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-472	457-101-472	VMAX3 FAMILY	REM REP SUITE ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-498	457-101-498	VMAX3 FAMILY	VMAX ADVANCED SUITE BASE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-499	457-101-499	VMAX3 FAMILY	VMAX ADVANCED SUITE BASE NEW 200K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-500	457-101-500	VMAX3 FAMILY	VMAX ADVANCED SUITE BASE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-504	457-101-504	VMAX3 FAMILY	VMAX ADVANCED SUITE ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-505	457-101-505	VMAX3 FAMILY	VMAX ADVANCED SUITE ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-506	457-101-506	VMAX3 FAMILY	VMAX ADVANCED SUITE ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-507	457-101-507	VMAX3 FAMILY	V200K VMAX TOTAL PROD PAK BASE NEW =IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-508	457-101-508	VMAX3 FAMILY	V400K VMAX TOTAL PROD PAK BASE NEW=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-511	457-101-511	VMAX3 FAMILY	TOTAL PROD PAK 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-512	457-101-512	VMAX3 FAMILY	TOTAL PROD PAK 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-513	457-101-513	VMAX3 FAMILY	TOTAL PROD PAK 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-521	457-101-521	VMAX3 FAMILY	TOTAL PROD PAK 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-522	457-101-522	VMAX3 FAMILY	TOTAL PROD PAK 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-573	457-101-573	VMAX3 FAMILY	VI PR SRM VMAX3 BASE NEW 100K =CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-574	457-101-574	VMAX3 FAMILY	VI PR SRM VMAX3 BASE NEW 200K =CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-575	457-101-575	VMAX3 FAMILY	VI PR SRM VMAX3 BASE NEW 400K =CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-576	457-101-576	VMAX3 FAMILY	VI PR SRM VMAX3 CAP UPGRADE 100K =CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-577	457-101-577	VMAX3 FAMILY	VI PR SRM VMAX3 CAP UPGRADE 200K =CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-578	457-101-578	VMAX3 FAMILY	VI PR SRM VMAX3 CAP UPGRADE 400K =CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-616	457-101-616	VMAX3 FAMILY	V200K REM REP SUITE BASE NEW=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-617	457-101-617	VMAX3 FAMILY	V400K REM REP SUITE BASE NEW=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-620	457-101-620	VMAX3 FAMILY	REM REP SUITE 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-621	457-101-621	VMAX3 FAMILY	REM REP SUITE 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-622	457-101-622	VMAX3 FAMILY	REM REP SUITE 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-623	457-101-623	VMAX3 FAMILY	REM REP SUITE 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-624	457-101-624	VMAX3 FAMILY	REM REP SUITE 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-625	457-101-625	VMAX3 FAMILY	REM REP SUITE 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-626	457-101-626	VMAX3 FAMILY	REM REP SUITE 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-627	457-101-627	VMAX3 FAMILY	V100 REM REP SUITE BASE NEW=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-631	457-101-631	VMAX3 FAMILY	V100K VMAX TOTAL PROD PAK BASE NEW=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-637	457-101-637	VMAX3 FAMILY	ADVANCED SUITE BASE UPG FBS 100K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-638	457-101-638	VMAX3 FAMILY	ADVANCED SUITE BASE UPG FBS 200K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-639	457-101-639	VMAX3 FAMILY	ADVANCED SUITE BASE UPG FBS 400K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-640	457-101-640	VMAX3 FAMILY	ADVANCED SUITE BASE UPG FBS 100K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-641	457-101-641	VMAX3 FAMILY	ADVANCED SUITE BASE UPG FFS 200K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-642	457-101-642	VMAX3 FAMILY	ADVANCED SUITE BASE UPG FFS 400K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-658	457-101-658	VMAX3 FAMILY	HYPERMAX OS BASE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-659	457-101-659	VMAX3 FAMILY	HYPERMAX OS BASE NEW 200K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-660	457-101-660	VMAX3 FAMILY	HYPERMAX OS BASE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-664	457-101-664	VMAX3 FAMILY	HYPERMAX OS ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-665	457-101-665	VMAX3 FAMILY	HYPERMAX OS ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-666	457-101-666	VMAX3 FAMILY	HYPERMAX OS ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-667	457-101-667	VMAX3 FAMILY	UNISPHERE SUITE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-669	457-101-669	VMAX3 FAMILY	UNISPHERE SUITE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-673	457-101-673	VMAX3 FAMILY	UNISPHERE SUITE ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-674	457-101-674	VMAX3 FAMILY	UNISPHERE SUITE ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-675	457-101-675	VMAX3 FAMILY	UNISPHERE SUITE ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1	
457-101-676	457-101-676	VMAX3 FAMILY	TOTAL PROD PAK 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-677	457-101-677	VMAX3 FAMILY	TOTAL PROD PAK 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-691	457-101-691	VMAX3 FAMILY	ADVANCED UPG FRM UNISPHERE 100K=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-692	457-101-692	VMAX3 FAMILY	ADVANCED UPG FRM UNISPHERE 200K=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-693	457-101-693	VMAX3 FAMILY	ADVANCED UPG FRM UNISPHERE 400K=CC	\$0	Each	33%	\$0	Other	ES-1	
457-101-823	457-101-823	VMAX3 FAMILY	ESA FOR V100K BASE LIC=IA	\$0	Each	33%	\$0	Other	ES-1	
457-101-825	457-101-825	VMAX3 FAMILY	ESA FOR V200K BASE LIC=IA	\$0	Each	33%	\$0	Other	ES-1	
457-101-827	457-101-827	VMAX3 FAMILY	ESA FOR V400K BASE LIC=IA	\$0	Each	33%	\$0	Other	ES-1	
457-101-829	457-101-829	VMAX3 FAMILY	TIMEFINDER FAST COMBO VMAX 100K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-830	457-101-830	VMAX3 FAMILY	TIMEFINDER FAST COMBO VMAX 200K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-831	457-101-831	VMAX3 FAMILY	TIMEFINDER FAST COMBO VMAX 400K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-832	457-101-832	VMAX3 FAMILY	SRDF FAST COMBO VMAX 100K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-833	457-101-833	VMAX3 FAMILY	SRDF FAST COMBO VMAX 200K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-834	457-101-834	VMAX3 FAMILY	SRDF FAST COMBO VMAX 400K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-882	457-101-882	VMAX3 FAMILY	DATA AT REST ENCRYPT OS NEW LIC 100K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-883	457-101-883	VMAX3 FAMILY	DATA AT REST ENCRYPT OS UPG 100K=IC	\$35,000	Each	33%	\$23,450	Other	ES-1	
457-101-884	457-101-884	VMAX3 FAMILY	DATA AT REST ENCRYPT OS NEW LIC 200K=IC	\$0	Each	33%	\$0	Other	ES-1	
457-101-885	457-101-885	VMAX3 FAMILY	DATA AT REST ENCRYPT OS UPG 200K=IC	\$100,000	Each	33%	\$67,000	Other	ES-1	
457-101-886	457-101-886	VMAX3 FAMILY	DATA AT REST ENCRYPT OS NEW LIC 400K=IC	\$0	Each	33%	\$0	Other	ES-1	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)	Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
457-101-887	457-101-887	VMAX3 FAMILY	DATA AT REST ENCRYPT OS UPG 400K=IC	\$192,000	Each	33%	\$128,640	Other	ES-1
457-101-914	457-101-914	VMAX3 FAMILY	V100K LOCAL REP REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-915	457-101-915	VMAX3 FAMILY	V200K LOCAL REP REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-916	457-101-916	VMAX3 FAMILY	V400K LOCAL REP REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-920	457-101-920	VMAX3 FAMILY	V100K REMOTE REP REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-921	457-101-921	VMAX3 FAMILY	V200K REMOTE REP REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-922	457-101-922	VMAX3 FAMILY	V400K REMOTE REP REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-926	457-101-926	VMAX3 FAMILY	ESA FOR 100K BASE NEW LICENSE MP ONLY=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-927	457-101-927	VMAX3 FAMILY	ESA FOR 200K BASE NEW LICENSE MP ONLY=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-928	457-101-928	VMAX3 FAMILY	ESA FOR 400K BASE NEW LICENSE MP ONLY=IC	\$0	Each	33%	\$0	Other	ES-1
457-101-932	457-101-932	VMAX3 FAMILY	V100K REMOTE REP UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-933	457-101-933	VMAX3 FAMILY	V100K REMOTE REP UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-934	457-101-934	VMAX3 FAMILY	V100K REMOTE REP UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-935	457-101-935	VMAX3 FAMILY	V100K REMOTE REP UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-936	457-101-936	VMAX3 FAMILY	V100K REMOTE REP UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-937	457-101-937	VMAX3 FAMILY	V100K REMOTE REP UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-938	457-101-938	VMAX3 FAMILY	V100K REMOTE REP UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-939	457-101-939	VMAX3 FAMILY	V200K REMOTE REP UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-940	457-101-940	VMAX3 FAMILY	V200K REMOTE REP UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-941	457-101-941	VMAX3 FAMILY	V200K REMOTE REP UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-942	457-101-942	VMAX3 FAMILY	V200K REMOTE REP UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-943	457-101-943	VMAX3 FAMILY	V200K REMOTE REP UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-944	457-101-944	VMAX3 FAMILY	V200K REMOTE REP UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-945	457-101-945	VMAX3 FAMILY	V200K REMOTE REP UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-946	457-101-946	VMAX3 FAMILY	V400K REMOTE REP UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-947	457-101-947	VMAX3 FAMILY	V400K REMOTE REP UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-948	457-101-948	VMAX3 FAMILY	V400K REMOTE REP UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-949	457-101-949	VMAX3 FAMILY	V400K REMOTE REP UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-950	457-101-950	VMAX3 FAMILY	V400K REMOTE REP UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-951	457-101-951	VMAX3 FAMILY	V400K REMOTE REP UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-952	457-101-952	VMAX3 FAMILY	V400K REMOTE REP UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-953	457-101-953	VMAX3 FAMILY	V100K LOCAL REP UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-954	457-101-954	VMAX3 FAMILY	V100K LOCAL REP UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-955	457-101-955	VMAX3 FAMILY	V100K LOCAL REP UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-956	457-101-956	VMAX3 FAMILY	V100K LOCAL REP UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-957	457-101-957	VMAX3 FAMILY	V100K LOCAL REP UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-958	457-101-958	VMAX3 FAMILY	V100K LOCAL REP UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-959	457-101-959	VMAX3 FAMILY	V100K LOCAL REP UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-960	457-101-960	VMAX3 FAMILY	V200K LOCAL REP UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-961	457-101-961	VMAX3 FAMILY	V200K LOCAL REP UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-962	457-101-962	VMAX3 FAMILY	V200K LOCAL REP UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-963	457-101-963	VMAX3 FAMILY	V200K LOCAL REP UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-964	457-101-964	VMAX3 FAMILY	V200K LOCAL REP UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-965	457-101-965	VMAX3 FAMILY	V200K LOCAL REP UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-966	457-101-966	VMAX3 FAMILY	V200K LOCAL REP UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-967	457-101-967	VMAX3 FAMILY	V400K LOCAL REP UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-968	457-101-968	VMAX3 FAMILY	V400K LOCAL REP UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-969	457-101-969	VMAX3 FAMILY	V400K LOCAL REP UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-970	457-101-970	VMAX3 FAMILY	V400K LOCAL REP UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-971	457-101-971	VMAX3 FAMILY	V400K LOCAL REP UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-972	457-101-972	VMAX3 FAMILY	V400K LOCAL REP UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-973	457-101-973	VMAX3 FAMILY	V400K LOCAL REP UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-974	457-101-974	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-975	457-101-975	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-976	457-101-976	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-977	457-101-977	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-978	457-101-978	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-979	457-101-979	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-980	457-101-980	VMAX3 FAMILY	V100K TOTAL PROD PACK UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-981	457-101-981	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-982	457-101-982	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-983	457-101-983	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-984	457-101-984	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-985	457-101-985	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-986	457-101-986	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-987	457-101-987	VMAX3 FAMILY	V200K TOTAL PROD PACK UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-988	457-101-988	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 0-50TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-989	457-101-989	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 51-150TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-990	457-101-990	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-991	457-101-991	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-992	457-101-992	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-993	457-101-993	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 751-1500TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-101-994	457-101-994	VMAX3 FAMILY	V400K TOTAL PROD PACK UPG 1501+TB=CC	\$0	Each	33%	\$0	Other	ES-1
457-102-018	457-102-018	VMAX3 FAMILY	FAST.X BASE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-019	457-102-019	VMAX3 FAMILY	FAST.X BASE NEW 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-020	457-102-020	VMAX3 FAMILY	FAST.X BASE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-024	457-102-024	VMAX3 FAMILY	FAST.X ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
457-102-025	457-102-025	VMAX3 FAMILY	FAST X ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-102-026	457-102-026	VMAX3 FAMILY	FAST X ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-102-032	457-102-032	VMAX3 FAMILY	VMAX SRDF METRO BASE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-033	457-102-033	VMAX3 FAMILY	VMAX SRDF METRO BASE NEW 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-034	457-102-034	VMAX3 FAMILY	VMAX SRDF METRO BASE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-035	457-102-035	VMAX3 FAMILY	VMAX SRDF METRO BASE NEW ELA 100K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-102-036	457-102-036	VMAX3 FAMILY	VMAX SRDF METRO BASE NEW ELA 200K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-102-037	457-102-037	VMAX3 FAMILY	VMAX SRDF METRO BASE NEW ELA 400K=IC	\$1,000	Each	33%	\$670	Other	ES-1
457-102-074	457-102-074	VMAX3 FAMILY	VMAX3 SRDF METRO REG BASE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-075	457-102-075	VMAX3 FAMILY	VMAX3 SRDF METRO REG BASE NEW 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-076	457-102-076	VMAX3 FAMILY	VMAX3 SRDF METRO REG BASE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-080	457-102-080	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON BASE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-081	457-102-081	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON BASE NEW 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-082	457-102-082	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON BASE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-086	457-102-086	VMAX3 FAMILY	SRDFM FAST COMBO VMAX 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-087	457-102-087	VMAX3 FAMILY	SRDFM FAST COMBO VMAX 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-088	457-102-088	VMAX3 FAMILY	SRDFM FAST COMBO VMAX 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-127	457-102-127	VMAX3 FAMILY	VMAX SRDFM CNV BASE NEW 100K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-128	457-102-128	VMAX3 FAMILY	VMAX SRDFM CNV BASE NEW 200K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-129	457-102-129	VMAX3 FAMILY	VMAX SRDFM CNV BASE NEW 400K=IC	\$0	Each	33%	\$0	Other	ES-1
457-102-661	457-102-661	VMAX3 FAMILY	VI PR SRM VMAX3 BASE NEW 100K =IC	\$0	Each	33%	\$0	Other	ES-1
457-102-662	457-102-662	VMAX3 FAMILY	VI PR SRM VMAX3 BASE NEW 200K =IC	\$0	Each	33%	\$0	Other	ES-1
457-102-663	457-102-663	VMAX3 FAMILY	VI PR SRM VMAX3 BASE NEW 400K =IC	\$0	Each	33%	\$0	Other	ES-1
458-000-268	458-000-268	VMAX3 FAMILY	VMAX3 UNISPHERE IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-270	458-000-270	VMAX3 FAMILY	VMAX3 UNISPHERE FILE IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-274	458-000-274	VMAX3 FAMILY	VMAX3 FAST VP IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-359	458-000-359	VMAX3 FAMILY	VMAX3 SRDF IN REMOTE REP=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-407	458-000-407	VMAX3 FAMILY	VMAX3 FOUNDATION FS IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-408	458-000-408	VMAX3 FAMILY	VMAX3 ADVANCED IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-423	458-000-423	VMAX3 FAMILY	V100K UNISPHERE BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-424	458-000-424	VMAX3 FAMILY	V200K UNISPHERE BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-425	458-000-425	VMAX3 FAMILY	V400K UNISPHERE BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-429	458-000-429	VMAX3 FAMILY	V100K LOC REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-430	458-000-430	VMAX3 FAMILY	V200K LOC REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-431	458-000-431	VMAX3 FAMILY	V400K LOC REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-435	458-000-435	VMAX3 FAMILY	V100K ADVANCED SUITE BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-436	458-000-436	VMAX3 FAMILY	V200K ADVANCED PKG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-437	458-000-437	VMAX3 FAMILY	V400K ADVANCED PKG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-459	458-000-459	VMAX3 FAMILY	V100K TOTAL PROD PACK BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-460	458-000-460	VMAX3 FAMILY	V200K TOTAL PROD PACK BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-461	458-000-461	VMAX3 FAMILY	V400K TOTAL PROD PACK BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-496	458-000-496	VMAX3 FAMILY	VMAX3 SNAPSURE IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-497	458-000-497	VMAX3 FAMILY	VMAX3 REPI FOR FILE IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-517	458-000-517	VMAX3 FAMILY	VMAX3 UNISPHERE IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-518	458-000-518	VMAX3 FAMILY	VMAX3 FAST VP IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-519	458-000-519	VMAX3 FAMILY	VMAX3 TIMEFINDER IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-520	458-000-520	VMAX3 FAMILY	VMAX3 SRDF IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-521	458-000-521	VMAX3 FAMILY	VMAX3 ADVANCED IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-536	458-000-536	VMAX3 FAMILY	VMAX3 UNISPHERE AS IN PKG=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-740	458-000-740	VMAX3 FAMILY	VMAX3 STAR IN TPP=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-783	458-000-783	VMAX3 FAMILY	VMAX3 SNAPSURE REG IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-784	458-000-784	VMAX3 FAMILY	VMAX3 SRDF FILE REG IN PKG=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-792	458-000-792	VMAX3 FAMILY	V400K ADVANCED FROM UNISPHERE UPG=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-802	458-000-802	VMAX3 FAMILY	VMAX3 UNISPHERE FAST COMBO	\$0	Each	33%	\$0	Other	ES-1
458-000-808	458-000-808	VMAX3 FAMILY	VMAX3 ADVANCED FAST COMBO	\$0	Each	33%	\$0	Other	ES-1
458-000-820	458-000-820	VMAX3 FAMILY	V100K SRDF REPI FILE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-821	458-000-821	VMAX3 FAMILY	V200K SRDF REPI FILE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-822	458-000-822	VMAX3 FAMILY	V400K SRDF REPI FILE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-827	458-000-827	VMAX3 FAMILY	V100K TF SNAPSURE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-828	458-000-828	VMAX3 FAMILY	V200K TF SNAPSURE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-829	458-000-829	VMAX3 FAMILY	V400K TF SNAPSURE REG BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-934	458-000-934	VMAX3 FAMILY	VMAX3 STAR IN REMOTE REP=CC	\$0	Each	33%	\$0	Other	ES-1
458-000-935	458-000-935	VMAX3 FAMILY	V100K REMOTE REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-936	458-000-936	VMAX3 FAMILY	V200K REMOTE REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-937	458-000-937	VMAX3 FAMILY	V400K REMOTE REP BASE LIC=IC	\$0	Each	33%	\$0	Other	ES-1
458-000-990	458-000-990	VMAX3 FAMILY	VMAX3 SRDF METRO FAST COMBO PRODUCT	\$0	Each	33%	\$0	Other	ES-1
458-001-086	458-001-086	VMAX3 FAMILY	V100K ESA 0-50TB=CC	\$370	Each	33%	\$248	Other	ES-1
458-001-087	458-001-087	VMAX3 FAMILY	V100K ESA 51-150TB=CC	\$275	Each	33%	\$184	Other	ES-1
458-001-088	458-001-088	VMAX3 FAMILY	V100K ESA 151-300TB=CC	\$175	Each	33%	\$117	Other	ES-1
458-001-089	458-001-089	VMAX3 FAMILY	V100K ESA 301-450TB=CC	\$150	Each	33%	\$101	Other	ES-1
458-001-090	458-001-090	VMAX3 FAMILY	V100K ESA 451-750TB=CC	\$125	Each	33%	\$84	Other	ES-1
458-001-091	458-001-091	VMAX3 FAMILY	V100K ESA 751-1500TB=CC	\$110	Each	33%	\$74	Other	ES-1
458-001-092	458-001-092	VMAX3 FAMILY	V100K ESA 1501+TB=CC	\$100	Each	33%	\$67	Other	ES-1
458-001-093	458-001-093	VMAX3 FAMILY	V200K ESA 0-50TB=CC	\$370	Each	33%	\$248	Other	ES-1
458-001-094	458-001-094	VMAX3 FAMILY	V200K ESA 51-150TB=CC	\$275	Each	33%	\$184	Other	ES-1
458-001-095	458-001-095	VMAX3 FAMILY	V200K ESA 151-300TB=CC	\$175	Each	33%	\$117	Other	ES-1
458-001-096	458-001-096	VMAX3 FAMILY	V200K ESA 301-450TB=CC	\$150	Each	33%	\$101	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
458-001-097	458-001-097	VMAX3 FAMILY	V200K ESA 451-750TB=CC	\$125	Each	33%	\$84	Other	ES-1	
458-001-098	458-001-098	VMAX3 FAMILY	V200K ESA 751-1500TB=CC	\$110	Each	33%	\$74	Other	ES-1	
458-001-099	458-001-099	VMAX3 FAMILY	V200K ESA 1501+TB=CC	\$100	Each	33%	\$67	Other	ES-1	
458-001-100	458-001-100	VMAX3 FAMILY	V400K ESA 0-50TB=CC	\$370	Each	33%	\$248	Other	ES-1	
458-001-101	458-001-101	VMAX3 FAMILY	V400K ESA 51-150TB=CC	\$275	Each	33%	\$184	Other	ES-1	
458-001-102	458-001-102	VMAX3 FAMILY	V400K ESA 151-300TB=CC	\$175	Each	33%	\$117	Other	ES-1	
458-001-103	458-001-103	VMAX3 FAMILY	V400K ESA 301-450TB=CC	\$150	Each	33%	\$101	Other	ES-1	
458-001-104	458-001-104	VMAX3 FAMILY	V400K ESA 451-750TB=CC	\$125	Each	33%	\$84	Other	ES-1	
458-001-105	458-001-105	VMAX3 FAMILY	V400K ESA 751-1500TB=CC	\$110	Each	33%	\$74	Other	ES-1	
458-001-106	458-001-106	VMAX3 FAMILY	V400K ESA 1501+TB=CC	\$100	Each	33%	\$67	Other	ES-1	
458-001-331	458-001-331	VMAX3 FAMILY	ESA FOR V100K BASE LIC-IA	\$5,145	Each	33%	\$3,447	Other	ES-1	
458-001-332	458-001-332	VMAX3 FAMILY	ESA FOR V200K BASE LIC-IA	\$5,145	Each	33%	\$3,447	Other	ES-1	
458-001-333	458-001-333	VMAX3 FAMILY	ESA FOR V400K BASE LIC-IA	\$5,145	Each	33%	\$3,447	Other	ES-1	
458-001-534	458-001-534	VMAX3 FAMILY	VMAX3 HYPERMAX OS PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-535	458-001-535	VMAX3 FAMILY	VMAX3 HYPERMAX OS CAPACITY	\$0	Each	33%	\$0	Other	ES-1	
458-001-536	458-001-536	VMAX3 FAMILY	VMAX3 BASE PKG	\$0	Each	33%	\$0	Other	ES-1	
458-001-537	458-001-537	VMAX3 FAMILY	VMAX3 UNISPHERE PKG CAPACITY	\$0	Each	33%	\$0	Other	ES-1	
458-001-538	458-001-538	VMAX3 FAMILY	VMAX3 LOC REPLICATION PKG CAPACITY	\$0	Each	33%	\$0	Other	ES-1	
458-001-540	458-001-540	VMAX3 FAMILY	V100K ADVANCED FROM UNISPHERE UPG=IC	\$0	Each	33%	\$0	Other	ES-1	
458-001-541	458-001-541	VMAX3 FAMILY	V100K ADVANCED FROM BASE PKG UPG=IC	\$0	Each	33%	\$0	Other	ES-1	
458-001-546	458-001-546	VMAX3 FAMILY	V100K ESA MGMT PACK ONLY PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-547	458-001-547	VMAX3 FAMILY	VMAX3 SRDF REPFIL REG CAP=CA	\$0	Each	33%	\$0	Other	ES-1	
458-001-548	458-001-548	VMAX3 FAMILY	V100K SRDF REPFIL REG UPG CAP=CA	\$0	Each	33%	\$0	Other	ES-1	
458-001-549	458-001-549	VMAX3 FAMILY	VMAX3 TF SNAPSURE REG CAP=CA	\$0	Each	33%	\$0	Other	ES-1	
458-001-550	458-001-550	VMAX3 FAMILY	V100K TFSNAPSURE REG UPG CAP=CA	\$0	Each	33%	\$0	Other	ES-1	
458-001-551	458-001-551	VMAX3 FAMILY	VMAX3 DATA AT REST ENCRYPTION PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-553	458-001-553	VMAX3 FAMILY	VMAX3 FAST X PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-554	458-001-554	VMAX3 FAMILY	VMAX3 SRDF METRO PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-555	458-001-555	VMAX3 FAMILY	VMAX3 SRDF METRO REGISTERED PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-556	458-001-556	VMAX3 FAMILY	VMAX3 SRDF METRO ADD ON PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-558	458-001-558	VMAX3 FAMILY	VMAX3 SRDF METRO CONV REG TO FULL PROD	\$0	Each	33%	\$0	Other	ES-1	
458-001-559	458-001-559	VMAX3 FAMILY	VMAX3 ESA CAPACITY	\$0	Each	33%	\$0	Other	ES-1	
458-001-560	458-001-560	VMAX3 FAMILY	VMAX3 UNISPHERE360 PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-561	458-001-561	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-562	458-001-562	VMAX3 FAMILY	VMAX3 MF ESSENTIALS PLUS PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-563	458-001-563	VMAX3 FAMILY	VMAX3 AUTOSWAP PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-564	458-001-564	VMAX3 FAMILY	VMAX3 ZDP FOR MF PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-565	458-001-565	VMAX3 FAMILY	VMAX3 GDDR PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-597	458-001-597	VMAX3 FAMILY	V100K ESA BASE LIC-IA	\$5,145	Each	33%	\$3,447	Other	ES-1	
458-001-612	458-001-612	VMAX3 FAMILY	V400K ADVANCED FROM UNISPHERE UPG=IC	\$0	Each	33%	\$0	Other	ES-1	
458-001-614	458-001-614	VMAX3 FAMILY	V400K ESA MGMT PACK ONLY PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-615	458-001-615	VMAX3 FAMILY	V400K SRDF REPFIL REG UPG CAP=CA	\$0	Each	33%	\$0	Other	ES-1	
458-001-616	458-001-616	VMAX3 FAMILY	V400K TFSNAPSURE REG UPG CAP=CA	\$0	Each	33%	\$0	Other	ES-1	
458-001-618	458-001-618	VMAX3 FAMILY	V200K ADVANCED FROM UNISPHERE UPG=IC	\$0	Each	33%	\$0	Other	ES-1	
458-001-620	458-001-620	VMAX3 FAMILY	V200K ESA MGMT PACK ONLY PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-621	458-001-621	VMAX3 FAMILY	V200K SRDF REPFIL REG UPG CAP=CA	\$0	Each	33%	\$0	Other	ES-1	
458-001-622	458-001-622	VMAX3 FAMILY	V200K TFSNAPSURE REG UPG CAP=CA	\$0	Each	33%	\$0	Other	ES-1	
458-001-934	458-001-934	VMAX3 FAMILY	SRM VMAX3 PRODUCT	\$0	Each	33%	\$0	Other	ES-1	
458-001-938	458-001-938	VMAX3 FAMILY	ESA FOR V200K BASE LIC-IA	\$5,145	Each	33%	\$3,447	Other	ES-1	
458-001-939	458-001-939	VMAX3 FAMILY	ESA FOR V400K BASE LIC-IA	\$5,145	Each	33%	\$3,447	Other	ES-1	
E-1200TK-R1-3380	E-1200TK-R1-3380	VMAX3 FAMILY	1200GB 10K R1 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1200TK-R1-3390	E-1200TK-R1-3390	VMAX3 FAMILY	1200GB 10K R1 CKD3390 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1200TK-R53-3380	E-1200TK-R53-3380	VMAX3 FAMILY	1200GB 10K R53 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1200TK-R53-3390	E-1200TK-R53-3390	VMAX3 FAMILY	1200GB 10K R53 CKD3390 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1200TK-R57-3380	E-1200TK-R57-3380	VMAX3 FAMILY	1200GB 10K R57 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1200TK-R57-3390	E-1200TK-R57-3390	VMAX3 FAMILY	1200GB 10K R57 CKD3390 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1200TK-R614-3380	E-1200TK-R614-3380	VMAX3 FAMILY	1200GB 10K R614 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1200TK-R614-3390	E-1200TK-R614-3390	VMAX3 FAMILY	1200GB 10K R614 CKD3390 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1200TK-R66-3380	E-1200TK-R66-3380	VMAX3 FAMILY	1200GB 10K R66 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1200TK-R66-3390	E-1200TK-R66-3390	VMAX3 FAMILY	1200GB 10K R66 CKD3390 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-13UF-UFD-3P	E-13UF-UFD-3P	VMAX3 FAMILY	VMAX VG 1U/3U FILLER PANEL KIT 3RD PARTY	\$295	Each	33%	\$191	Other	ES-1	
E-1400MOD	E-1400MOD	VMAX3 FAMILY	VMAX VG FLASH MOD 1400	\$34,930	Each	33%	\$23,403	Other	ES-1	
E-1400MODCONV	E-1400MODCONV	VMAX3 FAMILY	VMAX VG FLASH MOD 1400 CONVERSION	\$34,930	Each	33%	\$23,403	Other	ES-1	
E-1400MODUJ	E-1400MODUJ	VMAX3 FAMILY	VMAX VG FLASH MOD 1400 UPG	\$34,930	Each	33%	\$23,403	Other	ES-1	
E-1400MODUF	E-1400MODUF	VMAX3 FAMILY	VMAX VG FLASH MOD 1400 FD UPG	\$34,930	Each	33%	\$23,403	Other	ES-1	
E-1600MDS	E-1600MDS	VMAX3 FAMILY	VMAX VG FLASH MODS 1600	\$34,930	Each	33%	\$23,403	Other	ES-1	
E-1600MDSCONV	E-1600MDSCONV	VMAX3 FAMILY	VMAX VG FLASH MOD 1600 CONVERSION	\$34,930	Each	33%	\$23,403	Other	ES-1	
E-1600MDSU	E-1600MDSU	VMAX3 FAMILY	VMAX VG FLASH MODS 1600 UPG	\$34,930	Each	33%	\$23,403	Other	ES-1	
E-1600MDSUF	E-1600MDSUF	VMAX3 FAMILY	VMAX VG FLASH MODS 1600 FD UPG	\$34,930	Each	33%	\$23,403	Other	ES-1	
E-16FC-FASTX	E-16FC-FASTX	VMAX3 FAMILY	FASTX 16G PORTS TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1920EFD-R1-3380	E-1920EFD-R1-3380	VMAX3 FAMILY	1920GB EFD R1 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1920EFD-R1-3390	E-1920EFD-R1-3390	VMAX3 FAMILY	1920GB EFD R1 CKD3390 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1920EFD-R53-3380	E-1920EFD-R53-3380	VMAX3 FAMILY	1920GB EFD R53 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1920EFD-R53-3390	E-1920EFD-R53-3390	VMAX3 FAMILY	1920GB EFD R53 CKD3390 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1920EFD-R57-3380	E-1920EFD-R57-3380	VMAX3 FAMILY	1920GB EFD R57 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1920EFD-R57-3390	E-1920EFD-R57-3390	VMAX3 FAMILY	1920GB EFD R57 CKD3390 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	
E-1920EFD-R614-3380	E-1920EFD-R614-3380	VMAX3 FAMILY	1920GB EFD R614 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
E-1920EFD-R66-3390	E-1920EFD-R66-3390	VMAX3 FAMILY	1920GB EFD R66 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-1920EFD-R66-3390	E-1920EFD-R66-3390	VMAX3 FAMILY	1920GB EFD R66 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-1920EFD-R66-3390	E-1920EFD-R66-3390	VMAX3 FAMILY	1920GB EFD R66 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-2ENG	E-2ENG	VMAX3 FAMILY	VMAX VG DUAL ENGINE SYS BAY	\$0	Each	33%	\$0	Other	ES-1
E-2ENG-3P	E-2ENG-3P	VMAX3 FAMILY	VMAX VG DUAL ENGINE SYS BAY	\$0	Each	33%	\$0	Other	ES-1
E-2ENGBEZ-3P	E-2ENGBEZ-3P	VMAX3 FAMILY	VMAX VG DUAL ENGINE BEZEL KIT 3RD PARTY	\$570	Each	33%	\$382	Other	ES-1
E-2ENGU	E-2ENGU	VMAX3 FAMILY	VMAX VG DUAL ENGINE SYS BAY UPG	\$0	Each	33%	\$0	Other	ES-1
E-2ENGU-3P	E-2ENGU-3P	VMAX3 FAMILY	VMAX VG DUAL ENGINE SYS BAY UPG	\$0	Each	33%	\$0	Other	ES-1
E-2ME2DUAL-3P	E-2ME2DUAL-3P	VMAX3 FAMILY	VMAX VG ENG 2 IB/ETH CABLE KIT 2ENG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-2METERCBL	E-2METERCBL	VMAX3 FAMILY	VMAX VG 2 METER CONTIGIB ETH CABLE	\$1,250	Each	33%	\$838	Other	ES-1
E-2METERCBLU	E-2METERCBLU	VMAX3 FAMILY	VMAX VG 2 METER CONTIGIB ETH CABLE UPG	\$1,250	Each	33%	\$838	Other	ES-1
E-2UFJ-3P	E-2UFJ-3P	VMAX3 FAMILY	VMAX VG 2U FILLER PANEL KIT 3RD PARTY	\$285	Each	33%	\$191	Other	ES-1
E-300TK-R1-3390	E-300TK-R1-3390	VMAX3 FAMILY	300GB 10K R1 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-350MOD	E-350MOD	VMAX3 FAMILY	VMAX VG FLASH MOD 350	\$9,320	Each	33%	\$6,244	Other	ES-1
E-350MODU	E-350MODU	VMAX3 FAMILY	VMAX VG FLASH MOD 350 UPG	\$9,320	Each	33%	\$6,244	Other	ES-1
E-350MODUF	E-350MODUF	VMAX3 FAMILY	VMAX VG FLASH MOD 350 FD UPG	\$9,320	Each	33%	\$6,244	Other	ES-1
E-3840EFD-R57-3390	E-3840EFD-R57-3390	VMAX3 FAMILY	3840GB EFD R57 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-3ME2-3P	E-3ME2-3P	VMAX3 FAMILY	VMAX VG ENG 2 IB/ETH CABLE KIT 3RD PARTY	\$1,250	Each	33%	\$838	Other	ES-1
E-3ME2-3PUFD	E-3ME2-3PUFD	VMAX3 FAMILY	VMAX VG ENG 2 IB/ETH CABLE KIT FD UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-3ME3-3P	E-3ME3-3P	VMAX3 FAMILY	VMAX VG ENG 3 IB/ETH CABLE KIT 3RD PARTY	\$1,250	Each	33%	\$838	Other	ES-1
E-3ME3-3PUFD	E-3ME3-3PUFD	VMAX3 FAMILY	VMAX VG ENG 3 IB/ETH CABLE KIT FD UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-3ME6DUAL-3P	E-3ME6DUAL-3P	VMAX3 FAMILY	VMAX VG ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-3MENGBEZ-3P	E-3MENGBEZ-3P	VMAX3 FAMILY	VMAX VG 3 MTR 2ND ENG CONTIGIB ETH CBL UPG	\$1,250	Each	33%	\$838	Other	ES-1
E-3METERCBL	E-3METERCBL	VMAX3 FAMILY	VMAX VG 3 METER CONTIGIB ETH CABLE	\$1,250	Each	33%	\$838	Other	ES-1
E-3METERCBLU	E-3METERCBLU	VMAX3 FAMILY	VMAX VG 3 METER CONTIGIB ETH CABLE UPG	\$1,250	Each	33%	\$838	Other	ES-1
E-3MX1X2-3PU	E-3MX1X2-3PU	VMAX3 FAMILY	VMAX VG 3MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-5ME4-3P	E-5ME4-3P	VMAX3 FAMILY	VMAX VG ENG 4 IB/ETH CABLE KIT 3RD PARTY	\$1,250	Each	33%	\$838	Other	ES-1
E-5ME4-3PUFD	E-5ME4-3PUFD	VMAX3 FAMILY	VMAX VG ENG 4 IB/ETH CABLE KIT FD UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-5ME5-3P	E-5ME5-3P	VMAX3 FAMILY	VMAX VG ENG 5 IB/ETH CABLE KIT 3RD PARTY	\$1,250	Each	33%	\$838	Other	ES-1
E-5ME5-3PUFD	E-5ME5-3PUFD	VMAX3 FAMILY	VMAX VG ENG 5 IB/ETH CABLE KIT FD UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-5ME8DUAL-3P	E-5ME8DUAL-3P	VMAX3 FAMILY	VMAX VG ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-5MENGBEZ-3P	E-5MENGBEZ-3P	VMAX3 FAMILY	VMAX VG 5 MTR 2ND ENG CONTIGIB ETH CBL UPG	\$1,250	Each	33%	\$838	Other	ES-1
E-5METERCBL	E-5METERCBL	VMAX3 FAMILY	VMAX VG 5 METER CONTIGIB ETH CABLE	\$1,250	Each	33%	\$838	Other	ES-1
E-5METERCBLU	E-5METERCBLU	VMAX3 FAMILY	VMAX VG 5 METER CONTIGIB ETH CABLE UPG	\$1,250	Each	33%	\$838	Other	ES-1
E-5MX3X4-3PU	E-5MX3X4-3PU	VMAX3 FAMILY	VMAX VG 5MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-600TK-R1-3380	E-600TK-R1-3380	VMAX3 FAMILY	600GB 10K R1 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-600TK-R1-3390	E-600TK-R1-3390	VMAX3 FAMILY	600GB 10K R1 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-600TK-R53-3380	E-600TK-R53-3380	VMAX3 FAMILY	600GB 10K R53 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-600TK-R53-3390	E-600TK-R53-3390	VMAX3 FAMILY	600GB 10K R53 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-600TK-R57-3380	E-600TK-R57-3380	VMAX3 FAMILY	600GB 10K R57 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-600TK-R57-3390	E-600TK-R57-3390	VMAX3 FAMILY	600GB 10K R57 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-600TK-R614-3380	E-600TK-R614-3380	VMAX3 FAMILY	600GB 10K R614 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-600TK-R614-3390	E-600TK-R614-3390	VMAX3 FAMILY	600GB 10K R614 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-600TK-R66-3380	E-600TK-R66-3380	VMAX3 FAMILY	600GB 10K R66 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-600TK-R66-3390	E-600TK-R66-3390	VMAX3 FAMILY	600GB 10K R66 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-700MOD	E-700MOD	VMAX3 FAMILY	VMAX VG FLASH MOD 700	\$17,860	Each	33%	\$11,966	Other	ES-1
E-700MODCONV	E-700MODCONV	VMAX3 FAMILY	VMAX VG FLASH MOD 700 CONVERSION	\$17,860	Each	33%	\$11,966	Other	ES-1
E-700MODU	E-700MODU	VMAX3 FAMILY	VMAX VG FLASH MOD 700 UPG	\$17,860	Each	33%	\$11,966	Other	ES-1
E-700MODUF	E-700MODUF	VMAX3 FAMILY	VMAX VG FLASH MOD 700 FD UPG	\$17,860	Each	33%	\$11,966	Other	ES-1
E-8FC-FASTX	E-8FC-FASTX	VMAX3 FAMILY	FASTX 8G PORTS TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-8FC-FASTXCAP	E-8FC-FASTXCAP	VMAX3 FAMILY	FASTX CAPACITY TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-8ME6-3P	E-8ME6-3P	VMAX3 FAMILY	VMAX VG ENG 6 IB/ETH CABLE KIT 3RD PARTY	\$1,250	Each	33%	\$838	Other	ES-1
E-8ME6-3PUFD	E-8ME6-3PUFD	VMAX3 FAMILY	VMAX VG ENG 6 IB/ETH CABLE KIT FD UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-8ME7-3P	E-8ME7-3P	VMAX3 FAMILY	VMAX VG ENG 7 IB/ETH CABLE KIT 3RD PARTY	\$1,250	Each	33%	\$838	Other	ES-1
E-8ME7-3PUFD	E-8ME7-3PUFD	VMAX3 FAMILY	VMAX VG ENG 7 IB/ETH CABLE KIT FD UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-8ME8-3P	E-8ME8-3P	VMAX3 FAMILY	VMAX VG ENG 8 IB/ETH CABLE KIT 3RD PARTY	\$1,250	Each	33%	\$838	Other	ES-1
E-8ME8-3PUFD	E-8ME8-3PUFD	VMAX3 FAMILY	VMAX VG ENG 8 IB/ETH CABLE KIT FD UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-8METERCBL	E-8METERCBL	VMAX3 FAMILY	VMAX VG 8 METER CONTIGIB ETH CABLE	\$1,250	Each	33%	\$838	Other	ES-1
E-8METERCBLU	E-8METERCBLU	VMAX3 FAMILY	VMAX VG 8 METER CONTIGIB ETH CABLE UPG	\$1,250	Each	33%	\$838	Other	ES-1
E-9MX3X7-3PU	E-9MX3X7-3PU	VMAX3 FAMILY	VMAX VG 8MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250	Each	33%	\$838	Other	ES-1
E-960EFD-R1-3380	E-960EFD-R1-3380	VMAX3 FAMILY	960GB EFD R1 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-960EFD-R1-3390	E-960EFD-R1-3390	VMAX3 FAMILY	960GB EFD R1 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-960EFD-R53-3380	E-960EFD-R53-3380	VMAX3 FAMILY	960GB EFD R53 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-960EFD-R53-3390	E-960EFD-R53-3390	VMAX3 FAMILY	960GB EFD R53 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-960EFD-R57-3380	E-960EFD-R57-3380	VMAX3 FAMILY	960GB EFD R57 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-960EFD-R57-3390	E-960EFD-R57-3390	VMAX3 FAMILY	960GB EFD R57 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-960EFD-R614-3380	E-960EFD-R614-3380	VMAX3 FAMILY	960GB EFD R614 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-960EFD-R614-3390	E-960EFD-R614-3390	VMAX3 FAMILY	960GB EFD R614 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-960EFD-R66-3380	E-960EFD-R66-3380	VMAX3 FAMILY	960GB EFD R66 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-960EFD-R66-3390	E-960EFD-R66-3390	VMAX3 FAMILY	960GB EFD R66 CKD3380 TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
EA-1024-2048UFD	EA-1024-2048UFD	VMAX3 FAMILY	VMAX 200K MEMCONV 2X512 to 2X1024 GB	\$348,215	Each	33%	\$233,304	Other	ES-1
EA-1024ADD	EA-1024ADD	VMAX3 FAMILY	VMAX 200K ADD 1024GB	\$324,570	Each	33%	\$217,462	Other	ES-1
EA-1024ADD3P	EA-1024ADD3P	VMAX3 FAMILY	VMAX 200K ADD 1024GB 3RD PARTY	\$324,570	Each	33%	\$217,462	Other	ES-1
EA-1024ADDU	EA-1024ADDU	VMAX3 FAMILY	VMAX 200K ADD 1024GB UPG	\$421,940	Each	33%	\$282,700	Other	ES-1
EA-1024ADDU3P	EA-1024ADDU3P	VMAX3 FAMILY	VMAX 200K ADD 1024GB UPG 3RD PARTY	\$421,940	Each	33%	\$282,700	Other	ES-1
EA-1024ADDUFD	EA-1024ADDUFD	VMAX3 FAMILY	VMAX 200K ADD 1024GB UPG FIELD	\$421,940	Each	33%	\$282,700	Other	ES-1
EA1024ADUFD3P	EA1024ADUFD3P	VMAX3 FAMILY	VMAX 200K ADD 1024GB UPG FIELD 3RD PARTY	\$421,940	Each	33%	\$282,700	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
EA-1024BASE	EA-1024BASE	VMX3 FAMILY	VMAX 200K BASE 1024GB	\$324.570	Each	33%	\$217.462	Other	ES-1
EA-1024BASE3P	EA-1024BASE3P	VMX3 FAMILY	VMAX 200K BASE 1024GB 3RD PARTY	\$324.570	Each	33%	\$217.462	Other	ES-1
EA-2048ADD	EA-2048ADD	VMX3 FAMILY	VMAX 200K ADD 2048GB	\$617.210	Each	33%	\$413.531	Other	ES-1
EA-2048ADD3P	EA-2048ADD3P	VMX3 FAMILY	VMAX 200K ADD 2048GB 3RD PARTY	\$617.210	Each	33%	\$413.531	Other	ES-1
EA-2048ADDU	EA-2048ADDU	VMX3 FAMILY	VMAX 200K ADD 2048GB UPG	\$802.375	Each	33%	\$537.591	Other	ES-1
EA-2048ADDU3P	EA-2048ADDU3P	VMX3 FAMILY	VMAX 200K ADD 2048GB UPG 3RD PARTY	\$802.375	Each	33%	\$537.591	Other	ES-1
EA-2048ADDUFD	EA-2048ADDUFD	VMX3 FAMILY	VMAX 200K ADD 2048GB UPG FIELD	\$802.375	Each	33%	\$537.591	Other	ES-1
EA2048ADUFD3P	EA2048ADUFD3P	VMX3 FAMILY	VMAX 200K ADD 2048GB UPG FIELD 3RD PARTY	\$802.375	Each	33%	\$537.591	Other	ES-1
EA-2048BASE	EA-2048BASE	VMX3 FAMILY	VMAX 200K BASE 2048GB	\$617.210	Each	33%	\$413.531	Other	ES-1
EA-2048BASE3P	EA-2048BASE3P	VMX3 FAMILY	VMAX 200K BASE 2048GB 3RD PARTY	\$617.210	Each	33%	\$413.531	Other	ES-1
EA-512-1024UFD	EA-512-1024UFD	VMX3 FAMILY	VMAX 200K MEMCONV 2X256 to 2X512 GB	\$87.730	Each	33%	\$58.779	Other	ES-1
EA-512-2048UFD	EA-512-2048UFD	VMX3 FAMILY	VMAX 200K MEMCONV 2X256 to 2X1024 GB	\$348.215	Each	33%	\$233.304	Other	ES-1
EA-512ADD	EA-512ADD	VMX3 FAMILY	VMAX 200K ADD 512GB	\$253.220	Each	33%	\$169.657	Other	ES-1
EA-512ADD3P	EA-512ADD3P	VMX3 FAMILY	VMAX 200K ADD 512GB 3RD PARTY	\$253.220	Each	33%	\$169.657	Other	ES-1
EA-512ADDU	EA-512ADDU	VMX3 FAMILY	VMAX 200K ADD 512GB UPG	\$329.190	Each	33%	\$220.557	Other	ES-1
EA-512ADDU3P	EA-512ADDU3P	VMX3 FAMILY	VMAX 200K ADD 512GB UPG 3RD PARTY	\$329.190	Each	33%	\$220.557	Other	ES-1
EA-512ADDUFD	EA-512ADDUFD	VMX3 FAMILY	VMAX 200K ADD 512GB UPG FIELD	\$329.190	Each	33%	\$220.557	Other	ES-1
EA512ADDUFD3P	EA512ADDUFD3P	VMX3 FAMILY	VMAX 200K ADD 512GB UPG FIELD 3RD PARTY	\$329.190	Each	33%	\$220.557	Other	ES-1
EA-512BASE	EA-512BASE	VMX3 FAMILY	VMAX 200K BASE 512GB	\$253.220	Each	33%	\$169.657	Other	ES-1
EA-512BASE3P	EA-512BASE3P	VMX3 FAMILY	VMAX 200K BASE 512GB 3RD PARTY	\$253.220	Each	33%	\$169.657	Other	ES-1
EA-AFA200K	EA-AFA200K	VMX3 FAMILY	VMAX 200K All Flash	\$0	Each	33%	\$0	Other	ES-1
EA-ACON3P-50	EA-ACON3P-50	VMX3 FAMILY	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$400	Each	33%	\$268	Other	ES-1
EA-DATAMOVER	EA-DATAMOVER	VMX3 FAMILY	VMAX 200K DATA MOVER FOR NAS	\$0	Each	33%	\$0	Other	ES-1
EA-DATAMOVERU	EA-DATAMOVERU	VMX3 FAMILY	VMAX 200K DATA MOVER FOR NAS UPG	\$0	Each	33%	\$0	Other	ES-1
EA-NAS-SN	EA-NAS-SN	VMX3 FAMILY	Embedded NAS Base OE for VMAX 200K	\$115.000	Each	33%	\$77.050	Other	ES-1
EA-NAS-SNU	EA-NAS-SNU	VMX3 FAMILY	EMBEDDED NAS BASE OE FOR VMAX 200K UPG	\$115.000	Each	33%	\$77.050	Other	ES-1
E-ASSETTG-MS	E-ASSETTG-MS	VMX3 FAMILY	CUSTOMER SPEC'D ASSET TAG - MICROSOFT IT	\$0	Each	33%	\$0	Other	ES-1
E-AVESNAP-VM	E-AVESNAP-VM	VMX3 FAMILY	AVG NUM SNAPSHOTS PER VM TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-BK4000E	E-BK4000E	VMX3 FAMILY	VMAX VG FC BACKUP I/O FOR NAS	\$2.100	Each	33%	\$1.407	Other	ES-1
E-BK4000EU	E-BK4000EU	VMX3 FAMILY	VMAX VG FC BACKUP I/O FOR NAS UPG	\$5.460	Each	33%	\$3.658	Other	ES-1
E-BK4000EUF	E-BK4000EUF	VMX3 FAMILY	VMAX VG FC BACKUP I/O FOR NAS CONV	\$19.110	Each	33%	\$12.804	Other	ES-1
E-BLNK-SKINS	E-BLNK-SKINS	VMX3 FAMILY	VMAX VG SIDE PANELS BLANK	\$645	Each	33%	\$432	Other	ES-1
E-BOT-KIT	E-BOT-KIT	VMX3 FAMILY	VMAX VG BOT ROUTING KIT	\$500	Each	33%	\$335	Other	ES-1
E-CHANGERATE-CKD	E-CHANGERATE-CKD	VMX3 FAMILY	VMAX CHANGE RATE CKD TRACKING	\$0	Each	33%	\$0	Other	ES-1
E-CNWINF-1PU	E-CNWINF-1PU	VMX3 FAMILY	VMAX VG SINGLE PHASE PDU CONVERSION	\$3.000	Each	33%	\$2.010	Other	ES-1
E-CNWINF-3DU	E-CNWINF-3DU	VMX3 FAMILY	VMAX VG 3 PHASE DELTA PDU CONVERSION	\$3.000	Each	33%	\$2.010	Other	ES-1
E-CNWINF-3YU	E-CNWINF-3YU	VMX3 FAMILY	VMAX VG 3 PHASE WYE PDU CONVERSION	\$3.000	Each	33%	\$2.010	Other	ES-1
E-COMPRESS	E-COMPRESS	VMX3 FAMILY	HDW COMPRESSION	\$8.095	Each	33%	\$5.424	Other	ES-1
E-COMPRESSU	E-COMPRESSU	VMX3 FAMILY	HDW COMPRESSION UPG	\$10.525	Each	33%	\$7.052	Other	ES-1
E-COMPRESSUF	E-COMPRESSUF	VMX3 FAMILY	HDW COMPRESSION FD UPG	\$27.605	Each	33%	\$18.495	Other	ES-1
E-DCH3MCBL	E-DCH3MCBL	VMX3 FAMILY	VMAX VG DAISY CHAIN 3 METER	\$1.285	Each	33%	\$861	Other	ES-1
E-DCH3MCBLU	E-DCH3MCBLU	VMX3 FAMILY	VMAX VG DAISY CHAIN 3 METER UPG	\$1.285	Each	33%	\$861	Other	ES-1
E-DCH3MCBLUF	E-DCH3MCBLUF	VMX3 FAMILY	VMAX VG DAISY CHAIN 3 METER FD UPG	\$1.285	Each	33%	\$861	Other	ES-1
E-DE120	E-DE120	VMX3 FAMILY	VMAX VG 120 SLT DR ENCL	\$25.300	Each	33%	\$16.951	Other	ES-1
E-DE120-3P	E-DE120-3P	VMX3 FAMILY	VMAX VG 120 SLT DR ENCL 3RD PARTY	\$25.300	Each	33%	\$16.951	Other	ES-1
E-DE120U	E-DE120U	VMX3 FAMILY	VMAX VG 120 SLT DR ENCL UPG	\$25.300	Each	33%	\$16.951	Other	ES-1
E-DE120U-3P	E-DE120U-3P	VMX3 FAMILY	VMAX VG 120 SLT DR ENCL UPG 3RD PARTY	\$25.300	Each	33%	\$16.951	Other	ES-1
E-DE120UFD	E-DE120UFD	VMX3 FAMILY	VMAX VG 120 SLT DR ENCL UFD	\$25.300	Each	33%	\$16.951	Other	ES-1
E-DE120UFD-3P	E-DE120UFD-3P	VMX3 FAMILY	VMAX VG 120 SLT DR ENCL UFD 3RD PARTY	\$25.300	Each	33%	\$16.951	Other	ES-1
E-DE60	E-DE60	VMX3 FAMILY	VMAX VG 60 SLT DR ENCL	\$18.920	Each	33%	\$12.676	Other	ES-1
E-DE60-3P	E-DE60-3P	VMX3 FAMILY	VMAX VG 60 SLT DR ENCL 3RD PARTY	\$18.920	Each	33%	\$12.676	Other	ES-1
E-DE60U	E-DE60U	VMX3 FAMILY	VMAX VG 60 SLT DR ENCL UPG	\$18.920	Each	33%	\$12.676	Other	ES-1
E-DE60U-3P	E-DE60U-3P	VMX3 FAMILY	VMAX VG 60 SLT DR ENCL UPG 3RD PARTY	\$18.920	Each	33%	\$12.676	Other	ES-1
E-DE60UFD	E-DE60UFD	VMX3 FAMILY	VMAX VG 60 SLT DR ENCL UFD	\$18.920	Each	33%	\$12.676	Other	ES-1
E-DE60UFD-3P	E-DE60UFD-3P	VMX3 FAMILY	VMAX VG 60 SLT DR ENCL UFD 3RD PARTY	\$18.920	Each	33%	\$12.676	Other	ES-1
E-DIR3MCBL	E-DIR3MCBL	VMX3 FAMILY	VMAX VG DIRECT CONNECT 3 METER	\$1.285	Each	33%	\$861	Other	ES-1
E-DIR3MCBLU	E-DIR3MCBLU	VMX3 FAMILY	VMAX VG DIRECT CONNECT 3 METER UPG	\$1.285	Each	33%	\$861	Other	ES-1
E-DIR3MCBLUF	E-DIR3MCBLUF	VMX3 FAMILY	DIRECT CONNECT 3 METER FD UPG	\$1.285	Each	33%	\$861	Other	ES-1
E-DIR3MCBLUF1	E-DIR3MCBLUF1	VMX3 FAMILY	VMAX VG DIRECT CONNECT 3 MTR DAE1 FD UPG	\$1.285	Each	33%	\$861	Other	ES-1
E-DIR3MCBLUF2	E-DIR3MCBLUF2	VMX3 FAMILY	VMAX VG DIRECT CONNECT 3 MTR DAE2 FD UPG	\$1.285	Each	33%	\$861	Other	ES-1
E-DIR3MCBLUF3	E-DIR3MCBLUF3	VMX3 FAMILY	VMAX VG Sld 1 Eng DAE3 (Direct A) Upgr	\$1.285	Each	33%	\$861	Other	ES-1
E-DIR3MCBLUF4	E-DIR3MCBLUF4	VMX3 FAMILY	VMAX VG Sld 1 Eng DAE 4 (Direct B) Upgr	\$1.285	Each	33%	\$861	Other	ES-1
E-DSOPTICE2	E-DSOPTICE2	VMX3 FAMILY	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE2U	E-DSOPTICE2U	VMX3 FAMILY	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE3	E-DSOPTICE3	VMX3 FAMILY	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE3U	E-DSOPTICE3U	VMX3 FAMILY	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE4	E-DSOPTICE4	VMX3 FAMILY	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE4U	E-DSOPTICE4U	VMX3 FAMILY	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE5	E-DSOPTICE5	VMX3 FAMILY	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE5U	E-DSOPTICE5U	VMX3 FAMILY	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT UPG	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE6	E-DSOPTICE6	VMX3 FAMILY	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE6U	E-DSOPTICE6U	VMX3 FAMILY	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT UPG	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE7	E-DSOPTICE7	VMX3 FAMILY	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE7U	E-DSOPTICE7U	VMX3 FAMILY	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT UPG	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE8	E-DSOPTICE8	VMX3 FAMILY	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT	\$15.285	Each	33%	\$10.241	Other	ES-1
E-DSOPTICE8U	E-DSOPTICE8U	VMX3 FAMILY	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT UPG	\$15.285	Each	33%	\$10.241	Other	ES-1
E-ESRS-HW	E-ESRS-HW	VMX3 FAMILY	ESRS Hardware Server	\$0	Each	33%	\$0	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
E-FABLA	E-FABLA	VMAX3 FAMILY	VMAX 100K/200K FABRIC	\$27,350	Each	33%	\$18,325	Other	ES-1
E-FABLA-3P	E-FABLA-3P	VMAX3 FAMILY	VMAX 100K/200K FABRIC 3RD PARTY	\$27,350	Each	33%	\$18,325	Other	ES-1
E-FABLA-UFD	E-FABLA-UFD	VMAX3 FAMILY	VMAX 100K/200K FABRIC UPGRADE	\$27,350	Each	33%	\$18,325	Other	ES-1
E-FABLAUFD-3P	E-FABLAUFD-3P	VMAX3 FAMILY	VMAX 100K/200K FABRIC UPGRADE 3RD PARTY	\$27,350	Each	33%	\$18,325	Other	ES-1
E-FABR	E-FABR	VMAX3 FAMILY	VMAX 400K FABRIC	\$46,560	Each	33%	\$31,195	Other	ES-1
E-FABR-3P	E-FABR-3P	VMAX3 FAMILY	VMAX 400K FABRIC 3RD PARTY	\$46,560	Each	33%	\$31,195	Other	ES-1
E-FABR-UFD	E-FABR-UFD	VMAX3 FAMILY	VMAX 400K FABRIC UPGRADE	\$46,560	Each	33%	\$31,195	Other	ES-1
E-FABR-UFD-3P	E-FABR-UFD-3P	VMAX3 FAMILY	VMAX 400K FABRIC UPGRADE 3RD PARTY	\$46,560	Each	33%	\$31,195	Other	ES-1
E-FDOORDSKEYE	E-FDOORDSKEYE	VMAX3 FAMILY	VMAX VG Drive Bay Key Door Pair	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORS1KEYE	E-FDOORS1KEYE	VMAX3 FAMILY	SB1 DUAL ENGINE KEY DELL DOOR	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORS28KEYE	E-FDOORS28KEYE	VMAX3 FAMILY	SB2-8 DUAL ENGINE KEY DELL DOOR	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORS28KEYE	E-FDOORS28KEYE	VMAX3 FAMILY	VMAX VG SB2-8 Single Engine Key DoorPair	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORS28KEYE	E-FDOORS28KEYE	VMAX3 FAMILY	SB2-8 SINGLE ENGINE KEY DELL DOOR	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS1	E-FDOORSYS1	VMAX3 FAMILY	VMAX VG SB1 Single Engine Hex Door Pair	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS1D	E-FDOORSYS1D	VMAX3 FAMILY	VMAX VG SB1 Dual Engine Hex Door Pair	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS1DE	E-FDOORSYS1DE	VMAX3 FAMILY	SB1 DUAL ENGINE HEX DELL DOOR	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS1E	E-FDOORSYS1E	VMAX3 FAMILY	SB1 SINGLE ENGINE HEX DELL DOOR	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS28	E-FDOORSYS28	VMAX3 FAMILY	VMAX VG SB2-8 Single Engine Hex DoorPair	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS28D	E-FDOORSYS28D	VMAX3 FAMILY	VMAX VG SB2-8 Dual Engine Hex Door Pair	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS28DE	E-FDOORSYS28DE	VMAX3 FAMILY	SB2-8 DUAL ENGINE HEX DELL DOOR	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS28DU	E-FDOORSYS28DU	VMAX3 FAMILY	SB2-8 Dual Engine Hex Door Pair Upg	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS28DUE	E-FDOORSYS28DUE	VMAX3 FAMILY	SB2-8 DUAL ENGINE HEX DELL DOOR UPG	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS28E	E-FDOORSYS28E	VMAX3 FAMILY	SB2-8 SINGLE ENGINE HEX DELL DOOR	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS28U	E-FDOORSYS28U	VMAX3 FAMILY	SB2-8 Single Engine Hex Door Pair Upg	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FDOORSYS28UE	E-FDOORSYS28UE	VMAX3 FAMILY	SB2-8 SINGLE ENGINE HEX DELL DOOR UPG	\$3,000	Each	33%	\$2,010	Other	ES-1
E-FE00008S	E-FE00008S	VMAX3 FAMILY	VMAX VG 8SM 16G FICON	\$15,675	Each	33%	\$10,435	Other	ES-1
E-FE00080S	E-FE00080S	VMAX3 FAMILY	VMAX VG 8MM 16G FICON	\$7,150	Each	33%	\$4,791	Other	ES-1
E-FE00200TC	E-FE00200TC	VMAX3 FAMILY	VMAX VG 2PT 10 GBE BASE T	\$2,200	Each	33%	\$1,474	Other	ES-1
E-FE00200TCRT	E-FE00200TCRT	VMAX3 FAMILY	VMAX VG 2PT 10 GBE BASE T RETURN	\$0	Each	33%	\$0	Other	ES-1
E-FE00200TO	E-FE00200TO	VMAX3 FAMILY	VMAX VG 2PT 10 GBE OPTICAL	\$2,100	Each	33%	\$1,407	Other	ES-1
E-FE00200TORT	E-FE00200TORT	VMAX3 FAMILY	VMAX VG 2PT 10 GBE OPTICAL RETURN	\$0	Each	33%	\$0	Other	ES-1
E-FE00200TOU	E-FE00200TOU	VMAX3 FAMILY	VMAX VG 2PT 10 GBE OPTICAL UPG	\$5,460	Each	33%	\$3,658	Other	ES-1
E-FE00200TOUF	E-FE00200TOUF	VMAX3 FAMILY	VMAX VG 2PT 10 GBE OPTICAL CONV	\$9,555	Each	33%	\$6,402	Other	ES-1
E-FE00200TUF	E-FE00200TUF	VMAX3 FAMILY	VMAX VG 2PT 10 GBE BASE T UPG	\$5,720	Each	33%	\$3,832	Other	ES-1
E-FE00400C	E-FE00400C	VMAX3 FAMILY	VMAX VG 2PT 10 GBE BASE T CONV	\$20,020	Each	33%	\$13,413	Other	ES-1
E-FE00400C4	E-FE00400C4	VMAX3 FAMILY	VMAX VG 4PT GBE BASE T	\$2,000	Each	33%	\$1,340	Other	ES-1
E-FE00400C4U	E-FE00400C4U	VMAX3 FAMILY	VMAX VG 4MM4 COPR GIGE	\$1,980	Each	33%	\$1,327	Other	ES-1
E-FE00400C4UF	E-FE00400C4UF	VMAX3 FAMILY	VMAX VG 4MM4 COPR GIGE UPG	\$2,575	Each	33%	\$1,725	Other	ES-1
E-FE00400CU	E-FE00400CU	VMAX3 FAMILY	VMAX VG 4MM4 COPR GIGE CONV	\$9,000	Each	33%	\$6,030	Other	ES-1
E-FE00400CUF	E-FE00400CUF	VMAX3 FAMILY	VMAX VG 4PT GBE BASE T UPG	\$5,200	Each	33%	\$3,484	Other	ES-1
E-FE00400CUF	E-FE00400CUF	VMAX3 FAMILY	VMAX VG 4PT GBE BASE T CONV	\$18,200	Each	33%	\$12,194	Other	ES-1
E-FE00400T	E-FE00400T	VMAX3 FAMILY	VMAX VG 4MM 10 GIGE	\$3,650	Each	33%	\$2,446	Other	ES-1
E-FE00400TOUF	E-FE00400TOUF	VMAX3 FAMILY	VMAX VG 4MM 10 GIGE OPTICAL CONV	\$19,110	Each	33%	\$12,804	Other	ES-1
E-FE00400TU	E-FE00400TU	VMAX3 FAMILY	VMAX VG 4MM 10 GIGE UPG	\$4,745	Each	33%	\$3,179	Other	ES-1
E-FE00400TUF	E-FE00400TUF	VMAX3 FAMILY	VMAX VG 4MM 10 GIGE CONV	\$16,600	Each	33%	\$11,122	Other	ES-1
E-FE00800T	E-FE00800T	VMAX3 FAMILY	VMAX VG 8MM 10GIGE	\$5,475	Each	33%	\$3,668	Other	ES-1
E-FE080000E	E-FE080000E	VMAX3 FAMILY	VMAX VG VMAX V3	\$4,560	Each	33%	\$3,055	Other	ES-1
E-FE080000EU	E-FE080000EU	VMAX3 FAMILY	VMAX VG 8SM 8G FIBRE UPG	\$5,930	Each	33%	\$3,973	Other	ES-1
E-FE08000E	E-FE08000E	VMAX3 FAMILY	VMAX VG 8SM 8G FIBRE	\$4,140	Each	33%	\$2,774	Other	ES-1
E-FE08000EU	E-FE08000EU	VMAX3 FAMILY	VMAX VG 8SM 8G FIBRE UPG	\$5,385	Each	33%	\$3,608	Other	ES-1
E-FE08000EUF	E-FE08000EUF	VMAX3 FAMILY	VMAX VG 8SM 8G FIBRE CONV	\$18,250	Each	33%	\$12,228	Other	ES-1
E-FE08000S	E-FE08000S	VMAX3 FAMILY	VMAX VG 8SM 16G FC	\$10,805	Each	33%	\$7,239	Other	ES-1
E-FE08000SUF	E-FE08000SUF	VMAX3 FAMILY	VMAX VG 8SM 16G FC CONV	\$32,410	Each	33%	\$21,715	Other	ES-1
E-FE44000E	E-FE44000E	VMAX3 FAMILY	VMAX VG 4MM4SM 8G FIBRE	\$3,315	Each	33%	\$2,221	Other	ES-1
E-FE44000EU	E-FE44000EU	VMAX3 FAMILY	VMAX VG 4MM4SM 8G FIBRE UPG	\$4,310	Each	33%	\$2,888	Other	ES-1
E-FE44000EUF	E-FE44000EUF	VMAX3 FAMILY	VMAX VG 4MM4SM 8G FIBRE CONV	\$13,270	Each	33%	\$8,891	Other	ES-1
E-FE62000E	E-FE62000E	VMAX3 FAMILY	VMAX VG 6MM2SM 8G FIBRE	\$2,395	Each	33%	\$1,605	Other	ES-1
E-FE62000EU	E-FE62000EU	VMAX3 FAMILY	VMAX VG 6MM2SM 8G FIBRE UPG	\$3,115	Each	33%	\$2,087	Other	ES-1
E-FE62000EUF	E-FE62000EUF	VMAX3 FAMILY	VMAX VG 6MM2SM 8G FIBRE CONV	\$9,335	Each	33%	\$6,254	Other	ES-1
E-FE62000UF	E-FE62000UF	VMAX3 FAMILY	VMAX VG 6MM2SM 8G FIBRE CONV	\$8,335	Each	33%	\$5,579	Other	ES-1
E-FE80000E	E-FE80000E	VMAX3 FAMILY	VMAX VG 8MM 8G FIBRE	\$2,070	Each	33%	\$1,387	Other	ES-1
E-FE80000EU	E-FE80000EU	VMAX3 FAMILY	VMAX VG 8MM 8G FIBRE UPG	\$2,690	Each	33%	\$1,802	Other	ES-1
E-FE80000EUF	E-FE80000EUF	VMAX3 FAMILY	VMAX VG 8MM 8G FIBRE CONV	\$8,285	Each	33%	\$5,551	Other	ES-1
E-FE80000S	E-FE80000S	VMAX3 FAMILY	VMAX VG 8MM 16G FC	\$5,400	Each	33%	\$3,618	Other	ES-1
E-FE80000SU	E-FE80000SU	VMAX3 FAMILY	VMAX VG 8MM 16G FC UPG	\$14,045	Each	33%	\$9,410	Other	ES-1
E-FE80000SUF	E-FE80000SUF	VMAX3 FAMILY	VMAX VG 8MM 16G FC CONV	\$21,645	Each	33%	\$14,502	Other	ES-1
E-IMA-HW	E-IMA-HW	VMAX3 FAMILY	IMA Hardware Server	\$70,000	Each	33%	\$46,900	Other	ES-1
EL-1024ADD	EL-1024ADD	VMAX3 FAMILY	V100K ADD2 1024GB	\$112,000	Each	33%	\$75,040	Other	ES-1
EL-1024ADD-3P	EL-1024ADD-3P	VMAX3 FAMILY	V100K ADD2 1024GB 3RD PARTY	\$112,000	Each	33%	\$75,040	Other	ES-1
EL-1024ADDU	EL-1024ADDU	VMAX3 FAMILY	V100K ADD2 1024GB UPG	\$145,600	Each	33%	\$97,552	Other	ES-1
EL-1024ADDU3P	EL-1024ADDU3P	VMAX3 FAMILY	V100K ADD2 1024GB UPG 3RD PARTY	\$145,600	Each	33%	\$97,552	Other	ES-1
EL-1024ADDUFD	EL-1024ADDUFD	VMAX3 FAMILY	V100K ADD2 1024GB UPG FIELD	\$145,600	Each	33%	\$97,552	Other	ES-1
EL1024ADUFD3P	EL1024ADUFD3P	VMAX3 FAMILY	V100K ADD2 1024GB UPG FIELD 3RD PARTY	\$145,600	Each	33%	\$97,552	Other	ES-1
EL-1024BASE	EL-1024BASE	VMAX3 FAMILY	VMAX 100K BASE 1024GB	\$58,800	Each	33%	\$39,396	Other	ES-1
EL-1024BASE3P	EL-1024BASE3P	VMAX3 FAMILY	VMAX 100K BASE 1024GB 3RD PARTY	\$58,800	Each	33%	\$39,396	Other	ES-1
EL-512-1024UFD	EL-512-1024UFD	VMAX3 FAMILY	VMAX 100K MEMCONV 2X256 to 2X512 GB	\$42,275	Each	33%	\$28,324	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column L-(Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
EL-512ADD	EL-512ADD	VMAX3 FAMILY	V100K ADD2 512GB	\$43,710	Each	33%	\$29,286	Other	ES-1
EL-512ADD-3P	EL-512ADD-3P	VMAX3 FAMILY	V100K ADD2 512GB 3RD PARTY	\$43,710	Each	33%	\$29,286	Other	ES-1
EL-512ADDU	EL-512ADDU	VMAX3 FAMILY	V100K ADD2 512GB UPG	\$56,825	Each	33%	\$38,073	Other	ES-1
EL-512ADDU-3P	EL-512ADDU-3P	VMAX3 FAMILY	V100K ADD2 512GB UPG 3RD PARTY	\$56,825	Each	33%	\$38,073	Other	ES-1
EL-512ADDUFD	EL-512ADDUFD	VMAX3 FAMILY	V100K ADD2 512GB UPG FIELD	\$56,825	Each	33%	\$38,073	Other	ES-1
EL512ADDUFD3P	EL512ADDUFD3P	VMAX3 FAMILY	V100K ADD2 512GB UPG FIELD 3RD PARTY	\$56,825	Each	33%	\$38,073	Other	ES-1
EL-512BASE	EL-512BASE	VMAX3 FAMILY	VMAX 100K BASE 512GB	\$43,710	Each	33%	\$29,286	Other	ES-1
EL-512BASE-3P	EL-512BASE-3P	VMAX3 FAMILY	VMAX 100K BASE 512GB 3RD PARTY	\$43,710	Each	33%	\$29,286	Other	ES-1
EL61012001B	EL61012001B	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R1	\$1,665	Each	33%	\$1,116	Other	ES-1
EL61012001BTU	EL61012001BTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL61012001BU	EL61012001BU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R1 UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL61012005B	EL61012005B	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(3+1)	\$1,665	Each	33%	\$1,116	Other	ES-1
EL61012005BTU	EL61012005BTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL61012005BU	EL61012005BU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL61012006B	EL61012006B	VMAX3 FAMILY	VMAX VG 1200 10K SAS DRV R6(6+2)	\$1,665	Each	33%	\$1,116	Other	ES-1
EL61012006BTU	EL61012006BTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL61012006BU	EL61012006BU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL61012007B	EL61012007B	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(7+1)	\$1,665	Each	33%	\$1,116	Other	ES-1
EL61012007BTU	EL61012007BTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL61012007BU	EL61012007BU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL6101200FB	EL6101200FB	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R6(14+2)	\$1,665	Each	33%	\$1,116	Other	ES-1
EL6101200FBTU	EL6101200FBTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SASDRV R6(14+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL6101200FBU	EL6101200FBU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R6(14+2) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL6101200SB	EL6101200SB	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV SPARE	\$1,665	Each	33%	\$1,116	Other	ES-1
EL6101200SBTU	EL6101200SBTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV SPARE TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL6101200SBU	EL6101200SBU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV SPARE UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
EL6103001B	EL6103001B	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R1	\$575	Each	33%	\$385	Other	ES-1
EL6103001BTU	EL6103001BTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R1 TAA UPG	\$805	Each	33%	\$539	Other	ES-1
EL6103001BU	EL6103001BU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R1 UPG	\$805	Each	33%	\$539	Other	ES-1
EL6103005B	EL6103005B	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(3+1)	\$575	Each	33%	\$385	Other	ES-1
EL6103005BTU	EL6103005BTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(3+1)TAA UPG	\$805	Each	33%	\$539	Other	ES-1
EL6103005BU	EL6103005BU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(3+1) UPG	\$805	Each	33%	\$539	Other	ES-1
EL6103006B	EL6103006B	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(6+2)	\$575	Each	33%	\$385	Other	ES-1
EL6103006BTU	EL6103006BTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(6+2)TAA UPG	\$805	Each	33%	\$539	Other	ES-1
EL6103006BU	EL6103006BU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(6+2) UPG	\$805	Each	33%	\$539	Other	ES-1
EL6103007B	EL6103007B	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(7+1)	\$575	Each	33%	\$385	Other	ES-1
EL6103007BTU	EL6103007BTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(7+1)TAA UPG	\$805	Each	33%	\$539	Other	ES-1
EL6103007BU	EL6103007BU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(7+1) UPG	\$805	Each	33%	\$539	Other	ES-1
EL610300FB	EL610300FB	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(14+2)	\$575	Each	33%	\$385	Other	ES-1
EL610300FBTU	EL610300FBTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(14+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
EL610300FBU	EL610300FBU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(14+2) UPG	\$805	Each	33%	\$539	Other	ES-1
EL610300SB	EL610300SB	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV SPARE	\$575	Each	33%	\$385	Other	ES-1
EL610300SBTU	EL610300SBTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV SPARE TAA UPG	\$805	Each	33%	\$539	Other	ES-1
EL610300SBU	EL610300SBU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV SPARE UPG	\$805	Each	33%	\$539	Other	ES-1
EL6106001B	EL6106001B	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R1	\$1,080	Each	33%	\$724	Other	ES-1
EL6106001BTU	EL6106001BTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R1 TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL6106001BU	EL6106001BU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R1 UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL6106005B	EL6106005B	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(3+1)	\$1,080	Each	33%	\$724	Other	ES-1
EL6106005BTU	EL6106005BTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL6106005BU	EL6106005BU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(3+1) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL6106006B	EL6106006B	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(6+2)	\$1,080	Each	33%	\$724	Other	ES-1
EL6106006BTU	EL6106006BTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL6106006BU	EL6106006BU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(6+2) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL6106007B	EL6106007B	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(7+1)	\$1,080	Each	33%	\$724	Other	ES-1
EL6106007BTU	EL6106007BTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL6106007BU	EL6106007BU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(7+1) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL610600FB	EL610600FB	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(14+2)	\$1,080	Each	33%	\$724	Other	ES-1
EL610600FBTU	EL610600FBTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(14+2)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL610600FBU	EL610600FBU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(14+2) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL610600SB	EL610600SB	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV SPARE	\$1,080	Each	33%	\$724	Other	ES-1
EL610600SBTU	EL610600SBTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV SPARE TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL610600SBU	EL610600SBU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV SPARE UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
EL6153001B	EL6153001B	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R1	\$1,475	Each	33%	\$988	Other	ES-1
EL6153001BTU	EL6153001BTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R1 TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL6153001BU	EL6153001BU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R1 UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL6153005B	EL6153005B	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(3+1)	\$1,475	Each	33%	\$988	Other	ES-1
EL6153005BTU	EL6153005BTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(3+1)TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL6153005BU	EL6153005BU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(3+1) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL6153006B	EL6153006B	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(6+2)	\$1,475	Each	33%	\$988	Other	ES-1
EL6153006BTU	EL6153006BTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(6+2)TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL6153006BU	EL6153006BU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(6+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL6153007B	EL6153007B	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(7+1)	\$1,475	Each	33%	\$988	Other	ES-1
EL6153007BTU	EL6153007BTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(7+1)TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL6153007BU	EL6153007BU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(7+1) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL615300FB	EL615300FB	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(14+2)	\$1,475	Each	33%	\$988	Other	ES-1
EL615300FBTU	EL615300FBTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(14+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL615300FBU	EL615300FBU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(14+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use Drop-down	
EL615300SB	EL615300SB	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV SPARE	\$1,475	Each	33%	\$988	Other	ES-1
EL615300SBTU	EL615300SBTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV SPARE TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL615300SBU	EL615300SBU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV SPARE UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
EL6F319201BT0	EL6F319201BT0	VMAX3 FAMILY	VMAX3 1920GB FLASH R1	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319201BT1	EL6F319201BT1	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 1-31	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319201BT10	EL6F319201BT10	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 128+	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319201BT2	EL6F319201BT2	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 1-47	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319201BT3	EL6F319201BT3	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 16-31	\$19,935	Each	33%	\$13,356	Other	ES-1
EL6F319201BT4	EL6F319201BT4	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 32-47	\$18,400	Each	33%	\$12,328	Other	ES-1
EL6F319201BT5	EL6F319201BT5	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 48+	\$18,770	Each	33%	\$12,576	Other	ES-1
EL6F319201BT6	EL6F319201BT6	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 48-95	\$17,455	Each	33%	\$11,695	Other	ES-1
EL6F319201BT7	EL6F319201BT7	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 48-63	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319201BT8	EL6F319201BT8	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 64-95	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319201BT9	EL6F319201BT9	VMAX3 FAMILY	VMAX3 1920GB FLASH R1 96-127	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319205BT0	EL6F319205BT0	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1)	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319205BT1	EL6F319205BT1	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 1-31	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319205BT10	EL6F319205BT10	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 128+	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319205BT2	EL6F319205BT2	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 1-47	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319205BT3	EL6F319205BT3	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 16-31	\$19,935	Each	33%	\$13,356	Other	ES-1
EL6F319205BT4	EL6F319205BT4	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 32-47	\$18,400	Each	33%	\$12,328	Other	ES-1
EL6F319205BT5	EL6F319205BT5	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 48+	\$18,770	Each	33%	\$12,576	Other	ES-1
EL6F319205BT6	EL6F319205BT6	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 48-95	\$17,455	Each	33%	\$11,695	Other	ES-1
EL6F319205BT7	EL6F319205BT7	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 48-63	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319205BT8	EL6F319205BT8	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 64-95	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319205BT9	EL6F319205BT9	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(3+1) 96-127	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319206BT0	EL6F319206BT0	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2)	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319206BT1	EL6F319206BT1	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 1-31	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319206BT10	EL6F319206BT10	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 128+	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319206BT2	EL6F319206BT2	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 1-47	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319206BT3	EL6F319206BT3	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 16-31	\$19,935	Each	33%	\$13,356	Other	ES-1
EL6F319206BT4	EL6F319206BT4	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 32-47	\$18,400	Each	33%	\$12,328	Other	ES-1
EL6F319206BT5	EL6F319206BT5	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 48+	\$18,770	Each	33%	\$12,576	Other	ES-1
EL6F319206BT6	EL6F319206BT6	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 48-95	\$17,455	Each	33%	\$11,695	Other	ES-1
EL6F319206BT7	EL6F319206BT7	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 48-63	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319206BT8	EL6F319206BT8	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 64-95	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319206BT9	EL6F319206BT9	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(6+2) 96-127	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319207BT0	EL6F319207BT0	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1)	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319207BT1	EL6F319207BT1	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 1-31	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319207BT10	EL6F319207BT10	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 128+	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319207BT2	EL6F319207BT2	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 1-47	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F319207BT3	EL6F319207BT3	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 16-31	\$19,935	Each	33%	\$13,356	Other	ES-1
EL6F319207BT4	EL6F319207BT4	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 32-47	\$18,400	Each	33%	\$12,328	Other	ES-1
EL6F319207BT5	EL6F319207BT5	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 48+	\$18,770	Each	33%	\$12,576	Other	ES-1
EL6F319207BT6	EL6F319207BT6	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 48-95	\$17,455	Each	33%	\$11,695	Other	ES-1
EL6F319207BT7	EL6F319207BT7	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 48-63	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319207BT8	EL6F319207BT8	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 64-95	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F319207BT9	EL6F319207BT9	VMAX3 FAMILY	VMAX3 1920GB FLASH R5(7+1) 96-127	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F31920FBT0	EL6F31920FBT0	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2)	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F31920FBT1	EL6F31920FBT1	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 1-31	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F31920FBT10	EL6F31920FBT10	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 128+	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F31920FBT2	EL6F31920FBT2	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 1-47	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F31920FBT3	EL6F31920FBT3	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 16-31	\$19,935	Each	33%	\$13,356	Other	ES-1
EL6F31920FBT4	EL6F31920FBT4	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 32-47	\$18,400	Each	33%	\$12,328	Other	ES-1
EL6F31920FBT5	EL6F31920FBT5	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 48+	\$18,770	Each	33%	\$12,576	Other	ES-1
EL6F31920FBT6	EL6F31920FBT6	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 48-95	\$17,455	Each	33%	\$11,695	Other	ES-1
EL6F31920FBT7	EL6F31920FBT7	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 48-63	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F31920FBT8	EL6F31920FBT8	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 64-95	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F31920FBT9	EL6F31920FBT9	VMAX3 FAMILY	VMAX3 1920GB FLASH R6(14+2) 96-127	\$16,465	Each	33%	\$11,032	Other	ES-1
EL6F31920SBT0	EL6F31920SBT0	VMAX3 FAMILY	VMAX3 1920GB FLASH SPARE	\$22,775	Each	33%	\$15,259	Other	ES-1
EL6F39601BT0	EL6F39601BT0	VMAX3 FAMILY	VMAX3 960GB FLASH R1	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39601BT1	EL6F39601BT1	VMAX3 FAMILY	VMAX3 960GB FLASH R1 1-63	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39601BT2	EL6F39601BT2	VMAX3 FAMILY	VMAX3 960GB FLASH R1 1-95	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39601BT3	EL6F39601BT3	VMAX3 FAMILY	VMAX3 960GB FLASH R1 32-63	\$11,220	Each	33%	\$7,517	Other	ES-1
EL6F39601BT4	EL6F39601BT4	VMAX3 FAMILY	VMAX3 960GB FLASH R1 64-95	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F39601BT5	EL6F39601BT5	VMAX3 FAMILY	VMAX3 960GB FLASH R1 96+	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F39601BT6	EL6F39601BT6	VMAX3 FAMILY	VMAX3 960GB FLASH R1 96-127	\$10,100	Each	33%	\$6,767	Other	ES-1
EL6F39601BT7	EL6F39601BT7	VMAX3 FAMILY	VMAX3 960GB FLASH R1 128-191	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39601BT8	EL6F39601BT8	VMAX3 FAMILY	VMAX3 960GB FLASH R1 192-255	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39601BT9	EL6F39601BT9	VMAX3 FAMILY	VMAX3 960GB FLASH R1 256+	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39605BT0	EL6F39605BT0	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1)	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39605BT1	EL6F39605BT1	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1) 1-63	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39605BT2	EL6F39605BT2	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1) 1-95	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39605BT3	EL6F39605BT3	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1) 32-63	\$11,220	Each	33%	\$7,517	Other	ES-1
EL6F39605BT4	EL6F39605BT4	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1) 64-95	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F39605BT5	EL6F39605BT5	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1) 96+	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F39605BT6	EL6F39605BT6	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1) 96-127	\$10,100	Each	33%	\$6,767	Other	ES-1
EL6F39605BT7	EL6F39605BT7	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1) 128-191	\$9,540	Each	33%	\$6,392	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
EL6F39605B78	EL6F39605B78	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1) 192-255	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39605B79	EL6F39605B79	VMAX3 FAMILY	VMAX3 960GB FLASH R5(3+1) 256+	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39606B70	EL6F39606B70	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2)	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39606B71	EL6F39606B71	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2) 1-63	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39606B72	EL6F39606B72	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2) 1-95	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39606B73	EL6F39606B73	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2) 32-63	\$11,220	Each	33%	\$7,517	Other	ES-1
EL6F39606B74	EL6F39606B74	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2) 64-95	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F39606B75	EL6F39606B75	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2) 96+	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F39606B76	EL6F39606B76	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2) 96-127	\$10,100	Each	33%	\$6,767	Other	ES-1
EL6F39606B77	EL6F39606B77	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2) 128-191	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39606B78	EL6F39606B78	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2) 192-255	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39606B79	EL6F39606B79	VMAX3 FAMILY	VMAX3 960GB FLASH R6(6+2) 256+	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39607B70	EL6F39607B70	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1)	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39607B71	EL6F39607B71	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1) 1-63	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39607B72	EL6F39607B72	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1) 1-95	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F39607B73	EL6F39607B73	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1) 32-63	\$11,220	Each	33%	\$7,517	Other	ES-1
EL6F39607B74	EL6F39607B74	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1) 64-95	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F39607B75	EL6F39607B75	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1) 96+	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F39607B76	EL6F39607B76	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1) 96-127	\$10,100	Each	33%	\$6,767	Other	ES-1
EL6F39607B77	EL6F39607B77	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1) 128-191	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39607B78	EL6F39607B78	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1) 192-255	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F39607B79	EL6F39607B79	VMAX3 FAMILY	VMAX3 960GB FLASH R5(7+1) 256+	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F3960FB70	EL6F3960FB70	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2)	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F3960FB71	EL6F3960FB71	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2) 1-63	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F3960FB72	EL6F3960FB72	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2) 1-95	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6F3960FB73	EL6F3960FB73	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2) 32-63	\$11,220	Each	33%	\$7,517	Other	ES-1
EL6F3960FB74	EL6F3960FB74	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2) 64-95	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F3960FB75	EL6F3960FB75	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2) 96+	\$10,660	Each	33%	\$7,142	Other	ES-1
EL6F3960FB76	EL6F3960FB76	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2) 96-127	\$10,100	Each	33%	\$6,767	Other	ES-1
EL6F3960FB77	EL6F3960FB77	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2) 128-191	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F3960FB78	EL6F3960FB78	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2) 192-255	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F3960FB79	EL6F3960FB79	VMAX3 FAMILY	VMAX3 960GB FLASH R6(14+2) 256+	\$9,540	Each	33%	\$6,392	Other	ES-1
EL6F3960SB70	EL6F3960SB70	VMAX3 FAMILY	VMAX3 960GB FLASH SPARE	\$13,195	Each	33%	\$8,841	Other	ES-1
EL6FM16001B	EL6FM16001B	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R1	\$22,600	Each	33%	\$15,142	Other	ES-1
EL6FM16001BFP	EL6FM16001BFP	VMAX3 FAMILY	VMAX VG PROMO 1600GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	ES-1
EL6FM16001BTU	EL6FM16001BTU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R1 TAA UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM16001BU	EL6FM16001BU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R1 UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM16005B	EL6FM16005B	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(3+1)	\$22,600	Each	33%	\$15,142	Other	ES-1
EL6FM16005BFP	EL6FM16005BFP	VMAX3 FAMILY	VMAX VG PROMO 1600GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	ES-1
EL6FM16005BTU	EL6FM16005BTU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(3+1) TAA UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM16005BU	EL6FM16005BU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(3+1) UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM16006B	EL6FM16006B	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(6+2)	\$22,600	Each	33%	\$15,142	Other	ES-1
EL6FM16006BTU	EL6FM16006BTU	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(6+2)TAAUPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM16006BU	EL6FM16006BU	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(6+2)UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM16006BFTU	EL6FM16006BFTU	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRV R6(14+2)TAAUPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM16007B	EL6FM16007B	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(7+1)	\$22,600	Each	33%	\$15,142	Other	ES-1
EL6FM16007BFP	EL6FM16007BFP	VMAX3 FAMILY	VMAX VG PROMO 1600GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	ES-1
EL6FM16007BTU	EL6FM16007BTU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(7+1)TAAUPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM16007BU	EL6FM16007BU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(7+1)UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM1600FB	EL6FM1600FB	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(14+2)	\$22,600	Each	33%	\$15,142	Other	ES-1
EL6FM1600FBU	EL6FM1600FBU	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(14+2)UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM1600SB	EL6FM1600SB	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE SPARE	\$22,600	Each	33%	\$15,142	Other	ES-1
EL6FM1600SBFP	EL6FM1600SBFP	VMAX3 FAMILY	VMAX VG PROMO 1600GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	ES-1
EL6FM1600SBTU	EL6FM1600SBTU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE SPARE TAA UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM1600SBU	EL6FM1600SBU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE SPARE UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
EL6FM2001B	EL6FM2001B	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R1	\$3,905	Each	33%	\$2,616	Other	ES-1
EL6FM2001BFP	EL6FM2001BFP	VMAX3 FAMILY	VMAX VG PROMO 200GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	ES-1
EL6FM2001BTU	EL6FM2001BTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM2001BU	EL6FM2001BU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R1 UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM2005B	EL6FM2005B	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(3+1)	\$3,905	Each	33%	\$2,616	Other	ES-1
EL6FM2005BFP	EL6FM2005BFP	VMAX3 FAMILY	VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	ES-1
EL6FM2005BTU	EL6FM2005BTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM2005BU	EL6FM2005BU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM2006B	EL6FM2006B	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(6+2)	\$3,905	Each	33%	\$2,616	Other	ES-1
EL6FM2006BTU	EL6FM2006BTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(6+2)TAAUPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM2006BU	EL6FM2006BU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(6+2)UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM2007B	EL6FM2007B	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(7+1)	\$3,905	Each	33%	\$2,616	Other	ES-1
EL6FM2007BFP	EL6FM2007BFP	VMAX3 FAMILY	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	ES-1
EL6FM2007BTU	EL6FM2007BTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM2007BU	EL6FM2007BU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM200FB	EL6FM200FB	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(14+2)	\$3,905	Each	33%	\$2,616	Other	ES-1
EL6FM200FBTU	EL6FM200FBTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(14+2)TAAUPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM200FBU	EL6FM200FBU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(14+2)UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM200SB	EL6FM200SB	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE SPARE	\$3,905	Each	33%	\$2,616	Other	ES-1
EL6FM200SBFP	EL6FM200SBFP	VMAX3 FAMILY	VMAX VG PROMO 200GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	ES-1
EL6FM200SBTU	EL6FM200SBTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
EL6FM200SBU	EL6FM200SBU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE SPARE UPG	\$5,475	Each	33%	\$3,668	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
EL6FM4001B	EL6FM4001B	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R1	\$7,425	Each	33%	\$4,975	Other	ES-1
EL6FM4001BFP	EL6FM4001BFP	VMAX3 FAMILY	VMAX VG PROMO 400GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	ES-1
EL6FM4001BTU	EL6FM4001BTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM4001BU	EL6FM4001BU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R1 UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM4005B	EL6FM4005B	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(3+1)	\$7,425	Each	33%	\$4,975	Other	ES-1
EL6FM4005BFP	EL6FM4005BFP	VMAX3 FAMILY	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	ES-1
EL6FM4005BTU	EL6FM4005BTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM4005BU	EL6FM4005BU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM4006B	EL6FM4006B	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(6+2)	\$7,425	Each	33%	\$4,975	Other	ES-1
EL6FM4006BTU	EL6FM4006BTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(6+2)TAAUPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM4006BU	EL6FM4006BU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(6+2)UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM4007B	EL6FM4007B	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(7+1)	\$7,425	Each	33%	\$4,975	Other	ES-1
EL6FM4007BFP	EL6FM4007BFP	VMAX3 FAMILY	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	ES-1
EL6FM4007BTU	EL6FM4007BTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(7+1)TAAUPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM4007BU	EL6FM4007BU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(7+1)UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM400FB	EL6FM400FB	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(14+2)	\$7,425	Each	33%	\$4,975	Other	ES-1
EL6FM400FBTU	EL6FM400FBTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(14+2)TAAUPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM400FBU	EL6FM400FBU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(14+2)UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM400SB	EL6FM400SB	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE SPARE	\$7,425	Each	33%	\$4,975	Other	ES-1
EL6FM400SBFP	EL6FM400SBFP	VMAX3 FAMILY	VMAX VG PROMO 400GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	ES-1
EL6FM400SBTU	EL6FM400SBTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM400SBU	EL6FM400SBU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE SPARE UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
EL6FM8001B	EL6FM8001B	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R1	\$13,095	Each	33%	\$8,774	Other	ES-1
EL6FM8001BFP	EL6FM8001BFP	VMAX3 FAMILY	VMAX VG PROMO 800GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	ES-1
EL6FM8001BTU	EL6FM8001BTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM8001BU	EL6FM8001BU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R1 UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM8005B	EL6FM8005B	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(3+1)	\$13,095	Each	33%	\$8,774	Other	ES-1
EL6FM8005BFP	EL6FM8005BFP	VMAX3 FAMILY	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	ES-1
EL6FM8005BTU	EL6FM8005BTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM8005BU	EL6FM8005BU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM8006B	EL6FM8006B	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(6+2)	\$13,095	Each	33%	\$8,774	Other	ES-1
EL6FM8006BTU	EL6FM8006BTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(6+2)TAAUPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM8006BU	EL6FM8006BU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(6+2)UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM8007B	EL6FM8007B	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(7+1)	\$13,095	Each	33%	\$8,774	Other	ES-1
EL6FM8007BFP	EL6FM8007BFP	VMAX3 FAMILY	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	ES-1
EL6FM8007BTU	EL6FM8007BTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(7+1)TAAUPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM8007BU	EL6FM8007BU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(7+1)UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM800FB	EL6FM800FB	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(14+2)	\$13,095	Each	33%	\$8,774	Other	ES-1
EL6FM800FBTU	EL6FM800FBTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(14+2)TAAUPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM800FBU	EL6FM800FBU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(14+2)UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM800SB	EL6FM800SB	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE SPARE	\$13,095	Each	33%	\$8,774	Other	ES-1
EL6FM800SBFP	EL6FM800SBFP	VMAX3 FAMILY	VMAX VG PROMO 800GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	ES-1
EL6FM800SBTU	EL6FM800SBTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
EL6FM800SBU	EL6FM800SBU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE SPARE UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ELA-CUS-ADVANCED	ELA-CUS-ADVANCED	VMAX3 FAMILY	CUSTOM ELA VMAX ADVANCED SUITE=CC	\$1,000	Each	33%	\$670	Other	ES-1
ELA-CUS-FOUNDATION	ELA-CUS-FOUNDATION	VMAX3 FAMILY	CUSTOM ELA VMAX FOUNDATION SUITE=CC	\$1,000	Each	33%	\$670	Other	ES-1
ELA-CUS-LOCAL	ELA-CUS-LOCAL	VMAX3 FAMILY	CUSTOM ELA LOC REP SUITE=CC	\$1,000	Each	33%	\$670	Other	ES-1
ELA-CUS-REMOTE	ELA-CUS-REMOTE	VMAX3 FAMILY	CUSTOM ELA REM REP SUITE=CC	\$1,000	Each	33%	\$670	Other	ES-1
ELA-CUS-TPP	ELA-CUS-TPP	VMAX3 FAMILY	CUSTOM ELA TOTAL PROD PAK=CC	\$1,000	Each	33%	\$670	Other	ES-1
ELA-CUS-UNIVMAX	ELA-CUS-UNIVMAX	VMAX3 FAMILY	CUSTOM ELA VMAX UNISPHERE SUITE=CC	\$1,000	Each	33%	\$670	Other	ES-1
ELA-CUS-VBASE	ELA-CUS-VBASE	VMAX3 FAMILY	CUSTOM ELA VMAX BASE SUITE=CC	\$1,000	Each	33%	\$670	Other	ES-1
ELA-CUS-VMAXOS	ELA-CUS-VMAXOS	VMAX3 FAMILY	CUSTOM ELA HYPERMAX OS SUITE=CC	\$1,000	Each	33%	\$670	Other	ES-1
EL-AFA100K	EL-AFA100K	VMAX3 FAMILY	VMAX 100K All Flash	\$0	Each	33%	\$0	Other	ES-1
EL-DATAMOVER	EL-DATAMOVER	VMAX3 FAMILY	VMAX 100K DATA MOVER FOR NAS	\$0	Each	33%	\$0	Other	ES-1
EL-DATAMOVERU	EL-DATAMOVERU	VMAX3 FAMILY	VMAX 100K DATA MOVER FOR NAS UPG	\$0	Each	33%	\$0	Other	ES-1
EL-NAS-SN	EL-NAS-SN	VMAX3 FAMILY	Embedded NAS Base OE for VMAX 100K	\$85,000	Each	33%	\$56,950	Other	ES-1
EL-NAS-SNU	EL-NAS-SNU	VMAX3 FAMILY	EMBEDDED NAS BASE OE FOR VMAX 100K UPG	\$85,000	Each	33%	\$56,950	Other	ES-1
E-LREPCCMCAP-CKD	E-LREPCCMCAP-CKD	VMAX3 FAMILY	LOCAL REP CCM CKD TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-VFP3-100KU	E-VFP3-100KU	VMAX3 FAMILY	PROMO 400GB VFP100K 32U	\$0	Each	33%	\$0	Other	ES-1
E-MANONLY	E-MANONLY	VMAX3 FAMILY	VMAX Manual Config Only Tracking	\$0	Each	33%	\$0	Other	ES-1
E-MODEM	E-MODEM	VMAX3 FAMILY	VMAX VG ZBA MODEM LEAD FREE	\$1,105	Each	33%	\$740	Other	ES-1
ENGINE2	ENGINE2	VMAX3 FAMILY	VMAX VG FIRST UPGRADE ENGINE NUMBER 2	\$0	Each	33%	\$0	Other	ES-1
ENGINE3	ENGINE3	VMAX3 FAMILY	VMAX VG FIRST UPGRADE ENGINE NUMBER 3	\$0	Each	33%	\$0	Other	ES-1
ENGINE4	ENGINE4	VMAX3 FAMILY	VMAX VG FIRST UPGRADE ENGINE NUMBER 4	\$0	Each	33%	\$0	Other	ES-1
ENGINE5	ENGINE5	VMAX3 FAMILY	VMAX VG FIRST UPGRADE ENGINE NUMBER 5	\$0	Each	33%	\$0	Other	ES-1
ENGINE6	ENGINE6	VMAX3 FAMILY	VMAX VG FIRST UPGRADE ENGINE NUMBER 6	\$0	Each	33%	\$0	Other	ES-1
ENGINE7	ENGINE7	VMAX3 FAMILY	VMAX VG FIRST UPGRADE ENGINE NUMBER 7	\$0	Each	33%	\$0	Other	ES-1
ENGINE8	ENGINE8	VMAX3 FAMILY	VMAX VG FIRST UPGRADE ENGINE NUMBER 8	\$0	Each	33%	\$0	Other	ES-1
E-OPROVISION-MF	E-OPROVISION-MF	VMAX3 FAMILY	OPROVISION FACTOR MF TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
E-PC3YFLA	E-PC3YFLA	VMAX3 FAMILY	32A 3PHASE WYE CRD SET IEC309-AMER	\$1,155	Each	33%	\$774	Other	ES-1
E-PC3YFLE	E-PC3YFLE	VMAX3 FAMILY	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$2,800	Each	33%	\$1,876	Other	ES-1
E-PCBL3DHH	E-PCBL3DHH	VMAX3 FAMILY	PWR CBL HBL-HBL 3D	\$1,155	Each	33%	\$774	Other	ES-1
E-PCBL3DHR	E-PCBL3DHR	VMAX3 FAMILY	PWR CBL HBL-RSTOL 3D	\$1,155	Each	33%	\$774	Other	ES-1
E-PCBL3YAG	E-PCBL3YAG	VMAX3 FAMILY	INTL 3PHASE 32 AMP IEC309 TO GARO	\$2,000	Each	33%	\$1,340	Other	ES-1
E-PDU1P	E-PDU1P	VMAX3 FAMILY	VMAX VG SINGLE PHASE PDU 3RD PARTY	\$4,145	Each	33%	\$2,777	Other	ES-1
E-PDUDELTA	E-PDUDELTA	VMAX3 FAMILY	VMAX VG 3 PHASE DELTA PDU 3RD PARTY	\$4,145	Each	33%	\$2,777	Other	ES-1
E-PDUWYE	E-PDUWYE	VMAX3 FAMILY	VMAX VG 3 PHASE WYE PDU 3RD PARTY	\$4,145	Each	33%	\$2,777	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
E-PW40UEC3	E-PW40UEC3	VMAX3 FAMILY	VMAX VG30A 1PHASE INTERNATN1IEC309-332P6	\$310	Each	33%	\$208	Other	ES-1
E-PW40U-US	E-PW40U-US	VMAX3 FAMILY	VMAX VG 30A 1PHASE NAMED JAPAN I6-30P	\$350	Each	33%	\$235	Other	ES-1
E-Q116H	E-Q116H	VMAX3 FAMILY	VMAX Q116IH Tracking Model	\$0	Each	33%	\$0	Other	ES-1
E-Q116IE	E-Q116IE	VMAX3 FAMILY	VMAX Q116IE Tracking Model	\$0	Each	33%	\$0	Other	ES-1
ER-1024-2048UFD	ER-1024-2048UFD	VMAX3 FAMILY	VMAX 400K MEMCONV 2X512 to 2X1024 GB	\$370,980	Each	33%	\$248,557	Other	ES-1
ER-1024ADD	ER-1024ADD	VMAX3 FAMILY	VMAX 400K ADD 1024GB	\$284,420	Each	33%	\$190,561	Other	ES-1
ER-1024ADD-3P	ER-1024ADD-3P	VMAX3 FAMILY	VMAX 400K ADD 1024GB 3RD PARTY	\$284,420	Each	33%	\$190,561	Other	ES-1
ER-1024ADDU	ER-1024ADDU	VMAX3 FAMILY	VMAX 400K ADD 1024GB UPG	\$369,750	Each	33%	\$247,733	Other	ES-1
ER-1024ADDU3P	ER-1024ADDU3P	VMAX3 FAMILY	VMAX 400K ADD 1024GB UPG 3RD PARTY	\$369,750	Each	33%	\$247,733	Other	ES-1
ER-1024ADDUFD	ER-1024ADDUFD	VMAX3 FAMILY	VMAX 400K ADD 1024GB UPG FIELD	\$369,750	Each	33%	\$247,733	Other	ES-1
ER1024ADUFD3P	ER1024ADUFD3P	VMAX3 FAMILY	VMAX 400K ADD 1024GB UPG FIELD 3RD PARTY	\$369,750	Each	33%	\$247,733	Other	ES-1
ER-1024BASE	ER-1024BASE	VMAX3 FAMILY	VMAX 400K BASE 1024GB	\$592,545	Each	33%	\$397,005	Other	ES-1
ER-1024BASE3P	ER-1024BASE3P	VMAX3 FAMILY	VMAX 400K BASE 1024GB 3RD PARTY	\$592,545	Each	33%	\$397,005	Other	ES-1
ER-2048ADD	ER-2048ADD	VMAX3 FAMILY	VMAX 400K ADD 2048GB	\$422,380	Each	33%	\$282,995	Other	ES-1
ER-2048ADD-3P	ER-2048ADD-3P	VMAX3 FAMILY	VMAX 400K ADD 2048GB 3RD PARTY	\$422,380	Each	33%	\$282,995	Other	ES-1
ER-2048ADDU	ER-2048ADDU	VMAX3 FAMILY	VMAX 400K ADD 2048GB UPG	\$549,090	Each	33%	\$367,890	Other	ES-1
ER-2048ADDU3P	ER-2048ADDU3P	VMAX3 FAMILY	VMAX 400K ADD 2048GB UPG 3RD PARTY	\$549,090	Each	33%	\$367,890	Other	ES-1
ER-2048ADDUFD	ER-2048ADDUFD	VMAX3 FAMILY	VMAX 400K ADD 2048GB UPG FIELD	\$549,090	Each	33%	\$367,890	Other	ES-1
ER2048ADUFD3P	ER2048ADUFD3P	VMAX3 FAMILY	VMAX 400K ADD 2048GB UPG FIELD 3RD PARTY	\$549,090	Each	33%	\$367,890	Other	ES-1
ER-2048BASE	ER-2048BASE	VMAX3 FAMILY	VMAX 400K BASE 2048GB	\$1,126,340	Each	33%	\$754,648	Other	ES-1
ER-2048BASE3P	ER-2048BASE3P	VMAX3 FAMILY	VMAX 400K BASE 2048GB 3RD PARTY	\$1,126,340	Each	33%	\$754,648	Other	ES-1
ER-512-1024UFD	ER-512-1024UFD	VMAX3 FAMILY	VMAX 400K MEMCONV 2X256 to 2X512 GB	\$111,985	Each	33%	\$75,030	Other	ES-1
ER-512-2048UFD	ER-512-2048UFD	VMAX3 FAMILY	VMAX 400K MEMCONV 2X256 to 2X1024 GB	\$370,980	Each	33%	\$248,557	Other	ES-1
ER-512ADD	ER-512ADD	VMAX3 FAMILY	VMAX 400K ADD 512GB	\$256,130	Each	33%	\$171,607	Other	ES-1
ER-512ADD-3P	ER-512ADD-3P	VMAX3 FAMILY	VMAX 400K ADD 512GB 3RD PARTY	\$256,130	Each	33%	\$171,607	Other	ES-1
ER-512ADDU	ER-512ADDU	VMAX3 FAMILY	VMAX 400K ADD 512GB UPG	\$332,970	Each	33%	\$223,090	Other	ES-1
ER-512ADDUJ-3P	ER-512ADDUJ-3P	VMAX3 FAMILY	VMAX 400K ADD 512GB UPG 3RD PARTY	\$332,970	Each	33%	\$223,090	Other	ES-1
ER-512ADDUFD	ER-512ADDUFD	VMAX3 FAMILY	VMAX 400K ADD 512GB UPG FIELD	\$332,970	Each	33%	\$223,090	Other	ES-1
ER512ADUFD3P	ER512ADUFD3P	VMAX3 FAMILY	VMAX 400K ADD 512GB UPG FIELD 3RD PARTY	\$332,970	Each	33%	\$223,090	Other	ES-1
ER-512BASE	ER-512BASE	VMAX3 FAMILY	VMAX 400K BASE 512GB	\$437,830	Each	33%	\$293,346	Other	ES-1
ER-512BASE-3P	ER-512BASE-3P	VMAX3 FAMILY	VMAX 400K BASE 512GB 3RD PARTY	\$437,830	Each	33%	\$293,346	Other	ES-1
ER-DATAMOVER	ER-DATAMOVER	VMAX3 FAMILY	VMAX 400K DATA MOVER FOR NAS	\$0	Each	33%	\$0	Other	ES-1
ER-NAS-SN	ER-NAS-SN	VMAX3 FAMILY	Embedded NAS Base OE for VMAX 400K	\$149,500	Each	33%	\$100,165	Other	ES-1
ER-NAS-SNU	ER-NAS-SNU	VMAX3 FAMILY	EMBEDDED NAS BASE OE FOR VMAX 400K UPG	\$149,500	Each	33%	\$100,165	Other	ES-1
ES61012001B	ES61012001B	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R1	\$1,665	Each	33%	\$1,116	Other	ES-1
ES61012001BTU	ES61012001BTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES61012001BU	ES61012001BU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R1 UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES61012005B	ES61012005B	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(3+1)	\$1,665	Each	33%	\$1,116	Other	ES-1
ES61012005BTU	ES61012005BTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES61012005BU	ES61012005BU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(3+1)UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES61012006B	ES61012006B	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R6(6+2)	\$1,665	Each	33%	\$1,116	Other	ES-1
ES61012006BTU	ES61012006BTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES61012006BU	ES61012006BU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R6(6+2)UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES61012007B	ES61012007B	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R6(6+2)UPG	\$1,665	Each	33%	\$1,116	Other	ES-1
ES61012007BTU	ES61012007BTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES61012007BU	ES61012007BU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R5(7+1)UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES6101200FB	ES6101200FB	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV R6(14+2)	\$1,665	Each	33%	\$1,116	Other	ES-1
ES6101200FBTU	ES6101200FBTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES6101200FBU	ES6101200FBU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS R6(14+2)UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES6101200SB	ES6101200SB	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS DRV SPARE	\$1,665	Each	33%	\$1,116	Other	ES-1
ES6101200SBTU	ES6101200SBTU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS SPARE TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES6101200SBU	ES6101200SBU	VMAX3 FAMILY	VMAX VG 1200GB 10K SAS SPARE UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
ES6103001B	ES6103001B	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R1	\$575	Each	33%	\$385	Other	ES-1
ES6103001BTU	ES6103001BTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R1 TAA UPG	\$805	Each	33%	\$539	Other	ES-1
ES6103001BU	ES6103001BU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R1 UPG	\$805	Each	33%	\$539	Other	ES-1
ES6103005B	ES6103005B	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(3+1)	\$575	Each	33%	\$385	Other	ES-1
ES6103005BTU	ES6103005BTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(3+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
ES6103005BU	ES6103005BU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(3+1)UPG	\$805	Each	33%	\$539	Other	ES-1
ES6103006B	ES6103006B	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(6+2)	\$575	Each	33%	\$385	Other	ES-1
ES6103006BTU	ES6103006BTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(6+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
ES6103006BU	ES6103006BU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(6+2)UPG	\$805	Each	33%	\$539	Other	ES-1
ES6103007B	ES6103007B	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(7+1)	\$575	Each	33%	\$385	Other	ES-1
ES6103007BTU	ES6103007BTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(7+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
ES6103007BU	ES6103007BU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R5(7+1)UPG	\$805	Each	33%	\$539	Other	ES-1
ES610300FB	ES610300FB	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV R6(14+2)	\$575	Each	33%	\$385	Other	ES-1
ES610300FBTU	ES610300FBTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DR R6(14+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
ES610300FBU	ES610300FBU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DR R6(14+2)UPG	\$805	Each	33%	\$539	Other	ES-1
ES610300SB	ES610300SB	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DRV SPARE	\$575	Each	33%	\$385	Other	ES-1
ES610300SBTU	ES610300SBTU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DR SPARE TAAUPG	\$805	Each	33%	\$539	Other	ES-1
ES610300SBU	ES610300SBU	VMAX3 FAMILY	VMAX VG 300GB 10K SAS DR SPARE UPG	\$805	Each	33%	\$539	Other	ES-1
ES6106001B	ES6106001B	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R1	\$1,080	Each	33%	\$724	Other	ES-1
ES6106001BTU	ES6106001BTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R1 TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES6106001BU	ES6106001BU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R1 UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES6106005B	ES6106005B	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(3+1)	\$1,080	Each	33%	\$724	Other	ES-1
ES6106005BTU	ES6106005BTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES6106005BU	ES6106005BU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(3+1)UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES6106006B	ES6106006B	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(6+2)	\$1,080	Each	33%	\$724	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
ES6106006BTU	ES6106006BTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES6106006BU	ES6106006BU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(6+2)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES6106007B	ES6106007B	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(7+1)	\$1,080	Each	33%	\$724	Other	ES-1
ES6106007BTU	ES6106007BTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES6106007BU	ES6106007BU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R5(7+1)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES610600FB	ES610600FB	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV R6(14+2)	\$1,080	Each	33%	\$724	Other	ES-1
ES610600FBTU	ES610600FBTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS R6(14+2)TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES610600FBU	ES610600FBU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS R6(14+2)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES610600SB	ES610600SB	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV SPARE	\$1,080	Each	33%	\$724	Other	ES-1
ES610600SBTU	ES610600SBTU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS DRV SPARE TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES610600SBU	ES610600SBU	VMAX3 FAMILY	VMAX VG 600GB 10K SAS SPARE UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
ES6153001B	ES6153001B	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R1	\$1,475	Each	33%	\$988	Other	ES-1
ES6153001BTU	ES6153001BTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R1 TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES6153001BU	ES6153001BU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R1 UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES6153005B	ES6153005B	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(3+1)	\$1,475	Each	33%	\$988	Other	ES-1
ES6153005BTU	ES6153005BTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(3+1)TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES6153005BU	ES6153005BU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(3+1) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES6153006B	ES6153006B	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(6+2)	\$1,475	Each	33%	\$988	Other	ES-1
ES6153006BTU	ES6153006BTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(6+2)TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES6153006BU	ES6153006BU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(6+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES6153007B	ES6153007B	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(7+1)	\$1,475	Each	33%	\$988	Other	ES-1
ES6153007BTU	ES6153007BTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(7+1)TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES6153007BU	ES6153007BU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R5(7+1) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES615300FB	ES615300FB	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(14+2)	\$1,475	Each	33%	\$988	Other	ES-1
ES615300FBTU	ES615300FBTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(14+2)TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES615300FBU	ES615300FBU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV R6(14+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES615300SB	ES615300SB	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV SPARE	\$1,475	Each	33%	\$988	Other	ES-1
ES615300SBTU	ES615300SBTU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV SPARE TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES615300SBU	ES615300SBU	VMAX3 FAMILY	VMAX VG 300GB 15K SAS DRV SPARE UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
ES6FM16001B	ES6FM16001B	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R1	\$22,600	Each	33%	\$15,142	Other	ES-1
ES6FM16001BFP	ES6FM16001BFP	VMAX3 FAMILY	VMAX VG PROMO 1600GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	ES-1
ES6FM16001BTU	ES6FM16001BTU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R1 TAA UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM16001BU	ES6FM16001BU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R1 UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM16005B	ES6FM16005B	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(3+1)	\$22,600	Each	33%	\$15,142	Other	ES-1
ES6FM16005BFP	ES6FM16005BFP	VMAX3 FAMILY	VMAX VG PROMO 1600GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	ES-1
ES6FM16005BTU	ES6FM16005BTU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(3+1) TAA UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM16005BU	ES6FM16005BU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(3+1) UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM16006B	ES6FM16006B	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(6+2)	\$22,600	Each	33%	\$15,142	Other	ES-1
ES6FM16006BTU	ES6FM16006BTU	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(6+2) TAA UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM16006BU	ES6FM16006BU	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(6+2) UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM16007B	ES6FM16007B	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(7+1)	\$22,600	Each	33%	\$15,142	Other	ES-1
ES6FM16007BFP	ES6FM16007BFP	VMAX3 FAMILY	VMAX VG PROMO 1600GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	ES-1
ES6FM16007BTU	ES6FM16007BTU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(7+1) TAA UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM16007BU	ES6FM16007BU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE R5(7+1) UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM1600FB	ES6FM1600FB	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(14+2)	\$22,600	Each	33%	\$15,142	Other	ES-1
ES6FM1600FBTU	ES6FM1600FBTU	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(14+2) TAA UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM1600FBU	ES6FM1600FBU	VMAX3 FAMILY	VMAX VG 1600GB FLASH DRIVE R6(14+2) UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM1600SB	ES6FM1600SB	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE SPARE	\$22,600	Each	33%	\$15,142	Other	ES-1
ES6FM1600SBFP	ES6FM1600SBFP	VMAX3 FAMILY	VMAX VG PROMO 1600GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	ES-1
ES6FM1600SBTU	ES6FM1600SBTU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE SPARE TAA UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM1600SBU	ES6FM1600SBU	VMAX3 FAMILY	VMAX 1600GB FLASH DRIVE SPARE UPG	\$31,640	Each	33%	\$21,199	Other	ES-1
ES6FM2001B	ES6FM2001B	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R1	\$3,905	Each	33%	\$2,616	Other	ES-1
ES6FM2001BFP	ES6FM2001BFP	VMAX3 FAMILY	VMAX VG PROMO 200GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	ES-1
ES6FM2001BTU	ES6FM2001BTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM2001BU	ES6FM2001BU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R1 UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM2005B	ES6FM2005B	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(3+1)	\$3,905	Each	33%	\$2,616	Other	ES-1
ES6FM2005BFP	ES6FM2005BFP	VMAX3 FAMILY	VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	ES-1
ES6FM2005BTU	ES6FM2005BTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM2005BU	ES6FM2005BU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM2006B	ES6FM2006B	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(6+2)	\$3,905	Each	33%	\$2,616	Other	ES-1
ES6FM2006BTU	ES6FM2006BTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRV R6(6+2) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM2006BU	ES6FM2006BU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(6+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM2007B	ES6FM2007B	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(7+1)	\$3,905	Each	33%	\$2,616	Other	ES-1
ES6FM2007BFP	ES6FM2007BFP	VMAX3 FAMILY	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	ES-1
ES6FM2007BTU	ES6FM2007BTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM2007BU	ES6FM2007BU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM200FB	ES6FM200FB	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(14+2)	\$3,905	Each	33%	\$2,616	Other	ES-1
ES6FM200FBTU	ES6FM200FBTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRV R6(14+2) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM200FBU	ES6FM200FBU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE R6(14+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM200SB	ES6FM200SB	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE SPARE	\$3,905	Each	33%	\$2,616	Other	ES-1
ES6FM200SBFP	ES6FM200SBFP	VMAX3 FAMILY	VMAX VG PROMO 200GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	ES-1
ES6FM200SBTU	ES6FM200SBTU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM200SBU	ES6FM200SBU	VMAX3 FAMILY	VMAX VG 200GB FLASH DRIVE SPARE UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
ES6FM4001B	ES6FM4001B	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R1	\$7,425	Each	33%	\$4,975	Other	ES-1
ES6FM4001BFP	ES6FM4001BFP	VMAX3 FAMILY	VMAX VG PROMO 400GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	ES-1
ES6FM4001BTU	ES6FM4001BTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM4001BU	ES6FM4001BU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R1 UPG	\$10,395	Each	33%	\$6,965	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
ES6FM4005B	ES6FM4005B	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(3+1)	\$7,425	Each	33%	\$4,975	Other	ES-1
ES6FM4005BFP	ES6FM4005BFP	VMAX3 FAMILY	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	ES-1
ES6FM4005BTU	ES6FM4005BTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM4005BU	ES6FM4005BU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM4006B	ES6FM4006B	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(6+2)	\$7,425	Each	33%	\$4,975	Other	ES-1
ES6FM4006BTU	ES6FM4006BTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRV R6(6+2) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM4006BU	ES6FM4006BU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(6+2) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM4007B	ES6FM4007B	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(7+1)	\$7,425	Each	33%	\$4,975	Other	ES-1
ES6FM4007BFP	ES6FM4007BFP	VMAX3 FAMILY	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	ES-1
ES6FM4007BTU	ES6FM4007BTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(7+1)TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM4007BU	ES6FM4007BU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R5(7+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM400FB	ES6FM400FB	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(14+2)	\$7,425	Each	33%	\$4,975	Other	ES-1
ES6FM400FBTU	ES6FM400FBTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRV R6(14+2) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM400FBU	ES6FM400FBU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE R6(14+2) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM400SB	ES6FM400SB	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE SPARE	\$7,425	Each	33%	\$4,975	Other	ES-1
ES6FM400SBFP	ES6FM400SBFP	VMAX3 FAMILY	VMAX VG PROMO 400GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	ES-1
ES6FM400SBTU	ES6FM400SBTU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM400SBU	ES6FM400SBU	VMAX3 FAMILY	VMAX VG 400GB FLASH DRIVE SPARE UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
ES6FM8001B	ES6FM8001B	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R1	\$13,095	Each	33%	\$8,774	Other	ES-1
ES6FM8001BFP	ES6FM8001BFP	VMAX3 FAMILY	VMAX VG PROMO 800GB FLASH DRIVE R1	\$0	Each	33%	\$0	Other	ES-1
ES6FM8001BTU	ES6FM8001BTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM8001BU	ES6FM8001BU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R1 UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM8005B	ES6FM8005B	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(3+1)	\$13,095	Each	33%	\$8,774	Other	ES-1
ES6FM8005BFP	ES6FM8005BFP	VMAX3 FAMILY	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	\$0	Each	33%	\$0	Other	ES-1
ES6FM8005BTU	ES6FM8005BTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM8005BU	ES6FM8005BU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM8006B	ES6FM8006B	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(6+2)	\$13,095	Each	33%	\$8,774	Other	ES-1
ES6FM8006BTU	ES6FM8006BTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRV R6(6+2) TAA UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM8006BU	ES6FM8006BU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(6+2) UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM8007B	ES6FM8007B	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(7+1)	\$13,095	Each	33%	\$8,774	Other	ES-1
ES6FM8007BFP	ES6FM8007BFP	VMAX3 FAMILY	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	\$0	Each	33%	\$0	Other	ES-1
ES6FM8007BTU	ES6FM8007BTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(7+1)TAA UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM8007BU	ES6FM8007BU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R5(7+1) UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM800FB	ES6FM800FB	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(14+2)	\$13,095	Each	33%	\$8,774	Other	ES-1
ES6FM800FBTU	ES6FM800FBTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRV R6(14+2) TAA UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM800FBU	ES6FM800FBU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE R6(14+2) UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM800SB	ES6FM800SB	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE SPARE	\$13,095	Each	33%	\$8,774	Other	ES-1
ES6FM800SBFP	ES6FM800SBFP	VMAX3 FAMILY	VMAX VG PROMO 800GB FLASH DRIVE SPARE	\$0	Each	33%	\$0	Other	ES-1
ES6FM800SBTU	ES6FM800SBTU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
ES6FM800SBU	ES6FM800SBU	VMAX3 FAMILY	VMAX VG 800GB FLASH DRIVE SPARE UPG	\$18,335	Each	33%	\$12,284	Other	ES-1
E-SECURE	E-SECURE	VMAX3 FAMILY	VMAX VG SECURE KIT SINGLE BAY	\$2,570	Each	33%	\$1,722	Other	ES-1
E-SECUREADD	E-SECUREADD	VMAX3 FAMILY	VMAX VG SECURE JOINING KIT	\$2,570	Each	33%	\$1,722	Other	ES-1
E-SKINS	E-SKINS	VMAX3 FAMILY	VMAX VG SIDE PANEL S	\$645	Each	33%	\$432	Other	ES-1
E-SKINSUJ	E-SKINSUJ	VMAX3 FAMILY	VMAX VG SIDE PANELS UPG	\$645	Each	33%	\$432	Other	ES-1
E-SOURCECAP-CKD	E-SOURCECAP-CKD	VMAX3 FAMILY	VMAX SOURCE CAPACITY CKD TRACKING	\$0	Each	33%	\$0	Other	ES-1
E-SYS13RDPT	E-SYS13RDPT	VMAX3 FAMILY	VMAX VG 1ENG SYSTEM BAY SHIPPING RACK	\$0	Each	33%	\$0	Other	ES-1
E-SYS1A-1P	E-SYS1A-1P	VMAX3 FAMILY	VMAX 200K SYS BAY1 1P	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1A-3D	E-SYS1A-3D	VMAX3 FAMILY	VMAX 200K SYS BAY1 3D	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1A-3P-1P	E-SYS1A-3P-1P	VMAX3 FAMILY	VMAX 200K SYS BAY1 1P 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1A-3P-3D	E-SYS1A-3P-3D	VMAX3 FAMILY	VMAX 200K SYS BAY1 3D 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1A-3P-3Y	E-SYS1A-3P-3Y	VMAX3 FAMILY	VMAX 200K SYS BAY1 3Y 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1A-3PE-1P	E-SYS1A-3PE-1P	VMAX3 FAMILY	VMAX 200K DELL SYS BAY1 1P 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1A-3PE-3D	E-SYS1A-3PE-3D	VMAX3 FAMILY	VMAX 200K DELL SYS BAY1 3D 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1A-3PE-3Y	E-SYS1A-3PE-3Y	VMAX3 FAMILY	VMAX 200K DELL SYS BAY1 3Y 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1A-3Y	E-SYS1A-3Y	VMAX3 FAMILY	VMAX 200K SYS BAY1 3Y	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1L-1P	E-SYS1L-1P	VMAX3 FAMILY	VMAX 100K SYS BAY1 1P	\$20,390	Each	33%	\$13,661	Other	ES-1
E-SYS1L-3D	E-SYS1L-3D	VMAX3 FAMILY	VMAX 100K SYS BAY1 3D	\$20,390	Each	33%	\$13,661	Other	ES-1
E-SYS1L-3P-1P	E-SYS1L-3P-1P	VMAX3 FAMILY	VMAX 100K SYS BAY1 1P 3RD PARTY	\$20,390	Each	33%	\$13,661	Other	ES-1
E-SYS1L-3P-3D	E-SYS1L-3P-3D	VMAX3 FAMILY	VMAX 100K SYS BAY1 3D 3RD PARTY	\$20,390	Each	33%	\$13,661	Other	ES-1
E-SYS1L-3P-3Y	E-SYS1L-3P-3Y	VMAX3 FAMILY	VMAX 100K SYS BAY1 3Y 3RD PARTY	\$20,390	Each	33%	\$13,661	Other	ES-1
E-SYS1L-3PE-1P	E-SYS1L-3PE-1P	VMAX3 FAMILY	VMAX 100K DELL SYS BAY1 1P 3RD PARTY	\$20,390	Each	33%	\$13,661	Other	ES-1
E-SYS1L-3PE-3D	E-SYS1L-3PE-3D	VMAX3 FAMILY	VMAX 100K DELL SYS BAY1 3D 3RD PARTY	\$20,390	Each	33%	\$13,661	Other	ES-1
E-SYS1L-3PE-3Y	E-SYS1L-3PE-3Y	VMAX3 FAMILY	VMAX 100K DELL SYS BAY1 3Y 3RD PARTY	\$20,390	Each	33%	\$13,661	Other	ES-1
E-SYS1L-3Y	E-SYS1L-3Y	VMAX3 FAMILY	VMAX 100K SYS BAY1 3Y	\$20,390	Each	33%	\$13,661	Other	ES-1
E-SYS1R-1P	E-SYS1R-1P	VMAX3 FAMILY	VMAX 400K SYS BAY1 1P	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1R-3D	E-SYS1R-3D	VMAX3 FAMILY	VMAX 400K SYS BAY1 3D	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1R-3P-1P	E-SYS1R-3P-1P	VMAX3 FAMILY	VMAX 400K SYS BAY1 1P 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1R-3P-3D	E-SYS1R-3P-3D	VMAX3 FAMILY	VMAX 400K SYS BAY1 3D 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1R-3P-3Y	E-SYS1R-3P-3Y	VMAX3 FAMILY	VMAX 400K SYS BAY1 3Y 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1R-3PE-1P	E-SYS1R-3PE-1P	VMAX3 FAMILY	VMAX 400K DELL SYS BAY1 1P 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1R-3PE-3D	E-SYS1R-3PE-3D	VMAX3 FAMILY	VMAX 400K DELL SYS BAY1 3D 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1R-3PE-3Y	E-SYS1R-3PE-3Y	VMAX3 FAMILY	VMAX 400K DELL SYS BAY1 3Y 3RD PARTY	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS1R-3Y	E-SYS1R-3Y	VMAX3 FAMILY	VMAX 400K SYS BAY1 3Y	\$33,360	Each	33%	\$22,351	Other	ES-1
E-SYS23RDPT	E-SYS23RDPT	VMAX3 FAMILY	VMAX VG 2ENG SYSTEM BAY SHIPPING RACK	\$0	Each	33%	\$0	Other	ES-1
E-SYSADD1P	E-SYSADD1P	VMAX3 FAMILY	VMAX VG ADD SYS BAY 1P	\$13,890	Each	33%	\$9,306	Other	ES-1
E-SYSADD1P-3P	E-SYSADD1P-3P	VMAX3 FAMILY	VMAX VG ADD SYS BAY 1P 3RD PARTY	\$13,890	Each	33%	\$9,306	Other	ES-1
E-SYSADD1P-3PE	E-SYSADD1P-3PE	VMAX3 FAMILY	VMAX VG ADD DELL SYS BAY 1P 3RD PARTY	\$13,890	Each	33%	\$9,306	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Proposed Price/UoM (Calculated)	L-(Column I Column K)	
				Base Price from Source	UoM		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)			
E-SYSADD1PU	E-SYSADD1PU	VMAX3 FAMILY	VMAX VG ADD SYS BAY 1P UPG	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD1PU3P	E-SYSADD1PU3P	VMAX3 FAMILY	VMAX VG ADD SYS BAY 1P UPG 3RD PARTY	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD1PU3PE	E-SYSADD1PU3PE	VMAX3 FAMILY	VMAX VG ADD DELL SYS BAY 1P UPG 3RD PART	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3D	E-SYSADD3D	VMAX3 FAMILY	VMAX VG ADD SYS BAY 3D	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3D-3P	E-SYSADD3D-3P	VMAX3 FAMILY	VMAX VG ADD SYS BAY 3D 3RD PARTY	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3D-3PE	E-SYSADD3D-3PE	VMAX3 FAMILY	VMAX VG ADD DELL SYS BAY 3D 3RD PARTY	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3DU	E-SYSADD3DU	VMAX3 FAMILY	VMAX VG ADD SYS BAY 3D UPG	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3DU3P	E-SYSADD3DU3P	VMAX3 FAMILY	VMAX VG ADD SYS BAY 3D UPG 3RD PARTY	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3DU3PE	E-SYSADD3DU3PE	VMAX3 FAMILY	VMAX VG ADD DELL SYS BAY 3D UPG 3RD PART	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3Y	E-SYSADD3Y	VMAX3 FAMILY	VMAX VG ADD SYS BAY 3Y	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3Y-3P	E-SYSADD3Y-3P	VMAX3 FAMILY	VMAX VG ADD SYS BAY 3Y 3RD PARTY	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3Y-3PE	E-SYSADD3Y-3PE	VMAX3 FAMILY	VMAX VG ADD DELL SYS BAY 3Y 3RD PARTY	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3YU	E-SYSADD3YU	VMAX3 FAMILY	VMAX VG ADD SYS BAY 3Y UPG	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3YU3P	E-SYSADD3YU3P	VMAX3 FAMILY	VMAX VG ADD SYS BAY 3Y UPG 3RD PARTY	\$13,890	Each	33%	\$9,306	Other	ES-1		
E-SYSADD3YU3PE	E-SYSADD3YU3PE	VMAX3 FAMILY	VMAX VG ADD DELL SYS BAY 3Y UPG 3RD PART	\$13,890	Each	33%	\$9,306	Other	ES-1		
ET67220001B	ET67220001B	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R1	\$1,140	Each	33%	\$764	Other	ES-1		
ET67220001BTU	ET67220001BTU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R1 TAA UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET67220001BU	ET67220001BU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R1 UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET67220005B	ET67220005B	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R5(3+1)	\$1,140	Each	33%	\$764	Other	ES-1		
ET67220005BTU	ET67220005BTU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R5(3+1)TAA UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET67220005BU	ET67220005BU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R5(3+1) UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET67220006B	ET67220006B	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R6(6+2)	\$1,140	Each	33%	\$764	Other	ES-1		
ET67220006BTU	ET67220006BTU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R6(6+2)TAA UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET67220006BU	ET67220006BU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R6(6+2) UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET67220007B	ET67220007B	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R5(7+1)	\$1,140	Each	33%	\$764	Other	ES-1		
ET67220007BTU	ET67220007BTU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R5(7+1)TAA UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET67220007BU	ET67220007BU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R5(7+1) UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET6722000FB	ET6722000FB	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R6(14+2)	\$1,140	Each	33%	\$764	Other	ES-1		
ET6722000FBTU	ET6722000FBTU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R6(14+2)TAA UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET6722000FBU	ET6722000FBU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE R6(14+2) UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET6722000SB	ET6722000SB	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE SPARE	\$1,140	Each	33%	\$764	Other	ES-1		
ET6722000SBTU	ET6722000SBTU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE SPARE TAA UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET6722000SBU	ET6722000SBU	VMAX3 FAMILY	VMAX VG 2000GB 7 2K DRIVE SPARE UPG	\$1,595	Each	33%	\$1,069	Other	ES-1		
ET67240001B	ET67240001B	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R1	\$1,990	Each	33%	\$1,333	Other	ES-1		
ET67240001BTU	ET67240001BTU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R1 TAA UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET67240001BU	ET67240001BU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R1 UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET67240005B	ET67240005B	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R5(3+1)	\$1,990	Each	33%	\$1,333	Other	ES-1		
ET67240005BTU	ET67240005BTU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R5(3+1)TAA UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET67240005BU	ET67240005BU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R5(3+1) UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET67240006B	ET67240006B	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R6(6+2)	\$1,990	Each	33%	\$1,333	Other	ES-1		
ET67240006BTU	ET67240006BTU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R6(6+2)TAA UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET67240006BU	ET67240006BU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R6(6+2) UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET67240007B	ET67240007B	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R5(7+1)	\$1,990	Each	33%	\$1,333	Other	ES-1		
ET67240007BTU	ET67240007BTU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R5(7+1)TAA UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET67240007BU	ET67240007BU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R5(7+1) UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET6724000FB	ET6724000FB	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R6(14+2)	\$1,990	Each	33%	\$1,333	Other	ES-1		
ET6724000FBTU	ET6724000FBTU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R6(14+2)TAA UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET6724000FBU	ET6724000FBU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV R6(14+2) UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET6724000SB	ET6724000SB	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV SPARE	\$1,990	Each	33%	\$1,333	Other	ES-1		
ET6724000SBTU	ET6724000SBTU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV SPARE TAA UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
ET6724000SBU	ET6724000SBU	VMAX3 FAMILY	VMAX VG 4000GB 7 2K DRV SPARE UPG	\$2,790	Each	33%	\$1,869	Other	ES-1		
E-TELCO	E-TELCO	VMAX3 FAMILY	VMAX VG ZBA WW Telco Kit (International)	\$70	Each	33%	\$47	Other	ES-1		
E-TOP-KIT	E-TOP-KIT	VMAX3 FAMILY	VMAX VG TOP ROUTING KIT	\$500	Each	33%	\$335	Other	ES-1		
E-VVOL	E-VVOL	VMAX3 FAMILY	VMAX VVOL TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1		
E-VVOL-VM	E-VVOL-VM	VMAX3 FAMILY	NUMBER OF VIRTUAL MACHINES USING VVOLS	\$0	Each	33%	\$0	Other	ES-1		
E-WHIRL	E-WHIRL	VMAX3 FAMILY	VMAX WHIRL Tracking Model	\$0	Each	33%	\$0	Other	ES-1		
E-WIND	E-WIND	VMAX3 FAMILY	VMAX WIND Tracking Model	\$0	Each	33%	\$0	Other	ES-1		
FFE00008SU	FFE00008SU	VMAX3 FAMILY	VMAX 100K 8SM 16G FICON UPG	\$20,250	Each	33%	\$13,568	Other	ES-1		
FFE00008SUF	FFE00008SUF	VMAX3 FAMILY	VMAX 100K 8SM 16G FICON CONV	\$68,660	Each	33%	\$46,002	Other	ES-1		
FFE00008SUJ	FFE00008SUJ	VMAX3 FAMILY	VMAX 100K 8SM 16G FICON UPG	\$9,295	Each	33%	\$6,228	Other	ES-1		
FFE00008SUF	FFE00008SUF	VMAX3 FAMILY	VMAX 100K 8MM 16G FICON CONV	\$31,520	Each	33%	\$20,118	Other	ES-1		
FFE00020TOU	FFE00020TOU	VMAX3 FAMILY	VMAX 100K 2PT 10 GBE OPTICAL UPG	\$2,730	Each	33%	\$1,829	Other	ES-1		
FFE00020TU	FFE00020TU	VMAX3 FAMILY	VMAX 100K 2PT 10 GBE BASE T UPG	\$2,860	Each	33%	\$1,916	Other	ES-1		
FFE00400CAU	FFE00400CAU	VMAX3 FAMILY	VMAX 100K 4MM4 COPR GIGE UPG	\$2,575	Each	33%	\$1,725	Other	ES-1		
FFE00400CAUF	FFE00400CAUF	VMAX3 FAMILY	VMAX 100K 4MM4 COPR GIGE CONV	\$9,000	Each	33%	\$6,030	Other	ES-1		
FFE00400CU	FFE00400CU	VMAX3 FAMILY	VMAX 100K 4PT GBE BASE T UPG	\$2,600	Each	33%	\$1,742	Other	ES-1		
FFE00400CUF	FFE00400CUF	VMAX3 FAMILY	VMAX 100K 4M GIGE COPPER CONV	\$9,100	Each	33%	\$6,097	Other	ES-1		
FFE00400TOUF	FFE00400TOUF	VMAX3 FAMILY	VMAX 100K 4MM 10 GIGE OPTICAL CONV	\$9,555	Each	33%	\$6,402	Other	ES-1		
FFE00400TU	FFE00400TU	VMAX3 FAMILY	VMAX 100K 4MM 10 GIGE UPG	\$4,745	Each	33%	\$3,179	Other	ES-1		
FFE00400TUF	FFE00400TUF	VMAX3 FAMILY	VMAX 100K 4MM 10 GIGE CONV	\$16,600	Each	33%	\$11,122	Other	ES-1		
FFE00800TU	FFE00800TU	VMAX3 FAMILY	VMAX 100K 8MM 10 GIGE UPG	\$7,120	Each	33%	\$4,770	Other	ES-1		
FFE00800TUF	FFE00800TUF	VMAX3 FAMILY	VMAX 100K 8MM 10 GIGE CONV	\$24,920	Each	33%	\$16,696	Other	ES-1		
FFE08000EU	FFE08000EU	VMAX3 FAMILY	VMAX 100K 8SM 8G FIBRE UPG	\$5,380	Each	33%	\$3,605	Other	ES-1		
FFE08000EUF	FFE08000EUF	VMAX3 FAMILY	VMAX 100K 8SM 8G FIBRE CONV	\$18,250	Each	33%	\$12,228	Other	ES-1		
FFE08000SU	FFE08000SU	VMAX3 FAMILY	VMAX 100K 8SM 16G FC UPG	\$14,045	Each	33%	\$9,410	Other	ES-1		
FFE08000SUF	FFE08000SUF	VMAX3 FAMILY	VMAX 100K 8SM 16G FC CONV	\$63,565	Each	33%	\$42,589	Other	ES-1		
FFE44000EUF	FFE44000EUF	VMAX3 FAMILY	VMAX 100K 4MM4SM 8G FIBRE CONV	\$13,270	Each	33%	\$8,891	Other	ES-1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
FFE62000EUF	FFE62000EUF	VMAX3 FAMILY	VMAX 100K 6MM2SM 8G FIBRE CONV	\$9,335	Each	33%	\$6,254	Other	ES-1	
FFE80000EU	FFE80000EU	VMAX3 FAMILY	VMAX 100K 8MM 8G FIBRE UPG	\$2,690	Each	33%	\$1,802	Other	ES-1	
FFE80000EUF	FFE80000EUF	VMAX3 FAMILY	VMAX 100K 8MM 8G FIBRE CONV	\$8,285	Each	33%	\$5,551	Other	ES-1	
FFE80000SU	FFE80000SU	VMAX3 FAMILY	VMAX 100K 8MM 16G FC UPG	\$14,045	Each	33%	\$9,410	Other	ES-1	
FFE80000SUF	FFE80000SUF	VMAX3 FAMILY	VMAX 100K 8MM 16G FC CONV	\$21,645	Each	33%	\$14,502	Other	ES-1	
FL61012001BTU	FL61012001BTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL61012001BU	FL61012001BU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R1 UPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL61012005BTU	FL61012005BTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRVR(3+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL61012005BU	FL61012005BU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL61012006BTU	FL61012006BTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRVR(6+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL61012006BU	FL61012006BU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL61012007BTU	FL61012007BTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRVR(7+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL61012007BU	FL61012007BU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL6101200FBTU	FL6101200FBTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SASDRR6(14+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL6101200FBU	FL6101200FBU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL6101200SBTU	FL6101200SBTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV SPARETAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL6101200SBU	FL6101200SBU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV SPARE UPG	\$2,330	Each	33%	\$1,561	Other	ES-1	
FL6103001BTU	FL6103001BTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R1 TAA UPG	\$805	Each	33%	\$539	Other	ES-1	
FL6103001BU	FL6103001BU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R1 UPG	\$805	Each	33%	\$539	Other	ES-1	
FL6103005BTU	FL6103005BTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1	
FL6103005BU	FL6103005BU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R5(3+1) UPG	\$805	Each	33%	\$539	Other	ES-1	
FL6103006BTU	FL6103006BTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1	
FL6103006BU	FL6103006BU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R6(6+2) UPG	\$805	Each	33%	\$539	Other	ES-1	
FL6103007BTU	FL6103007BTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1	
FL6103007BU	FL6103007BU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R5(7+1) UPG	\$805	Each	33%	\$539	Other	ES-1	
FL610300FBTU	FL610300FBTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRRR6(14+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1	
FL610300FBU	FL610300FBU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R6(14+2) UPG	\$805	Each	33%	\$539	Other	ES-1	
FL610300SBTU	FL610300SBTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV SPARE TAAUPG	\$805	Each	33%	\$539	Other	ES-1	
FL610300SBU	FL610300SBU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV SPARE UPG	\$805	Each	33%	\$539	Other	ES-1	
FL6106001BTU	FL6106001BTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R1 TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL6106001BU	FL6106001BU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R1 UPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL6106005BTU	FL6106005BTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL6106005BU	FL6106005BU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL6106006BTU	FL6106006BTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL6106006BU	FL6106006BU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL6106007BTU	FL6106007BTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL6106007BU	FL6106007BU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL610600FBTU	FL610600FBTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRRR6(14+2)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL610600FBU	FL610600FBU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R6(14+2) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL610600SBTU	FL610600SBTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL610600SBU	FL610600SBU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV SPARE UPG	\$1,510	Each	33%	\$1,012	Other	ES-1	
FL6153001BTU	FL6153001BTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R1 TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL6153001BU	FL6153001BU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R1 UPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL6153005BTU	FL6153005BTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL6153005BU	FL6153005BU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL6153006BTU	FL6153006BTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL6153006BU	FL6153006BU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL6153007BTU	FL6153007BTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL6153007BU	FL6153007BU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL615300FBTU	FL615300FBTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRRR6(14+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL615300FBU	FL615300FBU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL615300SBTU	FL615300SBTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL615300SBU	FL615300SBU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV SPARE UPG	\$2,065	Each	33%	\$1,384	Other	ES-1	
FL6F319201BTUT0	FL6F319201BTUT0	VMAX3 FAMILY	VMAX100K 1920GB FLASH R1 TAA UPG	\$31,885	Each	33%	\$21,363	Other	ES-1	
FL6F319201BTUT1	FL6F319201BTUT1	VMAX3 FAMILY	VMAX100K 1920GB FLASH R1 TAA UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1	
FL6F319201BTUT2	FL6F319201BTUT2	VMAX3 FAMILY	VMAX100K 1920GB FLASH R1 TAA UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1	
FL6F319201BUT0	FL6F319201BUT0	VMAX3 FAMILY	VMAX100K 1920GB FLASH R1 UPG	\$31,885	Each	33%	\$21,363	Other	ES-1	
FL6F319201BUT1	FL6F319201BUT1	VMAX3 FAMILY	VMAX100K 1920GB FLASH R1 UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1	
FL6F319201BUT2	FL6F319201BUT2	VMAX3 FAMILY	VMAX100K 1920GB FLASH R1 UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1	
FL6F319205BTUT0	FL6F319205BTUT0	VMAX3 FAMILY	VMAX100K 1920GBFLASH R5(3+1)TAAUPG	\$31,885	Each	33%	\$21,363	Other	ES-1	
FL6F319205BTUT1	FL6F319205BTUT1	VMAX3 FAMILY	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1	
FL6F319205BTUT2	FL6F319205BTUT2	VMAX3 FAMILY	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1	
FL6F319205BUT0	FL6F319205BUT0	VMAX3 FAMILY	VMAX100K 1920GB FLASH R5(3+1) UPG	\$31,885	Each	33%	\$21,363	Other	ES-1	
FL6F319205BUT1	FL6F319205BUT1	VMAX3 FAMILY	VMAX100K 1920GB FLASH R5(3+1) UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1	
FL6F319205BUT2	FL6F319205BUT2	VMAX3 FAMILY	VMAX100K 1920GB FLASH R5(3+1) UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1	
FL6F319206BTUT0	FL6F319206BTUT0	VMAX3 FAMILY	VMAX100K 1920GBFLASH R6(6+2)TAAUPG	\$31,885	Each	33%	\$21,363	Other	ES-1	
FL6F319206BTUT1	FL6F319206BTUT1	VMAX3 FAMILY	VMAX100K 1920GBFLASH R6(6+2)TAAUPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1	
FL6F319206BTUT2	FL6F319206BTUT2	VMAX3 FAMILY	VMAX100K 1920GBFLASH R6(6+2)TAAUPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1	
FL6F319206BUT0	FL6F319206BUT0	VMAX3 FAMILY	VMAX100K 1920GB FLASH R6(6+2)UPG	\$31,885	Each	33%	\$21,363	Other	ES-1	
FL6F319206BUT1	FL6F319206BUT1	VMAX3 FAMILY	VMAX100K 1920GB FLASH R6(6+2)UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1	
FL6F319206BUT2	FL6F319206BUT2	VMAX3 FAMILY	VMAX100K 1920GB FLASH R6(6+2)UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1	
FL6F319207BTUT0	FL6F319207BTUT0	VMAX3 FAMILY	VMAX100K 1920GBFLASH R5(7+1)TAAUPG	\$31,885	Each	33%	\$21,363	Other	ES-1	
FL6F319207BTUT1	FL6F319207BTUT1	VMAX3 FAMILY	VMAX100K 1920GBFLASH R5(7+1)TAAUPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1	
FL6F319207BTUT2	FL6F319207BTUT2	VMAX3 FAMILY	VMAX100K 1920GBFLASH R5(7+1)TAAUPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1	
FL6F319207BUT0	FL6F319207BUT0	VMAX3 FAMILY	VMAX100K 1920GB FLASH R5(7+1) UPG	\$31,885	Each	33%	\$21,363	Other	ES-1	
FL6F319207BUT1	FL6F319207BUT1	VMAX3 FAMILY	VMAX100K 1920GB FLASH R5(7+1) UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1	
FL6F319207BUT2	FL6F319207BUT2	VMAX3 FAMILY	VMAX100K 1920GB FLASH R5(7+1) UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
FL6F31920FTUT0	FL6F31920FTUT0	VMAX3 FAMILY	VMAX100K 1920GB FLASH R6(14+2)TAAUPG	\$31,885	\$21,363	Each	33%	Other	ES-1	
FL6F31920FTUT1	FL6F31920FTUT1	VMAX3 FAMILY	VMAX100K 1920GB FLASH R6(14+2)TAAUPG-11	\$27,910	\$18,700	Each	33%	Other	ES-1	
FL6F31920FTUT2	FL6F31920FTUT2	VMAX3 FAMILY	VMAX100K 1920GB FLASH R6(14+2)TAAUPG 12+	\$25,760	\$17,259	Each	33%	Other	ES-1	
FL6F31920FBUT0	FL6F31920FBUT0	VMAX3 FAMILY	VMAX100K 1920GB FLASH R6(14+2)JUPG	\$31,885	\$21,363	Each	33%	Other	ES-1	
FL6F31920FBUT1	FL6F31920FBUT1	VMAX3 FAMILY	VMAX100K 1920GB FLASH R6(14+2)JUPG 8-11	\$27,910	\$18,700	Each	33%	Other	ES-1	
FL6F31920FBUT2	FL6F31920FBUT2	VMAX3 FAMILY	VMAX100K 1920GB FLASH R6(14+2)JUPG 12+	\$25,760	\$17,259	Each	33%	Other	ES-1	
FL6F31920SBTUT0	FL6F31920SBTUT0	VMAX3 FAMILY	VMAX100K 1920GB FLASH SPARE TAAUPG	\$31,885	\$21,363	Each	33%	Other	ES-1	
FL6F31920SBUT0	FL6F31920SBUT0	VMAX3 FAMILY	VMAX100K 1920GB FLASH SAS DRV SPARE UPG	\$31,885	\$21,363	Each	33%	Other	ES-1	
FL6F39601BTUT0	FL6F39601BTUT0	VMAX3 FAMILY	VMAX100K 960GB FLASH R1 TAA UPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F39601BTUT1	FL6F39601BTUT1	VMAX3 FAMILY	VMAX100K 960GB FLASH R1 TAA UPG 8-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F39601BTUT2	FL6F39601BTUT2	VMAX3 FAMILY	VMAX100K 960GB FLASH R1 TAA UPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F39601BUT0	FL6F39601BUT0	VMAX3 FAMILY	VMAX100K 960GB FLASH R1 UPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F39601BUT1	FL6F39601BUT1	VMAX3 FAMILY	VMAX100K 960GB FLASH R1 UPG 8-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F39601BUT2	FL6F39601BUT2	VMAX3 FAMILY	VMAX100K 960GB FLASH R1 UPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F39605BTUT0	FL6F39605BTUT0	VMAX3 FAMILY	VMAX100K 960GBFLASH R5(3+1)TAAUPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F39605BTUT1	FL6F39605BTUT1	VMAX3 FAMILY	VMAX100K 960GBFLASH R5(3+1)TAAUPG 8-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F39605BTUT2	FL6F39605BTUT2	VMAX3 FAMILY	VMAX100K 960GBFLASH R5(3+1)TAAUPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F39605BUT0	FL6F39605BUT0	VMAX3 FAMILY	VMAX100K 960GB FLASH R5(3+1) UPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F39605BUT1	FL6F39605BUT1	VMAX3 FAMILY	VMAX100K 960GB FLASH R5(3+1) UPG 8-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F39605BUT2	FL6F39605BUT2	VMAX3 FAMILY	VMAX100K 960GB FLASH R5(3+1) UPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F39606BTUT0	FL6F39606BTUT0	VMAX3 FAMILY	VMAX100K 960GBFLASH R6(6+2)TAAUPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F39606BTUT1	FL6F39606BTUT1	VMAX3 FAMILY	VMAX100K 960GBFLASH R6(6+2)TAAUPG 8-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F39606BTUT2	FL6F39606BTUT2	VMAX3 FAMILY	VMAX100K 960GBFLASH R6(6+2)TAAUPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F39606BUT0	FL6F39606BUT0	VMAX3 FAMILY	VMAX100K 960GB FLASH R6(6+2)JUPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F39606BUT1	FL6F39606BUT1	VMAX3 FAMILY	VMAX100K 960GB FLASH R6(6+2)JUPG 8-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F39606BUT2	FL6F39606BUT2	VMAX3 FAMILY	VMAX100K 960GBFLASH R6(6+2)JUPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F39607BTUT0	FL6F39607BTUT0	VMAX3 FAMILY	VMAX100K 960GBFLASH R5(7+1)TAAUPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F39607BTUT1	FL6F39607BTUT1	VMAX3 FAMILY	VMAX100K 960GBFLASH R5(7+1)TAAUPG 8-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F39607BTUT2	FL6F39607BTUT2	VMAX3 FAMILY	VMAX100K 960GBFLASH R5(7+1)TAAUPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F39607BUT0	FL6F39607BUT0	VMAX3 FAMILY	VMAX100K 960GB FLASH R5(7+1) UPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F39607BUT1	FL6F39607BUT1	VMAX3 FAMILY	VMAX100K 960GB FLASH R5(7+1) UPG 8-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F39607BUT2	FL6F39607BUT2	VMAX3 FAMILY	VMAX100K 960GB FLASH R5(7+1) UPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F3960FBTUT0	FL6F3960FBTUT0	VMAX3 FAMILY	VMAX100K 960GB FLASH R6(14+2)TAAUPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F3960FBTUT1	FL6F3960FBTUT1	VMAX3 FAMILY	VMAX100K 960GB FLASH R6(14+2)TAAUPG-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F3960FBTUT2	FL6F3960FBTUT2	VMAX3 FAMILY	VMAX100K 960GB FLASH R6(14+2)TAAUPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F3960FBUT0	FL6F3960FBUT0	VMAX3 FAMILY	VMAX100K 960GB FLASH R6(14+2)JUPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F3960FBUT1	FL6F3960FBUT1	VMAX3 FAMILY	VMAX100K 960GB FLASH R6(14+2)JUPG 8-11	\$15,710	\$10,526	Each	33%	Other	ES-1	
FL6F3960FBUT2	FL6F3960FBUT2	VMAX3 FAMILY	VMAX100K 960GB FLASH R6(14+2)JUPG 12+	\$14,925	\$10,000	Each	33%	Other	ES-1	
FL6F3960SBTUT0	FL6F3960SBTUT0	VMAX3 FAMILY	VMAX100K 960GB FLASH SPARE TAAUPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6F3960SBUT0	FL6F3960SBUT0	VMAX3 FAMILY	VMAX100K 960GB FLASH SAS DRV SPARE UPG	\$18,475	\$12,378	Each	33%	Other	ES-1	
FL6FM16001BT0	FL6FM16001BT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 1-7	\$22,600	\$15,142	Each	33%	Other	ES-1	
FL6FM16001BT1	FL6FM16001BT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 8-15	\$19,370	\$12,978	Each	33%	Other	ES-1	
FL6FM16001BT2	FL6FM16001BT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 16-23	\$16,950	\$11,357	Each	33%	Other	ES-1	
FL6FM16001BT3	FL6FM16001BT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 24+	\$16,140	\$10,814	Each	33%	Other	ES-1	
FL6FM16001BTUT0	FL6FM16001BTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 TAA UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FL6FM16001BTUT1	FL6FM16001BTUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 TAA UPG 8-15	\$20,600	\$13,802	Each	33%	Other	ES-1	
FL6FM16001BTUT2	FL6FM16001BTUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 TAA UPG 16-23	\$19,200	\$12,864	Each	33%	Other	ES-1	
FL6FM16001BTUT3	FL6FM16001BTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 TAA UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FL6FM16001BUT0	FL6FM16001BUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FL6FM16001BUT1	FL6FM16001BUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 UPG 8-15	\$20,600	\$13,802	Each	33%	Other	ES-1	
FL6FM16001BUT2	FL6FM16001BUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 UPG 16-23	\$19,200	\$12,864	Each	33%	Other	ES-1	
FL6FM16001BUT3	FL6FM16001BUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 UPG 24+	\$19,200	\$12,864	Each	33%	Other	ES-1	
FL6FM16005BT0	FL6FM16005BT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) 1-7	\$22,600	\$15,142	Each	33%	Other	ES-1	
FL6FM16005BT1	FL6FM16005BT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) 8-15	\$19,370	\$12,978	Each	33%	Other	ES-1	
FL6FM16005BT2	FL6FM16005BT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) 16-23	\$16,950	\$11,357	Each	33%	Other	ES-1	
FL6FM16005BT3	FL6FM16005BT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) 24+	\$16,140	\$10,814	Each	33%	Other	ES-1	
FL6FM16005BTUT0	FL6FM16005BTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) TAA UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FL6FM16005BTUT1	FL6FM16005BTUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) TAA UPG 8-15	\$20,600	\$13,802	Each	33%	Other	ES-1	
FL6FM16005BTUT2	FL6FM16005BTUT2	VMAX3 FAMILY	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$19,200	\$12,864	Each	33%	Other	ES-1	
FL6FM16005BTUT3	FL6FM16005BTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FL6FM16006BUT0	FL6FM16006BUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FL6FM16006BUT1	FL6FM16006BUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG 8-15	\$27,120	\$18,170	Each	33%	Other	ES-1	
FL6FM16006BUT2	FL6FM16006BUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23	\$16,950	\$11,357	Each	33%	Other	ES-1	
FL6FM16006BUT3	FL6FM16006BUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) 24+	\$16,140	\$10,814	Each	33%	Other	ES-1	
FL6FM16006BTUT0	FL6FM16006BTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2)TAA UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FL6FM16006BTUT1	FL6FM16006BTUT1	VMAX3 FAMILY	VMAX100K 1600GBFLASH R6(6+2)TAA UPG 8-15	\$27,120	\$18,170	Each	33%	Other	ES-1	
FL6FM16006BTUT2	FL6FM16006BTUT2	VMAX3 FAMILY	VMAX100K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$23,730	\$15,899	Each	33%	Other	ES-1	
FL6FM16006BTUT3	FL6FM16006BTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FL6FM16006BUT0	FL6FM16006BUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FL6FM16006BUT1	FL6FM16006BUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG 8-15	\$27,120	\$18,170	Each	33%	Other	ES-1	
FL6FM16006BUT2	FL6FM16006BUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23	\$23,730	\$15,899	Each	33%	Other	ES-1	
FL6FM16006BUT3	FL6FM16006BUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FL6FM16007BT0	FL6FM16007BT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(7+1) 1-7	\$22,600	\$15,142	Each	33%	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
FL6FM1600BT1	FL6FM1600BT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) 8-15	\$19,370	Each	33%	\$12,978	Other	ES-1
FL6FM1600BT2	FL6FM1600BT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) 16-23	\$16,950	Each	33%	\$11,357	Other	ES-1
FL6FM1600BT3	FL6FM1600BT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) 24+	\$16,140	Each	33%	\$10,814	Other	ES-1
FL6FM1600BTUT0	FL6FM1600BTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
FL6FM1600BTUT1	FL6FM1600BTUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1)TAAUPG 8-15	\$20,600	Each	33%	\$13,802	Other	ES-1
FL6FM1600BTUT2	FL6FM1600BTUT2	VMAX3 FAMILY	VMAX100K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$19,200	Each	33%	\$12,864	Other	ES-1
FL6FM1600BTUT3	FL6FM1600BTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+	\$22,600	Each	33%	\$15,142	Other	ES-1
FL6FM1600BTU0	FL6FM1600BTU0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
FL6FM1600BTU1	FL6FM1600BTU1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) UPG 8-15	\$20,600	Each	33%	\$13,802	Other	ES-1
FL6FM1600BTU2	FL6FM1600BTU2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) UPG 16-23	\$19,200	Each	33%	\$12,864	Other	ES-1
FL6FM1600BTU3	FL6FM1600BTU3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) UPG 24+	\$22,600	Each	33%	\$15,142	Other	ES-1
FL6FM1600FBT0	FL6FM1600FBT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) 1-7	\$22,600	Each	33%	\$15,142	Other	ES-1
FL6FM1600FBT1	FL6FM1600FBT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) 8-15	\$19,370	Each	33%	\$12,978	Other	ES-1
FL6FM1600FBT2	FL6FM1600FBT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) 16-23	\$16,950	Each	33%	\$11,357	Other	ES-1
FL6FM1600FBT3	FL6FM1600FBT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) 24+	\$16,140	Each	33%	\$10,814	Other	ES-1
FL6FM1600FBTUT0	FL6FM1600FBTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
FL6FM1600FBTUT1	FL6FM1600FBTUT1	VMAX3 FAMILY	VMAX100K 1600GB FLSHDRVR6(14+2)TAAUPG8-11	\$27,120	Each	33%	\$18,170	Other	ES-1
FL6FM1600FBTUT2	FL6FM1600FBTUT2	VMAX3 FAMILY	V100K 1600GB FLSHDRVR6(14+2)TAAUPG 16-23	\$23,730	Each	33%	\$15,899	Other	ES-1
FL6FM1600FBTUT3	FL6FM1600FBTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLSHDRVR6(14+2)TAAUPGA	\$22,600	Each	33%	\$15,142	Other	ES-1
FL6FM1600FBUT0	FL6FM1600FBUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
FL6FM1600FBUT1	FL6FM1600FBUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	\$27,120	Each	33%	\$18,170	Other	ES-1
FL6FM1600FBUT2	FL6FM1600FBUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	\$23,730	Each	33%	\$15,899	Other	ES-1
FL6FM1600FBUT3	FL6FM1600FBUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) UPG 24+	\$22,600	Each	33%	\$15,142	Other	ES-1
FL6FM1600SB	FL6FM1600SB	VMAX3 FAMILY	VMAX100K 1600GB FLASH SPARE	\$22,600	Each	33%	\$15,142	Other	ES-1
FL6FM1600SBU	FL6FM1600SBU	VMAX3 FAMILY	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
FL6FM2001BT0	FL6FM2001BT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 1-63	\$3,905	Each	33%	\$2,616	Other	ES-1
FL6FM2001BT1	FL6FM2001BT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 64-127	\$3,625	Each	33%	\$2,429	Other	ES-1
FL6FM2001BT2	FL6FM2001BT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 128-191	\$3,065	Each	33%	\$2,054	Other	ES-1
FL6FM2001BT3	FL6FM2001BT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R1192+	\$2,930	Each	33%	\$1,963	Other	ES-1
FL6FM2001BTUT0	FL6FM2001BTUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM2001BTUT1	FL6FM2001BTUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 TAA UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM2001BTUT2	FL6FM2001BTUT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 TAA UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM2001BTU0	FL6FM2001BTU0	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM2001BTU1	FL6FM2001BTU1	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM2001BTU2	FL6FM2001BTU2	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM2005BT0	FL6FM2005BT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) 1-63	\$3,905	Each	33%	\$2,616	Other	ES-1
FL6FM2005BT1	FL6FM2005BT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) 64-127	\$3,625	Each	33%	\$2,429	Other	ES-1
FL6FM2005BT2	FL6FM2005BT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) 128-191	\$3,065	Each	33%	\$2,054	Other	ES-1
FL6FM2005BT3	FL6FM2005BT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) 192+	\$2,930	Each	33%	\$1,963	Other	ES-1
FL6FM2005BTUT0	FL6FM2005BTUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM2005BTUT1	FL6FM2005BTUT1	VMAX3 FAMILY	VMAX100K 200GB FLASHRS(3+1)TAAUPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM2005BTUT2	FL6FM2005BTUT2	VMAX3 FAMILY	VMAX100K 200GB FLASHRS(3+1)TAAUPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM2005BTU0	FL6FM2005BTU0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM2005BTU1	FL6FM2005BTU1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM2005BTU2	FL6FM2005BTU2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM2006BT0	FL6FM2006BT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) 1-63	\$3,905	Each	33%	\$2,616	Other	ES-1
FL6FM2006BT1	FL6FM2006BT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) 64-127	\$3,625	Each	33%	\$2,429	Other	ES-1
FL6FM2006BT2	FL6FM2006BT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) 128-191	\$3,065	Each	33%	\$2,054	Other	ES-1
FL6FM2006BT3	FL6FM2006BT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2)192+	\$2,930	Each	33%	\$1,963	Other	ES-1
FL6FM2006BTUT0	FL6FM2006BTUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM2006BTUT1	FL6FM2006BTUT1	VMAX3 FAMILY	VMAX100K 200GBFLASH R6(6+2)TAAUPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM2006BTUT2	FL6FM2006BTUT2	VMAX3 FAMILY	VMAX100K 200GBFLASH R6(6+2)TAAUPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM2006BTU0	FL6FM2006BTU0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM2006BTU1	FL6FM2006BTU1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2)UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM2006BTU2	FL6FM2006BTU2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2)UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM2007BT0	FL6FM2007BT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) 1-63	\$3,905	Each	33%	\$2,616	Other	ES-1
FL6FM2007BT1	FL6FM2007BT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) 64-127	\$3,625	Each	33%	\$2,429	Other	ES-1
FL6FM2007BT2	FL6FM2007BT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) 128-191	\$3,065	Each	33%	\$2,054	Other	ES-1
FL6FM2007BT3	FL6FM2007BT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) 192+	\$2,930	Each	33%	\$1,963	Other	ES-1
FL6FM2007BTUT0	FL6FM2007BTUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM2007BTUT1	FL6FM2007BTUT1	VMAX3 FAMILY	VMAX100K 200GB FLASHRS(7+1)TAAUPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM2007BTUT2	FL6FM2007BTUT2	VMAX3 FAMILY	VMAX100K 200GB FLASHRS(7+1)TAAUPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM2007BTU0	FL6FM2007BTU0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM2007BTU1	FL6FM2007BTU1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM2007BTU2	FL6FM2007BTU2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM200FBT0	FL6FM200FBT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) 1-63	\$3,905	Each	33%	\$2,616	Other	ES-1
FL6FM200FBT1	FL6FM200FBT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) 64-127	\$3,625	Each	33%	\$2,429	Other	ES-1
FL6FM200FBT2	FL6FM200FBT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) 128-191	\$3,065	Each	33%	\$2,054	Other	ES-1
FL6FM200FBT3	FL6FM200FBT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) 192+	\$2,930	Each	33%	\$1,963	Other	ES-1
FL6FM200FBTUT0	FL6FM200FBTUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM200FBTUT1	FL6FM200FBTUT1	VMAX3 FAMILY	VMAX100K200GBFLASH R6(14+2)TAAUPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM200FBTUT2	FL6FM200FBTUT2	VMAX3 FAMILY	VMAX100K200GBFLASHR6(14+2)TAAUPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM200FBUT0	FL6FM200FBUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FL6FM200FBUT1	FL6FM200FBUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2)UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FL6FM200FBUT2	FL6FM200FBUT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2)UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FL6FM200SB	FL6FM200SB	VMAX3 FAMILY	VMAX100K 200GB FLASH SPARE	\$3,905	Each	33%	\$2,616	Other	ES-1
FL6FM200SBU	FL6FM200SBU	VMAX3 FAMILY	VMAX 100K 200GB FLASH DRIVE SPARE UPG	\$5,475	Each	33%	\$3,668	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
FL6FM4001BT0	FL6FM4001BT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 1-31	\$7,425	\$4,975	Each	33%	\$4,975	Other	ES-1
FL6FM4001BT1	FL6FM4001BT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 32-63	\$6,900	\$4,623	Each	33%	\$4,623	Other	ES-1
FL6FM4001BT2	FL6FM4001BT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 64-95	\$5,565	\$3,729	Each	33%	\$3,729	Other	ES-1
FL6FM4001BT3	FL6FM4001BT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 96+	\$5,305	\$3,554	Each	33%	\$3,554	Other	ES-1
FL6FM4001BTU0	FL6FM4001BTU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 TAA UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM4001BTU1	FL6FM4001BTU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 TAA UPG 32-47	\$9,660	\$6,472	Each	33%	\$6,472	Other	ES-1
FL6FM4001BTU2	FL6FM4001BTU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 TAA UPG 48+	\$7,790	\$5,219	Each	33%	\$5,219	Other	ES-1
FL6FM4001BU0	FL6FM4001BU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM4001BU1	FL6FM4001BU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 UPG 32-47	\$9,660	\$6,472	Each	33%	\$6,472	Other	ES-1
FL6FM4001BU2	FL6FM4001BU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 UPG 48+	\$7,790	\$5,219	Each	33%	\$5,219	Other	ES-1
FL6FM4005BT0	FL6FM4005BT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) 1-31	\$7,425	\$4,975	Each	33%	\$4,975	Other	ES-1
FL6FM4005BT1	FL6FM4005BT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) 32-63	\$6,900	\$4,623	Each	33%	\$4,623	Other	ES-1
FL6FM4005BT2	FL6FM4005BT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) 64-95	\$5,565	\$3,729	Each	33%	\$3,729	Other	ES-1
FL6FM4005BT3	FL6FM4005BT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) 96+	\$5,305	\$3,554	Each	33%	\$3,554	Other	ES-1
FL6FM4005BTU0	FL6FM4005BTU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1)TAA UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM4005BTU1	FL6FM4005BTU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1)TAA UPG 32-47	\$9,660	\$6,472	Each	33%	\$6,472	Other	ES-1
FL6FM4005BTU2	FL6FM4005BTU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1)TAA UPG 48+	\$7,790	\$5,219	Each	33%	\$5,219	Other	ES-1
FL6FM4005BU0	FL6FM4005BU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM4005BU1	FL6FM4005BU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) UPG 32-47	\$9,660	\$6,472	Each	33%	\$6,472	Other	ES-1
FL6FM4005BU2	FL6FM4005BU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) UPG 48+	\$7,790	\$5,219	Each	33%	\$5,219	Other	ES-1
FL6FM4006BT0	FL6FM4006BT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2) 1-31	\$7,425	\$4,975	Each	33%	\$4,975	Other	ES-1
FL6FM4006BT1	FL6FM4006BT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2) 32-63	\$6,900	\$4,623	Each	33%	\$4,623	Other	ES-1
FL6FM4006BT2	FL6FM4006BT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2) 64-95	\$5,565	\$3,729	Each	33%	\$3,729	Other	ES-1
FL6FM4006BT3	FL6FM4006BT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2) 96+	\$5,305	\$3,554	Each	33%	\$3,554	Other	ES-1
FL6FM4006BTU0	FL6FM4006BTU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2)TAA UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM4006BTU1	FL6FM4006BTU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2)TAA UPG 32-47	\$9,660	\$6,472	Each	33%	\$6,472	Other	ES-1
FL6FM4006BTU2	FL6FM4006BTU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2)TAA UPG 48+	\$7,790	\$5,219	Each	33%	\$5,219	Other	ES-1
FL6FM4007BT0	FL6FM4007BT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) 1-31	\$7,425	\$4,975	Each	33%	\$4,975	Other	ES-1
FL6FM4007BT1	FL6FM4007BT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) 32-63	\$6,900	\$4,623	Each	33%	\$4,623	Other	ES-1
FL6FM4007BT2	FL6FM4007BT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) 64-95	\$5,565	\$3,729	Each	33%	\$3,729	Other	ES-1
FL6FM4007BT3	FL6FM4007BT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) 96+	\$5,305	\$3,554	Each	33%	\$3,554	Other	ES-1
FL6FM4007BTU0	FL6FM4007BTU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1)TAA UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM4007BTU1	FL6FM4007BTU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1)TAA UPG 32-47	\$9,660	\$6,472	Each	33%	\$6,472	Other	ES-1
FL6FM4007BTU2	FL6FM4007BTU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1)TAA UPG 48+	\$7,790	\$5,219	Each	33%	\$5,219	Other	ES-1
FL6FM4007BU0	FL6FM4007BU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM4007BU1	FL6FM4007BU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) UPG 32-47	\$9,660	\$6,472	Each	33%	\$6,472	Other	ES-1
FL6FM4007BU2	FL6FM4007BU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) UPG 48+	\$7,790	\$5,219	Each	33%	\$5,219	Other	ES-1
FL6FM400FBT0	FL6FM400FBT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) 1-31	\$7,425	\$4,975	Each	33%	\$4,975	Other	ES-1
FL6FM400FBT1	FL6FM400FBT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) 32-63	\$6,900	\$4,623	Each	33%	\$4,623	Other	ES-1
FL6FM400FBT2	FL6FM400FBT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) 64-95	\$5,565	\$3,729	Each	33%	\$3,729	Other	ES-1
FL6FM400FBT3	FL6FM400FBT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) 96+	\$5,305	\$3,554	Each	33%	\$3,554	Other	ES-1
FL6FM400FBTU0	FL6FM400FBTU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2)TAA UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM400FBTU1	FL6FM400FBTU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2)TAA UPG 32-47	\$9,660	\$6,472	Each	33%	\$6,472	Other	ES-1
FL6FM400FBTU2	FL6FM400FBTU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2)TAA UPG 48+	\$7,790	\$5,219	Each	33%	\$5,219	Other	ES-1
FL6FM400FBU0	FL6FM400FBU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM400FBU1	FL6FM400FBU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) UPG 32-47	\$9,660	\$6,472	Each	33%	\$6,472	Other	ES-1
FL6FM400FBU2	FL6FM400FBU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) UPG 48+	\$7,790	\$5,219	Each	33%	\$5,219	Other	ES-1
FL6FM400SB	FL6FM400SB	VMAX3 FAMILY	VMAX100K 400GB FLASH SPARE	\$7,425	\$4,975	Each	33%	\$4,975	Other	ES-1
FL6FM400SBU	FL6FM400SBU	VMAX3 FAMILY	VMAX 100K 400GB FLASH DRIVE SPARE UPG	\$10,395	\$6,965	Each	33%	\$6,965	Other	ES-1
FL6FM8001BT0	FL6FM8001BT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 1-15	\$13,095	\$8,774	Each	33%	\$8,774	Other	ES-1
FL6FM8001BT1	FL6FM8001BT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 16-31	\$11,220	\$7,517	Each	33%	\$7,517	Other	ES-1
FL6FM8001BT2	FL6FM8001BT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 32-47	\$9,350	\$6,265	Each	33%	\$6,265	Other	ES-1
FL6FM8001BT3	FL6FM8001BT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 48+	\$8,885	\$5,953	Each	33%	\$5,953	Other	ES-1
FL6FM8001BTU0	FL6FM8001BTU0	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 TAA UPG	\$18,325	\$12,278	Each	33%	\$12,278	Other	ES-1
FL6FM8001BTU1	FL6FM8001BTU1	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 TAA UPG 16-23	\$15,710	\$10,526	Each	33%	\$10,526	Other	ES-1
FL6FM8001BTU2	FL6FM8001BTU2	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 TAA UPG 24+	\$12,986	\$8,701	Each	33%	\$8,701	Other	ES-1
FL6FM8001BU0	FL6FM8001BU0	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 UPG	\$18,325	\$12,278	Each	33%	\$12,278	Other	ES-1
FL6FM8001BU1	FL6FM8001BU1	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 UPG 16-23	\$15,710	\$10,526	Each	33%	\$10,526	Other	ES-1
FL6FM8001BU2	FL6FM8001BU2	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 UPG 24+	\$12,986	\$8,701	Each	33%	\$8,701	Other	ES-1
FL6FM8005BT0	FL6FM8005BT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) 1-15	\$13,095	\$8,774	Each	33%	\$8,774	Other	ES-1
FL6FM8005BT1	FL6FM8005BT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) 16-31	\$11,220	\$7,517	Each	33%	\$7,517	Other	ES-1
FL6FM8005BT2	FL6FM8005BT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) 32-47	\$9,350	\$6,265	Each	33%	\$6,265	Other	ES-1
FL6FM8005BT3	FL6FM8005BT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) 48+	\$8,885	\$5,953	Each	33%	\$5,953	Other	ES-1
FL6FM8005BTU0	FL6FM8005BTU0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1)TAA UPG	\$18,325	\$12,278	Each	33%	\$12,278	Other	ES-1
FL6FM8005BTU1	FL6FM8005BTU1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1)TAA UPG 16-23	\$15,710	\$10,526	Each	33%	\$10,526	Other	ES-1
FL6FM8005BTU2	FL6FM8005BTU2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1)TAA UPG 24+	\$12,986	\$8,701	Each	33%	\$8,701	Other	ES-1
FL6FM8005BU0	FL6FM8005BU0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) UPG	\$18,325	\$12,278	Each	33%	\$12,278	Other	ES-1
FL6FM8005BU1	FL6FM8005BU1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) UPG 16-23	\$15,710	\$10,526	Each	33%	\$10,526	Other	ES-1
FL6FM8005BU2	FL6FM8005BU2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) UPG 24+	\$12,986	\$8,701	Each	33%	\$8,701	Other	ES-1
FL6FM8006BT0	FL6FM8006BT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) 1-15	\$13,095	\$8,774	Each	33%	\$8,774	Other	ES-1
FL6FM8006BT1	FL6FM8006BT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) 16-31	\$11,220	\$7,517	Each	33%	\$7,517	Other	ES-1
FL6FM8006BT2	FL6FM8006BT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) 32-47	\$9,350	\$6,265	Each	33%	\$6,265	Other	ES-1
FL6FM8006BT3	FL6FM8006BT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) 48+	\$8,885	\$5,953	Each	33%	\$5,953	Other	ES-1
FL6FM8006BTU0	FL6FM8006BTU0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2)TAA UPG	\$18,325	\$12,278	Each	33%	\$12,278	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FL6FM8006BTU1	FL6FM8006BTU1	VMAX3 FAMILY	VMAX100K 800GB FLASHR6(6+2)TAAUPG 16-23	\$15,710	Each	33%	\$10,526	Other	ES-1
FL6FM8006BTU2	FL6FM8006BTU2	VMAX3 FAMILY	VMAX100K 800GB FLASHR6(6+2)TAAUPG 24+	\$12,986	Each	33%	\$8,701	Other	ES-1
FL6FM8006BTU0	FL6FM8006BTU0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
FL6FM8006BTU1	FL6FM8006BTU1	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2)JUPG 16-23	\$15,710	Each	33%	\$10,526	Other	ES-1
FL6FM8006BTU2	FL6FM8006BTU2	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2)JUPG 24+	\$12,986	Each	33%	\$8,701	Other	ES-1
FL6FM8007BT0	FL6FM8007BT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1) 1-15	\$13,095	Each	33%	\$8,774	Other	ES-1
FL6FM8007BT1	FL6FM8007BT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1) 16-31	\$11,220	Each	33%	\$7,517	Other	ES-1
FL6FM8007BT2	FL6FM8007BT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1) 32-47	\$9,350	Each	33%	\$6,265	Other	ES-1
FL6FM8007BT3	FL6FM8007BT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)48+	\$8,885	Each	33%	\$5,953	Other	ES-1
FL6FM8007BTU0	FL6FM8007BTU0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
FL6FM8007BTU1	FL6FM8007BTU1	VMAX3 FAMILY	VMAX100K 800GB FLASHR5(7+1)TAAUPG 16-23	\$15,710	Each	33%	\$10,526	Other	ES-1
FL6FM8007BTU2	FL6FM8007BTU2	VMAX3 FAMILY	VMAX100K 800GB FLASHR5(7+1)TAAUPG 24+	\$12,986	Each	33%	\$8,701	Other	ES-1
FL6FM8007BTU0	FL6FM8007BTU0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1) UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
FL6FM8007BTU1	FL6FM8007BTU1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)JUPG 16-23	\$15,710	Each	33%	\$10,526	Other	ES-1
FL6FM8007BTU2	FL6FM8007BTU2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)JUPG 24+	\$12,986	Each	33%	\$8,701	Other	ES-1
FL6FM800FBT0	FL6FM800FBT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) 1-15	\$13,095	Each	33%	\$8,774	Other	ES-1
FL6FM800FBT1	FL6FM800FBT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) 16-31	\$11,220	Each	33%	\$7,517	Other	ES-1
FL6FM800FBT2	FL6FM800FBT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) 32-47	\$9,350	Each	33%	\$6,265	Other	ES-1
FL6FM800FBT3	FL6FM800FBT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) 48+	\$8,885	Each	33%	\$5,953	Other	ES-1
FL6FM800FBTUT0	FL6FM800FBTUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2)TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
FL6FM800FBTUT1	FL6FM800FBTUT1	VMAX3 FAMILY	VMAX100K 800GBFLASH R6(14+2)TAAUPG 16-23	\$15,710	Each	33%	\$10,526	Other	ES-1
FL6FM800FBTUT2	FL6FM800FBTUT2	VMAX3 FAMILY	VMAX100K 800GBFLASH R6(14+2)TAAUPG 24+	\$12,986	Each	33%	\$8,701	Other	ES-1
FL6FM800FBUT0	FL6FM800FBUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
FL6FM800FBUT1	FL6FM800FBUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) UPG 16-23	\$15,710	Each	33%	\$10,526	Other	ES-1
FL6FM800FBUT2	FL6FM800FBUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) UPG 24+	\$12,986	Each	33%	\$8,701	Other	ES-1
FL6FM800SSB	FL6FM800SSB	VMAX3 FAMILY	VMAX100K 800GB FLASH SPARE	\$13,095	Each	33%	\$8,774	Other	ES-1
FL6FM800SBU	FL6FM800SBU	VMAX3 FAMILY	VMAX 100K 800GB FLASH DRIVE SPARE TAAUPG	\$18,325	Each	33%	\$12,278	Other	ES-1
FL6FM800SBU	FL6FM800SBU	VMAX3 FAMILY	VMAX 100K 800GB FLASH DRIVE SPARE UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
FMMAINFRAMEU	FMMAINFRAMEU	VMAX3 FAMILY	VMAX VG MAINFRAME UPG TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
FS61012001BTU	FS61012001BTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS61012001BU	FS61012001BU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R1 UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS61012005BTU	FS61012005BTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRRS(3+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS61012005BU	FS61012005BU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DR R5(3+1)JUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS61012006BTU	FS61012006BTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRVR6(6+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS61012006BU	FS61012006BU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R6(6+2)JUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS61012007BTU	FS61012007BTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRRS(7+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS61012007BU	FS61012007BU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS DRV R5(7+1)JUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS6101200FBTU	FS6101200FBTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS6101200FBU	FS6101200FBU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS R6(14+2)JUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS6101200SBTU	FS6101200SBTU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS SPARE TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS6101200SBU	FS6101200SBU	VMAX3 FAMILY	VMAX 100K 1200GB 10K SAS SPARE UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
FS6103001BTU	FS6103001BTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R1 TAA UPG	\$805	Each	33%	\$539	Other	ES-1
FS6103001BU	FS6103001BU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R1 UPG	\$805	Each	33%	\$539	Other	ES-1
FS6103005BTU	FS6103005BTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
FS6103005BU	FS6103005BU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R5(3+1)JUPG	\$805	Each	33%	\$539	Other	ES-1
FS6103006BTU	FS6103006BTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
FS6103006BU	FS6103006BU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R6(6+2)JUPG	\$805	Each	33%	\$539	Other	ES-1
FS6103007BTU	FS6103007BTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
FS6103007BU	FS6103007BU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRV R5(7+1)JUPG	\$805	Each	33%	\$539	Other	ES-1
FS610300FBTU	FS610300FBTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
FS610300FBU	FS610300FBU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DR R6(14+2)JUPG	\$805	Each	33%	\$539	Other	ES-1
FS610300SBTU	FS610300SBTU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DR SPARE TAAUPG	\$805	Each	33%	\$539	Other	ES-1
FS610300SBU	FS610300SBU	VMAX3 FAMILY	VMAX 100K 300GB 10K SAS DR SPARE UPG	\$805	Each	33%	\$539	Other	ES-1
FS6106001BTU	FS6106001BTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R1 TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS6106001BU	FS6106001BU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R1 UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS6106005BTU	FS6106005BTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS6106005BU	FS6106005BU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R5(3+1)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS6106006BTU	FS6106006BTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS6106006BU	FS6106006BU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R6(6+2)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS6106007BTU	FS6106007BTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS6106007BU	FS6106007BU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS DRV R5(7+1)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS610600FBTU	FS610600FBTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS R8(14+2)TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS610600FBU	FS610600FBU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS R6(14+2)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS610600SBTU	FS610600SBTU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS SPARE TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS610600SBU	FS610600SBU	VMAX3 FAMILY	VMAX 100K 600GB 10K SAS SPARE UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
FS6153001BTU	FS6153001BTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R1 TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS6153001BU	FS6153001BU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R1 UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS6153005BTU	FS6153005BTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS6153005BU	FS6153005BU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R5(3+1)JUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS6153006BTU	FS6153006BTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS6153006BU	FS6153006BU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R6(6+2)JUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS6153007BTU	FS6153007BTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS6153007BU	FS6153007BU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R5(7+1)JUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS615300FBTU	FS615300FBTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS615300FBU	FS615300FBU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS615300SBTU	FS615300SBTU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
FS615300SBU	FS615300SBU	VMAX3 FAMILY	VMAX 100K 300GB 15K SAS DRV SPARE UPG	\$2,065	Each	33%	\$1,384	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I) ALJP Category (REQUIRED) use drop-down	M(Column K)	
FS6FM16001BT1	FS6FM16001BT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 1-7	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16001BT2	FS6FM16001BT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 16-23	\$16,950	\$11,357	Each	33%	Other	ES-1	
FS6FM16001BT3	FS6FM16001BT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 24+	\$16,140	\$10,814	Each	33%	Other	ES-1	
FS6FM16001BTUT0	FS6FM16001BTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 TAA UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM16001BTUT1	FS6FM16001BTUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 TAA UPG 8-15	\$20,600	\$13,802	Each	33%	Other	ES-1	
FS6FM16001BTUT2	FS6FM16001BTUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 TAA UPG 16-23	\$19,200	\$12,864	Each	33%	Other	ES-1	
FS6FM16001BTUT3	FS6FM16001BTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 TAA UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16001BUT0	FS6FM16001BUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM16001BUT1	FS6FM16001BUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 UPG 8-15	\$20,600	\$13,802	Each	33%	Other	ES-1	
FS6FM16001BUT2	FS6FM16001BUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 UPG 16-23	\$19,200	\$12,864	Each	33%	Other	ES-1	
FS6FM16001BUT3	FS6FM16001BUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R1 UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16005BT0	FS6FM16005BT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) 1-7	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16005BT1	FS6FM16005BT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) 8-15	\$19,370	\$12,978	Each	33%	Other	ES-1	
FS6FM16005BT2	FS6FM16005BT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) 16-23	\$16,950	\$11,357	Each	33%	Other	ES-1	
FS6FM16005BT3	FS6FM16005BT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) 24+	\$16,140	\$10,814	Each	33%	Other	ES-1	
FS6FM16005BTUT0	FS6FM16005BTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1)TAA UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM16005BTUT1	FS6FM16005BTUT1	VMAX3 FAMILY	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 8-15	\$20,600	\$13,802	Each	33%	Other	ES-1	
FS6FM16005BTUT2	FS6FM16005BTUT2	VMAX3 FAMILY	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$19,200	\$12,864	Each	33%	Other	ES-1	
FS6FM16005BTUT3	FS6FM16005BTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16005BUT0	FS6FM16005BUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM16005BUT1	FS6FM16005BUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) UPG 8-15	\$20,600	\$13,802	Each	33%	Other	ES-1	
FS6FM16005BUT2	FS6FM16005BUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) UPG 16-23	\$19,200	\$12,864	Each	33%	Other	ES-1	
FS6FM16005BUT3	FS6FM16005BUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(3+1) UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16006BT0	FS6FM16006BT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) 1-7	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16006BT1	FS6FM16006BT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) 8-15	\$19,370	\$12,978	Each	33%	Other	ES-1	
FS6FM16006BT2	FS6FM16006BT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) 16-23	\$16,950	\$11,357	Each	33%	Other	ES-1	
FS6FM16006BT3	FS6FM16006BT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) 24+	\$16,140	\$10,814	Each	33%	Other	ES-1	
FS6FM16006BTUT0	FS6FM16006BTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2)TAA UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM16006BTUT1	FS6FM16006BTUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2)TAAUPG 8-15	\$27,120	\$18,170	Each	33%	Other	ES-1	
FS6FM16006BTUT2	FS6FM16006BTUT2	VMAX3 FAMILY	VMAX100K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$23,730	\$15,899	Each	33%	Other	ES-1	
FS6FM16006BTUT3	FS6FM16006BTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16006BUT0	FS6FM16006BUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM16006BUT1	FS6FM16006BUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG 8-15	\$27,120	\$18,170	Each	33%	Other	ES-1	
FS6FM16006BUT2	FS6FM16006BUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23	\$23,730	\$15,899	Each	33%	Other	ES-1	
FS6FM16006BUT3	FS6FM16006BUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(6+2) UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16007BT0	FS6FM16007BT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) 1-7	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16007BT1	FS6FM16007BT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) 8-15	\$19,370	\$12,978	Each	33%	Other	ES-1	
FS6FM16007BT2	FS6FM16007BT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) 16-23	\$16,950	\$11,357	Each	33%	Other	ES-1	
FS6FM16007BT3	FS6FM16007BT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) 24+	\$16,140	\$10,814	Each	33%	Other	ES-1	
FS6FM16007BTUT0	FS6FM16007BTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1)TAA UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM16007BTUT1	FS6FM16007BTUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1)TAAUPG 8-15	\$20,600	\$13,802	Each	33%	Other	ES-1	
FS6FM16007BTUT2	FS6FM16007BTUT2	VMAX3 FAMILY	VMAX100K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$19,200	\$12,864	Each	33%	Other	ES-1	
FS6FM16007BTUT3	FS6FM16007BTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM16007BUT0	FS6FM16007BUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM16007BUT1	FS6FM16007BUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) UPG 8-15	\$20,600	\$13,802	Each	33%	Other	ES-1	
FS6FM16007BUT2	FS6FM16007BUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) UPG 16-23	\$19,200	\$12,864	Each	33%	Other	ES-1	
FS6FM16007BUT3	FS6FM16007BUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R5(7+1) UPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM1600FBT0	FS6FM1600FBT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) 1-7	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM1600FBT1	FS6FM1600FBT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) 8-15	\$19,370	\$12,978	Each	33%	Other	ES-1	
FS6FM1600FBT2	FS6FM1600FBT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) 16-23	\$16,950	\$11,357	Each	33%	Other	ES-1	
FS6FM1600FBT3	FS6FM1600FBT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) 24+	\$16,140	\$10,814	Each	33%	Other	ES-1	
FS6FM1600FBTUT0	FS6FM1600FBTUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2)TAA UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM1600FBTUT1	FS6FM1600FBTUT1	VMAX3 FAMILY	VMAX100K 1600GBFLASH R6(14+2)TAAUPG 8-15	\$27,120	\$18,170	Each	33%	Other	ES-1	
FS6FM1600FBTUT2	FS6FM1600FBTUT2	VMAX3 FAMILY	VMAX100K 1600GBFLASH R6(14+2)TAAUPG 16-23	\$23,730	\$15,899	Each	33%	Other	ES-1	
FS6FM1600FBTUT3	FS6FM1600FBTUT3	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2)TAAUPG 24+	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM1600FBUT0	FS6FM1600FBUT0	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM1600FBUT1	FS6FM1600FBUT1	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	\$27,120	\$18,170	Each	33%	Other	ES-1	
FS6FM1600FBUT2	FS6FM1600FBUT2	VMAX3 FAMILY	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	\$23,730	\$15,899	Each	33%	Other	ES-1	
FS6FM16003B	FS6FM16003B	VMAX3 FAMILY	VMAX100K 1600GB FLASH SPARE	\$22,600	\$15,142	Each	33%	Other	ES-1	
FS6FM1600SBU	FS6FM1600SBU	VMAX3 FAMILY	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	\$31,805	\$21,309	Each	33%	Other	ES-1	
FS6FM2001BT0	FS6FM2001BT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 1-63	\$3,905	\$2,616	Each	33%	Other	ES-1	
FS6FM2001BT1	FS6FM2001BT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 64-127	\$3,625	\$2,429	Each	33%	Other	ES-1	
FS6FM2001BT2	FS6FM2001BT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 128-191	\$3,065	\$2,054	Each	33%	Other	ES-1	
FS6FM2001BT3	FS6FM2001BT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R1192+	\$2,930	\$1,963	Each	33%	Other	ES-1	
FS6FM2001BTUT0	FS6FM2001BTUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 TAA UPG	\$5,475	\$3,668	Each	33%	Other	ES-1	
FS6FM2001BTUT1	FS6FM2001BTUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 TAA UPG 64-95	\$5,106	\$3,421	Each	33%	Other	ES-1	
FS6FM2001BTUT2	FS6FM2001BTUT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 TAA UPG 96+	\$4,257	\$2,852	Each	33%	Other	ES-1	
FS6FM2001BUT0	FS6FM2001BUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 UPG	\$5,475	\$3,668	Each	33%	Other	ES-1	
FS6FM2001BUT1	FS6FM2001BUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 UPG 64-95	\$5,106	\$3,421	Each	33%	Other	ES-1	
FS6FM2001BUT2	FS6FM2001BUT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R1 UPG 96+	\$4,257	\$2,852	Each	33%	Other	ES-1	
FS6FM2005BT0	FS6FM2005BT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) 1-63	\$3,905	\$2,616	Each	33%	Other	ES-1	
FS6FM2005BT1	FS6FM2005BT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) 64-127	\$3,625	\$2,429	Each	33%	Other	ES-1	
FS6FM2005BT2	FS6FM2005BT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) 128-191	\$3,065	\$2,054	Each	33%	Other	ES-1	
FS6FM2005BT3	FS6FM2005BT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) 192+	\$2,930	\$1,963	Each	33%	Other	ES-1	
FS6FM2005BTUT0	FS6FM2005BTUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1)TAA UPG	\$5,475	\$3,668	Each	33%	Other	ES-1	
FS6FM2005BTUT1	FS6FM2005BTUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1)TAAUPG 64-95	\$5,106	\$3,421	Each	33%	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
FS6FM2005BTU2	FS6FM2005BTU2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1)TAA UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FS6FM2005BUT0	FS6FM2005BUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FS6FM2005BUT1	FS6FM2005BUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FS6FM2005BUT2	FS6FM2005BUT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(3+1) UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FS6FM2006BT0	FS6FM2006BT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) 1-63	\$3,905	Each	33%	\$2,616	Other	ES-1
FS6FM2006BT1	FS6FM2006BT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) 84-127	\$3,625	Each	33%	\$2,429	Other	ES-1
FS6FM2006BT2	FS6FM2006BT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) 128-191	\$3,065	Each	33%	\$2,054	Other	ES-1
FS6FM2006BT3	FS6FM2006BT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2)192+	\$2,930	Each	33%	\$1,963	Other	ES-1
FS6FM2006BTU0	FS6FM2006BTU0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FS6FM2006BTU1	FS6FM2006BTU1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2)TAAUPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FS6FM2006BTU2	FS6FM2006BTU2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2)TAA UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FS6FM2006BUT0	FS6FM2006BUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FS6FM2006BUT1	FS6FM2006BUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FS6FM2006BUT2	FS6FM2006BUT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(6+2) UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FS6FM2007BT0	FS6FM2007BT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) 1-63	\$3,905	Each	33%	\$2,616	Other	ES-1
FS6FM2007BT1	FS6FM2007BT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) 64-127	\$3,625	Each	33%	\$2,429	Other	ES-1
FS6FM2007BT2	FS6FM2007BT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) 128-191	\$3,065	Each	33%	\$2,054	Other	ES-1
FS6FM2007BT3	FS6FM2007BT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) 192+	\$2,930	Each	33%	\$1,963	Other	ES-1
FS6FM2007BTU0	FS6FM2007BTU0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FS6FM2007BTU1	FS6FM2007BTU1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1)TAAUPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FS6FM2007BTU2	FS6FM2007BTU2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1)TAA UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FS6FM2007BUT0	FS6FM2007BUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FS6FM2007BUT1	FS6FM2007BUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FS6FM2007BUT2	FS6FM2007BUT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R5(7+1) UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FS6FM200FBT0	FS6FM200FBT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) 1-63	\$3,905	Each	33%	\$2,616	Other	ES-1
FS6FM200FBT1	FS6FM200FBT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) 64-127	\$3,625	Each	33%	\$2,429	Other	ES-1
FS6FM200FBT2	FS6FM200FBT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) 128-191	\$3,065	Each	33%	\$2,054	Other	ES-1
FS6FM200FBT3	FS6FM200FBT3	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) 192+	\$2,930	Each	33%	\$1,963	Other	ES-1
FS6FM200FBTUT0	FS6FM200FBTUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FS6FM200FBTUT1	FS6FM200FBTUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2)TAAUPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FS6FM200FBTUT2	FS6FM200FBTUT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2)TAA UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FS6FM200FBUT0	FS6FM200FBUT0	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FS6FM200FBUT1	FS6FM200FBUT1	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) UPG 64-95	\$5,106	Each	33%	\$3,421	Other	ES-1
FS6FM200FBUT2	FS6FM200FBUT2	VMAX3 FAMILY	VMAX100K 200GB FLASH R6(14+2) UPG 96+	\$4,257	Each	33%	\$2,852	Other	ES-1
FS6FM200SB	FS6FM200SB	VMAX3 FAMILY	VMAX100K 200GB FLASH SPARE	\$3,905	Each	33%	\$2,616	Other	ES-1
FS6FM200SBU	FS6FM200SBU	VMAX3 FAMILY	VMAX 100K 200GB FLASH DRIVE SPARE UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
FS6FM4001BT0	FS6FM4001BT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 1-31	\$7,425	Each	33%	\$4,975	Other	ES-1
FS6FM4001BT1	FS6FM4001BT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 32-63	\$6,900	Each	33%	\$4,623	Other	ES-1
FS6FM4001BT2	FS6FM4001BT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 64-95	\$5,565	Each	33%	\$3,729	Other	ES-1
FS6FM4001BT3	FS6FM4001BT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 96+	\$5,305	Each	33%	\$3,554	Other	ES-1
FS6FM4001BTU0	FS6FM4001BTU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
FS6FM4001BTU1	FS6FM4001BTU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 TAA UPG 32-47	\$9,660	Each	33%	\$6,472	Other	ES-1
FS6FM4001BTU2	FS6FM4001BTU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 TAA UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
FS6FM4001BUT0	FS6FM4001BUT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
FS6FM4001BUT1	FS6FM4001BUT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 UPG 32-47	\$9,660	Each	33%	\$6,472	Other	ES-1
FS6FM4001BUT2	FS6FM4001BUT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R1 UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
FS6FM4005BT0	FS6FM4005BT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) 1-31	\$7,425	Each	33%	\$4,975	Other	ES-1
FS6FM4005BT1	FS6FM4005BT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) 32-63	\$6,900	Each	33%	\$4,623	Other	ES-1
FS6FM4005BT2	FS6FM4005BT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) 64-95	\$5,565	Each	33%	\$3,729	Other	ES-1
FS6FM4005BT3	FS6FM4005BT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) 96+	\$5,305	Each	33%	\$3,554	Other	ES-1
FS6FM4005BTU0	FS6FM4005BTU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1)TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
FS6FM4005BTU1	FS6FM4005BTU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1)TAAUPG 32-47	\$9,660	Each	33%	\$6,472	Other	ES-1
FS6FM4005BTU2	FS6FM4005BTU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
FS6FM4005BUT0	FS6FM4005BUT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
FS6FM4005BUT1	FS6FM4005BUT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) UPG 32-47	\$9,660	Each	33%	\$6,472	Other	ES-1
FS6FM4005BUT2	FS6FM4005BUT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(3+1) UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
FS6FM4006BT0	FS6FM4006BT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2) 1-31	\$7,425	Each	33%	\$4,975	Other	ES-1
FS6FM4006BT1	FS6FM4006BT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2) 32-63	\$6,900	Each	33%	\$4,623	Other	ES-1
FS6FM4006BT2	FS6FM4006BT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2) 64-95	\$5,565	Each	33%	\$3,729	Other	ES-1
FS6FM4006BT3	FS6FM4006BT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2) 96+	\$5,305	Each	33%	\$3,554	Other	ES-1
FS6FM4006BTU0	FS6FM4006BTU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2)TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
FS6FM4006BTU1	FS6FM4006BTU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2)TAAUPG 32-47	\$9,660	Each	33%	\$6,472	Other	ES-1
FS6FM4006BTU2	FS6FM4006BTU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
FS6FM4006BUT0	FS6FM4006BUT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
FS6FM4006BUT1	FS6FM4006BUT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2)UPG 32-47	\$9,660	Each	33%	\$6,472	Other	ES-1
FS6FM4006BUT2	FS6FM4006BUT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(6+2)UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
FS6FM4007BT0	FS6FM4007BT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) 1-31	\$7,425	Each	33%	\$4,975	Other	ES-1
FS6FM4007BT1	FS6FM4007BT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) 32-63	\$6,900	Each	33%	\$4,623	Other	ES-1
FS6FM4007BT2	FS6FM4007BT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) 64-95	\$5,565	Each	33%	\$3,729	Other	ES-1
FS6FM4007BT3	FS6FM4007BT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) 96+	\$5,305	Each	33%	\$3,554	Other	ES-1
FS6FM4007BTU0	FS6FM4007BTU0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1)TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
FS6FM4007BTU1	FS6FM4007BTU1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1)TAAUPG 32-47	\$9,660	Each	33%	\$6,472	Other	ES-1
FS6FM4007BTU2	FS6FM4007BTU2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
FS6FM4007BUT0	FS6FM4007BUT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
FS6FM4007BUT1	FS6FM4007BUT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) UPG 32-47	\$9,660	Each	33%	\$6,472	Other	ES-1
FS6FM4007BUT2	FS6FM4007BUT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R5(7+1) UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
FS6FM400FBT0	FS6FM400FBT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) 1-31	\$7,425	Each	33%	\$4,975	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FS6FM400FBT1	FS6FM400FBT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) 32-63	\$6,900	Each	33%		\$4,623	Other	ES-1	
FS6FM400FBT2	FS6FM400FBT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) 64-95	\$5,565	Each	33%		\$3,729	Other	ES-1	
FS6FM400FBT3	FS6FM400FBT3	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) 96+	\$5,305	Each	33%		\$3,554	Other	ES-1	
FS6FM400FBTUT0	FS6FM400FBTUT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2)TAA UPG	\$10,395	Each	33%		\$6,965	Other	ES-1	
FS6FM400FBTUT1	FS6FM400FBTUT1	VMAX3 FAMILY	VMAX100K400GBFLASH R6(14+2)TAAUPG 32-47	\$9,660	Each	33%		\$6,472	Other	ES-1	
FS6FM400FBTUT2	FS6FM400FBTUT2	VMAX3 FAMILY	VMAX100K400GBFLASHR6(14+2)TAAUPG 48+	\$7,790	Each	33%		\$5,219	Other	ES-1	
FS6FM400FBUT0	FS6FM400FBUT0	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) UPG	\$10,395	Each	33%		\$6,965	Other	ES-1	
FS6FM400FBUT1	FS6FM400FBUT1	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) UPG 32-47	\$9,660	Each	33%		\$6,472	Other	ES-1	
FS6FM400FBUT2	FS6FM400FBUT2	VMAX3 FAMILY	VMAX100K 400GB FLASH R6(14+2) UPG 48+	\$7,790	Each	33%		\$5,219	Other	ES-1	
FS6FM400SBU	FS6FM400SBU	VMAX3 FAMILY	VMAX100K 400GB FLASH SPARE	\$7,425	Each	33%		\$4,975	Other	ES-1	
FS6FM8001BT0	FS6FM8001BT0	VMAX3 FAMILY	VMAX 100K 800GB FLASH DRIVE SPARE UPG	\$10,395	Each	33%		\$6,965	Other	ES-1	
FS6FM8001BT1	FS6FM8001BT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 1-15	\$13,095	Each	33%		\$8,774	Other	ES-1	
FS6FM8001BT2	FS6FM8001BT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 16-31	\$11,220	Each	33%		\$7,517	Other	ES-1	
FS6FM8001BT3	FS6FM8001BT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
FS6FM8001BT3	FS6FM8001BT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 48+	\$8,885	Each	33%		\$5,953	Other	ES-1	
FS6FM8001BTUT0	FS6FM8001BTUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM8001BTUT1	FS6FM8001BTUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 TAA UPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM8001BTUT2	FS6FM8001BTUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 TAA UPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM8001BUT0	FS6FM8001BUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM8001BUT1	FS6FM8001BUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 UPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM8001BUT2	FS6FM8001BUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R1 UPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM8005BT0	FS6FM8005BT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) 1-15	\$13,095	Each	33%		\$8,774	Other	ES-1	
FS6FM8005BT1	FS6FM8005BT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) 16-31	\$11,220	Each	33%		\$7,517	Other	ES-1	
FS6FM8005BT2	FS6FM8005BT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
FS6FM8005BT3	FS6FM8005BT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) 48+	\$8,885	Each	33%		\$5,953	Other	ES-1	
FS6FM8005BTUT0	FS6FM8005BTUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1)TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM8005BTUT1	FS6FM8005BTUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1)TAAUPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM8005BTUT2	FS6FM8005BTUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1)TAAUPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM8005BUT0	FS6FM8005BUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM8005BUT1	FS6FM8005BUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) UPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM8005BUT2	FS6FM8005BUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(3+1) UPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM8006BT0	FS6FM8006BT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) 1-15	\$13,095	Each	33%		\$8,774	Other	ES-1	
FS6FM8006BT1	FS6FM8006BT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) 16-31	\$11,220	Each	33%		\$7,517	Other	ES-1	
FS6FM8006BT2	FS6FM8006BT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
FS6FM8006BT3	FS6FM8006BT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) 48+	\$8,885	Each	33%		\$5,953	Other	ES-1	
FS6FM8006BTUT0	FS6FM8006BTUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2)TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM8006BTUT1	FS6FM8006BTUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2)TAAUPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM8006BTUT2	FS6FM8006BTUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2)TAAUPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM8006BUT0	FS6FM8006BUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM8006BUT1	FS6FM8006BUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2)UPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM8006BUT2	FS6FM8006BUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(6+2)UPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM8007BT0	FS6FM8007BT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1) 1-15	\$13,095	Each	33%		\$8,774	Other	ES-1	
FS6FM8007BT1	FS6FM8007BT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1) 16-31	\$11,220	Each	33%		\$7,517	Other	ES-1	
FS6FM8007BT2	FS6FM8007BT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1) 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
FS6FM8007BT3	FS6FM8007BT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)48+	\$8,885	Each	33%		\$5,953	Other	ES-1	
FS6FM8007BTUT0	FS6FM8007BTUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM8007BTUT1	FS6FM8007BTUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)TAAUPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM8007BTUT2	FS6FM8007BTUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)TAAUPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM8007BUT0	FS6FM8007BUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM8007BUT1	FS6FM8007BUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)UPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM8007BUT2	FS6FM8007BUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R5(7+1)UPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM800FBT0	FS6FM800FBT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) 1-15	\$13,095	Each	33%		\$8,774	Other	ES-1	
FS6FM800FBT1	FS6FM800FBT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) 16-31	\$11,220	Each	33%		\$7,517	Other	ES-1	
FS6FM800FBT2	FS6FM800FBT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
FS6FM800FBT3	FS6FM800FBT3	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) 48+	\$8,885	Each	33%		\$5,953	Other	ES-1	
FS6FM800FBTUT0	FS6FM800FBTUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2)TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM800FBTUT1	FS6FM800FBTUT1	VMAX3 FAMILY	VMAX100K 800GBFLASH R6(14+2)TAAUPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM800FBTUT2	FS6FM800FBTUT2	VMAX3 FAMILY	VMAX100K 800GBFLASH R6(14+2)TAAUPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM800FBUT0	FS6FM800FBUT0	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FS6FM800FBUT1	FS6FM800FBUT1	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) UPG 16-23	\$15,710	Each	33%		\$10,526	Other	ES-1	
FS6FM800FBUT2	FS6FM800FBUT2	VMAX3 FAMILY	VMAX100K 800GB FLASH R6(14+2) UPG 24+	\$12,986	Each	33%		\$8,701	Other	ES-1	
FS6FM800SBU	FS6FM800SBU	VMAX3 FAMILY	VMAX100K 800GB FLASH SPARE	\$13,095	Each	33%		\$8,774	Other	ES-1	
FS6FM800SBU	FS6FM800SBU	VMAX3 FAMILY	VMAX 100K 800GB FLASH DRIVE SPARE UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
FT67220001BTU	FT67220001BTU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT67220001BU	FT67220001BU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVE R1 UPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT67220005BTU	FT67220005BTU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVERS(3+1)TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT67220005BU	FT67220005BU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT67220006BTU	FT67220006BTU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVER6(6+2)TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT67220006BU	FT67220006BU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT67220007BTU	FT67220007BTU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVERS(7+1)TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT67220007BU	FT67220007BU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT6722000FBTU	FT6722000FBTU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRV R6(14+2)TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT6722000FBU	FT6722000FBU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT6722000SBTU	FT6722000SBTU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRV SPARE TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT6722000SBU	FT6722000SBU	VMAX3 FAMILY	VMAX 100K 2000GB 7_2K DRIVE SPARE UPG	\$1,595	Each	33%		\$1,069	Other	ES-1	
FT67240001BTU	FT67240001BTU	VMAX3 FAMILY	VMAX 100K 4000GB 7_2K DRV R1 TAA UPG	\$2,790	Each	33%		\$1,869	Other	ES-1	
FT67240001BU	FT67240001BU	VMAX3 FAMILY	VMAX 100K 4000GB 7_2K DRV R1 UPG	\$2,790	Each	33%		\$1,869	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
FT67240005BTU	FT67240005BTU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV R5(3+1)TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1
FT67240005BU	FT67240005BU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV R5(3+1)UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
FT67240006BTU	FT67240006BTU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV R6(6+2)TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1
FT67240006BU	FT67240006BU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV R6(6+2)UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
FT67240007BTU	FT67240007BTU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV R5(7+1)TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1
FT67240007BU	FT67240007BU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV R5(7+1)UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
FT6724000FBTU	FT6724000FBTU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV R6(14+2)TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1
FT6724000FBU	FT6724000FBU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV R6(14+2)UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
FT6724000SBTU	FT6724000SBTU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV SPARE TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1
FT6724000SBU	FT6724000SBU	VMAX3 FAMILY	VMAX 100K 4000GB 7 2K DRV SPARE UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
G-FE00008SU	G-FE00008SU	VMAX3 FAMILY	VMAX 200K 8SM 16G FICON UPG	\$20,250	Each	33%	\$13,568	Other	ES-1
G-FE00008SUF	G-FE00008SUF	VMAX3 FAMILY	VMAX 200K 8SM 16G FICON CONV	\$68,660	Each	33%	\$46,002	Other	ES-1
G-FE00080SU	G-FE00080SU	VMAX3 FAMILY	VMAX 200K 8MM 16G FICON UPG	\$9,295	Each	33%	\$6,228	Other	ES-1
G-FE00080SUF	G-FE00080SUF	VMAX3 FAMILY	VMAX 200K 8MM 16G FICON CONV	\$31,520	Each	33%	\$21,118	Other	ES-1
G-FE00200OU	G-FE00200OU	VMAX3 FAMILY	VMAX 200K 2PT 10 GBE OPTICAL UPG	\$5,460	Each	33%	\$3,658	Other	ES-1
G-FE00200TU	G-FE00200TU	VMAX3 FAMILY	VMAX 200K 2PT 10 GBE BASE T UPG	\$5,720	Each	33%	\$3,832	Other	ES-1
G-FE00400C4U	G-FE00400C4U	VMAX3 FAMILY	VMAX 200K 4MM4 COPR GIGE UPG	\$2,575	Each	33%	\$1,725	Other	ES-1
G-FE00400C4UF	G-FE00400C4UF	VMAX3 FAMILY	VMAX 200K 4MM4 COPR GIGE CONV	\$9,000	Each	33%	\$6,030	Other	ES-1
G-FE00400CU	G-FE00400CU	VMAX3 FAMILY	VMAX 200K 4PT GBE BASE T UPG	\$5,200	Each	33%	\$3,484	Other	ES-1
G-FE00400CUF	G-FE00400CUF	VMAX3 FAMILY	VMAX 200K 4M GIGE COPPER CONV	\$18,200	Each	33%	\$12,194	Other	ES-1
G-FE00400OUF	G-FE00400OUF	VMAX3 FAMILY	VMAX 200K 4MM 10 GIGE OPTICAL CONV	\$19,110	Each	33%	\$12,804	Other	ES-1
G-FE00400TU	G-FE00400TU	VMAX3 FAMILY	VMAX 200K 4MM 10 GIGE UPG	\$4,745	Each	33%	\$3,179	Other	ES-1
G-FE00400TUF	G-FE00400TUF	VMAX3 FAMILY	VMAX 200K 4MM 10 GIGE CONV	\$16,600	Each	33%	\$11,122	Other	ES-1
G-FE00800TU	G-FE00800TU	VMAX3 FAMILY	VMAX 200K 8MM 10 GIGE UPG	\$7,120	Each	33%	\$4,770	Other	ES-1
G-FE00800TUF	G-FE00800TUF	VMAX3 FAMILY	VMAX 200K 8MM 10 GIGE CONV	\$24,920	Each	33%	\$16,696	Other	ES-1
G-FE08000EU	G-FE08000EU	VMAX3 FAMILY	VMAX 200K 8SM 8G FIBRE UPG	\$5,360	Each	33%	\$3,605	Other	ES-1
G-FE08000EUF	G-FE08000EUF	VMAX3 FAMILY	VMAX 200K 8SM 8G FIBRE CONV	\$18,250	Each	33%	\$12,228	Other	ES-1
G-FE08000SU	G-FE08000SU	VMAX3 FAMILY	VMAX 200K 8SM 16G FC UPG	\$14,045	Each	33%	\$9,410	Other	ES-1
G-FE08000SUF	G-FE08000SUF	VMAX3 FAMILY	VMAX 200K 8SM 16G FC CONV	\$63,565	Each	33%	\$42,589	Other	ES-1
G-FE44000EUF	G-FE44000EUF	VMAX3 FAMILY	VMAX 200K 4MM4SM 8G FIBRE CONV	\$13,270	Each	33%	\$8,891	Other	ES-1
G-FE62000EUF	G-FE62000EUF	VMAX3 FAMILY	VMAX 200K 6MM2SM 8G FIBRE CONV	\$9,335	Each	33%	\$6,254	Other	ES-1
G-FE80000EU	G-FE80000EU	VMAX3 FAMILY	VMAX 200K 8MM 8G FIBRE UPG	\$2,690	Each	33%	\$1,802	Other	ES-1
G-FE80000EUF	G-FE80000EUF	VMAX3 FAMILY	VMAX 200K 8MM 8G FIBRE CONV	\$8,285	Each	33%	\$5,551	Other	ES-1
G-FE80000SU	G-FE80000SU	VMAX3 FAMILY	VMAX 200K 8MM 16G FC UPG	\$14,045	Each	33%	\$9,410	Other	ES-1
G-FE80000SUF	G-FE80000SUF	VMAX3 FAMILY	VMAX 200K 8MM 16G FC CONV	\$21,645	Each	33%	\$14,502	Other	ES-1
GL61012001BTU	GL61012001BTU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL61012001BU	GL61012001BU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R1 UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL61012005BTU	GL61012005BTU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRVR5(3+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL61012005BU	GL61012005BU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL61012006BTU	GL61012006BTU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRVR6(6+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL61012006BU	GL61012006BU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL61012007BTU	GL61012007BTU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRVR5(7+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL61012007BU	GL61012007BU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL6101200FBU	GL6101200FBU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRVR6(14+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL6101200SBU	GL6101200SBU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV SPARETAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL6101200SBU	GL6101200SBU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV SPARE UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GL6103001BTU	GL6103001BTU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R1 TAA UPG	\$805	Each	33%	\$539	Other	ES-1
GL6103001BU	GL6103001BU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R1 UPG	\$805	Each	33%	\$539	Other	ES-1
GL6103005BTU	GL6103005BTU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GL6103005BU	GL6103005BU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R5(3+1) UPG	\$805	Each	33%	\$539	Other	ES-1
GL6103006BTU	GL6103006BTU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GL6103006BU	GL6103006BU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R6(6+2) UPG	\$805	Each	33%	\$539	Other	ES-1
GL6103007BTU	GL6103007BTU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GL6103007BU	GL6103007BU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R5(7+1) UPG	\$805	Each	33%	\$539	Other	ES-1
GL610300FBU	GL610300FBU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRVR6(14+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GL610300FBU	GL610300FBU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R6(14+2) UPG	\$805	Each	33%	\$539	Other	ES-1
GL610300SBTU	GL610300SBTU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV SPARE TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GL610300SBU	GL610300SBU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV SPARE UPG	\$805	Each	33%	\$539	Other	ES-1
GL6106001BTU	GL6106001BTU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R1 TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL6106001BU	GL6106001BU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R1 UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL6106005BTU	GL6106005BTU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL6106005BU	GL6106005BU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL6106006BTU	GL6106006BTU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL6106006BU	GL6106006BU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL6106007BTU	GL6106007BTU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL6106007BU	GL6106007BU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL610600FBU	GL610600FBU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRVR6(14+2)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL610600FBU	GL610600FBU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R6(14+2) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL610600SBTU	GL610600SBTU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL610600SBU	GL610600SBU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV SPARE UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GL6153001BTU	GL6153001BTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R1 TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GL6153001BU	GL6153001BU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R1 UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GL6153005BTU	GL6153005BTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GL6153005BU	GL6153005BU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GL6153006BTU	GL6153006BTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GL6153006BU	GL6153006BU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
GL6153007BTU	GL6153007BTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
GL6153007BU	GL6153007BU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
GL615300FBTU	GL615300FBTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
GL615300FBU	GL615300FBU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
GL615300SBTU	GL615300SBTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
GL615300SBU	GL615300SBU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV SPARE UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
GL6F319201BTUT0	GL6F319201BTUT0	VMAX3 FAMILY	VMAX200K 1920GB FLASH R1 TAA UPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F319201BTUT1	GL6F319201BTUT1	VMAX3 FAMILY	VMAX200K 1920GB FLASH R1 TAA UPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F319201BTUT2	GL6F319201BTUT2	VMAX3 FAMILY	VMAX200K 1920GB FLASH R1 TAA UPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F319201BTU0	GL6F319201BTU0	VMAX3 FAMILY	VMAX200K 1920GB FLASH R1 UPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F319201BTU1	GL6F319201BTU1	VMAX3 FAMILY	VMAX200K 1920GB FLASH R1 UPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F319201BTU2	GL6F319201BTU2	VMAX3 FAMILY	VMAX200K 1920GB FLASH R1 UPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F319205SBTUT0	GL6F319205SBTUT0	VMAX3 FAMILY	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F319205SBTUT1	GL6F319205SBTUT1	VMAX3 FAMILY	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F319205SBTUT2	GL6F319205SBTUT2	VMAX3 FAMILY	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F319205BUT0	GL6F319205BUT0	VMAX3 FAMILY	VMAX200K 1920GB FLASH R5(3+1) UPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F319205BUT1	GL6F319205BUT1	VMAX3 FAMILY	VMAX200K 1920GB FLASH R5(3+1) UPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F319205BUT2	GL6F319205BUT2	VMAX3 FAMILY	VMAX200K 1920GB FLASH R5(3+1) UPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F319206BTUT0	GL6F319206BTUT0	VMAX3 FAMILY	VMAX200K 1920GBFLASH R6(6+2)TAAUPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F319206BTUT1	GL6F319206BTUT1	VMAX3 FAMILY	VMAX200K 1920GBFLASH R6(6+2)TAAUPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F319206BTUT2	GL6F319206BTUT2	VMAX3 FAMILY	VMAX200K 1920GBFLASH R6(6+2)TAAUPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F319206BUT0	GL6F319206BUT0	VMAX3 FAMILY	VMAX200K 1920GB FLASH R6(6+2)UPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F319206BUT1	GL6F319206BUT1	VMAX3 FAMILY	VMAX200K 1920GB FLASH R6(6+2)UPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F319206BUT2	GL6F319206BUT2	VMAX3 FAMILY	VMAX200K 1920GB FLASH R6(6+2)UPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F319207BTUT0	GL6F319207BTUT0	VMAX3 FAMILY	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F319207BTUT1	GL6F319207BTUT1	VMAX3 FAMILY	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F319207BTUT2	GL6F319207BTUT2	VMAX3 FAMILY	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F319207BUT0	GL6F319207BUT0	VMAX3 FAMILY	VMAX200K 1920GB FLASH R5(7+1) UPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F319207BUT1	GL6F319207BUT1	VMAX3 FAMILY	VMAX200K 1920GB FLASH R5(7+1) UPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F319207BUT2	GL6F319207BUT2	VMAX3 FAMILY	VMAX200K 1920GB FLASH R5(7+1) UPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F31920FBTUT0	GL6F31920FBTUT0	VMAX3 FAMILY	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F31920FBTUT1	GL6F31920FBTUT1	VMAX3 FAMILY	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F31920FBTUT2	GL6F31920FBTUT2	VMAX3 FAMILY	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F31920FBUT0	GL6F31920FBUT0	VMAX3 FAMILY	VMAX200K 1920GB FLASH R6(14+2)UPG 1-7	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F31920FBUT1	GL6F31920FBUT1	VMAX3 FAMILY	VMAX200K 1920GB FLASH R6(14+2)UPG 8-11	\$27,910	Each	33%		\$18,700	Other	ES-1	
GL6F31920FBUT2	GL6F31920FBUT2	VMAX3 FAMILY	VMAX200K 1920GB FLASH R6(14+2)UPG 12+	\$25,760	Each	33%		\$17,259	Other	ES-1	
GL6F31920SBTUT0	GL6F31920SBTUT0	VMAX3 FAMILY	VMAX200K 1920GB FLASH SPARE TAA UPG	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F31920SBUT0	GL6F31920SBUT0	VMAX3 FAMILY	VMAX200K 1920GB FLASH SAS DRV SPARE UPG	\$31,885	Each	33%		\$21,363	Other	ES-1	
GL6F39601BTUT0	GL6F39601BTUT0	VMAX3 FAMILY	VMAX200K 960GB FLASH R1 TAA UPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F39601BTUT1	GL6F39601BTUT1	VMAX3 FAMILY	VMAX200K 960GB FLASH R1 TAA UPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F39601BTUT2	GL6F39601BTUT2	VMAX3 FAMILY	VMAX200K 960GB FLASH R1 TAA UPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F39601BUT0	GL6F39601BUT0	VMAX3 FAMILY	VMAX200K 960GB FLASH R1 UPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F39601BUT1	GL6F39601BUT1	VMAX3 FAMILY	VMAX200K 960GB FLASH R1 UPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F39601BUT2	GL6F39601BUT2	VMAX3 FAMILY	VMAX200K 960GB FLASH R1 UPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F39605BTUT0	GL6F39605BTUT0	VMAX3 FAMILY	VMAX200K 960GBFLASH R5(3+1)TAAUPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F39605BTUT1	GL6F39605BTUT1	VMAX3 FAMILY	VMAX200K 960GBFLASH R5(3+1)TAAUPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F39605BTUT2	GL6F39605BTUT2	VMAX3 FAMILY	VMAX200K 960GBFLASH R5(3+1)TAAUPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F39605BUT0	GL6F39605BUT0	VMAX3 FAMILY	VMAX200K 960GB FLASH R5(3+1) UPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F39605BUT1	GL6F39605BUT1	VMAX3 FAMILY	VMAX200K 960GB FLASH R5(3+1) UPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F39605BUT2	GL6F39605BUT2	VMAX3 FAMILY	VMAX200K 960GB FLASH R5(3+1) UPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F39606BTUT0	GL6F39606BTUT0	VMAX3 FAMILY	VMAX200K 960GBFLASH R6(6+2)TAAUPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F39606BTUT1	GL6F39606BTUT1	VMAX3 FAMILY	VMAX200K 960GBFLASH R6(6+2)TAAUPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F39606BTUT2	GL6F39606BTUT2	VMAX3 FAMILY	VMAX200K 960GBFLASH R6(6+2)TAAUPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F39606BUT0	GL6F39606BUT0	VMAX3 FAMILY	VMAX200K 960GB FLASH R6(6+2)UPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F39606BUT1	GL6F39606BUT1	VMAX3 FAMILY	VMAX200K 960GB FLASH R6(6+2)UPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F39606BUT2	GL6F39606BUT2	VMAX3 FAMILY	VMAX200K 960GB FLASH R6(6+2)UPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F39607BTUT0	GL6F39607BTUT0	VMAX3 FAMILY	VMAX200K 960GBFLASH R5(7+1)TAAUPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F39607BTUT1	GL6F39607BTUT1	VMAX3 FAMILY	VMAX200K 960GBFLASH R5(7+1)TAAUPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F39607BTUT2	GL6F39607BTUT2	VMAX3 FAMILY	VMAX200K 960GBFLASH R5(7+1)TAAUPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F39607BUT0	GL6F39607BUT0	VMAX3 FAMILY	VMAX200K 960GB FLASH R5(7+1) UPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F39607BUT1	GL6F39607BUT1	VMAX3 FAMILY	VMAX200K 960GB FLASH R5(7+1) UPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F39607BUT2	GL6F39607BUT2	VMAX3 FAMILY	VMAX200K 960GB FLASH R5(7+1) UPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F3960FBTUT0	GL6F3960FBTUT0	VMAX3 FAMILY	VMAX200K 960GB FLASH R6(14+2)TAAUPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F3960FBTUT1	GL6F3960FBTUT1	VMAX3 FAMILY	VMAX200K 960GB FLASH R6(14+2)TAAUPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F3960FBTUT2	GL6F3960FBTUT2	VMAX3 FAMILY	VMAX200K 960GB FLASH R6(14+2)TAAUPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F3960FBUT0	GL6F3960FBUT0	VMAX3 FAMILY	VMAX200K 960GB FLASH R6(14+2)UPG 1-7	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F3960FBUT1	GL6F3960FBUT1	VMAX3 FAMILY	VMAX200K 960GB FLASH R6(14+2)UPG 8-11	\$15,710	Each	33%		\$10,526	Other	ES-1	
GL6F3960FBUT2	GL6F3960FBUT2	VMAX3 FAMILY	VMAX200K 960GB FLASH R6(14+2)UPG 12+	\$14,925	Each	33%		\$10,000	Other	ES-1	
GL6F3960SBTUT0	GL6F3960SBTUT0	VMAX3 FAMILY	VMAX200K 960GB FLASH SPARE TAA UPG	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6F3960SBUT0	GL6F3960SBUT0	VMAX3 FAMILY	VMAX200K 960GB FLASH SAS DRV SPARE UPG	\$18,475	Each	33%		\$12,378	Other	ES-1	
GL6FM16001BT0	GL6FM16001BT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 1-15	\$22,600	Each	33%		\$15,142	Other	ES-1	
GL6FM16001BT1	GL6FM16001BT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 16-23	\$16,140	Each	33%		\$10,814	Other	ES-1	
GL6FM16001BT2	GL6FM16001BT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 24-31	\$15,335	Each	33%		\$10,274	Other	ES-1	
GL6FM16001BT3	GL6FM16001BT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 32-63	\$14,525	Each	33%		\$9,732	Other	ES-1	
GL6FM16001BT4	GL6FM16001BT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 64+	\$13,720	Each	33%		\$9,192	Other	ES-1	
GL6FM16001BTUT0	GL6FM16001BTUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 TAA UPG	\$31,805	Each	33%		\$21,309	Other	ES-1	
GL6FM16001BTUT1	GL6FM16001BTUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 TAA UPG 16-23	\$20,600	Each	33%		\$13,802	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I(Column K) ALJP Category (REQUIRED) use drop-down	
GL6FM16001BTUT2	GL6FM16001BTUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 TAA UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GL6FM16001BUT0	GL6FM16001BUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM16001BUT1	GL6FM16001BUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
GL6FM16001BUT2	GL6FM16001BUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GL6FM16005BT0	GL6FM16005BT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 1-15	\$22,600	Each	33%	\$15,142	Other	ES-1
GL6FM16005BT1	GL6FM16005BT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 16-23	\$16,140	Each	33%	\$10,814	Other	ES-1
GL6FM16005BT2	GL6FM16005BT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
GL6FM16005BT3	GL6FM16005BT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 32-63	\$14,525	Each	33%	\$9,732	Other	ES-1
GL6FM16005BT4	GL6FM16005BT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 64+	\$13,720	Each	33%	\$9,192	Other	ES-1
GL6FM16005BTUT0	GL6FM16005BTUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM16005BTUT1	GL6FM16005BTUT1	VMAX3 FAMILY	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
GL6FM16005BTUT2	GL6FM16005BTUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1)TAA UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GL6FM16005BUT0	GL6FM16005BUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM16005BUT1	GL6FM16005BUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
GL6FM16005BUT2	GL6FM16005BUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GL6FM16006BT0	GL6FM16006BT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 1-15	\$22,600	Each	33%	\$15,142	Other	ES-1
GL6FM16006BT1	GL6FM16006BT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 16-23	\$16,140	Each	33%	\$10,814	Other	ES-1
GL6FM16006BT2	GL6FM16006BT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
GL6FM16006BT3	GL6FM16006BT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 32-63	\$14,525	Each	33%	\$9,732	Other	ES-1
GL6FM16006BT4	GL6FM16006BT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 64+	\$13,720	Each	33%	\$9,192	Other	ES-1
GL6FM16006BTUT0	GL6FM16006BTUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM16006BTUT1	GL6FM16006BTUT1	VMAX3 FAMILY	VMAX200K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$22,595	Each	33%	\$15,139	Other	ES-1
GL6FM16006BTUT2	GL6FM16006BTUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2)TAA UPG 24+	\$21,470	Each	33%	\$14,385	Other	ES-1
GL6FM16006BUT0	GL6FM16006BUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM16006BUT1	GL6FM16006BUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) UPG 16-23	\$22,595	Each	33%	\$15,139	Other	ES-1
GL6FM16006BUT2	GL6FM16006BUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) UPG 24+	\$21,470	Each	33%	\$14,385	Other	ES-1
GL6FM16007BT0	GL6FM16007BT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 1-15	\$22,600	Each	33%	\$15,142	Other	ES-1
GL6FM16007BT1	GL6FM16007BT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 16-23	\$16,140	Each	33%	\$10,814	Other	ES-1
GL6FM16007BT2	GL6FM16007BT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
GL6FM16007BT3	GL6FM16007BT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 32-63	\$14,525	Each	33%	\$9,732	Other	ES-1
GL6FM16007BT4	GL6FM16007BT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 64+	\$13,720	Each	33%	\$9,192	Other	ES-1
GL6FM16007BTUT0	GL6FM16007BTUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM16007BTUT1	GL6FM16007BTUT1	VMAX3 FAMILY	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
GL6FM16007BTUT2	GL6FM16007BTUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1)TAA UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GL6FM16007BUT0	GL6FM16007BUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM16007BUT1	GL6FM16007BUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
GL6FM16007BUT2	GL6FM16007BUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GL6FM1600FBT0	GL6FM1600FBT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 1-15	\$22,600	Each	33%	\$15,142	Other	ES-1
GL6FM1600FBT1	GL6FM1600FBT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 16-23	\$16,140	Each	33%	\$10,814	Other	ES-1
GL6FM1600FBT2	GL6FM1600FBT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
GL6FM1600FBT3	GL6FM1600FBT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 32-63	\$14,525	Each	33%	\$9,732	Other	ES-1
GL6FM1600FBT4	GL6FM1600FBT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 64+	\$13,720	Each	33%	\$9,192	Other	ES-1
GL6FM1600FBTUT0	GL6FM1600FBTUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM1600FBTUT1	GL6FM1600FBTUT1	VMAX3 FAMILY	VMAX200K 1600GB FLSDHDRV6(14+2)TAAUPG 16-23	\$22,595	Each	33%	\$15,139	Other	ES-1
GL6FM1600FBTUT2	GL6FM1600FBTUT2	VMAX3 FAMILY	V200K 1600GB FLSDHDRV6(14+2)TAAUPG 24+	\$21,470	Each	33%	\$14,385	Other	ES-1
GL6FM1600FBUT0	GL6FM1600FBUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM1600FBUT1	GL6FM1600FBUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) UPG 16-23	\$22,595	Each	33%	\$15,139	Other	ES-1
GL6FM1600FBUT2	GL6FM1600FBUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) UPG 24+	\$21,470	Each	33%	\$14,385	Other	ES-1
GL6FM1600SB	GL6FM1600SB	VMAX3 FAMILY	VMAX200K 1600GB FLASH SPARE	\$22,600	Each	33%	\$15,142	Other	ES-1
GL6FM1600SBU	GL6FM1600SBU	VMAX3 FAMILY	VMAX 200K 1600GB FLASH DRIVE SPARE UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GL6FM2001BT0	GL6FM2001BT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1
GL6FM2001BT1	GL6FM2001BT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1
GL6FM2001BT2	GL6FM2001BT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
GL6FM2001BT3	GL6FM2001BT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
GL6FM2001BT4	GL6FM2001BT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
GL6FM2001BT5	GL6FM2001BT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
GL6FM2001BTUT0	GL6FM2001BTUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM2001BTUT1	GL6FM2001BTUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 TAA UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM2001BTUT2	GL6FM2001BTUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 TAA UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM2001BUT0	GL6FM2001BUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM2001BUT1	GL6FM2001BUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM2001BUT2	GL6FM2001BUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM2005BT0	GL6FM2005BT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1
GL6FM2005BT1	GL6FM2005BT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1
GL6FM2005BT2	GL6FM2005BT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
GL6FM2005BT3	GL6FM2005BT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
GL6FM2005BT4	GL6FM2005BT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
GL6FM2005BT5	GL6FM2005BT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
GL6FM2005BTUT0	GL6FM2005BTUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM2005BTUT1	GL6FM2005BTUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1)TAAUPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM2005BTUT2	GL6FM2005BTUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) TAA UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM2005BUT0	GL6FM2005BUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM2005BUT1	GL6FM2005BUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM2005BUT2	GL6FM2005BUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM2006BT0	GL6FM2006BT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1
GL6FM2006BT1	GL6FM2006BT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1
GL6FM2006BT2	GL6FM2006BT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
GL6FM2006BT3	GL6FM2006BT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
GL6FM2006BT4	GL6FM2006BT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
GL6FM2006BT5	GL6FM2006BT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
GL6FM2006BTUT0	GL6FM2006BTUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM2006BTUT1	GL6FM2006BTUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2)TAAUPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM2006BTUT2	GL6FM2006BTUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2)TAAUPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM2006BUT0	GL6FM2006BUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM2006BUT1	GL6FM2006BUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2)UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM2006BUT2	GL6FM2006BUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2)UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM2007BT0	GL6FM2007BT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1
GL6FM2007BT1	GL6FM2007BT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1
GL6FM2007BT2	GL6FM2007BT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
GL6FM2007BT3	GL6FM2007BT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
GL6FM2007BT4	GL6FM2007BT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
GL6FM2007BT5	GL6FM2007BT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
GL6FM2007BTUT0	GL6FM2007BTUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM2007BTUT1	GL6FM2007BTUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1)TAAUPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM2007BTUT2	GL6FM2007BTUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) TAA UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM2007BUT0	GL6FM2007BUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM2007BUT1	GL6FM2007BUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM2007BUT2	GL6FM2007BUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM200FBT0	GL6FM200FBT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1
GL6FM200FBT1	GL6FM200FBT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1
GL6FM200FBT2	GL6FM200FBT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
GL6FM200FBT3	GL6FM200FBT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
GL6FM200FBT4	GL6FM200FBT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
GL6FM200FBT5	GL6FM200FBT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
GL6FM200FBUT0	GL6FM200FBUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM200FBUT1	GL6FM200FBUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2)TAAUPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM200FBUT2	GL6FM200FBUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2)TAA UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM200FBUT0	GL6FM200FBUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM200FBUT1	GL6FM200FBUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2)UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GL6FM200FBUT2	GL6FM200FBUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2)UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GL6FM200SB	GL6FM200SB	VMAX3 FAMILY	VMAX200K 200GB FLASH SPARE	\$3,905	Each	33%	\$2,616	Other	ES-1
GL6FM200SBU	GL6FM200SBU	VMAX3 FAMILY	VMAX 200K 200GB FLASH DRIVE SPARE UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GL6FM4001BT0	GL6FM4001BT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 1-63	\$7,425	Each	33%	\$4,975	Other	ES-1
GL6FM4001BT1	GL6FM4001BT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 64-95	\$6,100	Each	33%	\$4,087	Other	ES-1
GL6FM4001BT2	GL6FM4001BT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
GL6FM4001BT3	GL6FM4001BT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
GL6FM4001BT4	GL6FM4001BT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
GL6FM4001BT5	GL6FM4001BT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
GL6FM4001BTUT0	GL6FM4001BTUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GL6FM4001BTUT1	GL6FM4001BTUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 TAA UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GL6FM4001BTUT2	GL6FM4001BTUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 TAA UPG 48+	\$8,540	Each	33%	\$5,722	Other	ES-1
GL6FM4001BUT0	GL6FM4001BUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GL6FM4001BUT1	GL6FM4001BUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GL6FM4001BUT2	GL6FM4001BUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 UPG 48+	\$8,540	Each	33%	\$5,722	Other	ES-1
GL6FM4005BT0	GL6FM4005BT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 1-63	\$7,425	Each	33%	\$4,975	Other	ES-1
GL6FM4005BT1	GL6FM4005BT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 64-95	\$6,100	Each	33%	\$4,087	Other	ES-1
GL6FM4005BT2	GL6FM4005BT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
GL6FM4005BT3	GL6FM4005BT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
GL6FM4005BT4	GL6FM4005BT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
GL6FM4005BT5	GL6FM4005BT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
GL6FM4005BTUT0	GL6FM4005BTUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GL6FM4005BTUT1	GL6FM4005BTUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1)TAAUPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GL6FM4005BTUT2	GL6FM4005BTUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1)TAAUPG 48+	\$8,540	Each	33%	\$5,722	Other	ES-1
GL6FM4005BUT0	GL6FM4005BUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GL6FM4005BUT1	GL6FM4005BUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GL6FM4005BUT2	GL6FM4005BUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) UPG 48+	\$8,540	Each	33%	\$5,722	Other	ES-1
GL6FM4006BT0	GL6FM4006BT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 1-63	\$7,425	Each	33%	\$4,975	Other	ES-1
GL6FM4006BT1	GL6FM4006BT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 64-95	\$6,100	Each	33%	\$4,087	Other	ES-1
GL6FM4006BT2	GL6FM4006BT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
GL6FM4006BT3	GL6FM4006BT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
GL6FM4006BT4	GL6FM4006BT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
GL6FM4006BT5	GL6FM4006BT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
GL6FM4006BTUT0	GL6FM4006BTUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GL6FM4006BTUT1	GL6FM4006BTUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2)TAAUPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GL6FM4006BTUT2	GL6FM4006BTUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2)TAAUPG 48+	\$8,540	Each	33%	\$5,722	Other	ES-1
GL6FM4006BUT0	GL6FM4006BUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GL6FM4006BUT1	GL6FM4006BUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2)UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GL6FM4006BUT2	GL6FM4006BUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2)UPG 48+	\$8,540	Each	33%	\$5,722	Other	ES-1
GL6FM4007BT0	GL6FM4007BT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 1-63	\$7,425	Each	33%	\$4,975	Other	ES-1
GL6FM4007BT1	GL6FM4007BT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 64-95	\$6,100	Each	33%	\$4,087	Other	ES-1
GL6FM4007BT2	GL6FM4007BT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
GL6FM4007BT3	GL6FM4007BT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
GL6FM4007BT4	GL6FM4007BT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
GL6FM4007BT5	GL6FM4007BT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
GL6FM4007BTU0	GL6FM4007BTU0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) TAA UPG	\$10,395	Each	33%		\$6,965	Other	ES-1	
GL6FM4007BTU1	GL6FM4007BTU1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1)TAAUPG 32-47	\$8,472	Each	33%		\$5,676	Other	ES-1	
GL6FM4007BTU2	GL6FM4007BTU2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1)TAAUPG 48+	\$8,540	Each	33%		\$5,722	Other	ES-1	
GL6FM4007BUT0	GL6FM4007BUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) UPG	\$10,395	Each	33%		\$6,965	Other	ES-1	
GL6FM4007BUT1	GL6FM4007BUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) UPG 32-47	\$8,472	Each	33%		\$5,676	Other	ES-1	
GL6FM4007BUT2	GL6FM4007BUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) UPG 48+	\$8,540	Each	33%		\$5,722	Other	ES-1	
GL6FM400FBT0	GL6FM400FBT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 1-63	\$7,425	Each	33%		\$4,975	Other	ES-1	
GL6FM400FBT1	GL6FM400FBT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 64-95	\$6,100	Each	33%		\$4,087	Other	ES-1	
GL6FM400FBT2	GL6FM400FBT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 96-127	\$5,830	Each	33%		\$3,906	Other	ES-1	
GL6FM400FBT3	GL6FM400FBT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 128-191	\$5,565	Each	33%		\$3,729	Other	ES-1	
GL6FM400FBT4	GL6FM400FBT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 192-255	\$5,305	Each	33%		\$3,554	Other	ES-1	
GL6FM400FBT5	GL6FM400FBT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 256+	\$5,040	Each	33%		\$3,377	Other	ES-1	
GL6FM400FBTUT0	GL6FM400FBTUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2)TAA UPG	\$10,395	Each	33%		\$6,965	Other	ES-1	
GL6FM400FBTUT1	GL6FM400FBTUT1	VMAX3 FAMILY	VMAX200K 400GBFLASH R6(14+2)TAAUPG 32-47	\$8,472	Each	33%		\$5,676	Other	ES-1	
GL6FM400FBTUT2	GL6FM400FBTUT2	VMAX3 FAMILY	VMAX200K 400GBFLASH R6(14+2)TAAUPG 48+	\$8,540	Each	33%		\$5,722	Other	ES-1	
GL6FM400FBUT0	GL6FM400FBUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) UPG	\$10,395	Each	33%		\$6,965	Other	ES-1	
GL6FM400FBUT1	GL6FM400FBUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) UPG 32-47	\$8,472	Each	33%		\$5,676	Other	ES-1	
GL6FM400FBUT2	GL6FM400FBUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) UPG 48+	\$8,540	Each	33%		\$5,722	Other	ES-1	
GL6FM400SB	GL6FM400SB	VMAX3 FAMILY	VMAX200K 400GB FLASH SPARE	\$7,425	Each	33%		\$4,975	Other	ES-1	
GL6FM400SBU	GL6FM400SBU	VMAX3 FAMILY	VMAX 200K 400GB FLASH DRIVE SPARE UPG	\$10,395	Each	33%		\$6,965	Other	ES-1	
GL6FM8001BT0	GL6FM8001BT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 1-31	\$13,095	Each	33%		\$8,774	Other	ES-1	
GL6FM8001BT1	GL6FM8001BT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
GL6FM8001BT2	GL6FM8001BT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 48-95	\$8,885	Each	33%		\$5,953	Other	ES-1	
GL6FM8001BT3	GL6FM8001BT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 96-127	\$8,415	Each	33%		\$5,638	Other	ES-1	
GL6FM8001BT4	GL6FM8001BT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 128+	\$7,950	Each	33%		\$5,327	Other	ES-1	
GL6FM8001BTUT0	GL6FM8001BTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM8001BTUT1	GL6FM8001BTUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 TAA UPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM8001BTUT2	GL6FM8001BTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 TAA UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM8001BUT0	GL6FM8001BUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM8001BUT1	GL6FM8001BUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 UPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM8001BUT2	GL6FM8001BUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM8005BT0	GL6FM8005BT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 1-31	\$13,095	Each	33%		\$8,774	Other	ES-1	
GL6FM8005BT1	GL6FM8005BT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
GL6FM8005BT2	GL6FM8005BT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 48-95	\$8,885	Each	33%		\$5,953	Other	ES-1	
GL6FM8005BT3	GL6FM8005BT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 96-127	\$8,415	Each	33%		\$5,638	Other	ES-1	
GL6FM8005BT4	GL6FM8005BT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 128+	\$7,950	Each	33%		\$5,327	Other	ES-1	
GL6FM8005BTUT0	GL6FM8005BTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM8005BTUT1	GL6FM8005BTUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1)TAAUPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM8005BTUT2	GL6FM8005BTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) TAA UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM8005BUT0	GL6FM8005BUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM8005BUT1	GL6FM8005BUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) UPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM8005BUT2	GL6FM8005BUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM8006BT0	GL6FM8006BT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 1-31	\$13,095	Each	33%		\$8,774	Other	ES-1	
GL6FM8006BT1	GL6FM8006BT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
GL6FM8006BT2	GL6FM8006BT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 48-95	\$8,885	Each	33%		\$5,953	Other	ES-1	
GL6FM8006BT3	GL6FM8006BT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 96-127	\$8,415	Each	33%		\$5,638	Other	ES-1	
GL6FM8006BT4	GL6FM8006BT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 128+	\$7,950	Each	33%		\$5,327	Other	ES-1	
GL6FM8006BTUT0	GL6FM8006BTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM8006BTUT1	GL6FM8006BTUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2)TAAUPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM8006BTUT2	GL6FM8006BTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) TAA UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM8006BUT0	GL6FM8006BUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM8006BUT1	GL6FM8006BUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) UPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM8006BUT2	GL6FM8006BUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM8007BT0	GL6FM8007BT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 1-31	\$13,095	Each	33%		\$8,774	Other	ES-1	
GL6FM8007BT1	GL6FM8007BT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
GL6FM8007BT2	GL6FM8007BT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 48-95	\$8,885	Each	33%		\$5,953	Other	ES-1	
GL6FM8007BT3	GL6FM8007BT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 96-127	\$8,415	Each	33%		\$5,638	Other	ES-1	
GL6FM8007BT4	GL6FM8007BT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 128+	\$7,950	Each	33%		\$5,327	Other	ES-1	
GL6FM8007BTUT0	GL6FM8007BTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM8007BTUT1	GL6FM8007BTUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1)TAAUPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM8007BTUT2	GL6FM8007BTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) TAA UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM8007BUT0	GL6FM8007BUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM8007BUT1	GL6FM8007BUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) UPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM8007BUT2	GL6FM8007BUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM800FBT0	GL6FM800FBT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 1-31	\$13,095	Each	33%		\$8,774	Other	ES-1	
GL6FM800FBT1	GL6FM800FBT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 32-47	\$9,350	Each	33%		\$6,265	Other	ES-1	
GL6FM800FBT2	GL6FM800FBT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 48-95	\$8,885	Each	33%		\$5,953	Other	ES-1	
GL6FM800FBT3	GL6FM800FBT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 96-127	\$8,415	Each	33%		\$5,638	Other	ES-1	
GL6FM800FBT4	GL6FM800FBT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 128+	\$7,950	Each	33%		\$5,327	Other	ES-1	
GL6FM800FBTUT0	GL6FM800FBTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2)TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM800FBTUT1	GL6FM800FBTUT1	VMAX3 FAMILY	VMAX200K 800GBFLASH R6(14+2)TAAUPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM800FBTUT2	GL6FM800FBTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM800FBUT0	GL6FM800FBUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	
GL6FM800FBUT1	GL6FM800FBUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) UPG 24-31	\$13,090	Each	33%		\$8,770	Other	ES-1	
GL6FM800FBUT2	GL6FM800FBUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) UPG 32+	\$12,440	Each	33%		\$8,335	Other	ES-1	
GL6FM800SB	GL6FM800SB	VMAX3 FAMILY	VMAX200K 800GB FLASH SPARE	\$13,095	Each	33%		\$8,774	Other	ES-1	
GL6FM800SBU	GL6FM800SBU	VMAX3 FAMILY	VMAX 200K 800GB FLASH DRIVE SPARE UPG	\$18,325	Each	33%		\$12,278	Other	ES-1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L-(Column I)-(Column K) ALJP Category (REQUIRED) use drop-down	
G-MAINFRAMEU	G-MAINFRAMEU	VMAX3 FAMILY	VMAX VG MAINFRAME UPG TRACKING MODEL	\$0	Each	33%	\$0	Other	ES-1
GS6102001BTU	GS6102001BTU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS6102001BU	GS6102001BU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R1 UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS6102005BTU	GS6102005BTU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS6102005BU	GS6102005BU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R5(3+1)JUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS6102006BTU	GS6102006BTU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS6102006BU	GS6102006BU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R6(6+2)JUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS6102007BTU	GS6102007BTU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS6102007BU	GS6102007BU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS DRV R5(7+1)JUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS610200FBT	GS610200FBT	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS610200FBU	GS610200FBU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS R6(14+2)JUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS610200SBT	GS610200SBT	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS SPARE TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS610200SBU	GS610200SBU	VMAX3 FAMILY	VMAX 200K 1200GB 10K SAS SPARE UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
GS6103001BTU	GS6103001BTU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R1 TAA UPG	\$805	Each	33%	\$539	Other	ES-1
GS6103001BU	GS6103001BU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R1 UPG	\$805	Each	33%	\$539	Other	ES-1
GS6103005BTU	GS6103005BTU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRR5(3+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GS6103005BU	GS6103005BU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R5(3+1)JUPG	\$805	Each	33%	\$539	Other	ES-1
GS6103006BTU	GS6103006BTU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRR6(6+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GS6103006BU	GS6103006BU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R6(6+2)JUPG	\$805	Each	33%	\$539	Other	ES-1
GS6103007BTU	GS6103007BTU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRR5(7+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GS6103007BU	GS6103007BU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R5(7+1)JUPG	\$805	Each	33%	\$539	Other	ES-1
GS610300FBT	GS610300FBT	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GS610300FBU	GS610300FBU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DRV R6(14+2)JUPG	\$805	Each	33%	\$539	Other	ES-1
GS610300SBT	GS610300SBT	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DR SPARE TAAUPG	\$805	Each	33%	\$539	Other	ES-1
GS610300SBU	GS610300SBU	VMAX3 FAMILY	VMAX 200K 300GB 10K SAS DR SPARE UPG	\$805	Each	33%	\$539	Other	ES-1
GS6106001BTU	GS6106001BTU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R1 TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS6106001BU	GS6106001BU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R1 UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS6106005BTU	GS6106005BTU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRR5(3+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS6106005BU	GS6106005BU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R5(3+1)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS6106006BTU	GS6106006BTU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRR6(6+2)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS6106006BU	GS6106006BU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R6(6+2)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS6106007BTU	GS6106007BTU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRR5(7+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS6106007BU	GS6106007BU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS DRV R5(7+1)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS610600FBT	GS610600FBT	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS R6(14+2)TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS610600FBU	GS610600FBU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS R6(14+2)JUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS610600SBT	GS610600SBT	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS SPARE TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS610600SBU	GS610600SBU	VMAX3 FAMILY	VMAX 200K 600GB 10K SAS SPARE UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
GS6153001BTU	GS6153001BTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R1 TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS6153001BU	GS6153001BU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R1 UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS6153005BTU	GS6153005BTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRR5(3+1)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS6153005BU	GS6153005BU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R5(3+1)JUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS6153006BTU	GS6153006BTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRR6(6+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS6153006BU	GS6153006BU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R6(6+2)JUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS6153007BTU	GS6153007BTU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRR5(7+1)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS6153007BU	GS6153007BU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R5(7+1)JUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS615300FBT	GS615300FBT	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS615300FBU	GS615300FBU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV R6(14+2)JUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS615300SBT	GS615300SBT	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DR SPARE TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS615300SBU	GS615300SBU	VMAX3 FAMILY	VMAX 200K 300GB 15K SAS DRV SPARE UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
GS6FM16001BT0	GS6FM16001BT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 1-15	\$22,600	Each	33%	\$15,142	Other	ES-1
GS6FM16001BT1	GS6FM16001BT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 16-23	\$16,140	Each	33%	\$10,814	Other	ES-1
GS6FM16001BT2	GS6FM16001BT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
GS6FM16001BT3	GS6FM16001BT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 32-63	\$14,525	Each	33%	\$9,732	Other	ES-1
GS6FM16001BT4	GS6FM16001BT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 64+	\$13,720	Each	33%	\$9,192	Other	ES-1
GS6FM16001BTUT0	GS6FM16001BTUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GS6FM16001BTUT1	GS6FM16001BTUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 TAA UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
GS6FM16001BTUT2	GS6FM16001BTUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 TAA UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GS6FM16001BUT0	GS6FM16001BUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GS6FM16001BUT1	GS6FM16001BUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
GS6FM16001BUT2	GS6FM16001BUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R1 UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GS6FM16005BT0	GS6FM16005BT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 1-15	\$22,600	Each	33%	\$15,142	Other	ES-1
GS6FM16005BT1	GS6FM16005BT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 16-23	\$16,140	Each	33%	\$10,814	Other	ES-1
GS6FM16005BT2	GS6FM16005BT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
GS6FM16005BT3	GS6FM16005BT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 32-63	\$14,525	Each	33%	\$9,732	Other	ES-1
GS6FM16005BT4	GS6FM16005BT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) 64+	\$13,720	Each	33%	\$9,192	Other	ES-1
GS6FM16005BTUT0	GS6FM16005BTUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GS6FM16005BTUT1	GS6FM16005BTUT1	VMAX3 FAMILY	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
GS6FM16005BTUT2	GS6FM16005BTUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1)TAA UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GS6FM16005BUT0	GS6FM16005BUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
GS6FM16005BUT1	GS6FM16005BUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
GS6FM16005BUT2	GS6FM16005BUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(3+1) UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
GS6FM16006BT0	GS6FM16006BT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 1-15	\$22,600	Each	33%	\$15,142	Other	ES-1
GS6FM16006BT1	GS6FM16006BT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 16-23	\$16,140	Each	33%	\$10,814	Other	ES-1
GS6FM16006BT2	GS6FM16006BT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
GS6FM16006BT3	GS6FM16006BT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 32-63	\$14,525	Each	33%	\$9,732	Other	ES-1
GS6FM16006BT4	GS6FM16006BT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) 64+	\$13,720	Each	33%	\$9,192	Other	ES-1
GS6FM16006BTUT0	GS6FM16006BTUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
GS6FM16006BTU1	GS6FM16006BTU1	VMAX3 FAMILY	VMAX200K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$22,595	Each	33%	\$15,139	Other	ES-1	
GS6FM16006BTU2	GS6FM16006BTU2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2)TAA UPG 24+	\$21,470	Each	33%	\$14,385	Other	ES-1	
GS6FM16006BTU0	GS6FM16006BTU0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
GS6FM16006BTU1	GS6FM16006BTU1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) UPG 16-23	\$22,595	Each	33%	\$15,139	Other	ES-1	
GS6FM16006BTU2	GS6FM16006BTU2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(6+2) UPG 24+	\$21,470	Each	33%	\$14,385	Other	ES-1	
GS6FM16007BT0	GS6FM16007BT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 1-15	\$22,600	Each	33%	\$15,142	Other	ES-1	
GS6FM16007BT1	GS6FM16007BT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 16-23	\$16,140	Each	33%	\$10,814	Other	ES-1	
GS6FM16007BT2	GS6FM16007BT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1	
GS6FM16007BT3	GS6FM16007BT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 32-63	\$14,525	Each	33%	\$9,732	Other	ES-1	
GS6FM16007BT4	GS6FM16007BT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) 64+	\$13,720	Each	33%	\$9,192	Other	ES-1	
GS6FM16007BTU0	GS6FM16007BTU0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
GS6FM16007BTU1	GS6FM16007BTU1	VMAX3 FAMILY	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1	
GS6FM16007BTU2	GS6FM16007BTU2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1)TAA UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1	
GS6FM16007BTU0	GS6FM16007BTU0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
GS6FM16007BTU1	GS6FM16007BTU1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1	
GS6FM16007BTU2	GS6FM16007BTU2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R5(7+1) UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1	
GS6FM1600FBT0	GS6FM1600FBT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 1-15	\$22,600	Each	33%	\$15,142	Other	ES-1	
GS6FM1600FBT1	GS6FM1600FBT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 16-23	\$16,140	Each	33%	\$10,814	Other	ES-1	
GS6FM1600FBT2	GS6FM1600FBT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1	
GS6FM1600FBT3	GS6FM1600FBT3	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 32-63	\$14,525	Each	33%	\$9,732	Other	ES-1	
GS6FM1600FBT4	GS6FM1600FBT4	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) 64+	\$13,720	Each	33%	\$9,192	Other	ES-1	
GS6FM1600FBTUT0	GS6FM1600FBTUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
GS6FM1600FBTUT1	GS6FM1600FBTUT1	VMAX3 FAMILY	VMAX200K 1600GBFLASH R6(14+2)TAAUPG16-23	\$22,595	Each	33%	\$15,139	Other	ES-1	
GS6FM1600FBTUT2	GS6FM1600FBTUT2	VMAX3 FAMILY	VMAX200K 1600GBFLASH R6(14+2)TAAUPG 24+	\$21,470	Each	33%	\$14,385	Other	ES-1	
GS6FM1600FBUT0	GS6FM1600FBUT0	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
GS6FM1600FBUT1	GS6FM1600FBUT1	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) UPG 16-23	\$22,595	Each	33%	\$15,139	Other	ES-1	
GS6FM1600FBUT2	GS6FM1600FBUT2	VMAX3 FAMILY	VMAX200K 1600GB FLASH R6(14+2) UPG 24+	\$21,470	Each	33%	\$14,385	Other	ES-1	
GS6FM1600SBU	GS6FM1600SBU	VMAX3 FAMILY	VMAX200K 1600GB FLASH SPARE	\$22,600	Each	33%	\$15,142	Other	ES-1	
GS6FM1600SBU	GS6FM1600SBU	VMAX3 FAMILY	VMAX200K 1600GB FLASH SPARE	\$22,600	Each	33%	\$15,142	Other	ES-1	
GS6FM2001BT0	GS6FM2001BT0	VMAX3 FAMILY	VMAX 200K 1600GB FLASH DRIVE SPARE UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
GS6FM2001BT1	GS6FM2001BT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1	
GS6FM2001BT2	GS6FM2001BT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1	
GS6FM2001BT3	GS6FM2001BT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1	
GS6FM2001BT4	GS6FM2001BT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1	
GS6FM2001BT5	GS6FM2001BT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1	
GS6FM2001BTU0	GS6FM2001BTU0	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 512+	\$2,930	Each	33%	\$1,963	Other	ES-1	
GS6FM2001BTU1	GS6FM2001BTU1	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
GS6FM2001BTU2	GS6FM2001BTU2	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 TAA UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1	
GS6FM2001BTU0	GS6FM2001BTU0	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 TAA UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1	
GS6FM2001BUT0	GS6FM2001BUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
GS6FM2001BUT1	GS6FM2001BUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1	
GS6FM2001BUT2	GS6FM2001BUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R1 UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1	
GS6FM2005BT0	GS6FM2005BT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1	
GS6FM2005BT1	GS6FM2005BT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1	
GS6FM2005BT2	GS6FM2005BT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1	
GS6FM2005BT3	GS6FM2005BT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1	
GS6FM2005BT4	GS6FM2005BT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1	
GS6FM2005BT5	GS6FM2005BT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1	
GS6FM2005BTU0	GS6FM2005BTU0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
GS6FM2005BTU1	GS6FM2005BTU1	VMAX3 FAMILY	VMAX200K 200GBFLASH R5(3+1)TAAUPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1	
GS6FM2005BTU2	GS6FM2005BTU2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) TAA UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1	
GS6FM2005BUT0	GS6FM2005BUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
GS6FM2005BUT1	GS6FM2005BUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1	
GS6FM2005BUT2	GS6FM2005BUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(3+1) UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1	
GS6FM2006BT0	GS6FM2006BT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1	
GS6FM2006BT1	GS6FM2006BT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1	
GS6FM2006BT2	GS6FM2006BT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1	
GS6FM2006BT3	GS6FM2006BT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1	
GS6FM2006BT4	GS6FM2006BT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1	
GS6FM2006BT5	GS6FM2006BT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1	
GS6FM2006BTU0	GS6FM2006BTU0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
GS6FM2006BTU1	GS6FM2006BTU1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) TAA UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1	
GS6FM2006BTU2	GS6FM2006BTU2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) TAA UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1	
GS6FM2006BUT0	GS6FM2006BUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
GS6FM2006BUT1	GS6FM2006BUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1	
GS6FM2006BUT2	GS6FM2006BUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(6+2) UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1	
GS6FM2007BT0	GS6FM2007BT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1	
GS6FM2007BT1	GS6FM2007BT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1	
GS6FM2007BT2	GS6FM2007BT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1	
GS6FM2007BT3	GS6FM2007BT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1	
GS6FM2007BT4	GS6FM2007BT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1	
GS6FM2007BT5	GS6FM2007BT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1	
GS6FM2007BTU0	GS6FM2007BTU0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
GS6FM2007BTU1	GS6FM2007BTU1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1)TAAUPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1	
GS6FM2007BTU2	GS6FM2007BTU2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) TAA UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1	
GS6FM2007BUT0	GS6FM2007BUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
GS6FM2007BUT1	GS6FM2007BUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1	
GS6FM2007BUT2	GS6FM2007BUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R5(7+1) UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
GS6FM200FBT0	GS6FM200FBT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 1-127	\$3,905	Each	33%	\$2,616	Other	ES-1
GS6FM200FBT1	GS6FM200FBT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 128-191	\$3,625	Each	33%	\$2,429	Other	ES-1
GS6FM200FBT2	GS6FM200FBT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
GS6FM200FBT3	GS6FM200FBT3	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
GS6FM200FBT4	GS6FM200FBT4	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
GS6FM200FBT5	GS6FM200FBT5	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
GS6FM200FBTUT0	GS6FM200FBTUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GS6FM200FBTUT1	GS6FM200FBTUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2)TAAUPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GS6FM200FBTUT2	GS6FM200FBTUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2)TAA UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GS6FM200FBUT0	GS6FM200FBUT0	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GS6FM200FBUT1	GS6FM200FBUT1	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) UPG 64-95	\$5,866	Each	33%	\$3,930	Other	ES-1
GS6FM200FBUT2	GS6FM200FBUT2	VMAX3 FAMILY	VMAX200K 200GB FLASH R6(14+2) UPG 96+	\$5,514	Each	33%	\$3,694	Other	ES-1
GS6FM200SB	GS6FM200SB	VMAX3 FAMILY	VMAX200K 200GB FLASH SPARE	\$3,905	Each	33%	\$2,616	Other	ES-1
GS6FM200SBU	GS6FM200SBU	VMAX3 FAMILY	VMAX 200K 200GB FLASH DRIVE SPARE UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
GS6FM4001BT0	GS6FM4001BT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 1-63	\$7,425	Each	33%	\$4,975	Other	ES-1
GS6FM4001BT1	GS6FM4001BT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 64-95	\$6,100	Each	33%	\$4,087	Other	ES-1
GS6FM4001BT2	GS6FM4001BT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
GS6FM4001BT3	GS6FM4001BT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
GS6FM4001BT4	GS6FM4001BT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
GS6FM4001BT5	GS6FM4001BT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
GS6FM4001BTUT0	GS6FM4001BTUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM4001BTUT1	GS6FM4001BTUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 TAA UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM4001BTUT2	GS6FM4001BTUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 TAA UPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM4001BUT0	GS6FM4001BUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM4001BUT1	GS6FM4001BUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM4001BUT2	GS6FM4001BUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R1 UPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM4005BT0	GS6FM4005BT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 1-63	\$7,425	Each	33%	\$4,975	Other	ES-1
GS6FM4005BT1	GS6FM4005BT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 64-95	\$6,100	Each	33%	\$4,087	Other	ES-1
GS6FM4005BT2	GS6FM4005BT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
GS6FM4005BT3	GS6FM4005BT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
GS6FM4005BT4	GS6FM4005BT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
GS6FM4005BT5	GS6FM4005BT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
GS6FM4005BTUT0	GS6FM4005BTUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM4005BTUT1	GS6FM4005BTUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1)TAAUPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM4005BTUT2	GS6FM4005BTUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1)TAAUPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM4005BUT0	GS6FM4005BUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM4005BUT1	GS6FM4005BUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM4005BUT2	GS6FM4005BUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(3+1) UPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM4006BT0	GS6FM4006BT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 1-63	\$7,425	Each	33%	\$4,975	Other	ES-1
GS6FM4006BT1	GS6FM4006BT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 64-95	\$6,100	Each	33%	\$4,087	Other	ES-1
GS6FM4006BT2	GS6FM4006BT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
GS6FM4006BT3	GS6FM4006BT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
GS6FM4006BT4	GS6FM4006BT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
GS6FM4006BT5	GS6FM4006BT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
GS6FM4006BTUT0	GS6FM4006BTUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM4006BTUT1	GS6FM4006BTUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2)TAAUPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM4006BTUT2	GS6FM4006BTUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2)TAAUPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM4006BUT0	GS6FM4006BUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM4006BUT1	GS6FM4006BUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2)UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM4006BUT2	GS6FM4006BUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(6+2)UPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM4007BT0	GS6FM4007BT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 1-63	\$7,425	Each	33%	\$4,975	Other	ES-1
GS6FM4007BT1	GS6FM4007BT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 64-95	\$6,100	Each	33%	\$4,087	Other	ES-1
GS6FM4007BT2	GS6FM4007BT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
GS6FM4007BT3	GS6FM4007BT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
GS6FM4007BT4	GS6FM4007BT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
GS6FM4007BT5	GS6FM4007BT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
GS6FM4007BTUT0	GS6FM4007BTUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM4007BTUT1	GS6FM4007BTUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1)TAAUPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM4007BTUT2	GS6FM4007BTUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1)TAAUPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM4007BUT0	GS6FM4007BUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM4007BUT1	GS6FM4007BUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM4007BUT2	GS6FM4007BUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R5(7+1) UPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM400FBT0	GS6FM400FBT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 1-63	\$7,425	Each	33%	\$4,975	Other	ES-1
GS6FM400FBT1	GS6FM400FBT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 64-95	\$6,100	Each	33%	\$4,087	Other	ES-1
GS6FM400FBT2	GS6FM400FBT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
GS6FM400FBT3	GS6FM400FBT3	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
GS6FM400FBT4	GS6FM400FBT4	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
GS6FM400FBT5	GS6FM400FBT5	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
GS6FM400FBTUT0	GS6FM400FBTUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2)TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM400FBTUT1	GS6FM400FBTUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2)TAAUPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM400FBTUT2	GS6FM400FBTUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2)TAAUPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM400FBUT0	GS6FM400FBUT0	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM400FBUT1	GS6FM400FBUT1	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) UPG 32-47	\$8,472	Each	33%	\$5,676	Other	ES-1
GS6FM400FBUT2	GS6FM400FBUT2	VMAX3 FAMILY	VMAX200K 400GB FLASH R6(14+2) UPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1
GS6FM400SBU	GS6FM400SBU	VMAX3 FAMILY	VMAX200K 400GB FLASH SPARE	\$7,425	Each	33%	\$4,975	Other	ES-1
GS6FM400SBU	GS6FM400SBU	VMAX3 FAMILY	VMAX 200K 400GB FLASH DRIVE SPARE UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
GS6FM8001BT0	GS6FM8001BT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 1-31	\$13,095	Each	33%	\$8,774	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
GS6FM8001BT1	GS6FM8001BT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 32-47	\$9,350	Each	33%	\$6,265	Other	ES-1
GS6FM8001BT2	GS6FM8001BT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 48-95	\$8,885	Each	33%	\$5,953	Other	ES-1
GS6FM8001BT3	GS6FM8001BT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 96-127	\$8,415	Each	33%	\$5,638	Other	ES-1
GS6FM8001BT4	GS6FM8001BT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 128+	\$7,950	Each	33%	\$5,327	Other	ES-1
GS6FM8001BTUT0	GS6FM8001BTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM8001BTUT1	GS6FM8001BTUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 TAA UPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM8001BTUT2	GS6FM8001BTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 TAA UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM8001BUT0	GS6FM8001BUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM8001BUT1	GS6FM8001BUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 UPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM8001BUT2	GS6FM8001BUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R1 UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM8005BT0	GS6FM8005BT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 1-31	\$13,095	Each	33%	\$8,774	Other	ES-1
GS6FM8005BT1	GS6FM8005BT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 32-47	\$9,350	Each	33%	\$6,265	Other	ES-1
GS6FM8005BT2	GS6FM8005BT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 48-95	\$8,885	Each	33%	\$5,953	Other	ES-1
GS6FM8005BT3	GS6FM8005BT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 96-127	\$8,415	Each	33%	\$5,638	Other	ES-1
GS6FM8005BT4	GS6FM8005BT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) 128+	\$7,950	Each	33%	\$5,327	Other	ES-1
GS6FM8005BTUT0	GS6FM8005BTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM8005BTUT1	GS6FM8005BTUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1)TAAUPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM8005BTUT2	GS6FM8005BTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) TAA UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM8005BUT0	GS6FM8005BUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM8005BUT1	GS6FM8005BUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) UPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM8005BUT2	GS6FM8005BUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(3+1) UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM8006BT0	GS6FM8006BT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 1-31	\$13,095	Each	33%	\$8,774	Other	ES-1
GS6FM8006BT1	GS6FM8006BT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 32-47	\$9,350	Each	33%	\$6,265	Other	ES-1
GS6FM8006BT2	GS6FM8006BT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 48-95	\$8,885	Each	33%	\$5,953	Other	ES-1
GS6FM8006BT3	GS6FM8006BT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 96-127	\$8,415	Each	33%	\$5,638	Other	ES-1
GS6FM8006BT4	GS6FM8006BT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) 128+	\$7,950	Each	33%	\$5,327	Other	ES-1
GS6FM8006BTUT0	GS6FM8006BTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM8006BTUT1	GS6FM8006BTUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2)TAAUPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM8006BTUT2	GS6FM8006BTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) TAA UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM8006BUT0	GS6FM8006BUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM8006BUT1	GS6FM8006BUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) UPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM8006BUT2	GS6FM8006BUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(6+2) UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM8007BT0	GS6FM8007BT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 1-31	\$13,095	Each	33%	\$8,774	Other	ES-1
GS6FM8007BT1	GS6FM8007BT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 32-47	\$9,350	Each	33%	\$6,265	Other	ES-1
GS6FM8007BT2	GS6FM8007BT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 48-95	\$8,885	Each	33%	\$5,953	Other	ES-1
GS6FM8007BT3	GS6FM8007BT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 96-127	\$8,415	Each	33%	\$5,638	Other	ES-1
GS6FM8007BT4	GS6FM8007BT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) 128+	\$7,950	Each	33%	\$5,327	Other	ES-1
GS6FM8007BTUT0	GS6FM8007BTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM8007BTUT1	GS6FM8007BTUT1	VMAX3 FAMILY	VMAX200K 800GBFLASH R5(7+1)TAAUPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM8007BTUT2	GS6FM8007BTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) TAA UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM8007BUT0	GS6FM8007BUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM8007BUT1	GS6FM8007BUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) UPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM8007BUT2	GS6FM8007BUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R5(7+1) UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM800FBT0	GS6FM800FBT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 1-31	\$13,095	Each	33%	\$8,774	Other	ES-1
GS6FM800FBT1	GS6FM800FBT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 32-47	\$9,350	Each	33%	\$6,265	Other	ES-1
GS6FM800FBT2	GS6FM800FBT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 48-95	\$8,885	Each	33%	\$5,953	Other	ES-1
GS6FM800FBT3	GS6FM800FBT3	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 96-127	\$8,415	Each	33%	\$5,638	Other	ES-1
GS6FM800FBT4	GS6FM800FBT4	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) 128+	\$7,950	Each	33%	\$5,327	Other	ES-1
GS6FM800FBTUT0	GS6FM800FBTUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2)TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM800FBTUT1	GS6FM800FBTUT1	VMAX3 FAMILY	VMAX200K 800GBFLASH R6(14+2)TAAUPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM800FBTUT2	GS6FM800FBTUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM800FBUT0	GS6FM800FBUT0	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GS6FM800FBUT1	GS6FM800FBUT1	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) UPG 24-31	\$13,090	Each	33%	\$8,770	Other	ES-1
GS6FM800FBUT2	GS6FM800FBUT2	VMAX3 FAMILY	VMAX200K 800GB FLASH R6(14+2) UPG 32+	\$12,440	Each	33%	\$8,335	Other	ES-1
GS6FM800S8	GS6FM800S8	VMAX3 FAMILY	VMAX200K 800GB FLASH SPARE	\$13,095	Each	33%	\$8,774	Other	ES-1
GS6FM800SBU	GS6FM800SBU	VMAX3 FAMILY	VMAX 200K 800GB FLASH DRIVE SPARE UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
GT67220001BTU	GT67220001BTU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT67220001BU	GT67220001BU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVE R1 UPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT67220005BTU	GT67220005BTU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVERS(3+1)TAAUPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT67220005BU	GT67220005BU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT67220006BTU	GT67220006BTU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVERS(6+2)TAAUPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT67220006BU	GT67220006BU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT67220007BTU	GT67220007BTU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVERS(7+1)TAAUPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT67220007BU	GT67220007BU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT6722000FBTU	GT6722000FBTU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRV R5(14+2)TAAUPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT6722000FBU	GT6722000FBU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT6722000SBTU	GT6722000SBTU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRV SPARE TAAUPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT6722000SBU	GT6722000SBU	VMAX3 FAMILY	VMAX 200K 2000GB 7_2K DRIVE SPARE UPG	\$1,595	Each	33%	\$1,069	Other	ES-1
GT67240001BTU	GT67240001BTU	VMAX3 FAMILY	VMAX 200K 4000GB 7_2K DRV R1 TAA UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT67240001BU	GT67240001BU	VMAX3 FAMILY	VMAX 200K 4000GB 7_2K DRV R1 UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT67240005BTU	GT67240005BTU	VMAX3 FAMILY	VMAX 200K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT67240005BU	GT67240005BU	VMAX3 FAMILY	VMAX 200K 4000GB 7_2K DRV R5(3+1)UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT67240006BTU	GT67240006BTU	VMAX3 FAMILY	VMAX 200K 4000GB 7_2K DRV R6(6+2)TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT67240006BU	GT67240006BU	VMAX3 FAMILY	VMAX 200K 4000GB 7_2K DRV R6(6+2)UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT67240007BTU	GT67240007BTU	VMAX3 FAMILY	VMAX 200K 4000GB 7_2K DRV R5(7+1)TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT67240007BU	GT67240007BU	VMAX3 FAMILY	VMAX 200K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT6724000FBTU	GT6724000FBTU	VMAX3 FAMILY	VMAX 200K 4000GB 7_2K DRV R6(14+2)TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
GT672400FBU	GT672400FBU	VMAX3 FAMILY	VMAX 200K 4000GB 7_ 2K DRV R6(14+2)UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT672400SBTU	GT672400SBTU	VMAX3 FAMILY	VMAX 200K 4000GB 7_ 2K DRV SPARE TAAUPG	\$2,790	Each	33%	\$1,869	Other	ES-1
GT672400SBU	GT672400SBU	VMAX3 FAMILY	VMAX 200K 4000GB 7_ 2K DRV SPARE UPG	\$2,790	Each	33%	\$1,869	Other	ES-1
H-FE00008SU	H-FE00008SU	VMAX3 FAMILY	VMAX 400K 8SM 16G FICON UPG	\$20,250	Each	33%	\$13,568	Other	ES-1
H-FE00008SUF	H-FE00008SUF	VMAX3 FAMILY	VMAX 400K 8SM 16G FICON CONN	\$68,660	Each	33%	\$46,002	Other	ES-1
H-FE00080SU	H-FE00080SU	VMAX3 FAMILY	VMAX 400K 8MM 16G FICON UPG	\$9,295	Each	33%	\$6,228	Other	ES-1
H-FE00080SUF	H-FE00080SUF	VMAX3 FAMILY	VMAX 400K 8MM 16G FICON CONN	\$31,520	Each	33%	\$21,118	Other	ES-1
H-FE00200TOU	H-FE00200TOU	VMAX3 FAMILY	VMAX 400K 2PT 10 GBE OPTICAL UPG	\$5,460	Each	33%	\$3,658	Other	ES-1
H-FE00200TUF	H-FE00200TUF	VMAX3 FAMILY	VMAX 400K 2PT 10 GBE BASE T UPG	\$5,720	Each	33%	\$3,832	Other	ES-1
H-FE00400C4U	H-FE00400C4U	VMAX3 FAMILY	VMAX 400K 4MM4 COPR GIGE UPG	\$2,575	Each	33%	\$1,725	Other	ES-1
H-FE00400C4UF	H-FE00400C4UF	VMAX3 FAMILY	VMAX 400K 4MM4 COPR GIGE CONN	\$9,000	Each	33%	\$6,030	Other	ES-1
H-FE00400CU	H-FE00400CU	VMAX3 FAMILY	VMAX 400K 4PT GBE BASE T UPG	\$5,200	Each	33%	\$3,484	Other	ES-1
H-FE00400CUF	H-FE00400CUF	VMAX3 FAMILY	VMAX 400K 4M GIGE COPPER CONN	\$18,200	Each	33%	\$12,194	Other	ES-1
H-FE00400TOUF	H-FE00400TOUF	VMAX3 FAMILY	VMAX 400K 4MM 10 GIGE OPTICAL CONN	\$19,110	Each	33%	\$12,804	Other	ES-1
H-FE00400TU	H-FE00400TU	VMAX3 FAMILY	VMAX 400K 4MM 10 GIGE UPG	\$4,745	Each	33%	\$3,179	Other	ES-1
H-FE00400TUF	H-FE00400TUF	VMAX3 FAMILY	VMAX 400K 4MM 10 GIGE CONN	\$16,600	Each	33%	\$11,122	Other	ES-1
H-FE00800TU	H-FE00800TU	VMAX3 FAMILY	VMAX 400K 8MM 10 GIGE UPG	\$7,120	Each	33%	\$4,770	Other	ES-1
H-FE00800TUF	H-FE00800TUF	VMAX3 FAMILY	VMAX 400K 8MM 10 GIGE CONN	\$24,920	Each	33%	\$16,696	Other	ES-1
H-FE08000EU	H-FE08000EU	VMAX3 FAMILY	VMAX 400K 8SM 8G FIBRE UPG	\$5,380	Each	33%	\$3,605	Other	ES-1
H-FE08000EUF	H-FE08000EUF	VMAX3 FAMILY	VMAX 400K 8SM 8G FIBRE CONN	\$18,250	Each	33%	\$12,228	Other	ES-1
H-FE08000SU	H-FE08000SU	VMAX3 FAMILY	VMAX 400K 8SM 16G FC UPG	\$14,045	Each	33%	\$9,410	Other	ES-1
H-FE08000SUF	H-FE08000SUF	VMAX3 FAMILY	VMAX 400K 8SM 16G FC CONN	\$63,565	Each	33%	\$42,589	Other	ES-1
H-FE44000EUF	H-FE44000EUF	VMAX3 FAMILY	VMAX 400K 4MM4SM 8G FIBRE CONN	\$13,270	Each	33%	\$8,891	Other	ES-1
H-FE62000EUF	H-FE62000EUF	VMAX3 FAMILY	VMAX 400K 6MM2SM 8G FIBRE CONN	\$9,335	Each	33%	\$6,254	Other	ES-1
H-FE80000EU	H-FE80000EU	VMAX3 FAMILY	VMAX 400K 8MM 8G FIBRE UPG	\$2,690	Each	33%	\$1,802	Other	ES-1
H-FE80000EUF	H-FE80000EUF	VMAX3 FAMILY	VMAX 400K 8MM 8G FIBRE CONN	\$8,265	Each	33%	\$5,551	Other	ES-1
H-FE80000SU	H-FE80000SU	VMAX3 FAMILY	VMAX 400K 8MM 16G FC UPG	\$14,045	Each	33%	\$9,410	Other	ES-1
H-FE80000SUF	H-FE80000SUF	VMAX3 FAMILY	VMAX 400K 8MM 16G FC CONN	\$21,645	Each	33%	\$14,502	Other	ES-1
HL61012001BTU	HL61012001BTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL61012001BU	HL61012001BU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R1 UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL61012005SBTU	HL61012005SBTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRRS(3+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL61012005BU	HL61012005BU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL61012006BTU	HL61012006BTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL61012006BU	HL61012006BU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL61012007BTU	HL61012007BTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRRS(7+1)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL61012007BU	HL61012007BU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL6101200FBTU	HL6101200FBTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SASDRR6(14+2)TAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL6101200FBU	HL6101200FBU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL6101200SBTU	HL6101200SBTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV SPARETAAUPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL6101200SBU	HL6101200SBU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV SPARE UPG	\$2,330	Each	33%	\$1,561	Other	ES-1
HL6103001BTU	HL6103001BTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R1 TAA UPG	\$805	Each	33%	\$539	Other	ES-1
HL6103001BU	HL6103001BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R1 UPG	\$805	Each	33%	\$539	Other	ES-1
HL6103005BTU	HL6103005BTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
HL6103005BU	HL6103005BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R5(3+1) UPG	\$805	Each	33%	\$539	Other	ES-1
HL6103006BTU	HL6103006BTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
HL6103006BU	HL6103006BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R6(6+2) UPG	\$805	Each	33%	\$539	Other	ES-1
HL6103007BTU	HL6103007BTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
HL6103007BU	HL6103007BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R5(7+1) UPG	\$805	Each	33%	\$539	Other	ES-1
HL610300FBTU	HL610300FBTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805	Each	33%	\$539	Other	ES-1
HL610300FBU	HL610300FBU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R6(14+2) UPG	\$805	Each	33%	\$539	Other	ES-1
HL610300SBTU	HL610300SBTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV SPARE TAAUPG	\$805	Each	33%	\$539	Other	ES-1
HL610300SBU	HL610300SBU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV SPARE UPG	\$805	Each	33%	\$539	Other	ES-1
HL6106001BTU	HL6106001BTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R1 TAA UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL6106001BU	HL6106001BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R1 UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL6106005BTU	HL6106005BTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL6106005BU	HL6106005BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL6106006BTU	HL6106006BTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL6106006BU	HL6106006BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL6106007BTU	HL6106007BTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL6106007BU	HL6106007BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL610600FBTU	HL610600FBTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRR6(14+2)TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL610600FBU	HL610600FBU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R6(14+2) UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL610600SBTU	HL610600SBTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL610600SBU	HL610600SBU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV SPARE UPG	\$1,510	Each	33%	\$1,012	Other	ES-1
HL6153001BTU	HL6153001BTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R1 TAA UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL6153001BU	HL6153001BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R1 UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL6153005BTU	HL6153005BTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL6153005BU	HL6153005BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL6153006BTU	HL6153006BTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL6153006BU	HL6153006BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL6153007BTU	HL6153007BTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL6153007BU	HL6153007BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL615300FBTU	HL615300FBTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL615300FBU	HL615300FBU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL615300SBTU	HL615300SBTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL615300SBU	HL615300SBU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV SPARE UPG	\$2,065	Each	33%	\$1,384	Other	ES-1
HL6F319201BTUT0	HL6F319201BTUT0	VMAX3 FAMILY	VMAX400K 1920GB FLASH R1 TAA UPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use DROP-down	
HL6F319201BTUT1	HL6F319201BTUT1	VMAX3 FAMILY	VMAX400K 1920GB FLASH R1 TAA UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F319201BTUT2	HL6F319201BTUT2	VMAX3 FAMILY	VMAX400K 1920GB FLASH R1 TAA UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F319201BU0	HL6F319201BU0	VMAX3 FAMILY	VMAX400K 1920GB FLASH R1 UPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F319201BUT1	HL6F319201BUT1	VMAX3 FAMILY	VMAX400K 1920GB FLASH R1 UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F319201BUT2	HL6F319201BUT2	VMAX3 FAMILY	VMAX400K 1920GB FLASH R1 UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F319205SBTUT0	HL6F319205SBTUT0	VMAX3 FAMILY	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F319205SBTUT1	HL6F319205SBTUT1	VMAX3 FAMILY	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F319205SBTUT2	HL6F319205SBTUT2	VMAX3 FAMILY	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F319205BU0	HL6F319205BU0	VMAX3 FAMILY	VMAX400K 1920GB FLASH R5(3+1) UPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F319205BUT1	HL6F319205BUT1	VMAX3 FAMILY	VMAX400K 1920GB FLASH R5(3+1) UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F319205BUT2	HL6F319205BUT2	VMAX3 FAMILY	VMAX400K 1920GB FLASH R5(3+1) UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F319206BTUT0	HL6F319206BTUT0	VMAX3 FAMILY	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F319206BTUT1	HL6F319206BTUT1	VMAX3 FAMILY	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F319206BTUT2	HL6F319206BTUT2	VMAX3 FAMILY	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F319206BU0	HL6F319206BU0	VMAX3 FAMILY	VMAX400K 1920GB FLASH R6(6+2)UPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F319206BUT1	HL6F319206BUT1	VMAX3 FAMILY	VMAX400K 1920GB FLASH R6(6+2)UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F319206BUT2	HL6F319206BUT2	VMAX3 FAMILY	VMAX400K 1920GB FLASH R6(6+2)UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F319207BTUT0	HL6F319207BTUT0	VMAX3 FAMILY	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F319207BTUT1	HL6F319207BTUT1	VMAX3 FAMILY	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F319207BTUT2	HL6F319207BTUT2	VMAX3 FAMILY	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F319207BU0	HL6F319207BU0	VMAX3 FAMILY	VMAX400K 1920GB FLASH R5(7+1) UPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F319207BUT1	HL6F319207BUT1	VMAX3 FAMILY	VMAX400K 1920GB FLASH R5(7+1) UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F319207BUT2	HL6F319207BUT2	VMAX3 FAMILY	VMAX400K 1920GB FLASH R5(7+1) UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F31920FBTUT0	HL6F31920FBTUT0	VMAX3 FAMILY	VMAX400K 1920GB FLASH R6(14+2)TAAUPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F31920FBTUT1	HL6F31920FBTUT1	VMAX3 FAMILY	VMAX400K 1920GB FLASH R6(14+2)TAAUPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F31920FBTUT2	HL6F31920FBTUT2	VMAX3 FAMILY	VMAX400K 1920GB FLASH R6(14+2)TAAUPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F31920FBUT0	HL6F31920FBUT0	VMAX3 FAMILY	VMAX400K 1920GB FLASH R6(14+2)UPG 1-7	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F31920FBUT1	HL6F31920FBUT1	VMAX3 FAMILY	VMAX400K 1920GB FLASH R6(14+2)UPG 8-11	\$27,910	Each	33%	\$18,700	Other	ES-1
HL6F31920FBUT2	HL6F31920FBUT2	VMAX3 FAMILY	VMAX400K 1920GB FLASH R6(14+2)UPG 12+	\$25,760	Each	33%	\$17,259	Other	ES-1
HL6F31920SBTUT0	HL6F31920SBTUT0	VMAX3 FAMILY	VMAX400K 1920GB FLASH SPARE TAA UPG	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F31920SBUT0	HL6F31920SBUT0	VMAX3 FAMILY	VMAX400K 1920GB FLASH SAS DRV SPARE UPG	\$31,885	Each	33%	\$21,363	Other	ES-1
HL6F39601BTUT0	HL6F39601BTUT0	VMAX3 FAMILY	VMAX400K 960GB FLASH R1 TAA UPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F39601BTUT1	HL6F39601BTUT1	VMAX3 FAMILY	VMAX400K 960GB FLASH R1 TAA UPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F39601BTUT2	HL6F39601BTUT2	VMAX3 FAMILY	VMAX400K 960GB FLASH R1 TAA UPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F39601BU0	HL6F39601BU0	VMAX3 FAMILY	VMAX400K 960GB FLASH R1 UPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F39601BUT1	HL6F39601BUT1	VMAX3 FAMILY	VMAX400K 960GB FLASH R1 UPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F39601BUT2	HL6F39601BUT2	VMAX3 FAMILY	VMAX400K 960GB FLASH R1 UPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F39605BTUT0	HL6F39605BTUT0	VMAX3 FAMILY	VMAX400K 960GBFLASH R5(3+1)TAAUPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F39605BTUT1	HL6F39605BTUT1	VMAX3 FAMILY	VMAX400K 960GBFLASH R5(3+1)TAAUPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F39605BTUT2	HL6F39605BTUT2	VMAX3 FAMILY	VMAX400K 960GBFLASH R5(3+1)TAAUPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F39605BU0	HL6F39605BU0	VMAX3 FAMILY	VMAX400K 960GB FLASH R5(3+1) UPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F39605BUT1	HL6F39605BUT1	VMAX3 FAMILY	VMAX400K 960GB FLASH R5(3+1) UPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F39605BUT2	HL6F39605BUT2	VMAX3 FAMILY	VMAX400K 960GB FLASH R5(3+1) UPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F39606BTUT0	HL6F39606BTUT0	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(6+2)TAAUPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F39606BTUT1	HL6F39606BTUT1	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(6+2)TAAUPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F39606BTUT2	HL6F39606BTUT2	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(6+2)TAAUPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F39606BU0	HL6F39606BU0	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(6+2)UPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F39606BUT1	HL6F39606BUT1	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(6+2)UPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F39606BUT2	HL6F39606BUT2	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(6+2)UPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F39607BTUT0	HL6F39607BTUT0	VMAX3 FAMILY	VMAX400K 960GBFLASH 5(7+1)TAAUPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F39607BTUT1	HL6F39607BTUT1	VMAX3 FAMILY	VMAX400K 960GBFLASH 5(7+1)TAAUPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F39607BTUT2	HL6F39607BTUT2	VMAX3 FAMILY	VMAX400K 960GBFLASH 5(7+1)TAAUPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F39607BU0	HL6F39607BU0	VMAX3 FAMILY	VMAX400K 960GB FLASH R5(7+1) UPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F39607BUT1	HL6F39607BUT1	VMAX3 FAMILY	VMAX400K 960GB FLASH R5(7+1) UPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F39607BUT2	HL6F39607BUT2	VMAX3 FAMILY	VMAX400K 960GB FLASH R5(7+1) UPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F3960FBTUT0	HL6F3960FBTUT0	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(14+2)TAAUPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F3960FBTUT1	HL6F3960FBTUT1	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(14+2)TAAUPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F3960FBTUT2	HL6F3960FBTUT2	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(14+2)TAAUPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F3960FBUT0	HL6F3960FBUT0	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(14+2)UPG 1-7	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F3960FBUT1	HL6F3960FBUT1	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(14+2)UPG 8-11	\$15,710	Each	33%	\$10,526	Other	ES-1
HL6F3960FBUT2	HL6F3960FBUT2	VMAX3 FAMILY	VMAX400K 960GB FLASH R6(14+2)UPG 12+	\$14,925	Each	33%	\$10,000	Other	ES-1
HL6F3960SBTUT0	HL6F3960SBTUT0	VMAX3 FAMILY	VMAX400K 960GB FLASH SPARE TAA UPG	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6F3960SBUT0	HL6F3960SBUT0	VMAX3 FAMILY	VMAX400K 960GB FLASH SAS DRV SPARE UPG	\$18,475	Each	33%	\$12,378	Other	ES-1
HL6FM16001BT0	HL6FM16001BT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 1-23	\$22,600	Each	33%	\$15,142	Other	ES-1
HL6FM16001BT1	HL6FM16001BT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
HL6FM16001BT2	HL6FM16001BT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 32-47	\$14,525	Each	33%	\$9,732	Other	ES-1
HL6FM16001BT3	HL6FM16001BT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 48-63	\$13,720	Each	33%	\$9,192	Other	ES-1
HL6FM16001BT4	HL6FM16001BT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 64+	\$12,915	Each	33%	\$8,653	Other	ES-1
HL6FM16001BTUT0	HL6FM16001BTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
HL6FM16001BTUT1	HL6FM16001BTUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 TAA UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
HL6FM16001BTUT2	HL6FM16001BTUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 TAA UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
HL6FM16001BU0	HL6FM16001BU0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
HL6FM16001BUT1	HL6FM16001BUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1
HL6FM16001BUT2	HL6FM16001BUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1
HL6FM16005B0	HL6FM16005B0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 1-23	\$22,600	Each	33%	\$15,142	Other	ES-1
HL6FM16005B1	HL6FM16005B1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
HL6FM16005B2	HL6FM16005B2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 32-47	\$14,525	Each	33%	\$9,732	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price	Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
HL6FM16005BT3	HL6FM16005BT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 48-63	\$13,720	Each	33%	\$9,192	Other	ES-1	
HL6FM16005BT4	HL6FM16005BT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 64+	\$12,915	Each	33%	\$8,653	Other	ES-1	
HL6FM16005BTUT0	HL6FM16005BTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
HL6FM16005BTUT1	HL6FM16005BTUT1	VMAX3 FAMILY	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1	
HL6FM16005BTUT2	HL6FM16005BTUT2	VMAX3 FAMILY	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1	
HL6FM16005BUT0	HL6FM16005BUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
HL6FM16005BUT1	HL6FM16005BUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1	
HL6FM16005BUT2	HL6FM16005BUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1	
HL6FM16006BT0	HL6FM16006BT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 1-23	\$22,600	Each	33%	\$15,142	Other	ES-1	
HL6FM16006BT1	HL6FM16006BT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1	
HL6FM16006BT2	HL6FM16006BT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 32-47	\$14,525	Each	33%	\$9,732	Other	ES-1	
HL6FM16006BT3	HL6FM16006BT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 48-63	\$13,720	Each	33%	\$9,192	Other	ES-1	
HL6FM16006BT4	HL6FM16006BT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 64+	\$12,915	Each	33%	\$8,653	Other	ES-1	
HL6FM16006BTUT0	HL6FM16006BTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
HL6FM16006BTUT1	HL6FM16006BTUT1	VMAX3 FAMILY	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$21,599	Each	33%	\$14,471	Other	ES-1	
HL6FM16006BTUT2	HL6FM16006BTUT2	VMAX3 FAMILY	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 24+	\$20,174	Each	33%	\$13,517	Other	ES-1	
HL6FM16006BUT0	HL6FM16006BUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
HL6FM16006BUT1	HL6FM16006BUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2)UPG 16-23	\$21,599	Each	33%	\$14,471	Other	ES-1	
HL6FM16006BUT2	HL6FM16006BUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2)UPG 24+	\$20,174	Each	33%	\$13,517	Other	ES-1	
HL6FM16007BT0	HL6FM16007BT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 1-23	\$22,600	Each	33%	\$15,142	Other	ES-1	
HL6FM16007BT1	HL6FM16007BT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1	
HL6FM16007BT2	HL6FM16007BT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 32-47	\$14,525	Each	33%	\$9,732	Other	ES-1	
HL6FM16007BT3	HL6FM16007BT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 48-63	\$13,720	Each	33%	\$9,192	Other	ES-1	
HL6FM16007BT4	HL6FM16007BT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 64+	\$12,915	Each	33%	\$8,653	Other	ES-1	
HL6FM16007BTUT0	HL6FM16007BTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
HL6FM16007BTUT1	HL6FM16007BTUT1	VMAX3 FAMILY	VMAX400K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1	
HL6FM16007BTUT2	HL6FM16007BTUT2	VMAX3 FAMILY	VMAX400K 1600GBFLASH R5(7+1)TAAUPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1	
HL6FM16007BUT0	HL6FM16007BUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
HL6FM16007BUT1	HL6FM16007BUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600	Each	33%	\$13,802	Other	ES-1	
HL6FM16007BUT2	HL6FM16007BUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) UPG 24+	\$19,200	Each	33%	\$12,864	Other	ES-1	
HL6FM1600FBT0	HL6FM1600FBT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 1-23	\$22,600	Each	33%	\$15,142	Other	ES-1	
HL6FM1600FBT1	HL6FM1600FBT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1	
HL6FM1600FBT2	HL6FM1600FBT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 32-47	\$14,525	Each	33%	\$9,732	Other	ES-1	
HL6FM1600FBT3	HL6FM1600FBT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 48-63	\$13,720	Each	33%	\$9,192	Other	ES-1	
HL6FM1600FBT4	HL6FM1600FBT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 64+	\$12,915	Each	33%	\$8,653	Other	ES-1	
HL6FM1600FBTUT0	HL6FM1600FBTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
HL6FM1600FBTUT1	HL6FM1600FBTUT1	VMAX3 FAMILY	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 16-23	\$21,599	Each	33%	\$14,471	Other	ES-1	
HL6FM1600FBTUT2	HL6FM1600FBTUT2	VMAX3 FAMILY	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 24+	\$20,174	Each	33%	\$13,517	Other	ES-1	
HL6FM1600FBUT0	HL6FM1600FBUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
HL6FM1600FBUT1	HL6FM1600FBUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2)UPG 16-23	\$21,599	Each	33%	\$14,471	Other	ES-1	
HL6FM1600FBUT2	HL6FM1600FBUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2)UPG 24+	\$20,174	Each	33%	\$13,517	Other	ES-1	
HL6FM16005B	HL6FM16005B	VMAX3 FAMILY	VMAX400K 1600GB FLASH SPARE	\$22,600	Each	33%	\$15,142	Other	ES-1	
HL6FM16005BU	HL6FM16005BU	VMAX3 FAMILY	VMAX400K 1600GB FLASH SPARE UPG	\$31,805	Each	33%	\$21,309	Other	ES-1	
HL6FM2001BT0	HL6FM2001BT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1	
HL6FM2001BT1	HL6FM2001BT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1	
HL6FM2001BT2	HL6FM2001BT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1	
HL6FM2001BT3	HL6FM2001BT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1	
HL6FM2001BT4	HL6FM2001BT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 512+	\$2,930	Each	33%	\$1,963	Other	ES-1	
HL6FM2001BTUT0	HL6FM2001BTUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM2001BTUT1	HL6FM2001BTUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 TAA UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM2001BTUT2	HL6FM2001BTUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 TAA UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM2001BUT0	HL6FM2001BUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM2001BUT1	HL6FM2001BUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM2001BUT2	HL6FM2001BUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM2005BT0	HL6FM2005BT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1	
HL6FM2005BT1	HL6FM2005BT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1	
HL6FM2005BT2	HL6FM2005BT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1	
HL6FM2005BT3	HL6FM2005BT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1	
HL6FM2005BT4	HL6FM2005BT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1	
HL6FM2005BTUT0	HL6FM2005BTUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM2005BTUT1	HL6FM2005BTUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1)TAAUPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM2005BTUT2	HL6FM2005BTUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1)TAAUPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM2005BUT0	HL6FM2005BUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM2005BUT1	HL6FM2005BUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM2005BUT2	HL6FM2005BUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM2006BT0	HL6FM2006BT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1	
HL6FM2006BT1	HL6FM2006BT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1	
HL6FM2006BT2	HL6FM2006BT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1	
HL6FM2006BT3	HL6FM2006BT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1	
HL6FM2006BT4	HL6FM2006BT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1	
HL6FM2006BTUT0	HL6FM2006BTUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM2006BTUT1	HL6FM2006BTUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2)TAAUPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM2006BTUT2	HL6FM2006BTUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2)TAAUPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM2006BUT0	HL6FM2006BUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM2006BUT1	HL6FM2006BUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2)UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM2006BUT2	HL6FM2006BUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2)UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM2007BT0	HL6FM2007BT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
HL6FM2007BT1	HL6FM2007BT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1	
HL6FM2007BT2	HL6FM2007BT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1	
HL6FM2007BT3	HL6FM2007BT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1	
HL6FM2007BT4	HL6FM2007BT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1	
HL6FM2007BTU0	HL6FM2007BTU0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM2007BTUT1	HL6FM2007BTUT1	VMAX3 FAMILY	VMAX400K 200GB FLASHR5(7+1)TAAUPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM2007BTUT2	HL6FM2007BTUT2	VMAX3 FAMILY	VMAX400K 200GB FLASHR5(7+1)TAAUPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM2007BUT0	HL6FM2007BUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM2007BUT1	HL6FM2007BUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM2007BUT2	HL6FM2007BUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM200FBT0	HL6FM200FBT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1	
HL6FM200FBT1	HL6FM200FBT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1	
HL6FM200FBT2	HL6FM200FBT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1	
HL6FM200FBT3	HL6FM200FBT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1	
HL6FM200FBT4	HL6FM200FBT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1	
HL6FM200FBTUT0	HL6FM200FBTUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM200FBTUT1	HL6FM200FBTUT1	VMAX3 FAMILY	VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM200FBTUT2	HL6FM200FBTUT2	VMAX3 FAMILY	VMAX400K 200GBFLASH R6(14+2)TAAUPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM200FBUT0	HL6FM200FBUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM200FBUT1	HL6FM200FBUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2)UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1	
HL6FM200FBUT2	HL6FM200FBUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2)UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1	
HL6FM200SB	HL6FM200SB	VMAX3 FAMILY	VMAX400K 200GB FLASH SPARE	\$3,905	Each	33%	\$2,616	Other	ES-1	
HL6FM200SBU	HL6FM200SBU	VMAX3 FAMILY	VMAX 400K 200GB FLASH DRIVE SPARE UPG	\$5,475	Each	33%	\$3,668	Other	ES-1	
HL6FM4001BT0	HL6FM4001BT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1	
HL6FM4001BT1	HL6FM4001BT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1	
HL6FM4001BT2	HL6FM4001BT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1	
HL6FM4001BT3	HL6FM4001BT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1	
HL6FM4001BT4	HL6FM4001BT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 256+	\$5,040	Each	33%	\$3,377	Other	ES-1	
HL6FM4001BTU0	HL6FM4001BTU0	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM4001BTUT1	HL6FM4001BTUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 TAA UPG 32-47	\$7,300	Each	33%	\$4,891	Other	ES-1	
HL6FM4001BTUT2	HL6FM4001BTUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 TAA UPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1	
HL6FM4001BUT0	HL6FM4001BUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM4001BUT1	HL6FM4001BUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1	
HL6FM4001BUT2	HL6FM4001BUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 UPG 48+	\$8,160	Each	33%	\$5,467	Other	ES-1	
HL6FM4005BT0	HL6FM4005BT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1	
HL6FM4005BT1	HL6FM4005BT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1	
HL6FM4005BT2	HL6FM4005BT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1	
HL6FM4005BT3	HL6FM4005BT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1	
HL6FM4005BT4	HL6FM4005BT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1	
HL6FM4005BTU0	HL6FM4005BTU0	VMAX3 FAMILY	VMAX400K 400GB FLASHR5(3+1) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM4005BTUT1	HL6FM4005BTUT1	VMAX3 FAMILY	VMAX400K 400GB FLASHR5(3+1)TAAUPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1	
HL6FM4005BTUT2	HL6FM4005BTUT2	VMAX3 FAMILY	VMAX400K 400GB FLASHR5(3+1)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1	
HL6FM4005BUT0	HL6FM4005BUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM4005BUT1	HL6FM4005BUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1	
HL6FM4005BUT2	HL6FM4005BUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1	
HL6FM4006BT0	HL6FM4006BT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1	
HL6FM4006BT1	HL6FM4006BT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1	
HL6FM4006BT2	HL6FM4006BT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1	
HL6FM4006BT3	HL6FM4006BT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1	
HL6FM4006BT4	HL6FM4006BT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1	
HL6FM4006BTU0	HL6FM4006BTU0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM4006BTUT1	HL6FM4006BTUT1	VMAX3 FAMILY	VMAX400K 400GB FLASHR6(6+2)TAAUPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1	
HL6FM4006BTUT2	HL6FM4006BTUT2	VMAX3 FAMILY	VMAX400K 400GB FLASHR6(6+2)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1	
HL6FM4006BUT0	HL6FM4006BUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM4006BUT1	HL6FM4006BUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2)UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1	
HL6FM4006BUT2	HL6FM4006BUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2)UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1	
HL6FM4007BT0	HL6FM4007BT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1	
HL6FM4007BT1	HL6FM4007BT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1	
HL6FM4007BT2	HL6FM4007BT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1	
HL6FM4007BT3	HL6FM4007BT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1	
HL6FM4007BT4	HL6FM4007BT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1	
HL6FM4007BTU0	HL6FM4007BTU0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM4007BTUT1	HL6FM4007BTUT1	VMAX3 FAMILY	VMAX400K 400GB FLASHR5(7+1)TAAUPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1	
HL6FM4007BTUT2	HL6FM4007BTUT2	VMAX3 FAMILY	VMAX400K 400GB FLASHR5(7+1)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1	
HL6FM4007BUT0	HL6FM4007BUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM4007BUT1	HL6FM4007BUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1	
HL6FM4007BUT2	HL6FM4007BUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1	
HL6FM400FBT0	HL6FM400FBT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1	
HL6FM400FBT1	HL6FM400FBT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1	
HL6FM400FBT2	HL6FM400FBT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1	
HL6FM400FBT3	HL6FM400FBT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1	
HL6FM400FBT4	HL6FM400FBT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1	
HL6FM400FBTUT0	HL6FM400FBTUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2)TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM400FBTUT1	HL6FM400FBTUT1	VMAX3 FAMILY	VMAX400K 400GBFLASH R6(14+2)TAAUPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1	
HL6FM400FBTUT2	HL6FM400FBTUT2	VMAX3 FAMILY	VMAX400K 400GBFLASH R6(14+2)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1	
HL6FM400FBUT0	HL6FM400FBUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) UPG	\$10,395	Each	33%	\$6,965	Other	ES-1	
HL6FM400FBUT1	HL6FM400FBUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
HL6FM400FBUT2	HL6FM400FBUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) UPG 48+	\$7,790	\$5,219	Each	33%		Other	ES-1
HL6FM400SB	HL6FM400SB	VMAX3 FAMILY	VMAX400K 400GB FLASH SPARE	\$7,425	\$4,975	Each	33%		Other	ES-1
HL6FM400SBU	HL6FM400SBU	VMAX3 FAMILY	VMAX 400K 400GB FLASH DRIVE SPARE UPG	\$10,395	\$6,965	Each	33%		Other	ES-1
HL6FM8001BT0	HL6FM8001BT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 1-47	\$13,095	\$8,774	Each	33%		Other	ES-1
HL6FM8001BT1	HL6FM8001BT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 48-63	\$8,885	\$5,953	Each	33%		Other	ES-1
HL6FM8001BT2	HL6FM8001BT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 64-95	\$8,415	\$5,638	Each	33%		Other	ES-1
HL6FM8001BT3	HL6FM8001BT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 96-127	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM8001BT4	HL6FM8001BT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 128+	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM8001BTUT0	HL6FM8001BTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 TAA UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM8001BTUT1	HL6FM8001BTUT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 TAA UPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM8001BTUT2	HL6FM8001BTUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 TAA UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM8001BU0	HL6FM8001BU0	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM8001BU1	HL6FM8001BU1	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 UPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM8001BU2	HL6FM8001BU2	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM8005BT0	HL6FM8005BT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 1-47	\$13,095	\$8,774	Each	33%		Other	ES-1
HL6FM8005BT1	HL6FM8005BT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 48-63	\$8,885	\$5,953	Each	33%		Other	ES-1
HL6FM8005BT2	HL6FM8005BT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 64-95	\$8,415	\$5,638	Each	33%		Other	ES-1
HL6FM8005BT3	HL6FM8005BT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 96-127	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM8005BT4	HL6FM8005BT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 128+	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM8005BTUT0	HL6FM8005BTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) TAA UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM8005BTUT1	HL6FM8005BTUT1	VMAX3 FAMILY	VMAX400K 800GBFLASH R5(3+1) TAAUPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM8005BTUT2	HL6FM8005BTUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) TAA UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM8005BU0	HL6FM8005BU0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM8005BU1	HL6FM8005BU1	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) UPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM8005BU2	HL6FM8005BU2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM8006BT0	HL6FM8006BT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 1-47	\$13,095	\$8,774	Each	33%		Other	ES-1
HL6FM8006BT1	HL6FM8006BT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 48-63	\$8,885	\$5,953	Each	33%		Other	ES-1
HL6FM8006BT2	HL6FM8006BT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 64-95	\$8,415	\$5,638	Each	33%		Other	ES-1
HL6FM8006BT3	HL6FM8006BT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 96-127	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM8006BT4	HL6FM8006BT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 128+	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM8006BTUT0	HL6FM8006BTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) TAA UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM8006BTUT1	HL6FM8006BTUT1	VMAX3 FAMILY	VMAX400K 800GBFLASH R6(6+2)TAAUPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM8006BTUT2	HL6FM8006BTUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) TAA UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM8006BU0	HL6FM8006BU0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM8006BU1	HL6FM8006BU1	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) UPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM8006BU2	HL6FM8006BU2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM8007BT0	HL6FM8007BT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 1-47	\$13,095	\$8,774	Each	33%		Other	ES-1
HL6FM8007BT1	HL6FM8007BT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 48-63	\$8,885	\$5,953	Each	33%		Other	ES-1
HL6FM8007BT2	HL6FM8007BT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 64-95	\$8,415	\$5,638	Each	33%		Other	ES-1
HL6FM8007BT3	HL6FM8007BT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 96-127	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM8007BT4	HL6FM8007BT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 128+	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM8007BTUT0	HL6FM8007BTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) TAA UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM8007BTUT1	HL6FM8007BTUT1	VMAX3 FAMILY	VMAX400K 800GBFLASH R5(7+1) TAAUPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM8007BTUT2	HL6FM8007BTUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) TAA UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM8007BU0	HL6FM8007BU0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM8007BU1	HL6FM8007BU1	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) UPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM8007BU2	HL6FM8007BU2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM800FBT0	HL6FM800FBT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 1-47	\$13,095	\$8,774	Each	33%		Other	ES-1
HL6FM800FBT1	HL6FM800FBT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 48-63	\$8,885	\$5,953	Each	33%		Other	ES-1
HL6FM800FBT2	HL6FM800FBT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 64-95	\$8,415	\$5,638	Each	33%		Other	ES-1
HL6FM800FBT3	HL6FM800FBT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 96-127	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM800FBT4	HL6FM800FBT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 128+	\$7,950	\$5,327	Each	33%		Other	ES-1
HL6FM800FBTUT0	HL6FM800FBTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2)TAA UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM800FBTUT1	HL6FM800FBTUT1	VMAX3 FAMILY	VMAX400K 800GBFLASH R6(14+2)TAAUPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM800FBTUT2	HL6FM800FBTUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2)TAA UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM800FBUT0	HL6FM800FBUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
HL6FM800FBUT1	HL6FM800FBUT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) UPG 24-31	\$12,340	\$8,268	Each	33%		Other	ES-1
HL6FM800FBUT2	HL6FM800FBUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) UPG 32+	\$11,780	\$7,893	Each	33%		Other	ES-1
HL6FM800SB	HL6FM800SB	VMAX3 FAMILY	VMAX400K 800GB FLASH SPARE	\$13,095	\$8,774	Each	33%		Other	ES-1
HL6FM800SBU	HL6FM800SBU	VMAX3 FAMILY	VMAX 400K 800GB FLASH DRIVE SPARE UPG	\$18,325	\$12,278	Each	33%		Other	ES-1
H-MAINFRAMEU	H-MAINFRAMEU	VMAX3 FAMILY	VMAX VG MAINFRAME UPG TRACKING MODEL	\$0	\$0	Each	33%		Other	ES-1
HS6102001BTU	HS6102001BTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS6102001BU	HS6102001BU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R1 UPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS6102005BTU	HS6102005BTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DR5(3+1)TAAUPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS6102005BU	HS6102005BU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R5(3+1)UPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS6102006BTU	HS6102006BTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DR6(6+2)TAAUPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS6102006BU	HS6102006BU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DRV R6(6+2)UPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS6102007BTU	HS6102007BTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DR5(7+1)TAAUPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS6102007BU	HS6102007BU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS DR5(7+1)UPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS610200FBTU	HS610200FBTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS610200FBU	HS610200FBU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS R6(14+2)UPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS610200SBTU	HS610200SBTU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS SPARE TAA UPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS610200SBU	HS610200SBU	VMAX3 FAMILY	VMAX 400K 1200GB 10K SAS SPARE UPG	\$2,330	\$1,561	Each	33%		Other	ES-1
HS6103001BTU	HS6103001BTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R1 TAA UPG	\$805	\$539	Each	33%		Other	ES-1
HS6103001BU	HS6103001BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R1 UPG	\$805	\$539	Each	33%		Other	ES-1
HS6103005BTU	HS6103005BTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DR5(3+1)TAAUPG	\$805	\$539	Each	33%		Other	ES-1
HS6103005BU	HS6103005BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R5(3+1)UPG	\$805	\$539	Each	33%		Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
HS6103006BTU	HS6103006BTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRR6(6+2)TAAUPG	\$805	Each	33%		\$539	Other	ES-1	
HS6103006BU	HS6103006BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R6(6+2)JUGP	\$805	Each	33%		\$539	Other	ES-1	
HS6103007BTU	HS6103007BTU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRR5(7+1)TAAUPG	\$805	Each	33%		\$539	Other	ES-1	
HS6103007BU	HS6103007BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRV R5(7+1)JUGP	\$805	Each	33%		\$539	Other	ES-1	
HS610300F8TU	HS610300F8TU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805	Each	33%		\$539	Other	ES-1	
HS610300F8BU	HS610300F8BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DR R6(14+2)JUGP	\$805	Each	33%		\$539	Other	ES-1	
HS610300S8TU	HS610300S8TU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DR SPARE TAAUPG	\$805	Each	33%		\$539	Other	ES-1	
HS610300S8BU	HS610300S8BU	VMAX3 FAMILY	VMAX 400K 300GB 10K SAS DR SPARE UPG	\$805	Each	33%		\$539	Other	ES-1	
HS6106001BTU	HS6106001BTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R1 TAA UPG	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS6106001BU	HS6106001BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R1 UPG	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS6106005BTU	HS6106005BTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRR5(3+1)TAAUPG	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS6106005BU	HS6106005BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R5(3+1)JUGP	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS6106006BTU	HS6106006BTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRR6(6+2)TAAUPG	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS6106006BU	HS6106006BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R6(6+2)JUGP	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS6106007BTU	HS6106007BTU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRR5(7+1)TAAUPG	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS6106007BU	HS6106007BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS DRV R5(7+1)JUGP	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS610600F8TU	HS610600F8TU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS R6(14+2)TAA UPG	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS610600F8BU	HS610600F8BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS R6(14+2)JUGP	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS610600S8TU	HS610600S8TU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS SPARE TAA UPG	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS610600S8BU	HS610600S8BU	VMAX3 FAMILY	VMAX 400K 600GB 10K SAS SPARE UPG	\$1,510	Each	33%		\$1,012	Other	ES-1	
HS6153001BTU	HS6153001BTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R1 TAA UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS6153001BU	HS6153001BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R1 UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS6153005BTU	HS6153005BTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRR5(3+1)TAAUPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS6153005BU	HS6153005BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS6153006BTU	HS6153006BTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRR6(6+2)TAAUPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS6153006BU	HS6153006BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS6153007BTU	HS6153007BTU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRR5(7+1)TAAUPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS6153007BU	HS6153007BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS615300F8TU	HS615300F8TU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS615300F8BU	HS615300F8BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS615300S8TU	HS615300S8TU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS615300S8BU	HS615300S8BU	VMAX3 FAMILY	VMAX 400K 300GB 15K SAS DRV SPARE UPG	\$2,065	Each	33%		\$1,384	Other	ES-1	
HS6FM16001BT0	HS6FM16001BT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 1-23	\$22,600	Each	33%		\$15,142	Other	ES-1	
HS6FM16001BT1	HS6FM16001BT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 24-31	\$15,335	Each	33%		\$10,274	Other	ES-1	
HS6FM16001BT2	HS6FM16001BT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 32-47	\$14,525	Each	33%		\$9,732	Other	ES-1	
HS6FM16001BT3	HS6FM16001BT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 48-63	\$13,720	Each	33%		\$9,192	Other	ES-1	
HS6FM16001BT4	HS6FM16001BT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 64+	\$12,915	Each	33%		\$8,653	Other	ES-1	
HS6FM16001BTUT0	HS6FM16001BTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 TAA UPG	\$31,805	Each	33%		\$21,309	Other	ES-1	
HS6FM16001BTUT1	HS6FM16001BTUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 TAA PG 16-23	\$20,600	Each	33%		\$13,802	Other	ES-1	
HS6FM16001BTUT2	HS6FM16001BTUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 TAA UPG 24+	\$19,200	Each	33%		\$12,864	Other	ES-1	
HS6FM16001BUT0	HS6FM16001BUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 UPG	\$31,805	Each	33%		\$21,309	Other	ES-1	
HS6FM16001BUT1	HS6FM16001BUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 UPG 16-23	\$20,600	Each	33%		\$13,802	Other	ES-1	
HS6FM16001BUT2	HS6FM16001BUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R1 UPG 24+	\$19,200	Each	33%		\$12,864	Other	ES-1	
HS6FM16005BT0	HS6FM16005BT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 1-23	\$22,600	Each	33%		\$15,142	Other	ES-1	
HS6FM16005BT1	HS6FM16005BT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 24-31	\$15,335	Each	33%		\$10,274	Other	ES-1	
HS6FM16005BT2	HS6FM16005BT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 32-47	\$14,525	Each	33%		\$9,732	Other	ES-1	
HS6FM16005BT3	HS6FM16005BT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 48-63	\$13,720	Each	33%		\$9,192	Other	ES-1	
HS6FM16005BT4	HS6FM16005BT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) 64+	\$12,915	Each	33%		\$8,653	Other	ES-1	
HS6FM16005BTUT0	HS6FM16005BTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1)TAA UPG	\$31,805	Each	33%		\$21,309	Other	ES-1	
HS6FM16005BTUT1	HS6FM16005BTUT1	VMAX3 FAMILY	VMAX400K 1600GBFLASH R5(3+1)TAAUPG16-23	\$20,600	Each	33%		\$13,802	Other	ES-1	
HS6FM16005BTUT2	HS6FM16005BTUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1)TAAUPG 24+	\$19,200	Each	33%		\$12,864	Other	ES-1	
HS6FM16005BUT0	HS6FM16005BUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) UPG	\$31,805	Each	33%		\$21,309	Other	ES-1	
HS6FM16005BUT1	HS6FM16005BUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600	Each	33%		\$13,802	Other	ES-1	
HS6FM16005BUT2	HS6FM16005BUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(3+1) UPG 24+	\$19,200	Each	33%		\$12,864	Other	ES-1	
HS6FM16006BT0	HS6FM16006BT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 1-23	\$22,600	Each	33%		\$15,142	Other	ES-1	
HS6FM16006BT1	HS6FM16006BT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 24-31	\$15,335	Each	33%		\$10,274	Other	ES-1	
HS6FM16006BT2	HS6FM16006BT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 32-47	\$14,525	Each	33%		\$9,732	Other	ES-1	
HS6FM16006BT3	HS6FM16006BT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 48-63	\$13,720	Each	33%		\$9,192	Other	ES-1	
HS6FM16006BT4	HS6FM16006BT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) 64+	\$12,915	Each	33%		\$8,653	Other	ES-1	
HS6FM16006BTUT0	HS6FM16006BTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2)TAA UPG	\$31,805	Each	33%		\$21,309	Other	ES-1	
HS6FM16006BTUT1	HS6FM16006BTUT1	VMAX3 FAMILY	VMAX400K 1600GBFLASH R6(6+2)TAAUPG16-23	\$21,599	Each	33%		\$14,471	Other	ES-1	
HS6FM16006BTUT2	HS6FM16006BTUT2	VMAX3 FAMILY	VMAX400K 1600GBFLASH R6(6+2)TAA UPG 24+	\$20,174	Each	33%		\$13,517	Other	ES-1	
HS6FM16006BUT0	HS6FM16006BUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) UPG	\$31,805	Each	33%		\$21,309	Other	ES-1	
HS6FM16006BUT1	HS6FM16006BUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) UPG 16-23	\$21,599	Each	33%		\$14,471	Other	ES-1	
HS6FM16006BUT2	HS6FM16006BUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(6+2) UPG 24+	\$20,174	Each	33%		\$13,517	Other	ES-1	
HS6FM16007BT0	HS6FM16007BT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 1-23	\$22,600	Each	33%		\$15,142	Other	ES-1	
HS6FM16007BT1	HS6FM16007BT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 24-31	\$15,335	Each	33%		\$10,274	Other	ES-1	
HS6FM16007BT2	HS6FM16007BT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 32-47	\$14,525	Each	33%		\$9,732	Other	ES-1	
HS6FM16007BT3	HS6FM16007BT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 48-63	\$13,720	Each	33%		\$9,192	Other	ES-1	
HS6FM16007BT4	HS6FM16007BT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) 64+	\$12,915	Each	33%		\$8,653	Other	ES-1	
HS6FM16007BTUT0	HS6FM16007BTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1)TAA UPG	\$31,805	Each	33%		\$21,309	Other	ES-1	
HS6FM16007BTUT1	HS6FM16007BTUT1	VMAX3 FAMILY	VMAX400K 1600GBFLASH R5(7+1)TAAUPG16-23	\$20,600	Each	33%		\$13,802	Other	ES-1	
HS6FM16007BTUT2	HS6FM16007BTUT2	VMAX3 FAMILY	VMAX400K 1600GBFLASH R5(7+1)TAA UPG 24+	\$19,200	Each	33%		\$12,864	Other	ES-1	
HS6FM16007BUT0	HS6FM16007BUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) UPG	\$31,805	Each	33%		\$21,309	Other	ES-1	
HS6FM16007BUT1	HS6FM16007BUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600	Each	33%		\$13,802	Other	ES-1	
HS6FM16007BUT2	HS6FM16007BUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R5(7+1) UPG 24+	\$19,200	Each	33%		\$12,864	Other	ES-1	
HS6FM1600FBT0	HS6FM1600FBT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 1-23	\$22,600	Each	33%		\$15,142	Other	ES-1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
HS6FM1600FBT1	HS6FM1600FBT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 24-31	\$15,335	Each	33%	\$10,274	Other	ES-1
HS6FM1600FBT2	HS6FM1600FBT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 32-47	\$14,525	Each	33%	\$9,732	Other	ES-1
HS6FM1600FBT3	HS6FM1600FBT3	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 48-63	\$13,720	Each	33%	\$9,192	Other	ES-1
HS6FM1600FBT4	HS6FM1600FBT4	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) 64+	\$12,915	Each	33%	\$8,653	Other	ES-1
HS6FM1600FBTUT0	HS6FM1600FBTUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2)TAA UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
HS6FM1600FBTUT1	HS6FM1600FBTUT1	VMAX3 FAMILY	VMAX400K 1600GBFLASH R6(14+2)TAAUPG16-23	\$21,599	Each	33%	\$14,471	Other	ES-1
HS6FM1600FBTUT2	HS6FM1600FBTUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2)TAA UPG 24+	\$20,174	Each	33%	\$13,517	Other	ES-1
HS6FM1600FBUT0	HS6FM1600FBUT0	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
HS6FM1600FBUT1	HS6FM1600FBUT1	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2)JUPG 16-23	\$21,599	Each	33%	\$14,471	Other	ES-1
HS6FM1600FBUT2	HS6FM1600FBUT2	VMAX3 FAMILY	VMAX400K 1600GB FLASH R6(14+2) UPG 24+	\$22,600	Each	33%	\$15,142	Other	ES-1
HS6FM1600SBU	HS6FM1600SBU	VMAX3 FAMILY	VMAX400K 1600GB FLASH SPARE	\$22,600	Each	33%	\$15,142	Other	ES-1
HS6FM1600SBU	HS6FM1600SBU	VMAX3 FAMILY	VMAX 400K 1600GB FLASH DRIVE SPARE UPG	\$31,805	Each	33%	\$21,309	Other	ES-1
HS6FM2001BT0	HS6FM2001BT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1
HS6FM2001BT1	HS6FM2001BT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
HS6FM2001BT2	HS6FM2001BT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
HS6FM2001BT3	HS6FM2001BT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
HS6FM2001BT4	HS6FM2001BT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
HS6FM2001BTUT0	HS6FM2001BTUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM2001BTUT1	HS6FM2001BTUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 TAA UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM2001BTUT2	HS6FM2001BTUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 TAA UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM2001BUT0	HS6FM2001BUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM2001BUT1	HS6FM2001BUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM2001BUT2	HS6FM2001BUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R1 UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM2005BT0	HS6FM2005BT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1
HS6FM2005BT1	HS6FM2005BT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
HS6FM2005BT2	HS6FM2005BT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
HS6FM2005BT3	HS6FM2005BT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
HS6FM2005BT4	HS6FM2005BT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
HS6FM2005BTUT0	HS6FM2005BTUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM2005BTUT1	HS6FM2005BTUT1	VMAX3 FAMILY	VMAX400K 200GBFLASH R5(3+1)TAAUPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM2005BTUT2	HS6FM2005BTUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) TAAUPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM2005BUT0	HS6FM2005BUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM2005BUT1	HS6FM2005BUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM2005BUT2	HS6FM2005BUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(3+1) UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM2006BT0	HS6FM2006BT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1
HS6FM2006BT1	HS6FM2006BT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
HS6FM2006BT2	HS6FM2006BT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
HS6FM2006BT3	HS6FM2006BT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
HS6FM2006BT4	HS6FM2006BT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
HS6FM2006BTUT0	HS6FM2006BTUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM2006BTUT1	HS6FM2006BTUT1	VMAX3 FAMILY	VMAX400K 200GBFLASH R6(6+2) TAAUPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM2006BTUT2	HS6FM2006BTUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) TAA UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM2006BUT0	HS6FM2006BUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM2006BUT1	HS6FM2006BUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM2006BUT2	HS6FM2006BUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(6+2) UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM2007BT0	HS6FM2007BT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1
HS6FM2007BT1	HS6FM2007BT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
HS6FM2007BT2	HS6FM2007BT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
HS6FM2007BT3	HS6FM2007BT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
HS6FM2007BT4	HS6FM2007BT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
HS6FM2007BTUT0	HS6FM2007BTUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM2007BTUT1	HS6FM2007BTUT1	VMAX3 FAMILY	VMAX400K 200GBFLASH R5(7+1)TAAUPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM2007BTUT2	HS6FM2007BTUT2	VMAX3 FAMILY	VMAX400K 200GBFLASH R5(7+1) TAA UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM2007BUT0	HS6FM2007BUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM2007BUT1	HS6FM2007BUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM2007BUT2	HS6FM2007BUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R5(7+1) UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM200FBT0	HS6FM200FBT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 1-191	\$3,905	Each	33%	\$2,616	Other	ES-1
HS6FM200FBT1	HS6FM200FBT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 192-255	\$3,350	Each	33%	\$2,245	Other	ES-1
HS6FM200FBT2	HS6FM200FBT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 256-383	\$3,210	Each	33%	\$2,151	Other	ES-1
HS6FM200FBT3	HS6FM200FBT3	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 384-511	\$3,065	Each	33%	\$2,054	Other	ES-1
HS6FM200FBT4	HS6FM200FBT4	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) 512+	\$2,930	Each	33%	\$1,963	Other	ES-1
HS6FM200FBTUT0	HS6FM200FBTUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2)TAA UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM200FBTUT1	HS6FM200FBTUT1	VMAX3 FAMILY	VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM200FBTUT2	HS6FM200FBTUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2)TAA UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM200FBUT0	HS6FM200FBUT0	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM200FBUT1	HS6FM200FBUT1	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) UPG 64-95	\$4,718	Each	33%	\$3,161	Other	ES-1
HS6FM200FBUT2	HS6FM200FBUT2	VMAX3 FAMILY	VMAX400K 200GB FLASH R6(14+2) UPG 96+	\$4,458	Each	33%	\$2,987	Other	ES-1
HS6FM200SBU	HS6FM200SBU	VMAX3 FAMILY	VMAX400K 200GB FLASH SPARE	\$3,905	Each	33%	\$2,616	Other	ES-1
HS6FM200SBU	HS6FM200SBU	VMAX3 FAMILY	VMAX 400K 200GB FLASH DRIVE SPARE UPG	\$5,475	Each	33%	\$3,668	Other	ES-1
HS6FM4001BT0	HS6FM4001BT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1
HS6FM4001BT1	HS6FM4001BT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
HS6FM4001BT2	HS6FM4001BT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
HS6FM4001BT3	HS6FM4001BT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
HS6FM4001BT4	HS6FM4001BT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
HS6FM4001BTUT0	HS6FM4001BTUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 TAA UPG	\$10,395	Each	33%	\$6,965	Other	ES-1
HS6FM4001BTUT1	HS6FM4001BTUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 TAA UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1
HS6FM4001BTUT2	HS6FM4001BTUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 TAA UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
HS6FM4001BUT0	HS6FM4001BUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 UPG	\$10.395	Each	33%	\$6,965	Other	ES-1
HS6FM4001BUT1	HS6FM4001BUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 UPG 32-47	\$8.097	Each	33%	\$5,425	Other	ES-1
HS6FM4001BUT2	HS6FM4001BUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R1 UPG 48+	\$7.790	Each	33%	\$5,219	Other	ES-1
HS6FM4005BT0	HS6FM4005BT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1
HS6FM4005BT1	HS6FM4005BT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
HS6FM4005BT2	HS6FM4005BT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
HS6FM4005BT3	HS6FM4005BT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
HS6FM4005BT4	HS6FM4005BT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
HS6FM4005BTUT0	HS6FM4005BTUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) TAA UPG	\$10.395	Each	33%	\$6,965	Other	ES-1
HS6FM4005BTUT1	HS6FM4005BTUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1)TAAUPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1
HS6FM4005BTUT2	HS6FM4005BTUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
HS6FM4005BUT0	HS6FM4005BUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) UPG	\$10.395	Each	33%	\$6,965	Other	ES-1
HS6FM4005BUT1	HS6FM4005BUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1
HS6FM4005BUT2	HS6FM4005BUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(3+1) UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
HS6FM4006BT0	HS6FM4006BT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1
HS6FM4006BT1	HS6FM4006BT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
HS6FM4006BT2	HS6FM4006BT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
HS6FM4006BT3	HS6FM4006BT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
HS6FM4006BT4	HS6FM4006BT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
HS6FM4006BTUT0	HS6FM4006BTUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) TAA UPG	\$10.395	Each	33%	\$6,965	Other	ES-1
HS6FM4006BTUT1	HS6FM4006BTUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2)TAAUPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1
HS6FM4006BTUT2	HS6FM4006BTUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
HS6FM4006BUT0	HS6FM4006BUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2) UPG	\$10.395	Each	33%	\$6,965	Other	ES-1
HS6FM4006BUT1	HS6FM4006BUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2)UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1
HS6FM4006BUT2	HS6FM4006BUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(6+2)UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
HS6FM4007BT0	HS6FM4007BT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1
HS6FM4007BT1	HS6FM4007BT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
HS6FM4007BT2	HS6FM4007BT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
HS6FM4007BT3	HS6FM4007BT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
HS6FM4007BT4	HS6FM4007BT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
HS6FM4007BTUT0	HS6FM4007BTUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) TAA UPG	\$10.395	Each	33%	\$6,965	Other	ES-1
HS6FM4007BTUT1	HS6FM4007BTUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1)TAAUPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1
HS6FM4007BTUT2	HS6FM4007BTUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
HS6FM4007BUT0	HS6FM4007BUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) UPG	\$10.395	Each	33%	\$6,965	Other	ES-1
HS6FM4007BUT1	HS6FM4007BUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1
HS6FM4007BUT2	HS6FM4007BUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R5(7+1) UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
HS6FM400FBT0	HS6FM400FBT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 1-95	\$7,425	Each	33%	\$4,975	Other	ES-1
HS6FM400FBT1	HS6FM400FBT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 96-127	\$5,830	Each	33%	\$3,906	Other	ES-1
HS6FM400FBT2	HS6FM400FBT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 128-191	\$5,565	Each	33%	\$3,729	Other	ES-1
HS6FM400FBT3	HS6FM400FBT3	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 192-255	\$5,305	Each	33%	\$3,554	Other	ES-1
HS6FM400FBT4	HS6FM400FBT4	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) 256+	\$5,040	Each	33%	\$3,377	Other	ES-1
HS6FM400FBTUT0	HS6FM400FBTUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2)TAA UPG	\$10.395	Each	33%	\$6,965	Other	ES-1
HS6FM400FBTUT1	HS6FM400FBTUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2)TAAUPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1
HS6FM400FBTUT2	HS6FM400FBTUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2)TAAUPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
HS6FM400FBUT0	HS6FM400FBUT0	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) UPG	\$10.395	Each	33%	\$6,965	Other	ES-1
HS6FM400FBUT1	HS6FM400FBUT1	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) UPG 32-47	\$8,097	Each	33%	\$5,425	Other	ES-1
HS6FM400FBUT2	HS6FM400FBUT2	VMAX3 FAMILY	VMAX400K 400GB FLASH R6(14+2) UPG 48+	\$7,790	Each	33%	\$5,219	Other	ES-1
HS6FM400SBU	HS6FM400SBU	VMAX3 FAMILY	VMAX 400K 400GB FLASH DRIVE SPARE UPG	\$7,425	Each	33%	\$4,975	Other	ES-1
HS6FM8001BT0	HS6FM8001BT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 1-47	\$13,095	Each	33%	\$8,774	Other	ES-1
HS6FM8001BT1	HS6FM8001BT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 48-63	\$8,885	Each	33%	\$5,953	Other	ES-1
HS6FM8001BT2	HS6FM8001BT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 64-95	\$8,415	Each	33%	\$5,638	Other	ES-1
HS6FM8001BT3	HS6FM8001BT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 96-127	\$7,950	Each	33%	\$5,327	Other	ES-1
HS6FM8001BT4	HS6FM8001BT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 128+	\$7,950	Each	33%	\$5,327	Other	ES-1
HS6FM8001BTUT0	HS6FM8001BTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
HS6FM8001BTUT1	HS6FM8001BTUT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 TAA UPG 24-31	\$12,340	Each	33%	\$8,268	Other	ES-1
HS6FM8001BTUT2	HS6FM8001BTUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 TAA UPG 32+	\$11,780	Each	33%	\$7,893	Other	ES-1
HS6FM8001BUT0	HS6FM8001BUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
HS6FM8001BUT1	HS6FM8001BUT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 UPG 24-31	\$12,340	Each	33%	\$8,268	Other	ES-1
HS6FM8001BUT2	HS6FM8001BUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R1 UPG 32+	\$11,780	Each	33%	\$7,893	Other	ES-1
HS6FM8005BT0	HS6FM8005BT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 1-47	\$13,095	Each	33%	\$8,774	Other	ES-1
HS6FM8005BT1	HS6FM8005BT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 48-63	\$8,885	Each	33%	\$5,953	Other	ES-1
HS6FM8005BT2	HS6FM8005BT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 64-95	\$8,415	Each	33%	\$5,638	Other	ES-1
HS6FM8005BT3	HS6FM8005BT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 96-127	\$7,950	Each	33%	\$5,327	Other	ES-1
HS6FM8005BT4	HS6FM8005BT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) 128+	\$7,950	Each	33%	\$5,327	Other	ES-1
HS6FM8005BTUT0	HS6FM8005BTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
HS6FM8005BTUT1	HS6FM8005BTUT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1)TAAUPG 24-31	\$12,340	Each	33%	\$8,268	Other	ES-1
HS6FM8005BTUT2	HS6FM8005BTUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) TAA UPG 32+	\$11,780	Each	33%	\$7,893	Other	ES-1
HS6FM8005BUT0	HS6FM8005BUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) UPG	\$18,325	Each	33%	\$12,278	Other	ES-1
HS6FM8005BUT1	HS6FM8005BUT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) UPG 24-31	\$12,340	Each	33%	\$8,268	Other	ES-1
HS6FM8005BUT2	HS6FM8005BUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(3+1) UPG 32+	\$11,780	Each	33%	\$7,893	Other	ES-1
HS6FM8006BT0	HS6FM8006BT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 1-47	\$13,095	Each	33%	\$8,774	Other	ES-1
HS6FM8006BT1	HS6FM8006BT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 48-63	\$8,885	Each	33%	\$5,953	Other	ES-1
HS6FM8006BT2	HS6FM8006BT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 64-95	\$8,415	Each	33%	\$5,638	Other	ES-1
HS6FM8006BT3	HS6FM8006BT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 96-127	\$7,950	Each	33%	\$5,327	Other	ES-1
HS6FM8006BT4	HS6FM8006BT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) 128+	\$7,950	Each	33%	\$5,327	Other	ES-1
HS6FM8006BTUT0	HS6FM8006BTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) TAA UPG	\$18,325	Each	33%	\$12,278	Other	ES-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (If applicable)
								ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K (REQUIRED) use drop-down	
HS6FM8006BTUT1	HS6FM8006BTUT1	VMAX3 FAMILY	VMAX400K 800GBFLASH R6(6+2) TAAUPG 24-31	\$12,340	Each	33%		\$8,268	Other	ES-1
HS6FM8006BTUT2	HS6FM8006BTUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) TAA UPG 32+	\$11,780	Each	33%		\$7,893	Other	ES-1
HS6FM8006BUT0	HS6FM8006BUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1
HS6FM8006BUT1	HS6FM8006BUT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) UPG 24-31	\$12,340	Each	33%		\$8,268	Other	ES-1
HS6FM8006BUT2	HS6FM8006BUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(6+2) UPG 32+	\$11,780	Each	33%		\$7,893	Other	ES-1
HS6FM8007BT0	HS6FM8007BT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 1-47	\$13,095	Each	33%		\$8,774	Other	ES-1
HS6FM8007BT1	HS6FM8007BT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 48-63	\$8,885	Each	33%		\$5,953	Other	ES-1
HS6FM8007BT2	HS6FM8007BT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 64-95	\$8,415	Each	33%		\$5,638	Other	ES-1
HS6FM8007BT3	HS6FM8007BT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 96-127	\$7,950	Each	33%		\$5,327	Other	ES-1
HS6FM8007BT4	HS6FM8007BT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) 128+	\$7,950	Each	33%		\$5,327	Other	ES-1
HS6FM8007BTUT0	HS6FM8007BTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1
HS6FM8007BTUT1	HS6FM8007BTUT1	VMAX3 FAMILY	VMAX400K 800GBFLASH R5(7+1)TAAUPG 24-31	\$12,340	Each	33%		\$8,268	Other	ES-1
HS6FM8007BTUT2	HS6FM8007BTUT2	VMAX3 FAMILY	VMAX400K 800GBFLASH R5(7+1) TAAUPG 32+	\$11,780	Each	33%		\$7,893	Other	ES-1
HS6FM8007BUT0	HS6FM8007BUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1
HS6FM8007BUT1	HS6FM8007BUT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) UPG 24-31	\$12,340	Each	33%		\$8,268	Other	ES-1
HS6FM8007BUT2	HS6FM8007BUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R5(7+1) UPG 32+	\$11,780	Each	33%		\$7,893	Other	ES-1
HS6FM800FBT0	HS6FM800FBT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 1-47	\$13,095	Each	33%		\$8,774	Other	ES-1
HS6FM800FBT1	HS6FM800FBT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 48-63	\$8,885	Each	33%		\$5,953	Other	ES-1
HS6FM800FBT2	HS6FM800FBT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 64-95	\$8,415	Each	33%		\$5,638	Other	ES-1
HS6FM800FBT3	HS6FM800FBT3	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 96-127	\$7,950	Each	33%		\$5,327	Other	ES-1
HS6FM800FBT4	HS6FM800FBT4	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) 128+	\$7,950	Each	33%		\$5,327	Other	ES-1
HS6FM800FBTUT0	HS6FM800FBTUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2)TAA UPG	\$18,325	Each	33%		\$12,278	Other	ES-1
HS6FM800FBTUT1	HS6FM800FBTUT1	VMAX3 FAMILY	VMAX400K 800GBFLASH R6(14+2)TAAUPG 24-31	\$12,340	Each	33%		\$8,268	Other	ES-1
HS6FM800FBTUT2	HS6FM800FBTUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2)TAA UPG 32+	\$11,780	Each	33%		\$7,893	Other	ES-1
HS6FM800FBUT0	HS6FM800FBUT0	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) UPG	\$18,325	Each	33%		\$12,278	Other	ES-1
HS6FM800FBUT1	HS6FM800FBUT1	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) UPG 24-31	\$12,340	Each	33%		\$8,268	Other	ES-1
HS6FM800FBUT2	HS6FM800FBUT2	VMAX3 FAMILY	VMAX400K 800GB FLASH R6(14+2) UPG 32+	\$11,780	Each	33%		\$7,893	Other	ES-1
HS6FM800SBU	HS6FM800SBU	VMAX3 FAMILY	VMAX 400K 800GB FLASH DRIVE SPARE UPG	\$18,325	Each	33%		\$12,278	Other	ES-1
HT67220001BTU	HT67220001BTU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT67220001BU	HT67220001BU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVE R1 UPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT67220005BTU	HT67220005BTU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVERS(3+1)TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT67220005BU	HT67220005BU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT67220006BTU	HT67220006BTU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVER6(6+2)TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT67220006BU	HT67220006BU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT67220007BTU	HT67220007BTU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVERS(7+1)TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT67220007BU	HT67220007BU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT6722000FBTU	HT6722000FBTU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRVR6(14+2)TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT6722000FBU	HT6722000FBU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT6722000SBTU	HT6722000SBTU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRV SPARE TAAUPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT6722000SBU	HT6722000SBU	VMAX3 FAMILY	VMAX 400K 2000GB 7_2K DRIVE SPARE UPG	\$1,595	Each	33%		\$1,069	Other	ES-1
HT67240001BTU	HT67240001BTU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R1 TAA UPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT67240001BU	HT67240001BU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R1 UPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT67240005BTU	HT67240005BTU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT67240005BU	HT67240005BU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R5(3+1)UPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT67240006BTU	HT67240006BTU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R6(6+2)TAAUPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT67240006BU	HT67240006BU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R6(6+2)UPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT67240007BTU	HT67240007BTU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R5(7+1)TAAUPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT67240007BU	HT67240007BU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT6724000FBTU	HT6724000FBTU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R6(14+2)TAAUPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT6724000FBU	HT6724000FBU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV R6(14+2)UPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT6724000SBTU	HT6724000SBTU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV SPARE TAAUPG	\$2,790	Each	33%		\$1,869	Other	ES-1
HT6724000SBU	HT6724000SBU	VMAX3 FAMILY	VMAX 400K 4000GB 7_2K DRV SPARE UPG	\$2,790	Each	33%		\$1,869	Other	ES-1
IRS-100K-N	IRS-100K-N	VMAX3 FAMILY	IRS 100K New Tracking	\$0	Each	33%		\$0	Other	ES-1
IRS-100K-U	IRS-100K-U	VMAX3 FAMILY	IRS 100K Upg Tracking	\$0	Each	33%		\$0	Other	ES-1
IRS-200K-N	IRS-200K-N	VMAX3 FAMILY	IRS 200K New Tracking	\$0	Each	33%		\$0	Other	ES-1
IRS-200K-U	IRS-200K-U	VMAX3 FAMILY	IRS 200K Upg Tracking	\$0	Each	33%		\$0	Other	ES-1
IRS-400K-N	IRS-400K-N	VMAX3 FAMILY	IRS 400K New Tracking	\$0	Each	33%		\$0	Other	ES-1
IRS-400K-U	IRS-400K-U	VMAX3 FAMILY	IRS 400K Upg Tracking	\$0	Each	33%		\$0	Other	ES-1
PCBL3YAG-T	PCBL3YAG-T	VMAX3 FAMILY	INTL 3PHASE 32 AMP ABL TO GARO	\$2,000	Each	33%		\$1,340	Other	ES-1
SCA-3SUITE-RTU	SCA-3SUITE-RTU	VMAX3 FAMILY	Events and Retention Suite for File=CB	\$15,000	Each	33%		\$10,050	Other	ES-1
VSL3-000-816	VSL3-000-816	VMAX3 FAMILY	VIWR SRM LIC ENABLE VMAX=10	\$0	Each	33%		\$0	Other	ES-1
WKPROFILE-FE-BAL	WKPROFILE-FE-BAL	VMAX3 FAMILY	VMAX VG WORKPROFILE FE BALANCE TRACKING	\$0	Each	33%		\$0	Other	ES-1
KL6F3015TP1	KL6F3015TP1	NA	VMAX 450F Sub Logic 15360GB	\$178,915	Each	10%		\$161,024	Other	ES-AF
KL6F3015TP1U	KL6F3015TP1U	NA	VMAX 450F Sub Logic 15360GB UPG	\$214,698	Each	10%		\$193,228	Other	ES-AF
KL6F31920P1	KL6F31920P1	NA	VMAX 450F Sub Logic 1920GB	\$22,364	Each	10%		\$20,128	Other	ES-AF
KL6F31920P1U	KL6F31920P1U	NA	VMAX 450F Sub Logic 1920GB UPG	\$26,838	Each	10%		\$24,154	Other	ES-AF
KL6F33840P1	KL6F33840P1	NA	VMAX 450F Sub Logic 3840GB	\$44,729	Each	10%		\$40,256	Other	ES-AF
KL6F33840P1U	KL6F33840P1U	NA	VMAX 450F Sub Logic 3840GB UPG	\$53,674	Each	10%		\$48,307	Other	ES-AF
KL6F37680P1	KL6F37680P1	NA	VMAX 450F Sub Logic 7680GB	\$89,458	Each	10%		\$80,512	Other	ES-AF
KL6F37680P1U	KL6F37680P1U	NA	VMAX 450F Sub Logic 7680GB UPG	\$107,349	Each	10%		\$96,614	Other	ES-AF
KL6F3960P1	KL6F3960P1	NA	VMAX 450F Sub Logic 960GB	\$11,182	Each	10%		\$10,064	Other	ES-AF
KL6F3960P1U	KL6F3960P1U	NA	VMAX 450F Sub Logic 960GB UPG	\$13,419	Each	10%		\$12,077	Other	ES-AF
KX6F3015TP1	KX6F3015TP1	NA	VMAX 450FX Sub Logic 15360GB	\$247,815	Each	10%		\$223,034	Other	ES-AF
KX6F3015TP1U	KX6F3015TP1U	NA	VMAX 450FX Sub Logic 15360GB UPG	\$313,788	Each	10%		\$282,409	Other	ES-AF
KX6F3960P1	KX6F3960P1	NA	VMAX 450FX Sub Logic 960GB	\$15,488	Each	10%		\$13,940	Other	ES-AF
KX6F3960P1U	KX6F3960P1U	NA	VMAX 450FX Sub Logic 960GB UPG	\$19,612	Each	10%		\$17,651	Other	ES-AF
KX6F3P680P1	KX6F3P680P1	NA	VMAX 450FX Sub Logic 7680GB	\$123,908	Each	10%		\$111,517	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
KX6F3P680P1U	KX6F3P680P1U	NA	VMAX 450FX Sub Logic 7680GB UPG	\$156,894	Each	10%	\$141,204	Other	ES-AF
KXL6F31920P1	KXL6F31920P1	NA	VMAX 450FX Sub Logic 1920GB	\$30,977	Each	10%	\$27,879	Other	ES-AF
KXL6F31920P1U	KXL6F31920P1U	NA	VMAX 450FX Sub Logic 1920GB UPG	\$39,224	Each	10%	\$35,301	Other	ES-AF
KXL6F33840P1	KXL6F33840P1	NA	VMAX 450FX Sub Logic 3840GB	\$61,954	Each	10%	\$55,758	Other	ES-AF
KXL6F33840P1U	KXL6F33840P1U	NA	VMAX 450FX Sub Logic 3840GB UPG	\$78,447	Each	10%	\$70,602	Other	ES-AF
LL6F3015TP1	LL6F3015TP1	NA	VMAX 850F Sub Logic 15360GB	\$178,915	Each	10%	\$161,024	Other	ES-AF
LL6F3015TP1U	LL6F3015TP1U	NA	VMAX 850F Sub Logic 15360GB UPG	\$214,698	Each	10%	\$193,228	Other	ES-AF
LL6F31920P1	LL6F31920P1	NA	VMAX 850F Sub Logic 1920GB	\$22,364	Each	10%	\$20,128	Other	ES-AF
LL6F31920P1U	LL6F31920P1U	NA	VMAX 850F Sub Logic 1920GB UPG	\$26,838	Each	10%	\$24,154	Other	ES-AF
LL6F33840P1	LL6F33840P1	NA	VMAX 850F Sub Logic 3840GB	\$44,729	Each	10%	\$40,256	Other	ES-AF
LL6F33840P1U	LL6F33840P1U	NA	VMAX 850F Sub Logic 3840GB UPG	\$53,674	Each	10%	\$48,307	Other	ES-AF
LL6F3960P1	LL6F3960P1	NA	VMAX 850F Sub Logic 960GB	\$11,182	Each	10%	\$10,064	Other	ES-AF
LL6F3960P1U	LL6F3960P1U	NA	VMAX 850F Sub Logic 960GB UPG	\$13,419	Each	10%	\$12,077	Other	ES-AF
LL6F3P680P1	LL6F3P680P1	NA	VMAX 850F Sub Logic 7680GB	\$89,458	Each	10%	\$80,512	Other	ES-AF
LL6F3P680P1U	LL6F3P680P1U	NA	VMAX 850F Sub Logic 7680GB UPG	\$107,349	Each	10%	\$96,614	Other	ES-AF
LX6F3015TP1	LX6F3015TP1	NA	VMAX 850FX Sub Logic 15360GB	\$247,815	Each	10%	\$223,034	Other	ES-AF
LX6F3015TP1U	LX6F3015TP1U	NA	VMAX 850FX Sub Logic 15360GB UPG	\$313,788	Each	10%	\$282,409	Other	ES-AF
LX6F3960P1	LX6F3960P1	NA	VMAX 850FX Sub Logic 960GB	\$15,488	Each	10%	\$13,940	Other	ES-AF
LX6F3960P1U	LX6F3960P1U	NA	VMAX 850FX Sub Logic 960GB UPG	\$19,612	Each	10%	\$17,651	Other	ES-AF
LX6F3P680P1	LX6F3P680P1	NA	VMAX 850FX Sub Logic 7680GB	\$123,908	Each	10%	\$111,517	Other	ES-AF
LX6F3P680P1U	LX6F3P680P1U	NA	VMAX 850FX Sub Logic 7680GB UPG	\$156,894	Each	10%	\$141,204	Other	ES-AF
LXL6F31920P1	LXL6F31920P1	NA	VMAX 850FX Sub Logic 1920GB	\$30,977	Each	10%	\$27,879	Other	ES-AF
LXL6F31920P1U	LXL6F31920P1U	NA	VMAX 850FX Sub Logic 1920GB UPG	\$39,224	Each	10%	\$35,301	Other	ES-AF
LXL6F33840P1	LXL6F33840P1	NA	VMAX 850FX Sub Logic 3840GB	\$61,954	Each	10%	\$55,758	Other	ES-AF
LXL6F33840P1U	LXL6F33840P1U	NA	VMAX 850FX Sub Logic 3840GB UPG	\$78,447	Each	10%	\$70,602	Other	ES-AF
M-PS1-HW-018	M-PS1-HW-018	NA	ProSupport One 4HR/HC Hardware Support	\$598,308	Each	10%	\$538,478	Other	ES-AF
M-PS1-SW-018	M-PS1-SW-018	NA	ProSupport One 4HR/HC Software Support	\$199,827	Each	10%	\$179,844	Other	ES-AF
M-PSM-HW-018	M-PSM-HW-018	NA	PROSUPPORT 4HR/HC HARDWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	ES-AF
M-PSM-SW-018	M-PSM-SW-018	NA	PROSUPPORT 4HR/HC SOFTWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	ES-AF
M-PSP-HW-018	M-PSP-HW-018	NA	PROSUPPORT PLUS 4HR/HC HARDWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	ES-AF
M-PSP-SW-018	M-PSP-SW-018	NA	PROSUPPORT PLUS 4HR/HC SOFTWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	ES-AF
M-PSS-HW-4H-018	M-PSS-HW-4H-018	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	10%	\$179,844	Other	ES-AF
M-PSS-HW-NB-018	M-PSS-HW-NB-018	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	10%	\$179,844	Other	ES-AF
M-PS-SW-018	M-PS-SW-018	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	ES-AF
VB-450F-1TB-1920	VB-450F-1TB-1920	NA	VBRICK 450F 1TB SUB LOGIC 1920	\$35,001	Each	10%	\$31,501	Other	ES-AF
VB-450F-1TB-1920U	VB-450F-1TB-1920U	NA	VBRICK 450F 1TB SUB LOGIC 1920 UPG	\$42,001	Each	10%	\$37,801	Other	ES-AF
VB-450F-1TB-3840	VB-450F-1TB-3840	NA	VBRICK 450F 1TB SUB LOGIC 3840	\$70,001	Each	10%	\$63,001	Other	ES-AF
VB-450F-1TB-3840U	VB-450F-1TB-3840U	NA	VBRICK 450F 1TB SUB LOGIC 3840 UPG	\$84,002	Each	10%	\$75,602	Other	ES-AF
VB-450F-2TB-1920	VB-450F-2TB-1920	NA	VBRICK 450F 2TB SUB LOGIC 1920	\$43,553	Each	10%	\$39,198	Other	ES-AF
VB-450F-2TB-1920U	VB-450F-2TB-1920U	NA	VBRICK 450F 2TB SUB LOGIC 1920 UPG	\$52,264	Each	10%	\$47,038	Other	ES-AF
VB-450F-2TB-3840	VB-450F-2TB-3840	NA	VBRICK 450F 2TB SUB LOGIC 3840	\$87,107	Each	10%	\$78,396	Other	ES-AF
VB-450F-2TB-3840U	VB-450F-2TB-3840U	NA	VBRICK 450F 2TB SUB LOGIC 3840 UPG	\$104,528	Each	10%	\$94,075	Other	ES-AF
VB-450X-1TB-1920	VB-450X-1TB-1920	NA	VBRICK 450FX 1TB SUB LOGIC 1920	\$63,126	Each	10%	\$56,813	Other	ES-AF
VB-450X-1TB-1920U	VB-450X-1TB-1920U	NA	VBRICK 450FX 1TB SUB LOGIC 1920 UPG	\$75,751	Each	10%	\$68,176	Other	ES-AF
VB-450X-1TB-3840	VB-450X-1TB-3840	NA	VBRICK 450FX 1TB SUB LOGIC 3840	\$126,251	Each	10%	\$113,626	Other	ES-AF
VB-450X-1TB-3840U	VB-450X-1TB-3840U	NA	VBRICK 450FX 1TB SUB LOGIC 3840 UPG	\$151,502	Each	10%	\$136,352	Other	ES-AF
VB-450X-2TB-1920	VB-450X-2TB-1920	NA	VBRICK 450FX 2TB SUB LOGIC 1920	\$71,678	Each	10%	\$64,510	Other	ES-AF
VB-450X-2TB-1920U	VB-450X-2TB-1920U	NA	VBRICK 450FX 2TB SUB LOGIC 1920 UPG	\$86,014	Each	10%	\$77,413	Other	ES-AF
VB-450X-2TB-3840	VB-450X-2TB-3840	NA	VBRICK 450FX 2TB SUB LOGIC 3840	\$143,357	Each	10%	\$129,021	Other	ES-AF
VB-450X-2TB-3840U	VB-450X-2TB-3840U	NA	VBRICK 450FX 2TB SUB LOGIC 3840 UPG	\$172,028	Each	10%	\$154,825	Other	ES-AF
VB-850F-1TB-1920	VB-850F-1TB-1920	NA	VBRICK 850F 1TB SUB LOGIC 1920	\$39,063	Each	10%	\$35,156	Other	ES-AF
VB-850F-1TB-1920U	VB-850F-1TB-1920U	NA	VBRICK 850F 1TB SUB LOGIC 1920 UPG	\$46,875	Each	10%	\$42,188	Other	ES-AF
VB-850F-1TB-3840	VB-850F-1TB-3840	NA	VBRICK 850F 1TB SUB LOGIC 3840	\$78,125	Each	10%	\$70,313	Other	ES-AF
VB-850F-1TB-3840U	VB-850F-1TB-3840U	NA	VBRICK 850F 1TB SUB LOGIC 3840 UPG	\$93,750	Each	10%	\$84,375	Other	ES-AF
VB-850F-2TB-1920	VB-850F-2TB-1920	NA	VBRICK 850F 2TB SUB LOGIC 1920	\$67,188	Each	10%	\$60,469	Other	ES-AF
VB-850F-2TB-1920U	VB-850F-2TB-1920U	NA	VBRICK 850F 2TB SUB LOGIC 1920 UPG	\$80,625	Each	10%	\$72,563	Other	ES-AF
VB-850F-2TB-3840	VB-850F-2TB-3840	NA	VBRICK 850F 2TB SUB LOGIC 3840	\$134,375	Each	10%	\$120,938	Other	ES-AF
VB-850F-2TB-3840U	VB-850F-2TB-3840U	NA	VBRICK 850F 2TB SUB LOGIC 3840 UPG	\$161,250	Each	10%	\$145,125	Other	ES-AF
VB-850X-1TB-1920	VB-850X-1TB-1920	NA	VBRICK 850FX 1TB SUB LOGIC 1920	\$47,675	Each	10%	\$42,908	Other	ES-AF
VB-850X-1TB-1920U	VB-850X-1TB-1920U	NA	VBRICK 850FX 1TB SUB LOGIC 1920 UPG	\$57,210	Each	10%	\$51,489	Other	ES-AF
VB-850X-1TB-3840	VB-850X-1TB-3840	NA	VBRICK 850FX 1TB SUB LOGIC 3840	\$95,350	Each	10%	\$85,815	Other	ES-AF
VB-850X-1TB-3840U	VB-850X-1TB-3840U	NA	VBRICK 850FX 1TB SUB LOGIC 3840 UPG	\$114,420	Each	10%	\$102,978	Other	ES-AF
VB-850X-2TB-1920	VB-850X-2TB-1920	NA	VBRICK 850FX 2TB SUB LOGIC 1920	\$75,800	Each	10%	\$68,220	Other	ES-AF
VB-850X-2TB-1920U	VB-850X-2TB-1920U	NA	VBRICK 850FX 2TB SUB LOGIC 1920 UPG	\$80,625	Each	10%	\$72,563	Other	ES-AF
VB-850X-2TB-3840	VB-850X-2TB-3840	NA	VBRICK 850FX 2TB SUB LOGIC 3840	\$151,600	Each	10%	\$136,440	Other	ES-AF
VB-850X-2TB-3840U	VB-850X-2TB-3840U	NA	VBRICK 850FX 2TB SUB LOGIC 3840 UPG	\$181,920	Each	10%	\$163,728	Other	ES-AF
VS13-002-026	VS13-002-026	RECOVERPOINT	RP/EX LOCAL VMAX 250 LIC TLA=CC	\$0	Each	10%	\$0	Other	ES-AF
VS13-002-027	VS13-002-027	RECOVERPOINT	RP/EX LOCAL VMAX 450/850/950 LIC TLA=CC	\$0	Each	10%	\$0	Other	ES-AF
450-001-206	450-001-206	VMAX AFA FAMILY	VMAX FLASH F SUITE ENABLER 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF
450-001-207	450-001-207	VMAX AFA FAMILY	VMAX FLASH FX SUITE ENABLER 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF
450-001-208	450-001-208	VMAX AFA FAMILY	VMAX FLASH FX SUITE BASE=IC	\$0	Each	10%	\$0	Other	ES-AF
450-001-599	450-001-599	VMAX AFA FAMILY	VIIPR SUITE for VMAX 450 FLASH=CC	\$0	Each	10%	\$0	Other	ES-AF
450-001-600	450-001-600	VMAX AFA FAMILY	VIIPR SUITE for VMAX 850 FLASH=CC	\$0	Each	10%	\$0	Other	ES-AF
450-001-601	450-001-601	VMAX AFA FAMILY	VIIPR SUITE for VMAX 250 FLASH=CC	\$0	Each	10%	\$0	Other	ES-AF
450-001-610	450-001-610	VMAX AFA FAMILY	VMAX FLASH zF SUITE BASE=IC	\$0	Each	10%	\$0	Other	ES-AF
450-001-611	450-001-611	VMAX AFA FAMILY	VMAX FLASH zFX SUITE ENABLER 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF
450-001-612	450-001-612	VMAX AFA FAMILY	VMAX FLASH zFX SUITE BASE=IC	\$0	Each	10%	\$0	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
450-001-623	450-001-623	VMAX AFA FAMILY	VMAX FLASH zF SUITE BASE=IC	\$0	Each	10%	\$0	Other	ES-AF	
450-001-624	450-001-624	VMAX AFA FAMILY	VMAX FLASH zFX SUITE BASE=IC	\$0	Each	10%	\$0	Other	ES-AF	
450-001-640	450-001-640	VMAX AFA FAMILY	ViPR Suite For VMAX950 Flash=CC	\$2,360	Each	10%	\$2,124	Other	ES-AF	
450-001-641	450-001-641	VMAX AFA FAMILY	VMAX Flash zFX Suite Enabler 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF	
450-001-642	450-001-642	VMAX AFA FAMILY	VMAX Flash FX Suite Enabler Mixed 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF	
450-001-650	450-001-650	VMAX AFA FAMILY	VMAX All Flash zFX Suite Base=IC	\$0	Each	10%	\$0	Other	ES-AF	
450-001-651	450-001-651	VMAX AFA FAMILY	VMAX All Flash zFX Suite Base=IC	\$0	Each	10%	\$0	Other	ES-AF	
450-001-656	450-001-656	VMAX AFA FAMILY	VMAX All Flash FX Suite Base=IC	\$0	Each	10%	\$0	Other	ES-AF	
450-001-657	450-001-657	VMAX AFA FAMILY	VMAX Flash FX Suite Enabler 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF	
456-111-363	456-111-363	VMAX AFA FAMILY	PowerSync 75 licenses=IC	\$0	Each	10%	\$0	Other	ES-AF	
456-111-641	456-111-641	VMAX AFA FAMILY	ViPR SRM for VMAX 850 LIC=CC	\$0	Each	10%	\$0	Other	ES-AF	
456-112-107	456-112-107	VMAX AFA FAMILY	RP/EX Local for VMAX 450/850/950 LIC=CC	\$2,700	Each	10%	\$2,430	Other	ES-AF	
456-112-108	456-112-108	VMAX AFA FAMILY	RP/EX Rem for VMAX 450/850/950 LIC=CC	\$2,700	Each	10%	\$2,430	Other	ES-AF	
456-112-109	456-112-109	VMAX AFA FAMILY	RP/EX LOCAL FOR VMAX 250 LIC=CC	\$2,700	Each	10%	\$2,430	Other	ES-AF	
456-112-110	456-112-110	VMAX AFA FAMILY	RP/EX REMOTE FOR VMAX 250 LIC=CC	\$2,700	Each	10%	\$2,430	Other	ES-AF	
456-112-948	456-112-948	VMAX AFA FAMILY	VMAX F to FX Conversion Add Cap=CC	\$4,255	Each	10%	\$3,830	Other	ES-AF	
456-112-949	456-112-949	VMAX AFA FAMILY	VMAX zF to zFX Conversion Add Cap=CC	\$4,315	Each	10%	\$3,884	Other	ES-AF	
456-112-977	456-112-977	VMAX AFA FAMILY	VMAX F to FX Existing Capacity =CC	\$5,660	Each	10%	\$5,094	Other	ES-AF	
456-112-978	456-112-978	VMAX AFA FAMILY	VMAX zF to zFX Existing Capacity =CC	\$5,740	Each	10%	\$5,166	Other	ES-AF	
458-001-385	458-001-385	VMAX AFA FAMILY	VMAX FLASH LOCAL REP PRODUCT 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-387	458-001-387	VMAX AFA FAMILY	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100	Each	10%	\$2,790	Other	ES-AF	
458-001-389	458-001-389	VMAX AFA FAMILY	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275	Each	10%	\$2,948	Other	ES-AF	
458-001-390	458-001-390	VMAX AFA FAMILY	VMAX FLASH ENCRYPTION PRODUCT 1TB=CC	\$1,475	Each	10%	\$1,328	Other	ES-AF	
458-001-391	458-001-391	VMAX AFA FAMILY	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000	Each	10%	\$45,000	Other	ES-AF	
458-001-508	458-001-508	VMAX AFA FAMILY	VMAX FLASH F SUITE OS 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-509	458-001-509	VMAX AFA FAMILY	VMAX FLASH F SUITE BASE=IC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-510	458-001-510	VMAX AFA FAMILY	VMAX FLASH LOCAL REP BASE PRODUCT=IC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-511	458-001-511	VMAX AFA FAMILY	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100	Each	10%	\$2,790	Other	ES-AF	
458-001-512	458-001-512	VMAX AFA FAMILY	VMAX FLASH REM REP BASE PRODUCT=IC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-513	458-001-513	VMAX AFA FAMILY	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275	Each	10%	\$2,948	Other	ES-AF	
458-001-514	458-001-514	VMAX AFA FAMILY	VMAX850 FLASH ENCRYPTION PRODUCT=IC	\$288,000	Each	10%	\$259,200	Other	ES-AF	
458-001-515	458-001-515	VMAX AFA FAMILY	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000	Each	10%	\$45,000	Other	ES-AF	
458-001-516	458-001-516	VMAX AFA FAMILY	VMAX FLASH FX SUITE OS 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-517	458-001-517	VMAX AFA FAMILY	VMAX FLASH CLOUDARRAY PRODUCT=IC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-518	458-001-518	VMAX AFA FAMILY	APPSYNC FOR VMAX F SUITE STR PK=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-519	458-001-519	VMAX AFA FAMILY	APPSYNC FOR VMAX FX SUITE STR PK=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-520	458-001-520	VMAX AFA FAMILY	VMAX FLASH VIPIR CONTROLLER ENABLER=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-525	458-001-525	VMAX AFA FAMILY	APPSYNC FULL FOR VMAX 450/850F STE =CC	\$595	Each	10%	\$536	Other	ES-AF	
458-001-526	458-001-526	VMAX AFA FAMILY	APPSYNC FULL FOR VMAX 450/850FX STE =CC	\$595	Each	10%	\$536	Other	ES-AF	
458-001-533	458-001-533	VMAX AFA FAMILY	VMAX FLASH ESA PRODUCT=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-598	458-001-598	VMAX AFA FAMILY	VMAX850 FLASH ESA PRODUCT=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-605	458-001-605	VMAX AFA FAMILY	APPSYNC FOR VMAX F SUITE =CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-606	458-001-606	VMAX AFA FAMILY	APPSYNC FOR VMAX FX SUITE =CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-607	458-001-607	VMAX AFA FAMILY	VMAX450 FLASH ESA PRODUCT=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-608	458-001-608	VMAX AFA FAMILY	VMAX850 FLASH ESA PRODUCT=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-609	458-001-609	VMAX AFA FAMILY	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$150,000	Each	10%	\$135,000	Other	ES-AF	
458-001-610	458-001-610	VMAX AFA FAMILY	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$150,000	Each	10%	\$135,000	Other	ES-AF	
458-001-636	458-001-636	VMAX AFA FAMILY	VMAX850 FLASH ENCRYPTION PRODUCT=IC	\$288,000	Each	10%	\$259,200	Other	ES-AF	
458-001-686	458-001-686	VMAX AFA FAMILY	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,000	Each	10%	\$13,500	Other	ES-AF	
458-001-690	458-001-690	VMAX AFA FAMILY	APPSYNC STR PK FOR VMAX F SUITE =CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-691	458-001-691	VMAX AFA FAMILY	APPSYNC STR PK FOR VMAX FX SUITE =CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-694	458-001-694	VMAX AFA FAMILY	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,000	Each	10%	\$13,500	Other	ES-AF	
458-001-711	458-001-711	VMAX AFA FAMILY	VMAX FLASH FX POWERPATH PRODUCT=IC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-765	458-001-765	VMAX AFA FAMILY	VMAX FLASH REM REP MF ENABLER=IC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-766	458-001-766	VMAX AFA FAMILY	VMAX FLASH AUTOSWAP PRODUCT=IC	\$550,000	Each	10%	\$495,000	Other	ES-AF	
458-001-767	458-001-767	VMAX AFA FAMILY	VMAX FLASH zDP PRODUCT 1TB=CC	\$950	Each	10%	\$855	Other	ES-AF	
458-001-770	458-001-770	VMAX AFA FAMILY	VMAX FLASH GDDR PRODUCT=IC	\$175,000	Each	10%	\$157,500	Other	ES-AF	
458-001-771	458-001-771	VMAX AFA FAMILY	ViPR SRM for VMAX 250 TB=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-772	458-001-772	VMAX AFA FAMILY	ViPR SRM for VMAX 450 TB=CC	\$1,850	Each	10%	\$1,665	Other	ES-AF	
458-001-773	458-001-773	VMAX AFA FAMILY	ViPR SRM for VMAX 850 TB=CC	\$1,850	Each	10%	\$1,665	Other	ES-AF	
458-001-774	458-001-774	VMAX AFA FAMILY	VMAX250 FLASH ESA PRODUCT=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-775	458-001-775	VMAX AFA FAMILY	VMAX250 FLASH ENCRYPTION PRODUCT=IC	\$52,500	Each	10%	\$47,250	Other	ES-AF	
458-001-777	458-001-777	VMAX AFA FAMILY	SRM LIC ENABLE VMAX=IC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-859	458-001-859	VMAX AFA FAMILY	AppSync Adv for VMAX 250F Suite=CC	\$595	Each	10%	\$536	Other	ES-AF	
458-001-860	458-001-860	VMAX AFA FAMILY	AppSync Adv for VMAX 250FX Suite=CC	\$595	Each	10%	\$536	Other	ES-AF	
458-001-871	458-001-871	VMAX AFA FAMILY	VMAX FLASH F SUITE OS UPG 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-872	458-001-872	VMAX AFA FAMILY	VMAX FLASH FX SUITE OS UPG 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-902	458-001-902	VMAX AFA FAMILY	AppSync Adv for VMAX 450/850F Suite=CC	\$595	Each	10%	\$536	Other	ES-AF	
458-001-903	458-001-903	VMAX AFA FAMILY	AppSync Adv for VMAX 450/850FX Suite=CC	\$595	Each	10%	\$536	Other	ES-AF	
458-001-978	458-001-978	VMAX AFA FAMILY	VMAX FLASH MNFRM ESS PLUS PRODUCT=IC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-979	458-001-979	VMAX AFA FAMILY	VMAX FLASH MNFRM ESS PLUS CAP 1TB=CC	\$1,515	Each	10%	\$1,364	Other	ES-AF	
458-001-983	458-001-983	VMAX AFA FAMILY	RP/EX Local for VMAX 450/850/950 F/IX=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-984	458-001-984	VMAX AFA FAMILY	RP/EX Rem for VMAX 450/850/950 F/IX=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-985	458-001-985	VMAX AFA FAMILY	RP/EX LOCAL FOR VMAX 250 F/IX=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-001-986	458-001-986	VMAX AFA FAMILY	RP/EX REMOTE FOR VMAX 250 F/IX=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-002-157	458-002-157	VMAX AFA FAMILY	VMAX950 Flash ESA Product=CC	\$0	Each	10%	\$0	Other	ES-AF	
458-002-158	458-002-158	VMAX AFA FAMILY	VMAX950 Flash Encryption Product=IC	\$288,000	Each	10%	\$259,200	Other	ES-AF	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
458-002-159	458-002-159	VMAX AFA FAMILY	VIPR SRM For VMAX950 TB=CC	\$1,850	Each	10%	\$1,665	Other	ES-AF
458-002-160	458-002-160	VMAX AFA FAMILY	VMAX F to FX Conversion	\$0	Each	10%	\$0	Other	ES-AF
458-002-161	458-002-161	VMAX AFA FAMILY	VMAX zF to zFX Conversion	\$0	Each	10%	\$0	Other	ES-AF
458-002-192	458-002-192	VMAX AFA FAMILY	VMAX Flash zFX Suite Enab zDP Mix 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF
458-002-197	458-002-197	VMAX AFA FAMILY	VMAX Flash FX Suite Enab OSO Mixd 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF
458-002-353	458-002-353	VMAX AFA FAMILY	VMAX250 FX Flash Encryption Product=IC	\$0	Each	10%	\$0	Other	ES-AF
458-002-354	458-002-354	VMAX AFA FAMILY	VMAX450 FX Flash Encryption Product=IC	\$0	Each	10%	\$0	Other	ES-AF
458-002-355	458-002-355	VMAX AFA FAMILY	VMAX850 FX Flash Encryption Product=IC	\$0	Each	10%	\$0	Other	ES-AF
458-002-356	458-002-356	VMAX AFA FAMILY	VMAX950 FX Flash Encryption Product=IC	\$0	Each	10%	\$0	Other	ES-AF
458-002-357	458-002-357	VMAX AFA FAMILY	AppSync Adv for VMAX AF-FX=CC	\$0	Each	10%	\$0	Other	ES-AF
458-002-359	458-002-359	VMAX AFA FAMILY	SRM for VMAX AF-FX=CC	\$0	Each	10%	\$0	Other	ES-AF
458-002-389	458-002-389	VMAX AFA FAMILY	VMAX FLASH CloudArray FX Product 1TB=IC	\$0	Each	10%	\$0	Other	ES-AF
458-002-390	458-002-390	VMAX AFA FAMILY	PowerPath for VMAX AF-FX=IC	\$0	Each	10%	\$0	Other	ES-AF
458-002-392	458-002-392	VMAX AFA FAMILY	AppSync Str Pk for VMAX AF-FX=CC	\$0	Each	10%	\$0	Other	ES-AF
458-002-394	458-002-394	VMAX AFA FAMILY	SRM for VMAX 250 TB=CC	\$1,850	Each	10%	\$1,665	Other	ES-AF
458-002-395	458-002-395	VMAX AFA FAMILY	SRM for VMAX 450 TB=CC	\$1,850	Each	10%	\$1,665	Other	ES-AF
458-002-396	458-002-396	VMAX AFA FAMILY	SRM for VMAX 850 TB=CC	\$1,850	Each	10%	\$1,665	Other	ES-AF
458-002-397	458-002-397	VMAX AFA FAMILY	SRM for VMAX 950 TB=CC	\$1,850	Each	10%	\$1,665	Other	ES-AF
458-002-433	458-002-433	VMAX AFA FAMILY	VMAX Flash FX Suite Enab OSO Mixd 1TB=CC	\$0	Each	10%	\$0	Other	ES-AF
EAF-1024-2048UFD	EAF-1024-2048UFD	VMAX AFA FAMILY	VMAX 450 MEMCONV 2X512 to 2X1024 GB	\$1,080,000	Each	10%	\$972,000	Other	ES-AF
EAF-1024ADD	EAF-1024ADD	VMAX AFA FAMILY	VMAX 450 ADD 1024GB	\$0	Each	10%	\$0	Other	ES-AF
EAF-1024ADD-3P	EAF-1024ADD-3P	VMAX AFA FAMILY	VMAX 450 ADD 1024GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-1024ADDU	EAF-1024ADDU	VMAX AFA FAMILY	VMAX 450 ADD 1024GB UPG	\$0	Each	10%	\$0	Other	ES-AF
EAF-1024ADDU-3P	EAF-1024ADDU-3P	VMAX AFA FAMILY	VMAX 450 ADD 1024GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-1024ADUFD	EAF-1024ADUFD	VMAX AFA FAMILY	VMAX 450 ADD 1024GB UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
EAF1024ADUFD3P	EAF1024ADUFD3P	VMAX AFA FAMILY	VMAX 450 ADD 1024GB FD UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-1024BASE	EAF-1024BASE	VMAX AFA FAMILY	VMAX 450 BASE 1024GB	\$0	Each	10%	\$0	Other	ES-AF
EAF-1024BASE-3P	EAF-1024BASE-3P	VMAX AFA FAMILY	VMAX 450 BASE 1024GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-2048ADD	EAF-2048ADD	VMAX AFA FAMILY	VMAX 450 ADD 2048GB	\$0	Each	10%	\$0	Other	ES-AF
EAF-2048ADD-3P	EAF-2048ADD-3P	VMAX AFA FAMILY	VMAX 450 ADD 2048GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-2048ADDU	EAF-2048ADDU	VMAX AFA FAMILY	VMAX 450 ADD 2048GB UPG	\$0	Each	10%	\$0	Other	ES-AF
EAF-2048ADDU-3P	EAF-2048ADDU-3P	VMAX AFA FAMILY	VMAX 450 ADD 2048GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-2048ADUFD	EAF-2048ADUFD	VMAX AFA FAMILY	VMAX 450 ADD 2048GB UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
EAF2048ADUFD3P	EAF2048ADUFD3P	VMAX AFA FAMILY	VMAX 450 ADD 2048GB FD UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-2048BASE	EAF-2048BASE	VMAX AFA FAMILY	VMAX 450 BASE 2048GB	\$0	Each	10%	\$0	Other	ES-AF
EAF-2048BASE-3P	EAF-2048BASE-3P	VMAX AFA FAMILY	VMAX 450 BASE 2048GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-512ADD-3P	EAF-512ADD-3P	VMAX AFA FAMILY	VMAX 450 ADD 512GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-512ADDU	EAF-512ADDU	VMAX AFA FAMILY	VMAX 450 ADD 512GB UPG	\$0	Each	10%	\$0	Other	ES-AF
EAF-512ADDU-3P	EAF-512ADDU-3P	VMAX AFA FAMILY	VMAX 450 ADD 512GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-512ADUFD	EAF-512ADUFD	VMAX AFA FAMILY	VMAX 450 ADD 512GB UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
EAF512ADUFD3P	EAF512ADUFD3P	VMAX AFA FAMILY	VMAX 450 ADD 512GB FD UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-512BASE-3P	EAF-512BASE-3P	VMAX AFA FAMILY	VMAX 450 BASE 512GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EAF-DATAMOVER	EAF-DATAMOVER	VMAX AFA FAMILY	VMAX 450 DATA MOVER FOR NAS	\$0	Each	10%	\$0	Other	ES-AF
EAF-DATAMOVERU	EAF-DATAMOVERU	VMAX AFA FAMILY	VMAX 450 DATA MOVER FOR NAS UPG	\$0	Each	10%	\$0	Other	ES-AF
EAF-MGMT	EAF-MGMT	VMAX AFA FAMILY	Embedded Management VMAX 450 Tracking	\$0	Each	10%	\$0	Other	ES-AF
EAF-MGMT-U	EAF-MGMT-U	VMAX AFA FAMILY	Embedded Management VMAX 450 Tracking UP	\$0	Each	10%	\$0	Other	ES-AF
EAF-NAS-SN	EAF-NAS-SN	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 450	\$115,000	Each	10%	\$103,500	Other	ES-AF
EAF-NAS-SNU	EAF-NAS-SNU	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 450 UPG	\$115,000	Each	10%	\$103,500	Other	ES-AF
EAFX-NAS-SN	EAFX-NAS-SN	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 450 FX	\$0	Each	10%	\$0	Other	ES-AF
EAFX-NAS-SNU	EAFX-NAS-SNU	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 450 FX UPG	\$0	Each	10%	\$0	Other	ES-AF
E-CONV-SYS1-3PE	E-CONV-SYS1-3PE	VMAX AFA FAMILY	VMAX DELL EMC TO 3P SYS1 CONV	\$36,605	Each	10%	\$32,945	Other	ES-AF
E-CONV-SYSA-3PE	E-CONV-SYSA-3PE	VMAX AFA FAMILY	VMAX DELL EMC TO 3P SYS ADD CONV	\$22,545	Each	10%	\$20,291	Other	ES-AF
E-ENCRYPT 450	E-ENCRYPT 450	VMAX AFA FAMILY	VMAX 450 DATA AT REST ENCRYPT OS NEW TM	\$0	Each	10%	\$0	Other	ES-AF
E-ENCRYPT 850	E-ENCRYPT 850	VMAX AFA FAMILY	VMAX 850 DATA AT REST ENCRYPT OS NEW TM	\$0	Each	10%	\$0	Other	ES-AF
EF-13UF-UFD-3P	EF-13UF-UFD-3P	VMAX AFA FAMILY	VMAX AF 1U/3U FILLER PANEL KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-1400MOD	EF-1400MOD	VMAX AFA FAMILY	VMAX AF FLASH MOD 1400	\$0	Each	10%	\$0	Other	ES-AF
EF-1400MODCONV	EF-1400MODCONV	VMAX AFA FAMILY	VMAX AF FLASH MOD 1400 CONVERSION	\$0	Each	10%	\$0	Other	ES-AF
EF-1400MODSUF	EF-1400MODSUF	VMAX AFA FAMILY	VMAX AF FLASH MODS 1400 UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-1400MODU	EF-1400MODU	VMAX AFA FAMILY	VMAX AF FLASH MODS 1400 FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-1400MODUF	EF-1400MODUF	VMAX AFA FAMILY	VMAX AF FLASH MOD 1400 UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-1600MODS	EF-1600MODS	VMAX AFA FAMILY	VMAX AF FLASH MODS 1600	\$0	Each	10%	\$0	Other	ES-AF
EF-1600MODSCONV	EF-1600MODSCONV	VMAX AFA FAMILY	VMAX AF FLASH MODS 1600 CONVERSION	\$0	Each	10%	\$0	Other	ES-AF
EF-1600MODSU	EF-1600MODSU	VMAX AFA FAMILY	VMAX AF FLASH MODS 1600 UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-1600MODSUF	EF-1600MODSUF	VMAX AFA FAMILY	VMAX AF FLASH MODS 1600 FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-1UF-3PUFD	EF-1UF-3PUFD	VMAX AFA FAMILY	VMAX AF 3RD PARTY 1-1U FILLER KIT	\$0	Each	10%	\$0	Other	ES-AF
EF-2ENGBEZ-3P	EF-2ENGBEZ-3P	VMAX AFA FAMILY	VMAX AF DUAL ENGINE BEZEL KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-2ME1-3P	EF-2ME1-3P	VMAX AFA FAMILY	VMAX AF ENG 1 IB CABLE KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-2ME1-3PUFD	EF-2ME1-3PUFD	VMAX AFA FAMILY	VMAX AF ENG 1 IB CABLE KIT FD UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-2ME2DUAL-3P	EF-2ME2DUAL-3P	VMAX AFA FAMILY	VMAX AF ENG 2 IB/ETH CABLE KIT 2ENG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-2MENG2CBLUF	EF-2MENG2CBLUF	VMAX AFA FAMILY	VMAX AF 2 MTR 2ND ENG CONTIB+ETH CBL UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-2METERCBL	EF-2METERCBL	VMAX AFA FAMILY	VMAX AF 2 METER CONTIGIB ETH CABLE	\$0	Each	10%	\$0	Other	ES-AF
EF-2METERCBLU	EF-2METERCBLU	VMAX AFA FAMILY	VMAX AF 2 METER CONTIGIB ETH CABLE UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-2UF-UFD-3P	EF-2UF-UFD-3P	VMAX AFA FAMILY	VMAX AF 2U FILLER PANEL KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-350MODSCONV	EF-350MODSCONV	VMAX AFA FAMILY	VMAX AF FLASH MODSS 350 CONVERSION	\$0	Each	10%	\$0	Other	ES-AF
EF-3ME2-3P	EF-3ME2-3P	VMAX AFA FAMILY	VMAX AF ENG 2 IB/ETH CABLE KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	Column I (Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
EF-3ME2-3PUFD	EF-3ME2-3PUFD	VMAX AFA FAMILY	VMAX AF ENG 2 IB/ETH CABLE KIT FD UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-3ME3-3P	EF-3ME3-3P	VMAX AFA FAMILY	VMAX AF ENG 3 IB/ETH CABLE KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-3ME3-3PUFD	EF-3ME3-3PUFD	VMAX AFA FAMILY	VMAX AF ENG 3 IB/ETH CABLE KIT FD UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-3ME4DUAL-3P	EF-3ME4DUAL-3P	VMAX AFA FAMILY	VMAX AF ENG 4 IB/ETH CABLE KIT 2ENG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-3ME6DUAL-3P	EF-3ME6DUAL-3P	VMAX AFA FAMILY	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-3MENG4CBLUF	EF-3MENG4CBLUF	VMAX AFA FAMILY	VMAX AF 3 MTR 2ND ENG CONTIB+ETH CBL UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-3MENG6CBLUF	EF-3MENG6CBLUF	VMAX AFA FAMILY	VMAX AF 3 MTR 2ND ENG CONTIB+ETH CBL UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-3METERCBL	EF-3METERCBL	VMAX AFA FAMILY	VMAX AF 3 METER CONTIGIB ETH CABLE	\$0	Each	10%	\$0	Other	ES-AF
EF-3METERCBLU	EF-3METERCBLU	VMAX AFA FAMILY	VMAX AF 3 METER CONTIGIB ETH CABLE UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-3MX2-3PU	EF-3MX2-3PU	VMAX AFA FAMILY	VMAX AF 3MET IB/ETH CABLE KIT NEW/UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-5ME4-3P	EF-5ME4-3P	VMAX AFA FAMILY	VMAX AF ENG 4 IB/ETH CABLE KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-5ME4-3PUFD	EF-5ME4-3PUFD	VMAX AFA FAMILY	VMAX AF ENG 4 IB/ETH CABLE KIT FD UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-5ME5-3P	EF-5ME5-3P	VMAX AFA FAMILY	VMAX AF ENG 5 IB/ETH CABLE KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-5ME5-3PUFD	EF-5ME5-3PUFD	VMAX AFA FAMILY	VMAX AF ENG 5 IB/ETH CABLE KIT FD UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-5ME6DUAL-3P	EF-5ME6DUAL-3P	VMAX AFA FAMILY	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-5ME8DUAL-3P	EF-5ME8DUAL-3P	VMAX AFA FAMILY	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-5MENG6CBLUF	EF-5MENG6CBLUF	VMAX AFA FAMILY	VMAX AF 5 MTR 2ND ENG CONTIB+ETH CBL UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-5MENG8CBLUF	EF-5MENG8CBLUF	VMAX AFA FAMILY	VMAX AF 5 MTR 2ND ENG CONTIB+ETH CBL UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-5METERCBL	EF-5METERCBL	VMAX AFA FAMILY	VMAX AF 5 METER CONTIGIB ETH CABLE	\$0	Each	10%	\$0	Other	ES-AF
EF-5METERCBLU	EF-5METERCBLU	VMAX AFA FAMILY	VMAX AF 5 METER CONTIGIB ETH CABLE UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-5MX3X4-3PU	EF-5MX3X4-3PU	VMAX AFA FAMILY	VMAX AF 5MET IB/ETH CABLE KIT NEW/UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-700MOD	EF-700MOD	VMAX AFA FAMILY	VMAX AF FLASH MOD 700	\$0	Each	10%	\$0	Other	ES-AF
EF-700MODU	EF-700MODU	VMAX AFA FAMILY	VMAX AF FLASH MOD 700 UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-700MODUF	EF-700MODUF	VMAX AFA FAMILY	VMAX AF FLASH MOD 700 FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-8ME6-3P	EF-8ME6-3P	VMAX AFA FAMILY	VMAX AF ENG 6 IB/ETH CABLE KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-8ME6-3PUFD	EF-8ME6-3PUFD	VMAX AFA FAMILY	VMAX AF ENG 6 IB/ETH CABLE KIT FD UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-8ME7-3P	EF-8ME7-3P	VMAX AFA FAMILY	VMAX AF ENG 7 IB/ETH CABLE KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-8ME7-3PUFD	EF-8ME7-3PUFD	VMAX AFA FAMILY	VMAX AF ENG 7 IB/ETH CABLE KIT FD UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-8ME8-3P	EF-8ME8-3P	VMAX AFA FAMILY	VMAX AF ENG 8 IB/ETH CABLE KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-8ME8-3PUFD	EF-8ME8-3PUFD	VMAX AFA FAMILY	VMAX AF ENG 8 IB/ETH CABLE KIT FD UPG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-8ME8DUAL-3P	EF-8ME8DUAL-3P	VMAX AFA FAMILY	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$0	Each	10%	\$0	Other	ES-AF
EF-8MENG8CBLUF	EF-8MENG8CBLUF	VMAX AFA FAMILY	VMAX AF 8 MTR 2ND ENG CONTIB+ETH CBL UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-8METERCBL	EF-8METERCBL	VMAX AFA FAMILY	VMAX AF 8 METER CONTIGIB+ETH CABLE	\$0	Each	10%	\$0	Other	ES-AF
EF-8METERCBLU	EF-8METERCBLU	VMAX AFA FAMILY	VMAX AF 8 METER CONTIGIB+ETH CABLE UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-ACON3P-50	EF-ACON3P-50	VMAX AFA FAMILY	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0	Each	10%	\$0	Other	ES-AF
EF-BEDIR	EF-BEDIR	VMAX AFA FAMILY	VMAX AF DIR F	\$9,750	Each	10%	\$8,775	Other	ES-AF
EF-BEDIRU	EF-BEDIRU	VMAX AFA FAMILY	VMAX AF DIR F UPG	\$9,750	Each	10%	\$8,775	Other	ES-AF
EF-BEDIRUFD	EF-BEDIRUFD	VMAX AFA FAMILY	VMAX AF DIR F FD UPG	\$9,750	Each	10%	\$8,775	Other	ES-AF
EF-BK40000E	EF-BK40000E	VMAX AFA FAMILY	VMAX AF FC BACKUP I/O FOR NAS	\$2,100	Each	10%	\$1,890	Other	ES-AF
EF-BK80000E	EF-BK80000E	VMAX AFA FAMILY	VMAX AF FC BACKUP I/O FOR NAS	\$2,100	Each	10%	\$1,890	Other	ES-AF
EF-BLNK-SKINS	EF-BLNK-SKINS	VMAX AFA FAMILY	VMAX AF SIDE PANELS BLANK	\$0	Each	10%	\$0	Other	ES-AF
EF-BLNK-SKINSU	EF-BLNK-SKINSU	VMAX AFA FAMILY	VMAX AF SIDE PANELS BLANK UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-COMPRESS	EF-COMPRESS	VMAX AFA FAMILY	VMAX AF HDW COMPRESSION	\$0	Each	10%	\$0	Other	ES-AF
EF-COMPRESSF	EF-COMPRESSF	VMAX AFA FAMILY	VMAX AF HDW COMPRESSION FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-COMPRESSU	EF-COMPRESSU	VMAX AFA FAMILY	VMAX AF HDW COMPRESSION UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-CONV-SYS1-3P	EF-CONV-SYS1-3P	VMAX AFA FAMILY	VMAX AF EMC TO 3P SYS1 CONV	\$36,605	Each	10%	\$32,945	Other	ES-AF
EF-CONV-SYS1-3PE	EF-CONV-SYS1-3PE	VMAX AFA FAMILY	VMAX AF DELL EMC TO 3P SYS1 CONV	\$36,605	Each	10%	\$32,945	Other	ES-AF
EF-CONV-SYSA-3P	EF-CONV-SYSA-3P	VMAX AFA FAMILY	VMAX AF EMC TO 3P SYS ADD CONV	\$22,545	Each	10%	\$20,291	Other	ES-AF
EF-CONV-SYSA-3PE	EF-CONV-SYSA-3PE	VMAX AFA FAMILY	VMAX AF DELL EMC TO 3P SYS ADD CONV	\$22,545	Each	10%	\$20,291	Other	ES-AF
EF-DE120	EF-DE120	VMAX AFA FAMILY	VMAX AF 120 SLT DR ENCL	\$0	Each	10%	\$0	Other	ES-AF
EF-DE120-3P	EF-DE120-3P	VMAX AFA FAMILY	VMAX AF 120 SLT DR ENCL 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-DE120U	EF-DE120U	VMAX AFA FAMILY	VMAX AF 120 SLT DR ENCL UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-DE120U-3P	EF-DE120U-3P	VMAX AFA FAMILY	VMAX AF 120 SLT DR ENCL UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-DE120UFD	EF-DE120UFD	VMAX AFA FAMILY	VMAX AF 120 SLT DR ENCL UFD	\$0	Each	10%	\$0	Other	ES-AF
EF-DE120UFD-3P	EF-DE120UFD-3P	VMAX AFA FAMILY	VMAX AF 120 SLT DR ENCL UFD 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-DIR3MCBL	EF-DIR3MCBL	VMAX AFA FAMILY	VMAX AF DIRECT CONNECT 3 METER	\$0	Each	10%	\$0	Other	ES-AF
EF-DIR3MCBLU	EF-DIR3MCBLU	VMAX AFA FAMILY	VMAX AF DIRECT CONNECT 3 METER UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-DIR3MCBLUF1	EF-DIR3MCBLUF1	VMAX AFA FAMILY	VMAX AF DIRECT CONNECT 3 MTR DAE1 FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-DIR3MCBLUF2	EF-DIR3MCBLUF2	VMAX AFA FAMILY	VMAX AF DIRECT CONNECT 3 MTR DAE2 FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-DIR3MCBLUF3	EF-DIR3MCBLUF3	VMAX AFA FAMILY	VMAX AF Std 1 Eng DAE3 (Direct A) Upgr	\$0	Each	10%	\$0	Other	ES-AF
EF-DIR3MCBLUF4	EF-DIR3MCBLUF4	VMAX AFA FAMILY	VMAX AF Std 1 Eng DAE 4 (Direct B) Upgr	\$0	Each	10%	\$0	Other	ES-AF
EF-DSOPTICE2	EF-DSOPTICE2	VMAX AFA FAMILY	VMAX AF ENG 2 DSP CBLOPTICS KIT	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE2U	EF-DSOPTICE2U	VMAX AFA FAMILY	VMAX AF ENG 2 DSP CBLOPTICS KIT UPG	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE3	EF-DSOPTICE3	VMAX AFA FAMILY	VMAX AF ENG 3 DSP CBLOPTICS KIT	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE3U	EF-DSOPTICE3U	VMAX AFA FAMILY	VMAX AF ENG 3 DSP CBLOPTICS KIT UPG	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE4	EF-DSOPTICE4	VMAX AFA FAMILY	VMAX AF ENG 4 DSP CBLOPTICS KIT	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE4U	EF-DSOPTICE4U	VMAX AFA FAMILY	VMAX AF ENG 4 DSP CBLOPTICS KIT UPG	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE5	EF-DSOPTICE5	VMAX AFA FAMILY	VMAX AF ENG 5 DSP CBLOPTICS KIT	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE5U	EF-DSOPTICE5U	VMAX AFA FAMILY	VMAX AF ENG 5 DSP CBLOPTICS KIT UPG	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE6	EF-DSOPTICE6	VMAX AFA FAMILY	VMAX AF ENG 6 DSP CBLOPTICS KIT	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE6U	EF-DSOPTICE6U	VMAX AFA FAMILY	VMAX AF ENG 6 DSP CBLOPTICS KIT UPG	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE7	EF-DSOPTICE7	VMAX AFA FAMILY	VMAX AF ENG 7 DSP CBLOPTICS KIT	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE7U	EF-DSOPTICE7U	VMAX AFA FAMILY	VMAX AF ENG 7 DSP CBLOPTICS KIT UPG	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE8	EF-DSOPTICE8	VMAX AFA FAMILY	VMAX AF ENG 8 DSP CBLOPTICS KIT	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-DSOPTICE8U	EF-DSOPTICE8U	VMAX AFA FAMILY	VMAX AF ENG 8 DSP CBLOPTICS KIT UPG	\$15,285	Each	10%	\$13,757	Other	ES-AF
EF-FABLA	EF-FABLA	VMAX AFA FAMILY	VMAX 450 FABRIC	\$0	Each	10%	\$0	Other	ES-AF
EF-FABLA-3P	EF-FABLA-3P	VMAX AFA FAMILY	VMAX 450 FABRIC 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
EF-FABLA-UFD	EF-FABLA-UFD	VMAX AFA FAMILY	VMAX 450 FABRIC UPGRADE	\$0	Each	10%	\$0	Other	ES-AF
EF-FABLAUFD-3P	EF-FABLAUFD-3P	VMAX AFA FAMILY	VMAX 450 FABRIC UPGRADE 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-FABR	EF-FABR	VMAX AFA FAMILY	VMAX 850 FABRIC	\$0	Each	10%	\$0	Other	ES-AF
EF-FABR-3P	EF-FABR-3P	VMAX AFA FAMILY	VMAX 850 FABRIC 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-FABR-UFD	EF-FABR-UFD	VMAX AFA FAMILY	VMAX 850 FABRIC UPGRADE	\$0	Each	10%	\$0	Other	ES-AF
EF-FABR-UFD-3P	EF-FABR-UFD-3P	VMAX AFA FAMILY	VMAX 850 FABRIC UPGRADE 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-FDOORSYS1D	EF-FDOORSYS1D	VMAX AFA FAMILY	SB1 Dual Engine Hex Front Door	\$0	Each	10%	\$0	Other	ES-AF
EF-FDOORSYS1DE	EF-FDOORSYS1DE	VMAX AFA FAMILY	SB1 DUAL ENGINE HEX DELL DOOR	\$0	Each	10%	\$0	Other	ES-AF
EF-FDOORSYS28D	EF-FDOORSYS28D	VMAX AFA FAMILY	SB2-8 Dual Engine Hex Front Door	\$0	Each	10%	\$0	Other	ES-AF
EF-FDOORSYS28DE	EF-FDOORSYS28DE	VMAX AFA FAMILY	SB2-8 DUAL ENGINE HEX DELL DOOR	\$0	Each	10%	\$0	Other	ES-AF
EF-FDOORSYS28DU	EF-FDOORSYS28DU	VMAX AFA FAMILY	SB2-8 Dual Engine Hex Door Pair Upg	\$0	Each	10%	\$0	Other	ES-AF
EF-FDOORSYS28DUE	EF-FDOORSYS28DUE	VMAX AFA FAMILY	SB2-8 DUAL ENGINE HEX DELL DOOR UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00008S	EF-FE00008S	VMAX AFA FAMILY	VMAX AF 8SM 16G FICON	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00080S	EF-FE00080S	VMAX AFA FAMILY	VMAX AF 8MM 16G FICON	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00200TC	EF-FE00200TC	VMAX AFA FAMILY	VMAX AF 2PT 10 GBE BASE T	\$2,200	Each	10%	\$1,980	Other	ES-AF
EF-FE00200TO	EF-FE00200TO	VMAX AFA FAMILY	VMAX AF 2PT 10 GBE OPTICAL	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00400	EF-FE00400	VMAX AFA FAMILY	VMAX AF 4M GIGE	\$5,310	Each	10%	\$4,779	Other	ES-AF
EF-FE00400C	EF-FE00400C	VMAX AFA FAMILY	VMAX AF 4PT GBE BASE T	\$2,000	Each	10%	\$1,800	Other	ES-AF
EF-FE00400C4	EF-FE00400C4	VMAX AFA FAMILY	VMAX AF 4MM4 COPR GIGE	\$1,980	Each	10%	\$1,782	Other	ES-AF
EF-FE00400C4UFX	EF-FE00400C4UFX	VMAX AFA FAMILY	VMAX VG 4MM4COPR FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00400C4UX	EF-FE00400C4UX	VMAX AFA FAMILY	VMAX VG 4MM4COPR UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00400T	EF-FE00400T	VMAX AFA FAMILY	VMAX AF 4MM 10 GIGE	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00400TUFX	EF-FE00400TUFX	VMAX AFA FAMILY	VMAX VG 4MM 10 GIGE FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00400TUX	EF-FE00400TUX	VMAX AFA FAMILY	VMAX VG 4MM 10 GIGE UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00800T	EF-FE00800T	VMAX AFA FAMILY	VMAX AF 8MM 10GIGE	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00800TUFX	EF-FE00800TUFX	VMAX AFA FAMILY	VMAX VG 8MM 10 GIGE FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE00800TUX	EF-FE00800TUX	VMAX AFA FAMILY	VMAX VG 8MM 10 GIGE UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE08000E	EF-FE08000E	VMAX AFA FAMILY	VMAX AF 8SM 8G FIBRE	\$4,140	Each	10%	\$3,726	Other	ES-AF
EF-FE08000S	EF-FE08000S	VMAX AFA FAMILY	VMAX AF 8SM 16G FC	\$10,805	Each	10%	\$9,725	Other	ES-AF
EF-FE44000E	EF-FE44000E	VMAX AFA FAMILY	VMAX VG 4MM4SM 8G FIBRE	\$3,315	Each	10%	\$2,984	Other	ES-AF
EF-FE62000E	EF-FE62000E	VMAX AFA FAMILY	VMAX AF 6MM2SM 8G FIBRE	\$2,395	Each	10%	\$2,156	Other	ES-AF
EF-FE80000E	EF-FE80000E	VMAX AFA FAMILY	VMAX AF 8MM 8G FIBRE	\$0	Each	10%	\$0	Other	ES-AF
EF-FE80000EUFX	EF-FE80000EUFX	VMAX AFA FAMILY	VMAX VG 8MM 8G FIBRE FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE80000EUX	EF-FE80000EUX	VMAX AFA FAMILY	VMAX VG 8MM 8G FIBRE UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE80000S	EF-FE80000S	VMAX AFA FAMILY	VMAX AF 8MM 16G FC	\$0	Each	10%	\$0	Other	ES-AF
EF-FE80000SUFX	EF-FE80000SUFX	VMAX AFA FAMILY	VMAX VG 8MM 16G FIBRE FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-FE80000SUX	EF-FE80000SUX	VMAX AFA FAMILY	VMAX VG 8MM 16G FIBRE UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-PC3YAFLA	EF-PC3YAFLA	VMAX AFA FAMILY	32A 3PHASE WYE CORD SET IEC309-AMER	\$0	Each	10%	\$0	Other	ES-AF
EF-PC3YAFLE	EF-PC3YAFLE	VMAX AFA FAMILY	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0	Each	10%	\$0	Other	ES-AF
EF-PCBL3DHH	EF-PCBL3DHH	VMAX AFA FAMILY	VMAX VG PWR CBL HBL-HBL 3D	\$0	Each	10%	\$0	Other	ES-AF
EF-PCBL3DHR	EF-PCBL3DHR	VMAX AFA FAMILY	VMAX VG PWR CBL HBL-RSTLD 3D	\$0	Each	10%	\$0	Other	ES-AF
EF-PCBL3YAG	EF-PCBL3YAG	VMAX AFA FAMILY	IMTL 3PHASE 32 AMP IEC309 TO GARO	\$0	Each	10%	\$0	Other	ES-AF
EF-PCBL3YL23P	EF-PCBL3YL23P	VMAX AFA FAMILY	24A 3PH WYE L22-30P	\$0	Each	10%	\$0	Other	ES-AF
EF-PDU1P	EF-PDU1P	VMAX AFA FAMILY	VMAX AF SINGLE PHASE PDU 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-PDUDELTA	EF-PDUDELTA	VMAX AFA FAMILY	VMAX AF 3 PHASE DELTA PDU 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-PDUWYE	EF-PDUWYE	VMAX AFA FAMILY	VMAX AF 3 PHASE WYE PDU 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-PW40UJASTL	EF-PW40UJASTL	VMAX AFA FAMILY	30A 1PHASE AUSIP57 CLIPSL 36PA332	\$0	Each	10%	\$0	Other	ES-AF
EF-PW40UIEC3	EF-PW40UIEC3	VMAX AFA FAMILY	VMAX VG30A 1PHASE INTERNATNIEC309-332P6	\$0	Each	10%	\$0	Other	ES-AF
EF-PW40U-US	EF-PW40U-US	VMAX AFA FAMILY	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	\$0	Each	10%	\$0	Other	ES-AF
EF-SKINS	EF-SKINS	VMAX AFA FAMILY	VMAX AF SIDE PANELS	\$0	Each	10%	\$0	Other	ES-AF
EF-SKINSU	EF-SKINSU	VMAX AFA FAMILY	VMAX AF SIDE PANELS UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS13RDPT	EF-SYS13RDPT	VMAX AFA FAMILY	VMAX AF 1ENG SYSTEM BAY SHIPPING RACK	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1A-1P	EF-SYS1A-1P	VMAX AFA FAMILY	VMAX 450 SYS BAY1 1P	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1A-3D	EF-SYS1A-3D	VMAX AFA FAMILY	VMAX 450 SYS BAY1 3D	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1A-3P-1P	EF-SYS1A-3P-1P	VMAX AFA FAMILY	VMAX 450 SYS BAY1 1P 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1A-3P-3D	EF-SYS1A-3P-3D	VMAX AFA FAMILY	VMAX 450 SYS BAY1 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1A-3P-3Y	EF-SYS1A-3P-3Y	VMAX AFA FAMILY	VMAX 450 SYS BAY1 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1A-3PE-3D	EF-SYS1A-3PE-3D	VMAX AFA FAMILY	VMAX 450 DELL SYS BAY1 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1A-3PE-3Y	EF-SYS1A-3PE-3Y	VMAX AFA FAMILY	VMAX 450 DELL SYS BAY1 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1R-1P	EF-SYS1R-1P	VMAX AFA FAMILY	VMAX 850 SYS BAY1 1P	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1R-3D	EF-SYS1R-3D	VMAX AFA FAMILY	VMAX 850 SYS BAY1 3D	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1R-3P-1P	EF-SYS1R-3P-1P	VMAX AFA FAMILY	VMAX 850 SYS BAY1 1P 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1R-3P-3D	EF-SYS1R-3P-3D	VMAX AFA FAMILY	VMAX 850 SYS BAY1 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1R-3P-3Y	EF-SYS1R-3P-3Y	VMAX AFA FAMILY	VMAX 850 SYS BAY1 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1R-3PE-3D	EF-SYS1R-3PE-3D	VMAX AFA FAMILY	VMAX 850 DELL SYS BAY1 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1R-3PE-3Y	EF-SYS1R-3PE-3Y	VMAX AFA FAMILY	VMAX 850 DELL SYS BAY1 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS1R-3Y	EF-SYS1R-3Y	VMAX AFA FAMILY	VMAX 850 SYS BAY1 3Y	\$0	Each	10%	\$0	Other	ES-AF
EF-SYS23RDPT	EF-SYS23RDPT	VMAX AFA FAMILY	VMAX AF 2ENG SYSTEM BAY SHIPPING RACK	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD1P	EF-SYSADD1P	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 1P	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD1P-3PE	EF-SYSADD1P-3PE	VMAX AFA FAMILY	VMAX AF ADD DELL SYS BAY 1P 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD1PU	EF-SYSADD1PU	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 1P UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD1PU3P	EF-SYSADD1PU3P	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 1P UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD1PU3PE	EF-SYSADD1PU3PE	VMAX AFA FAMILY	VMAX AF ADD DELL SYS BAY 1P UPG 3RD PART	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3D	EF-SYSADD3D	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 3D	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3D-3P	EF-SYSADD3D-3P	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3D-3PE	EF-SYSADD3D-3PE	VMAX AFA FAMILY	VMAX AF ADD DELL SYS BAY 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
EF-SYSADD3DU	EF-SYSADD3DU	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 3D UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3DU3P	EF-SYSADD3DU3P	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 3D UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3DU3PE	EF-SYSADD3DU3PE	VMAX AFA FAMILY	VMAX AF ADD DELL SYS BAY 3D UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3Y	EF-SYSADD3Y	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 3Y	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3Y-3P	EF-SYSADD3Y-3P	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3Y-3PE	EF-SYSADD3Y-3PE	VMAX AFA FAMILY	VMAX AF ADD DELL SYS BAY 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3YU	EF-SYSADD3YU	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 3Y UPG	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3YU3P	EF-SYSADD3YU3P	VMAX AFA FAMILY	VMAX AF ADD SYS BAY 3Y UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EF-SYSADD3YU3PE	EF-SYSADD3YU3PE	VMAX AFA FAMILY	VMAX AF ADD DELL SYS BAY 3Y UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
EFX-BEDIR	EFX-BEDIR	VMAX AFA FAMILY	VMAX AF DIR FX	\$0	Each	10%	\$0	Other	ES-AF
EFX-BEDIRU	EFX-BEDIRU	VMAX AFA FAMILY	VMAX AF DIR FX UPG	\$0	Each	10%	\$0	Other	ES-AF
EFX-BEDIRUFD	EFX-BEDIRUFD	VMAX AFA FAMILY	VMAX AF DIR FX FD UPG	\$0	Each	10%	\$0	Other	ES-AF
EL6F33840SBT0	EL6F33840SBT0	VMAX AFA FAMILY	VMAX3 3840GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF
ERF-1024-2048UFD	ERF-1024-2048UFD	VMAX AFA FAMILY	VMAX 850 MEMCONV 2X512 to 2X1024 GB	\$1,080,000	Each	10%	\$972,000	Other	ES-AF
ERF-1024ADD	ERF-1024ADD	VMAX AFA FAMILY	VMAX 850 ADD 1024GB	\$0	Each	10%	\$0	Other	ES-AF
ERF-1024ADD-3P	ERF-1024ADD-3P	VMAX AFA FAMILY	VMAX 850 ADD 1024GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-1024ADDU	ERF-1024ADDU	VMAX AFA FAMILY	VMAX 850 ADD 1024GB UPG	\$0	Each	10%	\$0	Other	ES-AF
ERF-1024ADDU3P	ERF-1024ADDU3P	VMAX AFA FAMILY	VMAX 850 ADD 1024GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-1024ADDUFD	ERF-1024ADDUFD	VMAX AFA FAMILY	VMAX 850 ADD 1024GB UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
ERF-1024ADDUFD3P	ERF-1024ADDUFD3P	VMAX AFA FAMILY	VMAX 850 ADD 1024GB FD UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-1024BASE	ERF-1024BASE	VMAX AFA FAMILY	VMAX 850 BASE 1024GB	\$0	Each	10%	\$0	Other	ES-AF
ERF-1024BASE-3P	ERF-1024BASE-3P	VMAX AFA FAMILY	VMAX 850 BASE 1024GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-2048ADD	ERF-2048ADD	VMAX AFA FAMILY	VMAX 850 ADD 2048GB	\$0	Each	10%	\$0	Other	ES-AF
ERF-2048ADD-3P	ERF-2048ADD-3P	VMAX AFA FAMILY	VMAX 850 ADD 2048GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-2048ADDU	ERF-2048ADDU	VMAX AFA FAMILY	VMAX 850 ADD 2048GB UPG	\$0	Each	10%	\$0	Other	ES-AF
ERF-2048ADDU3P	ERF-2048ADDU3P	VMAX AFA FAMILY	VMAX 850 ADD 2048GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-2048ADDUFD	ERF-2048ADDUFD	VMAX AFA FAMILY	VMAX 850 ADD 2048GB UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
ERF-2048ADDUFD3P	ERF-2048ADDUFD3P	VMAX AFA FAMILY	VMAX 850 ADD 2048GB FD UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-2048BASE	ERF-2048BASE	VMAX AFA FAMILY	VMAX 850 BASE 2048GB	\$0	Each	10%	\$0	Other	ES-AF
ERF-2048BASE-3P	ERF-2048BASE-3P	VMAX AFA FAMILY	VMAX 850 BASE 2048GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-512ADD	ERF-512ADD	VMAX AFA FAMILY	VMAX 850 ADD 512GB	\$0	Each	10%	\$0	Other	ES-AF
ERF-512ADD-3P	ERF-512ADD-3P	VMAX AFA FAMILY	VMAX 850 ADD 512GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-512ADDU	ERF-512ADDU	VMAX AFA FAMILY	VMAX 850 ADD 512GB UPG	\$0	Each	10%	\$0	Other	ES-AF
ERF-512ADDU3P	ERF-512ADDU3P	VMAX AFA FAMILY	VMAX 850 ADD 512GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-512ADDUFD	ERF-512ADDUFD	VMAX AFA FAMILY	VMAX 850 ADD 512GB UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
ERF512ADDUFD3P	ERF512ADDUFD3P	VMAX AFA FAMILY	VMAX 850 ADD 512GB FD UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-512BASE	ERF-512BASE	VMAX AFA FAMILY	VMAX 850 BASE 512GB	\$0	Each	10%	\$0	Other	ES-AF
ERF-512BASE-3P	ERF-512BASE-3P	VMAX AFA FAMILY	VMAX 850 BASE 512GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERF-DATAMOVER	ERF-DATAMOVER	VMAX AFA FAMILY	VMAX 850 DATA MOVER FOR NAS	\$0	Each	10%	\$0	Other	ES-AF
ERF-DATAMOVERU	ERF-DATAMOVERU	VMAX AFA FAMILY	VMAX 850 DATA MOVER FOR NAS UPG	\$0	Each	10%	\$0	Other	ES-AF
ERF-MGMT	ERF-MGMT	VMAX AFA FAMILY	Embedded Management VMAX 850 Tracking	\$0	Each	10%	\$0	Other	ES-AF
ERF-MGMT-U	ERF-MGMT-U	VMAX AFA FAMILY	Embedded Management VMAX 850 Tracking UP	\$0	Each	10%	\$0	Other	ES-AF
ERF-NAS-SN	ERF-NAS-SN	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 850	\$150,000	Each	10%	\$135,000	Other	ES-AF
ERF-NAS-SNU	ERF-NAS-SNU	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 850 UPG	\$150,000	Each	10%	\$135,000	Other	ES-AF
ERFX-NAS-SN	ERFX-NAS-SN	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 850 FX	\$0	Each	10%	\$0	Other	ES-AF
ERFX-NAS-SNU	ERFX-NAS-SNU	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 850 FXUPG	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024-2048UFD	ERT-1024-2048UFD	VMAX AFA FAMILY	VMAX 950 MEMCONV 2X512 to 2X1024 GB	\$878,760	Each	10%	\$790,884	Other	ES-AF
ERT-1024ADD	ERT-1024ADD	VMAX AFA FAMILY	VMAX 950 ADD 1024GB	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024ADD-3P	ERT-1024ADD-3P	VMAX AFA FAMILY	VMAX 950 ADD 1024GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024ADDU	ERT-1024ADDU	VMAX AFA FAMILY	VMAX 950 ADD 1024GB UPG	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024ADDU3P	ERT-1024ADDU3P	VMAX AFA FAMILY	VMAX 950 ADD 1024GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024ADDUFD	ERT-1024ADDUFD	VMAX AFA FAMILY	VMAX 950 ADD 1024GB UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024ADDUFD-3P	ERT-1024ADDUFD-3P	VMAX AFA FAMILY	VMAX 950 ADD 1024GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024ADDUFD-VCE	ERT-1024ADDUFD-VCE	VMAX AFA FAMILY	VMAX 950 ADD 1024GB FD UPG VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024BASE	ERT-1024BASE	VMAX AFA FAMILY	VMAX 950 BASE 1024GB	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024BASE-3P	ERT-1024BASE-3P	VMAX AFA FAMILY	VMAX 950 BASE 1024GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERT-1024BASE-VCE	ERT-1024BASE-VCE	VMAX AFA FAMILY	VMAX 950 BASE 1024GB VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048ADD	ERT-2048ADD	VMAX AFA FAMILY	VMAX 950 ADD 2048GB	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048ADD-3P	ERT-2048ADD-3P	VMAX AFA FAMILY	VMAX 950 ADD 2048GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048ADDU	ERT-2048ADDU	VMAX AFA FAMILY	VMAX 950 ADD 2048GB UPG	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048ADDU3P	ERT-2048ADDU3P	VMAX AFA FAMILY	VMAX 950 ADD 2048GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048ADDUFD	ERT-2048ADDUFD	VMAX AFA FAMILY	VMAX 950 ADD 2048GB UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048ADDUFD-3P	ERT-2048ADDUFD-3P	VMAX AFA FAMILY	VMAX 950 ADD 2048GB UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048ADDUFD-VCE	ERT-2048ADDUFD-VCE	VMAX AFA FAMILY	VMAX 950 ADD 2048GB FD UPG VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048BASE	ERT-2048BASE	VMAX AFA FAMILY	VMAX 950 BASE 2048GB	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048BASE-3P	ERT-2048BASE-3P	VMAX AFA FAMILY	VMAX 950 BASE 2048GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ERT-2048BASE-VCE	ERT-2048BASE-VCE	VMAX AFA FAMILY	VMAX 950 BASE 2048GB VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ERT-DATAMOVER	ERT-DATAMOVER	VMAX AFA FAMILY	VMAX 950 DATA MOVER FOR NAS	\$0	Each	10%	\$0	Other	ES-AF
ERT-DATAMOVERU	ERT-DATAMOVERU	VMAX AFA FAMILY	VMAX 950 DATA MOVER FOR NAS UPG	\$0	Each	10%	\$0	Other	ES-AF
ERT-NAS-SN	ERT-NAS-SN	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 950	\$150,000	Each	10%	\$135,000	Other	ES-AF
ERT-NAS-SNU	ERT-NAS-SNU	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 950 UPG	\$150,000	Each	10%	\$135,000	Other	ES-AF
ERTX-NAS-SN	ERTX-NAS-SN	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 950 FX	\$0	Each	10%	\$0	Other	ES-AF
ERTX-NAS-SNU	ERTX-NAS-SNU	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 950 FX UPG	\$0	Each	10%	\$0	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
ES-1024-2048UFD	ES-1024-2048UFD	VMAX AFA FAMILY	VMAX 250F MEMCONV 2X512 to 2X1024 GB	\$409,600	Each	10%		\$368,640	Other	ES-AF	
ES-1024-2048UFD9	ES-1024-2048UFD9	VMAX AFA FAMILY	VMAX 250F MEMCONV 2X512 to 2X1024 GB L9	\$409,600	Each	10%		\$368,640	Other	ES-AF	
ES-1024ADD	ES-1024ADD	VMAX AFA FAMILY	VMAX 250F ADD 1024GB	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADD-3P	ES-1024ADD-3P	VMAX AFA FAMILY	VMAX 250F ADD 1024GB 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADD-3PE	ES-1024ADD-3PE	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADD-3PE9	ES-1024ADD-3PE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3RD PTY L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADD-3PVE	ES-1024ADD-3PVE	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3RD PARTY VCE	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADD-3PVE9	ES-1024ADD-3PVE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3RD PTY VCE L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDE	ES-1024ADDE	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDE9	ES-1024ADDE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDU	ES-1024ADDU	VMAX AFA FAMILY	VMAX 250F ADD 1024GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDU-3P	ES-1024ADDU-3P	VMAX AFA FAMILY	VMAX 250F ADD 1024GB 3RD PARTY UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDU-3PE	ES-1024ADDU-3PE	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3RD PARTY UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDU-3PV	ES-1024ADDU-3PV	VMAX AFA FAMILY	VMAX 250F ADD 1024GB 3RD PARTY VCE UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDU-3PVE	ES-1024ADDU-3PVE	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3RD PAR VCE UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUE	ES-1024ADDUE	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUFD	ES-1024ADDUFD	VMAX AFA FAMILY	VMAX 250F ADD 1024GB UPG FIELD	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUFD-3P	ES-1024ADDUFD-3P	VMAX AFA FAMILY	VMAX 250F ADD 1024GB 3RD PARTY UPG FIELD	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUFD-3PE	ES-1024ADDUFD-3PE	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3RD PART UPG FD	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUFD-3PE9	ES-1024ADDUFD-3PE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3RD PTY UPG FD L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUFD-3PV	ES-1024ADDUFD-3PV	VMAX AFA FAMILY	VMAX 250F ADD 1024GB 3RD PARTY VCE UPG FD	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUFD-3PVE	ES-1024ADDUFD-3PVE	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3P VCE UPG FD	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUFD3PVE9	ES-1024ADDUFD3PVE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB 3P VCE UP FD L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUFDE	ES-1024ADDUFDE	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB UPG FD	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024ADDUFDE9	ES-1024ADDUFDE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 1024GB UPG FD L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024BASE	ES-1024BASE	VMAX AFA FAMILY	VMAX 250F BASE 1024GB	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024BASE-3P	ES-1024BASE-3P	VMAX AFA FAMILY	VMAX 250F BASE 1024GB 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024BASE-3PE	ES-1024BASE-3PE	VMAX AFA FAMILY	VMAX 250F DELL BASE 1024GB 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024BASE-3PE9	ES-1024BASE-3PE9	VMAX AFA FAMILY	VMAX 250F DELL BASE 1024GB 3RD PTY L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024BASE-3PV	ES-1024BASE-3PV	VMAX AFA FAMILY	VMAX 250F BASE 1024GB 3RD PARTY VCE	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024BASE-3PVE	ES-1024BASE-3PVE	VMAX AFA FAMILY	VMAX 250F DELL BASE 1024GB 3RD PARTY VCE	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024BASE-3PVE9	ES-1024BASE-3PVE9	VMAX AFA FAMILY	VMAX 250F DELL BASE 1024GB 3RD PTY VCE L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024BASEEE	ES-1024BASEEE	VMAX AFA FAMILY	VMAX 250F DELL BASE 1024GB	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024BASEEE9	ES-1024BASEEE9	VMAX AFA FAMILY	VMAX 250F DELL BASE 1024GB L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-1024-RET	ES-1024-RET	VMAX AFA FAMILY	VMAX 250F 1024GB MEMORY RETURN	\$0	Each	10%		\$0	Other	ES-AF	
ES-1600MOD	ES-1600MOD	VMAX AFA FAMILY	VMAX 250F FLASH MOD 1600	\$0	Each	10%		\$0	Other	ES-AF	
ES-1600MODCONV	ES-1600MODCONV	VMAX AFA FAMILY	VMAX 250F FLASH MOD 1600 CONVERSION	\$0	Each	10%		\$0	Other	ES-AF	
ES-1600MODU	ES-1600MODU	VMAX AFA FAMILY	VMAX 250F FLASH MOD 1600 UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-1600MODUF	ES-1600MODUF	VMAX AFA FAMILY	VMAX 250F FLASH MOD 1600 CONV	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADD	ES-2048ADD	VMAX AFA FAMILY	VMAX 250F ADD 2048GB	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADD-3P	ES-2048ADD-3P	VMAX AFA FAMILY	VMAX 250F ADD 2048GB 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADD-3PE	ES-2048ADD-3PE	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADD-3PE9	ES-2048ADD-3PE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3RD PTY L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADD-3PV	ES-2048ADD-3PV	VMAX AFA FAMILY	VMAX 250F ADD 2048GB 3RD PARTY VCE	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADD-3PVE	ES-2048ADD-3PVE	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3RD PARTY VCE	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADD-3PVE9	ES-2048ADD-3PVE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3RD PTY VCE L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDE	ES-2048ADDE	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDE9	ES-2048ADDE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDU	ES-2048ADDU	VMAX AFA FAMILY	VMAX 250F ADD 2048GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDU-3P	ES-2048ADDU-3P	VMAX AFA FAMILY	VMAX 250F ADD 2048GB 3RD PARTY UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDU-3PE	ES-2048ADDU-3PE	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3RD PARTY UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDU-3PV	ES-2048ADDU-3PV	VMAX AFA FAMILY	VMAX 250F ADD 2048GB 3RD PARTY VCE UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDU-3PVE	ES-2048ADDU-3PVE	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3P VCE UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUE	ES-2048ADDUE	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUFD	ES-2048ADDUFD	VMAX AFA FAMILY	VMAX 250F ADD 2048GB UPG FIELD	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUFD-3P	ES-2048ADDUFD-3P	VMAX AFA FAMILY	VMAX 250F ADD 2048GB 3RD PARTY UPG FIELD	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUFD-3PE	ES-2048ADDUFD-3PE	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3RD PART UPG FD	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUFD-3PE9	ES-2048ADDUFD-3PE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3RD PTY UPG FD L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUFD-3PV	ES-2048ADDUFD-3PV	VMAX AFA FAMILY	VMAX 250F ADD 2048GB 3P VCE UPG FD	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUFD-3PVE	ES-2048ADDUFD-3PVE	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3P VCE UPG FD	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUFD3PVE9	ES-2048ADDUFD3PVE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB 3P VCE UP FD L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUFDE	ES-2048ADDUFDE	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB UPG FD	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048ADDUFDE9	ES-2048ADDUFDE9	VMAX AFA FAMILY	VMAX 250F DELL ADD 2048GB UPG FD L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048BASE	ES-2048BASE	VMAX AFA FAMILY	VMAX 250F BASE 2048GB	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048BASE-3P	ES-2048BASE-3P	VMAX AFA FAMILY	VMAX 250F BASE 2048GB 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048BASE-3PE	ES-2048BASE-3PE	VMAX AFA FAMILY	VMAX 250F DELL BASE 2048GB 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048BASE-3PE9	ES-2048BASE-3PE9	VMAX AFA FAMILY	VMAX 250F DELL BASE 2048GB 3RD PTY L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048BASE-3PV	ES-2048BASE-3PV	VMAX AFA FAMILY	VMAX 250F BASE 2048GB 3RD PARTY VCE	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048BASE-3PVE	ES-2048BASE-3PVE	VMAX AFA FAMILY	VMAX 250F DELL BASE 2048GB 3RD PARTY VCE	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048BASE-3PVE9	ES-2048BASE-3PVE9	VMAX AFA FAMILY	VMAX 250F DELL BASE 2048GB 3RD PTY VCE L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048BASEEE	ES-2048BASEEE	VMAX AFA FAMILY	VMAX 250F DELL BASE 2048GB	\$0	Each	10%		\$0	Other	ES-AF	
ES-2048BASEEE9	ES-2048BASEEE9	VMAX AFA FAMILY	VMAX 250F DELL BASE 2048GB L9	\$0	Each	10%		\$0	Other	ES-AF	
ES-256-1024UFD	ES-256-1024UFD	VMAX AFA FAMILY	VMAX 250F MEMCONV 2X128 to 2X512 GB	\$307,200	Each	10%		\$276,480	Other	ES-AF	
ES-256-2048UFD	ES-256-2048UFD	VMAX AFA FAMILY	VMAX 250F MEMCONV 2X128 to 2X1024 GB	\$716,800	Each	10%		\$645,120	Other	ES-AF	
ES-256-512UFD	ES-256-512UFD	VMAX AFA FAMILY	VMAX 250F MEMCONV 2X128 to 2X256 GB	\$153,600	Each	10%		\$138,240	Other	ES-AF	
ES-256ADDU	ES-256ADDU	VMAX AFA FAMILY	VMAX 250F ADD 256GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-256ADDU-3P	ES-256ADDU-3P	VMAX AFA FAMILY	VMAX 250F ADD 256GB 3RD PARTY UPG	\$0	Each	10%		\$0	Other	ES-AF	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
ES-256ADDU-3PE	ES-256ADDU-3PE	VMAX AFA FAMILY	VMAX 250 DELL ADD 256GB 3RD PARTY UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-256ADDU-3PV	ES-256ADDU-3PV	VMAX AFA FAMILY	VMAX 250 ADD 256GB 3RD PARTY VCE UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-256ADDU-3PVE	ES-256ADDU-3PVE	VMAX AFA FAMILY	VMAX 250 DELL ADD 256GB 3RD PART VCE UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-256ADDUE	ES-256ADDUE	VMAX AFA FAMILY	VMAX 250 DELL ADD 256GB 3RD	\$0	Each	10%	\$0	Other	ES-AF
ES-256-RET	ES-256-RET	VMAX AFA FAMILY	VMAX 250F 256GB MEMORY RETURN	\$0	Each	10%	\$0	Other	ES-AF
ES-2METERCBL-3P	ES-2METERCBL-3P	VMAX AFA FAMILY	VMAX 250F 2M CONTIGIB CABLE 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ES-2METERCBL-3PU	ES-2METERCBL-3PU	VMAX AFA FAMILY	VMAX 250F 2M CONTIGIB CABLE 3RD PARTY UP	\$0	Each	10%	\$0	Other	ES-AF
ES-2METERCBLUF	ES-2METERCBLUF	VMAX AFA FAMILY	VMAX 250F 2M CONTIGIB CABLE FD UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-2UF-UF3P	ES-2UF-UF3P	VMAX AFA FAMILY	VMAX 250 2U FILLER PANEL KIT 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ES-512-1024UFD	ES-512-1024UFD	VMAX AFA FAMILY	VMAX 250F MEMCONV 2X256 to 2X512 GB	\$204,800	Each	10%	\$184,320	Other	ES-AF
ES-512-1024UFD9	ES-512-1024UFD9	VMAX AFA FAMILY	VMAX 250F MEMCONV 2X256 to 2X512 GB L9	\$204,800	Each	10%	\$184,320	Other	ES-AF
ES-512-2048UFD	ES-512-2048UFD	VMAX AFA FAMILY	VMAX 250F MEMCONV 2X256 to 2X1024 GB	\$614,400	Each	10%	\$552,960	Other	ES-AF
ES-512-2048UFD9	ES-512-2048UFD9	VMAX AFA FAMILY	VMAX 250F MEMCONV 2X256 to 2X1024 GB L9	\$614,400	Each	10%	\$552,960	Other	ES-AF
ES-512ADD	ES-512ADD	VMAX AFA FAMILY	VMAX 250F ADD 512GB	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADD-3P	ES-512ADD-3P	VMAX AFA FAMILY	VMAX 250F ADD 512GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADD-3PE	ES-512ADD-3PE	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADD-3PE9	ES-512ADD-3PE9	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3RD PTY L9	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADD-3PV	ES-512ADD-3PV	VMAX AFA FAMILY	VMAX 250 ADD 512GB 3RD PARTY VCE	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADD-3PVE	ES-512ADD-3PVE	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3RD PARTY VCE	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADD-3PVE9	ES-512ADD-3PVE9	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3RD PTY VCE L9	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDE	ES-512ADDE	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDE9	ES-512ADDE9	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB L9	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDU	ES-512ADDU	VMAX AFA FAMILY	VMAX 250F ADD 512GB UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDU-3P	ES-512ADDU-3P	VMAX AFA FAMILY	VMAX 250F ADD 512GB 3RD PARTY UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDU-3PE	ES-512ADDU-3PE	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3RD PARTY UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDU-3PV	ES-512ADDU-3PV	VMAX AFA FAMILY	VMAX 250 ADD 512GB 3RD PARTY VCE UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDU-3PVE	ES-512ADDU-3PVE	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3RD PART VCE UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDUE	ES-512ADDUE	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDUFD	ES-512ADDUFD	VMAX AFA FAMILY	VMAX 250F ADD 512GB UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDUFD-3P	ES-512ADDUFD-3P	VMAX AFA FAMILY	VMAX 250F ADD 512GB 3RD PARTY UPG FIELD	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDUFD-3PE	ES-512ADDUFD-3PE	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3RD PARTY UPG FD	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDUFD-3PE9	ES-512ADDUFD-3PE9	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3RD PTY UP FD L9	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDUFD-3PVE	ES-512ADDUFD-3PVE	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3P VCE UPG FD	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDUFD-3PVE9	ES-512ADDUFD-3PVE9	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB 3P VCE UPG FD L9	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDUFDE	ES-512ADDUFDE	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB UPG FD	\$0	Each	10%	\$0	Other	ES-AF
ES-512ADDUFDE9	ES-512ADDUFDE9	VMAX AFA FAMILY	VMAX 250 DELL ADD 512GB UPG FD L9	\$0	Each	10%	\$0	Other	ES-AF
ES-512BASE	ES-512BASE	VMAX AFA FAMILY	VMAX 250F BASE 512GB	\$0	Each	10%	\$0	Other	ES-AF
ES-512BASE-3P	ES-512BASE-3P	VMAX AFA FAMILY	VMAX 250F BASE 512GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ES-512BASE-3PE	ES-512BASE-3PE	VMAX AFA FAMILY	VMAX 250 DELL BASE 512GB 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ES-512BASE-3PE9	ES-512BASE-3PE9	VMAX AFA FAMILY	VMAX 250 DELL BASE 512GB 3RD PTY L9	\$0	Each	10%	\$0	Other	ES-AF
ES-512BASE-3PV	ES-512BASE-3PV	VMAX AFA FAMILY	VMAX 250 BASE 512GB 3RD PARTY VCE	\$0	Each	10%	\$0	Other	ES-AF
ES-512BASE-3PVE	ES-512BASE-3PVE	VMAX AFA FAMILY	VMAX 250 DELL BASE 512GB 3RD PARTY VCE	\$0	Each	10%	\$0	Other	ES-AF
ES-512BASE-3PVE9	ES-512BASE-3PVE9	VMAX AFA FAMILY	VMAX 250 DELL BASE 512GB 3RD PTY VCE L9	\$0	Each	10%	\$0	Other	ES-AF
ES-512BASEE9	ES-512BASEE9	VMAX AFA FAMILY	VMAX 250 DELL BASE 512GB	\$0	Each	10%	\$0	Other	ES-AF
ES-512BASEE9	ES-512BASEE9	VMAX AFA FAMILY	VMAX 250 DELL BASE 512GB L9	\$0	Each	10%	\$0	Other	ES-AF
ES-512-RET	ES-512-RET	VMAX AFA FAMILY	VMAX 250F 512GB MEMORY RETURN	\$0	Each	10%	\$0	Other	ES-AF
ES-800MOD	ES-800MOD	VMAX AFA FAMILY	VMAX 250F FLASH MOD 800	\$0	Each	10%	\$0	Other	ES-AF
ES-800MODU	ES-800MODU	VMAX AFA FAMILY	VMAX 250F FLASH MOD 800 UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-800MODUF	ES-800MODUF	VMAX AFA FAMILY	VMAX 250F FLASH MOD 800 CONV	\$0	Each	10%	\$0	Other	ES-AF
ES-ACON3P-50	ES-ACON3P-50	VMAX AFA FAMILY	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0	Each	10%	\$0	Other	ES-AF
ES-BK4000E	ES-BK4000E	VMAX AFA FAMILY	VMAX 250F FC BACKUP I/O FOR NAS	\$2,100	Each	10%	\$1,890	Other	ES-AF
ES-BK4000EU	ES-BK4000EU	VMAX AFA FAMILY	VMAX 250F FC BACKUP I/O FOR NAS UPG	\$5,460	Each	10%	\$4,914	Other	ES-AF
ES-BK4000EUF	ES-BK4000EUF	VMAX AFA FAMILY	VMAX 250F FC BACKUP I/O FOR NAS CONV	\$19,110	Each	10%	\$17,199	Other	ES-AF
ES-BLNK-SKINS	ES-BLNK-SKINS	VMAX AFA FAMILY	VMAX 250F SIDE PANELS BLANK	\$0	Each	10%	\$0	Other	ES-AF
ES-BLNK-SKINSU	ES-BLNK-SKINSU	VMAX AFA FAMILY	VMAX 250F SIDE PANELS BLANK UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-BOT-KIT	ES-BOT-KIT	VMAX AFA FAMILY	BOT ROUTING KIT	\$500	Each	10%	\$450	Other	ES-AF
ES-CAPF	ES-CAPF	VMAX AFA FAMILY	VMAX 250F CAPACITY	\$12,990	Each	10%	\$11,691	Other	ES-AF
ES-CAPFU	ES-CAPFU	VMAX AFA FAMILY	VMAX 250F CAPACITY UPG	\$15,590	Each	10%	\$14,031	Other	ES-AF
ES-CAPX	ES-CAPX	VMAX AFA FAMILY	VMAX 250FX CAPACITY	\$17,245	Each	10%	\$15,521	Other	ES-AF
ES-CAPXU	ES-CAPXU	VMAX AFA FAMILY	VMAX 250FX CAPACITY UPG	\$20,695	Each	10%	\$18,626	Other	ES-AF
ES-CN/INF-1PU	ES-CN/INF-1PU	VMAX AFA FAMILY	VMAX 250 SINGLE PHASE PDP CONVERSION	\$700	Each	10%	\$630	Other	ES-AF
ES-COMPRESS	ES-COMPRESS	VMAX AFA FAMILY	VMAX 250F HDW COMPRESSION	\$0	Each	10%	\$0	Other	ES-AF
ES-COMPRESSU	ES-COMPRESSU	VMAX AFA FAMILY	VMAX 250F HDW COMPRESSION UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-CONV-AENG-3P	ES-CONV-AENG-3P	VMAX AFA FAMILY	VMAX 250 EMC TO 3P ADD ENG CONV	\$10,915	Each	10%	\$9,824	Other	ES-AF
ES-CONV-BENG-3P	ES-CONV-BENG-3P	VMAX AFA FAMILY	VMAX 250 EMC TO 3P BASE ENG CONV	\$12,180	Each	10%	\$10,962	Other	ES-AF
ES-DATAMOVER	ES-DATAMOVER	VMAX AFA FAMILY	VMAX 250 DATA MOVER FOR NAS	\$0	Each	10%	\$0	Other	ES-AF
ES-DATAMOVERU	ES-DATAMOVERU	VMAX AFA FAMILY	VMAX 250 DATA MOVER FOR NAS UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-3P	ES-DE25-3P	VMAX AFA FAMILY	VMAX 250F DAISY 25 SLT DR ENCL 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-DC	ES-DE25-DC	VMAX AFA FAMILY	VMAX 250F DAISY 25 SLT DR ENCL	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-DIR	ES-DE25-DIR	VMAX AFA FAMILY	VMAX 250F DIRECT 25 SLT DR ENCL	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-DIR-3P	ES-DE25-DIR-3P	VMAX AFA FAMILY	VMAX 250 DIRECT 25 SLT DR ENCL 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-DIR-3P9	ES-DE25-DIR-3P9	VMAX AFA FAMILY	VMAX 250 DIRECT 25 SLT DR ENCL 3RDPTYL9	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-DIR9	ES-DE25-DIR9	VMAX AFA FAMILY	VMAX 250F DIRECT 25 SLT DR ENCL L9	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-DIR-UF0	ES-DE25-DIR-UF0	VMAX AFA FAMILY	VMAX 250F 25 SLT DR ENCL FIELD UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-DIR-UF0-3P	ES-DE25-DIR-UF0-3P	VMAX AFA FAMILY	VMAX 250 DIRECT 25 SLT DR ENCL 3RD P UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-DIR-UF03P9	ES-DE25-DIR-UF03P9	VMAX AFA FAMILY	VMAX 250 DIRECT 25 SLT DR ENCL 3RDPTYL9	\$0	Each	10%	\$0	Other	ES-AF
ES-DE25-DIR-UF09	ES-DE25-DIR-UF09	VMAX AFA FAMILY	VMAX 250F 25 SLT DR ENCL FIELD UPG L9	\$0	Each	10%	\$0	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ES-DE25-UFD	ES-DE25-UFD	VMAX AFA FAMILY	VMAX 250F 25 SLT DR ENCL FIELD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-EBF-1024	ES-EBF-1024	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only BASE 1024GB	\$314,765	Each	10%		\$283,289	Other	ES-AF	
ES-EBF-1024-ADD	ES-EBF-1024-ADD	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 1024GB	\$314,765	Each	10%		\$283,289	Other	ES-AF	
ES-EBF-1024-ADDU	ES-EBF-1024-ADDU	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 1024GB UPG	\$384,595	Each	10%		\$346,136	Other	ES-AF	
ES-EBF-1024-ADDUFD	ES-EBF-1024-ADDUFD	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 1024GB UFD	\$384,595	Each	10%		\$346,136	Other	ES-AF	
ES-EBF-2048	ES-EBF-2048	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only BASE 2048GB	\$531,030	Each	10%		\$477,927	Other	ES-AF	
ES-EBF-2048-ADD	ES-EBF-2048-ADD	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 2048GB	\$531,030	Each	10%		\$477,927	Other	ES-AF	
ES-EBF-2048-ADDU	ES-EBF-2048-ADDU	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 2048GB UPG	\$644,110	Each	10%		\$579,699	Other	ES-AF	
ES-EBF-2048-ADDUFD	ES-EBF-2048-ADDUFD	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 2048GB UFD	\$644,110	Each	10%		\$579,699	Other	ES-AF	
ES-EBF-256	ES-EBF-256	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only BASE 256GB	\$303,570	Each	10%		\$273,213	Other	ES-AF	
ES-EBF-256-ADD	ES-EBF-256-ADD	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 256GB	\$303,570	Each	10%		\$273,213	Other	ES-AF	
ES-EBF-256-ADDU	ES-EBF-256-ADDU	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 256GB UPG	\$371,160	Each	10%		\$334,044	Other	ES-AF	
ES-EBF-256-ADDUFD	ES-EBF-256-ADDUFD	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 256GB UFD	\$371,160	Each	10%		\$334,044	Other	ES-AF	
ES-EBF-512	ES-EBF-512	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only BASE 512GB	\$305,780	Each	10%		\$275,202	Other	ES-AF	
ES-EBF-512-ADD	ES-EBF-512-ADD	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 512GB	\$305,780	Each	10%		\$275,202	Other	ES-AF	
ES-EBF-512-ADDU	ES-EBF-512-ADDU	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 512GB UPG	\$373,810	Each	10%		\$336,429	Other	ES-AF	
ES-EBF-512-ADDUFD	ES-EBF-512-ADDUFD	VMAX AFA FAMILY	VMAX 250F VBRCK HW Only ADD 512GB UFD	\$373,810	Each	10%		\$336,429	Other	ES-AF	
ES-EBX-1024	ES-EBX-1024	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only BASE 1024GB	\$314,765	Each	10%		\$283,289	Other	ES-AF	
ES-EBX-1024-ADD	ES-EBX-1024-ADD	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 1024GB	\$314,765	Each	10%		\$283,289	Other	ES-AF	
ES-EBX-1024-ADDU	ES-EBX-1024-ADDU	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 1024GB UPG	\$393,955	Each	10%		\$354,560	Other	ES-AF	
ES-EBX-1024-ADDUFD	ES-EBX-1024-ADDUFD	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 1024GB UFD	\$393,955	Each	10%		\$354,560	Other	ES-AF	
ES-EBX-2048	ES-EBX-2048	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only BASE 2048GB	\$531,030	Each	10%		\$477,927	Other	ES-AF	
ES-EBX-2048-ADD	ES-EBX-2048-ADD	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 2048GB	\$531,030	Each	10%		\$477,927	Other	ES-AF	
ES-EBX-2048-ADDU	ES-EBX-2048-ADDU	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 2048GB UPG	\$653,470	Each	10%		\$588,123	Other	ES-AF	
ES-EBX-2048-ADDUFD	ES-EBX-2048-ADDUFD	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 2048GB UFD	\$653,470	Each	10%		\$588,123	Other	ES-AF	
ES-EBX-256	ES-EBX-256	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only BASE 256GB	\$303,570	Each	10%		\$273,213	Other	ES-AF	
ES-EBX-256-ADD	ES-EBX-256-ADD	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 256GB	\$303,570	Each	10%		\$273,213	Other	ES-AF	
ES-EBX-256-ADDU	ES-EBX-256-ADDU	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 256GB UPG	\$380,520	Each	10%		\$342,468	Other	ES-AF	
ES-EBX-256-ADDUFD	ES-EBX-256-ADDUFD	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 256GB UFD	\$380,520	Each	10%		\$342,468	Other	ES-AF	
ES-EBX-512	ES-EBX-512	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only BASE 512GB	\$305,780	Each	10%		\$275,202	Other	ES-AF	
ES-EBX-512-ADD	ES-EBX-512-ADD	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 512GB	\$305,780	Each	10%		\$275,202	Other	ES-AF	
ES-EBX-512-ADDU	ES-EBX-512-ADDU	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 512GB UPG	\$383,170	Each	10%		\$344,853	Other	ES-AF	
ES-EBX-512-ADDUFD	ES-EBX-512-ADDUFD	VMAX AFA FAMILY	VMAX 250FX VBRCK HW Only ADD 512GB UFD	\$383,170	Each	10%		\$344,853	Other	ES-AF	
ES-ECAPF	ES-ECAPF	VMAX AFA FAMILY	VMAX 250F TLA Non-Vbrick Capacity	\$9,865	Each	10%		\$8,879	Other	ES-AF	
ES-ECAPFU	ES-ECAPFU	VMAX AFA FAMILY	VMAX 250F TLA Non-Vbrick Capacity Upg	\$12,465	Each	10%		\$11,219	Other	ES-AF	
ES-ECAPX	ES-ECAPX	VMAX AFA FAMILY	VMAX 250X TLA Non-Vbrick Capacity	\$9,865	Each	10%		\$8,879	Other	ES-AF	
ES-ECAPXU	ES-ECAPXU	VMAX AFA FAMILY	VMAX 250X TLA Non-Vbrick Capacity Upg	\$13,315	Each	10%		\$11,984	Other	ES-AF	
ESF-BEDIR	ESF-BEDIR	VMAX AFA FAMILY	VMAX 250 DIR F	\$9,750	Each	10%		\$8,775	Other	ES-AF	
ESF-BEDIRU	ESF-BEDIRU	VMAX AFA FAMILY	VMAX 250 DIR F UPG	\$9,750	Each	10%		\$8,775	Other	ES-AF	
ESF-BEDIRUFD	ESF-BEDIRUFD	VMAX AFA FAMILY	VMAX 250 DIR F FD UPG	\$9,750	Each	10%		\$8,775	Other	ES-AF	
ES-FDOORS1DKEYE	ES-FDOORS1DKEYE	VMAX AFA FAMILY	VMAX 250 SB1 Dual Engine Key Dell Door	\$5,595	Each	10%		\$5,036	Other	ES-AF	
ES-FDOORSYS1DE	ES-FDOORSYS1DE	VMAX AFA FAMILY	VMAX 250 SB1 Dual Engine Hex Dell Door	\$5,595	Each	10%		\$5,036	Other	ES-AF	
ES-FE00200TC	ES-FE00200TC	VMAX AFA FAMILY	VMAX 250F 2PT 10 GBE BASE T	\$2,200	Each	10%		\$1,980	Other	ES-AF	
ES-FE00200TO	ES-FE00200TO	VMAX AFA FAMILY	VMAX 250F 2PT 10 GBE OPTICAL	\$2,100	Each	10%		\$1,890	Other	ES-AF	
ES-FE00200TOU	ES-FE00200TOU	VMAX AFA FAMILY	VMAX 250F 2PT 10 GBE OPTICAL UPG	\$5,460	Each	10%		\$4,914	Other	ES-AF	
ES-FE00200TOUF	ES-FE00200TOUF	VMAX AFA FAMILY	VMAX 250F 2PT 10 GBE OPTICAL CONV	\$9,555	Each	10%		\$8,600	Other	ES-AF	
ES-FE00200TU	ES-FE00200TU	VMAX AFA FAMILY	VMAX 250F 2PT 10 GBE BASE T UPG	\$5,720	Each	10%		\$5,148	Other	ES-AF	
ES-FE00200TUF	ES-FE00200TUF	VMAX AFA FAMILY	VMAX 250F 2PT 10 GBE BASE T CONV	\$20,020	Each	10%		\$18,018	Other	ES-AF	
ES-FE00400C	ES-FE00400C	VMAX AFA FAMILY	VMAX 250 4PT GBE BASE T	\$2,000	Each	10%		\$1,800	Other	ES-AF	
ES-FE00400C4	ES-FE00400C4	VMAX AFA FAMILY	VMAX 250 4MM4 COPR GIGE	\$1,980	Each	10%		\$1,782	Other	ES-AF	
ES-FE00400C4U	ES-FE00400C4U	VMAX AFA FAMILY	VMAX 250 4MM4 COPR GIGE UPG	\$2,575	Each	10%		\$2,318	Other	ES-AF	
ES-FE00400C4UF	ES-FE00400C4UF	VMAX AFA FAMILY	VMAX 250 4MM4 COPR GIGE CONV	\$9,000	Each	10%		\$8,100	Other	ES-AF	
ES-FE00400C4UFX	ES-FE00400C4UFX	VMAX AFA FAMILY	VMAX VG2 4MM4COPR FD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-FE00400CFUX	ES-FE00400CFUX	VMAX AFA FAMILY	VMAX VG2 4MM4COPR UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-FE00400CU	ES-FE00400CU	VMAX AFA FAMILY	VMAX 250 4PT GBE BASE T UPG	\$5,200	Each	10%		\$4,680	Other	ES-AF	
ES-FE00400CUF	ES-FE00400CUF	VMAX AFA FAMILY	VMAX 250 4PT GBE BASE T CONV	\$18,200	Each	10%		\$16,380	Other	ES-AF	
ES-FE00400T	ES-FE00400T	VMAX AFA FAMILY	VMAX 250 4MM 10 GIGE	\$3,650	Each	10%		\$3,285	Other	ES-AF	
ES-FE00400TOUF	ES-FE00400TOUF	VMAX AFA FAMILY	VMAX 250F 4MM 10 GIGE OPTICAL CONV	\$19,110	Each	10%		\$17,199	Other	ES-AF	
ES-FE00400TU	ES-FE00400TU	VMAX AFA FAMILY	VMAX 250 4MM 10 GIGE UPG	\$4,745	Each	10%		\$4,271	Other	ES-AF	
ES-FE00400TUF	ES-FE00400TUF	VMAX AFA FAMILY	VMAX 250 4MM 10 GIGE CONV	\$16,690	Each	10%		\$14,940	Other	ES-AF	
ES-FE0800T	ES-FE0800T	VMAX AFA FAMILY	VMAX 250F 8MM 10GIGE	\$5,475	Each	10%		\$4,928	Other	ES-AF	
ES-FE0800TU	ES-FE0800TU	VMAX AFA FAMILY	VMAX 250F 8MM 10GIGE UPG	\$7,120	Each	10%		\$6,408	Other	ES-AF	
ES-FE0800TUF	ES-FE0800TUF	VMAX AFA FAMILY	VMAX 250F 8MM 10GIGE CONV	\$24,920	Each	10%		\$22,428	Other	ES-AF	
ES-FE0800TUFX	ES-FE0800TUFX	VMAX AFA FAMILY	VMAX VG2 8MM 10 GIGE FD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-FE0800TUX	ES-FE0800TUX	VMAX AFA FAMILY	VMAX VG2 8MM 10 GIGE UPG	\$0	Each	10%		\$0	Other	ES-AF	
ES-FE08000E	ES-FE08000E	VMAX AFA FAMILY	VMAX 250F 8SM 8G FIBRE	\$4,140	Each	10%		\$3,726	Other	ES-AF	
ES-FE08000EU	ES-FE08000EU	VMAX AFA FAMILY	VMAX 250F 8SM 8G FIBRE UPG	\$5,385	Each	10%		\$4,847	Other	ES-AF	
ES-FE08000EUF	ES-FE08000EUF	VMAX AFA FAMILY	VMAX 250F 8SM 8G FIBRE CONV	\$18,250	Each	10%		\$16,425	Other	ES-AF	
ES-FE08000S	ES-FE08000S	VMAX AFA FAMILY	VMAX 250F 8SM 16G FC	\$10,805	Each	10%		\$9,725	Other	ES-AF	
ES-FE08000SU	ES-FE08000SU	VMAX AFA FAMILY	VMAX 250F 8SM 16G FC UPG	\$14,045	Each	10%		\$12,641	Other	ES-AF	
ES-FE08000SUF	ES-FE08000SUF	VMAX AFA FAMILY	VMAX 250F 8SM 16G FC CONV	\$32,410	Each	10%		\$29,169	Other	ES-AF	
ES-FE44000E	ES-FE44000E	VMAX AFA FAMILY	VMAX 250F 4MM4SM 8G FIBRE	\$3,315	Each	10%		\$2,984	Other	ES-AF	
ES-FE44000EU	ES-FE44000EU	VMAX AFA FAMILY	VMAX 250F 4MM4SM 8G FIBRE UPG	\$4,310	Each	10%		\$3,879	Other	ES-AF	
ES-FE44000EUF	ES-FE44000EUF	VMAX AFA FAMILY	VMAX 250F 4MM4SM 8G FIBRE CONV	\$13,270	Each	10%		\$11,943	Other	ES-AF	
ES-FE62000E	ES-FE62000E	VMAX AFA FAMILY	VMAX 250F 6MM2SM 8G FIBRE	\$2,395	Each	10%		\$2,156	Other	ES-AF	
ES-FE62000EU	ES-FE62000EU	VMAX AFA FAMILY	VMAX 250F 6MM2SM 8G FIBRE UPG	\$3,115	Each	10%		\$2,804	Other	ES-AF	
ES-FE62000UF	ES-FE62000UF	VMAX AFA FAMILY	VMAX 250F 6MM2SM 8G FIBRE CONV	\$9,335	Each	10%		\$8,402	Other	ES-AF	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ES-FE80000E	ES-FE80000E	VMAX AFA FAMILY	VMAX 250F 8MM 8G FIBRE	\$2,070	Each	10%	\$1,863	Other	ES-AF
ES-FE80000EU	ES-FE80000EU	VMAX AFA FAMILY	VMAX 250F 8MM 8G FIBRE UPG	\$2,690	Each	10%	\$2,421	Other	ES-AF
ES-FE80000EUF	ES-FE80000EUF	VMAX AFA FAMILY	VMAX 250F 8MM 8G FIBRE CONV	\$8,285	Each	10%	\$7,457	Other	ES-AF
ES-FE80000EUFX	ES-FE80000EUFX	VMAX AFA FAMILY	VMAX VG2 8MM 8G FIBRE FD UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-FE80000EUX	ES-FE80000EUX	VMAX AFA FAMILY	VMAX VG2 8MM 8G FIBRE UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-FE80000S	ES-FE80000S	VMAX AFA FAMILY	VMAX 250F 8MM 16G FC	\$5,400	Each	10%	\$4,860	Other	ES-AF
ES-FE80000SU	ES-FE80000SU	VMAX AFA FAMILY	VMAX 250F 8MM 16G FC UPG	\$14,045	Each	10%	\$12,641	Other	ES-AF
ES-FE80000SUF	ES-FE80000SUF	VMAX AFA FAMILY	VMAX 250F 8MM 16G FC CONV	\$21,645	Each	10%	\$19,481	Other	ES-AF
ES-FE80000SUFX	ES-FE80000SUFX	VMAX AFA FAMILY	VMAX VG2 8MM 16G FIBRE FD UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-FE80000SUX	ES-FE80000SUX	VMAX AFA FAMILY	VMAX VG2 8MM 16G FIBRE UPG	\$0	Each	10%	\$0	Other	ES-AF
ESF-NAS-SN	ESF-NAS-SN	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 250F	\$85,000	Each	10%	\$76,500	Other	ES-AF
ESF-NAS-SNU	ESF-NAS-SNU	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 250F UPG	\$85,000	Each	10%	\$76,500	Other	ES-AF
ES-IB	ES-IB	VMAX AFA FAMILY	VMAX 250F FABRIC	\$0	Each	10%	\$0	Other	ES-AF
ES-IBU	ES-IBU	VMAX AFA FAMILY	VMAX 250F FABRIC UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-IBUFD	ES-IBUFD	VMAX AFA FAMILY	VMAX 250F FABRIC CONV	\$0	Each	10%	\$0	Other	ES-AF
ES-MODEM	ES-MODEM	VMAX AFA FAMILY	VMAX 250 ZBA MODEM LEAD FREE	\$1,105	Each	10%	\$995	Other	ES-AF
ES-PC3YAFLA	ES-PC3YAFLA	VMAX AFA FAMILY	32A 3PHASE WYE CORD SET IEC309-AMER	\$0	Each	10%	\$0	Other	ES-AF
ES-PC3YAFLE	ES-PC3YAFLE	VMAX AFA FAMILY	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0	Each	10%	\$0	Other	ES-AF
ES-PCBL3DHH	ES-PCBL3DHH	VMAX AFA FAMILY	PWR CBL HBL-HBL 3D	\$0	Each	10%	\$0	Other	ES-AF
ES-PCBL3DHR	ES-PCBL3DHR	VMAX AFA FAMILY	PWR CBL HBL-RSTOL 3D	\$0	Each	10%	\$0	Other	ES-AF
ES-PCBL3YAG	ES-PCBL3YAG	VMAX AFA FAMILY	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0	Each	10%	\$0	Other	ES-AF
ES-PCBL3YL23P	ES-PCBL3YL23P	VMAX AFA FAMILY	24A 3PH WYE L22-30P	\$0	Each	10%	\$0	Other	ES-AF
ES-PSNT-1P	ES-PSNT-1P	VMAX AFA FAMILY	VMAX 250F SYS BAY1 1P PSNT	\$0	Each	10%	\$0	Other	ES-AF
ES-PSNT-3D	ES-PSNT-3D	VMAX AFA FAMILY	VMAX 250F SYS BAY1 3D PSNT	\$0	Each	10%	\$0	Other	ES-AF
ES-PSNT-3P-1P	ES-PSNT-3P-1P	VMAX AFA FAMILY	VMAX 250F SYS BAY1 1P 3RD PARTY PSNT	\$0	Each	10%	\$0	Other	ES-AF
ES-PSNT-3P-3D	ES-PSNT-3P-3D	VMAX AFA FAMILY	VMAX 250F SYS BAY1 3D 3RD PARTY PSNT	\$0	Each	10%	\$0	Other	ES-AF
ES-PSNT-3P-3Y	ES-PSNT-3P-3Y	VMAX AFA FAMILY	VMAX 250F SYS BAY1 3Y 3RD PARTY PSNT	\$0	Each	10%	\$0	Other	ES-AF
ES-PSNT-3Y	ES-PSNT-3Y	VMAX AFA FAMILY	VMAX 250F SYS BAY1 3Y PSNT	\$0	Each	10%	\$0	Other	ES-AF
ES-PW40UASTL	ES-PW40UASTL	VMAX AFA FAMILY	30A 1PHASE AUSIP57 CLIPSAI 56PA332	\$0	Each	10%	\$0	Other	ES-AF
ES-PW40UIEC3	ES-PW40UIEC3	VMAX AFA FAMILY	VMAX VG30A 1PHASE INTERNATN.IEC309-332P6	\$0	Each	10%	\$0	Other	ES-AF
ES-PW40UJUS	ES-PW40UJUS	VMAX AFA FAMILY	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	\$0	Each	10%	\$0	Other	ES-AF
ES-PWRKIT-1P	ES-PWRKIT-1P	VMAX AFA FAMILY	SINGLE PHASE PDU/PDP KIT	\$1,575	Each	10%	\$1,418	Other	ES-AF
ES-PWRKIT-1PU	ES-PWRKIT-1PU	VMAX AFA FAMILY	SINGLE PHASE PDU/PDP KIT UPG	\$1,575	Each	10%	\$1,418	Other	ES-AF
ES-PWRKIT-3D	ES-PWRKIT-3D	VMAX AFA FAMILY	3P DELTA PHASE PDU/PDP KIT	\$1,870	Each	10%	\$1,683	Other	ES-AF
ES-PWRKIT-3DU	ES-PWRKIT-3DU	VMAX AFA FAMILY	3P DELTA PHASE PDU/PDP KIT UPG	\$1,870	Each	10%	\$1,683	Other	ES-AF
ES-PWRKIT-3Y	ES-PWRKIT-3Y	VMAX AFA FAMILY	3WYE PHASE PDU/PDP KIT	\$1,960	Each	10%	\$1,764	Other	ES-AF
ES-PWRKIT-3YU	ES-PWRKIT-3YU	VMAX AFA FAMILY	3WYE PHASE PDU/PDP KIT UPG	\$1,960	Each	10%	\$1,764	Other	ES-AF
ES-SECURE	ES-SECURE	VMAX AFA FAMILY	SECURE KIT SINGLE BAY	\$2,570	Each	10%	\$2,313	Other	ES-AF
ES-SECUREJK	ES-SECUREJK	VMAX AFA FAMILY	SECURE JOINING KIT	\$1,685	Each	10%	\$1,517	Other	ES-AF
ES-SKINS	ES-SKINS	VMAX AFA FAMILY	VMAX 250F SIDE PANELS	\$0	Each	10%	\$0	Other	ES-AF
ES-SKINSU	ES-SKINSU	VMAX AFA FAMILY	VMAX 250F SIDE PANELS UPG	\$0	Each	10%	\$0	Other	ES-AF
ES-SYS1-1P	ES-SYS1-1P	VMAX AFA FAMILY	VMAX 250F SYS BAY1 1P	\$0	Each	10%	\$0	Other	ES-AF
ES-SYS1-3D	ES-SYS1-3D	VMAX AFA FAMILY	VMAX 250F SYS BAY1 3D	\$0	Each	10%	\$0	Other	ES-AF
ES-SYS1-3Y	ES-SYS1-3Y	VMAX AFA FAMILY	VMAX 250F SYS BAY1 3Y	\$0	Each	10%	\$0	Other	ES-AF
ES-TELCO	ES-TELCO	VMAX AFA FAMILY	VMAX 250 ZBA INTL TELCO KIT	\$70	Each	10%	\$63	Other	ES-AF
ES-TOP-KIT	ES-TOP-KIT	VMAX AFA FAMILY	TOP ROUTING KIT	\$500	Each	10%	\$450	Other	ES-AF
ES-VBADJRAILKT	ES-VBADJRAILKT	VMAX AFA FAMILY	VMAX 250 SINGLE ENG VCE ADJ RAIL KIT	\$1,635	Each	10%	\$1,472	Other	ES-AF
ES-VBF-1024	ES-VBF-1024	VMAX AFA FAMILY	VMAX 250F VBRCK BASE 1024GB	\$349,140	Each	10%	\$314,226	Other	ES-AF
ES-VBF-1024-ADD	ES-VBF-1024-ADD	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 1024GB	\$349,140	Each	10%	\$314,226	Other	ES-AF
ES-VBF-1024-ADDU	ES-VBF-1024-ADDU	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 1024GB UPG	\$418,970	Each	10%	\$377,073	Other	ES-AF
ES-VBF-1024-ADDUFD	ES-VBF-1024-ADDUFD	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 1024GB UFD	\$418,970	Each	10%	\$377,073	Other	ES-AF
ES-VBF-2048	ES-VBF-2048	VMAX AFA FAMILY	VMAX 250F VBRCK BASE 2048GB	\$565,405	Each	10%	\$508,865	Other	ES-AF
ES-VBF-2048-ADD	ES-VBF-2048-ADD	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 2048GB	\$565,405	Each	10%	\$508,865	Other	ES-AF
ES-VBF-2048-ADDU	ES-VBF-2048-ADDU	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 2048GB UPG	\$678,485	Each	10%	\$610,637	Other	ES-AF
ES-VBF-2048-ADDUFD	ES-VBF-2048-ADDUFD	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 2048GB UFD	\$678,485	Each	10%	\$610,637	Other	ES-AF
ES-VBF-256	ES-VBF-256	VMAX AFA FAMILY	VMAX 250F VBRCK BASE 256GB	\$337,945	Each	10%	\$304,151	Other	ES-AF
ES-VBF-256-ADD	ES-VBF-256-ADD	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 256GB	\$337,945	Each	10%	\$304,151	Other	ES-AF
ES-VBF-256-ADDU	ES-VBF-256-ADDU	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 256GB UPG	\$405,535	Each	10%	\$364,982	Other	ES-AF
ES-VBF-256-ADDUFD	ES-VBF-256-ADDUFD	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 256GB UFD	\$405,535	Each	10%	\$364,982	Other	ES-AF
ES-VBF-512	ES-VBF-512	VMAX AFA FAMILY	VMAX 250F VBRCK BASE 512GB	\$340,155	Each	10%	\$306,140	Other	ES-AF
ES-VBF-512-ADD	ES-VBF-512-ADD	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 512GB	\$340,155	Each	10%	\$306,140	Other	ES-AF
ES-VBF-512-ADDU	ES-VBF-512-ADDU	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 512GB UPG	\$408,185	Each	10%	\$367,367	Other	ES-AF
ES-VBF-512-ADDUFD	ES-VBF-512-ADDUFD	VMAX AFA FAMILY	VMAX 250F VBRCK ADD 512GB UFD	\$408,185	Each	10%	\$367,367	Other	ES-AF
ES-VBX-1024	ES-VBX-1024	VMAX AFA FAMILY	VMAX 250FX VBRCK BASE 1024GB	\$395,945	Each	10%	\$356,351	Other	ES-AF
ES-VBX-1024-ADD	ES-VBX-1024-ADD	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 1024GB	\$395,945	Each	10%	\$356,351	Other	ES-AF
ES-VBX-1024-ADDU	ES-VBX-1024-ADDU	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 1024GB UPG	\$475,135	Each	10%	\$427,622	Other	ES-AF
ES-VBX-1024-ADDUFD	ES-VBX-1024-ADDUFD	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 1024GB UFD	\$475,135	Each	10%	\$427,622	Other	ES-AF
ES-VBX-2048	ES-VBX-2048	VMAX AFA FAMILY	VMAX 250FX VBRCK BASE 2048GB	\$612,210	Each	10%	\$550,989	Other	ES-AF
ES-VBX-2048-ADD	ES-VBX-2048-ADD	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 2048GB	\$612,210	Each	10%	\$550,989	Other	ES-AF
ES-VBX-2048-ADDU	ES-VBX-2048-ADDU	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 2048GB UPG	\$734,650	Each	10%	\$661,185	Other	ES-AF
ES-VBX-2048-ADDUFD	ES-VBX-2048-ADDUFD	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 2048GB UFD	\$734,650	Each	10%	\$661,185	Other	ES-AF
ES-VBX-256	ES-VBX-256	VMAX AFA FAMILY	VMAX 250FX VBRCK BASE 256GB	\$384,750	Each	10%	\$346,275	Other	ES-AF
ES-VBX-256-ADD	ES-VBX-256-ADD	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 256GB	\$384,750	Each	10%	\$346,275	Other	ES-AF
ES-VBX-256-ADDU	ES-VBX-256-ADDU	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 256GB UPG	\$461,700	Each	10%	\$415,530	Other	ES-AF
ES-VBX-256-ADDUFD	ES-VBX-256-ADDUFD	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 256GB UFD	\$461,700	Each	10%	\$415,530	Other	ES-AF
ES-VBX-512	ES-VBX-512	VMAX AFA FAMILY	VMAX 250FX VBRCK BASE 512GB	\$386,960	Each	10%	\$348,264	Other	ES-AF
ES-VBX-512-ADD	ES-VBX-512-ADD	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 512GB	\$386,960	Each	10%	\$348,264	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (Column K) Product Category (if applicable)	
ES-VBX-512-ADDU	ES-VBX-512-ADDU	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 512GB UPG	\$464,350	Each	10%		\$417,915	Other	ES-AF	
ES-VBX-512-ADDUFD	ES-VBX-512-ADDUFD	VMAX AFA FAMILY	VMAX 250FX VBRCK ADD 512GB UFD	\$464,350	Each	10%		\$417,915	Other	ES-AF	
ESX-BEDIR	ESX-BEDIR	VMAX AFA FAMILY	VMAX 250 DIR FX	\$0	Each	10%		\$0	Other	ES-AF	
ESX-BEDIRUFD	ESX-BEDIRUFD	VMAX AFA FAMILY	VMAX 250 DIR FX FD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ESX-NAS-SN	ESX-NAS-SN	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 250X	\$0	Each	10%		\$0	Other	ES-AF	
ESX-NAS-SNU	ESX-NAS-SNU	VMAX AFA FAMILY	Embedded NAS Base OE for VMAX 250X UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-13UF-UFD-3P	ET-13UF-UFD-3P	VMAX AFA FAMILY	VMAX 950 1U3U FILLER PANEL KIT 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ET-1600MOD	ET-1600MOD	VMAX AFA FAMILY	VMAX 950 FLASH MOD 1600	\$0	Each	10%		\$0	Other	ES-AF	
ET-1600MODU	ET-1600MODU	VMAX AFA FAMILY	VMAX 950 FLASH MOD 1600 UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-1600MODUFD	ET-1600MODUFD	VMAX AFA FAMILY	VMAX 950 FLASH MOD 1600 FD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-1UF-3PUFD	ET-1UF-3PUFD	VMAX AFA FAMILY	VMAX 950 3RD PARTY 1-1U FILLER KIT	\$0	Each	10%		\$0	Other	ES-AF	
ET-2ENGBEZ-3P	ET-2ENGBEZ-3P	VMAX AFA FAMILY	VMAX 950 DUAL ENGINE BEZEL KIT 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ET-2ME2DUAL-3P	ET-2ME2DUAL-3P	VMAX AFA FAMILY	VMAX 950 ENG 2 IB/ETH 2M CBL KIT 2ENG 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-2MENG2CBLUF	ET-2MENG2CBLUF	VMAX AFA FAMILY	VMAX 950 2 MTR 2ND ENG CONTIB+ETH CBL UP	\$0	Each	10%		\$0	Other	ES-AF	
ET-2METERCBL	ET-2METERCBL	VMAX AFA FAMILY	VMAX 950 2 METER CONTIGIB ETH CABLE	\$0	Each	10%		\$0	Other	ES-AF	
ET-2UF-UFD-3P	ET-2UF-UFD-3P	VMAX AFA FAMILY	VMAX 950 2U FILLER PANEL KIT 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ET-3ME3-3P	ET-3ME3-3P	VMAX AFA FAMILY	VMAX 950 ENG 3 IB/ETH 3M CBL KIT 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-3ME3-3PUFD	ET-3ME3-3PUFD	VMAX AFA FAMILY	VMAX 950 ENG 3 IB/ETH 3M CBL KIT UPG 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-3ME4DUAL-3P	ET-3ME4DUAL-3P	VMAX AFA FAMILY	VMAX 950 ENG 4 IB/ETH 3M CBL KIT 2ENG 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-3ME5-3P	ET-3ME5-3P	VMAX AFA FAMILY	VMAX 950 ENG 5 IB/ETH 3M CBL KIT 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-3ME5-3PUFD	ET-3ME5-3PUFD	VMAX AFA FAMILY	VMAX 950 ENG 5 IB/ETH 3M CBL KIT UPG 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-3ME6DUAL-3P	ET-3ME6DUAL-3P	VMAX AFA FAMILY	VMAX 950 ENG 6 IB/ETH 3M CBL KIT 2ENG 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-3MENG4CBLUF	ET-3MENG4CBLUF	VMAX AFA FAMILY	VMAX 950 3 MTR 2ND ENG CONTIB+ETH CBL UP	\$0	Each	10%		\$0	Other	ES-AF	
ET-3MENG6CBLUF	ET-3MENG6CBLUF	VMAX AFA FAMILY	VMAX 950 3 MTR 2ND ENG CONTIB+ETH CBL UP	\$0	Each	10%		\$0	Other	ES-AF	
ET-3METERCBL	ET-3METERCBL	VMAX AFA FAMILY	VMAX 950 3 METER CONTIGIB ETH CABLE	\$0	Each	10%		\$0	Other	ES-AF	
ET-3METERCBLU	ET-3METERCBLU	VMAX AFA FAMILY	VMAX 950 3 METER CONTIGIB ETH CABLE UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-3MX2-X8-3PU	ET-3MX2-X8-3PU	VMAX AFA FAMILY	VMAX 950 3M IB/ETH CABLE KIT NEW/UPG 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-5ME7-3P	ET-5ME7-3P	VMAX AFA FAMILY	VMAX 950 ENG 7 IB/ETH 5M CBL KIT 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-5ME7-3PUFD	ET-5ME7-3PUFD	VMAX AFA FAMILY	VMAX 950 ENG 7 IB/ETH 5M CBL KIT UPG 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-5ME8DUAL-3P	ET-5ME8DUAL-3P	VMAX AFA FAMILY	VMAX 950 ENG 8 IB/ETH 5M CBL KIT 2ENG 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-5MENG8CBLUF	ET-5MENG8CBLUF	VMAX AFA FAMILY	VMAX 950 5 MTR 2ND ENG CONTIB+ETH CBL UP	\$0	Each	10%		\$0	Other	ES-AF	
ET-5METERCBL	ET-5METERCBL	VMAX AFA FAMILY	VMAX 950 5 METER CONTIGIB ETH CABLE	\$0	Each	10%		\$0	Other	ES-AF	
ET-5METERCBLU	ET-5METERCBLU	VMAX AFA FAMILY	VMAX 950 5 METER CONTIGIB ETH CABLE UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-5MX7X8-3PU	ET-5MX7X8-3PU	VMAX AFA FAMILY	VMAX 950 5M IB/ETH CABLE KIT NEW/UPG 3P	\$0	Each	10%		\$0	Other	ES-AF	
ET-ACON3P-50	ET-ACON3P-50	VMAX AFA FAMILY	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0	Each	10%		\$0	Other	ES-AF	
ET-BEDIR	ET-BEDIR	VMAX AFA FAMILY	VMAX 950 DIR F	\$9,750	Each	10%		\$8,775	Other	ES-AF	
ET-BEDIRU	ET-BEDIRU	VMAX AFA FAMILY	VMAX 950 DIR F UPG	\$9,750	Each	10%		\$8,775	Other	ES-AF	
ET-BEDIRUFD	ET-BEDIRUFD	VMAX AFA FAMILY	VMAX 950 DIR F FD UPG	\$9,750	Each	10%		\$8,775	Other	ES-AF	
ET-BK40000E	ET-BK40000E	VMAX AFA FAMILY	VMAX 950 FC BACKUP I/O FOR NAS	\$2,100	Each	10%		\$1,890	Other	ES-AF	
ET-BK40000EU	ET-BK40000EU	VMAX AFA FAMILY	VMAX 950 FC BACKUP I/O FOR NAS UPG	\$5,460	Each	10%		\$4,914	Other	ES-AF	
ET-BK40000EUF	ET-BK40000EUF	VMAX AFA FAMILY	VMAX 950 FC BACKUP I/O FOR NAS CONV	\$19,110	Each	10%		\$17,199	Other	ES-AF	
ET-CAFP	ET-CAFP	VMAX AFA FAMILY	VMAX 950F CAPACITY	\$13,090	Each	10%		\$11,781	Other	ES-AF	
ET-CAPFU	ET-CAPFU	VMAX AFA FAMILY	VMAX 950F CAPACITY UPG	\$15,710	Each	10%		\$14,139	Other	ES-AF	
ET-CAFX	ET-CAFX	VMAX AFA FAMILY	VMAX 950X CAPACITY	\$18,390	Each	10%		\$16,551	Other	ES-AF	
ET-CAFXU	ET-CAFXU	VMAX AFA FAMILY	VMAX 950X CAPACITY UPG	\$22,070	Each	10%		\$19,863	Other	ES-AF	
ET-CNVIINF-1PU	ET-CNVIINF-1PU	VMAX AFA FAMILY	VMAX 950 SINGLE PHASE PDU CONVERSION	\$700	Each	10%		\$630	Other	ES-AF	
ET-CNVIINF-3DU	ET-CNVIINF-3DU	VMAX AFA FAMILY	VMAX 950 3 PHASE DELTA PDU CONVERSION	\$995	Each	10%		\$896	Other	ES-AF	
ET-CNVIINF-3YU	ET-CNVIINF-3YU	VMAX AFA FAMILY	VMAX 950 3 PHASE WYE PDU CONVERSION	\$1,085	Each	10%		\$977	Other	ES-AF	
ET-COMPRESS	ET-COMPRESS	VMAX AFA FAMILY	VMAX 950 HDW COMPRESSION	\$0	Each	10%		\$0	Other	ES-AF	
ET-COMPRESSF	ET-COMPRESSF	VMAX AFA FAMILY	VMAX 950 HDW COMPRESSION FD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-COMPRESSU	ET-COMPRESSU	VMAX AFA FAMILY	VMAX 950 HDW COMPRESSION UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-DE120	ET-DE120	VMAX AFA FAMILY	VMAX 950 120 SLT DR ENCL	\$0	Each	10%		\$0	Other	ES-AF	
ET-DE120-3P	ET-DE120-3P	VMAX AFA FAMILY	VMAX 950 120 SLT DR ENCL 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ET-DE120U	ET-DE120U	VMAX AFA FAMILY	VMAX 950 120 SLT DR ENCL UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-DE120U-3P	ET-DE120U-3P	VMAX AFA FAMILY	VMAX 950 120 SLT DR ENCL UPG 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ET-DE120UFD	ET-DE120UFD	VMAX AFA FAMILY	VMAX 950 120 SLT DR ENCL UFD	\$0	Each	10%		\$0	Other	ES-AF	
ET-DE120UFD-3P	ET-DE120UFD-3P	VMAX AFA FAMILY	VMAX 950 120 SLT DR ENCL UFD 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ET-DIR3MCBL	ET-DIR3MCBL	VMAX AFA FAMILY	VMAX 950 DIRECT CONNECT 3 METER	\$0	Each	10%		\$0	Other	ES-AF	
ET-DIR3MCBLU	ET-DIR3MCBLU	VMAX AFA FAMILY	VMAX 950 DIRECT CONNECT 3 METER UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-DIR3MCBLUF1	ET-DIR3MCBLUF1	VMAX AFA FAMILY	VMAX 950 DC 3 METER DAE1 FD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-DIR3MCBLUF2	ET-DIR3MCBLUF2	VMAX AFA FAMILY	VMAX 950 DC 3 METER DAE2 FD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-DIR3MCBLUF3	ET-DIR3MCBLUF3	VMAX AFA FAMILY	VMAX 950 STD 1 ENG DAE3 (DIRECT A) UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-DIR3MCBLUF4	ET-DIR3MCBLUF4	VMAX AFA FAMILY	VMAX 950 STD 1 ENG DAE 4 (DIRECT B) UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-DSOPTICE2	ET-DSOPTICE2	VMAX AFA FAMILY	VMAX 950 SYS BAY 2 DSP CBOPTICS KIT	\$15,285	Each	10%		\$13,757	Other	ES-AF	
ET-DSOPTICE2U	ET-DSOPTICE2U	VMAX AFA FAMILY	VMAX 950 SYS BAY 2 DSP CBOPTICS KIT UPG	\$15,285	Each	10%		\$13,757	Other	ES-AF	
ET-DSOPTICE3	ET-DSOPTICE3	VMAX AFA FAMILY	VMAX 950 SYS BAY 2 DSP CBOPTICS KIT	\$15,285	Each	10%		\$13,757	Other	ES-AF	
ET-DSOPTICE3U	ET-DSOPTICE3U	VMAX AFA FAMILY	VMAX 950 SYS BAY 2 DSP CBOPTICS KIT UPG	\$15,285	Each	10%		\$13,757	Other	ES-AF	
ET-DSOPTICE4	ET-DSOPTICE4	VMAX AFA FAMILY	VMAX 950 SYS BAY 2 DSP CBOPTICS KIT	\$15,285	Each	10%		\$13,757	Other	ES-AF	
ET-DSOPTICE4U	ET-DSOPTICE4U	VMAX AFA FAMILY	VMAX 950 SYS BAY 2 DSP CBOPTICS KIT UPG	\$15,825	Each	10%		\$14,243	Other	ES-AF	
ET-DSOPTICE5	ET-DSOPTICE5	VMAX AFA FAMILY	VMAX 950 SYS BAY 3 DSP CBOPTICS KIT	\$15,285	Each	10%		\$13,757	Other	ES-AF	
ET-DSOPTICE5U	ET-DSOPTICE5U	VMAX AFA FAMILY	VMAX 950 SYS BAY 3 DSP CBOPTICS KIT UPG	\$15,825	Each	10%		\$14,243	Other	ES-AF	
ET-DSOPTICE6	ET-DSOPTICE6	VMAX AFA FAMILY	VMAX 950 SYS BAY 3 DSP CBOPTICS KIT	\$15,285	Each	10%		\$13,757	Other	ES-AF	
ET-DSOPTICE6U	ET-DSOPTICE6U	VMAX AFA FAMILY	VMAX 950 SYS BAY 3 DSP CBOPTICS KIT UPG	\$15,825	Each	10%		\$14,243	Other	ES-AF	
ET-DSOPTICE7	ET-DSOPTICE7	VMAX AFA FAMILY	VMAX 950 SYS BAY 4 DSP CBOPTICS KIT	\$15,285	Each	10%		\$13,757	Other	ES-AF	
ET-DSOPTICE7U	ET-DSOPTICE7U	VMAX AFA FAMILY	VMAX 950 SYS BAY 4 DSP CBOPTICS KIT UPG	\$15,825	Each	10%		\$14,243	Other	ES-AF	
ET-DSOPTICE8	ET-DSOPTICE8	VMAX AFA FAMILY	VMAX 950 SYS BAY 4 DSP CBOPTICS KIT	\$15,285	Each	10%		\$13,757	Other	ES-AF	
ET-DSOPTICE8U	ET-DSOPTICE8U	VMAX AFA FAMILY	VMAX 950 SYS BAY 4 DSP CBOPTICS KIT UPG	\$15,825	Each	10%		\$14,243	Other	ES-AF	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
ET-EBF-1024	ET-EBF-1024	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK BASE 1024GB	\$993.495	Each	10%		\$894,146	Other	ES-AF	
ET-EBF-1024-ADD	ET-EBF-1024-ADD	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 1024GB	\$993.495	Each	10%		\$894,146	Other	ES-AF	
ET-EBF-1024-ADDU	ET-EBF-1024-ADDU	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 1024GB UPG	\$1,225.320	Each	10%		\$1,102,788	Other	ES-AF	
ET-EBF-1024-ADDUFD	ET-EBF-1024-ADDUFD	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 1024GB UFD	\$1,225.320	Each	10%		\$1,102,788	Other	ES-AF	
ET-EBF-2048	ET-EBF-2048	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK BASE 2048GB	\$1,536.655	Each	10%		\$1,382,990	Other	ES-AF	
ET-EBF-2048-ADD	ET-EBF-2048-ADD	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 2048GB	\$1,536.655	Each	10%		\$1,382,990	Other	ES-AF	
ET-EBF-2048-ADDU	ET-EBF-2048-ADDU	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 2048GB UPG	\$1,877.110	Each	10%		\$1,689,399	Other	ES-AF	
ET-EBF-2048-ADDUFD	ET-EBF-2048-ADDUFD	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 2048GB UFD	\$1,877.110	Each	10%		\$1,689,399	Other	ES-AF	
ET-EBX-1024	ET-EBX-1024	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK BASE 1024GB	\$993.495	Each	10%		\$894,146	Other	ES-AF	
ET-EBX-1024-ADD	ET-EBX-1024-ADD	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 1024GB	\$993.495	Each	10%		\$894,146	Other	ES-AF	
ET-EBX-1024-ADDU	ET-EBX-1024-ADDU	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 1024GB UPG	\$1,270.420	Each	10%		\$1,143,378	Other	ES-AF	
ET-EBX-1024-ADDUFD	ET-EBX-1024-ADDUFD	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 1024GB UFD	\$1,270.420	Each	10%		\$1,143,378	Other	ES-AF	
ET-EBX-2048	ET-EBX-2048	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK BASE 2048GB	\$1,536.655	Each	10%		\$1,382,990	Other	ES-AF	
ET-EBX-2048-ADD	ET-EBX-2048-ADD	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 2048GB	\$1,536.655	Each	10%		\$1,382,990	Other	ES-AF	
ET-EBX-2048-ADDU	ET-EBX-2048-ADDU	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 2048GB UPG	\$1,922.215	Each	10%		\$1,729,994	Other	ES-AF	
ET-EBX-2048-ADDUFD	ET-EBX-2048-ADDUFD	VMAX AFA FAMILY	VMAX 950 HW ONLY VBRICK ADD 2048GB UFD	\$1,922.215	Each	10%		\$1,729,994	Other	ES-AF	
ET-ECAPF	ET-ECAPF	VMAX AFA FAMILY	VMAX 950F TLA Non-Vbrick Capacity	\$9,965	Each	10%		\$8,969	Other	ES-AF	
ET-ECAPFU	ET-ECAPFU	VMAX AFA FAMILY	VMAX 950F TLA Non-Vbrick Upg	\$12,585	Each	10%		\$11,327	Other	ES-AF	
ET-ECAPX	ET-ECAPX	VMAX AFA FAMILY	VMAX 950FX TLA Non-Vbrick Capacity	\$11,010	Each	10%		\$9,909	Other	ES-AF	
ET-ECAPXU	ET-ECAPXU	VMAX AFA FAMILY	VMAX 950FX TLA Non-Vbrick Capacity Upg	\$14,690	Each	10%		\$13,221	Other	ES-AF	
ET-EZBF-1024	ET-EZBF-1024	VMAX AFA FAMILY	VMAX 950F MF HW ONLY BASE 1024GB	\$759.075	Each	10%		\$683,168	Other	ES-AF	
ET-EZBF-1024-ADD	ET-EZBF-1024-ADD	VMAX AFA FAMILY	VMAX 950F MF HW ONLY ADD 1024GB	\$759.075	Each	10%		\$683,168	Other	ES-AF	
ET-EZBF-1024-ADDU	ET-EZBF-1024-ADDU	VMAX AFA FAMILY	VMAX 950F MF HW ONLY ADD 1024GB UPG	\$918.280	Each	10%		\$826,452	Other	ES-AF	
ET-EZBF-1024-ADDUFD	ET-EZBF-1024-ADDUFD	VMAX AFA FAMILY	VMAX 950F MF HW ONLY ADD 1024GB UFD	\$918.280	Each	10%		\$826,452	Other	ES-AF	
ET-EZBF-2048	ET-EZBF-2048	VMAX AFA FAMILY	VMAX 950F MF HW ONLY BASE 2048GB	\$1,338.515	Each	10%		\$1,204,664	Other	ES-AF	
ET-EZBF-2048-ADD	ET-EZBF-2048-ADD	VMAX AFA FAMILY	VMAX 950F MF HW ONLY ADD 2048GB	\$1,338.515	Each	10%		\$1,204,664	Other	ES-AF	
ET-EZBF-2048-ADDU	ET-EZBF-2048-ADDU	VMAX AFA FAMILY	VMAX 950F MF HW ONLY ADD 2048GB UPG	\$1,613.615	Each	10%		\$1,452,254	Other	ES-AF	
ET-EZBF-2048-ADDUFD	ET-EZBF-2048-ADDUFD	VMAX AFA FAMILY	VMAX 950F MF HW ONLY ADD 2048GB UFD	\$1,613.615	Each	10%		\$1,452,254	Other	ES-AF	
ET-EZBX-1024	ET-EZBX-1024	VMAX AFA FAMILY	VMAX 950FX MF HW ONLY BASE 1024GB	\$759.075	Each	10%		\$683,168	Other	ES-AF	
ET-EZBX-1024-ADD	ET-EZBX-1024-ADD	VMAX AFA FAMILY	VMAX 950FX MF HW ONLY ADD 1024GB	\$759.075	Each	10%		\$683,168	Other	ES-AF	
ET-EZBX-1024-ADDU	ET-EZBX-1024-ADDU	VMAX AFA FAMILY	VMAX 950FX MF HW ONLY ADD 1024GB UPG	\$929.505	Each	10%		\$836,555	Other	ES-AF	
ET-EZBX-1024-ADDUFD	ET-EZBX-1024-ADDUFD	VMAX AFA FAMILY	VMAX 950FX MF HW ONLY ADD 1024GB UFD	\$929.505	Each	10%		\$836,555	Other	ES-AF	
ET-EZBX-2048	ET-EZBX-2048	VMAX AFA FAMILY	VMAX 950FX MF HW ONLY BASE 2048GB	\$1,338.515	Each	10%		\$1,204,664	Other	ES-AF	
ET-EZBX-2048-ADD	ET-EZBX-2048-ADD	VMAX AFA FAMILY	VMAX 950FX MF HW ONLY ADD 2048GB	\$1,338.515	Each	10%		\$1,204,664	Other	ES-AF	
ET-EZBX-2048-ADDU	ET-EZBX-2048-ADDU	VMAX AFA FAMILY	VMAX 950FX MF HW ONLY ADD 2048GB UPG	\$1,624.835	Each	10%		\$1,462,352	Other	ES-AF	
ET-EZBX-2048-ADDUFD	ET-EZBX-2048-ADDUFD	VMAX AFA FAMILY	VMAX 950FX MF HW ONLY ADD 2048GB UFD	\$1,624.835	Each	10%		\$1,462,352	Other	ES-AF	
ET-EZCAPF	ET-EZCAPF	VMAX AFA FAMILY	VMAX 950F MF TLA Non-Vbrick Capacity	\$9,965	Each	10%		\$8,969	Other	ES-AF	
ET-EZCAPFU	ET-EZCAPFU	VMAX AFA FAMILY	VMAX 950F MF TLA Non-Vbrick Capacity Upg	\$12,525	Each	10%		\$11,273	Other	ES-AF	
ET-EZCAPX	ET-EZCAPX	VMAX AFA FAMILY	VMAX 950FX MF TLA Non-Vbrick Capacity	\$10,810	Each	10%		\$9,729	Other	ES-AF	
ET-EZCAPXU	ET-EZCAPXU	VMAX AFA FAMILY	VMAX 950FX MF TLA Non-Vbrick Cap Upg	\$14,405	Each	10%		\$12,965	Other	ES-AF	
ET-FABR	ET-FABR	VMAX AFA FAMILY	VMAX 950 FABRIC	\$0	Each	10%		\$0	Other	ES-AF	
ET-FABR-3P	ET-FABR-3P	VMAX AFA FAMILY	VMAX 950 FABRIC 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ET-FABR-UFD	ET-FABR-UFD	VMAX AFA FAMILY	VMAX 950 FABRIC UPGRADE	\$0	Each	10%		\$0	Other	ES-AF	
ET-FABR-UFD-3P	ET-FABR-UFD-3P	VMAX AFA FAMILY	VMAX 950 FABRIC UPGRADE 3RD PARTY	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORS1DKEY	ET-FDOORS1DKEY	VMAX AFA FAMILY	SB1 950 Dual Engine Key Front Door	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORS1DKEYE	ET-FDOORS1DKEYE	VMAX AFA FAMILY	SB1 Dual Engine Key Dell Door	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORS2DKEY	ET-FDOORS2DKEY	VMAX AFA FAMILY	SB2-8 950 Dual Engine Key Front Door	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORS2DKEYE	ET-FDOORS2DKEYE	VMAX AFA FAMILY	SB2-8 Dual Engine Key Dell Door	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORSYS1D	ET-FDOORSYS1D	VMAX AFA FAMILY	SB1 950 Dual Engine Hex Front Door	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORSYS1DE	ET-FDOORSYS1DE	VMAX AFA FAMILY	SB1 Dual Engine Hex Dell Door	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORSYS28D	ET-FDOORSYS28D	VMAX AFA FAMILY	SB2-8 950 Dual Engine Hex Front Door	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORSYS28DE	ET-FDOORSYS28DE	VMAX AFA FAMILY	SB2-8 Dual Engine Hex Dell Door	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORSYS28DU	ET-FDOORSYS28DU	VMAX AFA FAMILY	SB2-8 950 Dual Engine Hex Door Pair Upg	\$0	Each	10%		\$0	Other	ES-AF	
ET-FDOORSYS28DUE	ET-FDOORSYS28DUE	VMAX AFA FAMILY	SB2-8 Dual Engine Hex Dell Door Upg	\$0	Each	10%		\$0	Other	ES-AF	
ET-FE00008S	ET-FE00008S	VMAX AFA FAMILY	VMAX 950 8SM 16G FICON	\$15,575	Each	10%		\$14,018	Other	ES-AF	
ET-FE00008SU	ET-FE00008SU	VMAX AFA FAMILY	VMAX 950 8SM 16G FICON UPG	\$20,250	Each	10%		\$18,225	Other	ES-AF	
ET-FE00008SUF	ET-FE00008SUF	VMAX AFA FAMILY	VMAX 950 8SM 16G FICON CONV	\$18,250	Each	10%		\$16,425	Other	ES-AF	
ET-FE00008OS	ET-FE00008OS	VMAX AFA FAMILY	VMAX 950 8MM 16G FICON	\$7,150	Each	10%		\$6,435	Other	ES-AF	
ET-FE00008OSU	ET-FE00008OSU	VMAX AFA FAMILY	VMAX 950 8MM 16G FICON UPG	\$9,295	Each	10%		\$8,366	Other	ES-AF	
ET-FE00008OSUF	ET-FE00008OSUF	VMAX AFA FAMILY	VMAX 950 8MM 16G FICON CONV	\$31,520	Each	10%		\$28,368	Other	ES-AF	
ET-FE00200TC	ET-FE00200TC	VMAX AFA FAMILY	VMAX 950 2PT 10 GBE BASE T	\$2,200	Each	10%		\$1,980	Other	ES-AF	
ET-FE00200TCU	ET-FE00200TCU	VMAX AFA FAMILY	VMAX 950 2PT10 GBE BASE T UPG	\$5,720	Each	10%		\$5,148	Other	ES-AF	
ET-FE00200TCUF	ET-FE00200TCUF	VMAX AFA FAMILY	VMAX 950 2PT10 GBE BASE T CONV	\$10,010	Each	10%		\$9,009	Other	ES-AF	
ET-FE00200TO	ET-FE00200TO	VMAX AFA FAMILY	VMAX 950 2PT 10 GBE OPTICAL	\$2,100	Each	10%		\$1,890	Other	ES-AF	
ET-FE00200TOU	ET-FE00200TOU	VMAX AFA FAMILY	VMAX 950 2PT 10 GBE OPTICAL UPG	\$5,460	Each	10%		\$4,914	Other	ES-AF	
ET-FE00200TOUF	ET-FE00200TOUF	VMAX AFA FAMILY	VMAX 950 4MM 10 GIGE OPTICAL CONV	\$9,555	Each	10%		\$8,600	Other	ES-AF	
ET-FE00400C4	ET-FE00400C4	VMAX AFA FAMILY	VMAX 950 4MM4COPR	\$1,980	Each	10%		\$1,782	Other	ES-AF	
ET-FE00400C4U	ET-FE00400C4U	VMAX AFA FAMILY	VMAX 950 4MM4COPR UPG	\$2,575	Each	10%		\$2,318	Other	ES-AF	
ET-FE00400C4UF	ET-FE00400C4UF	VMAX AFA FAMILY	VMAX 950 4MM4COPR CONV	\$9,000	Each	10%		\$8,100	Other	ES-AF	
ET-FE00400C4UFX	ET-FE00400C4UFX	VMAX AFA FAMILY	VMAX VGL 4MM4COPR FD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-FE00400CFUX	ET-FE00400CFUX	VMAX AFA FAMILY	VMAX VGL 4MM4COPR UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-FE00800T	ET-FE00800T	VMAX AFA FAMILY	VMAX 950 8MM 10GIGE	\$5,475	Each	10%		\$4,928	Other	ES-AF	
ET-FE00800TU	ET-FE00800TU	VMAX AFA FAMILY	VMAX 950 8MM 10GIGE UPG	\$7,120	Each	10%		\$6,408	Other	ES-AF	
ET-FE00800TUF	ET-FE00800TUF	VMAX AFA FAMILY	VMAX 950 8MM 10GIGE CONV	\$24,920	Each	10%		\$22,428	Other	ES-AF	
ET-FE00800TUFX	ET-FE00800TUFX	VMAX AFA FAMILY	VMAX VGL 8MM 10 GIGE FD UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-FE00800TUX	ET-FE00800TUX	VMAX AFA FAMILY	VMAX VGL 8MM 10 GIGE UPG	\$0	Each	10%		\$0	Other	ES-AF	
ET-FE08000E	ET-FE08000E	VMAX AFA FAMILY	VMAX 950 8SM 8G FIBRE	\$4,140	Each	10%		\$3,726	Other	ES-AF	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ET-FE08000EU	ET-FE08000EU	VMAX AFA FAMILY	VMAX 950 8SM 8G FIBRE UPG	\$5,380	Each	10%	\$4,842	Other	ES-AF
ET-FE08000EUF	ET-FE08000EUF	VMAX AFA FAMILY	VMAX 950 8SM 8G FIBRE CONV	\$18,950	Each	10%	\$17,055	Other	ES-AF
ET-FE08000S	ET-FE08000S	VMAX AFA FAMILY	VMAX 950 8SM 16G FC	\$10,805	Each	10%	\$9,725	Other	ES-AF
ET-FE08000SU	ET-FE08000SU	VMAX AFA FAMILY	VMAX 950 8SM 16G FC UPG	\$14,045	Each	10%	\$12,641	Other	ES-AF
ET-FE08000SUF	ET-FE08000SUF	VMAX AFA FAMILY	VMAX 950 8SM 16G FC CONV	\$32,410	Each	10%	\$29,169	Other	ES-AF
ET-FE44000E	ET-FE44000E	VMAX AFA FAMILY	VMAX 950 4MM4SM 8G FIBRE	\$3,315	Each	10%	\$2,984	Other	ES-AF
ET-FE44000EUF	ET-FE44000EUF	VMAX AFA FAMILY	VMAX 950 4MM4SM 8G FIBRE UPG	\$4,310	Each	10%	\$3,879	Other	ES-AF
ET-FE44000EUF	ET-FE44000EUF	VMAX AFA FAMILY	VMAX 950 4MM4SM 8G FIBRE CONV	\$13,270	Each	10%	\$11,943	Other	ES-AF
ET-FE62000E	ET-FE62000E	VMAX AFA FAMILY	VMAX 950 6MM2SM 8G FIBRE	\$2,395	Each	10%	\$2,156	Other	ES-AF
ET-FE62000EUF	ET-FE62000EUF	VMAX AFA FAMILY	VMAX 950 6MM2SM 8G FIBRE UPG	\$3,115	Each	10%	\$2,804	Other	ES-AF
ET-FE62000UF	ET-FE62000UF	VMAX AFA FAMILY	VMAX 950 6MM2SM 8G FIBRE CONV	\$9,335	Each	10%	\$8,402	Other	ES-AF
ET-FE80000E	ET-FE80000E	VMAX AFA FAMILY	VMAX 950 8MM 8G FIBRE	\$2,070	Each	10%	\$1,863	Other	ES-AF
ET-FE80000EUF	ET-FE80000EUF	VMAX AFA FAMILY	VMAX 950 8MM 8G FIBRE UPG	\$2,690	Each	10%	\$2,421	Other	ES-AF
ET-FE80000EUF	ET-FE80000EUF	VMAX AFA FAMILY	VMAX 950 8MM 8G FIBRE CONV	\$8,285	Each	10%	\$7,457	Other	ES-AF
ET-FE80000EUF	ET-FE80000EUF	VMAX AFA FAMILY	VMAX VGL 8MM 8G FIBRE FD UPG	\$0	Each	10%	\$0	Other	ES-AF
ET-FE80000EUF	ET-FE80000EUF	VMAX AFA FAMILY	VMAX VGL 8MM 8G FIBRE UPG	\$0	Each	10%	\$0	Other	ES-AF
ET-FE80000S	ET-FE80000S	VMAX AFA FAMILY	VMAX 950 8MM 16G FC	\$5,400	Each	10%	\$4,860	Other	ES-AF
ET-FE80000SU	ET-FE80000SU	VMAX AFA FAMILY	VMAX 950 8MM 16G FC UPG	\$14,045	Each	10%	\$12,641	Other	ES-AF
ET-FE80000SUF	ET-FE80000SUF	VMAX AFA FAMILY	VMAX 950 8MM 16G FC CONV	\$21,645	Each	10%	\$19,481	Other	ES-AF
ET-FE80000SUF	ET-FE80000SUF	VMAX AFA FAMILY	VMAX VGL 8MM 16G FIBRE FD UPG	\$0	Each	10%	\$0	Other	ES-AF
ET-FE80000SUF	ET-FE80000SUF	VMAX AFA FAMILY	VMAX VGL 8MM 16G FIBRE UPG	\$0	Each	10%	\$0	Other	ES-AF
ET-PC3YAFLE	ET-PC3YAFLE	VMAX AFA FAMILY	32A 3PHASE WYE CRD SET IEC309-AMER	\$0	Each	10%	\$0	Other	ES-AF
ET-PC3YAFLE	ET-PC3YAFLE	VMAX AFA FAMILY	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0	Each	10%	\$0	Other	ES-AF
ET-PCBL3DHH	ET-PCBL3DHH	VMAX AFA FAMILY	VMAX 950 PWR CBL HBL-HBL 3D	\$0	Each	10%	\$0	Other	ES-AF
ET-PCBL3DHR	ET-PCBL3DHR	VMAX AFA FAMILY	VMAX 950 PWR CBL HBL-RSTOL 3D	\$0	Each	10%	\$0	Other	ES-AF
ET-PCBL3YAG	ET-PCBL3YAG	VMAX AFA FAMILY	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0	Each	10%	\$0	Other	ES-AF
ET-PCBL3YL23P	ET-PCBL3YL23P	VMAX AFA FAMILY	24A 3PH WYE L23-30P	\$0	Each	10%	\$0	Other	ES-AF
ET-PDU1P	ET-PDU1P	VMAX AFA FAMILY	VMAX 950 SINGLE PHASE PDU 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-PDUDELTA	ET-PDUDELTA	VMAX AFA FAMILY	VMAX 950 3 PHASE DELTA PDU 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-PDUWYE	ET-PDUWYE	VMAX AFA FAMILY	VMAX 950 3 PHASE WYE PDU 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-PW40UJASTL	ET-PW40UJASTL	VMAX AFA FAMILY	30A 1PHASE AUSIP57 CLIPSAI 56P332	\$0	Each	10%	\$0	Other	ES-AF
ET-PW40UIEC3	ET-PW40UIEC3	VMAX AFA FAMILY	VMAX 30A 1PHASE INTERNATLIEC309-332P6	\$0	Each	10%	\$0	Other	ES-AF
ET-PW40U-US	ET-PW40U-US	VMAX AFA FAMILY	VMAX 950 30A 1PHASE NAMER JAPAN I6-30P	\$0	Each	10%	\$0	Other	ES-AF
ET-SKINS	ET-SKINS	VMAX AFA FAMILY	VMAX 950 SIDE PANELS	\$0	Each	10%	\$0	Other	ES-AF
ET-SKINSU	ET-SKINSU	VMAX AFA FAMILY	VMAX 950 SIDE PANELS UPG	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS13RDPT	ET-SYS13RDPT	VMAX AFA FAMILY	VMAX 950 1ENG SYSTEM BAY SHIPPING RACK	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-1P	ET-SYS1R-1P	VMAX AFA FAMILY	VMAX 950 SYS BAY1 1P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-3D	ET-SYS1R-3D	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3D	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-3P-1P	ET-SYS1R-3P-1P	VMAX AFA FAMILY	VMAX 950 SYS BAY1 1P 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-3P-3D	ET-SYS1R-3P-3D	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-3P-3Y	ET-SYS1R-3P-3Y	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-3PE-1P	ET-SYS1R-3PE-1P	VMAX AFA FAMILY	VMAX 950 SYS BAY1 1P 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-3PE-3D	ET-SYS1R-3PE-3D	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-3PE-3Y	ET-SYS1R-3PE-3Y	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-3Y	ET-SYS1R-3Y	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3Y	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-VCE-1P	ET-SYS1R-VCE-1P	VMAX AFA FAMILY	VMAX 950 SYS BAY1 1P VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-VCE-3D	ET-SYS1R-VCE-3D	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3D VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-VCE-3Y	ET-SYS1R-VCE-3Y	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3Y VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-VCEE-1P	ET-SYS1R-VCEE-1P	VMAX AFA FAMILY	VMAX 950 SYS BAY1 1P VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-VCEE-3D	ET-SYS1R-VCEE-3D	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3D VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS1R-VCEE-3Y	ET-SYS1R-VCEE-3Y	VMAX AFA FAMILY	VMAX 950 SYS BAY1 3Y VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYS23RDPT	ET-SYS23RDPT	VMAX AFA FAMILY	VMAX 950 2ENG SYSTEM BAY SHIPPING RACK	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1P	ET-SYSADD1P	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1P-3P	ET-SYSADD1P-3P	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1P-3PE	ET-SYSADD1P-3PE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1PU	ET-SYSADD1PU	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P UPG	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1PU3P	ET-SYSADD1PU3P	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1PU3PE	ET-SYSADD1PU3PE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1PUVCE	ET-SYSADD1PUVCE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P UPG VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1PUVCEE	ET-SYSADD1PUVCEE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P UPG VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1P-VCE	ET-SYSADD1P-VCE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD1P-VCEE	ET-SYSADD1P-VCEE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 1P VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3D	ET-SYSADD3D	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3D-3P	ET-SYSADD3D-3P	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3D-3PE	ET-SYSADD3D-3PE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3DU	ET-SYSADD3DU	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D UPG	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3DU3P	ET-SYSADD3DU3P	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3DU3PE	ET-SYSADD3DU3PE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3DUVCE	ET-SYSADD3DUVCE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D UPG VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3DUVCEE	ET-SYSADD3DUVCEE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D UPG VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3D-VCE	ET-SYSADD3D-VCE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3D-VCEE	ET-SYSADD3D-VCEE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3D VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3Y	ET-SYSADD3Y	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3Y-3P	ET-SYSADD3Y-3P	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3Y-3PE	ET-SYSADD3Y-3PE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3YU	ET-SYSADD3YU	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y UPG	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3YU3P	ET-SYSADD3YU3P	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ET-SYSADD3YU3PE	ET-SYSADD3YU3PE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y UPG 3RD PARTY	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3YUVCE	ET-SYSADD3YUVCE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y UPG VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3YUVCEE	ET-SYSADD3YUVCEE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y UPG VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3Y-VCE	ET-SYSADD3Y-VCE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-SYSADD3Y-VCEE	ET-SYSADD3Y-VCEE	VMAX AFA FAMILY	VMAX 950 ADD SYS BAY 3Y VXBLOCK 3P	\$0	Each	10%	\$0	Other	ES-AF
ET-VBF-1024	ET-VBF-1024	VMAX AFA FAMILY	VMAX 950 VBRICK BASE 1024GB	\$1,159,120	Each	10%	\$1,043,208	Other	ES-AF
ET-VBF-1024-ADD	ET-VBF-1024-ADD	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 1024GB	\$1,159,120	Each	10%	\$1,043,208	Other	ES-AF
ET-VBF-1024-ADDDU	ET-VBF-1024-ADDDU	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 1024GB UPG	\$1,390,945	Each	10%	\$1,251,851	Other	ES-AF
ET-VBF-1024-ADDDUFD	ET-VBF-1024-ADDDUFD	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 1024GB UFD	\$1,390,945	Each	10%	\$1,251,851	Other	ES-AF
ET-VBF-2048	ET-VBF-2048	VMAX AFA FAMILY	VMAX 950 VBRICK BASE 2048GB	\$1,702,280	Each	10%	\$1,532,052	Other	ES-AF
ET-VBF-2048-ADD	ET-VBF-2048-ADD	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 2048GB	\$1,702,280	Each	10%	\$1,532,052	Other	ES-AF
ET-VBF-2048-ADDDU	ET-VBF-2048-ADDDU	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 2048GB UPG	\$2,042,735	Each	10%	\$1,838,462	Other	ES-AF
ET-VBF-2048-ADDDUFD	ET-VBF-2048-ADDDUFD	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 2048GB UFD	\$2,042,735	Each	10%	\$1,838,462	Other	ES-AF
ET-VBX-1024	ET-VBX-1024	VMAX AFA FAMILY	VMAX 950 VBRICK BASE 1024GB	\$1,384,635	Each	10%	\$1,246,172	Other	ES-AF
ET-VBX-1024-ADD	ET-VBX-1024-ADD	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 1024GB	\$1,384,635	Each	10%	\$1,246,172	Other	ES-AF
ET-VBX-1024-ADDDU	ET-VBX-1024-ADDDU	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 1024GB UPG	\$1,661,560	Each	10%	\$1,495,404	Other	ES-AF
ET-VBX-1024-ADDDUFD	ET-VBX-1024-ADDDUFD	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 1024GB UFD	\$1,661,560	Each	10%	\$1,495,404	Other	ES-AF
ET-VBX-2048	ET-VBX-2048	VMAX AFA FAMILY	VMAX 950 VBRICK BASE 2048GB	\$1,927,795	Each	10%	\$1,735,016	Other	ES-AF
ET-VBX-2048-ADD	ET-VBX-2048-ADD	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 2048GB	\$1,927,795	Each	10%	\$1,735,016	Other	ES-AF
ET-VBX-2048-ADDDU	ET-VBX-2048-ADDDU	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 2048GB UPG	\$2,313,355	Each	10%	\$2,082,020	Other	ES-AF
ET-VBX-2048-ADDDUFD	ET-VBX-2048-ADDDUFD	VMAX AFA FAMILY	VMAX 950 VBRICK ADD 2048GB UFD	\$2,313,355	Each	10%	\$2,082,020	Other	ES-AF
ETX-BEDIR	ETX-BEDIR	VMAX AFA FAMILY	VMAX 950 DIR FX	\$0	Each	10%	\$0	Other	ES-AF
ETX-BEDIRU	ETX-BEDIRU	VMAX AFA FAMILY	VMAX 950 DIR FX UPG	\$0	Each	10%	\$0	Other	ES-AF
ETX-BEDIRUFD	ETX-BEDIRUFD	VMAX AFA FAMILY	VMAX 950 DIR FX FD UPG	\$0	Each	10%	\$0	Other	ES-AF
ET-ZBF-1024	ET-ZBF-1024	VMAX AFA FAMILY	VMAX 950 MF VBRICK BASE 1024GB	\$796,035	Each	10%	\$716,432	Other	ES-AF
ET-ZBF-1024-ADD	ET-ZBF-1024-ADD	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 1024GB	\$796,035	Each	10%	\$716,432	Other	ES-AF
ET-ZBF-1024-ADDDU	ET-ZBF-1024-ADDDU	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 1024GB UPG	\$955,240	Each	10%	\$859,716	Other	ES-AF
ET-ZBF-1024-ADDDUFD	ET-ZBF-1024-ADDDUFD	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 1024GB UFD	\$955,240	Each	10%	\$859,716	Other	ES-AF
ET-ZBF-2048	ET-ZBF-2048	VMAX AFA FAMILY	VMAX 950 MF VBRICK BASE 2048GB	\$1,375,500	Each	10%	\$1,237,950	Other	ES-AF
ET-ZBF-2048-ADD	ET-ZBF-2048-ADD	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 2048GB	\$1,375,500	Each	10%	\$1,237,950	Other	ES-AF
ET-ZBF-2048-ADDDU	ET-ZBF-2048-ADDDU	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 2048GB UPG	\$1,650,600	Each	10%	\$1,485,540	Other	ES-AF
ET-ZBF-2048-ADDDUFD	ET-ZBF-2048-ADDDUFD	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 2048GB UFD	\$1,650,600	Each	10%	\$1,485,540	Other	ES-AF
ET-ZBX-1024	ET-ZBX-1024	VMAX AFA FAMILY	VMAX 950 MF VBRICK BASE 1024GB	\$852,140	Each	10%	\$766,926	Other	ES-AF
ET-ZBX-1024-ADD	ET-ZBX-1024-ADD	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 1024GB	\$852,140	Each	10%	\$766,926	Other	ES-AF
ET-ZBX-1024-ADDDU	ET-ZBX-1024-ADDDU	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 1024GB UPG	\$1,022,570	Each	10%	\$920,313	Other	ES-AF
ET-ZBX-1024-ADDDUFD	ET-ZBX-1024-ADDDUFD	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 1024GB UFD	\$1,022,570	Each	10%	\$920,313	Other	ES-AF
ET-ZBX-2048	ET-ZBX-2048	VMAX AFA FAMILY	VMAX 950 MF VBRICK BASE 2048GB	\$1,431,595	Each	10%	\$1,288,436	Other	ES-AF
ET-ZBX-2048-ADD	ET-ZBX-2048-ADD	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 2048GB	\$1,431,595	Each	10%	\$1,288,436	Other	ES-AF
ET-ZBX-2048-ADDDU	ET-ZBX-2048-ADDDU	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 2048GB UPG	\$1,717,915	Each	10%	\$1,546,124	Other	ES-AF
ET-ZBX-2048-ADDDUFD	ET-ZBX-2048-ADDDUFD	VMAX AFA FAMILY	VMAX 950 MF VBRICK ADD 2048GB UFD	\$1,717,915	Each	10%	\$1,546,124	Other	ES-AF
ET-ZCAPF	ET-ZCAPF	VMAX AFA FAMILY	VMAX 950F MF CAPACITY	\$12,810	Each	10%	\$11,529	Other	ES-AF
ET-ZCAPFU	ET-ZCAPFU	VMAX AFA FAMILY	VMAX 950F MF CAPACITY UPG	\$15,370	Each	10%	\$13,833	Other	ES-AF
ET-ZCAPX	ET-ZCAPX	VMAX AFA FAMILY	VMAX 950X MF CAPACITY	\$17,970	Each	10%	\$16,173	Other	ES-AF
ET-ZCAPXU	ET-ZCAPXU	VMAX AFA FAMILY	VMAX 950X MF CAPACITY UPG	\$21,565	Each	10%	\$19,409	Other	ES-AF
F-2-FX-TRIM	F-2-FX-TRIM	VMAX AFA FAMILY	FX TRIM UPGRADE	\$0	Each	10%	\$0	Other	ES-AF
F-2-FX-TRIM	F-2-FX-TRIM	VMAX AFA FAMILY	ZFX TRIM UPGRADE	\$0	Each	10%	\$0	Other	ES-AF
GF-BK40000EUJ	GF-BK40000EUJ	VMAX AFA FAMILY	VMAX 450 FC BACKUP I/O FOR NAS UPG	\$5,460	Each	10%	\$4,914	Other	ES-AF
GF-BK40000EUF	GF-BK40000EUF	VMAX AFA FAMILY	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555	Each	10%	\$8,600	Other	ES-AF
GF-BK80000EF	GF-BK80000EF	VMAX AFA FAMILY	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555	Each	10%	\$8,600	Other	ES-AF
GF-COMPRESSF	GF-COMPRESSF	VMAX AFA FAMILY	VMAX 450 HDW COMPRESSION FD UPG	\$0	Each	10%	\$0	Other	ES-AF
GF-COMPRESSU	GF-COMPRESSU	VMAX AFA FAMILY	VMAX 450 HDW COMPRESSION UPG	\$0	Each	10%	\$0	Other	ES-AF
GF-FE00080SU	GF-FE00080SU	VMAX AFA FAMILY	VMAX 450 8SM 16G FICON UPG	\$20,250	Each	10%	\$18,225	Other	ES-AF
GF-FE00080SUF	GF-FE00080SUF	VMAX AFA FAMILY	VMAX 450 8SM 16G FICON CONV	\$68,660	Each	10%	\$61,794	Other	ES-AF
GF-FE00080SUJ	GF-FE00080SUJ	VMAX AFA FAMILY	VMAX 450 8MM 16G FICON UPG	\$9,295	Each	10%	\$8,366	Other	ES-AF
GF-FE00080SUF	GF-FE00080SUF	VMAX AFA FAMILY	VMAX 450 8MM 16G FICON CONV	\$31,520	Each	10%	\$28,368	Other	ES-AF
GF-FE00200TCU	GF-FE00200TCU	VMAX AFA FAMILY	VMAX 450 2PT 10 GBE BASE T UPG	\$5,720	Each	10%	\$5,148	Other	ES-AF
GF-FE00200TCUF	GF-FE00200TCUF	VMAX AFA FAMILY	VMAX 450 2PT 10 GBE BASE T CONV	\$10,010	Each	10%	\$9,009	Other	ES-AF
GF-FE00200TOU	GF-FE00200TOU	VMAX AFA FAMILY	VMAX 450 2PT 10 GBE OPTICAL UPG	\$5,460	Each	10%	\$4,914	Other	ES-AF
GF-FE00200TOUF	GF-FE00200TOUF	VMAX AFA FAMILY	VMAX 450 2PT 10 GBE OPTICAL CONV	\$9,555	Each	10%	\$8,600	Other	ES-AF
GF-FE00400C4U	GF-FE00400C4U	VMAX AFA FAMILY	VMAX 450 4MM4 COPR GIGE UPG	\$2,575	Each	10%	\$2,318	Other	ES-AF
GF-FE00400C4UF	GF-FE00400C4UF	VMAX AFA FAMILY	VMAX 450 4MM4 COPR GIGE CONV	\$8,000	Each	10%	\$7,100	Other	ES-AF
GF-FE00400CU	GF-FE00400CU	VMAX AFA FAMILY	VMAX 450 4PT GBE BASE T UPG	\$5,200	Each	10%	\$4,680	Other	ES-AF
GF-FE00400CUF	GF-FE00400CUF	VMAX AFA FAMILY	VMAX 450 4M GIGE COPPER CONV	\$9,100	Each	10%	\$8,190	Other	ES-AF
GF-FE00400TOUF	GF-FE00400TOUF	VMAX AFA FAMILY	VMAX 450 4MM 10 GIGE OPTICAL CONV	\$9,555	Each	10%	\$8,600	Other	ES-AF
GF-FE00400TU	GF-FE00400TU	VMAX AFA FAMILY	VMAX 450 4MM 10 GIGE UPG	\$4,745	Each	10%	\$4,271	Other	ES-AF
GF-FE00400TUF	GF-FE00400TUF	VMAX AFA FAMILY	VMAX 450 4MM 10 GIGE CONV	\$16,600	Each	10%	\$14,940	Other	ES-AF
GF-FE00400UF	GF-FE00400UF	VMAX AFA FAMILY	VMAX 450 4M GIGE CONV	\$24,161	Each	10%	\$21,744	Other	ES-AF
GF-FE00800TU	GF-FE00800TU	VMAX AFA FAMILY	VMAX 450 8MM 10GIGE UPG	\$7,120	Each	10%	\$6,408	Other	ES-AF
GF-FE00800TUF	GF-FE00800TUF	VMAX AFA FAMILY	VMAX 450 8MM 10GIGE CONV	\$24,920	Each	10%	\$22,428	Other	ES-AF
GF-FE08000EU	GF-FE08000EU	VMAX AFA FAMILY	VMAX 450 8SM 8G FIBRE UPG	\$5,380	Each	10%	\$4,842	Other	ES-AF
GF-FE08000EUF	GF-FE08000EUF	VMAX AFA FAMILY	VMAX 450 8SM 8G FIBRE CONV	\$18,250	Each	10%	\$16,425	Other	ES-AF
GF-FE08000SU	GF-FE08000SU	VMAX AFA FAMILY	VMAX 450 8SM 16G FC UPG	\$14,045	Each	10%	\$12,641	Other	ES-AF
GF-FE08000SUF	GF-FE08000SUF	VMAX AFA FAMILY	VMAX 450 8SM 16G FC CONV	\$32,410	Each	10%	\$29,169	Other	ES-AF
GF-FE44000EU	GF-FE44000EU	VMAX AFA FAMILY	VMAX 450 4MM4SM 8G FIBRE CONV	\$13,270	Each	10%	\$11,943	Other	ES-AF
GF-FE62000UF	GF-FE62000UF	VMAX AFA FAMILY	VMAX 450 6MM2SM 8G FIBRE CONV	\$9,335	Each	10%	\$8,402	Other	ES-AF
GF-FE80000EU	GF-FE80000EU	VMAX AFA FAMILY	VMAX 450 8MM 8G FIBRE UPG	\$2,690	Each	10%	\$2,421	Other	ES-AF
GF-FE80000EUF	GF-FE80000EUF	VMAX AFA FAMILY	VMAX 450 8MM 8G FIBRE CONV	\$8,285	Each	10%	\$7,457	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
GF-FE8000SU	GF-FE8000SU	VMAX AFA FAMILY	VMAX 450 8MM 16G FC UPG	\$14,045	Each	10%	\$12,641	Other	ES-AF
GF-FE8000SUF	GF-FE8000SUF	VMAX AFA FAMILY	VMAX 450 8MM 16G FC CONV	\$21,645	Each	10%	\$19,481	Other	ES-AF
HF-BK4000EU	HF-BK4000EU	VMAX AFA FAMILY	VMAX 850 FC BACKUP I/O FOR NAS UPG	\$5,460	Each	10%	\$4,914	Other	ES-AF
HF-BK4000EUF	HF-BK4000EUF	VMAX AFA FAMILY	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555	Each	10%	\$8,600	Other	ES-AF
HF-BK8000EF	HF-BK8000EF	VMAX AFA FAMILY	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555	Each	10%	\$8,600	Other	ES-AF
HF-COMPRESSF	HF-COMPRESSF	VMAX AFA FAMILY	VMAX 850 HDW COMPRESSION FD UPG	\$0	Each	10%	\$0	Other	ES-AF
HF-COMPRESSU	HF-COMPRESSU	VMAX AFA FAMILY	VMAX 850 HDW COMPRESSION UPG	\$0	Each	10%	\$0	Other	ES-AF
HF-FE0008SU	HF-FE0008SU	VMAX AFA FAMILY	VMAX 850 85M 16G FICON UPG	\$20,250	Each	10%	\$18,225	Other	ES-AF
HF-FE0008SUF	HF-FE0008SUF	VMAX AFA FAMILY	VMAX 850 85M 16G FICON CONV	\$68,660	Each	10%	\$61,794	Other	ES-AF
HF-FE0008SU	HF-FE0008SU	VMAX AFA FAMILY	VMAX 850 8MM 16G FICON UPG	\$9,295	Each	10%	\$8,366	Other	ES-AF
HF-FE0008SUF	HF-FE0008SUF	VMAX AFA FAMILY	VMAX 850 8MM 16G FICON CONV	\$31,520	Each	10%	\$28,368	Other	ES-AF
HF-FE0020TCU	HF-FE0020TCU	VMAX AFA FAMILY	VMAX 850 2PT 10 GBE BASE T UPG	\$5,720	Each	10%	\$5,148	Other	ES-AF
HF-FE0020TCUF	HF-FE0020TCUF	VMAX AFA FAMILY	VMAX 850 2PT 10 GBE BASE T CONV	\$10,010	Each	10%	\$9,009	Other	ES-AF
HF-FE0020TOU	HF-FE0020TOU	VMAX AFA FAMILY	VMAX 850 2PT 10 GBE OPTICAL UPG	\$5,460	Each	10%	\$4,914	Other	ES-AF
HF-FE0020TOUF	HF-FE0020TOUF	VMAX AFA FAMILY	VMAX 850 2PT 10 GIGE OPTICAL CONV	\$9,555	Each	10%	\$8,600	Other	ES-AF
HF-FE00400C4U	HF-FE00400C4U	VMAX AFA FAMILY	VMAX 850 4MM4 COPR GIGE UPG	\$2,575	Each	10%	\$2,318	Other	ES-AF
HF-FE00400C4UF	HF-FE00400C4UF	VMAX AFA FAMILY	VMAX 850 4MM4 COPR GIGE CONV	\$9,000	Each	10%	\$8,100	Other	ES-AF
HF-FE00400CU	HF-FE00400CU	VMAX AFA FAMILY	VMAX 850 4PT GBE BASE T UPG	\$5,200	Each	10%	\$4,680	Other	ES-AF
HF-FE00400CUF	HF-FE00400CUF	VMAX AFA FAMILY	VMAX 850 4M GIGE COPPER CONV	\$9,100	Each	10%	\$8,190	Other	ES-AF
HF-FE00400TOUF	HF-FE00400TOUF	VMAX AFA FAMILY	VMAX 850 4MM 10 GIGE OPTICAL CONV	\$9,555	Each	10%	\$8,600	Other	ES-AF
HF-FE00400TU	HF-FE00400TU	VMAX AFA FAMILY	VMAX 850 4MM 10 GIGE UPG	\$4,745	Each	10%	\$4,271	Other	ES-AF
HF-FE00400TUF	HF-FE00400TUF	VMAX AFA FAMILY	VMAX 850 4MM 10 GIGE CONV	\$16,600	Each	10%	\$14,940	Other	ES-AF
HF-FE00400UF	HF-FE00400UF	VMAX AFA FAMILY	VMAX 850 4M GIGE CONV	\$24,161	Each	10%	\$21,744	Other	ES-AF
HF-FE00800TU	HF-FE00800TU	VMAX AFA FAMILY	VMAX 850 8MM 10GIGE UPG	\$7,120	Each	10%	\$6,408	Other	ES-AF
HF-FE00800TUF	HF-FE00800TUF	VMAX AFA FAMILY	VMAX 850 8MM 10GIGE CONV	\$24,920	Each	10%	\$22,428	Other	ES-AF
HF-FE08000EU	HF-FE08000EU	VMAX AFA FAMILY	VMAX 850 85M 8G FIBRE UPG	\$5,360	Each	10%	\$4,842	Other	ES-AF
HF-FE08000EUF	HF-FE08000EUF	VMAX AFA FAMILY	VMAX 850 85M 8G FIBRE CONV	\$18,250	Each	10%	\$16,425	Other	ES-AF
HF-FE08000SU	HF-FE08000SU	VMAX AFA FAMILY	VMAX 850 85M 16G FC UPG	\$14,045	Each	10%	\$12,641	Other	ES-AF
HF-FE08000SUF	HF-FE08000SUF	VMAX AFA FAMILY	VMAX 850 85M 16G FC CONV	\$32,410	Each	10%	\$29,169	Other	ES-AF
HF-FE44000EU	HF-FE44000EU	VMAX AFA FAMILY	VMAX 850 4MM5M 8G FIBRE CONV	\$13,270	Each	10%	\$11,943	Other	ES-AF
HF-FE62000UF	HF-FE62000UF	VMAX AFA FAMILY	VMAX 850 6MM2SM 8G FIBRE CONV	\$9,335	Each	10%	\$8,402	Other	ES-AF
HF-FE80000EU	HF-FE80000EU	VMAX AFA FAMILY	VMAX 850 8MM 8G FIBRE UPG	\$2,690	Each	10%	\$2,421	Other	ES-AF
HF-FE80000EUF	HF-FE80000EUF	VMAX AFA FAMILY	VMAX 850 8MM 8G FIBRE CONV	\$8,285	Each	10%	\$7,457	Other	ES-AF
HF-FE80000SU	HF-FE80000SU	VMAX AFA FAMILY	VMAX 850 8MM 16G FC UPG	\$14,045	Each	10%	\$12,641	Other	ES-AF
HF-FE80000SUF	HF-FE80000SUF	VMAX AFA FAMILY	VMAX 850 8MM 16G FC CONV	\$21,645	Each	10%	\$19,481	Other	ES-AF
JLFC3015T51	JLFC3015T51	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 15360GB	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015T51TU	JLFC3015T51TU	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 15360GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015T51U	JLFC3015T51U	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 15360GB UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015T61	JLFC3015T61	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 15360GB	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015T61TU	JLFC3015T61TU	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 15360GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015T61U	JLFC3015T61U	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 15360GB UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015T71	JLFC3015T71	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 15360GB	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015T71U	JLFC3015T71U	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 15360GB UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015TR1	JLFC3015TR1	VMAX AFA FAMILY	VMAX 250 15360GB FLASH ADD SPARE	\$256,120	Each	10%	\$233,208	Other	ES-AF
JLFC3015TR1TU	JLFC3015TR1TU	VMAX AFA FAMILY	VMAX 250 15360GB FLASH ADD SPARE TAA UPG	\$336,855	Each	10%	\$303,170	Other	ES-AF
JLFC3015TR1U	JLFC3015TR1U	VMAX AFA FAMILY	VMAX 250 15360GB FLASH ADD SPARE UPG	\$336,855	Each	10%	\$303,170	Other	ES-AF
JLFC3015TS1	JLFC3015TS1	VMAX AFA FAMILY	VMAX 250 15360GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015TS1TU	JLFC3015TS1TU	VMAX AFA FAMILY	VMAX 250 15360GB FLASH SPARE TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3015TS1U	JLFC3015TS1U	VMAX AFA FAMILY	VMAX 250 15360GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3192051	JLFC3192051	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 1920GB	\$0	Each	10%	\$0	Other	ES-AF
JLFC3192051TU	JLFC3192051TU	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 1920GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3192051U	JLFC3192051U	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 1920GB UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3192061	JLFC3192061	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 1920GB	\$0	Each	10%	\$0	Other	ES-AF
JLFC3192061TU	JLFC3192061TU	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 1920GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3192061U	JLFC3192061U	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 1920GB UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3192071	JLFC3192071	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 1920GB	\$0	Each	10%	\$0	Other	ES-AF
JLFC3192071TU	JLFC3192071TU	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 1920GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3192071U	JLFC3192071U	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 1920GB UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC31920R1	JLFC31920R1	VMAX AFA FAMILY	VMAX 250 1920GB FLASH ADD SPARE	\$32,390	Each	10%	\$29,151	Other	ES-AF
JLFC31920R1TU	JLFC31920R1TU	VMAX AFA FAMILY	VMAX 250 1920GB FLASH ADD SPARE TAA UPG	\$42,105	Each	10%	\$37,895	Other	ES-AF
JLFC31920R1U	JLFC31920R1U	VMAX AFA FAMILY	VMAX 250 1920GB FLASH ADD SPARE UPG	\$42,105	Each	10%	\$37,895	Other	ES-AF
JLFC31920S1	JLFC31920S1	VMAX AFA FAMILY	VMAX 250 1920GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF
JLFC31920S1TU	JLFC31920S1TU	VMAX AFA FAMILY	VMAX 250 1920GB FLASH SPARE TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC31920S1U	JLFC31920S1U	VMAX AFA FAMILY	VMAX 250 1920GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3384051	JLFC3384051	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 3840GB	\$0	Each	10%	\$0	Other	ES-AF
JLFC3384051TU	JLFC3384051TU	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 3840GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3384051U	JLFC3384051U	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 3840GB UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3384061	JLFC3384061	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 3840GB	\$0	Each	10%	\$0	Other	ES-AF
JLFC3384061TU	JLFC3384061TU	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 3840GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3384061U	JLFC3384061U	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 3840GB UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3384071	JLFC3384071	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 3840GB	\$0	Each	10%	\$0	Other	ES-AF
JLFC3384071U	JLFC3384071U	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 3840GB UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC33840R1	JLFC33840R1	VMAX AFA FAMILY	VMAX 250 3840GB FLASH ADD SPARE	\$64,780	Each	10%	\$58,302	Other	ES-AF
JLFC33840R1TU	JLFC33840R1TU	VMAX AFA FAMILY	VMAX 250 3840GB FLASH ADD SPARE TAA UPG	\$84,215	Each	10%	\$75,794	Other	ES-AF
JLFC33840R1U	JLFC33840R1U	VMAX AFA FAMILY	VMAX 250 3840GB FLASH ADD SPARE UPG	\$84,215	Each	10%	\$75,794	Other	ES-AF
JLFC33840S1	JLFC33840S1	VMAX AFA FAMILY	VMAX 250 3840GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF
JLFC33840S1U	JLFC33840S1U	VMAX AFA FAMILY	VMAX 250 3840GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF
JLFC3768051	JLFC3768051	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 7680GB	\$0	Each	10%	\$0	Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
JLFC3768051TU	JLFC3768051TU	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 7680GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC3768051U	JLFC3768051U	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 7680GB UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC3768061	JLFC3768061	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 7680GB	\$0	Each	10%	\$0	Other	ES-AF	
JLFC3768061TU	JLFC3768061TU	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 7680GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC3768061U	JLFC3768061U	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 7680GB UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC3768071	JLFC3768071	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 7680GB	\$0	Each	10%	\$0	Other	ES-AF	
JLFC3768071U	JLFC3768071U	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 7680GB UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC37680R1	JLFC37680R1	VMAX AFA FAMILY	VMAX 250 7680GB FLASH ADD SPARE	\$129,560	Each	10%	\$116,604	Other	ES-AF	
JLFC37680R1TU	JLFC37680R1TU	VMAX AFA FAMILY	VMAX 250 7680GB FLASH ADD SPARE TAA UPG	\$168,430	Each	10%	\$151,587	Other	ES-AF	
JLFC37680R1U	JLFC37680R1U	VMAX AFA FAMILY	VMAX 250 7680GB FLASH ADD SPARE UPG	\$168,430	Each	10%	\$151,587	Other	ES-AF	
JLFC37680S1	JLFC37680S1	VMAX AFA FAMILY	VMAX 250 7680GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF	
JLFC37680S1TU	JLFC37680S1TU	VMAX AFA FAMILY	VMAX 250 7680GB FLASH SPARE TAA UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC37680S1U	JLFC37680S1U	VMAX AFA FAMILY	VMAX 250 7680GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC396051	JLFC396051	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 960GB	\$0	Each	10%	\$0	Other	ES-AF	
JLFC396051TU	JLFC396051TU	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 960GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC396051U	JLFC396051U	VMAX AFA FAMILY	VMAX 250 RAID5(3+1) 960GB UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC396061	JLFC396061	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 960GB	\$0	Each	10%	\$0	Other	ES-AF	
JLFC396061TU	JLFC396061TU	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 960GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC396061U	JLFC396061U	VMAX AFA FAMILY	VMAX 250 RAID6(6+2) 960GB UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC396071	JLFC396071	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 960GB	\$0	Each	10%	\$0	Other	ES-AF	
JLFC396071U	JLFC396071U	VMAX AFA FAMILY	VMAX 250 RAID5(7+1) 960GB UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC3960R1	JLFC3960R1	VMAX AFA FAMILY	VMAX 250 960GB FLASH ADD SPARE	\$16,195	Each	10%	\$14,576	Other	ES-AF	
JLFC3960R1TU	JLFC3960R1TU	VMAX AFA FAMILY	VMAX 250 960GB FLASH ADD SPARE TAA UPG	\$21,055	Each	10%	\$18,950	Other	ES-AF	
JLFC3960R1U	JLFC3960R1U	VMAX AFA FAMILY	VMAX 250 960GB FLASH ADD SPARE UPG	\$21,055	Each	10%	\$18,950	Other	ES-AF	
JLFC3960S1	JLFC3960S1	VMAX AFA FAMILY	VMAX 250 960GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF	
JLFC3960S1TU	JLFC3960S1TU	VMAX AFA FAMILY	VMAX 250 960GB FLASH SPARE TAA UPG	\$0	Each	10%	\$0	Other	ES-AF	
JLFC3960S1U	JLFC3960S1U	VMAX AFA FAMILY	VMAX 250 960GB FLASH SPARE UPG	\$259,120	Each	10%	\$233,208	Other	ES-AF	
KL6F3015TR1E	KL6F3015TR1E	VMAX AFA FAMILY	VMAX AF 15360GB FLASH ADD SPARE	\$259,120	Each	10%	\$233,208	Other	ES-AF	
KL6F3015TR1TU	KL6F3015TR1TU	VMAX AFA FAMILY	VMAX AF 15360GB FLASH ADD SPARE TAA UPG	\$336,855	Each	10%	\$303,170	Other	ES-AF	
KL6F3015TR1TUE	KL6F3015TR1TUE	VMAX AFA FAMILY	VMAX AF 15360GB FLASH TLA ADD SPR TAA UPG	\$336,855	Each	10%	\$303,170	Other	ES-AF	
KL6F3015TR1U	KL6F3015TR1U	VMAX AFA FAMILY	VMAX AF 15360GB FLASH ADD SPARE UPG	\$336,855	Each	10%	\$303,170	Other	ES-AF	
KL6F3015TR1UE	KL6F3015TR1UE	VMAX AFA FAMILY	VMAX AF 15360GB FLASH TLA ADD SPARE UPG	\$336,855	Each	10%	\$303,170	Other	ES-AF	
KL6F3192078	KL6F3192078	VMAX AFA FAMILY	VMAX 450F RAID5(7+1) 1.92Q8 13TB	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3192078E	KL6F3192078E	VMAX AFA FAMILY	VMAX 450F R5(7+1) 1.92Q8 HW Only 13TB	\$129,540	Each	10%	\$116,586	Other	ES-AF	
KL6F3192078TU	KL6F3192078TU	VMAX AFA FAMILY	VMAX 450F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$204,200	Each	10%	\$183,780	Other	ES-AF	
KL6F3192078TUE	KL6F3192078TUE	VMAX AFA FAMILY	VMAX 450F R5(7+1) 1.92Q8 HW Only TAA UPG	\$163,575	Each	10%	\$147,218	Other	ES-AF	
KL6F3192078U	KL6F3192078U	VMAX AFA FAMILY	VMAX 450F RAID5(7+1) 1.92Q8 13TB UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3192078UE	KL6F3192078UE	VMAX AFA FAMILY	VMAX 450F R5(7+1) 1.92Q8 HW Only 13TBUPG	\$163,575	Each	10%	\$147,218	Other	ES-AF	
KL6F31920F16	KL6F31920F16	VMAX AFA FAMILY	VMAX 450F RAID6(14+2) 1.92Q16 26TB	\$0	Each	10%	\$0	Other	ES-AF	
KL6F31920F16E	KL6F31920F16E	VMAX AFA FAMILY	VMAX 450F R6(14+2) 1.92Q16 HW Only 26TB	\$259,080	Each	10%	\$233,172	Other	ES-AF	
KL6F31920F16TU	KL6F31920F16TU	VMAX AFA FAMILY	VMAX 450F RAID6(14+2) 1.92Q16 26TB TAAUP	\$408,395	Each	10%	\$367,556	Other	ES-AF	
KL6F31920F16TUE	KL6F31920F16TUE	VMAX AFA FAMILY	VMAX 450F R6(14+2) 1.92Q16 HW Only TAA UPG	\$327,150	Each	10%	\$294,431	Other	ES-AF	
KL6F31920F16U	KL6F31920F16U	VMAX AFA FAMILY	VMAX 450F RAID6(14+2) 1.92Q16 26TB UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F31920F16UE	KL6F31920F16UE	VMAX AFA FAMILY	VMAX 450F R6(14+2) 1.92Q16 HW Only 26TBUPG	\$327,145	Each	10%	\$294,431	Other	ES-AF	
KL6F31920R1	KL6F31920R1	VMAX AFA FAMILY	VMAX AF 1920GB FLASH ADD SPARE	\$32,390	Each	10%	\$29,151	Other	ES-AF	
KL6F31920R1E	KL6F31920R1E	VMAX AFA FAMILY	VMAX AF 1920GB FLASH ADD SPARE TLA	\$32,390	Each	10%	\$29,151	Other	ES-AF	
KL6F31920R1TU	KL6F31920R1TU	VMAX AFA FAMILY	VMAX AF 1920GB FLASH ADD SPARE TAA UPG	\$42,105	Each	10%	\$37,895	Other	ES-AF	
KL6F31920R1TUE	KL6F31920R1TUE	VMAX AFA FAMILY	VMAX AF 1920GB FLASH ADD SPR TLA TAA UPG	\$42,105	Each	10%	\$37,895	Other	ES-AF	
KL6F31920R1U	KL6F31920R1U	VMAX AFA FAMILY	VMAX AF 1920GB FLASH ADD SPARE UPG	\$42,105	Each	10%	\$37,895	Other	ES-AF	
KL6F31920R1UE	KL6F31920R1UE	VMAX AFA FAMILY	VMAX AF 1920GB FLASH TLA ADD SPARE UPG	\$42,105	Each	10%	\$37,895	Other	ES-AF	
KL6F31920S1	KL6F31920S1	VMAX AFA FAMILY	VMAX AF 1920GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF	
KL6F31920S1E	KL6F31920S1E	VMAX AFA FAMILY	VMAX AF 1920GB FLASH SPARE TLA	\$0	Each	10%	\$0	Other	ES-AF	
KL6F31920S1TU	KL6F31920S1TU	VMAX AFA FAMILY	VMAX AF 1920GB FLASH SPARE TLA TAA UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F31920S1U	KL6F31920S1U	VMAX AFA FAMILY	VMAX AF 1920GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F31920S1UE	KL6F31920S1UE	VMAX AFA FAMILY	VMAX AF 1920GB FLASH SPARE TLA UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3384078	KL6F3384078	VMAX AFA FAMILY	VMAX 450F RAID5(7+1) 3.84Q8 26TB	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3384078E	KL6F3384078E	VMAX AFA FAMILY	VMAX 450F R5(7+1) 3.84Q8 HW Only 26TB	\$259,080	Each	10%	\$233,172	Other	ES-AF	
KL6F3384078TU	KL6F3384078TU	VMAX AFA FAMILY	VMAX 450F RAID5(7+1) 3.84Q8 26TB TAA UPG	\$408,395	Each	10%	\$367,556	Other	ES-AF	
KL6F3384078TUE	KL6F3384078TUE	VMAX AFA FAMILY	VMAX 450F R5(7+1) 26TB HW Only TAA UPG	\$327,150	Each	10%	\$294,431	Other	ES-AF	
KL6F3384078U	KL6F3384078U	VMAX AFA FAMILY	VMAX 450F RAID5(7+1) 3.84Q8 26TB UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3384078UE	KL6F3384078UE	VMAX AFA FAMILY	VMAX 450F R5(7+1) 3.84Q8 HW Only 26TBUPG	\$327,145	Each	10%	\$294,431	Other	ES-AF	
KL6F33840F16	KL6F33840F16	VMAX AFA FAMILY	VMAX 450F RAID6(14+2) 3.84Q16 52TB	\$693,755	Each	10%	\$624,380	Other	ES-AF	
KL6F33840F16E	KL6F33840F16E	VMAX AFA FAMILY	VMAX 450F R6(14+2) 3.84Q16 HW Only 52TB	\$528,130	Each	10%	\$475,317	Other	ES-AF	
KL6F33840F16TU	KL6F33840F16TU	VMAX AFA FAMILY	VMAX 450F RAID6(14+2) 3.84Q16 52TB TAAUP	\$832,505	Each	10%	\$749,255	Other	ES-AF	
KL6F33840F16TUE	KL6F33840F16TUE	VMAX AFA FAMILY	VMAX 450F R6(14+2) 52TB HW Only TAA UPG	\$666,880	Each	10%	\$600,192	Other	ES-AF	
KL6F33840F16U	KL6F33840F16U	VMAX AFA FAMILY	VMAX 450F RAID6(14+2) 3.84Q16 52TB UPG	\$832,505	Each	10%	\$749,255	Other	ES-AF	
KL6F33840F16UE	KL6F33840F16UE	VMAX AFA FAMILY	VMAX 450F R6(14+2) 3.84Q16 HW Only 52TBUPG	\$666,880	Each	10%	\$600,192	Other	ES-AF	
KL6F33840R1	KL6F33840R1	VMAX AFA FAMILY	VMAX AF 3840GB FLASH ADD SPARE	\$64,780	Each	10%	\$58,302	Other	ES-AF	
KL6F33840R1E	KL6F33840R1E	VMAX AFA FAMILY	VMAX AF 3840GB FLASH ADD SPARE TLA	\$64,780	Each	10%	\$58,302	Other	ES-AF	
KL6F33840R1TU	KL6F33840R1TU	VMAX AFA FAMILY	VMAX AF 3840GB FLASH ADD SPARE TAA UPG	\$84,215	Each	10%	\$75,794	Other	ES-AF	
KL6F33840R1TUE	KL6F33840R1TUE	VMAX AFA FAMILY	VMAX AF 3840GB FLASH ADD SPR TLA TAA UPG	\$84,215	Each	10%	\$75,794	Other	ES-AF	
KL6F33840R1U	KL6F33840R1U	VMAX AFA FAMILY	VMAX AF 3840GB FLASH ADD SPARE UPG	\$84,215	Each	10%	\$75,794	Other	ES-AF	
KL6F33840R1UE	KL6F33840R1UE	VMAX AFA FAMILY	VMAX AF 3840GB FLASH TLA ADD SPARE UPG	\$84,215	Each	10%	\$75,794	Other	ES-AF	
KL6F33840S1	KL6F33840S1	VMAX AFA FAMILY	VMAX AF 3840GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF	
KL6F33840S1E	KL6F33840S1E	VMAX AFA FAMILY	VMAX AF 3840GB FLASH SPARE TLA	\$0	Each	10%	\$0	Other	ES-AF	
KL6F33840S1TU	KL6F33840S1TU	VMAX AFA FAMILY	VMAX AF 3840GB FLASH SPARE TLA TAA UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F33840S1U	KL6F33840S1U	VMAX AFA FAMILY	VMAX AF 3840GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB
Proposing Company Name:	EMC CORPORATION	PRODUCT LINE
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	PROPOSAL Submission

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	UoM					
KL6F33840S1UE	KL6F33840S1UE	VMAX AFA FAMILY	VMAX AF 3840GB FLASH SPARE TLA UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F37680R1	KL6F37680R1	VMAX AFA FAMILY	VMAX AF 7680GB FLASH ADD SPARE	\$129,560	Each	10%	\$116,604	Other	ES-AF	
KL6F37680R1E	KL6F37680R1E	VMAX AFA FAMILY	VMAX AF 7680GB FLASH TLA ADD SPARE	\$129,560	Each	10%	\$116,604	Other	ES-AF	
KL6F37680R1TU	KL6F37680R1TU	VMAX AFA FAMILY	VMAX AF 7680GB FLASH ADD SPARE TAA UPG	\$168,430	Each	10%	\$151,587	Other	ES-AF	
KL6F37680R1TUE	KL6F37680R1TUE	VMAX AFA FAMILY	VMAX AF 7680GB FLASH TLA ADD SPR TAA UPG	\$168,430	Each	10%	\$151,587	Other	ES-AF	
KL6F37680R1U	KL6F37680R1U	VMAX AFA FAMILY	VMAX AF 7680GB FLASH ADD SPARE UPG	\$168,430	Each	10%	\$151,587	Other	ES-AF	
KL6F37680R1UE	KL6F37680R1UE	VMAX AFA FAMILY	VMAX AF 7680GB FLASH TLA ADD SPARE UPG	\$168,430	Each	10%	\$151,587	Other	ES-AF	
KL6F3960F16	KL6F3960F16	VMAX AFA FAMILY	VMAX 450F RAID6(14+2) 96Q16 13TB	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3960F16E	KL6F3960F16E	VMAX AFA FAMILY	VMAX 450F R6(14+2) 96Q16 HW Only 13TB	\$129,540	Each	10%	\$116,586	Other	ES-AF	
KL6F3960F16TU	KL6F3960F16TU	VMAX AFA FAMILY	VMAX 450F RAID6(14+2) 96Q16 13TB TAA UPG	\$204,200	Each	10%	\$183,780	Other	ES-AF	
KL6F3960F16TUE	KL6F3960F16TUE	VMAX AFA FAMILY	VMAX 450F R6(14+2) 13TB HW Only TAA UPG	\$163,575	Each	10%	\$147,218	Other	ES-AF	
KL6F3960F16U	KL6F3960F16U	VMAX AFA FAMILY	VMAX 450F RAID6(14+2) 96Q16 13TB UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3960F16UE	KL6F3960F16UE	VMAX AFA FAMILY	VMAX 450F R6(14+2) 96Q16 HW Only 13TBUP	\$163,575	Each	10%	\$147,218	Other	ES-AF	
KL6F3960R1	KL6F3960R1	VMAX AFA FAMILY	VMAX AF 960GB FLASH ADD SPARE	\$16,195	Each	10%	\$14,576	Other	ES-AF	
KL6F3960R1E	KL6F3960R1E	VMAX AFA FAMILY	VMAX AF 960GB FLASH ADD SPARE TLA	\$16,195	Each	10%	\$14,576	Other	ES-AF	
KL6F3960R1TU	KL6F3960R1TU	VMAX AFA FAMILY	VMAX AF 960GB FLASH ADD SPARE TAA UPG	\$21,055	Each	10%	\$18,950	Other	ES-AF	
KL6F3960R1TUE	KL6F3960R1TUE	VMAX AFA FAMILY	VMAX AF 960GB FLASH ADD SPR TLA TAA UPG	\$21,055	Each	10%	\$18,950	Other	ES-AF	
KL6F3960R1U	KL6F3960R1U	VMAX AFA FAMILY	VMAX AF 960GB FLASH ADD SPARE UPG	\$21,055	Each	10%	\$18,950	Other	ES-AF	
KL6F3960R1UE	KL6F3960R1UE	VMAX AFA FAMILY	VMAX AF 960GB FLASH TLA ADD SPARE UPG	\$21,055	Each	10%	\$18,950	Other	ES-AF	
KL6F3960S1	KL6F3960S1	VMAX AFA FAMILY	VMAX AF 960GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3960S1E	KL6F3960S1E	VMAX AFA FAMILY	VMAX AF 960GB FLASH SPARE TLA	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3960S1TUE	KL6F3960S1TUE	VMAX AFA FAMILY	VMAX AF 960GB FLASH SPARE TLA TAA UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3960S1U	KL6F3960S1U	VMAX AFA FAMILY	VMAX AF 960GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF	
KL6F3960S1UE	KL6F3960S1UE	VMAX AFA FAMILY	VMAX AF 960GB FLASH SPARE TLA UPG	\$0	Each	10%	\$0	Other	ES-AF	
KML6F3192078	KML6F3192078	VMAX AFA FAMILY	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB	\$166,500	Each	10%	\$149,850	Other	ES-AF	
KML6F3192078E	KML6F3192078E	VMAX AFA FAMILY	VMAX MF450F R5(7+1) 1.92Q8 HW Only 13TB	\$126,540	Each	10%	\$116,586	Other	ES-AF	
KML6F3192078TU	KML6F3192078TU	VMAX AFA FAMILY	VMAX MF450F R5(7+1) 1.92Q8 13TB TAA UPG	\$199,800	Each	10%	\$179,820	Other	ES-AF	
KML6F3192078TUE	KML6F3192078TUE	VMAX AFA FAMILY	VMAX MF450F R5(7+1) 1.92Q8 13TBHWOnlyTAAUP	\$162,840	Each	10%	\$146,556	Other	ES-AF	
KML6F3192078U	KML6F3192078U	VMAX AFA FAMILY	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB UPG	\$199,800	Each	10%	\$179,820	Other	ES-AF	
KML6F3192078UE	KML6F3192078UE	VMAX AFA FAMILY	VMAX MF450F R5(7+1) 1.92Q8 HW Only 13TBUP	\$162,840	Each	10%	\$146,556	Other	ES-AF	
KML6F31920F16	KML6F31920F16	VMAX AFA FAMILY	VMAX MF 450F RAID6(14+2) 1.92Q16 26TB	\$333,000	Each	10%	\$299,700	Other	ES-AF	
KML6F31920F16E	KML6F31920F16E	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 1.92Q16 HW Only26TB	\$259,080	Each	10%	\$233,172	Other	ES-AF	
KML6F31920F16TU	KML6F31920F16TU	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 1.92Q16 26TB TAA UPG	\$399,600	Each	10%	\$359,640	Other	ES-AF	
KML6F31920F16TUE	KML6F31920F16TUE	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 1.92Q16 26TBHWOnlyTAAU	\$325,680	Each	10%	\$293,112	Other	ES-AF	
KML6F31920F16U	KML6F31920F16U	VMAX AFA FAMILY	VMAX MF 450F RAID6(14+2) 1.92Q16 26TB UPG	\$399,600	Each	10%	\$359,640	Other	ES-AF	
KML6F31920F16UE	KML6F31920F16UE	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 1.92Q16 HW Only26TU	\$325,680	Each	10%	\$293,112	Other	ES-AF	
KML6F3384078	KML6F3384078	VMAX AFA FAMILY	VMAX MF 450F RAID5(7+1) 3.84Q8 26TB	\$333,000	Each	10%	\$299,700	Other	ES-AF	
KML6F3384078E	KML6F3384078E	VMAX AFA FAMILY	VMAX MF450F R5(7+1) 3.84Q8 HW Only 26TB	\$259,080	Each	10%	\$233,172	Other	ES-AF	
KML6F3384078TU	KML6F3384078TU	VMAX AFA FAMILY	VMAX MF450F R5(7+1) 3.84Q8 26TB TAA UPG	\$399,600	Each	10%	\$359,640	Other	ES-AF	
KML6F3384078TUE	KML6F3384078TUE	VMAX AFA FAMILY	VMAX MF450F R5(7+1) 3.84Q8 26TBHWOnlyTAAUP	\$325,680	Each	10%	\$293,112	Other	ES-AF	
KML6F3384078U	KML6F3384078U	VMAX AFA FAMILY	VMAX MF 450F RAID5(7+1) 3.84Q8 26TB UPG	\$399,600	Each	10%	\$359,640	Other	ES-AF	
KML6F3384078UE	KML6F3384078UE	VMAX AFA FAMILY	VMAX MF450F R5(7+1) 3.84Q8 HW Only 26TBUP	\$325,680	Each	10%	\$293,112	Other	ES-AF	
KML6F33840F16	KML6F33840F16	VMAX AFA FAMILY	VMAX MF 450F RAID6(14+2) 3.84Q16 52TB	\$678,810	Each	10%	\$610,929	Other	ES-AF	
KML6F33840F16E	KML6F33840F16E	VMAX AFA FAMILY	VMAX MF 450F RAID6(14+2) 3.84Q16 HW Only52TB	\$525,130	Each	10%	\$475,317	Other	ES-AF	
KML6F33840F16TU	KML6F33840F16TU	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 3.84Q16 52TB TAA UPG	\$814,570	Each	10%	\$733,113	Other	ES-AF	
KML6F33840F16TUE	KML6F33840F16TUE	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 3.84Q16 52TBHWOnlyTAAU	\$663,890	Each	10%	\$597,501	Other	ES-AF	
KML6F33840F16U	KML6F33840F16U	VMAX AFA FAMILY	VMAX MF 450F RAID6(14+2) 3.84Q16 52TB UPG	\$814,570	Each	10%	\$733,113	Other	ES-AF	
KML6F33840F16UE	KML6F33840F16UE	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 3.84Q16 HW Only52TU	\$663,890	Each	10%	\$597,501	Other	ES-AF	
KML6F3960F16	KML6F3960F16	VMAX AFA FAMILY	VMAX MF 450F RAID6(14+2) 96Q16 13TB	\$166,500	Each	10%	\$149,850	Other	ES-AF	
KML6F3960F16E	KML6F3960F16E	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 96Q16 HW Only 13TB	\$129,540	Each	10%	\$116,586	Other	ES-AF	
KML6F3960F16TU	KML6F3960F16TU	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 96Q16 13TB TAA UPG	\$199,800	Each	10%	\$179,820	Other	ES-AF	
KML6F3960F16TUE	KML6F3960F16TUE	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 96Q16 13TBHWOnlyTAAU	\$162,840	Each	10%	\$146,556	Other	ES-AF	
KML6F3960F16U	KML6F3960F16U	VMAX AFA FAMILY	VMAX MF 450F RAID6(14+2) 96Q16 13TB UPG	\$199,800	Each	10%	\$179,820	Other	ES-AF	
KML6F3960F16UE	KML6F3960F16UE	VMAX AFA FAMILY	VMAX MF450F R6(14+2) 96Q16 HW Only13TBUP	\$162,840	Each	10%	\$146,556	Other	ES-AF	
KMXL6F3192078	KMXL6F3192078	VMAX AFA FAMILY	VMAX MF 450FX RAID5(7+1) 1.92Q8 13TB	\$233,630	Each	10%	\$210,267	Other	ES-AF	
KMXL6F3192078E	KMXL6F3192078E	VMAX AFA FAMILY	VMAX MF450FX R5(7+1) 1.92Q8 HW Only 13TB	\$140,560	Each	10%	\$126,504	Other	ES-AF	
KMXL6F3192078TU	KMXL6F3192078TU	VMAX AFA FAMILY	VMAX MF450FX R5(7+1) 1.92Q8 13TB TAA UPG	\$280,355	Each	10%	\$252,320	Other	ES-AF	
KMXL6F3192078TUE	KMXL6F3192078TUE	VMAX AFA FAMILY	VMAX MF450FX R5(7+1) 1.92Q8 13TBHWOnlyTAAU	\$187,290	Each	10%	\$168,561	Other	ES-AF	
KMXL6F3192078U	KMXL6F3192078U	VMAX AFA FAMILY	VMAX MF 450FX RAID5(7+1) 1.92Q8 13TB UPG	\$280,355	Each	10%	\$252,320	Other	ES-AF	
KMXL6F3192078UE	KMXL6F3192078UE	VMAX AFA FAMILY	VMAX MF450FX R5(7+1) 1.92Q8 HW Only13TBUP	\$187,290	Each	10%	\$168,561	Other	ES-AF	
KMXL6F31920F16	KMXL6F31920F16	VMAX AFA FAMILY	VMAX MF 450FX RAID6(14+2) 1.92Q16 26TB	\$467,260	Each	10%	\$420,534	Other	ES-AF	
KMXL6F31920F16E	KMXL6F31920F16E	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) 1.92Q16 HWOnly26TB	\$281,120	Each	10%	\$253,008	Other	ES-AF	
KMXL6F31920F16TU	KMXL6F31920F16TU	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) 1.92Q16 26TB TA UPG	\$560,710	Each	10%	\$504,639	Other	ES-AF	
KMXL6F31920F16TUE	KMXL6F31920F16TUE	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) 1.92Q16 26TBHWOnlyTAAU	\$374,575	Each	10%	\$337,118	Other	ES-AF	
KMXL6F31920F16U	KMXL6F31920F16U	VMAX AFA FAMILY	VMAX MF 450FX RAID6(14+2) 1.92Q16 26TB UPG	\$560,710	Each	10%	\$504,639	Other	ES-AF	
KMXL6F31920F16UE	KMXL6F31920F16UE	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) 1.92Q16 HWOnly26TU	\$374,575	Each	10%	\$337,118	Other	ES-AF	
KMXL6F3384078	KMXL6F3384078	VMAX AFA FAMILY	VMAX MF 450FX RAID5(7+1) 3.84Q8 26TB	\$467,260	Each	10%	\$420,534	Other	ES-AF	
KMXL6F3384078E	KMXL6F3384078E	VMAX AFA FAMILY	VMAX MF450FX R5(7+1) 3.84Q8 HW Only 26TB	\$281,120	Each	10%	\$253,008	Other	ES-AF	
KMXL6F3384078TU	KMXL6F3384078TU	VMAX AFA FAMILY	VMAX MF450FX R5(7+1) 3.84Q8 26TB TAA UPG	\$560,710	Each	10%	\$504,639	Other	ES-AF	
KMXL6F3384078TUE	KMXL6F3384078TUE	VMAX AFA FAMILY	VMAX MF450FX R5(7+1) 3.84Q8 26TBHWOnlyTAAU	\$374,575	Each	10%	\$337,118	Other	ES-AF	
KMXL6F3384078U	KMXL6F3384078U	VMAX AFA FAMILY	VMAX MF 450FX RAID5(7+1) 3.84Q8 26TB UPG	\$560,710	Each	10%	\$504,639	Other	ES-AF	
KMXL6F3384078UE	KMXL6F3384078UE	VMAX AFA FAMILY	VMAX MF450FX R5(7+1) 3.84Q8 HW Only26TBUP	\$374,575	Each	10%	\$337,118	Other	ES-AF	
KMXL6F33840F16	KMXL6F33840F16	VMAX AFA FAMILY	VMAX MF 450FX RAID6(14+2) 3.84Q16 52TB	\$962,940	Each	10%	\$866,646	Other	ES-AF	
KMXL6F33840F16E	KMXL6F33840F16E	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) 3.84Q16 HWOnly52TB	\$583,515	Each	10%	\$525,164	Other	ES-AF	
KMXL6F33840F16TU	KMXL6F33840F16TU	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) 3.84Q16 52TB TAA UPG	\$1,155,530	Each	10%	\$1,039,977	Other	ES-AF	
KMXL6F33840F16TUE	KMXL6F33840F16TUE	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) 3.84Q16 52TBHWOnlyTAAU	\$776,105	Each	10%	\$698,495	Other	ES-AF	
KMXL6F33840F16U	KMXL6F33840F16U	VMAX AFA FAMILY	VMAX MF 450FX RAID6(14+2) 3.84Q16 52TB UPG	\$1,155,530	Each	10%	\$1,039,977	Other	ES-AF	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
KMXL6F33840F16UE	KMXL6F33840F16UE	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) 3.84Q16 HWOnly52TU	\$776,105	Each	10%	\$698,495	Other	ES-AF
KMXL6F3960F16	KMXL6F3960F16	VMAX AFA FAMILY	VMAX MF 450FX RAID6(14+2) .96Q16 13TB	\$233,630	Each	10%	\$210,267	Other	ES-AF
KMXL6F3960F16E	KMXL6F3960F16E	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) .96Q16 HW Only13TB	\$140,560	Each	10%	\$126,504	Other	ES-AF
KMXL6F3960F16TU	KMXL6F3960F16TU	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) .96Q16 13TB TAA UP	\$280,355	Each	10%	\$252,320	Other	ES-AF
KMXL6F3960F16TUE	KMXL6F3960F16TUE	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) .96Q16 13TBHWOnlyTAU	\$187,290	Each	10%	\$168,561	Other	ES-AF
KMXL6F3960F16U	KMXL6F3960F16U	VMAX AFA FAMILY	VMAX MF 450FX RAID6(14+2) .96Q16 13TB UP	\$280,355	Each	10%	\$252,320	Other	ES-AF
KMXL6F3960F16UE	KMXL6F3960F16UE	VMAX AFA FAMILY	VMAX MF450FX R6(14+2) .96Q16 HWOnly13TBUP	\$187,290	Each	10%	\$168,561	Other	ES-AF
KXL6F3192078	KXL6F3192078	VMAX AFA FAMILY	VMAX 450FX RAID5(7+1) 1.92Q8 13TB	\$0	Each	10%	\$0	Other	ES-AF
KXL6F3192078E	KXL6F3192078E	VMAX AFA FAMILY	VMAX 450FX R5(7+1) 1.92Q8 HW Only 13TB	\$143,125	Each	10%	\$128,813	Other	ES-AF
KXL6F3192078TU	KXL6F3192078TU	VMAX AFA FAMILY	VMAX 450FX RAID5(7+1) 1.92Q8 13TB TAA UP	\$286,880	Each	10%	\$258,192	Other	ES-AF
KXL6F3192078TUE	KXL6F3192078TUE	VMAX AFA FAMILY	VMAX 450FX R5(7+1) 1.92Q8 HW Only TAA UPG	\$190,940	Each	10%	\$171,846	Other	ES-AF
KXL6F3192078U	KXL6F3192078U	VMAX AFA FAMILY	VMAX 450FX RAID5(7+1) 1.92Q8 13TB UPG	\$0	Each	10%	\$0	Other	ES-AF
KXL6F3192078UE	KXL6F3192078UE	VMAX AFA FAMILY	VMAX 450FX R5(7+1) 1.92Q8 HW Only 13TBUP	\$190,940	Each	10%	\$171,846	Other	ES-AF
KXL6F31920F16	KXL6F31920F16	VMAX AFA FAMILY	VMAX 450FX RAID6(14+2) 1.92Q16 26TB	\$0	Each	10%	\$0	Other	ES-AF
KXL6F31920F16E	KXL6F31920F16E	VMAX AFA FAMILY	VMAX 450FX R6(14+2) 1.92Q16 HW Only 26TB	\$286,250	Each	10%	\$257,625	Other	ES-AF
KXL6F31920F16TU	KXL6F31920F16TU	VMAX AFA FAMILY	VMAX 450FX RAID6(14+2) 1.92Q16 26TB TAAU	\$573,755	Each	10%	\$516,380	Other	ES-AF
KXL6F31920F16TUE	KXL6F31920F16TUE	VMAX AFA FAMILY	VMAX 450FX R6(14+2) 26TB HW Only TAA UPG	\$381,880	Each	10%	\$343,692	Other	ES-AF
KXL6F31920F16U	KXL6F31920F16U	VMAX AFA FAMILY	VMAX 450FX RAID6(14+2) 1.92Q16 26TB UPG	\$0	Each	10%	\$0	Other	ES-AF
KXL6F31920F16UE	KXL6F31920F16UE	VMAX AFA FAMILY	VMAX 450FX R6(14+2) 1.92Q16 HW Only26TBUP	\$381,880	Each	10%	\$343,692	Other	ES-AF
KXL6F3384078	KXL6F3384078	VMAX AFA FAMILY	VMAX 450FX RAID5(7+1) 3.84Q8 26TB	\$0	Each	10%	\$0	Other	ES-AF
KXL6F3384078E	KXL6F3384078E	VMAX AFA FAMILY	VMAX 450FX R5(7+1) 3.84Q8 HW Only 26TB	\$286,250	Each	10%	\$257,625	Other	ES-AF
KXL6F3384078TU	KXL6F3384078TU	VMAX AFA FAMILY	VMAX 450FX RAID5(7+1) 3.84Q8 26TB TAA UP	\$573,755	Each	10%	\$516,380	Other	ES-AF
KXL6F3384078TUE	KXL6F3384078TUE	VMAX AFA FAMILY	VMAX 450FX R5(7+1) 26TB HW Only TAA UPG	\$381,880	Each	10%	\$343,692	Other	ES-AF
KXL6F3384078U	KXL6F3384078U	VMAX AFA FAMILY	VMAX 450FX RAID5(7+1) 3.84Q8 26TB UPG	\$0	Each	10%	\$0	Other	ES-AF
KXL6F3384078UE	KXL6F3384078UE	VMAX AFA FAMILY	VMAX 450FX R5(7+1) 3.84Q8 HW Only 26TBUP	\$381,880	Each	10%	\$343,692	Other	ES-AF
KXL6F33840F16	KXL6F33840F16	VMAX AFA FAMILY	VMAX 450FX RAID6(14+2) 3.84Q16 52TB	\$974,655	Each	10%	\$877,190	Other	ES-AF
KXL6F33840F16E	KXL6F33840F16E	VMAX AFA FAMILY	VMAX 450FX R6(14+2) 3.84Q16 HW Only 52TB	\$583,515	Each	10%	\$525,164	Other	ES-AF
KXL6F33840F16TU	KXL6F33840F16TU	VMAX AFA FAMILY	VMAX 450FX RAID6(14+2) 3.84Q16 52TB TAAU	\$1,169,585	Each	10%	\$1,052,627	Other	ES-AF
KXL6F33840F16TUE	KXL6F33840F16TUE	VMAX AFA FAMILY	VMAX 450FX R6(14+2) 52TB HW Only TAA UPG	\$778,445	Each	10%	\$700,601	Other	ES-AF
KXL6F33840F16U	KXL6F33840F16U	VMAX AFA FAMILY	VMAX 450FX RAID6(14+2) 3.84Q16 52TB UPG	\$1,169,585	Each	10%	\$1,052,627	Other	ES-AF
KXL6F33840F16UE	KXL6F33840F16UE	VMAX AFA FAMILY	VMAX 450FX R6(14+2) 3.84Q16 HW Only52TBUP	\$778,445	Each	10%	\$700,601	Other	ES-AF
KXL6F3960F16	KXL6F3960F16	VMAX AFA FAMILY	VMAX 450FX RAID6(14+2) .96Q16 13TB	\$0	Each	10%	\$0	Other	ES-AF
KXL6F3960F16E	KXL6F3960F16E	VMAX AFA FAMILY	VMAX 450FX R6(14+2) .96Q16 HW Only 13TB	\$143,125	Each	10%	\$128,813	Other	ES-AF
KXL6F3960F16TU	KXL6F3960F16TU	VMAX AFA FAMILY	VMAX 450FX RAID6(14+2) .96Q16 13TB TAAUP	\$286,880	Each	10%	\$258,192	Other	ES-AF
KXL6F3960F16TUE	KXL6F3960F16TUE	VMAX AFA FAMILY	VMAX 450FX R6(14+2) 13TB HW Only TAA UPG	\$190,940	Each	10%	\$171,846	Other	ES-AF
KXL6F3960F16U	KXL6F3960F16U	VMAX AFA FAMILY	VMAX 450FX RAID6(14+2) .96Q16 13TB UPG	\$0	Each	10%	\$0	Other	ES-AF
KXL6F3960F16UE	KXL6F3960F16UE	VMAX AFA FAMILY	VMAX 450FX R6(14+2) .96Q16 HW Only 13TBUP	\$190,940	Each	10%	\$171,846	Other	ES-AF
LL6F3192078	LL6F3192078	VMAX AFA FAMILY	VMAX 850F RAID5(7+1) 1.92Q8 13TB	\$0	Each	10%	\$0	Other	ES-AF
LL6F3192078E	LL6F3192078E	VMAX AFA FAMILY	VMAX 850F R5(7+1) 1.92Q8 HW Only 13TB	\$129,540	Each	10%	\$116,586	Other	ES-AF
LL6F3192078TU	LL6F3192078TU	VMAX AFA FAMILY	VMAX 850F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$204,200	Each	10%	\$183,780	Other	ES-AF
LL6F3192078TUE	LL6F3192078TUE	VMAX AFA FAMILY	VMAX 850F R5(7+1) 13TB HW Only TAA UPG	\$163,575	Each	10%	\$147,218	Other	ES-AF
LL6F3192078U	LL6F3192078U	VMAX AFA FAMILY	VMAX 850F RAID5(7+1) 1.92Q8 13TB UPG	\$0	Each	10%	\$0	Other	ES-AF
LL6F3192078UE	LL6F3192078UE	VMAX AFA FAMILY	VMAX 850F R5(7+1) 1.92Q8 HW Only 13TBUP	\$163,575	Each	10%	\$147,218	Other	ES-AF
LL6F31920F16	LL6F31920F16	VMAX AFA FAMILY	VMAX 850F RAID6(14+2) 1.92Q16 26TB	\$0	Each	10%	\$0	Other	ES-AF
LL6F31920F16E	LL6F31920F16E	VMAX AFA FAMILY	VMAX 850F R6(14+2) 1.92Q16 HW Only 26TB	\$259,080	Each	10%	\$233,172	Other	ES-AF
LL6F31920F16TU	LL6F31920F16TU	VMAX AFA FAMILY	VMAX 850F RAID6(14+2) 1.92Q16 26TB TAAUP	\$408,395	Each	10%	\$367,556	Other	ES-AF
LL6F31920F16TUE	LL6F31920F16TUE	VMAX AFA FAMILY	VMAX 850F R6(14+2) 26TB HW Only TAA UPG	\$327,150	Each	10%	\$294,435	Other	ES-AF
LL6F31920F16U	LL6F31920F16U	VMAX AFA FAMILY	VMAX 850F RAID6(14+2) 1.92Q16 26TB UPG	\$0	Each	10%	\$0	Other	ES-AF
LL6F31920F16UE	LL6F31920F16UE	VMAX AFA FAMILY	VMAX 850F R6(14+2) 1.92Q16 HW Only 26TBUP	\$327,145	Each	10%	\$294,431	Other	ES-AF
LL6F3384078	LL6F3384078	VMAX AFA FAMILY	VMAX 850F RAID5(7+1) 3.84Q8 26TB	\$0	Each	10%	\$0	Other	ES-AF
LL6F3384078E	LL6F3384078E	VMAX AFA FAMILY	VMAX 850F R5(7+1) 3.84Q8 HW Only 26TB	\$259,080	Each	10%	\$233,172	Other	ES-AF
LL6F3384078TU	LL6F3384078TU	VMAX AFA FAMILY	VMAX 850F RAID5(7+1) 3.84Q8 26TB TAA UPG	\$408,395	Each	10%	\$367,556	Other	ES-AF
LL6F3384078TUE	LL6F3384078TUE	VMAX AFA FAMILY	VMAX 850F R5(7+1) 26TB HW Only TAA UPG	\$327,150	Each	10%	\$294,435	Other	ES-AF
LL6F3384078U	LL6F3384078U	VMAX AFA FAMILY	VMAX 850F RAID5(7+1) 3.84Q8 26TB UPG	\$0	Each	10%	\$0	Other	ES-AF
LL6F3384078UE	LL6F3384078UE	VMAX AFA FAMILY	VMAX 850F R5(7+1) 3.84Q8 HW Only 26TBUP	\$327,145	Each	10%	\$294,431	Other	ES-AF
LL6F33840F16	LL6F33840F16	VMAX AFA FAMILY	VMAX 850F RAID6(14+2) 3.84Q16 52TB	\$693,755	Each	10%	\$624,380	Other	ES-AF
LL6F33840F16E	LL6F33840F16E	VMAX AFA FAMILY	VMAX 850F R6(14+2) 3.84Q16 HW Only 52TB	\$528,130	Each	10%	\$475,317	Other	ES-AF
LL6F33840F16TU	LL6F33840F16TU	VMAX AFA FAMILY	VMAX 850F RAID6(14+2) 3.84Q16 52TB TAAUP	\$832,505	Each	10%	\$749,255	Other	ES-AF
LL6F33840F16TUE	LL6F33840F16TUE	VMAX AFA FAMILY	VMAX 850F R6(14+2) 52TB HW Only TAA UPG	\$666,880	Each	10%	\$600,192	Other	ES-AF
LL6F33840F16U	LL6F33840F16U	VMAX AFA FAMILY	VMAX 850F RAID6(14+2) 3.84Q16 52TB UPG	\$832,505	Each	10%	\$749,255	Other	ES-AF
LL6F33840F16UE	LL6F33840F16UE	VMAX AFA FAMILY	VMAX 850F R6(14+2) 3.84Q16 HW Only 52TBUP	\$666,880	Each	10%	\$600,192	Other	ES-AF
LL6F3960F16	LL6F3960F16	VMAX AFA FAMILY	VMAX 850F RAID6(14+2) .96Q16 13TB	\$0	Each	10%	\$0	Other	ES-AF
LL6F3960F16E	LL6F3960F16E	VMAX AFA FAMILY	VMAX 850F R6(14+2) .96Q16 HW Only 13TB	\$129,540	Each	10%	\$116,586	Other	ES-AF
LL6F3960F16TU	LL6F3960F16TU	VMAX AFA FAMILY	VMAX 850F RAID6(14+2) .96Q16 13TB TAA UP	\$204,200	Each	10%	\$183,780	Other	ES-AF
LL6F3960F16TUE	LL6F3960F16TUE	VMAX AFA FAMILY	VMAX 850F R6(14+2) 13TB HW Only TAA UPG	\$163,575	Each	10%	\$147,218	Other	ES-AF
LL6F3960F16U	LL6F3960F16U	VMAX AFA FAMILY	VMAX 850F RAID6(14+2) .96Q16 13TB UPG	\$0	Each	10%	\$0	Other	ES-AF
LL6F3960F16UE	LL6F3960F16UE	VMAX AFA FAMILY	VMAX 850F R6(14+2) .96Q16 HW Only 13TBUP	\$163,575	Each	10%	\$147,218	Other	ES-AF
LML6F3192078	LML6F3192078	VMAX AFA FAMILY	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB	\$166,500	Each	10%	\$149,850	Other	ES-AF
LML6F3192078E	LML6F3192078E	VMAX AFA FAMILY	VMAX MF850F R5(7+1) 1.92Q8 HW Only 13TB	\$129,540	Each	10%	\$116,586	Other	ES-AF
LML6F3192078TU	LML6F3192078TU	VMAX AFA FAMILY	VMAX MF850F R5(7+1) 1.92Q8 13TB TAA UPG	\$199,800	Each	10%	\$179,820	Other	ES-AF
LML6F3192078TUE	LML6F3192078TUE	VMAX AFA FAMILY	VMAX MF850F R5(7+1) 1.92Q8 13TBHWOnlyTAAUP	\$162,840	Each	10%	\$146,556	Other	ES-AF
LML6F3192078U	LML6F3192078U	VMAX AFA FAMILY	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB UPG	\$199,800	Each	10%	\$179,820	Other	ES-AF
LML6F3192078UE	LML6F3192078UE	VMAX AFA FAMILY	VMAX MF850F R5(7+1) 1.92Q8 HW Only 13TBUP	\$162,840	Each	10%	\$146,556	Other	ES-AF
LML6F31920F16	LML6F31920F16	VMAX AFA FAMILY	VMAX MF 850F RAID6(14+2) 1.92Q16 26TB	\$333,000	Each	10%	\$299,700	Other	ES-AF
LML6F31920F16E	LML6F31920F16E	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 1.92Q16 HW Only26TB	\$259,080	Each	10%	\$233,172	Other	ES-AF
LML6F31920F16TU	LML6F31920F16TU	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 1.92Q16 26TB TAA UP	\$399,600	Each	10%	\$359,040	Other	ES-AF
LML6F31920F16TUE	LML6F31920F16TUE	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 1.92Q16 26TBHWOnlyTAU	\$326,680	Each	10%	\$293,112	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB
Proposing Company Name:	EMC CORPORATION	PRODUCT LINE
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	PROPOSAL Submission

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K use drop-down	Product Category (if applicable)
LML6F31920F16U	LML6F31920F16U	VMAX AFA FAMILY	VMAX MF 850F RAID6(14+2) 1.92Q16 26TB UP	\$399,600	Each	10%		\$359,640		Other	ES-AF
LML6F31920F16UE	LML6F31920F16UE	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 1.92Q16 HWOnly26TBU	\$325,680	Each	10%		\$293,112		Other	ES-AF
LML6F3384078	LML6F3384078	VMAX AFA FAMILY	VMAX MF 850F RAID5(7+1) 3.84Q8 26TB	\$333,000	Each	10%		\$299,700		Other	ES-AF
LML6F3384078E	LML6F3384078E	VMAX AFA FAMILY	VMAX MF850F R5(7+1) 3.84Q8 HW Only 26TB	\$259,080	Each	10%		\$233,172		Other	ES-AF
LML6F3384078TU	LML6F3384078TU	VMAX AFA FAMILY	VMAX MF850F R5(7+1) 3.84Q8 26TB TAA UPG	\$399,600	Each	10%		\$359,640		Other	ES-AF
LML6F3384078TUE	LML6F3384078TUE	VMAX AFA FAMILY	VMAX MF850F R5(7+1) 3.84Q8 26TBHWOnlyTAAUP	\$325,680	Each	10%		\$293,112		Other	ES-AF
LML6F3384078U	LML6F3384078U	VMAX AFA FAMILY	VMAX MF 850F RAID5(7+1) 3.84Q8 26TB UPG	\$399,600	Each	10%		\$359,640		Other	ES-AF
LML6F3384078UE	LML6F3384078UE	VMAX AFA FAMILY	VMAX MF850F R5(7+1) 3.84Q8 HW Only 26TBU	\$325,680	Each	10%		\$293,112		Other	ES-AF
LML6F33840F16	LML6F33840F16	VMAX AFA FAMILY	VMAX MF 850F RAID6(14+2) 3.84Q16 52TB	\$678,810	Each	10%		\$610,929		Other	ES-AF
LML6F33840F16E	LML6F33840F16E	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 3.84Q16 HW Only26TBU	\$528,190	Each	10%		\$475,317		Other	ES-AF
LML6F33840F16TU	LML6F33840F16TU	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 3.84Q16 52TB TAA UPG	\$814,570	Each	10%		\$733,113		Other	ES-AF
LML6F33840F16TUE	LML6F33840F16TUE	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 3.84Q16 52TBHWOnlyTAAU	\$663,890	Each	10%		\$597,601		Other	ES-AF
LML6F33840F16U	LML6F33840F16U	VMAX AFA FAMILY	VMAX MF 850F RAID6(14+2) 3.84Q16 52TB UP	\$814,570	Each	10%		\$733,113		Other	ES-AF
LML6F33840F16UE	LML6F33840F16UE	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 3.84Q16 HWOnly52TBU	\$663,890	Each	10%		\$597,601		Other	ES-AF
LML6F3960F16	LML6F3960F16	VMAX AFA FAMILY	VMAX MF 850F RAID6(14+2) 96Q16 13TB	\$166,500	Each	10%		\$149,850		Other	ES-AF
LML6F3960F16E	LML6F3960F16E	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 96Q16 HW Only 13TB	\$129,540	Each	10%		\$116,586		Other	ES-AF
LML6F3960F16TU	LML6F3960F16TU	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 96Q16 13TB TAA UPG	\$199,800	Each	10%		\$179,820		Other	ES-AF
LML6F3960F16TUE	LML6F3960F16TUE	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 96Q16 13TBHWOnlyTAAU	\$162,840	Each	10%		\$146,556		Other	ES-AF
LML6F3960F16U	LML6F3960F16U	VMAX AFA FAMILY	VMAX MF 850F RAID6(14+2) 96Q16 13TB UPG	\$199,800	Each	10%		\$179,820		Other	ES-AF
LML6F3960F16UE	LML6F3960F16UE	VMAX AFA FAMILY	VMAX MF850F R6(14+2) 96Q16 HWOnly13TBUP	\$162,840	Each	10%		\$146,556		Other	ES-AF
LML6F3192078	LML6F3192078	VMAX AFA FAMILY	VMAX MF 850FX RAID5(7+1) 1.92Q8 13TB	\$233,630	Each	10%		\$210,267		Other	ES-AF
LML6F3192078E	LML6F3192078E	VMAX AFA FAMILY	VMAX MF850FX R5(7+1) 1.92Q8 HW Only 13TB	\$140,560	Each	10%		\$126,504		Other	ES-AF
LML6F3192078TU	LML6F3192078TU	VMAX AFA FAMILY	VMAX MF850FX R5(7+1) 1.92Q8 13TB TAA UPG	\$280,355	Each	10%		\$252,320		Other	ES-AF
LML6F3192078TUE	LML6F3192078TUE	VMAX AFA FAMILY	VMAX MF850FX R5(7+1) 1.92Q8 13TBHWOnlyTAAU	\$187,290	Each	10%		\$168,561		Other	ES-AF
LML6F3192078U	LML6F3192078U	VMAX AFA FAMILY	VMAX MF 850FX RAID5(7+1) 1.92Q8 13TB UPG	\$280,355	Each	10%		\$252,320		Other	ES-AF
LML6F3192078UE	LML6F3192078UE	VMAX AFA FAMILY	VMAX MF850FX R5(7+1) 1.92Q8 HW Only13TBU	\$187,290	Each	10%		\$168,561		Other	ES-AF
LML6F31920F16	LML6F31920F16	VMAX AFA FAMILY	VMAX MF 850FX RAID6(14+2) 1.92Q16 26TB	\$467,260	Each	10%		\$420,534		Other	ES-AF
LML6F31920F16E	LML6F31920F16E	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 1.92Q16 HWOnly26TBU	\$281,120	Each	10%		\$253,008		Other	ES-AF
LML6F31920F16TU	LML6F31920F16TU	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 1.92Q16 26TB TAA UPG	\$560,710	Each	10%		\$504,639		Other	ES-AF
LML6F31920F16TUE	LML6F31920F16TUE	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 1.92Q16 26TBHWOnlyTU	\$374,575	Each	10%		\$337,118		Other	ES-AF
LML6F31920F16U	LML6F31920F16U	VMAX AFA FAMILY	VMAX MF 850FX RAID6(14+2) 1.92Q16 26TB UP	\$560,710	Each	10%		\$504,639		Other	ES-AF
LML6F31920F16UE	LML6F31920F16UE	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 1.92Q16 HWOnly26TBU	\$374,575	Each	10%		\$337,118		Other	ES-AF
LML6F3384078	LML6F3384078	VMAX AFA FAMILY	VMAX MF 850FX RAID5(7+1) 3.84Q8 26TB	\$467,260	Each	10%		\$420,534		Other	ES-AF
LML6F3384078E	LML6F3384078E	VMAX AFA FAMILY	VMAX MF850FX R5(7+1) 3.84Q8 HW Only 26TB	\$281,120	Each	10%		\$253,008		Other	ES-AF
LML6F3384078TU	LML6F3384078TU	VMAX AFA FAMILY	VMAX MF850FX R5(7+1) 3.84Q8 26TB TAA UPG	\$560,710	Each	10%		\$504,639		Other	ES-AF
LML6F3384078TUE	LML6F3384078TUE	VMAX AFA FAMILY	VMAX MF850FX R5(7+1) 3.84Q8 26TBHWOnlyTAAU	\$374,575	Each	10%		\$337,118		Other	ES-AF
LML6F3384078U	LML6F3384078U	VMAX AFA FAMILY	VMAX MF 850FX RAID5(7+1) 3.84Q8 26TB UPG	\$560,710	Each	10%		\$504,639		Other	ES-AF
LML6F3384078UE	LML6F3384078UE	VMAX AFA FAMILY	VMAX MF850FX R5(7+1) 3.84Q8 HW Only26TBU	\$374,575	Each	10%		\$337,118		Other	ES-AF
LML6F33840F16	LML6F33840F16	VMAX AFA FAMILY	VMAX MF 850FX RAID6(14+2) 3.84Q16 52TB	\$962,940	Each	10%		\$866,646		Other	ES-AF
LML6F33840F16E	LML6F33840F16E	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 3.84Q16 HWOnly52TB	\$583,515	Each	10%		\$525,164		Other	ES-AF
LML6F33840F16TU	LML6F33840F16TU	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 3.84Q16 52TB TAA UPG	\$1,155,530	Each	10%		\$1,039,977		Other	ES-AF
LML6F33840F16TUE	LML6F33840F16TUE	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 3.84Q16 52TBHWOnlyTU	\$776,105	Each	10%		\$698,495		Other	ES-AF
LML6F33840F16U	LML6F33840F16U	VMAX AFA FAMILY	VMAX MF 850FX RAID6(14+2) 3.84Q16 52TB UP	\$1,155,530	Each	10%		\$1,039,977		Other	ES-AF
LML6F33840F16UE	LML6F33840F16UE	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 3.84Q16 HWOnly52TBU	\$776,105	Each	10%		\$698,495		Other	ES-AF
LML6F3960F16	LML6F3960F16	VMAX AFA FAMILY	VMAX MF 850FX RAID6(14+2) 96Q16 13TB	\$233,630	Each	10%		\$210,267		Other	ES-AF
LML6F3960F16E	LML6F3960F16E	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 96Q16 HW Only13TB	\$140,560	Each	10%		\$126,504		Other	ES-AF
LML6F3960F16TU	LML6F3960F16TU	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 96Q16 13TB TAA UPG	\$280,355	Each	10%		\$252,320		Other	ES-AF
LML6F3960F16TUE	LML6F3960F16TUE	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 96Q16 13TBHWOnlyTAAU	\$187,290	Each	10%		\$168,561		Other	ES-AF
LML6F3960F16U	LML6F3960F16U	VMAX AFA FAMILY	VMAX MF 850FX RAID6(14+2) 96Q16 13TB UPG	\$280,355	Each	10%		\$252,320		Other	ES-AF
LML6F3960F16UE	LML6F3960F16UE	VMAX AFA FAMILY	VMAX MF850FX R6(14+2) 96Q16 HWOnly13TBU	\$187,290	Each	10%		\$168,561		Other	ES-AF
LXL6F3192078	LXL6F3192078	VMAX AFA FAMILY	VMAX 850FX RAID5(7+1) 1.92Q8 13TB	\$0	Each	10%		\$0		Other	ES-AF
LXL6F3192078E	LXL6F3192078E	VMAX AFA FAMILY	VMAX 850FX R5(7+1) 1.92Q8 HW Only 13TB	\$143,125	Each	10%		\$128,813		Other	ES-AF
LXL6F3192078TU	LXL6F3192078TU	VMAX AFA FAMILY	VMAX 850FX RAID5(7+1) 1.92Q8 13TB TAA UPG	\$286,880	Each	10%		\$258,192		Other	ES-AF
LXL6F3192078TUE	LXL6F3192078TUE	VMAX AFA FAMILY	VMAX 850FX R5(7+1) 1.92Q8 HW Only TAA UPG	\$190,940	Each	10%		\$171,846		Other	ES-AF
LXL6F3192078U	LXL6F3192078U	VMAX AFA FAMILY	VMAX 850FX RAID5(7+1) 1.92Q8 13TB UPG	\$0	Each	10%		\$0		Other	ES-AF
LXL6F3192078UE	LXL6F3192078UE	VMAX AFA FAMILY	VMAX 850FX R5(7+1) 1.92Q8 HW Only 13TBUP	\$190,940	Each	10%		\$171,846		Other	ES-AF
LXL6F31920F16	LXL6F31920F16	VMAX AFA FAMILY	VMAX 850FX RAID6(14+2) 1.92Q16 26TB	\$0	Each	10%		\$0		Other	ES-AF
LXL6F31920F16E	LXL6F31920F16E	VMAX AFA FAMILY	VMAX 850FX R6(14+2) 1.92Q16 HW Only 26TB	\$286,250	Each	10%		\$257,625		Other	ES-AF
LXL6F31920F16TU	LXL6F31920F16TU	VMAX AFA FAMILY	VMAX 850FX RAID6(14+2) 1.92Q16 26TB TAAU	\$573,755	Each	10%		\$516,380		Other	ES-AF
LXL6F31920F16TUE	LXL6F31920F16TUE	VMAX AFA FAMILY	VMAX 850FX R6(14+2) 26TB HW Only TAA UPG	\$381,880	Each	10%		\$343,692		Other	ES-AF
LXL6F31920F16U	LXL6F31920F16U	VMAX AFA FAMILY	VMAX 850FX RAID6(14+2) 1.92Q16 26TB UPG	\$0	Each	10%		\$0		Other	ES-AF
LXL6F31920F16UE	LXL6F31920F16UE	VMAX AFA FAMILY	VMAX 850FX R6(14+2) 1.92Q16 HW Only26TBU	\$381,880	Each	10%		\$343,692		Other	ES-AF
LXL6F3384078	LXL6F3384078	VMAX AFA FAMILY	VMAX 850FX RAID5(7+1) 3.84Q8 26TB	\$0	Each	10%		\$0		Other	ES-AF
LXL6F3384078E	LXL6F3384078E	VMAX AFA FAMILY	VMAX 850FX R5(7+1) 3.84Q8 HW Only 26TB	\$286,250	Each	10%		\$257,625		Other	ES-AF
LXL6F3384078TU	LXL6F3384078TU	VMAX AFA FAMILY	VMAX 850FX RAID5(7+1) 3.84Q8 26TB TAA UPG	\$573,755	Each	10%		\$516,380		Other	ES-AF
LXL6F3384078TUE	LXL6F3384078TUE	VMAX AFA FAMILY	VMAX 850FX R5(7+1) 26TB HW Only TAA UPG	\$381,880	Each	10%		\$343,692		Other	ES-AF
LXL6F3384078U	LXL6F3384078U	VMAX AFA FAMILY	VMAX 850FX RAID5(7+1) 3.84Q8 26TB UPG	\$0	Each	10%		\$0		Other	ES-AF
LXL6F3384078UE	LXL6F3384078UE	VMAX AFA FAMILY	VMAX 850FX R5(7+1) 3.84Q8 HW Only 26TBUP	\$381,880	Each	10%		\$343,692		Other	ES-AF
LXL6F33840F16	LXL6F33840F16	VMAX AFA FAMILY	VMAX 850FX RAID6(14+2) 3.84Q16 52TB	\$974,655	Each	10%		\$877,190		Other	ES-AF
LXL6F33840F16E	LXL6F33840F16E	VMAX AFA FAMILY	VMAX 850FX R6(14+2) 3.84Q16 HW Only 52TB	\$583,515	Each	10%		\$525,164		Other	ES-AF
LXL6F33840F16TU	LXL6F33840F16TU	VMAX AFA FAMILY	VMAX 850FX RAID6(14+2) 3.84Q16 52TB TAAU	\$1,169,585	Each	10%		\$1,052,627		Other	ES-AF
LXL6F33840F16TUE	LXL6F33840F16TUE	VMAX AFA FAMILY	VMAX 850FX R6(14+2) 52TB HW Only TAA UPG	\$778,445	Each	10%		\$700,601		Other	ES-AF
LXL6F33840F16U	LXL6F33840F16U	VMAX AFA FAMILY	VMAX 850FX RAID6(14+2) 3.84Q16 52TB UPG	\$1,169,585	Each	10%		\$1,052,627		Other	ES-AF
LXL6F33840F16UE	LXL6F33840F16UE	VMAX AFA FAMILY	VMAX 850FX R6(14+2) 3.84Q16 HW Only52TBU	\$778,445	Each	10%		\$700,601		Other	ES-AF
LXL6F3960F16	LXL6F3960F16	VMAX AFA FAMILY	VMAX 850FX RAID6(14+2) 96Q16 13TB	\$0	Each	10%		\$0		Other	ES-AF
LXL6F3960F16E	LXL6F3960F16E	VMAX AFA FAMILY	VMAX 850FX R6(14+2) 96Q16 HW Only 13TB	\$143,125	Each	10%		\$128,813		Other	ES-AF
LXL6F3960F16TU	LXL6F3960F16TU	VMAX AFA FAMILY	VMAX 850FX RAID6(14+2) 96Q16 13TB TAAUP	\$286,880	Each	10%		\$258,192		Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
LXL6F3960F16TUE	LXL6F3960F16TUE	VMAX AFA FAMILY	VMAX 850FX R6(14+2) 13TB HW Only TAA UPG	\$190,940	Each	10%		\$171,846	Other	ES-AF	
LXL6F3960F16U	LXL6F3960F16U	VMAX AFA FAMILY	VMAX 850FX RAID6(14+2) .96Q16 13TB UPG	\$0	Each	10%		\$0	Other	ES-AF	
LXL6F3960F16UE	LXL6F3960F16UE	VMAX AFA FAMILY	VMAX 850FX R6(14+2) .96Q16 HW Only 13TBU	\$190,940	Each	10%		\$171,846	Other	ES-AF	
PLCF3015T71	PLCF3015T71	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 15360GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3015T71TU	PLCF3015T71TU	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 15360GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3015T71U	PLCF3015T71U	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 15360GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3015TF1	PLCF3015TF1	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 15360GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3015TF1TU	PLCF3015TF1TU	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 15360GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3015TF1U	PLCF3015TF1U	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 15360GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3015TR1	PLCF3015TR1	VMAX AFA FAMILY	VMAX 950 15360GB FLASH ADD SPARE	\$259,120	Each	10%		\$233,208	Other	ES-AF	
PLCF3015TR1TU	PLCF3015TR1TU	VMAX AFA FAMILY	VMAX 950 15360GB FLASH ADD SPARE TAA UPG	\$336,855	Each	10%		\$303,170	Other	ES-AF	
PLCF3015TR1U	PLCF3015TR1U	VMAX AFA FAMILY	VMAX 950 15360GB FLASH ADD SPARE UPG	\$336,855	Each	10%		\$303,170	Other	ES-AF	
PLCF3015TS1	PLCF3015TS1	VMAX AFA FAMILY	VMAX 950 15360GB FLASH SPARE	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3015TS1TU	PLCF3015TS1TU	VMAX AFA FAMILY	VMAX 950 15360GB FLASH SPARE TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3015TS1U	PLCF3015TS1U	VMAX AFA FAMILY	VMAX 950 15360GB FLASH SPARE UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF31920T1	PLCF31920T1	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 1920GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF31920T1TU	PLCF31920T1TU	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 1920GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF31920T1U	PLCF31920T1U	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 1920GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF31920F1	PLCF31920F1	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 1920GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF31920F1TU	PLCF31920F1TU	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 1920GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF31920F1U	PLCF31920F1U	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 1920GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF31920R1	PLCF31920R1	VMAX AFA FAMILY	VMAX 950 1920GB FLASH ADD SPARE	\$32,390	Each	10%		\$29,151	Other	ES-AF	
PLCF31920R1TU	PLCF31920R1TU	VMAX AFA FAMILY	VMAX 950 1920GB FLASH ADD SPARE TAA UPG	\$42,105	Each	10%		\$37,895	Other	ES-AF	
PLCF31920R1U	PLCF31920R1U	VMAX AFA FAMILY	VMAX 950 1920GB FLASH ADD SPARE UPG	\$42,105	Each	10%		\$37,895	Other	ES-AF	
PLCF31920S1	PLCF31920S1	VMAX AFA FAMILY	VMAX 950 1920GB FLASH SPARE	\$0	Each	10%		\$0	Other	ES-AF	
PLCF31920S1TU	PLCF31920S1TU	VMAX AFA FAMILY	VMAX 950 1920GB FLASH SPARE TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF31920S1U	PLCF31920S1U	VMAX AFA FAMILY	VMAX 950 1920GB FLASH SPARE UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF33840T1	PLCF33840T1	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 3840GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF33840T1TU	PLCF33840T1TU	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 3840GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF33840T1U	PLCF33840T1U	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 3840GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF33840F1	PLCF33840F1	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 3840GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF33840F1TU	PLCF33840F1TU	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 3840GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF33840F1U	PLCF33840F1U	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 3840GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF33840R1	PLCF33840R1	VMAX AFA FAMILY	VMAX 950 3840GB FLASH ADD SPARE	\$64,780	Each	10%		\$58,302	Other	ES-AF	
PLCF33840R1TU	PLCF33840R1TU	VMAX AFA FAMILY	VMAX 950 3840GB FLASH ADD SPARE TAA UPG	\$84,215	Each	10%		\$75,794	Other	ES-AF	
PLCF33840R1U	PLCF33840R1U	VMAX AFA FAMILY	VMAX 950 3840GB FLASH ADD SPARE UPG	\$84,215	Each	10%		\$75,794	Other	ES-AF	
PLCF33840S1	PLCF33840S1	VMAX AFA FAMILY	VMAX 950 3840GB FLASH SPARE	\$0	Each	10%		\$0	Other	ES-AF	
PLCF33840S1TU	PLCF33840S1TU	VMAX AFA FAMILY	VMAX 950 3840GB FLASH SPARE TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF33840S1U	PLCF33840S1U	VMAX AFA FAMILY	VMAX 950 3840GB FLASH SPARE UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF37680T1	PLCF37680T1	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 7680GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF37680T1TU	PLCF37680T1TU	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 7680GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF37680T1U	PLCF37680T1U	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 7680GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF37680F1	PLCF37680F1	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 7680GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF37680F1TU	PLCF37680F1TU	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 7680GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF37680F1U	PLCF37680F1U	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 7680GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF37680R1	PLCF37680R1	VMAX AFA FAMILY	VMAX 950 7680GB FLASH ADD SPARE	\$129,560	Each	10%		\$116,604	Other	ES-AF	
PLCF37680R1TU	PLCF37680R1TU	VMAX AFA FAMILY	VMAX 950 7680GB FLASH ADD SPARE TAA UPG	\$168,430	Each	10%		\$151,587	Other	ES-AF	
PLCF37680R1U	PLCF37680R1U	VMAX AFA FAMILY	VMAX 950 7680GB FLASH ADD SPARE UPG	\$168,430	Each	10%		\$151,587	Other	ES-AF	
PLCF37680S1	PLCF37680S1	VMAX AFA FAMILY	VMAX 950 7680GB FLASH SPARE	\$0	Each	10%		\$0	Other	ES-AF	
PLCF37680S1TU	PLCF37680S1TU	VMAX AFA FAMILY	VMAX 950 7680GB FLASH SPARE TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF37680S1U	PLCF37680S1U	VMAX AFA FAMILY	VMAX 950 7680GB FLASH SPARE UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3960T1	PLCF3960T1	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 960GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3960T1TU	PLCF3960T1TU	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 960GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3960T1U	PLCF3960T1U	VMAX AFA FAMILY	VMAX 950 RAID5(7+1) 960GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3960F1	PLCF3960F1	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 960GB	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3960F1TU	PLCF3960F1TU	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 960GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3960F1U	PLCF3960F1U	VMAX AFA FAMILY	VMAX 950 RAID6(14+2) 960GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3960R1	PLCF3960R1	VMAX AFA FAMILY	VMAX 950 960GB FLASH ADD SPARE	\$16,195	Each	10%		\$14,576	Other	ES-AF	
PLCF3960R1TU	PLCF3960R1TU	VMAX AFA FAMILY	VMAX 950 960GB FLASH ADD SPARE TAA UPG	\$21,055	Each	10%		\$18,950	Other	ES-AF	
PLCF3960R1U	PLCF3960R1U	VMAX AFA FAMILY	VMAX 950 960GB FLASH ADD SPARE UPG	\$21,055	Each	10%		\$18,950	Other	ES-AF	
PLCF3960S1	PLCF3960S1	VMAX AFA FAMILY	VMAX 950 960GB FLASH SPARE	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3960S1TU	PLCF3960S1TU	VMAX AFA FAMILY	VMAX 950 960GB FLASH SPARE TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PLCF3960S1U	PLCF3960S1U	VMAX AFA FAMILY	VMAX 950 960GB FLASH SPARE UPG	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF3015T71	PMLCF3015T71	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 15360GB	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF3015T71TU	PMLCF3015T71TU	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 15360GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF3015T71U	PMLCF3015T71U	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 15360GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF3015TF1	PMLCF3015TF1	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 15360GB	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF3015TF1TU	PMLCF3015TF1TU	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 15360GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF3015TF1U	PMLCF3015TF1U	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 15360GB UPG	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF3015TR1	PMLCF3015TR1	VMAX AFA FAMILY	VMAX 950 MF 15360GB FLASH ADD SPARE	\$259,120	Each	10%		\$233,208	Other	ES-AF	
PMLCF3015TR1TU	PMLCF3015TR1TU	VMAX AFA FAMILY	VMAX 950 MF 15360GB FLASH ADD SPARE TAA UPG	\$336,855	Each	10%		\$303,170	Other	ES-AF	
PMLCF3015TR1U	PMLCF3015TR1U	VMAX AFA FAMILY	VMAX 950 MF 15360GB FLASH ADD SPARE UPG	\$336,855	Each	10%		\$303,170	Other	ES-AF	
PMLCF3015TS1	PMLCF3015TS1	VMAX AFA FAMILY	VMAX 950 MF 15360GB FLASH SPARE	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF3015TS1TU	PMLCF3015TS1TU	VMAX AFA FAMILY	VMAX 950 MF 15360GB FLASH SPARE TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF3015TS1U	PMLCF3015TS1U	VMAX AFA FAMILY	VMAX 950 MF 15360GB FLASH SPARE UPG	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF31920T1	PMLCF31920T1	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 1920GB	\$0	Each	10%		\$0	Other	ES-AF	
PMLCF31920T1TU	PMLCF31920T1TU	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 1920GB TAA UPG	\$0	Each	10%		\$0	Other	ES-AF	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
PMLCF3192071U	PMLCF3192071U	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 1920GB UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF31920F1	PMLCF31920F1	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 1920GB	\$0	Each	10%	\$0	Other	ES-AF
PMLCF31920F1TU	PMLCF31920F1TU	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 1920GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF31920F1U	PMLCF31920F1U	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 1920GB UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF31920R1	PMLCF31920R1	VMAX AFA FAMILY	VMAX 950 MF 1920GB FLASH ADD SPARE	\$32,390	Each	10%	\$29,151	Other	ES-AF
PMLCF31920R1TU	PMLCF31920R1TU	VMAX AFA FAMILY	VMAX 950 MF 1920GB FLASH ADD SPARE TAA U	\$42,105	Each	10%	\$37,895	Other	ES-AF
PMLCF31920R1U	PMLCF31920R1U	VMAX AFA FAMILY	VMAX 950 MF 1920GB FLASH ADD SPARE UPG	\$42,105	Each	10%	\$37,895	Other	ES-AF
PMLCF31920S1	PMLCF31920S1	VMAX AFA FAMILY	VMAX 950 MF 1920GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF
PMLCF31920S1TU	PMLCF31920S1TU	VMAX AFA FAMILY	VMAX 950 MF 1920GB FLASH SPARE TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF31920S1U	PMLCF31920S1U	VMAX AFA FAMILY	VMAX 950 MF 1920GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3384071	PMLCF3384071	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 3840GB	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3384071TU	PMLCF3384071TU	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 3840GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3384071U	PMLCF3384071U	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 3840GB UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF33840F1	PMLCF33840F1	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 3840GB	\$0	Each	10%	\$0	Other	ES-AF
PMLCF33840F1TU	PMLCF33840F1TU	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 3840GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF33840F1U	PMLCF33840F1U	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 3840GB UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF33840R1	PMLCF33840R1	VMAX AFA FAMILY	VMAX 950 MF 3840GB FLASH ADD SPARE	\$64,780	Each	10%	\$58,302	Other	ES-AF
PMLCF33840R1TU	PMLCF33840R1TU	VMAX AFA FAMILY	VMAX 950 MF 3840GB FLASH ADD SPARE TAA U	\$84,215	Each	10%	\$75,794	Other	ES-AF
PMLCF33840R1U	PMLCF33840R1U	VMAX AFA FAMILY	VMAX 950 MF 3840GB FLASH ADD SPARE UPG	\$84,215	Each	10%	\$75,794	Other	ES-AF
PMLCF33840S1	PMLCF33840S1	VMAX AFA FAMILY	VMAX 950 MF 3840GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF
PMLCF33840S1TU	PMLCF33840S1TU	VMAX AFA FAMILY	VMAX 950 MF 3840GB FLASH SPARE TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF33840S1U	PMLCF33840S1U	VMAX AFA FAMILY	VMAX 950 MF 3840GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3768071	PMLCF3768071	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 7680GB	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3768071TU	PMLCF3768071TU	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 7680GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3768071U	PMLCF3768071U	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 7680GB UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF37680F1	PMLCF37680F1	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 7680GB	\$0	Each	10%	\$0	Other	ES-AF
PMLCF37680F1TU	PMLCF37680F1TU	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 7680GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF37680F1U	PMLCF37680F1U	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 7680GB UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF37680R1	PMLCF37680R1	VMAX AFA FAMILY	VMAX 950 MF 7680GB FLASH ADD SPARE	\$129,560	Each	10%	\$116,604	Other	ES-AF
PMLCF37680R1TU	PMLCF37680R1TU	VMAX AFA FAMILY	VMAX 950 MF 7680GB FLASH ADD SPARE TAA U	\$168,430	Each	10%	\$151,587	Other	ES-AF
PMLCF37680R1U	PMLCF37680R1U	VMAX AFA FAMILY	VMAX 950 MF 7680GB FLASH ADD SPARE UPG	\$168,430	Each	10%	\$151,587	Other	ES-AF
PMLCF37680S1	PMLCF37680S1	VMAX AFA FAMILY	VMAX 950 MF 7680GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF
PMLCF37680S1TU	PMLCF37680S1TU	VMAX AFA FAMILY	VMAX 950 MF 7680GB FLASH SPARE TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF37680S1U	PMLCF37680S1U	VMAX AFA FAMILY	VMAX 950 MF 7680GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF396071	PMLCF396071	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 960GB	\$0	Each	10%	\$0	Other	ES-AF
PMLCF396071TU	PMLCF396071TU	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 960GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF396071U	PMLCF396071U	VMAX AFA FAMILY	VMAX 950 MF RAID5(7+1) 960GB UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3960F1	PMLCF3960F1	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 960GB	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3960F1TU	PMLCF3960F1TU	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 960GB TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3960F1U	PMLCF3960F1U	VMAX AFA FAMILY	VMAX 950 MF RAID6(14+2) 960GB UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3960R1	PMLCF3960R1	VMAX AFA FAMILY	VMAX 950 MF 960GB FLASH ADD SPARE	\$16,195	Each	10%	\$14,576	Other	ES-AF
PMLCF3960R1TU	PMLCF3960R1TU	VMAX AFA FAMILY	VMAX 950 MF 960GB FLASH ADD SPARE TAA UP	\$21,055	Each	10%	\$18,950	Other	ES-AF
PMLCF3960R1U	PMLCF3960R1U	VMAX AFA FAMILY	VMAX 950 MF 960GB FLASH ADD SPARE UPG	\$21,055	Each	10%	\$18,950	Other	ES-AF
PMLCF3960S1	PMLCF3960S1	VMAX AFA FAMILY	VMAX 950 MF 960GB FLASH SPARE	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3960S1TU	PMLCF3960S1TU	VMAX AFA FAMILY	VMAX 950 MF 960GB FLASH SPARE TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
PMLCF3960S1U	PMLCF3960S1U	VMAX AFA FAMILY	VMAX 950 MF 960GB FLASH SPARE UPG	\$0	Each	10%	\$0	Other	ES-AF
VB1-450F-1TB-2F03	VB1-450F-1TB-2F03	VMAX AFA FAMILY	VBRIK1 450F 1TB R6(14+2) 3.84	\$1,778,105	Each	10%	\$1,600,295	Other	ES-AF
VB1-450F-1TB-2R57	VB1-450F-1TB-2R57	VMAX AFA FAMILY	VBRIK1 450F 1TB RAID5(7+1)	\$0	Each	10%	\$0	Other	ES-AF
VB1-450F-1TB-2R614	VB1-450F-1TB-2R614	VMAX AFA FAMILY	VBRIK1 450F 1TB RAID6(14+2)	\$1,084,350	Each	10%	\$975,915	Other	ES-AF
VB1-450F-1TB-4R57	VB1-450F-1TB-4R57	VMAX AFA FAMILY	VBRIK1 450F 1TB 4RAID5(7+1)	\$1,084,350	Each	10%	\$975,915	Other	ES-AF
VB1-450F-2TB-2F03	VB1-450F-2TB-2F03	VMAX AFA FAMILY	VBRIK1 450F 2TB R6(14+2) 3.84	\$2,678,105	Each	10%	\$2,410,295	Other	ES-AF
VB1-450F-2TB-2R57	VB1-450F-2TB-2R57	VMAX AFA FAMILY	VBRIK1 450F 2TB RAID5(7+1)	\$1,984,350	Each	10%	\$1,785,915	Other	ES-AF
VB1-450F-2TB-2R614	VB1-450F-2TB-2R614	VMAX AFA FAMILY	VBRIK1 450F 2TB RAID6(14+2)	\$1,984,350	Each	10%	\$1,785,915	Other	ES-AF
VB1-450F-2TB-4R57	VB1-450F-2TB-4R57	VMAX AFA FAMILY	VBRIK1 450F 2TB 4RAID5(7+1)	\$1,984,350	Each	10%	\$1,785,915	Other	ES-AF
VB1-450X-1TB-2F03	VB1-450X-1TB-2F03	VMAX AFA FAMILY	VBRIK1 450FX 1TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB1-450X-1TB-2R57	VB1-450X-1TB-2R57	VMAX AFA FAMILY	VBRIK1 450FX 1TB RAID5(7+1)	\$0	Each	10%	\$0	Other	ES-AF
VB1-450X-1TB-2R614	VB1-450X-1TB-2R614	VMAX AFA FAMILY	VBRIK1 450FX 1TB RAID6(14+2)	\$1,358,035	Each	10%	\$1,222,232	Other	ES-AF
VB1-450X-1TB-4R57	VB1-450X-1TB-4R57	VMAX AFA FAMILY	VBRIK1 450FX 1TB 4RAID5(7+1)	\$1,358,035	Each	10%	\$1,222,232	Other	ES-AF
VB1-450X-2TB-2F03	VB1-450X-2TB-2F03	VMAX AFA FAMILY	VBRIK1 450FX 2TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB1-450X-2TB-2R57	VB1-450X-2TB-2R57	VMAX AFA FAMILY	VBRIK1 450FX 2TB RAID5(7+1)	\$2,258,035	Each	10%	\$2,032,232	Other	ES-AF
VB1-450X-2TB-2R614	VB1-450X-2TB-2R614	VMAX AFA FAMILY	VBRIK1 450FX 2TB RAID6(14+2)	\$2,258,035	Each	10%	\$2,032,232	Other	ES-AF
VB1-450X-2TB-4R57	VB1-450X-2TB-4R57	VMAX AFA FAMILY	VBRIK1 450FX 2TB 4RAID5(7+1)	\$2,258,035	Each	10%	\$2,032,232	Other	ES-AF
VB1-4ELF-1TB-2F03	VB1-4ELF-1TB-2F03	VMAX AFA FAMILY	VBRIK1 450F 1TB R6(14+2) 3.84 HW Only	\$1,446,855	Each	10%	\$1,302,170	Other	ES-AF
VB1-4ELF-1TB-2R57	VB1-4ELF-1TB-2R57	VMAX AFA FAMILY	VBRIK1 450F 1TB R5(7+1) HW Only	\$918,725	Each	10%	\$826,853	Other	ES-AF
VB1-4ELF-1TB-2R614	VB1-4ELF-1TB-2R614	VMAX AFA FAMILY	VBRIK1 450F 1TB R6(14+2) HW Only	\$918,725	Each	10%	\$826,853	Other	ES-AF
VB1-4ELF-1TB-4R57	VB1-4ELF-1TB-4R57	VMAX AFA FAMILY	VBRIK1 450F 1TB 4R5(7+1) HW Only	\$918,725	Each	10%	\$826,853	Other	ES-AF
VB1-4ELF-2TB-2F03	VB1-4ELF-2TB-2F03	VMAX AFA FAMILY	VBRIK1 450F 2TB R6(14+2) 3.84 HW Only	\$2,346,855	Each	10%	\$2,112,170	Other	ES-AF
VB1-4ELF-2TB-2R57	VB1-4ELF-2TB-2R57	VMAX AFA FAMILY	VBRIK1 450F 2TB R5(7+1) HW Only	\$1,818,725	Each	10%	\$1,636,853	Other	ES-AF
VB1-4ELF-2TB-2R614	VB1-4ELF-2TB-2R614	VMAX AFA FAMILY	VBRIK1 450F 2TB R6(14+2) HW Only	\$1,818,725	Each	10%	\$1,636,853	Other	ES-AF
VB1-4ELF-2TB-4R57	VB1-4ELF-2TB-4R57	VMAX AFA FAMILY	VBRIK1 450F 2TB 4R5(7+1) HW Only	\$1,818,725	Each	10%	\$1,636,853	Other	ES-AF
VB1-4ELX-1TB-2F03	VB1-4ELX-1TB-2F03	VMAX AFA FAMILY	VBRIK1 450FX 1TB R6(14+2) 3.84 HW Only	\$1,550,410	Each	10%	\$1,395,369	Other	ES-AF
VB1-4ELX-1TB-2R57	VB1-4ELX-1TB-2R57	VMAX AFA FAMILY	VBRIK1 450FX 1TB R5(7+1) HW Only	\$966,895	Each	10%	\$870,206	Other	ES-AF
VB1-4ELX-1TB-2R614	VB1-4ELX-1TB-2R614	VMAX AFA FAMILY	VBRIK1 450FX 1TB R6(14+2) HW Only	\$966,895	Each	10%	\$870,206	Other	ES-AF
VB1-4ELX-1TB-4R57	VB1-4ELX-1TB-4R57	VMAX AFA FAMILY	VBRIK1 450FX 1TB 4R5(7+1) HW Only	\$966,895	Each	10%	\$870,206	Other	ES-AF
VB1-4ELX-2TB-2F03	VB1-4ELX-2TB-2F03	VMAX AFA FAMILY	VBRIK1 450FX 2TB R6(14+2) 3.84 HW Only	\$2,450,410	Each	10%	\$2,205,369	Other	ES-AF
VB1-4ELX-2TB-2R57	VB1-4ELX-2TB-2R57	VMAX AFA FAMILY	VBRIK1 450FX 2TB R5(7+1) HW Only	\$1,866,895	Each	10%	\$1,680,206	Other	ES-AF
VB1-4ELX-2TB-2R614	VB1-4ELX-2TB-2R614	VMAX AFA FAMILY	VBRIK1 450FX 2TB R6(14+2) HW Only	\$1,866,895	Each	10%	\$1,680,206	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VB1-4ELX-2TB-4R57	VB1-4ELX-2TB-4R57	VMAX AFA FAMILY	VBRICK1 450FX 2TB 4R5(7+1) HW Only	\$1,866,895	Each	10%	\$1,680,206	Other	ES-AF
VB1-850F-1TB-2F03	VB1-850F-1TB-2F03	VMAX AFA FAMILY	VBRICK1 850F 1TB R6(14+2) 3.84	\$1,908,085	Each	10%	\$1,717,277	Other	ES-AF
VB1-850F-1TB-2R57	VB1-850F-1TB-2R57	VMAX AFA FAMILY	VBRICK1 850F 1TB RAID5(7+1)	\$0	Each	10%	\$0	Other	ES-AF
VB1-850F-1TB-2R614	VB1-850F-1TB-2R614	VMAX AFA FAMILY	VBRICK1 850F 1TB RAID6(14+2)	\$1,214,330	Each	10%	\$1,092,897	Other	ES-AF
VB1-850F-1TB-4R57	VB1-850F-1TB-4R57	VMAX AFA FAMILY	VBRICK1 850F 1TB 4RAID5(7+1)	\$1,214,330	Each	10%	\$1,092,897	Other	ES-AF
VB1-850F-2TB-2F03	VB1-850F-2TB-2F03	VMAX AFA FAMILY	VBRICK1 850F 2TB R6(14+2) 3.84	\$2,808,085	Each	10%	\$2,527,277	Other	ES-AF
VB1-850F-2TB-2R57	VB1-850F-2TB-2R57	VMAX AFA FAMILY	VBRICK1 850F 2TB RAID5(7+1)	\$2,114,330	Each	10%	\$1,902,897	Other	ES-AF
VB1-850F-2TB-2R614	VB1-850F-2TB-2R614	VMAX AFA FAMILY	VBRICK1 850F 2TB RAID6(14+2)	\$2,114,330	Each	10%	\$1,902,897	Other	ES-AF
VB1-850F-2TB-4R57	VB1-850F-2TB-4R57	VMAX AFA FAMILY	VBRICK1 850F 2TB 4RAID5(7+1)	\$2,114,330	Each	10%	\$1,902,897	Other	ES-AF
VB1-850X-1TB-2F03	VB1-850X-1TB-2F03	VMAX AFA FAMILY	VBRICK1 850FX 1TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB1-850X-1TB-2R57	VB1-850X-1TB-2R57	VMAX AFA FAMILY	VBRICK1 850FX 1TB RAID5(7+1)	\$0	Each	10%	\$0	Other	ES-AF
VB1-850X-1TB-2R614	VB1-850X-1TB-2R614	VMAX AFA FAMILY	VBRICK1 850FX 1TB RAID6(14+2)	\$1,489,930	Each	10%	\$1,340,937	Other	ES-AF
VB1-850X-1TB-4R57	VB1-850X-1TB-4R57	VMAX AFA FAMILY	VBRICK1 850FX 1TB 4RAID5(7+1)	\$1,489,930	Each	10%	\$1,340,937	Other	ES-AF
VB1-850X-2TB-2F03	VB1-850X-2TB-2F03	VMAX AFA FAMILY	VBRICK1 850FX 2TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB1-850X-2TB-2R57	VB1-850X-2TB-2R57	VMAX AFA FAMILY	VBRICK1 850FX 2TB RAID5(7+1)	\$2,389,930	Each	10%	\$2,150,937	Other	ES-AF
VB1-850X-2TB-2R614	VB1-850X-2TB-2R614	VMAX AFA FAMILY	VBRICK1 850FX 2TB RAID6(14+2)	\$2,389,930	Each	10%	\$2,150,937	Other	ES-AF
VB1-850X-2TB-4R57	VB1-850X-2TB-4R57	VMAX AFA FAMILY	VBRICK1 850FX 2TB 4RAID5(7+1)	\$2,389,930	Each	10%	\$2,150,937	Other	ES-AF
VB1-8ELF-1TB-2F03	VB1-8ELF-1TB-2F03	VMAX AFA FAMILY	VBRICK1 850F 1TB R6(14+2) 3.84 HW Only	\$1,576,835	Each	10%	\$1,419,152	Other	ES-AF
VB1-8ELF-1TB-2R57	VB1-8ELF-1TB-2R57	VMAX AFA FAMILY	VBRICK1 850F 1TB R5(7+1) HW Only	\$1,048,705	Each	10%	\$943,835	Other	ES-AF
VB1-8ELF-1TB-2R614	VB1-8ELF-1TB-2R614	VMAX AFA FAMILY	VBRICK1 850F 1TB R6(14+2) HW Only	\$1,048,705	Each	10%	\$943,835	Other	ES-AF
VB1-8ELF-1TB-4R57	VB1-8ELF-1TB-4R57	VMAX AFA FAMILY	VBRICK1 850F 1TB 4R5(7+1) HW Only	\$1,048,705	Each	10%	\$943,835	Other	ES-AF
VB1-8ELF-2TB-2F03	VB1-8ELF-2TB-2F03	VMAX AFA FAMILY	VBRICK1 850F 2TB R6(14+2) 3.84 HW Only	\$2,476,835	Each	10%	\$2,229,152	Other	ES-AF
VB1-8ELF-2TB-2R57	VB1-8ELF-2TB-2R57	VMAX AFA FAMILY	VBRICK1 850F 2TB R5(7+1) HW Only	\$1,948,705	Each	10%	\$1,753,835	Other	ES-AF
VB1-8ELF-2TB-2R614	VB1-8ELF-2TB-2R614	VMAX AFA FAMILY	VBRICK1 850F 2TB R6(14+2) HW Only	\$1,948,705	Each	10%	\$1,753,835	Other	ES-AF
VB1-8ELF-2TB-4R57	VB1-8ELF-2TB-4R57	VMAX AFA FAMILY	VBRICK1 850F 2TB 4R5(7+1) HW Only	\$1,948,705	Each	10%	\$1,753,835	Other	ES-AF
VB1-8ELX-1TB-2F03	VB1-8ELX-1TB-2F03	VMAX AFA FAMILY	VBRICK1 850FX 1TB R6(14+2) 3.84 HW Only	\$1,682,305	Each	10%	\$1,514,075	Other	ES-AF
VB1-8ELX-1TB-2R57	VB1-8ELX-1TB-2R57	VMAX AFA FAMILY	VBRICK1 850FX 1TB R5(7+1) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB1-8ELX-1TB-2R614	VB1-8ELX-1TB-2R614	VMAX AFA FAMILY	VBRICK1 850FX 1TB R6(14+2) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB1-8ELX-1TB-4R57	VB1-8ELX-1TB-4R57	VMAX AFA FAMILY	VBRICK1 850FX 1TB 4R5(7+1) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB1-8ELX-2TB-2F03	VB1-8ELX-2TB-2F03	VMAX AFA FAMILY	VBRICK1 850FX 2TB R6(14+2) 3.84 HW Only	\$2,582,305	Each	10%	\$2,324,075	Other	ES-AF
VB1-8ELX-2TB-2R57	VB1-8ELX-2TB-2R57	VMAX AFA FAMILY	VBRICK1 850FX 2TB R5(7+1) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB1-8ELX-2TB-2R614	VB1-8ELX-2TB-2R614	VMAX AFA FAMILY	VBRICK1 850FX 2TB R6(14+2) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB1-8ELX-2TB-4R57	VB1-8ELX-2TB-4R57	VMAX AFA FAMILY	VBRICK1 850FX 2TB 4R5(7+1) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB2-450F-1TB-2F03	VB2-450F-1TB-2F03	VMAX AFA FAMILY	VBRICK2 450F 1TB R6(14+2) 3.84	\$1,778,105	Each	10%	\$1,600,295	Other	ES-AF
VB2-450F-1TB-2F03U	VB2-450F-1TB-2F03U	VMAX AFA FAMILY	VBRICK2 450F 1TB R6(14+2) 3.84 UPG	\$2,133,725	Each	10%	\$1,920,353	Other	ES-AF
VB2-450F-1TB-2R57	VB2-450F-1TB-2R57	VMAX AFA FAMILY	VBRICK2 450F 1TB RAID5(7+1)	\$1,084,350	Each	10%	\$975,915	Other	ES-AF
VB2-450F-1TB-2R57U	VB2-450F-1TB-2R57U	VMAX AFA FAMILY	VBRICK2 450F 1TB RAID5(7+1) UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB2-450F-1TB-2R614	VB2-450F-1TB-2R614	VMAX AFA FAMILY	VBRICK2 450F 1TB RAID6(14+2)	\$1,084,350	Each	10%	\$975,915	Other	ES-AF
VB2-450F-1TB-2R64U	VB2-450F-1TB-2R64U	VMAX AFA FAMILY	VBRICK2 450F 1TB RAID6(14+2) UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB2-450F-1TB-4R57	VB2-450F-1TB-4R57	VMAX AFA FAMILY	VBRICK2 450F 1TB 4RAID5(7+1)	\$1,084,350	Each	10%	\$975,915	Other	ES-AF
VB2-450F-1TB-4R57U	VB2-450F-1TB-4R57U	VMAX AFA FAMILY	VBRICK2 450F 1TB 4RAID5(7+1) UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB2-450F-2TB-2F03	VB2-450F-2TB-2F03	VMAX AFA FAMILY	VBRICK2 450F 2TB R6(14+2) 3.84	\$2,678,105	Each	10%	\$2,410,295	Other	ES-AF
VB2-450F-2TB-2F03U	VB2-450F-2TB-2F03U	VMAX AFA FAMILY	VBRICK2 450F 2TB R6(14+2) 3.84 UPG	\$3,213,725	Each	10%	\$2,892,353	Other	ES-AF
VB2-450F-2TB-2R57	VB2-450F-2TB-2R57	VMAX AFA FAMILY	VBRICK2 450F 2TB RAID5(7+1)	\$1,984,350	Each	10%	\$1,785,915	Other	ES-AF
VB2-450F-2TB-2R57U	VB2-450F-2TB-2R57U	VMAX AFA FAMILY	VBRICK2 450F 2TB RAID5(7+1) UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB2-450F-2TB-2R614	VB2-450F-2TB-2R614	VMAX AFA FAMILY	VBRICK2 450F 2TB RAID6(14+2)	\$1,984,350	Each	10%	\$1,785,915	Other	ES-AF
VB2-450F-2TB-2R64U	VB2-450F-2TB-2R64U	VMAX AFA FAMILY	VBRICK2 450F 2TB RAID6(14+2) UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB2-450F-2TB-4R57	VB2-450F-2TB-4R57	VMAX AFA FAMILY	VBRICK2 450F 2TB 4RAID5(7+1)	\$1,984,350	Each	10%	\$1,785,915	Other	ES-AF
VB2-450F-2TB-4R57U	VB2-450F-2TB-4R57U	VMAX AFA FAMILY	VBRICK2 450F 2TB 4RAID5(7+1) UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB2-450X-1TB-2F03	VB2-450X-1TB-2F03	VMAX AFA FAMILY	VBRICK2 450FX 1TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB2-450X-1TB-2F03U	VB2-450X-1TB-2F03U	VMAX AFA FAMILY	VBRICK2 450FX 1TB R6(14+2) 3.84 UPG	\$0	Each	10%	\$0	Other	ES-AF
VB2-450X-1TB-2R57	VB2-450X-1TB-2R57	VMAX AFA FAMILY	VBRICK2 450FX 1TB RAID5(7+1)	\$1,358,035	Each	10%	\$1,222,232	Other	ES-AF
VB2-450X-1TB-2R57U	VB2-450X-1TB-2R57U	VMAX AFA FAMILY	VBRICK2 450FX 1TB RAID5(7+1) UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB2-450X-1TB-2R614	VB2-450X-1TB-2R614	VMAX AFA FAMILY	VBRICK2 450FX 1TB RAID6(14+2)	\$1,358,035	Each	10%	\$1,222,232	Other	ES-AF
VB2-450X-1TB-2R64U	VB2-450X-1TB-2R64U	VMAX AFA FAMILY	VBRICK2 450FX 1TB RAID6(14+2) UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB2-450X-1TB-4R57	VB2-450X-1TB-4R57	VMAX AFA FAMILY	VBRICK2 450FX 1TB 4RAID5(7+1)	\$1,358,035	Each	10%	\$1,222,232	Other	ES-AF
VB2-450X-1TB-4R57U	VB2-450X-1TB-4R57U	VMAX AFA FAMILY	VBRICK2 450FX 1TB 4RAID5(7+1) UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB2-450X-2TB-2F03	VB2-450X-2TB-2F03	VMAX AFA FAMILY	VBRICK2 450FX 2TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB2-450X-2TB-2F03U	VB2-450X-2TB-2F03U	VMAX AFA FAMILY	VBRICK2 450FX 2TB R6(14+2) 3.84 UPG	\$0	Each	10%	\$0	Other	ES-AF
VB2-450X-2TB-2R57	VB2-450X-2TB-2R57	VMAX AFA FAMILY	VBRICK2 450FX 2TB RAID5(7+1)	\$2,258,035	Each	10%	\$2,032,232	Other	ES-AF
VB2-450X-2TB-2R57U	VB2-450X-2TB-2R57U	VMAX AFA FAMILY	VBRICK2 450FX 2TB RAID5(7+1) UPG	\$2,709,640	Each	10%	\$2,438,676	Other	ES-AF
VB2-450X-2TB-2R614	VB2-450X-2TB-2R614	VMAX AFA FAMILY	VBRICK2 450FX 2TB RAID6(14+2)	\$2,258,035	Each	10%	\$2,032,232	Other	ES-AF
VB2-450X-2TB-2R64U	VB2-450X-2TB-2R64U	VMAX AFA FAMILY	VBRICK2 450FX 2TB RAID6(14+2) UPG	\$2,709,640	Each	10%	\$2,438,676	Other	ES-AF
VB2-450X-2TB-4R57	VB2-450X-2TB-4R57	VMAX AFA FAMILY	VBRICK2 450FX 2TB 4RAID5(7+1)	\$2,258,035	Each	10%	\$2,032,232	Other	ES-AF
VB2-450X-2TB-4R57U	VB2-450X-2TB-4R57U	VMAX AFA FAMILY	VBRICK2 450FX 2TB 4RAID5(7+1) UPG	\$2,709,640	Each	10%	\$2,438,676	Other	ES-AF
VB2-45TF-1TB-2F03U	VB2-45TF-1TB-2F03U	VMAX AFA FAMILY	VBRICK2 450F 1TB R6(14+2) 3.84 TAA UPG	\$2,133,725	Each	10%	\$1,920,353	Other	ES-AF
VB2-45TF-1TB-2R57U	VB2-45TF-1TB-2R57U	VMAX AFA FAMILY	VBRICK2 450F 1TB RAID5(7+1) TAA UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB2-45TF-1TB-2R64U	VB2-45TF-1TB-2R64U	VMAX AFA FAMILY	VBRICK2 450F 1TB RAID6(14+2) TAA UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB2-45TF-1TB-4R57U	VB2-45TF-1TB-4R57U	VMAX AFA FAMILY	VBRICK2 450F 1TB 4RAID5(7+1) TAA UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB2-45TF-2TB-2F03U	VB2-45TF-2TB-2F03U	VMAX AFA FAMILY	VBRICK2 450F 2TB R6(14+2) 3.84 TAA UPG	\$3,213,725	Each	10%	\$2,892,353	Other	ES-AF
VB2-45TF-2TB-2R57U	VB2-45TF-2TB-2R57U	VMAX AFA FAMILY	VBRICK2 450F 2TB RAID5(7+1) TAA UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB2-45TF-2TB-2R64U	VB2-45TF-2TB-2R64U	VMAX AFA FAMILY	VBRICK2 450F 2TB RAID6(14+2) TAA UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB2-45TF-2TB-4R57U	VB2-45TF-2TB-4R57U	VMAX AFA FAMILY	VBRICK2 450F 2TB 4RAID5(7+1) TAA UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB2-45TX-1TB-2F03U	VB2-45TX-1TB-2F03U	VMAX AFA FAMILY	VBRICK2 450FX 1TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
VB2-45TX-1TB-2R57U	VB2-45TX-1TB-2R57U	VMAX AFA FAMILY	VBRICK2 450FX 1TB RAID5(7+1) TAA UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB2-45TX-1TB-2R64U	VB2-45TX-1TB-2R64U	VMAX AFA FAMILY	VBRICK2 450FX 1TB RAID6(14+2) TAA UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB2-45TX-1TB-4R57U	VB2-45TX-1TB-4R57U	VMAX AFA FAMILY	VBRICK2 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VB3-4ETF-1TB-4R57U	VB3-4ETF-1TB-4R57U	VMAX AFA FAMILY	VBRIK3 450F 1TB 4R5(7+1) HW Only TAA UP	\$1,135.595	Each	10%	\$1,022.036	Other	ES-AF
VB3-4ETF-2TB-2F03U	VB3-4ETF-2TB-2F03U	VMAX AFA FAMILY	VBRIK3 450F 2TB R614+2 3.84 HW OnlyTAAU	\$2,882.475	Each	10%	\$2,594.228	Other	ES-AF
VB3-4ETF-2TB-2R57U	VB3-4ETF-2TB-2R57U	VMAX AFA FAMILY	VBRIK3 450F 2TB R5(7+1) HW Only TAA UP	\$2,215.595	Each	10%	\$1,994.036	Other	ES-AF
VB3-4ETF-2TB-2R64U	VB3-4ETF-2TB-2R64U	VMAX AFA FAMILY	VBRIK3 450F 2TB R6(14+2) HW Only TAA UP	\$2,215.595	Each	10%	\$1,994.036	Other	ES-AF
VB3-4ETF-2TB-4R57U	VB3-4ETF-2TB-4R57U	VMAX AFA FAMILY	VBRIK3 450F 2TB 4R5(7+1) HW Only TAA UP	\$2,215.595	Each	10%	\$1,994.036	Other	ES-AF
VB3-4ETF-1TB-2F03U	VB3-4ETF-1TB-2F03U	VMAX AFA FAMILY	VBRIK3 450FX 1TB R614+2 3.84 HWOnlyTAAU	\$2,016.950	Each	10%	\$1,815.255	Other	ES-AF
VB3-4ETX-1TB-2R57U	VB3-4ETX-1TB-2R57U	VMAX AFA FAMILY	VBRIK3 450FX 1TB R5(7+1) HW Only TAA UP	\$1,238.500	Each	10%	\$1,114.650	Other	ES-AF
VB3-4ETX-1TB-2R64U	VB3-4ETX-1TB-2R64U	VMAX AFA FAMILY	VBRIK3 450FX 1TB R6(14+2) HW Only TAAUP	\$1,238.500	Each	10%	\$1,114.650	Other	ES-AF
VB3-4ETX-1TB-4R57U	VB3-4ETX-1TB-4R57U	VMAX AFA FAMILY	VBRIK3 450FX 1TB 4R5(7+1) HW Only TAAUP	\$1,238.500	Each	10%	\$1,114.650	Other	ES-AF
VB3-4ETX-2TB-2F03U	VB3-4ETX-2TB-2F03U	VMAX AFA FAMILY	VBRIK3 450FX 2TB R614+2 3.84 HWOnlyTAAU	\$3,099.950	Each	10%	\$2,787.255	Other	ES-AF
VB3-4ETX-2TB-2R57U	VB3-4ETX-2TB-2R57U	VMAX AFA FAMILY	VBRIK3 450FX 2TB R5(7+1) HW Only TAA UP	\$2,318.500	Each	10%	\$2,086.650	Other	ES-AF
VB3-4ETX-2TB-2R64U	VB3-4ETX-2TB-2R64U	VMAX AFA FAMILY	VBRIK3 450FX 2TB R6(14+2) HW Only TAAUP	\$2,318.500	Each	10%	\$2,086.650	Other	ES-AF
VB3-4ETX-2TB-4R57U	VB3-4ETX-2TB-4R57U	VMAX AFA FAMILY	VBRIK3 450FX 2TB 4R5(7+1) HW Only TAAUP	\$2,318.500	Each	10%	\$2,086.650	Other	ES-AF
VB3-850F-1TB-2F03	VB3-850F-1TB-2F03	VMAX AFA FAMILY	VBRIK3 850F 1TB R6(14+2) 3.84	\$1,908.085	Each	10%	\$1,717.277	Other	ES-AF
VB3-850F-1TB-2F03U	VB3-850F-1TB-2F03U	VMAX AFA FAMILY	VBRIK3 850F 1TB R6(14+2) 3.84 UPG	\$2,289.700	Each	10%	\$2,060.730	Other	ES-AF
VB3-850F-1TB-2R57	VB3-850F-1TB-2R57	VMAX AFA FAMILY	VBRIK3 850F 1TB RAID5(7+1)	\$1,214.330	Each	10%	\$1,092.897	Other	ES-AF
VB3-850F-1TB-2R57U	VB3-850F-1TB-2R57U	VMAX AFA FAMILY	VBRIK3 850F 1TB RAID5(7+1) UPG	\$1,457.195	Each	10%	\$1,311.476	Other	ES-AF
VB3-850F-1TB-2R614	VB3-850F-1TB-2R614	VMAX AFA FAMILY	VBRIK3 850F 1TB RAID6(14+2)	\$1,214.330	Each	10%	\$1,092.897	Other	ES-AF
VB3-850F-1TB-2R64U	VB3-850F-1TB-2R64U	VMAX AFA FAMILY	VBRIK3 850F 1TB RAID6(14+2) UPG	\$1,457.195	Each	10%	\$1,311.476	Other	ES-AF
VB3-850F-1TB-4R57	VB3-850F-1TB-4R57	VMAX AFA FAMILY	VBRIK3 850F 1TB 4RAID5(7+1)	\$1,214.330	Each	10%	\$1,092.897	Other	ES-AF
VB3-850F-1TB-4R57U	VB3-850F-1TB-4R57U	VMAX AFA FAMILY	VBRIK3 850F 1TB 4RAID5(7+1) UPG	\$1,457.195	Each	10%	\$1,311.476	Other	ES-AF
VB3-850F-2TB-2F03	VB3-850F-2TB-2F03	VMAX AFA FAMILY	VBRIK3 850F 2TB R6(14+2) 3.84	\$2,808.085	Each	10%	\$2,527.277	Other	ES-AF
VB3-850F-2TB-2F03U	VB3-850F-2TB-2F03U	VMAX AFA FAMILY	VBRIK3 850F 2TB R6(14+2) 3.84 UPG	\$3,369.700	Each	10%	\$3,032.730	Other	ES-AF
VB3-850F-2TB-2R57	VB3-850F-2TB-2R57	VMAX AFA FAMILY	VBRIK3 850F 2TB RAID5(7+1)	\$2,114.330	Each	10%	\$1,902.897	Other	ES-AF
VB3-850F-2TB-2R57U	VB3-850F-2TB-2R57U	VMAX AFA FAMILY	VBRIK3 850F 2TB RAID5(7+1) UPG	\$2,537.195	Each	10%	\$2,283.476	Other	ES-AF
VB3-850F-2TB-2R614	VB3-850F-2TB-2R614	VMAX AFA FAMILY	VBRIK3 850F 2TB RAID6(14+2)	\$2,114.330	Each	10%	\$1,902.897	Other	ES-AF
VB3-850F-2TB-2R64U	VB3-850F-2TB-2R64U	VMAX AFA FAMILY	VBRIK3 850F 2TB RAID6(14+2) UPG	\$2,537.195	Each	10%	\$2,283.476	Other	ES-AF
VB3-850F-2TB-4R57	VB3-850F-2TB-4R57	VMAX AFA FAMILY	VBRIK3 850F 2TB 4RAID5(7+1)	\$2,114.330	Each	10%	\$1,902.897	Other	ES-AF
VB3-850F-2TB-4R57U	VB3-850F-2TB-4R57U	VMAX AFA FAMILY	VBRIK3 850F 2TB 4RAID5(7+1) UPG	\$2,537.195	Each	10%	\$2,283.476	Other	ES-AF
VB3-850X-1TB-2F03	VB3-850X-1TB-2F03	VMAX AFA FAMILY	VBRIK3 850FX 1TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB3-850X-1TB-2F03U	VB3-850X-1TB-2F03U	VMAX AFA FAMILY	VBRIK3 850FX 1TB R6(14+2) 3.84 UPG	\$0	Each	10%	\$0	Other	ES-AF
VB3-850X-1TB-2R57	VB3-850X-1TB-2R57	VMAX AFA FAMILY	VBRIK3 850FX 1TB RAID5(7+1)	\$1,489.930	Each	10%	\$1,340.937	Other	ES-AF
VB3-850X-1TB-2R57U	VB3-850X-1TB-2R57U	VMAX AFA FAMILY	VBRIK3 850FX 1TB RAID5(7+1) UPG	\$1,787.915	Each	10%	\$1,609.124	Other	ES-AF
VB3-850X-1TB-2R614	VB3-850X-1TB-2R614	VMAX AFA FAMILY	VBRIK3 850FX 1TB RAID6(14+2)	\$1,489.930	Each	10%	\$1,340.937	Other	ES-AF
VB3-850X-1TB-2R64U	VB3-850X-1TB-2R64U	VMAX AFA FAMILY	VBRIK3 850FX 1TB RAID6(14+2) UPG	\$1,787.915	Each	10%	\$1,609.124	Other	ES-AF
VB3-850X-1TB-4R57	VB3-850X-1TB-4R57	VMAX AFA FAMILY	VBRIK3 850FX 1TB 4RAID5(7+1)	\$1,489.930	Each	10%	\$1,340.937	Other	ES-AF
VB3-850X-1TB-4R57U	VB3-850X-1TB-4R57U	VMAX AFA FAMILY	VBRIK3 850FX 1TB 4RAID5(7+1) UPG	\$1,787.915	Each	10%	\$1,609.124	Other	ES-AF
VB3-850X-2TB-2F03	VB3-850X-2TB-2F03	VMAX AFA FAMILY	VBRIK3 850FX 2TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB3-850X-2TB-2F03U	VB3-850X-2TB-2F03U	VMAX AFA FAMILY	VBRIK3 850FX 2TB R6(14+2) 3.84 UPG	\$0	Each	10%	\$0	Other	ES-AF
VB3-850X-2TB-2R57	VB3-850X-2TB-2R57	VMAX AFA FAMILY	VBRIK3 850FX 2TB RAID5(7+1)	\$2,389.930	Each	10%	\$2,150.937	Other	ES-AF
VB3-850X-2TB-2R57U	VB3-850X-2TB-2R57U	VMAX AFA FAMILY	VBRIK3 850FX 2TB RAID5(7+1) UPG	\$2,867.915	Each	10%	\$2,581.124	Other	ES-AF
VB3-850X-2TB-2R614	VB3-850X-2TB-2R614	VMAX AFA FAMILY	VBRIK3 850FX 2TB RAID6(14+2)	\$2,389.930	Each	10%	\$2,150.937	Other	ES-AF
VB3-850X-2TB-2R64U	VB3-850X-2TB-2R64U	VMAX AFA FAMILY	VBRIK3 850FX 2TB RAID6(14+2) UPG	\$2,867.915	Each	10%	\$2,581.124	Other	ES-AF
VB3-850X-2TB-4R57	VB3-850X-2TB-4R57	VMAX AFA FAMILY	VBRIK3 850FX 2TB 4RAID5(7+1)	\$2,389.930	Each	10%	\$2,150.937	Other	ES-AF
VB3-850X-2TB-4R57U	VB3-850X-2TB-4R57U	VMAX AFA FAMILY	VBRIK3 850FX 2TB 4RAID5(7+1) UPG	\$2,867.915	Each	10%	\$2,581.124	Other	ES-AF
VB3-85TF-1TB-2F03U	VB3-85TF-1TB-2F03U	VMAX AFA FAMILY	VBRIK3 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,289.700	Each	10%	\$2,060.730	Other	ES-AF
VB3-85TF-1TB-2R57U	VB3-85TF-1TB-2R57U	VMAX AFA FAMILY	VBRIK3 850F 1TB RAID5(7+1) TAA UPG	\$1,457.195	Each	10%	\$1,311.476	Other	ES-AF
VB3-85TF-1TB-2R64U	VB3-85TF-1TB-2R64U	VMAX AFA FAMILY	VBRIK3 850F 1TB RAID6(14+2) TAA UPG	\$1,457.195	Each	10%	\$1,311.476	Other	ES-AF
VB3-85TF-1TB-4R57U	VB3-85TF-1TB-4R57U	VMAX AFA FAMILY	VBRIK3 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457.195	Each	10%	\$1,311.476	Other	ES-AF
VB3-85TF-2TB-2F03U	VB3-85TF-2TB-2F03U	VMAX AFA FAMILY	VBRIK3 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,369.700	Each	10%	\$3,032.730	Other	ES-AF
VB3-85TF-2TB-2R57U	VB3-85TF-2TB-2R57U	VMAX AFA FAMILY	VBRIK3 850F 2TB RAID5(7+1) TAA UPG	\$2,537.195	Each	10%	\$2,283.476	Other	ES-AF
VB3-85TF-2TB-2R64U	VB3-85TF-2TB-2R64U	VMAX AFA FAMILY	VBRIK3 850F 2TB RAID6(14+2) TAA UPG	\$2,537.195	Each	10%	\$2,283.476	Other	ES-AF
VB3-85TF-2TB-4R57U	VB3-85TF-2TB-4R57U	VMAX AFA FAMILY	VBRIK3 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537.195	Each	10%	\$2,283.476	Other	ES-AF
VB3-85TX-1TB-2F03U	VB3-85TX-1TB-2F03U	VMAX AFA FAMILY	VBRIK3 850FX 1TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
VB3-85TX-1TB-2R57U	VB3-85TX-1TB-2R57U	VMAX AFA FAMILY	VBRIK3 850FX 1TB RAID5(7+1) TAA UPG	\$1,787.915	Each	10%	\$1,609.124	Other	ES-AF
VB3-85TX-1TB-2R64U	VB3-85TX-1TB-2R64U	VMAX AFA FAMILY	VBRIK3 850FX 1TB RAID6(14+2) TAA UPG	\$1,787.915	Each	10%	\$1,609.124	Other	ES-AF
VB3-85TX-1TB-4R57U	VB3-85TX-1TB-4R57U	VMAX AFA FAMILY	VBRIK3 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787.915	Each	10%	\$1,609.124	Other	ES-AF
VB3-85TX-2TB-2F03U	VB3-85TX-2TB-2F03U	VMAX AFA FAMILY	VBRIK3 850FX 2TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
VB3-85TX-2TB-2R57U	VB3-85TX-2TB-2R57U	VMAX AFA FAMILY	VBRIK3 850FX 2TB RAID5(7+1) TAA UPG	\$2,867.915	Each	10%	\$2,581.124	Other	ES-AF
VB3-85TX-2TB-2R64U	VB3-85TX-2TB-2R64U	VMAX AFA FAMILY	VBRIK3 850FX 2TB RAID6(14+2) TAA UPG	\$2,867.915	Each	10%	\$2,581.124	Other	ES-AF
VB3-85TX-2TB-4R57U	VB3-85TX-2TB-4R57U	VMAX AFA FAMILY	VBRIK3 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867.915	Each	10%	\$2,581.124	Other	ES-AF
VB3-8ELF-1TB-2F03	VB3-8ELF-1TB-2F03	VMAX AFA FAMILY	VBRIK3 850F 1TB R6(14+2) 3.84 HW Only	\$1,576.835	Each	10%	\$1,419.152	Other	ES-AF
VB3-8ELF-1TB-2F03U	VB3-8ELF-1TB-2F03U	VMAX AFA FAMILY	VBRIK3 850F 1TB R614+2 3.84 HW Only UPG	\$1,958.450	Each	10%	\$1,762.605	Other	ES-AF
VB3-8ELF-1TB-2R57	VB3-8ELF-1TB-2R57	VMAX AFA FAMILY	VBRIK3 850F 1TB R5(7+1) HW Only	\$1,048.705	Each	10%	\$943.835	Other	ES-AF
VB3-8ELF-1TB-2R57U	VB3-8ELF-1TB-2R57U	VMAX AFA FAMILY	VBRIK3 850F 1TB R5(7+1) HW Only UPG	\$1,291.570	Each	10%	\$1,162.413	Other	ES-AF
VB3-8ELF-1TB-2R614	VB3-8ELF-1TB-2R614	VMAX AFA FAMILY	VBRIK3 850F 1TB R6(14+2) HW Only	\$1,048.705	Each	10%	\$943.835	Other	ES-AF
VB3-8ELF-1TB-2R64U	VB3-8ELF-1TB-2R64U	VMAX AFA FAMILY	VBRIK3 850F 1TB R6(14+2) HW Only UPG	\$1,291.570	Each	10%	\$1,162.413	Other	ES-AF
VB3-8ELF-1TB-4R57	VB3-8ELF-1TB-4R57	VMAX AFA FAMILY	VBRIK3 850F 1TB 4R5(7+1) HW Only	\$1,048.705	Each	10%	\$943.835	Other	ES-AF
VB3-8ELF-1TB-4R57U	VB3-8ELF-1TB-4R57U	VMAX AFA FAMILY	VBRIK3 850F 1TB 4R5(7+1) HW Only UPG	\$1,291.570	Each	10%	\$1,162.413	Other	ES-AF
VB3-8ELF-2TB-2F03	VB3-8ELF-2TB-2F03	VMAX AFA FAMILY	VBRIK3 850F 2TB R6(14+2) 3.84 HW Only	\$2,476.835	Each	10%	\$2,229.152	Other	ES-AF
VB3-8ELF-2TB-2F03U	VB3-8ELF-2TB-2F03U	VMAX AFA FAMILY	VBRIK3 850F 2TB R614+2 3.84 HW Only UPG	\$3,038.450	Each	10%	\$2,734.605	Other	ES-AF
VB3-8ELF-2TB-2R57	VB3-8ELF-2TB-2R57	VMAX AFA FAMILY	VBRIK3 850F 2TB R5(7+1) HW Only	\$1,948.705	Each	10%	\$1,753.835	Other	ES-AF
VB3-8ELF-2TB-2R57U	VB3-8ELF-2TB-2R57U	VMAX AFA FAMILY	VBRIK3 850F 2TB R5(7+1) HW Only UPG	\$2,371.570	Each	10%	\$2,134.413	Other	ES-AF
VB3-8ELF-2TB-2R614	VB3-8ELF-2TB-2R614	VMAX AFA FAMILY	VBRIK3 850F 2TB R6(14+2) HW Only	\$1,948.705	Each	10%	\$1,753.835	Other	ES-AF
VB3-8ELF-2TB-2R64U	VB3-8ELF-2TB-2R64U	VMAX AFA FAMILY	VBRIK3 850F 2TB R6(14+2) HW Only UPG	\$2,371.570	Each	10%	\$2,134.413	Other	ES-AF
VB3-8ELF-2TB-4R57	VB3-8ELF-2TB-4R57	VMAX AFA FAMILY	VBRIK3 850F 2TB 4R5(7+1) HW Only	\$1,948.705	Each	10%	\$1,753.835	Other	ES-AF
VB3-8ELF-2TB-4R57U	VB3-8ELF-2TB-4R57U	VMAX AFA FAMILY	VBRIK3 850F 2TB 4R5(7+1) HW Only UPG	\$2,371.570	Each	10%	\$2,134.413	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VB3-8ELX-1TB-2F03	VB3-8ELX-1TB-2F03	VMAX AFA FAMILY	VBRICK3 850FX 1TB R6(14+2) 3.84 HW Only	\$1,682,305	Each	10%	\$1,514,075	Other	ES-AF
VB3-8ELX-1TB-2F03U	VB3-8ELX-1TB-2F03U	VMAX AFA FAMILY	VBRICK3 850FX 1TB R614+2 3.84 HW OnlyUPG	\$2,175,220	Each	10%	\$1,957,698	Other	ES-AF
VB3-8ELX-1TB-2R57	VB3-8ELX-1TB-2R57	VMAX AFA FAMILY	VBRICK3 850FX 1TB R5(7+1) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB3-8ELX-1TB-2R57U	VB3-8ELX-1TB-2R57U	VMAX AFA FAMILY	VBRICK3 850FX 1TB R5(7+1) HW Only UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB3-8ELX-1TB-2R614	VB3-8ELX-1TB-2R614	VMAX AFA FAMILY	VBRICK3 850FX 1TB R6(14+2) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB3-8ELX-1TB-2R64U	VB3-8ELX-1TB-2R64U	VMAX AFA FAMILY	VBRICK3 850FX 1TB R6(14+2) HW Only UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB3-8ELX-1TB-4R57	VB3-8ELX-1TB-4R57	VMAX AFA FAMILY	VBRICK3 850FX 1TB 4R5(7+1) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB3-8ELX-1TB-4R57U	VB3-8ELX-1TB-4R57U	VMAX AFA FAMILY	VBRICK3 850FX 1TB 4R5(7+1) HW Only UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB3-8ELX-2TB-2F03	VB3-8ELX-2TB-2F03	VMAX AFA FAMILY	VBRICK3 850FX 2TB R6(14+2) 3.84 HW Only	\$2,582,305	Each	10%	\$2,324,075	Other	ES-AF
VB3-8ELX-2TB-2F03U	VB3-8ELX-2TB-2F03U	VMAX AFA FAMILY	VBRICK3 850FX 2TB R614+2 3.84 HW OnlyUPG	\$3,255,220	Each	10%	\$2,929,698	Other	ES-AF
VB3-8ELX-2TB-2R57	VB3-8ELX-2TB-2R57	VMAX AFA FAMILY	VBRICK3 850FX 2TB R5(7+1) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB3-8ELX-2TB-2R57U	VB3-8ELX-2TB-2R57U	VMAX AFA FAMILY	VBRICK3 850FX 2TB R5(7+1) HW Only UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB3-8ELX-2TB-2R614	VB3-8ELX-2TB-2R614	VMAX AFA FAMILY	VBRICK3 850FX 2TB R6(14+2) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB3-8ELX-2TB-2R64U	VB3-8ELX-2TB-2R64U	VMAX AFA FAMILY	VBRICK3 850FX 2TB R6(14+2) HW Only UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB3-8ELX-2TB-4R57	VB3-8ELX-2TB-4R57	VMAX AFA FAMILY	VBRICK3 850FX 2TB 4R5(7+1) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB3-8ELX-2TB-4R57U	VB3-8ELX-2TB-4R57U	VMAX AFA FAMILY	VBRICK3 850FX 2TB 4R5(7+1) HW Only UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB3-8ETF-1TB-2F03U	VB3-8ETF-1TB-2F03U	VMAX AFA FAMILY	VBRICK3 850F 1TB R614+2 3.84 HW OnlyTAAU	\$1,958,450	Each	10%	\$1,762,605	Other	ES-AF
VB3-8ETF-1TB-2R57U	VB3-8ETF-1TB-2R57U	VMAX AFA FAMILY	VBRICK3 850F 1TB R5(7+1) HW Only TAA UP	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB3-8ETF-1TB-2R64U	VB3-8ETF-1TB-2R64U	VMAX AFA FAMILY	VBRICK3 850F 1TB R6(14+2) HW Only TAA UP	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB3-8ETF-1TB-4R57U	VB3-8ETF-1TB-4R57U	VMAX AFA FAMILY	VBRICK3 850F 1TB 4R5(7+1) HW Only TAA UP	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB3-8ETF-2TB-2F03U	VB3-8ETF-2TB-2F03U	VMAX AFA FAMILY	VBRICK3 850F 2TB R614+2 3.84 HW OnlyTAAU	\$3,038,450	Each	10%	\$2,734,605	Other	ES-AF
VB3-8ETF-2TB-2R57U	VB3-8ETF-2TB-2R57U	VMAX AFA FAMILY	VBRICK3 850F 2TB R5(7+1) HW Only TAA UP	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB3-8ETF-2TB-2R64U	VB3-8ETF-2TB-2R64U	VMAX AFA FAMILY	VBRICK3 850F 2TB R6(14+2) HW Only TAA UP	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB3-8ETF-2TB-4R57U	VB3-8ETF-2TB-4R57U	VMAX AFA FAMILY	VBRICK3 850F 2TB 4R5(7+1) HW Only TAA UP	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB3-8ETX-1TB-2F03U	VB3-8ETX-1TB-2F03U	VMAX AFA FAMILY	VBRICK3 850FX 1TB R614+2 3.84 HWOnlyTAAU	\$2,175,220	Each	10%	\$1,957,698	Other	ES-AF
VB3-8ETX-1TB-2R57U	VB3-8ETX-1TB-2R57U	VMAX AFA FAMILY	VBRICK3 850FX 1TB R5(7+1) HW Only TAA UP	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB3-8ETX-1TB-2R64U	VB3-8ETX-1TB-2R64U	VMAX AFA FAMILY	VBRICK3 850FX 1TB R6(14+2) HW Only TAAUP	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB3-8ETX-1TB-4R57U	VB3-8ETX-1TB-4R57U	VMAX AFA FAMILY	VBRICK3 850FX 1TB 4R5(7+1) HW Only TAAUP	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB3-8ETX-2TB-2F03U	VB3-8ETX-2TB-2F03U	VMAX AFA FAMILY	VBRICK3 850FX 2TB R614+2 3.84 HWOnlyTAAU	\$3,255,220	Each	10%	\$2,929,698	Other	ES-AF
VB3-8ETX-2TB-2R57U	VB3-8ETX-2TB-2R57U	VMAX AFA FAMILY	VBRICK3 850FX 2TB R5(7+1) HW Only TAA UP	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB3-8ETX-2TB-2R64U	VB3-8ETX-2TB-2R64U	VMAX AFA FAMILY	VBRICK3 850FX 2TB R6(14+2) HW Only TAAUP	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB3-8ETX-2TB-4R57U	VB3-8ETX-2TB-4R57U	VMAX AFA FAMILY	VBRICK3 850FX 2TB 4R5(7+1) HW Only TAAUP	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB4-450F-1TB-2F03	VB4-450F-1TB-2F03	VMAX AFA FAMILY	VBRICK4 450F 1TB R6(14+2) 3.84	\$1,778,105	Each	10%	\$1,600,295	Other	ES-AF
VB4-450F-1TB-2F03U	VB4-450F-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 450F 1TB R6(14+2) 3.84 UPG	\$2,133,725	Each	10%	\$1,920,353	Other	ES-AF
VB4-450F-1TB-2R57	VB4-450F-1TB-2R57	VMAX AFA FAMILY	VBRICK4 450F 1TB RAID5(7+1)	\$1,084,350	Each	10%	\$975,915	Other	ES-AF
VB4-450F-1TB-2R57U	VB4-450F-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 450F 1TB RAID5(7+1) UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB4-450F-1TB-2R614	VB4-450F-1TB-2R614	VMAX AFA FAMILY	VBRICK4 450F 1TB RAID6(14+2)	\$1,084,350	Each	10%	\$975,915	Other	ES-AF
VB4-450F-1TB-2R64U	VB4-450F-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 450F 1TB RAID6(14+2) UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB4-450F-1TB-4R57	VB4-450F-1TB-4R57	VMAX AFA FAMILY	VBRICK4 450F 1TB 4RAID5(7+1)	\$1,084,350	Each	10%	\$975,915	Other	ES-AF
VB4-450F-1TB-4R57U	VB4-450F-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 450F 1TB 4RAID5(7+1) UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB4-450F-2TB-2F03	VB4-450F-2TB-2F03	VMAX AFA FAMILY	VBRICK4 450F 2TB R6(14+2) 3.84	\$2,678,105	Each	10%	\$2,410,295	Other	ES-AF
VB4-450F-2TB-2F03U	VB4-450F-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 450F 2TB R6(14+2) 3.84 UPG	\$3,213,725	Each	10%	\$2,892,353	Other	ES-AF
VB4-450F-2TB-2R57	VB4-450F-2TB-2R57	VMAX AFA FAMILY	VBRICK4 450F 2TB RAID5(7+1)	\$1,984,350	Each	10%	\$1,785,915	Other	ES-AF
VB4-450F-2TB-2R57U	VB4-450F-2TB-2R57U	VMAX AFA FAMILY	VBRICK4 450F 2TB RAID5(7+1) UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB4-450F-2TB-2R614	VB4-450F-2TB-2R614	VMAX AFA FAMILY	VBRICK4 450F 2TB RAID6(14+2)	\$1,984,350	Each	10%	\$1,785,915	Other	ES-AF
VB4-450F-2TB-2R64U	VB4-450F-2TB-2R64U	VMAX AFA FAMILY	VBRICK4 450F 2TB RAID6(14+2) UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB4-450F-2TB-4R57	VB4-450F-2TB-4R57	VMAX AFA FAMILY	VBRICK4 450F 2TB 4RAID5(7+1)	\$1,984,350	Each	10%	\$1,785,915	Other	ES-AF
VB4-450F-2TB-4R57U	VB4-450F-2TB-4R57U	VMAX AFA FAMILY	VBRICK4 450F 2TB 4RAID5(7+1) UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB4-450X-1TB-2F03	VB4-450X-1TB-2F03	VMAX AFA FAMILY	VBRICK4 450FX 1TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB4-450X-1TB-2F03U	VB4-450X-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 450FX 1TB R6(14+2) 3.84 UPG	\$0	Each	10%	\$0	Other	ES-AF
VB4-450X-1TB-2R57	VB4-450X-1TB-2R57	VMAX AFA FAMILY	VBRICK4 450FX 1TB RAID5(7+1)	\$1,358,035	Each	10%	\$1,222,232	Other	ES-AF
VB4-450X-1TB-2R57U	VB4-450X-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 450FX 1TB RAID5(7+1) UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB4-450X-1TB-2R614	VB4-450X-1TB-2R614	VMAX AFA FAMILY	VBRICK4 450FX 1TB RAID6(14+2)	\$1,358,035	Each	10%	\$1,222,232	Other	ES-AF
VB4-450X-1TB-2R64U	VB4-450X-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 450FX 1TB RAID6(14+2) UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB4-450X-1TB-4R57	VB4-450X-1TB-4R57	VMAX AFA FAMILY	VBRICK4 450FX 1TB 4RAID5(7+1)	\$1,358,035	Each	10%	\$1,222,232	Other	ES-AF
VB4-450X-1TB-4R57U	VB4-450X-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 450FX 1TB 4RAID5(7+1) UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB4-450X-2TB-2F03	VB4-450X-2TB-2F03	VMAX AFA FAMILY	VBRICK4 450FX 2TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB4-450X-2TB-2F03U	VB4-450X-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 450FX 2TB R6(14+2) 3.84 UPG	\$0	Each	10%	\$0	Other	ES-AF
VB4-450X-2TB-2R57	VB4-450X-2TB-2R57	VMAX AFA FAMILY	VBRICK4 450FX 2TB RAID5(7+1)	\$2,258,035	Each	10%	\$2,032,232	Other	ES-AF
VB4-450X-2TB-2R57U	VB4-450X-2TB-2R57U	VMAX AFA FAMILY	VBRICK4 450FX 2TB RAID5(7+1) UPG	\$2,709,640	Each	10%	\$2,438,676	Other	ES-AF
VB4-450X-2TB-2R614	VB4-450X-2TB-2R614	VMAX AFA FAMILY	VBRICK4 450FX 2TB RAID6(14+2)	\$2,258,035	Each	10%	\$2,032,232	Other	ES-AF
VB4-450X-2TB-2R64U	VB4-450X-2TB-2R64U	VMAX AFA FAMILY	VBRICK4 450FX 2TB RAID6(14+2) UPG	\$2,709,640	Each	10%	\$2,438,676	Other	ES-AF
VB4-450X-2TB-4R57	VB4-450X-2TB-4R57	VMAX AFA FAMILY	VBRICK4 450FX 2TB 4RAID5(7+1)	\$2,258,035	Each	10%	\$2,032,232	Other	ES-AF
VB4-450X-2TB-4R57U	VB4-450X-2TB-4R57U	VMAX AFA FAMILY	VBRICK4 450FX 2TB 4RAID5(7+1) UPG	\$2,709,640	Each	10%	\$2,438,676	Other	ES-AF
VB4-45TF-1TB-2F03U	VB4-45TF-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 450F 1TB R6(14+2) 3.84 TAA UPG	\$2,133,725	Each	10%	\$1,920,353	Other	ES-AF
VB4-45TF-1TB-2R57U	VB4-45TF-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 450F 1TB RAID5(7+1) TAA UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB4-45TF-1TB-2R64U	VB4-45TF-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 450F 1TB RAID6(14+2) TAA UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB4-45TF-1TB-4R57U	VB4-45TF-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 450F 1TB 4RAID5(7+1) TAA UPG	\$1,301,220	Each	10%	\$1,171,098	Other	ES-AF
VB4-45TF-2TB-2F03U	VB4-45TF-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 450F 2TB R6(14+2) 3.84 TAA UPG	\$3,213,725	Each	10%	\$2,892,353	Other	ES-AF
VB4-45TF-2TB-2R57U	VB4-45TF-2TB-2R57U	VMAX AFA FAMILY	VBRICK4 450F 2TB RAID5(7+1) TAA UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB4-45TF-2TB-2R64U	VB4-45TF-2TB-2R64U	VMAX AFA FAMILY	VBRICK4 450F 2TB RAID6(14+2) TAA UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB4-45TF-2TB-4R57U	VB4-45TF-2TB-4R57U	VMAX AFA FAMILY	VBRICK4 450F 2TB 4RAID5(7+1) TAA UPG	\$2,381,220	Each	10%	\$2,143,098	Other	ES-AF
VB4-45TX-1TB-2F03U	VB4-45TX-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 450FX 1TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
VB4-45TX-1TB-2R57U	VB4-45TX-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 450FX 1TB RAID5(7+1) TAA UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB4-45TX-1TB-2R64U	VB4-45TX-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 450FX 1TB RAID6(14+2) TAA UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB4-45TX-1TB-4R57U	VB4-45TX-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,629,640	Each	10%	\$1,466,676	Other	ES-AF
VB4-45TX-2TB-2F03U	VB4-45TX-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 450FX 2TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%	\$0	Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB4-45TX-2TB-2R57U	VB4-45TX-2TB-2R57U	VMAX AFA FAMILY	VBRICK4 450FX 2TB RAID5(7+1) TAA UPG	\$2,709,640	Each	10%		\$2,438,676		Other	ES-AF
VB4-45TX-2TB-2R64U	VB4-45TX-2TB-2R64U	VMAX AFA FAMILY	VBRICK4 450FX 2TB RAID6(14+2) TAA UPG	\$2,709,640	Each	10%		\$2,438,676		Other	ES-AF
VB4-45TX-2TB-4R57U	VB4-45TX-2TB-4R57U	VMAX AFA FAMILY	VBRICK4 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,709,640	Each	10%		\$2,438,676		Other	ES-AF
VB4-4ELF-1TB-2F03	VB4-4ELF-1TB-2F03	VMAX AFA FAMILY	VBRICK4 450F 1TB R6(14+2) 3.84 HW Only	\$1,446,855	Each	10%		\$1,302,170		Other	ES-AF
VB4-4ELF-1TB-2F03U	VB4-4ELF-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 450F 1TB R6(14+2) 3.84 HW Only UPG	\$1,802,475	Each	10%		\$1,622,228		Other	ES-AF
VB4-4ELF-1TB-2R57	VB4-4ELF-1TB-2R57	VMAX AFA FAMILY	VBRICK4 450F 1TB R5(7+1) HW Only	\$918,725	Each	10%		\$826,853		Other	ES-AF
VB4-4ELF-1TB-2R57U	VB4-4ELF-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 450F 1TB R5(7+1) HW Only UPG	\$1,135,595	Each	10%		\$1,022,036		Other	ES-AF
VB4-4ELF-1TB-2R614	VB4-4ELF-1TB-2R614	VMAX AFA FAMILY	VBRICK4 450F 1TB R6(14+2) HW Only	\$918,725	Each	10%		\$826,853		Other	ES-AF
VB4-4ELF-1TB-2R64U	VB4-4ELF-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 450F 1TB R6(14+2) HW Only UPG	\$1,135,595	Each	10%		\$1,022,036		Other	ES-AF
VB4-4ELF-1TB-4R57	VB4-4ELF-1TB-4R57	VMAX AFA FAMILY	VBRICK4 450F 1TB 4R5(7+1) HW Only	\$918,725	Each	10%		\$826,853		Other	ES-AF
VB4-4ELF-1TB-4R57U	VB4-4ELF-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 450F 1TB 4R5(7+1) HW Only UPG	\$1,135,595	Each	10%		\$1,022,036		Other	ES-AF
VB4-4ELF-2TB-2F03	VB4-4ELF-2TB-2F03	VMAX AFA FAMILY	VBRICK4 450F 2TB R6(14+2) 3.84 HW Only	\$2,346,855	Each	10%		\$2,112,170		Other	ES-AF
VB4-4ELF-2TB-2F03U	VB4-4ELF-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 450F 2TB R6(14+2) 3.84 HW Only UPG	\$2,882,475	Each	10%		\$2,594,228		Other	ES-AF
VB4-4ELF-2TB-2R57	VB4-4ELF-2TB-2R57	VMAX AFA FAMILY	VBRICK4 450F 2TB R5(7+1) HW Only	\$1,818,725	Each	10%		\$1,636,853		Other	ES-AF
VB4-4ELF-2TB-2R57U	VB4-4ELF-2TB-2R57U	VMAX AFA FAMILY	VBRICK4 450F 2TB R5(7+1) HW Only UPG	\$2,215,595	Each	10%		\$1,994,036		Other	ES-AF
VB4-4ELF-2TB-2R614	VB4-4ELF-2TB-2R614	VMAX AFA FAMILY	VBRICK4 450F 2TB R6(14+2) HW Only	\$1,818,725	Each	10%		\$1,636,853		Other	ES-AF
VB4-4ELF-2TB-2R64U	VB4-4ELF-2TB-2R64U	VMAX AFA FAMILY	VBRICK4 450F 2TB R6(14+2) HW Only UPG	\$2,215,595	Each	10%		\$1,994,036		Other	ES-AF
VB4-4ELF-2TB-4R57	VB4-4ELF-2TB-4R57	VMAX AFA FAMILY	VBRICK4 450F 2TB 4R5(7+1) HW Only	\$1,818,725	Each	10%		\$1,636,853		Other	ES-AF
VB4-4ELF-2TB-4R57U	VB4-4ELF-2TB-4R57U	VMAX AFA FAMILY	VBRICK4 450F 2TB 4R5(7+1) HW Only UPG	\$2,215,595	Each	10%		\$1,994,036		Other	ES-AF
VB4-4ELX-1TB-2F03	VB4-4ELX-1TB-2F03	VMAX AFA FAMILY	VBRICK4 450FX 1TB R6(14+2) 3.84 HW Only	\$1,550,410	Each	10%		\$1,395,369		Other	ES-AF
VB4-4ELX-1TB-2F03U	VB4-4ELX-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 450FX 1TB R6(14+2) 3.84 HW Only UPG	\$2,016,950	Each	10%		\$1,815,255		Other	ES-AF
VB4-4ELX-1TB-2R57	VB4-4ELX-1TB-2R57	VMAX AFA FAMILY	VBRICK4 450FX 1TB R5(7+1) HW Only	\$966,895	Each	10%		\$870,206		Other	ES-AF
VB4-4ELX-1TB-2R57U	VB4-4ELX-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 450FX 1TB R5(7+1) HW Only UPG	\$1,238,500	Each	10%		\$1,114,650		Other	ES-AF
VB4-4ELX-1TB-2R614	VB4-4ELX-1TB-2R614	VMAX AFA FAMILY	VBRICK4 450FX 1TB R6(14+2) HW Only	\$966,895	Each	10%		\$870,206		Other	ES-AF
VB4-4ELX-1TB-2R64U	VB4-4ELX-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 450FX 1TB R6(14+2) HW Only UPG	\$1,238,500	Each	10%		\$1,114,650		Other	ES-AF
VB4-4ELX-1TB-4R57	VB4-4ELX-1TB-4R57	VMAX AFA FAMILY	VBRICK4 450FX 1TB 4R5(7+1) HW Only	\$966,895	Each	10%		\$870,206		Other	ES-AF
VB4-4ELX-1TB-4R57U	VB4-4ELX-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 450FX 1TB 4R5(7+1) HW Only UPG	\$1,238,500	Each	10%		\$1,114,650		Other	ES-AF
VB4-4ELX-2TB-2F03	VB4-4ELX-2TB-2F03	VMAX AFA FAMILY	VBRICK4 450FX 2TB R6(14+2) 3.84 HW Only	\$2,450,410	Each	10%		\$2,205,369		Other	ES-AF
VB4-4ELX-2TB-2F03U	VB4-4ELX-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 450FX 2TB R6(14+2) 3.84 HW Only UPG	\$3,096,950	Each	10%		\$2,787,255		Other	ES-AF
VB4-4ELX-2TB-2R57	VB4-4ELX-2TB-2R57	VMAX AFA FAMILY	VBRICK4 450FX 2TB R5(7+1) HW Only	\$1,866,895	Each	10%		\$1,680,206		Other	ES-AF
VB4-4ELX-2TB-2R57U	VB4-4ELX-2TB-2R57U	VMAX AFA FAMILY	VBRICK4 450FX 2TB R5(7+1) HW Only UPG	\$2,318,500	Each	10%		\$2,086,650		Other	ES-AF
VB4-4ELX-2TB-2R614	VB4-4ELX-2TB-2R614	VMAX AFA FAMILY	VBRICK4 450FX 2TB R6(14+2) HW Only	\$1,866,895	Each	10%		\$1,680,206		Other	ES-AF
VB4-4ELX-2TB-2R64U	VB4-4ELX-2TB-2R64U	VMAX AFA FAMILY	VBRICK4 450FX 2TB R6(14+2) HW Only UPG	\$2,318,500	Each	10%		\$2,086,650		Other	ES-AF
VB4-4ELX-2TB-4R57	VB4-4ELX-2TB-4R57	VMAX AFA FAMILY	VBRICK4 450FX 2TB 4R5(7+1) HW Only	\$1,866,895	Each	10%		\$1,680,206		Other	ES-AF
VB4-4ELX-2TB-4R57U	VB4-4ELX-2TB-4R57U	VMAX AFA FAMILY	VBRICK4 450FX 2TB 4R5(7+1) HW Only UPG	\$2,318,500	Each	10%		\$2,086,650		Other	ES-AF
VB4-4ETF-1TB-2F03U	VB4-4ETF-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 450F 1TB R6(14+2) 3.84 HW Only TAAU	\$1,802,475	Each	10%		\$1,622,228		Other	ES-AF
VB4-4ETF-1TB-2R57U	VB4-4ETF-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 450F 1TB R5(7+1) HW Only TAA UPG	\$1,135,595	Each	10%		\$1,022,036		Other	ES-AF
VB4-4ETF-1TB-2R64U	VB4-4ETF-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 450F 1TB R6(14+2) HW Only TAA UPG	\$1,135,595	Each	10%		\$1,022,036		Other	ES-AF
VB4-4ETF-1TB-4R57U	VB4-4ETF-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 450F 1TB 4R5(7+1) HW Only TAA UPG	\$1,135,595	Each	10%		\$1,022,036		Other	ES-AF
VB4-4ETF-2TB-2F03U	VB4-4ETF-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 450F 2TB R6(14+2) 3.84 HW Only TAAU	\$2,882,475	Each	10%		\$2,594,228		Other	ES-AF
VB4-4ETF-2TB-2R57U	VB4-4ETF-2TB-2R57U	VMAX AFA FAMILY	VBRICK4 450F 2TB R5(7+1) HW Only TAA UPG	\$2,215,595	Each	10%		\$1,994,036		Other	ES-AF
VB4-4ETF-2TB-2R64U	VB4-4ETF-2TB-2R64U	VMAX AFA FAMILY	VBRICK4 450F 2TB R6(14+2) HW Only TAA UPG	\$2,215,595	Each	10%		\$1,994,036		Other	ES-AF
VB4-4ETF-2TB-4R57U	VB4-4ETF-2TB-4R57U	VMAX AFA FAMILY	VBRICK4 450F 2TB 4R5(7+1) HW Only TAA UPG	\$2,215,595	Each	10%		\$1,994,036		Other	ES-AF
VB4-4ETX-1TB-2F03U	VB4-4ETX-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 450FX 1TB R6(14+2) 3.84 HW Only TAAU	\$2,016,950	Each	10%		\$1,815,255		Other	ES-AF
VB4-4ETX-1TB-2R57U	VB4-4ETX-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 450FX 1TB R5(7+1) HW Only TAA UPG	\$1,238,500	Each	10%		\$1,114,650		Other	ES-AF
VB4-4ETX-1TB-2R64U	VB4-4ETX-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 450FX 1TB R6(14+2) HW Only TAAU	\$1,238,500	Each	10%		\$1,114,650		Other	ES-AF
VB4-4ETX-1TB-4R57U	VB4-4ETX-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 450FX 1TB 4R5(7+1) HW Only TAAU	\$1,238,500	Each	10%		\$1,114,650		Other	ES-AF
VB4-4ETX-2TB-2F03U	VB4-4ETX-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 450FX 2TB R6(14+2) 3.84 HW Only TAAU	\$3,096,950	Each	10%		\$2,787,255		Other	ES-AF
VB4-4ETX-2TB-2R57U	VB4-4ETX-2TB-2R57U	VMAX AFA FAMILY	VBRICK4 450FX 2TB R5(7+1) HW Only TAA UPG	\$2,318,500	Each	10%		\$2,086,650		Other	ES-AF
VB4-4ETX-2TB-2R64U	VB4-4ETX-2TB-2R64U	VMAX AFA FAMILY	VBRICK4 450FX 2TB R6(14+2) HW Only TAAU	\$2,318,500	Each	10%		\$2,086,650		Other	ES-AF
VB4-4ETX-2TB-4R57U	VB4-4ETX-2TB-4R57U	VMAX AFA FAMILY	VBRICK4 450FX 2TB 4R5(7+1) HW Only TAAU	\$2,318,500	Each	10%		\$2,086,650		Other	ES-AF
VB4-850F-1TB-2F03	VB4-850F-1TB-2F03	VMAX AFA FAMILY	VBRICK4 850F 1TB R6(14+2) 3.84	\$1,908,085	Each	10%		\$1,717,277		Other	ES-AF
VB4-850F-1TB-2F03U	VB4-850F-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 850F 1TB R6(14+2) 3.84 UPG	\$2,289,700	Each	10%		\$2,060,730		Other	ES-AF
VB4-850F-1TB-2R57	VB4-850F-1TB-2R57	VMAX AFA FAMILY	VBRICK4 850F 1TB RAID5(7+1)	\$1,214,330	Each	10%		\$1,092,897		Other	ES-AF
VB4-850F-1TB-2R57U	VB4-850F-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 850F 1TB RAID5(7+1) UPG	\$1,457,195	Each	10%		\$1,311,476		Other	ES-AF
VB4-850F-1TB-2R614	VB4-850F-1TB-2R614	VMAX AFA FAMILY	VBRICK4 850F 1TB RAID6(14+2)	\$1,214,330	Each	10%		\$1,092,897		Other	ES-AF
VB4-850F-1TB-2R64U	VB4-850F-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 850F 1TB RAID6(14+2) UPG	\$1,457,195	Each	10%		\$1,311,476		Other	ES-AF
VB4-850F-1TB-4R57	VB4-850F-1TB-4R57	VMAX AFA FAMILY	VBRICK4 850F 1TB 4RAID5(7+1)	\$1,214,330	Each	10%		\$1,092,897		Other	ES-AF
VB4-850F-1TB-4R57U	VB4-850F-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 850F 1TB 4RAID5(7+1) UPG	\$1,457,195	Each	10%		\$1,311,476		Other	ES-AF
VB4-850F-2TB-2F03	VB4-850F-2TB-2F03	VMAX AFA FAMILY	VBRICK4 850F 2TB R6(14+2) 3.84	\$2,808,085	Each	10%		\$2,527,277		Other	ES-AF
VB4-850F-2TB-2F03U	VB4-850F-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 850F 2TB R6(14+2) 3.84 UPG	\$3,368,700	Each	10%		\$3,032,730		Other	ES-AF
VB4-850F-2TB-2R57	VB4-850F-2TB-2R57	VMAX AFA FAMILY	VBRICK4 850F 2TB RAID5(7+1)	\$2,114,330	Each	10%		\$1,902,897		Other	ES-AF
VB4-850F-2TB-2R57U	VB4-850F-2TB-2R57U	VMAX AFA FAMILY	VBRICK4 850F 2TB RAID5(7+1) UPG	\$2,537,195	Each	10%		\$2,283,476		Other	ES-AF
VB4-850F-2TB-2R614	VB4-850F-2TB-2R614	VMAX AFA FAMILY	VBRICK4 850F 2TB RAID6(14+2)	\$2,114,330	Each	10%		\$1,902,897		Other	ES-AF
VB4-850F-2TB-2R64U	VB4-850F-2TB-2R64U	VMAX AFA FAMILY	VBRICK4 850F 2TB RAID6(14+2) UPG	\$2,537,195	Each	10%		\$2,283,476		Other	ES-AF
VB4-850F-2TB-4R57	VB4-850F-2TB-4R57	VMAX AFA FAMILY	VBRICK4 850F 2TB 4RAID5(7+1)	\$2,114,330	Each	10%		\$1,902,897		Other	ES-AF
VB4-850F-2TB-4R57U	VB4-850F-2TB-4R57U	VMAX AFA FAMILY	VBRICK4 850F 2TB 4RAID5(7+1) UPG	\$2,537,195	Each	10%		\$2,283,476		Other	ES-AF
VB4-850X-1TB-2F03	VB4-850X-1TB-2F03	VMAX AFA FAMILY	VBRICK4 850FX 1TB R6(14+2) 3.84	\$0	Each	10%		\$0		Other	ES-AF
VB4-850X-1TB-2F03U	VB4-850X-1TB-2F03U	VMAX AFA FAMILY	VBRICK4 850FX 1TB R6(14+2) 3.84 UPG	\$0	Each	10%		\$0		Other	ES-AF
VB4-850X-1TB-2R57	VB4-850X-1TB-2R57	VMAX AFA FAMILY	VBRICK4 850FX 1TB RAID5(7+1)	\$1,489,930	Each	10%		\$1,340,937		Other	ES-AF
VB4-850X-1TB-2R57U	VB4-850X-1TB-2R57U	VMAX AFA FAMILY	VBRICK4 850FX 1TB RAID5(7+1) UPG	\$1,787,915	Each	10%		\$1,609,124		Other	ES-AF
VB4-850X-1TB-2R614	VB4-850X-1TB-2R614	VMAX AFA FAMILY	VBRICK4 850FX 1TB RAID6(14+2)	\$1,489,930	Each	10%		\$1,340,937		Other	ES-AF
VB4-850X-1TB-2R64U	VB4-850X-1TB-2R64U	VMAX AFA FAMILY	VBRICK4 850FX 1TB RAID6(14+2) UPG	\$1,787,915	Each	10%		\$1,609,124		Other	ES-AF
VB4-850X-1TB-4R57	VB4-850X-1TB-4R57	VMAX AFA FAMILY	VBRICK4 850FX 1TB 4RAID5(7+1)	\$1,489,930	Each	10%		\$1,340,937		Other	ES-AF
VB4-850X-1TB-4R57U	VB4-850X-1TB-4R57U	VMAX AFA FAMILY	VBRICK4 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915	Each	10%		\$1,609,124		Other	ES-AF
VB4-850X-2TB-2F03	VB4-850X-2TB-2F03	VMAX AFA FAMILY	VBRICK4 850FX 2TB R6(14+2) 3.84	\$0	Each	10%		\$0		Other	ES-AF
VB4-850X-2TB-2F03U	VB4-850X-2TB-2F03U	VMAX AFA FAMILY	VBRICK4 850FX 2TB R6(14+2) 3.84 UPG	\$0	Each	10%		\$0		Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0		
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VBS-850F-1TB-4R57U	VBS-850F-1TB-4R57U	VMAX AFA FAMILY	VBRICKS 850F 1TB 4RAID5(7+1) UPG	\$1,457,195	Each	10%		\$1,311,476	Other	ES-AF
VBS-850F-2TB-2F03	VBS-850F-2TB-2F03	VMAX AFA FAMILY	VBRICKS 850F 2TB R6(14+2) 3.84	\$2,808,085	Each	10%		\$2,527,277	Other	ES-AF
VBS-850F-2TB-2F03U	VBS-850F-2TB-2F03U	VMAX AFA FAMILY	VBRICKS 850F 2TB R6(14+2) 3.84 UPG	\$3,369,700	Each	10%		\$3,032,730	Other	ES-AF
VBS-850F-2TB-2R57	VBS-850F-2TB-2R57	VMAX AFA FAMILY	VBRICKS 850F 2TB RAID5(7+1)	\$2,114,330	Each	10%		\$1,902,897	Other	ES-AF
VBS-850F-2TB-2R57U	VBS-850F-2TB-2R57U	VMAX AFA FAMILY	VBRICKS 850F 2TB RAID5(7+1) UPG	\$2,537,195	Each	10%		\$2,283,476	Other	ES-AF
VBS-850F-2TB-2R614	VBS-850F-2TB-2R614	VMAX AFA FAMILY	VBRICKS 850F 2TB RAID6(14+2)	\$2,114,330	Each	10%		\$1,902,897	Other	ES-AF
VBS-850F-2TB-2R64U	VBS-850F-2TB-2R64U	VMAX AFA FAMILY	VBRICKS 850F 2TB RAID6(14+2) UPG	\$2,537,195	Each	10%		\$2,283,476	Other	ES-AF
VBS-850F-2TB-4R57	VBS-850F-2TB-4R57	VMAX AFA FAMILY	VBRICKS 850F 2TB 4RAID5(7+1)	\$2,114,330	Each	10%		\$1,902,897	Other	ES-AF
VBS-850F-2TB-4R57U	VBS-850F-2TB-4R57U	VMAX AFA FAMILY	VBRICKS 850F 2TB 4RAID5(7+1) UPG	\$2,537,195	Each	10%		\$2,283,476	Other	ES-AF
VBS-850X-1TB-2F03	VBS-850X-1TB-2F03	VMAX AFA FAMILY	VBRICKS 850FX 1TB R6(14+2) 3.84	\$0	Each	10%		\$0	Other	ES-AF
VBS-850X-1TB-2F03U	VBS-850X-1TB-2F03U	VMAX AFA FAMILY	VBRICKS 850FX 1TB R6(14+2) 3.84 UPG	\$0	Each	10%		\$0	Other	ES-AF
VBS-850X-1TB-2R57	VBS-850X-1TB-2R57	VMAX AFA FAMILY	VBRICKS 850FX 1TB RAID5(7+1)	\$1,489,930	Each	10%		\$1,340,937	Other	ES-AF
VBS-850X-1TB-2R57U	VBS-850X-1TB-2R57U	VMAX AFA FAMILY	VBRICKS 850FX 1TB RAID5(7+1) UPG	\$1,787,915	Each	10%		\$1,609,124	Other	ES-AF
VBS-850X-1TB-2R614	VBS-850X-1TB-2R614	VMAX AFA FAMILY	VBRICKS 850FX 1TB RAID6(14+2)	\$1,489,930	Each	10%		\$1,340,937	Other	ES-AF
VBS-850X-1TB-2R64U	VBS-850X-1TB-2R64U	VMAX AFA FAMILY	VBRICKS 850FX 1TB RAID6(14+2) UPG	\$1,787,915	Each	10%		\$1,609,124	Other	ES-AF
VBS-850X-1TB-4R57	VBS-850X-1TB-4R57	VMAX AFA FAMILY	VBRICKS 850FX 1TB 4RAID5(7+1)	\$1,489,930	Each	10%		\$1,340,937	Other	ES-AF
VBS-850X-1TB-4R57U	VBS-850X-1TB-4R57U	VMAX AFA FAMILY	VBRICKS 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915	Each	10%		\$1,609,124	Other	ES-AF
VBS-850X-2TB-2F03	VBS-850X-2TB-2F03	VMAX AFA FAMILY	VBRICKS 850FX 2TB R6(14+2) 3.84	\$0	Each	10%		\$0	Other	ES-AF
VBS-850X-2TB-2F03U	VBS-850X-2TB-2F03U	VMAX AFA FAMILY	VBRICKS 850FX 2TB R6(14+2) 3.84 UPG	\$0	Each	10%		\$0	Other	ES-AF
VBS-850X-2TB-2R57	VBS-850X-2TB-2R57	VMAX AFA FAMILY	VBRICKS 850FX 2TB RAID5(7+1)	\$2,389,930	Each	10%		\$2,150,937	Other	ES-AF
VBS-850X-2TB-2R57U	VBS-850X-2TB-2R57U	VMAX AFA FAMILY	VBRICKS 850FX 2TB RAID5(7+1) UPG	\$2,867,915	Each	10%		\$2,581,124	Other	ES-AF
VBS-850X-2TB-2R614	VBS-850X-2TB-2R614	VMAX AFA FAMILY	VBRICKS 850FX 2TB RAID6(14+2)	\$2,389,930	Each	10%		\$2,150,937	Other	ES-AF
VBS-850X-2TB-2R64U	VBS-850X-2TB-2R64U	VMAX AFA FAMILY	VBRICKS 850FX 2TB RAID6(14+2) UPG	\$2,867,915	Each	10%		\$2,581,124	Other	ES-AF
VBS-850X-2TB-4R57	VBS-850X-2TB-4R57	VMAX AFA FAMILY	VBRICKS 850FX 2TB 4RAID5(7+1)	\$2,389,930	Each	10%		\$2,150,937	Other	ES-AF
VBS-850X-2TB-4R57U	VBS-850X-2TB-4R57U	VMAX AFA FAMILY	VBRICKS 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915	Each	10%		\$2,581,124	Other	ES-AF
VBS-85TF-1TB-2F03U	VBS-85TF-1TB-2F03U	VMAX AFA FAMILY	VBRICKS 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,289,700	Each	10%		\$2,060,730	Other	ES-AF
VBS-85TF-1TB-2R57U	VBS-85TF-1TB-2R57U	VMAX AFA FAMILY	VBRICKS 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195	Each	10%		\$1,311,476	Other	ES-AF
VBS-85TF-1TB-2R64U	VBS-85TF-1TB-2R64U	VMAX AFA FAMILY	VBRICKS 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195	Each	10%		\$1,311,476	Other	ES-AF
VBS-85TF-1TB-4R57U	VBS-85TF-1TB-4R57U	VMAX AFA FAMILY	VBRICKS 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195	Each	10%		\$1,311,476	Other	ES-AF
VBS-85TF-2TB-2F03U	VBS-85TF-2TB-2F03U	VMAX AFA FAMILY	VBRICKS 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,369,700	Each	10%		\$3,032,730	Other	ES-AF
VBS-85TF-2TB-2R57U	VBS-85TF-2TB-2R57U	VMAX AFA FAMILY	VBRICKS 850F 2TB RAID5(7+1) TAA UPG	\$2,537,195	Each	10%		\$2,283,476	Other	ES-AF
VBS-85TF-2TB-2R64U	VBS-85TF-2TB-2R64U	VMAX AFA FAMILY	VBRICKS 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195	Each	10%		\$2,283,476	Other	ES-AF
VBS-85TF-2TB-4R57U	VBS-85TF-2TB-4R57U	VMAX AFA FAMILY	VBRICKS 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195	Each	10%		\$2,283,476	Other	ES-AF
VBS-85TX-1TB-2F03U	VBS-85TX-1TB-2F03U	VMAX AFA FAMILY	VBRICKS 850FX 1TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%		\$0	Other	ES-AF
VBS-85TX-1TB-2R57U	VBS-85TX-1TB-2R57U	VMAX AFA FAMILY	VBRICKS 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915	Each	10%		\$1,609,124	Other	ES-AF
VBS-85TX-1TB-2R64U	VBS-85TX-1TB-2R64U	VMAX AFA FAMILY	VBRICKS 850FX 1TB RAID6(14+2) TAA UPG	\$1,787,915	Each	10%		\$1,609,124	Other	ES-AF
VBS-85TX-1TB-4R57U	VBS-85TX-1TB-4R57U	VMAX AFA FAMILY	VBRICKS 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915	Each	10%		\$1,609,124	Other	ES-AF
VBS-85TX-2TB-2F03U	VBS-85TX-2TB-2F03U	VMAX AFA FAMILY	VBRICKS 850FX 2TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%		\$0	Other	ES-AF
VBS-85TX-2TB-2R57U	VBS-85TX-2TB-2R57U	VMAX AFA FAMILY	VBRICKS 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915	Each	10%		\$2,581,124	Other	ES-AF
VBS-85TX-2TB-2R64U	VBS-85TX-2TB-2R64U	VMAX AFA FAMILY	VBRICKS 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915	Each	10%		\$2,581,124	Other	ES-AF
VBS-85TX-2TB-4R57U	VBS-85TX-2TB-4R57U	VMAX AFA FAMILY	VBRICKS 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915	Each	10%		\$2,581,124	Other	ES-AF
VBS-85LF-1TB-2F03	VBS-85LF-1TB-2F03	VMAX AFA FAMILY	VBRICKS 850F 1TB R6(14+2) 3.84 HW Only	\$1,576,835	Each	10%		\$1,419,152	Other	ES-AF
VBS-85LF-1TB-2F03U	VBS-85LF-1TB-2F03U	VMAX AFA FAMILY	VBRICKS 850F 1TB R6(14+2) 3.84 HW Only UPG	\$1,958,450	Each	10%		\$1,762,605	Other	ES-AF
VBS-85LF-1TB-2R57	VBS-85LF-1TB-2R57	VMAX AFA FAMILY	VBRICKS 850F 1TB R5(7+1) HW Only	\$1,048,705	Each	10%		\$943,835	Other	ES-AF
VBS-85LF-1TB-2R57U	VBS-85LF-1TB-2R57U	VMAX AFA FAMILY	VBRICKS 850F 1TB R5(7+1) HW Only UPG	\$1,291,570	Each	10%		\$1,162,413	Other	ES-AF
VBS-85LF-1TB-2R614	VBS-85LF-1TB-2R614	VMAX AFA FAMILY	VBRICKS 850F 1TB R6(14+2) HW Only	\$1,048,705	Each	10%		\$943,835	Other	ES-AF
VBS-85LF-1TB-2R64U	VBS-85LF-1TB-2R64U	VMAX AFA FAMILY	VBRICKS 850F 1TB R6(14+2) HW Only UPG	\$1,291,570	Each	10%		\$1,162,413	Other	ES-AF
VBS-85LF-1TB-4R57	VBS-85LF-1TB-4R57	VMAX AFA FAMILY	VBRICKS 850F 1TB 4R5(7+1) HW Only	\$1,048,705	Each	10%		\$943,835	Other	ES-AF
VBS-85LF-1TB-4R57U	VBS-85LF-1TB-4R57U	VMAX AFA FAMILY	VBRICKS 850F 1TB 4R5(7+1) HW Only UPG	\$1,291,570	Each	10%		\$1,162,413	Other	ES-AF
VBS-85LF-2TB-2F03	VBS-85LF-2TB-2F03	VMAX AFA FAMILY	VBRICKS 850F 2TB R6(14+2) 3.84 HW Only	\$2,476,835	Each	10%		\$2,229,152	Other	ES-AF
VBS-85LF-2TB-2F03U	VBS-85LF-2TB-2F03U	VMAX AFA FAMILY	VBRICKS 850F 2TB R6(14+2) 3.84 HW Only UPG	\$3,038,450	Each	10%		\$2,734,605	Other	ES-AF
VBS-85LF-2TB-2R57	VBS-85LF-2TB-2R57	VMAX AFA FAMILY	VBRICKS 850F 2TB R5(7+1) HW Only	\$1,948,705	Each	10%		\$1,753,835	Other	ES-AF
VBS-85LF-2TB-2R57U	VBS-85LF-2TB-2R57U	VMAX AFA FAMILY	VBRICKS 850F 2TB R5(7+1) HW Only UPG	\$2,371,570	Each	10%		\$2,134,413	Other	ES-AF
VBS-85LF-2TB-2R614	VBS-85LF-2TB-2R614	VMAX AFA FAMILY	VBRICKS 850F 2TB R6(14+2) HW Only	\$1,948,705	Each	10%		\$1,753,835	Other	ES-AF
VBS-85LF-2TB-2R64U	VBS-85LF-2TB-2R64U	VMAX AFA FAMILY	VBRICKS 850F 2TB R6(14+2) HW Only UPG	\$2,371,570	Each	10%		\$2,134,413	Other	ES-AF
VBS-85LF-2TB-4R57	VBS-85LF-2TB-4R57	VMAX AFA FAMILY	VBRICKS 850F 2TB 4R5(7+1) HW Only	\$1,948,705	Each	10%		\$1,753,835	Other	ES-AF
VBS-85LF-2TB-4R57U	VBS-85LF-2TB-4R57U	VMAX AFA FAMILY	VBRICKS 850F 2TB 4R5(7+1) HW Only UPG	\$2,371,570	Each	10%		\$2,134,413	Other	ES-AF
VBS-85LX-1TB-2F03	VBS-85LX-1TB-2F03	VMAX AFA FAMILY	VBRICKS 850FX 1TB R6(14+2) 3.84 HW Only	\$1,682,305	Each	10%		\$1,514,075	Other	ES-AF
VBS-85LX-1TB-2F03U	VBS-85LX-1TB-2F03U	VMAX AFA FAMILY	VBRICKS 850FX 1TB R6(14+2) 3.84 HW Only UPG	\$2,175,220	Each	10%		\$1,957,698	Other	ES-AF
VBS-85LX-1TB-2R57	VBS-85LX-1TB-2R57	VMAX AFA FAMILY	VBRICKS 850FX 1TB R5(7+1) HW Only	\$1,098,790	Each	10%		\$988,911	Other	ES-AF
VBS-85LX-1TB-2R57U	VBS-85LX-1TB-2R57U	VMAX AFA FAMILY	VBRICKS 850FX 1TB R5(7+1) HW Only UPG	\$1,396,775	Each	10%		\$1,257,098	Other	ES-AF
VBS-85LX-1TB-2R614	VBS-85LX-1TB-2R614	VMAX AFA FAMILY	VBRICKS 850FX 1TB R6(14+2) HW Only	\$1,098,790	Each	10%		\$988,911	Other	ES-AF
VBS-85LX-1TB-2R64U	VBS-85LX-1TB-2R64U	VMAX AFA FAMILY	VBRICKS 850FX 1TB R6(14+2) HW Only UPG	\$1,396,775	Each	10%		\$1,257,098	Other	ES-AF
VBS-85LX-1TB-4R57	VBS-85LX-1TB-4R57	VMAX AFA FAMILY	VBRICKS 850FX 1TB 4R5(7+1) HW Only	\$1,098,790	Each	10%		\$988,911	Other	ES-AF
VBS-85LX-1TB-4R57U	VBS-85LX-1TB-4R57U	VMAX AFA FAMILY	VBRICKS 850FX 1TB 4R5(7+1) HW Only UPG	\$1,396,775	Each	10%		\$1,257,098	Other	ES-AF
VBS-85LX-2TB-2F03	VBS-85LX-2TB-2F03	VMAX AFA FAMILY	VBRICKS 850FX 2TB R6(14+2) 3.84 HW Only	\$2,582,305	Each	10%		\$2,324,075	Other	ES-AF
VBS-85LX-2TB-2F03U	VBS-85LX-2TB-2F03U	VMAX AFA FAMILY	VBRICKS 850FX 2TB R6(14+2) 3.84 HW Only UPG	\$3,255,220	Each	10%		\$2,929,698	Other	ES-AF
VBS-85LX-2TB-2R57	VBS-85LX-2TB-2R57	VMAX AFA FAMILY	VBRICKS 850FX 2TB R5(7+1) HW Only	\$1,998,790	Each	10%		\$1,798,911	Other	ES-AF
VBS-85LX-2TB-2R57U	VBS-85LX-2TB-2R57U	VMAX AFA FAMILY	VBRICKS 850FX 2TB R5(7+1) HW Only UPG	\$2,476,775	Each	10%		\$2,229,098	Other	ES-AF
VBS-85LX-2TB-2R614	VBS-85LX-2TB-2R614	VMAX AFA FAMILY	VBRICKS 850FX 2TB R6(14+2) HW Only	\$1,998,790	Each	10%		\$1,798,911	Other	ES-AF
VBS-85LX-2TB-2R64U	VBS-85LX-2TB-2R64U	VMAX AFA FAMILY	VBRICKS 850FX 2TB R6(14+2) HW Only UPG	\$2,476,775	Each	10%		\$2,229,098	Other	ES-AF
VBS-85LX-2TB-4R57	VBS-85LX-2TB-4R57	VMAX AFA FAMILY	VBRICKS 850FX 2TB 4R5(7+1) HW Only	\$1,998,790	Each	10%		\$1,798,911	Other	ES-AF
VBS-85LX-2TB-4R57U	VBS-85LX-2TB-4R57U	VMAX AFA FAMILY	VBRICKS 850FX 2TB 4R5(7+1) HW Only UPG	\$2,476,775	Each	10%		\$2,229,098	Other	ES-AF
VBS-85TF-1TB-2F03U	VBS-85TF-1TB-2F03U	VMAX AFA FAMILY	VBRICKS 850F 1TB R6(14+2) 3.84 HW OnlyTAAU	\$1,958,450	Each	10%		\$1,762,605	Other	ES-AF
VBS-85TF-1TB-2R57U	VBS-85TF-1TB-2R57U	VMAX AFA FAMILY	VBRICKS 850F 1TB R5(7+1) HW Only TAA UP	\$1,291,570	Each	10%		\$1,162,413	Other	ES-AF
VBS-85TF-1TB-2R64U	VBS-85TF-1TB-2R64U	VMAX AFA FAMILY	VBRICKS 850F 1TB R6(14+2) HW Only TAA UP	\$1,291,570	Each	10%		\$1,162,413	Other	ES-AF
VBS-85TF-1TB-4R57U	VBS-85TF-1TB-4R57U	VMAX AFA FAMILY	VBRICKS 850F 1TB 4R5(7+1) HW Only TAA UP	\$1,291,570	Each	10%		\$1,162,413	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VBS-8ETF-2TB-2F03U	VBS-8ETF-2TB-2F03U	VMAX AFA FAMILY	VBRICK5 850F 2TB R614+2 3.84 HW OnlyTAAU	\$3,038,450	Each	10%		\$2,734,605		Other	ES-AF
VBS-8ETF-2TB-2R57U	VBS-8ETF-2TB-2R57U	VMAX AFA FAMILY	VBRICK5 850F 2TB R5(7+1) HW Only TAA UP	\$2,371,570	Each	10%		\$2,134,413		Other	ES-AF
VBS-8ETF-2TB-2R64U	VBS-8ETF-2TB-2R64U	VMAX AFA FAMILY	VBRICK5 850F 2TB R6(14+2) HW Only TAA UP	\$2,371,570	Each	10%		\$2,134,413		Other	ES-AF
VBS-8ETF-2TB-4R57U	VBS-8ETF-2TB-4R57U	VMAX AFA FAMILY	VBRICK5 850F 2TB 4R5(7+1) HW Only TAA UP	\$2,371,570	Each	10%		\$2,134,413		Other	ES-AF
VBS-8ETX-1TB-2F03U	VBS-8ETX-1TB-2F03U	VMAX AFA FAMILY	VBRICK5 850FX 1TB R614+2 3.84 HWOnlyTAAU	\$2,175,220	Each	10%		\$1,957,698		Other	ES-AF
VBS-8ETX-1TB-2R57U	VBS-8ETX-1TB-2R57U	VMAX AFA FAMILY	VBRICK5 850FX 1TB R5(7+1) HW Only TAA UP	\$1,396,775	Each	10%		\$1,257,098		Other	ES-AF
VBS-8ETX-1TB-2R64U	VBS-8ETX-1TB-2R64U	VMAX AFA FAMILY	VBRICK5 850FX 1TB R6(14+2) HW Only TAAUP	\$1,396,775	Each	10%		\$1,257,098		Other	ES-AF
VBS-8ETX-1TB-4R57U	VBS-8ETX-1TB-4R57U	VMAX AFA FAMILY	VBRICK5 850FX 1TB 4R5(7+1) HW Only TAAUP	\$1,396,775	Each	10%		\$1,257,098		Other	ES-AF
VBS-8ETX-2TB-2F03U	VBS-8ETX-2TB-2F03U	VMAX AFA FAMILY	VBRICK5 850FX 2TB R614+2 3.84 HWOnlyTAAU	\$3,255,220	Each	10%		\$2,929,698		Other	ES-AF
VBS-8ETX-2TB-2R57U	VBS-8ETX-2TB-2R57U	VMAX AFA FAMILY	VBRICK5 850FX 2TB R5(7+1) HW Only TAA UP	\$2,476,775	Each	10%		\$2,229,098		Other	ES-AF
VBS-8ETX-2TB-2R64U	VBS-8ETX-2TB-2R64U	VMAX AFA FAMILY	VBRICK5 850FX 2TB R6(14+2) HW Only TAAUP	\$2,476,775	Each	10%		\$2,229,098		Other	ES-AF
VBS-8ETX-2TB-4R57U	VBS-8ETX-2TB-4R57U	VMAX AFA FAMILY	VBRICK5 850FX 2TB 4R5(7+1) HW Only TAAUP	\$2,476,775	Each	10%		\$2,229,098		Other	ES-AF
VBS-850F-1TB-2F03	VBS-850F-1TB-2F03	VMAX AFA FAMILY	VBRICK6 850F 1TB R6(14+2) 3.84	\$1,908,085	Each	10%		\$1,717,277		Other	ES-AF
VBS-850F-1TB-2F03U	VBS-850F-1TB-2F03U	VMAX AFA FAMILY	VBRICK6 850F 1TB R6(14+2) 3.84 UPG	\$2,289,700	Each	10%		\$2,060,730		Other	ES-AF
VBS-850F-1TB-2R57	VBS-850F-1TB-2R57	VMAX AFA FAMILY	VBRICK6 850F 1TB RAID5(7+1)	\$1,214,330	Each	10%		\$1,092,897		Other	ES-AF
VBS-850F-1TB-2R57U	VBS-850F-1TB-2R57U	VMAX AFA FAMILY	VBRICK6 850F 1TB RAID5(7+1) UPG	\$1,457,195	Each	10%		\$1,311,476		Other	ES-AF
VBS-850F-1TB-2R614	VBS-850F-1TB-2R614	VMAX AFA FAMILY	VBRICK6 850F 1TB RAID6(14+2)	\$1,214,330	Each	10%		\$1,092,897		Other	ES-AF
VBS-850F-1TB-2R64U	VBS-850F-1TB-2R64U	VMAX AFA FAMILY	VBRICK6 850F 1TB RAID6(14+2) UPG	\$1,457,195	Each	10%		\$1,311,476		Other	ES-AF
VBS-850F-1TB-4R57	VBS-850F-1TB-4R57	VMAX AFA FAMILY	VBRICK6 850F 1TB 4RAID5(7+1)	\$1,214,330	Each	10%		\$1,092,897		Other	ES-AF
VBS-850F-1TB-4R57U	VBS-850F-1TB-4R57U	VMAX AFA FAMILY	VBRICK6 850F 1TB 4RAID5(7+1) UPG	\$1,457,195	Each	10%		\$1,311,476		Other	ES-AF
VBS-850F-2TB-2F03	VBS-850F-2TB-2F03	VMAX AFA FAMILY	VBRICK6 850F 2TB R6(14+2) 3.84	\$2,808,085	Each	10%		\$2,527,277		Other	ES-AF
VBS-850F-2TB-2F03U	VBS-850F-2TB-2F03U	VMAX AFA FAMILY	VBRICK6 850F 2TB R6(14+2) 3.84 UPG	\$3,369,700	Each	10%		\$3,032,730		Other	ES-AF
VBS-850F-2TB-2R57	VBS-850F-2TB-2R57	VMAX AFA FAMILY	VBRICK6 850F 2TB RAID5(7+1)	\$2,114,330	Each	10%		\$1,902,897		Other	ES-AF
VBS-850F-2TB-2R57U	VBS-850F-2TB-2R57U	VMAX AFA FAMILY	VBRICK6 850F 2TB RAID5(7+1) UPG	\$2,537,195	Each	10%		\$2,283,476		Other	ES-AF
VBS-850F-2TB-2R614	VBS-850F-2TB-2R614	VMAX AFA FAMILY	VBRICK6 850F 2TB RAID6(14+2)	\$2,114,330	Each	10%		\$1,902,897		Other	ES-AF
VBS-850F-2TB-2R64U	VBS-850F-2TB-2R64U	VMAX AFA FAMILY	VBRICK6 850F 2TB RAID6(14+2) UPG	\$2,537,195	Each	10%		\$2,283,476		Other	ES-AF
VBS-850F-2TB-4R57	VBS-850F-2TB-4R57	VMAX AFA FAMILY	VBRICK6 850F 2TB 4RAID5(7+1)	\$2,114,330	Each	10%		\$1,902,897		Other	ES-AF
VBS-850F-2TB-4R57U	VBS-850F-2TB-4R57U	VMAX AFA FAMILY	VBRICK6 850F 2TB 4RAID5(7+1) UPG	\$2,537,195	Each	10%		\$2,283,476		Other	ES-AF
VBS-850X-1TB-2F03	VBS-850X-1TB-2F03	VMAX AFA FAMILY	VBRICK6 850FX 1TB R6(14+2) 3.84	\$0	Each	10%		\$0		Other	ES-AF
VBS-850X-1TB-2F03U	VBS-850X-1TB-2F03U	VMAX AFA FAMILY	VBRICK6 850FX 1TB R6(14+2) 3.84 UPG	\$0	Each	10%		\$0		Other	ES-AF
VBS-850X-1TB-2R57	VBS-850X-1TB-2R57	VMAX AFA FAMILY	VBRICK6 850FX 1TB RAID5(7+1)	\$1,489,930	Each	10%		\$1,340,937		Other	ES-AF
VBS-850X-1TB-2R57U	VBS-850X-1TB-2R57U	VMAX AFA FAMILY	VBRICK6 850FX 1TB RAID5(7+1) UPG	\$1,787,915	Each	10%		\$1,609,124		Other	ES-AF
VBS-850X-1TB-2R614	VBS-850X-1TB-2R614	VMAX AFA FAMILY	VBRICK6 850FX 1TB RAID6(14+2)	\$1,489,930	Each	10%		\$1,340,937		Other	ES-AF
VBS-850X-1TB-2R64U	VBS-850X-1TB-2R64U	VMAX AFA FAMILY	VBRICK6 850FX 1TB RAID6(14+2) UPG	\$1,787,915	Each	10%		\$1,609,124		Other	ES-AF
VBS-850X-1TB-4R57	VBS-850X-1TB-4R57	VMAX AFA FAMILY	VBRICK6 850FX 1TB 4RAID5(7+1)	\$1,489,930	Each	10%		\$1,340,937		Other	ES-AF
VBS-850X-1TB-4R57U	VBS-850X-1TB-4R57U	VMAX AFA FAMILY	VBRICK6 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915	Each	10%		\$1,609,124		Other	ES-AF
VBS-850X-2TB-2F03	VBS-850X-2TB-2F03	VMAX AFA FAMILY	VBRICK6 850FX 2TB R6(14+2) 3.84	\$0	Each	10%		\$0		Other	ES-AF
VBS-850X-2TB-2F03U	VBS-850X-2TB-2F03U	VMAX AFA FAMILY	VBRICK6 850FX 2TB R6(14+2) 3.84 UPG	\$0	Each	10%		\$0		Other	ES-AF
VBS-850X-2TB-2R57	VBS-850X-2TB-2R57	VMAX AFA FAMILY	VBRICK6 850FX 2TB RAID5(7+1)	\$2,389,930	Each	10%		\$2,150,937		Other	ES-AF
VBS-850X-2TB-2R57U	VBS-850X-2TB-2R57U	VMAX AFA FAMILY	VBRICK6 850FX 2TB RAID5(7+1) UPG	\$2,867,915	Each	10%		\$2,581,124		Other	ES-AF
VBS-850X-2TB-2R614	VBS-850X-2TB-2R614	VMAX AFA FAMILY	VBRICK6 850FX 2TB RAID6(14+2)	\$2,389,930	Each	10%		\$2,150,937		Other	ES-AF
VBS-850X-2TB-2R64U	VBS-850X-2TB-2R64U	VMAX AFA FAMILY	VBRICK6 850FX 2TB RAID6(14+2) UPG	\$2,867,915	Each	10%		\$2,581,124		Other	ES-AF
VBS-850X-2TB-4R57	VBS-850X-2TB-4R57	VMAX AFA FAMILY	VBRICK6 850FX 2TB 4RAID5(7+1)	\$2,389,930	Each	10%		\$2,150,937		Other	ES-AF
VBS-850X-2TB-4R57U	VBS-850X-2TB-4R57U	VMAX AFA FAMILY	VBRICK6 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915	Each	10%		\$2,581,124		Other	ES-AF
VBS-85TF-1TB-2F03U	VBS-85TF-1TB-2F03U	VMAX AFA FAMILY	VBRICK6 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,289,700	Each	10%		\$2,060,730		Other	ES-AF
VBS-85TF-1TB-2R57U	VBS-85TF-1TB-2R57U	VMAX AFA FAMILY	VBRICK6 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195	Each	10%		\$1,311,476		Other	ES-AF
VBS-85TF-1TB-2R64U	VBS-85TF-1TB-2R64U	VMAX AFA FAMILY	VBRICK6 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195	Each	10%		\$1,311,476		Other	ES-AF
VBS-85TF-1TB-4R57U	VBS-85TF-1TB-4R57U	VMAX AFA FAMILY	VBRICK6 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195	Each	10%		\$1,311,476		Other	ES-AF
VBS-85TF-2TB-2F03U	VBS-85TF-2TB-2F03U	VMAX AFA FAMILY	VBRICK6 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,369,700	Each	10%		\$3,032,730		Other	ES-AF
VBS-85TF-2TB-2R57U	VBS-85TF-2TB-2R57U	VMAX AFA FAMILY	VBRICK6 850F 2TB RAID5(7+1) TAA UPG	\$2,537,195	Each	10%		\$2,283,476		Other	ES-AF
VBS-85TF-2TB-2R64U	VBS-85TF-2TB-2R64U	VMAX AFA FAMILY	VBRICK6 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195	Each	10%		\$2,283,476		Other	ES-AF
VBS-85TF-2TB-4R57U	VBS-85TF-2TB-4R57U	VMAX AFA FAMILY	VBRICK6 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195	Each	10%		\$2,283,476		Other	ES-AF
VBS-85TX-1TB-2F03U	VBS-85TX-1TB-2F03U	VMAX AFA FAMILY	VBRICK6 850FX 1TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%		\$0		Other	ES-AF
VBS-85TX-1TB-2R57U	VBS-85TX-1TB-2R57U	VMAX AFA FAMILY	VBRICK6 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915	Each	10%		\$1,609,124		Other	ES-AF
VBS-85TX-1TB-2R64U	VBS-85TX-1TB-2R64U	VMAX AFA FAMILY	VBRICK6 850FX 1TB RAID6(14+2) TAA UPG	\$1,787,915	Each	10%		\$1,609,124		Other	ES-AF
VBS-85TX-1TB-4R57U	VBS-85TX-1TB-4R57U	VMAX AFA FAMILY	VBRICK6 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915	Each	10%		\$1,609,124		Other	ES-AF
VBS-85TX-2TB-2F03U	VBS-85TX-2TB-2F03U	VMAX AFA FAMILY	VBRICK6 850FX 2TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%		\$0		Other	ES-AF
VBS-85TX-2TB-2R57U	VBS-85TX-2TB-2R57U	VMAX AFA FAMILY	VBRICK6 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915	Each	10%		\$2,581,124		Other	ES-AF
VBS-85TX-2TB-2R64U	VBS-85TX-2TB-2R64U	VMAX AFA FAMILY	VBRICK6 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915	Each	10%		\$2,581,124		Other	ES-AF
VBS-85TX-2TB-4R57U	VBS-85TX-2TB-4R57U	VMAX AFA FAMILY	VBRICK6 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915	Each	10%		\$2,581,124		Other	ES-AF
VBS-8ELF-1TB-2F03	VBS-8ELF-1TB-2F03	VMAX AFA FAMILY	VBRICK6 850F 1TB R6(14+2) 3.84 HW Only	\$1,576,835	Each	10%		\$1,419,152		Other	ES-AF
VBS-8ELF-1TB-2F03U	VBS-8ELF-1TB-2F03U	VMAX AFA FAMILY	VBRICK6 850F 1TB R6(14+2) 3.84 HW Only UPG	\$1,958,450	Each	10%		\$1,762,605		Other	ES-AF
VBS-8ELF-1TB-2R57	VBS-8ELF-1TB-2R57	VMAX AFA FAMILY	VBRICK6 850F 1TB R5(7+1) HW Only	\$1,048,705	Each	10%		\$943,835		Other	ES-AF
VBS-8ELF-1TB-2R57U	VBS-8ELF-1TB-2R57U	VMAX AFA FAMILY	VBRICK6 850F 1TB R5(7+1) HW Only UPG	\$1,291,570	Each	10%		\$1,162,413		Other	ES-AF
VBS-8ELF-1TB-2R614	VBS-8ELF-1TB-2R614	VMAX AFA FAMILY	VBRICK6 850F 1TB R6(14+2) HW Only	\$1,048,705	Each	10%		\$943,835		Other	ES-AF
VBS-8ELF-1TB-2R64U	VBS-8ELF-1TB-2R64U	VMAX AFA FAMILY	VBRICK6 850F 1TB R6(14+2) HW Only UPG	\$1,291,570	Each	10%		\$1,162,413		Other	ES-AF
VBS-8ELF-1TB-4R57	VBS-8ELF-1TB-4R57	VMAX AFA FAMILY	VBRICK6 850F 1TB 4R5(7+1) HW Only	\$1,048,705	Each	10%		\$943,835		Other	ES-AF
VBS-8ELF-1TB-4R57U	VBS-8ELF-1TB-4R57U	VMAX AFA FAMILY	VBRICK6 850F 1TB 4R5(7+1) HW Only UPG	\$1,291,570	Each	10%		\$1,162,413		Other	ES-AF
VBS-8ELF-2TB-2F03	VBS-8ELF-2TB-2F03	VMAX AFA FAMILY	VBRICK6 850F 2TB R6(14+2) 3.84 HW Only	\$2,476,835	Each	10%		\$2,229,152		Other	ES-AF
VBS-8ELF-2TB-2F03U	VBS-8ELF-2TB-2F03U	VMAX AFA FAMILY	VBRICK6 850F 2TB R6(14+2) 3.84 HW Only UPG	\$3,038,450	Each	10%		\$2,734,605		Other	ES-AF
VBS-8ELF-2TB-2R57	VBS-8ELF-2TB-2R57	VMAX AFA FAMILY	VBRICK6 850F 2TB R5(7+1) HW Only	\$1,948,705	Each	10%		\$1,753,835		Other	ES-AF
VBS-8ELF-2TB-2R57U	VBS-8ELF-2TB-2R57U	VMAX AFA FAMILY	VBRICK6 850F 2TB R5(7+1) HW Only UPG	\$2,371,570	Each	10%		\$2,134,413		Other	ES-AF
VBS-8ELF-2TB-2R614	VBS-8ELF-2TB-2R614	VMAX AFA FAMILY	VBRICK6 850F 2TB R6(14+2) HW Only	\$1,948,705	Each	10%		\$1,753,835		Other	ES-AF
VBS-8ELF-2TB-2R64U	VBS-8ELF-2TB-2R64U	VMAX AFA FAMILY	VBRICK6 850F 2TB R6(14+2) HW Only UPG	\$2,371,570	Each	10%		\$2,134,413		Other	ES-AF
VBS-8ELF-2TB-4R57	VBS-8ELF-2TB-4R57	VMAX AFA FAMILY	VBRICK6 850F 2TB 4R5(7+1) HW Only	\$1,948,705	Each	10%		\$1,753,835		Other	ES-AF
VBS-8ELF-2TB-4R57U	VBS-8ELF-2TB-4R57U	VMAX AFA FAMILY	VBRICK6 850F 2TB 4R5(7+1) HW Only UPG	\$2,371,570	Each	10%		\$2,134,413		Other	ES-AF
VBS-8ELX-1TB-2F03	VBS-8ELX-1TB-2F03	VMAX AFA FAMILY	VBRICK6 850FX 1TB R6(14+2) 3.84 HW Only	\$1,682,305	Each	10%		\$1,514,075		Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
VB6-8ELX-1TB-2F03U	VB6-8ELX-1TB-2F03U	VMAX AFA FAMILY	VBRICK6 850FX 1TB R614+2 3.84 HW OnlyUPG	\$2,175,220	Each	10%	\$1,957,698	Other	ES-AF
VB6-8ELX-1TB-2R57	VB6-8ELX-1TB-2R57	VMAX AFA FAMILY	VBRICK6 850FX 1TB R5(7+1) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB6-8ELX-1TB-2R57U	VB6-8ELX-1TB-2R57U	VMAX AFA FAMILY	VBRICK6 850FX 1TB R5(7+1) HW Only UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB6-8ELX-1TB-2R614	VB6-8ELX-1TB-2R614	VMAX AFA FAMILY	VBRICK6 850FX 1TB R6(14+2) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB6-8ELX-1TB-2R64U	VB6-8ELX-1TB-2R64U	VMAX AFA FAMILY	VBRICK6 850FX 1TB R6(14+2) HW Only UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB6-8ELX-1TB-4R57	VB6-8ELX-1TB-4R57	VMAX AFA FAMILY	VBRICK6 850FX 1TB 4R5(7+1) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB6-8ELX-1TB-4R57U	VB6-8ELX-1TB-4R57U	VMAX AFA FAMILY	VBRICK6 850FX 1TB 4R5(7+1) HW Only UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB6-8ELX-2TB-2F03	VB6-8ELX-2TB-2F03	VMAX AFA FAMILY	VBRICK6 850FX 2TB R6(14+2) 3.84 HW Only	\$2,582,305	Each	10%	\$2,324,075	Other	ES-AF
VB6-8ELX-2TB-2F03U	VB6-8ELX-2TB-2F03U	VMAX AFA FAMILY	VBRICK6 850FX 2TB R6(14+2) 3.84 HW Only UPG	\$3,255,220	Each	10%	\$2,929,698	Other	ES-AF
VB6-8ELX-2TB-2R57	VB6-8ELX-2TB-2R57	VMAX AFA FAMILY	VBRICK6 850FX 2TB R5(7+1) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB6-8ELX-2TB-2R57U	VB6-8ELX-2TB-2R57U	VMAX AFA FAMILY	VBRICK6 850FX 2TB R5(7+1) HW Only UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB6-8ELX-2TB-2R614	VB6-8ELX-2TB-2R614	VMAX AFA FAMILY	VBRICK6 850FX 2TB R6(14+2) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB6-8ELX-2TB-2R64U	VB6-8ELX-2TB-2R64U	VMAX AFA FAMILY	VBRICK6 850FX 2TB R6(14+2) HW Only UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB6-8ELX-2TB-4R57	VB6-8ELX-2TB-4R57	VMAX AFA FAMILY	VBRICK6 850FX 2TB 4R5(7+1) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB6-8ELX-2TB-4R57U	VB6-8ELX-2TB-4R57U	VMAX AFA FAMILY	VBRICK6 850FX 2TB 4R5(7+1) HW Only UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB6-8ETF-1TB-2F03U	VB6-8ETF-1TB-2F03U	VMAX AFA FAMILY	VBRICK6 850F 1TB R614+2 3.84 HW OnlyTAAU	\$1,958,450	Each	10%	\$1,762,605	Other	ES-AF
VB6-8ETF-1TB-2R57U	VB6-8ETF-1TB-2R57U	VMAX AFA FAMILY	VBRICK6 850F 1TB R5(7+1) HW Only TAA UPG	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB6-8ETF-1TB-2R64U	VB6-8ETF-1TB-2R64U	VMAX AFA FAMILY	VBRICK6 850F 1TB R6(14+2) HW Only TAA UPG	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB6-8ETF-1TB-4R57U	VB6-8ETF-1TB-4R57U	VMAX AFA FAMILY	VBRICK6 850F 1TB 4R5(7+1) HW Only TAA UPG	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB6-8ETF-2TB-2F03U	VB6-8ETF-2TB-2F03U	VMAX AFA FAMILY	VBRICK6 850F 2TB R614+2 3.84 HW OnlyTAAU	\$3,038,450	Each	10%	\$2,734,605	Other	ES-AF
VB6-8ETF-2TB-2R57U	VB6-8ETF-2TB-2R57U	VMAX AFA FAMILY	VBRICK6 850F 2TB R5(7+1) HW Only TAA UPG	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB6-8ETF-2TB-2R64U	VB6-8ETF-2TB-2R64U	VMAX AFA FAMILY	VBRICK6 850F 2TB R6(14+2) HW Only TAA UPG	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB6-8ETF-2TB-4R57U	VB6-8ETF-2TB-4R57U	VMAX AFA FAMILY	VBRICK6 850F 2TB 4R5(7+1) HW Only TAA UPG	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB6-8ETX-1TB-2F03U	VB6-8ETX-1TB-2F03U	VMAX AFA FAMILY	VBRICK6 850FX 1TB R614+2 3.84 HWOnlyTAAU	\$2,175,220	Each	10%	\$1,957,698	Other	ES-AF
VB6-8ETX-1TB-2R57U	VB6-8ETX-1TB-2R57U	VMAX AFA FAMILY	VBRICK6 850FX 1TB R5(7+1) HW Only TAA UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB6-8ETX-1TB-2R64U	VB6-8ETX-1TB-2R64U	VMAX AFA FAMILY	VBRICK6 850FX 1TB R6(14+2) HW Only TAAUP	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB6-8ETX-1TB-4R57U	VB6-8ETX-1TB-4R57U	VMAX AFA FAMILY	VBRICK6 850FX 1TB 4R5(7+1) HW Only TAAUP	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB6-8ETX-2TB-2F03U	VB6-8ETX-2TB-2F03U	VMAX AFA FAMILY	VBRICK6 850FX 2TB R614+2 3.84 HWOnlyTAAU	\$3,255,220	Each	10%	\$2,929,698	Other	ES-AF
VB6-8ETX-2TB-2R57U	VB6-8ETX-2TB-2R57U	VMAX AFA FAMILY	VBRICK6 850FX 2TB R5(7+1) HW Only TAA UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB6-8ETX-2TB-2R64U	VB6-8ETX-2TB-2R64U	VMAX AFA FAMILY	VBRICK6 850FX 2TB R6(14+2) HW Only TAAUP	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB6-8ETX-2TB-4R57U	VB6-8ETX-2TB-4R57U	VMAX AFA FAMILY	VBRICK6 850FX 2TB 4R5(7+1) HW Only TAAUP	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB7-850F-1TB-2F03	VB7-850F-1TB-2F03	VMAX AFA FAMILY	VBRICK7 850F 1TB R6(14+2) 3.84	\$1,908,085	Each	10%	\$1,717,277	Other	ES-AF
VB7-850F-1TB-2F03U	VB7-850F-1TB-2F03U	VMAX AFA FAMILY	VBRICK7 850F 1TB R6(14+2) 3.84 UPG	\$2,289,700	Each	10%	\$2,060,730	Other	ES-AF
VB7-850F-1TB-2R57	VB7-850F-1TB-2R57	VMAX AFA FAMILY	VBRICK7 850F 1TB RAID5(7+1)	\$1,214,330	Each	10%	\$1,092,897	Other	ES-AF
VB7-850F-1TB-2R57U	VB7-850F-1TB-2R57U	VMAX AFA FAMILY	VBRICK7 850F 1TB RAID5(7+1) UPG	\$1,457,195	Each	10%	\$1,311,476	Other	ES-AF
VB7-850F-1TB-2R614	VB7-850F-1TB-2R614	VMAX AFA FAMILY	VBRICK7 850F 1TB RAID6(14+2)	\$1,214,330	Each	10%	\$1,092,897	Other	ES-AF
VB7-850F-1TB-2R64U	VB7-850F-1TB-2R64U	VMAX AFA FAMILY	VBRICK7 850F 1TB RAID6(14+2) UPG	\$1,457,195	Each	10%	\$1,311,476	Other	ES-AF
VB7-850F-1TB-4R57	VB7-850F-1TB-4R57	VMAX AFA FAMILY	VBRICK7 850F 1TB 4RAID5(7+1)	\$1,214,330	Each	10%	\$1,092,897	Other	ES-AF
VB7-850F-1TB-4R57U	VB7-850F-1TB-4R57U	VMAX AFA FAMILY	VBRICK7 850F 1TB 4RAID5(7+1) UPG	\$1,457,195	Each	10%	\$1,311,476	Other	ES-AF
VB7-850F-2TB-2F03	VB7-850F-2TB-2F03	VMAX AFA FAMILY	VBRICK7 850F 2TB R6(14+2) 3.84	\$2,808,085	Each	10%	\$2,527,277	Other	ES-AF
VB7-850F-2TB-2F03U	VB7-850F-2TB-2F03U	VMAX AFA FAMILY	VBRICK7 850F 2TB R6(14+2) 3.84 UPG	\$3,369,700	Each	10%	\$3,032,730	Other	ES-AF
VB7-850F-2TB-2R57	VB7-850F-2TB-2R57	VMAX AFA FAMILY	VBRICK7 850F 2TB RAID5(7+1)	\$2,114,330	Each	10%	\$1,902,897	Other	ES-AF
VB7-850F-2TB-2R57U	VB7-850F-2TB-2R57U	VMAX AFA FAMILY	VBRICK7 850F 2TB RAID5(7+1) UPG	\$2,537,195	Each	10%	\$2,283,476	Other	ES-AF
VB7-850F-2TB-2R614	VB7-850F-2TB-2R614	VMAX AFA FAMILY	VBRICK7 850F 2TB RAID6(14+2)	\$2,114,330	Each	10%	\$1,902,897	Other	ES-AF
VB7-850F-2TB-2R64U	VB7-850F-2TB-2R64U	VMAX AFA FAMILY	VBRICK7 850F 2TB RAID6(14+2) UPG	\$2,537,195	Each	10%	\$2,283,476	Other	ES-AF
VB7-850F-2TB-4R57	VB7-850F-2TB-4R57	VMAX AFA FAMILY	VBRICK7 850F 2TB 4RAID5(7+1)	\$2,114,330	Each	10%	\$1,902,897	Other	ES-AF
VB7-850F-2TB-4R57U	VB7-850F-2TB-4R57U	VMAX AFA FAMILY	VBRICK7 850F 2TB 4RAID5(7+1) UPG	\$2,537,195	Each	10%	\$2,283,476	Other	ES-AF
VB7-850X-1TB-2F03	VB7-850X-1TB-2F03	VMAX AFA FAMILY	VBRICK7 850FX 1TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB7-850X-1TB-2F03U	VB7-850X-1TB-2F03U	VMAX AFA FAMILY	VBRICK7 850FX 1TB R6(14+2) 3.84 UPG	\$0	Each	10%	\$0	Other	ES-AF
VB7-850X-1TB-2R57	VB7-850X-1TB-2R57	VMAX AFA FAMILY	VBRICK7 850FX 1TB RAID5(7+1)	\$1,489,930	Each	10%	\$1,340,937	Other	ES-AF
VB7-850X-1TB-2R57U	VB7-850X-1TB-2R57U	VMAX AFA FAMILY	VBRICK7 850FX 1TB RAID5(7+1) UPG	\$1,787,915	Each	10%	\$1,609,124	Other	ES-AF
VB7-850X-1TB-2R614	VB7-850X-1TB-2R614	VMAX AFA FAMILY	VBRICK7 850FX 1TB RAID6(14+2)	\$1,489,930	Each	10%	\$1,340,937	Other	ES-AF
VB7-850X-1TB-2R64U	VB7-850X-1TB-2R64U	VMAX AFA FAMILY	VBRICK7 850FX 1TB RAID6(14+2) UPG	\$1,787,915	Each	10%	\$1,609,124	Other	ES-AF
VB7-850X-1TB-4R57	VB7-850X-1TB-4R57	VMAX AFA FAMILY	VBRICK7 850FX 1TB 4RAID5(7+1)	\$1,489,930	Each	10%	\$1,340,937	Other	ES-AF
VB7-850X-1TB-4R57U	VB7-850X-1TB-4R57U	VMAX AFA FAMILY	VBRICK7 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915	Each	10%	\$1,609,124	Other	ES-AF
VB7-850X-2TB-2F03	VB7-850X-2TB-2F03	VMAX AFA FAMILY	VBRICK7 850FX 2TB R6(14+2) 3.84	\$0	Each	10%	\$0	Other	ES-AF
VB7-850X-2TB-2F03U	VB7-850X-2TB-2F03U	VMAX AFA FAMILY	VBRICK7 850FX 2TB R6(14+2) 3.84 UPG	\$0	Each	10%	\$0	Other	ES-AF
VB7-850X-2TB-2R57	VB7-850X-2TB-2R57	VMAX AFA FAMILY	VBRICK7 850FX 2TB RAID5(7+1)	\$2,389,930	Each	10%	\$2,150,937	Other	ES-AF
VB7-850X-2TB-2R57U	VB7-850X-2TB-2R57U	VMAX AFA FAMILY	VBRICK7 850FX 2TB RAID5(7+1) UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF
VB7-850X-2TB-2R614	VB7-850X-2TB-2R614	VMAX AFA FAMILY	VBRICK7 850FX 2TB RAID6(14+2)	\$2,389,930	Each	10%	\$2,150,937	Other	ES-AF
VB7-850X-2TB-2R64U	VB7-850X-2TB-2R64U	VMAX AFA FAMILY	VBRICK7 850FX 2TB RAID6(14+2) UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF
VB7-850X-2TB-4R57	VB7-850X-2TB-4R57	VMAX AFA FAMILY	VBRICK7 850FX 2TB 4RAID5(7+1)	\$2,389,930	Each	10%	\$2,150,937	Other	ES-AF
VB7-850X-2TB-4R57U	VB7-850X-2TB-4R57U	VMAX AFA FAMILY	VBRICK7 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF
VB7-85TF-1TB-2F03U	VB7-85TF-1TB-2F03U	VMAX AFA FAMILY	VBRICK7 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,289,700	Each	10%	\$2,060,730	Other	ES-AF
VB7-85TF-1TB-2R57U	VB7-85TF-1TB-2R57U	VMAX AFA FAMILY	VBRICK7 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195	Each	10%	\$1,311,476	Other	ES-AF
VB7-85TF-1TB-2R64U	VB7-85TF-1TB-2R64U	VMAX AFA FAMILY	VBRICK7 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195	Each	10%	\$1,311,476	Other	ES-AF
VB7-85TF-1TB-4R57U	VB7-85TF-1TB-4R57U	VMAX AFA FAMILY	VBRICK7 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195	Each	10%	\$1,311,476	Other	ES-AF
VB7-85TF-2TB-2F03U	VB7-85TF-2TB-2F03U	VMAX AFA FAMILY	VBRICK7 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,369,700	Each	10%	\$3,032,730	Other	ES-AF
VB7-85TF-2TB-2R57U	VB7-85TF-2TB-2R57U	VMAX AFA FAMILY	VBRICK7 850F 2TB RAID5(7+1) TAA UPG	\$2,537,195	Each	10%	\$2,283,476	Other	ES-AF
VB7-85TF-2TB-2R64U	VB7-85TF-2TB-2R64U	VMAX AFA FAMILY	VBRICK7 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195	Each	10%	\$2,283,476	Other	ES-AF
VB7-85TF-2TB-4R57U	VB7-85TF-2TB-4R57U	VMAX AFA FAMILY	VBRICK7 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195	Each	10%	\$2,283,476	Other	ES-AF
VB7-85TX-1TB-2F03U	VB7-85TX-1TB-2F03U	VMAX AFA FAMILY	VBRICK7 850FX 1TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
VB7-85TX-1TB-2R57U	VB7-85TX-1TB-2R57U	VMAX AFA FAMILY	VBRICK7 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915	Each	10%	\$1,609,124	Other	ES-AF
VB7-85TX-1TB-2R64U	VB7-85TX-1TB-2R64U	VMAX AFA FAMILY	VBRICK7 850FX 1TB RAID6(14+2) TAA UPG	\$1,787,915	Each	10%	\$1,609,124	Other	ES-AF
VB7-85TX-1TB-4R57U	VB7-85TX-1TB-4R57U	VMAX AFA FAMILY	VBRICK7 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915	Each	10%	\$1,609,124	Other	ES-AF
VB7-85TX-2TB-2F03U	VB7-85TX-2TB-2F03U	VMAX AFA FAMILY	VBRICK7 850FX 2TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
VB7-85TX-2TB-2R57U	VB7-85TX-2TB-2R57U	VMAX AFA FAMILY	VBRICK7 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Category (REQUIRED) use drop-down	Column L (Column I*Column K) Price/UoM (Calculated)	
VB8-850X-2TB-2R57U	VB8-850X-2TB-2R57U	VMAX AFA FAMILY	VBRICK8 850FX 2TB RAID5(7+1) UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF
VB8-850X-2TB-2R614	VB8-850X-2TB-2R614	VMAX AFA FAMILY	VBRICK8 850FX 2TB RAID6(14+2)	\$2,389,930	Each	10%	\$2,150,937	Other	ES-AF
VB8-850X-2TB-2R64U	VB8-850X-2TB-2R64U	VMAX AFA FAMILY	VBRICK8 850FX 2TB RAID6(14+2) UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF
VB8-850X-2TB-4R57	VB8-850X-2TB-4R57	VMAX AFA FAMILY	VBRICK8 850FX 2TB 4RAID5(7+1)	\$2,389,930	Each	10%	\$2,150,937	Other	ES-AF
VB8-850X-2TB-4R57U	VB8-850X-2TB-4R57U	VMAX AFA FAMILY	VBRICK8 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF
VB8-85TF-1TB-2F03U	VB8-85TF-1TB-2F03U	VMAX AFA FAMILY	VBRICK8 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,289,700	Each	10%	\$2,060,730	Other	ES-AF
VB8-85TF-1TB-2R57U	VB8-85TF-1TB-2R57U	VMAX AFA FAMILY	VBRICK8 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195	Each	10%	\$1,311,476	Other	ES-AF
VB8-85TF-1TB-2R64U	VB8-85TF-1TB-2R64U	VMAX AFA FAMILY	VBRICK8 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195	Each	10%	\$1,311,476	Other	ES-AF
VB8-85TF-1TB-4R57U	VB8-85TF-1TB-4R57U	VMAX AFA FAMILY	VBRICK8 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195	Each	10%	\$1,311,476	Other	ES-AF
VB8-85TF-2TB-2F03U	VB8-85TF-2TB-2F03U	VMAX AFA FAMILY	VBRICK8 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,369,700	Each	10%	\$3,032,730	Other	ES-AF
VB8-85TF-2TB-2R57U	VB8-85TF-2TB-2R57U	VMAX AFA FAMILY	VBRICK8 850F 2TB RAID5(7+1) TAA UPG	\$2,537,195	Each	10%	\$2,283,476	Other	ES-AF
VB8-85TF-2TB-2R64U	VB8-85TF-2TB-2R64U	VMAX AFA FAMILY	VBRICK8 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195	Each	10%	\$2,283,476	Other	ES-AF
VB8-85TF-2TB-4R57U	VB8-85TF-2TB-4R57U	VMAX AFA FAMILY	VBRICK8 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195	Each	10%	\$2,283,476	Other	ES-AF
VB8-85TX-1TB-2F03U	VB8-85TX-1TB-2F03U	VMAX AFA FAMILY	VBRICK8 850FX 1TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
VB8-85TX-1TB-2R57U	VB8-85TX-1TB-2R57U	VMAX AFA FAMILY	VBRICK8 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915	Each	10%	\$1,609,124	Other	ES-AF
VB8-85TX-1TB-2R64U	VB8-85TX-1TB-2R64U	VMAX AFA FAMILY	VBRICK8 850FX 1TB RAID6(14+2) TAA UPG	\$1,787,915	Each	10%	\$1,609,124	Other	ES-AF
VB8-85TX-1TB-4R57U	VB8-85TX-1TB-4R57U	VMAX AFA FAMILY	VBRICK8 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915	Each	10%	\$1,609,124	Other	ES-AF
VB8-85TX-2TB-2F03U	VB8-85TX-2TB-2F03U	VMAX AFA FAMILY	VBRICK8 850FX 2TB R6(14+2) 3.84 TAA UPG	\$0	Each	10%	\$0	Other	ES-AF
VB8-85TX-2TB-2R57U	VB8-85TX-2TB-2R57U	VMAX AFA FAMILY	VBRICK8 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF
VB8-85TX-2TB-2R64U	VB8-85TX-2TB-2R64U	VMAX AFA FAMILY	VBRICK8 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF
VB8-85TX-2TB-4R57U	VB8-85TX-2TB-4R57U	VMAX AFA FAMILY	VBRICK8 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915	Each	10%	\$2,581,124	Other	ES-AF
VB8-8ELF-1TB-2F03	VB8-8ELF-1TB-2F03	VMAX AFA FAMILY	VBRICK8 850F 1TB R6(14+2) 3.84 HW Only	\$1,576,835	Each	10%	\$1,419,152	Other	ES-AF
VB8-8ELF-1TB-2F03U	VB8-8ELF-1TB-2F03U	VMAX AFA FAMILY	VBRICK8 850F 1TB R6(14+2) 3.84 HW Only UPG	\$1,958,450	Each	10%	\$1,762,605	Other	ES-AF
VB8-8ELF-1TB-2R57	VB8-8ELF-1TB-2R57	VMAX AFA FAMILY	VBRICK8 850F 1TB R5(7+1) HW Only	\$1,048,705	Each	10%	\$943,835	Other	ES-AF
VB8-8ELF-1TB-2R57U	VB8-8ELF-1TB-2R57U	VMAX AFA FAMILY	VBRICK8 850F 1TB R5(7+1) HW Only UPG	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB8-8ELF-1TB-2R614	VB8-8ELF-1TB-2R614	VMAX AFA FAMILY	VBRICK8 850F 1TB R6(14+2) HW Only	\$1,048,705	Each	10%	\$943,835	Other	ES-AF
VB8-8ELF-1TB-2R64U	VB8-8ELF-1TB-2R64U	VMAX AFA FAMILY	VBRICK8 850F 1TB R6(14+2) HW Only UPG	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB8-8ELF-1TB-4R57	VB8-8ELF-1TB-4R57	VMAX AFA FAMILY	VBRICK8 850F 1TB 4R5(7+1) HW Only	\$1,048,705	Each	10%	\$943,835	Other	ES-AF
VB8-8ELF-1TB-4R57U	VB8-8ELF-1TB-4R57U	VMAX AFA FAMILY	VBRICK8 850F 1TB 4R5(7+1) HW Only UPG	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB8-8ELF-2TB-2F03	VB8-8ELF-2TB-2F03	VMAX AFA FAMILY	VBRICK8 850F 2TB R6(14+2) 3.84 HW Only	\$2,476,835	Each	10%	\$2,229,152	Other	ES-AF
VB8-8ELF-2TB-2F03U	VB8-8ELF-2TB-2F03U	VMAX AFA FAMILY	VBRICK8 850F 2TB R6(14+2) 3.84 HW Only UPG	\$3,038,450	Each	10%	\$2,734,605	Other	ES-AF
VB8-8ELF-2TB-2R57	VB8-8ELF-2TB-2R57	VMAX AFA FAMILY	VBRICK8 850F 2TB R5(7+1) HW Only	\$1,948,705	Each	10%	\$1,753,835	Other	ES-AF
VB8-8ELF-2TB-2R57U	VB8-8ELF-2TB-2R57U	VMAX AFA FAMILY	VBRICK8 850F 2TB R5(7+1) HW Only UPG	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB8-8ELF-2TB-2R614	VB8-8ELF-2TB-2R614	VMAX AFA FAMILY	VBRICK8 850F 2TB R6(14+2) HW Only	\$1,948,705	Each	10%	\$1,753,835	Other	ES-AF
VB8-8ELF-2TB-2R64U	VB8-8ELF-2TB-2R64U	VMAX AFA FAMILY	VBRICK8 850F 2TB R6(14+2) HW Only UPG	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB8-8ELF-2TB-4R57	VB8-8ELF-2TB-4R57	VMAX AFA FAMILY	VBRICK8 850F 2TB 4R5(7+1) HW Only	\$1,948,705	Each	10%	\$1,753,835	Other	ES-AF
VB8-8ELF-2TB-4R57U	VB8-8ELF-2TB-4R57U	VMAX AFA FAMILY	VBRICK8 850F 2TB 4R5(7+1) HW Only UPG	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB8-8ELX-1TB-2F03	VB8-8ELX-1TB-2F03	VMAX AFA FAMILY	VBRICK8 850FX 1TB R6(14+2) 3.84 HW Only	\$1,682,305	Each	10%	\$1,514,075	Other	ES-AF
VB8-8ELX-1TB-2F03U	VB8-8ELX-1TB-2F03U	VMAX AFA FAMILY	VBRICK8 850FX 1TB R6(14+2) 3.84 HW Only UPG	\$2,175,220	Each	10%	\$1,957,698	Other	ES-AF
VB8-8ELX-1TB-2R57	VB8-8ELX-1TB-2R57	VMAX AFA FAMILY	VBRICK8 850FX 1TB R5(7+1) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB8-8ELX-1TB-2R57U	VB8-8ELX-1TB-2R57U	VMAX AFA FAMILY	VBRICK8 850FX 1TB R5(7+1) HW Only UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB8-8ELX-1TB-2R614	VB8-8ELX-1TB-2R614	VMAX AFA FAMILY	VBRICK8 850FX 1TB R6(14+2) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB8-8ELX-1TB-2R64U	VB8-8ELX-1TB-2R64U	VMAX AFA FAMILY	VBRICK8 850FX 1TB R6(14+2) HW Only UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB8-8ELX-1TB-4R57	VB8-8ELX-1TB-4R57	VMAX AFA FAMILY	VBRICK8 850FX 1TB 4R5(7+1) HW Only	\$1,098,790	Each	10%	\$988,911	Other	ES-AF
VB8-8ELX-1TB-4R57U	VB8-8ELX-1TB-4R57U	VMAX AFA FAMILY	VBRICK8 850FX 1TB 4R5(7+1) HW Only UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB8-8ELX-2TB-2F03	VB8-8ELX-2TB-2F03	VMAX AFA FAMILY	VBRICK8 850FX 2TB R6(14+2) 3.84 HW Only	\$2,582,305	Each	10%	\$2,324,075	Other	ES-AF
VB8-8ELX-2TB-2F03U	VB8-8ELX-2TB-2F03U	VMAX AFA FAMILY	VBRICK8 850FX 2TB R6(14+2) 3.84 HW Only UPG	\$3,255,220	Each	10%	\$2,929,698	Other	ES-AF
VB8-8ELX-2TB-2R57	VB8-8ELX-2TB-2R57	VMAX AFA FAMILY	VBRICK8 850FX 2TB R5(7+1) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB8-8ELX-2TB-2R57U	VB8-8ELX-2TB-2R57U	VMAX AFA FAMILY	VBRICK8 850FX 2TB R5(7+1) HW Only UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB8-8ELX-2TB-2R614	VB8-8ELX-2TB-2R614	VMAX AFA FAMILY	VBRICK8 850FX 2TB R6(14+2) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB8-8ELX-2TB-2R64U	VB8-8ELX-2TB-2R64U	VMAX AFA FAMILY	VBRICK8 850FX 2TB R6(14+2) HW Only UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB8-8ELX-2TB-4R57	VB8-8ELX-2TB-4R57	VMAX AFA FAMILY	VBRICK8 850FX 2TB 4R5(7+1) HW Only	\$1,998,790	Each	10%	\$1,798,911	Other	ES-AF
VB8-8ELX-2TB-4R57U	VB8-8ELX-2TB-4R57U	VMAX AFA FAMILY	VBRICK8 850FX 2TB 4R5(7+1) HW Only UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB8-8ETF-1TB-2F03U	VB8-8ETF-1TB-2F03U	VMAX AFA FAMILY	VBRICK8 850F 1TB R6(14+2) 3.84 HW Only TAAU	\$1,958,450	Each	10%	\$1,762,605	Other	ES-AF
VB8-8ETF-1TB-2R57U	VB8-8ETF-1TB-2R57U	VMAX AFA FAMILY	VBRICK8 850F 1TB R5(7+1) HW Only TAA UPG	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB8-8ETF-1TB-2R64U	VB8-8ETF-1TB-2R64U	VMAX AFA FAMILY	VBRICK8 850F 1TB R6(14+2) HW Only TAA UPG	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB8-8ETF-1TB-4R57U	VB8-8ETF-1TB-4R57U	VMAX AFA FAMILY	VBRICK8 850F 1TB 4R5(7+1) HW Only TAA UPG	\$1,291,570	Each	10%	\$1,162,413	Other	ES-AF
VB8-8ETF-2TB-2F03U	VB8-8ETF-2TB-2F03U	VMAX AFA FAMILY	VBRICK8 850F 2TB R6(14+2) 3.84 HW Only TAAU	\$3,038,450	Each	10%	\$2,734,605	Other	ES-AF
VB8-8ETF-2TB-2R57U	VB8-8ETF-2TB-2R57U	VMAX AFA FAMILY	VBRICK8 850F 2TB R5(7+1) HW Only TAA UPG	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB8-8ETF-2TB-2R64U	VB8-8ETF-2TB-2R64U	VMAX AFA FAMILY	VBRICK8 850F 2TB R6(14+2) HW Only TAA UPG	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB8-8ETF-2TB-4R57U	VB8-8ETF-2TB-4R57U	VMAX AFA FAMILY	VBRICK8 850F 2TB 4R5(7+1) HW Only TAA UPG	\$2,371,570	Each	10%	\$2,134,413	Other	ES-AF
VB8-8ETX-1TB-2F03U	VB8-8ETX-1TB-2F03U	VMAX AFA FAMILY	VBRICK8 850FX 1TB R6(14+2) 3.84 HW Only TAAU	\$2,175,220	Each	10%	\$1,957,698	Other	ES-AF
VB8-8ETX-1TB-2R57U	VB8-8ETX-1TB-2R57U	VMAX AFA FAMILY	VBRICK8 850FX 1TB R5(7+1) HW Only TAA UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB8-8ETX-1TB-2R64U	VB8-8ETX-1TB-2R64U	VMAX AFA FAMILY	VBRICK8 850FX 1TB R6(14+2) HW Only TAA UPG	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB8-8ETX-1TB-4R57U	VB8-8ETX-1TB-4R57U	VMAX AFA FAMILY	VBRICK8 850FX 1TB 4R5(7+1) HW Only TAAU	\$1,396,775	Each	10%	\$1,257,098	Other	ES-AF
VB8-8ETX-2TB-2F03U	VB8-8ETX-2TB-2F03U	VMAX AFA FAMILY	VBRICK8 850FX 2TB R6(14+2) 3.84 HW Only TAAU	\$3,255,220	Each	10%	\$2,929,698	Other	ES-AF
VB8-8ETX-2TB-2R57U	VB8-8ETX-2TB-2R57U	VMAX AFA FAMILY	VBRICK8 850FX 2TB R5(7+1) HW Only TAA UPG	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB8-8ETX-2TB-2R64U	VB8-8ETX-2TB-2R64U	VMAX AFA FAMILY	VBRICK8 850FX 2TB R6(14+2) HW Only TAAU	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VB8-8ETX-2TB-4R57U	VB8-8ETX-2TB-4R57U	VMAX AFA FAMILY	VBRICK8 850FX 2TB 4R5(7+1) HW Only TAAU	\$2,476,775	Each	10%	\$2,229,098	Other	ES-AF
VMAX-MICRON	VMAX-MICRON	VMAX AFA FAMILY	VMAX Micron Memory Tracking Model	\$0	Each	10%	\$0	Other	ES-AF
VS3-000-333	VS3-000-333	VMAX AFA FAMILY	VMAX ALL FLASH F SUITE OS TLA =CC	\$0	Each	10%	\$0	Other	ES-AF
VS3-000-334	VS3-000-334	VMAX AFA FAMILY	VMAX ALL FLASH F SUITE ENABLER TLA =CC	\$0	Each	10%	\$0	Other	ES-AF
VS3-000-335	VS3-000-335	VMAX AFA FAMILY	VMAX ALL FLASH FX SUITE OS TLA =CC	\$0	Each	10%	\$0	Other	ES-AF
VS3-000-336	VS3-000-336	VMAX AFA FAMILY	VMAX ALL FLASH FX SUITE ENABLER TLA =CC	\$0	Each	10%	\$0	Other	ES-AF
VS3-000-337	VS3-000-337	VMAX AFA FAMILY	VMAX ALL FLASH FX CLOUD_X TLA =IC	\$0	Each	10%	\$0	Other	ES-AF
VS3-000-338	VS3-000-338	VMAX AFA FAMILY	VMAX ALL FLASH REMOTE REP AL TLA=CC	\$0	Each	10%	\$0	Other	ES-AF
VS3-000-339	VS3-000-339	VMAX AFA FAMILY	VMAX ALL FLASH SRDF METRO ALC TLA=CC	\$0	Each	10%	\$0	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM	\$0				
VSL3-000-340	VSL3-000-340	VMAX AFA FAMILY	VMAX ALL FLASH F CLOUD.X ALC TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-341	VSL3-000-341	VMAX AFA FAMILY	VMAXAF F Suite Encryption ALC TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-342	VSL3-000-342	VMAX AFA FAMILY	VMAX ALL FLASH UNISPHERE360 ALC TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-343	VSL3-000-343	VMAX AFA FAMILY	SRM for VMAX AF TLA SW License=CC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-344	VSL3-000-344	VMAX AFA FAMILY	VMAX ALL FLASH CONTROLLER ALC TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-352	VSL3-000-352	VMAX AFA FAMILY	PowerPath/VE VMAX AF or PowerMax TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-353	VSL3-000-353	VMAX AFA FAMILY	VMAX ALL FLASH zF SUITE BASE TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-354	VSL3-000-354	VMAX AFA FAMILY	VMAX ALL FLASH zFX ENABLER TLA=CC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-355	VSL3-000-355	VMAX AFA FAMILY	VMAX ALL FLASH zFX SUITE BASE TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-356	VSL3-000-356	VMAX AFA FAMILY	VMAX ALL FLASH REM REP MFR TU ALC TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-357	VSL3-000-357	VMAX AFA FAMILY	VMAX ALL FLASH zDP BASE ALC TLA=CC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-358	VSL3-000-358	VMAX AFA FAMILY	VMAX ALL FLASH AUTOSWAP BASE ALC TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-359	VSL3-000-359	VMAX AFA FAMILY	VMAX ALL FLASH GDDR BASE ALC TLA=CC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-360	VSL3-000-360	VMAX AFA FAMILY	VMAX ALL FLASH MF ESSENT PLUS ALC TLA=CC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-390	VSL3-000-390	VMAX AFA FAMILY	VMAXAF FX Suite Encryption ALC TLA=IC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-000-396	VSL3-000-396	VMAX AFA FAMILY	VMAX Flash FX Suite Enabler 1TB TLA=CC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-002-028	VSL3-002-028	VMAX AFA FAMILY	RP/EX Remote VMAX 250 LIC TLA=CC	\$0	Each	10%	\$0	Other	ES-AF	
VSL3-002-029	VSL3-002-029	VMAX AFA FAMILY	RP/EX Remote VMAX 450/850/950 LIC TLA=CC	\$0	Each	10%	\$0	Other	ES-AF	
ZB1-450F-1TB-2F03	ZB1-450F-1TB-2F03	VMAX AFA FAMILY	ZBRICK1 450F 1TB R6(14+2) 3.84	\$1,860,200	Each	10%	\$1,674,180	Other	ES-AF	
ZB1-450F-1TB-2R57	ZB1-450F-1TB-2R57	VMAX AFA FAMILY	ZBRICK1 450F 1TB RAID5(7+1)	\$1,192,035	Each	10%	\$1,072,832	Other	ES-AF	
ZB1-450F-1TB-2R614	ZB1-450F-1TB-2R614	VMAX AFA FAMILY	ZBRICK1 450F 1TB RAID6(14+2)	\$1,192,035	Each	10%	\$1,072,832	Other	ES-AF	
ZB1-450F-1TB-4R57	ZB1-450F-1TB-4R57	VMAX AFA FAMILY	ZBRICK1 450F 1TB 4RAID5(7+1)	\$1,192,035	Each	10%	\$1,072,832	Other	ES-AF	
ZB1-450F-2TB-2F03	ZB1-450F-2TB-2F03	VMAX AFA FAMILY	ZBRICK1 450F 2TB R6(14+2) 3.84	\$2,760,200	Each	10%	\$2,484,180	Other	ES-AF	
ZB1-450F-2TB-2R57	ZB1-450F-2TB-2R57	VMAX AFA FAMILY	ZBRICK1 450F 2TB RAID5(7+1)	\$2,092,035	Each	10%	\$1,882,832	Other	ES-AF	
ZB1-450F-2TB-2R614	ZB1-450F-2TB-2R614	VMAX AFA FAMILY	ZBRICK1 450F 2TB RAID6(14+2)	\$2,092,035	Each	10%	\$1,882,832	Other	ES-AF	
ZB1-450F-2TB-4R57	ZB1-450F-2TB-4R57	VMAX AFA FAMILY	ZBRICK1 450F 2TB 4RAID5(7+1)	\$2,092,035	Each	10%	\$1,882,832	Other	ES-AF	
ZB1-450X-1TB-2F03	ZB1-450X-1TB-2F03	VMAX AFA FAMILY	ZBRICK1 450FX 1TB R6(14+2) 3.84	\$2,406,710	Each	10%	\$2,166,039	Other	ES-AF	
ZB1-450X-1TB-2R57	ZB1-450X-1TB-2R57	VMAX AFA FAMILY	ZBRAID5(7+1)	\$1,465,725	Each	10%	\$1,319,153	Other	ES-AF	
ZB1-450X-1TB-2R614	ZB1-450X-1TB-2R614	VMAX AFA FAMILY	ZBRICK1 450FX 1TB RAID6(14+2)	\$1,465,725	Each	10%	\$1,319,153	Other	ES-AF	
ZB1-450X-1TB-4R57	ZB1-450X-1TB-4R57	VMAX AFA FAMILY	ZBRICK1 450FX 1TB 4RAID5(7+1)	\$1,465,725	Each	10%	\$1,319,153	Other	ES-AF	
ZB1-450X-2TB-2F03	ZB1-450X-2TB-2F03	VMAX AFA FAMILY	ZBRICK1 450FX 2TB R6(14+2) 3.84	\$3,306,710	Each	10%	\$2,976,039	Other	ES-AF	
ZB1-450X-2TB-2R57	ZB1-450X-2TB-2R57	VMAX AFA FAMILY	ZBRICK1 450FX 2TB RAID5(7+1)	\$2,365,725	Each	10%	\$2,129,153	Other	ES-AF	
ZB1-450X-2TB-2R614	ZB1-450X-2TB-2R614	VMAX AFA FAMILY	ZBRICK1 450FX 2TB RAID6(14+2)	\$2,365,725	Each	10%	\$2,129,153	Other	ES-AF	
ZB1-450X-2TB-4R57	ZB1-450X-2TB-4R57	VMAX AFA FAMILY	ZBRICK1 450FX 2TB 4RAID5(7+1)	\$2,365,725	Each	10%	\$2,129,153	Other	ES-AF	
ZB1-4ELF-1TB-2F03	ZB1-4ELF-1TB-2F03	VMAX AFA FAMILY	ZBRICK1 450F 1TB R6(14+2) 3.84 HW Only	\$1,558,840	Each	10%	\$1,402,956	Other	ES-AF	
ZB1-4ELF-1TB-2R57	ZB1-4ELF-1TB-2R57	VMAX AFA FAMILY	ZBRICK1 450F 1TB R5(7+1) HW Only	\$1,041,350	Each	10%	\$937,215	Other	ES-AF	
ZB1-4ELF-1TB-2R614	ZB1-4ELF-1TB-2R614	VMAX AFA FAMILY	ZBRICK1 450F 1TB R6(14+2) HW Only	\$1,041,350	Each	10%	\$937,215	Other	ES-AF	
ZB1-4ELF-1TB-4R57	ZB1-4ELF-1TB-4R57	VMAX AFA FAMILY	ZBRICK1 450F 1TB 4R5(7+1) HW Only	\$1,041,350	Each	10%	\$937,215	Other	ES-AF	
ZB1-4ELF-2TB-2F03	ZB1-4ELF-2TB-2F03	VMAX AFA FAMILY	ZBRICK1 450F 2TB R6(14+2) 3.84 HW Only	\$2,458,840	Each	10%	\$2,212,956	Other	ES-AF	
ZB1-4ELF-2TB-2R57	ZB1-4ELF-2TB-2R57	VMAX AFA FAMILY	ZBRICK1 450F 2TB R5(7+1) HW Only	\$1,941,350	Each	10%	\$1,747,215	Other	ES-AF	
ZB1-4ELF-2TB-2R614	ZB1-4ELF-2TB-2R614	VMAX AFA FAMILY	ZBRICK1 450F 2TB R6(14+2) HW Only	\$1,941,350	Each	10%	\$1,747,215	Other	ES-AF	
ZB1-4ELF-2TB-4R57	ZB1-4ELF-2TB-4R57	VMAX AFA FAMILY	ZBRICK1 450F 2TB 4R5(7+1) HW Only	\$1,941,350	Each	10%	\$1,747,215	Other	ES-AF	
ZB1-4ELX-1TB-2F03	ZB1-4ELX-1TB-2F03	VMAX AFA FAMILY	ZBRICK1 450FX 1TB R6(14+2) 3.84 HW Only	\$1,647,855	Each	10%	\$1,463,070	Other	ES-AF	
ZB1-4ELX-1TB-2R57	ZB1-4ELX-1TB-2R57	VMAX AFA FAMILY	ZBRICK1 450FX 1TB R5(7+1) HW Only	\$1,086,285	Each	10%	\$977,657	Other	ES-AF	
ZB1-4ELX-1TB-2R614	ZB1-4ELX-1TB-2R614	VMAX AFA FAMILY	ZBRICK1 450FX 1TB R6(14+2) HW Only	\$1,086,285	Each	10%	\$977,657	Other	ES-AF	
ZB1-4ELX-1TB-4R57	ZB1-4ELX-1TB-4R57	VMAX AFA FAMILY	ZBRICK1 450FX 1TB 4R5(7+1) HW Only	\$1,086,285	Each	10%	\$977,657	Other	ES-AF	
ZB1-4ELX-2TB-2F03	ZB1-4ELX-2TB-2F03	VMAX AFA FAMILY	ZBRICK1 450FX 2TB R6(14+2) 3.84 HW Only	\$2,547,855	Each	10%	\$2,293,070	Other	ES-AF	
ZB1-4ELX-2TB-2R57	ZB1-4ELX-2TB-2R57	VMAX AFA FAMILY	ZBRICK1 450FX 2TB R5(7+1) HW Only	\$1,986,285	Each	10%	\$1,787,657	Other	ES-AF	
ZB1-4ELX-2TB-2R614	ZB1-4ELX-2TB-2R614	VMAX AFA FAMILY	ZBRICK1 450FX 2TB R6(14+2) HW Only	\$1,986,285	Each	10%	\$1,787,657	Other	ES-AF	
ZB1-4ELX-2TB-4R57	ZB1-4ELX-2TB-4R57	VMAX AFA FAMILY	ZBRICK1 450FX 2TB 4R5(7+1) HW Only	\$1,986,285	Each	10%	\$1,787,657	Other	ES-AF	
ZB1-850F-1TB-2F03	ZB1-850F-1TB-2F03	VMAX AFA FAMILY	ZBRICK1 850F 1TB R6(14+2) 3.84	\$2,006,385	Each	10%	\$1,805,747	Other	ES-AF	
ZB1-850F-1TB-2R57	ZB1-850F-1TB-2R57	VMAX AFA FAMILY	ZBRICK1 850F 1TB RAID5(7+1)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF	
ZB1-850F-1TB-2R614	ZB1-850F-1TB-2R614	VMAX AFA FAMILY	ZBRICK1 850F 1TB RAID6(14+2)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF	
ZB1-850F-1TB-4R57	ZB1-850F-1TB-4R57	VMAX AFA FAMILY	ZBRICK1 850F 1TB 4RAID5(7+1)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF	
ZB1-850F-2TB-2F03	ZB1-850F-2TB-2F03	VMAX AFA FAMILY	ZBRICK1 850F 2TB R6(14+2) 3.84	\$2,906,385	Each	10%	\$2,615,747	Other	ES-AF	
ZB1-850F-2TB-2R57	ZB1-850F-2TB-2R57	VMAX AFA FAMILY	ZBRICK1 850F 2TB RAID5(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF	
ZB1-850F-2TB-2R614	ZB1-850F-2TB-2R614	VMAX AFA FAMILY	ZBRICK1 850F 2TB RAID6(14+2)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF	
ZB1-850F-2TB-4R57	ZB1-850F-2TB-4R57	VMAX AFA FAMILY	ZBRICK1 850F 2TB 4RAID5(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF	
ZB1-850X-1TB-2F03	ZB1-850X-1TB-2F03	VMAX AFA FAMILY	ZBRICK1 850FX 1TB R6(14+2) 3.84	\$2,554,810	Each	10%	\$2,299,329	Other	ES-AF	
ZB1-850X-1TB-2R57	ZB1-850X-1TB-2R57	VMAX AFA FAMILY	ZBRICK1 850FX 1TB RAID5(7+1)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF	
ZB1-850X-1TB-2R614	ZB1-850X-1TB-2R614	VMAX AFA FAMILY	ZBRICK1 850FX 1TB RAID6(14+2)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF	
ZB1-850X-1TB-4R57	ZB1-850X-1TB-4R57	VMAX AFA FAMILY	ZBRICK1 850FX 1TB 4RAID5(7+1)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF	
ZB1-850X-2TB-2F03	ZB1-850X-2TB-2F03	VMAX AFA FAMILY	ZBRICK1 850FX 2TB R6(14+2) 3.84	\$3,454,810	Each	10%	\$3,109,329	Other	ES-AF	
ZB1-850X-2TB-2R57	ZB1-850X-2TB-2R57	VMAX AFA FAMILY	ZBRICK1 850FX 2TB RAID5(7+1)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF	
ZB1-850X-2TB-2R614	ZB1-850X-2TB-2R614	VMAX AFA FAMILY	ZBRICK1 850FX 2TB RAID6(14+2)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF	
ZB1-850X-2TB-4R57	ZB1-850X-2TB-4R57	VMAX AFA FAMILY	ZBRICK1 850FX 2TB 4RAID5(7+1)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF	
ZB1-8ELF-1TB-2F03	ZB1-8ELF-1TB-2F03	VMAX AFA FAMILY	ZBRICK1 850F 1TB R6(14+2) 3.84 HW Only	\$1,705,025	Each	10%	\$1,534,523	Other	ES-AF	
ZB1-8ELF-1TB-2R57	ZB1-8ELF-1TB-2R57	VMAX AFA FAMILY	ZBRICK1 850F 1TB R5(7+1) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF	
ZB1-8ELF-1TB-2R614	ZB1-8ELF-1TB-2R614	VMAX AFA FAMILY	ZBRICK1 850F 1TB R6(14+2) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF	
ZB1-8ELF-1TB-4R57	ZB1-8ELF-1TB-4R57	VMAX AFA FAMILY	ZBRICK1 850F 1TB 4R5(7+1) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF	
ZB1-8ELF-2TB-2F03	ZB1-8ELF-2TB-2F03	VMAX AFA FAMILY	ZBRICK1 850F 2TB R6(14+2) 3.84 HW Only	\$2,605,025	Each	10%	\$2,344,523	Other	ES-AF	
ZB1-8ELF-2TB-2R57	ZB1-8ELF-2TB-2R57	VMAX AFA FAMILY	ZBRICK1 850F 2TB R5(7+1) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF	
ZB1-8ELF-2TB-2R614	ZB1-8ELF-2TB-2R614	VMAX AFA FAMILY	ZBRICK1 850F 2TB R6(14+2) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF	
ZB1-8ELF-2TB-4R57	ZB1-8ELF-2TB-4R57	VMAX AFA FAMILY	ZBRICK1 850F 2TB 4R5(7+1) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF	
ZB1-8ELX-1TB-2F03	ZB1-8ELX-1TB-2F03	VMAX AFA FAMILY	ZBRICK1 850FX 1TB R6(14+2) 3.84 HW Only	\$1,795,955	Each	10%	\$1,616,360	Other	ES-AF	
ZB1-8ELX-1TB-2R57	ZB1-8ELX-1TB-2R57	VMAX AFA FAMILY	ZBRICK1 850FX 1TB R5(7+1) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF	
ZB1-8ELX-1TB-2R614	ZB1-8ELX-1TB-2R614	VMAX AFA FAMILY	ZBRICK1 850FX 1TB R6(14+2) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ZB2-4ELX-2TB-2F03	ZB2-4ELX-2TB-2F03	VMAX AFA FAMILY	ZBRICK2 450FX 2TB R6(14+2) 3.84 HW Only	\$2,569,800	Each	10%	\$2,312,820	Other	ES-AF
ZB2-4ELX-2TB-2F03U	ZB2-4ELX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK2 450FX 2TB R614+2 3.84 HW OnlyUPG	\$3,235,535	Each	10%	\$2,911,982	Other	ES-AF
ZB2-4ELX-2TB-2R57	ZB2-4ELX-2TB-2R57	VMAX AFA FAMILY	ZBRICK2 450FX 2TB R5(7+1) HW Only	\$1,986,285	Each	10%	\$1,787,657	Other	ES-AF
ZB2-4ELX-2TB-2R57U	ZB2-4ELX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK2 450FX 2TB R5(7+1) HW Only UPG	\$2,459,445	Each	10%	\$2,213,501	Other	ES-AF
ZB2-4ELX-2TB-2R614	ZB2-4ELX-2TB-2R614	VMAX AFA FAMILY	ZBRICK2 450FX 2TB R6(14+2) HW Only	\$1,986,285	Each	10%	\$1,787,657	Other	ES-AF
ZB2-4ELX-2TB-2R64U	ZB2-4ELX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK2 450FX 2TB R6(14+2) HW Only UPG	\$2,459,445	Each	10%	\$2,213,501	Other	ES-AF
ZB2-4ELX-2TB-4R57	ZB2-4ELX-2TB-4R57	VMAX AFA FAMILY	ZBRICK2 450FX 2TB 4R5(7+1) HW Only	\$1,986,285	Each	10%	\$1,787,657	Other	ES-AF
ZB2-4ELX-2TB-4R57U	ZB2-4ELX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK2 450FX 2TB 4R5(7+1) HW Only UPG	\$2,459,445	Each	10%	\$2,213,501	Other	ES-AF
ZB2-4ETF-1TB-2F03U	ZB2-4ETF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK2 450F 1TB R614+2 3.84 HW OnlyTAAU	\$1,943,650	Each	10%	\$1,749,285	Other	ES-AF
ZB2-4ETF-1TB-2R57U	ZB2-4ETF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK2 450F 1TB R5(7+1) HW Only TAA UP	\$1,279,760	Each	10%	\$1,151,784	Other	ES-AF
ZB2-4ETF-1TB-2R64U	ZB2-4ETF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK2 450F 1TB R6(14+2) HW Only TAA UP	\$1,279,760	Each	10%	\$1,151,784	Other	ES-AF
ZB2-4ETF-1TB-4R57U	ZB2-4ETF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK2 450F 1TB 4R5(7+1) HW Only TAA UP	\$1,279,760	Each	10%	\$1,151,784	Other	ES-AF
ZB2-4ETF-2TB-2F03U	ZB2-4ETF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK2 450F 2TB R614+2 3.84 HW OnlyTAAU	\$3,010,875	Each	10%	\$2,709,788	Other	ES-AF
ZB2-4ETF-2TB-2R57U	ZB2-4ETF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK2 450F 2TB R5(7+1) HW Only TAA UP	\$2,359,760	Each	10%	\$2,123,784	Other	ES-AF
ZB2-4ETF-2TB-2R64U	ZB2-4ETF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK2 450F 2TB R6(14+2) HW Only TAA UP	\$2,359,760	Each	10%	\$2,123,784	Other	ES-AF
ZB2-4ETF-2TB-4R57U	ZB2-4ETF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK2 450F 2TB 4R5(7+1) HW Only TAA UP	\$2,359,760	Each	10%	\$2,123,784	Other	ES-AF
ZB2-4ETX-1TB-2F03U	ZB2-4ETX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK2 450FX 1TB R614+2 3.84 HWOnlyTAAU	\$2,129,200	Each	10%	\$1,916,280	Other	ES-AF
ZB2-4ETX-1TB-2R57U	ZB2-4ETX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK2 450FX 1TB R5(7+1) HW Only TAA UP	\$1,379,445	Each	10%	\$1,241,501	Other	ES-AF
ZB2-4ETX-1TB-2R64U	ZB2-4ETX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK2 450FX 1TB R6(14+2) HW Only TAAUP	\$1,379,445	Each	10%	\$1,241,501	Other	ES-AF
ZB2-4ETX-1TB-4R57U	ZB2-4ETX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK2 450FX 1TB 4R5(7+1) HW Only TAAUP	\$1,379,445	Each	10%	\$1,241,501	Other	ES-AF
ZB2-4ETX-2TB-2F03U	ZB2-4ETX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK2 450FX 2TB R614+2 3.84 HWOnlyTAAU	\$3,235,535	Each	10%	\$2,911,982	Other	ES-AF
ZB2-4ETX-2TB-2R57U	ZB2-4ETX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK2 450FX 2TB R5(7+1) HW Only TAA UP	\$2,459,445	Each	10%	\$2,213,501	Other	ES-AF
ZB2-4ETX-2TB-2R64U	ZB2-4ETX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK2 450FX 2TB R6(14+2) HW Only TAAUP	\$2,459,445	Each	10%	\$2,213,501	Other	ES-AF
ZB2-4ETX-2TB-4R57U	ZB2-4ETX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK2 450FX 2TB 4R5(7+1) HW Only TAAUP	\$2,459,445	Each	10%	\$2,213,501	Other	ES-AF
ZB2-850F-1TB-2F03	ZB2-850F-1TB-2F03	VMAX AFA FAMILY	ZBRICK2 850F 1TB R6(14+2) 3.84	\$2,017,030	Each	10%	\$1,815,327	Other	ES-AF
ZB2-850F-1TB-2F03U	ZB2-850F-1TB-2F03U	VMAX AFA FAMILY	ZBRICK2 850F 1TB R6(14+2) 3.84 UPG	\$2,420,435	Each	10%	\$2,178,392	Other	ES-AF
ZB2-850F-1TB-2R57	ZB2-850F-1TB-2R57	VMAX AFA FAMILY	ZBRICK2 850F 1TB RAID5(7+1) UPG	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB2-850F-1TB-2R57U	ZB2-850F-1TB-2R57U	VMAX AFA FAMILY	ZBRICK2 850F 1TB RAID5(7+1) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB2-850F-1TB-2R614	ZB2-850F-1TB-2R614	VMAX AFA FAMILY	ZBRICK2 850F 1TB RAID6(14+2)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB2-850F-1TB-2R64U	ZB2-850F-1TB-2R64U	VMAX AFA FAMILY	ZBRICK2 850F 1TB RAID6(14+2) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB2-850F-1TB-4R57	ZB2-850F-1TB-4R57	VMAX AFA FAMILY	ZBRICK2 850F 1TB 4RAID5(7+1)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB2-850F-1TB-4R57U	ZB2-850F-1TB-4R57U	VMAX AFA FAMILY	ZBRICK2 850F 1TB 4RAID5(7+1) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB2-850F-2TB-2F03	ZB2-850F-2TB-2F03	VMAX AFA FAMILY	ZBRICK2 850F 2TB R6(14+2) 3.84	\$2,906,385	Each	10%	\$2,615,747	Other	ES-AF
ZB2-850F-2TB-2F03U	ZB2-850F-2TB-2F03U	VMAX AFA FAMILY	ZBRICK2 850F 2TB R6(14+2) 3.84 UPG	\$3,487,660	Each	10%	\$3,138,894	Other	ES-AF
ZB2-850F-2TB-2R57	ZB2-850F-2TB-2R57	VMAX AFA FAMILY	ZBRICK2 850F 2TB RAID5(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB2-850F-2TB-2R57U	ZB2-850F-2TB-2R57U	VMAX AFA FAMILY	ZBRICK2 850F 2TB RAID5(7+1) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB2-850F-2TB-2R614	ZB2-850F-2TB-2R614	VMAX AFA FAMILY	ZBRICK2 850F 2TB RAID6(14+2)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB2-850F-2TB-2R64U	ZB2-850F-2TB-2R64U	VMAX AFA FAMILY	ZBRICK2 850F 2TB RAID6(14+2) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB2-850F-2TB-4R57	ZB2-850F-2TB-4R57	VMAX AFA FAMILY	ZBRICK2 850F 2TB 4RAID5(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB2-850F-2TB-4R57U	ZB2-850F-2TB-4R57U	VMAX AFA FAMILY	ZBRICK2 850F 2TB 4RAID5(7+1) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB2-850X-1TB-2F03	ZB2-850X-1TB-2F03	VMAX AFA FAMILY	ZBRICK2 850FX 1TB R6(14+2) 3.84	\$2,576,765	Each	10%	\$2,319,089	Other	ES-AF
ZB2-850X-1TB-2F03U	ZB2-850X-1TB-2F03U	VMAX AFA FAMILY	ZBRICK2 850FX 1TB R6(14+2) 3.84 UPG	\$3,092,120	Each	10%	\$2,782,908	Other	ES-AF
ZB2-850X-1TB-2R57	ZB2-850X-1TB-2R57	VMAX AFA FAMILY	ZBRICK2 850FX 1TB RAID5(7+1)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF
ZB2-850X-1TB-2R57U	ZB2-850X-1TB-2R57U	VMAX AFA FAMILY	ZBRICK2 850FX 1TB RAID5(7+1) UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB2-850X-1TB-2R614	ZB2-850X-1TB-2R614	VMAX AFA FAMILY	ZBRICK2 850FX 1TB RAID6(14+2)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF
ZB2-850X-1TB-2R64U	ZB2-850X-1TB-2R64U	VMAX AFA FAMILY	ZBRICK2 850FX 1TB RAID6(14+2) UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB2-850X-1TB-4R57	ZB2-850X-1TB-4R57	VMAX AFA FAMILY	ZBRICK2 850FX 1TB 4RAID5(7+1)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF
ZB2-850X-1TB-4R57U	ZB2-850X-1TB-4R57U	VMAX AFA FAMILY	ZBRICK2 850FX 1TB 4RAID5(7+1) UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB2-850X-2TB-2F03	ZB2-850X-2TB-2F03	VMAX AFA FAMILY	ZBRICK2 850FX 2TB R6(14+2) 3.84	\$3,476,765	Each	10%	\$3,129,089	Other	ES-AF
ZB2-850X-2TB-2F03U	ZB2-850X-2TB-2F03U	VMAX AFA FAMILY	ZBRICK2 850FX 2TB R6(14+2) 3.84 UPG	\$4,172,120	Each	10%	\$3,754,908	Other	ES-AF
ZB2-850X-2TB-2R57	ZB2-850X-2TB-2R57	VMAX AFA FAMILY	ZBRICK2 850FX 2TB RAID5(7+1)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF
ZB2-850X-2TB-2R57U	ZB2-850X-2TB-2R57U	VMAX AFA FAMILY	ZBRICK2 850FX 2TB RAID5(7+1) UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB2-850X-2TB-2R614	ZB2-850X-2TB-2R614	VMAX AFA FAMILY	ZBRICK2 850FX 2TB RAID6(14+2)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF
ZB2-850X-2TB-2R64U	ZB2-850X-2TB-2R64U	VMAX AFA FAMILY	ZBRICK2 850FX 2TB RAID6(14+2) UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB2-850X-2TB-4R57	ZB2-850X-2TB-4R57	VMAX AFA FAMILY	ZBRICK2 850FX 2TB 4RAID5(7+1)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF
ZB2-850X-2TB-4R57U	ZB2-850X-2TB-4R57U	VMAX AFA FAMILY	ZBRICK2 850FX 2TB 4RAID5(7+1) UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB2-851F-1TB-2F03U	ZB2-851F-1TB-2F03U	VMAX AFA FAMILY	ZBRICK2 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,420,435	Each	10%	\$2,178,392	Other	ES-AF
ZB2-851F-1TB-2R57U	ZB2-851F-1TB-2R57U	VMAX AFA FAMILY	ZBRICK2 850F 1TB RAID5(7+1) TAA UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB2-851F-1TB-4R57U	ZB2-851F-1TB-4R57U	VMAX AFA FAMILY	ZBRICK2 850F 1TB 4RAID5(7+1) TAA UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB2-851F-2TB-2F03U	ZB2-851F-2TB-2F03U	VMAX AFA FAMILY	ZBRICK2 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,487,660	Each	10%	\$3,138,894	Other	ES-AF
ZB2-851F-2TB-2R57U	ZB2-851F-2TB-2R57U	VMAX AFA FAMILY	ZBRICK2 850F 2TB RAID5(7+1) TAA UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB2-851F-2TB-2R64U	ZB2-851F-2TB-2R64U	VMAX AFA FAMILY	ZBRICK2 850F 2TB RAID6(14+2) TAA UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB2-851F-2TB-4R57U	ZB2-851F-2TB-4R57U	VMAX AFA FAMILY	ZBRICK2 850F 2TB 4RAID5(7+1) TAA UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB2-851X-1TB-2F03U	ZB2-851X-1TB-2F03U	VMAX AFA FAMILY	ZBRICK2 850FX 1TB R6(14+2) 3.84 TAA UPG	\$3,092,120	Each	10%	\$2,782,908	Other	ES-AF
ZB2-851X-1TB-2R57U	ZB2-851X-1TB-2R57U	VMAX AFA FAMILY	ZBRICK2 850FX 1TB RAID5(7+1) TAA UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB2-851X-1TB-2R64U	ZB2-851X-1TB-2R64U	VMAX AFA FAMILY	ZBRICK2 850FX 1TB RAID6(14+2) TAA UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB2-851X-1TB-4R57U	ZB2-851X-1TB-4R57U	VMAX AFA FAMILY	ZBRICK2 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB2-851X-2TB-2F03U	ZB2-851X-2TB-2F03U	VMAX AFA FAMILY	ZBRICK2 850FX 2TB R6(14+2) 3.84 TAA UPG	\$4,172,120	Each	10%	\$3,754,908	Other	ES-AF
ZB2-851X-2TB-2R57U	ZB2-851X-2TB-2R57U	VMAX AFA FAMILY	ZBRICK2 850FX 2TB RAID5(7+1) TAA UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB2-851X-2TB-2R64U	ZB2-851X-2TB-2R64U	VMAX AFA FAMILY	ZBRICK2 850FX 2TB RAID6(14+2) TAA UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB2-851X-2TB-4R57U	ZB2-851X-2TB-4R57U	VMAX AFA FAMILY	ZBRICK2 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB2-8ELF-1TB-2F03	ZB2-8ELF-1TB-2F03	VMAX AFA FAMILY	ZBRICK2 850F 1TB R6(14+2) 3.84 HW Only	\$1,715,665	Each	10%	\$1,544,099	Other	ES-AF
ZB2-8ELF-1TB-2F03U	ZB2-8ELF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK2 850F 1TB R614+2 3.84 HW Only UPG	\$2,119,070	Each	10%	\$1,907,163	Other	ES-AF
ZB2-8ELF-1TB-2R57	ZB2-8ELF-1TB-2R57	VMAX AFA FAMILY	ZBRICK2 850F 1TB R5(7+1) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF
ZB2-8ELF-1TB-2R57U	ZB2-8ELF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK2 850F 1TB R5(7+1) HW Only UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB2-8ELF-1TB-2R614	ZB2-8ELF-1TB-2R614	VMAX AFA FAMILY	ZBRICK2 850F 1TB R6(14+2) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ZB3-8ETX-2TB-2F03U	ZB3-8ETX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK3 850FX 2TB R614+2 3.84 HWOnlyTAAU	\$3,413,255	Each	10%	\$3,071,930	Other	ES-AF
ZB3-8ETX-2TB-2R57U	ZB3-8ETX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK3 850FX 2TB R5(7+1) HW Only TAA UP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB3-8ETX-2TB-2R64U	ZB3-8ETX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK3 850FX 2TB R6(14+2) HW Only TAAUP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB3-8ETX-2TB-4R57U	ZB3-8ETX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK3 850FX 2TB 4R5(7+1) HW Only TAAUP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB4-450F-1TB-2F03	ZB4-450F-1TB-2F03	VMAX AFA FAMILY	ZBRICK4 450F 1TB R6(14+2) 3.84	\$1,870,845	Each	10%	\$1,683,761	Other	ES-AF
ZB4-450F-1TB-2F03U	ZB4-450F-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450F 1TB R6(14+2) 3.84 UPG	\$2,245,015	Each	10%	\$2,020,514	Other	ES-AF
ZB4-450F-1TB-2R57	ZB4-450F-1TB-2R57	VMAX AFA FAMILY	ZBRICK4 450F 1TB RAID5(7+1)	\$1,192,035	Each	10%	\$1,072,832	Other	ES-AF
ZB4-450F-1TB-2R57U	ZB4-450F-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450F 1TB RAID5(7+1) UPG	\$1,430,440	Each	10%	\$1,287,396	Other	ES-AF
ZB4-450F-1TB-2R614	ZB4-450F-1TB-2R614	VMAX AFA FAMILY	ZBRICK4 450F 1TB RAID6(14+2)	\$1,192,035	Each	10%	\$1,072,832	Other	ES-AF
ZB4-450F-1TB-2R64U	ZB4-450F-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450F 1TB RAID6(14+2) UPG	\$1,430,440	Each	10%	\$1,287,396	Other	ES-AF
ZB4-450F-1TB-4R57	ZB4-450F-1TB-4R57	VMAX AFA FAMILY	ZBRICK4 450F 1TB 4RAID5(7+1)	\$2,192,035	Each	10%	\$1,972,832	Other	ES-AF
ZB4-450F-1TB-4R57U	ZB4-450F-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450F 1TB 4RAID5(7+1) UPG	\$1,430,440	Each	10%	\$1,287,396	Other	ES-AF
ZB4-450F-2TB-2F03	ZB4-450F-2TB-2F03	VMAX AFA FAMILY	ZBRICK4 450F 2TB R6(14+2) 3.84	\$2,760,200	Each	10%	\$2,484,180	Other	ES-AF
ZB4-450F-2TB-2F03U	ZB4-450F-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450F 2TB R6(14+2) 3.84 UPG	\$3,312,240	Each	10%	\$2,981,016	Other	ES-AF
ZB4-450F-2TB-2R57	ZB4-450F-2TB-2R57	VMAX AFA FAMILY	ZBRICK4 450F 2TB RAID5(7+1)	\$2,092,035	Each	10%	\$1,882,832	Other	ES-AF
ZB4-450F-2TB-2R57U	ZB4-450F-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450F 2TB RAID5(7+1) UPG	\$2,510,440	Each	10%	\$2,259,396	Other	ES-AF
ZB4-450F-2TB-2R614	ZB4-450F-2TB-2R614	VMAX AFA FAMILY	ZBRICK4 450F 2TB RAID6(14+2)	\$2,092,035	Each	10%	\$1,882,832	Other	ES-AF
ZB4-450F-2TB-2R64U	ZB4-450F-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450F 2TB RAID6(14+2) UPG	\$2,510,440	Each	10%	\$2,259,396	Other	ES-AF
ZB4-450F-2TB-4R57	ZB4-450F-2TB-4R57	VMAX AFA FAMILY	ZBRICK4 450F 2TB 4RAID5(7+1)	\$2,092,035	Each	10%	\$1,882,832	Other	ES-AF
ZB4-450F-2TB-4R57U	ZB4-450F-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450F 2TB 4RAID5(7+1) UPG	\$2,510,440	Each	10%	\$2,259,396	Other	ES-AF
ZB4-450X-1TB-2F03	ZB4-450X-1TB-2F03	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R6(14+2) 3.84	\$2,406,710	Each	10%	\$2,166,039	Other	ES-AF
ZB4-450X-1TB-2F03U	ZB4-450X-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R6(14+2) 3.84 UPG	\$2,888,050	Each	10%	\$2,599,245	Other	ES-AF
ZB4-450X-1TB-2R57	ZB4-450X-1TB-2R57	VMAX AFA FAMILY	ZBRICK4 450FX 1TB RAID5(7+1)	\$1,465,725	Each	10%	\$1,319,153	Other	ES-AF
ZB4-450X-1TB-2R57U	ZB4-450X-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB RAID5(7+1) UPG	\$1,758,870	Each	10%	\$1,582,983	Other	ES-AF
ZB4-450X-1TB-2R614	ZB4-450X-1TB-2R614	VMAX AFA FAMILY	ZBRICK4 450FX 1TB RAID6(14+2)	\$1,465,725	Each	10%	\$1,319,153	Other	ES-AF
ZB4-450X-1TB-2R64U	ZB4-450X-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB RAID6(14+2) UPG	\$1,758,870	Each	10%	\$1,582,983	Other	ES-AF
ZB4-450X-1TB-4R57	ZB4-450X-1TB-4R57	VMAX AFA FAMILY	ZBRICK4 450FX 1TB 4RAID5(7+1)	\$1,465,725	Each	10%	\$1,319,153	Other	ES-AF
ZB4-450X-1TB-4R57U	ZB4-450X-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB 4RAID5(7+1) UPG	\$1,758,870	Each	10%	\$1,582,983	Other	ES-AF
ZB4-450X-2TB-2F03	ZB4-450X-2TB-2F03	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R6(14+2) 3.84	\$3,328,665	Each	10%	\$2,995,799	Other	ES-AF
ZB4-450X-2TB-2F03U	ZB4-450X-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R6(14+2) 3.84 UPG	\$3,994,400	Each	10%	\$3,594,960	Other	ES-AF
ZB4-450X-2TB-2R57	ZB4-450X-2TB-2R57	VMAX AFA FAMILY	ZBRICK4 450FX 2TB RAID5(7+1)	\$2,365,725	Each	10%	\$2,129,153	Other	ES-AF
ZB4-450X-2TB-2R57U	ZB4-450X-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB RAID5(7+1) UPG	\$2,838,870	Each	10%	\$2,554,983	Other	ES-AF
ZB4-450X-2TB-2R614	ZB4-450X-2TB-2R614	VMAX AFA FAMILY	ZBRICK4 450FX 2TB RAID6(14+2)	\$2,365,725	Each	10%	\$2,129,153	Other	ES-AF
ZB4-450X-2TB-2R64U	ZB4-450X-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB RAID6(14+2) UPG	\$2,838,870	Each	10%	\$2,554,983	Other	ES-AF
ZB4-450X-2TB-4R57	ZB4-450X-2TB-4R57	VMAX AFA FAMILY	ZBRICK4 450FX 2TB 4RAID5(7+1)	\$2,365,725	Each	10%	\$2,129,153	Other	ES-AF
ZB4-450X-2TB-4R57U	ZB4-450X-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB 4RAID5(7+1) UPG	\$2,838,870	Each	10%	\$2,554,983	Other	ES-AF
ZB4-45TF-1TB-2F03U	ZB4-45TF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450F 1TB R6(14+2) 3.84 TAA UPG	\$2,245,015	Each	10%	\$2,020,514	Other	ES-AF
ZB4-45TF-1TB-2R57U	ZB4-45TF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450F 1TB RAID5(7+1) TAA UPG	\$1,430,440	Each	10%	\$1,287,396	Other	ES-AF
ZB4-45TF-1TB-2R64U	ZB4-45TF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450F 1TB RAID6(14+2) TAA UPG	\$1,430,440	Each	10%	\$1,287,396	Other	ES-AF
ZB4-45TF-1TB-4R57U	ZB4-45TF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450F 1TB 4RAID5(7+1) TAA UPG	\$1,430,440	Each	10%	\$1,287,396	Other	ES-AF
ZB4-45TF-2TB-2F03U	ZB4-45TF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450F 2TB R6(14+2) 3.84 TAA UPG	\$3,312,240	Each	10%	\$2,981,016	Other	ES-AF
ZB4-45TF-2TB-2R57U	ZB4-45TF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450F 2TB RAID5(7+1) TAA UPG	\$2,510,440	Each	10%	\$2,259,396	Other	ES-AF
ZB4-45TF-2TB-2R64U	ZB4-45TF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450F 2TB RAID6(14+2) TAA UPG	\$2,510,440	Each	10%	\$2,259,396	Other	ES-AF
ZB4-45TF-2TB-4R57U	ZB4-45TF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450F 2TB 4RAID5(7+1) TAA UPG	\$2,510,440	Each	10%	\$2,259,396	Other	ES-AF
ZB4-45TX-1TB-2F03U	ZB4-45TX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R6(14+2) 3.84 TAA UPG	\$2,888,050	Each	10%	\$2,599,245	Other	ES-AF
ZB4-45TX-1TB-2R57U	ZB4-45TX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB RAID5(7+1) TAA UPG	\$1,758,870	Each	10%	\$1,582,983	Other	ES-AF
ZB4-45TX-1TB-2R64U	ZB4-45TX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB RAID6(14+2) TAA UPG	\$1,758,870	Each	10%	\$1,582,983	Other	ES-AF
ZB4-45TX-1TB-4R57U	ZB4-45TX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,758,870	Each	10%	\$1,582,983	Other	ES-AF
ZB4-45TX-2TB-2F03U	ZB4-45TX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R6(14+2) 3.84 TAA UPG	\$3,994,400	Each	10%	\$3,594,960	Other	ES-AF
ZB4-45TX-2TB-2R57U	ZB4-45TX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB RAID5(7+1) TAA UPG	\$2,838,870	Each	10%	\$2,554,983	Other	ES-AF
ZB4-45TX-2TB-2R64U	ZB4-45TX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB RAID6(14+2) TAA UPG	\$2,838,870	Each	10%	\$2,554,983	Other	ES-AF
ZB4-45TX-2TB-4R57U	ZB4-45TX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,838,870	Each	10%	\$2,554,983	Other	ES-AF
ZB4-4ELF-1TB-2F03	ZB4-4ELF-1TB-2F03	VMAX AFA FAMILY	ZBRICK4 450F 1TB R6(14+2) 3.84 HW Only	\$1,569,480	Each	10%	\$1,412,532	Other	ES-AF
ZB4-4ELF-1TB-2F03U	ZB4-4ELF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450F 1TB R6(14+2) 3.84 HW Only UPG	\$1,943,650	Each	10%	\$1,749,285	Other	ES-AF
ZB4-4ELF-1TB-2R57	ZB4-4ELF-1TB-2R57	VMAX AFA FAMILY	ZBRICK4 450F 1TB R5(7+1) HW Only	\$1,041,350	Each	10%	\$937,215	Other	ES-AF
ZB4-4ELF-1TB-2R57U	ZB4-4ELF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450F 1TB R5(7+1) HW Only UPG	\$1,279,760	Each	10%	\$1,151,784	Other	ES-AF
ZB4-4ELF-1TB-2R614	ZB4-4ELF-1TB-2R614	VMAX AFA FAMILY	ZBRICK4 450F 1TB R6(14+2) HW Only	\$1,041,350	Each	10%	\$937,215	Other	ES-AF
ZB4-4ELF-1TB-2R64U	ZB4-4ELF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450F 1TB R6(14+2) HW Only UPG	\$1,279,760	Each	10%	\$1,151,784	Other	ES-AF
ZB4-4ELF-1TB-4R57	ZB4-4ELF-1TB-4R57	VMAX AFA FAMILY	ZBRICK4 450F 1TB 4R5(7+1) HW Only	\$1,041,350	Each	10%	\$937,215	Other	ES-AF
ZB4-4ELF-1TB-4R57U	ZB4-4ELF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450F 1TB 4R5(7+1) HW Only UPG	\$1,279,760	Each	10%	\$1,151,784	Other	ES-AF
ZB4-4ELF-2TB-2F03	ZB4-4ELF-2TB-2F03	VMAX AFA FAMILY	ZBRICK4 450F 2TB R6(14+2) 3.84 HW Only	\$2,459,840	Each	10%	\$2,212,956	Other	ES-AF
ZB4-4ELF-2TB-2F03U	ZB4-4ELF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450F 2TB R6(14+2) 3.84 HW Only UPG	\$3,010,875	Each	10%	\$2,709,788	Other	ES-AF
ZB4-4ELF-2TB-2R57	ZB4-4ELF-2TB-2R57	VMAX AFA FAMILY	ZBRICK4 450F 2TB R5(7+1) HW Only	\$1,941,350	Each	10%	\$1,747,215	Other	ES-AF
ZB4-4ELF-2TB-2R57U	ZB4-4ELF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450F 2TB R5(7+1) HW Only UPG	\$2,359,760	Each	10%	\$2,123,784	Other	ES-AF
ZB4-4ELF-2TB-2R614	ZB4-4ELF-2TB-2R614	VMAX AFA FAMILY	ZBRICK4 450F 2TB R6(14+2) HW Only	\$1,941,350	Each	10%	\$1,747,215	Other	ES-AF
ZB4-4ELF-2TB-2R64U	ZB4-4ELF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450F 2TB R6(14+2) HW Only UPG	\$2,359,760	Each	10%	\$2,123,784	Other	ES-AF
ZB4-4ELF-2TB-4R57	ZB4-4ELF-2TB-4R57	VMAX AFA FAMILY	ZBRICK4 450F 2TB 4R5(7+1) HW Only	\$1,941,350	Each	10%	\$1,747,215	Other	ES-AF
ZB4-4ELF-2TB-4R57U	ZB4-4ELF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450F 2TB 4R5(7+1) HW Only UPG	\$2,359,760	Each	10%	\$2,123,784	Other	ES-AF
ZB4-4ELX-1TB-2F03	ZB4-4ELX-1TB-2F03	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R6(14+2) 3.84 HW Only	\$1,647,855	Each	10%	\$1,483,070	Other	ES-AF
ZB4-4ELX-1TB-2F03U	ZB4-4ELX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R6(14+2) 3.84 HW Only UPG	\$2,129,200	Each	10%	\$1,916,280	Other	ES-AF
ZB4-4ELX-1TB-2R57	ZB4-4ELX-1TB-2R57	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R5(7+1) HW Only	\$1,086,285	Each	10%	\$977,657	Other	ES-AF
ZB4-4ELX-1TB-2R57U	ZB4-4ELX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R5(7+1) HW Only UPG	\$1,379,445	Each	10%	\$1,241,501	Other	ES-AF
ZB4-4ELX-1TB-2R614	ZB4-4ELX-1TB-2R614	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R6(14+2) HW Only	\$1,086,285	Each	10%	\$977,657	Other	ES-AF
ZB4-4ELX-1TB-2R64U	ZB4-4ELX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R6(14+2) HW Only UPG	\$1,379,445	Each	10%	\$1,241,501	Other	ES-AF
ZB4-4ELX-1TB-4R57	ZB4-4ELX-1TB-4R57	VMAX AFA FAMILY	ZBRICK4 450FX 1TB 4R5(7+1) HW Only	\$1,086,285	Each	10%	\$977,657	Other	ES-AF
ZB4-4ELX-1TB-4R57U	ZB4-4ELX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB 4R5(7+1) HW Only UPG	\$1,379,445	Each	10%	\$1,241,501	Other	ES-AF
ZB4-4ELX-2TB-2F03	ZB4-4ELX-2TB-2F03	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R6(14+2) 3.84 HW Only	\$2,569,800	Each	10%	\$2,312,820	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB4-4ELX-2TB-2F03U	ZB4-4ELX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R614+2 3.84 HW OnlyUPG	\$3,235.535	Each	10%	\$2,911,982	Other	ES-AF
ZB4-4ELX-2TB-2R57	ZB4-4ELX-2TB-2R57	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R5(7+1) HW Only	\$1,986.285	Each	10%	\$1,787,657	Other	ES-AF
ZB4-4ELX-2TB-2R57U	ZB4-4ELX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R5(7+1) HW Only UPG	\$2,459.445	Each	10%	\$2,213,501	Other	ES-AF
ZB4-4ELX-2TB-2R614	ZB4-4ELX-2TB-2R614	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R6(14+2) HW Only	\$1,986.285	Each	10%	\$1,787,657	Other	ES-AF
ZB4-4ELX-2TB-2R64U	ZB4-4ELX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R6(14+2) HW Only UPG	\$2,459.445	Each	10%	\$2,213,501	Other	ES-AF
ZB4-4ELX-2TB-4R57	ZB4-4ELX-2TB-4R57	VMAX AFA FAMILY	ZBRICK4 450FX 2TB 4R5(7+1) HW Only	\$1,986.285	Each	10%	\$1,787,657	Other	ES-AF
ZB4-4ELX-2TB-4R57U	ZB4-4ELX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB 4R5(7+1) HW Only UPG	\$2,459.445	Each	10%	\$2,213,501	Other	ES-AF
ZB4-4ETF-1TB-2F03U	ZB4-4ETF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450F 1TB R614+2 3.84 HW OnlyTAAU	\$1,943.650	Each	10%	\$1,749,285	Other	ES-AF
ZB4-4ETF-1TB-2R57U	ZB4-4ETF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450F 1TB R5(7+1) HW Only TAA UP	\$1,279.760	Each	10%	\$1,151,784	Other	ES-AF
ZB4-4ETF-1TB-2R64U	ZB4-4ETF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450F 1TB R6(14+2) HW Only TAA UP	\$1,279.760	Each	10%	\$1,151,784	Other	ES-AF
ZB4-4ETF-1TB-4R57U	ZB4-4ETF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450F 1TB 4R5(7+1) HW Only TAA UP	\$1,279.760	Each	10%	\$1,151,784	Other	ES-AF
ZB4-4ETF-2TB-2F03U	ZB4-4ETF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450F 2TB R614+2 3.84 HW OnlyTAAU	\$3,010.875	Each	10%	\$2,709,788	Other	ES-AF
ZB4-4ETF-2TB-2R57U	ZB4-4ETF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450F 2TB R5(7+1) HW Only TAA UP	\$2,359.760	Each	10%	\$2,123,784	Other	ES-AF
ZB4-4ETF-2TB-2R64U	ZB4-4ETF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450F 2TB R6(14+2) HW Only TAA UP	\$2,359.760	Each	10%	\$2,123,784	Other	ES-AF
ZB4-4ETF-2TB-4R57U	ZB4-4ETF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450F 2TB 4R5(7+1) HW Only TAA UP	\$2,359.760	Each	10%	\$2,123,784	Other	ES-AF
ZB4-4ETX-1TB-2F03U	ZB4-4ETX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R614+2 3.84 HWOnlyTAAU	\$2,129.200	Each	10%	\$1,916,280	Other	ES-AF
ZB4-4ETX-1TB-2R57U	ZB4-4ETX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R5(7+1) HW Only TAA UP	\$1,379.445	Each	10%	\$1,241,501	Other	ES-AF
ZB4-4ETX-1TB-2R64U	ZB4-4ETX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB R6(14+2) HW Only TAAUP	\$1,379.445	Each	10%	\$1,241,501	Other	ES-AF
ZB4-4ETX-1TB-4R57U	ZB4-4ETX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450FX 1TB 4R5(7+1) HW Only TAAUP	\$1,379.445	Each	10%	\$1,241,501	Other	ES-AF
ZB4-4ETX-2TB-2F03U	ZB4-4ETX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R614+2 3.84 HWOnlyTAAU	\$3,235.535	Each	10%	\$2,911,982	Other	ES-AF
ZB4-4ETX-2TB-2R57U	ZB4-4ETX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R5(7+1) HW Only TAA UP	\$2,459.445	Each	10%	\$2,213,501	Other	ES-AF
ZB4-4ETX-2TB-2R64U	ZB4-4ETX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB R6(14+2) HW Only TAAUP	\$2,459.445	Each	10%	\$2,213,501	Other	ES-AF
ZB4-4ETX-2TB-4R57U	ZB4-4ETX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 450FX 2TB 4R5(7+1) HW Only TAAUP	\$2,459.445	Each	10%	\$2,213,501	Other	ES-AF
ZB4-850F-1TB-2F03	ZB4-850F-1TB-2F03	VMAX AFA FAMILY	ZBRICK4 850F 1TB R6(14+2) 3.84	\$2,017.030	Each	10%	\$1,815,327	Other	ES-AF
ZB4-850F-1TB-2F03U	ZB4-850F-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850F 1TB R6(14+2) 3.84 UPG	\$2,420.435	Each	10%	\$2,178,392	Other	ES-AF
ZB4-850F-1TB-2R57	ZB4-850F-1TB-2R57	VMAX AFA FAMILY	ZBRICK4 850F 1TB RAID5(7+1)	\$1,338.220	Each	10%	\$1,204,398	Other	ES-AF
ZB4-850F-1TB-2R57U	ZB4-850F-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850F 1TB RAID5(7+1) UPG	\$1,605.865	Each	10%	\$1,445,279	Other	ES-AF
ZB4-850F-1TB-2R614	ZB4-850F-1TB-2R614	VMAX AFA FAMILY	ZBRICK4 850F 1TB RAID6(14+2)	\$1,338.220	Each	10%	\$1,204,398	Other	ES-AF
ZB4-850F-1TB-2R64U	ZB4-850F-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850F 1TB RAID6(14+2) UPG	\$1,605.865	Each	10%	\$1,445,279	Other	ES-AF
ZB4-850F-1TB-4R57	ZB4-850F-1TB-4R57	VMAX AFA FAMILY	ZBRICK4 850F 1TB 4RAID5(7+1)	\$1,338.220	Each	10%	\$1,204,398	Other	ES-AF
ZB4-850F-1TB-4R57U	ZB4-850F-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850F 1TB 4RAID5(7+1) UPG	\$1,605.865	Each	10%	\$1,445,279	Other	ES-AF
ZB4-850F-2TB-2F03	ZB4-850F-2TB-2F03	VMAX AFA FAMILY	ZBRICK4 850F 2TB R6(14+2) 3.84	\$2,906.385	Each	10%	\$2,615,747	Other	ES-AF
ZB4-850F-2TB-2F03U	ZB4-850F-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850F 2TB R6(14+2) 3.84 UPG	\$3,487.660	Each	10%	\$3,138,894	Other	ES-AF
ZB4-850F-2TB-2R57	ZB4-850F-2TB-2R57	VMAX AFA FAMILY	ZBRICK4 850F 2TB RAID5(7+1)	\$2,238.220	Each	10%	\$2,014,398	Other	ES-AF
ZB4-850F-2TB-2R57U	ZB4-850F-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850F 2TB RAID5(7+1) UPG	\$2,685.865	Each	10%	\$2,417,279	Other	ES-AF
ZB4-850F-2TB-2R614	ZB4-850F-2TB-2R614	VMAX AFA FAMILY	ZBRICK4 850F 2TB RAID6(14+2)	\$2,238.220	Each	10%	\$2,014,398	Other	ES-AF
ZB4-850F-2TB-2R64U	ZB4-850F-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850F 2TB RAID6(14+2) UPG	\$2,685.865	Each	10%	\$2,417,279	Other	ES-AF
ZB4-850F-2TB-4R57	ZB4-850F-2TB-4R57	VMAX AFA FAMILY	ZBRICK4 850F 2TB 4RAID5(7+1)	\$2,238.220	Each	10%	\$2,014,398	Other	ES-AF
ZB4-850F-2TB-4R57U	ZB4-850F-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850F 2TB 4RAID5(7+1) UPG	\$2,685.865	Each	10%	\$2,417,279	Other	ES-AF
ZB4-850X-1TB-2F03	ZB4-850X-1TB-2F03	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R6(14+2) 3.84	\$2,576.765	Each	10%	\$2,319,089	Other	ES-AF
ZB4-850X-1TB-2F03U	ZB4-850X-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R6(14+2) 3.84 UPG	\$3,092.120	Each	10%	\$2,782,908	Other	ES-AF
ZB4-850X-1TB-2R57	ZB4-850X-1TB-2R57	VMAX AFA FAMILY	ZBRICK4 850FX 1TB RAID5(7+1)	\$1,613.825	Each	10%	\$1,452,443	Other	ES-AF
ZB4-850X-1TB-2R57U	ZB4-850X-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB RAID5(7+1) UPG	\$1,936.590	Each	10%	\$1,742,931	Other	ES-AF
ZB4-850X-1TB-2R614	ZB4-850X-1TB-2R614	VMAX AFA FAMILY	ZBRICK4 850FX 1TB RAID6(14+2)	\$1,613.825	Each	10%	\$1,452,443	Other	ES-AF
ZB4-850X-1TB-2R64U	ZB4-850X-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB RAID6(14+2) UPG	\$1,936.590	Each	10%	\$1,742,931	Other	ES-AF
ZB4-850X-1TB-4R57	ZB4-850X-1TB-4R57	VMAX AFA FAMILY	ZBRICK4 850FX 1TB 4RAID5(7+1)	\$1,613.825	Each	10%	\$1,452,443	Other	ES-AF
ZB4-850X-1TB-4R57U	ZB4-850X-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB 4RAID5(7+1) UPG	\$1,936.590	Each	10%	\$1,742,931	Other	ES-AF
ZB4-850X-2TB-2F03	ZB4-850X-2TB-2F03	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R6(14+2) 3.84	\$3,476.765	Each	10%	\$3,129,089	Other	ES-AF
ZB4-850X-2TB-2F03U	ZB4-850X-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R6(14+2) 3.84 UPG	\$4,172.120	Each	10%	\$3,754,908	Other	ES-AF
ZB4-850X-2TB-2R57	ZB4-850X-2TB-2R57	VMAX AFA FAMILY	ZBRICK4 850FX 2TB RAID5(7+1)	\$2,513.825	Each	10%	\$2,262,443	Other	ES-AF
ZB4-850X-2TB-2R57U	ZB4-850X-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB RAID5(7+1) UPG	\$3,016.590	Each	10%	\$2,714,931	Other	ES-AF
ZB4-850X-2TB-2R614	ZB4-850X-2TB-2R614	VMAX AFA FAMILY	ZBRICK4 850FX 2TB RAID6(14+2)	\$2,513.825	Each	10%	\$2,262,443	Other	ES-AF
ZB4-850X-2TB-2R64U	ZB4-850X-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB RAID6(14+2) UPG	\$3,016.590	Each	10%	\$2,714,931	Other	ES-AF
ZB4-850X-2TB-4R57	ZB4-850X-2TB-4R57	VMAX AFA FAMILY	ZBRICK4 850FX 2TB 4RAID5(7+1)	\$2,513.825	Each	10%	\$2,262,443	Other	ES-AF
ZB4-850X-2TB-4R57U	ZB4-850X-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB 4RAID5(7+1) UPG	\$3,016.590	Each	10%	\$2,714,931	Other	ES-AF
ZB4-85TF-1TB-2F03U	ZB4-85TF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,420.435	Each	10%	\$2,178,392	Other	ES-AF
ZB4-85TF-1TB-2R57U	ZB4-85TF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850F 1TB RAID5(7+1) TAA UPG	\$1,605.865	Each	10%	\$1,445,279	Other	ES-AF
ZB4-85TF-1TB-2R64U	ZB4-85TF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850F 1TB RAID6(14+2) TAA UPG	\$1,605.865	Each	10%	\$1,445,279	Other	ES-AF
ZB4-85TF-1TB-4R57U	ZB4-85TF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850F 1TB 4RAID5(7+1) TAA UPG	\$1,605.865	Each	10%	\$1,445,279	Other	ES-AF
ZB4-85TF-2TB-2F03U	ZB4-85TF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,487.660	Each	10%	\$3,138,894	Other	ES-AF
ZB4-85TF-2TB-2R57U	ZB4-85TF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850F 2TB RAID5(7+1) TAA UPG	\$2,685.865	Each	10%	\$2,417,279	Other	ES-AF
ZB4-85TF-2TB-2R64U	ZB4-85TF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850F 2TB RAID6(14+2) TAA UPG	\$2,685.865	Each	10%	\$2,417,279	Other	ES-AF
ZB4-85TF-2TB-4R57U	ZB4-85TF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850F 2TB 4RAID5(7+1) TAA UPG	\$2,685.865	Each	10%	\$2,417,279	Other	ES-AF
ZB4-85TX-1TB-2F03U	ZB4-85TX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R6(14+2) 3.84 TAA UPG	\$3,092.120	Each	10%	\$2,782,908	Other	ES-AF
ZB4-85TX-1TB-2R57U	ZB4-85TX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB RAID5(7+1) TAA UPG	\$1,936.590	Each	10%	\$1,742,931	Other	ES-AF
ZB4-85TX-1TB-2R64U	ZB4-85TX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB RAID6(14+2) TAA UPG	\$1,936.590	Each	10%	\$1,742,931	Other	ES-AF
ZB4-85TX-1TB-4R57U	ZB4-85TX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,936.590	Each	10%	\$1,742,931	Other	ES-AF
ZB4-85TX-2TB-2F03U	ZB4-85TX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R6(14+2) 3.84 TAA UPG	\$4,172.120	Each	10%	\$3,754,908	Other	ES-AF
ZB4-85TX-2TB-2R57U	ZB4-85TX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB RAID5(7+1) TAA UPG	\$3,016.590	Each	10%	\$2,714,931	Other	ES-AF
ZB4-85TX-2TB-2R64U	ZB4-85TX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB RAID6(14+2) TAA UPG	\$3,016.590	Each	10%	\$2,714,931	Other	ES-AF
ZB4-85TX-2TB-4R57U	ZB4-85TX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,016.590	Each	10%	\$2,714,931	Other	ES-AF
ZB4-8ELF-1TB-2F03	ZB4-8ELF-1TB-2F03	VMAX AFA FAMILY	ZBRICK4 850F 1TB R6(14+2) 3.84 HW Only	\$1,715.665	Each	10%	\$1,544,099	Other	ES-AF
ZB4-8ELF-1TB-2F03U	ZB4-8ELF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850F 1TB R614+2 3.84 HW Only UPG	\$2,119.070	Each	10%	\$1,907,163	Other	ES-AF
ZB4-8ELF-1TB-2R57	ZB4-8ELF-1TB-2R57	VMAX AFA FAMILY	ZBRICK4 850F 1TB R5(7+1) HW Only	\$1,187.535	Each	10%	\$1,068,782	Other	ES-AF
ZB4-8ELF-1TB-2R57U	ZB4-8ELF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850F 1TB R5(7+1) HW Only UPG	\$1,455.185	Each	10%	\$1,309,667	Other	ES-AF
ZB4-8ELF-1TB-2R614	ZB4-8ELF-1TB-2R614	VMAX AFA FAMILY	ZBRICK4 850F 1TB R6(14+2) HW Only	\$1,187.535	Each	10%	\$1,068,782	Other	ES-AF
ZB4-8ELF-1TB-2R64U	ZB4-8ELF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850F 1TB R6(14+2) HW Only UPG	\$1,455.185	Each	10%	\$1,309,667	Other	ES-AF

ALJP2020 ITB AUPJ Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
ZB4-8ELF-1TB-4R57	ZB4-8ELF-1TB-4R57	VMAX AFA FAMILY	ZBRICK4 850F 1TB 4R5(7+1) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF
ZB4-8ELF-1TB-4R57U	ZB4-8ELF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850F 1TB 4R5(7+1) HW Only UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB4-8ELF-2TB-2F03	ZB4-8ELF-2TB-2F03	VMAX AFA FAMILY	ZBRICK4 850F 2TB R6(14+2) 3.84 HW Only	\$2,605,025	Each	10%	\$2,344,523	Other	ES-AF
ZB4-8ELF-2TB-2F03U	ZB4-8ELF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850F 2TB R6(14+2) 3.84 HW Only UPG	\$3,186,295	Each	10%	\$2,867,666	Other	ES-AF
ZB4-8ELF-2TB-2R57	ZB4-8ELF-2TB-2R57	VMAX AFA FAMILY	ZBRICK4 850F 2TB R5(7+1) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF
ZB4-8ELF-2TB-2R57U	ZB4-8ELF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850F 2TB R5(7+1) HW Only UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB4-8ELF-2TB-2R614	ZB4-8ELF-2TB-2R614	VMAX AFA FAMILY	ZBRICK4 850F 2TB R6(14+2) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF
ZB4-8ELF-2TB-2R64U	ZB4-8ELF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850F 2TB R6(14+2) HW Only UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB4-8ELF-2TB-4R57	ZB4-8ELF-2TB-4R57	VMAX AFA FAMILY	ZBRICK4 850F 2TB 4R5(7+1) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF
ZB4-8ELF-2TB-4R57U	ZB4-8ELF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850F 2TB 4R5(7+1) HW Only UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB4-8ELX-1TB-2F03	ZB4-8ELX-1TB-2F03	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R6(14+2) 3.84 HW Only	\$1,817,900	Each	10%	\$1,636,110	Other	ES-AF
ZB4-8ELX-1TB-2F03U	ZB4-8ELX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R6(14+2) 3.84 HW Only UPG	\$2,333,255	Each	10%	\$2,099,930	Other	ES-AF
ZB4-8ELX-1TB-2R57	ZB4-8ELX-1TB-2R57	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R5(7+1) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF
ZB4-8ELX-1TB-2R57U	ZB4-8ELX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R5(7+1) HW Only UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB4-8ELX-1TB-2R614	ZB4-8ELX-1TB-2R614	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R6(14+2) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF
ZB4-8ELX-1TB-2R64U	ZB4-8ELX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R6(14+2) HW Only UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB4-8ELX-1TB-4R57	ZB4-8ELX-1TB-4R57	VMAX AFA FAMILY	ZBRICK4 850FX 1TB 4R5(7+1) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF
ZB4-8ELX-1TB-4R57U	ZB4-8ELX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB 4R5(7+1) HW Only UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB4-8ELX-2TB-2F03	ZB4-8ELX-2TB-2F03	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R6(14+2) 3.84 HW Only	\$2,717,900	Each	10%	\$2,446,110	Other	ES-AF
ZB4-8ELX-2TB-2F03U	ZB4-8ELX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R6(14+2) 3.84 HW Only UPG	\$3,413,255	Each	10%	\$3,071,930	Other	ES-AF
ZB4-8ELX-2TB-2R57	ZB4-8ELX-2TB-2R57	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R5(7+1) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB4-8ELX-2TB-2R57U	ZB4-8ELX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R5(7+1) HW Only UPG	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB4-8ELX-2TB-2R614	ZB4-8ELX-2TB-2R614	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R6(14+2) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB4-8ELX-2TB-2R64U	ZB4-8ELX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R6(14+2) HW Only UPG	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB4-8ELX-2TB-4R57	ZB4-8ELX-2TB-4R57	VMAX AFA FAMILY	ZBRICK4 850FX 2TB 4R5(7+1) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB4-8ELX-2TB-4R57U	ZB4-8ELX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB 4R5(7+1) HW Only UPG	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB4-8ETF-1TB-2F03U	ZB4-8ETF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850F 1TB R6(14+2) 3.84 HW OnlyTAAU	\$2,119,070	Each	10%	\$1,907,163	Other	ES-AF
ZB4-8ETF-1TB-2R57U	ZB4-8ETF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850F 1TB R5(7+1) HW Only TAA UP	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB4-8ETF-1TB-2R64U	ZB4-8ETF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850F 1TB R6(14+2) HW Only TAA UP	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB4-8ETF-1TB-4R57U	ZB4-8ETF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850F 1TB 4R5(7+1) HW Only TAA UP	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB4-8ETF-2TB-2F03U	ZB4-8ETF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850F 2TB R6(14+2) 3.84 HW OnlyTAAU	\$3,186,295	Each	10%	\$2,867,666	Other	ES-AF
ZB4-8ETF-2TB-2R57U	ZB4-8ETF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850F 2TB R5(7+1) HW Only TAA UP	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB4-8ETF-2TB-2R64U	ZB4-8ETF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850F 2TB R6(14+2) HW Only TAA UP	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB4-8ETF-2TB-4R57U	ZB4-8ETF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850F 2TB 4R5(7+1) HW Only TAA UP	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB4-8ETX-1TB-2F03U	ZB4-8ETX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R6(14+2) 3.84 HWOnlyTAAU	\$2,333,255	Each	10%	\$2,099,930	Other	ES-AF
ZB4-8ETX-1TB-2R57U	ZB4-8ETX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R5(7+1) HW Only TAA UP	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB4-8ETX-1TB-2R64U	ZB4-8ETX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB R6(14+2) HW Only TAAUP	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB4-8ETX-1TB-4R57U	ZB4-8ETX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850FX 1TB 4R5(7+1) HW Only TAAUP	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB4-8ETX-2TB-2F03U	ZB4-8ETX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R6(14+2) 3.84 HWOnlyTAAU	\$3,413,255	Each	10%	\$3,071,930	Other	ES-AF
ZB4-8ETX-2TB-2R57U	ZB4-8ETX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R5(7+1) HW Only TAA UP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB4-8ETX-2TB-2R64U	ZB4-8ETX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB R6(14+2) HW Only TAAUP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB4-8ETX-2TB-4R57U	ZB4-8ETX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK4 850FX 2TB 4R5(7+1) HW Only TAAUP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB5-850F-1TB-2F03	ZB5-850F-1TB-2F03	VMAX AFA FAMILY	ZBRICKS 850F 1TB R6(14+2) 3.84	\$2,017,030	Each	10%	\$1,815,327	Other	ES-AF
ZB5-850F-1TB-2F03U	ZB5-850F-1TB-2F03U	VMAX AFA FAMILY	ZBRICKS 850F 1TB R6(14+2) 3.84 UPG	\$2,420,435	Each	10%	\$2,178,392	Other	ES-AF
ZB5-850F-1TB-2R57	ZB5-850F-1TB-2R57	VMAX AFA FAMILY	ZBRICKS 850F 1TB RAID5(7+1)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB5-850F-1TB-2R57U	ZB5-850F-1TB-2R57U	VMAX AFA FAMILY	ZBRICKS 850F 1TB RAID5(7+1) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB5-850F-1TB-2R614	ZB5-850F-1TB-2R614	VMAX AFA FAMILY	ZBRICKS 850F 1TB RAID6(14+2)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB5-850F-1TB-2R64U	ZB5-850F-1TB-2R64U	VMAX AFA FAMILY	ZBRICKS 850F 1TB RAID6(14+2) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB5-850F-1TB-4R57	ZB5-850F-1TB-4R57	VMAX AFA FAMILY	ZBRICKS 850F 1TB 4RAID5(7+1)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB5-850F-1TB-4R57U	ZB5-850F-1TB-4R57U	VMAX AFA FAMILY	ZBRICKS 850F 1TB 4RAID5(7+1) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB5-850F-2TB-2F03	ZB5-850F-2TB-2F03	VMAX AFA FAMILY	ZBRICKS 850F 2TB R6(14+2) 3.84	\$2,906,385	Each	10%	\$2,615,747	Other	ES-AF
ZB5-850F-2TB-2F03U	ZB5-850F-2TB-2F03U	VMAX AFA FAMILY	ZBRICKS 850F 2TB R6(14+2) 3.84 UPG	\$3,487,660	Each	10%	\$3,138,894	Other	ES-AF
ZB5-850F-2TB-2R57	ZB5-850F-2TB-2R57	VMAX AFA FAMILY	ZBRICKS 850F 2TB RAID5(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB5-850F-2TB-2R57U	ZB5-850F-2TB-2R57U	VMAX AFA FAMILY	ZBRICKS 850F 2TB RAID5(7+1) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB5-850F-2TB-2R614	ZB5-850F-2TB-2R614	VMAX AFA FAMILY	ZBRICKS 850F 2TB RAID6(14+2)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB5-850F-2TB-2R64U	ZB5-850F-2TB-2R64U	VMAX AFA FAMILY	ZBRICKS 850F 2TB RAID6(14+2) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB5-850F-2TB-4R57	ZB5-850F-2TB-4R57	VMAX AFA FAMILY	ZBRICKS 850F 2TB 4RAID5(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB5-850F-2TB-4R57U	ZB5-850F-2TB-4R57U	VMAX AFA FAMILY	ZBRICKS 850F 2TB 4RAID5(7+1) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB5-850X-1TB-2F03	ZB5-850X-1TB-2F03	VMAX AFA FAMILY	ZBRICKS 850FX 1TB R6(14+2) 3.84	\$2,576,765	Each	10%	\$2,319,089	Other	ES-AF
ZB5-850X-1TB-2F03U	ZB5-850X-1TB-2F03U	VMAX AFA FAMILY	ZBRICKS 850FX 1TB R6(14+2) 3.84 UPG	\$3,092,120	Each	10%	\$2,792,908	Other	ES-AF
ZB5-850X-1TB-2R57	ZB5-850X-1TB-2R57	VMAX AFA FAMILY	ZBRICKS 850FX 1TB RAID5(7+1)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF
ZB5-850X-1TB-2R57U	ZB5-850X-1TB-2R57U	VMAX AFA FAMILY	ZBRICKS 850FX 1TB RAID5(7+1) UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB5-850X-1TB-2R614	ZB5-850X-1TB-2R614	VMAX AFA FAMILY	ZBRICKS 850FX 1TB RAID6(14+2)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF
ZB5-850X-1TB-2R64U	ZB5-850X-1TB-2R64U	VMAX AFA FAMILY	ZBRICKS 850FX 1TB RAID6(14+2) UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB5-850X-1TB-4R57	ZB5-850X-1TB-4R57	VMAX AFA FAMILY	ZBRICKS 850FX 1TB 4RAID5(7+1)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF
ZB5-850X-1TB-4R57U	ZB5-850X-1TB-4R57U	VMAX AFA FAMILY	ZBRICKS 850FX 1TB 4RAID5(7+1) UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB5-850X-2TB-2F03	ZB5-850X-2TB-2F03	VMAX AFA FAMILY	ZBRICKS 850FX 2TB R6(14+2) 3.84	\$3,476,765	Each	10%	\$3,129,089	Other	ES-AF
ZB5-850X-2TB-2F03U	ZB5-850X-2TB-2F03U	VMAX AFA FAMILY	ZBRICKS 850FX 2TB R6(14+2) 3.84 UPG	\$4,172,120	Each	10%	\$3,754,908	Other	ES-AF
ZB5-850X-2TB-2R57	ZB5-850X-2TB-2R57	VMAX AFA FAMILY	ZBRICKS 850FX 2TB RAID5(7+1)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF
ZB5-850X-2TB-2R57U	ZB5-850X-2TB-2R57U	VMAX AFA FAMILY	ZBRICKS 850FX 2TB RAID5(7+1) UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB5-850X-2TB-2R614	ZB5-850X-2TB-2R614	VMAX AFA FAMILY	ZBRICKS 850FX 2TB RAID6(14+2)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF
ZB5-850X-2TB-2R64U	ZB5-850X-2TB-2R64U	VMAX AFA FAMILY	ZBRICKS 850FX 2TB RAID6(14+2) UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB5-850X-2TB-4R57	ZB5-850X-2TB-4R57	VMAX AFA FAMILY	ZBRICKS 850FX 2TB 4RAID5(7+1)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF
ZB5-850X-2TB-4R57U	ZB5-850X-2TB-4R57U	VMAX AFA FAMILY	ZBRICKS 850FX 2TB 4RAID5(7+1) UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB5-851F-1TB-2F03U	ZB5-851F-1TB-2F03U	VMAX AFA FAMILY	ZBRICKS 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,420,435	Each	10%	\$2,178,392	Other	ES-AF
ZB5-851F-1TB-2R57U	ZB5-851F-1TB-2R57U	VMAX AFA FAMILY	ZBRICKS 850F 1TB RAID5(7+1) TAA UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB5-851F-1TB-2R64U	ZB5-851F-1TB-2R64U	VMAX AFA FAMILY	ZBRICKS 850F 1TB RAID6(14+2) TAA UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I/Column K)	Product Category (if applicable)
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ZB5-85TF-1TB-4R57U	ZB5-85TF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850F 1TB 4RAIDS(7+1) TAA UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB5-85TF-2TB-2F03U	ZB5-85TF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,487,660	Each	10%	\$3,138,894	Other	ES-AF
ZB5-85TF-2TB-2R57U	ZB5-85TF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850F 2TB RAID5(7+1) TAA UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB5-85TF-2TB-2R64U	ZB5-85TF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850F 2TB RAID6(14+2) TAA UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB5-85TF-2TB-4R57U	ZB5-85TF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850F 2TB 4RAIDS(7+1) TAA UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB5-85TX-1TB-2F03U	ZB5-85TX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R6(14+2) 3.84 TAA UPG	\$3,092,120	Each	10%	\$2,782,908	Other	ES-AF
ZB5-85TX-1TB-2R57U	ZB5-85TX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB RAID5(7+1) TAA UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB5-85TX-1TB-2R64U	ZB5-85TX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB RAID6(14+2) TAA UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB5-85TX-1TB-4R57U	ZB5-85TX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB 4RAIDS(7+1) TAA UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB5-85TX-2TB-2F03U	ZB5-85TX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R6(14+2) 3.84 TAA UPG	\$4,172,120	Each	10%	\$3,754,908	Other	ES-AF
ZB5-85TX-2TB-2R57U	ZB5-85TX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB RAID5(7+1) TAA UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB5-85TX-2TB-2R64U	ZB5-85TX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB RAID6(14+2) TAA UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB5-85TX-2TB-4R57U	ZB5-85TX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB 4RAIDS(7+1) TAA UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB5-85LF-1TB-2F03	ZB5-85LF-1TB-2F03	VMAX AFA FAMILY	ZBRICK5 850F 1TB R6(14+2) 3.84 HW Only	\$1,715,665	Each	10%	\$1,544,099	Other	ES-AF
ZB5-85LF-1TB-2F03U	ZB5-85LF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850F 1TB R6(14+2) 3.84 HW Only UPG	\$2,119,070	Each	10%	\$1,907,163	Other	ES-AF
ZB5-85LF-1TB-2R57	ZB5-85LF-1TB-2R57	VMAX AFA FAMILY	ZBRICK5 850F 1TB R5(7+1) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF
ZB5-85LF-1TB-2R57U	ZB5-85LF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850F 1TB R5(7+1) HW Only UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB5-85LF-1TB-2R614	ZB5-85LF-1TB-2R614	VMAX AFA FAMILY	ZBRICK5 850F 1TB R6(14+2) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF
ZB5-85LF-1TB-2R64U	ZB5-85LF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850F 1TB R6(14+2) HW Only UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB5-85LF-1TB-4R57	ZB5-85LF-1TB-4R57	VMAX AFA FAMILY	ZBRICK5 850F 1TB 4R5(7+1) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF
ZB5-85LF-1TB-4R57U	ZB5-85LF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850F 1TB 4R5(7+1) HW Only UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB5-85LF-2TB-2F03	ZB5-85LF-2TB-2F03	VMAX AFA FAMILY	ZBRICK5 850F 2TB R6(14+2) 3.84 HW Only	\$2,605,025	Each	10%	\$2,344,523	Other	ES-AF
ZB5-85LF-2TB-2F03U	ZB5-85LF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850F 2TB R6(14+2) 3.84 HW Only UPG	\$3,186,295	Each	10%	\$2,867,666	Other	ES-AF
ZB5-85LF-2TB-2R57	ZB5-85LF-2TB-2R57	VMAX AFA FAMILY	ZBRICK5 850F 2TB R5(7+1) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF
ZB5-85LF-2TB-2R57U	ZB5-85LF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850F 2TB R5(7+1) HW Only UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB5-85LF-2TB-2R614	ZB5-85LF-2TB-2R614	VMAX AFA FAMILY	ZBRICK5 850F 2TB R6(14+2) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF
ZB5-85LF-2TB-2R64U	ZB5-85LF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850F 2TB R6(14+2) HW Only UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB5-85LF-2TB-4R57	ZB5-85LF-2TB-4R57	VMAX AFA FAMILY	ZBRICK5 850F 2TB 4R5(7+1) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF
ZB5-85LF-2TB-4R57U	ZB5-85LF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850F 2TB 4R5(7+1) HW Only UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB5-85LX-1TB-2F03	ZB5-85LX-1TB-2F03	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R6(14+2) 3.84 HW Only	\$1,817,900	Each	10%	\$1,636,110	Other	ES-AF
ZB5-85LX-1TB-2F03U	ZB5-85LX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R6(14+2) 3.84 HW Only UPG	\$2,333,255	Each	10%	\$2,099,930	Other	ES-AF
ZB5-85LX-1TB-2R57	ZB5-85LX-1TB-2R57	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R5(7+1) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF
ZB5-85LX-1TB-2R57U	ZB5-85LX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R5(7+1) HW Only UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB5-85LX-1TB-2R614	ZB5-85LX-1TB-2R614	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R6(14+2) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF
ZB5-85LX-1TB-2R64U	ZB5-85LX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R6(14+2) HW Only UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB5-85LX-1TB-4R57	ZB5-85LX-1TB-4R57	VMAX AFA FAMILY	ZBRICK5 850FX 1TB 4R5(7+1) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF
ZB5-85LX-1TB-4R57U	ZB5-85LX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB 4R5(7+1) HW Only UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB5-85LX-2TB-2F03	ZB5-85LX-2TB-2F03	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R6(14+2) 3.84 HW Only	\$2,717,900	Each	10%	\$2,446,110	Other	ES-AF
ZB5-85LX-2TB-2F03U	ZB5-85LX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R6(14+2) 3.84 HW Only UPG	\$3,413,255	Each	10%	\$3,071,930	Other	ES-AF
ZB5-85LX-2TB-2R57	ZB5-85LX-2TB-2R57	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R5(7+1) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB5-85LX-2TB-2R57U	ZB5-85LX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R5(7+1) HW Only UPG	\$2,637,165	Each	10%	\$2,374,449	Other	ES-AF
ZB5-85LX-2TB-2R614	ZB5-85LX-2TB-2R614	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R6(14+2) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB5-85LX-2TB-2R64U	ZB5-85LX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R6(14+2) HW Only UPG	\$2,637,165	Each	10%	\$2,374,449	Other	ES-AF
ZB5-85LX-2TB-4R57	ZB5-85LX-2TB-4R57	VMAX AFA FAMILY	ZBRICK5 850FX 2TB 4R5(7+1) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB5-85LX-2TB-4R57U	ZB5-85LX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB 4R5(7+1) HW Only UPG	\$2,637,165	Each	10%	\$2,374,449	Other	ES-AF
ZB5-85TF-1TB-2F03U	ZB5-85TF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850F 1TB R6(14+2) 3.84 HW OnlyTAAU	\$2,119,070	Each	10%	\$1,907,163	Other	ES-AF
ZB5-85TF-1TB-2R57U	ZB5-85TF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850F 1TB R5(7+1) HW Only TAA UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB5-85TF-1TB-2R64U	ZB5-85TF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850F 1TB R6(14+2) HW Only TAA UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB5-85TF-1TB-4R57U	ZB5-85TF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850F 1TB 4R5(7+1) HW Only TAA UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB5-85TF-2TB-2F03U	ZB5-85TF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850F 2TB R6(14+2) 3.84 HW OnlyTAAU	\$3,186,295	Each	10%	\$2,867,666	Other	ES-AF
ZB5-85TF-2TB-2R57U	ZB5-85TF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850F 2TB R5(7+1) HW Only TAA UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB5-85TF-2TB-2R64U	ZB5-85TF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850F 2TB R6(14+2) HW Only TAA UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB5-85TF-2TB-4R57U	ZB5-85TF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850F 2TB 4R5(7+1) HW Only TAA UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB5-85TX-1TB-2F03U	ZB5-85TX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R6(14+2) 3.84 HWOnlyTAAU	\$2,333,255	Each	10%	\$2,099,930	Other	ES-AF
ZB5-85TX-1TB-2R57U	ZB5-85TX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R5(7+1) HW Only TAA UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB5-85TX-1TB-2R64U	ZB5-85TX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB R6(14+2) HW Only TAAU	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB5-85TX-1TB-4R57U	ZB5-85TX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850FX 1TB 4R5(7+1) HW Only TAAU	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB5-85TX-2TB-2F03U	ZB5-85TX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R6(14+2) 3.84 HWOnlyTAAU	\$3,413,255	Each	10%	\$3,071,930	Other	ES-AF
ZB5-85TX-2TB-2R57U	ZB5-85TX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R5(7+1) HW Only TAAU	\$2,637,165	Each	10%	\$2,374,449	Other	ES-AF
ZB5-85TX-2TB-2R64U	ZB5-85TX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB R6(14+2) HW Only TAAU	\$2,637,165	Each	10%	\$2,374,449	Other	ES-AF
ZB5-85TX-2TB-4R57U	ZB5-85TX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK5 850FX 2TB 4R5(7+1) HW Only TAAU	\$2,637,165	Each	10%	\$2,374,449	Other	ES-AF
ZB6-850F-1TB-2F03	ZB6-850F-1TB-2F03	VMAX AFA FAMILY	ZBRICK6 850F 1TB R6(14+2) 3.84	\$2,017,030	Each	10%	\$1,815,327	Other	ES-AF
ZB6-850F-1TB-2F03U	ZB6-850F-1TB-2F03U	VMAX AFA FAMILY	ZBRICK6 850F 1TB R6(14+2) 3.84 UPG	\$2,420,435	Each	10%	\$2,178,392	Other	ES-AF
ZB6-850F-1TB-2R57	ZB6-850F-1TB-2R57	VMAX AFA FAMILY	ZBRICK6 850F 1TB RAID5(7+1) UPG	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB6-850F-1TB-2R57U	ZB6-850F-1TB-2R57U	VMAX AFA FAMILY	ZBRICK6 850F 1TB RAID5(7+1) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB6-850F-1TB-2R614	ZB6-850F-1TB-2R614	VMAX AFA FAMILY	ZBRICK6 850F 1TB RAID6(14+2)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB6-850F-1TB-2R64U	ZB6-850F-1TB-2R64U	VMAX AFA FAMILY	ZBRICK6 850F 1TB RAID6(14+2) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB6-850F-1TB-4R57	ZB6-850F-1TB-4R57	VMAX AFA FAMILY	ZBRICK6 850F 1TB 4RAIDS(7+1)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB6-850F-1TB-4R57U	ZB6-850F-1TB-4R57U	VMAX AFA FAMILY	ZBRICK6 850F 1TB 4RAIDS(7+1) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB6-850F-2TB-2F03	ZB6-850F-2TB-2F03	VMAX AFA FAMILY	ZBRICK6 850F 2TB R6(14+2) 3.84	\$2,906,385	Each	10%	\$2,615,747	Other	ES-AF
ZB6-850F-2TB-2F03U	ZB6-850F-2TB-2F03U	VMAX AFA FAMILY	ZBRICK6 850F 2TB R6(14+2) 3.84 UPG	\$3,487,660	Each	10%	\$3,138,894	Other	ES-AF
ZB6-850F-2TB-2R57	ZB6-850F-2TB-2R57	VMAX AFA FAMILY	ZBRICK6 850F 2TB RAID5(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB6-850F-2TB-2R57U	ZB6-850F-2TB-2R57U	VMAX AFA FAMILY	ZBRICK6 850F 2TB RAID5(7+1) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB6-850F-2TB-2R614	ZB6-850F-2TB-2R614	VMAX AFA FAMILY	ZBRICK6 850F 2TB RAID6(14+2)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB6-850F-2TB-2R64U	ZB6-850F-2TB-2R64U	VMAX AFA FAMILY	ZBRICK6 850F 2TB RAID6(14+2) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB6-850F-2TB-4R57	ZB6-850F-2TB-4R57	VMAX AFA FAMILY	ZBRICK6 850F 2TB 4RAIDS(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB6-850F-2TB-4R57U	ZB6-850F-2TB-4R57U	VMAX AFA FAMILY	ZBRICK6 850F 2TB 4RAIDS(7+1) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L (Column I/Column K)	
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB6-8ETX-2TB-2R57U	ZB6-8ETX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK6 850FX 2TB R5(7+1) HW Only TAA UP	\$2,637.165	Each	10%	\$2,373.449	Other	ES-AF
ZB6-8ETX-2TB-2R64U	ZB6-8ETX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK6 850FX 2TB R6(14+2) HW Only TAAUP	\$2,637.165	Each	10%	\$2,373.449	Other	ES-AF
ZB6-8ETX-2TB-4R57U	ZB6-8ETX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK6 850FX 2TB 4R5(7+1) HW Only TAAUP	\$2,637.165	Each	10%	\$2,373.449	Other	ES-AF
ZB7-850F-1TB-2F03	ZB7-850F-1TB-2F03	VMAX AFA FAMILY	ZBRICK7 850F 1TB R6(14+2) 3.84	\$2,017.030	Each	10%	\$1,815.327	Other	ES-AF
ZB7-850F-1TB-2F03U	ZB7-850F-1TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850F 1TB R6(14+2) 3.84 UPG	\$2,420.435	Each	10%	\$2,178.392	Other	ES-AF
ZB7-850F-1TB-2R57	ZB7-850F-1TB-2R57	VMAX AFA FAMILY	ZBRICK7 850F 1TB RAID5(7+1)	\$1,338.220	Each	10%	\$1,204.398	Other	ES-AF
ZB7-850F-1TB-2R57U	ZB7-850F-1TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850F 1TB RAID5(7+1) UPG	\$1,605.865	Each	10%	\$1,445.279	Other	ES-AF
ZB7-850F-1TB-2R614	ZB7-850F-1TB-2R614	VMAX AFA FAMILY	ZBRICK7 850F 1TB RAID6(14+2)	\$1,338.220	Each	10%	\$1,204.398	Other	ES-AF
ZB7-850F-1TB-2R64U	ZB7-850F-1TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850F 1TB RAID6(14+2) UPG	\$1,605.865	Each	10%	\$1,445.279	Other	ES-AF
ZB7-850F-1TB-4R57	ZB7-850F-1TB-4R57	VMAX AFA FAMILY	ZBRICK7 850F 1TB 4RAID5(7+1)	\$1,605.865	Each	10%	\$1,445.279	Other	ES-AF
ZB7-850F-1TB-4R57U	ZB7-850F-1TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850F 1TB 4RAID5(7+1) UPG	\$1,605.865	Each	10%	\$1,445.279	Other	ES-AF
ZB7-850F-2TB-2F03	ZB7-850F-2TB-2F03	VMAX AFA FAMILY	ZBRICK7 850F 2TB R6(14+2) 3.84	\$2,906.385	Each	10%	\$2,615.747	Other	ES-AF
ZB7-850F-2TB-2F03U	ZB7-850F-2TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850F 2TB R6(14+2) 3.84 UPG	\$3,487.660	Each	10%	\$3,138.894	Other	ES-AF
ZB7-850F-2TB-2R57	ZB7-850F-2TB-2R57	VMAX AFA FAMILY	ZBRICK7 850F 2TB RAID5(7+1)	\$2,238.220	Each	10%	\$2,014.398	Other	ES-AF
ZB7-850F-2TB-2R57U	ZB7-850F-2TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850F 2TB RAID5(7+1) UPG	\$2,685.865	Each	10%	\$2,417.279	Other	ES-AF
ZB7-850F-2TB-2R614	ZB7-850F-2TB-2R614	VMAX AFA FAMILY	ZBRICK7 850F 2TB RAID6(14+2)	\$2,238.220	Each	10%	\$2,014.398	Other	ES-AF
ZB7-850F-2TB-2R64U	ZB7-850F-2TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850F 2TB RAID6(14+2) UPG	\$2,685.865	Each	10%	\$2,417.279	Other	ES-AF
ZB7-850F-2TB-4R57	ZB7-850F-2TB-4R57	VMAX AFA FAMILY	ZBRICK7 850F 2TB 4RAID5(7+1)	\$2,238.220	Each	10%	\$2,014.398	Other	ES-AF
ZB7-850F-2TB-4R57U	ZB7-850F-2TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850F 2TB 4RAID5(7+1) UPG	\$2,685.865	Each	10%	\$2,417.279	Other	ES-AF
ZB7-850X-1TB-2F03	ZB7-850X-1TB-2F03	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R6(14+2) 3.84	\$2,576.765	Each	10%	\$2,319.089	Other	ES-AF
ZB7-850X-1TB-2F03U	ZB7-850X-1TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R6(14+2) 3.84 UPG	\$3,092.120	Each	10%	\$2,782.908	Other	ES-AF
ZB7-850X-1TB-2R57	ZB7-850X-1TB-2R57	VMAX AFA FAMILY	ZBRICK7 850FX 1TB RAID5(7+1)	\$1,613.825	Each	10%	\$1,452.443	Other	ES-AF
ZB7-850X-1TB-2R57U	ZB7-850X-1TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB RAID5(7+1) UPG	\$1,936.590	Each	10%	\$1,742.931	Other	ES-AF
ZB7-850X-1TB-2R614	ZB7-850X-1TB-2R614	VMAX AFA FAMILY	ZBRICK7 850FX 1TB RAID6(14+2)	\$1,613.825	Each	10%	\$1,452.443	Other	ES-AF
ZB7-850X-1TB-2R64U	ZB7-850X-1TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB RAID6(14+2) UPG	\$1,936.590	Each	10%	\$1,742.931	Other	ES-AF
ZB7-850X-1TB-4R57	ZB7-850X-1TB-4R57	VMAX AFA FAMILY	ZBRICK7 850FX 1TB 4RAID5(7+1)	\$1,613.825	Each	10%	\$1,452.443	Other	ES-AF
ZB7-850X-1TB-4R57U	ZB7-850X-1TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB 4RAID5(7+1) UPG	\$1,936.590	Each	10%	\$1,742.931	Other	ES-AF
ZB7-850X-2TB-2F03	ZB7-850X-2TB-2F03	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R6(14+2) 3.84	\$3,476.765	Each	10%	\$3,129.089	Other	ES-AF
ZB7-850X-2TB-2F03U	ZB7-850X-2TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R6(14+2) 3.84 UPG	\$4,172.120	Each	10%	\$3,754.908	Other	ES-AF
ZB7-850X-2TB-2R57	ZB7-850X-2TB-2R57	VMAX AFA FAMILY	ZBRICK7 850FX 2TB RAID5(7+1)	\$2,513.825	Each	10%	\$2,262.443	Other	ES-AF
ZB7-850X-2TB-2R57U	ZB7-850X-2TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB RAID5(7+1) UPG	\$3,016.590	Each	10%	\$2,714.931	Other	ES-AF
ZB7-850X-2TB-2R614	ZB7-850X-2TB-2R614	VMAX AFA FAMILY	ZBRICK7 850FX 2TB RAID6(14+2)	\$2,513.825	Each	10%	\$2,262.443	Other	ES-AF
ZB7-850X-2TB-2R64U	ZB7-850X-2TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB RAID6(14+2) UPG	\$3,016.590	Each	10%	\$2,714.931	Other	ES-AF
ZB7-850X-2TB-4R57	ZB7-850X-2TB-4R57	VMAX AFA FAMILY	ZBRICK7 850FX 2TB 4RAID5(7+1)	\$2,513.825	Each	10%	\$2,262.443	Other	ES-AF
ZB7-850X-2TB-4R57U	ZB7-850X-2TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB 4RAID5(7+1) UPG	\$3,016.590	Each	10%	\$2,714.931	Other	ES-AF
ZB7-85TF-1TB-2F03U	ZB7-85TF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,420.435	Each	10%	\$2,178.392	Other	ES-AF
ZB7-85TF-1TB-2R57U	ZB7-85TF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850F 1TB RAID5(7+1) TAA UPG	\$1,605.865	Each	10%	\$1,445.279	Other	ES-AF
ZB7-85TF-1TB-2R64U	ZB7-85TF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850F 1TB RAID6(14+2) TAA UPG	\$1,605.865	Each	10%	\$1,445.279	Other	ES-AF
ZB7-85TF-1TB-4R57U	ZB7-85TF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850F 1TB 4RAID5(7+1) TAA UPG	\$1,605.865	Each	10%	\$1,445.279	Other	ES-AF
ZB7-85TF-2TB-2F03U	ZB7-85TF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,487.660	Each	10%	\$3,138.894	Other	ES-AF
ZB7-85TF-2TB-2R57U	ZB7-85TF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850F 2TB RAID5(7+1) TAA UPG	\$2,685.865	Each	10%	\$2,417.279	Other	ES-AF
ZB7-85TF-2TB-2R64U	ZB7-85TF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850F 2TB RAID6(14+2) TAA UPG	\$2,685.865	Each	10%	\$2,417.279	Other	ES-AF
ZB7-85TF-2TB-4R57U	ZB7-85TF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,685.865	Each	10%	\$2,417.279	Other	ES-AF
ZB7-85TX-1TB-2F03U	ZB7-85TX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R6(14+2) 3.84 TAA UPG	\$3,092.120	Each	10%	\$2,782.908	Other	ES-AF
ZB7-85TX-1TB-2R57U	ZB7-85TX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB RAID5(7+1) TAA UPG	\$1,936.590	Each	10%	\$1,742.931	Other	ES-AF
ZB7-85TX-1TB-2R64U	ZB7-85TX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB RAID6(14+2) TAA UPG	\$1,936.590	Each	10%	\$1,742.931	Other	ES-AF
ZB7-85TX-1TB-4R57U	ZB7-85TX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,936.590	Each	10%	\$1,742.931	Other	ES-AF
ZB7-85TX-2TB-2F03U	ZB7-85TX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R6(14+2) 3.84 TAA UPG	\$4,172.120	Each	10%	\$3,754.908	Other	ES-AF
ZB7-85TX-2TB-2R57U	ZB7-85TX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB RAID5(7+1) TAA UPG	\$3,016.590	Each	10%	\$2,714.931	Other	ES-AF
ZB7-85TX-2TB-2R64U	ZB7-85TX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB RAID6(14+2) TAA UPG	\$3,016.590	Each	10%	\$2,714.931	Other	ES-AF
ZB7-85TX-2TB-4R57U	ZB7-85TX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,016.590	Each	10%	\$2,714.931	Other	ES-AF
ZB7-8ELF-1TB-2F03	ZB7-8ELF-1TB-2F03	VMAX AFA FAMILY	ZBRICK7 850F 1TB R6(14+2) 3.84 HW Only	\$1,715.665	Each	10%	\$1,544.099	Other	ES-AF
ZB7-8ELF-1TB-2F03U	ZB7-8ELF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850F 1TB R6(14+2) 3.84 HW Only UPG	\$2,119.070	Each	10%	\$1,907.163	Other	ES-AF
ZB7-8ELF-1TB-2R57	ZB7-8ELF-1TB-2R57	VMAX AFA FAMILY	ZBRICK7 850F 1TB R5(7+1) HW Only	\$1,187.535	Each	10%	\$1,068.782	Other	ES-AF
ZB7-8ELF-1TB-2R57U	ZB7-8ELF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850F 1TB R5(7+1) HW Only UPG	\$1,455.185	Each	10%	\$1,309.667	Other	ES-AF
ZB7-8ELF-1TB-2R614	ZB7-8ELF-1TB-2R614	VMAX AFA FAMILY	ZBRICK7 850F 1TB R6(14+2) HW Only	\$1,187.535	Each	10%	\$1,068.782	Other	ES-AF
ZB7-8ELF-1TB-2R64U	ZB7-8ELF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850F 1TB R6(14+2) HW Only UPG	\$1,455.185	Each	10%	\$1,309.667	Other	ES-AF
ZB7-8ELF-1TB-4R57	ZB7-8ELF-1TB-4R57	VMAX AFA FAMILY	ZBRICK7 850F 1TB 4R5(7+1) HW Only	\$1,187.535	Each	10%	\$1,068.782	Other	ES-AF
ZB7-8ELF-1TB-4R57U	ZB7-8ELF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850F 1TB 4R5(7+1) HW Only UPG	\$1,455.185	Each	10%	\$1,309.667	Other	ES-AF
ZB7-8ELF-2TB-2F03	ZB7-8ELF-2TB-2F03	VMAX AFA FAMILY	ZBRICK7 850F 2TB R6(14+2) 3.84 HW Only	\$2,805.025	Each	10%	\$2,544.523	Other	ES-AF
ZB7-8ELF-2TB-2F03U	ZB7-8ELF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850F 2TB R6(14+2) 3.84 HW Only UPG	\$3,186.295	Each	10%	\$2,867.666	Other	ES-AF
ZB7-8ELF-2TB-2R57	ZB7-8ELF-2TB-2R57	VMAX AFA FAMILY	ZBRICK7 850F 2TB R5(7+1) HW Only	\$2,087.535	Each	10%	\$1,878.782	Other	ES-AF
ZB7-8ELF-2TB-2R57U	ZB7-8ELF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850F 2TB R5(7+1) HW Only UPG	\$2,535.185	Each	10%	\$2,281.667	Other	ES-AF
ZB7-8ELF-2TB-2R614	ZB7-8ELF-2TB-2R614	VMAX AFA FAMILY	ZBRICK7 850F 2TB R6(14+2) HW Only	\$2,087.535	Each	10%	\$1,878.782	Other	ES-AF
ZB7-8ELF-2TB-2R64U	ZB7-8ELF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850F 2TB R6(14+2) HW Only UPG	\$2,535.185	Each	10%	\$2,281.667	Other	ES-AF
ZB7-8ELF-2TB-4R57	ZB7-8ELF-2TB-4R57	VMAX AFA FAMILY	ZBRICK7 850F 2TB 4R5(7+1) HW Only	\$2,087.535	Each	10%	\$1,878.782	Other	ES-AF
ZB7-8ELF-2TB-4R57U	ZB7-8ELF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850F 2TB 4R5(7+1) HW Only UPG	\$2,535.185	Each	10%	\$2,281.667	Other	ES-AF
ZB7-8ELX-1TB-2F03	ZB7-8ELX-1TB-2F03	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R6(14+2) 3.84 HW Only	\$1,817.900	Each	10%	\$1,636.110	Other	ES-AF
ZB7-8ELX-1TB-2F03U	ZB7-8ELX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R6(14+2) 3.84 HW Only UPG	\$2,333.255	Each	10%	\$2,099.930	Other	ES-AF
ZB7-8ELX-1TB-2R57	ZB7-8ELX-1TB-2R57	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R5(7+1) HW Only	\$1,234.385	Each	10%	\$1,110.947	Other	ES-AF
ZB7-8ELX-1TB-2R57U	ZB7-8ELX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R5(7+1) HW Only UPG	\$1,557.165	Each	10%	\$1,401.449	Other	ES-AF
ZB7-8ELX-1TB-2R614	ZB7-8ELX-1TB-2R614	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R6(14+2) HW Only	\$1,234.385	Each	10%	\$1,110.947	Other	ES-AF
ZB7-8ELX-1TB-2R64U	ZB7-8ELX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R6(14+2) HW Only UPG	\$1,557.165	Each	10%	\$1,401.449	Other	ES-AF
ZB7-8ELX-1TB-4R57	ZB7-8ELX-1TB-4R57	VMAX AFA FAMILY	ZBRICK7 850FX 1TB 4R5(7+1) HW Only	\$1,234.385	Each	10%	\$1,110.947	Other	ES-AF
ZB7-8ELX-1TB-4R57U	ZB7-8ELX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB 4R5(7+1) HW Only UPG	\$1,557.165	Each	10%	\$1,401.449	Other	ES-AF
ZB7-8ELX-2TB-2F03	ZB7-8ELX-2TB-2F03	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R6(14+2) 3.84 HW Only	\$2,717.900	Each	10%	\$2,446.110	Other	ES-AF
ZB7-8ELX-2TB-2F03U	ZB7-8ELX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R6(14+2) 3.84 HW Only UPG	\$3,413.255	Each	10%	\$3,071.930	Other	ES-AF

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ZB7-8ELX-2TB-2R57	ZB7-8ELX-2TB-2R57	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R5(7+1) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB7-8ELX-2TB-2R57U	ZB7-8ELX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R5(7+1) HW Only UPG	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB7-8ELX-2TB-2R614	ZB7-8ELX-2TB-2R614	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R6(14+2) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB7-8ELX-2TB-2R64U	ZB7-8ELX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R6(14+2) HW Only UPG	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB7-8ELX-2TB-4R57	ZB7-8ELX-2TB-4R57	VMAX AFA FAMILY	ZBRICK7 850FX 2TB 4R5(7+1) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB7-8ELX-2TB-4R57U	ZB7-8ELX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB 4R5(7+1) HW Only UPG	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB7-8ETF-1TB-2F03U	ZB7-8ETF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850F 1TB R6(14+2) 3.84 HW OnlyTAAU	\$2,119,070	Each	10%	\$1,907,163	Other	ES-AF
ZB7-8ETF-1TB-2R57U	ZB7-8ETF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850F 1TB R5(7+1) HW Only TAA UP	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB7-8ETF-1TB-2R64U	ZB7-8ETF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850F 1TB R6(14+2) HW Only TAA UP	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB7-8ETF-1TB-4R57U	ZB7-8ETF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850F 1TB 4R5(7+1) HW Only TAA UP	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB7-8ETF-2TB-2F03U	ZB7-8ETF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850F 2TB R6(14+2) 3.84 HW OnlyTAAU	\$3,198,295	Each	10%	\$2,867,666	Other	ES-AF
ZB7-8ETF-2TB-2R57U	ZB7-8ETF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850F 2TB R5(7+1) HW Only TAA UP	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB7-8ETF-2TB-2R64U	ZB7-8ETF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850F 2TB R6(14+2) HW Only TAA UP	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB7-8ETF-2TB-4R57U	ZB7-8ETF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850F 2TB 4R5(7+1) HW Only TAA UP	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB7-8ETX-1TB-2F03U	ZB7-8ETX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R6(14+2) 3.84 HWOnlyTAAU	\$2,333,255	Each	10%	\$2,099,930	Other	ES-AF
ZB7-8ETX-1TB-2R57U	ZB7-8ETX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R5(7+1) HW Only TAA UP	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB7-8ETX-1TB-2R64U	ZB7-8ETX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB R6(14+2) HW Only TAAUP	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB7-8ETX-1TB-4R57U	ZB7-8ETX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850FX 1TB 4R5(7+1) HW Only TAAUP	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB7-8ETX-2TB-2F03U	ZB7-8ETX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R6(14+2) 3.84 HWOnlyTAAU	\$3,413,255	Each	10%	\$3,071,930	Other	ES-AF
ZB7-8ETX-2TB-2R57U	ZB7-8ETX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R5(7+1) HW Only TAA UP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB7-8ETX-2TB-2R64U	ZB7-8ETX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB R6(14+2) HW Only TAAUP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB7-8ETX-2TB-4R57U	ZB7-8ETX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK7 850FX 2TB 4R5(7+1) HW Only TAAUP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB8-850F-1TB-2F03	ZB8-850F-1TB-2F03	VMAX AFA FAMILY	ZBRICK8 850F 1TB R6(14+2) 3.84	\$2,017,030	Each	10%	\$1,815,327	Other	ES-AF
ZB8-850F-1TB-2F03U	ZB8-850F-1TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850F 1TB R6(14+2) 3.84 UPG	\$2,420,435	Each	10%	\$2,178,392	Other	ES-AF
ZB8-850F-1TB-2R57	ZB8-850F-1TB-2R57	VMAX AFA FAMILY	ZBRICK8 850F 1TB RAID5(7+1)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB8-850F-1TB-2R57U	ZB8-850F-1TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850F 1TB RAID5(7+1) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB8-850F-1TB-2R614	ZB8-850F-1TB-2R614	VMAX AFA FAMILY	ZBRICK8 850F 1TB RAID6(14+2)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB8-850F-1TB-2R64U	ZB8-850F-1TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850F 1TB RAID6(14+2) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB8-850F-1TB-4R57	ZB8-850F-1TB-4R57	VMAX AFA FAMILY	ZBRICK8 850F 1TB 4RAID5(7+1)	\$1,338,220	Each	10%	\$1,204,398	Other	ES-AF
ZB8-850F-1TB-4R57U	ZB8-850F-1TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850F 1TB 4RAID5(7+1) UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB8-850F-2TB-2F03	ZB8-850F-2TB-2F03	VMAX AFA FAMILY	ZBRICK8 850F 2TB R6(14+2) 3.84	\$2,906,385	Each	10%	\$2,615,747	Other	ES-AF
ZB8-850F-2TB-2F03U	ZB8-850F-2TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850F 2TB R6(14+2) 3.84 UPG	\$3,487,660	Each	10%	\$3,138,894	Other	ES-AF
ZB8-850F-2TB-2R57	ZB8-850F-2TB-2R57	VMAX AFA FAMILY	ZBRICK8 850F 2TB RAID5(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB8-850F-2TB-2R57U	ZB8-850F-2TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850F 2TB RAID5(7+1) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB8-850F-2TB-2R614	ZB8-850F-2TB-2R614	VMAX AFA FAMILY	ZBRICK8 850F 2TB RAID6(14+2)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB8-850F-2TB-2R64U	ZB8-850F-2TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850F 2TB RAID6(14+2) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB8-850F-2TB-4R57	ZB8-850F-2TB-4R57	VMAX AFA FAMILY	ZBRICK8 850F 2TB 4RAID5(7+1)	\$2,238,220	Each	10%	\$2,014,398	Other	ES-AF
ZB8-850F-2TB-4R57U	ZB8-850F-2TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850F 2TB 4RAID5(7+1) UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB8-850X-1TB-2F03	ZB8-850X-1TB-2F03	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R6(14+2) 3.84	\$2,576,765	Each	10%	\$2,319,089	Other	ES-AF
ZB8-850X-1TB-2F03U	ZB8-850X-1TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R6(14+2) 3.84 UPG	\$3,092,120	Each	10%	\$2,782,908	Other	ES-AF
ZB8-850X-1TB-2R57	ZB8-850X-1TB-2R57	VMAX AFA FAMILY	ZBRICK8 850FX 1TB RAID5(7+1)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF
ZB8-850X-1TB-2R57U	ZB8-850X-1TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB RAID5(7+1) UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB8-850X-1TB-2R614	ZB8-850X-1TB-2R614	VMAX AFA FAMILY	ZBRICK8 850FX 1TB RAID6(14+2)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF
ZB8-850X-1TB-2R64U	ZB8-850X-1TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850X 1TB RAID6(14+2) UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB8-850X-1TB-4R57	ZB8-850X-1TB-4R57	VMAX AFA FAMILY	ZBRICK8 850FX 1TB 4RAID5(7+1)	\$1,613,825	Each	10%	\$1,452,443	Other	ES-AF
ZB8-850X-1TB-4R57U	ZB8-850X-1TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB 4RAID5(7+1) UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB8-850X-2TB-2F03	ZB8-850X-2TB-2F03	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R6(14+2) 3.84	\$3,476,765	Each	10%	\$3,129,089	Other	ES-AF
ZB8-850X-2TB-2F03U	ZB8-850X-2TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R6(14+2) 3.84 UPG	\$4,172,120	Each	10%	\$3,754,908	Other	ES-AF
ZB8-850X-2TB-2R57	ZB8-850X-2TB-2R57	VMAX AFA FAMILY	ZBRICK8 850FX 2TB RAID5(7+1)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF
ZB8-850X-2TB-2R57U	ZB8-850X-2TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB RAID5(7+1) UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB8-850X-2TB-2R614	ZB8-850X-2TB-2R614	VMAX AFA FAMILY	ZBRICK8 850FX 2TB RAID6(14+2)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF
ZB8-850X-2TB-2R64U	ZB8-850X-2TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB RAID6(14+2) UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB8-850X-2TB-4R57	ZB8-850X-2TB-4R57	VMAX AFA FAMILY	ZBRICK8 850FX 2TB 4RAID5(7+1)	\$2,513,825	Each	10%	\$2,262,443	Other	ES-AF
ZB8-850X-2TB-4R57U	ZB8-850X-2TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB 4RAID5(7+1) UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB8-85TF-1TB-2F03U	ZB8-85TF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850F 1TB R6(14+2) 3.84 TAA UPG	\$2,420,435	Each	10%	\$2,178,392	Other	ES-AF
ZB8-85TF-1TB-2R57U	ZB8-85TF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850F 1TB RAID5(7+1) TAA UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB8-85TF-1TB-2R64U	ZB8-85TF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850F 1TB RAID6(14+2) TAA UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB8-85TF-1TB-4R57U	ZB8-85TF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850F 1TB 4RAID5(7+1) TAA UPG	\$1,605,865	Each	10%	\$1,445,279	Other	ES-AF
ZB8-85TF-2TB-2F03U	ZB8-85TF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850F 2TB R6(14+2) 3.84 TAA UPG	\$3,487,660	Each	10%	\$3,138,894	Other	ES-AF
ZB8-85TF-2TB-2R57U	ZB8-85TF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850F 2TB RAID5(7+1) TAA UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB8-85TF-2TB-2R64U	ZB8-85TF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850F 2TB RAID6(14+2) TAA UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB8-85TF-2TB-4R57U	ZB8-85TF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850F 2TB 4RAID5(7+1) TAA UPG	\$2,685,865	Each	10%	\$2,417,279	Other	ES-AF
ZB8-85TX-1TB-2F03U	ZB8-85TX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R6(14+2) 3.84 TAA UPG	\$3,092,120	Each	10%	\$2,782,908	Other	ES-AF
ZB8-85TX-1TB-2R57U	ZB8-85TX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB RAID5(7+1) TAA UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB8-85TX-1TB-2R64U	ZB8-85TX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850X 1TB RAID6(14+2) TAA UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB8-85TX-1TB-4R57U	ZB8-85TX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,936,590	Each	10%	\$1,742,931	Other	ES-AF
ZB8-85TX-2TB-2F03U	ZB8-85TX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R6(14+2) 3.84 TAA UPG	\$4,172,120	Each	10%	\$3,754,908	Other	ES-AF
ZB8-85TX-2TB-2R57U	ZB8-85TX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB RAID5(7+1) TAA UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB8-85TX-2TB-2R64U	ZB8-85TX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB RAID6(14+2) TAA UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB8-85TX-2TB-4R57U	ZB8-85TX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,016,590	Each	10%	\$2,714,931	Other	ES-AF
ZB8-8ELF-1TB-2F03	ZB8-8ELF-1TB-2F03	VMAX AFA FAMILY	ZBRICK8 850F 1TB R6(14+2) 3.84 HW Only	\$1,715,665	Each	10%	\$1,544,099	Other	ES-AF
ZB8-8ELF-1TB-2F03U	ZB8-8ELF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850F 1TB R6(14+2) 3.84 HW Only UPG	\$2,119,070	Each	10%	\$1,907,163	Other	ES-AF
ZB8-8ELF-1TB-2R57	ZB8-8ELF-1TB-2R57	VMAX AFA FAMILY	ZBRICK8 850F 1TB R5(7+1) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF
ZB8-8ELF-1TB-2R57U	ZB8-8ELF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850F 1TB R5(7+1) HW Only UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB8-8ELF-1TB-2R614	ZB8-8ELF-1TB-2R614	VMAX AFA FAMILY	ZBRICK8 850F 1TB R6(14+2) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF
ZB8-8ELF-1TB-2R64U	ZB8-8ELF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850F 1TB R6(14+2) HW Only UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB8-8ELF-1TB-4R57	ZB8-8ELF-1TB-4R57	VMAX AFA FAMILY	ZBRICK8 850F 1TB 4R5(7+1) HW Only	\$1,187,535	Each	10%	\$1,068,782	Other	ES-AF



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ZB8-8ELF-1TB-4R57U	ZB8-8ELF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850F 1TB 4R5(7+1) HW Only UPG	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB8-8ELF-2TB-2F03	ZB8-8ELF-2TB-2F03	VMAX AFA FAMILY	ZBRICK8 850F 2TB R6(14+2) 3.84 HW Only	\$2,605,025	Each	10%	\$2,344,523	Other	ES-AF
ZB8-8ELF-2TB-2F03U	ZB8-8ELF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850F 2TB R614+2 3.84 HW Only UPG	\$3,186,295	Each	10%	\$2,867,666	Other	ES-AF
ZB8-8ELF-2TB-2R57	ZB8-8ELF-2TB-2R57	VMAX AFA FAMILY	ZBRICK8 850F 2TB R5(7+1) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF
ZB8-8ELF-2TB-2R57U	ZB8-8ELF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850F 2TB R5(7+1) HW Only UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB8-8ELF-2TB-2R614	ZB8-8ELF-2TB-2R614	VMAX AFA FAMILY	ZBRICK8 850F 2TB R6(14+2) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF
ZB8-8ELF-2TB-2R64U	ZB8-8ELF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850F 2TB R6(14+2) HW Only UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB8-8ELF-2TB-4R57	ZB8-8ELF-2TB-4R57	VMAX AFA FAMILY	ZBRICK8 850F 2TB 4R5(7+1) HW Only	\$2,087,535	Each	10%	\$1,878,782	Other	ES-AF
ZB8-8ELF-2TB-4R57U	ZB8-8ELF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850F 2TB 4R5(7+1) HW Only UPG	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB8-8ELX-1TB-2F03	ZB8-8ELX-1TB-2F03	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R6(14+2) 3.84 HW Only	\$1,817,900	Each	10%	\$1,636,110	Other	ES-AF
ZB8-8ELX-1TB-2F03U	ZB8-8ELX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R614+2 3.84 HW OnlyUPG	\$2,333,255	Each	10%	\$2,099,930	Other	ES-AF
ZB8-8ELX-1TB-2R57	ZB8-8ELX-1TB-2R57	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R5(7+1) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF
ZB8-8ELX-1TB-2R57U	ZB8-8ELX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R5(7+1) HW Only UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB8-8ELX-1TB-2R614	ZB8-8ELX-1TB-2R614	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R6(14+2) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF
ZB8-8ELX-1TB-2R64U	ZB8-8ELX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R6(14+2) HW Only UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB8-8ELX-1TB-4R57	ZB8-8ELX-1TB-4R57	VMAX AFA FAMILY	ZBRICK8 850FX 1TB 4R5(7+1) HW Only	\$1,234,385	Each	10%	\$1,110,947	Other	ES-AF
ZB8-8ELX-1TB-4R57U	ZB8-8ELX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB 4R5(7+1) HW Only UPG	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB8-8ELX-2TB-2F03	ZB8-8ELX-2TB-2F03	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R6(14+2) 3.84 HW Only	\$2,717,900	Each	10%	\$2,446,110	Other	ES-AF
ZB8-8ELX-2TB-2F03U	ZB8-8ELX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R614+2 3.84 HW OnlyUPG	\$3,413,255	Each	10%	\$3,071,930	Other	ES-AF
ZB8-8ELX-2TB-2R57	ZB8-8ELX-2TB-2R57	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R5(7+1) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB8-8ELX-2TB-2R57U	ZB8-8ELX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R5(7+1) HW Only UPG	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB8-8ELX-2TB-2R614	ZB8-8ELX-2TB-2R614	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R6(14+2) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB8-8ELX-2TB-2R64U	ZB8-8ELX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R6(14+2) HW Only UPG	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB8-8ELX-2TB-4R57	ZB8-8ELX-2TB-4R57	VMAX AFA FAMILY	ZBRICK8 850FX 2TB 4R5(7+1) HW Only	\$2,134,385	Each	10%	\$1,920,947	Other	ES-AF
ZB8-8ELX-2TB-4R57U	ZB8-8ELX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB 4R5(7+1) HW Only UPG	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB8-8ETF-1TB-2F03U	ZB8-8ETF-1TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850F 1TB R614+2 3.84 HW OnlyTAAU	\$2,119,070	Each	10%	\$1,907,163	Other	ES-AF
ZB8-8ETF-1TB-2R57U	ZB8-8ETF-1TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850F 1TB R5(7+1) HW Only TAA UP	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB8-8ETF-1TB-2R64U	ZB8-8ETF-1TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850F 1TB R6(14+2) HW Only TAA UP	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB8-8ETF-1TB-4R57U	ZB8-8ETF-1TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850F 1TB 4R5(7+1) HW Only TAA UP	\$1,455,185	Each	10%	\$1,309,667	Other	ES-AF
ZB8-8ETF-2TB-2F03U	ZB8-8ETF-2TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850F 2TB R614+2 3.84 HW OnlyTAAU	\$3,186,295	Each	10%	\$2,867,666	Other	ES-AF
ZB8-8ETF-2TB-2R57U	ZB8-8ETF-2TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850F 2TB R5(7+1) HW Only TAA UP	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB8-8ETF-2TB-2R64U	ZB8-8ETF-2TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850F 2TB R6(14+2) HW Only TAA UP	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB8-8ETF-2TB-4R57U	ZB8-8ETF-2TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850F 2TB 4R5(7+1) HW Only TAA UP	\$2,535,185	Each	10%	\$2,281,667	Other	ES-AF
ZB8-8ETX-1TB-2F03U	ZB8-8ETX-1TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R614+2 3.84 HWOnlyTAAU	\$2,333,255	Each	10%	\$2,099,930	Other	ES-AF
ZB8-8ETX-1TB-2R57U	ZB8-8ETX-1TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB R5(7+1) HW Only TAA UP	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB8-8ETX-1TB-2R64U	ZB8-8ETX-1TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850X 1TB R6(14+2) HW Only TAA UP	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB8-8ETX-1TB-4R57U	ZB8-8ETX-1TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850FX 1TB 4R5(7+1) HW Only TAAUP	\$1,557,165	Each	10%	\$1,401,449	Other	ES-AF
ZB8-8ETX-2TB-2F03U	ZB8-8ETX-2TB-2F03U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R614+2 3.84 HWOnlyTAAU	\$3,413,255	Each	10%	\$3,071,930	Other	ES-AF
ZB8-8ETX-2TB-2R57U	ZB8-8ETX-2TB-2R57U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R5(7+1) HW Only TAA UP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB8-8ETX-2TB-2R64U	ZB8-8ETX-2TB-2R64U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB R6(14+2) HW Only TAAUP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
ZB8-8ETX-2TB-4R57U	ZB8-8ETX-2TB-4R57U	VMAX AFA FAMILY	ZBRICK8 850FX 2TB 4R5(7+1) HW Only TAAUP	\$2,637,165	Each	10%	\$2,373,449	Other	ES-AF
M-PARTRT-PR3-VAF2	M-PARTRT-PR3-VAF2	NA	PARTS RETENTION UPLIFT VMAX AF2	\$596,948	Each	18%	\$489,497	Other	ES-P1
M-PS1-HW-020	M-PS1-HW-020	NA	ProSupport One 4HR/MC Hardware Support	\$599,309	Each	18%	\$490,613	Other	ES-P1
M-PS1-SW-020	M-PS1-SW-020	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	18%	\$163,858	Other	ES-P1
M-PSM-HW-020	M-PSM-HW-020	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	18%	\$163,858	Other	ES-P1
M-PSM-SW-020	M-PSM-SW-020	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	18%	\$163,858	Other	ES-P1
M-PSP-HW-020	M-PSP-HW-020	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	18%	\$163,858	Other	ES-P1
M-PSP-SW-020	M-PSP-SW-020	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	18%	\$163,858	Other	ES-P1
M-PSS-HW-4H-020	M-PSS-HW-4H-020	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	18%	\$163,858	Other	ES-P1
M-PSS-HW-NB-020	M-PSS-HW-NB-020	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	18%	\$163,858	Other	ES-P1
450-001-643	450-001-643	POWERMAX	PowerMax Essentials Suite 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1
450-001-644	450-001-644	POWERMAX	PowerMax Pro Suite=IC	\$0	Each	18%	\$0	Other	ES-P1
450-001-645	450-001-645	POWERMAX	PowerMax Pro Suite 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1
450-001-646	450-001-646	POWERMAX	PowerMax zEssentials Suite=IC	\$0	Each	18%	\$0	Other	ES-P1
450-001-647	450-001-647	POWERMAX	PowerMax zPro Suite=IC	\$0	Each	18%	\$0	Other	ES-P1
450-001-648	450-001-648	POWERMAX	PowerMax zPro Suite 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1
450-001-649	450-001-649	POWERMAX	PowerMax Pro Suite Mixed 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1
458-002-210	458-002-210	POWERMAX	PowerMax Essentials Suite OS 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1
458-002-211	458-002-211	POWERMAX	PowerMax Essentials Suite=IC	\$0	Each	18%	\$0	Other	ES-P1
458-002-212	458-002-212	POWERMAX	PowerMax 2000 AppSync SR Pk-ESS=CC	\$0	Each	18%	\$0	Other	ES-P1
458-002-215	458-002-215	POWERMAX	PowerMax Rem Rep Product 1TB=CC	\$1,790	Each	18%	\$1,468	Other	ES-P1
458-002-216	458-002-216	POWERMAX	PowerMax Rem Rep Base Product=IC	\$0	Each	18%	\$0	Other	ES-P1
458-002-218	458-002-218	POWERMAX	PowerMax Unisphere360 Product=IC	\$44,445	Each	18%	\$36,445	Other	ES-P1
458-002-219	458-002-219	POWERMAX	PowerMax SRDF Metro Product 1TB=CC	\$1,895	Each	18%	\$1,554	Other	ES-P1
458-002-220	458-002-220	POWERMAX	PowerMax Essentials 8000 Encrypt=IC	\$256,000	Each	18%	\$209,920	Other	ES-P1
458-002-221	458-002-221	POWERMAX	PowerMax ESA Product=CC	\$0	Each	18%	\$0	Other	ES-P1
458-002-222	458-002-222	POWERMAX	PowerMax Events and Retention Product=IC	\$13,335	Each	18%	\$10,935	Other	ES-P1
458-002-223	458-002-223	POWERMAX	PowerMax Pro Suite OS 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1
458-002-236	458-002-236	POWERMAX	PowerMax AutoSwap Product=IC	\$325,925	Each	18%	\$267,259	Other	ES-P1
458-002-237	458-002-237	POWERMAX	PowerMax zDP Product 1TB=CC	\$565	Each	18%	\$463	Other	ES-P1
458-002-238	458-002-238	POWERMAX	PowerMax GDDR Product=IC	\$103,705	Each	18%	\$85,038	Other	ES-P1
458-002-239	458-002-239	POWERMAX	PowerMax MF Essentials Plus Product=IC	\$0	Each	18%	\$0	Other	ES-P1
458-002-240	458-002-240	POWERMAX	PowerMax MF Essentials Plus CAP 1TB=CC	\$900	Each	18%	\$738	Other	ES-P1
458-002-247	458-002-247	POWERMAX	PowerMax Pro Suite OSO Mixed 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1
458-002-248	458-002-248	POWERMAX	PowerMax zPro Suite zDP Mixed 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1
458-002-270	458-002-270	POWERMAX	PowerMax zEssentials Suite OS BR 1TB=CC	\$1,685	Each	18%	\$1,382	Other	ES-P1
458-002-271	458-002-271	POWERMAX	PowerMax zPro Suite OS BR 1TB=CC	\$3,480	Each	18%	\$2,854	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column 1)Column K		
458-002-272	458-002-272	POWERMAX	PowerMax Essentials Suite OS BR 1TB=CC	\$3,195	Each	18%	\$2,620	Other	ES-P1	
458-002-273	458-002-273	POWERMAX	PowerMax Pro Suite OS BR 1TB=CC	\$6,070	Each	18%	\$4,977	Other	ES-P1	
458-002-274	458-002-274	POWERMAX	PowerMax Rem Rep MF Enabler=IC	\$0	Each	18%	\$0	Other	ES-P1	
458-002-275	458-002-275	POWERMAX	PowerMax Pro Encryption Product=IC	\$0	Each	18%	\$0	Other	ES-P1	
458-002-291	458-002-291	POWERMAX	PowerMax 8000 AppSync Str Pk-ESS=CC	\$0	Each	18%	\$0	Other	ES-P1	
458-002-293	458-002-293	POWERMAX	AppSync Advanced for PowerMax 2000=CC	\$530	Each	18%	\$435	Other	ES-P1	
458-002-294	458-002-294	POWERMAX	AppSync Advanced for PowerMax 8000=CC	\$530	Each	18%	\$435	Other	ES-P1	
458-002-297	458-002-297	POWERMAX	PowerMax Essentials Suite OS Upg 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1	
458-002-298	458-002-298	POWERMAX	PowerMax Pro Suite OS Upg 1TB=CC	\$0	Each	18%	\$0	Other	ES-P1	
458-002-299	458-002-299	POWERMAX	PowerMax Pro Conversion Add Cap=CC	\$4,210	Each	18%	\$3,452	Other	ES-P1	
458-002-300	458-002-300	POWERMAX	PowerMax Pro Conversion Exstg Cap=CC	\$5,600	Each	18%	\$4,592	Other	ES-P1	
458-002-301	458-002-301	POWERMAX	PowerMax zPro Conversion Add Cap=CC	\$2,555	Each	18%	\$2,095	Other	ES-P1	
458-002-303	458-002-303	POWERMAX	PowerMax Pro Suite OS Upg BR 1TB=CC	\$6,070	Each	18%	\$4,977	Other	ES-P1	
458-002-304	458-002-304	POWERMAX	PowerMax zPro Conversion Exstg Cap=CC	\$3,400	Each	18%	\$2,788	Other	ES-P1	
458-002-308	458-002-308	POWERMAX	SRM for PowerMax-ESS=CC	\$1,645	Each	18%	\$1,349	Other	ES-P1	
458-002-312	458-002-312	POWERMAX	SRM for PowerMax PRO=CC	\$0	Each	18%	\$0	Other	ES-P1	
458-002-320	458-002-320	POWERMAX	PowerMax Essentials 2000 Encrypt=IC	\$46,665	Each	18%	\$38,265	Other	ES-P1	
458-002-321	458-002-321	POWERMAX	AppSync Advanced PowerMax 2000-PRO=CC	\$0	Each	18%	\$0	Other	ES-P1	
458-002-322	458-002-322	POWERMAX	AppSync Advanced?PowerMax 8000-PRO=CC	\$0	Each	18%	\$0	Other	ES-P1	
458-002-348	458-002-348	POWERMAX	PowerPath for PowerMax Pro=IC	\$0	Each	18%	\$0	Other	ES-P1	
458-002-349	458-002-349	POWERMAX	PowerMax Ess Suite OS BR Upg 1TB=CC	\$3,195	Each	18%	\$2,620	Other	ES-P1	
458-002-350	458-002-350	POWERMAX	PowerMax zEss Suite OS BR Upg 1TB=CC	\$1,685	Each	18%	\$1,382	Other	ES-P1	
458-002-351	458-002-351	POWERMAX	PowerMax zPro Suite OS BR Upg 1TB=CC	\$3,480	Each	18%	\$2,854	Other	ES-P1	
E-EF-ENCR	E-EF-ENCR	PowerMax	PowerMax Efficient Data Encrypt Trk Modi	\$0	Each	18%	\$0	Other	ES-P1	
E-ENCRYPT-H	E-ENCRYPT-H	POWERMAX	PowerMax 2000 DATA REST ENCRYP OS NEW TM	\$0	Each	18%	\$0	Other	ES-P1	
E-ENCRYPT-Z	E-ENCRYPT-Z	POWERMAX	PowerMax 8000 DATA REST ENCRYP OS NEW TM	\$0	Each	18%	\$0	Other	ES-P1	
EH-1024-2048UFD	EH-1024-2048UFD	POWERMAX	PowerMax 2000 MEMCONV 2X512 to 2X1024 GB	\$257,080	Each	18%	\$210,806	Other	ES-P1	
EH-1024-2048UFD9	EH-1024-2048UFD9	POWERMAX	PowerMax 2000 MCONV 2X512 to 2X1TB L9	\$257,080	Each	18%	\$210,806	Other	ES-P1	
EH-1024ADD	EH-1024ADD	POWERMAX	PowerMax 2000 ADD 1024GB	\$0	Each	18%	\$0	Other	ES-P1	
EH-1024ADD9	EH-1024ADD9	POWERMAX	PowerMax 2000 ADD 1024GB L9	\$0	Each	18%	\$0	Other	ES-P1	
EH-1024ADDU	EH-1024ADDU	POWERMAX	PowerMax 2000 ADD 1024GB UPG	\$0	Each	18%	\$0	Other	ES-P1	
EH-1024ADDUFD	EH-1024ADDUFD	POWERMAX	PowerMax 2000 ADD 1024GB UPG FIELD	\$0	Each	18%	\$0	Other	ES-P1	
EH-1024ADDUFD9	EH-1024ADDUFD9	POWERMAX	PowerMax 2000 ADD 1024GB UPG FIELD L9	\$0	Each	18%	\$0	Other	ES-P1	
EH-1024BASE	EH-1024BASE	POWERMAX	PowerMax 2000 BASE 1024GB	\$0	Each	18%	\$0	Other	ES-P1	
EH-1024BASE9	EH-1024BASE9	POWERMAX	PowerMax 2000 BASE 1024GB L9	\$0	Each	18%	\$0	Other	ES-P1	
EH-1600MOD	EH-1600MOD	POWERMAX	PowerMax 2000 FLASH MOD 1600	\$0	Each	18%	\$0	Other	ES-P1	
EH-1600MOD2C	EH-1600MOD2C	POWERMAX	VMAX HERC FLASH MOD2C 1600	\$4,515	Each	18%	\$3,702	Other	ES-P1	
EH-1600MOD2CONV	EH-1600MOD2CONV	POWERMAX	PowerMax 2000 MEMCONV 2X512 to 2X1024 GB	\$0	Each	18%	\$0	Other	ES-P1	
EH-1600MOD2CU	EH-1600MOD2CU	POWERMAX	VMAX HERC FLASH MOD2C 1600 UPG	\$5,418	Each	18%	\$4,443	Other	ES-P1	
EH-1600MOD2CUF	EH-1600MOD2CUF	POWERMAX	VMAX HERC FLASH MOD2C 1600 CONV	\$5,418	Each	18%	\$4,443	Other	ES-P1	
EH-1600MOD2U	EH-1600MOD2U	POWERMAX	PowerMax 2000 FLASH MOD2 1600 UPG	\$0	Each	18%	\$0	Other	ES-P1	
EH-1600MOD2UF	EH-1600MOD2UF	POWERMAX	PowerMax 2000 FLASH MOD2 1600 Con	\$0	Each	18%	\$0	Other	ES-P1	
EH-1600MODU	EH-1600MODU	POWERMAX	PowerMax 2000 FLASH MOD 1600 UPG	\$0	Each	18%	\$0	Other	ES-P1	
EH-1600MODUF	EH-1600MODUF	POWERMAX	PowerMax 2000 FLASH MOD 1600 CONV	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048ADD	EH-2048ADD	POWERMAX	PowerMax 2000 ADD 2048GB	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048ADD9	EH-2048ADD9	POWERMAX	PowerMax 2000 ADD 2048GB L9	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048ADD9M	EH-2048ADD9M	POWERMAX	PowerMax 2000 ADD 2048GB L9 Micron	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048ADDMM	EH-2048ADDMM	POWERMAX	PowerMax 2000 ADD 2048GB Micron	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048ADDUFD	EH-2048ADDUFD	POWERMAX	PowerMax 2000 ADD 2048GB UPG FIELD	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048ADDUFD9	EH-2048ADDUFD9	POWERMAX	PowerMax 2000 ADD 2048GB UPG FIELD L9	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048ADDUFD9M	EH-2048ADDUFD9M	POWERMAX	PowerMax 2000 ADD 2048GB UPG FDL9 Mic	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048ADDUFDMM	EH-2048ADDUFDMM	POWERMAX	PowerMax 2000 ADD 2048GB UPG FD Mic	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048BASE	EH-2048BASE	POWERMAX	PowerMax 2000 BASE 2048GB	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048BASE9	EH-2048BASE9	POWERMAX	PowerMax 2000 BASE 2048GB L9	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048BASE9M	EH-2048BASE9M	POWERMAX	PowerMax 2000 BASE 2048GB L9 Micron	\$0	Each	18%	\$0	Other	ES-P1	
EH-2048BASEMM	EH-2048BASEMM	POWERMAX	PowerMax 2000 BASE 2048GB Micron	\$0	Each	18%	\$0	Other	ES-P1	
EH-512-1024UFD	EH-512-1024UFD	POWERMAX	PowerMax 2000 MEMCONV 2X256 to 2X512 GB	\$128,540	Each	18%	\$105,403	Other	ES-P1	
EH-512-1024UFD9	EH-512-1024UFD9	POWERMAX	PowerMax 2000 MCONV 2X256 to 2X512 GB L9	\$128,540	Each	18%	\$105,403	Other	ES-P1	
EH-512-2048UFD	EH-512-2048UFD	POWERMAX	PowerMax 2000 MEMCONV 2X256 to 2X1024 GB	\$385,620	Each	18%	\$316,208	Other	ES-P1	
EH-512-2048UFD9	EH-512-2048UFD9	POWERMAX	PowerMax 2000 MCONV 2X256 to 2X512 GB L9	\$385,620	Each	18%	\$316,208	Other	ES-P1	
EH-512ADD	EH-512ADD	POWERMAX	PowerMax 2000 ADD 512GB	\$0	Each	18%	\$0	Other	ES-P1	
EH-512ADD9	EH-512ADD9	POWERMAX	PowerMax 2000 ADD 512GB L9	\$0	Each	18%	\$0	Other	ES-P1	
EH-512ADDUFD	EH-512ADDUFD	POWERMAX	PowerMax 2000 ADD 512GB UPG FIELD	\$0	Each	18%	\$0	Other	ES-P1	
EH-512ADDUFD9	EH-512ADDUFD9	POWERMAX	PowerMax 2000 ADD 512GB UPG FIELD L9	\$0	Each	18%	\$0	Other	ES-P1	
EH-512BASE	EH-512BASE	POWERMAX	PowerMax 2000 BASE 512GB	\$0	Each	18%	\$0	Other	ES-P1	
EH-512BASE9	EH-512BASE9	POWERMAX	PowerMax 2000 BASE 512GB L9	\$0	Each	18%	\$0	Other	ES-P1	
EH-ACON3P-50	EH-ACON3P-50	POWERMAX	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0	Each	18%	\$0	Other	ES-P1	
EH-BK40000E	EH-BK40000E	POWERMAX	PowerMax 2000 FC BACKUP I/O FOR NAS	\$1,245	Each	18%	\$1,021	Other	ES-P1	
EH-BK40000EU	EH-BK40000EU	POWERMAX	PowerMax 2000 FC BACKUP I/O FOR NAS UPG	\$3,235	Each	18%	\$2,653	Other	ES-P1	
EH-BK40000EUF	EH-BK40000EUF	POWERMAX	PowerMax 2000 FC BACKUP I/O FOR NAS CONV	\$11,325	Each	18%	\$9,287	Other	ES-P1	
EH-CAPE	EH-CAPE	POWERMAX	POWERMAX 2000 ESS SCM CAPACITY	\$33,665	Each	18%	\$27,605	Other	ES-P1	
EH-CAPEU	EH-CAPEU	POWERMAX	PowerMax 2000 ESS SCM Capacity UPG	\$40,400	Each	18%	\$33,128	Other	ES-P1	
EH-CAPF	EH-CAPF	POWERMAX	PowerMax 2000 ESS CAPACITY	\$10,585	Each	18%	\$8,680	Other	ES-P1	
EH-CAPFU	EH-CAPFU	POWERMAX	PowerMax 2000 ESS CAPACITY UPG	\$12,700	Each	18%	\$10,414	Other	ES-P1	
EH-CAPP	EH-CAPP	POWERMAX	POWERMAX 2000 PRO SCM CAPACITY	\$36,540	Each	18%	\$29,963	Other	ES-P1	
EH-CAPPU	EH-CAPPU	POWERMAX	PowerMax 2000 PRO SCM Capacity UPG	\$43,850	Each	18%	\$35,957	Other	ES-P1	
EH-CAPX	EH-CAPX	POWERMAX	PowerMax 2000 PRO CAPACITY	\$13,460	Each	18%	\$11,037	Other	ES-P1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
EH-CAPXU	EH-CAPXU	POWERMAX	PowerMax 2000 PRO CAPACITY UPG	\$16,150	Each	18%		\$13,243	Other	ES-P1
EH-CL00400T	EH-CL00400T	PowerMax	PowerMax 2000 4MM 10Gb Ethernet	\$1,750	Each	18%		\$1,435	Other	ES-P1
EH-CL00400TU	EH-CL00400TU	PowerMax	PowerMax 2000 4MM 10Gb Ethernet Uppg	\$2,100	Each	18%		\$1,722	Other	ES-P1
EH-CL00400TUF	EH-CL00400TUF	PowerMax	PowerMax 2000 4MM 10Gb Ethernet FD Uppg	\$2,100	Each	18%		\$1,722	Other	ES-P1
EH-CLOUD	EH-CLOUD	PowerMax	GuestOS-Cloud	\$0	Each	18%		\$0	Other	ES-P1
EH-CNVINF-1PU	EH-CNVINF-1PU	POWERMAX	PowerMax 2000 SINGLE PHASE PDU CONV	\$3,235	Each	18%		\$2,653	Other	ES-P1
EH-CNVINF-3DU	EH-CNVINF-3DU	POWERMAX	PowerMax 2000 3 PHASE DELTA PDU CONV	\$3,245	Each	18%		\$2,661	Other	ES-P1
EH-CNVINF-3YNU	EH-CNVINF-3YNU	POWERMAX	PowerMax 2000 3 PHASE WYE N PDU CONV	\$2,935	Each	18%		\$2,407	Other	ES-P1
EH-CNVINF-3YU	EH-CNVINF-3YU	POWERMAX	PowerMax 2000 3 PHASE WYE PDU CONV	\$2,915	Each	18%		\$2,390	Other	ES-P1
EH-COMPRESS	EH-COMPRESS	POWERMAX	PowerMax 2000 Data Reduction Module	\$0	Each	18%		\$0	Other	ES-P1
EH-COMPRESSU	EH-COMPRESSU	POWERMAX	PowerMax 2000 Data Reduction Module UPG	\$0	Each	18%		\$0	Other	ES-P1
EH-COMPRESSUF	EH-COMPRESSUF	POWERMAX	PowerMax 2000 Data Reduction Module CONV	\$0	Each	18%		\$0	Other	ES-P1
EH-DE24	EH-DE24	POWERMAX	PowerMax 2000 DIRECT 24 SLT DR ENCL	\$0	Each	18%		\$0	Other	ES-P1
EH-DE24-3P	EH-DE24-3P	POWERMAX	PowerMax 2000 DIRECT 24 SLT DR ENCL 3P	\$0	Each	18%		\$0	Other	ES-P1
EH-DE24-U	EH-DE24-U	POWERMAX	PowerMax 2000 DIRECT 24 SLT DR ENCL UPG	\$0	Each	18%		\$0	Other	ES-P1
EH-DE24-UFD	EH-DE24-UFD	POWERMAX	PowerMax 2000 24 SLT DR ENCL FD UPG	\$0	Each	18%		\$0	Other	ES-P1
EH-DE24-UFD-3P	EH-DE24-UFD-3P	POWERMAX	PowerMax 2000 24 SLT DR ENCL FD UP 3P	\$0	Each	18%		\$0	Other	ES-P1
EH-EBF-1024	EH-EBF-1024	POWERMAX	PowerMax 2000 ESS HW ONLY BASE 1024GB	\$260,005	Each	18%		\$213,204	Other	ES-P1
EH-EBF-1024-ADD	EH-EBF-1024-ADD	POWERMAX	PowerMax 2000 ESS HW ONLY ADD 1024GB	\$260,005	Each	18%		\$213,204	Other	ES-P1
EH-EBF-1024-ADDU	EH-EBF-1024-ADDU	POWERMAX	PowerMax 2000 ESS HW ONLY ADD 1024GB UPG	\$319,035	Each	18%		\$261,609	Other	ES-P1
EH-EBF-1024-ADDUFD	EH-EBF-1024-ADDUFD	POWERMAX	PowerMax 2000 ESS HW ONLY ADD 1024GB UFD	\$319,035	Each	18%		\$261,609	Other	ES-P1
EH-EBF-2048	EH-EBF-2048	POWERMAX	PowerMax 2000 ESS HW ONLY BASE 2048GB	\$327,800	Each	18%		\$268,796	Other	ES-P1
EH-EBF-2048-ADD	EH-EBF-2048-ADD	POWERMAX	PowerMax 2000 ESS HW ONLY ADD 2048GB	\$327,800	Each	18%		\$268,796	Other	ES-P1
EH-EBF-2048-ADDU	EH-EBF-2048-ADDU	POWERMAX	PowerMax 2000 ESS HW ONLY ADD 2048GB UPG	\$400,385	Each	18%		\$328,316	Other	ES-P1
EH-EBF-2048-ADDUFD	EH-EBF-2048-ADDUFD	POWERMAX	PowerMax 2000 ESS HW ONLY ADD 2048GB UFD	\$400,385	Each	18%		\$328,316	Other	ES-P1
EH-EBF-512	EH-EBF-512	POWERMAX	PowerMax 2000 ESS HW ONLY BASE 512GB	\$234,120	Each	18%		\$191,978	Other	ES-P1
EH-EBF-512-ADD	EH-EBF-512-ADD	POWERMAX	PowerMax 2000 ESS HW ONLY ADD 512GB	\$234,120	Each	18%		\$191,978	Other	ES-P1
EH-EBF-512-ADDU	EH-EBF-512-ADDU	POWERMAX	PowerMax 2000 ESS HW ONLY ADD 512GB UPG	\$287,975	Each	18%		\$236,140	Other	ES-P1
EH-EBF-512-ADDUFD	EH-EBF-512-ADDUFD	POWERMAX	PowerMax 2000 ESS HW ONLY ADD 512GB UFD	\$287,975	Each	18%		\$236,140	Other	ES-P1
EH-EBX-1024	EH-EBX-1024	POWERMAX	PowerMax 2000 PRO HW ONLY BASE 1024GB	\$260,005	Each	18%		\$213,204	Other	ES-P1
EH-EBX-1024-ADD	EH-EBX-1024-ADD	POWERMAX	PowerMax 2000 PRO HW ONLY ADD 1024GB	\$260,005	Each	18%		\$213,204	Other	ES-P1
EH-EBX-1024-ADDU	EH-EBX-1024-ADDU	POWERMAX	PowerMax 2000 PRO HW ONLY ADD 1024GB UPG	\$325,360	Each	18%		\$266,795	Other	ES-P1
EH-EBX-1024-ADDUFD	EH-EBX-1024-ADDUFD	POWERMAX	PowerMax 2000 PRO HW ONLY ADD 1024GB UFD	\$325,360	Each	18%		\$266,795	Other	ES-P1
EH-EBX-2048	EH-EBX-2048	POWERMAX	PowerMax 2000 PRO HW ONLY BASE 2048GB	\$327,800	Each	18%		\$268,796	Other	ES-P1
EH-EBX-2048-ADD	EH-EBX-2048-ADD	POWERMAX	PowerMax 2000 PRO HW ONLY ADD 2048GB	\$327,800	Each	18%		\$268,796	Other	ES-P1
EH-EBX-2048-ADDU	EH-EBX-2048-ADDU	POWERMAX	PowerMax 2000 PRO HW ONLY ADD 2048GB UPG	\$406,710	Each	18%		\$333,502	Other	ES-P1
EH-EBX-2048-ADDUFD	EH-EBX-2048-ADDUFD	POWERMAX	PowerMax 2000 PRO HW ONLY ADD 2048GB UFD	\$406,710	Each	18%		\$333,502	Other	ES-P1
EH-EBX-512	EH-EBX-512	POWERMAX	PowerMax 2000 PRO HW ONLY BASE 512GB	\$234,120	Each	18%		\$191,978	Other	ES-P1
EH-EBX-512-ADD	EH-EBX-512-ADD	POWERMAX	PowerMax 2000 PRO HW ONLY ADD 512GB	\$234,120	Each	18%		\$191,978	Other	ES-P1
EH-EBX-512-ADDU	EH-EBX-512-ADDU	POWERMAX	PowerMax 2000 PRO HW ONLY ADD 512GB UPG	\$294,300	Each	18%		\$241,326	Other	ES-P1
EH-EBX-512-ADDUFD	EH-EBX-512-ADDUFD	POWERMAX	PowerMax 2000 PRO HW ONLY ADD 512GB UFD	\$294,300	Each	18%		\$241,326	Other	ES-P1
EH-EBXS-1024	EH-EBXS-1024	POWERMAX	PowerMax 2000 PRO HW ONLY BASES 1024GB	\$819,585	Each	18%		\$671,240	Other	ES-P1
EH-EBXS-1024-ADD	EH-EBXS-1024-ADD	POWERMAX	PowerMax 2000 PRO HW ONLY ADDS 1024GB	\$819,585	Each	18%		\$671,240	Other	ES-P1
EH-EBXS-1024ADDUFD	EH-EBXS-1024ADDUFD	POWERMAX	PowerMax 2000 PRO HW ONLY ADDS 1024GB UFD	\$1,007,795	Each	18%		\$826,392	Other	ES-P1
EH-ECAPE	EH-ECAPE	POWERMAX	Powermax 2000 ESS SCM HW only capacity	\$30,470	Each	18%		\$24,985	Other	ES-P1
EH-ECAPEU	EH-ECAPEU	POWERMAX	Powermax 2000 ESS SCM HW only cap UPG	\$37,205	Each	18%		\$30,508	Other	ES-P1
EH-ECAFP	EH-ECAFP	POWERMAX	PowerMax 2000 ESS TLA Non-Vbrick Cap	\$7,390	Each	18%		\$6,060	Other	ES-P1
EH-ECAPFU	EH-ECAPFU	POWERMAX	PowerMax 2000 ESS TLA Non-Vbrick Cap Upg	\$9,505	Each	18%		\$7,794	Other	ES-P1
EH-ECAPP	EH-ECAPP	POWERMAX	Powermax 2000 PRO SCM HW only capacity	\$30,470	Each	18%		\$24,985	Other	ES-P1
EH-ECAPPU	EH-ECAPPU	POWERMAX	Powermax 2000 PRO SCM HW only cap UPG	\$37,780	Each	18%		\$30,980	Other	ES-P1
EH-ECAPX	EH-ECAPX	POWERMAX	PowerMax 2000 PRO TLA Non-Vbrick Cap	\$7,390	Each	18%		\$6,060	Other	ES-P1
EH-ECAPXU	EH-ECAPXU	POWERMAX	PowerMax 2000 PRO TLA Non-Vbrick Cap Upg	\$10,080	Each	18%		\$8,266	Other	ES-P1
EH-EF-ENCR	EH-EF-ENCR	PowerMax	PowerMax 2000 Efficient Data Encrypt	\$3,000	Each	18%		\$2,460	Other	ES-P1
EH-EF-ENCRU	EH-EF-ENCRU	PowerMax	PowerMax 2000 Efficient Data Encrypt U	\$3,600	Each	18%		\$2,952	Other	ES-P1
EH-EF-ENCRUF	EH-EF-ENCRUF	PowerMax	PowerMax 2000 Efficient Data Encrypt UF	\$3,600	Each	18%		\$2,952	Other	ES-P1
EHF-BEDIR	EHF-BEDIR	POWERMAX	PowerMax 2000 ESS DIR	\$5,780	Each	18%		\$4,740	Other	ES-P1
EHF-BEDIRU	EHF-BEDIRU	POWERMAX	PowerMax 2000 ESS DIR UPG	\$5,780	Each	18%		\$4,740	Other	ES-P1
EHF-BEDIRUF	EHF-BEDIRUF	POWERMAX	PowerMax 2000 ESS DIR FD UPG	\$5,780	Each	18%		\$4,740	Other	ES-P1
EH-FDOORSYS1DE	EH-FDOORSYS1DE	POWERMAX	PowerMax 2000 SB1 DellEMC Hex Door	\$3,300	Each	18%		\$2,706	Other	ES-P1
EH-FDOORSYS1DKEYE	EH-FDOORSYS1DKEYE	POWERMAX	PowerMax 2000 SB1 DellEMC Key Door	\$3,300	Each	18%		\$2,706	Other	ES-P1
EH-FE00200T	EH-FE00200T	POWERMAX	PowerMax 2000 2PT 10 GBE BASE T	\$1,305	Each	18%		\$1,070	Other	ES-P1
EH-FE00200TO	EH-FE00200TO	POWERMAX	PowerMax 2000 2PT 10 GBE OPTICAL	\$1,245	Each	18%		\$1,021	Other	ES-P1
EH-FE00200TOU	EH-FE00200TOU	POWERMAX	PowerMax 2000 2PT 10 GBE OPTICAL UPG	\$3,235	Each	18%		\$2,653	Other	ES-P1
EH-FE00200TOUF	EH-FE00200TOUF	POWERMAX	PowerMax 2000 2PT 10 GBE OPTICAL CONV	\$5,660	Each	18%		\$4,641	Other	ES-P1
EH-FE00200TUF	EH-FE00200TUF	POWERMAX	PowerMax 2000 2PT10 GBE BASE T UPG	\$3,390	Each	18%		\$2,780	Other	ES-P1
EH-FE00200TUF	EH-FE00200TUF	POWERMAX	PowerMax 2000 2PT10 GBE BASE T CONV	\$11,865	Each	18%		\$9,729	Other	ES-P1
EH-FE00800T	EH-FE00800T	POWERMAX	PowerMax 2000 8MM 10GIGE	\$3,245	Each	18%		\$2,661	Other	ES-P1
EH-FE00800TF	EH-FE00800TF	PowerMax	PowerMax 2000 8MM 25Gb Ethernet	\$9,500	Each	18%		\$7,790	Other	ES-P1
EH-FE00800TFU	EH-FE00800TFU	PowerMax	PowerMax 2000 8MM 25Gb Ethernet Uppg	\$11,400	Each	18%		\$9,348	Other	ES-P1
EH-FE00800TFUF	EH-FE00800TFUF	PowerMax	PowerMax 2000 8MM 25Gb Ethernet FD Uppg	\$11,400	Each	18%		\$9,348	Other	ES-P1
EH-FE00800TU	EH-FE00800TU	POWERMAX	PowerMax 2000 8MM 10GIGE UPG	\$4,220	Each	18%		\$3,460	Other	ES-P1
EH-FE00800TUF	EH-FE00800TUF	POWERMAX	PowerMax 2000 8MM 10GIGE CONV	\$14,765	Each	18%		\$12,107	Other	ES-P1
EH-FE00800TUF	EH-FE00800TUF	POWERMAX	PowerMax 2000 8MM 10 GIGE FD UPG	\$0	Each	18%		\$0	Other	ES-P1
EH-FE00800TUX	EH-FE00800TUX	POWERMAX	PowerMax 2000 8MM 10 GIGE UPG	\$0	Each	18%		\$0	Other	ES-P1
EH-FE08000E	EH-FE08000E	POWERMAX	PowerMax 2000 8SM 8G FIBRE	\$2,455	Each	18%		\$2,013	Other	ES-P1
EH-FE08000EU	EH-FE08000EU	POWERMAX	PowerMax 2000 8SM 8G FIBRE UPG	\$3,190	Each	18%		\$2,616	Other	ES-P1
EH-FE08000EUF	EH-FE08000EUF	POWERMAX	PowerMax 2000 8SM 8G FIBRE CONV	\$10,815	Each	18%		\$8,868	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
EH-FE08000S	EH-FE08000S	POWERMAX	PowerMax 2000 8SM 16G FC	\$6,405	Each	18%	\$5,252	Other	ES-P1	
EH-FE08000SU	EH-FE08000SU	POWERMAX	PowerMax 2000 8SM 16G FC UPG	\$8,325	Each	18%	\$6,827	Other	ES-P1	
EH-FE08000SUF	EH-FE08000SUF	POWERMAX	PowerMax 2000 8SM 16G FC CONV	\$19,205	Each	18%	\$15,748	Other	ES-P1	
EH-FE80000E	EH-FE80000E	POWERMAX	PowerMax 2000 8MM 8G FIBRE	\$1,225	Each	18%	\$1,005	Other	ES-P1	
EH-FE80000EU	EH-FE80000EU	POWERMAX	PowerMax 2000 8MM 8G FIBRE UPG	\$1,595	Each	18%	\$1,308	Other	ES-P1	
EH-FE80000EUF	EH-FE80000EUF	POWERMAX	PowerMax 2000 8MM 8G FIBRE CONV	\$4,910	Each	18%	\$4,026	Other	ES-P1	
EH-FE80000EUFX	EH-FE80000EUFX	POWERMAX	PowerMax 2000 8MM 8G FIBRE FD UPG	\$0	Each	18%	\$0	Other	ES-P1	
EH-FE80000L	EH-FE80000L	POWERMAX	PowerMax 2000 8MM 32G FC	\$11,515	Each	18%	\$9,442	Other	ES-P1	
EH-FE80000LU	EH-FE80000LU	POWERMAX	PowerMax 2000 8MM 32G FC UPG	\$13,820	Each	18%	\$11,332	Other	ES-P1	
EH-FE80000LUF	EH-FE80000LUF	POWERMAX	PowerMax 2000 8MM 32G FC CONV	\$18,820	Each	18%	\$15,432	Other	ES-P1	
EH-FE80000LUFX	EH-FE80000LUFX	POWERMAX	PowerMax 2000 8MM 32G FIBRE FD UPG	\$0	Each	18%	\$0	Other	ES-P1	
EH-FE80000LUX	EH-FE80000LUX	POWERMAX	PowerMax 2000 8MM 32G FIBRE UPG	\$0	Each	18%	\$0	Other	ES-P1	
EH-FE80000S	EH-FE80000S	POWERMAX	PowerMax 2000 8MM 16G FC	\$13,850	Each	18%	\$11,357	Other	ES-P1	
EH-FE80000SU	EH-FE80000SU	POWERMAX	PowerMax 2000 8MM 16G FC UPG	\$16,620	Each	18%	\$13,628	Other	ES-P1	
EH-FE80000SUF	EH-FE80000SUF	POWERMAX	PowerMax 2000 8MM 16G FC CONV	\$24,585	Each	18%	\$20,160	Other	ES-P1	
EH-FE80000SUFX	EH-FE80000SUFX	POWERMAX	PowerMax 2000 8MM 16G FIBRE FD UPG	\$0	Each	18%	\$0	Other	ES-P1	
EH-FE80000SUX	EH-FE80000SUX	POWERMAX	PowerMax 2000 8MM 16G FIBRE UPG	\$0	Each	18%	\$0	Other	ES-P1	
EHF-NAS-SN	EHF-NAS-SN	POWERMAX	Embedded NAS BASE PowerMax 2000 ESS	\$75,555	Each	18%	\$61,955	Other	ES-P1	
EHF-NAS-SNU	EHF-NAS-SNU	POWERMAX	Embedded NAS BASE PowerMax 2000 ESS UPG	\$75,555	Each	18%	\$61,955	Other	ES-P1	
EH-IB	EH-IB	POWERMAX	PowerMax 2000 FABRIC	\$0	Each	18%	\$0	Other	ES-P1	
EH-IBUFD	EH-IBUFD	POWERMAX	PowerMax 2000 FABRIC CONV	\$0	Each	18%	\$0	Other	ES-P1	
EH-PC3YAFLA	EH-PC3YAFLA	POWERMAX	32A 3PHASE WYE CORD SET IEC309-AMER	\$0	Each	18%	\$0	Other	ES-P1	
EH-PC3YAFLA	EH-PC3YAFLA	POWERMAX	32A 3PHASE WYE Fly Leads Worldwide	\$0	Each	18%	\$0	Other	ES-P1	
EH-PC3YAFLE	EH-PC3YAFLE	POWERMAX	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0	Each	18%	\$0	Other	ES-P1	
EH-PC3YHBAI	EH-PC3YHBAI	POWERMAX	North America/INTL 32 AMP 3PHASE WYE	\$0	Each	18%	\$0	Other	ES-P1	
EH-PCBL3DHH	EH-PCBL3DHH	POWERMAX	PWR CBL HBL-HBL 3D	\$0	Each	18%	\$0	Other	ES-P1	
EH-PCBL3DHR	EH-PCBL3DHR	POWERMAX	PWR CBL HBL-RSTOL 3D	\$0	Each	18%	\$0	Other	ES-P1	
EH-PCBL3YAG	EH-PCBL3YAG	POWERMAX	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0	Each	18%	\$0	Other	ES-P1	
EH-PCBL3YL23P	EH-PCBL3YL23P	POWERMAX	24A 3PH WYE L22-30P	\$0	Each	18%	\$0	Other	ES-P1	
EH-PSNT-1P	EH-PSNT-1P	POWERMAX	PowerMax 2000 SYS BAY1 1P PSNT	\$0	Each	18%	\$0	Other	ES-P1	
EH-PSNT-1P-3P	EH-PSNT-1P-3P	POWERMAX	PowerMax 2000 SYS BAY1 1P PSNT 3P	\$0	Each	18%	\$0	Other	ES-P1	
EH-PSNT-3D	EH-PSNT-3D	POWERMAX	PowerMax 2000 SYS BAY1 3D PSNT	\$0	Each	18%	\$0	Other	ES-P1	
EH-PSNT-3D-3P	EH-PSNT-3D-3P	POWERMAX	PowerMax 2000 SYS BAY1 3D PSNT 3P	\$0	Each	18%	\$0	Other	ES-P1	
EH-PSNT-3Y	EH-PSNT-3Y	POWERMAX	PowerMax 2000 SYS BAY1 3Y PSNT	\$0	Each	18%	\$0	Other	ES-P1	
EH-PSNT-3Y-3P	EH-PSNT-3Y-3P	POWERMAX	PowerMax 2000 SYS BAY1 3Y PSNT 3P	\$0	Each	18%	\$0	Other	ES-P1	
EH-PW40UASTL	EH-PW40UASTL	POWERMAX	30A 1PHASE AUSIP57 CLIPSAI 56PA332	\$0	Each	18%	\$0	Other	ES-P1	
EH-PW40UIEC3	EH-PW40UIEC3	POWERMAX	30A 1PHASE INTERNATNLIEC309-332P6	\$0	Each	18%	\$0	Other	ES-P1	
EH-PW40U-US	EH-PW40U-US	POWERMAX	30A 1PHASE NAMED JAPAN I6-30P	\$0	Each	18%	\$0	Other	ES-P1	
EH-PWRKIT-1P	EH-PWRKIT-1P	POWERMAX	PowerMax 2000 SINGLE PHASE PDU	\$935	Each	18%	\$767	Other	ES-P1	
EH-PWRKIT-1PU	EH-PWRKIT-1PU	POWERMAX	PowerMax 2000 SINGLE PHASE PDU UPG	\$935	Each	18%	\$767	Other	ES-P1	
EH-PWRKIT-3D	EH-PWRKIT-3D	POWERMAX	PowerMax 2000 3 PHASE DELTA PDU	\$1,110	Each	18%	\$910	Other	ES-P1	
EH-PWRKIT-3DU	EH-PWRKIT-3DU	POWERMAX	PowerMax 2000 3 PHASE DELTA PDU UPG	\$1,110	Each	18%	\$910	Other	ES-P1	
EH-PWRKIT-3Y	EH-PWRKIT-3Y	POWERMAX	PowerMax 2000 3 PHASE WYE PDU	\$1,160	Each	18%	\$951	Other	ES-P1	
EH-PWRKIT-3YNU	EH-PWRKIT-3YNU	POWERMAX	PowerMax 2000 3 PHASE WYE N PDU UPG	\$1,160	Each	18%	\$951	Other	ES-P1	
EH-R1-ESS	EH-R1-ESS	PowerMax	PowerMax 2000 RAID 1 ESS	\$14,680	Each	18%	\$12,038	Other	ES-P1	
EH-R1-ESSU	EH-R1-ESSU	PowerMax	PowerMax 2000 RAID 1 ESS UPG	\$17,616	Each	18%	\$14,445	Other	ES-P1	
EH-R1-HWO	EH-R1-HWO	PowerMax	PowerMax 2000 RAID 1 Hwo	\$11,485	Each	18%	\$9,418	Other	ES-P1	
EH-R1-HWOU	EH-R1-HWOU	POWERMAX	PowerMax 2000 RAID 1 Hwo UPG	\$13,782	Each	18%	\$11,301	Other	ES-P1	
EH-R1-PRO	EH-R1-PRO	PowerMax	PowerMax 2000 RAID 1 Pro	\$17,555	Each	18%	\$14,395	Other	ES-P1	
EH-R1-PROU	EH-R1-PROU	PowerMax	PowerMax 2000 RAID 1 Pro UPG	\$21,066	Each	18%	\$17,274	Other	ES-P1	
EH-R1-SCM-ESS	EH-R1-SCM-ESS	PowerMax	PowerMax 2000 RAID 1 SCM ESS	\$50,549	Each	18%	\$41,450	Other	ES-P1	
EH-R1-SCM-ESSU	EH-R1-SCM-ESSU	PowerMax	PowerMax 2000 RAID 1 SCM ESS UPG	\$60,659	Each	18%	\$49,740	Other	ES-P1	
EH-R1-SCM-HWO	EH-R1-SCM-HWO	PowerMax	PowerMax 2000 RAID 1 SCM Hwo	\$47,354	Each	18%	\$38,830	Other	ES-P1	
EH-R1-SCM-HWOU	EH-R1-SCM-HWOU	POWERMAX	PowerMax 2000 RAID 1 SCM Hwo UPG	\$56,825	Each	18%	\$46,597	Other	ES-P1	
EH-R1-SCM-PRO	EH-R1-SCM-PRO	PowerMax	PowerMax 2000 RAID 1 SCM Pro	\$53,424	Each	18%	\$43,808	Other	ES-P1	
EH-R1-SCM-PROU	EH-R1-SCM-PROU	PowerMax	PowerMax 2000 RAID 1 SCM Pro UPG	\$64,109	Each	18%	\$52,569	Other	ES-P1	
EH-SECURE	EH-SECURE	POWERMAX	PowerMax 2000 SECURE KIT SINGLE BAY	\$1,525	Each	18%	\$1,251	Other	ES-P1	
EH-SECUREJK	EH-SECUREJK	POWERMAX	PowerMax 2000 SECURE JOINING KIT	\$1,000	Each	18%	\$820	Other	ES-P1	
EH-SKINS	EH-SKINS	POWERMAX	PowerMax 2000 SIDE PANELS	\$0	Each	18%	\$0	Other	ES-P1	
EH-SKINSN	EH-SKINSN	POWERMAX	PowerMax 2000 SIDE PANELS for 600mm Bay	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYS1-1P	EH-SYS1-1P	POWERMAX	PowerMax 2000 SYS BAY1 1P	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYS1-3D	EH-SYS1-3D	POWERMAX	PowerMax 2000 SYS BAY1 3D	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYS1-3Y	EH-SYS1-3Y	POWERMAX	PowerMax 2000 SYS BAY1 3Y	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYS1N-1P	EH-SYS1N-1P	POWERMAX	PowerMax 2000 SYS BAY1N 1P	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYS1N-3D	EH-SYS1N-3D	POWERMAX	PowerMax 2000 SYS BAY1N 3D	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYS1N-3Y	EH-SYS1N-3Y	POWERMAX	PowerMax 2000 SYS BAY1N 3Y	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYS1N-3YN	EH-SYS1N-3YN	POWERMAX	VMAX HERC SYS BAY1N 3YN	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYSTEM-1F	EH-SYSTEM-1F	POWERMAX	System 1 Quad PowerMax 2000 Trackg Model	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYSTEM-2F	EH-SYSTEM-2F	POWERMAX	System 2 Quad PowerMax 2000 Trackg Model	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYSTEM-3F	EH-SYSTEM-3F	POWERMAX	System 3 Quad PowerMax 2000 Trackg Model	\$0	Each	18%	\$0	Other	ES-P1	
EH-SYSTEM-4F	EH-SYSTEM-4F	POWERMAX	System 4 Quad PowerMax 2000 Trackg Model	\$0	Each	18%	\$0	Other	ES-P1	
EH-TOP-KIT	EH-TOP-KIT	POWERMAX	PowerMax 2000 TOP ROUTING KIT	\$295	Each	18%	\$242	Other	ES-P1	
EH-VASA	EH-VASA	PowerMax	GuestOS-VASA	\$0	Each	18%	\$0	Other	ES-P1	
EH-VBADD-CONV-3P	EH-VBADD-CONV-3P	POWERMAX	PowerMax 2000 PB ADD DelEMCto3PConv Kit	\$6,475	Each	18%	\$5,310	Other	ES-P1	
EH-VBADD-KIT	EH-VBADD-KIT	POWERMAX	PowerMax 2000 PB ADD INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	
EH-VBADD-KIT-3P	EH-VBADD-KIT-3P	POWERMAX	PowerMax 2000 PB ADD INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1	
EH-VBADD-KIT-UFD	EH-VBADD-KIT-UFD	POWERMAX	PowerMax 2000 PB ADD FIELD INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (If applicable)
EH-VBADD-KIT-VCE	EH-VBADD-KIT-VCE	POWERMAX	PowerMax 2000 PB ADD INSTALL KIT VXBLOCK	\$0	Each	18%		\$0	Other	ES-P1	
EH-VBBASE-CONV-3P	EH-VBBASE-CONV-3P	POWERMAX	PowerMax 2000 PB BASE DellEMCto3PConv Kit	\$7,225	Each	18%		\$5,925	Other	ES-P1	
EH-VBBASE-KIT	EH-VBBASE-KIT	POWERMAX	PowerMax 2000 PB BASE INSTALL KIT	\$0	Each	18%		\$0	Other	ES-P1	
EH-VBBASE-KIT-3P	EH-VBBASE-KIT-3P	POWERMAX	PowerMax 2000 PB BASE INSTALL KIT 3P	\$0	Each	18%		\$0	Other	ES-P1	
EH-VBBASE-KIT-VCE	EH-VBBASE-KIT-VCE	POWERMAX	PowerMax 2000 PB BASE INSTALL KIT VXBLOC	\$0	Each	18%		\$0	Other	ES-P1	
EH-VBF-1024	EH-VBF-1024	POWERMAX	PowerMax 2000 ESS BASE 1024GB	\$295,150	Each	18%		\$242,023	Other	ES-P1	
EH-VBF-1024-ADD	EH-VBF-1024-ADD	POWERMAX	PowerMax 2000 ESS ADD 1024GB	\$295,150	Each	18%		\$242,023	Other	ES-P1	
EH-VBF-1024-ADDU	EH-VBF-1024-ADDU	POWERMAX	PowerMax 2000 ESS ADD 1024GB UPG	\$354,180	Each	18%		\$290,428	Other	ES-P1	
EH-VBF-1024-ADDUFD	EH-VBF-1024-ADDUFD	POWERMAX	PowerMax 2000 ESS ADD 1024GB UFD	\$354,180	Each	18%		\$290,428	Other	ES-P1	
EH-VBF-2048	EH-VBF-2048	POWERMAX	PowerMax 2000 ESS BASE 2048GB	\$362,945	Each	18%		\$297,615	Other	ES-P1	
EH-VBF-2048-ADD	EH-VBF-2048-ADD	POWERMAX	PowerMax 2000 ESS ADD 2048GB	\$362,945	Each	18%		\$297,615	Other	ES-P1	
EH-VBF-2048-ADDU	EH-VBF-2048-ADDU	POWERMAX	PowerMax 2000 ESS ADD 2048GB UPG	\$435,530	Each	18%		\$357,135	Other	ES-P1	
EH-VBF-2048-ADDUFD	EH-VBF-2048-ADDUFD	POWERMAX	PowerMax 2000 ESS ADD 2048GB UFD	\$435,530	Each	18%		\$357,135	Other	ES-P1	
EH-VBF-512	EH-VBF-512	POWERMAX	PowerMax 2000 ESS BASE 512GB	\$269,265	Each	18%		\$220,797	Other	ES-P1	
EH-VBF-512-ADD	EH-VBF-512-ADD	POWERMAX	PowerMax 2000 ESS ADD 512GB	\$269,265	Each	18%		\$220,797	Other	ES-P1	
EH-VBF-512-ADDU	EH-VBF-512-ADDU	POWERMAX	PowerMax 2000 ESS ADD 512GB UPG	\$323,120	Each	18%		\$264,958	Other	ES-P1	
EH-VBF-512-ADDUFD	EH-VBF-512-ADDUFD	POWERMAX	PowerMax 2000 ESS ADD 512GB UFD	\$323,120	Each	18%		\$264,958	Other	ES-P1	
EH-VBX-1024	EH-VBX-1024	POWERMAX	PowerMax 2000 PRO BASE 1024GB	\$326,775	Each	18%		\$267,956	Other	ES-P1	
EH-VBX-1024-ADD	EH-VBX-1024-ADD	POWERMAX	PowerMax 2000 PRO ADD 1024GB	\$326,775	Each	18%		\$267,956	Other	ES-P1	
EH-VBX-1024-ADDU	EH-VBX-1024-ADDU	POWERMAX	PowerMax 2000 PRO ADD 1024GB UPG	\$392,130	Each	18%		\$321,547	Other	ES-P1	
EH-VBX-1024-ADDUFD	EH-VBX-1024-ADDUFD	POWERMAX	PowerMax 2000 PRO ADD 1024GB UFD	\$392,130	Each	18%		\$321,547	Other	ES-P1	
EH-VBX-2048	EH-VBX-2048	POWERMAX	PowerMax 2000 PRO BASE 2048GB	\$394,570	Each	18%		\$323,547	Other	ES-P1	
EH-VBX-2048-ADD	EH-VBX-2048-ADD	POWERMAX	PowerMax 2000 PRO ADD 2048GB	\$394,570	Each	18%		\$323,547	Other	ES-P1	
EH-VBX-2048-ADDU	EH-VBX-2048-ADDU	POWERMAX	PowerMax 2000 PRO ADD 2048GB UPG	\$473,480	Each	18%		\$388,254	Other	ES-P1	
EH-VBX-2048-ADDUFD	EH-VBX-2048-ADDUFD	POWERMAX	PowerMax 2000 PRO ADD 2048GB UFD	\$473,480	Each	18%		\$388,254	Other	ES-P1	
EH-VBX-512	EH-VBX-512	POWERMAX	PowerMax 2000 PRO BASE 512GB	\$300,890	Each	18%		\$246,730	Other	ES-P1	
EH-VBX-512-ADD	EH-VBX-512-ADD	POWERMAX	PowerMax 2000 PRO ADD 512GB	\$300,890	Each	18%		\$246,730	Other	ES-P1	
EH-VBX-512-ADDU	EH-VBX-512-ADDU	POWERMAX	PowerMax 2000 PRO ADD 512GB UPG	\$361,070	Each	18%		\$296,077	Other	ES-P1	
EH-VBX-512-ADDUFD	EH-VBX-512-ADDUFD	POWERMAX	PowerMax 2000 PRO ADD 512GB UFD	\$361,070	Each	18%		\$296,077	Other	ES-P1	
EH-VBXS-1024	EH-VBXS-1024	POWERMAX	PowerMax 2000 PRO BASES 1024GB	\$946,055	Each	18%		\$775,765	Other	ES-P1	
EH-VBXS-1024-ADD	EH-VBXS-1024-ADD	POWERMAX	PowerMax 2000 PRO ADDS 1024GB	\$946,055	Each	18%		\$775,765	Other	ES-P1	
EH-VBXS-1024-ADDUFD	EH-VBXS-1024-ADDUFD	POWERMAX	PowerMax 2000 PRO ADDS 1024GB UFD	\$1,135,265	Each	18%		\$930,917	Other	ES-P1	
EHX-BEDIR	EHX-BEDIR	POWERMAX	PowerMax 2000 PRO DIR	\$0	Each	18%		\$0	Other	ES-P1	
EHX-BEDIRU	EHX-BEDIRU	POWERMAX	PowerMax 2000 PRO DIR UPG	\$0	Each	18%		\$0	Other	ES-P1	
EHX-BEDIRUFD	EHX-BEDIRUFD	POWERMAX	PowerMax 2000 PRO DIR FD UPG	\$0	Each	18%		\$0	Other	ES-P1	
EHX-NAS-SN	EHX-NAS-SN	POWERMAX	Embedded NAS BASE PowerMax 2000 PRO	\$0	Each	18%		\$0	Other	ES-P1	
EHX-NAS-SNU	EHX-NAS-SNU	POWERMAX	Embedded NAS BASE PowerMax 2000 PRO UPG	\$0	Each	18%		\$0	Other	ES-P1	
E-TOP-KITN	E-TOP-KITN	POWERMAX	VMAX VGN Top Routing Kit	\$295	Each	18%		\$242	Other	ES-P1	
EZ-1024-2048UFD	EZ-1024-2048UFD	POWERMAX	PowerMax 8000 MEMCONV 2X512 to 2X1024 GB	\$467,610	Each	18%		\$383,440	Other	ES-P1	
EZ-1024-2048UFD9	EZ-1024-2048UFD9	POWERMAX	PowerMax 8000 MEMCONV 2X512 to 2X1TB L9	\$467,610	Each	18%		\$383,440	Other	ES-P1	
EZ-1024ADD	EZ-1024ADD	POWERMAX	PowerMax 8000 ADD 1024GB	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1024ADD9	EZ-1024ADD9	POWERMAX	PowerMax 8000 ADD 1024GB L9	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1024ADDU	EZ-1024ADDU	POWERMAX	PowerMax 8000 ADD 1024GB UPG	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1024ADDU9	EZ-1024ADDU9	POWERMAX	PowerMax 8000 ADD 1024GB UPG L9	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1024ADDUFD	EZ-1024ADDUFD	POWERMAX	PowerMax 8000 ADD 1024GB UPG FIELD	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1024ADDUFD9	EZ-1024ADDUFD9	POWERMAX	PowerMax 8000 ADD 1024GB UPG FIELD L9	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1024BASE	EZ-1024BASE	POWERMAX	PowerMax 8000 BASE 1024GB	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1024BASE9	EZ-1024BASE9	POWERMAX	PowerMax 8000 BASE 1024GB L9	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1600MOD	EZ-1600MOD	POWERMAX	PowerMax 8000 FLASH MOD 1600	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1600MOD2CONV	EZ-1600MOD2CONV	POWERMAX	PowerMax 8000 FLASH MOD2 1600 Conversion	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1600MOD2U	EZ-1600MOD2U	POWERMAX	PowerMax 8000 FLASH MOD2 1600 UPG	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1600MOD2UF	EZ-1600MOD2UF	POWERMAX	PowerMax 8000 FLASH MOD2 1600 Conv	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1600MODCONV	EZ-1600MODCONV	POWERMAX	PowerMax 8000 FLASH MOD 1600 CONVERSION	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1600MODU	EZ-1600MODU	POWERMAX	PowerMax 8000 FLASH MOD 1600 UPG	\$0	Each	18%		\$0	Other	ES-P1	
EZ-1600MODUF	EZ-1600MODUF	POWERMAX	PowerMax 8000 FLASH MOD 1600 CONV	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADD	EZ-2048ADD	POWERMAX	PowerMax 8000 ADD 2048GB	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADD9	EZ-2048ADD9	POWERMAX	PowerMax 8000 ADD 2048GB L9	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADD9M	EZ-2048ADD9M	POWERMAX	PowerMax 8000 ADD 2048GB L9 Micron	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADDM	EZ-2048ADDM	POWERMAX	PowerMax 8000 ADD 2048GB Micron	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADDU	EZ-2048ADDU	POWERMAX	PowerMax 8000 ADD 2048GB UPG	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADDU9	EZ-2048ADDU9	POWERMAX	PowerMax 8000 ADD 2048GB UPG L9	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADDU9M	EZ-2048ADDU9M	POWERMAX	PowerMax 8000 ADD 2048GB UPG L9 Micron	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADDUFD	EZ-2048ADDUFD	POWERMAX	PowerMax 8000 ADD 2048GB UPG FIELD	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADDUFD9	EZ-2048ADDUFD9	POWERMAX	PowerMax 8000 ADD 2048GB UPG FIELD L9	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADDUFD9M	EZ-2048ADDUFD9M	POWERMAX	PowerMax 8000 ADD 2048GB UPG FDL9 Mic	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADDUFDM	EZ-2048ADDUFDM	POWERMAX	PowerMax 8000 ADD 2048GB UPG FD Mic	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048ADDUM	EZ-2048ADDUM	POWERMAX	PowerMax 8000 ADD 2048GB UPG Micron	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048BASE	EZ-2048BASE	POWERMAX	PowerMax 8000 BASE 2048GB	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048BASE9	EZ-2048BASE9	POWERMAX	PowerMax 8000 BASE 2048GB L9	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048BASE9M	EZ-2048BASE9M	POWERMAX	PowerMax 8000 BASE 2048GB L9 Micron	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2048BASEM	EZ-2048BASEM	POWERMAX	PowerMax 8000 BASE 2048GB Micron	\$0	Each	18%		\$0	Other	ES-P1	
EZ-2UF-UFD-3P	EZ-2UF-UFD-3P	POWERMAX	PowerMax 8000 2U FILLER PANEL KIT 3P	\$0	Each	18%		\$0	Other	ES-P1	
EZ-ACON3P-50	EZ-ACON3P-50	POWERMAX	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0	Each	18%		\$0	Other	ES-P1	
EZ-BEDIR	EZ-BEDIR	POWERMAX	PowerMax 8000 ESS DIR	\$5,780	Each	18%		\$4,740	Other	ES-P1	
EZ-BEDIRU	EZ-BEDIRU	POWERMAX	PowerMax 8000 ESS DIR UPG	\$5,780	Each	18%		\$4,740	Other	ES-P1	
EZ-BEDIRUFD	EZ-BEDIRUFD	POWERMAX	PowerMax 8000 ESS DIR FD UPG	\$5,780	Each	18%		\$4,740	Other	ES-P1	
EZ-BK4000E	EZ-BK4000E	POWERMAX	PowerMax 8000 FC BACKUP I/O FOR NAS	\$1,245	Each	18%		\$1,021	Other	ES-P1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
EZ-BK40000EU	EZ-BK40000EU	POWERMAX	PowerMax 8000 FC BACKUP I/O FOR NAS UPG	\$3,235	Each	18%	\$2,653	Other	ES-P1
EZ-BK40000EUF	EZ-BK40000EUF	POWERMAX	PowerMax 8000 FC BACKUP I/O FOR NAS CONV	\$11,325	Each	18%	\$9,287	Other	ES-P1
EZ-BLNK-SKINS	EZ-BLNK-SKINS	POWERMAX	PowerMax 8000 SIDE PANELS BLANK	\$0	Each	18%	\$0	Other	ES-P1
EZ-BLNK-SKINSU	EZ-BLNK-SKINSU	POWERMAX	PowerMax 8000 SIDE PANELS BLANK UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-CAPE	EZ-CAPE	POWERMAX	POWERMAX 8000F SCM CAPACITY	\$33,665	Each	18%	\$27,605	Other	ES-P1
EZ-CAPEU	EZ-CAPEU	POWERMAX	POWERMAX 8000F SCM CAPACITY UPG	\$40,400	Each	18%	\$33,128	Other	ES-P1
EZ-CAPF	EZ-CAPF	POWERMAX	PowerMax 8000 ESS CAPACITY	\$10,585	Each	18%	\$8,680	Other	ES-P1
EZ-CAPFU	EZ-CAPFU	POWERMAX	PowerMax 8000 ESS CAPACITY UPG	\$12,700	Each	18%	\$10,414	Other	ES-P1
EZ-CAPP	EZ-CAPP	POWERMAX	POWERMAX 8000X SCM CAPACITY	\$36,540	Each	18%	\$29,963	Other	ES-P1
EZ-CAPPU	EZ-CAPPU	POWERMAX	POWERMAX 8000X SCM CAPACITY UPG	\$43,800	Each	18%	\$35,957	Other	ES-P1
EZ-CAPX	EZ-CAPX	POWERMAX	PowerMax 8000 PRO CAPACITY	\$13,400	Each	18%	\$11,037	Other	ES-P1
EZ-CAPXU	EZ-CAPXU	POWERMAX	PowerMax 8000 PRO CAPACITY UPG	\$16,150	Each	18%	\$13,243	Other	ES-P1
EZ-CAPZE	EZ-CAPZE	POWERMAX	POWERMAX 8000F MF SCM CAPACITY	\$32,155	Each	18%	\$26,367	Other	ES-P1
EZ-CAPZEU	EZ-CAPZEU	POWERMAX	POWERMAX 8000F MF SCM CAPACITY UPG	\$38,585	Each	18%	\$31,640	Other	ES-P1
EZ-CAPZP	EZ-CAPZP	POWERMAX	POWERMAX 8000X MF SCM CAPACITY	\$33,950	Each	18%	\$27,839	Other	ES-P1
EZ-CAPZPU	EZ-CAPZPU	POWERMAX	POWERMAX 8000X MF SCM CAPACITY UPG	\$40,740	Each	18%	\$33,407	Other	ES-P1
EZ-CL00400T	EZ-CL00400T	PowerMax	PowerMax 8000 4MM 10Gb Ethernet	\$1,750	Each	18%	\$1,435	Other	ES-P1
EZ-CL00400TU	EZ-CL00400TU	PowerMax	PowerMax 8000 4MM 10Gb Ethernet Upg	\$2,100	Each	18%	\$1,722	Other	ES-P1
EZ-CL00400TUF	EZ-CL00400TUF	PowerMax	PowerMax 8000 4MM 10Gb Ethernet FD Upg	\$2,100	Each	18%	\$1,722	Other	ES-P1
EZ-CLOUD	EZ-CLOUD	PowerMax	GuestOS-CLOUD	\$0	Each	18%	\$0	Other	ES-P1
EZ-COMPRESS	EZ-COMPRESS	POWERMAX	PowerMax 8000 Data Reduction Module	\$0	Each	18%	\$0	Other	ES-P1
EZ-COMPRESSU	EZ-COMPRESSU	POWERMAX	PowerMax 8000 Data Reduction Module UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-COMPRESSUF	EZ-COMPRESSUF	POWERMAX	PowerMax 8000 Data Reduction Module CONV	\$0	Each	18%	\$0	Other	ES-P1
EZ-CONVIN-1PU	EZ-CONVIN-1PU	POWERMAX	PowerMax 8000 SINGLE PHASE PDU	\$415	Each	18%	\$340	Other	ES-P1
EZ-CONVIN-3DU	EZ-CONVIN-3DU	POWERMAX	PowerMax 8000 3 PHASE DELTA PDU	\$590	Each	18%	\$484	Other	ES-P1
EZ-CONVIN-3YU	EZ-CONVIN-3YU	POWERMAX	PowerMax 8000 3 PHASE WYEN PDU	\$645	Each	18%	\$529	Other	ES-P1
EZ-CONVIN-3YU	EZ-CONVIN-3YU	POWERMAX	PowerMax 8000 3 PHASE WYE PDU	\$645	Each	18%	\$529	Other	ES-P1
EZ-DE24	EZ-DE24	POWERMAX	PowerMax 8000 DIRECT 24 SLT DR ENCL	\$0	Each	18%	\$0	Other	ES-P1
EZ-DE24-U	EZ-DE24-U	POWERMAX	PowerMax 8000 DIRECT 24 SLT DR ENCL UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-DE24-UFD	EZ-DE24-UFD	POWERMAX	PowerMax 8000 24 SLT DR ENCL FD UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-DSOPTICE5	EZ-DSOPTICE5	POWERMAX	PowerMax 8000 ENGINE 5 DSP CBLOPTICS KIT	\$9,060	Each	18%	\$7,429	Other	ES-P1
EZ-DSOPTICE5U	EZ-DSOPTICE5U	POWERMAX	PowerMax 8000 ENG 5 DSP CBLOPTIC KIT UPG	\$9,380	Each	18%	\$7,692	Other	ES-P1
EZ-DSOPTICE6	EZ-DSOPTICE6	POWERMAX	PowerMax 8000 ENGINE 6 DSP CBLOPTICS KIT	\$9,060	Each	18%	\$7,429	Other	ES-P1
EZ-DSOPTICE6U	EZ-DSOPTICE6U	POWERMAX	PowerMax 8000 ENG 6 DSP CBLOPTIC KIT UPG	\$9,380	Each	18%	\$7,692	Other	ES-P1
EZ-DSOPTICE7	EZ-DSOPTICE7	POWERMAX	PowerMax 8000 ENGINE 7 DSP CBLOPTICS KIT	\$9,060	Each	18%	\$7,429	Other	ES-P1
EZ-DSOPTICE7U	EZ-DSOPTICE7U	POWERMAX	PowerMax 8000 ENG 7 DSP CBLOPTIC KIT UPG	\$9,380	Each	18%	\$7,692	Other	ES-P1
EZ-DSOPTICE8	EZ-DSOPTICE8	POWERMAX	PowerMax 8000 ENGINE 8 DSP CBLOPTICS KIT	\$9,060	Each	18%	\$7,429	Other	ES-P1
EZ-DSOPTICE8U	EZ-DSOPTICE8U	POWERMAX	PowerMax 8000 ENG 8 DSP CBLOPTIC KIT UPG	\$9,380	Each	18%	\$7,692	Other	ES-P1
EZ-EBF-1024	EZ-EBF-1024	POWERMAX	PowerMax 8000 ESS HW ONLY BASE 1024GB	\$767,960	Each	18%	\$629,727	Other	ES-P1
EZ-EBF-1024-ADD	EZ-EBF-1024-ADD	POWERMAX	PowerMax 8000 ESS HW ONLY ADD 1024GB	\$767,960	Each	18%	\$629,727	Other	ES-P1
EZ-EBF-1024-ADDFD	EZ-EBF-1024-ADDFD	POWERMAX	PowerMax 8000 ESS HW ONLY ADD 1024GB UPG	\$956,060	Each	18%	\$783,969	Other	ES-P1
EZ-EBF-1024-ADDUFD	EZ-EBF-1024-ADDUFD	POWERMAX	PowerMax 8000 ESS HW ONLY ADD 1024GB UFD	\$956,060	Each	18%	\$783,969	Other	ES-P1
EZ-EBF-2048	EZ-EBF-2048	POWERMAX	PowerMax 8000 ESS HW ONLY BASE 2048GB	\$983,380	Each	18%	\$806,372	Other	ES-P1
EZ-EBF-2048-ADD	EZ-EBF-2048-ADD	POWERMAX	PowerMax 8000 ESS HW ONLY ADD 2048GB	\$983,380	Each	18%	\$806,372	Other	ES-P1
EZ-EBF-2048-ADDFD	EZ-EBF-2048-ADDFD	POWERMAX	PowerMax 8000 ESS HW ONLY ADD 2048GB UPG	\$1,214,560	Each	18%	\$995,939	Other	ES-P1
EZ-EBF-2048-ADDUFD	EZ-EBF-2048-ADDUFD	POWERMAX	PowerMax 8000 ESS HW ONLY ADD 2048GB UFD	\$1,214,560	Each	18%	\$995,939	Other	ES-P1
EZ-EBX-1024	EZ-EBX-1024	POWERMAX	PowerMax 8000 PRO HW ONLY BASE 1024GB	\$767,960	Each	18%	\$629,727	Other	ES-P1
EZ-EBX-1024-ADD	EZ-EBX-1024-ADD	POWERMAX	PowerMax 8000 PRO HW ONLY ADD 1024GB	\$767,960	Each	18%	\$629,727	Other	ES-P1
EZ-EBX-1024-ADDFD	EZ-EBX-1024-ADDFD	POWERMAX	PowerMax 8000 PRO HW ONLY ADD 1024GB UPG	\$987,110	Each	18%	\$809,430	Other	ES-P1
EZ-EBX-1024-ADDUFD	EZ-EBX-1024-ADDUFD	POWERMAX	PowerMax 8000 PRO HW ONLY ADD 1024GB UFD	\$987,110	Each	18%	\$809,430	Other	ES-P1
EZ-EBX-2048	EZ-EBX-2048	POWERMAX	PowerMax 8000 PRO HW ONLY BASE 2048GB	\$983,380	Each	18%	\$806,372	Other	ES-P1
EZ-EBX-2048-ADD	EZ-EBX-2048-ADD	POWERMAX	PowerMax 8000 PRO HW ONLY ADD 2048GB	\$983,380	Each	18%	\$806,372	Other	ES-P1
EZ-EBX-2048-ADDFD	EZ-EBX-2048-ADDFD	POWERMAX	PowerMax 8000 PRO HW ONLY ADD 2048GB UPG	\$1,245,610	Each	18%	\$1,021,400	Other	ES-P1
EZ-EBX-2048-ADDUFD	EZ-EBX-2048-ADDUFD	POWERMAX	PowerMax 8000 PRO HW ONLY ADD 2048GB UFD	\$1,245,610	Each	18%	\$1,021,400	Other	ES-P1
EZ-EBXS-1024	EZ-EBXS-1024	POWERMAX	PowerMax 8000 PRO HW ONLY BASES 1024GB	\$1,008,770	Each	18%	\$827,191	Other	ES-P1
EZ-EBXS-1024-ADD	EZ-EBXS-1024-ADD	POWERMAX	PowerMax 8000 PRO HW ONLY ADDS 1024GB	\$1,008,770	Each	18%	\$827,191	Other	ES-P1
EZ-EBXS-1024-ADDFD	EZ-EBXS-1024-ADDFD	POWERMAX	PowerMax 8000 PRO HW ONLY ADDS 1024GB U	\$1,236,020	Each	18%	\$1,013,536	Other	ES-P1
EZ-EBXS-1024-ADDUFD	EZ-EBXS-1024-ADDUFD	POWERMAX	PowerMax 8000 PRO HW ONLY ADDS 1024GB UFD	\$1,236,020	Each	18%	\$1,013,536	Other	ES-P1
EZ-ECAPF	EZ-ECAPF	POWERMAX	POWERMAX 8000 ESS SCM HW ONLY CAPACITY	\$30,470	Each	18%	\$24,985	Other	ES-P1
EZ-ECAPFU	EZ-ECAPFU	POWERMAX	POWERMAX 8000 ESS SCM HW ONLY CAP UPG	\$37,205	Each	18%	\$30,508	Other	ES-P1
EZ-ECAPX	EZ-ECAPX	POWERMAX	PowerMax 8000 ESS TLA Non-Vbrick Cap	\$7,390	Each	18%	\$6,060	Other	ES-P1
EZ-ECAPFU	EZ-ECAPFU	POWERMAX	PowerMax 8000 ESS TLA Non-Vbrick Cap Upg	\$9,505	Each	18%	\$7,794	Other	ES-P1
EZ-ECAPP	EZ-ECAPP	POWERMAX	POWERMAX 8000 PRO SCM HW ONLY CAPACITY	\$30,470	Each	18%	\$24,985	Other	ES-P1
EZ-ECAPPU	EZ-ECAPPU	POWERMAX	POWERMAX 8000 PRO SCM HW ONLY CAP UPG	\$37,780	Each	18%	\$30,980	Other	ES-P1
EZ-ECAPX	EZ-ECAPX	POWERMAX	PowerMax 8000 PRO TLA Non-Vbrick Cap	\$7,390	Each	18%	\$6,060	Other	ES-P1
EZ-ECAPXU	EZ-ECAPXU	POWERMAX	PowerMax 8000 PRO TLA Non-Vbrick Cap Upg	\$10,080	Each	18%	\$8,266	Other	ES-P1
EZ-ECAPZE	EZ-ECAPZE	POWERMAX	POWERMAX 8000 ESS MF SCM HW ONLY CAP	\$30,470	Each	18%	\$24,985	Other	ES-P1
EZ-ECAPZEU	EZ-ECAPZEU	POWERMAX	POWERMAX 8000 ESS MF SCM HW ONLY CAP UPG	\$36,900	Each	18%	\$30,258	Other	ES-P1
EZ-ECAPZP	EZ-ECAPZP	POWERMAX	POWERMAX 8000 PRO MF SCM HW ONLY CAP	\$30,470	Each	18%	\$24,985	Other	ES-P1
EZ-ECAPZPU	EZ-ECAPZPU	POWERMAX	POWERMAX 8000 PRO MF SCM HW ONLY CAP UPG	\$37,260	Each	18%	\$30,553	Other	ES-P1
EZ-EF-ENCR	EZ-EF-ENCR	PowerMax	PowerMax 8000 Efficient Data Encrypt	\$3,000	Each	18%	\$2,460	Other	ES-P1
EZ-EF-ENCRU	EZ-EF-ENCRU	PowerMax	PowerMax 8000 Efficient Data Encrypt U	\$3,600	Each	18%	\$2,952	Other	ES-P1
EZ-EF-ENCRUF	EZ-EF-ENCRUF	PowerMax	PowerMax 8000 Efficient Data Encrypt UF	\$3,600	Each	18%	\$2,952	Other	ES-P1
EZ-EZBF-1024	EZ-EZBF-1024	POWERMAX	PowerMax 8000 ESS MF HW ONLY BASE 1024	\$439,030	Each	18%	\$360,005	Other	ES-P1
EZ-EZBF-1024-ADD	EZ-EZBF-1024-ADD	POWERMAX	PowerMax 8000 ESS MF HW ONLY ADD 1024GB	\$439,030	Each	18%	\$360,005	Other	ES-P1
EZ-EZBF-1024-ADDFD	EZ-EZBF-1024-ADDFD	POWERMAX	PowerMax 8000 ESS MF HW ONLY ADD 1024 UPG	\$531,215	Each	18%	\$435,596	Other	ES-P1
EZ-EZBF-1024-ADDUFD	EZ-EZBF-1024-ADDUFD	POWERMAX	PowerMax 8000 ESS MF HW ONLY ADD 1024 UFD	\$531,215	Each	18%	\$435,596	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
EZ-EZBF-2048	EZ-EZBF-2048	POWERMAX	PowerMax 8000 ESS MF HW ONLY BASE 2048	\$680.390	Each	18%	\$557,920	Other	ES-P1
EZ-EZBF-2048-ADD	EZ-EZBF-2048-ADD	POWERMAX	PowerMax 8000 ESS MF HW ONLY ADD 2048GB	\$680.390	Each	18%	\$557,920	Other	ES-P1
EZ-EZBF-2048-ADDUF	EZ-EZBF-2048-ADDUF	POWERMAX	PowerMax 8000 ESS MF HW ONLY ADD 2048 UF	\$820.850	Each	18%	\$673,097	Other	ES-P1
EZ-EZBF-2048-ADDUF	EZ-EZBF-2048-ADDUF	POWERMAX	PowerMax 8000 ESS MF HW ONLY ADD 2048 UF	\$820.850	Each	18%	\$673,097	Other	ES-P1
EZ-EZBX-1024	EZ-EZBX-1024	POWERMAX	PowerMax 8000 PRO MF HW ONLY BASE 1024	\$439.030	Each	18%	\$360,005	Other	ES-P1
EZ-EZBX-1024-ADD	EZ-EZBX-1024-ADD	POWERMAX	PowerMax 8000 PRO MF HW ONLY ADD 1024GB	\$439.030	Each	18%	\$360,005	Other	ES-P1
EZ-EZBX-1024-ADDUF	EZ-EZBX-1024-ADDUF	POWERMAX	PowerMax 8000 PRO MF HW ONLY ADD 1024 UF	\$537.875	Each	18%	\$441,058	Other	ES-P1
EZ-EZBX-1024-ADDUF	EZ-EZBX-1024-ADDUF	POWERMAX	PowerMax 8000 PRO MF HW ONLY ADD 1024 UF	\$537.875	Each	18%	\$441,058	Other	ES-P1
EZ-EZBX-2048	EZ-EZBX-2048	POWERMAX	PowerMax 8000 PRO MF HW ONLY BASE 2048	\$680.390	Each	18%	\$557,920	Other	ES-P1
EZ-EZBX-2048-ADD	EZ-EZBX-2048-ADD	POWERMAX	PowerMax 8000 PRO MF HW ONLY ADD 2048GB	\$680.390	Each	18%	\$557,920	Other	ES-P1
EZ-EZBX-2048-ADDUF	EZ-EZBX-2048-ADDUF	POWERMAX	PowerMax 8000 PRO MF HW ONLY ADD 2048 UF	\$825.515	Each	18%	\$676,922	Other	ES-P1
EZ-EZBX-2048-ADDUF	EZ-EZBX-2048-ADDUF	POWERMAX	PowerMax 8000 PRO MF HW ONLY ADD 2048 UF	\$825.515	Each	18%	\$676,922	Other	ES-P1
EZ-EZBXS-1024	EZ-EZBXS-1024	POWERMAX	PowerMax 8000 PRO MF HW ONLY BASES 1024	\$1,196.505	Each	18%	\$981,134	Other	ES-P1
EZ-EZBXS-1024-ADD	EZ-EZBXS-1024-ADD	POWERMAX	PowerMax 8000 PRO MF HW ONLYADDS 1024GB	\$1,196.505	Each	18%	\$981,134	Other	ES-P1
EZ-EZBXS-1024-ADDUF	EZ-EZBXS-1024-ADDUF	POWERMAX	PowerMax 8000 PRO MF HW ONLYADDS 1024 UP	\$1,194.010	Each	18%	\$979,088	Other	ES-P1
EZ-EZBXS-1024ADDUF	EZ-EZBXS-1024ADDUF	POWERMAX	PowerMax 8000 PRO MF HW ONLYADDS 1024 UF	\$1,194.010	Each	18%	\$979,088	Other	ES-P1
EZ-EZCAPF	EZ-EZCAPF	POWERMAX	PowerMax 8000 ESS MF TLA Non-Vbrick Cap	\$7,390	Each	18%	\$6,060	Other	ES-P1
EZ-EZCAPFU	EZ-EZCAPFU	POWERMAX	PowerMax 8000 ESS MF TLANon-Vbrick CapUP	\$9,205	Each	18%	\$7,548	Other	ES-P1
EZ-EZCAPX	EZ-EZCAPX	POWERMAX	PowerMax 8000 PRO MF TLA Non-Vbrick Cap	\$7,390	Each	18%	\$6,060	Other	ES-P1
EZ-EZCAPXU	EZ-EZCAPXU	POWERMAX	PowerMax 8000 PRO MF TLANon-Vbrick CapUP	\$9,715	Each	18%	\$7,966	Other	ES-P1
EZ-FABR	EZ-FABR	POWERMAX	PowerMax 8000 FABRIC	\$0	Each	18%	\$0	Other	ES-P1
EZ-FABR-3P	EZ-FABR-3P	POWERMAX	PowerMax 8000 FABRIC 3RD PARTY	\$0	Each	18%	\$0	Other	ES-P1
EZ-FABR-UFDF	EZ-FABR-UFDF	POWERMAX	PowerMax 8000 FABRIC UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-FABR-UFDF-3P	EZ-FABR-UFDF-3P	POWERMAX	PowerMax 8000 FABRIC UPG 3RD PARTY	\$0	Each	18%	\$0	Other	ES-P1
EZ-FDOORS1DKKEYE	EZ-FDOORS1DKKEYE	POWERMAX	PowerMax 8000 SB1 DellEMC KEY DOOR	\$0	Each	18%	\$0	Other	ES-P1
EZ-FDOORS28DKKEYE	EZ-FDOORS28DKKEYE	POWERMAX	PowerMax 8000 SB2 DellEMC KEY DOOR	\$0	Each	18%	\$0	Other	ES-P1
EZ-FDOORS28DKKEYUE	EZ-FDOORS28DKKEYUE	POWERMAX	PowerMax 8000 SB2 DellEMC KEY DOOR UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-FDOORSYS1DE	EZ-FDOORSYS1DE	POWERMAX	PowerMax 8000 SB1 DellEMC HEX DOOR	\$0	Each	18%	\$0	Other	ES-P1
EZ-FDOORSYS28DE	EZ-FDOORSYS28DE	POWERMAX	PowerMax 8000 SB2 DellEMC HEX DOOR	\$0	Each	18%	\$0	Other	ES-P1
EZ-FDOORSYS28DUE	EZ-FDOORSYS28DUE	POWERMAX	PowerMax 8000 SB2 DellEMC HEX DOOR UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-FE00008S	EZ-FE00008S	POWERMAX	PowerMax 8000 85M 16G FICON	\$9,230	Each	18%	\$7,569	Other	ES-P1
EZ-FE00008SU	EZ-FE00008SU	POWERMAX	PowerMax 8000 85M 16G FICON UPG	\$12,000	Each	18%	\$9,840	Other	ES-P1
EZ-FE00008SUF	EZ-FE00008SUF	POWERMAX	PowerMax 8000 85M 16G FICON CONV	\$10,815	Each	18%	\$8,868	Other	ES-P1
EZ-FE00008S	EZ-FE00008S	POWERMAX	PowerMax 8000 8MM 16G FICON	\$4,235	Each	18%	\$3,473	Other	ES-P1
EZ-FE00008SU	EZ-FE00008SU	POWERMAX	PowerMax 8000 8MM 16G FICON UPG	\$5,510	Each	18%	\$4,518	Other	ES-P1
EZ-FE00008SUF	EZ-FE00008SUF	POWERMAX	PowerMax 8000 8MM 16G FICON CONV	\$18,680	Each	18%	\$15,318	Other	ES-P1
EZ-FE00200TC	EZ-FE00200TC	POWERMAX	PowerMax 8000 2PT 10 GBE BASE T	\$1,305	Each	18%	\$1,070	Other	ES-P1
EZ-FE00200TO	EZ-FE00200TO	POWERMAX	PowerMax 8000 2PT 10 GBE OPTICAL	\$1,245	Each	18%	\$1,021	Other	ES-P1
EZ-FE00200TOU	EZ-FE00200TOU	POWERMAX	PowerMax 8000 2PT 10 GBE OPTICAL UPG	\$3,235	Each	18%	\$2,653	Other	ES-P1
EZ-FE00200TOUF	EZ-FE00200TOUF	POWERMAX	PowerMax 8000 2PT 10 GBE OPTICAL CONV	\$5,660	Each	18%	\$4,641	Other	ES-P1
EZ-FE00200TU	EZ-FE00200TU	POWERMAX	PowerMax 8000 2PT7*10 GBE BASE T UPG	\$3,390	Each	18%	\$2,780	Other	ES-P1
EZ-FE00200TUF	EZ-FE00200TUF	POWERMAX	PowerMax 8000 2PT7*10 GBE BASE T CONV	\$5,930	Each	18%	\$4,863	Other	ES-P1
EZ-FE00800T	EZ-FE00800T	POWERMAX	PowerMax 8000 8MM 10GIGE	\$3,245	Each	18%	\$2,661	Other	ES-P1
EZ-FE00800TF	EZ-FE00800TF	PowerMax	PowerMax 8000 8MM 25Gb Ethernet	\$9,500	Each	18%	\$7,790	Other	ES-P1
EZ-FE00800TFU	EZ-FE00800TFU	PowerMax	PowerMax 8000 8MM 25Gb Ethernet Upg	\$11,400	Each	18%	\$9,348	Other	ES-P1
EZ-FE00800TFUF	EZ-FE00800TFUF	PowerMax	PowerMax 8000 8MM 25Gb Ethernet FD Upg	\$11,400	Each	18%	\$9,348	Other	ES-P1
EZ-FE00800TU	EZ-FE00800TU	POWERMAX	PowerMax 8000 8MM 10GIGE UPG	\$4,220	Each	18%	\$3,460	Other	ES-P1
EZ-FE00800TUF	EZ-FE00800TUF	POWERMAX	PowerMax 8000 8MM 10GIGE CONV	\$14,765	Each	18%	\$12,107	Other	ES-P1
EZ-FE00800TUFX	EZ-FE00800TUFX	POWERMAX	PowerMax 8000 8MM 10 GIGE FD UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-FE00800TUX	EZ-FE00800TUX	POWERMAX	PowerMax 8000 8MM 10 GIGE UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-FE08000E	EZ-FE08000E	POWERMAX	PowerMax 8000 8SM 8G FIBRE	\$2,455	Each	18%	\$2,013	Other	ES-P1
EZ-FE08000EU	EZ-FE08000EU	POWERMAX	PowerMax 8000 8SM 8G FIBRE UPG	\$3,190	Each	18%	\$2,616	Other	ES-P1
EZ-FE08000EUF	EZ-FE08000EUF	POWERMAX	PowerMax 8000 8SM 8G FIBRE CONV	\$11,230	Each	18%	\$9,209	Other	ES-P1
EZ-FE08000S	EZ-FE08000S	POWERMAX	PowerMax 8000 8SM 16G FC	\$6,405	Each	18%	\$5,252	Other	ES-P1
EZ-FE08000SU	EZ-FE08000SU	POWERMAX	PowerMax 8000 8SM 16G FC UPG	\$8,325	Each	18%	\$6,827	Other	ES-P1
EZ-FE08000SUF	EZ-FE08000SUF	POWERMAX	PowerMax 8000 8SM 16G FC CONV	\$19,205	Each	18%	\$15,748	Other	ES-P1
EZ-FE80000E	EZ-FE80000E	POWERMAX	PowerMax 8000 8MM 8G FIBRE	\$1,225	Each	18%	\$1,005	Other	ES-P1
EZ-FE80000EU	EZ-FE80000EU	POWERMAX	PowerMax 8000 8MM 8G FIBRE UPG	\$1,595	Each	18%	\$1,308	Other	ES-P1
EZ-FE80000EUF	EZ-FE80000EUF	POWERMAX	PowerMax 8000 8MM 8G FIBRE CONV	\$4,910	Each	18%	\$4,026	Other	ES-P1
EZ-FE80000EUF	EZ-FE80000EUF	POWERMAX	PowerMax 8000 8MM 8G FIBRE UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-FE80000EUF	EZ-FE80000EUF	POWERMAX	PowerMax 8000 8MM 8G FIBRE UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-FE80000L	EZ-FE80000L	POWERMAX	PowerMax 8000 8MM 32G FC	\$11,515	Each	18%	\$9,442	Other	ES-P1
EZ-FE80000LU	EZ-FE80000LU	POWERMAX	PowerMax 8000 8MM 32G FC UPG	\$13,820	Each	18%	\$11,332	Other	ES-P1
EZ-FE80000LUF	EZ-FE80000LUF	POWERMAX	PowerMax 8000 8MM 32G FC CONV	\$18,820	Each	18%	\$15,432	Other	ES-P1
EZ-FE80000LUF	EZ-FE80000LUF	POWERMAX	Powermax 8000 8MM 32G FC UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-FE80000LUX	EZ-FE80000LUX	POWERMAX	Powermax 8000 8MM 32G FC CONV	\$0	Each	18%	\$0	Other	ES-P1
EZ-FE80000S	EZ-FE80000S	POWERMAX	PowerMax 8000 8MM 16G FC	\$13,850	Each	18%	\$11,357	Other	ES-P1
EZ-FE80000SU	EZ-FE80000SU	POWERMAX	PowerMax 8000 8MM 16G FC UPG	\$16,620	Each	18%	\$13,628	Other	ES-P1
EZ-FE80000SUF	EZ-FE80000SUF	POWERMAX	PowerMax 8000 8MM 16G FC CONV	\$24,585	Each	18%	\$20,160	Other	ES-P1
EZ-FE80000SUF	EZ-FE80000SUF	POWERMAX	PowerMax 8000 8MM 16G FIBRE FD UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-FE80000SUX	EZ-FE80000SUX	POWERMAX	PowerMax 8000 8MM 16G FIBRE UPG	\$0	Each	18%	\$0	Other	ES-P1
EZF-NAS-SN	EZF-NAS-SN	POWERMAX	Embedded NAS Base PowerMax 8000 ESS	\$133,335	Each	18%	\$109,335	Other	ES-P1
EZF-NAS-SNU	EZF-NAS-SNU	POWERMAX	Embedded NAS Base PowerMax 8000 ESS UPG	\$133,335	Each	18%	\$109,335	Other	ES-P1
EZ-MODEM	EZ-MODEM	POWERMAX	PowerMax 8000 ZBA MODEM LEAD FREE	\$655	Each	18%	\$537	Other	ES-P1
EZ-PC3YAFLA	EZ-PC3YAFLA	POWERMAX	32A 3PHASE WYE CORD SET IEC309-AMER	\$0	Each	18%	\$0	Other	ES-P1
EZ-PC3YAFLAI	EZ-PC3YAFLAI	POWERMAX	32A 3PHASE WYE Fly Leads Worldwide	\$0	Each	18%	\$0	Other	ES-P1
EZ-PC3YAFLE	EZ-PC3YAFLE	POWERMAX	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0	Each	18%	\$0	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source Price	UoM				
EZ-PC3YHBAI	EZ-PC3YHBAI	POWERMAX	North America/INTL 32 AMP 3PHASE WYE	\$0	Each	18%	\$0	Other	ES-P1
EZ-PCBL3DHH	EZ-PCBL3DHH	POWERMAX	PWR CBL HBL-HBL 3D	\$0	Each	18%	\$0	Other	ES-P1
EZ-PCBL3DHR	EZ-PCBL3DHR	POWERMAX	PWR CBL HBL-RSTOL 3D	\$0	Each	18%	\$0	Other	ES-P1
EZ-PCBL3YAG	EZ-PCBL3YAG	POWERMAX	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0	Each	18%	\$0	Other	ES-P1
EZ-PCBL3YL23P	EZ-PCBL3YL23P	POWERMAX	24A 3PH WYE L22-30P	\$0	Each	18%	\$0	Other	ES-P1
EZ-PSNT-1P	EZ-PSNT-1P	POWERMAX	PowerMax 8000 SYS BAY1 1P PSNT	\$0	Each	18%	\$0	Other	ES-P1
EZ-PSNT-1P-3P	EZ-PSNT-1P-3P	POWERMAX	PowerMax 8000 SYS BAY1 1P PSNT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-PSNT-3D	EZ-PSNT-3D	POWERMAX	PowerMax 8000 SYS BAY1 3D PSNT	\$0	Each	18%	\$0	Other	ES-P1
EZ-PSNT-3D-3P	EZ-PSNT-3D-3P	POWERMAX	PowerMax 8000 SYS BAY1 3D PSNT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-PSNT-3Y	EZ-PSNT-3Y	POWERMAX	PowerMax 8000 SYS BAY1 3Y PSNT	\$0	Each	18%	\$0	Other	ES-P1
EZ-PSNT-3Y-3P	EZ-PSNT-3Y-3P	POWERMAX	PowerMax 8000 SYS BAY1 3Y PSNT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-PW40UASTL	EZ-PW40UASTL	POWERMAX	30A 1PHASE AUSIP57 CLIPSLAN 56PA332	\$0	Each	18%	\$0	Other	ES-P1
EZ-PW40UIEC3	EZ-PW40UIEC3	POWERMAX	30A 1PHASE INTERNATNLIEC309-332P6	\$0	Each	18%	\$0	Other	ES-P1
EZ-PW40U-US	EZ-PW40U-US	POWERMAX	30A 1PHASE NAMER JAPAN I6E-30P	\$0	Each	18%	\$0	Other	ES-P1
EZ-R1-ESS	EZ-R1-ESS	PowerMax	PowerMax 8000 RAID 1 ESS	\$14,680	Each	18%	\$12,038	Other	ES-P1
EZ-R1-ESSU	EZ-R1-ESSU	PowerMax	PowerMax 8000 RAID 1 ESS UPG	\$17,616	Each	18%	\$14,445	Other	ES-P1
EZ-R1-HWO	EZ-R1-HWO	PowerMax	PowerMax 8000 RAID 1 Hwo	\$11,485	Each	18%	\$9,418	Other	ES-P1
EZ-R1-HWO	EZ-R1-HWO	POWERMAX	PowerMax 8000 RAID 1 Hwo UPG	\$13,782	Each	18%	\$11,301	Other	ES-P1
EZ-R1-MF-ESS	EZ-R1-MF-ESS	PowerMax	PowerMax 8000 RAID 1 MF ESS	\$13,170	Each	18%	\$10,799	Other	ES-P1
EZ-R1-MF-ESSU	EZ-R1-MF-ESSU	POWERMAX	PowerMax 8000 RAID 1 MF ESS UPG	\$15,804	Each	18%	\$12,959	Other	ES-P1
EZ-R1-MF-HWO	EZ-R1-MF-HWO	PowerMax	PowerMax 8000 RAID 1 MF Hwo	\$11,485	Each	18%	\$9,418	Other	ES-P1
EZ-R1-MF-HWO	EZ-R1-MF-HWO	POWERMAX	PowerMax 8000 RAID 1 MF Hwo UPG	\$13,782	Each	18%	\$11,301	Other	ES-P1
EZ-R1-MF-PRO	EZ-R1-MF-PRO	PowerMax	PowerMax 8000 RAID 1 MF Pro	\$14,965	Each	18%	\$12,271	Other	ES-P1
EZ-R1-MF-PROU	EZ-R1-MF-PROU	POWERMAX	PowerMax 8000 RAID 1 MF Pro UPG	\$21,066	Each	18%	\$17,274	Other	ES-P1
EZ-R1-PRO	EZ-R1-PRO	PowerMax	PowerMax 8000 RAID 1 Pro	\$17,555	Each	18%	\$14,395	Other	ES-P1
EZ-R1-PROU	EZ-R1-PROU	PowerMax	PowerMax 8000 RAID 1 Pro UPG	\$21,066	Each	18%	\$17,274	Other	ES-P1
EZ-R1-SCM-ESS	EZ-R1-SCM-ESS	PowerMax	PowerMax 8000 RAID 1 SCM ESS	\$50,549	Each	18%	\$41,450	Other	ES-P1
EZ-R1-SCM-ESSU	EZ-R1-SCM-ESSU	PowerMax	PowerMax 8000 RAID 1 SCM ESS UPG	\$60,659	Each	18%	\$49,740	Other	ES-P1
EZ-R1-SCM-HWO	EZ-R1-SCM-HWO	PowerMax	PowerMax 8000 RAID 1 SCM Hwo	\$47,354	Each	18%	\$38,830	Other	ES-P1
EZ-R1-SCM-HWO	EZ-R1-SCM-HWO	POWERMAX	PowerMax 8000 RAID 1 SCM Hwo UPG	\$56,825	Each	18%	\$46,597	Other	ES-P1
EZ-R1-SCM-MF-ESS	EZ-R1-SCM-MF-ESS	PowerMax	PowerMax 8000 RAID 1 SCM MF ESS	\$48,914	Each	18%	\$40,109	Other	ES-P1
EZ-R1-SCM-MF-ESSU	EZ-R1-SCM-MF-ESSU	PowerMax	PowerMax 8000 RAID 1 SCM MF ESS UPG	\$58,696	Each	18%	\$48,131	Other	ES-P1
EZ-R1-SCM-MF-HWO	EZ-R1-SCM-MF-HWO	PowerMax	PowerMax 8000 RAID 1 SCM MF Hwo	\$47,229	Each	18%	\$38,727	Other	ES-P1
EZ-R1-SCM-MF-HWO	EZ-R1-SCM-MF-HWO	POWERMAX	PowerMax 8000 RAID 1 SCM MF Hwo UPG	\$56,674	Each	18%	\$46,473	Other	ES-P1
EZ-R1-SCM-MF-PRO	EZ-R1-SCM-MF-PRO	POWERMAX	PowerMax 8000 RAID 1 SCM MF Pro	\$50,709	Each	18%	\$41,581	Other	ES-P1
EZ-R1-SCM-MF-PROU	EZ-R1-SCM-MF-PROU	PowerMax	PowerMax 8000 RAID 1 SCM MF Pro UPG	\$60,850	Each	18%	\$49,897	Other	ES-P1
EZ-R1-SCM-PRO	EZ-R1-SCM-PRO	PowerMax	PowerMax 8000 RAID 1 SCM Pro	\$53,424	Each	18%	\$43,808	Other	ES-P1
EZ-R1-SCM-PROU	EZ-R1-SCM-PROU	PowerMax	PowerMax 8000 RAID 1 SCM Pro UPG	\$64,109	Each	18%	\$52,569	Other	ES-P1
EZ-SECURE	EZ-SECURE	POWERMAX	PowerMax 8000 SECURE KIT SINGLE BAY	\$1,525	Each	18%	\$1,251	Other	ES-P1
EZ-SECUREADD	EZ-SECUREADD	POWERMAX	PowerMax 8000 Secure Joining Kit	\$1,525	Each	18%	\$1,251	Other	ES-P1
EZ-SECUREJK	EZ-SECUREJK	POWERMAX	PowerMax 8000 SECURE JOINING KIT	\$1,000	Each	18%	\$820	Other	ES-P1
EZ-SKINS	EZ-SKINS	POWERMAX	PowerMax 8000 SIDE PANELS	\$0	Each	18%	\$0	Other	ES-P1
EZ-SKINSU	EZ-SKINSU	POWERMAX	PowerMax 8000 SIDE PANELS UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYS1-1P	EZ-SYS1-1P	POWERMAX	PowerMax 8000 SYS BAY1 1P	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYS1-3D	EZ-SYS1-3D	POWERMAX	PowerMax 8000 SYS BAY1 3D	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYS1-3Y	EZ-SYS1-3Y	POWERMAX	PowerMax 8000 SYS BAY1 3Y	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYS1-3YN	EZ-SYS1-3YN	POWERMAX	PowerMax 8000 SYS BAY1 3YN	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYSADD1P	EZ-SYSADD1P	POWERMAX	PowerMax 8000 ADD SYS BAY 1P	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYSADD1PU	EZ-SYSADD1PU	POWERMAX	PowerMax 8000 ADD SYS BAY 1P UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYSADD3D	EZ-SYSADD3D	POWERMAX	PowerMax 8000 ADD SYS BAY 3D	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYSADD3DU	EZ-SYSADD3DU	POWERMAX	PowerMax 8000 ADD SYS BAY 3D UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYSADD3Y	EZ-SYSADD3Y	POWERMAX	PowerMax 8000 ADD SYS BAY 3Y	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYSADD3YN	EZ-SYSADD3YN	POWERMAX	PowerMax 8000 ADD SYS BAY 3YN	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYSADD3YNU	EZ-SYSADD3YNU	POWERMAX	PowerMax 8000 ADD SYS BAY 3YN UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-SYSADD3YU	EZ-SYSADD3YU	POWERMAX	PowerMax 8000 ADD SYS BAY 3Y UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-TELCO	EZ-TELCO	POWERMAX	PowerMax 8000 ZBA INTL TELCO KIT	\$40	Each	18%	\$33	Other	ES-P1
EZ-TOP-KIT	EZ-TOP-KIT	POWERMAX	PowerMax 8000 TOP ROUTING KIT	\$295	Each	18%	\$242	Other	ES-P1
EZ-VASA	EZ-VASA	PowerMax	GuestOS-VASA	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB1CONV-3P	EZ-VB1CONV-3P	POWERMAX	PowerMax 8000 PB BASE DellEMCto3PConv Kit	\$10,420	Each	18%	\$8,544	Other	ES-P1
EZ-VB1KIT	EZ-VB1KIT	POWERMAX	PowerMax 8000 PB 1 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB1KIT-3P	EZ-VB1KIT-3P	POWERMAX	PowerMax 8000 PB 1 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB1KIT-3ZR1	EZ-VB1KIT-3ZR1	POWERMAX	PowerMax 3rd Pty ZR1 PB1 Install Kit	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB1KIT-VCE	EZ-VB1KIT-VCE	POWERMAX	PowerMax 8000 PB 1 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB2CONV-3P	EZ-VB2CONV-3P	POWERMAX	PowerMax 8000 PB 2 DellEMCto3PConv Kit	\$9,245	Each	18%	\$7,581	Other	ES-P1
EZ-VB2KIT	EZ-VB2KIT	POWERMAX	PowerMax 8000 PB 2 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB2KIT-3P	EZ-VB2KIT-3P	POWERMAX	PowerMax 8000 PB 2 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB2KIT-UFD	EZ-VB2KIT-UFD	POWERMAX	PowerMax 8000 PB 2 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB2KIT-VCE	EZ-VB2KIT-VCE	POWERMAX	PowerMax 8000 PB 2 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB3CONV-3P	EZ-VB3CONV-3P	POWERMAX	PowerMax 8000 PB 3 DellEMCto3P Conv Kit	\$9,690	Each	18%	\$7,946	Other	ES-P1
EZ-VB3KIT	EZ-VB3KIT	POWERMAX	PowerMax 8000 PB 3 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB3KIT-3P	EZ-VB3KIT-3P	POWERMAX	PowerMax 8000 PB 3 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB3KIT-UFD	EZ-VB3KIT-UFD	POWERMAX	PowerMax 8000 PB 3 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB3KIT-VCE	EZ-VB3KIT-VCE	POWERMAX	PowerMax 8000 PB 3 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB4CONV-3P	EZ-VB4CONV-3P	POWERMAX	PowerMax 8000 PB 4 DellEMCto3P Conv Kit	\$6,455	Each	18%	\$5,293	Other	ES-P1
EZ-VB4KIT	EZ-VB4KIT	POWERMAX	PowerMax 8000 PB 4 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB4KIT-3P	EZ-VB4KIT-3P	POWERMAX	PowerMax 8000 PB 4 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB4KIT-UFD	EZ-VB4KIT-UFD	POWERMAX	PowerMax 8000 PB 4 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
EZ-VB4KIT-VCE	EZ-VB4KIT-VCE	POWERMAX	PowerMax 8000 PB 4 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB5CONV-3P	EZ-VB5CONV-3P	POWERMAX	PowerMax 8000 PB 5 DellEMCto3P Conv Kit	\$9,900	Each	18%	\$8,118	Other	ES-P1
EZ-VB5KIT	EZ-VB5KIT	POWERMAX	PowerMax 8000 PB 5 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB5KIT-3P	EZ-VB5KIT-3P	POWERMAX	PowerMax 8000 PB 5 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB5KIT-VCE	EZ-VB5KIT-VCE	POWERMAX	PowerMax 8000 PB 5 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB6CONV-3P	EZ-VB6CONV-3P	POWERMAX	PowerMax 8000 PB 6 DellEMCto3P Conv Kit	\$6,635	Each	18%	\$5,441	Other	ES-P1
EZ-VB6KIT	EZ-VB6KIT	POWERMAX	PowerMax 8000 PB 6 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB6KIT-3P	EZ-VB6KIT-3P	POWERMAX	PowerMax 8000 PB 6 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB6KIT-UFD	EZ-VB6KIT-UFD	POWERMAX	PowerMax 8000 PB 6 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB6KIT-VCE	EZ-VB6KIT-VCE	POWERMAX	PowerMax 8000 PB 6 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB7CONV-3P	EZ-VB7CONV-3P	POWERMAX	PowerMax 8000 PB 7 DellEMCto3P Conv Kit	\$9,190	Each	18%	\$7,536	Other	ES-P1
EZ-VB7KIT	EZ-VB7KIT	POWERMAX	PowerMax 8000 PB 7 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB7KIT-3P	EZ-VB7KIT-3P	POWERMAX	PowerMax 8000 PB 7 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB7KIT-UFD	EZ-VB7KIT-UFD	POWERMAX	PowerMax 8000 PB 7 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB7KIT-VCE	EZ-VB7KIT-VCE	POWERMAX	PowerMax 8000 PB 7 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB8CONV-3P	EZ-VB8CONV-3P	POWERMAX	PowerMax 8000 PB 8 DellEMCto3P Conv Kit	\$6,485	Each	18%	\$5,318	Other	ES-P1
EZ-VB8KIT	EZ-VB8KIT	POWERMAX	PowerMax 8000 PB 8 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB8KIT-3P	EZ-VB8KIT-3P	POWERMAX	PowerMax 8000 PB 8 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB8KIT-UFD	EZ-VB8KIT-UFD	POWERMAX	PowerMax 8000 PB 8 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-VB8KIT-VCE	EZ-VB8KIT-VCE	POWERMAX	PowerMax 8000 PB 8 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1
EZ-VBF-1024	EZ-VBF-1024	POWERMAX	PowerMax 8000 ESS BASE 1024GB	\$940,490	Each	18%	\$771,202	Other	ES-P1
EZ-VBF-1024-ADD	EZ-VBF-1024-ADD	POWERMAX	PowerMax 8000 ESS ADD 1024GB	\$940,490	Each	18%	\$771,202	Other	ES-P1
EZ-VBF-1024-ADDU	EZ-VBF-1024-ADDU	POWERMAX	PowerMax 8000 ESS ADD 1024GB UPG	\$1,128,590	Each	18%	\$925,444	Other	ES-P1
EZ-VBF-1024-ADDUFD	EZ-VBF-1024-ADDUFD	POWERMAX	PowerMax 8000 ESS ADD 1024GB UFD	\$1,128,590	Each	18%	\$925,444	Other	ES-P1
EZ-VBF-2048	EZ-VBF-2048	POWERMAX	PowerMax 8000 ESS BASE 2048GB	\$1,155,910	Each	18%	\$947,846	Other	ES-P1
EZ-VBF-2048-ADD	EZ-VBF-2048-ADD	POWERMAX	PowerMax 8000 ESS ADD 2048GB	\$1,155,910	Each	18%	\$947,846	Other	ES-P1
EZ-VBF-2048-ADDU	EZ-VBF-2048-ADDU	POWERMAX	PowerMax 8000 ESS ADD 2048GB UPG	\$1,387,090	Each	18%	\$1,137,414	Other	ES-P1
EZ-VBF-2048-ADDUFD	EZ-VBF-2048-ADDUFD	POWERMAX	PowerMax 8000 ESS ADD 2048GB UFD	\$1,387,090	Each	18%	\$1,137,414	Other	ES-P1
EZ-VBX-1024	EZ-VBX-1024	POWERMAX	PowerMax 8000 PRO BASE 1024GB	\$1,095,740	Each	18%	\$898,507	Other	ES-P1
EZ-VBX-1024-ADD	EZ-VBX-1024-ADD	POWERMAX	PowerMax 8000 PRO ADD 1024GB	\$1,095,740	Each	18%	\$898,507	Other	ES-P1
EZ-VBX-1024-ADDU	EZ-VBX-1024-ADDU	POWERMAX	PowerMax 8000 PRO ADD 1024GB UPG	\$1,314,890	Each	18%	\$1,078,210	Other	ES-P1
EZ-VBX-1024-ADDUFD	EZ-VBX-1024-ADDUFD	POWERMAX	PowerMax 8000 PRO ADD 1024GB UFD	\$1,314,890	Each	18%	\$1,078,210	Other	ES-P1
EZ-VBX-2048	EZ-VBX-2048	POWERMAX	PowerMax 8000 PRO BASE 2048GB	\$1,311,160	Each	18%	\$1,075,151	Other	ES-P1
EZ-VBX-2048-ADD	EZ-VBX-2048-ADD	POWERMAX	PowerMax 8000 PRO ADD 2048GB	\$1,311,160	Each	18%	\$1,075,151	Other	ES-P1
EZ-VBX-2048-ADDU	EZ-VBX-2048-ADDU	POWERMAX	PowerMax 8000 PRO ADD 2048GB UPG	\$1,573,390	Each	18%	\$1,290,180	Other	ES-P1
EZ-VBX-2048-ADDUFD	EZ-VBX-2048-ADDUFD	POWERMAX	PowerMax 8000 PRO ADD 2048GB UFD	\$1,573,390	Each	18%	\$1,290,180	Other	ES-P1
EZ-VBXS-1024	EZ-VBXS-1024	POWERMAX	PowerMax 8000 PRO BASES 1024GB	\$1,136,240	Each	18%	\$931,717	Other	ES-P1
EZ-VBXS-1024-ADD	EZ-VBXS-1024-ADD	POWERMAX	PowerMax 8000 PRO ADDS 1024GB	\$1,136,240	Each	18%	\$931,717	Other	ES-P1
EZ-VBXS-1024-ADDU	EZ-VBXS-1024-ADDU	POWERMAX	PowerMax 8000 PRO ADDS 1024GB UPG	\$1,363,490	Each	18%	\$1,118,062	Other	ES-P1
EZ-VBXS-1024-ADDUFD	EZ-VBXS-1024-ADDUFD	POWERMAX	PowerMax 8000 PRO ADDS 1024GB UFD	\$1,363,490	Each	18%	\$1,118,062	Other	ES-P1
EZX-BEDIR	EZX-BEDIR	POWERMAX	PowerMax 8000 PRO DIR	\$0	Each	18%	\$0	Other	ES-P1
EZX-BEDIRU	EZX-BEDIRU	POWERMAX	PowerMax 8000 PRO DIR UPG	\$0	Each	18%	\$0	Other	ES-P1
EZX-BEDIRUFD	EZX-BEDIRUFD	POWERMAX	PowerMax 8000 PRO DIR UFD UPG	\$0	Each	18%	\$0	Other	ES-P1
EZX-NAS-R	EZX-NAS-R	POWERMAX	Embedded NAS Base PowerMax 8000 PRO	\$0	Each	18%	\$0	Other	ES-P1
EZX-NAS-SNU	EZX-NAS-SNU	POWERMAX	Embedded NAS Base PowerMax 8000 PRO UPG	\$0	Each	18%	\$0	Other	ES-P1
EZ-ZBF-1024	EZ-ZBF-1024	POWERMAX	PowerMax 8000 ESS MF BASE 1024GB	\$460,935	Each	18%	\$377,967	Other	ES-P1
EZ-ZBF-1024-ADD	EZ-ZBF-1024-ADD	POWERMAX	PowerMax 8000 ESS MF ADD 1024GB	\$460,935	Each	18%	\$377,967	Other	ES-P1
EZ-ZBF-1024-ADDU	EZ-ZBF-1024-ADDU	POWERMAX	PowerMax 8000 ESS MF ADD 1024GB UPG	\$553,120	Each	18%	\$453,558	Other	ES-P1
EZ-ZBF-1024-ADDUFD	EZ-ZBF-1024-ADDUFD	POWERMAX	PowerMax 8000 ESS MF ADD 1024GB UFD	\$553,120	Each	18%	\$453,558	Other	ES-P1
EZ-ZBF-2048	EZ-ZBF-2048	POWERMAX	PowerMax 8000 ESS MF BASE 2048GB	\$702,295	Each	18%	\$575,882	Other	ES-P1
EZ-ZBF-2048-ADD	EZ-ZBF-2048-ADD	POWERMAX	PowerMax 8000 ESS MF ADD 2048GB	\$702,295	Each	18%	\$575,882	Other	ES-P1
EZ-ZBF-2048-ADDU	EZ-ZBF-2048-ADDU	POWERMAX	PowerMax 8000 ESS MF ADD 2048GB UPG	\$842,755	Each	18%	\$691,059	Other	ES-P1
EZ-ZBF-2048-ADDUFD	EZ-ZBF-2048-ADDUFD	POWERMAX	PowerMax 8000 ESS MF ADD 2048GB UFD	\$842,755	Each	18%	\$691,059	Other	ES-P1
EZ-ZBSF-1024	EZ-ZBSF-1024	PowerMax	PowerMax 8000 ESS MF-S BASE 1024GB	\$289,455	Each	18%	\$237,353	Other	ES-P1
EZ-ZBSX-1024	EZ-ZBSX-1024	PowerMax	PowerMax 8000 PRO MF-S BASE 1024GB	\$312,790	Each	18%	\$256,488	Other	ES-P1
EZ-ZBX-1024	EZ-ZBX-1024	POWERMAX	PowerMax 8000 PRO MF BASE 1024GB	\$484,270	Each	18%	\$397,101	Other	ES-P1
EZ-ZBX-1024-ADD	EZ-ZBX-1024-ADD	POWERMAX	PowerMax 8000 PRO MF ADD 1024GB	\$484,270	Each	18%	\$397,101	Other	ES-P1
EZ-ZBX-1024-ADDU	EZ-ZBX-1024-ADDU	POWERMAX	PowerMax 8000 PRO MF ADD 1024GB UPG	\$583,115	Each	18%	\$478,154	Other	ES-P1
EZ-ZBX-1024-ADDUFD	EZ-ZBX-1024-ADDUFD	POWERMAX	PowerMax 8000 PRO MF ADD 1024GB UFD	\$583,115	Each	18%	\$478,154	Other	ES-P1
EZ-ZBX-2048	EZ-ZBX-2048	POWERMAX	PowerMax 8000 PRO MF BASE 2048GB	\$725,630	Each	18%	\$595,017	Other	ES-P1
EZ-ZBX-2048-ADD	EZ-ZBX-2048-ADD	POWERMAX	PowerMax 8000 PRO MF ADD 2048GB	\$725,630	Each	18%	\$595,017	Other	ES-P1
EZ-ZBX-2048-ADDU	EZ-ZBX-2048-ADDU	POWERMAX	PowerMax 8000 PRO MF ADD 2048GB UPG	\$870,755	Each	18%	\$714,019	Other	ES-P1
EZ-ZBX-2048-ADDUFD	EZ-ZBX-2048-ADDUFD	POWERMAX	PowerMax 8000 PRO MF ADD 2048GB UFD	\$870,755	Each	18%	\$714,019	Other	ES-P1
EZ-ZBXS-1024	EZ-ZBXS-1024	POWERMAX	PowerMax 8000 PRO MF BASES 1024GB	\$1,269,585	Each	18%	\$1,041,060	Other	ES-P1
EZ-ZBXS-1024-ADD	EZ-ZBXS-1024-ADD	POWERMAX	PowerMax 8000 PRO MF ADDS 1024GB	\$1,269,585	Each	18%	\$1,041,060	Other	ES-P1
EZ-ZBXS-1024-ADDU	EZ-ZBXS-1024-ADDU	POWERMAX	PowerMax 8000 PRO MF ADDS 1024GB UPG	\$1,267,090	Each	18%	\$1,039,014	Other	ES-P1
EZ-ZBXS-1024-ADDUFD	EZ-ZBXS-1024-ADDUFD	POWERMAX	PowerMax 8000 PRO MF ADDS 1024GB UFD	\$1,267,090	Each	18%	\$1,039,014	Other	ES-P1
EZ-ZCAPF	EZ-ZCAPF	POWERMAX	PowerMax 8000 ESS MF CAPACITY	\$9,075	Each	18%	\$7,442	Other	ES-P1
EZ-ZCAPFU	EZ-ZCAPFU	POWERMAX	PowerMax 8000 ESS MF CAPACITY UPG	\$10,890	Each	18%	\$8,930	Other	ES-P1
EZ-ZCAPX	EZ-ZCAPX	POWERMAX	PowerMax 8000 PRO MF CAPACITY	\$10,870	Each	18%	\$8,913	Other	ES-P1
EZ-ZCAPXU	EZ-ZCAPXU	POWERMAX	PowerMax 8000 PRO MF CAPACITY UPG	\$13,195	Each	18%	\$10,820	Other	ES-P1
MICRON-MEM	MICRON-MEM	POWERMAX	Micron Memory Tracking Model	\$0	Each	18%	\$0	Other	ES-P1
PMAX-MICRON	PMAX-MICRON	POWERMAX	PowerMax Micron Memory Tracking Model	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015111	QNDN3015111	PowerMax	PowerMax 2000 RAID1 15360GB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015111TU	QNDN3015111TU	PowerMax	PowerMax 2000 RAID1 15360GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015111U	QNDN3015111U	PowerMax	PowerMax 2000 RAID1 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015151	QNDN3015151	POWERMAX	PowerMax 2000 Raid5(3+1) 15360GB	\$0	Each	18%	\$0	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
QNDN3015T51TU	QNDN3015T51TU	POWERMAX	PowerMax 2000 Raid5(3+1) 15360GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015T51U	QNDN3015T51U	POWERMAX	PowerMax 2000 Raid5(3+1) 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015T61	QNDN3015T61	POWERMAX	PowerMax 2000 Raid6(6+2) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015T61TU	QNDN3015T61TU	POWERMAX	PowerMax 2000 Raid6(6+2) 15360GB TAA U	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015T61U	QNDN3015T61U	POWERMAX	PowerMax 2000 Raid6(6+2) 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015T71	QNDN3015T71	POWERMAX	PowerMax 2000 Raid5(7+1) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015T71TU	QNDN3015T71TU	POWERMAX	PowerMax 2000 Raid5(7+1) 15360GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015T71U	QNDN3015T71U	POWERMAX	PowerMax 2000 Raid5(7+1) 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015TR1	QNDN3015TR1	POWERMAX	POWERMAX 2000 15360DUPADD FLASH SPARE	\$223,510	Each	18%	\$183,278	Other	ES-P1
QNDN3015TR1TU	QNDN3015TR1TU	POWERMAX	POWERMAX 2000 15360GB ADD FLSHSPARE TAA U	\$268,210	Each	18%	\$219,932	Other	ES-P1
QNDN3015TR1U	QNDN3015TR1U	POWERMAX	POWERMAX 2000 15360GB ADD FLSHSPARE U	\$268,210	Each	18%	\$219,932	Other	ES-P1
QNDN3015TS1	QNDN3015TS1	POWERMAX	POWERMAX 2000 15360DUPFLASH SPARE U	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015TS1TU	QNDN3015TS1TU	POWERMAX	POWERMAX 2000 15360GB FLSHSPARE TAA U	\$0	Each	18%	\$0	Other	ES-P1
QNDN3015TS1U	QNDN3015TS1U	POWERMAX	POWERMAX 2000 15360DUP FLASH SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192011	QNDN3192011	PowerMax	PowerMax 2000 RAID1 1920GB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192011TU	QNDN3192011TU	PowerMax	PowerMax 2000 RAID1 1920GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192011U	QNDN3192011U	PowerMax	PowerMax 2000 RAID1 1920GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192051	QNDN3192051	POWERMAX	PowerMax 2000 RAID5(3+1) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192051TU	QNDN3192051TU	POWERMAX	PowerMax 2000 RAID5(3+1) 1.92TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192051U	QNDN3192051U	POWERMAX	PowerMax 2000 RAID5(3+1) 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192061	QNDN3192061	POWERMAX	PowerMax 2000 RAID6(6+2) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192061TU	QNDN3192061TU	POWERMAX	PowerMax 2000 RAID6(6+2) 1.92TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192061U	QNDN3192061U	POWERMAX	PowerMax 2000 RAID6(6+2) 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192071	QNDN3192071	POWERMAX	PowerMax 2000 RAID5(7+1) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192071TU	QNDN3192071TU	POWERMAX	PowerMax 2000 RAID5(7+1) 1.92TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3192071U	QNDN3192071U	POWERMAX	PowerMax 2000 RAID5(7+1) 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN31920R1	QNDN31920R1	POWERMAX	PowerMax 2000 1.92TB ADD SPARE	\$27,940	Each	18%	\$22,911	Other	ES-P1
QNDN31920R1TU	QNDN31920R1TU	POWERMAX	PowerMax 2000 1.92TB ADD SPARE TAA UPG	\$36,320	Each	18%	\$29,782	Other	ES-P1
QNDN31920R1U	QNDN31920R1U	POWERMAX	PowerMax 2000 1.92TB ADD SPARE UPG	\$36,320	Each	18%	\$29,782	Other	ES-P1
QNDN31920S1	QNDN31920S1	POWERMAX	PowerMax 2000 1.92TB SPARE	\$0	Each	18%	\$0	Other	ES-P1
QNDN31920S1TU	QNDN31920S1TU	POWERMAX	PowerMax 2000 1.92TB SPARE TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN31920S1U	QNDN31920S1U	POWERMAX	PowerMax 2000 1.92TB SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384011	QNDN3384011	PowerMax	PowerMax 2000 RAID1 3840GB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384011TU	QNDN3384011TU	PowerMax	PowerMax 2000 RAID1 3840GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384011U	QNDN3384011U	PowerMax	PowerMax 2000 RAID1 3840GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384051	QNDN3384051	POWERMAX	PowerMax 2000 RAID5(3+1) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384051TU	QNDN3384051TU	POWERMAX	PowerMax 2000 RAID5(3+1) 3.84TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384051U	QNDN3384051U	POWERMAX	PowerMax 2000 RAID5(3+1) 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384061	QNDN3384061	POWERMAX	PowerMax 2000 RAID6(6+2) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384061TU	QNDN3384061TU	POWERMAX	PowerMax 2000 RAID6(6+2) 3.84TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384061U	QNDN3384061U	POWERMAX	PowerMax 2000 RAID6(6+2) 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384071	QNDN3384071	POWERMAX	PowerMax 2000 RAID5(7+1) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384071TU	QNDN3384071TU	POWERMAX	PowerMax 2000 RAID5(7+1) 3.84TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3384071U	QNDN3384071U	POWERMAX	PowerMax 2000 RAID5(7+1) 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN33840R1	QNDN33840R1	POWERMAX	PowerMax 2000 3.84TB ADD SPARE	\$55,880	Each	18%	\$45,822	Other	ES-P1
QNDN33840R1TU	QNDN33840R1TU	POWERMAX	PowerMax 2000 3.84TB ADD SPARE TAA UPG	\$72,645	Each	18%	\$59,569	Other	ES-P1
QNDN33840R1U	QNDN33840R1U	POWERMAX	PowerMax 2000 3.84TB ADD SPARE UPG	\$72,645	Each	18%	\$59,569	Other	ES-P1
QNDN33840S1	QNDN33840S1	POWERMAX	PowerMax 2000 3.84TB SPARE	\$0	Each	18%	\$0	Other	ES-P1
QNDN33840S1TU	QNDN33840S1TU	POWERMAX	PowerMax 2000 3.84TB SPARE TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN33840S1U	QNDN33840S1U	POWERMAX	PowerMax 2000 3.84TB SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768011	QNDN3768011	PowerMax	PowerMax 2000 RAID1 7680GB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768011TU	QNDN3768011TU	PowerMax	PowerMax 2000 RAID1 7680GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768011U	QNDN3768011U	PowerMax	PowerMax 2000 RAID1 7680GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768051	QNDN3768051	POWERMAX	PowerMax 2000 RAID5(3+1) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768051TU	QNDN3768051TU	POWERMAX	PowerMax 2000 RAID5(3+1) 7.68TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768051U	QNDN3768051U	POWERMAX	PowerMax 2000 RAID5(3+1) 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768061	QNDN3768061	POWERMAX	PowerMax 2000 RAID6(6+2) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768061TU	QNDN3768061TU	POWERMAX	PowerMax 2000 RAID6(6+2) 7.68TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768061U	QNDN3768061U	POWERMAX	PowerMax 2000 RAID6(6+2) 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768071	QNDN3768071	POWERMAX	PowerMax 2000 RAID5(7+1) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768071TU	QNDN3768071TU	POWERMAX	PowerMax 2000 RAID5(7+1) 7.68TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN3768071U	QNDN3768071U	POWERMAX	PowerMax 2000 RAID5(7+1) 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN37680R1	QNDN37680R1	POWERMAX	PowerMax 2000 7.68TB ADD SPARE	\$111,755	Each	18%	\$91,639	Other	ES-P1
QNDN37680R1TU	QNDN37680R1TU	POWERMAX	PowerMax 2000 7.68TB ADD SPARE TAA UPG	\$145,285	Each	18%	\$119,134	Other	ES-P1
QNDN37680R1U	QNDN37680R1U	POWERMAX	PowerMax 2000 7.68TB ADD SPARE UPG	\$145,285	Each	18%	\$119,134	Other	ES-P1
QNDN37680S1	QNDN37680S1	POWERMAX	PowerMax 2000 7.68TB SPARE	\$0	Each	18%	\$0	Other	ES-P1
QNDN37680S1TU	QNDN37680S1TU	POWERMAX	PowerMax 2000 7.68TB SPARE TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QNDN37680S1U	QNDN37680S1U	POWERMAX	PowerMax 2000 7.68TB SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150011	QXDSN150011	PowerMax	PowerMax 2000 RAID1 1500GB	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150011TU	QXDSN150011TU	PowerMax	PowerMax 2000 RAID1 1500GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150011U	QXDSN150011U	PowerMax	PowerMax 2000 RAID1 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150051	QXDSN150051	POWERMAX	PowerMax 2000 Raid5(3+1) 1500GB	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150051TU	QXDSN150051TU	POWERMAX	PowerMax 2000 Raid5(3+1) 1500GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150051U	QXDSN150051U	POWERMAX	PowerMax 2000 Raid5(3+1) 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150061	QXDSN150061	POWERMAX	PowerMax 2000 Raid6(6+2) 1500GB	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150061TU	QXDSN150061TU	POWERMAX	PowerMax 2000 Raid6(6+2) 1500GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150061U	QXDSN150061U	POWERMAX	PowerMax 2000 Raid6(6+2) 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
QXDSN150071	QXDSN150071	POWERMAX	PowerMax 2000 Raid5(7+1) 1500GB	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150071TU	QXDSN150071TU	POWERMAX	PowerMax 2000 Raid5(7+1) 1500GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN150071U	QXDSN150071U	POWERMAX	PowerMax 2000 Raid5(7+1) 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN1500R1	QXDSN1500R1	POWERMAX	PowerMax 2000 1500GB Add Flash Spare	\$120.050	Each	18%	\$98,441	Other	ES-P1
QXDSN1500R1TU	QXDSN1500R1TU	POWERMAX	PowerMax 2000 1500GB Add Spare TAA UPG	\$144.060	Each	18%	\$118,129	Other	ES-P1
QXDSN1500R1U	QXDSN1500R1U	POWERMAX	PowerMax 2000 1500GB Add Flash Spare UPG	\$144.060	Each	18%	\$118,129	Other	ES-P1
QXDSN1500S1	QXDSN1500S1	POWERMAX	PowerMax 2000 1500GB Flash Spare	\$0	Each	18%	\$0	Other	ES-P1
QXDSN1500S1TU	QXDSN1500S1TU	POWERMAX	PowerMax 2000 1500GB Flash Spare TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN1500S1U	QXDSN1500S1U	POWERMAX	PowerMax 2000 1500GB Flash Spare UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75011	QXDSN75011	PowerMax	PowerMax 2000 RAID1 750GB	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75011TU	QXDSN75011TU	PowerMax	PowerMax 2000 RAID1 750GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75011U	QXDSN75011U	PowerMax	PowerMax 2000 RAID1 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75051	QXDSN75051	POWERMAX	PowerMax 2000 Raid5(3+1) 750GB	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75051TU	QXDSN75051TU	POWERMAX	PowerMax 2000 Raid5(3+1) 750GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75051U	QXDSN75051U	POWERMAX	PowerMax 2000 Raid5(3+1) 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75061	QXDSN75061	POWERMAX	PowerMax 2000 Raid6(6+2) 750GB	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75061TU	QXDSN75061TU	POWERMAX	PowerMax 2000 Raid6(6+2) 750GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75061U	QXDSN75061U	POWERMAX	PowerMax 2000 Raid6(6+2) 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75071	QXDSN75071	POWERMAX	PowerMax 2000 Raid5(7+1) 750GB	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75071TU	QXDSN75071TU	POWERMAX	PowerMax 2000 Raid5(7+1) 750GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN75071U	QXDSN75071U	POWERMAX	PowerMax 2000 Raid5(7+1) 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN750R1	QXDSN750R1	POWERMAX	PowerMax 2000 750GB Add Flash Spare	\$60.025	Each	18%	\$49,221	Other	ES-P1
QXDSN750R1TU	QXDSN750R1TU	POWERMAX	PowerMax 2000 750GB Add Spare TAA UPG	\$72.030	Each	18%	\$59,065	Other	ES-P1
QXDSN750R1U	QXDSN750R1U	POWERMAX	PowerMax 2000 750GB Add Flash Spare UPG	\$72.030	Each	18%	\$59,065	Other	ES-P1
QXDSN750S1	QXDSN750S1	POWERMAX	PowerMax 2000 750GB Flash Spare	\$0	Each	18%	\$0	Other	ES-P1
QXDSN750S1TU	QXDSN750S1TU	POWERMAX	PowerMax 2000 750GB Flash Spare TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
QXDSN750S1U	QXDSN750S1U	POWERMAX	PowerMax 2000 750GB Flash Spare UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3015T11	SMNDN3015T11	PowerMax	PowerMax 8000 MF RAID1 15360GB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3015T11TU	SMNDN3015T11TU	PowerMax	PowerMax 8000 MF RAID1 15360GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3015T11U	SMNDN3015T11U	PowerMax	PowerMax 8000 MF RAID1 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3015T61	SMNDN3015T61	POWERMAX	PowerMax 8000 MF?Raid6(6+2) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3015T61TU	SMNDN3015T61TU	POWERMAX	PowerMax 8000 MF?Raid6 15360GB TAA?U	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3015T61U	SMNDN3015T61U	POWERMAX	PowerMax 8000 MF?Raid6(6+2) 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3015T71	SMNDN3015T71	POWERMAX	PowerMax 8000 MF Raid5(7+1) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3015T71TU	SMNDN3015T71TU	POWERMAX	PowerMax 8000 MF Raid5(7+1) 15360GB TAAU	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3015T71U	SMNDN3015T71U	POWERMAX	PowerMax 8000 MF Raid5(7+1) 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3192011	SMNDN3192011	PowerMax	PowerMax 8000 MF RAID1 1920GB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3192011TU	SMNDN3192011TU	PowerMax	PowerMax 8000 MF RAID1 1920GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3192011U	SMNDN3192011U	PowerMax	PowerMax 8000 MF RAID1 1920GB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3192061	SMNDN3192061	POWERMAX	PowerMax 8000 MF RAID6(6+2) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3192061TU	SMNDN3192061TU	POWERMAX	PowerMax 8000 MF R6(6+2) 1.92TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3192061U	SMNDN3192061U	POWERMAX	PowerMax 8000 MF RAID6(6+2) 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3192071	SMNDN3192071	POWERMAX	PowerMax 8000 MF RAID5(7+1) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3192071TU	SMNDN3192071TU	POWERMAX	PowerMax 8000 MF R5(7+1) 1.92TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3192071U	SMNDN3192071U	POWERMAX	PowerMax 8000 MF RAID5(7+1) 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN31920R1	SMNDN31920R1	POWERMAX	PowerMax 8000 MF 1.92TB ADD SPARE	\$27,940	Each	18%	\$22,911	Other	ES-P1
SMNDN31920R1TU	SMNDN31920R1TU	POWERMAX	PowerMax 8000 MF 1.92TB ADD SPARE TAA UP	\$36,320	Each	18%	\$29,782	Other	ES-P1
SMNDN31920R1U	SMNDN31920R1U	POWERMAX	PowerMax 8000 MF 1.92TB ADD SPARE UPG	\$36,320	Each	18%	\$29,782	Other	ES-P1
SMNDN31920S1	SMNDN31920S1	POWERMAX	PowerMax 8000 MF 1.92TB SPARE	\$0	Each	18%	\$0	Other	ES-P1
SMNDN31920S1TU	SMNDN31920S1TU	POWERMAX	PowerMax 8000 MF 1.92TB SPARE TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN31920S1U	SMNDN31920S1U	POWERMAX	PowerMax 8000 MF 1.92TB SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3384011	SMNDN3384011	PowerMax	PowerMax 8000 MF RAID1 3840GB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3384011TU	SMNDN3384011TU	PowerMax	PowerMax 8000 MF RAID1 3840GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3384011U	SMNDN3384011U	PowerMax	PowerMax 8000 MF RAID1 3840GB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3384061	SMNDN3384061	POWERMAX	PowerMax 8000 MF RAID6(6+2) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3384061TU	SMNDN3384061TU	POWERMAX	PowerMax 8000 MF R6(6+2) 3.84TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3384061U	SMNDN3384061U	POWERMAX	PowerMax 8000 MF RAID6(6+2) 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3384071	SMNDN3384071	POWERMAX	PowerMax 8000 MF RAID5(7+1) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3384071TU	SMNDN3384071TU	POWERMAX	PowerMax 8000 MF R5(7+1) 3.84TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3384071U	SMNDN3384071U	POWERMAX	PowerMax 8000 MF RAID5(7+1) 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN33840R1	SMNDN33840R1	POWERMAX	PowerMax 8000 MF 3.84TB ADD SPARE	\$55,890	Each	18%	\$45,822	Other	ES-P1
SMNDN33840R1TU	SMNDN33840R1TU	POWERMAX	PowerMax 8000 MF 3.84TB ADD SPARE TAA UP	\$72,645	Each	18%	\$59,669	Other	ES-P1
SMNDN33840R1U	SMNDN33840R1U	POWERMAX	PowerMax 8000 MF 3.84TB ADD SPARE UPG	\$72,645	Each	18%	\$59,669	Other	ES-P1
SMNDN33840S1	SMNDN33840S1	POWERMAX	PowerMax 8000 MF 3.84TB SPARE	\$0	Each	18%	\$0	Other	ES-P1
SMNDN33840S1TU	SMNDN33840S1TU	POWERMAX	PowerMax 8000 MF 3.84TB SPARE TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN33840S1U	SMNDN33840S1U	POWERMAX	PowerMax 8000 MF 3.84TB SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3768011	SMNDN3768011	PowerMax	PowerMax 8000 MF RAID1 7680GB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3768011TU	SMNDN3768011TU	PowerMax	PowerMax 8000 MF RAID1 7680GB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3768011U	SMNDN3768011U	PowerMax	PowerMax 8000 MF RAID1 7680GB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3768061	SMNDN3768061	POWERMAX	PowerMax 8000 MF RAID6(6+2) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3768061TU	SMNDN3768061TU	POWERMAX	PowerMax 8000 MF R6(6+2) 7.68TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3768061U	SMNDN3768061U	POWERMAX	PowerMax 8000 MF RAID6(6+2) 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3768071	SMNDN3768071	POWERMAX	PowerMax 8000 MF RAID5(7+1) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3768071TU	SMNDN3768071TU	POWERMAX	PowerMax 8000 MF R5(7+1) 7.68TB TAA UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3768071U	SMNDN3768071U	POWERMAX	PowerMax 8000 MF RAID5(7+1) 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
SMNDN3780R1	SMNDN3780R1	POWERMAX	PowerMax 8000 MF 7.68TB ADD SPARE	\$111,755	Each	18%	\$91,639	Other	ES-P1
SMNDN3780R1TU	SMNDN3780R1TU	POWERMAX	PowerMax 8000 MF 7.68TB ADD SPARE TAA UP	\$145,285	Each	18%	\$119,134	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
SMNDN37680R1U	SMNDN37680R1U	POWERMAX	PowerMax 8000 MF 7.68TB ADD SPARE UPG	\$145,285	Each	18%		\$119,134	Other	ES-P1
SMNDN37680S1	SMNDN37680S1	POWERMAX	PowerMax 8000 MF 7.68TB SPARE	\$0	Each	18%		\$0	Other	ES-P1
SMNDN37680S1TU	SMNDN37680S1TU	POWERMAX	PowerMax 8000 MF 7.68TB SPARE TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SMNDN37680S1U	SMNDN37680S1U	POWERMAX	PowerMax 8000 MF 7.68TB SPARE UPG	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN3150011	SMXDSN3150011	PowerMax	PowerMax 8000 MF RAID1 1500GB	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN3150011TU	SMXDSN3150011TU	PowerMax	PowerMax 8000 MF RAID1 1500GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN3150011U	SMXDSN3150011U	PowerMax	PowerMax 8000 MF RAID1 1500GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN3150061	SMXDSN3150061	POWERMAX	PowerMax 8000 MF Raid6(6+2) 1500GB	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN3150061TU	SMXDSN3150061TU	POWERMAX	PowerMax 8000 MF Raid6(6+2) 1500GB TAA U	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN3150061U	SMXDSN3150061U	POWERMAX	PowerMax 8000 MF Raid6(6+2) 1500GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN3150071	SMXDSN3150071	POWERMAX	PowerMax 8000 MF Raid5(7+1) 1500GB	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN3150071TU	SMXDSN3150071TU	POWERMAX	PowerMax 8000 MF Raid5(7+1) 1500GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN3150071U	SMXDSN3150071U	POWERMAX	PowerMax 8000 MF Raid5(7+1) 1500GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN375011	SMXDSN375011	PowerMax	PowerMax 8000 MF RAID1 750GB	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN375011TU	SMXDSN375011TU	PowerMax	PowerMax 8000 MF RAID1 750GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN375011U	SMXDSN375011U	PowerMax	PowerMax 8000 MF RAID1 750GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN375061	SMXDSN375061	POWERMAX	PowerMax 8000 MF Raid6(6+2) 750GB	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN375061TU	SMXDSN375061TU	POWERMAX	PowerMax 8000 MF Raid6(6+2) 750GB TAA U	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN375061U	SMXDSN375061U	POWERMAX	PowerMax 8000 MF Raid6(6+2) 750GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN375071	SMXDSN375071	POWERMAX	PowerMax 8000 MF Raid5(7+1) 750GB	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN375071TU	SMXDSN375071TU	POWERMAX	PowerMax 8000 MF Raid5(7+1) 750GB TAA U	\$0	Each	18%		\$0	Other	ES-P1
SMXDSN375071U	SMXDSN375071U	POWERMAX	PowerMax 8000 MF Raid5(7+1) 750GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3015111	SNDN3015111	PowerMax	PowerMax 8000 RAID1 15360GB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3015111TU	SNDN3015111TU	PowerMax	PowerMax 8000 RAID1 15360GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3015111U	SNDN3015111U	PowerMax	PowerMax 8000 RAID1 15360GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3015161	SNDN3015161	POWERMAX	PowerMax 8000 Raid6(6+2) 15360GB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3015161TU	SNDN3015161TU	POWERMAX	PowerMax 8000 Raid6(6+2) 15360GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3015161U	SNDN3015161U	POWERMAX	PowerMax 8000 Raid6(6+2) 15360GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3015171	SNDN3015171	POWERMAX	PowerMax 8000 Raid5(7+1) 15360GB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3015171TU	SNDN3015171TU	POWERMAX	PowerMax 8000 Raid5(7+1) 15360GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3015171U	SNDN3015171U	POWERMAX	PowerMax 8000 Raid5(7+1) 15360GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN30151R1	SNDN30151R1	POWERMAX	PowerMax 8000 15360GB ADD SPARE	\$223,510	Each	18%		\$183,278	Other	ES-P1
SNDN30151R1TU	SNDN30151R1TU	POWERMAX	PowerMax 8000 15360GB ADD SPARE TAA UPG	\$268,210	Each	18%		\$219,932	Other	ES-P1
SNDN30151R1U	SNDN30151R1U	POWERMAX	PowerMax 8000 15360GB ADD SPARE UPG	\$268,210	Each	18%		\$219,932	Other	ES-P1
SNDN30151S1	SNDN30151S1	POWERMAX	PowerMax 8000 15360GB SPARE	\$0	Each	18%		\$0	Other	ES-P1
SNDN30151S1TU	SNDN30151S1TU	POWERMAX	PowerMax 8000 15360GB SPARE TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN30151S1U	SNDN30151S1U	POWERMAX	PowerMax 8000 15360GB SPARE UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3192011	SNDN3192011	PowerMax	PowerMax 8000 RAID1 1920GB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3192011TU	SNDN3192011TU	PowerMax	PowerMax 8000 RAID1 1920GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3192011U	SNDN3192011U	PowerMax	PowerMax 8000 RAID1 1920GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3192061	SNDN3192061	POWERMAX	PowerMax 8000 RAID6(6+2) 1.92TB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3192061TU	SNDN3192061TU	POWERMAX	PowerMax 8000 RAID6(6+2) 1.92TB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3192061U	SNDN3192061U	POWERMAX	PowerMax 8000 RAID6(6+2) 1.92TB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3192071	SNDN3192071	POWERMAX	PowerMax 8000 RAID5(7+1) 1.92TB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3192071TU	SNDN3192071TU	POWERMAX	PowerMax 8000 RAID5(7+1) 1.92TB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3192071U	SNDN3192071U	POWERMAX	PowerMax 8000 RAID5(7+1) 1.92TB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN31920R1	SNDN31920R1	POWERMAX	PowerMax 8000 1.92TB ADD SPARE	\$27,940	Each	18%		\$22,911	Other	ES-P1
SNDN31920R1TU	SNDN31920R1TU	POWERMAX	PowerMax 8000 1.92TB ADD SPARE TAA UPG	\$36,320	Each	18%		\$29,782	Other	ES-P1
SNDN31920R1U	SNDN31920R1U	POWERMAX	PowerMax 8000 1.92TB ADD SPARE UPG	\$36,320	Each	18%		\$29,782	Other	ES-P1
SNDN31920S1	SNDN31920S1	POWERMAX	PowerMax 8000 1.92TB SPARE	\$0	Each	18%		\$0	Other	ES-P1
SNDN31920S1TU	SNDN31920S1TU	POWERMAX	PowerMax 8000 1.92TB SPARE TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN31920S1U	SNDN31920S1U	POWERMAX	PowerMax 8000 1.92TB SPARE UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3384011	SNDN3384011	PowerMax	PowerMax 8000 RAID1 3840GB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3384011TU	SNDN3384011TU	PowerMax	PowerMax 8000 RAID1 3840GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3384011U	SNDN3384011U	PowerMax	PowerMax 8000 RAID1 3840GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3384061	SNDN3384061	POWERMAX	PowerMax 8000 RAID6(6+2) 3.84TB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3384061TU	SNDN3384061TU	POWERMAX	PowerMax 8000 RAID6(6+2) 3.84TB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3384061U	SNDN3384061U	POWERMAX	PowerMax 8000 RAID6(6+2) 3.84TB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3384071	SNDN3384071	POWERMAX	PowerMax 8000 RAID5(7+1) 3.84TB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3384071TU	SNDN3384071TU	POWERMAX	PowerMax 8000 RAID5(7+1) 3.84TB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3384071U	SNDN3384071U	POWERMAX	PowerMax 8000 RAID5(7+1) 3.84TB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN33840R1	SNDN33840R1	POWERMAX	PowerMax 8000 3.84TB ADD SPARE	\$55,880	Each	18%		\$45,822	Other	ES-P1
SNDN33840R1TU	SNDN33840R1TU	POWERMAX	PowerMax 8000 3.84TB ADD SPARE TAA UPG	\$72,645	Each	18%		\$59,569	Other	ES-P1
SNDN33840R1U	SNDN33840R1U	POWERMAX	PowerMax 8000 3.84TB ADD SPARE UPG	\$72,645	Each	18%		\$59,569	Other	ES-P1
SNDN33840S1	SNDN33840S1	POWERMAX	PowerMax 8000 3.84TB SPARE	\$0	Each	18%		\$0	Other	ES-P1
SNDN33840S1TU	SNDN33840S1TU	POWERMAX	PowerMax 8000 3.84TB SPARE TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN33840S1U	SNDN33840S1U	POWERMAX	PowerMax 8000 3.84TB SPARE UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3768011	SNDN3768011	PowerMax	PowerMax 8000 RAID1 7680GB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3768011TU	SNDN3768011TU	PowerMax	PowerMax 8000 RAID1 7680GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3768011U	SNDN3768011U	PowerMax	PowerMax 8000 RAID1 7680GB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3768061	SNDN3768061	POWERMAX	PowerMax 8000 RAID6(6+2) 7.68TB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3768061TU	SNDN3768061TU	POWERMAX	PowerMax 8000 RAID6(6+2) 7.68TB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3768061U	SNDN3768061U	POWERMAX	PowerMax 8000 RAID6(6+2) 7.68TB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3768071	SNDN3768071	POWERMAX	PowerMax 8000 RAID5(7+1) 7.68TB	\$0	Each	18%		\$0	Other	ES-P1
SNDN3768071TU	SNDN3768071TU	POWERMAX	PowerMax 8000 RAID5(7+1) 7.68TB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN3768071U	SNDN3768071U	POWERMAX	PowerMax 8000 RAID5(7+1) 7.68TB UPG	\$0	Each	18%		\$0	Other	ES-P1
SNDN37680R1	SNDN37680R1	POWERMAX	PowerMax 8000 7.68TB ADD SPARE	\$111,755	Each	18%		\$91,639	Other	ES-P1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
SNDN37680R1TU	SNDN37680R1TU	POWERMAX	PowerMax 8000 7.68TB ADD SPARE TAA UPG	\$145,285	Each	18%		\$119,134	Other	ES-P1	
SNDN37680R1U	SNDN37680R1U	POWERMAX	PowerMax 8000 7.68TB ADD SPARE UPG	\$145,285	Each	18%		\$119,134	Other	ES-P1	
SNDN37680S1	SNDN37680S1	POWERMAX	PowerMax 8000 7.68TB SPARE	\$0	Each	18%		\$0	Other	ES-P1	
SNDN37680S1TU	SNDN37680S1TU	POWERMAX	PowerMax 8000 7.68TB SPARE TAA UPG	\$0	Each	18%		\$0	Other	ES-P1	
SNDN37680S1U	SNDN37680S1U	POWERMAX	PowerMax 8000 7.68TB SPARE UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN150011	SXDSN150011	PowerMax	PowerMax 8000 RAID1 1500GB	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN150011TU	SXDSN150011TU	PowerMax	PowerMax 8000 RAID1 1500GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN150011U	SXDSN150011U	PowerMax	PowerMax 8000 RAID1 1500GB UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN150061	SXDSN150061	POWERMAX	PowerMax 8000 Raid6(6+2) 1500GB	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN150061TU	SXDSN150061TU	POWERMAX	PowerMax 8000 Raid6(6+2) 1500GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN150061U	SXDSN150061U	POWERMAX	PowerMax 8000 Raid6(6+2) 1500GB UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN150071	SXDSN150071	POWERMAX	PowerMax 8000 Raid5(7+1) 1500GB	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN150071TU	SXDSN150071TU	POWERMAX	PowerMax 8000 Raid5(7+1) 1500GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN150071U	SXDSN150071U	POWERMAX	PowerMax 8000 Raid5(7+1) 1500GB UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN1500R1	SXDSN1500R1	POWERMAX	PowerMax 8000 1500GB Add Flash Spare	\$120,050	Each	18%		\$98,441	Other	ES-P1	
SXDSN1500R1TU	SXDSN1500R1TU	POWERMAX	PowerMax 8000 1500GB Add Spare TAA UPG	\$144,060	Each	18%		\$118,129	Other	ES-P1	
SXDSN1500R1U	SXDSN1500R1U	POWERMAX	PowerMax 8000 1500GB Add Flash Spare UPG	\$144,060	Each	18%		\$118,129	Other	ES-P1	
SXDSN1500S1	SXDSN1500S1	POWERMAX	PowerMax 8000 1500GB Flash Spare	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN1500S1TU	SXDSN1500S1TU	POWERMAX	PowerMax 8000 1500GB Flash Spare TAA UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN1500S1U	SXDSN1500S1U	POWERMAX	PowerMax 8000 1500GB Flash Spare UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN75011	SXDSN75011	PowerMax	PowerMax 8000 RAID1 750GB	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN75011TU	SXDSN75011TU	PowerMax	PowerMax 8000 RAID1 750GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN75011U	SXDSN75011U	PowerMax	PowerMax 8000 RAID1 750GB UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN75061	SXDSN75061	POWERMAX	PowerMax 8000 Raid6(6+2) 750GB	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN75061TU	SXDSN75061TU	POWERMAX	PowerMax 8000 Raid6(6+2) 750GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN75061U	SXDSN75061U	POWERMAX	PowerMax 8000 Raid6(6+2) 750GB UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN75071	SXDSN75071	POWERMAX	PowerMax 8000 Raid5(7+1) 750GB	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN75071TU	SXDSN75071TU	POWERMAX	PowerMax 8000 Raid5(7+1) 750GB TAA UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN75071U	SXDSN75071U	POWERMAX	PowerMax 8000 Raid5(7+1) 750GB UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN750R1	SXDSN750R1	POWERMAX	PowerMax 8000 750GB Add Flash Spare	\$60,025	Each	18%		\$49,221	Other	ES-P1	
SXDSN750R1TU	SXDSN750R1TU	POWERMAX	PowerMax 8000 750GB Add Spare TAA UPG	\$72,030	Each	18%		\$59,065	Other	ES-P1	
SXDSN750R1U	SXDSN750R1U	POWERMAX	PowerMax 8000 750GB Add Flash Spare UPG	\$72,030	Each	18%		\$59,065	Other	ES-P1	
SXDSN750S1	SXDSN750S1	POWERMAX	PowerMax 8000 750GB Flash Spare	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN750S1TU	SXDSN750S1TU	POWERMAX	PowerMax 8000 750GB Flash Spare TAA UPG	\$0	Each	18%		\$0	Other	ES-P1	
SXDSN750S1U	SXDSN750S1U	POWERMAX	PowerMax 8000 750GB Flash Spare UPG	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-361	VSL3-000-361	POWERMAX	PowerMax Essentials Suite OS 1TB TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-362	VSL3-000-362	POWERMAX	PowerMax Essentials Suite TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-363	VSL3-000-363	POWERMAX	PowerMax Essentials Suite 1TB TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-364	VSL3-000-364	POWERMAX	PowerMax Rem Rep Product 1TB TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-365	VSL3-000-365	POWERMAX	PowerMax Rem Rep Base Product TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-366	VSL3-000-366	POWERMAX	PowerMax CloudArray Enabler Prod TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-367	VSL3-000-367	POWERMAX	PowerMax Unisphere360 TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-368	VSL3-000-368	POWERMAX	PowerMax SRDF Metro Product 1TB TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-369	VSL3-000-369	POWERMAX	PowerMax Essentials Encryption TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-371	VSL3-000-371	POWERMAX	PowerMax Pro Suite OS 1TB TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-372	VSL3-000-372	POWERMAX	PowerMax Pro Suite TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-373	VSL3-000-373	POWERMAX	PowerMax Pro Suite 1TB TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-374	VSL3-000-374	POWERMAX	PowerMax zEssentials Suite TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-375	VSL3-000-375	POWERMAX	PowerMax zPro Suite TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-376	VSL3-000-376	POWERMAX	PowerMax zPro Suite 1TB TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-377	VSL3-000-377	POWERMAX	PowerMax AutoSwap eRTU TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-378	VSL3-000-378	POWERMAX	PowerMax zDP Product 1TB TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-379	VSL3-000-379	POWERMAX	PowerMax GDDR eRTU TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-380	VSL3-000-380	POWERMAX	PowerMax MF Ess Plus zBoost eRTU TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-381	VSL3-000-381	POWERMAX	PowerMax Mfrnm Ess Plus Product=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-382	VSL3-000-382	POWERMAX	PowerMax Rem Rep MF eRTU TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-383	VSL3-000-383	POWERMAX	PowerMax MF Ess Plus zBoost eRTU TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-384	VSL3-000-384	POWERMAX	PowerMax Pro Encryption Product TLA=IC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-385	VSL3-000-385	POWERMAX	VIPIR SRM for PowerMax TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-392	VSL3-000-392	POWERMAX	VMAXAF F to PowerMax Essentials TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-393	VSL3-000-393	POWERMAX	VMAXAF FX to PowerMax Pro TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-394	VSL3-000-394	POWERMAX	VMAXAF zF to PwrMax zEssentials TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-000-395	VSL3-000-395	POWERMAX	VMAXAF zFX to PowerMax zPro TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-002-032	VSL3-002-032	POWERMAX	RP/EX Local for PowerMax TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
VSL3-002-033	VSL3-002-033	POWERMAX	RP/EX Remote for PowerMax TLA=CC	\$0	Each	18%		\$0	Other	ES-P1	
456-113-413	456-113-413	POWERMAX FAMILY	RP/EX Local for PowerMax 2000 LIC=CC	\$2,400	Each	18%		\$1,968	Other	ES-P1	
456-113-414	456-113-414	POWERMAX FAMILY	RP/EX Local for PowerMax 8000 LIC=CC	\$2,400	Each	18%		\$1,968	Other	ES-P1	
456-113-415	456-113-415	POWERMAX FAMILY	RP/EX Remote for PowerMax 2000 LIC=CC	\$2,400	Each	18%		\$1,968	Other	ES-P1	
456-113-416	456-113-416	POWERMAX FAMILY	RP/EX Remote for PowerMax 8000 LIC=CC	\$2,400	Each	18%		\$1,968	Other	ES-P1	
458-002-344	458-002-344	POWERMAX FAMILY	RP/EX Local for PowerMax 2000 F/FX=CC	\$0	Each	18%		\$0	Other	ES-P1	
458-002-345	458-002-345	POWERMAX FAMILY	RP/EX Local for PowerMax 8000 F/FX=CC	\$0	Each	18%		\$0	Other	ES-P1	
458-002-346	458-002-346	POWERMAX FAMILY	RP/EX Remote for PowerMax 2000 F/FX=CC	\$0	Each	18%		\$0	Other	ES-P1	
458-002-347	458-002-347	POWERMAX FAMILY	RP/EX Remote for PowerMax 8000 F/FX=CC	\$0	Each	18%		\$0	Other	ES-P1	
14609 007-1527	14609 007-1527	Storage High End	Total Includes Shipping and Handling	\$0	Each	18%		\$0	Other	ES-P1	
14609 009-4364	14609 009-4364	Storage High End	Shipping and Handling	\$0	Each	18%		\$0	Other	ES-P1	
14609 009-4877	14609 009-4877	Storage High End	Provincial Government Order	\$0	Each	18%		\$0	Other	ES-P1	
14609 195-BBBK	14609 195-BBBK	Storage High End	PowerMax 2000 SYS BAY1 3D SSA	\$0	Each	18%		\$0	Other	ES-P1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14609 195-BBBR	14609 195-BBBR	Storage High End	PowerMax 2000 SYS BAY1N 3D	\$0	Each	18%	\$0	Other	ES-P1
14609 195-BBBS	14609 195-BBBS	Storage High End	PowerMax 2000 SYS BAY1N 1P	\$0	Each	18%	\$0	Other	ES-P1
14609 195-BBBT	14609 195-BBBT	Storage High End	PowerMax 2000 SYS BAY1N 3Y	\$0	Each	18%	\$0	Other	ES-P1
14609 195-BBBU	14609 195-BBBU	Storage High End	PowerMax 2000 SYS BAY1 3D	\$0	Each	18%	\$0	Other	ES-P1
14609 195-BBBV	14609 195-BBBV	Storage High End	PowerMax 2000 SYS BAY1 1P	\$0	Each	18%	\$0	Other	ES-P1
14609 195-BBBW	14609 195-BBBW	Storage High End	PowerMax 2000 SYS BAY1 3Y	\$0	Each	18%	\$0	Other	ES-P1
14609 195-BBBX	14609 195-BBBX	Storage High End	VMAX HERC SYS BAY1N 3YN	\$0	Each	18%	\$0	Other	ES-P1
14609 210-AXCH	14609 210-AXCH	Storage High End	PowerMax 2000 SYS BAY1 3D PSNT	\$0	Each	18%	\$0	Other	ES-P1
14609 210-AXCI	14609 210-AXCI	Storage High End	PowerMax 2000 SYS BAY1 3Y PSNT	\$0	Each	18%	\$0	Other	ES-P1
14609 210-AXCK	14609 210-AXCK	Storage High End	PowerMax 2000 SYS BAY1 3D PSNT 3P	\$0	Each	18%	\$0	Other	ES-P1
14609 210-AXCL	14609 210-AXCL	Storage High End	PowerMax 2000 SYS BAY1 3Y PSNT 3P	\$0	Each	18%	\$0	Other	ES-P1
14609 210-AXCM	14609 210-AXCM	Storage High End	PowerMax 2000 SYS BAY1 1P PSNT 3P	\$0	Each	18%	\$0	Other	ES-P1
14609 210-AXNX	14609 210-AXNX	Storage High End	PowerMax 2000 SYS BAY1 1P PSNT	\$0	Each	18%	\$0	Other	ES-P1
14609 210-AXOO	14609 210-AXOO	Storage High End	PowerMax 2000 Upgrade	\$0	Each	18%	\$0	Other	ES-P1
14609 332-1286	14609 332-1286	Storage High End	US Order	\$0	Each	18%	\$0	Other	ES-P1
14609 379-BDPD	14609 379-BDPD	Storage High End	ISG Product (info)	\$0	Each	18%	\$0	Other	ES-P1
14609 379-BDUU	14609 379-BDUU	Storage High End	TLA HW Only Order	\$0	Each	18%	\$0	Other	ES-P1
14609 379-BDUV	14609 379-BDUV	Storage High End	Upgrade Order	\$0	Each	18%	\$0	Other	ES-P1
14609 389-DRZZ	14609 389-DRZZ	Storage High End	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBBR	14609 395-BBBR	Storage High End	SIZER ID DIGIT 1 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBBS	14609 395-BBBS	Storage High End	SIZER ID DIGIT 2 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBBT	14609 395-BBBT	Storage High End	SIZER ID DIGIT 3 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBBU	14609 395-BBBU	Storage High End	SIZER ID DIGIT 4 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBBV	14609 395-BBBV	Storage High End	SIZER ID DIGIT 5 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBBW	14609 395-BBBW	Storage High End	SIZER ID DIGIT 6 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBBX	14609 395-BBBX	Storage High End	SIZER ID DIGIT 7 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBBY	14609 395-BBBY	Storage High End	SIZER ID DIGIT 8 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBBZ	14609 395-BBBZ	Storage High End	SIZER ID DIGIT 9 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCB	14609 395-BBCB	Storage High End	SIZER ID DIGIT 10 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCC	14609 395-BBCC	Storage High End	SIZER ID DIGIT 11 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCD	14609 395-BBCD	Storage High End	SIZER ID DIGIT 12 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCG	14609 395-BBCG	Storage High End	PowerMax Efficient Data Encryption Track Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCK	14609 395-BBCK	Storage High End	FXTL TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCL	14609 395-BBCL	Storage High End	VMAX VG RS-E 10 GIG SRDF PT TRK MDL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCM	14609 395-BBCM	Storage High End	VMAX VG RS-E 10 GIG COM SRDF PT TRK MDL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCN	14609 395-BBCN	Storage High End	VMAX VG 16G FC SRDF PORT TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCO	14609 395-BBCO	Storage High End	VMAX VG 16G FC COM SRDF PT TRKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCP	14609 395-BBCP	Storage High End	VMAX VG 32G FN PT TRKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCQ	14609 395-BBCQ	Storage High End	VMAX VG 32G FC SRDF PT TRKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCR	14609 395-BBCR	Storage High End	VMAX VG 32G FC COM SRDF PT TRKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCS	14609 395-BBCS	Storage High End	VMAX VG GIG SRDF PORT TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCT	14609 395-BBCT	Storage High End	VMAX VG GIG COM SRDF PT TRKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCU	14609 395-BBCU	Storage High End	VMAX VG GIG ISCSI PORT TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCV	14609 395-BBCV	Storage High End	AVG NUM VVOLS PER VM TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCW	14609 395-BBCW	Storage High End	VMAX Budgetary Config Tracking Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCY	14609 395-BBCY	Storage High End	VMAX NDM TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBCZ	14609 395-BBCZ	Storage High End	OPROVISION FACTOR TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBDB	14609 395-BBDB	Storage High End	RDF ADDL MEM TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBDC	14609 395-BBDC	Storage High End	VMAX RECOVERPOINT TRACKING	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBDD	14609 395-BBDD	Storage High End	NUMBER OF VIRTUAL MACHINES USING VVOLS	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBDE	14609 395-BBDE	Storage High End	FX TRIM UPGRADE	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBDF	14609 395-BBDF	Storage High End	VMAX VG WORKPROFILE BALANCED	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBER	14609 395-BBER	Storage High End	PowerMax Dual Sys 1 Tracking Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBES	14609 395-BBES	Storage High End	PowerMax Dual Sys 2 Tracking Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBET	14609 395-BBET	Storage High End	System 1 Quad PowerMax 2000 Trackg Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBEU	14609 395-BBEU	Storage High End	System 2 Quad PowerMax 2000 Trackg Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBEV	14609 395-BBEV	Storage High End	System 3 Quad PowerMax 2000 Trackg Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBEW	14609 395-BBEW	Storage High End	System 4 Quad PowerMax 2000 Trackg Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBEX	14609 395-BBEX	Storage High End	PowerMax 2000 2ND SYS TRK MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBEY	14609 395-BBEY	Storage High End	GuestOS-Cloud	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBEZ	14609 395-BBEZ	Storage High End	PowerMax 2000 DATA MOVER FOR NAS	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFB	14609 395-BBFB	Storage High End	PowerMax 2000 DATA MOVER FOR NAS UPG	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFF	14609 395-BBFF	Storage High End	PowerMax 2000 FOR MTL TRK MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFG	14609 395-BBFG	Storage High End	Embedded Management PowerMax 2000 TRK	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFH	14609 395-BBFH	Storage High End	Embedded Management PowerMax 2000 TRK UP	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFI	14609 395-BBFI	Storage High End	GuestOS-VASA	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFJ	14609 395-BBFJ	Storage High End	PowerMax 2000 VXBLOCK RACK TRK MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFK	14609 395-BBFK	Storage High End	PowerMax 2000 VXBLOCK RACK TRK MODEL UPG	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFL	14609 395-BBFL	Storage High End	AVG NUM SNAPSHOTS PER VM TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFM	14609 395-BBFM	Storage High End	HKRY Tracking Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBFS	14609 395-BBFS	Storage High End	PowerMax 2/8K DATA REDUCTION RESERVATION	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBGP	14609 395-BBGP	Storage High End	VMAX 25Gb SRDF Port Tracking Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBGQ	14609 395-BBGQ	Storage High End	VMAX 25Gb CSRDF Port Tracking Model	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBGR	14609 395-BBGR	Storage High End	Embedded NAS BASE PowerMax 2000 ESS UPG	\$75,555	Each	18%	\$61,955	Other	ES-P1
14609 395-BBGS	14609 395-BBGS	Storage High End	Embedded NAS BASE PowerMax 2000 PRO UPG	\$0	Each	18%	\$0	Other	ES-P1
14609 395-BBGT	14609 395-BBGT	Storage High End	Embedded NAS BASE PowerMax 2000 ESS	\$75,555	Each	18%	\$61,955	Other	ES-P1
14609 395-BBGU	14609 395-BBGU	Storage High End	Embedded NAS BASE PowerMax 2000 PRO	\$0	Each	18%	\$0	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (If applicable)
14609-395-BBHW	14609-395-BBHW	Storage High End	PowerMax 2000 DATA REST ENCRYPT OS NEW TM	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14609-395-BBHX	14609-395-BBHX	Storage High End	VMAX 25Gb iSCSI Port Tracking Module	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14609-460-5909	14609-460-5909	Storage High End	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	18%		\$0	Other	ES-P1	
14609-460-8531	14609-460-8531	Storage High End	OCONUS Delivery - PowerVault	\$168	Each	18%		\$138	Other	ES-P1	
14609-460-9052	14609-460-9052	Storage High End	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	18%		\$0	Other	ES-P1	
14609-460-9900	14609-460-9900	Storage High End	GSA Contract #GS-35F-4076D	\$0	Each	18%		\$0	Other	ES-P1	
14609-461-0497	14609-461-0497	Storage High End	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	18%		\$0	Other	ES-P1	
14609-468-8025	14609-468-8025	Storage High End	Africa Power Vault OCONUS Delivery	\$375	Each	18%		\$308	Other	ES-P1	
14609-468-8026	14609-468-8026	Storage High End	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	18%		\$205	Other	ES-P1	
14609-468-8027	14609-468-8027	Storage High End	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	18%		\$144	Other	ES-P1	
14609-468-8028	14609-468-8028	Storage High End	Europe Power Vault OCONUS Delivery	\$125	Each	18%		\$103	Other	ES-P1	
14609-468-8029	14609-468-8029	Storage High End	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	18%		\$513	Other	ES-P1	
14609-528-CKXV	14609-528-CKXV	Storage High End	PowerMax Events and RetnIn Suite File=IC	\$13,335	Each	18%		\$10,935	Other	ES-P1	
14609-528-CKXY	14609-528-CKXY	Storage High End	PowerMax SRDF Lic=CC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKXZ	14609-528-CKXZ	Storage High End	PowerMax OS Lic Upp=CC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYB	14609-528-CKYB	Storage High End	PowerMax Unisphere360 Lic=IC	\$44,445	Each	18%		\$36,445	Other	ES-P1	
14609-528-CKYD	14609-528-CKYD	Storage High End	PowerMax Replication For File eRTU=IC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYE	14609-528-CKYE	Storage High End	PowerMax Pro Conv Additional Capacity=CC	\$4,210	Each	18%		\$3,452	Other	ES-P1	
14609-528-CKYH	14609-528-CKYH	Storage High End	PowerMax AutoSwap eRTU=IC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYI	14609-528-CKYI	Storage High End	PowerMax Encryption Lic=IC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYJ	14609-528-CKYJ	Storage High End	PowerMax SRDF Metro Lic=CC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYL	14609-528-CKYL	Storage High End	PowerMax Pro Conv Existing Capacity=CC	\$5,600	Each	18%		\$4,592	Other	ES-P1	
14609-528-CKYM	14609-528-CKYM	Storage High End	PowerMax Unisphere File eRTU=IC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYN	14609-528-CKYN	Storage High End	PowerMax Local Rep SnapSure eRTU=IC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYO	14609-528-CKYO	Storage High End	PowerMax SnapvX Lic=CC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYP	14609-528-CKYP	Storage High End	PowerMax SRDF Star Lic=CC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYQ	14609-528-CKYQ	Storage High End	PowerMax Unisphere360 Product Lic=IC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYT	14609-528-CKYT	Storage High End	PowerMax Adv Lic=CC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CKYV	14609-528-CKYV	Storage High End	PowerMax OS Lic=CC	\$0	Each	18%		\$0	Other	ES-P1	
14609-528-CMTI	14609-528-CMTI	Storage High End	PowerMax Rem Rep Product 1TB=CC	\$1,790	Each	18%		\$1,468	Other	ES-P1	
14609-528-CMTJ	14609-528-CMTJ	Storage High End	PowerMax SRDF Metro Product 1TB=CC	\$1,895	Each	18%		\$1,554	Other	ES-P1	
14609-528-CNCI	14609-528-CNCI	Storage High End	PowerMax Pro Conversion Exstg Cap=CC	\$5,600	Each	18%		\$4,592	Other	ES-P1	
14609-528-CNCO	14609-528-CNCO	Storage High End	PowerMax Essentials 8000 Encrypt=IC	\$256,000	Each	18%		\$209,920	Other	ES-P1	
14609-528-CNNE	14609-528-CNNE	Storage High End	PowerMax Pro Conversion Add Cap=CC	\$4,210	Each	18%		\$3,452	Other	ES-P1	
14609-528-CNNK	14609-528-CNNK	Storage High End	PowerMax Essentials 2000 Encrypt=IC	\$46,665	Each	18%		\$38,265	Other	ES-P1	
14609-528-CNNL	14609-528-CNNL	Storage High End	PowerMax AutoSwap Product=IC	\$325,925	Each	18%		\$267,259	Other	ES-P1	
14609-590-TFBM	14609-590-TFBM	Storage High End	PowerMax 2000 FLASH MOD 1600	\$0	Each	18%		\$0	Other	ES-P1	
14609-590-TFBP	14609-590-TFBP	Storage High End	PowerMax 2000 FLASH MOD2 1600 UPG	\$0	Each	18%		\$0	Other	ES-P1	
14609-590-TFBR	14609-590-TFBR	Storage High End	PowerMax 2000 ESS DIR	\$5,780	Each	18%		\$4,740	Other	ES-P1	
14609-590-TFBT	14609-590-TFBT	Storage High End	PowerMax 2000 ESS DIR UPG	\$5,780	Each	18%		\$4,740	Other	ES-P1	
14609-590-TFBU	14609-590-TFBU	Storage High End	PowerMax 2000 ESS DIR FD UPG	\$5,780	Each	18%		\$4,740	Other	ES-P1	
14609-590-TFBW	14609-590-TFBW	Storage High End	PowerMax 2000 PRO DIR FD UPG	\$0	Each	18%		\$0	Other	ES-P1	
14609-590-TFBY	14609-590-TFBY	Storage High End	PowerMax 2000 PRO DIR FD UPG	\$3,235	Each	18%		\$2,653	Other	ES-P1	
14609-590-TFBZ	14609-590-TFBZ	Storage High End	PowerMax 2000 FC BACKUP I/O FOR NAS UPG	\$11,325	Each	18%		\$9,287	Other	ES-P1	
14609-590-TFCB	14609-590-TFCB	Storage High End	PowerMax 2000 FC BACKUP I/O FOR NAS CONV	\$0	Each	18%		\$0	Other	ES-P1	
14609-590-TFCG	14609-590-TFCG	Storage High End	PowerMax 2000 HDW COMPRESSION	\$0	Each	18%		\$0	Other	ES-P1	
14609-590-TFCC	14609-590-TFCC	Storage High End	PowerMax 2000 HDW COMPRESSION UPG	\$0	Each	18%		\$0	Other	ES-P1	
14609-590-TFCD	14609-590-TFCD	Storage High End	PowerMax 2000 HDW COMPRESSION CONV	\$0	Each	18%		\$0	Other	ES-P1	
14609-590-TFCE	14609-590-TFCE	Storage High End	PowerMax 2000 2PT 10 GBE BASE T	\$1,305	Each	18%		\$1,070	Other	ES-P1	
14609-590-TFCH	14609-590-TFCH	Storage High End	PowerMax 2000 2PT10 GBE BASE T CONV	\$11,865	Each	18%		\$9,729	Other	ES-P1	
14609-590-TFCM	14609-590-TFCM	Storage High End	PowerMax 2000 8MM 10GIGE	\$3,245	Each	18%		\$2,661	Other	ES-P1	
14609-590-TFCN	14609-590-TFCN	Storage High End	PowerMax 2000 8MM 10GIGE UPG	\$4,220	Each	18%		\$3,460	Other	ES-P1	
14609-590-TFCO	14609-590-TFCO	Storage High End	PowerMax 2000 8MM 10GIGE CONV	\$14,765	Each	18%		\$12,107	Other	ES-P1	
14609-590-TFCQ	14609-590-TFCQ	Storage High End	PowerMax 2000 8MM 10 GIGE FD UPG	\$0	Each	18%		\$0	Other	ES-P1	
14609-590-TFCR	14609-590-TFCR	Storage High End	PowerMax 2000 8SM 16G FC	\$6,405	Each	18%		\$5,252	Other	ES-P1	
14609-590-TFCT	14609-590-TFCT	Storage High End	PowerMax 2000 8SM 16G FC CONV	\$19,205	Each	18%		\$15,748	Other	ES-P1	
14609-590-TFCU	14609-590-TFCU	Storage High End	PowerMax 2000 8MM 16G FC	\$3,200	Each	18%		\$2,624	Other	ES-P1	
14609-590-TFCV	14609-590-TFCV	Storage High End	PowerMax 2000 8MM 16G FC UPG	\$8,325	Each	18%		\$6,827	Other	ES-P1	
14609-590-TFDE	14609-590-TFDE	Storage High End	PowerMax 2000 8MM 25Gb Ethernet FD FX Upgrade	\$11,400	Each	18%		\$9,348	Other	ES-P1	
14609-590-TDFD	14609-590-TDFD	Storage High End	PowerMax 2000 8MM 32G FC	\$11,515	Each	18%		\$9,442	Other	ES-P1	
14609-590-TFDH	14609-590-TFDH	Storage High End	PowerMax 2000 8MM 32G FC CONV	\$18,820	Each	18%		\$15,432	Other	ES-P1	
14609-590-TFDK	14609-590-TFDK	Storage High End	PowerMax 2000 8MM 32G FIBRE UPG	\$0	Each	18%		\$0	Other	ES-P1	
14609-590-TFDC	14609-590-TFDC	Storage High End	PowerMax 2000 Efficient Data Encrypt Upg	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14609-590-TFGD	14609-590-TFGD	Storage High End	PowerMax 2000 Eff Data Encrypt FD Up	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14609-590-TFGE	14609-590-TFGE	Storage High End	PowerMax 2000 Efficient Data Encryption	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14609-642-BBBU	14609-642-BBBU	Storage High End	CUSTOMER SPEC/FD ASSET TAG - MICROSOFT IT	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14609-770-BDWB	14609-770-BDWB	Storage High End	VMAX VGN Top Routing Kit	\$295	Each	18%		\$242	Other	ES-P1	
14609-783-BBBJ	14609-783-BBBJ	Storage High End	PowerMax 2000 Side Panels SSA	\$0	Each	18%		\$0	Other	ES-P1	
14609-783-BBBL	14609-783-BBBL	Storage High End	PowerMax 2000 Top Routing Kit SSA	\$0	Each	18%		\$0	Other	ES-P1	
14609-800-BBQV	14609-800-BBQV	Storage High End	Thank you for buying Dell EMC	\$0	Each	18%		\$0	Other	ES-P1	
14609-812-4030	14609-812-4030	Storage High End	Education Services Training Credits 1 - Redeem at education.dell.com Expires 1yr	\$1	Each	18%		\$1	Other	ES-P1	
14609-812-4031	14609-812-4031	Storage High End	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	18%		\$8	Other	ES-P1	
14609-812-4032	14609-812-4032	Storage High End	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	18%		\$82	Other	ES-P1	
14609-812-4033	14609-812-4033	Storage High End	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	18%		\$820	Other	ES-P1	
14609-812-4034	14609-812-4034	Storage High End	Education Services Training Credits 10000 - Redeem at education.dell.com Expires	\$10,000	Each	18%		\$8,200	Other	ES-P1	
14609-812-4043	14609-812-4043	Storage High End	ProDeploy Plus Training Credits 1700 Redeem at education.dell.com Expires 1Yr	\$1,700	Each	18%		\$1,394	Other	ES-P1	
14609-823-9276	14609-823-9276	Storage High End	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	18%		\$984	Other	ES-P1	
14609-823-9284	14609-823-9284	Storage High End	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	18%		\$1,886	Other	ES-P1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
14609 823-9285	14609 823-9285	Storage High End	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	18%	\$2,419	Other	ES-P1	
14609 825-8623	14609 825-8623	Storage High End	Certified Deployment Partner T1 or Distributors	\$0	Each	18%	\$0	Other	ES-P1	
14609 825-8624	14609 825-8624	Storage High End	Certified Deployment Partner T2	\$0	Each	18%	\$0	Other	ES-P1	
14609 845-7153	14609 845-7153	Storage High End	ProDeploy Plus Add-on for PowerMax 2XXX Brick Upgrade Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 845-7154	14609 845-7154	Storage High End	ProDeploy for PowerMax 2XXX	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 845-7155	14609 845-7155	Storage High End	ProDeploy Plus Add-On for PowerMax 2XXX Rack Install Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 845-7156	14609 845-7156	Storage High End	ProDeploy Add-On for PowerMax 2XXX Rack Install Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 845-7158	14609 845-7158	Storage High End	Basic Deployment Add-On for PowerMax 2XXX Rack Install	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 845-7160	14609 845-7160	Storage High End	ProDeploy Plus for PowerMax 2XXX	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 845-7164	14609 845-7164	Storage High End	ProDeploy Add-on for PowerMax 2XXX Brick Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 845-7167	14609 845-7167	Storage High End	Basic Deployment for PowerMax 2XXX	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1950	14609 846-1950	Storage High End	ProDeploy Add-On for PowerMax Resource Pool Design Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1952	14609 846-1952	Storage High End	ProDeploy Add-On Implementation for PowerMax TimeFinder Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1953	14609 846-1953	Storage High End	ProDeploy Add-On for PowerMax Capacity Pack Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1954	14609 846-1954	Storage High End	ProDeploy Add-On Implementation for PowerMax SRDF Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1956	14609 846-1956	Storage High End	ProDeploy Plus Add-On for PowerMax FEIO Module Upgrade Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1961	14609 846-1961	Storage High End	ProDeploy Add-On for PowerMax Implementation for File Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1962	14609 846-1962	Storage High End	ProDeploy Plus Add-On Implementation for PowerMax SRDF Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1967	14609 846-1967	Storage High End	ProDeploy Plus Add-On for PowerMax Resource Pool Design Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1972	14609 846-1972	Storage High End	ProDeploy Plus for PowerMax Base Upgrade	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1973	14609 846-1973	Storage High End	ProDeploy Add-On for PowerMax Array Deployment Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1974	14609 846-1974	Storage High End	ProDeploy Add-On for PowerMax 2-Host Implementation Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1975	14609 846-1975	Storage High End	ProDeploy Plus Add-On Implementation for PowerMax TimeFinder Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1978	14609 846-1978	Storage High End	ProDeploy Plus Add-On for PowerMax Capacity Pack Upgrade Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1979	14609 846-1979	Storage High End	ProDeploy Plus Add-On for PowerMax Installation for eNAS Upgrade Requires	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1980	14609 846-1980	Storage High End	ProDeploy Add-On for PowerMax Memory Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1984	14609 846-1984	Storage High End	Zero Dollar ESRS Install	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1985	14609 846-1985	Storage High End	ProDeploy Plus Add-On for PowerMax Memory Upgrade Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1992	14609 846-1992	Storage High End	ProDeploy Plus Add-On for PowerMax Array Deployment Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1993	14609 846-1993	Storage High End	ProDeploy Plus Add-On for PowerMax Implementation for File Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1994	14609 846-1994	Storage High End	ProDeploy Plus Add-On for PowerMax Host Deployment Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1995	14609 846-1995	Storage High End	ProDeploy Plus Add-On for PowerMax 2-Host Implementation Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1996	14609 846-1996	Storage High End	ProDeploy Add-On for PowerMax Cloud Removal Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1997	14609 846-1997	Storage High End	ProDeploy Add-On for PowerMax Cloud Addition Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-1999	14609 846-1999	Storage High End	VMAX Family Health Check Subscription	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2000	14609 846-2000	Storage High End	VMAX Family Health Check Event	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2001	14609 846-2001	Storage High End	30-day Post-project Configuration Assistance VMAX	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2002	14609 846-2002	Storage High End	ProDeploy Add-On for PowerMax Host Deployment Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2025	14609 846-2025	Storage High End	ProDeploy for PowerMax Base Upgrade	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2026	14609 846-2026	Storage High End	ProDeploy Plus Add-On for PowerMax Vault Flash Module Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2027	14609 846-2027	Storage High End	ProDeploy Add-On for PowerMax FEIO Module Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2028	14609 846-2028	Storage High End	ProDeploy Plus Add-On for PowerMax Cloud Removal Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2030	14609 846-2030	Storage High End	ProDeploy Add-On for PowerMax Vault Flash Module Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2031	14609 846-2031	Storage High End	ProDeploy Plus Add-On for PowerMax Cloud Addition Upgrade Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 846-2032	14609 846-2032	Storage High End	ProDeploy Add-On for PowerMax Installation for eNAS Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1	
14609 953-8349	14609 953-8349	Storage High End	Thank You for Choosing Dell	\$0	Each	18%	\$0	Other	ES-P1	
14610 007-1527	14610 007-1527	Storage High End	Total Includes Shipping and Handling	\$0	Each	18%	\$0	Other	ES-P1	
14610 009-4364	14610 009-4364	Storage High End	Shipping and Handling	\$0	Each	18%	\$0	Other	ES-P1	
14610 009-4877	14610 009-4877	Storage High End	Provincial Government Order	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCQ	14610 210-AXCQ	Storage High End	PowerMax 2000 BASE 512GB	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCR	14610 210-AXCR	Storage High End	PowerMax 2000 ADD 512GB	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCS	14610 210-AXCS	Storage High End	PowerMax 2000 ADD 512GB UPG FIELD	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCT	14610 210-AXCT	Storage High End	PowerMax 2000 BASE 512GB L9	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCU	14610 210-AXCU	Storage High End	PowerMax 2000 ADD 512GB L9	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCV	14610 210-AXCV	Storage High End	PowerMax 2000 ADD 512GB UPG FIELD L9	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCW	14610 210-AXCW	Storage High End	PowerMax 2000 BASE 1024GB	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCX	14610 210-AXCX	Storage High End	PowerMax 2000 ADD 1024GB	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCY	14610 210-AXCY	Storage High End	PowerMax 2000 ADD 1024GB UPG FIELD	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXCZ	14610 210-AXCZ	Storage High End	PowerMax 2000 BASE 1024GB L9	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXDB	14610 210-AXDB	Storage High End	PowerMax 2000 ADD 1024GB L9	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXDC	14610 210-AXDC	Storage High End	PowerMax 2000 ADD 1024GB UPG FIELD L9	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXDD	14610 210-AXDD	Storage High End	PowerMax 2000 BASE 2048GB	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXDE	14610 210-AXDE	Storage High End	PowerMax 2000 ADD 2048GB	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXDF	14610 210-AXDF	Storage High End	PowerMax 2000 ADD 2048GB UPG FIELD	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXDG	14610 210-AXDG	Storage High End	PowerMax 2000 BASE 2048GB L9	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXDH	14610 210-AXDH	Storage High End	PowerMax 2000 ADD 2048GB L9	\$0	Each	18%	\$0	Other	ES-P1	
14610 210-AXDI	14610 210-AXDI	Storage High End	PowerMax 2000 ADD 2048GB UPG FIELD L9	\$0	Each	18%	\$0	Other	ES-P1	
14610 332-1286	14610 332-1286	Storage High End	US Order	\$0	Each	18%	\$0	Other	ES-P1	
14610 379-BDPD	14610 379-BDPD	Storage High End	ISG Product (info)	\$0	Each	18%	\$0	Other	ES-P1	
14610 379-BDUV	14610 379-BDUV	Storage High End	Upgrade Order	\$0	Each	18%	\$0	Other	ES-P1	
14610 389-DRZZ	14610 389-DRZZ	Storage High End	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	18%	\$0	Other	ES-P1	
14610 449-BBQU	14610 449-BBQU	Storage High End	PowerMax 2000 ESS BASE 512GB	\$269,265	Each	18%	\$220,797	Other	ES-P1	
14610 449-BBQV	14610 449-BBQV	Storage High End	PowerMax 2000 ESS ADD 512GB	\$269,265	Each	18%	\$220,797	Other	ES-P1	
14610 449-BBQW	14610 449-BBQW	Storage High End	PowerMax 2000 ESS ADD 512GB UFD	\$323,120	Each	18%	\$264,958	Other	ES-P1	
14610 449-BBQX	14610 449-BBQX	Storage High End	PowerMax 2000 PRO BASE 512GB	\$300,890	Each	18%	\$246,730	Other	ES-P1	
14610 449-BBQY	14610 449-BBQY	Storage High End	PowerMax 2000 PRO ADD 512GB	\$300,890	Each	18%	\$246,730	Other	ES-P1	
14610 449-BBQZ	14610 449-BBQZ	Storage High End	PowerMax 2000 PRO ADD 512GB UFD	\$361,070	Each	18%	\$296,077	Other	ES-P1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use (DROP-DOWN)	
14610 449-BBRB	14610 449-BBRB	Storage High End	PowerMax 2000 ESS HW ONLY BASE 512GB	\$234,120	Each	18%	\$191,978	Other	ES-P1
14610 449-BBRC	14610 449-BBRC	Storage High End	PowerMax 2000 ESS HW ONLY ADD 512GB	\$234,120	Each	18%	\$191,978	Other	ES-P1
14610 449-BBRD	14610 449-BBRD	Storage High End	PowerMax 2000 ESS HW ONLY ADD 512GB UFD	\$287,975	Each	18%	\$236,140	Other	ES-P1
14610 449-BBRE	14610 449-BBRE	Storage High End	PowerMax 2000 PRO HW ONLY BASE 512GB	\$234,120	Each	18%	\$191,978	Other	ES-P1
14610 449-BBRF	14610 449-BBRF	Storage High End	PowerMax 2000 PRO HW ONLY ADD 512GB	\$234,120	Each	18%	\$191,978	Other	ES-P1
14610 449-BBRG	14610 449-BBRG	Storage High End	PowerMax 2000 ESS BASE 1024GB	\$295,150	Each	18%	\$242,023	Other	ES-P1
14610 449-BBRH	14610 449-BBRH	Storage High End	PowerMax 2000 ESS ADD 1024GB	\$295,150	Each	18%	\$242,023	Other	ES-P1
14610 449-BBRI	14610 449-BBRI	Storage High End	PowerMax 2000 ESS ADD 1024GB UFD	\$354,180	Each	18%	\$290,428	Other	ES-P1
14610 449-BBRJ	14610 449-BBRJ	Storage High End	PowerMax 2000 PRO BASE 1024GB	\$326,775	Each	18%	\$267,956	Other	ES-P1
14610 449-BBRK	14610 449-BBRK	Storage High End	PowerMax 2000 PRO ADD 1024GB	\$326,775	Each	18%	\$267,956	Other	ES-P1
14610 449-BBRL	14610 449-BBRL	Storage High End	PowerMax 2000 PRO ADD 1024GB UFD	\$392,130	Each	18%	\$321,647	Other	ES-P1
14610 449-BBRM	14610 449-BBRM	Storage High End	PowerMax 2000 PRO BASES 1024GB	\$946,055	Each	18%	\$775,765	Other	ES-P1
14610 449-BBRN	14610 449-BBRN	Storage High End	PowerMax 2000 PRO ADDS 1024GB	\$946,055	Each	18%	\$775,765	Other	ES-P1
14610 449-BBRO	14610 449-BBRO	Storage High End	PowerMax 2000 PRO ADDS 1024GB UFD	\$1,135,265	Each	18%	\$930,917	Other	ES-P1
14610 449-BBRP	14610 449-BBRP	Storage High End	PowerMax 2000 ESS HW ONLY BASE 1024GB	\$260,005	Each	18%	\$213,204	Other	ES-P1
14610 449-BBRQ	14610 449-BBRQ	Storage High End	PowerMax 2000 ESS HW ONLY ADD 1024GB	\$260,005	Each	18%	\$213,204	Other	ES-P1
14610 449-BBRR	14610 449-BBRR	Storage High End	PowerMax 2000 ESS HW ONLY ADD 1024GB UFD	\$319,035	Each	18%	\$261,609	Other	ES-P1
14610 449-BBRS	14610 449-BBRS	Storage High End	PowerMax 2000 PRO HW ONLY BASE 1024GB	\$260,005	Each	18%	\$213,204	Other	ES-P1
14610 449-BBRT	14610 449-BBRT	Storage High End	PowerMax 2000 PRO HW ONLY ADD 1024GB	\$260,005	Each	18%	\$213,204	Other	ES-P1
14610 449-BBRU	14610 449-BBRU	Storage High End	PowerMax 2000 PRO HW ONLY ADD 1024GB UFD	\$325,360	Each	18%	\$266,795	Other	ES-P1
14610 449-BBRV	14610 449-BBRV	Storage High End	PowerMax 2000 PRO HW ONLY BASES 1024GB	\$818,585	Each	18%	\$671,240	Other	ES-P1
14610 449-BBRW	14610 449-BBRW	Storage High End	PowerMax 2000 PRO HW ONLY ADDS 1024GB	\$818,585	Each	18%	\$671,240	Other	ES-P1
14610 449-BBRX	14610 449-BBRX	Storage High End	PowerMax 2000 PRO HW ONLY ADDS 1024GB UF	\$1,007,795	Each	18%	\$826,392	Other	ES-P1
14610 449-BBRY	14610 449-BBRY	Storage High End	PowerMax 2000 ESS BASE 2048GB	\$362,945	Each	18%	\$297,615	Other	ES-P1
14610 449-BBRZ	14610 449-BBRZ	Storage High End	PowerMax 2000 ESS ADD 2048GB	\$362,945	Each	18%	\$297,615	Other	ES-P1
14610 449-BBSB	14610 449-BBSB	Storage High End	PowerMax 2000 ESS ADD 2048GB UFD	\$435,530	Each	18%	\$357,135	Other	ES-P1
14610 449-BBSC	14610 449-BBSC	Storage High End	PowerMax 2000 PRO BASE 2048GB	\$394,570	Each	18%	\$323,647	Other	ES-P1
14610 449-BBSD	14610 449-BBSD	Storage High End	PowerMax 2000 PRO ADD 2048GB	\$394,570	Each	18%	\$323,647	Other	ES-P1
14610 449-BBSE	14610 449-BBSE	Storage High End	PowerMax 2000 PRO ADD 2048GB UFD	\$473,480	Each	18%	\$388,254	Other	ES-P1
14610 449-BBSF	14610 449-BBSF	Storage High End	PowerMax 2000 ESS HW ONLY BASE 2048GB	\$327,800	Each	18%	\$268,796	Other	ES-P1
14610 449-BBSG	14610 449-BBSG	Storage High End	PowerMax 2000 ESS HW ONLY ADD 2048GB	\$327,800	Each	18%	\$268,796	Other	ES-P1
14610 449-BBSH	14610 449-BBSH	Storage High End	PowerMax 2000 ESS HW ONLY ADD 2048GB UFD	\$400,385	Each	18%	\$328,316	Other	ES-P1
14610 449-BBSI	14610 449-BBSI	Storage High End	PowerMax 2000 PRO HW ONLY BASE 2048GB	\$327,800	Each	18%	\$268,796	Other	ES-P1
14610 449-BBSJ	14610 449-BBSJ	Storage High End	PowerMax 2000 PRO HW ONLY ADD 2048GB	\$327,800	Each	18%	\$268,796	Other	ES-P1
14610 449-BBSK	14610 449-BBSK	Storage High End	PowerMax 2000 PRO HW ONLY ADD 2048GB UPG	\$406,710	Each	18%	\$333,502	Other	ES-P1
14610 449-BBSL	14610 449-BBSL	Storage High End	PowerMax 2000 PRO HW ONLY ADD 2048GB UFD	\$406,710	Each	18%	\$333,502	Other	ES-P1
14610 449-BBSM	14610 449-BBSM	Storage High End	PowerMax 2000 PRO HW ONLY ADD 512GB UFD	\$294,300	Each	18%	\$241,326	Other	ES-P1
14610 460-5909	14610 460-5909	Storage High End	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	18%	\$0	Other	ES-P1
14610 460-8531	14610 460-8531	Storage High End	OCONUS Delivery - PowerVault	\$168	Each	18%	\$138	Other	ES-P1
14610 460-9052	14610 460-9052	Storage High End	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	18%	\$0	Other	ES-P1
14610 460-9900	14610 460-9900	Storage High End	GSA Contract #GS-35F-4076D	\$0	Each	18%	\$0	Other	ES-P1
14610 461-0497	14610 461-0497	Storage High End	PO Requires : Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	18%	\$0	Other	ES-P1
14610 468-8025	14610 468-8025	Storage High End	Africa Power Vault OCONUS Delivery	\$375	Each	18%	\$308	Other	ES-P1
14610 468-8026	14610 468-8026	Storage High End	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	18%	\$205	Other	ES-P1
14610 468-8027	14610 468-8027	Storage High End	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	18%	\$144	Other	ES-P1
14610 468-8028	14610 468-8028	Storage High End	Europe Power Vault OCONUS Delivery	\$125	Each	18%	\$103	Other	ES-P1
14610 468-8029	14610 468-8029	Storage High End	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	18%	\$513	Other	ES-P1
14607 007-1527	14607 007-1527	Storage High End	Total Includes Shipping and Handling	\$0	Each	18%	\$0	Other	ES-P1
14607 009-4364	14607 009-4364	Storage High End	Shipping and Handling	\$0	Each	18%	\$0	Other	ES-P1
14607 009-4877	14607 009-4877	Storage High End	Provincial Government Order	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBB	14607 195-BBBB	Storage High End	PowerMax 8000 SYS BAY1 3D	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBC	14607 195-BBBC	Storage High End	PowerMax 8000 SYS BAY1 3Y	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBD	14607 195-BBBD	Storage High End	PowerMax 8000 SYS BAY1 1P	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBE	14607 195-BBBE	Storage High End	PowerMax 8000 ADD SYS BAY 3D	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBF	14607 195-BBBF	Storage High End	PowerMax 8000 ADD SYS BAY 3Y	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBG	14607 195-BBBG	Storage High End	PowerMax 8000 ADD SYS BAY 1P	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBH	14607 195-BBBH	Storage High End	PowerMax 8000 ADD SYS BAY 3D UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBI	14607 195-BBBI	Storage High End	PowerMax 8000 ADD SYS BAY 3Y UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBJ	14607 195-BBBJ	Storage High End	PowerMax 8000 ADD SYS BAY 1P UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBL	14607 195-BBBL	Storage High End	PowerMax 8000 VBRICK 6 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBM	14607 195-BBBM	Storage High End	PowerMax 8000 ADD SYS BAY 3D SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBN	14607 195-BBBN	Storage High End	PowerMax 8000 ADD SYS BAY 3D UPG SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBO	14607 195-BBBO	Storage High End	PowerMax 8000 SYS BAY1 3D SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 195-BBBQ	14607 195-BBBQ	Storage High End	PowerMax 8000 SYS BAY1 3Y	\$0	Each	18%	\$0	Other	ES-P1
14607 196-BBBB	14607 196-BBBB	Storage High End	PowerMax 8000 FABRIC	\$0	Each	18%	\$0	Other	ES-P1
14607 196-BBBC	14607 196-BBBC	Storage High End	PowerMax 8000 FABRIC 3RD PARTY	\$0	Each	18%	\$0	Other	ES-P1
14607 196-BBBD	14607 196-BBBD	Storage High End	PowerMax 8000 FABRIC UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 196-BBBE	14607 196-BBBE	Storage High End	PowerMax 8000 FABRIC UPG 3RD PARTY	\$0	Each	18%	\$0	Other	ES-P1
14607 198-BBBB	14607 198-BBBB	Storage High End	PowerMax 8000 ENGINE 5 DSP CBLOPTICS KIT	\$9,060	Each	18%	\$7,429	Other	ES-P1
14607 198-BBBC	14607 198-BBBC	Storage High End	PowerMax 8000 ENGINE 6 DSP CBLOPTICS KIT	\$9,060	Each	18%	\$7,429	Other	ES-P1
14607 198-BBBD	14607 198-BBBD	Storage High End	PowerMax 8000 ENGINE 7 DSP CBLOPTICS KIT	\$9,060	Each	18%	\$7,429	Other	ES-P1
14607 198-BBBE	14607 198-BBBE	Storage High End	PowerMax 8000 ENGINE 8 DSP CBLOPTICS KIT	\$9,060	Each	18%	\$7,429	Other	ES-P1
14607 198-BBBF	14607 198-BBBF	Storage High End	PowerMax 8000 ENG 5 DSP CBLOPTIC KIT UPG	\$9,380	Each	18%	\$7,692	Other	ES-P1
14607 198-BBBG	14607 198-BBBG	Storage High End	PowerMax 8000 ENG 6 DSP CBLOPTIC KIT UPG	\$9,380	Each	18%	\$7,692	Other	ES-P1
14607 198-BBBH	14607 198-BBBH	Storage High End	PowerMax 8000 ENG 7 DSP CBLOPTIC KIT UPG	\$9,380	Each	18%	\$7,692	Other	ES-P1
14607 198-BBBI	14607 198-BBBI	Storage High End	PowerMax 8000 ENG 8 DSP CBLOPTIC KIT UPG	\$9,380	Each	18%	\$7,692	Other	ES-P1
14607 210-AXBQ	14607 210-AXBQ	Storage High End	PowerMax 8000 SYS BAY1 3D PSNT	\$0	Each	18%	\$0	Other	ES-P1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price	UoM				
14607 395-BBHL	14607 395-BBHL	Storage High End	750GB SCM R1 CKD3390 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14607 395-BBHM	14607 395-BBHM	Storage High End	1500GB SCM R1 CKD3390 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14607 395-BBHN	14607 395-BBHN	Storage High End	15360GB EFD R1 CKD3390 TRACKING MODEL	\$0	Each	18%	\$0	Other	ES-P1
14607 395-BBHO	14607 395-BBHO	Storage High End	Embedded NAS Base PowerMax 8000 ESS	\$133,335	Each	18%	\$109,335	Other	ES-P1
14607 395-BBHP	14607 395-BBHP	Storage High End	Embedded NAS Base PowerMax 8000 PRO	\$0	Each	18%	\$0	Other	ES-P1
14607 395-BBHQ	14607 395-BBHQ	Storage High End	Embedded NAS Base PowerMax 8000 ESS UPG	\$133,335	Each	18%	\$109,335	Other	ES-P1
14607 395-BBHR	14607 395-BBHR	Storage High End	Embedded NAS Base PowerMax 8000 PRO UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 395-BBHS	14607 395-BBHS	Storage High End	PowerMax 8000 VXBLOCK RACK TRK MODEL UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 395-BBHT	14607 395-BBHT	Storage High End	PowerMax 8000 VXBLOCK RACK TRK MODEL	\$0	Each	18%	\$0	Other	ES-P1
14607 395-BBHX	14607 395-BBHX	Storage High End	VMAX 25Gb iSCSI Port Tracking Model	\$1,000,000	Each	18%	\$820,000	Other	ES-P1
14607 400-BJXV	14607 400-BJXV	Storage High End	PowerMax 8000 MF RAID6(6+2) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJXW	14607 400-BJXW	Storage High End	PowerMax 8000 MF RAID6(6+2) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJXX	14607 400-BJXX	Storage High End	PowerMax 8000 MF RAID6(6+2) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJXY	14607 400-BJXY	Storage High End	PowerMax 8000 MF RAID6(6+2) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJXZ	14607 400-BJXZ	Storage High End	PowerMax 8000 RAID6(6+2) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYB	14607 400-BJYB	Storage High End	PowerMax 8000 RAID6(6+2) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYC	14607 400-BJYC	Storage High End	PowerMax 8000 RAID6(6+2) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYD	14607 400-BJYD	Storage High End	PowerMax 8000 RAID6(6+2) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYE	14607 400-BJYE	Storage High End	PowerMax 8000 MF RAID6(6+2) 750GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYF	14607 400-BJYF	Storage High End	PowerMax 8000 MF RAID6(6+2) 1500GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYG	14607 400-BJYG	Storage High End	PowerMax 8000 RAID6(6+2) 750GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYH	14607 400-BJYH	Storage High End	PowerMax 8000 RAID6(6+2) 1500GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYI	14607 400-BJYI	Storage High End	PowerMax 8000 MF RAID5(7+1) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYJ	14607 400-BJYJ	Storage High End	PowerMax 8000 MF RAID5(7+1) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYK	14607 400-BJYK	Storage High End	PowerMax 8000 MF RAID5(7+1) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYL	14607 400-BJYL	Storage High End	PowerMax 8000 MF RAID5(7+1) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYM	14607 400-BJYM	Storage High End	PowerMax 8000 RAID5(7+1) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYN	14607 400-BJYN	Storage High End	PowerMax 8000 RAID5(7+1) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYO	14607 400-BJYO	Storage High End	PowerMax 8000 RAID5(7+1) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYP	14607 400-BJYP	Storage High End	PowerMax 8000 RAID5(7+1) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYQ	14607 400-BJYQ	Storage High End	PowerMax 8000 MF RAID5(7+1) 750GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYR	14607 400-BJYR	Storage High End	PowerMax 8000 MF RAID5(7+1) 1500GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYS	14607 400-BJYS	Storage High End	PowerMax 8000 RAID5(7+1) 750GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYT	14607 400-BJYT	Storage High End	PowerMax 8000 RAID5(7+1) 1500GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYU	14607 400-BJYU	Storage High End	PowerMax 8000 750GB Flash Spare	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYV	14607 400-BJYV	Storage High End	PowerMax 8000 750GB Add Flash Spare	\$60,025	Each	18%	\$49,221	Other	ES-P1
14607 400-BJYW	14607 400-BJYW	Storage High End	PowerMax 8000 1500GB Flash Spare	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYX	14607 400-BJYX	Storage High End	PowerMax 8000 1500GB Add Flash Spare	\$120,050	Each	18%	\$98,441	Other	ES-P1
14607 400-BJYY	14607 400-BJYY	Storage High End	PowerMax 8000 1.92TB SPARE	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJYZ	14607 400-BJYZ	Storage High End	PowerMax 8000 1.92TB ADD SPARE	\$27,940	Each	18%	\$22,911	Other	ES-P1
14607 400-BJZB	14607 400-BJZB	Storage High End	PowerMax 8000 3.84TB SPARE	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZC	14607 400-BJZC	Storage High End	PowerMax 8000 3.84TB ADD SPARE	\$55,880	Each	18%	\$45,822	Other	ES-P1
14607 400-BJZD	14607 400-BJZD	Storage High End	PowerMax 8000 7.68TB SPARE	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZE	14607 400-BJZE	Storage High End	PowerMax 8000 7.68TB ADD SPARE	\$111,765	Each	18%	\$91,638	Other	ES-P1
14607 400-BJZF	14607 400-BJZF	Storage High End	PowerMax 8000 15360GB SPARE	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZG	14607 400-BJZG	Storage High End	PowerMax 8000 15360GB ADD SPARE	\$223,510	Each	18%	\$183,278	Other	ES-P1
14607 400-BJZH	14607 400-BJZH	Storage High End	PowerMax 8000 MF RAID6(6+2) 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZJ	14607 400-BJZJ	Storage High End	PowerMax 8000 MF RAID6(6+2) 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZL	14607 400-BJZL	Storage High End	PowerMax 8000 MF RAID6(6+2) 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZN	14607 400-BJZN	Storage High End	PowerMax 8000 MF RAID6(6+2) 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZP	14607 400-BJZP	Storage High End	PowerMax 8000 MF RAID6(6+2) 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZR	14607 400-BJZR	Storage High End	PowerMax 8000 MF RAID6(6+2) 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZT	14607 400-BJZT	Storage High End	PowerMax 8000 RAID6(6+2) 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZV	14607 400-BJZV	Storage High End	PowerMax 8000 RAID6(6+2) 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZX	14607 400-BJZX	Storage High End	PowerMax 8000 RAID6(6+2) 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BJZZ	14607 400-BJZZ	Storage High End	PowerMax 8000 RAID6(6+2) 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBE	14607 400-BKBE	Storage High End	PowerMax 8000 RAID6(6+2) 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBG	14607 400-BKBG	Storage High End	PowerMax 8000 MF RAID5(7+1) 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBI	14607 400-BKBI	Storage High End	PowerMax 8000 MF RAID5(7+1) 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBK	14607 400-BKBK	Storage High End	PowerMax 8000 MF RAID5(7+1) 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBM	14607 400-BKBM	Storage High End	PowerMax 8000 MF RAID5(7+1) 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBO	14607 400-BKBO	Storage High End	PowerMax 8000 MF RAID5(7+1) 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBQ	14607 400-BKBQ	Storage High End	PowerMax 8000 MF RAID5(7+1) 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBS	14607 400-BKBS	Storage High End	PowerMax 8000 RAID5(7+1) 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBV	14607 400-BKBV	Storage High End	PowerMax 8000 RAID5(7+1) 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBW	14607 400-BKBW	Storage High End	PowerMax 8000 RAID5(7+1) 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKBX	14607 400-BKBX	Storage High End	PowerMax 8000 RAID5(7+1) 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKCB	14607 400-BKCB	Storage High End	PowerMax 8000 RAID5(7+1) 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKCD	14607 400-BKCD	Storage High End	PowerMax 8000 RAID5(7+1) 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKCF	14607 400-BKCF	Storage High End	PowerMax 8000 750GB Flash Spare UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKCH	14607 400-BKCH	Storage High End	PowerMax 8000 750GB Add Flash Spare UPG	\$72,030	Each	18%	\$59,065	Other	ES-P1
14607 400-BKCI	14607 400-BKCI	Storage High End	PowerMax 8000 1500GB Flash Spare UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKCL	14607 400-BKCL	Storage High End	PowerMax 8000 1500GB Add Flash Spare UPG	\$144,060	Each	18%	\$118,129	Other	ES-P1
14607 400-BKCN	14607 400-BKCN	Storage High End	PowerMax 8000 1.92TB SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKCP	14607 400-BKCP	Storage High End	PowerMax 8000 1.92TB ADD SPARE UPG	\$36,320	Each	18%	\$29,782	Other	ES-P1
14607 400-BKCR	14607 400-BKCR	Storage High End	PowerMax 8000 3.84TB SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKCT	14607 400-BKCT	Storage High End	PowerMax 8000 3.84TB ADD SPARE UPG	\$72,645	Each	18%	\$59,569	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
14607 400-BKCV	14607 400-BKCV	Storage High End	PowerMax 8000 7.68TB SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKCX	14607 400-BKCX	Storage High End	PowerMax 8000 7.68TB ADD SPARE UPG	\$145,285	Each	18%	\$119,134	Other	ES-P1
14607 400-BKCC	14607 400-BKCC	Storage High End	PowerMax 8000 15360GB SPARE UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKDC	14607 400-BKDC	Storage High End	PowerMax 8000 15360GB ADD SPARE UPG	\$268,210	Each	18%	\$219,932	Other	ES-P1
14607 400-BKQI	14607 400-BKQI	Storage High End	PowerMax 8000 RAID1 (Mirrored) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQJ	14607 400-BKQJ	Storage High End	PowerMax 8000 RAID1 (Mirrored) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQK	14607 400-BKQK	Storage High End	PowerMax 8000 RAID1 (Mirrored) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQL	14607 400-BKQL	Storage High End	PowerMax 8000 MF RAID1 (Mirrored) 1.92TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQM	14607 400-BKQM	Storage High End	PowerMax 8000 MF RAID1 (Mirrored) 3.84TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQN	14607 400-BKQN	Storage High End	PowerMax 8000 MF RAID1 (Mirrored) 7.68TB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQO	14607 400-BKQO	Storage High End	PowerMax 8000 RAID1 (Mirrored) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQP	14607 400-BKQP	Storage High End	PowerMax 8000 MF RAID1 (Mirrored) 15360GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQQ	14607 400-BKQQ	Storage High End	PowerMax 8000 RAID1 (Mirrored) 750GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQR	14607 400-BKQR	Storage High End	PowerMax 8000 RAID1 (Mirrored) 1500GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQS	14607 400-BKQS	Storage High End	PowerMax 8000 MF RAID1 (Mirrored) 750GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQT	14607 400-BKQT	Storage High End	PowerMax 8000 MF RAID1 (Mirrored) 1500GB	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQU	14607 400-BKQU	Storage High End	PowerMax 8000 RAID1 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQW	14607 400-BKQW	Storage High End	PowerMax 8000 RAID1 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKQY	14607 400-BKQY	Storage High End	PowerMax 8000 RAID1 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKRB	14607 400-BKRB	Storage High End	PowerMax 8000 MF RAID1 1.92TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKRD	14607 400-BKRD	Storage High End	PowerMax 8000 MF RAID1 3.84TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKRF	14607 400-BKRF	Storage High End	PowerMax 8000 MF RAID1 7.68TB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKRH	14607 400-BKRH	Storage High End	PowerMax 8000 RAID1 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKRL	14607 400-BKRL	Storage High End	PowerMax 8000 MF RAID1 15360GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKRL	14607 400-BKRL	Storage High End	PowerMax 8000 RAID1 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKRN	14607 400-BKRN	Storage High End	PowerMax 8000 RAID1 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKRP	14607 400-BKRP	Storage High End	PowerMax 8000 MF RAID1 750GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 400-BKRR	14607 400-BKRR	Storage High End	PowerMax 8000 MF RAID1 1500GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 449-BBTI	14607 449-BBTI	Storage High End	PowerMax 8000F SCM CAPACITY	\$33,665	Each	18%	\$27,605	Other	ES-P1
14607 449-BBTJ	14607 449-BBTJ	Storage High End	PowerMax 8000F SCM CAPACITY UPG	\$40,400	Each	18%	\$33,128	Other	ES-P1
14607 449-BBTK	14607 449-BBTK	Storage High End	PowerMax 8000 ESS CAPACITY	\$10,585	Each	18%	\$8,680	Other	ES-P1
14607 449-BBTL	14607 449-BBTL	Storage High End	PowerMax 8000 ESS CAPACITY UPG	\$12,700	Each	18%	\$10,414	Other	ES-P1
14607 449-BBTM	14607 449-BBTM	Storage High End	PowerMax 8000X SCM CAPACITY	\$36,540	Each	18%	\$29,963	Other	ES-P1
14607 449-BBTN	14607 449-BBTN	Storage High End	PowerMax 8000X SCM CAPACITY UPG	\$43,850	Each	18%	\$35,957	Other	ES-P1
14607 449-BBTO	14607 449-BBTO	Storage High End	PowerMax 8000 PRO CAPACITY	\$13,460	Each	18%	\$11,037	Other	ES-P1
14607 449-BBTP	14607 449-BBTP	Storage High End	PowerMax 8000 PRO CAPACITY UPG	\$16,150	Each	18%	\$13,243	Other	ES-P1
14607 449-BBTQ	14607 449-BBTQ	Storage High End	PowerMax 8000F MF SCM CAPACITY	\$32,155	Each	18%	\$26,367	Other	ES-P1
14607 449-BBTR	14607 449-BBTR	Storage High End	PowerMax 8000F MF SCM CAPACITY UPG	\$38,585	Each	18%	\$31,640	Other	ES-P1
14607 449-BBTS	14607 449-BBTS	Storage High End	PowerMax 8000X MF SCM CAPACITY	\$33,950	Each	18%	\$27,839	Other	ES-P1
14607 449-BBTT	14607 449-BBTT	Storage High End	PowerMax 8000X MF SCM CAPACITY UPG	\$40,740	Each	18%	\$33,407	Other	ES-P1
14607 449-BBTU	14607 449-BBTU	Storage High End	PowerMax 8000 ESS SCM HW ONLY CAPACITY	\$30,470	Each	18%	\$24,985	Other	ES-P1
14607 449-BBTV	14607 449-BBTV	Storage High End	PowerMax 8000 ESS SCM HW ONLY CAP UPG	\$37,205	Each	18%	\$30,508	Other	ES-P1
14607 449-BBTW	14607 449-BBTW	Storage High End	PowerMax 8000 ESS TLA Non-Vbrick Cap	\$7,390	Each	18%	\$6,060	Other	ES-P1
14607 449-BBTX	14607 449-BBTX	Storage High End	PowerMax 8000 ESS TLA Non-Vbrick Cap Upg	\$9,505	Each	18%	\$7,794	Other	ES-P1
14607 449-BBTY	14607 449-BBTY	Storage High End	PowerMax 8000 PRO SCM HW ONLY CAPACITY	\$30,470	Each	18%	\$24,985	Other	ES-P1
14607 449-BBTZ	14607 449-BBTZ	Storage High End	PowerMax 8000 PRO TLA Non-Vbrick Cap	\$7,390	Each	18%	\$6,060	Other	ES-P1
14607 449-BBUB	14607 449-BBUB	Storage High End	PowerMax 8000 PRO TLA Non-Vbrick Cap Upg	\$10,080	Each	18%	\$8,266	Other	ES-P1
14607 449-BBUC	14607 449-BBUC	Storage High End	PowerMax 8000 ESS MF SCM HW ONLY CAP	\$30,470	Each	18%	\$24,985	Other	ES-P1
14607 449-BBUD	14607 449-BBUD	Storage High End	PowerMax 8000 PRO MF SCM HW ONLY CAP	\$30,470	Each	18%	\$24,985	Other	ES-P1
14607 449-BBUE	14607 449-BBUE	Storage High End	PowerMax 8000 PRO MF SCM HW ONLY CAP UPG	\$37,260	Each	18%	\$30,553	Other	ES-P1
14607 449-BBUF	14607 449-BBUF	Storage High End	PowerMax 8000 ESS MF TLA Non-Vbrick Cap	\$7,390	Each	18%	\$6,060	Other	ES-P1
14607 449-BBUG	14607 449-BBUG	Storage High End	PowerMax 8000 ESS MF TLANon-Vbrick CapUP	\$9,205	Each	18%	\$7,548	Other	ES-P1
14607 449-BBUH	14607 449-BBUH	Storage High End	PowerMax 8000 PRO MF TLA Non-Vbrick Cap	\$7,390	Each	18%	\$6,060	Other	ES-P1
14607 449-BBUI	14607 449-BBUI	Storage High End	PowerMax 8000 PRO MF TLANon-Vbrick CapUP	\$9,715	Each	18%	\$7,966	Other	ES-P1
14607 449-BBUJ	14607 449-BBUJ	Storage High End	PowerMax 8000 ESS MF CAPACITY	\$9,075	Each	18%	\$7,442	Other	ES-P1
14607 449-BBUK	14607 449-BBUK	Storage High End	PowerMax 8000 ESS MF CAPACITY UPG	\$10,890	Each	18%	\$8,930	Other	ES-P1
14607 449-BBUL	14607 449-BBUL	Storage High End	PowerMax 8000 PRO MF CAPACITY	\$10,870	Each	18%	\$8,913	Other	ES-P1
14607 449-BBUM	14607 449-BBUM	Storage High End	PowerMax 8000 PRO MF CAPACITY UPG	\$13,195	Each	18%	\$10,820	Other	ES-P1
14607 449-BBUP	14607 449-BBUP	Storage High End	PowerMax 8000 ESS SCM HW ONLY CAPACITY UPG	\$37,205	Each	18%	\$30,508	Other	ES-P1
14607 449-BBUQ	14607 449-BBUQ	Storage High End	PowerMax 8000 PRO SCM HW ONLY CAPACITY UPG	\$37,780	Each	18%	\$30,980	Other	ES-P1
14607 449-BBUT	14607 449-BBUT	Storage High End	PowerMax 8000 RAID 1 ESS	\$14,890	Each	18%	\$12,038	Other	ES-P1
14607 449-BBUU	14607 449-BBUU	Storage High End	PowerMax 8000 RAID 1 Pro	\$17,555	Each	18%	\$14,395	Other	ES-P1
14607 449-BBUV	14607 449-BBUV	Storage High End	PowerMax 8000 RAID 1 SCM ESS	\$50,549	Each	18%	\$41,450	Other	ES-P1
14607 449-BBUW	14607 449-BBUW	Storage High End	PowerMax 8000 RAID 1 SCM Pro	\$53,424	Each	18%	\$43,808	Other	ES-P1
14607 449-BBUX	14607 449-BBUX	Storage High End	PowerMax 8000 RAID 1 MF ESS	\$13,170	Each	18%	\$10,799	Other	ES-P1
14607 449-BBUY	14607 449-BBUY	Storage High End	PowerMax 8000 RAID 1 MF Pro	\$14,965	Each	18%	\$12,271	Other	ES-P1
14607 449-BBUZ	14607 449-BBUZ	Storage High End	PowerMax 8000 RAID 1 SCM MF ESS	\$48,914	Each	18%	\$40,109	Other	ES-P1
14607 449-BBVB	14607 449-BBVB	Storage High End	PowerMax 8000 RAID 1 SCM MF Pro	\$50,709	Each	18%	\$41,581	Other	ES-P1
14607 449-BBVC	14607 449-BBVC	Storage High End	PowerMax 8000 RAID 1 Hwo	\$11,485	Each	18%	\$9,418	Other	ES-P1
14607 449-BBVD	14607 449-BBVD	Storage High End	PowerMax 8000 RAID 1 MF Hwo	\$11,485	Each	18%	\$9,418	Other	ES-P1
14607 449-BBVE	14607 449-BBVE	Storage High End	PowerMax 8000 RAID 1 SCM Hwo	\$47,354	Each	18%	\$38,830	Other	ES-P1
14607 449-BBVF	14607 449-BBVF	Storage High End	PowerMax 8000 RAID 1 SCM MF Hwo	\$47,229	Each	18%	\$38,727	Other	ES-P1
14607 449-BBVG	14607 449-BBVG	Storage High End	PowerMax 8000 RAID 1 ESS UPG	\$17,616	Each	18%	\$14,445	Other	ES-P1
14607 449-BBVH	14607 449-BBVH	Storage High End	PowerMax 8000 RAID 1 Pro UPG	\$21,066	Each	18%	\$17,274	Other	ES-P1
14607 449-BBVI	14607 449-BBVI	Storage High End	PowerMax 8000 RAID 1 SCM ESS UPG	\$60,659	Each	18%	\$49,740	Other	ES-P1
14607 449-BBVJ	14607 449-BBVJ	Storage High End	PowerMax 8000 RAID 1 SCM Pro UPG	\$64,109	Each	18%	\$52,569	Other	ES-P1
14607 449-BBVK	14607 449-BBVK	Storage High End	PowerMax 8000 RAID 1 MF Pro UPG	\$21,066	Each	18%	\$17,274	Other	ES-P1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
14607-449-BBVL	14607-449-BBVL	Storage High End	PowerMax 8000 RAID 1 SCM MF ESS UPG	\$58,696	Each	18%	\$48,131	Other	ES-P1
14607-449-BBVM	14607-449-BBVM	Storage High End	PowerMax 8000 RAID 1 SCM MF Pro UPG	\$60,850	Each	18%	\$49,897	Other	ES-P1
14607-449-BBVN	14607-449-BBVN	Storage High End	PowerMax 8000 RAID 1 Hwo UPG	\$13,782	Each	18%	\$11,301	Other	ES-P1
14607-449-BBVO	14607-449-BBVO	Storage High End	PowerMax 8000 RAID 1 SCM Hwo UPG	\$56,825	Each	18%	\$46,597	Other	ES-P1
14607-449-BBVP	14607-449-BBVP	Storage High End	PowerMax 8000 RAID 1 SCM MF Hwo UPG	\$56,674	Each	18%	\$46,473	Other	ES-P1
14607-449-BBVQ	14607-449-BBVQ	Storage High End	PowerMax 8000 RAID 1 MF ESS UPG	\$15,804	Each	18%	\$12,959	Other	ES-P1
14607-449-BBVR	14607-449-BBVR	Storage High End	PowerMax 8000 RAID 1 MF Hwo UPG	\$13,782	Each	18%	\$11,301	Other	ES-P1
14607-450-AJZK	14607-450-AJZK	Storage High End	PWR CBL HBL-HBL 3D	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZL	14607-450-AJZL	Storage High End	PWR CBL HBL-RSTOL 3D	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZM	14607-450-AJZM	Storage High End	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$400	Each	18%	\$328	Other	ES-P1
14607-450-AJZN	14607-450-AJZN	Storage High End	N.American/INTL 32 AMP 3PHASE WYE	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZO	14607-450-AJZO	Storage High End	32A 3PHASE WYE CORD SET IEC309-AMER	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZP	14607-450-AJZP	Storage High End	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZQ	14607-450-AJZQ	Storage High End	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZR	14607-450-AJZR	Storage High End	24A 3PH WYE L22-30P	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZS	14607-450-AJZS	Storage High End	30A 1PHASE AUSIP57 CLIPSAL 66PA332	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZT	14607-450-AJZT	Storage High End	30A 1PHASE INTERNATNLIEC309-332P6	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZU	14607-450-AJZU	Storage High End	30A 1PH RUSSELLSTOLL 3750DP	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AJZV	14607-450-AJZV	Storage High End	30A 1PHASE NAMER JAPAN I6-30P	\$0	Each	18%	\$0	Other	ES-P1
14607-450-AKLJ	14607-450-AKLJ	Storage High End	32A 3Phase WYE FLY Leads Worldwide	\$1,000,000	Each	18%	\$820,000	Other	ES-P1
14607-460-5909	14607-460-5909	Storage High End	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	18%	\$0	Other	ES-P1
14607-460-8531	14607-460-8531	Storage High End	OCONUS Delivery - PowerVault	\$168	Each	18%	\$138	Other	ES-P1
14607-460-9052	14607-460-9052	Storage High End	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	18%	\$0	Other	ES-P1
14607-460-9900	14607-460-9900	Storage High End	GSA Contract #GS-35F-4076D	\$0	Each	18%	\$0	Other	ES-P1
14607-461-0497	14607-461-0497	Storage High End	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	18%	\$0	Other	ES-P1
14607-468-8025	14607-468-8025	Storage High End	Africa Power Vault OCONUS Delivery	\$375	Each	18%	\$308	Other	ES-P1
14607-468-8026	14607-468-8026	Storage High End	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	18%	\$205	Other	ES-P1
14607-468-8027	14607-468-8027	Storage High End	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	18%	\$144	Other	ES-P1
14607-468-8028	14607-468-8028	Storage High End	Europe Power Vault OCONUS Delivery	\$125	Each	18%	\$103	Other	ES-P1
14607-468-8029	14607-468-8029	Storage High End	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	18%	\$513	Other	ES-P1
14607-528-CKXV	14607-528-CKXV	Storage High End	PowerMax Events and Retnln Suite File=IC	\$13,335	Each	18%	\$10,935	Other	ES-P1
14607-528-CKXW	14607-528-CKXW	Storage High End	PowerMax Compatible Flash eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKXX	14607-528-CKXX	Storage High End	PowerMax MFE Comp HyperPAV eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKXY	14607-528-CKXY	Storage High End	PowerMax SRDF Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKXZ	14607-528-CKXZ	Storage High End	PowerMax OS Lic Upg=CC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYB	14607-528-CKYB	Storage High End	PowerMax Unisphere360 Lic=IC	\$44,445	Each	18%	\$36,445	Other	ES-P1
14607-528-CKYD	14607-528-CKYD	Storage High End	PowerMax Replication For File eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYE	14607-528-CKYE	Storage High End	PowerMax Pro Conv Additional Capacity=CC	\$4,210	Each	18%	\$3,452	Other	ES-P1
14607-528-CKYF	14607-528-CKYF	Storage High End	PowerMax GDDR eRTU=IC	\$103,705	Each	18%	\$85,038	Other	ES-P1
14607-528-CKYG	14607-528-CKYG	Storage High End	PowerMax MFE Comp High Perf eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYH	14607-528-CKYH	Storage High End	PowerMax AutoSwap eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYI	14607-528-CKYI	Storage High End	PowerMax Encryption Lic=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYJ	14607-528-CKYJ	Storage High End	PowerMax SRDF Metro Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYK	14607-528-CKYK	Storage High End	PowerMax Mfrm Ess Plus CAP Lic=CC	\$90	Each	18%	\$738	Other	ES-P1
14607-528-CKYL	14607-528-CKYL	Storage High End	PowerMax Pro Conv Existing Capacity=CC	\$5,600	Each	18%	\$4,592	Other	ES-P1
14607-528-CKYM	14607-528-CKYM	Storage High End	PowerMax Unisphere File eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYN	14607-528-CKYN	Storage High End	PowerMax Local Rep SnapSure eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYO	14607-528-CKYO	Storage High End	PowerMax Snapvx Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYP	14607-528-CKYP	Storage High End	PowerMax SRDF Star Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYQ	14607-528-CKYQ	Storage High End	PowerMax Unisphere360 Product Lic=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYR	14607-528-CKYR	Storage High End	PowerMax zDP Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYS	14607-528-CKYS	Storage High End	PowerMax zPro Conv Existing Cap=CC	\$3,400	Each	18%	\$2,788	Other	ES-P1
14607-528-CKYT	14607-528-CKYT	Storage High End	PowerMax Adv Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYU	14607-528-CKYU	Storage High End	PowerMax Mfrm Ess Plus zBoost eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYV	14607-528-CKYV	Storage High End	PowerMax OS Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYW	14607-528-CKYW	Storage High End	PowerMax Compatible PEER eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-528-CKYX	14607-528-CKYX	Storage High End	PowerMax zPro Conv Additional Cap=CC	\$2,555	Each	18%	\$2,095	Other	ES-P1
14607-528-CMTI	14607-528-CMTI	Storage High End	PowerMax Rem Rep Product 1TB=CC	\$1,790	Each	18%	\$1,468	Other	ES-P1
14607-528-CMTJ	14607-528-CMTJ	Storage High End	PowerMax SRDF Metro Product 1TB=CC	\$1,895	Each	18%	\$1,554	Other	ES-P1
14607-528-CMTK	14607-528-CMTK	Storage High End	PowerMax zDP Product 1TB=CC	\$565	Each	18%	\$463	Other	ES-P1
14607-528-CMTL	14607-528-CMTL	Storage High End	PowerMax MF Essentials Plus CAP 1TB=CC	\$900	Each	18%	\$738	Other	ES-P1
14607-528-CNCI	14607-528-CNCI	Storage High End	PowerMax Pro Conversion Exstg Cap=CC	\$5,600	Each	18%	\$4,592	Other	ES-P1
14607-528-CNCO	14607-528-CNCO	Storage High End	PowerMax Essentials 8000 Encrypt=IC	\$256,000	Each	18%	\$209,920	Other	ES-P1
14607-528-CNNE	14607-528-CNNE	Storage High End	PowerMax Pro Conversion Add Cap=CC	\$4,210	Each	18%	\$3,452	Other	ES-P1
14607-528-CNNF	14607-528-CNNF	Storage High End	PowerMax zPro Conversion Add Cap=CC	\$2,555	Each	18%	\$2,095	Other	ES-P1
14607-528-CNNH	14607-528-CNNH	Storage High End	PowerMax zPro Conversion Exst Cap=CC	\$3,400	Each	18%	\$2,788	Other	ES-P1
14607-528-CNNL	14607-528-CNNL	Storage High End	PowerMax AutoSwap Product=IC	\$325,925	Each	18%	\$267,259	Other	ES-P1
14607-528-CNNM	14607-528-CNNM	Storage High End	PowerMax MF Essentials Plus Product=IC	\$0	Each	18%	\$0	Other	ES-P1
14607-590-TFDL	14607-590-TFDL	Storage High End	PowerMax 8000 FLASH MOD 1600	\$0	Each	18%	\$0	Other	ES-P1
14607-590-TFDM	14607-590-TFDM	Storage High End	PowerMax 8000 ESS DIR	\$5,780	Each	18%	\$4,740	Other	ES-P1
14607-590-TFDN	14607-590-TFDN	Storage High End	PowerMax 8000 PRO DIR	\$0	Each	18%	\$0	Other	ES-P1
14607-590-TFDD	14607-590-TFDD	Storage High End	PowerMax 8000 FC BACKUP I/O FOR NAS	\$1,245	Each	18%	\$1,021	Other	ES-P1
14607-590-TFDP	14607-590-TFDP	Storage High End	PowerMax 8000 HDW COMPRESSION	\$0	Each	18%	\$0	Other	ES-P1
14607-590-TFDQ	14607-590-TFDQ	Storage High End	PowerMax 8000 2PT 10 GBE BASE T	\$1,305	Each	18%	\$1,070	Other	ES-P1
14607-590-TFDR	14607-590-TFDR	Storage High End	PowerMax 8000 2PT 10 GBE OPTICAL	\$1,245	Each	18%	\$1,021	Other	ES-P1
14607-590-TFDS	14607-590-TFDS	Storage High End	PowerMax 8000 4MM 10Gb Ethernet	\$1,750	Each	18%	\$1,435	Other	ES-P1
14607-590-TFDW	14607-590-TFDW	Storage High End	PowerMax 8000 8MM 10GiGE	\$3,245	Each	18%	\$2,661	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
14607 590-TFDX	14607 590-TFDX	Storage High End	PowerMax 8000 8SM 16G FICON	\$9,230	Each	18%	\$7,569	Other	ES-P1	
14607 590-TFDY	14607 590-TFDY	Storage High End	PowerMax 8000 8MM 16G FICON	\$4,235	Each	18%	\$3,473	Other	ES-P1	
14607 590-TFDZ	14607 590-TFDZ	Storage High End	PowerMax 8000 8SM 16G FC	\$6,405	Each	18%	\$5,252	Other	ES-P1	
14607 590-TFEB	14607 590-TFEB	Storage High End	PowerMax 8000 8MM 16G FC	\$3,200	Each	18%	\$2,624	Other	ES-P1	
14607 590-TFEC	14607 590-TFEC	Storage High End	PowerMax 8000 8MM 25Gb Ethernet	\$9,500	Each	18%	\$7,790	Other	ES-P1	
14607 590-TFED	14607 590-TFED	Storage High End	PowerMax 8000 8MM 32G FC	\$11,515	Each	18%	\$9,442	Other	ES-P1	
14607 590-TFEE	14607 590-TFEE	Storage High End	PowerMax 8000 FLASH MOD 1600 UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFEF	14607 590-TFEF	Storage High End	PowerMax 8000 FLASH MOD 1600 CONV	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFEG	14607 590-TFEG	Storage High End	PowerMax 8000 FLASH MOD2 1600 UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFEH	14607 590-TFEH	Storage High End	PowerMax 8000 FLASH MOD2 1600 Conv	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFEI	14607 590-TFEI	Storage High End	PowerMax 8000 ESS DIR UPG	\$5,700	Each	18%	\$4,740	Other	ES-P1	
14607 590-TFEJ	14607 590-TFEJ	Storage High End	PowerMax 8000 ESS DIR FD UPG	\$5,780	Each	18%	\$4,740	Other	ES-P1	
14607 590-TFEK	14607 590-TFEK	Storage High End	PowerMax 8000 PRO DIR UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFEL	14607 590-TFEL	Storage High End	PowerMax 8000 PRO DIR FD UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFEM	14607 590-TFEM	Storage High End	PowerMax 8000 FC BACKUP I/O FOR NAS UPG	\$3,235	Each	18%	\$2,653	Other	ES-P1	
14607 590-TFEN	14607 590-TFEN	Storage High End	PowerMax 8000 FC BACKUP I/O FOR NAS CONV	\$11,325	Each	18%	\$9,287	Other	ES-P1	
14607 590-TFEO	14607 590-TFEO	Storage High End	PowerMax 8000 HDW COMPRESSION UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFEP	14607 590-TFEP	Storage High End	PowerMax 8000 HDW COMPRESSION CONV	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFEQ	14607 590-TFEQ	Storage High End	PowerMax 8000 2PT 10GBE BASE T CONV	\$5,660	Each	18%	\$4,641	Other	ES-P1	
14607 590-TFER	14607 590-TFER	Storage High End	PowerMax 8000 2PT 10 GBE OPTICAL CONV	\$5,660	Each	18%	\$4,641	Other	ES-P1	
14607 590-TFES	14607 590-TFES	Storage High End	PowerMax 8000 4MM 10Gb Ethernet Upgrade	\$2,100	Each	18%	\$1,722	Other	ES-P1	
14607 590-TFET	14607 590-TFET	Storage High End	PowerMax 8000 4MM 10Gb Ethernet FD Upgrade	\$2,100	Each	18%	\$1,722	Other	ES-P1	
14607 590-TFFB	14607 590-TFFB	Storage High End	PowerMax 8000 8MM 10GIGE UPG	\$4,220	Each	18%	\$3,460	Other	ES-P1	
14607 590-TFFC	14607 590-TFFC	Storage High End	PowerMax 8000 8MM 10GIGE CONV	\$14,765	Each	18%	\$12,107	Other	ES-P1	
14607 590-TFFD	14607 590-TFFD	Storage High End	PowerMax 8000 8MM 10 GIGE UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFFE	14607 590-TFFE	Storage High End	PowerMax 8000 8MM 10 GIGE FD UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFFF	14607 590-TFFF	Storage High End	PowerMax 8000 8SM 16G FICON UPG	\$12,000	Each	18%	\$9,840	Other	ES-P1	
14607 590-TFFG	14607 590-TFFG	Storage High End	PowerMax 8000 8SM 16G FICON CONV	\$10,815	Each	18%	\$8,868	Other	ES-P1	
14607 590-TFFH	14607 590-TFFH	Storage High End	PowerMax 8000 8MM 16G FICON UPG	\$5,510	Each	18%	\$4,518	Other	ES-P1	
14607 590-TFFI	14607 590-TFFI	Storage High End	PowerMax 8000 8MM 16G FICON CONV	\$18,680	Each	18%	\$15,318	Other	ES-P1	
14607 590-TFFJ	14607 590-TFFJ	Storage High End	PowerMax 8000 8SM 16G FC UPG	\$8,325	Each	18%	\$6,827	Other	ES-P1	
14607 590-TFFK	14607 590-TFFK	Storage High End	PowerMax 8000 8SM 16G FC CONV	\$19,205	Each	18%	\$15,748	Other	ES-P1	
14607 590-TFFL	14607 590-TFFL	Storage High End	PowerMax 8000 8MM 16G FC UPG	\$8,325	Each	18%	\$6,827	Other	ES-P1	
14607 590-TFFM	14607 590-TFFM	Storage High End	PowerMax 8000 8MM 16G FC CONV	\$12,825	Each	18%	\$10,517	Other	ES-P1	
14607 590-TFFN	14607 590-TFFN	Storage High End	PowerMax 8000 8MM 16G FIBRE UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFFO	14607 590-TFFO	Storage High End	PowerMax 8000 8MM 16G FIBRE FD UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 590-TFFP	14607 590-TFFP	Storage High End	PowerMax 8000 8MM 32G FC UPG	\$13,820	Each	18%	\$11,332	Other	ES-P1	
14607 590-TFFQ	14607 590-TFFQ	Storage High End	PowerMax 8000 8MM 32G FC CONV	\$18,820	Each	18%	\$15,432	Other	ES-P1	
14607 590-TFFR	14607 590-TFFR	Storage High End	PowerMax 8000 8MM 32G FC CONV	\$18,820	Each	18%	\$15,432	Other	ES-P1	
14607 590-TFFS	14607 590-TFFS	Storage High End	PowerMax 8000 8MM 32G FC UPG	\$13,820	Each	18%	\$11,332	Other	ES-P1	
14607 590-TFFT	14607 590-TFFT	Storage High End	PowerMax 8000 8MM 25Gb Ethernet Upgrade	\$11,400	Each	18%	\$9,348	Other	ES-P1	
14607 590-TTFU	14607 590-TTFU	Storage High End	PowerMax 8000 8MM 25Gb Ethernet FD Upgrade	\$11,400	Each	18%	\$9,348	Other	ES-P1	
14607 590-TTFV	14607 590-TTFV	Storage High End	PowerMax 8000 8MM 25Gb Ethernet FX Upgrade	\$11,400	Each	18%	\$9,348	Other	ES-P1	
14607 590-TTFW	14607 590-TTFW	Storage High End	Powermax 8000 Efficient Data Encryption	\$1,000,000	Each	18%	\$820,000	Other	ES-P1	
14607 590-TTFY	14607 590-TTFY	Storage High End	Powermax 8000 Efficient Data Encryption Upg	\$1,000,000	Each	18%	\$820,000	Other	ES-P1	
14607 590-TTFZ	14607 590-TTFZ	Storage High End	Powermax 8000 Efficient Data Encryption FD Upg	\$1,000,000	Each	18%	\$820,000	Other	ES-P1	
14607 642-BBBU	14607 642-BBBU	Storage High End	CUSTOMER SPECIFD ASSET TAG - MICROSOFT IT	\$1,000,000	Each	18%	\$820,000	Other	ES-P1	
14607 770-BDTV	14607 770-BDTV	Storage High End	PowerMax 8000 PB 1 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDTW	14607 770-BDTW	Storage High End	PowerMax 8000 PB 2 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDXT	14607 770-BDXT	Storage High End	PowerMax 8000 PB 3 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDXY	14607 770-BDXY	Storage High End	PowerMax 8000 PB 4 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDZT	14607 770-BDZT	Storage High End	PowerMax 8000 PB 5 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUB	14607 770-BDUB	Storage High End	PowerMax 8000 PB 6 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUC	14607 770-BDUC	Storage High End	PowerMax 8000 PB 7 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUD	14607 770-BDUD	Storage High End	PowerMax 8000 PB 8 INSTALL KIT	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUE	14607 770-BDUE	Storage High End	PowerMax 8000 PB 2 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUF	14607 770-BDUF	Storage High End	PowerMax 8000 PB 3 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUG	14607 770-BDUG	Storage High End	PowerMax 8000 PB 4 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUH	14607 770-BDUH	Storage High End	PowerMax 8000 PB 6 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUJ	14607 770-BDUJ	Storage High End	PowerMax 8000 PB 7 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUK	14607 770-BDUK	Storage High End	PowerMax 8000 PB 8 INSTALL KIT UPG	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUL	14607 770-BDUL	Storage High End	PowerMax 8000 PB 1 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUL	14607 770-BDUL	Storage High End	PowerMax 8000 PB 2 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUM	14607 770-BDUM	Storage High End	PowerMax 8000 PB 3 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUN	14607 770-BDUN	Storage High End	PowerMax 8000 PB 4 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUO	14607 770-BDUO	Storage High End	PowerMax 8000 PB 5 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUP	14607 770-BDUP	Storage High End	PowerMax 8000 PB 6 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUQ	14607 770-BDUQ	Storage High End	PowerMax 8000 PB 7 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUR	14607 770-BDUR	Storage High End	PowerMax 8000 PB 8 INSTALL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUS	14607 770-BDUS	Storage High End	PowerMax 8000 PB 1 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUT	14607 770-BDUT	Storage High End	PowerMax 8000 PB 2 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUU	14607 770-BDUU	Storage High End	PowerMax 8000 PB 3 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUV	14607 770-BDUV	Storage High End	PowerMax 8000 PB 4 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUW	14607 770-BDUW	Storage High End	PowerMax 8000 PB 5 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUX	14607 770-BDUX	Storage High End	PowerMax 8000 PB 6 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1	
14607 770-BDUY	14607 770-BDUY	Storage High End	PowerMax 8000 PB 7 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (If applicable)
				Base price from Base Price Source	UoM				
14607 770-BDUZ	14607 770-BDUZ	Storage High End	PowerMax 8000 PB 8 INSTALL KIT VXBLOCK	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVB	14607 770-BDVB	Storage High End	PowerMax 8000 VBRICK 1 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVC	14607 770-BDVC	Storage High End	PowerMax 8000 VBRICK 2 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVD	14607 770-BDVD	Storage High End	PowerMax 8000 VBRICK 3 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVE	14607 770-BDVE	Storage High End	PowerMax 8000 VBRICK 4 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVF	14607 770-BDVF	Storage High End	PowerMax 8000 VBRICK 5 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVG	14607 770-BDVG	Storage High End	PowerMax 8000 VBRICK 6 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVH	14607 770-BDVH	Storage High End	PowerMax 8000 VBRICK 7 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVI	14607 770-BDVI	Storage High End	PowerMax 8000 VBRICK 8 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVJ	14607 770-BDVJ	Storage High End	PowerMax 8000 VBRICK 2 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVK	14607 770-BDVK	Storage High End	PowerMax 8000 VBRICK 3 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVL	14607 770-BDVL	Storage High End	PowerMax 8000 VBRICK 4 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVM	14607 770-BDVM	Storage High End	PowerMax 8000 VBRICK 7 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVN	14607 770-BDVN	Storage High End	PowerMax 8000 VBRICK 8 INSTALL KIT SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVO	14607 770-BDVO	Storage High End	PowerMax 3rd Ply Zr1 PB1 Install Kit	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVQ	14607 770-BDVQ	Storage High End	PowerMax 8000 SB1 DellEMC HEX DOOR	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVR	14607 770-BDVR	Storage High End	PowerMax 8000 SB2 DellEMC HEX DOOR	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVS	14607 770-BDVS	Storage High End	PowerMax 8000 SIDE PANELS BLANK UPG SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDVT	14607 770-BDVT	Storage High End	PowerMax 8000 SIDE PANELS UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 770-BDWB	14607 770-BDWB	Storage High End	VMAX VGN Top Routing Kit	\$295	Each	18%	\$242	Other	ES-P1
14607 783-BBBO	14607 783-BBBO	Storage High End	PowerMax 8000 TOP ROUTING KIT	\$295	Each	18%	\$242	Other	ES-P1
14607 783-BBBP	14607 783-BBBP	Storage High End	PowerMax 8000 Top Kit SSA	\$0	Each	18%	\$0	Other	ES-P1
14607 783-BBBQ	14607 783-BBBQ	Storage High End	PowerMax 8000 SECURE KIT SINGLE BAY	\$1,525	Each	18%	\$1,251	Other	ES-P1
14607 783-BBBR	14607 783-BBBR	Storage High End	PowerMax 8000 Secure Joining Kit	\$1,525	Each	18%	\$1,251	Other	ES-P1
14607 783-BBBS	14607 783-BBBS	Storage High End	PowerMax 8000 SIDE PANELS	\$0	Each	18%	\$0	Other	ES-P1
14607 783-BBBU	14607 783-BBBU	Storage High End	PowerMax 8000 2U FILLER PANEL KIT 3P	\$0	Each	18%	\$0	Other	ES-P1
14607 783-BBBV	14607 783-BBBV	Storage High End	PowerMax 8000 SB2 DellEMC HEX DOOR UPG	\$0	Each	18%	\$0	Other	ES-P1
14607 800-BBQV	14607 800-BBQV	Storage High End	Thank you for buying Dell EMC	\$0	Each	18%	\$0	Other	ES-P1
14607 812-4030	14607 812-4030	Storage High End	Education Services Training Credits 1 - Redeem at education.dell.com Expires 1yr	\$1	Each	18%	\$1	Other	ES-P1
14607 812-4031	14607 812-4031	Storage High End	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	18%	\$8	Other	ES-P1
14607 812-4032	14607 812-4032	Storage High End	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	18%	\$82	Other	ES-P1
14607 812-4033	14607 812-4033	Storage High End	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	18%	\$820	Other	ES-P1
14607 812-4034	14607 812-4034	Storage High End	Education Services Training Credits 10000 - Redeem at education.dell.com Expires	\$10,000	Each	18%	\$8,200	Other	ES-P1
14607 812-4043	14607 812-4043	Storage High End	ProDeploy Plus Training Credits 1700 Redeem at education.dell.com Expires 1Yr	\$1,700	Each	18%	\$1,394	Other	ES-P1
14607 823-9276	14607 823-9276	Storage High End	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	18%	\$984	Other	ES-P1
14607 823-9284	14607 823-9284	Storage High End	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	18%	\$1,886	Other	ES-P1
14607 823-9285	14607 823-9285	Storage High End	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	18%	\$2,419	Other	ES-P1
14607 825-8623	14607 825-8623	Storage High End	Certified Deployment Partner T1 or Distributors	\$0	Each	18%	\$0	Other	ES-P1
14607 825-8624	14607 825-8624	Storage High End	Certified Deployment Partner T2	\$0	Each	18%	\$0	Other	ES-P1
14607 846-1950	14607 846-1950	Storage High End	ProDeploy Add-On for PowerMax Resource Pool Design Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1951	14607 846-1951	Storage High End	ProDeploy Add-On for PowerMax 8XXX Additional Rack Install Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1952	14607 846-1952	Storage High End	ProDeploy Add-On Implementation for PowerMax TimeFinder Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1953	14607 846-1953	Storage High End	ProDeploy Add-On for PowerMax Capacity Pack Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1954	14607 846-1954	Storage High End	ProDeploy Add-On Implementation for PowerMax SRDF Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1955	14607 846-1955	Storage High End	ProDeploy Add-On for PowerMax 8XXX Rack Install Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1956	14607 846-1956	Storage High End	ProDeploy Plus Add-On for PowerMax FEIO Module Upgrade Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1960	14607 846-1960	Storage High End	ProDeploy Add-On for PowerMax 8XXX Brick System Bay Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1961	14607 846-1961	Storage High End	ProDeploy Add-On for PowerMax Implementation for File Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1962	14607 846-1962	Storage High End	ProDeploy Plus Add-On Implementation for PowerMax SRDF Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1963	14607 846-1963	Storage High End	ProDeploy Add-On for PowerMax File Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1967	14607 846-1967	Storage High End	ProDeploy Plus Add-On for PowerMax Resource Pool Design Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1968	14607 846-1968	Storage High End	ProDeploy Plus Add-On for PowerMax 8XXX Brick without Fabric Upgrade Requires	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1969	14607 846-1969	Storage High End	ProDeploy Add-On for PowerMax 8XXX Brick with Fabric Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1970	14607 846-1970	Storage High End	ProDeploy Add-On for PowerMax 8XXX Brick without Fabric Upgrade Requires	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1971	14607 846-1971	Storage High End	ProDeploy Add-On for PowerMax 8XXX Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1972	14607 846-1972	Storage High End	ProDeploy Plus for PowerMax Base Upgrade	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1973	14607 846-1973	Storage High End	ProDeploy Add-On for PowerMax Array Deployment Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1974	14607 846-1974	Storage High End	ProDeploy Add-On for PowerMax 2-Host Implementation Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1975	14607 846-1975	Storage High End	ProDeploy Plus Add-On Implementation for PowerMax TimeFinder Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1976	14607 846-1976	Storage High End	ProDeploy Plus for PowerMax 8XXX	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1978	14607 846-1978	Storage High End	ProDeploy Plus Add-On for PowerMax Capacity Pack Upgrade Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1979	14607 846-1979	Storage High End	ProDeploy Plus Add-On for PowerMax Installation for eNAS Upgrade Requires	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1980	14607 846-1980	Storage High End	ProDeploy Add-On for PowerMax Memory Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1981	14607 846-1981	Storage High End	ProDeploy for PowerMax 8XXX	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1983	14607 846-1983	Storage High End	Basic Deployment for PowerMax 8XXX	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1984	14607 846-1984	Storage High End	Zero Dollar ESRS Install	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1985	14607 846-1985	Storage High End	ProDeploy Plus Add-On for PowerMax Memory Upgrade Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1990	14607 846-1990	Storage High End	ProDeploy Plus Add-On for PowerMax File Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1991	14607 846-1991	Storage High End	ProDeploy Plus Add-On for PowerMax 8XXX Additional Rack Install Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1992	14607 846-1992	Storage High End	ProDeploy Plus Add-On for PowerMax Array Deployment Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1993	14607 846-1993	Storage High End	ProDeploy Plus Add-On for PowerMax Implementation for File Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1994	14607 846-1994	Storage High End	ProDeploy Plus Add-On for PowerMax Host Deployment Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1995	14607 846-1995	Storage High End	ProDeploy Plus Add-On for PowerMax 2-Host Implementation Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1996	14607 846-1996	Storage High End	ProDeploy Add-On for PowerMax Cloud Removal Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1997	14607 846-1997	Storage High End	ProDeploy Add-On for PowerMax Cloud Addition Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-1999	14607 846-1999	Storage High End	VMAX Family Health Check Subscription	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2000	14607 846-2000	Storage High End	VMAX Family Health Check Event	\$99,999	Each	18%	\$81,999	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14607 846-2001	14607 846-2001	Storage High End	30-day Post-project Configuration Assistance VMAX	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2002	14607 846-2002	Storage High End	ProDeploy Add-On for PowerMax Host Deployment Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2004	14607 846-2004	Storage High End	ProDeploy Plus Add-On for PowerMax 8XXX Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2005	14607 846-2005	Storage High End	ProDeploy Plus Add-On for PowerMax 8XXX Rack Install Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2025	14607 846-2025	Storage High End	ProDeploy for PowerMax Base Upgrade	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2026	14607 846-2026	Storage High End	ProDeploy Plus Add-On for PowerMax Vault Flash Module Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2027	14607 846-2027	Storage High End	ProDeploy Add-On for PowerMax FEIO Module Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2028	14607 846-2028	Storage High End	ProDeploy Plus Add-On for PowerMax Cloud Removal Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2029	14607 846-2029	Storage High End	ProDeploy Plus Add-On for PowerMax 8XXX Brick with Fabric Upgrade Requires	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2030	14607 846-2030	Storage High End	ProDeploy Add-On for PowerMax Vault Flash Module Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2031	14607 846-2031	Storage High End	ProDeploy Plus Add-On for PowerMax Cloud Addition Upgrade Requires ProDeploy Plus	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2032	14607 846-2032	Storage High End	ProDeploy Add-On for PowerMax Installation for eNAS Upgrade Requires ProDeploy	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2033	14607 846-2033	Storage High End	ProDeploy Plus Add-On for PowerMax 8XXX Brick System Bay Upgrade Requires	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2036	14607 846-2036	Storage High End	Basic Deployment Add-On for PowerMax 8XXX Additional Rack Install	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2037	14607 846-2037	Storage High End	Basic Deployment Add-On for PowerMax 8XXX Rack Install	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 846-2038	14607 846-2038	Storage High End	Basic Deployment Add-On for PowerMax 8XXX	\$99,999	Each	18%	\$81,999	Other	ES-P1
14607 953-8349	14607 953-8349	Storage High End	Thank You for Choosing Dell	\$0	Each	18%	\$0	Other	ES-P1
14608 007-1527	14608 007-1527	Storage High End	Total Includes Shipping and Handling	\$0	Each	18%	\$0	Other	ES-P1
14608 009-4364	14608 009-4364	Storage High End	Shipping and Handling	\$0	Each	18%	\$0	Other	ES-P1
14608 009-4877	14608 009-4877	Storage High End	Provincial Government Order	\$0	Each	18%	\$0	Other	ES-P1
14608 210-AXBZ	14608 210-AXBZ	Storage High End	PowerMax 8000 BASE 1024GB	\$0	Each	18%	\$0	Other	ES-P1
14608 210-AXBZ	14608 210-AXBZ	Storage High End	PowerMax 8000 ADD 1024GB	\$0	Each	18%	\$0	Other	ES-P1
14608 210-AXCB	14608 210-AXCB	Storage High End	PowerMax 8000 ADD 1024GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14608 210-AXCC	14608 210-AXCC	Storage High End	PowerMax 8000 ADD 1024GB UPG FIELD	\$0	Each	18%	\$0	Other	ES-P1
14608 210-AXCD	14608 210-AXCD	Storage High End	PowerMax 8000 BASE 2048GB	\$0	Each	18%	\$0	Other	ES-P1
14608 210-AXCE	14608 210-AXCE	Storage High End	PowerMax 8000 ADD 2048GB	\$0	Each	18%	\$0	Other	ES-P1
14608 210-AXCF	14608 210-AXCF	Storage High End	PowerMax 8000 ADD 2048GB UPG	\$0	Each	18%	\$0	Other	ES-P1
14608 210-AXCG	14608 210-AXCG	Storage High End	PowerMax 8000 ADD 2048GB UPG FIELD	\$0	Each	18%	\$0	Other	ES-P1
14608 332-1286	14608 332-1286	Storage High End	US Order	\$0	Each	18%	\$0	Other	ES-P1
14608 379-BDPP	14608 379-BDPP	Storage High End	ISG Product (Info)	\$0	Each	18%	\$0	Other	ES-P1
14608 379-BDUV	14608 379-BDUV	Storage High End	Upgrade Order	\$0	Each	18%	\$0	Other	ES-P1
14608 389-DRZZ	14608 389-DRZZ	Storage High End	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	18%	\$0	Other	ES-P1
14608 449-BBNR	14608 449-BBNR	Storage High End	PowerMax 8000 ESS BASE 1024GB	\$940,490	Each	18%	\$771,202	Other	ES-P1
14608 449-BBNS	14608 449-BBNS	Storage High End	PowerMax 8000 ESS ADD 1024GB	\$940,490	Each	18%	\$771,202	Other	ES-P1
14608 449-BBNT	14608 449-BBNT	Storage High End	PowerMax 8000 ESS ADD 1024GB UPG	\$1,128,590	Each	18%	\$925,444	Other	ES-P1
14608 449-BBNU	14608 449-BBNU	Storage High End	PowerMax 8000 ESS ADD 1024GB UFD	\$1,128,590	Each	18%	\$925,444	Other	ES-P1
14608 449-BBNV	14608 449-BBNV	Storage High End	PowerMax 8000 PRO BASE 1024GB	\$1,095,740	Each	18%	\$898,507	Other	ES-P1
14608 449-BBNW	14608 449-BBNW	Storage High End	PowerMax 8000 PRO ADD 1024GB	\$1,095,740	Each	18%	\$898,507	Other	ES-P1
14608 449-BBNX	14608 449-BBNX	Storage High End	PowerMax 8000 PRO ADD 1024GB UPG	\$1,314,890	Each	18%	\$1,078,210	Other	ES-P1
14608 449-BBNY	14608 449-BBNY	Storage High End	PowerMax 8000 PRO ADD 1024GB UFD	\$1,314,890	Each	18%	\$1,078,210	Other	ES-P1
14608 449-BBNZ	14608 449-BBNZ	Storage High End	PowerMax 8000 PRO BASES 1024GB	\$1,136,240	Each	18%	\$931,717	Other	ES-P1
14608 449-BBOB	14608 449-BBOB	Storage High End	PowerMax 8000 PRO ADDS 1024GB	\$1,136,240	Each	18%	\$931,717	Other	ES-P1
14608 449-BBOC	14608 449-BBOC	Storage High End	PowerMax 8000 PRO ADDS 1024GB UPG	\$1,363,490	Each	18%	\$1,118,062	Other	ES-P1
14608 449-BBOD	14608 449-BBOD	Storage High End	PowerMax 8000 PRO ADDS 1024GB UFD	\$1,363,490	Each	18%	\$1,118,062	Other	ES-P1
14608 449-BBOE	14608 449-BBOE	Storage High End	PowerMax 8000 ESS HW ONLY BASE 1024GB	\$767,960	Each	18%	\$629,727	Other	ES-P1
14608 449-BBOF	14608 449-BBOF	Storage High End	PowerMax 8000 ESS HW ONLY ADD 1024GB	\$767,960	Each	18%	\$629,727	Other	ES-P1
14608 449-BBOG	14608 449-BBOG	Storage High End	PowerMax 8000 ESS HW ONLY ADD 1024GB UPG	\$956,060	Each	18%	\$783,969	Other	ES-P1
14608 449-BBOH	14608 449-BBOH	Storage High End	PowerMax 8000 ESS HW ONLY ADD 1024GB UFD	\$956,060	Each	18%	\$783,969	Other	ES-P1
14608 449-BBOI	14608 449-BBOI	Storage High End	PowerMax 8000 ESS MF HW ONLY BASE 1024	\$439,030	Each	18%	\$360,005	Other	ES-P1
14608 449-BBOJ	14608 449-BBOJ	Storage High End	PowerMax 8000 ESS MF HW ONLY ADD 1024GB	\$439,030	Each	18%	\$360,005	Other	ES-P1
14608 449-BBOK	14608 449-BBOK	Storage High End	PowerMax 8000 ESS MF HW ONLY ADD 1024 UP	\$531,215	Each	18%	\$435,596	Other	ES-P1
14608 449-BBOL	14608 449-BBOL	Storage High End	PowerMax 8000 ESS MF HW ONLY ADD 1024 UF	\$531,215	Each	18%	\$435,596	Other	ES-P1
14608 449-BBOM	14608 449-BBOM	Storage High End	PowerMax 8000 PRO HW ONLY BASE 1024GB	\$767,960	Each	18%	\$629,727	Other	ES-P1
14608 449-BBON	14608 449-BBON	Storage High End	PowerMax 8000 PRO HW ONLY ADD 1024GB	\$767,960	Each	18%	\$629,727	Other	ES-P1
14608 449-BBOO	14608 449-BBOO	Storage High End	PowerMax 8000 PRO HW ONLY ADD 1024GB UPG	\$987,110	Each	18%	\$809,430	Other	ES-P1
14608 449-BBOP	14608 449-BBOP	Storage High End	PowerMax 8000 PRO HW ONLY ADD 1024GB UFD	\$987,110	Each	18%	\$809,430	Other	ES-P1
14608 449-BBOQ	14608 449-BBOQ	Storage High End	PowerMax 8000 PRO HW ONLY BASES 1024GB	\$1,008,770	Each	18%	\$827,191	Other	ES-P1
14608 449-BBOR	14608 449-BBOR	Storage High End	PowerMax 8000 PRO HW ONLY ADDS 1024GB	\$1,008,770	Each	18%	\$827,191	Other	ES-P1
14608 449-BBOS	14608 449-BBOS	Storage High End	PowerMax 8000 PRO HW ONLY ADDS 1024GB U	\$1,236,020	Each	18%	\$1,013,536	Other	ES-P1
14608 449-BBOT	14608 449-BBOT	Storage High End	PowerMax 8000 PRO HW ONLY ADDS 1024GB UFD	\$1,236,020	Each	18%	\$1,013,536	Other	ES-P1
14608 449-BBOU	14608 449-BBOU	Storage High End	PowerMax 8000 PRO MF HW ONLY BASE 1024	\$439,030	Each	18%	\$360,005	Other	ES-P1
14608 449-BBOV	14608 449-BBOV	Storage High End	PowerMax 8000 PRO MF HW ONLY ADD 1024GB	\$439,030	Each	18%	\$360,005	Other	ES-P1
14608 449-BBOW	14608 449-BBOW	Storage High End	PowerMax 8000 PRO MF HW ONLY ADD 1024 UP	\$537,875	Each	18%	\$441,058	Other	ES-P1
14608 449-BBOX	14608 449-BBOX	Storage High End	PowerMax 8000 PRO MF HW ONLY ADD 1024 UF	\$537,875	Each	18%	\$441,058	Other	ES-P1
14608 449-BBOY	14608 449-BBOY	Storage High End	PowerMax 8000 PRO MF HW ONLY BASES 1024	\$1,196,505	Each	18%	\$981,134	Other	ES-P1
14608 449-BBOZ	14608 449-BBOZ	Storage High End	PowerMax 8000 PRO MF HW ONLY ADDS 1024GB	\$1,196,505	Each	18%	\$981,134	Other	ES-P1
14608 449-BBPC	14608 449-BBPC	Storage High End	PowerMax 8000 PRO MF HW ONLY ADDS 1024 UP	\$1,194,010	Each	18%	\$979,088	Other	ES-P1
14608 449-BBPD	14608 449-BBPD	Storage High End	PowerMax 8000 PRO MF HW ONLY ADDS 1024 UF	\$1,194,010	Each	18%	\$979,088	Other	ES-P1
14608 449-BBPE	14608 449-BBPE	Storage High End	PowerMax 8000 ESS MF BASE 1024GB	\$460,935	Each	18%	\$377,967	Other	ES-P1
14608 449-BBPF	14608 449-BBPF	Storage High End	PowerMax 8000 ESS MF ADD 1024GB	\$460,935	Each	18%	\$377,967	Other	ES-P1
14608 449-BBPG	14608 449-BBPG	Storage High End	PowerMax 8000 ESS MF ADD 1024GB UPG	\$553,120	Each	18%	\$453,558	Other	ES-P1
14608 449-BBPH	14608 449-BBPH	Storage High End	PowerMax 8000 ESS MF ADD 1024GB UFD	\$553,120	Each	18%	\$453,558	Other	ES-P1
14608 449-BBPI	14608 449-BBPI	Storage High End	PowerMax 8000 PRO MF BASE 1024GB	\$484,270	Each	18%	\$397,101	Other	ES-P1
14608 449-BBPJ	14608 449-BBPJ	Storage High End	PowerMax 8000 PRO MF ADD 1024GB	\$484,270	Each	18%	\$397,101	Other	ES-P1
14608 449-BBPJ	14608 449-BBPJ	Storage High End	PowerMax 8000 PRO MF ADD 1024GB UPG	\$583,115	Each	18%	\$478,154	Other	ES-P1
14608 449-BBPK	14608 449-BBPK	Storage High End	PowerMax 8000 PRO MF ADD 1024GB UFD	\$583,115	Each	18%	\$478,154	Other	ES-P1
14608 449-BBPL	14608 449-BBPL	Storage High End	PowerMax 8000 PRO MF BASES 1024GB	\$1,269,585	Each	18%	\$1,041,060	Other	ES-P1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14608 449-BBPM	14608 449-BBPM	Storage High End	PowerMax 8000 PRO MF ADDS 1024GB	\$1,269,585	Each	18%		\$1,041,060	Other	ES-P1	
14608 449-BBPN	14608 449-BBPN	Storage High End	PowerMax 8000 PRO MF ADD 2048GB UFD	\$870,755	Each	18%		\$714,019	Other	ES-P1	
14608 449-BBPO	14608 449-BBPO	Storage High End	PowerMax 8000 PRO MF ADD 2048GB UPG	\$870,755	Each	18%		\$714,019	Other	ES-P1	
14608 449-BBPP	14608 449-BBPP	Storage High End	PowerMax 8000 PRO MF ADD 2048GB	\$725,630	Each	18%		\$595,017	Other	ES-P1	
14608 449-BBPQ	14608 449-BBPQ	Storage High End	PowerMax 8000 ESS MF ADD 2048GB UFD	\$842,755	Each	18%		\$691,059	Other	ES-P1	
14608 449-BBPR	14608 449-BBPR	Storage High End	PowerMax 8000 ESS MF ADD 2048GB UPG	\$842,755	Each	18%		\$691,059	Other	ES-P1	
14608 449-BBPS	14608 449-BBPS	Storage High End	PowerMax 8000 ESS MF ADD 2048GB	\$702,295	Each	18%		\$575,882	Other	ES-P1	
14608 449-BBPT	14608 449-BBPT	Storage High End	PowerMax 8000 PRO MF HW ONLY ADD 2048 UF	\$825,515	Each	18%		\$676,922	Other	ES-P1	
14608 449-BBPJ	14608 449-BBPJ	Storage High End	PowerMax 8000 PRO MF HW ONLY ADD 2048 UP	\$825,515	Each	18%		\$676,922	Other	ES-P1	
14608 449-BBPV	14608 449-BBPV	Storage High End	PowerMax 8000 PRO MF HW ONLY ADD 2048GB	\$680,390	Each	18%		\$557,920	Other	ES-P1	
14608 449-BBPW	14608 449-BBPW	Storage High End	PowerMax 8000 PRO MF HW ONLY BASE 2048	\$680,390	Each	18%		\$557,920	Other	ES-P1	
14608 449-BBPX	14608 449-BBPX	Storage High End	PowerMax 8000 PRO HW ONLY ADD 2048GB UFD	\$1,245,610	Each	18%		\$1,021,400	Other	ES-P1	
14608 449-BBPY	14608 449-BBPY	Storage High End	PowerMax 8000 PRO HW ONLY ADD 2048GB UPG	\$1,245,610	Each	18%		\$1,021,400	Other	ES-P1	
14608 449-BBPZ	14608 449-BBPZ	Storage High End	PowerMax 8000 PRO HW ONLY ADD 2048GB	\$983,380	Each	18%		\$806,372	Other	ES-P1	
14608 449-BBQB	14608 449-BBQB	Storage High End	PowerMax 8000 PRO HW ONLY BASE 2048GB	\$983,380	Each	18%		\$806,372	Other	ES-P1	
14608 449-BBQC	14608 449-BBQC	Storage High End	PowerMax 8000 ESS MF HW ONLY ADD 2048 UF	\$820,850	Each	18%		\$673,097	Other	ES-P1	
14608 449-BBQD	14608 449-BBQD	Storage High End	PowerMax 8000 ESS MF HW ONLY ADD 2048 UP	\$820,850	Each	18%		\$673,097	Other	ES-P1	
14608 449-BBQE	14608 449-BBQE	Storage High End	PowerMax 8000 ESS MF HW ONLY ADD 2048GB	\$680,390	Each	18%		\$557,920	Other	ES-P1	
14608 449-BBQF	14608 449-BBQF	Storage High End	PowerMax 8000 ESS MF HW ONLY BASE 2048	\$680,390	Each	18%		\$557,920	Other	ES-P1	
14608 449-BBQG	14608 449-BBQG	Storage High End	PowerMax 8000 ESS HW ONLY ADD 2048GB UFD	\$1,214,560	Each	18%		\$995,939	Other	ES-P1	
14608 449-BBQH	14608 449-BBQH	Storage High End	PowerMax 8000 ESS HW ONLY ADD 2048GB UPG	\$1,214,560	Each	18%		\$995,939	Other	ES-P1	
14608 449-BBQI	14608 449-BBQI	Storage High End	PowerMax 8000 ESS HW ONLY ADD 2048GB	\$983,380	Each	18%		\$806,372	Other	ES-P1	
14608 449-BBQJ	14608 449-BBQJ	Storage High End	PowerMax 8000 ESS HW ONLY BASE 2048GB	\$983,380	Each	18%		\$806,372	Other	ES-P1	
14608 449-BBQK	14608 449-BBQK	Storage High End	PowerMax 8000 PRO ADD 2048GB UFD	\$1,573,390	Each	18%		\$1,290,180	Other	ES-P1	
14608 449-BBQL	14608 449-BBQL	Storage High End	PowerMax 8000 PRO ADD 2048GB UPG	\$1,573,390	Each	18%		\$1,290,180	Other	ES-P1	
14608 449-BBQM	14608 449-BBQM	Storage High End	PowerMax 8000 PRO ADD 2048GB	\$1,311,160	Each	18%		\$1,075,151	Other	ES-P1	
14608 449-BBQN	14608 449-BBQN	Storage High End	PowerMax 8000 PRO BASE 2048GB	\$1,311,160	Each	18%		\$1,075,151	Other	ES-P1	
14608 449-BBQO	14608 449-BBQO	Storage High End	PowerMax 8000 ESS ADD 2048GB UFD	\$1,387,090	Each	18%		\$1,137,414	Other	ES-P1	
14608 449-BBQP	14608 449-BBQP	Storage High End	PowerMax 8000 ESS ADD 2048GB UPG	\$1,387,090	Each	18%		\$1,137,414	Other	ES-P1	
14608 449-BBQQ	14608 449-BBQQ	Storage High End	PowerMax 8000 ESS ADD 2048GB	\$1,155,910	Each	18%		\$947,846	Other	ES-P1	
14608 449-BBQR	14608 449-BBQR	Storage High End	PowerMax 8000 ESS BASE 2048GB	\$1,155,910	Each	18%		\$947,846	Other	ES-P1	
14608 449-BBQS	14608 449-BBQS	Storage High End	PowerMax 8000 PRO MF ADDS 1024GB UFD	\$1,267,090	Each	18%		\$1,039,014	Other	ES-P1	
14608 449-BBQT	14608 449-BBQT	Storage High End	PowerMax 8000 PRO MF ADDS 1024GB UPG	\$1,267,090	Each	18%		\$1,039,014	Other	ES-P1	
14608 449-BBUN	14608 449-BBUN	Storage High End	PowerMax 8000 ESS MF BASE 2048GB	\$702,295	Each	18%		\$575,882	Other	ES-P1	
14608 449-BBUO	14608 449-BBUO	Storage High End	PowerMax 8000 ESS MF BASE 2048GB	\$702,295	Each	18%		\$575,882	Other	ES-P1	
14608 449-BBVS	14608 449-BBVS	Storage High End	PowerMax 8000 ESS MF-S BASE 1024GB	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14608 449-BBVT	14608 449-BBVT	Storage High End	PowerMax 8000 PRO MF-S BASE 1024GB	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14608 460-5909	14608 460-5909	Storage High End	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	18%		\$0	Other	ES-P1	
14608 460-8531	14608 460-8531	Storage High End	OCONUS Delivery - PowerVault	\$168	Each	18%		\$138	Other	ES-P1	
14608 460-9052	14608 460-9052	Storage High End	Dell E Com will help you buildInternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	18%		\$0	Other	ES-P1	
14608 460-9900	14608 460-9900	Storage High End	GSA Contract #GS-35F-4076D	\$0	Each	18%		\$0	Other	ES-P1	
14608 461-0497	14608 461-0497	Storage High End	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	18%		\$0	Other	ES-P1	
14608 468-8025	14608 468-8025	Storage High End	Africa Power Vault OCONUS Delivery	\$375	Each	18%		\$308	Other	ES-P1	
14608 468-8026	14608 468-8026	Storage High End	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	18%		\$205	Other	ES-P1	
14608 468-8027	14608 468-8027	Storage High End	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	18%		\$144	Other	ES-P1	
14608 468-8028	14608 468-8028	Storage High End	Europe Power Vault OCONUS Delivery	\$125	Each	18%		\$103	Other	ES-P1	
14608 468-8029	14608 468-8029	Storage High End	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	18%		\$513	Other	ES-P1	
14612 007-1527	14612 007-1527	Storage High End	Total Includes Shipping and Handling	\$0	Each	18%		\$0	Other	ES-P1	
14612 009-4364	14612 009-4364	Storage High End	Shipping and Handling	\$0	Each	18%		\$0	Other	ES-P1	
14612 009-4877	14612 009-4877	Storage High End	Provincial Government Order	\$0	Each	18%		\$0	Other	ES-P1	
14612 210-AXDJ	14612 210-AXDJ	Storage High End	PowerMax 8000 DIRECT 24 SLT DR ENCL	\$0	Each	18%		\$0	Other	ES-P1	
14612 210-AXDK	14612 210-AXDK	Storage High End	PowerMax 8000 DIRECT 24 SLT DR ENCL UPG	\$0	Each	18%		\$0	Other	ES-P1	
14612 210-AXDL	14612 210-AXDL	Storage High End	PowerMax 8000 24 SLT DR ENCL FD UPG	\$0	Each	18%		\$0	Other	ES-P1	
14612 210-AXDM	14612 210-AXDM	Storage High End	PowerMax 2000 DIRECT 24 SLT DR ENCL	\$0	Each	18%		\$0	Other	ES-P1	
14612 210-AXDO	14612 210-AXDO	Storage High End	PowerMax 2000 24 SLT DR ENCL FD UPG	\$0	Each	18%		\$0	Other	ES-P1	
14612 332-1286	14612 332-1286	Storage High End	US Order	\$0	Each	18%		\$0	Other	ES-P1	
14612 379-BDPP	14612 379-BDPP	Storage High End	ISG Product (info)	\$0	Each	18%		\$0	Other	ES-P1	
14612 379-BDUP	14612 379-BDUP	Storage High End	Upgrade Order	\$0	Each	18%		\$0	Other	ES-P1	
14612 389-DRZZ	14612 389-DRZZ	Storage High End	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	18%		\$0	Other	ES-P1	
14612 460-5909	14612 460-5909	Storage High End	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	18%		\$0	Other	ES-P1	
14612 460-8531	14612 460-8531	Storage High End	OCONUS Delivery - PowerVault	\$168	Each	18%		\$138	Other	ES-P1	
14612 460-9052	14612 460-9052	Storage High End	Dell E Com will help you buildInternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	18%		\$0	Other	ES-P1	
14612 460-9900	14612 460-9900	Storage High End	GSA Contract #GS-35F-4076D	\$0	Each	18%		\$0	Other	ES-P1	
14612 461-0497	14612 461-0497	Storage High End	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	18%		\$0	Other	ES-P1	
14612 468-8025	14612 468-8025	Storage High End	Africa Power Vault OCONUS Delivery	\$375	Each	18%		\$308	Other	ES-P1	
14612 468-8026	14612 468-8026	Storage High End	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	18%		\$205	Other	ES-P1	
14612 468-8027	14612 468-8027	Storage High End	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	18%		\$144	Other	ES-P1	
14612 468-8028	14612 468-8028	Storage High End	Europe Power Vault OCONUS Delivery	\$125	Each	18%		\$103	Other	ES-P1	
14612 468-8029	14612 468-8029	Storage High End	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	18%		\$513	Other	ES-P1	
14737 007-1527	14737 007-1527	Storage High End	Total Includes Shipping and Handling	\$0	Each	18%		\$0	Other	ES-P1	
14737 009-4364	14737 009-4364	Storage High End	Shipping and Handling	\$0	Each	18%		\$0	Other	ES-P1	
14737 009-4877	14737 009-4877	Storage High End	Provincial Government Order	\$0	Each	18%		\$0	Other	ES-P1	
14737 210-AXTV	14737 210-AXTV	Storage High End	PowerMax Upg Virtual	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14737 210-AXTW	14737 210-AXTW	Storage High End	PowerMax Spares	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14737 332-1286	14737 332-1286	Storage High End	US Order	\$0	Each	18%		\$0	Other	ES-P1	
14737 370-AGFJ	14737 370-AGFJ	Storage High End	16G RDIMM DDR4-2400 1 RANK 18-8GX4 1.2V	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	
14737 370-AGFK	14737 370-AGFK	Storage High End	32G RDIMM DDR4-2400 2 RANK 36-8GX4 1.2V	\$1,000,000	Each	18%		\$820,000	Other	ES-P1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14737 370-AGFL	14737 370-AGFL	Storage High End	64GB DDR4-2400 LRDIMM	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 379-BDPD	14737 379-BDPD	Storage High End	ISG Product (info)	\$0	Each	18%	\$0	Other	ES-P1
14737 379-BDUV	14737 379-BDUV	Storage High End	Upgrade Order	\$0	Each	18%	\$0	Other	ES-P1
14737 384-BCSW	14737 384-BCSW	Storage High End	Fan Module Assy Luna	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 389-DRZZ	14737 389-DRZZ	Storage High End	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	18%	\$0	Other	ES-P1
14737 400-BLCM	14737 400-BLCM	Storage High End	DV 1.5T SSD 2.5 DP NVME 520 24 INTEL	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCN	14737 400-BLCN	Storage High End	DV 1.5T SSD 2.5 DP NVME 520 24 T INTEL	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCO	14737 400-BLCO	Storage High End	DV 15.36T SSD 2.5 DP NVME 520 24 SAMSUNG	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCP	14737 400-BLCP	Storage High End	DV 15.36T SSD 2.5 DP NVME 520 24T SAMSUNG	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCO	14737 400-BLCO	Storage High End	DV 1.92T SSD 2.5 DP NVME 520 24 SAMSUNG	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCR	14737 400-BLCR	Storage High End	DV 1.92T SSD 2.5 DP NVME 520 24 T SAMSUNG	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCS	14737 400-BLCS	Storage High End	DV 1.92T SSD 2.5 DP NVME 520 24 T WD	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCT	14737 400-BLCT	Storage High End	DV 1.92T SSD 2.5 DP NVME 520 24 WD	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCU	14737 400-BLCU	Storage High End	DV 3.84T SSD 2.5 DP NVME 520 24 SAMSUNG	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCV	14737 400-BLCV	Storage High End	DV 3.84T SSD 2.5 DP NVME 520 24T SAMSUNG	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCW	14737 400-BLCW	Storage High End	DV 3.84T SSD 2.5 DP NVME 520 24 T WD	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLCX	14737 400-BLCX	Storage High End	DV 3.84T SSD 2.5 DP NVME 520 24 WD	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLDD	14737 400-BLDD	Storage High End	DV 750G SSD 2.5 DP NVME 520 24 INTEL	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLDI	14737 400-BLDI	Storage High End	DV 750G SSD 2.5 DP NVME 520 24 T INTEL	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLDJ	14737 400-BLDJ	Storage High End	DV 7.68T SSD 2.5 DP NVME 520 24 SAMSUNG	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLDK	14737 400-BLDK	Storage High End	DV 7.68T SSD 2.5 DP NVME 520 24T SAMSUNG	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLDL	14737 400-BLDL	Storage High End	DV 7.68T SSD 2.5 DP NVME 520 24 T WD	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 400-BLDM	14737 400-BLDM	Storage High End	DV 7.68T SSD 2.5 DP NVME 520 24 WD	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 407-BCPZ	14737 407-BCPZ	Storage High End	SFP+ MULTI MODE 10GIGE OPTICAL XCVR	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 407-BCOB	14737 407-BCOB	Storage High End	SFP+ MULTI MODE 8G FC OPTICAL XCVR	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 407-BCOC	14737 407-BCOC	Storage High End	SFP+ MULTI MODE OPTICAL 16G FC W/CDR	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 407-BCOD	14737 407-BCOD	Storage High End	SFP+ MM OPTICAL 32G FC 85C XCVR	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 407-BCOE	14737 407-BCOE	Storage High End	SFP+ SGL MD 2.4-8 GBPS FC 10KM OPT XCVR	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKGM	14737 450-AKGM	Storage High End	PowerMax 8000 3 PHASE DELTA PDU	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKGN	14737 450-AKGN	Storage High End	PowerMax 2000 3 PHASE DELTA PDU CONV	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKGO	14737 450-AKGO	Storage High End	PowerMax 8000 3 PHASE WYE PDU	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKGP	14737 450-AKGP	Storage High End	PowerMax 2000 3 PHASE WYE PDU CONV	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKGO	14737 450-AKGO	Storage High End	PowerMax 8000 3 PHASE WYEN PDU	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKGR	14737 450-AKGR	Storage High End	PowerMax 2000 3 PHASE WYEN PDU CONV	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKGS	14737 450-AKGS	Storage High End	PowerMax 8000 SINGLE PHASE PDU	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKGT	14737 450-AKGT	Storage High End	PowerMax 2000 SINGLE PHASE PDU CONV	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJF	14737 450-AKJF	Storage High End	C13 to Mat-N-Lok Gray 34 inches	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJG	14737 450-AKJG	Storage High End	C13 to Mat-N-Lok Black 34 inches	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJH	14737 450-AKJH	Storage High End	C14 to C13 AC Cable 16awg 24 inchBLACK	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJI	14737 450-AKJI	Storage High End	C14 to C13 AC Cable 16awg 30 inchBLACK	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJJ	14737 450-AKJJ	Storage High End	C14 to C13 AC CABLE 16AWG 30 inchGRAY	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJK	14737 450-AKJK	Storage High End	C14 to C13 AC Cable 16awg 48 inch Gray	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJL	14737 450-AKJL	Storage High End	C14 to C13 AC Cable 16awg 30 inchBLACK	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJM	14737 450-AKJM	Storage High End	C14 to C13 AC CABLE 16AWG 30 inchGRAY	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJN	14737 450-AKJN	Storage High End	C14 to C13 AC CABLE 16AWG 66 inchGRAY	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJO	14737 450-AKJO	Storage High End	PCORD40A3P-DELTA15FTCS-8365C (BLK)4SBS50	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJP	14737 450-AKJP	Storage High End	PCORD40A3P-DELTA15FTCS-8365C(GREY)4SBS50	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJQ	14737 450-AKJQ	Storage High End	PCORD40A3P-DELTA15FT9P54U2TUS(BLK)4SBS50	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJR	14737 450-AKJR	Storage High End	PCORD40A3PDELTA15FT9P54U2TUS(GREY)4SBS50	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJS	14737 450-AKJS	Storage High End	PC32A3PWYE15FTCS30P6SINT(BLK)2x6PWR POLE	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJT	14737 450-AKJT	Storage High End	PC32A3PWYE15FTCS30P6SINT(GRY)2x6PWR POLE	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJU	14737 450-AKJU	Storage High End	PC32A3PWYE15FTFYLeadINT(BLK)2x6PWRPOLE	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJV	14737 450-AKJV	Storage High End	PC32A3PWYE15FTFYLeadsINT(GRY)2x6PWRPOLE	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJW	14737 450-AKJW	Storage High End	PC24A3PWYE15FTL2230PUS(BLK)2x6PWR POLE	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJX	14737 450-AKJX	Storage High End	PC24A3PWYE15FTL2230PUS(BLK)2x6PWR POLE	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJY	14737 450-AKJY	Storage High End	PWR CORD 24A SP 15FT 32P6W (BLK) 4PPP	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKJZ	14737 450-AKJZ	Storage High End	PWR CORD 24A SP 15FT 32P6W (GREY) 4PPP	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKB	14737 450-AKKB	Storage High End	PWR CORD 24A SP 15FT 3750DP (BLK) 4PPP	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKC	14737 450-AKKC	Storage High End	PWR CORD 24A SP 15FT 3750DP (GRAY) 4PPP	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKD	14737 450-AKKD	Storage High End	PWR CORD 24A SP 15FT 66P3A32 (BLK) 4PPP	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKE	14737 450-AKKE	Storage High End	PWR CORD 24A SP 15FT 66P3A32 (GRAY) 4PPP	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKF	14737 450-AKKF	Storage High End	PWR CORD 24A SP 15FT L6-30P (BLK) 4PPP	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKG	14737 450-AKKG	Storage High End	PWR CORD 24A SP 15FT L6-30P (GRAY) 4PPP	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKH	14737 450-AKKH	Storage High End	PWR CORD 24A SP 15FT L6-30P GRAY 4PPP	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKI	14737 450-AKKI	Storage High End	POWER ADAPTOR DIONYSUS12V OUTPUT BLK	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKJ	14737 450-AKKJ	Storage High End	POWER ADAPTOR DIONYSUS 12V OUTPUT GRY	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKK	14737 450-AKKK	Storage High End	PCN Enhanced Blastoff without wire bale	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKL	14737 450-AKKL	Storage High End	GEN2 CFF 1100W ACDC AET HL ONLY PSU	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKM	14737 450-AKKM	Storage High End	PDU 3P Delta	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKN	14737 450-AKKN	Storage High End	PDU 3PWYE	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKO	14737 450-AKKO	Storage High End	PDU 3P WYE N. America International	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKP	14737 450-AKKP	Storage High End	PDU Single Phase	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 450-AKKV	14737 450-AKKV	Storage High End	Nebula PCM	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 451-BCTO	14737 451-BCTO	Storage High End	Galvani Li-Ion Battery 3.7Kg NECS	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 451-BCTP	14737 451-BCTP	Storage High End	Galvani Li-Ion Battery 3.7Kg AC	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 451-BCTQ	14737 451-BCTQ	Storage High End	GALV PK MADELINE Li-Ion 3.7 Kg AC	\$1,000.000	Each	18%	\$820,000	Other	ES-P1
14737 451-BCTR	14737 451-BCTR	Storage High End	30% Galvani Li-Ion Battery 3.7Kg NECS	\$1,000.000	Each	18%	\$820,000	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0		
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14737 451-BCTS	14737 451-BCTS	Storage High End	30% Galvani Li-Ion Battery 3.7Kg AC	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 451-BCTT	14737 451-BCTT	Storage High End	30% GALV PCK MADELINE Li-Ion 3.7 Kg AC	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 451-BCTU	14737 451-BCTU	Storage High End	2200W LITHIUM-ION STANDBY POWER SUPPLY	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 460-5909	14737 460-5909	Storage High End	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	18%		\$0	Other	ES-P1
14737 460-8531	14737 460-8531	Storage High End	OCONUS Delivery - PowerVault	\$168	Each	18%		\$138	Other	ES-P1
14737 460-9052	14737 460-9052	Storage High End	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	18%		\$0	Other	ES-P1
14737 460-9900	14737 460-9900	Storage High End	GSA Contract #GS-35F-4076D	\$0	Each	18%		\$0	Other	ES-P1
14737 461-0497	14737 461-0497	Storage High End	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	18%		\$0	Other	ES-P1
14737 468-8025	14737 468-8025	Storage High End	Africa Power Vault OCONUS Delivery	\$375	Each	18%		\$308	Other	ES-P1
14737 468-8026	14737 468-8026	Storage High End	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	18%		\$205	Other	ES-P1
14737 468-8027	14737 468-8027	Storage High End	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	18%		\$144	Other	ES-P1
14737 468-8028	14737 468-8028	Storage High End	Europe Power Vault OCONUS Delivery	\$125	Each	18%		\$103	Other	ES-P1
14737 468-8029	14737 468-8029	Storage High End	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	18%		\$513	Other	ES-P1
14737 470-AEPZ	14737 470-AEPZ	Storage High End	Ethernet 24 inch lime green	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEOB	14737 470-AEOB	Storage High End	Ethernet 24 inch violet	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQC	14737 470-AEQC	Storage High End	Ethernet 3M lime green	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQD	14737 470-AEQD	Storage High End	Ethernet 3M violet	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQE	14737 470-AEQE	Storage High End	Ethernet 51 inch lime green	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQF	14737 470-AEQF	Storage High End	Ethernet 51 inch violet	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQG	14737 470-AEQG	Storage High End	Ethernet 71 inch violet	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQH	14737 470-AEQH	Storage High End	C14 to Mat-N-Lok Black 84 inch	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQI	14737 470-AEQI	Storage High End	C14 to Mat-N-Lok Gray 84 inch	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQJ	14737 470-AEQJ	Storage High End	JMPR Cable 3 PHASE WYE PDU to PDU	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQK	14737 470-AEQK	Storage High End	PDU MINI JMPR 24A 2X2-2X2 PPP CONN 12IN	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQL	14737 470-AEQL	Storage High End	3P DELTA PDU TO PDU JMPR CABLE	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQM	14737 470-AEQM	Storage High End	CABLE USB B REC TO B PLUG 2M	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQN	14737 470-AEQN	Storage High End	DV 30Gb ML C 2.5 6G mSATA 512	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQO	14737 470-AEQO	Storage High End	1M IB Cable	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQP	14737 470-AEQP	Storage High End	1.5M IB Cable	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQQ	14737 470-AEQQ	Storage High End	2M IB Cable	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEOR	14737 470-AEOR	Storage High End	3M IB Cable	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQS	14737 470-AEQS	Storage High End	USB CABLE, ARMADA, 65.5 INCHES	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQT	14737 470-AEQT	Storage High End	Front door light bar cable	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQU	14737 470-AEQU	Storage High End	1.5m PCIe reset wire mini-sas hd-hd	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQV	14737 470-AEQV	Storage High End	1.5m mini-sas HD -HD reg non-flex PVC	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQW	14737 470-AEQW	Storage High End	1m 12G mini-SAS HD small shell	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQX	14737 470-AEQX	Storage High End	1m PCIe mini-SAS HD-HD reset	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 470-AEQY	14737 470-AEQY	Storage High End	microhdmi M STR to dsud and rj	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGF	14737 590-TFGF	Storage High End	2 PORT 10 GB CU IO MODULE	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGG	14737 590-TFGG	Storage High End	DUAL PORT 10GB ETHERNET SLIC	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGH	14737 590-TFGH	Storage High End	IO 2 PORT IB 56G ENHANCED X16	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGI	14737 590-TFGI	Storage High End	ASSY IO 10GB Eth 4Port IO Mod RainstormE	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGJ	14737 590-TFGJ	Storage High End	ASSY IO 8GB FC 4Port IO Module RevC Qe8	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGK	14737 590-TFGK	Storage High End	AKULA-II for Megatron SAN MANAGEMENT	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGL	14737 590-TFGL	Storage High End	PCB TLA Gen3x8 Compression SLIC	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGM	14737 590-TFGM	Storage High End	PCB IO QUAD PORT 16G FICONFC	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGN	14737 590-TFGN	Storage High End	PCB IO QUAD PORT 16G FICONFC	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGO	14737 590-TFGO	Storage High End	PCB TLA QUAD-PORT 32G FC IO MODULE 1.0	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGP	14737 590-TFGP	Storage High End	PCB TLA Windstorm II 800G RoHS	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGQ	14737 590-TFGQ	Storage High End	PCB TLA Windstorm Mesh 800G	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 590-TFGR	14737 590-TFGR	Storage High End	PCB TLA Windstorm Mesh 800G ROHS	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 629-BBFZ	14737 629-BBFZ	Storage High End	FACTORY IB SWITCH ASSY STINGRAY FRU	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 768-BBBB	14737 768-BBBB	Storage High End	Nebula LCC	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 768-BBBC	14737 768-BBBC	Storage High End	Nebula Chassis	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 768-BBBD	14737 768-BBBD	Storage High End	4U MEGATRON CHS FOR LUNA NO CE LBL	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 768-BBBE	14737 768-BBBE	Storage High End	Luna 12C PCB Assy FRU	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 768-BBBF	14737 768-BBBF	Storage High End	LUNA 12C PCB Assy FRU for 2400 Speed	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 768-BBBG	14737 768-BBBG	Storage High End	Luna 18C PCB Assy FRU	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 768-BBBH	14737 768-BBBH	Storage High End	Luna 18C PCB Assy FRU for 2400 Speed	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 768-BBBI	14737 768-BBBI	Storage High End	SYM M MMS with zip 120GB 3110 SSD FRU	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 768-BBBJ	14737 768-BBBJ	Storage High End	2200W SPS TRAY ENCLOSURE	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 770-BDYY	14737 770-BDYY	Storage High End	4U Megatron Chassis Assy	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 783-BBBW	14737 783-BBBW	Storage High End	VMAX White DELL EMC VE Frnt Dr FRU	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14737 783-BBBX	14737 783-BBBX	Storage High End	PowerMax 2000 SB1 DellEMC Hex Door	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14613 007-1527	14613 007-1527	Storage High End	Total Includes Shipping and Handling	\$0	Each	18%		\$0	Other	ES-P1
14613 009-4364	14613 009-4364	Storage High End	Shipping and Handling	\$0	Each	18%		\$0	Other	ES-P1
14613 009-4877	14613 009-4877	Storage High End	Provincial Government Order	\$0	Each	18%		\$0	Other	ES-P1
14613 210-AXDR	14613 210-AXDR	Storage High End	PowerMax Software	\$0	Each	18%		\$0	Other	ES-P1
14613 210-AYGX	14613 210-AYGX	Storage High End	PowerMax SW Only Virtual Base-SWAAA	\$1,000,000	Each	18%		\$820,000	Other	ES-P1
14613 332-1286	14613 332-1286	Storage High End	US Order	\$0	Each	18%		\$0	Other	ES-P1
14613 379-BDUU	14613 379-BDUU	Storage High End	TLA HW Only Order	\$0	Each	18%		\$0	Other	ES-P1
14613 389-DRZZ	14613 389-DRZZ	Storage High End	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	18%		\$0	Other	ES-P1
14613 460-5909	14613 460-5909	Storage High End	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	18%		\$0	Other	ES-P1
14613 460-8531	14613 460-8531	Storage High End	OCONUS Delivery - PowerVault	\$168	Each	18%		\$138	Other	ES-P1
14613 460-9052	14613 460-9052	Storage High End	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	18%		\$0	Other	ES-P1
14613 460-9900	14613 460-9900	Storage High End	GSA Contract #GS-35F-4076D	\$0	Each	18%		\$0	Other	ES-P1
14613 461-0497	14613 461-0497	Storage High End	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	18%		\$0	Other	ES-P1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14613 468-8025	14613 468-8025	Storage High End	Africa Power Vault OCONUS Delivery	\$375	Each	18%	\$308	Other	ES-P1
14613 468-8026	14613 468-8026	Storage High End	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	18%	\$205	Other	ES-P1
14613 468-8027	14613 468-8027	Storage High End	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	18%	\$144	Other	ES-P1
14613 468-8028	14613 468-8028	Storage High End	Europe Power Vault OCONUS Delivery	\$125	Each	18%	\$103	Other	ES-P1
14613 468-8029	14613 468-8029	Storage High End	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	18%	\$513	Other	ES-P1
14613 528-CKXV	14613 528-CKXV	Storage High End	PowerMax Events and RetnIn Suite File=IC	\$13,335	Each	18%	\$10,935	Other	ES-P1
14613 528-CKXW	14613 528-CKXW	Storage High End	PowerMax Compatible Flash eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKXX	14613 528-CKXX	Storage High End	PowerMax MFE Comp HyperPAV eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKXY	14613 528-CKXY	Storage High End	PowerMax SRDF Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKXZ	14613 528-CKXZ	Storage High End	PowerMax OS Lic Ulg=CC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYB	14613 528-CKYB	Storage High End	PowerMax Unisphere360 Lic=IC	\$44,445	Each	18%	\$36,445	Other	ES-P1
14613 528-CKYD	14613 528-CKYD	Storage High End	PowerMax Replication For File eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYE	14613 528-CKYE	Storage High End	PowerMax Pro Conv Additional Capacity=CC	\$4,210	Each	18%	\$3,452	Other	ES-P1
14613 528-CKYF	14613 528-CKYF	Storage High End	PowerMax GDDR eRTU=IC	\$103,705	Each	18%	\$85,038	Other	ES-P1
14613 528-CKYG	14613 528-CKYG	Storage High End	PowerMax MFE Comp High Perf eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYH	14613 528-CKYH	Storage High End	PowerMax AutoSwap eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYI	14613 528-CKYI	Storage High End	PowerMax Encryption Lic=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYJ	14613 528-CKYJ	Storage High End	PowerMax SRDF Metro Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYK	14613 528-CKYK	Storage High End	PowerMax Mnmf Ess Plus CAP Lic=CC	\$900	Each	18%	\$738	Other	ES-P1
14613 528-CKYL	14613 528-CKYL	Storage High End	PowerMax Pro Conv Existing Capacity=CC	\$5,600	Each	18%	\$4,592	Other	ES-P1
14613 528-CKYM	14613 528-CKYM	Storage High End	PowerMax Unisphere File eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYN	14613 528-CKYN	Storage High End	PowerMax Local Rep SnapSure eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYO	14613 528-CKYO	Storage High End	PowerMax Snapv Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYP	14613 528-CKYP	Storage High End	PowerMax SRDF Star Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYQ	14613 528-CKYQ	Storage High End	PowerMax Unisphere360 Product Lic=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYR	14613 528-CKYR	Storage High End	PowerMax zDP Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYS	14613 528-CKYS	Storage High End	PowerMax zPro Conv Existing Cap=CC	\$3,400	Each	18%	\$2,788	Other	ES-P1
14613 528-CKYT	14613 528-CKYT	Storage High End	PowerMax Adv Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYU	14613 528-CKYU	Storage High End	PowerMax Mnmf Ess Plus zBoost eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYV	14613 528-CKYV	Storage High End	PowerMax OS Lic=CC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYW	14613 528-CKYW	Storage High End	PowerMax Compatible PEER eRTU=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 528-CKYX	14613 528-CKYX	Storage High End	PowerMax zPro Conv Additional Cap=CC	\$2,555	Each	18%	\$2,095	Other	ES-P1
14613 528-CMTI	14613 528-CMTI	Storage High End	PowerMax Rem Rep Product 1TB=CC	\$1,790	Each	18%	\$1,468	Other	ES-P1
14613 528-CMTJ	14613 528-CMTJ	Storage High End	PowerMax SRDF Metro Product 1TB=CC	\$1,895	Each	18%	\$1,554	Other	ES-P1
14613 528-CMTK	14613 528-CMTK	Storage High End	PowerMax zDP Product 1TB=CC	\$565	Each	18%	\$463	Other	ES-P1
14613 528-CMTL	14613 528-CMTL	Storage High End	PowerMax MF Essentials Plus CAP 1TB=CC	\$900	Each	18%	\$738	Other	ES-P1
14613 528-CNCI	14613 528-CNCI	Storage High End	PowerMax Pro Conversion Exist Cap=CC	\$5,600	Each	18%	\$4,592	Other	ES-P1
14613 528-CNCO	14613 528-CNCO	Storage High End	PowerMax Essentials 8000 Encrypt=IC	\$256,000	Each	18%	\$209,920	Other	ES-P1
14613 528-CNNE	14613 528-CNNE	Storage High End	PowerMax Pro Conversion Add Cap=CC	\$4,210	Each	18%	\$3,452	Other	ES-P1
14613 528-CNNF	14613 528-CNNF	Storage High End	PowerMax zPro Conversion Add Cap=CC	\$2,555	Each	18%	\$2,095	Other	ES-P1
14613 528-CNNH	14613 528-CNNH	Storage High End	PowerMax zPro Conversion Exist Cap=CC	\$3,400	Each	18%	\$2,788	Other	ES-P1
14613 528-CNNK	14613 528-CNNK	Storage High End	PowerMax Essentials 2000 Encrypt=IC	\$46,665	Each	18%	\$38,265	Other	ES-P1
14613 528-CNNL	14613 528-CNNL	Storage High End	PowerMax AutoSwap Product=IC	\$325,925	Each	18%	\$267,259	Other	ES-P1
14613 528-CNNM	14613 528-CNNM	Storage High End	PowerMax MF Essentials Plus Product=IC	\$0	Each	18%	\$0	Other	ES-P1
14613 626-BBBG	14613 626-BBBG	Storage High End	Storage Software Info	\$0	Each	18%	\$0	Other	ES-P1
PS-CUS-DOCSCI	PS-CUS-DOCSCI	CONTENT MANAGEMENT	CUSTOM SERVICES DOCSCI	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-ESGCAP	PS-CUS-ESGCAP	CONTENT MANAGEMENT	CUSTOM CAPTIVA PS ESG	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-ESGDCM	PS-CUS-ESGDCM	CONTENT MANAGEMENT	Custom Documentum PS ESG	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EX	PS-CUS-EX	CONTENT MANAGEMENT	CUSTOM SCOPED SERVICES FOR EMAILXTENDER	\$198,000	Each	10%	\$178,200	Other	F1
13187 824-8600	13187 824-8600	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,246	Each	10%	\$1,121	Other	F1
13187 824-8601	13187 824-8601	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,246	Each	10%	\$1,121	Other	F1
13187 824-8602	13187 824-8602	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$830	Each	10%	\$747	Other	F1
13187 824-8603	13187 824-8603	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$830	Each	10%	\$747	Other	F1
13187 824-8610	13187 824-8610	Data Protection Appliances	Keep Your Hard Drive	\$266	Each	10%	\$239	Other	F1
13187 824-8653	13187 824-8653	Data Protection Appliances	Keep Your Hard Drive	\$266	Each	10%	\$239	Other	F1
13187 841-0264	13187 841-0264	Data Protection Appliances	ProSupport Plus with Next Business day Software Support	\$0	Each	10%	\$0	Other	F1
14690 823-9201	14690 823-9201	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Edition	\$4,950	Each	10%	\$4,455	Other	F1
14690 823-9202	14690 823-9202	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Edition Deployment Verification	\$100	Each	10%	\$90	Other	F1
14690 823-9203	14690 823-9203	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Edition	\$1,667	Each	10%	\$1,500	Other	F1
14690 823-9204	14690 823-9204	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration	\$3,494	Each	10%	\$3,145	Other	F1
14690 823-9205	14690 823-9205	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration Deployment	\$280	Each	10%	\$234	Other	F1
14690 823-9206	14690 823-9206	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Edition Deployment Verification	\$102	Each	10%	\$91	Other	F1
14690 823-9268	14690 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14690 823-9271	14690 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14690 823-9284	14690 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14690 825-7248	14690 825-7248	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14690 825-7249	14690 825-7249	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14690 825-7260	14690 825-7260	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14690 825-7261	14690 825-7261	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14690 825-8623	14690 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14690 825-8624	14690 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14690 838-5800	14690 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1
14690 838-5802	14690 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1
14690 844-4336	14690 844-4336	Data Protection Appliances	1 Month ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1
14690 844-4337	14690 844-4337	Data Protection Appliances	1 Year ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1
14690 844-4338	14690 844-4338	Data Protection Appliances	6 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1
14690 844-4339	14690 844-4339	Data Protection Appliances	2 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
14690 844-4340	14690 844-4340	Data Protection Appliances	5 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4341	14690 844-4341	Data Protection Appliances	4 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4342	14690 844-4342	Data Protection Appliances	3 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4343	14690 844-4343	Data Protection Appliances	4 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4344	14690 844-4344	Data Protection Appliances	12 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4345	14690 844-4345	Data Protection Appliances	3 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4346	14690 844-4346	Data Protection Appliances	7 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4347	14690 844-4347	Data Protection Appliances	10 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4348	14690 844-4348	Data Protection Appliances	11 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4349	14690 844-4349	Data Protection Appliances	2 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4350	14690 844-4350	Data Protection Appliances	9 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4351	14690 844-4351	Data Protection Appliances	1 Month ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4352	14690 844-4352	Data Protection Appliances	8 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4353	14690 844-4353	Data Protection Appliances	7 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
14690 844-4354	14690 844-4354	Data Protection Appliances	9 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%	\$0	Other	F1	
12678 806-7308	12678 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
12678 813-9118	12678 813-9118	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$0	Each	10%	\$0	Other	F1	
13187 822-2973	13187 822-2973	Data Protection Appliances	ProSupport with Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13187 822-2974	13187 822-2974	Data Protection Appliances	ProSupport with Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13187 822-2977	13187 822-2977	Data Protection Appliances	ProSupport Plus with Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13187 822-2978	13187 822-2978	Data Protection Appliances	ProSupport with Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13187 822-2979	13187 822-2979	Data Protection Appliances	ProSupport with Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13187 822-2980	13187 822-2980	Data Protection Appliances	ProSupport Plus with Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13187 824-8592	13187 824-8592	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$692	Each	10%	\$623	Other	F1	
13187 824-8593	13187 824-8593	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$692	Each	10%	\$623	Other	F1	
13187 824-8594	13187 824-8594	Data Protection Appliances	ProSupport 7x24 HW Technical Support and Assistance	\$1,038	Each	10%	\$934	Other	F1	
13187 824-8595	13187 824-8595	Data Protection Appliances	ProSupport 7x24 HW Technical Support and Assistance	\$1,038	Each	10%	\$934	Other	F1	
13187 824-8596	13187 824-8596	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,453	Each	10%	\$1,308	Other	F1	
13187 824-8597	13187 824-8597	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,453	Each	10%	\$1,308	Other	F1	
13187 824-8598	13187 824-8598	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$969	Each	10%	\$872	Other	F1	
13187 824-8599	13187 824-8599	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$969	Each	10%	\$872	Other	F1	
13187 841-0265	13187 841-0265	Data Protection Appliances	ProSupport Plus with Next Business day Software Support	\$0	Each	10%	\$0	Other	F1	
13187 841-0266	13187 841-0266	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 3 Years	\$162	Each	10%	\$146	Other	F1	
13187 841-0267	13187 841-0267	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 6 Years	\$325	Each	10%	\$292	Other	F1	
13187 841-0268	13187 841-0268	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 2 Years	\$216	Each	10%	\$195	Other	F1	
13187 841-0269	13187 841-0269	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 1 Year	\$108	Each	10%	\$97	Other	F1	
13187 841-0270	13187 841-0270	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 4 Years	\$432	Each	10%	\$389	Other	F1	
13187 841-0271	13187 841-0271	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 3 Years	\$324	Each	10%	\$292	Other	F1	
13187 841-0272	13187 841-0272	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 6 Years	\$649	Each	10%	\$584	Other	F1	
13187 841-0273	13187 841-0273	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 1 Year	\$54	Each	10%	\$49	Other	F1	
13187 841-0274	13187 841-0274	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 5 Years	\$541	Each	10%	\$486	Other	F1	
13187 841-0275	13187 841-0275	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 2 Years	\$108	Each	10%	\$97	Other	F1	
13187 841-0276	13187 841-0276	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 4 Years	\$217	Each	10%	\$195	Other	F1	
13187 841-0277	13187 841-0277	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 5 Years	\$271	Each	10%	\$244	Other	F1	
13187 841-0278	13187 841-0278	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis	\$518	Each	10%	\$467	Other	F1	
13187 841-0279	13187 841-0279	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis	\$518	Each	10%	\$467	Other	F1	
13187 841-0280	13187 841-0280	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance	\$778	Each	10%	\$700	Other	F1	
13187 841-0281	13187 841-0281	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance	\$778	Each	10%	\$700	Other	F1	
13187 841-0282	13187 841-0282	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
13187 841-0283	13187 841-0283	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
13187 841-0284	13187 841-0284	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance	\$2,249	Each	10%	\$2,024	Other	F1	
13187 841-0285	13187 841-0285	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance	\$2,249	Each	10%	\$2,024	Other	F1	
13187 841-0286	13187 841-0286	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis	\$2,552	Each	10%	\$2,297	Other	F1	
13187 841-0287	13187 841-0287	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis	\$2,552	Each	10%	\$2,297	Other	F1	
13187 841-0288	13187 841-0288	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance	\$3,828	Each	10%	\$3,445	Other	F1	
13187 841-0289	13187 841-0289	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance	\$3,828	Each	10%	\$3,445	Other	F1	
13187 841-0308	13187 841-0308	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance	\$1,349	Each	10%	\$1,214	Other	F1	
13187 841-0309	13187 841-0309	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance	\$1,349	Each	10%	\$1,214	Other	F1	
13187 841-0310	13187 841-0310	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis	\$900	Each	10%	\$810	Other	F1	
13187 841-0311	13187 841-0311	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis	\$900	Each	10%	\$810	Other	F1	
13187 844-0582	13187 844-0582	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$118	Each	10%	\$106	Other	F1	
13187 844-0583	13187 844-0583	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$118	Each	10%	\$106	Other	F1	
13187 844-0613	13187 844-0613	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$366	Each	10%	\$329	Other	F1	
13187 844-0614	13187 844-0614	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$366	Each	10%	\$329	Other	F1	
13187 844-0622	13187 844-0622	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$627	Each	10%	\$565	Other	F1	
13187 844-0623	13187 844-0623	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$627	Each	10%	\$565	Other	F1	
13187 847-6459	13187 847-6459	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1	
13187 847-6460	13187 847-6460	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1	
13187 847-6489	13187 847-6489	Data Protection Appliances	Keep Your Component For Enterprise	\$600	Each	10%	\$540	Other	F1	
13187 847-6490	13187 847-6490	Data Protection Appliances	Keep Your Component For Enterprise	\$600	Each	10%	\$540	Other	F1	
13187 847-6498	13187 847-6498	Data Protection Appliances	Keep Your Component For Enterprise	\$10,560	Each	10%	\$9,504	Other	F1	
13187 847-6499	13187 847-6499	Data Protection Appliances	Keep Your Component For Enterprise	\$10,560	Each	10%	\$9,504	Other	F1	
13367 806-7308	13367 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13367 812-4005	13367 812-4005	Data Protection Appliances	ProDeploy Plus Training Credits 300 Redeem at education.dell EMC.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13367 812-4008	13367 812-4008	Data Protection Appliances	ProDeploy Plus Training Credits 400 Redeem at education.dell EMC.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1	
13367 812-4010	13367 812-4010	Data Protection Appliances	ProDeploy Plus Training Credits 100 Redeem at education.dell EMC.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1	
13367 823-4343	13367 823-4343	Data Protection Appliances	ProSupport Mission Critical, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down		
13367 823-4344	13367 823-4344	Data Protection Appliances	ProSupport Plus Mission Critical, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4345	13367 823-4345	Data Protection Appliances	ProSupport Plus Mission Critical, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4346	13367 823-4346	Data Protection Appliances	ProSupport Plus Mission Critical, Software Entitlement, 5 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4348	13367 823-4348	Data Protection Appliances	ProSupport Mission Critical, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1	
13367 823-4349	13367 823-4349	Data Protection Appliances	ProSupport Mission Critical, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4365	13367 823-4365	Data Protection Appliances	ProSupport Mission Critical, Software Entitlement, 5 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4366	13367 823-4366	Data Protection Appliances	ProSupport Mission Critical, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4367	13367 823-4367	Data Protection Appliances	ProSupport Next Business Day, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1	
13367 823-4368	13367 823-4368	Data Protection Appliances	ProSupport Plus Mission Critical, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4423	13367 823-4423	Data Protection Appliances	ProSupport Next Business Day, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4424	13367 823-4424	Data Protection Appliances	ProSupport Next Business Day, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4425	13367 823-4425	Data Protection Appliances	ProSupport Next Business Day, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1	
13367 823-4426	13367 823-4426	Data Protection Appliances	ProSupport Plus Mission Critical, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1	
13367 823-6235	13367 823-6235	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud DR, 1 Year	\$169	Each	10%	\$152	Other	F1	
13367 823-6236	13367 823-6236	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud DR, 5 Years	\$846	Each	10%	\$762	Other	F1	
13367 823-6237	13367 823-6237	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud DR, 4 Years	\$677	Each	10%	\$609	Other	F1	
13367 823-6238	13367 823-6238	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud DR, 3 Years	\$508	Each	10%	\$457	Other	F1	
13367 823-6239	13367 823-6239	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud DR, 2 Years	\$339	Each	10%	\$305	Other	F1	
13367 823-6240	13367 823-6240	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud Tier, 2 Years	\$185	Each	10%	\$167	Other	F1	
13367 823-6241	13367 823-6241	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud Tier, 5 Years	\$504	Each	10%	\$453	Other	F1	
13367 823-6242	13367 823-6242	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud Tier, 2 Years	\$202	Each	10%	\$181	Other	F1	
13367 823-6243	13367 823-6243	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud Tier, 4 Years	\$403	Each	10%	\$363	Other	F1	
13367 823-6244	13367 823-6244	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud Tier, 3 Years	\$302	Each	10%	\$272	Other	F1	
13367 823-6245	13367 823-6245	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud Tier, 1 Year	\$101	Each	10%	\$91	Other	F1	
13367 823-6246	13367 823-6246	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud Tier, 1 Year	\$93	Each	10%	\$83	Other	F1	
13367 823-6247	13367 823-6247	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud Tier, 3 Years	\$278	Each	10%	\$250	Other	F1	
13367 823-6248	13367 823-6248	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud Tier, 4 Years	\$371	Each	10%	\$334	Other	F1	
13367 823-6249	13367 823-6249	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud Tier, 5 Years	\$463	Each	10%	\$417	Other	F1	
13367 823-6250	13367 823-6250	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Virtual Edition, 1TB, 1 Year	\$341	Each	10%	\$307	Other	F1	
13367 823-6251	13367 823-6251	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Virtual Edition, 1TB, 2 Years	\$682	Each	10%	\$614	Other	F1	
13367 823-6252	13367 823-6252	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Virtual Edition, 1TB, 3 Years	\$1,023	Each	10%	\$921	Other	F1	
13367 823-6253	13367 823-6253	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Virtual Edition, 1TB, 4 Years	\$1,364	Each	10%	\$1,228	Other	F1	
13367 823-6254	13367 823-6254	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Virtual Edition, 1TB, 5 Years	\$1,705	Each	10%	\$1,535	Other	F1	
13367 823-6258	13367 823-6258	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud Tier, 5 Years	\$423	Each	10%	\$381	Other	F1	
13367 823-6259	13367 823-6259	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud Tier, 2 Years	\$169	Each	10%	\$152	Other	F1	
13367 823-6261	13367 823-6261	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud Tier, 3 Years	\$254	Each	10%	\$229	Other	F1	
13367 823-6262	13367 823-6262	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud Tier, 4 Years	\$339	Each	10%	\$305	Other	F1	
13367 823-6266	13367 823-6266	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud Tier, 1 Year	\$85	Each	10%	\$76	Other	F1	
13367 823-6267	13367 823-6267	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud DR, 5 Years	\$927	Each	10%	\$834	Other	F1	
13367 823-6268	13367 823-6268	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud DR, 2 Years	\$371	Each	10%	\$334	Other	F1	
13367 823-6269	13367 823-6269	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud DR, 1 Year	\$185	Each	10%	\$167	Other	F1	
13367 823-6270	13367 823-6270	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud DR, 3 Years	\$556	Each	10%	\$501	Other	F1	
13367 823-6271	13367 823-6271	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud DR, 4 Years	\$742	Each	10%	\$667	Other	F1	
13367 823-6287	13367 823-6287	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud DR, 5 Years	\$1,008	Each	10%	\$907	Other	F1	
13367 823-6288	13367 823-6288	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud DR, 3 Years	\$605	Each	10%	\$544	Other	F1	
13367 823-6299	13367 823-6299	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud DR, 4 Years	\$806	Each	10%	\$725	Other	F1	
13367 823-6300	13367 823-6300	Data Protection Appliances	ProSupport Mission Critical, Data Domain Virtual Edition, 1TB, 5 Years	\$1,569	Each	10%	\$1,412	Other	F1	
13367 823-6301	13367 823-6301	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud DR, 1 Year	\$202	Each	10%	\$181	Other	F1	
13367 823-6302	13367 823-6302	Data Protection Appliances	ProSupport Next Business Day, Data Domain Virtual Edition, 1TB, 5 Years	\$1,432	Each	10%	\$1,289	Other	F1	
13367 823-6303	13367 823-6303	Data Protection Appliances	ProSupport Mission Critical, Data Domain Virtual Edition, 1TB, 4 Years	\$1,255	Each	10%	\$1,129	Other	F1	
13367 823-6304	13367 823-6304	Data Protection Appliances	ProSupport Mission Critical, Data Domain Virtual Edition, 1TB, 1 Year	\$314	Each	10%	\$282	Other	F1	
13367 823-6305	13367 823-6305	Data Protection Appliances	ProSupport Mission Critical, Data Domain Virtual Edition, 1TB, 3 Years	\$941	Each	10%	\$847	Other	F1	
13367 823-6306	13367 823-6306	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud DR, 2 Years	\$403	Each	10%	\$363	Other	F1	
13367 823-6307	13367 823-6307	Data Protection Appliances	ProSupport Next Business Day, Data Domain Virtual Edition, 1TB, 3 Years	\$859	Each	10%	\$773	Other	F1	
13367 823-6308	13367 823-6308	Data Protection Appliances	ProSupport Mission Critical, Data Domain Virtual Edition, 1TB, 2 Years	\$627	Each	10%	\$565	Other	F1	
13367 823-6309	13367 823-6309	Data Protection Appliances	ProSupport Next Business Day, Data Domain Virtual Edition, 1TB, 1 Year	\$286	Each	10%	\$258	Other	F1	
13367 823-6310	13367 823-6310	Data Protection Appliances	ProSupport Next Business Day, Data Domain Virtual Edition, 1TB, 2 Years	\$573	Each	10%	\$516	Other	F1	
13367 823-6311	13367 823-6311	Data Protection Appliances	ProSupport Next Business Day, Data Domain Virtual Edition, 1TB, 4 Years	\$1,146	Each	10%	\$1,031	Other	F1	
13367 823-8975	13367 823-8975	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost	\$9,907	Each	10%	\$9,916	Other	F1	
13367 823-8976	13367 823-8976	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost Deployment Verification	\$403	Each	10%	\$363	Other	F1	
13367 823-8977	13367 823-8977	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost	\$7,330	Each	10%	\$6,597	Other	F1	
13367 823-8978	13367 823-8978	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost Deployment Verification	\$304	Each	10%	\$274	Other	F1	
13367 823-9179	13367 823-9179	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries	\$7,214	Each	10%	\$6,492	Other	F1	
13367 823-9180	13367 823-9180	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries Deployment Verification	\$420	Each	10%	\$378	Other	F1	
13367 823-9181	13367 823-9181	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications	\$3,828	Each	10%	\$3,446	Other	F1	
13367 823-9182	13367 823-9182	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications Deployment	\$239	Each	10%	\$215	Other	F1	
13367 823-9183	13367 823-9183	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications	\$3,341	Each	10%	\$3,007	Other	F1	
13367 823-9184	13367 823-9184	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications Deployment	\$209	Each	10%	\$188	Other	F1	
13367 823-9185	13367 823-9185	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost with Symantec NBU	\$4,814	Each	10%	\$4,333	Other	F1	
13367 823-9186	13367 823-9186	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost with Symantec NBU Deployment Verification	\$264	Each	10%	\$238	Other	F1	
13367 823-9187	13367 823-9187	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU	\$3,601	Each	10%	\$3,240	Other	F1	
13367 823-9188	13367 823-9188	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU Deployment	\$154	Each	10%	\$139	Other	F1	
13367 823-9189	13367 823-9189	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries	\$3,899	Each	10%	\$3,509	Other	F1	
13367 823-9190	13367 823-9190	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries Deployment Verification	\$156	Each	10%	\$140	Other	F1	
13367 823-9191	13367 823-9191	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,967	Each	10%	\$1,770	Other	F1	
13367 823-9192	13367 823-9192	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%	\$155	Other	F1	
13367 823-9193	13367 823-9193	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,753	Each	10%	\$3,377	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
13367 823-9194	13367 823-9194	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier Deployment Verification	\$302	Each	10%		\$272	Other	F1	
13367 823-9195	13367 823-9195	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration	\$3,705	Each	10%		\$3,335	Other	F1	
13367 823-9196	13367 823-9196	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration Deployment	\$323	Each	10%		\$291	Other	F1	
13367 823-9197	13367 823-9197	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications	\$2,729	Each	10%		\$2,456	Other	F1	
13367 823-9198	13367 823-9198	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications Deployment Verification	\$191	Each	10%		\$172	Other	F1	
13367 823-9199	13367 823-9199	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications	\$2,376	Each	10%		\$2,138	Other	F1	
13367 823-9200	13367 823-9200	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications Deployment Verification	\$208	Each	10%		\$187	Other	F1	
13367 823-9201	13367 823-9201	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Edition	\$4,950	Each	10%		\$4,455	Other	F1	
13367 823-9202	13367 823-9202	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Edition Deployment Verification	\$100	Each	10%		\$90	Other	F1	
13367 823-9203	13367 823-9203	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Edition	\$1,667	Each	10%		\$1,500	Other	F1	
13367 823-9204	13367 823-9204	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration	\$3,494	Each	10%		\$3,145	Other	F1	
13367 823-9205	13367 823-9205	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration Deployment	\$260	Each	10%		\$234	Other	F1	
13367 823-9206	13367 823-9206	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Edition Deployment Verification	\$102	Each	10%		\$91	Other	F1	
13367 823-9268	13367 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%		\$2,841	Other	F1	
13367 823-9271	13367 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%		\$1,247	Other	F1	
13367 823-9284	13367 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%		\$2,070	Other	F1	
13367 929-3709	13367 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%		\$0	Other	F1	
13367 935-6720	13367 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%		\$0	Other	F1	
13367 953-8349	13367 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%		\$0	Other	F1	
13367 992-6149	13367 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%		\$0	Other	F1	
13372 823-6312	13372 823-6312	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud DR	\$202	Each	10%		\$181	Other	F1	
13372 823-6313	13372 823-6313	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud DR	\$202	Each	10%		\$181	Other	F1	
13372 823-6314	13372 823-6314	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud DR	\$169	Each	10%		\$152	Other	F1	
13372 823-6315	13372 823-6315	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud DR	\$169	Each	10%		\$152	Other	F1	
13372 823-6316	13372 823-6316	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud DR	\$185	Each	10%		\$167	Other	F1	
13372 823-6317	13372 823-6317	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud DR	\$185	Each	10%		\$167	Other	F1	
13372 823-6318	13372 823-6318	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud Tier	\$93	Each	10%		\$83	Other	F1	
13372 823-6319	13372 823-6319	Data Protection Appliances	ProSupport Mission Critical, Data Domain Cloud Tier	\$93	Each	10%		\$83	Other	F1	
13372 823-6320	13372 823-6320	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud Tier	\$85	Each	10%		\$76	Other	F1	
13372 823-6321	13372 823-6321	Data Protection Appliances	ProSupport Next Business Day, Data Domain Cloud Tier	\$85	Each	10%		\$76	Other	F1	
13372 823-6322	13372 823-6322	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud Tier	\$101	Each	10%		\$91	Other	F1	
13372 823-6323	13372 823-6323	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Cloud Tier	\$101	Each	10%		\$91	Other	F1	
13372 823-6324	13372 823-6324	Data Protection Appliances	ProSupport Next Business Day, Data Domain Virtual Edition, 1TB	\$286	Each	10%		\$258	Other	F1	
13372 823-6325	13372 823-6325	Data Protection Appliances	ProSupport Next Business Day, Data Domain Virtual Edition, 1TB	\$286	Each	10%		\$258	Other	F1	
13372 823-6326	13372 823-6326	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Virtual Edition, 1TB	\$341	Each	10%		\$307	Other	F1	
13372 823-6327	13372 823-6327	Data Protection Appliances	ProSupport Plus Mission Critical, Data Domain Virtual Edition, 1TB	\$341	Each	10%		\$307	Other	F1	
13372 823-6328	13372 823-6328	Data Protection Appliances	ProSupport Mission Critical, Data Domain Virtual Edition, 1TB	\$314	Each	10%		\$282	Other	F1	
13372 823-6329	13372 823-6329	Data Protection Appliances	ProSupport Mission Critical, Data Domain Virtual Edition, 1TB	\$314	Each	10%		\$282	Other	F1	
14690 007-1527	14690 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%		\$0	Other	F1	
14690 009-4364	14690 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%		\$0	Other	F1	
14690 009-4877	14690 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%		\$0	Other	F1	
14690 460-5909	14690 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%		\$0	Other	F1	
14690 460-5931	14690 460-5931	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%		\$151	Other	F1	
14690 460-9900	14690 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%		\$0	Other	F1	
14690 461-0497	14690 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%		\$0	Other	F1	
14690 468-8025	14690 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%		\$338	Other	F1	
14690 468-8026	14690 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%		\$225	Other	F1	
14690 468-8027	14690 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%		\$158	Other	F1	
14690 468-8028	14690 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%		\$113	Other	F1	
14690 468-8029	14690 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%		\$563	Other	F1	
14690 844-4361	14690 844-4361	Data Protection Appliances	31 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4362	14690 844-4362	Data Protection Appliances	32 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4363	14690 844-4363	Data Protection Appliances	33 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4364	14690 844-4364	Data Protection Appliances	37 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4365	14690 844-4365	Data Protection Appliances	39 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4366	14690 844-4366	Data Protection Appliances	40 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4367	14690 844-4367	Data Protection Appliances	44 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4368	14690 844-4368	Data Protection Appliances	50 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4369	14690 844-4369	Data Protection Appliances	52 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4370	14690 844-4370	Data Protection Appliances	54 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4371	14690 844-4371	Data Protection Appliances	56 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4372	14690 844-4372	Data Protection Appliances	60 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4373	14690 844-4373	Data Protection Appliances	5 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4374	14690 844-4374	Data Protection Appliances	8 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4375	14690 844-4375	Data Protection Appliances	15 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4376	14690 844-4376	Data Protection Appliances	17 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4377	14690 844-4377	Data Protection Appliances	21 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 844-4378	14690 844-4378	Data Protection Appliances	22 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$0	Each	10%		\$0	Other	F1	
14690 812-4008	14690 812-4008	Data Protection Appliances	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%		\$360	Other	F1	
14690 812-4010	14690 812-4010	Data Protection Appliances	ProDeploy Plus Training Credits 100 Redeem at education.dell.com Expires 1Yr	\$100	Each	10%		\$90	Other	F1	
14690 812-4030	14690 812-4030	Data Protection Appliances	Education Services Training Credits 1 - Redeem at education.dell.com Expires 1yr	\$1	Each	10%		\$1	Other	F1	
14690 812-4031	14690 812-4031	Data Protection Appliances	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	10%		\$9	Other	F1	
14690 812-4032	14690 812-4032	Data Protection Appliances	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	10%		\$90	Other	F1	
14690 812-4033	14690 812-4033	Data Protection Appliances	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	10%		\$900	Other	F1	
14690 821-9286	14690 821-9286	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,967	Each	10%		\$1,770	Other	F1	
14690 821-9287	14690 821-9287	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%		\$155	Other	F1	
14690 821-9288	14690 821-9288	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,735	Each	10%		\$3,362	Other	F1	







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14690 844-4516	14690 844-4516	Data Protection Appliances	46 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,237	Each	10%	\$1,113	Other	F1
14690 844-4517	14690 844-4517	Data Protection Appliances	44 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,155	Each	10%	\$1,040	Other	F1
14690 844-4518	14690 844-4518	Data Protection Appliances	43 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,115	Each	10%	\$1,004	Other	F1
14690 844-4519	14690 844-4519	Data Protection Appliances	42 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,075	Each	10%	\$968	Other	F1
14690 844-4520	14690 844-4520	Data Protection Appliances	39 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$958	Each	10%	\$862	Other	F1
14690 844-4521	14690 844-4521	Data Protection Appliances	38 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$919	Each	10%	\$827	Other	F1
14690 844-4522	14690 844-4522	Data Protection Appliances	35 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$807	Each	10%	\$726	Other	F1
14690 844-4523	14690 844-4523	Data Protection Appliances	7 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$58	Each	10%	\$53	Other	F1
14690 844-4524	14690 844-4524	Data Protection Appliances	28 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$561	Each	10%	\$505	Other	F1
14690 844-4525	14690 844-4525	Data Protection Appliances	9 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$93	Each	10%	\$84	Other	F1
14690 844-4526	14690 844-4526	Data Protection Appliances	23 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$404	Each	10%	\$364	Other	F1
14690 844-4527	14690 844-4527	Data Protection Appliances	19 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$291	Each	10%	\$262	Other	F1
14690 844-4528	14690 844-4528	Data Protection Appliances	10 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$92	Each	10%	\$83	Other	F1
14690 844-4529	14690 844-4529	Data Protection Appliances	60 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,842	Each	10%	\$1,658	Other	F1
14690 844-4530	14690 844-4530	Data Protection Appliances	55 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,620	Each	10%	\$1,458	Other	F1
14690 844-4531	14690 844-4531	Data Protection Appliances	50 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,404	Each	10%	\$1,264	Other	F1
14690 844-4532	14690 844-4532	Data Protection Appliances	49 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,362	Each	10%	\$1,226	Other	F1
14690 844-4533	14690 844-4533	Data Protection Appliances	27 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$529	Each	10%	\$476	Other	F1
14690 844-4534	14690 844-4534	Data Protection Appliances	20 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$318	Each	10%	\$286	Other	F1
14690 844-4535	14690 844-4535	Data Protection Appliances	47 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,279	Each	10%	\$1,151	Other	F1
14690 844-4536	14690 844-4536	Data Protection Appliances	37 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$881	Each	10%	\$793	Other	F1
14690 844-4537	14690 844-4537	Data Protection Appliances	33 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$734	Each	10%	\$661	Other	F1
14690 844-4538	14690 844-4538	Data Protection Appliances	32 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$698	Each	10%	\$628	Other	F1
14690 844-4539	14690 844-4539	Data Protection Appliances	30 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$629	Each	10%	\$566	Other	F1
14690 844-4540	14690 844-4540	Data Protection Appliances	22 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$375	Each	10%	\$337	Other	F1
14690 844-4541	14690 844-4541	Data Protection Appliances	21 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$346	Each	10%	\$311	Other	F1
14690 844-4542	14690 844-4542	Data Protection Appliances	17 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$240	Each	10%	\$216	Other	F1
14690 844-4543	14690 844-4543	Data Protection Appliances	41 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,036	Each	10%	\$932	Other	F1
14690 844-4544	14690 844-4544	Data Protection Appliances	16 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$216	Each	10%	\$194	Other	F1
14690 844-4545	14690 844-4545	Data Protection Appliances	45 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,196	Each	10%	\$1,077	Other	F1
14690 844-4546	14690 844-4546	Data Protection Appliances	8 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$61	Each	10%	\$55	Other	F1
14690 844-4547	14690 844-4547	Data Protection Appliances	6 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$36	Each	10%	\$32	Other	F1
14690 844-4548	14690 844-4548	Data Protection Appliances	3 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$9	Each	10%	\$8	Other	F1
14690 844-4549	14690 844-4549	Data Protection Appliances	2 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$4	Each	10%	\$4	Other	F1
14690 844-4550	14690 844-4550	Data Protection Appliances	1 Month ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1	Each	10%	\$1	Other	F1
14690 844-4551	14690 844-4551	Data Protection Appliances	14 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$170	Each	10%	\$153	Other	F1
14690 844-4552	14690 844-4552	Data Protection Appliances	11 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$135	Each	10%	\$122	Other	F1
14690 844-4553	14690 844-4553	Data Protection Appliances	10 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$113	Each	10%	\$102	Other	F1
14690 844-4554	14690 844-4554	Data Protection Appliances	5 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$31	Each	10%	\$28	Other	F1
14690 844-4555	14690 844-4555	Data Protection Appliances	12 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$158	Each	10%	\$142	Other	F1
14690 844-4556	14690 844-4556	Data Protection Appliances	1 Month ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1	Each	10%	\$1	Other	F1
14690 844-4557	14690 844-4557	Data Protection Appliances	1 Year ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$158	Each	10%	\$142	Other	F1
14690 844-4558	14690 844-4558	Data Protection Appliances	3 Years ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$844	Each	10%	\$759	Other	F1
14690 844-4559	14690 844-4559	Data Protection Appliances	4 Years ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,320	Each	10%	\$1,188	Other	F1
14690 844-4560	14690 844-4560	Data Protection Appliances	5 Years ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$1,842	Each	10%	\$1,658	Other	F1
14690 844-4561	14690 844-4561	Data Protection Appliances	11 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$110	Each	10%	\$99	Other	F1
14690 844-4562	14690 844-4562	Data Protection Appliances	13 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$149	Each	10%	\$134	Other	F1
14690 844-4563	14690 844-4563	Data Protection Appliances	2 Months ProSupport Mission Critical Data Domain Virtual Edition Capacity Software	\$5	Each	10%	\$5	Other	F1
14690 844-4564	14690 844-4564	Data Protection Appliances	59 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$536	Each	10%	\$482	Other	F1
14690 844-4565	14690 844-4565	Data Protection Appliances	58 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$523	Each	10%	\$470	Other	F1
14690 844-4566	14690 844-4566	Data Protection Appliances	57 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$509	Each	10%	\$459	Other	F1
14690 844-4567	14690 844-4567	Data Protection Appliances	56 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$496	Each	10%	\$447	Other	F1
14690 844-4568	14690 844-4568	Data Protection Appliances	40 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$297	Each	10%	\$267	Other	F1
14690 844-4569	14690 844-4569	Data Protection Appliances	36 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$252	Each	10%	\$226	Other	F1
14690 844-4570	14690 844-4570	Data Protection Appliances	31 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$198	Each	10%	\$178	Other	F1
14690 844-4571	14690 844-4571	Data Protection Appliances	26 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$148	Each	10%	\$133	Other	F1
14690 844-4572	14690 844-4572	Data Protection Appliances	25 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$139	Each	10%	\$125	Other	F1
14690 844-4573	14690 844-4573	Data Protection Appliances	24 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$129	Each	10%	\$117	Other	F1
14690 844-4574	14690 844-4574	Data Protection Appliances	18 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$79	Each	10%	\$71	Other	F1
14690 844-4575	14690 844-4575	Data Protection Appliances	15 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$57	Each	10%	\$52	Other	F1
14690 844-4576	14690 844-4576	Data Protection Appliances	12 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$36	Each	10%	\$35	Other	F1
14690 844-4577	14690 844-4577	Data Protection Appliances	9 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$23	Each	10%	\$20	Other	F1
14690 844-4578	14690 844-4578	Data Protection Appliances	7 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$14	Each	10%	\$13	Other	F1
14690 844-4579	14690 844-4579	Data Protection Appliances	5 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$7	Each	10%	\$7	Other	F1
14690 844-4580	14690 844-4580	Data Protection Appliances	4 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$5	Each	10%	\$4	Other	F1
14690 844-4581	14690 844-4581	Data Protection Appliances	9 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$28	Each	10%	\$25	Other	F1
14690 844-4582	14690 844-4582	Data Protection Appliances	8 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$22	Each	10%	\$20	Other	F1
14690 844-4583	14690 844-4583	Data Protection Appliances	7 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$18	Each	10%	\$16	Other	F1
14690 844-4584	14690 844-4584	Data Protection Appliances	6 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$13	Each	10%	\$12	Other	F1
14690 844-4585	14690 844-4585	Data Protection Appliances	4 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$6	Each	10%	\$5	Other	F1
14690 844-4586	14690 844-4586	Data Protection Appliances	3 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$3	Each	10%	\$3	Other	F1
14690 844-4587	14690 844-4587	Data Protection Appliances	54 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$470	Each	10%	\$423	Other	F1
14690 844-4588	14690 844-4588	Data Protection Appliances	53 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$457	Each	10%	\$412	Other	F1
14690 844-4589	14690 844-4589	Data Protection Appliances	52 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$444	Each	10%	\$400	Other	F1
14690 844-4590	14690 844-4590	Data Protection Appliances	51 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$432	Each	10%	\$388	Other	F1
14690 844-4591	14690 844-4591	Data Protection Appliances	48 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$394	Each	10%	\$354	Other	F1
14690 844-4592	14690 844-4592	Data Protection Appliances	46 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$369	Each	10%	\$332	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14690 844-4593	14690 844-4593	Data Protection Appliances	44 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$345	Each	10%	\$310	Other	F1
14690 844-4594	14690 844-4594	Data Protection Appliances	43 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$333	Each	10%	\$299	Other	F1
14690 844-4595	14690 844-4595	Data Protection Appliances	42 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$321	Each	10%	\$289	Other	F1
14690 844-4596	14690 844-4596	Data Protection Appliances	39 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$286	Each	10%	\$257	Other	F1
14690 844-4597	14690 844-4597	Data Protection Appliances	38 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$274	Each	10%	\$247	Other	F1
14690 844-4598	14690 844-4598	Data Protection Appliances	35 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$241	Each	10%	\$217	Other	F1
14690 844-4599	14690 844-4599	Data Protection Appliances	34 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$230	Each	10%	\$207	Other	F1
14690 844-4600	14690 844-4600	Data Protection Appliances	29 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$177	Each	10%	\$160	Other	F1
14690 844-4601	14690 844-4601	Data Protection Appliances	28 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$167	Each	10%	\$151	Other	F1
14690 844-4602	14690 844-4602	Data Protection Appliances	27 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$158	Each	10%	\$142	Other	F1
14690 844-4603	14690 844-4603	Data Protection Appliances	23 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$120	Each	10%	\$108	Other	F1
14690 844-4604	14690 844-4604	Data Protection Appliances	20 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$95	Each	10%	\$85	Other	F1
14690 844-4605	14690 844-4605	Data Protection Appliances	19 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$87	Each	10%	\$78	Other	F1
14690 844-4606	14690 844-4606	Data Protection Appliances	10 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$28	Each	10%	\$25	Other	F1
14690 844-4607	14690 844-4607	Data Protection Appliances	60 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$549	Each	10%	\$494	Other	F1
14690 844-4608	14690 844-4608	Data Protection Appliances	55 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$483	Each	10%	\$435	Other	F1
14690 844-4609	14690 844-4609	Data Protection Appliances	50 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$419	Each	10%	\$377	Other	F1
14690 844-4610	14690 844-4610	Data Protection Appliances	49 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$406	Each	10%	\$366	Other	F1
14690 844-4611	14690 844-4611	Data Protection Appliances	47 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$381	Each	10%	\$343	Other	F1
14690 844-4612	14690 844-4612	Data Protection Appliances	45 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$357	Each	10%	\$321	Other	F1
14690 844-4613	14690 844-4613	Data Protection Appliances	41 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$309	Each	10%	\$278	Other	F1
14690 844-4614	14690 844-4614	Data Protection Appliances	37 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$263	Each	10%	\$237	Other	F1
14690 844-4615	14690 844-4615	Data Protection Appliances	33 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$219	Each	10%	\$197	Other	F1
14690 844-4616	14690 844-4616	Data Protection Appliances	32 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$208	Each	10%	\$187	Other	F1
14690 844-4617	14690 844-4617	Data Protection Appliances	30 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$188	Each	10%	\$169	Other	F1
14690 844-4618	14690 844-4618	Data Protection Appliances	22 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$112	Each	10%	\$101	Other	F1
14690 844-4619	14690 844-4619	Data Protection Appliances	21 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$103	Each	10%	\$93	Other	F1
14690 844-4620	14690 844-4620	Data Protection Appliances	17 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$72	Each	10%	\$64	Other	F1
14690 844-4621	14690 844-4621	Data Protection Appliances	16 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$64	Each	10%	\$58	Other	F1
14690 844-4622	14690 844-4622	Data Protection Appliances	14 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$51	Each	10%	\$46	Other	F1
14690 844-4623	14690 844-4623	Data Protection Appliances	13 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$44	Each	10%	\$40	Other	F1
14690 844-4624	14690 844-4624	Data Protection Appliances	11 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$33	Each	10%	\$30	Other	F1
14690 844-4625	14690 844-4625	Data Protection Appliances	8 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$18	Each	10%	\$16	Other	F1
14690 844-4626	14690 844-4626	Data Protection Appliances	6 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$11	Each	10%	\$10	Other	F1
14690 844-4627	14690 844-4627	Data Protection Appliances	3 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$3	Each	10%	\$3	Other	F1
14690 844-4628	14690 844-4628	Data Protection Appliances	2 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$1	Each	10%	\$1	Other	F1
14690 844-4629	14690 844-4629	Data Protection Appliances	1 Month ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$0	Each	10%	\$0	Other	F1
14690 844-4630	14690 844-4630	Data Protection Appliances	12 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$47	Each	10%	\$43	Other	F1
14690 844-4631	14690 844-4631	Data Protection Appliances	11 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$41	Each	10%	\$36	Other	F1
14690 844-4632	14690 844-4632	Data Protection Appliances	10 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$34	Each	10%	\$31	Other	F1
14690 844-4633	14690 844-4633	Data Protection Appliances	5 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$9	Each	10%	\$8	Other	F1
14690 844-4634	14690 844-4634	Data Protection Appliances	2 Months ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$2	Each	10%	\$1	Other	F1
14690 844-4635	14690 844-4635	Data Protection Appliances	1 Month ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$0	Each	10%	\$0	Other	F1
14690 844-4636	14690 844-4636	Data Protection Appliances	1 Year ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$47	Each	10%	\$43	Other	F1
14690 844-4637	14690 844-4637	Data Protection Appliances	3 Years ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$252	Each	10%	\$226	Other	F1
14690 844-4638	14690 844-4638	Data Protection Appliances	4 Years ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$394	Each	10%	\$354	Other	F1
14690 844-4639	14690 844-4639	Data Protection Appliances	5 Years ProSupport Mission Critical Data Domain Virtual Edition Cloud Tier Software	\$549	Each	10%	\$494	Other	F1
14690 929-3709	14690 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14690 935-6720	14690 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14690 992-6149	14690 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13880 007-1527	13880 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13880 009-4364	13880 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13880 009-4877	13880 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13880 460-5909	13880 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13880 460-8531	13880 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13880 460-9052	13880 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13880 460-9900	13880 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13880 461-0497	13880 461-0497	Data Protection Appliances	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13880 468-8025	13880 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13880 468-8026	13880 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13880 468-8027	13880 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13880 468-8028	13880 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13880 468-8029	13880 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13880 806-7308	13880 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13880 812-4037	13880 812-4037	Data Protection Appliances	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
13880 822-3178	13880 822-3178	Data Protection Appliances	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
13880 823-9276	13880 823-9276	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13880 823-9284	13880 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13880 823-9285	13880 823-9285	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13880 825-8623	13880 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13880 825-8624	13880 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13880 827-4037	13880 827-4037	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13880 827-4038	13880 827-4038	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
13880 827-4039	13880 827-4039	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
13880 827-4040	13880 827-4040	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
13880 827-4041	13880 827-4041	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
13880 827-4697	13880 827-4697	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
13880 827-4698	13880 827-4698	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$9	Each	10%	\$9	Other	F1
13880 827-4706	13880 827-4706	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$24	Each	10%	\$22	Other	F1
13880 827-4707	13880 827-4707	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$145	Each	10%	\$131	Other	F1
13880 827-4708	13880 827-4708	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$320	Each	10%	\$288	Other	F1
13880 827-4709	13880 827-4709	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$609	Each	10%	\$548	Other	F1
13880 827-4710	13880 827-4710	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$902	Each	10%	\$812	Other	F1
13880 827-4713	13880 827-4713	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$355	Each	10%	\$320	Other	F1
13880 827-4714	13880 827-4714	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$588	Each	10%	\$529	Other	F1
13880 827-4715	13880 827-4715	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$792	Each	10%	\$713	Other	F1
13880 827-4716	13880 827-4716	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$881	Each	10%	\$793	Other	F1
13880 827-4717	13880 827-4717	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$987	Each	10%	\$870	Other	F1
13880 827-4720	13880 827-4720	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$123	Each	10%	\$111	Other	F1
13880 827-4721	13880 827-4721	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$228	Each	10%	\$205	Other	F1
13880 827-4722	13880 827-4722	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$503	Each	10%	\$453	Other	F1
13880 827-4723	13880 827-4723	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$913	Each	10%	\$822	Other	F1
13880 827-4724	13880 827-4724	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$1,315	Each	10%	\$1,184	Other	F1
13880 827-4727	13880 827-4727	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$331	Each	10%	\$298	Other	F1
13880 827-4728	13880 827-4728	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$557	Each	10%	\$501	Other	F1
13880 827-4729	13880 827-4729	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$737	Each	10%	\$663	Other	F1
13880 827-4730	13880 827-4730	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$781	Each	10%	\$703	Other	F1
13880 827-4731	13880 827-4731	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$833	Each	10%	\$750	Other	F1
13880 827-4734	13880 827-4734	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$5	Each	10%	\$5	Other	F1
13880 827-4735	13880 827-4735	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$27	Each	10%	\$24	Other	F1
13880 827-4736	13880 827-4736	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$59	Each	10%	\$53	Other	F1
13880 827-4737	13880 827-4737	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$120	Each	10%	\$108	Other	F1
13880 827-4738	13880 827-4738	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$165	Each	10%	\$167	Other	F1
13880 827-4741	13880 827-4741	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$487	Each	10%	\$438	Other	F1
13880 827-4742	13880 827-4742	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$952	Each	10%	\$857	Other	F1
13880 827-4743	13880 827-4743	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,412	Each	10%	\$1,271	Other	F1
13880 827-4744	13880 827-4744	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$1,843	Each	10%	\$1,659	Other	F1
13880 827-4745	13880 827-4745	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$2,270	Each	10%	\$2,043	Other	F1
13880 827-4748	13880 827-4748	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$28	Each	10%	\$25	Other	F1
13880 827-4749	13880 827-4749	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$46	Each	10%	\$41	Other	F1
13880 827-4750	13880 827-4750	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$104	Each	10%	\$94	Other	F1
13880 827-4751	13880 827-4751	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$207	Each	10%	\$186	Other	F1
13880 827-4752	13880 827-4752	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$317	Each	10%	\$285	Other	F1
13880 827-4755	13880 827-4755	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$502	Each	10%	\$452	Other	F1
13880 827-4756	13880 827-4756	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$986	Each	10%	\$887	Other	F1
13880 827-4757	13880 827-4757	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,458	Each	10%	\$1,312	Other	F1
13880 827-4758	13880 827-4758	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$1,885	Each	10%	\$1,697	Other	F1
13880 827-4759	13880 827-4759	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$2,305	Each	10%	\$2,075	Other	F1
13880 827-5804	13880 827-5804	Data Protection Appliances	Prodeplay PowerProtect DD Installation Storage Expansion Disk Pack(s) Deployment	\$153	Each	10%	\$138	Other	F1
13880 827-5805	13880 827-5805	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation Storage Expansion Disk Pack(s)	\$2,100	Each	10%	\$1,890	Other	F1
13880 827-5806	13880 827-5806	Data Protection Appliances	Prodeplay Plus PowerProtect DD Installation Storage Expansion Disk Pack(s)	\$136	Each	10%	\$123	Other	F1
13880 827-5807	13880 827-5807	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation DS Expansion Shelf Deployment	\$153	Each	10%	\$138	Other	F1
13880 827-5808	13880 827-5808	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation DS Expansion Shelf	\$2,529	Each	10%	\$2,276	Other	F1
13880 827-5809	13880 827-5809	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation DS Expansion Shelf Deployment	\$139	Each	10%	\$125	Other	F1
13880 827-5810	13880 827-5810	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation ES Expansion Shelf	\$1,359	Each	10%	\$1,223	Other	F1
13880 827-5811	13880 827-5811	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation ES Expansion Shelf Deployment	\$153	Each	10%	\$138	Other	F1
13880 827-5812	13880 827-5812	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation ES Expansion Shelf	\$1,957	Each	10%	\$1,761	Other	F1
13880 827-5813	13880 827-5813	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation ES Expansion Shelf Deployment	\$135	Each	10%	\$122	Other	F1
13880 827-5814	13880 827-5814	Data Protection Appliances	Prodeplay Plus for DSXX	\$1,575	Each	10%	\$1,417	Other	F1
13880 827-5815	13880 827-5815	Data Protection Appliances	Prodeplay Plus for DSXX Deployment Verification	\$153	Each	10%	\$138	Other	F1
13880 827-5816	13880 827-5816	Data Protection Appliances	Prodeplay for DSXX	\$999	Each	10%	\$899	Other	F1
13880 827-5817	13880 827-5817	Data Protection Appliances	Prodeplay for DSXX Deployment Verification	\$153	Each	10%	\$138	Other	F1
13880 827-5818	13880 827-5818	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation Storage Expansion Disk Pack(s)	\$1,431	Each	10%	\$1,288	Other	F1
13880 827-5819	13880 827-5819	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation DS Expansion Shelf	\$1,719	Each	10%	\$1,547	Other	F1
13880 827-5820	13880 827-5820	Data Protection Appliances	Prodeplay for FSXX ESXX	\$763	Each	10%	\$687	Other	F1
13880 827-5821	13880 827-5821	Data Protection Appliances	Prodeplay for FSXX ESXX Deployment Verification	\$245	Each	10%	\$220	Other	F1
13880 827-5822	13880 827-5822	Data Protection Appliances	Prodeplay Plus for FSXX ESXX	\$1,418	Each	10%	\$1,276	Other	F1
13880 827-5823	13880 827-5823	Data Protection Appliances	Prodeplay Plus for FSXX ESXX Deployment Verification	\$310	Each	10%	\$279	Other	F1
13880 827-6057	13880 827-6057	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts DD3-84TB	\$6	Each	10%	\$5	Other	F1
13880 827-6058	13880 827-6058	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X4TB	\$27	Each	10%	\$25	Other	F1
13880 827-6059	13880 827-6059	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X8TB	\$55	Each	10%	\$49	Other	F1
13880 827-6060	13880 827-6060	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 1 Year	\$100	Each	10%	\$90	Other	F1
13880 827-6061	13880 827-6061	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 2 Years	\$200	Each	10%	\$180	Other	F1
13880 827-6062	13880 827-6062	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 3 Years	\$300	Each	10%	\$270	Other	F1
13880 827-6063	13880 827-6063	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 4 Years	\$400	Each	10%	\$360	Other	F1
13880 827-6064	13880 827-6064	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 5 Years	\$500	Each	10%	\$450	Other	F1
13880 827-6065	13880 827-6065	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 1 Year	\$4,168	Each	10%	\$3,751	Other	F1
13880 827-6066	13880 827-6066	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 2 Years	\$8,337	Each	10%	\$7,503	Other	F1
13880 827-6067	13880 827-6067	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 3 Years	\$12,505	Each	10%	\$11,254	Other	F1
13880 827-6068	13880 827-6068	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 4 Years	\$16,673	Each	10%	\$15,006	Other	F1
13880 827-6069	13880 827-6069	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 5 Years	\$20,842	Each	10%	\$18,757	Other	F1
13880 827-6070	13880 827-6070	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 1 Year	\$8,337	Each	10%	\$7,503	Other	F1
13880 827-6071	13880 827-6071	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 2 Years	\$16,673	Each	10%	\$15,006	Other	F1
13880 827-6072	13880 827-6072	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 3 Years	\$25,010	Each	10%	\$22,509	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13880 827-6073	13880 827-6073	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 4 Years	\$33,346	Each	10%	\$30,012	Other	F1	
13880 827-6074	13880 827-6074	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 5 Years	\$41,683	Each	10%	\$37,515	Other	F1	
13880 827-6075	13880 827-6075	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 1 Year	\$120	Each	10%	\$108	Other	F1	
13880 827-6076	13880 827-6076	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 2 Years	\$240	Each	10%	\$216	Other	F1	
13880 827-6077	13880 827-6077	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 3 Years	\$360	Each	10%	\$324	Other	F1	
13880 827-6078	13880 827-6078	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 4 Years	\$480	Each	10%	\$432	Other	F1	
13880 827-6079	13880 827-6079	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 5 Years	\$600	Each	10%	\$540	Other	F1	
13880 827-6080	13880 827-6080	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 1 Year	\$5,002	Each	10%	\$4,502	Other	F1	
13880 827-6081	13880 827-6081	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 2 Years	\$10,004	Each	10%	\$9,004	Other	F1	
13880 827-6082	13880 827-6082	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 3 Years	\$15,006	Each	10%	\$13,505	Other	F1	
13880 827-6083	13880 827-6083	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 4 Years	\$20,008	Each	10%	\$18,007	Other	F1	
13880 827-6084	13880 827-6084	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 5 Years	\$25,010	Each	10%	\$22,509	Other	F1	
13880 827-6085	13880 827-6085	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 1 Year	\$10,004	Each	10%	\$9,004	Other	F1	
13880 827-6086	13880 827-6086	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 2 Years	\$20,008	Each	10%	\$18,007	Other	F1	
13880 827-6087	13880 827-6087	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 3 Years	\$30,012	Each	10%	\$27,011	Other	F1	
13880 827-6088	13880 827-6088	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 4 Years	\$40,016	Each	10%	\$36,014	Other	F1	
13880 827-6089	13880 827-6089	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 5 Years	\$50,020	Each	10%	\$45,018	Other	F1	
13880 827-6090	13880 827-6090	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 1 Year	\$130	Each	10%	\$117	Other	F1	
13880 827-6091	13880 827-6091	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 2 Years	\$260	Each	10%	\$234	Other	F1	
13880 827-6092	13880 827-6092	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 3 Years	\$390	Each	10%	\$351	Other	F1	
13880 827-6093	13880 827-6093	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 4 Years	\$520	Each	10%	\$468	Other	F1	
13880 827-6094	13880 827-6094	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 5 Years	\$650	Each	10%	\$585	Other	F1	
13880 827-6095	13880 827-6095	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 1 Year	\$5,419	Each	10%	\$4,877	Other	F1	
13880 827-6096	13880 827-6096	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 2 Years	\$10,838	Each	10%	\$9,754	Other	F1	
13880 827-6097	13880 827-6097	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 3 Years	\$16,256	Each	10%	\$14,631	Other	F1	
13880 827-6098	13880 827-6098	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 4 Years	\$21,675	Each	10%	\$19,508	Other	F1	
13880 827-6099	13880 827-6099	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 5 Years	\$27,094	Each	10%	\$24,385	Other	F1	
13880 827-6100	13880 827-6100	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 1 Year	\$10,838	Each	10%	\$9,754	Other	F1	
13880 827-6101	13880 827-6101	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 2 Years	\$21,675	Each	10%	\$19,508	Other	F1	
13880 827-6102	13880 827-6102	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 3 Years	\$32,513	Each	10%	\$29,261	Other	F1	
13880 827-6103	13880 827-6103	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 4 Years	\$43,350	Each	10%	\$39,015	Other	F1	
13880 827-6104	13880 827-6104	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 5 Years	\$54,188	Each	10%	\$48,769	Other	F1	
13880 827-6105	13880 827-6105	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 1 Year	\$140	Each	10%	\$126	Other	F1	
13880 827-6106	13880 827-6106	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 2	\$280	Each	10%	\$252	Other	F1	
13880 827-6107	13880 827-6107	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 3	\$420	Each	10%	\$378	Other	F1	
13880 827-6108	13880 827-6108	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 4	\$560	Each	10%	\$504	Other	F1	
13880 827-6109	13880 827-6109	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 5	\$700	Each	10%	\$630	Other	F1	
13880 827-6110	13880 827-6110	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 1 Year	\$5,836	Each	10%	\$5,252	Other	F1	
13880 827-6111	13880 827-6111	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 2 Years	\$11,671	Each	10%	\$10,504	Other	F1	
13880 827-6112	13880 827-6112	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 3 Years	\$17,507	Each	10%	\$15,756	Other	F1	
13880 827-6113	13880 827-6113	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 4 Years	\$23,342	Each	10%	\$21,008	Other	F1	
13880 827-6114	13880 827-6114	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 5 Years	\$29,178	Each	10%	\$26,260	Other	F1	
13880 827-6115	13880 827-6115	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 1 Year	\$11,671	Each	10%	\$10,504	Other	F1	
13880 827-6116	13880 827-6116	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 2 Years	\$23,342	Each	10%	\$21,008	Other	F1	
13880 827-6117	13880 827-6117	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 3 Years	\$35,014	Each	10%	\$31,512	Other	F1	
13880 827-6118	13880 827-6118	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 4 Years	\$46,685	Each	10%	\$42,016	Other	F1	
13880 827-6119	13880 827-6119	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 5 Years	\$58,356	Each	10%	\$52,521	Other	F1	
13880 827-6220	13880 827-6220	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	
13880 827-6221	13880 827-6221	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1	
13880 827-6222	13880 827-6222	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1	
13880 827-6223	13880 827-6223	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1	
13880 827-6224	13880 827-6224	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1	
13880 827-6225	13880 827-6225	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1	
13880 827-6226	13880 827-6226	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 2 Years	\$22	Each	10%	\$19	Other	F1	
13880 827-6227	13880 827-6227	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1	
13880 827-6228	13880 827-6228	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 4 Years	\$43	Each	10%	\$39	Other	F1	
13880 827-6229	13880 827-6229	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 5 Years	\$54	Each	10%	\$49	Other	F1	
13880 827-6230	13880 827-6230	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 1	\$11	Each	10%	\$10	Other	F1	
13880 827-6231	13880 827-6231	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 2	\$23	Each	10%	\$21	Other	F1	
13880 827-6232	13880 827-6232	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 3	\$34	Each	10%	\$31	Other	F1	
13880 827-6233	13880 827-6233	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 4	\$46	Each	10%	\$41	Other	F1	
13880 827-6234	13880 827-6234	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 5	\$57	Each	10%	\$51	Other	F1	
13880 827-6235	13880 827-6235	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1	
13880 827-6236	13880 827-6236	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 2	\$24	Each	10%	\$22	Other	F1	
13880 827-6237	13880 827-6237	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 3	\$36	Each	10%	\$32	Other	F1	
13880 827-6238	13880 827-6238	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 4	\$48	Each	10%	\$43	Other	F1	
13880 827-6239	13880 827-6239	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 5	\$60	Each	10%	\$54	Other	F1	
13880 827-6240	13880 827-6240	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 1	\$13	Each	10%	\$12	Other	F1	
13880 827-6241	13880 827-6241	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 2	\$26	Each	10%	\$23	Other	F1	
13880 827-6242	13880 827-6242	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 3	\$38	Each	10%	\$35	Other	F1	
13880 827-6243	13880 827-6243	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 4	\$51	Each	10%	\$46	Other	F1	
13880 827-6244	13880 827-6244	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 5	\$64	Each	10%	\$58	Other	F1	
13880 827-6245	13880 827-6245	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1	
13880 827-6246	13880 827-6246	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 2	\$29	Each	10%	\$26	Other	F1	
13880 827-6247	13880 827-6247	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 3	\$43	Each	10%	\$39	Other	F1	
13880 827-6248	13880 827-6248	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 4	\$58	Each	10%	\$52	Other	F1	
13880 827-6249	13880 827-6249	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 5	\$72	Each	10%	\$65	Other	F1	









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13880 827-7061	13880 827-7061	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7062	13880 827-7062	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7063	13880 827-7063	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7064	13880 827-7064	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7065	13880 827-7065	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7066	13880 827-7066	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7067	13880 827-7067	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7068	13880 827-7068	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7069	13880 827-7069	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7070	13880 827-7070	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7071	13880 827-7071	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7072	13880 827-7072	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7073	13880 827-7073	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7074	13880 827-7074	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7075	13880 827-7075	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7076	13880 827-7076	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7077	13880 827-7077	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7078	13880 827-7078	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 827-7079	13880 827-7079	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1	
13880 829-9496	13880 829-9496	Data Protection Appliances	ProDeploy Plus Implementation for Storage Migration and Orchestration for Data	\$4,000	Each	10%	\$3,600	Other	F1	
13880 829-9497	13880 829-9497	Data Protection Appliances	ProDeploy Implementation for Storage Migration and Orchestration for Data Domain	\$3,000	Each	10%	\$2,700	Other	F1	
13880 831-1086	13880 831-1086	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Factory CT 1 Year	\$4,002	Each	10%	\$3,602	Other	F1	
13880 831-1087	13880 831-1087	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Factory CT 1 Year	\$4,802	Each	10%	\$4,322	Other	F1	
13880 831-1088	13880 831-1088	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Factory CT 1 Year	\$5,202	Each	10%	\$4,682	Other	F1	
13880 831-1089	13880 831-1089	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Factory CT 1 Year	\$5,603	Each	10%	\$5,042	Other	F1	
13880 831-1090	13880 831-1090	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field CT 1 Year	\$4,002	Each	10%	\$3,602	Other	F1	
13880 831-1091	13880 831-1091	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field CT 1 Year	\$4,802	Each	10%	\$4,322	Other	F1	
13880 831-1092	13880 831-1092	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field CT 1 Year	\$5,202	Each	10%	\$4,682	Other	F1	
13880 831-1093	13880 831-1093	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field CT 1 Year	\$5,603	Each	10%	\$5,042	Other	F1	
13880 831-1094	13880 831-1094	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field CT 1 Year	\$8,004	Each	10%	\$7,203	Other	F1	
13880 831-1095	13880 831-1095	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field CT 1 Year	\$9,605	Each	10%	\$8,644	Other	F1	
13880 831-1096	13880 831-1096	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field CT 1 Year	\$10,405	Each	10%	\$9,364	Other	F1	
13880 831-1097	13880 831-1097	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field CT 1 Year	\$11,205	Each	10%	\$10,085	Other	F1	
13880 831-1098	13880 831-1098	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field CT 1 Year	\$379	Each	10%	\$341	Other	F1	
13880 831-1099	13880 831-1099	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field CT 1 Year	\$454	Each	10%	\$409	Other	F1	
13880 831-1100	13880 831-1100	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field CT 1 Year	\$492	Each	10%	\$443	Other	F1	
13880 831-1101	13880 831-1101	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field CT 1 Year	\$530	Each	10%	\$477	Other	F1	
13880 831-1102	13880 831-1102	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Factory CT 1 Year	\$379	Each	10%	\$341	Other	F1	
13880 831-1103	13880 831-1103	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Factory CT 1 Year	\$454	Each	10%	\$409	Other	F1	
13880 831-1104	13880 831-1104	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Factory CT 1 Year	\$492	Each	10%	\$443	Other	F1	
13880 831-1105	13880 831-1105	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Factory CT 1 Year	\$530	Each	10%	\$477	Other	F1	
13880 831-1106	13880 831-1106	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 CT 1 Year	\$3,878	Each	10%	\$3,490	Other	F1	
13880 831-1107	13880 831-1107	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 CT 1 Year	\$4,653	Each	10%	\$4,188	Other	F1	
13880 831-1108	13880 831-1108	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 CT 1 Year	\$5,041	Each	10%	\$4,537	Other	F1	
13880 831-1109	13880 831-1109	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 CT 1 Year	\$5,429	Each	10%	\$4,886	Other	F1	
13880 831-1110	13880 831-1110	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 CT 1 Year	\$7,755	Each	10%	\$6,980	Other	F1	
13880 831-1111	13880 831-1111	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 CT 1 Year	\$9,306	Each	10%	\$8,375	Other	F1	
13880 831-1112	13880 831-1112	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 CT 1 Year	\$10,082	Each	10%	\$9,073	Other	F1	
13880 831-1113	13880 831-1113	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 CT 1 Year	\$10,857	Each	10%	\$9,771	Other	F1	
13880 831-1114	13880 831-1114	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 OP 1 Year	\$7,755	Each	10%	\$6,980	Other	F1	
13880 831-1115	13880 831-1115	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 OP 1 Year	\$9,306	Each	10%	\$8,375	Other	F1	
13880 831-1116	13880 831-1116	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 OP 1 Year	\$10,082	Each	10%	\$9,073	Other	F1	
13880 831-1117	13880 831-1117	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 OP 1 Year	\$10,857	Each	10%	\$9,771	Other	F1	
13880 831-1118	13880 831-1118	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Factory CT 2 Years	\$757	Each	10%	\$681	Other	F1	
13880 831-1119	13880 831-1119	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field CT 3 Years	\$1,136	Each	10%	\$1,022	Other	F1	
13880 831-1120	13880 831-1120	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Factory CT 4 Years	\$1,514	Each	10%	\$1,363	Other	F1	
13880 831-1121	13880 831-1121	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field CT 5 Years	\$1,893	Each	10%	\$1,703	Other	F1	
13880 831-1122	13880 831-1122	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 OP 2 Years	\$15,510	Each	10%	\$13,959	Other	F1	
13880 831-1123	13880 831-1123	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 CT 3 Years	\$11,633	Each	10%	\$10,469	Other	F1	
13880 831-1124	13880 831-1124	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 OP 4 Years	\$31,020	Each	10%	\$27,918	Other	F1	
13880 831-1125	13880 831-1125	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 CT 5 Years	\$19,388	Each	10%	\$17,440	Other	F1	
13880 831-1126	13880 831-1126	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field CT 2 Years	\$16,008	Each	10%	\$14,407	Other	F1	
13880 831-1127	13880 831-1127	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 OP 3 Years	\$32,265	Each	10%	\$29,939	Other	F1	
13880 831-1128	13880 831-1128	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field CT 4 Years	\$32,015	Each	10%	\$28,814	Other	F1	
13880 831-1129	13880 831-1129	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 OP 5 Years	\$38,775	Each	10%	\$34,898	Other	F1	
13880 831-1130	13880 831-1130	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Factory CT 2 Years	\$908	Each	10%	\$818	Other	F1	
13880 831-1131	13880 831-1131	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Factory CT 3 Years	\$1,363	Each	10%	\$1,226	Other	F1	
13880 831-1132	13880 831-1132	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Factory CT 4 Years	\$1,817	Each	10%	\$1,635	Other	F1	
13880 831-1133	13880 831-1133	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Factory CT 5 Years	\$2,271	Each	10%	\$2,044	Other	F1	
13880 831-1134	13880 831-1134	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 CT 2 Years	\$18,612	Each	10%	\$16,751	Other	F1	
13880 831-1135	13880 831-1135	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 CT 3 Years	\$13,959	Each	10%	\$12,563	Other	F1	
13880 831-1136	13880 831-1136	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 CT 4 Years	\$37,224	Each	10%	\$33,502	Other	F1	
13880 831-1137	13880 831-1137	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 CT 5 Years	\$23,265	Each	10%	\$20,939	Other	F1	
13880 831-1138	13880 831-1138	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field CT 2 Years	\$9,605	Each	10%	\$8,644	Other	F1	
13880 831-1139	13880 831-1139	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Factory CT 3 Years	\$14,407	Each	10%	\$12,966	Other	F1	
13880 831-1140	13880 831-1140	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field CT 4 Years	\$19,209	Each	10%	\$17,288	Other	F1	
13880 831-1141	13880 831-1141	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Factory CT 5 Years	\$24,011	Each	10%	\$21,610	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13880 831-1142	13880 831-1142	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field CT 2 Years	\$11,205	Each	10%	\$10,085	Other	F1
13880 831-1143	13880 831-1143	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 OP 3 Years	\$32,571	Each	10%	\$29,314	Other	F1
13880 831-1144	13880 831-1144	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field CT 4 Years	\$22,411	Each	10%	\$20,170	Other	F1
13880 831-1145	13880 831-1145	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 OP 5 Years	\$54,285	Each	10%	\$48,857	Other	F1
13880 831-1146	13880 831-1146	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field CT 2 Years	\$984	Each	10%	\$886	Other	F1
13880 831-1147	13880 831-1147	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field CT 3 Years	\$33,616	Each	10%	\$30,254	Other	F1
13880 831-1148	13880 831-1148	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field CT 4 Years	\$1,968	Each	10%	\$1,771	Other	F1
13880 831-1149	13880 831-1149	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field CT 5 Years	\$56,027	Each	10%	\$50,424	Other	F1
13880 831-1150	13880 831-1150	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 OP 2 Years	\$20,163	Each	10%	\$18,147	Other	F1
13880 831-1151	13880 831-1151	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 CT 3 Years	\$15,122	Each	10%	\$13,610	Other	F1
13880 831-1152	13880 831-1152	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 OP 4 Years	\$40,326	Each	10%	\$36,293	Other	F1
13880 831-1153	13880 831-1153	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 CT 5 Years	\$25,204	Each	10%	\$22,683	Other	F1
13880 831-1154	13880 831-1154	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field CT 2 Years	\$10,405	Each	10%	\$9,364	Other	F1
13880 831-1155	13880 831-1155	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Factory CT 3 Years	\$15,607	Each	10%	\$14,047	Other	F1
13880 831-1156	13880 831-1156	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field CT 4 Years	\$20,810	Each	10%	\$18,729	Other	F1
13880 831-1157	13880 831-1157	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Factory CT 5 Years	\$26,012	Each	10%	\$23,411	Other	F1
13880 831-1158	13880 831-1158	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 CT 2 Years	\$10,857	Each	10%	\$9,771	Other	F1
13880 831-1159	13880 831-1159	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field CT 3 Years	\$12,006	Each	10%	\$10,805	Other	F1
13880 831-1160	13880 831-1160	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 CT 4 Years	\$21,714	Each	10%	\$19,543	Other	F1
13880 831-1161	13880 831-1161	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field CT 5 Years	\$20,010	Each	10%	\$18,009	Other	F1
13880 831-1162	13880 831-1162	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 OP 2 Years	\$21,714	Each	10%	\$19,543	Other	F1
13880 831-1163	13880 831-1163	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field CT 3 Years	\$1,590	Each	10%	\$1,431	Other	F1
13880 831-1164	13880 831-1164	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 OP 4 Years	\$43,428	Each	10%	\$39,085	Other	F1
13880 831-1165	13880 831-1165	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field CT 5 Years	\$2,650	Each	10%	\$2,385	Other	F1
13880 831-1166	13880 831-1166	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 CT 2 Years	\$7,755	Each	10%	\$6,980	Other	F1
13880 831-1167	13880 831-1167	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Factory CT 3 Years	\$1,196	Each	10%	\$1,022	Other	F1
13880 831-1168	13880 831-1168	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 CT 4 Years	\$15,510	Each	10%	\$13,959	Other	F1
13880 831-1169	13880 831-1169	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Factory CT 5 Years	\$1,893	Each	10%	\$1,703	Other	F1
13880 831-1170	13880 831-1170	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Factory CT 2 Years	\$8,004	Each	10%	\$7,203	Other	F1
13880 831-1171	13880 831-1171	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 CT 3 Years	\$23,265	Each	10%	\$20,939	Other	F1
13880 831-1172	13880 831-1172	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Factory CT 4 Years	\$16,008	Each	10%	\$14,407	Other	F1
13880 831-1173	13880 831-1173	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 CT 5 Years	\$38,775	Each	10%	\$34,898	Other	F1
13880 831-1174	13880 831-1174	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Factory CT 2 Years	\$1,060	Each	10%	\$954	Other	F1
13880 831-1175	13880 831-1175	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Factory CT 3 Years	\$12,006	Each	10%	\$10,805	Other	F1
13880 831-1176	13880 831-1176	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Factory CT 4 Years	\$2,120	Each	10%	\$1,908	Other	F1
13880 831-1177	13880 831-1177	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Factory CT 5 Years	\$20,010	Each	10%	\$18,009	Other	F1
13880 831-1178	13880 831-1178	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field CT 2 Years	\$908	Each	10%	\$818	Other	F1
13880 831-1179	13880 831-1179	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field CT 3 Years	\$1,363	Each	10%	\$1,226	Other	F1
13880 831-1180	13880 831-1180	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field CT 4 Years	\$1,817	Each	10%	\$1,635	Other	F1
13880 831-1181	13880 831-1181	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field CT 5 Years	\$2,271	Each	10%	\$2,044	Other	F1
13880 831-1182	13880 831-1182	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 OP 2 Years	\$18,612	Each	10%	\$16,751	Other	F1
13880 831-1183	13880 831-1183	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 CT 3 Years	\$27,918	Each	10%	\$25,126	Other	F1
13880 831-1184	13880 831-1184	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 OP 4 Years	\$37,224	Each	10%	\$33,502	Other	F1
13880 831-1185	13880 831-1185	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 CT 5 Years	\$45,526	Each	10%	\$41,877	Other	F1
13880 831-1186	13880 831-1186	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field CT 2 Years	\$19,209	Each	10%	\$17,285	Other	F1
13880 831-1187	13880 831-1187	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field CT 3 Years	\$14,407	Each	10%	\$12,966	Other	F1
13880 831-1188	13880 831-1188	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field CT 4 Years	\$38,418	Each	10%	\$34,576	Other	F1
13880 831-1189	13880 831-1189	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field CT 5 Years	\$24,011	Each	10%	\$21,610	Other	F1
13880 831-1190	13880 831-1190	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field CT 2 Years	\$22,411	Each	10%	\$20,170	Other	F1
13880 831-1191	13880 831-1191	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Factory CT 3 Years	\$16,808	Each	10%	\$15,127	Other	F1
13880 831-1192	13880 831-1192	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field CT 4 Years	\$44,821	Each	10%	\$40,339	Other	F1
13880 831-1193	13880 831-1193	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Factory CT 5 Years	\$28,013	Each	10%	\$25,212	Other	F1
13880 831-1194	13880 831-1194	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 CT 2 Years	\$10,082	Each	10%	\$9,073	Other	F1
13880 831-1195	13880 831-1195	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Factory CT 3 Years	\$1,476	Each	10%	\$1,329	Other	F1
13880 831-1196	13880 831-1196	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 CT 4 Years	\$20,163	Each	10%	\$18,147	Other	F1
13880 831-1197	13880 831-1197	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Factory CT 5 Years	\$2,460	Each	10%	\$2,214	Other	F1
13880 831-1198	13880 831-1198	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Factory CT 2 Years	\$10,405	Each	10%	\$9,364	Other	F1
13880 831-1199	13880 831-1199	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 CT 3 Years	\$30,245	Each	10%	\$27,220	Other	F1
13880 831-1200	13880 831-1200	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Factory CT 4 Years	\$20,810	Each	10%	\$18,729	Other	F1
13880 831-1201	13880 831-1201	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 CT 5 Years	\$50,408	Each	10%	\$45,367	Other	F1
13880 831-1202	13880 831-1202	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field CT 2 Years	\$20,810	Each	10%	\$18,729	Other	F1
13880 831-1203	13880 831-1203	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field CT 3 Years	\$15,607	Each	10%	\$14,047	Other	F1
13880 831-1204	13880 831-1204	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field CT 4 Years	\$41,620	Each	10%	\$37,458	Other	F1
13880 831-1205	13880 831-1205	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field CT 5 Years	\$26,012	Each	10%	\$23,411	Other	F1
13880 831-1206	13880 831-1206	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 CT 2 Years	\$21,714	Each	10%	\$19,543	Other	F1
13880 831-1207	13880 831-1207	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field CT 3 Years	\$24,011	Each	10%	\$21,610	Other	F1
13880 831-1208	13880 831-1208	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 CT 4 Years	\$43,428	Each	10%	\$39,085	Other	F1
13880 831-1209	13880 831-1209	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field CT 5 Years	\$40,019	Each	10%	\$36,017	Other	F1
13880 831-1210	13880 831-1210	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Factory CT 2 Years	\$11,205	Each	10%	\$10,085	Other	F1
13880 831-1211	13880 831-1211	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 CT 3 Years	\$16,286	Each	10%	\$14,657	Other	F1
13880 831-1212	13880 831-1212	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Factory CT 4 Years	\$22,411	Each	10%	\$20,170	Other	F1
13880 831-1213	13880 831-1213	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 CT 5 Years	\$27,143	Each	10%	\$24,428	Other	F1
13880 831-1214	13880 831-1214	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 CT 2 Years	\$15,510	Each	10%	\$13,959	Other	F1
13880 831-1215	13880 831-1215	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 CT 4 Years	\$31,020	Each	10%	\$27,918	Other	F1
13880 831-1216	13880 831-1216	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field CT 2 Years	\$8,004	Each	10%	\$7,203	Other	F1
13880 831-1217	13880 831-1217	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field CT 4 Years	\$16,008	Each	10%	\$14,407	Other	F1
13880 831-1218	13880 831-1218	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field CT 2 Years	\$1,060	Each	10%	\$954	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13880 831-1219	13880 831-1219	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field CT 4 Years	\$2,120	Each	10%	\$1,908	Other	F1
13880 831-1220	13880 831-1220	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 CT 2 Years	\$9,306	Each	10%	\$8,375	Other	F1
13880 831-1221	13880 831-1221	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 CT 4 Years	\$18,612	Each	10%	\$16,751	Other	F1
13880 831-1222	13880 831-1222	Data Protection Appliances	PROSUPPORT MC E540 SHELF 12G 15X4TB SAS Factory CT 2 Years	\$9,605	Each	10%	\$8,644	Other	F1
13880 831-1223	13880 831-1223	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 OP 3 Years	\$27,918	Each	10%	\$25,126	Other	F1
13880 831-1224	13880 831-1224	Data Protection Appliances	PROSUPPORT MC E540 SHELF 12G 15X4TB SAS Factory CT 4 Years	\$19,209	Each	10%	\$17,288	Other	F1
13880 831-1225	13880 831-1225	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 OP 5 Years	\$46,530	Each	10%	\$41,877	Other	F1
13880 831-1226	13880 831-1226	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field CT 2 Years	\$757	Each	10%	\$681	Other	F1
13880 831-1227	13880 831-1227	Data Protection Appliances	PROSUPPORT MC E540 SHELF 12G 15X8TB SAS Field CT 3 Years	\$28,814	Each	10%	\$25,932	Other	F1
13880 831-1228	13880 831-1228	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field CT 4 Years	\$1,514	Each	10%	\$1,363	Other	F1
13880 831-1229	13880 831-1229	Data Protection Appliances	PROSUPPORT MC E540 SHELF 12G 15X8TB SAS Field CT 5 Years	\$48,023	Each	10%	\$43,221	Other	F1
13880 831-1230	13880 831-1230	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Factory CT 2 Years	\$984	Each	10%	\$886	Other	F1
13880 831-1231	13880 831-1231	Data Protection Appliances	PROSUPPORT PLUS MC E540 SHELF 12G 15X4TB SAS Field CT 3 Years	\$16,808	Each	10%	\$15,127	Other	F1
13880 831-1232	13880 831-1232	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Factory CT 4 Years	\$1,968	Each	10%	\$1,771	Other	F1
13880 831-1233	13880 831-1233	Data Protection Appliances	PROSUPPORT PLUS MC E540 SHELF 12G 15X4TB SAS Field CT 5 Years	\$28,013	Each	10%	\$25,212	Other	F1
13880 831-1234	13880 831-1234	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 CT 2 Years	\$20,163	Each	10%	\$18,147	Other	F1
13880 831-1235	13880 831-1235	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field CT 3 Years	\$1,476	Each	10%	\$1,329	Other	F1
13880 831-1236	13880 831-1236	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 CT 4 Years	\$40,326	Each	10%	\$36,293	Other	F1
13880 831-1237	13880 831-1237	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field CT 5 Years	\$2,460	Each	10%	\$2,214	Other	F1
13880 831-1238	13880 831-1238	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 OP 3 Years	\$30,245	Each	10%	\$27,220	Other	F1
13880 831-1239	13880 831-1239	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 OP 5 Years	\$50,408	Each	10%	\$45,367	Other	F1
13880 831-1240	13880 831-1240	Data Protection Appliances	PROSUPPORT PLUS NBD E540 SHELF 12G 15X8TB SAS Field CT 3 Years	\$31,215	Each	10%	\$28,093	Other	F1
13880 831-1241	13880 831-1241	Data Protection Appliances	PROSUPPORT PLUS NBD E540 SHELF 12G 15X8TB SAS Field CT 5 Years	\$52,025	Each	10%	\$46,822	Other	F1
13880 831-1242	13880 831-1242	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Factory CT 3 Years	\$1,590	Each	10%	\$1,431	Other	F1
13880 831-1243	13880 831-1243	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Factory CT 5 Years	\$2,650	Each	10%	\$2,385	Other	F1
13880 831-1244	13880 831-1244	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 CT 3 Years	\$32,571	Each	10%	\$29,314	Other	F1
13880 831-1245	13880 831-1245	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 CT 5 Years	\$54,265	Each	10%	\$48,857	Other	F1
13880 844-0713	13880 844-0713	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$12,000	Each	10%	\$10,800	Other	F1
13880 844-0714	13880 844-0714	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$12,000	Each	10%	\$10,800	Other	F1
13880 844-0715	13880 844-0715	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$14,000	Each	10%	\$12,600	Other	F1
13880 844-0716	13880 844-0716	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
13880 844-0717	13880 844-0717	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$2,000	Each	10%	\$1,800	Other	F1
13880 844-0718	13880 844-0718	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$4,000	Each	10%	\$3,600	Other	F1
13880 844-0719	13880 844-0719	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$6,000	Each	10%	\$5,400	Other	F1
13880 844-0720	13880 844-0720	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$8,000	Each	10%	\$7,200	Other	F1
13880 844-0721	13880 844-0721	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$10,000	Each	10%	\$9,000	Other	F1
13880 844-0722	13880 844-0722	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$14,000	Each	10%	\$12,600	Other	F1
13880 844-0723	13880 844-0723	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13880 844-0724	13880 844-0724	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
13880 844-0725	13880 844-0725	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
13880 844-0728	13880 844-0728	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
13880 846-4348	13880 846-4348	Data Protection Appliances	1 Year ProSupport Plus Next Business Day DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4350	13880 846-4350	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4394	13880 846-4394	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4400	13880 846-4400	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw E540 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13880 846-4401	13880 846-4401	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4404	13880 846-4404	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13880 846-4406	13880 846-4406	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4411	13880 846-4411	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13880 846-4417	13880 846-4417	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw E540 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13880 846-4427	13880 846-4427	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4436	13880 846-4436	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw E540 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13880 846-4439	13880 846-4439	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4442	13880 846-4442	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4443	13880 846-4443	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4445	13880 846-4445	Data Protection Appliances	5 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4453	13880 846-4453	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4458	13880 846-4458	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4463	13880 846-4463	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4467	13880 846-4467	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4468	13880 846-4468	Data Protection Appliances	4 Years ProSupport Plus Next Business Day DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4472	13880 846-4472	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4473	13880 846-4473	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw E540 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13880 846-4480	13880 846-4480	Data Protection Appliances	3 Years ProSupport Plus Next Business Day DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4485	13880 846-4485	Data Protection Appliances	2 Years ProSupport Plus Next Business Day DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4486	13880 846-4486	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13880 846-4491	13880 846-4491	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4492	13880 846-4492	Data Protection Appliances	4 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4494	13880 846-4494	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4495	13880 846-4495	Data Protection Appliances	4 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4503	13880 846-4503	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4506	13880 846-4506	Data Protection Appliances	5 Years ProSupport Next Business Day DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4507	13880 846-4507	Data Protection Appliances	2 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4508	13880 846-4508	Data Protection Appliances	5 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4514	13880 846-4514	Data Protection Appliances	4 Years ProSupport Next Business Day DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4515	13880 846-4515	Data Protection Appliances	5 Years ProSupport Plus Next Business Day DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13880 846-4517	13880 846-4517	Data Protection Appliances	2 Years ProSupport Next Business Day DD Raw E540 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13880 846-4520	13880 846-4520	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4531	13880 846-4531	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4532	13880 846-4532	Data Protection Appliances	1 Year ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4550	13880 846-4550	Data Protection Appliances	1 Year ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4555	13880 846-4555	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4559	13880 846-4559	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4560	13880 846-4560	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4563	13880 846-4563	Data Protection Appliances	2 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4564	13880 846-4564	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4565	13880 846-4565	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4569	13880 846-4569	Data Protection Appliances	5 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4570	13880 846-4570	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4573	13880 846-4573	Data Protection Appliances	3 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4578	13880 846-4578	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4579	13880 846-4579	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4590	13880 846-4590	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4606	13880 846-4606	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4609	13880 846-4609	Data Protection Appliances	2 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4613	13880 846-4613	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4624	13880 846-4624	Data Protection Appliances	1 Year ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4625	13880 846-4625	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4626	13880 846-4626	Data Protection Appliances	3 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4627	13880 846-4627	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4641	13880 846-4641	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4642	13880 846-4642	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4645	13880 846-4645	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4650	13880 846-4650	Data Protection Appliances	4 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4676	13880 846-4676	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4678	13880 846-4678	Data Protection Appliances	5 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4680	13880 846-4680	Data Protection Appliances	3 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4708	13880 846-4708	Data Protection Appliances	3 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4744	13880 846-4744	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4747	13880 846-4747	Data Protection Appliances	2 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4748	13880 846-4748	Data Protection Appliances	1 Year ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4750	13880 846-4750	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 846-4751	13880 846-4751	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4754	13880 846-4754	Data Protection Appliances	3 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4757	13880 846-4757	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4758	13880 846-4758	Data Protection Appliances	1 Year ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4761	13880 846-4761	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4772	13880 846-4772	Data Protection Appliances	4 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4773	13880 846-4773	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4774	13880 846-4774	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1	
13880 846-4855	13880 846-4855	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1	
13880 847-6365	13880 847-6365	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$14,400	Each	10%	\$12,960	Other	F1	
13880 847-6366	13880 847-6366	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$14,400	Each	10%	\$12,960	Other	F1	
13880 847-6367	13880 847-6367	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$16,800	Each	10%	\$15,120	Other	F1	
13880 847-6368	13880 847-6368	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$7,200	Each	10%	\$6,480	Other	F1	
13880 847-6369	13880 847-6369	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$2,400	Each	10%	\$2,160	Other	F1	
13880 847-6370	13880 847-6370	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$4,800	Each	10%	\$4,320	Other	F1	
13880 847-6371	13880 847-6371	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$7,200	Each	10%	\$6,480	Other	F1	
13880 847-6372	13880 847-6372	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$9,600	Each	10%	\$8,640	Other	F1	
13880 847-6373	13880 847-6373	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$12,000	Each	10%	\$10,800	Other	F1	
13880 847-6374	13880 847-6374	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$16,800	Each	10%	\$15,120	Other	F1	
13880 847-6375	13880 847-6375	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
13880 847-6376	13880 847-6376	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$9,600	Each	10%	\$8,640	Other	F1	
13880 847-6377	13880 847-6377	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$12,000	Each	10%	\$10,800	Other	F1	
13880 847-6378	13880 847-6378	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13880 929-3709	13880 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13880 935-6720	13880 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13880 951-2015	13880 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13880 955-9041	13880 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13880 975-3461	13880 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13880 984-3267	13880 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1	
13880 989-3439	13880 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13880 992-6149	13880 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13880 995-8131	13880 995-8131	Data Protection Appliances	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
13881 007-1527	13881 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13881 009-4364	13881 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13881 009-4877	13881 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13881 460-5909	13881 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13881 460-8531	13881 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
13881 460-9052	13881 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13881 460-9900	13881 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13881 461-0497	13881 461-0497	Data Protection Appliances	PO Requires: Billing,Shipping Terms,PO#, quote#, GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13881 468-8025	13881 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
13881 468-8026	13881 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
13881 468-8027	13881 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13881 468-8028	13881 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13881 468-8029	13881 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13881 806-7308	13881 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13881 812-4005	13881 812-4005	Data Protection Appliances	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13881 812-4008	13881 812-4008	Data Protection Appliances	ProDeploy Plus Training Credits 400 Redeem at education.dellemc.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
13881 812-4010	13881 812-4010	Data Protection Appliances	ProDeploy Plus Training Credits 100 Redeem at education.dellemc.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1
13881 812-4037	13881 812-4037	Data Protection Appliances	ProDeploy Plus Training Credits 500 Redeem at education.dellemc.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
13881 821-9266	13881 821-9266	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries	\$1,634	Each	10%	\$1,470	Other	F1
13881 821-9267	13881 821-9267	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries Deployment Verification	\$95	Each	10%	\$86	Other	F1
13881 821-9268	13881 821-9268	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library	\$2,535	Each	10%	\$2,282	Other	F1
13881 821-9269	13881 821-9269	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$172	Each	10%	\$155	Other	F1
13881 821-9270	13881 821-9270	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost	\$9,907	Each	10%	\$8,916	Other	F1
13881 821-9271	13881 821-9271	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost Deployment Verification	\$403	Each	10%	\$363	Other	F1
13881 821-9272	13881 821-9272	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost	\$7,330	Each	10%	\$6,597	Other	F1
13881 821-9273	13881 821-9273	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost Deployment Verification	\$304	Each	10%	\$274	Other	F1
13881 821-9274	13881 821-9274	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library	\$1,302	Each	10%	\$1,171	Other	F1
13881 821-9275	13881 821-9275	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$176	Each	10%	\$158	Other	F1
13881 821-9276	13881 821-9276	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications	\$3,828	Each	10%	\$3,446	Other	F1
13881 821-9277	13881 821-9277	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications Deployment	\$239	Each	10%	\$215	Other	F1
13881 821-9278	13881 821-9278	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications	\$3,341	Each	10%	\$3,007	Other	F1
13881 821-9279	13881 821-9279	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications Deployment	\$209	Each	10%	\$188	Other	F1
13881 821-9282	13881 821-9282	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU	\$8,869	Each	10%	\$7,982	Other	F1
13881 821-9283	13881 821-9283	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU Deployment	\$380	Each	10%	\$342	Other	F1
13881 821-9284	13881 821-9284	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries	\$3,062	Each	10%	\$2,756	Other	F1
13881 821-9285	13881 821-9285	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries Deployment Verification	\$122	Each	10%	\$110	Other	F1
13881 821-9286	13881 821-9286	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,987	Each	10%	\$1,770	Other	F1
13881 821-9287	13881 821-9287	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%	\$155	Other	F1
13881 821-9288	13881 821-9288	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,735	Each	10%	\$3,362	Other	F1
13881 821-9289	13881 821-9289	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier Deployment Verification	\$301	Each	10%	\$270	Other	F1
13881 821-9290	13881 821-9290	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration	\$3,705	Each	10%	\$3,335	Other	F1
13881 821-9291	13881 821-9291	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration Deployment	\$323	Each	10%	\$291	Other	F1
13881 821-9292	13881 821-9292	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications	\$2,729	Each	10%	\$2,456	Other	F1
13881 821-9293	13881 821-9293	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications Deployment Verification	\$191	Each	10%	\$172	Other	F1
13881 821-9294	13881 821-9294	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications	\$2,376	Each	10%	\$2,138	Other	F1
13881 821-9295	13881 821-9295	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications Deployment Verification	\$208	Each	10%	\$187	Other	F1
13881 821-9296	13881 821-9296	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability	\$8,152	Each	10%	\$7,337	Other	F1
13881 821-9297	13881 821-9297	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability Deployment Verification	\$418	Each	10%	\$376	Other	F1
13881 821-9298	13881 821-9298	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability	\$4,419	Each	10%	\$3,977	Other	F1
13881 821-9299	13881 821-9299	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration	\$6,751	Each	10%	\$6,075	Other	F1
13881 821-9300	13881 821-9300	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration Deployment	\$503	Each	10%	\$452	Other	F1
13881 821-9301	13881 821-9301	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability Deployment Verification	\$302	Each	10%	\$272	Other	F1
13881 822-3178	13881 822-3178	Data Protection Appliances	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
13881 823-9276	13881 823-9276	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13881 823-9284	13881 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13881 823-9285	13881 823-9285	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13881 825-8623	13881 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13881 825-8624	13881 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13881 827-4037	13881 827-4037	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13881 827-4038	13881 827-4038	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
13881 827-4039	13881 827-4039	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
13881 827-4040	13881 827-4040	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
13881 827-4041	13881 827-4041	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
13881 827-4762	13881 827-4762	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13881 827-4763	13881 827-4763	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$9	Each	10%	\$9	Other	F1
13881 827-4771	13881 827-4771	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$31	Each	10%	\$28	Other	F1
13881 827-4772	13881 827-4772	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$181	Each	10%	\$163	Other	F1
13881 827-4773	13881 827-4773	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$399	Each	10%	\$359	Other	F1
13881 827-4774	13881 827-4774	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$762	Each	10%	\$686	Other	F1
13881 827-4775	13881 827-4775	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$1,127	Each	10%	\$1,014	Other	F1
13881 827-4776	13881 827-4776	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$442	Each	10%	\$398	Other	F1
13881 827-4779	13881 827-4779	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$734	Each	10%	\$661	Other	F1
13881 827-4780	13881 827-4780	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$989	Each	10%	\$890	Other	F1
13881 827-4781	13881 827-4781	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$1,100	Each	10%	\$990	Other	F1
13881 827-4782	13881 827-4782	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,208	Each	10%	\$1,087	Other	F1
13881 827-4785	13881 827-4785	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$154	Each	10%	\$139	Other	F1
13881 827-4786	13881 827-4786	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$286	Each	10%	\$257	Other	F1
13881 827-4787	13881 827-4787	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$628	Each	10%	\$565	Other	F1
13881 827-4788	13881 827-4788	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$1,141	Each	10%	\$1,027	Other	F1
13881 827-4789	13881 827-4789	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$1,644	Each	10%	\$1,480	Other	F1
13881 827-4792	13881 827-4792	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$414	Each	10%	\$373	Other	F1
13881 827-4793	13881 827-4793	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$696	Each	10%	\$626	Other	F1
13881 827-4794	13881 827-4794	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$921	Each	10%	\$829	Other	F1
13881 827-4795	13881 827-4795	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$976	Each	10%	\$878	Other	F1
13881 827-4796	13881 827-4796	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,041	Each	10%	\$937	Other	F1
13881 827-4799	13881 827-4799	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$6	Each	10%	\$5	Other	F1
13881 827-4800	13881 827-4800	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$34	Each	10%	\$31	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
13881 827-4801	13881 827-4801	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$74	Each	10%	\$67	Other	F1	
13881 827-4802	13881 827-4802	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$150	Each	10%	\$135	Other	F1	
13881 827-4803	13881 827-4803	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$231	Each	10%	\$208	Other	F1	
13881 827-4806	13881 827-4806	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$609	Each	10%	\$548	Other	F1	
13881 827-4807	13881 827-4807	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$1,190	Each	10%	\$1,071	Other	F1	
13881 827-4808	13881 827-4808	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,765	Each	10%	\$1,589	Other	F1	
13881 827-4809	13881 827-4809	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,304	Each	10%	\$2,074	Other	F1	
13881 827-4810	13881 827-4810	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$2,838	Each	10%	\$2,554	Other	F1	
13881 827-4813	13881 827-4813	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$34	Each	10%	\$31	Other	F1	
13881 827-4814	13881 827-4814	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$58	Each	10%	\$52	Other	F1	
13881 827-4815	13881 827-4815	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$130	Each	10%	\$117	Other	F1	
13881 827-4816	13881 827-4816	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$258	Each	10%	\$232	Other	F1	
13881 827-4817	13881 827-4817	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$397	Each	10%	\$357	Other	F1	
13881 827-4820	13881 827-4820	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$628	Each	10%	\$565	Other	F1	
13881 827-4821	13881 827-4821	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$1,233	Each	10%	\$1,110	Other	F1	
13881 827-4822	13881 827-4822	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,823	Each	10%	\$1,641	Other	F1	
13881 827-4823	13881 827-4823	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,358	Each	10%	\$2,122	Other	F1	
13881 827-4824	13881 827-4824	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$2,881	Each	10%	\$2,593	Other	F1	
13881 827-5804	13881 827-5804	Data Protection Appliances	Prodeplay PowerProtect DD Installation Storage Expansion Disk Pack(s) Deployment	\$153	Each	10%	\$138	Other	F1	
13881 827-5805	13881 827-5805	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation Storage Expansion Disk Pack(s)	\$2,100	Each	10%	\$1,890	Other	F1	
13881 827-5806	13881 827-5806	Data Protection Appliances	Prodeplay Plus PowerProtect DD Installation Storage Expansion Disk Pack(s)	\$136	Each	10%	\$123	Other	F1	
13881 827-5807	13881 827-5807	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation DS Expansion Shelf Deployment	\$153	Each	10%	\$138	Other	F1	
13881 827-5808	13881 827-5808	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation DS Expansion Shelf	\$2,529	Each	10%	\$2,276	Other	F1	
13881 827-5809	13881 827-5809	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation DS Expansion Shelf Deployment	\$139	Each	10%	\$125	Other	F1	
13881 827-5810	13881 827-5810	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation ES Expansion Shelf	\$1,359	Each	10%	\$1,223	Other	F1	
13881 827-5811	13881 827-5811	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation ES Expansion Shelf Deployment	\$153	Each	10%	\$138	Other	F1	
13881 827-5812	13881 827-5812	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation ES Expansion Shelf	\$1,957	Each	10%	\$1,761	Other	F1	
13881 827-5813	13881 827-5813	Data Protection Appliances	Prodeplay Plus PowerProtect Data Domain Installation ES Expansion Shelf Deployment	\$135	Each	10%	\$122	Other	F1	
13881 827-5814	13881 827-5814	Data Protection Appliances	Prodeplay Plus for DSXX	\$1,575	Each	10%	\$1,417	Other	F1	
13881 827-5815	13881 827-5815	Data Protection Appliances	Prodeplay Plus for DSXX Deployment Verification	\$153	Each	10%	\$138	Other	F1	
13881 827-5816	13881 827-5816	Data Protection Appliances	Prodeplay for DSXX	\$999	Each	10%	\$899	Other	F1	
13881 827-5817	13881 827-5817	Data Protection Appliances	Prodeplay for DSXX Deployment Verification	\$153	Each	10%	\$138	Other	F1	
13881 827-5818	13881 827-5818	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation Storage Expansion Disk Pack(s)	\$1,431	Each	10%	\$1,288	Other	F1	
13881 827-5819	13881 827-5819	Data Protection Appliances	Prodeplay PowerProtect Data Domain Installation DS Expansion Shelf	\$1,719	Each	10%	\$1,547	Other	F1	
13881 827-5820	13881 827-5820	Data Protection Appliances	Prodeplay for FSXX ESXX	\$763	Each	10%	\$687	Other	F1	
13881 827-5821	13881 827-5821	Data Protection Appliances	Prodeplay for FSXX ESXX Deployment Verification	\$245	Each	10%	\$220	Other	F1	
13881 827-5822	13881 827-5822	Data Protection Appliances	Prodeplay Plus for FSXX ESXX	\$1,418	Each	10%	\$1,276	Other	F1	
13881 827-5823	13881 827-5823	Data Protection Appliances	Prodeplay Plus for FSXX ESXX Deployment Verification	\$310	Each	10%	\$279	Other	F1	
13881 827-6057	13881 827-6057	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X4TB	\$6	Each	10%	\$5	Other	F1	
13881 827-6058	13881 827-6058	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X4TB	\$27	Each	10%	\$25	Other	F1	
13881 827-6059	13881 827-6059	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X8TB	\$55	Each	10%	\$49	Other	F1	
13881 827-6060	13881 827-6060	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 1 Year	\$100	Each	10%	\$90	Other	F1	
13881 827-6061	13881 827-6061	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 2 Years	\$200	Each	10%	\$180	Other	F1	
13881 827-6062	13881 827-6062	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 3 Years	\$300	Each	10%	\$270	Other	F1	
13881 827-6063	13881 827-6063	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 4 Years	\$400	Each	10%	\$360	Other	F1	
13881 827-6064	13881 827-6064	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 5 Years	\$500	Each	10%	\$450	Other	F1	
13881 827-6065	13881 827-6065	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 1 Year	\$4,168	Each	10%	\$3,751	Other	F1	
13881 827-6066	13881 827-6066	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 2 Years	\$8,337	Each	10%	\$7,503	Other	F1	
13881 827-6067	13881 827-6067	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 3 Years	\$12,505	Each	10%	\$11,254	Other	F1	
13881 827-6068	13881 827-6068	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 4 Years	\$16,673	Each	10%	\$15,006	Other	F1	
13881 827-6069	13881 827-6069	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 5 Years	\$20,842	Each	10%	\$18,757	Other	F1	
13881 827-6070	13881 827-6070	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 1 Year	\$8,337	Each	10%	\$7,503	Other	F1	
13881 827-6071	13881 827-6071	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 2 Years	\$16,673	Each	10%	\$15,006	Other	F1	
13881 827-6072	13881 827-6072	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 3 Years	\$25,010	Each	10%	\$22,509	Other	F1	
13881 827-6073	13881 827-6073	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 4 Years	\$33,346	Each	10%	\$30,012	Other	F1	
13881 827-6074	13881 827-6074	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 5 Years	\$41,683	Each	10%	\$37,515	Other	F1	
13881 827-6075	13881 827-6075	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 1 Year	\$120	Each	10%	\$108	Other	F1	
13881 827-6076	13881 827-6076	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 2 Years	\$240	Each	10%	\$216	Other	F1	
13881 827-6077	13881 827-6077	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 3 Years	\$360	Each	10%	\$324	Other	F1	
13881 827-6078	13881 827-6078	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 4 Years	\$480	Each	10%	\$432	Other	F1	
13881 827-6079	13881 827-6079	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 5 Years	\$600	Each	10%	\$540	Other	F1	
13881 827-6080	13881 827-6080	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 1 Year	\$5,002	Each	10%	\$4,502	Other	F1	
13881 827-6081	13881 827-6081	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 2 Years	\$10,004	Each	10%	\$9,004	Other	F1	
13881 827-6082	13881 827-6082	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 3 Years	\$15,006	Each	10%	\$13,505	Other	F1	
13881 827-6083	13881 827-6083	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 4 Years	\$20,008	Each	10%	\$18,007	Other	F1	
13881 827-6084	13881 827-6084	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 5 Years	\$25,010	Each	10%	\$22,509	Other	F1	
13881 827-6085	13881 827-6085	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 1 Year	\$10,004	Each	10%	\$9,004	Other	F1	
13881 827-6086	13881 827-6086	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 2 Years	\$20,008	Each	10%	\$18,007	Other	F1	
13881 827-6087	13881 827-6087	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 3 Years	\$30,012	Each	10%	\$27,011	Other	F1	
13881 827-6088	13881 827-6088	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 4 Years	\$40,016	Each	10%	\$36,014	Other	F1	
13881 827-6089	13881 827-6089	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 5 Years	\$50,020	Each	10%	\$45,018	Other	F1	
13881 827-6090	13881 827-6090	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 1 Year	\$130	Each	10%	\$117	Other	F1	
13881 827-6091	13881 827-6091	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 2 Years	\$260	Each	10%	\$234	Other	F1	
13881 827-6092	13881 827-6092	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 3 Years	\$390	Each	10%	\$351	Other	F1	
13881 827-6093	13881 827-6093	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 4 Years	\$520	Each	10%	\$468	Other	F1	
13881 827-6094	13881 827-6094	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 5 Years	\$650	Each	10%	\$585	Other	F1	
13881 827-6095	13881 827-6095	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdd-On 1 Year	\$5,419	Each	10%	\$4,877	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) use drop-down		
13881 827-6096	13881 827-6096	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TBcptyPackAdOn 2 Years	\$10,838	\$9,754	Each	10%		Other	F1
13881 827-6097	13881 827-6097	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TBcptyPackAdOn 3 Years	\$16,256	\$14,631	Each	10%		Other	F1
13881 827-6098	13881 827-6098	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TBcptyPackAdOn 4 Years	\$21,675	\$19,508	Each	10%		Other	F1
13881 827-6099	13881 827-6099	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TBcptyPackAdOn 5 Years	\$27,094	\$24,385	Each	10%		Other	F1
13881 827-6100	13881 827-6100	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBcptyPackAdOn 1 Year	\$10,838	\$9,754	Each	10%		Other	F1
13881 827-6101	13881 827-6101	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBcptyPackAdOn 2 Years	\$21,675	\$19,508	Each	10%		Other	F1
13881 827-6102	13881 827-6102	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBcptyPackAdOn 3 Years	\$32,513	\$29,261	Each	10%		Other	F1
13881 827-6103	13881 827-6103	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBcptyPackAdOn 4 Years	\$43,350	\$39,015	Each	10%		Other	F1
13881 827-6104	13881 827-6104	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBcptyPackAdOn 5 Years	\$54,188	\$48,769	Each	10%		Other	F1
13881 827-6105	13881 827-6105	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 1 Year	\$140	\$128	Each	10%		Other	F1
13881 827-6106	13881 827-6106	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 2	\$280	\$252	Each	10%		Other	F1
13881 827-6107	13881 827-6107	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 3	\$420	\$378	Each	10%		Other	F1
13881 827-6108	13881 827-6108	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 4	\$560	\$504	Each	10%		Other	F1
13881 827-6109	13881 827-6109	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 5	\$700	\$630	Each	10%		Other	F1
13881 827-6110	13881 827-6110	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBcptyPackAdOn 1 Year	\$5,836	\$5,252	Each	10%		Other	F1
13881 827-6111	13881 827-6111	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBcptyPackAdOn 2 Years	\$11,671	\$10,504	Each	10%		Other	F1
13881 827-6112	13881 827-6112	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBcptyPackAdOn 3 Years	\$17,507	\$15,756	Each	10%		Other	F1
13881 827-6113	13881 827-6113	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBcptyPackAdOn 4 Years	\$23,342	\$21,008	Each	10%		Other	F1
13881 827-6114	13881 827-6114	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBcptyPackAdOn 5 Years	\$29,178	\$26,260	Each	10%		Other	F1
13881 827-6115	13881 827-6115	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBcptyPackAdOn 1 Year	\$11,671	\$10,504	Each	10%		Other	F1
13881 827-6116	13881 827-6116	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBcptyPackAdOn 2 Years	\$23,342	\$21,008	Each	10%		Other	F1
13881 827-6117	13881 827-6117	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBcptyPackAdOn 3 Years	\$35,014	\$31,512	Each	10%		Other	F1
13881 827-6118	13881 827-6118	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBcptyPackAdOn 4 Years	\$46,685	\$42,016	Each	10%		Other	F1
13881 827-6119	13881 827-6119	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBcptyPackAdOn 5 Years	\$58,356	\$52,521	Each	10%		Other	F1
13881 827-6180	13881 827-6180	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 1 Year	\$64	\$58	Each	10%		Other	F1
13881 827-6181	13881 827-6181	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 2 Years	\$128	\$115	Each	10%		Other	F1
13881 827-6182	13881 827-6182	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 3 Years	\$192	\$173	Each	10%		Other	F1
13881 827-6183	13881 827-6183	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 4 Years	\$256	\$230	Each	10%		Other	F1
13881 827-6184	13881 827-6184	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 5 Years	\$320	\$288	Each	10%		Other	F1
13881 827-6185	13881 827-6185	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 1 Year	\$72	\$65	Each	10%		Other	F1
13881 827-6186	13881 827-6186	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 2 Years	\$144	\$130	Each	10%		Other	F1
13881 827-6187	13881 827-6187	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 3 Years	\$216	\$194	Each	10%		Other	F1
13881 827-6188	13881 827-6188	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 4 Years	\$288	\$259	Each	10%		Other	F1
13881 827-6189	13881 827-6189	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 5 Years	\$360	\$324	Each	10%		Other	F1
13881 827-6190	13881 827-6190	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 1	\$76	\$68	Each	10%		Other	F1
13881 827-6191	13881 827-6191	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 2	\$152	\$137	Each	10%		Other	F1
13881 827-6192	13881 827-6192	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 3	\$228	\$205	Each	10%		Other	F1
13881 827-6193	13881 827-6193	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 4	\$304	\$274	Each	10%		Other	F1
13881 827-6194	13881 827-6194	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 5	\$380	\$342	Each	10%		Other	F1
13881 827-6195	13881 827-6195	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 1 Year	\$80	\$72	Each	10%		Other	F1
13881 827-6196	13881 827-6196	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 2 Years	\$160	\$144	Each	10%		Other	F1
13881 827-6197	13881 827-6197	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 3 Years	\$240	\$216	Each	10%		Other	F1
13881 827-6198	13881 827-6198	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 4 Years	\$320	\$288	Each	10%		Other	F1
13881 827-6199	13881 827-6199	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 5 Years	\$400	\$360	Each	10%		Other	F1
13881 827-6280	13881 827-6280	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$12	\$11	Each	10%		Other	F1
13881 827-6281	13881 827-6281	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$24	\$22	Each	10%		Other	F1
13881 827-6282	13881 827-6282	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$36	\$32	Each	10%		Other	F1
13881 827-6283	13881 827-6283	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$48	\$43	Each	10%		Other	F1
13881 827-6284	13881 827-6284	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$60	\$54	Each	10%		Other	F1
13881 827-6285	13881 827-6285	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 1	\$14	\$12	Each	10%		Other	F1
13881 827-6286	13881 827-6286	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 2	\$27	\$24	Each	10%		Other	F1
13881 827-6287	13881 827-6287	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 3	\$41	\$36	Each	10%		Other	F1
13881 827-6288	13881 827-6288	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 4	\$54	\$49	Each	10%		Other	F1
13881 827-6289	13881 827-6289	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 5	\$68	\$61	Each	10%		Other	F1
13881 827-6290	13881 827-6290	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$14	\$13	Each	10%		Other	F1
13881 827-6291	13881 827-6291	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$29	\$26	Each	10%		Other	F1
13881 827-6292	13881 827-6292	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$43	\$38	Each	10%		Other	F1
13881 827-6293	13881 827-6293	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$57	\$51	Each	10%		Other	F1
13881 827-6294	13881 827-6294	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$71	\$64	Each	10%		Other	F1
13881 827-6295	13881 827-6295	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$15	\$14	Each	10%		Other	F1
13881 827-6296	13881 827-6296	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$30	\$27	Each	10%		Other	F1
13881 827-6297	13881 827-6297	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$45	\$41	Each	10%		Other	F1
13881 827-6298	13881 827-6298	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$60	\$54	Each	10%		Other	F1
13881 827-6299	13881 827-6299	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$75	\$68	Each	10%		Other	F1
13881 827-6300	13881 827-6300	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$16	\$14	Each	10%		Other	F1
13881 827-6301	13881 827-6301	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$32	\$29	Each	10%		Other	F1
13881 827-6302	13881 827-6302	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$48	\$43	Each	10%		Other	F1
13881 827-6303	13881 827-6303	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$64	\$58	Each	10%		Other	F1
13881 827-6304	13881 827-6304	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$80	\$72	Each	10%		Other	F1
13881 827-6305	13881 827-6305	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$18	\$16	Each	10%		Other	F1
13881 827-6306	13881 827-6306	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$36	\$32	Each	10%		Other	F1
13881 827-6307	13881 827-6307	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$54	\$49	Each	10%		Other	F1
13881 827-6308	13881 827-6308	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$72	\$65	Each	10%		Other	F1
13881 827-6309	13881 827-6309	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$90	\$81	Each	10%		Other	F1
13881 827-6310	13881 827-6310	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$19	\$17	Each	10%		Other	F1
13881 827-6311	13881 827-6311	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$38	\$34	Each	10%		Other	F1
13881 827-6312	13881 827-6312	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$57	\$51	Each	10%		Other	F1









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13881 827-7044	13881 827-7044	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7045	13881 827-7045	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7046	13881 827-7046	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7047	13881 827-7047	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7048	13881 827-7048	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7049	13881 827-7049	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7050	13881 827-7050	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7051	13881 827-7051	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7052	13881 827-7052	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7053	13881 827-7053	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7054	13881 827-7054	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7055	13881 827-7055	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7056	13881 827-7056	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7057	13881 827-7057	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7058	13881 827-7058	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7059	13881 827-7059	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13881 827-7060	13881 827-7060	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7061	13881 827-7061	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7062	13881 827-7062	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7063	13881 827-7063	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7064	13881 827-7064	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7065	13881 827-7065	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7066	13881 827-7066	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7067	13881 827-7067	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7068	13881 827-7068	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7069	13881 827-7069	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7070	13881 827-7070	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7071	13881 827-7071	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7072	13881 827-7072	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7073	13881 827-7073	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7074	13881 827-7074	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7075	13881 827-7075	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7076	13881 827-7076	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7077	13881 827-7077	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7078	13881 827-7078	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 827-7079	13881 827-7079	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13881 829-9496	13881 829-9496	Data Protection Appliances	ProDeploy Plus Implementation for Storage Migration and Orchestration for Data	\$4,000	Each	10%	\$3,600	Other	F1
13881 829-9497	13881 829-9497	Data Protection Appliances	ProDeploy Implementation for Storage Migration and Orchestration for Data Domain	\$3,000	Each	10%	\$2,700	Other	F1
13881 831-1310	13881 831-1310	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 1 Year	\$4,847	Each	10%	\$4,362	Other	F1
13881 831-1311	13881 831-1311	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 2 Years	\$9,694	Each	10%	\$8,724	Other	F1
13881 831-1312	13881 831-1312	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 3 Years	\$14,541	Each	10%	\$13,087	Other	F1
13881 831-1313	13881 831-1313	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 4 Years	\$19,388	Each	10%	\$17,449	Other	F1
13881 831-1314	13881 831-1314	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 5 Years	\$24,234	Each	10%	\$21,811	Other	F1
13881 831-1315	13881 831-1315	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 1 Year	\$5,002	Each	10%	\$4,502	Other	F1
13881 831-1316	13881 831-1316	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 2 Years	\$10,005	Each	10%	\$9,004	Other	F1
13881 831-1317	13881 831-1317	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 3 Years	\$15,007	Each	10%	\$13,506	Other	F1
13881 831-1318	13881 831-1318	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 4 Years	\$20,010	Each	10%	\$18,009	Other	F1
13881 831-1319	13881 831-1319	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 5 Years	\$25,012	Each	10%	\$22,511	Other	F1
13881 831-1320	13881 831-1320	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field UPG CT 1 Year	\$662	Each	10%	\$596	Other	F1
13881 831-1321	13881 831-1321	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field UPG CT 2 Years	\$1,325	Each	10%	\$1,192	Other	F1
13881 831-1322	13881 831-1322	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field UPG CT 3 Years	\$1,987	Each	10%	\$1,788	Other	F1
13881 831-1323	13881 831-1323	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field UPG CT 4 Years	\$2,650	Each	10%	\$2,385	Other	F1
13881 831-1324	13881 831-1324	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field UPG CT 5 Years	\$3,312	Each	10%	\$2,981	Other	F1
13881 831-1325	13881 831-1325	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field UPG CT 1 Year	\$568	Each	10%	\$511	Other	F1
13881 831-1326	13881 831-1326	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field UPG CT 2 Years	\$1,136	Each	10%	\$1,022	Other	F1
13881 831-1327	13881 831-1327	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field UPG CT 3 Years	\$1,703	Each	10%	\$1,533	Other	F1
13881 831-1328	13881 831-1328	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field UPG CT 4 Years	\$2,271	Each	10%	\$2,044	Other	F1
13881 831-1329	13881 831-1329	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field UPG CT 5 Years	\$2,839	Each	10%	\$2,555	Other	F1
13881 831-1330	13881 831-1330	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 UPG CT 1 Year	\$11,633	Each	10%	\$10,469	Other	F1
13881 831-1331	13881 831-1331	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 UPG CT 2 Years	\$23,265	Each	10%	\$20,939	Other	F1
13881 831-1332	13881 831-1332	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 UPG CT 3 Years	\$34,898	Each	10%	\$31,408	Other	F1
13881 831-1333	13881 831-1333	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 UPG CT 4 Years	\$46,530	Each	10%	\$41,877	Other	F1
13881 831-1334	13881 831-1334	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 UPG CT 5 Years	\$58,163	Each	10%	\$52,346	Other	F1
13881 831-1335	13881 831-1335	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 1 Year	\$12,006	Each	10%	\$10,805	Other	F1
13881 831-1336	13881 831-1336	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 2 Years	\$24,011	Each	10%	\$21,610	Other	F1
13881 831-1337	13881 831-1337	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 3 Years	\$36,017	Each	10%	\$32,415	Other	F1
13881 831-1338	13881 831-1338	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 4 Years	\$48,023	Each	10%	\$43,221	Other	F1
13881 831-1339	13881 831-1339	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 5 Years	\$60,029	Each	10%	\$54,026	Other	F1
13881 831-1340	13881 831-1340	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 1 Year	\$6,301	Each	10%	\$5,671	Other	F1
13881 831-1341	13881 831-1341	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 2 Years	\$12,602	Each	10%	\$11,342	Other	F1
13881 831-1342	13881 831-1342	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 3 Years	\$18,903	Each	10%	\$17,013	Other	F1
13881 831-1343	13881 831-1343	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 4 Years	\$25,204	Each	10%	\$22,683	Other	F1
13881 831-1344	13881 831-1344	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 5 Years	\$31,505	Each	10%	\$28,354	Other	F1
13881 831-1345	13881 831-1345	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 UPG CT 1 Year	\$12,602	Each	10%	\$11,342	Other	F1
13881 831-1346	13881 831-1346	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 UPG CT 2 Years	\$25,204	Each	10%	\$22,683	Other	F1
13881 831-1347	13881 831-1347	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 UPG CT 3 Years	\$37,806	Each	10%	\$34,025	Other	F1
13881 831-1348	13881 831-1348	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 UPG CT 4 Years	\$50,408	Each	10%	\$45,367	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13881 831-1349	13881 831-1349	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 UPG CT 5 Years	\$63,009	Each	10%	\$56,708	Other	F1
13881 831-1350	13881 831-1350	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 1 Year	\$6,503	Each	10%	\$5,853	Other	F1
13881 831-1351	13881 831-1351	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 2 Years	\$13,006	Each	10%	\$11,706	Other	F1
13881 831-1352	13881 831-1352	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 3 Years	\$19,509	Each	10%	\$17,558	Other	F1
13881 831-1353	13881 831-1353	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 4 Years	\$26,012	Each	10%	\$23,411	Other	F1
13881 831-1354	13881 831-1354	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT 5 Years	\$32,515	Each	10%	\$29,264	Other	F1
13881 831-1355	13881 831-1355	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 1 Year	\$13,006	Each	10%	\$11,706	Other	F1
13881 831-1356	13881 831-1356	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 2 Years	\$26,012	Each	10%	\$23,411	Other	F1
13881 831-1357	13881 831-1357	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 3 Years	\$39,019	Each	10%	\$35,117	Other	F1
13881 831-1358	13881 831-1358	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 4 Years	\$52,025	Each	10%	\$46,822	Other	F1
13881 831-1359	13881 831-1359	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 5 Years	\$65,031	Each	10%	\$58,528	Other	F1
13881 831-1360	13881 831-1360	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 UPG CT 1 Year	\$13,571	Each	10%	\$12,214	Other	F1
13881 831-1361	13881 831-1361	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 UPG CT 2 Years	\$27,143	Each	10%	\$24,428	Other	F1
13881 831-1362	13881 831-1362	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 UPG CT 3 Years	\$40,714	Each	10%	\$36,642	Other	F1
13881 831-1363	13881 831-1363	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 UPG CT 4 Years	\$54,285	Each	10%	\$48,857	Other	F1
13881 831-1364	13881 831-1364	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 UPG CT 5 Years	\$67,856	Each	10%	\$61,071	Other	F1
13881 831-1365	13881 831-1365	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 1 Year	\$14,007	Each	10%	\$12,606	Other	F1
13881 831-1366	13881 831-1366	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 2 Years	\$28,013	Each	10%	\$25,212	Other	F1
13881 831-1367	13881 831-1367	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 3 Years	\$42,020	Each	10%	\$37,818	Other	F1
13881 831-1368	13881 831-1368	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 4 Years	\$56,027	Each	10%	\$50,424	Other	F1
13881 831-1369	13881 831-1369	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field UPG CT 5 Years	\$70,033	Each	10%	\$63,030	Other	F1
13881 831-1370	13881 831-1370	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 UPG CT 1 Year	\$9,694	Each	10%	\$8,724	Other	F1
13881 831-1371	13881 831-1371	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 UPG CT 2 Years	\$19,388	Each	10%	\$17,449	Other	F1
13881 831-1372	13881 831-1372	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 UPG CT 3 Years	\$29,081	Each	10%	\$26,173	Other	F1
13881 831-1373	13881 831-1373	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 UPG CT 4 Years	\$38,775	Each	10%	\$34,898	Other	F1
13881 831-1374	13881 831-1374	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 UPG CT 5 Years	\$48,469	Each	10%	\$43,622	Other	F1
13881 831-1375	13881 831-1375	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 1 Year	\$10,005	Each	10%	\$9,004	Other	F1
13881 831-1376	13881 831-1376	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 2 Years	\$20,010	Each	10%	\$18,009	Other	F1
13881 831-1377	13881 831-1377	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 3 Years	\$30,014	Each	10%	\$27,013	Other	F1
13881 831-1378	13881 831-1378	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 4 Years	\$40,019	Each	10%	\$36,017	Other	F1
13881 831-1379	13881 831-1379	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT 5 Years	\$50,024	Each	10%	\$45,021	Other	F1
13881 831-1380	13881 831-1380	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 1 Year	\$6,786	Each	10%	\$6,107	Other	F1
13881 831-1381	13881 831-1381	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 2 Years	\$13,571	Each	10%	\$12,214	Other	F1
13881 831-1382	13881 831-1382	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 3 Years	\$20,357	Each	10%	\$18,321	Other	F1
13881 831-1383	13881 831-1383	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 4 Years	\$27,143	Each	10%	\$24,428	Other	F1
13881 831-1384	13881 831-1384	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 5 Years	\$33,928	Each	10%	\$30,535	Other	F1
13881 831-1385	13881 831-1385	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 1 Year	\$5,816	Each	10%	\$5,235	Other	F1
13881 831-1386	13881 831-1386	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 2 Years	\$11,633	Each	10%	\$10,469	Other	F1
13881 831-1387	13881 831-1387	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 3 Years	\$17,449	Each	10%	\$15,704	Other	F1
13881 831-1388	13881 831-1388	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 4 Years	\$23,265	Each	10%	\$20,939	Other	F1
13881 831-1389	13881 831-1389	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT 5 Years	\$29,081	Each	10%	\$26,173	Other	F1
13881 831-1390	13881 831-1390	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 1 Year	\$6,003	Each	10%	\$5,403	Other	F1
13881 831-1391	13881 831-1391	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 2 Years	\$12,006	Each	10%	\$10,805	Other	F1
13881 831-1392	13881 831-1392	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 3 Years	\$18,009	Each	10%	\$16,208	Other	F1
13881 831-1393	13881 831-1393	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 4 Years	\$24,011	Each	10%	\$21,610	Other	F1
13881 831-1394	13881 831-1394	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 5 Years	\$30,014	Each	10%	\$27,013	Other	F1
13881 831-1395	13881 831-1395	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field UPG CT 1 Year	\$473	Each	10%	\$426	Other	F1
13881 831-1396	13881 831-1396	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field UPG CT 2 Years	\$946	Each	10%	\$852	Other	F1
13881 831-1397	13881 831-1397	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field UPG CT 3 Years	\$1,419	Each	10%	\$1,277	Other	F1
13881 831-1398	13881 831-1398	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field UPG CT 4 Years	\$1,893	Each	10%	\$1,703	Other	F1
13881 831-1399	13881 831-1399	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field UPG CT 5 Years	\$2,366	Each	10%	\$2,129	Other	F1
13881 831-1400	13881 831-1400	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 1 Year	\$7,003	Each	10%	\$6,303	Other	F1
13881 831-1401	13881 831-1401	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 2 Years	\$14,007	Each	10%	\$12,606	Other	F1
13881 831-1402	13881 831-1402	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 3 Years	\$21,010	Each	10%	\$18,909	Other	F1
13881 831-1403	13881 831-1403	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 4 Years	\$28,013	Each	10%	\$25,212	Other	F1
13881 831-1404	13881 831-1404	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field UPG CT 5 Years	\$35,017	Each	10%	\$31,515	Other	F1
13881 831-1405	13881 831-1405	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field UPG CT 1 Year	\$615	Each	10%	\$554	Other	F1
13881 831-1406	13881 831-1406	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field UPG CT 2 Years	\$1,230	Each	10%	\$1,107	Other	F1
13881 831-1407	13881 831-1407	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field UPG CT 3 Years	\$1,845	Each	10%	\$1,661	Other	F1
13881 831-1408	13881 831-1408	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field UPG CT 4 Years	\$2,460	Each	10%	\$2,214	Other	F1
13881 831-1409	13881 831-1409	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field UPG CT 5 Years	\$3,075	Each	10%	\$2,768	Other	F1
13881 838-5800	13881 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1
13881 838-5802	13881 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1
13881 844-0713	13881 844-0713	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$12,000	Each	10%	\$10,800	Other	F1
13881 844-0714	13881 844-0714	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$12,000	Each	10%	\$10,800	Other	F1
13881 844-0715	13881 844-0715	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$14,000	Each	10%	\$12,600	Other	F1
13881 844-0716	13881 844-0716	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
13881 844-0717	13881 844-0717	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$2,000	Each	10%	\$1,800	Other	F1
13881 844-0718	13881 844-0718	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$4,000	Each	10%	\$3,600	Other	F1
13881 844-0719	13881 844-0719	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$6,000	Each	10%	\$5,400	Other	F1
13881 844-0720	13881 844-0720	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$8,000	Each	10%	\$7,200	Other	F1
13881 844-0721	13881 844-0721	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$10,000	Each	10%	\$9,000	Other	F1
13881 844-0722	13881 844-0722	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$14,000	Each	10%	\$12,600	Other	F1
13881 844-0723	13881 844-0723	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13881 844-0724	13881 844-0724	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
13881 844-0725	13881 844-0725	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
13881 844-0728	13881 844-0728	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$4,000	Each	10%	\$3,600	Other	F1









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
13881 846-4849	13881 846-4849	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1		
13881 846-4850	13881 846-4850	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1		
13881 846-4851	13881 846-4851	Data Protection Appliances	3 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1		
13881 846-4852	13881 846-4852	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1		
13881 846-4853	13881 846-4853	Data Protection Appliances	4 Years ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1		
13881 846-4854	13881 846-4854	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1		
13881 846-4856	13881 846-4856	Data Protection Appliances	3 Years ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1		
13881 846-4857	13881 846-4857	Data Protection Appliances	5 Years ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1		
13881 846-4858	13881 846-4858	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1		
13881 847-6365	13881 847-6365	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$14,400	Each	10%	\$12,960	Other	F1		
13881 847-6366	13881 847-6366	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$16,800	Each	10%	\$15,120	Other	F1		
13881 847-6367	13881 847-6367	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$16,800	Each	10%	\$15,120	Other	F1		
13881 847-6368	13881 847-6368	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$7,200	Each	10%	\$6,480	Other	F1		
13881 847-6369	13881 847-6369	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$2,400	Each	10%	\$2,160	Other	F1		
13881 847-6370	13881 847-6370	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$4,800	Each	10%	\$4,320	Other	F1		
13881 847-6371	13881 847-6371	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$7,200	Each	10%	\$6,480	Other	F1		
13881 847-6372	13881 847-6372	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$9,600	Each	10%	\$8,640	Other	F1		
13881 847-6373	13881 847-6373	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$12,000	Each	10%	\$10,800	Other	F1		
13881 847-6374	13881 847-6374	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$16,800	Each	10%	\$15,120	Other	F1		
13881 847-6375	13881 847-6375	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$2,400	Each	10%	\$2,160	Other	F1		
13881 847-6376	13881 847-6376	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$9,600	Each	10%	\$8,640	Other	F1		
13881 847-6377	13881 847-6377	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$12,000	Each	10%	\$10,800	Other	F1		
13881 847-6378	13881 847-6378	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$4,800	Each	10%	\$4,320	Other	F1		
13881 929-3709	13881 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1		
13881 935-6720	13881 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1		
13881 951-2015	13881 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1		
13881 955-9041	13881 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1		
13881 975-3461	13881 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1		
13881 984-3267	13881 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1		
13881 989-3439	13881 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1		
13881 992-6149	13881 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1		
13881 995-8131	13881 995-8131	Data Protection Appliances	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1		
13882 007-1527	13882 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1		
13882 009-4364	13882 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1		
13882 009-4877	13882 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1		
13882 460-5909	13882 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1		
13882 460-8531	13882 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1		
13882 460-9052	13882 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1		
13882 460-9900	13882 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1		
13882 461-0497	13882 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1		
13882 468-8025	13882 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1		
13882 468-8026	13882 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1		
13882 468-8027	13882 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1		
13882 468-8028	13882 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1		
13882 468-8029	13882 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1		
13882 806-7308	13882 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1		
13882 822-3178	13882 822-3178	Data Protection Appliances	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1		
13882 823-9276	13882 823-9276	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1		
13882 823-9284	13882 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1		
13882 823-9285	13882 823-9285	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1		
13882 827-4827	13882 827-4827	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1		
13882 827-4828	13882 827-4828	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$9	Each	10%	\$9	Other	F1		
13882 827-4829	13882 827-4829	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$27	Each	10%	\$24	Other	F1		
13882 827-4830	13882 827-4830	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$161	Each	10%	\$145	Other	F1		
13882 827-4831	13882 827-4831	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$354	Each	10%	\$319	Other	F1		
13882 827-4832	13882 827-4832	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$676	Each	10%	\$608	Other	F1		
13882 827-4833	13882 827-4833	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$1,001	Each	10%	\$901	Other	F1		
13882 827-4836	13882 827-4836	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$393	Each	10%	\$354	Other	F1		
13882 827-4837	13882 827-4837	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$652	Each	10%	\$587	Other	F1		
13882 827-4838	13882 827-4838	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$879	Each	10%	\$791	Other	F1		
13882 827-4839	13882 827-4839	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$977	Each	10%	\$879	Other	F1		
13882 827-4840	13882 827-4840	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,072	Each	10%	\$965	Other	F1		
13882 827-4843	13882 827-4843	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$137	Each	10%	\$123	Other	F1		
13882 827-4844	13882 827-4844	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$253	Each	10%	\$228	Other	F1		
13882 827-4845	13882 827-4845	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$558	Each	10%	\$502	Other	F1		
13882 827-4846	13882 827-4846	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$1,013	Each	10%	\$912	Other	F1		
13882 827-4847	13882 827-4847	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$1,459	Each	10%	\$1,313	Other	F1		
13882 827-4850	13882 827-4850	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$367	Each	10%	\$330	Other	F1		
13882 827-4851	13882 827-4851	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$618	Each	10%	\$556	Other	F1		
13882 827-4852	13882 827-4852	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$817	Each	10%	\$735	Other	F1		
13882 827-4853	13882 827-4853	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$866	Each	10%	\$779	Other	F1		
13882 827-4854	13882 827-4854	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$924	Each	10%	\$832	Other	F1		
13882 827-4857	13882 827-4857	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$5	Each	10%	\$5	Other	F1		
13882 827-4858	13882 827-4858	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$30	Each	10%	\$27	Other	F1		
13882 827-4859	13882 827-4859	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$66	Each	10%	\$59	Other	F1		
13882 827-4860	13882 827-4860	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$133	Each	10%	\$120	Other	F1		
13882 827-4861	13882 827-4861	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$205	Each	10%	\$185	Other	F1		



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
13882 827-4864	13882 827-4864	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$541	Each	10%	\$487	Other	F1
13882 827-4865	13882 827-4865	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$1,057	Each	10%	\$951	Other	F1
13882 827-4866	13882 827-4866	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,567	Each	10%	\$1,410	Other	F1
13882 827-4867	13882 827-4867	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,046	Each	10%	\$1,841	Other	F1
13882 827-4868	13882 827-4868	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$2,520	Each	10%	\$2,268	Other	F1
13882 827-4871	13882 827-4871	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$31	Each	10%	\$28	Other	F1
13882 827-4872	13882 827-4872	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$51	Each	10%	\$46	Other	F1
13882 827-4873	13882 827-4873	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$115	Each	10%	\$104	Other	F1
13882 827-4874	13882 827-4874	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$229	Each	10%	\$206	Other	F1
13882 827-4875	13882 827-4875	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$352	Each	10%	\$317	Other	F1
13882 827-4878	13882 827-4878	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$557	Each	10%	\$501	Other	F1
13882 827-4879	13882 827-4879	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$1,094	Each	10%	\$985	Other	F1
13882 827-4880	13882 827-4880	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,618	Each	10%	\$1,456	Other	F1
13882 827-4881	13882 827-4881	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,092	Each	10%	\$1,883	Other	F1
13882 827-4882	13882 827-4882	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$2,557	Each	10%	\$2,301	Other	F1
13882 951-2015	13882 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13882 955-9041	13882 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13882 975-3461	13882 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13882 984-3267	13882 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
13882 989-3439	13882 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13924 007-1527	13924 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13924 009-4364	13924 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13924 009-4877	13924 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13924 460-5909	13924 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13924 460-8531	13924 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13924 460-9052	13924 460-9052	Data Protection Appliances	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13924 460-9900	13924 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13924 461-0497	13924 461-0497	Data Protection Appliances	PO Requires: Billing, Shipping Terms,PO# ,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13924 468-8025	13924 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13924 468-8026	13924 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13924 468-8027	13924 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13924 468-8028	13924 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13924 468-8029	13924 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13924 806-7308	13924 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13924 812-4037	13924 812-4037	Data Protection Appliances	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
13924 822-3178	13924 822-3178	Data Protection Appliances	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
13924 823-9276	13924 823-9276	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13924 823-9284	13924 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13924 823-9285	13924 823-9285	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13924 827-4037	13924 827-4037	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13924 827-4038	13924 827-4038	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
13924 827-4039	13924 827-4039	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
13924 827-4040	13924 827-4040	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
13924 827-4041	13924 827-4041	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
13924 827-5022	13924 827-5022	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13924 827-5023	13924 827-5023	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$9	Each	10%	\$9	Other	F1
13924 827-5026	13924 827-5026	Data Protection Appliances	Keep Your Components 1 Year	\$0	Each	10%	\$0	Other	F1
13924 827-5027	13924 827-5027	Data Protection Appliances	Keep Your Components 2 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5028	13924 827-5028	Data Protection Appliances	Keep Your Components 3 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5029	13924 827-5029	Data Protection Appliances	Keep Your Components 4 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5030	13924 827-5030	Data Protection Appliances	Keep Your Components 5 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5031	13924 827-5031	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
13924 827-5032	13924 827-5032	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
13924 827-5033	13924 827-5033	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5034	13924 827-5034	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5035	13924 827-5035	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5038	13924 827-5038	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13924 827-5039	13924 827-5039	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5040	13924 827-5040	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5041	13924 827-5041	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5042	13924 827-5042	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5045	13924 827-5045	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$0	Each	10%	\$0	Other	F1
13924 827-5046	13924 827-5046	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$0	Each	10%	\$0	Other	F1
13924 827-5047	13924 827-5047	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$0	Each	10%	\$0	Other	F1
13924 827-5048	13924 827-5048	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$0	Each	10%	\$0	Other	F1
13924 827-5049	13924 827-5049	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$0	Each	10%	\$0	Other	F1
13924 827-5052	13924 827-5052	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13924 827-5053	13924 827-5053	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5054	13924 827-5054	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5055	13924 827-5055	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5056	13924 827-5056	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5059	13924 827-5059	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
13924 827-5060	13924 827-5060	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
13924 827-5061	13924 827-5061	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5062	13924 827-5062	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5063	13924 827-5063	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5066	13924 827-5066	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13924 827-5067	13924 827-5067	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5068	13924 827-5068	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5069	13924 827-5069	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5070	13924 827-5070	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5073	13924 827-5073	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13924 827-5074	13924 827-5074	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13924 827-5075	13924 827-5075	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13924 827-5076	13924 827-5076	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13924 827-5077	13924 827-5077	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13924 827-5080	13924 827-5080	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13924 827-5081	13924 827-5081	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5082	13924 827-5082	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5083	13924 827-5083	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13924 827-5084	13924 827-5084	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13924 827-6057	13924 827-6057	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts DD3-84TB	\$6	Each	10%	\$5	Other	F1
13924 827-6058	13924 827-6058	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X4TB	\$27	Each	10%	\$25	Other	F1
13924 827-6059	13924 827-6059	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X8TB	\$55	Each	10%	\$49	Other	F1
13924 827-6060	13924 827-6060	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 1 Year	\$100	Each	10%	\$90	Other	F1
13924 827-6061	13924 827-6061	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 2 Years	\$200	Each	10%	\$180	Other	F1
13924 827-6062	13924 827-6062	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 3 Years	\$300	Each	10%	\$270	Other	F1
13924 827-6063	13924 827-6063	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 4 Years	\$400	Each	10%	\$360	Other	F1
13924 827-6064	13924 827-6064	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 5 Years	\$500	Each	10%	\$450	Other	F1
13924 827-6065	13924 827-6065	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 1 Year	\$4,168	Each	10%	\$3,751	Other	F1
13924 827-6066	13924 827-6066	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 2 Years	\$8,337	Each	10%	\$7,503	Other	F1
13924 827-6067	13924 827-6067	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 3 Years	\$12,505	Each	10%	\$11,254	Other	F1
13924 827-6068	13924 827-6068	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 4 Years	\$16,673	Each	10%	\$15,006	Other	F1
13924 827-6069	13924 827-6069	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 5 Years	\$20,842	Each	10%	\$18,757	Other	F1
13924 827-6070	13924 827-6070	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 1 Year	\$8,337	Each	10%	\$7,503	Other	F1
13924 827-6071	13924 827-6071	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 2 Years	\$16,673	Each	10%	\$15,006	Other	F1
13924 827-6072	13924 827-6072	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 3 Years	\$25,010	Each	10%	\$22,509	Other	F1
13924 827-6073	13924 827-6073	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 4 Years	\$33,346	Each	10%	\$30,012	Other	F1
13924 827-6074	13924 827-6074	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 5 Years	\$41,683	Each	10%	\$37,515	Other	F1
13924 827-6075	13924 827-6075	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 1 Year	\$120	Each	10%	\$108	Other	F1
13924 827-6076	13924 827-6076	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 2 Years	\$240	Each	10%	\$216	Other	F1
13924 827-6077	13924 827-6077	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 3 Years	\$360	Each	10%	\$324	Other	F1
13924 827-6078	13924 827-6078	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 4 Years	\$480	Each	10%	\$432	Other	F1
13924 827-6079	13924 827-6079	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 5 Years	\$600	Each	10%	\$540	Other	F1
13924 827-6080	13924 827-6080	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 1 Year	\$5,002	Each	10%	\$4,502	Other	F1
13924 827-6081	13924 827-6081	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 2 Years	\$10,004	Each	10%	\$9,004	Other	F1
13924 827-6082	13924 827-6082	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 3 Years	\$15,006	Each	10%	\$13,505	Other	F1
13924 827-6083	13924 827-6083	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 4 Years	\$20,008	Each	10%	\$18,007	Other	F1
13924 827-6084	13924 827-6084	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 5 Years	\$25,010	Each	10%	\$22,509	Other	F1
13924 827-6085	13924 827-6085	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 1 Year	\$10,004	Each	10%	\$9,004	Other	F1
13924 827-6086	13924 827-6086	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 2 Years	\$20,008	Each	10%	\$18,007	Other	F1
13924 827-6087	13924 827-6087	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 3 Years	\$30,012	Each	10%	\$27,011	Other	F1
13924 827-6088	13924 827-6088	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 4 Years	\$40,016	Each	10%	\$36,014	Other	F1
13924 827-6089	13924 827-6089	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 5 Years	\$50,020	Each	10%	\$45,018	Other	F1
13924 827-6090	13924 827-6090	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 1 Year	\$130	Each	10%	\$117	Other	F1
13924 827-6091	13924 827-6091	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 2 Years	\$260	Each	10%	\$234	Other	F1
13924 827-6092	13924 827-6092	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 3 Years	\$390	Each	10%	\$351	Other	F1
13924 827-6093	13924 827-6093	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 4 Years	\$520	Each	10%	\$468	Other	F1
13924 827-6094	13924 827-6094	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 5 Years	\$650	Each	10%	\$585	Other	F1
13924 827-6095	13924 827-6095	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 1 Year	\$5,419	Each	10%	\$4,877	Other	F1
13924 827-6096	13924 827-6096	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 2 Years	\$10,838	Each	10%	\$9,754	Other	F1
13924 827-6097	13924 827-6097	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 3 Years	\$16,256	Each	10%	\$14,631	Other	F1
13924 827-6098	13924 827-6098	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 4 Years	\$21,674	Each	10%	\$19,508	Other	F1
13924 827-6099	13924 827-6099	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 5 Years	\$27,094	Each	10%	\$24,385	Other	F1
13924 827-6100	13924 827-6100	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 1 Year	\$10,838	Each	10%	\$9,754	Other	F1
13924 827-6101	13924 827-6101	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 2 Years	\$21,675	Each	10%	\$19,508	Other	F1
13924 827-6102	13924 827-6102	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 3 Years	\$32,513	Each	10%	\$29,261	Other	F1
13924 827-6103	13924 827-6103	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 4 Years	\$43,350	Each	10%	\$39,015	Other	F1
13924 827-6104	13924 827-6104	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 5 Years	\$54,188	Each	10%	\$48,769	Other	F1
13924 827-6105	13924 827-6105	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 1 Year	\$140	Each	10%	\$126	Other	F1
13924 827-6106	13924 827-6106	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 2	\$280	Each	10%	\$252	Other	F1
13924 827-6107	13924 827-6107	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 3	\$420	Each	10%	\$378	Other	F1
13924 827-6108	13924 827-6108	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 4	\$560	Each	10%	\$504	Other	F1
13924 827-6109	13924 827-6109	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 5	\$700	Each	10%	\$630	Other	F1
13924 827-6110	13924 827-6110	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 1 Year	\$5,836	Each	10%	\$5,252	Other	F1
13924 827-6111	13924 827-6111	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 2 Years	\$11,671	Each	10%	\$10,504	Other	F1
13924 827-6112	13924 827-6112	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 3 Years	\$17,507	Each	10%	\$15,756	Other	F1
13924 827-6113	13924 827-6113	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 4 Years	\$23,342	Each	10%	\$21,008	Other	F1
13924 827-6114	13924 827-6114	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 5 Years	\$29,178	Each	10%	\$26,260	Other	F1
13924 827-6115	13924 827-6115	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 1 Year	\$11,671	Each	10%	\$10,504	Other	F1
13924 827-6116	13924 827-6116	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 2 Years	\$23,342	Each	10%	\$21,008	Other	F1
13924 827-6117	13924 827-6117	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 3 Years	\$35,014	Each	10%	\$31,512	Other	F1
13924 827-6118	13924 827-6118	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 4 Years	\$46,685	Each	10%	\$42,016	Other	F1
13924 827-6119	13924 827-6119	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 5 Years	\$58,356	Each	10%	\$52,521	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13924 827-6180	13924 827-6180	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 1 Year	\$64	Each	10%		\$58	Other	F1	
13924 827-6181	13924 827-6181	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 2 Years	\$128	Each	10%		\$115	Other	F1	
13924 827-6182	13924 827-6182	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 3 Years	\$192	Each	10%		\$173	Other	F1	
13924 827-6183	13924 827-6183	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 4 Years	\$256	Each	10%		\$230	Other	F1	
13924 827-6184	13924 827-6184	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 5 Years	\$320	Each	10%		\$288	Other	F1	
13924 827-6185	13924 827-6185	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 1 Year	\$72	Each	10%		\$65	Other	F1	
13924 827-6186	13924 827-6186	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 2 Years	\$144	Each	10%		\$130	Other	F1	
13924 827-6187	13924 827-6187	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 3 Years	\$216	Each	10%		\$194	Other	F1	
13924 827-6188	13924 827-6188	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 4 Years	\$288	Each	10%		\$259	Other	F1	
13924 827-6189	13924 827-6189	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 5 Years	\$360	Each	10%		\$324	Other	F1	
13924 827-6190	13924 827-6190	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 1	\$78	Each	10%		\$68	Other	F1	
13924 827-6191	13924 827-6191	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 2	\$152	Each	10%		\$137	Other	F1	
13924 827-6192	13924 827-6192	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 3	\$228	Each	10%		\$205	Other	F1	
13924 827-6193	13924 827-6193	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 4	\$304	Each	10%		\$274	Other	F1	
13924 827-6194	13924 827-6194	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 5	\$380	Each	10%		\$342	Other	F1	
13924 827-6195	13924 827-6195	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 1 Year	\$80	Each	10%		\$72	Other	F1	
13924 827-6196	13924 827-6196	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 2 Years	\$160	Each	10%		\$144	Other	F1	
13924 827-6197	13924 827-6197	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 3 Years	\$240	Each	10%		\$216	Other	F1	
13924 827-6198	13924 827-6198	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 4 Years	\$320	Each	10%		\$288	Other	F1	
13924 827-6199	13924 827-6199	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 5 Years	\$400	Each	10%		\$360	Other	F1	
13924 827-6200	13924 827-6200	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 1 Year	\$128	Each	10%		\$115	Other	F1	
13924 827-6201	13924 827-6201	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 2 Years	\$256	Each	10%		\$230	Other	F1	
13924 827-6202	13924 827-6202	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 3 Years	\$384	Each	10%		\$346	Other	F1	
13924 827-6203	13924 827-6203	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 4 Years	\$512	Each	10%		\$461	Other	F1	
13924 827-6204	13924 827-6204	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 5 Years	\$640	Each	10%		\$576	Other	F1	
13924 827-6205	13924 827-6205	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 1 Year	\$144	Each	10%		\$130	Other	F1	
13924 827-6206	13924 827-6206	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 2 Years	\$288	Each	10%		\$259	Other	F1	
13924 827-6207	13924 827-6207	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 3 Years	\$432	Each	10%		\$389	Other	F1	
13924 827-6208	13924 827-6208	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 4 Years	\$576	Each	10%		\$518	Other	F1	
13924 827-6209	13924 827-6209	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 5 Years	\$720	Each	10%		\$648	Other	F1	
13924 827-6210	13924 827-6210	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 1	\$152	Each	10%		\$137	Other	F1	
13924 827-6211	13924 827-6211	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 2	\$304	Each	10%		\$274	Other	F1	
13924 827-6212	13924 827-6212	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 3	\$456	Each	10%		\$410	Other	F1	
13924 827-6213	13924 827-6213	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 4	\$608	Each	10%		\$547	Other	F1	
13924 827-6214	13924 827-6214	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 5	\$760	Each	10%		\$684	Other	F1	
13924 827-6215	13924 827-6215	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 1 Year	\$160	Each	10%		\$144	Other	F1	
13924 827-6216	13924 827-6216	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 2 Years	\$320	Each	10%		\$288	Other	F1	
13924 827-6217	13924 827-6217	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 3 Years	\$480	Each	10%		\$432	Other	F1	
13924 827-6218	13924 827-6218	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 4 Years	\$640	Each	10%		\$576	Other	F1	
13924 827-6219	13924 827-6219	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 5 Years	\$800	Each	10%		\$720	Other	F1	
13924 827-6280	13924 827-6280	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$12	Each	10%		\$11	Other	F1	
13924 827-6281	13924 827-6281	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$24	Each	10%		\$22	Other	F1	
13924 827-6282	13924 827-6282	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$36	Each	10%		\$32	Other	F1	
13924 827-6283	13924 827-6283	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$48	Each	10%		\$43	Other	F1	
13924 827-6284	13924 827-6284	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$60	Each	10%		\$54	Other	F1	
13924 827-6285	13924 827-6285	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 1	\$14	Each	10%		\$12	Other	F1	
13924 827-6286	13924 827-6286	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 2	\$27	Each	10%		\$24	Other	F1	
13924 827-6287	13924 827-6287	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 3	\$41	Each	10%		\$36	Other	F1	
13924 827-6288	13924 827-6288	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 4	\$54	Each	10%		\$49	Other	F1	
13924 827-6289	13924 827-6289	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 5	\$68	Each	10%		\$61	Other	F1	
13924 827-6290	13924 827-6290	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$14	Each	10%		\$13	Other	F1	
13924 827-6291	13924 827-6291	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$29	Each	10%		\$26	Other	F1	
13924 827-6292	13924 827-6292	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$43	Each	10%		\$38	Other	F1	
13924 827-6293	13924 827-6293	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$57	Each	10%		\$51	Other	F1	
13924 827-6294	13924 827-6294	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$71	Each	10%		\$64	Other	F1	
13924 827-6295	13924 827-6295	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$15	Each	10%		\$14	Other	F1	
13924 827-6296	13924 827-6296	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$30	Each	10%		\$27	Other	F1	
13924 827-6297	13924 827-6297	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$45	Each	10%		\$41	Other	F1	
13924 827-6298	13924 827-6298	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$60	Each	10%		\$54	Other	F1	
13924 827-6299	13924 827-6299	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$75	Each	10%		\$68	Other	F1	
13924 827-6300	13924 827-6300	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$18	Each	10%		\$14	Other	F1	
13924 827-6301	13924 827-6301	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$32	Each	10%		\$29	Other	F1	
13924 827-6302	13924 827-6302	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$48	Each	10%		\$43	Other	F1	
13924 827-6303	13924 827-6303	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$64	Each	10%		\$58	Other	F1	
13924 827-6304	13924 827-6304	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$80	Each	10%		\$72	Other	F1	
13924 827-6305	13924 827-6305	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$18	Each	10%		\$16	Other	F1	
13924 827-6306	13924 827-6306	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$36	Each	10%		\$32	Other	F1	
13924 827-6307	13924 827-6307	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$54	Each	10%		\$49	Other	F1	
13924 827-6308	13924 827-6308	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$72	Each	10%		\$65	Other	F1	
13924 827-6309	13924 827-6309	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$90	Each	10%		\$81	Other	F1	
13924 827-6310	13924 827-6310	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$19	Each	10%		\$17	Other	F1	
13924 827-6311	13924 827-6311	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$38	Each	10%		\$34	Other	F1	
13924 827-6312	13924 827-6312	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$57	Each	10%		\$51	Other	F1	
13924 827-6313	13924 827-6313	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$76	Each	10%		\$68	Other	F1	
13924 827-6314	13924 827-6314	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$95	Each	10%		\$86	Other	F1	
13924 827-6315	13924 827-6315	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Upgrade, Software	\$20	Each	10%		\$18	Other	F1	
13924 827-6316	13924 827-6316	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Upgrade, Software	\$40	Each	10%		\$36	Other	F1	











ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13924 829-9321	13924 829-9321	Data Protection Appliances	ProSupport Mission Critical PowerProtect Cyber Recovery Software Support Contract 1	\$0	Each	10%	\$0	Other	F1	
13924 829-9322	13924 829-9322	Data Protection Appliances	ProSupport Mission Critical PowerProtect Cyber Recovery Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
13924 829-9323	13924 829-9323	Data Protection Appliances	ProSupport Mission Critical PowerProtect Cyber Recovery Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
13924 829-9324	13924 829-9324	Data Protection Appliances	ProSupport Mission Critical PowerProtect Cyber Recovery Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
13924 829-9325	13924 829-9325	Data Protection Appliances	ProSupport Mission Critical PowerProtect Cyber Recovery Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
13924 829-9326	13924 829-9326	Data Protection Appliances	ProSupport Plus Next Business Day PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9327	13924 829-9327	Data Protection Appliances	ProSupport Plus Next Business Day PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9328	13924 829-9328	Data Protection Appliances	ProSupport Plus Next Business Day PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9329	13924 829-9329	Data Protection Appliances	ProSupport Plus Next Business Day PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9330	13924 829-9330	Data Protection Appliances	ProSupport Plus Mission Critical PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9331	13924 829-9331	Data Protection Appliances	ProSupport Plus Mission Critical PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9332	13924 829-9332	Data Protection Appliances	ProSupport Plus Mission Critical PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9333	13924 829-9333	Data Protection Appliances	ProSupport Plus Mission Critical PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9334	13924 829-9334	Data Protection Appliances	ProSupport Plus Mission Critical PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9335	13924 829-9335	Data Protection Appliances	ProSupport Plus Mission Critical PowerProtect Cyber Recovery Software Support	\$0	Each	10%	\$0	Other	F1	
13924 829-9516	13924 829-9516	Data Protection Appliances	ProDeploy Plus Implementation for PowerProtect Cyber Recovery-1 Mtree	\$7,480	Each	10%	\$6,732	Other	F1	
13924 829-9517	13924 829-9517	Data Protection Appliances	ProDeploy Implementation for PowerProtect Cyber Recovery-1 Mtree	\$5,700	Each	10%	\$5,130	Other	F1	
13924 829-9518	13924 829-9518	Data Protection Appliances	ProDeploy Plus Implementation for PowerProtect Cyber Recovery-3 Mtree	\$12,800	Each	10%	\$11,520	Other	F1	
13924 829-9519	13924 829-9519	Data Protection Appliances	ProDeploy Implementation for PowerProtect Cyber Recovery-3 Mtree	\$9,500	Each	10%	\$8,550	Other	F1	
13924 831-1310	13924 831-1310	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 1 Year	\$4,847	Each	10%	\$4,362	Other	F1	
13924 831-1311	13924 831-1311	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 2 Years	\$9,694	Each	10%	\$8,724	Other	F1	
13924 831-1312	13924 831-1312	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 3 Years	\$14,541	Each	10%	\$13,087	Other	F1	
13924 831-1340	13924 831-1340	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 1 Year	\$6,301	Each	10%	\$5,671	Other	F1	
13924 831-1341	13924 831-1341	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 2 Years	\$12,602	Each	10%	\$11,342	Other	F1	
13924 831-1342	13924 831-1342	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 3 Years	\$18,903	Each	10%	\$17,013	Other	F1	
13924 831-1343	13924 831-1343	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 4 Years	\$25,204	Each	10%	\$22,683	Other	F1	
13924 831-1344	13924 831-1344	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT 5 Years	\$31,505	Each	10%	\$28,354	Other	F1	
13924 838-2832	13924 838-2832	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$12	Each	10%	\$11	Other	F1	
13924 838-2833	13924 838-2833	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$24	Each	10%	\$22	Other	F1	
13924 838-2834	13924 838-2834	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$36	Each	10%	\$32	Other	F1	
13924 838-2835	13924 838-2835	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$48	Each	10%	\$43	Other	F1	
13924 838-2836	13924 838-2836	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$60	Each	10%	\$54	Other	F1	
13924 838-2837	13924 838-2837	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-1Year	\$14	Each	10%	\$12	Other	F1	
13924 838-2838	13924 838-2838	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$27	Each	10%	\$24	Other	F1	
13924 838-2839	13924 838-2839	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$41	Each	10%	\$36	Other	F1	
13924 838-2840	13924 838-2840	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$54	Each	10%	\$49	Other	F1	
13924 838-2841	13924 838-2841	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$68	Each	10%	\$61	Other	F1	
13924 838-2842	13924 838-2842	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$14	Each	10%	\$13	Other	F1	
13924 838-2843	13924 838-2843	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$29	Each	10%	\$26	Other	F1	
13924 838-2844	13924 838-2844	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$43	Each	10%	\$38	Other	F1	
13924 838-2845	13924 838-2845	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$57	Each	10%	\$51	Other	F1	
13924 838-2846	13924 838-2846	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$71	Each	10%	\$64	Other	F1	
13924 838-2847	13924 838-2847	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$15	Each	10%	\$14	Other	F1	
13924 838-2848	13924 838-2848	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$30	Each	10%	\$27	Other	F1	
13924 838-2849	13924 838-2849	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$45	Each	10%	\$41	Other	F1	
13924 838-2850	13924 838-2850	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$60	Each	10%	\$54	Other	F1	
13924 838-2851	13924 838-2851	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$75	Each	10%	\$68	Other	F1	
13924 838-2852	13924 838-2852	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2853	13924 838-2853	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2854	13924 838-2854	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2855	13924 838-2855	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2856	13924 838-2856	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2857	13924 838-2857	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2858	13924 838-2858	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2859	13924 838-2859	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2860	13924 838-2860	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2861	13924 838-2861	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1	
13924 838-2862	13924 838-2862	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2863	13924 838-2863	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2864	13924 838-2864	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2865	13924 838-2865	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2866	13924 838-2866	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2867	13924 838-2867	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2868	13924 838-2868	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2869	13924 838-2869	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2870	13924 838-2870	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2871	13924 838-2871	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13924 838-2872	13924 838-2872	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$16	Each	10%	\$14	Other	F1	
13924 838-2873	13924 838-2873	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$32	Each	10%	\$29	Other	F1	
13924 838-2874	13924 838-2874	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$48	Each	10%	\$43	Other	F1	
13924 838-2875	13924 838-2875	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$64	Each	10%	\$58	Other	F1	
13924 838-2876	13924 838-2876	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1	
13924 838-2877	13924 838-2877	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$18	Each	10%	\$16	Other	F1	
13924 838-2878	13924 838-2878	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$36	Each	10%	\$32	Other	F1	
13924 838-2879	13924 838-2879	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$54	Each	10%	\$49	Other	F1	
13924 838-2880	13924 838-2880	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$72	Each	10%	\$65	Other	F1	
13924 838-2881	13924 838-2881	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$90	Each	10%	\$81	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13924 838-2882	13924 838-2882	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$19	Each	10%	\$17	Other	F1
13924 838-2883	13924 838-2883	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$38	Each	10%	\$34	Other	F1
13924 838-2884	13924 838-2884	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$57	Each	10%	\$51	Other	F1
13924 838-2885	13924 838-2885	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$76	Each	10%	\$68	Other	F1
13924 838-2886	13924 838-2886	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$95	Each	10%	\$86	Other	F1
13924 838-2887	13924 838-2887	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$20	Each	10%	\$18	Other	F1
13924 838-2888	13924 838-2888	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$40	Each	10%	\$36	Other	F1
13924 838-2889	13924 838-2889	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$60	Each	10%	\$54	Other	F1
13924 838-2890	13924 838-2890	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1
13924 838-2891	13924 838-2891	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$100	Each	10%	\$90	Other	F1
13924 838-2892	13924 838-2892	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2893	13924 838-2893	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2894	13924 838-2894	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2895	13924 838-2895	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2896	13924 838-2896	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2897	13924 838-2897	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2898	13924 838-2898	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2899	13924 838-2899	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2900	13924 838-2900	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2901	13924 838-2901	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2902	13924 838-2902	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13924 838-2903	13924 838-2903	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13924 838-2904	13924 838-2904	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13924 838-2905	13924 838-2905	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13924 838-2906	13924 838-2906	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13924 838-2907	13924 838-2907	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2908	13924 838-2908	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2909	13924 838-2909	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2910	13924 838-2910	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 838-2911	13924 838-2911	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13924 844-0713	13924 844-0713	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$12,000	Each	10%	\$10,800	Other	F1
13924 844-0714	13924 844-0714	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$12,000	Each	10%	\$10,800	Other	F1
13924 844-0715	13924 844-0715	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$14,000	Each	10%	\$12,600	Other	F1
13924 844-0716	13924 844-0716	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
13924 844-0717	13924 844-0717	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$2,000	Each	10%	\$1,800	Other	F1
13924 844-0718	13924 844-0718	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$4,000	Each	10%	\$3,600	Other	F1
13924 844-0719	13924 844-0719	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$6,000	Each	10%	\$5,400	Other	F1
13924 844-0720	13924 844-0720	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$8,000	Each	10%	\$7,200	Other	F1
13924 844-0721	13924 844-0721	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$10,000	Each	10%	\$9,000	Other	F1
13924 844-0722	13924 844-0722	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$14,000	Each	10%	\$12,600	Other	F1
13924 844-0723	13924 844-0723	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13924 844-0724	13924 844-0724	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
13924 844-0725	13924 844-0725	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
13924 844-0728	13924 844-0728	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
13924 846-4347	13924 846-4347	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4349	13924 846-4349	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4351	13924 846-4351	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4354	13924 846-4354	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4355	13924 846-4355	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4395	13924 846-4395	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4396	13924 846-4396	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4397	13924 846-4397	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4398	13924 846-4398	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4399	13924 846-4399	Data Protection Appliances	2 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4402	13924 846-4402	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4403	13924 846-4403	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4405	13924 846-4405	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4407	13924 846-4407	Data Protection Appliances	1 Year ProSupport Plus Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4408	13924 846-4408	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4409	13924 846-4409	Data Protection Appliances	3 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4410	13924 846-4410	Data Protection Appliances	5 Years ProSupport Next Business Day DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4412	13924 846-4412	Data Protection Appliances	3 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4413	13924 846-4413	Data Protection Appliances	3 Years ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4414	13924 846-4414	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4415	13924 846-4415	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4416	13924 846-4416	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4418	13924 846-4418	Data Protection Appliances	1 Year ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4419	13924 846-4419	Data Protection Appliances	5 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4420	13924 846-4420	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw ES40 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4421	13924 846-4421	Data Protection Appliances	2 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4422	13924 846-4422	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4423	13924 846-4423	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4424	13924 846-4424	Data Protection Appliances	2 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13924 846-4425	13924 846-4425	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4426	13924 846-4426	Data Protection Appliances	5 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4428	13924 846-4428	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13924 846-4429	13924 846-4429	Data Protection Appliances	2 Years ProSupport Next Business Day DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13924 846-4633	13924 846-4633	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4634	13924 846-4634	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4635	13924 846-4635	Data Protection Appliances	4 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4636	13924 846-4636	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4637	13924 846-4637	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4638	13924 846-4638	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4639	13924 846-4639	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4640	13924 846-4640	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4643	13924 846-4643	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4644	13924 846-4644	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4646	13924 846-4646	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4647	13924 846-4647	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4648	13924 846-4648	Data Protection Appliances	1 Year ProSupport Plus Next Business DayDD Raw DS60 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4649	13924 846-4649	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4651	13924 846-4651	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4674	13924 846-4674	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4675	13924 846-4675	Data Protection Appliances	3 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4677	13924 846-4677	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4679	13924 846-4679	Data Protection Appliances	4 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4707	13924 846-4707	Data Protection Appliances	4 Years ProSupport Next business Day DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4745	13924 846-4745	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4746	13924 846-4746	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4749	13924 846-4749	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4752	13924 846-4752	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4753	13924 846-4753	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4755	13924 846-4755	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4756	13924 846-4756	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4759	13924 846-4759	Data Protection Appliances	5 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4760	13924 846-4760	Data Protection Appliances	3 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4762	13924 846-4762	Data Protection Appliances	5 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4763	13924 846-4763	Data Protection Appliances	1 Year ProSupport Next Business Day DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4764	13924 846-4764	Data Protection Appliances	4 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4765	13924 846-4765	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4766	13924 846-4766	Data Protection Appliances	1 Year ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4768	13924 846-4768	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4769	13924 846-4769	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4770	13924 846-4770	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4771	13924 846-4771	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4775	13924 846-4775	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4776	13924 846-4776	Data Protection Appliances	1 Year ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4777	13924 846-4777	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4778	13924 846-4778	Data Protection Appliances	2 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4847	13924 846-4847	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4848	13924 846-4848	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4849	13924 846-4849	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4850	13924 846-4850	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4851	13924 846-4851	Data Protection Appliances	3 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4852	13924 846-4852	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4853	13924 846-4853	Data Protection Appliances	4 Years ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4854	13924 846-4854	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 846-4856	13924 846-4856	Data Protection Appliances	3 Years ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4857	13924 846-4857	Data Protection Appliances	5 Years ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13924 846-4858	13924 846-4858	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13924 847-6365	13924 847-6365	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$14,400	Each	10%	\$12,960	Other	F1	
13924 847-6366	13924 847-6366	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$14,400	Each	10%	\$12,960	Other	F1	
13924 847-6367	13924 847-6367	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$16,800	Each	10%	\$15,120	Other	F1	
13924 847-6368	13924 847-6368	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$7,200	Each	10%	\$6,480	Other	F1	
13924 847-6369	13924 847-6369	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$2,400	Each	10%	\$2,160	Other	F1	
13924 847-6370	13924 847-6370	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$4,800	Each	10%	\$4,320	Other	F1	
13924 847-6371	13924 847-6371	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$7,200	Each	10%	\$6,480	Other	F1	
13924 847-6372	13924 847-6372	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$9,600	Each	10%	\$8,640	Other	F1	
13924 847-6373	13924 847-6373	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$12,000	Each	10%	\$10,800	Other	F1	
13924 847-6374	13924 847-6374	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$16,800	Each	10%	\$15,120	Other	F1	
13924 847-6375	13924 847-6375	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
13924 847-6376	13924 847-6376	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$9,600	Each	10%	\$8,640	Other	F1	
13924 847-6377	13924 847-6377	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$12,000	Each	10%	\$10,800	Other	F1	
13924 847-6378	13924 847-6378	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13924 929-3709	13924 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13924 935-6720	13924 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13924 951-2015	13924 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13924 955-9041	13924 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13924 975-3461	13924 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13924 984-3267	13924 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1	
13924 989-3439	13924 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13924 992-6149	13924 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13186 007-1527	13186 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13186 009-4364	13186 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13186 009-4877	13186 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13186 460-5909	13186 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13186 460-8530	13186 460-8530	Data Protection Appliances	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13186 460-9052	13186 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13186 460-9900	13186 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13186 468-8015	13186 468-8015	Data Protection Appliances	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13186 468-8016	13186 468-8016	Data Protection Appliances	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13186 468-8017	13186 468-8017	Data Protection Appliances	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13186 468-8018	13186 468-8018	Data Protection Appliances	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13186 468-8019	13186 468-8019	Data Protection Appliances	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13186 806-7308	13186 806-7308	Data Protection Appliances	Uddeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13186 812-4005	13186 812-4005	Data Protection Appliances	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13186 812-4008	13186 812-4008	Data Protection Appliances	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
13186 812-4010	13186 812-4010	Data Protection Appliances	ProDeploy Plus Training Credits 100 Redeem at education.dell.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1
13186 812-4037	13186 812-4037	Data Protection Appliances	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
13186 821-3987	13186 821-3987	Data Protection Appliances	Dell Hardware Limited Warranty 1 Year	\$151	Each	10%	\$136	Other	F1
13186 821-3988	13186 821-3988	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$313	Each	10%	\$282	Other	F1
13186 821-3990	13186 821-3990	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$280	Each	10%	\$252	Other	F1
13186 821-3992	13186 821-3992	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$551	Each	10%	\$496	Other	F1
13186 821-3993	13186 821-3993	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1,149	Each	10%	\$1,034	Other	F1
13186 821-3994	13186 821-3994	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,087	Each	10%	\$978	Other	F1
13186 821-3995	13186 821-3995	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,640	Each	10%	\$1,476	Other	F1
13186 821-3996	13186 821-3996	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,570	Each	10%	\$1,413	Other	F1
13186 821-3997	13186 821-3997	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$128	Each	10%	\$115	Other	F1
13186 821-3998	13186 821-3998	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,086	Each	10%	\$977	Other	F1
13186 821-3999	13186 821-3999	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$969	Each	10%	\$872	Other	F1
13186 821-4000	13186 821-4000	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,770	Each	10%	\$1,593	Other	F1
13186 821-4001	13186 821-4001	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,586	Each	10%	\$1,427	Other	F1
13186 821-4003	13186 821-4003	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$2,312	Each	10%	\$2,081	Other	F1
13186 821-4004	13186 821-4004	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$2,773	Each	10%	\$2,496	Other	F1
13186 821-4005	13186 821-4005	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$2,928	Each	10%	\$2,635	Other	F1
13186 821-4006	13186 821-4006	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$3,287	Each	10%	\$2,958	Other	F1
13186 821-4007	13186 821-4007	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$3,434	Each	10%	\$3,091	Other	F1
13186 821-4008	13186 821-4008	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$354	Each	10%	\$319	Other	F1
13186 821-4009	13186 821-4009	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$728	Each	10%	\$655	Other	F1
13186 821-4010	13186 821-4010	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,386	Each	10%	\$1,247	Other	F1
13186 821-4011	13186 821-4011	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$2,026	Each	10%	\$1,823	Other	F1
13186 821-4012	13186 821-4012	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$347	Each	10%	\$312	Other	F1
13186 821-4014	13186 821-4014	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$390	Each	10%	\$351	Other	F1
13186 821-4016	13186 821-4016	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$1,452	Each	10%	\$1,307	Other	F1
13186 821-4017	13186 821-4017	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$2,102	Each	10%	\$1,892	Other	F1
13186 821-4018	13186 821-4018	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$849	Each	10%	\$764	Other	F1
13186 821-4019	13186 821-4019	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,062	Each	10%	\$956	Other	F1
13186 821-4020	13186 821-4020	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,692	Each	10%	\$1,523	Other	F1
13186 821-4021	13186 821-4021	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,868	Each	10%	\$1,681	Other	F1
13186 821-4023	13186 821-4023	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$2,514	Each	10%	\$2,263	Other	F1
13186 821-4024	13186 821-4024	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$3,053	Each	10%	\$2,748	Other	F1
13186 821-4025	13186 821-4025	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$3,199	Each	10%	\$2,879	Other	F1
13186 821-4026	13186 821-4026	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$3,609	Each	10%	\$3,248	Other	F1
13186 821-4027	13186 821-4027	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$3,745	Each	10%	\$3,371	Other	F1
13186 821-4028	13186 821-4028	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$219	Each	10%	\$197	Other	F1
13186 821-4029	13186 821-4029	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$196	Each	10%	\$176	Other	F1
13186 821-4030	13186 821-4030	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$431	Each	10%	\$388	Other	F1
13186 821-4031	13186 821-4031	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$400	Each	10%	\$360	Other	F1
13186 821-4032	13186 821-4032	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$796	Each	10%	\$716	Other	F1
13186 821-4033	13186 821-4033	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$753	Each	10%	\$678	Other	F1
13186 821-4034	13186 821-4034	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,143	Each	10%	\$1,029	Other	F1
13186 821-4035	13186 821-4035	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,092	Each	10%	\$983	Other	F1
13186 821-4036	13186 821-4036	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$196	Each	10%	\$172	Other	F1
13186 821-4037	13186 821-4037	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$170	Each	10%	\$153	Other	F1
13186 821-4038	13186 821-4038	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$1,575	Each	10%	\$1,418	Other	F1
13186 821-4039	13186 821-4039	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$1,280	Each	10%	\$1,134	Other	F1
13186 821-4040	13186 821-4040	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$2,752	Each	10%	\$2,477	Other	F1
13186 821-4041	13186 821-4041	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$2,460	Each	10%	\$2,214	Other	F1
13186 821-4042	13186 821-4042	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$3,935	Each	10%	\$3,542	Other	F1
13186 821-4043	13186 821-4043	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$3,651	Each	10%	\$3,286	Other	F1
13186 821-4044	13186 821-4044	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$4,694	Each	10%	\$4,225	Other	F1
13186 821-4045	13186 821-4045	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$4,966	Each	10%	\$4,469	Other	F1
13186 821-4046	13186 821-4046	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$5,751	Each	10%	\$5,176	Other	F1
13186 821-4047	13186 821-4047	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$6,015	Each	10%	\$5,414	Other	F1
13186 821-4048	13186 821-4048	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$286	Each	10%	\$257	Other	F1
13186 821-4050	13186 821-4050	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$254	Each	10%	\$229	Other	F1
13186 821-4052	13186 821-4052	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$505	Each	10%	\$455	Other	F1
13186 821-4053	13186 821-4053	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1,062	Each	10%	\$956	Other	F1
13186 821-4054	13186 821-4054	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,001	Each	10%	\$901	Other	F1
13186 821-4055	13186 821-4055	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,520	Each	10%	\$1,368	Other	F1
13186 821-4056	13186 821-4056	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,450	Each	10%	\$1,305	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13186 821-4057	13186 821-4057	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$101	Each	10%	\$91	Other	F1
13186 821-4058	13186 821-4058	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,478	Each	10%	\$3,130	Other	F1
13186 821-4059	13186 821-4059	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,782	Each	10%	\$2,504	Other	F1
13186 821-4060	13186 821-4060	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$6,075	Each	10%	\$5,468	Other	F1
13186 821-4061	13186 821-4061	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$5,411	Each	10%	\$4,870	Other	F1
13186 821-4063	13186 821-4063	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$8,043	Each	10%	\$7,239	Other	F1
13186 821-4064	13186 821-4064	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$10,430	Each	10%	\$9,387	Other	F1
13186 821-4065	13186 821-4065	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$11,065	Each	10%	\$9,959	Other	F1
13186 821-4066	13186 821-4066	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$12,864	Each	10%	\$11,578	Other	F1
13186 821-4067	13186 821-4067	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$13,490	Each	10%	\$12,141	Other	F1
13186 821-4068	13186 821-4068	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$251	Each	10%	\$226	Other	F1
13186 821-4069	13186 821-4069	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$707	Each	10%	\$636	Other	F1
13186 821-4070	13186 821-4070	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,331	Each	10%	\$1,198	Other	F1
13186 821-4071	13186 821-4071	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,935	Each	10%	\$1,742	Other	F1
13186 821-4072	13186 821-4072	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$280	Each	10%	\$252	Other	F1
13186 821-4074	13186 821-4074	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$393	Each	10%	\$354	Other	F1
13186 821-4076	13186 821-4076	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$1,409	Each	10%	\$1,268	Other	F1
13186 821-4077	13186 821-4077	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$2,025	Each	10%	\$1,823	Other	F1
13186 821-4078	13186 821-4078	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$3,180	Each	10%	\$2,862	Other	F1
13186 821-4079	13186 821-4079	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,975	Each	10%	\$3,578	Other	F1
13186 821-4080	13186 821-4080	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$6,288	Each	10%	\$5,659	Other	F1
13186 821-4081	13186 821-4081	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$7,041	Each	10%	\$6,337	Other	F1
13186 821-4083	13186 821-4083	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$9,392	Each	10%	\$8,453	Other	F1
13186 821-4084	13186 821-4084	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$12,227	Each	10%	\$11,004	Other	F1
13186 821-4085	13186 821-4085	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$12,944	Each	10%	\$11,650	Other	F1
13186 821-4086	13186 821-4086	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$15,083	Each	10%	\$13,575	Other	F1
13186 821-4087	13186 821-4087	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$15,788	Each	10%	\$14,209	Other	F1
13186 821-4088	13186 821-4088	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$472	Each	10%	\$425	Other	F1
13186 821-4089	13186 821-4089	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$421	Each	10%	\$379	Other	F1
13186 821-4090	13186 821-4090	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$915	Each	10%	\$824	Other	F1
13186 821-4091	13186 821-4091	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$848	Each	10%	\$763	Other	F1
13186 821-4092	13186 821-4092	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,691	Each	10%	\$1,522	Other	F1
13186 821-4093	13186 821-4093	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,597	Each	10%	\$1,437	Other	F1
13186 821-4094	13186 821-4094	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,430	Each	10%	\$2,187	Other	F1
13186 821-4095	13186 821-4095	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,322	Each	10%	\$2,090	Other	F1
13186 821-4096	13186 821-4096	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$336	Each	10%	\$302	Other	F1
13186 821-4097	13186 821-4097	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$421	Each	10%	\$379	Other	F1
13186 821-4098	13186 821-4098	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$4,624	Each	10%	\$4,162	Other	F1
13186 821-4099	13186 821-4099	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$3,700	Each	10%	\$3,330	Other	F1
13186 821-4100	13186 821-4100	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$8,188	Each	10%	\$7,369	Other	F1
13186 821-4101	13186 821-4101	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$7,315	Each	10%	\$6,584	Other	F1
13186 821-4102	13186 821-4102	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$11,762	Each	10%	\$10,604	Other	F1
13186 821-4103	13186 821-4103	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$10,925	Each	10%	\$9,833	Other	F1
13186 821-4104	13186 821-4104	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$14,212	Each	10%	\$12,791	Other	F1
13186 821-4105	13186 821-4105	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$15,042	Each	10%	\$13,538	Other	F1
13186 821-4106	13186 821-4106	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$17,523	Each	10%	\$15,771	Other	F1
13186 821-4107	13186 821-4107	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,339	Each	10%	\$16,505	Other	F1
13186 821-4108	13186 821-4108	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$282	Each	10%	\$254	Other	F1
13186 821-4110	13186 821-4110	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$251	Each	10%	\$226	Other	F1
13186 821-4112	13186 821-4112	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$498	Each	10%	\$448	Other	F1
13186 821-4113	13186 821-4113	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1,051	Each	10%	\$946	Other	F1
13186 821-4114	13186 821-4114	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$990	Each	10%	\$891	Other	F1
13186 821-4115	13186 821-4115	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,505	Each	10%	\$1,355	Other	F1
13186 821-4116	13186 821-4116	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,434	Each	10%	\$1,291	Other	F1
13186 821-4117	13186 821-4117	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$97	Each	10%	\$87	Other	F1
13186 821-4118	13186 821-4118	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,013	Each	10%	\$5,412	Other	F1
13186 821-4119	13186 821-4119	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$4,811	Each	10%	\$4,330	Other	F1
13186 821-4120	13186 821-4120	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,639	Each	10%	\$9,575	Other	F1
13186 821-4121	13186 821-4121	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,468	Each	10%	\$8,521	Other	F1
13186 821-4123	13186 821-4123	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,129	Each	10%	\$12,716	Other	F1
13186 821-4124	13186 821-4124	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$18,545	Each	10%	\$16,691	Other	F1
13186 821-4125	13186 821-4125	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$19,686	Each	10%	\$17,717	Other	F1
13186 821-4126	13186 821-4126	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$23,009	Each	10%	\$20,708	Other	F1
13186 821-4127	13186 821-4127	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$24,140	Each	10%	\$21,726	Other	F1
13186 821-4128	13186 821-4128	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$351	Each	10%	\$316	Other	F1
13186 821-4129	13186 821-4129	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$705	Each	10%	\$635	Other	F1
13186 821-4130	13186 821-4130	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,326	Each	10%	\$1,193	Other	F1
13186 821-4131	13186 821-4131	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,926	Each	10%	\$1,733	Other	F1
13186 821-4132	13186 821-4132	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$270	Each	10%	\$243	Other	F1
13186 821-4134	13186 821-4134	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$394	Each	10%	\$355	Other	F1
13186 821-4136	13186 821-4136	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$1,406	Each	10%	\$1,265	Other	F1
13186 821-4137	13186 821-4137	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$2,018	Each	10%	\$1,816	Other	F1
13186 821-4138	13186 821-4138	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,620	Each	10%	\$5,058	Other	F1
13186 821-4139	13186 821-4139	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,024	Each	10%	\$6,322	Other	F1
13186 821-4140	13186 821-4140	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,158	Each	10%	\$10,042	Other	F1
13186 821-4141	13186 821-4141	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,520	Each	10%	\$11,268	Other	F1
13186 821-4143	13186 821-4143	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$16,694	Each	10%	\$15,025	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13186 821-4144	13186 821-4144	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$21,962	Each	10%	\$19,766	Other	F1
13186 821-4145	13186 821-4145	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$23,287	Each	10%	\$20,958	Other	F1
13186 821-4146	13186 821-4146	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$27,252	Each	10%	\$24,527	Other	F1
13186 821-4147	13186 821-4147	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$28,564	Each	10%	\$25,708	Other	F1
13186 821-4148	13186 821-4148	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$473	Each	10%	\$426	Other	F1
13186 821-4149	13186 821-4149	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$422	Each	10%	\$380	Other	F1
13186 821-4150	13186 821-4150	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$914	Each	10%	\$823	Other	F1
13186 821-4151	13186 821-4151	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$846	Each	10%	\$761	Other	F1
13186 821-4152	13186 821-4152	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,687	Each	10%	\$1,518	Other	F1
13186 821-4153	13186 821-4153	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,591	Each	10%	\$1,432	Other	F1
13186 821-4154	13186 821-4154	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,422	Each	10%	\$2,180	Other	F1
13186 821-4155	13186 821-4155	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,311	Each	10%	\$2,080	Other	F1
13186 821-4156	13186 821-4156	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$325	Each	10%	\$293	Other	F1
13186 821-4157	13186 821-4157	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$406	Each	10%	\$365	Other	F1
13186 821-4158	13186 821-4158	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$8,183	Each	10%	\$7,365	Other	F1
13186 821-4159	13186 821-4159	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$6,546	Each	10%	\$5,891	Other	F1
13186 821-4160	13186 821-4160	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$14,581	Each	10%	\$13,123	Other	F1
13186 821-4161	13186 821-4161	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$12,995	Each	10%	\$11,696	Other	F1
13186 821-4162	13186 821-4162	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$21,011	Each	10%	\$18,910	Other	F1
13186 821-4163	13186 821-4163	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$19,443	Each	10%	\$17,499	Other	F1
13186 821-4164	13186 821-4164	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$25,569	Each	10%	\$23,012	Other	F1
13186 821-4165	13186 821-4165	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$27,110	Each	10%	\$24,399	Other	F1
13186 821-4166	13186 821-4166	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$31,720	Each	10%	\$28,548	Other	F1
13186 821-4167	13186 821-4167	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$33,246	Each	10%	\$29,921	Other	F1
13186 821-4168	13186 821-4168	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0	Other	F1
13186 821-4169	13186 821-4169	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0	Other	F1
13186 821-4170	13186 821-4170	Data Protection Appliances	Keep Your Hard Drive, 1 Year	\$190	Each	10%	\$172	Other	F1
13186 821-4171	13186 821-4171	Data Protection Appliances	Keep Your Hard Drive, 2 Years	\$259	Each	10%	\$234	Other	F1
13186 821-4172	13186 821-4172	Data Protection Appliances	Keep Your Hard Drive, 3 Years	\$389	Each	10%	\$350	Other	F1
13186 821-4173	13186 821-4173	Data Protection Appliances	Keep Your Hard Drive, 4 Years	\$519	Each	10%	\$467	Other	F1
13186 821-4174	13186 821-4174	Data Protection Appliances	Keep Your Hard Drive, 5 Years	\$649	Each	10%	\$584	Other	F1
13186 821-4175	13186 821-4175	Data Protection Appliances	Keep Your Hard Drive, 1 Year	\$402	Each	10%	\$362	Other	F1
13186 821-4176	13186 821-4176	Data Protection Appliances	Keep Your Hard Drive, 2 Years	\$804	Each	10%	\$724	Other	F1
13186 821-4177	13186 821-4177	Data Protection Appliances	Keep Your Hard Drive, 3 Years	\$1,206	Each	10%	\$1,086	Other	F1
13186 821-4178	13186 821-4178	Data Protection Appliances	Keep Your Hard Drive, 4 Years	\$1,608	Each	10%	\$1,448	Other	F1
13186 821-4179	13186 821-4179	Data Protection Appliances	Keep Your Hard Drive, 5 Years	\$2,010	Each	10%	\$1,809	Other	F1
13186 821-4180	13186 821-4180	Data Protection Appliances	Keep Your Hard Drive, 1 Year	\$690	Each	10%	\$621	Other	F1
13186 821-4181	13186 821-4181	Data Protection Appliances	Keep Your Hard Drive, 2 Years	\$1,380	Each	10%	\$1,242	Other	F1
13186 821-4182	13186 821-4182	Data Protection Appliances	Keep Your Hard Drive, 3 Years	\$2,070	Each	10%	\$1,863	Other	F1
13186 821-4183	13186 821-4183	Data Protection Appliances	Keep Your Hard Drive, 4 Years	\$2,760	Each	10%	\$2,484	Other	F1
13186 821-4184	13186 821-4184	Data Protection Appliances	Keep Your Hard Drive, 5 Years	\$3,450	Each	10%	\$3,105	Other	F1
13186 821-4185	13186 821-4185	Data Protection Appliances	Keep Your Hard Drive, 15 Months	\$162	Each	10%	\$146	Other	F1
13186 821-4186	13186 821-4186	Data Protection Appliances	Keep Your Hard Drive, 27 Months	\$292	Each	10%	\$263	Other	F1
13186 821-4187	13186 821-4187	Data Protection Appliances	Keep Your Hard Drive, 39 Months	\$422	Each	10%	\$380	Other	F1
13186 821-4188	13186 821-4188	Data Protection Appliances	Keep Your Hard Drive, 51 Months	\$551	Each	10%	\$496	Other	F1
13186 821-4189	13186 821-4189	Data Protection Appliances	Keep Your Hard Drive, 63 Months	\$681	Each	10%	\$613	Other	F1
13186 821-4190	13186 821-4190	Data Protection Appliances	Keep Your Hard Drive, 15 Months	\$503	Each	10%	\$452	Other	F1
13186 821-4191	13186 821-4191	Data Protection Appliances	Keep Your Hard Drive, 27 Months	\$905	Each	10%	\$814	Other	F1
13186 821-4192	13186 821-4192	Data Protection Appliances	Keep Your Hard Drive, 39 Months	\$1,307	Each	10%	\$1,176	Other	F1
13186 821-4193	13186 821-4193	Data Protection Appliances	Keep Your Hard Drive, 51 Months	\$1,709	Each	10%	\$1,538	Other	F1
13186 821-4194	13186 821-4194	Data Protection Appliances	Keep Your Hard Drive, 63 Months	\$2,111	Each	10%	\$1,900	Other	F1
13186 821-4195	13186 821-4195	Data Protection Appliances	Keep Your Hard Drive, 15 Months	\$862	Each	10%	\$776	Other	F1
13186 821-4196	13186 821-4196	Data Protection Appliances	Keep Your Hard Drive, 27 Months	\$1,552	Each	10%	\$1,397	Other	F1
13186 821-4197	13186 821-4197	Data Protection Appliances	Keep Your Hard Drive, 39 Months	\$2,242	Each	10%	\$2,018	Other	F1
13186 821-4198	13186 821-4198	Data Protection Appliances	Keep Your Hard Drive, 51 Months	\$2,932	Each	10%	\$2,639	Other	F1
13186 821-4199	13186 821-4199	Data Protection Appliances	Keep Your Hard Drive, 63 Months	\$3,622	Each	10%	\$3,260	Other	F1
13186 821-4236	13186 821-4236	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1
13186 821-4237	13186 821-4237	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4238	13186 821-4238	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4239	13186 821-4239	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4240	13186 821-4240	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4241	13186 821-4241	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1
13186 821-4242	13186 821-4242	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4243	13186 821-4243	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4244	13186 821-4244	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4245	13186 821-4245	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4246	13186 821-4246	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1
13186 821-4247	13186 821-4247	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4248	13186 821-4248	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4249	13186 821-4249	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4250	13186 821-4250	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1
13186 821-4251	13186 821-4251	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4252	13186 821-4252	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4253	13186 821-4253	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4254	13186 821-4254	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4255	13186 821-4255	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4256	13186 821-4256	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13186 821-4257	13186 821-4257	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4258	13186 821-4258	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4259	13186 821-4259	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4260	13186 821-4260	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4261	13186 821-4261	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4262	13186 821-4262	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4263	13186 821-4263	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4264	13186 821-4264	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4265	13186 821-4265	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1
13186 821-4266	13186 821-4266	Data Protection Appliances	ProDeploy Dell EMC Data Domain Appliances	\$1,523	Each	10%	\$1,371	Other	F1
13186 821-4267	13186 821-4267	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Appliance	\$4,347	Each	10%	\$3,912	Other	F1
13186 821-4268	13186 821-4268	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Appliance Deployment Verification	\$462	Each	10%	\$416	Other	F1
13186 821-4269	13186 821-4269	Data Protection Appliances	ProDeploy Dell EMC Data Domain Appliance Deployment Verification	\$406	Each	10%	\$366	Other	F1
13186 821-4282	13186 821-4282	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 1 Year	\$91	Each	10%	\$82	Other	F1
13186 821-4283	13186 821-4283	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 1 Year	\$102	Each	10%	\$92	Other	F1
13186 821-4284	13186 821-4284	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 27 Months	\$205	Each	10%	\$184	Other	F1
13186 821-4285	13186 821-4285	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 27 Months	\$256	Each	10%	\$230	Other	F1
13186 821-4286	13186 821-4286	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 2 Years	\$103	Each	10%	\$92	Other	F1
13186 821-4287	13186 821-4287	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 3 Years	\$341	Each	10%	\$307	Other	F1
13186 821-4288	13186 821-4288	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 4 Years	\$205	Each	10%	\$185	Other	F1
13186 821-4289	13186 821-4289	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 4 Years	\$410	Each	10%	\$369	Other	F1
13186 821-4290	13186 821-4290	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 51 Months	\$194	Each	10%	\$174	Other	F1
13186 821-4291	13186 821-4291	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 51 Months	\$218	Each	10%	\$196	Other	F1
13186 821-4292	13186 821-4292	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 5 Years	\$228	Each	10%	\$205	Other	F1
13186 821-4293	13186 821-4293	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 5 Years	\$257	Each	10%	\$231	Other	F1
13186 821-4294	13186 821-4294	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 5 Years	\$285	Each	10%	\$257	Other	F1
13186 821-4295	13186 821-4295	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 5 Years	\$455	Each	10%	\$410	Other	F1
13186 821-4296	13186 821-4296	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 5 Years	\$569	Each	10%	\$512	Other	F1
13186 821-4297	13186 821-4297	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 4 Years	\$455	Each	10%	\$410	Other	F1
13186 821-4298	13186 821-4298	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 4 Years	\$364	Each	10%	\$328	Other	F1
13186 821-4299	13186 821-4299	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 51 Months	\$435	Each	10%	\$392	Other	F1
13186 821-4300	13186 821-4300	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 4 Years	\$228	Each	10%	\$205	Other	F1
13186 821-4301	13186 821-4301	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 63 Months	\$269	Each	10%	\$242	Other	F1
13186 821-4302	13186 821-4302	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 63 Months	\$299	Each	10%	\$269	Other	F1
13186 821-4303	13186 821-4303	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 15 Months	\$128	Each	10%	\$115	Other	F1
13186 821-4304	13186 821-4304	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 1 Year	\$57	Each	10%	\$51	Other	F1
13186 821-4305	13186 821-4305	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 27 Months	\$230	Each	10%	\$207	Other	F1
13186 821-4306	13186 821-4306	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 2 Years	\$114	Each	10%	\$103	Other	F1
13186 821-4307	13186 821-4307	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 39 Months	\$148	Each	10%	\$133	Other	F1
13186 821-4308	13186 821-4308	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 39 Months	\$296	Each	10%	\$266	Other	F1
13186 821-4309	13186 821-4309	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 39 Months	\$370	Each	10%	\$333	Other	F1
13186 821-4310	13186 821-4310	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 3 Years	\$137	Each	10%	\$123	Other	F1
13186 821-4311	13186 821-4311	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 3 Years	\$273	Each	10%	\$246	Other	F1
13186 821-4312	13186 821-4312	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 27 Months	\$103	Each	10%	\$92	Other	F1
13186 821-4313	13186 821-4313	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 15 Months	\$142	Each	10%	\$128	Other	F1
13186 821-4314	13186 821-4314	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 1 Year	\$51	Each	10%	\$46	Other	F1
13186 821-4315	13186 821-4315	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 1 Year	\$114	Each	10%	\$102	Other	F1
13186 821-4316	13186 821-4316	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 5 Years	\$512	Each	10%	\$461	Other	F1
13186 821-4317	13186 821-4317	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 51 Months	\$242	Each	10%	\$218	Other	F1
13186 821-4318	13186 821-4318	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 4 Years	\$182	Each	10%	\$164	Other	F1
13186 821-4319	13186 821-4319	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 51 Months	\$387	Each	10%	\$348	Other	F1
13186 821-4320	13186 821-4320	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 51 Months	\$484	Each	10%	\$435	Other	F1
13186 821-4321	13186 821-4321	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 3 Years	\$154	Each	10%	\$139	Other	F1
13186 821-4322	13186 821-4322	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 2 Years	\$182	Each	10%	\$164	Other	F1
13186 821-4323	13186 821-4323	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 27 Months	\$115	Each	10%	\$104	Other	F1
13186 821-4324	13186 821-4324	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 2 Years	\$205	Each	10%	\$184	Other	F1
13186 821-4325	13186 821-4325	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 39 Months	\$185	Each	10%	\$167	Other	F1
13186 821-4326	13186 821-4326	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 15 Months	\$71	Each	10%	\$64	Other	F1
13186 821-4327	13186 821-4327	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 3 Years	\$307	Each	10%	\$277	Other	F1
13186 821-4328	13186 821-4328	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 39 Months	\$333	Each	10%	\$300	Other	F1
13186 821-4329	13186 821-4329	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 27 Months	\$128	Each	10%	\$115	Other	F1
13186 821-4330	13186 821-4330	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 2 Years	\$91	Each	10%	\$82	Other	F1
13186 821-4331	13186 821-4331	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 2 Years	\$228	Each	10%	\$205	Other	F1
13186 821-4332	13186 821-4332	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 63 Months	\$239	Each	10%	\$215	Other	F1
13186 821-4333	13186 821-4333	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 63 Months	\$478	Each	10%	\$430	Other	F1
13186 821-4334	13186 821-4334	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 63 Months	\$538	Each	10%	\$484	Other	F1
13186 821-4335	13186 821-4335	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 63 Months	\$597	Each	10%	\$538	Other	F1
13186 821-4336	13186 821-4336	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 3 Years	\$171	Each	10%	\$154	Other	F1
13186 821-4337	13186 821-4337	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 39 Months	\$167	Each	10%	\$150	Other	F1
13186 821-4338	13186 821-4338	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 1 Year	\$46	Each	10%	\$41	Other	F1
13186 821-4339	13186 821-4339	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 15 Months	\$57	Each	10%	\$51	Other	F1
13186 821-4340	13186 821-4340	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 15 Months	\$64	Each	10%	\$58	Other	F1
13186 821-4341	13186 821-4341	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 15 Months	\$114	Each	10%	\$102	Other	F1
13186 821-9266	13186 821-9266	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries	\$1,634	Each	10%	\$1,470	Other	F1
13186 821-9267	13186 821-9267	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries Deployment Verification	\$95	Each	10%	\$86	Other	F1
13186 821-9268	13186 821-9268	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library	\$2,535	Each	10%	\$2,282	Other	F1
13186 821-9269	13186 821-9269	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$172	Each	10%	\$155	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13186 821-9270	13186 821-9270	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost	\$9,907	Each	10%	\$8,916	Other	F1
13186 821-9271	13186 821-9271	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost Deployment Verification	\$403	Each	10%	\$363	Other	F1
13186 821-9272	13186 821-9272	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost	\$7,330	Each	10%	\$6,597	Other	F1
13186 821-9273	13186 821-9273	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost Deployment Verification	\$304	Each	10%	\$274	Other	F1
13186 821-9274	13186 821-9274	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library	\$1,302	Each	10%	\$1,171	Other	F1
13186 821-9275	13186 821-9275	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$176	Each	10%	\$158	Other	F1
13186 821-9276	13186 821-9276	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications	\$3,828	Each	10%	\$3,446	Other	F1
13186 821-9277	13186 821-9277	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications Deployment	\$239	Each	10%	\$215	Other	F1
13186 821-9278	13186 821-9278	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications	\$3,341	Each	10%	\$3,007	Other	F1
13186 821-9279	13186 821-9279	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications Deployment	\$209	Each	10%	\$188	Other	F1
13186 821-9280	13186 821-9280	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost with Symantec NBU	\$4,814	Each	10%	\$4,333	Other	F1
13186 821-9281	13186 821-9281	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost with Symantec NBU Deployment Verification	\$264	Each	10%	\$238	Other	F1
13186 821-9282	13186 821-9282	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU	\$8,869	Each	10%	\$7,982	Other	F1
13186 821-9283	13186 821-9283	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU Deployment	\$380	Each	10%	\$342	Other	F1
13186 821-9284	13186 821-9284	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries	\$3,062	Each	10%	\$2,766	Other	F1
13186 821-9285	13186 821-9285	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries Deployment Verification	\$122	Each	10%	\$110	Other	F1
13186 821-9286	13186 821-9286	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,967	Each	10%	\$1,770	Other	F1
13186 821-9287	13186 821-9287	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%	\$155	Other	F1
13186 821-9288	13186 821-9288	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,735	Each	10%	\$3,362	Other	F1
13186 821-9289	13186 821-9289	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier Deployment Verification	\$301	Each	10%	\$270	Other	F1
13186 821-9290	13186 821-9290	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration	\$3,705	Each	10%	\$3,335	Other	F1
13186 821-9291	13186 821-9291	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration Deployment	\$323	Each	10%	\$291	Other	F1
13186 821-9292	13186 821-9292	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications	\$2,729	Each	10%	\$2,456	Other	F1
13186 821-9293	13186 821-9293	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications Deployment Verification	\$191	Each	10%	\$172	Other	F1
13186 821-9294	13186 821-9294	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications	\$2,376	Each	10%	\$2,138	Other	F1
13186 821-9295	13186 821-9295	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications Deployment Verification	\$208	Each	10%	\$187	Other	F1
13186 821-9296	13186 821-9296	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability	\$6,152	Each	10%	\$5,537	Other	F1
13186 821-9297	13186 821-9297	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability Deployment Verification	\$418	Each	10%	\$376	Other	F1
13186 821-9298	13186 821-9298	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability	\$4,419	Each	10%	\$3,977	Other	F1
13186 821-9299	13186 821-9299	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration	\$6,751	Each	10%	\$6,075	Other	F1
13186 821-9300	13186 821-9300	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration Deployment	\$503	Each	10%	\$452	Other	F1
13186 821-9301	13186 821-9301	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability Deployment Verification	\$302	Each	10%	\$272	Other	F1
13186 823-9268	13186 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
13186 823-9271	13186 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
13186 823-9284	13186 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13186 824-8570	13186 824-8570	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$547	Each	10%	\$492	Other	F1
13186 824-8571	13186 824-8571	Data Protection Appliances	Keep Your Hard Drive, 1 Year	\$266	Each	10%	\$239	Other	F1
13186 824-8572	13186 824-8572	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$11,016	Each	10%	\$9,914	Other	F1
13186 824-8573	13186 824-8573	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$10,525	Each	10%	\$9,473	Other	F1
13186 824-8574	13186 824-8574	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,035	Each	10%	\$8,132	Other	F1
13186 824-8575	13186 824-8575	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$8,535	Each	10%	\$7,682	Other	F1
13186 824-8576	13186 824-8576	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,561	Each	10%	\$5,905	Other	F1
13186 824-8577	13186 824-8577	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 36 Months	\$7,077	Each	10%	\$6,369	Other	F1
13186 824-8578	13186 824-8578	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,304	Each	10%	\$3,855	Other	F1
13186 824-8579	13186 824-8579	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,920	Each	10%	\$4,428	Other	F1
13186 824-8580	13186 824-8580	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,224	Each	10%	\$2,002	Other	F1
13186 824-8581	13186 824-8581	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$2,780	Each	10%	\$2,502	Other	F1
13186 824-8582	13186 824-8582	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$248	Each	10%	\$223	Other	F1
13186 824-8583	13186 824-8583	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$198	Each	10%	\$178	Other	F1
13186 824-8584	13186 824-8584	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,387	Each	10%	\$1,248	Other	F1
13186 824-8585	13186 824-8585	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,452	Each	10%	\$1,307	Other	F1
13186 824-8586	13186 824-8586	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$955	Each	10%	\$860	Other	F1
13186 824-8587	13186 824-8587	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,011	Each	10%	\$910	Other	F1
13186 824-8588	13186 824-8588	Data Protection Appliances	Keep Your Hard Drive, 2 Years	\$532	Each	10%	\$479	Other	F1
13186 824-8589	13186 824-8589	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$507	Each	10%	\$456	Other	F1
13186 824-8590	13186 824-8590	Data Protection Appliances	Keep Your Hard Drive, 3 Years	\$798	Each	10%	\$718	Other	F1
13186 824-8591	13186 824-8591	Data Protection Appliances	Keep Your Hard Drive, 5 Years	\$1,330	Each	10%	\$1,197	Other	F1
13186 824-8604	13186 824-8604	Data Protection Appliances	Keep Your Hard Drive, 63 Months	\$1,396	Each	10%	\$1,256	Other	F1
13186 824-8605	13186 824-8605	Data Protection Appliances	Keep Your Hard Drive, 51 Months	\$1,130	Each	10%	\$1,017	Other	F1
13186 824-8606	13186 824-8606	Data Protection Appliances	Keep Your Hard Drive, 39 Months	\$864	Each	10%	\$778	Other	F1
13186 824-8607	13186 824-8607	Data Protection Appliances	Keep Your Hard Drive, 27 Months	\$598	Each	10%	\$538	Other	F1
13186 824-8608	13186 824-8608	Data Protection Appliances	Keep Your Hard Drive, 15 Months	\$332	Each	10%	\$299	Other	F1
13186 824-8609	13186 824-8609	Data Protection Appliances	Keep Your Hard Drive, 4 Years	\$1,064	Each	10%	\$958	Other	F1
13186 824-8611	13186 824-8611	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$252	Each	10%	\$227	Other	F1
13186 824-8612	13186 824-8612	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$8,918	Each	10%	\$8,026	Other	F1
13186 824-8613	13186 824-8613	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$6,353	Each	10%	\$5,718	Other	F1
13186 824-8614	13186 824-8614	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$5,993	Each	10%	\$5,394	Other	F1
13186 824-8615	13186 824-8615	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$4,679	Each	10%	\$4,211	Other	F1
13186 824-8617	13186 824-8617	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,159	Each	10%	\$2,843	Other	F1
13186 824-8618	13186 824-8618	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,544	Each	10%	\$3,190	Other	F1
13186 824-8619	13186 824-8619	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,643	Each	10%	\$1,479	Other	F1
13186 824-8620	13186 824-8620	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,054	Each	10%	\$1,849	Other	F1
13186 824-8621	13186 824-8621	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$7,347	Each	10%	\$6,612	Other	F1
13186 824-8622	13186 824-8622	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$87	Each	10%	\$78	Other	F1
13186 824-8623	13186 824-8623	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,274	Each	10%	\$1,147	Other	F1
13186 824-8624	13186 824-8624	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$840	Each	10%	\$756	Other	F1
13186 824-8625	13186 824-8625	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$891	Each	10%	\$802	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	L(Column I*Column K) ALJP Proposed use drop-down		
13186 824-8626	13186 824-8626	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$424	Each	10%	\$382	Other	F1	
13186 824-8628	13186 824-8628	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$214	Each	10%	\$193	Other	F1	
13186 824-8630	13186 824-8630	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$240	Each	10%	\$216	Other	F1	
13186 824-8631	13186 824-8631	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,216	Each	10%	\$1,094	Other	F1	
13186 824-8632	13186 824-8632	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$282	Each	10%	\$254	Other	F1	
13186 824-8633	13186 824-8633	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$7,700	Each	10%	\$6,930	Other	F1	
13186 824-8634	13186 824-8634	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$588	Each	10%	\$529	Other	F1	
13186 824-8635	13186 824-8635	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$8,531	Each	10%	\$7,678	Other	F1	
13186 824-8636	13186 824-8636	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,356	Each	10%	\$6,620	Other	F1	
13186 824-8637	13186 824-8637	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$6,959	Each	10%	\$6,263	Other	F1	
13186 824-8638	13186 824-8638	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,455	Each	10%	\$4,865	Other	F1	
13186 824-8640	13186 824-8640	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,051	Each	10%	\$3,646	Other	F1	
13186 824-8641	13186 824-8641	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,625	Each	10%	\$3,263	Other	F1	
13186 824-8642	13186 824-8642	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$292	Each	10%	\$263	Other	F1	
13186 824-8643	13186 824-8643	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,301	Each	10%	\$2,071	Other	F1	
13186 824-8644	13186 824-8644	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$1,687	Each	10%	\$1,518	Other	F1	
13186 824-8645	13186 824-8645	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$1,173	Each	10%	\$1,056	Other	F1	
13186 824-8647	13186 824-8647	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$326	Each	10%	\$293	Other	F1	
13186 824-8649	13186 824-8649	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$235	Each	10%	\$212	Other	F1	
13186 824-8650	13186 824-8650	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,614	Each	10%	\$1,453	Other	F1	
13186 824-8651	13186 824-8651	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,110	Each	10%	\$999	Other	F1	
13186 824-8652	13186 824-8652	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,841	Each	10%	\$1,657	Other	F1	
13186 825-8623	13186 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13186 825-8624	13186 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13186 838-5800	13186 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1	
13186 838-5802	13186 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,950	Each	10%	\$6,237	Other	F1	
13186 839-9939	13186 839-9939	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 12 Months	\$226	Each	10%	\$203	Other	F1	
13186 839-9940	13186 839-9940	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 1 Year	\$201	Each	10%	\$181	Other	F1	
13186 839-9941	13186 839-9941	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 24 Months	\$425	Each	10%	\$383	Other	F1	
13186 839-9942	13186 839-9942	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 2 Years	\$394	Each	10%	\$355	Other	F1	
13186 839-9943	13186 839-9943	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 36 Months	\$822	Each	10%	\$740	Other	F1	
13186 839-9944	13186 839-9944	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 3 Years	\$776	Each	10%	\$698	Other	F1	
13186 839-9945	13186 839-9945	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 48 Months	\$1,173	Each	10%	\$1,056	Other	F1	
13186 839-9946	13186 839-9946	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 4 Years	\$1,119	Each	10%	\$1,007	Other	F1	
13186 839-9947	13186 839-9947	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 1 Year	\$81	Each	10%	\$73	Other	F1	
13186 839-9948	13186 839-9948	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 15 Months	\$101	Each	10%	\$91	Other	F1	
13186 839-9949	13186 839-9949	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$1,519	Each	10%	\$1,367	Other	F1	
13186 839-9950	13186 839-9950	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$1,215	Each	10%	\$1,094	Other	F1	
13186 839-9951	13186 839-9951	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$2,589	Each	10%	\$2,330	Other	F1	
13186 839-9952	13186 839-9952	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$2,310	Each	10%	\$2,079	Other	F1	
13186 839-9953	13186 839-9953	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$3,686	Each	10%	\$3,317	Other	F1	
13186 839-9954	13186 839-9954	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$3,413	Each	10%	\$3,072	Other	F1	
13186 839-9955	13186 839-9955	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$4,327	Each	10%	\$3,894	Other	F1	
13186 839-9956	13186 839-9956	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$4,565	Each	10%	\$4,127	Other	F1	
13186 839-9957	13186 839-9957	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$5,281	Each	10%	\$4,753	Other	F1	
13186 839-9958	13186 839-9958	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$5,531	Each	10%	\$4,978	Other	F1	
13186 839-9959	13186 839-9959	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 12 Months	\$203	Each	10%	\$183	Other	F1	
13186 839-9960	13186 839-9960	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 1 Year	\$181	Each	10%	\$163	Other	F1	
13186 839-9961	13186 839-9961	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 24 Months	\$388	Each	10%	\$349	Other	F1	
13186 839-9962	13186 839-9962	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 2 Years	\$358	Each	10%	\$322	Other	F1	
13186 839-9963	13186 839-9963	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 36 Months	\$755	Each	10%	\$680	Other	F1	
13186 839-9964	13186 839-9964	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 3 Years	\$711	Each	10%	\$640	Other	F1	
13186 839-9965	13186 839-9965	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 48 Months	\$1,080	Each	10%	\$972	Other	F1	
13186 839-9966	13186 839-9966	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 4 Years	\$1,029	Each	10%	\$926	Other	F1	
13186 839-9967	13186 839-9967	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 1 Year	\$69	Each	10%	\$62	Other	F1	
13186 839-9968	13186 839-9968	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 15 Months	\$87	Each	10%	\$78	Other	F1	
13186 839-9969	13186 839-9969	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$4,598	Each	10%	\$4,138	Other	F1	
13186 839-9970	13186 839-9970	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$3,679	Each	10%	\$3,311	Other	F1	
13186 839-9971	13186 839-9971	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$6,143	Each	10%	\$5,529	Other	F1	
13186 839-9972	13186 839-9972	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$7,246	Each	10%	\$6,521	Other	F1	
13186 839-9973	13186 839-9973	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 59 Months	\$11,708	Each	10%	\$10,535	Other	F1	
13186 839-9974	13186 839-9974	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$10,817	Each	10%	\$9,735	Other	F1	
13186 839-9975	13186 839-9975	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$14,212	Each	10%	\$12,791	Other	F1	
13186 839-9976	13186 839-9976	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$15,087	Each	10%	\$13,578	Other	F1	
13186 839-9977	13186 839-9977	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$17,642	Each	10%	\$15,878	Other	F1	
13186 839-9978	13186 839-9978	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$18,509	Each	10%	\$16,658	Other	F1	
13186 839-9979	13186 839-9979	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 12 Months	\$200	Each	10%	\$180	Other	F1	
13186 839-9980	13186 839-9980	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 1 Year	\$178	Each	10%	\$160	Other	F1	
13186 839-9981	13186 839-9981	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 24 Months	\$383	Each	10%	\$345	Other	F1	
13186 839-9982	13186 839-9982	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 2 Years	\$354	Each	10%	\$319	Other	F1	
13186 839-9983	13186 839-9983	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 36 Months	\$746	Each	10%	\$671	Other	F1	
13186 839-9984	13186 839-9984	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 3 Years	\$703	Each	10%	\$633	Other	F1	
13186 839-9985	13186 839-9985	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 48 Months	\$1,068	Each	10%	\$961	Other	F1	
13186 839-9986	13186 839-9986	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 4 Years	\$1,018	Each	10%	\$916	Other	F1	
13186 839-9987	13186 839-9987	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 1 Year	\$68	Each	10%	\$61	Other	F1	
13186 839-9988	13186 839-9988	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 15 Months	\$85	Each	10%	\$77	Other	F1	
13186 839-9989	13186 839-9989	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$7,891	Each	10%	\$7,102	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13186 839-9990	13186 839-9990	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$6,312	Each	10%	\$5,681	Other	F1
13186 839-9991	13186 839-9991	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$14,071	Each	10%	\$12,664	Other	F1
13186 839-9992	13186 839-9992	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$12,515	Each	10%	\$11,264	Other	F1
13186 839-9993	13186 839-9993	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$20,268	Each	10%	\$18,241	Other	F1
13186 839-9994	13186 839-9994	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$18,719	Each	10%	\$16,847	Other	F1
13186 839-9995	13186 839-9995	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$24,751	Each	10%	\$22,276	Other	F1
13186 839-9996	13186 839-9996	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$26,286	Each	10%	\$23,657	Other	F1
13186 839-9997	13186 839-9997	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$30,816	Each	10%	\$27,734	Other	F1
13186 839-9998	13186 839-9998	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$32,344	Each	10%	\$29,110	Other	F1
13186 841-0000	13186 841-0000	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 1 Year	\$0	Each	10%	\$0	Other	F1
13186 841-0003	13186 841-0003	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 2 Years	\$0	Each	10%	\$0	Other	F1
13186 841-0004	13186 841-0004	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 3 Years	\$0	Each	10%	\$0	Other	F1
13186 841-0005	13186 841-0005	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 4 Years	\$0	Each	10%	\$0	Other	F1
13186 841-0006	13186 841-0006	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 5 Years	\$0	Each	10%	\$0	Other	F1
13186 841-0007	13186 841-0007	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 15 Months	\$0	Each	10%	\$0	Other	F1
13186 841-0008	13186 841-0008	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 27 Months	\$0	Each	10%	\$0	Other	F1
13186 841-0009	13186 841-0009	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 39 Months	\$0	Each	10%	\$0	Other	F1
13186 841-0010	13186 841-0010	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 51 Months	\$0	Each	10%	\$0	Other	F1
13186 841-0011	13186 841-0011	Data Protection Appliances	ProSupport Plus with Next Business day Software Support 63 Months	\$0	Each	10%	\$0	Other	F1
13186 841-0012	13186 841-0012	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 27 Months	\$243	Each	10%	\$219	Other	F1
13186 841-0013	13186 841-0013	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 3 Years	\$324	Each	10%	\$292	Other	F1
13186 841-0014	13186 841-0014	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 5 Years	\$271	Each	10%	\$244	Other	F1
13186 841-0015	13186 841-0015	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 5 Years	\$541	Each	10%	\$486	Other	F1
13186 841-0016	13186 841-0016	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 4 Years	\$432	Each	10%	\$389	Other	F1
13186 841-0017	13186 841-0017	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 4 Years	\$217	Each	10%	\$195	Other	F1
13186 841-0018	13186 841-0018	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 63 Months	\$284	Each	10%	\$256	Other	F1
13186 841-0019	13186 841-0019	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 1 Year	\$54	Each	10%	\$49	Other	F1
13186 841-0020	13186 841-0020	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 2 Years	\$108	Each	10%	\$97	Other	F1
13186 841-0021	13186 841-0021	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 39 Months	\$351	Each	10%	\$316	Other	F1
13186 841-0022	13186 841-0022	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 15 Months	\$135	Each	10%	\$122	Other	F1
13186 841-0023	13186 841-0023	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 1 Year	\$108	Each	10%	\$97	Other	F1
13186 841-0024	13186 841-0024	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 51 Months	\$230	Each	10%	\$207	Other	F1
13186 841-0025	13186 841-0025	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 51 Months	\$459	Each	10%	\$414	Other	F1
13186 841-0026	13186 841-0026	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 39 Months	\$176	Each	10%	\$158	Other	F1
13186 841-0027	13186 841-0027	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 15 Months	\$68	Each	10%	\$61	Other	F1
13186 841-0028	13186 841-0028	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 27 Months	\$122	Each	10%	\$110	Other	F1
13186 841-0029	13186 841-0029	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 2 Years	\$216	Each	10%	\$195	Other	F1
13186 841-0030	13186 841-0030	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud DR 63 Months	\$568	Each	10%	\$511	Other	F1
13186 841-0031	13186 841-0031	Data Protection Appliances	ProSupport Plus with Next Business day Data Domain Cloud Tier 3 Years	\$162	Each	10%	\$146	Other	F1
13186 841-0290	13186 841-0290	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 24 Months	\$354	Each	10%	\$319	Other	F1
13186 841-0291	13186 841-0291	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$10,744	Each	10%	\$9,670	Other	F1
13186 841-0292	13186 841-0292	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$10,244	Each	10%	\$9,220	Other	F1
13186 841-0293	13186 841-0293	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$6,790	Each	10%	\$7,911	Other	F1
13186 841-0294	13186 841-0294	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$8,284	Each	10%	\$7,456	Other	F1
13186 841-0295	13186 841-0295	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$6,356	Each	10%	\$5,720	Other	F1
13186 841-0296	13186 841-0296	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$6,875	Each	10%	\$6,188	Other	F1
13186 841-0297	13186 841-0297	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$4,269	Each	10%	\$3,842	Other	F1
13186 841-0298	13186 841-0298	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$4,794	Each	10%	\$4,315	Other	F1
13186 841-0299	13186 841-0299	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$2,185	Each	10%	\$1,967	Other	F1
13186 841-0300	13186 841-0300	Data Protection Appliances	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$2,731	Each	10%	\$2,458	Other	F1
13186 841-0301	13186 841-0301	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 15 Months	\$80	Each	10%	\$72	Other	F1
13186 841-0302	13186 841-0302	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 1 Year	\$64	Each	10%	\$58	Other	F1
13186 841-0303	13186 841-0303	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 4 Years	\$937	Each	10%	\$843	Other	F1
13186 841-0304	13186 841-0304	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 48 Months	\$983	Each	10%	\$885	Other	F1
13186 841-0305	13186 841-0305	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 3 Years	\$648	Each	10%	\$583	Other	F1
13186 841-0306	13186 841-0306	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 36 Months	\$688	Each	10%	\$619	Other	F1
13186 841-0307	13186 841-0307	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 2 Years	\$327	Each	10%	\$294	Other	F1
13186 841-0312	13186 841-0312	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 1 Year	\$165	Each	10%	\$149	Other	F1
13186 841-0313	13186 841-0313	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service After Problem Diagnosis 12 Months	\$186	Each	10%	\$167	Other	F1
13186 844-0569	13186 844-0569	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$708	Each	10%	\$637	Other	F1
13186 844-0570	13186 844-0570	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$708	Each	10%	\$637	Other	F1
13186 844-0571	13186 844-0571	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$826	Each	10%	\$743	Other	F1
13186 844-0572	13186 844-0572	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$354	Each	10%	\$318	Other	F1
13186 844-0573	13186 844-0573	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$118	Each	10%	\$106	Other	F1
13186 844-0574	13186 844-0574	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$236	Each	10%	\$212	Other	F1
13186 844-0575	13186 844-0575	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$354	Each	10%	\$318	Other	F1
13186 844-0576	13186 844-0576	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$472	Each	10%	\$425	Other	F1
13186 844-0577	13186 844-0577	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$590	Each	10%	\$531	Other	F1
13186 844-0578	13186 844-0578	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$826	Each	10%	\$743	Other	F1
13186 844-0579	13186 844-0579	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$118	Each	10%	\$106	Other	F1
13186 844-0580	13186 844-0580	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$472	Each	10%	\$425	Other	F1
13186 844-0581	13186 844-0581	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$590	Each	10%	\$531	Other	F1
13186 844-0584	13186 844-0584	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$236	Each	10%	\$212	Other	F1
13186 844-0585	13186 844-0585	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$2,193	Each	10%	\$1,974	Other	F1
13186 844-0586	13186 844-0586	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,559	Each	10%	\$2,303	Other	F1
13186 844-0589	13186 844-0589	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,828	Each	10%	\$1,645	Other	F1
13186 844-0590	13186 844-0590	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,462	Each	10%	\$1,316	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use Drop-down L(Column I)Column K	
13186 844-0591	13186 844-0591	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,097	Each	10%	\$987	Other	F1
13186 844-0592	13186 844-0592	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,693	Each	10%	\$1,523	Other	F1
13186 844-0593	13186 844-0593	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$484	Each	10%	\$435	Other	F1
13186 844-0594	13186 844-0594	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$725	Each	10%	\$653	Other	F1
13186 844-0595	13186 844-0595	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$967	Each	10%	\$870	Other	F1
13186 844-0596	13186 844-0596	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,209	Each	10%	\$1,088	Other	F1
13186 844-0597	13186 844-0597	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,451	Each	10%	\$1,306	Other	F1
13186 844-0598	13186 844-0598	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,764	Each	10%	\$3,387	Other	F1
13186 844-0599	13186 844-0599	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,391	Each	10%	\$3,952	Other	F1
13186 844-0600	13186 844-0600	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$987	Each	10%	\$870	Other	F1
13186 844-0601	13186 844-0601	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$1,209	Each	10%	\$1,088	Other	F1
13186 844-0602	13186 844-0602	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$725	Each	10%	\$653	Other	F1
13186 844-0603	13186 844-0603	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$1,693	Each	10%	\$1,523	Other	F1
13186 844-0604	13186 844-0604	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$484	Each	10%	\$435	Other	F1
13186 844-0605	13186 844-0605	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$1,451	Each	10%	\$1,306	Other	F1
13186 844-0606	13186 844-0606	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$242	Each	10%	\$218	Other	F1
13186 844-0607	13186 844-0607	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$731	Each	10%	\$658	Other	F1
13186 844-0608	13186 844-0608	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$366	Each	10%	\$329	Other	F1
13186 844-0609	13186 844-0609	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$627	Each	10%	\$565	Other	F1
13186 844-0610	13186 844-0610	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$1,255	Each	10%	\$1,129	Other	F1
13186 844-0611	13186 844-0611	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,882	Each	10%	\$1,694	Other	F1
13186 844-0612	13186 844-0612	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$2,509	Each	10%	\$2,258	Other	F1
13186 844-0615	13186 844-0615	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$3,764	Each	10%	\$3,387	Other	F1
13186 844-0616	13186 844-0616	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$4,391	Each	10%	\$3,952	Other	F1
13186 844-0617	13186 844-0617	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$3,136	Each	10%	\$2,823	Other	F1
13186 844-0618	13186 844-0618	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,255	Each	10%	\$1,129	Other	F1
13186 844-0619	13186 844-0619	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,882	Each	10%	\$1,694	Other	F1
13186 844-0620	13186 844-0620	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,509	Each	10%	\$2,258	Other	F1
13186 844-0621	13186 844-0621	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,136	Each	10%	\$2,823	Other	F1
13186 844-0624	13186 844-0624	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$627	Each	10%	\$565	Other	F1
13186 844-0625	13186 844-0625	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$2,509	Each	10%	\$2,303	Other	F1
13186 844-0626	13186 844-0626	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$1,828	Each	10%	\$1,645	Other	F1
13186 844-0627	13186 844-0627	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,097	Each	10%	\$987	Other	F1
13186 844-0628	13186 844-0628	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$731	Each	10%	\$658	Other	F1
13186 844-0629	13186 844-0629	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$242	Each	10%	\$218	Other	F1
13186 844-0630	13186 844-0630	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$2,193	Each	10%	\$1,974	Other	F1
13186 844-0631	13186 844-0631	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$1,462	Each	10%	\$1,316	Other	F1
13186 844-0632	13186 844-0632	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$366	Each	10%	\$329	Other	F1
13186 847-6461	13186 847-6461	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$4,386	Each	10%	\$3,948	Other	F1
13186 847-6462	13186 847-6462	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$5,117	Each	10%	\$4,606	Other	F1
13186 847-6465	13186 847-6465	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$3,655	Each	10%	\$3,290	Other	F1
13186 847-6466	13186 847-6466	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$2,924	Each	10%	\$2,632	Other	F1
13186 847-6467	13186 847-6467	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$2,193	Each	10%	\$1,974	Other	F1
13186 847-6468	13186 847-6468	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$3,365	Each	10%	\$3,047	Other	F1
13186 847-6469	13186 847-6469	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$987	Each	10%	\$870	Other	F1
13186 847-6470	13186 847-6470	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$1,451	Each	10%	\$1,306	Other	F1
13186 847-6471	13186 847-6471	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$1,934	Each	10%	\$1,741	Other	F1
13186 847-6472	13186 847-6472	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$2,418	Each	10%	\$2,176	Other	F1
13186 847-6473	13186 847-6473	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$2,902	Each	10%	\$2,611	Other	F1
13186 847-6474	13186 847-6474	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$7,527	Each	10%	\$6,774	Other	F1
13186 847-6475	13186 847-6475	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$8,782	Each	10%	\$7,903	Other	F1
13186 847-6476	13186 847-6476	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$1,934	Each	10%	\$1,741	Other	F1
13186 847-6477	13186 847-6477	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$2,418	Each	10%	\$2,176	Other	F1
13186 847-6478	13186 847-6478	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$1,451	Each	10%	\$1,306	Other	F1
13186 847-6479	13186 847-6479	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$3,385	Each	10%	\$3,047	Other	F1
13186 847-6480	13186 847-6480	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$967	Each	10%	\$870	Other	F1
13186 847-6481	13186 847-6481	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$2,902	Each	10%	\$2,611	Other	F1
13186 847-6482	13186 847-6482	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$484	Each	10%	\$435	Other	F1
13186 847-6483	13186 847-6483	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$1,462	Each	10%	\$1,316	Other	F1
13186 847-6484	13186 847-6484	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$731	Each	10%	\$658	Other	F1
13186 847-6485	13186 847-6485	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$1,255	Each	10%	\$1,129	Other	F1
13186 847-6486	13186 847-6486	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$2,509	Each	10%	\$2,258	Other	F1
13186 847-6487	13186 847-6487	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$3,764	Each	10%	\$3,387	Other	F1
13186 847-6488	13186 847-6488	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$5,018	Each	10%	\$4,516	Other	F1
13186 847-6491	13186 847-6491	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$7,527	Each	10%	\$6,774	Other	F1
13186 847-6492	13186 847-6492	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$8,782	Each	10%	\$7,903	Other	F1
13186 847-6493	13186 847-6493	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$6,273	Each	10%	\$5,645	Other	F1
13186 847-6494	13186 847-6494	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$2,509	Each	10%	\$2,258	Other	F1
13186 847-6495	13186 847-6495	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$3,764	Each	10%	\$3,387	Other	F1
13186 847-6496	13186 847-6496	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$5,018	Each	10%	\$4,516	Other	F1
13186 847-6497	13186 847-6497	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$6,273	Each	10%	\$5,645	Other	F1
13186 847-6500	13186 847-6500	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$1,255	Each	10%	\$1,129	Other	F1
13186 847-6501	13186 847-6501	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$5,117	Each	10%	\$4,606	Other	F1
13186 847-6502	13186 847-6502	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$3,655	Each	10%	\$3,290	Other	F1
13186 847-6503	13186 847-6503	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$2,193	Each	10%	\$1,974	Other	F1
13186 847-6504	13186 847-6504	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$1,462	Each	10%	\$1,316	Other	F1
13186 847-6505	13186 847-6505	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$484	Each	10%	\$435	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13186 847-6506	13186 847-6506	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$4,386	Each	10%	\$3,948	Other	F1
13186 847-6507	13186 847-6507	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$2,924	Each	10%	\$2,632	Other	F1
13186 847-6508	13186 847-6508	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$731	Each	10%	\$658	Other	F1
13186 847-6539	13186 847-6539	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$1,415	Each	10%	\$1,274	Other	F1
13186 847-6540	13186 847-6540	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$1,415	Each	10%	\$1,274	Other	F1
13186 847-6541	13186 847-6541	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$1,651	Each	10%	\$1,486	Other	F1
13186 847-6542	13186 847-6542	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$708	Each	10%	\$637	Other	F1
13186 847-6543	13186 847-6543	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$236	Each	10%	\$212	Other	F1
13186 847-6544	13186 847-6544	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$472	Each	10%	\$425	Other	F1
13186 847-6545	13186 847-6545	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$708	Each	10%	\$637	Other	F1
13186 847-6546	13186 847-6546	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$944	Each	10%	\$849	Other	F1
13186 847-6547	13186 847-6547	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$1,179	Each	10%	\$1,062	Other	F1
13186 847-6548	13186 847-6548	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$1,651	Each	10%	\$1,486	Other	F1
13186 847-6549	13186 847-6549	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$236	Each	10%	\$212	Other	F1
13186 847-6550	13186 847-6550	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$944	Each	10%	\$849	Other	F1
13186 847-6551	13186 847-6551	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$1,179	Each	10%	\$1,062	Other	F1
13186 847-6552	13186 847-6552	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$472	Each	10%	\$425	Other	F1
13186 936-5359	13186 936-5359	Data Protection Appliances	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13186 951-2015	13186 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13186 953-8349	13186 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
13186 975-3461	13186 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13186 989-3439	13186 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13186 992-6149	13186 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13250 806-7308	13250 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13250 821-3987	13250 821-3987	Data Protection Appliances	Dell Hardware Limited Warranty 1 Year	\$151	Each	10%	\$136	Other	F1
13250 821-4048	13250 821-4048	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$286	Each	10%	\$257	Other	F1
13250 821-4050	13250 821-4050	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$254	Each	10%	\$229	Other	F1
13250 821-4052	13250 821-4052	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$505	Each	10%	\$455	Other	F1
13250 821-4053	13250 821-4053	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1,062	Each	10%	\$956	Other	F1
13250 821-4054	13250 821-4054	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,001	Each	10%	\$901	Other	F1
13250 821-4055	13250 821-4055	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,520	Each	10%	\$1,368	Other	F1
13250 821-4056	13250 821-4056	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,450	Each	10%	\$1,305	Other	F1
13250 821-4057	13250 821-4057	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$101	Each	10%	\$91	Other	F1
13250 821-4058	13250 821-4058	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,478	Each	10%	\$3,130	Other	F1
13250 821-4059	13250 821-4059	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,782	Each	10%	\$2,504	Other	F1
13250 821-4060	13250 821-4060	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$6,075	Each	10%	\$5,468	Other	F1
13250 821-4061	13250 821-4061	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$5,411	Each	10%	\$4,870	Other	F1
13250 821-4063	13250 821-4063	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$8,043	Each	10%	\$7,239	Other	F1
13250 821-4064	13250 821-4064	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$10,430	Each	10%	\$9,387	Other	F1
13250 821-4065	13250 821-4065	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$11,065	Each	10%	\$9,959	Other	F1
13250 821-4066	13250 821-4066	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$12,864	Each	10%	\$11,578	Other	F1
13250 821-4067	13250 821-4067	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$13,490	Each	10%	\$12,141	Other	F1
13250 821-4068	13250 821-4068	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$751	Each	10%	\$636	Other	F1
13250 821-4069	13250 821-4069	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$1,331	Each	10%	\$1,198	Other	F1
13250 821-4070	13250 821-4070	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,935	Each	10%	\$1,742	Other	F1
13250 821-4071	13250 821-4071	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$280	Each	10%	\$252	Other	F1
13250 821-4072	13250 821-4072	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$393	Each	10%	\$354	Other	F1
13250 821-4074	13250 821-4074	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$1,409	Each	10%	\$1,268	Other	F1
13250 821-4076	13250 821-4076	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$2,025	Each	10%	\$1,823	Other	F1
13250 821-4077	13250 821-4077	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$3,180	Each	10%	\$2,862	Other	F1
13250 821-4078	13250 821-4078	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$3,975	Each	10%	\$3,578	Other	F1
13250 821-4079	13250 821-4079	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,288	Each	10%	\$5,659	Other	F1
13250 821-4080	13250 821-4080	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$7,041	Each	10%	\$6,337	Other	F1
13250 821-4081	13250 821-4081	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$9,392	Each	10%	\$8,453	Other	F1
13250 821-4083	13250 821-4083	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$12,227	Each	10%	\$11,004	Other	F1
13250 821-4084	13250 821-4084	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$12,944	Each	10%	\$11,650	Other	F1
13250 821-4085	13250 821-4085	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$15,083	Each	10%	\$13,575	Other	F1
13250 821-4086	13250 821-4086	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$15,788	Each	10%	\$14,209	Other	F1
13250 821-4087	13250 821-4087	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$472	Each	10%	\$425	Other	F1
13250 821-4088	13250 821-4088	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$421	Each	10%	\$379	Other	F1
13250 821-4089	13250 821-4089	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$915	Each	10%	\$824	Other	F1
13250 821-4090	13250 821-4090	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$848	Each	10%	\$763	Other	F1
13250 821-4091	13250 821-4091	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,691	Each	10%	\$1,522	Other	F1
13250 821-4092	13250 821-4092	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,597	Each	10%	\$1,437	Other	F1
13250 821-4093	13250 821-4093	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,430	Each	10%	\$2,187	Other	F1
13250 821-4094	13250 821-4094	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,322	Each	10%	\$2,090	Other	F1
13250 821-4095	13250 821-4095	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$336	Each	10%	\$302	Other	F1
13250 821-4096	13250 821-4096	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$421	Each	10%	\$379	Other	F1
13250 821-4097	13250 821-4097	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,624	Each	10%	\$4,162	Other	F1
13250 821-4098	13250 821-4098	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,700	Each	10%	\$3,330	Other	F1
13250 821-4099	13250 821-4099	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,188	Each	10%	\$7,369	Other	F1
13250 821-4100	13250 821-4100	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$7,315	Each	10%	\$6,584	Other	F1
13250 821-4101	13250 821-4101	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$11,782	Each	10%	\$10,604	Other	F1
13250 821-4102	13250 821-4102	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$10,925	Each	10%	\$9,833	Other	F1
13250 821-4103	13250 821-4103	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$14,212	Each	10%	\$12,791	Other	F1
13250 821-4104	13250 821-4104	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$15,042	Each	10%	\$13,538	Other	F1
13250 821-4105	13250 821-4105	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months						

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13250 821-4106	13250 821-4106	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$17,523	Each	10%	\$15,771	Other	F1	
13250 821-4107	13250 821-4107	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,339	Each	10%	\$16,505	Other	F1	
13250 821-4108	13250 821-4108	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$282	Each	10%	\$254	Other	F1	
13250 821-4110	13250 821-4110	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$251	Each	10%	\$226	Other	F1	
13250 821-4112	13250 821-4112	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$498	Each	10%	\$448	Other	F1	
13250 821-4113	13250 821-4113	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1,051	Each	10%	\$946	Other	F1	
13250 821-4114	13250 821-4114	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$990	Each	10%	\$891	Other	F1	
13250 821-4115	13250 821-4115	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,505	Each	10%	\$1,355	Other	F1	
13250 821-4116	13250 821-4116	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,434	Each	10%	\$1,291	Other	F1	
13250 821-4117	13250 821-4117	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$87	Each	10%	\$87	Other	F1	
13250 821-4118	13250 821-4118	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,013	Each	10%	\$5,412	Other	F1	
13250 821-4119	13250 821-4119	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$4,811	Each	10%	\$4,330	Other	F1	
13250 821-4120	13250 821-4120	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,639	Each	10%	\$9,575	Other	F1	
13250 821-4121	13250 821-4121	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,468	Each	10%	\$8,521	Other	F1	
13250 821-4123	13250 821-4123	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,129	Each	10%	\$12,716	Other	F1	
13250 821-4124	13250 821-4124	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$18,545	Each	10%	\$16,691	Other	F1	
13250 821-4125	13250 821-4125	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$19,686	Each	10%	\$17,717	Other	F1	
13250 821-4126	13250 821-4126	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$23,009	Each	10%	\$20,708	Other	F1	
13250 821-4127	13250 821-4127	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$24,140	Each	10%	\$21,726	Other	F1	
13250 821-4128	13250 821-4128	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$351	Each	10%	\$316	Other	F1	
13250 821-4129	13250 821-4129	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$705	Each	10%	\$635	Other	F1	
13250 821-4130	13250 821-4130	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,326	Each	10%	\$1,193	Other	F1	
13250 821-4131	13250 821-4131	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,926	Each	10%	\$1,733	Other	F1	
13250 821-4132	13250 821-4132	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$270	Each	10%	\$243	Other	F1	
13250 821-4134	13250 821-4134	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$394	Each	10%	\$355	Other	F1	
13250 821-4136	13250 821-4136	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$1,406	Each	10%	\$1,265	Other	F1	
13250 821-4137	13250 821-4137	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$2,018	Each	10%	\$1,816	Other	F1	
13250 821-4138	13250 821-4138	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,620	Each	10%	\$5,058	Other	F1	
13250 821-4139	13250 821-4139	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,024	Each	10%	\$6,322	Other	F1	
13250 821-4140	13250 821-4140	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,158	Each	10%	\$10,042	Other	F1	
13250 821-4141	13250 821-4141	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,520	Each	10%	\$11,268	Other	F1	
13250 821-4143	13250 821-4143	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$16,694	Each	10%	\$15,025	Other	F1	
13250 821-4144	13250 821-4144	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$21,962	Each	10%	\$19,766	Other	F1	
13250 821-4145	13250 821-4145	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$23,287	Each	10%	\$20,958	Other	F1	
13250 821-4146	13250 821-4146	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$27,252	Each	10%	\$24,527	Other	F1	
13250 821-4147	13250 821-4147	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$28,564	Each	10%	\$25,708	Other	F1	
13250 821-4148	13250 821-4148	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$473	Each	10%	\$426	Other	F1	
13250 821-4149	13250 821-4149	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$422	Each	10%	\$380	Other	F1	
13250 821-4150	13250 821-4150	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$914	Each	10%	\$823	Other	F1	
13250 821-4151	13250 821-4151	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$846	Each	10%	\$761	Other	F1	
13250 821-4152	13250 821-4152	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,687	Each	10%	\$1,518	Other	F1	
13250 821-4153	13250 821-4153	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,591	Each	10%	\$1,432	Other	F1	
13250 821-4154	13250 821-4154	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,422	Each	10%	\$2,180	Other	F1	
13250 821-4155	13250 821-4155	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,311	Each	10%	\$2,080	Other	F1	
13250 821-4156	13250 821-4156	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$325	Each	10%	\$293	Other	F1	
13250 821-4157	13250 821-4157	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$406	Each	10%	\$365	Other	F1	
13250 821-4158	13250 821-4158	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$8,183	Each	10%	\$7,365	Other	F1	
13250 821-4159	13250 821-4159	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$6,546	Each	10%	\$5,891	Other	F1	
13250 821-4160	13250 821-4160	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$14,581	Each	10%	\$13,123	Other	F1	
13250 821-4161	13250 821-4161	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$12,995	Each	10%	\$11,696	Other	F1	
13250 821-4162	13250 821-4162	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$21,011	Each	10%	\$18,910	Other	F1	
13250 821-4163	13250 821-4163	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$19,443	Each	10%	\$17,499	Other	F1	
13250 821-4164	13250 821-4164	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$25,569	Each	10%	\$23,012	Other	F1	
13250 821-4165	13250 821-4165	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$27,110	Each	10%	\$24,399	Other	F1	
13250 821-4166	13250 821-4166	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$31,720	Each	10%	\$28,548	Other	F1	
13250 821-4167	13250 821-4167	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$33,246	Each	10%	\$29,921	Other	F1	
13250 821-4168	13250 821-4168	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0	Other	F1	
13250 821-4169	13250 821-4169	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0	Other	F1	
13250 821-4175	13250 821-4175	Data Protection Appliances	Keep Your Hard Drive, 1 Year	\$402	Each	10%	\$362	Other	F1	
13250 821-4176	13250 821-4176	Data Protection Appliances	Keep Your Hard Drive, 2 Years	\$804	Each	10%	\$724	Other	F1	
13250 821-4177	13250 821-4177	Data Protection Appliances	Keep Your Hard Drive, 3 Years	\$1,206	Each	10%	\$1,086	Other	F1	
13250 821-4178	13250 821-4178	Data Protection Appliances	Keep Your Hard Drive, 4 Years	\$1,608	Each	10%	\$1,448	Other	F1	
13250 821-4179	13250 821-4179	Data Protection Appliances	Keep Your Hard Drive, 5 Years	\$2,010	Each	10%	\$1,809	Other	F1	
13250 821-4180	13250 821-4180	Data Protection Appliances	Keep Your Hard Drive, 1 Year	\$690	Each	10%	\$621	Other	F1	
13250 821-4181	13250 821-4181	Data Protection Appliances	Keep Your Hard Drive, 2 Years	\$1,380	Each	10%	\$1,242	Other	F1	
13250 821-4182	13250 821-4182	Data Protection Appliances	Keep Your Hard Drive, 3 Years	\$2,070	Each	10%	\$1,863	Other	F1	
13250 821-4183	13250 821-4183	Data Protection Appliances	Keep Your Hard Drive, 4 Years	\$2,760	Each	10%	\$2,484	Other	F1	
13250 821-4184	13250 821-4184	Data Protection Appliances	Keep Your Hard Drive, 5 Years	\$3,450	Each	10%	\$3,105	Other	F1	
13250 821-4190	13250 821-4190	Data Protection Appliances	Keep Your Hard Drive, 15 Months	\$503	Each	10%	\$452	Other	F1	
13250 821-4191	13250 821-4191	Data Protection Appliances	Keep Your Hard Drive, 27 Months	\$905	Each	10%	\$814	Other	F1	
13250 821-4192	13250 821-4192	Data Protection Appliances	Keep Your Hard Drive, 39 Months	\$1,307	Each	10%	\$1,176	Other	F1	
13250 821-4193	13250 821-4193	Data Protection Appliances	Keep Your Hard Drive, 51 Months	\$1,709	Each	10%	\$1,538	Other	F1	
13250 821-4194	13250 821-4194	Data Protection Appliances	Keep Your Hard Drive, 63 Months	\$2,111	Each	10%	\$1,900	Other	F1	
13250 821-4195	13250 821-4195	Data Protection Appliances	Keep Your Hard Drive, 15 Months	\$862	Each	10%	\$776	Other	F1	
13250 821-4196	13250 821-4196	Data Protection Appliances	Keep Your Hard Drive, 27 Months	\$1,552	Each	10%	\$1,397	Other	F1	
13250 821-4197	13250 821-4197	Data Protection Appliances	Keep Your Hard Drive, 39 Months	\$2,242	Each	10%	\$2,018	Other	F1	
13250 821-4198	13250 821-4198	Data Protection Appliances	Keep Your Hard Drive, 51 Months	\$2,932	Each	10%	\$2,639	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13250 821-4199	13250 821-4199	Data Protection Appliances	Keep Your Hard Drive, 63 Months	\$3,622	Each	10%	\$3,260	Other	F1	
13250 821-4236	13250 821-4236	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1	
13250 821-4237	13250 821-4237	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4238	13250 821-4238	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4239	13250 821-4239	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4240	13250 821-4240	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4241	13250 821-4241	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1	
13250 821-4242	13250 821-4242	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4243	13250 821-4243	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4244	13250 821-4244	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4245	13250 821-4245	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4246	13250 821-4246	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1	
13250 821-4247	13250 821-4247	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4248	13250 821-4248	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4249	13250 821-4249	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4250	13250 821-4250	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1	
13250 821-4251	13250 821-4251	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4252	13250 821-4252	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4253	13250 821-4253	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4254	13250 821-4254	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4255	13250 821-4255	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4256	13250 821-4256	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4257	13250 821-4257	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4258	13250 821-4258	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4259	13250 821-4259	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4260	13250 821-4260	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4261	13250 821-4261	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4262	13250 821-4262	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4263	13250 821-4263	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4264	13250 821-4264	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4265	13250 821-4265	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1	
13250 821-4282	13250 821-4282	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 1 Year	\$91	Each	10%	\$82	Other	F1	
13250 821-4283	13250 821-4283	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 1 Year	\$102	Each	10%	\$92	Other	F1	
13250 821-4284	13250 821-4284	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 27 Months	\$205	Each	10%	\$184	Other	F1	
13250 821-4285	13250 821-4285	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 27 Months	\$256	Each	10%	\$230	Other	F1	
13250 821-4286	13250 821-4286	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 2 Years	\$103	Each	10%	\$92	Other	F1	
13250 821-4287	13250 821-4287	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 3 Years	\$341	Each	10%	\$307	Other	F1	
13250 821-4288	13250 821-4288	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 4 Years	\$205	Each	10%	\$185	Other	F1	
13250 821-4289	13250 821-4289	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 4 Years	\$410	Each	10%	\$369	Other	F1	
13250 821-4290	13250 821-4290	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 51 Months	\$194	Each	10%	\$174	Other	F1	
13250 821-4291	13250 821-4291	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 51 Months	\$218	Each	10%	\$196	Other	F1	
13250 821-4292	13250 821-4292	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 5 Years	\$228	Each	10%	\$205	Other	F1	
13250 821-4293	13250 821-4293	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 5 Years	\$257	Each	10%	\$231	Other	F1	
13250 821-4294	13250 821-4294	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 5 Years	\$205	Each	10%	\$257	Other	F1	
13250 821-4295	13250 821-4295	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 5 Years	\$455	Each	10%	\$410	Other	F1	
13250 821-4296	13250 821-4296	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 5 Years	\$569	Each	10%	\$512	Other	F1	
13250 821-4297	13250 821-4297	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 4 Years	\$455	Each	10%	\$410	Other	F1	
13250 821-4298	13250 821-4298	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 4 Years	\$364	Each	10%	\$328	Other	F1	
13250 821-4299	13250 821-4299	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 51 Months	\$435	Each	10%	\$392	Other	F1	
13250 821-4300	13250 821-4300	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 4 Years	\$228	Each	10%	\$205	Other	F1	
13250 821-4301	13250 821-4301	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 63 Months	\$269	Each	10%	\$242	Other	F1	
13250 821-4302	13250 821-4302	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 63 Months	\$299	Each	10%	\$269	Other	F1	
13250 821-4303	13250 821-4303	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 15 Months	\$128	Each	10%	\$115	Other	F1	
13250 821-4304	13250 821-4304	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 1 Year	\$57	Each	10%	\$51	Other	F1	
13250 821-4305	13250 821-4305	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 27 Months	\$230	Each	10%	\$207	Other	F1	
13250 821-4306	13250 821-4306	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 2 Years	\$114	Each	10%	\$103	Other	F1	
13250 821-4307	13250 821-4307	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 39 Months	\$148	Each	10%	\$133	Other	F1	
13250 821-4308	13250 821-4308	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 39 Months	\$296	Each	10%	\$266	Other	F1	
13250 821-4309	13250 821-4309	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 39 Months	\$370	Each	10%	\$333	Other	F1	
13250 821-4310	13250 821-4310	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 3 Years	\$137	Each	10%	\$123	Other	F1	
13250 821-4311	13250 821-4311	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 3 Years	\$273	Each	10%	\$246	Other	F1	
13250 821-4312	13250 821-4312	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 27 Months	\$103	Each	10%	\$92	Other	F1	
13250 821-4313	13250 821-4313	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 15 Months	\$142	Each	10%	\$128	Other	F1	
13250 821-4314	13250 821-4314	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 1 Year	\$51	Each	10%	\$46	Other	F1	
13250 821-4315	13250 821-4315	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 1 Year	\$114	Each	10%	\$102	Other	F1	
13250 821-4316	13250 821-4316	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 5 Years	\$512	Each	10%	\$461	Other	F1	
13250 821-4317	13250 821-4317	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 51 Months	\$242	Each	10%	\$218	Other	F1	
13250 821-4318	13250 821-4318	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 4 Years	\$182	Each	10%	\$164	Other	F1	
13250 821-4319	13250 821-4319	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 51 Months	\$387	Each	10%	\$348	Other	F1	
13250 821-4320	13250 821-4320	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 51 Months	\$484	Each	10%	\$435	Other	F1	
13250 821-4321	13250 821-4321	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 3 Years	\$154	Each	10%	\$139	Other	F1	
13250 821-4322	13250 821-4322	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 2 Years	\$182	Each	10%	\$164	Other	F1	
13250 821-4323	13250 821-4323	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 27 Months	\$115	Each	10%	\$104	Other	F1	
13250 821-4324	13250 821-4324	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 2 Years	\$205	Each	10%	\$184	Other	F1	
13250 821-4325	13250 821-4325	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 39 Months	\$185	Each	10%	\$167	Other	F1	
13250 821-4326	13250 821-4326	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 15 Months	\$71	Each	10%	\$64	Other	F1	
13250 821-4327	13250 821-4327	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 3 Years	\$307	Each	10%	\$277	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13250 821-4328	13250 821-4328	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 39 Months	\$333	Each	10%	\$300	Other	F1
13250 821-4329	13250 821-4329	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 27 Months	\$128	Each	10%	\$115	Other	F1
13250 821-4330	13250 821-4330	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 2 Years	\$91	Each	10%	\$82	Other	F1
13250 821-4331	13250 821-4331	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 2 Years	\$228	Each	10%	\$205	Other	F1
13250 821-4332	13250 821-4332	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 63 Months	\$239	Each	10%	\$215	Other	F1
13250 821-4333	13250 821-4333	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 63 Months	\$478	Each	10%	\$430	Other	F1
13250 821-4334	13250 821-4334	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 63 Months	\$538	Each	10%	\$484	Other	F1
13250 821-4335	13250 821-4335	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 63 Months	\$597	Each	10%	\$538	Other	F1
13250 821-4336	13250 821-4336	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 3 Years	\$171	Each	10%	\$154	Other	F1
13250 821-4337	13250 821-4337	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 39 Months	\$167	Each	10%	\$150	Other	F1
13250 821-4338	13250 821-4338	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 1 Year	\$46	Each	10%	\$41	Other	F1
13250 821-4339	13250 821-4339	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 15 Months	\$57	Each	10%	\$51	Other	F1
13250 821-4340	13250 821-4340	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 15 Months	\$64	Each	10%	\$58	Other	F1
13250 821-4341	13250 821-4341	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 15 Months	\$114	Each	10%	\$102	Other	F1
13250 824-8570	13250 824-8570	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$547	Each	10%	\$492	Other	F1
13250 824-8572	13250 824-8572	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$11,016	Each	10%	\$9,914	Other	F1
13250 824-8573	13250 824-8573	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$10,525	Each	10%	\$9,473	Other	F1
13250 824-8574	13250 824-8574	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,035	Each	10%	\$8,132	Other	F1
13250 824-8575	13250 824-8575	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$8,535	Each	10%	\$7,682	Other	F1
13250 824-8576	13250 824-8576	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,561	Each	10%	\$5,905	Other	F1
13250 824-8577	13250 824-8577	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,077	Each	10%	\$6,369	Other	F1
13250 824-8578	13250 824-8578	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,394	Each	10%	\$3,955	Other	F1
13250 824-8579	13250 824-8579	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,920	Each	10%	\$4,428	Other	F1
13250 824-8580	13250 824-8580	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,224	Each	10%	\$2,002	Other	F1
13250 824-8581	13250 824-8581	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$2,780	Each	10%	\$2,502	Other	F1
13250 824-8582	13250 824-8582	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$248	Each	10%	\$223	Other	F1
13250 824-8583	13250 824-8583	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$197	Each	10%	\$178	Other	F1
13250 824-8584	13250 824-8584	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,387	Each	10%	\$1,248	Other	F1
13250 824-8585	13250 824-8585	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,452	Each	10%	\$1,307	Other	F1
13250 824-8586	13250 824-8586	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$955	Each	10%	\$860	Other	F1
13250 824-8587	13250 824-8587	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,011	Each	10%	\$910	Other	F1
13250 824-8589	13250 824-8589	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$507	Each	10%	\$456	Other	F1
13250 824-8611	13250 824-8611	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$252	Each	10%	\$227	Other	F1
13250 824-8612	13250 824-8612	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$8,918	Each	10%	\$8,026	Other	F1
13250 824-8613	13250 824-8613	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$6,353	Each	10%	\$5,718	Other	F1
13250 824-8614	13250 824-8614	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$5,993	Each	10%	\$5,394	Other	F1
13250 824-8615	13250 824-8615	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$4,679	Each	10%	\$4,211	Other	F1
13250 824-8617	13250 824-8617	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,159	Each	10%	\$2,843	Other	F1
13250 824-8618	13250 824-8618	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,544	Each	10%	\$3,190	Other	F1
13250 824-8619	13250 824-8619	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,643	Each	10%	\$1,479	Other	F1
13250 824-8620	13250 824-8620	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,054	Each	10%	\$1,849	Other	F1
13250 824-8621	13250 824-8621	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$7,347	Each	10%	\$6,612	Other	F1
13250 824-8622	13250 824-8622	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$87	Each	10%	\$78	Other	F1
13250 824-8623	13250 824-8623	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,274	Each	10%	\$1,147	Other	F1
13250 824-8624	13250 824-8624	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$840	Each	10%	\$756	Other	F1
13250 824-8625	13250 824-8625	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$891	Each	10%	\$802	Other	F1
13250 824-8626	13250 824-8626	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$424	Each	10%	\$382	Other	F1
13250 824-8628	13250 824-8628	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$214	Each	10%	\$193	Other	F1
13250 824-8630	13250 824-8630	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$240	Each	10%	\$216	Other	F1
13250 824-8631	13250 824-8631	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,216	Each	10%	\$1,094	Other	F1
13250 824-8632	13250 824-8632	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$282	Each	10%	\$254	Other	F1
13250 824-8633	13250 824-8633	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$7,700	Each	10%	\$6,930	Other	F1
13250 824-8634	13250 824-8634	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$588	Each	10%	\$529	Other	F1
13250 824-8635	13250 824-8635	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$8,531	Each	10%	\$7,678	Other	F1
13250 824-8636	13250 824-8636	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,356	Each	10%	\$6,620	Other	F1
13250 824-8637	13250 824-8637	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$6,959	Each	10%	\$6,263	Other	F1
13250 824-8638	13250 824-8638	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,405	Each	10%	\$4,865	Other	F1
13250 824-8640	13250 824-8640	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,051	Each	10%	\$3,646	Other	F1
13250 824-8641	13250 824-8641	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,625	Each	10%	\$3,263	Other	F1
13250 824-8642	13250 824-8642	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$282	Each	10%	\$263	Other	F1
13250 824-8643	13250 824-8643	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,301	Each	10%	\$2,071	Other	F1
13250 824-8644	13250 824-8644	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$1,687	Each	10%	\$1,518	Other	F1
13250 824-8645	13250 824-8645	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$1,173	Each	10%	\$1,056	Other	F1
13250 824-8647	13250 824-8647	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$326	Each	10%	\$293	Other	F1
13250 824-8649	13250 824-8649	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$235	Each	10%	\$212	Other	F1
13250 824-8650	13250 824-8650	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,614	Each	10%	\$1,453	Other	F1
13250 824-8651	13250 824-8651	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,110	Each	10%	\$999	Other	F1
13250 824-8652	13250 824-8652	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,841	Each	10%	\$1,657	Other	F1
13250 844-0585	13250 844-0585	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$2,193	Each	10%	\$1,974	Other	F1
13250 844-0586	13250 844-0586	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,559	Each	10%	\$2,303	Other	F1
13250 844-0589	13250 844-0589	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,828	Each	10%	\$1,645	Other	F1
13250 844-0590	13250 844-0590	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,462	Each	10%	\$1,316	Other	F1
13250 844-0591	13250 844-0591	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,097	Each	10%	\$987	Other	F1
13250 844-0592	13250 844-0592	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,693	Each	10%	\$1,523	Other	F1
13250 844-0593	13250 844-0593	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$484	Each	10%	\$435	Other	F1
13250 844-0594	13250 844-0594	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$725	Each	10%	\$653	Other	F1
13250 844-0595	13250 844-0595	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$967	Each	10%	\$870	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13250 844-0596	13250 844-0596	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,209	Each	10%	\$1,088	Other	F1
13250 844-0597	13250 844-0597	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,451	Each	10%	\$1,306	Other	F1
13250 844-0598	13250 844-0598	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,764	Each	10%	\$3,387	Other	F1
13250 844-0599	13250 844-0599	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,391	Each	10%	\$3,952	Other	F1
13250 844-0600	13250 844-0600	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$967	Each	10%	\$870	Other	F1
13250 844-0601	13250 844-0601	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$1,209	Each	10%	\$1,088	Other	F1
13250 844-0602	13250 844-0602	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$725	Each	10%	\$653	Other	F1
13250 844-0603	13250 844-0603	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$1,693	Each	10%	\$1,523	Other	F1
13250 844-0604	13250 844-0604	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$484	Each	10%	\$435	Other	F1
13250 844-0605	13250 844-0605	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$1,451	Each	10%	\$1,306	Other	F1
13250 844-0606	13250 844-0606	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$242	Each	10%	\$218	Other	F1
13250 844-0607	13250 844-0607	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$731	Each	10%	\$658	Other	F1
13250 844-0608	13250 844-0608	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$366	Each	10%	\$329	Other	F1
13250 844-0609	13250 844-0609	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$627	Each	10%	\$565	Other	F1
13250 844-0610	13250 844-0610	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$1,255	Each	10%	\$1,129	Other	F1
13250 844-0611	13250 844-0611	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,882	Each	10%	\$1,694	Other	F1
13250 844-0612	13250 844-0612	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$2,509	Each	10%	\$2,258	Other	F1
13250 844-0615	13250 844-0615	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$3,764	Each	10%	\$3,387	Other	F1
13250 844-0616	13250 844-0616	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$4,391	Each	10%	\$3,952	Other	F1
13250 844-0617	13250 844-0617	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$3,136	Each	10%	\$2,823	Other	F1
13250 844-0618	13250 844-0618	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,255	Each	10%	\$1,129	Other	F1
13250 844-0619	13250 844-0619	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,882	Each	10%	\$1,694	Other	F1
13250 844-0620	13250 844-0620	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,509	Each	10%	\$2,258	Other	F1
13250 844-0621	13250 844-0621	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,136	Each	10%	\$2,823	Other	F1
13250 844-0624	13250 844-0624	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$627	Each	10%	\$565	Other	F1
13250 844-0625	13250 844-0625	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$2,569	Each	10%	\$2,303	Other	F1
13250 844-0626	13250 844-0626	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$1,828	Each	10%	\$1,645	Other	F1
13250 844-0627	13250 844-0627	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,097	Each	10%	\$987	Other	F1
13250 844-0628	13250 844-0628	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$731	Each	10%	\$658	Other	F1
13250 844-0629	13250 844-0629	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$242	Each	10%	\$218	Other	F1
13250 844-0630	13250 844-0630	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$2,193	Each	10%	\$1,974	Other	F1
13250 844-0631	13250 844-0631	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$1,462	Each	10%	\$1,316	Other	F1
13250 844-0632	13250 844-0632	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$366	Each	10%	\$329	Other	F1
13250 847-6461	13250 847-6461	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$4,386	Each	10%	\$3,948	Other	F1
13250 847-6462	13250 847-6462	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$5,117	Each	10%	\$4,606	Other	F1
13250 847-6465	13250 847-6465	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$3,655	Each	10%	\$3,290	Other	F1
13250 847-6466	13250 847-6466	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$2,924	Each	10%	\$2,632	Other	F1
13250 847-6467	13250 847-6467	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$2,193	Each	10%	\$1,974	Other	F1
13250 847-6468	13250 847-6468	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$3,385	Each	10%	\$3,047	Other	F1
13250 847-6469	13250 847-6469	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$967	Each	10%	\$870	Other	F1
13250 847-6470	13250 847-6470	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$1,451	Each	10%	\$1,306	Other	F1
13250 847-6471	13250 847-6471	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$1,934	Each	10%	\$1,741	Other	F1
13250 847-6472	13250 847-6472	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$2,418	Each	10%	\$2,176	Other	F1
13250 847-6473	13250 847-6473	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$2,902	Each	10%	\$2,611	Other	F1
13250 847-6474	13250 847-6474	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$7,527	Each	10%	\$6,774	Other	F1
13250 847-6475	13250 847-6475	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$8,782	Each	10%	\$7,903	Other	F1
13250 847-6476	13250 847-6476	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$1,934	Each	10%	\$1,741	Other	F1
13250 847-6477	13250 847-6477	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$2,418	Each	10%	\$2,176	Other	F1
13250 847-6478	13250 847-6478	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$1,451	Each	10%	\$1,306	Other	F1
13250 847-6479	13250 847-6479	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$3,385	Each	10%	\$3,047	Other	F1
13250 847-6480	13250 847-6480	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$967	Each	10%	\$870	Other	F1
13250 847-6481	13250 847-6481	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$2,902	Each	10%	\$2,611	Other	F1
13250 847-6482	13250 847-6482	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$484	Each	10%	\$435	Other	F1
13250 847-6483	13250 847-6483	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$1,462	Each	10%	\$1,316	Other	F1
13250 847-6484	13250 847-6484	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$731	Each	10%	\$658	Other	F1
13250 847-6485	13250 847-6485	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$1,255	Each	10%	\$1,129	Other	F1
13250 847-6486	13250 847-6486	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$2,509	Each	10%	\$2,258	Other	F1
13250 847-6487	13250 847-6487	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$3,764	Each	10%	\$3,387	Other	F1
13250 847-6488	13250 847-6488	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$5,018	Each	10%	\$4,516	Other	F1
13250 847-6491	13250 847-6491	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$7,527	Each	10%	\$6,774	Other	F1
13250 847-6492	13250 847-6492	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$8,782	Each	10%	\$7,903	Other	F1
13250 847-6493	13250 847-6493	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$6,273	Each	10%	\$5,645	Other	F1
13250 847-6494	13250 847-6494	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$2,509	Each	10%	\$2,258	Other	F1
13250 847-6495	13250 847-6495	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$3,764	Each	10%	\$3,387	Other	F1
13250 847-6496	13250 847-6496	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$5,018	Each	10%	\$4,516	Other	F1
13250 847-6497	13250 847-6497	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$6,273	Each	10%	\$5,645	Other	F1
13250 847-6500	13250 847-6500	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$1,255	Each	10%	\$1,129	Other	F1
13250 847-6501	13250 847-6501	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$5,117	Each	10%	\$4,606	Other	F1
13250 847-6502	13250 847-6502	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$3,655	Each	10%	\$3,290	Other	F1
13250 847-6503	13250 847-6503	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$2,193	Each	10%	\$1,974	Other	F1
13250 847-6504	13250 847-6504	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$1,462	Each	10%	\$1,316	Other	F1
13250 847-6505	13250 847-6505	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$484	Each	10%	\$435	Other	F1
13250 847-6506	13250 847-6506	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$4,386	Each	10%	\$3,948	Other	F1
13250 847-6507	13250 847-6507	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$2,924	Each	10%	\$2,632	Other	F1
13250 847-6508	13250 847-6508	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$731	Each	10%	\$658	Other	F1
13250 929-3709	13250 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13250 935-6720	13250 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13250 936-5359	13250 936-5359	Data Protection Appliances	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13250 951-2015	13250 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13250 975-3461	13250 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13250 989-3439	13250 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13877 007-1527	13877 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13877 009-4364	13877 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13877 009-4877	13877 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13877 460-5909	13877 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13877 460-8531	13877 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13877 460-9052	13877 460-9052	Data Protection Appliances	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13877 460-9900	13877 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13877 461-0497	13877 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13877 468-8025	13877 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13877 468-8026	13877 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13877 468-8027	13877 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13877 468-8028	13877 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13877 468-8029	13877 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13877 806-7308	13877 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13877 812-4005	13877 812-4005	Data Protection Appliances	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13877 812-4008	13877 812-4008	Data Protection Appliances	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
13877 812-4010	13877 812-4010	Data Protection Appliances	ProDeploy Plus Training Credits 100 Redeem at education.dell.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1
13877 812-4037	13877 812-4037	Data Protection Appliances	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
13877 821-9266	13877 821-9266	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries	\$1,634	Each	10%	\$1,470	Other	F1
13877 821-9267	13877 821-9267	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries Deployment Verification	\$95	Each	10%	\$86	Other	F1
13877 821-9268	13877 821-9268	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library	\$2,535	Each	10%	\$2,282	Other	F1
13877 821-9269	13877 821-9269	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$172	Each	10%	\$155	Other	F1
13877 821-9270	13877 821-9270	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost	\$9,907	Each	10%	\$9,016	Other	F1
13877 821-9271	13877 821-9271	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost Deployment Verification	\$403	Each	10%	\$363	Other	F1
13877 821-9272	13877 821-9272	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost	\$7,330	Each	10%	\$6,597	Other	F1
13877 821-9273	13877 821-9273	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost Deployment Verification	\$304	Each	10%	\$274	Other	F1
13877 821-9274	13877 821-9274	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library	\$1,302	Each	10%	\$1,171	Other	F1
13877 821-9275	13877 821-9275	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$176	Each	10%	\$158	Other	F1
13877 821-9276	13877 821-9276	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications	\$3,828	Each	10%	\$3,446	Other	F1
13877 821-9277	13877 821-9277	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications Deployment	\$239	Each	10%	\$215	Other	F1
13877 821-9278	13877 821-9278	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications	\$3,341	Each	10%	\$3,007	Other	F1
13877 821-9279	13877 821-9279	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications Deployment	\$209	Each	10%	\$188	Other	F1
13877 821-9282	13877 821-9282	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU	\$8,869	Each	10%	\$7,982	Other	F1
13877 821-9283	13877 821-9283	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU Deployment	\$380	Each	10%	\$342	Other	F1
13877 821-9284	13877 821-9284	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries	\$3,062	Each	10%	\$2,756	Other	F1
13877 821-9285	13877 821-9285	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries Deployment Verification	\$122	Each	10%	\$110	Other	F1
13877 821-9286	13877 821-9286	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,967	Each	10%	\$1,770	Other	F1
13877 821-9287	13877 821-9287	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%	\$155	Other	F1
13877 821-9288	13877 821-9288	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,735	Each	10%	\$3,362	Other	F1
13877 821-9289	13877 821-9289	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier Deployment Verification	\$301	Each	10%	\$270	Other	F1
13877 821-9290	13877 821-9290	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration	\$3,705	Each	10%	\$3,335	Other	F1
13877 821-9291	13877 821-9291	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration Deployment	\$323	Each	10%	\$291	Other	F1
13877 821-9292	13877 821-9292	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications	\$2,729	Each	10%	\$2,456	Other	F1
13877 821-9293	13877 821-9293	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications Deployment Verification	\$191	Each	10%	\$172	Other	F1
13877 821-9294	13877 821-9294	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications	\$2,376	Each	10%	\$2,138	Other	F1
13877 821-9295	13877 821-9295	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications Deployment Verification	\$208	Each	10%	\$187	Other	F1
13877 821-9296	13877 821-9296	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability	\$8,152	Each	10%	\$7,337	Other	F1
13877 821-9297	13877 821-9297	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability Deployment Verification	\$418	Each	10%	\$376	Other	F1
13877 821-9298	13877 821-9298	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability	\$4,419	Each	10%	\$3,977	Other	F1
13877 821-9299	13877 821-9299	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration	\$6,751	Each	10%	\$6,075	Other	F1
13877 821-9300	13877 821-9300	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration Deployment	\$503	Each	10%	\$452	Other	F1
13877 821-9301	13877 821-9301	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability Deployment Verification	\$302	Each	10%	\$272	Other	F1
13877 822-3178	13877 822-3178	Data Protection Appliances	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
13877 823-9276	13877 823-9276	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13877 823-9284	13877 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13877 823-9285	13877 823-9285	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13877 825-8623	13877 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13877 825-8624	13877 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13877 827-4026	13877 827-4026	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13877 827-4027	13877 827-4027	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$63	Each	10%	\$57	Other	F1
13877 827-4030	13877 827-4030	Data Protection Appliances	Keep Your Components 1 Year	\$1,000	Each	10%	\$900	Other	F1
13877 827-4031	13877 827-4031	Data Protection Appliances	Keep Your Components 2 Years	\$2,000	Each	10%	\$1,800	Other	F1
13877 827-4032	13877 827-4032	Data Protection Appliances	Keep Your Components 3 Years	\$3,000	Each	10%	\$2,700	Other	F1
13877 827-4033	13877 827-4033	Data Protection Appliances	Keep Your Components 4 Years	\$4,000	Each	10%	\$3,600	Other	F1
13877 827-4034	13877 827-4034	Data Protection Appliances	Keep Your Components 5 Years	\$5,000	Each	10%	\$4,500	Other	F1
13877 827-4037	13877 827-4037	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13877 827-4038	13877 827-4038	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
13877 827-4039	13877 827-4039	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
13877 827-4040	13877 827-4040	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
13877 827-4041	13877 827-4041	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
13877 827-4042	13877 827-4042	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$354	Each	10%	\$319	Other	F1
13877 827-4043	13877 827-4043	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$2,112	Each	10%	\$1,901	Other	F1
13877 827-4044	13877 827-4044	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$4,655	Each	10%	\$4,190	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
13877 827-4045	13877 827-4045	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$8,885	Each	10%	\$7,997	Other	F1	
13877 827-4046	13877 827-4046	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$13,148	Each	10%	\$11,833	Other	F1	
13877 827-4049	13877 827-4049	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$5,165	Each	10%	\$4,649	Other	F1	
13877 827-4050	13877 827-4050	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$8,571	Each	10%	\$7,714	Other	F1	
13877 827-4051	13877 827-4051	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$11,547	Each	10%	\$10,392	Other	F1	
13877 827-4052	13877 827-4052	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$12,835	Each	10%	\$11,552	Other	F1	
13877 827-4053	13877 827-4053	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$14,091	Each	10%	\$12,682	Other	F1	
13877 827-4056	13877 827-4056	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,798	Each	10%	\$1,618	Other	F1	
13877 827-4057	13877 827-4057	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$3,331	Each	10%	\$2,998	Other	F1	
13877 827-4058	13877 827-4058	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$7,327	Each	10%	\$6,594	Other	F1	
13877 827-4059	13877 827-4059	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$13,306	Each	10%	\$11,975	Other	F1	
13877 827-4060	13877 827-4060	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$19,174	Each	10%	\$17,257	Other	F1	
13877 827-4063	13877 827-4063	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$4,824	Each	10%	\$4,342	Other	F1	
13877 827-4064	13877 827-4064	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$8,115	Each	10%	\$7,304	Other	F1	
13877 827-4065	13877 827-4065	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$10,742	Each	10%	\$9,668	Other	F1	
13877 827-4066	13877 827-4066	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$11,385	Each	10%	\$10,247	Other	F1	
13877 827-4067	13877 827-4067	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$12,139	Each	10%	\$10,925	Other	F1	
13877 827-4070	13877 827-4070	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$147	Each	10%	\$132	Other	F1	
13877 827-4071	13877 827-4071	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$919	Each	10%	\$827	Other	F1	
13877 827-4072	13877 827-4072	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$2,106	Each	10%	\$1,895	Other	F1	
13877 827-4073	13877 827-4073	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$4,270	Each	10%	\$3,843	Other	F1	
13877 827-4074	13877 827-4074	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$6,585	Each	10%	\$5,927	Other	F1	
13877 827-4077	13877 827-4077	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$7,027	Each	10%	\$6,324	Other	F1	
13877 827-4078	13877 827-4078	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$13,282	Each	10%	\$11,954	Other	F1	
13877 827-4079	13877 827-4079	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$19,269	Each	10%	\$17,342	Other	F1	
13877 827-4080	13877 827-4080	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$24,278	Each	10%	\$21,851	Other	F1	
13877 827-4081	13877 827-4081	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$28,138	Each	10%	\$26,224	Other	F1	
13877 827-4084	13877 827-4084	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$790	Each	10%	\$711	Other	F1	
13877 827-4085	13877 827-4085	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,515	Each	10%	\$1,364	Other	F1	
13877 827-4086	13877 827-4086	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,494	Each	10%	\$3,145	Other	F1	
13877 827-4087	13877 827-4087	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,896	Each	10%	\$6,206	Other	F1	
13877 827-4088	13877 827-4088	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$10,471	Each	10%	\$9,424	Other	F1	
13877 827-4091	13877 827-4091	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$6,936	Each	10%	\$6,242	Other	F1	
13877 827-4092	13877 827-4092	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$13,147	Each	10%	\$11,832	Other	F1	
13877 827-4093	13877 827-4093	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$18,894	Each	10%	\$17,005	Other	F1	
13877 827-4094	13877 827-4094	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$23,218	Each	10%	\$20,896	Other	F1	
13877 827-4095	13877 827-4095	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$27,369	Each	10%	\$24,632	Other	F1	
13877 827-4637	13877 827-4637	Data Protection Appliances	Prodeply Plus for PowerProtect Data Domain 6XXX 9XXX	\$6,337	Each	10%	\$5,703	Other	F1	
13877 827-4638	13877 827-4638	Data Protection Appliances	Prodeply Plus for PowerProtect Data Domain 6XXX 9XXX Deployment Verification	\$147	Each	10%	\$132	Other	F1	
13877 827-4639	13877 827-4639	Data Protection Appliances	Prodeply for PowerProtect Data Domain 6XXX 9XXX Deployment Verification	\$200	Each	10%	\$180	Other	F1	
13877 827-4640	13877 827-4640	Data Protection Appliances	Prodeply for PowerProtect Data Domain 6XXX 9XXX	\$4,552	Each	10%	\$4,096	Other	F1	
13877 827-4641	13877 827-4641	Data Protection Appliances	Prodeply Plus for PowerProtect Data Domain System Controller Upgrade	\$3,677	Each	10%	\$3,309	Other	F1	
13877 827-4642	13877 827-4642	Data Protection Appliances	Prodeply Plus for PowerProtect Data Domain System Controller Upgrade Deployment	\$143	Each	10%	\$129	Other	F1	
13877 827-4643	13877 827-4643	Data Protection Appliances	Prodeply for PowerProtect Data Domain System Controller Upgrade Deployment	\$153	Each	10%	\$138	Other	F1	
13877 827-4644	13877 827-4644	Data Protection Appliances	Prodeply for PowerProtect Data Domain System Controller Upgrade	\$2,387	Each	10%	\$2,130	Other	F1	
13877 827-4645	13877 827-4645	Data Protection Appliances	Prodeply Plus for PowerProtect Data Domain Configure and Code Upgrade	\$1,807	Each	10%	\$1,626	Other	F1	
13877 827-4646	13877 827-4646	Data Protection Appliances	Prodeply Plus for PowerProtect Data Domain Configure and Code Upgrade	\$141	Each	10%	\$127	Other	F1	
13877 827-4647	13877 827-4647	Data Protection Appliances	Prodeply for PowerProtect Data Domain Configure and Code Upgrade Deployment	\$215	Each	10%	\$193	Other	F1	
13877 827-4648	13877 827-4648	Data Protection Appliances	Prodeply for PowerProtect Data Domain Configure and Code Upgrade	\$1,225	Each	10%	\$1,103	Other	F1	
13877 827-6057	13877 827-6057	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts DD3-84TB	\$6	Each	10%	\$5	Other	F1	
13877 827-6058	13877 827-6058	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X4TB	\$27	Each	10%	\$25	Other	F1	
13877 827-6059	13877 827-6059	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X8TB	\$55	Each	10%	\$49	Other	F1	
13877 827-6060	13877 827-6060	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 1 Year	\$100	Each	10%	\$90	Other	F1	
13877 827-6061	13877 827-6061	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 2 Years	\$200	Each	10%	\$180	Other	F1	
13877 827-6062	13877 827-6062	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 3 Years	\$300	Each	10%	\$270	Other	F1	
13877 827-6063	13877 827-6063	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 4 Years	\$400	Each	10%	\$360	Other	F1	
13877 827-6064	13877 827-6064	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 5 Years	\$500	Each	10%	\$450	Other	F1	
13877 827-6065	13877 827-6065	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CpyPackAdd-On 1 Year	\$4,168	Each	10%	\$3,751	Other	F1	
13877 827-6066	13877 827-6066	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CpyPackAdd-On 2 Years	\$9,337	Each	10%	\$8,503	Other	F1	
13877 827-6067	13877 827-6067	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CpyPackAdd-On 3 Years	\$12,505	Each	10%	\$11,254	Other	F1	
13877 827-6068	13877 827-6068	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CpyPackAdd-On 4 Years	\$16,673	Each	10%	\$15,006	Other	F1	
13877 827-6069	13877 827-6069	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CpyPackAdd-On 5 Years	\$20,842	Each	10%	\$18,757	Other	F1	
13877 827-6070	13877 827-6070	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CpyPackAdd-On 1 Year	\$8,337	Each	10%	\$7,503	Other	F1	
13877 827-6071	13877 827-6071	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CpyPackAdd-On 2 Years	\$16,673	Each	10%	\$15,006	Other	F1	
13877 827-6072	13877 827-6072	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CpyPackAdd-On 3 Years	\$25,010	Each	10%	\$22,509	Other	F1	
13877 827-6073	13877 827-6073	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CpyPackAdd-On 4 Years	\$33,346	Each	10%	\$30,012	Other	F1	
13877 827-6074	13877 827-6074	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CpyPackAdd-On 5 Years	\$41,683	Each	10%	\$37,515	Other	F1	
13877 827-6075	13877 827-6075	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 1 Year	\$120	Each	10%	\$108	Other	F1	
13877 827-6076	13877 827-6076	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 2 Years	\$240	Each	10%	\$216	Other	F1	
13877 827-6077	13877 827-6077	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 3 Years	\$360	Each	10%	\$324	Other	F1	
13877 827-6078	13877 827-6078	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 4 Years	\$480	Each	10%	\$432	Other	F1	
13877 827-6079	13877 827-6079	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 5 Years	\$600	Each	10%	\$540	Other	F1	
13877 827-6080	13877 827-6080	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CpyPackAdd-On 1 Year	\$5,002	Each	10%	\$4,502	Other	F1	
13877 827-6081	13877 827-6081	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CpyPackAdd-On 2 Years	\$10,004	Each	10%	\$9,004	Other	F1	
13877 827-6082	13877 827-6082	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CpyPackAdd-On 3 Years	\$15,006	Each	10%	\$13,505	Other	F1	
13877 827-6083	13877 827-6083	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CpyPackAdd-On 4 Years	\$20,008	Each	10%	\$18,007	Other	F1	
13877 827-6084	13877 827-6084	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CpyPackAdd-On 5 Years	\$25,010	Each	10%	\$22,509	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Category (REQUIRED) use drop-down			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13877 827-6085	13877 827-6085	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 1 Year	\$10.004	Each	10%		\$9.004	Other	F1
13877 827-6086	13877 827-6086	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 2 Years	\$20.008	Each	10%		\$18.007	Other	F1
13877 827-6087	13877 827-6087	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 3 Years	\$30.012	Each	10%		\$27.011	Other	F1
13877 827-6088	13877 827-6088	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 4 Years	\$40.016	Each	10%		\$36.014	Other	F1
13877 827-6089	13877 827-6089	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 5 Years	\$50.020	Each	10%		\$45.018	Other	F1
13877 827-6090	13877 827-6090	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 1 Year	\$130	Each	10%		\$117	Other	F1
13877 827-6091	13877 827-6091	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 2 Years	\$260	Each	10%		\$234	Other	F1
13877 827-6092	13877 827-6092	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 3 Years	\$390	Each	10%		\$351	Other	F1
13877 827-6093	13877 827-6093	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 4 Years	\$520	Each	10%		\$468	Other	F1
13877 827-6094	13877 827-6094	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 5 Years	\$650	Each	10%		\$585	Other	F1
13877 827-6095	13877 827-6095	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TBCptyPackAdOn 1 Year	\$5,419	Each	10%		\$4,877	Other	F1
13877 827-6096	13877 827-6096	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TBCptyPackAdOn 2 Years	\$10,838	Each	10%		\$9,754	Other	F1
13877 827-6097	13877 827-6097	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TBCptyPackAdOn 3 Years	\$16,256	Each	10%		\$14,631	Other	F1
13877 827-6098	13877 827-6098	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TBCptyPackAdOn 4 Years	\$21,675	Each	10%		\$19,508	Other	F1
13877 827-6099	13877 827-6099	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TBCptyPackAdOn 5 Years	\$27,094	Each	10%		\$24,385	Other	F1
13877 827-6100	13877 827-6100	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBCptyPackAdOn 1 Year	\$10,838	Each	10%		\$9,754	Other	F1
13877 827-6101	13877 827-6101	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBCptyPackAdOn 2 Years	\$21,675	Each	10%		\$19,508	Other	F1
13877 827-6102	13877 827-6102	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBCptyPackAdOn 3 Years	\$32,513	Each	10%		\$29,261	Other	F1
13877 827-6103	13877 827-6103	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBCptyPackAdOn 4 Years	\$43,350	Each	10%		\$39,015	Other	F1
13877 827-6104	13877 827-6104	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TBCptyPackAdOn 5 Years	\$54,188	Each	10%		\$48,769	Other	F1
13877 827-6105	13877 827-6105	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 1 Year	\$140	Each	10%		\$126	Other	F1
13877 827-6106	13877 827-6106	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 2	\$280	Each	10%		\$252	Other	F1
13877 827-6107	13877 827-6107	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 3	\$420	Each	10%		\$378	Other	F1
13877 827-6108	13877 827-6108	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 4	\$560	Each	10%		\$504	Other	F1
13877 827-6109	13877 827-6109	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 5	\$700	Each	10%		\$630	Other	F1
13877 827-6110	13877 827-6110	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBCptyPackAdOn 1 Year	\$5,836	Each	10%		\$5,252	Other	F1
13877 827-6111	13877 827-6111	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBCptyPackAdOn 2 Years	\$11,671	Each	10%		\$10,504	Other	F1
13877 827-6112	13877 827-6112	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBCptyPackAdOn 3 Years	\$17,507	Each	10%		\$15,756	Other	F1
13877 827-6113	13877 827-6113	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBCptyPackAdOn 4 Years	\$23,342	Each	10%		\$21,008	Other	F1
13877 827-6114	13877 827-6114	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TBCptyPackAdOn 5 Years	\$29,178	Each	10%		\$26,260	Other	F1
13877 827-6115	13877 827-6115	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBCptyPackAdOn 1 Year	\$11,671	Each	10%		\$10,504	Other	F1
13877 827-6116	13877 827-6116	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBCptyPackAdOn 2 Years	\$23,342	Each	10%		\$21,008	Other	F1
13877 827-6117	13877 827-6117	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBCptyPackAdOn 3 Years	\$35,014	Each	10%		\$31,512	Other	F1
13877 827-6118	13877 827-6118	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBCptyPackAdOn 4 Years	\$46,685	Each	10%		\$42,016	Other	F1
13877 827-6119	13877 827-6119	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TBCptyPackAdOn 5 Years	\$58,356	Each	10%		\$52,521	Other	F1
13877 827-6120	13877 827-6120	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$1,620	Each	10%		\$1,458	Other	F1
13877 827-6121	13877 827-6121	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$3,240	Each	10%		\$2,916	Other	F1
13877 827-6122	13877 827-6122	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$4,860	Each	10%		\$4,374	Other	F1
13877 827-6123	13877 827-6123	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$6,480	Each	10%		\$5,832	Other	F1
13877 827-6124	13877 827-6124	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$8,100	Each	10%		\$7,290	Other	F1
13877 827-6125	13877 827-6125	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 1	\$1,944	Each	10%		\$1,750	Other	F1
13877 827-6126	13877 827-6126	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 2	\$3,888	Each	10%		\$3,499	Other	F1
13877 827-6127	13877 827-6127	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 3	\$5,832	Each	10%		\$5,249	Other	F1
13877 827-6128	13877 827-6128	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 4	\$7,776	Each	10%		\$6,998	Other	F1
13877 827-6129	13877 827-6129	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 5	\$9,720	Each	10%		\$8,748	Other	F1
13877 827-6130	13877 827-6130	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$2,106	Each	10%		\$1,895	Other	F1
13877 827-6131	13877 827-6131	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$4,212	Each	10%		\$3,791	Other	F1
13877 827-6132	13877 827-6132	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$6,318	Each	10%		\$5,686	Other	F1
13877 827-6133	13877 827-6133	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$8,424	Each	10%		\$7,582	Other	F1
13877 827-6134	13877 827-6134	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$10,530	Each	10%		\$9,477	Other	F1
13877 827-6135	13877 827-6135	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$2,268	Each	10%		\$2,041	Other	F1
13877 827-6136	13877 827-6136	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$4,536	Each	10%		\$4,082	Other	F1
13877 827-6137	13877 827-6137	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$6,804	Each	10%		\$6,124	Other	F1
13877 827-6138	13877 827-6138	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$9,072	Each	10%		\$8,165	Other	F1
13877 827-6139	13877 827-6139	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$11,340	Each	10%		\$10,206	Other	F1
13877 827-6140	13877 827-6140	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6141	13877 827-6141	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6142	13877 827-6142	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6143	13877 827-6143	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6144	13877 827-6144	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6145	13877 827-6145	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6146	13877 827-6146	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6147	13877 827-6147	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6148	13877 827-6148	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6149	13877 827-6149	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6150	13877 827-6150	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6151	13877 827-6151	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6152	13877 827-6152	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6153	13877 827-6153	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6154	13877 827-6154	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6155	13877 827-6155	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6156	13877 827-6156	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6157	13877 827-6157	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6158	13877 827-6158	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6159	13877 827-6159	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6160	13877 827-6160	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application Upgrade, Software	\$0	Each	10%		\$0	Other	F1
13877 827-6161	13877 827-6161	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application Upgrade, Software	\$0	Each	10%		\$0	Other	F1









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13877 838-2861	13877 838-2861	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controllor Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13877 838-2862	13877 838-2862	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2863	13877 838-2863	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2864	13877 838-2864	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2865	13877 838-2865	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2866	13877 838-2866	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2867	13877 838-2867	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2868	13877 838-2868	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2869	13877 838-2869	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2870	13877 838-2870	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2871	13877 838-2871	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2872	13877 838-2872	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$16	Each	10%	\$14	Other	F1
13877 838-2873	13877 838-2873	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$32	Each	10%	\$29	Other	F1
13877 838-2874	13877 838-2874	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$48	Each	10%	\$43	Other	F1
13877 838-2875	13877 838-2875	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$64	Each	10%	\$58	Other	F1
13877 838-2876	13877 838-2876	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1
13877 838-2877	13877 838-2877	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-Maint-	\$18	Each	10%	\$16	Other	F1
13877 838-2878	13877 838-2878	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-Maint-	\$36	Each	10%	\$32	Other	F1
13877 838-2879	13877 838-2879	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-Maint-	\$54	Each	10%	\$49	Other	F1
13877 838-2880	13877 838-2880	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-Maint-	\$72	Each	10%	\$65	Other	F1
13877 838-2881	13877 838-2881	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-Maint-	\$90	Each	10%	\$81	Other	F1
13877 838-2882	13877 838-2882	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$19	Each	10%	\$17	Other	F1
13877 838-2883	13877 838-2883	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$38	Each	10%	\$34	Other	F1
13877 838-2884	13877 838-2884	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$57	Each	10%	\$51	Other	F1
13877 838-2885	13877 838-2885	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$76	Each	10%	\$68	Other	F1
13877 838-2886	13877 838-2886	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$95	Each	10%	\$86	Other	F1
13877 838-2887	13877 838-2887	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$20	Each	10%	\$18	Other	F1
13877 838-2888	13877 838-2888	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$40	Each	10%	\$36	Other	F1
13877 838-2889	13877 838-2889	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$60	Each	10%	\$54	Other	F1
13877 838-2890	13877 838-2890	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1
13877 838-2891	13877 838-2891	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$100	Each	10%	\$90	Other	F1
13877 838-2892	13877 838-2892	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2893	13877 838-2893	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2894	13877 838-2894	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2895	13877 838-2895	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2896	13877 838-2896	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2897	13877 838-2897	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2898	13877 838-2898	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2899	13877 838-2899	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2900	13877 838-2900	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2901	13877 838-2901	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2902	13877 838-2902	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$0	Each	10%	\$0	Other	F1
13877 838-2903	13877 838-2903	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$0	Each	10%	\$0	Other	F1
13877 838-2904	13877 838-2904	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$0	Each	10%	\$0	Other	F1
13877 838-2905	13877 838-2905	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$0	Each	10%	\$0	Other	F1
13877 838-2906	13877 838-2906	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controllor Upgrade Software	\$0	Each	10%	\$0	Other	F1
13877 838-2907	13877 838-2907	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2908	13877 838-2908	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2909	13877 838-2909	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2910	13877 838-2910	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-2911	13877 838-2911	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controllor Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13877 838-5800	13877 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1
13877 838-5802	13877 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1
13877 844-0713	13877 844-0713	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$12,000	Each	10%	\$10,800	Other	F1
13877 844-0714	13877 844-0714	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$12,000	Each	10%	\$10,800	Other	F1
13877 844-0715	13877 844-0715	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$14,000	Each	10%	\$12,600	Other	F1
13877 844-0716	13877 844-0716	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
13877 844-0717	13877 844-0717	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$2,000	Each	10%	\$1,800	Other	F1
13877 844-0718	13877 844-0718	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$4,000	Each	10%	\$3,600	Other	F1
13877 844-0719	13877 844-0719	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$6,000	Each	10%	\$5,400	Other	F1
13877 844-0720	13877 844-0720	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$8,000	Each	10%	\$7,200	Other	F1
13877 844-0721	13877 844-0721	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$10,000	Each	10%	\$9,000	Other	F1
13877 844-0722	13877 844-0722	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$14,000	Each	10%	\$12,600	Other	F1
13877 844-0723	13877 844-0723	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13877 844-0724	13877 844-0724	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
13877 844-0725	13877 844-0725	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
13877 844-0728	13877 844-0728	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
13877 847-6365	13877 847-6365	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$14,400	Each	10%	\$12,960	Other	F1
13877 847-6366	13877 847-6366	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$14,400	Each	10%	\$12,960	Other	F1
13877 847-6367	13877 847-6367	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$16,800	Each	10%	\$15,120	Other	F1
13877 847-6368	13877 847-6368	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$7,200	Each	10%	\$6,480	Other	F1
13877 847-6369	13877 847-6369	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$2,400	Each	10%	\$2,160	Other	F1
13877 847-6370	13877 847-6370	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$4,800	Each	10%	\$4,320	Other	F1
13877 847-6371	13877 847-6371	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$7,200	Each	10%	\$6,480	Other	F1
13877 847-6372	13877 847-6372	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$9,600	Each	10%	\$8,640	Other	F1
13877 847-6373	13877 847-6373	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$12,000	Each	10%	\$10,800	Other	F1
13877 847-6374	13877 847-6374	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$16,800	Each	10%	\$15,120	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13877 847-6375	13877 847-6375	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
13877 847-6376	13877 847-6376	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$9,600	Each	10%	\$8,640	Other	F1	
13877 847-6377	13877 847-6377	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$12,000	Each	10%	\$10,800	Other	F1	
13877 847-6378	13877 847-6378	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13877 929-3709	13877 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13877 935-6720	13877 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13877 951-2015	13877 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13877 955-9041	13877 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13877 975-3461	13877 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13877 984-3267	13877 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1	
13877 989-3439	13877 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13877 992-6149	13877 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13877 995-8131	13877 995-8131	Data Protection Appliances	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
13878 007-1527	13878 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13878 009-4364	13878 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13878 009-4877	13878 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13878 460-5909	13878 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13878 460-8531	13878 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
13878 460-9052	13878 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13878 460-9900	13878 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13878 461-0497	13878 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13878 468-8025	13878 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
13878 468-8026	13878 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
13878 468-8027	13878 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
13878 468-8028	13878 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
13878 468-8029	13878 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13878 806-7308	13878 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access. Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13878 812-4005	13878 812-4005	Data Protection Appliances	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13878 812-4008	13878 812-4008	Data Protection Appliances	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1	
13878 812-4010	13878 812-4010	Data Protection Appliances	ProDeploy Plus Training Credits 100 Redeem at education.dell.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1	
13878 812-4037	13878 812-4037	Data Protection Appliances	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
13878 821-9266	13878 821-9266	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries	\$1,634	Each	10%	\$1,470	Other	F1	
13878 821-9267	13878 821-9267	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries Deployment Verification	\$95	Each	10%	\$86	Other	F1	
13878 821-9268	13878 821-9268	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library	\$2,535	Each	10%	\$2,282	Other	F1	
13878 821-9269	13878 821-9269	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$172	Each	10%	\$155	Other	F1	
13878 821-9270	13878 821-9270	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost	\$9,907	Each	10%	\$8,916	Other	F1	
13878 821-9271	13878 821-9271	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost Deployment Verification	\$403	Each	10%	\$363	Other	F1	
13878 821-9272	13878 821-9272	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost	\$7,330	Each	10%	\$6,597	Other	F1	
13878 821-9273	13878 821-9273	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost Deployment Verification	\$304	Each	10%	\$274	Other	F1	
13878 821-9274	13878 821-9274	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library	\$1,302	Each	10%	\$1,171	Other	F1	
13878 821-9275	13878 821-9275	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$176	Each	10%	\$158	Other	F1	
13878 821-9276	13878 821-9276	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications	\$3,828	Each	10%	\$3,446	Other	F1	
13878 821-9277	13878 821-9277	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications Deployment	\$239	Each	10%	\$215	Other	F1	
13878 821-9278	13878 821-9278	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications	\$3,341	Each	10%	\$3,007	Other	F1	
13878 821-9279	13878 821-9279	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications Deployment	\$209	Each	10%	\$188	Other	F1	
13878 821-9282	13878 821-9282	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU	\$8,869	Each	10%	\$7,982	Other	F1	
13878 821-9283	13878 821-9283	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU Deployment	\$380	Each	10%	\$342	Other	F1	
13878 821-9284	13878 821-9284	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries	\$3,062	Each	10%	\$2,766	Other	F1	
13878 821-9285	13878 821-9285	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries Deployment Verification	\$122	Each	10%	\$110	Other	F1	
13878 821-9286	13878 821-9286	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,967	Each	10%	\$1,770	Other	F1	
13878 821-9287	13878 821-9287	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%	\$155	Other	F1	
13878 821-9288	13878 821-9288	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,735	Each	10%	\$3,362	Other	F1	
13878 821-9289	13878 821-9289	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier Deployment Verification	\$301	Each	10%	\$270	Other	F1	
13878 821-9290	13878 821-9290	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration	\$3,705	Each	10%	\$3,335	Other	F1	
13878 821-9291	13878 821-9291	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration Deployment	\$323	Each	10%	\$291	Other	F1	
13878 821-9292	13878 821-9292	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications	\$2,729	Each	10%	\$2,456	Other	F1	
13878 821-9293	13878 821-9293	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications Deployment Verification	\$191	Each	10%	\$172	Other	F1	
13878 821-9294	13878 821-9294	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications	\$2,376	Each	10%	\$2,138	Other	F1	
13878 821-9295	13878 821-9295	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications Deployment Verification	\$208	Each	10%	\$187	Other	F1	
13878 821-9296	13878 821-9296	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability	\$6,152	Each	10%	\$5,537	Other	F1	
13878 821-9297	13878 821-9297	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability Deployment Verification	\$418	Each	10%	\$376	Other	F1	
13878 821-9298	13878 821-9298	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability	\$4,419	Each	10%	\$3,977	Other	F1	
13878 821-9299	13878 821-9299	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration	\$6,751	Each	10%	\$6,075	Other	F1	
13878 821-9300	13878 821-9300	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration Deployment	\$503	Each	10%	\$452	Other	F1	
13878 821-9301	13878 821-9301	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability Deployment Verification	\$302	Each	10%	\$272	Other	F1	
13878 822-3178	13878 822-3178	Data Protection Appliances	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1	
13878 823-9276	13878 823-9276	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1	
13878 823-9284	13878 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13878 823-9285	13878 823-9285	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1	
13878 825-8623	13878 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13878 825-8624	13878 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13878 827-4037	13878 827-4037	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$2,000	Each	10%	\$1,800	Other	F1	
13878 827-4038	13878 827-4038	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$4,000	Each	10%	\$3,600	Other	F1	
13878 827-4039	13878 827-4039	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$6,000	Each	10%	\$5,400	Other	F1	
13878 827-4040	13878 827-4040	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$8,000	Each	10%	\$7,200	Other	F1	
13878 827-4041	13878 827-4041	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$10,000	Each	10%	\$9,000	Other	F1	
13878 827-4637	13878 827-4637	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain 6XXX 9XXX	\$6,337	Each	10%	\$5,703	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13878 827-4638	13878 827-4638	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain 6XXX 9XXX Deployment Verification	\$147	Each	10%	\$132	Other	F1
13878 827-4639	13878 827-4639	Data Protection Appliances	ProDeploy for PowerProtect Data Domain 6XXX 9XXX Deployment Verification	\$200	Each	10%	\$180	Other	F1
13878 827-4640	13878 827-4640	Data Protection Appliances	ProDeploy for PowerProtect Data Domain 6XXX 9XXX	\$4,552	Each	10%	\$4,096	Other	F1
13878 827-4641	13878 827-4641	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain System Controller Upgrade	\$3,677	Each	10%	\$3,309	Other	F1
13878 827-4642	13878 827-4642	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain System Controller Upgrade Deployment	\$143	Each	10%	\$129	Other	F1
13878 827-4643	13878 827-4643	Data Protection Appliances	ProDeploy for PowerProtect Data Domain System Controller Upgrade Deployment	\$153	Each	10%	\$138	Other	F1
13878 827-4644	13878 827-4644	Data Protection Appliances	ProDeploy for PowerProtect Data Domain System Controller Upgrade	\$2,367	Each	10%	\$2,130	Other	F1
13878 827-4645	13878 827-4645	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain Configure and Code Upgrade	\$1,807	Each	10%	\$1,626	Other	F1
13878 827-4646	13878 827-4646	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain Configure and Code Upgrade	\$141	Each	10%	\$127	Other	F1
13878 827-4647	13878 827-4647	Data Protection Appliances	ProDeploy for PowerProtect Data Domain Configure and Code Upgrade Deployment	\$215	Each	10%	\$193	Other	F1
13878 827-4648	13878 827-4648	Data Protection Appliances	ProDeploy for PowerProtect Data Domain Configure and Code Upgrade	\$1,225	Each	10%	\$1,103	Other	F1
13878 827-4885	13878 827-4885	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13878 827-4886	13878 827-4886	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$63	Each	10%	\$57	Other	F1
13878 827-4889	13878 827-4889	Data Protection Appliances	Keep Your Components 1 Year	\$17,600	Each	10%	\$15,840	Other	F1
13878 827-4890	13878 827-4890	Data Protection Appliances	Keep Your Components 2 Years	\$35,200	Each	10%	\$31,680	Other	F1
13878 827-4891	13878 827-4891	Data Protection Appliances	Keep Your Components 3 Years	\$52,800	Each	10%	\$47,520	Other	F1
13878 827-4892	13878 827-4892	Data Protection Appliances	Keep Your Components 4 Years	\$70,400	Each	10%	\$63,360	Other	F1
13878 827-4893	13878 827-4893	Data Protection Appliances	Keep Your Components 5 Years	\$88,000	Each	10%	\$79,200	Other	F1
13878 827-4894	13878 827-4894	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,560	Each	10%	\$1,404	Other	F1
13878 827-4895	13878 827-4895	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$9,299	Each	10%	\$8,369	Other	F1
13878 827-4896	13878 827-4896	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$20,496	Each	10%	\$18,446	Other	F1
13878 827-4897	13878 827-4897	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$39,122	Each	10%	\$35,210	Other	F1
13878 827-4898	13878 827-4898	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$57,892	Each	10%	\$52,103	Other	F1
13878 827-4901	13878 827-4901	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$22,740	Each	10%	\$20,466	Other	F1
13878 827-4902	13878 827-4902	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$37,741	Each	10%	\$33,967	Other	F1
13878 827-4903	13878 827-4903	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$56,844	Each	10%	\$51,160	Other	F1
13878 827-4904	13878 827-4904	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$76,518	Each	10%	\$68,866	Other	F1
13878 827-4905	13878 827-4905	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$92,048	Each	10%	\$82,843	Other	F1
13878 827-4908	13878 827-4908	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$7,916	Each	10%	\$7,124	Other	F1
13878 827-4909	13878 827-4909	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$14,670	Each	10%	\$13,203	Other	F1
13878 827-4910	13878 827-4910	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$32,263	Each	10%	\$29,037	Other	F1
13878 827-4911	13878 827-4911	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$58,594	Each	10%	\$52,735	Other	F1
13878 827-4912	13878 827-4912	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$84,432	Each	10%	\$75,989	Other	F1
13878 827-4915	13878 827-4915	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$21,244	Each	10%	\$19,120	Other	F1
13878 827-4916	13878 827-4916	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$35,734	Each	10%	\$32,161	Other	F1
13878 827-4917	13878 827-4917	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$47,301	Each	10%	\$42,571	Other	F1
13878 827-4918	13878 827-4918	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$50,130	Each	10%	\$45,117	Other	F1
13878 827-4919	13878 827-4919	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$53,452	Each	10%	\$48,107	Other	F1
13878 827-4922	13878 827-4922	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,118	Each	10%	\$1,006	Other	F1
13878 827-4923	13878 827-4923	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$6,347	Each	10%	\$5,712	Other	F1
13878 827-4924	13878 827-4924	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$14,021	Each	10%	\$12,619	Other	F1
13878 827-4925	13878 827-4925	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$27,597	Each	10%	\$24,837	Other	F1
13878 827-4926	13878 827-4926	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$41,750	Each	10%	\$37,575	Other	F1
13878 827-4929	13878 827-4929	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$30,473	Each	10%	\$27,426	Other	F1
13878 827-4930	13878 827-4930	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$55,715	Each	10%	\$50,144	Other	F1
13878 827-4931	13878 827-4931	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$79,631	Each	10%	\$71,668	Other	F1
13878 827-4932	13878 827-4932	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$97,645	Each	10%	\$87,881	Other	F1
13878 827-4933	13878 827-4933	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$115,082	Each	10%	\$103,574	Other	F1
13878 827-4936	13878 827-4936	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,650	Each	10%	\$5,085	Other	F1
13878 827-4937	13878 827-4937	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,954	Each	10%	\$8,959	Other	F1
13878 827-4938	13878 827-4938	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$22,129	Each	10%	\$19,916	Other	F1
13878 827-4939	13878 827-4939	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$42,137	Each	10%	\$37,923	Other	F1
13878 827-4940	13878 827-4940	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$62,571	Each	10%	\$56,314	Other	F1
13878 827-4943	13878 827-4943	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$28,370	Each	10%	\$25,533	Other	F1
13878 827-4944	13878 827-4944	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$52,436	Each	10%	\$47,192	Other	F1
13878 827-4945	13878 827-4945	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$74,281	Each	10%	\$66,853	Other	F1
13878 827-4946	13878 827-4946	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$88,293	Each	10%	\$79,464	Other	F1
13878 827-4947	13878 827-4947	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$101,879	Each	10%	\$91,691	Other	F1
13878 827-6057	13878 827-6057	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts DD3-84TB	\$6	Each	10%	\$5	Other	F1
13878 827-6058	13878 827-6058	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X8TB	\$27	Each	10%	\$25	Other	F1
13878 827-6059	13878 827-6059	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X8TB	\$56	Each	10%	\$50	Other	F1
13878 827-6060	13878 827-6060	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 1 Year	\$100	Each	10%	\$90	Other	F1
13878 827-6061	13878 827-6061	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 2 Years	\$200	Each	10%	\$180	Other	F1
13878 827-6062	13878 827-6062	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 3 Years	\$300	Each	10%	\$270	Other	F1
13878 827-6063	13878 827-6063	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 4 Years	\$400	Each	10%	\$360	Other	F1
13878 827-6064	13878 827-6064	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 5 Years	\$500	Each	10%	\$450	Other	F1
13878 827-6065	13878 827-6065	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 1 Year	\$4,168	Each	10%	\$3,751	Other	F1
13878 827-6066	13878 827-6066	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 2 Years	\$8,337	Each	10%	\$7,503	Other	F1
13878 827-6067	13878 827-6067	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 3 Years	\$12,505	Each	10%	\$11,254	Other	F1
13878 827-6068	13878 827-6068	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 4 Years	\$16,673	Each	10%	\$15,006	Other	F1
13878 827-6069	13878 827-6069	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 5 Years	\$20,842	Each	10%	\$18,757	Other	F1
13878 827-6070	13878 827-6070	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 1 Year	\$8,337	Each	10%	\$7,503	Other	F1
13878 827-6071	13878 827-6071	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 2 Years	\$16,673	Each	10%	\$15,006	Other	F1
13878 827-6072	13878 827-6072	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 3 Years	\$25,010	Each	10%	\$22,509	Other	F1
13878 827-6073	13878 827-6073	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 4 Years	\$33,346	Each	10%	\$30,012	Other	F1
13878 827-6074	13878 827-6074	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 5 Years	\$41,683	Each	10%	\$37,515	Other	F1
13878 827-6075	13878 827-6075	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 1 Year	\$120	Each	10%	\$108	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed (REQUIRED) use drop-down	
13878 827-6076	13878 827-6076	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 2 Years	\$240	Each	10%	\$216	Other	F1	
13878 827-6077	13878 827-6077	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 3 Years	\$360	Each	10%	\$324	Other	F1	
13878 827-6078	13878 827-6078	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 4 Years	\$480	Each	10%	\$432	Other	F1	
13878 827-6079	13878 827-6079	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 5 Years	\$600	Each	10%	\$540	Other	F1	
13878 827-6080	13878 827-6080	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 1 Year	\$5,002	Each	10%	\$4,502	Other	F1	
13878 827-6081	13878 827-6081	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 2 Years	\$10,004	Each	10%	\$9,004	Other	F1	
13878 827-6082	13878 827-6082	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 3 Years	\$15,006	Each	10%	\$13,505	Other	F1	
13878 827-6083	13878 827-6083	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 4 Years	\$20,008	Each	10%	\$18,007	Other	F1	
13878 827-6084	13878 827-6084	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 5 Years	\$25,010	Each	10%	\$22,509	Other	F1	
13878 827-6085	13878 827-6085	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 1 Year	\$10,004	Each	10%	\$9,004	Other	F1	
13878 827-6086	13878 827-6086	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 2 Years	\$20,008	Each	10%	\$18,007	Other	F1	
13878 827-6087	13878 827-6087	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 3 Years	\$30,012	Each	10%	\$27,011	Other	F1	
13878 827-6088	13878 827-6088	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 4 Years	\$40,016	Each	10%	\$36,014	Other	F1	
13878 827-6089	13878 827-6089	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 5 Years	\$50,020	Each	10%	\$45,018	Other	F1	
13878 827-6090	13878 827-6090	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 1 Year	\$130	Each	10%	\$117	Other	F1	
13878 827-6091	13878 827-6091	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 2 Years	\$260	Each	10%	\$234	Other	F1	
13878 827-6092	13878 827-6092	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 3 Years	\$390	Each	10%	\$351	Other	F1	
13878 827-6093	13878 827-6093	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 4 Years	\$520	Each	10%	\$468	Other	F1	
13878 827-6094	13878 827-6094	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 5 Years	\$650	Each	10%	\$585	Other	F1	
13878 827-6095	13878 827-6095	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 1 Year	\$5,419	Each	10%	\$4,877	Other	F1	
13878 827-6096	13878 827-6096	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 2 Years	\$10,838	Each	10%	\$9,754	Other	F1	
13878 827-6097	13878 827-6097	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 3 Years	\$16,256	Each	10%	\$14,631	Other	F1	
13878 827-6098	13878 827-6098	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 4 Years	\$21,675	Each	10%	\$19,508	Other	F1	
13878 827-6099	13878 827-6099	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdOn 5 Years	\$27,094	Each	10%	\$24,385	Other	F1	
13878 827-6100	13878 827-6100	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 1 Year	\$10,838	Each	10%	\$9,754	Other	F1	
13878 827-6101	13878 827-6101	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 2 Years	\$21,675	Each	10%	\$19,508	Other	F1	
13878 827-6102	13878 827-6102	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 3 Years	\$32,513	Each	10%	\$29,261	Other	F1	
13878 827-6103	13878 827-6103	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 4 Years	\$43,350	Each	10%	\$39,015	Other	F1	
13878 827-6104	13878 827-6104	Data Protection Appliances	ProSupport Plus Next Business Day HDD15X8TB CptyPackAdOn 5 Years	\$54,188	Each	10%	\$48,769	Other	F1	
13878 827-6105	13878 827-6105	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 1 Year	\$140	Each	10%	\$126	Other	F1	
13878 827-6106	13878 827-6106	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 2	\$280	Each	10%	\$252	Other	F1	
13878 827-6107	13878 827-6107	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 3	\$420	Each	10%	\$378	Other	F1	
13878 827-6108	13878 827-6108	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 4	\$560	Each	10%	\$504	Other	F1	
13878 827-6109	13878 827-6109	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 5	\$700	Each	10%	\$630	Other	F1	
13878 827-6110	13878 827-6110	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 1 Year	\$5,836	Each	10%	\$5,252	Other	F1	
13878 827-6111	13878 827-6111	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 2 Years	\$11,671	Each	10%	\$10,504	Other	F1	
13878 827-6112	13878 827-6112	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 3 Years	\$17,507	Each	10%	\$15,756	Other	F1	
13878 827-6113	13878 827-6113	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 4 Years	\$23,342	Each	10%	\$21,008	Other	F1	
13878 827-6114	13878 827-6114	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdOn 5 Years	\$29,178	Each	10%	\$26,260	Other	F1	
13878 827-6115	13878 827-6115	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 1 Year	\$11,671	Each	10%	\$10,504	Other	F1	
13878 827-6116	13878 827-6116	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 2 Years	\$23,342	Each	10%	\$21,008	Other	F1	
13878 827-6117	13878 827-6117	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 3 Years	\$35,014	Each	10%	\$31,512	Other	F1	
13878 827-6118	13878 827-6118	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 4 Years	\$46,686	Each	10%	\$42,016	Other	F1	
13878 827-6119	13878 827-6119	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdOn 5 Years	\$58,358	Each	10%	\$52,521	Other	F1	
13878 827-6120	13878 827-6120	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$1,620	Each	10%	\$1,458	Other	F1	
13878 827-6121	13878 827-6121	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$3,240	Each	10%	\$2,916	Other	F1	
13878 827-6122	13878 827-6122	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$4,860	Each	10%	\$4,374	Other	F1	
13878 827-6123	13878 827-6123	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$6,480	Each	10%	\$5,832	Other	F1	
13878 827-6124	13878 827-6124	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$8,100	Each	10%	\$7,290	Other	F1	
13878 827-6125	13878 827-6125	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 1	\$1,944	Each	10%	\$1,750	Other	F1	
13878 827-6126	13878 827-6126	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 2	\$3,888	Each	10%	\$3,499	Other	F1	
13878 827-6127	13878 827-6127	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 3	\$5,832	Each	10%	\$5,249	Other	F1	
13878 827-6128	13878 827-6128	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 4	\$7,776	Each	10%	\$6,998	Other	F1	
13878 827-6129	13878 827-6129	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 5	\$9,720	Each	10%	\$8,748	Other	F1	
13878 827-6130	13878 827-6130	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$2,106	Each	10%	\$1,895	Other	F1	
13878 827-6131	13878 827-6131	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$4,212	Each	10%	\$3,791	Other	F1	
13878 827-6132	13878 827-6132	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$6,318	Each	10%	\$5,686	Other	F1	
13878 827-6133	13878 827-6133	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$8,424	Each	10%	\$7,582	Other	F1	
13878 827-6134	13878 827-6134	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$10,530	Each	10%	\$9,477	Other	F1	
13878 827-6135	13878 827-6135	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$2,268	Each	10%	\$2,041	Other	F1	
13878 827-6136	13878 827-6136	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$4,536	Each	10%	\$4,082	Other	F1	
13878 827-6137	13878 827-6137	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$6,804	Each	10%	\$6,124	Other	F1	
13878 827-6138	13878 827-6138	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$9,072	Each	10%	\$8,165	Other	F1	
13878 827-6139	13878 827-6139	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$11,340	Each	10%	\$10,206	Other	F1	
13878 827-6140	13878 827-6140	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6141	13878 827-6141	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6142	13878 827-6142	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6143	13878 827-6143	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6144	13878 827-6144	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6145	13878 827-6145	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6146	13878 827-6146	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6147	13878 827-6147	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6148	13878 827-6148	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6149	13878 827-6149	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6150	13878 827-6150	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6151	13878 827-6151	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	
13878 827-6152	13878 827-6152	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1	









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13878 838-2852	13878 838-2852	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13878 838-2853	13878 838-2853	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13878 838-2854	13878 838-2854	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13878 838-2855	13878 838-2855	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13878 838-2856	13878 838-2856	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13878 838-2857	13878 838-2857	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13878 838-2858	13878 838-2858	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13878 838-2859	13878 838-2859	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13878 838-2860	13878 838-2860	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13878 838-2861	13878 838-2861	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2862	13878 838-2862	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2863	13878 838-2863	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2864	13878 838-2864	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2865	13878 838-2865	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2866	13878 838-2866	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2867	13878 838-2867	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2868	13878 838-2868	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2869	13878 838-2869	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2870	13878 838-2870	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2871	13878 838-2871	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2872	13878 838-2872	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$16	Each	10%	\$14	Other	F1
13878 838-2873	13878 838-2873	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$32	Each	10%	\$29	Other	F1
13878 838-2874	13878 838-2874	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$48	Each	10%	\$43	Other	F1
13878 838-2875	13878 838-2875	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$64	Each	10%	\$58	Other	F1
13878 838-2876	13878 838-2876	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1
13878 838-2877	13878 838-2877	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$18	Each	10%	\$16	Other	F1
13878 838-2878	13878 838-2878	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$36	Each	10%	\$32	Other	F1
13878 838-2879	13878 838-2879	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$54	Each	10%	\$49	Other	F1
13878 838-2880	13878 838-2880	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$72	Each	10%	\$65	Other	F1
13878 838-2881	13878 838-2881	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$90	Each	10%	\$81	Other	F1
13878 838-2882	13878 838-2882	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$19	Each	10%	\$17	Other	F1
13878 838-2883	13878 838-2883	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$38	Each	10%	\$34	Other	F1
13878 838-2884	13878 838-2884	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$57	Each	10%	\$51	Other	F1
13878 838-2885	13878 838-2885	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$76	Each	10%	\$68	Other	F1
13878 838-2886	13878 838-2886	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$95	Each	10%	\$86	Other	F1
13878 838-2887	13878 838-2887	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$20	Each	10%	\$18	Other	F1
13878 838-2888	13878 838-2888	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$40	Each	10%	\$36	Other	F1
13878 838-2889	13878 838-2889	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$60	Each	10%	\$54	Other	F1
13878 838-2890	13878 838-2890	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1
13878 838-2891	13878 838-2891	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$100	Each	10%	\$90	Other	F1
13878 838-2892	13878 838-2892	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2893	13878 838-2893	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2894	13878 838-2894	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2895	13878 838-2895	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2896	13878 838-2896	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2897	13878 838-2897	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2898	13878 838-2898	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2899	13878 838-2899	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2900	13878 838-2900	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2901	13878 838-2901	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2902	13878 838-2902	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13878 838-2903	13878 838-2903	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13878 838-2904	13878 838-2904	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13878 838-2905	13878 838-2905	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13878 838-2906	13878 838-2906	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13878 838-2907	13878 838-2907	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2908	13878 838-2908	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2909	13878 838-2909	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2910	13878 838-2910	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-2911	13878 838-2911	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13878 838-5800	13878 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR - Requires ProDeploy	\$3,700	Each	10%	\$3,402	Other	F1
13878 838-5802	13878 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR - Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1
13878 844-0713	13878 844-0713	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$12,000	Each	10%	\$10,800	Other	F1
13878 844-0714	13878 844-0714	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$12,000	Each	10%	\$10,800	Other	F1
13878 844-0715	13878 844-0715	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$14,000	Each	10%	\$12,600	Other	F1
13878 844-0716	13878 844-0716	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
13878 844-0717	13878 844-0717	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$2,000	Each	10%	\$1,800	Other	F1
13878 844-0718	13878 844-0718	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$4,000	Each	10%	\$3,600	Other	F1
13878 844-0719	13878 844-0719	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$6,000	Each	10%	\$5,400	Other	F1
13878 844-0720	13878 844-0720	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$8,000	Each	10%	\$7,200	Other	F1
13878 844-0721	13878 844-0721	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$10,000	Each	10%	\$9,000	Other	F1
13878 844-0722	13878 844-0722	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$14,000	Each	10%	\$12,600	Other	F1
13878 844-0723	13878 844-0723	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13878 844-0724	13878 844-0724	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
13878 844-0725	13878 844-0725	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
13878 844-0728	13878 844-0728	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
13878 847-6365	13878 847-6365	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$14,400	Each	10%	\$12,960	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13878 847-6366	13878 847-6366	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$14,400	Each	10%	\$12,960	Other	F1	
13878 847-6367	13878 847-6367	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$16,800	Each	10%	\$15,120	Other	F1	
13878 847-6368	13878 847-6368	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$7,200	Each	10%	\$6,480	Other	F1	
13878 847-6369	13878 847-6369	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$2,400	Each	10%	\$2,160	Other	F1	
13878 847-6370	13878 847-6370	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$4,800	Each	10%	\$4,320	Other	F1	
13878 847-6371	13878 847-6371	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$7,200	Each	10%	\$6,480	Other	F1	
13878 847-6372	13878 847-6372	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$9,600	Each	10%	\$8,640	Other	F1	
13878 847-6373	13878 847-6373	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$12,000	Each	10%	\$10,800	Other	F1	
13878 847-6374	13878 847-6374	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$16,800	Each	10%	\$15,120	Other	F1	
13878 847-6375	13878 847-6375	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
13878 847-6376	13878 847-6376	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$9,600	Each	10%	\$8,640	Other	F1	
13878 847-6377	13878 847-6377	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$12,000	Each	10%	\$10,800	Other	F1	
13878 847-6378	13878 847-6378	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13878 929-3709	13878 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13878 935-6720	13878 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13878 951-2015	13878 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13878 955-9041	13878 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13878 975-3461	13878 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13878 984-3267	13878 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1	
13878 989-3439	13878 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13878 992-6149	13878 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13878 995-8131	13878 995-8131	Data Protection Appliances	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
13879 007-1527	13879 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13879 009-4364	13879 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13879 009-4877	13879 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13879 460-5909	13879 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13879 460-8531	13879 460-8531	Data Protection Appliances	OCONUS Delivery - Power Vault	\$168	Each	10%	\$151	Other	F1	
13879 460-9052	13879 460-9052	Data Protection Appliances	Dell E-Corn will help you build/internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13879 460-9900	13879 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13879 461-0497	13879 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13879 468-8025	13879 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
13879 468-8026	13879 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
13879 468-8027	13879 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
13879 468-8028	13879 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
13879 468-8029	13879 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13879 806-7308	13879 806-7308	Data Protection Appliances	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13879 812-4005	13879 812-4005	Data Protection Appliances	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13879 812-4008	13879 812-4008	Data Protection Appliances	ProDeploy Plus Training Credits 400 Redeem at education.dellemc.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1	
13879 812-4010	13879 812-4010	Data Protection Appliances	ProDeploy Plus Training Credits 100 Redeem at education.dellemc.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1	
13879 812-4037	13879 812-4037	Data Protection Appliances	ProDeploy Plus Training Credits 500 Redeem at education.dellemc.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
13879 821-9266	13879 821-9266	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries	\$1,634	Each	10%	\$1,470	Other	F1	
13879 821-9267	13879 821-9267	Data Protection Appliances	ProDeploy Dell EMC Data Domain with IBM iSeries Deployment Verification	\$95	Each	10%	\$86	Other	F1	
13879 821-9268	13879 821-9268	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library	\$2,535	Each	10%	\$2,282	Other	F1	
13879 821-9269	13879 821-9269	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$172	Each	10%	\$155	Other	F1	
13879 821-9270	13879 821-9270	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost	\$9,907	Each	10%	\$8,916	Other	F1	
13879 821-9271	13879 821-9271	Data Protection Appliances	ProDeploy Plus Dell EMC Avamar with Data Domain Boost Deployment Verification	\$403	Each	10%	\$363	Other	F1	
13879 821-9272	13879 821-9272	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost	\$7,330	Each	10%	\$6,597	Other	F1	
13879 821-9273	13879 821-9273	Data Protection Appliances	ProDeploy Dell EMC Avamar with Data Domain Boost Deployment Verification	\$304	Each	10%	\$274	Other	F1	
13879 821-9274	13879 821-9274	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library	\$1,302	Each	10%	\$1,171	Other	F1	
13879 821-9275	13879 821-9275	Data Protection Appliances	ProDeploy Dell EMC Data Domain Virtual Tape Library Deployment Verification	\$176	Each	10%	\$158	Other	F1	
13879 821-9276	13879 821-9276	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications	\$3,828	Each	10%	\$3,446	Other	F1	
13879 821-9277	13879 821-9277	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications Deployment	\$239	Each	10%	\$215	Other	F1	
13879 821-9278	13879 821-9278	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications	\$3,341	Each	10%	\$3,007	Other	F1	
13879 821-9279	13879 821-9279	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications Deployment	\$209	Each	10%	\$188	Other	F1	
13879 821-9282	13879 821-9282	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU	\$8,869	Each	10%	\$7,982	Other	F1	
13879 821-9283	13879 821-9283	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost with Symantec NBU Deployment	\$380	Each	10%	\$342	Other	F1	
13879 821-9284	13879 821-9284	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries	\$3,062	Each	10%	\$2,756	Other	F1	
13879 821-9285	13879 821-9285	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with IBM iSeries Deployment Verification	\$122	Each	10%	\$110	Other	F1	
13879 821-9286	13879 821-9286	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,967	Each	10%	\$1,770	Other	F1	
13879 821-9287	13879 821-9287	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%	\$155	Other	F1	
13879 821-9288	13879 821-9288	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,705	Each	10%	\$3,362	Other	F1	
13879 821-9289	13879 821-9289	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier Deployment Verification	\$301	Each	10%	\$270	Other	F1	
13879 821-9290	13879 821-9290	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration	\$3,705	Each	10%	\$3,335	Other	F1	
13879 821-9291	13879 821-9291	Data Protection Appliances	ProDeploy Dell EMC Data Domain Management Center Configuration Deployment	\$323	Each	10%	\$291	Other	F1	
13879 821-9292	13879 821-9292	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications	\$2,729	Each	10%	\$2,456	Other	F1	
13879 821-9293	13879 821-9293	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications Deployment Verification	\$191	Each	10%	\$172	Other	F1	
13879 821-9294	13879 821-9294	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications	\$2,376	Each	10%	\$2,138	Other	F1	
13879 821-9295	13879 821-9295	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications Deployment Verification	\$208	Each	10%	\$187	Other	F1	
13879 821-9296	13879 821-9296	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability	\$8,152	Each	10%	\$7,337	Other	F1	
13879 821-9297	13879 821-9297	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain with High Availability Deployment Verification	\$418	Each	10%	\$376	Other	F1	
13879 821-9298	13879 821-9298	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability	\$4,419	Each	10%	\$3,977	Other	F1	
13879 821-9299	13879 821-9299	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration	\$6,751	Each	10%	\$6,075	Other	F1	
13879 821-9300	13879 821-9300	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Management Center Configuration Deployment	\$503	Each	10%	\$452	Other	F1	
13879 821-9301	13879 821-9301	Data Protection Appliances	ProDeploy Dell EMC Data Domain with High Availability Deployment Verification	\$302	Each	10%	\$272	Other	F1	
13879 822-3179	13879 822-3179	Data Protection Appliances	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13879 823-9276	13879 823-9276	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1	
13879 823-9284	13879 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13879 823-9285	13879 823-9285	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1	
13879 825-8623	13879 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13879 825-8624	13879 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13879 827-4637	13879 827-4637	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain 6XXX 9XXX	\$6,337	Each	10%	\$5,703	Other	F1	
13879 827-4638	13879 827-4638	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain 6XXX 9XXX Deployment Verification	\$147	Each	10%	\$132	Other	F1	
13879 827-4639	13879 827-4639	Data Protection Appliances	ProDeploy for PowerProtect Data Domain 6XXX 9XXX Deployment Verification	\$200	Each	10%	\$180	Other	F1	
13879 827-4640	13879 827-4640	Data Protection Appliances	ProDeploy for PowerProtect Data Domain 6XXX 9XXX	\$4,552	Each	10%	\$4,096	Other	F1	
13879 827-4641	13879 827-4641	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain System Controller Upgrade	\$3,677	Each	10%	\$3,309	Other	F1	
13879 827-4642	13879 827-4642	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain System Controller Upgrade Deployment	\$143	Each	10%	\$129	Other	F1	
13879 827-4643	13879 827-4643	Data Protection Appliances	ProDeploy for PowerProtect Data Domain System Controller Upgrade Deployment	\$153	Each	10%	\$138	Other	F1	
13879 827-4644	13879 827-4644	Data Protection Appliances	ProDeploy for PowerProtect Data Domain System Controller Upgrade	\$2,367	Each	10%	\$2,130	Other	F1	
13879 827-4645	13879 827-4645	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain Configure and Code Upgrade	\$1,807	Each	10%	\$1,626	Other	F1	
13879 827-4646	13879 827-4646	Data Protection Appliances	ProDeploy Plus for PowerProtect Data Domain Configure and Code Upgrade	\$141	Each	10%	\$127	Other	F1	
13879 827-4647	13879 827-4647	Data Protection Appliances	ProDeploy for PowerProtect Data Domain Configure and Code Upgrade Deployment	\$215	Each	10%	\$193	Other	F1	
13879 827-4648	13879 827-4648	Data Protection Appliances	ProDeploy for PowerProtect Data Domain Configure and Code Upgrade	\$1,225	Each	10%	\$1,103	Other	F1	
13879 827-4950	13879 827-4950	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
13879 827-4951	13879 827-4951	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1	
13879 827-4954	13879 827-4954	Data Protection Appliances	Keep Your Components 1 Year	\$34,000	Each	10%	\$30,600	Other	F1	
13879 827-4955	13879 827-4955	Data Protection Appliances	Keep Your Components 2 Years	\$68,000	Each	10%	\$61,200	Other	F1	
13879 827-4956	13879 827-4956	Data Protection Appliances	Keep Your Components 3 Years	\$102,000	Each	10%	\$91,800	Other	F1	
13879 827-4957	13879 827-4957	Data Protection Appliances	Keep Your Components 4 Years	\$136,000	Each	10%	\$122,400	Other	F1	
13879 827-4958	13879 827-4958	Data Protection Appliances	Keep Your Components 5 Years	\$170,000	Each	10%	\$153,000	Other	F1	
13879 827-4961	13879 827-4961	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$17,000	Each	10%	\$15,300	Other	F1	
13879 827-4962	13879 827-4962	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$34,000	Each	10%	\$30,600	Other	F1	
13879 827-4963	13879 827-4963	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$51,000	Each	10%	\$45,900	Other	F1	
13879 827-4964	13879 827-4964	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$68,000	Each	10%	\$61,200	Other	F1	
13879 827-4965	13879 827-4965	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$85,000	Each	10%	\$76,500	Other	F1	
13879 827-4966	13879 827-4966	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$3,149	Each	10%	\$2,834	Other	F1	
13879 827-4967	13879 827-4967	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$33,072	Each	10%	\$29,765	Other	F1	
13879 827-4968	13879 827-4968	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$65,966	Each	10%	\$59,369	Other	F1	
13879 827-4969	13879 827-4969	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$107,696	Each	10%	\$96,926	Other	F1	
13879 827-4970	13879 827-4970	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$146,972	Each	10%	\$132,275	Other	F1	
13879 827-4973	13879 827-4973	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$38,028	Each	10%	\$34,225	Other	F1	
13879 827-4974	13879 827-4974	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$46,133	Each	10%	\$41,520	Other	F1	
13879 827-4975	13879 827-4975	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$54,415	Each	10%	\$48,974	Other	F1	
13879 827-4976	13879 827-4976	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$53,862	Each	10%	\$48,476	Other	F1	
13879 827-4977	13879 827-4977	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$55,763	Each	10%	\$50,187	Other	F1	
13879 827-4980	13879 827-4980	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$29,361	Each	10%	\$26,425	Other	F1	
13879 827-4981	13879 827-4981	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$41,257	Each	10%	\$37,131	Other	F1	
13879 827-4982	13879 827-4982	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$84,718	Each	10%	\$76,246	Other	F1	
13879 827-4983	13879 827-4983	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$135,221	Each	10%	\$121,699	Other	F1	
13879 827-4984	13879 827-4984	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$183,646	Each	10%	\$165,281	Other	F1	
13879 827-4987	13879 827-4987	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$20,051	Each	10%	\$18,046	Other	F1	
13879 827-4988	13879 827-4988	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$28,306	Each	10%	\$25,385	Other	F1	
13879 827-4989	13879 827-4989	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$34,157	Each	10%	\$30,741	Other	F1	
13879 827-4990	13879 827-4990	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$33,067	Each	10%	\$29,760	Other	F1	
13879 827-4991	13879 827-4991	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$34,054	Each	10%	\$30,649	Other	F1	
13879 827-4994	13879 827-4994	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$3,066	Each	10%	\$2,759	Other	F1	
13879 827-4995	13879 827-4995	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$33,863	Each	10%	\$30,477	Other	F1	
13879 827-4996	13879 827-4996	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$69,446	Each	10%	\$62,501	Other	F1	
13879 827-4997	13879 827-4997	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$117,800	Each	10%	\$106,020	Other	F1	
13879 827-4998	13879 827-4998	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$164,063	Each	10%	\$147,657	Other	F1	
13879 827-5001	13879 827-5001	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$50,464	Each	10%	\$45,418	Other	F1	
13879 827-5002	13879 827-5002	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$70,131	Each	10%	\$63,118	Other	F1	
13879 827-5003	13879 827-5003	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$88,078	Each	10%	\$79,270	Other	F1	
13879 827-5004	13879 827-5004	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$93,253	Each	10%	\$83,928	Other	F1	
13879 827-5005	13879 827-5005	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$100,520	Each	10%	\$90,468	Other	F1	
13879 827-5008	13879 827-5008	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$29,856	Each	10%	\$26,870	Other	F1	
13879 827-5009	13879 827-5009	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$42,400	Each	10%	\$38,160	Other	F1	
13879 827-5010	13879 827-5010	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$86,330	Each	10%	\$77,497	Other	F1	
13879 827-5011	13879 827-5011	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$144,719	Each	10%	\$130,247	Other	F1	
13879 827-5012	13879 827-5012	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$198,841	Each	10%	\$178,957	Other	F1	
13879 827-5015	13879 827-5015	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$27,792	Each	10%	\$25,013	Other	F1	
13879 827-5016	13879 827-5016	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$43,039	Each	10%	\$38,735	Other	F1	
13879 827-5017	13879 827-5017	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$54,757	Each	10%	\$49,281	Other	F1	
13879 827-5018	13879 827-5018	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$56,015	Each	10%	\$50,414	Other	F1	
13879 827-5019	13879 827-5019	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$59,541	Each	10%	\$53,587	Other	F1	
13879 827-6057	13879 827-6057	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts DD3-84TB	\$6	Each	10%	\$5	Other	F1	
13879 827-6058	13879 827-6058	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X4TB	\$27	Each	10%	\$25	Other	F1	
13879 827-6059	13879 827-6059	Data Protection Appliances	Basic Hardware Warranty Repair: 5x10 HW-Only 5x10 NBDParts HDD 15X8TB	\$55	Each	10%	\$49	Other	F1	
13879 827-6060	13879 827-6060	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 1 Year	\$100	Each	10%	\$90	Other	F1	
13879 827-6061	13879 827-6061	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 2 Years	\$200	Each	10%	\$180	Other	F1	
13879 827-6062	13879 827-6062	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 3 Years	\$300	Each	10%	\$270	Other	F1	
13879 827-6063	13879 827-6063	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 4 Years	\$400	Each	10%	\$360	Other	F1	
13879 827-6064	13879 827-6064	Data Protection Appliances	ProSupport Next Business Day DD 3-84TB external Cache SSDAdd-On 5 Years	\$500	Each	10%	\$450	Other	F1	
13879 827-6065	13879 827-6065	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 1 Year	\$4,168	Each	10%	\$3,751	Other	F1	
13879 827-6066	13879 827-6066	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 2 Years	\$8,337	Each	10%	\$7,503	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	
13879 827-6067	13879 827-6067	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 3 Years	\$12,505	Each	10%	\$11,254	Other	F1
13879 827-6068	13879 827-6068	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 4 Years	\$16,673	Each	10%	\$15,006	Other	F1
13879 827-6069	13879 827-6069	Data Protection Appliances	ProSupport Next Business Day HDD 15X4TB CptyPackAdd-On 5 Years	\$20,842	Each	10%	\$18,757	Other	F1
13879 827-6070	13879 827-6070	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 1 Year	\$8,337	Each	10%	\$7,503	Other	F1
13879 827-6071	13879 827-6071	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 2 Years	\$16,673	Each	10%	\$15,006	Other	F1
13879 827-6072	13879 827-6072	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 3 Years	\$25,010	Each	10%	\$22,509	Other	F1
13879 827-6073	13879 827-6073	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 4 Years	\$33,346	Each	10%	\$30,012	Other	F1
13879 827-6074	13879 827-6074	Data Protection Appliances	ProSupport Next Business Day HDD 15X8TB CptyPackAdd-On 5 Years	\$41,683	Each	10%	\$37,515	Other	F1
13879 827-6075	13879 827-6075	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 1 Year	\$120	Each	10%	\$108	Other	F1
13879 827-6076	13879 827-6076	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 2 Years	\$240	Each	10%	\$216	Other	F1
13879 827-6077	13879 827-6077	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 3 Years	\$360	Each	10%	\$324	Other	F1
13879 827-6078	13879 827-6078	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 4 Years	\$480	Each	10%	\$432	Other	F1
13879 827-6079	13879 827-6079	Data Protection Appliances	ProSupport and Mission Critical 4 Hour DD 3-84TB external Cache SSDAdd-On 5 Years	\$600	Each	10%	\$540	Other	F1
13879 827-6080	13879 827-6080	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 1 Year	\$5,002	Each	10%	\$4,502	Other	F1
13879 827-6081	13879 827-6081	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 2 Years	\$10,004	Each	10%	\$9,004	Other	F1
13879 827-6082	13879 827-6082	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 3 Years	\$15,006	Each	10%	\$13,505	Other	F1
13879 827-6083	13879 827-6083	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 4 Years	\$20,008	Each	10%	\$18,007	Other	F1
13879 827-6084	13879 827-6084	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 5 Years	\$25,010	Each	10%	\$22,509	Other	F1
13879 827-6085	13879 827-6085	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 1 Year	\$10,004	Each	10%	\$9,004	Other	F1
13879 827-6086	13879 827-6086	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 2 Years	\$20,008	Each	10%	\$18,007	Other	F1
13879 827-6087	13879 827-6087	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 3 Years	\$30,012	Each	10%	\$27,011	Other	F1
13879 827-6088	13879 827-6088	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 4 Years	\$40,016	Each	10%	\$36,014	Other	F1
13879 827-6089	13879 827-6089	Data Protection Appliances	ProSupport and Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 5 Years	\$50,020	Each	10%	\$45,018	Other	F1
13879 827-6090	13879 827-6090	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 1 Year	\$130	Each	10%	\$117	Other	F1
13879 827-6091	13879 827-6091	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 2 Years	\$260	Each	10%	\$234	Other	F1
13879 827-6092	13879 827-6092	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 3 Years	\$390	Each	10%	\$351	Other	F1
13879 827-6093	13879 827-6093	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 4 Years	\$520	Each	10%	\$468	Other	F1
13879 827-6094	13879 827-6094	Data Protection Appliances	ProSupport Plus Next Business Day DD 3-84TB external Cache SSD Add-On 5 Years	\$650	Each	10%	\$585	Other	F1
13879 827-6095	13879 827-6095	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdd-On 1 Year	\$5,419	Each	10%	\$4,877	Other	F1
13879 827-6096	13879 827-6096	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdd-On 2 Years	\$10,838	Each	10%	\$9,754	Other	F1
13879 827-6097	13879 827-6097	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdd-On 3 Years	\$16,256	Each	10%	\$14,631	Other	F1
13879 827-6098	13879 827-6098	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdd-On 4 Years	\$21,675	Each	10%	\$19,508	Other	F1
13879 827-6099	13879 827-6099	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X4TB CptyPackAdd-On 5 Years	\$27,094	Each	10%	\$24,385	Other	F1
13879 827-6100	13879 827-6100	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X8TB CptyPackAdd-On 1 Year	\$10,838	Each	10%	\$9,754	Other	F1
13879 827-6101	13879 827-6101	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X8TB CptyPackAdd-On 2 Years	\$21,675	Each	10%	\$19,508	Other	F1
13879 827-6102	13879 827-6102	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X8TB CptyPackAdd-On 3 Years	\$32,513	Each	10%	\$29,261	Other	F1
13879 827-6103	13879 827-6103	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X8TB CptyPackAdd-On 4 Years	\$43,350	Each	10%	\$39,015	Other	F1
13879 827-6104	13879 827-6104	Data Protection Appliances	ProSupport Plus Next Business Day HDD 15X8TB CptyPackAdd-On 5 Years	\$54,188	Each	10%	\$48,769	Other	F1
13879 827-6105	13879 827-6105	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 1 Year	\$140	Each	10%	\$126	Other	F1
13879 827-6106	13879 827-6106	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 2	\$280	Each	10%	\$252	Other	F1
13879 827-6107	13879 827-6107	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 3	\$420	Each	10%	\$378	Other	F1
13879 827-6108	13879 827-6108	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 4	\$560	Each	10%	\$504	Other	F1
13879 827-6109	13879 827-6109	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour DD 3-84TB external Cache SSD Add-On 5	\$700	Each	10%	\$630	Other	F1
13879 827-6110	13879 827-6110	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 1 Year	\$6,836	Each	10%	\$6,152	Other	F1
13879 827-6111	13879 827-6111	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 2 Years	\$11,671	Each	10%	\$10,504	Other	F1
13879 827-6112	13879 827-6112	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 3 Years	\$17,507	Each	10%	\$15,756	Other	F1
13879 827-6113	13879 827-6113	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 4 Years	\$23,342	Each	10%	\$21,008	Other	F1
13879 827-6114	13879 827-6114	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X4TB CptyPackAdd-On 5 Years	\$29,178	Each	10%	\$26,260	Other	F1
13879 827-6115	13879 827-6115	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 1 Year	\$11,671	Each	10%	\$10,504	Other	F1
13879 827-6116	13879 827-6116	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 2 Years	\$23,342	Each	10%	\$21,008	Other	F1
13879 827-6117	13879 827-6117	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 3 Years	\$35,014	Each	10%	\$31,512	Other	F1
13879 827-6118	13879 827-6118	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 4 Years	\$46,685	Each	10%	\$42,016	Other	F1
13879 827-6119	13879 827-6119	Data Protection Appliances	ProSupport Plus Mission Critical 4 Hour HDD 15X8TB CptyPackAdd-On 5 Years	\$58,356	Each	10%	\$52,521	Other	F1
13879 827-6120	13879 827-6120	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$1,620	Each	10%	\$1,458	Other	F1
13879 827-6121	13879 827-6121	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$3,240	Each	10%	\$2,916	Other	F1
13879 827-6122	13879 827-6122	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$4,860	Each	10%	\$4,374	Other	F1
13879 827-6123	13879 827-6123	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$6,480	Each	10%	\$5,832	Other	F1
13879 827-6124	13879 827-6124	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$8,100	Each	10%	\$7,290	Other	F1
13879 827-6125	13879 827-6125	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 1	\$1,944	Each	10%	\$1,750	Other	F1
13879 827-6126	13879 827-6126	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 2	\$3,888	Each	10%	\$3,498	Other	F1
13879 827-6127	13879 827-6127	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 3	\$5,832	Each	10%	\$5,249	Other	F1
13879 827-6128	13879 827-6128	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 4	\$7,776	Each	10%	\$6,998	Other	F1
13879 827-6129	13879 827-6129	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 5	\$9,720	Each	10%	\$8,748	Other	F1
13879 827-6130	13879 827-6130	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$2,106	Each	10%	\$1,895	Other	F1
13879 827-6131	13879 827-6131	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$4,212	Each	10%	\$3,791	Other	F1
13879 827-6132	13879 827-6132	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$6,318	Each	10%	\$5,686	Other	F1
13879 827-6133	13879 827-6133	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$8,424	Each	10%	\$7,582	Other	F1
13879 827-6134	13879 827-6134	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$10,530	Each	10%	\$9,477	Other	F1
13879 827-6135	13879 827-6135	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$2,268	Each	10%	\$2,041	Other	F1
13879 827-6136	13879 827-6136	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$4,536	Each	10%	\$4,082	Other	F1
13879 827-6137	13879 827-6137	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$6,804	Each	10%	\$6,124	Other	F1
13879 827-6138	13879 827-6138	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$9,072	Each	10%	\$8,165	Other	F1
13879 827-6139	13879 827-6139	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$11,340	Each	10%	\$10,206	Other	F1
13879 827-6140	13879 827-6140	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13879 827-6141	13879 827-6141	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13879 827-6142	13879 827-6142	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13879 827-6143	13879 827-6143	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13879 838-2843	13879 838-2843	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$29	Each	10%	\$26	Other	F1
13879 838-2844	13879 838-2844	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$43	Each	10%	\$38	Other	F1
13879 838-2845	13879 838-2845	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$57	Each	10%	\$51	Other	F1
13879 838-2846	13879 838-2846	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$71	Each	10%	\$64	Other	F1
13879 838-2847	13879 838-2847	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$15	Each	10%	\$14	Other	F1
13879 838-2848	13879 838-2848	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$30	Each	10%	\$27	Other	F1
13879 838-2849	13879 838-2849	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$45	Each	10%	\$41	Other	F1
13879 838-2850	13879 838-2850	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$60	Each	10%	\$54	Other	F1
13879 838-2851	13879 838-2851	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$75	Each	10%	\$68	Other	F1
13879 838-2852	13879 838-2852	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2853	13879 838-2853	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2854	13879 838-2854	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2855	13879 838-2855	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2856	13879 838-2856	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2857	13879 838-2857	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2858	13879 838-2858	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2859	13879 838-2859	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2860	13879 838-2860	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2861	13879 838-2861	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract-	\$0	Each	10%	\$0	Other	F1
13879 838-2862	13879 838-2862	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2863	13879 838-2863	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2864	13879 838-2864	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2865	13879 838-2865	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2866	13879 838-2866	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2867	13879 838-2867	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2868	13879 838-2868	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2869	13879 838-2869	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2870	13879 838-2870	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2871	13879 838-2871	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2872	13879 838-2872	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$16	Each	10%	\$14	Other	F1
13879 838-2873	13879 838-2873	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$32	Each	10%	\$29	Other	F1
13879 838-2874	13879 838-2874	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$48	Each	10%	\$43	Other	F1
13879 838-2875	13879 838-2875	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$64	Each	10%	\$58	Other	F1
13879 838-2876	13879 838-2876	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1
13879 838-2877	13879 838-2877	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$18	Each	10%	\$16	Other	F1
13879 838-2878	13879 838-2878	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$36	Each	10%	\$32	Other	F1
13879 838-2879	13879 838-2879	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$54	Each	10%	\$49	Other	F1
13879 838-2880	13879 838-2880	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$72	Each	10%	\$65	Other	F1
13879 838-2881	13879 838-2881	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$90	Each	10%	\$81	Other	F1
13879 838-2882	13879 838-2882	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$19	Each	10%	\$17	Other	F1
13879 838-2883	13879 838-2883	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$38	Each	10%	\$34	Other	F1
13879 838-2884	13879 838-2884	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$57	Each	10%	\$51	Other	F1
13879 838-2885	13879 838-2885	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$76	Each	10%	\$68	Other	F1
13879 838-2886	13879 838-2886	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$95	Each	10%	\$86	Other	F1
13879 838-2887	13879 838-2887	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$20	Each	10%	\$18	Other	F1
13879 838-2888	13879 838-2888	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$40	Each	10%	\$36	Other	F1
13879 838-2889	13879 838-2889	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$60	Each	10%	\$54	Other	F1
13879 838-2890	13879 838-2890	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1
13879 838-2891	13879 838-2891	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$100	Each	10%	\$90	Other	F1
13879 838-2892	13879 838-2892	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2893	13879 838-2893	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2894	13879 838-2894	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2895	13879 838-2895	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2896	13879 838-2896	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2897	13879 838-2897	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2898	13879 838-2898	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2899	13879 838-2899	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2900	13879 838-2900	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2902	13879 838-2902	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13879 838-2903	13879 838-2903	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13879 838-2904	13879 838-2904	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13879 838-2905	13879 838-2905	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13879 838-2906	13879 838-2906	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13879 838-2907	13879 838-2907	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2908	13879 838-2908	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2909	13879 838-2909	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2910	13879 838-2910	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-2911	13879 838-2911	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13879 838-5800	13879 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1
13879 838-5802	13879 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1
13879 844-0729	13879 844-0729	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$102,000	Each	10%	\$91,800	Other	F1
13879 844-0730	13879 844-0730	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$119,000	Each	10%	\$107,100	Other	F1
13879 844-0733	13879 844-0733	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$85,000	Each	10%	\$76,500	Other	F1
13879 844-0734	13879 844-0734	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$68,000	Each	10%	\$61,200	Other	F1
13879 844-0735	13879 844-0735	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$51,000	Each	10%	\$45,900	Other	F1
13879 844-0753	13879 844-0753	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$34,000	Each	10%	\$30,600	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13879 844-0754	13879 844-0754	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$17,000	Each	10%	\$15,300	Other	F1
13879 844-0771	13879 844-0771	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$119,000	Each	10%	\$107,100	Other	F1
13879 844-0772	13879 844-0772	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$85,000	Each	10%	\$76,500	Other	F1
13879 844-0773	13879 844-0773	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$51,000	Each	10%	\$45,900	Other	F1
13879 844-0774	13879 844-0774	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$34,000	Each	10%	\$30,600	Other	F1
13879 844-0790	13879 844-0790	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$102,000	Each	10%	\$91,800	Other	F1
13879 844-0791	13879 844-0791	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$68,000	Each	10%	\$61,200	Other	F1
13879 844-0792	13879 844-0792	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$17,000	Each	10%	\$15,300	Other	F1
13879 847-6509	13879 847-6509	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$122,400	Each	10%	\$110,160	Other	F1
13879 847-6510	13879 847-6510	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$142,800	Each	10%	\$128,520	Other	F1
13879 847-6511	13879 847-6511	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$102,000	Each	10%	\$91,800	Other	F1
13879 847-6512	13879 847-6512	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$81,600	Each	10%	\$73,440	Other	F1
13879 847-6513	13879 847-6513	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$61,200	Each	10%	\$55,080	Other	F1
13879 847-6516	13879 847-6516	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$40,800	Each	10%	\$36,720	Other	F1
13879 847-6517	13879 847-6517	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$20,400	Each	10%	\$18,360	Other	F1
13879 847-6532	13879 847-6532	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$142,800	Each	10%	\$128,520	Other	F1
13879 847-6533	13879 847-6533	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$102,000	Each	10%	\$91,800	Other	F1
13879 847-6534	13879 847-6534	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$61,200	Each	10%	\$55,080	Other	F1
13879 847-6535	13879 847-6535	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$40,800	Each	10%	\$36,720	Other	F1
13879 847-6536	13879 847-6536	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$122,400	Each	10%	\$110,160	Other	F1
13879 847-6537	13879 847-6537	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$81,600	Each	10%	\$73,440	Other	F1
13879 847-6538	13879 847-6538	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$20,400	Each	10%	\$18,360	Other	F1
13879 929-3709	13879 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13879 935-6720	13879 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13879 951-2015	13879 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13879 955-9041	13879 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13879 975-3461	13879 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13879 984-3267	13879 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
13879 989-3439	13879 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13879 992-6149	13879 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13879 995-8131	13879 995-8131	Data Protection Appliances	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
13886 827-4035	13886 827-4035	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1
13886 827-4036	13886 827-4036	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1
13886 827-4718	13886 827-4718	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$227	Each	10%	\$204	Other	F1
13886 827-4719	13886 827-4719	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$227	Each	10%	\$204	Other	F1
13886 827-4732	13886 827-4732	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$273	Each	10%	\$245	Other	F1
13886 827-4733	13886 827-4733	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$273	Each	10%	\$245	Other	F1
13886 827-4746	13886 827-4746	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$295	Each	10%	\$266	Other	F1
13886 827-4747	13886 827-4747	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$295	Each	10%	\$266	Other	F1
13886 827-4760	13886 827-4760	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$318	Each	10%	\$286	Other	F1
13886 827-4761	13886 827-4761	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$318	Each	10%	\$286	Other	F1
13886 827-6540	13886 827-6540	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13886 827-6541	13886 827-6541	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
13886 827-6542	13886 827-6542	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
13886 827-6543	13886 827-6543	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1
13886 827-6544	13886 827-6544	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
13886 827-6545	13886 827-6545	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support/Maintenance 6 Years	\$58	Each	10%	\$52	Other	F1
13886 827-6546	13886 827-6546	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
13886 827-6547	13886 827-6547	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 2 Years	\$22	Each	10%	\$19	Other	F1
13886 827-6548	13886 827-6548	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1
13886 827-6549	13886 827-6549	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 4 Years	\$43	Each	10%	\$39	Other	F1
13886 827-6550	13886 827-6550	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 5 Years	\$54	Each	10%	\$49	Other	F1
13886 827-6551	13886 827-6551	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support/Maintenance 6 Years	\$65	Each	10%	\$58	Other	F1
13886 827-6552	13886 827-6552	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 1	\$11	Each	10%	\$10	Other	F1
13886 827-6553	13886 827-6553	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 2	\$23	Each	10%	\$21	Other	F1
13886 827-6554	13886 827-6554	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 3	\$34	Each	10%	\$31	Other	F1
13886 827-6555	13886 827-6555	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 4	\$46	Each	10%	\$41	Other	F1
13886 827-6556	13886 827-6556	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 5	\$57	Each	10%	\$51	Other	F1
13886 827-6557	13886 827-6557	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support/Maintenance 6	\$68	Each	10%	\$62	Other	F1
13886 827-6558	13886 827-6558	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
13886 827-6559	13886 827-6559	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 2	\$24	Each	10%	\$22	Other	F1
13886 827-6560	13886 827-6560	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 3	\$36	Each	10%	\$32	Other	F1
13886 827-6561	13886 827-6561	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 4	\$48	Each	10%	\$43	Other	F1
13886 827-6562	13886 827-6562	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 5	\$60	Each	10%	\$54	Other	F1
13886 827-6563	13886 827-6563	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Software Support/Maintenance 6	\$72	Each	10%	\$65	Other	F1
13886 827-6564	13886 827-6564	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 1	\$13	Each	10%	\$12	Other	F1
13886 827-6565	13886 827-6565	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 2	\$26	Each	10%	\$23	Other	F1
13886 827-6566	13886 827-6566	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 3	\$38	Each	10%	\$35	Other	F1
13886 827-6567	13886 827-6567	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 4	\$51	Each	10%	\$46	Other	F1
13886 827-6568	13886 827-6568	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 5	\$64	Each	10%	\$58	Other	F1
13886 827-6569	13886 827-6569	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support/Maintenance 6	\$77	Each	10%	\$69	Other	F1
13886 827-6570	13886 827-6570	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
13886 827-6571	13886 827-6571	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 2	\$29	Each	10%	\$26	Other	F1
13886 827-6572	13886 827-6572	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 3	\$43	Each	10%	\$39	Other	F1
13886 827-6573	13886 827-6573	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 4	\$58	Each	10%	\$52	Other	F1
13886 827-6574	13886 827-6574	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 5	\$72	Each	10%	\$65	Other	F1
13886 827-6575	13886 827-6575	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support/Maintenance 6	\$86	Each	10%	\$78	Other	F1







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13886 827-7134	13886 827-7134	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7135	13886 827-7135	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7136	13886 827-7136	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13886 827-7137	13886 827-7137	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13886 827-7138	13886 827-7138	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13886 827-7139	13886 827-7139	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13886 827-7160	13886 827-7160	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7161	13886 827-7161	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7162	13886 827-7162	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7163	13886 827-7163	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7164	13886 827-7164	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7165	13886 827-7165	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7166	13886 827-7166	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7167	13886 827-7167	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7168	13886 827-7168	Data Protection Appliances	ProSupport Next Business Day, DD New, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7169	13886 827-7169	Data Protection Appliances	ProSupport Mission Critical, DD New, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7170	13886 827-7170	Data Protection Appliances	ProSupport Plus Next Business Day, DD New, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7171	13886 827-7171	Data Protection Appliances	ProSupport Plus Mission Critical, DD New, 1TB, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13886 827-7184	13886 827-7184	Data Protection Appliances	ProSupport Mission Critical, DD Raw, ES40, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7185	13886 827-7185	Data Protection Appliances	ProSupport Mission Critical, DD Raw, ES40, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7186	13886 827-7186	Data Protection Appliances	ProSupport Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7187	13886 827-7187	Data Protection Appliances	ProSupport Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7188	13886 827-7188	Data Protection Appliances	ProSupport Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7189	13886 827-7189	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, ES40, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7190	13886 827-7190	Data Protection Appliances	ProSupport Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7191	13886 827-7191	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, ES40, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7192	13886 827-7192	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7193	13886 827-7193	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7194	13886 827-7194	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7195	13886 827-7195	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13886 827-7196	13886 827-7196	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13886 827-7197	13886 827-7197	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13886 827-7198	13886 827-7198	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13886 827-7199	13886 827-7199	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13886 831-1246	13886 831-1246	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Factory CT	\$4,802	Each	10%	\$4,322	Other	F1
13886 831-1247	13886 831-1247	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Factory CT	\$4,802	Each	10%	\$4,322	Other	F1
13886 831-1248	13886 831-1248	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Factory CT	\$4,002	Each	10%	\$3,602	Other	F1
13886 831-1249	13886 831-1249	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Factory CT	\$4,002	Each	10%	\$3,602	Other	F1
13886 831-1250	13886 831-1250	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Factory CT	\$5,603	Each	10%	\$5,042	Other	F1
13886 831-1251	13886 831-1251	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Factory CT	\$5,603	Each	10%	\$5,042	Other	F1
13886 831-1252	13886 831-1252	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Factory CT	\$5,202	Each	10%	\$4,682	Other	F1
13886 831-1253	13886 831-1253	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Factory CT	\$5,202	Each	10%	\$4,682	Other	F1
13886 831-1254	13886 831-1254	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field CT	\$4,802	Each	10%	\$4,322	Other	F1
13886 831-1255	13886 831-1255	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field CT	\$4,802	Each	10%	\$4,322	Other	F1
13886 831-1256	13886 831-1256	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field CT	\$4,002	Each	10%	\$3,602	Other	F1
13886 831-1257	13886 831-1257	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field CT	\$4,002	Each	10%	\$3,602	Other	F1
13886 831-1258	13886 831-1258	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field CT	\$5,603	Each	10%	\$5,042	Other	F1
13886 831-1259	13886 831-1259	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field CT	\$5,603	Each	10%	\$5,042	Other	F1
13886 831-1260	13886 831-1260	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field CT	\$5,202	Each	10%	\$4,682	Other	F1
13886 831-1261	13886 831-1261	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field CT	\$5,202	Each	10%	\$4,682	Other	F1
13886 831-1262	13886 831-1262	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field CT	\$9,605	Each	10%	\$8,644	Other	F1
13886 831-1263	13886 831-1263	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field CT	\$9,605	Each	10%	\$8,644	Other	F1
13886 831-1264	13886 831-1264	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field CT	\$8,004	Each	10%	\$7,203	Other	F1
13886 831-1265	13886 831-1265	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field CT	\$8,004	Each	10%	\$7,203	Other	F1
13886 831-1266	13886 831-1266	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field CT	\$11,205	Each	10%	\$10,085	Other	F1
13886 831-1267	13886 831-1267	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field CT	\$11,205	Each	10%	\$10,085	Other	F1
13886 831-1268	13886 831-1268	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field CT	\$10,405	Each	10%	\$9,364	Other	F1
13886 831-1269	13886 831-1269	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field CT	\$10,405	Each	10%	\$9,364	Other	F1
13886 831-1270	13886 831-1270	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field CT	\$454	Each	10%	\$409	Other	F1
13886 831-1271	13886 831-1271	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Field CT	\$454	Each	10%	\$409	Other	F1
13886 831-1272	13886 831-1272	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field CT	\$379	Each	10%	\$341	Other	F1
13886 831-1273	13886 831-1273	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Field CT	\$379	Each	10%	\$341	Other	F1
13886 831-1274	13886 831-1274	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field CT	\$530	Each	10%	\$477	Other	F1
13886 831-1275	13886 831-1275	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Field CT	\$530	Each	10%	\$477	Other	F1
13886 831-1276	13886 831-1276	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field CT	\$492	Each	10%	\$443	Other	F1
13886 831-1277	13886 831-1277	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field CT	\$492	Each	10%	\$443	Other	F1
13886 831-1278	13886 831-1278	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Factory CT	\$454	Each	10%	\$409	Other	F1
13886 831-1279	13886 831-1279	Data Protection Appliances	PROSUPPORT MC DD D560 SHELF Factory CT	\$454	Each	10%	\$409	Other	F1
13886 831-1280	13886 831-1280	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Factory CT	\$379	Each	10%	\$341	Other	F1
13886 831-1281	13886 831-1281	Data Protection Appliances	PROSUPPORT NBD DD D560 SHELF Factory CT	\$379	Each	10%	\$341	Other	F1
13886 831-1282	13886 831-1282	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Factory CT	\$530	Each	10%	\$477	Other	F1
13886 831-1283	13886 831-1283	Data Protection Appliances	PROSUPPORT PLUS MC DD D560 SHELF Factory CT	\$530	Each	10%	\$477	Other	F1
13886 831-1284	13886 831-1284	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Factory CT	\$492	Each	10%	\$443	Other	F1
13886 831-1285	13886 831-1285	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Factory CT	\$492	Each	10%	\$443	Other	F1
13886 831-1286	13886 831-1286	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 CT	\$4,653	Each	10%	\$4,188	Other	F1
13886 831-1287	13886 831-1287	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS D560 CT	\$4,653	Each	10%	\$4,188	Other	F1
13886 831-1288	13886 831-1288	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 CT	\$3,878	Each	10%	\$3,490	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13886 831-1289	13886 831-1289	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS D560 CT	\$3,878	Each	10%	\$3,490	Other	F1
13886 831-1290	13886 831-1290	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 CT	\$5,429	Each	10%	\$4,886	Other	F1
13886 831-1291	13886 831-1291	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 CT	\$5,429	Each	10%	\$4,886	Other	F1
13886 831-1292	13886 831-1292	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 CT	\$5,041	Each	10%	\$4,537	Other	F1
13886 831-1293	13886 831-1293	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 CT	\$5,041	Each	10%	\$4,537	Other	F1
13886 831-1294	13886 831-1294	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 CT	\$9,306	Each	10%	\$8,375	Other	F1
13886 831-1295	13886 831-1295	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 CT	\$9,306	Each	10%	\$8,375	Other	F1
13886 831-1296	13886 831-1296	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 CT	\$7,755	Each	10%	\$6,980	Other	F1
13886 831-1297	13886 831-1297	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 CT	\$7,755	Each	10%	\$6,980	Other	F1
13886 831-1298	13886 831-1298	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 CT	\$10,857	Each	10%	\$9,771	Other	F1
13886 831-1299	13886 831-1299	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 CT	\$10,857	Each	10%	\$9,771	Other	F1
13886 831-1300	13886 831-1300	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 CT	\$10,082	Each	10%	\$9,073	Other	F1
13886 831-1301	13886 831-1301	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 CT	\$10,082	Each	10%	\$9,073	Other	F1
13886 831-1302	13886 831-1302	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 OP	\$9,306	Each	10%	\$8,375	Other	F1
13886 831-1303	13886 831-1303	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS D560 OP	\$9,306	Each	10%	\$8,375	Other	F1
13886 831-1304	13886 831-1304	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 OP	\$7,755	Each	10%	\$6,980	Other	F1
13886 831-1305	13886 831-1305	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS D560 OP	\$7,755	Each	10%	\$6,980	Other	F1
13886 831-1306	13886 831-1306	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 OP	\$10,857	Each	10%	\$9,771	Other	F1
13886 831-1307	13886 831-1307	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 OP	\$10,857	Each	10%	\$9,771	Other	F1
13886 831-1308	13886 831-1308	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 OP	\$10,082	Each	10%	\$9,073	Other	F1
13886 831-1309	13886 831-1309	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 OP	\$10,082	Each	10%	\$9,073	Other	F1
13886 844-0726	13886 844-0726	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
13886 844-0727	13886 844-0727	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
13886 846-4287	13886 846-4287	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4290	13886 846-4290	Data Protection Appliances	6 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4293	13886 846-4293	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4294	13886 846-4294	Data Protection Appliances	6 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4297	13886 846-4297	Data Protection Appliances	1 Year ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4298	13886 846-4298	Data Protection Appliances	1 Year ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4322	13886 846-4322	Data Protection Appliances	2 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4330	13886 846-4330	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4331	13886 846-4331	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4334	13886 846-4334	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4335	13886 846-4335	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4336	13886 846-4336	Data Protection Appliances	6 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4352	13886 846-4352	Data Protection Appliances	ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13886 846-4353	13886 846-4353	Data Protection Appliances	ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4356	13886 846-4356	Data Protection Appliances	ProSupport Next business Day DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4360	13886 846-4360	Data Protection Appliances	4 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4362	13886 846-4362	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4365	13886 846-4365	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4367	13886 846-4367	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4376	13886 846-4376	Data Protection Appliances	6 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4379	13886 846-4379	Data Protection Appliances	4 Years ProSupport Next Business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4381	13886 846-4381	Data Protection Appliances	1 Year ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4388	13886 846-4388	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4391	13886 846-4391	Data Protection Appliances	ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4393	13886 846-4393	Data Protection Appliances	ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4656	13886 846-4656	Data Protection Appliances	ProSupport Next business Day DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4657	13886 846-4657	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4658	13886 846-4658	Data Protection Appliances	ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13886 846-4661	13886 846-4661	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4667	13886 846-4667	Data Protection Appliances	ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13886 846-4670	13886 846-4670	Data Protection Appliances	ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4688	13886 846-4688	Data Protection Appliances	ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13886 846-4693	13886 846-4693	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4697	13886 846-4697	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4698	13886 846-4698	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4699	13886 846-4699	Data Protection Appliances	6 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4700	13886 846-4700	Data Protection Appliances	4 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4706	13886 846-4706	Data Protection Appliances	5 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4715	13886 846-4715	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4723	13886 846-4723	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4726	13886 846-4726	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4730	13886 846-4730	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4731	13886 846-4731	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4732	13886 846-4732	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4733	13886 846-4733	Data Protection Appliances	3 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4734	13886 846-4734	Data Protection Appliances	6 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4737	13886 846-4737	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4741	13886 846-4741	Data Protection Appliances	4 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4743	13886 846-4743	Data Protection Appliances	3 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4779	13886 846-4779	Data Protection Appliances	ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4780	13886 846-4780	Data Protection Appliances	ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4794	13886 846-4794	Data Protection Appliances	2 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4798	13886 846-4798	Data Protection Appliances	5 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4811	13886 846-4811	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw D560 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I Column K)	
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13886 846-4815	13886 846-4815	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4816	13886 846-4816	Data Protection Appliances	2 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4822	13886 846-4822	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4832	13886 846-4832	Data Protection Appliances	3 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4834	13886 846-4834	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4836	13886 846-4836	Data Protection Appliances	5 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB Software	\$0	Each	10%	\$0	Other	F1
13886 846-4837	13886 846-4837	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 846-4845	13886 846-4845	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB Software Support	\$0	Each	10%	\$0	Other	F1
13886 847-6459	13886 847-6459	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1
13886 847-6460	13886 847-6460	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1
13886 926-0476	13886 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13887 827-4035	13887 827-4035	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1
13887 827-4036	13887 827-4036	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1
13887 827-4783	13887 827-4783	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$284	Each	10%	\$255	Other	F1
13887 827-4784	13887 827-4784	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$284	Each	10%	\$255	Other	F1
13887 827-4797	13887 827-4797	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$341	Each	10%	\$307	Other	F1
13887 827-4798	13887 827-4798	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$341	Each	10%	\$307	Other	F1
13887 827-4811	13887 827-4811	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$369	Each	10%	\$332	Other	F1
13887 827-4812	13887 827-4812	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$369	Each	10%	\$332	Other	F1
13887 827-4825	13887 827-4825	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$397	Each	10%	\$358	Other	F1
13887 827-4826	13887 827-4826	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$397	Each	10%	\$358	Other	F1
13887 827-6492	13887 827-6492	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 1 Year	\$64	Each	10%	\$58	Other	F1
13887 827-6493	13887 827-6493	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 2 Years	\$128	Each	10%	\$115	Other	F1
13887 827-6494	13887 827-6494	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 3 Years	\$192	Each	10%	\$173	Other	F1
13887 827-6495	13887 827-6495	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 4 Years	\$256	Each	10%	\$230	Other	F1
13887 827-6496	13887 827-6496	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 5 Years	\$320	Each	10%	\$288	Other	F1
13887 827-6497	13887 827-6497	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support/Maintenance 6 Years	\$384	Each	10%	\$346	Other	F1
13887 827-6498	13887 827-6498	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 1 Year	\$72	Each	10%	\$65	Other	F1
13887 827-6499	13887 827-6499	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 2 Years	\$144	Each	10%	\$130	Other	F1
13887 827-6500	13887 827-6500	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 3 Years	\$216	Each	10%	\$194	Other	F1
13887 827-6501	13887 827-6501	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 4 Years	\$288	Each	10%	\$259	Other	F1
13887 827-6502	13887 827-6502	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 5 Years	\$360	Each	10%	\$324	Other	F1
13887 827-6503	13887 827-6503	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support/Maintenance 6 Years	\$432	Each	10%	\$389	Other	F1
13887 827-6504	13887 827-6504	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 1	\$76	Each	10%	\$68	Other	F1
13887 827-6505	13887 827-6505	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 2	\$152	Each	10%	\$137	Other	F1
13887 827-6506	13887 827-6506	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 3	\$228	Each	10%	\$205	Other	F1
13887 827-6507	13887 827-6507	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 4	\$304	Each	10%	\$274	Other	F1
13887 827-6508	13887 827-6508	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 5	\$380	Each	10%	\$342	Other	F1
13887 827-6509	13887 827-6509	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support/Maintenance 6	\$456	Each	10%	\$410	Other	F1
13887 827-6510	13887 827-6510	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 1 Year	\$80	Each	10%	\$72	Other	F1
13887 827-6511	13887 827-6511	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 2 Years	\$160	Each	10%	\$144	Other	F1
13887 827-6512	13887 827-6512	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 3 Years	\$240	Each	10%	\$216	Other	F1
13887 827-6513	13887 827-6513	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 4 Years	\$320	Each	10%	\$288	Other	F1
13887 827-6514	13887 827-6514	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 5 Years	\$400	Each	10%	\$360	Other	F1
13887 827-6515	13887 827-6515	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support/Maintenance 6 Years	\$480	Each	10%	\$432	Other	F1
13887 827-6612	13887 827-6612	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$12	Each	10%	\$11	Other	F1
13887 827-6613	13887 827-6613	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$24	Each	10%	\$22	Other	F1
13887 827-6614	13887 827-6614	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$36	Each	10%	\$32	Other	F1
13887 827-6615	13887 827-6615	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$48	Each	10%	\$43	Other	F1
13887 827-6616	13887 827-6616	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$60	Each	10%	\$54	Other	F1
13887 827-6617	13887 827-6617	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$72	Each	10%	\$65	Other	F1
13887 827-6618	13887 827-6618	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 1	\$14	Each	10%	\$12	Other	F1
13887 827-6619	13887 827-6619	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 2	\$27	Each	10%	\$24	Other	F1
13887 827-6620	13887 827-6620	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 3	\$41	Each	10%	\$36	Other	F1
13887 827-6621	13887 827-6621	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 4	\$54	Each	10%	\$49	Other	F1
13887 827-6622	13887 827-6622	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 5	\$68	Each	10%	\$61	Other	F1
13887 827-6623	13887 827-6623	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 6	\$81	Each	10%	\$73	Other	F1
13887 827-6624	13887 827-6624	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$14	Each	10%	\$13	Other	F1
13887 827-6625	13887 827-6625	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$29	Each	10%	\$26	Other	F1
13887 827-6626	13887 827-6626	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$43	Each	10%	\$38	Other	F1
13887 827-6627	13887 827-6627	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$57	Each	10%	\$51	Other	F1
13887 827-6628	13887 827-6628	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$71	Each	10%	\$64	Other	F1
13887 827-6629	13887 827-6629	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$86	Each	10%	\$77	Other	F1
13887 827-6630	13887 827-6630	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$15	Each	10%	\$14	Other	F1
13887 827-6631	13887 827-6631	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$30	Each	10%	\$27	Other	F1
13887 827-6632	13887 827-6632	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$45	Each	10%	\$41	Other	F1
13887 827-6633	13887 827-6633	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$60	Each	10%	\$54	Other	F1
13887 827-6634	13887 827-6634	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$75	Each	10%	\$68	Other	F1
13887 827-6635	13887 827-6635	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$90	Each	10%	\$81	Other	F1
13887 827-6636	13887 827-6636	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$16	Each	10%	\$14	Other	F1
13887 827-6637	13887 827-6637	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$32	Each	10%	\$29	Other	F1
13887 827-6638	13887 827-6638	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$48	Each	10%	\$43	Other	F1
13887 827-6639	13887 827-6639	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$64	Each	10%	\$58	Other	F1
13887 827-6640	13887 827-6640	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$80	Each	10%	\$72	Other	F1
13887 827-6641	13887 827-6641	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$96	Each	10%	\$86	Other	F1
13887 827-6642	13887 827-6642	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$18	Each	10%	\$16	Other	F1
13887 827-6643	13887 827-6643	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$36	Each	10%	\$32	Other	F1







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13887 827-7126	13887 827-7126	Data Protection Appliances	ProSupport Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7127	13887 827-7127	Data Protection Appliances	ProSupport Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7128	13887 827-7128	Data Protection Appliances	ProSupport Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7129	13887 827-7129	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, ES40, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7130	13887 827-7130	Data Protection Appliances	ProSupport Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7131	13887 827-7131	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, ES40, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7132	13887 827-7132	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7133	13887 827-7133	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7134	13887 827-7134	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7135	13887 827-7135	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7136	13887 827-7136	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13887 827-7137	13887 827-7137	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13887 827-7138	13887 827-7138	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13887 827-7139	13887 827-7139	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13887 827-7152	13887 827-7152	Data Protection Appliances	ProSupport Next Business Day, DD Cloud Tier, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7153	13887 827-7153	Data Protection Appliances	ProSupport Mission Critical, DD Cloud Tier, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7154	13887 827-7154	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud Tier, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7155	13887 827-7155	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud Tier, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7172	13887 827-7172	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7173	13887 827-7173	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7174	13887 827-7174	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7175	13887 827-7175	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7176	13887 827-7176	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7177	13887 827-7177	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7178	13887 827-7178	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7179	13887 827-7179	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Upgrade, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7180	13887 827-7180	Data Protection Appliances	ProSupport Next Business Day, DD New, 1TB, Upgrade, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7181	13887 827-7181	Data Protection Appliances	ProSupport Mission Critical, DD New, 1TB, Upgrade, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7182	13887 827-7182	Data Protection Appliances	ProSupport Plus Next Business Day, DD New, 1TB, Upgrade, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7183	13887 827-7183	Data Protection Appliances	ProSupport Plus Mission Critical, DD New, 1TB, Upgrade, Software Support, Contract	\$0	Each	10%	\$0	Other	F1
13887 827-7184	13887 827-7184	Data Protection Appliances	ProSupport Mission Critical, DD Raw, ES40, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7185	13887 827-7185	Data Protection Appliances	ProSupport Mission Critical, DD Raw, ES40, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7186	13887 827-7186	Data Protection Appliances	ProSupport Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7187	13887 827-7187	Data Protection Appliances	ProSupport Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7188	13887 827-7188	Data Protection Appliances	ProSupport Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7189	13887 827-7189	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, ES40, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7190	13887 827-7190	Data Protection Appliances	ProSupport Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7191	13887 827-7191	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, ES40, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7192	13887 827-7192	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7193	13887 827-7193	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 4TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7194	13887 827-7194	Data Protection Appliances	ProSupport Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7195	13887 827-7195	Data Protection Appliances	ProSupport Plus Mission Critical, DD Raw, DS60, 8TB Active, 60TB, Software Support,	\$0	Each	10%	\$0	Other	F1
13887 827-7196	13887 827-7196	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13887 827-7197	13887 827-7197	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, ES40, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13887 827-7198	13887 827-7198	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 4TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13887 827-7199	13887 827-7199	Data Protection Appliances	ProSupport Plus Next Business Day, DD Raw, DS60, 8TB Active, 60TB Software	\$0	Each	10%	\$0	Other	F1
13887 831-1410	13887 831-1410	Data Protection Appliances	PROSUPPORT MC, DD DS60 SHELF Field UPG CT	\$568	Each	10%	\$511	Other	F1
13887 831-1411	13887 831-1411	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS DS60 UPG CT	\$5,816	Each	10%	\$5,235	Other	F1
13887 831-1412	13887 831-1412	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS DS60 UPG CT	\$11,633	Each	10%	\$10,469	Other	F1
13887 831-1413	13887 831-1413	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$6,003	Each	10%	\$5,403	Other	F1
13887 831-1414	13887 831-1414	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field UPG CT	\$12,006	Each	10%	\$10,805	Other	F1
13887 831-1415	13887 831-1415	Data Protection Appliances	PROSUPPORT NBD DD DS60 SHELF Field UPG CT	\$473	Each	10%	\$426	Other	F1
13887 831-1416	13887 831-1416	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS DS60 UPG CT	\$4,847	Each	10%	\$4,362	Other	F1
13887 831-1417	13887 831-1417	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS DS60 UPG CT	\$9,694	Each	10%	\$8,724	Other	F1
13887 831-1418	13887 831-1418	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$5,002	Each	10%	\$4,502	Other	F1
13887 831-1419	13887 831-1419	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT	\$10,005	Each	10%	\$9,004	Other	F1
13887 831-1420	13887 831-1420	Data Protection Appliances	PROSUPPORT PLUS MC, DD DS60 SHELF Field UPG CT	\$662	Each	10%	\$596	Other	F1
13887 831-1421	13887 831-1421	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS DS60 UPG CT	\$6,786	Each	10%	\$6,107	Other	F1
13887 831-1422	13887 831-1422	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS DS60 UPG CT	\$13,571	Each	10%	\$12,214	Other	F1
13887 831-1423	13887 831-1423	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$7,003	Each	10%	\$6,303	Other	F1
13887 831-1424	13887 831-1424	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field UPG CT	\$14,007	Each	10%	\$12,606	Other	F1
13887 831-1425	13887 831-1425	Data Protection Appliances	PROSUPPORT PLUS NBD DD DS60 SHELF Field UPG CT	\$615	Each	10%	\$554	Other	F1
13887 831-1426	13887 831-1426	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS DS60 UPG CT	\$6,301	Each	10%	\$5,671	Other	F1
13887 831-1427	13887 831-1427	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS DS60 UPG CT	\$12,602	Each	10%	\$11,342	Other	F1
13887 831-1428	13887 831-1428	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$6,503	Each	10%	\$5,853	Other	F1
13887 831-1429	13887 831-1429	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT	\$13,006	Each	10%	\$11,706	Other	F1
13887 831-1430	13887 831-1430	Data Protection Appliances	PROSUPPORT MC, DD DS60 SHELF Field UPG CT	\$568	Each	10%	\$511	Other	F1
13887 831-1431	13887 831-1431	Data Protection Appliances	PROSUPPORT MC HDD 12G DISK PK 15X4TB SAS DS60 UPG CT	\$5,816	Each	10%	\$5,235	Other	F1
13887 831-1432	13887 831-1432	Data Protection Appliances	PROSUPPORT MC HDD DISK PK 15X8TB SAS DS60 UPG CT	\$11,633	Each	10%	\$10,469	Other	F1
13887 831-1433	13887 831-1433	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$6,003	Each	10%	\$5,403	Other	F1
13887 831-1434	13887 831-1434	Data Protection Appliances	PROSUPPORT MC ES40 SHELF 12G 15X8TB SAS Field UPG CT	\$12,006	Each	10%	\$10,805	Other	F1
13887 831-1435	13887 831-1435	Data Protection Appliances	PROSUPPORT NBD DD DS60 SHELF Field UPG CT	\$473	Each	10%	\$426	Other	F1
13887 831-1436	13887 831-1436	Data Protection Appliances	PROSUPPORT NBD HDD 12G DISK PK 15X4TB SAS DS60 UPG CT	\$4,847	Each	10%	\$4,362	Other	F1
13887 831-1437	13887 831-1437	Data Protection Appliances	PROSUPPORT NBD HDD DISK PK 15X8TB SAS DS60 UPG CT	\$9,694	Each	10%	\$8,724	Other	F1
13887 831-1438	13887 831-1438	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$5,002	Each	10%	\$4,502	Other	F1
13887 831-1439	13887 831-1439	Data Protection Appliances	PROSUPPORT NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT	\$10,005	Each	10%	\$9,004	Other	F1
13887 831-1440	13887 831-1440	Data Protection Appliances	PROSUPPORT PLUS MC, DD DS60 SHELF Field UPG CT	\$662	Each	10%	\$596	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13887 831-1441	13887 831-1441	Data Protection Appliances	PROSUPPORT PLUS MC HDD 12G DISK PK 15X4TB SAS D560 UPG CT	\$6,786	Each	10%	\$6,107	Other	F1
13887 831-1442	13887 831-1442	Data Protection Appliances	PROSUPPORT PLUS MC HDD DISK PK 15X8TB SAS D560 UPG CT	\$13,571	Each	10%	\$12,214	Other	F1
13887 831-1443	13887 831-1443	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$7,003	Each	10%	\$6,303	Other	F1
13887 831-1444	13887 831-1444	Data Protection Appliances	PROSUPPORT PLUS MC ES40 SHELF 12G 15X8TB SAS Field UPG CT	\$14,007	Each	10%	\$12,606	Other	F1
13887 831-1445	13887 831-1445	Data Protection Appliances	PROSUPPORT PLUS NBD DD D560 SHELF Field UPG CT	\$615	Each	10%	\$554	Other	F1
13887 831-1446	13887 831-1446	Data Protection Appliances	PROSUPPORT PLUS NBD HDD 12G DISK PK 15X4TB SAS D560 UPG CT	\$6,301	Each	10%	\$5,671	Other	F1
13887 831-1447	13887 831-1447	Data Protection Appliances	PROSUPPORT PLUS NBD HDD DISK PK 15X8TB SAS D560 UPG CT	\$12,602	Each	10%	\$11,342	Other	F1
13887 831-1448	13887 831-1448	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X4TB SAS Field UPG CT	\$6,503	Each	10%	\$5,853	Other	F1
13887 831-1449	13887 831-1449	Data Protection Appliances	PROSUPPORT PLUS NBD ES40 SHELF 12G 15X8TB SAS Field UPG CT	\$13,006	Each	10%	\$11,706	Other	F1
13887 844-0726	13887 844-0726	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
13887 844-0727	13887 844-0727	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
13887 846-4285	13887 846-4285	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4286	13887 846-4286	Data Protection Appliances	ProSupport Mission Critical DD Raw D560 4TB Active 30TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4288	13887 846-4288	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4289	13887 846-4289	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw D560 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4291	13887 846-4291	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4292	13887 846-4292	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw D560 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4295	13887 846-4295	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw D560 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4296	13887 846-4296	Data Protection Appliances	6 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4299	13887 846-4299	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4321	13887 846-4321	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4323	13887 846-4323	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4324	13887 846-4324	Data Protection Appliances	3 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4325	13887 846-4325	Data Protection Appliances	6 Years ProSupport Plus Next Business DayDD Raw D560 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4326	13887 846-4326	Data Protection Appliances	5 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4327	13887 846-4327	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw D560 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4328	13887 846-4328	Data Protection Appliances	1 Year ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4329	13887 846-4329	Data Protection Appliances	6 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4332	13887 846-4332	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4333	13887 846-4333	Data Protection Appliances	4 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4337	13887 846-4337	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw D560 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4338	13887 846-4338	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4339	13887 846-4339	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4340	13887 846-4340	Data Protection Appliances	4 Years ProSupport Next Business Day DD Raw D560 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4341	13887 846-4341	Data Protection Appliances	5 Years ProSupport Next business Day DD Raw D560 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4342	13887 846-4342	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4343	13887 846-4343	Data Protection Appliances	2 Years ProSupport Plus Next Business DayDD Raw D560 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4344	13887 846-4344	Data Protection Appliances	6 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4345	13887 846-4345	Data Protection Appliances	ProSupport Plus Next Business DayDD Raw D560 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4346	13887 846-4346	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw D560 8TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4357	13887 846-4357	Data Protection Appliances	ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4358	13887 846-4358	Data Protection Appliances	ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4359	13887 846-4359	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4361	13887 846-4361	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4363	13887 846-4363	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4364	13887 846-4364	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw D560 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4366	13887 846-4366	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw D560 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4368	13887 846-4368	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4369	13887 846-4369	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw D560 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4370	13887 846-4370	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4371	13887 846-4371	Data Protection Appliances	4 Years ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4372	13887 846-4372	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4373	13887 846-4373	Data Protection Appliances	3 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4374	13887 846-4374	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4375	13887 846-4375	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDD Raw D560 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4377	13887 846-4377	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4378	13887 846-4378	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4380	13887 846-4380	Data Protection Appliances	5 Years ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4382	13887 846-4382	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4383	13887 846-4383	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw D560 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4384	13887 846-4384	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4385	13887 846-4385	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4386	13887 846-4386	Data Protection Appliances	6 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4387	13887 846-4387	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4389	13887 846-4389	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4390	13887 846-4390	Data Protection Appliances	2 Years ProSupport Plus Next Business DayDD Raw D560 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4392	13887 846-4392	Data Protection Appliances	ProSupport Next business Day DD Raw D560 4TB Active 30TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4652	13887 846-4652	Data Protection Appliances	ProSupport Plus Next Business DayDD Raw D560 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4653	13887 846-4653	Data Protection Appliances	ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4654	13887 846-4654	Data Protection Appliances	ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4655	13887 846-4655	Data Protection Appliances	ProSupport Next business Day DD Raw D560 8TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4659	13887 846-4659	Data Protection Appliances	ProSupport Mission Critical DD Raw D560 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4660	13887 846-4660	Data Protection Appliances	ProSupport Mission Critical DD Raw D560 8TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4662	13887 846-4662	Data Protection Appliances	ProSupport Plus Next Business DayDD Raw D560 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4663	13887 846-4663	Data Protection Appliances	ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4664	13887 846-4664	Data Protection Appliances	ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4665	13887 846-4665	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source Price	UoM				
13887 846-4810	13887 846-4810	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4812	13887 846-4812	Data Protection Appliances	2 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4813	13887 846-4813	Data Protection Appliances	6 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4814	13887 846-4814	Data Protection Appliances	1 Year ProSupport Plus Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4817	13887 846-4817	Data Protection Appliances	1 Year ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4818	13887 846-4818	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4819	13887 846-4819	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4820	13887 846-4820	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4821	13887 846-4821	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4823	13887 846-4823	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4824	13887 846-4824	Data Protection Appliances	2 Years ProSupport Next Business Day DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4825	13887 846-4825	Data Protection Appliances	2 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4826	13887 846-4826	Data Protection Appliances	4 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1
13887 846-4827	13887 846-4827	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4828	13887 846-4828	Data Protection Appliances	6 Years ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4829	13887 846-4829	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4830	13887 846-4830	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4831	13887 846-4831	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4833	13887 846-4833	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4835	13887 846-4835	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4838	13887 846-4838	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4839	13887 846-4839	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4840	13887 846-4840	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4841	13887 846-4841	Data Protection Appliances	6 Years ProSupport Next business Day DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4842	13887 846-4842	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4843	13887 846-4843	Data Protection Appliances	ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1
13887 846-4844	13887 846-4844	Data Protection Appliances	ProSupport Mission Critical DD Raw DS60 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4846	13887 846-4846	Data Protection Appliances	ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4859	13887 846-4859	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 846-4860	13887 846-4860	Data Protection Appliances	ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1
13887 847-6459	13887 847-6459	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1
13887 847-6460	13887 847-6460	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1
13887 926-0476	13887 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1 , Ent Low End	\$199	Each	10%	\$179	Other	F1
13888 827-4841	13888 827-4841	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$168	Each	10%	\$151	Other	F1
13888 827-4842	13888 827-4842	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$168	Each	10%	\$151	Other	F1
13888 827-4855	13888 827-4855	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$202	Each	10%	\$181	Other	F1
13888 827-4856	13888 827-4856	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$202	Each	10%	\$181	Other	F1
13888 827-4869	13888 827-4869	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$218	Each	10%	\$197	Other	F1
13888 827-4870	13888 827-4870	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$218	Each	10%	\$197	Other	F1
13888 827-4883	13888 827-4883	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$235	Each	10%	\$212	Other	F1
13888 827-4884	13888 827-4884	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$235	Each	10%	\$212	Other	F1
13888 926-0476	13888 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1 , Ent Low End	\$199	Each	10%	\$179	Other	F1
13927 827-4035	13927 827-4035	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1
13927 827-4036	13927 827-4036	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1
13927 827-5024	13927 827-5024	Data Protection Appliances	Keep Your Components	\$0	Each	10%	\$0	Other	F1
13927 827-5025	13927 827-5025	Data Protection Appliances	Keep Your Components	\$0	Each	10%	\$0	Other	F1
13927 827-5036	13927 827-5036	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
13927 827-5037	13927 827-5037	Data Protection Appliances	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
13927 827-5043	13927 827-5043	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13927 827-5044	13927 827-5044	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13927 827-5050	13927 827-5050	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13927 827-5051	13927 827-5051	Data Protection Appliances	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13927 827-5057	13927 827-5057	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13927 827-5058	13927 827-5058	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13927 827-5064	13927 827-5064	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
13927 827-5065	13927 827-5065	Data Protection Appliances	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
13927 827-5071	13927 827-5071	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13927 827-5072	13927 827-5072	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13927 827-5078	13927 827-5078	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13927 827-5079	13927 827-5079	Data Protection Appliances	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13927 827-5085	13927 827-5085	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13927 827-5086	13927 827-5086	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13927 827-6516	13927 827-6516	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 1 Year	\$128	Each	10%	\$115	Other	F1
13927 827-6517	13927 827-6517	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 2 Years	\$256	Each	10%	\$230	Other	F1
13927 827-6518	13927 827-6518	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 3 Years	\$384	Each	10%	\$346	Other	F1
13927 827-6519	13927 827-6519	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 4 Years	\$512	Each	10%	\$461	Other	F1
13927 827-6520	13927 827-6520	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 5 Years	\$640	Each	10%	\$576	Other	F1
13927 827-6521	13927 827-6521	Data Protection Appliances	ProSupport Next Business Day, DD Cloud DR, Software Support/Maintenance 6 Years	\$768	Each	10%	\$691	Other	F1
13927 827-6522	13927 827-6522	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 1 Year	\$144	Each	10%	\$130	Other	F1
13927 827-6523	13927 827-6523	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 2 Years	\$288	Each	10%	\$259	Other	F1
13927 827-6524	13927 827-6524	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 3 Years	\$432	Each	10%	\$389	Other	F1
13927 827-6525	13927 827-6525	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 4 Years	\$576	Each	10%	\$518	Other	F1
13927 827-6526	13927 827-6526	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 5 Years	\$720	Each	10%	\$648	Other	F1
13927 827-6527	13927 827-6527	Data Protection Appliances	ProSupport Mission Critical, DD Cloud DR, Software Support/Maintenance 6 Years	\$864	Each	10%	\$778	Other	F1
13927 827-6528	13927 827-6528	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 1	\$152	Each	10%	\$137	Other	F1
13927 827-6529	13927 827-6529	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 2	\$304	Each	10%	\$274	Other	F1
13927 827-6530	13927 827-6530	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 3	\$456	Each	10%	\$410	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
13927 827-6531	13927 827-6531	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 4	\$608	Each	10%	\$547	Other	F1	
13927 827-6532	13927 827-6532	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 5	\$760	Each	10%	\$684	Other	F1	
13927 827-6533	13927 827-6533	Data Protection Appliances	ProSupport Plus Next Business Day, DD Cloud DR, Software Support/Maintenance 6	\$912	Each	10%	\$821	Other	F1	
13927 827-6534	13927 827-6534	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 1 Year	\$160	Each	10%	\$144	Other	F1	
13927 827-6535	13927 827-6535	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 2 Years	\$320	Each	10%	\$288	Other	F1	
13927 827-6536	13927 827-6536	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 3 Years	\$480	Each	10%	\$432	Other	F1	
13927 827-6537	13927 827-6537	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 4 Years	\$640	Each	10%	\$576	Other	F1	
13927 827-6538	13927 827-6538	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 5 Years	\$800	Each	10%	\$720	Other	F1	
13927 827-6539	13927 827-6539	Data Protection Appliances	ProSupport Plus Mission Critical, DD Cloud DR, Software Support/Maintenance 6 Years	\$960	Each	10%	\$864	Other	F1	
13927 827-6612	13927 827-6612	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$12	Each	10%	\$11	Other	F1	
13927 827-6613	13927 827-6613	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$24	Each	10%	\$22	Other	F1	
13927 827-6614	13927 827-6614	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$36	Each	10%	\$32	Other	F1	
13927 827-6615	13927 827-6615	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$48	Each	10%	\$43	Other	F1	
13927 827-6616	13927 827-6616	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$60	Each	10%	\$54	Other	F1	
13927 827-6617	13927 827-6617	Data Protection Appliances	ProSupport Next Business Day, DD Boost, 1TB, Upgrade, Software	\$72	Each	10%	\$65	Other	F1	
13927 827-6618	13927 827-6618	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 1	\$14	Each	10%	\$12	Other	F1	
13927 827-6619	13927 827-6619	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 2	\$27	Each	10%	\$24	Other	F1	
13927 827-6620	13927 827-6620	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 3	\$41	Each	10%	\$36	Other	F1	
13927 827-6621	13927 827-6621	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 4	\$54	Each	10%	\$49	Other	F1	
13927 827-6622	13927 827-6622	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 5	\$68	Each	10%	\$61	Other	F1	
13927 827-6623	13927 827-6623	Data Protection Appliances	ProSupport Mission Critical, DD Boost, 1TB, Upgrade, Software Support/Maintenance 6	\$81	Each	10%	\$73	Other	F1	
13927 827-6624	13927 827-6624	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$14	Each	10%	\$13	Other	F1	
13927 827-6625	13927 827-6625	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$29	Each	10%	\$26	Other	F1	
13927 827-6626	13927 827-6626	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$43	Each	10%	\$38	Other	F1	
13927 827-6627	13927 827-6627	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$57	Each	10%	\$51	Other	F1	
13927 827-6628	13927 827-6628	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$71	Each	10%	\$64	Other	F1	
13927 827-6629	13927 827-6629	Data Protection Appliances	ProSupport Plus Next Business Day, DD Boost, 1TB, Upgrade, Software	\$86	Each	10%	\$77	Other	F1	
13927 827-6630	13927 827-6630	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$15	Each	10%	\$14	Other	F1	
13927 827-6631	13927 827-6631	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$30	Each	10%	\$27	Other	F1	
13927 827-6632	13927 827-6632	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$45	Each	10%	\$41	Other	F1	
13927 827-6633	13927 827-6633	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$60	Each	10%	\$54	Other	F1	
13927 827-6634	13927 827-6634	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$75	Each	10%	\$68	Other	F1	
13927 827-6635	13927 827-6635	Data Protection Appliances	ProSupport Plus Mission Critical, DD Boost, 1TB, Upgrade, Software	\$90	Each	10%	\$81	Other	F1	
13927 827-6636	13927 827-6636	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$16	Each	10%	\$14	Other	F1	
13927 827-6637	13927 827-6637	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$32	Each	10%	\$29	Other	F1	
13927 827-6638	13927 827-6638	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$48	Each	10%	\$43	Other	F1	
13927 827-6639	13927 827-6639	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$64	Each	10%	\$58	Other	F1	
13927 827-6640	13927 827-6640	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$80	Each	10%	\$72	Other	F1	
13927 827-6641	13927 827-6641	Data Protection Appliances	ProSupport Next Business Day, DD Replication, 1TB, Upgrade, Software	\$96	Each	10%	\$86	Other	F1	
13927 827-6642	13927 827-6642	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$18	Each	10%	\$16	Other	F1	
13927 827-6643	13927 827-6643	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$36	Each	10%	\$32	Other	F1	
13927 827-6644	13927 827-6644	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$54	Each	10%	\$49	Other	F1	
13927 827-6645	13927 827-6645	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$72	Each	10%	\$65	Other	F1	
13927 827-6646	13927 827-6646	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$90	Each	10%	\$81	Other	F1	
13927 827-6647	13927 827-6647	Data Protection Appliances	ProSupport Mission Critical, DD Replication, 1TB, Upgrade, Software	\$108	Each	10%	\$97	Other	F1	
13927 827-6648	13927 827-6648	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$19	Each	10%	\$17	Other	F1	
13927 827-6649	13927 827-6649	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$38	Each	10%	\$34	Other	F1	
13927 827-6650	13927 827-6650	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$57	Each	10%	\$51	Other	F1	
13927 827-6651	13927 827-6651	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$76	Each	10%	\$68	Other	F1	
13927 827-6652	13927 827-6652	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$95	Each	10%	\$86	Other	F1	
13927 827-6653	13927 827-6653	Data Protection Appliances	ProSupport Plus Next Business Day, DD Replication, 1TB, Upgrade, Software	\$114	Each	10%	\$103	Other	F1	
13927 827-6654	13927 827-6654	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Upgrade, Software	\$20	Each	10%	\$18	Other	F1	
13927 827-6655	13927 827-6655	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Upgrade, Software	\$40	Each	10%	\$36	Other	F1	
13927 827-6656	13927 827-6656	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Upgrade, Software	\$60	Each	10%	\$54	Other	F1	
13927 827-6657	13927 827-6657	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Upgrade, Software	\$80	Each	10%	\$72	Other	F1	
13927 827-6658	13927 827-6658	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Upgrade, Software	\$100	Each	10%	\$90	Other	F1	
13927 827-6659	13927 827-6659	Data Protection Appliances	ProSupport Plus Mission Critical, DD Replication, 1TB, Upgrade, Software	\$120	Each	10%	\$108	Other	F1	
13927 827-6660	13927 827-6660	Data Protection Appliances	ProSupport Next Business Day, DD New, 1TB, Upgrade, Software Support/Maintenance	\$164	Each	10%	\$148	Other	F1	
13927 827-6661	13927 827-6661	Data Protection Appliances	ProSupport Next Business Day, DD New, 1TB, Upgrade, Software Support/Maintenance	\$328	Each	10%	\$296	Other	F1	
13927 827-6662	13927 827-6662	Data Protection Appliances	ProSupport Next Business Day, DD New, 1TB, Upgrade, Software Support/Maintenance	\$492	Each	10%	\$443	Other	F1	
13927 827-6663	13927 827-6663	Data Protection Appliances	ProSupport Next Business Day, DD New, 1TB, Upgrade, Software Support/Maintenance	\$656	Each	10%	\$590	Other	F1	
13927 827-6664	13927 827-6664	Data Protection Appliances	ProSupport Next Business Day, DD New, 1TB, Upgrade, Software Support/Maintenance	\$820	Each	10%	\$738	Other	F1	
13927 827-6665	13927 827-6665	Data Protection Appliances	ProSupport Next Business Day, DD New, 1TB, Upgrade, Software Support/Maintenance	\$984	Each	10%	\$886	Other	F1	
13927 827-6666	13927 827-6666	Data Protection Appliances	ProSupport Mission Critical, DD New, 1TB, Upgrade, Software Support/Maintenance 1	\$197	Each	10%	\$177	Other	F1	
13927 827-6667	13927 827-6667	Data Protection Appliances	ProSupport Mission Critical, DD New, 1TB, Upgrade, Software Support/Maintenance 2	\$394	Each	10%	\$354	Other	F1	
13927 827-6668	13927 827-6668	Data Protection Appliances	ProSupport Mission Critical, DD New, 1TB, Upgrade, Software Support/Maintenance 3	\$590	Each	10%	\$531	Other	F1	
13927 827-6669	13927 827-6669	Data Protection Appliances	ProSupport Mission Critical, DD New, 1TB, Upgrade, Software Support/Maintenance 4	\$787	Each	10%	\$709	Other	F1	
13927 827-6670	13927 827-6670	Data Protection Appliances	ProSupport Mission Critical, DD New, 1TB, Upgrade, Software Support/Maintenance 5	\$984	Each	10%	\$886	Other	F1	
13927 827-6671	13927 827-6671	Data Protection Appliances	ProSupport Mission Critical, DD New, 1TB, Upgrade, Software Support/Maintenance 6	\$1,181	Each	10%	\$1,063	Other	F1	
13927 827-6672	13927 827-6672	Data Protection Appliances	ProSupport Plus Next Business Day, DD New, 1TB, Upgrade, Software	\$213	Each	10%	\$192	Other	F1	
13927 827-6673	13927 827-6673	Data Protection Appliances	ProSupport Plus Next Business Day, DD New, 1TB, Upgrade, Software	\$426	Each	10%	\$384	Other	F1	
13927 827-6674	13927 827-6674	Data Protection Appliances	ProSupport Plus Next Business Day, DD New, 1TB, Upgrade, Software	\$640	Each	10%	\$576	Other	F1	
13927 827-6675	13927 827-6675	Data Protection Appliances	ProSupport Plus Next Business Day, DD New, 1TB, Upgrade, Software	\$853	Each	10%	\$768	Other	F1	
13927 827-6676	13927 827-6676	Data Protection Appliances	ProSupport Plus Next Business Day, DD New, 1TB, Upgrade, Software	\$1,066	Each	10%	\$960	Other	F1	
13927 827-6677	13927 827-6677	Data Protection Appliances	ProSupport Plus Next Business Day, DD New, 1TB, Upgrade, Software	\$1,279	Each	10%	\$1,151	Other	F1	
13927 827-6678	13927 827-6678	Data Protection Appliances	ProSupport Plus Mission Critical, DD New, 1TB, Upgrade, Software	\$230	Each	10%	\$207	Other	F1	
13927 827-6679	13927 827-6679	Data Protection Appliances	ProSupport Plus Mission Critical, DD New, 1TB, Upgrade, Software	\$459	Each	10%	\$413	Other	F1	









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13927 838-2947	13927 838-2947	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$18	\$16	Each	10%	Other	F1	
13927 838-2948	13927 838-2948	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$114	\$103	Each	10%	Other	F1	
13927 838-2949	13927 838-2949	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$76	\$68	Each	10%	Other	F1	
13927 838-2950	13927 838-2950	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$38	\$34	Each	10%	Other	F1	
13927 838-2951	13927 838-2951	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$95	\$86	Each	10%	Other	F1	
13927 838-3012	13927 838-3012	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$57	\$51	Each	10%	Other	F1	
13927 838-3013	13927 838-3013	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$19	\$17	Each	10%	Other	F1	
13927 838-3014	13927 838-3014	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$120	\$108	Each	10%	Other	F1	
13927 838-3015	13927 838-3015	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$80	\$72	Each	10%	Other	F1	
13927 838-3016	13927 838-3016	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$40	\$36	Each	10%	Other	F1	
13927 838-3017	13927 838-3017	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$100	\$90	Each	10%	Other	F1	
13927 838-3018	13927 838-3018	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$60	\$54	Each	10%	Other	F1	
13927 838-3019	13927 838-3019	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$20	\$18	Each	10%	Other	F1	
13927 838-3020	13927 838-3020	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	\$0	Each	10%	Other	F1	
13927 838-3021	13927 838-3021	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	\$0	Each	10%	Other	F1	
13927 838-3022	13927 838-3022	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3023	13927 838-3023	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	\$0	Each	10%	Other	F1	
13927 838-3024	13927 838-3024	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	\$0	Each	10%	Other	F1	
13927 838-3025	13927 838-3025	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3026	13927 838-3026	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3027	13927 838-3027	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3028	13927 838-3028	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3029	13927 838-3029	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3030	13927 838-3030	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3031	13927 838-3031	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3032	13927 838-3032	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3033	13927 838-3033	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	\$0	Each	10%	Other	F1	
13927 838-3034	13927 838-3034	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	\$0	Each	10%	Other	F1	
13927 838-3035	13927 838-3035	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	\$0	Each	10%	Other	F1	
13927 844-0726	13927 844-0726	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	\$1,800	Each	10%	Other	F1	
13927 844-0727	13927 844-0727	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	\$1,800	Each	10%	Other	F1	
13927 846-4285	13927 846-4285	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software Support	\$0	\$0	Each	10%	Other	F1	
13927 846-4286	13927 846-4286	Data Protection Appliances	ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software Support	\$0	\$0	Each	10%	Other	F1	
13927 846-4288	13927 846-4288	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB UPG Software Support	\$0	\$0	Each	10%	Other	F1	
13927 846-4289	13927 846-4289	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4291	13927 846-4291	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4292	13927 846-4292	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw DS60 8TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4295	13927 846-4295	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4296	13927 846-4296	Data Protection Appliances	6 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4299	13927 846-4299	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4321	13927 846-4321	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4323	13927 846-4323	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 60TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4324	13927 846-4324	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 60TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4325	13927 846-4325	Data Protection Appliances	6 Years ProSupport Plus Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4326	13927 846-4326	Data Protection Appliances	5 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4327	13927 846-4327	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4328	13927 846-4328	Data Protection Appliances	1 Year ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4329	13927 846-4329	Data Protection Appliances	6 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4332	13927 846-4332	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4333	13927 846-4333	Data Protection Appliances	4 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4337	13927 846-4337	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4338	13927 846-4338	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4339	13927 846-4339	Data Protection Appliances	1 Year ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4340	13927 846-4340	Data Protection Appliances	4 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4341	13927 846-4341	Data Protection Appliances	5 Years ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4342	13927 846-4342	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4343	13927 846-4343	Data Protection Appliances	2 Years ProSupport Plus Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4344	13927 846-4344	Data Protection Appliances	6 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4345	13927 846-4345	Data Protection Appliances	ProSupport Plus Next Business DayDD Raw DS60 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4346	13927 846-4346	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw DS60 8TB Active 60TB UPG Software Support	\$0	\$0	Each	10%	Other	F1	
13927 846-4357	13927 846-4357	Data Protection Appliances	ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4358	13927 846-4358	Data Protection Appliances	ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software Support	\$0	\$0	Each	10%	Other	F1	
13927 846-4359	13927 846-4359	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software Support	\$0	\$0	Each	10%	Other	F1	
13927 846-4361	13927 846-4361	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4363	13927 846-4363	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4364	13927 846-4364	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4366	13927 846-4366	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4368	13927 846-4368	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4369	13927 846-4369	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4370	13927 846-4370	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4371	13927 846-4371	Data Protection Appliances	4 Years ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4372	13927 846-4372	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4373	13927 846-4373	Data Protection Appliances	3 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4374	13927 846-4374	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4375	13927 846-4375	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	\$0	Each	10%	Other	F1	
13927 846-4377	13927 846-4377	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	
13927 846-4378	13927 846-4378	Data Protection Appliances	6 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	\$0	Each	10%	Other	F1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB
Proposing Company Name:	EMC CORPORATION	PRODUCT LINE
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	PROPOSAL Submission

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source Price	UoM					
13927 846-4788	13927 846-4788	Data Protection Appliances	ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1	
13927 846-4789	13927 846-4789	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4790	13927 846-4790	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13927 846-4791	13927 846-4791	Data Protection Appliances	3 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13927 846-4792	13927 846-4792	Data Protection Appliances	4 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13927 846-4793	13927 846-4793	Data Protection Appliances	5 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4795	13927 846-4795	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4796	13927 846-4796	Data Protection Appliances	2 Years ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4797	13927 846-4797	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4799	13927 846-4799	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4800	13927 846-4800	Data Protection Appliances	2 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4801	13927 846-4801	Data Protection Appliances	3 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4802	13927 846-4802	Data Protection Appliances	3 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4803	13927 846-4803	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4804	13927 846-4804	Data Protection Appliances	1 Year ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13927 846-4805	13927 846-4805	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4806	13927 846-4806	Data Protection Appliances	5 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4807	13927 846-4807	Data Protection Appliances	1 Year ProSupport Plus Next Business Day DD Raw ES40 4TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13927 846-4808	13927 846-4808	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4809	13927 846-4809	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4810	13927 846-4810	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4812	13927 846-4812	Data Protection Appliances	2 Years ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4813	13927 846-4813	Data Protection Appliances	6 Years ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13927 846-4814	13927 846-4814	Data Protection Appliances	1 Year ProSupport Next Business DayDD Raw DS60 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13927 846-4817	13927 846-4817	Data Protection Appliances	1 Year ProSupport Next Business Day DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4818	13927 846-4818	Data Protection Appliances	1 Year ProSupport Next business Day DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4819	13927 846-4819	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4820	13927 846-4820	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4821	13927 846-4821	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4823	13927 846-4823	Data Protection Appliances	4 Years ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4824	13927 846-4824	Data Protection Appliances	2 Years ProSupport Next Business Day DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4825	13927 846-4825	Data Protection Appliances	2 Years ProSupport Plus Next Business Day DD Raw ES40 8TB Active 60TB UPG	\$0	Each	10%	\$0	Other	F1	
13927 846-4826	13927 846-4826	Data Protection Appliances	4 Years ProSupport Plus Next Business Day DD Raw ES40 4TB Active 30TB UPG	\$0	Each	10%	\$0	Other	F1	
13927 846-4827	13927 846-4827	Data Protection Appliances	1 Year ProSupport Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4828	13927 846-4828	Data Protection Appliances	6 Years ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4829	13927 846-4829	Data Protection Appliances	3 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4830	13927 846-4830	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4831	13927 846-4831	Data Protection Appliances	1 Year ProSupport Plus Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4833	13927 846-4833	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw ES40 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4835	13927 846-4835	Data Protection Appliances	4 Years ProSupport Mission Critical DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4838	13927 846-4838	Data Protection Appliances	2 Years ProSupport Mission Critical DD Raw ES40 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4839	13927 846-4839	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw DS60 4TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4840	13927 846-4840	Data Protection Appliances	5 Years ProSupport Mission Critical DD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4841	13927 846-4841	Data Protection Appliances	6 Years ProSupport Next business Day DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4842	13927 846-4842	Data Protection Appliances	2 Years ProSupport Next business Day DD Raw DS60 8TB Active 60TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4843	13927 846-4843	Data Protection Appliances	ProSupport Plus Next Business DayDD Raw DS60 4TB Active 30TB UPG Software	\$0	Each	10%	\$0	Other	F1	
13927 846-4844	13927 846-4844	Data Protection Appliances	ProSupport Mission Critical DD Raw DS60 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1	
13927 846-4846	13927 846-4846	Data Protection Appliances	ProSupport Next Business Day DD Raw ES40 4TB Active 30TB UPG Software Support	\$0	Each	10%	\$0	Other	F1	
13927 846-4859	13927 846-4859	Data Protection Appliances	ProSupport Plus Mission Critical DD Raw DS60 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1	
13927 846-4860	13927 846-4860	Data Protection Appliances	ProSupport Next business Day DD Raw DS60 4TB Active 60TB UPG Software Support	\$0	Each	10%	\$0	Other	F1	
13927 847-6459	13927 847-6459	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1	
13927 847-6460	13927 847-6460	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1	
13927 926-0476	13927 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
13883 827-4028	13883 827-4028	Data Protection Appliances	Keep Your Components	\$1,000	Each	10%	\$900	Other	F1	
13883 827-4029	13883 827-4029	Data Protection Appliances	Keep Your Components	\$1,000	Each	10%	\$900	Other	F1	
13883 827-4035	13883 827-4035	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1	
13883 827-4036	13883 827-4036	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1	
13883 827-4054	13883 827-4054	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$2,207	Each	10%	\$1,987	Other	F1	
13883 827-4055	13883 827-4055	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$2,207	Each	10%	\$1,987	Other	F1	
13883 827-4068	13883 827-4068	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1	
13883 827-4069	13883 827-4069	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1	
13883 827-4082	13883 827-4082	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$2,870	Each	10%	\$2,583	Other	F1	
13883 827-4083	13883 827-4083	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$2,870	Each	10%	\$2,583	Other	F1	
13883 827-4096	13883 827-4096	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$3,090	Each	10%	\$2,781	Other	F1	
13883 827-4097	13883 827-4097	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$3,090	Each	10%	\$2,781	Other	F1	
13883 827-6420	13883 827-6420	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$1,620	Each	10%	\$1,458	Other	F1	
13883 827-6421	13883 827-6421	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$3,240	Each	10%	\$2,916	Other	F1	
13883 827-6422	13883 827-6422	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$4,860	Each	10%	\$4,374	Other	F1	
13883 827-6423	13883 827-6423	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$6,480	Each	10%	\$5,832	Other	F1	
13883 827-6424	13883 827-6424	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$8,100	Each	10%	\$7,290	Other	F1	
13883 827-6425	13883 827-6425	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$9,720	Each	10%	\$8,748	Other	F1	
13883 827-6426	13883 827-6426	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 1	\$1,944	Each	10%	\$1,750	Other	F1	
13883 827-6427	13883 827-6427	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 2	\$3,888	Each	10%	\$3,498	Other	F1	
13883 827-6428	13883 827-6428	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 3	\$5,832	Each	10%	\$5,249	Other	F1	
13883 827-6429	13883 827-6429	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 4	\$7,776	Each	10%	\$6,998	Other	F1	
13883 827-6430	13883 827-6430	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 5	\$9,720	Each	10%	\$8,748	Other	F1	
13883 827-6431	13883 827-6431	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 6	\$11,664	Each	10%	\$10,498	Other	F1	









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13883 838-3023	13883 838-3023	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1
13883 838-3024	13883 838-3024	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1
13883 838-3025	13883 838-3025	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13883 838-3026	13883 838-3026	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13883 838-3027	13883 838-3027	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13883 838-3028	13883 838-3028	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13883 838-3029	13883 838-3029	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13883 838-3030	13883 838-3030	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13883 838-3031	13883 838-3031	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13883 838-3032	13883 838-3032	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13883 838-3033	13883 838-3033	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13883 838-3034	13883 838-3034	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13883 838-3035	13883 838-3035	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13883 844-0726	13883 844-0726	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
13883 844-0727	13883 844-0727	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
13883 847-6459	13883 847-6459	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1
13883 847-6460	13883 847-6460	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1
13883 926-0476	13883 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13884 827-4035	13884 827-4035	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1
13884 827-4036	13884 827-4036	Data Protection Appliances	Keep Your Hard Drive	\$2,000	Each	10%	\$1,800	Other	F1
13884 827-4887	13884 827-4887	Data Protection Appliances	Keep Your Components	\$17,600	Each	10%	\$15,840	Other	F1
13884 827-4888	13884 827-4888	Data Protection Appliances	Keep Your Components	\$17,600	Each	10%	\$15,840	Other	F1
13884 827-4906	13884 827-4906	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$9,720	Each	10%	\$8,748	Other	F1
13884 827-4907	13884 827-4907	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$9,720	Each	10%	\$8,748	Other	F1
13884 827-4920	13884 827-4920	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$11,664	Each	10%	\$10,498	Other	F1
13884 827-4921	13884 827-4921	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$11,664	Each	10%	\$10,498	Other	F1
13884 827-4934	13884 827-4934	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$12,636	Each	10%	\$11,372	Other	F1
13884 827-4935	13884 827-4935	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$12,636	Each	10%	\$11,372	Other	F1
13884 827-4948	13884 827-4948	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$13,608	Each	10%	\$12,247	Other	F1
13884 827-4949	13884 827-4949	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$13,608	Each	10%	\$12,247	Other	F1
13884 827-6420	13884 827-6420	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$1,620	Each	10%	\$1,458	Other	F1
13884 827-6421	13884 827-6421	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$3,240	Each	10%	\$2,916	Other	F1
13884 827-6422	13884 827-6422	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$4,860	Each	10%	\$4,374	Other	F1
13884 827-6423	13884 827-6423	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$6,480	Each	10%	\$5,832	Other	F1
13884 827-6424	13884 827-6424	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$8,100	Each	10%	\$7,290	Other	F1
13884 827-6425	13884 827-6425	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$9,720	Each	10%	\$8,748	Other	F1
13884 827-6426	13884 827-6426	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 1	\$1,944	Each	10%	\$1,750	Other	F1
13884 827-6427	13884 827-6427	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 2	\$3,888	Each	10%	\$3,499	Other	F1
13884 827-6428	13884 827-6428	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 3	\$5,832	Each	10%	\$5,249	Other	F1
13884 827-6429	13884 827-6429	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 4	\$7,776	Each	10%	\$6,998	Other	F1
13884 827-6430	13884 827-6430	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 5	\$9,720	Each	10%	\$8,748	Other	F1
13884 827-6431	13884 827-6431	Data Protection Appliances	ProSupport Mission Critical, Operating Environment, Software Support/Maintenance 6	\$11,664	Each	10%	\$10,498	Other	F1
13884 827-6432	13884 827-6432	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$2,106	Each	10%	\$1,895	Other	F1
13884 827-6433	13884 827-6433	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$4,212	Each	10%	\$3,791	Other	F1
13884 827-6434	13884 827-6434	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$6,318	Each	10%	\$5,686	Other	F1
13884 827-6435	13884 827-6435	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$8,424	Each	10%	\$7,582	Other	F1
13884 827-6436	13884 827-6436	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$10,530	Each	10%	\$9,477	Other	F1
13884 827-6437	13884 827-6437	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment, Software	\$12,636	Each	10%	\$11,372	Other	F1
13884 827-6438	13884 827-6438	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$2,268	Each	10%	\$2,041	Other	F1
13884 827-6439	13884 827-6439	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$4,536	Each	10%	\$4,082	Other	F1
13884 827-6440	13884 827-6440	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$6,804	Each	10%	\$6,124	Other	F1
13884 827-6441	13884 827-6441	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$9,072	Each	10%	\$8,165	Other	F1
13884 827-6442	13884 827-6442	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$11,340	Each	10%	\$10,206	Other	F1
13884 827-6443	13884 827-6443	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment, Software	\$13,608	Each	10%	\$12,247	Other	F1
13884 827-6444	13884 827-6444	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6445	13884 827-6445	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6446	13884 827-6446	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6447	13884 827-6447	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6448	13884 827-6448	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6449	13884 827-6449	Data Protection Appliances	ProSupport Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6450	13884 827-6450	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6451	13884 827-6451	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6452	13884 827-6452	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6453	13884 827-6453	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6454	13884 827-6454	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6455	13884 827-6455	Data Protection Appliances	ProSupport Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6456	13884 827-6456	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6457	13884 827-6457	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6458	13884 827-6458	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6459	13884 827-6459	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6460	13884 827-6460	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6461	13884 827-6461	Data Protection Appliances	ProSupport Plus Next Business Day, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6462	13884 827-6462	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6463	13884 827-6463	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6464	13884 827-6464	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6465	13884 827-6465	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1
13884 827-6466	13884 827-6466	Data Protection Appliances	ProSupport Plus Mission Critical, Operating Environment Application, Software	\$0	Each	10%	\$0	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13884 838-2921	13884 838-2921	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$68	Each	10%	\$61	Other	F1
13884 838-2922	13884 838-2922	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$41	Each	10%	\$36	Other	F1
13884 838-2923	13884 838-2923	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-1Year	\$14	Each	10%	\$12	Other	F1
13884 838-2924	13884 838-2924	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$86	Each	10%	\$77	Other	F1
13884 838-2925	13884 838-2925	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$57	Each	10%	\$51	Other	F1
13884 838-2926	13884 838-2926	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$29	Each	10%	\$26	Other	F1
13884 838-2927	13884 838-2927	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$71	Each	10%	\$64	Other	F1
13884 838-2928	13884 838-2928	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$43	Each	10%	\$38	Other	F1
13884 838-2929	13884 838-2929	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$14	Each	10%	\$13	Other	F1
13884 838-2930	13884 838-2930	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$90	Each	10%	\$81	Other	F1
13884 838-2931	13884 838-2931	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$60	Each	10%	\$54	Other	F1
13884 838-2932	13884 838-2932	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$30	Each	10%	\$27	Other	F1
13884 838-2933	13884 838-2933	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$75	Each	10%	\$68	Other	F1
13884 838-2934	13884 838-2934	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$45	Each	10%	\$41	Other	F1
13884 838-2935	13884 838-2935	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Maint-	\$15	Each	10%	\$14	Other	F1
13884 838-2936	13884 838-2936	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$96	Each	10%	\$86	Other	F1
13884 838-2937	13884 838-2937	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$64	Each	10%	\$58	Other	F1
13884 838-2938	13884 838-2938	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$32	Each	10%	\$29	Other	F1
13884 838-2939	13884 838-2939	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1
13884 838-2940	13884 838-2940	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$48	Each	10%	\$43	Other	F1
13884 838-2941	13884 838-2941	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$16	Each	10%	\$14	Other	F1
13884 838-2942	13884 838-2942	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$108	Each	10%	\$97	Other	F1
13884 838-2943	13884 838-2943	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$72	Each	10%	\$65	Other	F1
13884 838-2944	13884 838-2944	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$36	Each	10%	\$32	Other	F1
13884 838-2945	13884 838-2945	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-Maint-	\$54	Each	10%	\$49	Other	F1
13884 838-2946	13884 838-2946	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$114	Each	10%	\$103	Other	F1
13884 838-2947	13884 838-2947	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$76	Each	10%	\$68	Other	F1
13884 838-2948	13884 838-2948	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$38	Each	10%	\$34	Other	F1
13884 838-2949	13884 838-2949	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$95	Each	10%	\$86	Other	F1
13884 838-2950	13884 838-2950	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$57	Each	10%	\$51	Other	F1
13884 838-2951	13884 838-2951	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$19	Each	10%	\$17	Other	F1
13884 838-3012	13884 838-3012	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$120	Each	10%	\$108	Other	F1
13884 838-3013	13884 838-3013	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$80	Each	10%	\$72	Other	F1
13884 838-3014	13884 838-3014	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$40	Each	10%	\$36	Other	F1
13884 838-3015	13884 838-3015	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$100	Each	10%	\$90	Other	F1
13884 838-3016	13884 838-3016	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$60	Each	10%	\$54	Other	F1
13884 838-3017	13884 838-3017	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$20	Each	10%	\$18	Other	F1
13884 838-3018	13884 838-3018	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1
13884 838-3019	13884 838-3019	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1
13884 838-3020	13884 838-3020	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3021	13884 838-3021	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1
13884 838-3022	13884 838-3022	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3023	13884 838-3023	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1
13884 838-3024	13884 838-3024	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1
13884 838-3025	13884 838-3025	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3026	13884 838-3026	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3027	13884 838-3027	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3028	13884 838-3028	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3029	13884 838-3029	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3030	13884 838-3030	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3031	13884 838-3031	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3032	13884 838-3032	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3033	13884 838-3033	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1
13884 838-3034	13884 838-3034	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13884 838-3035	13884 838-3035	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1
13884 844-0726	13884 844-0726	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
13884 844-0727	13884 844-0727	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
13884 847-6459	13884 847-6459	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1
13884 847-6460	13884 847-6460	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1
13884 926-0476	13884 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13895 827-4952	13895 827-4952	Data Protection Appliances	Keep Your Components	\$34,000	Each	10%	\$30,600	Other	F1
13895 827-4953	13895 827-4953	Data Protection Appliances	Keep Your Components	\$34,000	Each	10%	\$30,600	Other	F1
13895 827-4959	13895 827-4959	Data Protection Appliances	Keep Your Hard Drive	\$17,000	Each	10%	\$15,300	Other	F1
13895 827-4960	13895 827-4960	Data Protection Appliances	Keep Your Hard Drive	\$17,000	Each	10%	\$15,300	Other	F1
13895 827-4978	13895 827-4978	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$16,471	Each	10%	\$14,824	Other	F1
13895 827-4979	13895 827-4979	Data Protection Appliances	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$16,471	Each	10%	\$14,824	Other	F1
13895 827-4992	13895 827-4992	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$19,765	Each	10%	\$17,788	Other	F1
13895 827-4993	13895 827-4993	Data Protection Appliances	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$19,765	Each	10%	\$17,788	Other	F1
13895 827-5006	13895 827-5006	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$21,412	Each	10%	\$19,271	Other	F1
13895 827-5007	13895 827-5007	Data Protection Appliances	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance	\$21,412	Each	10%	\$19,271	Other	F1
13895 827-5020	13895 827-5020	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$23,059	Each	10%	\$20,753	Other	F1
13895 827-5021	13895 827-5021	Data Protection Appliances	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$23,059	Each	10%	\$20,753	Other	F1
13895 827-6420	13895 827-6420	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$1,620	Each	10%	\$1,458	Other	F1
13895 827-6421	13895 827-6421	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$3,240	Each	10%	\$2,916	Other	F1
13895 827-6422	13895 827-6422	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$4,860	Each	10%	\$4,374	Other	F1
13895 827-6423	13895 827-6423	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$6,480	Each	10%	\$5,832	Other	F1
13895 827-6424	13895 827-6424	Data Protection Appliances	ProSupport Next Business Day, Operating Environment, Software Support/Maintenance	\$8,100	Each	10%	\$7,290	Other	F1









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) use drop-down	ALJP Category (REQUIRED)	
13885 838-3016	13885 838-3016	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$40	Each	10%	\$36	Other	F1	
13885 838-3017	13885 838-3017	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$100	Each	10%	\$90	Other	F1	
13885 838-3018	13885 838-3018	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$60	Each	10%	\$54	Other	F1	
13885 838-3019	13885 838-3019	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$20	Each	10%	\$18	Other	F1	
13885 838-3020	13885 838-3020	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13885 838-3021	13885 838-3021	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13885 838-3022	13885 838-3022	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3023	13885 838-3023	Data Protection Appliances	ProSupport Next Business Day DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13885 838-3024	13885 838-3024	Data Protection Appliances	ProSupport Mission Critical DD Boost 1TB Controller Upgrade Software Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13885 838-3025	13885 838-3025	Data Protection Appliances	ProSupport Plus Mission Critical DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3026	13885 838-3026	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3027	13885 838-3027	Data Protection Appliances	ProSupport Plus Next Business Day DD Boost 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3028	13885 838-3028	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3029	13885 838-3029	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3030	13885 838-3030	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3031	13885 838-3031	Data Protection Appliances	ProSupport Next Business Day DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3032	13885 838-3032	Data Protection Appliances	ProSupport Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3033	13885 838-3033	Data Protection Appliances	ProSupport Plus Mission Critical DD Replication 1TB Controller Upgrade Software Spt-	\$0	Each	10%	\$0	Other	F1	
13885 838-3034	13885 838-3034	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1	
13885 838-3035	13885 838-3035	Data Protection Appliances	ProSupport Plus Next Business Day DD Replication 1TB Controller Upgrade Software	\$0	Each	10%	\$0	Other	F1	
13885 844-0759	13885 844-0759	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$17,000	Each	10%	\$15,300	Other	F1	
13885 844-0760	13885 844-0760	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$17,000	Each	10%	\$15,300	Other	F1	
13885 847-6459	13885 847-6459	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1	
13885 847-6460	13885 847-6460	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1	
13885 847-6489	13885 847-6489	Data Protection Appliances	Keep Your Component For Enterprise	\$600	Each	10%	\$540	Other	F1	
13885 847-6490	13885 847-6490	Data Protection Appliances	Keep Your Component For Enterprise	\$600	Each	10%	\$540	Other	F1	
13885 847-6498	13885 847-6498	Data Protection Appliances	Keep Your Component For Enterprise	\$10,560	Each	10%	\$9,504	Other	F1	
13885 847-6499	13885 847-6499	Data Protection Appliances	Keep Your Component For Enterprise	\$10,560	Each	10%	\$9,504	Other	F1	
13885 926-0476	13885 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
13317 007-1527	13317 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13317 009-4364	13317 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13317 009-4877	13317 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13317 460-8530	13317 460-8530	Data Protection Appliances	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13317 460-9052	13317 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13317 461-0497	13317 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13317 468-8015	13317 468-8015	Data Protection Appliances	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13317 468-8016	13317 468-8016	Data Protection Appliances	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13317 468-8017	13317 468-8017	Data Protection Appliances	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13317 468-8018	13317 468-8018	Data Protection Appliances	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13317 468-8019	13317 468-8019	Data Protection Appliances	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13317 813-9118	13317 813-9118	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$0	Each	10%	\$0	Other	F1	
13317 825-5220	13317 825-5220	Data Protection Appliances	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%	\$509	Other	F1	
13317 936-5359	13317 936-5359	Data Protection Appliances	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13318 007-1527	13318 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13318 009-4364	13318 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13318 009-4877	13318 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13318 460-8530	13318 460-8530	Data Protection Appliances	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13318 460-9052	13318 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13318 461-0497	13318 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13318 468-8015	13318 468-8015	Data Protection Appliances	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13318 468-8016	13318 468-8016	Data Protection Appliances	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13318 468-8017	13318 468-8017	Data Protection Appliances	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13318 468-8018	13318 468-8018	Data Protection Appliances	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13318 468-8019	13318 468-8019	Data Protection Appliances	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13318 813-8250	13318 813-8250	Data Protection Appliances	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$0	Each	10%	\$0	Other	F1	
13318 813-8251	13318 813-8251	Data Protection Appliances	Dell Hardware Limited Warranty Plus On-Site Service	\$599	Each	10%	\$539	Other	F1	
13318 825-5220	13318 825-5220	Data Protection Appliances	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%	\$509	Other	F1	
13192 007-1527	13192 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13192 009-4364	13192 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13192 009-4877	13192 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13192 460-5909	13192 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13192 460-8530	13192 460-8530	Data Protection Appliances	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13192 460-9052	13192 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13192 460-9900	13192 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13192 468-8015	13192 468-8015	Data Protection Appliances	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13192 468-8016	13192 468-8016	Data Protection Appliances	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13192 468-8017	13192 468-8017	Data Protection Appliances	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13192 468-8018	13192 468-8018	Data Protection Appliances	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13192 468-8019	13192 468-8019	Data Protection Appliances	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13192 812-4005	13192 812-4005	Data Protection Appliances	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13192 812-4008	13192 812-4008	Data Protection Appliances	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1	
13192 812-4010	13192 812-4010	Data Protection Appliances	ProDeploy Plus Training Credits 100 Redeem at education.dell.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1	
13192 812-4011	13192 812-4011	Data Protection Appliances	ProDeploy Plus Training Credits 200 Redeem at education.dell.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1	
13192 812-4027	13192 812-4027	Data Protection Appliances	ProDeploy Plus Training Credits 900 Redeem at education.dell.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1	
13192 821-4236	13192 821-4236	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1	
13192 821-4237	13192 821-4237	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4238	13192 821-4238	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)		L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		\$0			
13192 821-4239	13192 821-4239	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4240	13192 821-4240	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4241	13192 821-4241	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1	
13192 821-4242	13192 821-4242	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4243	13192 821-4243	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4244	13192 821-4244	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4245	13192 821-4245	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4246	13192 821-4246	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1	
13192 821-4247	13192 821-4247	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4248	13192 821-4248	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4249	13192 821-4249	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4250	13192 821-4250	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1	
13192 821-4251	13192 821-4251	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4252	13192 821-4252	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4253	13192 821-4253	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4254	13192 821-4254	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4255	13192 821-4255	Data Protection Appliances	ProSupport w/ Next Business Day, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4256	13192 821-4256	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4257	13192 821-4257	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4258	13192 821-4258	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4259	13192 821-4259	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4260	13192 821-4260	Data Protection Appliances	ProSupport w/ Mission Critical, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4261	13192 821-4261	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4262	13192 821-4262	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4263	13192 821-4263	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4264	13192 821-4264	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4265	13192 821-4265	Data Protection Appliances	ProSupport Plus w/ Mission Critical, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1	
13192 821-4282	13192 821-4282	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 1 Year	\$91	Each	10%	\$82	Other	F1	
13192 821-4283	13192 821-4283	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 1 Year	\$102	Each	10%	\$92	Other	F1	
13192 821-4284	13192 821-4284	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 27 Months	\$205	Each	10%	\$184	Other	F1	
13192 821-4285	13192 821-4285	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 27 Months	\$256	Each	10%	\$230	Other	F1	
13192 821-4286	13192 821-4286	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 2 Years	\$103	Each	10%	\$92	Other	F1	
13192 821-4287	13192 821-4287	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 3 Years	\$341	Each	10%	\$307	Other	F1	
13192 821-4288	13192 821-4288	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 4 Years	\$205	Each	10%	\$185	Other	F1	
13192 821-4289	13192 821-4289	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 4 Years	\$410	Each	10%	\$369	Other	F1	
13192 821-4290	13192 821-4290	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 51 Months	\$194	Each	10%	\$174	Other	F1	
13192 821-4291	13192 821-4291	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 51 Months	\$218	Each	10%	\$196	Other	F1	
13192 821-4292	13192 821-4292	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 5 Years	\$228	Each	10%	\$205	Other	F1	
13192 821-4293	13192 821-4293	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 5 Years	\$257	Each	10%	\$231	Other	F1	
13192 821-4294	13192 821-4294	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 5 Years	\$285	Each	10%	\$257	Other	F1	
13192 821-4295	13192 821-4295	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 5 Years	\$455	Each	10%	\$410	Other	F1	
13192 821-4296	13192 821-4296	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 5 Years	\$569	Each	10%	\$512	Other	F1	
13192 821-4297	13192 821-4297	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 4 Years	\$455	Each	10%	\$410	Other	F1	
13192 821-4298	13192 821-4298	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 4 Years	\$364	Each	10%	\$328	Other	F1	
13192 821-4299	13192 821-4299	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 51 Months	\$435	Each	10%	\$392	Other	F1	
13192 821-4300	13192 821-4300	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 4 Years	\$228	Each	10%	\$205	Other	F1	
13192 821-4301	13192 821-4301	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 63 Months	\$269	Each	10%	\$242	Other	F1	
13192 821-4302	13192 821-4302	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 63 Months	\$299	Each	10%	\$269	Other	F1	
13192 821-4303	13192 821-4303	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 15 Months	\$128	Each	10%	\$115	Other	F1	
13192 821-4304	13192 821-4304	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 1 Year	\$57	Each	10%	\$51	Other	F1	
13192 821-4305	13192 821-4305	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 27 Months	\$230	Each	10%	\$207	Other	F1	
13192 821-4306	13192 821-4306	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 2 Years	\$114	Each	10%	\$103	Other	F1	
13192 821-4307	13192 821-4307	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 39 Months	\$148	Each	10%	\$133	Other	F1	
13192 821-4308	13192 821-4308	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 39 Months	\$296	Each	10%	\$266	Other	F1	
13192 821-4309	13192 821-4309	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 39 Months	\$370	Each	10%	\$333	Other	F1	
13192 821-4310	13192 821-4310	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 3 Years	\$137	Each	10%	\$123	Other	F1	
13192 821-4311	13192 821-4311	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 3 Years	\$273	Each	10%	\$246	Other	F1	
13192 821-4312	13192 821-4312	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 27 Months	\$103	Each	10%	\$92	Other	F1	
13192 821-4313	13192 821-4313	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 15 Months	\$142	Each	10%	\$128	Other	F1	
13192 821-4314	13192 821-4314	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 1 Year	\$51	Each	10%	\$46	Other	F1	
13192 821-4315	13192 821-4315	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 1 Year	\$114	Each	10%	\$102	Other	F1	
13192 821-4316	13192 821-4316	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 5 Years	\$512	Each	10%	\$461	Other	F1	
13192 821-4317	13192 821-4317	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 51 Months	\$242	Each	10%	\$218	Other	F1	
13192 821-4318	13192 821-4318	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 4 Years	\$182	Each	10%	\$164	Other	F1	
13192 821-4319	13192 821-4319	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 51 Months	\$387	Each	10%	\$348	Other	F1	
13192 821-4320	13192 821-4320	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 51 Months	\$484	Each	10%	\$435	Other	F1	
13192 821-4321	13192 821-4321	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 3 Years	\$154	Each	10%	\$139	Other	F1	
13192 821-4322	13192 821-4322	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 2 Years	\$182	Each	10%	\$164	Other	F1	
13192 821-4323	13192 821-4323	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 27 Months	\$115	Each	10%	\$104	Other	F1	
13192 821-4324	13192 821-4324	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 2 Years	\$205	Each	10%	\$184	Other	F1	
13192 821-4325	13192 821-4325	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 39 Months	\$185	Each	10%	\$167	Other	F1	
13192 821-4326	13192 821-4326	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 15 Months	\$71	Each	10%	\$64	Other	F1	
13192 821-4327	13192 821-4327	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 3 Years	\$307	Each	10%	\$277	Other	F1	
13192 821-4328	13192 821-4328	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 39 Months	\$333	Each	10%	\$300	Other	F1	
13192 821-4329	13192 821-4329	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 27 Months	\$128	Each	10%	\$115	Other	F1	
13192 821-4330	13192 821-4330	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 2 Years	\$91	Each	10%	\$82	Other	F1	
13192 821-4331	13192 821-4331	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 2 Years	\$228	Each	10%	\$205	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13192 821-4332	13192 821-4332	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 63 Months	\$239	Each	10%	\$215	Other	F1	
13192 821-4333	13192 821-4333	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 63 Months	\$478	Each	10%	\$430	Other	F1	
13192 821-4334	13192 821-4334	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 63 Months	\$538	Each	10%	\$484	Other	F1	
13192 821-4335	13192 821-4335	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 63 Months	\$597	Each	10%	\$538	Other	F1	
13192 821-4336	13192 821-4336	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 3 Years	\$171	Each	10%	\$154	Other	F1	
13192 821-4337	13192 821-4337	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 39 Months	\$167	Each	10%	\$150	Other	F1	
13192 821-4338	13192 821-4338	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 1 Year	\$46	Each	10%	\$41	Other	F1	
13192 821-4339	13192 821-4339	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 15 Months	\$57	Each	10%	\$51	Other	F1	
13192 821-4340	13192 821-4340	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 15 Months	\$94	Each	10%	\$88	Other	F1	
13192 821-4341	13192 821-4341	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 15 Months	\$114	Each	10%	\$102	Other	F1	
13192 821-4342	13192 821-4342	Data Protection Appliances	Dell Hardware Limited Warranty 1 Year	\$151	Each	10%	\$136	Other	F1	
13192 821-4363	13192 821-4363	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$513	Each	10%	\$462	Other	F1	
13192 821-4364	13192 821-4364	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$1,033	Each	10%	\$930	Other	F1	
13192 821-4365	13192 821-4365	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,946	Each	10%	\$1,751	Other	F1	
13192 821-4366	13192 821-4366	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$2,829	Each	10%	\$2,546	Other	F1	
13192 821-4367	13192 821-4367	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$692	Each	10%	\$623	Other	F1	
13192 821-4369	13192 821-4369	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$576	Each	10%	\$518	Other	F1	
13192 821-4371	13192 821-4371	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$2,063	Each	10%	\$1,857	Other	F1	
13192 821-4372	13192 821-4372	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$2,964	Each	10%	\$2,668	Other	F1	
13192 821-4373	13192 821-4373	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$11,682	Each	10%	\$10,514	Other	F1	
13192 821-4374	13192 821-4374	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$14,603	Each	10%	\$13,143	Other	F1	
13192 821-4375	13192 821-4375	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$23,544	Each	10%	\$21,190	Other	F1	
13192 821-4376	13192 821-4376	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$26,401	Each	10%	\$23,761	Other	F1	
13192 821-4378	13192 821-4378	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$35,398	Each	10%	\$31,858	Other	F1	
13192 821-4379	13192 821-4379	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$46,860	Each	10%	\$42,174	Other	F1	
13192 821-4380	13192 821-4380	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$49,663	Each	10%	\$44,697	Other	F1	
13192 821-4381	13192 821-4381	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$58,351	Each	10%	\$53,516	Other	F1	
13192 821-4382	13192 821-4382	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$61,137	Each	10%	\$55,023	Other	F1	
13192 821-4383	13192 821-4383	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$514	Each	10%	\$463	Other	F1	
13192 821-4384	13192 821-4384	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$458	Each	10%	\$412	Other	F1	
13192 821-4385	13192 821-4385	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$995	Each	10%	\$896	Other	F1	
13192 821-4386	13192 821-4386	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$921	Each	10%	\$829	Other	F1	
13192 821-4387	13192 821-4387	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,838	Each	10%	\$1,654	Other	F1	
13192 821-4388	13192 821-4388	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,733	Each	10%	\$1,560	Other	F1	
13192 821-4389	13192 821-4389	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,640	Each	10%	\$2,376	Other	F1	
13192 821-4390	13192 821-4390	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,519	Each	10%	\$2,267	Other	F1	
13192 821-4391	13192 821-4391	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$615	Each	10%	\$554	Other	F1	
13192 821-4392	13192 821-4392	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$769	Each	10%	\$692	Other	F1	
13192 821-4393	13192 821-4393	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$16,633	Each	10%	\$14,970	Other	F1	
13192 821-4394	13192 821-4394	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$13,306	Each	10%	\$11,975	Other	F1	
13192 821-4395	13192 821-4395	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$30,040	Each	10%	\$27,036	Other	F1	
13192 821-4396	13192 821-4396	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$26,769	Each	10%	\$24,092	Other	F1	
13192 821-4397	13192 821-4397	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$43,490	Each	10%	\$39,132	Other	F1	
13192 821-4398	13192 821-4398	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$40,228	Each	10%	\$36,205	Other	F1	
13192 821-4399	13192 821-4399	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$53,337	Each	10%	\$48,003	Other	F1	
13192 821-4400	13192 821-4400	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$56,558	Each	10%	\$50,902	Other	F1	
13192 821-4401	13192 821-4401	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$66,472	Each	10%	\$59,825	Other	F1	
13192 821-4402	13192 821-4402	Data Protection Appliances	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$68,677	Each	10%	\$62,709	Other	F1	
13192 821-4403	13192 821-4403	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0	Other	F1	
13192 821-4404	13192 821-4404	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0	Other	F1	
13192 821-4405	13192 821-4405	Data Protection Appliances	Keep Your Hard Drive, 1 Year	\$1,106	Each	10%	\$995	Other	F1	
13192 821-4406	13192 821-4406	Data Protection Appliances	Keep Your Hard Drive, 2 Years	\$2,212	Each	10%	\$1,991	Other	F1	
13192 821-4407	13192 821-4407	Data Protection Appliances	Keep Your Hard Drive, 3 Years	\$3,318	Each	10%	\$2,986	Other	F1	
13192 821-4408	13192 821-4408	Data Protection Appliances	Keep Your Hard Drive, 4 Years	\$4,424	Each	10%	\$3,981	Other	F1	
13192 821-4409	13192 821-4409	Data Protection Appliances	Keep Your Hard Drive, 5 Years	\$5,530	Each	10%	\$4,977	Other	F1	
13192 821-4410	13192 821-4410	Data Protection Appliances	Keep Your Hard Drive, 15 Months	\$1,382	Each	10%	\$1,244	Other	F1	
13192 821-4411	13192 821-4411	Data Protection Appliances	Keep Your Hard Drive, 27 Months	\$2,488	Each	10%	\$2,240	Other	F1	
13192 821-4412	13192 821-4412	Data Protection Appliances	Keep Your Hard Drive, 39 Months	\$3,594	Each	10%	\$3,235	Other	F1	
13192 821-4413	13192 821-4413	Data Protection Appliances	Keep Your Hard Drive, 51 Months	\$4,700	Each	10%	\$4,230	Other	F1	
13192 821-4414	13192 821-4414	Data Protection Appliances	Keep Your Hard Drive, 63 Months	\$5,806	Each	10%	\$5,296	Other	F1	
13192 821-4435	13192 821-4435	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 1 Year	\$6,187	Each	10%	\$5,568	Other	F1	
13192 821-4441	13192 821-4441	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection DP4xxx Appliance	\$3,249	Each	10%	\$2,924	Other	F1	
13192 821-4442	13192 821-4442	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection DP4xxx Appliance Deployment Verification	\$657	Each	10%	\$592	Other	F1	
13192 821-4942	13192 821-4942	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 15 Months	\$7,734	Each	10%	\$6,961	Other	F1	
13192 821-4943	13192 821-4943	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 27 Months	\$13,921	Each	10%	\$12,529	Other	F1	
13192 821-4944	13192 821-4944	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 2 Years	\$12,374	Each	10%	\$11,137	Other	F1	
13192 821-4945	13192 821-4945	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 39 Months	\$20,108	Each	10%	\$18,098	Other	F1	
13192 821-4946	13192 821-4946	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 3 Years	\$18,562	Each	10%	\$16,705	Other	F1	
13192 821-4947	13192 821-4947	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 51 Months	\$26,296	Each	10%	\$23,666	Other	F1	
13192 821-4948	13192 821-4948	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 4 Years	\$24,749	Each	10%	\$22,274	Other	F1	
13192 821-4949	13192 821-4949	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 63 Months	\$32,483	Each	10%	\$29,235	Other	F1	
13192 821-4950	13192 821-4950	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 5 Years	\$30,936	Each	10%	\$27,842	Other	F1	
13192 821-4951	13192 821-4951	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 15 Months	\$8,701	Each	10%	\$7,831	Other	F1	
13192 821-4952	13192 821-4952	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 1 Year	\$6,961	Each	10%	\$6,265	Other	F1	
13192 821-4953	13192 821-4953	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 27 Months	\$15,661	Each	10%	\$14,095	Other	F1	
13192 821-4954	13192 821-4954	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 2 Years	\$13,921	Each	10%	\$12,529	Other	F1	
13192 821-4955	13192 821-4955	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 39 Months	\$22,622	Each	10%	\$20,360	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
13192-821-4956	13192-821-4956	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 3 Years	\$20,882	Each	10%	\$18,794	Other	F1
13192-821-4957	13192-821-4957	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 51 Months	\$29,583	Each	10%	\$26,624	Other	F1
13192-821-4958	13192-821-4958	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 4 Years	\$27,842	Each	10%	\$25,058	Other	F1
13192-821-4959	13192-821-4959	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 63 Months	\$36,543	Each	10%	\$32,889	Other	F1
13192-821-4960	13192-821-4960	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 5 Years	\$34,803	Each	10%	\$31,323	Other	F1
13192-821-9276	13192-821-9276	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications	\$3,828	Each	10%	\$3,446	Other	F1
13192-821-9277	13192-821-9277	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Database Applications Deployment	\$239	Each	10%	\$215	Other	F1
13192-821-9278	13192-821-9278	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications	\$3,341	Each	10%	\$3,007	Other	F1
13192-821-9279	13192-821-9279	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Boost Microsoft Applications Deployment	\$209	Each	10%	\$188	Other	F1
13192-821-9286	13192-821-9286	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,987	Each	10%	\$1,770	Other	F1
13192-821-9287	13192-821-9287	Data Protection Appliances	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%	\$155	Other	F1
13192-821-9288	13192-821-9288	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,735	Each	10%	\$3,362	Other	F1
13192-821-9289	13192-821-9289	Data Protection Appliances	ProDeploy Plus Dell EMC Data Domain Cloud Tier Deployment Verification	\$301	Each	10%	\$270	Other	F1
13192-821-9292	13192-821-9292	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications	\$2,729	Each	10%	\$2,456	Other	F1
13192-821-9293	13192-821-9293	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Database Applications Deployment Verification	\$191	Each	10%	\$172	Other	F1
13192-821-9294	13192-821-9294	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications	\$2,376	Each	10%	\$2,138	Other	F1
13192-821-9295	13192-821-9295	Data Protection Appliances	ProDeploy Dell EMC Data Domain Boost Microsoft Applications Deployment Verification	\$208	Each	10%	\$187	Other	F1
13192-821-9406	13192-821-9406	Data Protection Appliances	ProDeploy Dell EMC Data Protection Search	\$6,320	Each	10%	\$5,688	Other	F1
13192-821-9408	13192-821-9408	Data Protection Appliances	ProDeploy Dell EMC Data Protection Search Deployment Verification	\$176	Each	10%	\$158	Other	F1
13192-821-9412	13192-821-9412	Data Protection Appliances	ProDeploy Dell EMC Data Protection Suite for VMware	\$9,213	Each	10%	\$8,292	Other	F1
13192-821-9413	13192-821-9413	Data Protection Appliances	ProDeploy Dell EMC Data Protection Suite for VMware Deployment Verification	\$406	Each	10%	\$366	Other	F1
13192-821-9414	13192-821-9414	Data Protection Appliances	ProDeploy Dell EMC Data Protection Advisor Basic	\$3,979	Each	10%	\$3,581	Other	F1
13192-821-9415	13192-821-9415	Data Protection Appliances	ProDeploy Dell EMC Data Protection Advisor Basic Deployment Verification	\$176	Each	10%	\$158	Other	F1
13192-821-9416	13192-821-9416	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection Search	\$8,101	Each	10%	\$7,291	Other	F1
13192-821-9417	13192-821-9417	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection Search Deployment Verification	\$171	Each	10%	\$154	Other	F1
13192-821-9420	13192-821-9420	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection Suite for VMware	\$19,946	Each	10%	\$17,951	Other	F1
13192-821-9421	13192-821-9421	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection Suite for VMware Deployment Verification	\$404	Each	10%	\$364	Other	F1
13192-821-9422	13192-821-9422	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection Advisor Basic	\$5,645	Each	10%	\$5,080	Other	F1
13192-821-9423	13192-821-9423	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection Advisor Basic Deployment Verification	\$169	Each	10%	\$152	Other	F1
13192-823-9268	13192-823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
13192-823-9271	13192-823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
13192-823-9284	13192-823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13192-823-9706	13192-823-9706	Data Protection Appliances	ProDeploy Dell EMC Data Protection 4XXX Appliance	\$1,738	Each	10%	\$1,564	Other	F1
13192-823-9707	13192-823-9707	Data Protection Appliances	ProDeploy Dell EMC Data Protection Appliance 4XXX Deployment Verification	\$540	Each	10%	\$486	Other	F1
13192-825-1549	13192-825-1549	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$236	Each	10%	\$212	Other	F1
13192-825-1550	13192-825-1550	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$476	Each	10%	\$428	Other	F1
13192-825-1551	13192-825-1551	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$897	Each	10%	\$807	Other	F1
13192-825-1552	13192-825-1552	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,304	Each	10%	\$1,174	Other	F1
13192-825-1553	13192-825-1553	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$207	Each	10%	\$186	Other	F1
13192-825-1555	13192-825-1555	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$266	Each	10%	\$239	Other	F1
13192-825-1557	13192-825-1557	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$951	Each	10%	\$856	Other	F1
13192-825-1558	13192-825-1558	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$1,367	Each	10%	\$1,230	Other	F1
13192-825-1559	13192-825-1559	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 1 Year	\$5,831	Each	10%	\$5,248	Other	F1
13192-825-1560	13192-825-1560	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 15 Months	\$7,325	Each	10%	\$6,593	Other	F1
13192-825-1561	13192-825-1561	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 2 Years	\$11,784	Each	10%	\$10,606	Other	F1
13192-825-1562	13192-825-1562	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 27 Months	\$13,248	Each	10%	\$11,923	Other	F1
13192-825-1564	13192-825-1564	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 3 Years	\$17,732	Each	10%	\$15,959	Other	F1
13192-825-1565	13192-825-1565	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 4 Years	\$23,500	Each	10%	\$21,150	Other	F1
13192-825-1566	13192-825-1566	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 51 Months	\$24,939	Each	10%	\$22,445	Other	F1
13192-825-1567	13192-825-1567	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 5 Years	\$29,282	Each	10%	\$26,354	Other	F1
13192-825-1568	13192-825-1568	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 63 Months	\$30,713	Each	10%	\$27,642	Other	F1
13192-825-1569	13192-825-1569	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$237	Each	10%	\$213	Other	F1
13192-825-1570	13192-825-1570	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$211	Each	10%	\$190	Other	F1
13192-825-1571	13192-825-1571	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$459	Each	10%	\$413	Other	F1
13192-825-1572	13192-825-1572	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$424	Each	10%	\$382	Other	F1
13192-825-1573	13192-825-1573	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$847	Each	10%	\$762	Other	F1
13192-825-1574	13192-825-1574	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$798	Each	10%	\$718	Other	F1
13192-825-1575	13192-825-1575	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,217	Each	10%	\$1,095	Other	F1
13192-825-1576	13192-825-1576	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,160	Each	10%	\$1,044	Other	F1
13192-825-1577	13192-825-1577	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$184	Each	10%	\$166	Other	F1
13192-825-1578	13192-825-1578	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$231	Each	10%	\$208	Other	F1
13192-825-1579	13192-825-1579	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 15 Months	\$8,321	Each	10%	\$7,489	Other	F1
13192-825-1580	13192-825-1580	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 1 Year	\$6,627	Each	10%	\$5,964	Other	F1
13192-825-1581	13192-825-1581	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 27 Months	\$15,046	Each	10%	\$13,541	Other	F1
13192-825-1582	13192-825-1582	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 2 Years	\$13,379	Each	10%	\$12,041	Other	F1
13192-825-1583	13192-825-1583	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 39 Months	\$21,787	Each	10%	\$19,608	Other	F1
13192-825-1584	13192-825-1584	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 3 Years	\$20,128	Each	10%	\$18,115	Other	F1
13192-825-1585	13192-825-1585	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 4 Years	\$26,717	Each	10%	\$24,045	Other	F1
13192-825-1586	13192-825-1586	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 51 Months	\$28,361	Each	10%	\$25,525	Other	F1
13192-825-1587	13192-825-1587	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 5 Years	\$33,317	Each	10%	\$29,985	Other	F1
13192-825-1588	13192-825-1588	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 63 Months	\$34,954	Each	10%	\$31,459	Other	F1
13192-825-1589	13192-825-1589	Data Protection Appliances	Keep Your Hard Drive, 1 Year	\$553	Each	10%	\$498	Other	F1
13192-825-1590	13192-825-1590	Data Protection Appliances	Keep Your Hard Drive, 2 Years	\$1,106	Each	10%	\$995	Other	F1
13192-825-1591	13192-825-1591	Data Protection Appliances	Keep Your Hard Drive, 3 Years	\$1,659	Each	10%	\$1,493	Other	F1
13192-825-1592	13192-825-1592	Data Protection Appliances	Keep Your Hard Drive, 4 Years	\$2,212	Each	10%	\$1,991	Other	F1
13192-825-1593	13192-825-1593	Data Protection Appliances	Keep Your Hard Drive, 5 Years	\$2,766	Each	10%	\$2,489	Other	F1
13192-825-1594	13192-825-1594	Data Protection Appliances	Keep Your Hard Drive, 15 Months	\$691	Each	10%	\$622	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	Calculated Column L(Column I\Column K)		
13192-825-1595	13192-825-1595	Data Protection Appliances	Keep Your Hard Drive, 27 Months	\$1,245	Each	10%	\$1,121	Other	F1	
13192-825-1596	13192-825-1596	Data Protection Appliances	Keep Your Hard Drive, 39 Months	\$1,798	Each	10%	\$1,618	Other	F1	
13192-825-1597	13192-825-1597	Data Protection Appliances	Keep Your Hard Drive, 51 Months	\$2,351	Each	10%	\$2,116	Other	F1	
13192-825-1598	13192-825-1598	Data Protection Appliances	Keep Your Hard Drive, 63 Months	\$2,904	Each	10%	\$2,614	Other	F1	
13192-825-1609	13192-825-1609	Data Protection Appliances	Dell Hardware Limited Warranty 1 Year	\$151	Each	10%	\$136	Other	F1	
13192-825-1610	13192-825-1610	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0	Other	F1	
13192-825-1611	13192-825-1611	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0	Other	F1	
13192-825-1612	13192-825-1612	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$235	Each	10%	\$212	Other	F1	
13192-825-1613	13192-825-1613	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$474	Each	10%	\$427	Other	F1	
13192-825-1614	13192-825-1614	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$684	Each	10%	\$605	Other	F1	
13192-825-1615	13192-825-1615	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,301	Each	10%	\$1,171	Other	F1	
13192-825-1616	13192-825-1616	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$207	Each	10%	\$186	Other	F1	
13192-825-1618	13192-825-1618	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$264	Each	10%	\$238	Other	F1	
13192-825-1620	13192-825-1620	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$949	Each	10%	\$854	Other	F1	
13192-825-1621	13192-825-1621	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$1,364	Each	10%	\$1,228	Other	F1	
13192-825-1622	13192-825-1622	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 1 Year	\$4,478	Each	10%	\$4,030	Other	F1	
13192-825-1623	13192-825-1623	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 15 Months	\$5,634	Each	10%	\$5,071	Other	F1	
13192-825-1624	13192-825-1624	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 2 Years	\$9,079	Each	10%	\$8,171	Other	F1	
13192-825-1625	13192-825-1625	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 27 Months	\$10,206	Each	10%	\$9,185	Other	F1	
13192-825-1627	13192-825-1627	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 3 Years	\$13,676	Each	10%	\$12,308	Other	F1	
13192-825-1628	13192-825-1628	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 4 Years	\$18,092	Each	10%	\$16,283	Other	F1	
13192-825-1629	13192-825-1629	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 51 Months	\$19,193	Each	10%	\$17,274	Other	F1	
13192-825-1630	13192-825-1630	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 5 Years	\$22,522	Each	10%	\$20,270	Other	F1	
13192-825-1631	13192-825-1631	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance, 63 Months	\$23,614	Each	10%	\$21,253	Other	F1	
13192-825-1632	13192-825-1632	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$236	Each	10%	\$212	Other	F1	
13192-825-1633	13192-825-1633	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$210	Each	10%	\$189	Other	F1	
13192-825-1634	13192-825-1634	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$457	Each	10%	\$411	Other	F1	
13192-825-1635	13192-825-1635	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$423	Each	10%	\$381	Other	F1	
13192-825-1636	13192-825-1636	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$845	Each	10%	\$761	Other	F1	
13192-825-1637	13192-825-1637	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$796	Each	10%	\$716	Other	F1	
13192-825-1638	13192-825-1638	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,215	Each	10%	\$1,094	Other	F1	
13192-825-1639	13192-825-1639	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,158	Each	10%	\$1,042	Other	F1	
13192-825-1640	13192-825-1640	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$184	Each	10%	\$166	Other	F1	
13192-825-1641	13192-825-1641	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$231	Each	10%	\$208	Other	F1	
13192-825-1642	13192-825-1642	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 15 Months	\$6,419	Each	10%	\$5,777	Other	F1	
13192-825-1643	13192-825-1643	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 1 Year	\$5,106	Each	10%	\$4,595	Other	F1	
13192-825-1644	13192-825-1644	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 27 Months	\$11,623	Each	10%	\$10,461	Other	F1	
13192-825-1645	13192-825-1645	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 2 Years	\$10,337	Each	10%	\$9,303	Other	F1	
13192-825-1646	13192-825-1646	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 39 Months	\$16,843	Each	10%	\$15,159	Other	F1	
13192-825-1647	13192-825-1647	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 3 Years	\$15,565	Each	10%	\$14,009	Other	F1	
13192-825-1648	13192-825-1648	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 4 Years	\$20,631	Each	10%	\$18,568	Other	F1	
13192-825-1649	13192-825-1649	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 51 Months	\$21,895	Each	10%	\$19,706	Other	F1	
13192-825-1650	13192-825-1650	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 5 Years	\$25,711	Each	10%	\$23,140	Other	F1	
13192-825-1651	13192-825-1651	Data Protection Appliances	ProSupport Plus for Mission Critical 7x24 HW Tech Support and Assistance, 63 Months	\$26,907	Each	10%	\$24,270	Other	F1	
13192-825-1652	13192-825-1652	Data Protection Appliances	Keep Your Hard Drive, 1 Year	\$432	Each	10%	\$389	Other	F1	
13192-825-1653	13192-825-1653	Data Protection Appliances	Keep Your Hard Drive, 2 Years	\$864	Each	10%	\$778	Other	F1	
13192-825-1654	13192-825-1654	Data Protection Appliances	Keep Your Hard Drive, 3 Years	\$1,297	Each	10%	\$1,167	Other	F1	
13192-825-1655	13192-825-1655	Data Protection Appliances	Keep Your Hard Drive, 4 Years	\$1,729	Each	10%	\$1,556	Other	F1	
13192-825-1656	13192-825-1656	Data Protection Appliances	Keep Your Hard Drive, 5 Years	\$2,161	Each	10%	\$1,945	Other	F1	
13192-825-1657	13192-825-1657	Data Protection Appliances	Keep Your Hard Drive, 15 Months	\$540	Each	10%	\$486	Other	F1	
13192-825-1658	13192-825-1658	Data Protection Appliances	Keep Your Hard Drive, 27 Months	\$972	Each	10%	\$875	Other	F1	
13192-825-1659	13192-825-1659	Data Protection Appliances	Keep Your Hard Drive, 39 Months	\$1,405	Each	10%	\$1,265	Other	F1	
13192-825-1660	13192-825-1660	Data Protection Appliances	Keep Your Hard Drive, 51 Months	\$1,837	Each	10%	\$1,653	Other	F1	
13192-825-1661	13192-825-1661	Data Protection Appliances	Keep Your Hard Drive, 63 Months	\$2,269	Each	10%	\$2,042	Other	F1	
13192-825-1662	13192-825-1662	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 1 Year	\$2,063	Each	10%	\$1,857	Other	F1	
13192-825-1663	13192-825-1663	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 15 Months	\$2,579	Each	10%	\$2,321	Other	F1	
13192-825-1664	13192-825-1664	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 27 Months	\$4,641	Each	10%	\$4,177	Other	F1	
13192-825-1665	13192-825-1665	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 2 Years	\$4,126	Each	10%	\$3,713	Other	F1	
13192-825-1666	13192-825-1666	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 39 Months	\$6,704	Each	10%	\$6,034	Other	F1	
13192-825-1667	13192-825-1667	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 3 Years	\$6,189	Each	10%	\$5,570	Other	F1	
13192-825-1668	13192-825-1668	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 51 Months	\$8,767	Each	10%	\$7,890	Other	F1	
13192-825-1669	13192-825-1669	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 4 Years	\$8,252	Each	10%	\$7,427	Other	F1	
13192-825-1670	13192-825-1670	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 63 Months	\$10,830	Each	10%	\$9,747	Other	F1	
13192-825-1671	13192-825-1671	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 5 Years	\$10,314	Each	10%	\$9,283	Other	F1	
13192-825-1672	13192-825-1672	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 15 Months	\$2,901	Each	10%	\$2,611	Other	F1	
13192-825-1673	13192-825-1673	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 1 Year	\$2,321	Each	10%	\$2,089	Other	F1	
13192-825-1674	13192-825-1674	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 27 Months	\$5,222	Each	10%	\$4,700	Other	F1	
13192-825-1675	13192-825-1675	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 2 Years	\$4,641	Each	10%	\$4,177	Other	F1	
13192-825-1676	13192-825-1676	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 39 Months	\$7,542	Each	10%	\$6,788	Other	F1	
13192-825-1677	13192-825-1677	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 3 Years	\$6,962	Each	10%	\$6,266	Other	F1	
13192-825-1678	13192-825-1678	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 51 Months	\$9,863	Each	10%	\$8,877	Other	F1	
13192-825-1679	13192-825-1679	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 4 Years	\$9,283	Each	10%	\$8,355	Other	F1	
13192-825-1680	13192-825-1680	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 63 Months	\$12,184	Each	10%	\$10,966	Other	F1	
13192-825-1681	13192-825-1681	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 5 Years	\$11,604	Each	10%	\$10,444	Other	F1	
13192-825-1692	13192-825-1692	Data Protection Appliances	Dell Hardware Limited Warranty 1 Year	\$151	Each	10%	\$136	Other	F1	
13192-825-1693	13192-825-1693	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0	Other	F1	
13192-825-1694	13192-825-1694	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
13192-825-8623	13192-825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13192-825-8624	13192-825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13192-826-0420	13192-826-0420	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$180	Each	10%	\$162	Other	F1	
13192-826-0422	13192-826-0422	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$160	Each	10%	\$144	Other	F1	
13192-826-0424	13192-826-0424	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$317	Each	10%	\$286	Other	F1	
13192-826-0425	13192-826-0425	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$673	Each	10%	\$606	Other	F1	
13192-826-0426	13192-826-0426	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$633	Each	10%	\$570	Other	F1	
13192-826-0427	13192-826-0427	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$966	Each	10%	\$869	Other	F1	
13192-826-0428	13192-826-0428	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$920	Each	10%	\$828	Other	F1	
13192-826-0429	13192-826-0429	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$15,263	Each	10%	\$11,937	Other	F1	
13192-826-0430	13192-826-0430	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$10,581	Each	10%	\$9,522	Other	F1	
13192-826-0431	13192-826-0431	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$23,911	Each	10%	\$21,520	Other	F1	
13192-826-0432	13192-826-0432	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$21,248	Each	10%	\$19,124	Other	F1	
13192-826-0434	13192-826-0434	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$12,130	Each	10%	\$10,917	Other	F1	
13192-826-0435	13192-826-0435	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$16,046	Each	10%	\$14,441	Other	F1	
13192-826-0436	13192-826-0436	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$17,056	Each	10%	\$15,351	Other	F1	
13192-826-0437	13192-826-0437	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$19,991	Each	10%	\$17,992	Other	F1	
13192-826-0438	13192-826-0438	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$20,995	Each	10%	\$18,895	Other	F1	
13192-826-0439	13192-826-0439	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$178	Each	10%	\$160	Other	F1	
13192-826-0441	13192-826-0441	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$158	Each	10%	\$142	Other	F1	
13192-826-0443	13192-826-0443	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$318	Each	10%	\$286	Other	F1	
13192-826-0444	13192-826-0444	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$674	Each	10%	\$606	Other	F1	
13192-826-0445	13192-826-0445	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$634	Each	10%	\$571	Other	F1	
13192-826-0446	13192-826-0446	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$967	Each	10%	\$870	Other	F1	
13192-826-0447	13192-826-0447	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$921	Each	10%	\$829	Other	F1	
13192-826-0448	13192-826-0448	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$96	Each	10%	\$86	Other	F1	
13192-826-0449	13192-826-0449	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,018	Each	10%	\$4,516	Other	F1	
13192-826-0450	13192-826-0450	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$3,985	Each	10%	\$3,586	Other	F1	
13192-826-0451	13192-826-0451	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$8,071	Each	10%	\$8,164	Other	F1	
13192-826-0452	13192-826-0452	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$8,058	Each	10%	\$7,252	Other	F1	
13192-826-0454	13192-826-0454	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$15,681	Each	10%	\$14,113	Other	F1	
13192-826-0455	13192-826-0455	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$20,780	Each	10%	\$18,702	Other	F1	
13192-826-0456	13192-826-0456	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$22,069	Each	10%	\$19,862	Other	F1	
13192-826-0457	13192-826-0457	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$25,908	Each	10%	\$23,317	Other	F1	
13192-826-0458	13192-826-0458	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$27,192	Each	10%	\$24,473	Other	F1	
13192-826-0459	13192-826-0459	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$179	Each	10%	\$161	Other	F1	
13192-826-0461	13192-826-0461	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$159	Each	10%	\$143	Other	F1	
13192-826-0463	13192-826-0463	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$319	Each	10%	\$287	Other	F1	
13192-826-0464	13192-826-0464	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$676	Each	10%	\$608	Other	F1	
13192-826-0465	13192-826-0465	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$636	Each	10%	\$573	Other	F1	
13192-826-0466	13192-826-0466	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$969	Each	10%	\$872	Other	F1	
13192-826-0467	13192-826-0467	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$923	Each	10%	\$831	Other	F1	
13192-826-0468	13192-826-0468	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$96	Each	10%	\$86	Other	F1	
13192-826-0469	13192-826-0469	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,498	Each	10%	\$5,848	Other	F1	
13192-826-0470	13192-826-0470	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,168	Each	10%	\$4,652	Other	F1	
13192-826-0471	13192-826-0471	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$11,734	Each	10%	\$10,561	Other	F1	
13192-826-0472	13192-826-0472	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$10,425	Each	10%	\$9,382	Other	F1	
13192-826-0474	13192-826-0474	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$31,916	Each	10%	\$28,725	Other	F1	
13192-826-0475	13192-826-0475	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$42,427	Each	10%	\$38,184	Other	F1	
13192-826-0476	13192-826-0476	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$45,070	Each	10%	\$40,563	Other	F1	
13192-826-0477	13192-826-0477	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$52,968	Each	10%	\$47,671	Other	F1	
13192-826-0478	13192-826-0478	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$55,604	Each	10%	\$50,044	Other	F1	
13192-826-0479	13192-826-0479	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 1 Year	\$5,414	Each	10%	\$4,872	Other	F1	
13192-826-0480	13192-826-0480	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 15 Months	\$6,767	Each	10%	\$6,091	Other	F1	
13192-826-0481	13192-826-0481	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 27 Months	\$12,181	Each	10%	\$10,963	Other	F1	
13192-826-0482	13192-826-0482	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 2 Years	\$10,828	Each	10%	\$9,745	Other	F1	
13192-826-0483	13192-826-0483	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 39 Months	\$17,595	Each	10%	\$15,835	Other	F1	
13192-826-0484	13192-826-0484	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 3 Years	\$16,241	Each	10%	\$14,617	Other	F1	
13192-826-0485	13192-826-0485	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 51 Months	\$23,009	Each	10%	\$20,708	Other	F1	
13192-826-0486	13192-826-0486	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 4 Years	\$21,655	Each	10%	\$19,490	Other	F1	
13192-826-0487	13192-826-0487	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 63 Months	\$28,422	Each	10%	\$25,580	Other	F1	
13192-826-0488	13192-826-0488	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 5 Years	\$27,089	Each	10%	\$24,362	Other	F1	
13192-826-0497	13192-826-0497	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 1 Year	\$1,805	Each	10%	\$1,625	Other	F1	
13192-826-0498	13192-826-0498	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 15 Months	\$2,256	Each	10%	\$2,031	Other	F1	
13192-826-0499	13192-826-0499	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 27 Months	\$4,061	Each	10%	\$3,655	Other	F1	
13192-826-0500	13192-826-0500	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 2 Years	\$3,610	Each	10%	\$3,249	Other	F1	
13192-826-0501	13192-826-0501	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 39 Months	\$5,866	Each	10%	\$5,280	Other	F1	
13192-826-0502	13192-826-0502	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 3 Years	\$5,415	Each	10%	\$4,874	Other	F1	
13192-826-0503	13192-826-0503	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 51 Months	\$7,671	Each	10%	\$6,904	Other	F1	
13192-826-0504	13192-826-0504	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 4 Years	\$7,220	Each	10%	\$6,498	Other	F1	
13192-826-0505	13192-826-0505	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 63 Months	\$9,476	Each	10%	\$8,529	Other	F1	
13192-826-0506	13192-826-0506	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 5 Years	\$9,025	Each	10%	\$8,123	Other	F1	
13192-831-1450	13192-831-1450	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 1 Year	\$0	Each	10%	\$0	Other	F1	
13192-831-1451	13192-831-1451	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 2 Years	\$0	Each	10%	\$0	Other	F1	
13192-831-1452	13192-831-1452	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 3 Years	\$0	Each	10%	\$0	Other	F1	
13192-831-1453	13192-831-1453	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 4 Years	\$0	Each	10%	\$0	Other	F1	
13192-831-1454	13192-831-1454	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 5 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13192 831-1455	13192 831-1455	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 15 Months	\$0	Each	10%	\$0	Other	F1
13192 831-1456	13192 831-1456	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 27 Months	\$0	Each	10%	\$0	Other	F1
13192 831-1457	13192 831-1457	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 39 Months	\$0	Each	10%	\$0	Other	F1
13192 831-1458	13192 831-1458	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 51 Months	\$0	Each	10%	\$0	Other	F1
13192 831-1459	13192 831-1459	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support, 63 Months	\$0	Each	10%	\$0	Other	F1
13192 831-1460	13192 831-1460	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 27 Months	\$243	Each	10%	\$219	Other	F1
13192 831-1461	13192 831-1461	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 3 Years	\$324	Each	10%	\$292	Other	F1
13192 831-1462	13192 831-1462	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 5 Years	\$271	Each	10%	\$244	Other	F1
13192 831-1463	13192 831-1463	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 5 Years	\$541	Each	10%	\$486	Other	F1
13192 831-1464	13192 831-1464	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 4 Years	\$432	Each	10%	\$389	Other	F1
13192 831-1465	13192 831-1465	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 4 Years	\$217	Each	10%	\$195	Other	F1
13192 831-1466	13192 831-1466	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 63 Months	\$284	Each	10%	\$256	Other	F1
13192 831-1467	13192 831-1467	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 1 Year	\$54	Each	10%	\$49	Other	F1
13192 831-1468	13192 831-1468	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 2 Years	\$108	Each	10%	\$97	Other	F1
13192 831-1469	13192 831-1469	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 39 Months	\$351	Each	10%	\$316	Other	F1
13192 831-1470	13192 831-1470	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 15 Months	\$135	Each	10%	\$122	Other	F1
13192 831-1471	13192 831-1471	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 1 Year	\$108	Each	10%	\$97	Other	F1
13192 831-1472	13192 831-1472	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 51 Months	\$230	Each	10%	\$207	Other	F1
13192 831-1473	13192 831-1473	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 51 Months	\$459	Each	10%	\$414	Other	F1
13192 831-1474	13192 831-1474	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 39 Months	\$176	Each	10%	\$158	Other	F1
13192 831-1475	13192 831-1475	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 15 Months	\$68	Each	10%	\$61	Other	F1
13192 831-1476	13192 831-1476	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 27 Months	\$122	Each	10%	\$110	Other	F1
13192 831-1477	13192 831-1477	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 2 Years	\$216	Each	10%	\$195	Other	F1
13192 831-1478	13192 831-1478	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 63 Months	\$568	Each	10%	\$511	Other	F1
13192 831-1479	13192 831-1479	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 3 Years	\$162	Each	10%	\$146	Other	F1
13192 831-1480	13192 831-1480	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 12	\$148	Each	10%	\$133	Other	F1
13192 831-1481	13192 831-1481	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 1 Year	\$132	Each	10%	\$119	Other	F1
13192 831-1482	13192 831-1482	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 24	\$285	Each	10%	\$257	Other	F1
13192 831-1483	13192 831-1483	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 2 Years	\$263	Each	10%	\$237	Other	F1
13192 831-1484	13192 831-1484	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 36	\$557	Each	10%	\$501	Other	F1
13192 831-1485	13192 831-1485	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 3 Years	\$524	Each	10%	\$472	Other	F1
13192 831-1486	13192 831-1486	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 48	\$798	Each	10%	\$718	Other	F1
13192 831-1487	13192 831-1487	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 4 Years	\$760	Each	10%	\$684	Other	F1
13192 831-1488	13192 831-1488	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 1 Year	\$79	Each	10%	\$71	Other	F1
13192 831-1489	13192 831-1489	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 15	\$99	Each	10%	\$89	Other	F1
13192 831-1490	13192 831-1490	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 15 Months	\$16,185	Each	10%	\$14,567	Other	F1
13192 831-1491	13192 831-1491	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 1 Year	\$12,918	Each	10%	\$11,626	Other	F1
13192 831-1492	13192 831-1492	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 27 Months	\$29,185	Each	10%	\$26,267	Other	F1
13192 831-1493	13192 831-1493	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 2 Years	\$25,934	Each	10%	\$23,341	Other	F1
13192 831-1494	13192 831-1494	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 39 Months	\$42,195	Each	10%	\$37,976	Other	F1
13192 831-1495	13192 831-1495	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 3 Years	\$38,950	Each	10%	\$35,055	Other	F1
13192 831-1496	13192 831-1496	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 4 Years	\$51,837	Each	10%	\$46,653	Other	F1
13192 831-1497	13192 831-1497	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 51 Months	\$55,071	Each	10%	\$49,564	Other	F1
13192 831-1498	13192 831-1498	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 5 Years	\$64,749	Each	10%	\$58,274	Other	F1
13192 831-1499	13192 831-1499	Data Protection Appliances	ProSupport Plus HW Tech Support and Assistance, 63 Months	\$67,978	Each	10%	\$61,180	Other	F1
13192 831-1500	13192 831-1500	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 15 Months	\$8,217	Each	10%	\$7,396	Other	F1
13192 831-1501	13192 831-1501	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 1 Year	\$6,574	Each	10%	\$5,917	Other	F1
13192 831-1502	13192 831-1502	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 27 Months	\$14,791	Each	10%	\$13,312	Other	F1
13192 831-1503	13192 831-1503	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 2 Years	\$13,148	Each	10%	\$11,833	Other	F1
13192 831-1504	13192 831-1504	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 39 Months	\$21,365	Each	10%	\$19,229	Other	F1
13192 831-1505	13192 831-1505	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 3 Years	\$19,722	Each	10%	\$17,550	Other	F1
13192 831-1506	13192 831-1506	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 51 Months	\$27,939	Each	10%	\$25,145	Other	F1
13192 831-1507	13192 831-1507	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 4 Years	\$26,296	Each	10%	\$23,666	Other	F1
13192 831-1508	13192 831-1508	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 63 Months	\$34,513	Each	10%	\$31,062	Other	F1
13192 831-1509	13192 831-1509	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 5 Years	\$32,870	Each	10%	\$29,583	Other	F1
13192 831-1534	13192 831-1534	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 12	\$147	Each	10%	\$132	Other	F1
13192 831-1535	13192 831-1535	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 1 Year	\$131	Each	10%	\$118	Other	F1
13192 831-1536	13192 831-1536	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 24	\$284	Each	10%	\$256	Other	F1
13192 831-1537	13192 831-1537	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 2 Years	\$262	Each	10%	\$236	Other	F1
13192 831-1538	13192 831-1538	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 36	\$555	Each	10%	\$500	Other	F1
13192 831-1539	13192 831-1539	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 3 Years	\$523	Each	10%	\$471	Other	F1
13192 831-1540	13192 831-1540	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 48	\$797	Each	10%	\$717	Other	F1
13192 831-1541	13192 831-1541	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 4 Years	\$759	Each	10%	\$683	Other	F1
13192 831-1542	13192 831-1542	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 1 Year	\$79	Each	10%	\$71	Other	F1
13192 831-1543	13192 831-1543	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 15	\$99	Each	10%	\$89	Other	F1
13192 831-1544	13192 831-1544	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 15 Months	\$7,970	Each	10%	\$7,173	Other	F1
13192 831-1545	13192 831-1545	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 1 Year	\$6,346	Each	10%	\$5,711	Other	F1
13192 831-1546	13192 831-1546	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 27 Months	\$14,398	Each	10%	\$12,958	Other	F1
13192 831-1547	13192 831-1547	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 2 Years	\$12,790	Each	10%	\$11,511	Other	F1
13192 831-1548	13192 831-1548	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 39 Months	\$20,837	Each	10%	\$18,753	Other	F1
13192 831-1549	13192 831-1549	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 3 Years	\$19,235	Each	10%	\$17,312	Other	F1
13192 831-1550	13192 831-1550	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 4 Years	\$25,549	Each	10%	\$22,994	Other	F1
13192 831-1551	13192 831-1551	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 51 Months	\$27,141	Each	10%	\$24,427	Other	F1
13192 831-1552	13192 831-1552	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 5 Years	\$31,889	Each	10%	\$28,700	Other	F1
13192 831-1553	13192 831-1553	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 63 Months	\$33,475	Each	10%	\$30,128	Other	F1
13192 831-1558	13192 831-1558	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 12	\$147	Each	10%	\$132	Other	F1
13192 831-1559	13192 831-1559	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 1 Year	\$131	Each	10%	\$118	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	Base Price			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	use drop-down	use drop-down	
13192 831-1560	13192 831-1560	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 24	\$284	Each	10%	\$256	Other	F1			
13192 831-1561	13192 831-1561	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 2 Years	\$262	Each	10%	\$236	Other	F1			
13192 831-1562	13192 831-1562	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 36	\$555	Each	10%	\$500	Other	F1			
13192 831-1563	13192 831-1563	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 3 Years	\$522	Each	10%	\$470	Other	F1			
13192 831-1564	13192 831-1564	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 48	\$796	Each	10%	\$716	Other	F1			
13192 831-1565	13192 831-1565	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 4 Years	\$758	Each	10%	\$682	Other	F1			
13192 831-1566	13192 831-1566	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 1 Year	\$79	Each	10%	\$71	Other	F1			
13192 831-1567	13192 831-1567	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch, 15	\$99	Each	10%	\$89	Other	F1			
13192 831-1568	13192 831-1568	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 15 Months	\$6,173	Each	10%	\$5,556	Other	F1			
13192 831-1569	13192 831-1569	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 1 Year	\$4,908	Each	10%	\$4,417	Other	F1			
13192 831-1570	13192 831-1570	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 27 Months	\$11,164	Each	10%	\$10,048	Other	F1			
13192 831-1571	13192 831-1571	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 2 Years	\$9,916	Each	10%	\$8,924	Other	F1			
13192 831-1572	13192 831-1572	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 39 Months	\$16,165	Each	10%	\$14,549	Other	F1			
13192 831-1573	13192 831-1573	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 3 Years	\$14,923	Each	10%	\$13,431	Other	F1			
13192 831-1574	13192 831-1574	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 4 Years	\$19,801	Each	10%	\$17,821	Other	F1			
13192 831-1575	13192 831-1575	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 51 Months	\$21,033	Each	10%	\$18,930	Other	F1			
13192 831-1576	13192 831-1576	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 5 Years	\$24,703	Each	10%	\$22,233	Other	F1			
13192 831-1577	13192 831-1577	Data Protection Appliances	ProSupport Plus for Next Business day HW Tech Support and Assistance, 63 Months	\$25,930	Each	10%	\$23,337	Other	F1			
13192 831-1578	13192 831-1578	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 15 Months	\$2,740	Each	10%	\$2,466	Other	F1			
13192 831-1579	13192 831-1579	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 1 Year	\$2,192	Each	10%	\$1,973	Other	F1			
13192 831-1580	13192 831-1580	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 27 Months	\$4,932	Each	10%	\$4,438	Other	F1			
13192 831-1581	13192 831-1581	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 2 Years	\$4,384	Each	10%	\$3,945	Other	F1			
13192 831-1582	13192 831-1582	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 39 Months	\$7,123	Each	10%	\$6,411	Other	F1			
13192 831-1583	13192 831-1583	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 3 Years	\$6,575	Each	10%	\$5,918	Other	F1			
13192 831-1584	13192 831-1584	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 51 Months	\$9,315	Each	10%	\$8,384	Other	F1			
13192 831-1585	13192 831-1585	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 4 Years	\$9,767	Each	10%	\$7,891	Other	F1			
13192 831-1586	13192 831-1586	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 63 Months	\$11,507	Each	10%	\$10,356	Other	F1			
13192 831-1587	13192 831-1587	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 5 Years	\$10,959	Each	10%	\$9,863	Other	F1			
13192 844-0665	13192 844-0665	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$6,033	Each	10%	\$5,429	Other	F1			
13192 844-0666	13192 844-0666	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$6,033	Each	10%	\$5,429	Other	F1			
13192 844-0667	13192 844-0667	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$7,038	Each	10%	\$6,334	Other	F1			
13192 844-0668	13192 844-0668	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$3,016	Each	10%	\$2,715	Other	F1			
13192 844-0669	13192 844-0669	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$1,005	Each	10%	\$905	Other	F1			
13192 844-0670	13192 844-0670	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$2,011	Each	10%	\$1,810	Other	F1			
13192 844-0671	13192 844-0671	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$3,016	Each	10%	\$2,715	Other	F1			
13192 844-0672	13192 844-0672	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$4,022	Each	10%	\$3,620	Other	F1			
13192 844-0673	13192 844-0673	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$5,027	Each	10%	\$4,524	Other	F1			
13192 844-0674	13192 844-0674	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$7,038	Each	10%	\$6,334	Other	F1			
13192 844-0675	13192 844-0675	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$1,005	Each	10%	\$905	Other	F1			
13192 844-0676	13192 844-0676	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$4,022	Each	10%	\$3,620	Other	F1			
13192 844-0677	13192 844-0677	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$5,027	Each	10%	\$4,524	Other	F1			
13192 844-0680	13192 844-0680	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$2,011	Each	10%	\$1,810	Other	F1			
13192 844-0681	13192 844-0681	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$2,358	Each	10%	\$2,122	Other	F1			
13192 844-0682	13192 844-0682	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,750	Each	10%	\$2,475	Other	F1			
13192 844-0683	13192 844-0683	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,985	Each	10%	\$1,768	Other	F1			
13192 844-0684	13192 844-0684	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,572	Each	10%	\$1,415	Other	F1			
13192 844-0685	13192 844-0685	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,179	Each	10%	\$1,061	Other	F1			
13192 844-0686	13192 844-0686	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,017	Each	10%	\$2,715	Other	F1			
13192 844-0687	13192 844-0687	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$3,520	Each	10%	\$3,168	Other	F1			
13192 844-0688	13192 844-0688	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$786	Each	10%	\$707	Other	F1			
13192 844-0689	13192 844-0689	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$393	Each	10%	\$354	Other	F1			
13192 844-0690	13192 844-0690	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$503	Each	10%	\$453	Other	F1			
13192 844-0691	13192 844-0691	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$1,006	Each	10%	\$905	Other	F1			
13192 844-0692	13192 844-0692	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,509	Each	10%	\$1,358	Other	F1			
13192 844-0693	13192 844-0693	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$2,011	Each	10%	\$1,810	Other	F1			
13192 844-0696	13192 844-0696	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$3,017	Each	10%	\$2,715	Other	F1			
13192 844-0697	13192 844-0697	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$3,520	Each	10%	\$3,168	Other	F1			
13192 844-0698	13192 844-0698	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$2,514	Each	10%	\$2,263	Other	F1			
13192 844-0699	13192 844-0699	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,006	Each	10%	\$905	Other	F1			
13192 844-0700	13192 844-0700	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,509	Each	10%	\$1,358	Other	F1			
13192 844-0701	13192 844-0701	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,011	Each	10%	\$1,810	Other	F1			
13192 844-0702	13192 844-0702	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$2,514	Each	10%	\$2,263	Other	F1			
13192 844-0705	13192 844-0705	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$503	Each	10%	\$453	Other	F1			
13192 844-0706	13192 844-0706	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$2,750	Each	10%	\$2,475	Other	F1			
13192 844-0707	13192 844-0707	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$1,985	Each	10%	\$1,768	Other	F1			
13192 844-0708	13192 844-0708	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,179	Each	10%	\$1,061	Other	F1			
13192 844-0709	13192 844-0709	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$786	Each	10%	\$707	Other	F1			
13192 844-0710	13192 844-0710	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$2,358	Each	10%	\$2,122	Other	F1			
13192 844-0711	13192 844-0711	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$1,572	Each	10%	\$1,415	Other	F1			
13192 844-0712	13192 844-0712	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$393	Each	10%	\$354	Other	F1			
13192 847-6379	13192 847-6379	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$10,209	Each	10%	\$9,188	Other	F1			
13192 847-6380	13192 847-6380	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$10,209	Each	10%	\$9,188	Other	F1			
13192 847-6381	13192 847-6381	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$11,910	Each	10%	\$10,719	Other	F1			
13192 847-6382	13192 847-6382	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$5,104	Each	10%	\$4,594	Other	F1			
13192 847-6383	13192 847-6383	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$1,701	Each	10%	\$1,531	Other	F1			
13192 847-6384	13192 847-6384	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$3,403	Each	10%	\$3,063	Other	F1			
13192 847-6385	13192 847-6385	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$5,104	Each	10%	\$4,594	Other	F1			

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
13192 847-6386	13192 847-6386	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$6,806	Each	10%	\$6,125	Other	F1
13192 847-6387	13192 847-6387	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$8,507	Each	10%	\$7,657	Other	F1
13192 847-6388	13192 847-6388	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$11,910	Each	10%	\$10,719	Other	F1
13192 847-6389	13192 847-6389	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$1,701	Each	10%	\$1,531	Other	F1
13192 847-6390	13192 847-6390	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$6,806	Each	10%	\$6,125	Other	F1
13192 847-6391	13192 847-6391	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$8,507	Each	10%	\$7,657	Other	F1
13192 847-6394	13192 847-6394	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$3,403	Each	10%	\$3,063	Other	F1
13192 847-6395	13192 847-6395	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$3,990	Each	10%	\$3,591	Other	F1
13192 847-6396	13192 847-6396	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$4,655	Each	10%	\$4,189	Other	F1
13192 847-6397	13192 847-6397	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$3,325	Each	10%	\$2,992	Other	F1
13192 847-6398	13192 847-6398	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$2,660	Each	10%	\$2,394	Other	F1
13192 847-6399	13192 847-6399	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$1,995	Each	10%	\$1,795	Other	F1
13192 847-6400	13192 847-6400	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$5,106	Each	10%	\$4,595	Other	F1
13192 847-6401	13192 847-6401	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$5,957	Each	10%	\$5,361	Other	F1
13192 847-6402	13192 847-6402	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$1,330	Each	10%	\$1,197	Other	F1
13192 847-6403	13192 847-6403	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$665	Each	10%	\$598	Other	F1
13192 847-6404	13192 847-6404	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$851	Each	10%	\$766	Other	F1
13192 847-6405	13192 847-6405	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$1,702	Each	10%	\$1,532	Other	F1
13192 847-6406	13192 847-6406	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$2,553	Each	10%	\$2,298	Other	F1
13192 847-6407	13192 847-6407	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$3,404	Each	10%	\$3,063	Other	F1
13192 847-6410	13192 847-6410	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$5,106	Each	10%	\$4,595	Other	F1
13192 847-6411	13192 847-6411	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$5,957	Each	10%	\$5,361	Other	F1
13192 847-6412	13192 847-6412	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$4,255	Each	10%	\$3,829	Other	F1
13192 847-6413	13192 847-6413	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$1,702	Each	10%	\$1,532	Other	F1
13192 847-6414	13192 847-6414	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$2,553	Each	10%	\$2,298	Other	F1
13192 847-6415	13192 847-6415	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$3,404	Each	10%	\$3,063	Other	F1
13192 847-6416	13192 847-6416	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$4,255	Each	10%	\$3,829	Other	F1
13192 847-6419	13192 847-6419	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$851	Each	10%	\$766	Other	F1
13192 847-6420	13192 847-6420	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$4,655	Each	10%	\$4,189	Other	F1
13192 847-6421	13192 847-6421	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$3,325	Each	10%	\$2,992	Other	F1
13192 847-6422	13192 847-6422	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$1,995	Each	10%	\$1,795	Other	F1
13192 847-6423	13192 847-6423	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$1,330	Each	10%	\$1,197	Other	F1
13192 847-6424	13192 847-6424	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$3,990	Each	10%	\$3,591	Other	F1
13192 847-6425	13192 847-6425	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$2,660	Each	10%	\$2,394	Other	F1
13192 847-6426	13192 847-6426	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$665	Each	10%	\$598	Other	F1
13192 936-5359	13192 936-5359	Data Protection Appliances	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13192 951-2015	13192 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13192 953-8349	13192 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
13192 975-3461	13192 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13192 989-3439	13192 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13192 992-6149	13192 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13251 821-4282	13251 821-4282	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 1 Year	\$91	Each	10%	\$82	Other	F1
13251 821-4283	13251 821-4283	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 1 Year	\$102	Each	10%	\$92	Other	F1
13251 821-4284	13251 821-4284	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 27 Months	\$205	Each	10%	\$184	Other	F1
13251 821-4285	13251 821-4285	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 27 Months	\$256	Each	10%	\$230	Other	F1
13251 821-4286	13251 821-4286	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 2 Years	\$103	Each	10%	\$92	Other	F1
13251 821-4287	13251 821-4287	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 3 Years	\$341	Each	10%	\$307	Other	F1
13251 821-4288	13251 821-4288	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 4 Years	\$205	Each	10%	\$185	Other	F1
13251 821-4289	13251 821-4289	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 4 Years	\$410	Each	10%	\$369	Other	F1
13251 821-4290	13251 821-4290	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 51 Months	\$194	Each	10%	\$174	Other	F1
13251 821-4291	13251 821-4291	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 51 Months	\$218	Each	10%	\$196	Other	F1
13251 821-4292	13251 821-4292	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 5 Years	\$228	Each	10%	\$205	Other	F1
13251 821-4293	13251 821-4293	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 5 Years	\$257	Each	10%	\$231	Other	F1
13251 821-4294	13251 821-4294	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 5 Years	\$285	Each	10%	\$257	Other	F1
13251 821-4295	13251 821-4295	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 5 Years	\$455	Each	10%	\$410	Other	F1
13251 821-4296	13251 821-4296	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 5 Years	\$569	Each	10%	\$512	Other	F1
13251 821-4297	13251 821-4297	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 4 Years	\$455	Each	10%	\$410	Other	F1
13251 821-4298	13251 821-4298	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 4 Years	\$364	Each	10%	\$328	Other	F1
13251 821-4299	13251 821-4299	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 51 Months	\$435	Each	10%	\$392	Other	F1
13251 821-4300	13251 821-4300	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 4 Years	\$228	Each	10%	\$205	Other	F1
13251 821-4301	13251 821-4301	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 63 Months	\$259	Each	10%	\$242	Other	F1
13251 821-4302	13251 821-4302	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 63 Months	\$299	Each	10%	\$269	Other	F1
13251 821-4303	13251 821-4303	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 15 Months	\$128	Each	10%	\$115	Other	F1
13251 821-4304	13251 821-4304	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 1 Year	\$57	Each	10%	\$51	Other	F1
13251 821-4305	13251 821-4305	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 27 Months	\$230	Each	10%	\$207	Other	F1
13251 821-4306	13251 821-4306	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 2 Years	\$114	Each	10%	\$103	Other	F1
13251 821-4307	13251 821-4307	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 39 Months	\$148	Each	10%	\$133	Other	F1
13251 821-4308	13251 821-4308	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 39 Months	\$296	Each	10%	\$266	Other	F1
13251 821-4309	13251 821-4309	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 39 Months	\$370	Each	10%	\$333	Other	F1
13251 821-4310	13251 821-4310	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 3 Years	\$137	Each	10%	\$123	Other	F1
13251 821-4311	13251 821-4311	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 3 Years	\$273	Each	10%	\$246	Other	F1
13251 821-4312	13251 821-4312	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 27 Months	\$103	Each	10%	\$92	Other	F1
13251 821-4313	13251 821-4313	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 15 Months	\$142	Each	10%	\$128	Other	F1
13251 821-4314	13251 821-4314	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 1 Year	\$51	Each	10%	\$46	Other	F1
13251 821-4315	13251 821-4315	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 1 Year	\$114	Each	10%	\$102	Other	F1
13251 821-4316	13251 821-4316	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 5 Years	\$512	Each	10%	\$461	Other	F1
13251 821-4317	13251 821-4317	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 51 Months	\$242	Each	10%	\$218	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13251 821-4318	13251 821-4318	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 4 Years	\$182	Each	10%	\$164	Other	F1
13251 821-4319	13251 821-4319	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 51 Months	\$387	Each	10%	\$348	Other	F1
13251 821-4320	13251 821-4320	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 51 Months	\$484	Each	10%	\$435	Other	F1
13251 821-4321	13251 821-4321	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 3 Years	\$154	Each	10%	\$139	Other	F1
13251 821-4322	13251 821-4322	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 2 Years	\$182	Each	10%	\$164	Other	F1
13251 821-4323	13251 821-4323	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 27 Months	\$115	Each	10%	\$104	Other	F1
13251 821-4324	13251 821-4324	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 2 Years	\$205	Each	10%	\$184	Other	F1
13251 821-4325	13251 821-4325	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 39 Months	\$185	Each	10%	\$167	Other	F1
13251 821-4326	13251 821-4326	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 15 Months	\$71	Each	10%	\$64	Other	F1
13251 821-4327	13251 821-4327	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 3 Years	\$307	Each	10%	\$277	Other	F1
13251 821-4328	13251 821-4328	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 39 Months	\$333	Each	10%	\$300	Other	F1
13251 821-4329	13251 821-4329	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 27 Months	\$128	Each	10%	\$115	Other	F1
13251 821-4330	13251 821-4330	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 2 Years	\$91	Each	10%	\$82	Other	F1
13251 821-4331	13251 821-4331	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 2 Years	\$228	Each	10%	\$205	Other	F1
13251 821-4332	13251 821-4332	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 63 Months	\$239	Each	10%	\$215	Other	F1
13251 821-4333	13251 821-4333	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 63 Months	\$478	Each	10%	\$430	Other	F1
13251 821-4334	13251 821-4334	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud DR, 63 Months	\$538	Each	10%	\$484	Other	F1
13251 821-4335	13251 821-4335	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud DR, 63 Months	\$597	Each	10%	\$538	Other	F1
13251 821-4336	13251 821-4336	Data Protection Appliances	ProSupport Plus with Mission Critical, Data Domain, Cloud Tier, 3 Years	\$171	Each	10%	\$154	Other	F1
13251 821-4337	13251 821-4337	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 39 Months	\$167	Each	10%	\$150	Other	F1
13251 821-4338	13251 821-4338	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 1 Year	\$46	Each	10%	\$41	Other	F1
13251 821-4339	13251 821-4339	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud Tier, 15 Months	\$57	Each	10%	\$51	Other	F1
13251 821-4340	13251 821-4340	Data Protection Appliances	ProSupport with Mission Critical, Data Domain, Cloud Tier, 15 Months	\$64	Each	10%	\$58	Other	F1
13251 821-4341	13251 821-4341	Data Protection Appliances	ProSupport with Next Business Day, Data Domain, Cloud DR, 15 Months	\$114	Each	10%	\$102	Other	F1
13251 821-4942	13251 821-4942	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 15 Months	\$7,734	Each	10%	\$6,961	Other	F1
13251 821-4943	13251 821-4943	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 27 Months	\$13,921	Each	10%	\$12,529	Other	F1
13251 821-4945	13251 821-4945	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 39 Months	\$20,108	Each	10%	\$18,098	Other	F1
13251 821-4947	13251 821-4947	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 51 Months	\$26,296	Each	10%	\$23,666	Other	F1
13251 821-4949	13251 821-4949	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 63 Months	\$32,483	Each	10%	\$29,235	Other	F1
13251 821-4951	13251 821-4951	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 15 Months	\$8,701	Each	10%	\$7,831	Other	F1
13251 821-4953	13251 821-4953	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 27 Months	\$15,661	Each	10%	\$14,095	Other	F1
13251 821-4955	13251 821-4955	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 39 Months	\$22,622	Each	10%	\$20,360	Other	F1
13251 821-4957	13251 821-4957	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 51 Months	\$29,583	Each	10%	\$26,624	Other	F1
13251 821-4959	13251 821-4959	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 63 Months	\$36,543	Each	10%	\$32,889	Other	F1
13251 821-4961	13251 821-4961	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 3 Years	\$23,202	Each	10%	\$20,882	Other	F1
13251 821-4962	13251 821-4962	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 4 Years	\$30,936	Each	10%	\$27,842	Other	F1
13251 821-4963	13251 821-4963	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 5 Years	\$38,670	Each	10%	\$34,803	Other	F1
13251 821-4964	13251 821-4964	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 2 Years	\$15,468	Each	10%	\$13,921	Other	F1
13251 821-4965	13251 821-4965	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 4 Years	\$34,030	Each	10%	\$30,627	Other	F1
13251 821-4967	13251 821-4967	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 1 Year	\$7,734	Each	10%	\$6,961	Other	F1
13251 821-4968	13251 821-4968	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 3 Years	\$25,522	Each	10%	\$22,970	Other	F1
13251 821-4970	13251 821-4970	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 1 Year	\$8,507	Each	10%	\$7,657	Other	F1
13251 821-4971	13251 821-4971	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 2 Years	\$17,015	Each	10%	\$15,313	Other	F1
13251 821-4972	13251 821-4972	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 5 Years	\$42,537	Each	10%	\$38,283	Other	F1
13251 825-1662	13251 825-1662	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 1 Year	\$2,063	Each	10%	\$1,857	Other	F1
13251 825-1663	13251 825-1663	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 15 Months	\$2,579	Each	10%	\$2,321	Other	F1
13251 825-1664	13251 825-1664	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 27 Months	\$4,641	Each	10%	\$4,177	Other	F1
13251 825-1665	13251 825-1665	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 2 Years	\$4,126	Each	10%	\$3,713	Other	F1
13251 825-1666	13251 825-1666	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 39 Months	\$6,704	Each	10%	\$6,034	Other	F1
13251 825-1667	13251 825-1667	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 3 Years	\$6,189	Each	10%	\$5,570	Other	F1
13251 825-1668	13251 825-1668	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 51 Months	\$8,767	Each	10%	\$7,890	Other	F1
13251 825-1669	13251 825-1669	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 4 Years	\$8,252	Each	10%	\$7,427	Other	F1
13251 825-1670	13251 825-1670	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 63 Months	\$10,830	Each	10%	\$9,747	Other	F1
13251 825-1671	13251 825-1671	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 5 Years	\$10,314	Each	10%	\$9,283	Other	F1
13251 825-1672	13251 825-1672	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 15 Months	\$2,901	Each	10%	\$2,611	Other	F1
13251 825-1673	13251 825-1673	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 1 Year	\$2,321	Each	10%	\$2,089	Other	F1
13251 825-1674	13251 825-1674	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 27 Months	\$5,222	Each	10%	\$4,700	Other	F1
13251 825-1675	13251 825-1675	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 2 Years	\$4,641	Each	10%	\$4,177	Other	F1
13251 825-1676	13251 825-1676	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 39 Months	\$7,542	Each	10%	\$6,788	Other	F1
13251 825-1677	13251 825-1677	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 3 Years	\$6,962	Each	10%	\$6,266	Other	F1
13251 825-1678	13251 825-1678	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 51 Months	\$9,893	Each	10%	\$8,677	Other	F1
13251 825-1679	13251 825-1679	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 4 Years	\$9,283	Each	10%	\$8,355	Other	F1
13251 825-1680	13251 825-1680	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 63 Months	\$12,184	Each	10%	\$10,966	Other	F1
13251 825-1681	13251 825-1681	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 5 Years	\$11,604	Each	10%	\$10,444	Other	F1
13251 826-0497	13251 826-0497	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 1 Year	\$1,805	Each	10%	\$1,625	Other	F1
13251 826-0498	13251 826-0498	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 15 Months	\$2,256	Each	10%	\$2,031	Other	F1
13251 826-0499	13251 826-0499	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 27 Months	\$4,061	Each	10%	\$3,655	Other	F1
13251 826-0500	13251 826-0500	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 2 Years	\$3,610	Each	10%	\$3,249	Other	F1
13251 826-0501	13251 826-0501	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 39 Months	\$5,866	Each	10%	\$5,280	Other	F1
13251 826-0502	13251 826-0502	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 3 Years	\$5,415	Each	10%	\$4,874	Other	F1
13251 826-0503	13251 826-0503	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 51 Months	\$7,671	Each	10%	\$6,904	Other	F1
13251 826-0504	13251 826-0504	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 4 Years	\$7,220	Each	10%	\$6,498	Other	F1
13251 826-0505	13251 826-0505	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 63 Months	\$9,476	Each	10%	\$8,529	Other	F1
13251 826-0506	13251 826-0506	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 5 Years	\$9,025	Each	10%	\$8,123	Other	F1
13251 844-0665	13251 844-0665	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$6,033	Each	10%	\$5,429	Other	F1
13251 844-0666	13251 844-0666	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$6,033	Each	10%	\$5,429	Other	F1
13251 844-0667	13251 844-0667	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$7,038	Each	10%	\$6,334	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13251 844-0668	13251 844-0668	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$3,016	Each	10%	\$2,715	Other	F1	
13251 844-0669	13251 844-0669	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$1,005	Each	10%	\$905	Other	F1	
13251 844-0670	13251 844-0670	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$2,011	Each	10%	\$1,810	Other	F1	
13251 844-0671	13251 844-0671	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$3,016	Each	10%	\$2,715	Other	F1	
13251 844-0672	13251 844-0672	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$4,022	Each	10%	\$3,620	Other	F1	
13251 844-0673	13251 844-0673	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$5,027	Each	10%	\$4,524	Other	F1	
13251 844-0674	13251 844-0674	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$7,038	Each	10%	\$6,334	Other	F1	
13251 844-0675	13251 844-0675	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$1,005	Each	10%	\$905	Other	F1	
13251 844-0676	13251 844-0676	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$4,022	Each	10%	\$3,620	Other	F1	
13251 844-0677	13251 844-0677	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$5,027	Each	10%	\$4,524	Other	F1	
13251 844-0680	13251 844-0680	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$2,011	Each	10%	\$1,810	Other	F1	
13251 844-0681	13251 844-0681	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$2,358	Each	10%	\$2,122	Other	F1	
13251 844-0682	13251 844-0682	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,750	Each	10%	\$2,475	Other	F1	
13251 844-0683	13251 844-0683	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,965	Each	10%	\$1,768	Other	F1	
13251 844-0684	13251 844-0684	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,572	Each	10%	\$1,415	Other	F1	
13251 844-0685	13251 844-0685	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,179	Each	10%	\$1,061	Other	F1	
13251 844-0686	13251 844-0686	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,017	Each	10%	\$2,715	Other	F1	
13251 844-0687	13251 844-0687	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$3,520	Each	10%	\$3,168	Other	F1	
13251 844-0688	13251 844-0688	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$786	Each	10%	\$707	Other	F1	
13251 844-0689	13251 844-0689	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$393	Each	10%	\$354	Other	F1	
13251 844-0690	13251 844-0690	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$503	Each	10%	\$453	Other	F1	
13251 844-0691	13251 844-0691	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$1,006	Each	10%	\$905	Other	F1	
13251 844-0692	13251 844-0692	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,509	Each	10%	\$1,358	Other	F1	
13251 844-0693	13251 844-0693	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$2,011	Each	10%	\$1,810	Other	F1	
13251 844-0696	13251 844-0696	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$3,017	Each	10%	\$2,715	Other	F1	
13251 844-0697	13251 844-0697	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$3,520	Each	10%	\$3,168	Other	F1	
13251 844-0698	13251 844-0698	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$2,514	Each	10%	\$2,263	Other	F1	
13251 844-0699	13251 844-0699	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,006	Each	10%	\$905	Other	F1	
13251 844-0700	13251 844-0700	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,509	Each	10%	\$1,358	Other	F1	
13251 844-0701	13251 844-0701	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,011	Each	10%	\$1,810	Other	F1	
13251 844-0702	13251 844-0702	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$2,514	Each	10%	\$2,263	Other	F1	
13251 844-0705	13251 844-0705	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$503	Each	10%	\$453	Other	F1	
13251 844-0706	13251 844-0706	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$2,750	Each	10%	\$2,475	Other	F1	
13251 844-0707	13251 844-0707	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$1,965	Each	10%	\$1,768	Other	F1	
13251 844-0708	13251 844-0708	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,179	Each	10%	\$1,061	Other	F1	
13251 844-0709	13251 844-0709	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$786	Each	10%	\$707	Other	F1	
13251 844-0710	13251 844-0710	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$2,358	Each	10%	\$2,122	Other	F1	
13251 844-0711	13251 844-0711	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$1,572	Each	10%	\$1,415	Other	F1	
13251 844-0712	13251 844-0712	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$393	Each	10%	\$354	Other	F1	
13251 847-6379	13251 847-6379	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$10,209	Each	10%	\$9,188	Other	F1	
13251 847-6380	13251 847-6380	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$10,209	Each	10%	\$9,188	Other	F1	
13251 847-6381	13251 847-6381	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$11,910	Each	10%	\$10,719	Other	F1	
13251 847-6382	13251 847-6382	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$5,104	Each	10%	\$4,594	Other	F1	
13251 847-6383	13251 847-6383	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$11,701	Each	10%	\$10,531	Other	F1	
13251 847-6384	13251 847-6384	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$3,403	Each	10%	\$3,063	Other	F1	
13251 847-6385	13251 847-6385	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$5,104	Each	10%	\$4,594	Other	F1	
13251 847-6386	13251 847-6386	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$6,806	Each	10%	\$6,125	Other	F1	
13251 847-6387	13251 847-6387	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$8,507	Each	10%	\$7,657	Other	F1	
13251 847-6388	13251 847-6388	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$11,910	Each	10%	\$10,719	Other	F1	
13251 847-6389	13251 847-6389	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$1,701	Each	10%	\$1,531	Other	F1	
13251 847-6390	13251 847-6390	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$6,806	Each	10%	\$6,125	Other	F1	
13251 847-6391	13251 847-6391	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$8,507	Each	10%	\$7,657	Other	F1	
13251 847-6394	13251 847-6394	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$3,403	Each	10%	\$3,063	Other	F1	
13251 847-6395	13251 847-6395	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$3,990	Each	10%	\$3,591	Other	F1	
13251 847-6396	13251 847-6396	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$4,655	Each	10%	\$4,189	Other	F1	
13251 847-6397	13251 847-6397	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$3,325	Each	10%	\$2,992	Other	F1	
13251 847-6398	13251 847-6398	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$2,660	Each	10%	\$2,394	Other	F1	
13251 847-6399	13251 847-6399	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$1,995	Each	10%	\$1,795	Other	F1	
13251 847-6400	13251 847-6400	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$5,106	Each	10%	\$4,595	Other	F1	
13251 847-6401	13251 847-6401	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$5,957	Each	10%	\$5,361	Other	F1	
13251 847-6402	13251 847-6402	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$1,300	Each	10%	\$1,197	Other	F1	
13251 847-6403	13251 847-6403	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$685	Each	10%	\$698	Other	F1	
13251 847-6404	13251 847-6404	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$851	Each	10%	\$766	Other	F1	
13251 847-6405	13251 847-6405	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$1,702	Each	10%	\$1,532	Other	F1	
13251 847-6406	13251 847-6406	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$2,553	Each	10%	\$2,298	Other	F1	
13251 847-6407	13251 847-6407	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$3,404	Each	10%	\$3,063	Other	F1	
13251 847-6410	13251 847-6410	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$5,106	Each	10%	\$4,595	Other	F1	
13251 847-6411	13251 847-6411	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$5,957	Each	10%	\$5,361	Other	F1	
13251 847-6412	13251 847-6412	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$4,255	Each	10%	\$3,829	Other	F1	
13251 847-6413	13251 847-6413	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$1,702	Each	10%	\$1,532	Other	F1	
13251 847-6414	13251 847-6414	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$2,553	Each	10%	\$2,298	Other	F1	
13251 847-6415	13251 847-6415	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$3,404	Each	10%	\$3,063	Other	F1	
13251 847-6416	13251 847-6416	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$4,255	Each	10%	\$3,829	Other	F1	
13251 847-6419	13251 847-6419	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$851	Each	10%	\$766	Other	F1	
13251 847-6420	13251 847-6420	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$4,655	Each	10%	\$4,189	Other	F1	
13251 847-6421	13251 847-6421	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$3,325	Each	10%	\$2,992	Other	F1	
13251 847-6422	13251 847-6422	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$1,995	Each	10%	\$1,795	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13251 847-6423	13251 847-6423	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$1,330	Each	10%	\$1,197	Other	F1
13251 847-6424	13251 847-6424	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$3,990	Each	10%	\$3,591	Other	F1
13251 847-6425	13251 847-6425	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$2,660	Each	10%	\$2,394	Other	F1
13251 847-6426	13251 847-6426	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$665	Each	10%	\$598	Other	F1
13251 929-3709	13251 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13251 935-6720	13251 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13430 007-1527	13430 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13430 009-4364	13430 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13430 009-4877	13430 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13430 821-4342	13430 821-4342	Data Protection Appliances	Dell Hardware Limited Warranty 1 Year	\$151	Each	10%	\$136	Other	F1
13430 821-4403	13430 821-4403	Data Protection Appliances	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0	Other	F1
14480 007-1527	14480 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14480 009-4364	14480 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14480 009-4877	14480 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14480 460-5909	14480 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14480 460-8530	14480 460-8530	Data Protection Appliances	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14480 460-9052	14480 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14480 460-9900	14480 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14480 461-0497	14480 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14480 468-8015	14480 468-8015	Data Protection Appliances	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
14480 468-8016	14480 468-8016	Data Protection Appliances	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
14480 468-8017	14480 468-8017	Data Protection Appliances	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14480 468-8018	14480 468-8018	Data Protection Appliances	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14480 468-8019	14480 468-8019	Data Protection Appliances	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14480 812-4027	14480 812-4027	Data Protection Appliances	ProDeploy Plus Training Credits 900 Redeem at education.dell.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
14480 821-4441	14480 821-4441	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection DP4xxx Appliance	\$3,249	Each	10%	\$2,924	Other	F1
14480 821-4442	14480 821-4442	Data Protection Appliances	ProDeploy Plus Dell EMC Data Protection DP4xxx Appliance Deployment Verification	\$657	Each	10%	\$592	Other	F1
14480 823-9268	14480 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14480 823-9271	14480 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14480 823-9284	14480 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14480 823-9706	14480 823-9706	Data Protection Appliances	ProDeploy Dell EMC Data Protection 4XXX Appliance	\$1,738	Each	10%	\$1,564	Other	F1
14480 823-9707	14480 823-9707	Data Protection Appliances	ProDeploy Dell EMC Data Protection Appliance 4XXX Deployment Verification	\$540	Each	10%	\$486	Other	F1
14480 825-7248	14480 825-7248	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14480 825-7249	14480 825-7249	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14480 825-7260	14480 825-7260	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14480 825-7261	14480 825-7261	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14480 825-8623	14480 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14480 825-8624	14480 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14480 838-2816	14480 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14480 838-2817	14480 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14480 838-2818	14480 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14480 838-2819	14480 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14480 838-2820	14480 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14480 838-2821	14480 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$790	Each	10%	\$712	Other	F1
14480 838-2822	14480 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14480 838-2823	14480 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14480 838-2824	14480 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14480 838-2825	14480 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14480 838-3316	14480 838-3316	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 5 Years	\$24,615	Each	10%	\$22,154	Other	F1
14480 838-3317	14480 838-3317	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 4 Years	\$19,646	Each	10%	\$17,681	Other	F1
14480 838-3318	14480 838-3318	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 3 Years	\$14,683	Each	10%	\$13,215	Other	F1
14480 838-3319	14480 838-3319	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 2 Years	\$9,739	Each	10%	\$8,765	Other	F1
14480 838-3320	14480 838-3320	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 1 Year	\$4,976	Each	10%	\$4,478	Other	F1
14480 838-3321	14480 838-3321	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$8,172	Each	10%	\$7,355	Other	F1
14480 838-3322	14480 838-3322	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$32,952	Each	10%	\$29,657	Other	F1
14480 838-3323	14480 838-3323	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$24,773	Each	10%	\$22,296	Other	F1
14480 838-3324	14480 838-3324	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$16,588	Each	10%	\$14,929	Other	F1
14480 838-3325	14480 838-3325	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$8,385	Each	10%	\$7,547	Other	F1
14480 838-3326	14480 838-3326	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$8,927	Each	10%	\$8,034	Other	F1
14480 838-3331	14480 838-3331	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$3,649	Each	10%	\$3,284	Other	F1
14480 838-3332	14480 838-3332	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$1,901	Each	10%	\$1,711	Other	F1
14480 838-3333	14480 838-3333	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$9,079	Each	10%	\$8,171	Other	F1
14480 838-3334	14480 838-3334	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$9,333	Each	10%	\$8,400	Other	F1
14480 838-3335	14480 838-3335	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$7,435	Each	10%	\$6,692	Other	F1
14480 838-3336	14480 838-3336	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$5,538	Each	10%	\$4,984	Other	F1
14480 838-3337	14480 838-3337	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$35,878	Each	10%	\$32,290	Other	F1
14480 838-3338	14480 838-3338	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$26,948	Each	10%	\$24,253	Other	F1
14480 838-3339	14480 838-3339	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$18,018	Each	10%	\$16,216	Other	F1
14480 838-3340	14480 838-3340	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 1 Year	\$0	Each	10%	\$0	Other	F1
14480 838-3341	14480 838-3341	Data Protection Appliances	Dell Hardware Limited Warranty 1 Year	\$395	Each	10%	\$356	Other	F1
14480 838-3352	14480 838-3352	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$5,027	Each	10%	\$4,524	Other	F1
14480 838-3353	14480 838-3353	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$4,022	Each	10%	\$3,620	Other	F1
14480 838-3354	14480 838-3354	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$3,016	Each	10%	\$2,715	Other	F1
14480 838-3355	14480 838-3355	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$2,011	Each	10%	\$1,810	Other	F1
14480 838-3356	14480 838-3356	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$1,005	Each	10%	\$905	Other	F1
14480 838-3357	14480 838-3357	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 5 Years	\$22,876	Each	10%	\$20,588	Other	F1
14480 838-3358	14480 838-3358	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 4 Years	\$18,256	Each	10%	\$16,430	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1)Column K	Product Category (If applicable)
				Base price from Base Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14480 838-3359	14480 838-3359	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 3 Years	\$13,642	Each	10%	\$12,278	Other	F1	
14480 838-3360	14480 838-3360	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 2 Years	\$9,043	Each	10%	\$8,139	Other	F1	
14480 838-3361	14480 838-3361	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 1 Year	\$4,625	Each	10%	\$4,163	Other	F1	
14480 838-3362	14480 838-3362	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,296	Each	10%	\$8,366	Other	F1	
14480 838-3363	14480 838-3363	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$37,434	Each	10%	\$33,691	Other	F1	
14480 838-3364	14480 838-3364	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$28,133	Each	10%	\$25,320	Other	F1	
14480 838-3365	14480 838-3365	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$18,826	Each	10%	\$16,943	Other	F1	
14480 838-3366	14480 838-3366	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,503	Each	10%	\$8,553	Other	F1	
14480 838-3367	14480 838-3367	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 5 Years	\$8,057	Each	10%	\$7,251	Other	F1	
14480 838-3368	14480 838-3368	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 4 Years	\$8,420	Each	10%	\$5,778	Other	F1	
14480 838-3369	14480 838-3369	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 3 Years	\$4,704	Each	10%	\$4,306	Other	F1	
14480 838-3370	14480 838-3370	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 2 Years	\$3,153	Each	10%	\$2,838	Other	F1	
14480 838-3371	14480 838-3371	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 1 Year	\$1,639	Each	10%	\$1,475	Other	F1	
14480 838-3372	14480 838-3372	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$10,735	Each	10%	\$9,662	Other	F1	
14480 838-3373	14480 838-3373	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$43,080	Each	10%	\$38,772	Other	F1	
14480 838-3374	14480 838-3374	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$32,343	Each	10%	\$29,109	Other	F1	
14480 838-3375	14480 838-3375	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$21,604	Each	10%	\$19,444	Other	F1	
14480 838-3376	14480 838-3376	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$10,861	Each	10%	\$9,775	Other	F1	
14480 838-3417	14480 838-3417	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$1,805	Each	10%	\$1,625	Other	F1	
14480 838-3418	14480 838-3418	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$3,610	Each	10%	\$3,249	Other	F1	
14480 838-3419	14480 838-3419	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$5,415	Each	10%	\$4,874	Other	F1	
14480 838-3420	14480 838-3420	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$7,220	Each	10%	\$6,498	Other	F1	
14480 838-3421	14480 838-3421	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$9,025	Each	10%	\$8,123	Other	F1	
14480 838-3422	14480 838-3422	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$2,063	Each	10%	\$1,857	Other	F1	
14480 838-3423	14480 838-3423	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$4,126	Each	10%	\$3,713	Other	F1	
14480 838-3424	14480 838-3424	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$6,189	Each	10%	\$5,570	Other	F1	
14480 838-3425	14480 838-3425	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$8,252	Each	10%	\$7,426	Other	F1	
14480 838-3426	14480 838-3426	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$10,314	Each	10%	\$9,283	Other	F1	
14480 838-3427	14480 838-3427	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$2,192	Each	10%	\$1,973	Other	F1	
14480 838-3428	14480 838-3428	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$4,384	Each	10%	\$3,945	Other	F1	
14480 838-3429	14480 838-3429	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$6,575	Each	10%	\$5,918	Other	F1	
14480 838-3430	14480 838-3430	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$8,767	Each	10%	\$7,891	Other	F1	
14480 838-3431	14480 838-3431	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$10,959	Each	10%	\$9,863	Other	F1	
14480 838-3432	14480 838-3432	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$2,321	Each	10%	\$2,089	Other	F1	
14480 838-3433	14480 838-3433	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$4,641	Each	10%	\$4,177	Other	F1	
14480 838-3434	14480 838-3434	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$6,962	Each	10%	\$6,266	Other	F1	
14480 838-3435	14480 838-3435	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$9,283	Each	10%	\$8,355	Other	F1	
14480 838-3436	14480 838-3436	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$11,604	Each	10%	\$10,443	Other	F1	
14480 838-3437	14480 838-3437	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3438	14480 838-3438	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3439	14480 838-3439	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3440	14480 838-3440	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3441	14480 838-3441	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3442	14480 838-3442	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3443	14480 838-3443	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3444	14480 838-3444	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3445	14480 838-3445	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3446	14480 838-3446	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3447	14480 838-3447	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1	
14480 838-3448	14480 838-3448	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1	
14480 838-3449	14480 838-3449	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1	
14480 838-3450	14480 838-3450	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1	
14480 838-3451	14480 838-3451	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1	
14480 838-3452	14480 838-3452	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3453	14480 838-3453	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3454	14480 838-3454	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3455	14480 838-3455	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3456	14480 838-3456	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1	
14480 838-3457	14480 838-3457	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$5,414	Each	10%	\$4,872	Other	F1	
14480 838-3458	14480 838-3458	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$10,828	Each	10%	\$9,745	Other	F1	
14480 838-3459	14480 838-3459	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$16,241	Each	10%	\$14,617	Other	F1	
14480 838-3460	14480 838-3460	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$21,655	Each	10%	\$19,490	Other	F1	
14480 838-3461	14480 838-3461	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$27,069	Each	10%	\$24,362	Other	F1	
14480 838-3462	14480 838-3462	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$6,187	Each	10%	\$5,568	Other	F1	
14480 838-3463	14480 838-3463	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$12,374	Each	10%	\$11,137	Other	F1	
14480 838-3464	14480 838-3464	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$18,562	Each	10%	\$16,705	Other	F1	
14480 838-3465	14480 838-3465	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$24,749	Each	10%	\$22,274	Other	F1	
14480 838-3466	14480 838-3466	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$30,936	Each	10%	\$27,842	Other	F1	
14480 838-3467	14480 838-3467	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$6,574	Each	10%	\$5,917	Other	F1	
14480 838-3468	14480 838-3468	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$13,148	Each	10%	\$11,833	Other	F1	
14480 838-3469	14480 838-3469	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$19,722	Each	10%	\$17,750	Other	F1	
14480 838-3470	14480 838-3470	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$26,296	Each	10%	\$23,666	Other	F1	
14480 838-3471	14480 838-3471	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$32,870	Each	10%	\$29,583	Other	F1	
14480 838-3472	14480 838-3472	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$6,961	Each	10%	\$6,265	Other	F1	
14480 838-3473	14480 838-3473	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$13,921	Each	10%	\$12,529	Other	F1	
14480 838-3474	14480 838-3474	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$20,882	Each	10%	\$18,794	Other	F1	
14480 838-3475	14480 838-3475	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$27,842	Each	10%	\$25,058	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column L (Column I*Column K)	Product Category (if applicable)
				Base price from Source Price	Base Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14480 838-3476	14480 838-3476	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$34,803	Each	10%	\$31,323	Other	F1		
14480 838-3477	14480 838-3477	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3478	14480 838-3478	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3479	14480 838-3479	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3480	14480 838-3480	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3481	14480 838-3481	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3482	14480 838-3482	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3483	14480 838-3483	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3484	14480 838-3484	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3485	14480 838-3485	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3486	14480 838-3486	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3487	14480 838-3487	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1		
14480 838-3488	14480 838-3488	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1		
14480 838-3489	14480 838-3489	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1		
14480 838-3490	14480 838-3490	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1		
14480 838-3491	14480 838-3491	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1		
14480 838-3492	14480 838-3492	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3493	14480 838-3493	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3494	14480 838-3494	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3495	14480 838-3495	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3496	14480 838-3496	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3497	14480 838-3497	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$2,256	Each	10%	\$2,031	Other	F1		
14480 838-3498	14480 838-3498	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$4,512	Each	10%	\$4,061	Other	F1		
14480 838-3499	14480 838-3499	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$6,768	Each	10%	\$6,092	Other	F1		
14480 838-3500	14480 838-3500	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$9,024	Each	10%	\$8,122	Other	F1		
14480 838-3501	14480 838-3501	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$11,281	Each	10%	\$10,153	Other	F1		
14480 838-3502	14480 838-3502	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$2,579	Each	10%	\$2,321	Other	F1		
14480 838-3503	14480 838-3503	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$5,157	Each	10%	\$4,641	Other	F1		
14480 838-3504	14480 838-3504	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$7,736	Each	10%	\$6,962	Other	F1		
14480 838-3505	14480 838-3505	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$10,314	Each	10%	\$9,283	Other	F1		
14480 838-3506	14480 838-3506	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$12,893	Each	10%	\$11,604	Other	F1		
14480 838-3507	14480 838-3507	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$2,740	Each	10%	\$2,466	Other	F1		
14480 838-3508	14480 838-3508	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$5,479	Each	10%	\$4,931	Other	F1		
14480 838-3509	14480 838-3509	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$8,219	Each	10%	\$7,397	Other	F1		
14480 838-3510	14480 838-3510	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$10,959	Each	10%	\$9,863	Other	F1		
14480 838-3511	14480 838-3511	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$13,699	Each	10%	\$12,329	Other	F1		
14480 838-3512	14480 838-3512	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$2,901	Each	10%	\$2,611	Other	F1		
14480 838-3513	14480 838-3513	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$5,802	Each	10%	\$5,222	Other	F1		
14480 838-3514	14480 838-3514	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$8,703	Each	10%	\$7,832	Other	F1		
14480 838-3515	14480 838-3515	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$11,604	Each	10%	\$10,443	Other	F1		
14480 838-3516	14480 838-3516	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$14,505	Each	10%	\$13,054	Other	F1		
14480 838-3517	14480 838-3517	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3518	14480 838-3518	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3519	14480 838-3519	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3520	14480 838-3520	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3521	14480 838-3521	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3522	14480 838-3522	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1		
14480 838-3523	14480 838-3523	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1		
14480 838-3524	14480 838-3524	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1		
14480 838-3525	14480 838-3525	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1		
14480 838-3526	14480 838-3526	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1		
14480 838-3527	14480 838-3527	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3528	14480 838-3528	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3529	14480 838-3529	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3530	14480 838-3530	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3531	14480 838-3531	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3532	14480 838-3532	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3533	14480 838-3533	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3534	14480 838-3534	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3535	14480 838-3535	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3536	14480 838-3536	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$0	Each	10%	\$0	Other	F1		
14480 838-3537	14480 838-3537	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$6,768	Each	10%	\$6,091	Other	F1		
14480 838-3538	14480 838-3538	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$13,536	Each	10%	\$12,182	Other	F1		
14480 838-3539	14480 838-3539	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$20,304	Each	10%	\$18,273	Other	F1		
14480 838-3540	14480 838-3540	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$27,072	Each	10%	\$24,363	Other	F1		
14480 838-3541	14480 838-3541	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$33,840	Each	10%	\$30,454	Other	F1		
14480 838-3542	14480 838-3542	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software	\$7,734	Each	10%	\$6,961	Other	F1		
14480 838-3543	14480 838-3543	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$15,468	Each	10%	\$13,922	Other	F1		
14480 838-3544	14480 838-3544	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$23,202	Each	10%	\$20,883	Other	F1		
14480 838-3545	14480 838-3545	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$30,936	Each	10%	\$27,844	Other	F1		
14480 838-3546	14480 838-3546	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$38,670	Each	10%	\$34,805	Other	F1		
14480 838-3547	14480 838-3547	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$8,218	Each	10%	\$7,396	Other	F1		
14480 838-3548	14480 838-3548	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG	\$16,436	Each	10%	\$14,792	Other	F1		
14480 838-3549	14480 838-3549	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG	\$24,654	Each	10%	\$22,188	Other	F1		
14480 838-3550	14480 838-3550	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG	\$32,872	Each	10%	\$29,584	Other	F1		
14480 838-3551	14480 838-3551	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG	\$41,090	Each	10%	\$36,980	Other	F1		
14480 838-3552	14480 838-3552	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$8,701	Each	10%	\$7,831	Other	F1		





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14480 838-3707	14480 838-3707	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software	\$0	Each	10%	\$0	Other	F1	
14480 838-3708	14480 838-3708	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software	\$0	Each	10%	\$0	Other	F1	
14480 838-3709	14480 838-3709	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software	\$0	Each	10%	\$0	Other	F1	
14480 838-3710	14480 838-3710	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software	\$0	Each	10%	\$0	Other	F1	
14480 838-3711	14480 838-3711	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software	\$0	Each	10%	\$0	Other	F1	
14480 838-3712	14480 838-3712	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14480 838-3713	14480 838-3713	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14480 838-3714	14480 838-3714	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14480 838-3715	14480 838-3715	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14480 838-3716	14480 838-3716	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14480 838-4249	14480 838-4249	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$4,322	Each	10%	\$3,890	Other	F1	
14480 838-4250	14480 838-4250	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$8,524	Each	10%	\$7,672	Other	F1	
14480 838-4251	14480 838-4251	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$12,722	Each	10%	\$11,450	Other	F1	
14480 838-4252	14480 838-4252	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$16,919	Each	10%	\$15,227	Other	F1	
14480 838-4253	14480 838-4253	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$4,196	Each	10%	\$3,776	Other	F1	
14480 838-4254	14480 838-4254	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 1 Year	\$640	Each	10%	\$576	Other	F1	
14480 838-4255	14480 838-4255	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 2 Years	\$1,154	Each	10%	\$1,039	Other	F1	
14480 838-4256	14480 838-4256	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 3 Years	\$1,788	Each	10%	\$1,609	Other	F1	
14480 838-4257	14480 838-4257	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 4 Years	\$2,426	Each	10%	\$2,183	Other	F1	
14480 838-4258	14480 838-4258	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 5 Years	\$3,065	Each	10%	\$2,759	Other	F1	
14480 838-4259	14480 838-4259	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,847	Each	10%	\$3,462	Other	F1	
14480 838-4260	14480 838-4260	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,505	Each	10%	\$6,755	Other	F1	
14480 838-4261	14480 838-4261	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$11,147	Each	10%	\$10,032	Other	F1	
14480 838-4262	14480 838-4262	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$14,785	Each	10%	\$13,307	Other	F1	
14480 838-4263	14480 838-4263	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,633	Each	10%	\$3,270	Other	F1	
14480 838-4264	14480 838-4264	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 1 Year	\$1,808	Each	10%	\$1,627	Other	F1	
14480 838-4265	14480 838-4265	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 2 Years	\$3,401	Each	10%	\$3,061	Other	F1	
14480 838-4266	14480 838-4266	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 3 Years	\$5,184	Each	10%	\$4,666	Other	F1	
14480 838-4267	14480 838-4267	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 4 Years	\$6,982	Each	10%	\$6,284	Other	F1	
14480 838-4268	14480 838-4268	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 5 Years	\$8,785	Each	10%	\$7,907	Other	F1	
14480 838-4269	14480 838-4269	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$393	Each	10%	\$354	Other	F1	
14480 838-4270	14480 838-4270	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$786	Each	10%	\$707	Other	F1	
14480 838-4271	14480 838-4271	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$1,179	Each	10%	\$1,061	Other	F1	
14480 838-4272	14480 838-4272	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$1,572	Each	10%	\$1,415	Other	F1	
14480 838-4273	14480 838-4273	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$1,965	Each	10%	\$1,768	Other	F1	
14480 838-4284	14480 838-4284	Data Protection Appliances	Dell Hardware Limited Warranty 1 Year	\$395	Each	10%	\$356	Other	F1	
14480 838-4285	14480 838-4285	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 1 Year	\$0	Each	10%	\$0	Other	F1	
14480 838-4286	14480 838-4286	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$7,143	Each	10%	\$6,429	Other	F1	
14480 838-4287	14480 838-4287	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$10,635	Each	10%	\$9,572	Other	F1	
14480 838-4288	14480 838-4288	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$14,126	Each	10%	\$12,713	Other	F1	
14480 838-4289	14480 838-4289	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$2,063	Each	10%	\$1,857	Other	F1	
14480 838-4290	14480 838-4290	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$2,802	Each	10%	\$2,522	Other	F1	
14480 838-4291	14480 838-4291	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$3,543	Each	10%	\$3,189	Other	F1	
14480 838-4292	14480 838-4292	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$3,645	Each	10%	\$3,281	Other	F1	
14480 838-4293	14480 838-4293	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$743	Each	10%	\$669	Other	F1	
14480 838-4294	14480 838-4294	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$1,329	Each	10%	\$1,196	Other	F1	
14480 838-4299	14480 838-4299	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$3,489	Each	10%	\$3,140	Other	F1	
14480 838-4300	14480 838-4300	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$3,416	Each	10%	\$3,074	Other	F1	
14480 838-4301	14480 838-4301	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$6,637	Each	10%	\$5,973	Other	F1	
14480 838-4302	14480 838-4302	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$9,842	Each	10%	\$8,858	Other	F1	
14480 838-4303	14480 838-4303	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$13,041	Each	10%	\$11,737	Other	F1	
14480 838-4304	14480 838-4304	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$3,194	Each	10%	\$2,875	Other	F1	
14480 838-4305	14480 838-4305	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 1 Year	\$1,944	Each	10%	\$1,750	Other	F1	
14480 838-4306	14480 838-4306	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 2 Years	\$3,667	Each	10%	\$3,300	Other	F1	
14480 838-4307	14480 838-4307	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 3 Years	\$5,584	Each	10%	\$5,026	Other	F1	
14480 838-4308	14480 838-4308	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 4 Years	\$7,517	Each	10%	\$6,765	Other	F1	
14480 838-4309	14480 838-4309	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 5 Years	\$9,456	Each	10%	\$8,510	Other	F1	
14480 838-5800	14480 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1	
14480 838-5802	14480 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1	
14480 838-5804	14480 838-5804	Data Protection Appliances	ProDeploy Addon Implementation of Data Domain for Cloud Tier -Requires ProDeploy	\$2,159	Each	10%	\$1,926	Other	F1	
14480 838-5805	14480 838-5805	Data Protection Appliances	ProDeploy Plus Addon Implementation of Data Domain for Cloud Tier -Requires ProDeploy	\$4,136	Each	10%	\$3,722	Other	F1	
14480 838-9329	14480 838-9329	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$5,496	Each	10%	\$4,946	Other	F1	
14480 838-9330	14480 838-9330	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$10,871	Each	10%	\$9,784	Other	F1	
14480 838-9331	14480 838-9331	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$16,243	Each	10%	\$14,619	Other	F1	
14480 838-9332	14480 838-9332	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$21,614	Each	10%	\$19,453	Other	F1	
14480 838-9333	14480 838-9333	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$5,369	Each	10%	\$4,832	Other	F1	
14480 838-9334	14480 838-9334	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 1 Year	\$820	Each	10%	\$738	Other	F1	
14480 838-9335	14480 838-9335	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 2 Years	\$1,513	Each	10%	\$1,362	Other	F1	
14480 838-9336	14480 838-9336	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 3 Years	\$2,326	Each	10%	\$2,093	Other	F1	
14480 838-9337	14480 838-9337	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 4 Years	\$3,143	Each	10%	\$2,829	Other	F1	
14480 838-9338	14480 838-9338	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance 5 Years	\$3,961	Each	10%	\$3,565	Other	F1	
14480 838-9339	14480 838-9339	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,861	Each	10%	\$4,375	Other	F1	
14480 838-9340	14480 838-9340	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,536	Each	10%	\$8,582	Other	F1	
14480 838-9341	14480 838-9341	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$14,195	Each	10%	\$12,776	Other	F1	
14480 838-9342	14480 838-9342	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$18,849	Each	10%	\$16,964	Other	F1	
14480 838-9343	14480 838-9343	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,649	Each	10%	\$4,184	Other	F1	
14480 838-9344	14480 838-9344	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 1 Year	\$2,313	Each	10%	\$2,082	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
14480 838-9345	14480 838-9345	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 2 Years	\$4,415	Each	10%	\$3,974	Other	F1
14480 838-9346	14480 838-9346	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1
14480 838-9347	14480 838-9347	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 4 Years	\$9,006	Each	10%	\$8,105	Other	F1
14480 838-9348	14480 838-9348	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance 5 Years	\$11,314	Each	10%	\$10,183	Other	F1
14480 838-9349	14480 838-9349	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$503	Each	10%	\$453	Other	F1
14480 838-9350	14480 838-9350	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$1,006	Each	10%	\$905	Other	F1
14480 838-9351	14480 838-9351	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$1,509	Each	10%	\$1,358	Other	F1
14480 838-9352	14480 838-9352	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$2,011	Each	10%	\$1,810	Other	F1
14480 838-9353	14480 838-9353	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$2,514	Each	10%	\$2,263	Other	F1
14480 838-9364	14480 838-9364	Data Protection Appliances	Dell Hardware Limited Warranty 1 Year	\$395	Each	10%	\$356	Other	F1
14480 838-9365	14480 838-9365	Data Protection Appliances	Basic Hardware Services-Business Hours 5x10 Next Business Day Parts Delivery 1 Year	\$0	Each	10%	\$0	Other	F1
14480 838-9366	14480 838-9366	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$9,094	Each	10%	\$8,185	Other	F1
14480 838-9367	14480 838-9367	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$13,562	Each	10%	\$12,206	Other	F1
14480 838-9368	14480 838-9368	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$18,029	Each	10%	\$16,226	Other	F1
14480 838-9369	14480 838-9369	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$2,687	Each	10%	\$2,418	Other	F1
14480 838-9370	14480 838-9370	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$3,634	Each	10%	\$3,271	Other	F1
14480 838-9371	14480 838-9371	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$4,582	Each	10%	\$4,124	Other	F1
14480 838-9372	14480 838-9372	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$4,619	Each	10%	\$4,157	Other	F1
14480 838-9373	14480 838-9373	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$950	Each	10%	\$855	Other	F1
14480 838-9374	14480 838-9374	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$1,746	Each	10%	\$1,571	Other	F1
14480 838-9379	14480 838-9379	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$4,465	Each	10%	\$4,019	Other	F1
14480 838-9380	14480 838-9380	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$4,306	Each	10%	\$3,875	Other	F1
14480 838-9381	14480 838-9381	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$8,422	Each	10%	\$7,580	Other	F1
14480 838-9382	14480 838-9382	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$12,521	Each	10%	\$11,269	Other	F1
14480 838-9383	14480 838-9383	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$16,614	Each	10%	\$14,953	Other	F1
14480 838-9384	14480 838-9384	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$4,087	Each	10%	\$3,678	Other	F1
14480 838-9385	14480 838-9385	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 1 Year	\$2,489	Each	10%	\$2,240	Other	F1
14480 838-9386	14480 838-9386	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 2 Years	\$4,758	Each	10%	\$4,282	Other	F1
14480 838-9387	14480 838-9387	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 3 Years	\$7,218	Each	10%	\$6,496	Other	F1
14480 838-9388	14480 838-9388	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 4 Years	\$9,694	Each	10%	\$8,725	Other	F1
14480 838-9389	14480 838-9389	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance 5 Years	\$12,177	Each	10%	\$10,959	Other	F1
14480 844-0809	14480 844-0809	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$6,033	Each	10%	\$5,429	Other	F1
14480 844-0810	14480 844-0810	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$6,033	Each	10%	\$5,429	Other	F1
14480 844-0811	14480 844-0811	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$7,038	Each	10%	\$6,334	Other	F1
14480 844-0812	14480 844-0812	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$3,016	Each	10%	\$2,715	Other	F1
14480 844-0813	14480 844-0813	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$1,005	Each	10%	\$905	Other	F1
14480 844-0814	14480 844-0814	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$2,011	Each	10%	\$1,810	Other	F1
14480 844-0815	14480 844-0815	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$3,016	Each	10%	\$2,715	Other	F1
14480 844-0816	14480 844-0816	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$4,022	Each	10%	\$3,620	Other	F1
14480 844-0817	14480 844-0817	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$5,027	Each	10%	\$4,524	Other	F1
14480 844-0818	14480 844-0818	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$7,038	Each	10%	\$6,334	Other	F1
14480 844-0819	14480 844-0819	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$1,005	Each	10%	\$905	Other	F1
14480 844-0820	14480 844-0820	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$4,022	Each	10%	\$3,620	Other	F1
14480 844-0821	14480 844-0821	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$5,027	Each	10%	\$4,524	Other	F1
14480 844-0822	14480 844-0822	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$2,011	Each	10%	\$1,810	Other	F1
14480 844-0823	14480 844-0823	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$2,358	Each	10%	\$2,122	Other	F1
14480 844-0824	14480 844-0824	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,750	Each	10%	\$2,475	Other	F1
14480 844-0825	14480 844-0825	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,965	Each	10%	\$1,768	Other	F1
14480 844-0826	14480 844-0826	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,572	Each	10%	\$1,415	Other	F1
14480 844-0827	14480 844-0827	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,179	Each	10%	\$1,061	Other	F1
14480 844-0828	14480 844-0828	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,017	Each	10%	\$2,715	Other	F1
14480 844-0829	14480 844-0829	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$3,520	Each	10%	\$3,168	Other	F1
14480 844-0830	14480 844-0830	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$786	Each	10%	\$707	Other	F1
14480 844-0831	14480 844-0831	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$393	Each	10%	\$354	Other	F1
14480 844-0832	14480 844-0832	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$503	Each	10%	\$453	Other	F1
14480 844-0833	14480 844-0833	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$1,006	Each	10%	\$905	Other	F1
14480 844-0834	14480 844-0834	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,509	Each	10%	\$1,358	Other	F1
14480 844-0835	14480 844-0835	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$2,011	Each	10%	\$1,810	Other	F1
14480 844-0836	14480 844-0836	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$3,017	Each	10%	\$2,715	Other	F1
14480 844-0837	14480 844-0837	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$3,520	Each	10%	\$3,168	Other	F1
14480 844-0838	14480 844-0838	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$2,514	Each	10%	\$2,263	Other	F1
14480 844-0839	14480 844-0839	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,006	Each	10%	\$905	Other	F1
14480 844-0840	14480 844-0840	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,509	Each	10%	\$1,358	Other	F1
14480 844-0841	14480 844-0841	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,011	Each	10%	\$1,810	Other	F1
14480 844-0842	14480 844-0842	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$2,514	Each	10%	\$2,263	Other	F1
14480 844-0843	14480 844-0843	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$503	Each	10%	\$453	Other	F1
14480 844-0844	14480 844-0844	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$2,750	Each	10%	\$2,475	Other	F1
14480 844-0845	14480 844-0845	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$1,965	Each	10%	\$1,768	Other	F1
14480 844-0846	14480 844-0846	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$1,179	Each	10%	\$1,061	Other	F1
14480 844-0847	14480 844-0847	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$786	Each	10%	\$707	Other	F1
14480 844-0848	14480 844-0848	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$2,358	Each	10%	\$2,122	Other	F1
14480 844-0849	14480 844-0849	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$1,572	Each	10%	\$1,415	Other	F1
14480 844-0850	14480 844-0850	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$393	Each	10%	\$354	Other	F1
14480 844-2359	14480 844-2359	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1
14480 844-2360	14480 844-2360	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1
14480 844-2361	14480 844-2361	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1
14480 844-2362	14480 844-2362	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (Column J*Column K) Product Category (if applicable)	
14480 847-6570	14480 847-6570	Data Protection Appliances	Keep your Component For Enterprise 6 Years	\$10,209	Each	10%		\$9,188	Other	F1	
14480 847-6571	14480 847-6571	Data Protection Appliances	Keep your Component For Enterprise 7 Years	\$11,910	Each	10%		\$10,719	Other	F1	
14480 847-6572	14480 847-6572	Data Protection Appliances	Keep your Component For Enterprise 3 Years	\$5,104	Each	10%		\$4,594	Other	F1	
14480 847-6573	14480 847-6573	Data Protection Appliances	Keep your Component For Enterprise Channel 15 Months	\$1,701	Each	10%		\$1,531	Other	F1	
14480 847-6574	14480 847-6574	Data Protection Appliances	Keep your Component For Enterprise Channel 27 Months	\$3,403	Each	10%		\$3,063	Other	F1	
14480 847-6575	14480 847-6575	Data Protection Appliances	Keep your Component For Enterprise Channel 39 Months	\$5,104	Each	10%		\$4,594	Other	F1	
14480 847-6576	14480 847-6576	Data Protection Appliances	Keep your Component For Enterprise Channel 51 Months	\$6,806	Each	10%		\$6,125	Other	F1	
14480 847-6577	14480 847-6577	Data Protection Appliances	Keep your Component For Enterprise Channel 63 Months	\$8,507	Each	10%		\$7,657	Other	F1	
14480 847-6578	14480 847-6578	Data Protection Appliances	Keep your Component For Enterprise Channel 87 Months	\$11,910	Each	10%		\$10,719	Other	F1	
14480 847-6579	14480 847-6579	Data Protection Appliances	Keep your Component For Enterprise 1 Year	\$1,701	Each	10%		\$1,531	Other	F1	
14480 847-6580	14480 847-6580	Data Protection Appliances	Keep your Component For Enterprise 4 Years	\$6,806	Each	10%		\$6,125	Other	F1	
14480 847-6581	14480 847-6581	Data Protection Appliances	Keep your Component For Enterprise 5 Years	\$8,507	Each	10%		\$7,657	Other	F1	
14480 847-6582	14480 847-6582	Data Protection Appliances	Keep your Component For Enterprise 2 Years	\$3,403	Each	10%		\$3,063	Other	F1	
14480 847-6583	14480 847-6583	Data Protection Appliances	Keep your Component For Enterprise Channel 75 Months	\$3,990	Each	10%		\$3,591	Other	F1	
14480 847-6584	14480 847-6584	Data Protection Appliances	Keep your Component For Enterprise Channel 87 Months	\$4,655	Each	10%		\$4,189	Other	F1	
14480 847-6585	14480 847-6585	Data Protection Appliances	Keep your Component For Enterprise Channel 63 Months	\$3,325	Each	10%		\$2,992	Other	F1	
14480 847-6586	14480 847-6586	Data Protection Appliances	Keep your Component For Enterprise Channel 51 Months	\$2,660	Each	10%		\$2,394	Other	F1	
14480 847-6587	14480 847-6587	Data Protection Appliances	Keep your Component For Enterprise Channel 39 Months	\$1,995	Each	10%		\$1,795	Other	F1	
14480 847-6588	14480 847-6588	Data Protection Appliances	Keep your Component For Enterprise Channel 75 Months	\$5,106	Each	10%		\$4,595	Other	F1	
14480 847-6589	14480 847-6589	Data Protection Appliances	Keep your Component For Enterprise Channel 87 Months	\$5,957	Each	10%		\$5,361	Other	F1	
14480 847-6590	14480 847-6590	Data Protection Appliances	Keep your Component For Enterprise Channel 27 Months	\$1,330	Each	10%		\$1,197	Other	F1	
14480 847-6591	14480 847-6591	Data Protection Appliances	Keep your Component For Enterprise Channel 15 Months	\$665	Each	10%		\$598	Other	F1	
14480 847-6592	14480 847-6592	Data Protection Appliances	Keep your Component For Enterprise 1 Year	\$851	Each	10%		\$766	Other	F1	
14480 847-6593	14480 847-6593	Data Protection Appliances	Keep your Component For Enterprise 2 Years	\$1,702	Each	10%		\$1,532	Other	F1	
14480 847-6594	14480 847-6594	Data Protection Appliances	Keep your Component For Enterprise 3 Years	\$2,553	Each	10%		\$2,298	Other	F1	
14480 847-6595	14480 847-6595	Data Protection Appliances	Keep your Component For Enterprise 4 Years	\$3,404	Each	10%		\$3,063	Other	F1	
14480 847-6596	14480 847-6596	Data Protection Appliances	Keep your Component For Enterprise 6 Years	\$5,106	Each	10%		\$4,595	Other	F1	
14480 847-6597	14480 847-6597	Data Protection Appliances	Keep your Component For Enterprise 7 Years	\$5,957	Each	10%		\$5,361	Other	F1	
14480 847-6598	14480 847-6598	Data Protection Appliances	Keep your Component For Enterprise 5 Years	\$4,255	Each	10%		\$3,829	Other	F1	
14480 847-6599	14480 847-6599	Data Protection Appliances	Keep your Component For Enterprise Channel 27 Months	\$1,702	Each	10%		\$1,532	Other	F1	
14480 847-6600	14480 847-6600	Data Protection Appliances	Keep your Component For Enterprise Channel 39 Months	\$2,553	Each	10%		\$2,298	Other	F1	
14480 847-6601	14480 847-6601	Data Protection Appliances	Keep your Component For Enterprise Channel 51 Months	\$3,404	Each	10%		\$3,063	Other	F1	
14480 847-6602	14480 847-6602	Data Protection Appliances	Keep your Component For Enterprise Channel 63 Months	\$4,255	Each	10%		\$3,829	Other	F1	
14480 847-6603	14480 847-6603	Data Protection Appliances	Keep your Component For Enterprise Channel 15 Months	\$851	Each	10%		\$766	Other	F1	
14480 847-6604	14480 847-6604	Data Protection Appliances	Keep your Component For Enterprise 7 Years	\$4,655	Each	10%		\$4,189	Other	F1	
14480 847-6605	14480 847-6605	Data Protection Appliances	Keep your Component For Enterprise 5 Years	\$3,325	Each	10%		\$2,992	Other	F1	
14480 847-6606	14480 847-6606	Data Protection Appliances	Keep your Component For Enterprise 3 Years	\$1,995	Each	10%		\$1,795	Other	F1	
14480 847-6607	14480 847-6607	Data Protection Appliances	Keep your Component For Enterprise 2 Years	\$1,330	Each	10%		\$1,197	Other	F1	
14480 847-6608	14480 847-6608	Data Protection Appliances	Keep your Component For Enterprise 6 Years	\$3,990	Each	10%		\$3,591	Other	F1	
14480 847-6609	14480 847-6609	Data Protection Appliances	Keep your Component For Enterprise 4 Years	\$2,660	Each	10%		\$2,394	Other	F1	
14480 847-6610	14480 847-6610	Data Protection Appliances	Keep your Component For Enterprise 1 Year	\$665	Each	10%		\$598	Other	F1	
14480 929-3709	14480 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%		\$0	Other	F1	
14480 935-6720	14480 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%		\$0	Other	F1	
14480 951-2015	14480 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%		\$0	Other	F1	
14480 953-8349	14480 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%		\$0	Other	F1	
14480 975-3461	14480 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%		\$0	Other	F1	
14480 984-3267	14480 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%		\$0	Other	F1	
14480 989-3439	14480 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%		\$0	Other	F1	
14480 992-6149	14480 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%		\$0	Other	F1	
13193 821-4961	13193 821-4961	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 3 Years	\$23,202	Each	10%		\$20,882	Other	F1	
13193 821-4962	13193 821-4962	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 4 Years	\$30,936	Each	10%		\$27,842	Other	F1	
13193 821-4963	13193 821-4963	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 5 Years	\$38,670	Each	10%		\$34,803	Other	F1	
13193 821-4964	13193 821-4964	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 2 Years	\$15,468	Each	10%		\$13,921	Other	F1	
13193 821-4965	13193 821-4965	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 4 Years	\$34,030	Each	10%		\$30,627	Other	F1	
13193 821-4966	13193 821-4966	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 6 Years	\$46,404	Each	10%		\$41,764	Other	F1	
13193 821-4967	13193 821-4967	Data Protection Appliances	ProSupport with Mission Critical, 12TB Add-On Support, 1 Year	\$7,734	Each	10%		\$6,961	Other	F1	
13193 821-4968	13193 821-4968	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 3 Years	\$25,522	Each	10%		\$22,970	Other	F1	
13193 821-4969	13193 821-4969	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 6 Years	\$51,044	Each	10%		\$45,940	Other	F1	
13193 821-4970	13193 821-4970	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 1 Year	\$8,507	Each	10%		\$7,657	Other	F1	
13193 821-4971	13193 821-4971	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 2 Years	\$17,015	Each	10%		\$15,313	Other	F1	
13193 821-4972	13193 821-4972	Data Protection Appliances	ProSupport Plus with Mission Critical, 12TB Add-On Support, 5 Years	\$42,537	Each	10%		\$38,283	Other	F1	
13193 822-2973	13193 822-2973	Data Protection Appliances	ProSupport with Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1	
13193 822-2974	13193 822-2974	Data Protection Appliances	ProSupport with Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1	
13193 822-2977	13193 822-2977	Data Protection Appliances	ProSupport Plus with Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1	
13193 822-2978	13193 822-2978	Data Protection Appliances	ProSupport with Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1	
13193 822-2979	13193 822-2979	Data Protection Appliances	ProSupport with Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1	
13193 822-2980	13193 822-2980	Data Protection Appliances	ProSupport Plus with Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1	
13193 825-1599	13193 825-1599	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,094	Each	10%		\$2,785	Other	F1	
13193 825-1600	13193 825-1600	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,094	Each	10%		\$2,785	Other	F1	
13193 825-1601	13193 825-1601	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,642	Each	10%		\$4,178	Other	F1	
13193 825-1602	13193 825-1602	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,642	Each	10%		\$4,178	Other	F1	
13193 825-1603	13193 825-1603	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,404	Each	10%		\$3,064	Other	F1	
13193 825-1604	13193 825-1604	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,404	Each	10%		\$3,064	Other	F1	
13193 825-1605	13193 825-1605	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,106	Each	10%		\$4,595	Other	F1	
13193 825-1606	13193 825-1606	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,106	Each	10%		\$4,595	Other	F1	
13193 825-1607	13193 825-1607	Data Protection Appliances	Keep Your Hard Drive	\$553	Each	10%		\$498	Other	F1	
13193 825-1608	13193 825-1608	Data Protection Appliances	Keep Your Hard Drive	\$553	Each	10%		\$498	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13193 825-1682	13193 825-1682	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,418	Each	10%	\$2,176	Other	F1
13193 825-1683	13193 825-1683	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,418	Each	10%	\$2,176	Other	F1
13193 825-1684	13193 825-1684	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$3,627	Each	10%	\$3,264	Other	F1
13193 825-1685	13193 825-1685	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$3,627	Each	10%	\$3,264	Other	F1
13193 825-1686	13193 825-1686	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,660	Each	10%	\$2,394	Other	F1
13193 825-1687	13193 825-1687	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,660	Each	10%	\$2,394	Other	F1
13193 825-1688	13193 825-1688	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,990	Each	10%	\$3,591	Other	F1
13193 825-1689	13193 825-1689	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,990	Each	10%	\$3,591	Other	F1
13193 825-1690	13193 825-1690	Data Protection Appliances	Keep Your Hard Drive	\$432	Each	10%	\$389	Other	F1
13193 825-1691	13193 825-1691	Data Protection Appliances	Keep Your Hard Drive	\$432	Each	10%	\$389	Other	F1
13193 825-1695	13193 825-1695	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 1 Year	\$2,579	Each	10%	\$2,321	Other	F1
13193 825-1696	13193 825-1696	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 3 Years	\$7,736	Each	10%	\$6,962	Other	F1
13193 825-1697	13193 825-1697	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 4 Years	\$10,314	Each	10%	\$9,283	Other	F1
13193 825-1698	13193 825-1698	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 5 Years	\$12,893	Each	10%	\$11,604	Other	F1
13193 825-1699	13193 825-1699	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 2 Years	\$5,157	Each	10%	\$4,641	Other	F1
13193 825-1700	13193 825-1700	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 4 Years	\$11,346	Each	10%	\$10,211	Other	F1
13193 825-1701	13193 825-1701	Data Protection Appliances	ProSupport with Mission Critical, 4TB Add-On Support, 6 Years	\$15,472	Each	10%	\$13,925	Other	F1
13193 825-1702	13193 825-1702	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 3 Years	\$8,509	Each	10%	\$7,658	Other	F1
13193 825-1703	13193 825-1703	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 6 Years	\$17,019	Each	10%	\$15,317	Other	F1
13193 825-1704	13193 825-1704	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 1 Year	\$2,836	Each	10%	\$2,552	Other	F1
13193 825-1705	13193 825-1705	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 2 Years	\$5,673	Each	10%	\$5,106	Other	F1
13193 825-1706	13193 825-1706	Data Protection Appliances	ProSupport Plus with Mission Critical, 4TB Add-On Support, 5 Years	\$14,182	Each	10%	\$12,764	Other	F1
13193 826-0489	13193 826-0489	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$13,921	Each	10%	\$12,529	Other	F1
13193 826-0490	13193 826-0490	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$13,921	Each	10%	\$12,529	Other	F1
13193 826-0491	13193 826-0491	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance	\$13,921	Each	10%	\$12,529	Other	F1
13193 826-0492	13193 826-0492	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance	\$13,921	Each	10%	\$12,529	Other	F1
13193 826-0493	13193 826-0493	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$6,962	Each	10%	\$6,266	Other	F1
13193 826-0494	13193 826-0494	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$6,962	Each	10%	\$6,266	Other	F1
13193 826-0495	13193 826-0495	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance	\$6,962	Each	10%	\$6,266	Other	F1
13193 826-0496	13193 826-0496	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance	\$6,962	Each	10%	\$6,266	Other	F1
13193 826-0507	13193 826-0507	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$5,441	Each	10%	\$4,896	Other	F1
13193 826-0508	13193 826-0508	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$5,441	Each	10%	\$4,896	Other	F1
13193 826-0509	13193 826-0509	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance	\$5,441	Each	10%	\$4,896	Other	F1
13193 826-0510	13193 826-0510	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance	\$5,441	Each	10%	\$4,896	Other	F1
13193 826-0511	13193 826-0511	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 3 Years	\$20,882	Each	10%	\$18,794	Other	F1
13193 826-0512	13193 826-0512	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 4 Years	\$27,842	Each	10%	\$25,058	Other	F1
13193 826-0513	13193 826-0513	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 5 Years	\$34,803	Each	10%	\$31,323	Other	F1
13193 826-0514	13193 826-0514	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 2 Years	\$13,921	Each	10%	\$12,529	Other	F1
13193 826-0515	13193 826-0515	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 6 Years	\$41,764	Each	10%	\$37,587	Other	F1
13193 826-0516	13193 826-0516	Data Protection Appliances	ProSupport with Next Business Day, 12TB Add-On Support, 1 Year	\$6,961	Each	10%	\$6,265	Other	F1
13193 826-0517	13193 826-0517	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 1 Year	\$2,321	Each	10%	\$2,089	Other	F1
13193 826-0518	13193 826-0518	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 3 Years	\$6,962	Each	10%	\$6,266	Other	F1
13193 826-0519	13193 826-0519	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 4 Years	\$9,283	Each	10%	\$8,355	Other	F1
13193 826-0520	13193 826-0520	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 5 Years	\$11,604	Each	10%	\$10,443	Other	F1
13193 826-0521	13193 826-0521	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 2 Years	\$4,641	Each	10%	\$4,177	Other	F1
13193 826-0522	13193 826-0522	Data Protection Appliances	ProSupport with Next Business Day, 4TB Add-On Support, 6 Years	\$13,924	Each	10%	\$12,532	Other	F1
13193 831-1510	13193 831-1510	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 4 Years	\$64,966	Each	10%	\$58,469	Other	F1
13193 831-1511	13193 831-1511	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 3 Years	\$48,724	Each	10%	\$43,852	Other	F1
13193 831-1512	13193 831-1512	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 6 Years	\$97,448	Each	10%	\$87,704	Other	F1
13193 831-1513	13193 831-1513	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 1 Year	\$16,241	Each	10%	\$14,617	Other	F1
13193 831-1514	13193 831-1514	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 2 Years	\$32,483	Each	10%	\$29,235	Other	F1
13193 831-1515	13193 831-1515	Data Protection Appliances	ProSupport Plus with Next Business Day, 12TB Add-On Support, 5 Years	\$81,207	Each	10%	\$73,086	Other	F1
13193 831-1516	13193 831-1516	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13193 831-1517	13193 831-1517	Data Protection Appliances	ProSupport Plus with Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13193 831-1518	13193 831-1518	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 3 Years	\$162	Each	10%	\$146	Other	F1
13193 831-1519	13193 831-1519	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 6 Years	\$325	Each	10%	\$292	Other	F1
13193 831-1520	13193 831-1520	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 2 Years	\$216	Each	10%	\$195	Other	F1
13193 831-1521	13193 831-1521	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 1 Year	\$108	Each	10%	\$97	Other	F1
13193 831-1522	13193 831-1522	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 4 Years	\$432	Each	10%	\$389	Other	F1
13193 831-1523	13193 831-1523	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 3 Years	\$324	Each	10%	\$292	Other	F1
13193 831-1524	13193 831-1524	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 6 Years	\$649	Each	10%	\$584	Other	F1
13193 831-1525	13193 831-1525	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 1 Year	\$54	Each	10%	\$49	Other	F1
13193 831-1526	13193 831-1526	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud DR, 5 Years	\$541	Each	10%	\$486	Other	F1
13193 831-1527	13193 831-1527	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 2 Years	\$108	Each	10%	\$97	Other	F1
13193 831-1528	13193 831-1528	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 4 Years	\$217	Each	10%	\$195	Other	F1
13193 831-1529	13193 831-1529	Data Protection Appliances	ProSupport Plus with Next Business Day, Data Domain, Cloud Tier, 5 Years	\$271	Each	10%	\$244	Other	F1
13193 831-1530	13193 831-1530	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch	\$6,497	Each	10%	\$5,847	Other	F1
13193 831-1531	13193 831-1531	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch	\$6,497	Each	10%	\$5,847	Other	F1
13193 831-1532	13193 831-1532	Data Protection Appliances	ProSupport Plus Next Business day Technical Support	\$9,745	Each	10%	\$8,770	Other	F1
13193 831-1533	13193 831-1533	Data Protection Appliances	ProSupport Plus Next Business day Technical Support	\$9,745	Each	10%	\$8,770	Other	F1
13193 831-1554	13193 831-1554	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch	\$3,249	Each	10%	\$2,924	Other	F1
13193 831-1555	13193 831-1555	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch	\$3,249	Each	10%	\$2,924	Other	F1
13193 831-1556	13193 831-1556	Data Protection Appliances	ProSupport Plus Next Business day Technical Support	\$4,874	Each	10%	\$4,386	Other	F1
13193 831-1557	13193 831-1557	Data Protection Appliances	ProSupport Plus Next Business day Technical Support	\$4,874	Each	10%	\$4,386	Other	F1
13193 831-1588	13193 831-1588	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch	\$2,539	Each	10%	\$2,285	Other	F1
13193 831-1589	13193 831-1589	Data Protection Appliances	ProSupport Plus Next Business day On-Site Service with Emergency Dispatch	\$2,539	Each	10%	\$2,285	Other	F1
13193 831-1590	13193 831-1590	Data Protection Appliances	ProSupport Plus Next Business day Technical Support	\$3,808	Each	10%	\$3,428	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13193 831-1591	13193 831-1591	Data Protection Appliances	ProSupport Plus Next Business Day Technical Support	\$3,808	Each	10%	\$3,428	Other	F1
13193 831-1592	13193 831-1592	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 4 Years	\$10,830	Each	10%	\$9,747	Other	F1
13193 831-1593	13193 831-1593	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 3 Years	\$8,123	Each	10%	\$7,310	Other	F1
13193 831-1594	13193 831-1594	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 6 Years	\$16,245	Each	10%	\$14,621	Other	F1
13193 831-1595	13193 831-1595	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 1 Year	\$2,708	Each	10%	\$2,437	Other	F1
13193 831-1596	13193 831-1596	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 2 Years	\$5,415	Each	10%	\$4,874	Other	F1
13193 831-1597	13193 831-1597	Data Protection Appliances	ProSupport Plus with Next Business Day, 4TB Add-On Support, 5 Years	\$13,538	Each	10%	\$12,184	Other	F1
13193 844-0678	13193 844-0678	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$1,005	Each	10%	\$905	Other	F1
13193 844-0679	13193 844-0679	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$1,005	Each	10%	\$905	Other	F1
13193 844-0684	13193 844-0684	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$393	Each	10%	\$354	Other	F1
13193 844-0685	13193 844-0685	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$393	Each	10%	\$354	Other	F1
13193 844-0703	13193 844-0703	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$503	Each	10%	\$453	Other	F1
13193 844-0704	13193 844-0704	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$503	Each	10%	\$453	Other	F1
13193 847-6392	13193 847-6392	Data Protection Appliances	Keep Your Component For Enterprise	\$1,701	Each	10%	\$1,531	Other	F1
13193 847-6393	13193 847-6393	Data Protection Appliances	Keep Your Component For Enterprise	\$1,701	Each	10%	\$1,531	Other	F1
13193 847-6408	13193 847-6408	Data Protection Appliances	Keep Your Component For Enterprise	\$665	Each	10%	\$598	Other	F1
13193 847-6409	13193 847-6409	Data Protection Appliances	Keep Your Component For Enterprise	\$665	Each	10%	\$598	Other	F1
13193 847-6417	13193 847-6417	Data Protection Appliances	Keep Your Component For Enterprise	\$851	Each	10%	\$766	Other	F1
13193 847-6418	13193 847-6418	Data Protection Appliances	Keep Your Component For Enterprise	\$851	Each	10%	\$766	Other	F1
14470 007-1527	14470 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14470 009-4364	14470 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14470 009-4877	14470 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14470 460-5909	14470 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14470 460-8531	14470 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14470 460-9052	14470 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14470 460-9900	14470 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14470 461-0497	14470 461-0497	Data Protection Appliances	PO Requires: Billing,Shipping/Terms,PO# quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14470 468-8025	14470 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14470 468-8026	14470 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14470 468-8027	14470 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14470 468-8028	14470 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14470 468-8029	14470 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14470 812-4027	14470 812-4027	Data Protection Appliances	ProDeploy Plus Training Credits 900 Redeem at education.dellemc.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
14470 823-9268	14470 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14470 823-9271	14470 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14470 823-9284	14470 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14470 825-7248	14470 825-7248	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14470 825-7249	14470 825-7249	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14470 825-7260	14470 825-7260	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14470 825-7261	14470 825-7261	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14470 825-8623	14470 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14470 825-8624	14470 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14470 838-2751	14470 838-2751	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1
14470 838-2752	14470 838-2752	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$63,809	Each	10%	\$57,428	Other	F1
14470 838-2753	14470 838-2753	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$127,387	Each	10%	\$114,648	Other	F1
14470 838-2754	14470 838-2754	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$190,954	Each	10%	\$171,859	Other	F1
14470 838-2755	14470 838-2755	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$254,518	Each	10%	\$229,066	Other	F1
14470 838-2756	14470 838-2756	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$63,562	Each	10%	\$57,206	Other	F1
14470 838-2757	14470 838-2757	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$9,701	Each	10%	\$8,731	Other	F1
14470 838-2758	14470 838-2758	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$19,155	Each	10%	\$17,240	Other	F1
14470 838-2759	14470 838-2759	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$28,841	Each	10%	\$25,957	Other	F1
14470 838-2760	14470 838-2760	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$38,537	Each	10%	\$34,683	Other	F1
14470 838-2761	14470 838-2761	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$48,236	Each	10%	\$43,412	Other	F1
14470 838-2762	14470 838-2762	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$55,444	Each	10%	\$49,900	Other	F1
14470 838-2763	14470 838-2763	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$110,538	Each	10%	\$99,484	Other	F1
14470 838-2764	14470 838-2764	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$165,597	Each	10%	\$149,037	Other	F1
14470 838-2765	14470 838-2765	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$220,646	Each	10%	\$198,581	Other	F1
14470 838-2766	14470 838-2766	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$55,037	Each	10%	\$49,533	Other	F1
14470 838-2767	14470 838-2767	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1	\$27,394	Each	10%	\$24,646	Other	F1
14470 838-2768	14470 838-2768	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2	\$54,361	Each	10%	\$48,925	Other	F1
14470 838-2769	14470 838-2769	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$81,698	Each	10%	\$73,619	Other	F1
14470 838-2770	14470 838-2770	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4	\$108,050	Each	10%	\$98,145	Other	F1
14470 838-2771	14470 838-2771	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$136,423	Each	10%	\$122,781	Other	F1
14470 838-2772	14470 838-2772	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1
14470 838-2773	14470 838-2773	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$5,953	Each	10%	\$5,357	Other	F1
14470 838-2774	14470 838-2774	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$11,905	Each	10%	\$10,715	Other	F1
14470 838-2775	14470 838-2775	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$17,858	Each	10%	\$16,072	Other	F1
14470 838-2776	14470 838-2776	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$23,811	Each	10%	\$21,429	Other	F1
14470 838-2777	14470 838-2777	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$29,763	Each	10%	\$26,787	Other	F1
14470 838-2788	14470 838-2788	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$53,155	Each	10%	\$47,840	Other	F1
14470 838-2789	14470 838-2789	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$11,252	Each	10%	\$10,127	Other	F1
14470 838-2790	14470 838-2790	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$22,203	Each	10%	\$19,983	Other	F1
14470 838-2791	14470 838-2791	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$106,032	Each	10%	\$95,429	Other	F1
14470 838-2792	14470 838-2792	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$158,894	Each	10%	\$143,005	Other	F1
14470 838-2793	14470 838-2793	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$211,752	Each	10%	\$190,577	Other	F1
14470 838-2794	14470 838-2794	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$52,853	Each	10%	\$47,568	Other	F1
14470 838-2795	14470 838-2795	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$33,431	Each	10%	\$30,088	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
14470 838-2796	14470 838-2796	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$44,674	\$40,207	Each	10%	Other	F1	
14470 838-2797	14470 838-2797	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$55,922	\$50,330	Each	10%	Other	F1	
14470 838-2802	14470 838-2802	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$48,802	\$43,922	Each	10%	Other	F1	
14470 838-2803	14470 838-2803	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$97,251	\$87,526	Each	10%	Other	F1	
14470 838-2804	14470 838-2804	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$145,661	\$131,095	Each	10%	Other	F1	
14470 838-2805	14470 838-2805	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$194,059	\$174,653	Each	10%	Other	F1	
14470 838-2806	14470 838-2806	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$48,383	\$43,545	Each	10%	Other	F1	
14470 838-2807	14470 838-2807	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$29,459	\$26,513	Each	10%	Other	F1	
14470 838-2808	14470 838-2808	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$58,499	\$52,649	Each	10%	Other	F1	
14470 838-2809	14470 838-2809	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$87,892	\$79,103	Each	10%	Other	F1	
14470 838-2810	14470 838-2810	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$117,325	\$105,593	Each	10%	Other	F1	
14470 838-2811	14470 838-2811	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$146,769	\$132,092	Each	10%	Other	F1	
14470 838-2816	14470 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	\$379	Each	10%	Other	F1	
14470 838-2817	14470 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	\$512	Each	10%	Other	F1	
14470 838-2818	14470 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	\$784	Each	10%	Other	F1	
14470 838-2819	14470 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	\$1,041	Each	10%	Other	F1	
14470 838-2820	14470 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	\$246	Each	10%	Other	F1	
14470 838-2821	14470 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	\$702	Each	10%	Other	F1	
14470 838-2822	14470 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	\$948	Each	10%	Other	F1	
14470 838-2823	14470 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	\$1,452	Each	10%	Other	F1	
14470 838-2824	14470 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	\$1,926	Each	10%	Other	F1	
14470 838-2825	14470 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	\$454	Each	10%	Other	F1	
14470 838-4563	14470 838-4563	Data Protection Appliances	1 Year ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4564	14470 838-4564	Data Protection Appliances	2 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4565	14470 838-4565	Data Protection Appliances	3 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4566	14470 838-4566	Data Protection Appliances	4 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4567	14470 838-4567	Data Protection Appliances	5 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4568	14470 838-4568	Data Protection Appliances	1 Year ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4569	14470 838-4569	Data Protection Appliances	2 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4570	14470 838-4570	Data Protection Appliances	3 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4571	14470 838-4571	Data Protection Appliances	4 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4572	14470 838-4572	Data Protection Appliances	5 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4573	14470 838-4573	Data Protection Appliances	1 Year ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4574	14470 838-4574	Data Protection Appliances	2 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4575	14470 838-4575	Data Protection Appliances	3 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4576	14470 838-4576	Data Protection Appliances	4 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4577	14470 838-4577	Data Protection Appliances	5 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4578	14470 838-4578	Data Protection Appliances	1 Year ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4579	14470 838-4579	Data Protection Appliances	2 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4580	14470 838-4580	Data Protection Appliances	3 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4581	14470 838-4581	Data Protection Appliances	4 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4582	14470 838-4582	Data Protection Appliances	5 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	\$0	Each	10%	Other	F1	
14470 838-4623	14470 838-4623	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4624	14470 838-4624	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4625	14470 838-4625	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4626	14470 838-4626	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4627	14470 838-4627	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4628	14470 838-4628	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4629	14470 838-4629	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4630	14470 838-4630	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4631	14470 838-4631	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4632	14470 838-4632	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	Other	F1	
14470 838-4633	14470 838-4633	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4634	14470 838-4634	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4635	14470 838-4635	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4636	14470 838-4636	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4637	14470 838-4637	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4638	14470 838-4638	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4639	14470 838-4639	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4640	14470 838-4640	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4641	14470 838-4641	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4642	14470 838-4642	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4643	14470 838-4643	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4644	14470 838-4644	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4645	14470 838-4645	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4646	14470 838-4646	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4647	14470 838-4647	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4648	14470 838-4648	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	Other	F1	
14470 838-4649	14470 838-4649	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	Other	F1	
14470 838-4650	14470 838-4650	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	Other	F1	
14470 838-4651	14470 838-4651	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	Other	F1	
14470 838-4652	14470 838-4652	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	Other	F1	
14470 838-4653	14470 838-4653	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4654	14470 838-4654	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4655	14470 838-4655	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4656	14470 838-4656	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	
14470 838-4657	14470 838-4657	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I\Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14470 838-4658	14470 838-4658	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14470 838-4659	14470 838-4659	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14470 838-4660	14470 838-4660	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14470 838-4661	14470 838-4661	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14470 838-4662	14470 838-4662	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14470 838-5781	14470 838-5781	Data Protection Appliances	ProDeploy for DP5XXX Series	\$4,431	Each	10%	\$3,988	Other	F1	
14470 838-5782	14470 838-5782	Data Protection Appliances	ProDeploy Plus for DP5XXX Series	\$6,633	Each	10%	\$5,969	Other	F1	
14470 838-5800	14470 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1	
14470 838-5802	14470 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1	
14470 838-5804	14470 838-5804	Data Protection Appliances	ProDeploy Addon Implementation of Data Domain for Cloud Tier -Requires ProDeploy	\$2,139	Each	10%	\$1,925	Other	F1	
14470 838-5805	14470 838-5805	Data Protection Appliances	ProDeploy Plus Addon Implementation of Data Domain for Cloud Tier -Requires	\$4,136	Each	10%	\$3,722	Other	F1	
14470 841-4959	14470 841-4959	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$64	Each	10%	\$58	Other	F1	
14470 841-4960	14470 841-4960	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1	
14470 841-4961	14470 841-4961	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$192	Each	10%	\$173	Other	F1	
14470 841-4962	14470 841-4962	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$256	Each	10%	\$230	Other	F1	
14470 841-4963	14470 841-4963	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1	
14470 841-4964	14470 841-4964	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$72	Each	10%	\$65	Other	F1	
14470 841-4965	14470 841-4965	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$144	Each	10%	\$130	Other	F1	
14470 841-4966	14470 841-4966	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$216	Each	10%	\$194	Other	F1	
14470 841-4967	14470 841-4967	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$288	Each	10%	\$259	Other	F1	
14470 841-4968	14470 841-4968	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$324	Other	F1	
14470 841-4969	14470 841-4969	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$76	Each	10%	\$68	Other	F1	
14470 841-4970	14470 841-4970	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$152	Each	10%	\$137	Other	F1	
14470 841-4971	14470 841-4971	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$228	Each	10%	\$205	Other	F1	
14470 841-4972	14470 841-4972	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$304	Each	10%	\$274	Other	F1	
14470 841-4973	14470 841-4973	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$380	Each	10%	\$342	Other	F1	
14470 841-4974	14470 841-4974	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$90	Each	10%	\$82	Other	F1	
14470 841-4975	14470 841-4975	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$180	Each	10%	\$164	Other	F1	
14470 841-4976	14470 841-4976	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$270	Each	10%	\$246	Other	F1	
14470 841-4977	14470 841-4977	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$328	Other	F1	
14470 841-4978	14470 841-4978	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$450	Each	10%	\$410	Other	F1	
14470 841-4979	14470 841-4979	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4980	14470 841-4980	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4981	14470 841-4981	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4982	14470 841-4982	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4983	14470 841-4983	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4984	14470 841-4984	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14470 841-4985	14470 841-4985	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14470 841-4986	14470 841-4986	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14470 841-4987	14470 841-4987	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14470 841-4988	14470 841-4988	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14470 841-4989	14470 841-4989	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4990	14470 841-4990	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4991	14470 841-4991	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4992	14470 841-4992	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4993	14470 841-4993	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4994	14470 841-4994	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4995	14470 841-4995	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4996	14470 841-4996	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4997	14470 841-4997	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4998	14470 841-4998	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14470 841-4999	14470 841-4999	Data Protection Appliances	1 Year ProSupport Next Business DayIDPA5K-8K Cloud DR Essentials 1TB Software	\$128	Each	10%	\$115	Other	F1	
14470 841-5000	14470 841-5000	Data Protection Appliances	2 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$256	Each	10%	\$230	Other	F1	
14470 841-5001	14470 841-5001	Data Protection Appliances	3 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$384	Each	10%	\$346	Other	F1	
14470 841-5002	14470 841-5002	Data Protection Appliances	4 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$512	Each	10%	\$461	Other	F1	
14470 841-5003	14470 841-5003	Data Protection Appliances	5 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1	
14470 841-5004	14470 841-5004	Data Protection Appliances	1 Year ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$144	Each	10%	\$130	Other	F1	
14470 841-5005	14470 841-5005	Data Protection Appliances	2 Years ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$288	Each	10%	\$259	Other	F1	
14470 841-5006	14470 841-5006	Data Protection Appliances	3 Years ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$432	Each	10%	\$389	Other	F1	
14470 841-5007	14470 841-5007	Data Protection Appliances	4 Years ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$576	Each	10%	\$518	Other	F1	
14470 841-5008	14470 841-5008	Data Protection Appliances	5 Years ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$720	Each	10%	\$648	Other	F1	
14470 841-5009	14470 841-5009	Data Protection Appliances	1 Year ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$152	Each	10%	\$137	Other	F1	
14470 841-5010	14470 841-5010	Data Protection Appliances	2 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$304	Each	10%	\$274	Other	F1	
14470 841-5011	14470 841-5011	Data Protection Appliances	3 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$456	Each	10%	\$410	Other	F1	
14470 841-5012	14470 841-5012	Data Protection Appliances	4 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$608	Each	10%	\$547	Other	F1	
14470 841-5013	14470 841-5013	Data Protection Appliances	5 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$760	Each	10%	\$684	Other	F1	
14470 841-5014	14470 841-5014	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$160	Each	10%	\$144	Other	F1	
14470 841-5015	14470 841-5015	Data Protection Appliances	2 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$320	Each	10%	\$288	Other	F1	
14470 841-5016	14470 841-5016	Data Protection Appliances	3 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$480	Each	10%	\$432	Other	F1	
14470 841-5017	14470 841-5017	Data Protection Appliances	4 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1	
14470 841-5018	14470 841-5018	Data Protection Appliances	5 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$800	Each	10%	\$720	Other	F1	
14470 841-5019	14470 841-5019	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14470 841-5020	14470 841-5020	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14470 841-5021	14470 841-5021	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14470 841-5022	14470 841-5022	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14470 841-5023	14470 841-5023	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14470 841-5024	14470 841-5024	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14470 841-5025	14470 841-5025	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14470 841-5026	14470 841-5026	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14470 841-5027	14470 841-5027	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14470 841-5028	14470 841-5028	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14470 841-5029	14470 841-5029	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14470 841-5030	14470 841-5030	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14470 841-5031	14470 841-5031	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14470 841-5032	14470 841-5032	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14470 841-5033	14470 841-5033	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14470 841-5034	14470 841-5034	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14470 841-5035	14470 841-5035	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14470 841-5036	14470 841-5036	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14470 841-5037	14470 841-5037	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14470 841-5038	14470 841-5038	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14470 844-0729	14470 844-0729	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$102,000	Each	10%	\$91,800	Other	F1
14470 844-0730	14470 844-0730	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$119,000	Each	10%	\$107,100	Other	F1
14470 844-0733	14470 844-0733	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$85,000	Each	10%	\$76,500	Other	F1
14470 844-0734	14470 844-0734	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$68,000	Each	10%	\$61,200	Other	F1
14470 844-0735	14470 844-0735	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$51,000	Each	10%	\$45,900	Other	F1
14470 844-0753	14470 844-0753	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$34,000	Each	10%	\$30,600	Other	F1
14470 844-0754	14470 844-0754	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$17,000	Each	10%	\$15,300	Other	F1
14470 844-0771	14470 844-0771	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$119,000	Each	10%	\$107,100	Other	F1
14470 844-0772	14470 844-0772	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$85,000	Each	10%	\$76,500	Other	F1
14470 844-0773	14470 844-0773	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$51,000	Each	10%	\$45,900	Other	F1
14470 844-0774	14470 844-0774	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$34,000	Each	10%	\$30,600	Other	F1
14470 844-0790	14470 844-0790	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$102,000	Each	10%	\$91,800	Other	F1
14470 844-0791	14470 844-0791	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$68,000	Each	10%	\$61,200	Other	F1
14470 844-0792	14470 844-0792	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$17,000	Each	10%	\$15,300	Other	F1
14470 844-2319	14470 844-2319	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2320	14470 844-2320	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2321	14470 844-2321	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2322	14470 844-2322	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2323	14470 844-2323	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2324	14470 844-2324	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2325	14470 844-2325	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2326	14470 844-2326	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2327	14470 844-2327	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2328	14470 844-2328	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2329	14470 844-2329	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2330	14470 844-2330	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2331	14470 844-2331	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2332	14470 844-2332	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2333	14470 844-2333	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2334	14470 844-2334	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2335	14470 844-2335	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2336	14470 844-2336	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2337	14470 844-2337	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2338	14470 844-2338	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14470 844-2399	14470 844-2399	Data Protection Appliances	1 Year ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2400	14470 844-2400	Data Protection Appliances	2 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2401	14470 844-2401	Data Protection Appliances	3 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2402	14470 844-2402	Data Protection Appliances	4 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2403	14470 844-2403	Data Protection Appliances	5 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2404	14470 844-2404	Data Protection Appliances	1 Year ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2405	14470 844-2405	Data Protection Appliances	2 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2406	14470 844-2406	Data Protection Appliances	3 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2407	14470 844-2407	Data Protection Appliances	4 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2408	14470 844-2408	Data Protection Appliances	5 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2409	14470 844-2409	Data Protection Appliances	1 Year ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2410	14470 844-2410	Data Protection Appliances	2 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2411	14470 844-2411	Data Protection Appliances	3 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2412	14470 844-2412	Data Protection Appliances	4 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2413	14470 844-2413	Data Protection Appliances	5 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2414	14470 844-2414	Data Protection Appliances	1 Year ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2415	14470 844-2415	Data Protection Appliances	2 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2416	14470 844-2416	Data Protection Appliances	3 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2417	14470 844-2417	Data Protection Appliances	4 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2418	14470 844-2418	Data Protection Appliances	5 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2419	14470 844-2419	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14470 844-2420	14470 844-2420	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2421	14470 844-2421	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2422	14470 844-2422	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2423	14470 844-2423	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2424	14470 844-2424	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14470 844-2425	14470 844-2425	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14470 844-2426	14470 844-2426	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14470 844-2427	14470 844-2427	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14470 844-2428	14470 844-2428	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14470 844-2429	14470 844-2429	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2430	14470 844-2430	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2431	14470 844-2431	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2432	14470 844-2432	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2433	14470 844-2433	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2434	14470 844-2434	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2435	14470 844-2435	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2436	14470 844-2436	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2437	14470 844-2437	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2438	14470 844-2438	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14470 844-2499	14470 844-2499	Data Protection Appliances	1 Year ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2500	14470 844-2500	Data Protection Appliances	2 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2501	14470 844-2501	Data Protection Appliances	3 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2502	14470 844-2502	Data Protection Appliances	4 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2503	14470 844-2503	Data Protection Appliances	5 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2504	14470 844-2504	Data Protection Appliances	1 Year ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2505	14470 844-2505	Data Protection Appliances	2 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2506	14470 844-2506	Data Protection Appliances	3 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2507	14470 844-2507	Data Protection Appliances	4 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2508	14470 844-2508	Data Protection Appliances	5 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2509	14470 844-2509	Data Protection Appliances	1 Year ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2510	14470 844-2510	Data Protection Appliances	2 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2511	14470 844-2511	Data Protection Appliances	3 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2512	14470 844-2512	Data Protection Appliances	4 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2513	14470 844-2513	Data Protection Appliances	5 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2514	14470 844-2514	Data Protection Appliances	1 Year ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14470 844-2515	14470 844-2515	Data Protection Appliances	2 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2516	14470 844-2516	Data Protection Appliances	3 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2517	14470 844-2517	Data Protection Appliances	4 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 844-2518	14470 844-2518	Data Protection Appliances	5 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14470 847-6509	14470 847-6509	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$122,400	Each	10%	\$110,160	Other	F1
14470 847-6510	14470 847-6510	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$142,800	Each	10%	\$128,520	Other	F1
14470 847-6511	14470 847-6511	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$102,000	Each	10%	\$91,800	Other	F1
14470 847-6512	14470 847-6512	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$81,600	Each	10%	\$73,440	Other	F1
14470 847-6513	14470 847-6513	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$61,200	Each	10%	\$55,080	Other	F1
14470 847-6516	14470 847-6516	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$40,800	Each	10%	\$36,720	Other	F1
14470 847-6517	14470 847-6517	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$20,400	Each	10%	\$18,360	Other	F1
14470 847-6532	14470 847-6532	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$142,800	Each	10%	\$128,520	Other	F1
14470 847-6533	14470 847-6533	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$102,000	Each	10%	\$91,800	Other	F1
14470 847-6534	14470 847-6534	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$61,200	Each	10%	\$55,080	Other	F1
14470 847-6535	14470 847-6535	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$40,800	Each	10%	\$36,720	Other	F1
14470 847-6536	14470 847-6536	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$122,400	Each	10%	\$110,160	Other	F1
14470 847-6537	14470 847-6537	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$81,600	Each	10%	\$73,440	Other	F1
14470 847-6538	14470 847-6538	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$20,400	Each	10%	\$18,360	Other	F1
14470 951-2015	14470 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14470 953-8349	14470 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
14470 975-3461	14470 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14470 984-3267	14470 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
14470 989-3439	14470 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14470 992-6149	14470 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14471 007-1527	14471 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14471 009-4364	14471 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14471 009-4877	14471 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14471 460-5909	14471 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14471 460-8531	14471 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14471 460-9052	14471 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14471 460-9900	14471 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14471 461-9497	14471 461-9497	Data Protection Appliances	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14471 468-8025	14471 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14471 468-8026	14471 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14471 468-8027	14471 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14471 468-8028	14471 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14471 468-8029	14471 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14471 812-4027	14471 812-4027	Data Protection Appliances	ProDeploy Plus Training Credits 900 Redeem at education.dell.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
14471 823-9268	14471 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14471 823-9271	14471 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14471 823-9284	14471 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14471 825-7248	14471 825-7248	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14471 825-7249	14471 825-7249	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14471 825-7260	14471 825-7260	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14471 825-7261	14471 825-7261	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14471 825-8623	14471 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14471 825-8624	14471 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14471 838-2816	14471 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14471 838-2817	14471 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14471 838-2818	14471 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14471 838-2819	14471 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14471 838-2820	14471 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14471 838-2821	14471 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
14471 838-2822	14471 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14471 838-2823	14471 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14471 838-2824	14471 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14471 838-2825	14471 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14471 838-4563	14471 838-4563	Data Protection Appliances	1 Year ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4564	14471 838-4564	Data Protection Appliances	2 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4565	14471 838-4565	Data Protection Appliances	3 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4566	14471 838-4566	Data Protection Appliances	4 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4567	14471 838-4567	Data Protection Appliances	5 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4568	14471 838-4568	Data Protection Appliances	1 Year ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4569	14471 838-4569	Data Protection Appliances	2 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4570	14471 838-4570	Data Protection Appliances	3 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4571	14471 838-4571	Data Protection Appliances	4 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4572	14471 838-4572	Data Protection Appliances	5 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4573	14471 838-4573	Data Protection Appliances	1 Year ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4574	14471 838-4574	Data Protection Appliances	2 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4575	14471 838-4575	Data Protection Appliances	3 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4576	14471 838-4576	Data Protection Appliances	4 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4577	14471 838-4577	Data Protection Appliances	5 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4578	14471 838-4578	Data Protection Appliances	1 Year ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4579	14471 838-4579	Data Protection Appliances	2 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4580	14471 838-4580	Data Protection Appliances	3 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4581	14471 838-4581	Data Protection Appliances	4 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4582	14471 838-4582	Data Protection Appliances	5 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14471 838-4623	14471 838-4623	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4624	14471 838-4624	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4625	14471 838-4625	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4626	14471 838-4626	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4627	14471 838-4627	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4628	14471 838-4628	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4629	14471 838-4629	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4630	14471 838-4630	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4631	14471 838-4631	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4632	14471 838-4632	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14471 838-4633	14471 838-4633	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4634	14471 838-4634	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4635	14471 838-4635	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4636	14471 838-4636	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4637	14471 838-4637	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4638	14471 838-4638	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4639	14471 838-4639	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4640	14471 838-4640	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4641	14471 838-4641	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4642	14471 838-4642	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4643	14471 838-4643	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4644	14471 838-4644	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4645	14471 838-4645	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4646	14471 838-4646	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4647	14471 838-4647	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4648	14471 838-4648	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14471 838-4649	14471 838-4649	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14471 838-4650	14471 838-4650	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14471 838-4651	14471 838-4651	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14471 838-4652	14471 838-4652	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14471 838-4653	14471 838-4653	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4654	14471 838-4654	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4655	14471 838-4655	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4656	14471 838-4656	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4657	14471 838-4657	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4658	14471 838-4658	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4659	14471 838-4659	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4660	14471 838-4660	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4661	14471 838-4661	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-4662	14471 838-4662	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14471 838-5266	14471 838-5266	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1
14471 838-5267	14471 838-5267	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$160,978	Each	10%	\$144,880	Other	F1
14471 838-5268	14471 838-5268	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$321,725	Each	10%	\$289,553	Other	F1
14471 838-5269	14471 838-5269	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$482,462	Each	10%	\$434,216	Other	F1
14471 838-5270	14471 838-5270	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$643,195	Each	10%	\$578,876	Other	F1
14471 838-5271	14471 838-5271	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$160,731	Each	10%	\$144,658	Other	F1
14471 838-5272	14471 838-5272	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$24,532	Each	10%	\$22,079	Other	F1
14471 838-5273	14471 838-5273	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$48,817	Each	10%	\$43,935	Other	F1
14471 838-5274	14471 838-5274	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$73,334	Each	10%	\$66,001	Other	F1
14471 838-5275	14471 838-5275	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$97,860	Each	10%	\$88,074	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1)Column K	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)		
14471 838-5276	14471 838-5276	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$122,390	Each	10%	\$110,151	Other	F1	
14471 838-5277	14471 838-5277	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$139,580	Each	10%	\$125,622	Other	F1	
14471 838-5278	14471 838-5278	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$278,810	Each	10%	\$250,929	Other	F1	
14471 838-5279	14471 838-5279	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$418,006	Each	10%	\$376,205	Other	F1	
14471 838-5280	14471 838-5280	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$557,192	Each	10%	\$501,473	Other	F1	
14471 838-5281	14471 838-5281	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$139,173	Each	10%	\$125,256	Other	F1	
14471 838-5282	14471 838-5282	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1	\$69,248	Each	10%	\$62,323	Other	F1	
14471 838-5283	14471 838-5283	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2	\$138,089	Each	10%	\$124,280	Other	F1	
14471 838-5284	14471 838-5284	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$207,280	Each	10%	\$186,552	Other	F1	
14471 838-5285	14471 838-5285	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4	\$276,505	Each	10%	\$248,855	Other	F1	
14471 838-5286	14471 838-5286	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$345,741	Each	10%	\$311,167	Other	F1	
14471 838-5287	14471 838-5287	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1	
14471 838-5288	14471 838-5288	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$15,053	Each	10%	\$13,547	Other	F1	
14471 838-5289	14471 838-5289	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$30,105	Each	10%	\$27,095	Other	F1	
14471 838-5290	14471 838-5290	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$45,158	Each	10%	\$40,642	Other	F1	
14471 838-5291	14471 838-5291	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$60,211	Each	10%	\$54,189	Other	F1	
14471 838-5292	14471 838-5292	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$75,263	Each	10%	\$67,737	Other	F1	
14471 838-5303	14471 838-5303	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$133,953	Each	10%	\$120,558	Other	F1	
14471 838-5304	14471 838-5304	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$28,453	Each	10%	\$25,608	Other	F1	
14471 838-5305	14471 838-5305	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$56,606	Each	10%	\$50,945	Other	F1	
14471 838-5306	14471 838-5306	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$267,629	Each	10%	\$240,866	Other	F1	
14471 838-5307	14471 838-5307	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$401,290	Each	10%	\$361,161	Other	F1	
14471 838-5308	14471 838-5308	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$534,948	Each	10%	\$481,453	Other	F1	
14471 838-5309	14471 838-5309	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$133,652	Each	10%	\$120,287	Other	F1	
14471 838-5310	14471 838-5310	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$85,035	Each	10%	\$76,532	Other	F1	
14471 838-5311	14471 838-5311	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$113,479	Each	10%	\$102,131	Other	F1	
14471 838-5312	14471 838-5312	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$141,927	Each	10%	\$127,734	Other	F1	
14471 838-5317	14471 838-5317	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$122,766	Each	10%	\$110,489	Other	F1	
14471 838-5318	14471 838-5318	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$245,180	Each	10%	\$220,662	Other	F1	
14471 838-5319	14471 838-5319	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$367,557	Each	10%	\$330,801	Other	F1	
14471 838-5320	14471 838-5320	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$489,920	Each	10%	\$440,928	Other	F1	
14471 838-5321	14471 838-5321	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$122,349	Each	10%	\$110,114	Other	F1	
14471 838-5322	14471 838-5322	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$74,493	Each	10%	\$67,044	Other	F1	
14471 838-5323	14471 838-5323	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$148,569	Each	10%	\$133,712	Other	F1	
14471 838-5324	14471 838-5324	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$222,997	Each	10%	\$200,697	Other	F1	
14471 838-5325	14471 838-5325	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$297,463	Each	10%	\$267,717	Other	F1	
14471 838-5326	14471 838-5326	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$371,942	Each	10%	\$334,748	Other	F1	
14471 838-5793	14471 838-5793	Data Protection Appliances	ProDeploy for DP8XXX Series	\$5,264	Each	10%	\$4,738	Other	F1	
14471 838-5794	14471 838-5794	Data Protection Appliances	ProDeploy Plus for DP8XXX Series	\$8,049	Each	10%	\$7,244	Other	F1	
14471 838-5800	14471 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1	
14471 838-5802	14471 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy	\$6,930	Each	10%	\$6,237	Other	F1	
14471 838-5804	14471 838-5804	Data Protection Appliances	ProDeploy Addon Implementation of Data Domain for Cloud Tier -Requires ProDeploy	\$2,139	Each	10%	\$1,925	Other	F1	
14471 838-5805	14471 838-5805	Data Protection Appliances	ProDeploy Plus Addon Implementation of Data Domain for Cloud Tier -Requires ProDeploy	\$4,136	Each	10%	\$3,722	Other	F1	
14471 841-4960	14471 841-4960	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$64	Each	10%	\$58	Other	F1	
14471 841-4961	14471 841-4961	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1	
14471 841-4962	14471 841-4962	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$192	Each	10%	\$173	Other	F1	
14471 841-4962	14471 841-4962	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$256	Each	10%	\$230	Other	F1	
14471 841-4963	14471 841-4963	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1	
14471 841-4964	14471 841-4964	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$72	Each	10%	\$65	Other	F1	
14471 841-4965	14471 841-4965	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$144	Each	10%	\$130	Other	F1	
14471 841-4966	14471 841-4966	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$216	Each	10%	\$194	Other	F1	
14471 841-4967	14471 841-4967	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$288	Each	10%	\$259	Other	F1	
14471 841-4968	14471 841-4968	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$324	Other	F1	
14471 841-4969	14471 841-4969	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$76	Each	10%	\$68	Other	F1	
14471 841-4970	14471 841-4970	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$152	Each	10%	\$137	Other	F1	
14471 841-4971	14471 841-4971	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$228	Each	10%	\$205	Other	F1	
14471 841-4972	14471 841-4972	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$304	Each	10%	\$274	Other	F1	
14471 841-4973	14471 841-4973	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$380	Each	10%	\$342	Other	F1	
14471 841-4974	14471 841-4974	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$80	Each	10%	\$72	Other	F1	
14471 841-4975	14471 841-4975	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$160	Each	10%	\$144	Other	F1	
14471 841-4976	14471 841-4976	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$240	Each	10%	\$216	Other	F1	
14471 841-4977	14471 841-4977	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1	
14471 841-4978	14471 841-4978	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$400	Each	10%	\$360	Other	F1	
14471 841-4979	14471 841-4979	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4980	14471 841-4980	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4981	14471 841-4981	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4982	14471 841-4982	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4983	14471 841-4983	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4984	14471 841-4984	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 841-4985	14471 841-4985	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 841-4986	14471 841-4986	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 841-4987	14471 841-4987	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 841-4988	14471 841-4988	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 841-4989	14471 841-4989	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4990	14471 841-4990	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4991	14471 841-4991	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4992	14471 841-4992	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
14471 841-4993	14471 841-4993	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4994	14471 841-4994	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4995	14471 841-4995	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4996	14471 841-4996	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4997	14471 841-4997	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4998	14471 841-4998	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14471 841-4999	14471 841-4999	Data Protection Appliances	1 Year ProSupport Next Business DayIDPA5K-8K Cloud DR Essentials 1TB Software	\$128	Each	10%	\$115	Other	F1	
14471 841-5000	14471 841-5000	Data Protection Appliances	2 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$256	Each	10%	\$230	Other	F1	
14471 841-5001	14471 841-5001	Data Protection Appliances	3 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$384	Each	10%	\$346	Other	F1	
14471 841-5002	14471 841-5002	Data Protection Appliances	4 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$512	Each	10%	\$461	Other	F1	
14471 841-5003	14471 841-5003	Data Protection Appliances	5 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1	
14471 841-5004	14471 841-5004	Data Protection Appliances	1 Year ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$144	Each	10%	\$130	Other	F1	
14471 841-5005	14471 841-5005	Data Protection Appliances	2 Years ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$288	Each	10%	\$259	Other	F1	
14471 841-5006	14471 841-5006	Data Protection Appliances	3 Years ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$432	Each	10%	\$389	Other	F1	
14471 841-5007	14471 841-5007	Data Protection Appliances	4 Years ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$576	Each	10%	\$518	Other	F1	
14471 841-5008	14471 841-5008	Data Protection Appliances	5 Years ProSupport Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$720	Each	10%	\$648	Other	F1	
14471 841-5009	14471 841-5009	Data Protection Appliances	1 Year ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$152	Each	10%	\$137	Other	F1	
14471 841-5010	14471 841-5010	Data Protection Appliances	2 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$304	Each	10%	\$274	Other	F1	
14471 841-5011	14471 841-5011	Data Protection Appliances	3 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$456	Each	10%	\$410	Other	F1	
14471 841-5012	14471 841-5012	Data Protection Appliances	4 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$608	Each	10%	\$547	Other	F1	
14471 841-5013	14471 841-5013	Data Protection Appliances	5 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$760	Each	10%	\$684	Other	F1	
14471 841-5014	14471 841-5014	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$160	Each	10%	\$144	Other	F1	
14471 841-5015	14471 841-5015	Data Protection Appliances	2 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$320	Each	10%	\$288	Other	F1	
14471 841-5016	14471 841-5016	Data Protection Appliances	3 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$480	Each	10%	\$432	Other	F1	
14471 841-5017	14471 841-5017	Data Protection Appliances	4 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1	
14471 841-5018	14471 841-5018	Data Protection Appliances	5 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$800	Each	10%	\$720	Other	F1	
14471 841-5019	14471 841-5019	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5020	14471 841-5020	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5021	14471 841-5021	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5022	14471 841-5022	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5023	14471 841-5023	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5024	14471 841-5024	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5025	14471 841-5025	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5026	14471 841-5026	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5027	14471 841-5027	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5028	14471 841-5028	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5029	14471 841-5029	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14471 841-5030	14471 841-5030	Data Protection Appliances	2 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14471 841-5031	14471 841-5031	Data Protection Appliances	3 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14471 841-5032	14471 841-5032	Data Protection Appliances	4 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14471 841-5033	14471 841-5033	Data Protection Appliances	5 Years ProSupport Plus Next Business DayIDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14471 841-5034	14471 841-5034	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14471 841-5035	14471 841-5035	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14471 841-5036	14471 841-5036	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14471 841-5037	14471 841-5037	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14471 841-5038	14471 841-5038	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14471 844-0744	14471 844-0744	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$90,316	Each	10%	\$81,284	Other	F1	
14471 844-0745	14471 844-0745	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$105,368	Each	10%	\$94,832	Other	F1	
14471 844-0755	14471 844-0755	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$15,053	Each	10%	\$13,547	Other	F1	
14471 844-0756	14471 844-0756	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$30,105	Each	10%	\$27,095	Other	F1	
14471 844-0757	14471 844-0757	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$45,158	Each	10%	\$40,642	Other	F1	
14471 844-0758	14471 844-0758	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$60,211	Each	10%	\$54,189	Other	F1	
14471 844-0761	14471 844-0761	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$90,316	Each	10%	\$81,284	Other	F1	
14471 844-0762	14471 844-0762	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$105,368	Each	10%	\$94,832	Other	F1	
14471 844-0763	14471 844-0763	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$75,263	Each	10%	\$67,737	Other	F1	
14471 844-0764	14471 844-0764	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$30,105	Each	10%	\$27,095	Other	F1	
14471 844-0765	14471 844-0765	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$45,158	Each	10%	\$40,642	Other	F1	
14471 844-0766	14471 844-0766	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$60,211	Each	10%	\$54,189	Other	F1	
14471 844-0767	14471 844-0767	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$75,263	Each	10%	\$67,737	Other	F1	
14471 844-0770	14471 844-0770	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$15,053	Each	10%	\$13,547	Other	F1	
14471 844-2319	14471 844-2319	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2320	14471 844-2320	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2321	14471 844-2321	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2322	14471 844-2322	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2323	14471 844-2323	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2324	14471 844-2324	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2325	14471 844-2325	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2326	14471 844-2326	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2327	14471 844-2327	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2328	14471 844-2328	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2329	14471 844-2329	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14471 844-2330	14471 844-2330	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14471 844-2331	14471 844-2331	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14471 844-2332	14471 844-2332	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14471 844-2333	14471 844-2333	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14471 844-2334	14471 844-2334	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14471 844-2335	14471 844-2335	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14471 951-2015	14471 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14471 953-8349	14471 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
14471 975-3461	14471 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14471 984-3267	14471 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
14471 989-3439	14471 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14471 992-6149	14471 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14472 007-1527	14472 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14472 009-4364	14472 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14472 009-4877	14472 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14472 460-5909	14472 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14472 460-8531	14472 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14472 460-9052	14472 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14472 460-9900	14472 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14472 461-0497	14472 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#, GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14472 468-8025	14472 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14472 468-8026	14472 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14472 468-8027	14472 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14472 468-8028	14472 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14472 468-8029	14472 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14472 812-4027	14472 812-4027	Data Protection Appliances	ProDeploy Plus Training Credits 900 Redeem at education.dellemc.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
14472 823-9268	14472 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14472 823-9271	14472 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14472 823-9284	14472 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14472 825-7248	14472 825-7248	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14472 825-7249	14472 825-7249	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14472 825-7260	14472 825-7260	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14472 825-7261	14472 825-7261	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14472 825-8623	14472 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14472 825-8624	14472 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14472 838-2816	14472 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14472 838-2817	14472 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14472 838-2818	14472 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14472 838-2819	14472 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14472 838-2820	14472 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14472 838-2821	14472 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
14472 838-2822	14472 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14472 838-2823	14472 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14472 838-2824	14472 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14472 838-2825	14472 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14472 838-4563	14472 838-4563	Data Protection Appliances	1 Year ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4564	14472 838-4564	Data Protection Appliances	2 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4565	14472 838-4565	Data Protection Appliances	3 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4566	14472 838-4566	Data Protection Appliances	4 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4567	14472 838-4567	Data Protection Appliances	5 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4568	14472 838-4568	Data Protection Appliances	1 Year ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4569	14472 838-4569	Data Protection Appliances	2 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4570	14472 838-4570	Data Protection Appliances	3 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4571	14472 838-4571	Data Protection Appliances	4 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4572	14472 838-4572	Data Protection Appliances	5 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4573	14472 838-4573	Data Protection Appliances	1 Year ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4574	14472 838-4574	Data Protection Appliances	2 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4575	14472 838-4575	Data Protection Appliances	3 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4576	14472 838-4576	Data Protection Appliances	4 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4577	14472 838-4577	Data Protection Appliances	5 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4578	14472 838-4578	Data Protection Appliances	1 Year ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4579	14472 838-4579	Data Protection Appliances	2 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4580	14472 838-4580	Data Protection Appliances	3 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4581	14472 838-4581	Data Protection Appliances	4 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4582	14472 838-4582	Data Protection Appliances	5 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 838-4623	14472 838-4623	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4624	14472 838-4624	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4625	14472 838-4625	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4626	14472 838-4626	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4627	14472 838-4627	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4628	14472 838-4628	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4629	14472 838-4629	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4630	14472 838-4630	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4631	14472 838-4631	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4632	14472 838-4632	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14472 838-4633	14472 838-4633	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4634	14472 838-4634	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4635	14472 838-4635	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4636	14472 838-4636	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4637	14472 838-4637	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4638	14472 838-4638	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4639	14472 838-4639	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14472 838-4640	14472 838-4640	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			use drop-down	Product Category	
14472 838-4641	14472 838-4641	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4642	14472 838-4642	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4643	14472 838-4643	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4644	14472 838-4644	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4645	14472 838-4645	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4646	14472 838-4646	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4647	14472 838-4647	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4648	14472 838-4648	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14472 838-4649	14472 838-4649	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14472 838-4650	14472 838-4650	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14472 838-4651	14472 838-4651	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14472 838-4652	14472 838-4652	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14472 838-4653	14472 838-4653	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4654	14472 838-4654	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4655	14472 838-4655	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4656	14472 838-4656	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4657	14472 838-4657	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4658	14472 838-4658	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4659	14472 838-4659	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4660	14472 838-4660	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4661	14472 838-4661	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-4662	14472 838-4662	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14472 838-5180	14472 838-5180	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1	
14472 838-5181	14472 838-5181	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$438,605	Each	10%	\$394,745	Other	F1	
14472 838-5182	14472 838-5182	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$876,978	Each	10%	\$789,280	Other	F1	
14472 838-5183	14472 838-5183	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$1,315,341	Each	10%	\$1,183,807	Other	F1	
14472 838-5184	14472 838-5184	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$1,753,702	Each	10%	\$1,578,932	Other	F1	
14472 838-5185	14472 838-5185	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$438,357	Each	10%	\$394,521	Other	F1	
14472 838-5186	14472 838-5186	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$66,906	Each	10%	\$60,215	Other	F1	
14472 838-5187	14472 838-5187	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$133,564	Each	10%	\$120,208	Other	F1	
14472 838-5188	14472 838-5188	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$200,455	Each	10%	\$180,410	Other	F1	
14472 838-5189	14472 838-5189	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$267,355	Each	10%	\$240,620	Other	F1	
14472 838-5190	14472 838-5190	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$334,257	Each	10%	\$300,831	Other	F1	
14472 838-5191	14472 838-5191	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$379,969	Each	10%	\$341,972	Other	F1	
14472 838-5192	14472 838-5192	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$759,590	Each	10%	\$683,631	Other	F1	
14472 838-5193	14472 838-5193	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,139,176	Each	10%	\$1,025,258	Other	F1	
14472 838-5194	14472 838-5194	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,518,752	Each	10%	\$1,366,877	Other	F1	
14472 838-5195	14472 838-5195	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$379,563	Each	10%	\$341,607	Other	F1	
14472 838-5196	14472 838-5196	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1	\$188,858	Each	10%	\$169,972	Other	F1	
14472 838-5197	14472 838-5197	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2	\$377,310	Each	10%	\$339,579	Other	F1	
14472 838-5198	14472 838-5198	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$566,110	Each	10%	\$509,499	Other	F1	
14472 838-5199	14472 838-5199	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4	\$754,945	Each	10%	\$679,451	Other	F1	
14472 838-5200	14472 838-5200	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$943,791	Each	10%	\$849,412	Other	F1	
14472 838-5201	14472 838-5201	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1	
14472 838-5202	14472 838-5202	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$41,053	Each	10%	\$36,947	Other	F1	
14472 838-5203	14472 838-5203	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$82,105	Each	10%	\$73,895	Other	F1	
14472 838-5204	14472 838-5204	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$123,158	Each	10%	\$110,842	Other	F1	
14472 838-5205	14472 838-5205	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$164,211	Each	10%	\$147,789	Other	F1	
14472 838-5206	14472 838-5206	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$205,263	Each	10%	\$184,737	Other	F1	
14472 838-5217	14472 838-5217	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$364,807	Each	10%	\$328,326	Other	F1	
14472 838-5218	14472 838-5218	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$77,599	Each	10%	\$69,839	Other	F1	
14472 838-5219	14472 838-5219	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$154,898	Each	10%	\$139,408	Other	F1	
14472 838-5220	14472 838-5220	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$729,338	Each	10%	\$656,404	Other	F1	
14472 838-5221	14472 838-5221	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$1,093,853	Each	10%	\$984,468	Other	F1	
14472 838-5222	14472 838-5222	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$1,458,365	Each	10%	\$1,312,529	Other	F1	
14472 838-5223	14472 838-5223	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$364,506	Each	10%	\$328,055	Other	F1	
14472 838-5224	14472 838-5224	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$232,472	Each	10%	\$209,225	Other	F1	
14472 838-5225	14472 838-5225	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$310,062	Each	10%	\$279,056	Other	F1	
14472 838-5226	14472 838-5226	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$387,656	Each	10%	\$348,890	Other	F1	
14472 838-5231	14472 838-5231	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$334,095	Each	10%	\$300,686	Other	F1	
14472 838-5232	14472 838-5232	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$667,841	Each	10%	\$601,057	Other	F1	
14472 838-5233	14472 838-5233	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$1,001,547	Each	10%	\$901,392	Other	F1	
14472 838-5234	14472 838-5234	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$1,335,242	Each	10%	\$1,201,718	Other	F1	
14472 838-5235	14472 838-5235	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$333,679	Each	10%	\$300,311	Other	F1	
14472 838-5236	14472 838-5236	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$203,163	Each	10%	\$182,847	Other	F1	
14472 838-5237	14472 838-5237	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$405,910	Each	10%	\$365,319	Other	F1	
14472 838-5238	14472 838-5238	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$609,006	Each	10%	\$548,105	Other	F1	
14472 838-5239	14472 838-5239	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$812,143	Each	10%	\$730,929	Other	F1	
14472 838-5240	14472 838-5240	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$1,015,290	Each	10%	\$913,761	Other	F1	
14472 838-5793	14472 838-5793	Data Protection Appliances	ProDeploy for DP8XXX Series	\$5,264	Each	10%	\$4,738	Other	F1	
14472 838-5794	14472 838-5794	Data Protection Appliances	ProDeploy Plus for DP8XXX Series	\$8,049	Each	10%	\$7,244	Other	F1	
14472 838-5800	14472 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1	
14472 838-5802	14472 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1	
14472 838-5804	14472 838-5804	Data Protection Appliances	ProDeploy Addon Implementation of Data Domain for Cloud Tier -Requires ProDeploy	\$2,139	Each	10%	\$1,925	Other	F1	
14472 838-5805	14472 838-5805	Data Protection Appliances	ProDeploy Plus Addon Implementation of Data Domain for Cloud Tier -Requires	\$4,136	Each	10%	\$3,722	Other	F1	
14472 841-4959	14472 841-4959	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$64	Each	10%	\$58	Other	F1	
14472 841-4960	14472 841-4960	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
14472 841-5038	14472 841-5038	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14472 844-0736	14472 844-0736	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$287,368	Each	10%	\$258,632	Other	F1
14472 844-0737	14472 844-0737	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$82,105	Each	10%	\$73,895	Other	F1
14472 844-0738	14472 844-0738	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$123,158	Each	10%	\$110,842	Other	F1
14472 844-0739	14472 844-0739	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$164,211	Each	10%	\$147,789	Other	F1
14472 844-0740	14472 844-0740	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$205,263	Each	10%	\$184,737	Other	F1
14472 844-0741	14472 844-0741	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$246,316	Each	10%	\$221,684	Other	F1
14472 844-0746	14472 844-0746	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$164,211	Each	10%	\$147,789	Other	F1
14472 844-0747	14472 844-0747	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$205,263	Each	10%	\$184,737	Other	F1
14472 844-0748	14472 844-0748	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$123,158	Each	10%	\$110,842	Other	F1
14472 844-0749	14472 844-0749	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$287,368	Each	10%	\$258,632	Other	F1
14472 844-0750	14472 844-0750	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$82,105	Each	10%	\$73,895	Other	F1
14472 844-0751	14472 844-0751	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$246,316	Each	10%	\$221,684	Other	F1
14472 844-0752	14472 844-0752	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$41,053	Each	10%	\$36,947	Other	F1
14472 844-0789	14472 844-0789	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$41,053	Each	10%	\$36,947	Other	F1
14472 844-2319	14472 844-2319	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2320	14472 844-2320	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2321	14472 844-2321	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2322	14472 844-2322	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2323	14472 844-2323	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2324	14472 844-2324	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2325	14472 844-2325	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2326	14472 844-2326	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2327	14472 844-2327	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2328	14472 844-2328	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2329	14472 844-2329	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14472 844-2330	14472 844-2330	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14472 844-2331	14472 844-2331	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14472 844-2332	14472 844-2332	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14472 844-2333	14472 844-2333	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14472 844-2334	14472 844-2334	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2335	14472 844-2335	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2336	14472 844-2336	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2337	14472 844-2337	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2338	14472 844-2338	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14472 844-2399	14472 844-2399	Data Protection Appliances	1 Year ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2400	14472 844-2400	Data Protection Appliances	2 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2401	14472 844-2401	Data Protection Appliances	3 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2402	14472 844-2402	Data Protection Appliances	4 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2403	14472 844-2403	Data Protection Appliances	5 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2404	14472 844-2404	Data Protection Appliances	1 Year ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2405	14472 844-2405	Data Protection Appliances	2 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2406	14472 844-2406	Data Protection Appliances	3 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2407	14472 844-2407	Data Protection Appliances	4 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2408	14472 844-2408	Data Protection Appliances	5 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2409	14472 844-2409	Data Protection Appliances	1 Year ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14472 844-2410	14472 844-2410	Data Protection Appliances	2 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14472 844-2411	14472 844-2411	Data Protection Appliances	3 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14472 844-2412	14472 844-2412	Data Protection Appliances	4 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14472 844-2413	14472 844-2413	Data Protection Appliances	5 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14472 844-2414	14472 844-2414	Data Protection Appliances	1 Year ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2415	14472 844-2415	Data Protection Appliances	2 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14472 844-2416	14472 844-2416	Data Protection Appliances	3 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14472 844-2417	14472 844-2417	Data Protection Appliances	4 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14472 844-2418	14472 844-2418	Data Protection Appliances	5 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14472 844-2419	14472 844-2419	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 844-2420	14472 844-2420	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2421	14472 844-2421	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2422	14472 844-2422	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2423	14472 844-2423	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2424	14472 844-2424	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 844-2425	14472 844-2425	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 844-2426	14472 844-2426	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 844-2427	14472 844-2427	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 844-2428	14472 844-2428	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14472 844-2429	14472 844-2429	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2430	14472 844-2430	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2431	14472 844-2431	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2432	14472 844-2432	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2433	14472 844-2433	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2434	14472 844-2434	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2435	14472 844-2435	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2436	14472 844-2436	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2437	14472 844-2437	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2438	14472 844-2438	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14472 844-2499	14472 844-2499	Data Protection Appliances	1 Year ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14472 844-2500	14472 844-2500	Data Protection Appliances	2 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
14472 844-2501	14472 844-2501	Data Protection Appliances	3 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14472 844-2502	14472 844-2502	Data Protection Appliances	4 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14472 844-2503	14472 844-2503	Data Protection Appliances	5 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14472 844-2504	14472 844-2504	Data Protection Appliances	1 Year ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14472 844-2505	14472 844-2505	Data Protection Appliances	2 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14472 844-2506	14472 844-2506	Data Protection Appliances	3 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14472 844-2507	14472 844-2507	Data Protection Appliances	4 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14472 844-2508	14472 844-2508	Data Protection Appliances	5 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14472 844-2509	14472 844-2509	Data Protection Appliances	1 Year ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14472 844-2510	14472 844-2510	Data Protection Appliances	2 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14472 844-2511	14472 844-2511	Data Protection Appliances	3 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14472 844-2512	14472 844-2512	Data Protection Appliances	4 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14472 844-2513	14472 844-2513	Data Protection Appliances	5 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14472 844-2514	14472 844-2514	Data Protection Appliances	1 Year ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14472 844-2515	14472 844-2515	Data Protection Appliances	2 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14472 844-2516	14472 844-2516	Data Protection Appliances	3 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14472 844-2517	14472 844-2517	Data Protection Appliances	4 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14472 844-2518	14472 844-2518	Data Protection Appliances	5 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14472 847-6429	14472 847-6429	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$486,316	Each	10%	\$437,684	Other	F1	
14472 847-6430	14472 847-6430	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$138,947	Each	10%	\$125,053	Other	F1	
14472 847-6431	14472 847-6431	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$208,421	Each	10%	\$187,579	Other	F1	
14472 847-6432	14472 847-6432	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$277,895	Each	10%	\$250,105	Other	F1	
14472 847-6433	14472 847-6433	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$347,368	Each	10%	\$312,632	Other	F1	
14472 847-6434	14472 847-6434	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$416,842	Each	10%	\$375,158	Other	F1	
14472 847-6437	14472 847-6437	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$277,895	Each	10%	\$250,105	Other	F1	
14472 847-6438	14472 847-6438	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$347,368	Each	10%	\$312,632	Other	F1	
14472 847-6439	14472 847-6439	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$208,421	Each	10%	\$187,579	Other	F1	
14472 847-6440	14472 847-6440	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$486,316	Each	10%	\$437,684	Other	F1	
14472 847-6441	14472 847-6441	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$138,947	Each	10%	\$125,053	Other	F1	
14472 847-6442	14472 847-6442	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$416,842	Each	10%	\$375,158	Other	F1	
14472 847-6443	14472 847-6443	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$69,474	Each	10%	\$62,526	Other	F1	
14472 847-6458	14472 847-6458	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$69,474	Each	10%	\$62,526	Other	F1	
14472 951-2015	14472 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
14472 953-8349	14472 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1	
14472 975-3461	14472 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14472 984-3267	14472 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1	
14472 989-3439	14472 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14472 992-6149	14472 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14476 007-1527	14476 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14476 009-4364	14476 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14476 009-4877	14476 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14476 460-5909	14476 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14476 460-8531	14476 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
14476 460-9052	14476 460-9052	Data Protection Appliances	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14476 460-9900	14476 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14476 461-0497	14476 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14476 468-8025	14476 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
14476 468-8026	14476 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
14476 468-8027	14476 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
14476 468-8028	14476 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
14476 468-8029	14476 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14476 825-8623	14476 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14476 825-8624	14476 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14476 838-2816	14476 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1	
14476 838-2817	14476 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1	
14476 838-2818	14476 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1	
14476 838-2819	14476 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1	
14476 838-2820	14476 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1	
14476 838-2821	14476 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1	
14476 838-2822	14476 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1	
14476 838-2823	14476 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1	
14476 838-2824	14476 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1	
14476 838-2825	14476 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1	
14476 838-4971	14476 838-4971	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1	
14476 838-4972	14476 838-4972	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$2,136	Each	10%	\$1,922	Other	F1	
14476 838-4973	14476 838-4973	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$4,089	Each	10%	\$3,680	Other	F1	
14476 838-4974	14476 838-4974	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$6,035	Each	10%	\$5,432	Other	F1	
14476 838-4975	14476 838-4975	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$7,979	Each	10%	\$7,181	Other	F1	
14476 838-4976	14476 838-4976	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,944	Each	10%	\$1,750	Other	F1	
14476 838-4977	14476 838-4977	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$296	Each	10%	\$266	Other	F1	
14476 838-4978	14476 838-4978	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$400	Each	10%	\$360	Other	F1	
14476 838-4979	14476 838-4979	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$687	Each	10%	\$618	Other	F1	
14476 838-4980	14476 838-4980	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$981	Each	10%	\$883	Other	F1	
14476 838-4981	14476 838-4981	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$1,277	Each	10%	\$1,149	Other	F1	
14476 838-4982	14476 838-4982	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,216	Each	10%	\$1,994	Other	F1	
14476 838-4983	14476 838-4983	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,902	Each	10%	\$3,512	Other	F1	
14476 838-4984	14476 838-4984	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,586	Each	10%	\$5,027	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14476 838-4985	14476 838-4985	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,269	Each	10%	\$6,542	Other	F1
14476 838-4986	14476 838-4986	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,683	Each	10%	\$1,515	Other	F1
14476 838-4987	14476 838-4987	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1	\$837	Each	10%	\$753	Other	F1
14476 838-4988	14476 838-4988	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2	\$1,141	Each	10%	\$1,027	Other	F1
14476 838-4989	14476 838-4989	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$1,975	Each	10%	\$1,778	Other	F1
14476 838-4990	14476 838-4990	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4	\$2,811	Each	10%	\$2,530	Other	F1
14476 838-4991	14476 838-4991	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$3,648	Each	10%	\$3,283	Other	F1
14476 838-4992	14476 838-4992	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1
14476 838-4993	14476 838-4993	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$162	Each	10%	\$164	Other	F1
14476 838-4994	14476 838-4994	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$304	Each	10%	\$328	Other	F1
14476 838-4995	14476 838-4995	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$546	Each	10%	\$491	Other	F1
14476 838-4996	14476 838-4996	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$728	Each	10%	\$655	Other	F1
14476 838-4997	14476 838-4997	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$910	Each	10%	\$819	Other	F1
14476 838-5008	14476 838-5008	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$1,392	Each	10%	\$1,253	Other	F1
14476 838-5009	14476 838-5009	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$434	Each	10%	\$391	Other	F1
14476 838-5010	14476 838-5010	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$1,002	Each	10%	\$902	Other	F1
14476 838-5011	14476 838-5011	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$3,045	Each	10%	\$2,741	Other	F1
14476 838-5012	14476 838-5012	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$4,579	Each	10%	\$4,121	Other	F1
14476 838-5013	14476 838-5013	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$6,094	Each	10%	\$5,485	Other	F1
14476 838-5014	14476 838-5014	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,526	Each	10%	\$1,373	Other	F1
14476 838-5015	14476 838-5015	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$1,309	Each	10%	\$1,178	Other	F1
14476 838-5016	14476 838-5016	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$1,735	Each	10%	\$1,562	Other	F1
14476 838-5017	14476 838-5017	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$2,180	Each	10%	\$1,962	Other	F1
14476 838-5022	14476 838-5022	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,939	Each	10%	\$1,745	Other	F1
14476 838-5023	14476 838-5023	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$3,218	Each	10%	\$2,896	Other	F1
14476 838-5024	14476 838-5024	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$4,490	Each	10%	\$4,041	Other	F1
14476 838-5025	14476 838-5025	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$5,760	Each	10%	\$5,184	Other	F1
14476 838-5026	14476 838-5026	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,022	Each	10%	\$920	Other	F1
14476 838-5027	14476 838-5027	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,358	Each	10%	\$1,222	Other	F1
14476 838-5028	14476 838-5028	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,799	Each	10%	\$1,619	Other	F1
14476 838-5029	14476 838-5029	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$2,900	Each	10%	\$2,610	Other	F1
14476 838-5030	14476 838-5030	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$4,008	Each	10%	\$3,607	Other	F1
14476 838-5031	14476 838-5031	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$5,118	Each	10%	\$4,606	Other	F1
14476 844-0713	14476 844-0713	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$12,000	Each	10%	\$10,800	Other	F1
14476 844-0714	14476 844-0714	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$12,000	Each	10%	\$10,800	Other	F1
14476 844-0715	14476 844-0715	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$14,000	Each	10%	\$12,600	Other	F1
14476 844-0716	14476 844-0716	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
14476 844-0717	14476 844-0717	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$2,000	Each	10%	\$1,800	Other	F1
14476 844-0718	14476 844-0718	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$4,000	Each	10%	\$3,600	Other	F1
14476 844-0719	14476 844-0719	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$6,000	Each	10%	\$5,400	Other	F1
14476 844-0720	14476 844-0720	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$8,000	Each	10%	\$7,200	Other	F1
14476 844-0721	14476 844-0721	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$10,000	Each	10%	\$9,000	Other	F1
14476 844-0722	14476 844-0722	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$14,000	Each	10%	\$12,600	Other	F1
14476 844-0723	14476 844-0723	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
14476 844-0724	14476 844-0724	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
14476 844-0725	14476 844-0725	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
14476 844-0728	14476 844-0728	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
14476 844-5038	14476 844-5038	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,092	Each	10%	\$983	Other	F1
14476 844-5039	14476 844-5039	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$1,092	Each	10%	\$983	Other	F1
14476 844-5040	14476 844-5040	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$1,274	Each	10%	\$1,147	Other	F1
14476 844-5041	14476 844-5041	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$546	Each	10%	\$491	Other	F1
14476 844-5042	14476 844-5042	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$182	Each	10%	\$164	Other	F1
14476 844-5043	14476 844-5043	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$364	Each	10%	\$328	Other	F1
14476 844-5044	14476 844-5044	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$546	Each	10%	\$491	Other	F1
14476 844-5045	14476 844-5045	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$728	Each	10%	\$655	Other	F1
14476 844-5046	14476 844-5046	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$910	Each	10%	\$819	Other	F1
14476 844-5047	14476 844-5047	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,274	Each	10%	\$1,147	Other	F1
14476 844-5048	14476 844-5048	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$182	Each	10%	\$164	Other	F1
14476 844-5049	14476 844-5049	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$728	Each	10%	\$655	Other	F1
14476 844-5050	14476 844-5050	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$910	Each	10%	\$819	Other	F1
14476 844-8053	14476 844-8053	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$364	Each	10%	\$328	Other	F1
14476 847-8555	14476 847-8555	Data Protection Appliances	Keep your Component For Enterprise Channel 75 Months	\$1,848	Each	10%	\$1,663	Other	F1
14476 847-8556	14476 847-8556	Data Protection Appliances	Keep your Component For Enterprise 6 Years	\$1,848	Each	10%	\$1,663	Other	F1
14476 847-8557	14476 847-8557	Data Protection Appliances	Keep your Component For Enterprise 7 Years	\$2,156	Each	10%	\$1,940	Other	F1
14476 847-8558	14476 847-8558	Data Protection Appliances	Keep your Component For Enterprise 3 Years	\$924	Each	10%	\$832	Other	F1
14476 847-8559	14476 847-8559	Data Protection Appliances	Keep your Component For Enterprise Channel 15 Months	\$308	Each	10%	\$277	Other	F1
14476 847-8560	14476 847-8560	Data Protection Appliances	Keep your Component For Enterprise Channel 27 Months	\$616	Each	10%	\$554	Other	F1
14476 847-8561	14476 847-8561	Data Protection Appliances	Keep your Component For Enterprise Channel 39 Months	\$924	Each	10%	\$832	Other	F1
14476 847-8562	14476 847-8562	Data Protection Appliances	Keep your Component For Enterprise Channel 51 Months	\$1,232	Each	10%	\$1,109	Other	F1
14476 847-8563	14476 847-8563	Data Protection Appliances	Keep your Component For Enterprise Channel 63 Months	\$1,540	Each	10%	\$1,386	Other	F1
14476 847-8564	14476 847-8564	Data Protection Appliances	Keep your Component For Enterprise Channel 87 Months	\$2,156	Each	10%	\$1,940	Other	F1
14476 847-8565	14476 847-8565	Data Protection Appliances	Keep your Component For Enterprise 1 Year	\$308	Each	10%	\$277	Other	F1
14476 847-8566	14476 847-8566	Data Protection Appliances	Keep your Component For Enterprise 4 Years	\$1,232	Each	10%	\$1,109	Other	F1
14476 847-8567	14476 847-8567	Data Protection Appliances	Keep your Component For Enterprise 5 Years	\$1,540	Each	10%	\$1,386	Other	F1
14476 847-8568	14476 847-8568	Data Protection Appliances	Keep your Component For Enterprise 2 Years	\$616	Each	10%	\$554	Other	F1
14476 951-2015	14476 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14476 953-8349	14476 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14476 975-3461	14476 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14476 984-3267	14476 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1	
14476 989-3439	14476 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14476 992-6149	14476 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14474 007-1527	14474 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14474 009-4364	14474 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14474 009-4877	14474 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14474 460-5909	14474 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14474 460-8531	14474 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
14474 460-9052	14474 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14474 460-9900	14474 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14474 461-0497	14474 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14474 468-8025	14474 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
14474 468-8026	14474 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
14474 468-8027	14474 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
14474 468-8028	14474 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
14474 468-8029	14474 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14474 838-5036	14474 838-5036	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1	
14474 838-5037	14474 838-5037	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$0	Each	10%	\$0	Other	F1	
14474 838-5038	14474 838-5038	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$0	Each	10%	\$0	Other	F1	
14474 838-5039	14474 838-5039	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$0	Each	10%	\$0	Other	F1	
14474 838-5040	14474 838-5040	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$0	Each	10%	\$0	Other	F1	
14474 838-5041	14474 838-5041	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$0	Each	10%	\$0	Other	F1	
14474 838-5042	14474 838-5042	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
14474 838-5043	14474 838-5043	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5044	14474 838-5044	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5045	14474 838-5045	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5046	14474 838-5046	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5047	14474 838-5047	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
14474 838-5048	14474 838-5048	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
14474 838-5049	14474 838-5049	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
14474 838-5050	14474 838-5050	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
14474 838-5051	14474 838-5051	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
14474 838-5052	14474 838-5052	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1	\$0	Each	10%	\$0	Other	F1	
14474 838-5053	14474 838-5053	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2	\$0	Each	10%	\$0	Other	F1	
14474 838-5054	14474 838-5054	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$0	Each	10%	\$0	Other	F1	
14474 838-5055	14474 838-5055	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4	\$0	Each	10%	\$0	Other	F1	
14474 838-5056	14474 838-5056	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$0	Each	10%	\$0	Other	F1	
14474 838-5057	14474 838-5057	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1	
14474 838-5066	14474 838-5066	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1	
14474 838-5067	14474 838-5067	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
14474 838-5068	14474 838-5068	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5069	14474 838-5069	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5070	14474 838-5070	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5071	14474 838-5071	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5072	14474 838-5072	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
14474 838-5073	14474 838-5073	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5074	14474 838-5074	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5075	14474 838-5075	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5080	14474 838-5080	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
14474 838-5081	14474 838-5081	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5082	14474 838-5082	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5083	14474 838-5083	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5084	14474 838-5084	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
14474 838-5085	14474 838-5085	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
14474 838-5086	14474 838-5086	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5087	14474 838-5087	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5088	14474 838-5088	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
14474 838-5089	14474 838-5089	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
14474 951-2015	14474 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
14474 975-3461	14474 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14474 984-3267	14474 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1	
14474 989-3439	14474 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14473 007-1527	14473 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14473 009-4364	14473 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14473 009-4877	14473 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14473 460-5909	14473 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14473 460-8531	14473 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
14473 460-9052	14473 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14473 460-9900	14473 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14473 461-0497	14473 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14473 468-8025	14473 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
14473 468-8026	14473 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
14473 468-8027	14473 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
14473 468-8028	14473 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
14473 468-8029	14473 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14473 825-8623	14473 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14473 825-8624	14473 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14473 827-5814	14473 827-5814	Data Protection Appliances	Prodeplay Plus for DSXX	\$1,575	Each	10%	\$1,417	Other	F1
14473 827-5815	14473 827-5815	Data Protection Appliances	Prodeplay Plus for DSXX Deployment Verification	\$153	Each	10%	\$138	Other	F1
14473 827-5816	14473 827-5816	Data Protection Appliances	Prodeplay for DSXX	\$999	Each	10%	\$899	Other	F1
14473 827-5817	14473 827-5817	Data Protection Appliances	Prodeplay for DSXX Deployment Verification	\$153	Each	10%	\$138	Other	F1
14473 827-5820	14473 827-5820	Data Protection Appliances	Prodeplay for FSXX ESXX	\$763	Each	10%	\$687	Other	F1
14473 827-5821	14473 827-5821	Data Protection Appliances	Prodeplay for FSXX ESXX Deployment Verification	\$245	Each	10%	\$220	Other	F1
14473 827-5822	14473 827-5822	Data Protection Appliances	Prodeplay Plus for FSXX ESXX	\$1,418	Each	10%	\$1,276	Other	F1
14473 827-5823	14473 827-5823	Data Protection Appliances	Prodeplay Plus for FSXX ESXX Deployment Verification	\$310	Each	10%	\$279	Other	F1
14473 838-2816	14473 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14473 838-2817	14473 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14473 838-2818	14473 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14473 838-2819	14473 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14473 838-2820	14473 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14473 838-2821	14473 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
14473 838-2822	14473 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14473 838-2823	14473 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14473 838-2824	14473 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14473 838-2825	14473 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14473 838-4623	14473 838-4623	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4624	14473 838-4624	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4625	14473 838-4625	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4626	14473 838-4626	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4627	14473 838-4627	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4628	14473 838-4628	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14473 838-4629	14473 838-4629	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14473 838-4630	14473 838-4630	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14473 838-4631	14473 838-4631	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14473 838-4632	14473 838-4632	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14473 838-4633	14473 838-4633	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4634	14473 838-4634	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4635	14473 838-4635	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4636	14473 838-4636	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4637	14473 838-4637	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4638	14473 838-4638	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4639	14473 838-4639	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4640	14473 838-4640	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4641	14473 838-4641	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4642	14473 838-4642	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4643	14473 838-4643	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4644	14473 838-4644	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4645	14473 838-4645	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4646	14473 838-4646	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4647	14473 838-4647	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4648	14473 838-4648	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14473 838-4649	14473 838-4649	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14473 838-4650	14473 838-4650	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14473 838-4651	14473 838-4651	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14473 838-4652	14473 838-4652	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14473 838-4653	14473 838-4653	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4654	14473 838-4654	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4655	14473 838-4655	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4656	14473 838-4656	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4657	14473 838-4657	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4658	14473 838-4658	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4659	14473 838-4659	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4660	14473 838-4660	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4661	14473 838-4661	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-4662	14473 838-4662	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14473 838-5094	14473 838-5094	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1
14473 838-5095	14473 838-5095	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$0	Each	10%	\$0	Other	F1
14473 838-5096	14473 838-5096	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$0	Each	10%	\$0	Other	F1
14473 838-5097	14473 838-5097	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$0	Each	10%	\$0	Other	F1
14473 838-5098	14473 838-5098	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$0	Each	10%	\$0	Other	F1
14473 838-5099	14473 838-5099	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$0	Each	10%	\$0	Other	F1
14473 838-5100	14473 838-5100	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
14473 838-5101	14473 838-5101	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
14473 838-5102	14473 838-5102	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
14473 838-5103	14473 838-5103	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
14473 838-5104	14473 838-5104	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
14473 838-5105	14473 838-5105	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14473 838-5106	14473 838-5106	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14473 838-5107	14473 838-5107	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14473 838-5108	14473 838-5108	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14473 838-5109	14473 838-5109	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14473 838-5110	14473 838-5110	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1	\$0	Each	10%	\$0	Other	F1
14473 838-5111	14473 838-5111	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
14473 838-5112	14473 838-5112	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$0	Each	10%	\$0	Other	F1		
14473 838-5113	14473 838-5113	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4	\$0	Each	10%	\$0	Other	F1		
14473 838-5114	14473 838-5114	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$0	Each	10%	\$0	Other	F1		
14473 838-5115	14473 838-5115	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1		
14473 838-5116	14473 838-5116	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$0	Each	10%	\$0	Other	F1		
14473 838-5117	14473 838-5117	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5118	14473 838-5118	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5119	14473 838-5119	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5120	14473 838-5120	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5131	14473 838-5131	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1		
14473 838-5132	14473 838-5132	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1		
14473 838-5133	14473 838-5133	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5134	14473 838-5134	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5135	14473 838-5135	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5136	14473 838-5136	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5137	14473 838-5137	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1		
14473 838-5138	14473 838-5138	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5139	14473 838-5139	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5140	14473 838-5140	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5145	14473 838-5145	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1		
14473 838-5146	14473 838-5146	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5147	14473 838-5147	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5148	14473 838-5148	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5149	14473 838-5149	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1		
14473 838-5150	14473 838-5150	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1		
14473 838-5151	14473 838-5151	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5152	14473 838-5152	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5153	14473 838-5153	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5154	14473 838-5154	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1		
14473 838-5613	14473 838-5613	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 1 Year	\$5,603	Each	10%	\$5,043	Other	F1		
14473 838-5614	14473 838-5614	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 2 Years	\$11,205	Each	10%	\$10,085	Other	F1		
14473 838-5615	14473 838-5615	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 3 Years	\$16,808	Each	10%	\$15,127	Other	F1		
14473 838-5616	14473 838-5616	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 4 Years	\$22,411	Each	10%	\$20,170	Other	F1		
14473 838-5617	14473 838-5617	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 5 Years	\$28,013	Each	10%	\$25,212	Other	F1		
14473 838-5618	14473 838-5618	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 1 Year	\$6,403	Each	10%	\$5,763	Other	F1		
14473 838-5619	14473 838-5619	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 2 Years	\$12,806	Each	10%	\$11,525	Other	F1		
14473 838-5620	14473 838-5620	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 3 Years	\$19,209	Each	10%	\$17,288	Other	F1		
14473 838-5621	14473 838-5621	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 4 Years	\$25,612	Each	10%	\$23,051	Other	F1		
14473 838-5622	14473 838-5622	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 5 Years	\$32,015	Each	10%	\$28,814	Other	F1		
14473 838-5623	14473 838-5623	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 1 Year	\$6,803	Each	10%	\$6,123	Other	F1		
14473 838-5624	14473 838-5624	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 2	\$13,606	Each	10%	\$12,245	Other	F1		
14473 838-5625	14473 838-5625	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 3	\$20,410	Each	10%	\$18,369	Other	F1		
14473 838-5626	14473 838-5626	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 4	\$27,213	Each	10%	\$24,492	Other	F1		
14473 838-5627	14473 838-5627	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT 5	\$34,016	Each	10%	\$30,614	Other	F1		
14473 838-5628	14473 838-5628	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 1 Year	\$7,203	Each	10%	\$6,483	Other	F1		
14473 838-5629	14473 838-5629	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 2 Years	\$14,407	Each	10%	\$12,966	Other	F1		
14473 838-5630	14473 838-5630	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 3 Years	\$21,610	Each	10%	\$19,449	Other	F1		
14473 838-5631	14473 838-5631	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 4 Years	\$28,814	Each	10%	\$25,933	Other	F1		
14473 838-5632	14473 838-5632	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT 5 Years	\$36,017	Each	10%	\$32,415	Other	F1		
14473 838-5633	14473 838-5633	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 1 Year	\$22,244	Each	10%	\$20,020	Other	F1		
14473 838-5634	14473 838-5634	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 2 Years	\$44,488	Each	10%	\$40,039	Other	F1		
14473 838-5635	14473 838-5635	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 3 Years	\$66,732	Each	10%	\$60,059	Other	F1		
14473 838-5636	14473 838-5636	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 4 Years	\$88,976	Each	10%	\$80,078	Other	F1		
14473 838-5637	14473 838-5637	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 5 Years	\$111,220	Each	10%	\$100,098	Other	F1		
14473 838-5638	14473 838-5638	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 1 Year	\$25,422	Each	10%	\$22,880	Other	F1		
14473 838-5639	14473 838-5639	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 2 Years	\$50,843	Each	10%	\$45,759	Other	F1		
14473 838-5640	14473 838-5640	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 3 Years	\$76,265	Each	10%	\$68,639	Other	F1		
14473 838-5641	14473 838-5641	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 4 Years	\$101,686	Each	10%	\$91,517	Other	F1		
14473 838-5642	14473 838-5642	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 5 Years	\$127,108	Each	10%	\$114,397	Other	F1		
14473 838-5643	14473 838-5643	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 1	\$27,010	Each	10%	\$24,308	Other	F1		
14473 838-5644	14473 838-5644	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 2	\$54,021	Each	10%	\$48,619	Other	F1		
14473 838-5645	14473 838-5645	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 3	\$81,031	Each	10%	\$72,928	Other	F1		
14473 838-5646	14473 838-5646	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 4	\$108,042	Each	10%	\$97,238	Other	F1		
14473 838-5647	14473 838-5647	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 5	\$135,052	Each	10%	\$121,547	Other	F1		
14473 838-5648	14473 838-5648	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 1 Year	\$28,599	Each	10%	\$25,739	Other	F1		
14473 838-5649	14473 838-5649	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 2	\$57,199	Each	10%	\$51,479	Other	F1		
14473 838-5650	14473 838-5650	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 3	\$85,798	Each	10%	\$77,218	Other	F1		
14473 838-5651	14473 838-5651	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 4	\$114,397	Each	10%	\$102,957	Other	F1		
14473 838-5652	14473 838-5652	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT 5	\$142,997	Each	10%	\$128,697	Other	F1		
14473 838-5653	14473 838-5653	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 1 Year	\$5,603	Each	10%	\$5,043	Other	F1		
14473 838-5654	14473 838-5654	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 2 Years	\$11,205	Each	10%	\$10,085	Other	F1		
14473 838-5655	14473 838-5655	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 3 Years	\$16,808	Each	10%	\$15,127	Other	F1		
14473 838-5656	14473 838-5656	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 4 Years	\$22,411	Each	10%	\$20,170	Other	F1		
14473 838-5657	14473 838-5657	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 5 Years	\$28,013	Each	10%	\$25,212	Other	F1		
14473 838-5658	14473 838-5658	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 1 Year	\$6,403	Each	10%	\$5,763	Other	F1		
14473 838-5659	14473 838-5659	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 2 Years	\$12,806	Each	10%	\$11,525	Other	F1		
14473 838-5660	14473 838-5660	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 3 Years	\$19,209	Each	10%	\$17,288	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
14473 838-5661	14473 838-5661	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 4 Years	\$25,612	Each	10%	\$23,051	Other	F1	
14473 838-5662	14473 838-5662	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 5 Years	\$32,015	Each	10%	\$28,814	Other	F1	
14473 838-5663	14473 838-5663	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 1	\$6,803	Each	10%	\$6,123	Other	F1	
14473 838-5664	14473 838-5664	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 2	\$13,606	Each	10%	\$12,245	Other	F1	
14473 838-5665	14473 838-5665	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 3	\$20,410	Each	10%	\$18,369	Other	F1	
14473 838-5666	14473 838-5666	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 4	\$27,213	Each	10%	\$24,492	Other	F1	
14473 838-5667	14473 838-5667	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 5	\$34,016	Each	10%	\$30,614	Other	F1	
14473 838-5668	14473 838-5668	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 1 Year	\$7,203	Each	10%	\$6,483	Other	F1	
14473 838-5669	14473 838-5669	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 2	\$14,407	Each	10%	\$12,966	Other	F1	
14473 838-5670	14473 838-5670	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 3	\$21,610	Each	10%	\$19,449	Other	F1	
14473 838-5671	14473 838-5671	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 4	\$28,814	Each	10%	\$25,933	Other	F1	
14473 838-5672	14473 838-5672	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT 5	\$36,017	Each	10%	\$32,415	Other	F1	
14473 838-5673	14473 838-5673	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 1 Year	\$22,244	Each	10%	\$20,020	Other	F1	
14473 838-5674	14473 838-5674	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 2 Years	\$44,488	Each	10%	\$40,039	Other	F1	
14473 838-5675	14473 838-5675	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 3 Years	\$66,732	Each	10%	\$60,059	Other	F1	
14473 838-5676	14473 838-5676	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 4 Years	\$88,976	Each	10%	\$80,078	Other	F1	
14473 838-5677	14473 838-5677	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 5 Years	\$111,220	Each	10%	\$100,098	Other	F1	
14473 838-5678	14473 838-5678	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 1 Year	\$25,422	Each	10%	\$22,880	Other	F1	
14473 838-5679	14473 838-5679	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 2 Years	\$50,843	Each	10%	\$45,759	Other	F1	
14473 838-5680	14473 838-5680	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 3 Years	\$76,265	Each	10%	\$68,639	Other	F1	
14473 838-5681	14473 838-5681	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 4 Years	\$101,686	Each	10%	\$91,517	Other	F1	
14473 838-5682	14473 838-5682	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 5 Years	\$127,108	Each	10%	\$114,397	Other	F1	
14473 838-5683	14473 838-5683	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 1	\$27,010	Each	10%	\$24,309	Other	F1	
14473 838-5684	14473 838-5684	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 2	\$54,021	Each	10%	\$48,619	Other	F1	
14473 838-5685	14473 838-5685	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 3	\$81,031	Each	10%	\$72,928	Other	F1	
14473 838-5686	14473 838-5686	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 4	\$108,042	Each	10%	\$97,236	Other	F1	
14473 838-5687	14473 838-5687	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 5	\$135,052	Each	10%	\$121,547	Other	F1	
14473 838-5688	14473 838-5688	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 1 Year	\$28,599	Each	10%	\$25,739	Other	F1	
14473 838-5689	14473 838-5689	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 2	\$57,199	Each	10%	\$51,479	Other	F1	
14473 838-5690	14473 838-5690	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 3	\$85,798	Each	10%	\$77,218	Other	F1	
14473 838-5691	14473 838-5691	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 4	\$114,397	Each	10%	\$102,957	Other	F1	
14473 838-5692	14473 838-5692	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT 5	\$142,997	Each	10%	\$128,697	Other	F1	
14473 841-4959	14473 841-4959	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$64	Each	10%	\$58	Other	F1	
14473 841-4960	14473 841-4960	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1	
14473 841-4961	14473 841-4961	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$192	Each	10%	\$173	Other	F1	
14473 841-4962	14473 841-4962	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$256	Each	10%	\$230	Other	F1	
14473 841-4963	14473 841-4963	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1	
14473 841-4964	14473 841-4964	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$72	Each	10%	\$65	Other	F1	
14473 841-4965	14473 841-4965	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$144	Each	10%	\$130	Other	F1	
14473 841-4966	14473 841-4966	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$216	Each	10%	\$194	Other	F1	
14473 841-4967	14473 841-4967	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$288	Each	10%	\$259	Other	F1	
14473 841-4968	14473 841-4968	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$324	Other	F1	
14473 841-4969	14473 841-4969	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$76	Each	10%	\$68	Other	F1	
14473 841-4970	14473 841-4970	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$152	Each	10%	\$137	Other	F1	
14473 841-4971	14473 841-4971	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$228	Each	10%	\$205	Other	F1	
14473 841-4972	14473 841-4972	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$304	Each	10%	\$274	Other	F1	
14473 841-4973	14473 841-4973	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$380	Each	10%	\$342	Other	F1	
14473 841-4974	14473 841-4974	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$80	Each	10%	\$72	Other	F1	
14473 841-4975	14473 841-4975	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$160	Each	10%	\$144	Other	F1	
14473 841-4976	14473 841-4976	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$240	Each	10%	\$216	Other	F1	
14473 841-4977	14473 841-4977	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1	
14473 841-4978	14473 841-4978	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$400	Each	10%	\$360	Other	F1	
14473 841-4979	14473 841-4979	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4980	14473 841-4980	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4981	14473 841-4981	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4982	14473 841-4982	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4983	14473 841-4983	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4984	14473 841-4984	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14473 841-4985	14473 841-4985	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14473 841-4986	14473 841-4986	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14473 841-4987	14473 841-4987	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14473 841-4988	14473 841-4988	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14473 841-4989	14473 841-4989	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4990	14473 841-4990	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4991	14473 841-4991	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4992	14473 841-4992	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4993	14473 841-4993	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4994	14473 841-4994	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4995	14473 841-4995	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4996	14473 841-4996	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4997	14473 841-4997	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4998	14473 841-4998	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14473 841-4999	14473 841-4999	Data Protection Appliances	1 Year ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$128	Each	10%	\$115	Other	F1	
14473 841-5000	14473 841-5000	Data Protection Appliances	2 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$256	Each	10%	\$230	Other	F1	
14473 841-5001	14473 841-5001	Data Protection Appliances	3 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$384	Each	10%	\$346	Other	F1	
14473 841-5002	14473 841-5002	Data Protection Appliances	4 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$512	Each	10%	\$461	Other	F1	
14473 841-5003	14473 841-5003	Data Protection Appliances	5 Years ProSupport Next Business DayIDPA5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (If applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L(Column I\Column K) use drop-down		
14473 841-5004	14473 841-5004	Data Protection Appliances	1 Year ProSupport Mission CriticalDPA5K-8K Cloud DR Essentials 1TB Software	\$144	Each	10%	\$130	Other	F1	
14473 841-5005	14473 841-5005	Data Protection Appliances	2 Years ProSupport Mission CriticalDPA5K-8K Cloud DR Essentials 1TB Software	\$288	Each	10%	\$259	Other	F1	
14473 841-5006	14473 841-5006	Data Protection Appliances	3 Years ProSupport Mission CriticalDPA5K-8K Cloud DR Essentials 1TB Software	\$432	Each	10%	\$389	Other	F1	
14473 841-5007	14473 841-5007	Data Protection Appliances	4 Years ProSupport Mission CriticalDPA5K-8K Cloud DR Essentials 1TB Software	\$576	Each	10%	\$518	Other	F1	
14473 841-5008	14473 841-5008	Data Protection Appliances	5 Years ProSupport Mission CriticalDPA5K-8K Cloud DR Essentials 1TB Software	\$720	Each	10%	\$648	Other	F1	
14473 841-5009	14473 841-5009	Data Protection Appliances	1 Year ProSupport Plus Next Business DayDPA5K-8K Cloud DR Essentials 1TB	\$152	Each	10%	\$137	Other	F1	
14473 841-5010	14473 841-5010	Data Protection Appliances	2 Years ProSupport Plus Next Business DayDPA5K-8K Cloud DR Essentials 1TB	\$304	Each	10%	\$274	Other	F1	
14473 841-5011	14473 841-5011	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDPA5K-8K Cloud DR Essentials 1TB	\$456	Each	10%	\$410	Other	F1	
14473 841-5012	14473 841-5012	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDPA5K-8K Cloud DR Essentials 1TB	\$608	Each	10%	\$547	Other	F1	
14473 841-5013	14473 841-5013	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDPA5K-8K Cloud DR Essentials 1TB	\$760	Each	10%	\$684	Other	F1	
14473 841-5014	14473 841-5014	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$144	Each	10%	\$144	Other	F1	
14473 841-5015	14473 841-5015	Data Protection Appliances	2 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$320	Each	10%	\$288	Other	F1	
14473 841-5016	14473 841-5016	Data Protection Appliances	3 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$480	Each	10%	\$432	Other	F1	
14473 841-5017	14473 841-5017	Data Protection Appliances	4 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1	
14473 841-5018	14473 841-5018	Data Protection Appliances	5 Years ProSupport Plus Mission CriticalIDPA5K-8K Cloud DR Essentials 1TB Software	\$800	Each	10%	\$720	Other	F1	
14473 841-5019	14473 841-5019	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5020	14473 841-5020	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5021	14473 841-5021	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5022	14473 841-5022	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5023	14473 841-5023	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5024	14473 841-5024	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5025	14473 841-5025	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5026	14473 841-5026	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5027	14473 841-5027	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5028	14473 841-5028	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5029	14473 841-5029	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14473 841-5030	14473 841-5030	Data Protection Appliances	2 Years ProSupport Plus Next Business DayDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14473 841-5031	14473 841-5031	Data Protection Appliances	3 Years ProSupport Plus Next Business DayDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14473 841-5032	14473 841-5032	Data Protection Appliances	4 Years ProSupport Plus Next Business DayDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14473 841-5033	14473 841-5033	Data Protection Appliances	5 Years ProSupport Plus Next Business DayDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14473 841-5034	14473 841-5034	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14473 841-5035	14473 841-5035	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14473 841-5036	14473 841-5036	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14473 841-5037	14473 841-5037	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14473 841-5038	14473 841-5038	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1	
14473 844-0775	14473 844-0775	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$7,757	Each	10%	\$6,982	Other	F1	
14473 844-0776	14473 844-0776	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$9,050	Each	10%	\$8,145	Other	F1	
14473 844-0777	14473 844-0777	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$3,879	Each	10%	\$3,491	Other	F1	
14473 844-0778	14473 844-0778	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$2,586	Each	10%	\$2,327	Other	F1	
14473 844-0779	14473 844-0779	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$1,293	Each	10%	\$1,164	Other	F1	
14473 844-0780	14473 844-0780	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$5,172	Each	10%	\$4,654	Other	F1	
14473 844-0781	14473 844-0781	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$6,464	Each	10%	\$5,818	Other	F1	
14473 844-0782	14473 844-0782	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$5,172	Each	10%	\$4,654	Other	F1	
14473 844-0783	14473 844-0783	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$6,464	Each	10%	\$5,818	Other	F1	
14473 844-0784	14473 844-0784	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$7,757	Each	10%	\$6,982	Other	F1	
14473 844-0785	14473 844-0785	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$9,050	Each	10%	\$8,145	Other	F1	
14473 844-0786	14473 844-0786	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$1,293	Each	10%	\$1,164	Other	F1	
14473 844-0787	14473 844-0787	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$2,586	Each	10%	\$2,327	Other	F1	
14473 844-0788	14473 844-0788	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$3,879	Each	10%	\$3,491	Other	F1	
14473 844-2339	14473 844-2339	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2340	14473 844-2340	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2341	14473 844-2341	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2342	14473 844-2342	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2343	14473 844-2343	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2344	14473 844-2344	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2345	14473 844-2345	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2346	14473 844-2346	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2347	14473 844-2347	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2348	14473 844-2348	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2349	14473 844-2349	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1	
14473 844-2350	14473 844-2350	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1	
14473 844-2351	14473 844-2351	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1	
14473 844-2352	14473 844-2352	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1	
14473 844-2353	14473 844-2353	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1	
14473 844-2354	14473 844-2354	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2355	14473 844-2355	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2356	14473 844-2356	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2357	14473 844-2357	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2358	14473 844-2358	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2479	14473 844-2479	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2480	14473 844-2480	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2481	14473 844-2481	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2482	14473 844-2482	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2483	14473 844-2483	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2484	14473 844-2484	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2485	14473 844-2485	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	
14473 844-2486	14473 844-2486	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14473 844-2487	14473 844-2487	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14473 844-2488	14473 844-2488	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14473 844-2489	14473 844-2489	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14473 844-2490	14473 844-2490	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14473 844-2491	14473 844-2491	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14473 844-2492	14473 844-2492	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14473 844-2493	14473 844-2493	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14473 844-2494	14473 844-2494	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14473 844-2495	14473 844-2495	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14473 844-2496	14473 844-2496	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14473 844-2497	14473 844-2497	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14473 844-2498	14473 844-2498	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14473 847-6444	14473 847-6444	Data Protection Appliances	Keep Your Component For Enterprise Channel 75 Months	\$13,128	Each	10%	\$11,815	Other	F1
14473 847-6445	14473 847-6445	Data Protection Appliances	Keep Your Component For Enterprise Channel 87 Months	\$15,316	Each	10%	\$13,784	Other	F1
14473 847-6446	14473 847-6446	Data Protection Appliances	Keep Your Component For Enterprise Channel 39 Months	\$6,564	Each	10%	\$5,907	Other	F1
14473 847-6447	14473 847-6447	Data Protection Appliances	Keep Your Component For Enterprise Channel 27 Months	\$4,376	Each	10%	\$3,938	Other	F1
14473 847-6448	14473 847-6448	Data Protection Appliances	Keep Your Component For Enterprise Channel 15 Months	\$2,188	Each	10%	\$1,969	Other	F1
14473 847-6449	14473 847-6449	Data Protection Appliances	Keep Your Component For Enterprise Channel 51 Months	\$8,752	Each	10%	\$7,877	Other	F1
14473 847-6450	14473 847-6450	Data Protection Appliances	Keep Your Component For Enterprise Channel 63 Months	\$10,940	Each	10%	\$9,846	Other	F1
14473 847-6451	14473 847-6451	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$8,752	Each	10%	\$7,877	Other	F1
14473 847-6452	14473 847-6452	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$10,940	Each	10%	\$9,846	Other	F1
14473 847-6453	14473 847-6453	Data Protection Appliances	Keep Your Component For Enterprise 6 Years	\$13,128	Each	10%	\$11,815	Other	F1
14473 847-6454	14473 847-6454	Data Protection Appliances	Keep Your Component For Enterprise 7 Years	\$15,316	Each	10%	\$13,784	Other	F1
14473 847-6455	14473 847-6455	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$2,188	Each	10%	\$1,969	Other	F1
14473 847-6456	14473 847-6456	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$4,376	Each	10%	\$3,938	Other	F1
14473 847-6457	14473 847-6457	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$6,564	Each	10%	\$5,907	Other	F1
14473 951-2015	14473 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14473 953-8349	14473 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
14473 975-3461	14473 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14473 984-3267	14473 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
14473 989-3439	14473 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14473 992-6149	14473 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14497 007-1527	14497 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14497 009-4364	14497 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14497 009-4877	14497 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14497 460-5909	14497 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14497 460-8531	14497 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14497 460-9052	14497 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14497 460-9900	14497 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14497 461-0497	14497 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14497 468-8025	14497 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14497 468-8026	14497 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14497 468-8027	14497 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14497 468-8028	14497 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14497 468-8029	14497 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14497 841-5039	14497 841-5039	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$64	Each	10%	\$58	Other	F1
14497 841-5040	14497 841-5040	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1
14497 841-5041	14497 841-5041	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$192	Each	10%	\$173	Other	F1
14497 841-5042	14497 841-5042	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$256	Each	10%	\$230	Other	F1
14497 841-5043	14497 841-5043	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1
14497 841-5044	14497 841-5044	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$72	Each	10%	\$65	Other	F1
14497 841-5045	14497 841-5045	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$144	Each	10%	\$130	Other	F1
14497 841-5046	14497 841-5046	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$216	Each	10%	\$194	Other	F1
14497 841-5047	14497 841-5047	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$288	Each	10%	\$259	Other	F1
14497 841-5048	14497 841-5048	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$324	Other	F1
14497 841-5049	14497 841-5049	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$76	Each	10%	\$68	Other	F1
14497 841-5050	14497 841-5050	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$152	Each	10%	\$137	Other	F1
14497 841-5051	14497 841-5051	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$228	Each	10%	\$205	Other	F1
14497 841-5052	14497 841-5052	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$304	Each	10%	\$274	Other	F1
14497 841-5053	14497 841-5053	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$380	Each	10%	\$342	Other	F1
14497 841-5054	14497 841-5054	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$90	Each	10%	\$72	Other	F1
14497 841-5055	14497 841-5055	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$180	Each	10%	\$144	Other	F1
14497 841-5056	14497 841-5056	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$240	Each	10%	\$216	Other	F1
14497 841-5057	14497 841-5057	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1
14497 841-5058	14497 841-5058	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$400	Each	10%	\$360	Other	F1
14497 841-5059	14497 841-5059	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5060	14497 841-5060	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5061	14497 841-5061	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5062	14497 841-5062	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5063	14497 841-5063	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5064	14497 841-5064	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14497 841-5065	14497 841-5065	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14497 841-5066	14497 841-5066	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14497 841-5067	14497 841-5067	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14497 841-5068	14497 841-5068	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14497 841-5069	14497 841-5069	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5070	14497 841-5070	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14497 841-5071	14497 841-5071	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5072	14497 841-5072	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5073	14497 841-5073	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5074	14497 841-5074	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5075	14497 841-5075	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5076	14497 841-5076	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5077	14497 841-5077	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5078	14497 841-5078	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1
14497 841-5079	14497 841-5079	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA5K-8K Cloud DR Essentials 1TB Software	\$128	Each	10%	\$115	Other	F1
14497 841-5080	14497 841-5080	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$256	Each	10%	\$230	Other	F1
14497 841-5081	14497 841-5081	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$384	Each	10%	\$346	Other	F1
14497 841-5082	14497 841-5082	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$512	Each	10%	\$461	Other	F1
14497 841-5083	14497 841-5083	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14497 841-5084	14497 841-5084	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA5K-8K Cloud DR Essentials 1TB Software	\$144	Each	10%	\$130	Other	F1
14497 841-5085	14497 841-5085	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA5K-8K Cloud DR Essentials 1TB Software	\$288	Each	10%	\$259	Other	F1
14497 841-5086	14497 841-5086	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA5K-8K Cloud DR Essentials 1TB Software	\$432	Each	10%	\$389	Other	F1
14497 841-5087	14497 841-5087	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA5K-8K Cloud DR Essentials 1TB Software	\$576	Each	10%	\$518	Other	F1
14497 841-5088	14497 841-5088	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA5K-8K Cloud DR Essentials 1TB Software	\$720	Each	10%	\$648	Other	F1
14497 841-5089	14497 841-5089	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$152	Each	10%	\$137	Other	F1
14497 841-5090	14497 841-5090	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$304	Each	10%	\$274	Other	F1
14497 841-5091	14497 841-5091	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$456	Each	10%	\$410	Other	F1
14497 841-5092	14497 841-5092	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$608	Each	10%	\$547	Other	F1
14497 841-5093	14497 841-5093	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$760	Each	10%	\$684	Other	F1
14497 841-5094	14497 841-5094	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$160	Each	10%	\$144	Other	F1
14497 841-5095	14497 841-5095	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA5K-8K Cloud DR Essentials 1TB Software	\$320	Each	10%	\$288	Other	F1
14497 841-5096	14497 841-5096	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA5K-8K Cloud DR Essentials 1TB Software	\$480	Each	10%	\$432	Other	F1
14497 841-5097	14497 841-5097	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA5K-8K Cloud DR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14497 841-5098	14497 841-5098	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA5K-8K Cloud DR Essentials 1TB Software	\$800	Each	10%	\$720	Other	F1
14497 841-5099	14497 841-5099	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5100	14497 841-5100	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5101	14497 841-5101	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5102	14497 841-5102	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5103	14497 841-5103	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5104	14497 841-5104	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5105	14497 841-5105	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5106	14497 841-5106	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5107	14497 841-5107	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5108	14497 841-5108	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5109	14497 841-5109	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14497 841-5110	14497 841-5110	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14497 841-5111	14497 841-5111	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14497 841-5112	14497 841-5112	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14497 841-5113	14497 841-5113	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14497 841-5114	14497 841-5114	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1
14497 841-5115	14497 841-5115	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14497 841-5116	14497 841-5116	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14497 841-5117	14497 841-5117	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14497 841-5118	14497 841-5118	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB	\$0	Each	10%	\$0	Other	F1
14497 929-3709	14497 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14497 935-6720	14497 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14494 007-1527	14494 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14494 009-4364	14494 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14494 009-4877	14494 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14494 460-5909	14494 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14494 460-8531	14494 460-8531	Data Protection Appliances	OCONUS Delivery - Power/Vault	\$168	Each	10%	\$151	Other	F1
14494 460-9052	14494 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14494 460-9900	14494 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14494 461-0497	14494 461-0497	Data Protection Appliances	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14494 468-8025	14494 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14494 468-8026	14494 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14494 468-8027	14494 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14494 468-8028	14494 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14494 468-8029	14494 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14494 838-5555	14494 838-5555	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1
14494 838-5556	14494 838-5556	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$34,495	Each	10%	\$31,046	Other	F1
14494 838-5557	14494 838-5557	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$68,756	Each	10%	\$61,880	Other	F1
14494 838-5558	14494 838-5558	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$103,007	Each	10%	\$92,706	Other	F1
14494 838-5559	14494 838-5559	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$137,257	Each	10%	\$123,531	Other	F1
14494 838-5560	14494 838-5560	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$34,247	Each	10%	\$30,822	Other	F1
14494 838-5561	14494 838-5561	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$5,227	Each	10%	\$4,704	Other	F1
14494 838-5562	14494 838-5562	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$10,205	Each	10%	\$9,185	Other	F1
14494 838-5563	14494 838-5563	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$15,418	Each	10%	\$13,876	Other	F1
14494 838-5564	14494 838-5564	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$20,640	Each	10%	\$18,576	Other	F1
14494 838-5565	14494 838-5565	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$25,864	Each	10%	\$23,278	Other	F1
14494 838-5566	14494 838-5566	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$30,064	Each	10%	\$27,058	Other	F1
14494 838-5567	14494 838-5567	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$59,773	Each	10%	\$53,796	Other	F1
14494 838-5568	14494 838-5568	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$89,449	Each	10%	\$80,504	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14494 838-5569	14494 838-5569	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$119,114	Each	10%	\$107,203	Other	F1
14494 838-5570	14494 838-5570	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$29,653	Each	10%	\$26,688	Other	F1
14494 838-5571	14494 838-5571	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1	\$14,755	Each	10%	\$13,280	Other	F1
14494 838-5572	14494 838-5572	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2	\$29,099	Each	10%	\$26,189	Other	F1
14494 838-5573	14494 838-5573	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$43,797	Each	10%	\$39,417	Other	F1
14494 838-5574	14494 838-5574	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4	\$58,529	Each	10%	\$52,676	Other	F1
14494 838-5575	14494 838-5575	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$73,272	Each	10%	\$65,945	Other	F1
14494 838-5576	14494 838-5576	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1
14494 838-5585	14494 838-5585	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$26,797	Each	10%	\$24,117	Other	F1
14494 838-5586	14494 838-5586	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$8,101	Each	10%	\$7,291	Other	F1
14494 838-5587	14494 838-5587	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$15,844	Each	10%	\$14,260	Other	F1
14494 838-5588	14494 838-5588	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$53,271	Each	10%	\$47,944	Other	F1
14494 838-5589	14494 838-5589	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$79,723	Each	10%	\$71,751	Other	F1
14494 838-5590	14494 838-5590	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$106,168	Each	10%	\$95,551	Other	F1
14494 838-5591	14494 838-5591	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$26,438	Each	10%	\$23,794	Other	F1
14494 838-5592	14494 838-5592	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$23,909	Each	10%	\$21,518	Other	F1
14494 838-5593	14494 838-5593	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$31,997	Each	10%	\$28,797	Other	F1
14494 838-5594	14494 838-5594	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$40,091	Each	10%	\$36,082	Other	F1
14494 838-5599	14494 838-5599	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$22,772	Each	10%	\$20,495	Other	F1
14494 838-5600	14494 838-5600	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$45,201	Each	10%	\$40,681	Other	F1
14494 838-5601	14494 838-5601	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$67,585	Each	10%	\$60,827	Other	F1
14494 838-5602	14494 838-5602	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$89,955	Each	10%	\$80,960	Other	F1
14494 838-5603	14494 838-5603	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$22,353	Each	10%	\$20,118	Other	F1
14494 838-5604	14494 838-5604	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$19,588	Each	10%	\$17,629	Other	F1
14494 838-5605	14494 838-5605	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$38,756	Each	10%	\$34,880	Other	F1
14494 838-5606	14494 838-5606	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$58,258	Each	10%	\$52,441	Other	F1
14494 838-5607	14494 838-5607	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$77,825	Each	10%	\$70,043	Other	F1
14494 838-5608	14494 838-5608	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$97,396	Each	10%	\$87,656	Other	F1
14494 929-3709	14494 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14494 935-6720	14494 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14494 951-2015	14494 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14494 975-3461	14494 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14494 984-3267	14494 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
14494 989-3439	14494 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13265 007-1527	13265 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13265 009-4364	13265 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13265 009-4877	13265 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13265 460-8530	13265 460-8530	Data Protection Appliances	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13265 460-9052	13265 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13265 461-0497	13265 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13265 468-8015	13265 468-8015	Data Protection Appliances	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13265 468-8016	13265 468-8016	Data Protection Appliances	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13265 468-8017	13265 468-8017	Data Protection Appliances	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13265 468-8018	13265 468-8018	Data Protection Appliances	Europe PowerEdge OCONUS Delivery	\$160	Each	10%	\$145	Other	F1
13265 468-8019	13265 468-8019	Data Protection Appliances	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13265 813-8553	13265 813-8553	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service	\$85	Each	10%	\$77	Other	F1
13265 813-8554	13265 813-8554	Data Protection Appliances	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$411	Each	10%	\$370	Other	F1
13265 825-5220	13265 825-5220	Data Protection Appliances	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%	\$509	Other	F1
14736 007-1527	14736 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14736 009-4364	14736 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14736 009-4877	14736 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14736 460-5909	14736 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14736 460-8531	14736 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14736 460-9052	14736 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14736 460-9900	14736 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14736 461-0497	14736 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14736 468-8025	14736 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14736 468-8026	14736 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14736 468-8027	14736 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14736 468-8028	14736 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14736 468-8029	14736 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14736 838-2816	14736 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14736 838-2817	14736 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14736 838-2818	14736 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14736 838-2819	14736 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14736 838-2820	14736 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14736 838-2821	14736 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
14736 838-2822	14736 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14736 838-2823	14736 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14736 838-2824	14736 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14736 838-2825	14736 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14736 844-8014	14736 844-8014	Data Protection Appliances	Keep Your Hard Drive For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
14736 844-8015	14736 844-8015	Data Protection Appliances	Keep Your Hard Drive For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14736 844-8016	14736 844-8016	Data Protection Appliances	Keep Your Hard Drive For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14736 844-8017	14736 844-8017	Data Protection Appliances	Keep Your Hard Drive For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14736 844-8018	14736 844-8018	Data Protection Appliances	Keep Your Hard Drive For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14736 844-8021	14736 844-8021	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) use drop-down		
14736 844-8024	14736 844-8024	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14736 844-8025	14736 844-8025	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14736 844-8026	14736 844-8026	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14736 844-8027	14736 844-8027	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14736 951-2015	14736 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	\$0	Each	10%	\$0	Other	F1
14736 975-3461	14736 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	\$0	Each	10%	\$0	Other	F1
14736 984-3267	14736 984-3267	Data Protection Appliances	Custom Service	\$0	\$0	Each	10%	\$0	Other	F1
14736 989-3439	14736 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	\$0	Each	10%	\$0	Other	F1
14736 007-1527	14736 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	\$0	Each	10%	\$0	Other	F1
14736 009-4364	14736 009-4364	Data Protection Appliances	Shipping and Handling	\$0	\$0	Each	10%	\$0	Other	F1
14736 009-4877	14736 009-4877	Data Protection Appliances	Provincial Government Order	\$0	\$0	Each	10%	\$0	Other	F1
14736 460-5909	14736 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	\$0	Each	10%	\$0	Other	F1
14736 460-8531	14736 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	\$151	Each	10%	\$151	Other	F1
14736 460-9052	14736 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	\$0	Each	10%	\$0	Other	F1
14736 460-9900	14736 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	\$0	Each	10%	\$0	Other	F1
14736 461-0497	14736 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	\$0	Each	10%	\$0	Other	F1
14736 468-8025	14736 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	\$338	Each	10%	\$338	Other	F1
14736 468-8026	14736 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	\$225	Each	10%	\$225	Other	F1
14736 468-8027	14736 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	\$158	Each	10%	\$158	Other	F1
14736 468-8028	14736 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	\$113	Each	10%	\$113	Other	F1
14736 468-8029	14736 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	\$563	Each	10%	\$563	Other	F1
14736 825-8623	14736 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	\$0	Each	10%	\$0	Other	F1
14736 825-8624	14736 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	\$0	Each	10%	\$0	Other	F1
14736 827-5814	14736 827-5814	Data Protection Appliances	Prodeplay Plus for DSXX	\$1,575	\$1,417	Each	10%	\$1,417	Other	F1
14736 827-5815	14736 827-5815	Data Protection Appliances	Prodeplay Plus for DSXX Deployment Verification	\$153	\$138	Each	10%	\$138	Other	F1
14736 827-5816	14736 827-5816	Data Protection Appliances	Prodeplay for DSXX	\$899	\$899	Each	10%	\$899	Other	F1
14736 827-5817	14736 827-5817	Data Protection Appliances	Prodeplay for DSXX Deployment Verification	\$153	\$138	Each	10%	\$138	Other	F1
14736 827-5820	14736 827-5820	Data Protection Appliances	Prodeplay for FSXX ESXX	\$763	\$687	Each	10%	\$687	Other	F1
14736 827-5821	14736 827-5821	Data Protection Appliances	Prodeplay for FSXX ESXX Deployment Verification	\$245	\$220	Each	10%	\$220	Other	F1
14736 827-5822	14736 827-5822	Data Protection Appliances	Prodeplay Plus for FSXX ESXX	\$1,418	\$1,276	Each	10%	\$1,276	Other	F1
14736 827-5823	14736 827-5823	Data Protection Appliances	Prodeplay Plus for FSXX ESXX Deployment Verification	\$310	\$279	Each	10%	\$279	Other	F1
14736 838-2816	14736 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	\$379	Each	10%	\$379	Other	F1
14736 838-2817	14736 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	\$512	Each	10%	\$512	Other	F1
14736 838-2818	14736 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	\$784	Each	10%	\$784	Other	F1
14736 838-2819	14736 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	\$1,041	Each	10%	\$1,041	Other	F1
14736 838-2820	14736 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	\$246	Each	10%	\$246	Other	F1
14736 838-2821	14736 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	\$702	Each	10%	\$702	Other	F1
14736 838-2822	14736 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	\$948	Each	10%	\$948	Other	F1
14736 838-2823	14736 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	\$1,452	Each	10%	\$1,452	Other	F1
14736 838-2824	14736 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	\$1,926	Each	10%	\$1,926	Other	F1
14736 838-2825	14736 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	\$454	Each	10%	\$454	Other	F1
14736 838-4623	14736 838-4623	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4624	14736 838-4624	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4625	14736 838-4625	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4626	14736 838-4626	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4627	14736 838-4627	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4628	14736 838-4628	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4629	14736 838-4629	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4630	14736 838-4630	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4631	14736 838-4631	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4632	14736 838-4632	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4633	14736 838-4633	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4634	14736 838-4634	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4635	14736 838-4635	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4636	14736 838-4636	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4637	14736 838-4637	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4638	14736 838-4638	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4639	14736 838-4639	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4640	14736 838-4640	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4641	14736 838-4641	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4642	14736 838-4642	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4643	14736 838-4643	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4644	14736 838-4644	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4645	14736 838-4645	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4646	14736 838-4646	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4647	14736 838-4647	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4648	14736 838-4648	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4649	14736 838-4649	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4650	14736 838-4650	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4651	14736 838-4651	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4652	14736 838-4652	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4653	14736 838-4653	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4654	14736 838-4654	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4655	14736 838-4655	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4656	14736 838-4656	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4657	14736 838-4657	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1
14736 838-4658	14736 838-4658	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14735 838-4659	14735 838-4659	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14735 838-4660	14735 838-4660	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14735 838-4661	14735 838-4661	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14735 838-4662	14735 838-4662	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14735 844-2339	14735 844-2339	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2340	14735 844-2340	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2341	14735 844-2341	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2342	14735 844-2342	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2343	14735 844-2343	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2344	14735 844-2344	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2345	14735 844-2345	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2346	14735 844-2346	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2347	14735 844-2347	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2348	14735 844-2348	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2349	14735 844-2349	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2350	14735 844-2350	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2351	14735 844-2351	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2352	14735 844-2352	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2353	14735 844-2353	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2354	14735 844-2354	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2355	14735 844-2355	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2356	14735 844-2356	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2357	14735 844-2357	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2358	14735 844-2358	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14735 844-2479	14735 844-2479	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2480	14735 844-2480	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2481	14735 844-2481	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2482	14735 844-2482	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2483	14735 844-2483	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2484	14735 844-2484	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2485	14735 844-2485	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2486	14735 844-2486	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2487	14735 844-2487	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2488	14735 844-2488	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2489	14735 844-2489	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2490	14735 844-2490	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2491	14735 844-2491	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2492	14735 844-2492	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2493	14735 844-2493	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14735 844-2494	14735 844-2494	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2495	14735 844-2495	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2496	14735 844-2496	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2497	14735 844-2497	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-2498	14735 844-2498	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14735 844-7928	14735 844-7928	Data Protection Appliances	Keep Your Hard Drive For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
14735 844-7929	14735 844-7929	Data Protection Appliances	Keep Your Hard Drive For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14735 844-7930	14735 844-7930	Data Protection Appliances	Keep Your Hard Drive For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14735 844-7931	14735 844-7931	Data Protection Appliances	Keep Your Hard Drive For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14735 844-7932	14735 844-7932	Data Protection Appliances	Keep Your Hard Drive For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14735 844-7935	14735 844-7935	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
14735 844-7938	14735 844-7938	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14735 844-7939	14735 844-7939	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14735 844-7940	14735 844-7940	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14735 844-7941	14735 844-7941	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14735 951-2015	14735 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14735 975-3461	14735 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14735 984-3267	14735 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
14735 989-3439	14735 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14735 992-6149	14735 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14735 995-8131	14735 995-8131	Data Protection Appliances	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
14790 007-1527	14790 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14790 009-4364	14790 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14790 009-4877	14790 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14790 460-5909	14790 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14790 460-8531	14790 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14790 460-9052	14790 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14790 460-9900	14790 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14790 461-0497	14790 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14790 468-8025	14790 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14790 468-8026	14790 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14790 468-8027	14790 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14790 468-8028	14790 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14790 468-8029	14790 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14790 929-3709	14790 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14790 935-6720	14790 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14732 007-1527	14732 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14732 009-4364	14732 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14732 009-4877	14732 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14732 460-5909	14732 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14732 460-8531	14732 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14732 460-9052	14732 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14732 460-9900	14732 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14732 461-0497	14732 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14732 468-8025	14732 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14732 468-8026	14732 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14732 468-8027	14732 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14732 468-8028	14732 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14732 468-8029	14732 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14732 812-4027	14732 812-4027	Data Protection Appliances	ProDeploy Plus Training Credits 900 Redeem at education.dell.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
14732 812-4030	14732 812-4030	Data Protection Appliances	Education Services Training Credits 1 - Redeem at education.dell.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
14732 812-4031	14732 812-4031	Data Protection Appliances	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
14732 812-4032	14732 812-4032	Data Protection Appliances	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	10%	\$90	Other	F1
14732 812-4033	14732 812-4033	Data Protection Appliances	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	10%	\$900	Other	F1
14732 812-4034	14732 812-4034	Data Protection Appliances	Education Services Training Credits 10000 - Redeem at education.dell.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
14732 823-9268	14732 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14732 823-9271	14732 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14732 823-9284	14732 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14732 825-7248	14732 825-7248	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14732 825-7249	14732 825-7249	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14732 825-7260	14732 825-7260	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14732 825-7261	14732 825-7261	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14732 825-8623	14732 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14732 825-8624	14732 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14732 838-2816	14732 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14732 838-2817	14732 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14732 838-2818	14732 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14732 838-2819	14732 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14732 838-2820	14732 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14732 838-2821	14732 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
14732 838-2822	14732 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14732 838-2823	14732 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14732 838-2824	14732 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14732 838-2825	14732 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14732 838-4563	14732 838-4563	Data Protection Appliances	1 Year ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4564	14732 838-4564	Data Protection Appliances	2 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4565	14732 838-4565	Data Protection Appliances	3 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4566	14732 838-4566	Data Protection Appliances	4 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4567	14732 838-4567	Data Protection Appliances	5 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4568	14732 838-4568	Data Protection Appliances	1 Year ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4569	14732 838-4569	Data Protection Appliances	2 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4570	14732 838-4570	Data Protection Appliances	3 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4571	14732 838-4571	Data Protection Appliances	4 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4572	14732 838-4572	Data Protection Appliances	5 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4573	14732 838-4573	Data Protection Appliances	1 Year ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4574	14732 838-4574	Data Protection Appliances	2 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4575	14732 838-4575	Data Protection Appliances	3 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4576	14732 838-4576	Data Protection Appliances	4 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4577	14732 838-4577	Data Protection Appliances	5 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4578	14732 838-4578	Data Protection Appliances	1 Year ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4579	14732 838-4579	Data Protection Appliances	2 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4580	14732 838-4580	Data Protection Appliances	3 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4581	14732 838-4581	Data Protection Appliances	4 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4582	14732 838-4582	Data Protection Appliances	5 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14732 838-4623	14732 838-4623	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4624	14732 838-4624	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4625	14732 838-4625	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4626	14732 838-4626	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4627	14732 838-4627	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4628	14732 838-4628	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4629	14732 838-4629	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4630	14732 838-4630	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4631	14732 838-4631	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4632	14732 838-4632	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14732 838-4633	14732 838-4633	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4634	14732 838-4634	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4635	14732 838-4635	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4636	14732 838-4636	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4637	14732 838-4637	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4638	14732 838-4638	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4639	14732 838-4639	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4640	14732 838-4640	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4641	14732 838-4641	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4642	14732 838-4642	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14732 838-4643	14732 838-4643	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)		L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM		\$0	\$0		
14732 838-4644	14732 838-4644	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4645	14732 838-4645	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4646	14732 838-4646	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4647	14732 838-4647	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4648	14732 838-4648	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14732 838-4649	14732 838-4649	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14732 838-4650	14732 838-4650	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14732 838-4651	14732 838-4651	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14732 838-4652	14732 838-4652	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14732 838-4653	14732 838-4653	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4654	14732 838-4654	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4655	14732 838-4655	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4656	14732 838-4656	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4657	14732 838-4657	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4658	14732 838-4658	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4659	14732 838-4659	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4660	14732 838-4660	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4661	14732 838-4661	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-4662	14732 838-4662	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14732 838-5781	14732 838-5781	Data Protection Appliances	ProDeploy for DP5XXX Series	\$4,431	Each	10%	\$3,988	Other	F1	
14732 838-5782	14732 838-5782	Data Protection Appliances	ProDeploy Plus for DP5XXX Series	\$6,633	Each	10%	\$5,969	Other	F1	
14732 838-5800	14732 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1	
14732 838-5802	14732 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1	
14732 838-5804	14732 838-5804	Data Protection Appliances	ProDeploy Addon Implementation of Data Domain for Cloud Tier -Requires ProDeploy	\$2,139	Each	10%	\$1,925	Other	F1	
14732 838-5805	14732 838-5805	Data Protection Appliances	ProDeploy Plus Addon Implementation of Data Domain for Cloud Tier -Requires	\$4,136	Each	10%	\$3,722	Other	F1	
14732 844-2319	14732 844-2319	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2320	14732 844-2320	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2321	14732 844-2321	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2322	14732 844-2322	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2323	14732 844-2323	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2324	14732 844-2324	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2325	14732 844-2325	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2326	14732 844-2326	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2327	14732 844-2327	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2328	14732 844-2328	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2329	14732 844-2329	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14732 844-2330	14732 844-2330	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14732 844-2331	14732 844-2331	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14732 844-2332	14732 844-2332	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14732 844-2333	14732 844-2333	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1	
14732 844-2334	14732 844-2334	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2335	14732 844-2335	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2336	14732 844-2336	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2337	14732 844-2337	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2338	14732 844-2338	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14732 844-2419	14732 844-2419	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14732 844-2420	14732 844-2420	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2421	14732 844-2421	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2422	14732 844-2422	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2423	14732 844-2423	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2424	14732 844-2424	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14732 844-2425	14732 844-2425	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14732 844-2426	14732 844-2426	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14732 844-2427	14732 844-2427	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14732 844-2428	14732 844-2428	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14732 844-2429	14732 844-2429	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2430	14732 844-2430	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2431	14732 844-2431	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2432	14732 844-2432	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2433	14732 844-2433	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2434	14732 844-2434	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2435	14732 844-2435	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2436	14732 844-2436	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2437	14732 844-2437	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-2438	14732 844-2438	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14732 844-7000	14732 844-7000	Data Protection Appliances	Keep Your Hard Drive For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1	
14732 844-7001	14732 844-7001	Data Protection Appliances	Keep Your Hard Drive For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1	
14732 844-7002	14732 844-7002	Data Protection Appliances	Keep Your Hard Drive For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1	
14732 844-7003	14732 844-7003	Data Protection Appliances	Keep Your Hard Drive For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1	
14732 844-7004	14732 844-7004	Data Protection Appliances	Keep Your Hard Drive For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1	
14732 844-7007	14732 844-7007	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1	
14732 844-7010	14732 844-7010	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1	
14732 844-7011	14732 844-7011	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1	
14732 844-7012	14732 844-7012	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1	
14732 844-7013	14732 844-7013	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1	
14732 951-2015	14732 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
14732 953-8349	14732 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I\Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14732 975-3461	14732 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14732 984-3267	14732 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1	
14732 989-3439	14732 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14732 992-6149	14732 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14733 007-1527	14733 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14733 009-4364	14733 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14733 009-4877	14733 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14733 460-5909	14733 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14733 460-8531	14733 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
14733 460-9052	14733 460-9052	Data Protection Appliances	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14733 460-9900	14733 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14733 461-0497	14733 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14733 468-8025	14733 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
14733 468-8026	14733 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
14733 468-8027	14733 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
14733 468-8028	14733 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
14733 468-8029	14733 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14733 812-4027	14733 812-4027	Data Protection Appliances	ProDeploy Plus Training Credits 900 Redeem at education.dellemc.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1	
14733 812-4030	14733 812-4030	Data Protection Appliances	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1	Each	10%	\$1	Other	F1	
14733 812-4031	14733 812-4031	Data Protection Appliances	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1	
14733 812-4032	14733 812-4032	Data Protection Appliances	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1	
14733 812-4033	14733 812-4033	Data Protection Appliances	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1	
14733 812-4034	14733 812-4034	Data Protection Appliances	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires	\$10,000	Each	10%	\$9,000	Other	F1	
14733 823-9268	14733 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1	
14733 823-9271	14733 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1	
14733 823-9284	14733 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
14733 825-7248	14733 825-7248	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1	
14733 825-7249	14733 825-7249	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1	
14733 825-7260	14733 825-7260	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1	
14733 825-7261	14733 825-7261	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1	
14733 825-8623	14733 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14733 825-8624	14733 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14733 838-2816	14733 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1	
14733 838-2817	14733 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1	
14733 838-2818	14733 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1	
14733 838-2819	14733 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1	
14733 838-2820	14733 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1	
14733 838-2821	14733 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1	
14733 838-2822	14733 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1	
14733 838-2823	14733 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1	
14733 838-2824	14733 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1	
14733 838-2825	14733 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1	
14733 838-4563	14733 838-4563	Data Protection Appliances	1 Year ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4564	14733 838-4564	Data Protection Appliances	2 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4565	14733 838-4565	Data Protection Appliances	3 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4566	14733 838-4566	Data Protection Appliances	4 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4567	14733 838-4567	Data Protection Appliances	5 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4568	14733 838-4568	Data Protection Appliances	1 Year ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4569	14733 838-4569	Data Protection Appliances	2 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4570	14733 838-4570	Data Protection Appliances	3 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4571	14733 838-4571	Data Protection Appliances	4 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4572	14733 838-4572	Data Protection Appliances	5 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4573	14733 838-4573	Data Protection Appliances	1 Year ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4574	14733 838-4574	Data Protection Appliances	2 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4575	14733 838-4575	Data Protection Appliances	3 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4576	14733 838-4576	Data Protection Appliances	4 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4577	14733 838-4577	Data Protection Appliances	5 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4578	14733 838-4578	Data Protection Appliances	1 Year ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4579	14733 838-4579	Data Protection Appliances	2 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4580	14733 838-4580	Data Protection Appliances	3 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4581	14733 838-4581	Data Protection Appliances	4 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4582	14733 838-4582	Data Protection Appliances	5 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14733 838-4623	14733 838-4623	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14733 838-4624	14733 838-4624	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14733 838-4625	14733 838-4625	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14733 838-4626	14733 838-4626	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14733 838-4627	14733 838-4627	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14733 838-4628	14733 838-4628	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4629	14733 838-4629	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4630	14733 838-4630	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4631	14733 838-4631	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4632	14733 838-4632	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14733 838-4633	14733 838-4633	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14733 838-4634	14733 838-4634	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14733 838-4635	14733 838-4635	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14733 838-4636	14733 838-4636	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14733 838-4637	14733 838-4637	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14733 838-4638	14733 838-4638	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4639	14733 838-4639	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4640	14733 838-4640	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4641	14733 838-4641	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4642	14733 838-4642	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4643	14733 838-4643	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4644	14733 838-4644	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4645	14733 838-4645	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4646	14733 838-4646	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4647	14733 838-4647	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4648	14733 838-4648	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14733 838-4649	14733 838-4649	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14733 838-4650	14733 838-4650	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14733 838-4651	14733 838-4651	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14733 838-4652	14733 838-4652	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14733 838-4653	14733 838-4653	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4654	14733 838-4654	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4655	14733 838-4655	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4656	14733 838-4656	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4657	14733 838-4657	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4658	14733 838-4658	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4659	14733 838-4659	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4660	14733 838-4660	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4661	14733 838-4661	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-4662	14733 838-4662	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14733 838-5793	14733 838-5793	Data Protection Appliances	ProDeploy for DP8XXX Series	\$5,264	Each	10%	\$4,738	Other	F1
14733 838-5794	14733 838-5794	Data Protection Appliances	ProDeploy Plus for DP8XXX Series	\$8,049	Each	10%	\$7,244	Other	F1
14733 838-5800	14733 838-5800	Data Protection Appliances	ProDeploy Addon Implementation for Cloud DR -Requires ProDeploy	\$3,780	Each	10%	\$3,402	Other	F1
14733 838-5802	14733 838-5802	Data Protection Appliances	ProDeploy Plus Addon Implementation for Cloud DR -Requires ProDeploy Plus	\$6,930	Each	10%	\$6,237	Other	F1
14733 838-5804	14733 838-5804	Data Protection Appliances	ProDeploy Addon Implementation of Data Domain for Cloud Tier -Requires ProDeploy	\$2,139	Each	10%	\$1,925	Other	F1
14733 838-5805	14733 838-5805	Data Protection Appliances	ProDeploy Plus Addon Implementation of Data Domain for Cloud Tier -Requires	\$4,136	Each	10%	\$3,722	Other	F1
14733 844-2319	14733 844-2319	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2320	14733 844-2320	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2321	14733 844-2321	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2322	14733 844-2322	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2323	14733 844-2323	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2324	14733 844-2324	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2325	14733 844-2325	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2326	14733 844-2326	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2327	14733 844-2327	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2328	14733 844-2328	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2329	14733 844-2329	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14733 844-2330	14733 844-2330	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14733 844-2331	14733 844-2331	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14733 844-2332	14733 844-2332	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14733 844-2333	14733 844-2333	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support	\$0	Each	10%	\$0	Other	F1
14733 844-2334	14733 844-2334	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2335	14733 844-2335	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2336	14733 844-2336	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2337	14733 844-2337	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2338	14733 844-2338	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14733 844-2419	14733 844-2419	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14733 844-2420	14733 844-2420	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2421	14733 844-2421	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2422	14733 844-2422	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2423	14733 844-2423	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2424	14733 844-2424	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14733 844-2425	14733 844-2425	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14733 844-2426	14733 844-2426	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14733 844-2427	14733 844-2427	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14733 844-2428	14733 844-2428	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14733 844-2429	14733 844-2429	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2430	14733 844-2430	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2431	14733 844-2431	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2432	14733 844-2432	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2433	14733 844-2433	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2434	14733 844-2434	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2435	14733 844-2435	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2436	14733 844-2436	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2437	14733 844-2437	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-2438	14733 844-2438	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14733 844-8100	14733 844-8100	Data Protection Appliances	Keep Your Hard Drive For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
14733 844-8101	14733 844-8101	Data Protection Appliances	Keep Your Hard Drive For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14733 844-8102	14733 844-8102	Data Protection Appliances	Keep Your Hard Drive For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14733 844-8103	14733 844-8103	Data Protection Appliances	Keep Your Hard Drive For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14733 844-8104	14733 844-8104	Data Protection Appliances	Keep Your Hard Drive For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14733 844-8107	14733 844-8107	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14733 844-8110	14733 844-8110	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14733 844-8111	14733 844-8111	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14733 844-8112	14733 844-8112	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14733 844-8113	14733 844-8113	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14733 951-2015	14733 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14733 953-8349	14733 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
14733 975-3461	14733 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14733 984-3267	14733 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
14733 989-3439	14733 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14733 992-6149	14733 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14734 007-1527	14734 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14734 009-4364	14734 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14734 009-4877	14734 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14734 460-5909	14734 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14734 460-8531	14734 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14734 460-9052	14734 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14734 460-9900	14734 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14734 461-0497	14734 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14734 468-8025	14734 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14734 468-8026	14734 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14734 468-8027	14734 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14734 468-8028	14734 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14734 468-8029	14734 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14734 812-4027	14734 812-4027	Data Protection Appliances	ProDeploy Plus Training Credits 900 Redeem at education.dellemc.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
14734 812-4030	14734 812-4030	Data Protection Appliances	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
14734 812-4031	14734 812-4031	Data Protection Appliances	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
14734 812-4032	14734 812-4032	Data Protection Appliances	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1
14734 812-4033	14734 812-4033	Data Protection Appliances	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1
14734 812-4034	14734 812-4034	Data Protection Appliances	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
14734 823-9268	14734 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14734 823-9271	14734 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14734 823-9284	14734 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14734 825-7248	14734 825-7248	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14734 825-7249	14734 825-7249	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14734 825-7260	14734 825-7260	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14734 825-7261	14734 825-7261	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14734 825-8623	14734 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14734 825-8624	14734 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14734 838-2816	14734 838-2816	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14734 838-2817	14734 838-2817	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14734 838-2818	14734 838-2818	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14734 838-2819	14734 838-2819	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14734 838-2820	14734 838-2820	Data Protection Appliances	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14734 838-2821	14734 838-2821	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$790	Each	10%	\$712	Other	F1
14734 838-2822	14734 838-2822	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14734 838-2823	14734 838-2823	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14734 838-2824	14734 838-2824	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14734 838-2825	14734 838-2825	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14734 838-4563	14734 838-4563	Data Protection Appliances	1 Year ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4564	14734 838-4564	Data Protection Appliances	2 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4565	14734 838-4565	Data Protection Appliances	3 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4566	14734 838-4566	Data Protection Appliances	4 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4567	14734 838-4567	Data Protection Appliances	5 Years ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4568	14734 838-4568	Data Protection Appliances	1 Year ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4569	14734 838-4569	Data Protection Appliances	2 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4570	14734 838-4570	Data Protection Appliances	3 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4571	14734 838-4571	Data Protection Appliances	4 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4572	14734 838-4572	Data Protection Appliances	5 Years ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4573	14734 838-4573	Data Protection Appliances	1 Year ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14734 838-4574	14734 838-4574	Data Protection Appliances	2 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14734 838-4575	14734 838-4575	Data Protection Appliances	3 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14734 838-4576	14734 838-4576	Data Protection Appliances	4 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14734 838-4577	14734 838-4577	Data Protection Appliances	5 Years ProSupport Plus Next Business Day ENV CONFIG Software Support-	\$0	Each	10%	\$0	Other	F1
14734 838-4578	14734 838-4578	Data Protection Appliances	1 Year ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4579	14734 838-4579	Data Protection Appliances	2 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4580	14734 838-4580	Data Protection Appliances	3 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4581	14734 838-4581	Data Protection Appliances	4 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4582	14734 838-4582	Data Protection Appliances	5 Years ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14734 838-4623	14734 838-4623	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14734 838-4624	14734 838-4624	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14734 838-4625	14734 838-4625	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14734 838-4626	14734 838-4626	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14734 838-4627	14734 838-4627	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14734 838-4628	14734 838-4628	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14734 838-4629	14734 838-4629	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14734 838-4630	14734 838-4630	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14734 838-4631	14734 838-4631	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14734 844-8186	14734 844-8186	Data Protection Appliances	Keep Your Hard Drive For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
14734 844-8187	14734 844-8187	Data Protection Appliances	Keep Your Hard Drive For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14734 844-8188	14734 844-8188	Data Protection Appliances	Keep Your Hard Drive For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14734 844-8189	14734 844-8189	Data Protection Appliances	Keep Your Hard Drive For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14734 844-8190	14734 844-8190	Data Protection Appliances	Keep Your Hard Drive For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14734 844-8193	14734 844-8193	Data Protection Appliances	Keep Your Component For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
14734 844-8196	14734 844-8196	Data Protection Appliances	Keep Your Component For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14734 844-8197	14734 844-8197	Data Protection Appliances	Keep Your Component For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14734 844-8198	14734 844-8198	Data Protection Appliances	Keep Your Component For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14734 844-8199	14734 844-8199	Data Protection Appliances	Keep Your Component For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14734 951-2015	14734 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14734 953-8349	14734 953-8349	Data Protection Appliances	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
14734 975-3461	14734 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14734 984-3267	14734 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
14734 989-3439	14734 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14734 992-6149	14734 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13264 007-1527	13264 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13264 009-4364	13264 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13264 009-4877	13264 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13264 460-8530	13264 460-8530	Data Protection Appliances	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13264 460-9052	13264 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13264 461-0497	13264 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13264 468-8015	13264 468-8015	Data Protection Appliances	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13264 468-8016	13264 468-8016	Data Protection Appliances	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13264 468-8017	13264 468-8017	Data Protection Appliances	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13264 468-8018	13264 468-8018	Data Protection Appliances	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13264 468-8019	13264 468-8019	Data Protection Appliances	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13264 813-6067	13264 813-6067	Data Protection Appliances	Basic Hardware Services- Business Hours (5x10) Next Business Day On-Site Hardware	\$0	Each	10%	\$0	Other	F1
13264 813-6068	13264 813-6068	Data Protection Appliances	Dell Hardware Limited Warranty Plus On-Site Service	\$249	Each	10%	\$224	Other	F1
13264 825-5220	13264 825-5220	Data Protection Appliances	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%	\$509	Other	F1
13264 936-5359	13264 936-5359	Data Protection Appliances	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14277 007-1527	14277 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14277 009-4364	14277 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14277 009-4877	14277 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14277 460-5909	14277 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14277 460-8531	14277 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14277 460-9052	14277 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14277 460-9900	14277 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14277 461-0497	14277 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14277 468-8025	14277 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14277 468-8026	14277 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14277 468-8027	14277 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14277 468-8028	14277 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14277 468-8029	14277 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14277 812-4037	14277 812-4037	Data Protection Appliances	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
14277 823-9268	14277 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14277 823-9271	14277 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14277 823-9284	14277 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14277 825-8623	14277 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14277 825-8624	14277 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14277 834-6858	14277 834-6858	Data Protection Appliances	ProDeploy Plus PowerProtect X400 Installation for Capacity Cube	\$2,688	Each	10%	\$2,419	Other	F1
14277 834-6859	14277 834-6859	Data Protection Appliances	ProDeploy PowerProtect X400 Installation for Capacity Cube	\$1,875	Each	10%	\$1,688	Other	F1
14277 834-6862	14277 834-6862	Data Protection Appliances	ProDeploy Add-on for PowerProtect X400 1 Cube (Requires ProDeploy)	\$1,875	Each	10%	\$1,688	Other	F1
14277 834-6863	14277 834-6863	Data Protection Appliances	ProDeploy Plus Add-on for PowerProtect X400 1 Cube (Requires ProDeploy)	\$3,188	Each	10%	\$2,869	Other	F1
14277 834-6870	14277 834-6870	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Hybrid	\$0	Each	10%	\$0	Other	F1
14277 834-6871	14277 834-6871	Data Protection Appliances	Dell Hardware Limited Warranty Hybrid Initial Year	\$37	Each	10%	\$33	Other	F1
14277 834-6874	14277 834-6874	Data Protection Appliances	Keep Your Components Hybrid 1 Year	\$4,758	Each	10%	\$4,282	Other	F1
14277 834-6875	14277 834-6875	Data Protection Appliances	Keep Your Components Hybrid 2 Years	\$9,516	Each	10%	\$8,564	Other	F1
14277 834-6876	14277 834-6876	Data Protection Appliances	Keep Your Components Hybrid 3 Years	\$14,274	Each	10%	\$12,847	Other	F1
14277 834-6877	14277 834-6877	Data Protection Appliances	Keep Your Components Hybrid 4 Years	\$19,032	Each	10%	\$17,129	Other	F1
14277 834-6878	14277 834-6878	Data Protection Appliances	Keep Your Components Hybrid 5 Years	\$23,790	Each	10%	\$21,411	Other	F1
14277 834-6881	14277 834-6881	Data Protection Appliances	Keep Your Hard Drive Hybrid 1 Year	\$3,985	Each	10%	\$3,586	Other	F1
14277 834-6882	14277 834-6882	Data Protection Appliances	Keep Your Hard Drive Hybrid 2 Years	\$7,930	Each	10%	\$7,137	Other	F1
14277 834-6883	14277 834-6883	Data Protection Appliances	Keep Your Hard Drive Hybrid 3 Years	\$11,895	Each	10%	\$10,706	Other	F1
14277 834-6884	14277 834-6884	Data Protection Appliances	Keep Your Hard Drive Hybrid 4 Years	\$15,860	Each	10%	\$14,274	Other	F1
14277 834-6885	14277 834-6885	Data Protection Appliances	Keep Your Hard Drive Hybrid 5 Years	\$19,825	Each	10%	\$17,843	Other	F1
14277 834-6886	14277 834-6886	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 1 Year	\$0	Each	10%	\$0	Other	F1
14277 834-6887	14277 834-6887	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 1 Year	\$0	Each	10%	\$0	Other	F1
14277 834-6888	14277 834-6888	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 2 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6889	14277 834-6889	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 3 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6890	14277 834-6890	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 4 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6893	14277 834-6893	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 1 Year	\$0	Each	10%	\$0	Other	F1
14277 834-6894	14277 834-6894	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 2 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6895	14277 834-6895	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 3 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6896	14277 834-6896	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 4 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6897	14277 834-6897	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 5 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6900	14277 834-6900	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14277 834-6901	14277 834-6901	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-6902	14277 834-6902	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-6903	14277 834-6903	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-6904	14277 834-6904	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-6907	14277 834-6907	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 1 Year	\$0	Each	10%	\$0	Other	F1
14277 834-6908	14277 834-6908	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 2 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6909	14277 834-6909	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 3 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6910	14277 834-6910	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 4 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6911	14277 834-6911	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 5 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6914	14277 834-6914	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 1	\$0	Each	10%	\$0	Other	F1
14277 834-6915	14277 834-6915	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 1	\$0	Each	10%	\$0	Other	F1
14277 834-6916	14277 834-6916	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 2	\$0	Each	10%	\$0	Other	F1
14277 834-6917	14277 834-6917	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 3	\$0	Each	10%	\$0	Other	F1
14277 834-6918	14277 834-6918	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 4	\$0	Each	10%	\$0	Other	F1
14277 834-6921	14277 834-6921	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 1 Year	\$0	Each	10%	\$0	Other	F1
14277 834-6922	14277 834-6922	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 2 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6923	14277 834-6923	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 3 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6924	14277 834-6924	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 4 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6925	14277 834-6925	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 5 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6928	14277 834-6928	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-6929	14277 834-6929	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-6930	14277 834-6930	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-6931	14277 834-6931	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-6932	14277 834-6932	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-6935	14277 834-6935	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 1	\$0	Each	10%	\$0	Other	F1
14277 834-6936	14277 834-6936	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 2	\$0	Each	10%	\$0	Other	F1
14277 834-6937	14277 834-6937	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 3	\$0	Each	10%	\$0	Other	F1
14277 834-6938	14277 834-6938	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 4	\$0	Each	10%	\$0	Other	F1
14277 834-6939	14277 834-6939	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 5	\$0	Each	10%	\$0	Other	F1
14277 834-6942	14277 834-6942	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery All	\$0	Each	10%	\$0	Other	F1
14277 834-6943	14277 834-6943	Data Protection Appliances	Dell Hardware Limited Warranty All Flash Initial Year	\$37	Each	10%	\$33	Other	F1
14277 834-6946	14277 834-6946	Data Protection Appliances	Keep Your Components All Flash 1 Year	\$4,758	Each	10%	\$4,282	Other	F1
14277 834-6947	14277 834-6947	Data Protection Appliances	Keep Your Components All Flash 2 Years	\$9,516	Each	10%	\$8,564	Other	F1
14277 834-6948	14277 834-6948	Data Protection Appliances	Keep Your Components All Flash 3 Years	\$14,274	Each	10%	\$12,847	Other	F1
14277 834-6949	14277 834-6949	Data Protection Appliances	Keep Your Components All Flash 4 Years	\$19,032	Each	10%	\$17,129	Other	F1
14277 834-6950	14277 834-6950	Data Protection Appliances	Keep Your Components All Flash 5 Years	\$23,790	Each	10%	\$21,411	Other	F1
14277 834-6953	14277 834-6953	Data Protection Appliances	Keep Your Hard Drive All Flash 1 Year	\$3,965	Each	10%	\$3,569	Other	F1
14277 834-6954	14277 834-6954	Data Protection Appliances	Keep Your Hard Drive All Flash 2 Years	\$7,930	Each	10%	\$7,137	Other	F1
14277 834-6955	14277 834-6955	Data Protection Appliances	Keep Your Hard Drive All Flash 3 Years	\$11,895	Each	10%	\$10,706	Other	F1
14277 834-6956	14277 834-6956	Data Protection Appliances	Keep Your Hard Drive All Flash 4 Years	\$15,860	Each	10%	\$14,274	Other	F1
14277 834-6957	14277 834-6957	Data Protection Appliances	Keep Your Hard Drive All Flash 5 Years	\$19,825	Each	10%	\$17,843	Other	F1
14277 834-6958	14277 834-6958	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 1	\$0	Each	10%	\$0	Other	F1
14277 834-6959	14277 834-6959	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 1	\$0	Each	10%	\$0	Other	F1
14277 834-6960	14277 834-6960	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 2	\$0	Each	10%	\$0	Other	F1
14277 834-6961	14277 834-6961	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 3	\$0	Each	10%	\$0	Other	F1
14277 834-6962	14277 834-6962	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 4	\$0	Each	10%	\$0	Other	F1
14277 834-6965	14277 834-6965	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 1 Year	\$0	Each	10%	\$0	Other	F1
14277 834-6966	14277 834-6966	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 2 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6967	14277 834-6967	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 3 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6968	14277 834-6968	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 4 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6969	14277 834-6969	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 5 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6972	14277 834-6972	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$0	Each	10%	\$0	Other	F1
14277 834-6973	14277 834-6973	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$0	Each	10%	\$0	Other	F1
14277 834-6974	14277 834-6974	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$0	Each	10%	\$0	Other	F1
14277 834-6975	14277 834-6975	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$0	Each	10%	\$0	Other	F1
14277 834-6976	14277 834-6976	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$0	Each	10%	\$0	Other	F1
14277 834-6979	14277 834-6979	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 2	\$0	Each	10%	\$0	Other	F1
14277 834-6980	14277 834-6980	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 3	\$0	Each	10%	\$0	Other	F1
14277 834-6981	14277 834-6981	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 4	\$0	Each	10%	\$0	Other	F1
14277 834-6982	14277 834-6982	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 5	\$0	Each	10%	\$0	Other	F1
14277 834-6985	14277 834-6985	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 1	\$0	Each	10%	\$0	Other	F1
14277 834-6986	14277 834-6986	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 1	\$0	Each	10%	\$0	Other	F1
14277 834-6987	14277 834-6987	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 2	\$0	Each	10%	\$0	Other	F1
14277 834-6988	14277 834-6988	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 3	\$0	Each	10%	\$0	Other	F1
14277 834-6989	14277 834-6989	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 4	\$0	Each	10%	\$0	Other	F1
14277 834-6992	14277 834-6992	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 1 Year	\$0	Each	10%	\$0	Other	F1
14277 834-6993	14277 834-6993	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 2 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6994	14277 834-6994	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 3 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6995	14277 834-6995	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 4 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6996	14277 834-6996	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 5 Years	\$0	Each	10%	\$0	Other	F1
14277 834-6999	14277 834-6999	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-7000	14277 834-7000	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-7001	14277 834-7001	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-7002	14277 834-7002	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-7003	14277 834-7003	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14277 834-7006	14277 834-7006	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 1	\$0	Each	10%	\$0	Other	F1
14277 834-7007	14277 834-7007	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 2	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price	UoM				
14277 834-7008	14277 834-7008	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 3	\$0	Each	10%	\$0	Other	F1
14277 834-7009	14277 834-7009	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 4	\$0	Each	10%	\$0	Other	F1
14277 834-7010	14277 834-7010	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 5	\$0	Each	10%	\$0	Other	F1
14277 834-7013	14277 834-7013	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 1 Year	\$0	Each	10%	\$0	Other	F1
14277 837-1327	14277 837-1327	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1328	14277 837-1328	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1329	14277 837-1329	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1330	14277 837-1330	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1331	14277 837-1331	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1332	14277 837-1332	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1333	14277 837-1333	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1334	14277 837-1334	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1335	14277 837-1335	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1336	14277 837-1336	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1337	14277 837-1337	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1338	14277 837-1338	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity OS Software Support-	\$0	Each	10%	\$0	Other	F1
14277 837-1339	14277 837-1339	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity OS Software Support-	\$0	Each	10%	\$0	Other	F1
14277 837-1340	14277 837-1340	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity OS Software Support-	\$0	Each	10%	\$0	Other	F1
14277 837-1341	14277 837-1341	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity OS Software Support-	\$0	Each	10%	\$0	Other	F1
14277 837-1342	14277 837-1342	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1343	14277 837-1343	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1344	14277 837-1344	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1345	14277 837-1345	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1346	14277 837-1346	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14277 837-1347	14277 837-1347	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1348	14277 837-1348	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1349	14277 837-1349	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1350	14277 837-1350	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1351	14277 837-1351	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1352	14277 837-1352	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1353	14277 837-1353	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1354	14277 837-1354	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1355	14277 837-1355	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1356	14277 837-1356	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1357	14277 837-1357	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1358	14277 837-1358	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1359	14277 837-1359	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1360	14277 837-1360	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1361	14277 837-1361	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1362	14277 837-1362	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1363	14277 837-1363	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1364	14277 837-1364	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1365	14277 837-1365	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 837-1366	14277 837-1366	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14277 844-0633	14277 844-0633	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$23,790	Each	10%	\$21,411	Other	F1
14277 844-0634	14277 844-0634	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$23,790	Each	10%	\$21,411	Other	F1
14277 844-0635	14277 844-0635	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$27,755	Each	10%	\$24,980	Other	F1
14277 844-0636	14277 844-0636	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$11,895	Each	10%	\$10,706	Other	F1
14277 844-0637	14277 844-0637	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$3,965	Each	10%	\$3,569	Other	F1
14277 844-0638	14277 844-0638	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$7,930	Each	10%	\$7,137	Other	F1
14277 844-0639	14277 844-0639	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$11,895	Each	10%	\$10,706	Other	F1
14277 844-0640	14277 844-0640	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$15,860	Each	10%	\$14,274	Other	F1
14277 844-0641	14277 844-0641	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$19,825	Each	10%	\$17,843	Other	F1
14277 844-0642	14277 844-0642	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$27,755	Each	10%	\$24,980	Other	F1
14277 844-0643	14277 844-0643	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$3,965	Each	10%	\$3,569	Other	F1
14277 844-0644	14277 844-0644	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$15,860	Each	10%	\$14,274	Other	F1
14277 844-0645	14277 844-0645	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$19,825	Each	10%	\$17,843	Other	F1
14277 844-0648	14277 844-0648	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$7,930	Each	10%	\$7,137	Other	F1
14277 844-0649	14277 844-0649	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$23,790	Each	10%	\$21,411	Other	F1
14277 844-0650	14277 844-0650	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$27,755	Each	10%	\$24,980	Other	F1
14277 844-0651	14277 844-0651	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$19,825	Each	10%	\$17,843	Other	F1
14277 844-0652	14277 844-0652	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$15,860	Each	10%	\$14,274	Other	F1
14277 844-0653	14277 844-0653	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$11,895	Each	10%	\$10,706	Other	F1
14277 844-0654	14277 844-0654	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$7,930	Each	10%	\$7,137	Other	F1
14277 844-0655	14277 844-0655	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$3,965	Each	10%	\$3,569	Other	F1
14277 844-0658	14277 844-0658	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$27,755	Each	10%	\$24,980	Other	F1
14277 844-0659	14277 844-0659	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$19,825	Each	10%	\$17,843	Other	F1
14277 844-0660	14277 844-0660	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$11,895	Each	10%	\$10,706	Other	F1
14277 844-0661	14277 844-0661	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$7,930	Each	10%	\$7,137	Other	F1
14277 844-0662	14277 844-0662	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$23,790	Each	10%	\$21,411	Other	F1
14277 844-0663	14277 844-0663	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$15,860	Each	10%	\$14,274	Other	F1
14277 844-0664	14277 844-0664	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$3,965	Each	10%	\$3,569	Other	F1
14277 951-2015	14277 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14277 955-9041	14277 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14277 975-3461	14277 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14277 984-3267	14277 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
14277 989-3439	14277 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14277 992-6149	14277 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14277 995-8131	14277 995-8131	Data Protection Appliances	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
14277 998-7977	14277 998-7977	Data Protection Appliances	Installation by Certified Channel Partner	\$0	Each	10%	\$0	Other	F1
14434 007-1527	14434 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14434 009-4364	14434 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14434 009-4877	14434 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14434 460-5909	14434 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery.	\$0	Each	10%	\$0	Other	F1
14434 460-8531	14434 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14434 460-9052	14434 460-9052	Data Protection Appliances	Dell E Corn will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14434 460-9900	14434 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14434 461-0497	14434 461-0497	Data Protection Appliances	PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1
14434 468-8025	14434 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14434 468-8026	14434 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14434 468-8027	14434 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14434 468-8028	14434 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14434 468-8029	14434 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14434 837-1506	14434 837-1506	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$14,030	Each	10%	\$12,627	Other	F1
14434 837-1507	14434 837-1507	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$28,060	Each	10%	\$25,254	Other	F1
14434 837-1508	14434 837-1508	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$42,090	Each	10%	\$37,881	Other	F1
14434 837-1509	14434 837-1509	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$56,120	Each	10%	\$50,508	Other	F1
14434 837-1510	14434 837-1510	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$70,151	Each	10%	\$63,135	Other	F1
14434 837-1511	14434 837-1511	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$16,034	Each	10%	\$14,431	Other	F1
14434 837-1512	14434 837-1512	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$32,069	Each	10%	\$28,862	Other	F1
14434 837-1513	14434 837-1513	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$48,103	Each	10%	\$43,293	Other	F1
14434 837-1514	14434 837-1514	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$64,138	Each	10%	\$57,724	Other	F1
14434 837-1515	14434 837-1515	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$80,172	Each	10%	\$72,155	Other	F1
14434 837-1516	14434 837-1516	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB SWST-	\$17,037	Each	10%	\$15,333	Other	F1
14434 837-1517	14434 837-1517	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$34,073	Each	10%	\$30,666	Other	F1
14434 837-1518	14434 837-1518	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$51,110	Each	10%	\$45,999	Other	F1
14434 837-1519	14434 837-1519	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$68,146	Each	10%	\$61,332	Other	F1
14434 837-1520	14434 837-1520	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$85,183	Each	10%	\$76,665	Other	F1
14434 837-1521	14434 837-1521	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$18,039	Each	10%	\$16,235	Other	F1
14434 837-1522	14434 837-1522	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$36,077	Each	10%	\$32,470	Other	F1
14434 837-1523	14434 837-1523	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$54,116	Each	10%	\$48,705	Other	F1
14434 837-1524	14434 837-1524	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$72,155	Each	10%	\$64,939	Other	F1
14434 837-1525	14434 837-1525	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$90,194	Each	10%	\$81,174	Other	F1
14434 837-1526	14434 837-1526	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1527	14434 837-1527	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1528	14434 837-1528	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1529	14434 837-1529	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1530	14434 837-1530	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1531	14434 837-1531	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1532	14434 837-1532	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1533	14434 837-1533	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1534	14434 837-1534	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1535	14434 837-1535	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1
14434 837-1536	14434 837-1536	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14434 837-1537	14434 837-1537	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$0	Each	10%	\$0	Other	F1
14434 837-1538	14434 837-1538	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$0	Each	10%	\$0	Other	F1
14434 837-1539	14434 837-1539	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$0	Each	10%	\$0	Other	F1
14434 837-1540	14434 837-1540	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$0	Each	10%	\$0	Other	F1
14434 837-1541	14434 837-1541	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14434 837-1542	14434 837-1542	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14434 837-1543	14434 837-1543	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14434 837-1544	14434 837-1544	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14434 837-1545	14434 837-1545	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14434 837-1546	14434 837-1546	Data Protection Appliances	1 Year ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$31,221	Each	10%	\$28,099	Other	F1
14434 837-1547	14434 837-1547	Data Protection Appliances	2 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$62,442	Each	10%	\$56,198	Other	F1
14434 837-1548	14434 837-1548	Data Protection Appliances	3 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$93,663	Each	10%	\$84,297	Other	F1
14434 837-1549	14434 837-1549	Data Protection Appliances	4 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$124,884	Each	10%	\$112,396	Other	F1
14434 837-1550	14434 837-1550	Data Protection Appliances	5 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$156,106	Each	10%	\$140,496	Other	F1
14434 837-1551	14434 837-1551	Data Protection Appliances	1 Year ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$35,681	Each	10%	\$32,113	Other	F1
14434 837-1552	14434 837-1552	Data Protection Appliances	2 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$71,363	Each	10%	\$64,226	Other	F1
14434 837-1553	14434 837-1553	Data Protection Appliances	3 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$107,044	Each	10%	\$96,339	Other	F1
14434 837-1554	14434 837-1554	Data Protection Appliances	4 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$142,725	Each	10%	\$128,453	Other	F1
14434 837-1555	14434 837-1555	Data Protection Appliances	5 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$178,406	Each	10%	\$160,566	Other	F1
14434 837-1556	14434 837-1556	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$37,911	Each	10%	\$34,120	Other	F1
14434 837-1557	14434 837-1557	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$75,823	Each	10%	\$68,240	Other	F1
14434 837-1558	14434 837-1558	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$113,734	Each	10%	\$102,361	Other	F1
14434 837-1559	14434 837-1559	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$151,645	Each	10%	\$136,481	Other	F1
14434 837-1560	14434 837-1560	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$189,557	Each	10%	\$170,601	Other	F1
14434 837-1561	14434 837-1561	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$40,141	Each	10%	\$36,127	Other	F1
14434 837-1562	14434 837-1562	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$80,283	Each	10%	\$72,255	Other	F1
14434 837-1563	14434 837-1563	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$120,424	Each	10%	\$108,382	Other	F1
14434 837-1564	14434 837-1564	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$160,566	Each	10%	\$144,509	Other	F1
14434 837-1565	14434 837-1565	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$200,707	Each	10%	\$180,636	Other	F1
14434 837-1566	14434 837-1566	Data Protection Appliances	1 Year ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
14434 837-1567	14434 837-1567	Data Protection Appliances	2 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1568	14434 837-1568	Data Protection Appliances	3 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1569	14434 837-1569	Data Protection Appliances	4 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1570	14434 837-1570	Data Protection Appliances	5 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1571	14434 837-1571	Data Protection Appliances	1 Year ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1572	14434 837-1572	Data Protection Appliances	2 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1573	14434 837-1573	Data Protection Appliances	3 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1574	14434 837-1574	Data Protection Appliances	4 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1575	14434 837-1575	Data Protection Appliances	5 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1576	14434 837-1576	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1577	14434 837-1577	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1578	14434 837-1578	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1579	14434 837-1579	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1580	14434 837-1580	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1581	14434 837-1581	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1582	14434 837-1582	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1583	14434 837-1583	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1584	14434 837-1584	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1585	14434 837-1585	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1586	14434 837-1586	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$17,538	Each	10%	\$15,784	Other	F1	
14434 837-1587	14434 837-1587	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$35,075	Each	10%	\$31,568	Other	F1	
14434 837-1588	14434 837-1588	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$52,613	Each	10%	\$47,352	Other	F1	
14434 837-1589	14434 837-1589	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$70,151	Each	10%	\$63,135	Other	F1	
14434 837-1590	14434 837-1590	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$87,688	Each	10%	\$78,919	Other	F1	
14434 837-1591	14434 837-1591	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$20,043	Each	10%	\$18,039	Other	F1	
14434 837-1592	14434 837-1592	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$40,086	Each	10%	\$36,077	Other	F1	
14434 837-1593	14434 837-1593	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$60,129	Each	10%	\$54,116	Other	F1	
14434 837-1594	14434 837-1594	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$80,172	Each	10%	\$72,155	Other	F1	
14434 837-1595	14434 837-1595	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$100,215	Each	10%	\$90,194	Other	F1	
14434 837-1596	14434 837-1596	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$21,296	Each	10%	\$19,166	Other	F1	
14434 837-1597	14434 837-1597	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$42,591	Each	10%	\$38,332	Other	F1	
14434 837-1598	14434 837-1598	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$63,887	Each	10%	\$57,498	Other	F1	
14434 837-1599	14434 837-1599	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$85,183	Each	10%	\$76,665	Other	F1	
14434 837-1600	14434 837-1600	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$106,478	Each	10%	\$95,831	Other	F1	
14434 837-1601	14434 837-1601	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$22,548	Each	10%	\$20,294	Other	F1	
14434 837-1602	14434 837-1602	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$45,097	Each	10%	\$40,587	Other	F1	
14434 837-1603	14434 837-1603	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$67,645	Each	10%	\$60,881	Other	F1	
14434 837-1604	14434 837-1604	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$90,194	Each	10%	\$81,174	Other	F1	
14434 837-1605	14434 837-1605	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$112,742	Each	10%	\$101,468	Other	F1	
14434 837-1606	14434 837-1606	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1607	14434 837-1607	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1608	14434 837-1608	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1609	14434 837-1609	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1610	14434 837-1610	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1611	14434 837-1611	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1612	14434 837-1612	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1613	14434 837-1613	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1614	14434 837-1614	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1615	14434 837-1615	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14434 837-1616	14434 837-1616	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1617	14434 837-1617	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1618	14434 837-1618	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1619	14434 837-1619	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1620	14434 837-1620	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1621	14434 837-1621	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1622	14434 837-1622	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1623	14434 837-1623	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1624	14434 837-1624	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1625	14434 837-1625	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1626	14434 837-1626	Data Protection Appliances	1 Year ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$39,026	Each	10%	\$35,124	Other	F1	
14434 837-1627	14434 837-1627	Data Protection Appliances	2 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$78,053	Each	10%	\$70,248	Other	F1	
14434 837-1628	14434 837-1628	Data Protection Appliances	3 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$117,079	Each	10%	\$105,371	Other	F1	
14434 837-1629	14434 837-1629	Data Protection Appliances	4 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$156,106	Each	10%	\$140,495	Other	F1	
14434 837-1630	14434 837-1630	Data Protection Appliances	5 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$195,132	Each	10%	\$175,619	Other	F1	
14434 837-1631	14434 837-1631	Data Protection Appliances	1 Year ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$44,602	Each	10%	\$40,141	Other	F1	
14434 837-1632	14434 837-1632	Data Protection Appliances	2 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$89,203	Each	10%	\$80,283	Other	F1	
14434 837-1633	14434 837-1633	Data Protection Appliances	3 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$133,805	Each	10%	\$120,424	Other	F1	
14434 837-1634	14434 837-1634	Data Protection Appliances	4 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$178,407	Each	10%	\$160,566	Other	F1	
14434 837-1635	14434 837-1635	Data Protection Appliances	5 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$223,008	Each	10%	\$200,707	Other	F1	
14434 837-1636	14434 837-1636	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$47,389	Each	10%	\$42,650	Other	F1	
14434 837-1637	14434 837-1637	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$94,778	Each	10%	\$85,301	Other	F1	
14434 837-1638	14434 837-1638	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$142,168	Each	10%	\$127,951	Other	F1	
14434 837-1639	14434 837-1639	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$189,557	Each	10%	\$170,601	Other	F1	
14434 837-1640	14434 837-1640	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$236,946	Each	10%	\$213,252	Other	F1	
14434 837-1641	14434 837-1641	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$50,177	Each	10%	\$45,159	Other	F1	
14434 837-1642	14434 837-1642	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$100,354	Each	10%	\$90,318	Other	F1	
14434 837-1643	14434 837-1643	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$150,530	Each	10%	\$135,477	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (if applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
14434 837-1644	14434 837-1644	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$200,707	Each	10%	\$180,637	Other	F1	
14434 837-1645	14434 837-1645	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$250,884	Each	10%	\$225,796	Other	F1	
14434 837-1646	14434 837-1646	Data Protection Appliances	1 Year ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1647	14434 837-1647	Data Protection Appliances	2 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1648	14434 837-1648	Data Protection Appliances	3 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1649	14434 837-1649	Data Protection Appliances	4 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1650	14434 837-1650	Data Protection Appliances	5 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1651	14434 837-1651	Data Protection Appliances	1 Year ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1652	14434 837-1652	Data Protection Appliances	2 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1653	14434 837-1653	Data Protection Appliances	3 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1654	14434 837-1654	Data Protection Appliances	4 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1655	14434 837-1655	Data Protection Appliances	5 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1656	14434 837-1656	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1657	14434 837-1657	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1658	14434 837-1658	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1659	14434 837-1659	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1660	14434 837-1660	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14434 837-1661	14434 837-1661	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1662	14434 837-1662	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1663	14434 837-1663	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1664	14434 837-1664	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 837-1665	14434 837-1665	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14434 929-3709	14434 929-3709	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14434 935-6720	14434 935-6720	Data Protection Appliances	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14254 007-1527	14254 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14254 009-4364	14254 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14254 009-4877	14254 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14254 460-5909	14254 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14254 460-8531	14254 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
14254 460-9052	14254 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14254 460-9900	14254 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14254 461-0497	14254 461-0497	Data Protection Appliances	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14254 468-8025	14254 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
14254 468-8026	14254 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
14254 468-8027	14254 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
14254 468-8028	14254 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
14254 468-8029	14254 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14254 834-7014	14254 834-7014	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1	
14254 834-7015	14254 834-7015	Data Protection Appliances	Dell Hardware Limited Warranty Initial Year	\$37	Each	10%	\$33	Other	F1	
14254 834-7018	14254 834-7018	Data Protection Appliances	Keep Your Components 1 Year	\$0	Each	10%	\$0	Other	F1	
14254 834-7019	14254 834-7019	Data Protection Appliances	Keep Your Components 2 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7020	14254 834-7020	Data Protection Appliances	Keep Your Components 3 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7021	14254 834-7021	Data Protection Appliances	Keep Your Components 4 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7022	14254 834-7022	Data Protection Appliances	Keep Your Components 5 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7025	14254 834-7025	Data Protection Appliances	Keep Your Hard Drive 1 Year	\$0	Each	10%	\$0	Other	F1	
14254 834-7026	14254 834-7026	Data Protection Appliances	Keep Your Hard Drive 2 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7027	14254 834-7027	Data Protection Appliances	Keep Your Hard Drive 3 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7028	14254 834-7028	Data Protection Appliances	Keep Your Hard Drive 4 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7029	14254 834-7029	Data Protection Appliances	Keep Your Hard Drive 5 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7030	14254 834-7030	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
14254 834-7031	14254 834-7031	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
14254 834-7032	14254 834-7032	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7033	14254 834-7033	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7034	14254 834-7034	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7037	14254 834-7037	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
14254 834-7038	14254 834-7038	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7039	14254 834-7039	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7040	14254 834-7040	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7041	14254 834-7041	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7044	14254 834-7044	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$0	Each	10%	\$0	Other	F1	
14254 834-7045	14254 834-7045	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$0	Each	10%	\$0	Other	F1	
14254 834-7046	14254 834-7046	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$0	Each	10%	\$0	Other	F1	
14254 834-7047	14254 834-7047	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$0	Each	10%	\$0	Other	F1	
14254 834-7048	14254 834-7048	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$0	Each	10%	\$0	Other	F1	
14254 834-7051	14254 834-7051	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
14254 834-7052	14254 834-7052	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7053	14254 834-7053	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7054	14254 834-7054	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7055	14254 834-7055	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7058	14254 834-7058	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
14254 834-7059	14254 834-7059	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
14254 834-7060	14254 834-7060	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7061	14254 834-7061	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7062	14254 834-7062	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7065	14254 834-7065	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
14254 834-7066	14254 834-7066	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1	
14254 834-7067	14254 834-7067	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14254 834-7068	14254 834-7068	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
14254 834-7069	14254 834-7069	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
14254 834-7072	14254 834-7072	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14254 834-7073	14254 834-7073	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14254 834-7074	14254 834-7074	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14254 834-7075	14254 834-7075	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14254 834-7076	14254 834-7076	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14254 834-7079	14254 834-7079	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
14254 834-7080	14254 834-7080	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
14254 834-7081	14254 834-7081	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
14254 834-7082	14254 834-7082	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
14254 834-7083	14254 834-7083	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
14254 837-1307	14254 837-1307	Data Protection Appliances	1 Year ProSupport Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1308	14254 837-1308	Data Protection Appliances	2 Years ProSupport Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1309	14254 837-1309	Data Protection Appliances	3 Years ProSupport Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1310	14254 837-1310	Data Protection Appliances	4 Years ProSupport Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1311	14254 837-1311	Data Protection Appliances	5 Years ProSupport Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1312	14254 837-1312	Data Protection Appliances	1 Year ProSupport Mission Critical Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14254 837-1313	14254 837-1313	Data Protection Appliances	2 Years ProSupport Mission Critical Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14254 837-1314	14254 837-1314	Data Protection Appliances	3 Years ProSupport Mission Critical Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14254 837-1315	14254 837-1315	Data Protection Appliances	4 Years ProSupport Mission Critical Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14254 837-1316	14254 837-1316	Data Protection Appliances	5 Years ProSupport Mission Critical Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14254 837-1317	14254 837-1317	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1318	14254 837-1318	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1319	14254 837-1319	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1320	14254 837-1320	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1321	14254 837-1321	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1322	14254 837-1322	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1323	14254 837-1323	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1324	14254 837-1324	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1325	14254 837-1325	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 837-1326	14254 837-1326	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Operating Software, Software Support-	\$0	Each	10%	\$0	Other	F1
14254 844-0793	14254 844-0793	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 75 Months	\$0	Each	10%	\$0	Other	F1
14254 844-0794	14254 844-0794	Data Protection Appliances	Keep your Hard Drive For Enterprise 6 Years	\$0	Each	10%	\$0	Other	F1
14254 844-0795	14254 844-0795	Data Protection Appliances	Keep your Hard Drive For Enterprise 7 Years	\$0	Each	10%	\$0	Other	F1
14254 844-0796	14254 844-0796	Data Protection Appliances	Keep your Hard Drive For Enterprise 3 Years	\$0	Each	10%	\$0	Other	F1
14254 844-0797	14254 844-0797	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 15 Months	\$0	Each	10%	\$0	Other	F1
14254 844-0798	14254 844-0798	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 27 Months	\$0	Each	10%	\$0	Other	F1
14254 844-0799	14254 844-0799	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 39 Months	\$0	Each	10%	\$0	Other	F1
14254 844-0800	14254 844-0800	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 51 Months	\$0	Each	10%	\$0	Other	F1
14254 844-0801	14254 844-0801	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 63 Months	\$0	Each	10%	\$0	Other	F1
14254 844-0802	14254 844-0802	Data Protection Appliances	Keep your Hard Drive For Enterprise Channel 87 Months	\$0	Each	10%	\$0	Other	F1
14254 844-0803	14254 844-0803	Data Protection Appliances	Keep your Hard Drive For Enterprise 1 Year	\$0	Each	10%	\$0	Other	F1
14254 844-0804	14254 844-0804	Data Protection Appliances	Keep your Hard Drive For Enterprise 4 Years	\$0	Each	10%	\$0	Other	F1
14254 844-0805	14254 844-0805	Data Protection Appliances	Keep your Hard Drive For Enterprise 5 Years	\$0	Each	10%	\$0	Other	F1
14254 844-0808	14254 844-0808	Data Protection Appliances	Keep your Hard Drive For Enterprise 2 Years	\$0	Each	10%	\$0	Other	F1
14254 951-2015	14254 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14254 955-9041	14254 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14254 975-3461	14254 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14254 984-3267	14254 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1
14254 989-3439	14254 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14253 007-1527	14253 007-1527	Data Protection Appliances	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14253 009-4364	14253 009-4364	Data Protection Appliances	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14253 009-4877	14253 009-4877	Data Protection Appliances	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14253 460-5909	14253 460-5909	Data Protection Appliances	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14253 460-8531	14253 460-8531	Data Protection Appliances	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14253 460-9052	14253 460-9052	Data Protection Appliances	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14253 460-9900	14253 460-9900	Data Protection Appliances	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14253 461-9497	14253 461-9497	Data Protection Appliances	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14253 468-8025	14253 468-8025	Data Protection Appliances	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14253 468-8026	14253 468-8026	Data Protection Appliances	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14253 468-8027	14253 468-8027	Data Protection Appliances	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14253 468-8028	14253 468-8028	Data Protection Appliances	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14253 468-8029	14253 468-8029	Data Protection Appliances	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14253 812-4037	14253 812-4037	Data Protection Appliances	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
14253 823-9268	14253 823-9268	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14253 823-9271	14253 823-9271	Data Protection Appliances	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14253 823-9284	14253 823-9284	Data Protection Appliances	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14253 825-7248	14253 825-7248	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14253 825-7249	14253 825-7249	Data Protection Appliances	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14253 825-7260	14253 825-7260	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14253 825-7261	14253 825-7261	Data Protection Appliances	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14253 825-8623	14253 825-8623	Data Protection Appliances	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14253 825-8624	14253 825-8624	Data Protection Appliances	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14253 834-6868	14253 834-6868	Data Protection Appliances	ProDeploy Plus for PowerProtect X400 Appliance	\$5,763	Each	10%	\$5,186	Other	F1
14253 834-6869	14253 834-6869	Data Protection Appliances	ProDeploy for PowerProtect X400 Appliance	\$3,375	Each	10%	\$3,038	Other	F1
14253 834-7086	14253 834-7086	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Hybrid	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14253 834-7087	14253 834-7087	Data Protection Appliances	Dell Hardware Limited Warranty Hybrid Initial Year	\$37	Each	10%	\$33	Other	F1
14253 834-7090	14253 834-7090	Data Protection Appliances	Keep Your Components Hybrid 1 Year	\$9,516	Each	10%	\$8,564	Other	F1
14253 834-7091	14253 834-7091	Data Protection Appliances	Keep Your Components Hybrid 2 Years	\$19,032	Each	10%	\$17,129	Other	F1
14253 834-7092	14253 834-7092	Data Protection Appliances	Keep Your Components Hybrid 3 Years	\$28,548	Each	10%	\$25,693	Other	F1
14253 834-7093	14253 834-7093	Data Protection Appliances	Keep Your Components Hybrid 4 Years	\$38,064	Each	10%	\$34,258	Other	F1
14253 834-7094	14253 834-7094	Data Protection Appliances	Keep Your Components Hybrid 5 Years	\$47,580	Each	10%	\$42,822	Other	F1
14253 834-7095	14253 834-7095	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 1 Year	\$16,999	Each	10%	\$15,299	Other	F1
14253 834-7096	14253 834-7096	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 2 Years	\$29,364	Each	10%	\$26,428	Other	F1
14253 834-7097	14253 834-7097	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 3 Years	\$46,363	Each	10%	\$41,727	Other	F1
14253 834-7098	14253 834-7098	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 4 Years	\$63,362	Each	10%	\$57,026	Other	F1
14253 834-7099	14253 834-7099	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid 5 Years	\$80,361	Each	10%	\$72,325	Other	F1
14253 834-7102	14253 834-7102	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 1 Year	\$45,357	Each	10%	\$40,821	Other	F1
14253 834-7103	14253 834-7103	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 2 Years	\$78,349	Each	10%	\$70,514	Other	F1
14253 834-7104	14253 834-7104	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 3 Years	\$123,706	Each	10%	\$111,335	Other	F1
14253 834-7105	14253 834-7105	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 4 Years	\$169,063	Each	10%	\$152,157	Other	F1
14253 834-7106	14253 834-7106	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid 5 Years	\$214,420	Each	10%	\$192,978	Other	F1
14253 834-7109	14253 834-7109	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$21,389	Each	10%	\$19,250	Other	F1
14253 834-7110	14253 834-7110	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$36,358	Each	10%	\$32,722	Other	F1
14253 834-7111	14253 834-7111	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$57,746	Each	10%	\$51,971	Other	F1
14253 834-7112	14253 834-7112	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$79,135	Each	10%	\$71,222	Other	F1
14253 834-7113	14253 834-7113	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$100,523	Each	10%	\$90,471	Other	F1
14253 834-7116	14253 834-7116	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 1 Year	\$49,875	Each	10%	\$44,888	Other	F1
14253 834-7117	14253 834-7117	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 2 Years	\$84,781	Each	10%	\$76,303	Other	F1
14253 834-7118	14253 834-7118	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 3 Years	\$134,657	Each	10%	\$121,191	Other	F1
14253 834-7119	14253 834-7119	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 4 Years	\$184,532	Each	10%	\$166,079	Other	F1
14253 834-7120	14253 834-7120	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 5 Years	\$234,408	Each	10%	\$210,967	Other	F1
14253 834-7123	14253 834-7123	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 1	\$11,819	Each	10%	\$10,637	Other	F1
14253 834-7124	14253 834-7124	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 1	\$21,794	Each	10%	\$19,615	Other	F1
14253 834-7125	14253 834-7125	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 2	\$33,613	Each	10%	\$30,252	Other	F1
14253 834-7126	14253 834-7126	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 3	\$45,433	Each	10%	\$40,890	Other	F1
14253 834-7127	14253 834-7127	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid 4	\$57,252	Each	10%	\$51,527	Other	F1
14253 834-7130	14253 834-7130	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 1 Year	\$63,899	Each	10%	\$57,509	Other	F1
14253 834-7131	14253 834-7131	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 2 Years	\$117,823	Each	10%	\$106,041	Other	F1
14253 834-7132	14253 834-7132	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 3 Years	\$181,722	Each	10%	\$163,550	Other	F1
14253 834-7133	14253 834-7133	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 4 Years	\$245,620	Each	10%	\$221,058	Other	F1
14253 834-7134	14253 834-7134	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid 5 Years	\$309,519	Each	10%	\$278,567	Other	F1
14253 834-7137	14253 834-7137	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$14,004	Each	10%	\$12,604	Other	F1
14253 834-7138	14253 834-7138	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$25,563	Each	10%	\$23,007	Other	F1
14253 834-7139	14253 834-7139	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$39,567	Each	10%	\$35,610	Other	F1
14253 834-7140	14253 834-7140	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$53,572	Each	10%	\$48,215	Other	F1
14253 834-7141	14253 834-7141	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$67,576	Each	10%	\$60,818	Other	F1
14253 834-7144	14253 834-7144	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 1	\$66,168	Each	10%	\$59,551	Other	F1
14253 834-7145	14253 834-7145	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 2	\$120,777	Each	10%	\$108,699	Other	F1
14253 834-7146	14253 834-7146	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 3	\$186,945	Each	10%	\$168,251	Other	F1
14253 834-7147	14253 834-7147	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 4	\$253,112	Each	10%	\$227,801	Other	F1
14253 834-7148	14253 834-7148	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid 5	\$319,280	Each	10%	\$287,352	Other	F1
14253 834-7151	14253 834-7151	Data Protection Appliances	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery All	\$0	Each	10%	\$0	Other	F1
14253 834-7152	14253 834-7152	Data Protection Appliances	Dell Hardware Limited Warranty All Flash Initial Year	\$37	Each	10%	\$33	Other	F1
14253 834-7155	14253 834-7155	Data Protection Appliances	Keep Your Components All Flash 1 Year	\$9,516	Each	10%	\$8,564	Other	F1
14253 834-7156	14253 834-7156	Data Protection Appliances	Keep Your Components All Flash 2 Years	\$19,032	Each	10%	\$17,129	Other	F1
14253 834-7157	14253 834-7157	Data Protection Appliances	Keep Your Components All Flash 3 Years	\$28,548	Each	10%	\$25,693	Other	F1
14253 834-7158	14253 834-7158	Data Protection Appliances	Keep Your Components All Flash 4 Years	\$38,064	Each	10%	\$34,258	Other	F1
14253 834-7159	14253 834-7159	Data Protection Appliances	Keep Your Components All Flash 5 Years	\$47,580	Each	10%	\$42,822	Other	F1
14253 834-7160	14253 834-7160	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 1	\$37,828	Each	10%	\$34,045	Other	F1
14253 834-7161	14253 834-7161	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 1	\$65,343	Each	10%	\$58,809	Other	F1
14253 834-7162	14253 834-7162	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 2	\$103,171	Each	10%	\$92,854	Other	F1
14253 834-7163	14253 834-7163	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 3	\$140,998	Each	10%	\$126,898	Other	F1
14253 834-7164	14253 834-7164	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash 4	\$178,826	Each	10%	\$160,943	Other	F1
14253 834-7167	14253 834-7167	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 1 Year	\$100,933	Each	10%	\$90,840	Other	F1
14253 834-7168	14253 834-7168	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 2 Years	\$174,350	Each	10%	\$156,915	Other	F1
14253 834-7169	14253 834-7169	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 3 Years	\$276,293	Each	10%	\$247,755	Other	F1
14253 834-7170	14253 834-7170	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 4 Years	\$376,216	Each	10%	\$338,594	Other	F1
14253 834-7171	14253 834-7171	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash 5 Years	\$477,149	Each	10%	\$429,434	Other	F1
14253 834-7174	14253 834-7174	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$47,596	Each	10%	\$42,836	Other	F1
14253 834-7175	14253 834-7175	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$80,907	Each	10%	\$72,816	Other	F1
14253 834-7176	14253 834-7176	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$128,503	Each	10%	\$115,653	Other	F1
14253 834-7177	14253 834-7177	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$176,098	Each	10%	\$158,488	Other	F1
14253 834-7178	14253 834-7178	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch All	\$223,694	Each	10%	\$201,325	Other	F1
14253 834-7181	14253 834-7181	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 1 Year	\$110,988	Each	10%	\$99,889	Other	F1
14253 834-7182	14253 834-7182	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 2	\$188,664	Each	10%	\$169,798	Other	F1
14253 834-7183	14253 834-7183	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 3	\$299,652	Each	10%	\$269,687	Other	F1
14253 834-7184	14253 834-7184	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 4	\$410,640	Each	10%	\$369,576	Other	F1
14253 834-7185	14253 834-7185	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 5	\$521,628	Each	10%	\$469,465	Other	F1
14253 834-7188	14253 834-7188	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 1	\$26,302	Each	10%	\$23,672	Other	F1
14253 834-7189	14253 834-7189	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 1	\$48,498	Each	10%	\$43,648	Other	F1
14253 834-7190	14253 834-7190	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 2	\$74,799	Each	10%	\$67,319	Other	F1
14253 834-7191	14253 834-7191	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 3	\$101,101	Each	10%	\$90,991	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14253 834-7192	14253 834-7192	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash 4	\$127,402	Each	10%	\$114,662	Other	F1	
14253 834-7195	14253 834-7195	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 1 Year	\$142,193	Each	10%	\$127,974	Other	F1	
14253 834-7196	14253 834-7196	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 2 Years	\$262,190	Each	10%	\$235,971	Other	F1	
14253 834-7197	14253 834-7197	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 3 Years	\$404,384	Each	10%	\$363,946	Other	F1	
14253 834-7198	14253 834-7198	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 4 Years	\$546,577	Each	10%	\$491,919	Other	F1	
14253 834-7199	14253 834-7199	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash 5 Years	\$688,771	Each	10%	\$619,894	Other	F1	
14253 834-7202	14253 834-7202	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$31,164	Each	10%	\$28,048	Other	F1	
14253 834-7203	14253 834-7203	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$56,884	Each	10%	\$51,196	Other	F1	
14253 834-7204	14253 834-7204	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$86,048	Each	10%	\$79,243	Other	F1	
14253 834-7205	14253 834-7205	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$119,212	Each	10%	\$107,291	Other	F1	
14253 834-7206	14253 834-7206	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$150,376	Each	10%	\$135,338	Other	F1	
14253 834-7209	14253 834-7209	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 1	\$147,242	Each	10%	\$132,518	Other	F1	
14253 834-7210	14253 834-7210	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 2	\$268,765	Each	10%	\$241,889	Other	F1	
14253 834-7211	14253 834-7211	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 3	\$416,007	Each	10%	\$374,406	Other	F1	
14253 834-7212	14253 834-7212	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 4	\$563,250	Each	10%	\$506,925	Other	F1	
14253 834-7213	14253 834-7213	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash 5	\$710,492	Each	10%	\$639,443	Other	F1	
14253 837-1067	14253 837-1067	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1068	14253 837-1068	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1069	14253 837-1069	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1070	14253 837-1070	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1071	14253 837-1071	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1072	14253 837-1072	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1073	14253 837-1073	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1074	14253 837-1074	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1075	14253 837-1075	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1076	14253 837-1076	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1077	14253 837-1077	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1078	14253 837-1078	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1079	14253 837-1079	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1080	14253 837-1080	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1081	14253 837-1081	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1082	14253 837-1082	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1083	14253 837-1083	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1084	14253 837-1084	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1085	14253 837-1085	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1086	14253 837-1086	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1087	14253 837-1087	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1088	14253 837-1088	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1089	14253 837-1089	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1090	14253 837-1090	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1091	14253 837-1091	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1092	14253 837-1092	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1093	14253 837-1093	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1094	14253 837-1094	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1095	14253 837-1095	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1096	14253 837-1096	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1097	14253 837-1097	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1098	14253 837-1098	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1099	14253 837-1099	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1100	14253 837-1100	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1101	14253 837-1101	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1102	14253 837-1102	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1103	14253 837-1103	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1104	14253 837-1104	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1105	14253 837-1105	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1106	14253 837-1106	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14253 837-1107	14253 837-1107	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$14,030	Each	10%	\$12,627	Other	F1	
14253 837-1108	14253 837-1108	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$28,060	Each	10%	\$25,254	Other	F1	
14253 837-1109	14253 837-1109	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$42,090	Each	10%	\$37,881	Other	F1	
14253 837-1110	14253 837-1110	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$56,120	Each	10%	\$50,508	Other	F1	
14253 837-1111	14253 837-1111	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$70,151	Each	10%	\$63,135	Other	F1	
14253 837-1112	14253 837-1112	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$16,034	Each	10%	\$14,431	Other	F1	
14253 837-1113	14253 837-1113	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$32,069	Each	10%	\$28,862	Other	F1	
14253 837-1114	14253 837-1114	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$48,103	Each	10%	\$43,293	Other	F1	
14253 837-1115	14253 837-1115	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$64,138	Each	10%	\$57,724	Other	F1	
14253 837-1116	14253 837-1116	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$80,172	Each	10%	\$72,155	Other	F1	
14253 837-1117	14253 837-1117	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$17,037	Each	10%	\$15,333	Other	F1	
14253 837-1118	14253 837-1118	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$34,073	Each	10%	\$30,666	Other	F1	
14253 837-1119	14253 837-1119	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$51,110	Each	10%	\$45,999	Other	F1	
14253 837-1120	14253 837-1120	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$68,146	Each	10%	\$61,332	Other	F1	
14253 837-1121	14253 837-1121	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$85,183	Each	10%	\$76,665	Other	F1	
14253 837-1122	14253 837-1122	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$18,039	Each	10%	\$16,235	Other	F1	
14253 837-1123	14253 837-1123	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$36,077	Each	10%	\$32,470	Other	F1	
14253 837-1124	14253 837-1124	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$54,116	Each	10%	\$48,705	Other	F1	
14253 837-1125	14253 837-1125	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$72,155	Each	10%	\$64,939	Other	F1	
14253 837-1126	14253 837-1126	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$90,194	Each	10%	\$81,174	Other	F1	
14253 837-1187	14253 837-1187	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14253 837-1188	14253 837-1188	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14253 837-1189	14253 837-1189	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14253 837-1190	14253 837-1190	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14253 837-1191	14253 837-1191	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14253 837-1192	14253 837-1192	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14253 837-1193	14253 837-1193	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14253 837-1194	14253 837-1194	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14253 837-1195	14253 837-1195	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14253 837-1196	14253 837-1196	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$0	Each	10%	\$0	Other	F1	
14253 837-1197	14253 837-1197	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1198	14253 837-1198	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1199	14253 837-1199	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1200	14253 837-1200	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1201	14253 837-1201	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1202	14253 837-1202	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1203	14253 837-1203	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1204	14253 837-1204	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1205	14253 837-1205	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1206	14253 837-1206	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1207	14253 837-1207	Data Protection Appliances	1 Year ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$31,221	Each	10%	\$28,099	Other	F1	
14253 837-1208	14253 837-1208	Data Protection Appliances	2 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$62,442	Each	10%	\$56,198	Other	F1	
14253 837-1209	14253 837-1209	Data Protection Appliances	3 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$93,663	Each	10%	\$84,297	Other	F1	
14253 837-1210	14253 837-1210	Data Protection Appliances	4 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$124,884	Each	10%	\$112,396	Other	F1	
14253 837-1211	14253 837-1211	Data Protection Appliances	5 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$156,106	Each	10%	\$140,495	Other	F1	
14253 837-1212	14253 837-1212	Data Protection Appliances	1 Year ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$35,681	Each	10%	\$32,113	Other	F1	
14253 837-1213	14253 837-1213	Data Protection Appliances	2 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$71,363	Each	10%	\$64,226	Other	F1	
14253 837-1214	14253 837-1214	Data Protection Appliances	3 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$107,045	Each	10%	\$96,339	Other	F1	
14253 837-1215	14253 837-1215	Data Protection Appliances	4 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$142,727	Each	10%	\$128,453	Other	F1	
14253 837-1216	14253 837-1216	Data Protection Appliances	5 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$178,408	Each	10%	\$160,566	Other	F1	
14253 837-1217	14253 837-1217	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$37,911	Each	10%	\$34,120	Other	F1	
14253 837-1218	14253 837-1218	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$75,823	Each	10%	\$68,240	Other	F1	
14253 837-1219	14253 837-1219	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$113,734	Each	10%	\$102,361	Other	F1	
14253 837-1220	14253 837-1220	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$151,645	Each	10%	\$136,481	Other	F1	
14253 837-1221	14253 837-1221	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$189,557	Each	10%	\$170,601	Other	F1	
14253 837-1222	14253 837-1222	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$40,141	Each	10%	\$36,127	Other	F1	
14253 837-1223	14253 837-1223	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$80,283	Each	10%	\$72,255	Other	F1	
14253 837-1224	14253 837-1224	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$120,424	Each	10%	\$108,382	Other	F1	
14253 837-1225	14253 837-1225	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$160,566	Each	10%	\$144,509	Other	F1	
14253 837-1226	14253 837-1226	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$200,707	Each	10%	\$180,636	Other	F1	
14253 837-1227	14253 837-1227	Data Protection Appliances	1 Year ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1228	14253 837-1228	Data Protection Appliances	2 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1229	14253 837-1229	Data Protection Appliances	3 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1230	14253 837-1230	Data Protection Appliances	4 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1231	14253 837-1231	Data Protection Appliances	5 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1232	14253 837-1232	Data Protection Appliances	1 Year ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1233	14253 837-1233	Data Protection Appliances	2 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1234	14253 837-1234	Data Protection Appliances	3 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1235	14253 837-1235	Data Protection Appliances	4 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1236	14253 837-1236	Data Protection Appliances	5 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1237	14253 837-1237	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1238	14253 837-1238	Data Protection Appliances	2 Years ProSupport Plus NextBusinessDay X400 All-Flash Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1239	14253 837-1239	Data Protection Appliances	3 Years ProSupport Plus NextBusinessDay X400 All-Flash Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1240	14253 837-1240	Data Protection Appliances	4 Years ProSupport Plus NextBusinessDay X400 All-Flash Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1241	14253 837-1241	Data Protection Appliances	5 Years ProSupport Plus NextBusinessDay X400 All-Flash Expansion Capacity 1TB	\$0	Each	10%	\$0	Other	F1	
14253 837-1242	14253 837-1242	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1243	14253 837-1243	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1244	14253 837-1244	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1245	14253 837-1245	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 837-1246	14253 837-1246	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1	
14253 951-2015	14253 951-2015	Data Protection Appliances	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
14253 955-9041	14253 955-9041	Data Protection Appliances	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
14253 975-3461	14253 975-3461	Data Protection Appliances	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14253 984-3267	14253 984-3267	Data Protection Appliances	Custom Service	\$0	Each	10%	\$0	Other	F1	
14253 989-3439	14253 989-3439	Data Protection Appliances	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14253 992-6149	14253 992-6149	Data Protection Appliances	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14253 995-8131	14253 995-8131	Data Protection Appliances	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
14253 998-7977	14253 998-7977	Data Protection Appliances	Installation by Certified Channel Partner	\$0	Each	10%	\$0	Other	F1	
14516 838-2826	14516 838-2826	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1	
14516 838-2827	14516 838-2827	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1	
14516 838-2828	14516 838-2828	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14516 838-2829	14516 838-2829	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14516 838-3312	14516 838-3312	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance	\$13,148	Each	10%	\$11,833	Other	F1	
14516 838-3313	14516 838-3313	Data Protection Appliances	ProSupport Plus 7x24 HW Technical Support and Assistance	\$13,148	Each	10%	\$11,833	Other	F1	
14516 838-3314	14516 838-3314	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$13,148	Each	10%	\$11,833	Other	F1	
14516 838-3315	14516 838-3315	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$13,148	Each	10%	\$11,833	Other	F1	
14516 838-3327	14516 838-3327	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance	\$10,828	Each	10%	\$9,745	Other	F1	
14516 838-3328	14516 838-3328	Data Protection Appliances	ProSupport 7x24 HW Tech Support and Assistance	\$10,828	Each	10%	\$9,745	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14516 838-3329	14516 838-3329	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$10,828	Each	10%	\$9,745	Other	F1
14516 838-3330	14516 838-3330	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$10,828	Each	10%	\$9,745	Other	F1
14516 838-3342	14516 838-3342	Data Protection Appliances	Keep Your Hard Drive	\$1,005	Each	10%	\$905	Other	F1
14516 838-3343	14516 838-3343	Data Protection Appliances	Keep Your Hard Drive	\$1,005	Each	10%	\$905	Other	F1
14516 838-3344	14516 838-3344	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW Technical Support and Assistance	\$13,921	Each	10%	\$12,529	Other	F1
14516 838-3345	14516 838-3345	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,921	Each	10%	\$12,529	Other	F1
14516 838-3346	14516 838-3346	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,921	Each	10%	\$12,529	Other	F1
14516 838-3347	14516 838-3347	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,921	Each	10%	\$12,529	Other	F1
14516 838-3348	14516 838-3348	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance	\$12,374	Each	10%	\$11,137	Other	F1
14516 838-3349	14516 838-3349	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance	\$12,374	Each	10%	\$11,137	Other	F1
14516 838-3350	14516 838-3350	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$12,374	Each	10%	\$11,137	Other	F1
14516 838-3351	14516 838-3351	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$12,374	Each	10%	\$11,137	Other	F1
14516 838-3777	14516 838-3777	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$1,805	Each	10%	\$1,625	Other	F1
14516 838-3778	14516 838-3778	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$3,610	Each	10%	\$3,249	Other	F1
14516 838-3779	14516 838-3779	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$5,415	Each	10%	\$4,874	Other	F1
14516 838-3780	14516 838-3780	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$7,220	Each	10%	\$6,498	Other	F1
14516 838-3781	14516 838-3781	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$9,025	Each	10%	\$8,123	Other	F1
14516 838-3782	14516 838-3782	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$10,830	Each	10%	\$9,747	Other	F1
14516 838-3783	14516 838-3783	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$2,063	Each	10%	\$1,857	Other	F1
14516 838-3784	14516 838-3784	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$4,126	Each	10%	\$3,713	Other	F1
14516 838-3785	14516 838-3785	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$6,189	Each	10%	\$5,570	Other	F1
14516 838-3786	14516 838-3786	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$8,252	Each	10%	\$7,426	Other	F1
14516 838-3787	14516 838-3787	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$10,314	Each	10%	\$9,283	Other	F1
14516 838-3788	14516 838-3788	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$12,377	Each	10%	\$11,140	Other	F1
14516 838-3789	14516 838-3789	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$2,192	Each	10%	\$1,973	Other	F1
14516 838-3790	14516 838-3790	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$4,384	Each	10%	\$3,945	Other	F1
14516 838-3791	14516 838-3791	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$6,576	Each	10%	\$5,918	Other	F1
14516 838-3792	14516 838-3792	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$8,767	Each	10%	\$7,891	Other	F1
14516 838-3793	14516 838-3793	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$10,959	Each	10%	\$9,863	Other	F1
14516 838-3794	14516 838-3794	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$13,151	Each	10%	\$11,836	Other	F1
14516 838-3795	14516 838-3795	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$2,321	Each	10%	\$2,089	Other	F1
14516 838-3796	14516 838-3796	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$4,641	Each	10%	\$4,177	Other	F1
14516 838-3797	14516 838-3797	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$6,962	Each	10%	\$6,266	Other	F1
14516 838-3798	14516 838-3798	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$9,283	Each	10%	\$8,355	Other	F1
14516 838-3799	14516 838-3799	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$11,604	Each	10%	\$10,443	Other	F1
14516 838-3800	14516 838-3800	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$13,924	Each	10%	\$12,532	Other	F1
14516 838-3801	14516 838-3801	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$5,414	Each	10%	\$4,872	Other	F1
14516 838-3802	14516 838-3802	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$10,828	Each	10%	\$9,745	Other	F1
14516 838-3803	14516 838-3803	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$16,241	Each	10%	\$14,617	Other	F1
14516 838-3804	14516 838-3804	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$21,655	Each	10%	\$19,490	Other	F1
14516 838-3805	14516 838-3805	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$27,069	Each	10%	\$24,362	Other	F1
14516 838-3806	14516 838-3806	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$32,483	Each	10%	\$29,235	Other	F1
14516 838-3807	14516 838-3807	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$5,187	Each	10%	\$4,668	Other	F1
14516 838-3808	14516 838-3808	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$10,374	Each	10%	\$9,336	Other	F1
14516 838-3809	14516 838-3809	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$15,562	Each	10%	\$14,005	Other	F1
14516 838-3810	14516 838-3810	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$20,749	Each	10%	\$18,674	Other	F1
14516 838-3811	14516 838-3811	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$25,937	Each	10%	\$23,343	Other	F1
14516 838-3812	14516 838-3812	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$31,124	Each	10%	\$28,012	Other	F1
14516 838-3813	14516 838-3813	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$6,574	Each	10%	\$5,917	Other	F1
14516 838-3814	14516 838-3814	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$13,148	Each	10%	\$11,833	Other	F1
14516 838-3815	14516 838-3815	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$19,722	Each	10%	\$17,750	Other	F1
14516 838-3816	14516 838-3816	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$26,296	Each	10%	\$23,666	Other	F1
14516 838-3817	14516 838-3817	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$32,870	Each	10%	\$29,583	Other	F1
14516 838-3818	14516 838-3818	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$39,444	Each	10%	\$35,499	Other	F1
14516 838-3819	14516 838-3819	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$6,961	Each	10%	\$6,265	Other	F1
14516 838-3820	14516 838-3820	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$13,921	Each	10%	\$12,529	Other	F1
14516 838-3821	14516 838-3821	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$20,882	Each	10%	\$18,794	Other	F1
14516 838-3822	14516 838-3822	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$27,843	Each	10%	\$25,058	Other	F1
14516 838-3823	14516 838-3823	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$34,803	Each	10%	\$31,323	Other	F1
14516 838-3824	14516 838-3824	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$41,764	Each	10%	\$37,587	Other	F1
14516 838-3825	14516 838-3825	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$2,256	Each	10%	\$2,031	Other	F1
14516 838-3826	14516 838-3826	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$4,512	Each	10%	\$4,061	Other	F1
14516 838-3827	14516 838-3827	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$6,768	Each	10%	\$6,092	Other	F1
14516 838-3828	14516 838-3828	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$9,024	Each	10%	\$8,122	Other	F1
14516 838-3829	14516 838-3829	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$11,280	Each	10%	\$10,153	Other	F1
14516 838-3830	14516 838-3830	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$13,536	Each	10%	\$12,184	Other	F1
14516 838-3831	14516 838-3831	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$2,579	Each	10%	\$2,321	Other	F1
14516 838-3832	14516 838-3832	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$5,157	Each	10%	\$4,641	Other	F1
14516 838-3833	14516 838-3833	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$7,736	Each	10%	\$6,962	Other	F1
14516 838-3834	14516 838-3834	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$10,314	Each	10%	\$9,283	Other	F1
14516 838-3835	14516 838-3835	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$12,893	Each	10%	\$11,604	Other	F1
14516 838-3836	14516 838-3836	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$15,471	Each	10%	\$13,924	Other	F1
14516 838-3837	14516 838-3837	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$2,740	Each	10%	\$2,466	Other	F1
14516 838-3838	14516 838-3838	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$5,479	Each	10%	\$4,931	Other	F1
14516 838-3839	14516 838-3839	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$8,219	Each	10%	\$7,397	Other	F1
14516 838-3840	14516 838-3840	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$10,959	Each	10%	\$9,863	Other	F1
14516 838-3841	14516 838-3841	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$13,699	Each	10%	\$12,329	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	Base Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14516 838-3842	14516 838-3842	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$16,438		Each	10%	\$14,794	Other	F1
14516 838-3843	14516 838-3843	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$2,901		Each	10%	\$2,611	Other	F1
14516 838-3844	14516 838-3844	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$5,802		Each	10%	\$5,222	Other	F1
14516 838-3845	14516 838-3845	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$8,703		Each	10%	\$7,832	Other	F1
14516 838-3846	14516 838-3846	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$11,604		Each	10%	\$10,443	Other	F1
14516 838-3847	14516 838-3847	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$14,504		Each	10%	\$13,054	Other	F1
14516 838-3848	14516 838-3848	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB	\$17,405		Each	10%	\$15,665	Other	F1
14516 838-3849	14516 838-3849	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$6,768		Each	10%	\$6,091	Other	F1
14516 838-3850	14516 838-3850	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$13,535		Each	10%	\$12,182	Other	F1
14516 838-3851	14516 838-3851	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$20,303		Each	10%	\$18,273	Other	F1
14516 838-3852	14516 838-3852	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$27,070		Each	10%	\$24,363	Other	F1
14516 838-3853	14516 838-3853	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$33,838		Each	10%	\$30,454	Other	F1
14516 838-3854	14516 838-3854	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$40,606		Each	10%	\$36,545	Other	F1
14516 838-3855	14516 838-3855	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software	\$7,734		Each	10%	\$6,961	Other	F1
14516 838-3856	14516 838-3856	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$15,469		Each	10%	\$13,922	Other	F1
14516 838-3857	14516 838-3857	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$23,203		Each	10%	\$20,883	Other	F1
14516 838-3858	14516 838-3858	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$30,938		Each	10%	\$27,844	Other	F1
14516 838-3859	14516 838-3859	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$38,672		Each	10%	\$34,805	Other	F1
14516 838-3860	14516 838-3860	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$46,406		Each	10%	\$41,766	Other	F1
14516 838-3861	14516 838-3861	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$8,218		Each	10%	\$7,396	Other	F1
14516 838-3862	14516 838-3862	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG	\$16,436		Each	10%	\$14,792	Other	F1
14516 838-3863	14516 838-3863	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG	\$24,653		Each	10%	\$22,188	Other	F1
14516 838-3864	14516 838-3864	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG	\$32,871		Each	10%	\$29,584	Other	F1
14516 838-3865	14516 838-3865	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG	\$41,089		Each	10%	\$36,980	Other	F1
14516 838-3866	14516 838-3866	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG	\$49,307		Each	10%	\$44,376	Other	F1
14516 838-3867	14516 838-3867	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$9,701		Each	10%	\$8,731	Other	F1
14516 838-3868	14516 838-3868	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$17,402		Each	10%	\$15,662	Other	F1
14516 838-3869	14516 838-3869	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$26,104		Each	10%	\$23,493	Other	F1
14516 838-3870	14516 838-3870	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$34,805		Each	10%	\$31,324	Other	F1
14516 838-3871	14516 838-3871	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$43,506		Each	10%	\$39,155	Other	F1
14516 838-3872	14516 838-3872	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB	\$52,207		Each	10%	\$46,986	Other	F1
14516 838-3873	14516 838-3873	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$46		Each	10%	\$41	Other	F1
14516 838-3874	14516 838-3874	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$91		Each	10%	\$82	Other	F1
14516 838-3875	14516 838-3875	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$137		Each	10%	\$123	Other	F1
14516 838-3876	14516 838-3876	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$182		Each	10%	\$164	Other	F1
14516 838-3877	14516 838-3877	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$228		Each	10%	\$205	Other	F1
14516 838-3878	14516 838-3878	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$274		Each	10%	\$246	Other	F1
14516 838-3879	14516 838-3879	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$51		Each	10%	\$46	Other	F1
14516 838-3880	14516 838-3880	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$103		Each	10%	\$92	Other	F1
14516 838-3881	14516 838-3881	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$154		Each	10%	\$139	Other	F1
14516 838-3882	14516 838-3882	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$205		Each	10%	\$185	Other	F1
14516 838-3883	14516 838-3883	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$257		Each	10%	\$231	Other	F1
14516 838-3884	14516 838-3884	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$308		Each	10%	\$277	Other	F1
14516 838-3885	14516 838-3885	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$54		Each	10%	\$49	Other	F1
14516 838-3886	14516 838-3886	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$108		Each	10%	\$97	Other	F1
14516 838-3887	14516 838-3887	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$162		Each	10%	\$146	Other	F1
14516 838-3888	14516 838-3888	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$217		Each	10%	\$195	Other	F1
14516 838-3889	14516 838-3889	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$271		Each	10%	\$244	Other	F1
14516 838-3890	14516 838-3890	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-	\$325		Each	10%	\$292	Other	F1
14516 838-3891	14516 838-3891	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$57		Each	10%	\$51	Other	F1
14516 838-3892	14516 838-3892	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$114		Each	10%	\$103	Other	F1
14516 838-3893	14516 838-3893	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$171		Each	10%	\$154	Other	F1
14516 838-3894	14516 838-3894	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$228		Each	10%	\$205	Other	F1
14516 838-3895	14516 838-3895	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$285		Each	10%	\$257	Other	F1
14516 838-3896	14516 838-3896	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$342		Each	10%	\$308	Other	F1
14516 838-3897	14516 838-3897	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software	\$91		Each	10%	\$82	Other	F1
14516 838-3898	14516 838-3898	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$182		Each	10%	\$164	Other	F1
14516 838-3899	14516 838-3899	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$273		Each	10%	\$246	Other	F1
14516 838-3900	14516 838-3900	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$364		Each	10%	\$328	Other	F1
14516 838-3901	14516 838-3901	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$455		Each	10%	\$410	Other	F1
14516 838-3902	14516 838-3902	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$546		Each	10%	\$492	Other	F1
14516 838-3903	14516 838-3903	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB	\$102		Each	10%	\$92	Other	F1
14516 838-3904	14516 838-3904	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software	\$205		Each	10%	\$184	Other	F1
14516 838-3905	14516 838-3905	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software	\$307		Each	10%	\$277	Other	F1
14516 838-3906	14516 838-3906	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software	\$410		Each	10%	\$369	Other	F1
14516 838-3907	14516 838-3907	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software	\$512		Each	10%	\$461	Other	F1
14516 838-3908	14516 838-3908	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software	\$615		Each	10%	\$553	Other	F1
14516 838-3909	14516 838-3909	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$108		Each	10%	\$97	Other	F1
14516 838-3910	14516 838-3910	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$216		Each	10%	\$195	Other	F1
14516 838-3911	14516 838-3911	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$324		Each	10%	\$292	Other	F1
14516 838-3912	14516 838-3912	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$432		Each	10%	\$389	Other	F1
14516 838-3913	14516 838-3913	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$541		Each	10%	\$486	Other	F1
14516 838-3914	14516 838-3914	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$649		Each	10%	\$584	Other	F1
14516 838-3915	14516 838-3915	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB	\$114		Each	10%	\$102	Other	F1
14516 838-3916	14516 838-3916	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB	\$228		Each	10%	\$205	Other	F1
14516 838-3917	14516 838-3917	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB	\$341		Each	10%	\$307	Other	F1
14516 838-3918	14516 838-3918	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB	\$455		Each	10%	\$410	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Source	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14516 838-3919	14516 838-3919	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB	\$569	Each	10%	\$512	Other	F1	
14516 838-3920	14516 838-3920	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB	\$683	Each	10%	\$615	Other	F1	
14516 838-3929	14516 838-3929	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3930	14516 838-3930	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt	\$0	Each	10%	\$0	Other	F1	
14516 838-3931	14516 838-3931	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Sftwr	\$0	Each	10%	\$0	Other	F1	
14516 838-3932	14516 838-3932	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Sftwr Spt	\$0	Each	10%	\$0	Other	F1	
14516 838-3933	14516 838-3933	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3934	14516 838-3934	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt	\$0	Each	10%	\$0	Other	F1	
14516 838-3935	14516 838-3935	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1	
14516 838-3936	14516 838-3936	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Sftwr	\$0	Each	10%	\$0	Other	F1	
14516 838-3937	14516 838-3937	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3938	14516 838-3938	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 838-3939	14516 838-3939	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3940	14516 838-3940	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3941	14516 838-3941	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3942	14516 838-3942	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3943	14516 838-3943	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$0	Each	10%	\$0	Other	F1	
14516 838-3944	14516 838-3944	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3945	14516 838-3945	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-3946	14516 838-3946	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-3947	14516 838-3947	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3948	14516 838-3948	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3949	14516 838-3949	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14516 838-3950	14516 838-3950	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14516 838-3951	14516 838-3951	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14516 838-3952	14516 838-3952	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14516 838-3953	14516 838-3953	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-3954	14516 838-3954	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-3955	14516 838-3955	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Starter Pack Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3956	14516 838-3956	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-3957	14516 838-3957	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3958	14516 838-3958	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 838-3959	14516 838-3959	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3960	14516 838-3960	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3961	14516 838-3961	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-3962	14516 838-3962	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14516 838-3963	14516 838-3963	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-3964	14516 838-3964	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-3985	14516 838-3985	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3986	14516 838-3986	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt	\$0	Each	10%	\$0	Other	F1	
14516 838-3987	14516 838-3987	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Sftwr	\$0	Each	10%	\$0	Other	F1	
14516 838-3988	14516 838-3988	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Sftwr Spt	\$0	Each	10%	\$0	Other	F1	
14516 838-3989	14516 838-3989	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3990	14516 838-3990	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt	\$0	Each	10%	\$0	Other	F1	
14516 838-3991	14516 838-3991	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1	
14516 838-3992	14516 838-3992	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Sftwr	\$0	Each	10%	\$0	Other	F1	
14516 838-3993	14516 838-3993	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3994	14516 838-3994	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 838-3995	14516 838-3995	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3996	14516 838-3996	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3997	14516 838-3997	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3998	14516 838-3998	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-3999	14516 838-3999	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB	\$0	Each	10%	\$0	Other	F1	
14516 838-4000	14516 838-4000	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-4001	14516 838-4001	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-4002	14516 838-4002	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-4003	14516 838-4003	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software	\$0	Each	10%	\$0	Other	F1	
14516 838-4004	14516 838-4004	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software	\$0	Each	10%	\$0	Other	F1	
14516 838-4005	14516 838-4005	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14516 838-4006	14516 838-4006	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14516 838-4007	14516 838-4007	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support	\$0	Each	10%	\$0	Other	F1	
14516 838-4008	14516 838-4008	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14516 838-4009	14516 838-4009	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-4010	14516 838-4010	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-4011	14516 838-4011	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Starter Pack Software	\$0	Each	10%	\$0	Other	F1	
14516 838-4012	14516 838-4012	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-4013	14516 838-4013	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-4014	14516 838-4014	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 838-4015	14516 838-4015	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-4016	14516 838-4016	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software	\$0	Each	10%	\$0	Other	F1	
14516 838-4017	14516 838-4017	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-4018	14516 838-4018	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14516 838-4019	14516 838-4019	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-4020	14516 838-4020	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1	
14516 838-4274	14516 838-4274	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,836	Each	10%	\$4,352	Other	F1	
14516 838-4275	14516 838-4275	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,836	Each	10%	\$4,352	Other	F1	
14516 838-4276	14516 838-4276	Data Protection Appliances	ProSupport Mission Critical 7x24 HW Technical Support and Assistance	\$4,836	Each	10%	\$4,352	Other	F1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14516 844-2611	14516 844-2611	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 844-2612	14516 844-2612	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 844-2613	14516 844-2613	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 844-2614	14516 844-2614	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 844-2639	14516 844-2639	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2640	14516 844-2640	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14516 844-2641	14516 844-2641	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2642	14516 844-2642	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2643	14516 844-2643	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2644	14516 844-2644	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2645	14516 844-2645	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 844-2646	14516 844-2646	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2659	14516 844-2659	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2660	14516 844-2660	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14516 844-2661	14516 844-2661	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2662	14516 844-2662	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2663	14516 844-2663	Data Protection Appliances	ProSupport Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2664	14516 844-2664	Data Protection Appliances	ProSupport Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 844-2665	14516 844-2665	Data Protection Appliances	ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
14516 844-2666	14516 844-2666	Data Protection Appliances	ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support	\$0	Each	10%	\$0	Other	F1	
14516 847-6392	14516 847-6392	Data Protection Appliances	Keep Your Component For Enterprise	\$1,701	Each	10%	\$1,531	Other	F1	
14516 847-6393	14516 847-6393	Data Protection Appliances	Keep Your Component For Enterprise	\$1,701	Each	10%	\$1,531	Other	F1	
14516 847-6408	14516 847-6408	Data Protection Appliances	Keep Your Component For Enterprise	\$665	Each	10%	\$598	Other	F1	
14516 847-6409	14516 847-6409	Data Protection Appliances	Keep Your Component For Enterprise	\$665	Each	10%	\$598	Other	F1	
14516 847-6417	14516 847-6417	Data Protection Appliances	Keep Your Component For Enterprise	\$851	Each	10%	\$766	Other	F1	
14516 847-6418	14516 847-6418	Data Protection Appliances	Keep Your Component For Enterprise	\$851	Each	10%	\$766	Other	F1	
14516 926-0476	14516 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14490 838-5060	14490 838-5060	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14490 838-5061	14490 838-5061	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14490 838-5064	14490 838-5064	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14490 838-5065	14490 838-5065	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14490 838-5078	14490 838-5078	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14490 838-5079	14490 838-5079	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14490 838-5092	14490 838-5092	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14490 838-5093	14490 838-5093	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14490 926-0476	14490 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14489 838-2826	14489 838-2826	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1	
14489 838-2827	14489 838-2827	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1	
14489 838-2828	14489 838-2828	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14489 838-2829	14489 838-2829	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14489 838-4803	14489 838-4803	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4804	14489 838-4804	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4805	14489 838-4805	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4806	14489 838-4806	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4807	14489 838-4807	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4808	14489 838-4808	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4809	14489 838-4809	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4810	14489 838-4810	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4811	14489 838-4811	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4812	14489 838-4812	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4813	14489 838-4813	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4814	14489 838-4814	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4815	14489 838-4815	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4816	14489 838-4816	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4817	14489 838-4817	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4818	14489 838-4818	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4819	14489 838-4819	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4820	14489 838-4820	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4821	14489 838-4821	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4822	14489 838-4822	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4823	14489 838-4823	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4824	14489 838-4824	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4825	14489 838-4825	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4826	14489 838-4826	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14489 838-4887	14489 838-4887	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4888	14489 838-4888	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4889	14489 838-4889	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4890	14489 838-4890	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4923	14489 838-4923	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4924	14489 838-4924	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4925	14489 838-4925	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-4926	14489 838-4926	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14489 838-5123	14489 838-5123	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14489 838-5124	14489 838-5124	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14489 838-5127	14489 838-5127	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14489 838-5128	14489 838-5128	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1	
14489 838-5129	14489 838-5129	Data Protection Appliances	Keep Your Hard Drive	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14489 838-5130	14489 838-5130	Data Protection Appliances	Keep Your Hard Drive	\$0	Each	10%	\$0	Other	F1
14489 838-5143	14489 838-5143	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1
14489 838-5144	14489 838-5144	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1
14489 838-5157	14489 838-5157	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1
14489 838-5158	14489 838-5158	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$0	Each	10%	\$0	Other	F1
14489 838-5693	14489 838-5693	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT	\$2,241	Each	10%	\$2,017	Other	F1
14489 838-5694	14489 838-5694	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT	\$2,561	Each	10%	\$2,305	Other	F1
14489 838-5695	14489 838-5695	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT	\$2,721	Each	10%	\$2,449	Other	F1
14489 838-5696	14489 838-5696	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT	\$2,881	Each	10%	\$2,593	Other	F1
14489 838-5697	14489 838-5697	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT	\$8,898	Each	10%	\$8,008	Other	F1
14489 838-5698	14489 838-5698	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT	\$10,169	Each	10%	\$9,152	Other	F1
14489 838-5699	14489 838-5699	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT	\$10,804	Each	10%	\$9,724	Other	F1
14489 838-5700	14489 838-5700	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT	\$11,440	Each	10%	\$10,296	Other	F1
14489 838-5701	14489 838-5701	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT	\$2,241	Each	10%	\$2,017	Other	F1
14489 838-5702	14489 838-5702	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT	\$2,561	Each	10%	\$2,305	Other	F1
14489 838-5703	14489 838-5703	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT	\$2,721	Each	10%	\$2,449	Other	F1
14489 838-5704	14489 838-5704	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT	\$2,881	Each	10%	\$2,593	Other	F1
14489 838-5705	14489 838-5705	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT	\$8,898	Each	10%	\$8,008	Other	F1
14489 838-5706	14489 838-5706	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT	\$10,169	Each	10%	\$9,152	Other	F1
14489 838-5707	14489 838-5707	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT	\$10,804	Each	10%	\$9,724	Other	F1
14489 838-5708	14489 838-5708	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT	\$11,440	Each	10%	\$10,296	Other	F1
14489 838-5709	14489 838-5709	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT	\$2,241	Each	10%	\$2,017	Other	F1
14489 838-5710	14489 838-5710	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT	\$2,561	Each	10%	\$2,305	Other	F1
14489 838-5711	14489 838-5711	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD Rack CT	\$2,721	Each	10%	\$2,449	Other	F1
14489 838-5712	14489 838-5712	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD Rack CT	\$2,881	Each	10%	\$2,593	Other	F1
14489 838-5713	14489 838-5713	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT	\$8,898	Each	10%	\$8,008	Other	F1
14489 838-5714	14489 838-5714	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT	\$10,169	Each	10%	\$9,152	Other	F1
14489 838-5715	14489 838-5715	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD Rack G3 CT	\$10,804	Each	10%	\$9,724	Other	F1
14489 838-5716	14489 838-5716	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD Rack G3 CT	\$11,440	Each	10%	\$10,296	Other	F1
14489 838-5717	14489 838-5717	Data Protection Appliances	ProSupport and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT	\$2,241	Each	10%	\$2,017	Other	F1
14489 838-5718	14489 838-5718	Data Protection Appliances	ProSupport and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT	\$2,561	Each	10%	\$2,305	Other	F1
14489 838-5719	14489 838-5719	Data Protection Appliances	ProSupport Plus and Next Business Day-ES30 Shelf 15X4TB SAS HDD UPG G3 CT	\$2,721	Each	10%	\$2,449	Other	F1
14489 838-5720	14489 838-5720	Data Protection Appliances	ProSupport Plus and Mission Critical-ES30 Shelf 15X4TB SAS HDD UPG G3 CT	\$2,881	Each	10%	\$2,593	Other	F1
14489 838-5721	14489 838-5721	Data Protection Appliances	ProSupport and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT	\$8,898	Each	10%	\$8,008	Other	F1
14489 838-5722	14489 838-5722	Data Protection Appliances	ProSupport and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT	\$10,169	Each	10%	\$9,152	Other	F1
14489 838-5723	14489 838-5723	Data Protection Appliances	ProSupport Plus and Next Business Day-DS60 Shelf 60X4TB SAS HDD UPG G3 CT	\$10,804	Each	10%	\$9,724	Other	F1
14489 838-5724	14489 838-5724	Data Protection Appliances	ProSupport Plus and Mission Critical-DS60 Shelf 60X4TB SAS HDD UPG G3 CT	\$11,440	Each	10%	\$10,296	Other	F1
14489 841-5119	14489 841-5119	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$64	Each	10%	\$58	Other	F1
14489 841-5120	14489 841-5120	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1
14489 841-5121	14489 841-5121	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$192	Each	10%	\$173	Other	F1
14489 841-5122	14489 841-5122	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$256	Each	10%	\$230	Other	F1
14489 841-5123	14489 841-5123	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1
14489 841-5124	14489 841-5124	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$384	Each	10%	\$346	Other	F1
14489 841-5125	14489 841-5125	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$72	Each	10%	\$65	Other	F1
14489 841-5126	14489 841-5126	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$144	Each	10%	\$130	Other	F1
14489 841-5127	14489 841-5127	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$216	Each	10%	\$194	Other	F1
14489 841-5128	14489 841-5128	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$288	Each	10%	\$259	Other	F1
14489 841-5129	14489 841-5129	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$324	Other	F1
14489 841-5130	14489 841-5130	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$432	Each	10%	\$389	Other	F1
14489 841-5131	14489 841-5131	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$76	Each	10%	\$68	Other	F1
14489 841-5132	14489 841-5132	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$152	Each	10%	\$137	Other	F1
14489 841-5133	14489 841-5133	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$228	Each	10%	\$205	Other	F1
14489 841-5134	14489 841-5134	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$304	Each	10%	\$274	Other	F1
14489 841-5135	14489 841-5135	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$380	Each	10%	\$342	Other	F1
14489 841-5136	14489 841-5136	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$456	Each	10%	\$410	Other	F1
14489 841-5137	14489 841-5137	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$80	Each	10%	\$72	Other	F1
14489 841-5138	14489 841-5138	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$160	Each	10%	\$144	Other	F1
14489 841-5139	14489 841-5139	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$240	Each	10%	\$216	Other	F1
14489 841-5140	14489 841-5140	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1
14489 841-5141	14489 841-5141	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$400	Each	10%	\$360	Other	F1
14489 841-5142	14489 841-5142	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$480	Each	10%	\$432	Other	F1
14489 841-5143	14489 841-5143	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$128	Each	10%	\$115	Other	F1
14489 841-5144	14489 841-5144	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$256	Each	10%	\$230	Other	F1
14489 841-5145	14489 841-5145	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$384	Each	10%	\$346	Other	F1
14489 841-5146	14489 841-5146	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$512	Each	10%	\$461	Other	F1
14489 841-5147	14489 841-5147	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14489 841-5148	14489 841-5148	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$768	Each	10%	\$691	Other	F1
14489 841-5149	14489 841-5149	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$144	Each	10%	\$130	Other	F1
14489 841-5150	14489 841-5150	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$288	Each	10%	\$259	Other	F1
14489 841-5151	14489 841-5151	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$432	Each	10%	\$389	Other	F1
14489 841-5152	14489 841-5152	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$576	Each	10%	\$518	Other	F1
14489 841-5153	14489 841-5153	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$720	Each	10%	\$648	Other	F1
14489 841-5154	14489 841-5154	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$864	Each	10%	\$778	Other	F1
14489 841-5155	14489 841-5155	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K CloudDR Essentials 1TB	\$152	Each	10%	\$137	Other	F1
14489 841-5156	14489 841-5156	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$304	Each	10%	\$274	Other	F1
14489 841-5157	14489 841-5157	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$456	Each	10%	\$410	Other	F1
14489 841-5158	14489 841-5158	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$608	Each	10%	\$547	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14489 841-5159	14489 841-5159	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$760	Each	10%	\$684	Other	F1
14489 841-5160	14489 841-5160	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$912	Each	10%	\$821	Other	F1
14489 841-5161	14489 841-5161	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$160	Each	10%	\$144	Other	F1
14489 841-5162	14489 841-5162	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$320	Each	10%	\$288	Other	F1
14489 841-5163	14489 841-5163	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$480	Each	10%	\$432	Other	F1
14489 841-5164	14489 841-5164	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14489 841-5165	14489 841-5165	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$800	Each	10%	\$720	Other	F1
14489 841-5166	14489 841-5166	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$960	Each	10%	\$864	Other	F1
14489 841-5215	14489 841-5215	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 841-5216	14489 841-5216	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 841-5217	14489 841-5217	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 841-5218	14489 841-5218	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 841-5219	14489 841-5219	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14489 841-5220	14489 841-5220	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14489 841-5221	14489 841-5221	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14489 841-5222	14489 841-5222	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14489 841-5231	14489 841-5231	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 841-5232	14489 841-5232	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 841-5233	14489 841-5233	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 841-5234	14489 841-5234	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 841-5235	14489 841-5235	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14489 841-5236	14489 841-5236	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14489 841-5237	14489 841-5237	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14489 841-5238	14489 841-5238	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14489 844-2543	14489 844-2543	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2544	14489 844-2544	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2545	14489 844-2545	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2546	14489 844-2546	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2547	14489 844-2547	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2548	14489 844-2548	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2549	14489 844-2549	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2550	14489 844-2550	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2551	14489 844-2551	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2552	14489 844-2552	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2553	14489 844-2553	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2554	14489 844-2554	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2555	14489 844-2555	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14489 844-2556	14489 844-2556	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14489 844-2557	14489 844-2557	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14489 844-2558	14489 844-2558	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14489 844-2559	14489 844-2559	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14489 844-2560	14489 844-2560	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Enablers Upgrade Software	\$0	Each	10%	\$0	Other	F1
14489 844-2561	14489 844-2561	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2562	14489 844-2562	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2563	14489 844-2563	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2564	14489 844-2564	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2565	14489 844-2565	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2566	14489 844-2566	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support-	\$0	Each	10%	\$0	Other	F1
14489 844-2655	14489 844-2655	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Upgrade Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 844-2656	14489 844-2656	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Upgrade Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 844-2657	14489 844-2657	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14489 844-2658	14489 844-2658	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 844-2675	14489 844-2675	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Upgrade Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 844-2676	14489 844-2676	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Upgrade Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 844-2677	14489 844-2677	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Upgrade Software Support	\$0	Each	10%	\$0	Other	F1
14489 844-2678	14489 844-2678	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Upgrade Software Support Contract	\$0	Each	10%	\$0	Other	F1
14489 926-0476	14489 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14489 841-5167	14489 841-5167	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$64	Each	10%	\$58	Other	F1
14489 841-5168	14489 841-5168	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1
14489 841-5169	14489 841-5169	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$192	Each	10%	\$173	Other	F1
14489 841-5170	14489 841-5170	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$256	Each	10%	\$230	Other	F1
14489 841-5171	14489 841-5171	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1
14489 841-5172	14489 841-5172	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$384	Each	10%	\$346	Other	F1
14489 841-5173	14489 841-5173	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$72	Each	10%	\$65	Other	F1
14489 841-5174	14489 841-5174	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$144	Each	10%	\$130	Other	F1
14489 841-5175	14489 841-5175	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$216	Each	10%	\$194	Other	F1
14489 841-5176	14489 841-5176	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$288	Each	10%	\$259	Other	F1
14489 841-5177	14489 841-5177	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$324	Other	F1
14489 841-5178	14489 841-5178	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$432	Each	10%	\$389	Other	F1
14489 841-5179	14489 841-5179	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$76	Each	10%	\$68	Other	F1
14489 841-5180	14489 841-5180	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$152	Each	10%	\$137	Other	F1
14489 841-5181	14489 841-5181	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$228	Each	10%	\$205	Other	F1
14489 841-5182	14489 841-5182	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$304	Each	10%	\$274	Other	F1
14489 841-5183	14489 841-5183	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$380	Each	10%	\$342	Other	F1
14489 841-5184	14489 841-5184	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$456	Each	10%	\$410	Other	F1
14489 841-5185	14489 841-5185	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$80	Each	10%	\$72	Other	F1
14489 841-5186	14489 841-5186	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$160	Each	10%	\$144	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14498 841-5187	14498 841-5187	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$240	Each	10%	\$216	Other	F1	
14498 841-5188	14498 841-5188	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1	
14498 841-5189	14498 841-5189	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$400	Each	10%	\$360	Other	F1	
14498 841-5190	14498 841-5190	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$480	Each	10%	\$432	Other	F1	
14498 841-5191	14498 841-5191	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$128	Each	10%	\$115	Other	F1	
14498 841-5192	14498 841-5192	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$256	Each	10%	\$230	Other	F1	
14498 841-5193	14498 841-5193	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$384	Each	10%	\$346	Other	F1	
14498 841-5194	14498 841-5194	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$512	Each	10%	\$461	Other	F1	
14498 841-5195	14498 841-5195	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1	
14498 841-5196	14498 841-5196	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$768	Each	10%	\$691	Other	F1	
14498 841-5197	14498 841-5197	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$144	Each	10%	\$130	Other	F1	
14498 841-5198	14498 841-5198	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$288	Each	10%	\$259	Other	F1	
14498 841-5199	14498 841-5199	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$432	Each	10%	\$389	Other	F1	
14498 841-5200	14498 841-5200	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$576	Each	10%	\$518	Other	F1	
14498 841-5201	14498 841-5201	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$720	Each	10%	\$648	Other	F1	
14498 841-5202	14498 841-5202	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$864	Each	10%	\$778	Other	F1	
14498 841-5203	14498 841-5203	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K CloudDR Essentials 1TB	\$152	Each	10%	\$137	Other	F1	
14498 841-5204	14498 841-5204	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$304	Each	10%	\$274	Other	F1	
14498 841-5205	14498 841-5205	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$456	Each	10%	\$410	Other	F1	
14498 841-5206	14498 841-5206	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$608	Each	10%	\$547	Other	F1	
14498 841-5207	14498 841-5207	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$760	Each	10%	\$684	Other	F1	
14498 841-5208	14498 841-5208	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$912	Each	10%	\$821	Other	F1	
14498 841-5209	14498 841-5209	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$160	Each	10%	\$144	Other	F1	
14498 841-5210	14498 841-5210	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$320	Each	10%	\$288	Other	F1	
14498 841-5211	14498 841-5211	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$480	Each	10%	\$432	Other	F1	
14498 841-5212	14498 841-5212	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1	
14498 841-5213	14498 841-5213	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$800	Each	10%	\$720	Other	F1	
14498 841-5214	14498 841-5214	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$960	Each	10%	\$864	Other	F1	
14498 841-5223	14498 841-5223	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14498 841-5224	14498 841-5224	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14498 841-5225	14498 841-5225	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14498 841-5226	14498 841-5226	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14498 841-5227	14498 841-5227	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1	
14498 841-5228	14498 841-5228	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1	
14498 841-5229	14498 841-5229	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1	
14498 841-5230	14498 841-5230	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1	
14498 841-5239	14498 841-5239	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14498 841-5240	14498 841-5240	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14498 841-5241	14498 841-5241	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14498 841-5242	14498 841-5242	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14498 841-5243	14498 841-5243	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1	
14498 841-5244	14498 841-5244	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1	
14498 841-5245	14498 841-5245	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1	
14498 841-5246	14498 841-5246	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1	
14498 838-5577	14498 838-5577	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$15,789	Each	10%	\$14,210	Other	F1	
14498 838-5578	14498 838-5578	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$15,789	Each	10%	\$14,210	Other	F1	
14498 838-5579	14498 838-5579	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$23,684	Each	10%	\$21,316	Other	F1	
14498 838-5580	14498 838-5580	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$23,684	Each	10%	\$21,316	Other	F1	
14498 838-5581	14498 838-5581	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$17,763	Each	10%	\$15,987	Other	F1	
14498 838-5582	14498 838-5582	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$17,763	Each	10%	\$15,987	Other	F1	
14498 838-5583	14498 838-5583	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$26,645	Each	10%	\$23,980	Other	F1	
14498 838-5584	14498 838-5584	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$26,645	Each	10%	\$23,980	Other	F1	
14498 838-5595	14498 838-5595	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$13,816	Each	10%	\$12,434	Other	F1	
14498 838-5596	14498 838-5596	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$13,816	Each	10%	\$12,434	Other	F1	
14498 838-5597	14498 838-5597	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$20,724	Each	10%	\$18,651	Other	F1	
14498 838-5598	14498 838-5598	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$20,724	Each	10%	\$18,651	Other	F1	
14498 838-5609	14498 838-5609	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$16,776	Each	10%	\$15,099	Other	F1	
14498 838-5610	14498 838-5610	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$16,776	Each	10%	\$15,099	Other	F1	
14498 838-5611	14498 838-5611	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$25,164	Each	10%	\$22,648	Other	F1	
14498 838-5612	14498 838-5612	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$25,164	Each	10%	\$22,648	Other	F1	
14498 926-0476	14498 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14793 838-4803	14793 838-4803	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14793 838-4804	14793 838-4804	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14793 838-4805	14793 838-4805	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14793 838-4806	14793 838-4806	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14793 838-4807	14793 838-4807	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14793 838-4808	14793 838-4808	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14793 838-4809	14793 838-4809	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14793 838-4810	14793 838-4810	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14793 838-4811	14793 838-4811	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14793 838-4812	14793 838-4812	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14793 838-4813	14793 838-4813	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14793 838-4814	14793 838-4814	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14793 838-4815	14793 838-4815	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14793 838-4816	14793 838-4816	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14793 838-4817	14793 838-4817	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14793 838-4818	14793 838-4818	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (If applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14793 838-4819	14793 838-4819	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14793 838-4820	14793 838-4820	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14793 838-4821	14793 838-4821	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14793 838-4822	14793 838-4822	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14793 838-4823	14793 838-4823	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14793 838-4824	14793 838-4824	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14793 838-4825	14793 838-4825	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14793 838-4826	14793 838-4826	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14793 838-4875	14793 838-4875	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 838-4876	14793 838-4876	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 838-4877	14793 838-4877	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 838-4878	14793 838-4878	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 838-4887	14793 838-4887	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%		\$0	Other	F1
14793 838-4888	14793 838-4888	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%		\$0	Other	F1
14793 838-4889	14793 838-4889	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%		\$0	Other	F1
14793 838-4890	14793 838-4890	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%		\$0	Other	F1
14793 838-4911	14793 838-4911	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 838-4912	14793 838-4912	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 838-4913	14793 838-4913	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 838-4914	14793 838-4914	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 838-4923	14793 838-4923	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%		\$0	Other	F1
14793 838-4924	14793 838-4924	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%		\$0	Other	F1
14793 838-4925	14793 838-4925	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%		\$0	Other	F1
14793 838-4926	14793 838-4926	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%		\$0	Other	F1
14793 844-2519	14793 844-2519	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 844-2520	14793 844-2520	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2521	14793 844-2521	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2522	14793 844-2522	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2523	14793 844-2523	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2524	14793 844-2524	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2525	14793 844-2525	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 844-2526	14793 844-2526	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 844-2527	14793 844-2527	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 844-2528	14793 844-2528	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 844-2529	14793 844-2529	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 844-2530	14793 844-2530	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
14793 844-2531	14793 844-2531	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2532	14793 844-2532	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2533	14793 844-2533	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2534	14793 844-2534	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2535	14793 844-2535	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2536	14793 844-2536	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2537	14793 844-2537	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2538	14793 844-2538	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2539	14793 844-2539	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2540	14793 844-2540	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2541	14793 844-2541	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2542	14793 844-2542	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%		\$0	Other	F1
14793 844-2651	14793 844-2651	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%		\$0	Other	F1
14793 844-2652	14793 844-2652	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%		\$0	Other	F1
14793 844-2653	14793 844-2653	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%		\$0	Other	F1
14793 844-2654	14793 844-2654	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%		\$0	Other	F1
14793 844-2671	14793 844-2671	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%		\$0	Other	F1
14793 844-2672	14793 844-2672	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%		\$0	Other	F1
14793 844-2673	14793 844-2673	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%		\$0	Other	F1
14793 844-2674	14793 844-2674	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%		\$0	Other	F1
14745 838-2826	14745 838-2826	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%		\$171	Other	F1
14745 838-2827	14745 838-2827	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%		\$171	Other	F1
14745 838-2828	14745 838-2828	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%		\$316	Other	F1
14745 838-2829	14745 838-2829	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%		\$316	Other	F1
14745 844-8019	14745 844-8019	Data Protection Appliances	Keep Your Hard Drive For Enterprise	\$99,999	Each	10%		\$89,999	Other	F1
14745 844-8020	14745 844-8020	Data Protection Appliances	Keep Your Hard Drive For Enterprise	\$99,999	Each	10%		\$89,999	Other	F1
14745 844-8022	14745 844-8022	Data Protection Appliances	Keep Your Component For Enterprise	\$99,999	Each	10%		\$89,999	Other	F1
14745 844-8023	14745 844-8023	Data Protection Appliances	Keep Your Component For Enterprise	\$99,999	Each	10%		\$89,999	Other	F1
14745 926-0476	14745 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%		\$179	Other	F1
14744 838-2826	14744 838-2826	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%		\$171	Other	F1
14744 838-2827	14744 838-2827	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%		\$171	Other	F1
14744 838-2828	14744 838-2828	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%		\$316	Other	F1
14744 838-2829	14744 838-2829	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%		\$316	Other	F1
14744 838-4803	14744 838-4803	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14744 838-4804	14744 838-4804	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14744 838-4805	14744 838-4805	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14744 838-4806	14744 838-4806	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14744 838-4807	14744 838-4807	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14744 838-4808	14744 838-4808	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%		\$0	Other	F1
14744 838-4809	14744 838-4809	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%		\$0	Other	F1
14744 838-4810	14744 838-4810	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%		\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14740 838-4815	14740 838-4815	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4816	14740 838-4816	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4817	14740 838-4817	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4818	14740 838-4818	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4819	14740 838-4819	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4820	14740 838-4820	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4821	14740 838-4821	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4822	14740 838-4822	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4823	14740 838-4823	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4824	14740 838-4824	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4825	14740 838-4825	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4826	14740 838-4826	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14740 838-4875	14740 838-4875	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 838-4876	14740 838-4876	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 838-4877	14740 838-4877	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 838-4878	14740 838-4878	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 838-4887	14740 838-4887	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14740 838-4888	14740 838-4888	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14740 838-4889	14740 838-4889	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14740 838-4890	14740 838-4890	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14740 838-4911	14740 838-4911	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 838-4912	14740 838-4912	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 838-4913	14740 838-4913	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 838-4914	14740 838-4914	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 838-4923	14740 838-4923	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14740 838-4924	14740 838-4924	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14740 838-4925	14740 838-4925	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14740 838-4926	14740 838-4926	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14740 844-2519	14740 844-2519	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 844-2520	14740 844-2520	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2521	14740 844-2521	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2522	14740 844-2522	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2523	14740 844-2523	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2524	14740 844-2524	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2525	14740 844-2525	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 844-2526	14740 844-2526	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 844-2527	14740 844-2527	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 844-2528	14740 844-2528	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 844-2529	14740 844-2529	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 844-2530	14740 844-2530	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14740 844-2531	14740 844-2531	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2532	14740 844-2532	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2533	14740 844-2533	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2534	14740 844-2534	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2535	14740 844-2535	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2536	14740 844-2536	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2537	14740 844-2537	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2538	14740 844-2538	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2539	14740 844-2539	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2540	14740 844-2540	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2541	14740 844-2541	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2542	14740 844-2542	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14740 844-2651	14740 844-2651	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14740 844-2652	14740 844-2652	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14740 844-2653	14740 844-2653	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14740 844-2654	14740 844-2654	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14740 844-2671	14740 844-2671	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14740 844-2672	14740 844-2672	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14740 844-2673	14740 844-2673	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14740 844-2674	14740 844-2674	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14740 844-7005	14740 844-7005	Data Protection Appliances	Keep Your Hard Drive For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14740 844-7006	14740 844-7006	Data Protection Appliances	Keep Your Hard Drive For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14740 844-7008	14740 844-7008	Data Protection Appliances	Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14740 844-7009	14740 844-7009	Data Protection Appliances	Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14740 926-0476	14740 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14742 838-2826	14742 838-2826	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1
14742 838-2827	14742 838-2827	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1
14742 838-2828	14742 838-2828	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14742 838-2829	14742 838-2829	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14742 838-4803	14742 838-4803	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14742 838-4804	14742 838-4804	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14742 838-4805	14742 838-4805	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14742 838-4806	14742 838-4806	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14742 838-4807	14742 838-4807	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14742 838-4808	14742 838-4808	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14742 838-4809	14742 838-4809	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14742 838-4810	14742 838-4810	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
14486 838-2786	14486 838-2786	Data Protection Appliances	Keep Your Hard Drive	\$5,953	Each	10%	\$5,357	Other	F1
14486 838-2787	14486 838-2787	Data Protection Appliances	Keep Your Hard Drive	\$5,953	Each	10%	\$5,357	Other	F1
14486 838-2800	14486 838-2800	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$38,463	Each	10%	\$34,617	Other	F1
14486 838-2801	14486 838-2801	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$38,463	Each	10%	\$34,617	Other	F1
14486 838-2814	14486 838-2814	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$46,705	Each	10%	\$42,035	Other	F1
14486 838-2815	14486 838-2815	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$46,705	Each	10%	\$42,035	Other	F1
14486 838-2826	14486 838-2826	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1
14486 838-2827	14486 838-2827	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1
14486 838-2828	14486 838-2828	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14486 838-2829	14486 838-2829	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14486 838-4803	14486 838-4803	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4804	14486 838-4804	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4805	14486 838-4805	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4806	14486 838-4806	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4807	14486 838-4807	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4808	14486 838-4808	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4809	14486 838-4809	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14486 838-4810	14486 838-4810	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14486 838-4811	14486 838-4811	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14486 838-4812	14486 838-4812	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14486 838-4813	14486 838-4813	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14486 838-4814	14486 838-4814	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1
14486 838-4815	14486 838-4815	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4816	14486 838-4816	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4817	14486 838-4817	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4818	14486 838-4818	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4819	14486 838-4819	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4820	14486 838-4820	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4821	14486 838-4821	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4822	14486 838-4822	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4823	14486 838-4823	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4824	14486 838-4824	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4825	14486 838-4825	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4826	14486 838-4826	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14486 838-4875	14486 838-4875	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 838-4876	14486 838-4876	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 838-4877	14486 838-4877	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 838-4878	14486 838-4878	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 838-4887	14486 838-4887	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14486 838-4888	14486 838-4888	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14486 838-4889	14486 838-4889	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14486 838-4890	14486 838-4890	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14486 838-4911	14486 838-4911	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 838-4912	14486 838-4912	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 838-4913	14486 838-4913	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 838-4914	14486 838-4914	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 838-4923	14486 838-4923	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14486 838-4924	14486 838-4924	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14486 838-4925	14486 838-4925	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14486 838-4926	14486 838-4926	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1
14486 841-5119	14486 841-5119	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$64	Each	10%	\$58	Other	F1
14486 841-5120	14486 841-5120	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1
14486 841-5121	14486 841-5121	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$192	Each	10%	\$173	Other	F1
14486 841-5122	14486 841-5122	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$256	Each	10%	\$230	Other	F1
14486 841-5123	14486 841-5123	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1
14486 841-5124	14486 841-5124	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$384	Each	10%	\$346	Other	F1
14486 841-5125	14486 841-5125	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$72	Each	10%	\$65	Other	F1
14486 841-5126	14486 841-5126	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$144	Each	10%	\$130	Other	F1
14486 841-5127	14486 841-5127	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$216	Each	10%	\$194	Other	F1
14486 841-5128	14486 841-5128	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$288	Each	10%	\$259	Other	F1
14486 841-5129	14486 841-5129	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$324	Other	F1
14486 841-5130	14486 841-5130	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$432	Each	10%	\$389	Other	F1
14486 841-5131	14486 841-5131	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$76	Each	10%	\$68	Other	F1
14486 841-5132	14486 841-5132	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$152	Each	10%	\$137	Other	F1
14486 841-5133	14486 841-5133	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$228	Each	10%	\$205	Other	F1
14486 841-5134	14486 841-5134	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$304	Each	10%	\$274	Other	F1
14486 841-5135	14486 841-5135	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$380	Each	10%	\$342	Other	F1
14486 841-5136	14486 841-5136	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$456	Each	10%	\$410	Other	F1
14486 841-5137	14486 841-5137	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$80	Each	10%	\$72	Other	F1
14486 841-5138	14486 841-5138	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$160	Each	10%	\$144	Other	F1
14486 841-5139	14486 841-5139	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$240	Each	10%	\$216	Other	F1
14486 841-5140	14486 841-5140	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1
14486 841-5141	14486 841-5141	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$400	Each	10%	\$360	Other	F1
14486 841-5142	14486 841-5142	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$480	Each	10%	\$432	Other	F1
14486 841-5143	14486 841-5143	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$128	Each	10%	\$115	Other	F1
14486 841-5144	14486 841-5144	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$256	Each	10%	\$230	Other	F1
14486 841-5145	14486 841-5145	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$384	Each	10%	\$346	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14486 841-5146	14486 841-5146	Data Protection Appliances	4 Years ProSupport Next Business Day/IDPA5K-8K CloudDR Essentials 1TB Software	\$512	Each	10%	\$461	Other	F1
14486 841-5147	14486 841-5147	Data Protection Appliances	5 Years ProSupport Next Business Day/IDPA5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14486 841-5148	14486 841-5148	Data Protection Appliances	6 Years ProSupport Next Business Day/IDPA5K-8K CloudDR Essentials 1TB Software	\$768	Each	10%	\$691	Other	F1
14486 841-5149	14486 841-5149	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$144	Each	10%	\$130	Other	F1
14486 841-5150	14486 841-5150	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$288	Each	10%	\$259	Other	F1
14486 841-5151	14486 841-5151	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$432	Each	10%	\$389	Other	F1
14486 841-5152	14486 841-5152	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$576	Each	10%	\$518	Other	F1
14486 841-5153	14486 841-5153	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$720	Each	10%	\$648	Other	F1
14486 841-5154	14486 841-5154	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$864	Each	10%	\$778	Other	F1
14486 841-5155	14486 841-5155	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K CloudDR Essentials 1TB	\$152	Each	10%	\$137	Other	F1
14486 841-5156	14486 841-5156	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$304	Each	10%	\$274	Other	F1
14486 841-5157	14486 841-5157	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$456	Each	10%	\$410	Other	F1
14486 841-5158	14486 841-5158	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$608	Each	10%	\$547	Other	F1
14486 841-5159	14486 841-5159	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$760	Each	10%	\$684	Other	F1
14486 841-5160	14486 841-5160	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$912	Each	10%	\$821	Other	F1
14486 841-5161	14486 841-5161	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$160	Each	10%	\$144	Other	F1
14486 841-5162	14486 841-5162	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$320	Each	10%	\$288	Other	F1
14486 841-5163	14486 841-5163	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$480	Each	10%	\$432	Other	F1
14486 841-5164	14486 841-5164	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14486 841-5165	14486 841-5165	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$800	Each	10%	\$720	Other	F1
14486 841-5166	14486 841-5166	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$960	Each	10%	\$864	Other	F1
14486 841-5215	14486 841-5215	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14486 841-5216	14486 841-5216	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14486 841-5217	14486 841-5217	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14486 841-5218	14486 841-5218	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14486 841-5219	14486 841-5219	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14486 841-5220	14486 841-5220	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14486 841-5221	14486 841-5221	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14486 841-5222	14486 841-5222	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14486 841-5231	14486 841-5231	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14486 841-5232	14486 841-5232	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14486 841-5233	14486 841-5233	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14486 841-5234	14486 841-5234	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14486 841-5235	14486 841-5235	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14486 841-5236	14486 841-5236	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14486 841-5237	14486 841-5237	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14486 841-5238	14486 841-5238	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14486 844-0759	14486 844-0759	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$17,000	Each	10%	\$15,300	Other	F1
14486 844-0760	14486 844-0760	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$17,000	Each	10%	\$15,300	Other	F1
14486 844-2519	14486 844-2519	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 844-2520	14486 844-2520	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2521	14486 844-2521	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2522	14486 844-2522	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2523	14486 844-2523	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2524	14486 844-2524	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2525	14486 844-2525	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 844-2526	14486 844-2526	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 844-2527	14486 844-2527	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 844-2528	14486 844-2528	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 844-2529	14486 844-2529	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 844-2530	14486 844-2530	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14486 844-2531	14486 844-2531	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2532	14486 844-2532	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2533	14486 844-2533	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2534	14486 844-2534	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2535	14486 844-2535	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2536	14486 844-2536	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2537	14486 844-2537	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2538	14486 844-2538	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2539	14486 844-2539	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2540	14486 844-2540	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2541	14486 844-2541	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2542	14486 844-2542	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2615	14486 844-2615	Data Protection Appliances	1 Year ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2616	14486 844-2616	Data Protection Appliances	2 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2617	14486 844-2617	Data Protection Appliances	3 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2618	14486 844-2618	Data Protection Appliances	4 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2619	14486 844-2619	Data Protection Appliances	5 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2620	14486 844-2620	Data Protection Appliances	6 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2621	14486 844-2621	Data Protection Appliances	1 Year ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2622	14486 844-2622	Data Protection Appliances	2 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2623	14486 844-2623	Data Protection Appliances	3 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2624	14486 844-2624	Data Protection Appliances	4 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2625	14486 844-2625	Data Protection Appliances	5 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2626	14486 844-2626	Data Protection Appliances	6 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14486 844-2627	14486 844-2627	Data Protection Appliances	1 Year ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14486 844-2628	14486 844-2628	Data Protection Appliances	2 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14486 844-2629	14486 844-2629	Data Protection Appliances	3 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14486 844-2630	14486 844-2630	Data Protection Appliances	4 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14486 844-2631	14486 844-2631	Data Protection Appliances	5 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14486 844-2632	14486 844-2632	Data Protection Appliances	6 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14486 844-2633	14486 844-2633	Data Protection Appliances	1 Year ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14486 844-2634	14486 844-2634	Data Protection Appliances	2 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14486 844-2635	14486 844-2635	Data Protection Appliances	3 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14486 844-2636	14486 844-2636	Data Protection Appliances	4 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14486 844-2637	14486 844-2637	Data Protection Appliances	5 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14486 844-2638	14486 844-2638	Data Protection Appliances	6 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1	
14486 844-2647	14486 844-2647	Data Protection Appliances	ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2648	14486 844-2648	Data Protection Appliances	ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2649	14486 844-2649	Data Protection Appliances	ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14486 844-2650	14486 844-2650	Data Protection Appliances	ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14486 844-2651	14486 844-2651	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2652	14486 844-2652	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2653	14486 844-2653	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2654	14486 844-2654	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2667	14486 844-2667	Data Protection Appliances	ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2668	14486 844-2668	Data Protection Appliances	ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2669	14486 844-2669	Data Protection Appliances	ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14486 844-2670	14486 844-2670	Data Protection Appliances	ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1	
14486 844-2671	14486 844-2671	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2672	14486 844-2672	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2673	14486 844-2673	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 844-2674	14486 844-2674	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14486 847-6459	14486 847-6459	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1	
14486 847-6460	14486 847-6460	Data Protection Appliances	Keep Your Component For Enterprise	\$2,400	Each	10%	\$2,160	Other	F1	
14486 847-6489	14486 847-6489	Data Protection Appliances	Keep Your Component For Enterprise	\$600	Each	10%	\$540	Other	F1	
14486 847-6490	14486 847-6490	Data Protection Appliances	Keep Your Component For Enterprise	\$600	Each	10%	\$540	Other	F1	
14486 847-6498	14486 847-6498	Data Protection Appliances	Keep Your Component For Enterprise	\$10,560	Each	10%	\$9,504	Other	F1	
14486 847-6499	14486 847-6499	Data Protection Appliances	Keep Your Component For Enterprise	\$10,560	Each	10%	\$9,504	Other	F1	
14486 926-0476	14486 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14487 838-2826	14487 838-2826	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1	
14487 838-2827	14487 838-2827	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1	
14487 838-2828	14487 838-2828	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14487 838-2829	14487 838-2829	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14487 838-4803	14487 838-4803	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4804	14487 838-4804	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4805	14487 838-4805	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4806	14487 838-4806	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4807	14487 838-4807	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4808	14487 838-4808	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4809	14487 838-4809	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14487 838-4810	14487 838-4810	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14487 838-4811	14487 838-4811	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14487 838-4812	14487 838-4812	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14487 838-4813	14487 838-4813	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14487 838-4814	14487 838-4814	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14487 838-4815	14487 838-4815	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4816	14487 838-4816	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4817	14487 838-4817	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4818	14487 838-4818	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4819	14487 838-4819	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4820	14487 838-4820	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4821	14487 838-4821	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4822	14487 838-4822	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4823	14487 838-4823	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4824	14487 838-4824	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4825	14487 838-4825	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4826	14487 838-4826	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14487 838-4875	14487 838-4875	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14487 838-4876	14487 838-4876	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14487 838-4877	14487 838-4877	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14487 838-4878	14487 838-4878	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14487 838-4887	14487 838-4887	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14487 838-4888	14487 838-4888	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14487 838-4889	14487 838-4889	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14487 838-4890	14487 838-4890	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14487 838-4911	14487 838-4911	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14487 838-4912	14487 838-4912	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14487 838-4913	14487 838-4913	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14487 838-4914	14487 838-4914	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14487 838-4923	14487 838-4923	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14487 838-4924	14487 838-4924	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14487 838-4925	14487 838-4925	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14487 838-4926	14487 838-4926	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14487 838-5295	14487 838-5295	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$111,158	Each	10%	\$100,042	Other	F1
14487 838-5296	14487 838-5296	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$111,158	Each	10%	\$100,042	Other	F1
14487 838-5299	14487 838-5299	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$125,053	Each	10%	\$112,547	Other	F1
14487 838-5300	14487 838-5300	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$125,053	Each	10%	\$112,547	Other	F1
14487 838-5301	14487 838-5301	Data Protection Appliances	Keep Your Hard Drive	\$15,053	Each	10%	\$13,547	Other	F1
14487 838-5302	14487 838-5302	Data Protection Appliances	Keep Your Hard Drive	\$15,053	Each	10%	\$13,547	Other	F1
14487 838-5315	14487 838-5315	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$97,263	Each	10%	\$87,537	Other	F1
14487 838-5316	14487 838-5316	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$97,263	Each	10%	\$87,537	Other	F1
14487 838-5329	14487 838-5329	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$118,105	Each	10%	\$106,295	Other	F1
14487 838-5330	14487 838-5330	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$118,105	Each	10%	\$106,295	Other	F1
14487 841-5119	14487 841-5119	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$84	Each	10%	\$58	Other	F1
14487 841-5120	14487 841-5120	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1
14487 841-5121	14487 841-5121	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$192	Each	10%	\$173	Other	F1
14487 841-5122	14487 841-5122	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$256	Each	10%	\$230	Other	F1
14487 841-5123	14487 841-5123	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1
14487 841-5124	14487 841-5124	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$384	Each	10%	\$346	Other	F1
14487 841-5125	14487 841-5125	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$72	Each	10%	\$65	Other	F1
14487 841-5126	14487 841-5126	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$144	Each	10%	\$130	Other	F1
14487 841-5127	14487 841-5127	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$216	Each	10%	\$194	Other	F1
14487 841-5128	14487 841-5128	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$288	Each	10%	\$259	Other	F1
14487 841-5129	14487 841-5129	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$324	Other	F1
14487 841-5130	14487 841-5130	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$432	Each	10%	\$389	Other	F1
14487 841-5131	14487 841-5131	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$76	Each	10%	\$68	Other	F1
14487 841-5132	14487 841-5132	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$152	Each	10%	\$137	Other	F1
14487 841-5133	14487 841-5133	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$228	Each	10%	\$205	Other	F1
14487 841-5134	14487 841-5134	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$304	Each	10%	\$274	Other	F1
14487 841-5135	14487 841-5135	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$380	Each	10%	\$342	Other	F1
14487 841-5136	14487 841-5136	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$456	Each	10%	\$410	Other	F1
14487 841-5137	14487 841-5137	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$80	Each	10%	\$72	Other	F1
14487 841-5138	14487 841-5138	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$160	Each	10%	\$144	Other	F1
14487 841-5139	14487 841-5139	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$240	Each	10%	\$216	Other	F1
14487 841-5140	14487 841-5140	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1
14487 841-5141	14487 841-5141	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$400	Each	10%	\$360	Other	F1
14487 841-5142	14487 841-5142	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$480	Each	10%	\$432	Other	F1
14487 841-5143	14487 841-5143	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$128	Each	10%	\$115	Other	F1
14487 841-5144	14487 841-5144	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$256	Each	10%	\$230	Other	F1
14487 841-5145	14487 841-5145	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$384	Each	10%	\$346	Other	F1
14487 841-5146	14487 841-5146	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$512	Each	10%	\$461	Other	F1
14487 841-5147	14487 841-5147	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14487 841-5148	14487 841-5148	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$768	Each	10%	\$691	Other	F1
14487 841-5149	14487 841-5149	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$144	Each	10%	\$130	Other	F1
14487 841-5150	14487 841-5150	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$288	Each	10%	\$259	Other	F1
14487 841-5151	14487 841-5151	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$432	Each	10%	\$389	Other	F1
14487 841-5152	14487 841-5152	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$576	Each	10%	\$518	Other	F1
14487 841-5153	14487 841-5153	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$720	Each	10%	\$648	Other	F1
14487 841-5154	14487 841-5154	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$864	Each	10%	\$778	Other	F1
14487 841-5155	14487 841-5155	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K CloudDR Essentials 1TB	\$152	Each	10%	\$137	Other	F1
14487 841-5156	14487 841-5156	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$304	Each	10%	\$274	Other	F1
14487 841-5157	14487 841-5157	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$456	Each	10%	\$410	Other	F1
14487 841-5158	14487 841-5158	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$608	Each	10%	\$547	Other	F1
14487 841-5159	14487 841-5159	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$760	Each	10%	\$684	Other	F1
14487 841-5160	14487 841-5160	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$912	Each	10%	\$821	Other	F1
14487 841-5161	14487 841-5161	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$160	Each	10%	\$144	Other	F1
14487 841-5162	14487 841-5162	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$320	Each	10%	\$288	Other	F1
14487 841-5163	14487 841-5163	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$480	Each	10%	\$432	Other	F1
14487 841-5164	14487 841-5164	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14487 841-5165	14487 841-5165	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$800	Each	10%	\$720	Other	F1
14487 841-5166	14487 841-5166	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$960	Each	10%	\$864	Other	F1
14487 841-5215	14487 841-5215	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 841-5216	14487 841-5216	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 841-5217	14487 841-5217	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 841-5218	14487 841-5218	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 841-5219	14487 841-5219	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14487 841-5220	14487 841-5220	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14487 841-5221	14487 841-5221	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14487 841-5222	14487 841-5222	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14487 841-5231	14487 841-5231	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 841-5232	14487 841-5232	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 841-5233	14487 841-5233	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 841-5234	14487 841-5234	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 841-5235	14487 841-5235	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14487 841-5236	14487 841-5236	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14487 841-5237	14487 841-5237	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14487 841-5238	14487 841-5238	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14487 844-0768	14487 844-0768	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$15,053	Each	10%	\$13,547	Other	F1
14487 844-0769	14487 844-0769	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$15,053	Each	10%	\$13,547	Other	F1
14487 844-2519	14487 844-2519	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14487 844-2520	14487 844-2520	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2521	14487 844-2521	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2522	14487 844-2522	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2523	14487 844-2523	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2524	14487 844-2524	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2525	14487 844-2525	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14487 844-2526	14487 844-2526	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14487 844-2527	14487 844-2527	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14487 844-2528	14487 844-2528	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14487 844-2529	14487 844-2529	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14487 844-2530	14487 844-2530	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14487 844-2531	14487 844-2531	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2532	14487 844-2532	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2533	14487 844-2533	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2534	14487 844-2534	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2535	14487 844-2535	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2536	14487 844-2536	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2537	14487 844-2537	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2538	14487 844-2538	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2539	14487 844-2539	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2540	14487 844-2540	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2541	14487 844-2541	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2542	14487 844-2542	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2615	14487 844-2615	Data Protection Appliances	1 Year ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2616	14487 844-2616	Data Protection Appliances	2 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2617	14487 844-2617	Data Protection Appliances	3 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2618	14487 844-2618	Data Protection Appliances	4 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2619	14487 844-2619	Data Protection Appliances	5 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2620	14487 844-2620	Data Protection Appliances	6 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2621	14487 844-2621	Data Protection Appliances	1 Year ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2622	14487 844-2622	Data Protection Appliances	2 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2623	14487 844-2623	Data Protection Appliances	3 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2624	14487 844-2624	Data Protection Appliances	4 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2625	14487 844-2625	Data Protection Appliances	5 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2626	14487 844-2626	Data Protection Appliances	6 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2627	14487 844-2627	Data Protection Appliances	1 Year ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2628	14487 844-2628	Data Protection Appliances	2 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2629	14487 844-2629	Data Protection Appliances	3 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2630	14487 844-2630	Data Protection Appliances	4 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2631	14487 844-2631	Data Protection Appliances	5 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2632	14487 844-2632	Data Protection Appliances	6 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2633	14487 844-2633	Data Protection Appliances	1 Year ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14487 844-2634	14487 844-2634	Data Protection Appliances	2 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2635	14487 844-2635	Data Protection Appliances	3 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2636	14487 844-2636	Data Protection Appliances	4 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2637	14487 844-2637	Data Protection Appliances	5 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2638	14487 844-2638	Data Protection Appliances	6 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14487 844-2647	14487 844-2647	Data Protection Appliances	ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2648	14487 844-2648	Data Protection Appliances	ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2649	14487 844-2649	Data Protection Appliances	ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14487 844-2650	14487 844-2650	Data Protection Appliances	ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14487 844-2651	14487 844-2651	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2652	14487 844-2652	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2653	14487 844-2653	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2654	14487 844-2654	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2667	14487 844-2667	Data Protection Appliances	ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2668	14487 844-2668	Data Protection Appliances	ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2669	14487 844-2669	Data Protection Appliances	ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14487 844-2670	14487 844-2670	Data Protection Appliances	ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14487 844-2671	14487 844-2671	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2672	14487 844-2672	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2673	14487 844-2673	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 844-2674	14487 844-2674	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14487 847-6529	14487 847-6529	Data Protection Appliances	Keep Your Component For Enterprise	\$25,474	Each	10%	\$22,926	Other	F1
14487 847-6530	14487 847-6530	Data Protection Appliances	Keep Your Component For Enterprise	\$25,474	Each	10%	\$22,926	Other	F1
14487 926-0476	14487 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14488 838-2826	14488 838-2826	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1
14488 838-2827	14488 838-2827	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1
14488 838-2828	14488 838-2828	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14488 838-2829	14488 838-2829	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14488 838-4803	14488 838-4803	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14488 838-4804	14488 838-4804	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14488 838-4805	14488 838-4805	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14488 838-4806	14488 838-4806	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14488 838-4807	14488 838-4807	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14488 838-4808	14488 838-4808	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1
14488 838-4809	14488 838-4809	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	Product Category (If applicable)
				Base price from Source Price	UoM		Calculated Column L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	use drop-down		
14488 838-4810	14488 838-4810	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14488 838-4811	14488 838-4811	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14488 838-4812	14488 838-4812	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14488 838-4813	14488 838-4813	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14488 838-4814	14488 838-4814	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14488 838-4815	14488 838-4815	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4816	14488 838-4816	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4817	14488 838-4817	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4818	14488 838-4818	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4819	14488 838-4819	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4820	14488 838-4820	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4821	14488 838-4821	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4822	14488 838-4822	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4823	14488 838-4823	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4824	14488 838-4824	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4825	14488 838-4825	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4826	14488 838-4826	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software	\$0	Each	10%	\$0	Other	F1	
14488 838-4875	14488 838-4875	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14488 838-4876	14488 838-4876	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14488 838-4877	14488 838-4877	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14488 838-4878	14488 838-4878	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14488 838-4887	14488 838-4887	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14488 838-4888	14488 838-4888	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14488 838-4889	14488 838-4889	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14488 838-4890	14488 838-4890	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14488 838-4911	14488 838-4911	Data Protection Appliances	ProSupport Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14488 838-4912	14488 838-4912	Data Protection Appliances	ProSupport Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14488 838-4913	14488 838-4913	Data Protection Appliances	ProSupport Plus Next Business Day ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14488 838-4914	14488 838-4914	Data Protection Appliances	ProSupport Plus Mission Critical ENV CONFIG Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14488 838-4923	14488 838-4923	Data Protection Appliances	ProSupport Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14488 838-4924	14488 838-4924	Data Protection Appliances	ProSupport Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14488 838-4925	14488 838-4925	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14488 838-4926	14488 838-4926	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Pack 60TB Raw Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14488 838-5207	14488 838-5207	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$202,105	Each	10%	\$181,895	Other	F1	
14488 838-5208	14488 838-5208	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$202,105	Each	10%	\$181,895	Other	F1	
14488 838-5209	14488 838-5209	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$303,158	Each	10%	\$272,842	Other	F1	
14488 838-5210	14488 838-5210	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$303,158	Each	10%	\$272,842	Other	F1	
14488 838-5211	14488 838-5211	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$227,368	Each	10%	\$204,632	Other	F1	
14488 838-5212	14488 838-5212	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$227,368	Each	10%	\$204,632	Other	F1	
14488 838-5213	14488 838-5213	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$341,053	Each	10%	\$306,947	Other	F1	
14488 838-5214	14488 838-5214	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$341,053	Each	10%	\$306,947	Other	F1	
14488 838-5215	14488 838-5215	Data Protection Appliances	Keep Your Hard Drive	\$41,053	Each	10%	\$36,947	Other	F1	
14488 838-5216	14488 838-5216	Data Protection Appliances	Keep Your Hard Drive	\$41,053	Each	10%	\$36,947	Other	F1	
14488 838-5227	14488 838-5227	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$176,842	Each	10%	\$159,158	Other	F1	
14488 838-5228	14488 838-5228	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$176,842	Each	10%	\$159,158	Other	F1	
14488 838-5229	14488 838-5229	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$265,263	Each	10%	\$238,737	Other	F1	
14488 838-5230	14488 838-5230	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$265,263	Each	10%	\$238,737	Other	F1	
14488 838-5241	14488 838-5241	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$214,737	Each	10%	\$193,263	Other	F1	
14488 838-5242	14488 838-5242	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$214,737	Each	10%	\$193,263	Other	F1	
14488 838-5243	14488 838-5243	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$322,105	Each	10%	\$289,895	Other	F1	
14488 838-5244	14488 838-5244	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$322,105	Each	10%	\$289,895	Other	F1	
14488 841-5119	14488 841-5119	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$64	Each	10%	\$58	Other	F1	
14488 841-5120	14488 841-5120	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$128	Each	10%	\$115	Other	F1	
14488 841-5121	14488 841-5121	Data Protection Appliances	3 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$192	Each	10%	\$173	Other	F1	
14488 841-5122	14488 841-5122	Data Protection Appliances	4 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$256	Each	10%	\$230	Other	F1	
14488 841-5123	14488 841-5123	Data Protection Appliances	5 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1	
14488 841-5124	14488 841-5124	Data Protection Appliances	6 Years ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$384	Each	10%	\$346	Other	F1	
14488 841-5125	14488 841-5125	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$72	Each	10%	\$65	Other	F1	
14488 841-5126	14488 841-5126	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$144	Each	10%	\$130	Other	F1	
14488 841-5127	14488 841-5127	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$216	Each	10%	\$194	Other	F1	
14488 841-5128	14488 841-5128	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$288	Each	10%	\$259	Other	F1	
14488 841-5129	14488 841-5129	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$360	Each	10%	\$324	Other	F1	
14488 841-5130	14488 841-5130	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$432	Each	10%	\$389	Other	F1	
14488 841-5131	14488 841-5131	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$76	Each	10%	\$68	Other	F1	
14488 841-5132	14488 841-5132	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$152	Each	10%	\$137	Other	F1	
14488 841-5133	14488 841-5133	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$228	Each	10%	\$205	Other	F1	
14488 841-5134	14488 841-5134	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$304	Each	10%	\$274	Other	F1	
14488 841-5135	14488 841-5135	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$380	Each	10%	\$342	Other	F1	
14488 841-5136	14488 841-5136	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support-	\$456	Each	10%	\$410	Other	F1	
14488 841-5137	14488 841-5137	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$80	Each	10%	\$72	Other	F1	
14488 841-5138	14488 841-5138	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$160	Each	10%	\$144	Other	F1	
14488 841-5139	14488 841-5139	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$240	Each	10%	\$216	Other	F1	
14488 841-5140	14488 841-5140	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$320	Each	10%	\$288	Other	F1	
14488 841-5141	14488 841-5141	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$400	Each	10%	\$360	Other	F1	
14488 841-5142	14488 841-5142	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support-	\$480	Each	10%	\$432	Other	F1	
14488 841-5143	14488 841-5143	Data Protection Appliances	1 Year ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$128	Each	10%	\$115	Other	F1	
14488 841-5144	14488 841-5144	Data Protection Appliances	2 Years ProSupport Next Business Day IDPA5K-8K CloudDR Essentials 1TB Software	\$256	Each	10%	\$230	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14488 841-5145	14488 841-5145	Data Protection Appliances	3 Years ProSupport Next Business Day/IDPA5K-8K CloudDR Essentials 1TB Software	\$384	Each	10%	\$346	Other	F1
14488 841-5146	14488 841-5146	Data Protection Appliances	4 Years ProSupport Next Business Day/IDPA5K-8K CloudDR Essentials 1TB Software	\$512	Each	10%	\$461	Other	F1
14488 841-5147	14488 841-5147	Data Protection Appliances	5 Years ProSupport Next Business Day/IDPA5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14488 841-5148	14488 841-5148	Data Protection Appliances	6 Years ProSupport Next Business Day/IDPA5K-8K CloudDR Essentials 1TB Software	\$768	Each	10%	\$691	Other	F1
14488 841-5149	14488 841-5149	Data Protection Appliances	1 Year ProSupport Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$144	Each	10%	\$130	Other	F1
14488 841-5150	14488 841-5150	Data Protection Appliances	2 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$288	Each	10%	\$259	Other	F1
14488 841-5151	14488 841-5151	Data Protection Appliances	3 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$432	Each	10%	\$389	Other	F1
14488 841-5152	14488 841-5152	Data Protection Appliances	4 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$576	Each	10%	\$518	Other	F1
14488 841-5153	14488 841-5153	Data Protection Appliances	5 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$720	Each	10%	\$648	Other	F1
14488 841-5154	14488 841-5154	Data Protection Appliances	6 Years ProSupport Mission Critical IDPA5K-8K CloudDR Essentials 1TB Software	\$864	Each	10%	\$778	Other	F1
14488 841-5155	14488 841-5155	Data Protection Appliances	1 Year ProSupport Plus Next Business Day IDPA 5K-8K CloudDR Essentials 1TB	\$152	Each	10%	\$137	Other	F1
14488 841-5156	14488 841-5156	Data Protection Appliances	2 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$304	Each	10%	\$274	Other	F1
14488 841-5157	14488 841-5157	Data Protection Appliances	3 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$456	Each	10%	\$410	Other	F1
14488 841-5158	14488 841-5158	Data Protection Appliances	4 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$608	Each	10%	\$547	Other	F1
14488 841-5159	14488 841-5159	Data Protection Appliances	5 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$760	Each	10%	\$684	Other	F1
14488 841-5160	14488 841-5160	Data Protection Appliances	6 Years ProSupport Plus Next Business Day IDPA5K-8K CloudDR Essentials 1TB	\$912	Each	10%	\$821	Other	F1
14488 841-5161	14488 841-5161	Data Protection Appliances	1 Year ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software	\$160	Each	10%	\$144	Other	F1
14488 841-5162	14488 841-5162	Data Protection Appliances	2 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$320	Each	10%	\$288	Other	F1
14488 841-5163	14488 841-5163	Data Protection Appliances	3 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$480	Each	10%	\$432	Other	F1
14488 841-5164	14488 841-5164	Data Protection Appliances	4 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$640	Each	10%	\$576	Other	F1
14488 841-5165	14488 841-5165	Data Protection Appliances	5 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$800	Each	10%	\$720	Other	F1
14488 841-5166	14488 841-5166	Data Protection Appliances	6 Years ProSupport Plus Mission Critical IDPA 5K-8K CloudDR Essentials 1TB Software	\$960	Each	10%	\$864	Other	F1
14488 841-5215	14488 841-5215	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 841-5216	14488 841-5216	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 841-5217	14488 841-5217	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 841-5218	14488 841-5218	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 841-5219	14488 841-5219	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14488 841-5220	14488 841-5220	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14488 841-5221	14488 841-5221	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14488 841-5222	14488 841-5222	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14488 841-5231	14488 841-5231	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 841-5232	14488 841-5232	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 841-5233	14488 841-5233	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 841-5234	14488 841-5234	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud Tier Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 841-5235	14488 841-5235	Data Protection Appliances	ProSupport Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14488 841-5236	14488 841-5236	Data Protection Appliances	ProSupport Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14488 841-5237	14488 841-5237	Data Protection Appliances	ProSupport Plus Next Business Day IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14488 841-5238	14488 841-5238	Data Protection Appliances	ProSupport Plus Mission Critical IDPA 5K-8K Cloud DR Essentials 1TB Software Spt	\$0	Each	10%	\$0	Other	F1
14488 844-2519	14488 844-2519	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14488 844-2520	14488 844-2520	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2521	14488 844-2521	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2522	14488 844-2522	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2523	14488 844-2523	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2524	14488 844-2524	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2525	14488 844-2525	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14488 844-2526	14488 844-2526	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14488 844-2527	14488 844-2527	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14488 844-2528	14488 844-2528	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14488 844-2529	14488 844-2529	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14488 844-2530	14488 844-2530	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14488 844-2531	14488 844-2531	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2532	14488 844-2532	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2533	14488 844-2533	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2534	14488 844-2534	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2535	14488 844-2535	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2536	14488 844-2536	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2537	14488 844-2537	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2538	14488 844-2538	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2539	14488 844-2539	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2540	14488 844-2540	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2541	14488 844-2541	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2542	14488 844-2542	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2615	14488 844-2615	Data Protection Appliances	1 Year ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2616	14488 844-2616	Data Protection Appliances	2 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2617	14488 844-2617	Data Protection Appliances	3 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2618	14488 844-2618	Data Protection Appliances	4 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2619	14488 844-2619	Data Protection Appliances	5 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2620	14488 844-2620	Data Protection Appliances	6 Years ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2621	14488 844-2621	Data Protection Appliances	1 Year ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2622	14488 844-2622	Data Protection Appliances	2 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2623	14488 844-2623	Data Protection Appliances	3 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2624	14488 844-2624	Data Protection Appliances	4 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2625	14488 844-2625	Data Protection Appliances	5 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2626	14488 844-2626	Data Protection Appliances	6 Years ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2627	14488 844-2627	Data Protection Appliances	1 Year ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2628	14488 844-2628	Data Protection Appliances	2 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2629	14488 844-2629	Data Protection Appliances	3 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
14488 844-2630	14488 844-2630	Data Protection Appliances	4 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2631	14488 844-2631	Data Protection Appliances	5 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2632	14488 844-2632	Data Protection Appliances	6 Years ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2633	14488 844-2633	Data Protection Appliances	1 Year ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support-	\$0	Each	10%	\$0	Other	F1
14488 844-2634	14488 844-2634	Data Protection Appliances	2 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2635	14488 844-2635	Data Protection Appliances	3 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2636	14488 844-2636	Data Protection Appliances	4 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2637	14488 844-2637	Data Protection Appliances	5 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2638	14488 844-2638	Data Protection Appliances	6 Years ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software	\$0	Each	10%	\$0	Other	F1
14488 844-2647	14488 844-2647	Data Protection Appliances	ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2648	14488 844-2648	Data Protection Appliances	ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2649	14488 844-2649	Data Protection Appliances	ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14488 844-2650	14488 844-2650	Data Protection Appliances	ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14488 844-2651	14488 844-2651	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2652	14488 844-2652	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2653	14488 844-2653	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2654	14488 844-2654	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2667	14488 844-2667	Data Protection Appliances	ProSupport Next Business Day CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2668	14488 844-2668	Data Protection Appliances	ProSupport Mission Critical CTRL FS RAW 800GB 0.8TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2669	14488 844-2669	Data Protection Appliances	ProSupport Plus Next Business Day CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14488 844-2670	14488 844-2670	Data Protection Appliances	ProSupport Plus Mission Critical CTRL FS RAW 800GB 0.8TB Software Support	\$0	Each	10%	\$0	Other	F1
14488 844-2671	14488 844-2671	Data Protection Appliances	ProSupport Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2672	14488 844-2672	Data Protection Appliances	ProSupport Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2673	14488 844-2673	Data Protection Appliances	ProSupport Plus Next Business Day Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 844-2674	14488 844-2674	Data Protection Appliances	ProSupport Plus Mission Critical Capacity Enablers Software Support Contract	\$0	Each	10%	\$0	Other	F1
14488 926-0476	14488 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14491 838-2826	14491 838-2826	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1
14491 838-2827	14491 838-2827	Data Protection Appliances	Dell On Site Diagnosis Service Next Business Day	\$190	Each	10%	\$171	Other	F1
14491 838-2828	14491 838-2828	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14491 838-2829	14491 838-2829	Data Protection Appliances	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14491 838-4998	14491 838-4998	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$896	Each	10%	\$806	Other	F1
14491 838-4999	14491 838-4999	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$896	Each	10%	\$806	Other	F1
14491 838-5000	14491 838-5000	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$1,344	Each	10%	\$1,210	Other	F1
14491 838-5001	14491 838-5001	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$1,344	Each	10%	\$1,210	Other	F1
14491 838-5002	14491 838-5002	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,008	Each	10%	\$907	Other	F1
14491 838-5003	14491 838-5003	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,008	Each	10%	\$907	Other	F1
14491 838-5004	14491 838-5004	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$1,512	Each	10%	\$1,361	Other	F1
14491 838-5005	14491 838-5005	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$1,512	Each	10%	\$1,361	Other	F1
14491 838-5006	14491 838-5006	Data Protection Appliances	Keep Your Hard Drive	\$182	Each	10%	\$164	Other	F1
14491 838-5007	14491 838-5007	Data Protection Appliances	Keep Your Hard Drive	\$182	Each	10%	\$164	Other	F1
14491 838-5018	14491 838-5018	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$784	Each	10%	\$706	Other	F1
14491 838-5019	14491 838-5019	Data Protection Appliances	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$784	Each	10%	\$706	Other	F1
14491 838-5020	14491 838-5020	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$1,176	Each	10%	\$1,058	Other	F1
14491 838-5021	14491 838-5021	Data Protection Appliances	ProSupport 7x24 HW-SW Technical Support and Assistance	\$1,176	Each	10%	\$1,058	Other	F1
14491 838-5032	14491 838-5032	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$952	Each	10%	\$857	Other	F1
14491 838-5033	14491 838-5033	Data Protection Appliances	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$952	Each	10%	\$857	Other	F1
14491 838-5034	14491 838-5034	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$1,428	Each	10%	\$1,285	Other	F1
14491 838-5035	14491 838-5035	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$1,428	Each	10%	\$1,285	Other	F1
14491 844-0726	14491 844-0726	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
14491 844-0727	14491 844-0727	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$2,000	Each	10%	\$1,800	Other	F1
14491 844-5051	14491 844-5051	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$182	Each	10%	\$164	Other	F1
14491 844-5052	14491 844-5052	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$182	Each	10%	\$164	Other	F1
14491 847-6553	14491 847-6553	Data Protection Appliances	Keep Your Component For Enterprise	\$308	Each	10%	\$277	Other	F1
14491 847-6554	14491 847-6554	Data Protection Appliances	Keep Your Component For Enterprise	\$308	Each	10%	\$277	Other	F1
14491 926-0476	14491 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14435 834-6872	14435 834-6872	Data Protection Appliances	Keep Your Components Hybrid	\$4,758	Each	10%	\$4,282	Other	F1
14435 834-6873	14435 834-6873	Data Protection Appliances	Keep Your Components Hybrid	\$4,758	Each	10%	\$4,282	Other	F1
14435 834-6879	14435 834-6879	Data Protection Appliances	Keep Your Hard Drive Hybrid	\$3,965	Each	10%	\$3,569	Other	F1
14435 834-6880	14435 834-6880	Data Protection Appliances	Keep Your Hard Drive Hybrid	\$3,965	Each	10%	\$3,569	Other	F1
14435 834-6891	14435 834-6891	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6892	14435 834-6892	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6898	14435 834-6898	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6899	14435 834-6899	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6905	14435 834-6905	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14435 834-6906	14435 834-6906	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14435 834-6912	14435 834-6912	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6913	14435 834-6913	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6919	14435 834-6919	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6920	14435 834-6920	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6926	14435 834-6926	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6927	14435 834-6927	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6933	14435 834-6933	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14435 834-6934	14435 834-6934	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14435 834-6940	14435 834-6940	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6941	14435 834-6941	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid	\$0	Each	10%	\$0	Other	F1
14435 834-6944	14435 834-6944	Data Protection Appliances	Keep Your Components All Flash	\$4,758	Each	10%	\$4,282	Other	F1
14435 834-6945	14435 834-6945	Data Protection Appliances	Keep Your Components All Flash	\$4,758	Each	10%	\$4,282	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14435 834-6951	14435 834-6951	Data Protection Appliances	Keep Your Hard Drive All Flash	\$3,965	Each	10%	\$3,569	Other	F1
14435 834-6952	14435 834-6952	Data Protection Appliances	Keep Your Hard Drive All Flash	\$3,965	Each	10%	\$3,569	Other	F1
14435 834-6963	14435 834-6963	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-6964	14435 834-6964	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-6970	14435 834-6970	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-6971	14435 834-6971	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-6977	14435 834-6977	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch All	\$0	Each	10%	\$0	Other	F1
14435 834-6978	14435 834-6978	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch All	\$0	Each	10%	\$0	Other	F1
14435 834-6983	14435 834-6983	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-6984	14435 834-6984	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-6990	14435 834-6990	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-6991	14435 834-6991	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-6997	14435 834-6997	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-6998	14435 834-6998	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-7004	14435 834-7004	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14435 834-7005	14435 834-7005	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14435 834-7011	14435 834-7011	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash	\$0	Each	10%	\$0	Other	F1
14435 834-7012	14435 834-7012	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash	\$0	Each	10%	\$0	Other	F1
14435 837-1754	14435 837-1754	Data Protection Appliances	1 Year ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1755	14435 837-1755	Data Protection Appliances	2 Years ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1756	14435 837-1756	Data Protection Appliances	3 Years ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1757	14435 837-1757	Data Protection Appliances	4 Years ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1758	14435 837-1758	Data Protection Appliances	5 Years ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1759	14435 837-1759	Data Protection Appliances	6 Years ProSupport Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1760	14435 837-1760	Data Protection Appliances	1 Year ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1761	14435 837-1761	Data Protection Appliances	2 Years ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1762	14435 837-1762	Data Protection Appliances	3 Years ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1763	14435 837-1763	Data Protection Appliances	4 Years ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1764	14435 837-1764	Data Protection Appliances	5 Years ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1765	14435 837-1765	Data Protection Appliances	6 Years ProSupport Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1766	14435 837-1766	Data Protection Appliances	1 Year ProSupport Plus Next Business Day Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1767	14435 837-1767	Data Protection Appliances	2 Years ProSupport Plus Next Business Day Capacity OS Software Support-	\$0	Each	10%	\$0	Other	F1
14435 837-1768	14435 837-1768	Data Protection Appliances	3 Years ProSupport Plus Next Business Day Capacity OS Software Support-	\$0	Each	10%	\$0	Other	F1
14435 837-1769	14435 837-1769	Data Protection Appliances	4 Years ProSupport Plus Next Business Day Capacity OS Software Support-	\$0	Each	10%	\$0	Other	F1
14435 837-1770	14435 837-1770	Data Protection Appliances	5 Years ProSupport Plus Next Business Day Capacity OS Software Support-	\$0	Each	10%	\$0	Other	F1
14435 837-1771	14435 837-1771	Data Protection Appliances	6 Years ProSupport Plus Next Business Day Capacity OS Software Support-	\$0	Each	10%	\$0	Other	F1
14435 837-1772	14435 837-1772	Data Protection Appliances	1 Year ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1773	14435 837-1773	Data Protection Appliances	2 Years ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1774	14435 837-1774	Data Protection Appliances	3 Years ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1775	14435 837-1775	Data Protection Appliances	4 Years ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1776	14435 837-1776	Data Protection Appliances	5 Years ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1777	14435 837-1777	Data Protection Appliances	6 Years ProSupport Plus Mission Critical Capacity OS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14435 837-1778	14435 837-1778	Data Protection Appliances	ProSupport Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14435 837-1779	14435 837-1779	Data Protection Appliances	ProSupport Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14435 837-1780	14435 837-1780	Data Protection Appliances	ProSupport Plus Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14435 837-1781	14435 837-1781	Data Protection Appliances	ProSupport Plus Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14435 837-1782	14435 837-1782	Data Protection Appliances	ProSupport Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14435 837-1783	14435 837-1783	Data Protection Appliances	ProSupport Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14435 837-1784	14435 837-1784	Data Protection Appliances	ProSupport Plus Next Business Day Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14435 837-1785	14435 837-1785	Data Protection Appliances	ProSupport Plus Mission Critical Capacity OS Software Support Contract	\$0	Each	10%	\$0	Other	F1
14435 844-0646	14435 844-0646	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$3,965	Each	10%	\$3,569	Other	F1
14435 844-0647	14435 844-0647	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$3,965	Each	10%	\$3,569	Other	F1
14435 844-0656	14435 844-0656	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$3,965	Each	10%	\$3,569	Other	F1
14435 844-0657	14435 844-0657	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$3,965	Each	10%	\$3,569	Other	F1
14435 926-0476	14435 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14279 834-7016	14279 834-7016	Data Protection Appliances	Keep Your Components	\$0	Each	10%	\$0	Other	F1
14279 834-7017	14279 834-7017	Data Protection Appliances	Keep Your Components	\$0	Each	10%	\$0	Other	F1
14279 834-7023	14279 834-7023	Data Protection Appliances	Keep Your Hard Drive	\$0	Each	10%	\$0	Other	F1
14279 834-7024	14279 834-7024	Data Protection Appliances	Keep Your Hard Drive	\$0	Each	10%	\$0	Other	F1
14279 834-7035	14279 834-7035	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
14279 834-7036	14279 834-7036	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
14279 834-7042	14279 834-7042	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14279 834-7043	14279 834-7043	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14279 834-7049	14279 834-7049	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14279 834-7050	14279 834-7050	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14279 834-7056	14279 834-7056	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14279 834-7057	14279 834-7057	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14279 834-7063	14279 834-7063	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
14279 834-7064	14279 834-7064	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
14279 834-7070	14279 834-7070	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14279 834-7071	14279 834-7071	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14279 834-7077	14279 834-7077	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14279 834-7078	14279 834-7078	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14279 834-7084	14279 834-7084	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14279 834-7085	14279 834-7085	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14279 837-1746	14279 837-1746	Data Protection Appliances	ProSupport Next Business Day Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14279 837-1747	14279 837-1747	Data Protection Appliances	ProSupport Mission Critical Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	\$0			ALJP Proposed Price/UoM (Calculated)	use drop-down	
14279 837-1748	14279 837-1748	Data Protection Appliances	ProSupport Plus Next Business Day Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14279 837-1749	14279 837-1749	Data Protection Appliances	ProSupport Plus Mission Critical Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14279 837-1750	14279 837-1750	Data Protection Appliances	ProSupport Next Business Day Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14279 837-1751	14279 837-1751	Data Protection Appliances	ProSupport Mission Critical Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14279 837-1752	14279 837-1752	Data Protection Appliances	ProSupport Plus Next Business Day Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14279 837-1753	14279 837-1753	Data Protection Appliances	ProSupport Plus Mission Critical Operating Software, Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14279 844-0806	14279 844-0806	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$0	Each	10%	\$0	Other	F1	
14279 844-0807	14279 844-0807	Data Protection Appliances	Keep your Hard Drive For Enterprise	\$0	Each	10%	\$0	Other	F1	
14279 926-0476	14279 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14278 834-7088	14278 834-7088	Data Protection Appliances	Keep Your Components Hybrid	\$9,516	Each	10%	\$8,564	Other	F1	
14278 834-7089	14278 834-7089	Data Protection Appliances	Keep Your Components Hybrid	\$9,516	Each	10%	\$8,564	Other	F1	
14278 834-7100	14278 834-7100	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid	\$24,942	Each	10%	\$22,448	Other	F1	
14278 834-7101	14278 834-7101	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis Hybrid	\$24,942	Each	10%	\$22,448	Other	F1	
14278 834-7107	14278 834-7107	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid	\$37,414	Each	10%	\$33,672	Other	F1	
14278 834-7108	14278 834-7108	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance Hybrid	\$37,414	Each	10%	\$33,672	Other	F1	
14278 834-7114	14278 834-7114	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$28,506	Each	10%	\$25,655	Other	F1	
14278 834-7115	14278 834-7115	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$28,506	Each	10%	\$25,655	Other	F1	
14278 834-7121	14278 834-7121	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid	\$42,758	Each	10%	\$38,483	Other	F1	
14278 834-7122	14278 834-7122	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid	\$42,758	Each	10%	\$38,483	Other	F1	
14278 834-7128	14278 834-7128	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid	\$30,287	Each	10%	\$27,258	Other	F1	
14278 834-7129	14278 834-7129	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis Hybrid	\$30,287	Each	10%	\$27,258	Other	F1	
14278 834-7135	14278 834-7135	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid	\$45,431	Each	10%	\$40,888	Other	F1	
14278 834-7136	14278 834-7136	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance Hybrid	\$45,431	Each	10%	\$40,888	Other	F1	
14278 834-7142	14278 834-7142	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$32,069	Each	10%	\$28,862	Other	F1	
14278 834-7143	14278 834-7143	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$32,069	Each	10%	\$28,862	Other	F1	
14278 834-7149	14278 834-7149	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid	\$48,103	Each	10%	\$43,293	Other	F1	
14278 834-7150	14278 834-7150	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance Hybrid	\$48,103	Each	10%	\$43,293	Other	F1	
14278 834-7153	14278 834-7153	Data Protection Appliances	Keep Your Components All Flash	\$9,516	Each	10%	\$8,564	Other	F1	
14278 834-7154	14278 834-7154	Data Protection Appliances	Keep Your Components All Flash	\$9,516	Each	10%	\$8,564	Other	F1	
14278 834-7165	14278 834-7165	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash	\$55,504	Each	10%	\$49,954	Other	F1	
14278 834-7166	14278 834-7166	Data Protection Appliances	ProSupport Next Business Day On-Site Service After Problem Diagnosis All Flash	\$55,504	Each	10%	\$49,954	Other	F1	
14278 834-7172	14278 834-7172	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash	\$83,256	Each	10%	\$74,931	Other	F1	
14278 834-7173	14278 834-7173	Data Protection Appliances	ProSupport 7x24 HW-SW Tech Support and Assistance All Flash	\$83,256	Each	10%	\$74,931	Other	F1	
14278 834-7179	14278 834-7179	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch All	\$63,433	Each	10%	\$57,090	Other	F1	
14278 834-7180	14278 834-7180	Data Protection Appliances	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch All	\$63,433	Each	10%	\$57,090	Other	F1	
14278 834-7186	14278 834-7186	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash	\$95,150	Each	10%	\$85,635	Other	F1	
14278 834-7187	14278 834-7187	Data Protection Appliances	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash	\$95,150	Each	10%	\$85,635	Other	F1	
14278 834-7193	14278 834-7193	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash	\$67,398	Each	10%	\$60,658	Other	F1	
14278 834-7194	14278 834-7194	Data Protection Appliances	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis All Flash	\$67,398	Each	10%	\$60,658	Other	F1	
14278 834-7200	14278 834-7200	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash	\$101,097	Each	10%	\$90,987	Other	F1	
14278 834-7201	14278 834-7201	Data Protection Appliances	ProSupport Plus 7x24 HW-SW Tech Support and Assistance All Flash	\$101,097	Each	10%	\$90,987	Other	F1	
14278 834-7207	14278 834-7207	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$71,363	Each	10%	\$64,226	Other	F1	
14278 834-7208	14278 834-7208	Data Protection Appliances	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$71,363	Each	10%	\$64,226	Other	F1	
14278 834-7214	14278 834-7214	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash	\$107,044	Each	10%	\$96,339	Other	F1	
14278 834-7215	14278 834-7215	Data Protection Appliances	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance All Flash	\$107,044	Each	10%	\$96,339	Other	F1	
14278 837-1666	14278 837-1666	Data Protection Appliances	ProSupport Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1667	14278 837-1667	Data Protection Appliances	ProSupport Mission Critical X400 Base Hybrid Capacity Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14278 837-1668	14278 837-1668	Data Protection Appliances	ProSupport Plus Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1669	14278 837-1669	Data Protection Appliances	ProSupport Plus Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1670	14278 837-1670	Data Protection Appliances	ProSupport Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1671	14278 837-1671	Data Protection Appliances	ProSupport Mission Critical X400 Base Hybrid Capacity Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14278 837-1672	14278 837-1672	Data Protection Appliances	ProSupport Plus Next Business Day X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1673	14278 837-1673	Data Protection Appliances	ProSupport Plus Mission Critical X400 Base Hybrid Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1674	14278 837-1674	Data Protection Appliances	ProSupport Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1675	14278 837-1675	Data Protection Appliances	ProSupport Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1676	14278 837-1676	Data Protection Appliances	ProSupport Plus Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1677	14278 837-1677	Data Protection Appliances	ProSupport Plus Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1678	14278 837-1678	Data Protection Appliances	ProSupport Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1679	14278 837-1679	Data Protection Appliances	ProSupport Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1680	14278 837-1680	Data Protection Appliances	ProSupport Plus Next Business Day X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1681	14278 837-1681	Data Protection Appliances	ProSupport Plus Mission Critical X400 Base All-Flash Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14278 837-1682	14278 837-1682	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$14,030	Each	10%	\$12,627	Other	F1	
14278 837-1683	14278 837-1683	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$28,060	Each	10%	\$25,254	Other	F1	
14278 837-1684	14278 837-1684	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$42,090	Each	10%	\$37,881	Other	F1	
14278 837-1685	14278 837-1685	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$56,120	Each	10%	\$50,508	Other	F1	
14278 837-1686	14278 837-1686	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$70,151	Each	10%	\$63,135	Other	F1	
14278 837-1687	14278 837-1687	Data Protection Appliances	6 Years ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software	\$84,181	Each	10%	\$75,763	Other	F1	
14278 837-1688	14278 837-1688	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$16,034	Each	10%	\$14,431	Other	F1	
14278 837-1689	14278 837-1689	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$32,069	Each	10%	\$28,862	Other	F1	
14278 837-1690	14278 837-1690	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$48,103	Each	10%	\$43,293	Other	F1	
14278 837-1691	14278 837-1691	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$64,138	Each	10%	\$57,724	Other	F1	
14278 837-1692	14278 837-1692	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$80,172	Each	10%	\$72,155	Other	F1	
14278 837-1693	14278 837-1693	Data Protection Appliances	6 Years ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software	\$96,206	Each	10%	\$86,586	Other	F1	
14278 837-1694	14278 837-1694	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$17,037	Each	10%	\$15,333	Other	F1	
14278 837-1695	14278 837-1695	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$34,073	Each	10%	\$30,666	Other	F1	
14278 837-1696	14278 837-1696	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$51,110	Each	10%	\$45,999	Other	F1	
14278 837-1697	14278 837-1697	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$68,146	Each	10%	\$61,332	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB
Proposing Company Name	EMC CORPORATION	PRODUCT LINE
Proposal Contact's AIM Username	Pam.Kunhart@emc.com	PROPOSAL Submission

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) use drop-down	
14278 837-1698	14278 837-1698	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$85,183	Each	10%	\$76,665	Other	F1
14278 837-1699	14278 837-1699	Data Protection Appliances	6 Years ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB	\$102,219	Each	10%	\$91,997	Other	F1
14278 837-1700	14278 837-1700	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$18,039	Each	10%	\$16,235	Other	F1
14278 837-1701	14278 837-1701	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$36,077	Each	10%	\$32,470	Other	F1
14278 837-1702	14278 837-1702	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$54,116	Each	10%	\$48,705	Other	F1
14278 837-1703	14278 837-1703	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$72,155	Each	10%	\$64,939	Other	F1
14278 837-1704	14278 837-1704	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$90,194	Each	10%	\$81,174	Other	F1
14278 837-1705	14278 837-1705	Data Protection Appliances	6 Years ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST-	\$108,232	Each	10%	\$97,409	Other	F1
14278 837-1706	14278 837-1706	Data Protection Appliances	ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14278 837-1707	14278 837-1707	Data Protection Appliances	ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14278 837-1708	14278 837-1708	Data Protection Appliances	ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14278 837-1709	14278 837-1709	Data Protection Appliances	ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14278 837-1710	14278 837-1710	Data Protection Appliances	ProSupport Next Business Day X400 Hybrid Expansion Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14278 837-1711	14278 837-1711	Data Protection Appliances	ProSupport Mission Critical X400 Hybrid Expansion Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14278 837-1712	14278 837-1712	Data Protection Appliances	ProSupport Plus Next Business Day X400 Hybrid Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14278 837-1713	14278 837-1713	Data Protection Appliances	ProSupport Plus Mission Critical X400 Hybrid Expansion Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14278 837-1714	14278 837-1714	Data Protection Appliances	1 Year ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$31,221	Each	10%	\$28,099	Other	F1
14278 837-1715	14278 837-1715	Data Protection Appliances	2 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$62,442	Each	10%	\$56,198	Other	F1
14278 837-1716	14278 837-1716	Data Protection Appliances	3 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$93,663	Each	10%	\$84,297	Other	F1
14278 837-1717	14278 837-1717	Data Protection Appliances	4 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$124,884	Each	10%	\$112,396	Other	F1
14278 837-1718	14278 837-1718	Data Protection Appliances	5 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$156,106	Each	10%	\$140,495	Other	F1
14278 837-1719	14278 837-1719	Data Protection Appliances	6 Years ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST-	\$187,327	Each	10%	\$168,594	Other	F1
14278 837-1720	14278 837-1720	Data Protection Appliances	1 Year ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$35,681	Each	10%	\$32,113	Other	F1
14278 837-1721	14278 837-1721	Data Protection Appliances	2 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$71,363	Each	10%	\$64,226	Other	F1
14278 837-1722	14278 837-1722	Data Protection Appliances	3 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$107,044	Each	10%	\$96,339	Other	F1
14278 837-1723	14278 837-1723	Data Protection Appliances	4 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$142,725	Each	10%	\$128,453	Other	F1
14278 837-1724	14278 837-1724	Data Protection Appliances	5 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$178,406	Each	10%	\$160,566	Other	F1
14278 837-1725	14278 837-1725	Data Protection Appliances	6 Years ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$214,088	Each	10%	\$192,679	Other	F1
14278 837-1726	14278 837-1726	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$37,911	Each	10%	\$34,120	Other	F1
14278 837-1727	14278 837-1727	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$75,823	Each	10%	\$68,240	Other	F1
14278 837-1728	14278 837-1728	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$113,734	Each	10%	\$102,361	Other	F1
14278 837-1729	14278 837-1729	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$151,645	Each	10%	\$136,481	Other	F1
14278 837-1730	14278 837-1730	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$189,557	Each	10%	\$170,601	Other	F1
14278 837-1731	14278 837-1731	Data Protection Appliances	6 Years ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB	\$227,468	Each	10%	\$204,721	Other	F1
14278 837-1732	14278 837-1732	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$40,141	Each	10%	\$36,127	Other	F1
14278 837-1733	14278 837-1733	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$80,283	Each	10%	\$72,255	Other	F1
14278 837-1734	14278 837-1734	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$120,424	Each	10%	\$108,382	Other	F1
14278 837-1735	14278 837-1735	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$160,566	Each	10%	\$144,509	Other	F1
14278 837-1736	14278 837-1736	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$200,707	Each	10%	\$180,636	Other	F1
14278 837-1737	14278 837-1737	Data Protection Appliances	6 Years ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST-	\$240,849	Each	10%	\$216,764	Other	F1
14278 837-1738	14278 837-1738	Data Protection Appliances	ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14278 837-1739	14278 837-1739	Data Protection Appliances	ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14278 837-1740	14278 837-1740	Data Protection Appliances	ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14278 837-1741	14278 837-1741	Data Protection Appliances	ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14278 837-1742	14278 837-1742	Data Protection Appliances	ProSupport Next Business Day X400 All-Flash Expansion Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14278 837-1743	14278 837-1743	Data Protection Appliances	ProSupport Mission Critical X400 All-Flash Expansion Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14278 837-1744	14278 837-1744	Data Protection Appliances	ProSupport Plus Next Business Day X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14278 837-1745	14278 837-1745	Data Protection Appliances	ProSupport Plus Mission Critical X400 All-Flash Expansion Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14278 926-0476	14278 926-0476	Data Protection Appliances	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14437 837-1858	14437 837-1858	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$14,030	Each	10%	\$12,627	Other	F1
14437 837-1859	14437 837-1859	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$28,060	Each	10%	\$25,254	Other	F1
14437 837-1860	14437 837-1860	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$42,090	Each	10%	\$37,881	Other	F1
14437 837-1861	14437 837-1861	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$56,120	Each	10%	\$50,508	Other	F1
14437 837-1862	14437 837-1862	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$70,151	Each	10%	\$63,135	Other	F1
14437 837-1863	14437 837-1863	Data Protection Appliances	6 Years ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software	\$84,181	Each	10%	\$75,763	Other	F1
14437 837-1864	14437 837-1864	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$16,034	Each	10%	\$14,431	Other	F1
14437 837-1865	14437 837-1865	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$32,069	Each	10%	\$28,862	Other	F1
14437 837-1866	14437 837-1866	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$48,103	Each	10%	\$43,293	Other	F1
14437 837-1867	14437 837-1867	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$64,138	Each	10%	\$57,724	Other	F1
14437 837-1868	14437 837-1868	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$80,172	Each	10%	\$72,155	Other	F1
14437 837-1869	14437 837-1869	Data Protection Appliances	6 Years ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software	\$96,206	Each	10%	\$86,586	Other	F1
14437 837-1870	14437 837-1870	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB SWST-	\$17,037	Each	10%	\$15,333	Other	F1
14437 837-1871	14437 837-1871	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$34,073	Each	10%	\$30,666	Other	F1
14437 837-1872	14437 837-1872	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$51,110	Each	10%	\$45,999	Other	F1
14437 837-1873	14437 837-1873	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$68,146	Each	10%	\$61,332	Other	F1
14437 837-1874	14437 837-1874	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$85,183	Each	10%	\$76,665	Other	F1
14437 837-1875	14437 837-1875	Data Protection Appliances	6 Years ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB	\$102,219	Each	10%	\$91,997	Other	F1
14437 837-1876	14437 837-1876	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$18,039	Each	10%	\$16,235	Other	F1
14437 837-1877	14437 837-1877	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$36,077	Each	10%	\$32,470	Other	F1
14437 837-1878	14437 837-1878	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$54,116	Each	10%	\$48,705	Other	F1
14437 837-1879	14437 837-1879	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$72,155	Each	10%	\$64,939	Other	F1
14437 837-1880	14437 837-1880	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$90,194	Each	10%	\$81,174	Other	F1
14437 837-1881	14437 837-1881	Data Protection Appliances	6 Years ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST-	\$108,232	Each	10%	\$97,409	Other	F1
14437 837-1882	14437 837-1882	Data Protection Appliances	ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14437 837-1883	14437 837-1883	Data Protection Appliances	ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14437 837-1884	14437 837-1884	Data Protection Appliances	ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14437 837-1885	14437 837-1885	Data Protection Appliances	ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14437 837-1886	14437 837-1886	Data Protection Appliances	ProSupport Next Business Day X400 Hybrid Scale Out Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14437 837-1887	14437 837-1887	Data Protection Appliances	ProSupport Mission Critical X400 Hybrid Scale Out Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14437 837-1888	14437 837-1888	Data Protection Appliances	ProSupport Plus Next Business Day X400 Hybrid Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14437 837-1889	14437 837-1889	Data Protection Appliances	ProSupport Plus Mission Critical X400 Hybrid Scale Out Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14437 837-1890	14437 837-1890	Data Protection Appliances	1 Year ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$31,221	Each	10%	\$28,099	Other	F1
14437 837-1891	14437 837-1891	Data Protection Appliances	2 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$62,442	Each	10%	\$56,198	Other	F1
14437 837-1892	14437 837-1892	Data Protection Appliances	3 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$93,663	Each	10%	\$84,297	Other	F1
14437 837-1893	14437 837-1893	Data Protection Appliances	4 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$124,884	Each	10%	\$112,396	Other	F1
14437 837-1894	14437 837-1894	Data Protection Appliances	5 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$156,106	Each	10%	\$140,495	Other	F1
14437 837-1895	14437 837-1895	Data Protection Appliances	6 Years ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST-	\$187,327	Each	10%	\$168,594	Other	F1
14437 837-1896	14437 837-1896	Data Protection Appliances	1 Year ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$35,081	Each	10%	\$32,113	Other	F1
14437 837-1897	14437 837-1897	Data Protection Appliances	2 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$71,363	Each	10%	\$64,226	Other	F1
14437 837-1898	14437 837-1898	Data Protection Appliances	3 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$107,044	Each	10%	\$96,339	Other	F1
14437 837-1899	14437 837-1899	Data Protection Appliances	4 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$142,725	Each	10%	\$128,453	Other	F1
14437 837-1900	14437 837-1900	Data Protection Appliances	5 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$178,406	Each	10%	\$160,566	Other	F1
14437 837-1901	14437 837-1901	Data Protection Appliances	6 Years ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$214,088	Each	10%	\$192,679	Other	F1
14437 837-1902	14437 837-1902	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$37,911	Each	10%	\$34,120	Other	F1
14437 837-1903	14437 837-1903	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$75,823	Each	10%	\$68,240	Other	F1
14437 837-1904	14437 837-1904	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$113,734	Each	10%	\$102,361	Other	F1
14437 837-1905	14437 837-1905	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$151,645	Each	10%	\$136,481	Other	F1
14437 837-1906	14437 837-1906	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$189,557	Each	10%	\$170,601	Other	F1
14437 837-1907	14437 837-1907	Data Protection Appliances	6 Years ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB	\$227,468	Each	10%	\$204,721	Other	F1
14437 837-1908	14437 837-1908	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$40,141	Each	10%	\$36,127	Other	F1
14437 837-1909	14437 837-1909	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$80,283	Each	10%	\$72,255	Other	F1
14437 837-1910	14437 837-1910	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$120,424	Each	10%	\$108,382	Other	F1
14437 837-1911	14437 837-1911	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$160,566	Each	10%	\$144,509	Other	F1
14437 837-1912	14437 837-1912	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$200,707	Each	10%	\$180,636	Other	F1
14437 837-1913	14437 837-1913	Data Protection Appliances	6 Years ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST-	\$240,849	Each	10%	\$216,764	Other	F1
14437 837-1914	14437 837-1914	Data Protection Appliances	ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14437 837-1915	14437 837-1915	Data Protection Appliances	ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14437 837-1916	14437 837-1916	Data Protection Appliances	ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14437 837-1917	14437 837-1917	Data Protection Appliances	ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14437 837-1918	14437 837-1918	Data Protection Appliances	ProSupport Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14437 837-1919	14437 837-1919	Data Protection Appliances	ProSupport Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14437 837-1920	14437 837-1920	Data Protection Appliances	ProSupport Plus Next Business Day X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14437 837-1921	14437 837-1921	Data Protection Appliances	ProSupport Plus Mission Critical X400 All-Flash Scale Out Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14437 837-1922	14437 837-1922	Data Protection Appliances	1 Year ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$17,538	Each	10%	\$15,784	Other	F1
14437 837-1923	14437 837-1923	Data Protection Appliances	2 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$35,075	Each	10%	\$31,568	Other	F1
14437 837-1924	14437 837-1924	Data Protection Appliances	3 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$52,613	Each	10%	\$47,352	Other	F1
14437 837-1925	14437 837-1925	Data Protection Appliances	4 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$70,151	Each	10%	\$63,135	Other	F1
14437 837-1926	14437 837-1926	Data Protection Appliances	5 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$87,688	Each	10%	\$78,919	Other	F1
14437 837-1927	14437 837-1927	Data Protection Appliances	6 Years ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software	\$105,226	Each	10%	\$94,703	Other	F1
14437 837-1928	14437 837-1928	Data Protection Appliances	1 Year ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$20,043	Each	10%	\$18,039	Other	F1
14437 837-1929	14437 837-1929	Data Protection Appliances	2 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$40,086	Each	10%	\$36,077	Other	F1
14437 837-1930	14437 837-1930	Data Protection Appliances	3 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$60,129	Each	10%	\$54,116	Other	F1
14437 837-1931	14437 837-1931	Data Protection Appliances	4 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$80,172	Each	10%	\$72,155	Other	F1
14437 837-1932	14437 837-1932	Data Protection Appliances	5 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$100,215	Each	10%	\$90,194	Other	F1
14437 837-1933	14437 837-1933	Data Protection Appliances	6 Years ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software	\$120,258	Each	10%	\$108,232	Other	F1
14437 837-1934	14437 837-1934	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$21,296	Each	10%	\$19,166	Other	F1
14437 837-1935	14437 837-1935	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$42,591	Each	10%	\$38,332	Other	F1
14437 837-1936	14437 837-1936	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$63,887	Each	10%	\$57,498	Other	F1
14437 837-1937	14437 837-1937	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$85,183	Each	10%	\$76,665	Other	F1
14437 837-1938	14437 837-1938	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$106,478	Each	10%	\$95,831	Other	F1
14437 837-1939	14437 837-1939	Data Protection Appliances	6 Years ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST-	\$127,774	Each	10%	\$114,997	Other	F1
14437 837-1940	14437 837-1940	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$22,548	Each	10%	\$20,294	Other	F1
14437 837-1941	14437 837-1941	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$45,097	Each	10%	\$40,587	Other	F1
14437 837-1942	14437 837-1942	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$67,645	Each	10%	\$60,881	Other	F1
14437 837-1943	14437 837-1943	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$90,194	Each	10%	\$81,174	Other	F1
14437 837-1944	14437 837-1944	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$112,742	Each	10%	\$101,468	Other	F1
14437 837-1945	14437 837-1945	Data Protection Appliances	6 Years ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST-	\$135,290	Each	10%	\$121,761	Other	F1
14437 837-1946	14437 837-1946	Data Protection Appliances	ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14437 837-1947	14437 837-1947	Data Protection Appliances	ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14437 837-1948	14437 837-1948	Data Protection Appliances	ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14437 837-1949	14437 837-1949	Data Protection Appliances	ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14437 837-1950	14437 837-1950	Data Protection Appliances	ProSupport Next Business Day X400 Hybrid Scale Up Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14437 837-1951	14437 837-1951	Data Protection Appliances	ProSupport Mission Critical X400 Hybrid Scale Up Capacity 1TB Software Support	\$0	Each	10%	\$0	Other	F1
14437 837-1952	14437 837-1952	Data Protection Appliances	ProSupport Plus Next Business Day X400 Hybrid Scale Up Capacity 1TB SWST	\$0	Each	10%	\$0	Other	F1
14437 837-1953	14437 837-1953	Data Protection Appliances	ProSupport Plus Mission Critical X400 Hybrid Scale Up Capacity 1TB SWST Contract	\$0	Each	10%	\$0	Other	F1
14437 837-1954	14437 837-1954	Data Protection Appliances	1 Year ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$39,026	Each	10%	\$35,124	Other	F1
14437 837-1955	14437 837-1955	Data Protection Appliances	2 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$78,053	Each	10%	\$70,248	Other	F1
14437 837-1956	14437 837-1956	Data Protection Appliances	3 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$117,079	Each	10%	\$105,371	Other	F1
14437 837-1957	14437 837-1957	Data Protection Appliances	4 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$156,106	Each	10%	\$140,495	Other	F1
14437 837-1958	14437 837-1958	Data Protection Appliances	5 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$195,132	Each	10%	\$175,619	Other	F1
14437 837-1959	14437 837-1959	Data Protection Appliances	6 Years ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST-	\$234,159	Each	10%	\$210,743	Other	F1
14437 837-1960	14437 837-1960	Data Protection Appliances	1 Year ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$44,602	Each	10%	\$40,141	Other	F1
14437 837-1961	14437 837-1961	Data Protection Appliances	2 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$89,203	Each	10%	\$80,283	Other	F1
14437 837-1962	14437 837-1962	Data Protection Appliances	3 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$133,805	Each	10%	\$120,424	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	Price/UoM (Calculated)			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14437-837-1963	14437-837-1963	Data Protection Appliances	4 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$178,407		Each	10%	\$160,566	Other	F1
14437-837-1964	14437-837-1964	Data Protection Appliances	5 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$223,008		Each	10%	\$200,707	Other	F1
14437-837-1965	14437-837-1965	Data Protection Appliances	6 Years ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$267,610		Each	10%	\$240,849	Other	F1
14437-837-1966	14437-837-1966	Data Protection Appliances	1 Year ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$47,389		Each	10%	\$42,650	Other	F1
14437-837-1967	14437-837-1967	Data Protection Appliances	2 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$94,778		Each	10%	\$85,301	Other	F1
14437-837-1968	14437-837-1968	Data Protection Appliances	3 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$142,168		Each	10%	\$127,951	Other	F1
14437-837-1969	14437-837-1969	Data Protection Appliances	4 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$189,557		Each	10%	\$170,601	Other	F1
14437-837-1970	14437-837-1970	Data Protection Appliances	5 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$236,946		Each	10%	\$213,252	Other	F1
14437-837-1971	14437-837-1971	Data Protection Appliances	6 Years ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB	\$284,335		Each	10%	\$255,902	Other	F1
14437-837-1972	14437-837-1972	Data Protection Appliances	1 Year ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$50,177		Each	10%	\$45,159	Other	F1
14437-837-1973	14437-837-1973	Data Protection Appliances	2 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$100,354		Each	10%	\$90,318	Other	F1
14437-837-1974	14437-837-1974	Data Protection Appliances	3 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$150,530		Each	10%	\$135,477	Other	F1
14437-837-1975	14437-837-1975	Data Protection Appliances	4 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$200,707		Each	10%	\$180,637	Other	F1
14437-837-1976	14437-837-1976	Data Protection Appliances	5 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$250,884		Each	10%	\$225,796	Other	F1
14437-837-1977	14437-837-1977	Data Protection Appliances	6 Years ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST-	\$301,061		Each	10%	\$270,955	Other	F1
14437-837-1978	14437-837-1978	Data Protection Appliances	ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST Contract	\$0		Each	10%	\$0	Other	F1
14437-837-1979	14437-837-1979	Data Protection Appliances	ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST Contract	\$0		Each	10%	\$0	Other	F1
14437-837-1980	14437-837-1980	Data Protection Appliances	ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST	\$0		Each	10%	\$0	Other	F1
14437-837-1981	14437-837-1981	Data Protection Appliances	ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST Contract	\$0		Each	10%	\$0	Other	F1
14437-837-1982	14437-837-1982	Data Protection Appliances	ProSupport Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST Contract	\$0		Each	10%	\$0	Other	F1
14437-837-1983	14437-837-1983	Data Protection Appliances	ProSupport Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST Contract	\$0		Each	10%	\$0	Other	F1
14437-837-1984	14437-837-1984	Data Protection Appliances	ProSupport Plus Next Business Day X400 All-Flash Scale Up Capacity 1TB SWST	\$0		Each	10%	\$0	Other	F1
14437-837-1985	14437-837-1985	Data Protection Appliances	ProSupport Plus Mission Critical X400 All-Flash Scale Up Capacity 1TB SWST Contract	\$0		Each	10%	\$0	Other	F1
14710-007-1527	14710-007-1527	Data Protection SW	Total Includes Shipping and Handling	\$0		Each	10%	\$0	Other	F1
14710-009-4364	14710-009-4364	Data Protection SW	Shipping and Handling	\$0		Each	10%	\$0	Other	F1
14710-009-4877	14710-009-4877	Data Protection SW	Provincial Government Order	\$0		Each	10%	\$0	Other	F1
14710-460-5909	14710-460-5909	Data Protection SW	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0		Each	10%	\$0	Other	F1
14710-460-8531	14710-460-8531	Data Protection SW	OCONUS Delivery - PowerVault	\$168		Each	10%	\$151	Other	F1
14710-460-9900	14710-460-9900	Data Protection SW	GSA Contract #GS-35F-4076D	\$0		Each	10%	\$0	Other	F1
14710-461-0497	14710-461-0497	Data Protection SW	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0		Each	10%	\$0	Other	F1
14710-468-8025	14710-468-8025	Data Protection SW	Africa Power Vault OCONUS Delivery	\$375		Each	10%	\$338	Other	F1
14710-468-8026	14710-468-8026	Data Protection SW	Americas (Non US) Power Vault OCONUS Delivery	\$250		Each	10%	\$225	Other	F1
14710-468-8027	14710-468-8027	Data Protection SW	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175		Each	10%	\$158	Other	F1
14710-468-8028	14710-468-8028	Data Protection SW	Europe Power Vault OCONUS Delivery	\$125		Each	10%	\$113	Other	F1
14710-468-8029	14710-468-8029	Data Protection SW	Middle East (ME) Power Vault OCONUS Delivery	\$625		Each	10%	\$563	Other	F1
14710-812-4005	14710-812-4005	Data Protection SW	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300		Each	10%	\$270	Other	F1
14710-812-4030	14710-812-4030	Data Protection SW	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1		Each	10%	\$1	Other	F1
14710-812-4031	14710-812-4031	Data Protection SW	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10		Each	10%	\$9	Other	F1
14710-812-4032	14710-812-4032	Data Protection SW	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100		Each	10%	\$90	Other	F1
14710-812-4033	14710-812-4033	Data Protection SW	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000		Each	10%	\$900	Other	F1
14710-812-4034	14710-812-4034	Data Protection SW	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires	\$10,000		Each	10%	\$9,000	Other	F1
14710-825-8623	14710-825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0		Each	10%	\$0	Other	F1
14710-825-8624	14710-825-8624	Data Protection SW	Certified Deployment Partner T2	\$0		Each	10%	\$0	Other	F1
14710-844-3901	14710-844-3901	Data Protection SW	59 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$3,019		Each	10%	\$2,717	Other	F1
14710-844-3902	14710-844-3902	Data Protection SW	58 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,944		Each	10%	\$2,650	Other	F1
14710-844-3903	14710-844-3903	Data Protection SW	57 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,869		Each	10%	\$2,583	Other	F1
14710-844-3904	14710-844-3904	Data Protection SW	56 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,795		Each	10%	\$2,516	Other	F1
14710-844-3905	14710-844-3905	Data Protection SW	40 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,674		Each	10%	\$1,506	Other	F1
14710-844-3906	14710-844-3906	Data Protection SW	36 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,417		Each	10%	\$1,275	Other	F1
14710-844-3907	14710-844-3907	Data Protection SW	31 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,114		Each	10%	\$1,003	Other	F1
14710-844-3908	14710-844-3908	Data Protection SW	26 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$834		Each	10%	\$750	Other	F1
14710-844-3909	14710-844-3909	Data Protection SW	25 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$781		Each	10%	\$703	Other	F1
14710-844-3910	14710-844-3910	Data Protection SW	24 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$729		Each	10%	\$656	Other	F1
14710-844-3911	14710-844-3911	Data Protection SW	18 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$445		Each	10%	\$401	Other	F1
14710-844-3912	14710-844-3912	Data Protection SW	15 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$323		Each	10%	\$291	Other	F1
14710-844-3913	14710-844-3913	Data Protection SW	12 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$216		Each	10%	\$195	Other	F1
14710-844-3914	14710-844-3914	Data Protection SW	9 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$128		Each	10%	\$115	Other	F1
14710-844-3915	14710-844-3915	Data Protection SW	7 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$80		Each	10%	\$72	Other	F1
14710-844-3916	14710-844-3916	Data Protection SW	5 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$42		Each	10%	\$38	Other	F1
14710-844-3917	14710-844-3917	Data Protection SW	4 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$27		Each	10%	\$25	Other	F1
14710-844-3918	14710-844-3918	Data Protection SW	9 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$156		Each	10%	\$140	Other	F1
14710-844-3919	14710-844-3919	Data Protection SW	8 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$125		Each	10%	\$113	Other	F1
14710-844-3920	14710-844-3920	Data Protection SW	7 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$98		Each	10%	\$88	Other	F1
14710-844-3921	14710-844-3921	Data Protection SW	6 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$73		Each	10%	\$66	Other	F1
14710-844-3922	14710-844-3922	Data Protection SW	4 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$34		Each	10%	\$30	Other	F1
14710-844-3923	14710-844-3923	Data Protection SW	3 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$19		Each	10%	\$17	Other	F1
14710-844-3924	14710-844-3924	Data Protection SW	54 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,648		Each	10%	\$2,383	Other	F1
14710-844-3925	14710-844-3925	Data Protection SW	53 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,575		Each	10%	\$2,318	Other	F1
14710-844-3926	14710-844-3926	Data Protection SW	52 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,503		Each	10%	\$2,252	Other	F1
14710-844-3927	14710-844-3927	Data Protection SW	51 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,431		Each	10%	\$2,188	Other	F1
14710-844-3928	14710-844-3928	Data Protection SW	48 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,218		Each	10%	\$1,996	Other	F1
14710-844-3929	14710-844-3929	Data Protection SW	46 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,078		Each	10%	\$1,870	Other	F1
14710-844-3930	14710-844-3930	Data Protection SW	44 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,941		Each	10%	\$1,747	Other	F1
14710-844-3931	14710-844-3931	Data Protection SW	43 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,873		Each	10%	\$1,686	Other	F1
14710-844-3932	14710-844-3932	Data Protection SW	42 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,806		Each	10%	\$1,625	Other	F1
14710-844-3933	14710-844-3933	Data Protection SW	39 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,609		Each	10%	\$1,448	Other	F1
14710-844-3934	14710-844-3934	Data Protection SW	38 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,544		Each	10%	\$1,390	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I\Column K) ALJP Category (REQUIRED) use drop-down		
14710 844-3935	14710 844-3935	Data Protection SW	35 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,355	\$1,219	Each	10%	Other	F1	
14710 844-3936	14710 844-3936	Data Protection SW	34 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,293	\$1,164	Each	10%	Other	F1	
14710 844-3937	14710 844-3937	Data Protection SW	29 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$999	\$899	Each	10%	Other	F1	
14710 844-3938	14710 844-3938	Data Protection SW	28 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$943	\$849	Each	10%	Other	F1	
14710 844-3939	14710 844-3939	Data Protection SW	27 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$888	\$799	Each	10%	Other	F1	
14710 844-3940	14710 844-3940	Data Protection SW	23 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$679	\$611	Each	10%	Other	F1	
14710 844-3941	14710 844-3941	Data Protection SW	20 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$534	\$481	Each	10%	Other	F1	
14710 844-3942	14710 844-3942	Data Protection SW	19 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$489	\$440	Each	10%	Other	F1	
14710 844-3943	14710 844-3943	Data Protection SW	10 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$155	\$140	Each	10%	Other	F1	
14710 844-3944	14710 844-3944	Data Protection SW	60 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$3,094	\$2,785	Each	10%	Other	F1	
14710 844-3945	14710 844-3945	Data Protection SW	55 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,721	\$2,449	Each	10%	Other	F1	
14710 844-3946	14710 844-3946	Data Protection SW	50 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,359	\$2,123	Each	10%	Other	F1	
14710 844-3947	14710 844-3947	Data Protection SW	49 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,288	\$2,059	Each	10%	Other	F1	
14710 844-3948	14710 844-3948	Data Protection SW	47 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,148	\$1,933	Each	10%	Other	F1	
14710 844-3949	14710 844-3949	Data Protection SW	45 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,009	\$1,808	Each	10%	Other	F1	
14710 844-3950	14710 844-3950	Data Protection SW	41 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,740	\$1,566	Each	10%	Other	F1	
14710 844-3951	14710 844-3951	Data Protection SW	37 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,480	\$1,332	Each	10%	Other	F1	
14710 844-3952	14710 844-3952	Data Protection SW	33 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,233	\$1,110	Each	10%	Other	F1	
14710 844-3953	14710 844-3953	Data Protection SW	32 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,173	\$1,056	Each	10%	Other	F1	
14710 844-3954	14710 844-3954	Data Protection SW	30 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,056	\$950	Each	10%	Other	F1	
14710 844-3955	14710 844-3955	Data Protection SW	22 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$629	\$566	Each	10%	Other	F1	
14710 844-3956	14710 844-3956	Data Protection SW	21 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$581	\$523	Each	10%	Other	F1	
14710 844-3957	14710 844-3957	Data Protection SW	17 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$403	\$363	Each	10%	Other	F1	
14710 844-3958	14710 844-3958	Data Protection SW	16 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$362	\$326	Each	10%	Other	F1	
14710 844-3959	14710 844-3959	Data Protection SW	14 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$286	\$257	Each	10%	Other	F1	
14710 844-3960	14710 844-3960	Data Protection SW	13 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$250	\$225	Each	10%	Other	F1	
14710 844-3961	14710 844-3961	Data Protection SW	11 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$195	\$166	Each	10%	Other	F1	
14710 844-3962	14710 844-3962	Data Protection SW	8 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$103	\$92	Each	10%	Other	F1	
14710 844-3963	14710 844-3963	Data Protection SW	6 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$60	\$54	Each	10%	Other	F1	
14710 844-3964	14710 844-3964	Data Protection SW	3 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$16	\$14	Each	10%	Other	F1	
14710 844-3965	14710 844-3965	Data Protection SW	2 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$7	\$6	Each	10%	Other	F1	
14710 844-3966	14710 844-3966	Data Protection SW	1 Month ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2	\$2	Each	10%	Other	F1	
14710 844-3967	14710 844-3967	Data Protection SW	12 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$264	\$238	Each	10%	Other	F1	
14710 844-3968	14710 844-3968	Data Protection SW	11 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$226	\$203	Each	10%	Other	F1	
14710 844-3969	14710 844-3969	Data Protection SW	10 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$190	\$171	Each	10%	Other	F1	
14710 844-3970	14710 844-3970	Data Protection SW	5 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$52	\$46	Each	10%	Other	F1	
14710 844-3971	14710 844-3971	Data Protection SW	2 Months ProSupport Mission Critical CyberSense Software Support-Maintenance	\$9	\$8	Each	10%	Other	F1	
14710 844-3972	14710 844-3972	Data Protection SW	1 Month ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2	\$2	Each	10%	Other	F1	
14710 844-3973	14710 844-3973	Data Protection SW	1 Year ProSupport Mission Critical CyberSense Software Support-Maintenance	\$264	\$238	Each	10%	Other	F1	
14710 844-3974	14710 844-3974	Data Protection SW	1 Month ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3975	14710 844-3975	Data Protection SW	1 Year ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3976	14710 844-3976	Data Protection SW	6 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3977	14710 844-3977	Data Protection SW	2 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3978	14710 844-3978	Data Protection SW	5 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3979	14710 844-3979	Data Protection SW	4 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3980	14710 844-3980	Data Protection SW	3 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3981	14710 844-3981	Data Protection SW	4 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3982	14710 844-3982	Data Protection SW	12 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3983	14710 844-3983	Data Protection SW	3 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3984	14710 844-3984	Data Protection SW	7 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3985	14710 844-3985	Data Protection SW	10 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3986	14710 844-3986	Data Protection SW	11 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3987	14710 844-3987	Data Protection SW	2 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3988	14710 844-3988	Data Protection SW	9 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3989	14710 844-3989	Data Protection SW	1 Month ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3990	14710 844-3990	Data Protection SW	8 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3991	14710 844-3991	Data Protection SW	7 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3992	14710 844-3992	Data Protection SW	9 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3993	14710 844-3993	Data Protection SW	13 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3994	14710 844-3994	Data Protection SW	18 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3995	14710 844-3995	Data Protection SW	19 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3996	14710 844-3996	Data Protection SW	20 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3997	14710 844-3997	Data Protection SW	27 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3998	14710 844-3998	Data Protection SW	28 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-3999	14710 844-3999	Data Protection SW	31 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4000	14710 844-4000	Data Protection SW	32 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4001	14710 844-4001	Data Protection SW	33 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4002	14710 844-4002	Data Protection SW	37 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4003	14710 844-4003	Data Protection SW	39 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4004	14710 844-4004	Data Protection SW	40 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4005	14710 844-4005	Data Protection SW	44 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4006	14710 844-4006	Data Protection SW	50 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4007	14710 844-4007	Data Protection SW	52 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4008	14710 844-4008	Data Protection SW	54 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4009	14710 844-4009	Data Protection SW	56 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4010	14710 844-4010	Data Protection SW	60 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	
14710 844-4011	14710 844-4011	Data Protection SW	5 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	\$0	Each	10%	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14710 844-4012	14710 844-4012	Data Protection SW	8 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4013	14710 844-4013	Data Protection SW	15 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4014	14710 844-4014	Data Protection SW	17 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4015	14710 844-4015	Data Protection SW	21 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4016	14710 844-4016	Data Protection SW	22 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4017	14710 844-4017	Data Protection SW	23 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4018	14710 844-4018	Data Protection SW	25 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4019	14710 844-4019	Data Protection SW	26 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4020	14710 844-4020	Data Protection SW	28 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4021	14710 844-4021	Data Protection SW	35 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4022	14710 844-4022	Data Protection SW	36 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4023	14710 844-4023	Data Protection SW	38 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4024	14710 844-4024	Data Protection SW	41 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4025	14710 844-4025	Data Protection SW	42 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4026	14710 844-4026	Data Protection SW	55 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4027	14710 844-4027	Data Protection SW	30 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4028	14710 844-4028	Data Protection SW	34 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4029	14710 844-4029	Data Protection SW	58 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4030	14710 844-4030	Data Protection SW	53 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4031	14710 844-4031	Data Protection SW	6 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4032	14710 844-4032	Data Protection SW	12 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4033	14710 844-4033	Data Protection SW	11 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4034	14710 844-4034	Data Protection SW	10 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4035	14710 844-4035	Data Protection SW	14 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4036	14710 844-4036	Data Protection SW	24 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4037	14710 844-4037	Data Protection SW	46 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4038	14710 844-4038	Data Protection SW	16 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4039	14710 844-4039	Data Protection SW	59 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4040	14710 844-4040	Data Protection SW	57 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4041	14710 844-4041	Data Protection SW	51 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4042	14710 844-4042	Data Protection SW	49 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4043	14710 844-4043	Data Protection SW	48 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4044	14710 844-4044	Data Protection SW	47 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4045	14710 844-4045	Data Protection SW	45 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4046	14710 844-4046	Data Protection SW	43 Months ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4047	14710 844-4047	Data Protection SW	3 Years ProSupport Mission Critical CyberSense Software Support-Maintenance	\$1,417	Each	10%	\$1,275	Other	F1
14710 844-4048	14710 844-4048	Data Protection SW	4 Years ProSupport Mission Critical CyberSense Software Support-Maintenance	\$2,218	Each	10%	\$1,996	Other	F1
14710 844-4049	14710 844-4049	Data Protection SW	5 Years ProSupport Mission Critical CyberSense Software Support-Maintenance	\$3,094	Each	10%	\$2,785	Other	F1
14710 844-4050	14710 844-4050	Data Protection SW	3 Years ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4051	14710 844-4051	Data Protection SW	4 Years ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-4052	14710 844-4052	Data Protection SW	5 Years ProSupport Mission Critical CyberSense Software Support Contract	\$0	Each	10%	\$0	Other	F1
14710 844-7059	14710 844-7059	Data Protection SW	ProDeploy for CyberSense	\$2,565	Each	10%	\$2,309	Other	F1
14710 844-7060	14710 844-7060	Data Protection SW	ProDeploy Plus for CyberSense	\$4,380	Each	10%	\$3,942	Other	F1
14710 929-3709	14710 929-3709	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14710 935-6720	14710 935-6720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14710 992-6149	14710 992-6149	Data Protection SW	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14710 995-8131	14710 995-8131	Data Protection SW	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
13645 007-1527	13645 007-1527	Data Protection SW	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13645 009-4364	13645 009-4364	Data Protection SW	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13645 009-4877	13645 009-4877	Data Protection SW	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13645 460-5909	13645 460-5909	Data Protection SW	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13645 460-8531	13645 460-8531	Data Protection SW	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13645 460-9052	13645 460-9052	Data Protection SW	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13645 460-9900	13645 460-9900	Data Protection SW	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13645 461-0497	13645 461-0497	Data Protection SW	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13645 468-8025	13645 468-8025	Data Protection SW	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13645 468-8026	13645 468-8026	Data Protection SW	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13645 468-8027	13645 468-8027	Data Protection SW	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13645 468-8028	13645 468-8028	Data Protection SW	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13645 468-8029	13645 468-8029	Data Protection SW	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13645 812-4006	13645 812-4006	Data Protection SW	ProDeploy Plus Training Credits 1100 Redeem at education.dell.com Expires 1Yr	\$1,052	Each	10%	\$947	Other	F1
13645 812-4007	13645 812-4007	Data Protection SW	ProDeploy Plus Training Credits 700 Redeem at education.dell.com Expires 1Yr	\$700	Each	10%	\$630	Other	F1
13645 812-4009	13645 812-4009	Data Protection SW	ProDeploy Plus Training Credits 600 Redeem at education.dell.com Expires 1Yr	\$600	Each	10%	\$540	Other	F1
13645 812-4027	13645 812-4027	Data Protection SW	ProDeploy Plus Training Credits 900 Redeem at education.dell.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
13645 812-4041	13645 812-4041	Data Protection SW	ProDeploy Plus Training Credits 1500 Redeem at education.dell.com Expires 1Yr	\$1,500	Each	10%	\$1,350	Other	F1
13645 812-4043	13645 812-4043	Data Protection SW	ProDeploy Plus Training Credits 1700 Redeem at education.dell.com Expires 1Yr	\$1,700	Each	10%	\$1,530	Other	F1
13645 823-9268	13645 823-9268	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
13645 823-9271	13645 823-9271	Data Protection SW	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
13645 823-9284	13645 823-9284	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13645 825-5387	13645 825-5387	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSpt/Maintenance 1-	\$1,806	Each	10%	\$1,625	Other	F1
13645 825-5388	13645 825-5388	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSpt/Maintenance 1-	\$3,612	Each	10%	\$3,251	Other	F1
13645 825-5389	13645 825-5389	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSpt/Maintenance 1-	\$5,418	Each	10%	\$4,876	Other	F1
13645 825-5390	13645 825-5390	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSpt/Maintenance 1-	\$7,224	Each	10%	\$6,502	Other	F1
13645 825-5391	13645 825-5391	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSpt/Maintenance 1-	\$9,030	Each	10%	\$8,127	Other	F1
13645 825-5392	13645 825-5392	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSpt/Maintenance 1-	\$1,978	Each	10%	\$1,780	Other	F1
13645 825-5393	13645 825-5393	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSpt/Maintenance 1-	\$3,956	Each	10%	\$3,560	Other	F1
13645 825-5394	13645 825-5394	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSpt/Maintenance 1-	\$5,934	Each	10%	\$5,341	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13645 825-5395	13645 825-5395	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$7,912	Each	10%	\$7,121	Other	F1
13645 825-5396	13645 825-5396	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$9,890	Each	10%	\$8,901	Other	F1
13645 825-5397	13645 825-5397	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$2,064	Each	10%	\$1,858	Other	F1
13645 825-5398	13645 825-5398	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$4,128	Each	10%	\$3,715	Other	F1
13645 825-5399	13645 825-5399	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$6,192	Each	10%	\$5,573	Other	F1
13645 825-5400	13645 825-5400	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$8,256	Each	10%	\$7,430	Other	F1
13645 825-5401	13645 825-5401	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$10,320	Each	10%	\$9,288	Other	F1
13645 825-5402	13645 825-5402	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$2,150	Each	10%	\$1,935	Other	F1
13645 825-5403	13645 825-5403	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$4,300	Each	10%	\$3,870	Other	F1
13645 825-5404	13645 825-5404	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$6,450	Each	10%	\$5,805	Other	F1
13645 825-5405	13645 825-5405	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$8,600	Each	10%	\$7,740	Other	F1
13645 825-5406	13645 825-5406	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$10,750	Each	10%	\$9,675	Other	F1
13645 825-5407	13645 825-5407	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
13645 825-5408	13645 825-5408	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,520	Each	10%	\$2,268	Other	F1
13645 825-5409	13645 825-5409	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$3,780	Each	10%	\$3,402	Other	F1
13645 825-5410	13645 825-5410	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$5,040	Each	10%	\$4,536	Other	F1
13645 825-5411	13645 825-5411	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$6,300	Each	10%	\$5,670	Other	F1
13645 825-5412	13645 825-5412	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$1,380	Each	10%	\$1,242	Other	F1
13645 825-5413	13645 825-5413	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$2,760	Each	10%	\$2,484	Other	F1
13645 825-5414	13645 825-5414	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$4,140	Each	10%	\$3,726	Other	F1
13645 825-5415	13645 825-5415	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$5,520	Each	10%	\$4,968	Other	F1
13645 825-5416	13645 825-5416	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$6,900	Each	10%	\$6,210	Other	F1
13645 825-5417	13645 825-5417	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$1,440	Each	10%	\$1,296	Other	F1
13645 825-5418	13645 825-5418	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$2,880	Each	10%	\$2,592	Other	F1
13645 825-5419	13645 825-5419	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$4,320	Each	10%	\$3,888	Other	F1
13645 825-5420	13645 825-5420	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$5,760	Each	10%	\$5,184	Other	F1
13645 825-5421	13645 825-5421	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$7,200	Each	10%	\$6,480	Other	F1
13645 825-5422	13645 825-5422	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,500	Each	10%	\$1,350	Other	F1
13645 825-5423	13645 825-5423	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$3,000	Each	10%	\$2,700	Other	F1
13645 825-5424	13645 825-5424	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$4,500	Each	10%	\$4,050	Other	F1
13645 825-5425	13645 825-5425	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$6,000	Each	10%	\$5,400	Other	F1
13645 825-5426	13645 825-5426	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$7,500	Each	10%	\$6,750	Other	F1
13645 825-5427	13645 825-5427	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$735	Each	10%	\$662	Other	F1
13645 825-5428	13645 825-5428	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,470	Each	10%	\$1,323	Other	F1
13645 825-5429	13645 825-5429	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,205	Each	10%	\$1,985	Other	F1
13645 825-5430	13645 825-5430	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,940	Each	10%	\$2,646	Other	F1
13645 825-5431	13645 825-5431	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$3,675	Each	10%	\$3,308	Other	F1
13645 825-5432	13645 825-5432	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$805	Each	10%	\$725	Other	F1
13645 825-5433	13645 825-5433	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,610	Each	10%	\$1,449	Other	F1
13645 825-5434	13645 825-5434	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,415	Each	10%	\$2,174	Other	F1
13645 825-5435	13645 825-5435	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$3,220	Each	10%	\$2,898	Other	F1
13645 825-5436	13645 825-5436	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$4,025	Each	10%	\$3,623	Other	F1
13645 825-5437	13645 825-5437	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$840	Each	10%	\$756	Other	F1
13645 825-5438	13645 825-5438	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$1,680	Each	10%	\$1,512	Other	F1
13645 825-5439	13645 825-5439	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$2,520	Each	10%	\$2,268	Other	F1
13645 825-5440	13645 825-5440	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$3,360	Each	10%	\$3,024	Other	F1
13645 825-5441	13645 825-5441	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$4,200	Each	10%	\$3,780	Other	F1
13645 825-5442	13645 825-5442	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$875	Each	10%	\$788	Other	F1
13645 825-5443	13645 825-5443	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,750	Each	10%	\$1,575	Other	F1
13645 825-5444	13645 825-5444	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,625	Each	10%	\$2,363	Other	F1
13645 825-5445	13645 825-5445	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$3,500	Each	10%	\$3,150	Other	F1
13645 825-5446	13645 825-5446	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$4,375	Each	10%	\$3,938	Other	F1
13645 825-5447	13645 825-5447	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13645 825-5448	13645 825-5448	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5449	13645 825-5449	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5450	13645 825-5450	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5451	13645 825-5451	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5452	13645 825-5452	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13645 825-5453	13645 825-5453	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5454	13645 825-5454	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5455	13645 825-5455	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5456	13645 825-5456	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5457	13645 825-5457	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Software Support Contract 1	\$0	Each	10%	\$0	Other	F1
13645 825-5458	13645 825-5458	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Software Support Contract 2	\$0	Each	10%	\$0	Other	F1
13645 825-5459	13645 825-5459	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Software Support Contract 3	\$0	Each	10%	\$0	Other	F1
13645 825-5460	13645 825-5460	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Software Support Contract 4	\$0	Each	10%	\$0	Other	F1
13645 825-5461	13645 825-5461	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Software Support Contract 5	\$0	Each	10%	\$0	Other	F1
13645 825-5462	13645 825-5462	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13645 825-5463	13645 825-5463	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5464	13645 825-5464	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5465	13645 825-5465	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5466	13645 825-5466	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13645 825-5565	13645 825-5565	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Subscription SftwrSp/Maintenance 1-	\$996	Each	10%	\$897	Other	F1
13645 825-5566	13645 825-5566	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Subscription SftwrSp/Maintenance 1-	\$5,341	Each	10%	\$4,807	Other	F1
13645 825-5567	13645 825-5567	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Subscription SftwrSp/Maintenance 401-	\$695	Each	10%	\$626	Other	F1
13645 825-5568	13645 825-5568	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Subscription SftwrSp/Maintenance 401-	\$3,726	Each	10%	\$3,353	Other	F1
13645 825-5569	13645 825-5569	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Subscription SftwrSp/Maintenance	\$406	Each	10%	\$365	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
13645 825-5570	13645 825-5570	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Subscription StwrSpt/Maintenance	\$2,174	Each	10%	\$1,956	Other	F1	
13645 825-7164	13645 825-7164	Data Protection SW	ProDeploy PowerProtect Solution Package	\$1,036	Each	10%	\$933	Other	F1	
13645 825-7165	13645 825-7165	Data Protection SW	ProDeploy PowerProtect Solution Package Deployment Verification	\$222	Each	10%	\$200	Other	F1	
13645 825-7166	13645 825-7166	Data Protection SW	ProDeploy Plus PowerProtect Solution Package	\$1,993	Each	10%	\$1,794	Other	F1	
13645 825-7167	13645 825-7167	Data Protection SW	ProDeploy Plus PowerProtect Solution Package Deployment Verification	\$153	Each	10%	\$138	Other	F1	
13645 825-7168	13645 825-7168	Data Protection SW	ProDeploy for Cloud Adoption	\$7,840	Each	10%	\$7,056	Other	F1	
13645 825-7169	13645 825-7169	Data Protection SW	ProDeploy for Cloud Adoption Deployment Verification	\$374	Each	10%	\$336	Other	F1	
13645 825-7170	13645 825-7170	Data Protection SW	ProDeploy Plus for Cloud Adoption	\$11,884	Each	10%	\$10,696	Other	F1	
13645 825-7171	13645 825-7171	Data Protection SW	ProDeploy Plus for Cloud Adoption Deployment Verification	\$676	Each	10%	\$608	Other	F1	
13645 825-7172	13645 825-7172	Data Protection SW	ProDeploy for PowerProtect Software Package	\$22,840	Each	10%	\$20,556	Other	F1	
13645 825-7173	13645 825-7173	Data Protection SW	ProDeploy for PowerProtect Software Package Deployment Verification	\$766	Each	10%	\$689	Other	F1	
13645 825-7174	13645 825-7174	Data Protection SW	ProDeploy Plus for PowerProtect Software Package	\$34,106	Each	10%	\$30,695	Other	F1	
13645 825-7175	13645 825-7175	Data Protection SW	ProDeploy Plus for PowerProtect Software Package Deployment Verification	\$1,054	Each	10%	\$949	Other	F1	
13645 825-7176	13645 825-7176	Data Protection SW	ProDeploy for Avamar Backup Package	\$7,681	Each	10%	\$6,912	Other	F1	
13645 825-7177	13645 825-7177	Data Protection SW	ProDeploy for Avamar Backup Package Deployment Verification	\$459	Each	10%	\$414	Other	F1	
13645 825-7178	13645 825-7178	Data Protection SW	ProDeploy Plus for Avamar Backup Package	\$12,447	Each	10%	\$11,202	Other	F1	
13645 825-7179	13645 825-7179	Data Protection SW	ProDeploy Plus for Avamar Backup Package Deployment Verification	\$439	Each	10%	\$395	Other	F1	
13645 825-7180	13645 825-7180	Data Protection SW	ProDeploy for Networker Backup Package	\$7,834	Each	10%	\$7,050	Other	F1	
13645 825-7181	13645 825-7181	Data Protection SW	ProDeploy for Networker Backup Package Deployment Verification	\$306	Each	10%	\$276	Other	F1	
13645 825-7182	13645 825-7182	Data Protection SW	ProDeploy Plus for Networker Backup Package	\$12,447	Each	10%	\$11,202	Other	F1	
13645 825-7183	13645 825-7183	Data Protection SW	ProDeploy Plus for Networker Backup Package Deployment Verification	\$439	Each	10%	\$395	Other	F1	
13645 825-7184	13645 825-7184	Data Protection SW	ProDeploy for Avamar Plus Search Backup Package	\$12,633	Each	10%	\$11,370	Other	F1	
13645 825-7185	13645 825-7185	Data Protection SW	ProDeploy for Avamar Plus Search Backup Package Deployment Verification	\$613	Each	10%	\$551	Other	F1	
13645 825-7186	13645 825-7186	Data Protection SW	ProDeploy Plus for Avamar Plus Search Backup Package	\$19,692	Each	10%	\$17,723	Other	F1	
13645 825-7187	13645 825-7187	Data Protection SW	ProDeploy Plus for Avamar Plus Search Backup Package Deployment Verification	\$586	Each	10%	\$527	Other	F1	
13645 825-7188	13645 825-7188	Data Protection SW	ProDeploy for Networker Plus Search Backup Package	\$12,633	Each	10%	\$11,370	Other	F1	
13645 825-7189	13645 825-7189	Data Protection SW	ProDeploy for Networker Plus Search Backup Package Deployment Verification	\$613	Each	10%	\$551	Other	F1	
13645 825-7190	13645 825-7190	Data Protection SW	ProDeploy Plus for Networker Plus Search Backup Package	\$19,692	Each	10%	\$17,723	Other	F1	
13645 825-7191	13645 825-7191	Data Protection SW	ProDeploy Plus for Networker Plus Search Backup Package Deployment Verification	\$586	Each	10%	\$527	Other	F1	
13645 825-7192	13645 825-7192	Data Protection SW	ProDeploy for PowerProtect Data Manager	\$2,264	Each	10%	\$2,038	Other	F1	
13645 825-7193	13645 825-7193	Data Protection SW	ProDeploy for PowerProtect Data Manager Deployment Verification	\$178	Each	10%	\$160	Other	F1	
13645 825-7194	13645 825-7194	Data Protection SW	ProDeploy for PowerProtect App Direct Microsoft Deploy	\$2,236	Each	10%	\$2,012	Other	F1	
13645 825-7195	13645 825-7195	Data Protection SW	ProDeploy for PowerProtect App Direct Microsoft Deploy Deployment Verification	\$206	Each	10%	\$185	Other	F1	
13645 825-7196	13645 825-7196	Data Protection SW	ProDeploy for PowerProtect App Direct DataBase Deploy	\$2,277	Each	10%	\$2,049	Other	F1	
13645 825-7197	13645 825-7197	Data Protection SW	ProDeploy for PowerProtect App Direct DataBase Deploy Deployment Verification	\$165	Each	10%	\$149	Other	F1	
13645 825-7198	13645 825-7198	Data Protection SW	ProDeploy for PowerProtect Storage Direct Deploy	\$9,007	Each	10%	\$8,107	Other	F1	
13645 825-7199	13645 825-7199	Data Protection SW	ProDeploy for PowerProtect Storage Direct Deploy Deployment Verification	\$613	Each	10%	\$551	Other	F1	
13645 825-7200	13645 825-7200	Data Protection SW	ProDeploy for Cloud Disaster Recovery Deploy	\$3,843	Each	10%	\$3,459	Other	F1	
13645 825-7201	13645 825-7201	Data Protection SW	ProDeploy for Cloud Disaster Recovery Deploy Deployment Verification	\$153	Each	10%	\$138	Other	F1	
13645 825-7202	13645 825-7202	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 1M Deploy	\$5,244	Each	10%	\$4,719	Other	F1	
13645 825-7203	13645 825-7203	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 1M Deploy Deployment Verification	\$306	Each	10%	\$276	Other	F1	
13645 825-7204	13645 825-7204	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 3M Deploy	\$8,893	Each	10%	\$8,004	Other	F1	
13645 825-7205	13645 825-7205	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Res 3M Deploy Deployment Verification	\$357	Each	10%	\$321	Other	F1	
13645 825-7206	13645 825-7206	Data Protection SW	ProDeploy for Dell EMC RecoverPoint for Virtual Machines	\$3,690	Each	10%	\$3,321	Other	F1	
13645 825-7207	13645 825-7207	Data Protection SW	ProDeploy for Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$306	Each	10%	\$276	Other	F1	
13645 825-7208	13645 825-7208	Data Protection SW	ProDeploy for Networker Deploy	\$6,636	Each	10%	\$5,972	Other	F1	
13645 825-7209	13645 825-7209	Data Protection SW	ProDeploy for Networker Deploy Deployment Verification	\$616	Each	10%	\$555	Other	F1	
13645 825-7210	13645 825-7210	Data Protection SW	ProDeploy for Avamar Virtual Edition Deploy	\$3,752	Each	10%	\$3,376	Other	F1	
13645 825-7211	13645 825-7211	Data Protection SW	ProDeploy for Avamar Virtual Edition Deploy Deployment Verification	\$392	Each	10%	\$353	Other	F1	
13645 825-7212	13645 825-7212	Data Protection SW	ProDeploy for Data Protection Central	\$3,294	Each	10%	\$2,965	Other	F1	
13645 825-7213	13645 825-7213	Data Protection SW	ProDeploy for Data Protection Central Deployment Verification	\$184	Each	10%	\$166	Other	F1	
13645 825-7214	13645 825-7214	Data Protection SW	ProDeploy for Data Protection Advisor	\$4,482	Each	10%	\$4,034	Other	F1	
13645 825-7215	13645 825-7215	Data Protection SW	ProDeploy for Data Protection Advisor Deployment Verification	\$180	Each	10%	\$162	Other	F1	
13645 825-7216	13645 825-7216	Data Protection SW	ProDeploy for Search	\$5,748	Each	10%	\$5,173	Other	F1	
13645 825-7217	13645 825-7217	Data Protection SW	ProDeploy for Search Deployment Verification	\$320	Each	10%	\$288	Other	F1	
13645 825-7218	13645 825-7218	Data Protection SW	ProDeploy for CloudBoost	\$2,126	Each	10%	\$1,914	Other	F1	
13645 825-7219	13645 825-7219	Data Protection SW	ProDeploy for CloudBoost Deployment Verification	\$316	Each	10%	\$284	Other	F1	
13645 825-7220	13645 825-7220	Data Protection SW	ProDeploy Plus for PowerProtect Data Manager	\$3,845	Each	10%	\$3,461	Other	F1	
13645 825-7221	13645 825-7221	Data Protection SW	ProDeploy Plus for PowerProtect Data Manager Deployment Verification	\$143	Each	10%	\$129	Other	F1	
13645 825-7222	13645 825-7222	Data Protection SW	ProDeploy Plus for PowerProtect App Direct Microsoft Deploy	\$3,828	Each	10%	\$3,445	Other	F1	
13645 825-7223	13645 825-7223	Data Protection SW	ProDeploy Plus for PowerProtect App Direct Microsoft Deploy Deployment Verification	\$160	Each	10%	\$144	Other	F1	
13645 825-7224	13645 825-7224	Data Protection SW	ProDeploy Plus for PowerProtect App Direct DataBase Deploy	\$3,828	Each	10%	\$3,445	Other	F1	
13645 825-7225	13645 825-7225	Data Protection SW	ProDeploy Plus for PowerProtect App Direct DataBase Deploy Deployment Verification	\$160	Each	10%	\$144	Other	F1	
13645 825-7226	13645 825-7226	Data Protection SW	ProDeploy Plus for PowerProtect Storage Direct Deploy	\$14,443	Each	10%	\$12,999	Other	F1	
13645 825-7227	13645 825-7227	Data Protection SW	ProDeploy Plus for PowerProtect Storage Direct Deploy Deployment Verification	\$737	Each	10%	\$663	Other	F1	
13645 825-7228	13645 825-7228	Data Protection SW	ProDeploy Plus for Cloud Disaster Recovery Deploy	\$6,142	Each	10%	\$5,527	Other	F1	
13645 825-7229	13645 825-7229	Data Protection SW	ProDeploy Plus for Cloud Disaster Recovery Deploy Deployment Verification	\$284	Each	10%	\$256	Other	F1	
13645 825-7230	13645 825-7230	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 1M Deploy	\$6,389	Each	10%	\$5,750	Other	F1	
13645 825-7231	13645 825-7231	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 1M Deploy Deployment	\$281	Each	10%	\$253	Other	F1	
13645 825-7232	13645 825-7232	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 3M Deploy	\$10,878	Each	10%	\$9,791	Other	F1	
13645 825-7233	13645 825-7233	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 3M Deploy Deployment	\$572	Each	10%	\$514	Other	F1	
13645 825-7234	13645 825-7234	Data Protection SW	ProDeploy Plus for Dell EMC RecoverPoint for Virtual Machines	\$6,142	Each	10%	\$5,527	Other	F1	
13645 825-7235	13645 825-7235	Data Protection SW	ProDeploy Plus for Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$284	Each	10%	\$256	Other	F1	
13645 825-7236	13645 825-7236	Data Protection SW	ProDeploy Plus for Networker Deploy	\$8,837	Each	10%	\$7,953	Other	F1	
13645 825-7237	13645 825-7237	Data Protection SW	ProDeploy Plus for Networker Deploy Deployment Verification	\$423	Each	10%	\$381	Other	F1	
13645 825-7238	13645 825-7238	Data Protection SW	ProDeploy Plus for Avamar Virtual Edition Deploy	\$4,107	Each	10%	\$3,696	Other	F1	
13645 825-7239	13645 825-7239	Data Protection SW	ProDeploy Plus for Avamar Virtual Edition Deploy Deployment Verification	\$269	Each	10%	\$242	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13645 825-7240	13645 825-7240	Data Protection SW	ProDeploy Plus for Data Protection Central	\$4,921	Each	10%	\$4,429	Other	F1
13645 825-7241	13645 825-7241	Data Protection SW	ProDeploy Plus for Data Protection Central Deployment Verification	\$299	Each	10%	\$269	Other	F1
13645 825-7242	13645 825-7242	Data Protection SW	ProDeploy Plus for Data Protection Advisor	\$5,699	Each	10%	\$5,129	Other	F1
13645 825-7243	13645 825-7243	Data Protection SW	ProDeploy Plus for Data Protection Advisor Deployment Verification	\$283	Each	10%	\$255	Other	F1
13645 825-7244	13645 825-7244	Data Protection SW	ProDeploy Plus for Search	\$8,972	Each	10%	\$8,075	Other	F1
13645 825-7245	13645 825-7245	Data Protection SW	ProDeploy Plus for Search Deployment Verification	\$288	Each	10%	\$259	Other	F1
13645 825-7246	13645 825-7246	Data Protection SW	ProDeploy Plus for CloudBoost	\$3,284	Each	10%	\$2,956	Other	F1
13645 825-7247	13645 825-7247	Data Protection SW	ProDeploy Plus for CloudBoost Deployment Verification	\$186	Each	10%	\$167	Other	F1
13645 825-7248	13645 825-7248	Data Protection SW	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
13645 825-7249	13645 825-7249	Data Protection SW	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
13645 825-7250	13645 825-7250	Data Protection SW	ProDeploy Add On PowerProtect Storage Direct Deploy Requires ProDeploy	\$9,620	Each	10%	\$8,858	Other	F1
13645 825-7251	13645 825-7251	Data Protection SW	ProDeploy Add On Networker Microsoft SQL Integration Requires ProDeploy	\$5,920	Each	10%	\$5,328	Other	F1
13645 825-7252	13645 825-7252	Data Protection SW	ProDeploy Add On Networker Microsoft EXCH Integration Requires ProDeploy	\$8,140	Each	10%	\$7,326	Other	F1
13645 825-7253	13645 825-7253	Data Protection SW	ProDeploy Add On Networker MySQL Integration Requires ProDeploy	\$8,140	Each	10%	\$7,326	Other	F1
13645 825-7254	13645 825-7254	Data Protection SW	ProDeploy Add On Avamar Single Node Deploy Requires ProDeploy	\$2,590	Each	10%	\$2,331	Other	F1
13645 825-7255	13645 825-7255	Data Protection SW	ProDeploy Add On Avamar Multi Node Deploy Requires ProDeploy	\$3,515	Each	10%	\$3,164	Other	F1
13645 825-7256	13645 825-7256	Data Protection SW	ProDeploy Add On Avamar Data Domain Boost Integration Requires ProDeploy	\$7,326	Each	10%	\$6,593	Other	F1
13645 825-7257	13645 825-7257	Data Protection SW	ProDeploy Add On DPA Federated Reporting Deploy Requires ProDeploy	\$3,330	Each	10%	\$2,997	Other	F1
13645 825-7258	13645 825-7258	Data Protection SW	ProDeploy Add On DPA Customization Requires ProDeploy	\$5,476	Each	10%	\$4,928	Other	F1
13645 825-7259	13645 825-7259	Data Protection SW	ProDeploy Add On CloudBoost Networker Integration Requires ProDeploy	\$2,960	Each	10%	\$2,664	Other	F1
13645 825-7260	13645 825-7260	Data Protection SW	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
13645 825-7261	13645 825-7261	Data Protection SW	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
13645 825-7262	13645 825-7262	Data Protection SW	ProDeploy Plus Add On PowerProtect Storage Direct Deploy Requires ProDeploy Plus	\$16,280	Each	10%	\$14,652	Other	F1
13645 825-7263	13645 825-7263	Data Protection SW	ProDeploy Plus Add On Networker Microsoft SQL Integration Requires ProDeploy Plus	\$8,880	Each	10%	\$7,992	Other	F1
13645 825-7264	13645 825-7264	Data Protection SW	ProDeploy Plus Add On Networker Microsoft EXCH Integration Requires ProDeploy Plus	\$12,284	Each	10%	\$11,056	Other	F1
13645 825-7265	13645 825-7265	Data Protection SW	ProDeploy Plus Add On Networker MySQL Integration Requires ProDeploy Plus	\$12,284	Each	10%	\$11,056	Other	F1
13645 825-7266	13645 825-7266	Data Protection SW	ProDeploy Plus Add On Avamar Single Node Deploy Requires ProDeploy Plus	\$3,895	Each	10%	\$3,497	Other	F1
13645 825-7267	13645 825-7267	Data Protection SW	ProDeploy Plus Add On Avamar Multi Node Deploy Requires ProDeploy Plus	\$5,254	Each	10%	\$4,729	Other	F1
13645 825-7268	13645 825-7268	Data Protection SW	ProDeploy Plus Add On Avamar Data Domain Boost Integration Requires ProDeploy	\$11,026	Each	10%	\$9,923	Other	F1
13645 825-7269	13645 825-7269	Data Protection SW	ProDeploy Plus Add On DPA Federated Reporting Deploy Requires ProDeploy Plus	\$6,290	Each	10%	\$5,661	Other	F1
13645 825-7270	13645 825-7270	Data Protection SW	ProDeploy Plus Add On DPA Customization Requires ProDeploy Plus	\$8,140	Each	10%	\$7,326	Other	F1
13645 825-7271	13645 825-7271	Data Protection SW	ProDeploy Plus Add On CloudBoost Networker Integration Requires ProDeploy Plus	\$5,624	Each	10%	\$5,062	Other	F1
13645 825-8623	13645 825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13645 825-8624	13645 825-8624	Data Protection SW	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13645 833-3937	13645 833-3937	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$849	Each	10%	\$764	Other	F1
13645 833-3938	13645 833-3938	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$126	Each	10%	\$114	Other	F1
13645 833-3943	13645 833-3943	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 29	\$0	Each	10%	\$0	Other	F1
13645 833-3944	13645 833-3944	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$270	Each	10%	\$243	Other	F1
13645 833-3946	13645 833-3946	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 32	\$0	Each	10%	\$0	Other	F1
13645 833-3947	13645 833-3947	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$135	Each	10%	\$122	Other	F1
13645 833-3948	13645 833-3948	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 5	\$0	Each	10%	\$0	Other	F1
13645 833-3949	13645 833-3949	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$23	Each	10%	\$21	Other	F1
13645 833-3950	13645 833-3950	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$491	Each	10%	\$443	Other	F1
13645 833-3951	13645 833-3951	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$192	Each	10%	\$174	Other	F1
13645 833-3952	13645 833-3952	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$2,371	Each	10%	\$2,134	Other	F1
13645 833-3954	13645 833-3954	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$238	Each	10%	\$214	Other	F1
13645 833-3955	13645 833-3955	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-3956	13645 833-3956	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$1,286	Each	10%	\$1,157	Other	F1
13645 833-3957	13645 833-3957	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$41	Each	10%	\$37	Other	F1
13645 833-3958	13645 833-3958	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$2,014	Each	10%	\$1,812	Other	F1
13645 833-3959	13645 833-3959	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$942	Each	10%	\$848	Other	F1
13645 833-3960	13645 833-3960	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$1,620	Each	10%	\$1,458	Other	F1
13645 833-3962	13645 833-3962	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$112	Each	10%	\$101	Other	F1
13645 833-3963	13645 833-3963	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-3964	13645 833-3964	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$79	Each	10%	\$71	Other	F1
13645 833-3965	13645 833-3965	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 25	\$0	Each	10%	\$0	Other	F1
13645 833-3966	13645 833-3966	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 2	\$0	Each	10%	\$0	Other	F1
13645 833-3967	13645 833-3967	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$750	Each	10%	\$675	Other	F1
13645 833-3968	13645 833-3968	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 11	\$0	Each	10%	\$0	Other	F1
13645 833-3969	13645 833-3969	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 9	\$0	Each	10%	\$0	Other	F1
13645 833-3970	13645 833-3970	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 4	\$0	Each	10%	\$0	Other	F1
13645 833-3971	13645 833-3971	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 12	\$0	Each	10%	\$0	Other	F1
13645 833-3972	13645 833-3972	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 1	\$0	Each	10%	\$0	Other	F1
13645 833-3973	13645 833-3973	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-3974	13645 833-3974	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-3975	13645 833-3975	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 2	\$0	Each	10%	\$0	Other	F1
13645 833-3976	13645 833-3976	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-3977	13645 833-3977	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 11	\$0	Each	10%	\$0	Other	F1
13645 833-3978	13645 833-3978	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 10	\$0	Each	10%	\$0	Other	F1
13645 833-3979	13645 833-3979	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 7	\$0	Each	10%	\$0	Other	F1
13645 833-3980	13645 833-3980	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 35	\$0	Each	10%	\$0	Other	F1
13645 833-3981	13645 833-3981	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$1,446	Each	10%	\$1,301	Other	F1
13645 833-3982	13645 833-3982	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 22	\$0	Each	10%	\$0	Other	F1
13645 833-3983	13645 833-3983	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 16	\$0	Each	10%	\$0	Other	F1
13645 833-3984	13645 833-3984	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 4	\$0	Each	10%	\$0	Other	F1
13645 833-3985	13645 833-3985	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 24	\$0	Each	10%	\$0	Other	F1
13645 833-3986	13645 833-3986	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 5	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13645 833-3987	13645 833-3987	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$11	Each	10%	\$10	Other	F1
13645 833-3988	13645 833-3988	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$1,118	Each	10%	\$1,006	Other	F1
13645 833-3989	13645 833-3989	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$714	Each	10%	\$643	Other	F1
13645 833-3990	13645 833-3990	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$965	Each	10%	\$868	Other	F1
13645 833-3991	13645 833-3991	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$283	Each	10%	\$255	Other	F1
13645 833-3992	13645 833-3992	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 9	\$0	Each	10%	\$0	Other	F1
13645 833-3993	13645 833-3993	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$2,479	Each	10%	\$2,231	Other	F1
13645 833-3994	13645 833-3994	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$92	Each	10%	\$82	Other	F1
13645 833-3995	13645 833-3995	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 34	\$0	Each	10%	\$0	Other	F1
13645 833-3996	13645 833-3996	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 31	\$0	Each	10%	\$0	Other	F1
13645 833-3999	13645 833-3999	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$65	Each	10%	\$58	Other	F1
13645 833-4000	13645 833-4000	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4002	13645 833-4002	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 15	\$0	Each	10%	\$0	Other	F1
13645 833-4003	13645 833-4003	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4004	13645 833-4004	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$2,078	Each	10%	\$1,870	Other	F1
13645 833-4006	13645 833-4006	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4008	13645 833-4008	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$24	Each	10%	\$22	Other	F1
13645 833-4009	13645 833-4009	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4010	13645 833-4010	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$4,198	Each	10%	\$3,778	Other	F1
13645 833-4012	13645 833-4012	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$1,170	Each	10%	\$1,053	Other	F1
13645 833-4014	13645 833-4014	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$2,174	Each	10%	\$1,956	Other	F1
13645 833-4015	13645 833-4015	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$486	Each	10%	\$437	Other	F1
13645 833-4016	13645 833-4016	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 6	\$0	Each	10%	\$0	Other	F1
13645 833-4018	13645 833-4018	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 26	\$0	Each	10%	\$0	Other	F1
13645 833-4019	13645 833-4019	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 24	\$0	Each	10%	\$0	Other	F1
13645 833-4020	13645 833-4020	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 8	\$0	Each	10%	\$0	Other	F1
13645 833-4021	13645 833-4021	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 12	\$0	Each	10%	\$0	Other	F1
13645 833-4022	13645 833-4022	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 9	\$0	Each	10%	\$0	Other	F1
13645 833-4023	13645 833-4023	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$4,646	Each	10%	\$4,181	Other	F1
13645 833-4024	13645 833-4024	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$257	Each	10%	\$231	Other	F1
13645 833-4025	13645 833-4025	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 16	\$0	Each	10%	\$0	Other	F1
13645 833-4026	13645 833-4026	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$2,557	Each	10%	\$2,301	Other	F1
13645 833-4027	13645 833-4027	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$3,142	Each	10%	\$2,828	Other	F1
13645 833-4029	13645 833-4029	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 17	\$0	Each	10%	\$0	Other	F1
13645 833-4030	13645 833-4030	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 4	\$0	Each	10%	\$0	Other	F1
13645 833-4032	13645 833-4032	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$72	Each	10%	\$65	Other	F1
13645 833-4033	13645 833-4033	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4034	13645 833-4034	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$192	Each	10%	\$173	Other	F1
13645 833-4036	13645 833-4036	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$225	Each	10%	\$202	Other	F1
13645 833-4037	13645 833-4037	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 34	\$0	Each	10%	\$0	Other	F1
13645 833-4038	13645 833-4038	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4039	13645 833-4039	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4040	13645 833-4040	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$59	Each	10%	\$53	Other	F1
13645 833-4041	13645 833-4041	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 6	\$0	Each	10%	\$0	Other	F1
13645 833-4042	13645 833-4042	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4044	13645 833-4044	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$159	Each	10%	\$143	Other	F1
13645 833-4045	13645 833-4045	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$19	Each	10%	\$17	Other	F1
13645 833-4046	13645 833-4046	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$1,891	Each	10%	\$1,702	Other	F1
13645 833-4047	13645 833-4047	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$3,346	Each	10%	\$3,011	Other	F1
13645 833-4048	13645 833-4048	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 7	\$0	Each	10%	\$0	Other	F1
13645 833-4049	13645 833-4049	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$438	Each	10%	\$394	Other	F1
13645 833-4050	13645 833-4050	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4051	13645 833-4051	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$51	Each	10%	\$46	Other	F1
13645 833-4052	13645 833-4052	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$103	Each	10%	\$93	Other	F1
13645 833-4053	13645 833-4053	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$657	Each	10%	\$592	Other	F1
13645 833-4054	13645 833-4054	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 5	\$0	Each	10%	\$0	Other	F1
13645 833-4055	13645 833-4055	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$1,279	Each	10%	\$1,151	Other	F1
13645 833-4056	13645 833-4056	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$1,843	Each	10%	\$1,659	Other	F1
13645 833-4057	13645 833-4057	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4058	13645 833-4058	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4059	13645 833-4059	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$815	Each	10%	\$734	Other	F1
13645 833-4060	13645 833-4060	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$6	Each	10%	\$5	Other	F1
13645 833-4061	13645 833-4061	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 1	\$0	Each	10%	\$0	Other	F1
13645 833-4062	13645 833-4062	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4063	13645 833-4063	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 20	\$0	Each	10%	\$0	Other	F1
13645 833-4064	13645 833-4064	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4065	13645 833-4065	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt Contract 2	\$0	Each	10%	\$0	Other	F1
13645 833-4066	13645 833-4066	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 7	\$0	Each	10%	\$0	Other	F1
13645 833-4067	13645 833-4067	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4068	13645 833-4068	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4069	13645 833-4069	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$3,764	Each	10%	\$3,388	Other	F1
13645 833-4071	13645 833-4071	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$2,929	Each	10%	\$2,636	Other	F1
13645 833-4073	13645 833-4073	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$683	Each	10%	\$614	Other	F1
13645 833-4074	13645 833-4074	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1400 TB-SKT Sftwr Spt-Maintenance	\$386	Each	10%	\$348	Other	F1
13645 833-4075	13645 833-4075	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt Contract 12	\$0	Each	10%	\$0	Other	F1
13645 833-4076	13645 833-4076	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$406	Each	10%	\$365	Other	F1
13645 833-4078	13645 833-4078	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$408	Each	10%	\$367	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13645 833-4079	13645 833-4079	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$336	Each	10%	\$302	Other	F1
13645 833-4080	13645 833-4080	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4081	13645 833-4081	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 30	\$0	Each	10%	\$0	Other	F1
13645 833-4082	13645 833-4082	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$330	Each	10%	\$297	Other	F1
13645 833-4083	13645 833-4083	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$2,943	Each	10%	\$2,648	Other	F1
13645 833-4084	13645 833-4084	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$29	Each	10%	\$27	Other	F1
13645 833-4086	13645 833-4086	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$1,041	Each	10%	\$937	Other	F1
13645 833-4087	13645 833-4087	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$820	Each	10%	\$738	Other	F1
13645 833-4088	13645 833-4088	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 20	\$0	Each	10%	\$0	Other	F1
13645 833-4089	13645 833-4089	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$3,726	Each	10%	\$3,353	Other	F1
13645 833-4090	13645 833-4090	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 15	\$0	Each	10%	\$0	Other	F1
13645 833-4092	13645 833-4092	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$3	Each	10%	\$3	Other	F1
13645 833-4093	13645 833-4093	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$695	Each	10%	\$626	Other	F1
13645 833-4094	13645 833-4094	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$2,626	Each	10%	\$2,364	Other	F1
13645 833-4095	13645 833-4095	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 18	\$0	Each	10%	\$0	Other	F1
13645 833-4096	13645 833-4096	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$2,748	Each	10%	\$2,473	Other	F1
13645 833-4097	13645 833-4097	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 31	\$0	Each	10%	\$0	Other	F1
13645 833-4098	13645 833-4098	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 22	\$0	Each	10%	\$0	Other	F1
13645 833-4099	13645 833-4099	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 17	\$0	Each	10%	\$0	Other	F1
13645 833-4100	13645 833-4100	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$196	Each	10%	\$176	Other	F1
13645 833-4102	13645 833-4102	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$593	Each	10%	\$534	Other	F1
13645 833-4106	13645 833-4106	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$996	Each	10%	\$897	Other	F1
13645 833-4107	13645 833-4107	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$2,776	Each	10%	\$2,499	Other	F1
13645 833-4108	13645 833-4108	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 6	\$0	Each	10%	\$0	Other	F1
13645 833-4109	13645 833-4109	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4110	13645 833-4110	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 36	\$0	Each	10%	\$0	Other	F1
13645 833-4111	13645 833-4111	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$13	Each	10%	\$12	Other	F1
13645 833-4112	13645 833-4112	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 13	\$0	Each	10%	\$0	Other	F1
13645 833-4113	13645 833-4113	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 23	\$0	Each	10%	\$0	Other	F1
13645 833-4114	13645 833-4114	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 13	\$0	Each	10%	\$0	Other	F1
13645 833-4117	13645 833-4117	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 18	\$0	Each	10%	\$0	Other	F1
13645 833-4121	13645 833-4121	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$383	Each	10%	\$345	Other	F1
13645 833-4122	13645 833-4122	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$332	Each	10%	\$299	Other	F1
13645 833-4123	13645 833-4123	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 26	\$0	Each	10%	\$0	Other	F1
13645 833-4125	13645 833-4125	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4126	13645 833-4126	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 27	\$0	Each	10%	\$0	Other	F1
13645 833-4127	13645 833-4127	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4128	13645 833-4128	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$2,192	Each	10%	\$1,973	Other	F1
13645 833-4129	13645 833-4129	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$4,874	Each	10%	\$4,387	Other	F1
13645 833-4130	13645 833-4130	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 1	\$0	Each	10%	\$0	Other	F1
13645 833-4132	13645 833-4132	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4133	13645 833-4133	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 7	\$0	Each	10%	\$0	Other	F1
13645 833-4134	13645 833-4134	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4135	13645 833-4135	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 8	\$0	Each	10%	\$0	Other	F1
13645 833-4136	13645 833-4136	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$3,401	Each	10%	\$3,061	Other	F1
13645 833-4137	13645 833-4137	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$5,106	Each	10%	\$4,695	Other	F1
13645 833-4138	13645 833-4138	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4139	13645 833-4139	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4140	13645 833-4140	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 10	\$0	Each	10%	\$0	Other	F1
13645 833-4141	13645 833-4141	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 19	\$0	Each	10%	\$0	Other	F1
13645 833-4142	13645 833-4142	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$2,053	Each	10%	\$1,848	Other	F1
13645 833-4143	13645 833-4143	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$3,241	Each	10%	\$2,917	Other	F1
13645 833-4144	13645 833-4144	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4145	13645 833-4145	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$2,334	Each	10%	\$2,101	Other	F1
13645 833-4146	13645 833-4146	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4147	13645 833-4147	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4152	13645 833-4152	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$275	Each	10%	\$247	Other	F1
13645 833-4153	13645 833-4153	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$194	Each	10%	\$175	Other	F1
13645 833-4156	13645 833-4156	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 11	\$0	Each	10%	\$0	Other	F1
13645 833-4157	13645 833-4157	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 3	\$0	Each	10%	\$0	Other	F1
13645 833-4158	13645 833-4158	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$569	Each	10%	\$512	Other	F1
13645 833-4160	13645 833-4160	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 35	\$0	Each	10%	\$0	Other	F1
13645 833-4161	13645 833-4161	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 23	\$0	Each	10%	\$0	Other	F1
13645 833-4162	13645 833-4162	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4163	13645 833-4163	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 27	\$0	Each	10%	\$0	Other	F1
13645 833-4164	13645 833-4164	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 21	\$0	Each	10%	\$0	Other	F1
13645 833-4166	13645 833-4166	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 33	\$0	Each	10%	\$0	Other	F1
13645 833-4167	13645 833-4167	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$472	Each	10%	\$425	Other	F1
13645 833-4169	13645 833-4169	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$1,709	Each	10%	\$1,538	Other	F1
13645 833-4170	13645 833-4170	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$1,917	Each	10%	\$1,725	Other	F1
13645 833-4171	13645 833-4171	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 21	\$0	Each	10%	\$0	Other	F1
13645 833-4175	13645 833-4175	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13645 833-4239	13645 833-4239	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$3,553	Each	10%	\$3,198	Other	F1
13645 833-4242	13645 833-4242	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 19	\$0	Each	10%	\$0	Other	F1
13645 833-4244	13645 833-4244	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$1,799	Each	10%	\$1,619	Other	F1
13645 833-4245	13645 833-4245	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$5	Each	10%	\$4	Other	F1
13645 833-4246	13645 833-4246	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 36	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source	Base Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13645 833-4247	13645 833-4247	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$42	Each	10%	\$38	Other	F1	
13645 833-4249	13645 833-4249	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4250	13645 833-4250	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4251	13645 833-4251	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4253	13645 833-4253	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 29	\$0	Each	10%	\$0	Other	F1	
13645 833-4255	13645 833-4255	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 33	\$0	Each	10%	\$0	Other	F1	
13645 833-4256	13645 833-4256	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 9	\$0	Each	10%	\$0	Other	F1	
13645 833-4258	13645 833-4258	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 11	\$0	Each	10%	\$0	Other	F1	
13645 833-4259	13645 833-4259	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 3	\$0	Each	10%	\$0	Other	F1	
13645 833-4260	13645 833-4260	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 12	\$0	Each	10%	\$0	Other	F1	
13645 833-4262	13645 833-4262	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$555	Each	10%	\$500	Other	F1	
13645 833-4263	13645 833-4263	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4264	13645 833-4264	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$1,518	Each	10%	\$1,366	Other	F1	
13645 833-4265	13645 833-4265	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$891	Each	10%	\$802	Other	F1	
13645 833-4267	13645 833-4267	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4271	13645 833-4271	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 10	\$0	Each	10%	\$0	Other	F1	
13645 833-4274	13645 833-4274	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 3	\$0	Each	10%	\$0	Other	F1	
13645 833-4275	13645 833-4275	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4276	13645 833-4276	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 32	\$0	Each	10%	\$0	Other	F1	
13645 833-4277	13645 833-4277	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$1,984	Each	10%	\$1,785	Other	F1	
13645 833-4278	13645 833-4278	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 1	\$0	Each	10%	\$0	Other	F1	
13645 833-4279	13645 833-4279	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 2	\$0	Each	10%	\$0	Other	F1	
13645 833-4280	13645 833-4280	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$1,405	Each	10%	\$1,264	Other	F1	
13645 833-4282	13645 833-4282	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4283	13645 833-4283	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$3,980	Each	10%	\$3,582	Other	F1	
13645 833-4285	13645 833-4285	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 28	\$0	Each	10%	\$0	Other	F1	
13645 833-4286	13645 833-4286	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$4,420	Each	10%	\$3,978	Other	F1	
13645 833-4288	13645 833-4288	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 14	\$0	Each	10%	\$0	Other	F1	
13645 833-4289	13645 833-4289	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 8	\$0	Each	10%	\$0	Other	F1	
13645 833-4290	13645 833-4290	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4291	13645 833-4291	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4292	13645 833-4292	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 25	\$0	Each	10%	\$0	Other	F1	
13645 833-4293	13645 833-4293	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4295	13645 833-4295	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$368	Each	10%	\$331	Other	F1	
13645 833-4296	13645 833-4296	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$588	Each	10%	\$529	Other	F1	
13645 833-4420	13645 833-4420	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4421	13645 833-4421	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4423	13645 833-4423	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 3	\$0	Each	10%	\$0	Other	F1	
13645 833-4428	13645 833-4428	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$751	Each	10%	\$676	Other	F1	
13645 833-4429	13645 833-4429	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$157	Each	10%	\$142	Other	F1	
13645 833-4432	13645 833-4432	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$301	Each	10%	\$271	Other	F1	
13645 833-4433	13645 833-4433	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$1,362	Each	10%	\$1,225	Other	F1	
13645 833-4434	13645 833-4434	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$1,678	Each	10%	\$1,510	Other	F1	
13645 833-4435	13645 833-4435	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 4	\$0	Each	10%	\$0	Other	F1	
13645 833-4437	13645 833-4437	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$495	Each	10%	\$446	Other	F1	
13645 833-4438	13645 833-4438	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 5	\$0	Each	10%	\$0	Other	F1	
13645 833-4439	13645 833-4439	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 30	\$0	Each	10%	\$0	Other	F1	
13645 833-4440	13645 833-4440	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4441	13645 833-4441	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt Contract 28	\$0	Each	10%	\$0	Other	F1	
13645 833-4442	13645 833-4442	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 14	\$0	Each	10%	\$0	Other	F1	
13645 833-4443	13645 833-4443	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4444	13645 833-4444	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$498	Each	10%	\$448	Other	F1	
13645 833-4445	13645 833-4445	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13645 833-4446	13645 833-4446	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$3,084	Each	10%	\$2,776	Other	F1	
13645 833-4447	13645 833-4447	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 8	\$0	Each	10%	\$0	Other	F1	
13645 833-4448	13645 833-4448	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$851	Each	10%	\$766	Other	F1	
13645 833-4449	13645 833-4449	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$1,532	Each	10%	\$1,379	Other	F1	
13645 833-4450	13645 833-4450	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$5,341	Each	10%	\$4,807	Other	F1	
13645 833-4451	13645 833-4451	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 6	\$0	Each	10%	\$0	Other	F1	
13645 833-4452	13645 833-4452	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1	
13645 833-4453	13645 833-4453	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$618	Each	10%	\$556	Other	F1	
13645 833-4454	13645 833-4454	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt Contract 10	\$0	Each	10%	\$0	Other	F1	
13645 833-4455	13645 833-4455	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$3,562	Each	10%	\$3,206	Other	F1	
13645 833-4457	13645 833-4457	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$2,190	Each	10%	\$1,971	Other	F1	
13645 833-4458	13645 833-4458	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$291	Each	10%	\$262	Other	F1	
13645 833-4459	13645 833-4459	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$33	Each	10%	\$30	Other	F1	
13645 833-4461	13645 833-4461	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$952	Each	10%	\$857	Other	F1	
13645 833-4462	13645 833-4462	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sflwr Spt-Maintenance	\$150	Each	10%	\$135	Other	F1	
13645 833-4464	13645 833-4464	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$1,059	Each	10%	\$953	Other	F1	
13645 833-4466	13645 833-4466	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$51	Each	10%	\$45	Other	F1	
13645 833-4467	13645 833-4467	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$410	Each	10%	\$369	Other	F1	
13645 833-4468	13645 833-4468	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$584	Each	10%	\$526	Other	F1	
13645 833-4470	13645 833-4470	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$696	Each	10%	\$626	Other	F1	
13645 833-4473	13645 833-4473	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$1,364	Each	10%	\$1,228	Other	F1	
13645 833-4474	13645 833-4474	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$7	Each	10%	\$6	Other	F1	
13645 833-4475	13645 833-4475	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sflwr Spt-	\$111	Each	10%	\$100	Other	F1	
13645 833-4597	13645 833-4597	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sflwr Spt-Maintenance	\$1,076	Each	10%	\$969	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13645 833-4598	13645 833-4598	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$192	Each	10%	\$173	Other	F1
13645 833-4600	13645 833-4600	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$210	Each	10%	\$189	Other	F1
13645 833-4601	13645 833-4601	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$1,784	Each	10%	\$1,605	Other	F1
13645 833-4602	13645 833-4602	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$88	Each	10%	\$79	Other	F1
13645 833-4603	13645 833-4603	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$1,654	Each	10%	\$1,489	Other	F1
13645 833-4604	13645 833-4604	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sftwr Spt-Maintenance	\$8	Each	10%	\$8	Other	F1
13645 833-4605	13645 833-4605	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sftwr Spt-Maintenance	\$27	Each	10%	\$24	Other	F1
13645 833-4606	13645 833-4606	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sftwr Spt-Maintenance	\$72	Each	10%	\$65	Other	F1
13645 833-4607	13645 833-4607	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$1,528	Each	10%	\$1,375	Other	F1
13645 833-4608	13645 833-4608	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$239	Each	10%	\$215	Other	F1
13645 833-4610	13645 833-4610	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$348	Each	10%	\$312	Other	F1
13645 833-4611	13645 833-4611	Data Protection SW	ProSupport Mission Critical Data Protection Suite 1-400 TB-SKT Sftwr Spt-Maintenance	\$1,217	Each	10%	\$1,095	Other	F1
13645 833-4614	13645 833-4614	Data Protection SW	ProSupport Mission Critical Data Protection Suite 3001+ TB-SKT Sftwr Spt-Maintenance	\$3	Each	10%	\$3	Other	F1
13645 833-4615	13645 833-4615	Data Protection SW	ProSupport Mission Critical Data Protection Suite 401-3000 TB-SKT Sftwr Spt-	\$157	Each	10%	\$141	Other	F1
13645 844-3704	13645 844-3704	Data Protection SW	ProDeploy for Power vProtect Deploy	\$2,963	Each	10%	\$2,666	Other	F1
13645 844-3705	13645 844-3705	Data Protection SW	ProDeploy Plus for Power vProtect Deploy	\$5,213	Each	10%	\$4,691	Other	F1
13645 929-3709	13645 929-3709	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13645 936-6720	13645 936-6720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13645 992-6149	13645 992-6149	Data Protection SW	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14675 007-1527	14675 007-1527	Data Protection SW	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14675 009-4364	14675 009-4364	Data Protection SW	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14675 009-4877	14675 009-4877	Data Protection SW	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14675 460-5909	14675 460-5909	Data Protection SW	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14675 460-8531	14675 460-8531	Data Protection SW	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14675 460-9052	14675 460-9052	Data Protection SW	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14675 460-9900	14675 460-9900	Data Protection SW	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14675 461-0497	14675 461-0497	Data Protection SW	PO Requires: Billing,Shipping Terms,PO# ,quote#, GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14675 468-8025	14675 468-8025	Data Protection SW	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14675 468-8026	14675 468-8026	Data Protection SW	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14675 468-8027	14675 468-8027	Data Protection SW	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14675 468-8028	14675 468-8028	Data Protection SW	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14675 468-8029	14675 468-8029	Data Protection SW	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14675 812-4006	14675 812-4006	Data Protection SW	ProDeploy Plus Training Credits 1100 Redeem at education.dell.com Expires 1Yr	\$1,052	Each	10%	\$947	Other	F1
14675 812-4007	14675 812-4007	Data Protection SW	ProDeploy Plus Training Credits 700 Redeem at education.dell.com Expires 1Yr	\$700	Each	10%	\$630	Other	F1
14675 812-4009	14675 812-4009	Data Protection SW	ProDeploy Plus Training Credits 600 Redeem at education.dell.com Expires 1Yr	\$600	Each	10%	\$540	Other	F1
14675 812-4010	14675 812-4010	Data Protection SW	ProDeploy Plus Training Credits 100 Redeem at education.dell.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1
14675 812-4027	14675 812-4027	Data Protection SW	ProDeploy Plus Training Credits 900 Redeem at education.dell.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
14675 812-4030	14675 812-4030	Data Protection SW	Education Services Training Credits 1 - Redeem at education.dell.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
14675 812-4031	14675 812-4031	Data Protection SW	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
14675 812-4032	14675 812-4032	Data Protection SW	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	10%	\$90	Other	F1
14675 812-4033	14675 812-4033	Data Protection SW	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	10%	\$900	Other	F1
14675 812-4034	14675 812-4034	Data Protection SW	Education Services Training Credits 10000 - Redeem at education.dell.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
14675 812-4041	14675 812-4041	Data Protection SW	ProDeploy Plus Training Credits 1500 Redeem at education.dell.com Expires 1Yr	\$1,500	Each	10%	\$1,350	Other	F1
14675 812-4043	14675 812-4043	Data Protection SW	ProDeploy Plus Training Credits 1700 Redeem at education.dell.com Expires 1Yr	\$1,700	Each	10%	\$1,530	Other	F1
14675 823-9191	14675 823-9191	Data Protection SW	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,967	Each	10%	\$1,770	Other	F1
14675 823-9192	14675 823-9192	Data Protection SW	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%	\$155	Other	F1
14675 823-9193	14675 823-9193	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,753	Each	10%	\$3,377	Other	F1
14675 823-9194	14675 823-9194	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Cloud Tier Deployment Verification	\$302	Each	10%	\$272	Other	F1
14675 823-9201	14675 823-9201	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Virtual Edition	\$4,950	Each	10%	\$4,455	Other	F1
14675 823-9202	14675 823-9202	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Virtual Edition Deployment Verification	\$100	Each	10%	\$90	Other	F1
14675 823-9203	14675 823-9203	Data Protection SW	ProDeploy Dell EMC Data Domain Virtual Edition	\$1,667	Each	10%	\$1,500	Other	F1
14675 823-9206	14675 823-9206	Data Protection SW	ProDeploy Dell EMC Data Domain Virtual Edition Deployment Verification	\$102	Each	10%	\$91	Other	F1
14675 823-9268	14675 823-9268	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14675 823-9271	14675 823-9271	Data Protection SW	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14675 823-9284	14675 823-9284	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14675 825-7164	14675 825-7164	Data Protection SW	ProDeploy PowerProtect Solution Package	\$1,036	Each	10%	\$933	Other	F1
14675 825-7165	14675 825-7165	Data Protection SW	ProDeploy PowerProtect Solution Package Deployment Verification	\$222	Each	10%	\$200	Other	F1
14675 825-7166	14675 825-7166	Data Protection SW	ProDeploy Plus PowerProtect Solution Package	\$1,993	Each	10%	\$1,794	Other	F1
14675 825-7167	14675 825-7167	Data Protection SW	ProDeploy Plus PowerProtect Solution Package Deployment Verification	\$153	Each	10%	\$138	Other	F1
14675 825-7168	14675 825-7168	Data Protection SW	ProDeploy for Cloud Adoption	\$7,840	Each	10%	\$7,056	Other	F1
14675 825-7169	14675 825-7169	Data Protection SW	ProDeploy for Cloud Adoption Deployment Verification	\$374	Each	10%	\$336	Other	F1
14675 825-7170	14675 825-7170	Data Protection SW	ProDeploy Plus for Cloud Adoption	\$11,884	Each	10%	\$10,696	Other	F1
14675 825-7171	14675 825-7171	Data Protection SW	ProDeploy Plus for Cloud Adoption Deployment Verification	\$676	Each	10%	\$608	Other	F1
14675 825-7172	14675 825-7172	Data Protection SW	ProDeploy for PowerProtect Software Package	\$22,840	Each	10%	\$20,556	Other	F1
14675 825-7173	14675 825-7173	Data Protection SW	ProDeploy for PowerProtect Software Package Deployment Verification	\$766	Each	10%	\$689	Other	F1
14675 825-7174	14675 825-7174	Data Protection SW	ProDeploy Plus for PowerProtect Software Package	\$34,106	Each	10%	\$30,695	Other	F1
14675 825-7175	14675 825-7175	Data Protection SW	ProDeploy Plus for PowerProtect Software Package Deployment Verification	\$1,054	Each	10%	\$949	Other	F1
14675 825-7176	14675 825-7176	Data Protection SW	ProDeploy for Avamar Backup Package	\$7,681	Each	10%	\$6,912	Other	F1
14675 825-7177	14675 825-7177	Data Protection SW	ProDeploy for Avamar Backup Package Deployment Verification	\$459	Each	10%	\$414	Other	F1
14675 825-7178	14675 825-7178	Data Protection SW	ProDeploy Plus for Avamar Backup Package	\$12,447	Each	10%	\$11,202	Other	F1
14675 825-7179	14675 825-7179	Data Protection SW	ProDeploy Plus for Avamar Backup Package Deployment Verification	\$439	Each	10%	\$395	Other	F1
14675 825-7180	14675 825-7180	Data Protection SW	ProDeploy for Networker Backup Package	\$7,834	Each	10%	\$7,050	Other	F1
14675 825-7181	14675 825-7181	Data Protection SW	ProDeploy for Networker Backup Package Deployment Verification	\$306	Each	10%	\$276	Other	F1
14675 825-7182	14675 825-7182	Data Protection SW	ProDeploy Plus for Networker Backup Package	\$12,447	Each	10%	\$11,202	Other	F1
14675 825-7183	14675 825-7183	Data Protection SW	ProDeploy Plus for Networker Backup Package Deployment Verification	\$439	Each	10%	\$395	Other	F1
14675 825-7184	14675 825-7184	Data Protection SW	ProDeploy for Avamar Plus Search Backup Package	\$12,633	Each	10%	\$11,370	Other	F1
14675 825-7185	14675 825-7185	Data Protection SW	ProDeploy for Avamar Plus Search Backup Package Deployment Verification	\$613	Each	10%	\$551	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14675 825-7263	14675 825-7263	Data Protection SW	ProDeploy Plus Add On Networker Microsoft SQL Integration Requires ProDeploy Plus	\$8,880	Each	10%	\$7,992	Other	F1	
14675 825-7264	14675 825-7264	Data Protection SW	ProDeploy Plus Add On Networker Microsoft EXCH Integration Requires ProDeploy Plus	\$12,284	Each	10%	\$11,056	Other	F1	
14675 825-7265	14675 825-7265	Data Protection SW	ProDeploy Plus Add On Networker MYSQL Integration Requires ProDeploy Plus	\$12,284	Each	10%	\$11,056	Other	F1	
14675 825-7266	14675 825-7266	Data Protection SW	ProDeploy Plus Add On Avamar Single Node Deploy Requires ProDeploy Plus	\$3,885	Each	10%	\$3,497	Other	F1	
14675 825-7267	14675 825-7267	Data Protection SW	ProDeploy Plus Add On Avamar Multi Node Deploy Requires ProDeploy Plus	\$5,254	Each	10%	\$4,729	Other	F1	
14675 825-7268	14675 825-7268	Data Protection SW	ProDeploy Plus Add On Avamar Data Domain Boost Integration Requires ProDeploy Plus	\$11,026	Each	10%	\$9,923	Other	F1	
14675 825-7269	14675 825-7269	Data Protection SW	ProDeploy Plus Add On DPA Federated Reporting Deploy Requires ProDeploy Plus	\$6,290	Each	10%	\$5,661	Other	F1	
14675 825-7270	14675 825-7270	Data Protection SW	ProDeploy Plus Add On DPA Customization Requires ProDeploy Plus	\$8,140	Each	10%	\$7,326	Other	F1	
14675 825-7271	14675 825-7271	Data Protection SW	ProDeploy Plus Add On CloudBoost Networker Integration Requires ProDeploy Plus	\$5,624	Each	10%	\$5,062	Other	F1	
14675 825-8623	14675 825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14675 825-8624	14675 825-8624	Data Protection SW	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14675 843-8009	14675 843-8009	Data Protection SW	60 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$5,220	Each	10%	\$4,698	Other	F1	
14675 843-8010	14675 843-8010	Data Protection SW	59 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$5,093	Each	10%	\$4,584	Other	F1	
14675 843-8011	14675 843-8011	Data Protection SW	58 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$4,966	Each	10%	\$4,470	Other	F1	
14675 843-8012	14675 843-8012	Data Protection SW	57 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$4,841	Each	10%	\$4,357	Other	F1	
14675 843-8013	14675 843-8013	Data Protection SW	55 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$4,591	Each	10%	\$4,132	Other	F1	
14675 843-8014	14675 843-8014	Data Protection SW	52 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$4,222	Each	10%	\$3,800	Other	F1	
14675 843-8015	14675 843-8015	Data Protection SW	51 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$4,101	Each	10%	\$3,690	Other	F1	
14675 843-8016	14675 843-8016	Data Protection SW	50 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$3,980	Each	10%	\$3,582	Other	F1	
14675 843-8017	14675 843-8017	Data Protection SW	49 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$3,860	Each	10%	\$3,474	Other	F1	
14675 843-8018	14675 843-8018	Data Protection SW	47 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$3,623	Each	10%	\$3,261	Other	F1	
14675 843-8019	14675 843-8019	Data Protection SW	46 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$3,506	Each	10%	\$3,155	Other	F1	
14675 843-8020	14675 843-8020	Data Protection SW	45 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$3,390	Each	10%	\$3,051	Other	F1	
14675 843-8021	14675 843-8021	Data Protection SW	44 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$3,274	Each	10%	\$2,947	Other	F1	
14675 843-8022	14675 843-8022	Data Protection SW	43 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$3,160	Each	10%	\$2,844	Other	F1	
14675 843-8023	14675 843-8023	Data Protection SW	42 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$3,047	Each	10%	\$2,742	Other	F1	
14675 843-8024	14675 843-8024	Data Protection SW	41 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$2,935	Each	10%	\$2,641	Other	F1	
14675 843-8025	14675 843-8025	Data Protection SW	37 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$2,497	Each	10%	\$2,247	Other	F1	
14675 843-8026	14675 843-8026	Data Protection SW	36 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$2,391	Each	10%	\$2,152	Other	F1	
14675 843-8027	14675 843-8027	Data Protection SW	34 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$2,182	Each	10%	\$1,964	Other	F1	
14675 843-8028	14675 843-8028	Data Protection SW	33 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$2,080	Each	10%	\$1,872	Other	F1	
14675 843-8029	14675 843-8029	Data Protection SW	29 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,685	Each	10%	\$1,517	Other	F1	
14675 843-8030	14675 843-8030	Data Protection SW	20 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$901	Each	10%	\$811	Other	F1	
14675 843-8031	14675 843-8031	Data Protection SW	13 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$422	Each	10%	\$380	Other	F1	
14675 843-8032	14675 843-8032	Data Protection SW	10 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$262	Each	10%	\$235	Other	F1	
14675 843-8033	14675 843-8033	Data Protection SW	6 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$101	Each	10%	\$91	Other	F1	
14675 843-8034	14675 843-8034	Data Protection SW	4 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$46	Each	10%	\$42	Other	F1	
14675 843-8035	14675 843-8035	Data Protection SW	3 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$32	Each	10%	\$29	Other	F1	
14675 843-8036	14675 843-8036	Data Protection SW	1 Month ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software Support-	\$4	Each	10%	\$3	Other	F1	
14675 843-8037	14675 843-8037	Data Protection SW	60 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$8,949	Each	10%	\$8,054	Other	F1	
14675 843-8038	14675 843-8038	Data Protection SW	59 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$8,731	Each	10%	\$7,858	Other	F1	
14675 843-8039	14675 843-8039	Data Protection SW	56 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$8,084	Each	10%	\$7,275	Other	F1	
14675 843-8040	14675 843-8040	Data Protection SW	54 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$7,658	Each	10%	\$6,892	Other	F1	
14675 843-8041	14675 843-8041	Data Protection SW	53 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$7,447	Each	10%	\$6,703	Other	F1	
14675 843-8042	14675 843-8042	Data Protection SW	51 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$7,029	Each	10%	\$6,327	Other	F1	
14675 843-8043	14675 843-8043	Data Protection SW	39 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$4,652	Each	10%	\$4,187	Other	F1	
14675 843-8044	14675 843-8044	Data Protection SW	34 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$3,741	Each	10%	\$3,366	Other	F1	
14675 843-8045	14675 843-8045	Data Protection SW	32 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$3,392	Each	10%	\$3,053	Other	F1	
14675 843-8046	14675 843-8046	Data Protection SW	26 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$2,411	Each	10%	\$2,170	Other	F1	
14675 843-8047	14675 843-8047	Data Protection SW	18 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$1,287	Each	10%	\$1,159	Other	F1	
14675 843-8048	14675 843-8048	Data Protection SW	14 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$826	Each	10%	\$743	Other	F1	
14675 843-8049	14675 843-8049	Data Protection SW	13 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$723	Each	10%	\$651	Other	F1	
14675 843-8050	14675 843-8050	Data Protection SW	11 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$534	Each	10%	\$481	Other	F1	
14675 843-8051	14675 843-8051	Data Protection SW	10 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$448	Each	10%	\$404	Other	F1	
14675 843-8052	14675 843-8052	Data Protection SW	9 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$369	Each	10%	\$332	Other	F1	
14675 843-8053	14675 843-8053	Data Protection SW	8 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$297	Each	10%	\$267	Other	F1	
14675 843-8054	14675 843-8054	Data Protection SW	7 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$231	Each	10%	\$208	Other	F1	
14675 843-8055	14675 843-8055	Data Protection SW	6 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$173	Each	10%	\$155	Other	F1	
14675 843-8056	14675 843-8056	Data Protection SW	5 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$122	Each	10%	\$110	Other	F1	
14675 843-8057	14675 843-8057	Data Protection SW	4 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$79	Each	10%	\$71	Other	F1	
14675 843-8058	14675 843-8058	Data Protection SW	3 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$45	Each	10%	\$41	Other	F1	
14675 843-8059	14675 843-8059	Data Protection SW	2 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$21	Each	10%	\$19	Other	F1	
14675 843-8060	14675 843-8060	Data Protection SW	1 Month ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software Support-	\$5	Each	10%	\$5	Other	F1	
14675 843-8061	14675 843-8061	Data Protection SW	12 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$765	Each	10%	\$688	Other	F1	
14675 843-8062	14675 843-8062	Data Protection SW	11 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$653	Each	10%	\$587	Other	F1	
14675 843-8063	14675 843-8063	Data Protection SW	10 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$548	Each	10%	\$493	Other	F1	
14675 843-8064	14675 843-8064	Data Protection SW	3 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$56	Each	10%	\$50	Other	F1	
14675 843-8065	14675 843-8065	Data Protection SW	59 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$12,514	Each	10%	\$11,263	Other	F1	
14675 843-8066	14675 843-8066	Data Protection SW	58 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$12,203	Each	10%	\$10,983	Other	F1	
14675 843-8067	14675 843-8067	Data Protection SW	57 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$11,894	Each	10%	\$10,705	Other	F1	
14675 843-8068	14675 843-8068	Data Protection SW	56 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$11,586	Each	10%	\$10,428	Other	F1	
14675 843-8069	14675 843-8069	Data Protection SW	40 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$6,938	Each	10%	\$6,244	Other	F1	
14675 843-8070	14675 843-8070	Data Protection SW	36 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$5,874	Each	10%	\$5,287	Other	F1	
14675 843-8071	14675 843-8071	Data Protection SW	31 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$4,618	Each	10%	\$4,156	Other	F1	
14675 843-8072	14675 843-8072	Data Protection SW	26 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$3,456	Each	10%	\$3,110	Other	F1	
14675 843-8073	14675 843-8073	Data Protection SW	25 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$3,237	Each	10%	\$2,913	Other	F1	
14675 843-8074	14675 843-8074	Data Protection SW	24 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$3,022	Each	10%	\$2,720	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14675 843-8075	14675 843-8075	Data Protection SW	18 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$1,845	Each	10%	\$1,661	Other	F1	
14675 843-8076	14675 843-8076	Data Protection SW	15 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$1,339	Each	10%	\$1,205	Other	F1	
14675 843-8077	14675 843-8077	Data Protection SW	12 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$897	Each	10%	\$807	Other	F1	
14675 843-8078	14675 843-8078	Data Protection SW	9 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$529	Each	10%	\$476	Other	F1	
14675 843-8079	14675 843-8079	Data Protection SW	7 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$331	Each	10%	\$298	Other	F1	
14675 843-8080	14675 843-8080	Data Protection SW	5 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$175	Each	10%	\$157	Other	F1	
14675 843-8081	14675 843-8081	Data Protection SW	4 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$114	Each	10%	\$102	Other	F1	
14675 843-8082	14675 843-8082	Data Protection SW	9 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$647	Each	10%	\$582	Other	F1	
14675 843-8083	14675 843-8083	Data Protection SW	8 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$520	Each	10%	\$468	Other	F1	
14675 843-8084	14675 843-8084	Data Protection SW	7 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$404	Each	10%	\$364	Other	F1	
14675 843-8085	14675 843-8085	Data Protection SW	6 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$302	Each	10%	\$272	Other	F1	
14675 843-8086	14675 843-8086	Data Protection SW	4 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$139	Each	10%	\$125	Other	F1	
14675 843-8087	14675 843-8087	Data Protection SW	3 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$80	Each	10%	\$72	Other	F1	
14675 843-8088	14675 843-8088	Data Protection SW	1 Year ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software Support-	\$765	Each	10%	\$688	Other	F1	
14675 843-8089	14675 843-8089	Data Protection SW	32 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,979	Each	10%	\$1,781	Other	F1	
14675 843-8090	14675 843-8090	Data Protection SW	27 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,498	Each	10%	\$1,348	Other	F1	
14675 843-8091	14675 843-8091	Data Protection SW	25 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,317	Each	10%	\$1,186	Other	F1	
14675 843-8092	14675 843-8092	Data Protection SW	23 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,145	Each	10%	\$1,030	Other	F1	
14675 843-8093	14675 843-8093	Data Protection SW	16 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$611	Each	10%	\$550	Other	F1	
14675 843-8094	14675 843-8094	Data Protection SW	14 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$482	Each	10%	\$434	Other	F1	
14675 843-8095	14675 843-8095	Data Protection SW	1 Month ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software Support-	\$3	Each	10%	\$3	Other	F1	
14675 843-8096	14675 843-8096	Data Protection SW	12 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$446	Each	10%	\$401	Other	F1	
14675 843-8097	14675 843-8097	Data Protection SW	10 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$320	Each	10%	\$288	Other	F1	
14675 843-8098	14675 843-8098	Data Protection SW	4 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$57	Each	10%	\$51	Other	F1	
14675 843-8099	14675 843-8099	Data Protection SW	2 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$15	Each	10%	\$13	Other	F1	
14675 843-8100	14675 843-8100	Data Protection SW	55 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$7,870	Each	10%	\$7,083	Other	F1	
14675 843-8101	14675 843-8101	Data Protection SW	42 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$5,223	Each	10%	\$4,701	Other	F1	
14675 843-8102	14675 843-8102	Data Protection SW	41 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$5,031	Each	10%	\$4,528	Other	F1	
14675 843-8103	14675 843-8103	Data Protection SW	37 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$4,281	Each	10%	\$3,853	Other	F1	
14675 843-8104	14675 843-8104	Data Protection SW	35 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$3,918	Each	10%	\$3,526	Other	F1	
14675 843-8105	14675 843-8105	Data Protection SW	25 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$2,258	Each	10%	\$2,032	Other	F1	
14675 843-8106	14675 843-8106	Data Protection SW	21 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$1,680	Each	10%	\$1,512	Other	F1	
14675 843-8107	14675 843-8107	Data Protection SW	20 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$1,545	Each	10%	\$1,391	Other	F1	
14675 843-8108	14675 843-8108	Data Protection SW	19 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$1,414	Each	10%	\$1,273	Other	F1	
14675 843-8109	14675 843-8109	Data Protection SW	54 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$10,977	Each	10%	\$9,879	Other	F1	
14675 843-8110	14675 843-8110	Data Protection SW	53 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$10,674	Each	10%	\$9,607	Other	F1	
14675 843-8111	14675 843-8111	Data Protection SW	52 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$10,374	Each	10%	\$9,337	Other	F1	
14675 843-8112	14675 843-8112	Data Protection SW	51 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$10,076	Each	10%	\$9,068	Other	F1	
14675 843-8113	14675 843-8113	Data Protection SW	48 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$9,192	Each	10%	\$8,273	Other	F1	
14675 843-8114	14675 843-8114	Data Protection SW	46 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$8,614	Each	10%	\$7,753	Other	F1	
14675 843-8115	14675 843-8115	Data Protection SW	44 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$8,045	Each	10%	\$7,241	Other	F1	
14675 843-8116	14675 843-8116	Data Protection SW	43 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$7,765	Each	10%	\$6,988	Other	F1	
14675 843-8117	14675 843-8117	Data Protection SW	42 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$7,486	Each	10%	\$6,738	Other	F1	
14675 843-8118	14675 843-8118	Data Protection SW	39 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$6,687	Each	10%	\$6,021	Other	F1	
14675 843-8119	14675 843-8119	Data Protection SW	38 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$6,400	Each	10%	\$5,760	Other	F1	
14675 843-8120	14675 843-8120	Data Protection SW	35 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$5,616	Each	10%	\$5,055	Other	F1	
14675 843-8121	14675 843-8121	Data Protection SW	34 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$5,361	Each	10%	\$4,825	Other	F1	
14675 843-8122	14675 843-8122	Data Protection SW	29 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$4,141	Each	10%	\$3,727	Other	F1	
14675 843-8123	14675 843-8123	Data Protection SW	28 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$3,908	Each	10%	\$3,517	Other	F1	
14675 843-8124	14675 843-8124	Data Protection SW	27 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$3,680	Each	10%	\$3,312	Other	F1	
14675 843-8125	14675 843-8125	Data Protection SW	23 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$2,812	Each	10%	\$2,531	Other	F1	
14675 843-8126	14675 843-8126	Data Protection SW	20 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$2,215	Each	10%	\$1,994	Other	F1	
14675 843-8127	14675 843-8127	Data Protection SW	19 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$2,027	Each	10%	\$1,824	Other	F1	
14675 843-8128	14675 843-8128	Data Protection SW	10 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$643	Each	10%	\$579	Other	F1	
14675 843-8129	14675 843-8129	Data Protection SW	56 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$4,715	Each	10%	\$4,244	Other	F1	
14675 843-8130	14675 843-8130	Data Protection SW	54 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$4,467	Each	10%	\$4,020	Other	F1	
14675 843-8131	14675 843-8131	Data Protection SW	53 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$4,344	Each	10%	\$3,910	Other	F1	
14675 843-8132	14675 843-8132	Data Protection SW	48 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$3,741	Each	10%	\$3,367	Other	F1	
14675 843-8133	14675 843-8133	Data Protection SW	40 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$2,823	Each	10%	\$2,541	Other	F1	
14675 843-8134	14675 843-8134	Data Protection SW	39 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$2,713	Each	10%	\$2,442	Other	F1	
14675 843-8135	14675 843-8135	Data Protection SW	38 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$2,605	Each	10%	\$2,344	Other	F1	
14675 843-8136	14675 843-8136	Data Protection SW	35 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$2,286	Each	10%	\$2,057	Other	F1	
14675 843-8137	14675 843-8137	Data Protection SW	31 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,879	Each	10%	\$1,691	Other	F1	
14675 843-8138	14675 843-8138	Data Protection SW	30 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,781	Each	10%	\$1,603	Other	F1	
14675 843-8139	14675 843-8139	Data Protection SW	28 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,591	Each	10%	\$1,432	Other	F1	
14675 843-8140	14675 843-8140	Data Protection SW	26 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,407	Each	10%	\$1,266	Other	F1	
14675 843-8141	14675 843-8141	Data Protection SW	22 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,061	Each	10%	\$955	Other	F1	
14675 843-8142	14675 843-8142	Data Protection SW	21 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$980	Each	10%	\$882	Other	F1	
14675 843-8143	14675 843-8143	Data Protection SW	18 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$751	Each	10%	\$676	Other	F1	
14675 843-8144	14675 843-8144	Data Protection SW	17 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$680	Each	10%	\$612	Other	F1	
14675 843-8145	14675 843-8145	Data Protection SW	15 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$545	Each	10%	\$490	Other	F1	
14675 843-8146	14675 843-8146	Data Protection SW	12 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$365	Each	10%	\$328	Other	F1	
14675 843-8147	14675 843-8147	Data Protection SW	11 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$312	Each	10%	\$280	Other	F1	
14675 843-8148	14675 843-8148	Data Protection SW	9 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$215	Each	10%	\$194	Other	F1	
14675 843-8149	14675 843-8149	Data Protection SW	8 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$173	Each	10%	\$156	Other	F1	
14675 843-8150	14675 843-8150	Data Protection SW	3 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$27	Each	10%	\$24	Other	F1	
14675 843-8151	14675 843-8151	Data Protection SW	11 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$381	Each	10%	\$343	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14675 843-8152	14675 843-8152	Data Protection SW	8 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$211	Each	10%	\$190	Other	F1	
14675 843-8153	14675 843-8153	Data Protection SW	7 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$165	Each	10%	\$148	Other	F1	
14675 843-8154	14675 843-8154	Data Protection SW	5 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$87	Each	10%	\$78	Other	F1	
14675 843-8155	14675 843-8155	Data Protection SW	57 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$8,298	Each	10%	\$7,468	Other	F1	
14675 843-8156	14675 843-8156	Data Protection SW	52 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$7,238	Each	10%	\$6,514	Other	F1	
14675 843-8157	14675 843-8157	Data Protection SW	50 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$6,823	Each	10%	\$6,140	Other	F1	
14675 843-8158	14675 843-8158	Data Protection SW	48 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$6,413	Each	10%	\$5,772	Other	F1	
14675 843-8159	14675 843-8159	Data Protection SW	47 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$6,211	Each	10%	\$5,590	Other	F1	
14675 843-8160	14675 843-8160	Data Protection SW	45 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$5,811	Each	10%	\$5,230	Other	F1	
14675 843-8161	14675 843-8161	Data Protection SW	44 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$5,613	Each	10%	\$5,052	Other	F1	
14675 843-8162	14675 843-8162	Data Protection SW	43 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$5,412	Each	10%	\$4,875	Other	F1	
14675 843-8163	14675 843-8163	Data Protection SW	38 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$4,465	Each	10%	\$4,019	Other	F1	
14675 843-8164	14675 843-8164	Data Protection SW	36 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$4,098	Each	10%	\$3,689	Other	F1	
14675 843-8165	14675 843-8165	Data Protection SW	33 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$3,565	Each	10%	\$3,209	Other	F1	
14675 843-8166	14675 843-8166	Data Protection SW	30 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$3,054	Each	10%	\$2,749	Other	F1	
14675 843-8167	14675 843-8167	Data Protection SW	29 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$2,889	Each	10%	\$2,600	Other	F1	
14675 843-8168	14675 843-8168	Data Protection SW	27 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$2,567	Each	10%	\$2,311	Other	F1	
14675 843-8169	14675 843-8169	Data Protection SW	9 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$451	Each	10%	\$406	Other	F1	
14675 843-8170	14675 843-8170	Data Protection SW	8 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$362	Each	10%	\$326	Other	F1	
14675 843-8171	14675 843-8171	Data Protection SW	7 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$282	Each	10%	\$254	Other	F1	
14675 843-8172	14675 843-8172	Data Protection SW	6 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$211	Each	10%	\$190	Other	F1	
14675 843-8173	14675 843-8173	Data Protection SW	5 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$149	Each	10%	\$134	Other	F1	
14675 843-8174	14675 843-8174	Data Protection SW	4 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$97	Each	10%	\$87	Other	F1	
14675 843-8175	14675 843-8175	Data Protection SW	2 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$25	Each	10%	\$23	Other	F1	
14675 843-8176	14675 843-8176	Data Protection SW	1 Month ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software Support-	\$0	Each	10%	\$0	Other	F1	
14675 843-8177	14675 843-8177	Data Protection SW	60 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$12,827	Each	10%	\$11,544	Other	F1	
14675 843-8178	14675 843-8178	Data Protection SW	55 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$11,281	Each	10%	\$10,153	Other	F1	
14675 843-8179	14675 843-8179	Data Protection SW	50 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$9,779	Each	10%	\$8,801	Other	F1	
14675 843-8180	14675 843-8180	Data Protection SW	49 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$9,485	Each	10%	\$8,536	Other	F1	
14675 843-8181	14675 843-8181	Data Protection SW	47 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$8,902	Each	10%	\$8,012	Other	F1	
14675 843-8182	14675 843-8182	Data Protection SW	45 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$8,329	Each	10%	\$7,496	Other	F1	
14675 843-8183	14675 843-8183	Data Protection SW	41 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$7,211	Each	10%	\$6,490	Other	F1	
14675 843-8184	14675 843-8184	Data Protection SW	37 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$6,136	Each	10%	\$5,522	Other	F1	
14675 843-8185	14675 843-8185	Data Protection SW	33 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$5,110	Each	10%	\$4,599	Other	F1	
14675 843-8186	14675 843-8186	Data Protection SW	32 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$4,862	Each	10%	\$4,376	Other	F1	
14675 843-8187	14675 843-8187	Data Protection SW	30 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$4,377	Each	10%	\$3,940	Other	F1	
14675 843-8188	14675 843-8188	Data Protection SW	22 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$2,608	Each	10%	\$2,347	Other	F1	
14675 843-8189	14675 843-8189	Data Protection SW	21 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$2,409	Each	10%	\$2,168	Other	F1	
14675 843-8190	14675 843-8190	Data Protection SW	17 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$1,670	Each	10%	\$1,503	Other	F1	
14675 843-8191	14675 843-8191	Data Protection SW	16 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$1,501	Each	10%	\$1,351	Other	F1	
14675 843-8192	14675 843-8192	Data Protection SW	14 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$1,184	Each	10%	\$1,065	Other	F1	
14675 843-8193	14675 843-8193	Data Protection SW	13 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$1,036	Each	10%	\$933	Other	F1	
14675 843-8194	14675 843-8194	Data Protection SW	11 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$766	Each	10%	\$689	Other	F1	
14675 843-8195	14675 843-8195	Data Protection SW	8 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$425	Each	10%	\$383	Other	F1	
14675 843-8196	14675 843-8196	Data Protection SW	6 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$247	Each	10%	\$223	Other	F1	
14675 843-8197	14675 843-8197	Data Protection SW	3 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$65	Each	10%	\$59	Other	F1	
14675 843-8198	14675 843-8198	Data Protection SW	2 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$30	Each	10%	\$27	Other	F1	
14675 843-8199	14675 843-8199	Data Protection SW	1 Month ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software Support-	\$8	Each	10%	\$7	Other	F1	
14675 843-8200	14675 843-8200	Data Protection SW	12 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$1,096	Each	10%	\$986	Other	F1	
14675 843-8201	14675 843-8201	Data Protection SW	11 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$936	Each	10%	\$842	Other	F1	
14675 843-8202	14675 843-8202	Data Protection SW	10 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$786	Each	10%	\$707	Other	F1	
14675 843-8203	14675 843-8203	Data Protection SW	5 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$214	Each	10%	\$192	Other	F1	
14675 843-8204	14675 843-8204	Data Protection SW	2 Months ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software	\$36	Each	10%	\$32	Other	F1	
14675 843-8205	14675 843-8205	Data Protection SW	1 Month ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software Support-	\$9	Each	10%	\$8	Other	F1	
14675 843-8206	14675 843-8206	Data Protection SW	1 Year ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software Support-	\$446	Each	10%	\$401	Other	F1	
14675 843-8207	14675 843-8207	Data Protection SW	1 Year ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software Support-	\$1,096	Each	10%	\$986	Other	F1	
14675 843-8208	14675 843-8208	Data Protection SW	24 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$1,230	Each	10%	\$1,107	Other	F1	
14675 843-8209	14675 843-8209	Data Protection SW	19 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$825	Each	10%	\$742	Other	F1	
14675 843-8210	14675 843-8210	Data Protection SW	7 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$135	Each	10%	\$121	Other	F1	
14675 843-8211	14675 843-8211	Data Protection SW	5 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$71	Each	10%	\$64	Other	F1	
14675 843-8212	14675 843-8212	Data Protection SW	2 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$12	Each	10%	\$11	Other	F1	
14675 843-8213	14675 843-8213	Data Protection SW	9 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$283	Each	10%	\$237	Other	F1	
14675 843-8214	14675 843-8214	Data Protection SW	6 Months ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software	\$123	Each	10%	\$111	Other	F1	
14675 843-8215	14675 843-8215	Data Protection SW	58 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$8,514	Each	10%	\$7,662	Other	F1	
14675 843-8216	14675 843-8216	Data Protection SW	49 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$6,617	Each	10%	\$5,955	Other	F1	
14675 843-8217	14675 843-8217	Data Protection SW	46 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$6,010	Each	10%	\$5,409	Other	F1	
14675 843-8218	14675 843-8218	Data Protection SW	40 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$4,840	Each	10%	\$4,356	Other	F1	
14675 843-8219	14675 843-8219	Data Protection SW	31 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$3,222	Each	10%	\$2,900	Other	F1	
14675 843-8220	14675 843-8220	Data Protection SW	28 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$2,727	Each	10%	\$2,454	Other	F1	
14675 843-8221	14675 843-8221	Data Protection SW	24 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$2,108	Each	10%	\$1,898	Other	F1	
14675 843-8222	14675 843-8222	Data Protection SW	23 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$1,962	Each	10%	\$1,766	Other	F1	
14675 843-8223	14675 843-8223	Data Protection SW	22 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$1,819	Each	10%	\$1,638	Other	F1	
14675 843-8224	14675 843-8224	Data Protection SW	17 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$1,165	Each	10%	\$1,048	Other	F1	
14675 843-8225	14675 843-8225	Data Protection SW	16 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$1,047	Each	10%	\$942	Other	F1	
14675 843-8226	14675 843-8226	Data Protection SW	15 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$934	Each	10%	\$841	Other	F1	
14675 843-8227	14675 843-8227	Data Protection SW	12 Months ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software	\$626	Each	10%	\$563	Other	F1	
14675 843-8228	14675 843-8228	Data Protection SW	1 Month ProSupport Mission Critical Data Protection Suite Plus Tier 1 Software Support	\$0	Each	10%	\$0	Other	F1	









ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) use drop-down		
14675 843-8460	14675 843-8460	Data Protection SW	4 Years ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software Support-	\$3,741	Each	10%	\$3,367	Other	F1	
14675 843-8461	14675 843-8461	Data Protection SW	5 Years ProSupport Mission Critical Data Protection Suite Plus Tier 3 Software Support-	\$5,220	Each	10%	\$4,698	Other	F1	
14675 843-8462	14675 843-8462	Data Protection SW	3 Years ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software Support-	\$4,098	Each	10%	\$3,689	Other	F1	
14675 843-8463	14675 843-8463	Data Protection SW	4 Years ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software Support-	\$6,413	Each	10%	\$5,772	Other	F1	
14675 843-8464	14675 843-8464	Data Protection SW	5 Years ProSupport Mission Critical Data Protection Suite Plus Tier 2 Software Support-	\$8,949	Each	10%	\$8,054	Other	F1	
14675 929-3709	14675 929-3709	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14675 935-6720	14675 935-6720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14675 992-6149	14675 992-6149	Data Protection SW	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13646 825-5491	13646 825-5491	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$1,806	Each	10%	\$1,625	Other	F1	
13646 825-5492	13646 825-5492	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$3,612	Each	10%	\$3,251	Other	F1	
13646 825-5493	13646 825-5493	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$5,418	Each	10%	\$4,876	Other	F1	
13646 825-5494	13646 825-5494	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$7,224	Each	10%	\$6,602	Other	F1	
13646 825-5495	13646 825-5495	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$9,030	Each	10%	\$8,127	Other	F1	
13646 825-5496	13646 825-5496	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$10,836	Each	10%	\$9,752	Other	F1	
13646 825-5497	13646 825-5497	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$1,978	Each	10%	\$1,780	Other	F1	
13646 825-5498	13646 825-5498	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$3,956	Each	10%	\$3,560	Other	F1	
13646 825-5499	13646 825-5499	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$5,934	Each	10%	\$5,341	Other	F1	
13646 825-5500	13646 825-5500	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$7,912	Each	10%	\$7,121	Other	F1	
13646 825-5501	13646 825-5501	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$9,890	Each	10%	\$8,901	Other	F1	
13646 825-5502	13646 825-5502	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$11,868	Each	10%	\$10,681	Other	F1	
13646 825-5503	13646 825-5503	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$2,064	Each	10%	\$1,858	Other	F1	
13646 825-5504	13646 825-5504	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$4,128	Each	10%	\$3,715	Other	F1	
13646 825-5505	13646 825-5505	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$6,192	Each	10%	\$5,573	Other	F1	
13646 825-5506	13646 825-5506	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$8,256	Each	10%	\$7,430	Other	F1	
13646 825-5507	13646 825-5507	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$10,320	Each	10%	\$9,288	Other	F1	
13646 825-5508	13646 825-5508	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$12,384	Each	10%	\$11,146	Other	F1	
13646 825-5509	13646 825-5509	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$2,160	Each	10%	\$1,935	Other	F1	
13646 825-5510	13646 825-5510	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$4,320	Each	10%	\$3,870	Other	F1	
13646 825-5511	13646 825-5511	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$6,480	Each	10%	\$5,805	Other	F1	
13646 825-5512	13646 825-5512	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$8,640	Each	10%	\$7,740	Other	F1	
13646 825-5513	13646 825-5513	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$10,750	Each	10%	\$9,675	Other	F1	
13646 825-5514	13646 825-5514	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 1-	\$12,900	Each	10%	\$11,610	Other	F1	
13646 825-5515	13646 825-5515	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,260	Each	10%	\$1,134	Other	F1	
13646 825-5516	13646 825-5516	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,520	Each	10%	\$2,268	Other	F1	
13646 825-5517	13646 825-5517	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$3,780	Each	10%	\$3,402	Other	F1	
13646 825-5518	13646 825-5518	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$5,040	Each	10%	\$4,536	Other	F1	
13646 825-5519	13646 825-5519	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$6,300	Each	10%	\$5,670	Other	F1	
13646 825-5520	13646 825-5520	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$7,560	Each	10%	\$6,804	Other	F1	
13646 825-5521	13646 825-5521	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$1,380	Each	10%	\$1,242	Other	F1	
13646 825-5522	13646 825-5522	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$2,760	Each	10%	\$2,484	Other	F1	
13646 825-5523	13646 825-5523	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$4,140	Each	10%	\$3,726	Other	F1	
13646 825-5524	13646 825-5524	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$5,520	Each	10%	\$4,968	Other	F1	
13646 825-5525	13646 825-5525	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$6,900	Each	10%	\$6,210	Other	F1	
13646 825-5526	13646 825-5526	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance 401-	\$8,280	Each	10%	\$7,452	Other	F1	
13646 825-5527	13646 825-5527	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$1,440	Each	10%	\$1,296	Other	F1	
13646 825-5528	13646 825-5528	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$2,880	Each	10%	\$2,592	Other	F1	
13646 825-5529	13646 825-5529	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$4,320	Each	10%	\$3,888	Other	F1	
13646 825-5530	13646 825-5530	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$5,760	Each	10%	\$5,184	Other	F1	
13646 825-5531	13646 825-5531	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$7,200	Each	10%	\$6,480	Other	F1	
13646 825-5532	13646 825-5532	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$8,640	Each	10%	\$7,776	Other	F1	
13646 825-5533	13646 825-5533	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,500	Each	10%	\$1,350	Other	F1	
13646 825-5534	13646 825-5534	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$3,000	Each	10%	\$2,700	Other	F1	
13646 825-5535	13646 825-5535	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$4,500	Each	10%	\$4,050	Other	F1	
13646 825-5536	13646 825-5536	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$6,000	Each	10%	\$5,400	Other	F1	
13646 825-5537	13646 825-5537	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$7,500	Each	10%	\$6,750	Other	F1	
13646 825-5538	13646 825-5538	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$9,000	Each	10%	\$8,100	Other	F1	
13646 825-5539	13646 825-5539	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$735	Each	10%	\$662	Other	F1	
13646 825-5540	13646 825-5540	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,470	Each	10%	\$1,323	Other	F1	
13646 825-5541	13646 825-5541	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,205	Each	10%	\$1,985	Other	F1	
13646 825-5542	13646 825-5542	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,940	Each	10%	\$2,646	Other	F1	
13646 825-5543	13646 825-5543	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$3,675	Each	10%	\$3,308	Other	F1	
13646 825-5544	13646 825-5544	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Perpetual SftwrSp/Maintenance	\$4,410	Each	10%	\$3,969	Other	F1	
13646 825-5545	13646 825-5545	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$805	Each	10%	\$725	Other	F1	
13646 825-5546	13646 825-5546	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,610	Each	10%	\$1,449	Other	F1	
13646 825-5547	13646 825-5547	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,415	Each	10%	\$2,174	Other	F1	
13646 825-5548	13646 825-5548	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$3,220	Each	10%	\$2,898	Other	F1	
13646 825-5549	13646 825-5549	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$4,025	Each	10%	\$3,623	Other	F1	
13646 825-5550	13646 825-5550	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$4,830	Each	10%	\$4,347	Other	F1	
13646 825-5551	13646 825-5551	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$840	Each	10%	\$756	Other	F1	
13646 825-5552	13646 825-5552	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$1,680	Each	10%	\$1,512	Other	F1	
13646 825-5553	13646 825-5553	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$2,520	Each	10%	\$2,268	Other	F1	
13646 825-5554	13646 825-5554	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$3,360	Each	10%	\$3,024	Other	F1	
13646 825-5555	13646 825-5555	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$4,200	Each	10%	\$3,780	Other	F1	
13646 825-5556	13646 825-5556	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Perpetual	\$5,040	Each	10%	\$4,536	Other	F1	
13646 825-5557	13646 825-5557	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$875	Each	10%	\$788	Other	F1	
13646 825-5558	13646 825-5558	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$1,750	Each	10%	\$1,575	Other	F1	
13646 825-5559	13646 825-5559	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SftwrSp/Maintenance	\$2,625	Each	10%	\$2,363	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13646 825-5560	13646 825-5560	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SttwSpt/Maintenance	\$3,500	Each	10%	\$3,150	Other	F1
13646 825-5561	13646 825-5561	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SttwSpt/Maintenance	\$4,375	Each	10%	\$3,938	Other	F1
13646 825-5562	13646 825-5562	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Perpetual SttwSpt/Maintenance	\$5,250	Each	10%	\$4,725	Other	F1
13646 825-5579	13646 825-5579	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Software Support Contract	\$0	Each	10%	\$0	Other	F1
13646 825-5580	13646 825-5580	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Software Support Contract	\$0	Each	10%	\$0	Other	F1
13646 825-5581	13646 825-5581	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Software Support Contract	\$0	Each	10%	\$0	Other	F1
13646 825-5582	13646 825-5582	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Software Support Contract	\$0	Each	10%	\$0	Other	F1
13646 825-5583	13646 825-5583	Data Protection SW	ProSupport Next Business Day DataProtectionSuite Software Support Contract	\$0	Each	10%	\$0	Other	F1
13646 825-5584	13646 825-5584	Data Protection SW	ProSupport Mission Critical DataProtectionSuite Software Support Contract	\$0	Each	10%	\$0	Other	F1
13646 825-5585	13646 825-5585	Data Protection SW	ProSupport Plus Next Business Day DataProtectionSuite Software Support Contract	\$0	Each	10%	\$0	Other	F1
13646 825-5586	13646 825-5586	Data Protection SW	ProSupport Plus Mission Critical DataProtectionSuite Software Support Contract	\$0	Each	10%	\$0	Other	F1
14510 812-4006	14510 812-4006	Data Protection SW	ProDeploy Plus Training Credits 1100 Redeem at education.dell EMC.com Expires 1Yr	\$1,052	Each	10%	\$947	Other	F1
14510 812-4041	14510 812-4041	Data Protection SW	ProDeploy Plus Training Credits 1500 Redeem at education.dell EMC.com Expires 1Yr	\$1,500	Each	10%	\$1,350	Other	F1
14510 823-9268	14510 823-9268	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14510 823-9271	14510 823-9271	Data Protection SW	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14510 823-9284	14510 823-9284	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14510 825-7202	14510 825-7202	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 1M Deploy	\$5,244	Each	10%	\$4,719	Other	F1
14510 825-7203	14510 825-7203	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 1M Deploy Deployment Verification	\$306	Each	10%	\$276	Other	F1
14510 825-7204	14510 825-7204	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 3M Deploy	\$8,893	Each	10%	\$8,004	Other	F1
14510 825-7205	14510 825-7205	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Rec 3M Deploy Deployment Verification	\$357	Each	10%	\$321	Other	F1
14510 825-7230	14510 825-7230	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 1M Deploy	\$6,389	Each	10%	\$5,750	Other	F1
14510 825-7231	14510 825-7231	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 1M Deploy Deployment	\$281	Each	10%	\$253	Other	F1
14510 825-7232	14510 825-7232	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 3M Deploy	\$10,878	Each	10%	\$9,791	Other	F1
14510 825-7233	14510 825-7233	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 3M Deploy Deployment	\$572	Each	10%	\$514	Other	F1
14510 825-8623	14510 825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14510 825-8624	14510 825-8624	Data Protection SW	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14510 838-3737	14510 838-3737	Data Protection SW	1 Year ProSupport Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3738	14510 838-3738	Data Protection SW	2 Years ProSupport Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3739	14510 838-3739	Data Protection SW	3 Years ProSupport Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3740	14510 838-3740	Data Protection SW	4 Years ProSupport Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3741	14510 838-3741	Data Protection SW	5 Years ProSupport Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3742	14510 838-3742	Data Protection SW	1 Year ProSupport Mission Critical Cyber Recovery Vault Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14510 838-3743	14510 838-3743	Data Protection SW	2 Years ProSupport Mission Critical Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3744	14510 838-3744	Data Protection SW	3 Years ProSupport Mission Critical Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3745	14510 838-3745	Data Protection SW	4 Years ProSupport Mission Critical Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3746	14510 838-3746	Data Protection SW	5 Years ProSupport Mission Critical Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3747	14510 838-3747	Data Protection SW	1 Year ProSupport Plus Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3748	14510 838-3748	Data Protection SW	2 Years ProSupport Plus Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3749	14510 838-3749	Data Protection SW	3 Years ProSupport Plus Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3750	14510 838-3750	Data Protection SW	4 Years ProSupport Plus Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3751	14510 838-3751	Data Protection SW	5 Years ProSupport Plus Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3752	14510 838-3752	Data Protection SW	1 Year ProSupport Plus Mission Critical Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3753	14510 838-3753	Data Protection SW	2 Years ProSupport Plus Mission Critical Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3754	14510 838-3754	Data Protection SW	3 Years ProSupport Plus Mission Critical Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3755	14510 838-3755	Data Protection SW	4 Years ProSupport Plus Mission Critical Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3756	14510 838-3756	Data Protection SW	5 Years ProSupport Plus Mission Critical Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3757	14510 838-3757	Data Protection SW	1 Year ProSupport Next Business Day EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3758	14510 838-3758	Data Protection SW	2 Years ProSupport Next Business Day EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3759	14510 838-3759	Data Protection SW	3 Years ProSupport Next Business Day EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3760	14510 838-3760	Data Protection SW	4 Years ProSupport Next Business Day EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3761	14510 838-3761	Data Protection SW	5 Years ProSupport Next Business Day EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3762	14510 838-3762	Data Protection SW	1 Year ProSupport Mission Critical EMC Granular Recovery Microsoft Software Support-	\$0	Each	10%	\$0	Other	F1
14510 838-3763	14510 838-3763	Data Protection SW	2 Years ProSupport Mission Critical EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3764	14510 838-3764	Data Protection SW	3 Years ProSupport Mission Critical EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3765	14510 838-3765	Data Protection SW	4 Years ProSupport Mission Critical EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3766	14510 838-3766	Data Protection SW	5 Years ProSupport Mission Critical EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3767	14510 838-3767	Data Protection SW	1 Year ProSupport Plus Next Business Day EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3768	14510 838-3768	Data Protection SW	2 Years ProSupport Plus Next Business Day EMC Granular Recovery Microsoft	\$0	Each	10%	\$0	Other	F1
14510 838-3769	14510 838-3769	Data Protection SW	3 Years ProSupport Plus Next Business Day EMC Granular Recovery Microsoft	\$0	Each	10%	\$0	Other	F1
14510 838-3770	14510 838-3770	Data Protection SW	4 Years ProSupport Plus Next Business Day EMC Granular Recovery Microsoft	\$0	Each	10%	\$0	Other	F1
14510 838-3771	14510 838-3771	Data Protection SW	5 Years ProSupport Plus Next Business Day EMC Granular Recovery Microsoft	\$0	Each	10%	\$0	Other	F1
14510 838-3772	14510 838-3772	Data Protection SW	1 Year ProSupport Plus Mission Critical EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3773	14510 838-3773	Data Protection SW	2 Years ProSupport Plus Mission Critical EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3774	14510 838-3774	Data Protection SW	3 Years ProSupport Plus Mission Critical EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3775	14510 838-3775	Data Protection SW	4 Years ProSupport Plus Mission Critical EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 838-3776	14510 838-3776	Data Protection SW	5 Years ProSupport Plus Mission Critical EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14510 929-3709	14510 929-3709	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14510 935-6720	14510 935-6720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14510 953-8349	14510 953-8349	Data Protection SW	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
14510 992-6149	14510 992-6149	Data Protection SW	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14518 838-3969	14518 838-3969	Data Protection SW	ProSupport Next Business Day Cyber Recovery Vault Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14518 838-3970	14518 838-3970	Data Protection SW	ProSupport Mission Critical Cyber Recovery Vault Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14518 838-3971	14518 838-3971	Data Protection SW	ProSupport Plus Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14518 838-3972	14518 838-3972	Data Protection SW	ProSupport Plus Mission Critical Cyber Recovery Vault Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14518 838-3973	14518 838-3973	Data Protection SW	ProSupport Next Business Day EMC Granular Recovery Microsoft Software Support-	\$0	Each	10%	\$0	Other	F1
14518 838-3974	14518 838-3974	Data Protection SW	ProSupport Mission Critical EMC Granular Recovery Microsoft Software Support-	\$0	Each	10%	\$0	Other	F1
14518 838-3975	14518 838-3975	Data Protection SW	ProSupport Plus Next Business Day EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
14518 838-3976	14518 838-3976	Data Protection SW	ProSupport Plus Mission Critical EMC Granular Recovery Microsoft Software Support-	\$0	Each	10%	\$0	Other	F1
14518 838-4025	14518 838-4025	Data Protection SW	ProSupport Next Business Day Cyber Recovery Vault Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14518 838-4026	14518 838-4026	Data Protection SW	ProSupport Mission Critical Cyber Recovery Vault Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14518 838-4027	14518 838-4027	Data Protection SW	ProSupport Plus Next Business Day Cyber Recovery Vault Software Support-	\$0	Each	10%	\$0	Other	F1
14518 838-4028	14518 838-4028	Data Protection SW	ProSupport Plus Mission Critical Cyber Recovery Vault Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14518 838-4029	14518 838-4029	Data Protection SW	ProSupport Next Business Day EMC Granular Recovery Microsoft Software Support-	\$0	Each	10%	\$0	Other	F1
14518 838-4030	14518 838-4030	Data Protection SW	ProSupport Mission Critical EMC Granular Recovery Microsoft Software Support-	\$0	Each	10%	\$0	Other	F1
14518 838-4031	14518 838-4031	Data Protection SW	ProSupport Plus Next Business Day EMC Granular Recovery Microsoft Software	\$0	Each	10%	\$0	Other	F1
14518 838-4032	14518 838-4032	Data Protection SW	ProSupport Plus Mission Critical EMC Granular Recovery Microsoft Software Support-	\$0	Each	10%	\$0	Other	F1
13371 812-4007	13371 812-4007	Data Protection SW	ProDeploy Plus Training Credits 700 Redeem at education.dell EMC.com Expires 1Yr	\$700	Each	10%	\$630	Other	F1
13371 812-4008	13371 812-4008	Data Protection SW	ProDeploy Plus Training Credits 400 Redeem at education.dell EMC.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
13371 812-4010	13371 812-4010	Data Protection SW	ProDeploy Plus Training Credits 100 Redeem at education.dell EMC.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1
13371 812-4011	13371 812-4011	Data Protection SW	ProDeploy Plus Training Credits 200 Redeem at education.dell EMC.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1
13371 823-4343	13371 823-4343	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4344	13371 823-4344	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4345	13371 823-4345	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4346	13371 823-4346	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 5 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4348	13371 823-4348	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1
13371 823-4349	13371 823-4349	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4365	13371 823-4365	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 5 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4366	13371 823-4366	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4367	13371 823-4367	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1
13371 823-4368	13371 823-4368	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4423	13371 823-4423	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4424	13371 823-4424	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4425	13371 823-4425	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1
13371 823-4426	13371 823-4426	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1
13371 823-4733	13371 823-4733	Data Protection SW	ProDeploy Plus Dell EMC for Avamar Virtual Edition	\$4,310	Each	10%	\$3,879	Other	F1
13371 823-4734	13371 823-4734	Data Protection SW	ProDeploy Plus Dell EMC for Avamar Virtual Edition Deployment Verification	\$798	Each	10%	\$718	Other	F1
13371 823-4735	13371 823-4735	Data Protection SW	ProDeploy Plus Dell EMC for Single Federated Reporting Server DPA	\$4,517	Each	10%	\$4,065	Other	F1
13371 823-4736	13371 823-4736	Data Protection SW	ProDeploy Plus Dell EMC for Single Federated Reporting Server DPA Deployment	\$834	Each	10%	\$751	Other	F1
13371 823-4743	13371 823-4743	Data Protection SW	ProDeploy Dell EMC for Data Protection Central	\$2,239	Each	10%	\$2,015	Other	F1
13371 823-4744	13371 823-4744	Data Protection SW	ProDeploy Dell EMC for Data Protection Central Deployment Verification	\$1,036	Each	10%	\$933	Other	F1
13371 823-4745	13371 823-4745	Data Protection SW	ProDeploy Plus Dell EMC for Data Protection Central	\$2,808	Each	10%	\$2,528	Other	F1
13371 823-4746	13371 823-4746	Data Protection SW	ProDeploy Plus Dell EMC for Data Protection Central Deployment Verification	\$516	Each	10%	\$465	Other	F1
13371 823-4749	13371 823-4749	Data Protection SW	ProDeploy Dell EMC for Avamar Virtual Edition	\$2,647	Each	10%	\$2,382	Other	F1
13371 823-4750	13371 823-4750	Data Protection SW	ProDeploy Dell EMC for Avamar Virtual Edition Deployment Verification	\$1,225	Each	10%	\$1,103	Other	F1
13371 823-4751	13371 823-4751	Data Protection SW	ProDeploy Dell EMC for Single Federated Reporting Server DPA	\$3,685	Each	10%	\$3,316	Other	F1
13371 823-4752	13371 823-4752	Data Protection SW	ProDeploy Dell EMC for Single Federated Reporting Server DPA Deployment	\$1,705	Each	10%	\$1,535	Other	F1
13371 823-4799	13371 823-4799	Data Protection SW	ProDeploy Dell EMC Data Protection Suite Solution Package	\$812	Each	10%	\$731	Other	F1
13371 823-4800	13371 823-4800	Data Protection SW	ProDeploy Dell EMC Data Protection Suite Solution Package Deployment Verification	\$376	Each	10%	\$338	Other	F1
13371 823-4807	13371 823-4807	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Suite Solution Package	\$1,124	Each	10%	\$1,012	Other	F1
13371 823-4808	13371 823-4808	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Suite Solution Package Deployment Verification	\$203	Each	10%	\$182	Other	F1
13371 823-6563	13371 823-6563	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for Commercial, 1 Socket, 5	\$1,521	Each	10%	\$1,369	Other	F1
13371 823-6564	13371 823-6564	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for Commercial, 1 Socket, 3	\$913	Each	10%	\$821	Other	F1
13371 823-6565	13371 823-6565	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for Commercial, 1 Socket, 4	\$1,217	Each	10%	\$1,095	Other	F1
13371 823-6566	13371 823-6566	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for Commercial, 1 Socket, 5 Years	\$1,369	Each	10%	\$1,232	Other	F1
13371 823-6567	13371 823-6567	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for Commercial, 1 Socket, 1	\$304	Each	10%	\$274	Other	F1
13371 823-6568	13371 823-6568	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for Commercial, 1 Socket, 5	\$1,217	Each	10%	\$1,095	Other	F1
13371 823-6569	13371 823-6569	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for Commercial, 1 Socket, 4 Years	\$1,095	Each	10%	\$986	Other	F1
13371 823-6570	13371 823-6570	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for Commercial, 1 Socket, 1 Year	\$274	Each	10%	\$246	Other	F1
13371 823-6571	13371 823-6571	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for Commercial, 1 Socket, 3 Years	\$821	Each	10%	\$739	Other	F1
13371 823-6572	13371 823-6572	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for Commercial, 1 Socket, 2	\$608	Each	10%	\$548	Other	F1
13371 823-6573	13371 823-6573	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for Commercial, 1 Socket, 3	\$730	Each	10%	\$657	Other	F1
13371 823-6574	13371 823-6574	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for Commercial, 1 Socket, 2 Years	\$548	Each	10%	\$493	Other	F1
13371 823-6575	13371 823-6575	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for Commercial, 1 Socket, 1 Year	\$243	Each	10%	\$219	Other	F1
13371 823-6576	13371 823-6576	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for Commercial, 1 Socket, 2	\$487	Each	10%	\$438	Other	F1
13371 823-6577	13371 823-6577	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for Commercial, 1 Socket, 4	\$973	Each	10%	\$876	Other	F1
13371 823-8975	13371 823-8975	Data Protection SW	ProDeploy Plus Dell EMC Avamar with Data Domain Boost	\$9,907	Each	10%	\$8,916	Other	F1
13371 823-8976	13371 823-8976	Data Protection SW	ProDeploy Plus Dell EMC Avamar with Data Domain Boost Deployment Verification	\$403	Each	10%	\$363	Other	F1
13371 823-8977	13371 823-8977	Data Protection SW	ProDeploy Dell EMC Avamar with Data Domain Boost	\$7,330	Each	10%	\$6,597	Other	F1
13371 823-8978	13371 823-8978	Data Protection SW	ProDeploy Dell EMC Avamar with Data Domain Boost Deployment Verification	\$304	Each	10%	\$274	Other	F1
13371 823-8981	13371 823-8981	Data Protection SW	ProDeploy Dell EMC Data Protection Search	\$7,427	Each	10%	\$6,684	Other	F1
13371 823-8982	13371 823-8982	Data Protection SW	ProDeploy Dell EMC Data Protection Search Deployment Verification	\$207	Each	10%	\$186	Other	F1
13371 823-8983	13371 823-8983	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines	\$2,666	Each	10%	\$2,399	Other	F1
13371 823-8984	13371 823-8984	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$1,254	Each	10%	\$1,129	Other	F1
13371 823-8985	13371 823-8985	Data Protection SW	ProDeploy Dell EMC Data Protection Advisor Basic	\$7,310	Each	10%	\$6,579	Other	F1
13371 823-8986	13371 823-8986	Data Protection SW	ProDeploy Dell EMC Data Protection Advisor Basic Deployment Verification	\$323	Each	10%	\$291	Other	F1
13371 823-8987	13371 823-8987	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Search	\$8,101	Each	10%	\$7,291	Other	F1
13371 823-8988	13371 823-8988	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Search Deployment Verification	\$171	Each	10%	\$154	Other	F1
13371 823-8989	13371 823-8989	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Advisor Basic	\$5,645	Each	10%	\$5,080	Other	F1
13371 823-8990	13371 823-8990	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Advisor Basic Deployment Verification	\$169	Each	10%	\$152	Other	F1
13371 823-8991	13371 823-8991	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines	\$6,456	Each	10%	\$5,810	Other	F1
13371 823-8992	13371 823-8992	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$1,154	Each	10%	\$1,039	Other	F1
13371 823-9201	13371 823-9201	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Virtual Edition	\$4,950	Each	10%	\$4,455	Other	F1
13371 823-9202	13371 823-9202	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Virtual Edition Deployment Verification	\$100	Each	10%	\$90	Other	F1
13371 823-9203	13371 823-9203	Data Protection SW	ProDeploy Dell EMC Data Domain Virtual Edition	\$1,667	Each	10%	\$1,500	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13371 823-9206	13371 823-9206	Data Protection SW	ProDeploy Dell EMC Data Domain Virtual Edition Deployment Verification	\$102	Each	10%	\$91	Other	F1
13371 823-9268	13371 823-9268	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
13371 823-9271	13371 823-9271	Data Protection SW	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
13371 823-9284	13371 823-9284	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13371 929-3709	13371 929-3709	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13371 935-6720	13371 935-6720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13371 992-6149	13371 992-6149	Data Protection SW	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13344 812-4007	13344 812-4007	Data Protection SW	ProDeploy Plus Training Credits 700 Redeem at education.dell EMC.com Expires 1Yr	\$700	Each	10%	\$630	Other	F1
13344 812-4008	13344 812-4008	Data Protection SW	ProDeploy Plus Training Credits 400 Redeem at education.dell EMC.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
13344 812-4010	13344 812-4010	Data Protection SW	ProDeploy Plus Training Credits 100 Redeem at education.dell EMC.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1
13344 812-4011	13344 812-4011	Data Protection SW	ProDeploy Plus Training Credits 200 Redeem at education.dell EMC.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1
13344 812-4027	13344 812-4027	Data Protection SW	ProDeploy Plus Training Credits 900 Redeem at education.dell EMC.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
13344 821-9270	13344 821-9270	Data Protection SW	ProDeploy Plus Dell EMC Avamar with Data Domain Boost	\$9,907	Each	10%	\$8,916	Other	F1
13344 821-9271	13344 821-9271	Data Protection SW	ProDeploy Plus Dell EMC Avamar with Data Domain Boost Deployment Verification	\$403	Each	10%	\$363	Other	F1
13344 821-9272	13344 821-9272	Data Protection SW	ProDeploy Dell EMC Avamar with Data Domain Boost	\$7,330	Each	10%	\$6,597	Other	F1
13344 821-9273	13344 821-9273	Data Protection SW	ProDeploy Dell EMC Avamar with Data Domain Boost Deployment Verification	\$304	Each	10%	\$274	Other	F1
13344 821-9406	13344 821-9406	Data Protection SW	ProDeploy Dell EMC Data Protection Search	\$6,320	Each	10%	\$5,688	Other	F1
13344 821-9408	13344 821-9408	Data Protection SW	ProDeploy Dell EMC Data Protection Search Deployment Verification	\$176	Each	10%	\$158	Other	F1
13344 821-9414	13344 821-9414	Data Protection SW	ProDeploy Dell EMC Data Protection Advisor Basic	\$3,979	Each	10%	\$3,581	Other	F1
13344 821-9415	13344 821-9415	Data Protection SW	ProDeploy Dell EMC Data Protection Advisor Basic Deployment Verification	\$176	Each	10%	\$158	Other	F1
13344 821-9416	13344 821-9416	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Search	\$8,101	Each	10%	\$7,291	Other	F1
13344 821-9417	13344 821-9417	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Search Deployment Verification	\$171	Each	10%	\$154	Other	F1
13344 821-9422	13344 821-9422	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Advisor Basic	\$5,645	Each	10%	\$5,080	Other	F1
13344 821-9423	13344 821-9423	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Advisor Basic Deployment Verification	\$169	Each	10%	\$152	Other	F1
13344 823-4343	13344 823-4343	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4344	13344 823-4344	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4345	13344 823-4345	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4346	13344 823-4346	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 5 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4348	13344 823-4348	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1
13344 823-4349	13344 823-4349	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4365	13344 823-4365	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 5 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4366	13344 823-4366	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4367	13344 823-4367	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1
13344 823-4368	13344 823-4368	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4386	13344 823-4386	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for VMware, 1 Socket, 5 Years	\$2,625	Each	10%	\$2,363	Other	F1
13344 823-4387	13344 823-4387	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for VMware, 1 Socket, 3 Years	\$1,575	Each	10%	\$1,418	Other	F1
13344 823-4388	13344 823-4388	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for VMware, 1 Socket, 4 Years	\$2,100	Each	10%	\$1,890	Other	F1
13344 823-4389	13344 823-4389	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for VMware, 1 Socket, 5 Years	\$2,415	Each	10%	\$2,174	Other	F1
13344 823-4390	13344 823-4390	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for VMware, 1 Socket, 1 Year	\$525	Each	10%	\$473	Other	F1
13344 823-4400	13344 823-4400	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for VMware, 1 Socket, 5 Years	\$2,205	Each	10%	\$1,985	Other	F1
13344 823-4401	13344 823-4401	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for VMware, 1 Socket, 4 Years	\$1,932	Each	10%	\$1,739	Other	F1
13344 823-4402	13344 823-4402	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for VMware, 1 Socket, 1 Year	\$483	Each	10%	\$435	Other	F1
13344 823-4403	13344 823-4403	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for VMware, 1 Socket, 3 Years	\$1,449	Each	10%	\$1,304	Other	F1
13344 823-4404	13344 823-4404	Data Protection SW	ProSupport Plus Mission Critical, Data Protection Suite for VMware, 1 Socket, 2 Years	\$1,050	Each	10%	\$945	Other	F1
13344 823-4405	13344 823-4405	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for VMware, 1 Socket, 3 Years	\$1,323	Each	10%	\$1,191	Other	F1
13344 823-4408	13344 823-4408	Data Protection SW	ProSupport Mission Critical, Data Protection Suite for VMware, 1 Socket, 2 Years	\$966	Each	10%	\$869	Other	F1
13344 823-4409	13344 823-4409	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for VMware, 1 Socket, 1 Year	\$441	Each	10%	\$397	Other	F1
13344 823-4410	13344 823-4410	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for VMware, 1 Socket, 2 Years	\$882	Each	10%	\$794	Other	F1
13344 823-4411	13344 823-4411	Data Protection SW	ProSupport Next Business Day, Data Protection Suite for VMware, 1 Socket, 4 Years	\$1,764	Each	10%	\$1,588	Other	F1
13344 823-4423	13344 823-4423	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4424	13344 823-4424	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4425	13344 823-4425	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1
13344 823-4426	13344 823-4426	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1
13344 823-4723	13344 823-4723	Data Protection SW	ProDeploy Dell EMC for NetWorker	\$4,708	Each	10%	\$4,237	Other	F1
13344 823-4724	13344 823-4724	Data Protection SW	ProDeploy Dell EMC for NetWorker Deployment Verification	\$2,179	Each	10%	\$1,961	Other	F1
13344 823-4725	13344 823-4725	Data Protection SW	ProDeploy Plus Dell EMC NetWorker for mySQL	\$9,106	Each	10%	\$8,196	Other	F1
13344 823-4726	13344 823-4726	Data Protection SW	ProDeploy Plus Dell EMC NetWorker for mySQL Deployment Verification	\$1,684	Each	10%	\$1,516	Other	F1
13344 823-4731	13344 823-4731	Data Protection SW	ProDeploy Dell EMC NetWorker for mySQL	\$5,328	Each	10%	\$4,795	Other	F1
13344 823-4732	13344 823-4732	Data Protection SW	ProDeploy Dell EMC NetWorker for mySQL Deployment Verification	\$2,466	Each	10%	\$2,219	Other	F1
13344 823-4733	13344 823-4733	Data Protection SW	ProDeploy Plus Dell EMC for Avamar Virtual Edition	\$4,310	Each	10%	\$3,879	Other	F1
13344 823-4734	13344 823-4734	Data Protection SW	ProDeploy Plus Dell EMC for Avamar Virtual Edition Deployment Verification	\$798	Each	10%	\$718	Other	F1
13344 823-4735	13344 823-4735	Data Protection SW	ProDeploy Plus Dell EMC for Single Federated Reporting Server DPA	\$4,517	Each	10%	\$4,065	Other	F1
13344 823-4736	13344 823-4736	Data Protection SW	ProDeploy Plus Dell EMC for Single Federated Reporting Server DPA Deployment	\$834	Each	10%	\$751	Other	F1
13344 823-4737	13344 823-4737	Data Protection SW	ProDeploy Dell EMC for RecoverPoint for Virtual Machines Implementation Assistance	\$697	Each	10%	\$627	Other	F1
13344 823-4738	13344 823-4738	Data Protection SW	ProDeploy Dell EMC for RecoverPoint for Virtual Machines Implementation Assistance	\$322	Each	10%	\$290	Other	F1
13344 823-4739	13344 823-4739	Data Protection SW	ProDeploy Plus Dell EMC for RecoverPoint for Virtual Machines Implementation	\$980	Each	10%	\$882	Other	F1
13344 823-4740	13344 823-4740	Data Protection SW	ProDeploy Plus Dell EMC for RecoverPoint for Virtual Machines Implementation	\$178	Each	10%	\$160	Other	F1
13344 823-4741	13344 823-4741	Data Protection SW	ProDeploy Plus Dell EMC for NetWorker	\$7,966	Each	10%	\$7,170	Other	F1
13344 823-4742	13344 823-4742	Data Protection SW	ProDeploy Plus Dell EMC for NetWorker Deployment Verification	\$1,464	Each	10%	\$1,318	Other	F1
13344 823-4743	13344 823-4743	Data Protection SW	ProDeploy Dell EMC for Data Protection Central	\$2,239	Each	10%	\$2,015	Other	F1
13344 823-4744	13344 823-4744	Data Protection SW	ProDeploy Dell EMC for Data Protection Central Deployment Verification	\$1,036	Each	10%	\$933	Other	F1
13344 823-4745	13344 823-4745	Data Protection SW	ProDeploy Plus Dell EMC for Data Protection Central	\$2,808	Each	10%	\$2,528	Other	F1
13344 823-4746	13344 823-4746	Data Protection SW	ProDeploy Plus Dell EMC for Data Protection Central Deployment Verification	\$516	Each	10%	\$465	Other	F1
13344 823-4747	13344 823-4747	Data Protection SW	ProDeploy Dell EMC NetWorker for MS SQL	\$3,882	Each	10%	\$3,494	Other	F1
13344 823-4748	13344 823-4748	Data Protection SW	ProDeploy Dell EMC NetWorker for MS SQL Deployment Verification	\$1,797	Each	10%	\$1,617	Other	F1
13344 823-4749	13344 823-4749	Data Protection SW	ProDeploy Dell EMC for Avamar Virtual Edition	\$2,647	Each	10%	\$2,382	Other	F1
13344 823-4750	13344 823-4750	Data Protection SW	ProDeploy Dell EMC for Avamar Virtual Edition Deployment Verification	\$1,225	Each	10%	\$1,103	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13344 823-4751	13344 823-4751	Data Protection SW	ProDeploy Dell EMC for Single Federated Reporting Server DPA	\$3,685	Each	10%	\$3,316	Other	F1
13344 823-4752	13344 823-4752	Data Protection SW	ProDeploy Dell EMC for Single Federated Reporting Server DPA Deployment	\$1,705	Each	10%	\$1,535	Other	F1
13344 823-4756	13344 823-4756	Data Protection SW	ProDeploy Plus Dell EMC NetWorker for MS SQL	\$6,416	Each	10%	\$5,774	Other	F1
13344 823-4757	13344 823-4757	Data Protection SW	ProDeploy Plus Dell EMC NetWorker for MS SQL Deployment Verification	\$1,202	Each	10%	\$1,082	Other	F1
13344 823-4791	13344 823-4791	Data Protection SW	ProDeploy Dell EMC NetWorker for MS Exchange	\$5,232	Each	10%	\$4,708	Other	F1
13344 823-4793	13344 823-4793	Data Protection SW	ProDeploy Dell EMC NetWorker for MS Exchange Deployment Verification	\$2,421	Each	10%	\$2,179	Other	F1
13344 823-4797	13344 823-4797	Data Protection SW	ProDeploy Dell EMC CloudBoost Appliance for NW	\$2,469	Each	10%	\$2,222	Other	F1
13344 823-4798	13344 823-4798	Data Protection SW	ProDeploy Dell EMC CloudBoost Appliance for NW Deployment Verification	\$1,143	Each	10%	\$1,029	Other	F1
13344 823-4799	13344 823-4799	Data Protection SW	ProDeploy Dell EMC Data Protection Suite Solution Package	\$812	Each	10%	\$731	Other	F1
13344 823-4800	13344 823-4800	Data Protection SW	ProDeploy Dell EMC Data Protection Suite Solution Package Deployment Verification	\$376	Each	10%	\$338	Other	F1
13344 823-4801	13344 823-4801	Data Protection SW	ProDeploy Plus Dell EMC NetWorker for MS Exchange	\$8,944	Each	10%	\$8,050	Other	F1
13344 823-4802	13344 823-4802	Data Protection SW	ProDeploy Plus Dell EMC NetWorker for MS Exchange Deployment Verification	\$1,635	Each	10%	\$1,472	Other	F1
13344 823-4805	13344 823-4805	Data Protection SW	ProDeploy Plus Dell EMC CloudBoost Appliance for NW	\$3,095	Each	10%	\$2,786	Other	F1
13344 823-4806	13344 823-4806	Data Protection SW	ProDeploy Plus Dell EMC CloudBoost Appliance for NW Deployment Verification	\$566	Each	10%	\$510	Other	F1
13344 823-4807	13344 823-4807	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Suite Solution Package	\$1,124	Each	10%	\$1,012	Other	F1
13344 823-4808	13344 823-4808	Data Protection SW	ProDeploy Plus Dell EMC Data Protection Suite Solution Package Deployment	\$203	Each	10%	\$182	Other	F1
13344 823-8983	13344 823-8983	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines	\$2,666	Each	10%	\$2,399	Other	F1
13344 823-8984	13344 823-8984	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$1,254	Each	10%	\$1,129	Other	F1
13344 823-8991	13344 823-8991	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines	\$6,456	Each	10%	\$5,810	Other	F1
13344 823-8992	13344 823-8992	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$1,154	Each	10%	\$1,039	Other	F1
13344 823-9268	13344 823-9268	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
13344 823-9271	13344 823-9271	Data Protection SW	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
13344 823-9284	13344 823-9284	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13344 825-8623	13344 825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13344 825-8624	13344 825-8624	Data Protection SW	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13344 929-3709	13344 929-3709	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13344 935-8720	13344 935-8720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13344 992-6149	13344 992-6149	Data Protection SW	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14674 007-1527	14674 007-1527	Data Protection SW	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14674 009-4364	14674 009-4364	Data Protection SW	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14674 009-4877	14674 009-4877	Data Protection SW	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14674 460-5909	14674 460-5909	Data Protection SW	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14674 460-8531	14674 460-8531	Data Protection SW	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14674 460-9052	14674 460-9052	Data Protection SW	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14674 460-9900	14674 460-9900	Data Protection SW	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14674 461-0497	14674 461-0497	Data Protection SW	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14674 468-8025	14674 468-8025	Data Protection SW	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14674 468-8026	14674 468-8026	Data Protection SW	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14674 468-8027	14674 468-8027	Data Protection SW	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14674 468-8028	14674 468-8028	Data Protection SW	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14674 468-8029	14674 468-8029	Data Protection SW	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14674 812-4006	14674 812-4006	Data Protection SW	ProDeploy Plus Training Credits 1100 Redeem at education.dellemc.com Expires 1Yr	\$1,052	Each	10%	\$947	Other	F1
14674 812-4007	14674 812-4007	Data Protection SW	ProDeploy Plus Training Credits 700 Redeem at education.dellemc.com Expires 1Yr	\$700	Each	10%	\$630	Other	F1
14674 812-4009	14674 812-4009	Data Protection SW	ProDeploy Plus Training Credits 600 Redeem at education.dellemc.com Expires 1Yr	\$600	Each	10%	\$540	Other	F1
14674 812-4010	14674 812-4010	Data Protection SW	ProDeploy Plus Training Credits 100 Redeem at education.dellemc.com Expires 1Yr	\$100	Each	10%	\$90	Other	F1
14674 812-4027	14674 812-4027	Data Protection SW	ProDeploy Plus Training Credits 900 Redeem at education.dellemc.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
14674 812-4030	14674 812-4030	Data Protection SW	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
14674 812-4031	14674 812-4031	Data Protection SW	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
14674 812-4032	14674 812-4032	Data Protection SW	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1
14674 812-4033	14674 812-4033	Data Protection SW	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1
14674 812-4034	14674 812-4034	Data Protection SW	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
14674 812-4041	14674 812-4041	Data Protection SW	ProDeploy Plus Training Credits 1500 Redeem at education.dellemc.com Expires 1Yr	\$1,500	Each	10%	\$1,350	Other	F1
14674 823-9191	14674 823-9191	Data Protection SW	ProDeploy Dell EMC Data Domain Cloud Tier	\$1,967	Each	10%	\$1,770	Other	F1
14674 823-9192	14674 823-9192	Data Protection SW	ProDeploy Dell EMC Data Domain Cloud Tier Deployment Verification	\$172	Each	10%	\$155	Other	F1
14674 823-9193	14674 823-9193	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Cloud Tier	\$3,753	Each	10%	\$3,377	Other	F1
14674 823-9194	14674 823-9194	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Cloud Tier Deployment Verification	\$302	Each	10%	\$272	Other	F1
14674 823-9201	14674 823-9201	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Virtual Edition	\$4,950	Each	10%	\$4,455	Other	F1
14674 823-9202	14674 823-9202	Data Protection SW	ProDeploy Plus Dell EMC Data Domain Virtual Edition Deployment Verification	\$100	Each	10%	\$90	Other	F1
14674 823-9203	14674 823-9203	Data Protection SW	ProDeploy Dell EMC Data Domain Virtual Edition	\$1,667	Each	10%	\$1,500	Other	F1
14674 823-9206	14674 823-9206	Data Protection SW	ProDeploy Dell EMC Data Domain Virtual Edition Deployment Verification	\$102	Each	10%	\$91	Other	F1
14674 823-9268	14674 823-9268	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
14674 823-9271	14674 823-9271	Data Protection SW	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
14674 823-9284	14674 823-9284	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14674 825-7164	14674 825-7164	Data Protection SW	ProDeploy PowerProtect Solution Package	\$1,036	Each	10%	\$933	Other	F1
14674 825-7165	14674 825-7165	Data Protection SW	ProDeploy PowerProtect Solution Package Deployment Verification	\$222	Each	10%	\$200	Other	F1
14674 825-7166	14674 825-7166	Data Protection SW	ProDeploy Plus PowerProtect Solution Package	\$1,993	Each	10%	\$1,794	Other	F1
14674 825-7167	14674 825-7167	Data Protection SW	ProDeploy Plus PowerProtect Solution Package Deployment Verification	\$153	Each	10%	\$138	Other	F1
14674 825-7168	14674 825-7168	Data Protection SW	ProDeploy for Cloud Adoption	\$7,840	Each	10%	\$7,056	Other	F1
14674 825-7169	14674 825-7169	Data Protection SW	ProDeploy for Cloud Adoption Deployment Verification	\$374	Each	10%	\$336	Other	F1
14674 825-7170	14674 825-7170	Data Protection SW	ProDeploy Plus for Cloud Adoption	\$11,884	Each	10%	\$10,696	Other	F1
14674 825-7171	14674 825-7171	Data Protection SW	ProDeploy Plus for Cloud Adoption Deployment Verification	\$676	Each	10%	\$608	Other	F1
14674 825-7172	14674 825-7172	Data Protection SW	ProDeploy for PowerProtect Software Package	\$22,840	Each	10%	\$20,556	Other	F1
14674 825-7173	14674 825-7173	Data Protection SW	ProDeploy for PowerProtect Software Package Deployment Verification	\$766	Each	10%	\$689	Other	F1
14674 825-7174	14674 825-7174	Data Protection SW	ProDeploy Plus for PowerProtect Software Package	\$34,106	Each	10%	\$30,696	Other	F1
14674 825-7175	14674 825-7175	Data Protection SW	ProDeploy Plus for PowerProtect Software Package Deployment Verification	\$1,054	Each	10%	\$949	Other	F1
14674 825-7192	14674 825-7192	Data Protection SW	ProDeploy for PowerProtect Data Manager	\$2,264	Each	10%	\$2,038	Other	F1
14674 825-7193	14674 825-7193	Data Protection SW	ProDeploy for PowerProtect Data Manager Deployment Verification	\$178	Each	10%	\$160	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14674 825-7194	14674 825-7194	Data Protection SW	ProDeploy for PowerProtect App Direct Microsoft Deploy	\$2,236	Each	10%	\$2,012	Other	F1
14674 825-7195	14674 825-7195	Data Protection SW	ProDeploy for PowerProtect App Direct Microsoft Deploy Deployment Verification	\$206	Each	10%	\$185	Other	F1
14674 825-7196	14674 825-7196	Data Protection SW	ProDeploy for PowerProtect App Direct DataBase Deploy	\$2,277	Each	10%	\$2,049	Other	F1
14674 825-7197	14674 825-7197	Data Protection SW	ProDeploy for PowerProtect App Direct DataBase Deploy Deployment Verification	\$165	Each	10%	\$149	Other	F1
14674 825-7198	14674 825-7198	Data Protection SW	ProDeploy for PowerProtect Storage Direct Deploy	\$9,007	Each	10%	\$8,107	Other	F1
14674 825-7199	14674 825-7199	Data Protection SW	ProDeploy for PowerProtect Storage Direct Deploy Deployment Verification	\$613	Each	10%	\$551	Other	F1
14674 825-7200	14674 825-7200	Data Protection SW	ProDeploy for Cloud Disaster Recovery Deploy	\$3,843	Each	10%	\$3,459	Other	F1
14674 825-7201	14674 825-7201	Data Protection SW	ProDeploy for Cloud Disaster Recovery Deploy Deployment Verification	\$153	Each	10%	\$138	Other	F1
14674 825-7202	14674 825-7202	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 1M Deploy	\$5,244	Each	10%	\$4,719	Other	F1
14674 825-7203	14674 825-7203	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 1M Deploy Deployment Verification	\$306	Each	10%	\$276	Other	F1
14674 825-7204	14674 825-7204	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 3M Deploy	\$8,893	Each	10%	\$8,004	Other	F1
14674 825-7205	14674 825-7205	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Rec 3M Deploy Deployment Verification	\$357	Each	10%	\$321	Other	F1
14674 825-7206	14674 825-7206	Data Protection SW	ProDeploy for Dell EMC RecoverPoint for Virtual Machines	\$3,690	Each	10%	\$3,321	Other	F1
14674 825-7207	14674 825-7207	Data Protection SW	ProDeploy for Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$306	Each	10%	\$276	Other	F1
14674 825-7212	14674 825-7212	Data Protection SW	ProDeploy for Data Protection Central	\$3,294	Each	10%	\$2,965	Other	F1
14674 825-7213	14674 825-7213	Data Protection SW	ProDeploy for Data Protection Central Deployment Verification	\$184	Each	10%	\$166	Other	F1
14674 825-7220	14674 825-7220	Data Protection SW	ProDeploy Plus for PowerProtect Data Manager	\$3,845	Each	10%	\$3,461	Other	F1
14674 825-7221	14674 825-7221	Data Protection SW	ProDeploy Plus for PowerProtect Data Manager Deployment Verification	\$143	Each	10%	\$129	Other	F1
14674 825-7222	14674 825-7222	Data Protection SW	ProDeploy Plus for PowerProtect App Direct Microsoft Deploy	\$3,828	Each	10%	\$3,445	Other	F1
14674 825-7223	14674 825-7223	Data Protection SW	ProDeploy Plus for PowerProtect App Direct Microsoft Deploy Deployment Verification	\$160	Each	10%	\$144	Other	F1
14674 825-7224	14674 825-7224	Data Protection SW	ProDeploy Plus for PowerProtect App Direct DataBase Deploy	\$3,828	Each	10%	\$3,445	Other	F1
14674 825-7225	14674 825-7225	Data Protection SW	ProDeploy Plus for PowerProtect App Direct DataBase Deploy Deployment Verification	\$160	Each	10%	\$144	Other	F1
14674 825-7226	14674 825-7226	Data Protection SW	ProDeploy Plus for PowerProtect Storage Direct Deploy	\$14,443	Each	10%	\$12,999	Other	F1
14674 825-7227	14674 825-7227	Data Protection SW	ProDeploy Plus for PowerProtect Storage Direct Deploy Deployment Verification	\$737	Each	10%	\$663	Other	F1
14674 825-7228	14674 825-7228	Data Protection SW	ProDeploy Plus for Cloud Disaster Recovery Deploy	\$6,142	Each	10%	\$5,527	Other	F1
14674 825-7229	14674 825-7229	Data Protection SW	ProDeploy Plus for Cloud Disaster Recovery Deploy Deployment Verification	\$284	Each	10%	\$256	Other	F1
14674 825-7230	14674 825-7230	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 1M Deploy	\$6,389	Each	10%	\$5,750	Other	F1
14674 825-7231	14674 825-7231	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 1M Deploy Deployment	\$281	Each	10%	\$253	Other	F1
14674 825-7232	14674 825-7232	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 3M Deploy	\$10,878	Each	10%	\$9,791	Other	F1
14674 825-7233	14674 825-7233	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 3M Deploy Deployment	\$572	Each	10%	\$514	Other	F1
14674 825-7234	14674 825-7234	Data Protection SW	ProDeploy Plus for Dell EMC RecoverPoint for Virtual Machines	\$6,142	Each	10%	\$5,527	Other	F1
14674 825-7235	14674 825-7235	Data Protection SW	ProDeploy Plus for Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$284	Each	10%	\$256	Other	F1
14674 825-7240	14674 825-7240	Data Protection SW	ProDeploy Plus for Data Protection Central	\$4,921	Each	10%	\$4,429	Other	F1
14674 825-7241	14674 825-7241	Data Protection SW	ProDeploy Plus for Data Protection Central Deployment Verification	\$299	Each	10%	\$269	Other	F1
14674 825-7248	14674 825-7248	Data Protection SW	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14674 825-7249	14674 825-7249	Data Protection SW	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
14674 825-7250	14674 825-7250	Data Protection SW	ProDeploy Add On PowerProtect Storage Direct Deploy Requires ProDeploy	\$9,620	Each	10%	\$8,658	Other	F1
14674 825-7260	14674 825-7260	Data Protection SW	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14674 825-7261	14674 825-7261	Data Protection SW	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
14674 825-7262	14674 825-7262	Data Protection SW	ProDeploy Plus Add On PowerProtect Storage Direct Deploy Requires ProDeploy Plus	\$16,280	Each	10%	\$14,652	Other	F1
14674 825-8623	14674 825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14674 825-8624	14674 825-8624	Data Protection SW	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14674 843-7857	14674 843-7857	Data Protection SW	13 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$496	Each	10%	\$448	Other	F1
14674 843-7858	14674 843-7858	Data Protection SW	42 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$3,512	Each	10%	\$3,161	Other	F1
14674 843-7859	14674 843-7859	Data Protection SW	5 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$100	Each	10%	\$90	Other	F1
14674 843-7860	14674 843-7860	Data Protection SW	8 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$199	Each	10%	\$179	Other	F1
14674 843-7861	14674 843-7861	Data Protection SW	35 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$2,635	Each	10%	\$2,371	Other	F1
14674 843-7862	14674 843-7862	Data Protection SW	1 Year ProSupport Mission Critical PowerProtect Data Manager Plus Software Support-	\$514	Each	10%	\$463	Other	F1
14674 843-7863	14674 843-7863	Data Protection SW	40 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$3,255	Each	10%	\$2,929	Other	F1
14674 843-7864	14674 843-7864	Data Protection SW	27 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,726	Each	10%	\$1,554	Other	F1
14674 843-7865	14674 843-7865	Data Protection SW	56 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$5,436	Each	10%	\$4,892	Other	F1
14674 843-7866	14674 843-7866	Data Protection SW	3 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$31	Each	10%	\$28	Other	F1
14674 843-7867	14674 843-7867	Data Protection SW	25 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,518	Each	10%	\$1,367	Other	F1
14674 843-7868	14674 843-7868	Data Protection SW	19 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$951	Each	10%	\$856	Other	F1
14674 843-7869	14674 843-7869	Data Protection SW	50 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$4,588	Each	10%	\$4,129	Other	F1
14674 843-7870	14674 843-7870	Data Protection SW	10 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$369	Each	10%	\$332	Other	F1
14674 843-7871	14674 843-7871	Data Protection SW	47 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7872	14674 843-7872	Data Protection SW	10 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7873	14674 843-7873	Data Protection SW	35 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7874	14674 843-7874	Data Protection SW	3 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7875	14674 843-7875	Data Protection SW	49 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7876	14674 843-7876	Data Protection SW	8 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7877	14674 843-7877	Data Protection SW	50 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7878	14674 843-7878	Data Protection SW	4 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7879	14674 843-7879	Data Protection SW	40 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7880	14674 843-7880	Data Protection SW	25 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7881	14674 843-7881	Data Protection SW	30 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7882	14674 843-7882	Data Protection SW	18 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7883	14674 843-7883	Data Protection SW	34 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7884	14674 843-7884	Data Protection SW	13 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7885	14674 843-7885	Data Protection SW	4 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7886	14674 843-7886	Data Protection SW	15 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$628	Each	10%	\$565	Other	F1
14674 843-7887	14674 843-7887	Data Protection SW	43 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$3,643	Each	10%	\$3,278	Other	F1
14674 843-7888	14674 843-7888	Data Protection SW	6 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$142	Each	10%	\$128	Other	F1
14674 843-7889	14674 843-7889	Data Protection SW	9 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$248	Each	10%	\$223	Other	F1
14674 843-7890	14674 843-7890	Data Protection SW	36 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$2,756	Each	10%	\$2,480	Other	F1
14674 843-7891	14674 843-7891	Data Protection SW	1 Month ProSupport Mission Critical PowerProtect Data Manager Plus Software Support-	\$4	Each	10%	\$4	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
14674 843-7892	14674 843-7892	Data Protection SW	45 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$3,907	Each	10%	\$3,517	Other	F1
14674 843-7893	14674 843-7893	Data Protection SW	28 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,834	Each	10%	\$1,650	Other	F1
14674 843-7894	14674 843-7894	Data Protection SW	57 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$5,580	Each	10%	\$5,022	Other	F1
14674 843-7895	14674 843-7895	Data Protection SW	4 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$53	Each	10%	\$48	Other	F1
14674 843-7896	14674 843-7896	Data Protection SW	29 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,943	Each	10%	\$1,748	Other	F1
14674 843-7897	14674 843-7897	Data Protection SW	20 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,039	Each	10%	\$935	Other	F1
14674 843-7898	14674 843-7898	Data Protection SW	51 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$4,727	Each	10%	\$4,254	Other	F1
14674 843-7899	14674 843-7899	Data Protection SW	11 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$439	Each	10%	\$395	Other	F1
14674 843-7900	14674 843-7900	Data Protection SW	9 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7901	14674 843-7901	Data Protection SW	27 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7902	14674 843-7902	Data Protection SW	2 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7903	14674 843-7903	Data Protection SW	9 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7904	14674 843-7904	Data Protection SW	5 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7905	14674 843-7905	Data Protection SW	41 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7906	14674 843-7906	Data Protection SW	1 Year ProSupport Mission Critical PowerProtect Data Manager Plus Software Support	\$0	Each	10%	\$0	Other	F1
14674 843-7907	14674 843-7907	Data Protection SW	19 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7908	14674 843-7908	Data Protection SW	26 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7909	14674 843-7909	Data Protection SW	14 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7910	14674 843-7910	Data Protection SW	56 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7911	14674 843-7911	Data Protection SW	44 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7912	14674 843-7912	Data Protection SW	14 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$555	Each	10%	\$500	Other	F1
14674 843-7913	14674 843-7913	Data Protection SW	16 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$704	Each	10%	\$634	Other	F1
14674 843-7914	14674 843-7914	Data Protection SW	44 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$3,774	Each	10%	\$3,397	Other	F1
14674 843-7915	14674 843-7915	Data Protection SW	7 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$190	Each	10%	\$171	Other	F1
14674 843-7916	14674 843-7916	Data Protection SW	10 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$302	Each	10%	\$271	Other	F1
14674 843-7917	14674 843-7917	Data Protection SW	37 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$2,879	Each	10%	\$2,591	Other	F1
14674 843-7918	14674 843-7918	Data Protection SW	2 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$17	Each	10%	\$15	Other	F1
14674 843-7919	14674 843-7919	Data Protection SW	46 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$4,041	Each	10%	\$3,637	Other	F1
14674 843-7920	14674 843-7920	Data Protection SW	30 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$2,054	Each	10%	\$1,848	Other	F1
14674 843-7921	14674 843-7921	Data Protection SW	58 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$5,725	Each	10%	\$5,153	Other	F1
14674 843-7922	14674 843-7922	Data Protection SW	5 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$82	Each	10%	\$74	Other	F1
14674 843-7923	14674 843-7923	Data Protection SW	31 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$2,166	Each	10%	\$1,950	Other	F1
14674 843-7924	14674 843-7924	Data Protection SW	21 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,130	Each	10%	\$1,017	Other	F1
14674 843-7925	14674 843-7925	Data Protection SW	53 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$5,008	Each	10%	\$4,507	Other	F1
14674 843-7926	14674 843-7926	Data Protection SW	12 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$514	Each	10%	\$463	Other	F1
14674 843-7927	14674 843-7927	Data Protection SW	39 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7928	14674 843-7928	Data Protection SW	1 Month ProSupport Mission Critical PowerProtect Data Manager Plus Software Support	\$0	Each	10%	\$0	Other	F1
14674 843-7929	14674 843-7929	Data Protection SW	10 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7930	14674 843-7930	Data Protection SW	51 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7931	14674 843-7931	Data Protection SW	6 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7932	14674 843-7932	Data Protection SW	42 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7933	14674 843-7933	Data Protection SW	23 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7934	14674 843-7934	Data Protection SW	3 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7935	14674 843-7935	Data Protection SW	29 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7936	14674 843-7936	Data Protection SW	6 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7937	14674 843-7937	Data Protection SW	38 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7938	14674 843-7938	Data Protection SW	20 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7939	14674 843-7939	Data Protection SW	36 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7940	14674 843-7940	Data Protection SW	15 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7941	14674 843-7941	Data Protection SW	57 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7942	14674 843-7942	Data Protection SW	54 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7943	14674 843-7943	Data Protection SW	22 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,223	Each	10%	\$1,101	Other	F1
14674 843-7944	14674 843-7944	Data Protection SW	17 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$783	Each	10%	\$705	Other	F1
14674 843-7945	14674 843-7945	Data Protection SW	47 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$4,176	Each	10%	\$3,759	Other	F1
14674 843-7946	14674 843-7946	Data Protection SW	8 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$244	Each	10%	\$219	Other	F1
14674 843-7947	14674 843-7947	Data Protection SW	11 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$359	Each	10%	\$323	Other	F1
14674 843-7948	14674 843-7948	Data Protection SW	39 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$3,128	Each	10%	\$2,815	Other	F1
14674 843-7949	14674 843-7949	Data Protection SW	3 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$37	Each	10%	\$34	Other	F1
14674 843-7950	14674 843-7950	Data Protection SW	48 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$4,313	Each	10%	\$3,891	Other	F1
14674 843-7951	14674 843-7951	Data Protection SW	33 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$2,397	Each	10%	\$2,158	Other	F1
14674 843-7952	14674 843-7952	Data Protection SW	59 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$5,671	Each	10%	\$5,284	Other	F1
14674 843-7953	14674 843-7953	Data Protection SW	6 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$116	Each	10%	\$104	Other	F1
14674 843-7954	14674 843-7954	Data Protection SW	32 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$2,281	Each	10%	\$2,053	Other	F1
14674 843-7955	14674 843-7955	Data Protection SW	23 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,319	Each	10%	\$1,187	Other	F1
14674 843-7956	14674 843-7956	Data Protection SW	54 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$5,150	Each	10%	\$4,635	Other	F1
14674 843-7957	14674 843-7957	Data Protection SW	1 Month ProSupport Mission Critical PowerProtect Data Manager Plus Software Support-	\$4	Each	10%	\$3	Other	F1
14674 843-7958	14674 843-7958	Data Protection SW	43 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7959	14674 843-7959	Data Protection SW	8 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7960	14674 843-7960	Data Protection SW	33 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7961	14674 843-7961	Data Protection SW	12 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7962	14674 843-7962	Data Protection SW	48 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7963	14674 843-7963	Data Protection SW	11 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7964	14674 843-7964	Data Protection SW	52 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7965	14674 843-7965	Data Protection SW	7 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7966	14674 843-7966	Data Protection SW	31 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7967	14674 843-7967	Data Protection SW	2 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7968	14674 843-7968	Data Protection SW	5 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14674 843-7969	14674 843-7969	Data Protection SW	21 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7970	14674 843-7970	Data Protection SW	60 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7971	14674 843-7971	Data Protection SW	28 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7972	14674 843-7972	Data Protection SW	16 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7973	14674 843-7973	Data Protection SW	58 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7974	14674 843-7974	Data Protection SW	55 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7975	14674 843-7975	Data Protection SW	24 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,418	Each	10%	\$1,276	Other	F1
14674 843-7976	14674 843-7976	Data Protection SW	18 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$866	Each	10%	\$779	Other	F1
14674 843-7977	14674 843-7977	Data Protection SW	49 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$4,450	Each	10%	\$4,005	Other	F1
14674 843-7978	14674 843-7978	Data Protection SW	9 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$303	Each	10%	\$273	Other	F1
14674 843-7979	14674 843-7979	Data Protection SW	12 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$421	Each	10%	\$379	Other	F1
14674 843-7980	14674 843-7980	Data Protection SW	41 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$3,383	Each	10%	\$3,045	Other	F1
14674 843-7981	14674 843-7981	Data Protection SW	4 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$65	Each	10%	\$59	Other	F1
14674 843-7982	14674 843-7982	Data Protection SW	52 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$4,867	Each	10%	\$4,380	Other	F1
14674 843-7983	14674 843-7983	Data Protection SW	34 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$2,515	Each	10%	\$2,264	Other	F1
14674 843-7984	14674 843-7984	Data Protection SW	60 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$6,017	Each	10%	\$5,416	Other	F1
14674 843-7985	14674 843-7985	Data Protection SW	7 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$155	Each	10%	\$140	Other	F1
14674 843-7986	14674 843-7986	Data Protection SW	38 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$3,003	Each	10%	\$2,702	Other	F1
14674 843-7987	14674 843-7987	Data Protection SW	26 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$1,621	Each	10%	\$1,459	Other	F1
14674 843-7988	14674 843-7988	Data Protection SW	55 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$5,292	Each	10%	\$4,763	Other	F1
14674 843-7989	14674 843-7989	Data Protection SW	2 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$14	Each	10%	\$12	Other	F1
14674 843-7990	14674 843-7990	Data Protection SW	46 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7991	14674 843-7991	Data Protection SW	11 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7992	14674 843-7992	Data Protection SW	12 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7993	14674 843-7993	Data Protection SW	53 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7994	14674 843-7994	Data Protection SW	45 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7995	14674 843-7995	Data Protection SW	24 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7996	14674 843-7996	Data Protection SW	1 Month ProSupport Mission Critical PowerProtect Data Manager Plus Software Support	\$0	Each	10%	\$0	Other	F1
14674 843-7997	14674 843-7997	Data Protection SW	32 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7998	14674 843-7998	Data Protection SW	22 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-7999	14674 843-7999	Data Protection SW	37 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-8000	14674 843-8000	Data Protection SW	17 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-8001	14674 843-8001	Data Protection SW	59 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-8002	14674 843-8002	Data Protection SW	7 Months ProSupport Mission Critical PowerProtect Data Manager Plus Software	\$0	Each	10%	\$0	Other	F1
14674 843-8003	14674 843-8003	Data Protection SW	3 Years ProSupport Mission Critical PowerProtect Data Manager Plus Software Support	\$0	Each	10%	\$0	Other	F1
14674 843-8004	14674 843-8004	Data Protection SW	3 Years ProSupport Mission Critical PowerProtect Data Manager Plus Software Support-	\$2,766	Each	10%	\$2,480	Other	F1
14674 843-8005	14674 843-8005	Data Protection SW	4 Years ProSupport Mission Critical PowerProtect Data Manager Plus Software Support	\$0	Each	10%	\$0	Other	F1
14674 843-8006	14674 843-8006	Data Protection SW	4 Years ProSupport Mission Critical PowerProtect Data Manager Plus Software Support-	\$4,313	Each	10%	\$3,881	Other	F1
14674 843-8007	14674 843-8007	Data Protection SW	5 Years ProSupport Mission Critical PowerProtect Data Manager Plus Software Support	\$0	Each	10%	\$0	Other	F1
14674 843-8008	14674 843-8008	Data Protection SW	5 Years ProSupport Mission Critical PowerProtect Data Manager Plus Software Support-	\$6,017	Each	10%	\$5,416	Other	F1
14674 929-3709	14674 929-3709	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14674 935-6720	14674 935-6720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14674 992-6149	14674 992-6149	Data Protection SW	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14830 007-1527	14830 007-1527	Data Protection SW	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14830 009-4364	14830 009-4364	Data Protection SW	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14830 009-4877	14830 009-4877	Data Protection SW	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14830 460-5909	14830 460-5909	Data Protection SW	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14830 460-8531	14830 460-8531	Data Protection SW	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14830 460-9052	14830 460-9052	Data Protection SW	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14830 460-9900	14830 460-9900	Data Protection SW	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14830 461-0497	14830 461-0497	Data Protection SW	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14830 468-8025	14830 468-8025	Data Protection SW	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14830 468-8026	14830 468-8026	Data Protection SW	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14830 468-8027	14830 468-8027	Data Protection SW	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14830 468-8028	14830 468-8028	Data Protection SW	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14830 468-8029	14830 468-8029	Data Protection SW	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13643 007-1527	13643 007-1527	Data Protection SW	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13643 009-4364	13643 009-4364	Data Protection SW	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13643 009-4877	13643 009-4877	Data Protection SW	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13643 460-5909	13643 460-5909	Data Protection SW	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13643 460-8531	13643 460-8531	Data Protection SW	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13643 460-9052	13643 460-9052	Data Protection SW	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13643 460-9900	13643 460-9900	Data Protection SW	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13643 461-0497	13643 461-0497	Data Protection SW	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13643 468-8025	13643 468-8025	Data Protection SW	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13643 468-8026	13643 468-8026	Data Protection SW	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13643 468-8027	13643 468-8027	Data Protection SW	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13643 468-8028	13643 468-8028	Data Protection SW	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13643 468-8029	13643 468-8029	Data Protection SW	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13643 812-4006	13643 812-4006	Data Protection SW	ProDeploy Plus Training Credits 1100 Redeem at education.dellemc.com Expires 1Yr	\$1,052	Each	10%	\$947	Other	F1
13643 812-4009	13643 812-4009	Data Protection SW	ProDeploy Plus Training Credits 600 Redeem at education.dellemc.com Expires 1Yr	\$600	Each	10%	\$540	Other	F1
13643 812-4027	13643 812-4027	Data Protection SW	ProDeploy Plus Training Credits 900 Redeem at education.dellemc.com Expires 1Yr	\$900	Each	10%	\$810	Other	F1
13643 812-4041	13643 812-4041	Data Protection SW	ProDeploy Plus Training Credits 1500 Redeem at education.dellemc.com Expires 1Yr	\$1,500	Each	10%	\$1,350	Other	F1
13643 823-9268	13643 823-9268	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1
13643 823-9271	13643 823-9271	Data Protection SW	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1
13643 823-9284	13643 823-9284	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13643 825-5347	13643 825-5347	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpM/Maintenance 1 Year	\$659	Each	10%	\$593	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13643 825-5348	13643 825-5348	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 2 Years	\$1,319	Each	10%	\$1,187	Other	F1
13643 825-5349	13643 825-5349	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 3 Years	\$1,978	Each	10%	\$1,780	Other	F1
13643 825-5350	13643 825-5350	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 4 Years	\$2,638	Each	10%	\$2,374	Other	F1
13643 825-5351	13643 825-5351	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 5 Years	\$3,297	Each	10%	\$2,967	Other	F1
13643 825-5352	13643 825-5352	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 1 Year	\$722	Each	10%	\$650	Other	F1
13643 825-5353	13643 825-5353	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 2 Years	\$1,444	Each	10%	\$1,300	Other	F1
13643 825-5354	13643 825-5354	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 3 Years	\$2,167	Each	10%	\$1,950	Other	F1
13643 825-5355	13643 825-5355	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 4 Years	\$2,889	Each	10%	\$2,600	Other	F1
13643 825-5356	13643 825-5356	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 5 Years	\$3,611	Each	10%	\$3,250	Other	F1
13643 825-5357	13643 825-5357	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 1	\$754	Each	10%	\$678	Other	F1
13643 825-5358	13643 825-5358	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 2	\$1,507	Each	10%	\$1,356	Other	F1
13643 825-5359	13643 825-5359	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 3	\$2,261	Each	10%	\$2,035	Other	F1
13643 825-5360	13643 825-5360	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 4	\$3,014	Each	10%	\$2,713	Other	F1
13643 825-5361	13643 825-5361	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 5	\$3,768	Each	10%	\$3,391	Other	F1
13643 825-5362	13643 825-5362	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 1 Year	\$785	Each	10%	\$707	Other	F1
13643 825-5363	13643 825-5363	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 2 Years	\$1,570	Each	10%	\$1,413	Other	F1
13643 825-5364	13643 825-5364	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 3 Years	\$2,355	Each	10%	\$2,120	Other	F1
13643 825-5365	13643 825-5365	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 4 Years	\$3,140	Each	10%	\$2,826	Other	F1
13643 825-5366	13643 825-5366	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 5 Years	\$3,925	Each	10%	\$3,533	Other	F1
13643 825-5367	13643 825-5367	Data Protection SW	ProSupport Next Business Day PowerProtect Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13643 825-5368	13643 825-5368	Data Protection SW	ProSupport Next Business Day PowerProtect Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5369	13643 825-5369	Data Protection SW	ProSupport Next Business Day PowerProtect Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5370	13643 825-5370	Data Protection SW	ProSupport Next Business Day PowerProtect Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5371	13643 825-5371	Data Protection SW	ProSupport Next Business Day PowerProtect Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5372	13643 825-5372	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13643 825-5373	13643 825-5373	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5374	13643 825-5374	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5375	13643 825-5375	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5376	13643 825-5376	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5377	13643 825-5377	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13643 825-5378	13643 825-5378	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5379	13643 825-5379	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5380	13643 825-5380	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5381	13643 825-5381	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5382	13643 825-5382	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13643 825-5383	13643 825-5383	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5384	13643 825-5384	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5385	13643 825-5385	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5386	13643 825-5386	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13643 825-5563	13643 825-5563	Data Protection SW	ProSupport Mission Critical PowerProtect Subscription SftwrSpt/Maintenance 1 Year	\$364	Each	10%	\$327	Other	F1
13643 825-5564	13643 825-5564	Data Protection SW	ProSupport Mission Critical PowerProtect Subscription SftwrSpt/Maintenance 3 Years	\$1,950	Each	10%	\$1,755	Other	F1
13643 825-7164	13643 825-7164	Data Protection SW	ProDeploy PowerProtect Solution Package	\$1,036	Each	10%	\$933	Other	F1
13643 825-7165	13643 825-7165	Data Protection SW	ProDeploy PowerProtect Solution Package Deployment Verification	\$222	Each	10%	\$200	Other	F1
13643 825-7166	13643 825-7166	Data Protection SW	ProDeploy Plus PowerProtect Solution Package	\$1,993	Each	10%	\$1,794	Other	F1
13643 825-7167	13643 825-7167	Data Protection SW	ProDeploy Plus PowerProtect Solution Package Deployment Verification	\$183	Each	10%	\$138	Other	F1
13643 825-7172	13643 825-7172	Data Protection SW	ProDeploy for PowerProtect Software Package	\$22,840	Each	10%	\$20,556	Other	F1
13643 825-7173	13643 825-7173	Data Protection SW	ProDeploy for PowerProtect Software Package Deployment Verification	\$766	Each	10%	\$689	Other	F1
13643 825-7174	13643 825-7174	Data Protection SW	ProDeploy Plus for PowerProtect Software Package	\$34,106	Each	10%	\$30,695	Other	F1
13643 825-7175	13643 825-7175	Data Protection SW	ProDeploy Plus for PowerProtect Software Package Deployment Verification	\$1,054	Each	10%	\$949	Other	F1
13643 825-7192	13643 825-7192	Data Protection SW	ProDeploy for PowerProtect Data Manager	\$2,264	Each	10%	\$2,038	Other	F1
13643 825-7193	13643 825-7193	Data Protection SW	ProDeploy for PowerProtect Data Manager Deployment Verification	\$178	Each	10%	\$160	Other	F1
13643 825-7194	13643 825-7194	Data Protection SW	ProDeploy for PowerProtect App Direct Microsoft Deploy	\$2,236	Each	10%	\$2,012	Other	F1
13643 825-7195	13643 825-7195	Data Protection SW	ProDeploy for PowerProtect App Direct Microsoft Deploy Deployment Verification	\$206	Each	10%	\$185	Other	F1
13643 825-7196	13643 825-7196	Data Protection SW	ProDeploy for PowerProtect App Direct DataBase Deploy	\$2,277	Each	10%	\$2,049	Other	F1
13643 825-7197	13643 825-7197	Data Protection SW	ProDeploy for PowerProtect App Direct DataBase Deploy Deployment Verification	\$165	Each	10%	\$149	Other	F1
13643 825-7198	13643 825-7198	Data Protection SW	ProDeploy for PowerProtect Storage Direct Deploy	\$9,007	Each	10%	\$8,107	Other	F1
13643 825-7199	13643 825-7199	Data Protection SW	ProDeploy for PowerProtect Storage Direct Deploy Deployment Verification	\$613	Each	10%	\$551	Other	F1
13643 825-7200	13643 825-7200	Data Protection SW	ProDeploy for Cloud Disaster Recovery Deploy	\$3,843	Each	10%	\$3,459	Other	F1
13643 825-7201	13643 825-7201	Data Protection SW	ProDeploy for Cloud Disaster Recovery Deploy Deployment Verification	\$153	Each	10%	\$138	Other	F1
13643 825-7202	13643 825-7202	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 1M Deploy	\$5,244	Each	10%	\$4,719	Other	F1
13643 825-7203	13643 825-7203	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 1M Deploy Deployment Verification	\$306	Each	10%	\$276	Other	F1
13643 825-7204	13643 825-7204	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Recovery 3M Deploy	\$8,893	Each	10%	\$8,004	Other	F1
13643 825-7205	13643 825-7205	Data Protection SW	ProDeploy for PowerProtect Cloud Cyber Rec 3M Deploy Deployment Verification	\$357	Each	10%	\$321	Other	F1
13643 825-7206	13643 825-7206	Data Protection SW	ProDeploy for Dell EMC RecoverPoint for Virtual Machines	\$3,690	Each	10%	\$3,321	Other	F1
13643 825-7207	13643 825-7207	Data Protection SW	ProDeploy for Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$306	Each	10%	\$276	Other	F1
13643 825-7220	13643 825-7220	Data Protection SW	ProDeploy Plus for PowerProtect Data Manager	\$3,845	Each	10%	\$3,461	Other	F1
13643 825-7221	13643 825-7221	Data Protection SW	ProDeploy Plus for PowerProtect Data Manager Deployment Verification	\$143	Each	10%	\$129	Other	F1
13643 825-7222	13643 825-7222	Data Protection SW	ProDeploy Plus for PowerProtect App Direct Microsoft Deploy	\$3,828	Each	10%	\$3,445	Other	F1
13643 825-7223	13643 825-7223	Data Protection SW	ProDeploy Plus for PowerProtect App Direct Microsoft Deploy Deployment Verification	\$160	Each	10%	\$144	Other	F1
13643 825-7224	13643 825-7224	Data Protection SW	ProDeploy Plus for PowerProtect App Direct DataBase Deploy	\$3,828	Each	10%	\$3,445	Other	F1
13643 825-7225	13643 825-7225	Data Protection SW	ProDeploy Plus for PowerProtect App Direct DataBase Deploy Deployment Verification	\$160	Each	10%	\$144	Other	F1
13643 825-7226	13643 825-7226	Data Protection SW	ProDeploy Plus for PowerProtect Storage Direct Deploy	\$14,443	Each	10%	\$12,999	Other	F1
13643 825-7227	13643 825-7227	Data Protection SW	ProDeploy Plus for PowerProtect Storage Direct Deploy Deployment Verification	\$737	Each	10%	\$663	Other	F1
13643 825-7228	13643 825-7228	Data Protection SW	ProDeploy Plus for Cloud Disaster Recovery Deploy	\$6,142	Each	10%	\$5,527	Other	F1
13643 825-7229	13643 825-7229	Data Protection SW	ProDeploy Plus for Cloud Disaster Recovery Deploy Deployment Verification	\$284	Each	10%	\$256	Other	F1
13643 825-7230	13643 825-7230	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 1M Deploy	\$6,389	Each	10%	\$5,750	Other	F1
13643 825-7231	13643 825-7231	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 1M Deploy Deployment	\$281	Each	10%	\$253	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13643 825-7232	13643 825-7232	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 3M Deploy	\$10,878	Each	10%	\$9,791	Other	F1
13643 825-7233	13643 825-7233	Data Protection SW	ProDeploy Plus for PowerProtect Cloud Cyber Recovery 3M Deploy Deployment	\$572	Each	10%	\$514	Other	F1
13643 825-7234	13643 825-7234	Data Protection SW	ProDeploy Plus for Dell EMC RecoverPoint for Virtual Machines	\$6,142	Each	10%	\$5,527	Other	F1
13643 825-7235	13643 825-7235	Data Protection SW	ProDeploy Plus for Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$284	Each	10%	\$256	Other	F1
13643 825-7248	13643 825-7248	Data Protection SW	ProDeploy Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
13643 825-7249	13643 825-7249	Data Protection SW	ProDeploy Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$2,442	Each	10%	\$2,198	Other	F1
13643 825-7250	13643 825-7250	Data Protection SW	ProDeploy Add On PowerProtect Storage Direct Deploy Requires ProDeploy	\$9,620	Each	10%	\$8,658	Other	F1
13643 825-7260	13643 825-7260	Data Protection SW	ProDeploy Plus Add On PowerProtect App Direct Microsoft Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
13643 825-7261	13643 825-7261	Data Protection SW	ProDeploy Plus Add On PowerProtect App Direct DataBase Deploy Requires ProDeploy	\$4,588	Each	10%	\$4,129	Other	F1
13643 825-7262	13643 825-7262	Data Protection SW	ProDeploy Plus Add On PowerProtect Storage Direct Deploy Requires ProDeploy Plus	\$16,280	Each	10%	\$14,652	Other	F1
13643 825-8623	13643 825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13643 825-8624	13643 825-8624	Data Protection SW	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13643 833-3939	13643 833-3939	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 20 Months	\$0	Each	10%	\$0	Other	F1
13643 833-3940	13643 833-3940	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 32 Months	\$0	Each	10%	\$0	Other	F1
13643 833-3941	13643 833-3941	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 25 Months	\$1,074	Each	10%	\$967	Other	F1
13643 833-3942	13643 833-3942	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 6 Months	\$100	Each	10%	\$90	Other	F1
13643 833-3945	13643 833-3945	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 15 Months	\$444	Each	10%	\$400	Other	F1
13643 833-3953	13643 833-3953	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 16 Months	\$498	Each	10%	\$448	Other	F1
13643 833-3961	13643 833-3961	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 24 Months	\$0	Each	10%	\$0	Other	F1
13643 833-3997	13643 833-3997	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 17 Months	\$554	Each	10%	\$499	Other	F1
13643 833-3998	13643 833-3998	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 7 Months	\$134	Each	10%	\$121	Other	F1
13643 833-4001	13643 833-4001	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 3 Months	\$22	Each	10%	\$19	Other	F1
13643 833-4005	13643 833-4005	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 4 Months	\$38	Each	10%	\$34	Other	F1
13643 833-4007	13643 833-4007	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 3 Months	\$26	Each	10%	\$24	Other	F1
13643 833-4011	13643 833-4011	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 10 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4013	13643 833-4013	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 2 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4017	13643 833-4017	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 1 Month	\$0	Each	10%	\$0	Other	F1
13643 833-4028	13643 833-4028	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 6 Months	\$82	Each	10%	\$74	Other	F1
13643 833-4031	13643 833-4031	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 8 Months	\$141	Each	10%	\$127	Other	F1
13643 833-4035	13643 833-4035	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 22 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4043	13643 833-4043	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 1 Month	\$3	Each	10%	\$3	Other	F1
13643 833-4070	13643 833-4070	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 8 Months	\$172	Each	10%	\$155	Other	F1
13643 833-4072	13643 833-4072	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 31 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4077	13643 833-4077	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 7 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4085	13643 833-4085	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 8 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4091	13643 833-4091	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 10 Months	\$261	Each	10%	\$235	Other	F1
13643 833-4101	13643 833-4101	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 9 Months	\$215	Each	10%	\$193	Other	F1
13643 833-4103	13643 833-4103	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 9 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4104	13643 833-4104	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 1 Month	\$0	Each	10%	\$0	Other	F1
13643 833-4105	13643 833-4105	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 7 Months	\$110	Each	10%	\$99	Other	F1
13643 833-4115	13643 833-4115	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 11 Months	\$311	Each	10%	\$280	Other	F1
13643 833-4116	13643 833-4116	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 29 Months	\$1,375	Each	10%	\$1,237	Other	F1
13643 833-4118	13643 833-4118	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 1 Month	\$2	Each	10%	\$2	Other	F1
13643 833-4119	13643 833-4119	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 18 Months	\$613	Each	10%	\$551	Other	F1
13643 833-4120	13643 833-4120	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 4 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4124	13643 833-4124	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 9 Months	\$176	Each	10%	\$158	Other	F1
13643 833-4131	13643 833-4131	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 18 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4148	13643 833-4148	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 3 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4149	13643 833-4149	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 30 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4150	13643 833-4150	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 28 Months	\$1,297	Each	10%	\$1,168	Other	F1
13643 833-4151	13643 833-4151	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 27 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4154	13643 833-4154	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 5 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4155	13643 833-4155	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 20 Months	\$735	Each	10%	\$662	Other	F1
13643 833-4159	13643 833-4159	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 9 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4165	13643 833-4165	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 24 Months	\$1,003	Each	10%	\$903	Other	F1
13643 833-4168	13643 833-4168	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 28 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4172	13643 833-4172	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 32 Months	\$1,614	Each	10%	\$1,453	Other	F1
13643 833-4173	13643 833-4173	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 29 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4174	13643 833-4174	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 6 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4176	13643 833-4176	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 13 Months	\$344	Each	10%	\$310	Other	F1
13643 833-4237	13643 833-4237	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 5 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4238	13643 833-4238	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 8 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4240	13643 833-4240	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 26 Months	\$1,147	Each	10%	\$1,033	Other	F1
13643 833-4241	13643 833-4241	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 7 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4243	13643 833-4243	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 21 Months	\$800	Each	10%	\$720	Other	F1
13643 833-4248	13643 833-4248	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 33 Months	\$1,696	Each	10%	\$1,527	Other	F1
13643 833-4252	13643 833-4252	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 11 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4254	13643 833-4254	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 26 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4257	13643 833-4257	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 2 Months	\$10	Each	10%	\$9	Other	F1
13643 833-4261	13643 833-4261	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 4 Months	\$46	Each	10%	\$42	Other	F1
13643 833-4266	13643 833-4266	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 30 Months	\$1,453	Each	10%	\$1,308	Other	F1
13643 833-4268	13643 833-4268	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 10 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4269	13643 833-4269	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 5 Months	\$71	Each	10%	\$64	Other	F1
13643 833-4270	13643 833-4270	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 23 Months	\$934	Each	10%	\$840	Other	F1
13643 833-4272	13643 833-4272	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 4 Months	\$0	Each	10%	\$0	Other	F1
13643 833-4273	13643 833-4273	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 12 Months	\$298	Each	10%	\$268	Other	F1
13643 833-4281	13643 833-4281	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 14 Months	\$393	Each	10%	\$354	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			ALJP Category (REQUIRED) use drop-down	Column M (Column J*Column K)	
13643 833-4284	13643 833-4284	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 19 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4287	13643 833-4287	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 34 Months	\$1,780	Each	10%	\$1,602	Other	F1	
13643 833-4294	13643 833-4294	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 2 Months	\$12	Each	10%	\$11	Other	F1	
13643 833-4417	13643 833-4417	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 3 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4418	13643 833-4418	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 31 Months	\$1,533	Each	10%	\$1,380	Other	F1	
13643 833-4419	13643 833-4419	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 25 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4422	13643 833-4422	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 22 Months	\$866	Each	10%	\$779	Other	F1	
13643 833-4424	13643 833-4424	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 6 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4425	13643 833-4425	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 35 Months	\$1,864	Each	10%	\$1,678	Other	F1	
13643 833-4426	13643 833-4426	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 11 Months	\$254	Each	10%	\$229	Other	F1	
13643 833-4427	13643 833-4427	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 2 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4430	13643 833-4430	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 10 Months	\$213	Each	10%	\$192	Other	F1	
13643 833-4431	13643 833-4431	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 19 Months	\$673	Each	10%	\$606	Other	F1	
13643 833-4436	13643 833-4436	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 5 Months	\$58	Each	10%	\$52	Other	F1	
13643 833-4456	13643 833-4456	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support-Maintenance 27 Months	\$1,222	Each	10%	\$1,099	Other	F1	
13643 833-4460	13643 833-4460	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 14 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4463	13643 833-4463	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 11 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4465	13643 833-4465	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 34 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4469	13643 833-4469	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 35 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4471	13643 833-4471	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 33 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4472	13643 833-4472	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 16 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4476	13643 833-4476	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 15 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4599	13643 833-4599	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 23 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4609	13643 833-4609	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 13 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4612	13643 833-4612	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 12 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4613	13643 833-4613	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 21 Months	\$0	Each	10%	\$0	Other	F1	
13643 833-4616	13643 833-4616	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
13643 844-3704	13643 844-3704	Data Protection SW	ProDeploy for Power vProtect Deploy	\$2,963	Each	10%	\$2,666	Other	F1	
13643 844-3705	13643 844-3705	Data Protection SW	ProDeploy Plus for Power vProtect Deploy	\$5,213	Each	10%	\$4,691	Other	F1	
13643 929-3709	13643 929-3709	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13643 935-6720	13643 935-6720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13643 992-6149	13643 992-6149	Data Protection SW	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13644 825-5467	13644 825-5467	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 1 Year	\$659	Each	10%	\$593	Other	F1	
13644 825-5468	13644 825-5468	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 2 Years	\$1,319	Each	10%	\$1,187	Other	F1	
13644 825-5469	13644 825-5469	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 3 Years	\$1,978	Each	10%	\$1,780	Other	F1	
13644 825-5470	13644 825-5470	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 4 Years	\$2,638	Each	10%	\$2,374	Other	F1	
13644 825-5471	13644 825-5471	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 5 Years	\$3,297	Each	10%	\$2,967	Other	F1	
13644 825-5472	13644 825-5472	Data Protection SW	ProSupport Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 6 Years	\$3,956	Each	10%	\$3,561	Other	F1	
13644 825-5473	13644 825-5473	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 1 Year	\$722	Each	10%	\$650	Other	F1	
13644 825-5474	13644 825-5474	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 2 Years	\$1,444	Each	10%	\$1,300	Other	F1	
13644 825-5475	13644 825-5475	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 3 Years	\$2,167	Each	10%	\$1,950	Other	F1	
13644 825-5476	13644 825-5476	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 4 Years	\$2,889	Each	10%	\$2,600	Other	F1	
13644 825-5477	13644 825-5477	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 5 Years	\$3,611	Each	10%	\$3,250	Other	F1	
13644 825-5478	13644 825-5478	Data Protection SW	ProSupport Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 6 Years	\$4,333	Each	10%	\$3,900	Other	F1	
13644 825-5479	13644 825-5479	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 1	\$754	Each	10%	\$678	Other	F1	
13644 825-5480	13644 825-5480	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 2	\$1,507	Each	10%	\$1,356	Other	F1	
13644 825-5481	13644 825-5481	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 3	\$2,261	Each	10%	\$2,035	Other	F1	
13644 825-5482	13644 825-5482	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 4	\$3,014	Each	10%	\$2,713	Other	F1	
13644 825-5483	13644 825-5483	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 5	\$3,768	Each	10%	\$3,391	Other	F1	
13644 825-5484	13644 825-5484	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Perpetual SftwrSpt/Maintenance 6	\$4,522	Each	10%	\$4,069	Other	F1	
13644 825-5485	13644 825-5485	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 1 Year	\$785	Each	10%	\$707	Other	F1	
13644 825-5486	13644 825-5486	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 2 Years	\$1,570	Each	10%	\$1,413	Other	F1	
13644 825-5487	13644 825-5487	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 3 Years	\$2,355	Each	10%	\$2,120	Other	F1	
13644 825-5488	13644 825-5488	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 4 Years	\$3,140	Each	10%	\$2,826	Other	F1	
13644 825-5489	13644 825-5489	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 5 Years	\$3,925	Each	10%	\$3,533	Other	F1	
13644 825-5490	13644 825-5490	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Perpetual SftwrSpt/Maintenance 6 Years	\$4,710	Each	10%	\$4,239	Other	F1	
13644 825-5571	13644 825-5571	Data Protection SW	ProSupport Next Business Day PowerProtect Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13644 825-5572	13644 825-5572	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13644 825-5573	13644 825-5573	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13644 825-5574	13644 825-5574	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13644 825-5575	13644 825-5575	Data Protection SW	ProSupport Next Business Day PowerProtect Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13644 825-5576	13644 825-5576	Data Protection SW	ProSupport Mission Critical PowerProtect Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13644 825-5577	13644 825-5577	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13644 825-5578	13644 825-5578	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14416 007-1527	14416 007-1527	Data Protection SW	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14416 009-4364	14416 009-4364	Data Protection SW	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14416 009-4877	14416 009-4877	Data Protection SW	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14416 460-5909	14416 460-5909	Data Protection SW	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14416 460-8531	14416 460-8531	Data Protection SW	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
14416 460-9052	14416 460-9052	Data Protection SW	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14416 460-9900	14416 460-9900	Data Protection SW	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14416 461-0497	14416 461-0497	Data Protection SW	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14416 468-8025	14416 468-8025	Data Protection SW	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
14416 468-8026	14416 468-8026	Data Protection SW	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
14416 468-8027	14416 468-8027	Data Protection SW	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
14416 468-8028	14416 468-8028	Data Protection SW	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
14416 468-8029	14416 468-8029	Data Protection SW	Middle East, (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
14436 837-1838	14436 837-1838	Data Protection SW	1 Year ProSupport Plus Next Business Day PowerProtect Storage Direct Software	\$0	Each	10%	\$0	Other	F1	
14436 837-1839	14436 837-1839	Data Protection SW	2 Years ProSupport Plus Next Business Day PowerProtect Storage Direct Software	\$0	Each	10%	\$0	Other	F1	
14436 837-1840	14436 837-1840	Data Protection SW	3 Years ProSupport Plus Next Business Day PowerProtect Storage Direct Software	\$0	Each	10%	\$0	Other	F1	
14436 837-1841	14436 837-1841	Data Protection SW	4 Years ProSupport Plus Next Business Day PowerProtect Storage Direct Software	\$0	Each	10%	\$0	Other	F1	
14436 837-1842	14436 837-1842	Data Protection SW	5 Years ProSupport Plus Next Business Day PowerProtect Storage Direct Software	\$0	Each	10%	\$0	Other	F1	
14436 837-1843	14436 837-1843	Data Protection SW	6 Years ProSupport Plus Next Business Day PowerProtect Storage Direct Software	\$0	Each	10%	\$0	Other	F1	
14436 837-1844	14436 837-1844	Data Protection SW	1 Year ProSupport Plus Mission Critical PowerProtect Storage Direct Software Support-	\$0	Each	10%	\$0	Other	F1	
14436 837-1845	14436 837-1845	Data Protection SW	2 Years ProSupport Plus Mission Critical PowerProtect Storage Direct Software Support-	\$0	Each	10%	\$0	Other	F1	
14436 837-1846	14436 837-1846	Data Protection SW	3 Years ProSupport Plus Mission Critical PowerProtect Storage Direct Software Support-	\$0	Each	10%	\$0	Other	F1	
14436 837-1847	14436 837-1847	Data Protection SW	4 Years ProSupport Plus Mission Critical PowerProtect Storage Direct Software Support-	\$0	Each	10%	\$0	Other	F1	
14436 837-1848	14436 837-1848	Data Protection SW	5 Years ProSupport Plus Mission Critical PowerProtect Storage Direct Software Support-	\$0	Each	10%	\$0	Other	F1	
14436 837-1849	14436 837-1849	Data Protection SW	6 Years ProSupport Plus Mission Critical PowerProtect Storage Direct Software Support-	\$0	Each	10%	\$0	Other	F1	
14436 837-1850	14436 837-1850	Data Protection SW	ProSupport Next Business Day PowerProtect Storage Direct Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14436 837-1851	14436 837-1851	Data Protection SW	ProSupport Mission Critical PowerProtect Storage Direct Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14436 837-1852	14436 837-1852	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Storage Direct Software Support	\$0	Each	10%	\$0	Other	F1	
14436 837-1853	14436 837-1853	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Storage Direct Software Support	\$0	Each	10%	\$0	Other	F1	
14436 837-1854	14436 837-1854	Data Protection SW	ProSupport Next Business Day PowerProtect Storage Direct Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14436 837-1855	14436 837-1855	Data Protection SW	ProSupport Mission Critical PowerProtect Storage Direct Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14436 837-1856	14436 837-1856	Data Protection SW	ProSupport Plus Next Business Day PowerProtect Storage Direct Software Support	\$0	Each	10%	\$0	Other	F1	
14436 837-1857	14436 837-1857	Data Protection SW	ProSupport Plus Mission Critical PowerProtect Storage Direct Software Support	\$0	Each	10%	\$0	Other	F1	
13752 460-5909	13752 460-5909	Data Protection SW	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13752 460-9052	13752 460-9052	Data Protection SW	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13752 460-9900	13752 460-9900	Data Protection SW	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13752 461-0497	13752 461-0497	Data Protection SW	PO Requires: Billing,ShippingTerms,PO#,quote#, GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13752 825-7317	13752 825-7317	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7318	13752 825-7318	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7319	13752 825-7319	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7320	13752 825-7320	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7321	13752 825-7321	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7327	13752 825-7327	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7328	13752 825-7328	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7329	13752 825-7329	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7330	13752 825-7330	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7331	13752 825-7331	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13752 825-7337	13752 825-7337	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$8,548	Each	10%	\$7,693	Other	F1	
13752 825-7338	13752 825-7338	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$17,096	Each	10%	\$15,387	Other	F1	
13752 825-7339	13752 825-7339	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$25,645	Each	10%	\$23,080	Other	F1	
13752 825-7340	13752 825-7340	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$34,193	Each	10%	\$30,774	Other	F1	
13752 825-7341	13752 825-7341	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$42,741	Each	10%	\$38,467	Other	F1	
13752 825-7347	13752 825-7347	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$9,498	Each	10%	\$8,548	Other	F1	
13752 825-7348	13752 825-7348	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$18,996	Each	10%	\$17,096	Other	F1	
13752 825-7349	13752 825-7349	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$28,494	Each	10%	\$25,645	Other	F1	
13752 825-7350	13752 825-7350	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$37,992	Each	10%	\$34,193	Other	F1	
13752 825-7351	13752 825-7351	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$47,490	Each	10%	\$42,741	Other	F1	
13752 825-8623	13752 825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13752 825-8624	13752 825-8624	Data Protection SW	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13752 828-3404	13752 828-3404	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,651	Each	10%	\$1,486	Other	F1	
13752 828-3405	13752 828-3405	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,301	Each	10%	\$2,971	Other	F1	
13752 828-3406	13752 828-3406	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$4,952	Each	10%	\$4,457	Other	F1	
13752 828-3407	13752 828-3407	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$6,602	Each	10%	\$5,942	Other	F1	
13752 828-3408	13752 828-3408	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$8,253	Each	10%	\$7,428	Other	F1	
13752 828-3414	13752 828-3414	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,834	Each	10%	\$1,651	Other	F1	
13752 828-3415	13752 828-3415	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,668	Each	10%	\$3,301	Other	F1	
13752 828-3416	13752 828-3416	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$5,502	Each	10%	\$4,952	Other	F1	
13752 828-3417	13752 828-3417	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$7,336	Each	10%	\$6,602	Other	F1	
13752 828-3418	13752 828-3418	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$9,170	Each	10%	\$8,253	Other	F1	
13752 828-3448	13752 828-3448	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,625	Each	10%	\$3,263	Other	F1	
13752 828-3463	13752 828-3463	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$7,250	Each	10%	\$6,525	Other	F1	
13752 828-3464	13752 828-3464	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$14,501	Each	10%	\$13,051	Other	F1	
13752 828-3476	13752 828-3476	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$10,876	Each	10%	\$9,788	Other	F1	
13752 828-3478	13752 828-3478	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$20,140	Each	10%	\$18,126	Other	F1	
13752 828-3479	13752 828-3479	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$16,112	Each	10%	\$14,601	Other	F1	
13752 828-3480	13752 828-3480	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$12,084	Each	10%	\$10,876	Other	F1	
13752 828-3481	13752 828-3481	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$8,056	Each	10%	\$7,250	Other	F1	
13752 828-3482	13752 828-3482	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$4,028	Each	10%	\$3,625	Other	F1	
13752 828-3488	13752 828-3488	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$18,126	Each	10%	\$16,313	Other	F1	
13752 828-3516	13752 828-3516	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$5,351	Each	10%	\$4,816	Other	F1	
13752 828-3517	13752 828-3517	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$10,703	Each	10%	\$9,633	Other	F1	
13752 828-3518	13752 828-3518	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$16,054	Each	10%	\$14,449	Other	F1	
13752 828-3519	13752 828-3519	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$21,406	Each	10%	\$19,265	Other	F1	
13752 828-3520	13752 828-3520	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$26,757	Each	10%	\$24,081	Other	F1	
13752 828-3526	13752 828-3526	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$5,946	Each	10%	\$5,351	Other	F1	
13752 828-3527	13752 828-3527	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$11,892	Each	10%	\$10,703	Other	F1	
13752 828-3528	13752 828-3528	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$17,838	Each	10%	\$16,054	Other	F1	
13752 828-3529	13752 828-3529	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$23,784	Each	10%	\$21,406	Other	F1	
13752 828-3530	13752 828-3530	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$29,730	Each	10%	\$26,757	Other	F1	
13752 828-3572	13752 828-3572	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$641	Each	10%	\$577	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13752 828-3573	13752 828-3573	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,282	\$1,153	Each	10%	Other	F1	
13752 828-3574	13752 828-3574	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,922	\$1,730	Each	10%	Other	F1	
13752 828-3575	13752 828-3575	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,563	\$2,307	Each	10%	Other	F1	
13752 828-3576	13752 828-3576	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,204	\$2,884	Each	10%	Other	F1	
13752 828-3582	13752 828-3582	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$712	\$641	Each	10%	Other	F1	
13752 828-3583	13752 828-3583	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,424	\$1,282	Each	10%	Other	F1	
13752 828-3584	13752 828-3584	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,136	\$1,922	Each	10%	Other	F1	
13752 828-3585	13752 828-3585	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,848	\$2,563	Each	10%	Other	F1	
13752 828-3586	13752 828-3586	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,560	\$3,204	Each	10%	Other	F1	
13752 828-3628	13752 828-3628	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,408	\$1,267	Each	10%	Other	F1	
13752 828-3629	13752 828-3629	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,815	\$2,534	Each	10%	Other	F1	
13752 828-3630	13752 828-3630	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$4,223	\$3,801	Each	10%	Other	F1	
13752 828-3631	13752 828-3631	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$5,630	\$5,067	Each	10%	Other	F1	
13752 828-3632	13752 828-3632	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$7,038	\$6,334	Each	10%	Other	F1	
13752 828-3638	13752 828-3638	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,564	\$1,408	Each	10%	Other	F1	
13752 828-3639	13752 828-3639	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,128	\$2,815	Each	10%	Other	F1	
13752 828-3640	13752 828-3640	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$4,692	\$4,223	Each	10%	Other	F1	
13752 828-3641	13752 828-3641	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$6,256	\$5,630	Each	10%	Other	F1	
13752 828-3642	13752 828-3642	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$7,820	\$7,038	Each	10%	Other	F1	
13752 828-3684	13752 828-3684	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,398	\$2,158	Each	10%	Other	F1	
13752 828-3685	13752 828-3685	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$4,795	\$4,316	Each	10%	Other	F1	
13752 828-3686	13752 828-3686	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$7,193	\$6,474	Each	10%	Other	F1	
13752 828-3687	13752 828-3687	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$9,590	\$8,631	Each	10%	Other	F1	
13752 828-3688	13752 828-3688	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$11,988	\$10,789	Each	10%	Other	F1	
13752 828-3694	13752 828-3694	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,664	\$2,398	Each	10%	Other	F1	
13752 828-3695	13752 828-3695	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$5,328	\$4,795	Each	10%	Other	F1	
13752 828-3696	13752 828-3696	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$7,992	\$7,193	Each	10%	Other	F1	
13752 828-3697	13752 828-3697	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$10,656	\$9,590	Each	10%	Other	F1	
13752 828-3698	13752 828-3698	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$13,320	\$11,988	Each	10%	Other	F1	
13752 828-3718	13752 828-3718	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,800	\$3,420	Each	10%	Other	F1	
13752 828-3724	13752 828-3724	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$17,100	\$15,390	Each	10%	Other	F1	
13752 828-3726	13752 828-3726	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$10,260	\$9,234	Each	10%	Other	F1	
13752 828-3728	13752 828-3728	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$13,680	\$12,312	Each	10%	Other	F1	
13752 828-3736	13752 828-3736	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$6,840	\$6,156	Each	10%	Other	F1	
13752 828-3740	13752 828-3740	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,420	\$3,078	Each	10%	Other	F1	
13752 828-3742	13752 828-3742	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$7,600	\$6,840	Each	10%	Other	F1	
13752 828-3761	13752 828-3761	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$11,400	\$10,260	Each	10%	Other	F1	
13752 828-3763	13752 828-3763	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$19,000	\$17,100	Each	10%	Other	F1	
13752 828-3764	13752 828-3764	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$15,200	\$13,680	Each	10%	Other	F1	
13752 929-3709	13752 929-3709	Data Protection SW	Thank you for Your Order	\$0	\$0	Each	10%	Other	F1	
13752 935-6720	13752 935-6720	Data Protection SW	Thank you for Your Order	\$0	\$0	Each	10%	Other	F1	
13721 460-5909	13721 460-5909	Data Protection SW	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery.	\$0	\$0	Each	10%	Other	F1	
13721 460-9052	13721 460-9052	Data Protection SW	Dell E Corn will help you build/interim ideas/infrastructure see www.dell.com/us/en/gen/	\$0	\$0	Each	10%	Other	F1	
13721 460-9900	13721 460-9900	Data Protection SW	GSA Contract #GS-35F-4076D	\$0	\$0	Each	10%	Other	F1	
13721 461-0497	13721 461-0497	Data Protection SW	PO Requires: Billing, Shipping Terms PO# quote# GSA contract# and authorized	\$0	\$0	Each	10%	Other	F1	
13721 825-7277	13721 825-7277	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7278	13721 825-7278	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7279	13721 825-7279	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7280	13721 825-7280	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7281	13721 825-7281	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7287	13721 825-7287	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7288	13721 825-7288	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7289	13721 825-7289	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7290	13721 825-7290	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7291	13721 825-7291	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	\$0	Each	10%	Other	F1	
13721 825-7297	13721 825-7297	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$8,548	\$7,693	Each	10%	Other	F1	
13721 825-7298	13721 825-7298	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$17,096	\$15,387	Each	10%	Other	F1	
13721 825-7299	13721 825-7299	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$25,644	\$23,080	Each	10%	Other	F1	
13721 825-7300	13721 825-7300	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$34,193	\$30,774	Each	10%	Other	F1	
13721 825-7301	13721 825-7301	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$42,741	\$38,467	Each	10%	Other	F1	
13721 825-7307	13721 825-7307	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$9,498	\$8,548	Each	10%	Other	F1	
13721 825-7308	13721 825-7308	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$18,996	\$17,096	Each	10%	Other	F1	
13721 825-7309	13721 825-7309	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$28,494	\$25,644	Each	10%	Other	F1	
13721 825-7310	13721 825-7310	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$37,992	\$34,193	Each	10%	Other	F1	
13721 825-7311	13721 825-7311	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$47,490	\$42,741	Each	10%	Other	F1	
13721 825-8623	13721 825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0	\$0	Each	10%	Other	F1	
13721 825-8624	13721 825-8624	Data Protection SW	Certified Deployment Partner T2	\$0	\$0	Each	10%	Other	F1	
13721 828-3384	13721 828-3384	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,651	\$1,486	Each	10%	Other	F1	
13721 828-3385	13721 828-3385	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,301	\$2,971	Each	10%	Other	F1	
13721 828-3386	13721 828-3386	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$4,952	\$4,457	Each	10%	Other	F1	
13721 828-3387	13721 828-3387	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$6,602	\$5,942	Each	10%	Other	F1	
13721 828-3388	13721 828-3388	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$8,253	\$7,428	Each	10%	Other	F1	
13721 828-3394	13721 828-3394	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,834	\$1,651	Each	10%	Other	F1	
13721 828-3395	13721 828-3395	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,668	\$3,301	Each	10%	Other	F1	
13721 828-3396	13721 828-3396	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$5,502	\$4,952	Each	10%	Other	F1	
13721 828-3397	13721 828-3397	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$7,336	\$6,602	Each	10%	Other	F1	
13721 828-3398	13721 828-3398	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$9,170	\$8,253	Each	10%	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13721 828-3442	13721 828-3442	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$20,140	Each	10%	\$18,126	Other	F1
13721 828-3443	13721 828-3443	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$16,112	Each	10%	\$14,501	Other	F1
13721 828-3444	13721 828-3444	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$12,084	Each	10%	\$10,876	Other	F1
13721 828-3445	13721 828-3445	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$8,056	Each	10%	\$7,250	Other	F1
13721 828-3446	13721 828-3446	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$4,028	Each	10%	\$3,625	Other	F1
13721 828-3452	13721 828-3452	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$18,126	Each	10%	\$16,313	Other	F1
13721 828-3453	13721 828-3453	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$14,501	Each	10%	\$13,051	Other	F1
13721 828-3454	13721 828-3454	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$10,876	Each	10%	\$9,788	Other	F1
13721 828-3455	13721 828-3455	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$7,250	Each	10%	\$6,525	Other	F1
13721 828-3456	13721 828-3456	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,625	Each	10%	\$3,263	Other	F1
13721 828-3496	13721 828-3496	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$5,351	Each	10%	\$4,816	Other	F1
13721 828-3497	13721 828-3497	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$10,703	Each	10%	\$9,633	Other	F1
13721 828-3498	13721 828-3498	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$16,054	Each	10%	\$14,449	Other	F1
13721 828-3499	13721 828-3499	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$21,406	Each	10%	\$19,265	Other	F1
13721 828-3500	13721 828-3500	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$26,757	Each	10%	\$24,081	Other	F1
13721 828-3506	13721 828-3506	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$5,946	Each	10%	\$5,351	Other	F1
13721 828-3507	13721 828-3507	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$11,892	Each	10%	\$10,703	Other	F1
13721 828-3508	13721 828-3508	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$17,838	Each	10%	\$16,054	Other	F1
13721 828-3509	13721 828-3509	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$23,784	Each	10%	\$21,406	Other	F1
13721 828-3510	13721 828-3510	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$29,730	Each	10%	\$26,757	Other	F1
13721 828-3552	13721 828-3552	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$641	Each	10%	\$577	Other	F1
13721 828-3553	13721 828-3553	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,282	Each	10%	\$1,153	Other	F1
13721 828-3554	13721 828-3554	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,922	Each	10%	\$1,730	Other	F1
13721 828-3555	13721 828-3555	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,563	Each	10%	\$2,307	Other	F1
13721 828-3556	13721 828-3556	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,204	Each	10%	\$2,884	Other	F1
13721 828-3562	13721 828-3562	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$712	Each	10%	\$641	Other	F1
13721 828-3563	13721 828-3563	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,424	Each	10%	\$1,282	Other	F1
13721 828-3564	13721 828-3564	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,136	Each	10%	\$1,922	Other	F1
13721 828-3565	13721 828-3565	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,848	Each	10%	\$2,563	Other	F1
13721 828-3566	13721 828-3566	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,560	Each	10%	\$3,204	Other	F1
13721 828-3608	13721 828-3608	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,408	Each	10%	\$1,267	Other	F1
13721 828-3609	13721 828-3609	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,815	Each	10%	\$2,534	Other	F1
13721 828-3610	13721 828-3610	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$4,223	Each	10%	\$3,801	Other	F1
13721 828-3611	13721 828-3611	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$5,630	Each	10%	\$5,067	Other	F1
13721 828-3612	13721 828-3612	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$7,038	Each	10%	\$6,334	Other	F1
13721 828-3618	13721 828-3618	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,564	Each	10%	\$1,408	Other	F1
13721 828-3619	13721 828-3619	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,128	Each	10%	\$2,815	Other	F1
13721 828-3620	13721 828-3620	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$4,692	Each	10%	\$4,223	Other	F1
13721 828-3621	13721 828-3621	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$6,256	Each	10%	\$5,630	Other	F1
13721 828-3622	13721 828-3622	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$7,820	Each	10%	\$7,038	Other	F1
13721 828-3664	13721 828-3664	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,398	Each	10%	\$2,158	Other	F1
13721 828-3665	13721 828-3665	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$4,795	Each	10%	\$4,316	Other	F1
13721 828-3666	13721 828-3666	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$7,193	Each	10%	\$6,474	Other	F1
13721 828-3667	13721 828-3667	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$9,590	Each	10%	\$8,831	Other	F1
13721 828-3668	13721 828-3668	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$11,988	Each	10%	\$10,789	Other	F1
13721 828-3674	13721 828-3674	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,664	Each	10%	\$2,398	Other	F1
13721 828-3675	13721 828-3675	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$5,328	Each	10%	\$4,795	Other	F1
13721 828-3676	13721 828-3676	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$7,992	Each	10%	\$7,193	Other	F1
13721 828-3677	13721 828-3677	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$10,656	Each	10%	\$9,590	Other	F1
13721 828-3678	13721 828-3678	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$13,320	Each	10%	\$11,988	Other	F1
13721 828-3717	13721 828-3717	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$11,400	Each	10%	\$10,260	Other	F1
13721 828-3743	13721 828-3743	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$15,200	Each	10%	\$13,680	Other	F1
13721 828-3745	13721 828-3745	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$7,600	Each	10%	\$6,840	Other	F1
13721 828-3746	13721 828-3746	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$17,100	Each	10%	\$15,390	Other	F1
13721 828-3748	13721 828-3748	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$19,000	Each	10%	\$17,100	Other	F1
13721 828-3750	13721 828-3750	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$13,680	Each	10%	\$12,312	Other	F1
13721 828-3751	13721 828-3751	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$10,260	Each	10%	\$9,234	Other	F1
13721 828-3755	13721 828-3755	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$6,840	Each	10%	\$6,156	Other	F1
13721 828-3758	13721 828-3758	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,420	Each	10%	\$3,078	Other	F1
13721 828-3765	13721 828-3765	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,800	Each	10%	\$3,420	Other	F1
13721 828-3769	13721 828-3769	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13721 935-6720	13721 935-6720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13370 812-4009	13370 812-4009	Data Protection SW	ProDeploy Plus Training Credits 600 Redeem at education.dell.com Expires 1Yr	\$600	Each	10%	\$540	Other	F1
13370 812-4011	13370 812-4011	Data Protection SW	ProDeploy Plus Training Credits 200 Redeem at education.dell.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1
13370 812-4019	13370 812-4019	Data Protection SW	ProDeploy Plus Training Credits 800 Redeem at education.dell.com Expires 1Yr	\$800	Each	10%	\$720	Other	F1
13370 823-4343	13370 823-4343	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4344	13370 823-4344	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4345	13370 823-4345	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4346	13370 823-4346	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 5 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4348	13370 823-4348	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1
13370 823-4349	13370 823-4349	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4365	13370 823-4365	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 5 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4366	13370 823-4366	Data Protection SW	ProSupport Mission Critical, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4367	13370 823-4367	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1
13370 823-4368	13370 823-4368	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4423	13370 823-4423	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 2 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4424	13370 823-4424	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13370 823-4425	13370 823-4425	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 4 Years	\$0	Each	10%	\$0	Other	F1
13370 823-4426	13370 823-4426	Data Protection SW	ProSupport Plus Mission Critical, Software Entitlement, 1 Year	\$0	Each	10%	\$0	Other	F1
13370 823-4727	13370 823-4727	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines Local Replication	\$3,738	Each	10%	\$3,364	Other	F1
13370 823-4728	13370 823-4728	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines Local Replication	\$694	Each	10%	\$625	Other	F1
13370 823-4729	13370 823-4729	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines Local Replication	\$1,364	Each	10%	\$1,228	Other	F1
13370 823-4730	13370 823-4730	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines Local Replication Deployment	\$631	Each	10%	\$568	Other	F1
13370 823-4753	13370 823-4753	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines Remote Replication	\$4,484	Each	10%	\$4,035	Other	F1
13370 823-4754	13370 823-4754	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines Remote Replication	\$837	Each	10%	\$754	Other	F1
13370 823-4755	13370 823-4755	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines Remote Replication	\$1,883	Each	10%	\$1,695	Other	F1
13370 823-4758	13370 823-4758	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines Remote Replication Deployment	\$872	Each	10%	\$784	Other	F1
13370 823-6345	13370 823-6345	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 5	\$1,550	Each	10%	\$1,395	Other	F1
13370 823-6346	13370 823-6346	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 3	\$930	Each	10%	\$837	Other	F1
13370 823-6347	13370 823-6347	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 4	\$1,240	Each	10%	\$1,116	Other	F1
13370 823-6348	13370 823-6348	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 5 Years	\$1,426	Each	10%	\$1,283	Other	F1
13370 823-6349	13370 823-6349	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 1 Year	\$310	Each	10%	\$279	Other	F1
13370 823-6350	13370 823-6350	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 15-99 VMs, 5 Years	\$1,302	Each	10%	\$1,172	Other	F1
13370 823-6351	13370 823-6351	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 4 Years	\$1,141	Each	10%	\$1,027	Other	F1
13370 823-6352	13370 823-6352	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 1 Year	\$285	Each	10%	\$257	Other	F1
13370 823-6353	13370 823-6353	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 3 Years	\$856	Each	10%	\$770	Other	F1
13370 823-6354	13370 823-6354	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 2	\$620	Each	10%	\$558	Other	F1
13370 823-6355	13370 823-6355	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 15-99 VMs, 3 Years	\$781	Each	10%	\$703	Other	F1
13370 823-6356	13370 823-6356	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 15-99 VMs, 2 Years	\$570	Each	10%	\$513	Other	F1
13370 823-6357	13370 823-6357	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 15-99 VMs, 1 Year	\$260	Each	10%	\$234	Other	F1
13370 823-6358	13370 823-6358	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 15-99 VMs, 2 Years	\$521	Each	10%	\$469	Other	F1
13370 823-6359	13370 823-6359	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 15-99 VMs, 4 Years	\$1,042	Each	10%	\$937	Other	F1
13370 823-6377	13370 823-6377	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 5	\$1,469	Each	10%	\$1,322	Other	F1
13370 823-6378	13370 823-6378	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 3	\$881	Each	10%	\$793	Other	F1
13370 823-6379	13370 823-6379	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 4	\$1,175	Each	10%	\$1,058	Other	F1
13370 823-6380	13370 823-6380	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 5 Years	\$1,351	Each	10%	\$1,216	Other	F1
13370 823-6381	13370 823-6381	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 1	\$294	Each	10%	\$264	Other	F1
13370 823-6382	13370 823-6382	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 100-249 VMs, 5	\$1,234	Each	10%	\$1,110	Other	F1
13370 823-6383	13370 823-6383	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 4 Years	\$1,081	Each	10%	\$973	Other	F1
13370 823-6384	13370 823-6384	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 1 Year	\$270	Each	10%	\$243	Other	F1
13370 823-6385	13370 823-6385	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 3 Years	\$811	Each	10%	\$730	Other	F1
13370 823-6386	13370 823-6386	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 2	\$588	Each	10%	\$529	Other	F1
13370 823-6387	13370 823-6387	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 100-249 VMs, 3	\$740	Each	10%	\$666	Other	F1
13370 823-6388	13370 823-6388	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 100-249 VMs, 2 Years	\$541	Each	10%	\$486	Other	F1
13370 823-6389	13370 823-6389	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 100-249 VMs, 1	\$247	Each	10%	\$222	Other	F1
13370 823-6390	13370 823-6390	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 100-249 VMs, 2	\$494	Each	10%	\$444	Other	F1
13370 823-6391	13370 823-6391	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 100-249 VMs, 4	\$987	Each	10%	\$888	Other	F1
13370 823-6411	13370 823-6411	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 5	\$1,400	Each	10%	\$1,260	Other	F1
13370 823-6412	13370 823-6412	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 3	\$840	Each	10%	\$756	Other	F1
13370 823-6413	13370 823-6413	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 4	\$1,120	Each	10%	\$1,008	Other	F1
13370 823-6414	13370 823-6414	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 5 Years	\$1,288	Each	10%	\$1,159	Other	F1
13370 823-6415	13370 823-6415	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 1	\$280	Each	10%	\$252	Other	F1
13370 823-6416	13370 823-6416	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 250-499 VMs, 5	\$1,176	Each	10%	\$1,058	Other	F1
13370 823-6417	13370 823-6417	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 4 Years	\$1,030	Each	10%	\$927	Other	F1
13370 823-6418	13370 823-6418	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 1 Year	\$258	Each	10%	\$232	Other	F1
13370 823-6419	13370 823-6419	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 3 Years	\$773	Each	10%	\$696	Other	F1
13370 823-6420	13370 823-6420	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 2	\$560	Each	10%	\$504	Other	F1
13370 823-6421	13370 823-6421	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 250-499 VMs, 3	\$706	Each	10%	\$635	Other	F1
13370 823-6422	13370 823-6422	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 250-499 VMs, 2 Years	\$515	Each	10%	\$464	Other	F1
13370 823-6423	13370 823-6423	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 250-499 VMs, 1	\$235	Each	10%	\$212	Other	F1
13370 823-6424	13370 823-6424	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 250-499 VMs, 2	\$470	Each	10%	\$423	Other	F1
13370 823-6425	13370 823-6425	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 250-499 VMs, 4	\$941	Each	10%	\$847	Other	F1
13370 823-6443	13370 823-6443	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 5	\$1,325	Each	10%	\$1,193	Other	F1
13370 823-6444	13370 823-6444	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 3	\$795	Each	10%	\$716	Other	F1
13370 823-6445	13370 823-6445	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 4	\$1,060	Each	10%	\$954	Other	F1
13370 823-6446	13370 823-6446	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 5 Years	\$1,219	Each	10%	\$1,097	Other	F1
13370 823-6447	13370 823-6447	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 1	\$265	Each	10%	\$239	Other	F1
13370 823-6448	13370 823-6448	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 500-999 VMs, 5	\$1,113	Each	10%	\$1,002	Other	F1
13370 823-6449	13370 823-6449	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 4 Years	\$975	Each	10%	\$878	Other	F1
13370 823-6450	13370 823-6450	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 1 Year	\$244	Each	10%	\$219	Other	F1
13370 823-6451	13370 823-6451	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 3 Years	\$731	Each	10%	\$658	Other	F1
13370 823-6452	13370 823-6452	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 2	\$530	Each	10%	\$477	Other	F1
13370 823-6453	13370 823-6453	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 500-999 VMs, 3	\$668	Each	10%	\$601	Other	F1
13370 823-6454	13370 823-6454	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 500-999 VMs, 2 Years	\$488	Each	10%	\$439	Other	F1
13370 823-6455	13370 823-6455	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 500-999 VMs, 1	\$223	Each	10%	\$200	Other	F1
13370 823-6456	13370 823-6456	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 500-999 VMs, 2	\$445	Each	10%	\$401	Other	F1
13370 823-6457	13370 823-6457	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 500-999 VMs, 4	\$890	Each	10%	\$801	Other	F1
13370 823-6477	13370 823-6477	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 5	\$1,263	Each	10%	\$1,136	Other	F1
13370 823-6478	13370 823-6478	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 3	\$758	Each	10%	\$682	Other	F1
13370 823-6479	13370 823-6479	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 4	\$1,010	Each	10%	\$909	Other	F1
13370 823-6480	13370 823-6480	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 5 Years	\$1,162	Each	10%	\$1,045	Other	F1
13370 823-6481	13370 823-6481	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 1	\$253	Each	10%	\$227	Other	F1
13370 823-6482	13370 823-6482	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 1K-1999 VMs, 5	\$1,061	Each	10%	\$954	Other	F1
13370 823-6483	13370 823-6483	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 4 Years	\$929	Each	10%	\$836	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	Base Price			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13370 823-6484	13370 823-6484	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 1 Year	\$232	Each	10%	\$209	Other	F1	
13370 823-6485	13370 823-6485	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 3 Years	\$697	Each	10%	\$627	Other	F1	
13370 823-6486	13370 823-6486	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 2	\$505	Each	10%	\$455	Other	F1	
13370 823-6487	13370 823-6487	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 1K-1999 VMs, 3	\$636	Each	10%	\$573	Other	F1	
13370 823-6488	13370 823-6488	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 1K-1999 VMs, 2 Years	\$465	Each	10%	\$418	Other	F1	
13370 823-6489	13370 823-6489	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 1K-1999 VMs, 1	\$212	Each	10%	\$191	Other	F1	
13370 823-6490	13370 823-6490	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 1K-1999 VMs, 2	\$424	Each	10%	\$382	Other	F1	
13370 823-6491	13370 823-6491	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 1K-1999 VMs, 4	\$848	Each	10%	\$764	Other	F1	
13370 823-6509	13370 823-6509	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 5 Years	\$1,194	Each	10%	\$1,074	Other	F1	
13370 823-6510	13370 823-6510	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 3 Years	\$716	Each	10%	\$645	Other	F1	
13370 823-6511	13370 823-6511	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 4 Years	\$955	Each	10%	\$860	Other	F1	
13370 823-6512	13370 823-6512	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 5 Years	\$1,098	Each	10%	\$988	Other	F1	
13370 823-6513	13370 823-6513	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 1 Year	\$239	Each	10%	\$215	Other	F1	
13370 823-6514	13370 823-6514	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 2K+ VMs, 5 Years	\$1,003	Each	10%	\$902	Other	F1	
13370 823-6515	13370 823-6515	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 4 Years	\$879	Each	10%	\$791	Other	F1	
13370 823-6516	13370 823-6516	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 1 Year	\$220	Each	10%	\$198	Other	F1	
13370 823-6517	13370 823-6517	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 3 Years	\$659	Each	10%	\$593	Other	F1	
13370 823-6518	13370 823-6518	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 2 Years	\$478	Each	10%	\$430	Other	F1	
13370 823-6519	13370 823-6519	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 2K+ VMs, 3 Years	\$602	Each	10%	\$541	Other	F1	
13370 823-6520	13370 823-6520	Data Protection SW	ProSupport Mission Critical, RecoverPoint for Virtual Machines, 2K+ VMs, 2 Years	\$439	Each	10%	\$395	Other	F1	
13370 823-6521	13370 823-6521	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 2K+ VMs, 1 Year	\$201	Each	10%	\$180	Other	F1	
13370 823-6522	13370 823-6522	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 2K+ VMs, 2 Years	\$401	Each	10%	\$361	Other	F1	
13370 823-6523	13370 823-6523	Data Protection SW	ProSupport Next Business Day, RecoverPoint for Virtual Machines, 2K+ VMs, 4 Years	\$802	Each	10%	\$722	Other	F1	
13370 823-8983	13370 823-8983	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines	\$2,666	Each	10%	\$2,399	Other	F1	
13370 823-8984	13370 823-8984	Data Protection SW	ProDeploy Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$1,254	Each	10%	\$1,129	Other	F1	
13370 823-8991	13370 823-8991	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines	\$6,456	Each	10%	\$5,810	Other	F1	
13370 823-8992	13370 823-8992	Data Protection SW	ProDeploy Plus Dell EMC RecoverPoint for Virtual Machines Deployment Verification	\$1,154	Each	10%	\$1,039	Other	F1	
13370 823-9268	13370 823-9268	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Data Protection Technical	\$3,157	Each	10%	\$2,841	Other	F1	
13370 823-9271	13370 823-9271	Data Protection SW	ProDeploy Additional Deployment Time:4 Hour Remote Data Protection Technical	\$1,386	Each	10%	\$1,247	Other	F1	
13370 823-9284	13370 823-9284	Data Protection SW	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13370 825-8623	13370 825-8623	Data Protection SW	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13370 825-8624	13370 825-8624	Data Protection SW	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13370 838-3717	13370 838-3717	Data Protection SW	1 Year ProSupport Next Business Day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3718	13370 838-3718	Data Protection SW	2 Years ProSupport Next Business Day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3719	13370 838-3719	Data Protection SW	3 Years ProSupport Next Business Day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3720	13370 838-3720	Data Protection SW	4 Years ProSupport Next Business Day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3721	13370 838-3721	Data Protection SW	5 Years ProSupport Next Business Day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3722	13370 838-3722	Data Protection SW	1 Year ProSupport Mission Critical RP4VM Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13370 838-3723	13370 838-3723	Data Protection SW	2 Years ProSupport Mission Critical RP4VM Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13370 838-3724	13370 838-3724	Data Protection SW	3 Years ProSupport Mission Critical RP4VM Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13370 838-3725	13370 838-3725	Data Protection SW	4 Years ProSupport Mission Critical RP4VM Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13370 838-3726	13370 838-3726	Data Protection SW	5 Years ProSupport Mission Critical RP4VM Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13370 838-3727	13370 838-3727	Data Protection SW	1 Year ProSupport Plus Next Business day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3728	13370 838-3728	Data Protection SW	2 Years ProSupport Plus Next Business day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3729	13370 838-3729	Data Protection SW	3 Years ProSupport Plus Next Business day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3730	13370 838-3730	Data Protection SW	4 Years ProSupport Plus Next Business day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3731	13370 838-3731	Data Protection SW	5 Years ProSupport Plus Next Business day RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3732	13370 838-3732	Data Protection SW	1 Year ProSupport Plus Mission Critical RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3733	13370 838-3733	Data Protection SW	2 Years ProSupport Plus Mission Critical RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3734	13370 838-3734	Data Protection SW	3 Years ProSupport Plus Mission Critical RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3735	13370 838-3735	Data Protection SW	4 Years ProSupport Plus Mission Critical RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 838-3736	13370 838-3736	Data Protection SW	5 Years ProSupport Plus Mission Critical RP4VM Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1	
13370 847-8914	13370 847-8914	Data Protection SW	1 Year ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$259	Each	10%	\$233	Other	F1	
13370 847-8915	13370 847-8915	Data Protection SW	2 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$518	Each	10%	\$466	Other	F1	
13370 847-8916	13370 847-8916	Data Protection SW	3 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$776	Each	10%	\$699	Other	F1	
13370 847-8917	13370 847-8917	Data Protection SW	4 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$1,035	Each	10%	\$932	Other	F1	
13370 847-8918	13370 847-8918	Data Protection SW	5 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$1,294	Each	10%	\$1,165	Other	F1	
13370 847-8919	13370 847-8919	Data Protection SW	1 Year ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$263	Each	10%	\$255	Other	F1	
13370 847-8920	13370 847-8920	Data Protection SW	2 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$527	Each	10%	\$510	Other	F1	
13370 847-8921	13370 847-8921	Data Protection SW	3 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$850	Each	10%	\$765	Other	F1	
13370 847-8922	13370 847-8922	Data Protection SW	4 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$1,134	Each	10%	\$1,021	Other	F1	
13370 847-8923	13370 847-8923	Data Protection SW	5 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$1,417	Each	10%	\$1,276	Other	F1	
13370 847-8924	13370 847-8924	Data Protection SW	1 Year ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$296	Each	10%	\$266	Other	F1	
13370 847-8925	13370 847-8925	Data Protection SW	2 Years ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$592	Each	10%	\$532	Other	F1	
13370 847-8926	13370 847-8926	Data Protection SW	3 Years ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$887	Each	10%	\$799	Other	F1	
13370 847-8927	13370 847-8927	Data Protection SW	4 Years ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$1,183	Each	10%	\$1,065	Other	F1	
13370 847-8928	13370 847-8928	Data Protection SW	5 Years ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$1,479	Each	10%	\$1,331	Other	F1	
13370 847-8929	13370 847-8929	Data Protection SW	1 Year ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr	\$308	Each	10%	\$277	Other	F1	
13370 847-8930	13370 847-8930	Data Protection SW	2 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket	\$616	Each	10%	\$555	Other	F1	
13370 847-8931	13370 847-8931	Data Protection SW	3 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket	\$924	Each	10%	\$832	Other	F1	
13370 847-8932	13370 847-8932	Data Protection SW	4 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket	\$1,233	Each	10%	\$1,109	Other	F1	
13370 847-8933	13370 847-8933	Data Protection SW	5 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket	\$1,541	Each	10%	\$1,387	Other	F1	
13370 847-8958	13370 847-8958	Data Protection SW	1 Year ProSupport Plus Next Business Day RcvrPoint for VirtualMachines per Socket	\$0	Each	10%	\$0	Other	F1	
13370 847-8959	13370 847-8959	Data Protection SW	2 Years ProSupport Plus Next Business Day RcvrPoint for VirtualMachines per Socket	\$0	Each	10%	\$0	Other	F1	
13370 847-8960	13370 847-8960	Data Protection SW	3 Years ProSupport Plus Next Business Day RcvrPoint for VirtualMachines per Socket	\$0	Each	10%	\$0	Other	F1	
13370 847-8961	13370 847-8961	Data Protection SW	4 Years ProSupport Plus Next Business Day RcvrPoint for VirtualMachines per Socket	\$0	Each	10%	\$0	Other	F1	
13370 847-8962	13370 847-8962	Data Protection SW	5 Years ProSupport Plus Next Business Day RcvrPoint for VirtualMachines per Socket	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)		L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		\$0			
13370 847-8963	13370 847-8963	Data Protection SW	1 Year ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 847-8964	13370 847-8964	Data Protection SW	2 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 847-8965	13370 847-8965	Data Protection SW	3 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 847-8966	13370 847-8966	Data Protection SW	4 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 847-8967	13370 847-8967	Data Protection SW	5 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 847-8968	13370 847-8968	Data Protection SW	1 Year ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13370 847-8969	13370 847-8969	Data Protection SW	2 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13370 847-8970	13370 847-8970	Data Protection SW	3 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13370 847-8971	13370 847-8971	Data Protection SW	4 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13370 847-8972	13370 847-8972	Data Protection SW	5 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13370 847-8973	13370 847-8973	Data Protection SW	1 Year ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 847-8974	13370 847-8974	Data Protection SW	2 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 847-8975	13370 847-8975	Data Protection SW	3 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 847-8976	13370 847-8976	Data Protection SW	4 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 847-8977	13370 847-8977	Data Protection SW	5 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr	\$0	Each	10%	\$0	Other	F1	
13370 929-3709	13370 929-3709	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13370 935-6720	13370 935-6720	Data Protection SW	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13370 953-8349	13370 953-8349	Data Protection SW	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1	
13370 992-6149	13370 992-6149	Data Protection SW	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13373 847-8906	13373 847-8906	Data Protection SW	ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13373 847-8907	13373 847-8907	Data Protection SW	ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13373 847-8908	13373 847-8908	Data Protection SW	ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13373 847-8909	13373 847-8909	Data Protection SW	ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13373 847-8910	13373 847-8910	Data Protection SW	ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13373 847-8911	13373 847-8911	Data Protection SW	ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13373 847-8912	13373 847-8912	Data Protection SW	ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13373 847-8913	13373 847-8913	Data Protection SW	ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13373 847-8934	13373 847-8934	Data Protection SW	1 Year ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$259	Each	10%	\$233	Other	F1	
13373 847-8935	13373 847-8935	Data Protection SW	2 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$518	Each	10%	\$466	Other	F1	
13373 847-8936	13373 847-8936	Data Protection SW	3 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$776	Each	10%	\$699	Other	F1	
13373 847-8937	13373 847-8937	Data Protection SW	4 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$1,035	Each	10%	\$932	Other	F1	
13373 847-8938	13373 847-8938	Data Protection SW	5 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$1,294	Each	10%	\$1,165	Other	F1	
13373 847-8939	13373 847-8939	Data Protection SW	6 Years ProSupport Next Business Day RcvrPoint for Virtual Machines per Socket Sftwr	\$1,553	Each	10%	\$1,398	Other	F1	
13373 847-8940	13373 847-8940	Data Protection SW	1 Year ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$283	Each	10%	\$255	Other	F1	
13373 847-8941	13373 847-8941	Data Protection SW	2 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$567	Each	10%	\$510	Other	F1	
13373 847-8942	13373 847-8942	Data Protection SW	3 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$850	Each	10%	\$765	Other	F1	
13373 847-8943	13373 847-8943	Data Protection SW	4 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$1,134	Each	10%	\$1,021	Other	F1	
13373 847-8944	13373 847-8944	Data Protection SW	5 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$1,417	Each	10%	\$1,276	Other	F1	
13373 847-8945	13373 847-8945	Data Protection SW	6 Years ProSupport Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr Spt-	\$1,701	Each	10%	\$1,531	Other	F1	
13373 847-8946	13373 847-8946	Data Protection SW	1 Year ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$296	Each	10%	\$266	Other	F1	
13373 847-8947	13373 847-8947	Data Protection SW	2 Years ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$592	Each	10%	\$532	Other	F1	
13373 847-8948	13373 847-8948	Data Protection SW	3 Years ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$887	Each	10%	\$799	Other	F1	
13373 847-8949	13373 847-8949	Data Protection SW	4 Years ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$1,183	Each	10%	\$1,065	Other	F1	
13373 847-8950	13373 847-8950	Data Protection SW	5 Years ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$1,479	Each	10%	\$1,331	Other	F1	
13373 847-8951	13373 847-8951	Data Protection SW	6 Years ProSupport Plus Next Business Day RcvrPoint for Virtual Machines per Socket	\$1,775	Each	10%	\$1,597	Other	F1	
13373 847-8952	13373 847-8952	Data Protection SW	1 Year ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket Sftwr	\$308	Each	10%	\$277	Other	F1	
13373 847-8953	13373 847-8953	Data Protection SW	2 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket	\$616	Each	10%	\$555	Other	F1	
13373 847-8954	13373 847-8954	Data Protection SW	3 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket	\$924	Each	10%	\$832	Other	F1	
13373 847-8955	13373 847-8955	Data Protection SW	4 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket	\$1,233	Each	10%	\$1,109	Other	F1	
13373 847-8956	13373 847-8956	Data Protection SW	5 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket	\$1,541	Each	10%	\$1,387	Other	F1	
13373 847-8957	13373 847-8957	Data Protection SW	6 Years ProSupport Plus Mission Critical RcvrPoint for Virtual Machines per Socket	\$1,849	Each	10%	\$1,664	Other	F1	
13760 825-7361	13760 825-7361	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13760 825-7363	13760 825-7363	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13760 825-7365	13760 825-7365	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$8,548	Each	10%	\$7,693	Other	F1	
13760 825-7367	13760 825-7367	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$9,498	Each	10%	\$8,548	Other	F1	
13760 825-7377	13760 825-7377	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13760 825-7379	13760 825-7379	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - All-Flash, Software	\$0	Each	10%	\$0	Other	F1	
13760 825-7381	13760 825-7381	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$8,548	Each	10%	\$7,693	Other	F1	
13760 825-7383	13760 825-7383	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$9,498	Each	10%	\$8,548	Other	F1	
13760 828-3424	13760 828-3424	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,651	Each	10%	\$1,486	Other	F1	
13760 828-3426	13760 828-3426	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,834	Each	10%	\$1,651	Other	F1	
13760 828-3432	13760 828-3432	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,651	Each	10%	\$1,486	Other	F1	
13760 828-3434	13760 828-3434	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,834	Each	10%	\$1,651	Other	F1	
13760 828-3435	13760 828-3435	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$4,028	Each	10%	\$3,625	Other	F1	
13760 828-3436	13760 828-3436	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,625	Each	10%	\$3,263	Other	F1	
13760 828-3470	13760 828-3470	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$4,028	Each	10%	\$3,625	Other	F1	
13760 828-3472	13760 828-3472	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,625	Each	10%	\$3,263	Other	F1	
13760 828-3536	13760 828-3536	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$5,351	Each	10%	\$4,816	Other	F1	
13760 828-3538	13760 828-3538	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$5,946	Each	10%	\$5,351	Other	F1	
13760 828-3544	13760 828-3544	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$5,351	Each	10%	\$4,816	Other	F1	
13760 828-3546	13760 828-3546	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$5,946	Each	10%	\$5,351	Other	F1	
13760 828-3592	13760 828-3592	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$641	Each	10%	\$577	Other	F1	
13760 828-3594	13760 828-3594	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$712	Each	10%	\$641	Other	F1	
13760 828-3600	13760 828-3600	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$641	Each	10%	\$577	Other	F1	
13760 828-3602	13760 828-3602	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$712	Each	10%	\$641	Other	F1	
13760 828-3648	13760 828-3648	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,408	Each	10%	\$1,267	Other	F1	
13760 828-3650	13760 828-3650	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,564	Each	10%	\$1,408	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13760 828-3656	13760 828-3656	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,408	Each	10%	\$1,267	Other	F1
13760 828-3658	13760 828-3658	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$1,564	Each	10%	\$1,408	Other	F1
13760 828-3704	13760 828-3704	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,398	Each	10%	\$2,158	Other	F1
13760 828-3706	13760 828-3706	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,664	Each	10%	\$2,398	Other	F1
13760 828-3712	13760 828-3712	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,398	Each	10%	\$2,158	Other	F1
13760 828-3714	13760 828-3714	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$2,664	Each	10%	\$2,398	Other	F1
13760 828-3725	13760 828-3725	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,420	Each	10%	\$3,078	Other	F1
13760 828-3737	13760 828-3737	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,800	Each	10%	\$3,420	Other	F1
13760 828-3747	13760 828-3747	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,420	Each	10%	\$3,078	Other	F1
13760 828-3752	13760 828-3752	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - All-Flash, Software	\$3,800	Each	10%	\$3,420	Other	F1
13722 825-7353	13722 825-7353	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	Each	10%	\$0	Other	F1
13722 825-7355	13722 825-7355	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	Each	10%	\$0	Other	F1
13722 825-7357	13722 825-7357	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$8,548	Each	10%	\$7,693	Other	F1
13722 825-7359	13722 825-7359	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$9,498	Each	10%	\$8,548	Other	F1
13722 825-7369	13722 825-7369	Data Protection SW	ProSupport Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	Each	10%	\$0	Other	F1
13722 825-7371	13722 825-7371	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Basic - Hybrid, Software	\$0	Each	10%	\$0	Other	F1
13722 825-7373	13722 825-7373	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$8,548	Each	10%	\$7,693	Other	F1
13722 825-7375	13722 825-7375	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$9,498	Each	10%	\$8,548	Other	F1
13722 828-3420	13722 828-3420	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,651	Each	10%	\$1,486	Other	F1
13722 828-3422	13722 828-3422	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,834	Each	10%	\$1,651	Other	F1
13722 828-3428	13722 828-3428	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,651	Each	10%	\$1,486	Other	F1
13722 828-3430	13722 828-3430	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,834	Each	10%	\$1,651	Other	F1
13722 828-3466	13722 828-3466	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$4,028	Each	10%	\$3,625	Other	F1
13722 828-3468	13722 828-3468	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,625	Each	10%	\$3,263	Other	F1
13722 828-3474	13722 828-3474	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$4,028	Each	10%	\$3,625	Other	F1
13722 828-3477	13722 828-3477	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,625	Each	10%	\$3,263	Other	F1
13722 828-3532	13722 828-3532	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$5,351	Each	10%	\$4,816	Other	F1
13722 828-3534	13722 828-3534	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$5,946	Each	10%	\$5,351	Other	F1
13722 828-3540	13722 828-3540	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$5,351	Each	10%	\$4,816	Other	F1
13722 828-3542	13722 828-3542	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$5,946	Each	10%	\$5,351	Other	F1
13722 828-3588	13722 828-3588	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$641	Each	10%	\$577	Other	F1
13722 828-3590	13722 828-3590	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$712	Each	10%	\$641	Other	F1
13722 828-3596	13722 828-3596	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$641	Each	10%	\$577	Other	F1
13722 828-3598	13722 828-3598	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$712	Each	10%	\$641	Other	F1
13722 828-3644	13722 828-3644	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,408	Each	10%	\$1,267	Other	F1
13722 828-3646	13722 828-3646	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,564	Each	10%	\$1,408	Other	F1
13722 828-3652	13722 828-3652	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,408	Each	10%	\$1,267	Other	F1
13722 828-3654	13722 828-3654	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$1,564	Each	10%	\$1,408	Other	F1
13722 828-3700	13722 828-3700	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,398	Each	10%	\$2,158	Other	F1
13722 828-3702	13722 828-3702	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,664	Each	10%	\$2,398	Other	F1
13722 828-3708	13722 828-3708	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,398	Each	10%	\$2,158	Other	F1
13722 828-3710	13722 828-3710	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$2,664	Each	10%	\$2,398	Other	F1
13722 828-3735	13722 828-3735	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,800	Each	10%	\$3,420	Other	F1
13722 828-3744	13722 828-3744	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,420	Each	10%	\$3,078	Other	F1
13722 828-3766	13722 828-3766	Data Protection SW	ProSupport Plus Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,800	Each	10%	\$3,420	Other	F1
13722 828-3770	13722 828-3770	Data Protection SW	ProSupport Mission Critical, RecoverPoint Advanced - Hybrid, Software	\$3,420	Each	10%	\$3,078	Other	F1
10594 804-1292	10594 804-1292	Dell Networking	Keep Your Components	\$319	Each	10%	\$287	Other	F1
10594 804-1293	10594 804-1293	Dell Networking	Keep Your Components	\$319	Each	10%	\$287	Other	F1
10594 809-9625	10594 809-9625	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$85	Each	10%	\$77	Other	F1
10594 809-9626	10594 809-9626	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$85	Each	10%	\$77	Other	F1
10594 809-9627	10594 809-9627	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7x24	\$188	Each	10%	\$169	Other	F1
10594 809-9628	10594 809-9628	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7x24	\$188	Each	10%	\$169	Other	F1
10594 812-1791	10594 812-1791	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$677	Each	10%	\$609	Other	F1
10594 812-1792	10594 812-1792	Dell Networking	ProSupport Mission Critical: 2-Hour 7x24 On-site Service with Emergency Dispatch and	\$1,016	Each	10%	\$914	Other	F1
10594 812-1793	10594 812-1793	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$677	Each	10%	\$609	Other	F1
10594 812-1794	10594 812-1794	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$343	Each	10%	\$309	Other	F1
10594 812-1795	10594 812-1795	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$920	Each	10%	\$828	Other	F1
10594 812-1796	10594 812-1796	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,379	Each	10%	\$1,241	Other	F1
10594 812-1797	10594 812-1797	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$920	Each	10%	\$828	Other	F1
10594 812-1798	10594 812-1798	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$490	Each	10%	\$432	Other	F1
10594 812-1803	10594 812-1803	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$677	Each	10%	\$609	Other	F1
10594 812-1804	10594 812-1804	Dell Networking	ProSupport Mission Critical: 2-Hour 7x24 On-site Service with Emergency Dispatch and	\$1,016	Each	10%	\$914	Other	F1
10594 812-1805	10594 812-1805	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$677	Each	10%	\$609	Other	F1
10594 812-1806	10594 812-1806	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$343	Each	10%	\$309	Other	F1
10594 812-1807	10594 812-1807	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$920	Each	10%	\$828	Other	F1
10594 812-1808	10594 812-1808	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,379	Each	10%	\$1,241	Other	F1
10594 812-1809	10594 812-1809	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$920	Each	10%	\$828	Other	F1
10594 812-1810	10594 812-1810	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$480	Each	10%	\$432	Other	F1
10594 812-1815	10594 812-1815	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$451	Each	10%	\$406	Other	F1
10594 812-1816	10594 812-1816	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$613	Each	10%	\$552	Other	F1
10594 812-1817	10594 812-1817	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance	\$320	Each	10%	\$288	Other	F1
10594 812-1818	10594 812-1818	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$229	Each	10%	\$206	Other	F1
10594 812-1823	10594 812-1823	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$451	Each	10%	\$406	Other	F1
10594 812-1824	10594 812-1824	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$613	Each	10%	\$552	Other	F1
10594 812-1825	10594 812-1825	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance	\$320	Each	10%	\$288	Other	F1
10594 812-1826	10594 812-1826	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$229	Each	10%	\$206	Other	F1
10594 816-1583	10594 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L-(Column I*Column K)		
10594 816-1588	10594 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
10594 816-1611	10594 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
10594 816-1616	10594 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
10594 816-1639	10594 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
10594 816-1644	10594 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
10594 847-7311	10594 847-7311	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1	
10594 847-7312	10594 847-7312	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1	
10594 926-0476	10594 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
10849 809-8175	10849 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
10849 809-8177	10849 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
10849 809-8179	10849 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
10849 809-8181	10849 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
10849 926-0476	10849 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
10849 931-0546	10849 931-0546	Dell Networking	ProSupport: Return To Depot Service	\$32	Each	10%	\$29	Other	F1	
10849 931-0556	10849 931-0556	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$2,816	Each	10%	\$2,534	Other	F1	
10849 931-0566	10849 931-0566	Dell Networking	SW Support,Force10 Software	\$650	Each	10%	\$585	Other	F1	
10849 931-0576	10849 931-0576	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$5,600	Each	10%	\$5,040	Other	F1	
10849 931-0586	10849 931-0586	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$8,385	Each	10%	\$7,547	Other	F1	
10849 931-0596	10849 931-0596	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$4,928	Each	10%	\$4,435	Other	F1	
10849 931-6965	10849 931-6965	Dell Networking	ProSupport: Return To Depot Service	\$32	Each	10%	\$29	Other	F1	
10849 931-6975	10849 931-6975	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$2,816	Each	10%	\$2,534	Other	F1	
10849 931-6985	10849 931-6985	Dell Networking	SW Support,Force10 Software	\$650	Each	10%	\$585	Other	F1	
10849 931-6995	10849 931-6995	Dell Networking	SW Support,Force10 Software, Renewal	\$650	Each	10%	\$585	Other	F1	
10849 931-7005	10849 931-7005	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$5,600	Each	10%	\$5,040	Other	F1	
10849 931-7015	10849 931-7015	Dell Networking	ProSupport:4-Hour 7x24 On-Site Service	\$8,385	Each	10%	\$7,547	Other	F1	
10849 931-7025	10849 931-7025	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$4,928	Each	10%	\$4,435	Other	F1	
10849 936-7644	10849 936-7644	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$4,208	Each	10%	\$3,787	Other	F1	
10849 936-7654	10849 936-7654	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$4,208	Each	10%	\$3,787	Other	F1	
10849 951-5226	10849 951-5226	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$5,049	Each	10%	\$4,544	Other	F1	
10849 951-5227	10849 951-5227	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$5,049	Each	10%	\$4,544	Other	F1	
10849 951-5228	10849 951-5228	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$6,750	Each	10%	\$6,075	Other	F1	
10849 951-5231	10849 951-5231	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$6,750	Each	10%	\$6,075	Other	F1	
10849 955-8955	10849 955-8955	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$2,957	Each	10%	\$2,661	Other	F1	
10849 955-8956	10849 955-8956	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$2,957	Each	10%	\$2,661	Other	F1	
10849 971-4722	10849 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 971-4724	10849 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 971-4725	10849 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 971-4726	10849 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 971-4727	10849 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 973-9146	10849 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 973-9147	10849 973-9147	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 973-9149	10849 973-9149	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 973-9150	10849 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 975-3306	10849 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 998-8963	10849 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10849 998-8964	10849 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10854 809-8175	10854 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
10854 809-8177	10854 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
10854 809-8179	10854 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
10854 809-8181	10854 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
10854 926-0476	10854 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
10854 931-2076	10854 931-2076	Dell Networking	ProSupport: Return To Depot Service	\$37	Each	10%	\$33	Other	F1	
10854 931-2086	10854 931-2086	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,443	Each	10%	\$1,299	Other	F1	
10854 931-2096	10854 931-2096	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,849	Each	10%	\$2,564	Other	F1	
10854 931-2106	10854 931-2106	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$4,255	Each	10%	\$3,830	Other	F1	
10854 931-2116	10854 931-2116	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,776	Each	10%	\$2,498	Other	F1	
10854 931-2196	10854 931-2196	Dell Networking	ProSupport: Return To Depot Service	\$37	Each	10%	\$33	Other	F1	
10854 931-2206	10854 931-2206	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,861	Each	10%	\$1,675	Other	F1	
10854 931-2216	10854 931-2216	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$5,281	Each	10%	\$4,753	Other	F1	
10854 931-2226	10854 931-2226	Dell Networking	ProSupport:4-Hour 7x24 On-Site Service	\$13,070	Each	10%	\$11,763	Other	F1	
10854 931-2236	10854 931-2236	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,564	Each	10%	\$3,208	Other	F1	
10854 931-2316	10854 931-2316	Dell Networking	ProSupport: Return To Depot Service	\$37	Each	10%	\$33	Other	F1	
10854 931-2326	10854 931-2326	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$3,787	Each	10%	\$3,408	Other	F1	
10854 931-2336	10854 931-2336	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$7,537	Each	10%	\$6,783	Other	F1	
10854 931-2346	10854 931-2346	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$11,287	Each	10%	\$10,158	Other	F1	
10854 931-2356	10854 931-2356	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$7,464	Each	10%	\$6,718	Other	F1	
10854 931-8505	10854 931-8505	Dell Networking	ProSupport: Return To Depot Service	\$37	Each	10%	\$33	Other	F1	
10854 931-8515	10854 931-8515	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,443	Each	10%	\$1,299	Other	F1	
10854 931-8525	10854 931-8525	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,849	Each	10%	\$2,564	Other	F1	
10854 931-8535	10854 931-8535	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$4,255	Each	10%	\$3,830	Other	F1	
10854 931-8545	10854 931-8545	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,776	Each	10%	\$2,498	Other	F1	
10854 931-8625	10854 931-8625	Dell Networking	ProSupport: Return To Depot Service	\$37	Each	10%	\$33	Other	F1	
10854 931-8635	10854 931-8635	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,861	Each	10%	\$1,675	Other	F1	
10854 931-8645	10854 931-8645	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$5,281	Each	10%	\$4,753	Other	F1	
10854 931-8655	10854 931-8655	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$13,070	Each	10%	\$11,763	Other	F1	
10854 931-8665	10854 931-8665	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,564	Each	10%	\$3,208	Other	F1	
10854 931-8745	10854 931-8745	Dell Networking	ProSupport: Return To Depot Service	\$37	Each	10%	\$33	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
10854 931-8755	10854 931-8755	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$3,787	Each	10%	\$3,408	Other	F1
10854 931-8765	10854 931-8765	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$7,537	Each	10%	\$6,783	Other	F1
10854 931-8775	10854 931-8775	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$11,287	Each	10%	\$10,158	Other	F1
10854 931-8785	10854 931-8785	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$7,464	Each	10%	\$6,718	Other	F1
10854 936-8264	10854 936-8264	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,146	Each	10%	\$1,931	Other	F1
10854 936-8274	10854 936-8274	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,146	Each	10%	\$1,931	Other	F1
10854 951-5286	10854 951-5286	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,619	Each	10%	\$2,357	Other	F1
10854 951-5287	10854 951-5287	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,619	Each	10%	\$2,357	Other	F1
10854 951-5288	10854 951-5288	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$3,762	Each	10%	\$3,386	Other	F1
10854 951-5291	10854 951-5291	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$3,762	Each	10%	\$3,386	Other	F1
10854 951-5306	10854 951-5306	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,339	Each	10%	\$3,005	Other	F1
10854 951-5307	10854 951-5307	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,339	Each	10%	\$3,005	Other	F1
10854 951-5308	10854 951-5308	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$4,712	Each	10%	\$4,241	Other	F1
10854 951-5311	10854 951-5311	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$4,712	Each	10%	\$4,241	Other	F1
10854 951-5326	10854 951-5326	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$6,909	Each	10%	\$6,218	Other	F1
10854 951-5327	10854 951-5327	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$6,909	Each	10%	\$6,218	Other	F1
10854 951-5328	10854 951-5328	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$9,392	Each	10%	\$8,453	Other	F1
10854 951-5331	10854 951-5331	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$9,392	Each	10%	\$8,453	Other	F1
10854 965-5296	10854 965-5296	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,666	Each	10%	\$1,499	Other	F1
10854 965-5297	10854 965-5297	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,666	Each	10%	\$1,499	Other	F1
10854 965-5308	10854 965-5308	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$2,138	Each	10%	\$1,924	Other	F1
10854 965-5309	10854 965-5309	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$2,138	Each	10%	\$1,924	Other	F1
10854 965-5320	10854 965-5320	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$4,478	Each	10%	\$4,030	Other	F1
10854 965-5321	10854 965-5321	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$4,478	Each	10%	\$4,030	Other	F1
10854 971-4722	10854 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 971-4724	10854 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 971-4725	10854 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 971-4726	10854 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 971-4727	10854 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 973-9146	10854 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 973-9147	10854 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 973-9149	10854 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 973-9150	10854 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 975-3306	10854 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 994-6473	10854 994-6473	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,737	Each	10%	\$2,463	Other	F1
10854 994-6483	10854 994-6483	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,737	Each	10%	\$2,463	Other	F1
10854 995-2991	10854 995-2991	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$5,662	Each	10%	\$5,096	Other	F1
10854 995-3001	10854 995-3001	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$5,662	Each	10%	\$5,096	Other	F1
10854 998-8963	10854 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10854 998-8964	10854 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10857 809-8175	10857 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10857 809-8177	10857 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10857 809-8179	10857 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10857 809-8181	10857 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10857 926-0476	10857 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10857 931-0066	10857 931-0066	Dell Networking	ProSupport: Return To Depot Service	\$34	Each	10%	\$31	Other	F1
10857 931-0076	10857 931-0076	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,253	Each	10%	\$1,128	Other	F1
10857 931-0086	10857 931-0086	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,471	Each	10%	\$2,224	Other	F1
10857 931-0096	10857 931-0096	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$3,691	Each	10%	\$3,322	Other	F1
10857 931-0106	10857 931-0106	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,140	Each	10%	\$1,926	Other	F1
10857 931-6445	10857 931-6445	Dell Networking	ProSupport: Return To Depot Service	\$34	Each	10%	\$31	Other	F1
10857 931-6455	10857 931-6455	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,253	Each	10%	\$1,128	Other	F1
10857 931-6465	10857 931-6465	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,471	Each	10%	\$2,224	Other	F1
10857 931-6475	10857 931-6475	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$3,691	Each	10%	\$3,322	Other	F1
10857 931-6485	10857 931-6485	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,140	Each	10%	\$1,926	Other	F1
10857 936-7444	10857 936-7444	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,862	Each	10%	\$1,676	Other	F1
10857 936-7454	10857 936-7454	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,862	Each	10%	\$1,676	Other	F1
10857 951-5206	10857 951-5206	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,269	Each	10%	\$2,042	Other	F1
10857 951-5207	10857 951-5207	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,269	Each	10%	\$2,042	Other	F1
10857 951-5208	10857 951-5208	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$6,298	Each	10%	\$5,668	Other	F1
10857 951-5211	10857 951-5211	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$6,298	Each	10%	\$5,668	Other	F1
10857 965-5332	10857 965-5332	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,284	Each	10%	\$1,156	Other	F1
10857 965-5333	10857 965-5333	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,284	Each	10%	\$1,156	Other	F1
10857 995-8639	10857 995-8639	Dell Networking	SW Support,Force10 Software	\$212	Each	10%	\$191	Other	F1
10857 995-8649	10857 995-8649	Dell Networking	SW Support,Force10 Software, Renewal	\$212	Each	10%	\$191	Other	F1
10857 995-8659	10857 995-8659	Dell Networking	SW Support,Force10 Software	\$212	Each	10%	\$191	Other	F1
10858 809-8175	10858 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10858 809-8177	10858 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10858 809-8179	10858 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10858 809-8181	10858 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10858 844-6063	10858 844-6063	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$1,184	Each	10%	\$1,066	Other	F1
10858 844-6064	10858 844-6064	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,348	Each	10%	\$2,113	Other	F1
10858 844-6065	10858 844-6065	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$2,056	Each	10%	\$1,850	Other	F1
10858 844-6066	10858 844-6066	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$1,184	Each	10%	\$1,066	Other	F1
10858 844-6067	10858 844-6067	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,348	Each	10%	\$2,113	Other	F1
10858 844-6068	10858 844-6068	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$2,056	Each	10%	\$1,850	Other	F1
10858 926-0476	10858 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K	
10858 931-0306	10858 931-0306	Dell Networking	ProSupport: Return To Depot Service	\$32	Each	10%	\$29	Other	F1
10858 931-0316	10858 931-0316	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,973	Each	10%	\$1,776	Other	F1
10858 931-0326	10858 931-0326	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$3,913	Each	10%	\$3,522	Other	F1
10858 931-0336	10858 931-0336	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$5,854	Each	10%	\$5,269	Other	F1
10858 931-0346	10858 931-0346	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,427	Each	10%	\$3,084	Other	F1
10858 931-6705	10858 931-6705	Dell Networking	ProSupport: Return To Depot Service	\$32	Each	10%	\$29	Other	F1
10858 931-6715	10858 931-6715	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,973	Each	10%	\$1,776	Other	F1
10858 931-6725	10858 931-6725	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$3,913	Each	10%	\$3,522	Other	F1
10858 931-6735	10858 931-6735	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$5,854	Each	10%	\$5,269	Other	F1
10858 931-6745	10858 931-6745	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,427	Each	10%	\$3,084	Other	F1
10858 936-7544	10858 936-7544	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,943	Each	10%	\$2,649	Other	F1
10858 936-7554	10858 936-7554	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,943	Each	10%	\$2,649	Other	F1
10858 951-5246	10858 951-5246	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,529	Each	10%	\$3,176	Other	F1
10858 951-5247	10858 951-5247	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,529	Each	10%	\$3,176	Other	F1
10858 951-5248	10858 951-5248	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$4,695	Each	10%	\$4,226	Other	F1
10858 951-5251	10858 951-5251	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$4,695	Each	10%	\$4,226	Other	F1
10858 955-8977	10858 955-8977	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$2,056	Each	10%	\$1,850	Other	F1
10858 955-8978	10858 955-8978	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$2,056	Each	10%	\$1,850	Other	F1
10858 971-4722	10858 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 971-4724	10858 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 971-4725	10858 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 971-4726	10858 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 971-4727	10858 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 973-9146	10858 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 973-9147	10858 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 973-9149	10858 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 973-9150	10858 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 975-3306	10858 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 995-8809	10858 995-8809	Dell Networking	SW Support,Force10 Software	\$452	Each	10%	\$407	Other	F1
10858 995-8819	10858 995-8819	Dell Networking	SW Support,Force10 Software,Renewal	\$452	Each	10%	\$407	Other	F1
10858 995-8829	10858 995-8829	Dell Networking	SW Support,Force10 Software	\$452	Each	10%	\$407	Other	F1
10858 998-8963	10858 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10858 998-8964	10858 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 809-8175	10859 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10859 809-8177	10859 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10859 809-8179	10859 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10859 809-8181	10859 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10859 844-6069	10859 844-6069	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,483	Each	10%	\$1,335	Other	F1
10859 844-6070	10859 844-6070	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,483	Each	10%	\$1,335	Other	F1
10859 844-6071	10859 844-6071	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$998	Each	10%	\$898	Other	F1
10859 844-6072	10859 844-6072	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$998	Each	10%	\$898	Other	F1
10859 844-6073	10859 844-6073	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$520	Each	10%	\$468	Other	F1
10859 844-6074	10859 844-6074	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$520	Each	10%	\$468	Other	F1
10859 928-0476	10859 928-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10859 931-0976	10859 931-0976	Dell Networking	ProSupport: Return To Depot Service	\$19	Each	10%	\$17	Other	F1
10859 931-0986	10859 931-0986	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$866	Each	10%	\$779	Other	F1
10859 931-0996	10859 931-0996	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,471	Each	10%	\$2,224	Other	F1
10859 931-1006	10859 931-1006	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$6,113	Each	10%	\$5,502	Other	F1
10859 931-1016	10859 931-1016	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,664	Each	10%	\$1,498	Other	F1
10859 931-1096	10859 931-1096	Dell Networking	ProSupport: Return To Depot Service	\$19	Each	10%	\$17	Other	F1
10859 931-1106	10859 931-1106	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,123	Each	10%	\$1,011	Other	F1
10859 931-1116	10859 931-1116	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,227	Each	10%	\$2,004	Other	F1
10859 931-1126	10859 931-1126	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$3,331	Each	10%	\$2,998	Other	F1
10859 931-1136	10859 931-1136	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,190	Each	10%	\$1,971	Other	F1
10859 931-1216	10859 931-1216	Dell Networking	ProSupport: Return To Depot Service	\$19	Each	10%	\$17	Other	F1
10859 931-1226	10859 931-1226	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,620	Each	10%	\$1,458	Other	F1
10859 931-1236	10859 931-1236	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$4,640	Each	10%	\$4,176	Other	F1
10859 931-1246	10859 931-1246	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$11,499	Each	10%	\$10,349	Other	F1
10859 931-1256	10859 931-1256	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,160	Each	10%	\$2,844	Other	F1
10859 931-7405	10859 931-7405	Dell Networking	ProSupport: Return To Depot Service	\$19	Each	10%	\$17	Other	F1
10859 931-7415	10859 931-7415	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$866	Each	10%	\$779	Other	F1
10859 931-7425	10859 931-7425	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,471	Each	10%	\$2,224	Other	F1
10859 931-7435	10859 931-7435	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$6,113	Each	10%	\$5,502	Other	F1
10859 931-7445	10859 931-7445	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,664	Each	10%	\$1,498	Other	F1
10859 931-7525	10859 931-7525	Dell Networking	ProSupport: Return To Depot Service	\$19	Each	10%	\$17	Other	F1
10859 931-7535	10859 931-7535	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,123	Each	10%	\$1,011	Other	F1
10859 931-7545	10859 931-7545	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,227	Each	10%	\$2,004	Other	F1
10859 931-7555	10859 931-7555	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$3,331	Each	10%	\$2,998	Other	F1
10859 931-7565	10859 931-7565	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,190	Each	10%	\$1,971	Other	F1
10859 931-7645	10859 931-7645	Dell Networking	ProSupport: Return To Depot Service	\$19	Each	10%	\$17	Other	F1
10859 931-7655	10859 931-7655	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,620	Each	10%	\$1,458	Other	F1
10859 931-7665	10859 931-7665	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$4,640	Each	10%	\$4,176	Other	F1
10859 931-7675	10859 931-7675	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$11,499	Each	10%	\$10,349	Other	F1
10859 931-7685	10859 931-7685	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,160	Each	10%	\$2,844	Other	F1
10859 936-7764	10859 936-7764	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,260	Each	10%	\$1,134	Other	F1
10859 936-7774	10859 936-7774	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,260	Each	10%	\$1,134	Other	F1
10859 951-5346	10859 951-5346	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,260	Each	10%	\$1,134	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
10859 951-5347	10859 951-5347	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,260	Each	10%	\$1,134	Other	F1
10859 951-5348	10859 951-5348	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$2,248	Each	10%	\$2,023	Other	F1
10859 951-5351	10859 951-5351	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$2,248	Each	10%	\$2,023	Other	F1
10859 951-5366	10859 951-5366	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,260	Each	10%	\$1,134	Other	F1
10859 951-5367	10859 951-5367	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,260	Each	10%	\$1,134	Other	F1
10859 951-5368	10859 951-5368	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$2,878	Each	10%	\$2,590	Other	F1
10859 951-5371	10859 951-5371	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$2,878	Each	10%	\$2,590	Other	F1
10859 951-5386	10859 951-5386	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,260	Each	10%	\$1,134	Other	F1
10859 951-5387	10859 951-5387	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,260	Each	10%	\$1,134	Other	F1
10859 951-5388	10859 951-5388	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$4,038	Each	10%	\$3,634	Other	F1
10859 951-5391	10859 951-5391	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$4,038	Each	10%	\$3,634	Other	F1
10859 965-5254	10859 965-5254	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$998	Each	10%	\$898	Other	F1
10859 965-5255	10859 965-5255	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$998	Each	10%	\$898	Other	F1
10859 965-5266	10859 965-5266	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,314	Each	10%	\$1,183	Other	F1
10859 965-5267	10859 965-5267	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,314	Each	10%	\$1,183	Other	F1
10859 965-5278	10859 965-5278	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,896	Each	10%	\$1,706	Other	F1
10859 965-5279	10859 965-5279	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,896	Each	10%	\$1,706	Other	F1
10859 971-4722	10859 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 971-4724	10859 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 971-4725	10859 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 971-4726	10859 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 971-4727	10859 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 973-9146	10859 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 973-9147	10859 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 973-9149	10859 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 973-9150	10859 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 975-3306	10859 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 994-5973	10859 994-5973	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,709	Each	10%	\$1,538	Other	F1
10859 994-5983	10859 994-5983	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,709	Each	10%	\$1,538	Other	F1
10859 995-2491	10859 995-2491	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,451	Each	10%	\$2,206	Other	F1
10859 995-2501	10859 995-2501	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,451	Each	10%	\$2,206	Other	F1
10859 998-8963	10859 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10859 998-8964	10859 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 809-8175	10875 809-8175	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10875 809-8177	10875 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10875 809-8179	10875 809-8179	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10875 809-8181	10875 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10875 926-0476	10875 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10875 931-3516	10875 931-3516	Dell Networking	ProSupport: Return To Depot Service	\$33	Each	10%	\$30	Other	F1
10875 931-3526	10875 931-3526	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$493	Each	10%	\$444	Other	F1
10875 931-3536	10875 931-3536	Dell Networking	SW Support,Force10 Software	\$98	Each	10%	\$88	Other	F1
10875 931-3546	10875 931-3546	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$954	Each	10%	\$859	Other	F1
10875 931-3556	10875 931-3556	Dell Networking	ProSupport:4-Hour 7x24 On-Site Service	\$1,414	Each	10%	\$1,273	Other	F1
10875 931-3566	10875 931-3566	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$790	Each	10%	\$711	Other	F1
10875 932-0045	10875 932-0045	Dell Networking	ProSupport: Return To Depot Service	\$33	Each	10%	\$30	Other	F1
10875 932-0055	10875 932-0055	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$493	Each	10%	\$444	Other	F1
10875 932-0065	10875 932-0065	Dell Networking	SW Support,Force10 Software	\$98	Each	10%	\$88	Other	F1
10875 932-0075	10875 932-0075	Dell Networking	SW Support,Force10 Software, Renewal	\$98	Each	10%	\$88	Other	F1
10875 932-0085	10875 932-0085	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$954	Each	10%	\$859	Other	F1
10875 932-0095	10875 932-0095	Dell Networking	ProSupport:4-Hour 7x24 On-Site Service	\$1,414	Each	10%	\$1,273	Other	F1
10875 932-0105	10875 932-0105	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$790	Each	10%	\$711	Other	F1
10875 936-8964	10875 936-8964	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$688	Each	10%	\$619	Other	F1
10875 936-8974	10875 936-8974	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$688	Each	10%	\$619	Other	F1
10875 951-5521	10875 951-5521	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,414	Each	10%	\$1,273	Other	F1
10875 951-5523	10875 951-5523	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$849	Each	10%	\$764	Other	F1
10875 951-5524	10875 951-5524	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,414	Each	10%	\$1,273	Other	F1
10875 951-5525	10875 951-5525	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$849	Each	10%	\$764	Other	F1
10875 951-5526	10875 951-5526	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$569	Each	10%	\$512	Other	F1
10875 951-5527	10875 951-5527	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$1,090	Each	10%	\$981	Other	F1
10875 951-5528	10875 951-5528	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$569	Each	10%	\$512	Other	F1
10875 951-5531	10875 951-5531	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$1,090	Each	10%	\$981	Other	F1
10875 965-5206	10875 965-5206	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$474	Each	10%	\$427	Other	F1
10875 965-5207	10875 965-5207	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$474	Each	10%	\$427	Other	F1
10875 971-4722	10875 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 971-4724	10875 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 971-4725	10875 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 971-4726	10875 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 971-4727	10875 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 973-9146	10875 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 973-9147	10875 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 973-9149	10875 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 973-9150	10875 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 975-3306	10875 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 998-8963	10875 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10875 998-8964	10875 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 809-8175	11181 809-8175	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11181 809-8177	11181 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
11181 809-8179	11181 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11181 809-8181	11181 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11181 926-0476	11181 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11181 931-1536	11181 931-1536	Dell Networking	ProSupport: Return To Depot Service	\$42	Each	10%	\$38	Other	F1
11181 931-1546	11181 931-1546	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$867	Each	10%	\$780	Other	F1
11181 931-1556	11181 931-1556	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$1,692	Each	10%	\$1,523	Other	F1
11181 931-1566	11181 931-1566	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$2,517	Each	10%	\$2,265	Other	F1
11181 931-1576	11181 931-1576	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,609	Each	10%	\$1,448	Other	F1
11181 931-1656	11181 931-1656	Dell Networking	ProSupport: Return To Depot Service	\$42	Each	10%	\$38	Other	F1
11181 931-1666	11181 931-1666	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,073	Each	10%	\$966	Other	F1
11181 931-1676	11181 931-1676	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,105	Each	10%	\$1,895	Other	F1
11181 931-1686	11181 931-1686	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$3,136	Each	10%	\$2,822	Other	F1
11181 931-1696	11181 931-1696	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,021	Each	10%	\$1,819	Other	F1
11181 931-7965	11181 931-7965	Dell Networking	ProSupport: Return To Depot Service	\$42	Each	10%	\$38	Other	F1
11181 931-7975	11181 931-7975	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$867	Each	10%	\$780	Other	F1
11181 931-7985	11181 931-7985	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$1,692	Each	10%	\$1,523	Other	F1
11181 931-7995	11181 931-7995	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$2,517	Each	10%	\$2,265	Other	F1
11181 931-8005	11181 931-8005	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,609	Each	10%	\$1,448	Other	F1
11181 931-8085	11181 931-8085	Dell Networking	ProSupport: Return To Depot Service	\$42	Each	10%	\$38	Other	F1
11181 931-8095	11181 931-8095	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,073	Each	10%	\$966	Other	F1
11181 931-8105	11181 931-8105	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,105	Each	10%	\$1,895	Other	F1
11181 931-8115	11181 931-8115	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$3,136	Each	10%	\$2,822	Other	F1
11181 931-8125	11181 931-8125	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,021	Each	10%	\$1,819	Other	F1
11181 936-9364	11181 936-9364	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,279	Each	10%	\$1,151	Other	F1
11181 936-9374	11181 936-9374	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,279	Each	10%	\$1,151	Other	F1
11181 939-3237	11181 939-3237	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,589	Each	10%	\$1,430	Other	F1
11181 939-3247	11181 939-3247	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,589	Each	10%	\$1,430	Other	F1
11181 951-5648	11181 951-5648	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,559	Each	10%	\$1,403	Other	F1
11181 951-5651	11181 951-5651	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,939	Each	10%	\$1,745	Other	F1
11181 951-5653	11181 951-5653	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,559	Each	10%	\$1,403	Other	F1
11181 951-5654	11181 951-5654	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,939	Each	10%	\$1,745	Other	F1
11181 951-5655	11181 951-5655	Dell Networking	ProSupport Plus 7x24 Technical Support	\$2,179	Each	10%	\$1,961	Other	F1
11181 951-5656	11181 951-5656	Dell Networking	ProSupport Plus 7x24 Technical Support	\$2,679	Each	10%	\$2,411	Other	F1
11181 951-5657	11181 951-5657	Dell Networking	ProSupport Plus 7x24 Technical Support	\$2,179	Each	10%	\$1,961	Other	F1
11181 951-5658	11181 951-5658	Dell Networking	ProSupport Plus 7x24 Technical Support	\$2,679	Each	10%	\$2,411	Other	F1
11181 965-5218	11181 965-5218	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,607	Each	10%	\$1,446	Other	F1
11181 965-5219	11181 965-5219	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,607	Each	10%	\$1,446	Other	F1
11181 965-5230	11181 965-5230	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$965	Each	10%	\$869	Other	F1
11181 965-5231	11181 965-5231	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$965	Each	10%	\$869	Other	F1
11181 965-5242	11181 965-5242	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,213	Each	10%	\$1,092	Other	F1
11181 965-5243	11181 965-5243	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,213	Each	10%	\$1,092	Other	F1
11181 971-4722	11181 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 971-4724	11181 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 971-4725	11181 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 971-4726	11181 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 971-4727	11181 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 973-9146	11181 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 973-9147	11181 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 973-9149	11181 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 973-9150	11181 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 975-3306	11181 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 998-8963	11181 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11181 998-8964	11181 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 809-8175	11486 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11486 809-8177	11486 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11486 809-8179	11486 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11486 809-8181	11486 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11486 816-1584	11486 816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1
11486 816-1587	11486 816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1
11486 816-1640	11486 816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1
11486 816-1643	11486 816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1
11486 847-7311	11486 847-7311	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1
11486 847-7312	11486 847-7312	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1
11486 926-0476	11486 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11486 966-2544	11486 966-2544	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$95	Each	10%	\$86	Other	F1
11486 966-2545	11486 966-2545	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$95	Each	10%	\$86	Other	F1
11486 966-2547	11486 966-2547	Dell Networking	ProSupport Plus 7x24 Technical Support	\$180	Each	10%	\$162	Other	F1
11486 966-2548	11486 966-2548	Dell Networking	ProSupport Plus 7x24 Technical Support	\$180	Each	10%	\$162	Other	F1
11486 966-2557	11486 966-2557	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$169	Each	10%	\$152	Other	F1
11486 966-2558	11486 966-2558	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$169	Each	10%	\$152	Other	F1
11486 966-2566	11486 966-2566	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$380	Each	10%	\$342	Other	F1
11486 966-2567	11486 966-2567	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$380	Each	10%	\$342	Other	F1
11486 966-2568	11486 966-2568	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$380	Each	10%	\$342	Other	F1
11486 966-2569	11486 966-2569	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$380	Each	10%	\$342	Other	F1
11486 966-2570	11486 966-2570	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$571	Each	10%	\$514	Other	F1
11486 966-2571	11486 966-2571	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$571	Each	10%	\$514	Other	F1
11486 966-2582	11486 966-2582	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$113	Each	10%	\$101	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
11486 966-2583	11486 966-2583	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$113	Each	10%	\$101	Other	F1
11486 966-2612	11486 966-2612	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$254	Each	10%	\$228	Other	F1
11486 966-2613	11486 966-2613	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$254	Each	10%	\$228	Other	F1
11486 966-2622	11486 966-2622	Dell Networking	RESTRICTED-ProSupport for Partner/Direct Service Providers ONLY: 7x24 HW / SW	\$69	Each	10%	\$62	Other	F1
11486 966-2630	11486 966-2630	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$270	Each	10%	\$243	Other	F1
11486 966-2631	11486 966-2631	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$270	Each	10%	\$243	Other	F1
11486 966-2646	11486 966-2646	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$439	Each	10%	\$395	Other	F1
11486 966-2647	11486 966-2647	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$439	Each	10%	\$395	Other	F1
11486 966-2656	11486 966-2656	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$439	Each	10%	\$395	Other	F1
11486 966-2665	11486 966-2665	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$659	Each	10%	\$593	Other	F1
11486 966-2673	11486 966-2673	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$293	Each	10%	\$264	Other	F1
11486 966-2674	11486 966-2674	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$293	Each	10%	\$264	Other	F1
11486 966-3152	11486 966-3152	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$182	Each	10%	\$164	Other	F1
11486 966-3153	11486 966-3153	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$182	Each	10%	\$164	Other	F1
11486 966-3155	11486 966-3155	Dell Networking	ProSupport Plus 7x24 Technical Support	\$521	Each	10%	\$469	Other	F1
11486 966-3156	11486 966-3156	Dell Networking	ProSupport Plus 7x24 Technical Support	\$521	Each	10%	\$469	Other	F1
11486 966-3164	11486 966-3164	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$182	Each	10%	\$164	Other	F1
11486 966-3165	11486 966-3165	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$182	Each	10%	\$164	Other	F1
11486 966-3173	11486 966-3173	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$330	Each	10%	\$297	Other	F1
11486 966-3174	11486 966-3174	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$330	Each	10%	\$297	Other	F1
11486 966-3175	11486 966-3175	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$330	Each	10%	\$297	Other	F1
11486 966-3176	11486 966-3176	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$330	Each	10%	\$297	Other	F1
11486 966-3177	11486 966-3177	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$578	Each	10%	\$520	Other	F1
11486 966-3178	11486 966-3178	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$578	Each	10%	\$520	Other	F1
11486 966-3189	11486 966-3189	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$147	Each	10%	\$132	Other	F1
11486 966-3190	11486 966-3190	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$147	Each	10%	\$132	Other	F1
11486 966-3219	11486 966-3219	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$496	Each	10%	\$446	Other	F1
11486 966-3220	11486 966-3220	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$496	Each	10%	\$446	Other	F1
11486 966-3228	11486 966-3228	Dell Networking	RESTRICTED-ProSupport for Partner/Direct Service Providers ONLY: 7x24 HW / SW	\$99	Each	10%	\$89	Other	F1
11486 966-3229	11486 966-3229	Dell Networking	RESTRICTED-ProSupport for Partner/Direct Service Providers ONLY: 7x24 HW / SW	\$99	Each	10%	\$89	Other	F1
11486 966-3237	11486 966-3237	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$347	Each	10%	\$312	Other	F1
11486 966-3238	11486 966-3238	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$347	Each	10%	\$312	Other	F1
11486 966-3253	11486 966-3253	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$496	Each	10%	\$446	Other	F1
11486 966-3254	11486 966-3254	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$496	Each	10%	\$446	Other	F1
11486 966-3262	11486 966-3262	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$496	Each	10%	\$446	Other	F1
11486 966-3263	11486 966-3263	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$496	Each	10%	\$446	Other	F1
11486 966-3271	11486 966-3271	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$867	Each	10%	\$780	Other	F1
11486 966-3272	11486 966-3272	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$867	Each	10%	\$780	Other	F1
11486 966-3280	11486 966-3280	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$743	Each	10%	\$669	Other	F1
11486 966-3281	11486 966-3281	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$743	Each	10%	\$669	Other	F1
11486 971-4722	11486 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 971-4724	11486 971-4724	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 971-4725	11486 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 971-4726	11486 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 971-4727	11486 971-4727	Dell Networking	Custom: MVS DECIION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 973-9146	11486 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 973-9147	11486 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 973-9149	11486 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 973-9150	11486 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 975-3306	11486 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 998-8963	11486 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11486 998-8964	11486 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 809-8175	11488 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11488 809-8177	11488 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11488 809-8179	11488 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11488 809-8181	11488 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11488 816-1555	11488 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1
11488 816-1583	11488 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
11488 816-1588	11488 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
11488 816-1639	11488 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,906	Other	F1
11488 816-1644	11488 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,906	Other	F1
11488 928-0476	11488 928-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11488 966-3315	11488 966-3315	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$174	Each	10%	\$157	Other	F1
11488 966-3316	11488 966-3316	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$308	Each	10%	\$277	Other	F1
11488 966-3317	11488 966-3317	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$174	Each	10%	\$157	Other	F1
11488 966-3318	11488 966-3318	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$308	Each	10%	\$277	Other	F1
11488 966-3321	11488 966-3321	Dell Networking	ProSupport Plus 7x24 Technical Support	\$497	Each	10%	\$447	Other	F1
11488 966-3322	11488 966-3322	Dell Networking	ProSupport Plus 7x24 Technical Support	\$883	Each	10%	\$795	Other	F1
11488 966-3323	11488 966-3323	Dell Networking	ProSupport Plus 7x24 Technical Support	\$497	Each	10%	\$447	Other	F1
11488 966-3324	11488 966-3324	Dell Networking	ProSupport Plus 7x24 Technical Support	\$883	Each	10%	\$795	Other	F1
11488 966-3340	11488 966-3340	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$174	Each	10%	\$157	Other	F1
11488 966-3341	11488 966-3341	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$308	Each	10%	\$277	Other	F1
11488 966-3342	11488 966-3342	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$174	Each	10%	\$157	Other	F1
11488 966-3343	11488 966-3343	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$308	Each	10%	\$277	Other	F1
11488 966-3358	11488 966-3358	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$316	Each	10%	\$284	Other	F1
11488 966-3359	11488 966-3359	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$561	Each	10%	\$505	Other	F1
11488 966-3360	11488 966-3360	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$316	Each	10%	\$284	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
11488 966-3361	11488 966-3361	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$561	Each	10%	\$505	Other	F1
11488 966-3362	11488 966-3362	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$316	Each	10%	\$284	Other	F1
11488 966-3363	11488 966-3363	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$561	Each	10%	\$505	Other	F1
11488 966-3364	11488 966-3364	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$316	Each	10%	\$284	Other	F1
11488 966-3365	11488 966-3365	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$561	Each	10%	\$505	Other	F1
11488 966-3366	11488 966-3366	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$552	Each	10%	\$497	Other	F1
11488 966-3367	11488 966-3367	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$981	Each	10%	\$883	Other	F1
11488 966-3368	11488 966-3368	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$552	Each	10%	\$497	Other	F1
11488 966-3369	11488 966-3369	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$981	Each	10%	\$883	Other	F1
11488 966-3389	11488 966-3389	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$204	Each	10%	\$183	Other	F1
11488 966-3390	11488 966-3390	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$333	Each	10%	\$300	Other	F1
11488 966-3391	11488 966-3391	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$204	Each	10%	\$183	Other	F1
11488 966-3392	11488 966-3392	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$333	Each	10%	\$300	Other	F1
11488 966-3450	11488 966-3450	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$474	Each	10%	\$427	Other	F1
11488 966-3451	11488 966-3451	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$841	Each	10%	\$757	Other	F1
11488 966-3452	11488 966-3452	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$474	Each	10%	\$427	Other	F1
11488 966-3453	11488 966-3453	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$841	Each	10%	\$757	Other	F1
11488 966-3468	11488 966-3468	Dell Networking	RESTRICTED-ProSupport for PartnerDirect Service Providers ONLY: 7x24 HW / SW	\$99	Each	10%	\$89	Other	F1
11488 966-3469	11488 966-3469	Dell Networking	RESTRICTED-ProSupport for PartnerDirect Service Providers ONLY: 7x24 HW / SW	\$179	Each	10%	\$161	Other	F1
11488 966-3470	11488 966-3470	Dell Networking	RESTRICTED-ProSupport for PartnerDirect Service Providers ONLY: 7x24 HW / SW	\$99	Each	10%	\$89	Other	F1
11488 966-3471	11488 966-3471	Dell Networking	RESTRICTED-ProSupport for PartnerDirect Service Providers ONLY: 7x24 HW / SW	\$179	Each	10%	\$161	Other	F1
11488 966-3486	11488 966-3486	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$332	Each	10%	\$299	Other	F1
11488 966-3487	11488 966-3487	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$589	Each	10%	\$530	Other	F1
11488 966-3488	11488 966-3488	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$332	Each	10%	\$299	Other	F1
11488 966-3489	11488 966-3489	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$589	Each	10%	\$530	Other	F1
11488 966-3518	11488 966-3518	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
11488 966-3519	11488 966-3519	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$841	Each	10%	\$757	Other	F1
11488 966-3520	11488 966-3520	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
11488 966-3521	11488 966-3521	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$841	Each	10%	\$757	Other	F1
11488 966-3536	11488 966-3536	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
11488 966-3537	11488 966-3537	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$841	Each	10%	\$757	Other	F1
11488 966-3538	11488 966-3538	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
11488 966-3539	11488 966-3539	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$841	Each	10%	\$757	Other	F1
11488 966-3554	11488 966-3554	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$830	Each	10%	\$747	Other	F1
11488 966-3555	11488 966-3555	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,471	Each	10%	\$1,324	Other	F1
11488 966-3556	11488 966-3556	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$830	Each	10%	\$747	Other	F1
11488 966-3557	11488 966-3557	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,471	Each	10%	\$1,324	Other	F1
11488 966-3571	11488 966-3571	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$710	Each	10%	\$639	Other	F1
11488 966-3572	11488 966-3572	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,262	Each	10%	\$1,136	Other	F1
11488 966-3573	11488 966-3573	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$710	Each	10%	\$639	Other	F1
11488 966-3574	11488 966-3574	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,262	Each	10%	\$1,136	Other	F1
11488 971-4722	11488 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 971-4724	11488 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 971-4725	11488 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 971-4726	11488 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 971-4727	11488 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 973-9146	11488 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 973-9147	11488 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 973-9149	11488 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 973-9150	11488 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 975-3306	11488 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 998-8963	11488 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11488 998-8964	11488 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11519 809-8175	11519 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11519 809-8177	11519 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11519 809-8179	11519 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11519 809-8181	11519 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11519 816-1554	11519 816-1554	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,263	Each	10%	\$1,137	Other	F1
11519 816-1561	11519 816-1561	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,263	Each	10%	\$1,137	Other	F1
11519 816-1582	11519 816-1582	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,529	Each	10%	\$1,376	Other	F1
11519 816-1589	11519 816-1589	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,529	Each	10%	\$1,376	Other	F1
11519 816-1610	11519 816-1610	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$719	Each	10%	\$647	Other	F1
11519 816-1617	11519 816-1617	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$719	Each	10%	\$647	Other	F1
11519 816-1638	11519 816-1638	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,307	Each	10%	\$1,176	Other	F1
11519 816-1645	11519 816-1645	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,307	Each	10%	\$1,176	Other	F1
11519 926-0476	11519 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11519 974-7043	11519 974-7043	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$11,619	Each	10%	\$10,457	Other	F1
11519 974-7044	11519 974-7044	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$11,619	Each	10%	\$10,457	Other	F1
11519 974-7045	11519 974-7045	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$9,259	Each	10%	\$8,333	Other	F1
11519 974-7046	11519 974-7046	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$9,259	Each	10%	\$8,333	Other	F1
11519 974-7090	11519 974-7090	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$12,020	Each	10%	\$10,818	Other	F1
11519 974-7091	11519 974-7091	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$12,020	Each	10%	\$10,818	Other	F1
11519 974-7092	11519 974-7092	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$18,559	Each	10%	\$16,703	Other	F1
11519 974-7093	11519 974-7093	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$9,799	Each	10%	\$8,819	Other	F1
11519 974-7094	11519 974-7094	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$7,222	Each	10%	\$6,500	Other	F1
11519 974-7095	11519 974-7095	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$7,222	Each	10%	\$6,500	Other	F1
11519 974-7096	11519 974-7096	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$13,624	Each	10%	\$12,261	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I) ALJP Category (REQUIRED) use drop-down	Column K	
11519 974-7097	11519 974-7097	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$13,624	Each	10%	\$12,261	Other	F1	
11519 974-7098	11519 974-7098	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$16,215	Each	10%	\$14,594	Other	F1	
11519 974-7099	11519 974-7099	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$16,215	Each	10%	\$14,594	Other	F1	
11519 974-7172	11519 974-7172	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$14,230	Each	10%	\$12,807	Other	F1	
11519 974-7173	11519 974-7173	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$14,230	Each	10%	\$12,807	Other	F1	
11519 974-7174	11519 974-7174	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$7,588	Each	10%	\$6,829	Other	F1	
11519 974-7175	11519 974-7175	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$7,588	Each	10%	\$6,829	Other	F1	
11519 975-0972	11519 975-0972	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$14,230	Each	10%	\$12,807	Other	F1	
11519 975-0973	11519 975-0973	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$14,230	Each	10%	\$12,807	Other	F1	
11519 975-0974	11519 975-0974	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$14,689	Each	10%	\$13,220	Other	F1	
11519 975-0975	11519 975-0975	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$12,020	Each	10%	\$10,818	Other	F1	
11533 974-0575	11533 974-0575	Dell Networking	ENTL.DIGITAL FULFILLMENT 1 year	\$0	Each	10%	\$0	Other	F1	
11533 974-0576	11533 974-0576	Dell Networking	Thank you for choosing Dell	\$0	Each	10%	\$0	Other	F1	
11533 974-8378	11533 974-8378	Dell Networking	ENTL.DIGITAL FULFILLMENT 2 year	\$0	Each	10%	\$0	Other	F1	
11533 974-8379	11533 974-8379	Dell Networking	ENTL.DIGITAL FULFILLMENT 3 year	\$0	Each	10%	\$0	Other	F1	
11533 974-8380	11533 974-8380	Dell Networking	Thank you for choosing Dell	\$0	Each	10%	\$0	Other	F1	
11533 974-8381	11533 974-8381	Dell Networking	ENTL.DIGITAL FULFILLMENT 5 year	\$0	Each	10%	\$0	Other	F1	
11533 974-8382	11533 974-8382	Dell Networking	Thank you for choosing Dell	\$0	Each	10%	\$0	Other	F1	
11533 974-8383	11533 974-8383	Dell Networking	Thank you for choosing Dell	\$0	Each	10%	\$0	Other	F1	
11533 974-8384	11533 974-8384	Dell Networking	Thank you for choosing Dell	\$0	Each	10%	\$0	Other	F1	
11533 974-8385	11533 974-8385	Dell Networking	Thank you for choosing Dell	\$0	Each	10%	\$0	Other	F1	
11611 802-0834	11611 802-0834	Dell Networking	ProSupport Plus 7x24 Technical Support	\$204	Each	10%	\$183	Other	F1	
11611 802-0835	11611 802-0835	Dell Networking	ProSupport Plus 7x24 Technical Support	\$204	Each	10%	\$183	Other	F1	
11611 802-0843	11611 802-0843	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$56	Each	10%	\$50	Other	F1	
11611 802-0844	11611 802-0844	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$56	Each	10%	\$50	Other	F1	
11611 802-0845	11611 802-0845	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$164	Each	10%	\$147	Other	F1	
11611 802-0846	11611 802-0846	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$164	Each	10%	\$147	Other	F1	
11611 802-0847	11611 802-0847	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$164	Each	10%	\$147	Other	F1	
11611 802-0848	11611 802-0848	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$164	Each	10%	\$147	Other	F1	
11611 802-0849	11611 802-0849	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$203	Each	10%	\$183	Other	F1	
11611 802-0850	11611 802-0850	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$203	Each	10%	\$183	Other	F1	
11611 802-0859	11611 802-0859	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$122	Each	10%	\$110	Other	F1	
11611 802-0861	11611 802-0861	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$122	Each	10%	\$110	Other	F1	
11611 802-0891	11611 802-0891	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$204	Each	10%	\$184	Other	F1	
11611 802-0893	11611 802-0893	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$204	Each	10%	\$184	Other	F1	
11611 802-0901	11611 802-0901	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$4	Each	10%	\$4	Other	F1	
11611 802-0902	11611 802-0902	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$4	Each	10%	\$4	Other	F1	
11611 802-0919	11611 802-0919	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$103	Each	10%	\$93	Other	F1	
11611 802-0920	11611 802-0920	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$103	Each	10%	\$93	Other	F1	
11611 802-0928	11611 802-0928	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$103	Each	10%	\$93	Other	F1	
11611 802-0929	11611 802-0929	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$103	Each	10%	\$93	Other	F1	
11611 802-0937	11611 802-0937	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$154	Each	10%	\$139	Other	F1	
11611 802-0938	11611 802-0938	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$154	Each	10%	\$139	Other	F1	
11611 802-0947	11611 802-0947	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$348	Each	10%	\$313	Other	F1	
11611 802-0949	11611 802-0949	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$348	Each	10%	\$313	Other	F1	
11611 809-8175	11611 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11611 809-8177	11611 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11611 809-8179	11611 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11611 809-8181	11611 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11611 816-1778	11611 816-1778	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,398	Each	10%	\$1,258	Other	F1	
11611 816-1785	11611 816-1785	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,398	Each	10%	\$1,258	Other	F1	
11611 816-1834	11611 816-1834	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,334	Each	10%	\$2,101	Other	F1	
11611 816-1841	11611 816-1841	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,334	Each	10%	\$2,101	Other	F1	
11611 847-7292	11611 847-7292	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1	
11611 847-7293	11611 847-7293	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1	
11611 926-0476	11611 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11612 801-7541	11612 801-7541	Dell Networking	ProSupport Plus 7x24 Technical Support	\$39	Each	10%	\$35	Other	F1	
11612 801-7542	11612 801-7542	Dell Networking	ProSupport Plus 7x24 Technical Support	\$39	Each	10%	\$35	Other	F1	
11612 801-7551	11612 801-7551	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$13	Each	10%	\$11	Other	F1	
11612 801-7552	11612 801-7552	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$13	Each	10%	\$11	Other	F1	
11612 801-7553	11612 801-7553	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$31	Each	10%	\$28	Other	F1	
11612 801-7554	11612 801-7554	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$31	Each	10%	\$28	Other	F1	
11612 801-7555	11612 801-7555	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$31	Each	10%	\$28	Other	F1	
11612 801-7556	11612 801-7556	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$31	Each	10%	\$28	Other	F1	
11612 801-7557	11612 801-7557	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$43	Each	10%	\$39	Other	F1	
11612 801-7558	11612 801-7558	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$43	Each	10%	\$39	Other	F1	
11612 801-7567	11612 801-7567	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$30	Each	10%	\$27	Other	F1	
11612 801-7569	11612 801-7569	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$30	Each	10%	\$27	Other	F1	
11612 801-7599	11612 801-7599	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$38	Each	10%	\$34	Other	F1	
11612 801-7601	11612 801-7601	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$38	Each	10%	\$34	Other	F1	
11612 801-7609	11612 801-7609	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$13	Each	10%	\$11	Other	F1	
11612 801-7610	11612 801-7610	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$13	Each	10%	\$11	Other	F1	
11612 801-7627	11612 801-7627	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$31	Each	10%	\$28	Other	F1	
11612 801-7628	11612 801-7628	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$31	Each	10%	\$28	Other	F1	
11612 801-7636	11612 801-7636	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$31	Each	10%	\$28	Other	F1	
11612 801-7637	11612 801-7637	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$31	Each	10%	\$28	Other	F1	
11612 801-7645	11612 801-7645	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$43	Each	10%	\$39	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
11612 801-7646	11612 801-7646	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$43	Each	10%	\$39	Other	F1	
11612 801-7655	11612 801-7655	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$57	Each	10%	\$51	Other	F1	
11612 801-7657	11612 801-7657	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$57	Each	10%	\$51	Other	F1	
11612 801-8356	11612 801-8356	Dell Networking	ProSupport Plus 7x24 Technical Support	\$66	Each	10%	\$59	Other	F1	
11612 801-8357	11612 801-8357	Dell Networking	ProSupport Plus 7x24 Technical Support	\$81	Each	10%	\$73	Other	F1	
11612 801-8358	11612 801-8358	Dell Networking	ProSupport Plus 7x24 Technical Support	\$195	Each	10%	\$176	Other	F1	
11612 801-8359	11612 801-8359	Dell Networking	ProSupport Plus 7x24 Technical Support	\$66	Each	10%	\$59	Other	F1	
11612 801-8360	11612 801-8360	Dell Networking	ProSupport Plus 7x24 Technical Support	\$81	Each	10%	\$73	Other	F1	
11612 801-8361	11612 801-8361	Dell Networking	ProSupport Plus 7x24 Technical Support	\$195	Each	10%	\$176	Other	F1	
11612 801-8383	11612 801-8383	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$16	Each	10%	\$15	Other	F1	
11612 801-8384	11612 801-8384	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$20	Each	10%	\$18	Other	F1	
11612 801-8385	11612 801-8385	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$58	Each	10%	\$52	Other	F1	
11612 801-8386	11612 801-8386	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$16	Each	10%	\$15	Other	F1	
11612 801-8387	11612 801-8387	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$20	Each	10%	\$18	Other	F1	
11612 801-8388	11612 801-8388	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$58	Each	10%	\$52	Other	F1	
11612 801-8389	11612 801-8389	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$48	Each	10%	\$43	Other	F1	
11612 801-8390	11612 801-8390	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$60	Each	10%	\$54	Other	F1	
11612 801-8391	11612 801-8391	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$158	Each	10%	\$142	Other	F1	
11612 801-8392	11612 801-8392	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$48	Each	10%	\$43	Other	F1	
11612 801-8393	11612 801-8393	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$60	Each	10%	\$54	Other	F1	
11612 801-8394	11612 801-8394	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$158	Each	10%	\$142	Other	F1	
11612 801-8395	11612 801-8395	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$48	Each	10%	\$43	Other	F1	
11612 801-8396	11612 801-8396	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$60	Each	10%	\$54	Other	F1	
11612 801-8397	11612 801-8397	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$158	Each	10%	\$142	Other	F1	
11612 801-8398	11612 801-8398	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$48	Each	10%	\$43	Other	F1	
11612 801-8399	11612 801-8399	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$60	Each	10%	\$54	Other	F1	
11612 801-8400	11612 801-8400	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$158	Each	10%	\$142	Other	F1	
11612 801-8401	11612 801-8401	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$61	Each	10%	\$55	Other	F1	
11612 801-8402	11612 801-8402	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$73	Each	10%	\$65	Other	F1	
11612 801-8403	11612 801-8403	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$171	Each	10%	\$154	Other	F1	
11612 801-8404	11612 801-8404	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$61	Each	10%	\$55	Other	F1	
11612 801-8405	11612 801-8405	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$73	Each	10%	\$65	Other	F1	
11612 801-8406	11612 801-8406	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$171	Each	10%	\$154	Other	F1	
11612 801-8429	11612 801-8429	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$39	Each	10%	\$36	Other	F1	
11612 801-8431	11612 801-8431	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$49	Each	10%	\$44	Other	F1	
11612 801-8433	11612 801-8433	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$108	Each	10%	\$98	Other	F1	
11612 801-8435	11612 801-8435	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$39	Each	10%	\$36	Other	F1	
11612 801-8437	11612 801-8437	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$49	Each	10%	\$44	Other	F1	
11612 801-8439	11612 801-8439	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance	\$108	Each	10%	\$98	Other	F1	
11612 801-8478	11612 801-8478	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$27	Each	10%	\$25	Other	F1	
11612 801-8479	11612 801-8479	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$34	Each	10%	\$31	Other	F1	
11612 801-8480	11612 801-8480	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$98	Each	10%	\$88	Other	F1	
11612 801-8481	11612 801-8481	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$27	Each	10%	\$25	Other	F1	
11612 801-8482	11612 801-8482	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$34	Each	10%	\$31	Other	F1	
11612 801-8483	11612 801-8483	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$98	Each	10%	\$88	Other	F1	
11612 801-8505	11612 801-8505	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$27	Each	10%	\$25	Other	F1	
11612 801-8506	11612 801-8506	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$34	Each	10%	\$31	Other	F1	
11612 801-8507	11612 801-8507	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$98	Each	10%	\$88	Other	F1	
11612 801-8508	11612 801-8508	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$27	Each	10%	\$25	Other	F1	
11612 801-8509	11612 801-8509	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$34	Each	10%	\$31	Other	F1	
11612 801-8510	11612 801-8510	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$98	Each	10%	\$88	Other	F1	
11612 801-8532	11612 801-8532	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$43	Each	10%	\$39	Other	F1	
11612 801-8533	11612 801-8533	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$50	Each	10%	\$45	Other	F1	
11612 801-8534	11612 801-8534	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$114	Each	10%	\$102	Other	F1	
11612 801-8535	11612 801-8535	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$43	Each	10%	\$39	Other	F1	
11612 801-8536	11612 801-8536	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$50	Each	10%	\$45	Other	F1	
11612 801-8537	11612 801-8537	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$114	Each	10%	\$102	Other	F1	
11612 801-8560	11612 801-8560	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$102	Each	10%	\$92	Other	F1	
11612 801-8562	11612 801-8562	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$127	Each	10%	\$114	Other	F1	
11612 801-8564	11612 801-8564	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$257	Each	10%	\$232	Other	F1	
11612 801-8566	11612 801-8566	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$102	Each	10%	\$92	Other	F1	
11612 801-8568	11612 801-8568	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$127	Each	10%	\$114	Other	F1	
11612 801-8570	11612 801-8570	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$257	Each	10%	\$232	Other	F1	
11612 801-8689	11612 801-8689	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$60	Each	10%	\$54	Other	F1	
11612 801-8691	11612 801-8691	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$74	Each	10%	\$67	Other	F1	
11612 801-8693	11612 801-8693	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$139	Each	10%	\$125	Other	F1	
11612 801-8695	11612 801-8695	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$60	Each	10%	\$54	Other	F1	
11612 801-8697	11612 801-8697	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$74	Each	10%	\$67	Other	F1	
11612 801-8699	11612 801-8699	Dell Networking	ProSupport Mission Critical: 7x24 Hardware/Software Technical Support and Assistance	\$139	Each	10%	\$125	Other	F1	
11612 801-8721	11612 801-8721	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1	Each	10%	\$1	Other	F1	
11612 801-8722	11612 801-8722	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1	Each	10%	\$1	Other	F1	
11612 801-8723	11612 801-8723	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$5	Each	10%	\$4	Other	F1	
11612 801-8724	11612 801-8724	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1	Each	10%	\$1	Other	F1	
11612 801-8725	11612 801-8725	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1	Each	10%	\$1	Other	F1	
11612 801-8726	11612 801-8726	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$5	Each	10%	\$4	Other	F1	
11612 809-8175	11612 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11612 809-8177	11612 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11612 809-8179	11612 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11612 809-8181	11612 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11612 816-1557	11612 816-1557	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$97	Each	10%	\$87	Other	F1
11612 816-1778	11612 816-1778	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,398	Each	10%	\$1,258	Other	F1
11612 816-1785	11612 816-1785	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,398	Each	10%	\$1,258	Other	F1
11612 816-1806	11612 816-1806	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$199	Each	10%	\$179	Other	F1
11612 816-1813	11612 816-1813	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$199	Each	10%	\$179	Other	F1
11612 816-1834	11612 816-1834	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,334	Each	10%	\$2,101	Other	F1
11612 816-1841	11612 816-1841	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,334	Each	10%	\$2,101	Other	F1
11612 847-7282	11612 847-7282	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
11612 847-7283	11612 847-7283	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
11612 926-0476	11612 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11612 971-4722	11612 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 971-4724	11612 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 971-4725	11612 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 971-4726	11612 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 971-4727	11612 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 973-9146	11612 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 973-9147	11612 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 973-9149	11612 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 973-9150	11612 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 975-3306	11612 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 998-8963	11612 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11612 998-8964	11612 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11652 803-4139	11652 803-4139	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$194	Each	10%	\$174	Other	F1
11652 803-4140	11652 803-4140	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$194	Each	10%	\$174	Other	F1
11652 803-4141	11652 803-4141	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$103	Each	10%	\$93	Other	F1
11652 803-4142	11652 803-4142	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$103	Each	10%	\$93	Other	F1
11652 803-4175	11652 803-4175	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$583	Each	10%	\$525	Other	F1
11652 803-4176	11652 803-4176	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$583	Each	10%	\$525	Other	F1
11652 803-4193	11652 803-4193	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$389	Each	10%	\$350	Other	F1
11652 803-4194	11652 803-4194	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$389	Each	10%	\$350	Other	F1
11652 803-4235	11652 803-4235	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$389	Each	10%	\$350	Other	F1
11652 803-4236	11652 803-4236	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$389	Each	10%	\$350	Other	F1
11652 803-4237	11652 803-4237	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$259	Each	10%	\$233	Other	F1
11652 803-4238	11652 803-4238	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$259	Each	10%	\$233	Other	F1
11652 803-4239	11652 803-4239	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$210	Each	10%	\$189	Other	F1
11652 803-4240	11652 803-4240	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$210	Each	10%	\$189	Other	F1
11652 803-4241	11652 803-4241	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$140	Each	10%	\$126	Other	F1
11652 803-4242	11652 803-4242	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$140	Each	10%	\$126	Other	F1
11652 803-4310	11652 803-4310	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$291	Each	10%	\$262	Other	F1
11652 803-4311	11652 803-4311	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$291	Each	10%	\$262	Other	F1
11652 803-4312	11652 803-4312	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$436	Each	10%	\$392	Other	F1
11652 803-4313	11652 803-4313	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$436	Each	10%	\$392	Other	F1
11652 803-4314	11652 803-4314	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$291	Each	10%	\$262	Other	F1
11652 803-4315	11652 803-4315	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$291	Each	10%	\$262	Other	F1
11652 803-4316	11652 803-4316	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$154	Each	10%	\$139	Other	F1
11652 803-4317	11652 803-4317	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$154	Each	10%	\$139	Other	F1
11652 803-7665	11652 803-7665	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$475	Each	10%	\$428	Other	F1
11652 803-7666	11652 803-7666	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$475	Each	10%	\$428	Other	F1
11652 803-7667	11652 803-7667	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$139	Each	10%	\$126	Other	F1
11652 803-7668	11652 803-7668	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$139	Each	10%	\$126	Other	F1
11652 803-7704	11652 803-7704	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$829	Each	10%	\$746	Other	F1
11652 803-7705	11652 803-7705	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$829	Each	10%	\$746	Other	F1
11652 803-7710	11652 803-7710	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$498	Each	10%	\$448	Other	F1
11652 803-7723	11652 803-7723	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
11652 803-7724	11652 803-7724	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
11652 803-7765	11652 803-7765	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
11652 803-7766	11652 803-7766	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
11652 803-7767	11652 803-7767	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$712	Each	10%	\$641	Other	F1
11652 803-7768	11652 803-7768	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$712	Each	10%	\$641	Other	F1
11652 803-7769	11652 803-7769	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$332	Each	10%	\$299	Other	F1
11652 803-7770	11652 803-7770	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$332	Each	10%	\$299	Other	F1
11652 803-7771	11652 803-7771	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$498	Each	10%	\$448	Other	F1
11652 803-7838	11652 803-7838	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$316	Each	10%	\$284	Other	F1
11652 803-7839	11652 803-7839	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$316	Each	10%	\$284	Other	F1
11652 803-7840	11652 803-7840	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$553	Each	10%	\$498	Other	F1
11652 803-7841	11652 803-7841	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$553	Each	10%	\$498	Other	F1
11652 803-7842	11652 803-7842	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$316	Each	10%	\$284	Other	F1
11652 803-7843	11652 803-7843	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$316	Each	10%	\$284	Other	F1
11652 803-7844	11652 803-7844	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$174	Each	10%	\$157	Other	F1
11652 803-7845	11652 803-7845	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$174	Each	10%	\$157	Other	F1
11652 809-8175	11652 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11652 809-8177	11652 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11652 809-8179	11652 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11652 809-8181	11652 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11652 816-1584	11652 816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	
11652 816-1587	11652 816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1
11652 816-1640	11652 816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1
11652 816-1643	11652 816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1
11652 847-7292	11652 847-7292	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
11652 847-7293	11652 847-7293	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
11652 926-0476	11652 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11655 802-7543	11655 802-7543	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,830	Each	10%	\$1,647	Other	F1
11655 802-7544	11655 802-7544	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,046	Each	10%	\$941	Other	F1
11655 802-7545	11655 802-7545	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,046	Each	10%	\$941	Other	F1
11655 802-7546	11655 802-7546	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$732	Each	10%	\$659	Other	F1
11655 802-7547	11655 802-7547	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$698	Each	10%	\$628	Other	F1
11655 802-7548	11655 802-7548	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,221	Each	10%	\$1,099	Other	F1
11655 802-7549	11655 802-7549	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$698	Each	10%	\$628	Other	F1
11655 802-7550	11655 802-7550	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$384	Each	10%	\$346	Other	F1
11655 802-7555	11655 802-7555	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,830	Each	10%	\$1,647	Other	F1
11655 802-7556	11655 802-7556	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,046	Each	10%	\$941	Other	F1
11655 802-7557	11655 802-7557	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,046	Each	10%	\$941	Other	F1
11655 802-7558	11655 802-7558	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$732	Each	10%	\$659	Other	F1
11655 802-7559	11655 802-7559	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$698	Each	10%	\$628	Other	F1
11655 802-7560	11655 802-7560	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,221	Each	10%	\$1,099	Other	F1
11655 802-7561	11655 802-7561	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$698	Each	10%	\$628	Other	F1
11655 802-7562	11655 802-7562	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$384	Each	10%	\$346	Other	F1
11655 802-7563	11655 802-7563	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,046	Each	10%	\$941	Other	F1
11655 802-7564	11655 802-7564	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$342	Each	10%	\$308	Other	F1
11655 802-7569	11655 802-7569	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,570	Each	10%	\$1,413	Other	F1
11655 802-7570	11655 802-7570	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$1,099	Each	10%	\$989	Other	F1
11655 802-7571	11655 802-7571	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,046	Each	10%	\$941	Other	F1
11655 802-7572	11655 802-7572	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$342	Each	10%	\$308	Other	F1
11655 802-7577	11655 802-7577	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,570	Each	10%	\$1,413	Other	F1
11655 802-7578	11655 802-7578	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$1,099	Each	10%	\$989	Other	F1
11655 809-8175	11655 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11655 809-8177	11655 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11655 809-8179	11655 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11655 809-8181	11655 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11655 816-1556	11655 816-1556	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
11655 816-1559	11655 816-1559	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
11655 816-1584	11655 816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1
11655 816-1587	11655 816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1
11655 816-1612	11655 816-1612	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,862	Each	10%	\$2,576	Other	F1
11655 816-1615	11655 816-1615	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,862	Each	10%	\$2,576	Other	F1
11655 816-1640	11655 816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1
11655 816-1643	11655 816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1
11655 847-7311	11655 847-7311	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1
11655 847-7312	11655 847-7312	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1
11655 926-0476	11655 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11721 803-9324	11721 803-9324	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$6,204	Each	10%	\$5,584	Other	F1
11721 803-9325	11721 803-9325	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$6,204	Each	10%	\$5,584	Other	F1
11721 803-9326	11721 803-9326	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,080	Each	10%	\$3,672	Other	F1
11721 803-9327	11721 803-9327	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,080	Each	10%	\$3,672	Other	F1
11721 803-9328	11721 803-9328	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,080	Each	10%	\$3,672	Other	F1
11721 803-9329	11721 803-9329	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,080	Each	10%	\$3,672	Other	F1
11721 803-9423	11721 803-9423	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,999	Each	10%	\$2,699	Other	F1
11721 803-9424	11721 803-9424	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,999	Each	10%	\$2,699	Other	F1
11721 803-9442	11721 803-9442	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,370	Each	10%	\$2,133	Other	F1
11721 803-9443	11721 803-9443	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,370	Each	10%	\$2,133	Other	F1
11721 803-9460	11721 803-9460	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$2,999	Each	10%	\$2,699	Other	F1
11721 803-9461	11721 803-9461	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$2,999	Each	10%	\$2,699	Other	F1
11721 803-9469	11721 803-9469	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,574	Each	10%	\$8,616	Other	F1
11721 803-9470	11721 803-9470	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,574	Each	10%	\$8,616	Other	F1
11721 803-9486	11721 803-9486	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,672	Each	10%	\$6,005	Other	F1
11721 803-9487	11721 803-9487	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,672	Each	10%	\$6,005	Other	F1
11721 803-9496	11721 803-9496	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,672	Each	10%	\$6,005	Other	F1
11721 803-9497	11721 803-9497	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,672	Each	10%	\$6,005	Other	F1
11721 803-9514	11721 803-9514	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,999	Each	10%	\$2,699	Other	F1
11721 803-9515	11721 803-9515	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,999	Each	10%	\$2,699	Other	F1
11721 809-8175	11721 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11721 809-8177	11721 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11721 809-8179	11721 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11721 809-8181	11721 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11721 816-1556	11721 816-1556	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
11721 816-1559	11721 816-1559	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
11721 816-1583	11721 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
11721 816-1588	11721 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
11721 816-1611	11721 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
11721 816-1616	11721 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
11721 816-1639	11721 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1
11721 816-1644	11721 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		
11721 847-7309	11721 847-7309	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1	
11721 847-7310	11721 847-7310	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1	
11721 926-0476	11721 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11721 998-8365	11721 998-8365	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	F1	
11721 998-8366	11721 998-8366	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	F1	
11721 998-8367	11721 998-8367	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,999	Each	10%	\$2,699	Other	F1	
11721 998-8368	11721 998-8368	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,999	Each	10%	\$2,699	Other	F1	
11739 805-0253	11739 805-0253	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$622	Each	10%	\$559	Other	F1	
11739 805-0254	11739 805-0254	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$622	Each	10%	\$559	Other	F1	
11739 805-0271	11739 805-0271	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,610	Each	10%	\$1,449	Other	F1	
11739 805-0272	11739 805-0272	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,610	Each	10%	\$1,449	Other	F1	
11739 805-0273	11739 805-0273	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,695	Each	10%	\$6,026	Other	F1	
11739 805-0274	11739 805-0274	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,695	Each	10%	\$6,026	Other	F1	
11739 805-0275	11739 805-0275	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,011	Each	10%	\$5,410	Other	F1	
11739 805-0276	11739 805-0276	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,011	Each	10%	\$5,410	Other	F1	
11739 805-0277	11739 805-0277	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,011	Each	10%	\$5,410	Other	F1	
11739 805-0278	11739 805-0278	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,011	Each	10%	\$5,410	Other	F1	
11739 805-0279	11739 805-0279	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,914	Each	10%	\$1,722	Other	F1	
11739 805-0280	11739 805-0280	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,914	Each	10%	\$1,722	Other	F1	
11739 805-0281	11739 805-0281	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,642	Each	10%	\$2,378	Other	F1	
11739 805-0282	11739 805-0282	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,642	Each	10%	\$2,378	Other	F1	
11739 805-0283	11739 805-0283	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$1,682	Each	10%	\$1,514	Other	F1	
11739 805-0284	11739 805-0284	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$1,682	Each	10%	\$1,514	Other	F1	
11739 805-0285	11739 805-0285	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$5,819	Each	10%	\$5,237	Other	F1	
11739 805-0286	11739 805-0286	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$5,819	Each	10%	\$5,237	Other	F1	
11739 805-0287	11739 805-0287	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$6,352	Each	10%	\$5,716	Other	F1	
11739 805-0288	11739 805-0288	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$6,352	Each	10%	\$5,716	Other	F1	
11739 805-0289	11739 805-0289	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$5,819	Each	10%	\$5,237	Other	F1	
11739 805-0290	11739 805-0290	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$5,819	Each	10%	\$5,237	Other	F1	
11739 805-0291	11739 805-0291	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,821	Each	10%	\$2,539	Other	F1	
11739 805-0292	11739 805-0292	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,821	Each	10%	\$2,539	Other	F1	
11739 809-8175	11739 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11739 809-8177	11739 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11739 809-8179	11739 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11739 809-8181	11739 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11739 816-1554	11739 816-1554	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,263	Each	10%	\$1,137	Other	F1	
11739 816-1561	11739 816-1561	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,263	Each	10%	\$1,137	Other	F1	
11739 816-1582	11739 816-1582	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,529	Each	10%	\$1,376	Other	F1	
11739 816-1589	11739 816-1589	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,529	Each	10%	\$1,376	Other	F1	
11739 816-1610	11739 816-1610	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$719	Each	10%	\$647	Other	F1	
11739 816-1617	11739 816-1617	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$719	Each	10%	\$647	Other	F1	
11739 816-1638	11739 816-1638	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,307	Each	10%	\$1,176	Other	F1	
11739 816-1645	11739 816-1645	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,307	Each	10%	\$1,176	Other	F1	
11739 827-2724	11739 827-2724	Dell Networking	ProSupport: 7x24 Technical Support	\$622	Each	10%	\$559	Other	F1	
11739 827-2725	11739 827-2725	Dell Networking	ProSupport: 7x24 Technical Support	\$622	Each	10%	\$559	Other	F1	
11739 847-7298	11739 847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
11739 847-7299	11739 847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
11739 926-0476	11739 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11755 804-9958	11755 804-9958	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$737	Each	10%	\$664	Other	F1	
11755 804-9959	11755 804-9959	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$737	Each	10%	\$664	Other	F1	
11755 804-9960	11755 804-9960	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$298	Each	10%	\$268	Other	F1	
11755 804-9961	11755 804-9961	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$298	Each	10%	\$268	Other	F1	
11755 804-9962	11755 804-9962	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$298	Each	10%	\$268	Other	F1	
11755 804-9963	11755 804-9963	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$298	Each	10%	\$268	Other	F1	
11755 804-9964	11755 804-9964	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$129	Each	10%	\$116	Other	F1	
11755 804-9966	11755 804-9966	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$449	Each	10%	\$404	Other	F1	
11755 804-9967	11755 804-9967	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$129	Each	10%	\$116	Other	F1	
11755 804-9969	11755 804-9969	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$449	Each	10%	\$404	Other	F1	
11755 804-9970	11755 804-9970	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$571	Each	10%	\$514	Other	F1	
11755 804-9973	11755 804-9973	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$571	Each	10%	\$514	Other	F1	
11755 804-9976	11755 804-9976	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$449	Each	10%	\$404	Other	F1	
11755 804-9977	11755 804-9977	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$212	Each	10%	\$190	Other	F1	
11755 804-9980	11755 804-9980	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$449	Each	10%	\$404	Other	F1	
11755 804-9981	11755 804-9981	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$212	Each	10%	\$190	Other	F1	
11755 805-0122	11755 805-0122	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$352	Each	10%	\$317	Other	F1	
11755 805-0123	11755 805-0123	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$352	Each	10%	\$317	Other	F1	
11755 805-0125	11755 805-0125	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$565	Each	10%	\$509	Other	F1	
11755 805-0126	11755 805-0126	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$565	Each	10%	\$509	Other	F1	
11755 805-0127	11755 805-0127	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$188	Each	10%	\$169	Other	F1	
11755 805-0128	11755 805-0128	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$188	Each	10%	\$169	Other	F1	
11755 809-8175	11755 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11755 809-8177	11755 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11755 809-8179	11755 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11755 809-8181	11755 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11755 816-1781	11755 816-1781	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,608	Each	10%	\$2,347	Other	F1	
11755 816-1782	11755 816-1782	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,608	Each	10%	\$2,347	Other	F1	
11755 816-1837	11755 816-1837	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,354	Each	10%	\$2,119	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price	UoM		Calculated Column Price/UoM (Calculated)	L(Column I*Column K)		
11755 816-1838	11755 816-1838	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,354	Each	10%	\$2,119	Other	F1	
11755 827-2722	11755 827-2722	Dell Networking	ProSupport: 7x24 Technical Support	\$235	Each	10%	\$211	Other	F1	
11755 827-2723	11755 827-2723	Dell Networking	ProSupport: 7x24 Technical Support	\$235	Each	10%	\$211	Other	F1	
11755 847-7298	11755 847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
11755 847-7299	11755 847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
11755 926-0476	11755 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11855 806-9655	11855 806-9655	Dell Networking	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$1,559	Each	10%	\$1,403	Other	F1	
11855 806-9656	11855 806-9656	Dell Networking	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$1,559	Each	10%	\$1,403	Other	F1	
11855 806-9657	11855 806-9657	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$2,339	Each	10%	\$2,105	Other	F1	
11855 806-9658	11855 806-9658	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$2,339	Each	10%	\$2,105	Other	F1	
11855 806-9789	11855 806-9789	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,139	Each	10%	\$4,625	Other	F1	
11855 806-9790	11855 806-9790	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,139	Each	10%	\$4,625	Other	F1	
11855 806-9791	11855 806-9791	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,669	Each	10%	\$4,202	Other	F1	
11855 806-9791	11855 806-9791	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,909	Each	10%	\$4,418	Other	F1	
11855 806-9792	11855 806-9792	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,339	Each	10%	\$2,105	Other	F1	
11855 806-9793	11855 806-9793	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$4,669	Each	10%	\$4,202	Other	F1	
11855 806-9794	11855 806-9794	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$5,139	Each	10%	\$4,625	Other	F1	
11855 806-9795	11855 806-9795	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$4,909	Each	10%	\$4,418	Other	F1	
11855 806-9796	11855 806-9796	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,339	Each	10%	\$2,105	Other	F1	
11855 806-9801	11855 806-9801	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,139	Each	10%	\$4,625	Other	F1	
11855 806-9802	11855 806-9802	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,669	Each	10%	\$4,202	Other	F1	
11855 806-9803	11855 806-9803	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,909	Each	10%	\$4,418	Other	F1	
11855 806-9804	11855 806-9804	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,339	Each	10%	\$2,105	Other	F1	
11855 806-9805	11855 806-9805	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$4,669	Each	10%	\$4,202	Other	F1	
11855 806-9806	11855 806-9806	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$5,139	Each	10%	\$4,625	Other	F1	
11855 806-9807	11855 806-9807	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$4,909	Each	10%	\$4,418	Other	F1	
11855 806-9808	11855 806-9808	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,339	Each	10%	\$2,105	Other	F1	
11855 806-9809	11855 806-9809	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$3,119	Each	10%	\$2,807	Other	F1	
11855 806-9814	11855 806-9814	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$5,459	Each	10%	\$4,913	Other	F1	
11855 806-9815	11855 806-9815	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$2,729	Each	10%	\$2,456	Other	F1	
11855 806-9816	11855 806-9816	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$3,119	Each	10%	\$2,807	Other	F1	
11855 806-9821	11855 806-9821	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$5,459	Each	10%	\$4,913	Other	F1	
11855 806-9822	11855 806-9822	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$2,729	Each	10%	\$2,456	Other	F1	
11855 809-8175	11855 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11855 809-8177	11855 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11855 809-8179	11855 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11855 809-8181	11855 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11855 816-1583	11855 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
11855 816-1588	11855 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
11855 816-1611	11855 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
11855 816-1616	11855 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
11855 816-1639	11855 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
11855 816-1644	11855 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
11855 926-0476	11855 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11855 998-8369	11855 998-8369	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$3,249	Each	10%	\$2,924	Other	F1	
11855 998-8370	11855 998-8370	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$3,249	Each	10%	\$2,924	Other	F1	
11864 805-0381	11864 805-0381	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$238	Each	10%	\$214	Other	F1	
11864 805-0382	11864 805-0382	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$238	Each	10%	\$214	Other	F1	
11864 805-0399	11864 805-0399	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$616	Each	10%	\$554	Other	F1	
11864 805-0400	11864 805-0400	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$616	Each	10%	\$554	Other	F1	
11864 805-0401	11864 805-0401	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,295	Each	10%	\$2,066	Other	F1	
11864 805-0402	11864 805-0402	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,295	Each	10%	\$2,066	Other	F1	
11864 805-0403	11864 805-0403	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,115	Each	10%	\$1,904	Other	F1	
11864 805-0404	11864 805-0404	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,115	Each	10%	\$1,904	Other	F1	
11864 805-0405	11864 805-0405	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,115	Each	10%	\$1,904	Other	F1	
11864 805-0406	11864 805-0406	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,115	Each	10%	\$1,904	Other	F1	
11864 805-0407	11864 805-0407	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$673	Each	10%	\$606	Other	F1	
11864 805-0408	11864 805-0408	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$673	Each	10%	\$606	Other	F1	
11864 805-0409	11864 805-0409	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,132	Each	10%	\$1,019	Other	F1	
11864 805-0410	11864 805-0410	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,132	Each	10%	\$1,019	Other	F1	
11864 805-0411	11864 805-0411	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$721	Each	10%	\$649	Other	F1	
11864 805-0412	11864 805-0412	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$721	Each	10%	\$649	Other	F1	
11864 805-0413	11864 805-0413	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,225	Each	10%	\$2,002	Other	F1	
11864 805-0414	11864 805-0414	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,225	Each	10%	\$2,002	Other	F1	
11864 805-0415	11864 805-0415	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$2,368	Each	10%	\$2,131	Other	F1	
11864 805-0416	11864 805-0416	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$2,368	Each	10%	\$2,131	Other	F1	
11864 805-0417	11864 805-0417	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,225	Each	10%	\$2,002	Other	F1	
11864 805-0418	11864 805-0418	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,225	Each	10%	\$2,002	Other	F1	
11864 805-0419	11864 805-0419	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,371	Each	10%	\$1,234	Other	F1	
11864 805-0420	11864 805-0420	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,371	Each	10%	\$1,234	Other	F1	
11864 809-8175	11864 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11864 809-8177	11864 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11864 809-8179	11864 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11864 809-8181	11864 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11864 816-1554	11864 816-1554	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,263	Each	10%	\$1,137	Other	F1	
11864 816-1561	11864 816-1561	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,263	Each	10%	\$1,137	Other	F1	
11864 816-1582	11864 816-1582	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,529	Each	10%	\$1,376	Other	F1	
11864 816-1589	11864 816-1589	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,529	Each	10%	\$1,376	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	L(Column I/Column K)		
11864 816-1610	11864 816-1610	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$719	Each	10%	\$647	Other	F1	
11864 816-1617	11864 816-1617	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$719	Each	10%	\$647	Other	F1	
11864 816-1638	11864 816-1638	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,307	Each	10%	\$1,176	Other	F1	
11864 816-1645	11864 816-1645	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,307	Each	10%	\$1,176	Other	F1	
11864 847-7298	11864 847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
11864 847-7299	11864 847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
11864 926-0476	11864 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11894 804-1292	11894 804-1292	Dell Networking	Keep Your Components	\$319	Each	10%	\$287	Other	F1	
11894 804-1293	11894 804-1293	Dell Networking	Keep Your Components	\$319	Each	10%	\$287	Other	F1	
11894 809-8175	11894 809-8175	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11894 809-8177	11894 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11894 809-8179	11894 809-8179	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11894 809-8181	11894 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11894 810-8549	11894 810-8549	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,014	Each	10%	\$913	Other	F1	
11894 810-8550	11894 810-8550	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,014	Each	10%	\$913	Other	F1	
11894 810-8551	11894 810-8551	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$1,521	Each	10%	\$1,369	Other	F1	
11894 810-8552	11894 810-8552	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$1,521	Each	10%	\$1,369	Other	F1	
11894 810-8553	11894 810-8553	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,014	Each	10%	\$913	Other	F1	
11894 810-8554	11894 810-8554	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,014	Each	10%	\$913	Other	F1	
11894 810-8555	11894 810-8555	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$489	Each	10%	\$440	Other	F1	
11894 810-8556	11894 810-8556	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$489	Each	10%	\$440	Other	F1	
11894 810-8557	11894 810-8557	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,396	Each	10%	\$1,256	Other	F1	
11894 810-8558	11894 810-8558	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,396	Each	10%	\$1,256	Other	F1	
11894 810-8559	11894 810-8559	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,094	Each	10%	\$1,885	Other	F1	
11894 810-8560	11894 810-8560	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,094	Each	10%	\$1,885	Other	F1	
11894 810-8561	11894 810-8561	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,396	Each	10%	\$1,256	Other	F1	
11894 810-8562	11894 810-8562	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,396	Each	10%	\$1,256	Other	F1	
11894 810-8563	11894 810-8563	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$704	Each	10%	\$634	Other	F1	
11894 810-8564	11894 810-8564	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$704	Each	10%	\$634	Other	F1	
11894 810-8565	11894 810-8565	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$676	Each	10%	\$609	Other	F1	
11894 810-8566	11894 810-8566	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$326	Each	10%	\$294	Other	F1	
11894 810-8567	11894 810-8567	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$931	Each	10%	\$838	Other	F1	
11894 810-8568	11894 810-8568	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance	\$469	Each	10%	\$422	Other	F1	
11894 810-8569	11894 810-8569	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$676	Each	10%	\$609	Other	F1	
11894 810-8570	11894 810-8570	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$326	Each	10%	\$294	Other	F1	
11894 810-8571	11894 810-8571	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$931	Each	10%	\$838	Other	F1	
11894 810-8572	11894 810-8572	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance	\$469	Each	10%	\$422	Other	F1	
11894 816-1583	11894 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
11894 816-1588	11894 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
11894 816-1611	11894 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
11894 816-1616	11894 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
11894 816-1639	11894 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
11894 816-1644	11894 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
11894 847-7300	11894 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
11894 847-7301	11894 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
11894 926-0476	11894 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11895 808-8146	11895 808-8146	Dell Networking	ProSupport: 7X24 HW/SW Technical Support and Assistance	\$1,559	Each	10%	\$1,403	Other	F1	
11895 808-8147	11895 808-8147	Dell Networking	ProSupport: 7X24 HW/SW Technical Support and Assistance	\$1,559	Each	10%	\$1,403	Other	F1	
11895 808-8148	11895 808-8148	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$2,339	Each	10%	\$2,105	Other	F1	
11895 808-8149	11895 808-8149	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$2,339	Each	10%	\$2,105	Other	F1	
11895 808-8280	11895 808-8280	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7X24 On-Site Service with Emergency	\$5,139	Each	10%	\$4,625	Other	F1	
11895 808-8281	11895 808-8281	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7X24 On-Site Service with Emergency	\$4,669	Each	10%	\$4,202	Other	F1	
11895 808-8282	11895 808-8282	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7X24 On-Site Service with Emergency	\$4,909	Each	10%	\$4,418	Other	F1	
11895 808-8283	11895 808-8283	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,339	Each	10%	\$2,105	Other	F1	
11895 808-8284	11895 808-8284	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$4,669	Each	10%	\$4,202	Other	F1	
11895 808-8285	11895 808-8285	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$5,139	Each	10%	\$4,625	Other	F1	
11895 808-8286	11895 808-8286	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch	\$4,909	Each	10%	\$4,418	Other	F1	
11895 808-8287	11895 808-8287	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$2,339	Each	10%	\$2,105	Other	F1	
11895 808-8292	11895 808-8292	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7X24 On-Site Service with Emergency	\$5,139	Each	10%	\$4,625	Other	F1	
11895 808-8293	11895 808-8293	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7X24 On-Site Service with Emergency	\$4,669	Each	10%	\$4,202	Other	F1	
11895 808-8294	11895 808-8294	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7X24 On-Site Service with Emergency	\$4,909	Each	10%	\$4,418	Other	F1	
11895 808-8295	11895 808-8295	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,339	Each	10%	\$2,105	Other	F1	
11895 808-8296	11895 808-8296	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$4,669	Each	10%	\$4,202	Other	F1	
11895 808-8297	11895 808-8297	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$5,139	Each	10%	\$4,625	Other	F1	
11895 808-8298	11895 808-8298	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch	\$4,909	Each	10%	\$4,418	Other	F1	
11895 808-8299	11895 808-8299	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$2,339	Each	10%	\$2,105	Other	F1	
11895 808-8300	11895 808-8300	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance	\$3,119	Each	10%	\$2,807	Other	F1	
11895 808-8305	11895 808-8305	Dell Networking	ProSupport Plus Mission Critical: 7X24 HW/SW Tech Support and Assistance	\$5,459	Each	10%	\$4,913	Other	F1	
11895 808-8306	11895 808-8306	Dell Networking	ProSupport Plus: 7X24 HW/SW Tech Support and Assistance	\$2,729	Each	10%	\$2,456	Other	F1	
11895 808-8307	11895 808-8307	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance	\$3,119	Each	10%	\$2,807	Other	F1	
11895 808-8312	11895 808-8312	Dell Networking	ProSupport Plus Mission Critical: 7X24 HW/SW Tech Support and Assistance	\$5,459	Each	10%	\$4,913	Other	F1	
11895 808-8313	11895 808-8313	Dell Networking	ProSupport Plus: 7X24 HW/SW Tech Support and Assistance	\$2,729	Each	10%	\$2,456	Other	F1	
11895 809-8175	11895 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11895 809-8177	11895 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11895 809-8179	11895 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11895 809-8181	11895 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11895 816-1555	11895 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	L(Column I/Column K)		
11895 816-1560	11895 816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
11895 816-1583	11895 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
11895 816-1588	11895 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
11895 816-1611	11895 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
11895 816-1616	11895 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
11895 816-1639	11895 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
11895 816-1644	11895 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
11895 847-7309	11895 847-7309	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1	
11895 847-7310	11895 847-7310	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1	
11895 926-0476	11895 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11922 804-1292	11922 804-1292	Dell Networking	Keep Your Components	\$319	Each	10%	\$287	Other	F1	
11922 804-1293	11922 804-1293	Dell Networking	Keep Your Components	\$319	Each	10%	\$287	Other	F1	
11922 807-5604	11922 807-5604	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$319	Each	10%	\$287	Other	F1	
11922 807-5605	11922 807-5605	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$319	Each	10%	\$287	Other	F1	
11922 807-5606	11922 807-5606	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$129	Each	10%	\$116	Other	F1	
11922 807-5607	11922 807-5607	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$129	Each	10%	\$116	Other	F1	
11922 807-5657	11922 807-5657	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$479	Each	10%	\$431	Other	F1	
11922 807-5658	11922 807-5658	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$479	Each	10%	\$431	Other	F1	
11922 807-5659	11922 807-5659	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$529	Each	10%	\$476	Other	F1	
11922 807-5660	11922 807-5660	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$529	Each	10%	\$476	Other	F1	
11922 807-5661	11922 807-5661	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$509	Each	10%	\$458	Other	F1	
11922 807-5662	11922 807-5662	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$509	Each	10%	\$458	Other	F1	
11922 807-5680	11922 807-5680	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1	
11922 807-5681	11922 807-5681	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1	
11922 807-5696	11922 807-5696	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$479	Each	10%	\$431	Other	F1	
11922 807-5697	11922 807-5697	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$479	Each	10%	\$431	Other	F1	
11922 807-5705	11922 807-5705	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch	\$529	Each	10%	\$476	Other	F1	
11922 807-5706	11922 807-5706	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch	\$529	Each	10%	\$476	Other	F1	
11922 807-5714	11922 807-5714	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$509	Each	10%	\$458	Other	F1	
11922 807-5715	11922 807-5715	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$509	Each	10%	\$458	Other	F1	
11922 807-5744	11922 807-5744	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1	
11922 807-5745	11922 807-5745	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1	
11922 807-5746	11922 807-5746	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$559	Each	10%	\$503	Other	F1	
11922 807-5747	11922 807-5747	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$559	Each	10%	\$503	Other	F1	
11922 807-5748	11922 807-5748	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$239	Each	10%	\$215	Other	F1	
11922 807-5749	11922 807-5749	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$239	Each	10%	\$215	Other	F1	
11922 807-5750	11922 807-5750	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$409	Each	10%	\$368	Other	F1	
11922 807-5751	11922 807-5751	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$409	Each	10%	\$368	Other	F1	
11922 807-5752	11922 807-5752	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$169	Each	10%	\$152	Other	F1	
11922 807-5753	11922 807-5753	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$169	Each	10%	\$152	Other	F1	
11922 807-5801	11922 807-5801	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$619	Each	10%	\$557	Other	F1	
11922 807-5802	11922 807-5802	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$619	Each	10%	\$557	Other	F1	
11922 807-5803	11922 807-5803	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$689	Each	10%	\$620	Other	F1	
11922 807-5804	11922 807-5804	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$689	Each	10%	\$620	Other	F1	
11922 807-5805	11922 807-5805	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$649	Each	10%	\$584	Other	F1	
11922 807-5806	11922 807-5806	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$649	Each	10%	\$584	Other	F1	
11922 807-5824	11922 807-5824	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$309	Each	10%	\$278	Other	F1	
11922 807-5825	11922 807-5825	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$309	Each	10%	\$278	Other	F1	
11922 807-5840	11922 807-5840	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$619	Each	10%	\$557	Other	F1	
11922 807-5841	11922 807-5841	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$619	Each	10%	\$557	Other	F1	
11922 807-5849	11922 807-5849	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$689	Each	10%	\$620	Other	F1	
11922 807-5850	11922 807-5850	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$689	Each	10%	\$620	Other	F1	
11922 807-5858	11922 807-5858	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$649	Each	10%	\$584	Other	F1	
11922 807-5859	11922 807-5859	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$649	Each	10%	\$584	Other	F1	
11922 807-5890	11922 807-5890	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$309	Each	10%	\$278	Other	F1	
11922 807-5891	11922 807-5891	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$309	Each	10%	\$278	Other	F1	
11922 807-5892	11922 807-5892	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$719	Each	10%	\$647	Other	F1	
11922 807-5893	11922 807-5893	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$719	Each	10%	\$647	Other	F1	
11922 807-5894	11922 807-5894	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$319	Each	10%	\$287	Other	F1	
11922 807-5895	11922 807-5895	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$319	Each	10%	\$287	Other	F1	
11922 809-8175	11922 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11922 809-8177	11922 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11922 809-8179	11922 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11922 809-8181	11922 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11922 816-1583	11922 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
11922 816-1588	11922 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
11922 816-1611	11922 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
11922 816-1616	11922 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
11922 816-1639	11922 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
11922 816-1644	11922 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
11922 847-7311	11922 847-7311	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1	
11922 847-7312	11922 847-7312	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1	
11922 926-0476	11922 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11936 807-9735	11936 807-9735	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$179	Each	10%	\$161	Other	F1	
11936 807-9736	11936 807-9736	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$159	Each	10%	\$143	Other	F1	
11936 807-9737	11936 807-9737	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$169	Each	10%	\$152	Other	F1	
11936 807-9738	11936 807-9738	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$79	Each	10%	\$71	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
11936 807-9739	11936 807-9739	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$79	Each	10%	\$71	Other	F1	
11936 807-9740	11936 807-9740	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$159	Each	10%	\$143	Other	F1	
11936 807-9741	11936 807-9741	Dell Networking	ProSupport Mission Critical 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$179	Each	10%	\$161	Other	F1	
11936 807-9742	11936 807-9742	Dell Networking	ProSupport Mission Critical 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$169	Each	10%	\$152	Other	F1	
11936 807-9743	11936 807-9743	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$79	Each	10%	\$71	Other	F1	
11936 807-9749	11936 807-9749	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$179	Each	10%	\$161	Other	F1	
11936 807-9750	11936 807-9750	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$159	Each	10%	\$143	Other	F1	
11936 807-9751	11936 807-9751	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$169	Each	10%	\$152	Other	F1	
11936 807-9752	11936 807-9752	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$79	Each	10%	\$71	Other	F1	
11936 807-9753	11936 807-9753	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$79	Each	10%	\$71	Other	F1	
11936 807-9754	11936 807-9754	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$159	Each	10%	\$143	Other	F1	
11936 807-9755	11936 807-9755	Dell Networking	ProSupport Mission Critical 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$179	Each	10%	\$161	Other	F1	
11936 807-9756	11936 807-9756	Dell Networking	ProSupport Mission Critical 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$169	Each	10%	\$152	Other	F1	
11936 807-9757	11936 807-9757	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$79	Each	10%	\$71	Other	F1	
11936 807-9758	11936 807-9758	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance	\$109	Each	10%	\$98	Other	F1	
11936 807-9759	11936 807-9759	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$89	Each	10%	\$80	Other	F1	
11936 807-9765	11936 807-9765	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Technical Support and Assistance	\$189	Each	10%	\$170	Other	F1	
11936 807-9766	11936 807-9766	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$169	Each	10%	\$152	Other	F1	
11936 807-9767	11936 807-9767	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance	\$109	Each	10%	\$98	Other	F1	
11936 807-9768	11936 807-9768	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$89	Each	10%	\$80	Other	F1	
11936 807-9774	11936 807-9774	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Technical Support and Assistance	\$189	Each	10%	\$170	Other	F1	
11936 807-9775	11936 807-9775	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$169	Each	10%	\$152	Other	F1	
11936 809-8175	11936 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11936 809-8177	11936 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11936 809-8179	11936 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11936 809-8181	11936 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11936 816-1558	11936 816-1558	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$97	Each	10%	\$87	Other	F1	
11936 816-1585	11936 816-1585	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$117	Each	10%	\$105	Other	F1	
11936 816-1586	11936 816-1586	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$117	Each	10%	\$105	Other	F1	
11936 816-1613	11936 816-1613	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$152	Each	10%	\$137	Other	F1	
11936 816-1614	11936 816-1614	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$152	Each	10%	\$137	Other	F1	
11936 816-1641	11936 816-1641	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$198	Each	10%	\$178	Other	F1	
11936 816-1642	11936 816-1642	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$198	Each	10%	\$178	Other	F1	
11936 847-7292	11936 847-7292	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1	
11936 847-7293	11936 847-7293	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1	
11936 926-0476	11936 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11963 809-8175	11963 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11963 809-8177	11963 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
11963 809-8179	11963 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
11963 809-8181	11963 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12019 809-8175	12019 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12019 809-8177	12019 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12019 809-8179	12019 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12019 809-8181	12019 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12019 813-1368	12019 813-1368	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$112	Each	10%	\$101	Other	F1	
12019 813-1369	12019 813-1369	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$168	Each	10%	\$151	Other	F1	
12019 813-1370	12019 813-1370	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$112	Each	10%	\$101	Other	F1	
12019 813-1371	12019 813-1371	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$52	Each	10%	\$47	Other	F1	
12019 813-1372	12019 813-1372	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$142	Each	10%	\$128	Other	F1	
12019 813-1373	12019 813-1373	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$213	Each	10%	\$192	Other	F1	
12019 813-1374	12019 813-1374	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$142	Each	10%	\$128	Other	F1	
12019 813-1375	12019 813-1375	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$84	Each	10%	\$76	Other	F1	
12019 813-1380	12019 813-1380	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$112	Each	10%	\$101	Other	F1	
12019 813-1381	12019 813-1381	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$168	Each	10%	\$151	Other	F1	
12019 813-1382	12019 813-1382	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$112	Each	10%	\$101	Other	F1	
12019 813-1383	12019 813-1383	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$52	Each	10%	\$47	Other	F1	
12019 813-1384	12019 813-1384	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$142	Each	10%	\$128	Other	F1	
12019 813-1385	12019 813-1385	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$213	Each	10%	\$192	Other	F1	
12019 813-1386	12019 813-1386	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$142	Each	10%	\$128	Other	F1	
12019 813-1387	12019 813-1387	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$84	Each	10%	\$76	Other	F1	
12019 813-1392	12019 813-1392	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$74	Each	10%	\$67	Other	F1	
12019 813-1393	12019 813-1393	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$95	Each	10%	\$85	Other	F1	
12019 813-1394	12019 813-1394	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$56	Each	10%	\$50	Other	F1	
12019 813-1395	12019 813-1395	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$35	Each	10%	\$31	Other	F1	
12019 813-1400	12019 813-1400	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$74	Each	10%	\$67	Other	F1	
12019 813-1401	12019 813-1401	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$95	Each	10%	\$85	Other	F1	
12019 813-1402	12019 813-1402	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$56	Each	10%	\$50	Other	F1	
12019 813-1403	12019 813-1403	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$35	Each	10%	\$31	Other	F1	
12019 813-1451	12019 813-1451	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$17	Each	10%	\$15	Other	F1	
12019 813-1452	12019 813-1452	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$17	Each	10%	\$15	Other	F1	
12019 813-1752	12019 813-1752	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$39	Each	10%	\$35	Other	F1	
12019 813-1757	12019 813-1757	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$257	Each	10%	\$231	Other	F1	
12019 813-1758	12019 813-1758	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$385	Each	10%	\$347	Other	F1	
12019 813-1759	12019 813-1759	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$257	Each	10%	\$231	Other	F1	
12019 813-1760	12019 813-1760	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$120	Each	10%	\$108	Other	F1	
12019 813-1761	12019 813-1761	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$325	Each	10%	\$293	Other	F1	
12019 813-1762	12019 813-1762	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$488	Each	10%	\$439	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
12019 813-1763	12019 813-1763	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$325	Each	10%	\$293	Other	F1
12019 813-1764	12019 813-1764	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$193	Each	10%	\$174	Other	F1
12019 813-1765	12019 813-1765	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$39	Each	10%	\$35	Other	F1
12019 813-1770	12019 813-1770	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$257	Each	10%	\$231	Other	F1
12019 813-1771	12019 813-1771	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$385	Each	10%	\$347	Other	F1
12019 813-1772	12019 813-1772	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$257	Each	10%	\$231	Other	F1
12019 813-1773	12019 813-1773	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$120	Each	10%	\$108	Other	F1
12019 813-1774	12019 813-1774	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$325	Each	10%	\$293	Other	F1
12019 813-1775	12019 813-1775	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$488	Each	10%	\$439	Other	F1
12019 813-1776	12019 813-1776	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$325	Each	10%	\$293	Other	F1
12019 813-1777	12019 813-1777	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$193	Each	10%	\$174	Other	F1
12019 813-1782	12019 813-1782	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$171	Each	10%	\$154	Other	F1
12019 813-1783	12019 813-1783	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$217	Each	10%	\$195	Other	F1
12019 813-1784	12019 813-1784	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$129	Each	10%	\$116	Other	F1
12019 813-1785	12019 813-1785	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$80	Each	10%	\$72	Other	F1
12019 813-1790	12019 813-1790	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$171	Each	10%	\$154	Other	F1
12019 813-1791	12019 813-1791	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$217	Each	10%	\$195	Other	F1
12019 813-1792	12019 813-1792	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$129	Each	10%	\$116	Other	F1
12019 813-1793	12019 813-1793	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$80	Each	10%	\$72	Other	F1
12019 813-1934	12019 813-1934	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$50	Each	10%	\$45	Other	F1
12019 813-1939	12019 813-1939	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$333	Each	10%	\$300	Other	F1
12019 813-1940	12019 813-1940	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$500	Each	10%	\$450	Other	F1
12019 813-1941	12019 813-1941	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$333	Each	10%	\$300	Other	F1
12019 813-1942	12019 813-1942	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$156	Each	10%	\$140	Other	F1
12019 813-1943	12019 813-1943	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$422	Each	10%	\$380	Other	F1
12019 813-1944	12019 813-1944	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$634	Each	10%	\$570	Other	F1
12019 813-1945	12019 813-1945	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$422	Each	10%	\$380	Other	F1
12019 813-1946	12019 813-1946	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$250	Each	10%	\$225	Other	F1
12019 813-1947	12019 813-1947	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$50	Each	10%	\$45	Other	F1
12019 813-1952	12019 813-1952	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$333	Each	10%	\$300	Other	F1
12019 813-1953	12019 813-1953	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$500	Each	10%	\$450	Other	F1
12019 813-1954	12019 813-1954	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$333	Each	10%	\$300	Other	F1
12019 813-1955	12019 813-1955	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$156	Each	10%	\$140	Other	F1
12019 813-1956	12019 813-1956	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$422	Each	10%	\$380	Other	F1
12019 813-1957	12019 813-1957	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$634	Each	10%	\$570	Other	F1
12019 813-1958	12019 813-1958	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$422	Each	10%	\$380	Other	F1
12019 813-1959	12019 813-1959	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$250	Each	10%	\$225	Other	F1
12019 813-1965	12019 813-1965	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$222	Each	10%	\$200	Other	F1
12019 813-1966	12019 813-1966	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$282	Each	10%	\$253	Other	F1
12019 813-1967	12019 813-1967	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$167	Each	10%	\$150	Other	F1
12019 813-1968	12019 813-1968	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$104	Each	10%	\$94	Other	F1
12019 813-1974	12019 813-1974	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$222	Each	10%	\$200	Other	F1
12019 813-1975	12019 813-1975	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$282	Each	10%	\$253	Other	F1
12019 813-1976	12019 813-1976	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$167	Each	10%	\$150	Other	F1
12019 813-1977	12019 813-1977	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$104	Each	10%	\$94	Other	F1
12019 813-2118	12019 813-2118	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$64	Each	10%	\$58	Other	F1
12019 813-2123	12019 813-2123	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$426	Each	10%	\$383	Other	F1
12019 813-2124	12019 813-2124	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$639	Each	10%	\$575	Other	F1
12019 813-2125	12019 813-2125	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$426	Each	10%	\$383	Other	F1
12019 813-2126	12019 813-2126	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$199	Each	10%	\$180	Other	F1
12019 813-2127	12019 813-2127	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$540	Each	10%	\$486	Other	F1
12019 813-2128	12019 813-2128	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$809	Each	10%	\$728	Other	F1
12019 813-2129	12019 813-2129	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$540	Each	10%	\$486	Other	F1
12019 813-2130	12019 813-2130	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$320	Each	10%	\$288	Other	F1
12019 813-2131	12019 813-2131	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$64	Each	10%	\$58	Other	F1
12019 813-2136	12019 813-2136	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$426	Each	10%	\$383	Other	F1
12019 813-2137	12019 813-2137	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$639	Each	10%	\$575	Other	F1
12019 813-2138	12019 813-2138	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$426	Each	10%	\$383	Other	F1
12019 813-2139	12019 813-2139	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$199	Each	10%	\$180	Other	F1
12019 813-2140	12019 813-2140	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$540	Each	10%	\$486	Other	F1
12019 813-2141	12019 813-2141	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$809	Each	10%	\$728	Other	F1
12019 813-2142	12019 813-2142	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$540	Each	10%	\$486	Other	F1
12019 813-2143	12019 813-2143	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$320	Each	10%	\$288	Other	F1
12019 813-2148	12019 813-2148	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$284	Each	10%	\$256	Other	F1
12019 813-2149	12019 813-2149	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$360	Each	10%	\$324	Other	F1
12019 813-2150	12019 813-2150	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$213	Each	10%	\$192	Other	F1
12019 813-2151	12019 813-2151	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$133	Each	10%	\$120	Other	F1
12019 813-2156	12019 813-2156	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$284	Each	10%	\$256	Other	F1
12019 813-2157	12019 813-2157	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$360	Each	10%	\$324	Other	F1
12019 813-2158	12019 813-2158	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$213	Each	10%	\$192	Other	F1
12019 813-2159	12019 813-2159	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$133	Each	10%	\$120	Other	F1
12019 813-2300	12019 813-2300	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$79	Each	10%	\$71	Other	F1
12019 813-2305	12019 813-2305	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$525	Each	10%	\$472	Other	F1
12019 813-2306	12019 813-2306	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 On-site Service with Emergency Dispatch and	\$787	Each	10%	\$708	Other	F1
12019 813-2307	12019 813-2307	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$525	Each	10%	\$472	Other	F1
12019 813-2308	12019 813-2308	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$245	Each	10%	\$221	Other	F1
12019 813-2309	12019 813-2309	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$665	Each	10%	\$598	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) use drop-down	
12356 813-8979	12356 813-8979	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,499	Each	10%	\$3,149	Other	F1
12356 813-8980	12356 813-8980	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,499	Each	10%	\$3,149	Other	F1
12356 814-1418	12356 814-1418	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$804	Each	10%	\$724	Other	F1
12356 814-1444	12356 814-1444	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$804	Each	10%	\$724	Other	F1
12356 814-1471	12356 814-1471	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,461	Each	10%	\$1,315	Other	F1
12356 814-1482	12356 814-1482	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$804	Each	10%	\$724	Other	F1
12356 814-1483	12356 814-1483	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,192	Each	10%	\$1,973	Other	F1
12356 814-1487	12356 814-1487	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,461	Each	10%	\$1,315	Other	F1
12356 814-1502	12356 814-1502	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$804	Each	10%	\$724	Other	F1
12356 814-1503	12356 814-1503	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,192	Each	10%	\$1,973	Other	F1
12356 814-1505	12356 814-1505	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,192	Each	10%	\$1,973	Other	F1
12356 814-1506	12356 814-1506	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,192	Each	10%	\$1,973	Other	F1
12356 814-1507	12356 814-1507	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,288	Each	10%	\$2,959	Other	F1
12356 814-1508	12356 814-1508	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,288	Each	10%	\$2,959	Other	F1
12356 814-1509	12356 814-1509	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,302	Each	10%	\$2,072	Other	F1
12356 814-1510	12356 814-1510	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,302	Each	10%	\$2,072	Other	F1
12356 814-1511	12356 814-1511	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,205	Each	10%	\$1,085	Other	F1
12356 814-1520	12356 814-1520	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,205	Each	10%	\$1,085	Other	F1
12356 814-1522	12356 814-1522	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,534	Each	10%	\$1,381	Other	F1
12356 814-1523	12356 814-1523	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,534	Each	10%	\$1,381	Other	F1
12356 814-1527	12356 814-1527	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$868	Each	10%	\$781	Other	F1
12356 814-1528	12356 814-1528	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$868	Each	10%	\$781	Other	F1
12356 814-1561	12356 814-1561	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,579	Each	10%	\$1,421	Other	F1
12356 814-1562	12356 814-1562	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,579	Each	10%	\$1,421	Other	F1
12356 814-1575	12356 814-1575	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$868	Each	10%	\$781	Other	F1
12356 814-1576	12356 814-1576	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$868	Each	10%	\$781	Other	F1
12356 814-1589	12356 814-1589	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,368	Each	10%	\$2,131	Other	F1
12356 814-1590	12356 814-1590	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,368	Each	10%	\$2,131	Other	F1
12356 814-1607	12356 814-1607	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,658	Each	10%	\$1,492	Other	F1
12356 814-1608	12356 814-1608	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,658	Each	10%	\$1,492	Other	F1
12356 814-1625	12356 814-1625	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,368	Each	10%	\$2,131	Other	F1
12356 814-1626	12356 814-1626	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,368	Each	10%	\$2,131	Other	F1
12356 814-1627	12356 814-1627	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,553	Each	10%	\$3,198	Other	F1
12356 814-1628	12356 814-1628	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,553	Each	10%	\$3,198	Other	F1
12356 814-1629	12356 814-1629	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,486	Each	10%	\$2,237	Other	F1
12356 814-1630	12356 814-1630	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,486	Each	10%	\$2,237	Other	F1
12356 814-1631	12356 814-1631	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,303	Each	10%	\$1,173	Other	F1
12356 814-1632	12356 814-1632	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,303	Each	10%	\$1,173	Other	F1
12356 815-1417	12356 815-1417	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,143	Each	10%	\$1,029	Other	F1
12356 815-1418	12356 815-1418	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,143	Each	10%	\$1,029	Other	F1
12356 815-1419	12356 815-1419	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,119	Each	10%	\$1,007	Other	F1
12356 815-1420	12356 815-1420	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,119	Each	10%	\$1,007	Other	F1
12356 815-1497	12356 815-1497	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,078	Each	10%	\$1,870	Other	F1
12356 815-1498	12356 815-1498	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,078	Each	10%	\$1,870	Other	F1
12356 815-1499	12356 815-1499	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,229	Each	10%	\$2,006	Other	F1
12356 815-1500	12356 815-1500	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,229	Each	10%	\$2,006	Other	F1
12356 815-1525	12356 815-1525	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,143	Each	10%	\$1,029	Other	F1
12356 815-1526	12356 815-1526	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,143	Each	10%	\$1,029	Other	F1
12356 815-1527	12356 815-1527	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,119	Each	10%	\$1,007	Other	F1
12356 815-1528	12356 815-1528	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,119	Each	10%	\$1,007	Other	F1
12356 815-1561	12356 815-1561	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,117	Each	10%	\$2,805	Other	F1
12356 815-1562	12356 815-1562	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,117	Each	10%	\$2,805	Other	F1
12356 815-1563	12356 815-1563	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,229	Each	10%	\$2,006	Other	F1
12356 815-1564	12356 815-1564	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,229	Each	10%	\$2,006	Other	F1
12356 815-1597	12356 815-1597	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,182	Each	10%	\$1,964	Other	F1
12356 815-1598	12356 815-1598	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,182	Each	10%	\$1,964	Other	F1
12356 815-1599	12356 815-1599	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,119	Each	10%	\$1,007	Other	F1
12356 815-1600	12356 815-1600	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,119	Each	10%	\$1,007	Other	F1
12356 815-1601	12356 815-1601	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,117	Each	10%	\$2,805	Other	F1
12356 815-1602	12356 815-1602	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,117	Each	10%	\$2,805	Other	F1
12356 815-1603	12356 815-1603	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,489	Each	10%	\$1,340	Other	F1
12356 815-1604	12356 815-1604	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,489	Each	10%	\$1,340	Other	F1
12356 815-1605	12356 815-1605	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$4,676	Each	10%	\$4,208	Other	F1
12356 815-1606	12356 815-1606	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$4,676	Each	10%	\$4,208	Other	F1
12356 815-1607	12356 815-1607	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,609	Each	10%	\$2,348	Other	F1
12356 815-1608	12356 815-1608	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,609	Each	10%	\$2,348	Other	F1
12356 815-1609	12356 815-1609	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$3,273	Each	10%	\$2,946	Other	F1
12356 815-1610	12356 815-1610	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$3,273	Each	10%	\$2,946	Other	F1
12356 815-1611	12356 815-1611	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,119	Each	10%	\$1,007	Other	F1
12356 815-1612	12356 815-1612	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,119	Each	10%	\$1,007	Other	F1
12356 815-1613	12356 815-1613	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,714	Each	10%	\$1,543	Other	F1
12356 815-1614	12356 815-1614	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,714	Each	10%	\$1,543	Other	F1
12356 815-1615	12356 815-1615	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$599	Each	10%	\$539	Other	F1
12356 815-1616	12356 815-1616	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$599	Each	10%	\$539	Other	F1
12356 816-1555	12356 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1
12356 816-1560	12356 816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1
12356 816-1583	12356 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		
12356 816-1588	12356 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
12356 816-1611	12356 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
12356 816-1616	12356 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
12356 816-1639	12356 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
12356 816-1644	12356 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
12356 847-7300	12356 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12356 847-7301	12356 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12356 926-0476	12356 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
12548 809-8175	12548 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12548 809-8177	12548 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12548 809-8179	12548 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12548 809-8181	12548 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12548 814-8341	12548 814-8341	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,499	Each	10%	\$1,349	Other	F1	
12548 814-8342	12548 814-8342	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,499	Each	10%	\$1,349	Other	F1	
12548 814-8346	12548 814-8346	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
12548 814-8348	12548 814-8348	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
12548 814-8351	12548 814-8351	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
12548 814-8352	12548 814-8352	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
12548 814-8353	12548 814-8353	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
12548 814-8354	12548 814-8354	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
12548 814-8357	12548 814-8357	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$999	Each	10%	\$899	Other	F1	
12548 814-8358	12548 814-8358	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$999	Each	10%	\$899	Other	F1	
12548 814-8361	12548 814-8361	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,999	Each	10%	\$1,799	Other	F1	
12548 814-8362	12548 814-8362	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,999	Each	10%	\$1,799	Other	F1	
12548 814-8365	12548 814-8365	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,749	Each	10%	\$1,574	Other	F1	
12548 814-8366	12548 814-8366	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,749	Each	10%	\$1,574	Other	F1	
12548 814-8368	12548 814-8368	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
12548 814-8369	12548 814-8369	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
12548 814-8373	12548 814-8373	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,499	Each	10%	\$3,149	Other	F1	
12548 814-8374	12548 814-8374	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,499	Each	10%	\$3,149	Other	F1	
12548 816-1555	12548 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
12548 816-1584	12548 816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1	
12548 816-1587	12548 816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1	
12548 816-1640	12548 816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1	
12548 816-1643	12548 816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1	
12548 847-7298	12548 847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
12548 847-7299	12548 847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
12548 926-0476	12548 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
12580 809-8175	12580 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12580 809-8177	12580 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12580 809-8179	12580 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12580 809-8181	12580 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12580 816-1583	12580 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
12580 816-1588	12580 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
12580 816-1611	12580 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
12580 816-1616	12580 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
12580 816-1639	12580 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
12580 816-1644	12580 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
12580 816-6966	12580 816-6966	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$3,339	Each	10%	\$3,005	Other	F1	
12580 816-6967	12580 816-6967	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$3,339	Each	10%	\$3,005	Other	F1	
12580 816-6971	12580 816-6971	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,759	Each	10%	\$4,283	Other	F1	
12580 816-6973	12580 816-6973	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,759	Each	10%	\$4,283	Other	F1	
12580 816-6976	12580 816-6976	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,759	Each	10%	\$4,283	Other	F1	
12580 816-6977	12580 816-6977	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,759	Each	10%	\$4,283	Other	F1	
12580 816-6978	12580 816-6978	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,379	Each	10%	\$2,141	Other	F1	
12580 816-6979	12580 816-6979	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,379	Each	10%	\$2,141	Other	F1	
12580 816-6982	12580 816-6982	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,279	Each	10%	\$1,151	Other	F1	
12580 816-6983	12580 816-6983	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,279	Each	10%	\$1,151	Other	F1	
12580 816-6986	12580 816-6986	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,179	Each	10%	\$2,861	Other	F1	
12580 816-6987	12580 816-6987	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,179	Each	10%	\$2,861	Other	F1	
12580 816-6990	12580 816-6990	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,019	Each	10%	\$1,817	Other	F1	
12580 816-6991	12580 816-6991	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,019	Each	10%	\$1,817	Other	F1	
12580 816-6993	12580 816-6993	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$2,379	Each	10%	\$2,141	Other	F1	
12580 816-6994	12580 816-6994	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$2,379	Each	10%	\$2,141	Other	F1	
12580 816-6998	12580 816-6998	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$4,769	Each	10%	\$4,292	Other	F1	
12580 816-6999	12580 816-6999	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$4,769	Each	10%	\$4,292	Other	F1	
12580 847-7300	12580 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12580 847-7301	12580 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12580 926-0476	12580 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
12642 809-8175	12642 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12642 809-8177	12642 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12642 809-8179	12642 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12642 809-8181	12642 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12642 815-5940	12642 815-5940	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,499	Each	10%	\$1,349	Other	F1	
12642 815-5941	12642 815-5941	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,499	Each	10%	\$1,349	Other	F1	
12642 815-5945	12642 815-5945	Dell Networking	ProSupport Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency	\$2,999	Each	10%	\$2,699	Other	F1	
12642 815-5947	12642 815-5947	Dell Networking	ProSupport Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency	\$2,999	Each	10%	\$2,699	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (If applicable)
				Base Price from Source	UoM		Proposed Discount(%)	Calculated Column L (Column I/Column K) use drop-down		
12642 815-5950	12642 815-5950	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
12642 815-5951	12642 815-5951	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
12642 815-5952	12642 815-5952	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
12642 815-5953	12642 815-5953	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
12642 815-5956	12642 815-5956	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$999	Each	10%	\$899	Other	F1	
12642 815-5957	12642 815-5957	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$999	Each	10%	\$899	Other	F1	
12642 815-5960	12642 815-5960	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,999	Each	10%	\$1,799	Other	F1	
12642 815-5961	12642 815-5961	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,999	Each	10%	\$1,799	Other	F1	
12642 815-5964	12642 815-5964	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,749	Each	10%	\$1,574	Other	F1	
12642 815-5965	12642 815-5965	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,749	Each	10%	\$1,574	Other	F1	
12642 815-5967	12642 815-5967	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
12642 815-5968	12642 815-5968	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
12642 815-5972	12642 815-5972	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,499	Each	10%	\$3,149	Other	F1	
12642 815-5973	12642 815-5973	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,499	Each	10%	\$3,149	Other	F1	
12642 816-1555	12642 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
12642 816-1560	12642 816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
12642 816-1611	12642 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
12642 816-1616	12642 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
12642 847-7298	12642 847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
12642 847-7299	12642 847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1	
12642 926-0476	12642 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
12688 809-8175	12688 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12688 809-8177	12688 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12688 809-8179	12688 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12688 809-8181	12688 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12688 816-1558	12688 816-1558	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$97	Each	10%	\$87	Other	F1	
12688 816-1585	12688 816-1585	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$117	Each	10%	\$105	Other	F1	
12688 816-1586	12688 816-1586	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$117	Each	10%	\$105	Other	F1	
12688 816-1613	12688 816-1613	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$152	Each	10%	\$137	Other	F1	
12688 816-1614	12688 816-1614	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$152	Each	10%	\$137	Other	F1	
12688 816-1641	12688 816-1641	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$198	Each	10%	\$178	Other	F1	
12688 816-1642	12688 816-1642	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$198	Each	10%	\$178	Other	F1	
12688 821-6318	12688 821-6318	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$409	Each	10%	\$368	Other	F1	
12688 821-6319	12688 821-6319	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$409	Each	10%	\$368	Other	F1	
12688 821-6327	12688 821-6327	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$679	Each	10%	\$611	Other	F1	
12688 821-6328	12688 821-6328	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$679	Each	10%	\$611	Other	F1	
12688 821-6345	12688 821-6345	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,029	Each	10%	\$926	Other	F1	
12688 821-6346	12688 821-6346	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,029	Each	10%	\$926	Other	F1	
12688 821-6347	12688 821-6347	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$409	Each	10%	\$368	Other	F1	
12688 821-6348	12688 821-6348	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$409	Each	10%	\$368	Other	F1	
12688 821-6357	12688 821-6357	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,349	Each	10%	\$1,214	Other	F1	
12688 821-6358	12688 821-6358	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,349	Each	10%	\$1,214	Other	F1	
12688 821-6367	12688 821-6367	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$1,569	Each	10%	\$1,412	Other	F1	
12688 821-6368	12688 821-6368	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$1,569	Each	10%	\$1,412	Other	F1	
12688 821-6377	12688 821-6377	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$899	Each	10%	\$809	Other	F1	
12688 821-6378	12688 821-6378	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$899	Each	10%	\$809	Other	F1	
12688 821-6379	12688 821-6379	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$409	Each	10%	\$368	Other	F1	
12688 821-6380	12688 821-6380	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$409	Each	10%	\$368	Other	F1	
12688 821-6389	12688 821-6389	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$619	Each	10%	\$557	Other	F1	
12688 821-6390	12688 821-6390	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$619	Each	10%	\$557	Other	F1	
12688 847-7300	12688 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12688 847-7301	12688 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12688 926-0476	12688 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
12719 809-8175	12719 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12719 809-8177	12719 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12719 809-8179	12719 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12719 809-8181	12719 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12719 816-1555	12719 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
12719 816-1556	12719 816-1556	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1	
12719 816-1559	12719 816-1559	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1	
12719 816-1560	12719 816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
12719 816-1584	12719 816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1	
12719 816-1587	12719 816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1	
12719 816-1640	12719 816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1	
12719 816-1643	12719 816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1	
12719 821-6407	12719 821-6407	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$539	Each	10%	\$485	Other	F1	
12719 821-6408	12719 821-6408	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$539	Each	10%	\$485	Other	F1	
12719 821-6416	12719 821-6416	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$949	Each	10%	\$854	Other	F1	
12719 821-6417	12719 821-6417	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$949	Each	10%	\$854	Other	F1	
12719 821-6434	12719 821-6434	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,419	Each	10%	\$1,277	Other	F1	
12719 821-6435	12719 821-6435	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,419	Each	10%	\$1,277	Other	F1	
12719 821-6436	12719 821-6436	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$539	Each	10%	\$485	Other	F1	
12719 821-6437	12719 821-6437	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$539	Each	10%	\$485	Other	F1	
12719 821-6446	12719 821-6446	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,899	Each	10%	\$1,709	Other	F1	
12719 821-6447	12719 821-6447	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,899	Each	10%	\$1,709	Other	F1	
12719 821-6456	12719 821-6456	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$2,229	Each	10%	\$2,006	Other	F1	
12719 821-6457	12719 821-6457	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$2,229	Each	10%	\$2,006	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source Price	UoM		Calculated Column Price/UoM (Calculated)	Column I (Column K) ALJP Proposed Price/UoM (Calculated)		
12719 821-6466	12719 821-6466	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,269	Each	10%	\$1,142	Other	F1	
12719 821-6467	12719 821-6467	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,269	Each	10%	\$1,142	Other	F1	
12719 821-6468	12719 821-6468	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$539	Each	10%	\$485	Other	F1	
12719 821-6469	12719 821-6469	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$539	Each	10%	\$485	Other	F1	
12719 821-6478	12719 821-6478	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$819	Each	10%	\$737	Other	F1	
12719 821-6479	12719 821-6479	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$819	Each	10%	\$737	Other	F1	
12719 847-7300	12719 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12719 847-7301	12719 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12719 926-0476	12719 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
12721 809-8175	12721 809-8175	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12721 809-8177	12721 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12721 809-8179	12721 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12721 809-8181	12721 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12721 816-1555	12721 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
12721 816-1583	12721 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
12721 816-1588	12721 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
12721 816-1611	12721 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
12721 816-1616	12721 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
12721 816-1639	12721 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
12721 816-1644	12721 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
12721 819-9529	12721 819-9529	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$829	Each	10%	\$746	Other	F1	
12721 819-9530	12721 819-9530	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$829	Each	10%	\$746	Other	F1	
12721 819-9538	12721 819-9538	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,509	Each	10%	\$1,358	Other	F1	
12721 819-9539	12721 819-9539	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,509	Each	10%	\$1,358	Other	F1	
12721 819-9556	12721 819-9556	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,269	Each	10%	\$2,042	Other	F1	
12721 819-9557	12721 819-9557	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,269	Each	10%	\$2,042	Other	F1	
12721 819-9558	12721 819-9558	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$829	Each	10%	\$746	Other	F1	
12721 819-9559	12721 819-9559	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$829	Each	10%	\$746	Other	F1	
12721 819-9568	12721 819-9568	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,089	Each	10%	\$2,780	Other	F1	
12721 819-9569	12721 819-9569	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,089	Each	10%	\$2,780	Other	F1	
12721 819-9578	12721 819-9578	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$3,629	Each	10%	\$3,266	Other	F1	
12721 819-9579	12721 819-9579	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$3,629	Each	10%	\$3,266	Other	F1	
12721 819-9588	12721 819-9588	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,059	Each	10%	\$1,853	Other	F1	
12721 819-9589	12721 819-9589	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,059	Each	10%	\$1,853	Other	F1	
12721 819-9590	12721 819-9590	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$829	Each	10%	\$746	Other	F1	
12721 819-9591	12721 819-9591	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$829	Each	10%	\$746	Other	F1	
12721 819-9600	12721 819-9600	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$1,239	Each	10%	\$1,115	Other	F1	
12721 819-9601	12721 819-9601	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$1,239	Each	10%	\$1,115	Other	F1	
12721 847-7300	12721 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12721 847-7301	12721 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12721 926-0476	12721 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
12807 809-8175	12807 809-8175	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12807 809-8177	12807 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12807 809-8179	12807 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
12807 809-8181	12807 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
12807 816-1555	12807 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
12807 816-1583	12807 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
12807 816-1588	12807 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1	
12807 816-1639	12807 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
12807 816-1644	12807 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1	
12807 816-1779	12807 816-1779	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,398	Each	10%	\$1,258	Other	F1	
12807 816-1780	12807 816-1780	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,401	Each	10%	\$1,261	Other	F1	
12807 816-1783	12807 816-1783	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,401	Each	10%	\$1,261	Other	F1	
12807 816-1784	12807 816-1784	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,398	Each	10%	\$1,258	Other	F1	
12807 816-1835	12807 816-1835	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,334	Each	10%	\$2,101	Other	F1	
12807 816-1836	12807 816-1836	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,268	Each	10%	\$2,941	Other	F1	
12807 816-1839	12807 816-1839	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,268	Each	10%	\$2,941	Other	F1	
12807 816-1840	12807 816-1840	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,334	Each	10%	\$2,101	Other	F1	
12807 821-9166	12807 821-9166	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$743	Each	10%	\$669	Other	F1	
12807 821-9167	12807 821-9167	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$743	Each	10%	\$669	Other	F1	
12807 821-9168	12807 821-9168	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$361	Each	10%	\$325	Other	F1	
12807 821-9169	12807 821-9169	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$361	Each	10%	\$325	Other	F1	
12807 821-9189	12807 821-9189	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$591	Each	10%	\$532	Other	F1	
12807 821-9190	12807 821-9190	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$591	Each	10%	\$532	Other	F1	
12807 821-9204	12807 821-9204	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$240	Each	10%	\$216	Other	F1	
12807 821-9205	12807 821-9205	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$240	Each	10%	\$216	Other	F1	
12807 821-9216	12807 821-9216	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$415	Each	10%	\$374	Other	F1	
12807 821-9217	12807 821-9217	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$415	Each	10%	\$374	Other	F1	
12807 821-9238	12807 821-9238	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$170	Each	10%	\$153	Other	F1	
12807 821-9239	12807 821-9239	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$170	Each	10%	\$153	Other	F1	
12807 821-9240	12807 821-9240	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,269	Each	10%	\$1,142	Other	F1	
12807 821-9241	12807 821-9241	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,269	Each	10%	\$1,142	Other	F1	
12807 821-9242	12807 821-9242	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$815	Each	10%	\$734	Other	F1	
12807 821-9243	12807 821-9243	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$815	Each	10%	\$734	Other	F1	
12807 847-7300	12807 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12807 847-7301	12807 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1	
12807 926-0476	12807 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
12807 966-3316	12807 966-3316	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$308	Each	10%	\$277	Other	F1
12807 966-3318	12807 966-3318	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$308	Each	10%	\$277	Other	F1
12807 966-3321	12807 966-3321	Dell Networking	ProSupport Plus 7x24 Technical Support	\$497	Each	10%	\$447	Other	F1
12807 966-3322	12807 966-3322	Dell Networking	ProSupport Plus 7x24 Technical Support	\$883	Each	10%	\$795	Other	F1
12807 966-3323	12807 966-3323	Dell Networking	ProSupport Plus 7x24 Technical Support	\$497	Each	10%	\$447	Other	F1
12807 966-3324	12807 966-3324	Dell Networking	ProSupport Plus 7x24 Technical Support	\$883	Each	10%	\$795	Other	F1
12807 966-3340	12807 966-3340	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$174	Each	10%	\$157	Other	F1
12807 966-3341	12807 966-3341	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$308	Each	10%	\$277	Other	F1
12807 966-3342	12807 966-3342	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$174	Each	10%	\$157	Other	F1
12807 966-3343	12807 966-3343	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$508	Each	10%	\$457	Other	F1
12807 966-3358	12807 966-3358	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$316	Each	10%	\$284	Other	F1
12807 966-3359	12807 966-3359	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$561	Each	10%	\$505	Other	F1
12807 966-3360	12807 966-3360	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$316	Each	10%	\$284	Other	F1
12807 966-3361	12807 966-3361	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$561	Each	10%	\$505	Other	F1
12807 966-3389	12807 966-3389	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$204	Each	10%	\$183	Other	F1
12807 966-3390	12807 966-3390	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$333	Each	10%	\$300	Other	F1
12807 966-3391	12807 966-3391	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$204	Each	10%	\$183	Other	F1
12807 966-3392	12807 966-3392	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$333	Each	10%	\$300	Other	F1
12807 966-3450	12807 966-3450	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$474	Each	10%	\$427	Other	F1
12807 966-3451	12807 966-3451	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$841	Each	10%	\$757	Other	F1
12807 966-3452	12807 966-3452	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$474	Each	10%	\$427	Other	F1
12807 966-3453	12807 966-3453	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$841	Each	10%	\$757	Other	F1
12807 966-3486	12807 966-3486	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$332	Each	10%	\$299	Other	F1
12807 966-3487	12807 966-3487	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$589	Each	10%	\$530	Other	F1
12807 966-3488	12807 966-3488	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$332	Each	10%	\$299	Other	F1
12807 966-3489	12807 966-3489	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$589	Each	10%	\$530	Other	F1
12807 966-3518	12807 966-3518	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
12807 966-3519	12807 966-3519	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$841	Each	10%	\$757	Other	F1
12807 966-3520	12807 966-3520	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$474	Each	10%	\$427	Other	F1
12807 966-3521	12807 966-3521	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$841	Each	10%	\$757	Other	F1
12807 966-3571	12807 966-3571	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$710	Each	10%	\$639	Other	F1
12807 966-3572	12807 966-3572	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,262	Each	10%	\$1,136	Other	F1
12807 966-3573	12807 966-3573	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$710	Each	10%	\$639	Other	F1
12807 966-3574	12807 966-3574	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,262	Each	10%	\$1,136	Other	F1
12809 809-8175	12809 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12809 809-8177	12809 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12809 809-8179	12809 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12809 809-8181	12809 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12809 817-7098	12809 817-7098	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$658	Each	10%	\$592	Other	F1
12809 817-7101	12809 817-7101	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,885	Each	10%	\$1,697	Other	F1
12809 817-7102	12809 817-7102	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,885	Each	10%	\$1,697	Other	F1
12809 817-7104	12809 817-7104	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$658	Each	10%	\$592	Other	F1
12809 817-7105	12809 817-7105	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$658	Each	10%	\$592	Other	F1
12809 817-7109	12809 817-7109	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,692	Each	10%	\$2,423	Other	F1
12809 817-7110	12809 817-7110	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,692	Each	10%	\$2,423	Other	F1
12809 817-7116	12809 817-7116	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,795	Each	10%	\$1,616	Other	F1
12809 817-7117	12809 817-7117	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,795	Each	10%	\$1,616	Other	F1
12809 817-7121	12809 817-7121	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,196	Each	10%	\$1,076	Other	F1
12809 817-7123	12809 817-7123	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,196	Each	10%	\$1,076	Other	F1
12809 817-7126	12809 817-7126	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$658	Each	10%	\$592	Other	F1
12809 817-7127	12809 817-7127	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,795	Each	10%	\$1,616	Other	F1
12809 817-7128	12809 817-7128	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,256	Each	10%	\$1,130	Other	F1
12809 817-7129	12809 817-7129	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,256	Each	10%	\$1,130	Other	F1
12809 817-7132	12809 817-7132	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$987	Each	10%	\$888	Other	F1
12809 817-7133	12809 817-7133	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$987	Each	10%	\$888	Other	F1
12809 817-7135	12809 817-7135	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,795	Each	10%	\$1,616	Other	F1
12809 817-7339	12809 817-7339	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$653	Each	10%	\$587	Other	F1
12809 817-7340	12809 817-7340	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$653	Each	10%	\$587	Other	F1
12809 817-7344	12809 817-7344	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$890	Each	10%	\$792	Other	F1
12809 817-7346	12809 817-7346	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$890	Each	10%	\$792	Other	F1
12809 817-7349	12809 817-7349	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,210	Each	10%	\$1,089	Other	F1
12809 817-7350	12809 817-7350	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,210	Each	10%	\$1,089	Other	F1
12809 817-7351	12809 817-7351	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$962	Each	10%	\$866	Other	F1
12809 817-7352	12809 817-7352	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$962	Each	10%	\$866	Other	F1
12809 817-7355	12809 817-7355	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$577	Each	10%	\$519	Other	F1
12809 817-7356	12809 817-7356	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$577	Each	10%	\$519	Other	F1
12809 817-7359	12809 817-7359	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,319	Each	10%	\$1,187	Other	F1
12809 817-7360	12809 817-7360	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,319	Each	10%	\$1,187	Other	F1
12809 817-7363	12809 817-7363	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,443	Each	10%	\$1,299	Other	F1
12809 817-7364	12809 817-7364	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,443	Each	10%	\$1,299	Other	F1
12809 817-7366	12809 817-7366	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$385	Each	10%	\$346	Other	F1
12809 817-7367	12809 817-7367	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$385	Each	10%	\$346	Other	F1
12809 817-7371	12809 817-7371	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$1,814	Each	10%	\$1,633	Other	F1
12809 817-7372	12809 817-7372	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$1,814	Each	10%	\$1,633	Other	F1
12809 847-7300	12809 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
12809 847-7301	12809 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
12809 926-0476	12809 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
12908 809-8175	12908 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12908 809-8177	12908 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12908 809-8179	12908 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12908 809-8181	12908 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12908 817-9354	12908 817-9354	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$165	Each	10%	\$149	Other	F1
12908 817-9355	12908 817-9355	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$165	Each	10%	\$149	Other	F1
12908 817-9377	12908 817-9377	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$190	Each	10%	\$171	Other	F1
12908 817-9378	12908 817-9378	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$190	Each	10%	\$171	Other	F1
12908 817-9382	12908 817-9382	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$284	Each	10%	\$256	Other	F1
12908 817-9383	12908 817-9383	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$284	Each	10%	\$256	Other	F1
12908 817-9398	12908 817-9398	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$393	Each	10%	\$345	Other	F1
12908 817-9399	12908 817-9399	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$393	Each	10%	\$345	Other	F1
12908 817-9417	12908 817-9417	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1
12908 817-9419	12908 817-9419	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1
12908 817-9428	12908 817-9428	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$256	Each	10%	\$230	Other	F1
12908 817-9430	12908 817-9430	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$256	Each	10%	\$230	Other	F1
12908 817-9442	12908 817-9442	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$206	Each	10%	\$185	Other	F1
12908 817-9443	12908 817-9443	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$206	Each	10%	\$185	Other	F1
12908 817-9458	12908 817-9458	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$136	Each	10%	\$123	Other	F1
12908 817-9459	12908 817-9459	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$136	Each	10%	\$123	Other	F1
12908 817-9468	12908 817-9468	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$91	Each	10%	\$82	Other	F1
12908 817-9471	12908 817-9471	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$91	Each	10%	\$82	Other	F1
12908 823-0400	12908 823-0400	Dell Networking	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
12908 823-0401	12908 823-0401	Dell Networking	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
12908 847-7292	12908 847-7292	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
12908 847-7293	12908 847-7293	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
12908 847-7350	12908 847-7350	Dell Networking	Keep your Hard Drive For Enterprise	\$110	Each	10%	\$99	Other	F1
12908 847-7351	12908 847-7351	Dell Networking	Keep your Hard Drive For Enterprise	\$110	Each	10%	\$99	Other	F1
12908 926-0476	12908 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12909 809-8175	12909 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12909 809-8177	12909 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12909 809-8179	12909 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12909 809-8181	12909 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12909 817-8239	12909 817-8239	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$318	Each	10%	\$286	Other	F1
12909 817-8240	12909 817-8240	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$318	Each	10%	\$286	Other	F1
12909 817-8244	12909 817-8244	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$397	Each	10%	\$357	Other	F1
12909 817-8246	12909 817-8246	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$397	Each	10%	\$357	Other	F1
12909 817-8249	12909 817-8249	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$541	Each	10%	\$487	Other	F1
12909 817-8250	12909 817-8250	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$541	Each	10%	\$487	Other	F1
12909 817-8251	12909 817-8251	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$433	Each	10%	\$390	Other	F1
12909 817-8252	12909 817-8252	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$433	Each	10%	\$390	Other	F1
12909 817-8255	12909 817-8255	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$272	Each	10%	\$245	Other	F1
12909 817-8256	12909 817-8256	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$272	Each	10%	\$245	Other	F1
12909 817-8259	12909 817-8259	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$596	Each	10%	\$536	Other	F1
12909 817-8260	12909 817-8260	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$596	Each	10%	\$536	Other	F1
12909 817-8263	12909 817-8263	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$650	Each	10%	\$585	Other	F1
12909 817-8264	12909 817-8264	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$650	Each	10%	\$585	Other	F1
12909 817-8266	12909 817-8266	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$181	Each	10%	\$163	Other	F1
12909 817-8267	12909 817-8267	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$181	Each	10%	\$163	Other	F1
12909 817-8271	12909 817-8271	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$1,158	Each	10%	\$1,042	Other	F1
12909 817-8272	12909 817-8272	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$812	Each	10%	\$730	Other	F1
12909 817-9774	12909 817-9774	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$212	Each	10%	\$191	Other	F1
12909 817-9775	12909 817-9775	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$212	Each	10%	\$191	Other	F1
12909 817-9789	12909 817-9789	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$121	Each	10%	\$109	Other	F1
12909 817-9790	12909 817-9790	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$121	Each	10%	\$109	Other	F1
12909 817-9803	12909 817-9803	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$181	Each	10%	\$163	Other	F1
12909 817-9804	12909 817-9804	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$181	Each	10%	\$163	Other	F1
12909 817-9814	12909 817-9814	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$265	Each	10%	\$238	Other	F1
12909 817-9815	12909 817-9815	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$265	Each	10%	\$238	Other	F1
12909 817-9831	12909 817-9831	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$397	Each	10%	\$357	Other	F1
12909 817-9832	12909 817-9832	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$397	Each	10%	\$357	Other	F1
12909 817-9845	12909 817-9845	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$289	Each	10%	\$260	Other	F1
12909 817-9846	12909 817-9846	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$289	Each	10%	\$260	Other	F1
12909 817-9859	12909 817-9859	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$433	Each	10%	\$389	Other	F1
12909 817-9860	12909 817-9860	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$433	Each	10%	\$389	Other	F1
12909 817-9868	12909 817-9868	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$361	Each	10%	\$324	Other	F1
12909 817-9869	12909 817-9869	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$361	Each	10%	\$324	Other	F1
12909 817-9887	12909 817-9887	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$541	Each	10%	\$487	Other	F1
12909 817-9888	12909 817-9888	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$541	Each	10%	\$487	Other	F1
12909 823-0402	12909 823-0402	Dell Networking	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
12909 823-0403	12909 823-0403	Dell Networking	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
12909 847-7292	12909 847-7292	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
12909 847-7293	12909 847-7293	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
12909 847-7350	12909 847-7350	Dell Networking	Keep your Hard Drive For Enterprise	\$110	Each	10%	\$99	Other	F1
12909 847-7351	12909 847-7351	Dell Networking	Keep your Hard Drive For Enterprise	\$110	Each	10%	\$99	Other	F1
12909 926-0476	12909 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12910 809-8175	12910 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K	
12910 809-8177	12910 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12910 809-8179	12910 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12910 809-8181	12910 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12910 816-1555	12910 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1
12910 816-1560	12910 816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1
12910 816-1611	12910 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
12910 816-1616	12910 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
12910 817-8271	12910 817-8271	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,158	Each	10%	\$1,042	Other	F1
12910 817-9648	12910 817-9648	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$421	Each	10%	\$379	Other	F1
12910 817-9649	12910 817-9649	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$421	Each	10%	\$379	Other	F1
12910 817-9663	12910 817-9663	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$247	Each	10%	\$223	Other	F1
12910 817-9664	12910 817-9664	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$247	Each	10%	\$223	Other	F1
12910 817-9677	12910 817-9677	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$371	Each	10%	\$334	Other	F1
12910 817-9678	12910 817-9678	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$371	Each	10%	\$334	Other	F1
12910 817-9688	12910 817-9688	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$562	Each	10%	\$506	Other	F1
12910 817-9689	12910 817-9689	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$562	Each	10%	\$506	Other	F1
12910 817-9705	12910 817-9705	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$843	Each	10%	\$759	Other	F1
12910 817-9706	12910 817-9706	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$843	Each	10%	\$759	Other	F1
12910 817-9719	12910 817-9719	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$615	Each	10%	\$553	Other	F1
12910 817-9720	12910 817-9720	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$615	Each	10%	\$553	Other	F1
12910 817-9733	12910 817-9733	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$922	Each	10%	\$830	Other	F1
12910 817-9734	12910 817-9734	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$922	Each	10%	\$830	Other	F1
12910 817-9742	12910 817-9742	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$772	Each	10%	\$695	Other	F1
12910 817-9743	12910 817-9743	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$772	Each	10%	\$695	Other	F1
12910 817-9761	12910 817-9761	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,158	Each	10%	\$1,042	Other	F1
12910 818-0263	12910 818-0263	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$515	Each	10%	\$464	Other	F1
12910 818-0264	12910 818-0264	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$515	Each	10%	\$464	Other	F1
12910 818-0278	12910 818-0278	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$307	Each	10%	\$277	Other	F1
12910 818-0279	12910 818-0279	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$307	Each	10%	\$277	Other	F1
12910 818-0292	12910 818-0292	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$461	Each	10%	\$415	Other	F1
12910 818-0293	12910 818-0293	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$461	Each	10%	\$415	Other	F1
12910 818-0303	12910 818-0303	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$712	Each	10%	\$641	Other	F1
12910 818-0304	12910 818-0304	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$712	Each	10%	\$641	Other	F1
12910 818-0320	12910 818-0320	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,068	Each	10%	\$961	Other	F1
12910 818-0321	12910 818-0321	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,068	Each	10%	\$961	Other	F1
12910 818-0334	12910 818-0334	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	F1
12910 818-0335	12910 818-0335	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	F1
12910 818-0348	12910 818-0348	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,169	Each	10%	\$1,052	Other	F1
12910 818-0349	12910 818-0349	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,169	Each	10%	\$1,052	Other	F1
12910 818-0357	12910 818-0357	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$982	Each	10%	\$884	Other	F1
12910 818-0358	12910 818-0358	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$982	Each	10%	\$884	Other	F1
12910 818-0376	12910 818-0376	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,473	Each	10%	\$1,326	Other	F1
12910 818-0377	12910 818-0377	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,473	Each	10%	\$1,326	Other	F1
12910 823-0404	12910 823-0404	Dell Networking	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
12910 823-0405	12910 823-0405	Dell Networking	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
12910 847-7292	12910 847-7292	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
12910 847-7293	12910 847-7293	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
12910 847-7350	12910 847-7350	Dell Networking	Keep your Hard Drive For Enterprise	\$110	Each	10%	\$99	Other	F1
12910 847-7351	12910 847-7351	Dell Networking	Keep your Hard Drive For Enterprise	\$110	Each	10%	\$99	Other	F1
12910 926-0476	12910 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13252 809-8175	13252 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13252 809-8177	13252 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13252 809-8179	13252 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13252 809-8181	13252 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13252 816-1557	13252 816-1557	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$97	Each	10%	\$87	Other	F1
13252 816-1558	13252 816-1558	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$97	Each	10%	\$87	Other	F1
13252 816-1585	13252 816-1585	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$117	Each	10%	\$105	Other	F1
13252 816-1586	13252 816-1586	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$117	Each	10%	\$105	Other	F1
13252 816-1613	13252 816-1613	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$152	Each	10%	\$137	Other	F1
13252 816-1614	13252 816-1614	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$152	Each	10%	\$137	Other	F1
13252 816-1641	13252 816-1641	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$198	Each	10%	\$178	Other	F1
13252 816-1642	13252 816-1642	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$198	Each	10%	\$178	Other	F1
13252 822-4880	13252 822-4880	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$49	Each	10%	\$44	Other	F1
13252 822-4881	13252 822-4881	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$49	Each	10%	\$44	Other	F1
13252 822-4882	13252 822-4882	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$69	Each	10%	\$62	Other	F1
13252 822-4883	13252 822-4883	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$69	Each	10%	\$62	Other	F1
13252 822-4884	13252 822-4884	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$89	Each	10%	\$80	Other	F1
13252 822-4885	13252 822-4885	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$89	Each	10%	\$80	Other	F1
13252 822-4886	13252 822-4886	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$49	Each	10%	\$44	Other	F1
13252 822-4887	13252 822-4887	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$49	Each	10%	\$44	Other	F1
13252 822-4888	13252 822-4888	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$79	Each	10%	\$71	Other	F1
13252 822-4889	13252 822-4889	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$79	Each	10%	\$71	Other	F1
13252 822-4890	13252 822-4890	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$109	Each	10%	\$98	Other	F1
13252 822-4891	13252 822-4891	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$109	Each	10%	\$98	Other	F1
13252 822-4892	13252 822-4892	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$149	Each	10%	\$134	Other	F1
13252 822-4893	13252 822-4893	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$149	Each	10%	\$134	Other	F1
13252 822-4894	13252 822-4894	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$49	Each	10%	\$44	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' Column K)		
13252 822-4895	13252 822-4895	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$49	Each	10%	\$44	Other	F1	
13252 822-4896	13252 822-4896	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$139	Each	10%	\$125	Other	F1	
13252 822-4897	13252 822-4897	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$139	Each	10%	\$125	Other	F1	
13252 822-4936	13252 822-4936	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$29	Each	10%	\$26	Other	F1	
13252 822-4937	13252 822-4937	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$29	Each	10%	\$26	Other	F1	
13252 822-4938	13252 822-4938	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$39	Each	10%	\$35	Other	F1	
13252 822-4939	13252 822-4939	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$39	Each	10%	\$35	Other	F1	
13252 822-4940	13252 822-4940	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$59	Each	10%	\$53	Other	F1	
13252 822-4941	13252 822-4941	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$59	Each	10%	\$53	Other	F1	
13252 822-4942	13252 822-4942	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$29	Each	10%	\$26	Other	F1	
13252 822-4943	13252 822-4943	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$29	Each	10%	\$26	Other	F1	
13252 822-4944	13252 822-4944	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$49	Each	10%	\$44	Other	F1	
13252 822-4945	13252 822-4945	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$49	Each	10%	\$44	Other	F1	
13252 822-4946	13252 822-4946	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$69	Each	10%	\$62	Other	F1	
13252 822-4947	13252 822-4947	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$69	Each	10%	\$62	Other	F1	
13252 822-4948	13252 822-4948	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$89	Each	10%	\$80	Other	F1	
13252 822-4949	13252 822-4949	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$89	Each	10%	\$80	Other	F1	
13252 822-4950	13252 822-4950	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$29	Each	10%	\$26	Other	F1	
13252 822-4951	13252 822-4951	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$29	Each	10%	\$26	Other	F1	
13252 822-4952	13252 822-4952	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$79	Each	10%	\$71	Other	F1	
13252 822-4953	13252 822-4953	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$79	Each	10%	\$71	Other	F1	
13252 822-6502	13252 822-6502	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$29	Each	10%	\$26	Other	F1	
13252 822-6503	13252 822-6503	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$29	Each	10%	\$26	Other	F1	
13252 822-6504	13252 822-6504	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$39	Each	10%	\$35	Other	F1	
13252 822-6505	13252 822-6505	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$39	Each	10%	\$35	Other	F1	
13252 822-6506	13252 822-6506	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$49	Each	10%	\$44	Other	F1	
13252 822-6507	13252 822-6507	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$49	Each	10%	\$44	Other	F1	
13252 822-6508	13252 822-6508	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$29	Each	10%	\$26	Other	F1	
13252 822-6509	13252 822-6509	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$29	Each	10%	\$26	Other	F1	
13252 822-6510	13252 822-6510	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$39	Each	10%	\$35	Other	F1	
13252 822-6511	13252 822-6511	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$39	Each	10%	\$35	Other	F1	
13252 822-6512	13252 822-6512	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$59	Each	10%	\$53	Other	F1	
13252 822-6513	13252 822-6513	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$59	Each	10%	\$53	Other	F1	
13252 822-6514	13252 822-6514	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$79	Each	10%	\$71	Other	F1	
13252 822-6515	13252 822-6515	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$79	Each	10%	\$71	Other	F1	
13252 822-6516	13252 822-6516	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$29	Each	10%	\$26	Other	F1	
13252 822-6517	13252 822-6517	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$29	Each	10%	\$26	Other	F1	
13252 822-6518	13252 822-6518	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$79	Each	10%	\$71	Other	F1	
13252 822-6519	13252 822-6519	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$79	Each	10%	\$71	Other	F1	
13252 838-0313	13252 838-0313	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$69	Each	10%	\$62	Other	F1	
13252 838-0314	13252 838-0314	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$69	Each	10%	\$62	Other	F1	
13252 838-0315	13252 838-0315	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$119	Each	10%	\$107	Other	F1	
13252 838-0316	13252 838-0316	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$119	Each	10%	\$107	Other	F1	
13252 838-0317	13252 838-0317	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$169	Each	10%	\$152	Other	F1	
13252 838-0318	13252 838-0318	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$169	Each	10%	\$152	Other	F1	
13252 838-0319	13252 838-0319	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$69	Each	10%	\$62	Other	F1	
13252 838-0320	13252 838-0320	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$69	Each	10%	\$62	Other	F1	
13252 838-0321	13252 838-0321	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance	\$110	Each	10%	\$99	Other	F1	
13252 838-0322	13252 838-0322	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance	\$110	Each	10%	\$99	Other	F1	
13252 838-0323	13252 838-0323	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$177	Each	10%	\$160	Other	F1	
13252 838-0324	13252 838-0324	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$177	Each	10%	\$160	Other	F1	
13252 838-0325	13252 838-0325	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$241	Each	10%	\$217	Other	F1	
13252 838-0326	13252 838-0326	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$241	Each	10%	\$217	Other	F1	
13252 838-0327	13252 838-0327	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$69	Each	10%	\$62	Other	F1	
13252 838-0328	13252 838-0328	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$69	Each	10%	\$62	Other	F1	
13252 838-0329	13252 838-0329	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$258	Each	10%	\$232	Other	F1	
13252 838-0330	13252 838-0330	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$258	Each	10%	\$232	Other	F1	
13252 847-7292	13252 847-7292	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1	
13252 847-7293	13252 847-7293	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1	
13252 926-0476	13252 926-0476	Dell Networking	Custom Other Services: Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
13253 809-8175	13253 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
13253 809-8177	13253 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
13253 809-8179	13253 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
13253 809-8181	13253 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
13253 816-1556	13253 816-1556	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1	
13253 816-1559	13253 816-1559	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1	
13253 816-1584	13253 816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1	
13253 816-1587	13253 816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,874	Each	10%	\$1,687	Other	F1	
13253 816-1612	13253 816-1612	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,862	Each	10%	\$2,576	Other	F1	
13253 816-1615	13253 816-1615	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,862	Each	10%	\$2,576	Other	F1	
13253 816-1640	13253 816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1	
13253 816-1643	13253 816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,592	Each	10%	\$3,233	Other	F1	
13253 816-1779	13253 816-1779	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,398	Each	10%	\$1,258	Other	F1	
13253 816-1784	13253 816-1784	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,398	Each	10%	\$1,258	Other	F1	
13253 816-1835	13253 816-1835	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,334	Each	10%	\$2,101	Other	F1	
13253 816-1840	13253 816-1840	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,334	Each	10%	\$2,101	Other	F1	
13253 822-5152	13253 822-5152	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$119	Each	10%	\$107	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) use drop-down	ALJP Category (REQUIRED)	
13253 822-5153	13253 822-5153	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$119	Each	10%	\$107	Other	F1	
13253 822-5154	13253 822-5154	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$169	Each	10%	\$152	Other	F1	
13253 822-5155	13253 822-5155	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$169	Each	10%	\$152	Other	F1	
13253 822-5156	13253 822-5156	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$219	Each	10%	\$197	Other	F1	
13253 822-5157	13253 822-5157	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$219	Each	10%	\$197	Other	F1	
13253 822-5158	13253 822-5158	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$119	Each	10%	\$107	Other	F1	
13253 822-5159	13253 822-5159	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$119	Each	10%	\$107	Other	F1	
13253 822-5160	13253 822-5160	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$179	Each	10%	\$161	Other	F1	
13253 822-5161	13253 822-5161	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$179	Each	10%	\$161	Other	F1	
13253 822-5162	13253 822-5162	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$249	Each	10%	\$224	Other	F1	
13253 822-5163	13253 822-5163	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$249	Each	10%	\$224	Other	F1	
13253 822-5164	13253 822-5164	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$329	Each	10%	\$296	Other	F1	
13253 822-5165	13253 822-5165	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$329	Each	10%	\$296	Other	F1	
13253 822-5166	13253 822-5166	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$119	Each	10%	\$107	Other	F1	
13253 822-5167	13253 822-5167	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$119	Each	10%	\$107	Other	F1	
13253 822-5168	13253 822-5168	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$329	Each	10%	\$296	Other	F1	
13253 822-5169	13253 822-5169	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$329	Each	10%	\$296	Other	F1	
13253 822-6199	13253 822-6199	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$139	Each	10%	\$125	Other	F1	
13253 822-6200	13253 822-6200	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$139	Each	10%	\$125	Other	F1	
13253 822-6201	13253 822-6201	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$209	Each	10%	\$188	Other	F1	
13253 822-6202	13253 822-6202	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$209	Each	10%	\$188	Other	F1	
13253 822-6203	13253 822-6203	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$269	Each	10%	\$242	Other	F1	
13253 822-6204	13253 822-6204	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$269	Each	10%	\$242	Other	F1	
13253 822-6205	13253 822-6205	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$139	Each	10%	\$125	Other	F1	
13253 822-6206	13253 822-6206	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$139	Each	10%	\$125	Other	F1	
13253 822-6207	13253 822-6207	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$219	Each	10%	\$197	Other	F1	
13253 822-6208	13253 822-6208	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$219	Each	10%	\$197	Other	F1	
13253 822-6209	13253 822-6209	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1	
13253 822-6210	13253 822-6210	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1	
13253 822-6211	13253 822-6211	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$419	Each	10%	\$377	Other	F1	
13253 822-6212	13253 822-6212	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$419	Each	10%	\$377	Other	F1	
13253 822-6213	13253 822-6213	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$139	Each	10%	\$125	Other	F1	
13253 822-6214	13253 822-6214	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$139	Each	10%	\$125	Other	F1	
13253 822-6215	13253 822-6215	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$409	Each	10%	\$368	Other	F1	
13253 822-6216	13253 822-6216	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$409	Each	10%	\$368	Other	F1	
13253 822-6446	13253 822-6446	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$119	Each	10%	\$107	Other	F1	
13253 822-6447	13253 822-6447	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$119	Each	10%	\$107	Other	F1	
13253 822-6448	13253 822-6448	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$159	Each	10%	\$143	Other	F1	
13253 822-6449	13253 822-6449	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$159	Each	10%	\$143	Other	F1	
13253 822-6450	13253 822-6450	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$209	Each	10%	\$188	Other	F1	
13253 822-6451	13253 822-6451	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$209	Each	10%	\$188	Other	F1	
13253 822-6452	13253 822-6452	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$119	Each	10%	\$107	Other	F1	
13253 822-6453	13253 822-6453	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$119	Each	10%	\$107	Other	F1	
13253 822-6454	13253 822-6454	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$169	Each	10%	\$152	Other	F1	
13253 822-6455	13253 822-6455	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$169	Each	10%	\$152	Other	F1	
13253 822-6456	13253 822-6456	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$249	Each	10%	\$224	Other	F1	
13253 822-6457	13253 822-6457	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$249	Each	10%	\$224	Other	F1	
13253 822-6458	13253 822-6458	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1	
13253 822-6459	13253 822-6459	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1	
13253 822-6460	13253 822-6460	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$119	Each	10%	\$107	Other	F1	
13253 822-6461	13253 822-6461	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$119	Each	10%	\$107	Other	F1	
13253 822-6462	13253 822-6462	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1	
13253 822-6463	13253 822-6463	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1	
13253 838-1989	13253 838-1989	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$89	Each	10%	\$80	Other	F1	
13253 838-1990	13253 838-1990	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$89	Each	10%	\$80	Other	F1	
13253 838-1991	13253 838-1991	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$149	Each	10%	\$134	Other	F1	
13253 838-1992	13253 838-1992	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$149	Each	10%	\$134	Other	F1	
13253 838-1993	13253 838-1993	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$219	Each	10%	\$197	Other	F1	
13253 838-1994	13253 838-1994	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$219	Each	10%	\$197	Other	F1	
13253 838-1995	13253 838-1995	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$89	Each	10%	\$80	Other	F1	
13253 838-1996	13253 838-1996	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$89	Each	10%	\$80	Other	F1	
13253 838-1997	13253 838-1997	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance	\$137	Each	10%	\$123	Other	F1	
13253 838-1998	13253 838-1998	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance	\$137	Each	10%	\$123	Other	F1	
13253 838-1999	13253 838-1999	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$232	Each	10%	\$209	Other	F1	
13253 838-2000	13253 838-2000	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$232	Each	10%	\$209	Other	F1	
13253 838-2001	13253 838-2001	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1	
13253 838-2002	13253 838-2002	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$309	Each	10%	\$278	Other	F1	
13253 838-2003	13253 838-2003	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$89	Each	10%	\$80	Other	F1	
13253 838-2004	13253 838-2004	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$89	Each	10%	\$80	Other	F1	
13253 838-2005	13253 838-2005	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$335	Each	10%	\$301	Other	F1	
13253 838-2006	13253 838-2006	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$335	Each	10%	\$301	Other	F1	
13253 838-2064	13253 838-2064	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$159	Each	10%	\$143	Other	F1	
13253 838-2065	13253 838-2065	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$159	Each	10%	\$143	Other	F1	
13253 838-2066	13253 838-2066	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$279	Each	10%	\$251	Other	F1	
13253 838-2067	13253 838-2067	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$279	Each	10%	\$251	Other	F1	
13253 838-2068	13253 838-2068	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$409	Each	10%	\$368	Other	F1	
13253 838-2069	13253 838-2069	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$409	Each	10%	\$368	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13253 838-2070	13253 838-2070	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$159	Each	10%	\$143	Other	F1
13253 838-2071	13253 838-2071	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$159	Each	10%	\$143	Other	F1
13253 838-2072	13253 838-2072	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance	\$241	Each	10%	\$217	Other	F1
13253 838-2073	13253 838-2073	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance	\$241	Each	10%	\$217	Other	F1
13253 838-2074	13253 838-2074	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$419	Each	10%	\$377	Other	F1
13253 838-2075	13253 838-2075	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$419	Each	10%	\$377	Other	F1
13253 838-2076	13253 838-2076	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$572	Each	10%	\$515	Other	F1
13253 838-2077	13253 838-2077	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$572	Each	10%	\$515	Other	F1
13253 838-2078	13253 838-2078	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$159	Each	10%	\$143	Other	F1
13253 838-2079	13253 838-2079	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$159	Each	10%	\$143	Other	F1
13253 838-2080	13253 838-2080	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$620	Each	10%	\$558	Other	F1
13253 838-2081	13253 838-2081	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$620	Each	10%	\$558	Other	F1
13253 847-7292	13253 847-7292	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
13253 847-7293	13253 847-7293	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
13253 926-0476	13253 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13943 809-8175	13943 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13943 809-8177	13943 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13943 809-8179	13943 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13943 809-8181	13943 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13943 813-0973	13943 813-0973	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,154	Each	10%	\$1,039	Other	F1
13943 813-0974	13943 813-0974	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,154	Each	10%	\$1,039	Other	F1
13943 813-0980	13943 813-0980	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,099	Each	10%	\$1,889	Other	F1
13943 813-0982	13943 813-0982	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,099	Each	10%	\$1,889	Other	F1
13943 813-0989	13943 813-0989	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,149	Each	10%	\$2,834	Other	F1
13943 813-0990	13943 813-0990	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,149	Each	10%	\$2,834	Other	F1
13943 813-0993	13943 813-0993	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,204	Each	10%	\$1,984	Other	F1
13943 813-0994	13943 813-0994	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,204	Each	10%	\$1,984	Other	F1
13943 813-0997	13943 813-0997	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$1,732	Each	10%	\$1,559	Other	F1
13943 813-0998	13943 813-0998	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$1,732	Each	10%	\$1,559	Other	F1
13943 813-1001	13943 813-1001	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,149	Each	10%	\$2,834	Other	F1
13943 813-1002	13943 813-1002	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,149	Each	10%	\$2,834	Other	F1
13943 813-1005	13943 813-1005	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$3,307	Each	10%	\$2,976	Other	F1
13943 813-1006	13943 813-1006	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$3,307	Each	10%	\$2,976	Other	F1
13943 813-1008	13943 813-1008	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,154	Each	10%	\$1,039	Other	F1
13943 813-1009	13943 813-1009	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,154	Each	10%	\$1,039	Other	F1
13943 813-1013	13943 813-1013	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$4,724	Each	10%	\$4,252	Other	F1
13943 813-1014	13943 813-1014	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$4,724	Each	10%	\$4,252	Other	F1
13943 815-1417	13943 815-1417	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,143	Each	10%	\$1,029	Other	F1
13943 815-1418	13943 815-1418	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,143	Each	10%	\$1,029	Other	F1
13943 815-1497	13943 815-1497	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,078	Each	10%	\$1,870	Other	F1
13943 815-1498	13943 815-1498	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,078	Each	10%	\$1,870	Other	F1
13943 815-1525	13943 815-1525	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,143	Each	10%	\$1,029	Other	F1
13943 815-1526	13943 815-1526	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,143	Each	10%	\$1,029	Other	F1
13943 815-1561	13943 815-1561	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,117	Each	10%	\$2,805	Other	F1
13943 815-1562	13943 815-1562	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,117	Each	10%	\$2,805	Other	F1
13943 815-1597	13943 815-1597	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,182	Each	10%	\$1,964	Other	F1
13943 815-1598	13943 815-1598	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,182	Each	10%	\$1,964	Other	F1
13943 815-1601	13943 815-1601	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,117	Each	10%	\$2,805	Other	F1
13943 815-1602	13943 815-1602	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,117	Each	10%	\$2,805	Other	F1
13943 815-1605	13943 815-1605	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$4,676	Each	10%	\$4,208	Other	F1
13943 815-1606	13943 815-1606	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$4,676	Each	10%	\$4,208	Other	F1
13943 815-1609	13943 815-1609	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$3,273	Each	10%	\$2,946	Other	F1
13943 815-1610	13943 815-1610	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$3,273	Each	10%	\$2,946	Other	F1
13943 815-1613	13943 815-1613	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,714	Each	10%	\$1,543	Other	F1
13943 815-1614	13943 815-1614	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,714	Each	10%	\$1,543	Other	F1
13943 816-1555	13943 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1
13943 816-1560	13943 816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1
13943 816-1583	13943 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
13943 816-1588	13943 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
13943 816-1611	13943 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
13943 816-1616	13943 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
13943 816-1639	13943 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1
13943 816-1644	13943 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1
13943 847-7300	13943 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
13943 847-7301	13943 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
13943 926-0476	13943 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13944 809-8175	13944 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13944 809-8177	13944 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13944 809-8179	13944 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13944 809-8181	13944 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13944 818-4929	13944 818-4929	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$909	Each	10%	\$818	Other	F1
13944 818-4930	13944 818-4930	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$909	Each	10%	\$818	Other	F1
13944 818-4934	13944 818-4934	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,652	Each	10%	\$1,487	Other	F1
13944 818-4936	13944 818-4936	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,652	Each	10%	\$1,487	Other	F1
13944 818-4939	13944 818-4939	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,478	Each	10%	\$2,230	Other	F1
13944 818-4940	13944 818-4940	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,478	Each	10%	\$2,230	Other	F1
13944 818-4941	13944 818-4941	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,735	Each	10%	\$1,562	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
13944 818-4942	13944 818-4942	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,735	Each	10%	\$1,562	Other	F1
13944 818-4945	13944 818-4945	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,363	Each	10%	\$1,227	Other	F1
13944 818-4946	13944 818-4946	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,363	Each	10%	\$1,227	Other	F1
13944 818-4949	13944 818-4949	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,479	Each	10%	\$2,231	Other	F1
13944 818-4950	13944 818-4950	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,479	Each	10%	\$2,231	Other	F1
13944 818-4953	13944 818-4953	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,602	Each	10%	\$2,342	Other	F1
13944 818-4954	13944 818-4954	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,602	Each	10%	\$2,342	Other	F1
13944 818-4956	13944 818-4956	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$909	Each	10%	\$818	Other	F1
13944 818-4957	13944 818-4957	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$909	Each	10%	\$818	Other	F1
13944 818-4961	13944 818-4961	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,718	Each	10%	\$3,346	Other	F1
13944 818-4962	13944 818-4962	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,718	Each	10%	\$3,346	Other	F1
13944 847-7298	13944 847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
13944 847-7299	13944 847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
13944 926-0476	13944 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11225 809-8175	11225 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11225 809-8177	11225 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11225 809-8179	11225 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11225 809-8181	11225 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11225 935-7963	11225 935-7963	Dell Networking	ProSupport: Return To Depot Service	\$66	Each	10%	\$59	Other	F1
11225 935-7973	11225 935-7973	Dell Networking	ProSupport: Return To Depot Service	\$66	Each	10%	\$59	Other	F1
11225 935-7983	11225 935-7983	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$188	Each	10%	\$169	Other	F1
11225 935-7993	11225 935-7993	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$188	Each	10%	\$169	Other	F1
11225 935-8003	11225 935-8003	Dell Networking	SW Support,Force10 Software	\$300	Each	10%	\$270	Other	F1
11225 935-8013	11225 935-8013	Dell Networking	SW Support,Force10 Software,Renewal	\$300	Each	10%	\$270	Other	F1
11225 935-8023	11225 935-8023	Dell Networking	SW Support,Force10 Software	\$300	Each	10%	\$270	Other	F1
11225 935-8033	11225 935-8033	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$1,186	Each	10%	\$1,067	Other	F1
11225 939-4221	11225 939-4221	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$1,186	Each	10%	\$1,067	Other	F1
11225 939-4231	11225 939-4231	Dell Networking	ProSupport:4-Hour 7x24 On-Site Service	\$1,741	Each	10%	\$1,567	Other	F1
11225 939-4241	11225 939-4241	Dell Networking	ProSupport:4-Hour 7x24 On-Site Service	\$1,741	Each	10%	\$1,567	Other	F1
11225 939-4251	11225 939-4251	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$700	Each	10%	\$630	Other	F1
11225 939-4261	11225 939-4261	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$700	Each	10%	\$630	Other	F1
14676 929-3709	14676 929-3709	Dell Networking	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14676 935-6720	14676 935-6720	Dell Networking	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
12718 007-1527	12718 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12718 009-4364	12718 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12718 009-4869	12718 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12718 009-4877	12718 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12718 467-1490	12718 467-1490	Dell Networking	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
12718 467-1493	12718 467-1493	Dell Networking	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
12718 467-1494	12718 467-1494	Dell Networking	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
12718 467-1495	12718 467-1495	Dell Networking	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
12718 467-1496	12718 467-1496	Dell Networking	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1
12718 467-1497	12718 467-1497	Dell Networking	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
12718 467-1498	12718 467-1498	Dell Networking	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
12718 467-1499	12718 467-1499	Dell Networking	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5589	12718 467-5589	Dell Networking	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5591	12718 467-5591	Dell Networking	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5594	12718 467-5594	Dell Networking	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5598	12718 467-5598	Dell Networking	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5599	12718 467-5599	Dell Networking	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5600	12718 467-5600	Dell Networking	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5601	12718 467-5601	Dell Networking	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
12718 467-5604	12718 467-5604	Dell Networking	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12718 467-5606	12718 467-5606	Dell Networking	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5607	12718 467-5607	Dell Networking	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5608	12718 467-5608	Dell Networking	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5609	12718 467-5609	Dell Networking	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5611	12718 467-5611	Dell Networking	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5612	12718 467-5612	Dell Networking	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5613	12718 467-5613	Dell Networking	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5614	12718 467-5614	Dell Networking	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5615	12718 467-5615	Dell Networking	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
12718 467-5616	12718 467-5616	Dell Networking	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5617	12718 467-5617	Dell Networking	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
12718 467-5620	12718 467-5620	Dell Networking	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12718 467-5623	12718 467-5623	Dell Networking	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12718 467-5684	12718 467-5684	Dell Networking	Select Language Option	\$0	Each	10%	\$0	Other	F1
12718 467-5695	12718 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12718 467-5696	12718 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12718 467-5697	12718 467-5697	Dell Networking	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
12718 467-5698	12718 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12718 467-5699	12718 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12718 467-5700	12718 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12718 467-5701	12718 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12718 467-5702	12718 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12718 467-5703	12718 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12718 467-5704	12718 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L-(Column I Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
12718 467-5705	12718 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
12718 467-5706	12718 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
12718 467-5707	12718 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
12718 467-5708	12718 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
12718 467-5709	12718 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
12718 467-5710	12718 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
12718 467-5711	12718 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
12718 467-5712	12718 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
12718 467-5754	12718 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
12718 468-3776	12718 468-3776	Dell Networking	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1	
12718 468-4058	12718 468-4058	Dell Networking	No Language Selected	\$0	Each	10%	\$0	Other	F1	
12718 469-5598	12718 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
12718 809-8134	12718 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
12718 809-8136	12718 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
12718 809-8138	12718 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
12718 809-8140	12718 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
12718 809-8142	12718 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
12718 809-8144	12718 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
12718 809-8146	12718 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
12718 809-8148	12718 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
12718 809-8150	12718 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
12718 809-8152	12718 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
12718 809-8154	12718 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
12718 809-8156	12718 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
12718 809-8166	12718 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1	
12718 809-8168	12718 809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1	
12718 809-8170	12718 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1	
12718 809-8172	12718 809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1	
12718 812-4005	12718 812-4005	Dell Networking	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
12718 816-1568	12718 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1	
12718 816-1571	12718 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1	
12718 816-1576	12718 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1	
12718 816-1579	12718 816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%	\$1,562	Other	F1	
12718 816-1624	12718 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1	
12718 816-1627	12718 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1	
12718 816-1632	12718 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1	
12718 816-1635	12718 816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,793	Each	10%	\$2,514	Other	F1	
12718 821-6409	12718 821-6409	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$0	Each	10%	\$0	Other	F1	
12718 821-6411	12718 821-6411	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$1,088	Each	10%	\$979	Other	F1	
12718 821-6412	12718 821-6412	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$1,340	Each	10%	\$1,206	Other	F1	
12718 821-6415	12718 821-6415	Dell Networking	Dell Hardware Limited Warranty Plus On-Site Service	\$599	Each	10%	\$539	Other	F1	
12718 821-6418	12718 821-6418	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$321	Each	10%	\$289	Other	F1	
12718 821-6420	12718 821-6420	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$588	Each	10%	\$529	Other	F1	
12718 821-6422	12718 821-6422	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$102	Each	10%	\$92	Other	F1	
12718 821-6424	12718 821-6424	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,070	Each	10%	\$963	Other	F1	
12718 821-6426	12718 821-6426	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 3 Years	\$3,247	Each	10%	\$2,922	Other	F1	
12718 821-6428	12718 821-6428	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 4 Years	\$3,931	Each	10%	\$3,538	Other	F1	
12718 821-6429	12718 821-6429	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 5 Years	\$4,668	Each	10%	\$4,201	Other	F1	
12718 821-6432	12718 821-6432	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 7 Years	\$6,196	Each	10%	\$5,576	Other	F1	
12718 821-6438	12718 821-6438	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$249	Each	10%	\$224	Other	F1	
12718 821-6440	12718 821-6440	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$464	Each	10%	\$418	Other	F1	
12718 821-6442	12718 821-6442	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$77	Each	10%	\$69	Other	F1	
12718 821-6444	12718 821-6444	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$857	Each	10%	\$771	Other	F1	
12718 821-6448	12718 821-6448	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 3	\$4,612	Each	10%	\$4,151	Other	F1	
12718 821-6450	12718 821-6450	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 4	\$5,769	Each	10%	\$5,192	Other	F1	
12718 821-6451	12718 821-6451	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 5	\$6,961	Each	10%	\$6,265	Other	F1	
12718 821-6454	12718 821-6454	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 7	\$9,381	Each	10%	\$8,443	Other	F1	
12718 821-6458	12718 821-6458	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$4,019	Each	10%	\$3,617	Other	F1	
12718 821-6460	12718 821-6460	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$5,003	Each	10%	\$4,503	Other	F1	
12718 821-6461	12718 821-6461	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$6,020	Each	10%	\$5,418	Other	F1	
12718 821-6464	12718 821-6464	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 7 Years	\$8,065	Each	10%	\$7,277	Other	F1	
12718 821-6470	12718 821-6470	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1	
12718 821-6472	12718 821-6472	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$221	Each	10%	\$199	Other	F1	
12718 821-6473	12718 821-6473	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$410	Each	10%	\$369	Other	F1	
12718 821-6476	12718 821-6476	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 7 Years	\$756	Each	10%	\$680	Other	F1	
12718 821-6480	12718 821-6480	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,675	Each	10%	\$1,508	Other	F1	
12718 821-6482	12718 821-6482	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$2,025	Each	10%	\$1,823	Other	F1	
12718 821-6483	12718 821-6483	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,402	Each	10%	\$2,162	Other	F1	
12718 821-6486	12718 821-6486	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 7 Years	\$3,180	Each	10%	\$2,862	Other	F1	
12718 821-6488	12718 821-6488	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1	
12718 821-6490	12718 821-6490	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$152	Each	10%	\$137	Other	F1	
12718 821-6491	12718 821-6491	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$277	Each	10%	\$249	Other	F1	
12718 821-6494	12718 821-6494	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 7 Years	\$504	Each	10%	\$454	Other	F1	
12718 822-1630	12718 822-1630	Dell Networking	ProDeploy Dell EMC Networking MX Ethernet Switch	\$1,542	Each	10%	\$1,387	Other	F1	
12718 822-1631	12718 822-1631	Dell Networking	ProDeploy Dell EMC Networking MX Ethernet Switch Deployment Verification	\$249	Each	10%	\$224	Other	F1	
12718 822-1640	12718 822-1640	Dell Networking	ProDeploy Flex Dell EMC Networking MX Ethernet Switch Dell Delivered	\$81	Each	10%	\$73	Other	F1	
12718 822-1641	12718 822-1641	Dell Networking	ProDeploy Flex Dell EMC Networking MX Ethernet Switch Partner Delivered	\$42	Each	10%	\$38	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12718 822-1660	12718 822-1660	Dell Networking	ProDeploy Plus Dell EMC Networking MX Ethernet Switch	\$2,969	Each	10%	\$2,672	Other	F1
12718 822-1661	12718 822-1661	Dell Networking	ProDeploy Plus Dell EMC Networking MX Ethernet Switch Deployment Verification	\$134	Each	10%	\$120	Other	F1
12718 822-3179	12718 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12718 823-9269	12718 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12718 823-9274	12718 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12718 823-9284	12718 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12718 847-7302	12718 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1
12718 847-7303	12718 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1
12718 847-7304	12718 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1
12718 847-7305	12718 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1
12718 847-7306	12718 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1
12718 847-7307	12718 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1
12718 847-7308	12718 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1
12718 936-5359	12718 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12718 951-2015	12718 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12718 975-2160	12718 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
12718 975-2161	12718 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
12718 975-3462	12718 975-3462	Dell Networking	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12718 984-3267	12718 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12718 989-3439	12718 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12687 007-1527	12687 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12687 009-4364	12687 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12687 009-4869	12687 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12687 009-4877	12687 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12687 461-0497	12687 461-0497	Dell Networking	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
12687 467-1490	12687 467-1490	Dell Networking	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
12687 467-1493	12687 467-1493	Dell Networking	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
12687 467-1494	12687 467-1494	Dell Networking	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
12687 467-1495	12687 467-1495	Dell Networking	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
12687 467-1496	12687 467-1496	Dell Networking	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1
12687 467-1497	12687 467-1497	Dell Networking	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
12687 467-1498	12687 467-1498	Dell Networking	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
12687 467-1499	12687 467-1499	Dell Networking	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5589	12687 467-5589	Dell Networking	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5591	12687 467-5591	Dell Networking	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5594	12687 467-5594	Dell Networking	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5598	12687 467-5598	Dell Networking	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5599	12687 467-5599	Dell Networking	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5600	12687 467-5600	Dell Networking	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5601	12687 467-5601	Dell Networking	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
12687 467-5604	12687 467-5604	Dell Networking	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12687 467-5606	12687 467-5606	Dell Networking	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5607	12687 467-5607	Dell Networking	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5608	12687 467-5608	Dell Networking	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5609	12687 467-5609	Dell Networking	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5611	12687 467-5611	Dell Networking	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5612	12687 467-5612	Dell Networking	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5613	12687 467-5613	Dell Networking	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5614	12687 467-5614	Dell Networking	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5615	12687 467-5615	Dell Networking	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
12687 467-5616	12687 467-5616	Dell Networking	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5617	12687 467-5617	Dell Networking	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
12687 467-5620	12687 467-5620	Dell Networking	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12687 467-5623	12687 467-5623	Dell Networking	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12687 467-5684	12687 467-5684	Dell Networking	Select Language Option	\$0	Each	10%	\$0	Other	F1
12687 467-5695	12687 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5696	12687 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5697	12687 467-5697	Dell Networking	Global Portal Australian Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5698	12687 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5699	12687 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5700	12687 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5701	12687 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5702	12687 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5703	12687 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5704	12687 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5705	12687 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5706	12687 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5707	12687 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5708	12687 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5709	12687 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5710	12687 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5711	12687 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5712	12687 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12687 467-5754	12687 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12687 468-3776	12687 468-3776	Dell Networking	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
12687 468-4058	12687 468-4058	Dell Networking	No Language Selected	\$0	Each	10%	\$0	Other	F1
12687 468-8015	12687 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12687 468-8016	12687 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12687 468-8017	12687 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12687 468-8018	12687 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12687 468-8019	12687 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12687 469-5598	12687 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
12687 809-8134	12687 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12687 809-8136	12687 809-8136	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12687 809-8138	12687 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12687 809-8140	12687 809-8140	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12687 809-8142	12687 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12687 809-8144	12687 809-8144	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12687 809-8146	12687 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12687 809-8148	12687 809-8148	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12687 809-8150	12687 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12687 809-8152	12687 809-8152	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12687 809-8154	12687 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12687 809-8156	12687 809-8156	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12687 809-8166	12687 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1
12687 809-8168	12687 809-8168	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
12687 809-8170	12687 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1
12687 809-8172	12687 809-8172	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1
12687 812-4005	12687 812-4005	Dell Networking	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
12687 816-1569	12687 816-1569	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$208	Each	10%	\$187	Other	F1
12687 816-1570	12687 816-1570	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$252	Each	10%	\$227	Other	F1
12687 816-1577	12687 816-1577	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$383	Each	10%	\$345	Other	F1
12687 816-1578	12687 816-1578	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$565	Each	10%	\$509	Other	F1
12687 816-1625	12687 816-1625	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$327	Each	10%	\$294	Other	F1
12687 816-1626	12687 816-1626	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,540	Each	10%	\$1,386	Other	F1
12687 816-1633	12687 816-1633	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,914	Each	10%	\$1,723	Other	F1
12687 816-1634	12687 816-1634	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$642	Each	10%	\$578	Other	F1
12687 821-6320	12687 821-6320	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$0	Each	10%	\$0	Other	F1
12687 821-6322	12687 821-6322	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$731	Each	10%	\$658	Other	F1
12687 821-6323	12687 821-6323	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$900	Each	10%	\$810	Other	F1
12687 821-6326	12687 821-6326	Dell Networking	Dell Hardware Limited Warranty Plus On-Site Service	\$599	Each	10%	\$539	Other	F1
12687 821-6329	12687 821-6329	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$231	Each	10%	\$208	Other	F1
12687 821-6331	12687 821-6331	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$421	Each	10%	\$379	Other	F1
12687 821-6333	12687 821-6333	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$38	Each	10%	\$34	Other	F1
12687 821-6335	12687 821-6335	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$763	Each	10%	\$687	Other	F1
12687 821-6337	12687 821-6337	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 3 Years	\$2,211	Each	10%	\$1,990	Other	F1
12687 821-6339	12687 821-6339	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 4 Years	\$2,655	Each	10%	\$2,390	Other	F1
12687 821-6340	12687 821-6340	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 5 Years	\$3,139	Each	10%	\$2,825	Other	F1
12687 821-6343	12687 821-6343	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 7 Years	\$4,147	Each	10%	\$3,732	Other	F1
12687 821-6349	12687 821-6349	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$179	Each	10%	\$161	Other	F1
12687 821-6351	12687 821-6351	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$332	Each	10%	\$299	Other	F1
12687 821-6353	12687 821-6353	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$28	Each	10%	\$25	Other	F1
12687 821-6355	12687 821-6355	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$612	Each	10%	\$551	Other	F1
12687 821-6359	12687 821-6359	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 3	\$3,121	Each	10%	\$2,809	Other	F1
12687 821-6361	12687 821-6361	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 4	\$3,886	Each	10%	\$3,497	Other	F1
12687 821-6362	12687 821-6362	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 5	\$4,678	Each	10%	\$4,210	Other	F1
12687 821-6365	12687 821-6365	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 7	\$6,287	Each	10%	\$5,658	Other	F1
12687 821-6369	12687 821-6369	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,699	Each	10%	\$2,429	Other	F1
12687 821-6371	12687 821-6371	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$3,343	Each	10%	\$3,009	Other	F1
12687 821-6372	12687 821-6372	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$4,014	Each	10%	\$3,613	Other	F1
12687 821-6375	12687 821-6375	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 7 Years	\$5,378	Each	10%	\$4,840	Other	F1
12687 821-6381	12687 821-6381	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1
12687 821-6383	12687 821-6383	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$165	Each	10%	\$149	Other	F1
12687 821-6384	12687 821-6384	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$304	Each	10%	\$274	Other	F1
12687 821-6387	12687 821-6387	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 7 Years	\$559	Each	10%	\$503	Other	F1
12687 821-6391	12687 821-6391	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,125	Each	10%	\$1,013	Other	F1
12687 821-6393	12687 821-6393	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$1,349	Each	10%	\$1,214	Other	F1
12687 821-6394	12687 821-6394	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,594	Each	10%	\$1,435	Other	F1
12687 821-6397	12687 821-6397	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 7 Years	\$2,103	Each	10%	\$1,893	Other	F1
12687 821-6399	12687 821-6399	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1
12687 821-6401	12687 821-6401	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$113	Each	10%	\$102	Other	F1
12687 821-6402	12687 821-6402	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$205	Each	10%	\$185	Other	F1
12687 821-6405	12687 821-6405	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 7 Years	\$371	Each	10%	\$334	Other	F1
12687 822-1632	12687 822-1632	Dell Networking	ProDeploy Dell EMC Networking MX Fabric Expander Module	\$742	Each	10%	\$668	Other	F1
12687 822-1633	12687 822-1633	Dell Networking	ProDeploy Dell EMC Networking MX Fabric Expander Module Deployment Verification	\$180	Each	10%	\$162	Other	F1
12687 822-1644	12687 822-1644	Dell Networking	ProDeploy Flex Dell EMC Networking MX Fabric Expander Module Dell Delivered	\$81	Each	10%	\$73	Other	F1
12687 822-1645	12687 822-1645	Dell Networking	ProDeploy Flex Dell EMC Networking MX Fabric Expander Module Partner Delivered	\$42	Each	10%	\$38	Other	F1
12687 822-1658	12687 822-1658	Dell Networking	ProDeploy Plus Dell EMC Networking MX Fabric Expander Module	\$1,301	Each	10%	\$1,171	Other	F1
12687 822-1659	12687 822-1659	Dell Networking	ProDeploy Plus Dell EMC Networking MX Fabric Expander Module Deployment	\$151	Each	10%	\$135	Other	F1
12687 822-3179	12687 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12687 823-9269	12687 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12687 823-9274	12687 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12687 823-9284	12687 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12687 825-0207	12687 825-0207	Dell Networking	POWER ONE,3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12687 825-0208	12687 825-0208	Dell Networking	POWER ONE,5 Years	\$0	Each	10%	\$0	Other	F1
12687 825-0209	12687 825-0209	Dell Networking	POWER ONE,4 Years	\$0	Each	10%	\$0	Other	F1
12687 847-7302	12687 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1
12687 847-7303	12687 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1
12687 847-7304	12687 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1
12687 847-7305	12687 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1
12687 847-7306	12687 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1
12687 847-7307	12687 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1
12687 847-7308	12687 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1
12687 936-5359	12687 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12687 951-2015	12687 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12687 973-2426	12687 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12687 975-2160	12687 975-2160	Dell Networking	DTE5- Dell EMC Networking OSS Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
12687 975-2161	12687 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
12687 975-3462	12687 975-3462	Dell Networking	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12687 984-3267	12687 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12687 989-3439	12687 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12720 007-1527	12720 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12720 009-4364	12720 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12720 009-4869	12720 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12720 009-4877	12720 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12720 461-0497	12720 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
12720 467-1490	12720 467-1490	Dell Networking	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
12720 467-1493	12720 467-1493	Dell Networking	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
12720 467-1494	12720 467-1494	Dell Networking	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
12720 467-1495	12720 467-1495	Dell Networking	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
12720 467-1496	12720 467-1496	Dell Networking	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1
12720 467-1497	12720 467-1497	Dell Networking	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
12720 467-1498	12720 467-1498	Dell Networking	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
12720 467-1499	12720 467-1499	Dell Networking	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5589	12720 467-5589	Dell Networking	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5591	12720 467-5591	Dell Networking	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5594	12720 467-5594	Dell Networking	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5598	12720 467-5598	Dell Networking	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5599	12720 467-5599	Dell Networking	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5600	12720 467-5600	Dell Networking	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5601	12720 467-5601	Dell Networking	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
12720 467-5604	12720 467-5604	Dell Networking	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12720 467-5606	12720 467-5606	Dell Networking	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5607	12720 467-5607	Dell Networking	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5608	12720 467-5608	Dell Networking	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5609	12720 467-5609	Dell Networking	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5611	12720 467-5611	Dell Networking	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5612	12720 467-5612	Dell Networking	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5613	12720 467-5613	Dell Networking	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5614	12720 467-5614	Dell Networking	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5615	12720 467-5615	Dell Networking	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
12720 467-5616	12720 467-5616	Dell Networking	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5617	12720 467-5617	Dell Networking	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
12720 467-5620	12720 467-5620	Dell Networking	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12720 467-5623	12720 467-5623	Dell Networking	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12720 467-5684	12720 467-5684	Dell Networking	Select Language Option	\$0	Each	10%	\$0	Other	F1
12720 467-5695	12720 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5696	12720 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5697	12720 467-5697	Dell Networking	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
12720 467-5698	12720 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5699	12720 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5700	12720 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5701	12720 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5702	12720 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5703	12720 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5704	12720 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5705	12720 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5706	12720 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5707	12720 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5708	12720 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5709	12720 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5710	12720 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5711	12720 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5712	12720 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12720 467-5754	12720 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12720 468-3776	12720 468-3776	Dell Networking	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
12720 468-4058	12720 468-4058	Dell Networking	No Language Selected	\$0	Each	10%	\$0	Other	F1
12720 468-8015	12720 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12720 468-8016	12720 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12720 468-8017	12720 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12720 468-8018	12720 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12720-468-8019	12720-468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12720-469-5598	12720-469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
12720-809-8134	12720-809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12720-809-8136	12720-809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12720-809-8138	12720-809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12720-809-8140	12720-809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12720-809-8142	12720-809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12720-809-8144	12720-809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12720-809-8146	12720-809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12720-809-8148	12720-809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12720-809-8150	12720-809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,595	Each	10%	\$1,427	Other	F1
12720-809-8152	12720-809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12720-809-8154	12720-809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12720-809-8156	12720-809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12720-809-8166	12720-809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1
12720-809-8168	12720-809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
12720-809-8170	12720-809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1
12720-809-8172	12720-809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1
12720-812-4005	12720-812-4005	Dell Networking	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
12720-816-1567	12720-816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
12720-816-1572	12720-816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1
12720-816-1575	12720-816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
12720-816-1580	12720-816-1580	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$9,346	Each	10%	\$8,411	Other	F1
12720-816-1623	12720-816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
12720-816-1628	12720-816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1
12720-816-1631	12720-816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
12720-816-1636	12720-816-1636	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$14,602	Each	10%	\$13,142	Other	F1
12720-819-9531	12720-819-9531	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$0	Each	10%	\$0	Other	F1
12720-819-9533	12720-819-9533	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$1,852	Each	10%	\$1,667	Other	F1
12720-819-9534	12720-819-9534	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$2,280	Each	10%	\$2,052	Other	F1
12720-819-9537	12720-819-9537	Dell Networking	Dell Hardware Limited Warranty Plus On-Site Service	\$599	Each	10%	\$539	Other	F1
12720-819-9540	12720-819-9540	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$737	Each	10%	\$663	Other	F1
12720-819-9542	12720-819-9542	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$1,337	Each	10%	\$1,203	Other	F1
12720-819-9544	12720-819-9544	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$401	Each	10%	\$361	Other	F1
12720-819-9546	12720-819-9546	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$2,415	Each	10%	\$2,174	Other	F1
12720-819-9548	12720-819-9548	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 3 Years	\$5,298	Each	10%	\$4,768	Other	F1
12720-819-9550	12720-819-9550	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 4 Years	\$6,271	Each	10%	\$5,644	Other	F1
12720-819-9551	12720-819-9551	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 5 Years	\$7,380	Each	10%	\$6,642	Other	F1
12720-819-9554	12720-819-9554	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 7 Years	\$9,722	Each	10%	\$8,750	Other	F1
12720-819-9560	12720-819-9560	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$589	Each	10%	\$530	Other	F1
12720-819-9562	12720-819-9562	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$1,090	Each	10%	\$981	Other	F1
12720-819-9564	12720-819-9564	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$307	Each	10%	\$276	Other	F1
12720-819-9566	12720-819-9566	Dell Networking	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$2,003	Each	10%	\$1,803	Other	F1
12720-819-9570	12720-819-9570	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 3	\$7,672	Each	10%	\$6,905	Other	F1
12720-819-9572	12720-819-9572	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 4	\$9,476	Each	10%	\$8,528	Other	F1
12720-819-9573	12720-819-9573	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 5	\$11,369	Each	10%	\$10,232	Other	F1
12720-819-9576	12720-819-9576	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 7	\$15,243	Each	10%	\$13,719	Other	F1
12720-819-9580	12720-819-9580	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$6,839	Each	10%	\$6,155	Other	F1
12720-819-9582	12720-819-9582	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$8,389	Each	10%	\$7,550	Other	F1
12720-819-9583	12720-819-9583	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$10,019	Each	10%	\$9,017	Other	F1
12720-819-9586	12720-819-9586	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 7 Years	\$13,358	Each	10%	\$12,022	Other	F1
12720-819-9592	12720-819-9592	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1
12720-819-9594	12720-819-9594	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$501	Each	10%	\$451	Other	F1
12720-819-9595	12720-819-9595	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$923	Each	10%	\$831	Other	F1
12720-819-9598	12720-819-9598	Dell Networking	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 7 Years	\$1,687	Each	10%	\$1,518	Other	F1
12720-819-9602	12720-819-9602	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,850	Each	10%	\$2,565	Other	F1
12720-819-9604	12720-819-9604	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$3,364	Each	10%	\$3,028	Other	F1
12720-819-9605	12720-819-9605	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,944	Each	10%	\$3,550	Other	F1
12720-819-9608	12720-819-9608	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 7 Years	\$5,164	Each	10%	\$4,648	Other	F1
12720-819-9610	12720-819-9610	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1
12720-819-9612	12720-819-9612	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$340	Each	10%	\$306	Other	F1
12720-819-9613	12720-819-9613	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$615	Each	10%	\$554	Other	F1
12720-819-9616	12720-819-9616	Dell Networking	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 7 Years	\$1,105	Each	10%	\$995	Other	F1
12720-822-1628	12720-822-1628	Dell Networking	ProDeploy Dell EMC Networking MX Fabric Switching Engine	\$1,977	Each	10%	\$1,779	Other	F1
12720-822-1629	12720-822-1629	Dell Networking	ProDeploy Dell EMC Networking MX Fabric Switching Engine Deployment Verification	\$262	Each	10%	\$235	Other	F1
12720-822-1638	12720-822-1638	Dell Networking	ProDeploy Flex Dell EMC Networking MX Fabric Switching Engine Dell Delivered	\$81	Each	10%	\$73	Other	F1
12720-822-1639	12720-822-1639	Dell Networking	ProDeploy Flex Dell EMC Networking MX Fabric Switching Engine Partner Delivered	\$42	Each	10%	\$38	Other	F1
12720-822-1656	12720-822-1656	Dell Networking	ProDeploy Plus Dell EMC Networking MX Fabric Switching Engine	\$3,829	Each	10%	\$3,446	Other	F1
12720-822-1657	12720-822-1657	Dell Networking	ProDeploy Plus Dell EMC Networking MX Fabric Switching Engine Deployment	\$124	Each	10%	\$112	Other	F1
12720-822-3179	12720-822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12720-823-9269	12720-823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12720-823-9274	12720-823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12720-823-9284	12720-823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12720-825-0207	12720-825-0207	Dell Networking	POWER ONE,3 Years	\$0	Each	10%	\$0	Other	F1
12720-825-0208	12720-825-0208	Dell Networking	POWER ONE,5 Years	\$0	Each	10%	\$0	Other	F1
12720-825-0209	12720-825-0209	Dell Networking	POWER ONE,4 Years	\$0	Each	10%	\$0	Other	F1
12720-847-7302	12720-847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	L(Column I/Column K)		
12720 847-7303	12720 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1	
12720 847-7304	12720 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1	
12720 847-7305	12720 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1	
12720 847-7306	12720 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1	
12720 847-7307	12720 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1	
12720 847-7308	12720 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1	
12720 951-2015	12720 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
12720 973-2426	12720 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
12720 975-2160	12720 975-2160	Dell Networking	DTE5- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
12720 975-2161	12720 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1	
12720 975-3462	12720 975-3462	Dell Networking	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
12720 984-3267	12720 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
12720 989-3439	12720 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13623 007-1527	13623 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13623 009-4364	13623 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13623 009-4869	13623 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
13623 009-4877	13623 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13623 805-2387	13623 805-2387	Dell Networking	ProDeploy Plus Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$3,054	Each	10%	\$2,748	Other	F1	
13623 805-2388	13623 805-2388	Dell Networking	ProDeploy Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$550	Each	10%	\$495	Other	F1	
13623 805-2389	13623 805-2389	Dell Networking	ProDeploy Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment Verification	\$149	Each	10%	\$134	Other	F1	
13623 805-2390	13623 805-2390	Dell Networking	ProDeploy Plus Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment	\$145	Each	10%	\$131	Other	F1	
13623 805-2391	13623 805-2391	Dell Networking	Basic Deployment Dell Networking N Series 1XXX/2XXX Switch	\$199	Each	10%	\$179	Other	F1	
13623 806-7308	13623 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13623 809-8118	13623 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
13623 809-8120	13623 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
13623 809-8122	13623 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
13623 809-8124	13623 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
13623 809-8134	13623 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
13623 809-8136	13623 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
13623 809-8138	13623 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
13623 809-8140	13623 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
13623 809-8142	13623 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
13623 809-8144	13623 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
13623 809-8146	13623 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
13623 809-8148	13623 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
13623 809-8150	13623 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
13623 809-8152	13623 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
13623 809-8154	13623 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
13623 809-8156	13623 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
13623 812-4005	13623 812-4005	Dell Networking	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13623 816-1563	13623 816-1563	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$762	Each	10%	\$686	Other	F1	
13623 816-1568	13623 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1	
13623 816-1571	13623 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1	
13623 816-1576	13623 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,236	Each	10%	\$2,012	Other	F1	
13623 816-1619	13623 816-1619	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,372	Each	10%	\$1,235	Other	F1	
13623 816-1624	13623 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1	
13623 816-1627	13623 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1	
13623 816-1632	13623 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1	
13623 822-3178	13623 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1	
13623 823-9269	13623 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
13623 823-9274	13623 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
13623 823-9284	13623 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13623 825-8623	13623 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13623 825-8624	13623 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13623 828-9355	13623 828-9355	Dell Networking	Basic Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	
13623 828-9356	13623 828-9356	Dell Networking	Dell Hardware Limited Warranty, 1 Year	\$0	Each	10%	\$0	Other	F1	
13623 828-9357	13623 828-9357	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$200	Each	10%	\$180	Other	F1	
13623 828-9358	13623 828-9358	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$260	Each	10%	\$234	Other	F1	
13623 828-9359	13623 828-9359	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1	
13623 828-9360	13623 828-9360	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$9	Each	10%	\$8	Other	F1	
13623 828-9361	13623 828-9361	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$11	Each	10%	\$10	Other	F1	
13623 828-9362	13623 828-9362	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$13	Each	10%	\$12	Other	F1	
13623 828-9363	13623 828-9363	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 1 Year	\$822	Each	10%	\$740	Other	F1	
13623 828-9364	13623 828-9364	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 3 Years	\$1,606	Each	10%	\$1,445	Other	F1	
13623 828-9365	13623 828-9365	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 4 Years	\$2,111	Each	10%	\$1,900	Other	F1	
13623 828-9366	13623 828-9366	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 5 Years	\$2,642	Each	10%	\$2,378	Other	F1	
13623 828-9370	13623 828-9370	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 15 Months	\$739	Each	10%	\$665	Other	F1	
13623 828-9371	13623 828-9371	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 1 Year	\$591	Each	10%	\$532	Other	F1	
13623 828-9374	13623 828-9374	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 3 Years	\$1,181	Each	10%	\$1,063	Other	F1	
13623 828-9375	13623 828-9375	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 4 Years	\$1,536	Each	10%	\$1,382	Other	F1	
13623 828-9377	13623 828-9377	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 51 Months	\$1,632	Each	10%	\$1,469	Other	F1	
13623 828-9378	13623 828-9378	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 5 Years	\$1,891	Each	10%	\$1,702	Other	F1	
13623 828-9379	13623 828-9379	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 63 Months	\$1,986	Each	10%	\$1,787	Other	F1	
13623 828-9383	13623 828-9383	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$156	Each	10%	\$140	Other	F1	
13623 828-9384	13623 828-9384	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 1 Year	\$1,467	Each	10%	\$1,320	Other	F1	
13623 828-9385	13623 828-9385	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 3 Years	\$2,907	Each	10%	\$2,616	Other	F1	
13623 828-9386	13623 828-9386	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 4 Years	\$3,797	Each	10%	\$3,417	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13623 828-9387	13623 828-9387	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 5 Years	\$4,704	Each	10%	\$4,234	Other	F1
13623 828-9390	13623 828-9390	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$4	Each	10%	\$4	Other	F1
13623 828-9391	13623 828-9391	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 15 Months	\$1,416	Each	10%	\$1,274	Other	F1
13623 828-9392	13623 828-9392	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 39 Months	\$7	Each	10%	\$6	Other	F1
13623 828-9393	13623 828-9393	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 51 Months	\$9	Each	10%	\$8	Other	F1
13623 828-9394	13623 828-9394	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 39 Months	\$2,455	Each	10%	\$2,210	Other	F1
13623 828-9395	13623 828-9395	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 63 Months	\$10	Each	10%	\$9	Other	F1
13623 828-9396	13623 828-9396	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 51 Months	\$3,129	Each	10%	\$2,816	Other	F1
13623 828-9397	13623 828-9397	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
13623 828-9398	13623 828-9398	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$6	Each	10%	\$5	Other	F1
13623 828-9399	13623 828-9399	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$8	Each	10%	\$7	Other	F1
13623 828-9400	13623 828-9400	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$9	Each	10%	\$8	Other	F1
13623 828-9401	13623 828-9401	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 63 Months	\$3,807	Each	10%	\$3,426	Other	F1
13623 828-9402	13623 828-9402	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 1 Year	\$1,133	Each	10%	\$1,020	Other	F1
13623 828-9403	13623 828-9403	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 3 Years	\$2,266	Each	10%	\$2,039	Other	F1
13623 828-9404	13623 828-9404	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 4 Years	\$2,946	Each	10%	\$2,651	Other	F1
13623 828-9405	13623 828-9405	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 5 Years	\$3,627	Each	10%	\$3,264	Other	F1
13623 828-9412	13623 828-9412	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$325	Each	10%	\$293	Other	F1
13623 828-9413	13623 828-9413	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 15 Months	\$1,028	Each	10%	\$925	Other	F1
13623 828-9414	13623 828-9414	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 39 Months	\$1,740	Each	10%	\$1,566	Other	F1
13623 828-9415	13623 828-9415	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 51 Months	\$2,244	Each	10%	\$2,020	Other	F1
13623 828-9416	13623 828-9416	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 63 Months	\$2,775	Each	10%	\$2,498	Other	F1
13623 828-9417	13623 828-9417	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$195	Each	10%	\$176	Other	F1
13623 828-9418	13623 828-9418	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 15 Months	\$1,834	Each	10%	\$1,651	Other	F1
13623 828-9419	13623 828-9419	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 39 Months	\$3,150	Each	10%	\$2,835	Other	F1
13623 828-9420	13623 828-9420	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 51 Months	\$4,034	Each	10%	\$3,631	Other	F1
13623 828-9421	13623 828-9421	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 63 Months	\$4,939	Each	10%	\$4,445	Other	F1
13623 828-9422	13623 828-9422	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$558	Each	10%	\$502	Other	F1
13623 828-9423	13623 828-9423	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$702	Each	10%	\$632	Other	F1
13623 828-9424	13623 828-9424	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$820	Each	10%	\$738	Other	F1
13623 828-9425	13623 828-9425	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 39	\$604	Each	10%	\$544	Other	F1
13623 828-9426	13623 828-9426	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 51	\$745	Each	10%	\$671	Other	F1
13623 828-9427	13623 828-9427	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 63	\$861	Each	10%	\$775	Other	F1
13623 828-9428	13623 828-9428	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$339	Each	10%	\$305	Other	F1
13623 828-9429	13623 828-9429	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$423	Each	10%	\$381	Other	F1
13623 828-9430	13623 828-9430	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$490	Each	10%	\$441	Other	F1
13623 828-9431	13623 828-9431	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$367	Each	10%	\$330	Other	F1
13623 828-9432	13623 828-9432	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$450	Each	10%	\$405	Other	F1
13623 828-9433	13623 828-9433	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$514	Each	10%	\$463	Other	F1
13623 828-9438	13623 828-9438	Dell Networking	Basic Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
13623 828-9439	13623 828-9439	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1
13623 828-9440	13623 828-9440	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$200	Each	10%	\$180	Other	F1
13623 828-9441	13623 828-9441	Dell Networking	ProSupport Mission Critical Package 4-Hour 7x24 On-Site Service with Emergency	\$396	Each	10%	\$356	Other	F1
13623 828-9442	13623 828-9442	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$6	Each	10%	\$5	Other	F1
13623 828-9443	13623 828-9443	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$14	Each	10%	\$13	Other	F1
13623 828-9444	13623 828-9444	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$17	Each	10%	\$15	Other	F1
13623 828-9445	13623 828-9445	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$20	Each	10%	\$18	Other	F1
13623 828-9446	13623 828-9446	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 1 Year	\$1,252	Each	10%	\$1,127	Other	F1
13623 828-9447	13623 828-9447	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 3 Years	\$2,447	Each	10%	\$2,202	Other	F1
13623 828-9448	13623 828-9448	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 4 Years	\$3,216	Each	10%	\$2,894	Other	F1
13623 828-9449	13623 828-9449	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 5 Years	\$4,025	Each	10%	\$3,623	Other	F1
13623 828-9453	13623 828-9453	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 15 Months	\$1,125	Each	10%	\$1,013	Other	F1
13623 828-9454	13623 828-9454	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 1 Year	\$900	Each	10%	\$810	Other	F1
13623 828-9457	13623 828-9457	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 3 Years	\$1,799	Each	10%	\$1,619	Other	F1
13623 828-9458	13623 828-9458	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 4 Years	\$2,340	Each	10%	\$2,106	Other	F1
13623 828-9460	13623 828-9460	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 51 Months	\$2,486	Each	10%	\$2,237	Other	F1
13623 828-9461	13623 828-9461	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 5 Years	\$2,880	Each	10%	\$2,592	Other	F1
13623 828-9462	13623 828-9462	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 63 Months	\$3,025	Each	10%	\$2,723	Other	F1
13623 828-9466	13623 828-9466	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$237	Each	10%	\$213	Other	F1
13623 828-9467	13623 828-9467	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 1 Year	\$2,235	Each	10%	\$2,012	Other	F1
13623 828-9468	13623 828-9468	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 3 Years	\$4,428	Each	10%	\$3,985	Other	F1
13623 828-9469	13623 828-9469	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 4 Years	\$5,782	Each	10%	\$5,204	Other	F1
13623 828-9470	13623 828-9470	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 5 Years	\$7,164	Each	10%	\$6,448	Other	F1
13623 828-9473	13623 828-9473	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$5	Each	10%	\$5	Other	F1
13623 828-9474	13623 828-9474	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 15 Months	\$2,158	Each	10%	\$1,942	Other	F1
13623 828-9475	13623 828-9475	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 39 Months	\$10	Each	10%	\$9	Other	F1
13623 828-9476	13623 828-9476	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 51 Months	\$13	Each	10%	\$12	Other	F1
13623 828-9477	13623 828-9477	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 39 Months	\$3,739	Each	10%	\$3,365	Other	F1
13623 828-9478	13623 828-9478	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 63 Months	\$15	Each	10%	\$14	Other	F1
13623 828-9479	13623 828-9479	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 51 Months	\$4,767	Each	10%	\$4,290	Other	F1
13623 828-9480	13623 828-9480	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
13623 828-9481	13623 828-9481	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$10	Each	10%	\$9	Other	F1
13623 828-9482	13623 828-9482	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$12	Each	10%	\$11	Other	F1
13623 828-9483	13623 828-9483	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$14	Each	10%	\$13	Other	F1
13623 828-9484	13623 828-9484	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 63 Months	\$5,799	Each	10%	\$5,219	Other	F1
13623 828-9485	13623 828-9485	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 1 Year	\$1,726	Each	10%	\$1,553	Other	F1
13623 828-9486	13623 828-9486	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 3 Years	\$3,451	Each	10%	\$3,106	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13623 828-9487	13623 828-9487	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 4 Years	\$4,487	Each	10%	\$4,038	Other	F1
13623 828-9488	13623 828-9488	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 5 Years	\$5,523	Each	10%	\$4,971	Other	F1
13623 828-9495	13623 828-9495	Dell Networking	ProSupport Mission Critical Package 4-Hour 7x24 On-Site Service with Emergency	\$495	Each	10%	\$446	Other	F1
13623 828-9496	13623 828-9496	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 15 Months	\$1,565	Each	10%	\$1,409	Other	F1
13623 828-9497	13623 828-9497	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 39 Months	\$2,651	Each	10%	\$2,386	Other	F1
13623 828-9498	13623 828-9498	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 51 Months	\$3,418	Each	10%	\$3,076	Other	F1
13623 828-9499	13623 828-9499	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 63 Months	\$4,225	Each	10%	\$3,803	Other	F1
13623 828-9500	13623 828-9500	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$297	Each	10%	\$267	Other	F1
13623 828-9501	13623 828-9501	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 15 Months	\$2,793	Each	10%	\$2,514	Other	F1
13623 828-9502	13623 828-9502	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 39 Months	\$4,797	Each	10%	\$4,317	Other	F1
13623 828-9503	13623 828-9503	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 51 Months	\$6,144	Each	10%	\$5,530	Other	F1
13623 828-9504	13623 828-9504	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 63 Months	\$7,522	Each	10%	\$6,770	Other	F1
13623 828-9505	13623 828-9505	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$849	Each	10%	\$764	Other	F1
13623 828-9506	13623 828-9506	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,069	Each	10%	\$962	Other	F1
13623 828-9507	13623 828-9507	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$1,249	Each	10%	\$1,124	Other	F1
13623 828-9508	13623 828-9508	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 39	\$920	Each	10%	\$828	Other	F1
13623 828-9509	13623 828-9509	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 51	\$1,135	Each	10%	\$1,022	Other	F1
13623 828-9510	13623 828-9510	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 63	\$1,312	Each	10%	\$1,181	Other	F1
13623 828-9511	13623 828-9511	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$516	Each	10%	\$464	Other	F1
13623 828-9512	13623 828-9512	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$645	Each	10%	\$581	Other	F1
13623 828-9513	13623 828-9513	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$746	Each	10%	\$671	Other	F1
13623 828-9514	13623 828-9514	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$559	Each	10%	\$503	Other	F1
13623 828-9515	13623 828-9515	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$685	Each	10%	\$617	Other	F1
13623 828-9516	13623 828-9516	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$784	Each	10%	\$706	Other	F1
13623 847-7294	13623 847-7294	Dell Networking	Keep Your Component For Enterprise 2 Years	\$187	Each	10%	\$168	Other	F1
13623 847-7295	13623 847-7295	Dell Networking	Keep Your Component For Enterprise 3 Years	\$290	Each	10%	\$252	Other	F1
13623 847-7296	13623 847-7296	Dell Networking	Keep Your Component For Enterprise 4 Years	\$373	Each	10%	\$335	Other	F1
13623 847-7297	13623 847-7297	Dell Networking	Keep Your Component For Enterprise 6 Years	\$560	Each	10%	\$504	Other	F1
13623 847-7313	13623 847-7313	Dell Networking	Keep Your Component For Enterprise 5 Years	\$467	Each	10%	\$420	Other	F1
13623 847-7328	13623 847-7328	Dell Networking	Keep Your Component For Enterprise 7 Years	\$653	Each	10%	\$588	Other	F1
13623 847-7329	13623 847-7329	Dell Networking	Keep Your Component For Enterprise 1 Year	\$93	Each	10%	\$84	Other	F1
13623 927-3179	13623 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
13623 927-3189	13623 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
13623 927-3199	13623 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
13623 929-8509	13623 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13623 929-8519	13623 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13623 936-2329	13623 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13623 936-2339	13623 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13623 936-2349	13623 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13623 936-2359	13623 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13623 936-2369	13623 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13623 936-5359	13623 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13623 951-2015	13623 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13623 984-3287	13623 984-3287	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
13623 987-2549	13623 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
13623 989-3439	13623 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13623 990-BBBS	13623 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBBT	13623 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBBU	13623 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBBV	13623 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBBW	13623 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBBX	13623 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBBY	13623 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBBZ	13623 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBCB	13623 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBCC	13623 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBCD	13623 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBCE	13623 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBCF	13623 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 990-BBCG	13623 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
13623 992-8149	13623 992-8149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13623 998-4204	13623 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
13623 998-4205	13623 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
12806 007-1527	12806 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12806 009-4364	12806 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12806 009-4869	12806 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12806 009-4877	12806 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12806 461-0497	12806 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
12806 467-5695	12806 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5696	12806 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5697	12806 467-5697	Dell Networking	Global Portal Australian Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5698	12806 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5699	12806 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5700	12806 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5701	12806 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5702	12806 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5703	12806 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12806 467-5704	12806 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5705	12806 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5706	12806 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5707	12806 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5708	12806 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5709	12806 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5710	12806 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5711	12806 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5712	12806 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12806 467-5754	12806 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12806 468-8015	12806 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12806 468-8016	12806 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12806 468-8017	12806 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12806 468-8018	12806 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12806 468-8019	12806 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12806 469-5598	12806 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
12806 804-1294	12806 804-1294	Dell Networking	Keep Your Components, 1 Year	\$59	Each	10%	\$53	Other	F1
12806 804-1296	12806 804-1296	Dell Networking	Keep Your Components, 3 Year	\$119	Each	10%	\$107	Other	F1
12806 804-1298	12806 804-1298	Dell Networking	Keep Your Components, 5 Year	\$189	Each	10%	\$170	Other	F1
12806 805-2392	12806 805-2392	Dell Networking	ProDeploy Plus Dell Networking N Series 3XXX Switch - Deployment	\$3,358	Each	10%	\$3,022	Other	F1
12806 805-2393	12806 805-2393	Dell Networking	Basic Deployment Dell Networking N Series 3XXX Switch	\$249	Each	10%	\$224	Other	F1
12806 805-2394	12806 805-2394	Dell Networking	ProDeploy Dell Networking L3 N Series 3XXX Switch - Deployment Verification	\$165	Each	10%	\$148	Other	F1
12806 805-2395	12806 805-2395	Dell Networking	ProDeploy Plus Dell Networking L3 N Series 3XXX Switch - Deployment Verification	\$141	Each	10%	\$127	Other	F1
12806 805-2396	12806 805-2396	Dell Networking	ProDeploy Dell Networking N Series 3XXX Switch - Deployment	\$834	Each	10%	\$751	Other	F1
12806 806-7308	12806 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12806 809-8118	12806 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12806 809-8120	12806 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12806 809-8122	12806 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12806 809-8124	12806 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12806 809-8134	12806 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12806 809-8136	12806 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12806 809-8138	12806 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12806 809-8140	12806 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12806 809-8142	12806 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12806 809-8144	12806 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12806 809-8146	12806 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12806 809-8148	12806 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12806 809-8150	12806 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12806 809-8152	12806 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12806 809-8154	12806 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12806 809-8156	12806 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12806 812-4008	12806 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
12806 812-8909	12806 812-8909	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$103	Each	10%	\$90	Other	F1
12806 812-9442	12806 812-9442	Dell Networking	ProDeploy Flex Install Dell NW N Series 3XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12806 812-9498	12806 812-9498	Dell Networking	ProDeploy Flex Install Dell NW N Series 3XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12806 816-1564	12806 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
12806 816-1567	12806 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
12806 816-1572	12806 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1
12806 816-1575	12806 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
12806 816-1620	12806 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1
12806 816-1623	12806 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
12806 816-1628	12806 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1
12806 816-1631	12806 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
12806 816-1759	12806 816-1759	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$749	Each	10%	\$674	Other	F1
12806 816-1760	12806 816-1760	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$749	Each	10%	\$674	Other	F1
12806 816-1763	12806 816-1763	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,522	Each	10%	\$1,370	Other	F1
12806 816-1764	12806 816-1764	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,522	Each	10%	\$1,370	Other	F1
12806 816-1767	12806 816-1767	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,990	Each	10%	\$1,791	Other	F1
12806 816-1768	12806 816-1768	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,990	Each	10%	\$1,791	Other	F1
12806 816-1771	12806 816-1771	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,460	Each	10%	\$2,214	Other	F1
12806 816-1772	12806 816-1772	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,460	Each	10%	\$2,214	Other	F1
12806 816-1815	12806 816-1815	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$700	Each	10%	\$630	Other	F1
12806 816-1816	12806 816-1816	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$700	Each	10%	\$630	Other	F1
12806 816-1819	12806 816-1819	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,357	Each	10%	\$1,221	Other	F1
12806 816-1820	12806 816-1820	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,357	Each	10%	\$1,221	Other	F1
12806 816-1823	12806 816-1823	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,845	Each	10%	\$1,661	Other	F1
12806 816-1824	12806 816-1824	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,845	Each	10%	\$1,661	Other	F1
12806 816-1827	12806 816-1827	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,369	Each	10%	\$2,132	Other	F1
12806 816-1828	12806 816-1828	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,369	Each	10%	\$2,132	Other	F1
12806 821-5285	12806 821-5285	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$170	Each	10%	\$153	Other	F1
12806 821-5286	12806 821-5286	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$261	Each	10%	\$235	Other	F1
12806 821-5287	12806 821-5287	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$362	Each	10%	\$326	Other	F1
12806 821-5288	12806 821-5288	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$443	Each	10%	\$399	Other	F1
12806 821-5290	12806 821-5290	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 15 Months	\$895	Each	10%	\$806	Other	F1
12806 821-5291	12806 821-5291	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 39 Months	\$1,415	Each	10%	\$1,274	Other	F1
12806 821-5292	12806 821-5292	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$1,822	Each	10%	\$1,640	Other	F1
12806 821-5293	12806 821-5293	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$2,250	Each	10%	\$2,025	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
12806 821-5295	12806 821-5295	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 15 Months	\$0	Each	10%	\$0	Other	F1		
12806 821-5296	12806 821-5296	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 39 Months	\$0	Each	10%	\$0	Other	F1		
12806 821-5297	12806 821-5297	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 51 Months	\$0	Each	10%	\$0	Other	F1		
12806 821-5298	12806 821-5298	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 63 Months	\$0	Each	10%	\$0	Other	F1		
12806 821-9170	12806 821-9170	Dell Networking	Basic: Business Hours (5X10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1		
12806 821-9171	12806 821-9171	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1		
12806 821-9172	12806 821-9172	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$174	Each	10%	\$157	Other	F1		
12806 821-9173	12806 821-9173	Dell Networking	SW Warranty,Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1		
12806 821-9174	12806 821-9174	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$276	Each	10%	\$248	Other	F1		
12806 821-9175	12806 821-9175	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$592	Each	10%	\$533	Other	F1		
12806 821-9176	12806 821-9176	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$745	Each	10%	\$671	Other	F1		
12806 821-9177	12806 821-9177	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$871	Each	10%	\$784	Other	F1		
12806 821-9179	12806 821-9179	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$138	Each	10%	\$124	Other	F1		
12806 821-9180	12806 821-9180	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$291	Each	10%	\$262	Other	F1		
12806 821-9181	12806 821-9181	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$360	Each	10%	\$324	Other	F1		
12806 821-9182	12806 821-9182	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$412	Each	10%	\$371	Other	F1		
12806 821-9184	12806 821-9184	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$873	Each	10%	\$786	Other	F1		
12806 821-9185	12806 821-9185	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$1,705	Each	10%	\$1,535	Other	F1		
12806 821-9186	12806 821-9186	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$2,242	Each	10%	\$2,018	Other	F1		
12806 821-9187	12806 821-9187	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$2,805	Each	10%	\$2,525	Other	F1		
12806 821-9193	12806 821-9193	Dell Networking	ProSupport:7x24 HW/SWTech Support and Assistance, 1 Year	\$436	Each	10%	\$392	Other	F1		
12806 821-9196	12806 821-9196	Dell Networking	ProSupport:7x24 HW/SWTech Support and Assistance, 3 Years	\$858	Each	10%	\$772	Other	F1		
12806 821-9197	12806 821-9197	Dell Networking	ProSupport:7x24 HW/SWTech Support and Assistance, 4 Years	\$1,133	Each	10%	\$1,020	Other	F1		
12806 821-9200	12806 821-9200	Dell Networking	ProSupport:7x24 HW/SWTech Support and Assistance, 5 Years	\$1,426	Each	10%	\$1,283	Other	F1		
12806 821-9206	12806 821-9206	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$143	Each	10%	\$129	Other	F1		
12806 821-9207	12806 821-9207	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,350	Each	10%	\$1,215	Other	F1		
12806 821-9208	12806 821-9208	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$312	Each	10%	\$281	Other	F1		
12806 821-9209	12806 821-9209	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,675	Each	10%	\$2,408	Other	F1		
12806 821-9210	12806 821-9210	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$390	Each	10%	\$351	Other	F1		
12806 821-9211	12806 821-9211	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,493	Each	10%	\$3,144	Other	F1		
12806 821-9212	12806 821-9212	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$451	Each	10%	\$406	Other	F1		
12806 821-9213	12806 821-9213	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$4,327	Each	10%	\$3,894	Other	F1		
12806 821-9225	12806 821-9225	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$109	Each	10%	\$98	Other	F1		
12806 821-9226	12806 821-9226	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$232	Each	10%	\$209	Other	F1		
12806 821-9227	12806 821-9227	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$284	Each	10%	\$256	Other	F1		
12806 821-9228	12806 821-9228	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$321	Each	10%	\$289	Other	F1		
12806 821-9232	12806 821-9232	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$925	Each	10%	\$833	Other	F1		
12806 821-9233	12806 821-9233	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$1,836	Each	10%	\$1,652	Other	F1		
12806 821-9234	12806 821-9234	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$2,404	Each	10%	\$2,164	Other	F1		
12806 821-9235	12806 821-9235	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$2,987	Each	10%	\$2,688	Other	F1		
12806 822-3178	12806 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1		
12806 823-9269	12806 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1		
12806 823-9274	12806 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1		
12806 823-9284	12806 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1		
12806 825-8623	12806 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1		
12806 825-8624	12806 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1		
12806 847-2851	12806 847-2851	Dell Networking	ProDeploy Dell Networking N Series 3XXX Switch - Remote	\$799	Each	10%	\$719	Other	F1		
12806 847-7302	12806 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1		
12806 847-7303	12806 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1		
12806 847-7304	12806 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1		
12806 847-7305	12806 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1		
12806 847-7306	12806 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1		
12806 847-7307	12806 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1		
12806 847-7308	12806 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1		
12806 927-3179	12806 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1		
12806 927-3189	12806 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1		
12806 927-3199	12806 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1		
12806 929-8509	12806 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1		
12806 929-8519	12806 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1		
12806 936-2329	12806 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1		
12806 936-2339	12806 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1		
12806 936-2349	12806 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1		
12806 936-2359	12806 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1		
12806 936-2369	12806 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1		
12806 936-5359	12806 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1		
12806 951-2015	12806 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1		
12806 951-2583	12806 951-2583	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1		
12806 951-2624	12806 951-2624	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1		
12806 966-3309	12806 966-3309	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1		
12806 966-3310	12806 966-3310	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1		
12806 966-3311	12806 966-3311	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1		
12806 966-3312	12806 966-3312	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1		
12806 966-3313	12806 966-3313	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1		
12806 966-3314	12806 966-3314	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1		
12806 966-3319	12806 966-3319	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$73	Each	10%	\$66	Other	F1		
12806 966-3320	12806 966-3320	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$162	Each	10%	\$144	Other	F1		
12806 966-3325	12806 966-3325	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$3	Each	10%	\$3	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12806 966-3326	12806 966-3326	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$20	Each	10%	\$18	Other	F1
12806 966-3327	12806 966-3327	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,209	Each	10%	\$1,088	Other	F1
12806 966-3330	12806 966-3330	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$4	Each	10%	\$4	Other	F1
12806 966-3331	12806 966-3331	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$23	Each	10%	\$21	Other	F1
12806 966-3332	12806 966-3332	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$6	Each	10%	\$5	Other	F1
12806 966-3333	12806 966-3333	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$33	Each	10%	\$30	Other	F1
12806 966-3334	12806 966-3334	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$7	Each	10%	\$6	Other	F1
12806 966-3335	12806 966-3335	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$41	Each	10%	\$37	Other	F1
12806 966-3345	12806 966-3345	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$334	Each	10%	\$301	Other	F1
12806 966-3349	12806 966-3349	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$347	Each	10%	\$312	Other	F1
12806 966-3351	12806 966-3351	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$543	Each	10%	\$489	Other	F1
12806 966-3353	12806 966-3353	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$743	Each	10%	\$669	Other	F1
12806 966-3370	12806 966-3370	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$466	Each	10%	\$419	Other	F1
12806 966-3371	12806 966-3371	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$672	Each	10%	\$605	Other	F1
12806 966-3378	12806 966-3378	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$930	Each	10%	\$837	Other	F1
12806 966-3379	12806 966-3379	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,342	Each	10%	\$1,208	Other	F1
12806 966-3382	12806 966-3382	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,747	Each	10%	\$1,572	Other	F1
12806 966-3383	12806 966-3383	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,490	Each	10%	\$1,341	Other	F1
12806 966-3384	12806 966-3384	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$2,155	Each	10%	\$1,940	Other	F1
12806 966-3393	12806 966-3393	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$205	Each	10%	\$185	Other	F1
12806 966-3394	12806 966-3394	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$721	Each	10%	\$649	Other	F1
12806 966-3397	12806 966-3397	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$234	Each	10%	\$211	Other	F1
12806 966-3398	12806 966-3398	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$790	Each	10%	\$711	Other	F1
12806 966-3399	12806 966-3399	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$333	Each	10%	\$300	Other	F1
12806 966-3400	12806 966-3400	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$1,171	Each	10%	\$1,054	Other	F1
12806 966-3401	12806 966-3401	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$415	Each	10%	\$374	Other	F1
12806 966-3402	12806 966-3402	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$1,516	Each	10%	\$1,364	Other	F1
12806 966-3436	12806 966-3436	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$647	Each	10%	\$582	Other	F1
12806 966-3437	12806 966-3437	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$538	Each	10%	\$484	Other	F1
12806 966-3440	12806 966-3440	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,265	Each	10%	\$1,139	Other	F1
12806 966-3441	12806 966-3441	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,007	Each	10%	\$906	Other	F1
12806 966-3442	12806 966-3442	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,677	Each	10%	\$1,509	Other	F1
12806 966-3443	12806 966-3443	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,381	Each	10%	\$1,243	Other	F1
12806 966-3444	12806 966-3444	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$2,106	Each	10%	\$1,895	Other	F1
12806 966-3445	12806 966-3445	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,792	Each	10%	\$1,613	Other	F1
12806 966-3454	12806 966-3454	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year	\$0	Each	10%	\$0	Other	F1
12806 966-3455	12806 966-3455	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year	\$0	Each	10%	\$0	Other	F1
12806 966-3458	12806 966-3458	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
12806 966-3459	12806 966-3459	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
12806 966-3460	12806 966-3460	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
12806 966-3461	12806 966-3461	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
12806 966-3462	12806 966-3462	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
12806 966-3463	12806 966-3463	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
12806 966-3472	12806 966-3472	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$2	Each	10%	\$2	Other	F1
12806 966-3473	12806 966-3473	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$14	Each	10%	\$13	Other	F1
12806 966-3476	12806 966-3476	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$3	Each	10%	\$3	Other	F1
12806 966-3477	12806 966-3477	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$17	Each	10%	\$15	Other	F1
12806 966-3478	12806 966-3478	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$4	Each	10%	\$4	Other	F1
12806 966-3479	12806 966-3479	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$24	Each	10%	\$22	Other	F1
12806 966-3480	12806 966-3480	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$5	Each	10%	\$5	Other	F1
12806 966-3481	12806 966-3481	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$29	Each	10%	\$26	Other	F1
12806 966-3490	12806 966-3490	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$893	Each	10%	\$804	Other	F1
12806 966-3491	12806 966-3491	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,308	Each	10%	\$1,177	Other	F1
12806 966-3494	12806 966-3494	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,784	Each	10%	\$1,606	Other	F1
12806 966-3495	12806 966-3495	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$2,613	Each	10%	\$2,352	Other	F1
12806 966-3496	12806 966-3496	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,320	Each	10%	\$2,088	Other	F1
12806 966-3497	12806 966-3497	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,399	Each	10%	\$3,059	Other	F1
12806 966-3498	12806 966-3498	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,856	Each	10%	\$2,570	Other	F1
12806 966-3499	12806 966-3499	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$4,187	Each	10%	\$3,768	Other	F1
12806 966-3504	12806 966-3504	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$123	Each	10%	\$111	Other	F1
12806 966-3505	12806 966-3505	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$596	Each	10%	\$527	Other	F1
12806 966-3508	12806 966-3508	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$142	Each	10%	\$128	Other	F1
12806 966-3509	12806 966-3509	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$685	Each	10%	\$599	Other	F1
12806 966-3510	12806 966-3510	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$200	Each	10%	\$180	Other	F1
12806 966-3511	12806 966-3511	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$958	Each	10%	\$862	Other	F1
12806 966-3512	12806 966-3512	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$246	Each	10%	\$221	Other	F1
12806 966-3513	12806 966-3513	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,206	Each	10%	\$1,085	Other	F1
12806 966-3558	12806 966-3558	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,155	Each	10%	\$1,040	Other	F1
12806 966-3559	12806 966-3559	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,303	Each	10%	\$1,173	Other	F1
12806 966-3562	12806 966-3562	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$2,291	Each	10%	\$2,062	Other	F1
12806 966-3563	12806 966-3563	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$2,526	Each	10%	\$2,273	Other	F1
12806 966-3564	12806 966-3564	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,000	Each	10%	\$2,700	Other	F1
12806 966-3565	12806 966-3565	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,366	Each	10%	\$3,029	Other	F1
12806 966-3566	12806 966-3566	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$3,721	Each	10%	\$3,349	Other	F1
12806 966-3567	12806 966-3567	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$4,251	Each	10%	\$3,826	Other	F1
12806 966-3577	12806 966-3577	Dell Networking	Dell Hardware Limited Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12806 966-3578	12806 966-3578	Dell Networking	Dell Hardware Limited Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12806 966-3580	12806 966-3580	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1
12806 966-3584	12806 966-3584	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery 24	\$477	Each	10%	\$429	Other	F1
12806 973-2426	12806 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12806 973-8439	12806 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
12806 975-2186	12806 975-2186	Dell Networking	Dell Education Services - Campus Networking N-Series Training - 1 year eLearning	\$149	Each	10%	\$134	Other	F1
12806 975-2188	12806 975-2188	Dell Networking	Dell Education Services - Dell Campus Networking - No Training Selected	\$0	Each	10%	\$0	Other	F1
12806 984-3267	12806 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12806 988-7279	12806 988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
12806 988-7318	12806 988-7318	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
12806 988-7327	12806 988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
12806 989-3439	12806 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12806 990-BBBS	12806 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBBT	12806 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBBU	12806 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBBV	12806 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBBW	12806 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBBX	12806 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBBY	12806 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBBZ	12806 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBCB	12806 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBCC	12806 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBCD	12806 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBCE	12806 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBCF	12806 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 990-BBCC	12806 990-BBCC	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12806 995-8131	12806 995-8131	Dell Networking	Information Only , Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
12806 996-8029	12806 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
12806 998-4204	12806 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
12806 998-4205	12806 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
13622 805-2392	13622 805-2392	Dell Networking	ProDeploy Plus Dell Networking N Series 3XXX Switch - Deployment	\$3,358	Each	10%	\$3,022	Other	F1
13622 805-2393	13622 805-2393	Dell Networking	Basic Deployment Dell Networking N Series 3XXX Switch	\$249	Each	10%	\$224	Other	F1
13622 805-2394	13622 805-2394	Dell Networking	ProDeploy Dell Networking L3 N Series 3XXX Switch - Deployment Verification	\$165	Each	10%	\$148	Other	F1
13622 805-2395	13622 805-2395	Dell Networking	ProDeploy Plus Dell Networking L3 N Series 3XXX Switch - Deployment Verification	\$141	Each	10%	\$127	Other	F1
13622 805-2396	13622 805-2396	Dell Networking	ProDeploy Dell Networking N Series 3XXX Switch - Deployment	\$834	Each	10%	\$751	Other	F1
13622 806-7308	13622 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13622 809-8118	13622 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
13622 809-8120	13622 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
13622 809-8122	13622 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
13622 809-8124	13622 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
13622 809-8134	13622 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
13622 809-8136	13622 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
13622 809-8138	13622 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
13622 809-8140	13622 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
13622 809-8142	13622 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
13622 809-8144	13622 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
13622 809-8146	13622 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
13622 809-8148	13622 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
13622 809-8150	13622 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
13622 809-8152	13622 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
13622 809-8154	13622 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
13622 809-8156	13622 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
13622 812-4008	13622 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
13622 816-1563	13622 816-1563	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$762	Each	10%	\$686	Other	F1
13622 816-1564	13622 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
13622 816-1567	13622 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
13622 816-1568	13622 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
13622 816-1571	13622 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
13622 816-1572	13622 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1
13622 816-1575	13622 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
13622 816-1576	13622 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,295	Each	10%	\$2,012	Other	F1
13622 816-1619	13622 816-1619	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,372	Each	10%	\$1,235	Other	F1
13622 816-1620	13622 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1
13622 816-1623	13622 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
13622 816-1624	13622 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1
13622 816-1627	13622 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1
13622 816-1628	13622 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1
13622 816-1631	13622 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
13622 816-1632	13622 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1
13622 822-3178	13622 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
13622 823-9269	13622 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
13622 823-9274	13622 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
13622 823-9284	13622 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13622 825-8623	13622 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13622 825-8624	13622 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13622 828-7059	13622 828-7059	Dell Networking	Basic Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
13622 828-7060	13622 828-7060	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1
13622 828-7061	13622 828-7061	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$520	Each	10%	\$468	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (if applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
13622-828-7062	13622-828-7062	Dell Networking	ProSupport Mission Critical Package 4-Hour 7X24 On-Site Service with Emergency	\$1,044	Each	10%	\$940	Other	F1	
13622-828-7063	13622-828-7063	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$18	Each	10%	\$16	Other	F1	
13622-828-7064	13622-828-7064	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$41	Each	10%	\$37	Other	F1	
13622-828-7065	13622-828-7065	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$52	Each	10%	\$47	Other	F1	
13622-828-7066	13622-828-7066	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$60	Each	10%	\$54	Other	F1	
13622-828-7067	13622-828-7067	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,201	Each	10%	\$1,981	Other	F1	
13622-828-7068	13622-828-7068	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 3 Years	\$4,231	Each	10%	\$3,808	Other	F1	
13622-828-7069	13622-828-7069	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 4 Years	\$5,572	Each	10%	\$5,015	Other	F1	
13622-828-7070	13622-828-7070	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 5 Years	\$7,001	Each	10%	\$6,301	Other	F1	
13622-828-7074	13622-828-7074	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,208	Each	10%	\$1,987	Other	F1	
13622-828-7075	13622-828-7075	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 1 Year	\$1,706	Each	10%	\$1,589	Other	F1	
13622-828-7078	13622-828-7078	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 3 Years	\$3,528	Each	10%	\$3,175	Other	F1	
13622-828-7079	13622-828-7079	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 4 Years	\$4,588	Each	10%	\$4,129	Other	F1	
13622-828-7081	13622-828-7081	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 51 Months	\$4,875	Each	10%	\$4,388	Other	F1	
13622-828-7082	13622-828-7082	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 5 Years	\$5,650	Each	10%	\$5,085	Other	F1	
13622-828-7083	13622-828-7083	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 63 Months	\$5,933	Each	10%	\$5,340	Other	F1	
13622-828-7087	13622-828-7087	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$668	Each	10%	\$601	Other	F1	
13622-828-7088	13622-828-7088	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 1 Year	\$4,199	Each	10%	\$3,779	Other	F1	
13622-828-7089	13622-828-7089	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 3 Years	\$8,255	Each	10%	\$7,430	Other	F1	
13622-828-7090	13622-828-7090	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 4 Years	\$10,793	Each	10%	\$9,714	Other	F1	
13622-828-7091	13622-828-7091	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 5 Years	\$13,402	Each	10%	\$12,062	Other	F1	
13622-828-7094	13622-828-7094	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$16	Each	10%	\$14	Other	F1	
13622-828-7095	13622-828-7095	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$4,242	Each	10%	\$3,818	Other	F1	
13622-828-7096	13622-828-7096	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 39 Months	\$32	Each	10%	\$29	Other	F1	
13622-828-7097	13622-828-7097	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 51 Months	\$39	Each	10%	\$35	Other	F1	
13622-828-7098	13622-828-7098	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$7,349	Each	10%	\$6,614	Other	F1	
13622-828-7099	13622-828-7099	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 63 Months	\$45	Each	10%	\$41	Other	F1	
13622-828-7100	13622-828-7100	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$9,372	Each	10%	\$8,435	Other	F1	
13622-828-7101	13622-828-7101	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$13	Each	10%	\$12	Other	F1	
13622-828-7102	13622-828-7102	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$29	Each	10%	\$26	Other	F1	
13622-828-7103	13622-828-7103	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$37	Each	10%	\$33	Other	F1	
13622-828-7104	13622-828-7104	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$43	Each	10%	\$39	Other	F1	
13622-828-7105	13622-828-7105	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$11,402	Each	10%	\$10,262	Other	F1	
13622-828-7106	13622-828-7106	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$3,394	Each	10%	\$3,055	Other	F1	
13622-828-7107	13622-828-7107	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$6,784	Each	10%	\$6,106	Other	F1	
13622-828-7108	13622-828-7108	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$8,820	Each	10%	\$7,938	Other	F1	
13622-828-7109	13622-828-7109	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$10,859	Each	10%	\$9,773	Other	F1	
13622-828-7116	13622-828-7116	Dell Networking	ProSupport Mission Critical Package 4-Hour 7X24 On-Site Service with Emergency	\$1,305	Each	10%	\$1,175	Other	F1	
13622-828-7117	13622-828-7117	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,751	Each	10%	\$2,476	Other	F1	
13622-828-7118	13622-828-7118	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 39 Months	\$4,583	Each	10%	\$4,125	Other	F1	
13622-828-7119	13622-828-7119	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 51 Months	\$5,920	Each	10%	\$5,328	Other	F1	
13622-828-7120	13622-828-7120	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 63 Months	\$7,351	Each	10%	\$6,616	Other	F1	
13622-828-7121	13622-828-7121	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$835	Each	10%	\$752	Other	F1	
13622-828-7122	13622-828-7122	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 15 Months	\$5,248	Each	10%	\$4,723	Other	F1	
13622-828-7123	13622-828-7123	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 39 Months	\$8,943	Each	10%	\$8,049	Other	F1	
13622-828-7124	13622-828-7124	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 51 Months	\$11,467	Each	10%	\$10,320	Other	F1	
13622-828-7125	13622-828-7125	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 63 Months	\$14,071	Each	10%	\$12,664	Other	F1	
13622-828-7126	13622-828-7126	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$2,258	Each	10%	\$2,032	Other	F1	
13622-828-7127	13622-828-7127	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$2,864	Each	10%	\$2,578	Other	F1	
13622-828-7128	13622-828-7128	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 5	\$3,381	Each	10%	\$3,043	Other	F1	
13622-828-7129	13622-828-7129	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 39	\$2,447	Each	10%	\$2,202	Other	F1	
13622-828-7130	13622-828-7130	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 51	\$3,043	Each	10%	\$2,739	Other	F1	
13622-828-7131	13622-828-7131	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 63	\$3,551	Each	10%	\$3,196	Other	F1	
13622-828-7132	13622-828-7132	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,479	Each	10%	\$1,331	Other	F1	
13622-828-7133	13622-828-7133	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,861	Each	10%	\$1,675	Other	F1	
13622-828-7134	13622-828-7134	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,172	Each	10%	\$1,955	Other	F1	
13622-828-7135	13622-828-7135	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,602	Each	10%	\$1,442	Other	F1	
13622-828-7136	13622-828-7136	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,977	Each	10%	\$1,779	Other	F1	
13622-828-7137	13622-828-7137	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,281	Each	10%	\$2,053	Other	F1	
13622-828-9185	13622-828-9185	Dell Networking	Basic Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	
13622-828-9186	13622-828-9186	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1	
13622-828-9189	13622-828-9189	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 1 Year	\$611	Each	10%	\$550	Other	F1	
13622-828-9190	13622-828-9190	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 15 Months	\$763	Each	10%	\$687	Other	F1	
13622-828-9191	13622-828-9191	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 3 Years	\$1,220	Each	10%	\$1,098	Other	F1	
13622-828-9193	13622-828-9193	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 4 Years	\$1,586	Each	10%	\$1,427	Other	F1	
13622-828-9194	13622-828-9194	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 5 Years	\$1,954	Each	10%	\$1,759	Other	F1	
13622-828-9195	13622-828-9195	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 51 Months	\$1,685	Each	10%	\$1,517	Other	F1	
13622-828-9196	13622-828-9196	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 63 Months	\$2,051	Each	10%	\$1,846	Other	F1	
13622-828-9199	13622-828-9199	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$576	Each	10%	\$518	Other	F1	
13622-828-9200	13622-828-9200	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 39	\$624	Each	10%	\$562	Other	F1	
13622-828-9201	13622-828-9201	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$725	Each	10%	\$653	Other	F1	
13622-828-9202	13622-828-9202	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 5	\$847	Each	10%	\$762	Other	F1	
13622-828-9203	13622-828-9203	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 51	\$770	Each	10%	\$693	Other	F1	
13622-828-9204	13622-828-9204	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 63	\$890	Each	10%	\$801	Other	F1	
13622-828-9207	13622-828-9207	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 1 Year	\$849	Each	10%	\$764	Other	F1	
13622-828-9208	13622-828-9208	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 15 Months	\$1,061	Each	10%	\$955	Other	F1	
13622-828-9209	13622-828-9209	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 3 Years	\$1,659	Each	10%	\$1,493	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13622 828-9210	13622 828-9210	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance,39 Months	\$1,797	Each	10%	\$1,617	Other	F1
13622 828-9211	13622 828-9211	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance,4 Years	\$2,181	Each	10%	\$1,963	Other	F1
13622 828-9212	13622 828-9212	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance,5 Years	\$2,729	Each	10%	\$2,456	Other	F1
13622 828-9213	13622 828-9213	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance,51 Months	\$2,317	Each	10%	\$2,085	Other	F1
13622 828-9214	13622 828-9214	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance,63 Months	\$2,865	Each	10%	\$2,579	Other	F1
13622 828-9215	13622 828-9215	Dell Networking	Prosupport Mission Critical Package 4-Hour 7x24 On-Site Service with Emergency	\$269	Each	10%	\$242	Other	F1
13622 828-9216	13622 828-9216	Dell Networking	Prosupport Mission Critical Package 4-Hour 7x24 On-Site Service with Emergency	\$336	Each	10%	\$302	Other	F1
13622 828-9219	13622 828-9219	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
13622 828-9221	13622 828-9221	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$9	Each	10%	\$9	Other	F1
13622 828-9223	13622 828-9223	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$12	Each	10%	\$11	Other	F1
13622 828-9224	13622 828-9224	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$13	Each	10%	\$12	Other	F1
13622 828-9227	13622 828-9227	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$1,170	Each	10%	\$1,053	Other	F1
13622 828-9228	13622 828-9228	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$1,463	Each	10%	\$1,317	Other	F1
13622 828-9229	13622 828-9229	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$2,340	Each	10%	\$2,106	Other	F1
13622 828-9230	13622 828-9230	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$2,535	Each	10%	\$2,282	Other	F1
13622 828-9231	13622 828-9231	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$3,043	Each	10%	\$2,739	Other	F1
13622 828-9232	13622 828-9232	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$3,745	Each	10%	\$3,371	Other	F1
13622 828-9233	13622 828-9233	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$3,232	Each	10%	\$2,909	Other	F1
13622 828-9234	13622 828-9234	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$3,933	Each	10%	\$3,540	Other	F1
13622 828-9239	13622 828-9239	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$350	Each	10%	\$315	Other	F1
13622 828-9240	13622 828-9240	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$379	Each	10%	\$341	Other	F1
13622 828-9241	13622 828-9241	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$437	Each	10%	\$393	Other	F1
13622 828-9242	13622 828-9242	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$506	Each	10%	\$455	Other	F1
13622 828-9243	13622 828-9243	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$465	Each	10%	\$419	Other	F1
13622 828-9244	13622 828-9244	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$531	Each	10%	\$478	Other	F1
13622 828-9245	13622 828-9245	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$161	Each	10%	\$145	Other	F1
13622 828-9246	13622 828-9246	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$201	Each	10%	\$181	Other	F1
13622 828-9247	13622 828-9247	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 1 Year	\$1,515	Each	10%	\$1,364	Other	F1
13622 828-9248	13622 828-9248	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 15 Months	\$1,894	Each	10%	\$1,705	Other	F1
13622 828-9249	13622 828-9249	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 3 Years	\$3,003	Each	10%	\$2,703	Other	F1
13622 828-9250	13622 828-9250	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 39 Months	\$3,253	Each	10%	\$2,928	Other	F1
13622 828-9251	13622 828-9251	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 4 Years	\$3,921	Each	10%	\$3,529	Other	F1
13622 828-9252	13622 828-9252	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 5 Years	\$4,858	Each	10%	\$4,372	Other	F1
13622 828-9253	13622 828-9253	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 51 Months	\$4,166	Each	10%	\$3,749	Other	F1
13622 828-9254	13622 828-9254	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 63 Months	\$5,101	Each	10%	\$4,591	Other	F1
13622 828-9259	13622 828-9259	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
13622 828-9260	13622 828-9260	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$4	Each	10%	\$4	Other	F1
13622 828-9261	13622 828-9261	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$7	Each	10%	\$6	Other	F1
13622 828-9262	13622 828-9262	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 39 Months	\$7	Each	10%	\$6	Other	F1
13622 828-9263	13622 828-9263	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$8	Each	10%	\$7	Other	F1
13622 828-9264	13622 828-9264	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$9	Each	10%	\$9	Other	F1
13622 828-9265	13622 828-9265	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 51 Months	\$9	Each	10%	\$8	Other	F1
13622 828-9266	13622 828-9266	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 63 Months	\$10	Each	10%	\$9	Other	F1
13622 828-9267	13622 828-9267	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$200	Each	10%	\$180	Other	F1
13622 828-9272	13622 828-9272	Dell Networking	Basic Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
13622 828-9273	13622 828-9273	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1
13622 828-9274	13622 828-9274	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$200	Each	10%	\$180	Other	F1
13622 828-9275	13622 828-9275	Dell Networking	Prosupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$321	Each	10%	\$289	Other	F1
13622 828-9276	13622 828-9276	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$5	Other	F1
13622 828-9277	13622 828-9277	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$11	Each	10%	\$10	Other	F1
13622 828-9278	13622 828-9278	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$14	Each	10%	\$13	Other	F1
13622 828-9279	13622 828-9279	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$16	Each	10%	\$14	Other	F1
13622 828-9280	13622 828-9280	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 1 Year	\$1,013	Each	10%	\$912	Other	F1
13622 828-9281	13622 828-9281	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 3 Years	\$1,980	Each	10%	\$1,782	Other	F1
13622 828-9282	13622 828-9282	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 4 Years	\$2,603	Each	10%	\$2,343	Other	F1
13622 828-9283	13622 828-9283	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 5 Years	\$3,258	Each	10%	\$2,932	Other	F1
13622 828-9287	13622 828-9287	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 15 Months	\$911	Each	10%	\$820	Other	F1
13622 828-9288	13622 828-9288	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 1 Year	\$729	Each	10%	\$656	Other	F1
13622 828-9291	13622 828-9291	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 3 Years	\$1,456	Each	10%	\$1,310	Other	F1
13622 828-9292	13622 828-9292	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 4 Years	\$1,884	Each	10%	\$1,705	Other	F1
13622 828-9294	13622 828-9294	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 51 Months	\$2,012	Each	10%	\$1,811	Other	F1
13622 828-9295	13622 828-9295	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 5 Years	\$2,332	Each	10%	\$2,099	Other	F1
13622 828-9296	13622 828-9296	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 63 Months	\$2,448	Each	10%	\$2,203	Other	F1
13622 828-9300	13622 828-9300	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$192	Each	10%	\$173	Other	F1
13622 828-9301	13622 828-9301	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 1 Year	\$1,809	Each	10%	\$1,628	Other	F1
13622 828-9302	13622 828-9302	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 3 Years	\$3,584	Each	10%	\$3,226	Other	F1
13622 828-9303	13622 828-9303	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 4 Years	\$4,681	Each	10%	\$4,213	Other	F1
13622 828-9304	13622 828-9304	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 5 Years	\$5,799	Each	10%	\$5,219	Other	F1
13622 828-9307	13622 828-9307	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$4	Each	10%	\$4	Other	F1
13622 828-9308	13622 828-9308	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 15 Months	\$1,747	Each	10%	\$1,572	Other	F1
13622 828-9309	13622 828-9309	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 39 Months	\$8	Each	10%	\$7	Other	F1
13622 828-9310	13622 828-9310	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 51 Months	\$11	Each	10%	\$10	Other	F1
13622 828-9311	13622 828-9311	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 39 Months	\$3,027	Each	10%	\$2,724	Other	F1
13622 828-9312	13622 828-9312	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 63 Months	\$12	Each	10%	\$11	Other	F1
13622 828-9313	13622 828-9313	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 51 Months	\$3,858	Each	10%	\$3,472	Other	F1
13622 828-9314	13622 828-9314	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
13622 828-9315	13622 828-9315	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$8	Each	10%	\$7	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
					Base price from Base Price Source	UoM	Proposed Discount(%)			
13622-828-9316	13622-828-9316	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years		\$10	Each	10%	\$9	Other	F1
13622-828-9317	13622-828-9317	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 5 Years		\$11	Each	10%	\$10	Other	F1
13622-828-9318	13622-828-9318	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 63 Months		\$4,694	Each	10%	\$4,225	Other	F1
13622-828-9319	13622-828-9319	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 1 Year		\$1,397	Each	10%	\$1,257	Other	F1
13622-828-9320	13622-828-9320	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 3 Years		\$2,793	Each	10%	\$2,514	Other	F1
13622-828-9321	13622-828-9321	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 4 Years		\$3,632	Each	10%	\$3,269	Other	F1
13622-828-9322	13622-828-9322	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 5 Years		\$4,471	Each	10%	\$4,024	Other	F1
13622-828-9329	13622-828-9329	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15		\$401	Each	10%	\$361	Other	F1
13622-828-9330	13622-828-9330	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 15 Months		\$1,267	Each	10%	\$1,140	Other	F1
13622-828-9331	13622-828-9331	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 39 Months		\$2,145	Each	10%	\$1,931	Other	F1
13622-828-9332	13622-828-9332	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 51 Months		\$2,766	Each	10%	\$2,489	Other	F1
13622-828-9333	13622-828-9333	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 63 Months		\$3,420	Each	10%	\$3,078	Other	F1
13622-828-9334	13622-828-9334	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$240	Each	10%	\$216	Other	F1
13622-828-9335	13622-828-9335	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 15 Months		\$2,261	Each	10%	\$2,035	Other	F1
13622-828-9336	13622-828-9336	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 39 Months		\$3,883	Each	10%	\$3,495	Other	F1
13622-828-9337	13622-828-9337	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 51 Months		\$4,973	Each	10%	\$4,476	Other	F1
13622-828-9338	13622-828-9338	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 63 Months		\$6,089	Each	10%	\$5,480	Other	F1
13622-828-9339	13622-828-9339	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3		\$688	Each	10%	\$619	Other	F1
13622-828-9340	13622-828-9340	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4		\$865	Each	10%	\$779	Other	F1
13622-828-9341	13622-828-9341	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5		\$1,011	Each	10%	\$910	Other	F1
13622-828-9342	13622-828-9342	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 39		\$745	Each	10%	\$671	Other	F1
13622-828-9343	13622-828-9343	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 51		\$919	Each	10%	\$827	Other	F1
13622-828-9344	13622-828-9344	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 63		\$1,062	Each	10%	\$956	Other	F1
13622-828-9345	13622-828-9345	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$418	Each	10%	\$376	Other	F1
13622-828-9346	13622-828-9346	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$522	Each	10%	\$470	Other	F1
13622-828-9347	13622-828-9347	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$604	Each	10%	\$544	Other	F1
13622-828-9348	13622-828-9348	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$453	Each	10%	\$408	Other	F1
13622-828-9349	13622-828-9349	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$555	Each	10%	\$500	Other	F1
13622-828-9350	13622-828-9350	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$634	Each	10%	\$571	Other	F1
13622-828-9521	13622-828-9521	Dell Networking	Basic Business Hours (5x10) Next Business Day Parts Delivery Initial Year		\$0	Each	10%	\$0	Other	F1
13622-828-9522	13622-828-9522	Dell Networking	Dell Hardware Limited Warranty 1 Year		\$0	Each	10%	\$0	Other	F1
13622-828-9523	13622-828-9523	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day		\$200	Each	10%	\$180	Other	F1
13622-828-9524	13622-828-9524	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1		\$401	Each	10%	\$361	Other	F1
13622-828-9525	13622-828-9525	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year		\$6	Each	10%	\$5	Other	F1
13622-828-9526	13622-828-9526	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years		\$14	Each	10%	\$13	Other	F1
13622-828-9527	13622-828-9527	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years		\$18	Each	10%	\$16	Other	F1
13622-828-9528	13622-828-9528	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 5 Years		\$20	Each	10%	\$18	Other	F1
13622-828-9529	13622-828-9529	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 1 Year		\$1,267	Each	10%	\$1,140	Other	F1
13622-828-9530	13622-828-9530	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 3 Years		\$2,476	Each	10%	\$2,228	Other	F1
13622-828-9531	13622-828-9531	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 4 Years		\$3,255	Each	10%	\$2,930	Other	F1
13622-828-9532	13622-828-9532	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 5 Years		\$4,074	Each	10%	\$3,667	Other	F1
13622-828-9536	13622-828-9536	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 15 Months		\$1,139	Each	10%	\$1,025	Other	F1
13622-828-9537	13622-828-9537	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 1 Year		\$911	Each	10%	\$820	Other	F1
13622-828-9540	13622-828-9540	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 3 Years		\$1,821	Each	10%	\$1,639	Other	F1
13622-828-9541	13622-828-9541	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 4 Years		\$2,367	Each	10%	\$2,130	Other	F1
13622-828-9543	13622-828-9543	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 51 Months		\$2,515	Each	10%	\$2,264	Other	F1
13622-828-9544	13622-828-9544	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 5 Years		\$2,916	Each	10%	\$2,624	Other	F1
13622-828-9545	13622-828-9545	Dell Networking	ProSupport 7x24 HW-SW Technical Support, 63 Months		\$3,061	Each	10%	\$2,755	Other	F1
13622-828-9549	13622-828-9549	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$240	Each	10%	\$216	Other	F1
13622-828-9550	13622-828-9550	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 1 Year		\$2,262	Each	10%	\$2,036	Other	F1
13622-828-9551	13622-828-9551	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 3 Years		\$4,482	Each	10%	\$4,034	Other	F1
13622-828-9552	13622-828-9552	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 4 Years		\$5,852	Each	10%	\$5,267	Other	F1
13622-828-9553	13622-828-9553	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 5 Years		\$7,251	Each	10%	\$6,526	Other	F1
13622-828-9556	13622-828-9556	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months		\$6	Each	10%	\$5	Other	F1
13622-828-9557	13622-828-9557	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 15 Months		\$2,183	Each	10%	\$1,965	Other	F1
13622-828-9558	13622-828-9558	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 39 Months		\$11	Each	10%	\$10	Other	F1
13622-828-9559	13622-828-9559	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 51 Months		\$13	Each	10%	\$12	Other	F1
13622-828-9560	13622-828-9560	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 39 Months		\$3,784	Each	10%	\$3,406	Other	F1
13622-828-9561	13622-828-9561	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 63 Months		\$15	Each	10%	\$14	Other	F1
13622-828-9562	13622-828-9562	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 51 Months		\$4,825	Each	10%	\$4,343	Other	F1
13622-828-9563	13622-828-9563	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year		\$4	Each	10%	\$4	Other	F1
13622-828-9564	13622-828-9564	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years		\$10	Each	10%	\$9	Other	F1
13622-828-9565	13622-828-9565	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years		\$13	Each	10%	\$12	Other	F1
13622-828-9566	13622-828-9566	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 5 Years		\$14	Each	10%	\$13	Other	F1
13622-828-9567	13622-828-9567	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 63 Months		\$5,870	Each	10%	\$5,283	Other	F1
13622-828-9568	13622-828-9568	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 1 Year		\$1,747	Each	10%	\$1,572	Other	F1
13622-828-9569	13622-828-9569	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 3 Years		\$3,493	Each	10%	\$3,144	Other	F1
13622-828-9570	13622-828-9570	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 4 Years		\$4,541	Each	10%	\$4,087	Other	F1
13622-828-9571	13622-828-9571	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support, 5 Years		\$5,590	Each	10%	\$5,031	Other	F1
13622-828-9578	13622-828-9578	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15		\$501	Each	10%	\$451	Other	F1
13622-828-9579	13622-828-9579	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 15 Months		\$1,584	Each	10%	\$1,426	Other	F1
13622-828-9580	13622-828-9580	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 39 Months		\$2,683	Each	10%	\$2,415	Other	F1
13622-828-9581	13622-828-9581	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 51 Months		\$3,459	Each	10%	\$3,113	Other	F1
13622-828-9582	13622-828-9582	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support, 63 Months		\$4,277	Each	10%	\$3,849	Other	F1
13622-828-9583	13622-828-9583	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$300	Each	10%	\$270	Other	F1
13622-828-9584	13622-828-9584	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 15 Months		\$2,828	Each	10%	\$2,545	Other	F1
13622-828-9585	13622-828-9585	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 39 Months		\$4,855	Each	10%	\$4,370	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13622 828-9586	13622 828-9586	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 51 Months	\$6,219	Each	10%	\$5,597	Other	F1	
13622 828-9587	13622 828-9587	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support, 63 Months	\$7,614	Each	10%	\$6,853	Other	F1	
13622 828-9588	13622 828-9588	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$860	Each	10%	\$774	Other	F1	
13622 828-9589	13622 828-9589	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,082	Each	10%	\$974	Other	F1	
13622 828-9590	13622 828-9590	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$1,264	Each	10%	\$1,138	Other	F1	
13622 828-9591	13622 828-9591	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 39	\$931	Each	10%	\$838	Other	F1	
13622 828-9592	13622 828-9592	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 51	\$1,149	Each	10%	\$1,034	Other	F1	
13622 828-9593	13622 828-9593	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 63	\$1,328	Each	10%	\$1,195	Other	F1	
13622 828-9594	13622 828-9594	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$522	Each	10%	\$470	Other	F1	
13622 828-9595	13622 828-9595	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$653	Each	10%	\$588	Other	F1	
13622 828-9596	13622 828-9596	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$755	Each	10%	\$680	Other	F1	
13622 828-9597	13622 828-9597	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$566	Each	10%	\$509	Other	F1	
13622 828-9598	13622 828-9598	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$693	Each	10%	\$624	Other	F1	
13622 828-9599	13622 828-9599	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$793	Each	10%	\$714	Other	F1	
13622 828-9604	13622 828-9604	Dell Networking	Basic Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	
13622 828-9605	13622 828-9605	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1	
13622 828-9606	13622 828-9606	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$200	Each	10%	\$180	Other	F1	
13622 828-9607	13622 828-9607	Dell Networking	ProSupport Mission Critical Package 4-Hour 7X24 On-Site Service with Emergency	\$594	Each	10%	\$535	Other	F1	
13622 828-9608	13622 828-9608	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$9	Each	10%	\$8	Other	F1	
13622 828-9609	13622 828-9609	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$20	Each	10%	\$18	Other	F1	
13622 828-9610	13622 828-9610	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$26	Each	10%	\$23	Other	F1	
13622 828-9611	13622 828-9611	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$30	Each	10%	\$27	Other	F1	
13622 828-9612	13622 828-9612	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 1 Year	\$1,875	Each	10%	\$1,688	Other	F1	
13622 828-9613	13622 828-9613	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 3 Years	\$3,665	Each	10%	\$3,299	Other	F1	
13622 828-9614	13622 828-9614	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 4 Years	\$4,817	Each	10%	\$4,335	Other	F1	
13622 828-9615	13622 828-9615	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 5 Years	\$6,028	Each	10%	\$5,425	Other	F1	
13622 828-9619	13622 828-9619	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 15 Months	\$1,695	Each	10%	\$1,517	Other	F1	
13622 828-9620	13622 828-9620	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 1 Year	\$1,349	Each	10%	\$1,214	Other	F1	
13622 828-9623	13622 828-9623	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 3 Years	\$2,695	Each	10%	\$2,426	Other	F1	
13622 828-9624	13622 828-9624	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 4 Years	\$3,504	Each	10%	\$3,154	Other	F1	
13622 828-9626	13622 828-9626	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 51 Months	\$3,723	Each	10%	\$3,351	Other	F1	
13622 828-9627	13622 828-9627	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 5 Years	\$4,315	Each	10%	\$3,884	Other	F1	
13622 828-9628	13622 828-9628	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 63 Months	\$4,531	Each	10%	\$4,078	Other	F1	
13622 828-9632	13622 828-9632	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$356	Each	10%	\$320	Other	F1	
13622 828-9633	13622 828-9633	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 1 Year	\$3,347	Each	10%	\$3,012	Other	F1	
13622 828-9634	13622 828-9634	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 3 Years	\$6,633	Each	10%	\$5,970	Other	F1	
13622 828-9635	13622 828-9635	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 4 Years	\$8,661	Each	10%	\$7,795	Other	F1	
13622 828-9636	13622 828-9636	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 5 Years	\$10,731	Each	10%	\$9,658	Other	F1	
13622 828-9639	13622 828-9639	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$8	Each	10%	\$7	Other	F1	
13622 828-9640	13622 828-9640	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$3,232	Each	10%	\$2,909	Other	F1	
13622 828-9641	13622 828-9641	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 39 Months	\$16	Each	10%	\$14	Other	F1	
13622 828-9642	13622 828-9642	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 51 Months	\$20	Each	10%	\$18	Other	F1	
13622 828-9643	13622 828-9643	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$5,600	Each	10%	\$5,040	Other	F1	
13622 828-9644	13622 828-9644	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 63 Months	\$22	Each	10%	\$20	Other	F1	
13622 828-9645	13622 828-9645	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$7,140	Each	10%	\$6,426	Other	F1	
13622 828-9646	13622 828-9646	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$7	Each	10%	\$6	Other	F1	
13622 828-9647	13622 828-9647	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$15	Each	10%	\$14	Other	F1	
13622 828-9648	13622 828-9648	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$19	Each	10%	\$17	Other	F1	
13622 828-9649	13622 828-9649	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$21	Each	10%	\$19	Other	F1	
13622 828-9650	13622 828-9650	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$8,687	Each	10%	\$7,818	Other	F1	
13622 828-9651	13622 828-9651	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,585	Each	10%	\$2,327	Other	F1	
13622 828-9652	13622 828-9652	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$5,169	Each	10%	\$4,652	Other	F1	
13622 828-9653	13622 828-9653	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$6,720	Each	10%	\$6,048	Other	F1	
13622 828-9654	13622 828-9654	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$8,273	Each	10%	\$7,446	Other	F1	
13622 828-9661	13622 828-9661	Dell Networking	ProSupport Mission Critical Package 4-Hour 7X24 On-Site Service with Emergency	\$742	Each	10%	\$668	Other	F1	
13622 828-9662	13622 828-9662	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,344	Each	10%	\$2,110	Other	F1	
13622 828-9663	13622 828-9663	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 39 Months	\$3,970	Each	10%	\$3,573	Other	F1	
13622 828-9664	13622 828-9664	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 51 Months	\$5,118	Each	10%	\$4,606	Other	F1	
13622 828-9665	13622 828-9665	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 63 Months	\$6,329	Each	10%	\$5,696	Other	F1	
13622 828-9666	13622 828-9666	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$445	Each	10%	\$401	Other	F1	
13622 828-9667	13622 828-9667	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 15 Months	\$4,193	Each	10%	\$3,765	Other	F1	
13622 828-9668	13622 828-9668	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 39 Months	\$7,186	Each	10%	\$6,467	Other	F1	
13622 828-9669	13622 828-9669	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 51 Months	\$9,203	Each	10%	\$8,283	Other	F1	
13622 828-9670	13622 828-9670	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 63 Months	\$11,267	Each	10%	\$10,140	Other	F1	
13622 828-9671	13622 828-9671	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$1,272	Each	10%	\$1,145	Other	F1	
13622 828-9672	13622 828-9672	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$1,601	Each	10%	\$1,441	Other	F1	
13622 828-9673	13622 828-9673	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 5	\$1,871	Each	10%	\$1,684	Other	F1	
13622 828-9674	13622 828-9674	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 39	\$1,378	Each	10%	\$1,240	Other	F1	
13622 828-9675	13622 828-9675	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 51	\$1,701	Each	10%	\$1,531	Other	F1	
13622 828-9676	13622 828-9676	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 63	\$1,965	Each	10%	\$1,769	Other	F1	
13622 828-9677	13622 828-9677	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$773	Each	10%	\$696	Other	F1	
13622 828-9678	13622 828-9678	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$966	Each	10%	\$869	Other	F1	
13622 828-9679	13622 828-9679	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,118	Each	10%	\$1,006	Other	F1	
13622 828-9680	13622 828-9680	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$837	Each	10%	\$753	Other	F1	
13622 828-9681	13622 828-9681	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,026	Each	10%	\$923	Other	F1	
13622 828-9682	13622 828-9682	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,174	Each	10%	\$1,057	Other	F1	
13622 828-9687	13622 828-9687	Dell Networking	Basic Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
					Base price from Base Price	UoM	Proposed Discount(%)	Price/UoM (Calculated)		
13622-828-9688	13622-828-9688	Dell Networking	Dell Hardware Limited Warranty 1 Year		\$0	Each	10%	\$0	Other	F1
13622-828-9689	13622-828-9689	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day		\$200	Each	10%	\$180	Other	F1
13622-828-9690	13622-828-9690	Dell Networking	ProSupport Mission Critical Package 4-Hour 7X24 On-Site Service with Emergency		\$536	Each	10%	\$482	Other	F1
13622-828-9691	13622-828-9691	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year		\$8	Each	10%	\$7	Other	F1
13622-828-9692	13622-828-9692	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years		\$18	Each	10%	\$16	Other	F1
13622-828-9693	13622-828-9693	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years		\$24	Each	10%	\$22	Other	F1
13622-828-9694	13622-828-9694	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 5 Years		\$27	Each	10%	\$24	Other	F1
13622-828-9695	13622-828-9695	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 1 Year		\$1,693	Each	10%	\$1,524	Other	F1
13622-828-9696	13622-828-9696	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 3 Years		\$3,308	Each	10%	\$2,977	Other	F1
13622-828-9697	13622-828-9697	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 4 Years		\$4,349	Each	10%	\$3,914	Other	F1
13622-828-9698	13622-828-9698	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 5 Years		\$5,442	Each	10%	\$4,898	Other	F1
13622-828-9702	13622-828-9702	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 15 Months		\$1,522	Each	10%	\$1,370	Other	F1
13622-828-9703	13622-828-9703	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 1 Year		\$1,218	Each	10%	\$1,096	Other	F1
13622-828-9706	13622-828-9706	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 3 Years		\$2,433	Each	10%	\$2,190	Other	F1
13622-828-9707	13622-828-9707	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 4 Years		\$3,163	Each	10%	\$2,847	Other	F1
13622-828-9709	13622-828-9709	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 51 Months		\$3,361	Each	10%	\$3,025	Other	F1
13622-828-9710	13622-828-9710	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 5 Years		\$3,895	Each	10%	\$3,506	Other	F1
13622-828-9711	13622-828-9711	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance, 63 Months		\$4,090	Each	10%	\$3,681	Other	F1
13622-828-9715	13622-828-9715	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$321	Each	10%	\$289	Other	F1
13622-828-9716	13622-828-9716	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 1 Year		\$3,022	Each	10%	\$2,720	Other	F1
13622-828-9717	13622-828-9717	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 3 Years		\$5,988	Each	10%	\$5,389	Other	F1
13622-828-9718	13622-828-9718	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 4 Years		\$7,819	Each	10%	\$7,037	Other	F1
13622-828-9719	13622-828-9719	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 5 Years		\$9,688	Each	10%	\$8,719	Other	F1
13622-828-9722	13622-828-9722	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months		\$7	Each	10%	\$6	Other	F1
13622-828-9723	13622-828-9723	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months		\$2,918	Each	10%	\$2,626	Other	F1
13622-828-9724	13622-828-9724	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 39 Months		\$14	Each	10%	\$13	Other	F1
13622-828-9725	13622-828-9725	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 51 Months		\$18	Each	10%	\$16	Other	F1
13622-828-9726	13622-828-9726	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months		\$5,056	Each	10%	\$4,550	Other	F1
13622-828-9727	13622-828-9727	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 63 Months		\$20	Each	10%	\$18	Other	F1
13622-828-9728	13622-828-9728	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months		\$6,446	Each	10%	\$5,801	Other	F1
13622-828-9729	13622-828-9729	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year		\$6	Each	10%	\$5	Other	F1
13622-828-9730	13622-828-9730	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years		\$13	Each	10%	\$12	Other	F1
13622-828-9731	13622-828-9731	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years		\$17	Each	10%	\$15	Other	F1
13622-828-9732	13622-828-9732	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 5 Years		\$19	Each	10%	\$17	Other	F1
13622-828-9733	13622-828-9733	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months		\$7,842	Each	10%	\$7,058	Other	F1
13622-828-9734	13622-828-9734	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year		\$2,334	Each	10%	\$2,101	Other	F1
13622-828-9735	13622-828-9735	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years		\$4,667	Each	10%	\$4,200	Other	F1
13622-828-9736	13622-828-9736	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years		\$6,067	Each	10%	\$5,460	Other	F1
13622-828-9737	13622-828-9737	Dell Networking	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years		\$7,469	Each	10%	\$6,722	Other	F1
13622-828-9744	13622-828-9744	Dell Networking	ProSupport Mission Critical Package 4-Hour 7X24 On-Site Service with Emergency		\$670	Each	10%	\$603	Other	F1
13622-828-9745	13622-828-9745	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 15 Months		\$2,116	Each	10%	\$1,904	Other	F1
13622-828-9746	13622-828-9746	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 39 Months		\$3,584	Each	10%	\$3,226	Other	F1
13622-828-9747	13622-828-9747	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 51 Months		\$4,621	Each	10%	\$4,159	Other	F1
13622-828-9748	13622-828-9748	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance, 63 Months		\$5,714	Each	10%	\$5,143	Other	F1
13622-828-9749	13622-828-9749	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$401	Each	10%	\$361	Other	F1
13622-828-9750	13622-828-9750	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 15 Months		\$3,777	Each	10%	\$3,399	Other	F1
13622-828-9751	13622-828-9751	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 39 Months		\$6,487	Each	10%	\$5,838	Other	F1
13622-828-9752	13622-828-9752	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 51 Months		\$8,308	Each	10%	\$7,477	Other	F1
13622-828-9753	13622-828-9753	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance, 63 Months		\$10,172	Each	10%	\$9,155	Other	F1
13622-828-9754	13622-828-9754	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3		\$1,149	Each	10%	\$1,034	Other	F1
13622-828-9755	13622-828-9755	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4		\$1,445	Each	10%	\$1,301	Other	F1
13622-828-9756	13622-828-9756	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 5		\$1,689	Each	10%	\$1,520	Other	F1
13622-828-9757	13622-828-9757	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 39		\$1,244	Each	10%	\$1,120	Other	F1
13622-828-9758	13622-828-9758	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 51		\$1,535	Each	10%	\$1,382	Other	F1
13622-828-9759	13622-828-9759	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 63		\$1,774	Each	10%	\$1,597	Other	F1
13622-828-9760	13622-828-9760	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch		\$698	Each	10%	\$628	Other	F1
13622-828-9761	13622-828-9761	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch		\$872	Each	10%	\$785	Other	F1
13622-828-9762	13622-828-9762	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch		\$1,009	Each	10%	\$908	Other	F1
13622-828-9763	13622-828-9763	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch		\$756	Each	10%	\$680	Other	F1
13622-828-9764	13622-828-9764	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch		\$926	Each	10%	\$833	Other	F1
13622-828-9765	13622-828-9765	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch		\$1,060	Each	10%	\$954	Other	F1
13622-847-2851	13622-847-2851	Dell Networking	ProDeploy Dell Networking N Series 3XXX Switch - Remote		\$799	Each	10%	\$719	Other	F1
13622-847-7302	13622-847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year		\$267	Each	10%	\$240	Other	F1
13622-847-7303	13622-847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years		\$533	Each	10%	\$480	Other	F1
13622-847-7304	13622-847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years		\$1,067	Each	10%	\$960	Other	F1
13622-847-7305	13622-847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years		\$1,333	Each	10%	\$1,200	Other	F1
13622-847-7306	13622-847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years		\$1,600	Each	10%	\$1,440	Other	F1
13622-847-7307	13622-847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years		\$1,867	Each	10%	\$1,680	Other	F1
13622-847-7308	13622-847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years		\$800	Each	10%	\$720	Other	F1
13622-927-3179	13622-927-3179	Dell Networking	Client Program Management Support		\$20	Each	10%	\$18	Other	F1
13622-927-3189	13622-927-3189	Dell Networking	Solutions Standard Program Launch		\$1,000	Each	10%	\$900	Other	F1
13622-927-3199	13622-927-3199	Dell Networking	Solutions Custom Program Launch		\$2,000	Each	10%	\$1,800	Other	F1
13622-929-8509	13622-929-8509	Dell Networking	GCP Operations Management		\$12	Each	10%	\$11	Other	F1
13622-929-8519	13622-929-8519	Dell Networking	GCP Operations Management		\$17	Each	10%	\$15	Other	F1
13622-936-2329	13622-936-2329	Dell Networking	GCP Operations Management		\$2	Each	10%	\$2	Other	F1
13622-936-2339	13622-936-2339	Dell Networking	GCP Operations Management		\$4	Each	10%	\$4	Other	F1
13622-936-2349	13622-936-2349	Dell Networking	GCP Operations Management		\$6	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down		
13622 936-2359	13622 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13622 936-2369	13622 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13622 936-5359	13622 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13622 951-2015	13622 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13622 984-3267	13622 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
13622 987-2549	13622 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
13622 989-3439	13622 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13622 990-BBBS	13622 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBBT	13622 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBBSU	13622 990-BBBSU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBBV	13622 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBBW	13622 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBBX	13622 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBBY	13622 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBBZ	13622 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBCB	13622 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBCC	13622 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBCD	13622 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBCE	13622 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBCF	13622 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 990-BBCG	13622 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13622 992-6149	13622 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13622 998-4204	13622 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
13622 998-4205	13622 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
12808 007-1527	12808 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12808 009-4364	12808 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12808 009-4869	12808 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
12808 009-4877	12808 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
12808 461-0497	12808 461-0497	Dell Networking	PO Requires: Billing,Shipping,Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
12808 468-8015	12808 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
12808 468-8016	12808 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
12808 468-8017	12808 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12808 468-8018	12808 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12808 468-8019	12808 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12808 804-2146	12808 804-2146	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment Verification	\$153	Each	10%	\$138	Other	F1	
12808 804-2147	12808 804-2147	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment	\$4,156	Each	10%	\$3,740	Other	F1	
12808 804-2148	12808 804-2148	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1	
12808 806-7308	12808 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
12808 809-8118	12808 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
12808 809-8120	12808 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
12808 809-8122	12808 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
12808 809-8124	12808 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
12808 809-8134	12808 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
12808 809-8136	12808 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
12808 809-8138	12808 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
12808 809-8140	12808 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
12808 809-8142	12808 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
12808 809-8144	12808 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
12808 809-8146	12808 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
12808 809-8148	12808 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
12808 809-8150	12808 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
12808 809-8152	12808 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
12808 809-8154	12808 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
12808 809-8156	12808 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
12808 812-4037	12808 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
12808 812-8809	12808 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12808 812-9446	12808 812-9446	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
12808 812-9502	12808 812-9502	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
12808 817-7060	12808 817-7060	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1	
12808 817-7061	12808 817-7061	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$438	Each	10%	\$394	Other	F1	
12808 817-7062	12808 817-7062	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,567	Each	10%	\$1,410	Other	F1	
12808 817-7065	12808 817-7065	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$159	Each	10%	\$143	Other	F1	
12808 817-7066	12808 817-7066	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,979	Each	10%	\$2,681	Other	F1	
12808 817-7069	12808 817-7069	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$284	Each	10%	\$256	Other	F1	
12808 817-7070	12808 817-7070	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$4,738	Each	10%	\$4,264	Other	F1	
12808 817-7084	12808 817-7084	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$2,149	Each	10%	\$1,934	Other	F1	
12808 817-7085	12808 817-7085	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency	\$94	Each	10%	\$85	Other	F1	
12808 817-7089	12808 817-7089	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$305	Each	10%	\$275	Other	F1	
12808 817-7092	12808 817-7092	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$6,530	Each	10%	\$5,877	Other	F1	
12808 817-7093	12808 817-7093	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$554	Each	10%	\$499	Other	F1	
12808 817-7096	12808 817-7096	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$4,088	Each	10%	\$3,679	Other	F1	
12808 817-7113	12808 817-7113	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$5,306	Each	10%	\$4,775	Other	F1	
12808 817-7114	12808 817-7114	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$432	Each	10%	\$389	Other	F1	
12808 817-7136	12808 817-7136	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$224	Each	10%	\$202	Other	F1	
12808 817-7137	12808 817-7137	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,028	Each	10%	\$1,825	Other	F1	
12808 817-7139	12808 817-7139	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$822	Each	10%	\$740	Other	F1	
12808 817-7141	12808 817-7141	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$374	Each	10%	\$337	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12808 927-3199	12808 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
12808 929-8509	12808 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
12808 929-8519	12808 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
12808 936-2329	12808 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
12808 936-2339	12808 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
12808 936-2349	12808 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
12808 936-2359	12808 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
12808 936-2369	12808 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
12808 936-5359	12808 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12808 951-2015	12808 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12808 973-2426	12808 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12808 975-2160	12808 975-2160	Dell Networking	DTE5- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
12808 975-2161	12808 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
12808 975-3461	12808 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12808 984-3267	12808 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12808 987-2549	12808 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
12808 989-3439	12808 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12808 990-BBBS	12808 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBBT	12808 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBBU	12808 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBBV	12808 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBBW	12808 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBBX	12808 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBBY	12808 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBBZ	12808 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBCB	12808 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBCC	12808 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBCD	12808 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBCE	12808 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBCF	12808 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 990-BBCG	12808 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12808 992-6149	12808 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12808 997-6306	12808 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1
12808 998-4204	12808 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
12808 998-4205	12808 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
13920 804-2146	13920 804-2146	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment Verification	\$153	Each	10%	\$138	Other	F1
13920 804-2147	13920 804-2147	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment	\$4,156	Each	10%	\$3,740	Other	F1
13920 804-2148	13920 804-2148	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1
13920 809-8118	13920 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
13920 809-8120	13920 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
13920 809-8134	13920 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
13920 809-8136	13920 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
13920 809-8142	13920 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
13920 809-8144	13920 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
13920 809-8150	13920 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
13920 809-8152	13920 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
13920 812-4037	13920 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
13920 812-8809	13920 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13920 813-0806	13920 813-0806	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$216	Each	10%	\$194	Other	F1
13920 813-0807	13920 813-0807	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
13920 813-0808	13920 813-0808	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
13920 813-0809	13920 813-0809	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$760	Each	10%	\$684	Other	F1
13920 813-0813	13920 813-0813	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$760	Each	10%	\$684	Other	F1
13920 813-0815	13920 813-0815	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,216	Each	10%	\$1,094	Other	F1
13920 813-0816	13920 813-0816	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,672	Each	10%	\$1,505	Other	F1
13920 813-0819	13920 813-0819	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$512	Each	10%	\$461	Other	F1
13920 813-0821	13920 813-0821	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,736	Each	10%	\$1,562	Other	F1
13920 813-0822	13920 813-0822	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,715	Each	10%	\$2,444	Other	F1
13920 813-0823	13920 813-0823	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,714	Each	10%	\$3,343	Other	F1
13920 813-0840	13920 813-0840	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
13920 813-0842	13920 813-0842	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$766	Each	10%	\$689	Other	F1
13920 813-0843	13920 813-0843	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,193	Each	10%	\$1,074	Other	F1
13920 813-0844	13920 813-0844	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,626	Each	10%	\$1,463	Other	F1
13920 813-0847	13920 813-0847	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,528	Each	10%	\$2,275	Other	F1
13920 813-0853	13920 813-0853	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$3,831	Each	10%	\$3,448	Other	F1
13920 813-0856	13920 813-0856	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,676	Each	10%	\$4,208	Other	F1
13920 813-0857	13920 813-0857	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$5,500	Each	10%	\$4,950	Other	F1
13920 813-0882	13920 813-0882	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,668	Each	10%	\$1,501	Other	F1
13920 813-0888	13920 813-0888	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,573	Each	10%	\$2,316	Other	F1
13920 813-0891	13920 813-0891	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,149	Each	10%	\$2,834	Other	F1
13920 813-0892	13920 813-0892	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$3,720	Each	10%	\$3,348	Other	F1
13920 813-0903	13920 813-0903	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$4,193	Each	10%	\$3,774	Other	F1
13920 813-0904	13920 813-0904	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$366	Each	10%	\$329	Other	F1
13920 813-0911	13920 813-0911	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$7,654	Each	10%	\$6,889	Other	F1
13920 813-0912	13920 813-0912	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,099	Each	10%	\$989	Other	F1
13920 813-0915	13920 813-0915	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$9,902	Each	10%	\$8,912	Other	F1
13920 813-0916	13920 813-0916	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,586	Each	10%	\$1,427	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13920 813-0917	13920 813-0917	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$12,158	Each	10%		\$10,942	Other	F1	
13920 813-0918	13920 813-0918	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,066	Each	10%		\$1,859	Other	F1	
13920 813-0945	13920 813-0945	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%		\$4	Other	F1	
13920 813-0946	13920 813-0946	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$3,187	Each	10%		\$2,868	Other	F1	
13920 813-0953	13920 813-0953	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$608	Each	10%		\$547	Other	F1	
13920 813-0954	13920 813-0954	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$5,771	Each	10%		\$5,194	Other	F1	
13920 813-0957	13920 813-0957	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$866	Each	10%		\$779	Other	F1	
13920 813-0958	13920 813-0958	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$7,428	Each	10%		\$6,685	Other	F1	
13920 813-0959	13920 813-0959	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,117	Each	10%		\$1,005	Other	F1	
13920 813-0960	13920 813-0960	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$9,092	Each	10%		\$8,183	Other	F1	
13920 815-1399	13920 815-1399	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%		\$0	Other	F1	
13920 815-1400	13920 815-1400	Dell Networking	SW Warranty.Network Software.90 Days and 60 days media	\$0	Each	10%		\$0	Other	F1	
13920 815-1401	13920 815-1401	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$240	Each	10%		\$216	Other	F1	
13920 815-1407	13920 815-1407	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$714	Each	10%		\$643	Other	F1	
13920 815-1411	13920 815-1411	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$713	Each	10%		\$642	Other	F1	
13920 815-1413	13920 815-1413	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,570	Each	10%		\$1,413	Other	F1	
13920 815-1457	13920 815-1457	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$481	Each	10%		\$433	Other	F1	
13920 815-1459	13920 815-1459	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,630	Each	10%		\$1,467	Other	F1	
13920 815-1461	13920 815-1461	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,488	Each	10%		\$3,139	Other	F1	
13920 815-1465	13920 815-1465	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%		\$4	Other	F1	
13920 815-1467	13920 815-1467	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$719	Each	10%		\$647	Other	F1	
13920 815-1469	13920 815-1469	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,527	Each	10%		\$1,374	Other	F1	
13920 815-1477	13920 815-1477	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,374	Each	10%		\$2,137	Other	F1	
13920 815-1483	13920 815-1483	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,598	Each	10%		\$3,238	Other	F1	
13920 815-1485	13920 815-1485	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$5,165	Each	10%		\$4,649	Other	F1	
13920 815-1505	13920 815-1505	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,566	Each	10%		\$1,409	Other	F1	
13920 815-1511	13920 815-1511	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,417	Each	10%		\$2,175	Other	F1	
13920 815-1513	13920 815-1513	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,493	Each	10%		\$3,144	Other	F1	
13920 815-1533	13920 815-1533	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$344	Each	10%		\$310	Other	F1	
13920 815-1534	13920 815-1534	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$3,938	Each	10%		\$3,544	Other	F1	
13920 815-1541	13920 815-1541	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$7,188	Each	10%		\$6,469	Other	F1	
13920 815-1542	13920 815-1542	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,032	Each	10%		\$929	Other	F1	
13920 815-1545	13920 815-1545	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$11,417	Each	10%		\$10,275	Other	F1	
13920 815-1546	13920 815-1546	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,941	Each	10%		\$1,747	Other	F1	
13920 815-1569	13920 815-1569	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,994	Each	10%		\$2,695	Other	F1	
13920 815-1570	13920 815-1570	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%		\$3	Other	F1	
13920 815-1577	13920 815-1577	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$571	Each	10%		\$514	Other	F1	
13920 815-1578	13920 815-1578	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$5,420	Each	10%		\$4,878	Other	F1	
13920 815-1581	13920 815-1581	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,049	Each	10%		\$944	Other	F1	
13920 815-1582	13920 815-1582	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$8,539	Each	10%		\$7,685	Other	F1	
13920 816-1564	13920 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%		\$2,667	Other	F1	
13920 816-1567	13920 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%		\$4,650	Other	F1	
13920 816-1572	13920 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%		\$5,894	Other	F1	
13920 816-1575	13920 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%		\$7,072	Other	F1	
13920 816-1620	13920 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%		\$4,464	Other	F1	
13920 816-1623	13920 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%		\$7,553	Other	F1	
13920 816-1628	13920 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%		\$9,464	Other	F1	
13920 816-1631	13920 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%		\$11,358	Other	F1	
13920 821-5785	13920 821-5785	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment	\$1,840	Each	10%		\$1,656	Other	F1	
13920 822-3179	13920 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%		\$90	Other	F1	
13920 828-1478	13920 828-1478	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,625	Each	10%		\$2,363	Other	F1	
13920 828-1479	13920 828-1479	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,316	Each	10%		\$3,884	Other	F1	
13920 828-1486	13920 828-1486	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$9,239	Each	10%		\$8,315	Other	F1	
13920 828-1487	13920 828-1487	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,550	Each	10%		\$1,395	Other	F1	
13920 847-2865	13920 847-2865	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Remote	\$1,599	Each	10%		\$1,439	Other	F1	
13920 847-7302	13920 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%		\$240	Other	F1	
13920 847-7303	13920 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%		\$480	Other	F1	
13920 847-7304	13920 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%		\$960	Other	F1	
13920 847-7305	13920 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%		\$1,200	Other	F1	
13920 847-7306	13920 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%		\$1,440	Other	F1	
13920 847-7307	13920 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%		\$1,680	Other	F1	
13920 847-7308	13920 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%		\$720	Other	F1	
13920 951-2015	13920 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%		\$0	Other	F1	
13920 975-2160	13920 975-2160	Dell Networking	DTE5- Dell EMC Networking OS9 Features & Admin VLT 4Day Expire 1 Year	\$2,400	Each	10%		\$2,160	Other	F1	
13920 975-2161	13920 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%		\$18,000	Other	F1	
13920 975-3461	13920 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%		\$0	Other	F1	
13920 984-3267	13920 984-3267	Dell Networking	Custom Service	\$0	Each	10%		\$0	Other	F1	
13920 989-3439	13920 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%		\$0	Other	F1	
13920 997-6306	13920 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%		\$0	Other	F1	
12926 007-1527	12926 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%		\$0	Other	F1	
12926 009-4364	12926 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%		\$0	Other	F1	
12926 009-4877	12926 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%		\$0	Other	F1	
12926 467-5695	12926 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%		\$0	Other	F1	
12926 467-5696	12926 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%		\$0	Other	F1	
12926 467-5697	12926 467-5697	Dell Networking	Global Portal Australian Power Cord	\$0	Each	10%		\$0	Other	F1	
12926 467-5698	12926 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%		\$0	Other	F1	
12926 467-5699	12926 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%		\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM				
12926 467-5700	12926 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5701	12926 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5702	12926 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5703	12926 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5704	12926 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5705	12926 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5706	12926 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5707	12926 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5708	12926 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5709	12926 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5710	12926 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5711	12926 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5712	12926 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12926 467-5754	12926 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12926 469-5598	12926 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
12926 804-2151	12926 804-2151	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	\$161	Each	10%	\$145	Other	F1
12926 804-2152	12926 804-2152	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment	\$4,554	Each	10%	\$4,099	Other	F1
12926 804-2153	12926 804-2153	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
12926 809-8118	12926 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12926 809-8120	12926 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12926 809-8122	12926 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12926 809-8124	12926 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12926 809-8134	12926 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12926 809-8136	12926 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12926 809-8138	12926 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12926 809-8140	12926 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12926 809-8142	12926 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12926 809-8144	12926 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12926 809-8146	12926 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12926 809-8148	12926 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12926 809-8150	12926 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12926 809-8152	12926 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12926 809-8154	12926 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12926 809-8156	12926 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12926 812-4037	12926 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dellemc.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
12926 812-8809	12926 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12926 812-9447	12926 812-9447	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12926 812-9503	12926 812-9503	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12926 818-3530	12926 818-3530	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$99	Each	10%	\$89	Other	F1
12926 818-3531	12926 818-3531	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
12926 818-3532	12926 818-3532	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
12926 818-3533	12926 818-3533	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$400	Each	10%	\$360	Other	F1
12926 818-3535	12926 818-3535	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$399	Each	10%	\$359	Other	F1
12926 818-3537	12926 818-3537	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$878	Each	10%	\$790	Other	F1
12926 818-3539	12926 818-3539	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$186	Each	10%	\$167	Other	F1
12926 818-3540	12926 818-3540	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$728	Each	10%	\$655	Other	F1
12926 818-3541	12926 818-3541	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,566	Each	10%	\$1,409	Other	F1
12926 818-3543	12926 818-3543	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$4	Other	F1
12926 818-3544	12926 818-3544	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$298	Each	10%	\$268	Other	F1
12926 818-3545	12926 818-3545	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$640	Each	10%	\$576	Other	F1
12926 818-3547	12926 818-3547	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,413	Each	10%	\$1,272	Other	F1
12926 818-3549	12926 818-3549	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,767	Each	10%	\$1,590	Other	F1
12926 818-3550	12926 818-3550	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,284	Each	10%	\$2,056	Other	F1
12926 818-3553	12926 818-3553	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,365	Each	10%	\$3,029	Other	F1
12926 818-3555	12926 818-3555	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$3,509	Each	10%	\$3,158	Other	F1
12926 818-3559	12926 818-3559	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$875	Each	10%	\$788	Other	F1
12926 818-3561	12926 818-3561	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,093	Each	10%	\$983	Other	F1
12926 818-3562	12926 818-3562	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,456	Each	10%	\$1,311	Other	F1
12926 818-3565	12926 818-3565	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,169	Each	10%	\$1,952	Other	F1
12926 818-3567	12926 818-3567	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$2,277	Each	10%	\$2,049	Other	F1
12926 818-3571	12926 818-3571	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$2,299	Each	10%	\$2,069	Other	F1
12926 818-3572	12926 818-3572	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$101	Each	10%	\$91	Other	F1
12926 818-3573	12926 818-3573	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$126	Each	10%	\$113	Other	F1
12926 818-3574	12926 818-3574	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$2,873	Each	10%	\$2,586	Other	F1
12926 818-3575	12926 818-3575	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$4,371	Each	10%	\$3,934	Other	F1
12926 818-3576	12926 818-3576	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$327	Each	10%	\$294	Other	F1
12926 818-3577	12926 818-3577	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$353	Each	10%	\$317	Other	F1
12926 818-3578	12926 818-3578	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$4,720	Each	10%	\$4,248	Other	F1
12926 818-3579	12926 818-3579	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$6,985	Each	10%	\$6,286	Other	F1
12926 818-3580	12926 818-3580	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$592	Each	10%	\$533	Other	F1
12926 818-3581	12926 818-3581	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$620	Each	10%	\$558	Other	F1
12926 818-3582	12926 818-3582	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$7,316	Each	10%	\$6,584	Other	F1
12926 818-3587	12926 818-3587	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$3	Other	F1
12926 818-3588	12926 818-3588	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,676	Each	10%	\$1,509	Other	F1
12926 818-3589	12926 818-3589	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$4	Each	10%	\$4	Other	F1
12926 818-3590	12926 818-3590	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,095	Each	10%	\$1,885	Other	F1
12926 818-3591	12926 818-3591	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$170	Each	10%	\$153	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12925 467-5704	12925 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12925 467-5705	12925 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12925 467-5706	12925 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12925 467-5707	12925 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12925 467-5708	12925 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12925 467-5709	12925 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12925 467-5710	12925 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12925 467-5711	12925 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12925 467-5712	12925 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12925 467-5754	12925 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12925 469-5598	12925 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
12925 804-2151	12925 804-2151	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	\$161	Each	10%	\$145	Other	F1
12925 804-2152	12925 804-2152	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment	\$4,554	Each	10%	\$4,099	Other	F1
12925 804-2153	12925 804-2153	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
12925 806-7308	12925 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12925 809-8118	12925 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12925 809-8120	12925 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12925 809-8122	12925 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12925 809-8124	12925 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12925 809-8134	12925 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12925 809-8136	12925 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12925 809-8138	12925 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12925 809-8140	12925 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12925 809-8142	12925 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12925 809-8144	12925 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12925 809-8146	12925 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12925 809-8148	12925 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12925 809-8150	12925 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12925 809-8152	12925 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12925 809-8154	12925 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12925 809-8156	12925 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12925 812-4037	12925 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
12925 812-8809	12925 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12925 812-9447	12925 812-9447	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12925 812-9503	12925 812-9503	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12925 818-4983	12925 818-4983	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$99	Each	10%	\$89	Other	F1
12925 818-4984	12925 818-4984	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
12925 818-4985	12925 818-4985	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
12925 818-4986	12925 818-4986	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$533	Each	10%	\$480	Other	F1
12925 818-4988	12925 818-4988	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$533	Each	10%	\$480	Other	F1
12925 818-4990	12925 818-4990	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,172	Each	10%	\$1,055	Other	F1
12925 818-4992	12925 818-4992	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$248	Each	10%	\$223	Other	F1
12925 818-4993	12925 818-4993	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$970	Each	10%	\$873	Other	F1
12925 818-4994	12925 818-4994	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$2,086	Each	10%	\$1,877	Other	F1
12925 818-4996	12925 818-4996	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$7	Each	10%	\$6	Other	F1
12925 818-4997	12925 818-4997	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$397	Each	10%	\$357	Other	F1
12925 818-4998	12925 818-4998	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$853	Each	10%	\$768	Other	F1
12925 818-5000	12925 818-5000	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,883	Each	10%	\$1,695	Other	F1
12925 818-5002	12925 818-5002	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,354	Each	10%	\$2,119	Other	F1
12925 818-5003	12925 818-5003	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,044	Each	10%	\$2,740	Other	F1
12925 818-5006	12925 818-5006	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$4,485	Each	10%	\$4,037	Other	F1
12925 818-5008	12925 818-5008	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$4,675	Each	10%	\$4,208	Other	F1
12925 818-5012	12925 818-5012	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,165	Each	10%	\$1,049	Other	F1
12925 818-5014	12925 818-5014	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,457	Each	10%	\$1,311	Other	F1
12925 818-5015	12925 818-5015	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,940	Each	10%	\$1,746	Other	F1
12925 818-5018	12925 818-5018	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,891	Each	10%	\$2,602	Other	F1
12925 818-5020	12925 818-5020	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$3,034	Each	10%	\$2,731	Other	F1
12925 818-5024	12925 818-5024	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$3,063	Each	10%	\$2,757	Other	F1
12925 818-5025	12925 818-5025	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency	\$134	Each	10%	\$121	Other	F1
12925 818-5026	12925 818-5026	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$197	Each	10%	\$180	Other	F1
12925 818-5027	12925 818-5027	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$3,829	Each	10%	\$3,446	Other	F1
12925 818-5028	12925 818-5028	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$5,824	Each	10%	\$5,242	Other	F1
12925 818-5029	12925 818-5029	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$435	Each	10%	\$392	Other	F1
12925 818-5030	12925 818-5030	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$470	Each	10%	\$423	Other	F1
12925 818-5031	12925 818-5031	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$6,289	Each	10%	\$5,660	Other	F1
12925 818-5032	12925 818-5032	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$9,306	Each	10%	\$8,375	Other	F1
12925 818-5033	12925 818-5033	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$789	Each	10%	\$710	Other	F1
12925 818-5034	12925 818-5034	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$826	Each	10%	\$743	Other	F1
12925 818-5035	12925 818-5035	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$9,747	Each	10%	\$8,772	Other	F1
12925 818-5040	12925 818-5040	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$5	Other	F1
12925 818-5041	12925 818-5041	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,233	Each	10%	\$2,010	Other	F1
12925 818-5042	12925 818-5042	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$6	Each	10%	\$5	Other	F1
12925 818-5043	12925 818-5043	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,791	Each	10%	\$2,512	Other	F1
12925 818-5044	12925 818-5044	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$227	Each	10%	\$204	Other	F1
12925 818-5045	12925 818-5045	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$4,243	Each	10%	\$3,819	Other	F1
12925 818-5046	12925 818-5046	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$246	Each	10%	\$221	Other	F1
12925 818-5047	12925 818-5047	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$4,596	Each	10%	\$4,136	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source				ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12925 818-5048	12925 818-5048	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$405	Each	10%	\$365	Other	F1	
12925 818-5049	12925 818-5049	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$6,750	Each	10%	\$6,075	Other	F1	
12925 818-5050	12925 818-5050	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$425	Each	10%	\$383	Other	F1	
12925 818-5051	12925 818-5051	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$7,087	Each	10%	\$6,378	Other	F1	
12925 818-5092	12925 818-5092	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$7,562	Each	10%	\$6,806	Other	F1	
12925 818-5093	12925 818-5093	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$615	Each	10%	\$554	Other	F1	
12925 818-5094	12925 818-5094	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$319	Each	10%	\$287	Other	F1	
12925 818-5095	12925 818-5095	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$5,494	Each	10%	\$4,945	Other	F1	
12925 818-5096	12925 818-5096	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$623	Each	10%	\$561	Other	F1	
12925 818-5097	12925 818-5097	Dell Networking	ProSupport:7x24 HW / SW Tech Support and Assistance, 4 Year	\$2,417	Each	10%	\$2,175	Other	F1	
12925 818-5098	12925 818-5098	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,524	Each	10%	\$1,372	Other	F1	
12925 818-5099	12925 818-5099	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$3,769	Each	10%	\$3,392	Other	F1	
12925 818-5100	12925 818-5100	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$852	Each	10%	\$767	Other	F1	
12925 818-5101	12925 818-5101	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$662	Each	10%	\$596	Other	F1	
12925 818-5102	12925 818-5102	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$2,568	Each	10%	\$2,311	Other	F1	
12925 818-5104	12925 818-5104	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$1,605	Each	10%	\$1,445	Other	F1	
12925 818-5105	12925 818-5105	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 51 Months	\$3,972	Each	10%	\$3,575	Other	F1	
12925 818-5106	12925 818-5106	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$652	Each	10%	\$587	Other	F1	
12925 818-5107	12925 818-5107	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$8,011	Each	10%	\$7,210	Other	F1	
12925 818-5108	12925 818-5108	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$338	Each	10%	\$304	Other	F1	
12925 818-5109	12925 818-5109	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$5,837	Each	10%	\$5,253	Other	F1	
12925 821-5786	12925 821-5786	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment	\$2,122	Each	10%	\$1,910	Other	F1	
12925 822-3179	12925 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
12925 823-9269	12925 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
12925 823-9274	12925 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
12925 823-9284	12925 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
12925 825-5241	12925 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1	
12925 825-8623	12925 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
12925 825-8624	12925 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
12925 847-2866	12925 847-2866	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Remote	\$1,839	Each	10%	\$1,655	Other	F1	
12925 847-7321	12925 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1	
12925 847-7322	12925 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1	
12925 847-7323	12925 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1	
12925 847-7324	12925 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1	
12925 847-7325	12925 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1	
12925 847-7326	12925 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1	
12925 847-7327	12925 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1	
12925 936-5359	12925 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
12925 951-2015	12925 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
12925 973-2426	12925 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
12925 975-2160	12925 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
12925 975-2161	12925 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1	
12925 975-3461	12925 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
12925 984-3267	12925 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
12925 987-2549	12925 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
12925 989-3439	12925 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
12925 990-BBBS	12925 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBBT	12925 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBBU	12925 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBBV	12925 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBBW	12925 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBBX	12925 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBBY	12925 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBBZ	12925 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBCB	12925 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBCC	12925 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBCD	12925 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBCE	12925 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBCF	12925 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 990-BBCG	12925 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12925 992-6149	12925 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
12925 997-6306	12925 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1	
12924 007-1527	12924 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12924 009-4364	12924 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12924 009-4877	12924 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
12924 461-0497	12924 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
12924 468-8015	12924 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
12924 468-8016	12924 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
12924 468-8017	12924 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12924 468-8018	12924 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12924 468-8019	12924 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12924 804-2151	12924 804-2151	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	\$161	Each	10%	\$145	Other	F1	
12924 804-2152	12924 804-2152	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment	\$4,554	Each	10%	\$4,099	Other	F1	
12924 804-2153	12924 804-2153	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1	
12924 806-7308	12924 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
12924 809-8118	12924 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
12924 809-8120	12924 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12924 809-8122	12924 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12924 809-8124	12924 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12924 809-8134	12924 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12924 809-8136	12924 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12924 809-8138	12924 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12924 809-8140	12924 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12924 809-8142	12924 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12924 809-8144	12924 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12924 809-8146	12924 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12924 809-8148	12924 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12924 809-8150	12924 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12924 809-8152	12924 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12924 809-8154	12924 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12924 809-8156	12924 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12924 812-4037	12924 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
12924 812-8809	12924 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12924 812-9447	12924 812-9447	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12924 812-9503	12924 812-9503	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12924 818-5110	12924 818-5110	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$199	Each	10%	\$179	Other	F1
12924 818-5111	12924 818-5111	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
12924 818-5112	12924 818-5112	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
12924 818-5113	12924 818-5113	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,159	Each	10%	\$1,043	Other	F1
12924 818-5115	12924 818-5115	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,158	Each	10%	\$1,042	Other	F1
12924 818-5117	12924 818-5117	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$2,549	Each	10%	\$2,294	Other	F1
12924 818-5119	12924 818-5119	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$539	Each	10%	\$485	Other	F1
12924 818-5120	12924 818-5120	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$2,109	Each	10%	\$1,898	Other	F1
12924 818-5121	12924 818-5121	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$4,537	Each	10%	\$4,083	Other	F1
12924 818-5123	12924 818-5123	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$14	Each	10%	\$13	Other	F1
12924 818-5124	12924 818-5124	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$863	Each	10%	\$777	Other	F1
12924 818-5125	12924 818-5125	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,856	Each	10%	\$1,670	Other	F1
12924 818-5127	12924 818-5127	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$4,096	Each	10%	\$3,686	Other	F1
12924 818-5130	12924 818-5130	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$6,621	Each	10%	\$5,959	Other	F1
12924 818-5133	12924 818-5133	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$9,754	Each	10%	\$8,779	Other	F1
12924 818-5139	12924 818-5139	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,535	Each	10%	\$2,282	Other	F1
12924 818-5142	12924 818-5142	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$4,221	Each	10%	\$3,799	Other	F1
12924 818-5145	12924 818-5145	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$6,287	Each	10%	\$5,658	Other	F1
12924 818-5151	12924 818-5151	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$6,661	Each	10%	\$5,995	Other	F1
12924 818-5152	12924 818-5152	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency	\$291	Each	10%	\$262	Other	F1
12924 818-5155	12924 818-5155	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$12,667	Each	10%	\$11,400	Other	F1
12924 818-5156	12924 818-5156	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$946	Each	10%	\$851	Other	F1
12924 818-5159	12924 818-5159	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$20,240	Each	10%	\$18,216	Other	F1
12924 818-5160	12924 818-5160	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,715	Each	10%	\$1,544	Other	F1
12924 818-5167	12924 818-5167	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$10	Each	10%	\$9	Other	F1
12924 818-5168	12924 818-5168	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$4,856	Each	10%	\$4,370	Other	F1
12924 818-5171	12924 818-5171	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$494	Each	10%	\$445	Other	F1
12924 818-5172	12924 818-5172	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$9,228	Each	10%	\$8,305	Other	F1
12924 818-5175	12924 818-5175	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$881	Each	10%	\$793	Other	F1
12924 818-5176	12924 818-5176	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$14,681	Each	10%	\$13,213	Other	F1
12924 818-5219	12924 818-5219	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$16,446	Each	10%	\$14,801	Other	F1
12924 818-5220	12924 818-5220	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,338	Each	10%	\$1,204	Other	F1
12924 818-5221	12924 818-5221	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$693	Each	10%	\$624	Other	F1
12924 818-5222	12924 818-5222	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$11,949	Each	10%	\$10,754	Other	F1
12924 818-5223	12924 818-5223	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1,356	Each	10%	\$1,220	Other	F1
12924 818-5224	12924 818-5224	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$5,257	Each	10%	\$4,731	Other	F1
12924 818-5225	12924 818-5225	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$3,314	Each	10%	\$2,983	Other	F1
12924 818-5226	12924 818-5226	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$8,197	Each	10%	\$7,377	Other	F1
12924 818-5227	12924 818-5227	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,853	Each	10%	\$1,668	Other	F1
12924 821-5786	12924 821-5786	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment	\$2,122	Each	10%	\$1,910	Other	F1
12924 822-3179	12924 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12924 823-9269	12924 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12924 823-9274	12924 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12924 823-9284	12924 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12924 825-0207	12924 825-0207	Dell Networking	POWER ONE 3 Years	\$0	Each	10%	\$0	Other	F1
12924 825-0208	12924 825-0208	Dell Networking	POWER ONE 5 Years	\$0	Each	10%	\$0	Other	F1
12924 825-0209	12924 825-0209	Dell Networking	POWER ONE 4 Years	\$0	Each	10%	\$0	Other	F1
12924 825-5241	12924 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1
12924 825-8623	12924 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
12924 825-8624	12924 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
12924 847-2866	12924 847-2866	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Remote	\$1,839	Each	10%	\$1,655	Other	F1
12924 847-7321	12924 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1
12924 847-7322	12924 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1
12924 847-7323	12924 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1
12924 847-7324	12924 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1
12924 847-7325	12924 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1
12924 847-7326	12924 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1
12924 847-7327	12924 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1
12924 951-2015	12924 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
12924 973-2426	12924 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
12924 975-2160	12924 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
12924 975-2161	12924 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1	
12924 975-3461	12924 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
12924 984-3267	12924 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
12924 987-2549	12924 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
12924 989-3439	12924 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
12924 990-BBBS	12924 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBBT	12924 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBSU	12924 990-BBSU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBBV	12924 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBBW	12924 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBBX	12924 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBBY	12924 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBBZ	12924 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBCB	12924 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBCC	12924 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBCD	12924 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBCE	12924 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBCF	12924 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 990-BBCG	12924 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12924 992-6149	12924 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
12924 997-6306	12924 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1	
13921 804-2151	13921 804-2151	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	\$161	Each	10%	\$145	Other	F1	
13921 804-2152	13921 804-2152	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment	\$4,554	Each	10%	\$4,099	Other	F1	
13921 804-2153	13921 804-2153	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1	
13921 809-8118	13921 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
13921 809-8120	13921 809-8120	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
13921 809-8134	13921 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
13921 809-8136	13921 809-8136	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
13921 809-8142	13921 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
13921 809-8144	13921 809-8144	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
13921 809-8150	13921 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
13921 809-8152	13921 809-8152	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
13921 812-4037	13921 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
13921 812-8809	13921 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13921 818-4856	13921 818-4856	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$99	Each	10%	\$89	Other	F1	
13921 818-4857	13921 818-4857	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1	
13921 818-4858	13921 818-4858	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1	
13921 818-4859	13921 818-4859	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$756	Each	10%	\$680	Other	F1	
13921 818-4861	13921 818-4861	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$756	Each	10%	\$680	Other	F1	
13921 818-4863	13921 818-4863	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,662	Each	10%	\$1,496	Other	F1	
13921 818-4865	13921 818-4865	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$351	Each	10%	\$316	Other	F1	
13921 818-4866	13921 818-4866	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,376	Each	10%	\$1,238	Other	F1	
13921 818-4867	13921 818-4867	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$2,959	Each	10%	\$2,663	Other	F1	
13921 818-4869	13921 818-4869	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$9	Each	10%	\$8	Other	F1	
13921 818-4870	13921 818-4870	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$563	Each	10%	\$507	Other	F1	
13921 818-4871	13921 818-4871	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,210	Each	10%	\$1,089	Other	F1	
13921 818-4873	13921 818-4873	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,672	Each	10%	\$2,405	Other	F1	
13921 818-4876	13921 818-4876	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$4,319	Each	10%	\$3,887	Other	F1	
13921 818-4879	13921 818-4879	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$6,362	Each	10%	\$5,726	Other	F1	
13921 818-4885	13921 818-4885	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,653	Each	10%	\$1,488	Other	F1	
13921 818-4888	13921 818-4888	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,753	Each	10%	\$2,478	Other	F1	
13921 818-4891	13921 818-4891	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$4,101	Each	10%	\$3,691	Other	F1	
13921 818-4897	13921 818-4897	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$4,344	Each	10%	\$3,910	Other	F1	
13921 818-4898	13921 818-4898	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$190	Each	10%	\$171	Other	F1	
13921 818-4901	13921 818-4901	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$8,261	Each	10%	\$7,435	Other	F1	
13921 818-4902	13921 818-4902	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$617	Each	10%	\$555	Other	F1	
13921 818-4905	13921 818-4905	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$13,199	Each	10%	\$11,879	Other	F1	
13921 818-4906	13921 818-4906	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,119	Each	10%	\$1,007	Other	F1	
13921 818-4913	13921 818-4913	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$7	Each	10%	\$6	Other	F1	
13921 818-4914	13921 818-4914	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$3,167	Each	10%	\$2,850	Other	F1	
13921 818-4917	13921 818-4917	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$322	Each	10%	\$290	Other	F1	
13921 818-4918	13921 818-4918	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$6,018	Each	10%	\$5,416	Other	F1	
13921 818-4921	13921 818-4921	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$575	Each	10%	\$518	Other	F1	
13921 818-4922	13921 818-4922	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$9,574	Each	10%	\$8,617	Other	F1	
13921 818-4965	13921 818-4965	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$10,725	Each	10%	\$9,653	Other	F1	
13921 818-4966	13921 818-4966	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$873	Each	10%	\$786	Other	F1	
13921 818-4967	13921 818-4967	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$452	Each	10%	\$407	Other	F1	
13921 818-4968	13921 818-4968	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$7,792	Each	10%	\$7,013	Other	F1	
13921 818-4969	13921 818-4969	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$884	Each	10%	\$796	Other	F1	
13921 818-4970	13921 818-4970	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,429	Each	10%	\$3,086	Other	F1	
13921 818-4971	13921 818-4971	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$2,161	Each	10%	\$1,945	Other	F1	
13921 818-4972	13921 818-4972	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$5,347	Each	10%	\$4,812	Other	F1	
13921 818-4973	13921 818-4973	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,209	Each	10%	\$1,088	Other	F1	
13921 821-5786	13921 821-5786	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment	\$2,122	Each	10%	\$1,910	Other	F1	
13921 822-3179	13921 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13921 847-2866	13921 847-2866	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Remote	\$1,839	Each	10%	\$1,655	Other	F1
13921 847-7321	13921 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1
13921 847-7322	13921 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1
13921 847-7323	13921 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1
13921 847-7324	13921 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1
13921 847-7325	13921 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1
13921 847-7326	13921 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1
13921 847-7327	13921 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1
13921 951-2015	13921 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13921 975-2160	13921 975-2160	Dell Networking	DTE5- Dell EMC Networking OS9 Features & Admin VLT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
13921 975-2161	13921 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
13921 975-3461	13921 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13921 984-3267	13921 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
13921 989-3439	13921 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13921 997-6306	13921 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1
12922 007-1527	12922 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12922 009-4364	12922 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12922 009-4877	12922 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12922 461-0497	12922 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
12922 467-5695	12922 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5696	12922 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5697	12922 467-5697	Dell Networking	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
12922 467-5698	12922 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5699	12922 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5700	12922 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5701	12922 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5702	12922 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5703	12922 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5704	12922 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5705	12922 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5706	12922 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5707	12922 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5708	12922 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5709	12922 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5710	12922 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5711	12922 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5712	12922 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12922 467-5754	12922 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12922 468-8015	12922 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12922 468-8016	12922 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12922 468-8017	12922 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12922 468-8018	12922 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12922 468-8019	12922 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12922 468-8598	12922 468-8598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
12922 804-2151	12922 804-2151	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	\$161	Each	10%	\$145	Other	F1
12922 804-2152	12922 804-2152	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment	\$4,554	Each	10%	\$4,099	Other	F1
12922 804-2153	12922 804-2153	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
12922 806-7308	12922 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12922 809-8118	12922 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12922 809-8120	12922 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12922 809-8122	12922 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12922 809-8124	12922 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12922 809-8134	12922 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12922 809-8136	12922 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12922 809-8138	12922 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12922 809-8140	12922 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12922 809-8142	12922 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12922 809-8144	12922 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12922 809-8146	12922 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12922 809-8148	12922 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12922 809-8150	12922 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12922 809-8152	12922 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12922 809-8154	12922 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12922 809-8156	12922 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12922 812-4037	12922 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
12922 812-8809	12922 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12922 812-9447	12922 812-9447	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12922 812-9503	12922 812-9503	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12922 818-4856	12922 818-4856	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$99	Each	10%	\$89	Other	F1
12922 818-4857	12922 818-4857	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
12922 818-4858	12922 818-4858	Dell Networking	SW Warranty, Network Software, 90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
12922 818-4859	12922 818-4859	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$756	Each	10%	\$680	Other	F1
12922 818-4861	12922 818-4861	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$756	Each	10%	\$680	Other	F1
12922 818-4863	12922 818-4863	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,662	Each	10%	\$1,496	Other	F1
12922 818-4865	12922 818-4865	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$351	Each	10%	\$316	Other	F1
12922 818-4866	12922 818-4866	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,375	Each	10%	\$1,238	Other	F1
12922 818-4867	12922 818-4867	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,959	Each	10%	\$2,663	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	Calculated Column L(Column I/Column K)							
12922 818-4869	12922 818-4869	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$9	Each	10%	\$8	Other	F1			
12922 818-4870	12922 818-4870	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$563	Each	10%	\$507	Other	F1			
12922 818-4871	12922 818-4871	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,210	Each	10%	\$1,089	Other	F1			
12922 818-4873	12922 818-4873	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,672	Each	10%	\$2,405	Other	F1			
12922 818-4875	12922 818-4875	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$3,339	Each	10%	\$3,005	Other	F1			
12922 818-4876	12922 818-4876	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$4,319	Each	10%	\$3,887	Other	F1			
12922 818-4879	12922 818-4879	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$6,362	Each	10%	\$5,726	Other	F1			
12922 818-4881	12922 818-4881	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$6,632	Each	10%	\$5,969	Other	F1			
12922 818-4885	12922 818-4885	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,653	Each	10%	\$1,488	Other	F1			
12922 818-4887	12922 818-4887	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,066	Each	10%	\$1,859	Other	F1			
12922 818-4888	12922 818-4888	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,753	Each	10%	\$2,478	Other	F1			
12922 818-4891	12922 818-4891	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$4,101	Each	10%	\$3,691	Other	F1			
12922 818-4893	12922 818-4893	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$4,304	Each	10%	\$3,874	Other	F1			
12922 818-4897	12922 818-4897	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$4,344	Each	10%	\$3,910	Other	F1			
12922 818-4898	12922 818-4898	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$190	Each	10%	\$171	Other	F1			
12922 818-4899	12922 818-4899	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$237	Each	10%	\$213	Other	F1			
12922 818-4900	12922 818-4900	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$5,430	Each	10%	\$4,887	Other	F1			
12922 818-4901	12922 818-4901	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$8,261	Each	10%	\$7,435	Other	F1			
12922 818-4902	12922 818-4902	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$617	Each	10%	\$555	Other	F1			
12922 818-4903	12922 818-4903	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$666	Each	10%	\$599	Other	F1			
12922 818-4904	12922 818-4904	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$8,920	Each	10%	\$8,028	Other	F1			
12922 818-4905	12922 818-4905	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$13,199	Each	10%	\$11,879	Other	F1			
12922 818-4906	12922 818-4906	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,119	Each	10%	\$1,007	Other	F1			
12922 818-4907	12922 818-4907	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,172	Each	10%	\$1,055	Other	F1			
12922 818-4908	12922 818-4908	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$13,824	Each	10%	\$12,442	Other	F1			
12922 818-4913	12922 818-4913	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$7	Each	10%	\$6	Other	F1			
12922 818-4914	12922 818-4914	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$3,167	Each	10%	\$2,850	Other	F1			
12922 818-4915	12922 818-4915	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$8	Each	10%	\$7	Other	F1			
12922 818-4916	12922 818-4916	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$3,959	Each	10%	\$3,563	Other	F1			
12922 818-4917	12922 818-4917	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$322	Each	10%	\$290	Other	F1			
12922 818-4918	12922 818-4918	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$6,018	Each	10%	\$5,416	Other	F1			
12922 818-4919	12922 818-4919	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$349	Each	10%	\$314	Other	F1			
12922 818-4920	12922 818-4920	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$6,519	Each	10%	\$5,867	Other	F1			
12922 818-4921	12922 818-4921	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$575	Each	10%	\$518	Other	F1			
12922 818-4922	12922 818-4922	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$9,574	Each	10%	\$8,617	Other	F1			
12922 818-4923	12922 818-4923	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$603	Each	10%	\$543	Other	F1			
12922 818-4924	12922 818-4924	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$10,052	Each	10%	\$9,047	Other	F1			
12922 818-4965	12922 818-4965	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$10,725	Each	10%	\$9,653	Other	F1			
12922 818-4966	12922 818-4966	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$873	Each	10%	\$786	Other	F1			
12922 818-4967	12922 818-4967	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$452	Each	10%	\$407	Other	F1			
12922 818-4968	12922 818-4968	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$7,792	Each	10%	\$7,013	Other	F1			
12922 818-4969	12922 818-4969	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$884	Each	10%	\$796	Other	F1			
12922 818-4970	12922 818-4970	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,429	Each	10%	\$3,086	Other	F1			
12922 818-4971	12922 818-4971	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$2,161	Each	10%	\$1,945	Other	F1			
12922 818-4972	12922 818-4972	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$5,347	Each	10%	\$4,812	Other	F1			
12922 818-4973	12922 818-4973	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,209	Each	10%	\$1,088	Other	F1			
12922 818-4974	12922 818-4974	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$939	Each	10%	\$845	Other	F1			
12922 818-4975	12922 818-4975	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$3,641	Each	10%	\$3,277	Other	F1			
12922 818-4977	12922 818-4977	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$2,277	Each	10%	\$2,049	Other	F1			
12922 818-4978	12922 818-4978	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 51 Months	\$5,634	Each	10%	\$5,071	Other	F1			
12922 818-4979	12922 818-4979	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$925	Each	10%	\$833	Other	F1			
12922 818-4980	12922 818-4980	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$11,362	Each	10%	\$10,226	Other	F1			
12922 818-4981	12922 818-4981	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$480	Each	10%	\$432	Other	F1			
12922 818-4982	12922 818-4982	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$8,279	Each	10%	\$7,451	Other	F1			
12922 821-5786	12922 821-5786	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment	\$2,122	Each	10%	\$1,910	Other	F1			
12922 822-3179	12922 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1			
12922 823-9269	12922 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1			
12922 823-9274	12922 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1			
12922 823-9284	12922 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1			
12922 825-5241	12922 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1			
12922 825-8623	12922 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1			
12922 825-8624	12922 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1			
12922 835-4719	12922 835-4719	Dell Networking	ProSupp Plus Mission Critical 4Hr 7x24 HW Tech Supp and Assist Dell Technologies	\$4,344	Each	10%	\$3,910	Other	F1			
12922 835-4720	12922 835-4720	Dell Networking	ProSupp Plus Mission Critical 4Hr 7x24 with Emerg Dispatch Dell Technologies Cloud	\$190	Each	10%	\$171	Other	F1			
12922 835-4721	12922 835-4721	Dell Networking	ProSupp Plus Mission Critical 4Hr 7x24 HW Tech Supp and Assist Dell Technologies	\$4,042	Each	10%	\$3,638	Other	F1			
12922 835-4722	12922 835-4722	Dell Networking	ProSupp Plus Mission Critical 4Hr 7x24 with Emerg Dispatch Dell Technologies Cloud	\$302	Each	10%	\$272	Other	F1			
12922 844-4164	12922 844-4164	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 HW Technical Support and Assistance	\$6,408	Each	10%	\$5,767	Other	F1			
12922 844-4165	12922 844-4165	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 with Emergency Dispatch DTCP 12	\$617	Each	10%	\$555	Other	F1			
12922 844-4166	12922 844-4166	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 HW Technical Support and Assistance	\$10,725	Each	10%	\$9,653	Other	F1			
12922 844-4167	12922 844-4167	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 with Emergency Dispatch DTCP 36	\$873	Each	10%	\$786	Other	F1			
12922 844-4168	12922 844-4168	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 HW Technical Support and Assistance	\$13,199	Each	10%	\$11,879	Other	F1			
12922 844-4169	12922 844-4169	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 with Emergency Dispatch DTCP 48	\$1,119	Each	10%	\$1,007	Other	F1			
12922 847-2866	12922 847-2866	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Remote	\$1,839	Each	10%	\$1,655	Other	F1			
12922 847-7321	12922 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1			
12922 847-7322	12922 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1			
12922 847-7323	12922 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1			
12922 847-7324	12922 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1			

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
12922 847-7325	12922 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1
12922 847-7326	12922 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1
12922 847-7327	12922 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1
12922 951-2015	12922 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12922 973-2426	12922 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12922 975-2160	12922 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
12922 975-2161	12922 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
12922 975-3461	12922 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12922 984-3267	12922 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12922 987-2549	12922 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
12922 989-3439	12922 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12922 990-BBBS	12922 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBBT	12922 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBBU	12922 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBBV	12922 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBBW	12922 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBBX	12922 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBBY	12922 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBBZ	12922 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBCB	12922 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBCC	12922 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBCD	12922 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBCE	12922 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBCE	12922 990-BBCE	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 990-BBCE	12922 990-BBCE	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12922 992-8149	12922 992-8149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12922 997-4306	12922 997-4306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1
12923 007-1527	12923 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12923 009-4364	12923 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12923 009-4877	12923 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12923 461-0497	12923 461-0497	Dell Networking	PO Requires: Billing,Shipping,Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
12923 467-5695	12923 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5696	12923 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5697	12923 467-5697	Dell Networking	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
12923 467-5698	12923 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5699	12923 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5700	12923 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5701	12923 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5702	12923 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5703	12923 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5704	12923 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5705	12923 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5706	12923 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5707	12923 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5708	12923 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5709	12923 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5710	12923 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5711	12923 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5712	12923 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12923 467-5754	12923 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12923 468-8015	12923 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12923 468-8016	12923 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12923 468-8017	12923 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12923 468-8018	12923 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12923 468-8019	12923 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12923 469-5598	12923 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
12923 804-2151	12923 804-2151	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	\$161	Each	10%	\$145	Other	F1
12923 804-2152	12923 804-2152	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment	\$4,554	Each	10%	\$4,099	Other	F1
12923 804-2153	12923 804-2153	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
12923 806-7308	12923 806-7308	Dell Networking	Code/offer Notification - Restricted Access, Code/offer Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12923 809-8118	12923 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12923 809-8120	12923 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12923 809-8122	12923 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12923 809-8124	12923 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12923 809-8134	12923 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12923 809-8136	12923 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12923 809-8138	12923 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12923 809-8140	12923 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12923 809-8142	12923 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12923 809-8144	12923 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12923 809-8146	12923 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12923 809-8148	12923 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12923 809-8150	12923 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12923 809-8152	12923 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12923 809-8154	12923 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12923 809-8156	12923 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12923 812-4037	12923 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
12923 812-8809	12923 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12923 812-9447	12923 812-9447	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
12923 812-9503	12923 812-9503	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
12923 818-5237	12923 818-5237	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$199	Each	10%	\$179	Other	F1	
12923 818-5238	12923 818-5238	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1	
12923 818-5239	12923 818-5239	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1	
12923 818-5240	12923 818-5240	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,159	Each	10%	\$1,043	Other	F1	
12923 818-5242	12923 818-5242	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,158	Each	10%	\$1,042	Other	F1	
12923 818-5244	12923 818-5244	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$2,549	Each	10%	\$2,294	Other	F1	
12923 818-5246	12923 818-5246	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$780	Each	10%	\$702	Other	F1	
12923 818-5247	12923 818-5247	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,741	Each	10%	\$2,467	Other	F1	
12923 818-5248	12923 818-5248	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,805	Each	10%	\$5,225	Other	F1	
12923 818-5250	12923 818-5250	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$13	Each	10%	\$12	Other	F1	
12923 818-5251	12923 818-5251	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$1,166	Each	10%	\$1,049	Other	F1	
12923 818-5252	12923 818-5252	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$2,477	Each	10%	\$2,229	Other	F1	
12923 818-5254	12923 818-5254	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$3,855	Each	10%	\$3,470	Other	F1	
12923 818-5257	12923 818-5257	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$5,748	Each	10%	\$5,173	Other	F1	
12923 818-5260	12923 818-5260	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$8,245	Each	10%	\$7,421	Other	F1	
12923 818-5266	12923 818-5266	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,536	Each	10%	\$2,282	Other	F1	
12923 818-5269	12923 818-5269	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,919	Each	10%	\$3,527	Other	F1	
12923 818-5272	12923 818-5272	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$5,667	Each	10%	\$5,100	Other	F1	
12923 818-5278	12923 818-5278	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$6,394	Each	10%	\$5,755	Other	F1	
12923 818-5279	12923 818-5279	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$558	Each	10%	\$502	Other	F1	
12923 818-5282	12923 818-5282	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$11,594	Each	10%	\$10,435	Other	F1	
12923 818-5283	12923 818-5283	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,752	Each	10%	\$1,577	Other	F1	
12923 818-5286	12923 818-5286	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$18,423	Each	10%	\$16,581	Other	F1	
12923 818-5287	12923 818-5287	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,285	Each	10%	\$2,939	Other	F1	
12923 818-5294	12923 818-5294	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$12	Each	10%	\$11	Other	F1	
12923 818-5295	12923 818-5295	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$4,854	Each	10%	\$4,369	Other	F1	
12923 818-5298	12923 818-5298	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$926	Each	10%	\$833	Other	F1	
12923 818-5299	12923 818-5299	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$8,794	Each	10%	\$7,915	Other	F1	
12923 818-5302	12923 818-5302	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,702	Each	10%	\$1,532	Other	F1	
12923 818-5303	12923 818-5303	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$13,858	Each	10%	\$12,472	Other	F1	
12923 818-5346	12923 818-5346	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$15,000	Each	10%	\$13,500	Other	F1	
12923 818-5347	12923 818-5347	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,517	Each	10%	\$2,265	Other	F1	
12923 818-5348	12923 818-5348	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1,320	Each	10%	\$1,188	Other	F1	
12923 818-5349	12923 818-5349	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$11,320	Each	10%	\$10,188	Other	F1	
12923 818-5350	12923 818-5350	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1,817	Each	10%	\$1,635	Other	F1	
12923 818-5351	12923 818-5351	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$4,797	Each	10%	\$4,317	Other	F1	
12923 818-5352	12923 818-5352	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$4,263	Each	10%	\$3,837	Other	F1	
12923 818-5353	12923 818-5353	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$7,007	Each	10%	\$6,306	Other	F1	
12923 818-5354	12923 818-5354	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,853	Each	10%	\$1,668	Other	F1	
12923 821-5786	12923 821-5786	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment	\$2,122	Each	10%	\$1,910	Other	F1	
12923 822-3179	12923 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
12923 823-9269	12923 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
12923 823-9274	12923 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
12923 823-9284	12923 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
12923 825-5241	12923 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1	
12923 825-8623	12923 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
12923 825-8624	12923 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
12923 847-2866	12923 847-2866	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Remote	\$1,839	Each	10%	\$1,655	Other	F1	
12923 847-7321	12923 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1	
12923 847-7322	12923 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1	
12923 847-7323	12923 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1	
12923 847-7324	12923 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1	
12923 847-7325	12923 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1	
12923 847-7326	12923 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1	
12923 847-7327	12923 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1	
12923 936-5359	12923 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
12923 951-2015	12923 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
12923 973-2426	12923 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
12923 975-2160	12923 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
12923 975-2161	12923 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1	
12923 975-3461	12923 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
12923 984-3267	12923 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
12923 987-2549	12923 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
12923 989-3439	12923 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">www.dell.com/support</a> or	\$0	Each	10%	\$0	Other	F1	
12923 990-BBBS	12923 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBBT	12923 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBBU	12923 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBBV	12923 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBBW	12923 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBBX	12923 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBBY	12923 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBBZ	12923 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBCB	12923 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBCC	12923 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		
12923 990-BBCD	12923 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBCE	12923 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBCF	12923 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 990-BBCG	12923 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12923 992-6149	12923 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
12923 997-6306	12923 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1	
13906 975-3461	13906 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13906 984-3267	13906 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
12934 007-1527	12934 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12934 009-4364	12934 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12934 009-4869	12934 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
12934 009-4877	12934 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
12934 461-0497	12934 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
12934 468-8015	12934 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
12934 468-8016	12934 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
12934 468-8017	12934 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12934 468-8018	12934 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12934 468-8019	12934 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12934 806-7308	12934 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
12934 809-8118	12934 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
12934 809-8120	12934 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
12934 809-8122	12934 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
12934 809-8124	12934 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
12934 809-8134	12934 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
12934 809-8136	12934 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
12934 809-8138	12934 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
12934 809-8140	12934 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
12934 809-8142	12934 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
12934 809-8144	12934 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
12934 809-8146	12934 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
12934 809-8148	12934 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
12934 809-8150	12934 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
12934 809-8152	12934 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
12934 809-8154	12934 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
12934 809-8156	12934 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
12934 812-4009	12934 812-4009	Dell Networking	ProDeploy Plus Training Credits 600 Redeem at education.dell.com Expires 1Yr	\$600	Each	10%	\$540	Other	F1	
12934 812-8809	12934 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12934 817-8294	12934 817-8294	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$999	Each	10%	\$899	Other	F1	
12934 817-8295	12934 817-8295	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1	
12934 817-8296	12934 817-8296	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1	
12934 817-8297	12934 817-8297	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,969	Each	10%	\$1,772	Other	F1	
12934 817-8299	12934 817-8299	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,968	Each	10%	\$1,771	Other	F1	
12934 817-8301	12934 817-8301	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$4,331	Each	10%	\$3,898	Other	F1	
12934 817-8303	12934 817-8303	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$605	Each	10%	\$545	Other	F1	
12934 817-8304	12934 817-8304	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,224	Each	10%	\$2,002	Other	F1	
12934 817-8305	12934 817-8305	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,879	Each	10%	\$3,491	Other	F1	
12934 817-8307	12934 817-8307	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$5	Other	F1	
12934 817-8308	12934 817-8308	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$705	Each	10%	\$635	Other	F1	
12934 817-8309	12934 817-8309	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,215	Each	10%	\$1,094	Other	F1	
12934 817-8311	12934 817-8311	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$7,270	Each	10%	\$6,543	Other	F1	
12934 817-8314	12934 817-8314	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$12,920	Each	10%	\$11,628	Other	F1	
12934 817-8317	12934 817-8317	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$20,714	Each	10%	\$18,643	Other	F1	
12934 817-8323	12934 817-8323	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$3,145	Each	10%	\$2,831	Other	F1	
12934 817-8326	12934 817-8326	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$5,590	Each	10%	\$5,031	Other	F1	
12934 817-8329	12934 817-8329	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$8,859	Each	10%	\$7,973	Other	F1	
12934 817-8335	12934 817-8335	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$10,559	Each	10%	\$9,503	Other	F1	
12934 817-8337	12934 817-8337	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$19,783	Each	10%	\$17,805	Other	F1	
12934 817-8338	12934 817-8338	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,801	Each	10%	\$1,621	Other	F1	
12934 817-8341	12934 817-8341	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$31,676	Each	10%	\$28,508	Other	F1	
12934 817-8342	12934 817-8342	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,137	Each	10%	\$2,823	Other	F1	
12934 817-8349	12934 817-8349	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$8	Each	10%	\$7	Other	F1	
12934 817-8350	12934 817-8350	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$8,654	Each	10%	\$7,789	Other	F1	
12934 817-8353	12934 817-8353	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$1,199	Each	10%	\$1,079	Other	F1	
12934 817-8354	12934 817-8354	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$16,117	Each	10%	\$14,505	Other	F1	
12934 817-8357	12934 817-8357	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$2,635	Each	10%	\$2,372	Other	F1	
12934 817-8358	12934 817-8358	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$25,075	Each	10%	\$22,568	Other	F1	
12934 817-8401	12934 817-8401	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$25,723	Each	10%	\$23,151	Other	F1	
12934 817-8402	12934 817-8402	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,475	Each	10%	\$2,228	Other	F1	
12934 817-8403	12934 817-8403	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1,642	Each	10%	\$1,478	Other	F1	
12934 817-8404	12934 817-8404	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$20,871	Each	10%	\$18,784	Other	F1	
12934 817-8405	12934 817-8405	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$962	Each	10%	\$866	Other	F1	
12934 817-8406	12934 817-8406	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$7,222	Each	10%	\$6,500	Other	F1	
12934 817-8407	12934 817-8407	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$3,059	Each	10%	\$2,753	Other	F1	
12934 817-8408	12934 817-8408	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$16,810	Each	10%	\$15,129	Other	F1	
12934 817-8409	12934 817-8409	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$3,149	Each	10%	\$2,834	Other	F1	
12934 817-8419	12934 817-8419	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$465	Each	10%	\$419	Other	F1	
12934 818-9986	12934 818-9986	Dell Networking	ProDeploy Plus Dell EMC Networking Z Series 92XX Switch Deployment	\$7,210	Each	10%	\$6,489	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12934 818-9987	12934 818-9987	Dell Networking	ProDeploy Plus Dell EMC Networking Z Series 92XX Switch Deployment Verification	\$188	Each	10%	\$169	Other	F1
12934 818-9988	12934 818-9988	Dell Networking	ProDeploy Dell EMC Networking Z Series 92XX Switch Deployment	\$3,777	Each	10%	\$3,399	Other	F1
12934 818-9989	12934 818-9989	Dell Networking	ProDeploy Dell EMC Networking Z Series 92XX Switch Deployment Verification	\$222	Each	10%	\$200	Other	F1
12934 822-3179	12934 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12934 823-9269	12934 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12934 823-9274	12934 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12934 823-9284	12934 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12934 825-0207	12934 825-0207	Dell Networking	POWER ONE.3 Years	\$0	Each	10%	\$0	Other	F1
12934 825-0208	12934 825-0208	Dell Networking	POWER ONE.5 Years	\$0	Each	10%	\$0	Other	F1
12934 825-0209	12934 825-0209	Dell Networking	POWER ONE.4 Years	\$0	Each	10%	\$0	Other	F1
12934 825-5247	12934 825-5247	Dell Networking	Basic Deployment Dell Networking Z Series Switch	\$349	Each	10%	\$314	Other	F1
12934 825-8623	12934 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
12934 825-8624	12934 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
12934 838-1035	12934 838-1035	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 HW Tech Supp and Assist Dell Technologies	\$10,559	Each	10%	\$9,503	Other	F1
12934 838-1036	12934 838-1036	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 with Emerg Dispatch Dell Technologies Cloud	\$465	Each	10%	\$419	Other	F1
12934 838-1037	12934 838-1037	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 HW Tech Supp and Assist Dell Technologies	\$19,783	Each	10%	\$17,805	Other	F1
12934 838-1038	12934 838-1038	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 with Emerg Dispatch Dell Technologies Cloud	\$1,801	Each	10%	\$1,621	Other	F1
12934 844-4176	12934 844-4176	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 HW Tech Supp and Assist Dell Technologies	\$15,021	Each	10%	\$13,519	Other	F1
12934 844-4177	12934 844-4177	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 with Emerg Dispatch Dell Technologies Cloud	\$1,769	Each	10%	\$1,592	Other	F1
12934 844-4178	12934 844-4178	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 HW Tech Supp and Assist Dell Technologies	\$25,723	Each	10%	\$23,151	Other	F1
12934 844-4179	12934 844-4179	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 with Emerg Dispatch Dell Technologies Cloud	\$2,475	Each	10%	\$2,228	Other	F1
12934 844-4180	12934 844-4180	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 HW Tech Supp and Assist Dell Technologies	\$31,676	Each	10%	\$28,508	Other	F1
12934 844-4181	12934 844-4181	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 with Emerg Dispatch Dell Technologies Cloud	\$3,137	Each	10%	\$2,823	Other	F1
12934 847-7314	12934 847-7314	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,760	Each	10%	\$4,284	Other	F1
12934 847-7315	12934 847-7315	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,553	Each	10%	\$4,998	Other	F1
12934 847-7316	12934 847-7316	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,587	Each	10%	\$1,428	Other	F1
12934 847-7317	12934 847-7317	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,390	Each	10%	\$2,142	Other	F1
12934 847-7318	12934 847-7318	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,173	Each	10%	\$2,856	Other	F1
12934 847-7319	12934 847-7319	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,967	Each	10%	\$3,570	Other	F1
12934 847-7320	12934 847-7320	Dell Networking	Keep Your Component For Enterprise 1 Year	\$793	Each	10%	\$714	Other	F1
12934 927-3179	12934 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
12934 927-3189	12934 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
12934 927-3199	12934 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
12934 929-8509	12934 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
12934 929-8519	12934 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
12934 936-2329	12934 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
12934 936-2339	12934 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
12934 936-2349	12934 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
12934 936-2359	12934 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
12934 936-2369	12934 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
12934 936-5359	12934 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12934 951-2015	12934 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12934 973-2426	12934 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12934 975-2160	12934 975-2160	Dell Networking	DTESS- Dell EMC Networking OSD Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
12934 975-2161	12934 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
12934 975-3461	12934 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12934 984-3267	12934 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12934 987-2549	12934 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
12934 989-3439	12934 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12934 990-BBBS	12934 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBBT	12934 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBBU	12934 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBBV	12934 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBBW	12934 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBBX	12934 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBBY	12934 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBBZ	12934 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBCC	12934 990-BBCC	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBCC	12934 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBDD	12934 990-BBDD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBCE	12934 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBCE	12934 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBCE	12934 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBCF	12934 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 990-BBCG	12934 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12934 992-6149	12934 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12934 998-4204	12934 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
12934 998-4205	12934 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
13649 806-7308	13649 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13649 809-8118	13649 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
13649 809-8120	13649 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
13649 809-8122	13649 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
13649 809-8124	13649 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
13649 809-8134	13649 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
13649 809-8136	13649 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
13649 809-8138	13649 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
13649 809-8140	13649 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
13649 809-8142	13649 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
13649 809-8144	13649 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	L(Column I*Column K)		
13649 809-8146	13649 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
13649 809-8148	13649 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
13649 809-8150	13649 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
13649 809-8152	13649 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
13649 809-8154	13649 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
13649 809-8156	13649 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
13649 812-4009	13649 812-4009	Dell Networking	ProDeploy Plus Training Credits 600 Redeem at education.dell.com Expires 1Yr	\$600	Each	10%	\$540	Other	F1	
13649 812-8809	13649 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13649 816-1564	13649 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1	
13649 816-1567	13649 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1	
13649 816-1572	13649 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1	
13649 816-1575	13649 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1	
13649 816-1620	13649 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1	
13649 816-1623	13649 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1	
13649 816-1628	13649 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1	
13649 816-1631	13649 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1	
13649 822-3179	13649 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13649 823-9269	13649 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
13649 823-9274	13649 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
13649 823-9284	13649 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13649 825-5247	13649 825-5247	Dell Networking	Basic Deployment Dell Networking Z Series Switch	\$349	Each	10%	\$314	Other	F1	
13649 825-8623	13649 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13649 825-8624	13649 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13649 828-4402	13649 828-4402	Dell Networking	ProDeploy Plus Networking Z Series 93XX Switch Deployment	\$7,564	Each	10%	\$6,807	Other	F1	
13649 828-4403	13649 828-4403	Dell Networking	ProDeploy Plus Networking Z Series 93XX Switch Deployment Verification	\$234	Each	10%	\$211	Other	F1	
13649 828-4404	13649 828-4404	Dell Networking	ProDeploy Networking Z Series 93XX Switch Deployment	\$3,854	Each	10%	\$3,451	Other	F1	
13649 828-4405	13649 828-4405	Dell Networking	ProDeploy Networking Z Series 93XX Switch Deployment Verification	\$365	Each	10%	\$328	Other	F1	
13649 828-4410	13649 828-4410	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$499	Each	10%	\$449	Other	F1	
13649 828-4415	13649 828-4415	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$1,742	Each	10%	\$1,568	Other	F1	
13649 828-4416	13649 828-4416	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$2,860	Each	10%	\$2,574	Other	F1	
13649 828-4417	13649 828-4417	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$2,692	Each	10%	\$2,423	Other	F1	
13649 828-4418	13649 828-4418	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$3,837	Each	10%	\$3,453	Other	F1	
13649 828-4419	13649 828-4419	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$3,655	Each	10%	\$3,290	Other	F1	
13649 828-4420	13649 828-4420	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$5	Other	F1	
13649 828-4421	13649 828-4421	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 15 Months	\$3,946	Each	10%	\$3,551	Other	F1	
13649 828-4422	13649 828-4422	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$3,157	Each	10%	\$2,841	Other	F1	
13649 828-4424	13649 828-4424	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$4,577	Each	10%	\$4,119	Other	F1	
13649 828-4425	13649 828-4425	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$5,525	Each	10%	\$4,973	Other	F1	
13649 828-4426	13649 828-4426	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$5,869	Each	10%	\$5,282	Other	F1	
13649 828-4427	13649 828-4427	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$6,459	Each	10%	\$5,813	Other	F1	
13649 828-4428	13649 828-4428	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$6,781	Each	10%	\$6,103	Other	F1	
13649 828-4429	13649 828-4429	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$3,938	Each	10%	\$3,544	Other	F1	
13649 828-4430	13649 828-4430	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,090	Each	10%	\$5,472	Other	F1	
13649 828-4431	13649 828-4431	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,246	Each	10%	\$7,421	Other	F1	
13649 828-4432	13649 828-4432	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,204	Each	10%	\$1,084	Other	F1	
13649 828-4435	13649 828-4435	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$6,360	Each	10%	\$5,724	Other	F1	
13649 828-4436	13649 828-4436	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$8,543	Each	10%	\$7,689	Other	F1	
13649 828-4437	13649 828-4437	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 1 Year	\$4,546	Each	10%	\$4,091	Other	F1	
13649 828-4438	13649 828-4438	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 15	\$5,682	Each	10%	\$5,114	Other	F1	
13649 828-4440	13649 828-4440	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 3 Years	\$6,357	Each	10%	\$5,721	Other	F1	
13649 828-4441	13649 828-4441	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 4 Years	\$7,665	Each	10%	\$6,899	Other	F1	
13649 828-4442	13649 828-4442	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 51	\$8,018	Each	10%	\$7,216	Other	F1	
13649 828-4443	13649 828-4443	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 5 Years	\$8,948	Each	10%	\$8,053	Other	F1	
13649 828-4444	13649 828-4444	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 63	\$9,270	Each	10%	\$8,343	Other	F1	
13649 828-4447	13649 828-4447	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$6	Each	10%	\$5	Other	F1	
13649 828-4448	13649 828-4448	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$1,552	Each	10%	\$1,397	Other	F1	
13649 828-4449	13649 828-4449	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$1,433	Each	10%	\$1,290	Other	F1	
13649 828-4450	13649 828-4450	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$2,176	Each	10%	\$1,958	Other	F1	
13649 828-4451	13649 828-4451	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$2,048	Each	10%	\$1,843	Other	F1	
13649 828-4452	13649 828-4452	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$2,783	Each	10%	\$2,505	Other	F1	
13649 828-4453	13649 828-4453	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$2,650	Each	10%	\$2,385	Other	F1	
13649 828-4454	13649 828-4454	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$5	Other	F1	
13649 828-4457	13649 828-4457	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$7,540	Each	10%	\$6,786	Other	F1	
13649 828-4458	13649 828-4458	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$6,032	Each	10%	\$5,429	Other	F1	
13649 828-4459	13649 828-4459	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$11,522	Each	10%	\$10,370	Other	F1	
13649 828-4460	13649 828-4460	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$10,636	Each	10%	\$9,572	Other	F1	
13649 828-4461	13649 828-4461	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$13,643	Each	10%	\$12,279	Other	F1	
13649 828-4462	13649 828-4462	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$14,495	Each	10%	\$13,046	Other	F1	
13649 828-4463	13649 828-4463	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$16,663	Each	10%	\$14,997	Other	F1	
13649 828-4464	13649 828-4464	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$17,495	Each	10%	\$15,746	Other	F1	
13649 828-4467	13649 828-4467	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,885	Each	10%	\$2,597	Other	F1	
13649 828-4468	13649 828-4468	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,685	Each	10%	\$2,417	Other	F1	
13649 828-4469	13649 828-4469	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$4,079	Each	10%	\$3,671	Other	F1	
13649 828-4470	13649 828-4470	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$3,867	Each	10%	\$3,480	Other	F1	
13649 828-4471	13649 828-4471	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$5,248	Each	10%	\$4,723	Other	F1	
13649 828-4472	13649 828-4472	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$5,030	Each	10%	\$4,527	Other	F1	
13649 828-4473	13649 828-4473	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$884	Each	10%	\$796	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13649 828-4476	13649 828-4476	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,105	Each	10%	\$995	Other	F1	
13649 828-4477	13649 828-4477	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 15	\$9,675	Each	10%	\$8,708	Other	F1	
13649 828-4478	13649 828-4478	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 1 Year	\$7,740	Each	10%	\$6,966	Other	F1	
13649 828-4479	13649 828-4479	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 39	\$14,696	Each	10%	\$13,226	Other	F1	
13649 828-4480	13649 828-4480	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 3 Year	\$13,680	Each	10%	\$12,312	Other	F1	
13649 828-4481	13649 828-4481	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 4 Year	\$17,672	Each	10%	\$15,905	Other	F1	
13649 828-4482	13649 828-4482	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 51	\$18,640	Each	10%	\$16,776	Other	F1	
13649 828-4483	13649 828-4483	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 5 Year	\$21,684	Each	10%	\$19,516	Other	F1	
13649 828-4484	13649 828-4484	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 63	\$22,624	Each	10%	\$20,362	Other	F1	
13649 828-4487	13649 828-4487	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1	
13649 847-7314	13649 847-7314	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,760	Each	10%	\$4,284	Other	F1	
13649 847-7315	13649 847-7315	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,553	Each	10%	\$4,998	Other	F1	
13649 847-7316	13649 847-7316	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,587	Each	10%	\$1,428	Other	F1	
13649 847-7317	13649 847-7317	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,380	Each	10%	\$2,142	Other	F1	
13649 847-7318	13649 847-7318	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,173	Each	10%	\$2,856	Other	F1	
13649 847-7319	13649 847-7319	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,967	Each	10%	\$3,570	Other	F1	
13649 847-7320	13649 847-7320	Dell Networking	Keep Your Component For Enterprise 1 Year	\$793	Each	10%	\$714	Other	F1	
13649 951-2015	13649 951-2015	Dell Networking	Thank you for choosing Dell ProSupport. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13649 975-3461	13649 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13649 984-3267	13649 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
13649 987-2549	13649 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
13649 989-3439	13649 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13649 992-6149	13649 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14699 847-7314	14699 847-7314	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,760	Each	10%	\$4,284	Other	F1	
14699 847-7315	14699 847-7315	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,553	Each	10%	\$4,998	Other	F1	
14699 847-7316	14699 847-7316	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,587	Each	10%	\$1,428	Other	F1	
14699 847-7317	14699 847-7317	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,380	Each	10%	\$2,142	Other	F1	
14699 847-7318	14699 847-7318	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,173	Each	10%	\$2,856	Other	F1	
14699 847-7319	14699 847-7319	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,967	Each	10%	\$3,570	Other	F1	
14699 847-7320	14699 847-7320	Dell Networking	Keep Your Component For Enterprise 1 Year	\$793	Each	10%	\$714	Other	F1	
12547 007-1527	12547 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12547 009-4364	12547 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12547 009-4877	12547 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
12547 461-0497	12547 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
12547 468-8015	12547 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
12547 468-8016	12547 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
12547 468-8017	12547 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12547 468-8018	12547 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12547 468-8019	12547 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12547 804-2151	12547 804-2151	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	\$161	Each	10%	\$145	Other	F1	
12547 804-2152	12547 804-2152	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment	\$4,554	Each	10%	\$4,099	Other	F1	
12547 804-2153	12547 804-2153	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1	
12547 806-7308	12547 806-7308	Dell Networking	Codeliver Notification - Restricted Access; Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
12547 809-8118	12547 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
12547 809-8120	12547 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
12547 809-8122	12547 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
12547 809-8124	12547 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
12547 809-8134	12547 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
12547 809-8136	12547 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
12547 809-8138	12547 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
12547 809-8140	12547 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
12547 809-8142	12547 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
12547 809-8144	12547 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
12547 809-8146	12547 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
12547 809-8148	12547 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
12547 809-8150	12547 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
12547 809-8152	12547 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
12547 809-8154	12547 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
12547 809-8156	12547 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
12547 812-4037	12547 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
12547 812-8809	12547 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12547 812-9447	12547 812-9447	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
12547 812-9503	12547 812-9503	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
12547 814-8268	12547 814-8268	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$422	Each	10%	\$380	Other	F1	
12547 814-8269	12547 814-8269	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1	
12547 814-8270	12547 814-8270	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1	
12547 814-8271	12547 814-8271	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$422	Each	10%	\$380	Other	F1	
12547 814-8273	12547 814-8273	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$422	Each	10%	\$380	Other	F1	
12547 814-8275	12547 814-8275	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$928	Each	10%	\$835	Other	F1	
12547 814-8277	12547 814-8277	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$111	Each	10%	\$100	Other	F1	
12547 814-8278	12547 814-8278	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$423	Each	10%	\$381	Other	F1	
12547 814-8279	12547 814-8279	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$737	Each	10%	\$663	Other	F1	
12547 814-8281	12547 814-8281	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2	Each	10%	\$2	Other	F1	
12547 814-8282	12547 814-8282	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$128	Each	10%	\$115	Other	F1	
12547 814-8283	12547 814-8283	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$222	Each	10%	\$200	Other	F1	
12547 814-8285	12547 814-8285	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$3,134	Each	10%	\$2,821	Other	F1	
12547 814-8287	12547 814-8287	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$3,917	Each	10%	\$3,525	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
12547 814-8288	12547 814-8288	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years		\$5,956	Each	10%	\$5,360	Other	F1
12547 814-8291	12547 814-8291	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years		\$9,536	Each	10%	\$8,582	Other	F1
12547 814-8293	12547 814-8293	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months		\$9,992	Each	10%	\$8,993	Other	F1
12547 814-8297	12547 814-8297	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year		\$1,296	Each	10%	\$1,166	Other	F1
12547 814-8299	12547 814-8299	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months		\$1,620	Each	10%	\$1,458	Other	F1
12547 814-8300	12547 814-8300	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years		\$2,466	Each	10%	\$2,219	Other	F1
12547 814-8303	12547 814-8303	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years		\$3,930	Each	10%	\$3,537	Other	F1
12547 814-8305	12547 814-8305	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months		\$4,125	Each	10%	\$3,713	Other	F1
12547 814-8309	12547 814-8309	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1		\$4,141	Each	10%	\$3,727	Other	F1
12547 814-8310	12547 814-8310	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$78	Each	10%	\$70	Other	F1
12547 814-8311	12547 814-8311	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$397	Each	10%	\$357	Other	F1
12547 814-8312	12547 814-8312	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15		\$5,176	Each	10%	\$4,658	Other	F1
12547 814-8313	12547 814-8313	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3		\$8,056	Each	10%	\$7,250	Other	F1
12547 814-8314	12547 814-8314	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$303	Each	10%	\$273	Other	F1
12547 814-8315	12547 814-8315	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$327	Each	10%	\$294	Other	F1
12547 814-8316	12547 814-8316	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39		\$8,716	Each	10%	\$7,844	Other	F1
12547 814-8317	12547 814-8317	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5		\$12,894	Each	10%	\$11,605	Other	F1
12547 814-8318	12547 814-8318	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$527	Each	10%	\$474	Other	F1
12547 814-8319	12547 814-8319	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,		\$553	Each	10%	\$498	Other	F1
12547 814-8320	12547 814-8320	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63		\$13,524	Each	10%	\$12,172	Other	F1
12547 814-8325	12547 814-8325	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year		\$2	Each	10%	\$2	Other	F1
12547 814-8326	12547 814-8326	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year		\$2,334	Each	10%	\$2,101	Other	F1
12547 814-8327	12547 814-8327	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months		\$3	Each	10%	\$3	Other	F1
12547 814-8328	12547 814-8328	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months		\$2,918	Each	10%	\$2,626	Other	F1
12547 814-8329	12547 814-8329	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years		\$139	Each	10%	\$125	Other	F1
12547 814-8330	12547 814-8330	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years		\$4,532	Each	10%	\$4,079	Other	F1
12547 814-8331	12547 814-8331	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months		\$150	Each	10%	\$135	Other	F1
12547 814-8332	12547 814-8332	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months		\$4,909	Each	10%	\$4,418	Other	F1
12547 814-8333	12547 814-8333	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years		\$310	Each	10%	\$279	Other	F1
12547 814-8334	12547 814-8334	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years		\$7,164	Each	10%	\$6,448	Other	F1
12547 814-8335	12547 814-8335	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months		\$253	Each	10%	\$228	Other	F1
12547 814-8336	12547 814-8336	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months		\$7,594	Each	10%	\$6,835	Other	F1
12547 816-1563	12547 816-1563	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year		\$762	Each	10%	\$686	Other	F1
12547 816-1568	12547 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years		\$1,422	Each	10%	\$1,280	Other	F1
12547 816-1576	12547 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years		\$2,235	Each	10%	\$2,012	Other	F1
12547 816-1619	12547 816-1619	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech		\$1,372	Each	10%	\$1,235	Other	F1
12547 816-1624	12547 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech		\$2,539	Each	10%	\$2,285	Other	F1
12547 816-1632	12547 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech		\$3,974	Each	10%	\$3,577	Other	F1
12547 821-5786	12547 821-5786	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment		\$2,122	Each	10%	\$1,910	Other	F1
12547 822-3179	12547 822-3179	Dell Networking	Partner Success Program Management		\$100	Each	10%	\$90	Other	F1
12547 823-9269	12547 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource		\$1,080	Each	10%	\$972	Other	F1
12547 823-9274	12547 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource		\$2,800	Each	10%	\$2,520	Other	F1
12547 823-9284	12547 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management		\$2,300	Each	10%	\$2,070	Other	F1
12547 825-5241	12547 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch		\$399	Each	10%	\$359	Other	F1
12547 847-2866	12547 847-2866	Dell Networking	ProDeploy Dell Networking S Series 6XXX Switch - Remote		\$1,839	Each	10%	\$1,655	Other	F1
12547 847-7321	12547 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year		\$790	Each	10%	\$711	Other	F1
12547 847-7322	12547 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years		\$1,580	Each	10%	\$1,422	Other	F1
12547 847-7323	12547 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years		\$2,370	Each	10%	\$2,133	Other	F1
12547 847-7324	12547 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years		\$3,160	Each	10%	\$2,844	Other	F1
12547 847-7325	12547 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years		\$3,950	Each	10%	\$3,555	Other	F1
12547 847-7326	12547 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years		\$4,740	Each	10%	\$4,266	Other	F1
12547 847-7327	12547 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years		\$5,530	Each	10%	\$4,977	Other	F1
12547 936-5359	12547 936-5359	Dell Networking	GCP Operations Management		\$11	Each	10%	\$10	Other	F1
12547 951-2015	12547 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit		\$0	Each	10%	\$0	Other	F1
12547 973-2426	12547 973-2426	Dell Networking	Declined Remote Consulting Service		\$0	Each	10%	\$0	Other	F1
12547 975-2160	12547 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year		\$2,400	Each	10%	\$2,160	Other	F1
12547 975-2161	12547 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &		\$20,000	Each	10%	\$18,000	Other	F1
12547 975-3461	12547 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)		\$0	Each	10%	\$0	Other	F1
12547 984-3267	12547 984-3267	Dell Networking	Custom Service		\$0	Each	10%	\$0	Other	F1
12547 987-2549	12547 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party		\$0	Each	10%	\$0	Other	F1
12547 989-3439	12547 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or		\$0	Each	10%	\$0	Other	F1
12547 992-6149	12547 992-6149	Dell Networking	Custom Installation Required with this order		\$0	Each	10%	\$0	Other	F1
12547 997-6306	12547 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor		\$0	Each	10%	\$0	Other	F1
13772 467-5695	13772 467-5695	Dell Networking	Global Portal APCC Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5696	13772 467-5696	Dell Networking	Global Portal Argentina Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5697	13772 467-5697	Dell Networking	Global Portal Australian PowerCord		\$0	Each	10%	\$0	Other	F1
13772 467-5698	13772 467-5698	Dell Networking	Global Portal Brazil Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5699	13772 467-5699	Dell Networking	Global Portal Cambodian Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5700	13772 467-5700	Dell Networking	Global Portal China Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5701	13772 467-5701	Dell Networking	Global Portal Denmark Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5702	13772 467-5702	Dell Networking	Global Portal European Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5703	13772 467-5703	Dell Networking	Global Portal India Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5704	13772 467-5704	Dell Networking	Global Portal Israel Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5705	13772 467-5705	Dell Networking	Global Portal Italy Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5706	13772 467-5706	Dell Networking	Global Portal Japan Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5707	13772 467-5707	Dell Networking	Global Portal Korean Power Cord		\$0	Each	10%	\$0	Other	F1
13772 467-5708	13772 467-5708	Dell Networking	Global Portal Singapore Power Cord		\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13772-467-5709	13772-467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
13772-467-5710	13772-467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
13772-467-5711	13772-467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
13772-467-5712	13772-467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
13772-467-5754	13772-467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
13772-469-5598	13772-469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
13772-812-4037	13772-812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
13772-822-3179	13772-822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13772-827-4508	13772-827-4508	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 17 Months	\$592	Each	10%	\$524	Other	F1
13772-827-4509	13772-827-4509	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 17	\$1,049	Each	10%	\$944	Other	F1
13772-827-4510	13772-827-4510	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 20 Months	\$707	Each	10%	\$636	Other	F1
13772-827-4511	13772-827-4511	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 20	\$1,274	Each	10%	\$1,146	Other	F1
13772-827-4512	13772-827-4512	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 41 Months	\$1,580	Each	10%	\$1,422	Other	F1
13772-827-4513	13772-827-4513	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 41	\$2,847	Each	10%	\$2,562	Other	F1
13772-827-4514	13772-827-4514	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 44 Months	\$1,705	Each	10%	\$1,534	Other	F1
13772-827-4515	13772-827-4515	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 44	\$3,072	Each	10%	\$2,765	Other	F1
13772-827-4516	13772-827-4516	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 53 Months	\$2,079	Each	10%	\$1,871	Other	F1
13772-827-4517	13772-827-4517	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 53	\$3,746	Each	10%	\$3,371	Other	F1
13772-827-4518	13772-827-4518	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 56 Months	\$2,204	Each	10%	\$1,983	Other	F1
13772-827-4519	13772-827-4519	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 56	\$3,971	Each	10%	\$3,574	Other	F1
13772-827-4520	13772-827-4520	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 65 Months	\$2,578	Each	10%	\$2,320	Other	F1
13772-827-4521	13772-827-4521	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 65	\$4,645	Each	10%	\$4,181	Other	F1
13772-827-4522	13772-827-4522	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 68 Months	\$2,703	Each	10%	\$2,432	Other	F1
13772-827-4523	13772-827-4523	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 65	\$4,870	Each	10%	\$4,383	Other	F1
13772-827-4528	13772-827-4528	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$8	Each	10%	\$7	Other	F1
13772-827-4529	13772-827-4529	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$426	Each	10%	\$383	Other	F1
13772-827-4531	13772-827-4531	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$297	Each	10%	\$267	Other	F1
13772-827-4534	13772-827-4534	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$524	Each	10%	\$472	Other	F1
13772-827-4536	13772-827-4536	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery, 12	\$0	Each	10%	\$0	Other	F1
13772-827-4537	13772-827-4537	Dell Networking	Dell Hardware Limited Warranty 12 Months	\$99	Each	10%	\$89	Other	F1
13772-827-4538	13772-827-4538	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$127	Each	10%	\$114	Other	F1
13772-827-4539	13772-827-4539	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$353	Each	10%	\$318	Other	F1
13772-827-4541	13772-827-4541	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency	\$635	Each	10%	\$571	Other	F1
13772-827-4542	13772-827-4542	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$665	Each	10%	\$599	Other	F1
13772-827-4543	13772-827-4543	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$849	Each	10%	\$765	Other	F1
13772-827-4550	13772-827-4550	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$734	Each	10%	\$661	Other	F1
13772-827-4551	13772-827-4551	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$864	Each	10%	\$778	Other	F1
13772-827-4552	13772-827-4552	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 38	\$740	Each	10%	\$666	Other	F1
13772-827-4554	13772-827-4554	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 53	\$974	Each	10%	\$877	Other	F1
13772-827-4555	13772-827-4555	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$1,153	Each	10%	\$1,037	Other	F1
13772-827-4556	13772-827-4556	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$1,021	Each	10%	\$919	Other	F1
13772-827-4557	13772-827-4557	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$1,197	Each	10%	\$1,077	Other	F1
13772-827-4560	13772-827-4560	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$1,312	Each	10%	\$1,181	Other	F1
13772-827-4561	13772-827-4561	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$1,543	Each	10%	\$1,389	Other	F1
13772-827-4562	13772-827-4562	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$1,498	Each	10%	\$1,349	Other	F1
13772-827-4563	13772-827-4563	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 44	\$1,599	Each	10%	\$1,439	Other	F1
13772-827-4564	13772-827-4564	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$2,626	Each	10%	\$2,363	Other	F1
13772-827-4565	13772-827-4565	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$2,736	Each	10%	\$2,463	Other	F1
13772-827-4566	13772-827-4566	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 53	\$2,140	Each	10%	\$1,926	Other	F1
13772-827-4567	13772-827-4567	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 53 Months	\$1,626	Each	10%	\$1,463	Other	F1
13772-827-4568	13772-827-4568	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 56	\$2,251	Each	10%	\$2,026	Other	F1
13772-827-4569	13772-827-4569	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 56 Months	\$1,718	Each	10%	\$1,546	Other	F1
13772-827-4570	13772-827-4570	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$369	Each	10%	\$332	Other	F1
13772-827-4571	13772-827-4571	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$388	Each	10%	\$349	Other	F1
13772-827-4572	13772-827-4572	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$194	Each	10%	\$175	Other	F1
13772-827-4573	13772-827-4573	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$205	Each	10%	\$185	Other	F1
13772-827-4576	13772-827-4576	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 17 Months	\$1,001	Each	10%	\$901	Other	F1
13772-827-4577	13772-827-4577	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$1,178	Each	10%	\$1,061	Other	F1
13772-827-4578	13772-827-4578	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 41 Months	\$1,152	Each	10%	\$1,037	Other	F1
13772-827-4579	13772-827-4579	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 44 Months	\$1,236	Each	10%	\$1,112	Other	F1
13772-827-4580	13772-827-4580	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 65 Months	\$1,965	Each	10%	\$1,787	Other	F1
13772-827-4581	13772-827-4581	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$2,077	Each	10%	\$1,889	Other	F1
13772-827-4584	13772-827-4584	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$111	Each	10%	\$100	Other	F1
13772-827-4585	13772-827-4585	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$239	Each	10%	\$215	Other	F1
13772-827-4586	13772-827-4586	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$255	Each	10%	\$229	Other	F1
13772-827-4587	13772-827-4587	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$473	Each	10%	\$426	Other	F1
13772-827-4588	13772-827-4588	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$493	Each	10%	\$444	Other	F1
13772-827-4589	13772-827-4589	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$94	Each	10%	\$85	Other	F1
13772-827-4592	13772-827-4592	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$2	Each	10%	\$2	Other	F1
13772-827-4593	13772-827-4593	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$2	Each	10%	\$2	Other	F1
13772-827-4594	13772-827-4594	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$128	Each	10%	\$115	Other	F1
13772-827-4595	13772-827-4595	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$137	Each	10%	\$123	Other	F1
13772-827-4596	13772-827-4596	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$248	Each	10%	\$223	Other	F1
13772-827-4597	13772-827-4597	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$259	Each	10%	\$233	Other	F1
13772-827-4598	13772-827-4598	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 53 Months	\$678	Each	10%	\$610	Other	F1
13772-827-4599	13772-827-4599	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 56 Months	\$717	Each	10%	\$645	Other	F1
13772-827-4600	13772-827-4600	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$275	Each	10%	\$247	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
13772-827-4601	13772-827-4601	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$290	Each	10%	\$261	Other	F1
13772-827-4604	13772-827-4604	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 17 Months	\$492	Each	10%	\$443	Other	F1
13772-827-4605	13772-827-4605	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$578	Each	10%	\$520	Other	F1
13772-827-4606	13772-827-4606	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 38 Months	\$516	Each	10%	\$464	Other	F1
13772-827-4608	13772-827-4608	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 62 Months	\$813	Each	10%	\$732	Other	F1
13772-827-4609	13772-827-4609	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$839	Each	10%	\$755	Other	F1
13772-827-4612	13772-827-4612	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2	Each	10%	\$2	Other	F1
13772-827-4614	13772-827-4614	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 26 Months	\$153	Each	10%	\$138	Other	F1
13772-827-4616	13772-827-4616	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 50 Months	\$356	Each	10%	\$320	Other	F1
13772-827-4618	13772-827-4618	Dell Networking	Keep Your Hard Drive, 17 Months	\$77	Each	10%	\$70	Other	F1
13772-827-4619	13772-827-4619	Dell Networking	Keep Your Hard Drive, 41 Months	\$210	Each	10%	\$189	Other	F1
13772-827-4620	13772-827-4620	Dell Networking	Keep Your Hard Drive, 53 Months	\$277	Each	10%	\$249	Other	F1
13772-827-4621	13772-827-4621	Dell Networking	Keep Your Hard Drive, 65 Months	\$343	Each	10%	\$309	Other	F1
13772-827-4627	13772-827-4627	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$245	Each	10%	\$220	Other	F1
13772-827-4628	13772-827-4628	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
13772-827-4629	13772-827-4629	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$112	Each	10%	\$101	Other	F1
13772-827-4630	13772-827-4630	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$60	Each	10%	\$54	Other	F1
13772-827-4631	13772-827-4631	Dell Networking	ProSupport: Next Business Day Business Day Onsite Service After Problem Diagnosis,	\$63	Each	10%	\$57	Other	F1
13772-827-4634	13772-827-4634	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$132	Each	10%	\$119	Other	F1
13772-827-4635	13772-827-4635	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$70	Each	10%	\$63	Other	F1
13772-827-9362	13772-827-9362	Dell Networking	Dell Hardware Limited Warranty 12 Months	\$99	Each	10%	\$89	Other	F1
13772-827-9363	13772-827-9363	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$11	Each	10%	\$10	Other	F1
13772-827-9365	13772-827-9365	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$412	Each	10%	\$371	Other	F1
13772-827-9367	13772-827-9367	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$339	Each	10%	\$305	Other	F1
13772-827-9369	13772-827-9369	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$590	Each	10%	\$531	Other	F1
13772-827-9371	13772-827-9371	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$726	Each	10%	\$653	Other	F1
13772-827-9375	13772-827-9375	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 12	\$0	Each	10%	\$0	Other	F1
13772-827-9376	13772-827-9376	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$4	Each	10%	\$3	Other	F1
13772-827-9378	13772-827-9378	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 26 Months	\$212	Each	10%	\$191	Other	F1
13772-827-9380	13772-827-9380	Dell Networking	ProSupport: Next Business Day Business Day Onsite Service After Problem Diagnosis,	\$29	Each	10%	\$26	Other	F1
13772-827-9382	13772-827-9382	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$380	Each	10%	\$342	Other	F1
13772-827-9383	13772-827-9383	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$402	Each	10%	\$362	Other	F1
13772-827-9384	13772-827-9384	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 53 Months	\$507	Each	10%	\$457	Other	F1
13772-827-9388	13772-827-9388	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 14 Months	\$738	Each	10%	\$665	Other	F1
13772-827-9389	13772-827-9389	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$801	Each	10%	\$721	Other	F1
13772-827-9390	13772-827-9390	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 38 Months	\$714	Each	10%	\$642	Other	F1
13772-827-9392	13772-827-9392	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 53 Months	\$938	Each	10%	\$844	Other	F1
13772-827-9393	13772-827-9393	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 56 Months	\$992	Each	10%	\$893	Other	F1
13772-827-9394	13772-827-9394	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 65 Months	\$1,110	Each	10%	\$999	Other	F1
13772-827-9395	13772-827-9395	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$1,161	Each	10%	\$1,045	Other	F1
13772-827-9398	13772-827-9398	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$176	Each	10%	\$158	Other	F1
13772-827-9400	13772-827-9400	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$529	Each	10%	\$476	Other	F1
13772-827-9401	13772-827-9401	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$293	Each	10%	\$188	Other	F1
13772-827-9403	13772-827-9403	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$879	Each	10%	\$791	Other	F1
13772-827-9404	13772-827-9404	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$920	Each	10%	\$828	Other	F1
13772-827-9405	13772-827-9405	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$1,176	Each	10%	\$1,059	Other	F1
13772-827-9410	13772-827-9410	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$1,017	Each	10%	\$916	Other	F1
13772-827-9411	13772-827-9411	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$1,197	Each	10%	\$1,077	Other	F1
13772-827-9412	13772-827-9412	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$985	Each	10%	\$887	Other	F1
13772-827-9414	13772-827-9414	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 53	\$1,349	Each	10%	\$1,214	Other	F1
13772-827-9415	13772-827-9415	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 56	\$1,413	Each	10%	\$1,271	Other	F1
13772-827-9416	13772-827-9416	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$1,596	Each	10%	\$1,436	Other	F1
13772-827-9417	13772-827-9417	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$1,656	Each	10%	\$1,491	Other	F1
13772-827-9420	13772-827-9420	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$3	Each	10%	\$2	Other	F1
13772-827-9421	13772-827-9421	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$3	Each	10%	\$3	Other	F1
13772-827-9422	13772-827-9422	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$177	Each	10%	\$159	Other	F1
13772-827-9423	13772-827-9423	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$190	Each	10%	\$171	Other	F1
13772-827-9424	13772-827-9424	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$83	Each	10%	\$74	Other	F1
13772-827-9425	13772-827-9425	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$97	Each	10%	\$88	Other	F1
13772-827-9426	13772-827-9426	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$269	Each	10%	\$242	Other	F1
13772-827-9427	13772-827-9427	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$284	Each	10%	\$256	Other	F1
13772-827-9428	13772-827-9428	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$343	Each	10%	\$309	Other	F1
13772-827-9429	13772-827-9429	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$359	Each	10%	\$323	Other	F1
13772-827-9432	13772-827-9432	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 17 Months	\$1,387	Each	10%	\$1,248	Other	F1
13772-827-9433	13772-827-9433	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$1,631	Each	10%	\$1,468	Other	F1
13772-827-9434	13772-827-9434	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 41 Months	\$1,595	Each	10%	\$1,436	Other	F1
13772-827-9435	13772-827-9435	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 44 Months	\$1,712	Each	10%	\$1,541	Other	F1
13772-827-9436	13772-827-9436	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 53 Months	\$2,252	Each	10%	\$2,027	Other	F1
13772-827-9437	13772-827-9437	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 56 Months	\$2,380	Each	10%	\$2,142	Other	F1
13772-827-9438	13772-827-9438	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 65 Months	\$2,749	Each	10%	\$2,474	Other	F1
13772-827-9439	13772-827-9439	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$2,876	Each	10%	\$2,589	Other	F1
13772-827-9442	13772-827-9442	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$130	Each	10%	\$117	Other	F1
13772-827-9443	13772-827-9443	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$331	Each	10%	\$298	Other	F1
13772-827-9444	13772-827-9444	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$155	Each	10%	\$140	Other	F1
13772-827-9445	13772-827-9445	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$511	Each	10%	\$480	Other	F1
13772-827-9446	13772-827-9446	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$655	Each	10%	\$590	Other	F1
13772-827-9449	13772-827-9449	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$353	Each	10%	\$318	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13772 827-9450	13772 827-9450	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$183	Each	10%	\$164	Other	F1	
13772 827-9451	13772 827-9451	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$537	Each	10%	\$484	Other	F1	
13772 827-9452	13772 827-9452	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$674	Each	10%	\$606	Other	F1	
13772 827-9453	13772 827-9453	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$153	Each	10%	\$138	Other	F1	
13772 827-9454	13772 827-9454	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$1,817	Each	10%	\$1,636	Other	F1	
13772 827-9455	13772 827-9455	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$2,138	Each	10%	\$1,924	Other	F1	
13772 827-9456	13772 827-9456	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$2,075	Each	10%	\$1,868	Other	F1	
13772 827-9457	13772 827-9457	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 44	\$2,216	Each	10%	\$1,994	Other	F1	
13772 827-9458	13772 827-9458	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 53	\$2,964	Each	10%	\$2,668	Other	F1	
13772 827-9459	13772 827-9459	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 56	\$3,119	Each	10%	\$2,807	Other	F1	
13772 827-9460	13772 827-9460	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$3,637	Each	10%	\$3,273	Other	F1	
13772 827-9461	13772 827-9461	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$3,800	Each	10%	\$3,420	Other	F1	
13772 836-9825	13772 836-9825	Dell Networking	ProDeploy for SDWAN Edge 3XXX	\$3,305	Each	10%	\$2,974	Other	F1	
13772 836-9826	13772 836-9826	Dell Networking	ProDeploy Plus for SDWAN Edge 3XXX	\$4,788	Each	10%	\$4,309	Other	F1	
13772 844-4236	13772 844-4236	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 68	\$5,095	Each	10%	\$4,585	Other	F1	
13772 844-4237	13772 844-4237	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$382	Each	10%	\$344	Other	F1	
13772 844-4238	13772 844-4238	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$711	Each	10%	\$640	Other	F1	
13772 844-4239	13772 844-4239	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 41 Months	\$501	Each	10%	\$451	Other	F1	
13772 844-4240	13772 844-4240	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 65 Months	\$802	Each	10%	\$722	Other	F1	
13772 844-4241	13772 844-4241	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 29 Months	\$168	Each	10%	\$151	Other	F1	
13772 844-4242	13772 844-4242	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 53 Months	\$367	Each	10%	\$330	Other	F1	
13772 844-4243	13772 844-4243	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$412	Each	10%	\$371	Other	F1	
13772 844-4244	13772 844-4244	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 29 Months	\$232	Each	10%	\$209	Other	F1	
13772 844-4245	13772 844-4245	Dell Networking	ProSupport: Next Business Day Business Day Onsite Service After Problem Diagnosis,	\$87	Each	10%	\$79	Other	F1	
13772 844-4246	13772 844-4246	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 17 Months	\$680	Each	10%	\$612	Other	F1	
13772 844-4247	13772 844-4247	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 41 Months	\$694	Each	10%	\$624	Other	F1	
13772 844-4248	13772 844-4248	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$683	Each	10%	\$615	Other	F1	
13772 844-4249	13772 844-4249	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$3,791	Each	10%	\$3,412	Other	F1	
13772 847-7331	13772 847-7331	Dell Networking	Keep Your Component For Enterprise 17 Months	\$23	Each	10%	\$20	Other	F1	
13772 847-7332	13772 847-7332	Dell Networking	Keep Your Component For Enterprise 53 Months	\$91	Each	10%	\$82	Other	F1	
13772 847-7333	13772 847-7333	Dell Networking	Keep Your Component For Enterprise 65 Months	\$113	Each	10%	\$102	Other	F1	
13772 847-7334	13772 847-7334	Dell Networking	Keep Your Component For Enterprise 29 Months	\$45	Each	10%	\$41	Other	F1	
13772 847-7335	13772 847-7335	Dell Networking	Keep Your Component For Enterprise 41 Months	\$68	Each	10%	\$61	Other	F1	
13772 847-7355	13772 847-7355	Dell Networking	Keep your Hard Drive For Enterprise 65 Months	\$367	Each	10%	\$330	Other	F1	
13772 847-7356	13772 847-7356	Dell Networking	Keep your Hard Drive For Enterprise 41 Months	\$220	Each	10%	\$198	Other	F1	
13772 847-7357	13772 847-7357	Dell Networking	Keep your Hard Drive For Enterprise 29 Months	\$147	Each	10%	\$132	Other	F1	
13772 847-7358	13772 847-7358	Dell Networking	Keep your Hard Drive For Enterprise 53 Months	\$293	Each	10%	\$264	Other	F1	
13772 847-7359	13772 847-7359	Dell Networking	Keep your Hard Drive For Enterprise 17 Months	\$73	Each	10%	\$66	Other	F1	
13772 951-2015	13772 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13772 975-3461	13772 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13772 984-3267	13772 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
13772 989-3439	13772 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">www.dell.com/support</a> or	\$0	Each	10%	\$0	Other	F1	
13772 992-6149	13772 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14594 467-5695	14594 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5696	14594 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5697	14594 467-5697	Dell Networking	Global Portal Australian Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5698	14594 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5699	14594 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5700	14594 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5701	14594 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5702	14594 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5703	14594 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5704	14594 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5705	14594 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5706	14594 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5707	14594 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5708	14594 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5709	14594 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5710	14594 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5711	14594 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5712	14594 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 467-5754	14594 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
14594 469-5598	14594 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
14594 812-4005	14594 812-4005	Dell Networking	ProDeploy Plus Training Credits 300 Redeem at <a href="http://education.dell.com">education.dell.com</a> Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
14594 822-3179	14594 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
14594 827-4508	14594 827-4508	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 17 Months	\$582	Each	10%	\$524	Other	F1	
14594 827-4509	14594 827-4509	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 17	\$1,049	Each	10%	\$944	Other	F1	
14594 827-4510	14594 827-4510	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 20 Months	\$707	Each	10%	\$636	Other	F1	
14594 827-4511	14594 827-4511	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 20	\$1,274	Each	10%	\$1,146	Other	F1	
14594 827-4512	14594 827-4512	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 41 Months	\$1,580	Each	10%	\$1,422	Other	F1	
14594 827-4513	14594 827-4513	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 41	\$2,847	Each	10%	\$2,562	Other	F1	
14594 827-4514	14594 827-4514	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 44 Months	\$1,705	Each	10%	\$1,534	Other	F1	
14594 827-4515	14594 827-4515	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 44	\$3,072	Each	10%	\$2,765	Other	F1	
14594 827-4516	14594 827-4516	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 53 Months	\$2,079	Each	10%	\$1,871	Other	F1	
14594 827-4517	14594 827-4517	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 53	\$3,746	Each	10%	\$3,371	Other	F1	
14594 827-4518	14594 827-4518	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 56 Months	\$2,204	Each	10%	\$1,983	Other	F1	
14594 827-4519	14594 827-4519	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 56	\$3,971	Each	10%	\$3,574	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
14594 827-4520	14594 827-4520	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 65 Months	\$2,578	Each	10%	\$2,320	Other	F1
14594 827-4521	14594 827-4521	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 65	\$4,645	Each	10%	\$4,181	Other	F1
14594 827-4522	14594 827-4522	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 68 Months	\$2,703	Each	10%	\$2,432	Other	F1
14594 827-4523	14594 827-4523	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 65	\$4,870	Each	10%	\$4,383	Other	F1
14594 844-4160	14594 844-4160	Dell Networking	ProDeploy for SDWAN Edge 5XX	\$1,166	Each	10%	\$1,050	Other	F1
14594 844-4161	14594 844-4161	Dell Networking	ProDeploy Plus for SDWAN Edge 5XX	\$1,916	Each	10%	\$1,725	Other	F1
14594 844-6461	14594 844-6461	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$2	Each	10%	\$2	Other	F1
14594 844-6462	14594 844-6462	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$79	Each	10%	\$71	Other	F1
14594 844-6463	14594 844-6463	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$2	Each	10%	\$2	Other	F1
14594 844-6464	14594 844-6464	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$62	Each	10%	\$56	Other	F1
14594 844-6465	14594 844-6465	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$67	Each	10%	\$60	Other	F1
14594 844-6466	14594 844-6466	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$83	Each	10%	\$75	Other	F1
14594 844-6467	14594 844-6467	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$96	Each	10%	\$86	Other	F1
14594 844-6468	14594 844-6468	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$100	Each	10%	\$90	Other	F1
14594 844-6469	14594 844-6469	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 12	\$0	Each	10%	\$0	Other	F1
14594 844-6470	14594 844-6470	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$39	Each	10%	\$35	Other	F1
14594 844-6471	14594 844-6471	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12	\$3	Each	10%	\$3	Other	F1
14594 844-6472	14594 844-6472	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 29	\$28	Each	10%	\$25	Other	F1
14594 844-6473	14594 844-6473	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 29	\$30	Each	10%	\$27	Other	F1
14594 844-6474	14594 844-6474	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 41	\$68	Each	10%	\$61	Other	F1
14594 844-6475	14594 844-6475	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 41	\$42	Each	10%	\$38	Other	F1
14594 844-6476	14594 844-6476	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 53	\$51	Each	10%	\$46	Other	F1
14594 844-6477	14594 844-6477	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 53	\$54	Each	10%	\$48	Other	F1
14594 844-6480	14594 844-6480	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$3	Each	10%	\$3	Other	F1
14594 844-6483	14594 844-6483	Dell Networking	ProSupport Mission Critical 7x24 Technical Support and Assistance 17 Months	\$149	Each	10%	\$134	Other	F1
14594 844-6484	14594 844-6484	Dell Networking	ProSupport Mission Critical 7x24 Technical Support and Assistance 20 Months	\$176	Each	10%	\$158	Other	F1
14594 844-6485	14594 844-6485	Dell Networking	ProSupport Mission Critical 7x24 Technical Support and Assistance 41 Months	\$225	Each	10%	\$203	Other	F1
14594 844-6486	14594 844-6486	Dell Networking	ProSupport Mission Critical 7x24 Technical Support and Assistance 44 Months	\$242	Each	10%	\$218	Other	F1
14594 844-6487	14594 844-6487	Dell Networking	ProSupport Mission Critical 7x24 Technical Support and Assistance 53 Months	\$478	Each	10%	\$430	Other	F1
14594 844-6488	14594 844-6488	Dell Networking	ProSupport Mission Critical 7x24 Technical Support and Assistance 65 Months	\$336	Each	10%	\$302	Other	F1
14594 844-6489	14594 844-6489	Dell Networking	ProSupport Mission Critical 7x24 Technical Support and Assistance 56 Months	\$296	Each	10%	\$266	Other	F1
14594 844-6490	14594 844-6490	Dell Networking	ProSupport Mission Critical 7x24 Technical Support and Assistance 68 Months	\$351	Each	10%	\$316	Other	F1
14594 844-6493	14594 844-6493	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 17 Months	\$263	Each	10%	\$237	Other	F1
14594 844-6494	14594 844-6494	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 20 Months	\$310	Each	10%	\$279	Other	F1
14594 844-6495	14594 844-6495	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 41 Months	\$419	Each	10%	\$377	Other	F1
14594 844-6496	14594 844-6496	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 44 Months	\$450	Each	10%	\$405	Other	F1
14594 844-6497	14594 844-6497	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 65 Months	\$637	Each	10%	\$573	Other	F1
14594 844-6498	14594 844-6498	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 68 Months	\$667	Each	10%	\$600	Other	F1
14594 844-6499	14594 844-6499	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 53 Months	\$527	Each	10%	\$474	Other	F1
14594 844-6500	14594 844-6500	Dell Networking	ProSupport Plus 7x24 Technical Support and Assistance 53 Months	\$359	Each	10%	\$323	Other	F1
14594 844-6501	14594 844-6501	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 56 Months	\$557	Each	10%	\$501	Other	F1
14594 844-6502	14594 844-6502	Dell Networking	ProSupport Plus 7x24 Technical Support and Assistance 56 Months	\$379	Each	10%	\$341	Other	F1
14594 844-6503	14594 844-6503	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$20	Each	10%	\$18	Other	F1
14594 844-6504	14594 844-6504	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$21	Each	10%	\$19	Other	F1
14594 844-6505	14594 844-6505	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 41 Months	\$12	Each	10%	\$11	Other	F1
14594 844-6506	14594 844-6506	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 41 Months	\$13	Each	10%	\$12	Other	F1
14594 844-6509	14594 844-6509	Dell Networking	ProSupport Plus 7x24 Technical Support and Assistance 17 Months	\$179	Each	10%	\$161	Other	F1
14594 844-6510	14594 844-6510	Dell Networking	ProSupport Plus 7x24 Technical Support and Assistance 20 Months	\$212	Each	10%	\$190	Other	F1
14594 844-6511	14594 844-6511	Dell Networking	ProSupport Plus 7x24 Technical Support and Assistance 41 Months	\$285	Each	10%	\$257	Other	F1
14594 844-6512	14594 844-6512	Dell Networking	ProSupport Plus 7x24 Technical Support and Assistance 44 Months	\$306	Each	10%	\$275	Other	F1
14594 844-6513	14594 844-6513	Dell Networking	ProSupport Plus 7x24 Technical Support and Assistance 65 Months	\$434	Each	10%	\$391	Other	F1
14594 844-6514	14594 844-6514	Dell Networking	ProSupport Plus 7x24 Technical Support and Assistance 68 Months	\$454	Each	10%	\$408	Other	F1
14594 844-6517	14594 844-6517	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2	Each	10%	\$2	Other	F1
14594 844-6518	14594 844-6518	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$15	Each	10%	\$14	Other	F1
14594 844-6519	14594 844-6519	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$16	Each	10%	\$15	Other	F1
14594 844-6520	14594 844-6520	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$24	Each	10%	\$21	Other	F1
14594 844-6521	14594 844-6521	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$25	Each	10%	\$23	Other	F1
14594 844-6522	14594 844-6522	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2	Each	10%	\$2	Other	F1
14594 844-6525	14594 844-6525	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$0	Each	10%	\$0	Other	F1
14594 844-6526	14594 844-6526	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$0	Each	10%	\$0	Other	F1
14594 844-6527	14594 844-6527	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 29 Months	\$10	Each	10%	\$9	Other	F1
14594 844-6528	14594 844-6528	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 29 Months	\$10	Each	10%	\$9	Other	F1
14594 844-6529	14594 844-6529	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 53 Months	\$15	Each	10%	\$13	Other	F1
14594 844-6530	14594 844-6530	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 53 Months	\$15	Each	10%	\$14	Other	F1
14594 844-6531	14594 844-6531	Dell Networking	ProSupport 7x24 Technical Support and Assistance 53 Months	\$159	Each	10%	\$143	Other	F1
14594 844-6532	14594 844-6532	Dell Networking	ProSupport 7x24 Technical Support and Assistance 56 Months	\$168	Each	10%	\$151	Other	F1
14594 844-6533	14594 844-6533	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 41 Months	\$19	Each	10%	\$17	Other	F1
14594 844-6534	14594 844-6534	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 41 Months	\$20	Each	10%	\$18	Other	F1
14594 844-6537	14594 844-6537	Dell Networking	ProSupport 7x24 Technical Support and Assistance 17 Months	\$84	Each	10%	\$76	Other	F1
14594 844-6538	14594 844-6538	Dell Networking	ProSupport 7x24 Technical Support and Assistance 20 Months	\$99	Each	10%	\$89	Other	F1
14594 844-6539	14594 844-6539	Dell Networking	ProSupport 7x24 Technical Support and Assistance 41 Months	\$128	Each	10%	\$115	Other	F1
14594 844-6540	14594 844-6540	Dell Networking	ProSupport 7x24 Technical Support and Assistance 44 Months	\$137	Each	10%	\$123	Other	F1
14594 844-6541	14594 844-6541	Dell Networking	ProSupport 7x24 Technical Support and Assistance 65 Months	\$191	Each	10%	\$172	Other	F1
14594 844-6542	14594 844-6542	Dell Networking	ProSupport 7x24 Technical Support and Assistance 68 Months	\$199	Each	10%	\$179	Other	F1
14594 844-6545	14594 844-6545	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$0	Each	10%	\$0	Other	F1
14594 844-6546	14594 844-6546	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$0	Each	10%	\$0	Other	F1
14594 844-6547	14594 844-6547	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 29 Months	\$13	Each	10%	\$12	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	use drop-down	
14594 844-6548	14594 844-6548	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 29 Months	\$14	Each	10%	\$13	Other	F1	
14594 844-6549	14594 844-6549	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 53 Months	\$24	Each	10%	\$22	Other	F1	
14594 844-6550	14594 844-6550	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 53 Months	\$25	Each	10%	\$22	Other	F1	
14594 844-6551	14594 844-6551	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$38	Each	10%	\$34	Other	F1	
14594 844-6552	14594 844-6552	Dell Networking	Prosupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 5	\$8	Each	10%	\$7	Other	F1	
14594 844-6553	14594 844-6553	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6	Each	10%	\$5	Other	F1	
14594 844-6554	14594 844-6554	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 5 Months	\$4	Each	10%	\$3	Other	F1	
14594 844-6555	14594 844-6555	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 5 Months	\$4	Each	10%	\$3	Other	F1	
14594 844-6556	14594 844-6556	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$45	Each	10%	\$40	Other	F1	
14594 844-6557	14594 844-6557	Dell Networking	Prosupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 5	\$9	Each	10%	\$8	Other	F1	
14594 844-6558	14594 844-6558	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7	Each	10%	\$6	Other	F1	
14594 844-6559	14594 844-6559	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 5 Months	\$4	Each	10%	\$4	Other	F1	
14594 844-6560	14594 844-6560	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 5 Months	\$4	Each	10%	\$4	Other	F1	
14594 844-6561	14594 844-6561	Dell Networking	Basic Hardware Services Business Hours 5X10 Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1	
14594 847-7337	14594 847-7337	Dell Networking	Keep Your Component For Enterprise 17 Months	\$23	Each	10%	\$20	Other	F1	
14594 847-7338	14594 847-7338	Dell Networking	Keep Your Component For Enterprise 29 Months	\$45	Each	10%	\$41	Other	F1	
14594 847-7339	14594 847-7339	Dell Networking	Keep Your Component For Enterprise 41 Months	\$68	Each	10%	\$61	Other	F1	
14594 847-7340	14594 847-7340	Dell Networking	Keep Your Component For Enterprise 53 Months	\$91	Each	10%	\$82	Other	F1	
14594 847-7343	14594 847-7343	Dell Networking	Keep Your Component For Enterprise 65 Months	\$113	Each	10%	\$102	Other	F1	
14594 951-2015	14594 951-2015	Dell Networking	Thank you for choosing Dell ProSupport. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
14594 975-3461	14594 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14594 984-3267	14594 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
14594 989-3439	14594 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14594 992-6149	14594 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13768 467-5695	13768 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5696	13768 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5697	13768 467-5697	Dell Networking	Global Portal Australian Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5698	13768 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5699	13768 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5700	13768 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5701	13768 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5702	13768 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5703	13768 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5704	13768 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5705	13768 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5706	13768 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5707	13768 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5708	13768 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5709	13768 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5710	13768 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5711	13768 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5712	13768 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 467-5754	13768 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
13768 469-6598	13768 469-6598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
13768 812-4011	13768 812-4011	Dell Networking	ProDeploy Plus Training Credits 200 Redeem at education.dell.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1	
13768 822-3179	13768 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13768 827-4508	13768 827-4508	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 17 Months	\$582	Each	10%	\$524	Other	F1	
13768 827-4509	13768 827-4509	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 17	\$1,049	Each	10%	\$944	Other	F1	
13768 827-4510	13768 827-4510	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 20 Months	\$707	Each	10%	\$636	Other	F1	
13768 827-4511	13768 827-4511	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 20	\$1,274	Each	10%	\$1,146	Other	F1	
13768 827-4512	13768 827-4512	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 41 Months	\$1,580	Each	10%	\$1,422	Other	F1	
13768 827-4513	13768 827-4513	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 41	\$2,847	Each	10%	\$2,562	Other	F1	
13768 827-4514	13768 827-4514	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 44 Months	\$1,705	Each	10%	\$1,534	Other	F1	
13768 827-4515	13768 827-4515	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 44	\$3,072	Each	10%	\$2,765	Other	F1	
13768 827-4516	13768 827-4516	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 53 Months	\$2,079	Each	10%	\$1,871	Other	F1	
13768 827-4517	13768 827-4517	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 53	\$3,746	Each	10%	\$3,371	Other	F1	
13768 827-4518	13768 827-4518	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 56 Months	\$2,204	Each	10%	\$1,983	Other	F1	
13768 827-4519	13768 827-4519	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 56	\$3,971	Each	10%	\$3,574	Other	F1	
13768 827-4520	13768 827-4520	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 65 Months	\$2,578	Each	10%	\$2,320	Other	F1	
13768 827-4521	13768 827-4521	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 65	\$4,645	Each	10%	\$4,181	Other	F1	
13768 827-4522	13768 827-4522	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 68 Months	\$2,703	Each	10%	\$2,432	Other	F1	
13768 827-4523	13768 827-4523	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 65	\$4,870	Each	10%	\$4,383	Other	F1	
13768 827-9471	13768 827-9471	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$11	Each	10%	\$10	Other	F1	
13768 827-9472	13768 827-9472	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$37	Each	10%	\$33	Other	F1	
13768 827-9474	13768 827-9474	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$23	Each	10%	\$21	Other	F1	
13768 827-9477	13768 827-9477	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$48	Each	10%	\$43	Other	F1	
13768 827-9479	13768 827-9479	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 12	\$0	Each	10%	\$0	Other	F1	
13768 827-9480	13768 827-9480	Dell Networking	Dell Hardware Limited Warranty 12 Months	\$29	Each	10%	\$26	Other	F1	
13768 827-9481	13768 827-9481	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$4	Each	10%	\$3	Other	F1	
13768 827-9482	13768 827-9482	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$26	Each	10%	\$24	Other	F1	
13768 827-9484	13768 827-9484	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$42	Each	10%	\$38	Other	F1	
13768 827-9485	13768 827-9485	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$44	Each	10%	\$40	Other	F1	
13768 827-9486	13768 827-9486	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$55	Each	10%	\$49	Other	F1	
13768 827-9493	13768 827-9493	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$99	Each	10%	\$89	Other	F1	
13768 827-9494	13768 827-9494	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$117	Each	10%	\$105	Other	F1	
13768 827-9495	13768 827-9495	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$106	Each	10%	\$95	Other	F1	
13768 827-9497	13768 827-9497	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 53	\$147	Each	10%	\$132	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13768 827-9498	13768 827-9498	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$178	Each	10%	\$161	Other	F1
13768 827-9499	13768 827-9499	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 56	\$156	Each	10%	\$140	Other	F1
13768 827-9500	13768 827-9500	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$187	Each	10%	\$168	Other	F1
13768 827-9503	13768 827-9503	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$157	Each	10%	\$142	Other	F1
13768 827-9504	13768 827-9504	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$185	Each	10%	\$167	Other	F1
13768 827-9505	13768 827-9505	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$178	Each	10%	\$160	Other	F1
13768 827-9506	13768 827-9506	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 44	\$190	Each	10%	\$171	Other	F1
13768 827-9507	13768 827-9507	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 62	\$305	Each	10%	\$274	Other	F1
13768 827-9508	13768 827-9508	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$317	Each	10%	\$285	Other	F1
13768 827-9509	13768 827-9509	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 53	\$250	Each	10%	\$225	Other	F1
13768 827-9510	13768 827-9510	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 53 Months	\$178	Each	10%	\$160	Other	F1
13768 827-9511	13768 827-9511	Dell Networking	ProSupport Plus: Mission Critical: 7x24 HW/SW Tech Support and Assistance, 56	\$263	Each	10%	\$236	Other	F1
13768 827-9512	13768 827-9512	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 56 Months	\$189	Each	10%	\$170	Other	F1
13768 827-9513	13768 827-9513	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1
13768 827-9514	13768 827-9514	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$39	Each	10%	\$35	Other	F1
13768 827-9515	13768 827-9515	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$25	Each	10%	\$22	Other	F1
13768 827-9516	13768 827-9516	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$26	Each	10%	\$24	Other	F1
13768 827-9519	13768 827-9519	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 17 Months	\$112	Each	10%	\$101	Other	F1
13768 827-9520	13768 827-9520	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$132	Each	10%	\$119	Other	F1
13768 827-9521	13768 827-9521	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 41 Months	\$127	Each	10%	\$115	Other	F1
13768 827-9522	13768 827-9522	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 44 Months	\$137	Each	10%	\$124	Other	F1
13768 827-9523	13768 827-9523	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 65 Months	\$217	Each	10%	\$195	Other	F1
13768 827-9524	13768 827-9524	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$227	Each	10%	\$205	Other	F1
13768 827-9527	13768 827-9527	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$4	Each	10%	\$3	Other	F1
13768 827-9528	13768 827-9528	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$23	Each	10%	\$21	Other	F1
13768 827-9529	13768 827-9529	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$25	Each	10%	\$22	Other	F1
13768 827-9530	13768 827-9530	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$48	Each	10%	\$43	Other	F1
13768 827-9531	13768 827-9531	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$51	Each	10%	\$46	Other	F1
13768 827-9532	13768 827-9532	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$3	Each	10%	\$3	Other	F1
13768 827-9535	13768 827-9535	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$0	Each	10%	\$0	Other	F1
13768 827-9536	13768 827-9536	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$0	Each	10%	\$0	Other	F1
13768 827-9537	13768 827-9537	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$16	Each	10%	\$14	Other	F1
13768 827-9538	13768 827-9538	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$17	Each	10%	\$15	Other	F1
13768 827-9539	13768 827-9539	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$32	Each	10%	\$29	Other	F1
13768 827-9540	13768 827-9540	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$34	Each	10%	\$30	Other	F1
13768 827-9541	13768 827-9541	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 57 Months	\$86	Each	10%	\$77	Other	F1
13768 827-9542	13768 827-9542	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 56 Months	\$91	Each	10%	\$82	Other	F1
13768 827-9543	13768 827-9543	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$20	Each	10%	\$18	Other	F1
13768 827-9544	13768 827-9544	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$21	Each	10%	\$19	Other	F1
13768 827-9547	13768 827-9547	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 14 Months	\$61	Each	10%	\$55	Other	F1
13768 827-9548	13768 827-9548	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$67	Each	10%	\$60	Other	F1
13768 827-9549	13768 827-9549	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 38 Months	\$63	Each	10%	\$57	Other	F1
13768 827-9551	13768 827-9551	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 62 Months	\$105	Each	10%	\$94	Other	F1
13768 827-9552	13768 827-9552	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$109	Each	10%	\$98	Other	F1
13768 827-9555	13768 827-9555	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$0	Each	10%	\$0	Other	F1
13768 827-9557	13768 827-9557	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 26 Months	\$12	Each	10%	\$11	Other	F1
13768 827-9559	13768 827-9559	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 50 Months	\$25	Each	10%	\$23	Other	F1
13768 827-9561	13768 827-9561	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$17	Each	10%	\$15	Other	F1
13768 827-9562	13768 827-9562	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$10	Each	10%	\$9	Other	F1
13768 827-9563	13768 827-9563	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$8	Each	10%	\$8	Other	F1
13768 827-9564	13768 827-9564	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$6	Each	10%	\$5	Other	F1
13768 827-9565	13768 827-9565	Dell Networking	ProSupport: Next Business Day Business Day Onsite Service After Problem Diagnosis,	\$0	Each	10%	\$0	Other	F1
13768 827-9568	13768 827-9568	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$10	Each	10%	\$9	Other	F1
13768 827-9569	13768 827-9569	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$7	Each	10%	\$6	Other	F1
13768 827-9574	13768 827-9574	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$2	Each	10%	\$2	Other	F1
13768 827-9575	13768 827-9575	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$80	Each	10%	\$72	Other	F1
13768 827-9577	13768 827-9577	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$63	Each	10%	\$57	Other	F1
13768 827-9580	13768 827-9580	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$97	Each	10%	\$87	Other	F1
13768 827-9582	13768 827-9582	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 12	\$0	Each	10%	\$0	Other	F1
13768 827-9583	13768 827-9583	Dell Networking	Dell Hardware Limited Warranty 12 Months	\$39	Each	10%	\$35	Other	F1
13768 827-9584	13768 827-9584	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$3	Each	10%	\$3	Other	F1
13768 827-9585	13768 827-9585	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$28	Each	10%	\$26	Other	F1
13768 827-9587	13768 827-9587	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$41	Each	10%	\$36	Other	F1
13768 827-9588	13768 827-9588	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$43	Each	10%	\$39	Other	F1
13768 827-9589	13768 827-9589	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$52	Each	10%	\$47	Other	F1
13768 827-9596	13768 827-9596	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$151	Each	10%	\$136	Other	F1
13768 827-9597	13768 827-9597	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$179	Each	10%	\$161	Other	F1
13768 827-9598	13768 827-9598	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$230	Each	10%	\$207	Other	F1
13768 827-9600	13768 827-9600	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 53	\$285	Each	10%	\$257	Other	F1
13768 827-9601	13768 827-9601	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$342	Each	10%	\$308	Other	F1
13768 827-9602	13768 827-9602	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 56	\$302	Each	10%	\$272	Other	F1
13768 827-9603	13768 827-9603	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$357	Each	10%	\$322	Other	F1
13768 827-9606	13768 827-9606	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$236	Each	10%	\$213	Other	F1
13768 827-9607	13768 827-9607	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$278	Each	10%	\$250	Other	F1
13768 827-9608	13768 827-9608	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$375	Each	10%	\$338	Other	F1
13768 827-9609	13768 827-9609	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 44	\$403	Each	10%	\$363	Other	F1
13768 827-9610	13768 827-9610	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$572	Each	10%	\$514	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)			
13770 467-5704	13770 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 467-5705	13770 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 467-5706	13770 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 467-5707	13770 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 467-5708	13770 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 467-5709	13770 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 467-5710	13770 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 467-5711	13770 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 467-5712	13770 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 467-5754	13770 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
13770 469-5598	13770 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
13770 812-4011	13770 812-4011	Dell Networking	ProDeploy Plus Training Credits 200 Redeem at education.dell.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1	
13770 822-3179	13770 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13770 827-4508	13770 827-4508	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 17 Months	\$582	Each	10%	\$524	Other	F1	
13770 827-4509	13770 827-4509	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 17	\$1,049	Each	10%	\$944	Other	F1	
13770 827-4510	13770 827-4510	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 20 Months	\$707	Each	10%	\$636	Other	F1	
13770 827-4511	13770 827-4511	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 20	\$1,274	Each	10%	\$1,146	Other	F1	
13770 827-4512	13770 827-4512	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 41 Months	\$1,580	Each	10%	\$1,422	Other	F1	
13770 827-4513	13770 827-4513	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 41	\$2,847	Each	10%	\$2,562	Other	F1	
13770 827-4514	13770 827-4514	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 44 Months	\$1,705	Each	10%	\$1,534	Other	F1	
13770 827-4515	13770 827-4515	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 44	\$3,072	Each	10%	\$2,765	Other	F1	
13770 827-4516	13770 827-4516	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 53 Months	\$2,079	Each	10%	\$1,871	Other	F1	
13770 827-4517	13770 827-4517	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 53	\$3,746	Each	10%	\$3,371	Other	F1	
13770 827-4518	13770 827-4518	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 56 Months	\$2,204	Each	10%	\$1,983	Other	F1	
13770 827-4519	13770 827-4519	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 56	\$3,971	Each	10%	\$3,574	Other	F1	
13770 827-4520	13770 827-4520	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 65 Months	\$2,578	Each	10%	\$2,320	Other	F1	
13770 827-4521	13770 827-4521	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 65	\$4,645	Each	10%	\$4,181	Other	F1	
13770 827-4522	13770 827-4522	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 68 Months	\$2,703	Each	10%	\$2,432	Other	F1	
13770 827-4523	13770 827-4523	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 65	\$4,870	Each	10%	\$4,383	Other	F1	
13770 828-1276	13770 828-1276	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$7	Each	10%	\$6	Other	F1	
13770 828-1277	13770 828-1277	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$294	Each	10%	\$265	Other	F1	
13770 828-1279	13770 828-1279	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$232	Each	10%	\$209	Other	F1	
13770 828-1282	13770 828-1282	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$357	Each	10%	\$321	Other	F1	
13770 828-1284	13770 828-1284	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 12	\$0	Each	10%	\$0	Other	F1	
13770 828-1285	13770 828-1285	Dell Networking	Dell Hardware Limited Warranty 12 Months	\$39	Each	10%	\$35	Other	F1	
13770 828-1286	13770 828-1286	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$11	Each	10%	\$9	Other	F1	
13770 828-1287	13770 828-1287	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$104	Each	10%	\$93	Other	F1	
13770 828-1289	13770 828-1289	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$148	Each	10%	\$133	Other	F1	
13770 828-1290	13770 828-1290	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$157	Each	10%	\$141	Other	F1	
13770 828-1291	13770 828-1291	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$192	Each	10%	\$172	Other	F1	
13770 828-1298	13770 828-1298	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$555	Each	10%	\$500	Other	F1	
13770 828-1299	13770 828-1299	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$654	Each	10%	\$588	Other	F1	
13770 828-1300	13770 828-1300	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$841	Each	10%	\$757	Other	F1	
13770 828-1302	13770 828-1302	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 53	\$1,045	Each	10%	\$940	Other	F1	
13770 828-1303	13770 828-1303	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$1,251	Each	10%	\$1,126	Other	F1	
13770 828-1304	13770 828-1304	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$1,103	Each	10%	\$983	Other	F1	
13770 828-1305	13770 828-1305	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$1,309	Each	10%	\$1,178	Other	F1	
13770 828-1308	13770 828-1308	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$866	Each	10%	\$779	Other	F1	
13770 828-1309	13770 828-1309	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$1,019	Each	10%	\$917	Other	F1	
13770 828-1310	13770 828-1310	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$1,376	Each	10%	\$1,238	Other	F1	
13770 828-1311	13770 828-1311	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 44	\$1,476	Each	10%	\$1,328	Other	F1	
13770 828-1312	13770 828-1312	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$2,096	Each	10%	\$1,886	Other	F1	
13770 828-1313	13770 828-1313	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$2,192	Each	10%	\$1,973	Other	F1	
13770 828-1314	13770 828-1314	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 53	\$1,735	Each	10%	\$1,561	Other	F1	
13770 828-1315	13770 828-1315	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 53 Months	\$1,222	Each	10%	\$1,100	Other	F1	
13770 828-1316	13770 828-1316	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 56	\$1,832	Each	10%	\$1,649	Other	F1	
13770 828-1317	13770 828-1317	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 56 Months	\$1,291	Each	10%	\$1,162	Other	F1	
13770 828-1318	13770 828-1318	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$65	Each	10%	\$59	Other	F1	
13770 828-1319	13770 828-1319	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$69	Each	10%	\$62	Other	F1	
13770 828-1320	13770 828-1320	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$42	Each	10%	\$38	Other	F1	
13770 828-1321	13770 828-1321	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$45	Each	10%	\$40	Other	F1	
13770 828-1324	13770 828-1324	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 17 Months	\$611	Each	10%	\$550	Other	F1	
13770 828-1325	13770 828-1325	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$719	Each	10%	\$647	Other	F1	
13770 828-1326	13770 828-1326	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 41 Months	\$969	Each	10%	\$872	Other	F1	
13770 828-1327	13770 828-1327	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 44 Months	\$1,040	Each	10%	\$936	Other	F1	
13770 828-1328	13770 828-1328	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 65 Months	\$1,476	Each	10%	\$1,328	Other	F1	
13770 828-1329	13770 828-1329	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$1,543	Each	10%	\$1,389	Other	F1	
13770 828-1332	13770 828-1332	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$8	Each	10%	\$7	Other	F1	
13770 828-1333	13770 828-1333	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$50	Each	10%	\$45	Other	F1	
13770 828-1334	13770 828-1334	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$54	Each	10%	\$49	Other	F1	
13770 828-1335	13770 828-1335	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$78	Each	10%	\$71	Other	F1	
13770 828-1336	13770 828-1336	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$82	Each	10%	\$74	Other	F1	
13770 828-1337	13770 828-1337	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$7	Each	10%	\$6	Other	F1	
13770 828-1340	13770 828-1340	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$1	Each	10%	\$1	Other	F1	
13770 828-1341	13770 828-1341	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$1	Each	10%	\$1	Other	F1	
13770 828-1342	13770 828-1342	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$33	Each	10%	\$30	Other	F1	
13770 828-1343	13770 828-1343	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$35	Each	10%	\$32	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13770 828-1344	13770 828-1344	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$50	Each	10%	\$45	Other	F1
13770 828-1345	13770 828-1345	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$53	Each	10%	\$47	Other	F1
13770 828-1346	13770 828-1346	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 53 Months	\$592	Each	10%	\$533	Other	F1
13770 828-1347	13770 828-1347	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 56 Months	\$625	Each	10%	\$562	Other	F1
13770 828-1348	13770 828-1348	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$69	Each	10%	\$62	Other	F1
13770 828-1349	13770 828-1349	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$73	Each	10%	\$66	Other	F1
13770 828-1352	13770 828-1352	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 17 Months	\$313	Each	10%	\$282	Other	F1
13770 828-1353	13770 828-1353	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$368	Each	10%	\$332	Other	F1
13770 828-1354	13770 828-1354	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 41 Months	\$476	Each	10%	\$428	Other	F1
13770 828-1356	13770 828-1356	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 65 Months	\$710	Each	10%	\$639	Other	F1
13770 828-1357	13770 828-1357	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$743	Each	10%	\$669	Other	F1
13770 828-1360	13770 828-1360	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1	Each	10%	\$1	Other	F1
13770 828-1362	13770 828-1362	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 29 Months	\$49	Each	10%	\$44	Other	F1
13770 828-1364	13770 828-1364	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 53 Months	\$89	Each	10%	\$80	Other	F1
13770 828-1366	13770 828-1366	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$142	Each	10%	\$128	Other	F1
13770 828-1367	13770 828-1367	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$28	Each	10%	\$25	Other	F1
13770 828-1368	13770 828-1368	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$18	Each	10%	\$16	Other	F1
13770 828-1369	13770 828-1369	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$12	Each	10%	\$11	Other	F1
13770 828-1370	13770 828-1370	Dell Networking	ProSupport: Next Business Day Business Day Onsite Service After Problem Diagnosis,	\$13	Each	10%	\$12	Other	F1
13770 828-1373	13770 828-1373	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$21	Each	10%	\$19	Other	F1
13770 828-1374	13770 828-1374	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$14	Each	10%	\$13	Other	F1
13770 828-1378	13770 828-1378	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$5	Each	10%	\$4	Other	F1
13770 828-1379	13770 828-1379	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$203	Each	10%	\$183	Other	F1
13770 828-1381	13770 828-1381	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$160	Each	10%	\$144	Other	F1
13770 828-1384	13770 828-1384	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$246	Each	10%	\$221	Other	F1
13770 828-1386	13770 828-1386	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 12	\$0	Each	10%	\$0	Other	F1
13770 828-1387	13770 828-1387	Dell Networking	Dell Hardware Limited Warranty 12 Months	\$9	Each	10%	\$8	Other	F1
13770 828-1388	13770 828-1388	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$7	Each	10%	\$7	Other	F1
13770 828-1389	13770 828-1389	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$72	Each	10%	\$64	Other	F1
13770 828-1391	13770 828-1391	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$102	Each	10%	\$92	Other	F1
13770 828-1392	13770 828-1392	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$108	Each	10%	\$97	Other	F1
13770 828-1393	13770 828-1393	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$132	Each	10%	\$119	Other	F1
13770 828-1400	13770 828-1400	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$383	Each	10%	\$345	Other	F1
13770 828-1401	13770 828-1401	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$451	Each	10%	\$406	Other	F1
13770 828-1402	13770 828-1402	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$580	Each	10%	\$522	Other	F1
13770 828-1404	13770 828-1404	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 53	\$722	Each	10%	\$649	Other	F1
13770 828-1405	13770 828-1405	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$865	Each	10%	\$778	Other	F1
13770 828-1406	13770 828-1406	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 56	\$761	Each	10%	\$685	Other	F1
13770 828-1407	13770 828-1407	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$903	Each	10%	\$812	Other	F1
13770 828-1410	13770 828-1410	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 17	\$599	Each	10%	\$539	Other	F1
13770 828-1411	13770 828-1411	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 20	\$705	Each	10%	\$634	Other	F1
13770 828-1412	13770 828-1412	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 41	\$949	Each	10%	\$854	Other	F1
13770 828-1413	13770 828-1413	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 44	\$1,018	Each	10%	\$916	Other	F1
13770 828-1414	13770 828-1414	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 65	\$1,446	Each	10%	\$1,301	Other	F1
13770 828-1415	13770 828-1415	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 68	\$1,511	Each	10%	\$1,360	Other	F1
13770 828-1416	13770 828-1416	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 53	\$1,197	Each	10%	\$1,077	Other	F1
13770 828-1417	13770 828-1417	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 53 Months	\$844	Each	10%	\$759	Other	F1
13770 828-1418	13770 828-1418	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 56	\$1,265	Each	10%	\$1,138	Other	F1
13770 828-1419	13770 828-1419	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 56 Months	\$891	Each	10%	\$802	Other	F1
13770 828-1420	13770 828-1420	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$45	Each	10%	\$40	Other	F1
13770 828-1421	13770 828-1421	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$47	Each	10%	\$43	Other	F1
13770 828-1422	13770 828-1422	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$29	Each	10%	\$26	Other	F1
13770 828-1423	13770 828-1423	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 41	\$31	Each	10%	\$28	Other	F1
13770 828-1426	13770 828-1426	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 17 Months	\$423	Each	10%	\$381	Other	F1
13770 828-1427	13770 828-1427	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$498	Each	10%	\$448	Other	F1
13770 828-1428	13770 828-1428	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 41 Months	\$669	Each	10%	\$602	Other	F1
13770 828-1429	13770 828-1429	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 44 Months	\$718	Each	10%	\$647	Other	F1
13770 828-1430	13770 828-1430	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 65 Months	\$1,019	Each	10%	\$917	Other	F1
13770 828-1431	13770 828-1431	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$1,067	Each	10%	\$960	Other	F1
13770 828-1434	13770 828-1434	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$6	Each	10%	\$5	Other	F1
13770 828-1435	13770 828-1435	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$35	Each	10%	\$31	Other	F1
13770 828-1436	13770 828-1436	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1
13770 828-1437	13770 828-1437	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$54	Each	10%	\$49	Other	F1
13770 828-1438	13770 828-1438	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$57	Each	10%	\$51	Other	F1
13770 828-1439	13770 828-1439	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$5	Each	10%	\$4	Other	F1
13770 828-1442	13770 828-1442	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$0	Each	10%	\$0	Other	F1
13770 828-1443	13770 828-1443	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$0	Each	10%	\$0	Other	F1
13770 828-1444	13770 828-1444	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$23	Each	10%	\$21	Other	F1
13770 828-1445	13770 828-1445	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 29	\$25	Each	10%	\$22	Other	F1
13770 828-1446	13770 828-1446	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$35	Each	10%	\$31	Other	F1
13770 828-1447	13770 828-1447	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 53	\$36	Each	10%	\$33	Other	F1
13770 828-1448	13770 828-1448	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 53 Months	\$409	Each	10%	\$368	Other	F1
13770 828-1449	13770 828-1449	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 56 Months	\$431	Each	10%	\$388	Other	F1
13770 828-1450	13770 828-1450	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$48	Each	10%	\$43	Other	F1
13770 828-1451	13770 828-1451	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 41 Months	\$51	Each	10%	\$45	Other	F1
13770 828-1454	13770 828-1454	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 17 Months	\$217	Each	10%	\$196	Other	F1
13770 828-1455	13770 828-1455	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 20 Months	\$256	Each	10%	\$230	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
13770 828-1456	13770 828-1456	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 41 Months	\$329	Each	10%	\$296	Other	F1	
13770 828-1458	13770 828-1458	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 65 Months	\$491	Each	10%	\$442	Other	F1	
13770 828-1459	13770 828-1459	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 68 Months	\$512	Each	10%	\$461	Other	F1	
13770 828-1462	13770 828-1462	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$0	Each	10%	\$0	Other	F1	
13770 828-1464	13770 828-1464	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 29 Months	\$34	Each	10%	\$31	Other	F1	
13770 828-1466	13770 828-1466	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 53 Months	\$61	Each	10%	\$55	Other	F1	
13770 828-1468	13770 828-1468	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$98	Each	10%	\$88	Other	F1	
13770 828-1469	13770 828-1469	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$19	Each	10%	\$17	Other	F1	
13770 828-1470	13770 828-1470	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$13	Each	10%	\$11	Other	F1	
13770 828-1471	13770 828-1471	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$8	Each	10%	\$8	Other	F1	
13770 828-1472	13770 828-1472	Dell Networking	ProSupport: Next Business Day Business Day Onsite Service After Problem Diagnosis,	\$9	Each	10%	\$8	Other	F1	
13770 828-1475	13770 828-1475	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$15	Each	10%	\$13	Other	F1	
13770 828-1476	13770 828-1476	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Months	\$10	Each	10%	\$9	Other	F1	
13770 836-9828	13770 836-9828	Dell Networking	ProDeploy for SDWAN Edge 6XX	\$1,166	Each	10%	\$1,050	Other	F1	
13770 836-9829	13770 836-9829	Dell Networking	ProDeploy Plus for SDWAN Edge 6XX	\$2,016	Each	10%	\$1,815	Other	F1	
13770 844-4236	13770 844-4236	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 68	\$5,095	Each	10%	\$4,685	Other	F1	
13770 847-7337	13770 847-7337	Dell Networking	Keep Your Component For Enterprise 17 Months	\$23	Each	10%	\$20	Other	F1	
13770 847-7338	13770 847-7338	Dell Networking	Keep Your Component For Enterprise 29 Months	\$45	Each	10%	\$41	Other	F1	
13770 847-7339	13770 847-7339	Dell Networking	Keep Your Component For Enterprise 41 Months	\$68	Each	10%	\$61	Other	F1	
13770 847-7340	13770 847-7340	Dell Networking	Keep Your Component For Enterprise 53 Months	\$91	Each	10%	\$82	Other	F1	
13770 847-7343	13770 847-7343	Dell Networking	Keep Your Component For Enterprise 65 Months	\$113	Each	10%	\$102	Other	F1	
13770 951-2015	13770 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13770 975-3461	13770 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13770 984-3267	13770 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
13770 989-3439	13770 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13770 992-6149	13770 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13785 812-4005	13785 812-4005	Dell Networking	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13785 828-2319	13785 828-2319	Dell Networking	ProSupport, SmartFabric Director, 8 Switches, Software Support/Maintenance 1 Year	\$1,079	Each	10%	\$971	Other	F1	
13785 828-2320	13785 828-2320	Dell Networking	ProSupport, SmartFabric Director, 8 Switches, Software Support/Maintenance 3 Years	\$3,237	Each	10%	\$2,913	Other	F1	
13785 828-2321	13785 828-2321	Dell Networking	ProSupport, SmartFabric Director, 8 Switches, Software Support/Maintenance 5 Years	\$5,395	Each	10%	\$4,856	Other	F1	
13785 828-2322	13785 828-2322	Dell Networking	ProSupport, SmartFabric Director, 32 Switches, Software Support/Maintenance 1 Year	\$1,439	Each	10%	\$1,295	Other	F1	
13785 828-2323	13785 828-2323	Dell Networking	ProSupport, SmartFabric Director, 32 Switches, Software Support/Maintenance 3 Years	\$4,317	Each	10%	\$3,885	Other	F1	
13785 828-2324	13785 828-2324	Dell Networking	ProSupport, SmartFabric Director, 32 Switches, Software Support/Maintenance 5 Years	\$7,195	Each	10%	\$6,476	Other	F1	
13785 828-2325	13785 828-2325	Dell Networking	ProSupport, SmartFabric Director, 64 Switches, Software Support/Maintenance 1 Year	\$1,799	Each	10%	\$1,619	Other	F1	
13785 828-2326	13785 828-2326	Dell Networking	ProSupport, SmartFabric Director, 64 Switches, Software Support/Maintenance 3 Years	\$5,397	Each	10%	\$4,857	Other	F1	
13785 828-2327	13785 828-2327	Dell Networking	ProSupport, SmartFabric Director, 64 Switches, Software Support/Maintenance 5 Years	\$8,995	Each	10%	\$8,096	Other	F1	
13785 846-6254	13785 846-6254	Dell Networking	1 Year ProSupport SmartFabric Director Switch 6400G Software Support-Contract	\$0	Each	10%	\$0	Other	F1	
13785 846-6255	13785 846-6255	Dell Networking	3 Years ProSupport SmartFabric Director Switch 6400G Software Support-Contract	\$0	Each	10%	\$0	Other	F1	
13785 846-6256	13785 846-6256	Dell Networking	5 Years ProSupport SmartFabric Director Switch 6400G Software Support-Contract	\$0	Each	10%	\$0	Other	F1	
13785 846-6257	13785 846-6257	Dell Networking	1 Year ProSupport SmartFabric Director Switch 3200G Software Support-Maintenance	\$179	Each	10%	\$161	Other	F1	
13785 846-6258	13785 846-6258	Dell Networking	3 Years ProSupport SmartFabric Director Switch 3200G Software Support-Maintenance	\$358	Each	10%	\$322	Other	F1	
13785 846-6259	13785 846-6259	Dell Networking	5 Years ProSupport SmartFabric Director Switch 3200G Software Support-Maintenance	\$896	Each	10%	\$806	Other	F1	
13785 846-6260	13785 846-6260	Dell Networking	1 Year ProSupport SmartFabric Director Switch 6400G Software Support-Maintenance	\$358	Each	10%	\$322	Other	F1	
13785 846-6261	13785 846-6261	Dell Networking	3 Years ProSupport SmartFabric Director Switch 6400G Software Support-Maintenance	\$716	Each	10%	\$645	Other	F1	
13785 846-6262	13785 846-6262	Dell Networking	5 Years ProSupport SmartFabric Director Switch 3200G Software Support-Contract	\$0	Each	10%	\$0	Other	F1	
13785 846-6263	13785 846-6263	Dell Networking	5 Years ProSupport SmartFabric Director Switch 6400G Software Support-Maintenance	\$1,791	Each	10%	\$1,612	Other	F1	
13785 846-6264	13785 846-6264	Dell Networking	1 Year ProSupport SmartFabric Director Switch 3200G Software Support-Contract	\$0	Each	10%	\$0	Other	F1	
13785 846-6265	13785 846-6265	Dell Networking	3 Years ProSupport SmartFabric Director Switch 3200G Software Support-Contract	\$0	Each	10%	\$0	Other	F1	
13785 846-7602	13785 846-7602	Dell Networking	ProDeploy SmartFabric Director (deployment of 8 switches & SFD)	\$11,100	Each	10%	\$9,990	Other	F1	
13785 846-7603	13785 846-7603	Dell Networking	ProDeploy Plus SmartFabric Director (deployment of 8 switches & SFD)	\$16,425	Each	10%	\$14,783	Other	F1	
13785 846-7604	13785 846-7604	Dell Networking	ProDeploy SmartFabric Director (deployment of 32 switches & SFD)	\$39,000	Each	10%	\$35,100	Other	F1	
13785 846-7605	13785 846-7605	Dell Networking	ProDeploy Plus SmartFabric Director (deployment of 32 switches & SFD)	\$55,575	Each	10%	\$50,018	Other	F1	
13785 929-3709	13785 929-3709	Dell Networking	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13785 935-6720	13785 935-6720	Dell Networking	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13785 992-6149	13785 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13788 828-1169	13788 828-1169	Dell Networking	ProSupport, Velocloud, Premium, 10Mb, Software Support/Maintenance 17 Months	\$66	Each	10%	\$59	Other	F1	
13788 828-1170	13788 828-1170	Dell Networking	ProSupport, Velocloud, Premium, 10Mb, Software Support/Maintenance 41 Months	\$188	Each	10%	\$169	Other	F1	
13788 828-1171	13788 828-1171	Dell Networking	ProSupport, Velocloud, Premium, 10Mb, Software Support/Maintenance 65 Months	\$297	Each	10%	\$267	Other	F1	
13788 828-1172	13788 828-1172	Dell Networking	ProSupport, Velocloud, Enterprise, 10Mb, Software Support/Maintenance 17 Months	\$42	Each	10%	\$38	Other	F1	
13788 828-1173	13788 828-1173	Dell Networking	ProSupport, Velocloud, Enterprise, 10Mb, Software Support/Maintenance 41 Months	\$120	Each	10%	\$108	Other	F1	
13788 828-1174	13788 828-1174	Dell Networking	ProSupport, Velocloud, Enterprise, 10Mb, Software Support/Maintenance 65 Months	\$199	Each	10%	\$170	Other	F1	
13788 828-1178	13788 828-1178	Dell Networking	ProSupport, Velocloud, Premium, 30Mb, Software Support/Maintenance 17 Months	\$114	Each	10%	\$103	Other	F1	
13788 828-1179	13788 828-1179	Dell Networking	ProSupport, Velocloud, Premium, 30Mb, Software Support/Maintenance 41 Months	\$326	Each	10%	\$293	Other	F1	
13788 828-1180	13788 828-1180	Dell Networking	ProSupport, Velocloud, Premium, 30Mb, Software Support/Maintenance 65 Months	\$513	Each	10%	\$462	Other	F1	
13788 828-1181	13788 828-1181	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 17 Months	\$78	Each	10%	\$70	Other	F1	
13788 828-1182	13788 828-1182	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 38 Months	\$222	Each	10%	\$200	Other	F1	
13788 828-1183	13788 828-1183	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 62 Months	\$351	Each	10%	\$316	Other	F1	
13788 828-1187	13788 828-1187	Dell Networking	ProSupport, Velocloud, Premium, 50Mb, Software Support/Maintenance 14 Months	\$177	Each	10%	\$159	Other	F1	
13788 828-1188	13788 828-1188	Dell Networking	ProSupport, Velocloud, Premium, 50Mb, Software Support/Maintenance 41 Months	\$504	Each	10%	\$454	Other	F1	
13788 828-1189	13788 828-1189	Dell Networking	ProSupport, Velocloud, Premium, 50Mb, Software Support/Maintenance 65 Months	\$797	Each	10%	\$717	Other	F1	
13788 828-1190	13788 828-1190	Dell Networking	ProSupport, Velocloud, Enterprise, 50Mb, Software Support/Maintenance 17 Months	\$125	Each	10%	\$112	Other	F1	
13788 828-1191	13788 828-1191	Dell Networking	ProSupport, Velocloud, Enterprise, 50Mb, Software Support/Maintenance 41 Months	\$356	Each	10%	\$320	Other	F1	
13788 828-1192	13788 828-1192	Dell Networking	ProSupport, Velocloud, Enterprise, 50Mb, Software Support/Maintenance 62 Months	\$561	Each	10%	\$505	Other	F1	
13788 828-1193	13788 828-1193	Dell Networking	ProSupport, Velocloud, Standard, 100Mb, Software Support/Maintenance 14 Months	\$45	Each	10%	\$41	Other	F1	
13788 828-1194	13788 828-1194	Dell Networking	ProSupport, Velocloud, Standard, 100Mb, Software Support/Maintenance 41 Months	\$129	Each	10%	\$116	Other	F1	
13788 828-1195	13788 828-1195	Dell Networking	ProSupport, Velocloud, Standard, 100Mb, Software Support/Maintenance 65 Months	\$203	Each	10%	\$182	Other	F1	
13788 828-1196	13788 828-1196	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 14 Months	\$237	Each	10%	\$213	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13788 828-1197	13788 828-1197	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 38 Months	\$675	Each	10%	\$608	Other	F1
13788 828-1198	13788 828-1198	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 65 Months	\$1,067	Each	10%	\$960	Other	F1
13788 828-1199	13788 828-1199	Dell Networking	ProSupport, Velocloud, Enterprise, 100Mb, Software Support/Maintenance 17 Months	\$161	Each	10%	\$144	Other	F1
13788 828-1200	13788 828-1200	Dell Networking	ProSupport, Velocloud, Enterprise, 100Mb, Software Support/Maintenance 41 Months	\$458	Each	10%	\$412	Other	F1
13788 828-1201	13788 828-1201	Dell Networking	ProSupport, Velocloud, Enterprise, 100Mb, Software Support/Maintenance 62 Months	\$723	Each	10%	\$651	Other	F1
13788 828-1202	13788 828-1202	Dell Networking	ProSupport, Velocloud, Standard, 200Mb, Software Support/Maintenance 17 Months	\$61	Each	10%	\$55	Other	F1
13788 828-1203	13788 828-1203	Dell Networking	ProSupport, Velocloud, Standard, 200Mb, Software Support/Maintenance 41 Months	\$173	Each	10%	\$155	Other	F1
13788 828-1204	13788 828-1204	Dell Networking	ProSupport, Velocloud, Standard, 200Mb, Software Support/Maintenance 65 Months	\$273	Each	10%	\$246	Other	F1
13788 828-1205	13788 828-1205	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 14 Months	\$410	Each	10%	\$369	Other	F1
13788 828-1206	13788 828-1206	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 41 Months	\$1,167	Each	10%	\$1,050	Other	F1
13788 828-1207	13788 828-1207	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 62 Months	\$1,844	Each	10%	\$1,659	Other	F1
13788 828-1208	13788 828-1208	Dell Networking	ProSupport, Velocloud, Enterprise, 200Mb, Software Support/Maintenance 17 Months	\$260	Each	10%	\$234	Other	F1
13788 828-1209	13788 828-1209	Dell Networking	ProSupport, Velocloud, Enterprise, 200Mb, Software Support/Maintenance 41 Months	\$740	Each	10%	\$666	Other	F1
13788 828-1210	13788 828-1210	Dell Networking	ProSupport, Velocloud, Enterprise, 200Mb, Software Support/Maintenance 62 Months	\$1,169	Each	10%	\$1,052	Other	F1
13788 828-1211	13788 828-1211	Dell Networking	ProSupport, Velocloud, Standard, 500Mb, Software Support/Maintenance 17 Months	\$161	Each	10%	\$145	Other	F1
13788 828-1212	13788 828-1212	Dell Networking	ProSupport, Velocloud, Standard, 500Mb, Software Support/Maintenance 41 Months	\$459	Each	10%	\$413	Other	F1
13788 828-1213	13788 828-1213	Dell Networking	ProSupport, Velocloud, Standard, 500Mb, Software Support/Maintenance 65 Months	\$726	Each	10%	\$653	Other	F1
13788 828-1214	13788 828-1214	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 17 Months	\$708	Each	10%	\$637	Other	F1
13788 828-1215	13788 828-1215	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 38 Months	\$2,018	Each	10%	\$1,816	Other	F1
13788 828-1216	13788 828-1216	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 62 Months	\$3,186	Each	10%	\$2,867	Other	F1
13788 828-1217	13788 828-1217	Dell Networking	ProSupport, Velocloud, Enterprise, 500Mb, Software Support/Maintenance 17 Months	\$498	Each	10%	\$448	Other	F1
13788 828-1218	13788 828-1218	Dell Networking	ProSupport, Velocloud, Enterprise, 500Mb, Software Support/Maintenance 41 Months	\$1,419	Each	10%	\$1,277	Other	F1
13788 828-1219	13788 828-1219	Dell Networking	ProSupport, Velocloud, Enterprise, 500Mb, Software Support/Maintenance 65 Months	\$2,241	Each	10%	\$2,017	Other	F1
13788 828-1220	13788 828-1220	Dell Networking	ProSupport, Velocloud, Standard, 1Gb, Software Support/Maintenance 17 Months	\$330	Each	10%	\$297	Other	F1
13788 828-1221	13788 828-1221	Dell Networking	ProSupport, Velocloud, Standard, 1Gb, Software Support/Maintenance 41 Months	\$941	Each	10%	\$846	Other	F1
13788 828-1222	13788 828-1222	Dell Networking	ProSupport, Velocloud, Standard, 1Gb, Software Support/Maintenance 65 Months	\$1,465	Each	10%	\$1,337	Other	F1
13788 828-1223	13788 828-1223	Dell Networking	ProSupport, Velocloud, Premium, 1Gb, Software Support/Maintenance 17 Months	\$881	Each	10%	\$803	Other	F1
13788 828-1224	13788 828-1224	Dell Networking	ProSupport, Velocloud, Premium, 1Gb, Software Support/Maintenance 41 Months	\$2,796	Each	10%	\$2,516	Other	F1
13788 828-1225	13788 828-1225	Dell Networking	ProSupport, Velocloud, Premium, 1Gb, Software Support/Maintenance 62 Months	\$4,415	Each	10%	\$3,973	Other	F1
13788 828-1226	13788 828-1226	Dell Networking	ProSupport, Velocloud, Enterprise, 1Gb, Software Support/Maintenance 17 Months	\$531	Each	10%	\$478	Other	F1
13788 828-1227	13788 828-1227	Dell Networking	ProSupport, Velocloud, Enterprise, 1Gb, Software Support/Maintenance 41 Months	\$1,514	Each	10%	\$1,362	Other	F1
13788 828-1228	13788 828-1228	Dell Networking	ProSupport, Velocloud, Enterprise, 1Gb, Software Support/Maintenance 65 Months	\$2,390	Each	10%	\$2,151	Other	F1
13788 828-1229	13788 828-1229	Dell Networking	ProSupport, Velocloud, Standard, 2Gb, Software Support/Maintenance 17 Months	\$509	Each	10%	\$458	Other	F1
13788 828-1230	13788 828-1230	Dell Networking	ProSupport, Velocloud, Standard, 2Gb, Software Support/Maintenance 41 Months	\$1,449	Each	10%	\$1,304	Other	F1
13788 828-1231	13788 828-1231	Dell Networking	ProSupport, Velocloud, Standard, 2Gb, Software Support/Maintenance 65 Months	\$2,289	Each	10%	\$2,060	Other	F1
13788 828-1232	13788 828-1232	Dell Networking	ProSupport, Velocloud, Premium, 2Gb, Software Support/Maintenance 17 Months	\$1,239	Each	10%	\$1,115	Other	F1
13788 828-1233	13788 828-1233	Dell Networking	ProSupport, Velocloud, Premium, 2Gb, Software Support/Maintenance 41 Months	\$3,531	Each	10%	\$3,178	Other	F1
13788 828-1234	13788 828-1234	Dell Networking	ProSupport, Velocloud, Premium, 2Gb, Software Support/Maintenance 62 Months	\$5,576	Each	10%	\$5,018	Other	F1
13788 828-1235	13788 828-1235	Dell Networking	ProSupport, Velocloud, Enterprise, 2Gb, Software Support/Maintenance 17 Months	\$564	Each	10%	\$508	Other	F1
13788 828-1236	13788 828-1236	Dell Networking	ProSupport, Velocloud, Enterprise, 2Gb, Software Support/Maintenance 41 Months	\$1,608	Each	10%	\$1,447	Other	F1
13788 828-1237	13788 828-1237	Dell Networking	ProSupport, Velocloud, Enterprise, 2Gb, Software Support/Maintenance 65 Months	\$2,538	Each	10%	\$2,284	Other	F1
13788 828-1238	13788 828-1238	Dell Networking	ProSupport, Velocloud, Standard, 5Gb, Software Support/Maintenance 17 Months	\$743	Each	10%	\$668	Other	F1
13788 828-1239	13788 828-1239	Dell Networking	ProSupport, Velocloud, Standard, 5Gb, Software Support/Maintenance 41 Months	\$2,117	Each	10%	\$1,905	Other	F1
13788 828-1240	13788 828-1240	Dell Networking	ProSupport, Velocloud, Standard, 5Gb, Software Support/Maintenance 65 Months	\$3,342	Each	10%	\$3,008	Other	F1
13788 828-1241	13788 828-1241	Dell Networking	ProSupport, Velocloud, Premium, 5Gb, Software Support/Maintenance 17 Months	\$1,980	Each	10%	\$1,782	Other	F1
13788 828-1242	13788 828-1242	Dell Networking	ProSupport, Velocloud, Premium, 5Gb, Software Support/Maintenance 41 Months	\$5,643	Each	10%	\$5,079	Other	F1
13788 828-1243	13788 828-1243	Dell Networking	ProSupport, Velocloud, Premium, 5Gb, Software Support/Maintenance 65 Months	\$8,910	Each	10%	\$8,019	Other	F1
13788 828-1244	13788 828-1244	Dell Networking	ProSupport, Velocloud, Enterprise, 5Gb, Software Support/Maintenance 17 Months	\$1,200	Each	10%	\$1,080	Other	F1
13788 828-1245	13788 828-1245	Dell Networking	ProSupport, Velocloud, Enterprise, 5Gb, Software Support/Maintenance 41 Months	\$3,420	Each	10%	\$3,078	Other	F1
13788 828-1246	13788 828-1246	Dell Networking	ProSupport, Velocloud, Enterprise, 5Gb, Software Support/Maintenance 65 Months	\$5,400	Each	10%	\$4,860	Other	F1
13788 828-1248	13788 828-1248	Dell Networking	ProSupport, Velocloud, Premium, 10Mb, Software Support/Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
13788 828-1249	13788 828-1249	Dell Networking	ProSupport, Velocloud, Enterprise, 10Mb, Software Support/Maintenance 1 Year	\$36	Each	10%	\$32	Other	F1
13788 828-1251	13788 828-1251	Dell Networking	ProSupport, Velocloud, Premium, 30Mb, Software Support/Maintenance 1 Year	\$98	Each	10%	\$88	Other	F1
13788 828-1252	13788 828-1252	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 1 Year	\$67	Each	10%	\$60	Other	F1
13788 828-1254	13788 828-1254	Dell Networking	ProSupport, Velocloud, Premium, 50Mb, Software Support/Maintenance 1 Year	\$152	Each	10%	\$137	Other	F1
13788 828-1255	13788 828-1255	Dell Networking	ProSupport, Velocloud, Enterprise, 50Mb, Software Support/Maintenance 1 Year	\$107	Each	10%	\$96	Other	F1
13788 828-1256	13788 828-1256	Dell Networking	ProSupport, Velocloud, Standard, 100Mb, Software Support/Maintenance 1 Year	\$39	Each	10%	\$35	Other	F1
13788 828-1257	13788 828-1257	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 1 Year	\$203	Each	10%	\$183	Other	F1
13788 828-1258	13788 828-1258	Dell Networking	ProSupport, Velocloud, Enterprise, 100Mb, Software Support/Maintenance 1 Year	\$138	Each	10%	\$124	Other	F1
13788 828-1259	13788 828-1259	Dell Networking	ProSupport, Velocloud, Standard, 200Mb, Software Support/Maintenance 1 Year	\$52	Each	10%	\$47	Other	F1
13788 828-1260	13788 828-1260	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 1 Year	\$351	Each	10%	\$316	Other	F1
13788 828-1261	13788 828-1261	Dell Networking	ProSupport, Velocloud, Enterprise, 200Mb, Software Support/Maintenance 1 Year	\$222	Each	10%	\$200	Other	F1
13788 828-1262	13788 828-1262	Dell Networking	ProSupport, Velocloud, Standard, 500Mb, Software Support/Maintenance 1 Year	\$138	Each	10%	\$124	Other	F1
13788 828-1263	13788 828-1263	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 1 Year	\$607	Each	10%	\$546	Other	F1
13788 828-1264	13788 828-1264	Dell Networking	ProSupport, Velocloud, Enterprise, 500Mb, Software Support/Maintenance 1 Year	\$427	Each	10%	\$384	Other	F1
13788 828-1265	13788 828-1265	Dell Networking	ProSupport, Velocloud, Standard, 1Gb, Software Support/Maintenance 1 Year	\$283	Each	10%	\$255	Other	F1
13788 828-1266	13788 828-1266	Dell Networking	ProSupport, Velocloud, Premium, 1Gb, Software Support/Maintenance 1 Year	\$841	Each	10%	\$757	Other	F1
13788 828-1267	13788 828-1267	Dell Networking	ProSupport, Velocloud, Enterprise, 1Gb, Software Support/Maintenance 1 Year	\$455	Each	10%	\$410	Other	F1
13788 828-1268	13788 828-1268	Dell Networking	ProSupport, Velocloud, Standard, 2Gb, Software Support/Maintenance 1 Year	\$436	Each	10%	\$392	Other	F1
13788 828-1269	13788 828-1269	Dell Networking	ProSupport, Velocloud, Premium, 2Gb, Software Support/Maintenance 1 Year	\$1,062	Each	10%	\$956	Other	F1
13788 828-1270	13788 828-1270	Dell Networking	ProSupport, Velocloud, Enterprise, 2Gb, Software Support/Maintenance 1 Year	\$483	Each	10%	\$435	Other	F1
13788 828-1271	13788 828-1271	Dell Networking	ProSupport, Velocloud, Standard, 5Gb, Software Support/Maintenance 1 Year	\$636	Each	10%	\$573	Other	F1
13788 828-1272	13788 828-1272	Dell Networking	ProSupport, Velocloud, Premium, 5Gb, Software Support/Maintenance 1 Year	\$1,697	Each	10%	\$1,527	Other	F1
13788 828-1273	13788 828-1273	Dell Networking	ProSupport, Velocloud, Enterprise, 5Gb, Software Support/Maintenance 1 Year	\$1,029	Each	10%	\$926	Other	F1
13788 828-5274	13788 828-5274	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support/Maintenance 17 Months	\$960	Each	10%	\$882	Other	F1
13788 828-5275	13788 828-5275	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support/Maintenance 41 Months	\$2,792	Each	10%	\$2,512	Other	F1
13788 828-5276	13788 828-5276	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support/Maintenance 65 Months	\$4,409	Each	10%	\$3,968	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13788 828-5354	13788 828-5354	Dell Networking	ProSupport Velocloud Enterprise 2Gb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5355	13788 828-5355	Dell Networking	ProSupport Velocloud Standard 5Gb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5356	13788 828-5356	Dell Networking	ProSupport Velocloud Standard 5Gb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5357	13788 828-5357	Dell Networking	ProSupport Velocloud Standard 5Gb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5358	13788 828-5358	Dell Networking	ProSupport Velocloud Premium 5Gb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5359	13788 828-5359	Dell Networking	ProSupport Velocloud Premium 5Gb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5360	13788 828-5360	Dell Networking	ProSupport Velocloud Premium 5Gb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5361	13788 828-5361	Dell Networking	ProSupport Velocloud Enterprise 5Gb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5362	13788 828-5362	Dell Networking	ProSupport Velocloud Enterprise 5Gb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5363	13788 828-5363	Dell Networking	ProSupport Velocloud Enterprise 5Gb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5364	13788 828-5364	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5365	13788 828-5365	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5366	13788 828-5366	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5367	13788 828-5367	Dell Networking	ProSupport Velocloud Premium 10Gb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5368	13788 828-5368	Dell Networking	ProSupport Velocloud Premium 10Gb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5369	13788 828-5369	Dell Networking	ProSupport Velocloud Premium 10Gb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5370	13788 828-5370	Dell Networking	ProSupport Velocloud Enterprise 10Gb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5371	13788 828-5371	Dell Networking	ProSupport Velocloud Enterprise 10Gb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5372	13788 828-5372	Dell Networking	ProSupport Velocloud Enterprise 10Gb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
13788 828-5373	13788 828-5373	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support/Maintenance 1 Year	\$980	Each	10%	\$882	Other	F1	
13788 828-5374	13788 828-5374	Dell Networking	ProSupport Velocloud Premium 10Gb Software Support/Maintenance 1 Year	\$256	Each	10%	\$231	Other	F1	
13788 828-5375	13788 828-5375	Dell Networking	ProSupport Velocloud Enterprise 10Gb Software Support/Maintenance 1 Year	\$2,025	Each	10%	\$1,823	Other	F1	
13788 828-5376	13788 828-5376	Dell Networking	ProSupport Velocloud Standard 10Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5377	13788 828-5377	Dell Networking	ProSupport Velocloud Premium 10Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5378	13788 828-5378	Dell Networking	ProSupport Velocloud Enterprise 10Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5379	13788 828-5379	Dell Networking	ProSupport Velocloud Standard 30Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5380	13788 828-5380	Dell Networking	ProSupport Velocloud Premium 30Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5381	13788 828-5381	Dell Networking	ProSupport Velocloud Enterprise 30Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5382	13788 828-5382	Dell Networking	ProSupport Velocloud Standard 50Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5383	13788 828-5383	Dell Networking	ProSupport Velocloud Premium 50Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5384	13788 828-5384	Dell Networking	ProSupport Velocloud Enterprise 50Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5385	13788 828-5385	Dell Networking	ProSupport Velocloud Standard 100Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5386	13788 828-5386	Dell Networking	ProSupport Velocloud Premium 100Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5387	13788 828-5387	Dell Networking	ProSupport Velocloud Enterprise 100Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5388	13788 828-5388	Dell Networking	ProSupport Velocloud Standard 200Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5389	13788 828-5389	Dell Networking	ProSupport Velocloud Premium 200Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5390	13788 828-5390	Dell Networking	ProSupport Velocloud Enterprise 200Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5391	13788 828-5391	Dell Networking	ProSupport Velocloud Standard 500Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5392	13788 828-5392	Dell Networking	ProSupport Velocloud Premium 500Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5393	13788 828-5393	Dell Networking	ProSupport Velocloud Enterprise 500Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5394	13788 828-5394	Dell Networking	ProSupport Velocloud Standard 1Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5395	13788 828-5395	Dell Networking	ProSupport Velocloud Premium 1Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5396	13788 828-5396	Dell Networking	ProSupport Velocloud Enterprise 1Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5397	13788 828-5397	Dell Networking	ProSupport Velocloud Standard 2Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5398	13788 828-5398	Dell Networking	ProSupport Velocloud Premium 2Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5399	13788 828-5399	Dell Networking	ProSupport Velocloud Enterprise 2Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5400	13788 828-5400	Dell Networking	ProSupport Velocloud Standard 5Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5401	13788 828-5401	Dell Networking	ProSupport Velocloud Premium 5Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5402	13788 828-5402	Dell Networking	ProSupport Velocloud Enterprise 5Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5403	13788 828-5403	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5404	13788 828-5404	Dell Networking	ProSupport Velocloud Premium 10Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 828-5405	13788 828-5405	Dell Networking	ProSupport Velocloud Enterprise 10Gb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13788 829-8407	13788 829-8407	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support-Maintenance 14 Months	\$111	Each	10%	\$100	Other	F1	
13788 829-8408	13788 829-8408	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support-Maintenance 41 Months	\$317	Each	10%	\$285	Other	F1	
13788 829-8409	13788 829-8409	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support-Maintenance 65 Months	\$500	Each	10%	\$450	Other	F1	
13788 829-8410	13788 829-8410	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support-Maintenance 14 Months	\$560	Each	10%	\$504	Other	F1	
13788 829-8411	13788 829-8411	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support-Maintenance 41 Months	\$1,595	Each	10%	\$1,435	Other	F1	
13788 829-8412	13788 829-8412	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support-Maintenance 65 Months	\$2,519	Each	10%	\$2,267	Other	F1	
13788 829-8413	13788 829-8413	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support-Maintenance 17 Months	\$380	Each	10%	\$342	Other	F1	
13788 829-8414	13788 829-8414	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support-Maintenance 41 Months	\$1,082	Each	10%	\$973	Other	F1	
13788 829-8415	13788 829-8415	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support-Maintenance 65 Months	\$1,709	Each	10%	\$1,538	Other	F1	
13788 829-8416	13788 829-8416	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support-Maintenance 17 Months	\$246	Each	10%	\$221	Other	F1	
13788 829-8417	13788 829-8417	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support-Maintenance 41 Months	\$701	Each	10%	\$630	Other	F1	
13788 829-8418	13788 829-8418	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support-Maintenance 65 Months	\$726	Each	10%	\$653	Other	F1	
13788 829-8419	13788 829-8419	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support-Maintenance 17 Months	\$846	Each	10%	\$761	Other	F1	
13788 829-8420	13788 829-8420	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support-Maintenance 41 Months	\$2,411	Each	10%	\$2,169	Other	F1	
13788 829-8421	13788 829-8421	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support-Maintenance 65 Months	\$3,807	Each	10%	\$3,426	Other	F1	
13788 829-8422	13788 829-8422	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support-Maintenance 17 Months	\$516	Each	10%	\$464	Other	F1	
13788 829-8423	13788 829-8423	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support-Maintenance 41 Months	\$1,470	Each	10%	\$1,323	Other	F1	
13788 829-8424	13788 829-8424	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support-Maintenance 65 Months	\$2,322	Each	10%	\$2,090	Other	F1	
13788 829-8425	13788 829-8425	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support-Maintenance 1 Year	\$111	Each	10%	\$100	Other	F1	
13788 829-8426	13788 829-8426	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support-Maintenance 1 Year	\$560	Each	10%	\$504	Other	F1	
13788 829-8427	13788 829-8427	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support-Maintenance 1 Year	\$380	Each	10%	\$342	Other	F1	
13788 829-8428	13788 829-8428	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support-Maintenance 1 Year	\$21	Each	10%	\$18	Other	F1	
13788 829-8429	13788 829-8429	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support-Maintenance 1 Year	\$71	Each	10%	\$63	Other	F1	
13788 829-8430	13788 829-8430	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support-Maintenance 1 Year	\$516	Each	10%	\$464	Other	F1	
13788 829-8431	13788 829-8431	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13788 829-8432	13788 829-8432	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8433	13788 829-8433	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8434	13788 829-8434	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8435	13788 829-8435	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8436	13788 829-8436	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8437	13788 829-8437	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8438	13788 829-8438	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8439	13788 829-8439	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8440	13788 829-8440	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8441	13788 829-8441	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8442	13788 829-8442	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8443	13788 829-8443	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8444	13788 829-8444	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8445	13788 829-8445	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8446	13788 829-8446	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8447	13788 829-8447	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8448	13788 829-8448	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
13788 829-8449	13788 829-8449	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13788 829-8450	13788 829-8450	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13788 829-8451	13788 829-8451	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13788 829-8452	13788 829-8452	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13788 829-8453	13788 829-8453	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13788 829-8454	13788 829-8454	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13788 836-9824	13788 836-9824	Dell Networking	ProDeploy for SDWAN by VMware Virtual Instance	\$2,570	Each	10%	\$2,313	Other	F1
13788 844-4199	13788 844-4199	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 41 Months	\$78	Each	10%	\$70	Other	F1
13788 844-4200	13788 844-4200	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 65 Months	\$78	Each	10%	\$70	Other	F1
13788 844-4201	13788 844-4201	Dell Networking	ProSupport, Velocloud, Premium, 50Mb, Software Support/Maintenance 17 Months	\$177	Each	10%	\$159	Other	F1
13788 844-4202	13788 844-4202	Dell Networking	ProSupport, Velocloud, Enterprise, 50Mb, Software Support/Maintenance 65 Months	\$125	Each	10%	\$112	Other	F1
13788 844-4203	13788 844-4203	Dell Networking	ProSupport, Velocloud, Standard, 100Mb, Software Support/Maintenance 17 Months	\$45	Each	10%	\$41	Other	F1
13788 844-4204	13788 844-4204	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 17 Months	\$237	Each	10%	\$213	Other	F1
13788 844-4205	13788 844-4205	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 41 Months	\$237	Each	10%	\$213	Other	F1
13788 844-4206	13788 844-4206	Dell Networking	ProSupport, Velocloud, Enterprise, 100Mb, Software Support/Maintenance 65 Months	\$161	Each	10%	\$144	Other	F1
13788 844-4207	13788 844-4207	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 17 Months	\$410	Each	10%	\$369	Other	F1
13788 844-4208	13788 844-4208	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 65 Months	\$410	Each	10%	\$369	Other	F1
13788 844-4209	13788 844-4209	Dell Networking	ProSupport, Velocloud, Enterprise, 200Mb, Software Support/Maintenance 65 Months	\$260	Each	10%	\$234	Other	F1
13788 844-4210	13788 844-4210	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 41 Months	\$708	Each	10%	\$637	Other	F1
13788 844-4211	13788 844-4211	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 65 Months	\$708	Each	10%	\$637	Other	F1
13788 844-4212	13788 844-4212	Dell Networking	ProSupport, Velocloud, Premium, 1Gb, Software Support/Maintenance 65 Months	\$981	Each	10%	\$883	Other	F1
13788 844-4213	13788 844-4213	Dell Networking	ProSupport, Velocloud, Premium, 2Gb, Software Support/Maintenance 65 Months	\$1,239	Each	10%	\$1,115	Other	F1
13788 844-4214	13788 844-4214	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support-Maintenance 17 Months	\$111	Each	10%	\$100	Other	F1
13788 844-4215	13788 844-4215	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support-Maintenance 17 Months	\$560	Each	10%	\$504	Other	F1
13788 847-5179	13788 847-5179	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support-Maintenance	\$407	Each	10%	\$366	Other	F1
13788 847-5180	13788 847-5180	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support-Maintenance	\$1,159	Each	10%	\$1,043	Other	F1
13788 847-5181	13788 847-5181	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support Contract 17	\$0	Each	10%	\$0	Other	F1
13788 847-5182	13788 847-5182	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support Contract 41	\$0	Each	10%	\$0	Other	F1
13788 847-5183	13788 847-5183	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support Contract 65	\$0	Each	10%	\$0	Other	F1
13788 847-5184	13788 847-5184	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support-Maintenance	\$436	Each	10%	\$392	Other	F1
13788 847-5185	13788 847-5185	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support-Maintenance	\$689	Each	10%	\$620	Other	F1
13788 847-5186	13788 847-5186	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support Contract 17	\$0	Each	10%	\$0	Other	F1
13788 847-5187	13788 847-5187	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support Contract 41	\$0	Each	10%	\$0	Other	F1
13788 847-5188	13788 847-5188	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support Contract 65	\$0	Each	10%	\$0	Other	F1
13788 847-5189	13788 847-5189	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support-Maintenance	\$1,829	Each	10%	\$1,646	Other	F1
13788 847-5190	13788 847-5190	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support-Maintenance	\$153	Each	10%	\$138	Other	F1
13788 929-3709	13788 929-3709	Dell Networking	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13788 935-6720	13788 935-6720	Dell Networking	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13788 992-6149	13788 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14916 828-1169	14916 828-1169	Dell Networking	ProSupport, Velocloud, Premium, 10Mb, Software Support/Maintenance 17 Months	\$66	Each	10%	\$59	Other	F1
14916 828-1170	14916 828-1170	Dell Networking	ProSupport, Velocloud, Premium, 10Mb, Software Support/Maintenance 41 Months	\$188	Each	10%	\$169	Other	F1
14916 828-1171	14916 828-1171	Dell Networking	ProSupport, Velocloud, Premium, 10Mb, Software Support/Maintenance 65 Months	\$297	Each	10%	\$267	Other	F1
14916 828-1172	14916 828-1172	Dell Networking	ProSupport, Velocloud, Enterprise, 10Mb, Software Support/Maintenance 17 Months	\$42	Each	10%	\$38	Other	F1
14916 828-1173	14916 828-1173	Dell Networking	ProSupport, Velocloud, Enterprise, 10Mb, Software Support/Maintenance 41 Months	\$120	Each	10%	\$108	Other	F1
14916 828-1174	14916 828-1174	Dell Networking	ProSupport, Velocloud, Enterprise, 10Mb, Software Support/Maintenance 65 Months	\$189	Each	10%	\$170	Other	F1
14916 828-1178	14916 828-1178	Dell Networking	ProSupport, Velocloud, Premium, 30Mb, Software Support/Maintenance 17 Months	\$114	Each	10%	\$103	Other	F1
14916 828-1179	14916 828-1179	Dell Networking	ProSupport, Velocloud, Premium, 30Mb, Software Support/Maintenance 41 Months	\$326	Each	10%	\$293	Other	F1
14916 828-1180	14916 828-1180	Dell Networking	ProSupport, Velocloud, Premium, 30Mb, Software Support/Maintenance 65 Months	\$513	Each	10%	\$462	Other	F1
14916 828-1181	14916 828-1181	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 17 Months	\$78	Each	10%	\$70	Other	F1
14916 828-1182	14916 828-1182	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 38 Months	\$222	Each	10%	\$200	Other	F1
14916 828-1183	14916 828-1183	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 62 Months	\$351	Each	10%	\$316	Other	F1
14916 828-1187	14916 828-1187	Dell Networking	ProSupport, Velocloud, Premium, 50Mb, Software Support/Maintenance 14 Months	\$177	Each	10%	\$159	Other	F1
14916 828-1188	14916 828-1188	Dell Networking	ProSupport, Velocloud, Premium, 50Mb, Software Support/Maintenance 41 Months	\$504	Each	10%	\$454	Other	F1
14916 828-1189	14916 828-1189	Dell Networking	ProSupport, Velocloud, Premium, 50Mb, Software Support/Maintenance 65 Months	\$797	Each	10%	\$717	Other	F1
14916 828-1190	14916 828-1190	Dell Networking	ProSupport, Velocloud, Enterprise, 50Mb, Software Support/Maintenance 17 Months	\$125	Each	10%	\$112	Other	F1
14916 828-1191	14916 828-1191	Dell Networking	ProSupport, Velocloud, Enterprise, 50Mb, Software Support/Maintenance 41 Months	\$356	Each	10%	\$320	Other	F1
14916 828-1192	14916 828-1192	Dell Networking	ProSupport, Velocloud, Enterprise, 50Mb, Software Support/Maintenance 62 Months	\$561	Each	10%	\$505	Other	F1
14916 828-1193	14916 828-1193	Dell Networking	ProSupport, Velocloud, Standard, 100Mb, Software Support/Maintenance 14 Months	\$45	Each	10%	\$41	Other	F1
14916 828-1194	14916 828-1194	Dell Networking	ProSupport, Velocloud, Standard, 100Mb, Software Support/Maintenance 41 Months	\$129	Each	10%	\$116	Other	F1
14916 828-1195	14916 828-1195	Dell Networking	ProSupport, Velocloud, Standard, 100Mb, Software Support/Maintenance 65 Months	\$203	Each	10%	\$182	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14916 828-1196	14916 828-1196	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 14 Months	\$237	Each	10%	\$213	Other	F1
14916 828-1197	14916 828-1197	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 38 Months	\$675	Each	10%	\$608	Other	F1
14916 828-1198	14916 828-1198	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 65 Months	\$1,067	Each	10%	\$960	Other	F1
14916 828-1199	14916 828-1199	Dell Networking	ProSupport, Velocloud, Enterprise, 100Mb, Software Support/Maintenance 17 Months	\$161	Each	10%	\$144	Other	F1
14916 828-1200	14916 828-1200	Dell Networking	ProSupport, Velocloud, Enterprise, 100Mb, Software Support/Maintenance 41 Months	\$458	Each	10%	\$412	Other	F1
14916 828-1201	14916 828-1201	Dell Networking	ProSupport, Velocloud, Enterprise, 100Mb, Software Support/Maintenance 62 Months	\$723	Each	10%	\$651	Other	F1
14916 828-1202	14916 828-1202	Dell Networking	ProSupport, Velocloud, Standard, 200Mb, Software Support/Maintenance 17 Months	\$61	Each	10%	\$55	Other	F1
14916 828-1203	14916 828-1203	Dell Networking	ProSupport, Velocloud, Standard, 200Mb, Software Support/Maintenance 41 Months	\$173	Each	10%	\$155	Other	F1
14916 828-1204	14916 828-1204	Dell Networking	ProSupport, Velocloud, Standard, 200Mb, Software Support/Maintenance 65 Months	\$273	Each	10%	\$246	Other	F1
14916 828-1205	14916 828-1205	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 14 Months	\$410	Each	10%	\$369	Other	F1
14916 828-1206	14916 828-1206	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 41 Months	\$1,167	Each	10%	\$1,050	Other	F1
14916 828-1207	14916 828-1207	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 62 Months	\$1,844	Each	10%	\$1,659	Other	F1
14916 828-1208	14916 828-1208	Dell Networking	ProSupport, Velocloud, Enterprise, 200Mb, Software Support/Maintenance 17 Months	\$260	Each	10%	\$234	Other	F1
14916 828-1209	14916 828-1209	Dell Networking	ProSupport, Velocloud, Enterprise, 200Mb, Software Support/Maintenance 41 Months	\$740	Each	10%	\$666	Other	F1
14916 828-1210	14916 828-1210	Dell Networking	ProSupport, Velocloud, Enterprise, 200Mb, Software Support/Maintenance 62 Months	\$1,169	Each	10%	\$1,052	Other	F1
14916 828-1211	14916 828-1211	Dell Networking	ProSupport, Velocloud, Standard, 500Mb, Software Support/Maintenance 17 Months	\$161	Each	10%	\$145	Other	F1
14916 828-1212	14916 828-1212	Dell Networking	ProSupport, Velocloud, Standard, 500Mb, Software Support/Maintenance 41 Months	\$459	Each	10%	\$413	Other	F1
14916 828-1213	14916 828-1213	Dell Networking	ProSupport, Velocloud, Standard, 500Mb, Software Support/Maintenance 65 Months	\$726	Each	10%	\$653	Other	F1
14916 828-1214	14916 828-1214	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 17 Months	\$708	Each	10%	\$637	Other	F1
14916 828-1215	14916 828-1215	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 38 Months	\$2,018	Each	10%	\$1,816	Other	F1
14916 828-1216	14916 828-1216	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 62 Months	\$3,186	Each	10%	\$2,867	Other	F1
14916 828-1217	14916 828-1217	Dell Networking	ProSupport, Velocloud, Enterprise, 500Mb, Software Support/Maintenance 17 Months	\$498	Each	10%	\$448	Other	F1
14916 828-1218	14916 828-1218	Dell Networking	ProSupport, Velocloud, Enterprise, 500Mb, Software Support/Maintenance 41 Months	\$1,419	Each	10%	\$1,277	Other	F1
14916 828-1219	14916 828-1219	Dell Networking	ProSupport, Velocloud, Enterprise, 500Mb, Software Support/Maintenance 65 Months	\$2,241	Each	10%	\$2,017	Other	F1
14916 828-1220	14916 828-1220	Dell Networking	ProSupport, Velocloud, Standard, 1Gb, Software Support/Maintenance 17 Months	\$330	Each	10%	\$297	Other	F1
14916 828-1221	14916 828-1221	Dell Networking	ProSupport, Velocloud, Standard, 1Gb, Software Support/Maintenance 41 Months	\$941	Each	10%	\$846	Other	F1
14916 828-1222	14916 828-1222	Dell Networking	ProSupport, Velocloud, Standard, 1Gb, Software Support/Maintenance 65 Months	\$1,485	Each	10%	\$1,337	Other	F1
14916 828-1223	14916 828-1223	Dell Networking	ProSupport, Velocloud, Premium, 1Gb, Software Support/Maintenance 17 Months	\$981	Each	10%	\$883	Other	F1
14916 828-1224	14916 828-1224	Dell Networking	ProSupport, Velocloud, Premium, 1Gb, Software Support/Maintenance 41 Months	\$2,796	Each	10%	\$2,516	Other	F1
14916 828-1225	14916 828-1225	Dell Networking	ProSupport, Velocloud, Premium, 1Gb, Software Support/Maintenance 62 Months	\$4,415	Each	10%	\$3,973	Other	F1
14916 828-1226	14916 828-1226	Dell Networking	ProSupport, Velocloud, Enterprise, 1Gb, Software Support/Maintenance 17 Months	\$531	Each	10%	\$478	Other	F1
14916 828-1227	14916 828-1227	Dell Networking	ProSupport, Velocloud, Enterprise, 1Gb, Software Support/Maintenance 41 Months	\$1,514	Each	10%	\$1,362	Other	F1
14916 828-1228	14916 828-1228	Dell Networking	ProSupport, Velocloud, Enterprise, 1Gb, Software Support/Maintenance 65 Months	\$2,390	Each	10%	\$2,151	Other	F1
14916 828-1229	14916 828-1229	Dell Networking	ProSupport, Velocloud, Standard, 2Gb, Software Support/Maintenance 17 Months	\$509	Each	10%	\$458	Other	F1
14916 828-1230	14916 828-1230	Dell Networking	ProSupport, Velocloud, Standard, 2Gb, Software Support/Maintenance 41 Months	\$1,449	Each	10%	\$1,304	Other	F1
14916 828-1231	14916 828-1231	Dell Networking	ProSupport, Velocloud, Standard, 2Gb, Software Support/Maintenance 65 Months	\$2,289	Each	10%	\$2,060	Other	F1
14916 828-1232	14916 828-1232	Dell Networking	ProSupport, Velocloud, Premium, 2Gb, Software Support/Maintenance 17 Months	\$1,239	Each	10%	\$1,115	Other	F1
14916 828-1233	14916 828-1233	Dell Networking	ProSupport, Velocloud, Premium, 2Gb, Software Support/Maintenance 41 Months	\$3,531	Each	10%	\$3,178	Other	F1
14916 828-1234	14916 828-1234	Dell Networking	ProSupport, Velocloud, Premium, 2Gb, Software Support/Maintenance 62 Months	\$5,576	Each	10%	\$5,018	Other	F1
14916 828-1235	14916 828-1235	Dell Networking	ProSupport, Velocloud, Enterprise, 2Gb, Software Support/Maintenance 17 Months	\$564	Each	10%	\$508	Other	F1
14916 828-1236	14916 828-1236	Dell Networking	ProSupport, Velocloud, Enterprise, 2Gb, Software Support/Maintenance 41 Months	\$1,608	Each	10%	\$1,447	Other	F1
14916 828-1237	14916 828-1237	Dell Networking	ProSupport, Velocloud, Enterprise, 2Gb, Software Support/Maintenance 65 Months	\$2,538	Each	10%	\$2,284	Other	F1
14916 828-1238	14916 828-1238	Dell Networking	ProSupport, Velocloud, Standard, 5Gb, Software Support/Maintenance 17 Months	\$743	Each	10%	\$668	Other	F1
14916 828-1239	14916 828-1239	Dell Networking	ProSupport, Velocloud, Standard, 5Gb, Software Support/Maintenance 41 Months	\$2,117	Each	10%	\$1,905	Other	F1
14916 828-1240	14916 828-1240	Dell Networking	ProSupport, Velocloud, Standard, 5Gb, Software Support/Maintenance 65 Months	\$3,342	Each	10%	\$3,008	Other	F1
14916 828-1241	14916 828-1241	Dell Networking	ProSupport, Velocloud, Premium, 5Gb, Software Support/Maintenance 17 Months	\$1,980	Each	10%	\$1,782	Other	F1
14916 828-1242	14916 828-1242	Dell Networking	ProSupport, Velocloud, Premium, 5Gb, Software Support/Maintenance 41 Months	\$5,643	Each	10%	\$5,079	Other	F1
14916 828-1243	14916 828-1243	Dell Networking	ProSupport, Velocloud, Premium, 5Gb, Software Support/Maintenance 65 Months	\$8,910	Each	10%	\$8,019	Other	F1
14916 828-1244	14916 828-1244	Dell Networking	ProSupport, Velocloud, Enterprise, 5Gb, Software Support/Maintenance 17 Months	\$1,200	Each	10%	\$1,080	Other	F1
14916 828-1245	14916 828-1245	Dell Networking	ProSupport, Velocloud, Enterprise, 5Gb, Software Support/Maintenance 41 Months	\$3,420	Each	10%	\$3,078	Other	F1
14916 828-1246	14916 828-1246	Dell Networking	ProSupport, Velocloud, Enterprise, 5Gb, Software Support/Maintenance 65 Months	\$5,400	Each	10%	\$4,860	Other	F1
14916 828-5274	14916 828-5274	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support/Maintenance 17 Months	\$980	Each	10%	\$882	Other	F1
14916 828-5275	14916 828-5275	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support/Maintenance 41 Months	\$2,792	Each	10%	\$2,512	Other	F1
14916 828-5276	14916 828-5276	Dell Networking	ProSupport Velocloud Standard 10Gb Software Support/Maintenance 65 Months	\$4,409	Each	10%	\$3,968	Other	F1
14916 828-5277	14916 828-5277	Dell Networking	ProSupport Velocloud Premium 10Gb Software Support/Maintenance 17 Months	\$220	Each	10%	\$198	Other	F1
14916 828-5278	14916 828-5278	Dell Networking	ProSupport Velocloud Premium 10Gb Software Support/Maintenance 41 Months	\$231	Each	10%	\$208	Other	F1
14916 828-5279	14916 828-5279	Dell Networking	ProSupport Velocloud Premium 10Gb Software Support/Maintenance 65 Months	\$223	Each	10%	\$201	Other	F1
14916 828-5280	14916 828-5280	Dell Networking	ProSupport Velocloud Enterprise 10Gb Software Support/Maintenance 17 Months	\$2,025	Each	10%	\$1,823	Other	F1
14916 828-5281	14916 828-5281	Dell Networking	ProSupport Velocloud Enterprise 10Gb Software Support/Maintenance 41 Months	\$5,772	Each	10%	\$5,195	Other	F1
14916 828-5282	14916 828-5282	Dell Networking	ProSupport Velocloud Enterprise 10Gb Software Support/Maintenance 65 Months	\$9,113	Each	10%	\$8,201	Other	F1
14916 828-5283	14916 828-5283	Dell Networking	ProSupport Velocloud Standard 10Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5284	14916 828-5284	Dell Networking	ProSupport Velocloud Standard 10Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5285	14916 828-5285	Dell Networking	ProSupport Velocloud Standard 10Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5286	14916 828-5286	Dell Networking	ProSupport Velocloud Premium 10Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5287	14916 828-5287	Dell Networking	ProSupport Velocloud Premium 10Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5288	14916 828-5288	Dell Networking	ProSupport Velocloud Premium 10Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5289	14916 828-5289	Dell Networking	ProSupport Velocloud Enterprise 10Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5290	14916 828-5290	Dell Networking	ProSupport Velocloud Enterprise 10Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5291	14916 828-5291	Dell Networking	ProSupport Velocloud Enterprise 10Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5292	14916 828-5292	Dell Networking	ProSupport Velocloud Standard 30Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5293	14916 828-5293	Dell Networking	ProSupport Velocloud Standard 30Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5294	14916 828-5294	Dell Networking	ProSupport Velocloud Standard 30Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5295	14916 828-5295	Dell Networking	ProSupport Velocloud Premium 30Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5296	14916 828-5296	Dell Networking	ProSupport Velocloud Premium 30Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5297	14916 828-5297	Dell Networking	ProSupport Velocloud Premium 30Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5298	14916 828-5298	Dell Networking	ProSupport Velocloud Enterprise 30Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1
14916 828-5299	14916 828-5299	Dell Networking	ProSupport Velocloud Enterprise 30Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source				ALJP Proposed Price/UoM (Calculated)	use drop-down	
14916 829-8411	14916 829-8411	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support-Maintenance 41 Months	\$1,595	Each	10%	\$1,435	Other	F1	
14916 829-8412	14916 829-8412	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support-Maintenance 65 Months	\$2,519	Each	10%	\$2,267	Other	F1	
14916 829-8413	14916 829-8413	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support-Maintenance 17 Months	\$380	Each	10%	\$342	Other	F1	
14916 829-8414	14916 829-8414	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support-Maintenance 41 Months	\$1,082	Each	10%	\$973	Other	F1	
14916 829-8415	14916 829-8415	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support-Maintenance 65 Months	\$1,709	Each	10%	\$1,538	Other	F1	
14916 829-8416	14916 829-8416	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support-Maintenance 17 Months	\$246	Each	10%	\$221	Other	F1	
14916 829-8417	14916 829-8417	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support-Maintenance 41 Months	\$701	Each	10%	\$630	Other	F1	
14916 829-8418	14916 829-8418	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support-Maintenance 65 Months	\$726	Each	10%	\$653	Other	F1	
14916 829-8419	14916 829-8419	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support-Maintenance 17 Months	\$846	Each	10%	\$761	Other	F1	
14916 829-8420	14916 829-8420	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support-Maintenance 41 Months	\$2,411	Each	10%	\$2,169	Other	F1	
14916 829-8421	14916 829-8421	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support-Maintenance 65 Months	\$3,807	Each	10%	\$3,426	Other	F1	
14916 829-8422	14916 829-8422	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support-Maintenance 17 Months	\$516	Each	10%	\$464	Other	F1	
14916 829-8423	14916 829-8423	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support-Maintenance 41 Months	\$1,470	Each	10%	\$1,323	Other	F1	
14916 829-8424	14916 829-8424	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support-Maintenance 65 Months	\$2,322	Each	10%	\$2,090	Other	F1	
14916 829-8431	14916 829-8431	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8432	14916 829-8432	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8433	14916 829-8433	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8434	14916 829-8434	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8435	14916 829-8435	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8436	14916 829-8436	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8437	14916 829-8437	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8438	14916 829-8438	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8439	14916 829-8439	Dell Networking	ProSupport Velocloud Enterprise 350Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8440	14916 829-8440	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8441	14916 829-8441	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8442	14916 829-8442	Dell Networking	ProSupport Velocloud Standard 750Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8443	14916 829-8443	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8444	14916 829-8444	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8445	14916 829-8445	Dell Networking	ProSupport Velocloud Premium 750Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8446	14916 829-8446	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support Contract 17 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8447	14916 829-8447	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support Contract 41 Months	\$0	Each	10%	\$0	Other	F1	
14916 829-8448	14916 829-8448	Dell Networking	ProSupport Velocloud Enterprise 750Mb Software Support Contract 65 Months	\$0	Each	10%	\$0	Other	F1	
14916 844-4199	14916 844-4199	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 41 Months	\$78	Each	10%	\$70	Other	F1	
14916 844-4200	14916 844-4200	Dell Networking	ProSupport, Velocloud, Enterprise, 30Mb, Software Support/Maintenance 65 Months	\$78	Each	10%	\$70	Other	F1	
14916 844-4201	14916 844-4201	Dell Networking	ProSupport, Velocloud, Premium, 50Mb, Software Support/Maintenance 17 Months	\$177	Each	10%	\$159	Other	F1	
14916 844-4202	14916 844-4202	Dell Networking	ProSupport, Velocloud, Enterprise, 50Mb, Software Support/Maintenance 65 Months	\$125	Each	10%	\$112	Other	F1	
14916 844-4203	14916 844-4203	Dell Networking	ProSupport, Velocloud, Standard, 100Mb, Software Support/Maintenance 17 Months	\$45	Each	10%	\$41	Other	F1	
14916 844-4204	14916 844-4204	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 17 Months	\$237	Each	10%	\$213	Other	F1	
14916 844-4205	14916 844-4205	Dell Networking	ProSupport, Velocloud, Premium, 100Mb, Software Support/Maintenance 41 Months	\$237	Each	10%	\$213	Other	F1	
14916 844-4206	14916 844-4206	Dell Networking	ProSupport, Velocloud, Enterprise, 100Mb, Software Support/Maintenance 65 Months	\$161	Each	10%	\$144	Other	F1	
14916 844-4207	14916 844-4207	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 17 Months	\$410	Each	10%	\$369	Other	F1	
14916 844-4208	14916 844-4208	Dell Networking	ProSupport, Velocloud, Premium, 200Mb, Software Support/Maintenance 65 Months	\$410	Each	10%	\$369	Other	F1	
14916 844-4209	14916 844-4209	Dell Networking	ProSupport, Velocloud, Enterprise, 200Mb, Software Support/Maintenance 65 Months	\$260	Each	10%	\$234	Other	F1	
14916 844-4210	14916 844-4210	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 41 Months	\$708	Each	10%	\$637	Other	F1	
14916 844-4211	14916 844-4211	Dell Networking	ProSupport, Velocloud, Premium, 500Mb, Software Support/Maintenance 65 Months	\$708	Each	10%	\$637	Other	F1	
14916 844-4212	14916 844-4212	Dell Networking	ProSupport, Velocloud, Premium, 1Gb, Software Support/Maintenance 65 Months	\$981	Each	10%	\$883	Other	F1	
14916 844-4213	14916 844-4213	Dell Networking	ProSupport, Velocloud, Premium, 2Gb, Software Support/Maintenance 65 Months	\$1,239	Each	10%	\$1,115	Other	F1	
14916 844-4214	14916 844-4214	Dell Networking	ProSupport Velocloud Standard 350Mb Software Support-Maintenance 17 Months	\$111	Each	10%	\$100	Other	F1	
14916 844-4215	14916 844-4215	Dell Networking	ProSupport Velocloud Premium 350Mb Software Support-Maintenance 17 Months	\$560	Each	10%	\$504	Other	F1	
14916 847-5179	14916 847-5179	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support-Maintenance	\$407	Each	10%	\$366	Other	F1	
14916 847-5180	14916 847-5180	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support-Maintenance	\$1,159	Each	10%	\$1,043	Other	F1	
14916 847-5181	14916 847-5181	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support Contract 17	\$0	Each	10%	\$0	Other	F1	
14916 847-5182	14916 847-5182	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support Contract 41	\$0	Each	10%	\$0	Other	F1	
14916 847-5183	14916 847-5183	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support Contract 65	\$0	Each	10%	\$0	Other	F1	
14916 847-5184	14916 847-5184	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support-Maintenance	\$436	Each	10%	\$392	Other	F1	
14916 847-5185	14916 847-5185	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support-Maintenance	\$689	Each	10%	\$620	Other	F1	
14916 847-5186	14916 847-5186	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support Contract 17	\$0	Each	10%	\$0	Other	F1	
14916 847-5187	14916 847-5187	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support Contract 41	\$0	Each	10%	\$0	Other	F1	
14916 847-5188	14916 847-5188	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support Contract 65	\$0	Each	10%	\$0	Other	F1	
14916 847-5189	14916 847-5189	Dell Networking	ProSupport Velocloud Work From Home-PRO Premium Software Support-Maintenance	\$1,829	Each	10%	\$1,645	Other	F1	
14916 847-5190	14916 847-5190	Dell Networking	ProSupport Velocloud Work From Home-Basic Premium Software Support-Maintenance	\$153	Each	10%	\$138	Other	F1	
14916 929-3709	14916 929-3709	Dell Networking	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14916 935-6720	14916 935-6720	Dell Networking	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14043 805-2418	14043 805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1	
14043 805-2419	14043 805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1	
14043 805-2421	14043 805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1	
14043 806-7308	14043 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
14043 809-8134	14043 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
14043 809-8136	14043 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
14043 809-8138	14043 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
14043 809-8140	14043 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
14043 809-8142	14043 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
14043 809-8144	14043 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
14043 809-8146	14043 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
14043 809-8148	14043 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
14043 809-8150	14043 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
14043 809-8152	14043 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14043 809-8154	14043 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
14043 809-8156	14043 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
14043 809-8158	14043 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
14043 809-8160	14043 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
14043 809-8162	14043 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
14043 809-8164	14043 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
14043 809-8166	14043 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1
14043 809-8168	14043 809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
14043 809-8170	14043 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1
14043 809-8172	14043 809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1
14043 812-4008	14043 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
14043 812-8809	14043 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
14043 812-9444	14043 812-9444	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1
14043 812-9500	14043 812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Partner Delivered (Req.	\$42	Each	10%	\$38	Other	F1
14043 816-1568	14043 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
14043 816-1571	14043 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
14043 816-1576	14043 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
14043 816-1579	14043 816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%	\$1,562	Other	F1
14043 816-1624	14043 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1
14043 816-1627	14043 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1
14043 816-1632	14043 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1
14043 816-1635	14043 816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,793	Each	10%	\$2,514	Other	F1
14043 821-5796	14043 821-5796	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment	\$1,436	Each	10%	\$1,292	Other	F1
14043 822-3179	14043 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14043 823-9269	14043 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
14043 823-9274	14043 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,890	Each	10%	\$2,602	Other	F1
14043 823-9284	14043 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14043 934-0796	14043 934-0796	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$373	Each	10%	\$335	Other	F1
14043 934-0826	14043 934-0826	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$113	Each	10%	\$102	Other	F1
14043 935-1455	14043 935-1455	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$61	Each	10%	\$55	Other	F1
14043 935-1465	14043 935-1465	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,548	Each	10%	\$1,393	Other	F1
14043 935-1535	14043 935-1535	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,890	Each	10%	\$1,701	Other	F1
14043 935-1545	14043 935-1545	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$4,058	Each	10%	\$3,652	Other	F1
14043 935-1685	14043 935-1685	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Initial Year	\$232	Each	10%	\$209	Other	F1
14043 935-1725	14043 935-1725	Dell Networking	SW Support,Force 10 MXL10/40GbE,90 Day	\$0	Each	10%	\$0	Other	F1
14043 935-1925	14043 935-1925	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,319	Each	10%	\$2,987	Other	F1
14043 935-1955	14043 935-1955	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$374	Each	10%	\$337	Other	F1
14043 935-1965	14043 935-1965	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$200	Each	10%	\$180	Other	F1
14043 935-2215	14043 935-2215	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$187	Each	10%	\$168	Other	F1
14043 935-2225	14043 935-2225	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$128	Each	10%	\$115	Other	F1
14043 935-2255	14043 935-2255	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$725	Each	10%	\$652	Other	F1
14043 935-2515	14043 935-2515	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$545	Each	10%	\$490	Other	F1
14043 935-2555	14043 935-2555	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$1,824	Each	10%	\$1,642	Other	F1
14043 935-2655	14043 935-2655	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
14043 935-2685	14043 935-2685	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$392	Each	10%	\$353	Other	F1
14043 935-2885	14043 935-2885	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
14043 935-2815	14043 935-2815	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$1,356	Each	10%	\$1,220	Other	F1
14043 935-2855	14043 935-2855	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$200	Each	10%	\$180	Other	F1
14043 935-3115	14043 935-3115	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$128	Each	10%	\$115	Other	F1
14043 935-3145	14043 935-3145	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$524	Each	10%	\$471	Other	F1
14043 935-3215	14043 935-3215	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
14043 936-5359	14043 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14043 939-9766	14043 939-9766	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
14043 939-9786	14043 939-9786	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$234	Each	10%	\$211	Other	F1
14043 939-9806	14043 939-9806	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$575	Each	10%	\$518	Other	F1
14043 939-9826	14043 939-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1
14043 939-9846	14043 939-9846	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$138	Each	10%	\$124	Other	F1
14043 939-9866	14043 939-9866	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
14043 939-9906	14043 939-9906	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1
14043 951-2015	14043 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14043 951-5144	14043 951-5144	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$173	Each	10%	\$155	Other	F1
14043 951-5145	14043 951-5145	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1
14043 951-5146	14043 951-5146	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1
14043 951-5147	14043 951-5147	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1
14043 951-5148	14043 951-5148	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$269	Each	10%	\$242	Other	F1
14043 951-5151	14043 951-5151	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$3,688	Each	10%	\$3,319	Other	F1
14043 951-5153	14043 951-5153	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1
14043 951-5154	14043 951-5154	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1
14043 951-5155	14043 951-5155	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
14043 951-5156	14043 951-5156	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,809	Each	10%	\$1,628	Other	F1
14043 951-5157	14043 951-5157	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$438	Each	10%	\$395	Other	F1
14043 951-5158	14043 951-5158	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$4,758	Each	10%	\$4,282	Other	F1
14043 951-5161	14043 951-5161	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
14043 951-5163	14043 951-5163	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
14043 951-5164	14043 951-5164	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$65	Each	10%	\$59	Other	F1
14043 951-5165	14043 951-5165	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,324	Each	10%	\$2,091	Other	F1
14043 951-5166	14043 951-5166	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$603	Each	10%	\$542	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14043 951-5167	14043 951-5167	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$5,824	Each	10%	\$5,241	Other	F1
14043 951-5168	14043 951-5168	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
14043 951-5171	14043 951-5171	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
14043 951-5173	14043 951-5173	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$118	Each	10%	\$106	Other	F1
14043 951-5174	14043 951-5174	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,841	Each	10%	\$2,557	Other	F1
14043 955-5124	14043 955-5124	Dell Networking	RESTRICTED- ProSupport for Support Delivery Partners only: Partner provides	\$0	Each	10%	\$0	Other	F1
14043 965-5350	14043 965-5350	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$580	Each	10%	\$522	Other	F1
14043 965-5351	14043 965-5351	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$539	Each	10%	\$485	Other	F1
14043 965-5352	14043 965-5352	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$688	Each	10%	\$619	Other	F1
14043 965-5353	14043 965-5353	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$65	Each	10%	\$59	Other	F1
14043 965-5354	14043 965-5354	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$728	Each	10%	\$655	Other	F1
14043 965-5355	14043 965-5355	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$830	Each	10%	\$747	Other	F1
14043 965-5356	14043 965-5356	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$125	Each	10%	\$113	Other	F1
14043 965-5357	14043 965-5357	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$869	Each	10%	\$782	Other	F1
14043 973-2426	14043 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
14043 973-8439	14043 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
14043 975-1244	14043 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
14043 975-2160	14043 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
14043 975-2161	14043 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
14043 976-8143	14043 976-8143	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$177	Each	10%	\$159	Other	F1
14043 976-8145	14043 976-8145	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
14043 976-8147	14043 976-8147	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$2,301	Each	10%	\$2,071	Other	F1
14043 976-8149	14043 976-8149	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 6 Year	\$2,774	Each	10%	\$2,497	Other	F1
14043 976-8151	14043 976-8151	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$2,212	Each	10%	\$1,991	Other	F1
14043 976-8153	14043 976-8153	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$2,550	Each	10%	\$2,295	Other	F1
14043 976-8155	14043 976-8155	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$267	Each	10%	\$240	Other	F1
14043 976-8157	14043 976-8157	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year	\$334	Each	10%	\$300	Other	F1
14043 976-8159	14043 976-8159	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$267	Each	10%	\$240	Other	F1
14043 976-8161	14043 976-8161	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 6	\$334	Each	10%	\$300	Other	F1
14043 976-8163	14043 976-8163	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$672	Each	10%	\$604	Other	F1
14043 976-8165	14043 976-8165	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$818	Each	10%	\$736	Other	F1
14043 976-8167	14043 976-8167	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$4,790	Each	10%	\$4,311	Other	F1
14043 976-8169	14043 976-8169	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$5,533	Each	10%	\$4,980	Other	F1
14043 976-8171	14043 976-8171	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
14043 976-8173	14043 976-8173	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 7 Year	\$0	Each	10%	\$0	Other	F1
14043 976-8175	14043 976-8175	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$169	Each	10%	\$152	Other	F1
14043 976-8177	14043 976-8177	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
14043 976-8179	14043 976-8179	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$3,370	Each	10%	\$3,033	Other	F1
14043 976-8181	14043 976-8181	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$3,890	Each	10%	\$3,501	Other	F1
14043 976-8183	14043 976-8183	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
14043 976-8185	14043 976-8185	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
14043 976-8187	14043 976-8187	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
14043 976-8189	14043 976-8189	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
14043 976-8191	14043 976-8191	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$765	Each	10%	\$685	Other	F1
14043 976-8193	14043 976-8193	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$936	Each	10%	\$842	Other	F1
14043 976-8195	14043 976-8195	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$6,901	Each	10%	\$6,211	Other	F1
14043 976-8197	14043 976-8197	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$7,971	Each	10%	\$7,174	Other	F1
14043 984-3267	14043 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
14043 989-3439	14043 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14043 992-6149	14043 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14043 996-8029	14043 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
14043 996-9796	14043 996-9796	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
14043 996-9806	14043 996-9806	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$365	Each	10%	\$328	Other	F1
14043 996-9816	14043 996-9816	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$895	Each	10%	\$805	Other	F1
14043 996-9826	14043 996-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$50	Each	10%	\$45	Other	F1
14043 996-9836	14043 996-9836	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$214	Each	10%	\$193	Other	F1
14043 996-9846	14043 996-9846	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
14043 996-9856	14043 996-9856	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,209	Each	10%	\$1,088	Other	F1
14043 996-9866	14043 996-9866	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,597	Each	10%	\$2,338	Other	F1
14043 996-9876	14043 996-9876	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$50	Each	10%	\$45	Other	F1
14043 998-4204	14043 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
14043 998-4205	14043 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
14090 802-6815	14090 802-6815	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$5,880	Each	10%	\$5,292	Other	F1
14090 805-2418	14090 805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1
14090 805-2419	14090 805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
14090 805-2421	14090 805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1
14090 806-7308	14090 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
14090 809-8134	14090 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
14090 809-8136	14090 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
14090 809-8138	14090 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
14090 809-8140	14090 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
14090 809-8142	14090 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
14090 809-8144	14090 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
14090 809-8146	14090 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
14090 809-8148	14090 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
14090 809-8150	14090 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
14090 809-8152	14090 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14090 809-8154	14090 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
14090 809-8156	14090 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
14090 809-8158	14090 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
14090 809-8160	14090 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
14090 809-8162	14090 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
14090 809-8164	14090 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
14090 809-8166	14090 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1
14090 809-8168	14090 809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
14090 809-8170	14090 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1
14090 809-8172	14090 809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1
14090 812-4008	14090 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
14090 812-8809	14090 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
14090 812-9444	14090 812-9444	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1
14090 812-9500	14090 812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Partner Delivered (Req. SOW)	\$42	Each	10%	\$38	Other	F1
14090 816-1568	14090 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
14090 816-1571	14090 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
14090 816-1576	14090 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
14090 816-1579	14090 816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%	\$1,562	Other	F1
14090 816-1624	14090 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1
14090 816-1627	14090 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1
14090 816-1632	14090 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1
14090 816-1635	14090 816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,793	Each	10%	\$2,514	Other	F1
14090 821-5796	14090 821-5796	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment	\$1,436	Each	10%	\$1,292	Other	F1
14090 822-3179	14090 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14090 823-9269	14090 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
14090 823-9274	14090 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,890	Each	10%	\$2,602	Other	F1
14090 823-9284	14090 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14090 934-0796	14090 934-0796	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$373	Each	10%	\$335	Other	F1
14090 934-0826	14090 934-0826	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$113	Each	10%	\$102	Other	F1
14090 935-1455	14090 935-1455	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$61	Each	10%	\$55	Other	F1
14090 935-1465	14090 935-1465	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,548	Each	10%	\$1,393	Other	F1
14090 935-1535	14090 935-1535	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,890	Each	10%	\$1,701	Other	F1
14090 935-1545	14090 935-1545	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$4,058	Each	10%	\$3,652	Other	F1
14090 935-1685	14090 935-1685	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Initial Year	\$232	Each	10%	\$209	Other	F1
14090 935-1725	14090 935-1725	Dell Networking	SW Support,Force 10 MXL10/40GbE,90 Day	\$0	Each	10%	\$0	Other	F1
14090 935-1925	14090 935-1925	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,319	Each	10%	\$2,987	Other	F1
14090 935-1955	14090 935-1955	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$374	Each	10%	\$337	Other	F1
14090 935-1965	14090 935-1965	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$200	Each	10%	\$180	Other	F1
14090 935-2215	14090 935-2215	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$187	Each	10%	\$168	Other	F1
14090 935-2225	14090 935-2225	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$128	Each	10%	\$115	Other	F1
14090 935-2255	14090 935-2255	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$725	Each	10%	\$652	Other	F1
14090 935-2515	14090 935-2515	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$545	Each	10%	\$490	Other	F1
14090 935-2555	14090 935-2555	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$1,824	Each	10%	\$1,642	Other	F1
14090 935-2655	14090 935-2655	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
14090 935-2665	14090 935-2665	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$392	Each	10%	\$353	Other	F1
14090 935-2685	14090 935-2685	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
14090 935-2815	14090 935-2815	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$1,356	Each	10%	\$1,220	Other	F1
14090 935-2855	14090 935-2855	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$200	Each	10%	\$180	Other	F1
14090 935-3115	14090 935-3115	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$128	Each	10%	\$115	Other	F1
14090 935-3145	14090 935-3145	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$524	Each	10%	\$471	Other	F1
14090 935-3215	14090 935-3215	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
14090 936-5359	14090 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14090 939-9766	14090 939-9766	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
14090 939-9786	14090 939-9786	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$234	Each	10%	\$211	Other	F1
14090 939-9806	14090 939-9806	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$575	Each	10%	\$518	Other	F1
14090 939-9826	14090 939-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1
14090 939-9846	14090 939-9846	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$138	Each	10%	\$124	Other	F1
14090 939-9866	14090 939-9866	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
14090 939-9906	14090 939-9906	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1
14090 951-2015	14090 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14090 951-5144	14090 951-5144	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$173	Each	10%	\$155	Other	F1
14090 951-5145	14090 951-5145	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1
14090 951-5146	14090 951-5146	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1
14090 951-5147	14090 951-5147	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1
14090 951-5148	14090 951-5148	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$269	Each	10%	\$242	Other	F1
14090 951-5151	14090 951-5151	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$3,688	Each	10%	\$3,319	Other	F1
14090 951-5153	14090 951-5153	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1
14090 951-5154	14090 951-5154	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1
14090 951-5155	14090 951-5155	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
14090 951-5156	14090 951-5156	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,809	Each	10%	\$1,628	Other	F1
14090 951-5157	14090 951-5157	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$438	Each	10%	\$395	Other	F1
14090 951-5158	14090 951-5158	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$4,758	Each	10%	\$4,282	Other	F1
14090 951-5161	14090 951-5161	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
14090 951-5163	14090 951-5163	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
14090 951-5164	14090 951-5164	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$65	Each	10%	\$59	Other	F1
14090 951-5165	14090 951-5165	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,324	Each	10%	\$2,091	Other	F1
14090 951-5166	14090 951-5166	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$603	Each	10%	\$542	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
14090 951-5167	14090 951-5167	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$5,824	Each	10%	\$5,241	Other	F1
14090 951-5168	14090 951-5168	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
14090 951-5171	14090 951-5171	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
14090 951-5173	14090 951-5173	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$118	Each	10%	\$106	Other	F1
14090 951-5174	14090 951-5174	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,841	Each	10%	\$2,557	Other	F1
14090 955-5124	14090 955-5124	Dell Networking	RESTRICTED- ProSupport for Support Delivery Partners only: Partner provides	\$0	Each	10%	\$0	Other	F1
14090 965-5350	14090 965-5350	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$580	Each	10%	\$522	Other	F1
14090 965-5351	14090 965-5351	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$539	Each	10%	\$485	Other	F1
14090 965-5352	14090 965-5352	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$688	Each	10%	\$619	Other	F1
14090 965-5353	14090 965-5353	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$65	Each	10%	\$59	Other	F1
14090 965-5354	14090 965-5354	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$728	Each	10%	\$655	Other	F1
14090 965-5355	14090 965-5355	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$830	Each	10%	\$747	Other	F1
14090 965-5356	14090 965-5356	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$125	Each	10%	\$113	Other	F1
14090 965-5357	14090 965-5357	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$869	Each	10%	\$782	Other	F1
14090 973-2426	14090 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
14090 973-8439	14090 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
14090 975-1244	14090 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
14090 975-2160	14090 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
14090 975-2161	14090 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
14090 976-8143	14090 976-8143	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$177	Each	10%	\$159	Other	F1
14090 976-8145	14090 976-8145	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
14090 976-8147	14090 976-8147	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$2,301	Each	10%	\$2,071	Other	F1
14090 976-8149	14090 976-8149	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 6 Year	\$2,774	Each	10%	\$2,497	Other	F1
14090 976-8151	14090 976-8151	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$2,212	Each	10%	\$1,991	Other	F1
14090 976-8153	14090 976-8153	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$2,550	Each	10%	\$2,295	Other	F1
14090 976-8155	14090 976-8155	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$267	Each	10%	\$240	Other	F1
14090 976-8157	14090 976-8157	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year	\$334	Each	10%	\$300	Other	F1
14090 976-8159	14090 976-8159	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$267	Each	10%	\$240	Other	F1
14090 976-8161	14090 976-8161	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 6	\$334	Each	10%	\$300	Other	F1
14090 976-8163	14090 976-8163	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$672	Each	10%	\$604	Other	F1
14090 976-8165	14090 976-8165	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$818	Each	10%	\$736	Other	F1
14090 976-8167	14090 976-8167	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$4,790	Each	10%	\$4,311	Other	F1
14090 976-8169	14090 976-8169	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$5,533	Each	10%	\$4,980	Other	F1
14090 976-8171	14090 976-8171	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
14090 976-8173	14090 976-8173	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 7 Year	\$0	Each	10%	\$0	Other	F1
14090 976-8175	14090 976-8175	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$169	Each	10%	\$152	Other	F1
14090 976-8177	14090 976-8177	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
14090 976-8179	14090 976-8179	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$3,370	Each	10%	\$3,033	Other	F1
14090 976-8181	14090 976-8181	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$3,890	Each	10%	\$3,501	Other	F1
14090 976-8183	14090 976-8183	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
14090 976-8185	14090 976-8185	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
14090 976-8187	14090 976-8187	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
14090 976-8189	14090 976-8189	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
14090 976-8191	14090 976-8191	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$765	Each	10%	\$685	Other	F1
14090 976-8193	14090 976-8193	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$936	Each	10%	\$842	Other	F1
14090 976-8195	14090 976-8195	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$6,901	Each	10%	\$6,211	Other	F1
14090 976-8197	14090 976-8197	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$7,971	Each	10%	\$7,174	Other	F1
14090 984-3267	14090 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
14090 989-3439	14090 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14090 992-6149	14090 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14090 996-8029	14090 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
14090 996-9796	14090 996-9796	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
14090 996-9806	14090 996-9806	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$365	Each	10%	\$328	Other	F1
14090 996-9816	14090 996-9816	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$895	Each	10%	\$805	Other	F1
14090 996-9826	14090 996-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$50	Each	10%	\$45	Other	F1
14090 996-9836	14090 996-9836	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$214	Each	10%	\$193	Other	F1
14090 996-9846	14090 996-9846	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
14090 996-9856	14090 996-9856	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,209	Each	10%	\$1,088	Other	F1
14090 996-9866	14090 996-9866	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,597	Each	10%	\$2,338	Other	F1
14090 996-9876	14090 996-9876	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$50	Each	10%	\$45	Other	F1
14090 998-4204	14090 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
14090 998-4205	14090 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
24043 460-5909	24043 460-5909	Dell Networking	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
24043 460-8530	24043 460-8530	Dell Networking	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
24043 460-9052	24043 460-9052	Dell Networking	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
24043 460-9900	24043 460-9900	Dell Networking	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
24043 461-0497	24043 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
24043 468-8015	24043 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
24043 468-8016	24043 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
24043 468-8017	24043 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
24043 468-8018	24043 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
24043 468-8019	24043 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
24043 805-2418	24043 805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1
24043 805-2419	24043 805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
24043 805-2421	24043 805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1
24043 806-7308	24043 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
24043 809-8134	24043 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
24043 809-8136	24043 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
24043 809-8138	24043 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
24043 809-8140	24043 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
24043 809-8142	24043 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
24043 809-8144	24043 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
24043 809-8146	24043 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
24043 809-8148	24043 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
24043 809-8150	24043 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
24043 809-8152	24043 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
24043 809-8154	24043 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
24043 809-8156	24043 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
24043 809-8158	24043 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
24043 809-8160	24043 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
24043 809-8162	24043 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
24043 809-8164	24043 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
24043 809-8166	24043 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1
24043 809-8168	24043 809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
24043 809-8170	24043 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1
24043 809-8172	24043 809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1
24043 812-4008	24043 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
24043 812-8809	24043 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
24043 812-9444	24043 812-9444	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1
24043 812-9500	24043 812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Partner Delivered (Req.	\$42	Each	10%	\$38	Other	F1
24043 816-1568	24043 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
24043 816-1571	24043 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
24043 816-1576	24043 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
24043 816-1579	24043 816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%	\$1,562	Other	F1
24043 816-1624	24043 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1
24043 816-1627	24043 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1
24043 816-1632	24043 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1
24043 816-1635	24043 816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,793	Each	10%	\$2,514	Other	F1
24043 821-5796	24043 821-5796	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment	\$1,436	Each	10%	\$1,292	Other	F1
24043 822-3179	24043 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
24043 823-9269	24043 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
24043 823-9274	24043 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
24043 823-9284	24043 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
24043 934-0796	24043 934-0796	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$373	Each	10%	\$335	Other	F1
24043 934-0826	24043 934-0826	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$113	Each	10%	\$102	Other	F1
24043 935-1455	24043 935-1455	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$61	Each	10%	\$55	Other	F1
24043 935-1465	24043 935-1465	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,548	Each	10%	\$1,393	Other	F1
24043 935-1535	24043 935-1535	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,890	Each	10%	\$1,701	Other	F1
24043 935-1545	24043 935-1545	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$4,058	Each	10%	\$3,652	Other	F1
24043 935-1685	24043 935-1685	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Initial Year	\$232	Each	10%	\$209	Other	F1
24043 935-1725	24043 935-1725	Dell Networking	SW Support: Force 10 MXL10i40GbE 90 Day	\$0	Each	10%	\$0	Other	F1
24043 935-1925	24043 935-1925	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,319	Each	10%	\$2,987	Other	F1
24043 935-1955	24043 935-1955	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$374	Each	10%	\$337	Other	F1
24043 935-1965	24043 935-1965	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$200	Each	10%	\$180	Other	F1
24043 935-2215	24043 935-2215	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$187	Each	10%	\$168	Other	F1
24043 935-2225	24043 935-2225	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$128	Each	10%	\$115	Other	F1
24043 935-2255	24043 935-2255	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$725	Each	10%	\$652	Other	F1
24043 935-2515	24043 935-2515	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$545	Each	10%	\$490	Other	F1
24043 935-2555	24043 935-2555	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$1,824	Each	10%	\$1,642	Other	F1
24043 935-2655	24043 935-2655	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
24043 935-2665	24043 935-2665	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$392	Each	10%	\$353	Other	F1
24043 935-2685	24043 935-2685	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
24043 935-2815	24043 935-2815	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$1,356	Each	10%	\$1,220	Other	F1
24043 935-2855	24043 935-2855	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$200	Each	10%	\$180	Other	F1
24043 935-3115	24043 935-3115	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$128	Each	10%	\$115	Other	F1
24043 935-3145	24043 935-3145	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$524	Each	10%	\$471	Other	F1
24043 935-3215	24043 935-3215	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
24043 936-5359	24043 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
24043 939-9766	24043 939-9766	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
24043 939-9786	24043 939-9786	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$234	Each	10%	\$211	Other	F1
24043 939-9806	24043 939-9806	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$575	Each	10%	\$518	Other	F1
24043 939-9826	24043 939-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1
24043 939-9846	24043 939-9846	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$138	Each	10%	\$124	Other	F1
24043 939-9866	24043 939-9866	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
24043 939-9906	24043 939-9906	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1
24043 951-2015	24043 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
24043 951-5144	24043 951-5144	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$173	Each	10%	\$155	Other	F1
24043 951-5145	24043 951-5145	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1
24043 951-5146	24043 951-5146	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1
24043 951-5147	24043 951-5147	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1
24043 951-5148	24043 951-5148	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$269	Each	10%	\$242	Other	F1
24043 951-5151	24043 951-5151	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$3,668	Each	10%	\$3,319	Other	F1
24043 951-5153	24043 951-5153	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1
24043 951-5154	24043 951-5154	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
24043 951-5155	24043 951-5155	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
24043 951-5156	24043 951-5156	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,809	Each	10%	\$1,628	Other	F1
24043 951-5157	24043 951-5157	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$438	Each	10%	\$395	Other	F1
24043 951-5158	24043 951-5158	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$4,758	Each	10%	\$4,282	Other	F1
24043 951-5161	24043 951-5161	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
24043 951-5163	24043 951-5163	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
24043 951-5164	24043 951-5164	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$65	Each	10%	\$59	Other	F1
24043 951-5165	24043 951-5165	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,324	Each	10%	\$2,091	Other	F1
24043 951-5166	24043 951-5166	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$603	Each	10%	\$542	Other	F1
24043 951-5167	24043 951-5167	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$5,824	Each	10%	\$5,241	Other	F1
24043 951-5168	24043 951-5168	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
24043 951-5171	24043 951-5171	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
24043 951-5173	24043 951-5173	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$118	Each	10%	\$106	Other	F1
24043 951-5174	24043 951-5174	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,841	Each	10%	\$2,557	Other	F1
24043 973-2426	24043 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
24043 973-8439	24043 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
24043 975-1244	24043 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
24043 975-2160	24043 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
24043 975-2161	24043 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
24043 976-8143	24043 976-8143	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$177	Each	10%	\$159	Other	F1
24043 976-8145	24043 976-8145	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
24043 976-8147	24043 976-8147	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$2,301	Each	10%	\$2,071	Other	F1
24043 976-8149	24043 976-8149	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 6 Year	\$2,774	Each	10%	\$2,497	Other	F1
24043 976-8151	24043 976-8151	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$2,212	Each	10%	\$1,991	Other	F1
24043 976-8153	24043 976-8153	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$2,550	Each	10%	\$2,295	Other	F1
24043 976-8155	24043 976-8155	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$267	Each	10%	\$240	Other	F1
24043 976-8157	24043 976-8157	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year	\$334	Each	10%	\$300	Other	F1
24043 976-8159	24043 976-8159	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$267	Each	10%	\$240	Other	F1
24043 976-8161	24043 976-8161	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 6	\$334	Each	10%	\$300	Other	F1
24043 976-8163	24043 976-8163	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$672	Each	10%	\$604	Other	F1
24043 976-8165	24043 976-8165	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$818	Each	10%	\$736	Other	F1
24043 976-8167	24043 976-8167	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$4,790	Each	10%	\$4,311	Other	F1
24043 976-8169	24043 976-8169	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$5,533	Each	10%	\$4,980	Other	F1
24043 976-8171	24043 976-8171	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
24043 976-8173	24043 976-8173	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 7 Year	\$0	Each	10%	\$0	Other	F1
24043 976-8175	24043 976-8175	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$169	Each	10%	\$152	Other	F1
24043 976-8177	24043 976-8177	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
24043 976-8179	24043 976-8179	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$3,370	Each	10%	\$3,033	Other	F1
24043 976-8181	24043 976-8181	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$3,890	Each	10%	\$3,501	Other	F1
24043 976-8183	24043 976-8183	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
24043 976-8185	24043 976-8185	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
24043 976-8187	24043 976-8187	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
24043 976-8189	24043 976-8189	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
24043 976-8191	24043 976-8191	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$765	Each	10%	\$688	Other	F1
24043 976-8193	24043 976-8193	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$936	Each	10%	\$842	Other	F1
24043 976-8195	24043 976-8195	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$6,901	Each	10%	\$6,211	Other	F1
24043 976-8197	24043 976-8197	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$7,971	Each	10%	\$7,174	Other	F1
24043 984-3267	24043 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
24043 989-3439	24043 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
24043 992-6149	24043 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
24043 996-8029	24043 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
24043 996-9796	24043 996-9796	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
24043 996-9806	24043 996-9806	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$365	Each	10%	\$328	Other	F1
24043 996-9816	24043 996-9816	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$895	Each	10%	\$805	Other	F1
24043 996-9826	24043 996-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$50	Each	10%	\$45	Other	F1
24043 996-9836	24043 996-9836	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$214	Each	10%	\$193	Other	F1
24043 996-9846	24043 996-9846	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
24043 996-9856	24043 996-9856	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,209	Each	10%	\$1,088	Other	F1
24043 996-9866	24043 996-9866	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,597	Each	10%	\$2,338	Other	F1
24043 996-9876	24043 996-9876	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$50	Each	10%	\$45	Other	F1
24043 998-4204	24043 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
24043 998-4205	24043 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
24090 460-5909	24090 460-5909	Dell Networking	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery.	\$0	Each	10%	\$0	Other	F1
24090 460-8530	24090 460-8530	Dell Networking	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
24090 460-9052	24090 460-9052	Dell Networking	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
24090 460-9900	24090 460-9900	Dell Networking	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
24090 461-0497	24090 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
24090 468-8015	24090 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
24090 468-8016	24090 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
24090 468-8017	24090 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
24090 468-8018	24090 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
24090 468-8019	24090 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
24090 805-2418	24090 805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1
24090 805-2419	24090 805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
24090 805-2421	24090 805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1
24090 806-7308	24090 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
24090 809-8134	24090 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source Price	0-100			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
24090 809-8136	24090 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
24090 809-8138	24090 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
24090 809-8140	24090 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
24090 809-8142	24090 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
24090 809-8144	24090 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
24090 809-8146	24090 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
24090 809-8148	24090 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
24090 809-8150	24090 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
24090 809-8152	24090 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
24090 809-8154	24090 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
24090 809-8156	24090 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
24090 809-8158	24090 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1	
24090 809-8160	24090 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1	
24090 809-8162	24090 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1	
24090 809-8164	24090 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1	
24090 809-8166	24090 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1	
24090 809-8168	24090 809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1	
24090 809-8170	24090 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1	
24090 809-8172	24090 809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1	
24090 812-4008	24090 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1	
24090 812-8809	24090 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
24090 812-9444	24090 812-9444	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1	
24090 812-9500	24090 812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Partner Delivered (Req.	\$42	Each	10%	\$38	Other	F1	
24090 816-1568	24090 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1	
24090 816-1571	24090 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1	
24090 816-1576	24090 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1	
24090 816-1579	24090 816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%	\$1,562	Other	F1	
24090 816-1624	24090 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1	
24090 816-1627	24090 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1	
24090 816-1632	24090 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1	
24090 816-1635	24090 816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,793	Each	10%	\$2,514	Other	F1	
24090 821-5796	24090 821-5796	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment	\$1,436	Each	10%	\$1,292	Other	F1	
24090 822-3179	24090 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
24090 823-9269	24090 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
24090 823-9274	24090 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
24090 823-9284	24090 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
24090 934-0796	24090 934-0796	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$373	Each	10%	\$335	Other	F1	
24090 934-0826	24090 934-0826	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$113	Each	10%	\$102	Other	F1	
24090 935-1455	24090 935-1455	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$61	Each	10%	\$55	Other	F1	
24090 935-1465	24090 935-1465	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,548	Each	10%	\$1,393	Other	F1	
24090 935-1535	24090 935-1535	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,890	Each	10%	\$1,701	Other	F1	
24090 935-1545	24090 935-1545	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$4,058	Each	10%	\$3,652	Other	F1	
24090 935-1685	24090 935-1685	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Initial Year	\$232	Each	10%	\$209	Other	F1	
24090 935-1725	24090 935-1725	Dell Networking	SW Support Force: 10 MXL10/40GBE 90 Day	\$0	Each	10%	\$0	Other	F1	
24090 935-1925	24090 935-1925	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,319	Each	10%	\$2,987	Other	F1	
24090 935-1955	24090 935-1955	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$374	Each	10%	\$337	Other	F1	
24090 935-1965	24090 935-1965	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$200	Each	10%	\$180	Other	F1	
24090 935-2215	24090 935-2215	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$187	Each	10%	\$168	Other	F1	
24090 935-2225	24090 935-2225	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$128	Each	10%	\$115	Other	F1	
24090 935-2255	24090 935-2255	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$725	Each	10%	\$652	Other	F1	
24090 935-2515	24090 935-2515	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$545	Each	10%	\$490	Other	F1	
24090 935-2555	24090 935-2555	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$1,824	Each	10%	\$1,642	Other	F1	
24090 935-2655	24090 935-2655	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1	
24090 935-2665	24090 935-2665	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$392	Each	10%	\$353	Other	F1	
24090 935-2685	24090 935-2685	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1	
24090 935-2815	24090 935-2815	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$1,356	Each	10%	\$1,220	Other	F1	
24090 935-2855	24090 935-2855	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$200	Each	10%	\$180	Other	F1	
24090 935-3115	24090 935-3115	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$128	Each	10%	\$115	Other	F1	
24090 935-3145	24090 935-3145	Dell Networking	Mission Critical Package: 2-Hour 7X24 On-site Service with Emergency Dispatch and 6	\$524	Each	10%	\$471	Other	F1	
24090 935-3215	24090 935-3215	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1	
24090 936-5359	24090 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
24090 939-9766	24090 939-9766	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1	
24090 939-9786	24090 939-9786	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$234	Each	10%	\$211	Other	F1	
24090 939-9806	24090 939-9806	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$575	Each	10%	\$518	Other	F1	
24090 939-9826	24090 939-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1	
24090 939-9846	24090 939-9846	Dell Networking	Mission Critical Package: 2-Hour 7X24 On-site Service with Emergency Dispatch and 6	\$138	Each	10%	\$124	Other	F1	
24090 939-9866	24090 939-9866	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1	
24090 939-9906	24090 939-9906	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1	
24090 951-2015	24090 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
24090 951-5144	24090 951-5144	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$173	Each	10%	\$155	Other	F1	
24090 951-5145	24090 951-5145	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1	
24090 951-5146	24090 951-5146	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1	
24090 951-5147	24090 951-5147	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1	
24090 951-5148	24090 951-5148	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$269	Each	10%	\$242	Other	F1	
24090 951-5151	24090 951-5151	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$3,668	Each	10%	\$3,319	Other	F1	
24090 951-5153	24090 951-5153	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1	
24090 951-5154	24090 951-5154	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I\Column K)	
				Base price from Source Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
24090 951-5155	24090 951-5155	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
24090 951-5156	24090 951-5156	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,809	Each	10%	\$1,628	Other	F1
24090 951-5157	24090 951-5157	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$438	Each	10%	\$395	Other	F1
24090 951-5158	24090 951-5158	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$4,758	Each	10%	\$4,282	Other	F1
24090 951-5161	24090 951-5161	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
24090 951-5163	24090 951-5163	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
24090 951-5164	24090 951-5164	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$65	Each	10%	\$59	Other	F1
24090 951-5165	24090 951-5165	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,324	Each	10%	\$2,091	Other	F1
24090 951-5166	24090 951-5166	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$603	Each	10%	\$542	Other	F1
24090 951-5167	24090 951-5167	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$5,824	Each	10%	\$5,241	Other	F1
24090 951-5168	24090 951-5168	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
24090 951-5171	24090 951-5171	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
24090 951-5173	24090 951-5173	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$118	Each	10%	\$106	Other	F1
24090 951-5174	24090 951-5174	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,841	Each	10%	\$2,557	Other	F1
24090 973-2426	24090 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
24090 973-8439	24090 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
24090 975-1244	24090 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
24090 975-2160	24090 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
24090 975-2161	24090 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
24090 976-8143	24090 976-8143	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$177	Each	10%	\$159	Other	F1
24090 976-8145	24090 976-8145	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
24090 976-8147	24090 976-8147	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$2,301	Each	10%	\$2,071	Other	F1
24090 976-8149	24090 976-8149	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 6 Year	\$2,774	Each	10%	\$2,497	Other	F1
24090 976-8151	24090 976-8151	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$2,212	Each	10%	\$1,991	Other	F1
24090 976-8153	24090 976-8153	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$2,550	Each	10%	\$2,295	Other	F1
24090 976-8155	24090 976-8155	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$267	Each	10%	\$240	Other	F1
24090 976-8173	24090 976-8173	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 7 Year	\$0	Each	10%	\$0	Other	F1
24090 976-8175	24090 976-8175	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$169	Each	10%	\$152	Other	F1
24090 976-8177	24090 976-8177	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
24090 976-8179	24090 976-8179	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$3,370	Each	10%	\$3,033	Other	F1
24090 976-8181	24090 976-8181	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$3,890	Each	10%	\$3,501	Other	F1
24090 976-8183	24090 976-8183	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
24090 976-8185	24090 976-8185	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
24090 976-8187	24090 976-8187	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
24090 976-8189	24090 976-8189	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
24090 976-8191	24090 976-8191	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$765	Each	10%	\$688	Other	F1
24090 976-8193	24090 976-8193	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$936	Each	10%	\$842	Other	F1
24090 976-8195	24090 976-8195	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$6,901	Each	10%	\$6,211	Other	F1
24090 976-8197	24090 976-8197	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$7,971	Each	10%	\$7,174	Other	F1
24090 984-3267	24090 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
24090 989-3439	24090 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">www.dell.com/support</a> or	\$0	Each	10%	\$0	Other	F1
24090 992-6149	24090 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
24090 996-8029	24090 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
24090 996-8796	24090 996-8796	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
24090 996-9806	24090 996-9806	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$365	Each	10%	\$328	Other	F1
24090 996-9816	24090 996-9816	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$895	Each	10%	\$805	Other	F1
24090 996-9826	24090 996-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$50	Each	10%	\$45	Other	F1
24090 996-9836	24090 996-9836	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$214	Each	10%	\$193	Other	F1
24090 996-9846	24090 996-9846	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
24090 996-9856	24090 996-9856	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,209	Each	10%	\$1,088	Other	F1
24090 996-9866	24090 996-9866	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,597	Each	10%	\$2,338	Other	F1
24090 996-9876	24090 996-9876	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$50	Each	10%	\$45	Other	F1
24090 998-4204	24090 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
24090 998-4205	24090 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
24090 976-8157	24090 976-8157	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year	\$334	Each	10%	\$300	Other	F1
24090 976-8159	24090 976-8159	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$267	Each	10%	\$240	Other	F1
24090 976-8161	24090 976-8161	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$334	Each	10%	\$300	Other	F1
24090 976-8163	24090 976-8163	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$672	Each	10%	\$604	Other	F1
24090 976-8165	24090 976-8165	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$818	Each	10%	\$736	Other	F1
24090 976-8167	24090 976-8167	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$4,790	Each	10%	\$4,311	Other	F1
24090 976-8169	24090 976-8169	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$5,533	Each	10%	\$4,980	Other	F1
24090 976-8171	24090 976-8171	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
54090 816-1579	54090 816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%	\$1,562	Other	F1
54090 816-1624	54090 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1
54090 816-1627	54090 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1
54090 816-1632	54090 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1
54090 816-1635	54090 816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,793	Each	10%	\$2,514	Other	F1
54090 821-5796	54090 821-5796	Dell Networking	ProDeploy Dell Networking M or FN Series for IOM, Switch - Deployment	\$1,436	Each	10%	\$1,292	Other	F1
54090 822-3179	54090 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
54090 823-9269	54090 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
54090 823-9274	54090 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
54090 823-9284	54090 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
54090 934-0796	54090 934-0796	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$373	Each	10%	\$335	Other	F1
54090 934-0826	54090 934-0826	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$113	Each	10%	\$102	Other	F1
54090 935-1455	54090 935-1455	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$61	Each	10%	\$55	Other	F1
54090 935-1465	54090 935-1465	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,548	Each	10%	\$1,393	Other	F1
54090 935-1535	54090 935-1535	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,890	Each	10%	\$1,701	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
54090 935-1545	54090 935-1545	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$4,058	Each	10%	\$3,652	Other	F1
54090 935-1685	54090 935-1685	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Initial Year	\$232	Each	10%	\$209	Other	F1
54090 935-1725	54090 935-1725	Dell Networking	SW Support,Force 10 MXL10/40GbE,90 Day	\$0	Each	10%	\$0	Other	F1
54090 935-1925	54090 935-1925	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,319	Each	10%	\$2,987	Other	F1
54090 935-1955	54090 935-1955	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$374	Each	10%	\$337	Other	F1
54090 935-1965	54090 935-1965	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$200	Each	10%	\$180	Other	F1
54090 935-2215	54090 935-2215	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$187	Each	10%	\$168	Other	F1
54090 935-2225	54090 935-2225	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$128	Each	10%	\$115	Other	F1
54090 935-2255	54090 935-2255	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$725	Each	10%	\$652	Other	F1
54090 935-2515	54090 935-2515	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$545	Each	10%	\$490	Other	F1
54090 935-2555	54090 935-2555	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$1,824	Each	10%	\$1,642	Other	F1
54090 935-2655	54090 935-2655	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
54090 935-2665	54090 935-2665	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$392	Each	10%	\$353	Other	F1
54090 935-2685	54090 935-2685	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
54090 935-2815	54090 935-2815	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$1,356	Each	10%	\$1,220	Other	F1
54090 935-2855	54090 935-2855	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$200	Each	10%	\$180	Other	F1
54090 935-3115	54090 935-3115	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$128	Each	10%	\$115	Other	F1
54090 935-3145	54090 935-3145	Dell Networking	Mission Critical Package: 2-Hour 7X24 On-site Service with Emergency Dispatch and 6	\$524	Each	10%	\$471	Other	F1
54090 935-3215	54090 935-3215	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
54090 936-5359	54090 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
54090 939-9766	54090 939-9766	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
54090 939-9786	54090 939-9786	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$234	Each	10%	\$211	Other	F1
54090 939-9806	54090 939-9806	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$575	Each	10%	\$518	Other	F1
54090 939-9826	54090 939-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1
54090 939-9846	54090 939-9846	Dell Networking	Mission Critical Package: 2-Hour 7X24 On-site Service with Emergency Dispatch and 6	\$138	Each	10%	\$124	Other	F1
54090 939-9866	54090 939-9866	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
54090 939-9926	54090 939-9926	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$32	Each	10%	\$29	Other	F1
54090 951-2015	54090 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus: For tech support, visit	\$0	Each	10%	\$0	Other	F1
54090 951-5144	54090 951-5144	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$173	Each	10%	\$155	Other	F1
54090 951-5145	54090 951-5145	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1
54090 951-5146	54090 951-5146	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1
54090 951-5147	54090 951-5147	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1
54090 951-5148	54090 951-5148	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$269	Each	10%	\$242	Other	F1
54090 951-5151	54090 951-5151	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$3,688	Each	10%	\$3,319	Other	F1
54090 951-5153	54090 951-5153	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1
54090 951-5154	54090 951-5154	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$37	Each	10%	\$34	Other	F1
54090 951-5155	54090 951-5155	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
54090 951-5156	54090 951-5156	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,809	Each	10%	\$1,628	Other	F1
54090 951-5157	54090 951-5157	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$438	Each	10%	\$395	Other	F1
54090 951-5158	54090 951-5158	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$4,758	Each	10%	\$4,282	Other	F1
34043 806-7308	34043 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
34043 822-3179	34043 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
34043 936-5359	34043 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
34043 984-3267	34043 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
34043 988-7279	34043 988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
34043 988-7318	34043 988-7318	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
34043 988-7327	34043 988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
34043 988-7347	34043 988-7347	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
34043 988-7669	34043 988-7669	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
34043 998-4204	34043 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
34043 998-4205	34043 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
34090 806-7308	34090 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
34090 822-3179	34090 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
34090 936-5359	34090 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
34090 984-3267	34090 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
34090 988-7279	34090 988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
34090 988-7318	34090 988-7318	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
34090 988-7327	34090 988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
34090 988-7347	34090 988-7347	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
34090 988-7669	34090 988-7669	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
34090 998-4204	34090 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
34090 998-4205	34090 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
54090 007-1527	54090 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
54090 009-4364	54090 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
54090 009-4869	54090 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
54090 009-4877	54090 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
54090 805-2418	54090 805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1
54090 805-2419	54090 805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
54090 805-2421	54090 805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1
54090 806-7308	54090 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
54090 809-8134	54090 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
54090 809-8136	54090 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
54090 809-8138	54090 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
54090 809-8140	54090 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
54090 809-8142	54090 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
54090 809-8144	54090 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
54090 809-8146	54090 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
54090 809-8148	54090 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
54090 809-8150	54090 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
54090 809-8152	54090 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
54090 809-8154	54090 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
54090 809-8156	54090 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
54090 809-8158	54090 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
54090 809-8160	54090 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
54090 809-8162	54090 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
54090 809-8164	54090 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
54090 809-8166	54090 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,190	Each	10%	\$1,962	Other	F1
54090 809-8168	54090 809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
54090 809-8170	54090 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,190	Each	10%	\$1,962	Other	F1
54090 809-8172	54090 809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1
54090 812-4008	54090 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
54090 812-8809	54090 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
54090 812-9444	54090 812-9444	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM. Switch - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1
54090 812-9500	54090 812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM. Switch - Partner Delivered (Req.	\$42	Each	10%	\$38	Other	F1
54090 816-1568	54090 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
54090 816-1571	54090 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
54090 816-1576	54090 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
54090 951-5161	54090 951-5161	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
54090 951-5163	54090 951-5163	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
54090 951-5164	54090 951-5164	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$65	Each	10%	\$59	Other	F1
54090 951-5165	54090 951-5165	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,324	Each	10%	\$2,091	Other	F1
54090 951-5166	54090 951-5166	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$603	Each	10%	\$542	Other	F1
54090 951-5167	54090 951-5167	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$5,824	Each	10%	\$5,241	Other	F1
54090 951-5168	54090 951-5168	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
54090 951-5171	54090 951-5171	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1
54090 951-5173	54090 951-5173	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$118	Each	10%	\$106	Other	F1
54090 951-5174	54090 951-5174	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,841	Each	10%	\$2,557	Other	F1
54090 955-5124	54090 955-5124	Dell Networking	RESTRICTED- ProSupport for Support Delivery Partners only: Partner provides	\$0	Each	10%	\$0	Other	F1
54090 965-5350	54090 965-5350	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$580	Each	10%	\$522	Other	F1
54090 965-5351	54090 965-5351	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$539	Each	10%	\$485	Other	F1
54090 965-5352	54090 965-5352	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$688	Each	10%	\$619	Other	F1
54090 965-5353	54090 965-5353	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$65	Each	10%	\$59	Other	F1
54090 965-5354	54090 965-5354	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$728	Each	10%	\$655	Other	F1
54090 965-5355	54090 965-5355	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$830	Each	10%	\$747	Other	F1
54090 965-5356	54090 965-5356	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$125	Each	10%	\$113	Other	F1
54090 965-5357	54090 965-5357	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$869	Each	10%	\$782	Other	F1
54090 973-2426	54090 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
54090 975-1244	54090 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
54090 975-2160	54090 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
54090 975-2161	54090 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
54090 976-8143	54090 976-8143	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$177	Each	10%	\$159	Other	F1
54090 976-8145	54090 976-8145	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
54090 976-8147	54090 976-8147	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$2,301	Each	10%	\$2,071	Other	F1
54090 976-8149	54090 976-8149	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 6 Year	\$2,774	Each	10%	\$2,497	Other	F1
54090 976-8151	54090 976-8151	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$2,212	Each	10%	\$1,991	Other	F1
54090 976-8153	54090 976-8153	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$2,550	Each	10%	\$2,295	Other	F1
54090 976-8155	54090 976-8155	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$267	Each	10%	\$240	Other	F1
54090 976-8157	54090 976-8157	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year	\$334	Each	10%	\$300	Other	F1
54090 976-8159	54090 976-8159	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$267	Each	10%	\$240	Other	F1
54090 976-8161	54090 976-8161	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$334	Each	10%	\$300	Other	F1
54090 976-8163	54090 976-8163	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$672	Each	10%	\$604	Other	F1
54090 976-8165	54090 976-8165	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$818	Each	10%	\$736	Other	F1
54090 976-8167	54090 976-8167	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$4,790	Each	10%	\$4,311	Other	F1
54090 976-8169	54090 976-8169	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$5,533	Each	10%	\$4,980	Other	F1
54090 976-8171	54090 976-8171	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
54090 976-8173	54090 976-8173	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 7 Year	\$0	Each	10%	\$0	Other	F1
54090 976-8175	54090 976-8175	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$169	Each	10%	\$152	Other	F1
54090 976-8177	54090 976-8177	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$229	Each	10%	\$206	Other	F1
54090 976-8179	54090 976-8179	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$3,370	Each	10%	\$3,033	Other	F1
54090 976-8181	54090 976-8181	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$3,890	Each	10%	\$3,501	Other	F1
54090 976-8183	54090 976-8183	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
54090 976-8185	54090 976-8185	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
54090 976-8187	54090 976-8187	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$204	Each	10%	\$183	Other	F1
54090 976-8189	54090 976-8189	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
54090 976-8191	54090 976-8191	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$765	Each	10%	\$688	Other	F1
54090 976-8193	54090 976-8193	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$936	Each	10%	\$842	Other	F1
54090 976-8195	54090 976-8195	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$6,901	Each	10%	\$6,211	Other	F1
54090 976-8197	54090 976-8197	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$7,971	Each	10%	\$7,174	Other	F1
54090 984-3267	54090 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
54090 989-3439	54090 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
54090 992-6149	54090 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
54090 996-8029	54090 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
54090 996-9796	54090 996-9796	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
54090 996-9806	54090 996-9806	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$365	Each	10%	\$328	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
54090 996-9816	54090 996-9816	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$895	Each	10%	\$805	Other	F1
54090 996-9826	54090 996-9826	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$50	Each	10%	\$45	Other	F1
54090 996-9836	54090 996-9836	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$214	Each	10%	\$193	Other	F1
54090 996-9846	54090 996-9846	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
54090 996-9856	54090 996-9856	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,209	Each	10%	\$1,088	Other	F1
54090 996-9866	54090 996-9866	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,597	Each	10%	\$2,338	Other	F1
54090 996-9876	54090 996-9876	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$50	Each	10%	\$45	Other	F1
54090 998-4204	54090 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
54090 998-4205	54090 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
1244 007-1527	1244 007-1527	Dell Networking	Total Includes: Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1244 009-4364	1244 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1244 009-4869	1244 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
1244 009-4877	1244 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1244 461-0497	1244 461-0497	Dell Networking	PO Requires: Billing,Shipping,Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
1244 468-8015	1244 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
1244 468-8016	1244 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
1244 468-8017	1244 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1244 468-8018	1244 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1244 468-8019	1244 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1244 804-1331	1244 804-1331	Dell Networking	Keep Your Components, 3 Year	\$1,200	Each	10%	\$1,080	Other	F1
1244 804-1333	1244 804-1333	Dell Networking	Keep Your Components, 5 Year	\$1,920	Each	10%	\$1,728	Other	F1
1244 804-9905	1244 804-9905	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1
1244 804-9910	1244 804-9910	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
1244 804-9911	1244 804-9911	Dell Networking	Software Support,C1048P,90 Days	\$0	Each	10%	\$0	Other	F1
1244 804-9912	1244 804-9912	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$303	Each	10%	\$273	Other	F1
1244 804-9913	1244 804-9913	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,098	Each	10%	\$988	Other	F1
1244 804-9914	1244 804-9914	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$175	Each	10%	\$158	Other	F1
1244 804-9915	1244 804-9915	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$175	Each	10%	\$158	Other	F1
1244 804-9916	1244 804-9916	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
1244 804-9917	1244 804-9917	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$702	Each	10%	\$632	Other	F1
1244 804-9918	1244 804-9918	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$501	Each	10%	\$451	Other	F1
1244 804-9919	1244 804-9919	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$1,740	Each	10%	\$1,566	Other	F1
1244 804-9920	1244 804-9920	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$297	Each	10%	\$267	Other	F1
1244 804-9921	1244 804-9921	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$297	Each	10%	\$267	Other	F1
1244 804-9922	1244 804-9922	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$5	Each	10%	\$5	Other	F1
1244 804-9923	1244 804-9923	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$1,123	Each	10%	\$1,011	Other	F1
1244 804-9924	1244 804-9924	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$641	Each	10%	\$577	Other	F1
1244 804-9925	1244 804-9925	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$2,160	Each	10%	\$1,944	Other	F1
1244 804-9926	1244 804-9926	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$387	Each	10%	\$348	Other	F1
1244 804-9927	1244 804-9927	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$387	Each	10%	\$348	Other	F1
1244 804-9928	1244 804-9928	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$6	Each	10%	\$5	Other	F1
1244 804-9929	1244 804-9929	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,404	Each	10%	\$1,264	Other	F1
1244 804-9930	1244 804-9930	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$818	Each	10%	\$736	Other	F1
1244 804-9931	1244 804-9931	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,824	Each	10%	\$2,542	Other	F1
1244 804-9932	1244 804-9932	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$487	Each	10%	\$438	Other	F1
1244 804-9933	1244 804-9933	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$487	Each	10%	\$438	Other	F1
1244 804-9934	1244 804-9934	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$8	Each	10%	\$7	Other	F1
1244 804-9935	1244 804-9935	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$1,826	Each	10%	\$1,643	Other	F1
1244 804-9936	1244 804-9936	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$975	Each	10%	\$878	Other	F1
1244 804-9937	1244 804-9937	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$3,507	Each	10%	\$3,156	Other	F1
1244 804-9938	1244 804-9938	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$568	Each	10%	\$511	Other	F1
1244 804-9939	1244 804-9939	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$568	Each	10%	\$511	Other	F1
1244 804-9940	1244 804-9940	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$9	Each	10%	\$8	Other	F1
1244 804-9941	1244 804-9941	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,248	Each	10%	\$2,023	Other	F1
1244 804-9942	1244 804-9942	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,208	Each	10%	\$1,087	Other	F1
1244 804-9943	1244 804-9943	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$4,115	Each	10%	\$3,704	Other	F1
1244 804-9944	1244 804-9944	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$724	Each	10%	\$652	Other	F1
1244 804-9946	1244 804-9946	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$724	Each	10%	\$652	Other	F1
1244 804-9947	1244 804-9947	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$11	Each	10%	\$10	Other	F1
1244 804-9948	1244 804-9948	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$2,669	Each	10%	\$2,402	Other	F1
1244 804-9965	1244 804-9965	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
1244 804-9968	1244 804-9968	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$388	Each	10%	\$349	Other	F1
1244 804-9971	1244 804-9971	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$252	Each	10%	\$227	Other	F1
1244 804-9972	1244 804-9972	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$532	Each	10%	\$479	Other	F1
1244 804-9974	1244 804-9974	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$545	Each	10%	\$491	Other	F1
1244 804-9975	1244 804-9975	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$448	Each	10%	\$403	Other	F1
1244 804-9978	1244 804-9978	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$7	Each	10%	\$6	Other	F1
1244 804-9979	1244 804-9979	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$620	Each	10%	\$558	Other	F1
1244 804-9982	1244 804-9982	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$529	Each	10%	\$476	Other	F1
1244 804-9983	1244 804-9983	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$1,038	Each	10%	\$934	Other	F1
1244 804-9985	1244 804-9985	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$529	Each	10%	\$476	Other	F1
1244 804-9989	1244 804-9989	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$9	Each	10%	\$8	Other	F1
1244 804-9990	1244 804-9990	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$775	Each	10%	\$698	Other	F1
1244 804-9992	1244 804-9992	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$662	Each	10%	\$614	Other	F1
1244 804-9993	1244 804-9993	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,277	Each	10%	\$1,149	Other	F1
1244 804-9994	1244 804-9994	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$686	Each	10%	\$617	Other	F1
1244 804-9995	1244 804-9995	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$682	Each	10%	\$614	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (if applicable)	
1244 804-9996	1244 804-9996	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$11	Each	10%	\$10	Other	F1	
1244 804-9997	1244 804-9997	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,008	Each	10%	\$907	Other	F1	
1244 804-9998	1244 804-9998	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$865	Each	10%	\$779	Other	F1	
1244 804-9999	1244 804-9999	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,682	Each	10%	\$1,514	Other	F1	
1244 805-0098	1244 805-0098	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$878	Each	10%	\$790	Other	F1	
1244 805-0099	1244 805-0099	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$865	Each	10%	\$779	Other	F1	
1244 805-0100	1244 805-0100	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$13	Each	10%	\$12	Other	F1	
1244 805-0101	1244 805-0101	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,241	Each	10%	\$1,117	Other	F1	
1244 805-0102	1244 805-0102	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,021	Each	10%	\$919	Other	F1	
1244 805-0103	1244 805-0103	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$2,113	Each	10%	\$1,902	Other	F1	
1244 805-0104	1244 805-0104	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,119	Each	10%	\$1,007	Other	F1	
1244 805-0105	1244 805-0105	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,021	Each	10%	\$919	Other	F1	
1244 805-0106	1244 805-0106	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$17	Each	10%	\$15	Other	F1	
1244 805-0107	1244 805-0107	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,472	Each	10%	\$1,325	Other	F1	
1244 805-0108	1244 805-0108	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$1,280	Each	10%	\$1,152	Other	F1	
1244 805-0109	1244 805-0109	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$2,442	Each	10%	\$2,198	Other	F1	
1244 805-0110	1244 805-0110	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,335	Each	10%	\$1,202	Other	F1	
1244 805-0111	1244 805-0111	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$1,280	Each	10%	\$1,152	Other	F1	
1244 805-0120	1244 805-0120	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,652	Each	10%	\$1,487	Other	F1	
1244 805-0124	1244 805-0124	Dell Networking	Extended Life Warranty, Warranty extends until 5 years after end of product model sales	\$163	Each	10%	\$147	Other	F1	
1244 806-7308	1244 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
1244 809-8118	1244 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
1244 809-8120	1244 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
1244 809-8126	1244 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1	
1244 809-8128	1244 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1	
1244 809-8134	1244 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
1244 809-8136	1244 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
1244 809-8142	1244 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,298	Each	10%	\$1,159	Other	F1	
1244 809-8144	1244 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
1244 809-8150	1244 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
1244 809-8152	1244 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
1244 809-8158	1244 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1	
1244 809-8160	1244 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1	
1244 812-8809	1244 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
1244 812-9439	1244 812-9439	Dell Networking	ProDeploy Flex Install Dell NW C Series Rapid Access Node - Dell Delivered (Req.	\$163	Each	10%	\$146	Other	F1	
1244 812-9495	1244 812-9495	Dell Networking	ProDeploy Flex Install Dell NW C Series Rapid Access Node - Partner Delivered (Req.	\$85	Each	10%	\$76	Other	F1	
1244 816-1758	1244 816-1758	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$7,710	Each	10%	\$6,939	Other	F1	
1244 816-1765	1244 816-1765	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,088	Each	10%	\$4,579	Other	F1	
1244 816-1766	1244 816-1766	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$2,209	Each	10%	\$1,988	Other	F1	
1244 816-1773	1244 816-1773	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,536	Each	10%	\$2,282	Other	F1	
1244 816-1814	1244 816-1814	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$15,713	Each	10%	\$14,142	Other	F1	
1244 816-1821	1244 816-1821	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,117	Each	10%	\$1,905	Other	F1	
1244 816-1822	1244 816-1822	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,825	Each	10%	\$1,643	Other	F1	
1244 816-1829	1244 816-1829	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,356	Each	10%	\$2,120	Other	F1	
1244 822-3178	1244 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1	
1244 823-9289	1244 823-9289	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
1244 823-9274	1244 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
1244 823-9284	1244 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
1244 825-8623	1244 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
1244 825-8624	1244 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
1244 847-7321	1244 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1	
1244 847-7322	1244 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1	
1244 847-7323	1244 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1	
1244 847-7324	1244 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1	
1244 847-7325	1244 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1	
1244 847-7326	1244 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1	
1244 847-7327	1244 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1	
1244 936-5359	1244 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
1244 951-2015	1244 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
1244 973-2426	1244 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
1244 975-1244	1244 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1	
1244 975-2160	1244 975-2160	Dell Networking	DTES- Dell EMC Networking OSS Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
1244 975-2161	1244 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1	
1244 984-3267	1244 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
1244 985-3827	1244 985-3827	Dell Networking	Asset Recovery Service Label and Box for recovery of one Itpiece (NTB, DSK or MON.	\$60	Each	10%	\$54	Other	F1	
1244 989-3439	1244 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
1244 992-6149	1244 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
1244 996-8029	1244 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1	
1244 998-4204	1244 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
1244 998-4205	1244 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
1056 007-1527	1056 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
1056 009-4364	1056 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
1056 009-4869	1056 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
1056 009-4877	1056 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
1056 461-0497	1056 461-0497	Dell Networking	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
1056 468-8015	1056 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
1056 468-8016	1056 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
1056 468-8017	1056 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1056 468-8018	1056 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1056 468-8019	1056 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1056 806-7308	1056 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
1056 807-0195	1056 807-0195	Dell Networking	Return to Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
1056 807-0196	1056 807-0196	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$649	Each	10%	\$584	Other	F1
1056 807-0197	1056 807-0197	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$1,066	Each	10%	\$960	Other	F1
1056 807-0198	1056 807-0198	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$1,665	Each	10%	\$1,498	Other	F1
1056 807-0199	1056 807-0199	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$2,256	Each	10%	\$2,031	Other	F1
1056 807-0200	1056 807-0200	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$2,851	Each	10%	\$2,565	Other	F1
1056 807-0202	1056 807-0202	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$719	Each	10%	\$647	Other	F1
1056 807-0203	1056 807-0203	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,176	Each	10%	\$1,059	Other	F1
1056 807-0204	1056 807-0204	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,825	Each	10%	\$1,642	Other	F1
1056 807-0205	1056 807-0205	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,486	Each	10%	\$2,238	Other	F1
1056 807-0206	1056 807-0206	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$3,151	Each	10%	\$2,835	Other	F1
1056 807-0208	1056 807-0208	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$649	Each	10%	\$584	Other	F1
1056 807-0209	1056 807-0209	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$1,066	Each	10%	\$960	Other	F1
1056 807-0210	1056 807-0210	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$1,665	Each	10%	\$1,498	Other	F1
1056 807-0211	1056 807-0211	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$2,256	Each	10%	\$2,031	Other	F1
1056 807-0212	1056 807-0212	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$2,851	Each	10%	\$2,565	Other	F1
1056 807-0214	1056 807-0214	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$399	Each	10%	\$359	Other	F1
1056 807-0215	1056 807-0215	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$601	Each	10%	\$540	Other	F1
1056 807-0216	1056 807-0216	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$858	Each	10%	\$773	Other	F1
1056 807-0217	1056 807-0217	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,111	Each	10%	\$1,000	Other	F1
1056 807-0218	1056 807-0218	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$1,363	Each	10%	\$1,227	Other	F1
1056 807-0220	1056 807-0220	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$771	Each	10%	\$694	Other	F1
1056 807-0221	1056 807-0221	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,302	Each	10%	\$1,171	Other	F1
1056 807-0222	1056 807-0222	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,020	Each	10%	\$1,818	Other	F1
1056 807-0223	1056 807-0223	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,743	Each	10%	\$2,469	Other	F1
1056 807-0224	1056 807-0224	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$3,474	Each	10%	\$3,127	Other	F1
1056 807-0226	1056 807-0226	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$861	Each	10%	\$775	Other	F1
1056 807-0227	1056 807-0227	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,452	Each	10%	\$1,306	Other	F1
1056 807-0228	1056 807-0228	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,260	Each	10%	\$2,034	Other	F1
1056 807-0229	1056 807-0229	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,073	Each	10%	\$2,766	Other	F1
1056 807-0230	1056 807-0230	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,894	Each	10%	\$3,505	Other	F1
1056 807-0232	1056 807-0232	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$771	Each	10%	\$694	Other	F1
1056 807-0233	1056 807-0233	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,302	Each	10%	\$1,171	Other	F1
1056 807-0234	1056 807-0234	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2,020	Each	10%	\$1,818	Other	F1
1056 807-0235	1056 807-0235	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2,743	Each	10%	\$2,469	Other	F1
1056 807-0236	1056 807-0236	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$3,474	Each	10%	\$3,127	Other	F1
1056 807-0238	1056 807-0238	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$353	Each	10%	\$318	Other	F1
1056 807-0239	1056 807-0239	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$589	Each	10%	\$530	Other	F1
1056 807-0240	1056 807-0240	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$886	Each	10%	\$797	Other	F1
1056 807-0241	1056 807-0241	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,181	Each	10%	\$1,063	Other	F1
1056 807-0242	1056 807-0242	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$1,484	Each	10%	\$1,336	Other	F1
1056 807-0246	1056 807-0246	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$825	Each	10%	\$743	Other	F1
1056 807-0247	1056 807-0247	Dell Networking	SW Warranty,Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1
1056 807-0248	1056 807-0248	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$826	Each	10%	\$743	Other	F1
1056 807-0249	1056 807-0249	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$936	Each	10%	\$842	Other	F1
1056 807-0250	1056 807-0250	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$826	Each	10%	\$743	Other	F1
1056 807-0251	1056 807-0251	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$42	Each	10%	\$38	Other	F1
1056 807-0252	1056 807-0252	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$243	Each	10%	\$219	Other	F1
1056 807-0253	1056 807-0253	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 2 Years	\$235	Each	10%	\$211	Other	F1
1056 807-0254	1056 807-0254	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$247	Each	10%	\$223	Other	F1
1056 807-0255	1056 807-0255	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$299	Each	10%	\$269	Other	F1
1056 807-0256	1056 807-0256	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$347	Each	10%	\$312	Other	F1
1056 807-0257	1056 807-0257	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 6 Years	\$393	Each	10%	\$354	Other	F1
1056 807-0259	1056 807-0259	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$437	Each	10%	\$393	Other	F1
1056 807-0260	1056 807-0260	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Years	\$328	Each	10%	\$295	Other	F1
1056 807-0261	1056 807-0261	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$316	Each	10%	\$285	Other	F1
1056 807-0262	1056 807-0262	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$348	Each	10%	\$314	Other	F1
1056 807-0263	1056 807-0263	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$386	Each	10%	\$347	Other	F1
1056 807-0264	1056 807-0264	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Years	\$423	Each	10%	\$381	Other	F1
1056 807-0266	1056 807-0266	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$798	Each	10%	\$718	Other	F1
1056 807-0267	1056 807-0267	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$701	Each	10%	\$631	Other	F1
1056 807-0268	1056 807-0268	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 2 Years	\$830	Each	10%	\$747	Other	F1
1056 807-0269	1056 807-0269	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$899	Each	10%	\$810	Other	F1
1056 807-0270	1056 807-0270	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,081	Each	10%	\$973	Other	F1
1056 807-0271	1056 807-0271	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,258	Each	10%	\$1,132	Other	F1
1056 807-0272	1056 807-0272	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,427	Each	10%	\$1,284	Other	F1
1056 807-0274	1056 807-0274	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$948	Each	10%	\$853	Other	F1
1056 807-0275	1056 807-0275	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$798	Each	10%	\$718	Other	F1
1056 807-0276	1056 807-0276	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$25	Each	10%	\$22	Other	F1
1056 807-0277	1056 807-0277	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$694	Each	10%	\$625	Other	F1
1056 807-0278	1056 807-0278	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 2 Years	\$781	Each	10%	\$703	Other	F1
1056 807-0279	1056 807-0279	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$835	Each	10%	\$751	Other	F1
1056 807-0280	1056 807-0280	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$968	Each	10%	\$871	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
1056 807-0281	1056 807-0281	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$1,103	Each	10%	\$993	Other	F1
1056 807-0282	1056 807-0282	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 6 Years	\$1,240	Each	10%	\$1,116	Other	F1
1056 809-8118	1056 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
1056 809-8120	1056 809-8120	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
1056 809-8126	1056 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1
1056 809-8128	1056 809-8128	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1
1056 809-8134	1056 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
1056 809-8136	1056 809-8136	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
1056 809-8142	1056 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
1056 809-8144	1056 809-8144	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
1056 809-8150	1056 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,595	Each	10%	\$1,427	Other	F1
1056 809-8152	1056 809-8152	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
1056 809-8158	1056 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
1056 809-8160	1056 809-8160	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
1056 812-8809	1056 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
1056 812-9440	1056 812-9440	Dell Networking	ProDeploy Flex Install Dell NW C Series Line Card - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1
1056 812-9496	1056 812-9496	Dell Networking	ProDeploy Flex Install Dell NW C Series Line Card - Partner Delivered (Req. SOW)	\$42	Each	10%	\$38	Other	F1
1056 816-1565	1056 816-1565	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$1,223	Each	10%	\$1,101	Other	F1
1056 816-1566	1056 816-1566	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$2,495	Each	10%	\$2,246	Other	F1
1056 816-1573	1056 816-1573	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$3,172	Each	10%	\$2,855	Other	F1
1056 816-1574	1056 816-1574	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$3,902	Each	10%	\$3,512	Other	F1
1056 816-1621	1056 816-1621	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,045	Each	10%	\$941	Other	F1
1056 816-1622	1056 816-1622	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,454	Each	10%	\$1,309	Other	F1
1056 816-1629	1056 816-1629	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,778	Each	10%	\$1,600	Other	F1
1056 816-1630	1056 816-1630	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,151	Each	10%	\$1,936	Other	F1
1056 822-3179	1056 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
1056 823-9269	1056 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
1056 823-9274	1056 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1056 823-9284	1056 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1056 825-8623	1056 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1056 825-8624	1056 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1056 847-7321	1056 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1
1056 847-7322	1056 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1
1056 847-7323	1056 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1
1056 847-7324	1056 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1
1056 847-7325	1056 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1
1056 847-7326	1056 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1
1056 847-7327	1056 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1
1056 936-5359	1056 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1056 951-2015	1056 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1056 973-2426	1056 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1056 975-1244	1056 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
1056 975-2160	1056 975-2160	Dell Networking	DITES- Dell EMC Networking OS9 Features & Admin VLT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
1056 975-2161	1056 975-2161	Dell Networking	Dell Education Services- Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
1056 975-3461	1056 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1056 984-3267	1056 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
1056 985-3827	1056 985-3827	Dell Networking	Asset Recovery Service Label and Box for recovery of one ITpiece (NTB, DSK or MON)	\$60	Each	10%	\$54	Other	F1
1056 989-3439	1056 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1056 992-6149	1056 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1056 998-4204	1056 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
1056 998-4205	1056 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
1116 007-1527	1116 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1116 009-4364	1116 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1116 009-4869	1116 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
1116 009-4877	1116 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1116 461-0497	1116 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
1116 468-8015	1116 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
1116 468-8016	1116 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
1116 468-8017	1116 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1116 468-8018	1116 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1116 468-8019	1116 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1116 806-7308	1116 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
1116 807-1128	1116 807-1128	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$825	Each	10%	\$743	Other	F1
1116 807-1129	1116 807-1129	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
1116 807-1130	1116 807-1130	Dell Networking	SW Warranty,Network Software, 90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
1116 807-1131	1116 807-1131	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$3,189	Each	10%	\$2,870	Other	F1
1116 807-1132	1116 807-1132	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$2,505	Each	10%	\$2,254	Other	F1
1116 807-1133	1116 807-1133	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$4,108	Each	10%	\$3,697	Other	F1
1116 807-1134	1116 807-1134	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$6,393	Each	10%	\$5,753	Other	F1
1116 807-1135	1116 807-1135	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$8,675	Each	10%	\$7,808	Other	F1
1116 807-1136	1116 807-1136	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$10,977	Each	10%	\$9,879	Other	F1
1116 807-1138	1116 807-1138	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$3,599	Each	10%	\$3,239	Other	F1
1116 807-1139	1116 807-1139	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,755	Each	10%	\$2,479	Other	F1
1116 807-1140	1116 807-1140	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$4,528	Each	10%	\$4,075	Other	F1
1116 807-1141	1116 807-1141	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$7,053	Each	10%	\$6,347	Other	F1
1116 807-1142	1116 807-1142	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$9,585	Each	10%	\$8,627	Other	F1
1116 807-1143	1116 807-1143	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$12,127	Each	10%	\$10,914	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source Price	UoM		Calculated Column Price/UoM (Calculated)	L(Column I*Column K)		
1116 807-1145	1116 807-1145	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$3,189	Each	10%	\$2,870	Other	F1	
1116 807-1146	1116 807-1146	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$2,505	Each	10%	\$2,254	Other	F1	
1116 807-1147	1116 807-1147	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$4,108	Each	10%	\$3,697	Other	F1	
1116 807-1148	1116 807-1148	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$6,393	Each	10%	\$5,753	Other	F1	
1116 807-1149	1116 807-1149	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$8,675	Each	10%	\$7,808	Other	F1	
1116 807-1150	1116 807-1150	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$10,977	Each	10%	\$9,879	Other	F1	
1116 807-1152	1116 807-1152	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$164	Each	10%	\$148	Other	F1	
1116 807-1153	1116 807-1153	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,539	Each	10%	\$1,385	Other	F1	
1116 807-1154	1116 807-1154	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,322	Each	10%	\$2,090	Other	F1	
1116 807-1155	1116 807-1155	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,318	Each	10%	\$2,986	Other	F1	
1116 807-1156	1116 807-1156	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,207	Each	10%	\$3,858	Other	F1	
1116 807-1157	1116 807-1157	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$5,254	Each	10%	\$4,729	Other	F1	
1116 807-1159	1116 807-1159	Dell Networking	ProSupport Mission Critical : 7x24 HW / SW Tech Support and Assistance, 1 Year	\$940	Each	10%	\$846	Other	F1	
1116 807-1160	1116 807-1160	Dell Networking	ProSupport Mission Critical : 7x24 HW / SW Tech Support and Assistance, 2 Years	\$905	Each	10%	\$815	Other	F1	
1116 807-1161	1116 807-1161	Dell Networking	ProSupport Mission Critical : 7x24 HW / SW Tech Support and Assistance, 3 Years	\$953	Each	10%	\$857	Other	F1	
1116 807-1162	1116 807-1162	Dell Networking	ProSupport Mission Critical : 7x24 HW / SW Tech Support and Assistance, 4 Years	\$1,148	Each	10%	\$1,033	Other	F1	
1116 807-1163	1116 807-1163	Dell Networking	ProSupport Mission Critical : 7x24 HW / SW Tech Support and Assistance, 5 Years	\$1,335	Each	10%	\$1,202	Other	F1	
1116 807-1164	1116 807-1164	Dell Networking	ProSupport Mission Critical : 7x24 HW / SW Tech Support and Assistance, 6 Years	\$1,513	Each	10%	\$1,362	Other	F1	
1116 807-1166	1116 807-1166	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$1,695	Each	10%	\$1,526	Other	F1	
1116 807-1167	1116 807-1167	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Years	\$1,266	Each	10%	\$1,139	Other	F1	
1116 807-1168	1116 807-1168	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$1,223	Each	10%	\$1,100	Other	F1	
1116 807-1169	1116 807-1169	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$1,347	Each	10%	\$1,212	Other	F1	
1116 807-1170	1116 807-1170	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$1,488	Each	10%	\$1,339	Other	F1	
1116 807-1171	1116 807-1171	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Years	\$1,631	Each	10%	\$1,468	Other	F1	
1116 807-1173	1116 807-1173	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$3,076	Each	10%	\$2,768	Other	F1	
1116 807-1174	1116 807-1174	Dell Networking	ProSupport Plus: Mission Critical : 7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,703	Each	10%	\$2,433	Other	F1	
1116 807-1175	1116 807-1175	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,987	Each	10%	\$2,670	Other	F1	
1116 807-1176	1116 807-1176	Dell Networking	ProSupport Plus: Mission Critical : 7x24 HW/SW Tech Support and Assistance, 2 Years	\$3,196	Each	10%	\$2,877	Other	F1	
1116 807-1177	1116 807-1177	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$5,010	Each	10%	\$4,509	Other	F1	
1116 807-1178	1116 807-1178	Dell Networking	ProSupport Plus: Mission Critical : 7x24 HW/SW Tech Support and Assistance, 3 Years	\$3,462	Each	10%	\$3,116	Other	F1	
1116 807-1179	1116 807-1179	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$7,780	Each	10%	\$7,002	Other	F1	
1116 807-1180	1116 807-1180	Dell Networking	ProSupport Plus: Mission Critical : 7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,163	Each	10%	\$3,746	Other	F1	
1116 807-1181	1116 807-1181	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$10,560	Each	10%	\$9,504	Other	F1	
1116 807-1182	1116 807-1182	Dell Networking	ProSupport Plus: Mission Critical : 7x24 HW/SW Tech Support and Assistance, 5 Years	\$4,843	Each	10%	\$4,359	Other	F1	
1116 807-1183	1116 807-1183	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$13,378	Each	10%	\$12,040	Other	F1	
1116 807-1184	1116 807-1184	Dell Networking	ProSupport Plus: Mission Critical : 7x24 HW/SW Tech Support and Assistance, 6 Years	\$5,495	Each	10%	\$4,946	Other	F1	
1116 807-1187	1116 807-1187	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,646	Each	10%	\$3,281	Other	F1	
1116 807-1188	1116 807-1188	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,317	Each	10%	\$2,985	Other	F1	
1116 807-1189	1116 807-1189	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,600	Each	10%	\$5,040	Other	F1	
1116 807-1190	1116 807-1190	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,710	Each	10%	\$7,839	Other	F1	
1116 807-1191	1116 807-1191	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$11,840	Each	10%	\$10,656	Other	F1	
1116 807-1192	1116 807-1192	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$14,998	Each	10%	\$13,498	Other	F1	
1116 807-1194	1116 807-1194	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$3,076	Each	10%	\$2,768	Other	F1	
1116 807-1195	1116 807-1195	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2,987	Each	10%	\$2,670	Other	F1	
1116 807-1196	1116 807-1196	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$5,010	Each	10%	\$4,509	Other	F1	
1116 807-1197	1116 807-1197	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$7,780	Each	10%	\$7,002	Other	F1	
1116 807-1198	1116 807-1198	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$10,560	Each	10%	\$9,504	Other	F1	
1116 807-1199	1116 807-1199	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$13,378	Each	10%	\$12,040	Other	F1	
1116 807-1201	1116 807-1201	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$96	Each	10%	\$87	Other	F1	
1116 807-1202	1116 807-1202	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,683	Each	10%	\$2,414	Other	F1	
1116 807-1203	1116 807-1203	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,357	Each	10%	\$1,222	Other	F1	
1116 807-1204	1116 807-1204	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Years	\$3,005	Each	10%	\$2,705	Other	F1	
1116 807-1205	1116 807-1205	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,264	Each	10%	\$2,038	Other	F1	
1116 807-1206	1116 807-1206	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$3,209	Each	10%	\$2,888	Other	F1	
1116 807-1207	1116 807-1207	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,413	Each	10%	\$3,072	Other	F1	
1116 807-1208	1116 807-1208	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,729	Each	10%	\$3,356	Other	F1	
1116 807-1209	1116 807-1209	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,556	Each	10%	\$4,100	Other	F1	
1116 807-1210	1116 807-1210	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$4,257	Each	10%	\$3,831	Other	F1	
1116 807-1211	1116 807-1211	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$5,711	Each	10%	\$5,140	Other	F1	
1116 807-1212	1116 807-1212	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Years	\$4,772	Each	10%	\$4,295	Other	F1	
1116 809-8118	1116 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
1116 809-8120	1116 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
1116 809-8126	1116 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1	
1116 809-8128	1116 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1	
1116 809-8134	1116 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
1116 809-8136	1116 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
1116 809-8142	1116 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
1116 809-8144	1116 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
1116 809-8150	1116 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
1116 809-8152	1116 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
1116 809-8158	1116 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1	
1116 809-8160	1116 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1	
1116 812-8809	1116 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
1116 812-9438	1116 812-9438	Dell Networking	ProDeploy Flex Install Dell NW C Series Switch - Dell Delivered (Req. SOW)	\$181	Each	10%	\$163	Other	F1	
1116 812-9494	1116 812-9494	Dell Networking	ProDeploy Flex Install Dell NW C Series Switch - Partner Delivered (Req. SOW)	\$103	Each	10%	\$93	Other	F1	
1116 816-1565	1116 816-1565	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$1,223	Each	10%	\$1,101	Other	F1	
1116 816-1566	1116 816-1566	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$2,495	Each	10%	\$2,246	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
1116 816-1573	1116 816-1573	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$3,172	Each	10%	\$2,855	Other	F1
1116 816-1574	1116 816-1574	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$3,902	Each	10%	\$3,512	Other	F1
1116 816-1621	1116 816-1621	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,045	Each	10%	\$941	Other	F1
1116 816-1622	1116 816-1622	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,454	Each	10%	\$1,309	Other	F1
1116 816-1629	1116 816-1629	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,778	Each	10%	\$1,600	Other	F1
1116 816-1630	1116 816-1630	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,151	Each	10%	\$1,936	Other	F1
1116 822-3179	1116 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
1116 823-9269	1116 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
1116 823-9274	1116 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1116 823-9284	1116 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1116 825-8623	1116 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1116 825-8624	1116 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1116 847-7321	1116 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1
1116 847-7322	1116 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1
1116 847-7323	1116 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1
1116 847-7324	1116 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1
1116 847-7325	1116 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1
1116 847-7326	1116 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1
1116 847-7327	1116 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1
1116 927-3179	1116 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
1116 927-3189	1116 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
1116 927-3199	1116 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
1116 929-8509	1116 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
1116 929-8519	1116 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
1116 936-2329	1116 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
1116 936-2339	1116 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
1116 936-2349	1116 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
1116 936-2359	1116 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
1116 936-2369	1116 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
1116 936-5359	1116 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1116 951-2015	1116 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1116 973-2426	1116 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1116 975-1244	1116 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
1116 975-2160	1116 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
1116 975-2161	1116 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
1116 975-3461	1116 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1116 984-3267	1116 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
1116 985-3827	1116 985-3827	Dell Networking	Asset Recovery Service Label and Box for recovery of one ITpiece (NTB, DSK or MON,	\$60	Each	10%	\$54	Other	F1
1116 989-3439	1116 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1116 990-BBBS	1116 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBBT	1116 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBBU	1116 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBBV	1116 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBBW	1116 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBBX	1116 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBBY	1116 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBBZ	1116 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBCB	1116 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBCC	1116 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBCD	1116 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBCE	1116 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBCF	1116 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 990-BBCG	1116 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
1116 992-6149	1116 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1116 998-4204	1116 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
1116 998-4205	1116 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
12018 007-1527	12018 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12018 009-4364	12018 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12018 009-4869	12018 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12018 009-4877	12018 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12018 461-0497	12018 461-0497	Dell Networking	PO Requires: Billing Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1
12018 468-8015	12018 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12018 468-8016	12018 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12018 468-8017	12018 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12018 468-8018	12018 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12018 468-8019	12018 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12018 805-2387	12018 805-2387	Dell Networking	ProDeploy Plus Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$3,054	Each	10%	\$2,748	Other	F1
12018 805-2388	12018 805-2388	Dell Networking	ProDeploy Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$550	Each	10%	\$495	Other	F1
12018 805-2389	12018 805-2389	Dell Networking	ProDeploy Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment Verification	\$149	Each	10%	\$134	Other	F1
12018 805-2390	12018 805-2390	Dell Networking	ProDeploy Plus Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment	\$145	Each	10%	\$131	Other	F1
12018 806-7308	12018 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12018 809-8118	12018 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12018 809-8120	12018 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12018 809-8122	12018 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12018 809-8124	12018 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12018 809-8126	12018 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1
12018 809-8128	12018 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
12018 809-8130	12018 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1	
12018 809-8132	12018 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1	
12018 809-8134	12018 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
12018 809-8136	12018 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
12018 809-8138	12018 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
12018 809-8140	12018 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
12018 809-8142	12018 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
12018 809-8144	12018 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
12018 809-8146	12018 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
12018 809-8148	12018 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
12018 809-8150	12018 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
12018 809-8152	12018 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
12018 809-8154	12018 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
12018 809-8156	12018 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
12018 809-8158	12018 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1	
12018 809-8160	12018 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1	
12018 809-8162	12018 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1	
12018 809-8164	12018 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1	
12018 812-4005	12018 812-4005	Dell Networking	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
12018 812-8809	12018 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12018 812-9441	12018 812-9441	Dell Networking	ProDeploy Flex Install Dell NW N Series 1XXX/2XXX Switch - Dell Delivered (Req.	\$163	Each	10%	\$146	Other	F1	
12018 812-9497	12018 812-9497	Dell Networking	ProDeploy Flex Install Dell NW N Series 1XXX/2XXX Switch - Partner Delivered (Req.	\$85	Each	10%	\$76	Other	F1	
12018 813-1269	12018 813-1269	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1	
12018 813-1270	12018 813-1270	Dell Networking	SW Warranty,Network Software,90 Days and 60 Days media	\$0	Each	10%	\$0	Other	F1	
12018 813-1271	12018 813-1271	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1	
12018 813-1272	12018 813-1272	Dell Networking	Lifetime Limited Warranty, Warranty Extends Until 5 Years After End Of Product Model	\$33	Each	10%	\$30	Other	F1	
12018 813-1274	12018 813-1274	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$7	Each	10%	\$6	Other	F1	
12018 813-1275	12018 813-1275	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$9	Each	10%	\$8	Other	F1	
12018 813-1276	12018 813-1276	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$12	Each	10%	\$11	Other	F1	
12018 813-1277	12018 813-1277	Dell Networking	Basic: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	
12018 813-1278	12018 813-1278	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
12018 813-1280	12018 813-1280	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1	
12018 813-1281	12018 813-1281	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$0	Each	10%	\$0	Other	F1	
12018 813-1282	12018 813-1282	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$1	Each	10%	\$1	Other	F1	
12018 813-1284	12018 813-1284	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$1	Each	10%	\$1	Other	F1	
12018 813-1287	12018 813-1287	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,1	\$14	Each	10%	\$13	Other	F1	
12018 813-1288	12018 813-1288	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$125	Each	10%	\$113	Other	F1	
12018 813-1291	12018 813-1291	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,3	\$30	Each	10%	\$27	Other	F1	
12018 813-1292	12018 813-1292	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,3 Years	\$247	Each	10%	\$222	Other	F1	
12018 813-1293	12018 813-1293	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,4	\$39	Each	10%	\$35	Other	F1	
12018 813-1294	12018 813-1294	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,4 Years	\$322	Each	10%	\$290	Other	F1	
12018 813-1295	12018 813-1295	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,5	\$46	Each	10%	\$41	Other	F1	
12018 813-1296	12018 813-1296	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,5 Years	\$398	Each	10%	\$358	Other	F1	
12018 813-1297	12018 813-1297	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,6	\$59	Each	10%	\$53	Other	F1	
12018 813-1298	12018 813-1298	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,6 Years	\$469	Each	10%	\$422	Other	F1	
12018 813-1308	12018 813-1308	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,1	\$14	Each	10%	\$13	Other	F1	
12018 813-1310	12018 813-1310	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,3	\$30	Each	10%	\$27	Other	F1	
12018 813-1311	12018 813-1311	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,4	\$39	Each	10%	\$35	Other	F1	
12018 813-1312	12018 813-1312	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,5	\$46	Each	10%	\$41	Other	F1	
12018 813-1313	12018 813-1313	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,6	\$59	Each	10%	\$53	Other	F1	
12018 813-1315	12018 813-1315	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,1 Year	\$55	Each	10%	\$50	Other	F1	
12018 813-1317	12018 813-1317	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,3 Years	\$111	Each	10%	\$100	Other	F1	
12018 813-1318	12018 813-1318	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,4 Years	\$145	Each	10%	\$131	Other	F1	
12018 813-1319	12018 813-1319	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,5 Years	\$176	Each	10%	\$158	Other	F1	
12018 813-1320	12018 813-1320	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,6 Years	\$210	Each	10%	\$189	Other	F1	
12018 813-1322	12018 813-1322	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$6	Each	10%	\$5	Other	F1	
12018 813-1323	12018 813-1323	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 1 Year	\$174	Each	10%	\$157	Other	F1	
12018 813-1326	12018 813-1326	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$14	Each	10%	\$13	Other	F1	
12018 813-1327	12018 813-1327	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 3 Years	\$347	Each	10%	\$312	Other	F1	
12018 813-1328	12018 813-1328	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$18	Each	10%	\$16	Other	F1	
12018 813-1329	12018 813-1329	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 4 Years	\$451	Each	10%	\$406	Other	F1	
12018 813-1330	12018 813-1330	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$22	Each	10%	\$20	Other	F1	
12018 813-1331	12018 813-1331	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 5 Years	\$555	Each	10%	\$500	Other	F1	
12018 813-1332	12018 813-1332	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$28	Each	10%	\$25	Other	F1	
12018 813-1333	12018 813-1333	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 6 Years	\$658	Each	10%	\$592	Other	F1	
12018 813-1343	12018 813-1343	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$6	Each	10%	\$5	Other	F1	
12018 813-1345	12018 813-1345	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$14	Each	10%	\$13	Other	F1	
12018 813-1346	12018 813-1346	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$18	Each	10%	\$16	Other	F1	
12018 813-1347	12018 813-1347	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$22	Each	10%	\$20	Other	F1	
12018 813-1348	12018 813-1348	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$28	Each	10%	\$25	Other	F1	
12018 813-1350	12018 813-1350	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
12018 813-1351	12018 813-1351	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,1 Year	\$100	Each	10%	\$90	Other	F1	
12018 813-1354	12018 813-1354	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1	
12018 813-1355	12018 813-1355	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,3 Years	\$200	Each	10%	\$180	Other	F1	
12018 813-1356	12018 813-1356	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$0	Each	10%	\$0	Other	F1	
12018 813-1357	12018 813-1357	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,4 Years	\$260	Each	10%	\$234	Other	F1	
12018 813-1358	12018 813-1358	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,5 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
					Base price from Base Price Source	UoM	Proposed Discount(%)			
12018_813-1359	12018_813-1359	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,5 Years		\$320	Each	10%	\$288	Other	F1
12018_813-1360	12018_813-1360	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,6 Years		\$0	Each	10%	\$0	Other	F1
12018_813-1361	12018_813-1361	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,6 Years		\$380	Each	10%	\$342	Other	F1
12018_813-1410	12018_813-1410	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,15 Months		\$157	Each	10%	\$141	Other	F1
12018_813-1412	12018_813-1412	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,27 Months		\$224	Each	10%	\$202	Other	F1
12018_813-1416	12018_813-1416	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,51 Months		\$343	Each	10%	\$309	Other	F1
12018_813-1418	12018_813-1418	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,63 Months		\$417	Each	10%	\$375	Other	F1
12018_813-1423	12018_813-1423	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$8	Each	10%	\$7	Other	F1
12018_813-1424	12018_813-1424	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,15 Months		\$218	Each	10%	\$196	Other	F1
12018_813-1425	12018_813-1425	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$12	Each	10%	\$11	Other	F1
12018_813-1426	12018_813-1426	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,27 Months		\$312	Each	10%	\$281	Other	F1
12018_813-1427	12018_813-1427	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$15	Each	10%	\$14	Other	F1
12018_813-1428	12018_813-1428	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,39 Months		\$377	Each	10%	\$339	Other	F1
12018_813-1429	12018_813-1429	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$19	Each	10%	\$17	Other	F1
12018_813-1430	12018_813-1430	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,51 Months		\$480	Each	10%	\$432	Other	F1
12018_813-1431	12018_813-1431	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$23	Each	10%	\$21	Other	F1
12018_813-1432	12018_813-1432	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,63 Months		\$583	Each	10%	\$525	Other	F1
12018_813-1433	12018_813-1433	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$29	Each	10%	\$26	Other	F1
12018_813-1434	12018_813-1434	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,75 Months		\$685	Each	10%	\$617	Other	F1
12018_813-1437	12018_813-1437	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,15 Months		\$0	Each	10%	\$0	Other	F1
12018_813-1438	12018_813-1438	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,15 Months		\$125	Each	10%	\$113	Other	F1
12018_813-1439	12018_813-1439	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,27 Months		\$0	Each	10%	\$0	Other	F1
12018_813-1440	12018_813-1440	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,27 Months		\$179	Each	10%	\$161	Other	F1
12018_813-1441	12018_813-1441	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,39 Months		\$0	Each	10%	\$0	Other	F1
12018_813-1442	12018_813-1442	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,39 Months		\$217	Each	10%	\$195	Other	F1
12018_813-1443	12018_813-1443	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,51 Months		\$0	Each	10%	\$0	Other	F1
12018_813-1444	12018_813-1444	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,51 Months		\$276	Each	10%	\$248	Other	F1
12018_813-1445	12018_813-1445	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,63 Months		\$0	Each	10%	\$0	Other	F1
12018_813-1446	12018_813-1446	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,63 Months		\$335	Each	10%	\$302	Other	F1
12018_813-1447	12018_813-1447	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,75 Months		\$0	Each	10%	\$0	Other	F1
12018_813-1448	12018_813-1448	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,75 Months		\$395	Each	10%	\$356	Other	F1
12018_813-1612	12018_813-1612	Dell Networking	Dell Hardware Limited Warranty 1 Year		\$0	Each	10%	\$0	Other	F1
12018_813-1613	12018_813-1613	Dell Networking	Basic: Business Hours (5x10) Next Business Day Parts Delivery Initial Year		\$0	Each	10%	\$0	Other	F1
12018_813-1614	12018_813-1614	Dell Networking	Lifetime Limited Warranty. Warranty Extends Until 5 Years After End Of Product Model		\$82	Each	10%	\$74	Other	F1
12018_813-1615	12018_813-1615	Dell Networking	SW Warranty,Network Software,90 Days and 60 Days media		\$0	Each	10%	\$0	Other	F1
12018_813-1617	12018_813-1617	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware		\$0	Each	10%	\$0	Other	F1
12018_813-1621	12018_813-1621	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware		\$19	Each	10%	\$17	Other	F1
12018_813-1622	12018_813-1622	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware		\$24	Each	10%	\$22	Other	F1
12018_813-1624	12018_813-1624	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware		\$29	Each	10%	\$26	Other	F1
12018_813-1626	12018_813-1626	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,1 Year		\$0	Each	10%	\$0	Other	F1
12018_813-1628	12018_813-1628	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,3 Years		\$1	Each	10%	\$1	Other	F1
12018_813-1629	12018_813-1629	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,4 Years		\$1	Each	10%	\$1	Other	F1
12018_813-1630	12018_813-1630	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,5 Years		\$1	Each	10%	\$1	Other	F1
12018_813-1631	12018_813-1631	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,6 Years		\$1	Each	10%	\$1	Other	F1
12018_813-1634	12018_813-1634	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,15 Months		\$356	Each	10%	\$320	Other	F1
12018_813-1635	12018_813-1635	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,1		\$31	Each	10%	\$28	Other	F1
12018_813-1636	12018_813-1636	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,1 Year		\$285	Each	10%	\$257	Other	F1
12018_813-1638	12018_813-1638	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,27 Months		\$509	Each	10%	\$458	Other	F1
12018_813-1643	12018_813-1643	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,3		\$69	Each	10%	\$62	Other	F1
12018_813-1644	12018_813-1644	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,3 Years		\$562	Each	10%	\$506	Other	F1
12018_813-1645	12018_813-1645	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,4		\$89	Each	10%	\$80	Other	F1
12018_813-1646	12018_813-1646	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,4 Years		\$732	Each	10%	\$659	Other	F1
12018_813-1648	12018_813-1648	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,51 Months		\$778	Each	10%	\$700	Other	F1
12018_813-1649	12018_813-1649	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,5		\$106	Each	10%	\$95	Other	F1
12018_813-1650	12018_813-1650	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,5 Years		\$904	Each	10%	\$814	Other	F1
12018_813-1652	12018_813-1652	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,63 Months		\$949	Each	10%	\$854	Other	F1
12018_813-1653	12018_813-1653	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,6		\$133	Each	10%	\$120	Other	F1
12018_813-1654	12018_813-1654	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,6 Years		\$1,066	Each	10%	\$959	Other	F1
12018_813-1658	12018_813-1658	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,1		\$31	Each	10%	\$28	Other	F1
12018_813-1670	12018_813-1670	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,3		\$69	Each	10%	\$62	Other	F1
12018_813-1671	12018_813-1671	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,4		\$89	Each	10%	\$80	Other	F1
12018_813-1672	12018_813-1672	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,5		\$106	Each	10%	\$95	Other	F1
12018_813-1673	12018_813-1673	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,6		\$133	Each	10%	\$120	Other	F1
12018_813-1675	12018_813-1675	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,1 Year		\$126	Each	10%	\$113	Other	F1
12018_813-1677	12018_813-1677	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,3 Years		\$252	Each	10%	\$227	Other	F1
12018_813-1678	12018_813-1678	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,4 Years		\$327	Each	10%	\$294	Other	F1
12018_813-1679	12018_813-1679	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,5 Years		\$403	Each	10%	\$363	Other	F1
12018_813-1680	12018_813-1680	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,6 Years		\$479	Each	10%	\$431	Other	F1
12018_813-1682	12018_813-1682	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$18	Each	10%	\$16	Other	F1
12018_813-1683	12018_813-1683	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,15 Months		\$494	Each	10%	\$445	Other	F1
12018_813-1684	12018_813-1684	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$14	Each	10%	\$13	Other	F1
12018_813-1685	12018_813-1685	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,1 Year		\$396	Each	10%	\$356	Other	F1
12018_813-1686	12018_813-1686	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$28	Each	10%	\$25	Other	F1
12018_813-1687	12018_813-1687	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,27 Months		\$710	Each	10%	\$639	Other	F1
12018_813-1690	12018_813-1690	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$35	Each	10%	\$32	Other	F1
12018_813-1691	12018_813-1691	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,39 Months		\$855	Each	10%	\$770	Other	F1
12018_813-1692	12018_813-1692	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency		\$32	Each	10%	\$29	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
12018 813-1693	12018 813-1693	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,3 Years	\$789	Each	10%	\$710	Other	F1
12018 813-1694	12018 813-1694	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$42	Each	10%	\$38	Other	F1
12018 813-1695	12018 813-1695	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,4 Years	\$1,025	Each	10%	\$923	Other	F1
12018 813-1696	12018 813-1696	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$44	Each	10%	\$40	Other	F1
12018 813-1697	12018 813-1697	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,51 Months	\$1,090	Each	10%	\$981	Other	F1
12018 813-1698	12018 813-1698	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$50	Each	10%	\$45	Other	F1
12018 813-1699	12018 813-1699	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,5 Years	\$1,264	Each	10%	\$1,138	Other	F1
12018 813-1700	12018 813-1700	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$52	Each	10%	\$47	Other	F1
12018 813-1701	12018 813-1701	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,63 Months	\$1,327	Each	10%	\$1,194	Other	F1
12018 813-1702	12018 813-1702	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$63	Each	10%	\$57	Other	F1
12018 813-1703	12018 813-1703	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,6 Years	\$1,497	Each	10%	\$1,347	Other	F1
12018 813-1704	12018 813-1704	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$65	Each	10%	\$59	Other	F1
12018 813-1705	12018 813-1705	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,75 Months	\$1,560	Each	10%	\$1,404	Other	F1
12018 813-1717	12018 813-1717	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$14	Each	10%	\$13	Other	F1
12018 813-1719	12018 813-1719	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$32	Each	10%	\$29	Other	F1
12018 813-1720	12018 813-1720	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$42	Each	10%	\$38	Other	F1
12018 813-1721	12018 813-1721	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$50	Each	10%	\$45	Other	F1
12018 813-1722	12018 813-1722	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$63	Each	10%	\$57	Other	F1
12018 813-1724	12018 813-1724	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,15 Months	\$0	Each	10%	\$0	Other	F1
12018 813-1725	12018 813-1725	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,15 Months	\$284	Each	10%	\$256	Other	F1
12018 813-1726	12018 813-1726	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,1 Year	\$0	Each	10%	\$0	Other	F1
12018 813-1727	12018 813-1727	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,1 Year	\$227	Each	10%	\$204	Other	F1
12018 813-1728	12018 813-1728	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,27 Months	\$0	Each	10%	\$0	Other	F1
12018 813-1729	12018 813-1729	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,27 Months	\$409	Each	10%	\$368	Other	F1
12018 813-1732	12018 813-1732	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,39 Months	\$1	Each	10%	\$1	Other	F1
12018 813-1733	12018 813-1733	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,39 Months	\$491	Each	10%	\$442	Other	F1
12018 813-1734	12018 813-1734	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,3 Years	\$0	Each	10%	\$0	Other	F1
12018 813-1735	12018 813-1735	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,3 Years	\$454	Each	10%	\$409	Other	F1
12018 813-1736	12018 813-1736	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,4 Years	\$1	Each	10%	\$1	Other	F1
12018 813-1737	12018 813-1737	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,4 Years	\$589	Each	10%	\$530	Other	F1
12018 813-1738	12018 813-1738	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,51 Months	\$1	Each	10%	\$1	Other	F1
12018 813-1739	12018 813-1739	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,51 Months	\$627	Each	10%	\$564	Other	F1
12018 813-1740	12018 813-1740	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,5 Years	\$1	Each	10%	\$1	Other	F1
12018 813-1741	12018 813-1741	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,5 Years	\$726	Each	10%	\$653	Other	F1
12018 813-1742	12018 813-1742	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,63 Months	\$1	Each	10%	\$1	Other	F1
12018 813-1743	12018 813-1743	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,63 Months	\$762	Each	10%	\$686	Other	F1
12018 813-1744	12018 813-1744	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,6 Years	\$1	Each	10%	\$1	Other	F1
12018 813-1745	12018 813-1745	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,6 Years	\$863	Each	10%	\$777	Other	F1
12018 813-1746	12018 813-1746	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,75 Months	\$899	Each	10%	\$809	Other	F1
12018 813-1747	12018 813-1747	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,75 Months	\$1	Each	10%	\$1	Other	F1
12018 813-1794	12018 813-1794	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1
12018 813-1795	12018 813-1795	Dell Networking	Basic: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
12018 813-1796	12018 813-1796	Dell Networking	Lifetime Limited Warranty: Warranty Extends Until 5 Years After End Of Product Model	\$104	Each	10%	\$94	Other	F1
12018 813-1797	12018 813-1797	Dell Networking	SW Warranty Network Software 90 Days and 60 Days media	\$0	Each	10%	\$0	Other	F1
12018 813-1799	12018 813-1799	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$94	Each	10%	\$85	Other	F1
12018 813-1803	12018 813-1803	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$190	Each	10%	\$171	Other	F1
12018 813-1804	12018 813-1804	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$246	Each	10%	\$221	Other	F1
12018 813-1806	12018 813-1806	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$302	Each	10%	\$272	Other	F1
12018 813-1808	12018 813-1808	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,1 Year	\$1	Each	10%	\$1	Other	F1
12018 813-1810	12018 813-1810	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,3 Years	\$2	Each	10%	\$2	Other	F1
12018 813-1811	12018 813-1811	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,4 Years	\$3	Each	10%	\$3	Other	F1
12018 813-1812	12018 813-1812	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,5 Years	\$4	Each	10%	\$4	Other	F1
12018 813-1813	12018 813-1813	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,5 Years	\$5	Each	10%	\$5	Other	F1
12018 813-1816	12018 813-1816	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,15 Months	\$390	Each	10%	\$351	Other	F1
12018 813-1817	12018 813-1817	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,1	\$99	Each	10%	\$89	Other	F1
12018 813-1818	12018 813-1818	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,1 Year	\$313	Each	10%	\$282	Other	F1
12018 813-1820	12018 813-1820	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,27 Months	\$555	Each	10%	\$500	Other	F1
12018 813-1825	12018 813-1825	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,3	\$212	Each	10%	\$191	Other	F1
12018 813-1826	12018 813-1826	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,3 Years	\$610	Each	10%	\$549	Other	F1
12018 813-1827	12018 813-1827	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,4	\$267	Each	10%	\$240	Other	F1
12018 813-1828	12018 813-1828	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,4 Years	\$802	Each	10%	\$722	Other	F1
12018 813-1830	12018 813-1830	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,51 Months	\$852	Each	10%	\$767	Other	F1
12018 813-1831	12018 813-1831	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,5	\$312	Each	10%	\$281	Other	F1
12018 813-1832	12018 813-1832	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,5 Years	\$1,003	Each	10%	\$903	Other	F1
12018 813-1834	12018 813-1834	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,63 Months	\$1,054	Each	10%	\$949	Other	F1
12018 813-1835	12018 813-1835	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,6	\$394	Each	10%	\$355	Other	F1
12018 813-1836	12018 813-1836	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,6 Years	\$1,168	Each	10%	\$1,051	Other	F1
12018 813-1850	12018 813-1850	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,1	\$99	Each	10%	\$89	Other	F1
12018 813-1852	12018 813-1852	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,3	\$212	Each	10%	\$191	Other	F1
12018 813-1853	12018 813-1853	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,4	\$267	Each	10%	\$240	Other	F1
12018 813-1854	12018 813-1854	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,5	\$312	Each	10%	\$281	Other	F1
12018 813-1855	12018 813-1855	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,6	\$394	Each	10%	\$355	Other	F1
12018 813-1857	12018 813-1857	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,1 Year	\$164	Each	10%	\$148	Other	F1
12018 813-1859	12018 813-1859	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,3 Years	\$327	Each	10%	\$294	Other	F1
12018 813-1860	12018 813-1860	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,4 Years	\$425	Each	10%	\$383	Other	F1
12018 813-1861	12018 813-1861	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,5 Years	\$523	Each	10%	\$471	Other	F1
12018 813-1862	12018 813-1862	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,6 Years	\$620	Each	10%	\$558	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	Base Price			ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12018_813-1864	12018_813-1864	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$64	Each	10%	\$58	Other	F1	
12018_813-1865	12018_813-1865	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,15 Months	\$605	Each	10%	\$545	Other	F1	
12018_813-1866	12018_813-1866	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$51	Each	10%	\$46	Other	F1	
12018_813-1867	12018_813-1867	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,1 Year	\$483	Each	10%	\$435	Other	F1	
12018_813-1868	12018_813-1868	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1	
12018_813-1869	12018_813-1869	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,27 Months	\$865	Each	10%	\$779	Other	F1	
12018_813-1872	12018_813-1872	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$121	Each	10%	\$109	Other	F1	
12018_813-1873	12018_813-1873	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,39 Months	\$1,037	Each	10%	\$933	Other	F1	
12018_813-1874	12018_813-1874	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$112	Each	10%	\$101	Other	F1	
12018_813-1875	12018_813-1875	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,3 Years	\$957	Each	10%	\$861	Other	F1	
12018_813-1876	12018_813-1876	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$139	Each	10%	\$125	Other	F1	
12018_813-1877	12018_813-1877	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,4 Years	\$1,251	Each	10%	\$1,126	Other	F1	
12018_813-1878	12018_813-1878	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$148	Each	10%	\$133	Other	F1	
12018_813-1879	12018_813-1879	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,51 Months	\$1,329	Each	10%	\$1,196	Other	F1	
12018_813-1880	12018_813-1880	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$161	Each	10%	\$145	Other	F1	
12018_813-1881	12018_813-1881	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,5 Years	\$1,550	Each	10%	\$1,395	Other	F1	
12018_813-1882	12018_813-1882	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$169	Each	10%	\$152	Other	F1	
12018_813-1883	12018_813-1883	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,63 Months	\$1,627	Each	10%	\$1,464	Other	F1	
12018_813-1884	12018_813-1884	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$206	Each	10%	\$185	Other	F1	
12018_813-1885	12018_813-1885	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,6 Years	\$1,825	Each	10%	\$1,643	Other	F1	
12018_813-1886	12018_813-1886	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$215	Each	10%	\$194	Other	F1	
12018_813-1887	12018_813-1887	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,75 Months	\$1,901	Each	10%	\$1,711	Other	F1	
12018_813-1899	12018_813-1899	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$51	Each	10%	\$46	Other	F1	
12018_813-1901	12018_813-1901	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$112	Each	10%	\$101	Other	F1	
12018_813-1902	12018_813-1902	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$139	Each	10%	\$125	Other	F1	
12018_813-1903	12018_813-1903	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$161	Each	10%	\$145	Other	F1	
12018_813-1904	12018_813-1904	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$206	Each	10%	\$185	Other	F1	
12018_813-1906	12018_813-1906	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1	Each	10%	\$1	Other	F1	
12018_813-1907	12018_813-1907	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,15 Months	\$370	Each	10%	\$333	Other	F1	
12018_813-1908	12018_813-1908	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1	
12018_813-1909	12018_813-1909	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 1 Year	\$295	Each	10%	\$266	Other	F1	
12018_813-1910	12018_813-1910	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 27 Months	\$1	Each	10%	\$1	Other	F1	
12018_813-1911	12018_813-1911	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 27 Months	\$532	Each	10%	\$479	Other	F1	
12018_813-1914	12018_813-1914	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 39 Months	\$2	Each	10%	\$2	Other	F1	
12018_813-1915	12018_813-1915	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 39 Months	\$639	Each	10%	\$575	Other	F1	
12018_813-1916	12018_813-1916	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$2	Each	10%	\$2	Other	F1	
12018_813-1917	12018_813-1917	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$590	Each	10%	\$531	Other	F1	
12018_813-1918	12018_813-1918	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$2	Each	10%	\$2	Other	F1	
12018_813-1919	12018_813-1919	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$767	Each	10%	\$690	Other	F1	
12018_813-1920	12018_813-1920	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 51 Months	\$2	Each	10%	\$2	Other	F1	
12018_813-1921	12018_813-1921	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 51 Months	\$816	Each	10%	\$734	Other	F1	
12018_813-1922	12018_813-1922	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$2	Each	10%	\$2	Other	F1	
12018_813-1923	12018_813-1923	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$945	Each	10%	\$851	Other	F1	
12018_813-1924	12018_813-1924	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 63 Months	\$3	Each	10%	\$3	Other	F1	
12018_813-1925	12018_813-1925	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 63 Months	\$992	Each	10%	\$893	Other	F1	
12018_813-1926	12018_813-1926	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$3	Each	10%	\$3	Other	F1	
12018_813-1927	12018_813-1927	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 6 Years	\$1,122	Each	10%	\$1,010	Other	F1	
12018_813-1928	12018_813-1928	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 75 Months	\$1,169	Each	10%	\$1,052	Other	F1	
12018_813-1929	12018_813-1929	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 75 Months	\$3	Each	10%	\$3	Other	F1	
12018_813-1978	12018_813-1978	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1	
12018_813-1979	12018_813-1979	Dell Networking	Basic: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	
12018_813-1980	12018_813-1980	Dell Networking	Lifetime Limited Warranty, Warranty Extends Until 5 Years After End Of Product Model	\$134	Each	10%	\$121	Other	F1	
12018_813-1981	12018_813-1981	Dell Networking	SW Warranty,Network Software,90 Days and 60 Days media	\$0	Each	10%	\$0	Other	F1	
12018_813-1983	12018_813-1983	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$121	Each	10%	\$109	Other	F1	
12018_813-1987	12018_813-1987	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$241	Each	10%	\$217	Other	F1	
12018_813-1988	12018_813-1988	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$314	Each	10%	\$283	Other	F1	
12018_813-1990	12018_813-1990	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$385	Each	10%	\$347	Other	F1	
12018_813-1992	12018_813-1992	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1	
12018_813-1994	12018_813-1994	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3	Each	10%	\$3	Other	F1	
12018_813-1995	12018_813-1995	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4	Each	10%	\$4	Other	F1	
12018_813-1996	12018_813-1996	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$5	Each	10%	\$5	Other	F1	
12018_813-1997	12018_813-1997	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$6	Each	10%	\$5	Other	F1	
12018_813-2000	12018_813-2000	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$498	Each	10%	\$448	Other	F1	
12018_813-2001	12018_813-2001	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$126	Each	10%	\$113	Other	F1	
12018_813-2002	12018_813-2002	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$399	Each	10%	\$359	Other	F1	
12018_813-2004	12018_813-2004	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$708	Each	10%	\$637	Other	F1	
12018_813-2009	12018_813-2009	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$270	Each	10%	\$243	Other	F1	
12018_813-2010	12018_813-2010	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$779	Each	10%	\$701	Other	F1	
12018_813-2011	12018_813-2011	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$340	Each	10%	\$306	Other	F1	
12018_813-2012	12018_813-2012	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,025	Each	10%	\$923	Other	F1	
12018_813-2014	12018_813-2014	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$1,088	Each	10%	\$979	Other	F1	
12018_813-2015	12018_813-2015	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$398	Each	10%	\$358	Other	F1	
12018_813-2016	12018_813-2016	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,281	Each	10%	\$1,153	Other	F1	
12018_813-2018	12018_813-2018	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$1,345	Each	10%	\$1,211	Other	F1	
12018_813-2019	12018_813-2019	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6	\$502	Each	10%	\$452	Other	F1	
12018_813-2020	12018_813-2020	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,492	Each	10%	\$1,343	Other	F1	
12018_813-2034	12018_813-2034	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$126	Each	10%	\$113	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
12018 813-2036	12018 813-2036	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,3	\$270	Each	10%	\$243	Other	F1
12018 813-2037	12018 813-2037	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,4	\$340	Each	10%	\$306	Other	F1
12018 813-2038	12018 813-2038	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,5	\$398	Each	10%	\$358	Other	F1
12018 813-2039	12018 813-2039	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,6	\$502	Each	10%	\$452	Other	F1
12018 813-2041	12018 813-2041	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,1 Year	\$209	Each	10%	\$188	Other	F1
12018 813-2043	12018 813-2043	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,3 Years	\$417	Each	10%	\$375	Other	F1
12018 813-2044	12018 813-2044	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,4 Years	\$541	Each	10%	\$487	Other	F1
12018 813-2045	12018 813-2045	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,5 Years	\$666	Each	10%	\$599	Other	F1
12018 813-2046	12018 813-2046	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,6 Years	\$791	Each	10%	\$712	Other	F1
12018 813-2048	12018 813-2048	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$92	Each	10%	\$74	Other	F1
12018 813-2049	12018 813-2049	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,15 Months	\$771	Each	10%	\$694	Other	F1
12018 813-2050	12018 813-2050	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$66	Each	10%	\$59	Other	F1
12018 813-2051	12018 813-2051	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,1 Year	\$616	Each	10%	\$554	Other	F1
12018 813-2052	12018 813-2052	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$124	Each	10%	\$112	Other	F1
12018 813-2053	12018 813-2053	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,27 Months	\$1,104	Each	10%	\$994	Other	F1
12018 813-2056	12018 813-2056	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$154	Each	10%	\$139	Other	F1
12018 813-2057	12018 813-2057	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,39 Months	\$1,325	Each	10%	\$1,193	Other	F1
12018 813-2058	12018 813-2058	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$142	Each	10%	\$128	Other	F1
12018 813-2059	12018 813-2059	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,3 Years	\$1,223	Each	10%	\$1,101	Other	F1
12018 813-2060	12018 813-2060	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$178	Each	10%	\$160	Other	F1
12018 813-2061	12018 813-2061	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,4 Years	\$1,596	Each	10%	\$1,436	Other	F1
12018 813-2062	12018 813-2062	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$189	Each	10%	\$170	Other	F1
12018 813-2063	12018 813-2063	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,51 Months	\$1,695	Each	10%	\$1,526	Other	F1
12018 813-2064	12018 813-2064	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$206	Each	10%	\$185	Other	F1
12018 813-2065	12018 813-2065	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,5 Years	\$1,977	Each	10%	\$1,779	Other	F1
12018 813-2066	12018 813-2066	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$216	Each	10%	\$194	Other	F1
12018 813-2067	12018 813-2067	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,63 Months	\$2,076	Each	10%	\$1,868	Other	F1
12018 813-2068	12018 813-2068	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
12018 813-2069	12018 813-2069	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,6 Years	\$2,330	Each	10%	\$2,097	Other	F1
12018 813-2070	12018 813-2070	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$274	Each	10%	\$247	Other	F1
12018 813-2071	12018 813-2071	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,75 Months	\$2,426	Each	10%	\$2,183	Other	F1
12018 813-2083	12018 813-2083	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$66	Each	10%	\$59	Other	F1
12018 813-2085	12018 813-2085	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$142	Each	10%	\$128	Other	F1
12018 813-2086	12018 813-2086	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$178	Each	10%	\$160	Other	F1
12018 813-2087	12018 813-2087	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$206	Each	10%	\$185	Other	F1
12018 813-2088	12018 813-2088	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$263	Each	10%	\$237	Other	F1
12018 813-2090	12018 813-2090	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,15 Months	\$1	Each	10%	\$1	Other	F1
12018 813-2091	12018 813-2091	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,15 Months	\$471	Each	10%	\$424	Other	F1
12018 813-2092	12018 813-2092	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,1 Year	\$1	Each	10%	\$1	Other	F1
12018 813-2093	12018 813-2093	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,1 Year	\$377	Each	10%	\$339	Other	F1
12018 813-2094	12018 813-2094	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,27 Months	\$2	Each	10%	\$2	Other	F1
12018 813-2095	12018 813-2095	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,27 Months	\$678	Each	10%	\$610	Other	F1
12018 813-2098	12018 813-2098	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,39 Months	\$2	Each	10%	\$2	Other	F1
12018 813-2099	12018 813-2099	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,39 Months	\$816	Each	10%	\$734	Other	F1
12018 813-2100	12018 813-2100	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,3 Years	\$2	Each	10%	\$2	Other	F1
12018 813-2101	12018 813-2101	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,3 Years	\$753	Each	10%	\$678	Other	F1
12018 813-2102	12018 813-2102	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,4 Years	\$3	Each	10%	\$3	Other	F1
12018 813-2103	12018 813-2103	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,4 Years	\$980	Each	10%	\$882	Other	F1
12018 813-2104	12018 813-2104	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,51 Months	\$3	Each	10%	\$3	Other	F1
12018 813-2105	12018 813-2105	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,51 Months	\$1,040	Each	10%	\$936	Other	F1
12018 813-2106	12018 813-2106	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,5 Years	\$3	Each	10%	\$3	Other	F1
12018 813-2107	12018 813-2107	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,5 Years	\$1,206	Each	10%	\$1,085	Other	F1
12018 813-2108	12018 813-2108	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,63 Months	\$3	Each	10%	\$3	Other	F1
12018 813-2109	12018 813-2109	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,63 Months	\$1,267	Each	10%	\$1,140	Other	F1
12018 813-2110	12018 813-2110	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,6 Years	\$4	Each	10%	\$4	Other	F1
12018 813-2111	12018 813-2111	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,6 Years	\$1,431	Each	10%	\$1,288	Other	F1
12018 813-2112	12018 813-2112	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,75 Months	\$1,492	Each	10%	\$1,343	Other	F1
12018 813-2113	12018 813-2113	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,75 Months	\$4	Each	10%	\$4	Other	F1
12018 813-2160	12018 813-2160	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1
12018 813-2161	12018 813-2161	Dell Networking	Basic Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
12018 813-2162	12018 813-2162	Dell Networking	Lifetime Limited Warranty, Warranty Extends Until 5 Years After End Of Product Model	\$164	Each	10%	\$148	Other	F1
12018 813-2163	12018 813-2163	Dell Networking	SW Warranty/Network Software,90 Days and 60 Days media	\$0	Each	10%	\$0	Other	F1
12018 813-2165	12018 813-2165	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$149	Each	10%	\$134	Other	F1
12018 813-2169	12018 813-2169	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$298	Each	10%	\$268	Other	F1
12018 813-2170	12018 813-2170	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$387	Each	10%	\$348	Other	F1
12018 813-2172	12018 813-2172	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$476	Each	10%	\$428	Other	F1
12018 813-2174	12018 813-2174	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,1 Year	\$2	Each	10%	\$2	Other	F1
12018 813-2176	12018 813-2176	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,3 Years	\$4	Each	10%	\$4	Other	F1
12018 813-2177	12018 813-2177	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,4 Years	\$5	Each	10%	\$5	Other	F1
12018 813-2178	12018 813-2178	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,5 Years	\$6	Each	10%	\$5	Other	F1
12018 813-2179	12018 813-2179	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis,6 Years	\$7	Each	10%	\$6	Other	F1
12018 813-2182	12018 813-2182	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,15 Months	\$614	Each	10%	\$553	Other	F1
12018 813-2183	12018 813-2183	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$156	Each	10%	\$140	Other	F1
12018 813-2184	12018 813-2184	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,1 Year	\$491	Each	10%	\$442	Other	F1
12018 813-2186	12018 813-2186	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,27 Months	\$873	Each	10%	\$786	Other	F1
12018 813-2191	12018 813-2191	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,3	\$333	Each	10%	\$300	Other	F1
12018 813-2192	12018 813-2192	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,3 Years	\$961	Each	10%	\$865	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12018 813-2193	12018 813-2193	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,4	\$419	Each	10%	\$377	Other	F1
12018 813-2194	12018 813-2194	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,4 Years	\$1,263	Each	10%	\$1,137	Other	F1
12018 813-2196	12018 813-2196	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,51 Months	\$1,341	Each	10%	\$1,207	Other	F1
12018 813-2197	12018 813-2197	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,5	\$490	Each	10%	\$441	Other	F1
12018 813-2198	12018 813-2198	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,5 Years	\$1,579	Each	10%	\$1,421	Other	F1
12018 813-2200	12018 813-2200	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,63 Months	\$1,658	Each	10%	\$1,492	Other	F1
12018 813-2201	12018 813-2201	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch,6	\$619	Each	10%	\$557	Other	F1
12018 813-2202	12018 813-2202	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance,6 Years	\$1,839	Each	10%	\$1,655	Other	F1
12018 813-2216	12018 813-2216	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$156	Each	10%	\$140	Other	F1
12018 813-2218	12018 813-2218	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$333	Each	10%	\$300	Other	F1
12018 813-2219	12018 813-2219	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$419	Each	10%	\$377	Other	F1
12018 813-2220	12018 813-2220	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,5	\$490	Each	10%	\$441	Other	F1
12018 813-2221	12018 813-2221	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch,6	\$619	Each	10%	\$557	Other	F1
12018 813-2223	12018 813-2223	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$257	Each	10%	\$231	Other	F1
12018 813-2225	12018 813-2225	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,3 Years	\$514	Each	10%	\$463	Other	F1
12018 813-2226	12018 813-2226	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$667	Each	10%	\$600	Other	F1
12018 813-2227	12018 813-2227	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,5 Years	\$822	Each	10%	\$740	Other	F1
12018 813-2228	12018 813-2228	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance,6 Years	\$976	Each	10%	\$878	Other	F1
12018 813-2230	12018 813-2230	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$101	Each	10%	\$91	Other	F1
12018 813-2231	12018 813-2231	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,15 Months	\$950	Each	10%	\$855	Other	F1
12018 813-2232	12018 813-2232	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$81	Each	10%	\$73	Other	F1
12018 813-2233	12018 813-2233	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 1 Year	\$760	Each	10%	\$684	Other	F1
12018 813-2234	12018 813-2234	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$152	Each	10%	\$137	Other	F1
12018 813-2235	12018 813-2235	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,27 Months	\$1,362	Each	10%	\$1,226	Other	F1
12018 813-2238	12018 813-2238	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$190	Each	10%	\$171	Other	F1
12018 813-2239	12018 813-2239	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,39 Months	\$1,632	Each	10%	\$1,469	Other	F1
12018 813-2240	12018 813-2240	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$176	Each	10%	\$158	Other	F1
12018 813-2241	12018 813-2241	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,506	Each	10%	\$1,355	Other	F1
12018 813-2242	12018 813-2242	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$219	Each	10%	\$197	Other	F1
12018 813-2243	12018 813-2243	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,4 Years	\$1,967	Each	10%	\$1,770	Other	F1
12018 813-2244	12018 813-2244	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$233	Each	10%	\$210	Other	F1
12018 813-2245	12018 813-2245	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,51 Months	\$2,090	Each	10%	\$1,881	Other	F1
12018 813-2246	12018 813-2246	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$254	Each	10%	\$229	Other	F1
12018 813-2247	12018 813-2247	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,5 Years	\$2,437	Each	10%	\$2,193	Other	F1
12018 813-2248	12018 813-2248	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$267	Each	10%	\$240	Other	F1
12018 813-2249	12018 813-2249	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,63 Months	\$2,559	Each	10%	\$2,303	Other	F1
12018 813-2250	12018 813-2250	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$325	Each	10%	\$293	Other	F1
12018 813-2251	12018 813-2251	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,6 Years	\$2,871	Each	10%	\$2,584	Other	F1
12018 813-2252	12018 813-2252	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$338	Each	10%	\$304	Other	F1
12018 813-2253	12018 813-2253	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance,75 Months	\$2,991	Each	10%	\$2,692	Other	F1
12018 813-2265	12018 813-2265	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$81	Each	10%	\$73	Other	F1
12018 813-2267	12018 813-2267	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$176	Each	10%	\$158	Other	F1
12018 813-2268	12018 813-2268	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$219	Each	10%	\$197	Other	F1
12018 813-2269	12018 813-2269	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$254	Each	10%	\$229	Other	F1
12018 813-2270	12018 813-2270	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$325	Each	10%	\$293	Other	F1
12018 813-2272	12018 813-2272	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,15 Months	\$1	Each	10%	\$1	Other	F1
12018 813-2273	12018 813-2273	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,15 Months	\$582	Each	10%	\$524	Other	F1
12018 813-2274	12018 813-2274	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
12018 813-2275	12018 813-2275	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,1 Year	\$465	Each	10%	\$419	Other	F1
12018 813-2276	12018 813-2276	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,27 Months	\$2	Each	10%	\$2	Other	F1
12018 813-2277	12018 813-2277	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,27 Months	\$836	Each	10%	\$752	Other	F1
12018 813-2280	12018 813-2280	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,39 Months	\$3	Each	10%	\$3	Other	F1
12018 813-2281	12018 813-2281	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,39 Months	\$1,006	Each	10%	\$905	Other	F1
12018 813-2282	12018 813-2282	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3	Each	10%	\$3	Other	F1
12018 813-2283	12018 813-2283	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,3 Years	\$928	Each	10%	\$835	Other	F1
12018 813-2284	12018 813-2284	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,4 Years	\$3	Each	10%	\$3	Other	F1
12018 813-2285	12018 813-2285	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,4 Years	\$1,208	Each	10%	\$1,087	Other	F1
12018 813-2286	12018 813-2286	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,51 Months	\$4	Each	10%	\$4	Other	F1
12018 813-2287	12018 813-2287	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,51 Months	\$1,262	Each	10%	\$1,154	Other	F1
12018 813-2288	12018 813-2288	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,5 Years	\$4	Each	10%	\$4	Other	F1
12018 813-2289	12018 813-2289	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,5 Years	\$1,466	Each	10%	\$1,337	Other	F1
12018 813-2290	12018 813-2290	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,63 Months	\$4	Each	10%	\$4	Other	F1
12018 813-2291	12018 813-2291	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,63 Months	\$1,561	Each	10%	\$1,405	Other	F1
12018 813-2292	12018 813-2292	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,6 Years	\$5	Each	10%	\$5	Other	F1
12018 813-2293	12018 813-2293	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,6 Years	\$1,765	Each	10%	\$1,589	Other	F1
12018 813-2294	12018 813-2294	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance,75 Months	\$1,839	Each	10%	\$1,655	Other	F1
12018 813-2295	12018 813-2295	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis,75 Months	\$5	Each	10%	\$5	Other	F1
12018 816-1563	12018 816-1563	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$762	Each	10%	\$686	Other	F1
12018 816-1568	12018 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
12018 816-1571	12018 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
12018 816-1576	12018 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
12018 816-1619	12018 816-1619	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,372	Each	10%	\$1,235	Other	F1
12018 816-1624	12018 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1
12018 816-1626	12018 816-1626	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,540	Each	10%	\$1,386	Other	F1
12018 816-1627	12018 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1
12018 816-1632	12018 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1
12018 816-1633	12018 816-1633	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,914	Each	10%	\$1,723	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
12018 816-1761	12018 816-1761	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$320	Each	10%	\$288	Other	F1	
12018 816-1762	12018 816-1762	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$616	Each	10%	\$554	Other	F1	
12018 816-1769	12018 816-1769	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$792	Each	10%	\$713	Other	F1	
12018 816-1770	12018 816-1770	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$971	Each	10%	\$874	Other	F1	
12018 816-1817	12018 816-1817	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$613	Each	10%	\$552	Other	F1	
12018 816-1818	12018 816-1818	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,180	Each	10%	\$1,062	Other	F1	
12018 822-3178	12018 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1	
12018 823-9269	12018 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
12018 823-9274	12018 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
12018 823-9284	12018 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
12018 825-8623	12018 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
12018 825-8624	12018 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
12018 847-7285	12018 847-7285	Dell Networking	Keep Your Component For Enterprise 1 Year	\$23	Each	10%	\$20	Other	F1	
12018 847-7286	12018 847-7286	Dell Networking	Keep Your Component For Enterprise 2 Years	\$45	Each	10%	\$41	Other	F1	
12018 847-7287	12018 847-7287	Dell Networking	Keep Your Component For Enterprise 3 Years	\$68	Each	10%	\$61	Other	F1	
12018 847-7288	12018 847-7288	Dell Networking	Keep Your Component For Enterprise 4 Years	\$91	Each	10%	\$82	Other	F1	
12018 847-7289	12018 847-7289	Dell Networking	Keep Your Component For Enterprise 5 Years	\$113	Each	10%	\$102	Other	F1	
12018 847-7290	12018 847-7290	Dell Networking	Keep Your Component For Enterprise 6 Years	\$136	Each	10%	\$122	Other	F1	
12018 847-7291	12018 847-7291	Dell Networking	Keep Your Component For Enterprise 7 Years	\$159	Each	10%	\$143	Other	F1	
12018 936-5359	12018 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
12018 951-2015	12018 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
12018 953-8349	12018 953-8349	Dell Networking	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1	
12018 973-2426	12018 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
12018 973-8439	12018 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1	
12018 975-2186	12018 975-2186	Dell Networking	Dell Education Services - Campus Networking N-Series Training - 1 year eLearning	\$149	Each	10%	\$134	Other	F1	
12018 984-3267	12018 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
12018 989-3439	12018 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
12018 990-BBBS	12018 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBBT	12018 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBBU	12018 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBBV	12018 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBBW	12018 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBBX	12018 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBBY	12018 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBBZ	12018 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBCB	12018 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBCC	12018 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBCD	12018 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBCE	12018 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBCF	12018 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 990-BBCG	12018 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12018 992-8149	12018 992-8149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
12018 995-8131	12018 995-8131	Dell Networking	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
12018 998-4204	12018 998-4204	Dell Networking	OEM IOT Solution	\$3	Each	10%	\$3	Other	F1	
12018 998-4205	12018 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
11651 007-1527	11651 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
11651 009-4364	11651 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
11651 009-4869	11651 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
11651 009-4877	11651 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
11651 461-0497	11651 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
11651 467-5695	11651 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5696	11651 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5697	11651 467-5697	Dell Networking	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1	
11651 467-5698	11651 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5699	11651 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5700	11651 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5701	11651 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5702	11651 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5703	11651 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5704	11651 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5705	11651 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5706	11651 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5707	11651 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5708	11651 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5709	11651 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5710	11651 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5711	11651 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5712	11651 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 467-5754	11651 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
11651 468-8015	11651 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
11651 468-8016	11651 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
11651 468-8017	11651 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
11651 468-8018	11651 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
11651 468-8019	11651 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
11651 469-5598	11651 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
11651 803-4137	11651 803-4137	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1	
11651 803-4138	11651 803-4138	Dell Networking	Basic: Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
11651 803-4159	11651 803-4159	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$56	Each	10%	\$50	Other	F1
11651 803-4160	11651 803-4160	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$525	Each	10%	\$473	Other	F1
11651 803-4161	11651 803-4161	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$122	Each	10%	\$110	Other	F1
11651 803-4162	11651 803-4162	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$1	Each	10%	\$1	Other	F1
11651 803-4163	11651 803-4163	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$282	Each	10%	\$254	Other	F1
11651 803-4164	11651 803-4164	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$93	Each	10%	\$84	Other	F1
11651 803-4165	11651 803-4165	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$438	Each	10%	\$394	Other	F1
11651 803-4166	11651 803-4166	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$46	Each	10%	\$41	Other	F1
11651 803-4167	11651 803-4167	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$46	Each	10%	\$41	Other	F1
11651 803-4168	11651 803-4168	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$1	Each	10%	\$1	Other	F1
11651 803-4169	11651 803-4169	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$204	Each	10%	\$211	Other	F1
11651 803-4170	11651 803-4170	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
11651 803-4171	11651 803-4171	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$32	Each	10%	\$29	Other	F1
11651 803-4172	11651 803-4172	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$771	Each	10%	\$694	Other	F1
11651 803-4173	11651 803-4173	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$1	Each	10%	\$1	Other	F1
11651 803-4174	11651 803-4174	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$406	Each	10%	\$365	Other	F1
11651 803-4177	11651 803-4177	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$53	Each	10%	\$48	Other	F1
11651 803-4178	11651 803-4178	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$693	Each	10%	\$624	Other	F1
11651 803-4179	11651 803-4179	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$29	Each	10%	\$26	Other	F1
11651 803-4180	11651 803-4180	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$29	Each	10%	\$26	Other	F1
11651 803-4181	11651 803-4181	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
11651 803-4182	11651 803-4182	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$365	Each	10%	\$329	Other	F1
11651 803-4183	11651 803-4183	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$57	Each	10%	\$51	Other	F1
11651 803-4184	11651 803-4184	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$926	Each	10%	\$833	Other	F1
11651 803-4185	11651 803-4185	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$1	Each	10%	\$1	Other	F1
11651 803-4186	11651 803-4186	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$494	Each	10%	\$445	Other	F1
11651 803-4187	11651 803-4187	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$100	Each	10%	\$90	Other	F1
11651 803-4188	11651 803-4188	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$859	Each	10%	\$773	Other	F1
11651 803-4189	11651 803-4189	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$53	Each	10%	\$48	Other	F1
11651 803-4190	11651 803-4190	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$53	Each	10%	\$48	Other	F1
11651 803-4191	11651 803-4191	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$1	Each	10%	\$1	Other	F1
11651 803-4192	11651 803-4192	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$458	Each	10%	\$412	Other	F1
11651 803-4195	11651 803-4195	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$147	Each	10%	\$132	Other	F1
11651 803-4196	11651 803-4196	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$1,132	Each	10%	\$1,019	Other	F1
11651 803-4197	11651 803-4197	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$75	Each	10%	\$68	Other	F1
11651 803-4198	11651 803-4198	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$75	Each	10%	\$68	Other	F1
11651 803-4199	11651 803-4199	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1	Each	10%	\$1	Other	F1
11651 803-4200	11651 803-4200	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$600	Each	10%	\$540	Other	F1
11651 803-4201	11651 803-4201	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$80	Each	10%	\$72	Other	F1
11651 803-4202	11651 803-4202	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$1,199	Each	10%	\$1,079	Other	F1
11651 803-4203	11651 803-4203	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$1	Each	10%	\$1	Other	F1
11651 803-4204	11651 803-4204	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$636	Each	10%	\$572	Other	F1
11651 803-4205	11651 803-4205	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$188	Each	10%	\$178	Other	F1
11651 803-4206	11651 803-4206	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$1,400	Each	10%	\$1,260	Other	F1
11651 803-4207	11651 803-4207	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$92	Each	10%	\$83	Other	F1
11651 803-4208	11651 803-4208	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$92	Each	10%	\$83	Other	F1
11651 803-4209	11651 803-4209	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$1	Each	10%	\$1	Other	F1
11651 803-4210	11651 803-4210	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$742	Each	10%	\$668	Other	F1
11651 803-4211	11651 803-4211	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$97	Each	10%	\$87	Other	F1
11651 803-4212	11651 803-4212	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$1,467	Each	10%	\$1,320	Other	F1
11651 803-4213	11651 803-4213	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$1	Each	10%	\$1	Other	F1
11651 803-4214	11651 803-4214	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$778	Each	10%	\$700	Other	F1
11651 803-4215	11651 803-4215	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$274	Each	10%	\$247	Other	F1
11651 803-4216	11651 803-4216	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$1,644	Each	10%	\$1,480	Other	F1
11651 803-4217	11651 803-4217	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$132	Each	10%	\$119	Other	F1
11651 803-4218	11651 803-4218	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$132	Each	10%	\$119	Other	F1
11651 803-4219	11651 803-4219	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$2	Each	10%	\$2	Other	F1
11651 803-4220	11651 803-4220	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$872	Each	10%	\$785	Other	F1
11651 803-4221	11651 803-4221	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$137	Each	10%	\$123	Other	F1
11651 803-4222	11651 803-4222	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$1,711	Each	10%	\$1,540	Other	F1
11651 803-4223	11651 803-4223	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 60	\$2	Each	10%	\$2	Other	F1
11651 803-4224	11651 803-4224	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$907	Each	10%	\$816	Other	F1
11651 803-4244	11651 803-4244	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 15 Months	\$182	Each	10%	\$164	Other	F1
11651 803-4246	11651 803-4246	Dell Networking	SW Warranty Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1
11651 803-4247	11651 803-4247	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$1	Each	10%	\$1	Other	F1
11651 803-4248	11651 803-4248	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$152	Each	10%	\$137	Other	F1
11651 803-4249	11651 803-4249	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$82	Each	10%	\$74	Other	F1
11651 803-4250	11651 803-4250	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$260	Each	10%	\$234	Other	F1
11651 803-4251	11651 803-4251	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$118	Each	10%	\$106	Other	F1
11651 803-4252	11651 803-4252	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$82	Each	10%	\$74	Other	F1
11651 803-4253	11651 803-4253	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$82	Each	10%	\$74	Other	F1
11651 803-4254	11651 803-4254	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1	Each	10%	\$1	Other	F1
11651 803-4255	11651 803-4255	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 27 Months	\$273	Each	10%	\$246	Other	F1
11651 803-4257	11651 803-4257	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
11651 803-4258	11651 803-4258	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$245	Each	10%	\$221	Other	F1
11651 803-4259	11651 803-4259	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$51	Each	10%	\$46	Other	F1
11651 803-4260	11651 803-4260	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$410	Each	10%	\$369	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11651 803-4261	11651 803-4261	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$74	Each	10%	\$67	Other	F1
11651 803-4262	11651 803-4262	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$51	Each	10%	\$46	Other	F1
11651 803-4263	11651 803-4263	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$59	Each	10%	\$53	Other	F1
11651 803-4267	11651 803-4267	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$1	Each	10%	\$1	Other	F1
11651 803-4268	11651 803-4268	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$304	Each	10%	\$274	Other	F1
11651 803-4269	11651 803-4269	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$94	Each	10%	\$85	Other	F1
11651 803-4270	11651 803-4270	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$509	Each	10%	\$458	Other	F1
11651 803-4271	11651 803-4271	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$129	Each	10%	\$116	Other	F1
11651 803-4272	11651 803-4272	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$94	Each	10%	\$85	Other	F1
11651 803-4273	11651 803-4273	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$94	Each	10%	\$85	Other	F1
11651 803-4274	11651 803-4274	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$2	Each	10%	\$2	Other	F1
11651 803-4275	11651 803-4275	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$398	Each	10%	\$358	Other	F1
11651 803-4276	11651 803-4276	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$133	Each	10%	\$120	Other	F1
11651 803-4277	11651 803-4277	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$671	Each	10%	\$604	Other	F1
11651 803-4278	11651 803-4278	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$192	Each	10%	\$173	Other	F1
11651 803-4279	11651 803-4279	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$133	Each	10%	\$120	Other	F1
11651 803-4280	11651 803-4280	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$142	Each	10%	\$128	Other	F1
11651 803-4281	11651 803-4281	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$2	Each	10%	\$2	Other	F1
11651 803-4282	11651 803-4282	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$423	Each	10%	\$381	Other	F1
11651 803-4284	11651 803-4284	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$2	Each	10%	\$2	Other	F1
11651 803-4285	11651 803-4285	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$493	Each	10%	\$444	Other	F1
11651 803-4286	11651 803-4286	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$168	Each	10%	\$151	Other	F1
11651 803-4287	11651 803-4287	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$850	Each	10%	\$765	Other	F1
11651 803-4288	11651 803-4288	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$238	Each	10%	\$214	Other	F1
11651 803-4289	11651 803-4289	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$168	Each	10%	\$151	Other	F1
11651 803-4290	11651 803-4290	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$169	Each	10%	\$170	Other	F1
11651 803-4291	11651 803-4291	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$2	Each	10%	\$2	Other	F1
11651 803-4292	11651 803-4292	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$517	Each	10%	\$465	Other	F1
11651 803-4294	11651 803-4294	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$3	Each	10%	\$3	Other	F1
11651 803-4295	11651 803-4295	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$587	Each	10%	\$528	Other	F1
11651 803-4296	11651 803-4296	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$235	Each	10%	\$212	Other	F1
11651 803-4297	11651 803-4297	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$984	Each	10%	\$886	Other	F1
11651 803-4298	11651 803-4298	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$329	Each	10%	\$296	Other	F1
11651 803-4299	11651 803-4299	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$235	Each	10%	\$212	Other	F1
11651 803-7669	11651 803-7669	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1
11651 803-7670	11651 803-7670	Dell Networking	Basic: Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
11651 803-7671	11651 803-7671	Dell Networking	SW Warranty, Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1
11651 803-7672	11651 803-7672	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$115	Each	10%	\$104	Other	F1
11651 803-7689	11651 803-7689	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$95	Each	10%	\$86	Other	F1
11651 803-7690	11651 803-7690	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$893	Each	10%	\$804	Other	F1
11651 803-7691	11651 803-7691	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$2	Each	10%	\$2	Other	F1
11651 803-7692	11651 803-7692	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$690	Each	10%	\$621	Other	F1
11651 803-7693	11651 803-7693	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$313	Each	10%	\$282	Other	F1
11651 803-7694	11651 803-7694	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$715	Each	10%	\$644	Other	F1
11651 803-7695	11651 803-7695	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$76	Each	10%	\$68	Other	F1
11651 803-7696	11651 803-7696	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$76	Each	10%	\$68	Other	F1
11651 803-7697	11651 803-7697	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$1	Each	10%	\$1	Other	F1
11651 803-7698	11651 803-7698	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$552	Each	10%	\$497	Other	F1
11651 803-7699	11651 803-7699	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$54	Each	10%	\$49	Other	F1
11651 803-7700	11651 803-7700	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
11651 803-7701	11651 803-7701	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$1,274	Each	10%	\$1,147	Other	F1
11651 803-7702	11651 803-7702	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$1	Each	10%	\$1	Other	F1
11651 803-7703	11651 803-7703	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$993	Each	10%	\$894	Other	F1
11651 803-7706	11651 803-7706	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$190	Each	10%	\$171	Other	F1
11651 803-7707	11651 803-7707	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$1,141	Each	10%	\$1,027	Other	F1
11651 803-7708	11651 803-7708	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$48	Each	10%	\$43	Other	F1
11651 803-7709	11651 803-7709	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$48	Each	10%	\$43	Other	F1
11651 803-7711	11651 803-7711	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
11651 803-7712	11651 803-7712	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$863	Each	10%	\$795	Other	F1
11651 803-7713	11651 803-7713	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$94	Each	10%	\$85	Other	F1
11651 803-7714	11651 803-7714	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$1,524	Each	10%	\$1,372	Other	F1
11651 803-7715	11651 803-7715	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$2	Each	10%	\$2	Other	F1
11651 803-7716	11651 803-7716	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$1,195	Each	10%	\$1,076	Other	F1
11651 803-7717	11651 803-7717	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$325	Each	10%	\$293	Other	F1
11651 803-7718	11651 803-7718	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,417	Each	10%	\$1,275	Other	F1
11651 803-7719	11651 803-7719	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$88	Each	10%	\$79	Other	F1
11651 803-7720	11651 803-7720	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$88	Each	10%	\$79	Other	F1
11651 803-7721	11651 803-7721	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$2	Each	10%	\$2	Other	F1
11651 803-7722	11651 803-7722	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,104	Each	10%	\$994	Other	F1
11651 803-7725	11651 803-7725	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$504	Each	10%	\$454	Other	F1
11651 803-7726	11651 803-7726	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$1,855	Each	10%	\$1,670	Other	F1
11651 803-7727	11651 803-7727	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$124	Each	10%	\$112	Other	F1
11651 803-7728	11651 803-7728	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$124	Each	10%	\$112	Other	F1
11651 803-7729	11651 803-7729	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$2	Each	10%	\$2	Other	F1
11651 803-7730	11651 803-7730	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$1,436	Each	10%	\$1,292	Other	F1
11651 803-7731	11651 803-7731	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$130	Each	10%	\$117	Other	F1
11651 803-7732	11651 803-7732	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$1,959	Each	10%	\$1,763	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	\$0		
11651 803-7733	11651 803-7733	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$3	Each	10%	\$3	Other	F1	
11651 803-7734	11651 803-7734	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$1,524	Each	10%	\$1,372	Other	F1	
11651 803-7735	11651 803-7735	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$673	Each	10%	\$606	Other	F1	
11651 803-7736	11651 803-7736	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,302	Each	10%	\$2,072	Other	F1	
11651 803-7737	11651 803-7737	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$152	Each	10%	\$137	Other	F1	
11651 803-7738	11651 803-7738	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$152	Each	10%	\$137	Other	F1	
11651 803-7739	11651 803-7739	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$3	Each	10%	\$3	Other	F1	
11651 803-7740	11651 803-7740	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$1,767	Each	10%	\$1,590	Other	F1	
11651 803-7741	11651 803-7741	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$159	Each	10%	\$143	Other	F1	
11651 803-7742	11651 803-7742	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$2,402	Each	10%	\$2,162	Other	F1	
11651 803-7743	11651 803-7743	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$3	Each	10%	\$3	Other	F1	
11651 803-7744	11651 803-7744	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$1,854	Each	10%	\$1,669	Other	F1	
11651 803-7745	11651 803-7745	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$881	Each	10%	\$793	Other	F1	
11651 803-7746	11651 803-7746	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$2,711	Each	10%	\$2,440	Other	F1	
11651 803-7747	11651 803-7747	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$217	Each	10%	\$195	Other	F1	
11651 803-7748	11651 803-7748	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$217	Each	10%	\$195	Other	F1	
11651 803-7749	11651 803-7749	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$4	Each	10%	\$4	Other	F1	
11651 803-7750	11651 803-7750	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$2,098	Each	10%	\$1,888	Other	F1	
11651 803-7751	11651 803-7751	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$225	Each	10%	\$203	Other	F1	
11651 803-7752	11651 803-7752	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$2,809	Each	10%	\$2,528	Other	F1	
11651 803-7753	11651 803-7753	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 60	\$4	Each	10%	\$4	Other	F1	
11651 803-7754	11651 803-7754	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$2,184	Each	10%	\$1,966	Other	F1	
11651 803-7773	11651 803-7773	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 15 Months	\$360	Each	10%	\$324	Other	F1	
11651 803-7775	11651 803-7775	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$2	Each	10%	\$2	Other	F1	
11651 803-7776	11651 803-7776	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$288	Each	10%	\$259	Other	F1	
11651 803-7777	11651 803-7777	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$127	Each	10%	\$114	Other	F1	
11651 803-7778	11651 803-7778	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$400	Each	10%	\$360	Other	F1	
11651 803-7779	11651 803-7779	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$285	Each	10%	\$257	Other	F1	
11651 803-7780	11651 803-7780	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$127	Each	10%	\$114	Other	F1	
11651 803-7781	11651 803-7781	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$132	Each	10%	\$119	Other	F1	
11651 803-7782	11651 803-7782	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2	Each	10%	\$2	Other	F1	
11651 803-7783	11651 803-7783	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 27 Months	\$518	Each	10%	\$466	Other	F1	
11651 803-7785	11651 803-7785	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1	
11651 803-7786	11651 803-7786	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$461	Each	10%	\$415	Other	F1	
11651 803-7787	11651 803-7787	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$80	Each	10%	\$72	Other	F1	
11651 803-7788	11651 803-7788	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$636	Each	10%	\$572	Other	F1	
11651 803-7789	11651 803-7789	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$175	Each	10%	\$158	Other	F1	
11651 803-7790	11651 803-7790	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$80	Each	10%	\$72	Other	F1	
11651 803-7791	11651 803-7791	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$79	Each	10%	\$71	Other	F1	
11651 803-7795	11651 803-7795	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$2	Each	10%	\$2	Other	F1	
11651 803-7796	11651 803-7796	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$576	Each	10%	\$518	Other	F1	
11651 803-7797	11651 803-7797	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$144	Each	10%	\$130	Other	F1	
11651 803-7798	11651 803-7798	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$763	Each	10%	\$705	Other	F1	
11651 803-7799	11651 803-7799	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$302	Each	10%	\$272	Other	F1	
11651 803-7800	11651 803-7800	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$144	Each	10%	\$130	Other	F1	
11651 803-7801	11651 803-7801	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$132	Each	10%	\$119	Other	F1	
11651 803-7802	11651 803-7802	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$3	Each	10%	\$3	Other	F1	
11651 803-7803	11651 803-7803	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$749	Each	10%	\$674	Other	F1	
11651 803-7804	11651 803-7804	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$206	Each	10%	\$185	Other	F1	
11651 803-7805	11651 803-7805	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,037	Each	10%	\$933	Other	F1	
11651 803-7806	11651 803-7806	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$459	Each	10%	\$413	Other	F1	
11651 803-7807	11651 803-7807	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$206	Each	10%	\$185	Other	F1	
11651 803-7808	11651 803-7808	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$211	Each	10%	\$190	Other	F1	
11651 803-7809	11651 803-7809	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4	Each	10%	\$4	Other	F1	
11651 803-7810	11651 803-7810	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$795	Each	10%	\$716	Other	F1	
11651 803-7812	11651 803-7812	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$4	Each	10%	\$4	Other	F1	
11651 803-7813	11651 803-7813	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$922	Each	10%	\$830	Other	F1	
11651 803-7814	11651 803-7814	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$257	Each	10%	\$231	Other	F1	
11651 803-7815	11651 803-7815	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,302	Each	10%	\$1,172	Other	F1	
11651 803-7816	11651 803-7816	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$605	Each	10%	\$545	Other	F1	
11651 803-7817	11651 803-7817	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$257	Each	10%	\$231	Other	F1	
11651 803-7818	11651 803-7818	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$290	Each	10%	\$261	Other	F1	
11651 803-7819	11651 803-7819	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4	Each	10%	\$4	Other	F1	
11651 803-7820	11651 803-7820	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$968	Each	10%	\$871	Other	F1	
11651 803-7822	11651 803-7822	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$6	Each	10%	\$5	Other	F1	
11651 803-7823	11651 803-7823	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,093	Each	10%	\$984	Other	F1	
11651 803-7824	11651 803-7824	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$361	Each	10%	\$325	Other	F1	
11651 803-7825	11651 803-7825	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,515	Each	10%	\$1,364	Other	F1	
11651 803-7826	11651 803-7826	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$803	Each	10%	\$723	Other	F1	
11651 803-7827	11651 803-7827	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$361	Each	10%	\$325	Other	F1	
11651 805-2387	11651 805-2387	Dell Networking	ProDeploy Plus Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$3,054	Each	10%	\$2,748	Other	F1	
11651 805-2388	11651 805-2388	Dell Networking	ProDeploy Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$550	Each	10%	\$495	Other	F1	
11651 805-2389	11651 805-2389	Dell Networking	ProDeploy Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment Verification	\$149	Each	10%	\$134	Other	F1	
11651 805-2390	11651 805-2390	Dell Networking	ProDeploy Plus Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment	\$145	Each	10%	\$131	Other	F1	
11651 805-2391	11651 805-2391	Dell Networking	Basic Deployment Dell Networking N Series 1XXX/2XXX Switch	\$199	Each	10%	\$179	Other	F1	
11651 806-7308	11651 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
11651 809-8118	11651 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
1045 467-5700	1045 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5701	1045 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5702	1045 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5703	1045 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5704	1045 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5705	1045 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5706	1045 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5707	1045 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5708	1045 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5709	1045 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5710	1045 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5711	1045 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5712	1045 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
1045 467-5754	1045 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
1045 469-5598	1045 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
1045 805-2387	1045 805-2387	Dell Networking	ProDeploy Plus Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$3,054	Each	10%	\$2,748	Other	F1
1045 805-2388	1045 805-2388	Dell Networking	ProDeploy Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$550	Each	10%	\$495	Other	F1
1045 805-2389	1045 805-2389	Dell Networking	ProDeploy Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment Verification	\$149	Each	10%	\$134	Other	F1
1045 805-2390	1045 805-2390	Dell Networking	ProDeploy Plus Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment	\$145	Each	10%	\$131	Other	F1
1045 805-2391	1045 805-2391	Dell Networking	Basic Deployment Dell Networking N Series 1XXX/2XXX Switch	\$199	Each	10%	\$179	Other	F1
1045 806-7308	1045 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
1045 809-8118	1045 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
1045 809-8120	1045 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
1045 809-8122	1045 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
1045 809-8124	1045 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
1045 809-8126	1045 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1
1045 809-8128	1045 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1
1045 809-8130	1045 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1
1045 809-8132	1045 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1
1045 809-8134	1045 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
1045 809-8136	1045 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
1045 809-8138	1045 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
1045 809-8140	1045 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
1045 809-8142	1045 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
1045 809-8144	1045 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
1045 809-8146	1045 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
1045 809-8148	1045 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
1045 809-8150	1045 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
1045 809-8152	1045 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
1045 809-8154	1045 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
1045 809-8156	1045 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
1045 809-8158	1045 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
1045 809-8160	1045 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
1045 809-8162	1045 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
1045 809-8164	1045 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
1045 812-4005	1045 812-4005	Dell Networking	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
1045 812-8809	1045 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
1045 812-9441	1045 812-9441	Dell Networking	ProDeploy Flex Install Dell NW N Series 1XXX/2XXX Switch - Dell Delivered (Req.	\$163	Each	10%	\$146	Other	F1
1045 812-9497	1045 812-9497	Dell Networking	ProDeploy Flex Install Dell NW N Series 1XXX/2XXX Switch - Partner Delivered (Req.	\$85	Each	10%	\$76	Other	F1
1045 816-1563	1045 816-1563	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$762	Each	10%	\$686	Other	F1
1045 816-1568	1045 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
1045 816-1571	1045 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
1045 816-1576	1045 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
1045 816-1619	1045 816-1619	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,372	Each	10%	\$1,235	Other	F1
1045 816-1624	1045 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1
1045 816-1627	1045 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1
1045 816-1632	1045 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1
1045 822-3178	1045 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
1045 823-9269	1045 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
1045 823-9274	1045 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1045 823-9284	1045 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1045 825-8623	1045 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1045 825-8624	1045 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1045 847-7294	1045 847-7294	Dell Networking	Keep Your Component For Enterprise 2 Years	\$187	Each	10%	\$168	Other	F1
1045 847-7295	1045 847-7295	Dell Networking	Keep Your Component For Enterprise 3 Years	\$280	Each	10%	\$252	Other	F1
1045 847-7296	1045 847-7296	Dell Networking	Keep Your Component For Enterprise 4 Years	\$373	Each	10%	\$336	Other	F1
1045 847-7297	1045 847-7297	Dell Networking	Keep Your Component For Enterprise 6 Years	\$560	Each	10%	\$504	Other	F1
1045 847-7313	1045 847-7313	Dell Networking	Keep Your Component For Enterprise 5 Years	\$467	Each	10%	\$420	Other	F1
1045 847-7328	1045 847-7328	Dell Networking	Keep Your Component For Enterprise 7 Years	\$653	Each	10%	\$588	Other	F1
1045 847-7329	1045 847-7329	Dell Networking	Keep Your Component For Enterprise 1 Year	\$93	Each	10%	\$84	Other	F1
1045 927-3179	1045 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
1045 927-3189	1045 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
1045 927-3199	1045 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
1045 929-8509	1045 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
1045 929-8519	1045 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
1045 936-2329	1045 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
1045 936-2339	1045 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
1045 936-2349	1045 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
1045 936-2359	1045 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
1045 936-2369	1045 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
1045 936-5359	1045 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1045 951-2015	1045 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1045 951-2583	1045 951-2583	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1045 951-2624	1045 951-2624	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1045 955-5124	1045 955-5124	Dell Networking	RESTRICTED- ProSupport for Support Delivery Partners only: Partner provides	\$0	Each	10%	\$0	Other	F1
1045 966-2541	1045 966-2541	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1
1045 966-2542	1045 966-2542	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1045 966-2543	1045 966-2543	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
1045 966-2546	1045 966-2546	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$71	Each	10%	\$64	Other	F1
1045 966-2550	1045 966-2550	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$1	Each	10%	\$1	Other	F1
1045 966-2551	1045 966-2551	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
1045 966-2552	1045 966-2552	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$2	Each	10%	\$2	Other	F1
1045 966-2553	1045 966-2553	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$2	Each	10%	\$2	Other	F1
1045 966-2554	1045 966-2554	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$3	Each	10%	\$3	Other	F1
1045 966-2555	1045 966-2555	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$4	Each	10%	\$4	Other	F1
1045 966-2559	1045 966-2559	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$102	Each	10%	\$92	Other	F1
1045 966-2560	1045 966-2560	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 1 Year	\$52	Each	10%	\$47	Other	F1
1045 966-2561	1045 966-2561	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$94	Each	10%	\$85	Other	F1
1045 966-2562	1045 966-2562	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$166	Each	10%	\$149	Other	F1
1045 966-2563	1045 966-2563	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$219	Each	10%	\$197	Other	F1
1045 966-2564	1045 966-2564	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$283	Each	10%	\$255	Other	F1
1045 966-2572	1045 966-2572	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$196	Each	10%	\$176	Other	F1
1045 966-2573	1045 966-2573	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$87	Each	10%	\$78	Other	F1
1045 966-2574	1045 966-2574	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$318	Each	10%	\$285	Other	F1
1045 966-2575	1045 966-2575	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$141	Each	10%	\$127	Other	F1
1045 966-2576	1045 966-2576	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$395	Each	10%	\$356	Other	F1
1045 966-2577	1045 966-2577	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$175	Each	10%	\$158	Other	F1
1045 966-2578	1045 966-2578	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$508	Each	10%	\$457	Other	F1
1045 966-2579	1045 966-2579	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$630	Each	10%	\$567	Other	F1
1045 966-2580	1045 966-2580	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$752	Each	10%	\$677	Other	F1
1045 966-2584	1045 966-2584	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$118	Each	10%	\$106	Other	F1
1045 966-2585	1045 966-2585	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$75	Each	10%	\$68	Other	F1
1045 966-2586	1045 966-2586	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$135	Each	10%	\$122	Other	F1
1045 966-2587	1045 966-2587	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$193	Each	10%	\$174	Other	F1
1045 966-2588	1045 966-2588	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$240	Each	10%	\$216	Other	F1
1045 966-2589	1045 966-2589	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$338	Each	10%	\$304	Other	F1
1045 966-2591	1045 966-2591	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$120	Each	10%	\$108	Other	F1
1045 966-2592	1045 966-2592	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$73	Each	10%	\$66	Other	F1
1045 966-2593	1045 966-2593	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$133	Each	10%	\$120	Other	F1
1045 966-2594	1045 966-2594	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$191	Each	10%	\$172	Other	F1
1045 966-2595	1045 966-2595	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$238	Each	10%	\$214	Other	F1
1045 966-2596	1045 966-2596	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$336	Each	10%	\$302	Other	F1
1045 966-2598	1045 966-2598	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$169	Each	10%	\$152	Other	F1
1045 966-2599	1045 966-2599	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$103	Each	10%	\$93	Other	F1
1045 966-2600	1045 966-2600	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$182	Each	10%	\$164	Other	F1
1045 966-2601	1045 966-2601	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$270	Each	10%	\$243	Other	F1
1045 966-2602	1045 966-2602	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$347	Each	10%	\$312	Other	F1
1045 966-2603	1045 966-2603	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$474	Each	10%	\$427	Other	F1
1045 966-2605	1045 966-2605	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$373	Each	10%	\$336	Other	F1
1045 966-2606	1045 966-2606	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$595	Each	10%	\$536	Other	F1
1045 966-2607	1045 966-2607	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$733	Each	10%	\$660	Other	F1
1045 966-2608	1045 966-2608	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$970	Each	10%	\$873	Other	F1
1045 966-2609	1045 966-2609	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,219	Each	10%	\$1,097	Other	F1
1045 966-2610	1045 966-2610	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,417	Each	10%	\$1,275	Other	F1
1045 966-2614	1045 966-2614	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year	\$0	Each	10%	\$0	Other	F1
1045 966-2615	1045 966-2615	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 2 Year	\$0	Each	10%	\$0	Other	F1
1045 966-2616	1045 966-2616	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
1045 966-2617	1045 966-2617	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
1045 966-2618	1045 966-2618	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
1045 966-2619	1045 966-2619	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
1045 966-2623	1045 966-2623	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$1	Each	10%	\$1	Other	F1
1045 966-2624	1045 966-2624	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
1045 966-2625	1045 966-2625	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$1	Each	10%	\$1	Other	F1
1045 966-2626	1045 966-2626	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1	Each	10%	\$1	Other	F1
1045 966-2627	1045 966-2627	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$2	Each	10%	\$2	Other	F1
1045 966-2628	1045 966-2628	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$3	Each	10%	\$3	Other	F1
1045 966-2632	1045 966-2632	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$330	Each	10%	\$297	Other	F1
1045 966-2633	1045 966-2633	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$531	Each	10%	\$478	Other	F1
1045 966-2634	1045 966-2634	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$677	Each	10%	\$609	Other	F1
1045 966-2635	1045 966-2635	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$878	Each	10%	\$790	Other	F1
1045 966-2636	1045 966-2636	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$1,079	Each	10%	\$971	Other	F1
1045 966-2637	1045 966-2637	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$1,260	Each	10%	\$1,152	Other	F1
1045 966-2639	1045 966-2639	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$54	Each	10%	\$49	Other	F1
1045 966-2640	1045 966-2640	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$35	Each	10%	\$32	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1045 966-2641	1045 966-2641	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$64	Each	10%	\$58	Other	F1	
1045 966-2642	1045 966-2642	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$197	Each	10%	\$177	Other	F1	
1045 966-2643	1045 966-2643	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$110	Each	10%	\$99	Other	F1	
1045 966-2644	1045 966-2644	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$157	Each	10%	\$141	Other	F1	
1045 966-2648	1045 966-2648	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$54	Each	10%	\$49	Other	F1	
1045 966-2649	1045 966-2649	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$35	Each	10%	\$32	Other	F1	
1045 966-2650	1045 966-2650	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$64	Each	10%	\$58	Other	F1	
1045 966-2651	1045 966-2651	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$82	Each	10%	\$74	Other	F1	
1045 966-2652	1045 966-2652	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$110	Each	10%	\$99	Other	F1	
1045 966-2653	1045 966-2653	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$157	Each	10%	\$141	Other	F1	
1045 966-2657	1045 966-2657	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$121	Each	10%	\$109	Other	F1	
1045 966-2658	1045 966-2658	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$58	Each	10%	\$52	Other	F1	
1045 966-2659	1045 966-2659	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$109	Each	10%	\$98	Other	F1	
1045 966-2660	1045 966-2660	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$287	Each	10%	\$258	Other	F1	
1045 966-2661	1045 966-2661	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$222	Each	10%	\$200	Other	F1	
1045 966-2662	1045 966-2662	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$314	Each	10%	\$283	Other	F1	
1045 966-2666	1045 966-2666	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$513	Each	10%	\$462	Other	F1	
1045 966-2667	1045 966-2667	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$825	Each	10%	\$743	Other	F1	
1045 966-2668	1045 966-2668	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$1,031	Each	10%	\$928	Other	F1	
1045 966-2669	1045 966-2669	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$1,234	Each	10%	\$1,111	Other	F1	
1045 966-2670	1045 966-2670	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$1,669	Each	10%	\$1,502	Other	F1	
1045 966-2671	1045 966-2671	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$1,958	Each	10%	\$1,762	Other	F1	
1045 966-2676	1045 966-2676	Dell Networking	Dell Hardware Limited Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
1045 966-2677	1045 966-2677	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1	
1045 966-2678	1045 966-2678	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery 12	\$47	Each	10%	\$42	Other	F1	
1045 966-2679	1045 966-2679	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery 24	\$76	Each	10%	\$68	Other	F1	
1045 966-2686	1045 966-2686	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$104	Each	10%	\$94	Other	F1	
1045 966-2687	1045 966-2687	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$157	Each	10%	\$141	Other	F1	
1045 966-2688	1045 966-2688	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$188	Each	10%	\$169	Other	F1	
1045 966-3149	1045 966-3149	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1	
1045 966-3150	1045 966-3150	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
1045 966-3151	1045 966-3151	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
1045 966-3154	1045 966-3154	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$69	Each	10%	\$62	Other	F1	
1045 966-3157	1045 966-3157	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$3	Each	10%	\$3	Other	F1	
1045 966-3158	1045 966-3158	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2	Each	10%	\$2	Other	F1	
1045 966-3159	1045 966-3159	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$3	Each	10%	\$3	Other	F1	
1045 966-3160	1045 966-3160	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$5	Each	10%	\$5	Other	F1	
1045 966-3161	1045 966-3161	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$6	Each	10%	\$5	Other	F1	
1045 966-3162	1045 966-3162	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$8	Each	10%	\$7	Other	F1	
1045 966-3166	1045 966-3166	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$143	Each	10%	\$129	Other	F1	
1045 966-3167	1045 966-3167	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 1 Year	\$93	Each	10%	\$84	Other	F1	
1045 966-3168	1045 966-3168	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$145	Each	10%	\$131	Other	F1	
1045 966-3169	1045 966-3169	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$229	Each	10%	\$206	Other	F1	
1045 966-3170	1045 966-3170	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$323	Each	10%	\$291	Other	F1	
1045 966-3171	1045 966-3171	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$408	Each	10%	\$367	Other	F1	
1045 966-3179	1045 966-3179	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$413	Each	10%	\$372	Other	F1	
1045 966-3180	1045 966-3180	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$122	Each	10%	\$110	Other	F1	
1045 966-3181	1045 966-3181	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$660	Each	10%	\$594	Other	F1	
1045 966-3182	1045 966-3182	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$195	Each	10%	\$176	Other	F1	
1045 966-3183	1045 966-3183	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$825	Each	10%	\$743	Other	F1	
1045 966-3184	1045 966-3184	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$244	Each	10%	\$220	Other	F1	
1045 966-3185	1045 966-3185	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,072	Each	10%	\$965	Other	F1	
1045 966-3186	1045 966-3186	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,321	Each	10%	\$1,189	Other	F1	
1045 966-3187	1045 966-3187	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,568	Each	10%	\$1,411	Other	F1	
1045 966-3191	1045 966-3191	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$182	Each	10%	\$164	Other	F1	
1045 966-3192	1045 966-3192	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$114	Each	10%	\$103	Other	F1	
1045 966-3193	1045 966-3193	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$207	Each	10%	\$186	Other	F1	
1045 966-3194	1045 966-3194	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$295	Each	10%	\$266	Other	F1	
1045 966-3195	1045 966-3195	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$368	Each	10%	\$331	Other	F1	
1045 966-3196	1045 966-3196	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$517	Each	10%	\$465	Other	F1	
1045 966-3198	1045 966-3198	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$182	Each	10%	\$164	Other	F1	
1045 966-3199	1045 966-3199	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$114	Each	10%	\$103	Other	F1	
1045 966-3200	1045 966-3200	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$207	Each	10%	\$186	Other	F1	
1045 966-3201	1045 966-3201	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$295	Each	10%	\$266	Other	F1	
1045 966-3202	1045 966-3202	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$368	Each	10%	\$331	Other	F1	
1045 966-3203	1045 966-3203	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$517	Each	10%	\$465	Other	F1	
1045 966-3205	1045 966-3205	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$408	Each	10%	\$367	Other	F1	
1045 966-3206	1045 966-3206	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$250	Each	10%	\$225	Other	F1	
1045 966-3207	1045 966-3207	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$434	Each	10%	\$391	Other	F1	
1045 966-3208	1045 966-3208	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$659	Each	10%	\$593	Other	F1	
1045 966-3209	1045 966-3209	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$867	Each	10%	\$780	Other	F1	
1045 966-3210	1045 966-3210	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,152	Each	10%	\$1,037	Other	F1	
1045 966-3212	1045 966-3212	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$574	Each	10%	\$517	Other	F1	
1045 966-3213	1045 966-3213	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$913	Each	10%	\$822	Other	F1	
1045 966-3214	1045 966-3214	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,122	Each	10%	\$1,010	Other	F1	
1045 966-3215	1045 966-3215	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,487	Each	10%	\$1,338	Other	F1	
1045 966-3216	1045 966-3216	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,868	Each	10%	\$1,681	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
1045 966-3217	1045 966-3217	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$2,172	Each	10%	\$1,955	Other	F1
1045 966-3221	1045 966-3221	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year	\$0	Each	10%	\$0	Other	F1
1045 966-3222	1045 966-3222	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 2 Year	\$0	Each	10%	\$0	Other	F1
1045 966-3223	1045 966-3223	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
1045 966-3224	1045 966-3224	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
1045 966-3225	1045 966-3225	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
1045 966-3226	1045 966-3226	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
1045 966-3230	1045 966-3230	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$2	Each	10%	\$2	Other	F1
1045 966-3231	1045 966-3231	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
1045 966-3232	1045 966-3232	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$2	Each	10%	\$2	Other	F1
1045 966-3233	1045 966-3233	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$3	Each	10%	\$3	Other	F1
1045 966-3234	1045 966-3234	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$4	Each	10%	\$4	Other	F1
1045 966-3235	1045 966-3235	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$6	Each	10%	\$5	Other	F1
1045 966-3239	1045 966-3239	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$791	Each	10%	\$712	Other	F1
1045 966-3240	1045 966-3240	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$1,266	Each	10%	\$1,139	Other	F1
1045 966-3241	1045 966-3241	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,583	Each	10%	\$1,425	Other	F1
1045 966-3242	1045 966-3242	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,058	Each	10%	\$1,852	Other	F1
1045 966-3243	1045 966-3243	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,532	Each	10%	\$2,279	Other	F1
1045 966-3244	1045 966-3244	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$3,006	Each	10%	\$2,705	Other	F1
1045 966-3246	1045 966-3246	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$109	Each	10%	\$98	Other	F1
1045 966-3247	1045 966-3247	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$69	Each	10%	\$62	Other	F1
1045 966-3248	1045 966-3248	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$126	Each	10%	\$113	Other	F1
1045 966-3249	1045 966-3249	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$177	Each	10%	\$159	Other	F1
1045 966-3250	1045 966-3250	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$218	Each	10%	\$196	Other	F1
1045 966-3251	1045 966-3251	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$311	Each	10%	\$280	Other	F1
1045 966-3255	1045 966-3255	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$109	Each	10%	\$98	Other	F1
1045 966-3256	1045 966-3256	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$69	Each	10%	\$62	Other	F1
1045 966-3257	1045 966-3257	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$126	Each	10%	\$113	Other	F1
1045 966-3258	1045 966-3258	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$177	Each	10%	\$159	Other	F1
1045 966-3259	1045 966-3259	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$218	Each	10%	\$196	Other	F1
1045 966-3260	1045 966-3260	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$311	Each	10%	\$280	Other	F1
1045 966-3264	1045 966-3264	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$449	Each	10%	\$404	Other	F1
1045 966-3265	1045 966-3265	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$273	Each	10%	\$246	Other	F1
1045 966-3266	1045 966-3266	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$465	Each	10%	\$419	Other	F1
1045 966-3267	1045 966-3267	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$721	Each	10%	\$649	Other	F1
1045 966-3268	1045 966-3268	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$966	Each	10%	\$869	Other	F1
1045 966-3269	1045 966-3269	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,263	Each	10%	\$1,137	Other	F1
1045 966-3273	1045 966-3273	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,024	Each	10%	\$922	Other	F1
1045 966-3274	1045 966-3274	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$1,635	Each	10%	\$1,472	Other	F1
1045 966-3275	1045 966-3275	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$2,032	Each	10%	\$1,829	Other	F1
1045 966-3276	1045 966-3276	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,660	Each	10%	\$2,394	Other	F1
1045 966-3277	1045 966-3277	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$3,299	Each	10%	\$2,969	Other	F1
1045 966-3278	1045 966-3278	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$3,886	Each	10%	\$3,497	Other	F1
1045 966-3283	1045 966-3283	Dell Networking	Dell Hardware Limited Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1045 966-3284	1045 966-3284	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1
1045 966-3285	1045 966-3285	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery 12	\$238	Each	10%	\$214	Other	F1
1045 966-3286	1045 966-3286	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery 24	\$286	Each	10%	\$257	Other	F1
1045 966-3293	1045 966-3293	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$146	Each	10%	\$131	Other	F1
1045 966-3294	1045 966-3294	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$217	Each	10%	\$195	Other	F1
1045 966-3295	1045 966-3295	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$263	Each	10%	\$237	Other	F1
1045 973-2426	1045 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1045 973-8439	1045 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
1045 975-2186	1045 975-2186	Dell Networking	Dell Education Services - Campus Networking N-Series Training - 1 year eLearning	\$149	Each	10%	\$134	Other	F1
1045 975-2188	1045 975-2188	Dell Networking	Dell Education Services - Dell Campus Networking - No Training Selected	\$0	Each	10%	\$0	Other	F1
1045 984-3267	1045 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
1045 988-7279	1045 988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
1045 988-7318	1045 988-7318	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
1045 988-7327	1045 988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1045 989-3439	1045 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">www.dell.com/support</a> or	\$0	Each	10%	\$0	Other	F1
1045 990-BBBS	1045 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBBT	1045 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBBU	1045 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBBV	1045 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBBW	1045 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBBX	1045 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBBY	1045 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBBZ	1045 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBCB	1045 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBCC	1045 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBCD	1045 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBCE	1045 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBCF	1045 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 990-BBCG	1045 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
1045 995-8131	1045 995-8131	Dell Networking	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
1045 996-8029	1045 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
1045 998-4204	1045 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
1045 998-4205	1045 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
1568 007-1527	1568 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1568 009-4364	1568 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1568 009-4869	1568 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
1568 009-4877	1568 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1568 461-0497	1568 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
1568 468-8015	1568 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
1568 468-8016	1568 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
1568 468-8017	1568 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1568 468-8018	1568 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1568 468-8019	1568 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1568 804-1285	1568 804-1285	Dell Networking	Keep Your Components, 1 Year	\$249	Each	10%	\$224	Other	F1
1568 804-1287	1568 804-1287	Dell Networking	Keep Your Components, 3 Year	\$499	Each	10%	\$449	Other	F1
1568 804-1289	1568 804-1289	Dell Networking	Keep Your Components, 5 Year	\$799	Each	10%	\$719	Other	F1
1568 805-2387	1568 805-2387	Dell Networking	ProDeploy Plus Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$3,054	Each	10%	\$2,748	Other	F1
1568 805-2388	1568 805-2388	Dell Networking	ProDeploy Dell Networking N Series 1XXX/2XXX Switch - Deployment	\$550	Each	10%	\$495	Other	F1
1568 805-2389	1568 805-2389	Dell Networking	ProDeploy Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment Verification	\$149	Each	10%	\$134	Other	F1
1568 805-2390	1568 805-2390	Dell Networking	ProDeploy Plus Dell Networking L2 N Series 1XXX/2XXX Switch - Deployment	\$145	Each	10%	\$131	Other	F1
1568 805-2391	1568 805-2391	Dell Networking	Basic Deployment Dell Networking N Series 1XXX/2XXX Switch	\$199	Each	10%	\$179	Other	F1
1568 806-7308	1568 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
1568 809-9569	1568 809-9569	Dell Networking	Dell On Site Diagnosis Service, NBD, 1 Year	\$128	Each	10%	\$115	Other	F1
1568 809-9571	1568 809-9571	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$282	Each	10%	\$254	Other	F1
1568 809-9573	1568 809-9573	Dell Networking	Dell On Site Diagnosis Service, NBD, 15 Months	\$128	Each	10%	\$115	Other	F1
1568 809-9575	1568 809-9575	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$282	Each	10%	\$254	Other	F1
1568 809-9577	1568 809-9577	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$205	Each	10%	\$185	Other	F1
1568 809-9579	1568 809-9579	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$451	Each	10%	\$406	Other	F1
1568 809-9587	1568 809-9587	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$205	Each	10%	\$185	Other	F1
1568 809-9588	1568 809-9588	Dell Networking	Dell On Site Diagnosis Service, NBD, 39 Months	\$256	Each	10%	\$231	Other	F1
1568 809-9589	1568 809-9589	Dell Networking	Dell On Site Diagnosis Service, NBD, 3 Year	\$265	Each	10%	\$231	Other	F1
1568 809-9590	1568 809-9590	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$333	Each	10%	\$300	Other	F1
1568 809-9591	1568 809-9591	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$333	Each	10%	\$300	Other	F1
1568 809-9592	1568 809-9592	Dell Networking	Dell On Site Diagnosis Service, NBD, 5 Year	\$410	Each	10%	\$369	Other	F1
1568 809-9596	1568 809-9596	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$451	Each	10%	\$406	Other	F1
1568 809-9597	1568 809-9597	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$564	Each	10%	\$507	Other	F1
1568 809-9598	1568 809-9598	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$564	Each	10%	\$507	Other	F1
1568 809-9599	1568 809-9599	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$733	Each	10%	\$660	Other	F1
1568 809-9600	1568 809-9600	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$733	Each	10%	\$660	Other	F1
1568 809-9601	1568 809-9601	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$902	Each	10%	\$812	Other	F1
1568 809-9611	1568 809-9611	Dell Networking	Dell On Site Diagnosis Service,NBD,63 Months	\$410	Each	10%	\$369	Other	F1
1568 809-9612	1568 809-9612	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$487	Each	10%	\$438	Other	F1
1568 809-9613	1568 809-9613	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$487	Each	10%	\$438	Other	F1
1568 809-9618	1568 809-9618	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$902	Each	10%	\$812	Other	F1
1568 809-9619	1568 809-9619	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,071	Each	10%	\$964	Other	F1
1568 809-9620	1568 809-9620	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$1,071	Each	10%	\$964	Other	F1
1568 812-1685	1568 812-1685	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1
1568 812-1686	1568 812-1686	Dell Networking	Basic: Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
1568 812-1687	1568 812-1687	Dell Networking	Lifetime Limited Warranty, Warranty extends until 5 years after end of product model	\$196	Each	10%	\$176	Other	F1
1568 812-1688	1568 812-1688	Dell Networking	SW Warranty,Network Warranty, 90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
1568 812-1689	1568 812-1689	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$353	Each	10%	\$318	Other	F1
1568 812-1690	1568 812-1690	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$605	Each	10%	\$545	Other	F1
1568 812-1691	1568 812-1691	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$794	Each	10%	\$715	Other	F1
1568 812-1692	1568 812-1692	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$1,028	Each	10%	\$925	Other	F1
1568 812-1693	1568 812-1693	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,239	Each	10%	\$1,115	Other	F1
1568 812-1694	1568 812-1694	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$1,550	Each	10%	\$1,395	Other	F1
1568 812-1696	1568 812-1696	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$438	Each	10%	\$394	Other	F1
1568 812-1697	1568 812-1697	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$739	Each	10%	\$665	Other	F1
1568 812-1698	1568 812-1698	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$962	Each	10%	\$866	Other	F1
1568 812-1699	1568 812-1699	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$1,247	Each	10%	\$1,122	Other	F1
1568 812-1700	1568 812-1700	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$1,509	Each	10%	\$1,358	Other	F1
1568 812-1701	1568 812-1701	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$1,870	Each	10%	\$1,683	Other	F1
1568 812-1703	1568 812-1703	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$353	Each	10%	\$318	Other	F1
1568 812-1704	1568 812-1704	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$605	Each	10%	\$545	Other	F1
1568 812-1705	1568 812-1705	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$794	Each	10%	\$715	Other	F1
1568 812-1706	1568 812-1706	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$1,028	Each	10%	\$925	Other	F1
1568 812-1707	1568 812-1707	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,239	Each	10%	\$1,115	Other	F1
1568 812-1708	1568 812-1708	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$1,550	Each	10%	\$1,395	Other	F1
1568 812-1710	1568 812-1710	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$7	Each	10%	\$6	Other	F1
1568 812-1711	1568 812-1711	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$12	Each	10%	\$11	Other	F1
1568 812-1712	1568 812-1712	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$17	Each	10%	\$15	Other	F1
1568 812-1713	1568 812-1713	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$22	Each	10%	\$20	Other	F1
1568 812-1714	1568 812-1714	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$26	Each	10%	\$23	Other	F1
1568 812-1715	1568 812-1715	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$34	Each	10%	\$31	Other	F1
1568 812-1717	1568 812-1717	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$489	Each	10%	\$440	Other	F1
1568 812-1718	1568 812-1718	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 2 Years	\$743	Each	10%	\$669	Other	F1
1568 812-1719	1568 812-1719	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$891	Each	10%	\$802	Other	F1
1568 812-1720	1568 812-1720	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$1,162	Each	10%	\$1,046	Other	F1
1568 812-1721	1568 812-1721	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$1,456	Each	10%	\$1,310	Other	F1
1568 812-1722	1568 812-1722	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 6 Years	\$1,651	Each	10%	\$1,486	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
1568 812-1724	1568 812-1724	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$373	Each	10%	\$336	Other	F1
1568 812-1727	1568 812-1727	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 2 Years	\$595	Each	10%	\$536	Other	F1
1568 812-1730	1568 812-1730	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$741	Each	10%	\$667	Other	F1
1568 812-1733	1568 812-1733	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$964	Each	10%	\$868	Other	F1
1568 812-1734	1568 812-1734	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,187	Each	10%	\$1,068	Other	F1
1568 812-1737	1568 812-1737	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,406	Each	10%	\$1,265	Other	F1
1568 812-1745	1568 812-1745	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1746	1568 812-1746	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1747	1568 812-1747	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1748	1568 812-1748	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1749	1568 812-1749	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1750	1568 812-1750	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1751	1568 812-1751	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1752	1568 812-1752	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1753	1568 812-1753	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1754	1568 812-1754	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1755	1568 812-1755	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1756	1568 812-1756	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$230	Each	10%	\$207	Other	F1
1568 812-1759	1568 812-1759	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$348	Each	10%	\$313	Other	F1
1568 812-1760	1568 812-1760	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$594	Each	10%	\$535	Other	F1
1568 812-1761	1568 812-1761	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$779	Each	10%	\$701	Other	F1
1568 812-1762	1568 812-1762	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,009	Each	10%	\$908	Other	F1
1568 812-1763	1568 812-1763	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,216	Each	10%	\$1,094	Other	F1
1568 812-1764	1568 812-1764	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,520	Each	10%	\$1,368	Other	F1
1568 812-1766	1568 812-1766	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$230	Each	10%	\$207	Other	F1
1568 812-1767	1568 812-1767	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$230	Each	10%	\$207	Other	F1
1568 812-1768	1568 812-1768	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$230	Each	10%	\$207	Other	F1
1568 812-1769	1568 812-1769	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$230	Each	10%	\$207	Other	F1
1568 812-1770	1568 812-1770	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$230	Each	10%	\$207	Other	F1
1568 812-1771	1568 812-1771	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$230	Each	10%	\$207	Other	F1
1568 812-1773	1568 812-1773	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
1568 812-1774	1568 812-1774	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$565	Each	10%	\$509	Other	F1
1568 812-1775	1568 812-1775	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$7	Each	10%	\$6	Other	F1
1568 812-1776	1568 812-1776	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$903	Each	10%	\$813	Other	F1
1568 812-1777	1568 812-1777	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$10	Each	10%	\$9	Other	F1
1568 812-1778	1568 812-1778	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,127	Each	10%	\$1,014	Other	F1
1568 812-1779	1568 812-1779	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$12	Each	10%	\$11	Other	F1
1568 812-1780	1568 812-1780	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,467	Each	10%	\$1,320	Other	F1
1568 812-1781	1568 812-1781	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$15	Each	10%	\$14	Other	F1
1568 812-1782	1568 812-1782	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$1,804	Each	10%	\$1,624	Other	F1
1568 812-1783	1568 812-1783	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$19	Each	10%	\$17	Other	F1
1568 812-1784	1568 812-1784	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$2,142	Each	10%	\$1,928	Other	F1
1568 812-4005	1568 812-4005	Dell Networking	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
1568 812-8909	1568 812-8909	Dell Networking	ProSupport Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
1568 816-1564	1568 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assit 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
1568 816-1567	1568 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assit 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
1568 816-1572	1568 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assit 4 Years	\$6,515	Each	10%	\$5,864	Other	F1
1568 816-1575	1568 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assit 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
1568 816-1620	1568 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1
1568 816-1623	1568 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
1568 816-1628	1568 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1
1568 816-1631	1568 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
1568 822-3178	1568 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
1568 823-9269	1568 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
1568 823-9274	1568 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1568 823-9284	1568 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1568 825-8623	1568 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1568 825-8624	1568 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1568 847-7294	1568 847-7294	Dell Networking	Keep Your Component For Enterprise 2 Years	\$167	Each	10%	\$168	Other	F1
1568 847-7295	1568 847-7295	Dell Networking	Keep Your Component For Enterprise 3 Years	\$290	Each	10%	\$252	Other	F1
1568 847-7296	1568 847-7296	Dell Networking	Keep Your Component For Enterprise 4 Years	\$373	Each	10%	\$336	Other	F1
1568 847-7297	1568 847-7297	Dell Networking	Keep Your Component For Enterprise 6 Years	\$560	Each	10%	\$504	Other	F1
1568 847-7313	1568 847-7313	Dell Networking	Keep Your Component For Enterprise 5 Years	\$467	Each	10%	\$420	Other	F1
1568 847-7328	1568 847-7328	Dell Networking	Keep Your Component For Enterprise 7 Years	\$653	Each	10%	\$588	Other	F1
1568 847-7329	1568 847-7329	Dell Networking	Keep Your Component For Enterprise 1 Year	\$93	Each	10%	\$84	Other	F1
1568 951-2015	1568 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1568 973-2426	1568 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1568 973-8439	1568 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
1568 975-2186	1568 975-2186	Dell Networking	Dell Education Services - Campus Networking N-Series Training - 1 year eLearning	\$149	Each	10%	\$134	Other	F1
1568 984-3267	1568 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
1568 989-3439	1568 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1568 992-6149	1568 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1568 995-8131	1568 995-8131	Dell Networking	Information Only ,Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
1585 007-1527	1585 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1585 009-4364	1585 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1585 009-4877	1585 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1585 461-0497	1585 461-0497	Dell Networking	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
1585 468-8015	1585 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
1585 468-8016	1585 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
1585 468-8017	1585 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1585 468-8018	1585 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1585 468-8019	1585 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1585 804-1285	1585 804-1285	Dell Networking	Keep Your Components, 1 Year	\$249	Each	10%	\$224	Other	F1
1585 804-1287	1585 804-1287	Dell Networking	Keep Your Components, 3 Year	\$499	Each	10%	\$449	Other	F1
1585 804-1289	1585 804-1289	Dell Networking	Keep Your Components, 5 Year	\$799	Each	10%	\$719	Other	F1
1585 805-2392	1585 805-2392	Dell Networking	ProDeploy Plus Dell Networking N Series 3XXX Switch - Deployment	\$3,358	Each	10%	\$3,022	Other	F1
1585 805-2393	1585 805-2393	Dell Networking	Basic Deployment Dell Networking N Series 3XXX Switch	\$249	Each	10%	\$224	Other	F1
1585 805-2394	1585 805-2394	Dell Networking	ProDeploy Dell Networking L3 N Series 3XXX Switch - Deployment Verification	\$165	Each	10%	\$148	Other	F1
1585 805-2395	1585 805-2395	Dell Networking	ProDeploy Plus Dell Networking L3 N Series 3XXX Switch - Deployment Verification	\$141	Each	10%	\$127	Other	F1
1585 805-2396	1585 805-2396	Dell Networking	ProDeploy Dell Networking N Series 3XXX Switch - Deployment	\$834	Each	10%	\$751	Other	F1
1585 806-7308	1585 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
1585 809-9569	1585 809-9569	Dell Networking	Dell On Site Diagnosis Service, NBD, 1 Year	\$128	Each	10%	\$115	Other	F1
1585 809-9571	1585 809-9571	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$282	Each	10%	\$254	Other	F1
1585 809-9573	1585 809-9573	Dell Networking	Dell On Site Diagnosis Service, NBD, 15 Months	\$128	Each	10%	\$115	Other	F1
1585 809-9575	1585 809-9575	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$282	Each	10%	\$254	Other	F1
1585 809-9577	1585 809-9577	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$205	Each	10%	\$185	Other	F1
1585 809-9579	1585 809-9579	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$451	Each	10%	\$406	Other	F1
1585 809-9587	1585 809-9587	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$205	Each	10%	\$185	Other	F1
1585 809-9588	1585 809-9588	Dell Networking	Dell On Site Diagnosis Service, NBD, 39 Months	\$256	Each	10%	\$231	Other	F1
1585 809-9589	1585 809-9589	Dell Networking	Dell On Site Diagnosis Service, NBD, 3 Year	\$256	Each	10%	\$231	Other	F1
1585 809-9590	1585 809-9590	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$333	Each	10%	\$300	Other	F1
1585 809-9591	1585 809-9591	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$333	Each	10%	\$300	Other	F1
1585 809-9592	1585 809-9592	Dell Networking	Dell On Site Diagnosis Service, NBD, 5 Year	\$410	Each	10%	\$369	Other	F1
1585 809-9596	1585 809-9596	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$451	Each	10%	\$406	Other	F1
1585 809-9597	1585 809-9597	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$564	Each	10%	\$507	Other	F1
1585 809-9598	1585 809-9598	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$564	Each	10%	\$507	Other	F1
1585 809-9599	1585 809-9599	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$733	Each	10%	\$660	Other	F1
1585 809-9600	1585 809-9600	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$733	Each	10%	\$660	Other	F1
1585 809-9601	1585 809-9601	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$902	Each	10%	\$812	Other	F1
1585 809-9611	1585 809-9611	Dell Networking	Dell On Site Diagnosis Service,NBD,63 Months	\$410	Each	10%	\$369	Other	F1
1585 809-9612	1585 809-9612	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$487	Each	10%	\$438	Other	F1
1585 809-9613	1585 809-9613	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$487	Each	10%	\$438	Other	F1
1585 809-9618	1585 809-9618	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$902	Each	10%	\$812	Other	F1
1585 809-9619	1585 809-9619	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,071	Each	10%	\$964	Other	F1
1585 809-9620	1585 809-9620	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$1,071	Each	10%	\$964	Other	F1
1585 810-8461	1585 810-8461	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1
1585 810-8462	1585 810-8462	Dell Networking	Basic: Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
1585 810-8463	1585 810-8463	Dell Networking	Lifetime Limited Warranty, Warranty extends until 5 years after end of product model	\$166	Each	10%	\$149	Other	F1
1585 810-8464	1585 810-8464	Dell Networking	SW Warranty,Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1
1585 810-8465	1585 810-8465	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$427	Each	10%	\$384	Other	F1
1585 810-8466	1585 810-8466	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$716	Each	10%	\$644	Other	F1
1585 810-8467	1585 810-8467	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$923	Each	10%	\$831	Other	F1
1585 810-8468	1585 810-8468	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$1,170	Each	10%	\$1,053	Other	F1
1585 810-8469	1585 810-8469	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,382	Each	10%	\$1,244	Other	F1
1585 810-8470	1585 810-8470	Dell Networking	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$1,733	Each	10%	\$1,560	Other	F1
1585 810-8472	1585 810-8472	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$560	Each	10%	\$504	Other	F1
1585 810-8473	1585 810-8473	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$929	Each	10%	\$836	Other	F1
1585 810-8474	1585 810-8474	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$1,188	Each	10%	\$1,069	Other	F1
1585 810-8475	1585 810-8475	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$1,514	Each	10%	\$1,363	Other	F1
1585 810-8476	1585 810-8476	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$1,806	Each	10%	\$1,625	Other	F1
1585 810-8477	1585 810-8477	Dell Networking	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and	\$2,236	Each	10%	\$2,012	Other	F1
1585 810-8479	1585 810-8479	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$427	Each	10%	\$384	Other	F1
1585 810-8480	1585 810-8480	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$716	Each	10%	\$644	Other	F1
1585 810-8481	1585 810-8481	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$923	Each	10%	\$831	Other	F1
1585 810-8482	1585 810-8482	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$1,170	Each	10%	\$1,053	Other	F1
1585 810-8483	1585 810-8483	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,382	Each	10%	\$1,244	Other	F1
1585 810-8484	1585 810-8484	Dell Networking	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$1,733	Each	10%	\$1,560	Other	F1
1585 810-8486	1585 810-8486	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$6	Each	10%	\$5	Other	F1
1585 810-8487	1585 810-8487	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$11	Each	10%	\$10	Other	F1
1585 810-8488	1585 810-8488	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$14	Each	10%	\$13	Other	F1
1585 810-8489	1585 810-8489	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$17	Each	10%	\$15	Other	F1
1585 810-8490	1585 810-8490	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$20	Each	10%	\$18	Other	F1
1585 810-8491	1585 810-8491	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$26	Each	10%	\$23	Other	F1
1585 810-8493	1585 810-8493	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$899	Each	10%	\$809	Other	F1
1585 810-8494	1585 810-8494	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 2 Years	\$1,405	Each	10%	\$1,265	Other	F1
1585 810-8495	1585 810-8495	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$1,728	Each	10%	\$1,555	Other	F1
1585 810-8496	1585 810-8496	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$2,277	Each	10%	\$2,049	Other	F1
1585 810-8497	1585 810-8497	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$2,860	Each	10%	\$2,574	Other	F1
1585 810-8498	1585 810-8498	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance, 6 Years	\$3,305	Each	10%	\$2,975	Other	F1
1585 810-8500	1585 810-8500	Dell Networking	ProSupport:7x24 HW/SW/Tech Support and Assistance, 1 Year	\$591	Each	10%	\$532	Other	F1
1585 810-8501	1585 810-8501	Dell Networking	ProSupport:7x24 HW/SW/Tech Support and Assistance, 2 Years	\$943	Each	10%	\$849	Other	F1
1585 810-8502	1585 810-8502	Dell Networking	ProSupport:7x24 HW/SW/Tech Support and Assistance, 3 Years	\$1,179	Each	10%	\$1,061	Other	F1
1585 810-8503	1585 810-8503	Dell Networking	ProSupport:7x24 HW/SW/Tech Support and Assistance, 4 Years	\$1,534	Each	10%	\$1,381	Other	F1
1585 810-8504	1585 810-8504	Dell Networking	ProSupport:7x24 HW/SW/Tech Support and Assistance, 5 Years	\$1,869	Each	10%	\$1,700	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
1585 810-8505	1585 810-8505	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,6 Years	\$2,241	Each	10%	\$2,017	Other	F1
1585 810-8507	1585 810-8507	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$255	Each	10%	\$230	Other	F1
1585 810-8508	1585 810-8508	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,601	Each	10%	\$1,441	Other	F1
1585 810-8509	1585 810-8509	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$433	Each	10%	\$390	Other	F1
1585 810-8510	1585 810-8510	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 2 Years	\$2,536	Each	10%	\$2,282	Other	F1
1585 810-8511	1585 810-8511	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$564	Each	10%	\$508	Other	F1
1585 810-8512	1585 810-8512	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 3 Years	\$3,148	Each	10%	\$2,833	Other	F1
1585 810-8513	1585 810-8513	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$710	Each	10%	\$639	Other	F1
1585 810-8514	1585 810-8514	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,115	Each	10%	\$3,704	Other	F1
1585 810-8515	1585 810-8515	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$828	Each	10%	\$745	Other	F1
1585 810-8516	1585 810-8516	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 5 Years	\$5,111	Each	10%	\$4,600	Other	F1
1585 810-8517	1585 810-8517	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,055	Each	10%	\$950	Other	F1
1585 810-8518	1585 810-8518	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 6 Years	\$5,998	Each	10%	\$5,398	Other	F1
1585 810-8521	1585 810-8521	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$440	Each	10%	\$396	Other	F1
1585 810-8522	1585 810-8522	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$731	Each	10%	\$658	Other	F1
1585 810-8523	1585 810-8523	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$936	Each	10%	\$842	Other	F1
1585 810-8524	1585 810-8524	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,193	Each	10%	\$1,074	Other	F1
1585 810-8525	1585 810-8525	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,422	Each	10%	\$1,280	Other	F1
1585 810-8526	1585 810-8526	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,760	Each	10%	\$1,584	Other	F1
1585 810-8528	1585 810-8528	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$255	Each	10%	\$230	Other	F1
1585 810-8529	1585 810-8529	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$433	Each	10%	\$390	Other	F1
1585 810-8530	1585 810-8530	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$564	Each	10%	\$508	Other	F1
1585 810-8531	1585 810-8531	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$710	Each	10%	\$639	Other	F1
1585 810-8532	1585 810-8532	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$828	Each	10%	\$745	Other	F1
1585 810-8533	1585 810-8533	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,055	Each	10%	\$950	Other	F1
1585 810-8535	1585 810-8535	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
1585 810-8536	1585 810-8536	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance, 1 Year	\$892	Each	10%	\$803	Other	F1
1585 810-8537	1585 810-8537	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$6	Each	10%	\$5	Other	F1
1585 810-8538	1585 810-8538	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance, 2 Years	\$1,426	Each	10%	\$1,283	Other	F1
1585 810-8539	1585 810-8539	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$8	Each	10%	\$7	Other	F1
1585 810-8540	1585 810-8540	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance, 3 Years	\$1,782	Each	10%	\$1,604	Other	F1
1585 810-8541	1585 810-8541	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$10	Each	10%	\$9	Other	F1
1585 810-8542	1585 810-8542	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance, 4 Years	\$2,316	Each	10%	\$2,084	Other	F1
1585 810-8543	1585 810-8543	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$11	Each	10%	\$10	Other	F1
1585 810-8544	1585 810-8544	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance, 5 Years	\$2,852	Each	10%	\$2,567	Other	F1
1585 810-8545	1585 810-8545	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$15	Each	10%	\$14	Other	F1
1585 810-8546	1585 810-8546	Dell Networking	ProSupport Plus: 7x24 HW / SW Technical Support and Assistance, 6 Years	\$3,385	Each	10%	\$3,047	Other	F1
1585 810-8574	1585 810-8574	Dell Networking	ProSupport :7x24 HW/SW Tech Support and Assistance,15 Months	\$591	Each	10%	\$532	Other	F1
1585 810-8576	1585 810-8576	Dell Networking	ProSupport :7x24 HW/SW Tech Support and Assistance,27 Months	\$943	Each	10%	\$849	Other	F1
1585 810-8580	1585 810-8580	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,63 Months	\$1,534	Each	10%	\$1,381	Other	F1
1585 810-8582	1585 810-8582	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,63 Months	\$1,889	Each	10%	\$1,700	Other	F1
1585 812-4008	1585 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
1585 812-8909	1585 812-8909	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
1585 812-9442	1585 812-9442	Dell Networking	ProDeploy Flex Install Dell NW N Series 3XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
1585 812-9498	1585 812-9498	Dell Networking	ProDeploy Flex Install Dell NW N Series 3XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
1585 816-1564	1585 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assis 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
1585 816-1567	1585 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assis 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
1585 816-1572	1585 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assis 4 Years	\$6,515	Each	10%	\$5,864	Other	F1
1585 816-1575	1585 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assis 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
1585 816-1620	1585 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1
1585 816-1623	1585 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
1585 816-1628	1585 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1
1585 816-1631	1585 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
1585 822-3178	1585 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
1585 823-9269	1585 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
1585 823-9274	1585 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1585 823-9284	1585 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1585 825-8623	1585 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1585 825-8624	1585 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1585 847-2851	1585 847-2851	Dell Networking	ProDeploy Dell Networking N Series 3XXX Switch - Remote	\$799	Each	10%	\$719	Other	F1
1585 847-7302	1585 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$287	Each	10%	\$240	Other	F1
1585 847-7303	1585 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1
1585 847-7304	1585 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1
1585 847-7305	1585 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1
1585 847-7306	1585 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1
1585 847-7307	1585 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1
1585 847-7308	1585 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1
1585 927-3179	1585 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
1585 927-3189	1585 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
1585 927-3199	1585 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
1585 929-8509	1585 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
1585 929-8519	1585 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
1585 936-2329	1585 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
1585 936-2339	1585 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
1585 936-2349	1585 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
1585 936-2359	1585 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
1585 936-2369	1585 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1585 936-5359	1585 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1585 951-2015	1585 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1585 973-2426	1585 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1585 973-8439	1585 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
1585 975-2186	1585 975-2186	Dell Networking	Dell Education Services - Campus Networking N-Series Training - 1 year eLearning	\$149	Each	10%	\$134	Other	F1
1585 984-3267	1585 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
1585 989-3439	1585 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1585 990-BBBS	1585 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBBT	1585 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBBU	1585 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBBV	1585 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBBW	1585 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBBX	1585 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBBY	1585 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBBZ	1585 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBCB	1585 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBCC	1585 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBCD	1585 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBCE	1585 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBCF	1585 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 990-BBCG	1585 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
1585 992-6149	1585 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1585 995-8131	1585 995-8131	Dell Networking	Information Only ,Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
1020 007-1527	1020 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1020 009-4364	1020 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1020 009-4899	1020 009-4899	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
1020 009-4877	1020 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1020 467-1489	1020 467-1489	Dell Networking	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-1490	1020 467-1490	Dell Networking	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
1020 467-1491	1020 467-1491	Dell Networking	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
1020 467-1493	1020 467-1493	Dell Networking	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
1020 467-1494	1020 467-1494	Dell Networking	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
1020 467-1495	1020 467-1495	Dell Networking	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
1020 467-1496	1020 467-1496	Dell Networking	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1
1020 467-1497	1020 467-1497	Dell Networking	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
1020 467-1498	1020 467-1498	Dell Networking	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
1020 467-1499	1020 467-1499	Dell Networking	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5589	1020 467-5589	Dell Networking	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5590	1020 467-5590	Dell Networking	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
1020 467-5591	1020 467-5591	Dell Networking	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5592	1020 467-5592	Dell Networking	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5594	1020 467-5594	Dell Networking	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5598	1020 467-5598	Dell Networking	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5599	1020 467-5599	Dell Networking	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5600	1020 467-5600	Dell Networking	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5601	1020 467-5601	Dell Networking	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
1020 467-5602	1020 467-5602	Dell Networking	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5603	1020 467-5603	Dell Networking	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5604	1020 467-5604	Dell Networking	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
1020 467-5605	1020 467-5605	Dell Networking	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5606	1020 467-5606	Dell Networking	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5607	1020 467-5607	Dell Networking	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5608	1020 467-5608	Dell Networking	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5609	1020 467-5609	Dell Networking	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5610	1020 467-5610	Dell Networking	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5611	1020 467-5611	Dell Networking	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5612	1020 467-5612	Dell Networking	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5613	1020 467-5613	Dell Networking	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5614	1020 467-5614	Dell Networking	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5615	1020 467-5615	Dell Networking	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
1020 467-5616	1020 467-5616	Dell Networking	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5617	1020 467-5617	Dell Networking	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5618	1020 467-5618	Dell Networking	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5619	1020 467-5619	Dell Networking	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5620	1020 467-5620	Dell Networking	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
1020 467-5621	1020 467-5621	Dell Networking	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
1020 467-5622	1020 467-5622	Dell Networking	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
1020 467-5623	1020 467-5623	Dell Networking	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
1020 467-5684	1020 467-5684	Dell Networking	Select Language Option	\$0	Each	10%	\$0	Other	F1
1020 467-5695	1020 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5696	1020 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5697	1020 467-5697	Dell Networking	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
1020 467-5698	1020 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5699	1020 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5700	1020 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5701	1020 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5702	1020 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
1020 467-5703	1020 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5704	1020 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5705	1020 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5706	1020 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5707	1020 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5708	1020 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5709	1020 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5710	1020 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5711	1020 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5712	1020 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
1020 467-5754	1020 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
1020 468-0383	1020 468-0383	Dell Networking	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
1020 468-2472	1020 468-2472	Dell Networking	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1
1020 468-3776	1020 468-3776	Dell Networking	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
1020 468-4058	1020 468-4058	Dell Networking	No Language Selected	\$0	Each	10%	\$0	Other	F1
1020 468-7072	1020 468-7072	Dell Networking	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
1020 469-5598	1020 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
1020 804-1200	1020 804-1200	Dell Networking	Keep Your Components, 1 Year	\$400	Each	10%	\$360	Other	F1
1020 804-1202	1020 804-1202	Dell Networking	Keep Your Components, 3 Year	\$800	Each	10%	\$720	Other	F1
1020 804-1203	1020 804-1203	Dell Networking	Keep Your Components, 4 Year	\$1,040	Each	10%	\$936	Other	F1
1020 804-1204	1020 804-1204	Dell Networking	Keep Your Components, 5 Year	\$1,280	Each	10%	\$1,152	Other	F1
1020 805-2383	1020 805-2383	Dell Networking	ProDeploy Dell Networking L3 N Series 4XXX Switch - Deployment Verification	\$140	Each	10%	\$126	Other	F1
1020 805-2384	1020 805-2384	Dell Networking	Basic Deployment Dell Networking N Series 4XXX Switch	\$299	Each	10%	\$269	Other	F1
1020 806-7308	1020 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
1020 809-8118	1020 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
1020 809-8120	1020 809-8120	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
1020 809-8122	1020 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
1020 809-8124	1020 809-8124	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
1020 809-8126	1020 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1
1020 809-8128	1020 809-8128	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1
1020 809-8130	1020 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1
1020 809-8132	1020 809-8132	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1
1020 809-8134	1020 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
1020 809-8136	1020 809-8136	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
1020 809-8138	1020 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
1020 809-8140	1020 809-8140	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
1020 809-8142	1020 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
1020 809-8144	1020 809-8144	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
1020 809-8146	1020 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
1020 809-8148	1020 809-8148	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
1020 809-8150	1020 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
1020 809-8152	1020 809-8152	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,769	Each	10%	\$2,510	Other	F1
1020 809-8154	1020 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
1020 809-8156	1020 809-8156	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,769	Each	10%	\$2,510	Other	F1
1020 809-8158	1020 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
1020 809-8160	1020 809-8160	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
1020 809-8162	1020 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
1020 809-8164	1020 809-8164	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
1020 812-8809	1020 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
1020 812-9443	1020 812-9443	Dell Networking	ProDeploy Flex Install Dell NW N Series 4XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
1020 812-9499	1020 812-9499	Dell Networking	ProDeploy Flex Install Dell NW N Series 4XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
1020 816-1564	1020 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
1020 816-1567	1020 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
1020 816-1572	1020 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1
1020 816-1575	1020 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
1020 816-1620	1020 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1
1020 816-1623	1020 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
1020 816-1628	1020 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1
1020 816-1631	1020 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
1020 821-5791	1020 821-5791	Dell Networking	ProDeploy Dell Networking N Series 4XXX Switch - Deployment	\$1,554	Each	10%	\$1,398	Other	F1
1020 822-3179	1020 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
1020 823-9269	1020 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
1020 823-9274	1020 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1020 823-9284	1020 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1020 825-8623	1020 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1020 825-8624	1020 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1020 936-5359	1020 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1020 951-2015	1020 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1020 951-2583	1020 951-2583	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1020 951-2624	1020 951-2624	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1020 953-8349	1020 953-8349	Dell Networking	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
1020 955-5124	1020 955-5124	Dell Networking	RESTRICTED: ProSupport for Support Delivery Partners only: Partner provides	\$0	Each	10%	\$0	Other	F1
1020 966-6411	1020 966-6411	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1
1020 966-6412	1020 966-6412	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1
1020 966-6413	1020 966-6413	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1020 966-6414	1020 966-6414	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1020 966-6415	1020 966-6415	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
1020 966-6416	1020 966-6416	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
1020 966-6417	1020 966-6417	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$163	Each	10%	\$147	Other	F1
1020 966-6418	1020 966-6418	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$665	Each	10%	\$599	Other	F1
1020 966-6423	1020 966-6423	Dell Networking	Software Support_NW 90 Day	\$0	Each	10%	\$0	Other	F1
1020 966-6424	1020 966-6424	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$7	Each	10%	\$6	Other	F1
1020 966-6425	1020 966-6425	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$125	Each	10%	\$113	Other	F1
1020 966-6426	1020 966-6426	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$5	Other	F1
1020 966-6427	1020 966-6427	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$102	Each	10%	\$92	Other	F1
1020 966-6428	1020 966-6428	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$9	Each	10%	\$8	Other	F1
1020 966-6429	1020 966-6429	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$196	Each	10%	\$176	Other	F1
1020 966-6430	1020 966-6430	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$12	Each	10%	\$11	Other	F1
1020 966-6431	1020 966-6431	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$326	Each	10%	\$293	Other	F1
1020 966-6432	1020 966-6432	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$15	Each	10%	\$14	Other	F1
1020 966-6433	1020 966-6433	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$463	Each	10%	\$417	Other	F1
1020 966-6434	1020 966-6434	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$29	Each	10%	\$26	Other	F1
1020 966-6435	1020 966-6435	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$610	Each	10%	\$549	Other	F1
1020 966-6442	1020 966-6442	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$563	Each	10%	\$507	Other	F1
1020 966-6443	1020 966-6443	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$905	Each	10%	\$815	Other	F1
1020 966-6444	1020 966-6444	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 1 Year	\$339	Each	10%	\$305	Other	F1
1020 966-6445	1020 966-6445	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 1 Year	\$582	Each	10%	\$524	Other	F1
1020 966-6446	1020 966-6446	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$565	Each	10%	\$509	Other	F1
1020 966-6447	1020 966-6447	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year	\$986	Each	10%	\$887	Other	F1
1020 966-6448	1020 966-6448	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$902	Each	10%	\$812	Other	F1
1020 966-6449	1020 966-6449	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$1,586	Each	10%	\$1,427	Other	F1
1020 966-6450	1020 966-6450	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$1,239	Each	10%	\$1,115	Other	F1
1020 966-6451	1020 966-6451	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$2,193	Each	10%	\$1,974	Other	F1
1020 966-6452	1020 966-6452	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$1,586	Each	10%	\$1,427	Other	F1
1020 966-6453	1020 966-6453	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$2,810	Each	10%	\$2,529	Other	F1
1020 966-6468	1020 966-6468	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$920	Each	10%	\$828	Other	F1
1020 966-6469	1020 966-6469	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$1,555	Each	10%	\$1,400	Other	F1
1020 966-6470	1020 966-6470	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$414	Each	10%	\$373	Other	F1
1020 966-6471	1020 966-6471	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$703	Each	10%	\$633	Other	F1
1020 966-6472	1020 966-6472	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$1,471	Each	10%	\$1,324	Other	F1
1020 966-6473	1020 966-6473	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$2,462	Each	10%	\$2,216	Other	F1
1020 966-6474	1020 966-6474	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$666	Each	10%	\$599	Other	F1
1020 966-6475	1020 966-6475	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,109	Each	10%	\$998	Other	F1
1020 966-6476	1020 966-6476	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,838	Each	10%	\$1,654	Other	F1
1020 966-6477	1020 966-6477	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$3,043	Each	10%	\$2,739	Other	F1
1020 966-6478	1020 966-6478	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$831	Each	10%	\$748	Other	F1
1020 966-6479	1020 966-6479	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,374	Each	10%	\$1,237	Other	F1
1020 966-6480	1020 966-6480	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$2,391	Each	10%	\$2,152	Other	F1
1020 966-6481	1020 966-6481	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,924	Each	10%	\$3,532	Other	F1
1020 966-6482	1020 966-6482	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,096	Each	10%	\$977	Other	F1
1020 966-6483	1020 966-6483	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,175	Each	10%	\$1,058	Other	F1
1020 966-6484	1020 966-6484	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$2,944	Each	10%	\$2,650	Other	F1
1020 966-6485	1020 966-6485	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$4,798	Each	10%	\$4,318	Other	F1
1020 966-6486	1020 966-6486	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,336	Each	10%	\$1,202	Other	F1
1020 966-6487	1020 966-6487	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$2,165	Each	10%	\$1,949	Other	F1
1020 966-6488	1020 966-6488	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$3,487	Each	10%	\$3,138	Other	F1
1020 966-6489	1020 966-6489	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$5,499	Each	10%	\$4,949	Other	F1
1020 966-6496	1020 966-6496	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$597	Each	10%	\$537	Other	F1
1020 966-6497	1020 966-6497	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$2,407	Each	10%	\$2,166	Other	F1
1020 966-6498	1020 966-6498	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$381	Each	10%	\$343	Other	F1
1020 966-6499	1020 966-6499	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,655	Each	10%	\$1,490	Other	F1
1020 966-6500	1020 966-6500	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$688	Each	10%	\$619	Other	F1
1020 966-6501	1020 966-6501	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$2,817	Each	10%	\$2,535	Other	F1
1020 966-6502	1020 966-6502	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$994	Each	10%	\$895	Other	F1
1020 966-6503	1020 966-6503	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$4,457	Each	10%	\$4,011	Other	F1
1020 966-6504	1020 966-6504	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$1,256	Each	10%	\$1,130	Other	F1
1020 966-6505	1020 966-6505	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$6,119	Each	10%	\$5,506	Other	F1
1020 966-6506	1020 966-6506	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$1,749	Each	10%	\$1,574	Other	F1
1020 966-6507	1020 966-6507	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$7,785	Each	10%	\$7,007	Other	F1
1020 966-6510	1020 966-6510	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$597	Each	10%	\$537	Other	F1
1020 966-6511	1020 966-6511	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$2,406	Each	10%	\$2,165	Other	F1
1020 966-6512	1020 966-6512	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$382	Each	10%	\$344	Other	F1
1020 966-6513	1020 966-6513	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,657	Each	10%	\$1,491	Other	F1
1020 966-6514	1020 966-6514	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$688	Each	10%	\$619	Other	F1
1020 966-6515	1020 966-6515	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$2,817	Each	10%	\$2,535	Other	F1
1020 966-6516	1020 966-6516	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$995	Each	10%	\$896	Other	F1
1020 966-6517	1020 966-6517	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$4,459	Each	10%	\$4,013	Other	F1
1020 966-6518	1020 966-6518	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$1,257	Each	10%	\$1,131	Other	F1
1020 966-6519	1020 966-6519	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$6,119	Each	10%	\$5,507	Other	F1
1020 966-6520	1020 966-6520	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$1,749	Each	10%	\$1,574	Other	F1
1020 966-6521	1020 966-6521	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$7,786	Each	10%	\$7,007	Other	F1
1020 966-6524	1020 966-6524	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$762	Each	10%	\$704	Other	F1
1020 966-6525	1020 966-6525	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,726	Each	10%	\$2,453	Other	F1
1020 966-6526	1020 966-6526	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$484	Each	10%	\$445	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
1020 966-6527	1020 966-6527	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,837	Each	10%	\$1,653	Other	F1
1020 966-6528	1020 966-6528	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$874	Each	10%	\$787	Other	F1
1020 966-6529	1020 966-6529	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$3,127	Each	10%	\$2,814	Other	F1
1020 966-6530	1020 966-6530	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,292	Each	10%	\$1,163	Other	F1
1020 966-6531	1020 966-6531	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$4,959	Each	10%	\$4,463	Other	F1
1020 966-6532	1020 966-6532	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,665	Each	10%	\$1,499	Other	F1
1020 966-6533	1020 966-6533	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$6,799	Each	10%	\$6,119	Other	F1
1020 966-6534	1020 966-6534	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,269	Each	10%	\$2,042	Other	F1
1020 966-6535	1020 966-6535	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$8,656	Each	10%	\$7,790	Other	F1
1020 966-6538	1020 966-6538	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$1,257	Each	10%	\$1,131	Other	F1
1020 966-6539	1020 966-6539	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$665	Each	10%	\$599	Other	F1
1020 966-6540	1020 966-6540	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$1,987	Each	10%	\$1,788	Other	F1
1020 966-6541	1020 966-6541	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$876	Each	10%	\$788	Other	F1
1020 966-6542	1020 966-6542	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,423	Each	10%	\$2,181	Other	F1
1020 966-6543	1020 966-6543	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$958	Each	10%	\$862	Other	F1
1020 966-6544	1020 966-6544	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,228	Each	10%	\$2,905	Other	F1
1020 966-6545	1020 966-6545	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,176	Each	10%	\$1,058	Other	F1
1020 966-6546	1020 966-6546	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$4,079	Each	10%	\$3,671	Other	F1
1020 966-6547	1020 966-6547	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,383	Each	10%	\$1,245	Other	F1
1020 966-6548	1020 966-6548	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$4,699	Each	10%	\$4,229	Other	F1
1020 966-6549	1020 966-6549	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,577	Each	10%	\$1,419	Other	F1
1020 966-6556	1020 966-6556	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year	\$0	Each	10%	\$0	Other	F1
1020 966-6557	1020 966-6557	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year	\$109	Each	10%	\$98	Other	F1
1020 966-6558	1020 966-6558	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 2 Year	\$0	Each	10%	\$0	Other	F1
1020 966-6559	1020 966-6559	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 2 Year	\$143	Each	10%	\$129	Other	F1
1020 966-6560	1020 966-6560	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
1020 966-6561	1020 966-6561	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$158	Each	10%	\$142	Other	F1
1020 966-6562	1020 966-6562	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
1020 966-6563	1020 966-6563	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$195	Each	10%	\$176	Other	F1
1020 966-6564	1020 966-6564	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
1020 966-6565	1020 966-6565	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$230	Each	10%	\$207	Other	F1
1020 966-6566	1020 966-6566	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
1020 966-6567	1020 966-6567	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$264	Each	10%	\$238	Other	F1
1020 966-6574	1020 966-6574	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$6	Each	10%	\$5	Other	F1
1020 966-6575	1020 966-6575	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$83	Each	10%	\$75	Other	F1
1020 966-6576	1020 966-6576	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
1020 966-6577	1020 966-6577	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$69	Each	10%	\$62	Other	F1
1020 966-6578	1020 966-6578	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$8	Each	10%	\$7	Other	F1
1020 966-6579	1020 966-6579	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$134	Each	10%	\$121	Other	F1
1020 966-6580	1020 966-6580	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$11	Each	10%	\$10	Other	F1
1020 966-6581	1020 966-6581	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$223	Each	10%	\$201	Other	F1
1020 966-6582	1020 966-6582	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$14	Each	10%	\$13	Other	F1
1020 966-6593	1020 966-6593	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$319	Each	10%	\$287	Other	F1
1020 966-6584	1020 966-6584	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$19	Each	10%	\$17	Other	F1
1020 966-6585	1020 966-6585	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$422	Each	10%	\$380	Other	F1
1020 966-6592	1020 966-6592	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,663	Each	10%	\$1,497	Other	F1
1020 966-6593	1020 966-6593	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,898	Each	10%	\$2,608	Other	F1
1020 966-6594	1020 966-6594	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$2,660	Each	10%	\$2,394	Other	F1
1020 966-6595	1020 966-6595	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$4,613	Each	10%	\$4,152	Other	F1
1020 966-6596	1020 966-6596	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$3,323	Each	10%	\$2,991	Other	F1
1020 966-6597	1020 966-6597	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$5,733	Each	10%	\$5,160	Other	F1
1020 966-6598	1020 966-6598	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$4,321	Each	10%	\$3,889	Other	F1
1020 966-6599	1020 966-6599	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$7,422	Each	10%	\$6,680	Other	F1
1020 966-6600	1020 966-6600	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$5,320	Each	10%	\$4,788	Other	F1
1020 966-6601	1020 966-6601	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$9,103	Each	10%	\$8,193	Other	F1
1020 966-6602	1020 966-6602	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$6,316	Each	10%	\$5,684	Other	F1
1020 966-6603	1020 966-6603	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$10,775	Each	10%	\$9,698	Other	F1
1020 966-6606	1020 966-6606	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$331	Each	10%	\$298	Other	F1
1020 966-6607	1020 966-6607	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,297	Each	10%	\$2,067	Other	F1
1020 966-6608	1020 966-6608	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$213	Each	10%	\$192	Other	F1
1020 966-6609	1020 966-6609	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,699	Each	10%	\$1,529	Other	F1
1020 966-6610	1020 966-6610	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$391	Each	10%	\$352	Other	F1
1020 966-6611	1020 966-6611	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,998	Each	10%	\$2,698	Other	F1
1020 966-6612	1020 966-6612	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$556	Each	10%	\$500	Other	F1
1020 966-6613	1020 966-6613	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$4,775	Each	10%	\$4,298	Other	F1
1020 966-6614	1020 966-6614	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$691	Each	10%	\$622	Other	F1
1020 966-6615	1020 966-6615	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$6,582	Each	10%	\$5,924	Other	F1
1020 966-6616	1020 966-6616	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$980	Each	10%	\$882	Other	F1
1020 966-6617	1020 966-6617	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$8,422	Each	10%	\$7,580	Other	F1
1020 966-6624	1020 966-6624	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$331	Each	10%	\$298	Other	F1
1020 966-6625	1020 966-6625	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2,297	Each	10%	\$2,067	Other	F1
1020 966-6626	1020 966-6626	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$213	Each	10%	\$192	Other	F1
1020 966-6627	1020 966-6627	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,699	Each	10%	\$1,529	Other	F1
1020 966-6628	1020 966-6628	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$391	Each	10%	\$352	Other	F1
1020 966-6629	1020 966-6629	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2,998	Each	10%	\$2,698	Other	F1
1020 966-6630	1020 966-6630	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$556	Each	10%	\$500	Other	F1
1020 966-6631	1020 966-6631	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$4,775	Each	10%	\$4,298	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1020 966-6632	1020 966-6632	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$691	Each	10%	\$622	Other	F1
1020 966-6633	1020 966-6633	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$6,582	Each	10%	\$5,924	Other	F1
1020 966-6634	1020 966-6634	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$980	Each	10%	\$882	Other	F1
1020 966-6635	1020 966-6635	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$8,422	Each	10%	\$7,580	Other	F1
1020 966-6642	1020 966-6642	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$572	Each	10%	\$515	Other	F1
1020 966-6643	1020 966-6643	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,707	Each	10%	\$2,436	Other	F1
1020 966-6644	1020 966-6644	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$358	Each	10%	\$322	Other	F1
1020 966-6645	1020 966-6645	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,939	Each	10%	\$1,745	Other	F1
1020 966-6646	1020 966-6646	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$632	Each	10%	\$569	Other	F1
1020 966-6647	1020 966-6647	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,408	Each	10%	\$3,067	Other	F1
1020 966-6648	1020 966-6648	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$941	Each	10%	\$847	Other	F1
1020 966-6649	1020 966-6649	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,425	Each	10%	\$4,883	Other	F1
1020 966-6650	1020 966-6650	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,221	Each	10%	\$1,099	Other	F1
1020 966-6651	1020 966-6651	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,472	Each	10%	\$6,725	Other	F1
1020 966-6652	1020 966-6652	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,655	Each	10%	\$1,490	Other	F1
1020 966-6653	1020 966-6653	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,562	Each	10%	\$8,606	Other	F1
1020 966-6660	1020 966-6660	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,079	Each	10%	\$1,871	Other	F1
1020 966-6661	1020 966-6661	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,891	Each	10%	\$1,702	Other	F1
1020 966-6662	1020 966-6662	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$3,312	Each	10%	\$2,981	Other	F1
1020 966-6663	1020 966-6663	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$2,687	Each	10%	\$2,418	Other	F1
1020 966-6664	1020 966-6664	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$4,098	Each	10%	\$3,688	Other	F1
1020 966-6665	1020 966-6665	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$3,040	Each	10%	\$2,736	Other	F1
1020 966-6666	1020 966-6666	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$5,380	Each	10%	\$4,842	Other	F1
1020 966-6667	1020 966-6667	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,753	Each	10%	\$3,378	Other	F1
1020 966-6668	1020 966-6668	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$6,691	Each	10%	\$6,022	Other	F1
1020 966-6669	1020 966-6669	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$4,436	Each	10%	\$3,992	Other	F1
1020 966-6670	1020 966-6670	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$7,848	Each	10%	\$7,063	Other	F1
1020 966-6671	1020 966-6671	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$5,084	Each	10%	\$4,576	Other	F1
1020 966-6682	1020 966-6682	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$14	Each	10%	\$13	Other	F1
1020 966-6683	1020 966-6683	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$17	Each	10%	\$15	Other	F1
1020 966-6686	1020 966-6686	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$345	Each	10%	\$311	Other	F1
1020 966-6687	1020 966-6687	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$485	Each	10%	\$437	Other	F1
1020 966-6690	1020 966-6690	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$621	Each	10%	\$559	Other	F1
1020 966-6691	1020 966-6691	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$831	Each	10%	\$748	Other	F1
1020 966-6692	1020 966-6692	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$968	Each	10%	\$871	Other	F1
1020 966-6693	1020 966-6693	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,220	Each	10%	\$1,098	Other	F1
1020 966-6694	1020 966-6694	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,467	Each	10%	\$1,320	Other	F1
1020 966-6695	1020 966-6695	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,054	Each	10%	\$949	Other	F1
1020 966-6696	1020 966-6696	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,337	Each	10%	\$1,203	Other	F1
1020 966-6697	1020 966-6697	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,586	Each	10%	\$1,427	Other	F1
1020 966-6698	1020 966-6698	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,977	Each	10%	\$1,779	Other	F1
1020 966-6699	1020 966-6699	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$2,361	Each	10%	\$2,125	Other	F1
1020 973-2426	1020 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1020 973-8439	1020 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
1020 975-2186	1020 975-2186	Dell Networking	Dell Education Services - Campus Networking N-Series Training - 1 year eLearning	\$149	Each	10%	\$134	Other	F1
1020 975-2188	1020 975-2188	Dell Networking	Dell Education Services - Dell Campus Networking - No Training Selected	\$0	Each	10%	\$0	Other	F1
1020 984-3267	1020 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
1020 988-7279	1020 988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
1020 988-7318	1020 988-7318	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
1020 988-7327	1020 988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1020 989-3439	1020 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1020 992-6149	1020 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1020 995-8131	1020 995-8131	Dell Networking	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
1020 996-8029	1020 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
1020 998-4204	1020 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
1020 998-4205	1020 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
2020 461-0497	2020 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
2020 468-8015	2020 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
2020 468-8016	2020 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
2020 468-8017	2020 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
2020 468-8018	2020 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
2020 468-8019	2020 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
2020 804-1200	2020 804-1200	Dell Networking	Keep Your Components, 1 Year	\$400	Each	10%	\$360	Other	F1
2020 804-1202	2020 804-1202	Dell Networking	Keep Your Components, 3 Year	\$800	Each	10%	\$720	Other	F1
2020 804-1203	2020 804-1203	Dell Networking	Keep Your Components, 4 Year	\$1,040	Each	10%	\$936	Other	F1
2020 804-1204	2020 804-1204	Dell Networking	Keep Your Components, 5 Year	\$1,280	Each	10%	\$1,152	Other	F1
2020 805-2383	2020 805-2383	Dell Networking	ProDeploy Dell Networking L3 N Series 4XXX Switch - Deployment Verification	\$140	Each	10%	\$126	Other	F1
2020 806-7308	2020 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
2020 809-8118	2020 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
2020 809-8120	2020 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
2020 809-8122	2020 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
2020 809-8124	2020 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
2020 809-8126	2020 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1
2020 809-8128	2020 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1
2020 809-8130	2020 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1
2020 809-8132	2020 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1
2020 809-8134	2020 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
2020 966-6453	2020 966-6453	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$2,810	Each	10%	\$2,529	Other	F1
2020 966-6468	2020 966-6468	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$920	Each	10%	\$828	Other	F1
2020 966-6469	2020 966-6469	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$1,555	Each	10%	\$1,400	Other	F1
2020 966-6472	2020 966-6472	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$1,471	Each	10%	\$1,324	Other	F1
2020 966-6473	2020 966-6473	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$2,462	Each	10%	\$2,216	Other	F1
2020 966-6476	2020 966-6476	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,838	Each	10%	\$1,654	Other	F1
2020 966-6477	2020 966-6477	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$3,043	Each	10%	\$2,739	Other	F1
2020 966-6480	2020 966-6480	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$2,391	Each	10%	\$2,152	Other	F1
2020 966-6481	2020 966-6481	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,924	Each	10%	\$3,532	Other	F1
2020 966-6484	2020 966-6484	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$2,944	Each	10%	\$2,650	Other	F1
2020 966-6485	2020 966-6485	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$4,798	Each	10%	\$4,318	Other	F1
2020 966-6488	2020 966-6488	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$3,487	Each	10%	\$3,138	Other	F1
2020 966-6489	2020 966-6489	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$5,499	Each	10%	\$4,949	Other	F1
2020 966-6496	2020 966-6496	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$597	Each	10%	\$537	Other	F1
2020 966-6497	2020 966-6497	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$2,407	Each	10%	\$2,166	Other	F1
2020 966-6498	2020 966-6498	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$381	Each	10%	\$343	Other	F1
2020 966-6499	2020 966-6499	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,655	Each	10%	\$1,490	Other	F1
2020 966-6500	2020 966-6500	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$688	Each	10%	\$619	Other	F1
2020 966-6501	2020 966-6501	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$2,817	Each	10%	\$2,535	Other	F1
2020 966-6502	2020 966-6502	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$994	Each	10%	\$895	Other	F1
2020 966-6503	2020 966-6503	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$4,457	Each	10%	\$4,011	Other	F1
2020 966-6504	2020 966-6504	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$1,256	Each	10%	\$1,130	Other	F1
2020 966-6505	2020 966-6505	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$6,118	Each	10%	\$5,506	Other	F1
2020 966-6506	2020 966-6506	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$1,749	Each	10%	\$1,574	Other	F1
2020 966-6507	2020 966-6507	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$7,785	Each	10%	\$7,007	Other	F1
2020 966-6510	2020 966-6510	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$597	Each	10%	\$537	Other	F1
2020 966-6511	2020 966-6511	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$2,406	Each	10%	\$2,165	Other	F1
2020 966-6512	2020 966-6512	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$382	Each	10%	\$344	Other	F1
2020 966-6513	2020 966-6513	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,657	Each	10%	\$1,491	Other	F1
2020 966-6514	2020 966-6514	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$688	Each	10%	\$619	Other	F1
2020 966-6515	2020 966-6515	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$2,817	Each	10%	\$2,535	Other	F1
2020 966-6516	2020 966-6516	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$995	Each	10%	\$896	Other	F1
2020 966-6517	2020 966-6517	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$4,459	Each	10%	\$4,013	Other	F1
2020 966-6518	2020 966-6518	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$1,257	Each	10%	\$1,131	Other	F1
2020 966-6519	2020 966-6519	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$6,119	Each	10%	\$5,507	Other	F1
2020 966-6520	2020 966-6520	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$1,749	Each	10%	\$1,574	Other	F1
2020 966-6521	2020 966-6521	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$7,786	Each	10%	\$7,007	Other	F1
2020 966-6524	2020 966-6524	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$782	Each	10%	\$704	Other	F1
2020 966-6525	2020 966-6525	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,726	Each	10%	\$2,453	Other	F1
2020 966-6526	2020 966-6526	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$494	Each	10%	\$445	Other	F1
2020 966-6527	2020 966-6527	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,837	Each	10%	\$1,653	Other	F1
2020 966-6528	2020 966-6528	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$874	Each	10%	\$787	Other	F1
2020 966-6529	2020 966-6529	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$3,127	Each	10%	\$2,814	Other	F1
2020 966-6530	2020 966-6530	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,292	Each	10%	\$1,163	Other	F1
2020 966-6531	2020 966-6531	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$4,959	Each	10%	\$4,463	Other	F1
2020 966-6532	2020 966-6532	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,665	Each	10%	\$1,499	Other	F1
2020 966-6533	2020 966-6533	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$6,799	Each	10%	\$6,119	Other	F1
2020 966-6534	2020 966-6534	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,269	Each	10%	\$2,042	Other	F1
2020 966-6535	2020 966-6535	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$8,656	Each	10%	\$7,790	Other	F1
2020 966-6538	2020 966-6538	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$1,257	Each	10%	\$1,131	Other	F1
2020 966-6539	2020 966-6539	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$665	Each	10%	\$599	Other	F1
2020 966-6540	2020 966-6540	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$1,987	Each	10%	\$1,788	Other	F1
2020 966-6541	2020 966-6541	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$876	Each	10%	\$788	Other	F1
2020 966-6542	2020 966-6542	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,423	Each	10%	\$2,181	Other	F1
2020 966-6543	2020 966-6543	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$958	Each	10%	\$862	Other	F1
2020 966-6544	2020 966-6544	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,228	Each	10%	\$2,905	Other	F1
2020 966-6545	2020 966-6545	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,176	Each	10%	\$1,058	Other	F1
2020 966-6546	2020 966-6546	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$4,079	Each	10%	\$3,671	Other	F1
2020 966-6547	2020 966-6547	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,363	Each	10%	\$1,245	Other	F1
2020 966-6548	2020 966-6548	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$4,699	Each	10%	\$4,229	Other	F1
2020 966-6549	2020 966-6549	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,577	Each	10%	\$1,419	Other	F1
2020 966-6556	2020 966-6556	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year	\$0	Each	10%	\$0	Other	F1
2020 966-6557	2020 966-6557	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year	\$109	Each	10%	\$98	Other	F1
2020 966-6558	2020 966-6558	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 2 Year	\$0	Each	10%	\$0	Other	F1
2020 966-6559	2020 966-6559	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 2 Year	\$143	Each	10%	\$129	Other	F1
2020 966-6560	2020 966-6560	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
2020 966-6561	2020 966-6561	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$158	Each	10%	\$142	Other	F1
2020 966-6562	2020 966-6562	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
2020 966-6563	2020 966-6563	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$195	Each	10%	\$176	Other	F1
2020 966-6564	2020 966-6564	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
2020 966-6565	2020 966-6565	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$230	Each	10%	\$207	Other	F1
2020 966-6566	2020 966-6566	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
2020 966-6567	2020 966-6567	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$264	Each	10%	\$238	Other	F1
2020 966-6574	2020 966-6574	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$6	Each	10%	\$5	Other	F1
2020 966-6575	2020 966-6575	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$63	Each	10%	\$57	Other	F1
2020 966-6576	2020 966-6576	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
2020 966-6577	2020 966-6577	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$69	Each	10%	\$62	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
2020 966-6578	2020 966-6578	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$8	Each	10%	\$7	Other	F1
2020 966-6579	2020 966-6579	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$134	Each	10%	\$121	Other	F1
2020 966-6580	2020 966-6580	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$11	Each	10%	\$10	Other	F1
2020 966-6581	2020 966-6581	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$223	Each	10%	\$201	Other	F1
2020 966-6582	2020 966-6582	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$14	Each	10%	\$13	Other	F1
2020 966-6583	2020 966-6583	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$319	Each	10%	\$287	Other	F1
2020 966-6584	2020 966-6584	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$19	Each	10%	\$17	Other	F1
2020 966-6585	2020 966-6585	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$422	Each	10%	\$380	Other	F1
2020 966-6592	2020 966-6592	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,663	Each	10%	\$1,497	Other	F1
2020 966-6593	2020 966-6593	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,690	Each	10%	\$2,408	Other	F1
2020 966-6594	2020 966-6594	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$2,690	Each	10%	\$2,394	Other	F1
2020 966-6595	2020 966-6595	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$4,613	Each	10%	\$4,152	Other	F1
2020 966-6596	2020 966-6596	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$3,323	Each	10%	\$2,991	Other	F1
2020 966-6597	2020 966-6597	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$5,733	Each	10%	\$5,160	Other	F1
2020 966-6598	2020 966-6598	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$4,321	Each	10%	\$3,889	Other	F1
2020 966-6599	2020 966-6599	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$7,422	Each	10%	\$6,680	Other	F1
2020 966-6600	2020 966-6600	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$5,320	Each	10%	\$4,788	Other	F1
2020 966-6601	2020 966-6601	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$9,103	Each	10%	\$8,193	Other	F1
2020 966-6602	2020 966-6602	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$6,316	Each	10%	\$5,684	Other	F1
2020 966-6603	2020 966-6603	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$10,775	Each	10%	\$9,698	Other	F1
2020 966-6606	2020 966-6606	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$331	Each	10%	\$298	Other	F1
2020 966-6607	2020 966-6607	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,297	Each	10%	\$2,067	Other	F1
2020 966-6608	2020 966-6608	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$213	Each	10%	\$192	Other	F1
2020 966-6609	2020 966-6609	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,699	Each	10%	\$1,529	Other	F1
2020 966-6610	2020 966-6610	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$391	Each	10%	\$352	Other	F1
2020 966-6611	2020 966-6611	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,998	Each	10%	\$2,698	Other	F1
2020 966-6612	2020 966-6612	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$556	Each	10%	\$500	Other	F1
2020 966-6613	2020 966-6613	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$4,775	Each	10%	\$4,298	Other	F1
2020 966-6614	2020 966-6614	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$691	Each	10%	\$622	Other	F1
2020 966-6615	2020 966-6615	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$6,582	Each	10%	\$5,924	Other	F1
2020 966-6616	2020 966-6616	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$980	Each	10%	\$882	Other	F1
2020 966-6617	2020 966-6617	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$8,422	Each	10%	\$7,580	Other	F1
2020 966-6624	2020 966-6624	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$331	Each	10%	\$298	Other	F1
2020 966-6625	2020 966-6625	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2,297	Each	10%	\$2,067	Other	F1
2020 966-6626	2020 966-6626	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$213	Each	10%	\$192	Other	F1
2020 966-6627	2020 966-6627	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,699	Each	10%	\$1,529	Other	F1
2020 966-6628	2020 966-6628	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$391	Each	10%	\$352	Other	F1
2020 966-6629	2020 966-6629	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2,998	Each	10%	\$2,698	Other	F1
2020 966-6630	2020 966-6630	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$556	Each	10%	\$500	Other	F1
2020 966-6631	2020 966-6631	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$4,775	Each	10%	\$4,298	Other	F1
2020 966-6632	2020 966-6632	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$691	Each	10%	\$622	Other	F1
2020 966-6633	2020 966-6633	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$6,582	Each	10%	\$5,924	Other	F1
2020 966-6634	2020 966-6634	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$980	Each	10%	\$882	Other	F1
2020 966-6635	2020 966-6635	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$8,422	Each	10%	\$7,580	Other	F1
2020 966-6642	2020 966-6642	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$572	Each	10%	\$515	Other	F1
2020 966-6643	2020 966-6643	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,707	Each	10%	\$2,436	Other	F1
2020 966-6644	2020 966-6644	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$358	Each	10%	\$322	Other	F1
2020 966-6645	2020 966-6645	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,939	Each	10%	\$1,745	Other	F1
2020 966-6646	2020 966-6646	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$632	Each	10%	\$569	Other	F1
2020 966-6647	2020 966-6647	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,408	Each	10%	\$3,067	Other	F1
2020 966-6648	2020 966-6648	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$941	Each	10%	\$847	Other	F1
2020 966-6649	2020 966-6649	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,425	Each	10%	\$4,883	Other	F1
2020 966-6650	2020 966-6650	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,221	Each	10%	\$1,099	Other	F1
2020 966-6651	2020 966-6651	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,472	Each	10%	\$6,725	Other	F1
2020 966-6652	2020 966-6652	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,655	Each	10%	\$1,490	Other	F1
2020 966-6653	2020 966-6653	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,562	Each	10%	\$8,606	Other	F1
2020 966-6660	2020 966-6660	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,079	Each	10%	\$1,871	Other	F1
2020 966-6661	2020 966-6661	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,891	Each	10%	\$1,702	Other	F1
2020 966-6662	2020 966-6662	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$3,312	Each	10%	\$2,981	Other	F1
2020 966-6663	2020 966-6663	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$2,697	Each	10%	\$2,418	Other	F1
2020 966-6664	2020 966-6664	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$4,098	Each	10%	\$3,688	Other	F1
2020 966-6665	2020 966-6665	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$3,040	Each	10%	\$2,736	Other	F1
2020 966-6666	2020 966-6666	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$5,380	Each	10%	\$4,842	Other	F1
2020 966-6667	2020 966-6667	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,753	Each	10%	\$3,378	Other	F1
2020 966-6668	2020 966-6668	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$6,691	Each	10%	\$6,022	Other	F1
2020 966-6669	2020 966-6669	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$4,436	Each	10%	\$3,992	Other	F1
2020 966-6670	2020 966-6670	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$7,848	Each	10%	\$7,063	Other	F1
2020 966-6671	2020 966-6671	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$5,084	Each	10%	\$4,576	Other	F1
2020 973-2426	2020 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
2020 973-8439	2020 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
2020 975-2186	2020 975-2186	Dell Networking	Dell Education Services - Campus Networking N-Series Training - 1 year eLearning	\$149	Each	10%	\$134	Other	F1
2020 975-2188	2020 975-2188	Dell Networking	Dell Education Services - Dell Campus Networking - No Training Selected	\$0	Each	10%	\$0	Other	F1
2020 984-3267	2020 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
2020 988-7279	2020 988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
2020 988-7318	2020 988-7318	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
2020 988-7327	2020 988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
2020 989-3439	2020 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column L (Column I*Column K)	
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
2020 992-6149	2020 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
2020 995-8131	2020 995-8131	Dell Networking	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
2020 996-8029	2020 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1	
2020 998-4204	2020 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
2020 998-4205	2020 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
11654 007-1527	11654 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
11654 009-4364	11654 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
11654 009-4869	11654 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
11654 009-4877	11654 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
11654 461-0497	11654 461-0497	Dell Networking	PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1	
11654 468-8015	11654 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
11654 468-8016	11654 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
11654 468-8017	11654 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
11654 468-8018	11654 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
11654 468-8019	11654 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
11654 802-7389	11654 802-7389	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$85	Each	10%	\$77	Other	F1	
11654 802-7390	11654 802-7390	Dell Networking	Return To Depot Service, Initial Year	\$0	Each	10%	\$0	Other	F1	
11654 802-7391	11654 802-7391	Dell Networking	SW Warranty, Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1	
11654 802-7392	11654 802-7392	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,494	Each	10%	\$2,245	Other	F1	
11654 802-7393	11654 802-7393	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$530	Each	10%	\$477	Other	F1	
11654 802-7394	11654 802-7394	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$2	Each	10%	\$2	Other	F1	
11654 802-7395	11654 802-7395	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$673	Each	10%	\$606	Other	F1	
11654 802-7397	11654 802-7397	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$1,201	Each	10%	\$1,081	Other	F1	
11654 802-7398	11654 802-7398	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$65	Each	10%	\$59	Other	F1	
11654 802-7399	11654 802-7399	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$1,014	Each	10%	\$913	Other	F1	
11654 802-7401	11654 802-7401	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$135	Each	10%	\$122	Other	F1	
11654 802-7402	11654 802-7402	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$1,803	Each	10%	\$1,623	Other	F1	
11654 802-7403	11654 802-7403	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$117	Each	10%	\$105	Other	F1	
11654 802-7404	11654 802-7404	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$1,232	Each	10%	\$1,109	Other	F1	
11654 802-7405	11654 802-7405	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$246	Each	10%	\$221	Other	F1	
11654 802-7406	11654 802-7406	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,183	Each	10%	\$1,965	Other	F1	
11654 802-7407	11654 802-7407	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$178	Each	10%	\$160	Other	F1	
11654 802-7408	11654 802-7408	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,576	Each	10%	\$1,418	Other	F1	
11654 802-7409	11654 802-7409	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$380	Each	10%	\$342	Other	F1	
11654 802-7410	11654 802-7410	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$2,786	Each	10%	\$2,507	Other	F1	
11654 802-7411	11654 802-7411	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$235	Each	10%	\$212	Other	F1	
11654 802-7412	11654 802-7412	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,924	Each	10%	\$1,732	Other	F1	
11654 802-7415	11654 802-7415	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$16	Each	10%	\$14	Other	F1	
11654 802-7416	11654 802-7416	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$1	Each	10%	\$1	Other	F1	
11654 802-7417	11654 802-7417	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$570	Each	10%	\$513	Other	F1	
11654 802-7418	11654 802-7418	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,825	Each	10%	\$1,643	Other	F1	
11654 802-7419	11654 802-7419	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$17	Each	10%	\$15	Other	F1	
11654 802-7420	11654 802-7420	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$17	Each	10%	\$15	Other	F1	
11654 802-7421	11654 802-7421	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$2	Each	10%	\$2	Other	F1	
11654 802-7422	11654 802-7422	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,287	Each	10%	\$1,158	Other	F1	
11654 802-7423	11654 802-7423	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$417	Each	10%	\$375	Other	F1	
11654 802-7424	11654 802-7424	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$2,844	Each	10%	\$2,660	Other	F1	
11654 802-7425	11654 802-7425	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$86	Each	10%	\$77	Other	F1	
11654 802-7426	11654 802-7426	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$86	Each	10%	\$77	Other	F1	
11654 802-7427	11654 802-7427	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$58	Each	10%	\$52	Other	F1	
11654 802-7428	11654 802-7428	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$2,003	Each	10%	\$1,803	Other	F1	
11654 802-7429	11654 802-7429	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$3,838	Each	10%	\$3,454	Other	F1	
11654 802-7430	11654 802-7430	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$137	Each	10%	\$123	Other	F1	
11654 802-7431	11654 802-7431	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$90	Each	10%	\$81	Other	F1	
11654 802-7432	11654 802-7432	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$2,702	Each	10%	\$2,432	Other	F1	
11654 802-7433	11654 802-7433	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$678	Each	10%	\$610	Other	F1	
11654 802-7434	11654 802-7434	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$3,541	Each	10%	\$3,187	Other	F1	
11654 802-7435	11654 802-7435	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$126	Each	10%	\$113	Other	F1	
11654 802-7436	11654 802-7436	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$126	Each	10%	\$113	Other	F1	
11654 802-7437	11654 802-7437	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$83	Each	10%	\$75	Other	F1	
11654 802-7438	11654 802-7438	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,057	Each	10%	\$951	Other	F1	
11654 802-7439	11654 802-7439	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$4,599	Each	10%	\$4,139	Other	F1	
11654 802-7440	11654 802-7440	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$173	Each	10%	\$156	Other	F1	
11654 802-7441	11654 802-7441	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$173	Each	10%	\$156	Other	F1	
11654 802-7442	11654 802-7442	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$113	Each	10%	\$102	Other	F1	
11654 802-7443	11654 802-7443	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,237	Each	10%	\$2,913	Other	F1	
11654 802-7444	11654 802-7444	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,428	Each	10%	\$1,285	Other	F1	
11654 802-7445	11654 802-7445	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$5,665	Each	10%	\$5,099	Other	F1	
11654 802-7446	11654 802-7446	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$212	Each	10%	\$191	Other	F1	
11654 802-7447	11654 802-7447	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$212	Each	10%	\$191	Other	F1	
11654 802-7448	11654 802-7448	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$137	Each	10%	\$123	Other	F1	
11654 802-7449	11654 802-7449	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$3,987	Each	10%	\$3,588	Other	F1	
11654 802-7450	11654 802-7450	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$5,950	Each	10%	\$5,355	Other	F1	
11654 802-7451	11654 802-7451	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$223	Each	10%	\$201	Other	F1	
11654 802-7452	11654 802-7452	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$144	Each	10%	\$130	Other	F1	
11654 802-7453	11654 802-7453	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$4,187	Each	10%	\$3,768	Other	F1	
11654 802-7454	11654 802-7454	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,798	Each	10%	\$1,618	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		
11654 802-7455	11654 802-7455	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$6,731	Each	10%	\$6,058	Other	F1	
11654 802-7456	11654 802-7456	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$252	Each	10%	\$227	Other	F1	
11654 802-7457	11654 802-7457	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$252	Each	10%	\$227	Other	F1	
11654 802-7458	11654 802-7458	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$161	Each	10%	\$145	Other	F1	
11654 802-7459	11654 802-7459	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$4,737	Each	10%	\$4,263	Other	F1	
11654 802-7466	11654 802-7466	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$2	Each	10%	\$2	Other	F1	
11654 802-7467	11654 802-7467	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 15 Months	\$842	Each	10%	\$758	Other	F1	
11654 802-7468	11654 802-7468	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$384	Each	10%	\$346	Other	F1	
11654 802-7469	11654 802-7469	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$33	Each	10%	\$30	Other	F1	
11654 802-7470	11654 802-7470	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 15 Months	\$1,502	Each	10%	\$1,352	Other	F1	
11654 802-7471	11654 802-7471	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$494	Each	10%	\$445	Other	F1	
11654 802-7472	11654 802-7472	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$33	Each	10%	\$30	Other	F1	
11654 802-7473	11654 802-7473	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$395	Each	10%	\$356	Other	F1	
11654 802-7474	11654 802-7474	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$27	Each	10%	\$24	Other	F1	
11654 802-7475	11654 802-7475	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$307	Each	10%	\$276	Other	F1	
11654 802-7476	11654 802-7476	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$73	Each	10%	\$66	Other	F1	
11654 802-7477	11654 802-7477	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 27 Months	\$1,141	Each	10%	\$1,027	Other	F1	
11654 802-7479	11654 802-7479	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$152	Each	10%	\$137	Other	F1	
11654 802-7480	11654 802-7480	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 27 Months	\$2,025	Each	10%	\$1,823	Other	F1	
11654 802-7481	11654 802-7481	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$355	Each	10%	\$320	Other	F1	
11654 802-7482	11654 802-7482	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$152	Each	10%	\$137	Other	F1	
11654 802-7483	11654 802-7483	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$356	Each	10%	\$320	Other	F1	
11654 802-7484	11654 802-7484	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$135	Each	10%	\$122	Other	F1	
11654 802-7485	11654 802-7485	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$184	Each	10%	\$166	Other	F1	
11654 802-7486	11654 802-7486	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$126	Each	10%	\$113	Other	F1	
11654 802-7488	11654 802-7488	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$261	Each	10%	\$235	Other	F1	
11654 802-7489	11654 802-7489	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$266	Each	10%	\$239	Other	F1	
11654 802-7491	11654 802-7491	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$603	Each	10%	\$543	Other	F1	
11654 802-7492	11654 802-7492	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$266	Each	10%	\$239	Other	F1	
11654 802-7493	11654 802-7493	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$615	Each	10%	\$554	Other	F1	
11654 802-7494	11654 802-7494	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$246	Each	10%	\$221	Other	F1	
11654 802-7495	11654 802-7495	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$307	Each	10%	\$276	Other	F1	
11654 802-7496	11654 802-7496	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$970	Each	10%	\$873	Other	F1	
11654 802-7497	11654 802-7497	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$380	Each	10%	\$342	Other	F1	
11654 802-7498	11654 802-7498	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$491	Each	10%	\$442	Other	F1	
11654 802-7499	11654 802-7499	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$190	Each	10%	\$171	Other	F1	
11654 802-7500	11654 802-7500	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$1,674	Each	10%	\$1,507	Other	F1	
11654 802-7502	11654 802-7502	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$403	Each	10%	\$363	Other	F1	
11654 802-7503	11654 802-7503	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$2,956	Each	10%	\$2,660	Other	F1	
11654 802-7504	11654 802-7504	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$960	Each	10%	\$864	Other	F1	
11654 802-7505	11654 802-7505	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 36	\$403	Each	10%	\$363	Other	F1	
11654 802-7506	11654 802-7506	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,316	Each	10%	\$1,184	Other	F1	
11654 802-7507	11654 802-7507	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$506	Each	10%	\$455	Other	F1	
11654 802-7508	11654 802-7508	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$676	Each	10%	\$606	Other	F1	
11654 802-7509	11654 802-7509	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$246	Each	10%	\$221	Other	F1	
11654 802-7510	11654 802-7510	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$2,021	Each	10%	\$1,819	Other	F1	
11654 802-7512	11654 802-7512	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$3,563	Each	10%	\$3,207	Other	F1	
11654 802-7513	11654 802-7513	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,307	Each	10%	\$1,176	Other	F1	
11654 802-7514	11654 802-7514	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$530	Each	10%	\$477	Other	F1	
11654 802-7515	11654 802-7515	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$293	Each	10%	\$264	Other	F1	
11654 802-7516	11654 802-7516	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$2,272	Each	10%	\$2,045	Other	F1	
11654 802-7517	11654 802-7517	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$635	Each	10%	\$572	Other	F1	
11654 802-7518	11654 802-7518	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$4,004	Each	10%	\$3,604	Other	F1	
11654 802-7519	11654 802-7519	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,667	Each	10%	\$1,500	Other	F1	
11654 802-7520	11654 802-7520	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$635	Each	10%	\$572	Other	F1	
11654 802-7523	11654 802-7523	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 60	\$661	Each	10%	\$595	Other	F1	
11654 802-7525	11654 802-7525	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,658	Each	10%	\$1,492	Other	F1	
11654 802-7526	11654 802-7526	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 60	\$661	Each	10%	\$595	Other	F1	
11654 805-2397	11654 805-2397	Dell Networking	ProDeploy Plus Dell Networking S Series 3XXX Switch - Deployment	\$4,156	Each	10%	\$3,740	Other	F1	
11654 805-2399	11654 805-2399	Dell Networking	ProDeploy Dell Networking S Series 3XXX Switch - Deployment Verification	\$153	Each	10%	\$138	Other	F1	
11654 805-2400	11654 805-2400	Dell Networking	ProDeploy Plus Dell Networking S Series 3XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1	
11654 806-7308	11654 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
11654 809-8118	11654 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
11654 809-8120	11654 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
11654 809-8122	11654 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
11654 809-8124	11654 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
11654 809-8126	11654 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1	
11654 809-8128	11654 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1	
11654 809-8130	11654 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1	
11654 809-8132	11654 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1	
11654 809-8134	11654 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
11654 809-8136	11654 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
11654 809-8138	11654 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
11654 809-8140	11654 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
11654 809-8142	11654 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
11654 809-8144	11654 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
11654 809-8146	11654 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column ALJP Category (REQUIRED) use drop-down	Column I/Column K	
11654-809-8148	11654-809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
11654-809-8150	11654-809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
11654-809-8152	11654-809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
11654-809-8154	11654-809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
11654-809-8156	11654-809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
11654-809-8158	11654-809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1	
11654-809-8160	11654-809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1	
11654-809-8162	11654-809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1	
11654-809-8164	11654-809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1	
11654-812-4037	11654-812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
11654-812-3809	11654-812-3809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
11654-812-9445	11654-812-9445	Dell Networking	ProDeploy Flex Install Dell NW S Series 3XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
11654-812-9501	11654-812-9501	Dell Networking	ProDeploy Flex Install Dell NW S Series 3XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
11654-813-3382	11654-813-3382	Dell Networking	Azure Stack Hybrid Cloud	\$0	Each	10%	\$0	Other	F1	
11654-815-2842	11654-815-2842	Dell Networking	VMware Ready Bundle for Virtualization Workload,3 Years	\$0	Each	10%	\$0	Other	F1	
11654-815-2843	11654-815-2843	Dell Networking	VMware Ready Bundle for Virtualization Workload,5 Years	\$0	Each	10%	\$0	Other	F1	
11654-815-2845	11654-815-2845	Dell Networking	VMware Ready Bundle for Virtualization Workload,4 Years	\$0	Each	10%	\$0	Other	F1	
11654-815-2846	11654-815-2846	Dell Networking	VMware Ready Bundle for Virtualization Workload,6 Years	\$0	Each	10%	\$0	Other	F1	
11654-816-1563	11654-816-1563	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$762	Each	10%	\$686	Other	F1	
11654-816-1568	11654-816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1	
11654-816-1571	11654-816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1	
11654-816-1576	11654-816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1	
11654-816-1619	11654-816-1619	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,372	Each	10%	\$1,235	Other	F1	
11654-816-1624	11654-816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1	
11654-816-1627	11654-816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1	
11654-816-1632	11654-816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1	
11654-818-5625	11654-818-5625	Dell Networking	VxRack SDDC Solution,4 Years	\$0	Each	10%	\$0	Other	F1	
11654-818-5626	11654-818-5626	Dell Networking	VxRack SDDC Solution,3 Years	\$0	Each	10%	\$0	Other	F1	
11654-818-5627	11654-818-5627	Dell Networking	VxRack SDDC Solution,5 Years	\$0	Each	10%	\$0	Other	F1	
11654-818-7416	11654-818-7416	Dell Networking	VxRack-Flex 3Years	\$0	Each	10%	\$0	Other	F1	
11654-818-7417	11654-818-7417	Dell Networking	VxRack-Flex 4Years	\$0	Each	10%	\$0	Other	F1	
11654-818-7418	11654-818-7418	Dell Networking	VxRack-Flex 5Years	\$0	Each	10%	\$0	Other	F1	
11654-821-5792	11654-821-5792	Dell Networking	ProDeploy Dell Networking S Series 3XXX Switch - Deployment	\$1,827	Each	10%	\$1,644	Other	F1	
11654-822-3179	11654-822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
11654-823-9269	11654-823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
11654-823-9274	11654-823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
11654-823-9284	11654-823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
11654-825-5241	11654-825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1	
11654-825-8623	11654-825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
11654-825-8624	11654-825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
11654-827-0362	11654-827-0362	Dell Networking	ProSupport Next Business Day Onsite Service for VMware Cloud on Dell EMC 12	\$24	Each	10%	\$22	Other	F1	
11654-827-0363	11654-827-0363	Dell Networking	ProSupport Next Business Day Onsite Service for VMware Cloud on Dell EMC 2 Months	\$2	Each	10%	\$2	Other	F1	
11654-827-0364	11654-827-0364	Dell Networking	ProSupport Next Business Day Onsite Service for VMware Cloud on Dell EMC 20	\$102	Each	10%	\$92	Other	F1	
11654-827-0367	11654-827-0367	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance for VMware Cloud on Dell EMC	\$598	Each	10%	\$539	Other	F1	
11654-827-0368	11654-827-0368	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance for VMware Cloud on Dell EMC	\$1,068	Each	10%	\$961	Other	F1	
11654-835-4711	11654-835-4711	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 HW Tech Supp and Assist Dell Technologies	\$1,825	Each	10%	\$1,643	Other	F1	
11654-835-4712	11654-835-4712	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 with Emerg Dispatch Dell Technologies Cloud	\$17	Each	10%	\$15	Other	F1	
11654-835-4713	11654-835-4713	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 HW Tech Supp and Assist Dell Technologies	\$1,762	Each	10%	\$1,586	Other	F1	
11654-835-4714	11654-835-4714	Dell Networking	ProSupp Plus Mission Critical 4hr 7x24 with Emerg Dispatch Dell Technologies Cloud	\$63	Each	10%	\$57	Other	F1	
11654-844-4170	11654-844-4170	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 HW Technical Support and Assistance	\$2,844	Each	10%	\$2,560	Other	F1	
11654-844-4171	11654-844-4171	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 with Emergency Dispatch DTCP 12	\$86	Each	10%	\$77	Other	F1	
11654-844-4172	11654-844-4172	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 HW Technical Support and Assistance	\$4,599	Each	10%	\$4,139	Other	F1	
11654-844-4173	11654-844-4173	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 with Emergency Dispatch DTCP 36	\$173	Each	10%	\$156	Other	F1	
11654-844-4174	11654-844-4174	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 HW Technical Support and Assistance	\$5,665	Each	10%	\$5,099	Other	F1	
11654-844-4175	11654-844-4175	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 with Emergency Dispatch DTCP 48	\$212	Each	10%	\$191	Other	F1	
11654-847-2867	11654-847-2867	Dell Networking	ProDeploy Dell Networking S Series 3XXX Switch - Remote	\$1,599	Each	10%	\$1,439	Other	F1	
11654-847-7294	11654-847-7294	Dell Networking	Keep Your Component For Enterprise 2 Years	\$187	Each	10%	\$168	Other	F1	
11654-847-7295	11654-847-7295	Dell Networking	Keep Your Component For Enterprise 3 Years	\$280	Each	10%	\$252	Other	F1	
11654-847-7296	11654-847-7296	Dell Networking	Keep Your Component For Enterprise 4 Years	\$373	Each	10%	\$336	Other	F1	
11654-847-7297	11654-847-7297	Dell Networking	Keep Your Component For Enterprise 6 Years	\$560	Each	10%	\$504	Other	F1	
11654-847-7313	11654-847-7313	Dell Networking	Keep Your Component For Enterprise 6 Years	\$487	Each	10%	\$440	Other	F1	
11654-847-7328	11654-847-7328	Dell Networking	Keep Your Component For Enterprise 7 Years	\$653	Each	10%	\$588	Other	F1	
11654-847-7329	11654-847-7329	Dell Networking	Keep Your Component For Enterprise 1 Year	\$93	Each	10%	\$84	Other	F1	
11654-936-5359	11654-936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
11654-951-2015	11654-951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
11654-951-2583	11654-951-2583	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1	
11654-951-2624	11654-951-2624	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1	
11654-955-9041	11654-955-9041	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
11654-973-2426	11654-973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
11654-975-1244	11654-975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1	
11654-975-2160	11654-975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
11654-975-2161	11654-975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1	
11654-984-3267	11654-984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
11654-987-2549	11654-987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
11654-988-7279	11654-988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1	
11654-988-7327	11654-988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1	
11654-988-7347	11654-988-7347	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
11654 989-3439	11654 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
11654 992-6149	11654 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
11654 995-9859	11654 995-9859	Dell Networking	No Warranty Years 2 & 3	\$0	Each	10%	\$0	Other	F1	
11654 996-8029	11654 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1	
11654 997-6306	11654 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1	
11654 998-4204	11654 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
11654 998-4205	11654 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
1414 007-1527	1414 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
1414 009-4364	1414 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
1414 009-4869	1414 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
1414 009-4877	1414 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
1414 461-0497	1414 461-0497	Dell Networking	PO Requires: Billing,Shipping,Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
1414 468-8015	1414 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
1414 468-8016	1414 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
1414 468-8017	1414 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
1414 468-8018	1414 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
1414 468-8019	1414 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
1414 804-1285	1414 804-1285	Dell Networking	Keep Your Components, 1 Year	\$249	Each	10%	\$224	Other	F1	
1414 804-1287	1414 804-1287	Dell Networking	Keep Your Components, 3 Year	\$499	Each	10%	\$449	Other	F1	
1414 804-1289	1414 804-1289	Dell Networking	Keep Your Components, 5 Year	\$799	Each	10%	\$719	Other	F1	
1414 805-2397	1414 805-2397	Dell Networking	ProDeploy Plus Dell Networking S Series 3XXX Switch - Deployment	\$4,156	Each	10%	\$3,740	Other	F1	
1414 805-2399	1414 805-2399	Dell Networking	ProDeploy Dell Networking S Series 3XXX Switch - Deployment Verification	\$153	Each	10%	\$138	Other	F1	
1414 805-2400	1414 805-2400	Dell Networking	ProDeploy Plus Dell Networking S Series 3XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1	
1414 806-7308	1414 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
1414 807-5616	1414 807-5616	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1	
1414 807-5617	1414 807-5617	Dell Networking	Basic: Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	
1414 807-5618	1414 807-5618	Dell Networking	SW Warranty,Network Software, 90 Day and 90 days media	\$0	Each	10%	\$0	Other	F1	
1414 807-5619	1414 807-5619	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$163	Each	10%	\$147	Other	F1	
1414 807-5620	1414 807-5620	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$263	Each	10%	\$237	Other	F1	
1414 807-5621	1414 807-5621	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$445	Each	10%	\$401	Other	F1	
1414 807-5622	1414 807-5622	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$262	Each	10%	\$236	Other	F1	
1414 807-5623	1414 807-5623	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$326	Each	10%	\$293	Other	F1	
1414 807-5624	1414 807-5624	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$375	Each	10%	\$338	Other	F1	
1414 807-5625	1414 807-5625	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$1,224	Each	10%	\$1,102	Other	F1	
1414 807-5627	1414 807-5627	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$333	Each	10%	\$300	Other	F1	
1414 807-5628	1414 807-5628	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$565	Each	10%	\$509	Other	F1	
1414 807-5629	1414 807-5629	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$412	Each	10%	\$371	Other	F1	
1414 807-5630	1414 807-5630	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$516	Each	10%	\$464	Other	F1	
1414 807-5631	1414 807-5631	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$615	Each	10%	\$554	Other	F1	
1414 807-5632	1414 807-5632	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,504	Each	10%	\$1,354	Other	F1	
1414 807-5634	1414 807-5634	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$263	Each	10%	\$237	Other	F1	
1414 807-5635	1414 807-5635	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$445	Each	10%	\$401	Other	F1	
1414 807-5636	1414 807-5636	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$262	Each	10%	\$236	Other	F1	
1414 807-5637	1414 807-5637	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$326	Each	10%	\$293	Other	F1	
1414 807-5638	1414 807-5638	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$375	Each	10%	\$338	Other	F1	
1414 807-5639	1414 807-5639	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$1,224	Each	10%	\$1,102	Other	F1	
1414 807-5641	1414 807-5641	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$41	Each	10%	\$37	Other	F1	
1414 807-5643	1414 807-5643	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$39	Each	10%	\$35	Other	F1	
1414 807-5645	1414 807-5645	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$37	Each	10%	\$33	Other	F1	
1414 807-5646	1414 807-5646	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$19	Each	10%	\$17	Other	F1	
1414 807-5647	1414 807-5647	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$23	Each	10%	\$21	Other	F1	
1414 807-5648	1414 807-5648	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$30	Each	10%	\$27	Other	F1	
1414 807-5650	1414 807-5650	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$486	Each	10%	\$437	Other	F1	
1414 807-5651	1414 807-5651	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$754	Each	10%	\$679	Other	F1	
1414 807-5652	1414 807-5652	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,237	Each	10%	\$1,113	Other	F1	
1414 807-5653	1414 807-5653	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,623	Each	10%	\$1,461	Other	F1	
1414 807-5654	1414 807-5654	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$2,024	Each	10%	\$1,822	Other	F1	
1414 807-5655	1414 807-5655	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,625	Each	10%	\$1,463	Other	F1	
1414 807-5664	1414 807-5664	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$400	Each	10%	\$360	Other	F1	
1414 807-5665	1414 807-5665	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$298	Each	10%	\$268	Other	F1	
1414 807-5667	1414 807-5667	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 27 Months	\$587	Each	10%	\$528	Other	F1	
1414 807-5668	1414 807-5668	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 2 Year	\$500	Each	10%	\$450	Other	F1	
1414 807-5671	1414 807-5671	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$632	Each	10%	\$569	Other	F1	
1414 807-5672	1414 807-5672	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Year	\$860	Each	10%	\$774	Other	F1	
1414 807-5674	1414 807-5674	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 51 Months	\$909	Each	10%	\$818	Other	F1	
1414 807-5675	1414 807-5675	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Year	\$1,056	Each	10%	\$950	Other	F1	
1414 807-5676	1414 807-5676	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 63 Months	\$1,107	Each	10%	\$996	Other	F1	
1414 807-5678	1414 807-5678	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Year	\$1,249	Each	10%	\$1,124	Other	F1	
1414 807-5682	1414 807-5682	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$205	Each	10%	\$185	Other	F1	
1414 807-5683	1414 807-5683	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$844	Each	10%	\$760	Other	F1	
1414 807-5684	1414 807-5684	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$360	Each	10%	\$324	Other	F1	
1414 807-5685	1414 807-5685	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$1,319	Each	10%	\$1,187	Other	F1	
1414 807-5686	1414 807-5686	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$484	Each	10%	\$436	Other	F1	
1414 807-5687	1414 807-5687	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,615	Each	10%	\$1,454	Other	F1	
1414 807-5688	1414 807-5688	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$625	Each	10%	\$563	Other	F1	
1414 807-5689	1414 807-5689	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$2,104	Each	10%	\$1,894	Other	F1	
1414 807-5690	1414 807-5690	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$746	Each	10%	\$671	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
1414.807.5691	1414.807.5691	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,613	Each	10%	\$2,352	Other	F1
1414.807.5692	1414.807.5692	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$956	Each	10%	\$860	Other	F1
1414.807.5693	1414.807.5693	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$3,033	Each	10%	\$2,730	Other	F1
1414.807.5698	1414.807.5698	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$305	Each	10%	\$275	Other	F1
1414.807.5699	1414.807.5699	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$530	Each	10%	\$477	Other	F1
1414.807.5700	1414.807.5700	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$694	Each	10%	\$625	Other	F1
1414.807.5701	1414.807.5701	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$895	Each	10%	\$806	Other	F1
1414.807.5702	1414.807.5702	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,076	Each	10%	\$968	Other	F1
1414.807.5703	1414.807.5703	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,356	Each	10%	\$1,220	Other	F1
1414.807.5707	1414.807.5707	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$205	Each	10%	\$185	Other	F1
1414.807.5708	1414.807.5708	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$300	Each	10%	\$324	Other	F1
1414.807.5709	1414.807.5709	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$484	Each	10%	\$436	Other	F1
1414.807.5710	1414.807.5710	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$625	Each	10%	\$563	Other	F1
1414.807.5711	1414.807.5711	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$746	Each	10%	\$671	Other	F1
1414.807.5712	1414.807.5712	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$956	Each	10%	\$860	Other	F1
1414.807.5716	1414.807.5716	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$4	Each	10%	\$4	Other	F1
1414.807.5717	1414.807.5717	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,15 Months	\$607	Each	10%	\$546	Other	F1
1414.807.5718	1414.807.5718	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
1414.807.5719	1414.807.5719	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$506	Each	10%	\$455	Other	F1
1414.807.5720	1414.807.5720	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 27	\$7	Each	10%	\$6	Other	F1
1414.807.5721	1414.807.5721	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,27 Months	\$892	Each	10%	\$803	Other	F1
1414.807.5722	1414.807.5722	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$6	Each	10%	\$5	Other	F1
1414.807.5723	1414.807.5723	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 2 Years	\$803	Each	10%	\$723	Other	F1
1414.807.5724	1414.807.5724	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 39	\$9	Each	10%	\$8	Other	F1
1414.807.5725	1414.807.5725	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,39 Months	\$1,078	Each	10%	\$970	Other	F1
1414.807.5726	1414.807.5726	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$8	Each	10%	\$7	Other	F1
1414.807.5727	1414.807.5727	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$1,001	Each	10%	\$901	Other	F1
1414.807.5728	1414.807.5728	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$11	Each	10%	\$10	Other	F1
1414.807.5729	1414.807.5729	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$1,308	Each	10%	\$1,177	Other	F1
1414.807.5730	1414.807.5730	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 51	\$12	Each	10%	\$11	Other	F1
1414.807.5731	1414.807.5731	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,51 Months	\$1,385	Each	10%	\$1,247	Other	F1
1414.807.5732	1414.807.5732	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$13	Each	10%	\$12	Other	F1
1414.807.5733	1414.807.5733	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$1,606	Each	10%	\$1,445	Other	F1
1414.807.5735	1414.807.5735	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,63 Months	\$1,682	Each	10%	\$1,514	Other	F1
1414.807.5736	1414.807.5736	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$17	Each	10%	\$15	Other	F1
1414.807.5737	1414.807.5737	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 6 Years	\$1,902	Each	10%	\$1,712	Other	F1
1414.807.5738	1414.807.5738	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 75	\$18	Each	10%	\$16	Other	F1
1414.807.5739	1414.807.5739	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,75 Months	\$1,978	Each	10%	\$1,780	Other	F1
1414.807.5762	1414.807.5762	Dell Networking	Basic: Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
1414.807.5763	1414.807.5763	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$0	Each	10%	\$0	Other	F1
1414.807.5764	1414.807.5764	Dell Networking	Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day	\$163	Each	10%	\$147	Other	F1
1414.807.5765	1414.807.5765	Dell Networking	SW Warranty,Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1
1414.807.5766	1414.807.5766	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$423	Each	10%	\$381	Other	F1
1414.807.5767	1414.807.5767	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$739	Each	10%	\$665	Other	F1
1414.807.5768	1414.807.5768	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$659	Each	10%	\$593	Other	F1
1414.807.5769	1414.807.5769	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$876	Each	10%	\$788	Other	F1
1414.807.5770	1414.807.5770	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,077	Each	10%	\$969	Other	F1
1414.807.5771	1414.807.5771	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$2,085	Each	10%	\$1,877	Other	F1
1414.807.5773	1414.807.5773	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$553	Each	10%	\$498	Other	F1
1414.807.5774	1414.807.5774	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$939	Each	10%	\$845	Other	F1
1414.807.5775	1414.807.5775	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$909	Each	10%	\$818	Other	F1
1414.807.5776	1414.807.5776	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,206	Each	10%	\$1,085	Other	F1
1414.807.5777	1414.807.5777	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,487	Each	10%	\$1,338	Other	F1
1414.807.5778	1414.807.5778	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,575	Each	10%	\$2,318	Other	F1
1414.807.5780	1414.807.5780	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$423	Each	10%	\$381	Other	F1
1414.807.5781	1414.807.5781	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$739	Each	10%	\$665	Other	F1
1414.807.5782	1414.807.5782	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$659	Each	10%	\$593	Other	F1
1414.807.5783	1414.807.5783	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$876	Each	10%	\$788	Other	F1
1414.807.5784	1414.807.5784	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,077	Each	10%	\$969	Other	F1
1414.807.5785	1414.807.5785	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$2,085	Each	10%	\$1,877	Other	F1
1414.807.5787	1414.807.5787	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$44	Each	10%	\$40	Other	F1
1414.807.5788	1414.807.5788	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$45	Each	10%	\$41	Other	F1
1414.807.5789	1414.807.5789	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$45	Each	10%	\$41	Other	F1
1414.807.5790	1414.807.5790	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$46	Each	10%	\$41	Other	F1
1414.807.5791	1414.807.5791	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$47	Each	10%	\$42	Other	F1
1414.807.5792	1414.807.5792	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$49	Each	10%	\$44	Other	F1
1414.807.5794	1414.807.5794	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$856	Each	10%	\$770	Other	F1
1414.807.5795	1414.807.5795	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$1,310	Each	10%	\$1,179	Other	F1
1414.807.5796	1414.807.5796	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,900	Each	10%	\$1,710	Other	F1
1414.807.5797	1414.807.5797	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$2,453	Each	10%	\$2,208	Other	F1
1414.807.5798	1414.807.5798	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$3,012	Each	10%	\$2,711	Other	F1
1414.807.5799	1414.807.5799	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$2,774	Each	10%	\$2,497	Other	F1
1414.807.5808	1414.807.5808	Dell Networking	ProSupport :7x24 HW/SW Tech Support and Assistance,15 Months	\$682	Each	10%	\$614	Other	F1
1414.807.5809	1414.807.5809	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$535	Each	10%	\$482	Other	F1
1414.807.5811	1414.807.5811	Dell Networking	ProSupport :7x24 HW/SW Tech Support and Assistance, 27 Months	\$1,000	Each	10%	\$900	Other	F1
1414.807.5812	1414.807.5812	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 2 Year	\$874	Each	10%	\$787	Other	F1
1414.807.5815	1414.807.5815	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,3 Year	\$1,104	Each	10%	\$994	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0		
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	Product Category (if applicable)	
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1414. 807-5816	1414. 807-5816	Dell Networking	ProSupport:7x24 HW/SWTech Support and Assistance,4 Year	\$1,453	Each	10%		\$1,308	Other	F1
1414. 807-5818	1414. 807-5818	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,51 Months	\$1,553	Each	10%		\$1,398	Other	F1
1414. 807-5819	1414. 807-5819	Dell Networking	ProSupport:7x24 HW/SWTech Support and Assistance,5 Year	\$1,792	Each	10%		\$1,613	Other	F1
1414. 807-5820	1414. 807-5820	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,63 Months	\$1,885	Each	10%		\$1,697	Other	F1
1414. 807-5822	1414. 807-5822	Dell Networking	ProSupport:7x24 HW/SWTech Support and Assistance,6 Year	\$2,140	Each	10%		\$1,926	Other	F1
1414. 807-5826	1414. 807-5826	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$349	Each	10%		\$314	Other	F1
1414. 807-5827	1414. 807-5827	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,440	Each	10%		\$1,296	Other	F1
1414. 807-5828	1414. 807-5828	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$615	Each	10%		\$554	Other	F1
1414. 807-5829	1414. 807-5829	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$2,254	Each	10%		\$2,029	Other	F1
1414. 807-5830	1414. 807-5830	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$825	Each	10%		\$743	Other	F1
1414. 807-5831	1414. 807-5831	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$2,754	Each	10%		\$2,479	Other	F1
1414. 807-5832	1414. 807-5832	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,067	Each	10%		\$960	Other	F1
1414. 807-5833	1414. 807-5833	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,592	Each	10%		\$3,233	Other	F1
1414. 807-5834	1414. 807-5834	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,272	Each	10%		\$1,145	Other	F1
1414. 807-5835	1414. 807-5835	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$4,457	Each	10%		\$4,011	Other	F1
1414. 807-5836	1414. 807-5836	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,631	Each	10%		\$1,468	Other	F1
1414. 807-5837	1414. 807-5837	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$5,178	Each	10%		\$4,660	Other	F1
1414. 807-5842	1414. 807-5842	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$529	Each	10%		\$476	Other	F1
1414. 807-5843	1414. 807-5843	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$895	Each	10%		\$806	Other	F1
1414. 807-5844	1414. 807-5844	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,185	Each	10%		\$1,067	Other	F1
1414. 807-5845	1414. 807-5845	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,527	Each	10%		\$1,374	Other	F1
1414. 807-5846	1414. 807-5846	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,852	Each	10%		\$1,667	Other	F1
1414. 807-5847	1414. 807-5847	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,311	Each	10%		\$2,080	Other	F1
1414. 807-5851	1414. 807-5851	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$349	Each	10%		\$314	Other	F1
1414. 807-5852	1414. 807-5852	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$615	Each	10%		\$554	Other	F1
1414. 807-5853	1414. 807-5853	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$825	Each	10%		\$743	Other	F1
1414. 807-5854	1414. 807-5854	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,067	Each	10%		\$960	Other	F1
1414. 807-5855	1414. 807-5855	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,272	Each	10%		\$1,145	Other	F1
1414. 807-5856	1414. 807-5856	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,631	Each	10%		\$1,468	Other	F1
1414. 807-5860	1414. 807-5860	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$7	Each	10%		\$6	Other	F1
1414. 807-5861	1414. 807-5861	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,15 Months	\$1,024	Each	10%		\$922	Other	F1
1414. 807-5862	1414. 807-5862	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 39	\$16	Each	10%		\$14	Other	F1
1414. 807-5863	1414. 807-5863	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,27 Months	\$1,521	Each	10%		\$1,369	Other	F1
1414. 807-5864	1414. 807-5864	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 51	\$20	Each	10%		\$18	Other	F1
1414. 807-5865	1414. 807-5865	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,39 Months	\$1,846	Each	10%		\$1,661	Other	F1
1414. 807-5866	1414. 807-5866	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 63	\$23	Each	10%		\$21	Other	F1
1414. 807-5867	1414. 807-5867	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$2,362	Each	10%		\$2,126	Other	F1
1414. 807-5868	1414. 807-5868	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$6	Each	10%		\$5	Other	F1
1414. 807-5869	1414. 807-5869	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$10	Each	10%		\$9	Other	F1
1414. 807-5870	1414. 807-5870	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$14	Each	10%		\$13	Other	F1
1414. 807-5871	1414. 807-5871	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$19	Each	10%		\$17	Other	F1
1414. 807-5872	1414. 807-5872	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$22	Each	10%		\$20	Other	F1
1414. 807-5873	1414. 807-5873	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year	\$29	Each	10%		\$26	Other	F1
1414. 807-5876	1414. 807-5876	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,63 Months	\$2,868	Each	10%		\$2,581	Other	F1
1414. 807-5877	1414. 807-5877	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$853	Each	10%		\$768	Other	F1
1414. 807-5878	1414. 807-5878	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 2 Years	\$1,369	Each	10%		\$1,232	Other	F1
1414. 807-5879	1414. 807-5879	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$1,715	Each	10%		\$1,544	Other	F1
1414. 807-5880	1414. 807-5880	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$2,230	Each	10%		\$2,007	Other	F1
1414. 807-5881	1414. 807-5881	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 27	\$12	Each	10%		\$11	Other	F1
1414. 807-5882	1414. 807-5882	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,75 Months	\$3,380	Each	10%		\$3,042	Other	F1
1414. 807-5883	1414. 807-5883	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 5 Years	\$2,737	Each	10%		\$2,463	Other	F1
1414. 807-5884	1414. 807-5884	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance, 6 Years	\$3,250	Each	10%		\$2,925	Other	F1
1414. 809-8118	1414. 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%		\$446	Other	F1
1414. 809-8120	1414. 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%		\$784	Other	F1
1414. 809-8122	1414. 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%		\$446	Other	F1
1414. 809-8124	1414. 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%		\$784	Other	F1
1414. 809-8126	1414. 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%		\$713	Other	F1
1414. 809-8128	1414. 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%		\$1,255	Other	F1
1414. 809-8130	1414. 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%		\$713	Other	F1
1414. 809-8132	1414. 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%		\$1,255	Other	F1
1414. 809-8134	1414. 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%		\$892	Other	F1
1414. 809-8136	1414. 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%		\$1,569	Other	F1
1414. 809-8138	1414. 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%		\$892	Other	F1
1414. 809-8140	1414. 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%		\$1,569	Other	F1
1414. 809-8142	1414. 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%		\$1,159	Other	F1
1414. 809-8144	1414. 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%		\$2,040	Other	F1
1414. 809-8146	1414. 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%		\$1,159	Other	F1
1414. 809-8148	1414. 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%		\$2,040	Other	F1
1414. 809-8150	1414. 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%		\$1,427	Other	F1
1414. 809-8152	1414. 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%		\$2,510	Other	F1
1414. 809-8154	1414. 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%		\$1,427	Other	F1
1414. 809-8156	1414. 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%		\$2,510	Other	F1
1414. 809-8158	1414. 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%		\$1,694	Other	F1
1414. 809-8160	1414. 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%		\$2,981	Other	F1
1414. 809-8162	1414. 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%		\$1,694	Other	F1
1414. 809-8164	1414. 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%		\$2,981	Other	F1
1414. 812-4037	1414. 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%		\$450	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11642 812-9446	11642 812-9446	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
11642 812-9502	11642 812-9502	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
11642 813-3382	11642 813-3382	Dell Networking	Azure Stack Hybrid Cloud	\$0	Each	10%	\$0	Other	F1
11642 813-5905	11642 813-5905	Dell Networking	Azure Pack Hybrid Cloud	\$0	Each	10%	\$0	Other	F1
11642 815-2842	11642 815-2842	Dell Networking	VMware Ready Bundle for Virtualization Workload,3 Years	\$0	Each	10%	\$0	Other	F1
11642 815-2843	11642 815-2843	Dell Networking	VMware Ready Bundle for Virtualization Workload,5 Years	\$0	Each	10%	\$0	Other	F1
11642 815-2845	11642 815-2845	Dell Networking	VMware Ready Bundle for Virtualization Workload,4 Years	\$0	Each	10%	\$0	Other	F1
11642 815-2846	11642 815-2846	Dell Networking	VMware Ready Bundle for Virtualization Workload,6 Years	\$0	Each	10%	\$0	Other	F1
11642 815-9462	11642 815-9462	Dell Networking	SQL Ready Bundle,3 Years,US/CA	\$0	Each	10%	\$0	Other	F1
11642 815-9463	11642 815-9463	Dell Networking	SQL Ready Bundle,5 Years,US/CA	\$0	Each	10%	\$0	Other	F1
11642 821-5785	11642 821-5785	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment	\$1,840	Each	10%	\$1,656	Other	F1
11642 822-3179	11642 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
11642 822-3759	11642 822-3759	Dell Networking	Ready Bundle Oracle 2.0 (Amazon)-3 Years	\$0	Each	10%	\$0	Other	F1
11642 822-3760	11642 822-3760	Dell Networking	Ready Bundle Oracle 2.0 (Amazon)-5 Years	\$0	Each	10%	\$0	Other	F1
11642 822-3761	11642 822-3761	Dell Networking	Ready Bundle Oracle 2.0 (Amazon)-4 Years	\$0	Each	10%	\$0	Other	F1
11642 822-3763	11642 822-3763	Dell Networking	Ready Bundle Oracle 2.0 (Amazon)-39 Months	\$0	Each	10%	\$0	Other	F1
11642 822-3764	11642 822-3764	Dell Networking	Ready Bundle Oracle 2.0 (Amazon)-51 Months	\$0	Each	10%	\$0	Other	F1
11642 822-3765	11642 822-3765	Dell Networking	Ready Bundle Oracle 2.0 (Amazon)-63 Months	\$0	Each	10%	\$0	Other	F1
11642 823-9269	11642 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
11642 823-9274	11642 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
11642 823-9284	11642 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
11642 825-5241	11642 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1
11642 825-8623	11642 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
11642 825-8624	11642 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
11642 847-2865	11642 847-2865	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Remote	\$1,599	Each	10%	\$1,439	Other	F1
11642 847-7302	11642 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1
11642 847-7303	11642 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1
11642 847-7304	11642 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1
11642 847-7305	11642 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1
11642 847-7306	11642 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1
11642 847-7307	11642 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1
11642 847-7308	11642 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1
11642 936-5359	11642 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
11642 951-2015	11642 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
11642 951-2583	11642 951-2583	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
11642 951-2624	11642 951-2624	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
11642 973-2426	11642 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
11642 975-1244	11642 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
11642 975-2160	11642 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
11642 975-2161	11642 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features & Custom Service	\$20,000	Each	10%	\$18,000	Other	F1
11642 984-3267	11642 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
11642 987-2549	11642 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
11642 988-7279	11642 988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
11642 988-7327	11642 988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
11642 988-7347	11642 988-7347	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
11642 989-3439	11642 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
11642 992-6149	11642 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
11642 995-9859	11642 995-9859	Dell Networking	No Warranty Years 2 & 3	\$0	Each	10%	\$0	Other	F1
11642 996-8029	11642 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
11642 997-6173	11642 997-6173	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$282	Each	10%	\$254	Other	F1
11642 997-6174	11642 997-6174	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$534	Each	10%	\$481	Other	F1
11642 997-6175	11642 997-6175	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$840	Each	10%	\$756	Other	F1
11642 997-6176	11642 997-6176	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$1,149	Each	10%	\$1,034	Other	F1
11642 997-6177	11642 997-6177	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$1,465	Each	10%	\$1,319	Other	F1
11642 997-6179	11642 997-6179	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$9	Each	10%	\$8	Other	F1
11642 997-6184	11642 997-6184	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$1,570	Each	10%	\$1,413	Other	F1
11642 997-6185	11642 997-6185	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$2,235	Each	10%	\$2,012	Other	F1
11642 997-6186	11642 997-6186	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$2,615	Each	10%	\$2,354	Other	F1
11642 997-6187	11642 997-6187	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,257	Each	10%	\$2,931	Other	F1
11642 997-6188	11642 997-6188	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$3,895	Each	10%	\$3,506	Other	F1
11642 997-6189	11642 997-6189	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$4,526	Each	10%	\$4,073	Other	F1
11642 997-6195	11642 997-6195	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$430	Each	10%	\$387	Other	F1
11642 997-6196	11642 997-6196	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$718	Each	10%	\$646	Other	F1
11642 997-6197	11642 997-6197	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,148	Each	10%	\$1,033	Other	F1
11642 997-6198	11642 997-6198	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,579	Each	10%	\$1,421	Other	F1
11642 997-6199	11642 997-6199	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$718	Each	10%	\$646	Other	F1
11642 997-6206	11642 997-6206	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$317	Each	10%	\$285	Other	F1
11642 997-6209	11642 997-6209	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$892	Each	10%	\$803	Other	F1
11642 997-6210	11642 997-6210	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,207	Each	10%	\$1,086	Other	F1
11642 997-6213	11642 997-6213	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 15 Months	\$1,963	Each	10%	\$1,767	Other	F1
11642 997-6214	11642 997-6214	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 27 Months	\$2,514	Each	10%	\$2,263	Other	F1
11642 997-6216	11642 997-6216	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$3,459	Each	10%	\$3,113	Other	F1
11642 997-6217	11642 997-6217	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$4,088	Each	10%	\$3,679	Other	F1
11642 997-6225	11642 997-6225	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,248	Each	10%	\$1,123	Other	F1
11642 997-6226	11642 997-6226	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,192	Each	10%	\$1,973	Other	F1
11642 997-6227	11642 997-6227	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$3,466	Each	10%	\$3,119	Other	F1
11642 997-6228	11642 997-6228	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$4,748	Each	10%	\$4,273	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11642 997-6229	11642 997-6229	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$6,042	Each	10%	\$5,438	Other	F1
11642 997-6232	11642 997-6232	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$774	Each	10%	\$697	Other	F1
11642 997-6234	11642 997-6234	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$2,163	Each	10%	\$1,947	Other	F1
11642 997-6235	11642 997-6235	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$2,930	Each	10%	\$2,637	Other	F1
11642 997-6236	11642 997-6236	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 60	\$3,708	Each	10%	\$3,337	Other	F1
11642 997-6238	11642 997-6238	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$417	Each	10%	\$375	Other	F1
11642 997-6239	11642 997-6239	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$774	Each	10%	\$697	Other	F1
11642 997-6240	11642 997-6240	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$1,402	Each	10%	\$1,262	Other	F1
11642 997-6241	11642 997-6241	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$2,163	Each	10%	\$1,947	Other	F1
11642 997-6242	11642 997-6242	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$2,930	Each	10%	\$2,637	Other	F1
11642 997-6243	11642 997-6243	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 60	\$3,708	Each	10%	\$3,337	Other	F1
11642 997-6245	11642 997-6245	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 15 Months	\$3,172	Each	10%	\$2,855	Other	F1
11642 997-6246	11642 997-6246	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 27 Months	\$3,977	Each	10%	\$3,579	Other	F1
11642 997-6248	11642 997-6248	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$5,351	Each	10%	\$4,816	Other	F1
11642 997-6249	11642 997-6249	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$6,300	Each	10%	\$5,670	Other	F1
11642 997-6250	11642 997-6250	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 75 Months	\$7,239	Each	10%	\$6,515	Other	F1
11642 997-6252	11642 997-6252	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,493	Each	10%	\$1,344	Other	F1
11642 997-6253	11642 997-6253	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 15 Months	\$0	Each	10%	\$0	Other	F1
11642 997-6254	11642 997-6254	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 27 Months	\$0	Each	10%	\$0	Other	F1
11642 997-6255	11642 997-6255	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 39 Months	\$0	Each	10%	\$0	Other	F1
11642 997-6256	11642 997-6256	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 51 Months	\$0	Each	10%	\$0	Other	F1
11642 997-6257	11642 997-6257	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 63 Months	\$0	Each	10%	\$0	Other	F1
11642 997-6258	11642 997-6258	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 75 Months	\$0	Each	10%	\$0	Other	F1
11642 997-6260	11642 997-6260	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$224	Each	10%	\$202	Other	F1
11642 997-6261	11642 997-6261	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$8	Each	10%	\$7	Other	F1
11642 997-6262	11642 997-6262	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$331	Each	10%	\$298	Other	F1
11642 997-6263	11642 997-6263	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$466	Each	10%	\$410	Other	F1
11642 997-6264	11642 997-6264	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$573	Each	10%	\$516	Other	F1
11642 997-6265	11642 997-6265	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 60	\$689	Each	10%	\$620	Other	F1
11642 997-6267	11642 997-6267	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$3,760	Each	10%	\$3,384	Other	F1
11642 997-6268	11642 997-6268	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$5,194	Each	10%	\$4,675	Other	F1
11642 997-6269	11642 997-6269	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$6,193	Each	10%	\$5,574	Other	F1
11642 997-6270	11642 997-6270	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$7,864	Each	10%	\$7,078	Other	F1
11642 997-6271	11642 997-6271	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$9,548	Each	10%	\$8,593	Other	F1
11642 997-6272	11642 997-6272	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$11,236	Each	10%	\$10,112	Other	F1
11642 997-6274	11642 997-6274	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,134	Each	10%	\$1,021	Other	F1
11642 997-6275	11642 997-6275	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,817	Each	10%	\$1,635	Other	F1
11642 997-6276	11642 997-6276	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,832	Each	10%	\$2,549	Other	F1
11642 997-6277	11642 997-6277	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,839	Each	10%	\$3,455	Other	F1
11642 997-6278	11642 997-6278	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,845	Each	10%	\$4,361	Other	F1
11642 997-6280	11642 997-6280	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$424	Each	10%	\$382	Other	F1
11642 997-6281	11642 997-6281	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$226	Each	10%	\$203	Other	F1
11642 997-6282	11642 997-6282	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$633	Each	10%	\$570	Other	F1
11642 997-6283	11642 997-6283	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$878	Each	10%	\$790	Other	F1
11642 997-6284	11642 997-6284	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,113	Each	10%	\$1,002	Other	F1
11642 997-6285	11642 997-6285	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,346	Each	10%	\$1,211	Other	F1
11642 997-6287	11642 997-6287	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$424	Each	10%	\$382	Other	F1
11642 997-6288	11642 997-6288	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$226	Each	10%	\$203	Other	F1
11642 997-6289	11642 997-6289	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$633	Each	10%	\$570	Other	F1
11642 997-6290	11642 997-6290	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$878	Each	10%	\$790	Other	F1
11642 997-6291	11642 997-6291	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,113	Each	10%	\$1,002	Other	F1
11642 997-6292	11642 997-6292	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,346	Each	10%	\$1,211	Other	F1
11642 997-6294	11642 997-6294	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$5,157	Each	10%	\$4,641	Other	F1
11642 997-6295	11642 997-6295	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$7,102	Each	10%	\$6,392	Other	F1
11642 997-6296	11642 997-6296	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$8,472	Each	10%	\$7,625	Other	F1
11642 997-6297	11642 997-6297	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$10,793	Each	10%	\$9,714	Other	F1
11642 997-6298	11642 997-6298	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$13,131	Each	10%	\$11,818	Other	F1
11642 997-6299	11642 997-6299	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$15,475	Each	10%	\$13,928	Other	F1
11642 997-6301	11642 997-6301	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,841	Each	10%	\$1,657	Other	F1
11642 997-6304	11642 997-6304	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
11642 997-6305	11642 997-6305	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$357	Each	10%	\$321	Other	F1
11642 997-6306	11642 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1
11642 997-6309	11642 997-6309	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,168	Each	10%	\$1,951	Other	F1
11642 997-6310	11642 997-6310	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$3,431	Each	10%	\$3,088	Other	F1
11642 997-6311	11642 997-6311	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$4,706	Each	10%	\$4,235	Other	F1
11642 997-6312	11642 997-6312	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$5,994	Each	10%	\$5,395	Other	F1
11642 997-6314	11642 997-6314	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,195	Each	10%	\$1,076	Other	F1
11642 997-6315	11642 997-6315	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,211	Each	10%	\$1,090	Other	F1
11642 997-6316	11642 997-6316	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$694	Each	10%	\$625	Other	F1
11642 997-6317	11642 997-6317	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$1,306	Each	10%	\$1,175	Other	F1
11642 997-6318	11642 997-6318	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$2,053	Each	10%	\$1,848	Other	F1
11642 997-6319	11642 997-6319	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$2,811	Each	10%	\$2,530	Other	F1
11642 997-6320	11642 997-6320	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$3,582	Each	10%	\$3,224	Other	F1
11642 997-6322	11642 997-6322	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$334	Each	10%	\$301	Other	F1
11642 997-6325	11642 997-6325	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$694	Each	10%	\$625	Other	F1
11642 997-6326	11642 997-6326	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$1,306	Each	10%	\$1,175	Other	F1
11642 997-6327	11642 997-6327	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$2,053	Each	10%	\$1,848	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11642 997-6328	11642 997-6328	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$2,811	Each	10%	\$2,530	Other	F1
11642 997-6329	11642 997-6329	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$3,582	Each	10%	\$3,224	Other	F1
11642 997-6331	11642 997-6331	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial	\$334	Each	10%	\$301	Other	F1
11642 997-6332	11642 997-6332	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 1 Year	\$0	Each	10%	\$0	Other	F1
11642 997-6333	11642 997-6333	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 2 Year	\$0	Each	10%	\$0	Other	F1
11642 997-6334	11642 997-6334	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
11642 997-6335	11642 997-6335	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
11642 997-6336	11642 997-6336	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
11642 997-6337	11642 997-6337	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$0	Each	10%	\$0	Other	F1
11642 997-6339	11642 997-6339	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$2,537	Each	10%	\$2,283	Other	F1
11642 997-6340	11642 997-6340	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$3,586	Each	10%	\$3,209	Other	F1
11642 997-6341	11642 997-6341	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$4,102	Each	10%	\$3,692	Other	F1
11642 997-6342	11642 997-6342	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$5,078	Each	10%	\$4,570	Other	F1
11642 997-6343	11642 997-6343	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$6,042	Each	10%	\$5,438	Other	F1
11642 997-6344	11642 997-6344	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$6,994	Each	10%	\$6,295	Other	F1
11642 997-6350	11642 997-6350	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$200	Each	10%	\$180	Other	F1
11642 997-6351	11642 997-6351	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$306	Each	10%	\$275	Other	F1
11642 997-6352	11642 997-6352	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$429	Each	10%	\$386	Other	F1
11642 997-6353	11642 997-6353	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$546	Each	10%	\$491	Other	F1
11642 997-6354	11642 997-6354	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$662	Each	10%	\$596	Other	F1
11642 997-6356	11642 997-6356	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$6	Each	10%	\$5	Other	F1
11642 997-6361	11642 997-6361	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$3,009	Each	10%	\$2,708	Other	F1
11642 997-6362	11642 997-6362	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$4,617	Each	10%	\$4,155	Other	F1
11642 997-6363	11642 997-6363	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$5,717	Each	10%	\$5,145	Other	F1
11642 997-6364	11642 997-6364	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$7,403	Each	10%	\$6,663	Other	F1
11642 997-6365	11642 997-6365	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$9,095	Each	10%	\$8,186	Other	F1
11642 997-6366	11642 997-6366	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$10,787	Each	10%	\$9,708	Other	F1
11642 997-6370	11642 997-6370	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,155	Each	10%	\$1,040	Other	F1
11642 997-6371	11642 997-6371	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,879	Each	10%	\$1,691	Other	F1
11642 997-6372	11642 997-6372	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,897	Each	10%	\$2,607	Other	F1
11642 997-6373	11642 997-6373	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,906	Each	10%	\$3,515	Other	F1
11642 997-6374	11642 997-6374	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,913	Each	10%	\$4,422	Other	F1
11642 997-6376	11642 997-6376	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,471	Each	10%	\$1,324	Other	F1
11642 997-6379	11642 997-6379	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$378	Each	10%	\$340	Other	F1
11642 997-6380	11642 997-6380	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$586	Each	10%	\$527	Other	F1
11642 997-6381	11642 997-6381	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$829	Each	10%	\$746	Other	F1
11642 997-6382	11642 997-6382	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,063	Each	10%	\$957	Other	F1
11642 997-6383	11642 997-6383	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,295	Each	10%	\$1,166	Other	F1
11642 997-6385	11642 997-6385	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$180	Each	10%	\$162	Other	F1
11642 997-6390	11642 997-6390	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$378	Each	10%	\$340	Other	F1
11642 997-6391	11642 997-6391	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$586	Each	10%	\$527	Other	F1
11642 997-6392	11642 997-6392	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$829	Each	10%	\$746	Other	F1
11642 997-6393	11642 997-6393	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,063	Each	10%	\$957	Other	F1
11642 997-6394	11642 997-6394	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,295	Each	10%	\$1,166	Other	F1
11642 997-6396	11642 997-6396	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$180	Each	10%	\$162	Other	F1
11642 997-6399	11642 997-6399	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$4,127	Each	10%	\$3,714	Other	F1
11642 997-6400	11642 997-6400	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$6,332	Each	10%	\$5,699	Other	F1
11642 997-6401	11642 997-6401	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$7,847	Each	10%	\$7,062	Other	F1
11642 997-6402	11642 997-6402	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$10,188	Each	10%	\$9,169	Other	F1
11642 997-6403	11642 997-6403	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$12,538	Each	10%	\$11,284	Other	F1
11642 997-6404	11642 997-6404	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$14,890	Each	10%	\$13,401	Other	F1
11642 997-6410	11642 997-6410	Dell Networking	Return To Depot Service, Initial Year	\$0	Each	10%	\$0	Other	F1
11642 997-6411	11642 997-6411	Dell Networking	SW Warranty,Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1
11642 998-4204	11642 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
11642 998-4205	11642 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
11957 808-6871	11957 808-6871	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$1,112	Each	10%	\$1,001	Other	F1
11957 808-6872	11957 808-6872	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$1,112	Each	10%	\$1,001	Other	F1
11957 808-6873	11957 808-6873	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$741	Each	10%	\$667	Other	F1
11957 808-6874	11957 808-6874	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$741	Each	10%	\$667	Other	F1
11957 808-7005	11957 808-7005	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,537	Each	10%	\$3,183	Other	F1
11957 808-7006	11957 808-7006	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,021	Each	10%	\$1,819	Other	F1
11957 808-7007	11957 808-7007	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,021	Each	10%	\$1,819	Other	F1
11957 808-7008	11957 808-7008	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,415	Each	10%	\$1,274	Other	F1
11957 808-7009	11957 808-7009	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,348	Each	10%	\$1,213	Other	F1
11957 808-7010	11957 808-7010	Dell Networking	Mission Critical Package:2-Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,358	Each	10%	\$2,122	Other	F1
11957 808-7011	11957 808-7011	Dell Networking	Mission Critical Package:8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,348	Each	10%	\$1,213	Other	F1
11957 808-7012	11957 808-7012	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$741	Each	10%	\$667	Other	F1
11957 808-7017	11957 808-7017	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,537	Each	10%	\$3,183	Other	F1
11957 808-7018	11957 808-7018	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,021	Each	10%	\$1,819	Other	F1
11957 808-7019	11957 808-7019	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,021	Each	10%	\$1,819	Other	F1
11957 808-7020	11957 808-7020	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,415	Each	10%	\$1,274	Other	F1
11957 808-7021	11957 808-7021	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,348	Each	10%	\$1,213	Other	F1
11957 808-7022	11957 808-7022	Dell Networking	Mission Critical Package:2-Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,358	Each	10%	\$2,122	Other	F1
11957 808-7023	11957 808-7023	Dell Networking	Mission Critical Package:8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,348	Each	10%	\$1,213	Other	F1
11957 808-7024	11957 808-7024	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$741	Each	10%	\$667	Other	F1
11957 808-7025	11957 808-7025	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$2,021	Each	10%	\$1,819	Other	F1
11957 808-7030	11957 808-7030	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$3,032	Each	10%	\$2,729	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11957 808-7031	11957 808-7031	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$2,122	Each	10%	\$1,910	Other	F1
11957 808-7032	11957 808-7032	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance	\$2,021	Each	10%	\$1,819	Other	F1
11957 808-7037	11957 808-7037	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$3,032	Each	10%	\$2,729	Other	F1
11957 808-7038	11957 808-7038	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$2,122	Each	10%	\$1,910	Other	F1
11957 809-8175	11957 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11957 809-8177	11957 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11957 809-8179	11957 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11957 809-8181	11957 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11957 816-1556	11957 816-1556	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
11957 816-1559	11957 816-1559	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
11957 816-1583	11957 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
11957 816-1588	11957 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
11957 816-1611	11957 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
11957 816-1616	11957 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
11957 816-1639	11957 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1
11957 816-1644	11957 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1
11957 847-7300	11957 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
11957 847-7301	11957 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
11957 926-0476	11957 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
1050 007-1527	1050 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1050 009-4364	1050 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1050 009-4869	1050 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
1050 009-4877	1050 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1050 461-0497	1050 461-0497	Dell Networking	PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1
1050 468-8015	1050 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
1050 468-8016	1050 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
1050 468-8017	1050 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1050 468-8018	1050 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1050 468-8019	1050 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1050 804-2146	1050 804-2146	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment Verification	\$153	Each	10%	\$138	Other	F1
1050 804-2147	1050 804-2147	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment	\$4,156	Each	10%	\$3,740	Other	F1
1050 804-2148	1050 804-2148	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1
1050 806-7308	1050 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
1050 808-6848	1050 808-6848	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$357	Each	10%	\$321	Other	F1
1050 808-6849	1050 808-6849	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
1050 808-6850	1050 808-6850	Dell Networking	SW Warranty, Network Software, 90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
1050 808-6851	1050 808-6851	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$460	Each	10%	\$414	Other	F1
1050 808-6852	1050 808-6852	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 1	\$836	Each	10%	\$753	Other	F1
1050 808-6853	1050 808-6853	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 2	\$1,562	Each	10%	\$1,406	Other	F1
1050 808-6854	1050 808-6854	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 3	\$2,443	Each	10%	\$2,199	Other	F1
1050 808-6855	1050 808-6855	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 4	\$3,341	Each	10%	\$3,007	Other	F1
1050 808-6856	1050 808-6856	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 5	\$4,250	Each	10%	\$3,825	Other	F1
1050 808-6858	1050 808-6858	Dell Networking	Mission Critical Package:2-Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,328	Each	10%	\$1,195	Other	F1
1050 808-6859	1050 808-6859	Dell Networking	Mission Critical Package:2-Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,392	Each	10%	\$2,144	Other	F1
1050 808-6860	1050 808-6860	Dell Networking	Mission Critical Package:2-Hour 7x24 On-site Service with Emergency Dispatch and 6	\$3,755	Each	10%	\$3,380	Other	F1
1050 808-6861	1050 808-6861	Dell Networking	Mission Critical Package:2-Hour 7x24 On-site Service with Emergency Dispatch and 6	\$5,145	Each	10%	\$4,631	Other	F1
1050 808-6862	1050 808-6862	Dell Networking	Mission Critical Package:2-Hour 7x24 On-site Service with Emergency Dispatch and 6	\$6,546	Each	10%	\$5,891	Other	F1
1050 808-6864	1050 808-6864	Dell Networking	Mission Critical Package:8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$460	Each	10%	\$414	Other	F1
1050 808-6865	1050 808-6865	Dell Networking	Mission Critical Package:8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 1	\$836	Each	10%	\$752	Other	F1
1050 808-6866	1050 808-6866	Dell Networking	Mission Critical Package:8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 2	\$1,562	Each	10%	\$1,406	Other	F1
1050 808-6867	1050 808-6867	Dell Networking	Mission Critical Package:8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 3	\$2,443	Each	10%	\$2,199	Other	F1
1050 808-6868	1050 808-6868	Dell Networking	Mission Critical Package:8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 4	\$3,341	Each	10%	\$3,007	Other	F1
1050 808-6869	1050 808-6869	Dell Networking	Mission Critical Package:8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to 5	\$4,250	Each	10%	\$3,825	Other	F1
1050 808-6877	1050 808-6877	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,457	Each	10%	\$1,311	Other	F1
1050 808-6878	1050 808-6878	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$3,523	Each	10%	\$3,170	Other	F1
1050 808-6879	1050 808-6879	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$307	Each	10%	\$277	Other	F1
1050 808-6880	1050 808-6880	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$307	Each	10%	\$276	Other	F1
1050 808-6881	1050 808-6881	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$2	Other	F1
1050 808-6882	1050 808-6882	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,322	Each	10%	\$2,090	Other	F1
1050 808-6883	1050 808-6883	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,263	Each	10%	\$1,137	Other	F1
1050 808-6884	1050 808-6884	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 2 Years	\$5,247	Each	10%	\$4,722	Other	F1
1050 808-6885	1050 808-6885	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$573	Each	10%	\$516	Other	F1
1050 808-6886	1050 808-6886	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$573	Each	10%	\$516	Other	F1
1050 808-6887	1050 808-6887	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$279	Each	10%	\$251	Other	F1
1050 808-6888	1050 808-6888	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 2 Years	\$3,437	Each	10%	\$3,093	Other	F1
1050 808-6893	1050 808-6893	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,073	Each	10%	\$1,866	Other	F1
1050 808-6894	1050 808-6894	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$6,429	Each	10%	\$5,786	Other	F1
1050 808-6895	1050 808-6895	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$923	Each	10%	\$831	Other	F1
1050 808-6896	1050 808-6896	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$923	Each	10%	\$831	Other	F1
1050 808-6897	1050 808-6897	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$442	Each	10%	\$398	Other	F1
1050 808-6898	1050 808-6898	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$4,204	Each	10%	\$3,783	Other	F1
1050 808-6899	1050 808-6899	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,172	Each	10%	\$2,855	Other	F1
1050 808-6900	1050 808-6900	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$8,318	Each	10%	\$7,486	Other	F1
1050 808-6901	1050 808-6901	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,332	Each	10%	\$1,199	Other	F1
1050 808-6902	1050 808-6902	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,332	Each	10%	\$1,199	Other	F1
1050 808-6903	1050 808-6903	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$631	Each	10%	\$568	Other	F1
1050 808-6904	1050 808-6904	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$5,410	Each	10%	\$4,869	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) use drop-down		
1050 808-6905	1050 808-6905	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,266	Each	10%	\$3,839	Other	F1	
1050 808-6906	1050 808-6906	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance,5 Years	\$10,211	Each	10%	\$9,190	Other	F1	
1050 808-6907	1050 808-6907	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,736	Each	10%	\$1,562	Other	F1	
1050 808-6908	1050 808-6908	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,736	Each	10%	\$1,562	Other	F1	
1050 808-6909	1050 808-6909	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis,4 Years	\$813	Each	10%	\$732	Other	F1	
1050 808-6910	1050 808-6910	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance,5 Years	\$6,622	Each	10%	\$5,959	Other	F1	
1050 808-6915	1050 808-6915	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,356	Each	10%	\$4,820	Other	F1	
1050 808-6916	1050 808-6916	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance,6 Years	\$12,109	Each	10%	\$10,898	Other	F1	
1050 808-6917	1050 808-6917	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,136	Each	10%	\$1,922	Other	F1	
1050 808-6918	1050 808-6918	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2,136	Each	10%	\$1,922	Other	F1	
1050 808-6919	1050 808-6919	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis,5 Years	\$895	Each	10%	\$805	Other	F1	
1050 808-6920	1050 808-6920	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance,6 Years	\$7,835	Each	10%	\$7,052	Other	F1	
1050 808-6934	1050 808-6934	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1	
1050 808-6935	1050 808-6935	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,1 Year	\$1,362	Each	10%	\$1,226	Other	F1	
1050 808-6936	1050 808-6936	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,1 Year	\$2,275	Each	10%	\$2,047	Other	F1	
1050 808-6937	1050 808-6937	Dell Networking	Mission Critical Package:2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,280	Each	10%	\$1,152	Other	F1	
1050 808-6938	1050 808-6938	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$685	Each	10%	\$617	Other	F1	
1050 808-6946	1050 808-6946	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$334	Each	10%	\$301	Other	F1	
1050 808-6947	1050 808-6947	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,2 Years	\$1,846	Each	10%	\$1,661	Other	F1	
1050 808-6948	1050 808-6948	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,2 Years	\$3,079	Each	10%	\$2,771	Other	F1	
1050 808-6949	1050 808-6949	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$410	Each	10%	\$369	Other	F1	
1050 808-6957	1050 808-6957	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis,2 Years	\$625	Each	10%	\$563	Other	F1	
1050 808-6958	1050 808-6958	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,3 Years	\$2,101	Each	10%	\$1,891	Other	F1	
1050 808-6959	1050 808-6959	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,3 Years	\$3,447	Each	10%	\$3,102	Other	F1	
1050 808-6960	1050 808-6960	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$694	Each	10%	\$616	Other	F1	
1050 808-6961	1050 808-6961	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis,3 Years	\$974	Each	10%	\$875	Other	F1	
1050 808-6962	1050 808-6962	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,4 Years	\$2,571	Each	10%	\$2,314	Other	F1	
1050 808-6963	1050 808-6963	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,4 Years	\$4,207	Each	10%	\$3,786	Other	F1	
1050 808-6964	1050 808-6964	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,095	Each	10%	\$986	Other	F1	
1050 808-6972	1050 808-6972	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis,4 Years	\$1,327	Each	10%	\$1,194	Other	F1	
1050 808-6973	1050 808-6973	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,5 Years	\$3,036	Each	10%	\$2,732	Other	F1	
1050 808-6974	1050 808-6974	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,5 Years	\$4,949	Each	10%	\$4,454	Other	F1	
1050 808-6975	1050 808-6975	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,505	Each	10%	\$1,355	Other	F1	
1050 808-6983	1050 808-6983	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis,5 Years	\$1,686	Each	10%	\$1,517	Other	F1	
1050 808-6984	1050 808-6984	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,6 Years	\$3,496	Each	10%	\$3,147	Other	F1	
1050 808-6985	1050 808-6985	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance,6 Years	\$5,681	Each	10%	\$5,113	Other	F1	
1050 809-8118	1050 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
1050 809-8120	1050 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
1050 809-8122	1050 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
1050 809-8124	1050 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
1050 809-8126	1050 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1	
1050 809-8128	1050 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1	
1050 809-8130	1050 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1	
1050 809-8132	1050 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1	
1050 809-8134	1050 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
1050 809-8136	1050 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
1050 809-8138	1050 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
1050 809-8140	1050 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
1050 809-8142	1050 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
1050 809-8144	1050 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
1050 809-8146	1050 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
1050 809-8148	1050 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
1050 809-8150	1050 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
1050 809-8152	1050 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
1050 809-8154	1050 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
1050 809-8156	1050 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
1050 809-8158	1050 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1	
1050 809-8160	1050 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1	
1050 809-8162	1050 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1	
1050 809-8164	1050 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1	
1050 812-4037	1050 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
1050 812-8809	1050 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
1050 812-9446	1050 812-9446	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
1050 812-9502	1050 812-9502	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
1050 815-2842	1050 815-2842	Dell Networking	VMware Ready Bundle for Virtualization Workload,3 Years	\$0	Each	10%	\$0	Other	F1	
1050 815-2843	1050 815-2843	Dell Networking	VMware Ready Bundle for Virtualization Workload,5 Years	\$0	Each	10%	\$0	Other	F1	
1050 815-2845	1050 815-2845	Dell Networking	VMware Ready Bundle for Virtualization Workload,4 Years	\$0	Each	10%	\$0	Other	F1	
1050 815-2846	1050 815-2846	Dell Networking	VMware Ready Bundle for Virtualization Workload,6 Years	\$0	Each	10%	\$0	Other	F1	
1050 815-9121	1050 815-9121	Dell Networking	Exchange Ready Bundle, 3 Years	\$0	Each	10%	\$0	Other	F1	
1050 815-9122	1050 815-9122	Dell Networking	Exchange Ready Bundle, 5 Years	\$0	Each	10%	\$0	Other	F1	
1050 816-1564	1050 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1	
1050 816-1567	1050 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1	
1050 816-1572	1050 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1	
1050 816-1575	1050 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1	
1050 816-1620	1050 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1	
1050 816-1623	1050 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1	
1050 816-1628	1050 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
1050 816-1631	1050 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
1050 819-5677	1050 819-5677	Dell Networking	VMWare NFV Ready Bundle, 1 Year	\$0	Each	10%	\$0	Other	F1
1050 819-5678	1050 819-5678	Dell Networking	VMWare NFV Ready Bundle, 3 Years	\$0	Each	10%	\$0	Other	F1
1050 819-5679	1050 819-5679	Dell Networking	VMWare NFV Ready Bundle, 5 Years	\$0	Each	10%	\$0	Other	F1
1050 819-5680	1050 819-5680	Dell Networking	VMWare NFV Ready Bundle, 4 Years	\$0	Each	10%	\$0	Other	F1
1050 819-5682	1050 819-5682	Dell Networking	VMWare NFV Ready Bundle, 15 Months	\$0	Each	10%	\$0	Other	F1
1050 819-5683	1050 819-5683	Dell Networking	VMWare NFV Ready Bundle, 39 Months	\$0	Each	10%	\$0	Other	F1
1050 819-5684	1050 819-5684	Dell Networking	VMWare NFV Ready Bundle, 51 Months	\$0	Each	10%	\$0	Other	F1
1050 819-5685	1050 819-5685	Dell Networking	VMWare NFV Ready Bundle, 63 Months	\$0	Each	10%	\$0	Other	F1
1050 821-5726	1050 821-5726	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment	\$1,840	Each	10%	\$1,656	Other	F1
1050 822-3179	1050 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
1050 823-9269	1050 823-9269	Dell Networking	ProDeploy Additional Deployment Time: 4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
1050 823-9274	1050 823-9274	Dell Networking	ProDeploy Additional Deployment Time: 8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1050 823-9284	1050 823-9284	Dell Networking	ProDeploy Additional Deployment Time: 8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1050 825-5241	1050 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1
1050 825-8623	1050 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1050 825-8624	1050 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1050 847-2865	1050 847-2865	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Remote	\$1,599	Each	10%	\$1,439	Other	F1
1050 847-7302	1050 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1
1050 847-7303	1050 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1
1050 847-7304	1050 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1
1050 847-7305	1050 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1
1050 847-7306	1050 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1
1050 847-7307	1050 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1
1050 847-7308	1050 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1
1050 936-5359	1050 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1050 951-2015	1050 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1050 973-2426	1050 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1050 975-1244	1050 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
1050 975-2160	1050 975-2160	Dell Networking	DTES- Dell EMC Networking OSS Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
1050 975-2161	1050 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
1050 975-3461	1050 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1050 984-3267	1050 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
1050 985-3827	1050 985-3827	Dell Networking	Asset Recovery Service Label and Box for recovery of one ITpiece (NTB, DSK or MON,	\$60	Each	10%	\$54	Other	F1
1050 987-2549	1050 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
1050 989-3439	1050 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1050 992-6149	1050 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1050 997-6306	1050 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1
12358 007-1527	12358 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12358 009-4364	12358 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12358 009-4869	12358 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12358 009-4877	12358 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12358 461-0497	12358 461-0497	Dell Networking	PO Requires: Billing/Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1
12358 467-5695	12358 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5696	12358 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5697	12358 467-5697	Dell Networking	Global Portal Australian Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5698	12358 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5699	12358 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5700	12358 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5701	12358 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5702	12358 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5703	12358 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5704	12358 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5705	12358 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5706	12358 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5707	12358 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5708	12358 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5709	12358 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5710	12358 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5711	12358 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5712	12358 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12358 467-5754	12358 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12358 468-8015	12358 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12358 468-8016	12358 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12358 468-8017	12358 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12358 468-8018	12358 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12358 468-8019	12358 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12358 469-5598	12358 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
12358 804-2146	12358 804-2146	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment Verification	\$153	Each	10%	\$138	Other	F1
12358 804-2147	12358 804-2147	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment	\$4,156	Each	10%	\$3,740	Other	F1
12358 804-2148	12358 804-2148	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1
12358 806-7308	12358 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12358 809-8118	12358 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12358 809-8120	12358 809-8120	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12358 809-8122	12358 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12358 809-8124	12358 809-8124	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12358 809-8134	12358 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12358 809-8136	12358 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12358 809-8138	12358 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12358 809-8140	12358 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12358 809-8142	12358 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12358 809-8144	12358 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12358 809-8146	12358 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12358 809-8148	12358 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12358 809-8150	12358 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12358 809-8152	12358 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12358 809-8154	12358 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,685	Each	10%	\$1,427	Other	F1
12358 809-8156	12358 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12358 812-4037	12358 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
12358 812-8909	12358 812-8909	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12358 812-9446	12358 812-9446	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12358 812-9502	12358 812-9502	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12358 814-1415	12358 814-1415	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
12358 814-1416	12358 814-1416	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
12358 814-1417	12358 814-1417	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$240	Each	10%	\$216	Other	F1
12358 814-1419	12358 814-1419	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$212	Each	10%	\$191	Other	F1
12358 814-1420	12358 814-1420	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,914	Each	10%	\$1,723	Other	F1
12358 814-1421	12358 814-1421	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
12358 814-1422	12358 814-1422	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$5	Each	10%	\$5	Other	F1
12358 814-1423	12358 814-1423	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,392	Each	10%	\$2,153	Other	F1
12358 814-1425	12358 814-1425	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,018	Each	10%	\$1,816	Other	F1
12358 814-1427	12358 814-1427	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,249	Each	10%	\$1,124	Other	F1
12358 814-1428	12358 814-1428	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$6	Each	10%	\$5	Other	F1
12358 814-1429	12358 814-1429	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$99	Each	10%	\$89	Other	F1
12358 814-1432	12358 814-1432	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$340	Each	10%	\$306	Other	F1
12358 814-1433	12358 814-1433	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,663	Each	10%	\$1,497	Other	F1
12358 814-1434	12358 814-1434	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$195	Each	10%	\$176	Other	F1
12358 814-1435	12358 814-1435	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,637	Each	10%	\$3,273	Other	F1
12358 814-1436	12358 814-1436	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$211	Each	10%	\$190	Other	F1
12358 814-1437	12358 814-1437	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$3,939	Each	10%	\$3,545	Other	F1
12358 814-1438	12358 814-1438	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$731	Each	10%	\$658	Other	F1
12358 814-1439	12358 814-1439	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,478	Each	10%	\$2,230	Other	F1
12358 814-1440	12358 814-1440	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$144	Each	10%	\$130	Other	F1
12358 814-1441	12358 814-1441	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$3,281	Each	10%	\$2,953	Other	F1
12358 814-1448	12358 814-1448	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$347	Each	10%	\$312	Other	F1
12358 814-1449	12358 814-1449	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$5,786	Each	10%	\$5,207	Other	F1
12358 814-1450	12358 814-1450	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$365	Each	10%	\$329	Other	F1
12358 814-1451	12358 814-1451	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$6,074	Each	10%	\$5,467	Other	F1
12358 814-1452	12358 814-1452	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,615	Each	10%	\$1,454	Other	F1
12358 814-1455	12358 814-1455	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$831	Each	10%	\$748	Other	F1
12358 814-1456	12358 814-1456	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,610	Each	10%	\$2,349	Other	F1
12358 814-1457	12358 814-1457	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,845	Each	10%	\$3,461	Other	F1
12358 814-1458	12358 814-1458	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,788	Each	10%	\$1,609	Other	F1
12358 814-1460	12358 814-1460	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$115	Each	10%	\$104	Other	F1
12358 814-1462	12358 814-1462	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$4,008	Each	10%	\$3,607	Other	F1
12358 814-1463	12358 814-1463	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$2,625	Each	10%	\$2,363	Other	F1
12358 814-1464	12358 814-1464	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$403	Each	10%	\$363	Other	F1
12358 814-1465	12358 814-1465	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$5,389	Each	10%	\$4,850	Other	F1
12358 814-1466	12358 814-1466	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$4,992	Each	10%	\$4,493	Other	F1
12358 814-1467	12358 814-1467	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$373	Each	10%	\$336	Other	F1
12358 814-1472	12358 814-1472	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$7,976	Each	10%	\$7,178	Other	F1
12358 814-1473	12358 814-1473	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$676	Each	10%	\$608	Other	F1
12358 814-1474	12358 814-1474	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$708	Each	10%	\$637	Other	F1
12358 814-1475	12358 814-1475	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$8,354	Each	10%	\$7,519	Other	F1
12358 814-1479	12358 814-1479	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$2,601	Each	10%	\$2,341	Other	F1
12358 814-1480	12358 814-1480	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$457	Each	10%	\$411	Other	F1
12358 814-1492	12358 814-1492	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$456	Each	10%	\$410	Other	F1
12358 814-1497	12358 814-1497	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,004	Each	10%	\$904	Other	F1
12358 814-1524	12358 814-1524	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$280	Each	10%	\$234	Other	F1
12358 814-1525	12358 814-1525	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
12358 814-1526	12358 814-1526	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
12358 814-1529	12358 814-1529	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$493	Each	10%	\$444	Other	F1
12358 814-1531	12358 814-1531	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$494	Each	10%	\$445	Other	F1
12358 814-1533	12358 814-1533	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,086	Each	10%	\$977	Other	F1
12358 814-1553	12358 814-1553	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$332	Each	10%	\$299	Other	F1
12358 814-1554	12358 814-1554	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,127	Each	10%	\$1,014	Other	F1
12358 814-1555	12358 814-1555	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,411	Each	10%	\$2,170	Other	F1
12358 814-1557	12358 814-1557	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
12358 814-1558	12358 814-1558	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$497	Each	10%	\$447	Other	F1
12358 814-1559	12358 814-1559	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,055	Each	10%	\$950	Other	F1
12358 814-1563	12358 814-1563	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,642	Each	10%	\$1,478	Other	F1
12358 814-1565	12358 814-1565	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,052	Each	10%	\$1,847	Other	F1
12358 814-1566	12358 814-1566	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,498	Each	10%	\$2,239	Other	F1
12358 814-1569	12358 814-1569	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,572	Each	10%	\$3,215	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I' Column K) ALJP Category (REQUIRED) use drop-down		
12358 814-1571	12358 814-1571	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$3,711	Each	10%	\$3,340	Other	F1	
12358 814-1577	12358 814-1577	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,082	Each	10%	\$974	Other	F1	
12358 814-1579	12358 814-1579	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,354	Each	10%	\$1,219	Other	F1	
12358 814-1580	12358 814-1580	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,671	Each	10%	\$1,504	Other	F1	
12358 814-1583	12358 814-1583	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,415	Each	10%	\$2,174	Other	F1	
12358 814-1585	12358 814-1585	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$2,536	Each	10%	\$2,282	Other	F1	
12358 814-1591	12358 814-1591	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$2,722	Each	10%	\$2,450	Other	F1	
12358 814-1592	12358 814-1592	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$238	Each	10%	\$214	Other	F1	
12358 814-1593	12358 814-1593	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$297	Each	10%	\$267	Other	F1	
12358 814-1594	12358 814-1594	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$3,403	Each	10%	\$3,063	Other	F1	
12358 814-1595	12358 814-1595	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$4,989	Each	10%	\$4,472	Other	F1	
12358 814-1596	12358 814-1596	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$714	Each	10%	\$643	Other	F1	
12358 814-1597	12358 814-1597	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$768	Each	10%	\$691	Other	F1	
12358 814-1598	12358 814-1598	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$5,349	Each	10%	\$4,814	Other	F1	
12358 814-1599	12358 814-1599	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$7,893	Each	10%	\$7,104	Other	F1	
12358 814-1600	12358 814-1600	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,342	Each	10%	\$1,208	Other	F1	
12358 814-1601	12358 814-1601	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,402	Each	10%	\$1,262	Other	F1	
12358 814-1602	12358 814-1602	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$8,247	Each	10%	\$7,422	Other	F1	
12358 814-1609	12358 814-1609	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2	Each	10%	\$2	Other	F1	
12358 814-1610	12358 814-1610	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,070	Each	10%	\$1,863	Other	F1	
12358 814-1611	12358 814-1611	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$3	Each	10%	\$3	Other	F1	
12358 814-1612	12358 814-1612	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,587	Each	10%	\$2,328	Other	F1	
12358 814-1613	12358 814-1613	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$394	Each	10%	\$355	Other	F1	
12358 814-1614	12358 814-1614	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,748	Each	10%	\$3,373	Other	F1	
12358 814-1615	12358 814-1615	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$427	Each	10%	\$384	Other	F1	
12358 814-1616	12358 814-1616	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$4,060	Each	10%	\$3,654	Other	F1	
12358 814-1617	12358 814-1617	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$725	Each	10%	\$653	Other	F1	
12358 814-1618	12358 814-1618	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$5,904	Each	10%	\$5,314	Other	F1	
12358 814-1619	12358 814-1619	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$761	Each	10%	\$685	Other	F1	
12358 814-1620	12358 814-1620	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$6,199	Each	10%	\$5,579	Other	F1	
12358 816-1564	12358 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1	
12358 816-1567	12358 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1	
12358 816-1575	12358 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1	
12358 816-1620	12358 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1	
12358 816-1623	12358 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1	
12358 816-1631	12358 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1	
12358 821-5785	12358 821-5785	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment	\$1,840	Each	10%	\$1,656	Other	F1	
12358 822-3179	12358 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
12358 823-9269	12358 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
12358 823-9274	12358 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
12358 823-9284	12358 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
12358 825-5241	12358 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$369	Each	10%	\$330	Other	F1	
12358 825-8623	12358 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
12358 825-8624	12358 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
12358 827-0371	12358 827-0371	Dell Networking	ProSupport Next Business Day Onsite Service for VMware Cloud on Dell EMC 12	\$92	Each	10%	\$83	Other	F1	
12358 827-0372	12358 827-0372	Dell Networking	ProSupport Next Business Day Onsite Service for VMware Cloud on Dell EMC 2 Months	\$8	Each	10%	\$7	Other	F1	
12358 827-0373	12358 827-0373	Dell Networking	ProSupport Next Business Day Onsite Service for VMware Cloud on Dell EMC 26	\$203	Each	10%	\$183	Other	F1	
12358 827-0376	12358 827-0376	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance for VMware Cloud on Dell EMC	\$1,209	Each	10%	\$1,088	Other	F1	
12358 827-0377	12358 827-0377	Dell Networking	ProSupport: 7x24 HW/SW Tech Support and Assistance for VMware Cloud on Dell EMC	\$1,924	Each	10%	\$1,732	Other	F1	
12358 847-2865	12358 847-2865	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Remote	\$1,599	Each	10%	\$1,439	Other	F1	
12358 847-7302	12358 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1	
12358 847-7303	12358 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1	
12358 847-7304	12358 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1	
12358 847-7305	12358 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1	
12358 847-7306	12358 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1	
12358 847-7307	12358 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1	
12358 847-7308	12358 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1	
12358 927-3179	12358 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1	
12358 927-3189	12358 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1	
12358 927-3199	12358 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1	
12358 929-8509	12358 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
12358 929-8519	12358 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
12358 936-2329	12358 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
12358 936-2339	12358 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
12358 936-2349	12358 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
12358 936-2359	12358 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
12358 936-2369	12358 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
12358 936-5359	12358 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
12358 951-2015	12358 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
12358 953-8349	12358 953-8349	Dell Networking	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1	
12358 955-9041	12358 955-9041	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
12358 973-2426	12358 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
12358 975-2160	12358 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
12358 975-2161	12358 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1	
12358 975-3461	12358 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
12358 984-3267	12358 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
12358 987-2549	12358 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM					
12358 989-3439	12358 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
12358 990-BBBS	12358 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBBT	12358 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBBU	12358 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBBV	12358 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBBW	12358 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBBX	12358 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBBY	12358 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBBZ	12358 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BB0B	12358 990-BB0B	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBCC	12358 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBCD	12358 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBCE	12358 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBCF	12358 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 990-BBCG	12358 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12358 992-6149	12358 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
12358 997-6306	12358 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1	
12358 998-4204	12358 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
12358 998-4205	12358 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
12357 007-1527	12357 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12357 009-4364	12357 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12357 009-4869	12357 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
12357 009-4877	12357 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
12357 461-0497	12357 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
12357 467-5695	12357 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5696	12357 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5697	12357 467-5697	Dell Networking	Global Portal Australian Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5698	12357 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5699	12357 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5700	12357 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5701	12357 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5702	12357 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5703	12357 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5704	12357 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5705	12357 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5706	12357 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5707	12357 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5708	12357 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5709	12357 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5710	12357 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5711	12357 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5712	12357 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 467-5754	12357 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
12357 468-8015	12357 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
12357 468-8016	12357 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
12357 468-8017	12357 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12357 468-8018	12357 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12357 468-8019	12357 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12357 469-5598	12357 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
12357 804-2146	12357 804-2146	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment Verification	\$153	Each	10%	\$138	Other	F1	
12357 804-2147	12357 804-2147	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment	\$4,156	Each	10%	\$3,740	Other	F1	
12357 804-2148	12357 804-2148	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1	
12357 806-7308	12357 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
12357 809-8118	12357 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
12357 809-8120	12357 809-8120	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
12357 809-8122	12357 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
12357 809-8124	12357 809-8124	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
12357 809-8126	12357 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1	
12357 809-8128	12357 809-8128	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1	
12357 809-8130	12357 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1	
12357 809-8132	12357 809-8132	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1	
12357 809-8134	12357 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
12357 809-8136	12357 809-8136	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
12357 809-8138	12357 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
12357 809-8140	12357 809-8140	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
12357 809-8142	12357 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
12357 809-8144	12357 809-8144	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
12357 809-8146	12357 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
12357 809-8148	12357 809-8148	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
12357 809-8150	12357 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
12357 809-8152	12357 809-8152	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
12357 809-8154	12357 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
12357 809-8156	12357 809-8156	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
12357 809-8158	12357 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1	
12357 809-8160	12357 809-8160	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1	
12357 809-8162	12357 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1	
12357 809-8164	12357 809-8164	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12357 812-4037	12357 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
12357 812-8809	12357 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12357 812-9446	12357 812-9446	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
12357 812-9502	12357 812-9502	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
12357 813-0806	12357 813-0806	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$216	Each	10%	\$194	Other	F1	
12357 813-0807	12357 813-0807	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1	
12357 813-0808	12357 813-0808	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1	
12357 813-0809	12357 813-0809	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$760	Each	10%	\$684	Other	F1	
12357 813-0811	12357 813-0811	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$456	Each	10%	\$410	Other	F1	
12357 813-0813	12357 813-0813	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$760	Each	10%	\$684	Other	F1	
12357 813-0815	12357 813-0815	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,216	Each	10%	\$1,094	Other	F1	
12357 813-0816	12357 813-0816	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,672	Each	10%	\$1,505	Other	F1	
12357 813-0819	12357 813-0819	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$512	Each	10%	\$461	Other	F1	
12357 813-0820	12357 813-0820	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$930	Each	10%	\$837	Other	F1	
12357 813-0821	12357 813-0821	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,736	Each	10%	\$1,562	Other	F1	
12357 813-0822	12357 813-0822	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,715	Each	10%	\$2,444	Other	F1	
12357 813-0823	12357 813-0823	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,714	Each	10%	\$3,343	Other	F1	
12357 813-0824	12357 813-0824	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,723	Each	10%	\$4,251	Other	F1	
12357 813-0826	12357 813-0826	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,423	Each	10%	\$1,281	Other	F1	
12357 813-0827	12357 813-0827	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,478	Each	10%	\$1,330	Other	F1	
12357 813-0828	12357 813-0828	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,649	Each	10%	\$2,384	Other	F1	
12357 813-0829	12357 813-0829	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$4,175	Each	10%	\$3,758	Other	F1	
12357 813-0830	12357 813-0830	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$5,721	Each	10%	\$5,149	Other	F1	
12357 813-0833	12357 813-0833	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$512	Each	10%	\$461	Other	F1	
12357 813-0834	12357 813-0834	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch,	\$930	Each	10%	\$837	Other	F1	
12357 813-0835	12357 813-0835	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,736	Each	10%	\$1,562	Other	F1	
12357 813-0836	12357 813-0836	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,715	Each	10%	\$2,444	Other	F1	
12357 813-0837	12357 813-0837	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,714	Each	10%	\$3,343	Other	F1	
12357 813-0840	12357 813-0840	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1	
12357 813-0841	12357 813-0841	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$409	Each	10%	\$368	Other	F1	
12357 813-0842	12357 813-0842	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$766	Each	10%	\$689	Other	F1	
12357 813-0843	12357 813-0843	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,193	Each	10%	\$1,074	Other	F1	
12357 813-0844	12357 813-0844	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,626	Each	10%	\$1,463	Other	F1	
12357 813-0847	12357 813-0847	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,528	Each	10%	\$2,275	Other	F1	
12357 813-0849	12357 813-0849	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 15 Months	\$3,159	Each	10%	\$2,843	Other	F1	
12357 813-0850	12357 813-0850	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 2 Years	\$3,421	Each	10%	\$3,079	Other	F1	
12357 813-0852	12357 813-0852	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 27 Months	\$3,799	Each	10%	\$3,419	Other	F1	
12357 813-0853	12357 813-0853	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$3,831	Each	10%	\$3,448	Other	F1	
12357 813-0856	12357 813-0856	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,676	Each	10%	\$4,208	Other	F1	
12357 813-0857	12357 813-0857	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$5,500	Each	10%	\$4,950	Other	F1	
12357 813-0859	12357 813-0859	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 51 Months	\$4,907	Each	10%	\$4,416	Other	F1	
12357 813-0860	12357 813-0860	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$6,315	Each	10%	\$5,684	Other	F1	
12357 813-0862	12357 813-0862	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 63 Months	\$3,715	Each	10%	\$3,444	Other	F1	
12357 813-0868	12357 813-0868	Dell Networking	Mission Critical Package:2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,790	Each	10%	\$1,602	Other	F1	
12357 813-0869	12357 813-0869	Dell Networking	Mission Critical Package:2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,533	Each	10%	\$1,380	Other	F1	
12357 813-0870	12357 813-0870	Dell Networking	Mission Critical Package:2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,689	Each	10%	\$2,420	Other	F1	
12357 813-0871	12357 813-0871	Dell Networking	Mission Critical Package:2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$4,229	Each	10%	\$3,808	Other	F1	
12357 813-0872	12357 813-0872	Dell Networking	Mission Critical Package:2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$5,782	Each	10%	\$5,204	Other	F1	
12357 813-0875	12357 813-0875	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch,15	\$640	Each	10%	\$576	Other	F1	
12357 813-0876	12357 813-0876	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$1,032	Each	10%	\$929	Other	F1	
12357 813-0877	12357 813-0877	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$1,854	Each	10%	\$1,669	Other	F1	
12357 813-0878	12357 813-0878	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$2,850	Each	10%	\$2,565	Other	F1	
12357 813-0879	12357 813-0879	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$3,858	Each	10%	\$3,472	Other	F1	
12357 813-0882	12357 813-0882	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,668	Each	10%	\$1,501	Other	F1	
12357 813-0884	12357 813-0884	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 15 Months	\$2,085	Each	10%	\$1,877	Other	F1	
12357 813-0885	12357 813-0885	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 2 Years	\$2,262	Each	10%	\$2,036	Other	F1	
12357 813-0887	12357 813-0887	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 27 Months	\$2,544	Each	10%	\$2,290	Other	F1	
12357 813-0888	12357 813-0888	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,573	Each	10%	\$2,316	Other	F1	
12357 813-0891	12357 813-0891	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,149	Each	10%	\$2,834	Other	F1	
12357 813-0892	12357 813-0892	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$3,720	Each	10%	\$3,348	Other	F1	
12357 813-0893	12357 813-0893	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1,267	Each	10%	\$1,140	Other	F1	
12357 813-0894	12357 813-0894	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 51 Months	\$3,346	Each	10%	\$3,011	Other	F1	
12357 813-0897	12357 813-0897	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 63 Months	\$3,905	Each	10%	\$3,515	Other	F1	
12357 813-0903	12357 813-0903	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$4,193	Each	10%	\$3,774	Other	F1	
12357 813-0904	12357 813-0904	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$366	Each	10%	\$329	Other	F1	
12357 813-0905	12357 813-0905	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$457	Each	10%	\$411	Other	F1	
12357 813-0906	12357 813-0906	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 15 Months	\$5,242	Each	10%	\$4,718	Other	F1	
12357 813-0907	12357 813-0907	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 2 Years	\$6,247	Each	10%	\$5,622	Other	F1	
12357 813-0908	12357 813-0908	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$682	Each	10%	\$614	Other	F1	
12357 813-0909	12357 813-0909	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$763	Each	10%	\$687	Other	F1	
12357 813-0910	12357 813-0910	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 27 Months	\$6,987	Each	10%	\$6,288	Other	F1	
12357 813-0911	12357 813-0911	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$7,654	Each	10%	\$6,889	Other	F1	
12357 813-0912	12357 813-0912	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,099	Each	10%	\$989	Other	F1	
12357 813-0913	12357 813-0913	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,183	Each	10%	\$1,065	Other	F1	
12357 813-0914	12357 813-0914	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 39 Months	\$8,238	Each	10%	\$7,414	Other	F1	
12357 813-0915	12357 813-0915	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$9,902	Each	10%	\$8,912	Other	F1	
12357 813-0916	12357 813-0916	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,586	Each	10%	\$1,427	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12357 813-0917	12357 813-0917	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$12,158	Each	10%		\$10,942	Other	F1	
12357 813-0918	12357 813-0918	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,066	Each	10%		\$1,859	Other	F1	
12357 813-0919	12357 813-0919	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,676	Each	10%		\$1,508	Other	F1	
12357 813-0920	12357 813-0920	Dell Networking	ProSupport Plus:Mission Critical: 7x24 HW/SW Tech Support and Assistance, 51	\$10,462	Each	10%		\$9,416	Other	F1	
12357 813-0923	12357 813-0923	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,159	Each	10%		\$1,943	Other	F1	
12357 813-0924	12357 813-0924	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Tech Support and Assistance, 63 Months	\$12,703	Each	10%		\$11,433	Other	F1	
12357 813-0931	12357 813-0931	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,734	Each	10%		\$1,561	Other	F1	
12357 813-0932	12357 813-0932	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,502	Each	10%		\$1,352	Other	F1	
12357 813-0933	12357 813-0933	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,466	Each	10%		\$2,219	Other	F1	
12357 813-0934	12357 813-0934	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,774	Each	10%		\$3,397	Other	F1	
12357 813-0935	12357 813-0935	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,074	Each	10%		\$4,567	Other	F1	
12357 813-0938	12357 813-0938	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch,	\$366	Each	10%		\$329	Other	F1	
12357 813-0939	12357 813-0939	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch,	\$682	Each	10%		\$614	Other	F1	
12357 813-0940	12357 813-0940	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,099	Each	10%		\$989	Other	F1	
12357 813-0941	12357 813-0941	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,586	Each	10%		\$1,427	Other	F1	
12357 813-0942	12357 813-0942	Dell Networking	ProSupport Plus:Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,066	Each	10%		\$1,859	Other	F1	
12357 813-0945	12357 813-0945	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%		\$4	Other	F1	
12357 813-0946	12357 813-0946	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$3,187	Each	10%		\$2,868	Other	F1	
12357 813-0947	12357 813-0947	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$4	Each	10%		\$4	Other	F1	
12357 813-0948	12357 813-0948	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 15 Months	\$3,985	Each	10%		\$3,587	Other	F1	
12357 813-0949	12357 813-0949	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$383	Each	10%		\$345	Other	F1	
12357 813-0950	12357 813-0950	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 2 Years	\$4,719	Each	10%		\$4,247	Other	F1	
12357 813-0951	12357 813-0951	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$431	Each	10%		\$388	Other	F1	
12357 813-0952	12357 813-0952	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 27 Months	\$5,310	Each	10%		\$4,779	Other	F1	
12357 813-0953	12357 813-0953	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$608	Each	10%		\$547	Other	F1	
12357 813-0954	12357 813-0954	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$5,771	Each	10%		\$5,194	Other	F1	
12357 813-0955	12357 813-0955	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$658	Each	10%		\$592	Other	F1	
12357 813-0956	12357 813-0956	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 39 Months	\$6,253	Each	10%		\$5,628	Other	F1	
12357 813-0957	12357 813-0957	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$866	Each	10%		\$779	Other	F1	
12357 813-0958	12357 813-0958	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$7,428	Each	10%		\$6,685	Other	F1	
12357 813-0959	12357 813-0959	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,117	Each	10%		\$1,005	Other	F1	
12357 813-0960	12357 813-0960	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$9,092	Each	10%		\$8,183	Other	F1	
12357 813-0961	12357 813-0961	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$920	Each	10%		\$828	Other	F1	
12357 813-0962	12357 813-0962	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 51 Months	\$7,892	Each	10%		\$7,103	Other	F1	
12357 813-0965	12357 813-0965	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,173	Each	10%		\$1,056	Other	F1	
12357 813-0966	12357 813-0966	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 63 Months	\$9,546	Each	10%		\$8,591	Other	F1	
12357 813-3382	12357 813-3382	Dell Networking	Azure Stack Hybrid Cloud	\$0	Each	10%		\$0	Other	F1	
12357 813-5905	12357 813-5905	Dell Networking	Azure Pack Hybrid Cloud	\$0	Each	10%		\$0	Other	F1	
12357 815-1399	12357 815-1399	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%		\$0	Other	F1	
12357 815-1400	12357 815-1400	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%		\$0	Other	F1	
12357 815-1401	12357 815-1401	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$240	Each	10%		\$216	Other	F1	
12357 815-1402	12357 815-1402	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$260	Each	10%		\$234	Other	F1	
12357 815-1403	12357 815-1403	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%		\$0	Other	F1	
12357 815-1404	12357 815-1404	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%		\$0	Other	F1	
12357 815-1407	12357 815-1407	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$714	Each	10%		\$643	Other	F1	
12357 815-1408	12357 815-1408	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$725	Each	10%		\$653	Other	F1	
12357 815-1411	12357 815-1411	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$713	Each	10%		\$642	Other	F1	
12357 815-1412	12357 815-1412	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$724	Each	10%		\$652	Other	F1	
12357 815-1413	12357 815-1413	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,570	Each	10%		\$1,413	Other	F1	
12357 815-1414	12357 815-1414	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,593	Each	10%		\$1,434	Other	F1	
12357 815-1457	12357 815-1457	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$481	Each	10%		\$433	Other	F1	
12357 815-1458	12357 815-1458	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$487	Each	10%		\$439	Other	F1	
12357 815-1459	12357 815-1459	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,630	Each	10%		\$1,467	Other	F1	
12357 815-1460	12357 815-1460	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,653	Each	10%		\$1,488	Other	F1	
12357 815-1461	12357 815-1461	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,488	Each	10%		\$3,139	Other	F1	
12357 815-1462	12357 815-1462	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,537	Each	10%		\$3,183	Other	F1	
12357 815-1465	12357 815-1465	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%		\$4	Other	F1	
12357 815-1466	12357 815-1466	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%		\$3	Other	F1	
12357 815-1467	12357 815-1467	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$719	Each	10%		\$647	Other	F1	
12357 815-1468	12357 815-1468	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$692	Each	10%		\$626	Other	F1	
12357 815-1469	12357 815-1469	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,527	Each	10%		\$1,374	Other	F1	
12357 815-1470	12357 815-1470	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,405	Each	10%		\$1,264	Other	F1	
12357 815-1474	12357 815-1474	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,967	Each	10%		\$2,670	Other	F1	
12357 815-1476	12357 815-1476	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$3,009	Each	10%		\$2,708	Other	F1	
12357 815-1477	12357 815-1477	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,374	Each	10%		\$2,137	Other	F1	
12357 815-1478	12357 815-1478	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,408	Each	10%		\$2,167	Other	F1	
12357 815-1483	12357 815-1483	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,598	Each	10%		\$3,238	Other	F1	
12357 815-1484	12357 815-1484	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,649	Each	10%		\$3,284	Other	F1	
12357 815-1485	12357 815-1485	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$5,165	Each	10%		\$4,649	Other	F1	
12357 815-1486	12357 815-1486	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$5,238	Each	10%		\$4,714	Other	F1	
12357 815-1488	12357 815-1488	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$5,367	Each	10%		\$4,830	Other	F1	
12357 815-1490	12357 815-1490	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$5,442	Each	10%		\$4,898	Other	F1	
12357 815-1502	12357 815-1502	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,957	Each	10%		\$1,761	Other	F1	
12357 815-1504	12357 815-1504	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,802	Each	10%		\$1,622	Other	F1	
12357 815-1505	12357 815-1505	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,566	Each	10%		\$1,409	Other	F1	
12357 815-1506	12357 815-1506	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,442	Each	10%		\$1,297	Other	F1	
12357 815-1511	12357 815-1511	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,417	Each	10%		\$2,175	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12357 815-1512	12357 815-1512	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,224	Each	10%	\$2,002	Other	F1
12357 815-1513	12357 815-1513	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,493	Each	10%	\$3,144	Other	F1
12357 815-1514	12357 815-1514	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,214	Each	10%	\$2,893	Other	F1
12357 815-1516	12357 815-1516	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$3,667	Each	10%	\$3,300	Other	F1
12357 815-1518	12357 815-1518	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$3,375	Each	10%	\$3,037	Other	F1
12357 815-1529	12357 815-1529	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$430	Each	10%	\$387	Other	F1
12357 815-1530	12357 815-1530	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$4,922	Each	10%	\$4,430	Other	F1
12357 815-1531	12357 815-1531	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$406	Each	10%	\$366	Other	F1
12357 815-1532	12357 815-1532	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$4,656	Each	10%	\$4,190	Other	F1
12357 815-1533	12357 815-1533	Dell Networking	ProSupport Plus Mission Critical:4-Hour 7x24 On-Site Service with Emergency	\$344	Each	10%	\$310	Other	F1
12357 815-1534	12357 815-1534	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$3,938	Each	10%	\$3,544	Other	F1
12357 815-1535	12357 815-1535	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$3,725	Each	10%	\$3,352	Other	F1
12357 815-1536	12357 815-1536	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency	\$325	Each	10%	\$293	Other	F1
12357 815-1537	12357 815-1537	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,111	Each	10%	\$1,000	Other	F1
12357 815-1538	12357 815-1538	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$7,736	Each	10%	\$6,962	Other	F1
12357 815-1539	12357 815-1539	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,051	Each	10%	\$946	Other	F1
12357 815-1540	12357 815-1540	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$7,317	Each	10%	\$6,586	Other	F1
12357 815-1541	12357 815-1541	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$7,188	Each	10%	\$6,469	Other	F1
12357 815-1542	12357 815-1542	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,032	Each	10%	\$929	Other	F1
12357 815-1543	12357 815-1543	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$6,798	Each	10%	\$6,118	Other	F1
12357 815-1544	12357 815-1544	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$976	Each	10%	\$879	Other	F1
12357 815-1545	12357 815-1545	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$11,417	Each	10%	\$10,275	Other	F1
12357 815-1546	12357 815-1546	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,941	Each	10%	\$1,747	Other	F1
12357 815-1547	12357 815-1547	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$10,798	Each	10%	\$9,718	Other	F1
12357 815-1548	12357 815-1548	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,835	Each	10%	\$1,652	Other	F1
12357 815-1549	12357 815-1549	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,028	Each	10%	\$1,825	Other	F1
12357 815-1550	12357 815-1550	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$11,929	Each	10%	\$10,736	Other	F1
12357 815-1551	12357 815-1551	Dell Networking	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,918	Each	10%	\$1,726	Other	F1
12357 815-1552	12357 815-1552	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$11,282	Each	10%	\$10,154	Other	F1
12357 815-1565	12357 815-1565	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$4	Each	10%	\$4	Other	F1
12357 815-1566	12357 815-1566	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$3,743	Each	10%	\$3,369	Other	F1
12357 815-1567	12357 815-1567	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$4	Each	10%	\$4	Other	F1
12357 815-1568	12357 815-1568	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$3,614	Each	10%	\$3,253	Other	F1
12357 815-1569	12357 815-1569	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,994	Each	10%	\$2,695	Other	F1
12357 815-1570	12357 815-1570	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
12357 815-1571	12357 815-1571	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
12357 815-1572	12357 815-1572	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,892	Each	10%	\$2,603	Other	F1
12357 815-1573	12357 815-1573	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$1,101	Each	10%	\$991	Other	F1
12357 815-1574	12357 815-1574	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$5,389	Each	10%	\$4,850	Other	F1
12357 815-1575	12357 815-1575	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$597	Each	10%	\$537	Other	F1
12357 815-1576	12357 815-1576	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$5,670	Each	10%	\$5,103	Other	F1
12357 815-1577	12357 815-1577	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$571	Each	10%	\$514	Other	F1
12357 815-1578	12357 815-1578	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$5,420	Each	10%	\$4,878	Other	F1
12357 815-1579	12357 815-1579	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$551	Each	10%	\$496	Other	F1
12357 815-1580	12357 815-1580	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$5,235	Each	10%	\$4,711	Other	F1
12357 815-1581	12357 815-1581	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,049	Each	10%	\$944	Other	F1
12357 815-1582	12357 815-1582	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$8,539	Each	10%	\$7,685	Other	F1
12357 815-1583	12357 815-1583	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,013	Each	10%	\$912	Other	F1
12357 815-1584	12357 815-1584	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$8,246	Each	10%	\$7,421	Other	F1
12357 815-1585	12357 815-1585	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,101	Each	10%	\$991	Other	F1
12357 815-1586	12357 815-1586	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$8,966	Each	10%	\$8,069	Other	F1
12357 815-1587	12357 815-1587	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,064	Each	10%	\$957	Other	F1
12357 815-1588	12357 815-1588	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$8,658	Each	10%	\$7,793	Other	F1
12357 816-1564	12357 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
12357 816-1567	12357 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
12357 816-1572	12357 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1
12357 816-1575	12357 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
12357 816-1620	12357 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1
12357 816-1623	12357 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
12357 816-1628	12357 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1
12357 816-1631	12357 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
12357 821-5172	12357 821-5172	Dell Networking	Ready Bundle BDaaS-HoneyCRISP-3 Years	\$0	Each	10%	\$0	Other	F1
12357 821-5173	12357 821-5173	Dell Networking	Ready Bundle BDaaS-HoneyCRISP-5 Years	\$0	Each	10%	\$0	Other	F1
12357 821-5174	12357 821-5174	Dell Networking	Ready Bundle BDaaS-HoneyCRISP-4 Years	\$0	Each	10%	\$0	Other	F1
12357 821-5175	12357 821-5175	Dell Networking	Ready Bundle BDaaS-HoneyCRISP-1 Year	\$0	Each	10%	\$0	Other	F1
12357 821-5177	12357 821-5177	Dell Networking	Ready Bundle BDaaS-HoneyCRISP-15 Months	\$0	Each	10%	\$0	Other	F1
12357 821-5178	12357 821-5178	Dell Networking	Ready Bundle BDaaS-HoneyCRISP-39 Months	\$0	Each	10%	\$0	Other	F1
12357 821-5179	12357 821-5179	Dell Networking	Ready Bundle BDaaS-HoneyCRISP-51 Months	\$0	Each	10%	\$0	Other	F1
12357 821-5180	12357 821-5180	Dell Networking	Ready Bundle BDaaS-HoneyCRISP-63 Months	\$0	Each	10%	\$0	Other	F1
12357 821-5785	12357 821-5785	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment	\$1,840	Each	10%	\$1,656	Other	F1
12357 822-3179	12357 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12357 823-9269	12357 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12357 823-9274	12357 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12357 823-9284	12357 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12357 825-0207	12357 825-0207	Dell Networking	POWER.ONE,3 Years	\$0	Each	10%	\$0	Other	F1
12357 825-0208	12357 825-0208	Dell Networking	POWER.ONE,5 Years	\$0	Each	10%	\$0	Other	F1
12357 825-0209	12357 825-0209	Dell Networking	POWER.ONE,4 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12357 825-5241	12357 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1
12357 825-8623	12357 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
12357 825-8624	12357 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
12357 828-1478	12357 828-1478	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,625	Each	10%	\$2,363	Other	F1
12357 828-1479	12357 828-1479	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,316	Each	10%	\$3,884	Other	F1
12357 828-1481	12357 828-1481	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 51 Months	\$4,530	Each	10%	\$4,077	Other	F1
12357 828-1482	12357 828-1482	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,662	Each	10%	\$2,396	Other	F1
12357 828-1483	12357 828-1483	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,377	Each	10%	\$3,939	Other	F1
12357 828-1485	12357 828-1485	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 51 Months	\$4,593	Each	10%	\$4,134	Other	F1
12357 828-1486	12357 828-1486	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$9,239	Each	10%	\$8,315	Other	F1
12357 828-1487	12357 828-1487	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,550	Each	10%	\$1,395	Other	F1
12357 828-1488	12357 828-1488	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,638	Each	10%	\$1,474	Other	F1
12357 828-1489	12357 828-1489	Dell Networking	ProSupport Plus:Mission Critical: 7x24 HW/SW Tech Support and Assistance, 51	\$9,760	Each	10%	\$8,784	Other	F1
12357 828-1490	12357 828-1490	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$8,738	Each	10%	\$7,864	Other	F1
12357 828-1491	12357 828-1491	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,549	Each	10%	\$1,394	Other	F1
12357 828-1492	12357 828-1492	Dell Networking	ProSupport Plus:Mission Critical: 7x24 HW/SW Tech Support and Assistance, 51	\$9,232	Each	10%	\$8,309	Other	F1
12357 828-1493	12357 828-1493	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,466	Each	10%	\$1,320	Other	F1
12357 847-2865	12357 847-2865	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Remote	\$1,599	Each	10%	\$1,439	Other	F1
12357 847-7302	12357 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1
12357 847-7303	12357 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1
12357 847-7304	12357 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1
12357 847-7305	12357 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1
12357 847-7306	12357 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1
12357 847-7307	12357 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1
12357 847-7308	12357 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1
12357 927-3179	12357 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
12357 927-3189	12357 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
12357 927-3199	12357 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
12357 929-8509	12357 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
12357 929-8519	12357 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
12357 936-2329	12357 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
12357 936-2339	12357 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
12357 936-2349	12357 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
12357 936-2359	12357 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
12357 936-2369	12357 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
12357 936-5359	12357 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12357 951-2015	12357 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12357 973-2426	12357 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12357 975-2160	12357 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
12357 975-2161	12357 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
12357 975-3461	12357 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12357 984-3267	12357 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12357 987-2549	12357 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
12357 989-3439	12357 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12357 990-BBBS	12357 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBBT	12357 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBBU	12357 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBBV	12357 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBBW	12357 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBBX	12357 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBBY	12357 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBBZ	12357 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBCB	12357 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBCC	12357 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBCD	12357 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBCE	12357 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBCF	12357 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 990-BBCG	12357 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12357 992-8149	12357 992-8149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12357 997-8306	12357 997-8306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1
12357 998-4204	12357 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
12357 998-4205	12357 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
12355 007-1527	12355 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12355 009-4364	12355 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12355 009-4869	12355 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12355 009-4877	12355 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12355 461-0497	12355 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
12355 468-8015	12355 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12355 468-8016	12355 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12355 468-8017	12355 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12355 468-8018	12355 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12355 468-8019	12355 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12355 804-2146	12355 804-2146	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment Verification	\$153	Each	10%	\$138	Other	F1
12355 804-2147	12355 804-2147	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment	\$4,156	Each	10%	\$3,740	Other	F1
12355 804-2148	12355 804-2148	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1
12355 806-7308	12355 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12355 809-8118	12355 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12355 809-8120	12355 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12355 809-8122	12355 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12355 809-8124	12355 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12355 809-8134	12355 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12355 809-8136	12355 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12355 809-8138	12355 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12355 809-8140	12355 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12355 809-8142	12355 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12355 809-8144	12355 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12355 809-8146	12355 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12355 809-8148	12355 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12355 809-8150	12355 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12355 809-8152	12355 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12355 809-8154	12355 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12355 809-8156	12355 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12355 812-4037	12355 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
12355 812-8809	12355 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12355 812-9446	12355 812-9446	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12355 812-9502	12355 812-9502	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12355 813-3382	12355 813-3382	Dell Networking	Azure Stack Hybrid Cloud	\$0	Each	10%	\$0	Other	F1
12355 813-5905	12355 813-5905	Dell Networking	Azure Pack Hybrid Cloud	\$0	Each	10%	\$0	Other	F1
12355 813-8874	12355 813-8874	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$240	Each	10%	\$216	Other	F1
12355 813-8875	12355 813-8875	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
12355 813-8876	12355 813-8876	Dell Networking	SW Warranty, Network Software, 90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
12355 813-8883	12355 813-8883	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$821	Each	10%	\$739	Other	F1
12355 813-8884	12355 813-8884	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,787	Each	10%	\$2,508	Other	F1
12355 813-8885	12355 813-8885	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,982	Each	10%	\$5,366	Other	F1
12355 813-8887	12355 813-8887	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$6	Each	10%	\$5	Other	F1
12355 813-8888	12355 813-8888	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$1,117	Each	10%	\$1,006	Other	F1
12355 813-8889	12355 813-8889	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$2,372	Each	10%	\$2,135	Other	F1
12355 813-8891	12355 813-8891	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$4,059	Each	10%	\$3,653	Other	F1
12355 813-8893	12355 813-8893	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$5,072	Each	10%	\$4,565	Other	F1
12355 813-8894	12355 813-8894	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$6,151	Each	10%	\$5,536	Other	F1
12355 813-8897	12355 813-8897	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$8,831	Each	10%	\$7,948	Other	F1
12355 813-8899	12355 813-8899	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$9,174	Each	10%	\$8,257	Other	F1
12355 813-8903	12355 813-8903	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,434	Each	10%	\$2,191	Other	F1
12355 813-8905	12355 813-8905	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$3,042	Each	10%	\$2,738	Other	F1
12355 813-8906	12355 813-8906	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,756	Each	10%	\$3,380	Other	F1
12355 813-8909	12355 813-8909	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$5,428	Each	10%	\$4,885	Other	F1
12355 813-8911	12355 813-8911	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$5,699	Each	10%	\$5,129	Other	F1
12355 813-8915	12355 813-8915	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$6,282	Each	10%	\$5,654	Other	F1
12355 813-8916	12355 813-8916	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$548	Each	10%	\$493	Other	F1
12355 813-8917	12355 813-8917	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$685	Each	10%	\$617	Other	F1
12355 813-8918	12355 813-8918	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$7,852	Each	10%	\$7,067	Other	F1
12355 813-8919	12355 813-8919	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$11,485	Each	10%	\$10,318	Other	F1
12355 813-8920	12355 813-8920	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,646	Each	10%	\$1,482	Other	F1
12355 813-8921	12355 813-8921	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,772	Each	10%	\$1,595	Other	F1
12355 813-8922	12355 813-8922	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$12,340	Each	10%	\$11,106	Other	F1
12355 813-8923	12355 813-8923	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$18,211	Each	10%	\$16,390	Other	F1
12355 813-8924	12355 813-8924	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,095	Each	10%	\$2,786	Other	F1
12355 813-8925	12355 813-8925	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,234	Each	10%	\$2,911	Other	F1
12355 813-8926	12355 813-8926	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$19,028	Each	10%	\$17,125	Other	F1
12355 813-8931	12355 813-8931	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$5	Other	F1
12355 813-8932	12355 813-8932	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$4,875	Each	10%	\$4,387	Other	F1
12355 813-8933	12355 813-8933	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$7	Each	10%	\$6	Other	F1
12355 813-8934	12355 813-8934	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$6,092	Each	10%	\$5,483	Other	F1
12355 813-8935	12355 813-8935	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$929	Each	10%	\$836	Other	F1
12355 813-8936	12355 813-8936	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$8,825	Each	10%	\$7,942	Other	F1
12355 813-8937	12355 813-8937	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$1,006	Each	10%	\$906	Other	F1
12355 813-8938	12355 813-8938	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$9,559	Each	10%	\$8,603	Other	F1
12355 813-8939	12355 813-8939	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,708	Each	10%	\$1,537	Other	F1
12355 813-8940	12355 813-8940	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$13,901	Each	10%	\$12,511	Other	F1
12355 813-8941	12355 813-8941	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,793	Each	10%	\$1,614	Other	F1
12355 813-8942	12355 813-8942	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$14,595	Each	10%	\$13,136	Other	F1
12355 816-1564	12355 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
12355 816-1567	12355 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
12355 816-1575	12355 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
12355 816-1620	12355 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1
12355 816-1623	12355 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
12355 816-1631	12355 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
12355 821-5785	12355 821-5785	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment	\$1,840	Each	10%	\$1,656	Other	F1
12355 822-3179	12355 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12355 823-9269	12355 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12355 823-9274	12355 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12355 823-9284	12355 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12355 825-5241	12355 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$369	Each	10%	\$330	Other	F1
12355 825-8623	12355 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12355 825-8624	12355 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
12355 847-2865	12355 847-2865	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Remote	\$1,599	Each	10%	\$1,439	Other	F1
12355 847-7302	12355 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1
12355 847-7303	12355 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1
12355 847-7304	12355 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1
12355 847-7305	12355 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1
12355 847-7306	12355 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1
12355 847-7307	12355 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1
12355 847-7308	12355 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$900	Each	10%	\$720	Other	F1
12355 927-3179	12355 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
12355 927-3189	12355 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
12355 927-3199	12355 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
12355 929-8509	12355 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
12355 929-8519	12355 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
12355 936-2329	12355 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
12355 936-2339	12355 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
12355 936-2349	12355 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
12355 936-2359	12355 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
12355 936-2369	12355 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
12355 936-5359	12355 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12355 951-2015	12355 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12355 973-2426	12355 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12355 975-2160	12355 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
12355 975-2161	12355 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
12355 975-3461	12355 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12355 984-3267	12355 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12355 987-2549	12355 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
12355 989-3439	12355 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12355 990-BBBS	12355 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBBT	12355 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBBU	12355 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBBV	12355 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBBW	12355 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBBX	12355 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBBY	12355 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBBZ	12355 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBCB	12355 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBCC	12355 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBCD	12355 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBCE	12355 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBCF	12355 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 990-BBCG	12355 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12355 992-8149	12355 992-8149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12355 997-4306	12355 997-4306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1
12355 998-4204	12355 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
12355 998-4205	12355 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
12355 999-7018	12355 999-7018	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch.	\$1,827	Each	10%	\$1,644	Other	F1
12355 999-7019	12355 999-7019	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$745	Each	10%	\$671	Other	F1
12355 999-7020	12355 999-7020	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,511	Each	10%	\$1,360	Other	F1
12355 999-7021	12355 999-7021	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$925	Each	10%	\$832	Other	F1
12355 999-7022	12355 999-7022	Dell Networking	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$11,757	Each	10%	\$10,581	Other	F1
12355 999-7023	12355 999-7023	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$10,039	Each	10%	\$9,035	Other	F1
12355 999-7024	12355 999-7024	Dell Networking	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$5,592	Each	10%	\$5,033	Other	F1
12355 999-7025	12355 999-7025	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$15,698	Each	10%	\$14,129	Other	F1
12579 007-1527	12579 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12579 009-4364	12579 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12579 009-4869	12579 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12579 009-4877	12579 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12579 461-0497	12579 461-0497	Dell Networking	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
12579 468-8015	12579 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12579 468-8016	12579 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12579 468-8017	12579 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12579 468-8018	12579 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12579 468-8019	12579 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12579 804-2146	12579 804-2146	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment Verification	\$153	Each	10%	\$138	Other	F1
12579 804-2147	12579 804-2147	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment	\$4,156	Each	10%	\$3,740	Other	F1
12579 804-2148	12579 804-2148	Dell Networking	ProDeploy Plus Dell Networking S Series 4XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1
12579 806-7308	12579 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12579 809-8118	12579 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12579 809-8120	12579 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12579 809-8122	12579 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12579 809-8124	12579 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
12579 809-8134	12579 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12579 809-8136	12579 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12579 809-8138	12579 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12579 809-8140	12579 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12579 809-8142	12579 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I/Column K) ALJP Category (REQUIRED) use drop-down		
12579 809-8144	12579 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
12579 809-8146	12579 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
12579 809-8148	12579 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
12579 809-8150	12579 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
12579 809-8152	12579 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
12579 809-8154	12579 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
12579 809-8156	12579 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
12579 812-4037	12579 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
12579 812-8909	12579 812-8909	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12579 812-9446	12579 812-9446	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$148	Other	F1	
12579 812-9502	12579 812-9502	Dell Networking	ProDeploy Flex Install Dell NW S Series 4XXX Switch - Partner Delivered (Req. SOW)	\$95	Each	10%	\$86	Other	F1	
12579 816-1564	12579 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1	
12579 816-1567	12579 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1	
12579 816-1572	12579 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1	
12579 816-1575	12579 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1	
12579 816-1620	12579 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1	
12579 816-1623	12579 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1	
12579 816-1628	12579 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1	
12579 816-1631	12579 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1	
12579 816-6893	12579 816-6893	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$586	Each	10%	\$527	Other	F1	
12579 816-6894	12579 816-6894	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1	
12579 816-6895	12579 816-6895	Dell Networking	SW Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1	
12579 816-6896	12579 816-6896	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,000	Each	10%	\$900	Other	F1	
12579 816-6898	12579 816-6898	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$999	Each	10%	\$899	Other	F1	
12579 816-6900	12579 816-6900	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$2,198	Each	10%	\$1,978	Other	F1	
12579 816-6902	12579 816-6902	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$673	Each	10%	\$606	Other	F1	
12579 816-6903	12579 816-6903	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,284	Each	10%	\$2,056	Other	F1	
12579 816-6904	12579 816-6904	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,887	Each	10%	\$4,398	Other	F1	
12579 816-6906	12579 816-6906	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$4	Other	F1	
12579 816-6907	12579 816-6907	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$916	Each	10%	\$824	Other	F1	
12579 816-6908	12579 816-6908	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,944	Each	10%	\$1,750	Other	F1	
12579 816-6910	12579 816-6910	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$3,327	Each	10%	\$2,994	Other	F1	
12579 816-6912	12579 816-6912	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$4,157	Each	10%	\$3,742	Other	F1	
12579 816-6913	12579 816-6913	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$5,041	Each	10%	\$4,537	Other	F1	
12579 816-6916	12579 816-6916	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$7,238	Each	10%	\$6,514	Other	F1	
12579 816-6918	12579 816-6918	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$7,520	Each	10%	\$6,768	Other	F1	
12579 816-6922	12579 816-6922	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,995	Each	10%	\$1,796	Other	F1	
12579 816-6924	12579 816-6924	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,493	Each	10%	\$2,244	Other	F1	
12579 816-6925	12579 816-6925	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,078	Each	10%	\$2,771	Other	F1	
12579 816-6928	12579 816-6928	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$4,449	Each	10%	\$4,004	Other	F1	
12579 816-6930	12579 816-6930	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$4,671	Each	10%	\$4,204	Other	F1	
12579 816-6934	12579 816-6934	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$5,150	Each	10%	\$4,635	Other	F1	
12579 816-6935	12579 816-6935	Dell Networking	ProSupport Plus Mission Critical:4-Hour 7x24 On-Site Service with Emergency	\$450	Each	10%	\$405	Other	F1	
12579 816-6936	12579 816-6936	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$562	Each	10%	\$506	Other	F1	
12579 816-6937	12579 816-6937	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$6,437	Each	10%	\$5,793	Other	F1	
12579 816-6938	12579 816-6938	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$9,400	Each	10%	\$8,460	Other	F1	
12579 816-6939	12579 816-6939	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,350	Each	10%	\$1,215	Other	F1	
12579 816-6940	12579 816-6940	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,453	Each	10%	\$1,307	Other	F1	
12579 816-6941	12579 816-6941	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$10,117	Each	10%	\$9,106	Other	F1	
12579 816-6942	12579 816-6942	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$14,931	Each	10%	\$13,438	Other	F1	
12579 816-6943	12579 816-6943	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,538	Each	10%	\$2,284	Other	F1	
12579 816-6944	12579 816-6944	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,651	Each	10%	\$2,386	Other	F1	
12579 816-6945	12579 816-6945	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$15,601	Each	10%	\$14,041	Other	F1	
12579 816-6950	12579 816-6950	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1	
12579 816-6951	12579 816-6951	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$3,996	Each	10%	\$3,596	Other	F1	
12579 816-6952	12579 816-6952	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$6	Each	10%	\$5	Other	F1	
12579 816-6953	12579 816-6953	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$4,993	Each	10%	\$4,494	Other	F1	
12579 816-6954	12579 816-6954	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$761	Each	10%	\$685	Other	F1	
12579 816-6955	12579 816-6955	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$7,233	Each	10%	\$6,510	Other	F1	
12579 816-6956	12579 816-6956	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$825	Each	10%	\$742	Other	F1	
12579 816-6957	12579 816-6957	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 36 Months	\$7,836	Each	10%	\$7,052	Other	F1	
12579 816-6958	12579 816-6958	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$1,400	Each	10%	\$1,260	Other	F1	
12579 816-6959	12579 816-6959	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$11,394	Each	10%	\$10,255	Other	F1	
12579 816-6960	12579 816-6960	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,469	Each	10%	\$1,323	Other	F1	
12579 816-6961	12579 816-6961	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$11,963	Each	10%	\$10,767	Other	F1	
12579 816-7002	12579 816-7002	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$12,161	Each	10%	\$10,945	Other	F1	
12579 816-7003	12579 816-7003	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,948	Each	10%	\$1,753	Other	F1	
12579 816-7004	12579 816-7004	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1,086	Each	10%	\$977	Other	F1	
12579 816-7005	12579 816-7005	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$9,309	Each	10%	\$8,378	Other	F1	
12579 816-7006	12579 816-7006	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1,427	Each	10%	\$1,284	Other	F1	
12579 816-7007	12579 816-7007	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$3,768	Each	10%	\$3,391	Other	F1	
12579 816-7008	12579 816-7008	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$3,573	Each	10%	\$3,215	Other	F1	
12579 816-7009	12579 816-7009	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$6,153	Each	10%	\$5,538	Other	F1	
12579 816-7010	12579 816-7010	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,599	Each	10%	\$1,439	Other	F1	
12579 816-7011	12579 816-7011	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1,516	Each	10%	\$1,364	Other	F1	
12579 816-7012	12579 816-7012	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$4,003	Each	10%	\$3,602	Other	F1	
12579 816-7014	12579 816-7014	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$3,750	Each	10%	\$3,375	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12579 816-7015	12579 816-7015	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 51 Months	\$6,458	Each	10%	\$5,812	Other	F1	
12579 816-7016	12579 816-7016	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,058	Each	10%	\$1,852	Other	F1	
12579 816-7017	12579 816-7017	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$12,849	Each	10%	\$11,564	Other	F1	
12579 816-7018	12579 816-7018	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$1,153	Each	10%	\$1,038	Other	F1	
12579 816-7019	12579 816-7019	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$9,890	Each	10%	\$8,901	Other	F1	
12579 821-5785	12579 821-5785	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Deployment	\$1,840	Each	10%	\$1,656	Other	F1	
12579 822-3179	12579 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
12579 823-9269	12579 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
12579 823-9274	12579 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
12579 823-9284	12579 823-9284	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$2,300	Each	10%	\$2,070	Other	F1	
12579 825-5241	12579 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1	
12579 847-2865	12579 847-2865	Dell Networking	ProDeploy Dell Networking S Series 4XXX Switch - Remote	\$1,599	Each	10%	\$1,439	Other	F1	
12579 847-7302	12579 847-7302	Dell Networking	Keep Your Component For Enterprise 1 Year	\$267	Each	10%	\$240	Other	F1	
12579 847-7303	12579 847-7303	Dell Networking	Keep Your Component For Enterprise 2 Years	\$533	Each	10%	\$480	Other	F1	
12579 847-7304	12579 847-7304	Dell Networking	Keep Your Component For Enterprise 4 Years	\$1,067	Each	10%	\$960	Other	F1	
12579 847-7305	12579 847-7305	Dell Networking	Keep Your Component For Enterprise 5 Years	\$1,333	Each	10%	\$1,200	Other	F1	
12579 847-7306	12579 847-7306	Dell Networking	Keep Your Component For Enterprise 6 Years	\$1,600	Each	10%	\$1,440	Other	F1	
12579 847-7307	12579 847-7307	Dell Networking	Keep Your Component For Enterprise 7 Years	\$1,867	Each	10%	\$1,680	Other	F1	
12579 847-7308	12579 847-7308	Dell Networking	Keep Your Component For Enterprise 3 Years	\$800	Each	10%	\$720	Other	F1	
12579 927-3179	12579 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1	
12579 927-3189	12579 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1	
12579 927-3199	12579 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1	
12579 929-8509	12579 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
12579 929-8519	12579 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
12579 936-2329	12579 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
12579 936-2339	12579 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
12579 936-2349	12579 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
12579 936-2359	12579 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
12579 936-2369	12579 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
12579 936-5359	12579 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
12579 951-2015	12579 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
12579 973-2426	12579 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
12579 975-2160	12579 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
12579 975-2161	12579 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1	
12579 975-3461	12579 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
12579 984-3267	12579 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
12579 987-2549	12579 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
12579 989-3439	12579 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
12579 990-BBBS	12579 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBBT	12579 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBBU	12579 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBBV	12579 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBBW	12579 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBBX	12579 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBBY	12579 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBBZ	12579 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBCB	12579 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBCC	12579 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBCD	12579 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBCE	12579 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBCF	12579 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 990-BBCG	12579 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12579 992-6149	12579 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
12579 997-6306	12579 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1	
12579 998-4204	12579 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
12579 998-4205	12579 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
12641 007-1527	12641 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12641 009-4864	12641 009-4864	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12641 009-4869	12641 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
12641 009-4877	12641 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
12641 461-0497	12641 461-0497	Dell Networking	PO Requires: Billing Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
12641 468-8015	12641 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
12641 468-8016	12641 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
12641 468-8017	12641 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12641 468-8018	12641 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12641 468-8019	12641 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12641 804-2151	12641 804-2151	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	\$161	Each	10%	\$145	Other	F1	
12641 804-2152	12641 804-2152	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment	\$4,554	Each	10%	\$4,099	Other	F1	
12641 804-2153	12641 804-2153	Dell Networking	ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1	
12641 806-7308	12641 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
12641 809-8118	12641 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
12641 809-8120	12641 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
12641 809-8122	12641 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
12641 809-8124	12641 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
12641 809-8134	12641 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
12641 809-8136	12641 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
12641 809-8138	12641 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
12641 809-8140	12641 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
12641 809-8142	12641 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12641 809-8144	12641 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12641 809-8146	12641 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12641 809-8148	12641 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
12641 809-8150	12641 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12641 809-8152	12641 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12641 809-8154	12641 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12641 809-8156	12641 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
12641 812-4037	12641 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
12641 812-3809	12641 812-3809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12641 812-9447	12641 812-9447	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12641 812-9503	12641 812-9503	Dell Networking	ProDeploy Flex Install Dell NW S Series 5XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12641 815-5868	12641 815-5868	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$422	Each	10%	\$380	Other	F1
12641 815-5869	12641 815-5869	Dell Networking	Software Warranty,Network Software,90 Days and 60 days media	\$0	Each	10%	\$0	Other	F1
12641 815-5870	12641 815-5870	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$735	Each	10%	\$662	Other	F1
12641 815-5872	12641 815-5872	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$734	Each	10%	\$661	Other	F1
12641 815-5874	12641 815-5874	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,615	Each	10%	\$1,454	Other	F1
12641 815-5877	12641 815-5877	Dell Networking	ProSupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency	\$1,676	Each	10%	\$1,509	Other	F1
12641 815-5880	12641 815-5880	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$3	Other	F1
12641 815-5881	12641 815-5881	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$740	Each	10%	\$666	Other	F1
12641 815-5882	12641 815-5882	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,570	Each	10%	\$1,413	Other	F1
12641 815-5884	12641 815-5884	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$2,441	Each	10%	\$2,197	Other	F1
12641 815-5886	12641 815-5886	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$3,051	Each	10%	\$2,745	Other	F1
12641 815-5887	12641 815-5887	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,699	Each	10%	\$3,329	Other	F1
12641 815-5892	12641 815-5892	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$5,518	Each	10%	\$4,966	Other	F1
12641 815-5896	12641 815-5896	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,611	Each	10%	\$1,450	Other	F1
12641 815-5898	12641 815-5898	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$2,013	Each	10%	\$1,812	Other	F1
12641 815-5899	12641 815-5899	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,485	Each	10%	\$2,237	Other	F1
12641 815-5902	12641 815-5902	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,592	Each	10%	\$3,233	Other	F1
12641 815-5904	12641 815-5904	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$3,772	Each	10%	\$3,394	Other	F1
12641 815-5908	12641 815-5908	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$4,047	Each	10%	\$3,642	Other	F1
12641 815-5909	12641 815-5909	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$353	Each	10%	\$318	Other	F1
12641 815-5910	12641 815-5910	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$441	Each	10%	\$397	Other	F1
12641 815-5911	12641 815-5911	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$5,058	Each	10%	\$4,552	Other	F1
12641 815-5912	12641 815-5912	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$7,386	Each	10%	\$6,647	Other	F1
12641 815-5913	12641 815-5913	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,060	Each	10%	\$954	Other	F1
12641 815-5914	12641 815-5914	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,141	Each	10%	\$1,027	Other	F1
12641 815-5915	12641 815-5915	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$7,950	Each	10%	\$7,155	Other	F1
12641 815-5916	12641 815-5916	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$11,731	Each	10%	\$10,558	Other	F1
12641 815-5917	12641 815-5917	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,994	Each	10%	\$1,794	Other	F1
12641 815-5918	12641 815-5918	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,083	Each	10%	\$1,875	Other	F1
12641 815-5919	12641 815-5919	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$12,258	Each	10%	\$11,032	Other	F1
12641 815-5924	12641 815-5924	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
12641 815-5925	12641 815-5925	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$3,077	Each	10%	\$2,769	Other	F1
12641 815-5926	12641 815-5926	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$4	Each	10%	\$4	Other	F1
12641 815-5927	12641 815-5927	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$3,845	Each	10%	\$3,460	Other	F1
12641 815-5928	12641 815-5928	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$586	Each	10%	\$528	Other	F1
12641 815-5929	12641 815-5929	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$5,570	Each	10%	\$5,013	Other	F1
12641 815-5930	12641 815-5930	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$635	Each	10%	\$572	Other	F1
12641 815-5931	12641 815-5931	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$6,033	Each	10%	\$5,430	Other	F1
12641 815-5932	12641 815-5932	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,078	Each	10%	\$970	Other	F1
12641 815-5933	12641 815-5933	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$8,773	Each	10%	\$7,896	Other	F1
12641 815-5934	12641 815-5934	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,132	Each	10%	\$1,018	Other	F1
12641 815-5935	12641 815-5935	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$9,211	Each	10%	\$8,290	Other	F1
12641 815-8944	12641 815-8944	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
12641 821-5786	12641 821-5786	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Deployment	\$2,122	Each	10%	\$1,910	Other	F1
12641 822-3179	12641 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12641 823-9269	12641 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12641 823-9274	12641 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12641 823-9284	12641 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12641 825-6241	12641 825-6241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1
12641 825-8623	12641 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
12641 825-8624	12641 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
12641 847-2866	12641 847-2866	Dell Networking	ProDeploy Dell Networking S Series 5XXX Switch - Remote	\$1,839	Each	10%	\$1,655	Other	F1
12641 847-7321	12641 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1
12641 847-7322	12641 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1
12641 847-7323	12641 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1
12641 847-7324	12641 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1
12641 847-7325	12641 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1
12641 847-7326	12641 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1
12641 847-7327	12641 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1
12641 936-5359	12641 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12641 951-2015	12641 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12641 973-2426	12641 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12641 975-2160	12641 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
12641 975-2161	12641 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	use drop-down		
12641 975-3461	12641 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1		
12641 984-3267	12641 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1		
12641 987-2549	12641 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1		
12641 989-3439	12641 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1		
12641 992-6149	12641 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1		
12641 997-6306	12641 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1		
1586 007-1527	1586 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1		
1586 009-4364	1586 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1		
1586 009-4899	1586 009-4899	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1		
1586 009-4877	1586 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1		
1586 461-0497	1586 461-0497	Dell Networking	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1		
1586 468-8015	1586 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1		
1586 468-8016	1586 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1		
1586 468-8017	1586 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1		
1586 468-8018	1586 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1		
1586 468-8019	1586 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1		
1586 805-2401	1586 805-2401	Dell Networking	ProDeploy Plus Dell Networking S Series 6XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1		
1586 805-2403	1586 805-2403	Dell Networking	ProDeploy Plus Dell Networking S Series 6XXX Switch - Deployment	\$4,856	Each	10%	\$4,370	Other	F1		
1586 805-2404	1586 805-2404	Dell Networking	ProDeploy Dell Networking S Series 6XXX Switch - Deployment Verification	\$173	Each	10%	\$156	Other	F1		
1586 806-7308	1586 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1		
1586 808-8105	1586 808-8105	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$386	Each	10%	\$347	Other	F1		
1586 808-8106	1586 808-8106	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$784	Each	10%	\$706	Other	F1		
1586 808-8107	1586 808-8107	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 60	\$1,186	Each	10%	\$1,067	Other	F1		
1586 808-8109	1586 808-8109	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$6,469	Each	10%	\$5,822	Other	F1		
1586 808-8110	1586 808-8110	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$8,936	Each	10%	\$8,042	Other	F1		
1586 808-8111	1586 808-8111	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$13,530	Each	10%	\$12,177	Other	F1		
1586 808-8112	1586 808-8112	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$19,330	Each	10%	\$17,397	Other	F1		
1586 808-8114	1586 808-8114	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$730	Each	10%	\$657	Other	F1		
1586 808-8115	1586 808-8115	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,511	Each	10%	\$1,360	Other	F1		
1586 808-8116	1586 808-8116	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,315	Each	10%	\$2,084	Other	F1		
1586 808-8118	1586 808-8118	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 15	\$8,874	Each	10%	\$7,987	Other	F1		
1586 808-8119	1586 808-8119	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 27	\$12,219	Each	10%	\$10,997	Other	F1		
1586 808-8120	1586 808-8120	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 51	\$18,569	Each	10%	\$16,712	Other	F1		
1586 808-8121	1586 808-8121	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 75	\$26,625	Each	10%	\$23,963	Other	F1		
1586 808-8123	1586 808-8123	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$980	Each	10%	\$882	Other	F1		
1586 808-8124	1586 808-8124	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1		
1586 808-8125	1586 808-8125	Dell Networking	SW Warranty,Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1		
1586 808-8126	1586 808-8126	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 1	\$574	Each	10%	\$517	Other	F1		
1586 808-8127	1586 808-8127	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 1	\$1,195	Each	10%	\$1,076	Other	F1		
1586 808-8128	1586 808-8128	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 2	\$2,248	Each	10%	\$2,023	Other	F1		
1586 808-8129	1586 808-8129	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 3	\$3,532	Each	10%	\$3,179	Other	F1		
1586 808-8130	1586 808-8130	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 4	\$4,836	Each	10%	\$4,352	Other	F1		
1586 808-8131	1586 808-8131	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 5	\$6,163	Each	10%	\$5,547	Other	F1		
1586 808-8132	1586 808-8132	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$2,085	Each	10%	\$1,877	Other	F1		
1586 808-8134	1586 808-8134	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$3,731	Each	10%	\$3,358	Other	F1		
1586 808-8135	1586 808-8135	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$5,904	Each	10%	\$5,314	Other	F1		
1586 808-8136	1586 808-8136	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$8,097	Each	10%	\$7,287	Other	F1		
1586 808-8137	1586 808-8137	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$10,313	Each	10%	\$9,282	Other	F1		
1586 808-8139	1586 808-8139	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 1	\$574	Each	10%	\$517	Other	F1		
1586 808-8140	1586 808-8140	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 1	\$1,195	Each	10%	\$1,076	Other	F1		
1586 808-8141	1586 808-8141	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 2	\$2,248	Each	10%	\$2,023	Other	F1		
1586 808-8142	1586 808-8142	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 3	\$3,532	Each	10%	\$3,179	Other	F1		
1586 808-8143	1586 808-8143	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 4	\$4,836	Each	10%	\$4,352	Other	F1		
1586 808-8144	1586 808-8144	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 5	\$6,163	Each	10%	\$5,547	Other	F1		
1586 808-8150	1586 808-8150	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$388	Each	10%	\$349	Other	F1		
1586 808-8151	1586 808-8151	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$14	Each	10%	\$13	Other	F1		
1586 808-8152	1586 808-8152	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency	\$2,533	Each	10%	\$2,280	Other	F1		
1586 808-8153	1586 808-8153	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$7,099	Each	10%	\$6,389	Other	F1		
1586 808-8154	1586 808-8154	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$310	Each	10%	\$279	Other	F1		
1586 808-8155	1586 808-8155	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$310	Each	10%	\$279	Other	F1		
1586 808-8156	1586 808-8156	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$11	Each	10%	\$10	Other	F1		
1586 808-8157	1586 808-8157	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$5,175	Each	10%	\$4,658	Other	F1		
1586 808-8158	1586 808-8158	Dell Networking	ProSupport Plus:Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,984	Each	10%	\$1,786	Other	F1		
1586 808-8159	1586 808-8159	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 2 Years	\$10,894	Each	10%	\$9,805	Other	F1		
1586 808-8160	1586 808-8160	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$651	Each	10%	\$586	Other	F1		
1586 808-8161	1586 808-8161	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$651	Each	10%	\$586	Other	F1		
1586 808-8162	1586 808-8162	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$343	Each	10%	\$309	Other	F1		
1586 808-8163	1586 808-8163	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Years	\$7,944	Each	10%	\$7,150	Other	F1		
1586 808-8164	1586 808-8164	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,089	Each	10%	\$980	Other	F1		
1586 808-8165	1586 808-8165	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 39	\$14,576	Each	10%	\$13,118	Other	F1		
1586 808-8166	1586 808-8166	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$570	Each	10%	\$513	Other	F1		
1586 808-8167	1586 808-8167	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$10,653	Each	10%	\$9,588	Other	F1		
1586 808-8168	1586 808-8168	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency	\$3,231	Each	10%	\$2,908	Other	F1		
1586 808-8169	1586 808-8169	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$13,500	Each	10%	\$12,150	Other	F1		
1586 808-8170	1586 808-8170	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,009	Each	10%	\$908	Other	F1		
1586 808-8171	1586 808-8171	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,009	Each	10%	\$908	Other	F1		
1586 808-8172	1586 808-8172	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$527	Each	10%	\$474	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		
1586 808-8173	1586 808-8173	Dell Networking	ProSupport Plus: 7X24 HW/SW Tech Support and Assistance, 3 Years	\$9,835	Each	10%	\$8,852	Other	F1	
1586 808-8174	1586 808-8174	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7X24 On-Site Service with Emergency	\$4,983	Each	10%	\$4,485	Other	F1	
1586 808-8175	1586 808-8175	Dell Networking	ProSupport Plus Mission Critical: 7X24 HW/SW Tech Support and Assistance, 4 Years	\$17,527	Each	10%	\$15,774	Other	F1	
1586 808-8176	1586 808-8176	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7X24 On-Site Service with Emergency	\$1,427	Each	10%	\$1,284	Other	F1	
1586 808-8177	1586 808-8177	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7X24 On-Site Service with Emergency	\$1,427	Each	10%	\$1,284	Other	F1	
1586 808-8178	1586 808-8178	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$738	Each	10%	\$664	Other	F1	
1586 808-8179	1586 808-8179	Dell Networking	ProSupport Plus: 7X24 HW/SW Tech Support and Assistance, 4 Years	\$12,736	Each	10%	\$11,462	Other	F1	
1586 808-8180	1586 808-8180	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7X24 On-Site Service with Emergency	\$6,717	Each	10%	\$6,045	Other	F1	
1586 808-8181	1586 808-8181	Dell Networking	ProSupport Plus Mission Critical: 7X24 HW/SW Tech Support and Assistance, 5 Years	\$21,572	Each	10%	\$19,415	Other	F1	
1586 808-8182	1586 808-8182	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7X24 On-Site Service with Emergency	\$1,828	Each	10%	\$1,645	Other	F1	
1586 808-8183	1586 808-8183	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7X24 On-Site Service with Emergency	\$1,828	Each	10%	\$1,645	Other	F1	
1586 808-8184	1586 808-8184	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$939	Each	10%	\$845	Other	F1	
1586 808-8185	1586 808-8185	Dell Networking	ProSupport Plus: 7X24 HW/SW Tech Support and Assistance, 5 Years	\$15,647	Each	10%	\$14,082	Other	F1	
1586 808-8186	1586 808-8186	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7X24 On-Site Service with Emergency	\$1,915	Each	10%	\$1,724	Other	F1	
1586 808-8187	1586 808-8187	Dell Networking	ProSupport Plus Mission Critical: 7X24 HW/SW Tech Support and Assistance, 63	\$22,592	Each	10%	\$20,333	Other	F1	
1586 808-8188	1586 808-8188	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$986	Each	10%	\$887	Other	F1	
1586 808-8189	1586 808-8189	Dell Networking	ProSupport Plus: 7X24 HW/SW Tech Support and Assistance, 63 Months	\$16,427	Each	10%	\$14,784	Other	F1	
1586 808-8190	1586 808-8190	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7X24 On-Site Service with Emergency	\$8,451	Each	10%	\$7,606	Other	F1	
1586 808-8191	1586 808-8191	Dell Networking	ProSupport Plus Mission Critical: 7X24 HW/SW Tech Support and Assistance, 6 Years	\$25,618	Each	10%	\$23,056	Other	F1	
1586 808-8192	1586 808-8192	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7X24 On-Site Service with Emergency	\$2,227	Each	10%	\$2,004	Other	F1	
1586 808-8193	1586 808-8193	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7X24 On-Site Service with Emergency	\$2,227	Each	10%	\$2,004	Other	F1	
1586 808-8194	1586 808-8194	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$1,139	Each	10%	\$1,025	Other	F1	
1586 808-8195	1586 808-8195	Dell Networking	ProSupport Plus: 7X24 HW/SW Tech Support and Assistance, 6 Years	\$18,559	Each	10%	\$16,703	Other	F1	
1586 808-8203	1586 808-8203	Dell Networking	ProSupport: 7X24 HW/SW Tech Support and Assistance, 15 Months	\$3,377	Each	10%	\$3,039	Other	F1	
1586 808-8206	1586 808-8206	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 15 Months	\$5,456	Each	10%	\$4,910	Other	F1	
1586 808-8207	1586 808-8207	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$2,571	Each	10%	\$2,314	Other	F1	
1586 808-8208	1586 808-8208	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 15	\$7,718	Each	10%	\$6,946	Other	F1	
1586 808-8209	1586 808-8209	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$15	Each	10%	\$14	Other	F1	
1586 808-8210	1586 808-8210	Dell Networking	ProSupport: 7X24 HW/SW Tech Support and Assistance, 1 Year	\$2,702	Each	10%	\$2,432	Other	F1	
1586 808-8211	1586 808-8211	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 1 Year	\$4,366	Each	10%	\$3,929	Other	F1	
1586 808-8212	1586 808-8212	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$2,055	Each	10%	\$1,850	Other	F1	
1586 808-8213	1586 808-8213	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,235	Each	10%	\$1,112	Other	F1	
1586 808-8215	1586 808-8215	Dell Networking	ProSupport: 7X24 HW/SW Tech Support and Assistance, 27 Months	\$4,325	Each	10%	\$3,893	Other	F1	
1586 808-8218	1586 808-8218	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 27 Months	\$6,841	Each	10%	\$6,157	Other	F1	
1586 808-8219	1586 808-8219	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$2,146	Each	10%	\$1,931	Other	F1	
1586 808-8220	1586 808-8220	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 12	\$1,332	Each	10%	\$1,199	Other	F1	
1586 808-8221	1586 808-8221	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$486	Each	10%	\$437	Other	F1	
1586 808-8222	1586 808-8222	Dell Networking	ProSupport: 7X24 HW/SW Tech Support and Assistance, 2 Years	\$3,846	Each	10%	\$3,461	Other	F1	
1586 808-8223	1586 808-8223	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 2 Years	\$6,134	Each	10%	\$5,521	Other	F1	
1586 808-8224	1586 808-8224	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$741	Each	10%	\$667	Other	F1	
1586 808-8230	1586 808-8230	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$3,770	Each	10%	\$3,393	Other	F1	
1586 808-8231	1586 808-8231	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 24	\$2,412	Each	10%	\$2,171	Other	F1	
1586 808-8232	1586 808-8232	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$919	Each	10%	\$827	Other	F1	
1586 808-8233	1586 808-8233	Dell Networking	ProSupport 7X24 HW/SW Tech Support and Assistance, 3 Years	\$4,499	Each	10%	\$4,049	Other	F1	
1586 808-8234	1586 808-8234	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 3 Years	\$7,057	Each	10%	\$6,351	Other	F1	
1586 808-8235	1586 808-8235	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,235	Each	10%	\$1,112	Other	F1	
1586 808-8236	1586 808-8236	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,445	Each	10%	\$1,301	Other	F1	
1586 808-8237	1586 808-8237	Dell Networking	ProSupport: 7X24 HW/SW Tech Support and Assistance, 4 Years	\$5,603	Each	10%	\$5,043	Other	F1	
1586 808-8238	1586 808-8238	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 4 Years	\$8,737	Each	10%	\$7,863	Other	F1	
1586 808-8239	1586 808-8239	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,976	Each	10%	\$1,778	Other	F1	
1586 808-8240	1586 808-8240	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36	\$1,535	Each	10%	\$1,382	Other	F1	
1586 808-8241	1586 808-8241	Dell Networking	ProSupport: 7X24 HW/SW Tech Support and Assistance, 51 Months	\$5,951	Each	10%	\$5,356	Other	F1	
1586 808-8244	1586 808-8244	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 51 Months	\$9,206	Each	10%	\$8,285	Other	F1	
1586 808-8245	1586 808-8245	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$5,962	Each	10%	\$5,366	Other	F1	
1586 808-8246	1586 808-8246	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 36	\$3,721	Each	10%	\$3,349	Other	F1	
1586 808-8247	1586 808-8247	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,978	Each	10%	\$1,780	Other	F1	
1586 808-8248	1586 808-8248	Dell Networking	ProSupport: 7X24 HW/SW Tech Support and Assistance, 5 Years	\$6,701	Each	10%	\$6,031	Other	F1	
1586 808-8249	1586 808-8249	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 5 Years	\$10,396	Each	10%	\$9,356	Other	F1	
1586 808-8250	1586 808-8250	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$2,717	Each	10%	\$2,445	Other	F1	
1586 808-8252	1586 808-8252	Dell Networking	ProSupport: 7X24 HW/SW Tech Support and Assistance, 63 Months	\$7,033	Each	10%	\$6,330	Other	F1	
1586 808-8255	1586 808-8255	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 63 Months	\$10,837	Each	10%	\$9,753	Other	F1	
1586 808-8256	1586 808-8256	Dell Networking	ProSupport Mission Critical: 2 Hour 7x24 Onsite Service with Emergency Dispatch and 6	\$8,168	Each	10%	\$7,351	Other	F1	
1586 808-8257	1586 808-8257	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 Onsite Service with Emergency Dispatch, 48	\$5,042	Each	10%	\$4,538	Other	F1	
1586 808-8258	1586 808-8258	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$2,521	Each	10%	\$2,269	Other	F1	
1586 808-8259	1586 808-8259	Dell Networking	ProSupport: 7X24 HW/SW Tech Support and Assistance, 6 Years	\$7,788	Each	10%	\$7,009	Other	F1	
1586 808-8260	1586 808-8260	Dell Networking	ProSupport Mission Critical: 7X24 HW/SW Tech Support and Assistance, 6 Years	\$12,033	Each	10%	\$10,830	Other	F1	
1586 809-8118	1586 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
1586 809-8120	1586 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
1586 809-8122	1586 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
1586 809-8124	1586 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
1586 809-8126	1586 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1	
1586 809-8128	1586 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1	
1586 809-8130	1586 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1	
1586 809-8132	1586 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1	
1586 809-8134	1586 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
1586 809-8136	1586 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
1586 809-8138	1586 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Proposed Price/UoM (Calculated) use drop-down	Product Category (if applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
1586 809-8140	1586 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
1586 809-8142	1586 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
1586 809-8144	1586 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
1586 809-8146	1586 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
1586 809-8148	1586 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
1586 809-8150	1586 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
1586 809-8152	1586 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
1586 809-8154	1586 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
1586 809-8156	1586 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
1586 809-8158	1586 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1	
1586 809-8160	1586 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1	
1586 809-8162	1586 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1	
1586 809-8164	1586 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1	
1586 812-4037	1586 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1	
1586 812-8809	1586 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
1586 812-9448	1586 812-9448	Dell Networking	ProDeploy Flex Install Dell NW S Series 6XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
1586 812-9504	1586 812-9504	Dell Networking	ProDeploy Flex Install Dell NW S Series 6XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
1586 813-3382	1586 813-3382	Dell Networking	Azure Stack Hybrid Cloud	\$0	Each	10%	\$0	Other	F1	
1586 816-1564	1586 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1	
1586 816-1567	1586 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1	
1586 816-1572	1586 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1	
1586 816-1575	1586 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1	
1586 816-1620	1586 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1	
1586 816-1623	1586 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1	
1586 816-1628	1586 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1	
1586 816-1631	1586 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1	
1586 819-5677	1586 819-5677	Dell Networking	VMWare NFV Ready Bundle 1 Year	\$0	Each	10%	\$0	Other	F1	
1586 819-5678	1586 819-5678	Dell Networking	VMWare NFV Ready Bundle 3 Years	\$0	Each	10%	\$0	Other	F1	
1586 819-5679	1586 819-5679	Dell Networking	VMWare NFV Ready Bundle 5 Years	\$0	Each	10%	\$0	Other	F1	
1586 819-5680	1586 819-5680	Dell Networking	VMWare NFV Ready Bundle 4 Years	\$0	Each	10%	\$0	Other	F1	
1586 819-5682	1586 819-5682	Dell Networking	VMWare NFV Ready Bundle 15 Months	\$0	Each	10%	\$0	Other	F1	
1586 819-5683	1586 819-5683	Dell Networking	VMWare NFV Ready Bundle 39 Months	\$0	Each	10%	\$0	Other	F1	
1586 819-5684	1586 819-5684	Dell Networking	VMWare NFV Ready Bundle 51 Months	\$0	Each	10%	\$0	Other	F1	
1586 819-5685	1586 819-5685	Dell Networking	VMWare NFV Ready Bundle 63 Months	\$0	Each	10%	\$0	Other	F1	
1586 821-5793	1586 821-5793	Dell Networking	ProDeploy Dell Networking S Series 6XXX Switch - Deployment	\$2,508	Each	10%	\$2,257	Other	F1	
1586 822-3179	1586 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
1586 823-9269	1586 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
1586 823-9274	1586 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
1586 823-9284	1586 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
1586 825-5241	1586 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1	
1586 825-8623	1586 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
1586 825-8624	1586 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
1586 847-7314	1586 847-7314	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,760	Each	10%	\$4,284	Other	F1	
1586 847-7315	1586 847-7315	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,553	Each	10%	\$4,998	Other	F1	
1586 847-7316	1586 847-7316	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,587	Each	10%	\$1,428	Other	F1	
1586 847-7317	1586 847-7317	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,380	Each	10%	\$2,142	Other	F1	
1586 847-7318	1586 847-7318	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,173	Each	10%	\$2,856	Other	F1	
1586 847-7319	1586 847-7319	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,967	Each	10%	\$3,570	Other	F1	
1586 847-7320	1586 847-7320	Dell Networking	Keep Your Component For Enterprise 1 Year	\$793	Each	10%	\$714	Other	F1	
1586 936-5359	1586 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
1586 951-2015	1586 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
1586 973-2426	1586 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
1586 975-1244	1586 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1	
1586 975-2160	1586 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1	
1586 975-2161	1586 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1	
1586 975-3461	1586 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
1586 984-3267	1586 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
1586 987-2549	1586 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
1586 989-3439	1586 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
1586 992-6149	1586 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
1586 997-6306	1586 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1	
1284 007-1527	1284 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
1284 009-4364	1284 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
1284 009-4869	1284 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
1284 009-4877	1284 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
1284 461-0497	1284 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
1284 468-8015	1284 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
1284 468-8016	1284 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
1284 468-8017	1284 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
1284 468-8018	1284 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
1284 468-8019	1284 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
1284 805-2401	1284 805-2401	Dell Networking	ProDeploy Plus Dell Networking S Series 6XXX Switch - Deployment Verification	\$143	Each	10%	\$129	Other	F1	
1284 805-2403	1284 805-2403	Dell Networking	ProDeploy Plus Dell Networking S Series 6XXX Switch - Deployment	\$4,856	Each	10%	\$4,370	Other	F1	
1284 805-2404	1284 805-2404	Dell Networking	ProDeploy Dell Networking S Series 6XXX Switch - Deployment Verification	\$173	Each	10%	\$156	Other	F1	
1284 806-7308	1284 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
1284 806-9630	1284 806-9630	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$1,000	Each	10%	\$900	Other	F1	
1284 806-9631	1284 806-9631	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1284 806-9632	1284 806-9632	Dell Networking	SW Warranty,Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1
1284 806-9633	1284 806-9633	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$469	Each	10%	\$422	Other	F1
1284 806-9634	1284 806-9634	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$1,665	Each	10%	\$1,498	Other	F1
1284 806-9635	1284 806-9635	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$2,659	Each	10%	\$2,393	Other	F1
1284 806-9636	1284 806-9636	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$3,762	Each	10%	\$3,385	Other	F1
1284 806-9637	1284 806-9637	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$4,832	Each	10%	\$4,349	Other	F1
1284 806-9638	1284 806-9638	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$5,890	Each	10%	\$5,301	Other	F1
1284 806-9640	1284 806-9640	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$2,035	Each	10%	\$1,831	Other	F1
1284 806-9641	1284 806-9641	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$3,269	Each	10%	\$2,942	Other	F1
1284 806-9642	1284 806-9642	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$4,732	Each	10%	\$4,258	Other	F1
1284 806-9643	1284 806-9643	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$6,172	Each	10%	\$5,555	Other	F1
1284 806-9644	1284 806-9644	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$7,600	Each	10%	\$6,840	Other	F1
1284 806-9646	1284 806-9646	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$469	Each	10%	\$422	Other	F1
1284 806-9647	1284 806-9647	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$1,665	Each	10%	\$1,498	Other	F1
1284 806-9648	1284 806-9648	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$2,659	Each	10%	\$2,393	Other	F1
1284 806-9649	1284 806-9649	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$3,762	Each	10%	\$3,385	Other	F1
1284 806-9650	1284 806-9650	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$4,832	Each	10%	\$4,349	Other	F1
1284 806-9651	1284 806-9651	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Ext to	\$5,890	Each	10%	\$5,301	Other	F1
1284 806-9659	1284 806-9659	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$279	Each	10%	\$251	Other	F1
1284 806-9660	1284 806-9660	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$3	Each	10%	\$3	Other	F1
1284 806-9661	1284 806-9661	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,210	Each	10%	\$1,089	Other	F1
1284 806-9662	1284 806-9662	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$8,179	Each	10%	\$7,361	Other	F1
1284 806-9663	1284 806-9663	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$360	Each	10%	\$324	Other	F1
1284 806-9664	1284 806-9664	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$360	Each	10%	\$324	Other	F1
1284 806-9665	1284 806-9665	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$3	Other	F1
1284 806-9666	1284 806-9666	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$4,115	Each	10%	\$3,704	Other	F1
1284 806-9667	1284 806-9667	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,896	Each	10%	\$1,707	Other	F1
1284 806-9668	1284 806-9668	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$11,922	Each	10%	\$10,730	Other	F1
1284 806-9669	1284 806-9669	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,376	Each	10%	\$1,239	Other	F1
1284 806-9670	1284 806-9670	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,376	Each	10%	\$1,239	Other	F1
1284 806-9671	1284 806-9671	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$628	Each	10%	\$566	Other	F1
1284 806-9672	1284 806-9672	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$5,957	Each	10%	\$5,361	Other	F1
1284 806-9673	1284 806-9673	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,435	Each	10%	\$2,192	Other	F1
1284 806-9674	1284 806-9674	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$15,707	Each	10%	\$14,136	Other	F1
1284 806-9675	1284 806-9675	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$1,128	Each	10%	\$1,015	Other	F1
1284 806-9676	1284 806-9676	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$7,731	Each	10%	\$6,958	Other	F1
1284 806-9677	1284 806-9677	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,104	Each	10%	\$2,794	Other	F1
1284 806-9678	1284 806-9678	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$14,475	Each	10%	\$13,027	Other	F1
1284 806-9679	1284 806-9679	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2,244	Each	10%	\$2,020	Other	F1
1284 806-9680	1284 806-9680	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2,244	Each	10%	\$2,020	Other	F1
1284 806-9681	1284 806-9681	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$1,047	Each	10%	\$942	Other	F1
1284 806-9682	1284 806-9682	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$7,178	Each	10%	\$6,460	Other	F1
1284 806-9683	1284 806-9683	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,560	Each	10%	\$4,104	Other	F1
1284 806-9684	1284 806-9684	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$18,649	Each	10%	\$16,784	Other	F1
1284 806-9685	1284 806-9685	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$3,190	Each	10%	\$2,871	Other	F1
1284 806-9686	1284 806-9686	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$3,190	Each	10%	\$2,871	Other	F1
1284 806-9687	1284 806-9687	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1,493	Each	10%	\$1,344	Other	F1
1284 806-9688	1284 806-9688	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$9,202	Each	10%	\$8,282	Other	F1
1284 806-9689	1284 806-9689	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,989	Each	10%	\$5,390	Other	F1
1284 806-9690	1284 806-9690	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$22,860	Each	10%	\$20,574	Other	F1
1284 806-9691	1284 806-9691	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$4,109	Each	10%	\$3,698	Other	F1
1284 806-9692	1284 806-9692	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$4,109	Each	10%	\$3,698	Other	F1
1284 806-9693	1284 806-9693	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$1,923	Each	10%	\$1,731	Other	F1
1284 806-9694	1284 806-9694	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$11,242	Each	10%	\$10,118	Other	F1
1284 806-9695	1284 806-9695	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$4,325	Each	10%	\$3,893	Other	F1
1284 806-9696	1284 806-9696	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$24,061	Each	10%	\$21,655	Other	F1
1284 806-9697	1284 806-9697	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$2,015	Each	10%	\$1,814	Other	F1
1284 806-9698	1284 806-9698	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$11,778	Each	10%	\$10,600	Other	F1
1284 806-9699	1284 806-9699	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,404	Each	10%	\$6,663	Other	F1
1284 806-9700	1284 806-9700	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$27,075	Each	10%	\$24,367	Other	F1
1284 806-9701	1284 806-9701	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$5,014	Each	10%	\$4,512	Other	F1
1284 806-9702	1284 806-9702	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$5,014	Each	10%	\$4,512	Other	F1
1284 806-9703	1284 806-9703	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$2,349	Each	10%	\$2,114	Other	F1
1284 806-9704	1284 806-9704	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$13,297	Each	10%	\$11,967	Other	F1
1284 806-9712	1284 806-9712	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 15 Months	\$3,282	Each	10%	\$2,954	Other	F1
1284 806-9715	1284 806-9715	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 15 Months	\$6,756	Each	10%	\$6,080	Other	F1
1284 806-9716	1284 806-9716	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,295	Each	10%	\$1,166	Other	F1
1284 806-9717	1284 806-9717	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$563	Each	10%	\$507	Other	F1
1284 806-9718	1284 806-9718	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1
1284 806-9719	1284 806-9719	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$2,735	Each	10%	\$2,461	Other	F1
1284 806-9720	1284 806-9720	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$5,630	Each	10%	\$5,067	Other	F1
1284 806-9721	1284 806-9721	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$1,079	Each	10%	\$971	Other	F1
1284 806-9722	1284 806-9722	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,519	Each	10%	\$1,367	Other	F1
1284 806-9723	1284 806-9723	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$739	Each	10%	\$665	Other	F1
1284 806-9724	1284 806-9724	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 27 Months	\$4,133	Each	10%	\$3,720	Other	F1
1284 806-9726	1284 806-9726	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$1,850	Each	10%	\$1,665	Other	F1
1284 806-9727	1284 806-9727	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 27 Months	\$8,473	Each	10%	\$7,626	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
1284 806-9728	1284 806-9728	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,261	Each	10%	\$2,035	Other	F1
1284 806-9729	1284 806-9729	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$1,850	Each	10%	\$1,665	Other	F1
1284 806-9730	1284 806-9730	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$665	Each	10%	\$598	Other	F1
1284 806-9731	1284 806-9731	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$3,720	Each	10%	\$3,348	Other	F1
1284 806-9732	1284 806-9732	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$7,626	Each	10%	\$6,863	Other	F1
1284 806-9733	1284 806-9733	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$920	Each	10%	\$828	Other	F1
1284 806-9739	1284 806-9739	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$3,521	Each	10%	\$3,169	Other	F1
1284 806-9740	1284 806-9740	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$2,864	Each	10%	\$2,578	Other	F1
1284 806-9741	1284 806-9741	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$1,087	Each	10%	\$978	Other	F1
1284 806-9742	1284 806-9742	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$4,398	Each	10%	\$3,958	Other	F1
1284 806-9743	1284 806-9743	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$8,071	Each	10%	\$7,164	Other	F1
1284 806-9744	1284 806-9744	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,530	Each	10%	\$1,377	Other	F1
1284 806-9745	1284 806-9745	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1,538	Each	10%	\$1,384	Other	F1
1284 806-9746	1284 806-9746	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$5,597	Each	10%	\$5,037	Other	F1
1284 806-9747	1284 806-9747	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$11,629	Each	10%	\$10,466	Other	F1
1284 806-9748	1284 806-9748	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$2,440	Each	10%	\$2,196	Other	F1
1284 806-9749	1284 806-9749	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1,628	Each	10%	\$1,465	Other	F1
1284 806-9750	1284 806-9750	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$5,926	Each	10%	\$5,333	Other	F1
1284 806-9752	1284 806-9752	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$3,983	Each	10%	\$3,585	Other	F1
1284 806-9753	1284 806-9753	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$12,313	Each	10%	\$11,082	Other	F1
1284 806-9754	1284 806-9754	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$5,010	Each	10%	\$4,509	Other	F1
1284 806-9755	1284 806-9755	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$3,983	Each	10%	\$3,585	Other	F1
1284 806-9756	1284 806-9756	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$1,971	Each	10%	\$1,774	Other	F1
1284 806-9757	1284 806-9757	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$6,803	Each	10%	\$6,123	Other	F1
1284 806-9758	1284 806-9758	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$14,218	Each	10%	\$12,796	Other	F1
1284 806-9759	1284 806-9759	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$3,360	Each	10%	\$3,024	Other	F1
1284 806-9760	1284 806-9760	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$2,065	Each	10%	\$1,859	Other	F1
1284 806-9761	1284 806-9761	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$7,127	Each	10%	\$6,414	Other	F1
1284 806-9763	1284 806-9763	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$5,063	Each	10%	\$4,557	Other	F1
1284 806-9764	1284 806-9764	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$14,895	Each	10%	\$13,406	Other	F1
1284 806-9765	1284 806-9765	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$6,466	Each	10%	\$5,819	Other	F1
1284 806-9766	1284 806-9766	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$5,063	Each	10%	\$4,557	Other	F1
1284 806-9767	1284 806-9767	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$2,400	Each	10%	\$2,160	Other	F1
1284 806-9768	1284 806-9768	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$8,024	Each	10%	\$7,222	Other	F1
1284 806-9769	1284 806-9769	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$16,820	Each	10%	\$15,138	Other	F1
1284 806-9772	1284 806-9772	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 60	\$6,126	Each	10%	\$5,513	Other	F1
1284 806-9774	1284 806-9774	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$7,904	Each	10%	\$7,114	Other	F1
1284 806-9775	1284 806-9775	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 60	\$6,126	Each	10%	\$5,513	Other	F1
1284 809-8118	1284 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
1284 809-8120	1284 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
1284 809-8122	1284 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
1284 809-8124	1284 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
1284 809-8126	1284 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1
1284 809-8128	1284 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1
1284 809-8130	1284 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1
1284 809-8132	1284 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1
1284 809-8134	1284 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
1284 809-8136	1284 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
1284 809-8138	1284 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
1284 809-8140	1284 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
1284 809-8142	1284 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
1284 809-8144	1284 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
1284 809-8146	1284 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
1284 809-8148	1284 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
1284 809-8150	1284 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
1284 809-8152	1284 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
1284 809-8154	1284 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
1284 809-8156	1284 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
1284 809-8158	1284 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
1284 809-8160	1284 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
1284 809-8162	1284 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
1284 809-8164	1284 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
1284 812-4037	1284 812-4037	Dell Networking	ProDeploy Plus Training Credits 500 Redeem at education.dell.com Expires 1Yr	\$500	Each	10%	\$450	Other	F1
1284 812-8809	1284 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
1284 812-9448	1284 812-9448	Dell Networking	ProDeploy Flex Install Dell NW S Series 6XXX Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
1284 812-9504	1284 812-9504	Dell Networking	ProDeploy Flex Install Dell NW S Series 6XXX Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
1284 816-1564	1284 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
1284 816-1567	1284 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
1284 816-1572	1284 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1
1284 816-1575	1284 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
1284 816-1620	1284 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1
1284 816-1623	1284 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
1284 816-1628	1284 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1
1284 816-1631	1284 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
1284 821-5793	1284 821-5793	Dell Networking	ProDeploy Dell Networking S Series 6XXX Switch - Deployment	\$2,508	Each	10%	\$2,257	Other	F1
1284 822-3179	1284 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
1284 823-9269	1284 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
1284 823-9274	1284 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1284 823-9284	1284 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1284 825-5241	1284 825-5241	Dell Networking	Basic Deployment Dell Networking S Series Switch	\$389	Each	10%	\$350	Other	F1
1284 825-8623	1284 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1284 825-8624	1284 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1284 936-5359	1284 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1284 951-2015	1284 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1284 973-2426	1284 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1284 975-1244	1284 975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
1284 975-2160	1284 975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
1284 975-3461	1284 975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
1284 975-3461	1284 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1284 984-3267	1284 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
1284 985-3827	1284 985-3827	Dell Networking	Asset Recovery Service Label and Box for recovery of one ITpiece (NTB, DSK or MON)	\$60	Each	10%	\$54	Other	F1
1284 987-2549	1284 987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
1284 989-3439	1284 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1284 992-6149	1284 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1284 997-6306	1284 997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1
1284 998-4204	1284 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
1284 998-4205	1284 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
1156 007-1527	1156 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1156 009-4364	1156 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1156 009-4869	1156 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
1156 009-4877	1156 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1156 461-0497	1156 461-0497	Dell Networking	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
1156 467-5695	1156 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5696	1156 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5697	1156 467-5697	Dell Networking	Global Portal Australian Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5698	1156 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5699	1156 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5700	1156 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5701	1156 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5702	1156 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5703	1156 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5704	1156 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5705	1156 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5706	1156 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5707	1156 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5708	1156 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5709	1156 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5710	1156 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5711	1156 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5712	1156 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
1156 467-5754	1156 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
1156 468-8015	1156 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
1156 468-8016	1156 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
1156 468-8017	1156 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1156 468-8018	1156 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1156 468-8019	1156 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1156 469-5598	1156 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
1156 801-7531	1156 801-7531	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1
1156 801-7532	1156 801-7532	Dell Networking	Dell Hardware Limited Warranty Extended Year	\$0	Each	10%	\$0	Other	F1
1156 801-7533	1156 801-7533	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
1156 801-7543	1156 801-7543	Dell Networking	Software Support,PCW-xxxx,90 Days	\$0	Each	10%	\$0	Other	F1
1156 801-7544	1156 801-7544	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
1156 801-7545	1156 801-7545	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1
1156 801-7546	1156 801-7546	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
1156 801-7547	1156 801-7547	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$0	Each	10%	\$0	Other	F1
1156 801-7548	1156 801-7548	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$0	Each	10%	\$0	Other	F1
1156 801-7549	1156 801-7549	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$0	Each	10%	\$0	Other	F1
1156 801-7559	1156 801-7559	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$22	Each	10%	\$20	Other	F1
1156 801-7560	1156 801-7560	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$36	Each	10%	\$32	Other	F1
1156 801-7561	1156 801-7561	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$44	Each	10%	\$40	Other	F1
1156 801-7562	1156 801-7562	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$58	Each	10%	\$52	Other	F1
1156 801-7563	1156 801-7563	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$71	Each	10%	\$64	Other	F1
1156 801-7564	1156 801-7564	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$84	Each	10%	\$76	Other	F1
1156 801-7570	1156 801-7570	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$5	Each	10%	\$5	Other	F1
1156 801-7571	1156 801-7571	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$4	Each	10%	\$4	Other	F1
1156 801-7572	1156 801-7572	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$7	Each	10%	\$6	Other	F1
1156 801-7573	1156 801-7573	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$10	Each	10%	\$9	Other	F1
1156 801-7574	1156 801-7574	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$13	Each	10%	\$12	Other	F1
1156 801-7575	1156 801-7575	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$17	Each	10%	\$15	Other	F1
1156 801-7577	1156 801-7577	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$5	Each	10%	\$5	Other	F1
1156 801-7578	1156 801-7578	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$4	Each	10%	\$4	Other	F1
1156 801-7579	1156 801-7579	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$7	Each	10%	\$6	Other	F1
1156 801-7580	1156 801-7580	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$10	Each	10%	\$9	Other	F1
1156 801-7581	1156 801-7581	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$13	Each	10%	\$12	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
1156 801-7582	1156 801-7582	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$17	Each	10%	\$15	Other	F1	
1156 801-7584	1156 801-7584	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$10	Each	10%	\$9	Other	F1	
1156 801-7585	1156 801-7585	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$8	Each	10%	\$7	Other	F1	
1156 801-7586	1156 801-7586	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$13	Each	10%	\$12	Other	F1	
1156 801-7587	1156 801-7587	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$20	Each	10%	\$18	Other	F1	
1156 801-7588	1156 801-7588	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$25	Each	10%	\$23	Other	F1	
1156 801-7589	1156 801-7589	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$33	Each	10%	\$30	Other	F1	
1156 801-7591	1156 801-7591	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$51	Each	10%	\$46	Other	F1	
1156 801-7592	1156 801-7592	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$80	Each	10%	\$72	Other	F1	
1156 801-7593	1156 801-7593	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$99	Each	10%	\$89	Other	F1	
1156 801-7594	1156 801-7594	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$129	Each	10%	\$116	Other	F1	
1156 801-7595	1156 801-7595	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$160	Each	10%	\$144	Other	F1	
1156 801-7596	1156 801-7596	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$189	Each	10%	\$170	Other	F1	
1156 801-7602	1156 801-7602	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1	
1156 801-7603	1156 801-7603	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
1156 801-7604	1156 801-7604	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1	
1156 801-7605	1156 801-7605	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$0	Each	10%	\$0	Other	F1	
1156 801-7606	1156 801-7606	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$0	Each	10%	\$0	Other	F1	
1156 801-7607	1156 801-7607	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$0	Each	10%	\$0	Other	F1	
1156 801-7611	1156 801-7611	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$40	Each	10%	\$36	Other	F1	
1156 801-7612	1156 801-7612	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$64	Each	10%	\$58	Other	F1	
1156 801-7613	1156 801-7613	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$80	Each	10%	\$72	Other	F1	
1156 801-7614	1156 801-7614	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$104	Each	10%	\$94	Other	F1	
1156 801-7615	1156 801-7615	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$128	Each	10%	\$115	Other	F1	
1156 801-7616	1156 801-7616	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$152	Each	10%	\$137	Other	F1	
1156 801-7620	1156 801-7620	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$3	Each	10%	\$3	Other	F1	
1156 801-7621	1156 801-7621	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$2	Each	10%	\$2	Other	F1	
1156 801-7622	1156 801-7622	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$3	Each	10%	\$3	Other	F1	
1156 801-7623	1156 801-7623	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$5	Each	10%	\$5	Other	F1	
1156 801-7624	1156 801-7624	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$6	Each	10%	\$5	Other	F1	
1156 801-7625	1156 801-7625	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$8	Each	10%	\$7	Other	F1	
1156 801-7629	1156 801-7629	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$3	Each	10%	\$3	Other	F1	
1156 801-7630	1156 801-7630	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$2	Each	10%	\$2	Other	F1	
1156 801-7631	1156 801-7631	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$3	Each	10%	\$3	Other	F1	
1156 801-7632	1156 801-7632	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$5	Each	10%	\$5	Other	F1	
1156 801-7633	1156 801-7633	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$6	Each	10%	\$5	Other	F1	
1156 801-7634	1156 801-7634	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$8	Each	10%	\$7	Other	F1	
1156 801-7638	1156 801-7638	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$10	Each	10%	\$9	Other	F1	
1156 801-7639	1156 801-7639	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$7	Each	10%	\$6	Other	F1	
1156 801-7640	1156 801-7640	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$11	Each	10%	\$10	Other	F1	
1156 801-7641	1156 801-7641	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$16	Each	10%	\$14	Other	F1	
1156 801-7642	1156 801-7642	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$22	Each	10%	\$20	Other	F1	
1156 801-7643	1156 801-7643	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$29	Each	10%	\$26	Other	F1	
1156 801-7647	1156 801-7647	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$68	Each	10%	\$62	Other	F1	
1156 801-7648	1156 801-7648	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$110	Each	10%	\$99	Other	F1	
1156 801-7649	1156 801-7649	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3Year	\$138	Each	10%	\$124	Other	F1	
1156 801-7650	1156 801-7650	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$180	Each	10%	\$162	Other	F1	
1156 801-7651	1156 801-7651	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$222	Each	10%	\$200	Other	F1	
1156 801-7652	1156 801-7652	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$263	Each	10%	\$237	Other	F1	
1156 801-7666	1156 801-7666	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$0	Each	10%	\$0	Other	F1	
1156 801-7667	1156 801-7667	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$0	Each	10%	\$0	Other	F1	
1156 801-7673	1156 801-7673	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 51 Months	\$61	Each	10%	\$55	Other	F1	
1156 801-7674	1156 801-7674	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 63 Months	\$75	Each	10%	\$68	Other	F1	
1156 801-8326	1156 801-8326	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1	
1156 801-8327	1156 801-8327	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1	
1156 801-8328	1156 801-8328	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1	
1156 801-8329	1156 801-8329	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
1156 801-8330	1156 801-8330	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
1156 801-8331	1156 801-8331	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
1156 801-8332	1156 801-8332	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
1156 801-8333	1156 801-8333	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
1156 801-8334	1156 801-8334	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
1156 801-8362	1156 801-8362	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1	
1156 801-8363	1156 801-8363	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1	
1156 801-8364	1156 801-8364	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$1	Each	10%	\$1	Other	F1	
1156 801-8365	1156 801-8365	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
1156 801-8366	1156 801-8366	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
1156 801-8367	1156 801-8367	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1	
1156 801-8368	1156 801-8368	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$1	Each	10%	\$0	Other	F1	
1156 801-8369	1156 801-8369	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$1	Each	10%	\$1	Other	F1	
1156 801-8370	1156 801-8370	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$2	Each	10%	\$2	Other	F1	
1156 801-8371	1156 801-8371	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1	Each	10%	\$1	Other	F1	
1156 801-8372	1156 801-8372	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1	Each	10%	\$1	Other	F1	
1156 801-8373	1156 801-8373	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$3	Each	10%	\$3	Other	F1	
1156 801-8374	1156 801-8374	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$1	Each	10%	\$1	Other	F1	
1156 801-8375	1156 801-8375	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$2	Each	10%	\$2	Other	F1	
1156 801-8376	1156 801-8376	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$4	Each	10%	\$4	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
1156 801-8377	1156 801-8377	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$2	Each	10%	\$2	Other	F1		
1156 801-8378	1156 801-8378	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$2	Each	10%	\$2	Other	F1		
1156 801-8379	1156 801-8379	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$6	Each	10%	\$5	Other	F1		
1156 801-8407	1156 801-8407	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$29	Each	10%	\$26	Other	F1		
1156 801-8408	1156 801-8408	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$39	Each	10%	\$35	Other	F1		
1156 801-8409	1156 801-8409	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$78	Each	10%	\$70	Other	F1		
1156 801-8410	1156 801-8410	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$49	Each	10%	\$44	Other	F1		
1156 801-8411	1156 801-8411	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$59	Each	10%	\$53	Other	F1		
1156 801-8412	1156 801-8412	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$127	Each	10%	\$114	Other	F1		
1156 801-8413	1156 801-8413	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$58	Each	10%	\$52	Other	F1		
1156 801-8414	1156 801-8414	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$78	Each	10%	\$70	Other	F1		
1156 801-8415	1156 801-8415	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$156	Each	10%	\$141	Other	F1		
1156 801-8416	1156 801-8416	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$78	Each	10%	\$70	Other	F1		
1156 801-8417	1156 801-8417	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$97	Each	10%	\$88	Other	F1		
1156 801-8418	1156 801-8418	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$195	Each	10%	\$176	Other	F1		
1156 801-8419	1156 801-8419	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$97	Each	10%	\$88	Other	F1		
1156 801-8420	1156 801-8420	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$127	Each	10%	\$114	Other	F1		
1156 801-8421	1156 801-8421	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$244	Each	10%	\$219	Other	F1		
1156 801-8422	1156 801-8422	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$117	Each	10%	\$105	Other	F1		
1156 801-8423	1156 801-8423	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$146	Each	10%	\$132	Other	F1		
1156 801-8424	1156 801-8424	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$292	Each	10%	\$263	Other	F1		
1156 801-8440	1156 801-8440	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$16	Each	10%	\$14	Other	F1		
1156 801-8441	1156 801-8441	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$20	Each	10%	\$18	Other	F1		
1156 801-8442	1156 801-8442	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$53	Each	10%	\$48	Other	F1		
1156 801-8443	1156 801-8443	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$12	Each	10%	\$11	Other	F1		
1156 801-8444	1156 801-8444	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$16	Each	10%	\$14	Other	F1		
1156 801-8445	1156 801-8445	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$40	Each	10%	\$36	Other	F1		
1156 801-8446	1156 801-8446	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$24	Each	10%	\$22	Other	F1		
1156 801-8447	1156 801-8447	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$31	Each	10%	\$28	Other	F1		
1156 801-8448	1156 801-8448	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$76	Each	10%	\$68	Other	F1		
1156 801-8449	1156 801-8449	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$42	Each	10%	\$38	Other	F1		
1156 801-8450	1156 801-8450	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$51	Each	10%	\$46	Other	F1		
1156 801-8451	1156 801-8451	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$127	Each	10%	\$114	Other	F1		
1156 801-8452	1156 801-8452	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$60	Each	10%	\$54	Other	F1		
1156 801-8453	1156 801-8453	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$75	Each	10%	\$68	Other	F1		
1156 801-8454	1156 801-8454	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$176	Each	10%	\$159	Other	F1		
1156 801-8455	1156 801-8455	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$78	Each	10%	\$70	Other	F1		
1156 801-8456	1156 801-8456	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$98	Each	10%	\$88	Other	F1		
1156 801-8457	1156 801-8457	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$232	Each	10%	\$209	Other	F1		
1156 801-8461	1156 801-8461	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$16	Each	10%	\$14	Other	F1		
1156 801-8462	1156 801-8462	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$20	Each	10%	\$18	Other	F1		
1156 801-8463	1156 801-8463	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$53	Each	10%	\$48	Other	F1		
1156 801-8464	1156 801-8464	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$18	Each	10%	\$16	Other	F1		
1156 801-8465	1156 801-8465	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$25	Each	10%	\$22	Other	F1		
1156 801-8466	1156 801-8466	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$28	Each	10%	\$22	Other	F1		
1156 801-8467	1156 801-8467	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$31	Each	10%	\$28	Other	F1		
1156 801-8468	1156 801-8468	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$80	Each	10%	\$72	Other	F1		
1156 801-8469	1156 801-8469	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$36	Each	10%	\$32	Other	F1		
1156 801-8470	1156 801-8470	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$45	Each	10%	\$40	Other	F1		
1156 801-8471	1156 801-8471	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$114	Each	10%	\$103	Other	F1		
1156 801-8472	1156 801-8472	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$48	Each	10%	\$43	Other	F1		
1156 801-8473	1156 801-8473	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$60	Each	10%	\$54	Other	F1		
1156 801-8474	1156 801-8474	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1		
1156 801-8484	1156 801-8484	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$9	Each	10%	\$8	Other	F1		
1156 801-8485	1156 801-8485	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$12	Each	10%	\$10	Other	F1		
1156 801-8486	1156 801-8486	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$31	Each	10%	\$28	Other	F1		
1156 801-8487	1156 801-8487	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$7	Each	10%	\$6	Other	F1		
1156 801-8488	1156 801-8488	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$9	Each	10%	\$8	Other	F1		
1156 801-8489	1156 801-8489	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1		
1156 801-8490	1156 801-8490	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$14	Each	10%	\$13	Other	F1		
1156 801-8491	1156 801-8491	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$18	Each	10%	\$16	Other	F1		
1156 801-8492	1156 801-8492	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$48	Each	10%	\$43	Other	F1		
1156 801-8493	1156 801-8493	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$25	Each	10%	\$22	Other	F1		
1156 801-8494	1156 801-8494	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$31	Each	10%	\$28	Other	F1		
1156 801-8495	1156 801-8495	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$80	Each	10%	\$72	Other	F1		
1156 801-8496	1156 801-8496	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$36	Each	10%	\$32	Other	F1		
1156 801-8497	1156 801-8497	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$45	Each	10%	\$40	Other	F1		
1156 801-8498	1156 801-8498	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$114	Each	10%	\$103	Other	F1		
1156 801-8499	1156 801-8499	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$48	Each	10%	\$43	Other	F1		
1156 801-8500	1156 801-8500	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$60	Each	10%	\$54	Other	F1		
1156 801-8501	1156 801-8501	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$151	Each	10%	\$136	Other	F1		
1156 801-8511	1156 801-8511	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$19	Each	10%	\$17	Other	F1		
1156 801-8512	1156 801-8512	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$22	Each	10%	\$19	Other	F1		
1156 801-8513	1156 801-8513	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$51	Each	10%	\$46	Other	F1		
1156 801-8514	1156 801-8514	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$17	Each	10%	\$15	Other	F1		
1156 801-8515	1156 801-8515	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$19	Each	10%	\$17	Other	F1		
1156 801-8516	1156 801-8516	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$44	Each	10%	\$40	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1156 801-8517	1156 801-8517	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$24	Each	10%	\$22	Other	F1
1156 801-8518	1156 801-8518	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$38	Each	10%	\$34	Other	F1
1156 801-8519	1156 801-8519	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$78	Each	10%	\$70	Other	F1
1156 801-8520	1156 801-8520	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$45	Each	10%	\$40	Other	F1
1156 801-8521	1156 801-8521	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$51	Each	10%	\$46	Other	F1
1156 801-8522	1156 801-8522	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$120	Each	10%	\$108	Other	F1
1156 801-8523	1156 801-8523	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$56	Each	10%	\$50	Other	F1
1156 801-8524	1156 801-8524	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$75	Each	10%	\$67	Other	F1
1156 801-8525	1156 801-8525	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$174	Each	10%	\$157	Other	F1
1156 801-8526	1156 801-8526	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$78	Each	10%	\$70	Other	F1
1156 801-8527	1156 801-8527	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$90	Each	10%	\$81	Other	F1
1156 801-8528	1156 801-8528	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$221	Each	10%	\$199	Other	F1
1156 801-8538	1156 801-8538	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$90	Each	10%	\$81	Other	F1
1156 801-8539	1156 801-8539	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$117	Each	10%	\$105	Other	F1
1156 801-8540	1156 801-8540	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$218	Each	10%	\$196	Other	F1
1156 801-8541	1156 801-8541	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$143	Each	10%	\$128	Other	F1
1156 801-8542	1156 801-8542	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$178	Each	10%	\$160	Other	F1
1156 801-8543	1156 801-8543	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$334	Each	10%	\$301	Other	F1
1156 801-8544	1156 801-8544	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3Year	\$175	Each	10%	\$158	Other	F1
1156 801-8545	1156 801-8545	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3Year	\$219	Each	10%	\$197	Other	F1
1156 801-8546	1156 801-8546	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3Year	\$411	Each	10%	\$370	Other	F1
1156 801-8547	1156 801-8547	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$225	Each	10%	\$203	Other	F1
1156 801-8548	1156 801-8548	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$286	Each	10%	\$257	Other	F1
1156 801-8549	1156 801-8549	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$528	Each	10%	\$475	Other	F1
1156 801-8550	1156 801-8550	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$274	Each	10%	\$247	Other	F1
1156 801-8551	1156 801-8551	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$342	Each	10%	\$308	Other	F1
1156 801-8552	1156 801-8552	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$634	Each	10%	\$571	Other	F1
1156 801-8553	1156 801-8553	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$322	Each	10%	\$290	Other	F1
1156 801-8554	1156 801-8554	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$407	Each	10%	\$366	Other	F1
1156 801-8555	1156 801-8555	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$747	Each	10%	\$672	Other	F1
1156 801-8591	1156 801-8591	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1	Each	10%	\$1	Other	F1
1156 801-8592	1156 801-8592	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1	Each	10%	\$1	Other	F1
1156 801-8597	1156 801-8597	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1	Each	10%	\$1	Other	F1
1156 801-8598	1156 801-8598	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$2	Each	10%	\$2	Other	F1
1156 801-8603	1156 801-8603	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3	Each	10%	\$3	Other	F1
1156 801-8604	1156 801-8604	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4	Each	10%	\$4	Other	F1
1156 801-8610	1156 801-8610	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 51 Months	\$82	Each	10%	\$74	Other	F1
1156 801-8611	1156 801-8611	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 63 Months	\$97	Each	10%	\$88	Other	F1
1156 801-8617	1156 801-8617	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 51 Months	\$103	Each	10%	\$93	Other	F1
1156 801-8618	1156 801-8618	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 63 Months	\$127	Each	10%	\$114	Other	F1
1156 801-8624	1156 801-8624	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 51 Months	\$207	Each	10%	\$186	Other	F1
1156 801-8625	1156 801-8625	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 63 Months	\$244	Each	10%	\$219	Other	F1
1156 801-8628	1156 801-8628	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$12	Each	10%	\$11	Other	F1
1156 801-8629	1156 801-8629	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$15	Each	10%	\$14	Other	F1
1156 801-8630	1156 801-8630	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$40	Each	10%	\$36	Other	F1
1156 801-8631	1156 801-8631	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$24	Each	10%	\$22	Other	F1
1156 801-8632	1156 801-8632	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$31	Each	10%	\$28	Other	F1
1156 801-8633	1156 801-8633	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$76	Each	10%	\$68	Other	F1
1156 801-8634	1156 801-8634	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$42	Each	10%	\$38	Other	F1
1156 801-8635	1156 801-8635	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$51	Each	10%	\$46	Other	F1
1156 801-8636	1156 801-8636	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$127	Each	10%	\$114	Other	F1
1156 801-8637	1156 801-8637	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$60	Each	10%	\$54	Other	F1
1156 801-8638	1156 801-8638	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$75	Each	10%	\$68	Other	F1
1156 801-8639	1156 801-8639	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$176	Each	10%	\$159	Other	F1
1156 801-8640	1156 801-8640	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$78	Each	10%	\$70	Other	F1
1156 801-8641	1156 801-8641	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$98	Each	10%	\$88	Other	F1
1156 801-8642	1156 801-8642	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$232	Each	10%	\$209	Other	F1
1156 801-8646	1156 801-8646	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$26	Each	10%	\$23	Other	F1
1156 801-8647	1156 801-8647	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$30	Each	10%	\$27	Other	F1
1156 801-8648	1156 801-8648	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$63	Each	10%	\$57	Other	F1
1156 801-8649	1156 801-8649	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$22	Each	10%	\$20	Other	F1
1156 801-8650	1156 801-8650	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$25	Each	10%	\$23	Other	F1
1156 801-8651	1156 801-8651	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$60	Each	10%	\$54	Other	F1
1156 801-8652	1156 801-8652	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$34	Each	10%	\$31	Other	F1
1156 801-8653	1156 801-8653	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$41	Each	10%	\$37	Other	F1
1156 801-8654	1156 801-8654	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$106	Each	10%	\$95	Other	F1
1156 801-8655	1156 801-8655	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$42	Each	10%	\$38	Other	F1
1156 801-8656	1156 801-8656	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$71	Each	10%	\$64	Other	F1
1156 801-8657	1156 801-8657	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$157	Each	10%	\$141	Other	F1
1156 801-8658	1156 801-8658	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$70	Each	10%	\$63	Other	F1
1156 801-8659	1156 801-8659	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$95	Each	10%	\$86	Other	F1
1156 801-8660	1156 801-8660	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$226	Each	10%	\$204	Other	F1
1156 801-8661	1156 801-8661	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$98	Each	10%	\$88	Other	F1
1156 801-8662	1156 801-8662	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$118	Each	10%	\$106	Other	F1
1156 801-8663	1156 801-8663	Dell Networking	Mission Critical Package: 2 Hour 7x24 On-site Service with Emergency Dispatch and 6	\$262	Each	10%	\$254	Other	F1
1156 801-8667	1156 801-8667	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$53	Each	10%	\$48	Other	F1
1156 801-8668	1156 801-8668	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$68	Each	10%	\$62	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
1156 801-8669	1156 801-8669	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$126	Each	10%	\$113	Other	F1
1156 801-8670	1156 801-8670	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$81	Each	10%	\$73	Other	F1
1156 801-8671	1156 801-8671	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$103	Each	10%	\$93	Other	F1
1156 801-8672	1156 801-8672	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$186	Each	10%	\$167	Other	F1
1156 801-8673	1156 801-8673	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$99	Each	10%	\$89	Other	F1
1156 801-8674	1156 801-8674	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$127	Each	10%	\$115	Other	F1
1156 801-8675	1156 801-8675	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$220	Each	10%	\$198	Other	F1
1156 801-8676	1156 801-8676	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$131	Each	10%	\$118	Other	F1
1156 801-8677	1156 801-8677	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$157	Each	10%	\$142	Other	F1
1156 801-8678	1156 801-8678	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$279	Each	10%	\$251	Other	F1
1156 801-8679	1156 801-8679	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$153	Each	10%	\$138	Other	F1
1156 801-8680	1156 801-8680	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$193	Each	10%	\$174	Other	F1
1156 801-8681	1156 801-8681	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$330	Each	10%	\$297	Other	F1
1156 801-8682	1156 801-8682	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$175	Each	10%	\$158	Other	F1
1156 801-8683	1156 801-8683	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$221	Each	10%	\$199	Other	F1
1156 801-8684	1156 801-8684	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$384	Each	10%	\$346	Other	F1
1156 801-8700	1156 801-8700	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1
1156 801-8701	1156 801-8701	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1
1156 801-8702	1156 801-8702	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$1	Each	10%	\$1	Other	F1
1156 801-8703	1156 801-8703	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1
1156 801-8704	1156 801-8704	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1
1156 801-8705	1156 801-8705	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1
1156 801-8706	1156 801-8706	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
1156 801-8707	1156 801-8707	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
1156 801-8708	1156 801-8708	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$1	Each	10%	\$1	Other	F1
1156 801-8709	1156 801-8709	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1	Each	10%	\$0	Other	F1
1156 801-8710	1156 801-8710	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1	Each	10%	\$1	Other	F1
1156 801-8711	1156 801-8711	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$2	Each	10%	\$1	Other	F1
1156 801-8712	1156 801-8712	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$1	Each	10%	\$1	Other	F1
1156 801-8713	1156 801-8713	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$1	Each	10%	\$1	Other	F1
1156 801-8714	1156 801-8714	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$2	Each	10%	\$2	Other	F1
1156 801-8715	1156 801-8715	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$1	Each	10%	\$1	Other	F1
1156 801-8716	1156 801-8716	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$1	Each	10%	\$1	Other	F1
1156 801-8717	1156 801-8717	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$3	Each	10%	\$3	Other	F1
1156 801-8727	1156 801-8727	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$49	Each	10%	\$44	Other	F1
1156 801-8728	1156 801-8728	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$59	Each	10%	\$53	Other	F1
1156 801-8729	1156 801-8729	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$118	Each	10%	\$107	Other	F1
1156 801-8730	1156 801-8730	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$79	Each	10%	\$71	Other	F1
1156 801-8731	1156 801-8731	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$99	Each	10%	\$89	Other	F1
1156 801-8732	1156 801-8732	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$188	Each	10%	\$169	Other	F1
1156 801-8733	1156 801-8733	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$98	Each	10%	\$88	Other	F1
1156 801-8734	1156 801-8734	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$118	Each	10%	\$106	Other	F1
1156 801-8735	1156 801-8735	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$237	Each	10%	\$214	Other	F1
1156 801-8736	1156 801-8736	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$128	Each	10%	\$115	Other	F1
1156 801-8737	1156 801-8737	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$158	Each	10%	\$142	Other	F1
1156 801-8738	1156 801-8738	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$307	Each	10%	\$276	Other	F1
1156 801-8739	1156 801-8739	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$148	Each	10%	\$133	Other	F1
1156 801-8740	1156 801-8740	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$188	Each	10%	\$169	Other	F1
1156 801-8741	1156 801-8741	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$376	Each	10%	\$338	Other	F1
1156 801-8742	1156 801-8742	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$178	Each	10%	\$160	Other	F1
1156 801-8743	1156 801-8743	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$227	Each	10%	\$205	Other	F1
1156 801-8744	1156 801-8744	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$445	Each	10%	\$401	Other	F1
1156 801-8754	1156 801-8754	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$9	Each	10%	\$8	Other	F1
1156 801-8755	1156 801-8755	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$12	Each	10%	\$10	Other	F1
1156 801-8756	1156 801-8756	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$31	Each	10%	\$28	Other	F1
1156 801-8757	1156 801-8757	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$7	Each	10%	\$6	Other	F1
1156 801-8758	1156 801-8758	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$9	Each	10%	\$8	Other	F1
1156 801-8759	1156 801-8759	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$24	Each	10%	\$22	Other	F1
1156 801-8760	1156 801-8760	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$14	Each	10%	\$13	Other	F1
1156 805-7340	1156 805-7340	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$0	Each	10%	\$0	Other	F1
1156 805-7341	1156 805-7341	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$0	Each	10%	\$0	Other	F1
1156 805-7342	1156 805-7342	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$0	Each	10%	\$0	Other	F1
1156 805-7343	1156 805-7343	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$1	Each	10%	\$1	Other	F1
1156 805-7344	1156 805-7344	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$0	Each	10%	\$0	Other	F1
1156 805-7345	1156 805-7345	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$0	Each	10%	\$0	Other	F1
1156 805-7346	1156 805-7346	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$0	Each	10%	\$0	Other	F1
1156 805-7347	1156 805-7347	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$0	Each	10%	\$0	Other	F1
1156 805-7348	1156 805-7348	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 60	\$0	Each	10%	\$0	Other	F1
1156 805-7350	1156 805-7350	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$0	Each	10%	\$0	Other	F1
1156 805-7351	1156 805-7351	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$0	Each	10%	\$0	Other	F1
1156 805-7352	1156 805-7352	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$1	Each	10%	\$1	Other	F1
1156 805-7353	1156 805-7353	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$1	Each	10%	\$1	Other	F1
1156 805-7354	1156 805-7354	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 60	\$1	Each	10%	\$1	Other	F1
1156 805-7356	1156 805-7356	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$0	Each	10%	\$0	Other	F1
1156 805-7357	1156 805-7357	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$0	Each	10%	\$0	Other	F1
1156 805-7358	1156 805-7358	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$1	Each	10%	\$1	Other	F1
1156 805-7359	1156 805-7359	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$1	Each	10%	\$1	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
1156 805-7478	1156 805-7478	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$238	Each	10%	\$214	Other	F1
1156 809-8118	1156 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
1156 809-8120	1156 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
1156 809-8122	1156 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
1156 809-8124	1156 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
1156 809-8126	1156 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1
1156 809-8128	1156 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1
1156 809-8130	1156 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1
1156 809-8132	1156 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1
1156 809-8134	1156 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
1156 809-8136	1156 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
1156 809-8138	1156 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
1156 809-8140	1156 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
1156 809-8142	1156 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
1156 809-8144	1156 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
1156 809-8146	1156 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
1156 809-8148	1156 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
1156 809-8150	1156 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
1156 809-8152	1156 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
1156 809-8154	1156 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
1156 809-8156	1156 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
1156 809-8158	1156 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
1156 809-8160	1156 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
1156 809-8162	1156 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
1156 809-8164	1156 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
1156 812-8809	1156 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOV)	\$100	Each	10%	\$90	Other	F1
1156 812-8806	1156 812-8806	Dell Networking	ProDeploy Flex Install Dell NW X Series Switch - Partner Delivered (Reg. SOW)	\$85	Each	10%	\$76	Other	F1
1156 814-1342	1156 814-1342	Dell Networking	Extended Life Warranty, Warranty Extends Until 5 Years After End Of Product Model	\$14	Each	10%	\$13	Other	F1
1156 814-1343	1156 814-1343	Dell Networking	Extended Life Warranty, Warranty Extends Until 5 Years After End Of Product Model	\$14	Each	10%	\$13	Other	F1
1156 814-1344	1156 814-1344	Dell Networking	Extended Life Warranty, Warranty Extends Until 5 Years After End Of Product Model	\$14	Each	10%	\$13	Other	F1
1156 814-1345	1156 814-1345	Dell Networking	Extended Life Warranty, Warranty Extends Until 5 Years After End Of Product Model	\$49	Each	10%	\$44	Other	F1
1156 816-1618	1156 816-1618	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$159	Each	10%	\$143	Other	F1
1156 816-1625	1156 816-1625	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$327	Each	10%	\$294	Other	F1
1156 816-1626	1156 816-1626	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,540	Each	10%	\$1,386	Other	F1
1156 816-1633	1156 816-1633	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,914	Each	10%	\$1,723	Other	F1
1156 816-1761	1156 816-1761	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$320	Each	10%	\$288	Other	F1
1156 816-1762	1156 816-1762	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$616	Each	10%	\$554	Other	F1
1156 816-1769	1156 816-1769	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$792	Each	10%	\$713	Other	F1
1156 816-1770	1156 816-1770	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$971	Each	10%	\$874	Other	F1
1156 822-3178	1156 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
1156 825-8623	1156 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1156 825-8624	1156 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1156 847-7285	1156 847-7285	Dell Networking	Keep Your Component For Enterprise 1 Year	\$23	Each	10%	\$20	Other	F1
1156 847-7286	1156 847-7286	Dell Networking	Keep Your Component For Enterprise 2 Years	\$45	Each	10%	\$41	Other	F1
1156 847-7287	1156 847-7287	Dell Networking	Keep Your Component For Enterprise 3 Years	\$68	Each	10%	\$61	Other	F1
1156 847-7288	1156 847-7288	Dell Networking	Keep Your Component For Enterprise 4 Years	\$91	Each	10%	\$82	Other	F1
1156 847-7289	1156 847-7289	Dell Networking	Keep Your Component For Enterprise 5 Years	\$113	Each	10%	\$102	Other	F1
1156 847-7290	1156 847-7290	Dell Networking	Keep Your Component For Enterprise 6 Years	\$136	Each	10%	\$122	Other	F1
1156 847-7291	1156 847-7291	Dell Networking	Keep Your Component For Enterprise 7 Years	\$159	Each	10%	\$143	Other	F1
1156 927-3189	1156 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
1156 927-3199	1156 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
1156 929-8509	1156 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
1156 929-8519	1156 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
1156 936-2329	1156 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
1156 936-2339	1156 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
1156 936-2349	1156 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
1156 936-2359	1156 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
1156 936-2369	1156 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
1156 936-5359	1156 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1156 951-2815	1156 951-2815	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1156 951-2883	1156 951-2883	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1156 951-2824	1156 951-2824	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1156 953-8349	1156 953-8349	Dell Networking	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
1156 973-2426	1156 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1156 988-7279	1156 988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
1156 988-7327	1156 988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1156 989-3439	1156 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1156 990-BBBS	1156 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBBT	1156 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBBU	1156 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBBV	1156 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBBW	1156 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBBX	1156 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBBY	1156 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBBZ	1156 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBCB	1156 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBCC	1156 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
1156 990-BBCD	1156 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBCE	1156 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBCF	1156 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 990-BBCG	1156 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
1156 992-6149	1156 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1156 995-8131	1156 995-8131	Dell Networking	Information Only ,Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
1156 996-8029	1156 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
1156 998-4204	1156 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
1156 998-4205	1156 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
1145 007-1527	1145 007-1527	Dell Networking	Total Includes:Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1145 009-4364	1145 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1145 009-4869	1145 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
1145 009-4877	1145 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1145 461-0497	1145 461-0497	Dell Networking	PO Requires: Billing,Shipping,Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
1145 468-8015	1145 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
1145 468-8016	1145 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
1145 468-8017	1145 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1145 468-8018	1145 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1145 468-8019	1145 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1145 801-7543	1145 801-7543	Dell Networking	Software Support,PCW-xxxx,90 Days	\$0	Each	10%	\$0	Other	F1
1145 802-0824	1145 802-0824	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$0	Each	10%	\$0	Other	F1
1145 802-0825	1145 802-0825	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1145 802-0826	1145 802-0826	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
1145 802-0836	1145 802-0836	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
1145 802-0837	1145 802-0837	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1
1145 802-0838	1145 802-0838	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$2	Each	10%	\$2	Other	F1
1145 802-0839	1145 802-0839	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$4	Each	10%	\$3	Other	F1
1145 802-0840	1145 802-0840	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$5	Each	10%	\$5	Other	F1
1145 802-0841	1145 802-0841	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$7	Each	10%	\$6	Other	F1
1145 802-0851	1145 802-0851	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$119	Each	10%	\$107	Other	F1
1145 802-0852	1145 802-0852	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$189	Each	10%	\$170	Other	F1
1145 802-0853	1145 802-0853	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$237	Each	10%	\$213	Other	F1
1145 802-0854	1145 802-0854	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$315	Each	10%	\$283	Other	F1
1145 802-0855	1145 802-0855	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$383	Each	10%	\$345	Other	F1
1145 802-0856	1145 802-0856	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$451	Each	10%	\$406	Other	F1
1145 802-0862	1145 802-0862	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$61	Each	10%	\$55	Other	F1
1145 802-0863	1145 802-0863	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$48	Each	10%	\$43	Other	F1
1145 802-0864	1145 802-0864	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$94	Each	10%	\$84	Other	F1
1145 802-0865	1145 802-0865	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$156	Each	10%	\$141	Other	F1
1145 802-0866	1145 802-0866	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$223	Each	10%	\$201	Other	F1
1145 802-0867	1145 802-0867	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$297	Each	10%	\$267	Other	F1
1145 802-0869	1145 802-0869	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$61	Each	10%	\$55	Other	F1
1145 802-0870	1145 802-0870	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$48	Each	10%	\$43	Other	F1
1145 802-0871	1145 802-0871	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year	\$94	Each	10%	\$84	Other	F1
1145 802-0872	1145 802-0872	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$156	Each	10%	\$141	Other	F1
1145 802-0873	1145 802-0873	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year	\$223	Each	10%	\$201	Other	F1
1145 802-0874	1145 802-0874	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year	\$297	Each	10%	\$267	Other	F1
1145 802-0876	1145 802-0876	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$91	Each	10%	\$82	Other	F1
1145 802-0877	1145 802-0877	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$58	Each	10%	\$52	Other	F1
1145 802-0878	1145 802-0878	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$114	Each	10%	\$102	Other	F1
1145 802-0879	1145 802-0879	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$196	Each	10%	\$177	Other	F1
1145 802-0880	1145 802-0880	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$283	Each	10%	\$255	Other	F1
1145 802-0881	1145 802-0881	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$367	Each	10%	\$330	Other	F1
1145 802-0883	1145 802-0883	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$208	Each	10%	\$187	Other	F1
1145 802-0884	1145 802-0884	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$320	Each	10%	\$288	Other	F1
1145 802-0885	1145 802-0885	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$384	Each	10%	\$346	Other	F1
1145 802-0886	1145 802-0886	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$481	Each	10%	\$433	Other	F1
1145 802-0887	1145 802-0887	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$574	Each	10%	\$517	Other	F1
1145 802-0888	1145 802-0888	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$671	Each	10%	\$604	Other	F1
1145 802-0894	1145 802-0894	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1
1145 802-0895	1145 802-0895	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1
1145 802-0896	1145 802-0896	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$1	Each	10%	\$1	Other	F1
1145 802-0897	1145 802-0897	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$2	Each	10%	\$2	Other	F1
1145 802-0898	1145 802-0898	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$3	Each	10%	\$3	Other	F1
1145 802-0899	1145 802-0899	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$4	Each	10%	\$4	Other	F1
1145 802-0903	1145 802-0903	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$179	Each	10%	\$161	Other	F1
1145 802-0904	1145 802-0904	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$289	Each	10%	\$260	Other	F1
1145 802-0905	1145 802-0905	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3 Year	\$357	Each	10%	\$322	Other	F1
1145 802-0906	1145 802-0906	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$467	Each	10%	\$420	Other	F1
1145 802-0907	1145 802-0907	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$576	Each	10%	\$518	Other	F1
1145 802-0908	1145 802-0908	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$685	Each	10%	\$616	Other	F1
1145 802-0912	1145 802-0912	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$34	Each	10%	\$31	Other	F1
1145 802-0913	1145 802-0913	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$27	Each	10%	\$24	Other	F1
1145 802-0914	1145 802-0914	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$55	Each	10%	\$49	Other	F1
1145 802-0915	1145 802-0915	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$93	Each	10%	\$84	Other	F1
1145 802-0916	1145 802-0916	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$136	Each	10%	\$122	Other	F1
1145 802-0917	1145 802-0917	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$182	Each	10%	\$163	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
1145 802-0921	1145 802-0921	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$34	Each	10%	\$31	Other	F1	
1145 802-0922	1145 802-0922	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$27	Each	10%	\$24	Other	F1	
1145 802-0923	1145 802-0923	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$55	Each	10%	\$49	Other	F1	
1145 802-0924	1145 802-0924	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$93	Each	10%	\$84	Other	F1	
1145 802-0925	1145 802-0925	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$136	Each	10%	\$122	Other	F1	
1145 802-0926	1145 802-0926	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$182	Each	10%	\$163	Other	F1	
1145 802-0930	1145 802-0930	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$74	Each	10%	\$67	Other	F1	
1145 802-0931	1145 802-0931	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$47	Each	10%	\$42	Other	F1	
1145 802-0932	1145 802-0932	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$85	Each	10%	\$76	Other	F1	
1145 802-0933	1145 802-0933	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$153	Each	10%	\$138	Other	F1	
1145 802-0934	1145 802-0934	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$216	Each	10%	\$194	Other	F1	
1145 802-0935	1145 802-0935	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$282	Each	10%	\$253	Other	F1	
1145 802-0939	1145 802-0939	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 1 Year	\$345	Each	10%	\$310	Other	F1	
1145 802-0940	1145 802-0940	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 2 Year	\$538	Each	10%	\$484	Other	F1	
1145 802-0941	1145 802-0941	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 3Year	\$670	Each	10%	\$603	Other	F1	
1145 802-0942	1145 802-0942	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 4 Year	\$852	Each	10%	\$767	Other	F1	
1145 802-0943	1145 802-0943	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 5 Year	\$1,039	Each	10%	\$935	Other	F1	
1145 802-0944	1145 802-0944	Dell Networking	ProSupport Plus: 7x24 Hardware/Software Technical Support and Assistance, 6 Year	\$1,223	Each	10%	\$1,101	Other	F1	
1145 802-0958	1145 802-0958	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4	Each	10%	\$3	Other	F1	
1145 802-0959	1145 802-0959	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$5	Each	10%	\$5	Other	F1	
1145 802-0965	1145 802-0965	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 51 Months	\$334	Each	10%	\$301	Other	F1	
1145 802-0966	1145 802-0966	Dell Networking	ProSupport: 7x24 Hardware/Software Technical Support and Assistance, 63 Months	\$402	Each	10%	\$362	Other	F1	
1145 809-8118	1145 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
1145 809-8120	1145 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
1145 809-8122	1145 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
1145 809-8124	1145 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
1145 809-8126	1145 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1	
1145 809-8128	1145 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1	
1145 809-8130	1145 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1	
1145 809-8132	1145 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1	
1145 809-8134	1145 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
1145 809-8136	1145 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
1145 809-8138	1145 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
1145 809-8140	1145 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
1145 809-8142	1145 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
1145 809-8144	1145 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
1145 809-8146	1145 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
1145 809-8148	1145 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
1145 809-8150	1145 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
1145 809-8152	1145 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
1145 809-8154	1145 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
1145 809-8156	1145 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
1145 809-8158	1145 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1	
1145 809-8160	1145 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1	
1145 809-8162	1145 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1	
1145 809-8164	1145 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1	
1145 812-8809	1145 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
1145 812-9505	1145 812-9505	Dell Networking	ProDeploy Flex Install Dell NW X Series Switch - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
1145 814-1341	1145 814-1341	Dell Networking	Extended Life Warranty, Warranty Extends Until 5 Years After End Of Product Model	\$14	Each	10%	\$13	Other	F1	
1145 816-1761	1145 816-1761	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$320	Each	10%	\$288	Other	F1	
1145 816-1762	1145 816-1762	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$616	Each	10%	\$554	Other	F1	
1145 816-1769	1145 816-1769	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$792	Each	10%	\$713	Other	F1	
1145 816-1770	1145 816-1770	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$971	Each	10%	\$874	Other	F1	
1145 816-1817	1145 816-1817	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$613	Each	10%	\$552	Other	F1	
1145 816-1818	1145 816-1818	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,180	Each	10%	\$1,062	Other	F1	
1145 816-1825	1145 816-1825	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$6,000	Each	10%	\$5,400	Other	F1	
1145 816-1826	1145 816-1826	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$6,000	Each	10%	\$5,400	Other	F1	
1145 822-3178	1145 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1	
1145 825-8623	1145 825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
1145 825-8624	1145 825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
1145 847-7285	1145 847-7285	Dell Networking	Keep Your Component For Enterprise 1 Year	\$93	Each	10%	\$20	Other	F1	
1145 847-7286	1145 847-7286	Dell Networking	Keep Your Component For Enterprise 2 Years	\$45	Each	10%	\$41	Other	F1	
1145 847-7287	1145 847-7287	Dell Networking	Keep Your Component For Enterprise 3 Years	\$68	Each	10%	\$61	Other	F1	
1145 847-7288	1145 847-7288	Dell Networking	Keep Your Component For Enterprise 4 Years	\$91	Each	10%	\$82	Other	F1	
1145 847-7289	1145 847-7289	Dell Networking	Keep Your Component For Enterprise 5 Years	\$113	Each	10%	\$102	Other	F1	
1145 847-7290	1145 847-7290	Dell Networking	Keep Your Component For Enterprise 6 Years	\$136	Each	10%	\$122	Other	F1	
1145 847-7291	1145 847-7291	Dell Networking	Keep Your Component For Enterprise 7 Years	\$159	Each	10%	\$143	Other	F1	
1145 927-3179	1145 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1	
1145 927-3189	1145 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1	
1145 927-3199	1145 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1	
1145 929-8509	1145 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
1145 929-8519	1145 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
1145 936-2329	1145 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
1145 936-2339	1145 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
1145 936-2349	1145 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
1145 936-2359	1145 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
1145 936-2369	1145 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I-Column K)	
1145 936-5359	1145 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1145 951-2015	1145 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1145 951-2583	1145 951-2583	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1145 951-2624	1145 951-2624	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1145 953-8349	1145 953-8349	Dell Networking	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
1145 973-2426	1145 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
1145 988-7279	1145 988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
1145 988-7327	1145 988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
1145 989-3439	1145 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1145 990-BBBS	1145 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBBT	1145 990-BBBT	Dell Networking	Macao Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBBU	1145 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBBV	1145 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBBW	1145 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBBX	1145 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBBY	1145 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBBZ	1145 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBCB	1145 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBCC	1145 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBCD	1145 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBCE	1145 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBCF	1145 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 990-BBCG	1145 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
1145 992-6149	1145 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1145 995-8131	1145 995-8131	Dell Networking	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
1145 996-8029	1145 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
1145 998-4204	1145 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
1145 998-4205	1145 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
1032 007-1527	1032 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1032 009-4364	1032 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1032 009-4869	1032 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
1032 009-4877	1032 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1032 461-0497	1032 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
1032 468-8015	1032 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
1032 468-8016	1032 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
1032 468-8017	1032 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1032 468-8018	1032 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1032 468-8019	1032 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1032 803-9315	1032 803-9315	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$810	Each	10%	\$729	Other	F1
1032 803-9317	1032 803-9317	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,350	Each	10%	\$1,215	Other	F1
1032 803-9319	1032 803-9319	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$2,160	Each	10%	\$1,944	Other	F1
1032 803-9321	1032 803-9321	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$2,970	Each	10%	\$2,673	Other	F1
1032 803-9322	1032 803-9322	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$1,349	Each	10%	\$1,214	Other	F1
1032 803-9330	1032 803-9330	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,179	Each	10%	\$1,061	Other	F1
1032 803-9332	1032 803-9332	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$161	Each	10%	\$145	Other	F1
1032 803-9334	1032 803-9334	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$274	Each	10%	\$246	Other	F1
1032 803-9335	1032 803-9335	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$417	Each	10%	\$375	Other	F1
1032 803-9336	1032 803-9336	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$394	Each	10%	\$354	Other	F1
1032 803-9337	1032 803-9337	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$533	Each	10%	\$480	Other	F1
1032 803-9338	1032 803-9338	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$509	Each	10%	\$458	Other	F1
1032 803-9339	1032 803-9339	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$623	Each	10%	\$561	Other	F1
1032 803-9343	1032 803-9343	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
1032 803-9348	1032 803-9348	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 15 Months	\$3,178	Each	10%	\$2,860	Other	F1
1032 803-9349	1032 803-9349	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$2,648	Each	10%	\$2,383	Other	F1
1032 803-9350	1032 803-9350	Dell Networking	ProSupport : 7x24 HW / SW Tech Support and Assistance, 07 Months	\$4,530	Each	10%	\$4,077	Other	F1
1032 803-9351	1032 803-9351	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$4,077	Each	10%	\$3,670	Other	F1
1032 803-9353	1032 803-9353	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years	\$5,024	Each	10%	\$4,522	Other	F1
1032 803-9354	1032 803-9354	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$6,495	Each	10%	\$5,845	Other	F1
1032 803-9355	1032 803-9355	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Months	\$6,877	Each	10%	\$6,189	Other	F1
1032 803-9356	1032 803-9356	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$7,969	Each	10%	\$7,172	Other	F1
1032 803-9357	1032 803-9357	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$8,348	Each	10%	\$7,513	Other	F1
1032 803-9358	1032 803-9358	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$9,445	Each	10%	\$8,501	Other	F1
1032 803-9364	1032 803-9364	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,190	Each	10%	\$1,071	Other	F1
1032 803-9365	1032 803-9365	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,788	Each	10%	\$1,609	Other	F1
1032 803-9366	1032 803-9366	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,388	Each	10%	\$2,149	Other	F1
1032 803-9367	1032 803-9367	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,974	Each	10%	\$2,676	Other	F1
1032 803-9369	1032 803-9369	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$637	Each	10%	\$574	Other	F1
1032 803-9370	1032 803-9370	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$791	Each	10%	\$712	Other	F1
1032 803-9371	1032 803-9371	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$712	Each	10%	\$641	Other	F1
1032 803-9372	1032 803-9372	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,281	Each	10%	\$1,153	Other	F1
1032 803-9373	1032 803-9373	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,893	Each	10%	\$1,704	Other	F1
1032 803-9374	1032 803-9374	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,502	Each	10%	\$2,252	Other	F1
1032 803-9375	1032 803-9375	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$3,093	Each	10%	\$2,784	Other	F1
1032 803-9377	1032 803-9377	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$392	Each	10%	\$353	Other	F1
1032 803-9378	1032 803-9378	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$650	Each	10%	\$585	Other	F1
1032 803-9379	1032 803-9379	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$928	Each	10%	\$835	Other	F1
1032 803-9381	1032 803-9381	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,464	Each	10%	\$1,317	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1032 803-9387	1032 803-9387	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$436	Each	10%	\$392	Other	F1
1032 803-9389	1032 803-9389	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$983	Each	10%	\$885	Other	F1
1032 803-9390	1032 803-9390	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$1,255	Each	10%	\$1,130	Other	F1
1032 803-9391	1032 803-9391	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 60	\$1,522	Each	10%	\$1,370	Other	F1
1032 803-9393	1032 803-9393	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 1	\$392	Each	10%	\$353	Other	F1
1032 803-9394	1032 803-9394	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2	\$650	Each	10%	\$585	Other	F1
1032 803-9395	1032 803-9395	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$928	Each	10%	\$835	Other	F1
1032 803-9396	1032 803-9396	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4	\$1,198	Each	10%	\$1,078	Other	F1
1032 803-9397	1032 803-9397	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,464	Each	10%	\$1,317	Other	F1
1032 803-9399	1032 803-9399	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$397	Each	10%	\$358	Other	F1
1032 803-9400	1032 803-9400	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$1,117	Each	10%	\$1,005	Other	F1
1032 803-9401	1032 803-9401	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$436	Each	10%	\$392	Other	F1
1032 803-9402	1032 803-9402	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$700	Each	10%	\$630	Other	F1
1032 803-9403	1032 803-9403	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$983	Each	10%	\$885	Other	F1
1032 803-9404	1032 803-9404	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$1,255	Each	10%	\$1,130	Other	F1
1032 803-9405	1032 803-9405	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 60	\$1,522	Each	10%	\$1,370	Other	F1
1032 803-9407	1032 803-9407	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 1 Year	\$5,302	Each	10%	\$4,772	Other	F1
1032 803-9408	1032 803-9408	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 15 Months	\$6,362	Each	10%	\$5,726	Other	F1
1032 803-9409	1032 803-9409	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 2 Year	\$8,149	Each	10%	\$7,335	Other	F1
1032 803-9410	1032 803-9410	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 27 Months	\$9,055	Each	10%	\$8,150	Other	F1
1032 803-9412	1032 803-9412	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$10,052	Each	10%	\$9,047	Other	F1
1032 803-9413	1032 803-9413	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$13,013	Each	10%	\$11,712	Other	F1
1032 803-9414	1032 803-9414	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$13,779	Each	10%	\$12,401	Other	F1
1032 803-9416	1032 803-9416	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 63 Months	\$16,745	Each	10%	\$15,071	Other	F1
1032 803-9417	1032 803-9417	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$18,958	Each	10%	\$17,062	Other	F1
1032 803-9425	1032 803-9425	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$765	Each	10%	\$699	Other	F1
1032 803-9426	1032 803-9426	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 12	\$161	Each	10%	\$145	Other	F1
1032 803-9427	1032 803-9427	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15	\$1	Each	10%	\$1	Other	F1
1032 803-9428	1032 803-9428	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$145	Each	10%	\$130	Other	F1
1032 803-9429	1032 803-9429	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24	\$267	Each	10%	\$240	Other	F1
1032 803-9430	1032 803-9430	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$248	Each	10%	\$223	Other	F1
1032 803-9431	1032 803-9431	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$378	Each	10%	\$340	Other	F1
1032 803-9432	1032 803-9432	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$357	Each	10%	\$321	Other	F1
1032 803-9433	1032 803-9433	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48	\$484	Each	10%	\$436	Other	F1
1032 803-9434	1032 803-9434	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$462	Each	10%	\$416	Other	F1
1032 803-9435	1032 803-9435	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year	\$566	Each	10%	\$509	Other	F1
1032 803-9436	1032 803-9436	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 60	\$589	Each	10%	\$530	Other	F1
1032 803-9439	1032 803-9439	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
1032 803-9444	1032 803-9444	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$4,762	Each	10%	\$4,286	Other	F1
1032 803-9445	1032 803-9445	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$3,968	Each	10%	\$3,571	Other	F1
1032 803-9446	1032 803-9446	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$6,904	Each	10%	\$6,214	Other	F1
1032 803-9447	1032 803-9447	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$6,214	Each	10%	\$5,592	Other	F1
1032 803-9448	1032 803-9448	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$9,293	Each	10%	\$7,464	Other	F1
1032 803-9449	1032 803-9449	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$7,700	Each	10%	\$6,930	Other	F1
1032 803-9450	1032 803-9450	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$9,971	Each	10%	\$8,974	Other	F1
1032 803-9451	1032 803-9451	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$10,558	Each	10%	\$9,502	Other	F1
1032 803-9452	1032 803-9452	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$12,256	Each	10%	\$11,030	Other	F1
1032 803-9453	1032 803-9453	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$12,839	Each	10%	\$11,555	Other	F1
1032 803-9454	1032 803-9454	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$14,532	Each	10%	\$13,079	Other	F1
1032 803-9455	1032 803-9455	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$15,113	Each	10%	\$13,602	Other	F1
1032 803-9462	1032 803-9462	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 1 Year Extended	\$748	Each	10%	\$673	Other	F1
1032 803-9463	1032 803-9463	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 2 Year Extended	\$1,247	Each	10%	\$1,123	Other	F1
1032 803-9464	1032 803-9464	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 3 Year Extended	\$1,922	Each	10%	\$1,729	Other	F1
1032 803-9465	1032 803-9465	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 4 Year Extended	\$2,579	Each	10%	\$2,321	Other	F1
1032 803-9466	1032 803-9466	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 5 Year Extended	\$3,234	Each	10%	\$2,911	Other	F1
1032 803-9468	1032 803-9468	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 1 Year	\$833	Each	10%	\$749	Other	F1
1032 803-9471	1032 803-9471	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$331	Each	10%	\$298	Other	F1
1032 803-9472	1032 803-9472	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$298	Each	10%	\$268	Other	F1
1032 803-9473	1032 803-9473	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$536	Each	10%	\$482	Other	F1
1032 803-9474	1032 803-9474	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$497	Each	10%	\$448	Other	F1
1032 803-9475	1032 803-9475	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$753	Each	10%	\$678	Other	F1
1032 803-9476	1032 803-9476	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$712	Each	10%	\$640	Other	F1
1032 803-9477	1032 803-9477	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$963	Each	10%	\$867	Other	F1
1032 803-9478	1032 803-9478	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$919	Each	10%	\$827	Other	F1
1032 803-9479	1032 803-9479	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,124	Each	10%	\$1,012	Other	F1
1032 803-9480	1032 803-9480	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,169	Each	10%	\$1,052	Other	F1
1032 803-9483	1032 803-9483	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$73	Each	10%	\$65	Other	F1
1032 803-9488	1032 803-9488	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$87	Each	10%	\$78	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1032 803-9489	1032 803-9489	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$298	Each	10%	\$268	Other	F1
1032 803-9490	1032 803-9490	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$497	Each	10%	\$448	Other	F1
1032 803-9491	1032 803-9491	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$712	Each	10%	\$640	Other	F1
1032 803-9492	1032 803-9492	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$919	Each	10%	\$827	Other	F1
1032 803-9493	1032 803-9493	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,124	Each	10%	\$1,012	Other	F1
1032 803-9495	1032 803-9495	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$73	Each	10%	\$65	Other	F1
1032 803-9498	1032 803-9498	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$8,984	Each	10%	\$8,086	Other	F1
1032 803-9499	1032 803-9499	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$7,486	Each	10%	\$6,738	Other	F1
1032 803-9500	1032 803-9500	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 27 Months	\$13,020	Each	10%	\$11,718	Other	F1
1032 803-9501	1032 803-9501	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 2 Year	\$11,718	Each	10%	\$10,546	Other	F1
1032 803-9502	1032 803-9502	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$15,688	Each	10%	\$14,101	Other	F1
1032 803-9503	1032 803-9503	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$14,549	Each	10%	\$13,094	Other	F1
1032 803-9504	1032 803-9504	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$18,865	Each	10%	\$16,978	Other	F1
1032 803-9505	1032 803-9505	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$19,974	Each	10%	\$17,977	Other	F1
1032 803-9506	1032 803-9506	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$23,197	Each	10%	\$20,877	Other	F1
1032 803-9507	1032 803-9507	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$24,301	Each	10%	\$21,871	Other	F1
1032 803-9508	1032 803-9508	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$27,532	Each	10%	\$24,779	Other	F1
1032 803-9509	1032 803-9509	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$28,633	Each	10%	\$25,770	Other	F1
1032 803-9516	1032 803-9516	Dell Networking	Return To Depot Service, 1 Year	\$0	Each	10%	\$0	Other	F1
1032 803-9517	1032 803-9517	Dell Networking	SW Warranty, Network Software, 90 Day and 60 days media	\$0	Each	10%	\$0	Other	F1
1032 805-2414	1032 805-2414	Dell Networking	ProDeploy Plus Dell Networking Z Series 9100 Switch - Deployment	\$5,137	Each	10%	\$4,623	Other	F1
1032 805-2415	1032 805-2415	Dell Networking	ProDeploy Plus Dell Networking Z Series 9100 Switch - Deployment Verification	\$162	Each	10%	\$146	Other	F1
1032 805-2417	1032 805-2417	Dell Networking	ProDeploy Dell Networking Z Series 9100 Switch - Deployment Verification	\$194	Each	10%	\$175	Other	F1
1032 806-7308	1032 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
1032 809-8118	1032 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
1032 809-8120	1032 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$794	Other	F1
1032 809-8122	1032 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
1032 809-8124	1032 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$794	Other	F1
1032 809-8126	1032 809-8126	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$793	Each	10%	\$713	Other	F1
1032 809-8128	1032 809-8128	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$1,395	Each	10%	\$1,255	Other	F1
1032 809-8130	1032 809-8130	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$793	Each	10%	\$713	Other	F1
1032 809-8132	1032 809-8132	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$1,395	Each	10%	\$1,255	Other	F1
1032 809-8134	1032 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
1032 809-8136	1032 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
1032 809-8138	1032 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
1032 809-8140	1032 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
1032 809-8142	1032 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
1032 809-8144	1032 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
1032 809-8146	1032 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
1032 809-8148	1032 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
1032 809-8150	1032 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
1032 809-8152	1032 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
1032 809-8154	1032 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
1032 809-8156	1032 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
1032 809-8158	1032 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
1032 809-8160	1032 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
1032 809-8162	1032 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
1032 809-8164	1032 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
1032 812-4009	1032 812-4009	Dell Networking	ProDeploy Plus Training Credits 600 Redeem at education.dell.com Expires 1Yr	\$600	Each	10%	\$540	Other	F1
1032 812-8809	1032 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
1032 812-9450	1032 812-9450	Dell Networking	ProDeploy Flex Install Dell NW Z Series 9100/9200 Switch - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
1032 812-9506	1032 812-9506	Dell Networking	ProDeploy Flex Install Dell NW Z Series 9100/9200 Switch - Partner Delivered (Req.	\$85	Each	10%	\$76	Other	F1
1032 816-1564	1032 816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
1032 816-1567	1032 816-1567	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,167	Each	10%	\$4,650	Other	F1
1032 816-1572	1032 816-1572	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,515	Each	10%	\$5,864	Other	F1
1032 816-1575	1032 816-1575	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$7,858	Each	10%	\$7,072	Other	F1
1032 816-1620	1032 816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1
1032 816-1623	1032 816-1623	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,392	Each	10%	\$7,553	Other	F1
1032 816-1628	1032 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,516	Each	10%	\$9,464	Other	F1
1032 816-1631	1032 816-1631	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,620	Each	10%	\$11,358	Other	F1
1032 819-5677	1032 819-5677	Dell Networking	VMWare NFV Ready Bundle,1 Year	\$0	Each	10%	\$0	Other	F1
1032 819-5678	1032 819-5678	Dell Networking	VMWare NFV Ready Bundle,3 Years	\$0	Each	10%	\$0	Other	F1
1032 819-5679	1032 819-5679	Dell Networking	VMWare NFV Ready Bundle,5 Years	\$0	Each	10%	\$0	Other	F1
1032 819-5680	1032 819-5680	Dell Networking	VMWare NFV Ready Bundle,4 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
1032_819-5682	1032_819-5682	Dell Networking	VMWare NFV Ready Bundle,15 Months	\$0	Each	10%	\$0	Other	F1
1032_819-5683	1032_819-5683	Dell Networking	VMWare NFV Ready Bundle,39 Months	\$0	Each	10%	\$0	Other	F1
1032_819-5684	1032_819-5684	Dell Networking	VMWare NFV Ready Bundle,51 Months	\$0	Each	10%	\$0	Other	F1
1032_819-5685	1032_819-5685	Dell Networking	VMWare NFV Ready Bundle,63 Months	\$0	Each	10%	\$0	Other	F1
1032_821-5795	1032_821-5795	Dell Networking	ProDeploy Dell Networking Z Series 9100 Switch - Deployment	\$3,284	Each	10%	\$2,956	Other	F1
1032_822-3179	1032_822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
1032_823-9269	1032_823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
1032_823-9274	1032_823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1032_823-9284	1032_823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1032_825-5247	1032_825-5247	Dell Networking	Basic Deployment Dell Networking Z Series Switch	\$349	Each	10%	\$314	Other	F1
1032_825-8623	1032_825-8623	Dell Networking	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
1032_825-8624	1032_825-8624	Dell Networking	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
1032_847-7314	1032_847-7314	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,760	Each	10%	\$4,284	Other	F1
1032_847-7315	1032_847-7315	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,553	Each	10%	\$4,998	Other	F1
1032_847-7316	1032_847-7316	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,587	Each	10%	\$1,428	Other	F1
1032_847-7317	1032_847-7317	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,380	Each	10%	\$2,142	Other	F1
1032_847-7318	1032_847-7318	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,173	Each	10%	\$2,856	Other	F1
1032_847-7319	1032_847-7319	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,967	Each	10%	\$3,570	Other	F1
1032_847-7320	1032_847-7320	Dell Networking	Keep Your Component For Enterprise 1 Year	\$793	Each	10%	\$714	Other	F1
1032_936-5359	1032_936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1032_951-2015	1032_951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
1032_975-1244	1032_975-1244	Dell Networking	Dell Education Services-No Networking Data Center Training Selected	\$0	Each	10%	\$0	Other	F1
1032_975-2160	1032_975-2160	Dell Networking	DTES- Dell EMC Networking OS9 Features & Admin VILT 4Day Expire 1 Year	\$2,400	Each	10%	\$2,160	Other	F1
1032_975-2161	1032_975-2161	Dell Networking	Dell Education Services - Dell Networking Data Center Advanced Features &	\$20,000	Each	10%	\$18,000	Other	F1
1032_975-3461	1032_975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
1032_984-3267	1032_984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
1032_987-2549	1032_987-2549	Dell Networking	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
1032_989-3439	1032_989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
1032_992-6149	1032_992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
1032_997-6306	1032_997-6306	Dell Networking	Info 3rd Party Software Warranty provided by Vendor	\$0	Each	10%	\$0	Other	F1
1032_998-4204	1032_998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
1032_998-4205	1032_998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
1598_007-1527	1598_007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1598_009-4364	1598_009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
1598_009-4869	1598_009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
1598_009-4877	1598_009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
1598_461-0497	1598_461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
1598_468-8015	1598_468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
1598_468-8016	1598_468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
1598_468-8017	1598_468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1598_468-8018	1598_468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
1598_468-8019	1598_468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
1598_804-1285	1598_804-1285	Dell Networking	Keep Your Components, 1 Year	\$249	Each	10%	\$224	Other	F1
1598_804-1287	1598_804-1287	Dell Networking	Keep Your Components, 3 Year	\$499	Each	10%	\$449	Other	F1
1598_804-1289	1598_804-1289	Dell Networking	Keep Your Components, 5 Year	\$799	Each	10%	\$719	Other	F1
1598_805-2418	1598_805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1
1598_805-2419	1598_805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
1598_805-2421	1598_805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1
1598_806-7308	1598_806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
1598_807-9776	1598_807-9776	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service	\$99	Each	10%	\$89	Other	F1
1598_807-9778	1598_807-9778	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$5	Each	10%	\$5	Other	F1
1598_807-9779	1598_807-9779	Dell Networking	ProSupport Plus: 7x24 Next Business Day Onsite Service, 39 Months	\$0	Each	10%	\$0	Other	F1
1598_807-9781	1598_807-9781	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$54	Each	10%	\$49	Other	F1
1598_807-9782	1598_807-9782	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Technical Support and Assistance, 3	\$495	Each	10%	\$445	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
1598 807-9864	1598 807-9864	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$159	Each	10%	\$143	Other	F1
1598 807-9867	1598 807-9867	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 63 Months	\$56	Each	10%	\$50	Other	F1
1598 807-9869	1598 807-9869	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$167	Each	10%	\$150	Other	F1
1598 807-9870	1598 807-9870	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$72	Each	10%	\$65	Other	F1
1598 807-9872	1598 807-9872	Dell Networking	ProSupport Mission Critical: 2-Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$101	Each	10%	\$91	Other	F1
1598 807-9873	1598 807-9873	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 24 Months	\$72	Each	10%	\$65	Other	F1
1598 807-9874	1598 807-9874	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$82	Each	10%	\$74	Other	F1
1598 807-9875	1598 807-9875	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 6 Years	\$522	Each	10%	\$470	Other	F1
1598 807-9876	1598 807-9876	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$93	Each	10%	\$84	Other	F1
1598 807-9877	1598 807-9877	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 6 Years	\$570	Each	10%	\$513	Other	F1
1598 807-9878	1598 807-9878	Dell Networking	ProSupport Mission Critical: 2-Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$133	Each	10%	\$120	Other	F1
1598 807-9879	1598 807-9879	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$93	Each	10%	\$84	Other	F1
1598 807-9882	1598 807-9882	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 75 Months	\$85	Each	10%	\$77	Other	F1
1598 807-9884	1598 807-9884	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$99	Each	10%	\$89	Other	F1
1598 807-9886	1598 807-9886	Dell Networking	ProSupport Mission Critical: 2-Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$139	Each	10%	\$125	Other	F1
1598 807-9887	1598 807-9887	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$99	Each	10%	\$89	Other	F1
1598 807-9888	1598 807-9888	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 7 Years	\$110	Each	10%	\$99	Other	F1
1598 807-9889	1598 807-9889	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance, 7 Years	\$624	Each	10%	\$562	Other	F1
1598 807-9890	1598 807-9890	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$120	Each	10%	\$108	Other	F1
1598 807-9891	1598 807-9891	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 7 Years	\$653	Each	10%	\$588	Other	F1
1598 807-9892	1598 807-9892	Dell Networking	ProSupport Mission Critical: 2-Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$170	Each	10%	\$153	Other	F1
1598 807-9893	1598 807-9893	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 4 Years	\$120	Each	10%	\$108	Other	F1
1598 807-9896	1598 807-9896	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 87 Months	\$114	Each	10%	\$103	Other	F1
1598 807-9898	1598 807-9898	Dell Networking	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$126	Each	10%	\$113	Other	F1
1598 807-9900	1598 807-9900	Dell Networking	ProSupport Mission Critical: 2-Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$176	Each	10%	\$158	Other	F1
1598 807-9901	1598 807-9901	Dell Networking	ProSupport Mission Critical: 8-Hour 7x24 On-Site Service with Emergency Dispatch and 6 Hour Repair, Extended to 24 Months	\$126	Each	10%	\$113	Other	F1
1598 809-8134	1598 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
1598 809-8136	1598 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
1598 809-8138	1598 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
1598 809-8140	1598 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
1598 809-8142	1598 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
1598 809-8144	1598 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
1598 809-8146	1598 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
1598 809-8148	1598 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
1598 809-8150	1598 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
1598 809-8152	1598 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
1598 809-8154	1598 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
1598 809-8156	1598 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
1598 809-8158	1598 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
1598 809-8160	1598 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
1598 809-8162	1598 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
1598 809-8164	1598 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
1598 809-8166	1598 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1
1598 809-8168	1598 809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
1598 809-8170	1598 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1
1598 809-8172	1598 809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1
1598 812-4008	1598 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
1598 812-8809	1598 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
1598 812-9444	1598 812-9444	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1
1598 812-9500	1598 812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Partner Delivered (Req. SOW)	\$42	Each	10%	\$38	Other	F1
1598 815-9080	1598 815-9080	Dell Networking	Virtual SAN Ready Node, 1 Year	\$0	Each	10%	\$0	Other	F1
1598 815-9081	1598 815-9081	Dell Networking	Virtual SAN Ready Node, 3 Years	\$0	Each	10%	\$0	Other	F1
1598 815-9082	1598 815-9082	Dell Networking	Virtual SAN Ready Node, 5 Years	\$0	Each	10%	\$0	Other	F1
1598 816-1569	1598 816-1569	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$208	Each	10%	\$187	Other	F1
1598 816-1570	1598 816-1570	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$252	Each	10%	\$227	Other	F1
1598 816-1577	1598 816-1577	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$383	Each	10%	\$345	Other	F1
1598 816-1578	1598 816-1578	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$655	Each	10%	\$599	Other	F1
1598 816-1626	1598 816-1626	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$327	Each	10%	\$294	Other	F1
1598 816-1628	1598 816-1628	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,540	Each	10%	\$1,386	Other	F1
1598 816-1633	1598 816-1633	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,914	Each	10%	\$1,723	Other	F1
1598 816-1634	1598 816-1634	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$642	Each	10%	\$578	Other	F1
1598 821-5796	1598 821-5796	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment	\$1,436	Each	10%	\$1,292	Other	F1
1598 822-3178	1598 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
1598 823-9269	1598 823-9269	Dell Networking	ProDeploy Additional Deployment Time: 4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
1598 823-9274	1598 823-9274	Dell Networking	ProDeploy Additional Deployment Time: 8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
1598 823-9284	1598 823-9284	Dell Networking	ProDeploy Additional Deployment Time: 8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
1598 847-7285	1598 847-7285	Dell Networking	Keep Your Component For Enterprise 1 Year	\$23	Each	10%	\$20	Other	F1
1598 847-7286	1598 847-7286	Dell Networking	Keep Your Component For Enterprise 2 Years	\$45	Each	10%	\$41	Other	F1
1598 847-7287	1598 847-7287	Dell Networking	Keep Your Component For Enterprise 3 Years	\$68	Each	10%	\$61	Other	F1
1598 847-7288	1598 847-7288	Dell Networking	Keep Your Component For Enterprise 4 Years	\$91	Each	10%	\$82	Other	F1
1598 847-7289	1598 847-7289	Dell Networking	Keep Your Component For Enterprise 5 Years	\$113	Each	10%	\$102	Other	F1
1598 847-7290	1598 847-7290	Dell Networking	Keep Your Component For Enterprise 6 Years	\$136	Each	10%	\$122	Other	F1
1598 847-7291	1598 847-7291	Dell Networking	Keep Your Component For Enterprise 7 Years	\$159	Each	10%	\$143	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	\$0		
1598 951-2015	1598 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
1598 973-2426	1598 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
1598 975-3462	1598 975-3462	Dell Networking	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
1598 984-3267	1598 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
1598 985-3827	1598 985-3827	Dell Networking	Asset Recovery Service Label and Box for recovery of one ITpiece (NTB, DSK or MON,	\$60	Each	10%	\$54	Other	F1	
1598 989-3439	1598 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
40002 009-4364	40002 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
40002 814-8341	40002 814-8341	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,499	Each	10%	\$1,349	Other	F1	
40002 814-8342	40002 814-8342	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,499	Each	10%	\$1,349	Other	F1	
40002 814-8346	40002 814-8346	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
40002 814-8348	40002 814-8348	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
40002 814-8351	40002 814-8351	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
40002 814-8352	40002 814-8352	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
40002 814-8353	40002 814-8353	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
40002 814-8354	40002 814-8354	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
40002 814-8368	40002 814-8368	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
40002 814-8369	40002 814-8369	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1	
40002 847-7321	40002 847-7321	Dell Networking	Keep Your Component For Enterprise 1 Year	\$790	Each	10%	\$711	Other	F1	
40002 847-7322	40002 847-7322	Dell Networking	Keep Your Component For Enterprise 2 Years	\$1,580	Each	10%	\$1,422	Other	F1	
40002 847-7323	40002 847-7323	Dell Networking	Keep Your Component For Enterprise 3 Years	\$2,370	Each	10%	\$2,133	Other	F1	
40002 847-7324	40002 847-7324	Dell Networking	Keep Your Component For Enterprise 4 Years	\$3,160	Each	10%	\$2,844	Other	F1	
40002 847-7325	40002 847-7325	Dell Networking	Keep Your Component For Enterprise 5 Years	\$3,950	Each	10%	\$3,555	Other	F1	
40002 847-7326	40002 847-7326	Dell Networking	Keep Your Component For Enterprise 6 Years	\$4,740	Each	10%	\$4,266	Other	F1	
40002 847-7327	40002 847-7327	Dell Networking	Keep Your Component For Enterprise 7 Years	\$5,530	Each	10%	\$4,977	Other	F1	
13247 007-1527	13247 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13247 009-4364	13247 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13247 009-4869	13247 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
13247 009-4877	13247 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13247 461-0497	13247 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13247 467-5695	13247 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5696	13247 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5697	13247 467-5697	Dell Networking	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1	
13247 467-5698	13247 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5699	13247 467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5700	13247 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5701	13247 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5702	13247 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5703	13247 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5704	13247 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5705	13247 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5706	13247 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5707	13247 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5708	13247 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5709	13247 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5710	13247 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5711	13247 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5712	13247 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 467-5754	13247 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
13247 468-8015	13247 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13247 468-8016	13247 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13247 468-8017	13247 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13247 468-8018	13247 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13247 468-8019	13247 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13247 469-5598	13247 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
13247 809-8118	13247 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
13247 809-8120	13247 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
13247 809-8122	13247 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
13247 809-8124	13247 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
13247 809-8134	13247 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
13247 809-8136	13247 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
13247 809-8138	13247 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
13247 809-8140	13247 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
13247 809-8150	13247 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
13247 809-8152	13247 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
13247 809-8154	13247 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
13247 809-8156	13247 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
13247 812-8809	13247 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13247 816-1562	13247 816-1562	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$94	Each	10%	\$85	Other	F1	
13247 816-1569	13247 816-1569	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$208	Each	10%	\$187	Other	F1	
13247 816-1577	13247 816-1577	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$383	Each	10%	\$345	Other	F1	
13247 816-1618	13247 816-1618	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$159	Each	10%	\$143	Other	F1	
13247 816-1625	13247 816-1625	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$327	Each	10%	\$294	Other	F1	
13247 816-1633	13247 816-1633	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,914	Each	10%	\$1,723	Other	F1	
13247 822-3179	13247 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13247 822-4842	13247 822-4842	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$49	Each	10%	\$44	Other	F1	
13247 822-4843	13247 822-4843	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Service, 1 Year	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I/Column K)		Product Category (If applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13247 822-4844	13247 822-4844	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 1 Year	\$26	Each	10%	\$23	Other	F1	
13247 822-4846	13247 822-4846	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$26	Each	10%	\$23	Other	F1	
13247 822-4848	13247 822-4848	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$10	Each	10%	\$9	Other	F1	
13247 822-4849	13247 822-4849	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$16	Each	10%	\$14	Other	F1	
13247 822-4850	13247 822-4850	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
13247 822-4851	13247 822-4851	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$7	Each	10%	\$6	Other	F1	
13247 822-4852	13247 822-4852	Dell Networking	ProSupport:Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$95	Each	10%	\$86	Other	F1	
13247 822-4854	13247 822-4854	Dell Networking	ProSupport:Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$118	Each	10%	\$106	Other	F1	
13247 822-4855	13247 822-4855	Dell Networking	ProSupport:Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$193	Each	10%	\$165	Other	F1	
13247 822-4858	13247 822-4858	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$63	Each	10%	\$57	Other	F1	
13247 822-4860	13247 822-4860	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$78	Each	10%	\$70	Other	F1	
13247 822-4861	13247 822-4861	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$118	Each	10%	\$106	Other	F1	
13247 822-4864	13247 822-4864	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$141	Each	10%	\$127	Other	F1	
13247 822-4865	13247 822-4865	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$5	Each	10%	\$5	Other	F1	
13247 822-4866	13247 822-4866	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6	Each	10%	\$5	Other	F1	
13247 822-4867	13247 822-4867	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$177	Each	10%	\$159	Other	F1	
13247 822-4868	13247 822-4868	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$277	Each	10%	\$249	Other	F1	
13247 822-4869	13247 822-4869	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$11	Each	10%	\$10	Other	F1	
13247 822-4870	13247 822-4870	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$12	Each	10%	\$11	Other	F1	
13247 822-4871	13247 822-4871	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$299	Each	10%	\$269	Other	F1	
13247 822-4872	13247 822-4872	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
13247 822-4873	13247 822-4873	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$115	Each	10%	\$104	Other	F1	
13247 822-4874	13247 822-4874	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$0	Each	10%	\$0	Other	F1	
13247 822-4875	13247 822-4875	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$144	Each	10%	\$130	Other	F1	
13247 822-4876	13247 822-4876	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$5	Each	10%	\$5	Other	F1	
13247 822-4877	13247 822-4877	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$225	Each	10%	\$203	Other	F1	
13247 822-4878	13247 822-4878	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$5	Each	10%	\$5	Other	F1	
13247 822-4879	13247 822-4879	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$244	Each	10%	\$220	Other	F1	
13247 822-4898	13247 822-4898	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$29	Each	10%	\$26	Other	F1	
13247 822-4899	13247 822-4899	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
13247 822-4900	13247 822-4900	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$16	Each	10%	\$14	Other	F1	
13247 822-4902	13247 822-4902	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$16	Each	10%	\$14	Other	F1	
13247 822-4904	13247 822-4904	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$6	Each	10%	\$5	Other	F1	
13247 822-4905	13247 822-4905	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$13	Each	10%	\$12	Other	F1	
13247 822-4906	13247 822-4906	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
13247 822-4907	13247 822-4907	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$4	Each	10%	\$4	Other	F1	
13247 822-4908	13247 822-4908	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$59	Each	10%	\$53	Other	F1	
13247 822-4910	13247 822-4910	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$73	Each	10%	\$66	Other	F1	
13247 822-4911	13247 822-4911	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$110	Each	10%	\$99	Other	F1	
13247 822-4914	13247 822-4914	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$39	Each	10%	\$35	Other	F1	
13247 822-4916	13247 822-4916	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$48	Each	10%	\$43	Other	F1	
13247 822-4917	13247 822-4917	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$73	Each	10%	\$66	Other	F1	
13247 822-4920	13247 822-4920	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$87	Each	10%	\$78	Other	F1	
13247 822-4921	13247 822-4921	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$3	Each	10%	\$3	Other	F1	
13247 822-4922	13247 822-4922	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4	Each	10%	\$4	Other	F1	
13247 822-4923	13247 822-4923	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$109	Each	10%	\$98	Other	F1	
13247 822-4924	13247 822-4924	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$171	Each	10%	\$154	Other	F1	
13247 822-4925	13247 822-4925	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$7	Each	10%	\$6	Other	F1	
13247 822-4926	13247 822-4926	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$8	Each	10%	\$7	Other	F1	
13247 822-4927	13247 822-4927	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$185	Each	10%	\$167	Other	F1	
13247 822-4928	13247 822-4928	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
13247 822-4929	13247 822-4929	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$71	Each	10%	\$64	Other	F1	
13247 822-4930	13247 822-4930	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$0	Each	10%	\$0	Other	F1	
13247 822-4931	13247 822-4931	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$89	Each	10%	\$80	Other	F1	
13247 822-4932	13247 822-4932	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3	Each	10%	\$3	Other	F1	
13247 822-4933	13247 822-4933	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$139	Each	10%	\$125	Other	F1	
13247 822-4934	13247 822-4934	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3	Each	10%	\$3	Other	F1	
13247 822-4935	13247 822-4935	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$151	Each	10%	\$136	Other	F1	
13247 822-6484	13247 822-6484	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$29	Each	10%	\$26	Other	F1	
13247 822-6485	13247 822-6485	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
13247 822-6486	13247 822-6486	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$14	Each	10%	\$13	Other	F1	
13247 822-6488	13247 822-6488	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$13	Each	10%	\$12	Other	F1	
13247 822-6470	13247 822-6470	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$5	Each	10%	\$5	Other	F1	
13247 822-6471	13247 822-6471	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$11	Each	10%	\$10	Other	F1	
13247 822-6472	13247 822-6472	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1	
13247 822-6473	13247 822-6473	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3	Each	10%	\$3	Other	F1	
13247 822-6474	13247 822-6474	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$50	Each	10%	\$45	Other	F1	
13247 822-6476	13247 822-6476	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$61	Each	10%	\$55	Other	F1	
13247 822-6477	13247 822-6477	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$93	Each	10%	\$84	Other	F1	
13247 822-6480	13247 822-6480	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$33	Each	10%	\$30	Other	F1	
13247 822-6482	13247 822-6482	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$41	Each	10%	\$37	Other	F1	
13247 822-6483	13247 822-6483	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$62	Each	10%	\$56	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13247 822-6486	13247 822-6486	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$73	Each	10%	\$66	Other	F1
13247 822-6487	13247 822-6487	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$3	Each	10%	\$3	Other	F1
13247 822-6488	13247 822-6488	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$3	Each	10%	\$3	Other	F1
13247 822-6489	13247 822-6489	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$92	Each	10%	\$83	Other	F1
13247 822-6490	13247 822-6490	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$144	Each	10%	\$130	Other	F1
13247 822-6491	13247 822-6491	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended	\$6	Each	10%	\$5	Other	F1
13247 822-6492	13247 822-6492	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended	\$6	Each	10%	\$5	Other	F1
13247 822-6493	13247 822-6493	Dell Networking	ProSupport Plus:Mission Critical:7x24 HW/SW Technical Support and Assistance, 39 Months	\$156	Each	10%	\$140	Other	F1
13247 822-6494	13247 822-6494	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$0	Each	10%	\$0	Other	F1
13247 822-6495	13247 822-6495	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$60	Each	10%	\$54	Other	F1
13247 822-6496	13247 822-6496	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$0	Each	10%	\$0	Other	F1
13247 822-6497	13247 822-6497	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$75	Each	10%	\$68	Other	F1
13247 822-6498	13247 822-6498	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2	Each	10%	\$2	Other	F1
13247 822-6499	13247 822-6499	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$118	Each	10%	\$106	Other	F1
13247 822-6500	13247 822-6500	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3	Each	10%	\$3	Other	F1
13247 822-6501	13247 822-6501	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$127	Each	10%	\$114	Other	F1
13247 823-9269	13247 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
13247 823-9274	13247 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
13247 823-9284	13247 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13247 826-2526	13247 826-2526	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$83	Each	10%	\$75	Other	F1
13247 826-2528	13247 826-2528	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$132	Each	10%	\$119	Other	F1
13247 826-2529	13247 826-2529	Dell Networking	Extended	\$68	Each	10%	\$61	Other	F1
13247 826-2530	13247 826-2530	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$244	Each	10%	\$220	Other	F1
13247 826-2533	13247 826-2533	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$144	Each	10%	\$130	Other	F1
13247 826-2536	13247 826-2536	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$397	Each	10%	\$357	Other	F1
13247 826-2537	13247 826-2537	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended	\$72	Each	10%	\$65	Other	F1
13247 826-2538	13247 826-2538	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended	\$76	Each	10%	\$68	Other	F1
13247 826-2539	13247 826-2539	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$416	Each	10%	\$374	Other	F1
13247 826-2540	13247 826-2540	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$54	Each	10%	\$49	Other	F1
13247 826-2541	13247 826-2541	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$314	Each	10%	\$283	Other	F1
13247 826-2542	13247 826-2542	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$57	Each	10%	\$51	Other	F1
13247 826-2543	13247 826-2543	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$329	Each	10%	\$296	Other	F1
13247 826-2544	13247 826-2544	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$51	Each	10%	\$46	Other	F1
13247 826-2546	13247 826-2546	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$83	Each	10%	\$75	Other	F1
13247 826-2547	13247 826-2547	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$41	Each	10%	\$37	Other	F1
13247 826-2548	13247 826-2548	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$154	Each	10%	\$139	Other	F1
13247 826-2551	13247 826-2551	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$89	Each	10%	\$80	Other	F1
13247 826-2554	13247 826-2554	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$245	Each	10%	\$221	Other	F1
13247 826-2555	13247 826-2555	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended	\$45	Each	10%	\$41	Other	F1
13247 826-2556	13247 826-2556	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended	\$47	Each	10%	\$42	Other	F1
13247 826-2557	13247 826-2557	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$258	Each	10%	\$232	Other	F1
13247 826-2558	13247 826-2558	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$34	Each	10%	\$31	Other	F1
13247 826-2559	13247 826-2559	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$193	Each	10%	\$174	Other	F1
13247 826-2560	13247 826-2560	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$35	Each	10%	\$32	Other	F1
13247 826-2561	13247 826-2561	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$203	Each	10%	\$183	Other	F1
13247 826-2562	13247 826-2562	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$43	Each	10%	\$39	Other	F1
13247 826-2564	13247 826-2564	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$70	Each	10%	\$63	Other	F1
13247 826-2565	13247 826-2565	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$35	Each	10%	\$32	Other	F1
13247 826-2566	13247 826-2566	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$130	Each	10%	\$117	Other	F1
13247 826-2569	13247 826-2569	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$74	Each	10%	\$67	Other	F1
13247 826-2572	13247 826-2572	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$207	Each	10%	\$186	Other	F1
13247 826-2573	13247 826-2573	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended	\$38	Each	10%	\$34	Other	F1
13247 826-2574	13247 826-2574	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended	\$40	Each	10%	\$36	Other	F1
13247 826-2575	13247 826-2575	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$217	Each	10%	\$195	Other	F1
13247 826-2576	13247 826-2576	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$28	Each	10%	\$25	Other	F1
13247 826-2577	13247 826-2577	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$164	Each	10%	\$148	Other	F1
13247 826-2578	13247 826-2578	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$30	Each	10%	\$27	Other	F1
13247 826-2579	13247 826-2579	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$172	Each	10%	\$155	Other	F1
13247 826-2902	13247 826-2902	Dell Networking	Basic Deployment Dell EMC Networking VEP Device	\$338	Each	10%	\$304	Other	F1
13247 838-0275	13247 838-0275	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$59	Each	10%	\$53	Other	F1
13247 838-0276	13247 838-0276	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Service 1 Year	\$0	Each	10%	\$0	Other	F1
13247 838-0277	13247 838-0277	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$54	Each	10%	\$49	Other	F1
13247 838-0279	13247 838-0279	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$55	Each	10%	\$50	Other	F1
13247 838-0281	13247 838-0281	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$5	Each	10%	\$5	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I/Column K) ALJP Category (REQUIRED) use drop-down		
13247 838-0282	13247 838-0282	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$44	Each	10%	\$40	Other	F1	
13247 838-0283	13247 838-0283	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
13247 838-0284	13247 838-0284	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$21	Each	10%	\$19	Other	F1	
13247 838-0285	13247 838-0285	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$213	Each	10%	\$192	Other	F1	
13247 838-0287	13247 838-0287	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$266	Each	10%	\$239	Other	F1	
13247 838-0288	13247 838-0288	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$386	Each	10%	\$347	Other	F1	
13247 838-0291	13247 838-0291	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$120	Each	10%	\$108	Other	F1	
13247 838-0293	13247 838-0293	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 15 Months	\$150	Each	10%	\$135	Other	F1	
13247 838-0294	13247 838-0294	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$218	Each	10%	\$196	Other	F1	
13247 838-0297	13247 838-0297	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1	\$323	Each	10%	\$291	Other	F1	
13247 838-0298	13247 838-0298	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3	Each	10%	\$3	Other	F1	
13247 838-0299	13247 838-0299	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4	Each	10%	\$4	Other	F1	
13247 838-0300	13247 838-0300	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 15	\$404	Each	10%	\$364	Other	F1	
13247 838-0301	13247 838-0301	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$628	Each	10%	\$565	Other	F1	
13247 838-0302	13247 838-0302	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$22	Each	10%	\$20	Other	F1	
13247 838-0303	13247 838-0303	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$24	Each	10%	\$22	Other	F1	
13247 838-0304	13247 838-0304	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 39	\$679	Each	10%	\$611	Other	F1	
13247 838-0305	13247 838-0305	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
13247 838-0306	13247 838-0306	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 1 Year	\$228	Each	10%	\$205	Other	F1	
13247 838-0307	13247 838-0307	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$0	Each	10%	\$0	Other	F1	
13247 838-0308	13247 838-0308	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 15 Months	\$285	Each	10%	\$257	Other	F1	
13247 838-0309	13247 838-0309	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$15	Each	10%	\$14	Other	F1	
13247 838-0310	13247 838-0310	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 3 Years	\$442	Each	10%	\$398	Other	F1	
13247 838-0311	13247 838-0311	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$16	Each	10%	\$14	Other	F1	
13247 838-0312	13247 838-0312	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 39 Months	\$479	Each	10%	\$431	Other	F1	
13247 838-0331	13247 838-0331	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware	\$120	Each	10%	\$108	Other	F1	
13247 838-0333	13247 838-0333	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$90	Each	10%	\$81	Other	F1	
13247 838-0334	13247 838-0334	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$42	Each	10%	\$38	Other	F1	
13247 838-0335	13247 838-0335	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$601	Each	10%	\$541	Other	F1	
13247 838-0338	13247 838-0338	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$341	Each	10%	\$307	Other	F1	
13247 838-0341	13247 838-0341	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$1,003	Each	10%	\$903	Other	F1	
13247 838-0342	13247 838-0342	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$38	Each	10%	\$34	Other	F1	
13247 838-0343	13247 838-0343	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$39	Each	10%	\$35	Other	F1	
13247 838-0344	13247 838-0344	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 63	\$1,053	Each	10%	\$948	Other	F1	
13247 838-0345	13247 838-0345	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$24	Each	10%	\$22	Other	F1	
13247 838-0346	13247 838-0346	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 5 Years ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$707	Each	10%	\$636	Other	F1	
13247 838-0347	13247 838-0347	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 63 Months	\$25	Each	10%	\$23	Other	F1	
13247 838-0348	13247 838-0348	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 63 Months	\$742	Each	10%	\$668	Other	F1	
13247 838-0349	13247 838-0349	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Service 15 Months	\$0	Each	10%	\$0	Other	F1	
13247 847-7285	13247 847-7285	Dell Networking	Keep Your Component For Enterprise 1 Year	\$23	Each	10%	\$20	Other	F1	
13247 847-7286	13247 847-7286	Dell Networking	Keep Your Component For Enterprise 2 Years	\$45	Each	10%	\$41	Other	F1	
13247 847-7287	13247 847-7287	Dell Networking	Keep Your Component For Enterprise 3 Years	\$68	Each	10%	\$61	Other	F1	
13247 847-7288	13247 847-7288	Dell Networking	Keep Your Component For Enterprise 4 Years	\$91	Each	10%	\$82	Other	F1	
13247 847-7289	13247 847-7289	Dell Networking	Keep Your Component For Enterprise 5 Years	\$113	Each	10%	\$102	Other	F1	
13247 847-7290	13247 847-7290	Dell Networking	Keep Your Component For Enterprise 6 Years	\$136	Each	10%	\$122	Other	F1	
13247 847-7291	13247 847-7291	Dell Networking	Keep Your Component For Enterprise 7 Years	\$159	Each	10%	\$143	Other	F1	
13247 927-3179	13247 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1	
13247 927-3189	13247 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1	
13247 927-3199	13247 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1	
13247 929-8509	13247 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13247 929-8519	13247 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13247 936-2329	13247 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13247 936-2339	13247 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13247 936-2349	13247 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13247 936-2359	13247 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13247 936-2369	13247 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13247 936-2429	13247 936-2429	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13247 936-5359	13247 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13247 936-5399	13247 936-5399	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13247 951-2015	13247 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13247 975-3461	13247 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13247 984-3267	13247 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
13247 989-3439	13247 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13247 992-6149	13247 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13247 998-4204	13247 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
13247 998-4205	13247 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
13248 007-1527	13248 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13248 009-4364	13248 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13248 009-4869	13248 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
13248 009-4877	13248 009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13248 461-0497	13248 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13248 467-5695	13248 467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5696	13248 467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5697	13248 467-5697	Dell Networking	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
13248 467-5698	13248 467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5699	13248 467-5699	Dell Networking	Global Portal Cambodia Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5700	13248 467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5701	13248 467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5702	13248 467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5703	13248 467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5704	13248 467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5705	13248 467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5706	13248 467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5707	13248 467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5708	13248 467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5709	13248 467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5710	13248 467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5711	13248 467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5712	13248 467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
13248 467-5754	13248 467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
13248 468-8015	13248 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13248 468-8016	13248 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13248 468-8017	13248 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13248 468-8018	13248 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13248 468-8019	13248 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13248 469-5598	13248 469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
13248 809-8118	13248 809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
13248 809-8120	13248 809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
13248 809-8122	13248 809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
13248 809-8124	13248 809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1
13248 809-8134	13248 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
13248 809-8136	13248 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
13248 809-8138	13248 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
13248 809-8140	13248 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
13248 809-8150	13248 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
13248 809-8152	13248 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
13248 809-8154	13248 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
13248 809-8156	13248 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
13248 812-8809	13248 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13248 816-1563	13248 816-1563	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$762	Each	10%	\$686	Other	F1
13248 816-1568	13248 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
13248 816-1576	13248 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
13248 816-1619	13248 816-1619	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,372	Each	10%	\$1,235	Other	F1
13248 816-1624	13248 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,539	Each	10%	\$2,285	Other	F1
13248 816-1632	13248 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$3,974	Each	10%	\$3,577	Other	F1
13248 816-1760	13248 816-1760	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$749	Each	10%	\$674	Other	F1
13248 816-1763	13248 816-1763	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,522	Each	10%	\$1,370	Other	F1
13248 816-1816	13248 816-1816	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$700	Each	10%	\$630	Other	F1
13248 816-1819	13248 816-1819	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,357	Each	10%	\$1,221	Other	F1
13248 822-3179	13248 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13248 822-5114	13248 822-5114	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$99	Each	10%	\$89	Other	F1
13248 822-5115	13248 822-5115	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13248 822-5116	13248 822-5116	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$64	Each	10%	\$58	Other	F1
13248 822-5118	13248 822-5118	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$63	Each	10%	\$57	Other	F1
13248 822-5120	13248 822-5120	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$61	Each	10%	\$55	Other	F1
13248 822-5121	13248 822-5121	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$118	Each	10%	\$106	Other	F1
13248 822-5122	13248 822-5122	Dell Networking	ProSupport.Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
13248 822-5123	13248 822-5123	Dell Networking	ProSupport.Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$46	Each	10%	\$41	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13248_822-5124	13248_822-5124	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$194	Each	10%	\$175	Other	F1
13248_822-5126	13248_822-5126	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$242	Each	10%	\$218	Other	F1
13248_822-5127	13248_822-5127	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$330	Each	10%	\$297	Other	F1
13248_822-5130	13248_822-5130	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$152	Each	10%	\$137	Other	F1
13248_822-5132	13248_822-5132	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$190	Each	10%	\$171	Other	F1
13248_822-5133	13248_822-5133	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$258	Each	10%	\$232	Other	F1
13248_822-5136	13248_822-5136	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$322	Each	10%	\$290	Other	F1
13248_822-5137	13248_822-5137	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,1 Year	\$34	Each	10%	\$31	Other	F1
13248_822-5138	13248_822-5138	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$43	Each	10%	\$39	Other	F1
13248_822-5139	13248_822-5139	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$402	Each	10%	\$362	Other	F1
13248_822-5140	13248_822-5140	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$606	Each	10%	\$545	Other	F1
13248_822-5141	13248_822-5141	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$73	Each	10%	\$66	Other	F1
13248_822-5142	13248_822-5142	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$78	Each	10%	\$70	Other	F1
13248_822-5143	13248_822-5143	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39 Months	\$651	Each	10%	\$586	Other	F1
13248_822-5144	13248_822-5144	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
13248_822-5145	13248_822-5145	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$279	Each	10%	\$251	Other	F1
13248_822-5146	13248_822-5146	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1	Each	10%	\$1	Other	F1
13248_822-5147	13248_822-5147	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$349	Each	10%	\$314	Other	F1
13248_822-5148	13248_822-5148	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$34	Each	10%	\$31	Other	F1
13248_822-5149	13248_822-5149	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$525	Each	10%	\$473	Other	F1
13248_822-5150	13248_822-5150	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$37	Each	10%	\$33	Other	F1
13248_822-5151	13248_822-5151	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$569	Each	10%	\$512	Other	F1
13248_822-6161	13248_822-6161	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$99	Each	10%	\$89	Other	F1
13248_822-6162	13248_822-6162	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Service, 1 Year	\$0	Each	10%	\$0	Other	F1
13248_822-6163	13248_822-6163	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 1 Year	\$84	Each	10%	\$76	Other	F1
13248_822-6165	13248_822-6165	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$83	Each	10%	\$75	Other	F1
13248_822-6167	13248_822-6167	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$75	Each	10%	\$67	Other	F1
13248_822-6168	13248_822-6168	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 2 Years	\$155	Each	10%	\$140	Other	F1
13248_822-6169	13248_822-6169	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
13248_822-6170	13248_822-6170	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$60	Each	10%	\$54	Other	F1
13248_822-6171	13248_822-6171	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$254	Each	10%	\$229	Other	F1
13248_822-6173	13248_822-6173	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$318	Each	10%	\$286	Other	F1
13248_822-6174	13248_822-6174	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$433	Each	10%	\$390	Other	F1
13248_822-6177	13248_822-6177	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$200	Each	10%	\$180	Other	F1
13248_822-6179	13248_822-6179	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$249	Each	10%	\$224	Other	F1
13248_822-6180	13248_822-6180	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$340	Each	10%	\$306	Other	F1
13248_822-6183	13248_822-6183	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$423	Each	10%	\$381	Other	F1
13248_822-6184	13248_822-6184	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,1 Year	\$45	Each	10%	\$41	Other	F1
13248_822-6185	13248_822-6185	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$56	Each	10%	\$50	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13248_822-6186	13248_822-6186	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$529	Each	10%	\$476	Other	F1
13248_822-6187	13248_822-6187	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$797	Each	10%	\$717	Other	F1
13248_822-6188	13248_822-6188	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$95	Each	10%	\$86	Other	F1
13248_822-6189	13248_822-6189	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$103	Each	10%	\$93	Other	F1
13248_822-6190	13248_822-6190	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39 Months	\$856	Each	10%	\$770	Other	F1
13248_822-6191	13248_822-6191	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
13248_822-6192	13248_822-6192	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$367	Each	10%	\$330	Other	F1
13248_822-6193	13248_822-6193	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1	Each	10%	\$1	Other	F1
13248_822-6194	13248_822-6194	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$459	Each	10%	\$413	Other	F1
13248_822-6195	13248_822-6195	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$45	Each	10%	\$41	Other	F1
13248_822-6196	13248_822-6196	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$690	Each	10%	\$621	Other	F1
13248_822-6197	13248_822-6197	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$49	Each	10%	\$44	Other	F1
13248_822-6198	13248_822-6198	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$747	Each	10%	\$672	Other	F1
13248_822-6408	13248_822-6408	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$99	Each	10%	\$89	Other	F1
13248_822-6409	13248_822-6409	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Service, 1 Year	\$0	Each	10%	\$0	Other	F1
13248_822-6410	13248_822-6410	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year	\$60	Each	10%	\$54	Other	F1
13248_822-6412	13248_822-6412	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$60	Each	10%	\$54	Other	F1
13248_822-6414	13248_822-6414	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$58	Each	10%	\$52	Other	F1
13248_822-6415	13248_822-6415	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 2 Years	\$111	Each	10%	\$100	Other	F1
13248_822-6416	13248_822-6416	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
13248_822-6417	13248_822-6417	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$43	Each	10%	\$39	Other	F1
13248_822-6418	13248_822-6418	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$182	Each	10%	\$164	Other	F1
13248_822-6420	13248_822-6420	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$227	Each	10%	\$204	Other	F1
13248_822-6421	13248_822-6421	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$310	Each	10%	\$279	Other	F1
13248_822-6424	13248_822-6424	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$143	Each	10%	\$129	Other	F1
13248_822-6426	13248_822-6426	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$179	Each	10%	\$161	Other	F1
13248_822-6427	13248_822-6427	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$243	Each	10%	\$219	Other	F1
13248_822-6430	13248_822-6430	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$303	Each	10%	\$273	Other	F1
13248_822-6431	13248_822-6431	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$32	Each	10%	\$29	Other	F1
13248_822-6432	13248_822-6432	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$40	Each	10%	\$36	Other	F1
13248_822-6433	13248_822-6433	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$379	Each	10%	\$341	Other	F1
13248_822-6434	13248_822-6434	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$571	Each	10%	\$514	Other	F1
13248_822-6435	13248_822-6435	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$68	Each	10%	\$61	Other	F1
13248_822-6436	13248_822-6436	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$73	Each	10%	\$66	Other	F1
13248_822-6437	13248_822-6437	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39 Months	\$613	Each	10%	\$552	Other	F1
13248_822-6438	13248_822-6438	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
13248_822-6439	13248_822-6439	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$262	Each	10%	\$236	Other	F1
13248_822-6440	13248_822-6440	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1	Each	10%	\$1	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13248 822-6441	13248 822-6441	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$328	Each	10%	\$295	Other	F1
13248 822-6442	13248 822-6442	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$32	Each	10%	\$29	Other	F1
13248 822-6443	13248 822-6443	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$494	Each	10%	\$445	Other	F1
13248 822-6444	13248 822-6444	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$35	Each	10%	\$32	Other	F1
13248 822-6445	13248 822-6445	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$535	Each	10%	\$482	Other	F1
13248 823-9269	13248 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
13248 823-9274	13248 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
13248 823-9284	13248 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13248 826-2712	13248 826-2712	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$203	Each	10%	\$183	Other	F1
13248 826-2714	13248 826-2714	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 4 Years	\$375	Each	10%	\$338	Other	F1
13248 826-2715	13248 826-2715	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$138	Each	10%	\$124	Other	F1
13248 826-2716	13248 826-2716	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$726	Each	10%	\$653	Other	F1
13248 826-2719	13248 826-2719	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$425	Each	10%	\$383	Other	F1
13248 826-2722	13248 826-2722	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$972	Each	10%	\$875	Other	F1
13248 826-2723	13248 826-2723	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$169	Each	10%	\$152	Other	F1
13248 826-2724	13248 826-2724	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$177	Each	10%	\$159	Other	F1
13248 826-2725	13248 826-2725	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,021	Each	10%	\$919	Other	F1
13248 826-2726	13248 826-2726	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$96	Each	10%	\$86	Other	F1
13248 826-2727	13248 826-2727	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$800	Each	10%	\$720	Other	F1
13248 826-2728	13248 826-2728	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$101	Each	10%	\$91	Other	F1
13248 826-2729	13248 826-2729	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$840	Each	10%	\$756	Other	F1
13248 826-2730	13248 826-2730	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$267	Each	10%	\$240	Other	F1
13248 826-2732	13248 826-2732	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 4 Years	\$339	Each	10%	\$305	Other	F1
13248 826-2733	13248 826-2733	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$835	Each	10%	\$752	Other	F1
13248 826-2734	13248 826-2734	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$657	Each	10%	\$591	Other	F1
13248 826-2737	13248 826-2737	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$631	Each	10%	\$568	Other	F1
13248 826-2740	13248 826-2740	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,277	Each	10%	\$1,149	Other	F1
13248 826-2741	13248 826-2741	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$222	Each	10%	\$200	Other	F1
13248 826-2742	13248 826-2742	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$233	Each	10%	\$210	Other	F1
13248 826-2743	13248 826-2743	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,341	Each	10%	\$1,207	Other	F1
13248 826-2744	13248 826-2744	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$127	Each	10%	\$114	Other	F1
13248 826-2745	13248 826-2745	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,051	Each	10%	\$946	Other	F1
13248 826-2746	13248 826-2746	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$133	Each	10%	\$120	Other	F1
13248 826-2747	13248 826-2747	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,104	Each	10%	\$994	Other	F1
13248 826-2748	13248 826-2748	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$192	Each	10%	\$173	Other	F1
13248 826-2750	13248 826-2750	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 4 Years	\$1,214	Each	10%	\$1,093	Other	F1
13248 826-2751	13248 826-2751	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$598	Each	10%	\$538	Other	F1
13248 826-2752	13248 826-2752	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$800	Each	10%	\$720	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13248 826-2755	13248 826-2755	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$452	Each	10%	\$407	Other	F1
13248 826-2758	13248 826-2758	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$915	Each	10%	\$824	Other	F1
13248 826-2759	13248 826-2759	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$159	Each	10%	\$143	Other	F1
13248 826-2760	13248 826-2760	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$167	Each	10%	\$150	Other	F1
13248 826-2761	13248 826-2761	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$961	Each	10%	\$865	Other	F1
13248 826-2762	13248 826-2762	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$91	Each	10%	\$82	Other	F1
13248 826-2763	13248 826-2763	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$752	Each	10%	\$677	Other	F1
13248 826-2764	13248 826-2764	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$95	Each	10%	\$86	Other	F1
13248 826-2765	13248 826-2765	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$790	Each	10%	\$711	Other	F1
13248 826-2902	13248 826-2902	Dell Networking	Basic Deployment Dell EMC Networking VEP Device	\$338	Each	10%	\$304	Other	F1
13248 838-1951	13248 838-1951	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$59	Each	10%	\$53	Other	F1
13248 838-1952	13248 838-1952	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Service 1 Year	\$0	Each	10%	\$0	Other	F1
13248 838-1953	13248 838-1953	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware Warranty Repair 1 Year	\$72	Each	10%	\$65	Other	F1
13248 838-1955	13248 838-1955	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware Warranty Repair 2 Years Extended	\$72	Each	10%	\$65	Other	F1
13248 838-1957	13248 838-1957	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$6	Each	10%	\$5	Other	F1
13248 838-1958	13248 838-1958	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch Extended to 2 Years	\$58	Each	10%	\$52	Other	F1
13248 838-1959	13248 838-1959	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
13248 838-1960	13248 838-1960	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$27	Each	10%	\$24	Other	F1
13248 838-1961	13248 838-1961	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$282	Each	10%	\$254	Other	F1
13248 838-1963	13248 838-1963	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$352	Each	10%	\$317	Other	F1
13248 838-1964	13248 838-1964	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$512	Each	10%	\$461	Other	F1
13248 838-1967	13248 838-1967	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$158	Each	10%	\$142	Other	F1
13248 838-1969	13248 838-1969	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 15 Months	\$198	Each	10%	\$178	Other	F1
13248 838-1970	13248 838-1970	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$290	Each	10%	\$261	Other	F1
13248 838-1973	13248 838-1973	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$428	Each	10%	\$385	Other	F1
13248 838-1974	13248 838-1974	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$4	Each	10%	\$4	Other	F1
13248 838-1975	13248 838-1975	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$5	Each	10%	\$5	Other	F1
13248 838-1976	13248 838-1976	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$535	Each	10%	\$482	Other	F1
13248 838-1977	13248 838-1977	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$830	Each	10%	\$747	Other	F1
13248 838-1978	13248 838-1978	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$30	Each	10%	\$27	Other	F1
13248 838-1979	13248 838-1979	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$32	Each	10%	\$29	Other	F1
13248 838-1980	13248 838-1980	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 39 Months	\$899	Each	10%	\$809	Other	F1
13248 838-1981	13248 838-1981	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
13248 838-1982	13248 838-1982	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 1 Year	\$302	Each	10%	\$272	Other	F1
13248 838-1983	13248 838-1983	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$0	Each	10%	\$0	Other	F1
13248 838-1984	13248 838-1984	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 15 Months	\$378	Each	10%	\$340	Other	F1
13248 838-1985	13248 838-1985	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$20	Each	10%	\$18	Other	F1
13248 838-1986	13248 838-1986	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 3 Years	\$585	Each	10%	\$527	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13248_838-1987	13248_838-1987	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$21	Each	10%	\$19	Other	F1
13248_838-1988	13248_838-1988	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 39 Months	\$634	Each	10%	\$571	Other	F1
13248_838-2007	13248_838-2007	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware Warranty Repair 4 Years Extended	\$158	Each	10%	\$142	Other	F1
13248_838-2009	13248_838-2009	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch Extended to 4 Years	\$119	Each	10%	\$107	Other	F1
13248_838-2010	13248_838-2010	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$55	Each	10%	\$50	Other	F1
13248_838-2011	13248_838-2011	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$797	Each	10%	\$717	Other	F1
13248_838-2014	13248_838-2014	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$452	Each	10%	\$407	Other	F1
13248_838-2017	13248_838-2017	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$1,328	Each	10%	\$1,195	Other	F1
13248_838-2018	13248_838-2018	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$50	Each	10%	\$45	Other	F1
13248_838-2019	13248_838-2019	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$52	Each	10%	\$47	Other	F1
13248_838-2020	13248_838-2020	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 63 Months	\$1,395	Each	10%	\$1,256	Other	F1
13248_838-2021	13248_838-2021	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$32	Each	10%	\$29	Other	F1
13248_838-2022	13248_838-2022	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 5 Years	\$936	Each	10%	\$842	Other	F1
13248_838-2023	13248_838-2023	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$34	Each	10%	\$31	Other	F1
13248_838-2024	13248_838-2024	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 63 Months	\$982	Each	10%	\$884	Other	F1
13248_838-2025	13248_838-2025	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Service 15 Months	\$0	Each	10%	\$0	Other	F1
13248_838-2026	13248_838-2026	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$59	Each	10%	\$53	Other	F1
13248_838-2027	13248_838-2027	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Service 1 Year	\$0	Each	10%	\$0	Other	F1
13248_838-2028	13248_838-2028	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware Warranty Repair 1 Year	\$138	Each	10%	\$124	Other	F1
13248_838-2030	13248_838-2030	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware Warranty Repair 2 Years Extended	\$138	Each	10%	\$124	Other	F1
13248_838-2032	13248_838-2032	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$12	Each	10%	\$11	Other	F1
13248_838-2033	13248_838-2033	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch Extended to 2 Years	\$110	Each	10%	\$99	Other	F1
13248_838-2034	13248_838-2034	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1	Each	10%	\$1	Other	F1
13248_838-2035	13248_838-2035	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$52	Each	10%	\$47	Other	F1
13248_838-2036	13248_838-2036	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$540	Each	10%	\$486	Other	F1
13248_838-2038	13248_838-2038	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$675	Each	10%	\$608	Other	F1
13248_838-2039	13248_838-2039	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$982	Each	10%	\$884	Other	F1
13248_838-2042	13248_838-2042	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$303	Each	10%	\$273	Other	F1
13248_838-2044	13248_838-2044	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 15 Months	\$379	Each	10%	\$341	Other	F1
13248_838-2045	13248_838-2045	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$554	Each	10%	\$499	Other	F1
13248_838-2048	13248_838-2048	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$820	Each	10%	\$738	Other	F1
13248_838-2049	13248_838-2049	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$8	Each	10%	\$7	Other	F1
13248_838-2050	13248_838-2050	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$10	Each	10%	\$9	Other	F1
13248_838-2051	13248_838-2051	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$1,025	Each	10%	\$923	Other	F1
13248_838-2052	13248_838-2052	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$1,591	Each	10%	\$1,432	Other	F1
13248_838-2053	13248_838-2053	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$57	Each	10%	\$51	Other	F1
13248_838-2054	13248_838-2054	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$61	Each	10%	\$55	Other	F1
13248_838-2055	13248_838-2055	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 39 Months	\$1,723	Each	10%	\$1,551	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13248_838-2056	13248_838-2056	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1	Each	10%	\$1	Other	F1
13248_838-2057	13248_838-2057	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 1 Year	\$579	Each	10%	\$521	Other	F1
13248_838-2058	13248_838-2058	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1	Each	10%	\$1	Other	F1
13248_838-2059	13248_838-2059	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 15 Months	\$724	Each	10%	\$652	Other	F1
13248_838-2060	13248_838-2060	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$37	Each	10%	\$33	Other	F1
13248_838-2061	13248_838-2061	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 3 Years	\$1,121	Each	10%	\$1,009	Other	F1
13248_838-2062	13248_838-2062	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$41	Each	10%	\$37	Other	F1
13248_838-2063	13248_838-2063	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 39 Months	\$1,214	Each	10%	\$1,093	Other	F1
13248_838-2082	13248_838-2082	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day On Site Hardware Warranty Repair 4 Years Extended	\$304	Each	10%	\$274	Other	F1
13248_838-2084	13248_838-2084	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch Extended to 4 Years	\$227	Each	10%	\$204	Other	F1
13248_838-2085	13248_838-2085	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$106	Each	10%	\$95	Other	F1
13248_838-2086	13248_838-2086	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$1,527	Each	10%	\$1,374	Other	F1
13248_838-2089	13248_838-2089	Dell Networking	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$865	Each	10%	\$779	Other	F1
13248_838-2092	13248_838-2092	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$2,547	Each	10%	\$2,292	Other	F1
13248_838-2093	13248_838-2093	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$95	Each	10%	\$86	Other	F1
13248_838-2094	13248_838-2094	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$100	Each	10%	\$90	Other	F1
13248_838-2095	13248_838-2095	Dell Networking	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 63 Months	\$2,672	Each	10%	\$2,405	Other	F1
13248_838-2096	13248_838-2096	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$61	Each	10%	\$55	Other	F1
13248_838-2097	13248_838-2097	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 5 Years	\$1,793	Each	10%	\$1,614	Other	F1
13248_838-2098	13248_838-2098	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$64	Each	10%	\$58	Other	F1
13248_838-2099	13248_838-2099	Dell Networking	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 63 Months	\$1,882	Each	10%	\$1,694	Other	F1
13248_838-2100	13248_838-2100	Dell Networking	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Service 15 Months	\$0	Each	10%	\$0	Other	F1
13248_847-7285	13248_847-7285	Dell Networking	Keep Your Component For Enterprise 1 Year	\$23	Each	10%	\$20	Other	F1
13248_847-7286	13248_847-7286	Dell Networking	Keep Your Component For Enterprise 2 Years	\$45	Each	10%	\$41	Other	F1
13248_847-7287	13248_847-7287	Dell Networking	Keep Your Component For Enterprise 3 Years	\$68	Each	10%	\$61	Other	F1
13248_847-7288	13248_847-7288	Dell Networking	Keep Your Component For Enterprise 4 Years	\$91	Each	10%	\$82	Other	F1
13248_847-7289	13248_847-7289	Dell Networking	Keep Your Component For Enterprise 5 Years	\$113	Each	10%	\$102	Other	F1
13248_847-7290	13248_847-7290	Dell Networking	Keep Your Component For Enterprise 6 Years	\$136	Each	10%	\$122	Other	F1
13248_847-7291	13248_847-7291	Dell Networking	Keep Your Component For Enterprise 7 Years	\$159	Each	10%	\$143	Other	F1
13248_927-3179	13248_927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
13248_927-3189	13248_927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
13248_927-3199	13248_927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
13248_929-8509	13248_929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13248_929-8519	13248_929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13248_936-2329	13248_936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13248_936-2339	13248_936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13248_936-2349	13248_936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13248_936-2359	13248_936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13248_936-2369	13248_936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13248_936-2429	13248_936-2429	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13248_936-5359	13248_936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13248_936-5399	13248_936-5399	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13248_951-2015	13248_951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13248_975-3461	13248_975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13248_984-3267	13248_984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
13248_989-3439	13248_989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13248_992-6149	13248_992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13248_998-4204	13248_998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
13248_998-4205	13248_998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
12907_007-1527	12907_007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12907_009-4364	12907_009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12907_009-4869	12907_009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12907_009-4877	12907_009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12907_461-0497	12907_461-0497	Dell Networking	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
12907_467-5695	12907_467-5695	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5696	12907_467-5696	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5697	12907_467-5697	Dell Networking	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
12907_467-5698	12907_467-5698	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5699	12907_467-5699	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5700	12907_467-5700	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5701	12907_467-5701	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5702	12907_467-5702	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5703	12907_467-5703	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5704	12907_467-5704	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5705	12907_467-5705	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5706	12907_467-5706	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5707	12907_467-5707	Dell Networking	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5708	12907_467-5708	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5709	12907_467-5709	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5710	12907_467-5710	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5711	12907_467-5711	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5712	12907_467-5712	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12907_467-5754	12907_467-5754	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12907_468-8015	12907_468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12907_468-8016	12907_468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12907_468-8017	12907_468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1

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				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
12907_468-8018	12907_468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12907_468-8019	12907_468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12907_469-5598	12907_469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
12907_806-7308	12907_806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1	
12907_809-8118	12907_809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1	
12907_809-8120	12907_809-8120	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1	
12907_809-8122	12907_809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1	
12907_809-8124	12907_809-8124	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$872	Each	10%	\$784	Other	F1	
12907_809-8134	12907_809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1	
12907_809-8136	12907_809-8136	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1	
12907_809-8138	12907_809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1	
12907_809-8140	12907_809-8140	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1	
12907_809-8142	12907_809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1	
12907_809-8144	12907_809-8144	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1	
12907_809-8146	12907_809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1	
12907_809-8148	12907_809-8148	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1	
12907_809-8150	12907_809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1	
12907_809-8152	12907_809-8152	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1	
12907_809-8154	12907_809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1	
12907_809-8156	12907_809-8156	Dell Networking	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1	
12907_812-8809	12907_812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12907_816-1564	12907_816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1	
12907_816-1620	12907_816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,960	Each	10%	\$4,464	Other	F1	
12907_817-9639	12907_817-9639	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$232	Each	10%	\$236	Other	F1	
12907_817-9641	12907_817-9641	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$283	Each	10%	\$237	Other	F1	
12907_817-9643	12907_817-9643	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$420	Each	10%	\$378	Other	F1	
12907_817-9645	12907_817-9645	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$578	Each	10%	\$520	Other	F1	
12907_817-9650	12907_817-9650	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
12907_817-9652	12907_817-9652	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1	
12907_817-9654	12907_817-9654	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$177	Each	10%	\$159	Other	F1	
12907_817-9655	12907_817-9655	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$254	Each	10%	\$229	Other	F1	
12907_817-9656	12907_817-9656	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$239	Each	10%	\$215	Other	F1	
12907_817-9658	12907_817-9658	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$285	Each	10%	\$257	Other	F1	
12907_817-9665	12907_817-9665	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$520	Each	10%	\$468	Other	F1	
12907_817-9666	12907_817-9666	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$416	Each	10%	\$374	Other	F1	
12907_817-9668	12907_817-9668	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$659	Each	10%	\$593	Other	F1	
12907_817-9669	12907_817-9669	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$848	Each	10%	\$763	Other	F1	
12907_817-9670	12907_817-9670	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$901	Each	10%	\$811	Other	F1	
12907_817-9671	12907_817-9671	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,054	Each	10%	\$949	Other	F1	
12907_817-9672	12907_817-9672	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,107	Each	10%	\$996	Other	F1	
12907_817-9680	12907_817-9680	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$338	Each	10%	\$304	Other	F1	
12907_817-9681	12907_817-9681	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$623	Each	10%	\$561	Other	F1	
12907_817-9682	12907_817-9682	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$912	Each	10%	\$821	Other	F1	
12907_817-9683	12907_817-9683	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$881	Each	10%	\$793	Other	F1	
12907_817-9684	12907_817-9684	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,098	Each	10%	\$988	Other	F1	
12907_817-9693	12907_817-9693	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$890	Each	10%	\$801	Other	F1	
12907_817-9694	12907_817-9694	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$712	Each	10%	\$641	Other	F1	
12907_817-9696	12907_817-9696	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,138	Each	10%	\$1,024	Other	F1	
12907_817-9697	12907_817-9697	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$1,510	Each	10%	\$1,359	Other	F1	
12907_817-9698	12907_817-9698	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 51 Months	\$1,565	Each	10%	\$1,409	Other	F1	
12907_817-9699	12907_817-9699	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,922	Each	10%	\$1,730	Other	F1	
12907_817-9700	12907_817-9700	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,975	Each	10%	\$1,778	Other	F1	
12907_817-9707	12907_817-9707	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$5	Each	10%	\$5	Other	F1	
12907_817-9708	12907_817-9708	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$4	Each	10%	\$4	Other	F1	
12907_817-9709	12907_817-9709	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$227	Each	10%	\$204	Other	F1	
12907_817-9710	12907_817-9710	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$210	Each	10%	\$189	Other	F1	
12907_817-9711	12907_817-9711	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$302	Each	10%	\$272	Other	F1	
12907_817-9712	12907_817-9712	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$284	Each	10%	\$256	Other	F1	
12907_817-9713	12907_817-9713	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$354	Each	10%	\$319	Other	F1	
12907_817-9714	12907_817-9714	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$390	Each	10%	\$351	Other	F1	
12907_817-9721	12907_817-9721	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,438	Each	10%	\$1,294	Other	F1	
12907_817-9722	12907_817-9722	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,150	Each	10%	\$1,035	Other	F1	
12907_817-9723	12907_817-9723	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$2,269	Each	10%	\$2,042	Other	F1	
12907_817-9724	12907_817-9724	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1	
12907_817-9725	12907_817-9725	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$2,714	Each	10%	\$2,443	Other	F1	
12907_817-9726	12907_817-9726	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$2,882	Each	10%	\$2,594	Other	F1	
12907_817-9727	12907_817-9727	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,300	Each	10%	\$2,970	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
12907 817-9728	12907 817-9728	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$3,520	Each	10%	\$3,168	Other	F1	
12907 817-9735	12907 817-9735	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$202	Each	10%	\$182	Other	F1	
12907 817-9736	12907 817-9736	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$425	Each	10%	\$383	Other	F1	
12907 817-9737	12907 817-9737	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$592	Each	10%	\$533	Other	F1	
12907 817-9738	12907 817-9738	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$724	Each	10%	\$652	Other	F1	
12907 817-9744	12907 817-9744	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$455	Each	10%	\$410	Other	F1	
12907 817-9745	12907 817-9745	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$623	Each	10%	\$561	Other	F1	
12907 817-9746	12907 817-9746	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$754	Each	10%	\$679	Other	F1	
12907 817-9748	12907 817-9748	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$252	Each	10%	\$227	Other	F1	
12907 817-9749	12907 817-9749	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$1,585	Each	10%	\$1,427	Other	F1	
12907 817-9750	12907 817-9750	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$1,267	Each	10%	\$1,140	Other	F1	
12907 817-9751	12907 817-9751	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$2,476	Each	10%	\$2,228	Other	F1	
12907 817-9752	12907 817-9752	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$2,312	Each	10%	\$2,081	Other	F1	
12907 817-9753	12907 817-9753	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,026	Each	10%	\$2,723	Other	F1	
12907 817-9754	12907 817-9754	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$3,184	Each	10%	\$2,866	Other	F1	
12907 817-9755	12907 817-9755	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$3,776	Each	10%	\$3,398	Other	F1	
12907 817-9756	12907 817-9756	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$3,931	Each	10%	\$3,538	Other	F1	
12907 817-9762	12907 817-9762	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$149	Each	10%	\$134	Other	F1	
12907 818-0252	12907 818-0252	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$149	Each	10%	\$134	Other	F1	
12907 818-0254	12907 818-0254	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$337	Each	10%	\$303	Other	F1	
12907 818-0256	12907 818-0256	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$338	Each	10%	\$304	Other	F1	
12907 818-0258	12907 818-0258	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$540	Each	10%	\$486	Other	F1	
12907 818-0260	12907 818-0260	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$743	Each	10%	\$669	Other	F1	
12907 818-0265	12907 818-0265	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
12907 818-0267	12907 818-0267	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5	Each	10%	\$5	Other	F1	
12907 818-0269	12907 818-0269	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$228	Each	10%	\$205	Other	F1	
12907 818-0270	12907 818-0270	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$326	Each	10%	\$293	Other	F1	
12907 818-0271	12907 818-0271	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$307	Each	10%	\$276	Other	F1	
12907 818-0273	12907 818-0273	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$366	Each	10%	\$329	Other	F1	
12907 818-0280	12907 818-0280	Dell Networking	Extended	\$668	Each	10%	\$601	Other	F1	
12907 818-0281	12907 818-0281	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$535	Each	10%	\$482	Other	F1	
12907 818-0283	12907 818-0283	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$847	Each	10%	\$762	Other	F1	
12907 818-0284	12907 818-0284	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,091	Each	10%	\$982	Other	F1	
12907 818-0285	12907 818-0285	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$1,158	Each	10%	\$1,042	Other	F1	
12907 818-0286	12907 818-0286	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,356	Each	10%	\$1,220	Other	F1	
12907 818-0287	12907 818-0287	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,423	Each	10%	\$1,281	Other	F1	
12907 818-0295	12907 818-0295	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$434	Each	10%	\$391	Other	F1	
12907 818-0296	12907 818-0296	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$801	Each	10%	\$721	Other	F1	
12907 818-0297	12907 818-0297	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$1,173	Each	10%	\$1,056	Other	F1	
12907 818-0298	12907 818-0298	Dell Networking	Months Extended	\$1,132	Each	10%	\$1,019	Other	F1	
12907 818-0299	12907 818-0299	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$1,412	Each	10%	\$1,271	Other	F1	
12907 818-0308	12907 818-0308	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,144	Each	10%	\$1,030	Other	F1	
12907 818-0309	12907 818-0309	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$916	Each	10%	\$824	Other	F1	
12907 818-0311	12907 818-0311	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,464	Each	10%	\$1,318	Other	F1	
12907 818-0312	12907 818-0312	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,943	Each	10%	\$1,749	Other	F1	
12907 818-0313	12907 818-0313	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$2,012	Each	10%	\$1,811	Other	F1	
12907 818-0314	12907 818-0314	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 51 Months	\$2,472	Each	10%	\$2,225	Other	F1	
12907 818-0315	12907 818-0315	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,540	Each	10%	\$2,286	Other	F1	
12907 818-0322	12907 818-0322	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$7	Each	10%	\$6	Other	F1	
12907 818-0323	12907 818-0323	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$6	Each	10%	\$5	Other	F1	
12907 818-0324	12907 818-0324	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$292	Each	10%	\$263	Other	F1	
12907 818-0324	12907 818-0324	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months							
12907 818-0324	12907 818-0324	Dell Networking	Extended							

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12907_818-0325	12907_818-0325	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$270	Each	10%	\$243	Other	F1
12907_818-0326	12907_818-0326	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$388	Each	10%	\$349	Other	F1
12907_818-0327	12907_818-0327	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$365	Each	10%	\$329	Other	F1
12907_818-0328	12907_818-0328	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$455	Each	10%	\$410	Other	F1
12907_818-0329	12907_818-0329	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$501	Each	10%	\$451	Other	F1
12907_818-0336	12907_818-0336	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,849	Each	10%	\$1,664	Other	F1
12907_818-0337	12907_818-0337	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$1,478	Each	10%	\$1,330	Other	F1
12907_818-0338	12907_818-0338	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$2,917	Each	10%	\$2,625	Other	F1
12907_818-0339	12907_818-0339	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,693	Each	10%	\$2,424	Other	F1
12907_818-0340	12907_818-0340	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,489	Each	10%	\$3,140	Other	F1
12907_818-0341	12907_818-0341	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$3,706	Each	10%	\$3,335	Other	F1
12907_818-0342	12907_818-0342	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$4,243	Each	10%	\$3,819	Other	F1
12907_818-0343	12907_818-0343	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$4,526	Each	10%	\$4,073	Other	F1
12907_818-0350	12907_818-0350	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$259	Each	10%	\$233	Other	F1
12907_818-0351	12907_818-0351	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$546	Each	10%	\$491	Other	F1
12907_818-0352	12907_818-0352	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$761	Each	10%	\$685	Other	F1
12907_818-0353	12907_818-0353	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$931	Each	10%	\$838	Other	F1
12907_818-0359	12907_818-0359	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$585	Each	10%	\$527	Other	F1
12907_818-0360	12907_818-0360	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$801	Each	10%	\$721	Other	F1
12907_818-0361	12907_818-0361	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$969	Each	10%	\$872	Other	F1
12907_818-0363	12907_818-0363	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$324	Each	10%	\$292	Other	F1
12907_818-0364	12907_818-0364	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$2,038	Each	10%	\$1,834	Other	F1
12907_818-0365	12907_818-0365	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$1,630	Each	10%	\$1,467	Other	F1
12907_818-0366	12907_818-0366	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39 Months	\$3,184	Each	10%	\$2,866	Other	F1
12907_818-0367	12907_818-0367	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,974	Each	10%	\$2,677	Other	F1
12907_818-0368	12907_818-0368	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,892	Each	10%	\$3,503	Other	F1
12907_818-0369	12907_818-0369	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$4,094	Each	10%	\$3,685	Other	F1
12907_818-0370	12907_818-0370	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$4,856	Each	10%	\$4,370	Other	F1
12907_818-0371	12907_818-0371	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$5,055	Each	10%	\$4,550	Other	F1
12907_822-3179	12907_822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12907_823-0396	12907_823-0396	Dell Networking	Keep Your Hard Drive, 1 Year	\$110	Each	10%	\$99	Other	F1
12907_823-0397	12907_823-0397	Dell Networking	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1
12907_823-0398	12907_823-0398	Dell Networking	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1
12907_823-0399	12907_823-0399	Dell Networking	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1
12907_823-9269	12907_823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12907_823-9274	12907_823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12907_823-9284	12907_823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12907_826-2902	12907_826-2902	Dell Networking	Basic Deployment Dell EMC Networking VEP Device	\$338	Each	10%	\$304	Other	F1
12907_847-7285	12907_847-7285	Dell Networking	Keep Your Component For Enterprise 1 Year	\$23	Each	10%	\$20	Other	F1
12907_847-7286	12907_847-7286	Dell Networking	Keep Your Component For Enterprise 2 Years	\$45	Each	10%	\$41	Other	F1
12907_847-7287	12907_847-7287	Dell Networking	Keep Your Component For Enterprise 3 Years	\$68	Each	10%	\$61	Other	F1
12907_847-7288	12907_847-7288	Dell Networking	Keep Your Component For Enterprise 4 Years	\$91	Each	10%	\$82	Other	F1
12907_847-7289	12907_847-7289	Dell Networking	Keep Your Component For Enterprise 5 Years	\$113	Each	10%	\$102	Other	F1
12907_847-7290	12907_847-7290	Dell Networking	Keep Your Component For Enterprise 6 Years	\$136	Each	10%	\$122	Other	F1
12907_847-7291	12907_847-7291	Dell Networking	Keep Your Component For Enterprise 7 Years	\$159	Each	10%	\$143	Other	F1
12907_847-7344	12907_847-7344	Dell Networking	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1
12907_847-7345	12907_847-7345	Dell Networking	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1
12907_847-7346	12907_847-7346	Dell Networking	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1
12907_847-7347	12907_847-7347	Dell Networking	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1
12907_847-7348	12907_847-7348	Dell Networking	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1
12907_847-7349	12907_847-7349	Dell Networking	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1
12907_847-7352	12907_847-7352	Dell Networking	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1
12907_927-3179	12907_927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
12907_927-3189	12907_927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
12907_927-3199	12907_927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
12907_929-8509	12907_929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
12907_929-8519	12907_929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
12907_936-2329	12907_936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
12907_936-2339	12907_936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
12907_936-2349	12907_936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
12907_936-2359	12907_936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
12907_936-2369	12907_936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
12907_936-2429	12907_936-2429	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
12907_936-5359	12907_936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12907_936-5399	12907_936-5399	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
12907_951-2015	12907_951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12907_975-3461	12907_975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12907_984-3267	12907_984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12907_989-3439	12907_989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12907_990-BBBS	12907_990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBBT	12907_990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBBU	12907_990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBBV	12907_990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBBW	12907_990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBBX	12907_990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBBY	12907_990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBBZ	12907_990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBCB	12907_990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBCC	12907_990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBCD	12907_990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBCE	12907_990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBCF	12907_990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_990-BBCG	12907_990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12907_992-6149	12907_992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12907_998-4204	12907_998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
12907_998-4205	12907_998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
12905_007-1527	12905_007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12905_009-4364	12905_009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12905_009-4869	12905_009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12905_009-4877	12905_009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12905_461-0497	12905_461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
12905_468-8015	12905_468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12905_468-8016	12905_468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12905_468-8017	12905_468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12905_468-8018	12905_468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12905_468-8019	12905_468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12905_806-7308	12905_806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
12905_809-8118	12905_809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12905_809-8120	12905_809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12905_809-8122	12905_809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12905_809-8124	12905_809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15 Months	\$872	Each	10%	\$784	Other	F1
12905_809-8134	12905_809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12905_809-8136	12905_809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12905_809-8138	12905_809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12905_809-8140	12905_809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$1,743	Each	10%	\$1,569	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12905-809-8142	12905-809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12905-809-8144	12905-809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12905-809-8146	12905-809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12905-809-8148	12905-809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$2,266	Each	10%	\$2,040	Other	F1
12905-809-8150	12905-809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12905-809-8152	12905-809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12905-809-8154	12905-809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12905-809-8156	12905-809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$2,789	Each	10%	\$2,510	Other	F1
12905-812-8809	12905-812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12905-816-1564	12905-816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
12905-816-1620	12905-816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,960	Each	10%	\$4,464	Other	F1
12905-817-9358	12905-817-9358	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 1 Year	\$82	Each	10%	\$74	Other	F1
12905-817-9359	12905-817-9359	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Year Extended	\$132	Each	10%	\$119	Other	F1
12905-817-9361	12905-817-9361	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$83	Each	10%	\$75	Other	F1
12905-817-9364	12905-817-9364	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$182	Each	10%	\$164	Other	F1
12905-817-9366	12905-817-9366	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
12905-817-9367	12905-817-9367	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$99	Each	10%	\$89	Other	F1
12905-817-9368	12905-817-9368	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$106	Each	10%	\$95	Other	F1
12905-817-9369	12905-817-9369	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$196	Each	10%	\$176	Other	F1
12905-817-9371	12905-817-9371	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$277	Each	10%	\$249	Other	F1
12905-817-9372	12905-817-9372	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$286	Each	10%	\$257	Other	F1
12905-817-9373	12905-817-9373	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$345	Each	10%	\$311	Other	F1
12905-817-9386	12905-817-9386	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$224	Each	10%	\$202	Other	F1
12905-817-9387	12905-817-9387	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$279	Each	10%	\$251	Other	F1
12905-817-9388	12905-817-9388	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$357	Each	10%	\$321	Other	F1
12905-817-9390	12905-817-9390	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$474	Each	10%	\$427	Other	F1
12905-817-9391	12905-817-9391	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$603	Each	10%	\$543	Other	F1
12905-817-9392	12905-817-9392	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 51 Months	\$491	Each	10%	\$442	Other	F1
12905-817-9393	12905-817-9393	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$620	Each	10%	\$558	Other	F1
12905-817-9400	12905-817-9400	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$398	Each	10%	\$358	Other	F1
12905-817-9401	12905-817-9401	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$498	Each	10%	\$448	Other	F1
12905-817-9402	12905-817-9402	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$727	Each	10%	\$654	Other	F1
12905-817-9403	12905-817-9403	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39 Months	\$777	Each	10%	\$699	Other	F1
12905-817-9404	12905-817-9404	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,186	Each	10%	\$1,067	Other	F1
12905-817-9405	12905-817-9405	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,234	Each	10%	\$1,111	Other	F1
12905-817-9408	12905-817-9408	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$950	Each	10%	\$855	Other	F1
12905-817-9409	12905-817-9409	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$852	Each	10%	\$767	Other	F1
12905-817-9410	12905-817-9410	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$999	Each	10%	\$899	Other	F1
12905-817-9411	12905-817-9411	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$904	Each	10%	\$814	Other	F1
12905-817-9412	12905-817-9412	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$186	Each	10%	\$167	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12905 817-9413	12905 817-9413	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$196	Each	10%	\$176	Other	F1
12905 817-9414	12905 817-9414	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$89	Each	10%	\$80	Other	F1
12905 817-9415	12905 817-9415	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$95	Each	10%	\$86	Other	F1
12905 817-9420	12905 817-9420	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$361	Each	10%	\$325	Other	F1
12905 817-9421	12905 817-9421	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$451	Each	10%	\$406	Other	F1
12905 817-9422	12905 817-9422	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$658	Each	10%	\$592	Other	F1
12905 817-9423	12905 817-9423	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$712	Each	10%	\$641	Other	F1
12905 817-9424	12905 817-9424	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,037	Each	10%	\$933	Other	F1
12905 817-9425	12905 817-9425	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,105	Each	10%	\$995	Other	F1
12905 817-9432	12905 817-9432	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$79	Each	10%	\$71	Other	F1
12905 817-9433	12905 817-9433	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$133	Each	10%	\$120	Other	F1
12905 817-9434	12905 817-9434	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$143	Each	10%	\$129	Other	F1
12905 817-9435	12905 817-9435	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$227	Each	10%	\$204	Other	F1
12905 817-9436	12905 817-9436	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$237	Each	10%	\$213	Other	F1
12905 817-9439	12905 817-9439	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$63	Each	10%	\$57	Other	F1
12905 817-9444	12905 817-9444	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
12905 817-9445	12905 817-9445	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$2	Each	10%	\$2	Other	F1
12905 817-9446	12905 817-9446	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$66	Each	10%	\$59	Other	F1
12905 817-9447	12905 817-9447	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$71	Each	10%	\$64	Other	F1
12905 817-9448	12905 817-9448	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$122	Each	10%	\$110	Other	F1
12905 817-9449	12905 817-9449	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$111	Each	10%	\$100	Other	F1
12905 817-9452	12905 817-9452	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$267	Each	10%	\$240	Other	F1
12905 817-9453	12905 817-9453	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$282	Each	10%	\$254	Other	F1
12905 817-9454	12905 817-9454	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$75	Each	10%	\$68	Other	F1
12905 817-9455	12905 817-9455	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$80	Each	10%	\$72	Other	F1
12905 817-9460	12905 817-9460	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$131	Each	10%	\$118	Other	F1
12905 817-9461	12905 817-9461	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$163	Each	10%	\$147	Other	F1
12905 817-9462	12905 817-9462	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$207	Each	10%	\$186	Other	F1
12905 817-9464	12905 817-9464	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$331	Each	10%	\$298	Other	F1
12905 817-9465	12905 817-9465	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$347	Each	10%	\$312	Other	F1
12905 817-9472	12905 817-9472	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
12905 817-9474	12905 817-9474	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$56	Each	10%	\$50	Other	F1
12905 817-9476	12905 817-9476	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$90	Each	10%	\$81	Other	F1
12905 822-3179	12905 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12905 823-0388	12905 823-0388	Dell Networking	Keep Your Hard Drive, 1 Year	\$110	Each	10%	\$99	Other	F1
12905 823-0389	12905 823-0389	Dell Networking	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1
12905 823-0390	12905 823-0390	Dell Networking	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1
12905 823-0391	12905 823-0391	Dell Networking	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L: (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12905-823-9269	12905-823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
12905-823-9274	12905-823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
12905-823-9284	12905-823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12905-826-2902	12905-826-2902	Dell Networking	Basic Deployment Dell EMC Networking VEP Device	\$338	Each	10%	\$304	Other	F1
12905-847-7285	12905-847-7285	Dell Networking	Keep Your Component For Enterprise 1 Year	\$23	Each	10%	\$20	Other	F1
12905-847-7286	12905-847-7286	Dell Networking	Keep Your Component For Enterprise 2 Years	\$45	Each	10%	\$41	Other	F1
12905-847-7287	12905-847-7287	Dell Networking	Keep Your Component For Enterprise 3 Years	\$68	Each	10%	\$61	Other	F1
12905-847-7288	12905-847-7288	Dell Networking	Keep Your Component For Enterprise 4 Years	\$91	Each	10%	\$82	Other	F1
12905-847-7289	12905-847-7289	Dell Networking	Keep Your Component For Enterprise 5 Years	\$113	Each	10%	\$102	Other	F1
12905-847-7290	12905-847-7290	Dell Networking	Keep Your Component For Enterprise 6 Years	\$136	Each	10%	\$122	Other	F1
12905-847-7291	12905-847-7291	Dell Networking	Keep Your Component For Enterprise 7 Years	\$159	Each	10%	\$143	Other	F1
12905-847-7344	12905-847-7344	Dell Networking	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1
12905-847-7345	12905-847-7345	Dell Networking	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1
12905-847-7346	12905-847-7346	Dell Networking	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1
12905-847-7347	12905-847-7347	Dell Networking	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1
12905-847-7348	12905-847-7348	Dell Networking	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1
12905-847-7349	12905-847-7349	Dell Networking	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1
12905-847-7352	12905-847-7352	Dell Networking	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1
12905-927-3179	12905-927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
12905-927-3189	12905-927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
12905-927-3199	12905-927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
12905-929-8509	12905-929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
12905-929-8519	12905-929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
12905-936-2329	12905-936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
12905-936-2339	12905-936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
12905-936-2349	12905-936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
12905-936-2359	12905-936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
12905-936-2369	12905-936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
12905-936-2429	12905-936-2429	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
12905-936-5359	12905-936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12905-936-5399	12905-936-5399	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
12905-951-2015	12905-951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
12905-975-3461	12905-975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12905-984-3267	12905-984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
12905-989-3439	12905-989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
12905-990-BBBS	12905-990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12905-990-BBBT	12905-990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905-990-BBBU	12905-990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
12905 990-BBBV	12905 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBBW	12905 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBBX	12905 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBBY	12905 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBBZ	12905 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBCB	12905 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBCC	12905 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBCD	12905 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBCE	12905 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBCF	12905 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 990-BBCG	12905 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12905 992-6149	12905 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12905 998-4204	12905 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
12905 998-4205	12905 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
12906 007-1527	12906 007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12906 009-4364	12906 009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12906 009-4869	12906 009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12906 009-4877	12906 009-4877	Dell Networking	Provincial Government Order PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
12906 461-0497	12906 461-0497	Dell Networking	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5695	12906 467-5695	Dell Networking	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5696	12906 467-5696	Dell Networking	Global Portal Australia PowerCord	\$0	Each	10%	\$0	Other	F1
12906 467-5697	12906 467-5697	Dell Networking	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5698	12906 467-5698	Dell Networking	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5699	12906 467-5699	Dell Networking	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5700	12906 467-5700	Dell Networking	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5701	12906 467-5701	Dell Networking	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5702	12906 467-5702	Dell Networking	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5703	12906 467-5703	Dell Networking	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5704	12906 467-5704	Dell Networking	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5705	12906 467-5705	Dell Networking	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5706	12906 467-5706	Dell Networking	Global Portal Korea Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5707	12906 467-5707	Dell Networking	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5708	12906 467-5708	Dell Networking	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5709	12906 467-5709	Dell Networking	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5710	12906 467-5710	Dell Networking	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5711	12906 467-5711	Dell Networking	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12906 467-5712	12906 467-5712	Dell Networking	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12906 467-5754	12906 467-5754	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12906 468-8015	12906 468-8015	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column M ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12906_468-8017	12906_468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12906_468-8018	12906_468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12906_468-8019	12906_468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12906_469-5598	12906_469-5598	Dell Networking	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
12906_806-7308	12906_806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
12906_809-8118	12906_809-8118	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$495	Each	10%	\$446	Other	F1
12906_809-8120	12906_809-8120	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$872	Each	10%	\$784	Other	F1
12906_809-8122	12906_809-8122	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$495	Each	10%	\$446	Other	F1
12906_809-8124	12906_809-8124	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15 Months	\$872	Each	10%	\$784	Other	F1
12906_809-8134	12906_809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
12906_809-8136	12906_809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
12906_809-8138	12906_809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
12906_809-8140	12906_809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$1,743	Each	10%	\$1,569	Other	F1
12906_809-8142	12906_809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
12906_809-8144	12906_809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
12906_809-8146	12906_809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
12906_809-8148	12906_809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$2,266	Each	10%	\$2,040	Other	F1
12906_809-8150	12906_809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
12906_809-8152	12906_809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
12906_809-8154	12906_809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
12906_809-8156	12906_809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$2,789	Each	10%	\$2,510	Other	F1
12906_812-8809	12906_812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12906_816-1564	12906_816-1564	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,963	Each	10%	\$2,667	Other	F1
12906_816-1620	12906_816-1620	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,960	Each	10%	\$4,464	Other	F1
12906_817-8168	12906_817-8168	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$149	Each	10%	\$134	Other	F1
12906_817-8169	12906_817-8169	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 1 Year	\$180	Each	10%	\$162	Other	F1
12906_817-8171	12906_817-8171	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$180	Each	10%	\$162	Other	F1
12906_817-8173	12906_817-8173	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$396	Each	10%	\$356	Other	F1
12906_817-8175	12906_817-8175	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$232	Each	10%	\$209	Other	F1
12906_817-8176	12906_817-8176	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$427	Each	10%	\$384	Other	F1
12906_817-8177	12906_817-8177	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$753	Each	10%	\$678	Other	F1
12906_817-8179	12906_817-8179	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
12906_817-8180	12906_817-8180	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$122	Each	10%	\$110	Other	F1
12906_817-8181	12906_817-8181	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$195	Each	10%	\$176	Other	F1
12906_817-8183	12906_817-8183	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$488	Each	10%	\$439	Other	F1
12906_817-8185	12906_817-8185	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$610	Each	10%	\$549	Other	F1
12906_817-8186	12906_817-8186	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$780	Each	10%	\$702	Other	F1
12906_817-8189	12906_817-8189	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,317	Each	10%	\$1,185	Other	F1
12906_817-8191	12906_817-8191	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,355	Each	10%	\$1,220	Other	F1
12906_817-8195	12906_817-8195	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$285	Each	10%	\$257	Other	F1
12906_817-8197	12906_817-8197	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$356	Each	10%	\$320	Other	F1

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Vendor Notes: Updated November 25, 2020

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12906 817-8198	12906 817-8198	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$451	Each	10%	\$406	Other	F1
12906 817-8201	12906 817-8201	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$723	Each	10%	\$651	Other	F1
12906 817-8203	12906 817-8203	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$758	Each	10%	\$682	Other	F1
12906 817-8207	12906 817-8207	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$869	Each	10%	\$782	Other	F1
12906 817-8208	12906 817-8208	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,1 Year	\$138	Each	10%	\$124	Other	F1
12906 817-8209	12906 817-8209	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$173	Each	10%	\$156	Other	F1
12906 817-8210	12906 817-8210	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$1,086	Each	10%	\$977	Other	F1
12906 817-8211	12906 817-8211	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,586	Each	10%	\$1,427	Other	F1
12906 817-8212	12906 817-8212	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$291	Each	10%	\$262	Other	F1
12906 817-8213	12906 817-8213	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$312	Each	10%	\$281	Other	F1
12906 817-8214	12906 817-8214	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39 Months	\$1,697	Each	10%	\$1,527	Other	F1
12906 817-8215	12906 817-8215	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,589	Each	10%	\$2,330	Other	F1
12906 817-8216	12906 817-8216	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$496	Each	10%	\$446	Other	F1
12906 817-8217	12906 817-8217	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$517	Each	10%	\$465	Other	F1
12906 817-8218	12906 817-8218	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$2,695	Each	10%	\$2,426	Other	F1
12906 817-8223	12906 817-8223	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3	Each	10%	\$3	Other	F1
12906 817-8224	12906 817-8224	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$788	Each	10%	\$709	Other	F1
12906 817-8225	12906 817-8225	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$4	Each	10%	\$4	Other	F1
12906 817-8226	12906 817-8226	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$985	Each	10%	\$887	Other	F1
12906 817-8227	12906 817-8227	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$144	Each	10%	\$130	Other	F1
12906 817-8228	12906 817-8228	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,436	Each	10%	\$1,292	Other	F1
12906 817-8229	12906 817-8229	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$156	Each	10%	\$140	Other	F1
12906 817-8230	12906 817-8230	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$1,555	Each	10%	\$1,400	Other	F1
12906 817-8231	12906 817-8231	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$267	Each	10%	\$240	Other	F1
12906 817-8232	12906 817-8232	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,263	Each	10%	\$2,037	Other	F1
12906 817-8233	12906 817-8233	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$242	Each	10%	\$218	Other	F1
12906 817-8234	12906 817-8234	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$2,413	Each	10%	\$2,172	Other	F1
12906 817-8275	12906 817-8275	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$2,075	Each	10%	\$1,868	Other	F1
12906 817-8276	12906 817-8276	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$406	Each	10%	\$365	Other	F1
12906 817-8277	12906 817-8277	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$195	Each	10%	\$176	Other	F1
12906 817-8278	12906 817-8278	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,860	Each	10%	\$1,674	Other	F1
12906 817-8279	12906 817-8279	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$164	Each	10%	\$148	Other	F1
12906 817-8280	12906 817-8280	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$581	Each	10%	\$523	Other	F1
12906 817-8281	12906 817-8281	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$604	Each	10%	\$544	Other	F1
12906 817-8282	12906 817-8282	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$1,035	Each	10%	\$932	Other	F1
12906 817-8283	12906 817-8283	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Year Extended	\$288	Each	10%	\$259	Other	F1
12906 817-8284	12906 817-8284	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$174	Each	10%	\$157	Other	F1
12906 817-8285	12906 817-8285	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$617	Each	10%	\$555	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12906 817-8287	12906 817-8287	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$626	Each	10%	\$563	Other	F1
12906 817-8288	12906 817-8288	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 51 Months	\$1,073	Each	10%	\$966	Other	F1
12906 817-8289	12906 817-8289	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$427	Each	10%	\$384	Other	F1
12906 817-8290	12906 817-8290	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$2,183	Each	10%	\$1,965	Other	F1
12906 817-8291	12906 817-8291	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$207	Each	10%	\$186	Other	F1
12906 817-8292	12906 817-8292	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$1,975	Each	10%	\$1,778	Other	F1
12906 817-8293	12906 817-8293	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
12906 817-9763	12906 817-9763	Dell Networking	Dell Hardware Limited Warranty 1 Year	\$99	Each	10%	\$89	Other	F1
12906 817-9765	12906 817-9765	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 1 Year	\$120	Each	10%	\$108	Other	F1
12906 817-9767	12906 817-9767	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$120	Each	10%	\$108	Other	F1
12906 817-9769	12906 817-9769	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Year Extended	\$192	Each	10%	\$173	Other	F1
12906 817-9771	12906 817-9771	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$264	Each	10%	\$238	Other	F1
12906 817-9776	12906 817-9776	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
12906 817-9778	12906 817-9778	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2	Each	10%	\$2	Other	F1
12906 817-9780	12906 817-9780	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$81	Each	10%	\$73	Other	F1
12906 817-9781	12906 817-9781	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$116	Each	10%	\$104	Other	F1
12906 817-9782	12906 817-9782	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$109	Each	10%	\$98	Other	F1
12906 817-9784	12906 817-9784	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$130	Each	10%	\$117	Other	F1
12906 817-9791	12906 817-9791	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 15 Months	\$238	Each	10%	\$214	Other	F1
12906 817-9792	12906 817-9792	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 1 Year	\$190	Each	10%	\$171	Other	F1
12906 817-9794	12906 817-9794	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	\$301	Each	10%	\$271	Other	F1
12906 817-9795	12906 817-9795	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Years	\$388	Each	10%	\$349	Other	F1
12906 817-9796	12906 817-9796	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 51 Months	\$412	Each	10%	\$371	Other	F1
12906 817-9797	12906 817-9797	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 5 Years	\$482	Each	10%	\$434	Other	F1
12906 817-9798	12906 817-9798	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance, 63 Months	\$505	Each	10%	\$455	Other	F1
12906 817-9806	12906 817-9806	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$154	Each	10%	\$139	Other	F1
12906 817-9807	12906 817-9807	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$285	Each	10%	\$257	Other	F1
12906 817-9808	12906 817-9808	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$417	Each	10%	\$375	Other	F1
12906 817-9809	12906 817-9809	Dell Networking	Mission Critical Package: 4-Hour 7X24 On-Site Service with Emergency Dispatch, 3	\$403	Each	10%	\$363	Other	F1
12906 817-9810	12906 817-9810	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$502	Each	10%	\$452	Other	F1
12906 817-9819	12906 817-9819	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 15 Months	\$406	Each	10%	\$365	Other	F1
12906 817-9820	12906 817-9820	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 1 Year	\$326	Each	10%	\$293	Other	F1
12906 817-9822	12906 817-9822	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 3 Years	\$520	Each	10%	\$468	Other	F1
12906 817-9823	12906 817-9823	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 4 Years	\$690	Each	10%	\$621	Other	F1
12906 817-9824	12906 817-9824	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 51 Months	\$715	Each	10%	\$644	Other	F1
12906 817-9825	12906 817-9825	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years	\$878	Each	10%	\$790	Other	F1
12906 817-9826	12906 817-9826	Dell Networking	ProSupport Mission Critical:7x24 HW/SW Technical Support and Assistance, 63 Months	\$902	Each	10%	\$812	Other	F1
12906 817-9833	12906 817-9833	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$3	Each	10%	\$3	Other	F1
12906 817-9834	12906 817-9834	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2	Each	10%	\$2	Other	F1
12906 817-9835	12906 817-9835	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$104	Each	10%	\$94	Other	F1
12906 817-9836	12906 817-9836	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$96	Each	10%	\$86	Other	F1
12906 817-9837	12906 817-9837	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36	\$138	Each	10%	\$124	Other	F1
12906 817-9838	12906 817-9838	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$130	Each	10%	\$117	Other	F1
12906 817-9839	12906 817-9839	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$162	Each	10%	\$146	Other	F1
12906 817-9840	12906 817-9840	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$178	Each	10%	\$160	Other	F1
12906 817-9847	12906 817-9847	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 15 Months	\$656	Each	10%	\$590	Other	F1
12906 817-9848	12906 817-9848	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 1 Year	\$525	Each	10%	\$473	Other	F1
12906 817-9849	12906 817-9849	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 39 Months	\$1,036	Each	10%	\$932	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		
12906 817-9850	12906 817-9850	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 3 Years	\$957	Each	10%	\$861	Other	F1	
12906 817-9851	12906 817-9851	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,239	Each	10%	\$1,115	Other	F1	
12906 817-9852	12906 817-9852	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$1,316	Each	10%	\$1,184	Other	F1	
12906 817-9853	12906 817-9853	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,508	Each	10%	\$1,357	Other	F1	
12906 817-9854	12906 817-9854	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,607	Each	10%	\$1,446	Other	F1	
12906 817-9861	12906 817-9861	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$92	Each	10%	\$83	Other	F1	
12906 817-9862	12906 817-9862	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$194	Each	10%	\$175	Other	F1	
12906 817-9863	12906 817-9863	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$270	Each	10%	\$243	Other	F1	
12906 817-9864	12906 817-9864	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$331	Each	10%	\$298	Other	F1	
12906 817-9870	12906 817-9870	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$208	Each	10%	\$187	Other	F1	
12906 817-9871	12906 817-9871	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$285	Each	10%	\$257	Other	F1	
12906 817-9872	12906 817-9872	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$344	Each	10%	\$310	Other	F1	
12906 817-9874	12906 817-9874	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$115	Each	10%	\$104	Other	F1	
12906 817-9875	12906 817-9875	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 15	\$724	Each	10%	\$652	Other	F1	
12906 817-9876	12906 817-9876	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 1	\$579	Each	10%	\$521	Other	F1	
12906 817-9877	12906 817-9877	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 39	\$1,131	Each	10%	\$1,018	Other	F1	
12906 817-9878	12906 817-9878	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 3	\$1,057	Each	10%	\$951	Other	F1	
12906 817-9879	12906 817-9879	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,383	Each	10%	\$1,245	Other	F1	
12906 817-9880	12906 817-9880	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$1,454	Each	10%	\$1,309	Other	F1	
12906 817-9881	12906 817-9881	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5	\$1,725	Each	10%	\$1,553	Other	F1	
12906 817-9882	12906 817-9882	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 63	\$1,797	Each	10%	\$1,617	Other	F1	
12906 822-3179	12906 822-3179	Dell Networking	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
12906 823-0392	12906 823-0392	Dell Networking	Keep Your Hard Drive, 1 Year	\$110	Each	10%	\$99	Other	F1	
12906 823-0393	12906 823-0393	Dell Networking	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1	
12906 823-0394	12906 823-0394	Dell Networking	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1	
12906 823-0395	12906 823-0395	Dell Networking	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1	
12906 823-9269	12906 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
12906 823-9274	12906 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
12906 823-9284	12906 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
12906 826-2902	12906 826-2902	Dell Networking	Basic Deployment Dell EMC Networking VEP Device	\$338	Each	10%	\$304	Other	F1	
12906 847-7285	12906 847-7285	Dell Networking	Keep Your Component For Enterprise 1 Year	\$23	Each	10%	\$20	Other	F1	
12906 847-7286	12906 847-7286	Dell Networking	Keep Your Component For Enterprise 2 Years	\$45	Each	10%	\$41	Other	F1	
12906 847-7287	12906 847-7287	Dell Networking	Keep Your Component For Enterprise 3 Years	\$68	Each	10%	\$61	Other	F1	
12906 847-7288	12906 847-7288	Dell Networking	Keep Your Component For Enterprise 4 Years	\$91	Each	10%	\$82	Other	F1	
12906 847-7289	12906 847-7289	Dell Networking	Keep Your Component For Enterprise 5 Years	\$113	Each	10%	\$102	Other	F1	
12906 847-7290	12906 847-7290	Dell Networking	Keep Your Component For Enterprise 6 Years	\$136	Each	10%	\$122	Other	F1	
12906 847-7291	12906 847-7291	Dell Networking	Keep Your Component For Enterprise 7 Years	\$159	Each	10%	\$143	Other	F1	
12906 847-7344	12906 847-7344	Dell Networking	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1	
12906 847-7345	12906 847-7345	Dell Networking	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1	
12906 847-7346	12906 847-7346	Dell Networking	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1	
12906 847-7347	12906 847-7347	Dell Networking	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1	
12906 847-7348	12906 847-7348	Dell Networking	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1	
12906 847-7349	12906 847-7349	Dell Networking	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1	
12906 847-7352	12906 847-7352	Dell Networking	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1	
12906 927-3179	12906 927-3179	Dell Networking	Client Program Management Support	\$20	Each	10%	\$18	Other	F1	
12906 927-3189	12906 927-3189	Dell Networking	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1	
12906 927-3199	12906 927-3199	Dell Networking	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1	
12906 929-8509	12906 929-8509	Dell Networking	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
12906 929-8519	12906 929-8519	Dell Networking	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
12906 936-2329	12906 936-2329	Dell Networking	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
12906 936-2339	12906 936-2339	Dell Networking	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
12906 936-2349	12906 936-2349	Dell Networking	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
12906 936-2359	12906 936-2359	Dell Networking	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
12906 936-2369	12906 936-2369	Dell Networking	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
12906 936-2429	12906 936-2429	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
12906 936-5359	12906 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
12906 936-5399	12906 936-5399	Dell Networking	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
12906 951-2015	12906 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
12906 975-3461	12906 975-3461	Dell Networking	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
12906 984-3267	12906 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1	
12906 989-3439	12906 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
12906 990-BBBS	12906 990-BBBS	Dell Networking	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBBT	12906 990-BBBT	Dell Networking	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBBU	12906 990-BBBU	Dell Networking	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBBV	12906 990-BBBV	Dell Networking	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBBW	12906 990-BBBW	Dell Networking	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBBX	12906 990-BBBX	Dell Networking	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBBY	12906 990-BBBY	Dell Networking	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBBZ	12906 990-BBBZ	Dell Networking	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBCB	12906 990-BBCB	Dell Networking	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBCC	12906 990-BBCC	Dell Networking	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBCD	12906 990-BBCD	Dell Networking	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBCE	12906 990-BBCE	Dell Networking	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBCF	12906 990-BBCF	Dell Networking	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 990-BBCG	12906 990-BBCG	Dell Networking	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12906 992-6149	12906 992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
12906 998-4204	12906 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	

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Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
12906 998-4205	12906 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
14091 802-6815	14091 802-6815	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$5,880	Each	10%	\$5,292	Other	F1
14091 802-6816	14091 802-6816	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$7,496	Each	10%	\$6,746	Other	F1
14091 802-6817	14091 802-6817	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$9,146	Each	10%	\$8,231	Other	F1
14091 802-6818	14091 802-6818	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$10,834	Each	10%	\$9,751	Other	F1
14091 802-6819	14091 802-6819	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 87 Months	\$12,533	Each	10%	\$11,280	Other	F1
14091 805-2418	14091 805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1
14091 805-2419	14091 805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
14091 805-2421	14091 805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1
14091 806-7308	14091 806-7308	Dell Networking	CodeLever Notification - Restricted Access; CodeLever Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
14091 809-8134	14091 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
14091 809-8136	14091 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
14091 809-8138	14091 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
14091 809-8140	14091 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
14091 809-8142	14091 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
14091 809-8144	14091 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
14091 809-8146	14091 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
14091 809-8148	14091 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
14091 809-8150	14091 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
14091 809-8152	14091 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
14091 809-8154	14091 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
14091 809-8156	14091 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%	\$2,510	Other	F1
14091 809-8158	14091 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
14091 809-8160	14091 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
14091 809-8162	14091 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
14091 809-8164	14091 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
14091 809-8166	14091 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,190	Each	10%	\$1,962	Other	F1
14091 809-8168	14091 809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
14091 809-8170	14091 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,190	Each	10%	\$1,962	Other	F1
14091 809-8172	14091 809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1
14091 812-4008	14091 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
14091 812-8809	14091 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
14091 812-9444	14091 812-9444	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1
14091 812-9500	14091 812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Partner Delivered (Req.	\$42	Each	10%	\$38	Other	F1
14091 816-1568	14091 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
14091 816-1571	14091 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
14091 816-1576	14091 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
14091 816-1579	14091 816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%	\$1,562	Other	F1
14091 816-1624	14091 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1
14091 816-1627	14091 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1
14091 816-1632	14091 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1
14091 816-1635	14091 816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,793	Each	10%	\$2,514	Other	F1
14091 821-5796	14091 821-5796	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment	\$1,436	Each	10%	\$1,292	Other	F1
14091 822-3178	14091 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
14091 823-9269	14091 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
14091 823-9274	14091 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
14091 823-9284	14091 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14091 935-1967	14091 935-1967	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$14	Each	10%	\$13	Other	F1
14091 936-5359	14091 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14091 938-8178	14091 938-8178	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14091 951-2015	14091 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14091 951-5533	14091 951-5533	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1
14091 951-5534	14091 951-5534	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
14091 951-5535	14091 951-5535	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,459	Each	10%	\$1,313	Other	F1
14091 951-5536	14091 951-5536	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$19	Each	10%	\$17	Other	F1
14091 951-5537	14091 951-5537	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$30	Each	10%	\$27	Other	F1
14091 951-5538	14091 951-5538	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$2,980	Each	10%	\$2,682	Other	F1
14091 951-5541	14091 951-5541	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$137	Each	10%	\$123	Other	F1
14091 951-5543	14091 951-5543	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$213	Each	10%	\$191	Other	F1
14091 951-5544	14091 951-5544	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$19	Each	10%	\$17	Other	F1
14091 951-5545	14091 951-5545	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$30	Each	10%	\$27	Other	F1
14091 951-5546	14091 951-5546	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$80	Each	10%	\$72	Other	F1
14091 951-5547	14091 951-5547	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$1,819	Each	10%	\$1,637	Other	F1
14091 951-5548	14091 951-5548	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$188	Each	10%	\$169	Other	F1
14091 951-5551	14091 951-5551	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,732	Each	10%	\$3,359	Other	F1
14091 951-5553	14091 951-5553	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$460	Each	10%	\$414	Other	F1
14091 951-5554	14091 951-5554	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$188	Each	10%	\$169	Other	F1
14091 951-5555	14091 951-5555	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year	\$149	Each	10%	\$134	Other	F1
14091 951-5556	14091 951-5556	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,190	Each	10%	\$1,971	Other	F1
14091 951-5557	14091 951-5557	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$325	Each	10%	\$292	Other	F1
14091 951-5558	14091 951-5558	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$4,505	Each	10%	\$4,054	Other	F1
14091 951-5561	14091 951-5561	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$687	Each	10%	\$619	Other	F1
14091 951-5563	14091 951-5563	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$325	Each	10%	\$292	Other	F1
14091 955-0866	14091 955-0866	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14091 955-0867	14091 955-0867	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$960	Each	10%	\$882	Other	F1
14091 955-5124	14091 955-5124	Dell Networking	RESTRICTED- ProSupport for Support Delivery Partners only: Partner provides	\$0	Each	10%	\$0	Other	F1
14091 955-5360	14091 955-5360	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$473	Each	10%	\$426	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14091_965-5361	14091_965-5361	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 3 Years	\$439	Each	10%	\$395	Other	F1
14091_965-5362	14091_965-5362	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 4 Years	\$506	Each	10%	\$455	Other	F1
14091_965-5364	14091_965-5364	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 51 Months	\$536	Each	10%	\$482	Other	F1
14091_965-5365	14091_965-5365	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 5 Years	\$586	Each	10%	\$528	Other	F1
14091_965-5367	14091_965-5367	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 63 Months	\$614	Each	10%	\$553	Other	F1
14091_968-5412	14091_968-5412	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair Initial Year	\$0	Each	10%	\$0	Other	F1
14091_968-5414	14091_968-5414	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair Initial Year	\$191	Each	10%	\$172	Other	F1
14091_968-5416	14091_968-5416	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$466	Each	10%	\$419	Other	F1
14091_968-5418	14091_968-5418	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year	\$26	Each	10%	\$23	Other	F1
14091_968-5420	14091_968-5420	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, Initial Year	\$112	Each	10%	\$101	Other	F1
14091_968-5422	14091_968-5422	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
14091_968-5426	14091_968-5426	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial Year	\$26	Each	10%	\$23	Other	F1
14091_968-5494	14091_968-5494	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 2 Year Extended	\$0	Each	10%	\$0	Other	F1
14091_968-5495	14091_968-5495	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair 2 Year Extended	\$298	Each	10%	\$268	Other	F1
14091_968-5496	14091_968-5496	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year Extended	\$724	Each	10%	\$652	Other	F1
14091_968-5497	14091_968-5497	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	\$40	Each	10%	\$36	Other	F1
14091_968-5498	14091_968-5498	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 2 Year Extended	\$174	Each	10%	\$157	Other	F1
14091_968-5499	14091_968-5499	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended	\$0	Each	10%	\$0	Other	F1
14091_968-5500	14091_968-5500	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$969	Each	10%	\$872	Other	F1
14091_968-5501	14091_968-5501	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,093	Each	10%	\$1,884	Other	F1
14091_968-5502	14091_968-5502	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2 Year Extended	\$40	Each	10%	\$36	Other	F1
14091_968-5529	14091_968-5529	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Year Extended	\$95	Each	10%	\$86	Other	F1
14091_968-5530	14091_968-5530	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair 3 Year Extended	\$438	Each	10%	\$394	Other	F1
14091_968-5531	14091_968-5531	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year Extended	\$1,138	Each	10%	\$1,024	Other	F1
14091_968-5532	14091_968-5532	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$242	Each	10%	\$218	Other	F1
14091_968-5533	14091_968-5533	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 3 Year Extended	\$436	Each	10%	\$392	Other	F1
14091_968-5534	14091_968-5534	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year Extended	\$63	Each	10%	\$57	Other	F1
14091_968-5535	14091_968-5535	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,206	Each	10%	\$1,085	Other	F1
14091_968-5536	14091_968-5536	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$2,541	Each	10%	\$2,287	Other	F1
14091_968-5537	14091_968-5537	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$242	Each	10%	\$218	Other	F1
14091_968-5559	14091_968-5559	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 4 Year Extended	\$189	Each	10%	\$170	Other	F1
14091_968-5560	14091_968-5560	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair 4 Year Extended	\$588	Each	10%	\$529	Other	F1
14091_968-5561	14091_968-5561	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year Extended	\$1,547	Each	10%	\$1,392	Other	F1
14091_968-5562	14091_968-5562	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended	\$412	Each	10%	\$371	Other	F1
14091_968-5563	14091_968-5563	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 4 Year Extended	\$676	Each	10%	\$608	Other	F1
14091_968-5564	14091_968-5564	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year Extended	\$113	Each	10%	\$102	Other	F1
14091_968-5565	14091_968-5565	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,446	Each	10%	\$1,302	Other	F1
14091_968-5566	14091_968-5566	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$3,022	Each	10%	\$2,719	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14091_968-5567	14091_968-5567	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4 Year Extended	\$412	Each	10%	\$371	Other	F1
14091_968-5638	14091_968-5638	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Initial Year	\$117	Each	10%	\$105	Other	F1
14091_968-5641	14091_968-5641	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
14091_968-5650	14091_968-5650	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$198	Each	10%	\$178	Other	F1
14091_968-5652	14091_968-5652	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
14091_968-5662	14091_968-5662	Dell Networking	SW Support,PE M I/O Aggregator,90 Day	\$0	Each	10%	\$0	Other	F1
14091_968-5666	14091_968-5666	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
14091_973-2426	14091_973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
14091_973-8439	14091_973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
14091_976-8142	14091_976-8142	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year Extended	\$1,000	Each	10%	\$900	Other	F1
14091_976-8144	14091_976-8144	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year Extended	\$1,227	Each	10%	\$1,104	Other	F1
14091_976-8146	14091_976-8146	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year Extended	\$2,794	Each	10%	\$2,515	Other	F1
14091_976-8148	14091_976-8148	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 6 Year Extended	\$3,381	Each	10%	\$3,043	Other	F1
14091_976-8150	14091_976-8150	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$849	Each	10%	\$764	Other	F1
14091_976-8152	14091_976-8152	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$912	Each	10%	\$821	Other	F1
14091_976-8154	14091_976-8154	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,619	Each	10%	\$1,457	Other	F1
14091_976-8156	14091_976-8156	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$2,014	Each	10%	\$1,812	Other	F1
14091_976-8158	14091_976-8158	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,619	Each	10%	\$1,457	Other	F1
14091_976-8160	14091_976-8160	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$2,014	Each	10%	\$1,812	Other	F1
14091_976-8162	14091_976-8162	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 5 Year Extended	\$1,943	Each	10%	\$1,749	Other	F1
14091_976-8164	14091_976-8164	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 6 Year Extended	\$2,408	Each	10%	\$2,167	Other	F1
14091_976-8166	14091_976-8166	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,196	Each	10%	\$1,076	Other	F1
14091_976-8168	14091_976-8168	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$1,318	Each	10%	\$1,187	Other	F1
14091_976-8170	14091_976-8170	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$1,269	Each	10%	\$1,142	Other	F1
14091_976-8172	14091_976-8172	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 7 Year	\$1,401	Each	10%	\$1,261	Other	F1
14091_976-8174	14091_976-8174	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year Extended	\$1,138	Each	10%	\$1,024	Other	F1
14091_976-8176	14091_976-8176	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year Extended	\$1,410	Each	10%	\$1,269	Other	F1
14091_976-8178	14091_976-8178	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$1,641	Each	10%	\$1,477	Other	F1
14091_976-8180	14091_976-8180	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$1,799	Each	10%	\$1,619	Other	F1
14091_976-8182	14091_976-8182	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,597	Each	10%	\$1,437	Other	F1
14091_976-8184	14091_976-8184	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$1,999	Each	10%	\$1,799	Other	F1
14091_976-8186	14091_976-8186	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,597	Each	10%	\$1,437	Other	F1
14091_976-8188	14091_976-8188	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$1,999	Each	10%	\$1,799	Other	F1
14091_976-8190	14091_976-8190	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 5 Year Extended	\$2,049	Each	10%	\$1,845	Other	F1
14091_976-8192	14091_976-8192	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 6 Year Extended	\$2,541	Each	10%	\$2,287	Other	F1
14091_976-8194	14091_976-8194	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$4,143	Each	10%	\$3,729	Other	F1
14091_976-8196	14091_976-8196	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$4,651	Each	10%	\$4,186	Other	F1
14091_984-3267	14091_984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14091_989-3439	14091_989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14091_992-6149	14091_992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14091_996-8029	14091_996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade Needed	\$0	Each	10%	\$0	Other	F1
14091_998-4204	14091_998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
14091_998-4205	14091_998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
14092_802-8815	14092_802-8815	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$5,880	Each	10%	\$5,292	Other	F1
14092_802-8816	14092_802-8816	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$7,496	Each	10%	\$6,746	Other	F1
14092_802-8817	14092_802-8817	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$9,146	Each	10%	\$8,231	Other	F1
14092_802-8818	14092_802-8818	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 75 Months	\$10,834	Each	10%	\$9,751	Other	F1
14092_802-8819	14092_802-8819	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 87 Months	\$12,533	Each	10%	\$11,280	Other	F1
14092_805-2418	14092_805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1
14092_805-2419	14092_805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
14092_805-2421	14092_805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1
14092_806-7308	14092_806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
14092_809-8134	14092_809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
14092_809-8136	14092_809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
14092_809-8138	14092_809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
14092_809-8140	14092_809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1
14092_809-8142	14092_809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
14092_809-8144	14092_809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
14092_809-8146	14092_809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
14092_809-8148	14092_809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%	\$2,040	Other	F1
14092_809-8150	14092_809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
14092_809-8152	14092_809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
14092_809-8154	14092_809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
14092_809-8156	14092_809-8156	Dell Networking	Months	\$2,789	Each	10%	\$2,510	Other	F1
14092_809-8158	14092_809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
14092_809-8160	14092_809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
14092_809-8162	14092_809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
14092_809-8164	14092_809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%	\$2,981	Other	F1
14092_809-8166	14092_809-8166	Dell Networking	Months	\$3,312	Each	10%	\$2,981	Other	F1
14092_809-8168	14092_809-8168	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1
14092_809-8170	14092_809-8170	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
14092_809-8172	14092_809-8172	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1
14092_812-4008	14092_812-4008	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$3,835	Each	10%	\$3,452	Other	F1
14092_812-8809	14092_812-8809	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dellem.com Expires 1Yr	\$400	Each	10%	\$360	Other	F1
14092_812-9444	14092_812-9444	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
14092_812-9500	14092_812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1
14092_816-1568	14092_816-1568	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Partner Delivered (Req.	\$42	Each	10%	\$38	Other	F1
14092_816-1571	14092_816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
14092_816-1576	14092_816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
14092_816-1579	14092_816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
14092_816-1624	14092_816-1624	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%	\$1,562	Other	F1
14092_816-1627	14092_816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%	\$2,285	Other	F1
14092_816-1632	14092_816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%	\$2,927	Other	F1
14092_816-1635	14092_816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%	\$3,577	Other	F1
14092_821-5796	14092_821-5796	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,793	Each	10%	\$2,514	Other	F1
14092_822-3178	14092_822-3178	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment	\$1,436	Each	10%	\$1,292	Other	F1
14092_823-9269	14092_823-9269	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
14092_823-9274	14092_823-9274	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
14092_823-9284	14092_823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
14092_935-1967	14092_935-1967	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14092_936-5359	14092_936-5359	Dell Networking	Dell Hardware Limited Warranty Initial Year	\$14	Each	10%	\$13	Other	F1
14092_938-8178	14092_938-8178	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14092_951-2015	14092_951-2015	Dell Networking	Dell Hardware Limited Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14092_951-5533	14092_951-5533	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14092_951-5534	14092_951-5534	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial	\$0	Each	10%	\$0	Other	F1
14092_951-5535	14092_951-5535	Dell Networking	Year	\$0	Each	10%	\$0	Other	F1
14092_951-5536	14092_951-5536	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
14092_951-5537	14092_951-5537	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,459	Each	10%	\$1,313	Other	F1
14092_951-5538	14092_951-5538	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$19	Each	10%	\$17	Other	F1
14092_951-5541	14092_951-5541	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$30	Each	10%	\$27	Other	F1
14092_951-5543	14092_951-5543	Dell Networking	Dispatch, 2 Year Extended	\$2,980	Each	10%	\$2,682	Other	F1
14092_951-5544	14092_951-5544	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$137	Each	10%	\$123	Other	F1
14092_951-5545	14092_951-5545	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$213	Each	10%	\$191	Other	F1
14092_951-5546	14092_951-5546	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$19	Each	10%	\$17	Other	F1
14092_951-5547	14092_951-5547	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$30	Each	10%	\$27	Other	F1
14092_951-5548	14092_951-5548	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$80	Each	10%	\$72	Other	F1
14092_951-5549	14092_951-5549	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$1,819	Each	10%	\$1,637	Other	F1
14092_951-5550	14092_951-5550	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$188	Each	10%	\$169	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14092 976-8144	14092 976-8144	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year Extended	\$1,227	Each	10%	\$1,104	Other	F1
14092 976-8146	14092 976-8146	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year	\$2,794	Each	10%	\$2,515	Other	F1
14092 976-8148	14092 976-8148	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 6 Year	\$3,381	Each	10%	\$3,043	Other	F1
14092 976-8150	14092 976-8150	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$849	Each	10%	\$764	Other	F1
14092 976-8152	14092 976-8152	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$912	Each	10%	\$821	Other	F1
14092 976-8154	14092 976-8154	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,619	Each	10%	\$1,457	Other	F1
14092 976-8156	14092 976-8156	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year	\$2,014	Each	10%	\$1,812	Other	F1
14092 976-8158	14092 976-8158	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5	\$1,619	Each	10%	\$1,457	Other	F1
14092 976-8160	14092 976-8160	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6	\$2,014	Each	10%	\$1,812	Other	F1
14092 976-8162	14092 976-8162	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$1,943	Each	10%	\$1,749	Other	F1
14092 976-8164	14092 976-8164	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$2,408	Each	10%	\$2,167	Other	F1
14092 976-8166	14092 976-8166	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,196	Each	10%	\$1,076	Other	F1
14092 976-8168	14092 976-8168	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$1,318	Each	10%	\$1,187	Other	F1
14092 976-8170	14092 976-8170	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$1,269	Each	10%	\$1,142	Other	F1
14092 976-8172	14092 976-8172	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 7 Year	\$1,401	Each	10%	\$1,261	Other	F1
14092 976-8174	14092 976-8174	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year Extended	\$1,138	Each	10%	\$1,024	Other	F1
14092 976-8176	14092 976-8176	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year Extended	\$1,410	Each	10%	\$1,269	Other	F1
14092 976-8178	14092 976-8178	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$1,641	Each	10%	\$1,477	Other	F1
14092 976-8180	14092 976-8180	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$1,799	Each	10%	\$1,619	Other	F1
14092 976-8182	14092 976-8182	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,597	Each	10%	\$1,437	Other	F1
14092 976-8184	14092 976-8184	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$1,999	Each	10%	\$1,799	Other	F1
14092 976-8186	14092 976-8186	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$1,597	Each	10%	\$1,437	Other	F1
14092 976-8188	14092 976-8188	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$1,999	Each	10%	\$1,799	Other	F1
14092 976-8190	14092 976-8190	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 5 Year Extended	\$2,049	Each	10%	\$1,845	Other	F1
14092 976-8192	14092 976-8192	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 6 Year Extended	\$2,541	Each	10%	\$2,287	Other	F1
14092 976-8194	14092 976-8194	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$4,143	Each	10%	\$3,729	Other	F1
14092 976-8196	14092 976-8196	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$4,651	Each	10%	\$4,186	Other	F1
14092 984-3267	14092 984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
14092 989-3439	14092 989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14092 992-8149	14092 992-8149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14092 996-8029	14092 996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade	\$0	Each	10%	\$0	Other	F1
14092 998-4204	14092 998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
14092 998-4205	14092 998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
24092 461-0497	24092 461-0497	Dell Networking	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
24092 468-8015	24092 468-8015	Dell Networking	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
24092 468-8016	24092 468-8016	Dell Networking	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
24092 468-8017	24092 468-8017	Dell Networking	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
24092 468-8018	24092 468-8018	Dell Networking	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
24092 468-8019	24092 468-8019	Dell Networking	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
24092 805-2418	24092 805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1
24092 805-2419	24092 805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
24092 805-2421	24092 805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1
24092 806-7308	24092 806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
24092 809-8134	24092 809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
24092 809-8136	24092 809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
24092 809-8138	24092 809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
24092 809-8140	24092 809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$1,743	Each	10%	\$1,569	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
24092 809-8142	24092 809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%		\$1,159	Other	F1	
24092 809-8144	24092 809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%		\$2,040	Other	F1	
24092 809-8146	24092 809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%		\$1,159	Other	F1	
24092 809-8148	24092 809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$2,266	Each	10%		\$2,040	Other	F1	
24092 809-8150	24092 809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%		\$1,427	Other	F1	
24092 809-8152	24092 809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%		\$2,510	Other	F1	
24092 809-8154	24092 809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%		\$1,427	Other	F1	
24092 809-8156	24092 809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$2,789	Each	10%		\$2,510	Other	F1	
24092 809-8158	24092 809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,893	Each	10%		\$1,694	Other	F1	
24092 809-8160	24092 809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%		\$2,981	Other	F1	
24092 809-8162	24092 809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,893	Each	10%		\$1,694	Other	F1	
24092 809-8164	24092 809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$3,312	Each	10%		\$2,981	Other	F1	
24092 809-8166	24092 809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%		\$1,962	Other	F1	
24092 809-8168	24092 809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%		\$3,452	Other	F1	
24092 809-8170	24092 809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%		\$1,962	Other	F1	
24092 809-8172	24092 809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87 Months	\$3,835	Each	10%		\$3,452	Other	F1	
24092 812-4008	24092 812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr from Order Date	\$400	Each	10%		\$360	Other	F1	
24092 812-8809	24092 812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%		\$90	Other	F1	
24092 812-9444	24092 812-9444	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Dell Delivered (Req. SOW)	\$81	Each	10%		\$73	Other	F1	
24092 812-9500	24092 812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Partner Delivered (Req. SOW)	\$42	Each	10%		\$38	Other	F1	
24092 816-1568	24092 816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%		\$1,280	Other	F1	
24092 816-1571	24092 816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,627	Each	10%		\$1,444	Other	F1	
24092 816-1576	24092 816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%		\$2,012	Other	F1	
24092 816-1579	24092 816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%		\$1,562	Other	F1	
24092 816-1624	24092 816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,539	Each	10%		\$2,285	Other	F1	
24092 816-1627	24092 816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,252	Each	10%		\$2,927	Other	F1	
24092 816-1632	24092 816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,974	Each	10%		\$3,577	Other	F1	
24092 816-1635	24092 816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,793	Each	10%		\$2,514	Other	F1	
24092 821-5796	24092 821-5796	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment	\$1,436	Each	10%		\$1,292	Other	F1	
24092 822-3178	24092 822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%		\$11	Other	F1	
24092 823-9269	24092 823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%		\$972	Other	F1	
24092 823-9274	24092 823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%		\$2,520	Other	F1	
24092 823-9284	24092 823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%		\$2,070	Other	F1	
24092 936-5359	24092 936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%		\$10	Other	F1	
24092 951-2015	24092 951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%		\$0	Other	F1	
24092 951-5533	24092 951-5533	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%		\$0	Other	F1	
24092 951-5534	24092 951-5534	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended	\$0	Each	10%		\$0	Other	F1	
24092 951-5535	24092 951-5535	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,459	Each	10%		\$1,313	Other	F1	
24092 951-5536	24092 951-5536	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$19	Each	10%		\$17	Other	F1	
24092 951-5537	24092 951-5537	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$30	Each	10%		\$27	Other	F1	
24092 951-5538	24092 951-5538	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$2,980	Each	10%		\$2,682	Other	F1	
24092 951-5541	24092 951-5541	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$137	Each	10%		\$123	Other	F1	
24092 951-5543	24092 951-5543	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$213	Each	10%		\$191	Other	F1	
24092 951-5544	24092 951-5544	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$19	Each	10%		\$17	Other	F1	
24092 951-5545	24092 951-5545	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$30	Each	10%		\$27	Other	F1	
24092 951-5546	24092 951-5546	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	\$80	Each	10%		\$72	Other	F1	
24092 951-5547	24092 951-5547	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$1,819	Each	10%		\$1,637	Other	F1	
24092 951-5548	24092 951-5548	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$188	Each	10%		\$169	Other	F1	
24092 951-5551	24092 951-5551	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,732	Each	10%		\$3,359	Other	F1	
24092 951-5553	24092 951-5553	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 3 Year Extended	\$460	Each	10%		\$414	Other	F1	
24092 951-5554	24092 951-5554	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$188	Each	10%		\$169	Other	F1	
24092 951-5555	24092 951-5555	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year Extended	\$149	Each	10%		\$134	Other	F1	
24092 951-5556	24092 951-5556	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,190	Each	10%		\$1,971	Other	F1	
24092 951-5557	24092 951-5557	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$325	Each	10%		\$292	Other	F1	
24092 951-5558	24092 951-5558	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$4,505	Each	10%		\$4,054	Other	F1	
24092 951-5561	24092 951-5561	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$687	Each	10%		\$619	Other	F1	
24092 951-5563	24092 951-5563	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency	\$325	Each	10%		\$292	Other	F1	
24092 968-5412	24092 968-5412	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%		\$0	Other	F1	
24092 968-5414	24092 968-5414	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$191	Each	10%		\$172	Other	F1	
24092 968-5416	24092 968-5416	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$466	Each	10%		\$419	Other	F1	
24092 968-5418	24092 968-5418	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial	\$26	Each	10%		\$23	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
24092 968-5420	24092 968-5420	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$112	Each	10%	\$101	Other	F1
24092 968-5422	24092 968-5422	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
24092 968-5426	24092 968-5426	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial Year	\$26	Each	10%	\$23	Other	F1
24092 968-5494	24092 968-5494	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 2 Year Extended	\$0	Each	10%	\$0	Other	F1
24092 968-5495	24092 968-5495	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair 2 Year Extended	\$298	Each	10%	\$268	Other	F1
24092 968-5496	24092 968-5496	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year Extended	\$724	Each	10%	\$652	Other	F1
24092 968-5497	24092 968-5497	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	\$40	Each	10%	\$36	Other	F1
24092 968-5498	24092 968-5498	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$174	Each	10%	\$157	Other	F1
24092 968-5499	24092 968-5499	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year	\$0	Each	10%	\$0	Other	F1
24092 968-5500	24092 968-5500	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$969	Each	10%	\$872	Other	F1
24092 968-5501	24092 968-5501	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,093	Each	10%	\$1,884	Other	F1
24092 968-5502	24092 968-5502	Dell Networking	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	\$40	Each	10%	\$36	Other	F1
24092 968-5529	24092 968-5529	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$95	Each	10%	\$86	Other	F1
24092 968-5530	24092 968-5530	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$438	Each	10%	\$394	Other	F1
24092 968-5531	24092 968-5531	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$1,138	Each	10%	\$1,024	Other	F1
24092 968-5532	24092 968-5532	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	\$242	Each	10%	\$218	Other	F1
24092 968-5533	24092 968-5533	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6	\$436	Each	10%	\$392	Other	F1
24092 968-5534	24092 968-5534	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year Extended	\$63	Each	10%	\$57	Other	F1
24092 968-5535	24092 968-5535	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,206	Each	10%	\$1,085	Other	F1
24092 968-5536	24092 968-5536	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$2,541	Each	10%	\$2,287	Other	F1
24092 968-5537	24092 968-5537	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$242	Each	10%	\$218	Other	F1
24092 968-5559	24092 968-5559	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 4 Year Extended	\$189	Each	10%	\$170	Other	F1
24092 968-5560	24092 968-5560	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site	\$588	Each	10%	\$529	Other	F1
24092 968-5561	24092 968-5561	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year Extended	\$1,547	Each	10%	\$1,392	Other	F1
24092 968-5562	24092 968-5562	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended	\$412	Each	10%	\$371	Other	F1
24092 968-5563	24092 968-5563	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 4 Year Extended	\$676	Each	10%	\$608	Other	F1
24092 968-5564	24092 968-5564	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year Extended	\$113	Each	10%	\$102	Other	F1
24092 968-5565	24092 968-5565	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,446	Each	10%	\$1,302	Other	F1
24092 968-5566	24092 968-5566	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$3,022	Each	10%	\$2,719	Other	F1
24092 968-5567	24092 968-5567	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4 Year Extended	\$412	Each	10%	\$371	Other	F1
24092 968-5638	24092 968-5638	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Initial Year	\$117	Each	10%	\$105	Other	F1
24092 968-5641	24092 968-5641	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
24092 968-5650	24092 968-5650	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$198	Each	10%	\$178	Other	F1
24092 968-5652	24092 968-5652	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
24092 968-5662	24092 968-5662	Dell Networking	SW Support, PE M I/O Aggregator, 90 Day	\$0	Each	10%	\$0	Other	F1
24092 968-5666	24092 968-5666	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1
24092 973-2426	24092 973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
24092 973-8439	24092 973-8439	Dell Networking	Onsite Planning of a Network Implementation - Add On	\$2,899	Each	10%	\$2,609	Other	F1
24092 976-8142	24092 976-8142	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year Extended	\$1,000	Each	10%	\$900	Other	F1
24092 976-8144	24092 976-8144	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year Extended	\$1,227	Each	10%	\$1,104	Other	F1
24092 976-8146	24092 976-8146	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year Extended	\$2,794	Each	10%	\$2,515	Other	F1
24092 976-8148	24092 976-8148	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 6 Year Extended	\$3,381	Each	10%	\$3,043	Other	F1
24092 976-8150	24092 976-8150	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$849	Each	10%	\$764	Other	F1
24092 976-8152	24092 976-8152	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$912	Each	10%	\$821	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
24092_976-8154	24092_976-8154	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,619	Each	10%	\$1,457	Other	F1
24092_976-8156	24092_976-8156	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$2,014	Each	10%	\$1,812	Other	F1
24092_976-8158	24092_976-8158	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,619	Each	10%	\$1,457	Other	F1
24092_976-8160	24092_976-8160	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$2,014	Each	10%	\$1,812	Other	F1
24092_976-8162	24092_976-8162	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 5 Year Extended	\$1,943	Each	10%	\$1,749	Other	F1
24092_976-8164	24092_976-8164	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 6 Year Extended	\$2,408	Each	10%	\$2,167	Other	F1
24092_976-8166	24092_976-8166	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,196	Each	10%	\$1,076	Other	F1
24092_976-8168	24092_976-8168	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$1,318	Each	10%	\$1,187	Other	F1
24092_976-8170	24092_976-8170	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$1,269	Each	10%	\$1,142	Other	F1
24092_976-8172	24092_976-8172	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 7 Year	\$1,401	Each	10%	\$1,261	Other	F1
24092_976-8174	24092_976-8174	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year Extended	\$1,138	Each	10%	\$1,024	Other	F1
24092_976-8176	24092_976-8176	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year Extended	\$1,410	Each	10%	\$1,269	Other	F1
24092_976-8178	24092_976-8178	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$1,641	Each	10%	\$1,477	Other	F1
24092_976-8180	24092_976-8180	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$1,799	Each	10%	\$1,619	Other	F1
24092_976-8182	24092_976-8182	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,597	Each	10%	\$1,437	Other	F1
24092_976-8184	24092_976-8184	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$1,999	Each	10%	\$1,799	Other	F1
24092_976-8186	24092_976-8186	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,597	Each	10%	\$1,437	Other	F1
24092_976-8188	24092_976-8188	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$1,999	Each	10%	\$1,799	Other	F1
24092_976-8190	24092_976-8190	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 5 Year Extended	\$2,049	Each	10%	\$1,845	Other	F1
24092_976-8192	24092_976-8192	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 6 Year Extended	\$2,541	Each	10%	\$2,287	Other	F1
24092_976-8194	24092_976-8194	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$4,143	Each	10%	\$3,729	Other	F1
24092_976-8196	24092_976-8196	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$4,651	Each	10%	\$4,186	Other	F1
24092_984-3267	24092_984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
24092_989-3439	24092_989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
24092_992-6149	24092_992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
24092_996-8029	24092_996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade Needed	\$0	Each	10%	\$0	Other	F1
24092_998-4204	24092_998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
24092_998-4205	24092_998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
34092_806-7308	34092_806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
34092_822-3178	34092_822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
34092_936-5359	34092_936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
34092_984-3267	34092_984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
34092_988-7279	34092_988-7279	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
34092_988-7318	34092_988-7318	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
34092_988-7327	34092_988-7327	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
34092_988-7347	34092_988-7347	Dell Networking	No Warranty beyond initial term	\$0	Each	10%	\$0	Other	F1
34092_988-7669	34092_988-7669	Dell Networking	No Warranty beyond 1 year	\$0	Each	10%	\$0	Other	F1
34092_998-4204	34092_998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
34092_998-4205	34092_998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
54092_007-1527	54092_007-1527	Dell Networking	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
54092_009-4364	54092_009-4364	Dell Networking	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
54092_009-4869	54092_009-4869	Dell Networking	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
54092_009-4877	54092_009-4877	Dell Networking	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
54092_805-2418	54092_805-2418	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment	\$3,354	Each	10%	\$3,019	Other	F1
54092_805-2419	54092_805-2419	Dell Networking	ProDeploy Plus Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$145	Each	10%	\$130	Other	F1
54092_805-2421	54092_805-2421	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment Verification	\$147	Each	10%	\$133	Other	F1
54092_806-7308	54092_806-7308	Dell Networking	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
54092_809-8134	54092_809-8134	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$991	Each	10%	\$892	Other	F1
54092_809-8136	54092_809-8136	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$1,743	Each	10%	\$1,569	Other	F1
54092_809-8138	54092_809-8138	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$991	Each	10%	\$892	Other	F1
54092_809-8140	54092_809-8140	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$1,743	Each	10%	\$1,569	Other	F1
54092_809-8142	54092_809-8142	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$1,288	Each	10%	\$1,159	Other	F1
54092_809-8144	54092_809-8144	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$2,266	Each	10%	\$2,040	Other	F1
54092_809-8146	54092_809-8146	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$1,288	Each	10%	\$1,159	Other	F1
54092_809-8148	54092_809-8148	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$2,266	Each	10%	\$2,040	Other	F1
54092_809-8150	54092_809-8150	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$1,585	Each	10%	\$1,427	Other	F1
54092_809-8152	54092_809-8152	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$2,789	Each	10%	\$2,510	Other	F1
54092_809-8154	54092_809-8154	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$1,585	Each	10%	\$1,427	Other	F1
54092_809-8156	54092_809-8156	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$2,789	Each	10%	\$2,510	Other	F1
54092_809-8158	54092_809-8158	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$1,883	Each	10%	\$1,694	Other	F1
54092_809-8160	54092_809-8160	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$3,312	Each	10%	\$2,981	Other	F1
54092_809-8162	54092_809-8162	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$1,883	Each	10%	\$1,694	Other	F1
54092_809-8164	54092_809-8164	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75 Months	\$3,312	Each	10%	\$2,981	Other	F1
54092_809-8166	54092_809-8166	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$2,180	Each	10%	\$1,962	Other	F1
54092_809-8168	54092_809-8168	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$3,835	Each	10%	\$3,452	Other	F1
54092_809-8170	54092_809-8170	Dell Networking	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$2,180	Each	10%	\$1,962	Other	F1
54092_809-8172	54092_809-8172	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87 Months	\$3,835	Each	10%	\$3,452	Other	F1
54092_812-4008	54092_812-4008	Dell Networking	ProDeploy Plus Training Credits 400 Redeem at education.dell.com Expires 1Yr from Order Date	\$400	Each	10%	\$360	Other	F1
54092_812-8809	54092_812-8809	Dell Networking	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
54092_812-9444	54092_812-9444	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Dell Delivered (Req. SOW)	\$81	Each	10%	\$73	Other	F1
54092_812-9500	54092_812-9500	Dell Networking	ProDeploy Flex Install Dell NW M or FN Series IOM, Switch - Partner Delivered (Req. SOW)	\$42	Each	10%	\$38	Other	F1
54092_816-1568	54092_816-1568	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,422	Each	10%	\$1,280	Other	F1
54092_816-1571	54092_816-1571	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,827	Each	10%	\$1,644	Other	F1
54092_816-1576	54092_816-1576	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,235	Each	10%	\$2,012	Other	F1
54092_816-1579	54092_816-1579	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,735	Each	10%	\$1,562	Other	F1
54092_816-1624	54092_816-1624	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$2,539	Each	10%	\$2,285	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
54092_816-1627	54092_816-1627	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$3,252	Each	10%	\$2,927	Other	F1
54092_816-1632	54092_816-1632	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$3,974	Each	10%	\$3,577	Other	F1
54092_816-1635	54092_816-1635	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$2,793	Each	10%	\$2,514	Other	F1
54092_821-5796	54092_821-5796	Dell Networking	ProDeploy Dell Networking M or FN Series IOM, Switch - Deployment	\$1,436	Each	10%	\$1,292	Other	F1
54092_822-3178	54092_822-3178	Dell Networking	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
54092_823-9269	54092_823-9269	Dell Networking	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
54092_823-9274	54092_823-9274	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
54092_823-9284	54092_823-9284	Dell Networking	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
54092_936-5359	54092_936-5359	Dell Networking	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
54092_951-2015	54092_951-2015	Dell Networking	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
54092_951-5533	54092_951-5533	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
54092_951-5534	54092_951-5534	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended	\$0	Each	10%	\$0	Other	F1
54092_951-5535	54092_951-5535	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year	\$1,459	Each	10%	\$1,313	Other	F1
54092_951-5536	54092_951-5536	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year	\$19	Each	10%	\$17	Other	F1
54092_951-5537	54092_951-5537	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	\$30	Each	10%	\$27	Other	F1
54092_951-5538	54092_951-5538	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3Year	\$2,980	Each	10%	\$2,682	Other	F1
54092_951-5541	54092_951-5541	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, Initial Year	\$137	Each	10%	\$123	Other	F1
54092_951-5543	54092_951-5543	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 2 Year Extended	\$213	Each	10%	\$191	Other	F1
54092_951-5544	54092_951-5544	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year	\$19	Each	10%	\$17	Other	F1
54092_951-5545	54092_951-5545	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	\$30	Each	10%	\$27	Other	F1
54092_951-5546	54092_951-5546	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year Extended	\$80	Each	10%	\$72	Other	F1
54092_951-5547	54092_951-5547	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$1,819	Each	10%	\$1,637	Other	F1
54092_951-5548	54092_951-5548	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$188	Each	10%	\$169	Other	F1
54092_951-5551	54092_951-5551	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Year	\$3,732	Each	10%	\$3,359	Other	F1
54092_951-5553	54092_951-5553	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 3 Year Extended	\$460	Each	10%	\$414	Other	F1
54092_951-5554	54092_951-5554	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$188	Each	10%	\$169	Other	F1
54092_951-5555	54092_951-5555	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year Extended	\$149	Each	10%	\$134	Other	F1
54092_951-5556	54092_951-5556	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$2,190	Each	10%	\$1,971	Other	F1
54092_951-5557	54092_951-5557	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended	\$325	Each	10%	\$292	Other	F1
54092_951-5558	54092_951-5558	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year	\$4,505	Each	10%	\$4,054	Other	F1
54092_951-5561	54092_951-5561	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 4 Year Extended	\$687	Each	10%	\$619	Other	F1
54092_951-5563	54092_951-5563	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended	\$325	Each	10%	\$292	Other	F1
54092_955-5124	54092_955-5124	Dell Networking	RESTRICTED- ProSupport for Support Delivery Partners only: Partner provides Technical Support	\$0	Each	10%	\$0	Other	F1
54092_965-5360	54092_965-5360	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 39 Months	\$473	Each	10%	\$426	Other	F1
54092_965-5361	54092_965-5361	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 3 Years	\$439	Each	10%	\$395	Other	F1
54092_965-5362	54092_965-5362	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 4 Years	\$506	Each	10%	\$455	Other	F1
54092_965-5364	54092_965-5364	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 51 Months	\$536	Each	10%	\$482	Other	F1
54092_965-5365	54092_965-5365	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 5 Years	\$586	Each	10%	\$528	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
54092_965-5367	54092_965-5367	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support, 63 Months	\$614	Each	10%	\$553	Other	F1
54092_968-5412	54092_968-5412	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair Initial Year	\$0	Each	10%	\$0	Other	F1
54092_968-5414	54092_968-5414	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair Initial Year	\$191	Each	10%	\$172	Other	F1
54092_968-5416	54092_968-5416	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year	\$466	Each	10%	\$419	Other	F1
54092_968-5418	54092_968-5418	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year	\$26	Each	10%	\$23	Other	F1
54092_968-5420	54092_968-5420	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, Initial Year	\$112	Each	10%	\$101	Other	F1
54092_968-5422	54092_968-5422	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$0	Each	10%	\$0	Other	F1
54092_968-5426	54092_968-5426	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, Initial Year	\$26	Each	10%	\$23	Other	F1
54092_968-5494	54092_968-5494	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 2 Year Extended	\$0	Each	10%	\$0	Other	F1
54092_968-5495	54092_968-5495	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair 2 Year Extended	\$298	Each	10%	\$268	Other	F1
54092_968-5496	54092_968-5496	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 2 Year Extended	\$724	Each	10%	\$652	Other	F1
54092_968-5497	54092_968-5497	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	\$40	Each	10%	\$36	Other	F1
54092_968-5498	54092_968-5498	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 2 Year Extended	\$174	Each	10%	\$157	Other	F1
54092_968-5499	54092_968-5499	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended	\$0	Each	10%	\$0	Other	F1
54092_968-5500	54092_968-5500	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$969	Each	10%	\$872	Other	F1
54092_968-5501	54092_968-5501	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$2,093	Each	10%	\$1,884	Other	F1
54092_968-5502	54092_968-5502	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 2 Year Extended	\$40	Each	10%	\$36	Other	F1
54092_968-5529	54092_968-5529	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Year Extended	\$95	Each	10%	\$86	Other	F1
54092_968-5530	54092_968-5530	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair 3 Year Extended	\$438	Each	10%	\$394	Other	F1
54092_968-5531	54092_968-5531	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 3 Year	\$1,138	Each	10%	\$1,024	Other	F1
54092_968-5532	54092_968-5532	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$242	Each	10%	\$218	Other	F1
54092_968-5533	54092_968-5533	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 3 Year Extended	\$436	Each	10%	\$392	Other	F1
54092_968-5534	54092_968-5534	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year Extended	\$63	Each	10%	\$57	Other	F1
54092_968-5535	54092_968-5535	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$1,206	Each	10%	\$1,085	Other	F1
54092_968-5536	54092_968-5536	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 4 Year	\$2,541	Each	10%	\$2,287	Other	F1
54092_968-5537	54092_968-5537	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 3 Year Extended	\$242	Each	10%	\$218	Other	F1
54092_968-5559	54092_968-5559	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Year Extended	\$189	Each	10%	\$170	Other	F1
54092_968-5560	54092_968-5560	Dell Networking	Basic Hardware Services: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair 3 Year Extended	\$588	Each	10%	\$529	Other	F1
54092_968-5561	54092_968-5561	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year	\$1,547	Each	10%	\$1,392	Other	F1
54092_968-5562	54092_968-5562	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended	\$412	Each	10%	\$371	Other	F1
54092_968-5563	54092_968-5563	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 4 Year Extended	\$676	Each	10%	\$608	Other	F1
54092_968-5564	54092_968-5564	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year Extended	\$113	Each	10%	\$102	Other	F1
54092_968-5565	54092_968-5565	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$1,446	Each	10%	\$1,302	Other	F1
54092_968-5566	54092_968-5566	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year	\$3,022	Each	10%	\$2,719	Other	F1
54092_968-5567	54092_968-5567	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 4 Year Extended	\$412	Each	10%	\$371	Other	F1
54092_968-5638	54092_968-5638	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Initial Year	\$117	Each	10%	\$105	Other	F1
54092_968-5641	54092_968-5641	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year	\$0	Each	10%	\$0	Other	F1
54092_968-5650	54092_968-5650	Dell Networking	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$198	Each	10%	\$178	Other	F1
54092_968-5652	54092_968-5652	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	\$0	Each	10%	\$0	Other	F1
54092_968-5662	54092_968-5662	Dell Networking	SW Support,PE M I/O Aggregator,90 Day	\$0	Each	10%	\$0	Other	F1
54092_968-5666	54092_968-5666	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 4 Year	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
54092_973-2426	54092_973-2426	Dell Networking	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
54092_976-8142	54092_976-8142	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Year Extended	\$1,000	Each	10%	\$900	Other	F1
54092_976-8144	54092_976-8144	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Year Extended	\$1,227	Each	10%	\$1,104	Other	F1
54092_976-8146	54092_976-8146	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 5 Year Extended	\$2,794	Each	10%	\$2,515	Other	F1
54092_976-8148	54092_976-8148	Dell Networking	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis, 6 Year Extended	\$3,381	Each	10%	\$3,043	Other	F1
54092_976-8150	54092_976-8150	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$849	Each	10%	\$764	Other	F1
54092_976-8152	54092_976-8152	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$912	Each	10%	\$821	Other	F1
54092_976-8154	54092_976-8154	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,619	Each	10%	\$1,457	Other	F1
54092_976-8156	54092_976-8156	Dell Networking	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$2,014	Each	10%	\$1,812	Other	F1
54092_976-8158	54092_976-8158	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,619	Each	10%	\$1,457	Other	F1
54092_976-8160	54092_976-8160	Dell Networking	Mission Critical Package: 8-Hour 7X24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$2,014	Each	10%	\$1,812	Other	F1
54092_976-8162	54092_976-8162	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 5 Year Extended	\$1,943	Each	10%	\$1,749	Other	F1
54092_976-8164	54092_976-8164	Dell Networking	Mission Critical Package: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair, 6 Year Extended	\$2,408	Each	10%	\$2,167	Other	F1
54092_976-8166	54092_976-8166	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 6 Year	\$1,196	Each	10%	\$1,076	Other	F1
54092_976-8168	54092_976-8168	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance, 7 Year	\$1,318	Each	10%	\$1,187	Other	F1
54092_976-8170	54092_976-8170	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 6 Year	\$1,269	Each	10%	\$1,142	Other	F1
54092_976-8172	54092_976-8172	Dell Networking	MISSION CRITICAL PACKAGE: Enhanced Services, 7 Year	\$1,401	Each	10%	\$1,261	Other	F1
54092_976-8174	54092_976-8174	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Year Extended	\$1,138	Each	10%	\$1,024	Other	F1
54092_976-8176	54092_976-8176	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Year Extended	\$1,410	Each	10%	\$1,269	Other	F1
54092_976-8178	54092_976-8178	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$1,641	Each	10%	\$1,477	Other	F1
54092_976-8180	54092_976-8180	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$1,799	Each	10%	\$1,619	Other	F1
54092_976-8182	54092_976-8182	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,597	Each	10%	\$1,437	Other	F1
54092_976-8184	54092_976-8184	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$1,999	Each	10%	\$1,799	Other	F1
54092_976-8186	54092_976-8186	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Year Extended	\$1,597	Each	10%	\$1,437	Other	F1
54092_976-8188	54092_976-8188	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Year Extended	\$1,999	Each	10%	\$1,799	Other	F1
54092_976-8190	54092_976-8190	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 5 Year Extended	\$2,049	Each	10%	\$1,845	Other	F1
54092_976-8192	54092_976-8192	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair, 6 Year Extended	\$2,541	Each	10%	\$2,287	Other	F1
54092_976-8194	54092_976-8194	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Year	\$4,143	Each	10%	\$3,729	Other	F1
54092_976-8196	54092_976-8196	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Year	\$4,651	Each	10%	\$4,186	Other	F1
54092_984-3267	54092_984-3267	Dell Networking	Custom Service	\$0	Each	10%	\$0	Other	F1
54092_989-3439	54092_989-3439	Dell Networking	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
54092_992-6149	54092_992-6149	Dell Networking	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
54092_996-8029	54092_996-8029	Dell Networking	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade Needed	\$0	Each	10%	\$0	Other	F1
54092_998-4204	54092_998-4204	Dell Networking	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
54092_998-4205	54092_998-4205	Dell Networking	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
13626_809-8175	13626_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13626_809-8177	13626_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13626_809-8179	13626_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13626 809-8181	13626 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13626 816-1556	13626 816-1556	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,497	Each	10%	\$1,347	Other	F1
13626 816-1559	13626 816-1559	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,497	Each	10%	\$1,347	Other	F1
13626 816-1584	13626 816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,874	Each	10%	\$1,687	Other	F1
13626 816-1587	13626 816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,874	Each	10%	\$1,687	Other	F1
13626 816-1612	13626 816-1612	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
13626 816-1615	13626 816-1615	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
13626 816-1640	13626 816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,592	Each	10%	\$3,233	Other	F1
13626 816-1643	13626 816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,592	Each	10%	\$3,233	Other	F1
13626 828-9351	13626 828-9351	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support	\$919	Each	10%	\$827	Other	F1
13626 828-9352	13626 828-9352	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support	\$919	Each	10%	\$827	Other	F1
13626 828-9353	13626 828-9353	Dell Networking	ProSupport 7x24 HW-SW Technical Support	\$569	Each	10%	\$512	Other	F1
13626 828-9354	13626 828-9354	Dell Networking	ProSupport 7x24 HW-SW Technical Support	\$569	Each	10%	\$512	Other	F1
13626 828-9367	13626 828-9367	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$619	Each	10%	\$557	Other	F1
13626 828-9368	13626 828-9368	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$619	Each	10%	\$557	Other	F1
13626 828-9381	13626 828-9381	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$379	Each	10%	\$341	Other	F1
13626 828-9382	13626 828-9382	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$379	Each	10%	\$341	Other	F1
13626 828-9388	13626 828-9388	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$879	Each	10%	\$791	Other	F1
13626 828-9389	13626 828-9389	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$879	Each	10%	\$791	Other	F1
13626 828-9406	13626 828-9406	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$379	Each	10%	\$341	Other	F1
13626 828-9407	13626 828-9407	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$379	Each	10%	\$341	Other	F1
13626 828-9408	13626 828-9408	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,309	Each	10%	\$1,178	Other	F1
13626 828-9409	13626 828-9409	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,309	Each	10%	\$1,178	Other	F1
13626 828-9410	13626 828-9410	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,219	Each	10%	\$1,097	Other	F1
13626 828-9411	13626 828-9411	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,219	Each	10%	\$1,097	Other	F1
13626 828-9434	13626 828-9434	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support	\$1,329	Each	10%	\$1,196	Other	F1
13626 828-9435	13626 828-9435	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support	\$1,329	Each	10%	\$1,196	Other	F1
13626 828-9436	13626 828-9436	Dell Networking	ProSupport 7x24 HW-SW Technical Support	\$799	Each	10%	\$719	Other	F1
13626 828-9437	13626 828-9437	Dell Networking	ProSupport 7x24 HW-SW Technical Support	\$799	Each	10%	\$719	Other	F1
13626 828-9450	13626 828-9450	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$889	Each	10%	\$800	Other	F1
13626 828-9451	13626 828-9451	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$889	Each	10%	\$800	Other	F1
13626 828-9464	13626 828-9464	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$529	Each	10%	\$476	Other	F1
13626 828-9465	13626 828-9465	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$529	Each	10%	\$476	Other	F1
13626 828-9471	13626 828-9471	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1
13626 828-9472	13626 828-9472	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1
13626 828-9489	13626 828-9489	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$529	Each	10%	\$476	Other	F1
13626 828-9490	13626 828-9490	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$529	Each	10%	\$476	Other	F1
13626 828-9491	13626 828-9491	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,929	Each	10%	\$1,736	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13626 828-9492	13626 828-9492	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,929	Each	10%	\$1,736	Other	F1
13626 828-9493	13626 828-9493	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,789	Each	10%	\$1,610	Other	F1
13626 828-9494	13626 828-9494	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,789	Each	10%	\$1,610	Other	F1
13626 847-7311	13626 847-7311	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1
13626 847-7312	13626 847-7312	Dell Networking	Keep Your Component For Enterprise	\$140	Each	10%	\$126	Other	F1
13626 926-0476	13626 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13625 809-8175	13625 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13625 809-8177	13625 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13625 809-8179	13625 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13625 809-8181	13625 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13625 816-1555	13625 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
13625 816-1556	13625 816-1556	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,497	Each	10%	\$1,347	Other	F1
13625 816-1559	13625 816-1559	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,497	Each	10%	\$1,347	Other	F1
13625 816-1560	13625 816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
13625 816-1583	13625 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,546	Each	10%	\$5,891	Other	F1
13625 816-1584	13625 816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,874	Each	10%	\$1,687	Other	F1
13625 816-1587	13625 816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,874	Each	10%	\$1,687	Other	F1
13625 816-1588	13625 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,546	Each	10%	\$5,891	Other	F1
13625 816-1611	13625 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
13625 816-1612	13625 816-1612	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
13625 816-1615	13625 816-1615	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
13625 816-1616	13625 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
13625 816-1639	13625 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
13625 816-1640	13625 816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,592	Each	10%	\$3,233	Other	F1
13625 816-1643	13625 816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,592	Each	10%	\$3,233	Other	F1
13625 816-1644	13625 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
13625 828-7055	13625 828-7055	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,526	Each	10%	\$2,274	Other	F1
13625 828-7056	13625 828-7056	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,526	Each	10%	\$2,274	Other	F1
13625 828-7057	13625 828-7057	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,474	Each	10%	\$1,327	Other	F1
13625 828-7058	13625 828-7058	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,474	Each	10%	\$1,327	Other	F1
13625 828-7071	13625 828-7071	Dell Networking	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,679	Each	10%	\$1,511	Other	F1
13625 828-7072	13625 828-7072	Dell Networking	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,679	Each	10%	\$1,511	Other	F1
13625 828-7085	13625 828-7085	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$979	Each	10%	\$881	Other	F1
13625 828-7086	13625 828-7086	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$979	Each	10%	\$881	Other	F1
13625 828-7092	13625 828-7092	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,459	Each	10%	\$2,213	Other	F1
13625 828-7093	13625 828-7093	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,459	Each	10%	\$2,213	Other	F1
13625 828-7110	13625 828-7110	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$979	Each	10%	\$881	Other	F1
13625 828-7111	13625 828-7111	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$979	Each	10%	\$881	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13625-828-7112	13625-828-7112	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,693	Each	10%	\$3,324	Other	F1
13625-828-7113	13625-828-7113	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,693	Each	10%	\$3,324	Other	F1
13625-828-7114	13625-828-7114	Dell Networking	ProSupport Plus 7x24 Technical Support	\$3,421	Each	10%	\$3,079	Other	F1
13625-828-7115	13625-828-7115	Dell Networking	ProSupport Plus 7x24 Technical Support	\$3,421	Each	10%	\$3,079	Other	F1
13625-828-9187	13625-828-9187	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance	\$518	Each	10%	\$467	Other	F1
13625-828-9188	13625-828-9188	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance	\$518	Each	10%	\$467	Other	F1
13625-828-9197	13625-828-9197	Dell Networking	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$579	Each	10%	\$521	Other	F1
13625-828-9198	13625-828-9198	Dell Networking	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$579	Each	10%	\$521	Other	F1
13625-828-9205	13625-828-9205	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$882	Each	10%	\$794	Other	F1
13625-828-9206	13625-828-9206	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$882	Each	10%	\$794	Other	F1
13625-828-9217	13625-828-9217	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$339	Each	10%	\$305	Other	F1
13625-828-9218	13625-828-9218	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$339	Each	10%	\$305	Other	F1
13625-828-9235	13625-828-9235	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,189	Each	10%	\$1,070	Other	F1
13625-828-9236	13625-828-9236	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,189	Each	10%	\$1,070	Other	F1
13625-828-9237	13625-828-9237	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$849	Each	10%	\$764	Other	F1
13625-828-9238	13625-828-9238	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$849	Each	10%	\$764	Other	F1
13625-828-9255	13625-828-9255	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,283	Each	10%	\$1,155	Other	F1
13625-828-9256	13625-828-9256	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,283	Each	10%	\$1,155	Other	F1
13625-828-9257	13625-828-9257	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$339	Each	10%	\$305	Other	F1
13625-828-9258	13625-828-9258	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$339	Each	10%	\$305	Other	F1
13625-828-9268	13625-828-9268	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support	\$1,032	Each	10%	\$929	Other	F1
13625-828-9269	13625-828-9269	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support	\$1,032	Each	10%	\$929	Other	F1
13625-828-9270	13625-828-9270	Dell Networking	ProSupport 7x24 HW-SW Technical Support	\$601	Each	10%	\$541	Other	F1
13625-828-9271	13625-828-9271	Dell Networking	ProSupport 7x24 HW-SW Technical Support	\$601	Each	10%	\$541	Other	F1
13625-828-9284	13625-828-9284	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$689	Each	10%	\$620	Other	F1
13625-828-9285	13625-828-9285	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$689	Each	10%	\$620	Other	F1
13625-828-9298	13625-828-9298	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
13625-828-9299	13625-828-9299	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
13625-828-9305	13625-828-9305	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,009	Each	10%	\$908	Other	F1
13625-828-9306	13625-828-9306	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,009	Each	10%	\$908	Other	F1
13625-828-9323	13625-828-9323	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
13625-828-9324	13625-828-9324	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
13625-828-9325	13625-828-9325	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,512	Each	10%	\$1,361	Other	F1
13625-828-9326	13625-828-9326	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,512	Each	10%	\$1,361	Other	F1
13625-828-9327	13625-828-9327	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,402	Each	10%	\$1,261	Other	F1
13625-828-9328	13625-828-9328	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,402	Each	10%	\$1,261	Other	F1
13625-828-9517	13625-828-9517	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support	\$1,273	Each	10%	\$1,145	Other	F1
13625-828-9518	13625-828-9518	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Technical Support	\$1,273	Each	10%	\$1,145	Other	F1
13625-828-9519	13625-828-9519	Dell Networking	ProSupport 7x24 HW-SW Technical Support	\$732	Each	10%	\$659	Other	F1
13625-828-9520	13625-828-9520	Dell Networking	ProSupport 7x24 HW-SW Technical Support	\$732	Each	10%	\$659	Other	F1
13625-828-9533	13625-828-9533	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$849	Each	10%	\$764	Other	F1
13625-828-9534	13625-828-9534	Dell Networking	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$849	Each	10%	\$764	Other	F1
13625-828-9547	13625-828-9547	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$489	Each	10%	\$440	Other	F1
13625-828-9548	13625-828-9548	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$489	Each	10%	\$440	Other	F1
13625-828-9554	13625-828-9554	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,249	Each	10%	\$1,124	Other	F1
13625-828-9555	13625-828-9555	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,249	Each	10%	\$1,124	Other	F1
13625-828-9572	13625-828-9572	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$489	Each	10%	\$440	Other	F1
13625-828-9573	13625-828-9573	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$489	Each	10%	\$440	Other	F1
13625-828-9574	13625-828-9574	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,873	Each	10%	\$1,686	Other	F1
13625-828-9575	13625-828-9575	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,873	Each	10%	\$1,686	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	
13625 828-9576	13625 828-9576	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,733	Each	10%	\$1,560	Other	F1
13625 828-9577	13625 828-9577	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,733	Each	10%	\$1,560	Other	F1
13625 828-9600	13625 828-9600	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$1,853	Each	10%	\$1,668	Other	F1
13625 828-9601	13625 828-9601	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$1,853	Each	10%	\$1,668	Other	F1
13625 828-9602	13625 828-9602	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,050	Each	10%	\$945	Other	F1
13625 828-9603	13625 828-9603	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,050	Each	10%	\$945	Other	F1
13625 828-9616	13625 828-9616	Dell Networking	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,229	Each	10%	\$1,106	Other	F1
13625 828-9617	13625 828-9617	Dell Networking	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,229	Each	10%	\$1,106	Other	F1
13625 828-9630	13625 828-9630	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$699	Each	10%	\$629	Other	F1
13625 828-9631	13625 828-9631	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$699	Each	10%	\$629	Other	F1
13625 828-9637	13625 828-9637	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,829	Each	10%	\$1,646	Other	F1
13625 828-9638	13625 828-9638	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,829	Each	10%	\$1,646	Other	F1
13625 828-9655	13625 828-9655	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$699	Each	10%	\$629	Other	F1
13625 828-9656	13625 828-9656	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$699	Each	10%	\$629	Other	F1
13625 828-9657	13625 828-9657	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,735	Each	10%	\$2,461	Other	F1
13625 828-9658	13625 828-9658	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,735	Each	10%	\$2,461	Other	F1
13625 828-9659	13625 828-9659	Dell Networking	ProSupport Plus 7x24 Technical Support	\$2,531	Each	10%	\$2,278	Other	F1
13625 828-9660	13625 828-9660	Dell Networking	ProSupport Plus 7x24 Technical Support	\$2,531	Each	10%	\$2,278	Other	F1
13625 828-9683	13625 828-9683	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$1,675	Each	10%	\$1,508	Other	F1
13625 828-9684	13625 828-9684	Dell Networking	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$1,675	Each	10%	\$1,508	Other	F1
13625 828-9685	13625 828-9685	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance	\$952	Each	10%	\$856	Other	F1
13625 828-9686	13625 828-9686	Dell Networking	ProSupport 7x24 HW-SW Tech Support and Assistance	\$952	Each	10%	\$856	Other	F1
13625 828-9699	13625 828-9699	Dell Networking	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,119	Each	10%	\$1,007	Other	F1
13625 828-9700	13625 828-9700	Dell Networking	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,119	Each	10%	\$1,007	Other	F1
13625 828-9713	13625 828-9713	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$639	Each	10%	\$575	Other	F1
13625 828-9714	13625 828-9714	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$639	Each	10%	\$575	Other	F1
13625 828-9720	13625 828-9720	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,649	Each	10%	\$1,484	Other	F1
13625 828-9721	13625 828-9721	Dell Networking	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,649	Each	10%	\$1,484	Other	F1
13625 828-9738	13625 828-9738	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$639	Each	10%	\$575	Other	F1
13625 828-9739	13625 828-9739	Dell Networking	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$639	Each	10%	\$575	Other	F1
13625 828-9740	13625 828-9740	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,483	Each	10%	\$2,234	Other	F1
13625 828-9741	13625 828-9741	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,483	Each	10%	\$2,234	Other	F1
13625 828-9742	13625 828-9742	Dell Networking	ProSupport Plus 7x24 Technical Support	\$2,289	Each	10%	\$2,060	Other	F1
13625 828-9743	13625 828-9743	Dell Networking	ProSupport Plus 7x24 Technical Support	\$2,289	Each	10%	\$2,060	Other	F1
13625 847-7300	13625 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
13625 847-7301	13625 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
13625 926-0476	13625 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12931 809-8175	12931 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12931 809-8177	12931 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12931 809-8179	12931 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12931 809-8181	12931 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12931 818-3603	12931 818-3603	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$469	Each	10%	\$422	Other	F1
12931 818-3604	12931 818-3604	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$469	Each	10%	\$422	Other	F1
12931 818-3608	12931 818-3608	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$769	Each	10%	\$692	Other	F1
12931 818-3610	12931 818-3610	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$769	Each	10%	\$692	Other	F1
12931 818-3613	12931 818-3613	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,059	Each	10%	\$953	Other	F1
12931 818-3614	12931 818-3614	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,059	Each	10%	\$953	Other	F1
12931 818-3615	12931 818-3615	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$469	Each	10%	\$422	Other	F1
12931 818-3616	12931 818-3616	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$469	Each	10%	\$422	Other	F1
12931 818-3619	12931 818-3619	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$699	Each	10%	\$629	Other	F1
12931 818-3620	12931 818-3620	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$699	Each	10%	\$629	Other	F1
12931 818-3623	12931 818-3623	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,149	Each	10%	\$1,034	Other	F1
12931 818-3624	12931 818-3624	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,149	Each	10%	\$1,034	Other	F1
12931 818-3627	12931 818-3627	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,819	Each	10%	\$1,637	Other	F1
12931 818-3628	12931 818-3628	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,819	Each	10%	\$1,637	Other	F1
12931 818-3630	12931 818-3630	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$469	Each	10%	\$422	Other	F1
12931 818-3631	12931 818-3631	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$469	Each	10%	\$422	Other	F1
12931 818-3635	12931 818-3635	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$1,599	Each	10%	\$1,439	Other	F1
12931 818-3636	12931 818-3636	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$1,599	Each	10%	\$1,439	Other	F1
12931 847-7298	12931 847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12931 847-7299	12931 847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
12931 926-0476	12931 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12930 809-8175	12930 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12930 809-8177	12930 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12930 809-8179	12930 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12930 809-8181	12930 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12930 818-5056	12930 818-5056	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$562	Each	10%	\$506	Other	F1
12930 818-5057	12930 818-5057	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$562	Each	10%	\$506	Other	F1
12930 818-5061	12930 818-5061	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,023	Each	10%	\$921	Other	F1
12930 818-5063	12930 818-5063	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,023	Each	10%	\$921	Other	F1
12930 818-5066	12930 818-5066	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,534	Each	10%	\$1,381	Other	F1
12930 818-5067	12930 818-5067	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,534	Each	10%	\$1,381	Other	F1
12930 818-5068	12930 818-5068	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,074	Each	10%	\$967	Other	F1
12930 818-5069	12930 818-5069	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,074	Each	10%	\$967	Other	F1
12930 818-5072	12930 818-5072	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$844	Each	10%	\$760	Other	F1
12930 818-5073	12930 818-5073	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$844	Each	10%	\$760	Other	F1
12930 818-5076	12930 818-5076	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,534	Each	10%	\$1,381	Other	F1
12930 818-5077	12930 818-5077	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,534	Each	10%	\$1,381	Other	F1
12930 818-5080	12930 818-5080	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,611	Each	10%	\$1,450	Other	F1
12930 818-5081	12930 818-5081	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$1,611	Each	10%	\$1,450	Other	F1
12930 818-5083	12930 818-5083	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$562	Each	10%	\$506	Other	F1
12930 818-5084	12930 818-5084	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$562	Each	10%	\$506	Other	F1
12930 818-5088	12930 818-5088	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,302	Each	10%	\$2,072	Other	F1
12930 818-5089	12930 818-5089	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,302	Each	10%	\$2,072	Other	F1
12930 847-7298	12930 847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
12930 847-7299	12930 847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
12930 926-0476	12930 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12929 809-8175	12929 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12929 809-8177	12929 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12929 809-8179	12929 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12929 809-8181	12929 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12929 818-5183	12929 818-5183	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,251	Each	10%	\$1,126	Other	F1
12929 818-5184	12929 818-5184	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$1,251	Each	10%	\$1,126	Other	F1
12929 818-5188	12929 818-5188	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,274	Each	10%	\$2,047	Other	F1
12929 818-5190	12929 818-5190	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,274	Each	10%	\$2,047	Other	F1
12929 818-5193	12929 818-5193	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,411	Each	10%	\$3,070	Other	F1
12929 818-5194	12929 818-5194	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,411	Each	10%	\$3,070	Other	F1
12929 818-5195	12929 818-5195	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,388	Each	10%	\$2,149	Other	F1
12929 818-5196	12929 818-5196	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,388	Each	10%	\$2,149	Other	F1
12929 818-5199	12929 818-5199	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,876	Each	10%	\$1,688	Other	F1
12929 818-5200	12929 818-5200	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,876	Each	10%	\$1,688	Other	F1
12929 818-5203	12929 818-5203	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,411	Each	10%	\$3,070	Other	F1
12929 818-5204	12929 818-5204	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,411	Each	10%	\$3,070	Other	F1
12929 818-5207	12929 818-5207	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$3,581	Each	10%	\$3,223	Other	F1
12929 818-5208	12929 818-5208	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$3,581	Each	10%	\$3,223	Other	F1
12929 818-5210	12929 818-5210	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,251	Each	10%	\$1,126	Other	F1
12929 818-5211	12929 818-5211	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,251	Each	10%	\$1,126	Other	F1
12929 818-5215	12929 818-5215	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$5,117	Each	10%	\$4,605	Other	F1
12929 818-5216	12929 818-5216	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$5,117	Each	10%	\$4,605	Other	F1
12929 847-7298	12929 847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
12929 847-7299	12929 847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
12929 926-0476	12929 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12928 809-8175	12928 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12928 809-8177	12928 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12928_809-8179	12928_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12928_809-8181	12928_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12928_818-5310	12928_818-5310	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$1,251	Each	10%	\$1,126	Other	F1
12928_818-5311	12928_818-5311	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$1,251	Each	10%	\$1,126	Other	F1
12928_818-5315	12928_818-5315	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,274	Each	10%	\$2,047	Other	F1
12928_818-5317	12928_818-5317	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,274	Each	10%	\$2,047	Other	F1
12928_818-5320	12928_818-5320	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,411	Each	10%	\$3,070	Other	F1
12928_818-5321	12928_818-5321	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,411	Each	10%	\$3,070	Other	F1
12928_818-5322	12928_818-5322	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,388	Each	10%	\$2,149	Other	F1
12928_818-5323	12928_818-5323	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$2,388	Each	10%	\$2,149	Other	F1
12928_818-5326	12928_818-5326	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,876	Each	10%	\$1,688	Other	F1
12928_818-5327	12928_818-5327	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,876	Each	10%	\$1,688	Other	F1
12928_818-5330	12928_818-5330	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,411	Each	10%	\$3,070	Other	F1
12928_818-5331	12928_818-5331	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,411	Each	10%	\$3,070	Other	F1
12928_818-5334	12928_818-5334	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$3,581	Each	10%	\$3,223	Other	F1
12928_818-5335	12928_818-5335	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$3,581	Each	10%	\$3,223	Other	F1
12928_818-5337	12928_818-5337	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,251	Each	10%	\$1,126	Other	F1
12928_818-5338	12928_818-5338	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,251	Each	10%	\$1,126	Other	F1
12928_818-5342	12928_818-5342	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$5,117	Each	10%	\$4,605	Other	F1
12928_818-5343	12928_818-5343	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$5,117	Each	10%	\$4,605	Other	F1
12928_847-7298	12928_847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
12928_847-7299	12928_847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
12928_926-0476	12928_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12937_809-8175	12937_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12937_809-8177	12937_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12937_809-8179	12937_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12937_809-8181	12937_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12937_816-1556	12937_816-1556	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,497	Each	10%	\$1,347	Other	F1
12937_816-1559	12937_816-1559	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,497	Each	10%	\$1,347	Other	F1
12937_816-1612	12937_816-1612	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
12937_816-1615	12937_816-1615	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
12937_817-8365	12937_817-8365	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$3,085	Each	10%	\$2,777	Other	F1
12937_817-8366	12937_817-8366	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$3,085	Each	10%	\$2,777	Other	F1
12937_817-8370	12937_817-8370	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,187	Each	10%	\$3,768	Other	F1
12937_817-8372	12937_817-8372	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,187	Each	10%	\$3,768	Other	F1
12937_817-8375	12937_817-8375	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,762	Each	10%	\$5,186	Other	F1
12937_817-8376	12937_817-8376	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,762	Each	10%	\$5,186	Other	F1
12937_817-8377	12937_817-8377	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$4,581	Each	10%	\$4,123	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12937_817-8378	12937_817-8378	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$4,581	Each	10%	\$4,123	Other	F1
12937_817-8381	12937_817-8381	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$2,737	Each	10%	\$2,463	Other	F1
12937_817-8382	12937_817-8382	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$2,737	Each	10%	\$2,463	Other	F1
12937_817-8385	12937_817-8385	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$6,281	Each	10%	\$5,652	Other	F1
12937_817-8386	12937_817-8386	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$6,281	Each	10%	\$5,652	Other	F1
12937_817-8389	12937_817-8389	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$6,871	Each	10%	\$6,184	Other	F1
12937_817-8390	12937_817-8390	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$6,871	Each	10%	\$6,184	Other	F1
12937_817-8392	12937_817-8392	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,825	Each	10%	\$1,642	Other	F1
12937_817-8393	12937_817-8393	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$3,085	Each	10%	\$2,777	Other	F1
12937_817-8397	12937_817-8397	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$8,643	Each	10%	\$7,779	Other	F1
12937_817-8398	12937_817-8398	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$8,643	Each	10%	\$7,779	Other	F1
12937_838-1039	12937_838-1039	Dell Networking	ProSupp Plus Mission Critical 4Hr 7x24 with Emerg Dispatch Dell Technologies Cloud Platform	\$5,762	Each	10%	\$5,186	Other	F1
12937_838-1040	12937_838-1040	Dell Networking	ProSupp Plus Mission Critical 4Hr 7x24 with Emerg Dispatch Dell Technologies Cloud Platform	\$5,762	Each	10%	\$5,186	Other	F1
12937_838-1041	12937_838-1041	Dell Networking	ProSupp Plus Mission Critical 4Hr 7x24 HW Tech Supp and Assist Dell Technologies Cloud Platform	\$8,643	Each	10%	\$7,779	Other	F1
12937_838-1042	12937_838-1042	Dell Networking	ProSupp Plus Mission Critical 4Hr 7x24 HW Tech Supp and Assist Dell Technologies Cloud Platform	\$8,643	Each	10%	\$7,779	Other	F1
12937_847-7309	12937_847-7309	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1
12937_847-7310	12937_847-7310	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1
12937_926-0476	12937_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12927_809-8175	12927_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12927_809-8177	12927_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12927_809-8179	12927_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
12927_809-8181	12927_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
12927_816-1555	12927_816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
12927_816-1560	12927_816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
12927_816-1611	12927_816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
12927_816-1616	12927_816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
12927_818-4929	12927_818-4929	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$909	Each	10%	\$818	Other	F1
12927_818-4930	12927_818-4930	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$909	Each	10%	\$818	Other	F1
12927_818-4934	12927_818-4934	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,652	Each	10%	\$1,487	Other	F1
12927_818-4936	12927_818-4936	Dell Networking	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,652	Each	10%	\$1,487	Other	F1
12927_818-4939	12927_818-4939	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,478	Each	10%	\$2,230	Other	F1
12927_818-4940	12927_818-4940	Dell Networking	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,478	Each	10%	\$2,230	Other	F1
12927_818-4941	12927_818-4941	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,735	Each	10%	\$1,562	Other	F1
12927_818-4942	12927_818-4942	Dell Networking	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,735	Each	10%	\$1,562	Other	F1
12927_818-4945	12927_818-4945	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,363	Each	10%	\$1,227	Other	F1
12927_818-4946	12927_818-4946	Dell Networking	ProSupport:7x24 HW/SW Technical Support and Assistance	\$1,363	Each	10%	\$1,227	Other	F1
12927_818-4949	12927_818-4949	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,479	Each	10%	\$2,231	Other	F1
12927_818-4950	12927_818-4950	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,479	Each	10%	\$2,231	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12927_818-4953	12927_818-4953	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,602	Each	10%	\$2,342	Other	F1
12927_818-4954	12927_818-4954	Dell Networking	ProSupport Plus:7x24 HW/SW Technical Support and Assistance	\$2,602	Each	10%	\$2,342	Other	F1
12927_818-4956	12927_818-4956	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$909	Each	10%	\$818	Other	F1
12927_818-4957	12927_818-4957	Dell Networking	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$909	Each	10%	\$818	Other	F1
12927_818-4961	12927_818-4961	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,718	Each	10%	\$3,346	Other	F1
12927_818-4962	12927_818-4962	Dell Networking	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$3,718	Each	10%	\$3,346	Other	F1
12927_847-7298	12927_847-7298	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
12927_847-7299	12927_847-7299	Dell Networking	Keep Your Component For Enterprise	\$790	Each	10%	\$711	Other	F1
12927_926-0476	12927_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13773_827-4524	13773_827-4524	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$1,079	Each	10%	\$971	Other	F1
13773_827-4525	13773_827-4525	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$599	Each	10%	\$539	Other	F1
13773_827-4526	13773_827-4526	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$71	Each	10%	\$64	Other	F1
13773_827-4527	13773_827-4527	Dell Networking	Basic Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$71	Each	10%	\$64	Other	F1
13773_827-4545	13773_827-4545	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$286	Each	10%	\$257	Other	F1
13773_827-4546	13773_827-4546	Dell Networking	Prosupport Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$286	Each	10%	\$257	Other	F1
13773_827-4548	13773_827-4548	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$429	Each	10%	\$386	Other	F1
13773_827-4549	13773_827-4549	Dell Networking	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$429	Each	10%	\$386	Other	F1
13773_827-4558	13773_827-4558	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$643	Each	10%	\$579	Other	F1
13773_827-4559	13773_827-4559	Dell Networking	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$643	Each	10%	\$579	Other	F1
13773_827-4574	13773_827-4574	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$450	Each	10%	\$405	Other	F1
13773_827-4575	13773_827-4575	Dell Networking	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$450	Each	10%	\$405	Other	F1
13773_827-4582	13773_827-4582	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$429	Each	10%	\$386	Other	F1
13773_827-4583	13773_827-4583	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$429	Each	10%	\$386	Other	F1
13773_827-4590	13773_827-4590	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$300	Each	10%	\$270	Other	F1
13773_827-4591	13773_827-4591	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$300	Each	10%	\$270	Other	F1
13773_827-4602	13773_827-4602	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$236	Each	10%	\$212	Other	F1
13773_827-4603	13773_827-4603	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$236	Each	10%	\$212	Other	F1
13773_827-4610	13773_827-4610	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$157	Each	10%	\$141	Other	F1
13773_827-4611	13773_827-4611	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$157	Each	10%	\$141	Other	F1
13773_827-4622	13773_827-4622	Dell Networking	Keep Your Hard Drive	\$80	Each	10%	\$72	Other	F1
13773_827-4624	13773_827-4624	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$1,079	Each	10%	\$971	Other	F1
13773_827-4625	13773_827-4625	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$599	Each	10%	\$539	Other	F1
13773_827-4626	13773_827-4626	Dell Networking	Keep Your Hard Drive	\$80	Each	10%	\$72	Other	F1
13773_847-7330	13773_847-7330	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
13773_847-7336	13773_847-7336	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
13773_847-7353	13773_847-7353	Dell Networking	Keep your Hard Drive For Enterprise	\$110	Each	10%	\$99	Other	F1
13773_847-7354	13773_847-7354	Dell Networking	Keep your Hard Drive For Enterprise	\$110	Each	10%	\$99	Other	F1
13773_926-0476	13773_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14595 827-4524	14595 827-4524	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$1,079	Each	10%	\$971	Other	F1
14595 827-4525	14595 827-4525	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$599	Each	10%	\$539	Other	F1
14595 827-4624	14595 827-4624	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$1,079	Each	10%	\$971	Other	F1
14595 827-4625	14595 827-4625	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$599	Each	10%	\$539	Other	F1
14595 847-7341	14595 847-7341	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
14595 847-7342	14595 847-7342	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
14595 926-0476	14595 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13769 827-4524	13769 827-4524	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$1,079	Each	10%	\$971	Other	F1
13769 827-4525	13769 827-4525	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$599	Each	10%	\$539	Other	F1
13769 827-4624	13769 827-4624	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$1,079	Each	10%	\$971	Other	F1
13769 827-4625	13769 827-4625	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$599	Each	10%	\$539	Other	F1
13769 827-9545	13769 827-9545	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$26	Each	10%	\$24	Other	F1
13769 827-9546	13769 827-9546	Dell Networking	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$26	Each	10%	\$24	Other	F1
13769 827-9553	13769 827-9553	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$17	Each	10%	\$16	Other	F1
13769 827-9554	13769 827-9554	Dell Networking	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$17	Each	10%	\$16	Other	F1
13769 847-7341	13769 847-7341	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
13769 847-7342	13769 847-7342	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
13769 926-0476	13769 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13771 827-4524	13771 827-4524	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$1,079	Each	10%	\$971	Other	F1
13771 827-4525	13771 827-4525	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$599	Each	10%	\$539	Other	F1
13771 827-4624	13771 827-4624	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$1,079	Each	10%	\$971	Other	F1
13771 827-4625	13771 827-4625	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$599	Each	10%	\$539	Other	F1
13771 847-7341	13771 847-7341	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
13771 847-7342	13771 847-7342	Dell Networking	Keep Your Component For Enterprise	\$34	Each	10%	\$31	Other	F1
13771 926-0476	13771 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13653 809-8175	13653 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13653 809-8177	13653 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13653 809-8179	13653 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
13653 809-8181	13653 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
13653 816-1555	13653 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
13653 816-1560	13653 816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
13653 816-1583	13653 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,546	Each	10%	\$5,891	Other	F1
13653 816-1588	13653 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,546	Each	10%	\$5,891	Other	F1
13653 816-1611	13653 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
13653 816-1616	13653 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
13653 816-1639	13653 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
13653 816-1644	13653 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
13653 828-4474	13653 828-4474	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,139	Each	10%	\$3,725	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13653 828-4485	13653 828-4485	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$6,209	Each	10%	\$5,588	Other	F1
13653 847-7309	13653 847-7309	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1
13653 847-7310	13653 847-7310	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1
13653 926-0476	13653 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11643 809-8175	11643 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11643 809-8177	11643 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11643 809-8179	11643 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11643 809-8181	11643 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11643 816-1555	11643 816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
11643 816-1560	11643 816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
11643 816-1583	11643 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,546	Each	10%	\$5,891	Other	F1
11643 816-1588	11643 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,546	Each	10%	\$5,891	Other	F1
11643 816-1611	11643 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
11643 816-1616	11643 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
11643 816-1639	11643 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
11643 816-1644	11643 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
11643 847-7300	11643 847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
11643 847-7301	11643 847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
11643 926-0476	11643 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11643 997-6167	11643 997-6167	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$2,311	Each	10%	\$2,080	Other	F1
11643 997-6168	11643 997-6168	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$2,311	Each	10%	\$2,080	Other	F1
11643 997-6169	11643 997-6169	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,015	Each	10%	\$1,814	Other	F1
11643 997-6170	11643 997-6170	Dell Networking	ProSupport 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,015	Each	10%	\$1,814	Other	F1
11643 997-6171	11643 997-6171	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,015	Each	10%	\$1,814	Other	F1
11643 997-6172	11643 997-6172	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,015	Each	10%	\$1,814	Other	F1
11643 997-6182	11643 997-6182	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$394	Each	10%	\$355	Other	F1
11643 997-6183	11643 997-6183	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$394	Each	10%	\$355	Other	F1
11643 997-6193	11643 997-6193	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,091	Each	10%	\$982	Other	F1
11643 997-6194	11643 997-6194	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,091	Each	10%	\$982	Other	F1
11643 997-6302	11643 997-6302	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$1,884	Each	10%	\$1,696	Other	F1
11643 997-6303	11643 997-6303	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$1,884	Each	10%	\$1,696	Other	F1
11643 997-6348	11643 997-6348	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,195	Each	10%	\$1,076	Other	F1
11643 997-6349	11643 997-6349	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,195	Each	10%	\$1,076	Other	F1
11643 997-6359	11643 997-6359	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$394	Each	10%	\$355	Other	F1
11643 997-6360	11643 997-6360	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$394	Each	10%	\$355	Other	F1
11643 997-6377	11643 997-6377	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$2,421	Each	10%	\$2,179	Other	F1
11643 997-6378	11643 997-6378	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$2,421	Each	10%	\$2,179	Other	F1
11643 997-6388	11643 997-6388	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,015	Each	10%	\$1,814	Other	F1



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11643_997-6389	11643_997-6389	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,015	Each	10%	\$1,814	Other	F1
11643_997-6397	11643_997-6397	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,015	Each	10%	\$1,814	Other	F1
11643_997-6398	11643_997-6398	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,015	Each	10%	\$1,814	Other	F1
11643_997-6408	11643_997-6408	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,719	Each	10%	\$2,447	Other	F1
11643_997-6409	11643_997-6409	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,719	Each	10%	\$2,447	Other	F1
11508_809-8175	11508_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11508_809-8177	11508_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11508_809-8179	11508_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11508_809-8181	11508_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11508_823-7271	11508_823-7271	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$449	Each	10%	\$404	Other	F1
11508_823-7272	11508_823-7272	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$449	Each	10%	\$404	Other	F1
11508_823-7273	11508_823-7273	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$859	Each	10%	\$773	Other	F1
11508_823-7274	11508_823-7274	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$859	Each	10%	\$773	Other	F1
11508_823-7275	11508_823-7275	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$299	Each	10%	\$269	Other	F1
11508_823-7276	11508_823-7276	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$299	Each	10%	\$269	Other	F1
11508_836-9685	11508_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11508_836-9686	11508_836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11508_926-0476	11508_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11508_974-4501	11508_974-4501	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,389	Each	10%	\$2,150	Other	F1
11508_974-4502	11508_974-4502	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,389	Each	10%	\$2,150	Other	F1
11508_974-4503	11508_974-4503	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,179	Each	10%	\$1,061	Other	F1
11508_974-4504	11508_974-4504	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,179	Each	10%	\$1,061	Other	F1
11508_974-4561	11508_974-4561	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$1,036	Each	10%	\$932	Other	F1
11508_974-4562	11508_974-4562	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$1,036	Each	10%	\$932	Other	F1
11508_974-4575	11508_974-4575	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$625	Each	10%	\$563	Other	F1
11508_974-4576	11508_974-4576	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$625	Each	10%	\$563	Other	F1
11508_974-4601	11508_974-4601	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$625	Each	10%	\$563	Other	F1
11508_974-4602	11508_974-4602	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$625	Each	10%	\$563	Other	F1
11508_974-4603	11508_974-4603	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$3,248	Each	10%	\$2,923	Other	F1
11508_974-4604	11508_974-4604	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$3,248	Each	10%	\$2,923	Other	F1
11508_974-4605	11508_974-4605	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$242	Each	10%	\$218	Other	F1
11508_974-4606	11508_974-4606	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$242	Each	10%	\$218	Other	F1
11508_974-4607	11508_974-4607	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$1,538	Each	10%	\$1,384	Other	F1
11508_974-4608	11508_974-4608	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$1,538	Each	10%	\$1,384	Other	F1
11508_974-4701	11508_974-4701	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$869	Each	10%	\$782	Other	F1
11508_974-4702	11508_974-4702	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$869	Each	10%	\$782	Other	F1
11508_974-4703	11508_974-4703	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,211	Each	10%	\$1,090	Other	F1
11508_974-4704	11508_974-4704	Dell Networking	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,211	Each	10%	\$1,090	Other	F1
11508_974-4705	11508_974-4705	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$869	Each	10%	\$782	Other	F1
11508_974-4706	11508_974-4706	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$869	Each	10%	\$782	Other	F1
11508_974-4707	11508_974-4707	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$314	Each	10%	\$283	Other	F1
11508_974-4708	11508_974-4708	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$314	Each	10%	\$283	Other	F1
11508_975-7464	11508_975-7464	Dell Networking	Next Business Day On-Site Service	\$909	Each	10%	\$818	Other	F1
11508_975-7465	11508_975-7465	Dell Networking	Next Business Day On-Site Service	\$909	Each	10%	\$818	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Category (REQUIRED) use drop-down		Product Category (if applicable)	
11365 809-8175	11365 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1		
11365 809-8177	11365 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1		
11365 809-8179	11365 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1		
11365 809-8181	11365 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1		
11365 816-1583	11365 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1		
11365 816-1588	11365 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1		
11365 816-1611	11365 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1		
11365 816-1616	11365 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1		
11365 816-1639	11365 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1		
11365 816-1644	11365 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1		
11365 836-9685	11365 836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1		
11365 836-9686	11365 836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1		
11365 926-0476	11365 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1		
11365 965-5348	11365 965-5348	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$1,008	Each	10%	\$907	Other	F1		
11365 965-5349	11365 965-5349	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$1,008	Each	10%	\$907	Other	F1		
11365 975-8660	11365 975-8660	Dell Networking	ProSupport: Return To Depot Service	\$460	Each	10%	\$414	Other	F1		
11365 975-8661	11365 975-8661	Dell Networking	ProSupport: Return To Depot Service	\$1,290	Each	10%	\$1,161	Other	F1		
11365 975-8668	11365 975-8668	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,381	Each	10%	\$1,243	Other	F1		
11365 975-8669	11365 975-8669	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,381	Each	10%	\$1,243	Other	F1		
11365 975-8676	11365 975-8676	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$3,125	Each	10%	\$2,813	Other	F1		
11365 975-8677	11365 975-8677	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$3,125	Each	10%	\$2,813	Other	F1		
11365 975-8684	11365 975-8684	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,521	Each	10%	\$1,369	Other	F1		
11365 975-8685	11365 975-8685	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,521	Each	10%	\$1,369	Other	F1		
11365 975-8692	11365 975-8692	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$4,191	Each	10%	\$3,772	Other	F1		
11365 975-8693	11365 975-8693	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$4,191	Each	10%	\$3,772	Other	F1		
11365 975-8700	11365 975-8700	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$565	Each	10%	\$509	Other	F1		
11365 975-8701	11365 975-8701	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$565	Each	10%	\$509	Other	F1		
11365 975-8708	11365 975-8708	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,197	Each	10%	\$1,077	Other	F1		
11365 975-8709	11365 975-8709	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,197	Each	10%	\$1,077	Other	F1		
11365 975-8717	11365 975-8717	Dell Networking	ProSupport: 7x24 HW / SW Tech Support	\$1,906	Each	10%	\$1,715	Other	F1		
11365 975-8718	11365 975-8718	Dell Networking	ProSupport: 7x24 HW / SW Tech Support	\$1,906	Each	10%	\$1,715	Other	F1		
11365 975-8726	11365 975-8726	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support	\$3,596	Each	10%	\$3,236	Other	F1		
11365 975-8727	11365 975-8727	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support	\$3,596	Each	10%	\$3,236	Other	F1		
11365 975-8735	11365 975-8735	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support	\$6,223	Each	10%	\$5,601	Other	F1		
11365 975-8736	11365 975-8736	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support	\$6,223	Each	10%	\$5,601	Other	F1		
11365 998-2942	11365 998-2942	Dell Networking	Return To Depot Service	\$1,534	Each	10%	\$1,381	Other	F1		
11365 998-2943	11365 998-2943	Dell Networking	Return To Depot Service	\$1,534	Each	10%	\$1,381	Other	F1		
11424 809-8175	11424 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1		
11424 809-8177	11424 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1		
11424 809-8179	11424 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1		
11424 809-8181	11424 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1		
11424 816-1583	11424 816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1		
11424 816-1588	11424 816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1		
11424 816-1611	11424 816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1		
11424 816-1616	11424 816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1		
11424 816-1639	11424 816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1		
11424 816-1644	11424 816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1		
11424 836-9685	11424 836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1		
11424 836-9686	11424 836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1		
11424 926-0476	11424 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1		
11424 975-8789	11424 975-8789	Dell Networking	ProSupport: Return To Depot Service	\$470	Each	10%	\$423	Other	F1		
11424 975-8790	11424 975-8790	Dell Networking	ProSupport: Return To Depot Service	\$1,356	Each	10%	\$1,220	Other	F1		
11424 975-8797	11424 975-8797	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,426	Each	10%	\$1,283	Other	F1		
11424 975-8798	11424 975-8798	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,426	Each	10%	\$1,283	Other	F1		
11424 975-8805	11424 975-8805	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$3,549	Each	10%	\$3,194	Other	F1		
11424 975-8806	11424 975-8806	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$3,549	Each	10%	\$3,194	Other	F1		
11424 975-8813	11424 975-8813	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,797	Each	10%	\$1,617	Other	F1		
11424 975-8814	11424 975-8814	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,797	Each	10%	\$1,617	Other	F1		
11424 975-8821	11424 975-8821	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$4,669	Each	10%	\$4,202	Other	F1		
11424 975-8822	11424 975-8822	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$4,669	Each	10%	\$4,202	Other	F1		
11424 975-8829	11424 975-8829	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$592	Each	10%	\$533	Other	F1		
11424 975-8830	11424 975-8830	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$592	Each	10%	\$533	Other	F1		
11424 975-8837	11424 975-8837	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,235	Each	10%	\$1,112	Other	F1		
11424 975-8838	11424 975-8838	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,235	Each	10%	\$1,112	Other	F1		
11424 975-8846	11424 975-8846	Dell Networking	ProSupport: 7x24 HW / SW Tech Support	\$1,947	Each	10%	\$1,752	Other	F1		
11424 975-8847	11424 975-8847	Dell Networking	ProSupport: 7x24 HW / SW Tech Support	\$1,947	Each	10%	\$1,752	Other	F1		
11424 975-8855	11424 975-8855	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support	\$3,764	Each	10%	\$3,387	Other	F1		
11424 975-8856	11424 975-8856	Dell Networking	ProSupport Plus: 7x24 HW/SW Tech Support	\$3,764	Each	10%	\$3,387	Other	F1		
11424 975-8864	11424 975-8864	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support	\$6,422	Each	10%	\$5,779	Other	F1		
11424 975-8865	11424 975-8865	Dell Networking	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support	\$6,422	Each	10%	\$5,779	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11424_998-2947	11424_998-2947	Dell Networking	Return To Depot Service	\$767	Each	10%	\$690	Other	F1
11424_998-2948	11424_998-2948	Dell Networking	Return To Depot Service	\$767	Each	10%	\$690	Other	F1
11427_809-8175	11427_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11427_809-8177	11427_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11427_809-8179	11427_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11427_809-8181	11427_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11427_816-1555	11427_816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
11427_816-1583	11427_816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
11427_816-1588	11427_816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
11427_816-1611	11427_816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
11427_816-1616	11427_816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
11427_816-1639	11427_816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1
11427_816-1644	11427_816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
11427_836-9685	11427_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11427_836-9686	11427_836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11427_926-0476	11427_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11427_955-0895	11427_955-0895	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$5,228	Each	10%	\$4,705	Other	F1
11427_955-0896	11427_955-0896	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$5,228	Each	10%	\$4,705	Other	F1
11427_955-0907	11427_955-0907	Dell Networking	ProSupport 4-Hour 7x24 Parts Only After Problem Diagnosis	\$4,317	Each	10%	\$3,885	Other	F1
11427_955-0908	11427_955-0908	Dell Networking	ProSupport 4-Hour 7x24 Parts Only After Problem Diagnosis	\$4,317	Each	10%	\$3,885	Other	F1
11427_955-0923	11427_955-0923	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,853	Each	10%	\$1,668	Other	F1
11427_955-0924	11427_955-0924	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,853	Each	10%	\$1,668	Other	F1
11427_955-0936	11427_955-0936	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,227	Each	10%	\$1,104	Other	F1
11427_955-0937	11427_955-0937	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,227	Each	10%	\$1,104	Other	F1
11427_955-0946	11427_955-0946	Dell Networking	ProSupport: Return To Depot Service	\$535	Each	10%	\$481	Other	F1
11427_955-0947	11427_955-0947	Dell Networking	ProSupport: Return To Depot Service	\$535	Each	10%	\$481	Other	F1
11427_955-0963	11427_955-0963	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,307	Each	10%	\$1,176	Other	F1
11427_955-0964	11427_955-0964	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,307	Each	10%	\$1,176	Other	F1
11427_955-0973	11427_955-0973	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,181	Each	10%	\$1,963	Other	F1
11427_955-0974	11427_955-0974	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$995	Each	10%	\$896	Other	F1
11427_955-0981	11427_955-0981	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$3,420	Each	10%	\$3,078	Other	F1
11427_955-0983	11427_955-0983	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$3,420	Each	10%	\$3,078	Other	F1
11427_955-0991	11427_955-0991	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$995	Each	10%	\$896	Other	F1
11427_955-0993	11427_955-0993	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,181	Each	10%	\$1,963	Other	F1
11427_955-0999	11427_955-0999	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$6,991	Each	10%	\$6,292	Other	F1
11427_955-1001	11427_955-1001	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$6,991	Each	10%	\$6,292	Other	F1
11509_802-6780	11509_802-6780	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair	\$1,717	Each	10%	\$1,545	Other	F1
11509_802-6786	11509_802-6786	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair	\$1,717	Each	10%	\$1,545	Other	F1
11509_809-8175	11509_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11509_809-8177	11509_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11509_809-8179	11509_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11509_809-8181	11509_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11509_816-1583	11509_816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,546	Each	10%	\$5,891	Other	F1
11509_816-1588	11509_816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$6,546	Each	10%	\$5,891	Other	F1
11509_816-1611	11509_816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
11509_816-1616	11509_816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1
11509_816-1639	11509_816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
11509_816-1644	11509_816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,229	Each	10%	\$12,806	Other	F1
11509_836-9685	11509_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11509 836-9686	11509 836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11509 926-0476	11509 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11509 974-6508	11509 974-6508	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,717	Each	10%	\$1,545	Other	F1
11509 974-6509	11509 974-6509	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,717	Each	10%	\$1,545	Other	F1
11509 974-6531	11509 974-6531	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$5,464	Each	10%	\$4,918	Other	F1
11509 974-6538	11509 974-6538	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,195	Each	10%	\$7,376	Other	F1
11509 974-6539	11509 974-6539	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,195	Each	10%	\$7,376	Other	F1
11509 974-6566	11509 974-6566	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$3,122	Each	10%	\$2,810	Other	F1
11509 974-6567	11509 974-6567	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$3,122	Each	10%	\$2,810	Other	F1
11509 974-6576	11509 974-6576	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,282	Each	10%	\$1,154	Other	F1
11509 974-6577	11509 974-6577	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,282	Each	10%	\$1,154	Other	F1
11509 974-6588	11509 974-6588	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,683	Each	10%	\$4,215	Other	F1
11509 974-6596	11509 974-6596	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,683	Each	10%	\$4,215	Other	F1
11509 974-6619	11509 974-6619	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$5,464	Each	10%	\$4,918	Other	F1
11509 974-6621	11509 974-6621	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,683	Each	10%	\$4,215	Other	F1
11509 974-6623	11509 974-6623	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$7,024	Each	10%	\$6,322	Other	F1
11509 974-6625	11509 974-6625	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$4,682	Each	10%	\$4,214	Other	F1
11509 974-6631	11509 974-6631	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,683	Each	10%	\$4,215	Other	F1
11509 974-6648	11509 974-6648	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$3,122	Each	10%	\$2,810	Other	F1
11509 974-6655	11509 974-6655	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$4,682	Each	10%	\$4,214	Other	F1
11509 974-6658	11509 974-6658	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,278	Each	10%	\$2,950	Other	F1
11509 974-6659	11509 974-6659	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,278	Each	10%	\$2,950	Other	F1
11509 974-6664	11509 974-6664	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$3,122	Each	10%	\$2,810	Other	F1
11509 974-6690	11509 974-6690	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$4,917	Each	10%	\$4,425	Other	F1
11509 974-6691	11509 974-6691	Dell Networking	ProSupport Plus: 7x24 Technical Support	\$4,917	Each	10%	\$4,425	Other	F1
11509 974-6700	11509 974-6700	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$7,024	Each	10%	\$6,322	Other	F1
14720 847-7309	14720 847-7309	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1
14720 847-7310	14720 847-7310	Dell Networking	Keep Your Component For Enterprise	\$1,190	Each	10%	\$1,071	Other	F1
10333 809-8175	10333 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Next Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10333 809-8177	10333 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10333 809-8179	10333 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Next Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10333 809-8181	10333 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10333 828-7291	10333 828-7291	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$5,179	Each	10%	\$4,661	Other	F1
10333 828-7299	10333 828-7299	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10333 828-7301	10333 828-7301	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$5,179	Each	10%	\$4,661	Other	F1
10333 828-7302	10333 828-7302	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10333 828-7305	10333 828-7305	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
10333 828-7306	10333 828-7306	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$1,079	Each	10%	\$971	Other	F1
10333 828-7308	10333 828-7308	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
10333 828-7316	10333 828-7316	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$1,079	Each	10%	\$971	Other	F1
10333 828-7327	10333 828-7327	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$2,499	Each	10%	\$2,249	Other	F1
10333 828-7328	10333 828-7328	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10333 828-7330	10333 828-7330	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$2,499	Each	10%	\$2,249	Other	F1
10333 828-7332	10333 828-7332	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10333 836-9685	10333 836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10333 836-9686	10333 836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10333 926-0476	10333 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10333 929-9526	10333 929-9526	Dell Networking	ProSupport: Return To Depot Service	\$2,265	Each	10%	\$2,039	Other	F1
10333 929-9536	10333 929-9536	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$3,187	Each	10%	\$2,868	Other	F1
10333 929-9546	10333 929-9546	Dell Networking	SW Support,Force10 Software	\$360	Each	10%	\$324	Other	F1
10333 929-9556	10333 929-9556	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$5,067	Each	10%	\$4,560	Other	F1
10333 929-9566	10333 929-9566	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$7,182	Each	10%	\$6,464	Other	F1
10333 929-9576	10333 929-9576	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,031	Each	10%	\$2,728	Other	F1
10333 931-5845	10333 931-5845	Dell Networking	ProSupport: Return To Depot Service	\$2,265	Each	10%	\$2,039	Other	F1
10333 931-5855	10333 931-5855	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$3,187	Each	10%	\$2,868	Other	F1
10333 931-5865	10333 931-5865	Dell Networking	SW Support,Force10 Software	\$360	Each	10%	\$324	Other	F1
10333 931-5875	10333 931-5875	Dell Networking	SW Support,Force10 Software, Renewal	\$360	Each	10%	\$324	Other	F1
10333 931-5885	10333 931-5885	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$5,067	Each	10%	\$4,560	Other	F1
10333 931-5895	10333 931-5895	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$7,182	Each	10%	\$6,464	Other	F1
10333 931-5905	10333 931-5905	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,031	Each	10%	\$2,728	Other	F1
10333 939-2367	10333 939-2367	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$4,127	Each	10%	\$3,714	Other	F1
10333 939-2377	10333 939-2377	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$4,127	Each	10%	\$3,714	Other	F1
10333 951-5266	10333 951-5266	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,801	Each	10%	\$2,521	Other	F1
10333 951-5267	10333 951-5267	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,801	Each	10%	\$2,521	Other	F1
10333 951-5268	10333 951-5268	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$5,689	Each	10%	\$5,120	Other	F1
10333 951-5271	10333 951-5271	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$5,689	Each	10%	\$5,120	Other	F1
10333 965-5194	10333 965-5194	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,747	Each	10%	\$1,572	Other	F1
10333 965-5195	10333 965-5195	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$1,747	Each	10%	\$1,572	Other	F1
10333 971-4722	10333 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 971-4724	10333 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 971-4725	10333 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 971-4726	10333 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 971-4727	10333 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 973-9146	10333 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
10333 973-9147	10333 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 973-9149	10333 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 973-9150	10333 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 975-3306	10333 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 998-8963	10333 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10333 998-8964	10333 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 809-8175	10846 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10846 809-8177	10846 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10846 809-8179	10846 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10846 809-8181	10846 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10846 828-7293	10846 828-7293	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10846 828-7295	10846 828-7295	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$5,879	Each	10%	\$5,291	Other	F1
10846 828-7296	10846 828-7296	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10846 828-7298	10846 828-7298	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$5,879	Each	10%	\$5,291	Other	F1
10846 828-7309	10846 828-7309	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$1,219	Each	10%	\$1,097	Other	F1
10846 828-7310	10846 828-7310	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$1,219	Each	10%	\$1,097	Other	F1
10846 828-7311	10846 828-7311	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
10846 828-7313	10846 828-7313	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
10846 828-7320	10846 828-7320	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10846 828-7322	10846 828-7322	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$2,839	Each	10%	\$2,555	Other	F1
10846 828-7323	10846 828-7323	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10846 828-7325	10846 828-7325	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$2,839	Each	10%	\$2,555	Other	F1
10846 836-9685	10846 836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10846 836-9686	10846 836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10846 926-0476	10846 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10846 929-9776	10846 929-9776	Dell Networking	ProSupport: Return To Depot Service	\$2,664	Each	10%	\$2,398	Other	F1
10846 929-9786	10846 929-9786	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$3,773	Each	10%	\$3,396	Other	F1
10846 929-9796	10846 929-9796	Dell Networking	SW Support,Force10 Software	\$437	Each	10%	\$393	Other	F1
10846 929-9806	10846 929-9806	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$6,052	Each	10%	\$5,447	Other	F1
10846 929-9816	10846 929-9816	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$10,105	Each	10%	\$9,095	Other	F1
10846 929-9826	10846 929-9826	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,249	Each	10%	\$2,924	Other	F1
10846 931-6125	10846 931-6125	Dell Networking	ProSupport: Return To Depot Service	\$2,664	Each	10%	\$2,398	Other	F1
10846 931-6135	10846 931-6135	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$3,773	Each	10%	\$3,396	Other	F1
10846 931-6145	10846 931-6145	Dell Networking	SW Support,Force10 Software	\$437	Each	10%	\$393	Other	F1
10846 931-6155	10846 931-6155	Dell Networking	SW Support,Force10 Software,Renewal	\$437	Each	10%	\$393	Other	F1
10846 931-6165	10846 931-6165	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$6,052	Each	10%	\$5,447	Other	F1
10846 931-6175	10846 931-6175	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$10,105	Each	10%	\$9,095	Other	F1
10846 931-6185	10846 931-6185	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,249	Each	10%	\$2,924	Other	F1
10846 936-7344	10846 936-7344	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$4,879	Each	10%	\$4,391	Other	F1
10846 936-7354	10846 936-7354	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$4,879	Each	10%	\$4,391	Other	F1
10846 951-5406	10846 951-5406	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,317	Each	10%	\$2,985	Other	F1
10846 951-5407	10846 951-5407	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,317	Each	10%	\$2,985	Other	F1
10846 951-5408	10846 951-5408	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$6,258	Each	10%	\$5,632	Other	F1
10846 951-5411	10846 951-5411	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$6,258	Each	10%	\$5,632	Other	F1
10846 955-8922	10846 955-8922	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$2,121	Each	10%	\$1,909	Other	F1
10846 955-8923	10846 955-8923	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$2,121	Each	10%	\$1,909	Other	F1
10846 971-4722	10846 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 971-4724	10846 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 971-4725	10846 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 971-4726	10846 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 971-4727	10846 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 973-9146	10846 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 973-9147	10846 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 973-9149	10846 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 973-9150	10846 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 975-3306	10846 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 998-8963	10846 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10846 998-8964	10846 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10878 809-8175	10878 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
10878_809-8177	10878_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
10878_809-8179	10878_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
10878_809-8181	10878_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
10878_836-9685	10878_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1	
10878_836-9686	10878_836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1	
10878_926-0476	10878_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
10878_931-2566	10878_931-2566	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$233	Each	10%	\$210	Other	F1	
10878_931-2576	10878_931-2576	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$468	Each	10%	\$421	Other	F1	
10878_931-2586	10878_931-2586	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$639	Each	10%	\$575	Other	F1	
10878_931-2596	10878_931-2596	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$232	Each	10%	\$209	Other	F1	
10878_931-9015	10878_931-9015	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$233	Each	10%	\$210	Other	F1	
10878_931-9025	10878_931-9025	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$468	Each	10%	\$421	Other	F1	
10878_931-9035	10878_931-9035	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$639	Each	10%	\$575	Other	F1	
10878_931-9045	10878_931-9045	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$232	Each	10%	\$209	Other	F1	
10878_936-8564	10878_936-8564	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$303	Each	10%	\$273	Other	F1	
10878_936-8574	10878_936-8574	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$303	Each	10%	\$273	Other	F1	
10878_951-5441	10878_951-5441	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$639	Each	10%	\$575	Other	F1	
10878_951-5443	10878_951-5443	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$369	Each	10%	\$332	Other	F1	
10878_951-5444	10878_951-5444	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$639	Each	10%	\$575	Other	F1	
10878_951-5445	10878_951-5445	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$369	Each	10%	\$332	Other	F1	
10878_951-5446	10878_951-5446	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$185	Each	10%	\$167	Other	F1	
10878_951-5447	10878_951-5447	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$335	Each	10%	\$302	Other	F1	
10878_951-5448	10878_951-5448	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$185	Each	10%	\$167	Other	F1	
10878_951-5451	10878_951-5451	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$335	Each	10%	\$302	Other	F1	
10878_955-9037	10878_955-9037	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$139	Each	10%	\$125	Other	F1	
10878_955-9038	10878_955-9038	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech	\$139	Each	10%	\$125	Other	F1	
10878_971-4722	10878_971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_971-4724	10878_971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_971-4725	10878_971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_971-4726	10878_971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_971-4727	10878_971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_973-9146	10878_973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_973-9147	10878_973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_973-9149	10878_973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_973-9150	10878_973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_975-3306	10878_975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_998-8963	10878_998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10878_998-8964	10878_998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1	
10915_809-8175	10915_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
10915_809-8177	10915_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
10915_809-8179	10915_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1	
10915_809-8181	10915_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1	
10915_816-1555	10915_816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
10915_816-1560	10915_816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,442	Each	10%	\$3,998	Other	F1	
10915_816-1611	10915_816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
10915_816-1616	10915_816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$11,413	Each	10%	\$10,272	Other	F1	
10915_823-7277	10915_823-7277	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$429	Each	10%	\$386	Other	F1	
10915_823-7278	10915_823-7278	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$1,229	Each	10%	\$1,106	Other	F1	
10915_823-7279	10915_823-7279	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$639	Each	10%	\$575	Other	F1	
10915_823-7280	10915_823-7280	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$429	Each	10%	\$386	Other	F1	
10915_823-7281	10915_823-7281	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$1,229	Each	10%	\$1,106	Other	F1	
10915_823-7282	10915_823-7282	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$639	Each	10%	\$575	Other	F1	
10915_836-9685	10915_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
10915 836-9686	10915 836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10915 926-0476	10915 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10915 936-9064	10915 936-9064	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,399	Each	10%	\$1,259	Other	F1
10915 936-9074	10915 936-9074	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,399	Each	10%	\$1,259	Other	F1
10915 951-5603	10915 951-5603	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,789	Each	10%	\$2,510	Other	F1
10915 951-5604	10915 951-5604	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,399	Each	10%	\$1,259	Other	F1
10915 951-5605	10915 951-5605	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,789	Each	10%	\$2,510	Other	F1
10915 951-5606	10915 951-5606	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,399	Each	10%	\$1,259	Other	F1
10915 951-5607	10915 951-5607	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,179	Each	10%	\$1,061	Other	F1
10915 951-5608	10915 951-5608	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,179	Each	10%	\$1,061	Other	F1
10915 951-5617	10915 951-5617	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,779	Each	10%	\$2,501	Other	F1
10915 951-5618	10915 951-5618	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,779	Each	10%	\$2,501	Other	F1
10915 955-8906	10915 955-8906	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$983	Each	10%	\$885	Other	F1
10915 955-8907	10915 955-8907	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$983	Each	10%	\$885	Other	F1
10915 971-4722	10915 971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 971-4724	10915 971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 971-4725	10915 971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 971-4726	10915 971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 971-4727	10915 971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 973-9146	10915 973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 973-9147	10915 973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 973-9149	10915 973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 973-9150	10915 973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 975-3306	10915 975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 995-1962	10915 995-1962	Dell Networking	ProSupport: Return To Depot Service	\$350	Each	10%	\$315	Other	F1
10915 995-1972	10915 995-1972	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,399	Each	10%	\$1,259	Other	F1
10915 995-1982	10915 995-1982	Dell Networking	SW Support,Force10 Software	\$203	Each	10%	\$183	Other	F1
10915 995-1992	10915 995-1992	Dell Networking	SW Support,Force10 Software,Renewal	\$203	Each	10%	\$183	Other	F1
10915 995-2002	10915 995-2002	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,789	Each	10%	\$2,510	Other	F1
10915 995-2012	10915 995-2012	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$2,789	Each	10%	\$2,510	Other	F1
10915 995-2022	10915 995-2022	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$749	Each	10%	\$674	Other	F1
10915 996-2540	10915 996-2540	Dell Networking	ProSupport: Return To Depot Service	\$350	Each	10%	\$315	Other	F1
10915 996-2550	10915 996-2550	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$1,399	Each	10%	\$1,259	Other	F1
10915 996-2560	10915 996-2560	Dell Networking	SW Support,Force10 Software	\$203	Each	10%	\$183	Other	F1
10915 996-2570	10915 996-2570	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$2,789	Each	10%	\$2,510	Other	F1
10915 996-2580	10915 996-2580	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$2,789	Each	10%	\$2,510	Other	F1
10915 996-2590	10915 996-2590	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$749	Each	10%	\$674	Other	F1
10915 998-8963	10915 998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10915 998-8964	10915 998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916 809-8175	10916 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10916 809-8177	10916 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10916 809-8179	10916 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10916 809-8181	10916 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10916 836-9685	10916 836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10916 836-9686	10916 836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10916 926-0476	10916 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10916 931-2806	10916 931-2806	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$358	Each	10%	\$322	Other	F1
10916 931-2816	10916 931-2816	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$715	Each	10%	\$644	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
10916_931-2826	10916_931-2826	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$1,074	Each	10%	\$967	Other	F1
10916_931-2836	10916_931-2836	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$264	Each	10%	\$238	Other	F1
10916_931-9275	10916_931-9275	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$358	Each	10%	\$322	Other	F1
10916_931-9285	10916_931-9285	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$715	Each	10%	\$644	Other	F1
10916_931-9295	10916_931-9295	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$1,074	Each	10%	\$967	Other	F1
10916_931-9305	10916_931-9305	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$264	Each	10%	\$238	Other	F1
10916_936-8664	10916_936-8664	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$305	Each	10%	\$275	Other	F1
10916_936-8674	10916_936-8674	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$305	Each	10%	\$275	Other	F1
10916_951-5481	10916_951-5481	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,074	Each	10%	\$967	Other	F1
10916_951-5483	10916_951-5483	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$371	Each	10%	\$334	Other	F1
10916_951-5484	10916_951-5484	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,074	Each	10%	\$967	Other	F1
10916_951-5485	10916_951-5485	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$371	Each	10%	\$334	Other	F1
10916_951-5486	10916_951-5486	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$328	Each	10%	\$295	Other	F1
10916_951-5487	10916_951-5487	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$372	Each	10%	\$335	Other	F1
10916_951-5488	10916_951-5488	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$328	Each	10%	\$295	Other	F1
10916_951-5491	10916_951-5491	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$372	Each	10%	\$335	Other	F1
10916_955-9003	10916_955-9003	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$145	Each	10%	\$131	Other	F1
10916_955-9028	10916_955-9028	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$145	Each	10%	\$131	Other	F1
10916_971-4722	10916_971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_971-4724	10916_971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_971-4725	10916_971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_971-4726	10916_971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_971-4727	10916_971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_973-9146	10916_973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_973-9147	10916_973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_973-9149	10916_973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_973-9150	10916_973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_975-3306	10916_975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_998-8963	10916_998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10916_998-8964	10916_998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_809-8175	10935_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10935_809-8177	10935_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10935_809-8179	10935_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10935_809-8181	10935_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10935_816-1555	10935_816-1555	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
10935_816-1560	10935_816-1560	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,442	Each	10%	\$3,998	Other	F1
10935_816-1611	10935_816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
10935_816-1616	10935_816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
10935_836-9685	10935_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10935_836-9686	10935_836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
10935_926-0476	10935_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10935_931-3046	10935_931-3046	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$421	Each	10%	\$379	Other	F1
10935_931-3056	10935_931-3056	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$1,147	Each	10%	\$1,032	Other	F1
10935_931-3066	10935_931-3066	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$1,424	Each	10%	\$1,282	Other	F1
10935_931-3076	10935_931-3076	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$794	Each	10%	\$714	Other	F1
10935_931-9535	10935_931-9535	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$421	Each	10%	\$379	Other	F1
10935_931-9545	10935_931-9545	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$1,147	Each	10%	\$1,032	Other	F1
10935_931-9555	10935_931-9555	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$1,424	Each	10%	\$1,282	Other	F1
10935_931-9565	10935_931-9565	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$794	Each	10%	\$714	Other	F1
10935_936-8764	10935_936-8764	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$635	Each	10%	\$572	Other	F1
10935_936-8774	10935_936-8774	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$635	Each	10%	\$572	Other	F1
10935_951-4608	10935_951-4608	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,309	Each	10%	\$1,178	Other	F1
10935_951-4611	10935_951-4611	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$511	Each	10%	\$460	Other	F1
10935_951-4613	10935_951-4613	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,309	Each	10%	\$1,178	Other	F1
10935_951-4614	10935_951-4614	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$511	Each	10%	\$460	Other	F1
10935_951-4615	10935_951-4615	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$1,181	Each	10%	\$1,063	Other	F1
10935_951-4616	10935_951-4616	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$1,181	Each	10%	\$1,063	Other	F1
10935_951-4617	10935_951-4617	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
10935_951-4618	10935_951-4618	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
10935_955-9011	10935_955-9011	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$280	Each	10%	\$252	Other	F1
10935_955-9013	10935_955-9013	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$280	Each	10%	\$252	Other	F1
10935_971-4722	10935_971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_971-4724	10935_971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_971-4725	10935_971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_971-4726	10935_971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_971-4727	10935_971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_973-9146	10935_973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_973-9147	10935_973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_973-9149	10935_973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_973-9150	10935_973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_975-3306	10935_975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_998-8963	10935_998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10935_998-8964	10935_998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_809-8175	11135_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11135_809-8177	11135_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11135_809-8179	11135_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11135_809-8181	11135_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11135_816-1611	11135_816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11135_816-1612	11135_816-1612	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
11135_816-1615	11135_816-1615	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
11135_816-1616	11135_816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
11135_836-9685	11135_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11135_836-9686	11135_836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11135_926-0476	11135_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11135_931-3286	11135_931-3286	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$581	Each	10%	\$523	Other	F1
11135_931-3296	11135_931-3296	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$1,309	Each	10%	\$1,178	Other	F1
11135_931-3306	11135_931-3306	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$1,635	Each	10%	\$1,472	Other	F1
11135_931-3316	11135_931-3316	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$847	Each	10%	\$762	Other	F1
11135_931-9795	11135_931-9795	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$581	Each	10%	\$523	Other	F1
11135_931-9805	11135_931-9805	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$1,309	Each	10%	\$1,178	Other	F1
11135_931-9815	11135_931-9815	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$1,635	Each	10%	\$1,472	Other	F1
11135_931-9825	11135_931-9825	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$847	Each	10%	\$762	Other	F1
11135_936-9264	11135_936-9264	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$659	Each	10%	\$593	Other	F1
11135_936-9274	11135_936-9274	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$659	Each	10%	\$593	Other	F1
11135_951-2679	11135_951-2679	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$533	Each	10%	\$480	Other	F1
11135_951-2682	11135_951-2682	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$533	Each	10%	\$480	Other	F1
11135_951-2683	11135_951-2683	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$1,322	Each	10%	\$1,190	Other	F1
11135_951-2684	11135_951-2684	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$1,322	Each	10%	\$1,190	Other	F1
11135_951-2701	11135_951-2701	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,309	Each	10%	\$1,178	Other	F1
11135_951-2702	11135_951-2702	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,309	Each	10%	\$1,178	Other	F1
11135_951-2703	11135_951-2703	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,715	Each	10%	\$1,543	Other	F1
11135_951-2704	11135_951-2704	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,715	Each	10%	\$1,543	Other	F1
11135_955-8993	11135_955-8993	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$374	Each	10%	\$337	Other	F1
11135_955-8994	11135_955-8994	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$374	Each	10%	\$337	Other	F1
11135_971-4722	11135_971-4722	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_971-4724	11135_971-4724	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_971-4725	11135_971-4725	Dell Networking	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_971-4726	11135_971-4726	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_971-4727	11135_971-4727	Dell Networking	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_973-9146	11135_973-9146	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_973-9147	11135_973-9147	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_973-9149	11135_973-9149	Dell Networking	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_973-9150	11135_973-9150	Dell Networking	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_975-3306	11135_975-3306	Dell Networking	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_998-8963	11135_998-8963	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11135_998-8964	11135_998-8964	Dell Networking	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11176 809-8175	11176 809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11176 809-8177	11176 809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11176 809-8179	11176 809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11176 809-8181	11176 809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11176 827-1704	11176 827-1704	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$2,698	Each	10%	\$2,428	Other	F1
11176 827-1705	11176 827-1705	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$5,582	Each	10%	\$5,024	Other	F1
11176 827-1706	11176 827-1706	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$1,156	Each	10%	\$1,041	Other	F1
11176 827-1707	11176 827-1707	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$2,698	Each	10%	\$2,428	Other	F1
11176 827-1708	11176 827-1708	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$5,582	Each	10%	\$5,024	Other	F1
11176 827-1709	11176 827-1709	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$1,156	Each	10%	\$1,041	Other	F1
11176 827-1722	11176 827-1722	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
11176 827-1723	11176 827-1723	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
11176 827-1724	11176 827-1724	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
11176 827-1725	11176 827-1725	Dell Networking	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
11176 827-1726	11176 827-1726	Dell Networking	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
11176 827-1727	11176 827-1727	Dell Networking	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
11176 836-9685	11176 836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11176 836-9686	11176 836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11176 926-0476	11176 926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11176 931-4166	11176 931-4166	Dell Networking	ProSupport: Return To Depot Service	\$22	Each	10%	\$20	Other	F1
11176 931-4176	11176 931-4176	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$2,489	Each	10%	\$2,240	Other	F1
11176 931-4186	11176 931-4186	Dell Networking	SW Support,Force10 Software	\$822	Each	10%	\$740	Other	F1
11176 931-4196	11176 931-4196	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$4,954	Each	10%	\$4,459	Other	F1
11176 931-4206	11176 931-4206	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$7,419	Each	10%	\$6,677	Other	F1
11176 931-4216	11176 931-4216	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,986	Each	10%	\$3,587	Other	F1
11176 932-0905	11176 932-0905	Dell Networking	ProSupport: Return To Depot Service	\$22	Each	10%	\$20	Other	F1
11176 932-0915	11176 932-0915	Dell Networking	ProSupport: Next Business Day Parts Delivery Service	\$2,489	Each	10%	\$2,240	Other	F1
11176 932-0925	11176 932-0925	Dell Networking	SW Support,Force10 Software	\$822	Each	10%	\$740	Other	F1
11176 932-0935	11176 932-0935	Dell Networking	SW Support,Force10 Software, Renewal	\$822	Each	10%	\$740	Other	F1
11176 932-0945	11176 932-0945	Dell Networking	ProSupport:4-Hour 7x24 Parts Only After Problem Diagnosis	\$4,954	Each	10%	\$4,459	Other	F1
11176 932-0955	11176 932-0955	Dell Networking	ProSupport 4-Hour 7x24 On-Site Service	\$7,419	Each	10%	\$6,677	Other	F1
11176 932-0965	11176 932-0965	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$3,986	Each	10%	\$3,587	Other	F1
11176 936-9164	11176 936-9164	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$3,722	Each	10%	\$3,350	Other	F1
11176 936-9174	11176 936-9174	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$3,722	Each	10%	\$3,350	Other	F1
11176 951-4643	11176 951-4643	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,419	Each	10%	\$6,677	Other	F1
11176 951-4644	11176 951-4644	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$4,469	Each	10%	\$4,022	Other	F1
11176 951-4645	11176 951-4645	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,419	Each	10%	\$6,677	Other	F1
11176 951-4646	11176 951-4646	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$4,469	Each	10%	\$4,022	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11176_951-4647	11176_951-4647	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$5,689	Each	10%	\$5,120	Other	F1
11176_951-4648	11176_951-4648	Dell Networking	ProSupport Plus: 7x24 HW / SW Tech Support and Assistance	\$5,689	Each	10%	\$5,120	Other	F1
11176_951-4663	11176_951-4663	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$9,837	Each	10%	\$8,853	Other	F1
11176_951-4664	11176_951-4664	Dell Networking	ProSupport Plus: Mission Critical 7x24 Technical Support	\$9,837	Each	10%	\$8,853	Other	F1
11176_955-8936	11176_955-8936	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$2,392	Each	10%	\$2,153	Other	F1
11176_955-8937	11176_955-8937	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$2,392	Each	10%	\$2,153	Other	F1
11319_809-8175	11319_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11319_809-8177	11319_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11319_809-8179	11319_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11319_809-8181	11319_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11319_816-1556	11319_816-1556	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
11319_816-1559	11319_816-1559	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,497	Each	10%	\$1,347	Other	F1
11319_816-1584	11319_816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,874	Each	10%	\$1,687	Other	F1
11319_816-1587	11319_816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,874	Each	10%	\$1,687	Other	F1
11319_816-1612	11319_816-1612	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
11319_816-1615	11319_816-1615	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
11319_816-1640	11319_816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,592	Each	10%	\$3,233	Other	F1
11319_816-1643	11319_816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,592	Each	10%	\$3,233	Other	F1
11319_836-9685	11319_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11319_836-9686	11319_836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11319_926-0476	11319_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician Quantity 1, Ent Low End Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery Service	\$199	Each	10%	\$179	Other	F1
11319_934-1056	11319_934-1056	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$649	Each	10%	\$584	Other	F1
11319_934-1066	11319_934-1066	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair	\$1,299	Each	10%	\$1,169	Other	F1
11319_934-1166	11319_934-1166	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$649	Each	10%	\$584	Other	F1
11319_935-1575	11319_935-1575	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$649	Each	10%	\$584	Other	F1
11319_935-1585	11319_935-1585	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery Service	\$649	Each	10%	\$584	Other	F1
11319_935-1645	11319_935-1645	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$649	Each	10%	\$584	Other	F1
11319_935-1655	11319_935-1655	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$649	Each	10%	\$584	Other	F1
11319_935-1995	11319_935-1995	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$349	Each	10%	\$314	Other	F1
11319_935-2025	11319_935-2025	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$649	Each	10%	\$584	Other	F1
11319_935-2035	11319_935-2035	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$349	Each	10%	\$314	Other	F1
11319_935-2295	11319_935-2295	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$869	Each	10%	\$782	Other	F1
11319_935-2335	11319_935-2335	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$869	Each	10%	\$782	Other	F1
11319_935-2595	11319_935-2595	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,369	Each	10%	\$1,232	Other	F1
11319_935-2625	11319_935-2625	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,299	Each	10%	\$1,169	Other	F1
11319_935-2635	11319_935-2635	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,369	Each	10%	\$1,232	Other	F1
11319_935-2925	11319_935-2925	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,429	Each	10%	\$1,286	Other	F1
11319_951-5175	11319_951-5175	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$1,429	Each	10%	\$1,286	Other	F1
11319_951-5176	11319_951-5176	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,299	Each	10%	\$1,169	Other	F1
11319_951-5177	11319_951-5177	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,369	Each	10%	\$1,232	Other	F1
11319_951-5178	11319_951-5178	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$649	Each	10%	\$584	Other	F1
11319_951-5181	11319_951-5181	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$1,429	Each	10%	\$1,286	Other	F1
11319_951-5183	11319_951-5183	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,299	Each	10%	\$1,169	Other	F1
11319_951-5184	11319_951-5184	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,369	Each	10%	\$1,232	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11319_951-5185	11319_951-5185	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$649	Each	10%	\$584	Other	F1
11319_951-5186	11319_951-5186	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,299	Each	10%	\$1,169	Other	F1
11319_951-5187	11319_951-5187	Dell Networking	ProSupport Plus 7x24 Technical Support	\$549	Each	10%	\$494	Other	F1
11319_951-5188	11319_951-5188	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,299	Each	10%	\$1,169	Other	F1
11319_951-5191	11319_951-5191	Dell Networking	ProSupport Plus 7x24 Technical Support	\$549	Each	10%	\$494	Other	F1
11319_965-5358	11319_965-5358	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$125	Each	10%	\$113	Other	F1
11319_965-5359	11319_965-5359	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$107	Each	10%	\$96	Other	F1
10016_809-8175	10016_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10016_809-8177	10016_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10016_809-8179	10016_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
10016_809-8181	10016_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
10016_816-1583	10016_816-1583	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,546	Each	10%	\$5,891	Other	F1
10016_816-1588	10016_816-1588	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,546	Each	10%	\$5,891	Other	F1
10016_816-1611	10016_816-1611	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
10016_816-1616	10016_816-1616	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$11,413	Each	10%	\$10,272	Other	F1
10016_816-1639	10016_816-1639	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
10016_816-1644	10016_816-1644	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$14,229	Each	10%	\$12,806	Other	F1
10016_836-9685	10016_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10016_836-9686	10016_836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10016_847-7300	10016_847-7300	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
10016_847-7301	10016_847-7301	Dell Networking	Keep Your Component For Enterprise	\$400	Each	10%	\$360	Other	F1
10016_850-3567	10016_850-3567	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$280	Each	10%	\$252	Other	F1
10016_850-3568	10016_850-3568	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$4	Each	10%	\$3	Other	F1
10016_850-3569	10016_850-3569	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$248	Each	10%	\$223	Other	F1
10016_850-3570	10016_850-3570	Dell Networking	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$280	Each	10%	\$252	Other	F1
10016_850-3571	10016_850-3571	Dell Networking	Custom Post Standard Support Next Business Day On-Site Service	\$4	Each	10%	\$3	Other	F1
10016_850-3572	10016_850-3572	Dell Networking	Custom Post Standard Support 7x24 Technical Support	\$248	Each	10%	\$223	Other	F1
10016_926-0476	10016_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10016_966-6419	10016_966-6419	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,179	Each	10%	\$1,061	Other	F1
10016_966-6420	10016_966-6420	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,175	Each	10%	\$1,058	Other	F1
10016_966-6421	10016_966-6421	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,179	Each	10%	\$1,061	Other	F1
10016_966-6422	10016_966-6422	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,175	Each	10%	\$1,058	Other	F1
10016_966-6438	10016_966-6438	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$10	Each	10%	\$9	Other	F1
10016_966-6439	10016_966-6439	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$152	Each	10%	\$137	Other	F1
10016_966-6440	10016_966-6440	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$10	Each	10%	\$9	Other	F1
10016_966-6441	10016_966-6441	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$152	Each	10%	\$137	Other	F1
10016_966-6456	10016_966-6456	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$777	Each	10%	\$699	Other	F1
10016_966-6457	10016_966-6457	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,329	Each	10%	\$2,096	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
10016_966-6458	10016_966-6458	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$777	Each	10%	\$699	Other	F1
10016_966-6459	10016_966-6459	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,329	Each	10%	\$2,096	Other	F1
10016_966-6460	10016_966-6460	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$777	Each	10%	\$699	Other	F1
10016_966-6461	10016_966-6461	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,329	Each	10%	\$2,096	Other	F1
10016_966-6462	10016_966-6462	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$777	Each	10%	\$699	Other	F1
10016_966-6463	10016_966-6463	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,329	Each	10%	\$2,096	Other	F1
10016_966-6464	10016_966-6464	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$952	Each	10%	\$857	Other	F1
10016_966-6465	10016_966-6465	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$2,599	Each	10%	\$2,339	Other	F1
10016_966-6466	10016_966-6466	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$952	Each	10%	\$857	Other	F1
10016_966-6467	10016_966-6467	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$2,599	Each	10%	\$2,339	Other	F1
10016_966-6492	10016_966-6492	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$689	Each	10%	\$620	Other	F1
10016_966-6493	10016_966-6493	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$629	Each	10%	\$566	Other	F1
10016_966-6494	10016_966-6494	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$689	Each	10%	\$620	Other	F1
10016_966-6495	10016_966-6495	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$629	Each	10%	\$566	Other	F1
10016_966-6552	10016_966-6552	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$929	Each	10%	\$836	Other	F1
10016_966-6553	10016_966-6553	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,563	Each	10%	\$1,407	Other	F1
10016_966-6554	10016_966-6554	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$929	Each	10%	\$836	Other	F1
10016_966-6555	10016_966-6555	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,563	Each	10%	\$1,407	Other	F1
10016_966-6570	10016_966-6570	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$339	Each	10%	\$305	Other	F1
10016_966-6571	10016_966-6571	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$539	Each	10%	\$485	Other	F1
10016_966-6572	10016_966-6572	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$339	Each	10%	\$305	Other	F1
10016_966-6573	10016_966-6573	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$539	Each	10%	\$485	Other	F1
10016_966-6588	10016_966-6588	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$10	Each	10%	\$9	Other	F1
10016_966-6589	10016_966-6589	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$97	Each	10%	\$88	Other	F1
10016_966-6590	10016_966-6590	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$10	Each	10%	\$9	Other	F1
10016_966-6591	10016_966-6591	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$97	Each	10%	\$88	Other	F1
10016_966-6620	10016_966-6620	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$404	Each	10%	\$364	Other	F1
10016_966-6621	10016_966-6621	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,289	Each	10%	\$2,060	Other	F1
10016_966-6622	10016_966-6622	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$404	Each	10%	\$364	Other	F1
10016_966-6623	10016_966-6623	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,289	Each	10%	\$2,060	Other	F1
10016_966-6638	10016_966-6638	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$404	Each	10%	\$364	Other	F1
10016_966-6639	10016_966-6639	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,289	Each	10%	\$2,060	Other	F1
10016_966-6640	10016_966-6640	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$404	Each	10%	\$364	Other	F1
10016_966-6641	10016_966-6641	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,289	Each	10%	\$2,060	Other	F1
10016_966-6656	10016_966-6656	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$623	Each	10%	\$561	Other	F1
10016_966-6657	10016_966-6657	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$2,649	Each	10%	\$2,384	Other	F1
10016_966-6658	10016_966-6658	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$623	Each	10%	\$561	Other	F1
10016_966-6659	10016_966-6659	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$2,649	Each	10%	\$2,384	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
10016_966-6674	10016_966-6674	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,659	Each	10%	\$1,493	Other	F1
10016_966-6675	10016_966-6675	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,739	Each	10%	\$2,465	Other	F1
10016_966-6676	10016_966-6676	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$1,659	Each	10%	\$1,493	Other	F1
10016_966-6677	10016_966-6677	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,739	Each	10%	\$2,465	Other	F1
11335_809-8175	11335_809-8175	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11335_809-8177	11335_809-8177	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11335_809-8179	11335_809-8179	Dell Networking	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$581	Each	10%	\$523	Other	F1
11335_809-8181	11335_809-8181	Dell Networking	Dell On Site Diagnosis Service, Next Business Day	\$330	Each	10%	\$297	Other	F1
11335_816-1584	11335_816-1584	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,874	Each	10%	\$1,687	Other	F1
11335_816-1587	11335_816-1587	Dell Networking	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,874	Each	10%	\$1,687	Other	F1
11335_816-1612	11335_816-1612	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
11335_816-1615	11335_816-1615	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,862	Each	10%	\$2,576	Other	F1
11335_816-1640	11335_816-1640	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,592	Each	10%	\$3,233	Other	F1
11335_816-1643	11335_816-1643	Dell Networking	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,592	Each	10%	\$3,233	Other	F1
11335_836-9685	11335_836-9685	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11335_836-9686	11335_836-9686	Dell Networking	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
11335_926-0476	11335_926-0476	Dell Networking	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11335_951-5564	11335_951-5564	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$161	Each	10%	\$145	Other	F1
11335_951-5565	11335_951-5565	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$349	Each	10%	\$314	Other	F1
11335_951-5566	11335_951-5566	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$161	Each	10%	\$145	Other	F1
11335_951-5567	11335_951-5567	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$76	Each	10%	\$68	Other	F1
11335_951-5568	11335_951-5568	Dell Networking	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$161	Each	10%	\$145	Other	F1
11335_951-5571	11335_951-5571	Dell Networking	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$349	Each	10%	\$314	Other	F1
11335_951-5573	11335_951-5573	Dell Networking	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$161	Each	10%	\$145	Other	F1
11335_951-5574	11335_951-5574	Dell Networking	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$76	Each	10%	\$68	Other	F1
11335_951-5575	11335_951-5575	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,025	Each	10%	\$1,823	Other	F1
11335_951-5576	11335_951-5576	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,174	Each	10%	\$1,056	Other	F1
11335_951-5577	11335_951-5577	Dell Networking	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,025	Each	10%	\$1,823	Other	F1
11335_951-5578	11335_951-5578	Dell Networking	ProSupport Plus 7x24 Technical Support	\$1,174	Each	10%	\$1,056	Other	F1
11335_965-5368	11335_965-5368	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$108	Each	10%	\$97	Other	F1
11335_965-5369	11335_965-5369	Dell Networking	RESTRICTED-ProSupport for Support Delivery Partners ONLY: 7x24 HW / SW Tech Support	\$108	Each	10%	\$97	Other	F1
11335_968-5588	11335_968-5588	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery Service	\$198	Each	10%	\$178	Other	F1
11335_968-5589	11335_968-5589	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair	\$225	Each	10%	\$203	Other	F1
11335_968-5591	11335_968-5591	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1
11335_968-5592	11335_968-5592	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$396	Each	10%	\$356	Other	F1
11335_968-5593	11335_968-5593	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$103	Each	10%	\$93	Other	F1
11335_968-5594	11335_968-5594	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$942	Each	10%	\$848	Other	F1
11335_968-5595	11335_968-5595	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,592	Each	10%	\$1,433	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11335_968-5596	11335_968-5596	Dell Networking	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$239	Each	10%	\$215	Other	F1
11335_968-5613	11335_968-5613	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery Service	\$198	Each	10%	\$178	Other	F1
11335_968-5614	11335_968-5614	Dell Networking	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair	\$225	Each	10%	\$203	Other	F1
11335_968-5616	11335_968-5616	Dell Networking	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1
11335_968-5617	11335_968-5617	Dell Networking	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$396	Each	10%	\$356	Other	F1
11335_968-5618	11335_968-5618	Dell Networking	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$103	Each	10%	\$93	Other	F1
11335_968-5619	11335_968-5619	Dell Networking	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$942	Each	10%	\$848	Other	F1
11335_968-5620	11335_968-5620	Dell Networking	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,592	Each	10%	\$1,433	Other	F1
11335_968-5621	11335_968-5621	Dell Networking	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$239	Each	10%	\$215	Other	F1
10336_926-0476	10336_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10336_990-7956	10336_990-7956	Dell/EMC	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,539	Each	10%	\$2,285	Other	F1
10336_990-7966	10336_990-7966	Dell/EMC	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,539	Each	10%	\$2,285	Other	F1
10496_926-0476	10496_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10496_989-3185	10496_989-3185	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,200	Each	10%	\$1,980	Other	F1
10496_989-3245	10496_989-3245	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$700	Each	10%	\$630	Other	F1
10496_989-3275	10496_989-3275	Dell/EMC	Keep Your Hard Drive	\$1,100	Each	10%	\$990	Other	F1
10496_989-8626	10496_989-8626	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,200	Each	10%	\$1,980	Other	F1
10496_989-8656	10496_989-8656	Dell/EMC	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,640	Each	10%	\$2,376	Other	F1
10496_989-8686	10496_989-8686	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$700	Each	10%	\$630	Other	F1
10496_989-8716	10496_989-8716	Dell/EMC	Keep Your Hard Drive	\$1,100	Each	10%	\$990	Other	F1
10573_926-0476	10573_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10573_989-4145	10573_989-4145	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$273	Each	10%	\$246	Other	F1
10573_989-4205	10573_989-4205	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$78	Each	10%	\$70	Other	F1
10573_989-9586	10573_989-9586	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$273	Each	10%	\$246	Other	F1
10573_989-9616	10573_989-9616	Dell/EMC	Mission Critical Package: 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$489	Each	10%	\$440	Other	F1
10573_989-9646	10573_989-9646	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$78	Each	10%	\$70	Other	F1
10583_926-0476	10583_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10583_971-4722	10583_971-4722	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_971-4724	10583_971-4724	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_971-4725	10583_971-4725	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_971-4726	10583_971-4726	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_971-4727	10583_971-4727	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_973-9146	10583_973-9146	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_973-9147	10583_973-9147	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_973-9149	10583_973-9149	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_973-9150	10583_973-9150	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_975-3306	10583_975-3306	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_998-8963	10583_998-8963	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10583_998-8964	10583_998-8964	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10584_926-0476	10584_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
10706_902-6325	10706_902-6325	Dell/EMC	Keep Your Hard Drive, Variable	\$499	Each	10%	\$449	Other	F1
10706_902-6736	10706_902-6736	Dell/EMC	Keep Your Hard Drive, Reinstale	\$499	Each	10%	\$449	Other	F1
10706_926-0476	10706_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10706_971-4722	10706_971-4722	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_971-4724	10706_971-4724	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_971-4725	10706_971-4725	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_971-4726	10706_971-4726	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_971-4727	10706_971-4727	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_973-9146	10706_973-9146	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_973-9147	10706_973-9147	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_973-9149	10706_973-9149	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_973-9150	10706_973-9150	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_975-3306	10706_975-3306	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_985-8565	10706_985-8565	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$255	Each	10%	\$230	Other	F1
10706_985-8595	10706_985-8595	Dell/EMC	Pro Support for End User: Next Business Day Onsite Service After Problem Diagnosis	\$155	Each	10%	\$140	Other	F1
10706_985-8625	10706_985-8625	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$101	Each	10%	\$91	Other	F1
10706_985-8655	10706_985-8655	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$162	Each	10%	\$146	Other	F1
10706_986-4176	10706_986-4176	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$255	Each	10%	\$230	Other	F1
10706_986-4206	10706_986-4206	Dell/EMC	Pro Support for End User: Next Business Day Onsite Service After Problem Diagnosis	\$155	Each	10%	\$140	Other	F1
10706_986-4236	10706_986-4236	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$101	Each	10%	\$91	Other	F1
10706_986-4266	10706_986-4266	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$162	Each	10%	\$146	Other	F1
10706_998-8963	10706_998-8963	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10706_998-8964	10706_998-8964	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_926-0476	10707_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10707_971-4722	10707_971-4722	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_971-4724	10707_971-4724	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_971-4725	10707_971-4725	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_971-4726	10707_971-4726	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_971-4727	10707_971-4727	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_973-9146	10707_973-9146	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_973-9147	10707_973-9147	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_973-9149	10707_973-9149	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_973-9150	10707_973-9150	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_975-3306	10707_975-3306	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_985-8895	10707_985-8895	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,416	Each	10%	\$1,274	Other	F1
10707_985-8925	10707_985-8925	Dell/EMC	Pro Support for End User: Next Business Day Onsite Service After Problem Diagnosis	\$360	Each	10%	\$324	Other	F1
10707_985-8955	10707_985-8955	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$973	Each	10%	\$876	Other	F1
10707_985-8985	10707_985-8985	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$1,316	Each	10%	\$1,184	Other	F1
10707_985-9195	10707_985-9195	Dell/EMC	Keep Your Hard Drive	\$349	Each	10%	\$314	Other	F1
10707_986-4506	10707_986-4506	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,416	Each	10%	\$1,274	Other	F1
10707_986-4536	10707_986-4536	Dell/EMC	Pro Support for End User: Next Business Day Onsite Service After Problem Diagnosis	\$360	Each	10%	\$324	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
10707_986-4566	10707_986-4566	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$973	Each	10%	\$876	Other	F1
10707_986-4596	10707_986-4596	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$1,316	Each	10%	\$1,184	Other	F1
10707_986-4806	10707_986-4806	Dell/EMC	Keep Your Hard Drive	\$349	Each	10%	\$314	Other	F1
10707_998-8963	10707_998-8963	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10707_998-8964	10707_998-8964	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10708_907-4256	10708_907-4256	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$1,770	Each	10%	\$1,593	Other	F1
10708_907-4465	10708_907-4465	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$1,770	Each	10%	\$1,593	Other	F1
10708_926-0476	10708_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10708_985-9235	10708_985-9235	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,416	Each	10%	\$1,274	Other	F1
10708_985-9265	10708_985-9265	Dell/EMC	Pro Support for End User: Next Business Day Onsite Service After Problem Diagnosis	\$1,021	Each	10%	\$919	Other	F1
10708_985-9295	10708_985-9295	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$973	Each	10%	\$876	Other	F1
10708_985-9325	10708_985-9325	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$1,316	Each	10%	\$1,184	Other	F1
10708_986-4846	10708_986-4846	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,416	Each	10%	\$1,274	Other	F1
10708_986-4876	10708_986-4876	Dell/EMC	Pro Support for End User: Next Business Day Onsite Service After Problem Diagnosis	\$1,021	Each	10%	\$919	Other	F1
10708_986-4906	10708_986-4906	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$973	Each	10%	\$876	Other	F1
10708_986-4936	10708_986-4936	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$1,316	Each	10%	\$1,184	Other	F1
10708_986-5016	10708_986-5016	Dell/EMC	Keep Your Hard Drive	\$349	Each	10%	\$314	Other	F1
10831_926-0476	10831_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10831_953-0695	10831_953-0695	Dell/EMC	ProSupport Plus: 7x24 Technical Support	\$140	Each	10%	\$126	Other	F1
10831_953-0696	10831_953-0696	Dell/EMC	ProSupport Plus: 7x24 Technical Support	\$140	Each	10%	\$126	Other	F1
10831_953-0703	10831_953-0703	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$283	Each	10%	\$255	Other	F1
10831_953-0704	10831_953-0704	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$283	Each	10%	\$255	Other	F1
10831_953-0707	10831_953-0707	Dell/EMC	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$148	Each	10%	\$133	Other	F1
10831_953-0708	10831_953-0708	Dell/EMC	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$148	Each	10%	\$133	Other	F1
10831_953-0714	10831_953-0714	Dell/EMC	ProSupport Plus: Mission Critical 7x24 Technical Support	\$333	Each	10%	\$300	Other	F1
10831_953-0715	10831_953-0715	Dell/EMC	ProSupport Plus: Mission Critical 7x24 Technical Support	\$333	Each	10%	\$300	Other	F1
10831_971-4722	10831_971-4722	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_971-4724	10831_971-4724	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_971-4725	10831_971-4725	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_971-4726	10831_971-4726	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_971-4727	10831_971-4727	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_973-9146	10831_973-9146	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_973-9147	10831_973-9147	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_973-9149	10831_973-9149	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_973-9150	10831_973-9150	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_975-3306	10831_975-3306	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_990-2545	10831_990-2545	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,539	Each	10%	\$2,285	Other	F1
10831_990-2575	10831_990-2575	Dell/EMC	Pro Support for End User: Next Business Day Onsite Service After Problem Diagnosis	\$2,922	Each	10%	\$2,630	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
10831_990-2635	10831_990-2635	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$2,560	Each	10%	\$2,304	Other	F1
10831_990-7976	10831_990-7976	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,539	Each	10%	\$2,285	Other	F1
10831_990-8006	10831_990-8006	Dell/EMC	Pro Support for End User: Next Business Day Onsite Service After Problem Diagnosis	\$2,922	Each	10%	\$2,630	Other	F1
10831_990-8036	10831_990-8036	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$2,659	Each	10%	\$2,393	Other	F1
10831_990-8066	10831_990-8066	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$2,560	Each	10%	\$2,304	Other	F1
10831_998-8963	10831_998-8963	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10831_998-8964	10831_998-8964	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10965_926-0476	10965_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10966_908-4145	10966_908-4145	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$1,060	Each	10%	\$954	Other	F1
10966_908-4155	10966_908-4155	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$1,060	Each	10%	\$954	Other	F1
10966_908-4165	10966_908-4165	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$440	Each	10%	\$396	Other	F1
10966_908-4175	10966_908-4175	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$657	Each	10%	\$591	Other	F1
10966_908-4185	10966_908-4185	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$432	Each	10%	\$389	Other	F1
10966_926-0476	10966_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10967_926-0476	10967_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10967_971-4722	10967_971-4722	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_971-4724	10967_971-4724	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_971-4725	10967_971-4725	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_971-4726	10967_971-4726	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_971-4727	10967_971-4727	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_973-9146	10967_973-9146	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_973-9147	10967_973-9147	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_973-9149	10967_973-9149	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_973-9150	10967_973-9150	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_975-3306	10967_975-3306	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_998-8963	10967_998-8963	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10967_998-8964	10967_998-8964	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10968_908-4145	10968_908-4145	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$1,060	Each	10%	\$954	Other	F1
10968_908-4155	10968_908-4155	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$1,060	Each	10%	\$954	Other	F1
10968_908-4165	10968_908-4165	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$440	Each	10%	\$396	Other	F1
10968_908-4175	10968_908-4175	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$657	Each	10%	\$591	Other	F1
10968_908-4185	10968_908-4185	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$432	Each	10%	\$389	Other	F1
10968_926-0476	10968_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10973_926-0476	10973_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10974_926-0476	10974_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11015_908-7976	11015_908-7976	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$2,852	Each	10%	\$2,567	Other	F1
11015_908-7986	11015_908-7986	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$3,644	Each	10%	\$3,280	Other	F1
11015_908-7996	11015_908-7996	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,906	Each	10%	\$1,715	Other	F1
11015_908-8006	11015_908-8006	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified	\$629	Each	10%	\$566	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	\$0							
11015_908-8016	11015_908-8016	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$406		Each	10%		\$365	Other	F1	
11015_908-8056	11015_908-8056	Dell/EMC	Keep Your Hard Drive	\$237		Each	10%		\$213	Other	F1	
11015_908-8066	11015_908-8066	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$3,811		Each	10%		\$3,430	Other	F1	
11015_908-8076	11015_908-8076	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$4,764		Each	10%		\$4,288	Other	F1	
11015_908-8086	11015_908-8086	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$5,955		Each	10%		\$5,360	Other	F1	
11015_908-8535	11015_908-8535	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$2,852		Each	10%		\$2,567	Other	F1	
11015_908-8545	11015_908-8545	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$3,644		Each	10%		\$3,280	Other	F1	
11015_908-8555	11015_908-8555	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,906		Each	10%		\$1,715	Other	F1	
11015_908-8565	11015_908-8565	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified	\$629		Each	10%		\$566	Other	F1	
11015_908-8575	11015_908-8575	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$496		Each	10%		\$365	Other	F1	
11015_908-8615	11015_908-8615	Dell/EMC	Keep Your Hard Drive	\$237		Each	10%		\$213	Other	F1	
11015_908-8625	11015_908-8625	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$3,811		Each	10%		\$3,430	Other	F1	
11015_908-8635	11015_908-8635	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$4,764		Each	10%		\$4,288	Other	F1	
11015_908-8645	11015_908-8645	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$5,955		Each	10%		\$5,360	Other	F1	
11015_926-0476	11015_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199		Each	10%		\$179	Other	F1	
11017_908-8346	11017_908-8346	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$5,761		Each	10%		\$5,185	Other	F1	
11017_908-8356	11017_908-8356	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$7,289		Each	10%		\$6,560	Other	F1	
11017_908-8366	11017_908-8366	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$3,811		Each	10%		\$3,430	Other	F1	
11017_908-8376	11017_908-8376	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$940		Each	10%		\$846	Other	F1	
11017_908-8386	11017_908-8386	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$624		Each	10%		\$562	Other	F1	
11017_908-8426	11017_908-8426	Dell/EMC	Keep Your Hard Drive	\$237		Each	10%		\$213	Other	F1	
11017_908-8436	11017_908-8436	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$7,622		Each	10%		\$6,860	Other	F1	
11017_908-8446	11017_908-8446	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$9,528		Each	10%		\$8,575	Other	F1	
11017_908-8456	11017_908-8456	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$11,910		Each	10%		\$10,719	Other	F1	
11017_908-8905	11017_908-8905	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$5,761		Each	10%		\$5,185	Other	F1	
11017_908-8915	11017_908-8915	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$7,289		Each	10%		\$6,560	Other	F1	
11017_908-8925	11017_908-8925	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$3,811		Each	10%		\$3,430	Other	F1	
11017_908-8935	11017_908-8935	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$940		Each	10%		\$846	Other	F1	
11017_908-8945	11017_908-8945	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$624		Each	10%		\$562	Other	F1	
11017_908-8985	11017_908-8985	Dell/EMC	Keep Your Hard Drive	\$237		Each	10%		\$213	Other	F1	
11017_908-8995	11017_908-8995	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$7,622		Each	10%		\$6,860	Other	F1	
11017_908-9005	11017_908-9005	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$9,528		Each	10%		\$8,575	Other	F1	
11017_908-9015	11017_908-9015	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$11,910		Each	10%		\$10,719	Other	F1	
11017_926-0476	11017_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199		Each	10%		\$179	Other	F1	
11018_908-8896	11018_908-8896	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$991		Each	10%		\$892	Other	F1	
11018_908-8906	11018_908-8906	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$1,266		Each	10%		\$1,139	Other	F1	
11018_908-8916	11018_908-8916	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$662		Each	10%		\$596	Other	F1	
11018_908-8926	11018_908-8926	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$287		Each	10%		\$258	Other	F1	
11018_908-8936	11018_908-8936	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$201		Each	10%		\$181	Other	F1	
11018_908-9455	11018_908-9455	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$991		Each	10%		\$892	Other	F1	
11018_908-9465	11018_908-9465	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$1,266		Each	10%		\$1,139	Other	F1	
11018_908-9475	11018_908-9475	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$662		Each	10%		\$596	Other	F1	
11018_908-9485	11018_908-9485	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$287		Each	10%		\$258	Other	F1	
11018_908-9495	11018_908-9495	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$201		Each	10%		\$181	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11018_908-9525	11018_908-9525	Dell/EMC	Keep Your Hard Drive	\$237	Each	10%	\$213	Other	F1
11018_926-0476	11018_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11019_908-8106	11019_908-8106	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$5,761	Each	10%	\$5,185	Other	F1
11019_908-8116	11019_908-8116	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$7,289	Each	10%	\$6,560	Other	F1
11019_908-8126	11019_908-8126	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$3,811	Each	10%	\$3,430	Other	F1
11019_908-8136	11019_908-8136	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$940	Each	10%	\$846	Other	F1
11019_908-8146	11019_908-8146	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$624	Each	10%	\$562	Other	F1
11019_908-8176	11019_908-8176	Dell/EMC	Keep Your Hard Drive	\$237	Each	10%	\$213	Other	F1
11019_908-8186	11019_908-8186	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$7,622	Each	10%	\$6,860	Other	F1
11019_908-8196	11019_908-8196	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$9,528	Each	10%	\$8,575	Other	F1
11019_908-8206	11019_908-8206	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$11,910	Each	10%	\$10,719	Other	F1
11019_908-8665	11019_908-8665	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$5,761	Each	10%	\$5,185	Other	F1
11019_908-8675	11019_908-8675	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$7,289	Each	10%	\$6,560	Other	F1
11019_908-8685	11019_908-8685	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$3,811	Each	10%	\$3,430	Other	F1
11019_908-8695	11019_908-8695	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$940	Each	10%	\$846	Other	F1
11019_908-8705	11019_908-8705	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$624	Each	10%	\$562	Other	F1
11019_908-8735	11019_908-8735	Dell/EMC	Keep Your Hard Drive	\$237	Each	10%	\$213	Other	F1
11019_908-8745	11019_908-8745	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$7,622	Each	10%	\$6,860	Other	F1
11019_908-8755	11019_908-8755	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$9,528	Each	10%	\$8,575	Other	F1
11019_908-8765	11019_908-8765	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$11,910	Each	10%	\$10,719	Other	F1
11019_926-0476	11019_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11066_923-5916	11066_923-5916	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$766	Each	10%	\$689	Other	F1
11066_923-5926	11066_923-5926	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$904	Each	10%	\$814	Other	F1
11066_923-5936	11066_923-5936	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$426	Each	10%	\$383	Other	F1
11066_923-5946	11066_923-5946	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$345	Each	10%	\$311	Other	F1
11066_923-5956	11066_923-5956	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$345	Each	10%	\$311	Other	F1
11066_923-5986	11066_923-5986	Dell/EMC	Keep Your Hard Drive	\$627	Each	10%	\$564	Other	F1
11066_923-5996	11066_923-5996	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$1,158	Each	10%	\$1,042	Other	F1
11066_923-6006	11066_923-6006	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$1,447	Each	10%	\$1,302	Other	F1
11066_923-6016	11066_923-6016	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$1,737	Each	10%	\$1,563	Other	F1
11066_925-0115	11066_925-0115	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$766	Each	10%	\$689	Other	F1
11066_925-0125	11066_925-0125	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$904	Each	10%	\$814	Other	F1
11066_925-0135	11066_925-0135	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$426	Each	10%	\$383	Other	F1
11066_925-0145	11066_925-0145	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$345	Each	10%	\$311	Other	F1
11066_925-0155	11066_925-0155	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$345	Each	10%	\$311	Other	F1
11066_925-0185	11066_925-0185	Dell/EMC	Keep Your Hard Drive	\$627	Each	10%	\$564	Other	F1
11066_925-0195	11066_925-0195	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$1,158	Each	10%	\$1,042	Other	F1
11066_925-0205	11066_925-0205	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$1,447	Each	10%	\$1,302	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11066_925-0215	11066_925-0215	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$1,737	Each	10%	\$1,563	Other	F1
11066_926-0476	11066_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11072_925-1336	11072_925-1336	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$315	Each	10%	\$284	Other	F1
11072_925-1346	11072_925-1346	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$1,018	Each	10%	\$916	Other	F1
11072_925-1356	11072_925-1356	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$906	Each	10%	\$815	Other	F1
11072_925-1366	11072_925-1366	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$153	Each	10%	\$138	Other	F1
11072_925-1386	11072_925-1386	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$3,258	Each	10%	\$2,932	Other	F1
11072_925-1406	11072_925-1406	Dell/EMC	Keep Your Hard Drive	\$237	Each	10%	\$213	Other	F1
11072_925-1426	11072_925-1426	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$606	Each	10%	\$545	Other	F1
11072_925-1436	11072_925-1436	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$606	Each	10%	\$545	Other	F1
11072_925-1446	11072_925-1446	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$606	Each	10%	\$545	Other	F1
11072_925-5585	11072_925-5585	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$315	Each	10%	\$284	Other	F1
11072_925-5595	11072_925-5595	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$1,018	Each	10%	\$916	Other	F1
11072_925-5605	11072_925-5605	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$906	Each	10%	\$815	Other	F1
11072_925-5615	11072_925-5615	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$153	Each	10%	\$138	Other	F1
11072_925-5635	11072_925-5635	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$3,258	Each	10%	\$2,932	Other	F1
11072_925-5655	11072_925-5655	Dell/EMC	Keep Your Hard Drive	\$237	Each	10%	\$213	Other	F1
11072_925-5675	11072_925-5675	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$606	Each	10%	\$545	Other	F1
11072_925-5685	11072_925-5685	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$606	Each	10%	\$545	Other	F1
11072_925-5695	11072_925-5695	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$606	Each	10%	\$545	Other	F1
11072_926-0476	11072_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11074_925-1466	11074_925-1466	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$492	Each	10%	\$443	Other	F1
11074_925-1476	11074_925-1476	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$492	Each	10%	\$443	Other	F1
11074_925-1486	11074_925-1486	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$667	Each	10%	\$600	Other	F1
11074_925-1496	11074_925-1496	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$572	Each	10%	\$515	Other	F1
11074_925-1516	11074_925-1516	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$2,576	Each	10%	\$2,318	Other	F1
11074_925-1536	11074_925-1536	Dell/EMC	Keep Your Hard Drive	\$237	Each	10%	\$213	Other	F1
11074_925-1546	11074_925-1546	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$674	Each	10%	\$607	Other	F1
11074_925-1556	11074_925-1556	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$842	Each	10%	\$758	Other	F1
11074_925-1566	11074_925-1566	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$1,010	Each	10%	\$909	Other	F1
11074_925-5715	11074_925-5715	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$492	Each	10%	\$443	Other	F1
11074_925-5725	11074_925-5725	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$492	Each	10%	\$443	Other	F1
11074_925-5735	11074_925-5735	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$667	Each	10%	\$600	Other	F1
11074_925-5745	11074_925-5745	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$572	Each	10%	\$515	Other	F1
11074_925-5765	11074_925-5765	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$2,576	Each	10%	\$2,318	Other	F1
11074_925-5785	11074_925-5785	Dell/EMC	Keep Your Hard Drive	\$237	Each	10%	\$213	Other	F1
11074_925-5795	11074_925-5795	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$674	Each	10%	\$607	Other	F1
11074_925-5805	11074_925-5805	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$842	Each	10%	\$758	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11074_925-5815	11074_925-5815	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$1,010	Each	10%	\$909	Other	F1
11074_926-0476	11074_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11076_925-1586	11076_925-1586	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$492	Each	10%	\$443	Other	F1
11076_925-1596	11076_925-1596	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$492	Each	10%	\$443	Other	F1
11076_925-1606	11076_925-1606	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$1,279	Each	10%	\$1,151	Other	F1
11076_925-1616	11076_925-1616	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$572	Each	10%	\$515	Other	F1
11076_925-1636	11076_925-1636	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$1,568	Each	10%	\$1,411	Other	F1
11076_925-1656	11076_925-1656	Dell/EMC	Keep Your Hard Drive	\$237	Each	10%	\$213	Other	F1
11076_925-1666	11076_925-1666	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$674	Each	10%	\$607	Other	F1
11076_925-1676	11076_925-1676	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$842	Each	10%	\$758	Other	F1
11076_925-1686	11076_925-1686	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$1,010	Each	10%	\$909	Other	F1
11076_925-5835	11076_925-5835	Dell/EMC	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$492	Each	10%	\$443	Other	F1
11076_925-5845	11076_925-5845	Dell/EMC	ProSupport 4-Hour 7x24 On-Site Service	\$492	Each	10%	\$443	Other	F1
11076_925-5855	11076_925-5855	Dell/EMC	ProSupport 8-Hour 7x24 On-Site Service	\$1,279	Each	10%	\$1,151	Other	F1
11076_925-5865	11076_925-5865	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$572	Each	10%	\$515	Other	F1
11076_925-5885	11076_925-5885	Dell/EMC	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$1,568	Each	10%	\$1,411	Other	F1
11076_925-5905	11076_925-5905	Dell/EMC	Keep Your Hard Drive	\$237	Each	10%	\$213	Other	F1
11076_925-5915	11076_925-5915	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract AMER Region	\$674	Each	10%	\$607	Other	F1
11076_925-5925	11076_925-5925	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract EMEA Region	\$842	Each	10%	\$758	Other	F1
11076_925-5935	11076_925-5935	Dell/EMC	Next Business Day/Three Business Day/Best Effort On-Site Contract APAC Region	\$1,010	Each	10%	\$909	Other	F1
11076_926-0476	11076_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12214_812-5507	12214_812-5507	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$33,963	Each	10%	\$30,566	Other	F1
12214_812-5508	12214_812-5508	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$84,906	Each	10%	\$76,416	Other	F1
12214_812-5509	12214_812-5509	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$33,963	Each	10%	\$30,566	Other	F1
12214_812-5510	12214_812-5510	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$84,906	Each	10%	\$76,416	Other	F1
12214_812-5511	12214_812-5511	Dell/EMC	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12214_812-5512	12214_812-5512	Dell/EMC	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12214_926-0476	12214_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12218_812-5511	12218_812-5511	Dell/EMC	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12218_812-5512	12218_812-5512	Dell/EMC	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12218_812-5550	12218_812-5550	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$33,963	Each	10%	\$30,566	Other	F1
12218_812-5551	12218_812-5551	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$84,906	Each	10%	\$76,416	Other	F1
12218_812-5552	12218_812-5552	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$33,963	Each	10%	\$30,566	Other	F1
12218_812-5553	12218_812-5553	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$84,906	Each	10%	\$76,416	Other	F1
12218_926-0476	12218_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12220_812-5511	12220_812-5511	Dell/EMC	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12220_812-5512	12220_812-5512	Dell/EMC	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12220_812-5534	12220_812-5534	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$33,963	Each	10%	\$30,566	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12220_812-5535	12220_812-5535	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$84,906	Each	10%	\$76,416	Other	F1
12220_812-5536	12220_812-5536	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$33,963	Each	10%	\$30,566	Other	F1
12220_812-5537	12220_812-5537	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$84,906	Each	10%	\$76,416	Other	F1
12220_926-0476	12220_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13000_926-0476	13000_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13000_984-8105	13000_984-8105	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$423	Each	10%	\$381	Other	F1
13000_984-8165	13000_984-8165	Dell/EMC	PRO Support: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$224	Each	10%	\$202	Other	F1
13000_985-3696	13000_985-3696	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$423	Each	10%	\$381	Other	F1
13000_985-3756	13000_985-3756	Dell/EMC	PRO Support: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$224	Each	10%	\$202	Other	F1
13001_926-0476	13001_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13001_984-8105	13001_984-8105	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$423	Each	10%	\$381	Other	F1
13001_984-8165	13001_984-8165	Dell/EMC	PRO Support: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$224	Each	10%	\$202	Other	F1
13001_985-3696	13001_985-3696	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$423	Each	10%	\$381	Other	F1
13001_985-3756	13001_985-3756	Dell/EMC	PRO Support: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$224	Each	10%	\$202	Other	F1
13002_926-0476	13002_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13002_984-8105	13002_984-8105	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$423	Each	10%	\$381	Other	F1
13002_984-8165	13002_984-8165	Dell/EMC	PRO Support: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$224	Each	10%	\$202	Other	F1
13002_985-3696	13002_985-3696	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$423	Each	10%	\$381	Other	F1
13002_985-3756	13002_985-3756	Dell/EMC	PRO Support: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$224	Each	10%	\$202	Other	F1
13003_926-0476	13003_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13003_984-8105	13003_984-8105	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$423	Each	10%	\$381	Other	F1
13003_984-8165	13003_984-8165	Dell/EMC	PRO Support: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$224	Each	10%	\$202	Other	F1
13003_985-3696	13003_985-3696	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$423	Each	10%	\$381	Other	F1
13003_985-3756	13003_985-3756	Dell/EMC	PRO Support: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$224	Each	10%	\$202	Other	F1
13448_926-0476	13448_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13458_971-4722	13458_971-4722	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_971-4724	13458_971-4724	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_971-4725	13458_971-4725	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_971-4726	13458_971-4726	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_971-4727	13458_971-4727	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_973-3783	13458_973-3783	Dell/EMC	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_973-5766	13458_973-5766	Dell/EMC	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_973-9146	13458_973-9146	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_973-9147	13458_973-9147	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_973-9149	13458_973-9149	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_973-9150	13458_973-9150	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_975-3306	13458_975-3306	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13458_998-8963	13458_998-8963	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13458 998-8964	13458 998-8964	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 850-4171	50830 850-4171	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$1,439	Each	10%	\$1,295	Other	F1
50830 850-4182	50830 850-4182	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,439	Each	10%	\$1,295	Other	F1
50830 850-4699	50830 850-4699	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$154	Each	10%	\$139	Other	F1
50830 850-4700	50830 850-4700	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$94	Each	10%	\$85	Other	F1
50830 850-4701	50830 850-4701	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$35	Each	10%	\$32	Other	F1
50830 850-4702	50830 850-4702	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$94	Each	10%	\$85	Other	F1
50830 926-0476	50830 926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
50830 953-0686	50830 953-0686	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$339	Each	10%	\$305	Other	F1
50830 953-0687	50830 953-0687	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$339	Each	10%	\$305	Other	F1
50830 953-0688	50830 953-0688	Dell/EMC	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$399	Each	10%	\$359	Other	F1
50830 953-0691	50830 953-0691	Dell/EMC	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$399	Each	10%	\$359	Other	F1
50830 953-0693	50830 953-0693	Dell/EMC	ProSupport Plus: Mission Critical 7x24 Technical Support	\$333	Each	10%	\$300	Other	F1
50830 953-0694	50830 953-0694	Dell/EMC	ProSupport Plus: Mission Critical 7x24 Technical Support	\$333	Each	10%	\$300	Other	F1
50830 971-4722	50830 971-4722	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 971-4724	50830 971-4724	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 971-4725	50830 971-4725	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 971-4726	50830 971-4726	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 971-4727	50830 971-4727	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 973-3783	50830 973-3783	Dell/EMC	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 973-5766	50830 973-5766	Dell/EMC	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 973-9146	50830 973-9146	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 973-9147	50830 973-9147	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 973-9149	50830 973-9149	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 973-9150	50830 973-9150	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 975-3306	50830 975-3306	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
50830 990-2375	50830 990-2375	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,439	Each	10%	\$1,295	Other	F1
50830 990-2385	50830 990-2385	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,439	Each	10%	\$1,295	Other	F1
50830 990-2465	50830 990-2465	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$1,419	Each	10%	\$1,277	Other	F1
50830 990-7786	50830 990-7786	Dell/EMC	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,439	Each	10%	\$1,295	Other	F1
50830 990-7796	50830 990-7796	Dell/EMC	Non-Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,439	Each	10%	\$1,295	Other	F1
50830 990-7806	50830 990-7806	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,439	Each	10%	\$1,295	Other	F1
50830 990-7816	50830 990-7816	Dell/EMC	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,439	Each	10%	\$1,295	Other	F1
50830 990-7836	50830 990-7836	Dell/EMC	Pro Support for End User: Next Business Day Onsite Service After Problem Diagnosis	\$1,679	Each	10%	\$1,511	Other	F1
50830 990-7846	50830 990-7846	Dell/EMC	Pro Support: 8 Hour Onsite Service After Problem Diagnosis	\$1,679	Each	10%	\$1,511	Other	F1
50830 990-7866	50830 990-7866	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$1,439	Each	10%	\$1,295	Other	F1
50830 990-7896	50830 990-7896	Dell/EMC	ProSupport: 7x24 HW / SW Tech Support and Assistance for Certified IT Staff	\$1,419	Each	10%	\$1,277	Other	F1
50830 998-8963	50830 998-8963	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
50830_998-8964	50830_998-8964	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
12276_936-5359	12276_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13601_007-1527	13601_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13601_009-4364	13601_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13601_009-4877	13601_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13601_460-5909	13601_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13601_460-8531	13601_460-8531	Dell/EMC	OCONUS Delivery - PowerVault Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$168	Each	10%	\$151	Other	F1
13601_460-9052	13601_460-9052	Dell/EMC		\$0	Each	10%	\$0	Other	F1
13601_460-9900	13601_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13601_461-0497	13601_461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13601_468-8025	13601_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13601_468-8026	13601_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13601_468-8027	13601_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13601_468-8028	13601_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13601_468-8029	13601_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13601_806-7308	13601_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13601_812-4030	13601_812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dell EMC.com Expires 1yr from order	\$1	Each	10%	\$1	Other	F1
13601_812-4031	13601_812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dell EMC.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
13601_812-4032	13601_812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dell EMC.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13601_812-4033	13601_812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dell EMC.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13601_812-4034	13601_812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dell EMC.com Expires 1yr from order	\$10,000	Each	10%	\$9,000	Other	F1
13601_826-7526	13601_826-7526	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13601_826-7527	13601_826-7527	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1
13601_929-8509	13601_929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13601_929-8519	13601_929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13601_936-2329	13601_936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13601_936-2339	13601_936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13601_936-2349	13601_936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13601_936-2359	13601_936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13601_936-2369	13601_936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13601_936-2379	13601_936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13601_936-2389	13601_936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13601_936-2399	13601_936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13601_936-2409	13601_936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13601_936-2419	13601_936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13601_936-2429	13601_936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13601_936-5279	13601_936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13601_936-5299	13601_936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13601_936-5319	13601_936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13601_936-5339	13601_936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13601_936-5359	13601_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13601_936-5379	13601_936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13601_936-5389	13601_936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13601_936-5399	13601_936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13601_936-5409	13601_936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13601_936-5419	13601_936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13601_936-5439	13601_936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13601_936-5449	13601_936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13601_936-5459	13601_936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13601_936-5469	13601_936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13601_972-0401	13601_972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13601_972-0402	13601_972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13601 972-0403	13601 972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13601 972-0404	13601 972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13601 975-3461	13601 975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13601 984-3267	13601 984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13601 998-2511	13601 998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13591 007-1527	13591 007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13591 009-4364	13591 009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13591 009-4877	13591 009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13591 460-5909	13591 460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13591 460-8531	13591 460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13591 460-9052	13591 460-9052	Dell/EMC	Dell E Conn will help you buildInternet Ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13591 460-9900	13591 460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13591 461-0497	13591 461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13591 468-8025	13591 468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13591 468-8026	13591 468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13591 468-8027	13591 468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13591 468-8028	13591 468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13591 468-8029	13591 468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13591 804-2161	13591 804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1
13591 806-7308	13591 806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13591 812-4030	13591 812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dell.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
13591 812-4031	13591 812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
13591 812-4032	13591 812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	10%	\$90	Other	F1
13591 812-4033	13591 812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	10%	\$900	Other	F1
13591 812-4034	13591 812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dell.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
13591 813-5754	13591 813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1
13591 822-3179	13591 822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13591 823-9276	13591 823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13591 823-9284	13591 823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13591 823-9285	13591 823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13591 825-0210	13591 825-0210	Dell/EMC	Basic Deployment Dell EMC Unity 15 25 Drive DAE	\$163	Each	10%	\$147	Other	F1
13591 825-0211	13591 825-0211	Dell/EMC	Basic Dell EMC Unity 15 25 Drive DAE Upgrade	\$163	Each	10%	\$147	Other	F1
13591 825-0226	13591 825-0226	Dell/EMC	ProDeploy for Dell EMC Unity 15 25 Drive DAE	\$285	Each	10%	\$256	Other	F1
13591 825-0227	13591 825-0227	Dell/EMC	ProDeploy for Dell EMC Unity 15 25 Drive DAE Deployment Verification	\$122	Each	10%	\$110	Other	F1
13591 825-0228	13591 825-0228	Dell/EMC	ProDeploy for Dell EMC Unity 15 25 Drive DAE Upgrade	\$285	Each	10%	\$256	Other	F1
13591 825-0229	13591 825-0229	Dell/EMC	ProDeploy for Dell EMC Unity 15 25 Drive DAE Upgrade Deployment Verification	\$122	Each	10%	\$110	Other	F1
13591 825-0258	13591 825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1
13591 825-0259	13591 825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1
13591 825-0260	13591 825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1
13591 825-0261	13591 825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1
13591 825-0262	13591 825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1
13591 825-0263	13591 825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1
13591 825-0264	13591 825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1
13591 825-0265	13591 825-0265	Dell/EMC	ProDeploy Plus for Dell EMC Unity Deployment Unity 15 25 Drive DAE	\$355	Each	10%	\$319	Other	F1
13591 825-0266	13591 825-0266	Dell/EMC	ProDeploy Plus for Dell EMC Unity 15 25 Drive DAE Deployment Verification	\$459	Each	10%	\$414	Other	F1
13591 825-0273	13591 825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1
13591 825-0274	13591 825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1
13591 825-0275	13591 825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1
13591 825-0276	13591 825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1
13591 825-0277	13591 825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1
13591 825-0278	13591 825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1
13591 825-0279	13591 825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1
13591 825-0288	13591 825-0288	Dell/EMC	ProDeploy Plus for Dell EMC Unity 15 25 Drive DAE Upgrade	\$355	Each	10%	\$319	Other	F1
13591 825-0289	13591 825-0289	Dell/EMC	ProDeploy Plus for Dell EMC Unity 15 25 Drive DAE Upgrade Deployment Verification	\$459	Each	10%	\$414	Other	F1
13591 825-8623	13591 825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13591 825-8624	13591 825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13591 826-8167	13591 826-8167	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13591 826-8168	13591 826-8168	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$38	Each	10%	\$34	Other	F1
13591 826-8169	13591 826-8169	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$5	Each	10%	\$5	Other	F1
13591 826-8170	13591 826-8170	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$123	Each	10%	\$111	Other	F1
13591 826-8171	13591 826-8171	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$213	Each	10%	\$192	Other	F1
13591 826-8172	13591 826-8172	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$315	Each	10%	\$284	Other	F1
13591 826-8173	13591 826-8173	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$213	Each	10%	\$192	Other	F1
13591 826-8174	13591 826-8174	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$527	Each	10%	\$474	Other	F1
13591 826-8175	13591 826-8175	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$655	Each	10%	\$590	Other	F1
13591 826-8176	13591 826-8176	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$772	Each	10%	\$695	Other	F1
13591 826-8177	13591 826-8177	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$14	Each	10%	\$13	Other	F1
13591 826-8178	13591 826-8178	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$159	Each	10%	\$143	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13591 826-8179	13591 826-8179	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$273	Each	10%	\$246	Other	F1
13591 826-8180	13591 826-8180	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$401	Each	10%	\$361	Other	F1
13591 826-8181	13591 826-8181	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$248	Each	10%	\$223	Other	F1
13591 826-8182	13591 826-8182	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$613	Each	10%	\$552	Other	F1
13591 826-8183	13591 826-8183	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$761	Each	10%	\$685	Other	F1
13591 826-8184	13591 826-8184	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$895	Each	10%	\$806	Other	F1
13591 826-8185	13591 826-8185	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$6	Each	10%	\$5	Other	F1
13591 826-8186	13591 826-8186	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$143	Each	10%	\$129	Other	F1
13591 826-8187	13591 826-8187	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$249	Each	10%	\$224	Other	F1
13591 826-8188	13591 826-8188	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$370	Each	10%	\$333	Other	F1
13591 826-8189	13591 826-8189	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$278	Each	10%	\$250	Other	F1
13591 826-8190	13591 826-8190	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$702	Each	10%	\$632	Other	F1
13591 826-8191	13591 826-8191	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$880	Each	10%	\$792	Other	F1
13591 826-8192	13591 826-8192	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$1,043	Each	10%	\$939	Other	F1
13591 826-8193	13591 826-8193	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$14	Each	10%	\$13	Other	F1
13591 826-8194	13591 826-8194	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$167	Each	10%	\$150	Other	F1
13591 826-8195	13591 826-8195	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$287	Each	10%	\$258	Other	F1
13591 826-8196	13591 826-8196	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$424	Each	10%	\$382	Other	F1
13591 826-8197	13591 826-8197	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$292	Each	10%	\$263	Other	F1
13591 826-8198	13591 826-8198	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$736	Each	10%	\$662	Other	F1
13591 826-8199	13591 826-8199	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$921	Each	10%	\$829	Other	F1
13591 826-8200	13591 826-8200	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$1,090	Each	10%	\$981	Other	F1
13591 826-8201	13591 826-8201	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$59	Each	10%	\$53	Other	F1
13591 826-8202	13591 826-8202	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$373	Each	10%	\$336	Other	F1
13591 826-8203	13591 826-8203	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$76	Each	10%	\$68	Other	F1
13591 826-8204	13591 826-8204	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$434	Each	10%	\$391	Other	F1
13591 826-8205	13591 826-8205	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$68	Each	10%	\$61	Other	F1
13591 826-8206	13591 826-8206	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$494	Each	10%	\$445	Other	F1
13591 826-8207	13591 826-8207	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$78	Each	10%	\$70	Other	F1
13591 826-8208	13591 826-8208	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$519	Each	10%	\$467	Other	F1
13591 826-8211	13591 826-8211	Dell/EMC	Keep Your Hard Drive 1 Year	\$414	Each	10%	\$372	Other	F1
13591 826-8212	13591 826-8212	Dell/EMC	Keep Your Hard Drive 3 Years	\$1,241	Each	10%	\$1,117	Other	F1
13591 826-8213	13591 826-8213	Dell/EMC	Keep Your Hard Drive 4 Years	\$1,654	Each	10%	\$1,489	Other	F1
13591 826-8214	13591 826-8214	Dell/EMC	Keep Your Hard Drive 5 Years	\$2,068	Each	10%	\$1,861	Other	F1
13591 826-8237	13591 826-8237	Dell/EMC	Keep Your Hard Drive 2 Years	\$827	Each	10%	\$744	Other	F1
13591 826-9495	13591 826-9495	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Hard Disk Drive Add-On, 1 Year	\$48	Each	10%	\$43	Other	F1
13591 826-9496	13591 826-9496	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$187	Each	10%	\$168	Other	F1
13591 826-9497	13591 826-9497	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$561	Each	10%	\$505	Other	F1
13591 826-9498	13591 826-9498	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$748	Each	10%	\$673	Other	F1
13591 826-9499	13591 826-9499	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$935	Each	10%	\$841	Other	F1
13591 826-9500	13591 826-9500	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$224	Each	10%	\$202	Other	F1
13591 826-9501	13591 826-9501	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$673	Each	10%	\$606	Other	F1
13591 826-9502	13591 826-9502	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$897	Each	10%	\$807	Other	F1
13591 826-9503	13591 826-9503	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,121	Each	10%	\$1,009	Other	F1
13591 826-9504	13591 826-9504	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$243	Each	10%	\$219	Other	F1
13591 826-9505	13591 826-9505	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$729	Each	10%	\$656	Other	F1
13591 826-9506	13591 826-9506	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$972	Each	10%	\$875	Other	F1
13591 826-9507	13591 826-9507	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$1,215	Each	10%	\$1,093	Other	F1
13591 826-9508	13591 826-9508	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$262	Each	10%	\$235	Other	F1
13591 826-9509	13591 826-9509	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$785	Each	10%	\$706	Other	F1
13591 826-9510	13591 826-9510	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$1,047	Each	10%	\$942	Other	F1
13591 826-9511	13591 826-9511	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,308	Each	10%	\$1,177	Other	F1
13591 826-9512	13591 826-9512	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$374	Each	10%	\$336	Other	F1
13591 826-9513	13591 826-9513	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$449	Each	10%	\$404	Other	F1
13591 826-9514	13591 826-9514	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$486	Each	10%	\$437	Other	F1
13591 826-9515	13591 826-9515	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$523	Each	10%	\$471	Other	F1
13591 826-9516	13591 826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1
13591 826-9517	13591 826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1
13591 826-9518	13591 826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1
13591 826-9519	13591 826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13591_826-9520	13591_826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13591_826-9521	13591_826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13591_826-9522	13591_826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1	
13591_826-9523	13591_826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13591_826-9524	13591_826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1	
13591_826-9525	13591_826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1	
13591_826-9526	13591_826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1	
13591_826-9527	13591_826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$16,700	Each	10%	\$16,830	Other	F1	
13591_826-9528	13591_826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1	
13591_826-9529	13591_826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1	
13591_826-9530	13591_826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1	
13591_826-9531	13591_826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1	
13591_826-9532	13591_826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1	
13591_826-9533	13591_826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1	
13591_826-9534	13591_826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1	
13591_826-9535	13591_826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1	
13591_826-9536	13591_826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1	
13591_826-9537	13591_826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1	
13591_826-9538	13591_826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1	
13591_826-9539	13591_826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13591_826-9540	13591_826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1	
13591_826-9541	13591_826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13591_826-9542	13591_826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1	
13591_826-9543	13591_826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1	
13591_826-9544	13591_826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13591_826-9545	13591_826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1	
13591_826-9546	13591_826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1	
13591_826-9547	13591_826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1	
13591_826-9548	13591_826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1	
13591_826-9549	13591_826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1	
13591_826-9550	13591_826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1	
13591_826-9551	13591_826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1	
13591_826-9552	13591_826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1	
13591_826-9553	13591_826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1	
13591_826-9554	13591_826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1	
13591_826-9555	13591_826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1	
13591_826-9556	13591_826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1	
13591_826-9557	13591_826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13591_826-9558	13591_826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$394	Each	10%	\$355	Other	F1	
13591_826-9559	13591_826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1	
13591_826-9560	13591_826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1	
13591_826-9561	13591_826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1	
13591_826-9562	13591_826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13591_826-9563	13591_826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1	
13591_826-9564	13591_826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13591_826-9565	13591_826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13591_826-9566	13591_826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1	
13591_826-9567	13591_826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1	
13591_826-9568	13591_826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1	
13591_826-9569	13591_826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1	
13591_826-9570	13591_826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1	
13591_826-9571	13591_826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13591_826-9572	13591_826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1
13591_826-9573	13591_826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1
13591_826-9574	13591_826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1
13591_826-9575	13591_826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13591_826-9576	13591_826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13591_826-9577	13591_826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13591_826-9578	13591_826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1
13591_843-8557	13591_843-8557	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$170	Each	10%	\$153	Other	F1
13591_843-8558	13591_843-8558	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$170	Each	10%	\$153	Other	F1
13591_843-8559	13591_843-8559	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$199	Each	10%	\$179	Other	F1
13591_843-8560	13591_843-8560	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$85	Each	10%	\$77	Other	F1
13591_843-8561	13591_843-8561	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$28	Each	10%	\$26	Other	F1
13591_843-8562	13591_843-8562	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$57	Each	10%	\$51	Other	F1
13591_843-8563	13591_843-8563	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$85	Each	10%	\$77	Other	F1
13591_843-8564	13591_843-8564	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$114	Each	10%	\$102	Other	F1
13591_843-8565	13591_843-8565	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$142	Each	10%	\$128	Other	F1
13591_843-8566	13591_843-8566	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$199	Each	10%	\$179	Other	F1
13591_843-8567	13591_843-8567	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$28	Each	10%	\$26	Other	F1
13591_843-8568	13591_843-8568	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$114	Each	10%	\$102	Other	F1
13591_843-8569	13591_843-8569	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$142	Each	10%	\$128	Other	F1
13591_843-8572	13591_843-8572	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$57	Each	10%	\$51	Other	F1
13591_844-7426	13591_844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13591_844-7427	13591_844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13591_844-7428	13591_844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13591_844-7429	13591_844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13591_844-7438	13591_844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-	\$99,999	Each	10%	\$89,999	Other	F1
13591_844-7439	13591_844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13591_844-7440	13591_844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13591_844-7441	13591_844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13591_844-7444	13591_844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13591_844-7445	13591_844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13591_845-9364	13591_845-9364	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 2	\$460	Each	10%	\$414	Other	F1
13591_845-9365	13591_845-9365	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And	\$478	Each	10%	\$430	Other	F1
13591_845-9366	13591_845-9366	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 1	\$257	Each	10%	\$231	Other	F1
13591_845-9367	13591_845-9367	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 3	\$658	Each	10%	\$592	Other	F1
13591_845-9368	13591_845-9368	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 4	\$830	Each	10%	\$747	Other	F1
13591_845-9369	13591_845-9369	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 5	\$990	Each	10%	\$891	Other	F1
13591_845-9370	13591_845-9370	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And	\$848	Each	10%	\$763	Other	F1
13591_845-9371	13591_845-9371	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And	\$1,004	Each	10%	\$904	Other	F1
13591_845-9372	13591_845-9372	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And	\$270	Each	10%	\$243	Other	F1
13591_845-9373	13591_845-9373	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And	\$678	Each	10%	\$611	Other	F1
13591_845-9374	13591_845-9374	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$57	Each	10%	\$51	Other	F1
13591_845-9375	13591_845-9375	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$170	Each	10%	\$153	Other	F1
13591_845-9376	13591_845-9376	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$227	Each	10%	\$204	Other	F1
13591_845-9377	13591_845-9377	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$294	Each	10%	\$265	Other	F1
13591_845-9378	13591_845-9378	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$114	Each	10%	\$102	Other	F1
13591_847-3786	13591_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$186	Each	10%	\$167	Other	F1
13591_847-3787	13591_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$558	Each	10%	\$502	Other	F1
13591_847-3788	13591_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$744	Each	10%	\$670	Other	F1
13591_847-3789	13591_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$930	Each	10%	\$837	Other	F1
13591_847-3790	13591_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$202	Each	10%	\$181	Other	F1
13591_847-3791	13591_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$605	Each	10%	\$544	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13591 847-3792	13591 847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$806	Each	10%	\$725	Other	F1	
13591 847-3793	13591 847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 5 Years	\$1,008	Each	10%	\$907	Other	F1	
13591 847-3794	13591 847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 2 Years	\$372	Each	10%	\$335	Other	F1	
13591 847-3795	13591 847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$403	Each	10%	\$363	Other	F1	
13591 847-3796	13591 847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13591 847-3797	13591 847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1	
13591 847-3798	13591 847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13591 847-3799	13591 847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1	
13591 847-3800	13591 847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$4,675	Each	10%	\$4,208	Other	F1	
13591 847-3801	13591 847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$14,025	Each	10%	\$12,623	Other	F1	
13591 847-3802	13591 847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$18,700	Each	10%	\$16,830	Other	F1	
13591 847-3803	13591 847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$23,375	Each	10%	\$21,038	Other	F1	
13591 847-3804	13591 847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD	\$8,500	Each	10%	\$7,650	Other	F1	
13591 847-3805	13591 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$9,350	Each	10%	\$8,415	Other	F1	
13591 847-3806	13591 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$430	Each	10%	\$387	Other	F1	
13591 847-3807	13591 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,290	Each	10%	\$1,161	Other	F1	
13591 847-3808	13591 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 5 Years	\$2,150	Each	10%	\$1,935	Other	F1	
13591 847-3809	13591 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 1 Year	\$473	Each	10%	\$426	Other	F1	
13591 847-3810	13591 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%	\$1,277	Other	F1	
13591 847-3811	13591 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,892	Each	10%	\$1,703	Other	F1	
13591 847-3812	13591 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$2,365	Each	10%	\$2,129	Other	F1	
13591 847-3813	13591 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$860	Each	10%	\$774	Other	F1	
13591 847-3814	13591 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$946	Each	10%	\$851	Other	F1	
13591 847-3815	13591 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1	
13591 847-3816	13591 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13591 847-3817	13591 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13591 847-3818	13591 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1	
13591 847-3819	13591 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1	
13591 847-3820	13591 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1	
13591 847-3821	13591 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1	
13591 847-3822	13591 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1	
13591 847-3823	13591 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1	
13591 847-3824	13591 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 4 Years	\$3,520	Each	10%	\$3,168	Other	F1	
13591 929-8509	13591 929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13591 929-8519	13591 929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13591 936-2329	13591 936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13591 936-2339	13591 936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13591 936-2349	13591 936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13591 936-2359	13591 936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13591 936-2369	13591 936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13591 936-2379	13591 936-2379	Dell/EMC	GCP Operations Management	\$18,750	Each	10%	\$16,875	Other	F1	
13591 936-2389	13591 936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1	
13591 936-2399	13591 936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1	
13591 936-2409	13591 936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1	
13591 936-2419	13591 936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1	
13591 936-2429	13591 936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13591 936-5279	13591 936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1	
13591 936-5299	13591 936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1	
13591 936-5319	13591 936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1	
13591 936-5339	13591 936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1	
13591 936-5359	13591 936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13591 936-5379	13591 936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1	
13591 936-5389	13591 936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1	
13591 936-5399	13591 936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13591 936-5409	13591 936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1	
13591 936-5419	13591 936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1	
13591 936-5439	13591 936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13591 936-5449	13591 936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13591 936-5459	13591 936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13591 936-5469	13591 936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13591 951-2015	13591 951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13591 955-9041	13591 955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13591 972-0401	13591 972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13591 972-0402	13591 972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13591 972-0403	13591 972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13591 972-0404	13591 972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13591 975-3461	13591 975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13591 984-3267	13591 984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13591 989-3439	13591 989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13591 992-6149	13591 992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13591 998-2511	13591 998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13589 007-1527	13589 007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13589 009-4364	13589 009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13589 009-4877	13589 009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13589 460-5909	13589 460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13589 460-8531	13589 460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13589 460-9052	13589 460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13589 460-9900	13589 460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13589 461-0497	13589 461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13589 468-8025	13589 468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13589 468-8026	13589 468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13589 468-8027	13589 468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13589 468-8028	13589 468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13589 468-8029	13589 468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13589 804-2161	13589 804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1
13589 806-7308	13589 806-7308	Dell/EMC	Codeliver Notification - Restricted Access; Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13589 812-4030	13589 812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dell.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
13589 812-4031	13589 812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
13589 812-4032	13589 812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	10%	\$90	Other	F1
13589 812-4033	13589 812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	10%	\$900	Other	F1
13589 812-4034	13589 812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dell.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
13589 813-5754	13589 813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1
13589 822-3179	13589 822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13589 823-9276	13589 823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13589 823-9284	13589 823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13589 823-9285	13589 823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13589 825-0210	13589 825-0210	Dell/EMC	Basic Deployment Dell EMC Unity 15 25 Drive DAE	\$163	Each	10%	\$147	Other	F1
13589 825-0211	13589 825-0211	Dell/EMC	Basic Dell EMC Unity 15 25 Drive DAE Upgrade	\$163	Each	10%	\$147	Other	F1
13589 825-0226	13589 825-0226	Dell/EMC	ProDeploy for Dell EMC Unity 15 25 Drive DAE	\$285	Each	10%	\$256	Other	F1
13589 825-0227	13589 825-0227	Dell/EMC	ProDeploy for Dell EMC Unity 15 25 Drive DAE Deployment Verification	\$122	Each	10%	\$110	Other	F1
13589 825-0228	13589 825-0228	Dell/EMC	ProDeploy for Dell EMC Unity 15 25 Drive DAE Upgrade	\$226	Each	10%	\$206	Other	F1
13589 825-0229	13589 825-0229	Dell/EMC	ProDeploy for Dell EMC Unity 15 25 Drive DAE Upgrade Deployment Verification	\$122	Each	10%	\$110	Other	F1
13589 825-0258	13589 825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1
13589 825-0259	13589 825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1
13589 825-0260	13589 825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1
13589 825-0261	13589 825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1
13589 825-0262	13589 825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1
13589 825-0263	13589 825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1
13589 825-0264	13589 825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1
13589 825-0265	13589 825-0265	Dell/EMC	ProDeploy Plus for Dell EMC Unity Deployment Unity 15 25 Drive DAE	\$355	Each	10%	\$319	Other	F1
13589 825-0266	13589 825-0266	Dell/EMC	ProDeploy Plus for Dell EMC Unity 15 25 Drive DAE Deployment Verification	\$459	Each	10%	\$414	Other	F1
13589 825-0273	13589 825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1
13589 825-0274	13589 825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1
13589 825-0275	13589 825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1
13589 825-0276	13589 825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1
13589 825-0277	13589 825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1
13589 825-0278	13589 825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1
13589 825-0279	13589 825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,865	Each	10%	\$3,497	Other	F1
13589 825-0288	13589 825-0288	Dell/EMC	ProDeploy Plus for Dell EMC Unity 15 25 Drive DAE Upgrade	\$355	Each	10%	\$319	Other	F1
13589 825-0289	13589 825-0289	Dell/EMC	ProDeploy Plus for Dell EMC Unity 15 25 Drive DAE Upgrade Deployment Verification	\$459	Each	10%	\$414	Other	F1
13589 825-8623	13589 825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13589 825-8624	13589 825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13589 826-8095	13589 826-8095	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13589 826-8096	13589 826-8096	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$38	Each	10%	\$34	Other	F1
13589 826-8097	13589 826-8097	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$6	Each	10%	\$5	Other	F1
13589 826-8098	13589 826-8098	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$139	Each	10%	\$125	Other	F1
13589 826-8099	13589 826-8099	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$239	Each	10%	\$215	Other	F1
13589 826-8100	13589 826-8100	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$354	Each	10%	\$319	Other	F1
13589 826-8101	13589 826-8101	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$240	Each	10%	\$216	Other	F1
13589 826-8102	13589 826-8102	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$592	Each	10%	\$533	Other	F1
13589 826-8103	13589 826-8103	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$737	Each	10%	\$663	Other	F1
13589 826-8104	13589 826-8104	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$968	Each	10%	\$871	Other	F1
13589 826-8105	13589 826-8105	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$16	Each	10%	\$14	Other	F1
13589 826-8106	13589 826-8106	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$179	Each	10%	\$161	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13589 826-9524	13589 826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1	
13589 826-9525	13589 826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1	
13589 826-9526	13589 826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1	
13589 826-9527	13589 826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1	
13589 826-9528	13589 826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1	
13589 826-9529	13589 826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1	
13589 826-9530	13589 826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1	
13589 826-9531	13589 826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1	
13589 826-9532	13589 826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1	
13589 826-9533	13589 826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$8,800	Each	10%	\$8,120	Other	F1	
13589 826-9534	13589 826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1	
13589 826-9535	13589 826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1	
13589 826-9536	13589 826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1	
13589 826-9537	13589 826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low	\$106	Each	10%	\$95	Other	F1	
13589 826-9538	13589 826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1	
13589 826-9539	13589 826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13589 826-9540	13589 826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1	
13589 826-9541	13589 826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13589 826-9542	13589 826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1	
13589 826-9543	13589 826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1	
13589 826-9544	13589 826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13589 826-9545	13589 826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1	
13589 826-9546	13589 826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1	
13589 826-9547	13589 826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1	
13589 826-9548	13589 826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1	
13589 826-9549	13589 826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1	
13589 826-9550	13589 826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1	
13589 826-9551	13589 826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1	
13589 826-9552	13589 826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1	
13589 826-9553	13589 826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1	
13589 826-9554	13589 826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1	
13589 826-9555	13589 826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1	
13589 826-9556	13589 826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1	
13589 826-9557	13589 826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13589 826-9558	13589 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium	\$394	Each	10%	\$355	Other	F1	
13589 826-9559	13589 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1	
13589 826-9560	13589 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1	
13589 826-9561	13589 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1	
13589 826-9562	13589 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13589 826-9563	13589 826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1	
13589 826-9564	13589 826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13589 826-9565	13589 826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13589 826-9566	13589 826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1	
13589 826-9567	13589 826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1	
13589 826-9568	13589 826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1	
13589 826-9569	13589 826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1	
13589 826-9570	13589 826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1	
13589 826-9571	13589 826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1	
13589 826-9572	13589 826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1	
13589 826-9573	13589 826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1	
13589 826-9574	13589 826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1	
13589 826-9575	13589 826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1	
13589 826-9576	13589 826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1	
13589 826-9577	13589 826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1	
13589 826-9578	13589 826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1	
13589 843-8573	13589 843-8573	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$191	Each	10%	\$172	Other	F1	
13589 843-8574	13589 843-8574	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$223	Each	10%	\$201	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13589_843-8577	13589_843-8577	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$160	Each	10%	\$144	Other	F1	
13589_843-8578	13589_843-8578	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$128	Each	10%	\$115	Other	F1	
13589_843-8579	13589_843-8579	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$96	Each	10%	\$86	Other	F1	
13589_843-8597	13589_843-8597	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$64	Each	10%	\$57	Other	F1	
13589_843-8598	13589_843-8598	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$32	Each	10%	\$29	Other	F1	
13589_843-8615	13589_843-8615	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$223	Each	10%	\$201	Other	F1	
13589_843-8616	13589_843-8616	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$160	Each	10%	\$144	Other	F1	
13589_843-8737	13589_843-8737	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$96	Each	10%	\$86	Other	F1	
13589_843-8738	13589_843-8738	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$64	Each	10%	\$57	Other	F1	
13589_843-8754	13589_843-8754	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$191	Each	10%	\$172	Other	F1	
13589_843-8755	13589_843-8755	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$128	Each	10%	\$115	Other	F1	
13589_843-8756	13589_843-8756	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$32	Each	10%	\$29	Other	F1	
13589_844-7426	13589_844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_844-7427	13589_844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_844-7428	13589_844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_844-7429	13589_844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_844-7438	13589_844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_844-7439	13589_844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_844-7440	13589_844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_844-7441	13589_844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_844-7444	13589_844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_844-7445	13589_844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13589_846-6290	13589_846-6290	Dell/EMC	Restricted ProSupport One for Data Center 7x24 Technical Support And Assistance 1 Year	\$289	Each	10%	\$260	Other	F1	
13589_846-6291	13589_846-6291	Dell/EMC	Restricted ProSupport One for Data Center 7x24 Technical Support And Assistance 2 Years	\$517	Each	10%	\$465	Other	F1	
13589_846-6292	13589_846-6292	Dell/EMC	Restricted ProSupport One for Data Center 7x24 Technical Support And Assistance 3 Years	\$739	Each	10%	\$665	Other	F1	
13589_846-6293	13589_846-6293	Dell/EMC	Restricted ProSupport One for Data Center 7x24 Technical Support And Assistance 4	\$933	Each	10%	\$840	Other	F1	
13589_846-6294	13589_846-6294	Dell/EMC	Restricted ProSupport One for Data Center 7x24 Technical Support And Assistance 5	\$1,113	Each	10%	\$1,002	Other	F1	
13589_846-6297	13589_846-6297	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support And	\$303	Each	10%	\$273	Other	F1	
13589_846-6298	13589_846-6298	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support And	\$536	Each	10%	\$483	Other	F1	
13589_846-6299	13589_846-6299	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support And	\$762	Each	10%	\$686	Other	F1	
13589_846-6300	13589_846-6300	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support And	\$954	Each	10%	\$856	Other	F1	
13589_846-6301	13589_846-6301	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support And	\$1,130	Each	10%	\$1,017	Other	F1	
13589_846-6306	13589_846-6306	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$84	Each	10%	\$57	Other	F1	
13589_846-6307	13589_846-6307	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$128	Each	10%	\$115	Other	F1	
13589_846-6308	13589_846-6308	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$191	Each	10%	\$172	Other	F1	
13589_846-6309	13589_846-6309	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$255	Each	10%	\$230	Other	F1	
13589_846-6310	13589_846-6310	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$319	Each	10%	\$287	Other	F1	
13589_847-3786	13589_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1	
13589_847-3787	13589_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 3 Years	\$558	Each	10%	\$502	Other	F1	
13589_847-3788	13589_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 4 Years	\$744	Each	10%	\$670	Other	F1	
13589_847-3789	13589_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 5 Years	\$930	Each	10%	\$837	Other	F1	
13589_847-3790	13589_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 1 Year	\$202	Each	10%	\$181	Other	F1	
13589_847-3791	13589_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 3 Years	\$605	Each	10%	\$544	Other	F1	
13589_847-3792	13589_847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$806	Each	10%	\$725	Other	F1	
13589_847-3793	13589_847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 5 Years	\$1,008	Each	10%	\$907	Other	F1	
13589_847-3794	13589_847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$372	Each	10%	\$335	Other	F1	
13589_847-3795	13589_847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$403	Each	10%	\$363	Other	F1	
13589_847-3796	13589_847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity	\$4,250	Each	10%	\$3,825	Other	F1	
13589_847-3797	13589_847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$12,750	Each	10%	\$11,475	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column			
13589 847-3798	13589 847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$17,000	Each	10%		\$15,300	Other	F1	
13589 847-3799	13589 847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$21,250	Each	10%		\$19,125	Other	F1	
13589 847-3800	13589 847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$4,675	Each	10%		\$4,208	Other	F1	
13589 847-3801	13589 847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$14,025	Each	10%		\$12,623	Other	F1	
13589 847-3802	13589 847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$18,700	Each	10%		\$16,830	Other	F1	
13589 847-3803	13589 847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$23,375	Each	10%		\$21,038	Other	F1	
13589 847-3804	13589 847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%		\$7,650	Other	F1	
13589 847-3805	13589 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%		\$8,415	Other	F1	
13589 847-3806	13589 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$430	Each	10%		\$387	Other	F1	
13589 847-3807	13589 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 3 Years	\$1,290	Each	10%		\$1,161	Other	F1	
13589 847-3808	13589 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,720	Each	10%		\$1,548	Other	F1	
13589 847-3809	13589 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 5 Years	\$2,150	Each	10%		\$1,935	Other	F1	
13589 847-3810	13589 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 1 Year	\$473	Each	10%		\$426	Other	F1	
13589 847-3811	13589 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%		\$1,277	Other	F1	
13589 847-3812	13589 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,892	Each	10%		\$1,703	Other	F1	
13589 847-3813	13589 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$2,365	Each	10%		\$2,129	Other	F1	
13589 847-3814	13589 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$860	Each	10%		\$774	Other	F1	
13589 847-3815	13589 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$946	Each	10%		\$851	Other	F1	
13589 847-3816	13589 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$1,600	Each	10%		\$1,440	Other	F1	
13589 847-3817	13589 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$4,900	Each	10%		\$4,320	Other	F1	
13589 847-3818	13589 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$6,400	Each	10%		\$5,760	Other	F1	
13589 847-3819	13589 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium	\$8,000	Each	10%		\$7,200	Other	F1	
13589 847-3820	13589 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$1,760	Each	10%		\$1,584	Other	F1	
13589 847-3821	13589 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$5,280	Each	10%		\$4,752	Other	F1	
13589 847-3822	13589 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$7,040	Each	10%		\$6,336	Other	F1	
13589 847-3823	13589 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$8,800	Each	10%		\$7,920	Other	F1	
13589 847-3824	13589 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$3,200	Each	10%		\$2,880	Other	F1	
13589 847-3825	13589 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$3,520	Each	10%		\$3,168	Other	F1	
13589 929-8509	13589 929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%		\$11	Other	F1	
13589 929-8519	13589 929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%		\$15	Other	F1	
13589 936-2329	13589 936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%		\$2	Other	F1	
13589 936-2339	13589 936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%		\$4	Other	F1	
13589 936-2349	13589 936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%		\$5	Other	F1	
13589 936-2359	13589 936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%		\$7	Other	F1	
13589 936-2369	13589 936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%		\$9	Other	F1	
13589 936-2379	13589 936-2379	Dell/EMC	GCP Operations Management	\$11,875	Each	10%		\$11,688	Other	F1	
13589 936-2389	13589 936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%		\$2,115	Other	F1	
13589 936-2399	13589 936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%		\$6,170	Other	F1	
13589 936-2409	13589 936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%		\$16,650	Other	F1	
13589 936-2419	13589 936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%		\$180	Other	F1	
13589 936-2429	13589 936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%		\$20	Other	F1	
13589 936-5279	13589 936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%		\$3	Other	F1	
13589 936-5299	13589 936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%		\$5	Other	F1	
13589 936-5319	13589 936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%		\$6	Other	F1	
13589 936-5339	13589 936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%		\$8	Other	F1	
13589 936-5359	13589 936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%		\$10	Other	F1	
13589 936-5379	13589 936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%		\$11	Other	F1	
13589 936-5389	13589 936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%		\$12	Other	F1	
13589 936-5399	13589 936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%		\$20	Other	F1	
13589 936-5409	13589 936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%		\$14	Other	F1	
13589 936-5419	13589 936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%		\$14	Other	F1	
13589 936-5439	13589 936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%		\$16	Other	F1	
13589 936-5449	13589 936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%		\$17	Other	F1	
13589 936-5459	13589 936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%		\$23	Other	F1	
13589 936-5469	13589 936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%		\$34	Other	F1	
13589 951-2015	13589 951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%		\$0	Other	F1	
13589 955-9041	13589 955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%		\$0	Other	F1	
13589 972-0401	13589 972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%		\$45	Other	F1	
13589 972-0402	13589 972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%		\$113	Other	F1	
13589 972-0403	13589 972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%		\$135	Other	F1	
13589 972-0404	13589 972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%		\$338	Other	F1	
13589 975-3461	13589 975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%		\$0	Other	F1	
13589 984-3267	13589 984-3267	Dell/EMC	Custom Service	\$0	Each	10%		\$0	Other	F1	
13589 989-3439	13589 989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%		\$0	Other	F1	
13589 992-6149	13589 992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%		\$0	Other	F1	
13589 998-2511	13589 998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%		\$90	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			use drop-down	Other	
13603_007-1527	13603_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13603_009-4364	13603_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13603_009-4877	13603_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13603_460-5909	13603_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1	
13603_460-8531	13603_460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
13603_460-9052	13603_460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1	
13603_460-9900	13603_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13603_461-0497	13603_461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1	
13603_468-8025	13603_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
13603_468-8026	13603_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
13603_468-8027	13603_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
13603_468-8028	13603_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
13603_468-8029	13603_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13603_804-2161	13603_804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1	
13603_806-7308	13603_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13603_812-4019	13603_812-4019	Dell/EMC	ProDeploy Plus Training Credits 800 Redeem at education.dell.com Expires 1Yr	\$800	Each	10%	\$720	Other	F1	
13603_812-4030	13603_812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dell.com Expires 1yr	\$1	Each	10%	\$1	Other	F1	
13603_812-4031	13603_812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	10%	\$9	Other	F1	
13603_812-4032	13603_812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	10%	\$90	Other	F1	
13603_812-4033	13603_812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	10%	\$900	Other	F1	
13603_812-4034	13603_812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dell.com Expires	\$10,000	Each	10%	\$9,000	Other	F1	
13603_815-5754	13603_815-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1	
13603_822-3179	13603_822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13603_823-9276	13603_823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1	
13603_823-9284	13603_823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13603_823-9285	13603_823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1	
13603_825-0160	13603_825-0160	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash	\$4,697	Each	10%	\$4,227	Other	F1	
13603_825-0161	13603_825-0161	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$423	Each	10%	\$381	Other	F1	
13603_825-0177	13603_825-0177	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash	\$3,019	Each	10%	\$2,717	Other	F1	
13603_825-0178	13603_825-0178	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$477	Each	10%	\$429	Other	F1	
13603_825-0192	13603_825-0192	Dell/EMC	Basic Deployment Unity X80 DPE Hybrid and All Flash	\$1,295	Each	10%	\$1,166	Other	F1	
13603_825-0258	13603_825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1	
13603_825-0259	13603_825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1	
13603_825-0260	13603_825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1	
13603_825-0261	13603_825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1	
13603_825-0262	13603_825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1	
13603_825-0263	13603_825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1	
13603_825-0264	13603_825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1	
13603_825-0273	13603_825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1	
13603_825-0274	13603_825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1	
13603_825-0275	13603_825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1	
13603_825-0276	13603_825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1	
13603_825-0277	13603_825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1	
13603_825-0278	13603_825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1	
13603_825-0279	13603_825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1	
13603_825-8623	13603_825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13603_825-8624	13603_825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13603_826-5397	13603_826-5397	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
13603_826-5398	13603_826-5398	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1	
13603_826-5399	13603_826-5399	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$25	Each	10%	\$23	Other	F1	
13603_826-5400	13603_826-5400	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$617	Each	10%	\$555	Other	F1	
13603_826-5401	13603_826-5401	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$1,064	Each	10%	\$958	Other	F1	
13603_826-5402	13603_826-5402	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$1,573	Each	10%	\$1,416	Other	F1	
13603_826-5403	13603_826-5403	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$1,067	Each	10%	\$960	Other	F1	
13603_826-5404	13603_826-5404	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$2,633	Each	10%	\$2,370	Other	F1	
13603_826-5405	13603_826-5405	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$3,277	Each	10%	\$2,949	Other	F1	
13603_826-5406	13603_826-5406	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$3,860	Each	10%	\$3,474	Other	F1	
13603_826-5407	13603_826-5407	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$70	Each	10%	\$63	Other	F1	
13603_826-5408	13603_826-5408	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$797	Each	10%	\$717	Other	F1	
13603_826-5409	13603_826-5409	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$1,364	Each	10%	\$1,228	Other	F1	
13603_826-5410	13603_826-5410	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$2,002	Each	10%	\$1,802	Other	F1	
13603_826-5411	13603_826-5411	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$1,240	Each	10%	\$1,116	Other	F1	
13603_826-5412	13603_826-5412	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$3,062	Each	10%	\$2,756	Other	F1	
13603_826-5413	13603_826-5413	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$3,805	Each	10%	\$3,425	Other	F1	
13603_826-5414	13603_826-5414	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$4,477	Each	10%	\$4,029	Other	F1	
13603_826-5415	13603_826-5415	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$28	Each	10%	\$25	Other	F1	
13603_826-5416	13603_826-5416	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$717	Each	10%	\$645	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)		
13603 826-5417	13603 826-5417	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$1,246	Each	10%	\$1,121	Other	F1
13603 826-5418	13603 826-5418	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$1,848	Each	10%	\$1,663	Other	F1
13603 826-5419	13603 826-5419	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$1,391	Each	10%	\$1,252	Other	F1
13603 826-5420	13603 826-5420	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$3,512	Each	10%	\$3,161	Other	F1
13603 826-5421	13603 826-5421	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$4,402	Each	10%	\$3,962	Other	F1
13603 826-5422	13603 826-5422	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$5,219	Each	10%	\$4,697	Other	F1
13603 826-5423	13603 826-5423	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$72	Each	10%	\$65	Other	F1
13603 826-5424	13603 826-5424	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$834	Each	10%	\$751	Other	F1
13603 826-5425	13603 826-5425	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,437	Each	10%	\$1,293	Other	F1
13603 826-5426	13603 826-5426	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,119	Each	10%	\$1,907	Other	F1
13603 826-5427	13603 826-5427	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$1,456	Each	10%	\$1,310	Other	F1
13603 826-5428	13603 826-5428	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$3,678	Each	10%	\$3,310	Other	F1
13603 826-5429	13603 826-5429	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$4,603	Each	10%	\$4,143	Other	F1
13603 826-5430	13603 826-5430	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$5,450	Each	10%	\$4,905	Other	F1
13603 826-5431	13603 826-5431	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$296	Each	10%	\$266	Other	F1
13603 826-5432	13603 826-5432	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$1,862	Each	10%	\$1,676	Other	F1
13603 826-5433	13603 826-5433	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$381	Each	10%	\$343	Other	F1
13603 826-5434	13603 826-5434	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$2,169	Each	10%	\$1,952	Other	F1
13603 826-5435	13603 826-5435	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$338	Each	10%	\$304	Other	F1
13603 826-5436	13603 826-5436	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$2,472	Each	10%	\$2,225	Other	F1
13603 826-5437	13603 826-5437	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$392	Each	10%	\$353	Other	F1
13603 826-5438	13603 826-5438	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$2,592	Each	10%	\$2,333	Other	F1
13603 826-5441	13603 826-5441	Dell/EMC	Keep Your Hard Drive 1 Year	\$184	Each	10%	\$165	Other	F1
13603 826-5442	13603 826-5442	Dell/EMC	Keep Your Hard Drive 3 Years	\$551	Each	10%	\$496	Other	F1
13603 826-5443	13603 826-5443	Dell/EMC	Keep Your Hard Drive 4 Years	\$735	Each	10%	\$661	Other	F1
13603 826-5444	13603 826-5444	Dell/EMC	Keep Your Hard Drive 5 Years	\$919	Each	10%	\$827	Other	F1
13603 826-5903	13603 826-5903	Dell/EMC	Optimize Services Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13603 826-5904	13603 826-5904	Dell/EMC	Optimize Services Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13603 826-5905	13603 826-5905	Dell/EMC	Optimize Services Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13603 826-5906	13603 826-5906	Dell/EMC	Optimize Services Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13603 826-5907	13603 826-5907	Dell/EMC	Optimize Services Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13603 826-5908	13603 826-5908	Dell/EMC	Optimize Services Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13603 826-5909	13603 826-5909	Dell/EMC	Optimize Services Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13603 826-5910	13603 826-5910	Dell/EMC	Optimize Services Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13603 826-5911	13603 826-5911	Dell/EMC	Keep Your Hard Drive 2 Years	\$367	Each	10%	\$331	Other	F1
13603 826-5913	13603 826-5913	Dell/EMC	Optimize Services Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13603 826-5914	13603 826-5914	Dell/EMC	Optimize Services Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13603 826-9495	13603 826-9495	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Hard Disk	\$48	Each	10%	\$43	Other	F1
13603 826-9496	13603 826-9496	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$187	Each	10%	\$168	Other	F1
13603 826-9497	13603 826-9497	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$561	Each	10%	\$505	Other	F1
13603 826-9498	13603 826-9498	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$748	Each	10%	\$673	Other	F1
13603 826-9499	13603 826-9499	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$935	Each	10%	\$841	Other	F1
13603 826-9500	13603 826-9500	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$224	Each	10%	\$202	Other	F1
13603 826-9501	13603 826-9501	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$673	Each	10%	\$606	Other	F1
13603 826-9502	13603 826-9502	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$897	Each	10%	\$807	Other	F1
13603 826-9503	13603 826-9503	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,121	Each	10%	\$1,009	Other	F1
13603 826-9504	13603 826-9504	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$243	Each	10%	\$219	Other	F1
13603 826-9505	13603 826-9505	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$729	Each	10%	\$656	Other	F1
13603 826-9506	13603 826-9506	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$972	Each	10%	\$875	Other	F1
13603 826-9507	13603 826-9507	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$1,215	Each	10%	\$1,093	Other	F1
13603 826-9508	13603 826-9508	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$262	Each	10%	\$235	Other	F1
13603 826-9509	13603 826-9509	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$785	Each	10%	\$706	Other	F1
13603 826-9510	13603 826-9510	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$1,047	Each	10%	\$942	Other	F1
13603 826-9511	13603 826-9511	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,308	Each	10%	\$1,177	Other	F1
13603 826-9512	13603 826-9512	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$374	Each	10%	\$336	Other	F1
13603 826-9513	13603 826-9513	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$449	Each	10%	\$404	Other	F1
13603 826-9514	13603 826-9514	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$466	Each	10%	\$437	Other	F1
13603 826-9515	13603 826-9515	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$523	Each	10%	\$471	Other	F1
13603 826-9516	13603 826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High	\$1,047	Each	10%	\$942	Other	F1
13603 826-9517	13603 826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1
13603 826-9518	13603 826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1
13603 826-9519	13603 826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1
13603 826-9520	13603 826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1
13603 826-9521	13603 826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13603 826-9522	13603 826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13603 826-9523	13603 826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13603 826-9524	13603 826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13603 826-9525	13603 826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13603 826-9526	13603 826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13603 826-9527	13603 826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13603 826-9528	13603 826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13603 826-9529	13603 826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1
13603 826-9530	13603 826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3	\$15,300	Each	10%	\$13,770	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	0-100			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13603 826-9531	13603 826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4	\$20,400	Each	10%	\$18,360	Other	F1	
13603 826-9532	13603 826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5	\$25,500	Each	10%	\$22,950	Other	F1	
13603 826-9533	13603 826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1	
13603 826-9534	13603 826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1	
13603 826-9535	13603 826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1	
13603 826-9536	13603 826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2	\$10,200	Each	10%	\$9,180	Other	F1	
13603 826-9537	13603 826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low	\$106	Each	10%	\$95	Other	F1	
13603 826-9538	13603 826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$392	Other	F1	
13603 826-9539	13603 826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13603 826-9540	13603 826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1	
13603 826-9541	13603 826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13603 826-9542	13603 826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1	
13603 826-9543	13603 826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1	
13603 826-9544	13603 826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13603 826-9545	13603 826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1	
13603 826-9546	13603 826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1	
13603 826-9547	13603 826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1	
13603 826-9548	13603 826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1	
13603 826-9549	13603 826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1	
13603 826-9550	13603 826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1	\$637	Each	10%	\$573	Other	F1	
13603 826-9551	13603 826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3	\$1,910	Each	10%	\$1,719	Other	F1	
13603 826-9552	13603 826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4	\$2,547	Each	10%	\$2,292	Other	F1	
13603 826-9553	13603 826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5	\$3,184	Each	10%	\$2,865	Other	F1	
13603 826-9554	13603 826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1	
13603 826-9555	13603 826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1	
13603 826-9556	13603 826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1	
13603 826-9557	13603 826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2	\$1,273	Each	10%	\$1,146	Other	F1	
13603 826-9558	13603 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium	\$394	Each	10%	\$355	Other	F1	
13603 826-9559	13603 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1	
13603 826-9560	13603 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1	
13603 826-9561	13603 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1	
13603 826-9562	13603 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13603 826-9563	13603 826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$1,600	Each	10%	\$1,440	Other	F1	
13603 826-9564	13603 826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$4,800	Each	10%	\$4,320	Other	F1	
13603 826-9565	13603 826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$6,400	Each	10%	\$5,760	Other	F1	
13603 826-9566	13603 826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$8,000	Each	10%	\$7,200	Other	F1	
13603 826-9567	13603 826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1	
13603 826-9568	13603 826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1	
13603 826-9569	13603 826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1	
13603 826-9570	13603 826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1	
13603 826-9571	13603 826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$1,920	Each	10%	\$1,728	Other	F1	
13603 826-9572	13603 826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$5,760	Each	10%	\$5,184	Other	F1	
13603 826-9573	13603 826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$7,680	Each	10%	\$6,912	Other	F1	
13603 826-9574	13603 826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$9,600	Each	10%	\$8,640	Other	F1	
13603 826-9575	13603 826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1	
13603 826-9576	13603 826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$3,200	Each	10%	\$2,880	Other	F1	
13603 826-9577	13603 826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1	
13603 826-9578	13603 826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$3,840	Each	10%	\$3,456	Other	F1	
13603 826-9739	13603 826-9739	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13603 826-9740	13603 826-9740	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13603 826-9741	13603 826-9741	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13603 826-9742	13603 826-9742	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13603 826-9743	13603 826-9743	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13603 826-9744	13603 826-9744	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13603 826-9745	13603 826-9745	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9746	13603 826-9746	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9747	13603 826-9747	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9748	13603 826-9748	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9749	13603 826-9749	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13603 826-9750	13603 826-9750	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9751	13603 826-9751	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9752	13603 826-9752	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9753	13603 826-9753	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9754	13603 826-9754	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13603 826-9755	13603 826-9755	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9756	13603 826-9756	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9757	13603 826-9757	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13603 826-9758	13603 826-9758	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13603 843-8588	13603 843-8588	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$5,400	Each	10%	\$4,860	Other	F1
13603 843-8589	13603 843-8589	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$6,300	Each	10%	\$5,670	Other	F1
13603 843-8599	13603 843-8599	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$900	Each	10%	\$810	Other	F1
13603 843-8600	13603 843-8600	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$1,800	Each	10%	\$1,620	Other	F1
13603 843-8601	13603 843-8601	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$2,700	Each	10%	\$2,430	Other	F1
13603 843-8602	13603 843-8602	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$3,600	Each	10%	\$3,240	Other	F1
13603 843-8605	13603 843-8605	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$5,400	Each	10%	\$4,860	Other	F1
13603 843-8606	13603 843-8606	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$6,300	Each	10%	\$5,670	Other	F1
13603 843-8607	13603 843-8607	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$4,500	Each	10%	\$4,050	Other	F1
13603 843-8608	13603 843-8608	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,800	Each	10%	\$1,620	Other	F1
13603 843-8609	13603 843-8609	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$2,700	Each	10%	\$2,430	Other	F1
13603 843-8610	13603 843-8610	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$3,600	Each	10%	\$3,240	Other	F1
13603 843-8611	13603 843-8611	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$4,500	Each	10%	\$4,050	Other	F1
13603 843-8614	13603 843-8614	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$900	Each	10%	\$810	Other	F1
13603 844-7426	13603 844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 844-7427	13603 844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 844-7428	13603 844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 844-7429	13603 844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 844-7438	13603 844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 844-7439	13603 844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 844-7440	13603 844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 844-7441	13603 844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 844-7444	13603 844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 844-7445	13603 844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13603 846-6447	13603 846-6447	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 1 Year	\$1,285	Each	10%	\$1,156	Other	F1
13603 846-6448	13603 846-6448	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 2 Years	\$2,299	Each	10%	\$2,069	Other	F1
13603 846-6449	13603 846-6449	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 3 Years	\$3,287	Each	10%	\$2,959	Other	F1
13603 846-6450	13603 846-6450	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 4 Years	\$4,150	Each	10%	\$3,735	Other	F1
13603 846-6451	13603 846-6451	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 5 Years	\$4,951	Each	10%	\$4,456	Other	F1
13603 846-6454	13603 846-6454	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$1,349	Each	10%	\$1,214	Other	F1
13603 846-6455	13603 846-6455	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$2,387	Each	10%	\$2,148	Other	F1
13603 846-6456	13603 846-6456	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$3,390	Each	10%	\$3,051	Other	F1
13603 846-6457	13603 846-6457	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$4,242	Each	10%	\$3,818	Other	F1
13603 846-6458	13603 846-6458	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$5,023	Each	10%	\$4,520	Other	F1
13603 846-6463	13603 846-6463	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$1,800	Each	10%	\$1,620	Other	F1
13603 846-6464	13603 846-6464	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$3,600	Each	10%	\$3,240	Other	F1
13603 846-6465	13603 846-6465	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$5,400	Each	10%	\$4,860	Other	F1
13603 846-6466	13603 846-6466	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$7,200	Each	10%	\$6,480	Other	F1



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13603_846-6467	13603_846-6467	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$9,000	Each	10%	\$8,100	Other	F1	
13603_847-3786	13603_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1	
13603_847-3787	13603_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 3 Years	\$558	Each	10%	\$502	Other	F1	
13603_847-3788	13603_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 4 Years	\$744	Each	10%	\$670	Other	F1	
13603_847-3789	13603_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 5 Years	\$930	Each	10%	\$837	Other	F1	
13603_847-3790	13603_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 1 Year	\$202	Each	10%	\$181	Other	F1	
13603_847-3791	13603_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$605	Each	10%	\$544	Other	F1	
13603_847-3792	13603_847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 3 Years	\$806	Each	10%	\$725	Other	F1	
13603_847-3793	13603_847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$1,008	Each	10%	\$907	Other	F1	
13603_847-3794	13603_847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$372	Each	10%	\$335	Other	F1	
13603_847-3795	13603_847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$403	Each	10%	\$363	Other	F1	
13603_847-3796	13603_847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13603_847-3797	13603_847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity Add-On, 2 Years	\$12,750	Each	10%	\$11,475	Other	F1	
13603_847-3798	13603_847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity Add-On, 3 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13603_847-3799	13603_847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity Add-On, 4 Years	\$21,250	Each	10%	\$19,125	Other	F1	
13603_847-3800	13603_847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 3 Years	\$4,675	Each	10%	\$4,208	Other	F1	
13603_847-3801	13603_847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 4 Years	\$14,025	Each	10%	\$12,623	Other	F1	
13603_847-3802	13603_847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 5 Years	\$18,700	Each	10%	\$16,830	Other	F1	
13603_847-3803	13603_847-3803	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 2 Years	\$23,375	Each	10%	\$21,038	Other	F1	
13603_847-3804	13603_847-3804	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1	
13603_847-3805	13603_847-3805	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$9,350	Each	10%	\$8,415	Other	F1	
13603_847-3806	13603_847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 3 Years	\$430	Each	10%	\$387	Other	F1	
13603_847-3807	13603_847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,290	Each	10%	\$1,161	Other	F1	
13603_847-3808	13603_847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 5 Years	\$1,720	Each	10%	\$1,548	Other	F1	
13603_847-3809	13603_847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$2,150	Each	10%	\$1,935	Other	F1	
13603_847-3810	13603_847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 2 Years	\$473	Each	10%	\$426	Other	F1	
13603_847-3811	13603_847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%	\$1,277	Other	F1	
13603_847-3812	13603_847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,892	Each	10%	\$1,703	Other	F1	
13603_847-3813	13603_847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$2,365	Each	10%	\$2,129	Other	F1	
13603_847-3814	13603_847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$860	Each	10%	\$774	Other	F1	
13603_847-3815	13603_847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 2 Years	\$946	Each	10%	\$851	Other	F1	
13603_847-3816	13603_847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 3 Years	\$1,600	Each	10%	\$1,440	Other	F1	
13603_847-3817	13603_847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 4 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13603_847-3818	13603_847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13603_847-3819	13603_847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 1 Year	\$8,000	Each	10%	\$7,200	Other	F1	
13603_847-3820	13603_847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1	
13603_847-3821	13603_847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1	
13603_847-3822	13603_847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1	
13603_847-3823	13603_847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1	
13603_847-3824	13603_847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1	
13603_847-3825	13603_847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1	
13603_929-8509	13603_929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13603_929-8519	13603_929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13603_936-2329	13603_936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13603_936-2339	13603_936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13603_936-2349	13603_936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13603_936-2359	13603_936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13603_936-2369	13603_936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13603_936-2379	13603_936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1	
13603_936-2389	13603_936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1	
13603_936-2399	13603_936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1	
13603_936-2409	13603_936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Proposed Price/UoM (Calculated)	L(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column	Other			
13603_936-2419	13603_936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1		
13603_936-2429	13603_936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1		
13603_936-5279	13603_936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1		
13603_936-5299	13603_936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1		
13603_936-5319	13603_936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1		
13603_936-5339	13603_936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1		
13603_936-5359	13603_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1		
13603_936-5379	13603_936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1		
13603_936-5389	13603_936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1		
13603_936-5399	13603_936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1		
13603_936-5409	13603_936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1		
13603_936-5419	13603_936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1		
13603_936-5439	13603_936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1		
13603_936-5449	13603_936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1		
13603_936-5459	13603_936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1		
13603_936-5469	13603_936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1		
13603_951-2015	13603_951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1		
13603_955-9041	13603_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1		
13603_972-0401	13603_972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1		
13603_972-0402	13603_972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1		
13603_972-0403	13603_972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1		
13603_972-0404	13603_972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1		
13603_975-3461	13603_975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1		
13603_984-3267	13603_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1		
13603_989-3439	13603_989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1		
13603_992-5149	13603_992-5149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1		
13603_998-2511	13603_998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1		
13609_007-1527	13609_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1		
13609_009-4364	13609_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1		
13609_009-4877	13609_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1		
13609_460-5909	13609_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1		
13609_460-8531	13609_460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1		
13609_460-9052	13609_460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1		
13609_460-9900	13609_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1		
13609_461-0497	13609_461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1		
13609_468-8025	13609_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1		
13609_468-8026	13609_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1		
13609_468-8027	13609_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1		
13609_468-8028	13609_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1		
13609_468-8029	13609_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1		
13609_804-2161	13609_804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1		
13609_806-7308	13609_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1		
13609_812-4019	13609_812-4019	Dell/EMC	ProDeploy Plus Training Credits 800 Redeem at education.dell.com Expires 1Yr	\$800	Each	10%	\$720	Other	F1		
13609_812-4030	13609_812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dell.com Expires 1yr	\$1	Each	10%	\$1	Other	F1		
13609_812-4031	13609_812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	10%	\$9	Other	F1		
13609_812-4032	13609_812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	10%	\$90	Other	F1		
13609_812-4033	13609_812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	10%	\$900	Other	F1		
13609_812-4034	13609_812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dell.com Expires	\$10,000	Each	10%	\$9,000	Other	F1		
13609_813-5754	13609_813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1		
13609_822-3179	13609_822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1		
13609_823-9276	13609_823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1		
13609_823-9284	13609_823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1		
13609_823-9285	13609_823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1		
13609_825-0160	13609_825-0160	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash	\$4,697	Each	10%	\$4,227	Other	F1		
13609_825-0161	13609_825-0161	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$423	Each	10%	\$381	Other	F1		
13609_825-0177	13609_825-0177	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash	\$3,019	Each	10%	\$2,717	Other	F1		
13609_825-0178	13609_825-0178	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$477	Each	10%	\$429	Other	F1		
13609_825-0192	13609_825-0192	Dell/EMC	Basic Deployment Unity X80 DPE Hybrid and All Flash	\$1,295	Each	10%	\$1,166	Other	F1		
13609_825-0268	13609_825-0268	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1		
13609_825-0259	13609_825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1		
13609_825-0260	13609_825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1		
13609_825-0261	13609_825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1		
13609_825-0262	13609_825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1		
13609_825-0263	13609_825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1		
13609_825-0264	13609_825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1		
13609_825-0273	13609_825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1		
13609_825-0274	13609_825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1		
13609_825-0275	13609_825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1		
13609_825-0276	13609_825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1		
13609_825-0277	13609_825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1		
13609_825-0278	13609_825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1		
13609_825-0279	13609_825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1		
13609_825-8623	13609_825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1		
13609_825-8624	13609_825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1		
13609_826-5903	13609_826-5903	Dell/EMC	Optimize Services Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I\Column K) ALJP Proposed (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I\Column K		
13609 826-5904	13609 826-5904	Dell/EMC	Optimize Services Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1	
13609 826-5905	13609 826-5905	Dell/EMC	Optimize Services Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1	
13609 826-5906	13609 826-5906	Dell/EMC	Optimize Services Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1	
13609 826-5907	13609 826-5907	Dell/EMC	Optimize Services Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1	
13609 826-5908	13609 826-5908	Dell/EMC	Optimize Services Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1	
13609 826-5909	13609 826-5909	Dell/EMC	Optimize Services Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1	
13609 826-5910	13609 826-5910	Dell/EMC	Optimize Services Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1	
13609 826-5913	13609 826-5913	Dell/EMC	Optimize Services Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1	
13609 826-5914	13609 826-5914	Dell/EMC	Optimize Services Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1	
13609 826-6668	13609 826-6668	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
13609 826-6669	13609 826-6669	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1	
13609 826-6670	13609 826-6670	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$20	Each	10%	\$18	Other	F1	
13609 826-6671	13609 826-6671	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$494	Each	10%	\$445	Other	F1	
13609 826-6672	13609 826-6672	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$851	Each	10%	\$766	Other	F1	
13609 826-6673	13609 826-6673	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$1,258	Each	10%	\$1,132	Other	F1	
13609 826-6674	13609 826-6674	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$853	Each	10%	\$768	Other	F1	
13609 826-6675	13609 826-6675	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$2,106	Each	10%	\$1,895	Other	F1	
13609 826-6676	13609 826-6676	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$2,622	Each	10%	\$2,360	Other	F1	
13609 826-6677	13609 826-6677	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$3,088	Each	10%	\$2,779	Other	F1	
13609 826-6678	13609 826-6678	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$59	Each	10%	\$53	Other	F1	
13609 826-6679	13609 826-6679	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$664	Each	10%	\$598	Other	F1	
13609 826-6680	13609 826-6680	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$1,136	Each	10%	\$1,022	Other	F1	
13609 826-6681	13609 826-6681	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$1,669	Each	10%	\$1,502	Other	F1	
13609 826-6682	13609 826-6682	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$1,033	Each	10%	\$930	Other	F1	
13609 826-6683	13609 826-6683	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$2,552	Each	10%	\$2,297	Other	F1	
13609 826-6684	13609 826-6684	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$3,171	Each	10%	\$2,854	Other	F1	
13609 826-6685	13609 826-6685	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$3,790	Each	10%	\$3,357	Other	F1	
13609 826-6686	13609 826-6686	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$24	Each	10%	\$22	Other	F1	
13609 826-6687	13609 826-6687	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$607	Each	10%	\$546	Other	F1	
13609 826-6688	13609 826-6688	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$1,054	Each	10%	\$949	Other	F1	
13609 826-6689	13609 826-6689	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$1,564	Each	10%	\$1,408	Other	F1	
13609 826-6690	13609 826-6690	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$1,177	Each	10%	\$1,059	Other	F1	
13609 826-6691	13609 826-6691	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$2,971	Each	10%	\$2,674	Other	F1	
13609 826-6692	13609 826-6692	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$3,725	Each	10%	\$3,353	Other	F1	
13609 826-6693	13609 826-6693	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$4,415	Each	10%	\$3,974	Other	F1	
13609 826-6694	13609 826-6694	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$62	Each	10%	\$56	Other	F1	
13609 826-6695	13609 826-6695	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$714	Each	10%	\$643	Other	F1	
13609 826-6696	13609 826-6696	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,232	Each	10%	\$1,109	Other	F1	
13609 826-6697	13609 826-6697	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$1,816	Each	10%	\$1,634	Other	F1	
13609 826-6698	13609 826-6698	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$1,248	Each	10%	\$1,123	Other	F1	
13609 826-6699	13609 826-6699	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$3,153	Each	10%	\$2,838	Other	F1	
13609 826-6700	13609 826-6700	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$3,945	Each	10%	\$3,551	Other	F1	
13609 826-6701	13609 826-6701	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$4,671	Each	10%	\$4,204	Other	F1	
13609 826-6702	13609 826-6702	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$236	Each	10%	\$212	Other	F1	
13609 826-6703	13609 826-6703	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$1,490	Each	10%	\$1,341	Other	F1	
13609 826-6704	13609 826-6704	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$318	Each	10%	\$286	Other	F1	
13609 826-6705	13609 826-6705	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$1,806	Each	10%	\$1,625	Other	F1	
13609 826-6706	13609 826-6706	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$286	Each	10%	\$257	Other	F1	
13609 826-6707	13609 826-6707	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$2,091	Each	10%	\$1,882	Other	F1	
13609 826-6708	13609 826-6708	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$336	Each	10%	\$302	Other	F1	
13609 826-6709	13609 826-6709	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$2,222	Each	10%	\$2,000	Other	F1	
13609 826-6712	13609 826-6712	Dell/EMC	Keep Your Hard Drive 1 Year	\$593	Each	10%	\$534	Other	F1	
13609 826-6713	13609 826-6713	Dell/EMC	Keep Your Hard Drive 3 Years	\$1,779	Each	10%	\$1,601	Other	F1	
13609 826-6714	13609 826-6714	Dell/EMC	Keep Your Hard Drive 4 Years	\$2,372	Each	10%	\$2,134	Other	F1	
13609 826-6715	13609 826-6715	Dell/EMC	Keep Your Hard Drive 5 Years	\$2,965	Each	10%	\$2,668	Other	F1	
13609 826-6738	13609 826-6738	Dell/EMC	Keep Your Hard Drive 2 Years	\$1,186	Each	10%	\$1,067	Other	F1	
13609 826-9516	13609 826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1	
13609 826-9517	13609 826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1	
13609 826-9518	13609 826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1	
13609 826-9519	13609 826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1	
13609 826-9520	13609 826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13609 826-9521	13609 826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13609 826-9522	13609 826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1	
13609 826-9523	13609 826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13609 826-9524	13609 826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1	
13609 826-9525	13609 826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1	
13609 826-9526	13609 826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I\Column K)	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13609 826-9527	13609 826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%		\$16,830	Other	F1
13609 826-9528	13609 826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%		\$21,038	Other	F1
13609 826-9529	13609 826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%		\$4,590	Other	F1
13609 826-9530	13609 826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%		\$13,770	Other	F1
13609 826-9531	13609 826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%		\$18,360	Other	F1
13609 826-9532	13609 826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%		\$22,950	Other	F1
13609 826-9533	13609 826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%		\$6,120	Other	F1
13609 826-9534	13609 826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%		\$7,650	Other	F1
13609 826-9535	13609 826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%		\$8,415	Other	F1
13609 826-9536	13609 826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%		\$9,180	Other	F1
13609 826-9537	13609 826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low	\$106	Each	10%		\$95	Other	F1
13609 826-9538	13609 826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%		\$382	Other	F1
13609 826-9539	13609 826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%		\$1,146	Other	F1
13609 826-9540	13609 826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%		\$1,528	Other	F1
13609 826-9541	13609 826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%		\$1,910	Other	F1
13609 826-9542	13609 826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%		\$478	Other	F1
13609 826-9543	13609 826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%		\$1,433	Other	F1
13609 826-9544	13609 826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%		\$1,910	Other	F1
13609 826-9545	13609 826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%		\$2,388	Other	F1
13609 826-9546	13609 826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%		\$525	Other	F1
13609 826-9547	13609 826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%		\$1,576	Other	F1
13609 826-9548	13609 826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%		\$2,101	Other	F1
13609 826-9549	13609 826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%		\$2,626	Other	F1
13609 826-9550	13609 826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%		\$573	Other	F1
13609 826-9551	13609 826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%		\$1,719	Other	F1
13609 826-9552	13609 826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%		\$2,292	Other	F1
13609 826-9553	13609 826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%		\$2,865	Other	F1
13609 826-9554	13609 826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%		\$764	Other	F1
13609 826-9555	13609 826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%		\$955	Other	F1
13609 826-9556	13609 826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%		\$1,051	Other	F1
13609 826-9557	13609 826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%		\$1,146	Other	F1
13609 826-9558	13609 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium	\$394	Each	10%		\$355	Other	F1
13609 826-9559	13609 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%		\$1,152	Other	F1
13609 826-9560	13609 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%		\$3,456	Other	F1
13609 826-9561	13609 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%		\$4,608	Other	F1
13609 826-9562	13609 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%		\$5,760	Other	F1
13609 826-9563	13609 826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%		\$1,440	Other	F1
13609 826-9564	13609 826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%		\$4,320	Other	F1
13609 826-9565	13609 826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%		\$5,760	Other	F1
13609 826-9566	13609 826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%		\$7,200	Other	F1
13609 826-9567	13609 826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%		\$1,584	Other	F1
13609 826-9568	13609 826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%		\$4,752	Other	F1
13609 826-9569	13609 826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%		\$6,336	Other	F1
13609 826-9570	13609 826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%		\$7,920	Other	F1
13609 826-9571	13609 826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%		\$1,728	Other	F1
13609 826-9572	13609 826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%		\$5,184	Other	F1
13609 826-9573	13609 826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%		\$6,912	Other	F1
13609 826-9574	13609 826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%		\$8,640	Other	F1
13609 826-9575	13609 826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%		\$2,304	Other	F1
13609 826-9576	13609 826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%		\$2,880	Other	F1
13609 826-9577	13609 826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%		\$3,168	Other	F1
13609 826-9578	13609 826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%		\$3,456	Other	F1
13609 826-9739	13609 826-9739	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%		\$0	Other	F1
13609 826-9740	13609 826-9740	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%		\$0	Other	F1
13609 826-9741	13609 826-9741	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%		\$0	Other	F1
13609 826-9742	13609 826-9742	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%		\$0	Other	F1
13609 826-9743	13609 826-9743	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%		\$0	Other	F1
13609 826-9744	13609 826-9744	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%		\$0	Other	F1
13609 826-9745	13609 826-9745	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%		\$0	Other	F1
13609 826-9746	13609 826-9746	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%		\$0	Other	F1
13609 826-9747	13609 826-9747	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%		\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13609 826-9748	13609 826-9748	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13609 826-9749	13609 826-9749	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13609 826-9750	13609 826-9750	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13609 826-9751	13609 826-9751	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13609 826-9752	13609 826-9752	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13609 826-9753	13609 826-9753	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13609 826-9754	13609 826-9754	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13609 826-9755	13609 826-9755	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13609 826-9756	13609 826-9756	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13609 826-9757	13609 826-9757	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13609 826-9758	13609 826-9758	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13609 843-8580	13609 843-8580	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$9,800	Each	10%	\$8,820	Other	F1
13609 843-8581	13609 843-8581	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$2,800	Each	10%	\$2,520	Other	F1
13609 843-8582	13609 843-8582	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$4,200	Each	10%	\$3,780	Other	F1
13609 843-8583	13609 843-8583	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$5,600	Each	10%	\$5,040	Other	F1
13609 843-8584	13609 843-8584	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$7,000	Each	10%	\$6,300	Other	F1
13609 843-8585	13609 843-8585	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$8,400	Each	10%	\$7,560	Other	F1
13609 843-8590	13609 843-8590	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$5,600	Each	10%	\$5,040	Other	F1
13609 843-8591	13609 843-8591	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$7,000	Each	10%	\$6,300	Other	F1
13609 843-8592	13609 843-8592	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$4,200	Each	10%	\$3,780	Other	F1
13609 843-8593	13609 843-8593	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$9,800	Each	10%	\$8,820	Other	F1
13609 843-8594	13609 843-8594	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$2,800	Each	10%	\$2,520	Other	F1
13609 843-8595	13609 843-8595	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$8,400	Each	10%	\$7,560	Other	F1
13609 843-8596	13609 843-8596	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$1,400	Each	10%	\$1,260	Other	F1
13609 843-8753	13609 843-8753	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$1,400	Each	10%	\$1,260	Other	F1
13609 844-7426	13609 844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13609 844-7427	13609 844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13609 844-7428	13609 844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13609 844-7429	13609 844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13609 844-7438	13609 844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-	\$99,999	Each	10%	\$89,999	Other	F1
13609 844-7439	13609 844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13609 844-7440	13609 844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13609 844-7441	13609 844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13609 844-7444	13609 844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13609 844-7445	13609 844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13609 846-6361	13609 846-6361	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$2,800	Each	10%	\$2,520	Other	F1
13609 846-6362	13609 846-6362	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$5,600	Each	10%	\$5,040	Other	F1
13609 846-6363	13609 846-6363	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$8,400	Each	10%	\$7,560	Other	F1
13609 846-6364	13609 846-6364	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$11,200	Each	10%	\$10,080	Other	F1
13609 846-6365	13609 846-6365	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$14,000	Each	10%	\$12,600	Other	F1
13609 846-6366	13609 846-6366	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 1	\$1,072	Each	10%	\$964	Other	F1
13609 846-6367	13609 846-6367	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 2	\$1,927	Each	10%	\$1,734	Other	F1
13609 846-6368	13609 846-6368	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 3	\$2,761	Each	10%	\$2,484	Other	F1
13609 846-6369	13609 846-6369	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 4	\$3,495	Each	10%	\$3,146	Other	F1
13609 846-6370	13609 846-6370	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 5	\$4,180	Each	10%	\$3,762	Other	F1
13609 846-6373	13609 846-6373	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and	\$1,142	Each	10%	\$1,027	Other	F1
13609 846-6374	13609 846-6374	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and	\$2,024	Each	10%	\$1,822	Other	F1
13609 846-6375	13609 846-6375	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and	\$2,879	Each	10%	\$2,591	Other	F1
13609 846-6376	13609 846-6376	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and	\$3,608	Each	10%	\$3,247	Other	F1
13609 846-6377	13609 846-6377	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and	\$4,275	Each	10%	\$3,848	Other	F1
13609 847-3786	13609 847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$186	Each	10%	\$167	Other	F1
13609 847-3787	13609 847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$558	Each	10%	\$502	Other	F1
13609 847-3788	13609 847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$744	Each	10%	\$670	Other	F1
13609 847-3789	13609 847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$930	Each	10%	\$837	Other	F1
13609 847-3790	13609 847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$202	Each	10%	\$181	Other	F1
13609 847-3791	13609 847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$605	Each	10%	\$544	Other	F1
13609 847-3792	13609 847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$806	Each	10%	\$725	Other	F1
13609 847-3793	13609 847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$1,008	Each	10%	\$907	Other	F1
13609 847-3794	13609 847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$372	Each	10%	\$335	Other	F1
13609 847-3795	13609 847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$403	Each	10%	\$363	Other	F1
13609 847-3796	13609 847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity	\$4,250	Each	10%	\$3,825	Other	F1
13609 847-3797	13609 847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$12,750	Each	10%	\$11,475	Other	F1
13609 847-3798	13609 847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$17,000	Each	10%	\$15,300	Other	F1
13609 847-3799	13609 847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$21,250	Each	10%	\$19,125	Other	F1
13609 847-3800	13609 847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$4,675	Each	10%	\$4,208	Other	F1
13609 847-3801	13609 847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$14,025	Each	10%	\$12,623	Other	F1
13609 847-3802	13609 847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$18,700	Each	10%	\$16,830	Other	F1
13609 847-3803	13609 847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$23,375	Each	10%	\$21,038	Other	F1
13609 847-3804	13609 847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$8,500	Each	10%	\$7,650	Other	F1
13609 847-3805	13609 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$9,350	Each	10%	\$8,415	Other	F1
13609 847-3806	13609 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$430	Each	10%	\$387	Other	F1
13609 847-3807	13609 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,290	Each	10%	\$1,161	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13609 847-3808	13609 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,720	Each	10%	\$1,548	Other	F1
13609 847-3809	13609 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$2,150	Each	10%	\$1,935	Other	F1
13609 847-3810	13609 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$473	Each	10%	\$426	Other	F1
13609 847-3811	13609 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,419	Each	10%	\$1,277	Other	F1
13609 847-3812	13609 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,892	Each	10%	\$1,703	Other	F1
13609 847-3813	13609 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$2,365	Each	10%	\$2,129	Other	F1
13609 847-3814	13609 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$860	Each	10%	\$774	Other	F1
13609 847-3815	13609 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$946	Each	10%	\$851	Other	F1
13609 847-3816	13609 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$1,600	Each	10%	\$1,440	Other	F1
13609 847-3817	13609 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$4,900	Each	10%	\$4,320	Other	F1
13609 847-3818	13609 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$6,400	Each	10%	\$5,760	Other	F1
13609 847-3819	13609 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium	\$8,000	Each	10%	\$7,200	Other	F1
13609 847-3820	13609 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity	\$1,760	Each	10%	\$1,584	Other	F1
13609 847-3821	13609 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$5,280	Each	10%	\$4,752	Other	F1
13609 847-3822	13609 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$7,040	Each	10%	\$6,336	Other	F1
13609 847-3823	13609 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$8,800	Each	10%	\$7,920	Other	F1
13609 847-3824	13609 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$3,200	Each	10%	\$2,880	Other	F1
13609 847-3825	13609 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$3,520	Each	10%	\$3,168	Other	F1
13609 929-8509	13609 929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13609 929-8519	13609 929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13609 936-2329	13609 936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13609 936-2339	13609 936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13609 936-2349	13609 936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13609 936-2359	13609 936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13609 936-2369	13609 936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13609 936-2379	13609 936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13609 936-2389	13609 936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13609 936-2399	13609 936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13609 936-2409	13609 936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13609 936-2419	13609 936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13609 936-2429	13609 936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13609 936-5279	13609 936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13609 936-5299	13609 936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13609 936-5319	13609 936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13609 936-5339	13609 936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13609 936-5359	13609 936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13609 936-5379	13609 936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13609 936-5389	13609 936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13609 936-5399	13609 936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13609 936-5409	13609 936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13609 936-5419	13609 936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13609 936-5439	13609 936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13609 936-5449	13609 936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13609 936-5459	13609 936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13609 936-5469	13609 936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13609 951-2015	13609 951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13609 955-9041	13609 955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13609 972-0401	13609 972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13609 972-0402	13609 972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13609 972-0403	13609 972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13609 972-0404	13609 972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13609 975-3461	13609 975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13609 984-3267	13609 984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13609 989-3439	13609 989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13609 992-6149	13609 992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13609 998-2511	13609 998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13618 007-1527	13618 007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13618 009-4364	13618 009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13618 009-4877	13618 009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13618 460-5909	13618 460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13618 460-8531	13618 460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13618 460-9052	13618 460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13618 460-9900	13618 460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13618 461-0497	13618 461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13618 468-8025	13618 468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13618 468-8026	13618 468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13618 468-8027	13618 468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13618 468-8028	13618 468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13618 468-8029	13618 468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13618 804-2161	13618 804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1
13618 806-7308	13618 806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13618 812-4019	13618 812-4019	Dell/EMC	ProDeploy Plus Training Credits 800 Redeem at education.dell.com Expires 1Yr	\$800	Each	10%	\$720	Other	F1
13618 813-5754	13618 813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1
13618 822-3179	13618 822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (If applicable)
				Base price from Base Price Source	\$0				ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
13618_823-9276	13618_823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200		Each	10%	\$1,080	Other	F1	
13618_823-9284	13618_823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300		Each	10%	\$2,070	Other	F1	
13618_823-9285	13618_823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950		Each	10%	\$2,655	Other	F1	
13618_825-0160	13618_825-0160	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash	\$4,697		Each	10%	\$4,227	Other	F1	
13618_825-0161	13618_825-0161	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$423		Each	10%	\$381	Other	F1	
13618_825-0177	13618_825-0177	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash	\$3,019		Each	10%	\$2,717	Other	F1	
13618_825-0178	13618_825-0178	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$477		Each	10%	\$429	Other	F1	
13618_825-0192	13618_825-0192	Dell/EMC	Basic Deployment Unity X80 DPE Hybrid and All Flash	\$1,295		Each	10%	\$1,166	Other	F1	
13618_825-0258	13618_825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095		Each	10%	\$986	Other	F1	
13618_825-0259	13618_825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725		Each	10%	\$653	Other	F1	
13618_825-0260	13618_825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910		Each	10%	\$819	Other	F1	
13618_825-0261	13618_825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332		Each	10%	\$1,199	Other	F1	
13618_825-0262	13618_825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407		Each	10%	\$366	Other	F1	
13618_825-0263	13618_825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108		Each	10%	\$2,797	Other	F1	
13618_825-0264	13618_825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590		Each	10%	\$2,331	Other	F1	
13618_825-0273	13618_825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731		Each	10%	\$2,458	Other	F1	
13618_825-0274	13618_825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820		Each	10%	\$1,638	Other	F1	
13618_825-0275	13618_825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272		Each	10%	\$2,045	Other	F1	
13618_825-0276	13618_825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330		Each	10%	\$2,997	Other	F1	
13618_825-0277	13618_825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021		Each	10%	\$919	Other	F1	
13618_825-0278	13618_825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905		Each	10%	\$5,315	Other	F1	
13618_825-0279	13618_825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885		Each	10%	\$3,497	Other	F1	
13618_825-8623	13618_825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0		Each	10%	\$0	Other	F1	
13618_825-8624	13618_825-8624	Dell/EMC	Certified Deployment Partner T2	\$0		Each	10%	\$0	Other	F1	
13618_826-5903	13618_826-5903	Dell/EMC	Optimize Services Quarterly 1 Year	\$12,000		Each	10%	\$10,800	Other	F1	
13618_826-5904	13618_826-5904	Dell/EMC	Optimize Services Monthly 5 Years	\$100,000		Each	10%	\$90,000	Other	F1	
13618_826-5905	13618_826-5905	Dell/EMC	Optimize Services Monthly 4 Years	\$80,000		Each	10%	\$72,000	Other	F1	
13618_826-5906	13618_826-5906	Dell/EMC	Optimize Services Monthly 3 Years	\$60,000		Each	10%	\$54,000	Other	F1	
13618_826-5907	13618_826-5907	Dell/EMC	Optimize Services Monthly 1 Year	\$20,000		Each	10%	\$18,000	Other	F1	
13618_826-5908	13618_826-5908	Dell/EMC	Optimize Services Quarterly 5 Years	\$60,000		Each	10%	\$54,000	Other	F1	
13618_826-5909	13618_826-5909	Dell/EMC	Optimize Services Quarterly 4 Years	\$48,000		Each	10%	\$43,200	Other	F1	
13618_826-5910	13618_826-5910	Dell/EMC	Optimize Services Quarterly 3 Years	\$36,000		Each	10%	\$32,400	Other	F1	
13618_826-5913	13618_826-5913	Dell/EMC	Optimize Services Monthly 2 Years	\$40,000		Each	10%	\$36,000	Other	F1	
13618_826-5914	13618_826-5914	Dell/EMC	Optimize Services Quarterly 2 Years	\$24,000		Each	10%	\$21,600	Other	F1	
13618_826-6812	13618_826-6812	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0		Each	10%	\$0	Other	F1	
13618_826-6813	13618_826-6813	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53		Each	10%	\$48	Other	F1	
13618_826-6814	13618_826-6814	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$115		Each	10%	\$104	Other	F1	
13618_826-6815	13618_826-6815	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$1,818		Each	10%	\$1,636	Other	F1	
13618_826-6816	13618_826-6816	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$3,046		Each	10%	\$2,741	Other	F1	
13618_826-6817	13618_826-6817	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$4,387		Each	10%	\$3,948	Other	F1	
13618_826-6818	13618_826-6818	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$2,690		Each	10%	\$2,421	Other	F1	
13618_826-6819	13618_826-6819	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$6,481		Each	10%	\$5,833	Other	F1	
13618_826-6820	13618_826-6820	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$8,058		Each	10%	\$7,252	Other	F1	
13618_826-6821	13618_826-6821	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$9,522		Each	10%	\$8,570	Other	F1	
13618_826-6822	13618_826-6822	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$554		Each	10%	\$499	Other	F1	
13618_826-6823	13618_826-6823	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$2,719		Each	10%	\$2,447	Other	F1	
13618_826-6824	13618_826-6824	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$4,478		Each	10%	\$4,030	Other	F1	
13618_826-6825	13618_826-6825	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$6,350		Each	10%	\$5,715	Other	F1	
13618_826-6826	13618_826-6826	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$2,812		Each	10%	\$2,531	Other	F1	
13618_826-6827	13618_826-6827	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$6,824		Each	10%	\$6,142	Other	F1	
13618_826-6828	13618_826-6828	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$8,431		Each	10%	\$7,588	Other	F1	
13618_826-6829	13618_826-6829	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$9,924		Each	10%	\$8,932	Other	F1	
13618_826-6830	13618_826-6830	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$135		Each	10%	\$122	Other	F1	
13618_826-6831	13618_826-6831	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$2,169		Each	10%	\$1,952	Other	F1	
13618_826-6832	13618_826-6832	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$3,657		Each	10%	\$3,291	Other	F1	
13618_826-6833	13618_826-6833	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$5,285		Each	10%	\$4,757	Other	F1	
13618_826-6834	13618_826-6834	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$3,511		Each	10%	\$3,160	Other	F1	
13618_826-6835	13618_826-6835	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$8,634		Each	10%	\$7,771	Other	F1	
13618_826-6836	13618_826-6836	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$10,792		Each	10%	\$9,713	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13618_826-6837	13618_826-6837	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$12,811	Each	10%	\$11,530	Other	F1	
13618_826-6838	13618_826-6838	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$590	Each	10%	\$531	Other	F1	
13618_826-6839	13618_826-6839	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,942	Each	10%	\$2,648	Other	F1	
13618_826-6840	13618_826-6840	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$4,875	Each	10%	\$4,388	Other	F1	
13618_826-6841	13618_826-6841	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,937	Each	10%	\$6,243	Other	F1	
13618_826-6842	13618_826-6842	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$3,337	Each	10%	\$3,003	Other	F1	
13618_826-6843	13618_826-6843	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$8,248	Each	10%	\$7,423	Other	F1	
13618_826-6844	13618_826-6844	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$10,241	Each	10%	\$9,217	Other	F1	
13618_826-6845	13618_826-6845	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$12,106	Each	10%	\$10,895	Other	F1	
13618_826-6846	13618_826-6846	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$874	Each	10%	\$787	Other	F1	
13618_826-6847	13618_826-6847	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$4,620	Each	10%	\$4,158	Other	F1	
13618_826-6848	13618_826-6848	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,305	Each	10%	\$1,175	Other	F1	
13618_826-6849	13618_826-6849	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$4,872	Each	10%	\$4,385	Other	F1	
13618_826-6850	13618_826-6850	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$1,028	Each	10%	\$925	Other	F1	
13618_826-6851	13618_826-6851	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$6,129	Each	10%	\$5,516	Other	F1	
13618_826-6852	13618_826-6852	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,394	Each	10%	\$1,255	Other	F1	
13618_826-6853	13618_826-6853	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$5,869	Each	10%	\$5,282	Other	F1	
13618_826-6856	13618_826-6856	Dell/EMC	Keep Your Hard Drive 1 Year	\$227	Each	10%	\$204	Other	F1	
13618_826-6857	13618_826-6857	Dell/EMC	Keep Your Hard Drive 3 Years	\$680	Each	10%	\$612	Other	F1	
13618_826-6858	13618_826-6858	Dell/EMC	Keep Your Hard Drive 4 Years	\$906	Each	10%	\$816	Other	F1	
13618_826-6859	13618_826-6859	Dell/EMC	Keep Your Hard Drive 5 Years	\$1,133	Each	10%	\$1,020	Other	F1	
13618_826-6882	13618_826-6882	Dell/EMC	Keep Your Hard Drive 2 Years	\$453	Each	10%	\$408	Other	F1	
13618_826-9495	13618_826-9495	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Hard Disk Drive Add-On, 1 Year	\$48	Each	10%	\$43	Other	F1	
13618_826-9496	13618_826-9496	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$187	Each	10%	\$168	Other	F1	
13618_826-9497	13618_826-9497	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$561	Each	10%	\$505	Other	F1	
13618_826-9498	13618_826-9498	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$748	Each	10%	\$673	Other	F1	
13618_826-9499	13618_826-9499	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$935	Each	10%	\$841	Other	F1	
13618_826-9500	13618_826-9500	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$224	Each	10%	\$202	Other	F1	
13618_826-9501	13618_826-9501	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$673	Each	10%	\$606	Other	F1	
13618_826-9502	13618_826-9502	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$897	Each	10%	\$807	Other	F1	
13618_826-9503	13618_826-9503	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,121	Each	10%	\$1,009	Other	F1	
13618_826-9504	13618_826-9504	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$243	Each	10%	\$219	Other	F1	
13618_826-9505	13618_826-9505	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$729	Each	10%	\$656	Other	F1	
13618_826-9506	13618_826-9506	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$972	Each	10%	\$875	Other	F1	
13618_826-9507	13618_826-9507	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$1,215	Each	10%	\$1,093	Other	F1	
13618_826-9508	13618_826-9508	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$262	Each	10%	\$235	Other	F1	
13618_826-9509	13618_826-9509	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$785	Each	10%	\$706	Other	F1	
13618_826-9510	13618_826-9510	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$1,047	Each	10%	\$942	Other	F1	
13618_826-9511	13618_826-9511	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,308	Each	10%	\$1,177	Other	F1	
13618_826-9512	13618_826-9512	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$374	Each	10%	\$336	Other	F1	
13618_826-9513	13618_826-9513	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$449	Each	10%	\$404	Other	F1	
13618_826-9514	13618_826-9514	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$486	Each	10%	\$437	Other	F1	
13618_826-9515	13618_826-9515	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$523	Each	10%	\$471	Other	F1	
13618_826-9516	13618_826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High	\$1,047	Each	10%	\$942	Other	F1	
13618_826-9517	13618_826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1	
13618_826-9518	13618_826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1	
13618_826-9519	13618_826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1	
13618_826-9520	13618_826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13618_826-9521	13618_826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13618_826-9522	13618_826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13618 826-9523	13618 826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13618 826-9524	13618 826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13618 826-9525	13618 826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13618 826-9526	13618 826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13618 826-9527	13618 826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13618 826-9528	13618 826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13618 826-9529	13618 826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1	\$5,100	Each	10%	\$4,590	Other	F1
13618 826-9530	13618 826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3	\$15,300	Each	10%	\$13,770	Other	F1
13618 826-9531	13618 826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4	\$20,400	Each	10%	\$18,360	Other	F1
13618 826-9532	13618 826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5	\$25,500	Each	10%	\$22,950	Other	F1
13618 826-9533	13618 826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1
13618 826-9534	13618 826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13618 826-9535	13618 826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13618 826-9536	13618 826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2	\$10,200	Each	10%	\$9,180	Other	F1
13618 826-9537	13618 826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low	\$106	Each	10%	\$95	Other	F1
13618 826-9538	13618 826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1
13618 826-9539	13618 826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1
13618 826-9540	13618 826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1
13618 826-9541	13618 826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1
13618 826-9542	13618 826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1
13618 826-9543	13618 826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1
13618 826-9544	13618 826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1
13618 826-9545	13618 826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1
13618 826-9546	13618 826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1
13618 826-9547	13618 826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1
13618 826-9548	13618 826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1
13618 826-9549	13618 826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1
13618 826-9550	13618 826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1	\$637	Each	10%	\$573	Other	F1
13618 826-9551	13618 826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3	\$1,910	Each	10%	\$1,719	Other	F1
13618 826-9552	13618 826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4	\$2,547	Each	10%	\$2,292	Other	F1
13618 826-9553	13618 826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5	\$3,184	Each	10%	\$2,865	Other	F1
13618 826-9554	13618 826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1
13618 826-9555	13618 826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1
13618 826-9556	13618 826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1
13618 826-9557	13618 826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2	\$1,273	Each	10%	\$1,146	Other	F1
13618 826-9558	13618 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium	\$394	Each	10%	\$355	Other	F1
13618 826-9559	13618 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1
13618 826-9560	13618 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1
13618 826-9561	13618 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1
13618 826-9562	13618 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1
13618 826-9563	13618 826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$1,600	Each	10%	\$1,440	Other	F1
13618 826-9564	13618 826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$4,800	Each	10%	\$4,320	Other	F1
13618 826-9565	13618 826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$6,400	Each	10%	\$5,760	Other	F1
13618 826-9566	13618 826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$8,000	Each	10%	\$7,200	Other	F1
13618 826-9567	13618 826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13618 826-9568	13618 826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13618 826-9569	13618 826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13618 826-9570	13618 826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13618 826-9571	13618 826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$1,920	Each	10%	\$1,728	Other	F1
13618 826-9572	13618 826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$5,760	Each	10%	\$5,184	Other	F1
13618 826-9573	13618 826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$7,680	Each	10%	\$6,912	Other	F1
13618 826-9574	13618 826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$9,600	Each	10%	\$8,640	Other	F1
13618 826-9575	13618 826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13618 826-9576	13618 826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$3,200	Each	10%	\$2,880	Other	F1
13618 826-9577	13618 826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13618 826-9578	13618 826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$3,840	Each	10%	\$3,456	Other	F1
13618 826-9739	13618 826-9739	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13618 826-9740	13618 826-9740	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9741	13618 826-9741	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9742	13618 826-9742	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9743	13618 826-9743	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9744	13618 826-9744	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13618 826-9745	13618 826-9745	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9746	13618 826-9746	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9747	13618 826-9747	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9748	13618 826-9748	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9749	13618 826-9749	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13618 826-9750	13618 826-9750	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9751	13618 826-9751	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9752	13618 826-9752	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9753	13618 826-9753	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9754	13618 826-9754	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13618 826-9755	13618 826-9755	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9756	13618 826-9756	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9757	13618 826-9757	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13618 826-9758	13618 826-9758	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13618 843-8739	13618 843-8739	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$15,000	Each	10%	\$13,500	Other	F1
13618 843-8740	13618 843-8740	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$17,500	Each	10%	\$15,750	Other	F1
13618 843-8741	13618 843-8741	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$7,500	Each	10%	\$6,750	Other	F1
13618 843-8742	13618 843-8742	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$5,000	Each	10%	\$4,500	Other	F1
13618 843-8743	13618 843-8743	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$2,500	Each	10%	\$2,250	Other	F1
13618 843-8744	13618 843-8744	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$10,000	Each	10%	\$9,000	Other	F1
13618 843-8745	13618 843-8745	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$12,500	Each	10%	\$11,250	Other	F1
13618 843-8746	13618 843-8746	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$10,000	Each	10%	\$9,000	Other	F1
13618 843-8747	13618 843-8747	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$12,500	Each	10%	\$11,250	Other	F1
13618 843-8748	13618 843-8748	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$15,000	Each	10%	\$13,500	Other	F1
13618 843-8749	13618 843-8749	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$17,500	Each	10%	\$15,750	Other	F1
13618 843-8750	13618 843-8750	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$2,500	Each	10%	\$2,250	Other	F1
13618 843-8751	13618 843-8751	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$5,000	Each	10%	\$4,500	Other	F1
13618 843-8752	13618 843-8752	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$7,500	Each	10%	\$6,750	Other	F1
13618 844-7426	13618 844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13618 844-7427	13618 844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13618 844-7428	13618 844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13618 844-7429	13618 844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13618 844-7438	13618 844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13618 844-7439	13618 844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13618 844-7440	13618 844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13618 844-7441	13618 844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13618 844-7444	13618 844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13618_844-7445	13618_844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years- LA	\$99,999	Each	10%	\$89,999	Other	F1
13618_846-7669	13618_846-7669	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 2 Years	\$5,742	Each	10%	\$5,168	Other	F1
13618_846-7670	13618_846-7670	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 2 Years	\$5,433	Each	10%	\$4,890	Other	F1
13618_846-7671	13618_846-7671	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 1 Year	\$3,251	Each	10%	\$2,926	Other	F1
13618_846-7672	13618_846-7672	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 3 Years	\$8,164	Each	10%	\$7,348	Other	F1
13618_846-7673	13618_846-7673	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 4 Years	\$10,302	Each	10%	\$9,271	Other	F1
13618_846-7674	13618_846-7674	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 5 Years	\$12,326	Each	10%	\$11,094	Other	F1
13618_846-7675	13618_846-7675	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 4 Years	\$9,552	Each	10%	\$8,597	Other	F1
13618_846-7676	13618_846-7676	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 5 Years	\$11,327	Each	10%	\$10,194	Other	F1
13618_846-7677	13618_846-7677	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 1 Year	\$3,092	Each	10%	\$2,783	Other	F1
13618_846-7678	13618_846-7678	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 3 Years	\$7,665	Each	10%	\$6,899	Other	F1
13618_846-7679	13618_846-7679	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$5,000	Each	10%	\$4,500	Other	F1
13618_846-7680	13618_846-7680	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$15,000	Each	10%	\$13,500	Other	F1
13618_846-7681	13618_846-7681	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$20,000	Each	10%	\$18,000	Other	F1
13618_846-7682	13618_846-7682	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$25,000	Each	10%	\$22,500	Other	F1
13618_846-7683	13618_846-7683	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$10,000	Each	10%	\$9,000	Other	F1
13618_847-3786	13618_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1
13618_847-3787	13618_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 3 Years	\$558	Each	10%	\$502	Other	F1
13618_847-3788	13618_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 4 Years	\$744	Each	10%	\$670	Other	F1
13618_847-3789	13618_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 5 Years	\$930	Each	10%	\$837	Other	F1
13618_847-3790	13618_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 1 Year	\$202	Each	10%	\$181	Other	F1
13618_847-3791	13618_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 3 Years	\$605	Each	10%	\$544	Other	F1
13618_847-3792	13618_847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$806	Each	10%	\$725	Other	F1
13618_847-3793	13618_847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 5 Years	\$1,008	Each	10%	\$907	Other	F1
13618_847-3794	13618_847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 2 Years	\$372	Each	10%	\$335	Other	F1
13618_847-3795	13618_847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$403	Each	10%	\$363	Other	F1
13618_847-3796	13618_847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13618_847-3797	13618_847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13618_847-3798	13618_847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13618_847-3799	13618_847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13618_847-3800	13618_847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13618_847-3801	13618_847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13618_847-3802	13618_847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13618_847-3803	13618_847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13618_847-3804	13618_847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13618_847-3805	13618_847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13618_847-3806	13618_847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$430	Each	10%	\$387	Other	F1
13618_847-3807	13618_847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 3 Years	\$1,290	Each	10%	\$1,161	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13618_847-3808	13618_847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,720	Each	10%	\$1,548	Other	F1
13618_847-3809	13618_847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 5 Years	\$2,150	Each	10%	\$1,935	Other	F1
13618_847-3810	13618_847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 1 Year	\$473	Each	10%	\$426	Other	F1
13618_847-3811	13618_847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%	\$1,277	Other	F1
13618_847-3812	13618_847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,892	Each	10%	\$1,703	Other	F1
13618_847-3813	13618_847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$2,365	Each	10%	\$2,129	Other	F1
13618_847-3814	13618_847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$860	Each	10%	\$774	Other	F1
13618_847-3815	13618_847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 2 Years	\$946	Each	10%	\$851	Other	F1
13618_847-3816	13618_847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13618_847-3817	13618_847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13618_847-3818	13618_847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13618_847-3819	13618_847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13618_847-3820	13618_847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13618_847-3821	13618_847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13618_847-3822	13618_847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13618_847-3823	13618_847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13618_847-3824	13618_847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 1 Year	\$3,200	Each	10%	\$2,880	Other	F1
13618_847-3825	13618_847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 1 Year	\$3,520	Each	10%	\$3,168	Other	F1
13618_929-8509	13618_929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13618_929-8519	13618_929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13618_936-2329	13618_936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13618_936-2339	13618_936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13618_936-2349	13618_936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13618_936-2359	13618_936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13618_936-2369	13618_936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13618_936-2379	13618_936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13618_936-2389	13618_936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13618_936-2399	13618_936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13618_936-2409	13618_936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13618_936-2419	13618_936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13618_936-2429	13618_936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13618_936-5279	13618_936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13618_936-5299	13618_936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13618_936-5319	13618_936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13618_936-5339	13618_936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13618_936-5359	13618_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13618_936-5379	13618_936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13618_936-5389	13618_936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13618_936-5399	13618_936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13618_936-5409	13618_936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13618_936-5419	13618_936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13618_936-5439	13618_936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13618_936-5449	13618_936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13618_936-5459	13618_936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13618_936-5469	13618_936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13618_951-2015	13618_951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13618_955-9041	13618_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13618_972-0401	13618_972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13618_972-0402	13618_972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13618_972-0403	13618_972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13618_972-0404	13618_972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13618_975-3461	13618_975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13618_984-3267	13618_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13618_989-3439	13618_989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13618_992-6149	13618_992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13618_998-2511	13618_998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13607_007-1527	13607_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13607_009-4364	13607_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13607_009-4877	13607_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13607_460-5909	13607_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13607_460-8531	13607_460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13607_460-9052	13607_460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13607_460-9900	13607_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13607_461-0497	13607_461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13607_468-8025	13607_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13607_468-8026	13607_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13607_468-8027	13607_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13607_468-8028	13607_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13607_468-8029	13607_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13607_804-2161	13607_804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req. ProDeploy Plus	\$1,437	Each	10%	\$1,293	Other	F1
13607_806-7308	13607_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13607_812-4019	13607_812-4019	Dell/EMC	ProDeploy Plus Training Credits 800 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$800	Each	10%	\$720	Other	F1
13607_812-4030	13607_812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr from order	\$1	Each	10%	\$1	Other	F1
13607_812-4031	13607_812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
13607_812-4032	13607_812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13607_812-4033	13607_812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13607_812-4034	13607_812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires 1yr from order	\$10,000	Each	10%	\$9,000	Other	F1
13607_813-5754	13607_813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req ProDeploy	\$1,437	Each	10%	\$1,293	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column J) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13607_822-3179	13607_822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13607_823-9276	13607_823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13607_823-9284	13607_823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13607_823-9285	13607_823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13607_825-0160	13607_825-0160	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash	\$4,697	Each	10%	\$4,227	Other	F1
13607_825-0161	13607_825-0161	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$423	Each	10%	\$381	Other	F1
13607_825-0177	13607_825-0177	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash	\$3,019	Each	10%	\$2,717	Other	F1
13607_825-0178	13607_825-0178	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$477	Each	10%	\$429	Other	F1
13607_825-0192	13607_825-0192	Dell/EMC	Basic Deployment Unity X80 DPE Hybrid and All Flash	\$1,295	Each	10%	\$1,166	Other	F1
13607_825-0258	13607_825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1
13607_825-0259	13607_825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1
13607_825-0260	13607_825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1
13607_825-0261	13607_825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1
13607_825-0262	13607_825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1
13607_825-0263	13607_825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1
13607_825-0264	13607_825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1
13607_825-0273	13607_825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1
13607_825-0274	13607_825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1
13607_825-0275	13607_825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1
13607_825-0276	13607_825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1
13607_825-0277	13607_825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1
13607_825-0278	13607_825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1
13607_825-0279	13607_825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1
13607_825-8623	13607_825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13607_825-8624	13607_825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13607_826-5903	13607_826-5903	Dell/EMC	Optimize Services Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13607_826-5904	13607_826-5904	Dell/EMC	Optimize Services Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13607_826-5905	13607_826-5905	Dell/EMC	Optimize Services Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13607_826-5906	13607_826-5906	Dell/EMC	Optimize Services Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13607_826-5907	13607_826-5907	Dell/EMC	Optimize Services Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13607_826-5908	13607_826-5908	Dell/EMC	Optimize Services Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13607_826-5909	13607_826-5909	Dell/EMC	Optimize Services Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13607_826-5910	13607_826-5910	Dell/EMC	Optimize Services Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13607_826-5913	13607_826-5913	Dell/EMC	Optimize Services Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13607_826-5914	13607_826-5914	Dell/EMC	Optimize Services Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13607_826-6596	13607_826-6596	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13607_826-6597	13607_826-6597	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1
13607_826-6598	13607_826-6598	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$92	Each	10%	\$83	Other	F1
13607_826-6599	13607_826-6599	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$1,454	Each	10%	\$1,309	Other	F1
13607_826-6600	13607_826-6600	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$2,437	Each	10%	\$2,193	Other	F1
13607_826-6601	13607_826-6601	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$3,509	Each	10%	\$3,158	Other	F1
13607_826-6602	13607_826-6602	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$2,152	Each	10%	\$1,937	Other	F1
13607_826-6603	13607_826-6603	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$5,185	Each	10%	\$4,667	Other	F1
13607_826-6604	13607_826-6604	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$6,446	Each	10%	\$5,801	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13607_826-6605	13607_826-6605	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$7,618	Each	10%	\$6,856	Other	F1
13607_826-6606	13607_826-6606	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$462	Each	10%	\$416	Other	F1
13607_826-6607	13607_826-6607	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,265	Each	10%	\$2,039	Other	F1
13607_826-6608	13607_826-6608	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,731	Each	10%	\$3,358	Other	F1
13607_826-6609	13607_826-6609	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$5,292	Each	10%	\$4,763	Other	F1
13607_826-6610	13607_826-6610	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$2,343	Each	10%	\$2,109	Other	F1
13607_826-6611	13607_826-6611	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$5,687	Each	10%	\$5,118	Other	F1
13607_826-6612	13607_826-6612	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$7,026	Each	10%	\$6,323	Other	F1
13607_826-6613	13607_826-6613	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$8,270	Each	10%	\$7,443	Other	F1
13607_826-6614	13607_826-6614	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$114	Each	10%	\$103	Other	F1
13607_826-6615	13607_826-6615	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$1,835	Each	10%	\$1,652	Other	F1
13607_826-6616	13607_826-6616	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$3,095	Each	10%	\$2,786	Other	F1
13607_826-6617	13607_826-6617	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$4,472	Each	10%	\$4,025	Other	F1
13607_826-6618	13607_826-6618	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$2,971	Each	10%	\$2,674	Other	F1
13607_826-6619	13607_826-6619	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$7,307	Each	10%	\$6,576	Other	F1
13607_826-6620	13607_826-6620	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$9,132	Each	10%	\$8,219	Other	F1
13607_826-6621	13607_826-6621	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$10,840	Each	10%	\$9,756	Other	F1
13607_826-6622	13607_826-6622	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$505	Each	10%	\$455	Other	F1
13607_826-6623	13607_826-6623	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,522	Each	10%	\$2,270	Other	F1
13607_826-6624	13607_826-6624	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$4,179	Each	10%	\$3,761	Other	F1
13607_826-6625	13607_826-6625	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$5,946	Each	10%	\$5,351	Other	F1
13607_826-6626	13607_826-6626	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$2,861	Each	10%	\$2,575	Other	F1
13607_826-6627	13607_826-6627	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$7,070	Each	10%	\$6,363	Other	F1
13607_826-6628	13607_826-6628	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$8,779	Each	10%	\$7,901	Other	F1
13607_826-6629	13607_826-6629	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$10,377	Each	10%	\$9,339	Other	F1
13607_826-6630	13607_826-6630	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$699	Each	10%	\$629	Other	F1
13607_826-6631	13607_826-6631	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$3,697	Each	10%	\$3,327	Other	F1
13607_826-6632	13607_826-6632	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,087	Each	10%	\$978	Other	F1
13607_826-6633	13607_826-6633	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$4,060	Each	10%	\$3,654	Other	F1
13607_826-6634	13607_826-6634	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$870	Each	10%	\$783	Other	F1
13607_826-6635	13607_826-6635	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$5,186	Each	10%	\$4,667	Other	F1
13607_826-6636	13607_826-6636	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,195	Each	10%	\$1,076	Other	F1
13607_826-6637	13607_826-6637	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$5,031	Each	10%	\$4,528	Other	F1
13607_826-6640	13607_826-6640	Dell/EMC	Keep Your Hard Drive 1 Year	\$1,246	Each	10%	\$1,122	Other	F1
13607_826-6641	13607_826-6641	Dell/EMC	Keep Your Hard Drive 3 Years	\$3,739	Each	10%	\$3,365	Other	F1
13607_826-6642	13607_826-6642	Dell/EMC	Keep Your Hard Drive 4 Years	\$4,985	Each	10%	\$4,487	Other	F1
13607_826-6643	13607_826-6643	Dell/EMC	Keep Your Hard Drive 5 Years	\$6,232	Each	10%	\$5,608	Other	F1
13607_826-6666	13607_826-6666	Dell/EMC	Keep Your Hard Drive 2 Years Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High	\$2,493	Each	10%	\$2,243	Other	F1
13607_826-9516	13607_826-9516	Dell/EMC	Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1
13607_826-9517	13607_826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1

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Vendor Notes:

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13607_826-9518	13607_826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1
13607_826-9519	13607_826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1
13607_826-9520	13607_826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1
13607_826-9521	13607_826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13607_826-9522	13607_826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13607_826-9523	13607_826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13607_826-9524	13607_826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13607_826-9525	13607_826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13607_826-9526	13607_826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13607_826-9527	13607_826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13607_826-9528	13607_826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13607_826-9529	13607_826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1
13607_826-9530	13607_826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1
13607_826-9531	13607_826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1
13607_826-9532	13607_826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1
13607_826-9533	13607_826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1
13607_826-9534	13607_826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13607_826-9535	13607_826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13607_826-9536	13607_826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1
13607_826-9537	13607_826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1
13607_826-9538	13607_826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1
13607_826-9539	13607_826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1
13607_826-9540	13607_826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1
13607_826-9541	13607_826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1
13607_826-9542	13607_826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1
13607_826-9543	13607_826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1
13607_826-9544	13607_826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1
13607_826-9545	13607_826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1
13607_826-9546	13607_826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1
13607_826-9547	13607_826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1
13607_826-9548	13607_826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1
13607_826-9549	13607_826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1
13607_826-9550	13607_826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1
13607_826-9551	13607_826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1
13607_826-9552	13607_826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1
13607_826-9553	13607_826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1
13607_826-9554	13607_826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1
13607_826-9555	13607_826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1
13607_826-9556	13607_826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1
13607_826-9557	13607_826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13607 826-9558	13607 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$394	Each	10%	\$355	Other	F1
13607 826-9559	13607 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1
13607 826-9560	13607 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1
13607 826-9561	13607 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1
13607 826-9562	13607 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1
13607 826-9563	13607 826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13607 826-9564	13607 826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13607 826-9565	13607 826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13607 826-9566	13607 826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13607 826-9567	13607 826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13607 826-9568	13607 826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13607 826-9569	13607 826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13607 826-9570	13607 826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13607 826-9571	13607 826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1
13607 826-9572	13607 826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1
13607 826-9573	13607 826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1
13607 826-9574	13607 826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1
13607 826-9575	13607 826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13607 826-9576	13607 826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13607 826-9577	13607 826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13607 826-9578	13607 826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1
13607 826-9739	13607 826-9739	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13607 826-9740	13607 826-9740	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9741	13607 826-9741	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9742	13607 826-9742	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9743	13607 826-9743	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9744	13607 826-9744	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13607 826-9745	13607 826-9745	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9746	13607 826-9746	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9747	13607 826-9747	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9748	13607 826-9748	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9749	13607 826-9749	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13607 826-9750	13607 826-9750	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9751	13607 826-9751	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9752	13607 826-9752	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9753	13607 826-9753	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9754	13607 826-9754	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13607 826-9755	13607 826-9755	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13607 826-9756	13607 826-9756	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9757	13607 826-9757	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13607 826-9758	13607 826-9758	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13607 843-8757	13607 843-8757	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$18,600	Each	10%	\$16,740	Other	F1
13607 843-8758	13607 843-8758	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$18,600	Each	10%	\$16,740	Other	F1
13607 843-8759	13607 843-8759	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$21,700	Each	10%	\$19,530	Other	F1
13607 843-8760	13607 843-8760	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$9,300	Each	10%	\$8,370	Other	F1
13607 843-8761	13607 843-8761	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$3,100	Each	10%	\$2,790	Other	F1
13607 843-8762	13607 843-8762	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$6,200	Each	10%	\$5,580	Other	F1
13607 843-8763	13607 843-8763	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$9,300	Each	10%	\$8,370	Other	F1
13607 843-8764	13607 843-8764	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$12,400	Each	10%	\$11,160	Other	F1
13607 843-8765	13607 843-8765	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$15,500	Each	10%	\$13,950	Other	F1
13607 843-8766	13607 843-8766	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$21,700	Each	10%	\$19,530	Other	F1
13607 843-8767	13607 843-8767	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$3,100	Each	10%	\$2,790	Other	F1
13607 843-8768	13607 843-8768	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$12,400	Each	10%	\$11,160	Other	F1
13607 843-8769	13607 843-8769	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$15,500	Each	10%	\$13,950	Other	F1
13607 843-8772	13607 843-8772	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$6,200	Each	10%	\$5,580	Other	F1
13607 844-7426	13607 844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13607 844-7427	13607 844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13607 844-7428	13607 844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13607 844-7429	13607 844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13607 844-7438	13607 844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-	\$99,999	Each	10%	\$89,999	Other	F1
13607 844-7439	13607 844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13607 844-7440	13607 844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13607 844-7441	13607 844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13607 844-7444	13607 844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13607 844-7445	13607 844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13607 846-7610	13607 846-7610	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$6,200	Each	10%	\$5,580	Other	F1
13607 846-7611	13607 846-7611	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$18,600	Each	10%	\$16,740	Other	F1
13607 846-7612	13607 846-7612	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$24,800	Each	10%	\$22,320	Other	F1
13607 846-7613	13607 846-7613	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$31,000	Each	10%	\$27,900	Other	F1
13607 846-7616	13607 846-7616	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$12,400	Each	10%	\$11,160	Other	F1
13607 846-7617	13607 846-7617	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 2	\$4,818	Each	10%	\$4,337	Other	F1
13607 846-7618	13607 846-7618	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 3	\$4,621	Each	10%	\$4,159	Other	F1
13607 846-7619	13607 846-7619	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 1	\$2,713	Each	10%	\$2,441	Other	F1
13607 846-7620	13607 846-7620	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 3	\$6,868	Each	10%	\$6,181	Other	F1
13607 846-7621	13607 846-7621	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 4	\$8,690	Each	10%	\$7,821	Other	F1
13607 846-7622	13607 846-7622	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 5	\$10,423	Each	10%	\$9,380	Other	F1
13607 846-7623	13607 846-7623	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 1	\$8,148	Each	10%	\$7,333	Other	F1
13607 846-7624	13607 846-7624	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 2	\$9,672	Each	10%	\$8,705	Other	F1
13607 846-7625	13607 846-7625	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 3	\$2,623	Each	10%	\$2,361	Other	F1
13607 846-7626	13607 846-7626	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 4	\$6,529	Each	10%	\$5,876	Other	F1
13607 847-3786	13607 847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$186	Each	10%	\$167	Other	F1
13607 847-3787	13607 847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$558	Each	10%	\$502	Other	F1
13607 847-3788	13607 847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$744	Each	10%	\$670	Other	F1
13607 847-3789	13607 847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$930	Each	10%	\$837	Other	F1
13607 847-3790	13607 847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$202	Each	10%	\$181	Other	F1
13607 847-3791	13607 847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$605	Each	10%	\$544	Other	F1
13607 847-3792	13607 847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$806	Each	10%	\$725	Other	F1
13607 847-3793	13607 847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$1,008	Each	10%	\$907	Other	F1
13607 847-3794	13607 847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$372	Each	10%	\$335	Other	F1
13607 847-3795	13607 847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$403	Each	10%	\$363	Other	F1
13607 847-3796	13607 847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity	\$4,250	Each	10%	\$3,825	Other	F1
13607 847-3797	13607 847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity	\$12,750	Each	10%	\$11,475	Other	F1
13607 847-3798	13607 847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity	\$17,000	Each	10%	\$15,300	Other	F1
13607 847-3799	13607 847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity	\$21,250	Each	10%	\$19,125	Other	F1
13607 847-3800	13607 847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13607 847-3801	13607 847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$14,025	Each	10%	\$12,623	Other	F1
13607 847-3802	13607 847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$18,700	Each	10%	\$16,830	Other	F1
13607 847-3803	13607 847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$23,375	Each	10%	\$21,038	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
13607 847-3804	13607 847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 2 Years	\$8,500		Each	10%	\$7,650	Other	F1
13607 847-3805	13607 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$9,350		Each	10%	\$8,415	Other	F1
13607 847-3806	13607 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$430		Each	10%	\$387	Other	F1
13607 847-3807	13607 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,290		Each	10%	\$1,161	Other	F1
13607 847-3808	13607 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,720		Each	10%	\$1,548	Other	F1
13607 847-3809	13607 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$2,150		Each	10%	\$1,935	Other	F1
13607 847-3810	13607 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$473		Each	10%	\$426	Other	F1
13607 847-3811	13607 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,419		Each	10%	\$1,277	Other	F1
13607 847-3812	13607 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,892		Each	10%	\$1,703	Other	F1
13607 847-3813	13607 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$2,365		Each	10%	\$2,129	Other	F1
13607 847-3814	13607 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$860		Each	10%	\$774	Other	F1
13607 847-3815	13607 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$946		Each	10%	\$851	Other	F1
13607 847-3816	13607 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$1,600		Each	10%	\$1,440	Other	F1
13607 847-3817	13607 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$4,800		Each	10%	\$4,320	Other	F1
13607 847-3818	13607 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$6,400		Each	10%	\$5,760	Other	F1
13607 847-3819	13607 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium	\$8,000		Each	10%	\$7,200	Other	F1
13607 847-3820	13607 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity	\$1,760		Each	10%	\$1,584	Other	F1
13607 847-3821	13607 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$5,280		Each	10%	\$4,752	Other	F1
13607 847-3822	13607 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$7,040		Each	10%	\$6,336	Other	F1
13607 847-3823	13607 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$8,800		Each	10%	\$7,920	Other	F1
13607 847-3824	13607 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$3,200		Each	10%	\$2,880	Other	F1
13607 847-3825	13607 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$3,520		Each	10%	\$3,168	Other	F1
13607 929-8509	13607 929-8509	Dell/EMC	GCP Operations Management	\$12		Each	10%	\$11	Other	F1
13607 929-8519	13607 929-8519	Dell/EMC	GCP Operations Management	\$17		Each	10%	\$15	Other	F1
13607 936-2329	13607 936-2329	Dell/EMC	GCP Operations Management	\$2		Each	10%	\$2	Other	F1
13607 936-2339	13607 936-2339	Dell/EMC	GCP Operations Management	\$4		Each	10%	\$4	Other	F1
13607 936-2349	13607 936-2349	Dell/EMC	GCP Operations Management	\$6		Each	10%	\$5	Other	F1
13607 936-2359	13607 936-2359	Dell/EMC	GCP Operations Management	\$8		Each	10%	\$7	Other	F1
13607 936-2369	13607 936-2369	Dell/EMC	GCP Operations Management	\$10		Each	10%	\$9	Other	F1
13607 936-2379	13607 936-2379	Dell/EMC	GCP Operations Management	\$1,875		Each	10%	\$1,688	Other	F1
13607 936-2389	13607 936-2389	Dell/EMC	GCP Operations Management	\$2,350		Each	10%	\$2,115	Other	F1
13607 936-2399	13607 936-2399	Dell/EMC	GCP Operations Management	\$6,855		Each	10%	\$6,170	Other	F1
13607 936-2409	13607 936-2409	Dell/EMC	GCP Operations Management	\$18,500		Each	10%	\$16,650	Other	F1
13607 936-2419	13607 936-2419	Dell/EMC	GCP Operations Management	\$200		Each	10%	\$180	Other	F1
13607 936-2429	13607 936-2429	Dell/EMC	GCP Operations Management	\$23		Each	10%	\$20	Other	F1
13607 936-5279	13607 936-5279	Dell/EMC	GCP Operations Management	\$3		Each	10%	\$3	Other	F1
13607 936-5299	13607 936-5299	Dell/EMC	GCP Operations Management	\$5		Each	10%	\$5	Other	F1
13607 936-5319	13607 936-5319	Dell/EMC	GCP Operations Management	\$7		Each	10%	\$6	Other	F1
13607 936-5339	13607 936-5339	Dell/EMC	GCP Operations Management	\$9		Each	10%	\$8	Other	F1
13607 936-5359	13607 936-5359	Dell/EMC	GCP Operations Management	\$11		Each	10%	\$10	Other	F1
13607 936-5379	13607 936-5379	Dell/EMC	GCP Operations Management	\$13		Each	10%	\$11	Other	F1
13607 936-5389	13607 936-5389	Dell/EMC	GCP Operations Management	\$14		Each	10%	\$12	Other	F1
13607 936-5399	13607 936-5399	Dell/EMC	GCP Operations Management	\$23		Each	10%	\$20	Other	F1
13607 936-5409	13607 936-5409	Dell/EMC	GCP Operations Management	\$15		Each	10%	\$14	Other	F1
13607 936-5419	13607 936-5419	Dell/EMC	GCP Operations Management	\$16		Each	10%	\$14	Other	F1
13607 936-5439	13607 936-5439	Dell/EMC	GCP Operations Management	\$18		Each	10%	\$16	Other	F1
13607 936-5449	13607 936-5449	Dell/EMC	GCP Operations Management	\$19		Each	10%	\$17	Other	F1
13607 936-5459	13607 936-5459	Dell/EMC	GCP Operations Management	\$25		Each	10%	\$23	Other	F1
13607 936-5469	13607 936-5469	Dell/EMC	GCP Operations Management	\$38		Each	10%	\$34	Other	F1
13607 951-2015	13607 951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0		Each	10%	\$0	Other	F1
13607 955-9041	13607 955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0		Each	10%	\$0	Other	F1
13607 972-0401	13607 972-0401	Dell/EMC	GCP Operations Management	\$50		Each	10%	\$45	Other	F1
13607 972-0402	13607 972-0402	Dell/EMC	GCP Operations Management	\$125		Each	10%	\$113	Other	F1
13607 972-0403	13607 972-0403	Dell/EMC	GCP Operations Management	\$150		Each	10%	\$135	Other	F1
13607 972-0404	13607 972-0404	Dell/EMC	GCP Operations Management	\$375		Each	10%	\$338	Other	F1
13607 975-3461	13607 975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0		Each	10%	\$0	Other	F1
13607 984-3267	13607 984-3267	Dell/EMC	Custom Service	\$0		Each	10%	\$0	Other	F1
13607 989-3439	13607 989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0		Each	10%	\$0	Other	F1
13607 992-6149	13607 992-6149	Dell/EMC	Custom Installation Required with this order	\$0		Each	10%	\$0	Other	F1
13607 998-2511	13607 998-2511	Dell/EMC	GCP Operations Management	\$100		Each	10%	\$90	Other	F1
13615 007-1527	13615 007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0		Each	10%	\$0	Other	F1
13615 009-4364	13615 009-4364	Dell/EMC	Shipping and Handling	\$0		Each	10%	\$0	Other	F1
13615 009-4877	13615 009-4877	Dell/EMC	Provincial Government Order	\$0		Each	10%	\$0	Other	F1
13615 460-5909	13615 460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0		Each	10%	\$0	Other	F1
13615 460-8531	13615 460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168		Each	10%	\$151	Other	F1
13615 460-9052	13615 460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0		Each	10%	\$0	Other	F1
13615 460-9900	13615 460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0		Each	10%	\$0	Other	F1
13615 461-0497	13615 461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0		Each	10%	\$0	Other	F1
13615 468-8025	13615 468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375		Each	10%	\$338	Other	F1
13615 468-8026	13615 468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250		Each	10%	\$225	Other	F1
13615 468-8027	13615 468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175		Each	10%	\$158	Other	F1
13615 468-8028	13615 468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125		Each	10%	\$113	Other	F1
13615 468-8029	13615 468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625		Each	10%	\$563	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13615 804-2161	13615 804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1	
13615 806-7308	13615 806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13615 812-4019	13615 812-4019	Dell/EMC	ProDeploy Plus Training Credits 800 Redeem at education.dell.com Expires 1Yr	\$800	Each	10%	\$720	Other	F1	
13615 813-5754	13615 813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1	
13615 822-3179	13615 822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13615 823-9276	13615 823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1	
13615 823-9284	13615 823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13615 823-9285	13615 823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1	
13615 825-0160	13615 825-0160	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash	\$4,697	Each	10%	\$4,227	Other	F1	
13615 825-0161	13615 825-0161	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$423	Each	10%	\$381	Other	F1	
13615 825-0177	13615 825-0177	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash	\$3,019	Each	10%	\$2,717	Other	F1	
13615 825-0178	13615 825-0178	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$477	Each	10%	\$429	Other	F1	
13615 825-0192	13615 825-0192	Dell/EMC	Basic Deployment Unity X80 DPE Hybrid and All Flash	\$1,295	Each	10%	\$1,166	Other	F1	
13615 825-0258	13615 825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1	
13615 825-0259	13615 825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1	
13615 825-0260	13615 825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1	
13615 825-0261	13615 825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1	
13615 825-0262	13615 825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1	
13615 825-0263	13615 825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1	
13615 825-0264	13615 825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1	
13615 825-0273	13615 825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1	
13615 825-0274	13615 825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1	
13615 825-0275	13615 825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1	
13615 825-0276	13615 825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1	
13615 825-0277	13615 825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1	
13615 825-0278	13615 825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1	
13615 825-0279	13615 825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1	
13615 825-8623	13615 825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13615 825-8624	13615 825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13615 826-5903	13615 826-5903	Dell/EMC	Optimize Services Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1	
13615 826-5904	13615 826-5904	Dell/EMC	Optimize Services Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1	
13615 826-5905	13615 826-5905	Dell/EMC	Optimize Services Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1	
13615 826-5906	13615 826-5906	Dell/EMC	Optimize Services Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1	
13615 826-5907	13615 826-5907	Dell/EMC	Optimize Services Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1	
13615 826-5908	13615 826-5908	Dell/EMC	Optimize Services Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1	
13615 826-5909	13615 826-5909	Dell/EMC	Optimize Services Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1	
13615 826-5910	13615 826-5910	Dell/EMC	Optimize Services Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1	
13615 826-5913	13615 826-5913	Dell/EMC	Optimize Services Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1	
13615 826-5914	13615 826-5914	Dell/EMC	Optimize Services Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1	
13615 826-6884	13615 826-6884	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
13615 826-6885	13615 826-6885	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1	
13615 826-6886	13615 826-6886	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$245	Each	10%	\$221	Other	F1	
13615 826-6887	13615 826-6887	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$3,856	Each	10%	\$3,470	Other	F1	
13615 826-6888	13615 826-6888	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$6,460	Each	10%	\$5,814	Other	F1	
13615 826-6889	13615 826-6889	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$9,304	Each	10%	\$8,374	Other	F1	
13615 826-6890	13615 826-6890	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$5,704	Each	10%	\$5,134	Other	F1	
13615 826-6891	13615 826-6891	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$13,745	Each	10%	\$12,371	Other	F1	
13615 826-6892	13615 826-6892	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$17,090	Each	10%	\$15,381	Other	F1	
13615 826-6893	13615 826-6893	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$20,195	Each	10%	\$18,176	Other	F1	
13615 826-6894	13615 826-6894	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,176	Each	10%	\$1,058	Other	F1	
13615 826-6895	13615 826-6895	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$5,766	Each	10%	\$5,189	Other	F1	
13615 826-6896	13615 826-6896	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$9,496	Each	10%	\$8,546	Other	F1	
13615 826-6897	13615 826-6897	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$13,469	Each	10%	\$12,122	Other	F1	
13615 826-6898	13615 826-6898	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$5,963	Each	10%	\$5,367	Other	F1	
13615 826-6899	13615 826-6899	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$14,474	Each	10%	\$13,027	Other	F1	
13615 826-6900	13615 826-6900	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$17,882	Each	10%	\$16,094	Other	F1	
13615 826-6901	13615 826-6901	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$21,048	Each	10%	\$18,943	Other	F1	
13615 826-6902	13615 826-6902	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$286	Each	10%	\$257	Other	F1	
13615 826-6903	13615 826-6903	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$4,601	Each	10%	\$4,141	Other	F1	
13615 826-6904	13615 826-6904	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$7,757	Each	10%	\$6,981	Other	F1	
13615 826-6905	13615 826-6905	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$11,210	Each	10%	\$10,089	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed (REQUIRED) use drop-down	Column K	
13615 826-6906	13615 826-6906	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$7,447	Each	10%	\$6,702	Other	F1	
13615 826-6907	13615 826-6907	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$18,313	Each	10%	\$16,482	Other	F1	
13615 826-6908	13615 826-6908	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$22,891	Each	10%	\$20,602	Other	F1	
13615 826-6909	13615 826-6909	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$27,171	Each	10%	\$24,454	Other	F1	
13615 826-6910	13615 826-6910	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,250	Each	10%	\$1,125	Other	F1	
13615 826-6911	13615 826-6911	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,241	Each	10%	\$5,617	Other	F1	
13615 826-6912	13615 826-6912	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$10,341	Each	10%	\$9,307	Other	F1	
13615 826-6913	13615 826-6913	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$14,715	Each	10%	\$13,244	Other	F1	
13615 826-6914	13615 826-6914	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$7,078	Each	10%	\$6,370	Other	F1	
13615 826-6915	13615 826-6915	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$17,494	Each	10%	\$15,745	Other	F1	
13615 826-6916	13615 826-6916	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$21,722	Each	10%	\$19,550	Other	F1	
13615 826-6917	13615 826-6917	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$25,677	Each	10%	\$23,109	Other	F1	
13615 826-6918	13615 826-6918	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,853	Each	10%	\$1,668	Other	F1	
13615 826-6919	13615 826-6919	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$9,800	Each	10%	\$8,820	Other	F1	
13615 826-6920	13615 826-6920	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,767	Each	10%	\$2,490	Other	F1	
13615 826-6921	13615 826-6921	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$10,334	Each	10%	\$9,301	Other	F1	
13615 826-6922	13615 826-6922	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$2,180	Each	10%	\$1,962	Other	F1	
13615 826-6923	13615 826-6923	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$13,001	Each	10%	\$11,701	Other	F1	
13615 826-6924	13615 826-6924	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,957	Each	10%	\$2,661	Other	F1	
13615 826-6925	13615 826-6925	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$12,450	Each	10%	\$11,205	Other	F1	
13615 826-6928	13615 826-6928	Dell/EMC	Keep Your Hard Drive 1 Year	\$340	Each	10%	\$306	Other	F1	
13615 826-6929	13615 826-6929	Dell/EMC	Keep Your Hard Drive 3 Years	\$1,020	Each	10%	\$918	Other	F1	
13615 826-6930	13615 826-6930	Dell/EMC	Keep Your Hard Drive 4 Years	\$1,360	Each	10%	\$1,224	Other	F1	
13615 826-6931	13615 826-6931	Dell/EMC	Keep Your Hard Drive 5 Years	\$1,700	Each	10%	\$1,530	Other	F1	
13615 826-6954	13615 826-6954	Dell/EMC	Keep Your Hard Drive 2 Years Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Hard Disk	\$680	Each	10%	\$612	Other	F1	
13615 826-9495	13615 826-9495	Dell/EMC	Drive Add-On, 1 Year	\$48	Each	10%	\$43	Other	F1	
13615 826-9496	13615 826-9496	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$187	Each	10%	\$168	Other	F1	
13615 826-9497	13615 826-9497	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$561	Each	10%	\$505	Other	F1	
13615 826-9498	13615 826-9498	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$748	Each	10%	\$673	Other	F1	
13615 826-9499	13615 826-9499	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$935	Each	10%	\$841	Other	F1	
13615 826-9500	13615 826-9500	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$224	Each	10%	\$202	Other	F1	
13615 826-9501	13615 826-9501	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$673	Each	10%	\$606	Other	F1	
13615 826-9502	13615 826-9502	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$897	Each	10%	\$807	Other	F1	
13615 826-9503	13615 826-9503	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,121	Each	10%	\$1,009	Other	F1	
13615 826-9504	13615 826-9504	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$243	Each	10%	\$219	Other	F1	
13615 826-9505	13615 826-9505	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$729	Each	10%	\$656	Other	F1	
13615 826-9506	13615 826-9506	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$972	Each	10%	\$875	Other	F1	
13615 826-9507	13615 826-9507	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$1,215	Each	10%	\$1,093	Other	F1	
13615 826-9508	13615 826-9508	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$262	Each	10%	\$235	Other	F1	
13615 826-9509	13615 826-9509	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$785	Each	10%	\$706	Other	F1	
13615 826-9510	13615 826-9510	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$1,047	Each	10%	\$942	Other	F1	
13615 826-9511	13615 826-9511	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,308	Each	10%	\$1,177	Other	F1	
13615 826-9512	13615 826-9512	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$374	Each	10%	\$336	Other	F1	
13615 826-9513	13615 826-9513	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$449	Each	10%	\$404	Other	F1	
13615 826-9514	13615 826-9514	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$486	Each	10%	\$437	Other	F1	
13615 826-9515	13615 826-9515	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$523	Each	10%	\$471	Other	F1	
13615 826-9516	13615 826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1	
13615 826-9517	13615 826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1	
13615 826-9518	13615 826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1	
13615 826-9519	13615 826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1	
13615 826-9520	13615 826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13615 826-9521	13615 826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13615 826-9522	13615 826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1	
13615 826-9523	13615 826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13615 826-9524	13615 826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13615 826-9525	13615 826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1	
13615 826-9526	13615 826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1	
13615 826-9527	13615 826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1	
13615 826-9528	13615 826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1	
13615 826-9529	13615 826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1	
13615 826-9530	13615 826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1	
13615 826-9531	13615 826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1	
13615 826-9532	13615 826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1	
13615 826-9533	13615 826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1	
13615 826-9534	13615 826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1	
13615 826-9535	13615 826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1	
13615 826-9536	13615 826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2	\$10,200	Each	10%	\$9,180	Other	F1	
13615 826-9537	13615 826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low	\$106	Each	10%	\$95	Other	F1	
13615 826-9538	13615 826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1	
13615 826-9539	13615 826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13615 826-9540	13615 826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1	
13615 826-9541	13615 826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13615 826-9542	13615 826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1	
13615 826-9543	13615 826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1	
13615 826-9544	13615 826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13615 826-9545	13615 826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1	
13615 826-9546	13615 826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1	
13615 826-9547	13615 826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1	
13615 826-9548	13615 826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1	
13615 826-9549	13615 826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1	
13615 826-9550	13615 826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1	\$637	Each	10%	\$573	Other	F1	
13615 826-9551	13615 826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3	\$1,910	Each	10%	\$1,719	Other	F1	
13615 826-9552	13615 826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4	\$2,547	Each	10%	\$2,292	Other	F1	
13615 826-9553	13615 826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5	\$3,184	Each	10%	\$2,865	Other	F1	
13615 826-9554	13615 826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1	
13615 826-9555	13615 826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1	
13615 826-9556	13615 826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1	
13615 826-9557	13615 826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2	\$1,273	Each	10%	\$1,146	Other	F1	
13615 826-9558	13615 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium	\$394	Each	10%	\$355	Other	F1	
13615 826-9559	13615 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1	
13615 826-9560	13615 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1	
13615 826-9561	13615 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1	
13615 826-9562	13615 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13615 826-9563	13615 826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$1,600	Each	10%	\$1,440	Other	F1	
13615 826-9564	13615 826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$4,800	Each	10%	\$4,320	Other	F1	
13615 826-9565	13615 826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$6,400	Each	10%	\$5,760	Other	F1	
13615 826-9566	13615 826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$8,000	Each	10%	\$7,200	Other	F1	
13615 826-9567	13615 826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1	
13615 826-9568	13615 826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1	
13615 826-9569	13615 826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1	
13615 826-9570	13615 826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1	
13615 826-9571	13615 826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$1,920	Each	10%	\$1,728	Other	F1	
13615 826-9572	13615 826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$5,760	Each	10%	\$5,184	Other	F1	
13615 826-9573	13615 826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$7,680	Each	10%	\$6,912	Other	F1	
13615 826-9574	13615 826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$9,600	Each	10%	\$8,640	Other	F1	
13615 826-9575	13615 826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1	
13615 826-9576	13615 826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$3,200	Each	10%	\$2,880	Other	F1	
13615 826-9577	13615 826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1	
13615 826-9578	13615 826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$3,840	Each	10%	\$3,456	Other	F1	
13615 826-9739	13615 826-9739	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13615 826-9740	13615 826-9740	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13615_826-9741	13615_826-9741	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9742	13615_826-9742	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9743	13615_826-9743	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9744	13615_826-9744	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13615_826-9745	13615_826-9745	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9746	13615_826-9746	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9747	13615_826-9747	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9748	13615_826-9748	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9749	13615_826-9749	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13615_826-9750	13615_826-9750	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9751	13615_826-9751	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9752	13615_826-9752	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9753	13615_826-9753	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9754	13615_826-9754	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13615_826-9755	13615_826-9755	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9756	13615_826-9756	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9757	13615_826-9757	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13615_826-9758	13615_826-9758	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13615_843-8773	13615_843-8773	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$39,000	Each	10%	\$35,100	Other	F1
13615_843-8774	13615_843-8774	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$45,500	Each	10%	\$40,950	Other	F1
13615_843-8777	13615_843-8777	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$32,500	Each	10%	\$29,250	Other	F1
13615_843-8778	13615_843-8778	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$26,000	Each	10%	\$23,400	Other	F1
13615_843-8779	13615_843-8779	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$19,500	Each	10%	\$17,550	Other	F1
13615_843-8917	13615_843-8917	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$13,000	Each	10%	\$11,700	Other	F1
13615_843-8918	13615_843-8918	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$6,500	Each	10%	\$5,850	Other	F1
13615_843-8935	13615_843-8935	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$45,500	Each	10%	\$40,950	Other	F1
13615_843-8936	13615_843-8936	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$32,500	Each	10%	\$29,250	Other	F1
13615_843-8937	13615_843-8937	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$19,500	Each	10%	\$17,550	Other	F1
13615_843-8938	13615_843-8938	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$13,000	Each	10%	\$11,700	Other	F1
13615_843-8954	13615_843-8954	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$39,000	Each	10%	\$35,100	Other	F1
13615_843-8955	13615_843-8955	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$26,000	Each	10%	\$23,400	Other	F1
13615_843-8956	13615_843-8956	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$6,500	Each	10%	\$5,850	Other	F1
13615_844-7426	13615_844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_844-7427	13615_844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_844-7428	13615_844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_844-7429	13615_844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_844-7438	13615_844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_844-7439	13615_844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_844-7440	13615_844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_844-7441	13615_844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_844-7444	13615_844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_844-7445	13615_844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13615_846-6426	13615_846-6426	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 2 Years	\$12,179	Each	10%	\$10,961	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13615_846-6427	13615_846-6427	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 2 Years	\$11,524	Each	10%	\$10,371	Other	F1
13615_846-6428	13615_846-6428	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 1 Year	\$6,894	Each	10%	\$6,204	Other	F1
13615_846-6429	13615_846-6429	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 3 Years	\$17,315	Each	10%	\$15,583	Other	F1
13615_846-6430	13615_846-6430	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 4 Years	\$21,849	Each	10%	\$19,664	Other	F1
13615_846-6431	13615_846-6431	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 5 Years	\$26,144	Each	10%	\$23,529	Other	F1
13615_846-6432	13615_846-6432	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 4 Years	\$20,262	Each	10%	\$18,236	Other	F1
13615_846-6433	13615_846-6433	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 5 Years	\$24,022	Each	10%	\$21,620	Other	F1
13615_846-6434	13615_846-6434	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 1 Year	\$6,557	Each	10%	\$5,902	Other	F1
13615_846-6435	13615_846-6435	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 3 Years	\$16,258	Each	10%	\$14,632	Other	F1
13615_846-6436	13615_846-6436	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$13,000	Each	10%	\$11,700	Other	F1
13615_846-6437	13615_846-6437	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$39,000	Each	10%	\$35,100	Other	F1
13615_846-6438	13615_846-6438	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$52,000	Each	10%	\$46,800	Other	F1
13615_846-6439	13615_846-6439	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$65,000	Each	10%	\$58,500	Other	F1
13615_846-6440	13615_846-6440	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$26,000	Each	10%	\$23,400	Other	F1
13615_847-3786	13615_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1
13615_847-3787	13615_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 3 Years	\$558	Each	10%	\$502	Other	F1
13615_847-3788	13615_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 4 Years	\$744	Each	10%	\$670	Other	F1
13615_847-3789	13615_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 5 Years	\$930	Each	10%	\$837	Other	F1
13615_847-3790	13615_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 1 Year	\$202	Each	10%	\$181	Other	F1
13615_847-3791	13615_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 3 Years	\$605	Each	10%	\$544	Other	F1
13615_847-3792	13615_847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$806	Each	10%	\$725	Other	F1
13615_847-3793	13615_847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 5 Years	\$1,008	Each	10%	\$907	Other	F1
13615_847-3794	13615_847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 2 Years	\$372	Each	10%	\$335	Other	F1
13615_847-3795	13615_847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$403	Each	10%	\$363	Other	F1
13615_847-3796	13615_847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13615_847-3797	13615_847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13615_847-3798	13615_847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13615_847-3799	13615_847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13615_847-3800	13615_847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13615_847-3801	13615_847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13615_847-3802	13615_847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13615_847-3803	13615_847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13615_847-3804	13615_847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13615_847-3805	13615_847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13615_847-3806	13615_847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$430	Each	10%	\$387	Other	F1
13615_847-3807	13615_847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 3 Years	\$1,290	Each	10%	\$1,161	Other	F1
13615_847-3808	13615_847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,720	Each	10%	\$1,548	Other	F1
13615_847-3809	13615_847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$2,150	Each	10%	\$1,935	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13615_847-3810	13615_847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 1 Year	\$473	Each	10%	\$426	Other	F1
13615_847-3811	13615_847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%	\$1,277	Other	F1
13615_847-3812	13615_847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,892	Each	10%	\$1,703	Other	F1
13615_847-3813	13615_847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$2,365	Each	10%	\$2,129	Other	F1
13615_847-3814	13615_847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$860	Each	10%	\$774	Other	F1
13615_847-3815	13615_847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 2 Years	\$946	Each	10%	\$851	Other	F1
13615_847-3816	13615_847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13615_847-3817	13615_847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13615_847-3818	13615_847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13615_847-3819	13615_847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13615_847-3820	13615_847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13615_847-3821	13615_847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13615_847-3822	13615_847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13615_847-3823	13615_847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13615_847-3824	13615_847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13615_847-3825	13615_847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13615_929-8509	13615_929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13615_929-8519	13615_929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13615_936-2329	13615_936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13615_936-2339	13615_936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13615_936-2349	13615_936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13615_936-2359	13615_936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13615_936-2369	13615_936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13615_936-2379	13615_936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13615_936-2389	13615_936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13615_936-2399	13615_936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13615_936-2409	13615_936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13615_936-2419	13615_936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13615_936-2429	13615_936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13615_936-5279	13615_936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13615_936-5299	13615_936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13615_936-5319	13615_936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13615_936-5339	13615_936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13615_936-5359	13615_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13615_936-5379	13615_936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13615_936-5389	13615_936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13615_936-5399	13615_936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13615_936-5409	13615_936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13615_936-5419	13615_936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13615_936-5439	13615_936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I-(Column L) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13615_936-5449	13615_936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13615_936-5459	13615_936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13615_936-5469	13615_936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13615_951-2015	13615_951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13615_955-9041	13615_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13615_972-0401	13615_972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13615_972-0402	13615_972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13615_972-0403	13615_972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13615_972-0404	13615_972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13615_975-3461	13615_975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13615_984-3267	13615_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13615_989-3439	13615_989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13615_992-6149	13615_992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13615_998-2511	13615_998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13605_007-1527	13605_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13605_009-4364	13605_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13605_009-4877	13605_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13605_460-5909	13605_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13605_460-8531	13605_460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13605_460-9052	13605_460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13605_460-9900	13605_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13605_461-0497	13605_461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13605_468-8025	13605_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13605_468-8026	13605_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13605_468-8027	13605_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13605_468-8028	13605_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13605_468-8029	13605_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13605_804-2161	13605_804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req. ProDeploy Plus	\$1,437	Each	10%	\$1,293	Other	F1
13605_806-7308	13605_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13605_812-4019	13605_812-4019	Dell/EMC	ProDeploy Plus Training Credits 800 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$800	Each	10%	\$720	Other	F1
13605_812-4030	13605_812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr from order	\$1	Each	10%	\$1	Other	F1
13605_812-4031	13605_812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
13605_812-4032	13605_812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13605_812-4033	13605_812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13605_812-4034	13605_812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires 1yr from order	\$10,000	Each	10%	\$9,000	Other	F1
13605_813-5754	13605_813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req ProDeploy	\$1,437	Each	10%	\$1,293	Other	F1
13605_822-3179	13605_822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13605_823-9276	13605_823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1

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Vendor Notes:

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13605 823-9284	13605 823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13605 823-9285	13605 823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13605 825-0160	13605 825-0160	Dell/EMC	Prodeploy Plus for Unity X80 DPE Hybrid and All Flash	\$4,697	Each	10%	\$4,227	Other	F1
13605 825-0161	13605 825-0161	Dell/EMC	Prodeploy Plus for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$423	Each	10%	\$381	Other	F1
13605 825-0177	13605 825-0177	Dell/EMC	Prodeploy for Unity X80 DPE Hybrid and All Flash	\$3,019	Each	10%	\$2,717	Other	F1
13605 825-0178	13605 825-0178	Dell/EMC	Prodeploy for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$477	Each	10%	\$429	Other	F1
13605 825-0192	13605 825-0192	Dell/EMC	Basic Deployment Unity X80 DPE Hybrid and All Flash	\$1,295	Each	10%	\$1,166	Other	F1
13605 825-0258	13605 825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1
13605 825-0259	13605 825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1
13605 825-0260	13605 825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1
13605 825-0261	13605 825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1
13605 825-0262	13605 825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1
13605 825-0263	13605 825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1
13605 825-0264	13605 825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1
13605 825-0273	13605 825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1
13605 825-0274	13605 825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1
13605 825-0275	13605 825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1
13605 825-0276	13605 825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1
13605 825-0277	13605 825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1
13605 825-0278	13605 825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1
13605 825-0279	13605 825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1
13605 825-8623	13605 825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13605 825-8624	13605 825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13605 826-5903	13605 826-5903	Dell/EMC	Optimize Services Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13605 826-5904	13605 826-5904	Dell/EMC	Optimize Services Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13605 826-5905	13605 826-5905	Dell/EMC	Optimize Services Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13605 826-5906	13605 826-5906	Dell/EMC	Optimize Services Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13605 826-5907	13605 826-5907	Dell/EMC	Optimize Services Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13605 826-5908	13605 826-5908	Dell/EMC	Optimize Services Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13605 826-5909	13605 826-5909	Dell/EMC	Optimize Services Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13605 826-5910	13605 826-5910	Dell/EMC	Optimize Services Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13605 826-5913	13605 826-5913	Dell/EMC	Optimize Services Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13605 826-5914	13605 826-5914	Dell/EMC	Optimize Services Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13605 826-6524	13605 826-6524	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13605 826-6525	13605 826-6525	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1
13605 826-6526	13605 826-6526	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$196	Each	10%	\$176	Other	F1
13605 826-6527	13605 826-6527	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$3,085	Each	10%	\$2,777	Other	F1
13605 826-6528	13605 826-6528	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$5,168	Each	10%	\$4,651	Other	F1
13605 826-6529	13605 826-6529	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$7,443	Each	10%	\$6,699	Other	F1
13605 826-6530	13605 826-6530	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$4,563	Each	10%	\$4,107	Other	F1
13605 826-6531	13605 826-6531	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$10,996	Each	10%	\$9,896	Other	F1
13605 826-6532	13605 826-6532	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$13,672	Each	10%	\$12,305	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	\$0		
13605 826-6533	13605 826-6533	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$16,156	Each	10%	\$14,540	Other	F1
13605 826-6534	13605 826-6534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$980	Each	10%	\$882	Other	F1
13605 826-6535	13605 826-6535	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$4,805	Each	10%	\$4,325	Other	F1
13605 826-6536	13605 826-6536	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$7,914	Each	10%	\$7,123	Other	F1
13605 826-6537	13605 826-6537	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$11,224	Each	10%	\$10,102	Other	F1
13605 826-6538	13605 826-6538	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$4,969	Each	10%	\$4,472	Other	F1
13605 826-6539	13605 826-6539	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$12,061	Each	10%	\$10,855	Other	F1
13605 826-6540	13605 826-6540	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$14,901	Each	10%	\$13,411	Other	F1
13605 826-6541	13605 826-6541	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$17,540	Each	10%	\$15,786	Other	F1
13605 826-6542	13605 826-6542	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$242	Each	10%	\$218	Other	F1
13605 826-6543	13605 826-6543	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$3,893	Each	10%	\$3,504	Other	F1
13605 826-6544	13605 826-6544	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$6,563	Each	10%	\$5,907	Other	F1
13605 826-6545	13605 826-6545	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$9,485	Each	10%	\$8,537	Other	F1
13605 826-6546	13605 826-6546	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$6,302	Each	10%	\$5,672	Other	F1
13605 826-6547	13605 826-6547	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$15,496	Each	10%	\$13,946	Other	F1
13605 826-6548	13605 826-6548	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$19,370	Each	10%	\$17,433	Other	F1
13605 826-6549	13605 826-6549	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$22,991	Each	10%	\$20,692	Other	F1
13605 826-6550	13605 826-6550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,072	Each	10%	\$965	Other	F1
13605 826-6551	13605 826-6551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$5,349	Each	10%	\$4,814	Other	F1
13605 826-6552	13605 826-6552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,864	Each	10%	\$7,978	Other	F1
13605 826-6553	13605 826-6553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$12,612	Each	10%	\$11,351	Other	F1
13605 826-6554	13605 826-6554	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$6,067	Each	10%	\$5,460	Other	F1
13605 826-6555	13605 826-6555	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$14,995	Each	10%	\$13,496	Other	F1
13605 826-6556	13605 826-6556	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$18,618	Each	10%	\$16,756	Other	F1
13605 826-6557	13605 826-6557	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$22,009	Each	10%	\$19,808	Other	F1
13605 826-6558	13605 826-6558	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$1,482	Each	10%	\$1,334	Other	F1
13605 826-6559	13605 826-6559	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$7,840	Each	10%	\$7,056	Other	F1
13605 826-6560	13605 826-6560	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,306	Each	10%	\$2,075	Other	F1
13605 826-6561	13605 826-6561	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$8,612	Each	10%	\$7,751	Other	F1
13605 826-6562	13605 826-6562	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$1,845	Each	10%	\$1,661	Other	F1
13605 826-6563	13605 826-6563	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$11,000	Each	10%	\$9,900	Other	F1
13605 826-6564	13605 826-6564	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,534	Each	10%	\$2,281	Other	F1
13605 826-6565	13605 826-6565	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$10,671	Each	10%	\$9,604	Other	F1
13605 826-6568	13605 826-6568	Dell/EMC	Keep Your Hard Drive 1 Year	\$1,320	Each	10%	\$1,188	Other	F1
13605 826-6569	13605 826-6569	Dell/EMC	Keep Your Hard Drive 3 Years	\$3,960	Each	10%	\$3,564	Other	F1
13605 826-6570	13605 826-6570	Dell/EMC	Keep Your Hard Drive 4 Years	\$5,280	Each	10%	\$4,752	Other	F1
13605 826-6571	13605 826-6571	Dell/EMC	Keep Your Hard Drive 5 Years	\$6,600	Each	10%	\$5,940	Other	F1
13605 826-6594	13605 826-6594	Dell/EMC	Keep Your Hard Drive 2 Years	\$2,640	Each	10%	\$2,376	Other	F1
13605 826-9516	13605 826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1
13605 826-9517	13605 826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1
13605 826-9518	13605 826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1
13605 826-9519	13605 826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13605 826-9520	13605 826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1
13605 826-9521	13605 826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13605 826-9522	13605 826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13605 826-9523	13605 826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13605 826-9524	13605 826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13605 826-9525	13605 826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13605 826-9526	13605 826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13605 826-9527	13605 826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13605 826-9528	13605 826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13605 826-9529	13605 826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1
13605 826-9530	13605 826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1
13605 826-9531	13605 826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1
13605 826-9532	13605 826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1
13605 826-9533	13605 826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1
13605 826-9534	13605 826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13605 826-9535	13605 826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13605 826-9536	13605 826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1
13605 826-9537	13605 826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1
13605 826-9538	13605 826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1
13605 826-9539	13605 826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1
13605 826-9540	13605 826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1
13605 826-9541	13605 826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1
13605 826-9542	13605 826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1
13605 826-9543	13605 826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1
13605 826-9544	13605 826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1
13605 826-9545	13605 826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1
13605 826-9546	13605 826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1
13605 826-9547	13605 826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1
13605 826-9548	13605 826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1
13605 826-9549	13605 826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1
13605 826-9550	13605 826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1
13605 826-9551	13605 826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1
13605 826-9552	13605 826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1
13605 826-9553	13605 826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1
13605 826-9554	13605 826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1
13605 826-9555	13605 826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1
13605 826-9556	13605 826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1
13605 826-9557	13605 826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1
13605 826-9558	13605 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$394	Each	10%	\$355	Other	F1
13605 826-9559	13605 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1

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13605 826-9560	13605 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1
13605 826-9561	13605 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1
13605 826-9562	13605 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1
13605 826-9563	13605 826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13605 826-9564	13605 826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13605 826-9565	13605 826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13605 826-9566	13605 826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13605 826-9567	13605 826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13605 826-9568	13605 826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13605 826-9569	13605 826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13605 826-9570	13605 826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13605 826-9571	13605 826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1
13605 826-9572	13605 826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1
13605 826-9573	13605 826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1
13605 826-9574	13605 826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1
13605 826-9575	13605 826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13605 826-9576	13605 826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13605 826-9577	13605 826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13605 826-9578	13605 826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1
13605 826-9739	13605 826-9739	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13605 826-9740	13605 826-9740	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9741	13605 826-9741	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9742	13605 826-9742	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9743	13605 826-9743	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9744	13605 826-9744	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13605 826-9745	13605 826-9745	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9746	13605 826-9746	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9747	13605 826-9747	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9748	13605 826-9748	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9749	13605 826-9749	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13605 826-9750	13605 826-9750	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9751	13605 826-9751	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9752	13605 826-9752	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9753	13605 826-9753	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9754	13605 826-9754	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13605 826-9755	13605 826-9755	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9756	13605 826-9756	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13605 826-9757	13605 826-9757	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13605 826-9758	13605 826-9758	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13605 843-8788	13605 843-8788	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$42,000	Each	10%	\$37,800	Other	F1
13605 843-8789	13605 843-8789	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$49,000	Each	10%	\$44,100	Other	F1
13605 843-8919	13605 843-8919	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$7,000	Each	10%	\$6,300	Other	F1
13605 843-8920	13605 843-8920	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$14,000	Each	10%	\$12,600	Other	F1
13605 843-8921	13605 843-8921	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$21,000	Each	10%	\$18,900	Other	F1
13605 843-8922	13605 843-8922	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$28,000	Each	10%	\$25,200	Other	F1
13605 843-8925	13605 843-8925	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$42,000	Each	10%	\$37,800	Other	F1
13605 843-8926	13605 843-8926	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$49,000	Each	10%	\$44,100	Other	F1
13605 843-8927	13605 843-8927	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$35,000	Each	10%	\$31,500	Other	F1
13605 843-8928	13605 843-8928	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$14,000	Each	10%	\$12,600	Other	F1
13605 843-8929	13605 843-8929	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$21,000	Each	10%	\$18,900	Other	F1
13605 843-8930	13605 843-8930	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$28,000	Each	10%	\$25,200	Other	F1
13605 843-8931	13605 843-8931	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$35,000	Each	10%	\$31,500	Other	F1
13605 843-8934	13605 843-8934	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$7,000	Each	10%	\$6,300	Other	F1
13605 844-7426	13605 844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13605 844-7427	13605 844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13605 844-7428	13605 844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13605 844-7429	13605 844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13605 844-7438	13605 844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-	\$99,999	Each	10%	\$89,999	Other	F1
13605 844-7439	13605 844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13605 844-7440	13605 844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13605 844-7441	13605 844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13605 844-7444	13605 844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13605 844-7445	13605 844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13605 846-6471	13605 846-6471	Dell/EMC	Restricted ProSupport One For Data Center 7x24 Technical Support Assistance 3 Years	\$14,565	Each	10%	\$13,109	Other	F1
13605 846-6472	13605 846-6472	Dell/EMC	Restricted ProSupport One For Data Center 7x24 Technical Support Assistance 4 Years	\$18,431	Each	10%	\$16,588	Other	F1
13605 846-6473	13605 846-6473	Dell/EMC	Restricted ProSupport One For Data Center 7x24 Technical Support Assistance 5 Years	\$22,105	Each	10%	\$19,895	Other	F1
13605 846-6474	13605 846-6474	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$17,281	Each	10%	\$15,553	Other	F1
13605 846-6475	13605 846-6475	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$20,514	Each	10%	\$18,463	Other	F1
13605 846-6476	13605 846-6476	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,564	Each	10%	\$5,007	Other	F1
13605 846-6482	13605 846-6482	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$70,000	Each	10%	\$63,000	Other	F1
13605 846-6483	13605 846-6483	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$56,000	Each	10%	\$50,400	Other	F1
13605 846-6484	13605 846-6484	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$42,000	Each	10%	\$37,800	Other	F1
13605 846-6485	13605 846-6485	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$28,000	Each	10%	\$25,200	Other	F1
13605 846-6486	13605 846-6486	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$14,000	Each	10%	\$12,600	Other	F1
13605 847-3786	13605 847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1
13605 847-3787	13605 847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$558	Each	10%	\$502	Other	F1
13605 847-3788	13605 847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$744	Each	10%	\$670	Other	F1
13605 847-3789	13605 847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$930	Each	10%	\$837	Other	F1
13605 847-3790	13605 847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$202	Each	10%	\$181	Other	F1
13605 847-3791	13605 847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$605	Each	10%	\$544	Other	F1
13605 847-3792	13605 847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$806	Each	10%	\$725	Other	F1
13605 847-3793	13605 847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$1,008	Each	10%	\$907	Other	F1
13605 847-3794	13605 847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$372	Each	10%	\$335	Other	F1
13605 847-3795	13605 847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$403	Each	10%	\$363	Other	F1
13605 847-3796	13605 847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity	\$4,250	Each	10%	\$3,825	Other	F1
13605 847-3797	13605 847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$12,750	Each	10%	\$11,475	Other	F1
13605 847-3798	13605 847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$17,000	Each	10%	\$15,300	Other	F1
13605 847-3799	13605 847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$21,250	Each	10%	\$19,125	Other	F1
13605 847-3800	13605 847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$4,675	Each	10%	\$4,208	Other	F1
13605 847-3801	13605 847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$14,025	Each	10%	\$12,623	Other	F1
13605 847-3802	13605 847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$18,700	Each	10%	\$16,830	Other	F1
13605 847-3803	13605 847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$23,375	Each	10%	\$21,038	Other	F1
13605 847-3804	13605 847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$8,500	Each	10%	\$7,650	Other	F1
13605 847-3805	13605 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$9,350	Each	10%	\$8,415	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13605 847-3806	13605 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$430	Each	10%	\$387	Other	F1	
13605 847-3807	13605 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,290	Each	10%	\$1,161	Other	F1	
13605 847-3808	13605 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,720	Each	10%	\$1,548	Other	F1	
13605 847-3809	13605 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$2,150	Each	10%	\$1,935	Other	F1	
13605 847-3810	13605 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$473	Each	10%	\$426	Other	F1	
13605 847-3811	13605 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%	\$1,277	Other	F1	
13605 847-3812	13605 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,892	Each	10%	\$1,703	Other	F1	
13605 847-3813	13605 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$2,365	Each	10%	\$2,129	Other	F1	
13605 847-3814	13605 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$860	Each	10%	\$774	Other	F1	
13605 847-3815	13605 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 2 Years	\$946	Each	10%	\$851	Other	F1	
13605 847-3816	13605 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$1,600	Each	10%	\$1,440	Other	F1	
13605 847-3817	13605 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$4,800	Each	10%	\$4,320	Other	F1	
13605 847-3818	13605 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$6,400	Each	10%	\$5,760	Other	F1	
13605 847-3819	13605 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium	\$8,000	Each	10%	\$7,200	Other	F1	
13605 847-3820	13605 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$1,760	Each	10%	\$1,584	Other	F1	
13605 847-3821	13605 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$5,280	Each	10%	\$4,752	Other	F1	
13605 847-3822	13605 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$7,040	Each	10%	\$6,336	Other	F1	
13605 847-3823	13605 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$8,800	Each	10%	\$7,920	Other	F1	
13605 847-3824	13605 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$3,200	Each	10%	\$2,880	Other	F1	
13605 847-3825	13605 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$3,520	Each	10%	\$3,168	Other	F1	
13605 929-8509	13605 929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13605 929-8519	13605 929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13605 936-2329	13605 936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13605 936-2339	13605 936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13605 936-2349	13605 936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13605 936-2359	13605 936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13605 936-2369	13605 936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13605 936-2379	13605 936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1	
13605 936-2389	13605 936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1	
13605 936-2399	13605 936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1	
13605 936-2409	13605 936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1	
13605 936-2419	13605 936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1	
13605 936-2429	13605 936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13605 936-5279	13605 936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1	
13605 936-5299	13605 936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1	
13605 936-5319	13605 936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1	
13605 936-5339	13605 936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1	
13605 936-5359	13605 936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13605 936-5379	13605 936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1	
13605 936-5389	13605 936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1	
13605 936-5399	13605 936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13605 936-5409	13605 936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1	
13605 936-5419	13605 936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1	
13605 936-5439	13605 936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1	
13605 936-5449	13605 936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1	
13605 936-5459	13605 936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1	
13605 936-5469	13605 936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1	
13605 951-2015	13605 951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13605 955-9041	13605 955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13605 972-0401	13605 972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1	
13605 972-0402	13605 972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1	
13605 972-0403	13605 972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1	
13605 972-0404	13605 972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1	
13605 975-3461	13605 975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13605 984-3267	13605 984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1	
13605 989-3439	13605 989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1	
13605 992-5149	13605 992-5149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13605 998-2511	13605 998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1	
13599 007-1527	13599 007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13599 009-4364	13599 009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13599 009-4877	13599 009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13599 460-5909	13599 460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13599 460-8531	13599 460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
13599 460-9052	13599 460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13599 460-9900	13599 460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13599 461-0497	13599 461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13599 468-8025	13599 468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
13599 468-8026	13599 468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
13599 468-8027	13599 468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
13599 468-8028	13599 468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
13599 468-8029	13599 468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13599 804-2161	13599 804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13599 806-7308	13599 806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13599 812-4030	13599 812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
13599 812-4031	13599 812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
13599 812-4032	13599 812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1
13599 812-4033	13599 812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1
13599 812-4034	13599 812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
13599 813-5754	13599 813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1
13599 822-3179	13599 822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13599 823-9276	13599 823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13599 823-9284	13599 823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13599 823-9285	13599 823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13599 825-0212	13599 825-0212	Dell/EMC	Basic Deployment Dell EMC Unity 80 Drive DAE	\$259	Each	10%	\$233	Other	F1
13599 825-0213	13599 825-0213	Dell/EMC	Basic Deployment Dell EMC Unity 80 Drive DAE Upgrade	\$259	Each	10%	\$233	Other	F1
13599 825-0230	13599 825-0230	Dell/EMC	ProDeploy for Dell EMC Unity 80 Drive DAE	\$373	Each	10%	\$336	Other	F1
13599 825-0231	13599 825-0231	Dell/EMC	ProDeploy for Dell EMC Unity 80 Drive DAE Deployment Verification	\$160	Each	10%	\$144	Other	F1
13599 825-0232	13599 825-0232	Dell/EMC	ProDeploy for Dell EMC Unity 80 Drive DAE Upgrade	\$373	Each	10%	\$336	Other	F1
13599 825-0233	13599 825-0233	Dell/EMC	ProDeploy for Dell EMC Unity 80 Drive DAE Upgrade Deployment Verification	\$160	Each	10%	\$144	Other	F1
13599 825-0258	13599 825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1
13599 825-0259	13599 825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1
13599 825-0260	13599 825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1
13599 825-0261	13599 825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1
13599 825-0262	13599 825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1
13599 825-0263	13599 825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1
13599 825-0264	13599 825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1
13599 825-0267	13599 825-0267	Dell/EMC	ProDeploy Plus for Dell EMC Unity 80 Drive DAE Deployment Verification	\$459	Each	10%	\$414	Other	F1
13599 825-0268	13599 825-0268	Dell/EMC	ProDeploy Plus for Dell EMC Unity 80 Drive DAE	\$606	Each	10%	\$546	Other	F1
13599 825-0273	13599 825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1
13599 825-0274	13599 825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1
13599 825-0275	13599 825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1
13599 825-0276	13599 825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1
13599 825-0277	13599 825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1
13599 825-0278	13599 825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1
13599 825-0279	13599 825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1
13599 825-0290	13599 825-0290	Dell/EMC	ProDeploy Plus for Dell EMC Unity 80 Drive DAE Upgrade	\$606	Each	10%	\$546	Other	F1
13599 825-0291	13599 825-0291	Dell/EMC	ProDeploy Plus for Dell EMC Unity 80 Drive DAE Upgrade Deployment Verification	\$459	Each	10%	\$414	Other	F1
13599 825-8623	13599 825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13599 825-8624	13599 825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13599 826-6380	13599 826-6380	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13599 826-6381	13599 826-6381	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1
13599 826-6382	13599 826-6382	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$21	Each	10%	\$19	Other	F1
13599 826-6383	13599 826-6383	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$524	Each	10%	\$472	Other	F1
13599 826-6384	13599 826-6384	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$902	Each	10%	\$812	Other	F1
13599 826-6385	13599 826-6385	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$1,334	Each	10%	\$1,201	Other	F1
13599 826-6386	13599 826-6386	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$905	Each	10%	\$815	Other	F1
13599 826-6387	13599 826-6387	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$2,232	Each	10%	\$2,009	Other	F1
13599 826-6388	13599 826-6388	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$2,779	Each	10%	\$2,501	Other	F1
13599 826-6389	13599 826-6389	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$3,273	Each	10%	\$2,946	Other	F1
13599 826-6390	13599 826-6390	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$60	Each	10%	\$54	Other	F1
13599 826-6391	13599 826-6391	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$675	Each	10%	\$608	Other	F1
13599 826-6392	13599 826-6392	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$1,156	Each	10%	\$1,040	Other	F1
13599 826-6393	13599 826-6393	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$1,698	Each	10%	\$1,528	Other	F1
13599 826-6394	13599 826-6394	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$1,051	Each	10%	\$946	Other	F1
13599 826-6395	13599 826-6395	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$2,597	Each	10%	\$2,337	Other	F1
13599 826-6396	13599 826-6396	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$3,226	Each	10%	\$2,903	Other	F1
13599 826-6397	13599 826-6397	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$3,795	Each	10%	\$3,416	Other	F1
13599 826-6398	13599 826-6398	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$24	Each	10%	\$22	Other	F1
13599 826-6399	13599 826-6399	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$608	Each	10%	\$547	Other	F1
13599 826-6400	13599 826-6400	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$1,056	Each	10%	\$950	Other	F1
13599 826-6401	13599 826-6401	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$1,567	Each	10%	\$1,410	Other	F1
13599 826-6402	13599 826-6402	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$1,179	Each	10%	\$1,061	Other	F1
13599 826-6403	13599 826-6403	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$2,977	Each	10%	\$2,679	Other	F1
13599 826-6404	13599 826-6404	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$3,733	Each	10%	\$3,360	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
							ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13599 826-6405	13599 826-6405	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$4,425	Each	10%	\$3,983	Other	F1
13599 826-6406	13599 826-6406	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$61	Each	10%	\$55	Other	F1
13599 826-6407	13599 826-6407	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$707	Each	10%	\$636	Other	F1
13599 826-6408	13599 826-6408	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,219	Each	10%	\$1,097	Other	F1
13599 826-6409	13599 826-6409	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,796	Each	10%	\$1,616	Other	F1
13599 826-6410	13599 826-6410	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$1,235	Each	10%	\$1,112	Other	F1
13599 826-6411	13599 826-6411	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$3,119	Each	10%	\$2,807	Other	F1
13599 826-6412	13599 826-6412	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$3,903	Each	10%	\$3,513	Other	F1
13599 826-6413	13599 826-6413	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$4,622	Each	10%	\$4,160	Other	F1
13599 826-6414	13599 826-6414	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$251	Each	10%	\$226	Other	F1
13599 826-6415	13599 826-6415	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$1,579	Each	10%	\$1,421	Other	F1
13599 826-6416	13599 826-6416	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$323	Each	10%	\$291	Other	F1
13599 826-6417	13599 826-6417	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$1,838	Each	10%	\$1,654	Other	F1
13599 826-6418	13599 826-6418	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$286	Each	10%	\$257	Other	F1
13599 826-6419	13599 826-6419	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$2,096	Each	10%	\$1,886	Other	F1
13599 826-6420	13599 826-6420	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$333	Each	10%	\$300	Other	F1
13599 826-6421	13599 826-6421	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$2,197	Each	10%	\$1,977	Other	F1
13599 826-6424	13599 826-6424	Dell/EMC	Keep Your Hard Drive 1 Year	\$2,416	Each	10%	\$2,174	Other	F1
13599 826-6425	13599 826-6425	Dell/EMC	Keep Your Hard Drive 3 Years	\$7,247	Each	10%	\$6,522	Other	F1
13599 826-6426	13599 826-6426	Dell/EMC	Keep Your Hard Drive 4 Years	\$9,662	Each	10%	\$8,696	Other	F1
13599 826-6427	13599 826-6427	Dell/EMC	Keep Your Hard Drive 5 Years	\$12,078	Each	10%	\$10,870	Other	F1
13599 826-6450	13599 826-6450	Dell/EMC	Keep Your Hard Drive 2 Years	\$4,831	Each	10%	\$4,348	Other	F1
13599 826-9495	13599 826-9495	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Hard Disk	\$48	Each	10%	\$43	Other	F1
13599 826-9496	13599 826-9496	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$187	Each	10%	\$168	Other	F1
13599 826-9497	13599 826-9497	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$561	Each	10%	\$505	Other	F1
13599 826-9498	13599 826-9498	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$748	Each	10%	\$673	Other	F1
13599 826-9499	13599 826-9499	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$935	Each	10%	\$841	Other	F1
13599 826-9500	13599 826-9500	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$224	Each	10%	\$202	Other	F1
13599 826-9501	13599 826-9501	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$673	Each	10%	\$606	Other	F1
13599 826-9502	13599 826-9502	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$897	Each	10%	\$807	Other	F1
13599 826-9503	13599 826-9503	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,121	Each	10%	\$1,009	Other	F1
13599 826-9504	13599 826-9504	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$243	Each	10%	\$219	Other	F1
13599 826-9505	13599 826-9505	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$729	Each	10%	\$656	Other	F1
13599 826-9506	13599 826-9506	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$972	Each	10%	\$875	Other	F1
13599 826-9507	13599 826-9507	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$1,215	Each	10%	\$1,093	Other	F1
13599 826-9508	13599 826-9508	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$262	Each	10%	\$235	Other	F1
13599 826-9509	13599 826-9509	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$785	Each	10%	\$706	Other	F1
13599 826-9510	13599 826-9510	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$1,047	Each	10%	\$942	Other	F1
13599 826-9511	13599 826-9511	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,308	Each	10%	\$1,177	Other	F1
13599 826-9512	13599 826-9512	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$374	Each	10%	\$336	Other	F1
13599 826-9513	13599 826-9513	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$449	Each	10%	\$404	Other	F1
13599 826-9514	13599 826-9514	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$486	Each	10%	\$437	Other	F1
13599 826-9515	13599 826-9515	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$523	Each	10%	\$471	Other	F1
13599 826-9516	13599 826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1
13599 826-9517	13599 826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1
13599 826-9518	13599 826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1
13599 826-9519	13599 826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1
13599 826-9520	13599 826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1
13599 826-9521	13599 826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13599 826-9522	13599 826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13599 826-9523	13599 826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13599 826-9524	13599 826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13599 826-9525	13599 826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13599 826-9526	13599 826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13599 826-9527	13599 826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13599 826-9528	13599 826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13599 826-9529	13599 826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13599 826-9530	13599 826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1
13599 826-9531	13599 826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1
13599 826-9532	13599 826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1
13599 826-9533	13599 826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1
13599 826-9534	13599 826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13599 826-9535	13599 826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13599 826-9536	13599 826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1
13599 826-9537	13599 826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1
13599 826-9538	13599 826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1
13599 826-9539	13599 826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1
13599 826-9540	13599 826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1
13599 826-9541	13599 826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1
13599 826-9542	13599 826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1
13599 826-9543	13599 826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1
13599 826-9544	13599 826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1
13599 826-9545	13599 826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1
13599 826-9546	13599 826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1
13599 826-9547	13599 826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1
13599 826-9548	13599 826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1
13599 826-9549	13599 826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1
13599 826-9550	13599 826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1
13599 826-9551	13599 826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1
13599 826-9552	13599 826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1
13599 826-9553	13599 826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1
13599 826-9554	13599 826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1
13599 826-9555	13599 826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1
13599 826-9556	13599 826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1
13599 826-9557	13599 826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1
13599 826-9558	13599 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium	\$394	Each	10%	\$355	Other	F1
13599 826-9559	13599 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1
13599 826-9560	13599 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1
13599 826-9561	13599 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1
13599 826-9562	13599 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1
13599 826-9563	13599 826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13599 826-9564	13599 826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13599 826-9565	13599 826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13599 826-9566	13599 826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13599 826-9567	13599 826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13599 826-9568	13599 826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13599 826-9569	13599 826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13599 826-9570	13599 826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13599 826-9571	13599 826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1
13599 826-9572	13599 826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1
13599 826-9573	13599 826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1
13599 826-9574	13599 826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1
13599 826-9575	13599 826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13599 826-9576	13599 826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13599 826-9577	13599 826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13599 826-9578	13599 826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1
13599 843-9154	13599 843-9154	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$722	Each	10%	\$650	Other	F1
13599 843-9155	13599 843-9155	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$842	Each	10%	\$758	Other	F1
13599 843-9158	13599 843-9158	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$120	Each	10%	\$108	Other	F1
13599 843-9159	13599 843-9159	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$241	Each	10%	\$217	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1)Column K
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13599_843-9160	13599_843-9160	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$361	Each	10%	\$325	Other	F1
13599_843-9161	13599_843-9161	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$481	Each	10%	\$433	Other	F1
13599_843-9164	13599_843-9164	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$722	Each	10%	\$650	Other	F1
13599_843-9165	13599_843-9165	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$842	Each	10%	\$758	Other	F1
13599_843-9166	13599_843-9166	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$602	Each	10%	\$541	Other	F1
13599_843-9167	13599_843-9167	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$241	Each	10%	\$217	Other	F1
13599_843-9168	13599_843-9168	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$361	Each	10%	\$325	Other	F1
13599_843-9169	13599_843-9169	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$481	Each	10%	\$433	Other	F1
13599_843-9170	13599_843-9170	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$602	Each	10%	\$541	Other	F1
13599_843-9173	13599_843-9173	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$120	Each	10%	\$108	Other	F1
13599_844-7426	13599_844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13599_844-7427	13599_844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13599_844-7428	13599_844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13599_844-7429	13599_844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13599_844-7438	13599_844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13599_844-7439	13599_844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13599_844-7440	13599_844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13599_844-7441	13599_844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13599_844-7444	13599_844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13599_844-7445	13599_844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13599_846-7686	13599_846-7686	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 1	\$1,090	Each	10%	\$981	Other	F1
13599_846-7687	13599_846-7687	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 2	\$1,949	Each	10%	\$1,754	Other	F1
13599_846-7688	13599_846-7688	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 3	\$2,787	Each	10%	\$2,508	Other	F1
13599_846-7689	13599_846-7689	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 4	\$3,519	Each	10%	\$3,167	Other	F1
13599_846-7690	13599_846-7690	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 5	\$4,198	Each	10%	\$3,778	Other	F1
13599_846-7693	13599_846-7693	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 2 Years	\$1,143	Each	10%	\$1,029	Other	F1
13599_846-7694	13599_846-7694	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 3 Years	\$2,874	Each	10%	\$2,587	Other	F1
13599_846-7695	13599_846-7695	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 4 Years	\$3,597	Each	10%	\$3,237	Other	F1
13599_846-7696	13599_846-7696	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 5 Years	\$4,258	Each	10%	\$3,832	Other	F1
13599_846-7702	13599_846-7702	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$241	Each	10%	\$217	Other	F1
13599_846-7703	13599_846-7703	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$481	Each	10%	\$433	Other	F1
13599_846-7704	13599_846-7704	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$722	Each	10%	\$650	Other	F1
13599_846-7705	13599_846-7705	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$963	Each	10%	\$866	Other	F1
13599_846-7706	13599_846-7706	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$1,203	Each	10%	\$1,083	Other	F1
13599_847-3786	13599_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1
13599_847-3787	13599_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 3 Years	\$558	Each	10%	\$502	Other	F1
13599_847-3788	13599_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 4 Years	\$744	Each	10%	\$670	Other	F1
13599_847-3789	13599_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 5 Years	\$930	Each	10%	\$837	Other	F1
13599_847-3790	13599_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 1 Year	\$202	Each	10%	\$181	Other	F1
13599_847-3791	13599_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 3 Years	\$605	Each	10%	\$544	Other	F1
13599_847-3792	13599_847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$806	Each	10%	\$725	Other	F1
13599_847-3793	13599_847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 5 Years	\$1,008	Each	10%	\$907	Other	F1
13599_847-3794	13599_847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 2 Years	\$372	Each	10%	\$335	Other	F1
13599_847-3795	13599_847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$403	Each	10%	\$363	Other	F1
13599_847-3796	13599_847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13599_847-3797	13599_847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13599_847-3798	13599_847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13599 847-3799	13599 847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13599 847-3800	13599 847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13599 847-3801	13599 847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13599 847-3802	13599 847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13599 847-3803	13599 847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13599 847-3804	13599 847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13599 847-3805	13599 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13599 847-3806	13599 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$430	Each	10%	\$387	Other	F1
13599 847-3807	13599 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 3 Years	\$1,290	Each	10%	\$1,161	Other	F1
13599 847-3808	13599 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,720	Each	10%	\$1,548	Other	F1
13599 847-3809	13599 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 5 Years	\$2,150	Each	10%	\$1,935	Other	F1
13599 847-3810	13599 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 1 Year	\$473	Each	10%	\$426	Other	F1
13599 847-3811	13599 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%	\$1,277	Other	F1
13599 847-3812	13599 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,892	Each	10%	\$1,703	Other	F1
13599 847-3813	13599 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$2,365	Each	10%	\$2,129	Other	F1
13599 847-3814	13599 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$860	Each	10%	\$774	Other	F1
13599 847-3815	13599 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 2 Years	\$946	Each	10%	\$851	Other	F1
13599 847-3816	13599 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13599 847-3817	13599 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13599 847-3818	13599 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13599 847-3819	13599 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13599 847-3820	13599 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13599 847-3821	13599 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13599 847-3822	13599 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13599 847-3823	13599 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13599 847-3824	13599 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13599 847-3825	13599 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13599 929-8509	13599 929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13599 929-8519	13599 929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13599 936-2329	13599 936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13599 936-2339	13599 936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13599 936-2349	13599 936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13599 936-2359	13599 936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13599 936-2369	13599 936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13599 936-2379	13599 936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13599 936-2389	13599 936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13599 936-2399	13599 936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13599 936-2409	13599 936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13599_936-2419	13599_936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13599_936-2429	13599_936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13599_936-5279	13599_936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13599_936-5299	13599_936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13599_936-5319	13599_936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13599_936-5339	13599_936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13599_936-5359	13599_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13599_936-5379	13599_936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13599_936-5389	13599_936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13599_936-5399	13599_936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13599_936-5409	13599_936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13599_936-5419	13599_936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13599_936-5439	13599_936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13599_936-5449	13599_936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13599_936-5459	13599_936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13599_936-5469	13599_936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13599_951-2015	13599_951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13599_955-9041	13599_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13599_972-0401	13599_972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13599_972-0402	13599_972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13599_972-0403	13599_972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13599_972-0404	13599_972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13599_975-3461	13599_975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13599_984-3267	13599_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13599_989-3439	13599_989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13599_992-6149	13599_992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13599_998-2511	13599_998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13613_007-1527	13613_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13613_009-4364	13613_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13613_009-4877	13613_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13613_460-5909	13613_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13613_460-8531	13613_460-8531	Dell/EMC	OCONUS Delivery - PowerVault Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$168	Each	10%	\$151	Other	F1
13613_460-9052	13613_460-9052	Dell/EMC		\$0	Each	10%	\$0	Other	F1
13613_460-9900	13613_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13613_461-0497	13613_461-0497	Dell/EMC		\$0	Each	10%	\$0	Other	F1
13613_468-8025	13613_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13613_468-8026	13613_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13613_468-8027	13613_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13613_468-8028	13613_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13613_468-8029	13613_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13613_804-2161	13613_804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req. ProDeploy Plus	\$1,437	Each	10%	\$1,293	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13613_806-7308	13613_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13613_812-4019	13613_812-4019	Dell/EMC	ProDeploy Plus Training Credits 800 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$800	Each	10%	\$720	Other	F1
13613_813-5754	13613_813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req ProDeploy	\$1,437	Each	10%	\$1,293	Other	F1
13613_822-3179	13613_822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13613_823-9276	13613_823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13613_823-9284	13613_823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13613_823-9285	13613_823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13613_825-0160	13613_825-0160	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash	\$4,697	Each	10%	\$4,227	Other	F1
13613_825-0161	13613_825-0161	Dell/EMC	ProDeploy Plus for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$423	Each	10%	\$381	Other	F1
13613_825-0177	13613_825-0177	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash	\$3,019	Each	10%	\$2,717	Other	F1
13613_825-0178	13613_825-0178	Dell/EMC	ProDeploy for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$477	Each	10%	\$429	Other	F1
13613_825-0192	13613_825-0192	Dell/EMC	Basic Deployment Unity X80 DPE Hybrid and All Flash	\$1,295	Each	10%	\$1,166	Other	F1
13613_825-0258	13613_825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1
13613_825-0259	13613_825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1
13613_825-0260	13613_825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1
13613_825-0261	13613_825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1
13613_825-0262	13613_825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1
13613_825-0263	13613_825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1
13613_825-0264	13613_825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1
13613_825-0273	13613_825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1
13613_825-0274	13613_825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1
13613_825-0275	13613_825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1
13613_825-0276	13613_825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1
13613_825-0277	13613_825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1
13613_825-0278	13613_825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1
13613_825-0279	13613_825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1
13613_825-8623	13613_825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13613_825-8624	13613_825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13613_826-5903	13613_826-5903	Dell/EMC	Optimize Services Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13613_826-5904	13613_826-5904	Dell/EMC	Optimize Services Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13613_826-5905	13613_826-5905	Dell/EMC	Optimize Services Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13613_826-5906	13613_826-5906	Dell/EMC	Optimize Services Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13613_826-5907	13613_826-5907	Dell/EMC	Optimize Services Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13613_826-5908	13613_826-5908	Dell/EMC	Optimize Services Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13613_826-5909	13613_826-5909	Dell/EMC	Optimize Services Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13613_826-5910	13613_826-5910	Dell/EMC	Optimize Services Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13613_826-5913	13613_826-5913	Dell/EMC	Optimize Services Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13613_826-5914	13613_826-5914	Dell/EMC	Optimize Services Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13613_826-6740	13613_826-6740	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13613_826-6741	13613_826-6741	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1
13613_826-6742	13613_826-6742	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$537	Each	10%	\$483	Other	F1
13613_826-6743	13613_826-6743	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$8,451	Each	10%	\$7,606	Other	F1
13613_826-6744	13613_826-6744	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$14,159	Each	10%	\$12,743	Other	F1
13613_826-6745	13613_826-6745	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$20,392	Each	10%	\$18,353	Other	F1
13613_826-6746	13613_826-6746	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$12,502	Each	10%	\$11,252	Other	F1
13613_826-6747	13613_826-6747	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$30,129	Each	10%	\$27,116	Other	F1
13613_826-6748	13613_826-6748	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$37,460	Each	10%	\$33,714	Other	F1
13613_826-6749	13613_826-6749	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$44,266	Each	10%	\$39,839	Other	F1
13613_826-6750	13613_826-6750	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$2,577	Each	10%	\$2,319	Other	F1
13613_826-6751	13613_826-6751	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$12,638	Each	10%	\$11,374	Other	F1
13613_826-6752	13613_826-6752	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$20,815	Each	10%	\$18,734	Other	F1
13613_826-6753	13613_826-6753	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$29,522	Each	10%	\$26,570	Other	F1
13613_826-6754	13613_826-6754	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$13,070	Each	10%	\$11,763	Other	F1
13613_826-6755	13613_826-6755	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$31,725	Each	10%	\$28,553	Other	F1
13613_826-6756	13613_826-6756	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$39,195	Each	10%	\$35,276	Other	F1
13613_826-6757	13613_826-6757	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$46,135	Each	10%	\$41,522	Other	F1
13613_826-6758	13613_826-6758	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$628	Each	10%	\$565	Other	F1
13613_826-6759	13613_826-6759	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$10,084	Each	10%	\$9,076	Other	F1
13613_826-6760	13613_826-6760	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$17,001	Each	10%	\$15,301	Other	F1
13613_826-6761	13613_826-6761	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$24,570	Each	10%	\$22,113	Other	F1
13613_826-6762	13613_826-6762	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$16,323	Each	10%	\$14,691	Other	F1
13613_826-6763	13613_826-6763	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$40,140	Each	10%	\$36,126	Other	F1
13613_826-6764	13613_826-6764	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$50,174	Each	10%	\$45,157	Other	F1
13613_826-6765	13613_826-6765	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$59,556	Each	10%	\$53,600	Other	F1
13613_826-6766	13613_826-6766	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,741	Each	10%	\$2,467	Other	F1
13613_826-6767	13613_826-6767	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,679	Each	10%	\$12,311	Other	F1
13613_826-6768	13613_826-6768	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$22,666	Each	10%	\$20,399	Other	F1
13613_826-6769	13613_826-6769	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$32,252	Each	10%	\$29,027	Other	F1
13613_826-6770	13613_826-6770	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$15,514	Each	10%	\$13,963	Other	F1
13613_826-6771	13613_826-6771	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$38,344	Each	10%	\$34,510	Other	F1
13613_826-6772	13613_826-6772	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$47,611	Each	10%	\$42,850	Other	F1
13613_826-6773	13613_826-6773	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$56,280	Each	10%	\$50,652	Other	F1
13613_826-6774	13613_826-6774	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$4,061	Each	10%	\$3,655	Other	F1
13613_826-6775	13613_826-6775	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$21,480	Each	10%	\$19,332	Other	F1
13613_826-6776	13613_826-6776	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$6,066	Each	10%	\$5,459	Other	F1
13613_826-6777	13613_826-6777	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$22,651	Each	10%	\$20,386	Other	F1
13613_826-6778	13613_826-6778	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$4,779	Each	10%	\$4,301	Other	F1
13613_826-6779	13613_826-6779	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$28,494	Each	10%	\$25,645	Other	F1
13613_826-6780	13613_826-6780	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$6,481	Each	10%	\$5,833	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13613_826-6781	13613_826-6781	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$27,287	Each	10%		\$24,558	Other	F1	
13613_826-6784	13613_826-6784	Dell/EMC	Keep Your Hard Drive 1 Year	\$340	Each	10%		\$306	Other	F1	
13613_826-6785	13613_826-6785	Dell/EMC	Keep Your Hard Drive 3 Years	\$1,020	Each	10%		\$918	Other	F1	
13613_826-6786	13613_826-6786	Dell/EMC	Keep Your Hard Drive 4 Years	\$1,360	Each	10%		\$1,224	Other	F1	
13613_826-6787	13613_826-6787	Dell/EMC	Keep Your Hard Drive 5 Years	\$1,700	Each	10%		\$1,530	Other	F1	
13613_826-6810	13613_826-6810	Dell/EMC	Keep Your Hard Drive 2 Years	\$680	Each	10%		\$612	Other	F1	
13613_826-9495	13613_826-9495	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Hard Disk	\$48	Each	10%		\$43	Other	F1	
13613_826-9496	13613_826-9496	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$187	Each	10%		\$168	Other	F1	
13613_826-9497	13613_826-9497	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$561	Each	10%		\$505	Other	F1	
13613_826-9498	13613_826-9498	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$748	Each	10%		\$673	Other	F1	
13613_826-9499	13613_826-9499	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$935	Each	10%		\$841	Other	F1	
13613_826-9500	13613_826-9500	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$224	Each	10%		\$202	Other	F1	
13613_826-9501	13613_826-9501	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$673	Each	10%		\$606	Other	F1	
13613_826-9502	13613_826-9502	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$897	Each	10%		\$807	Other	F1	
13613_826-9503	13613_826-9503	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,121	Each	10%		\$1,009	Other	F1	
13613_826-9504	13613_826-9504	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$243	Each	10%		\$219	Other	F1	
13613_826-9505	13613_826-9505	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$729	Each	10%		\$656	Other	F1	
13613_826-9506	13613_826-9506	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$972	Each	10%		\$875	Other	F1	
13613_826-9507	13613_826-9507	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$1,215	Each	10%		\$1,093	Other	F1	
13613_826-9508	13613_826-9508	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$262	Each	10%		\$235	Other	F1	
13613_826-9509	13613_826-9509	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$785	Each	10%		\$706	Other	F1	
13613_826-9510	13613_826-9510	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$1,047	Each	10%		\$942	Other	F1	
13613_826-9511	13613_826-9511	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,308	Each	10%		\$1,177	Other	F1	
13613_826-9512	13613_826-9512	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$374	Each	10%		\$336	Other	F1	
13613_826-9513	13613_826-9513	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$449	Each	10%		\$404	Other	F1	
13613_826-9514	13613_826-9514	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$486	Each	10%		\$437	Other	F1	
13613_826-9515	13613_826-9515	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$523	Each	10%		\$471	Other	F1	
13613_826-9516	13613_826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High	\$1,047	Each	10%		\$942	Other	F1	
13613_826-9517	13613_826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%		\$3,060	Other	F1	
13613_826-9518	13613_826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%		\$9,180	Other	F1	
13613_826-9519	13613_826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%		\$12,240	Other	F1	
13613_826-9520	13613_826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%		\$15,300	Other	F1	
13613_826-9521	13613_826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%		\$3,825	Other	F1	
13613_826-9522	13613_826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%		\$11,475	Other	F1	
13613_826-9523	13613_826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%		\$15,300	Other	F1	
13613_826-9524	13613_826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%		\$19,125	Other	F1	
13613_826-9525	13613_826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%		\$4,208	Other	F1	
13613_826-9526	13613_826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%		\$12,623	Other	F1	
13613_826-9527	13613_826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%		\$16,830	Other	F1	
13613_826-9528	13613_826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%		\$21,038	Other	F1	
13613_826-9529	13613_826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%		\$4,590	Other	F1	
13613_826-9530	13613_826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%		\$13,770	Other	F1	
13613_826-9531	13613_826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%		\$18,360	Other	F1	

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13613_826-9532	13613_826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1
13613_826-9533	13613_826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1
13613_826-9534	13613_826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13613_826-9535	13613_826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13613_826-9536	13613_826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1
13613_826-9537	13613_826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1
13613_826-9538	13613_826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1
13613_826-9539	13613_826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1
13613_826-9540	13613_826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1
13613_826-9541	13613_826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1
13613_826-9542	13613_826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1
13613_826-9543	13613_826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1
13613_826-9544	13613_826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1
13613_826-9545	13613_826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1
13613_826-9546	13613_826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1
13613_826-9547	13613_826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1
13613_826-9548	13613_826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1
13613_826-9549	13613_826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1
13613_826-9550	13613_826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1
13613_826-9551	13613_826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1
13613_826-9552	13613_826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1
13613_826-9553	13613_826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1
13613_826-9554	13613_826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1
13613_826-9555	13613_826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1
13613_826-9556	13613_826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1
13613_826-9557	13613_826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1
13613_826-9558	13613_826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$394	Each	10%	\$355	Other	F1
13613_826-9559	13613_826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1
13613_826-9560	13613_826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1
13613_826-9561	13613_826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1
13613_826-9562	13613_826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1
13613_826-9563	13613_826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13613_826-9564	13613_826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13613_826-9565	13613_826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13613_826-9566	13613_826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13613_826-9567	13613_826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13613_826-9568	13613_826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13613_826-9569	13613_826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13613_826-9570	13613_826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13613_826-9571	13613_826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13613_826-9572	13613_826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1
13613_826-9573	13613_826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1
13613_826-9574	13613_826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1
13613_826-9575	13613_826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13613_826-9576	13613_826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13613_826-9577	13613_826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13613_826-9578	13613_826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1
13613_826-9739	13613_826-9739	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13613_826-9740	13613_826-9740	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9741	13613_826-9741	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9742	13613_826-9742	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9743	13613_826-9743	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9744	13613_826-9744	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13613_826-9745	13613_826-9745	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9746	13613_826-9746	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9747	13613_826-9747	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9748	13613_826-9748	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9749	13613_826-9749	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13613_826-9750	13613_826-9750	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9751	13613_826-9751	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9752	13613_826-9752	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9753	13613_826-9753	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9754	13613_826-9754	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13613_826-9755	13613_826-9755	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9756	13613_826-9756	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9757	13613_826-9757	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13613_826-9758	13613_826-9758	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13613_843-8780	13613_843-8780	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$64,750	Each	10%	\$58,275	Other	F1
13613_843-8781	13613_843-8781	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$18,500	Each	10%	\$16,650	Other	F1
13613_843-8782	13613_843-8782	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$27,750	Each	10%	\$24,975	Other	F1
13613_843-8783	13613_843-8783	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$37,000	Each	10%	\$33,300	Other	F1
13613_843-8784	13613_843-8784	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$46,250	Each	10%	\$41,625	Other	F1
13613_843-8785	13613_843-8785	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$55,500	Each	10%	\$49,950	Other	F1
13613_843-8790	13613_843-8790	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$37,000	Each	10%	\$33,300	Other	F1
13613_843-8791	13613_843-8791	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$46,250	Each	10%	\$41,625	Other	F1
13613_843-8792	13613_843-8792	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$27,750	Each	10%	\$24,975	Other	F1
13613_843-8793	13613_843-8793	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$64,750	Each	10%	\$58,275	Other	F1
13613_843-8794	13613_843-8794	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$18,500	Each	10%	\$16,650	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13613_843-8795	13613_843-8795	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$55,500	Each	10%	\$49,950	Other	F1
13613_843-8796	13613_843-8796	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$9,250	Each	10%	\$8,325	Other	F1
13613_843-8953	13613_843-8953	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$9,250	Each	10%	\$8,325	Other	F1
13613_844-7426	13613_844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_844-7427	13613_844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_844-7428	13613_844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_844-7429	13613_844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_844-7438	13613_844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_844-7439	13613_844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_844-7440	13613_844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_844-7441	13613_844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_844-7444	13613_844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_844-7445	13613_844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13613_846-6405	13613_846-6405	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 2 Years	\$26,696	Each	10%	\$24,026	Other	F1
13613_846-6406	13613_846-6406	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 2 Years	\$25,258	Each	10%	\$22,733	Other	F1
13613_846-6407	13613_846-6407	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 1 Year	\$15,110	Each	10%	\$13,599	Other	F1
13613_846-6408	13613_846-6408	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 3 Years	\$37,952	Each	10%	\$34,157	Other	F1
13613_846-6409	13613_846-6409	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 4 Years	\$47,891	Each	10%	\$43,102	Other	F1
13613_846-6410	13613_846-6410	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 5 Years	\$57,305	Each	10%	\$51,575	Other	F1
13613_846-6411	13613_846-6411	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 4 Years	\$44,411	Each	10%	\$39,970	Other	F1
13613_846-6412	13613_846-6412	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 5 Years	\$52,655	Each	10%	\$47,389	Other	F1
13613_846-6413	13613_846-6413	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 1 Year	\$14,374	Each	10%	\$12,936	Other	F1
13613_846-6414	13613_846-6414	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 3 Years	\$35,637	Each	10%	\$32,073	Other	F1
13613_846-6415	13613_846-6415	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$18,500	Each	10%	\$16,650	Other	F1
13613_846-6416	13613_846-6416	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$55,500	Each	10%	\$49,950	Other	F1
13613_846-6417	13613_846-6417	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$74,000	Each	10%	\$66,600	Other	F1
13613_846-6418	13613_846-6418	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$92,500	Each	10%	\$83,250	Other	F1
13613_846-6419	13613_846-6419	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$37,000	Each	10%	\$33,300	Other	F1
13613_847-3786	13613_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$186	Each	10%	\$167	Other	F1
13613_847-3787	13613_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$558	Each	10%	\$502	Other	F1
13613_847-3788	13613_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$744	Each	10%	\$670	Other	F1
13613_847-3789	13613_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$930	Each	10%	\$837	Other	F1
13613_847-3790	13613_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$202	Each	10%	\$181	Other	F1
13613_847-3791	13613_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$605	Each	10%	\$544	Other	F1
13613_847-3792	13613_847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$806	Each	10%	\$725	Other	F1
13613_847-3793	13613_847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$1,008	Each	10%	\$907	Other	F1
13613_847-3794	13613_847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$372	Each	10%	\$335	Other	F1
13613_847-3795	13613_847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$403	Each	10%	\$363	Other	F1
13613_847-3796	13613_847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity SSD Add-On, 3 Years	\$4,250	Each	10%	\$3,825	Other	F1
13613_847-3797	13613_847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 4 Years	\$12,750	Each	10%	\$11,475	Other	F1
13613_847-3798	13613_847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1
13613_847-3799	13613_847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 3 Years	\$21,250	Each	10%	\$19,125	Other	F1
13613_847-3800	13613_847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$4,675	Each	10%	\$4,208	Other	F1
13613_847-3801	13613_847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$14,025	Each	10%	\$12,623	Other	F1
13613_847-3802	13613_847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$18,700	Each	10%	\$16,830	Other	F1
13613_847-3803	13613_847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$23,375	Each	10%	\$21,038	Other	F1
13613_847-3804	13613_847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD	\$8,500	Each	10%	\$7,650	Other	F1
13613_847-3805	13613_847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$9,350	Each	10%	\$8,415	Other	F1
13613_847-3806	13613_847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$430	Each	10%	\$387	Other	F1
13613_847-3807	13613_847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,290	Each	10%	\$1,161	Other	F1



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
13613 847-3808	13613 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,720	Each	10%	\$1,548	Other	F1
13613 847-3809	13613 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$2,150	Each	10%	\$1,935	Other	F1
13613 847-3810	13613 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$473	Each	10%	\$426	Other	F1
13613 847-3811	13613 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,419	Each	10%	\$1,277	Other	F1
13613 847-3812	13613 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,892	Each	10%	\$1,703	Other	F1
13613 847-3813	13613 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$2,365	Each	10%	\$2,129	Other	F1
13613 847-3814	13613 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$860	Each	10%	\$774	Other	F1
13613 847-3815	13613 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$946	Each	10%	\$851	Other	F1
13613 847-3816	13613 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$1,600	Each	10%	\$1,440	Other	F1
13613 847-3817	13613 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$4,900	Each	10%	\$4,320	Other	F1
13613 847-3818	13613 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$6,400	Each	10%	\$5,760	Other	F1
13613 847-3819	13613 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium	\$8,000	Each	10%	\$7,200	Other	F1
13613 847-3820	13613 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity	\$1,760	Each	10%	\$1,584	Other	F1
13613 847-3821	13613 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity	\$5,280	Each	10%	\$4,752	Other	F1
13613 847-3822	13613 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity	\$7,040	Each	10%	\$6,336	Other	F1
13613 847-3823	13613 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity	\$8,800	Each	10%	\$7,920	Other	F1
13613 847-3824	13613 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13613 847-3825	13613 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity	\$3,520	Each	10%	\$3,168	Other	F1
13613 929-8509	13613 929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13613 929-8519	13613 929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13613 936-2329	13613 936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13613 936-2339	13613 936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13613 936-2349	13613 936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13613 936-2359	13613 936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13613 936-2369	13613 936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13613 936-2379	13613 936-2379	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13613 936-2389	13613 936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13613 936-2399	13613 936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13613 936-2409	13613 936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13613 936-2419	13613 936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13613 936-2429	13613 936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13613 936-5279	13613 936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13613 936-5299	13613 936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13613 936-5319	13613 936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13613 936-5339	13613 936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13613 936-5359	13613 936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13613 936-5379	13613 936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13613 936-5389	13613 936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13613 936-5399	13613 936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13613 936-5409	13613 936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13613 936-5419	13613 936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13613 936-5439	13613 936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13613 936-5449	13613 936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13613 936-5459	13613 936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13613 936-5469	13613 936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13613 951-2015	13613 951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13613 955-9041	13613 955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13613 972-0401	13613 972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13613 972-0402	13613 972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13613 972-0403	13613 972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13613 972-0404	13613 972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13613 975-3461	13613 975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13613 984-3267	13613 984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13613_989-3439	13613_989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13613_992-6149	13613_992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13613_998-2511	13613_998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13611_007-1527	13611_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13611_009-4364	13611_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13611_009-4877	13611_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13611_460-5909	13611_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Accepteddocuments are not required.	\$0	Each	10%	\$0	Other	F1
13611_460-8531	13611_460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13611_460-9052	13611_460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure- see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13611_460-9900	13611_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13611_461-0497	13611_461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13611_468-8025	13611_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13611_468-8026	13611_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13611_468-8027	13611_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13611_468-8028	13611_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13611_468-8029	13611_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13611_804-2161	13611_804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1
13611_806-7308	13611_806-7308	Dell/EMC	ProDeploy Plus Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13611_812-4019	13611_812-4019	Dell/EMC	ProDeploy Plus Training Credits 800 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$800	Each	10%	\$720	Other	F1
13611_813-5754	13611_813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req ProDeploy	\$1,437	Each	10%	\$1,293	Other	F1
13611_822-3179	13611_822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13611_823-9276	13611_823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13611_823-9284	13611_823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13611_823-9285	13611_823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13611_825-0160	13611_825-0160	Dell/EMC	Prodeploy Plus for Unity X80 DPE Hybrid and All Flash	\$4,697	Each	10%	\$4,227	Other	F1
13611_825-0161	13611_825-0161	Dell/EMC	Prodeploy Plus for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$423	Each	10%	\$381	Other	F1
13611_825-0177	13611_825-0177	Dell/EMC	Prodeploy for Unity X80 DPE Hybrid and All Flash	\$3,019	Each	10%	\$2,717	Other	F1
13611_825-0178	13611_825-0178	Dell/EMC	Prodeploy for Unity X80 DPE Hybrid and All Flash Deployment Verification	\$477	Each	10%	\$429	Other	F1
13611_825-0192	13611_825-0192	Dell/EMC	Basic Deployment Unity X80 DPE Hybrid and All Flash	\$1,295	Each	10%	\$1,166	Other	F1
13611_825-0258	13611_825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1
13611_825-0259	13611_825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1
13611_825-0260	13611_825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1
13611_825-0261	13611_825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1
13611_825-0262	13611_825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1
13611_825-0263	13611_825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1
13611_825-0264	13611_825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1
13611_825-0273	13611_825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1
13611_825-0274	13611_825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1
13611_825-0275	13611_825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1
13611_825-0276	13611_825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1
13611_825-0277	13611_825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13611_825-0278	13611_825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1
13611_825-0279	13611_825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1
13611_825-8623	13611_825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13611_825-8624	13611_825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13611_826-5903	13611_826-5903	Dell/EMC	Optimize Services Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13611_826-5904	13611_826-5904	Dell/EMC	Optimize Services Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13611_826-5905	13611_826-5905	Dell/EMC	Optimize Services Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13611_826-5906	13611_826-5906	Dell/EMC	Optimize Services Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13611_826-5907	13611_826-5907	Dell/EMC	Optimize Services Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13611_826-5908	13611_826-5908	Dell/EMC	Optimize Services Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13611_826-5909	13611_826-5909	Dell/EMC	Optimize Services Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13611_826-5910	13611_826-5910	Dell/EMC	Optimize Services Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13611_826-5913	13611_826-5913	Dell/EMC	Optimize Services Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13611_826-5914	13611_826-5914	Dell/EMC	Optimize Services Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13611_826-6452	13611_826-6452	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13611_826-6453	13611_826-6453	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1
13611_826-6454	13611_826-6454	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$429	Each	10%	\$386	Other	F1
13611_826-6455	13611_826-6455	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$6,761	Each	10%	\$6,085	Other	F1
13611_826-6456	13611_826-6456	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$11,328	Each	10%	\$10,195	Other	F1
13611_826-6457	13611_826-6457	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$16,314	Each	10%	\$14,683	Other	F1
13611_826-6458	13611_826-6458	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$10,002	Each	10%	\$9,002	Other	F1
13611_826-6459	13611_826-6459	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$24,104	Each	10%	\$21,694	Other	F1
13611_826-6460	13611_826-6460	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$29,988	Each	10%	\$26,971	Other	F1
13611_826-6461	13611_826-6461	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$35,413	Each	10%	\$31,872	Other	F1
13611_826-6462	13611_826-6462	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$2,147	Each	10%	\$1,932	Other	F1
13611_826-6463	13611_826-6463	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$10,532	Each	10%	\$9,479	Other	F1
13611_826-6464	13611_826-6464	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$17,346	Each	10%	\$15,611	Other	F1
13611_826-6465	13611_826-6465	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$24,602	Each	10%	\$22,142	Other	F1
13611_826-6466	13611_826-6466	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$10,892	Each	10%	\$9,803	Other	F1
13611_826-6467	13611_826-6467	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$26,438	Each	10%	\$23,794	Other	F1
13611_826-6468	13611_826-6468	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$32,663	Each	10%	\$29,397	Other	F1
13611_826-6469	13611_826-6469	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$38,446	Each	10%	\$34,601	Other	F1
13611_826-6470	13611_826-6470	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$531	Each	10%	\$478	Other	F1
13611_826-6471	13611_826-6471	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$8,532	Each	10%	\$7,679	Other	F1
13611_826-6472	13611_826-6472	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$14,386	Each	10%	\$12,947	Other	F1
13611_826-6473	13611_826-6473	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$20,790	Each	10%	\$18,711	Other	F1
13611_826-6474	13611_826-6474	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$13,812	Each	10%	\$12,431	Other	F1
13611_826-6475	13611_826-6475	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$33,966	Each	10%	\$30,569	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13611_826-6476	13611_826-6476	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$42,455	Each	10%	\$38,210	Other	F1
13611_826-6477	13611_826-6477	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$50,394	Each	10%	\$45,355	Other	F1
13611_826-6478	13611_826-6478	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$2,349	Each	10%	\$2,114	Other	F1
13611_826-6479	13611_826-6479	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$11,725	Each	10%	\$10,553	Other	F1
13611_826-6480	13611_826-6480	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$19,428	Each	10%	\$17,485	Other	F1
13611_826-6481	13611_826-6481	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$27,644	Each	10%	\$24,880	Other	F1
13611_826-6482	13611_826-6482	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$13,298	Each	10%	\$11,968	Other	F1
13611_826-6483	13611_826-6483	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$32,866	Each	10%	\$29,579	Other	F1
13611_826-6484	13611_826-6484	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$40,810	Each	10%	\$36,729	Other	F1
13611_826-6485	13611_826-6485	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$48,241	Each	10%	\$43,417	Other	F1
13611_826-6486	13611_826-6486	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$3,249	Each	10%	\$2,924	Other	F1
13611_826-6487	13611_826-6487	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$17,184	Each	10%	\$15,466	Other	F1
13611_826-6488	13611_826-6488	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$5,055	Each	10%	\$4,550	Other	F1
13611_826-6489	13611_826-6489	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$18,876	Each	10%	\$16,988	Other	F1
13611_826-6490	13611_826-6490	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$4,044	Each	10%	\$3,640	Other	F1
13611_826-6491	13611_826-6491	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$24,111	Each	10%	\$21,700	Other	F1
13611_826-6492	13611_826-6492	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$5,555	Each	10%	\$5,000	Other	F1
13611_826-6493	13611_826-6493	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$23,390	Each	10%	\$21,051	Other	F1
13611_826-6496	13611_826-6496	Dell/EMC	Keep Your Hard Drive 1 Year	\$2,284	Each	10%	\$2,055	Other	F1
13611_826-6497	13611_826-6497	Dell/EMC	Keep Your Hard Drive 3 Years	\$6,851	Each	10%	\$6,166	Other	F1
13611_826-6498	13611_826-6498	Dell/EMC	Keep Your Hard Drive 4 Years	\$9,134	Each	10%	\$8,221	Other	F1
13611_826-6499	13611_826-6499	Dell/EMC	Keep Your Hard Drive 5 Years	\$11,418	Each	10%	\$10,276	Other	F1
13611_826-6522	13611_826-6522	Dell/EMC	Keep Your Hard Drive 2 Years	\$4,567	Each	10%	\$4,110	Other	F1
13611_826-9516	13611_826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1
13611_826-9517	13611_826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1
13611_826-9518	13611_826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1
13611_826-9519	13611_826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1
13611_826-9520	13611_826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1
13611_826-9521	13611_826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13611_826-9522	13611_826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13611_826-9523	13611_826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13611_826-9524	13611_826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13611_826-9525	13611_826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13611_826-9526	13611_826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13611_826-9527	13611_826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13611_826-9528	13611_826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13611_826-9529	13611_826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1
13611_826-9530	13611_826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13611_826-9531	13611_826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1
13611_826-9532	13611_826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1
13611_826-9533	13611_826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1
13611_826-9534	13611_826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13611_826-9535	13611_826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13611_826-9536	13611_826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1
13611_826-9537	13611_826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1
13611_826-9538	13611_826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1
13611_826-9539	13611_826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1
13611_826-9540	13611_826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1
13611_826-9541	13611_826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1
13611_826-9542	13611_826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1
13611_826-9543	13611_826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1
13611_826-9544	13611_826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1
13611_826-9545	13611_826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1
13611_826-9546	13611_826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1
13611_826-9547	13611_826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1
13611_826-9548	13611_826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1
13611_826-9549	13611_826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1
13611_826-9550	13611_826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1
13611_826-9551	13611_826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1
13611_826-9552	13611_826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1
13611_826-9553	13611_826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1
13611_826-9554	13611_826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1
13611_826-9555	13611_826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1
13611_826-9556	13611_826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1
13611_826-9557	13611_826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1
13611_826-9558	13611_826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$394	Each	10%	\$355	Other	F1
13611_826-9559	13611_826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1
13611_826-9560	13611_826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1
13611_826-9561	13611_826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1
13611_826-9562	13611_826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1
13611_826-9563	13611_826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13611_826-9564	13611_826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13611_826-9565	13611_826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13611_826-9566	13611_826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13611_826-9567	13611_826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13611_826-9568	13611_826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13611_826-9569	13611_826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13611_826-9570	13611_826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13611_826-9571	13611_826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1
13611_826-9572	13611_826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1
13611_826-9573	13611_826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13611_826-9574	13611_826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1
13611_826-9575	13611_826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13611_826-9576	13611_826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13611_826-9577	13611_826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13611_826-9578	13611_826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1
13611_826-9739	13611_826-9739	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13611_826-9740	13611_826-9740	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9741	13611_826-9741	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9742	13611_826-9742	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9743	13611_826-9743	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9744	13611_826-9744	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13611_826-9745	13611_826-9745	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9746	13611_826-9746	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9747	13611_826-9747	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9748	13611_826-9748	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9749	13611_826-9749	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13611_826-9750	13611_826-9750	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9751	13611_826-9751	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9752	13611_826-9752	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9753	13611_826-9753	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9754	13611_826-9754	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13611_826-9755	13611_826-9755	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9756	13611_826-9756	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9757	13611_826-9757	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13611_826-9758	13611_826-9758	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13611_843-8939	13611_843-8939	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$56,400	Each	10%	\$50,760	Other	F1
13611_843-8940	13611_843-8940	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$65,800	Each	10%	\$59,220	Other	F1
13611_843-8941	13611_843-8941	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$28,200	Each	10%	\$25,380	Other	F1
13611_843-8942	13611_843-8942	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$18,800	Each	10%	\$16,920	Other	F1
13611_843-8943	13611_843-8943	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$9,400	Each	10%	\$8,460	Other	F1
13611_843-8944	13611_843-8944	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$37,600	Each	10%	\$33,840	Other	F1
13611_843-8945	13611_843-8945	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$47,000	Each	10%	\$42,300	Other	F1
13611_843-8946	13611_843-8946	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$37,600	Each	10%	\$33,840	Other	F1
13611_843-8947	13611_843-8947	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$47,000	Each	10%	\$42,300	Other	F1
13611_843-8948	13611_843-8948	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$56,400	Each	10%	\$50,760	Other	F1
13611_843-8949	13611_843-8949	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$65,800	Each	10%	\$59,220	Other	F1
13611_843-8950	13611_843-8950	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$9,400	Each	10%	\$8,460	Other	F1
13611_843-8951	13611_843-8951	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$18,800	Each	10%	\$16,920	Other	F1
13611_843-8952	13611_843-8952	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$28,200	Each	10%	\$25,380	Other	F1
13611_844-7426	13611_844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13611_844-7427	13611_844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13611_844-7428	13611_844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13611_844-7429	13611_844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13611 844-7438	13611 844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999		Each	10%	\$89,999	Other	F1
13611 844-7439	13611 844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-Dell	\$99,999		Each	10%	\$89,999	Other	F1
13611 844-7440	13611 844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-Dell	\$99,999		Each	10%	\$89,999	Other	F1
13611 844-7441	13611 844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-Dell	\$99,999		Each	10%	\$89,999	Other	F1
13611 844-7444	13611 844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999		Each	10%	\$89,999	Other	F1
13611 844-7445	13611 844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-Restricted ProSupport One For Data Center 7X24 Technical Support And Assistance 2	\$22,400		Each	10%	\$20,160	Other	F1
13611 846-6384	13611 846-6384	Dell/EMC	Restricted ProSupport One Mission Critical For Data Center 7X24 Technical Support And Assistance 1	\$21,484		Each	10%	\$19,335	Other	F1
13611 846-6385	13611 846-6385	Dell/EMC	Restricted ProSupport One For Data Center 7X24 Technical Support And Assistance 3	\$12,610		Each	10%	\$11,349	Other	F1
13611 846-6386	13611 846-6386	Dell/EMC	Restricted ProSupport One For Data Center 7X24 Technical Support And Assistance 3	\$31,927		Each	10%	\$28,734	Other	F1
13611 846-6387	13611 846-6387	Dell/EMC	Restricted ProSupport One For Data Center 7X24 Technical Support And Assistance 3	\$40,399		Each	10%	\$36,359	Other	F1
13611 846-6388	13611 846-6388	Dell/EMC	Restricted ProSupport One For Data Center 7X24 Technical Support And Assistance 4	\$48,452		Each	10%	\$43,607	Other	F1
13611 846-6389	13611 846-6389	Dell/EMC	Restricted ProSupport One For Data Center 7X24 Technical Support And Assistance 5	\$37,879		Each	10%	\$34,091	Other	F1
13611 846-6390	13611 846-6390	Dell/EMC	Restricted ProSupport One Mission Critical For Data Center 7X24 Technical Support And Assistance 1	\$44,966		Each	10%	\$40,469	Other	F1
13611 846-6391	13611 846-6391	Dell/EMC	Restricted ProSupport One Mission Critical For Data Center 7X24 Technical Support And Assistance 1	\$12,196		Each	10%	\$10,976	Other	F1
13611 846-6392	13611 846-6392	Dell/EMC	Restricted ProSupport One Mission Critical For Data Center 7X24 Technical Support And Assistance 1	\$30,350		Each	10%	\$27,315	Other	F1
13611 846-6393	13611 846-6393	Dell/EMC	Restricted ProSupport One Mission Critical For Data Center 7X24 Technical Support And Assistance 1	\$18,800		Each	10%	\$16,920	Other	F1
13611 846-6394	13611 846-6394	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$56,400		Each	10%	\$50,760	Other	F1
13611 846-6395	13611 846-6395	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$75,200		Each	10%	\$67,680	Other	F1
13611 846-6396	13611 846-6396	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$94,000		Each	10%	\$84,600	Other	F1
13611 846-6397	13611 846-6397	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$37,600		Each	10%	\$33,840	Other	F1
13611 846-6398	13611 846-6398	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$186		Each	10%	\$167	Other	F1
13611 847-3786	13611 847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$558		Each	10%	\$502	Other	F1
13611 847-3787	13611 847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$744		Each	10%	\$670	Other	F1
13611 847-3788	13611 847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$930		Each	10%	\$837	Other	F1
13611 847-3789	13611 847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$202		Each	10%	\$181	Other	F1
13611 847-3790	13611 847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$605		Each	10%	\$544	Other	F1
13611 847-3791	13611 847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$806		Each	10%	\$725	Other	F1
13611 847-3792	13611 847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$1,008		Each	10%	\$907	Other	F1
13611 847-3793	13611 847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive	\$372		Each	10%	\$335	Other	F1
13611 847-3794	13611 847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive	\$403		Each	10%	\$363	Other	F1
13611 847-3795	13611 847-3795	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity	\$4,250		Each	10%	\$3,825	Other	F1
13611 847-3796	13611 847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$12,750		Each	10%	\$11,475	Other	F1
13611 847-3797	13611 847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$17,000		Each	10%	\$15,300	Other	F1
13611 847-3798	13611 847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$21,250		Each	10%	\$19,125	Other	F1
13611 847-3799	13611 847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$4,675		Each	10%	\$4,208	Other	F1
13611 847-3800	13611 847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$14,025		Each	10%	\$12,623	Other	F1
13611 847-3801	13611 847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$18,700		Each	10%	\$16,830	Other	F1
13611 847-3802	13611 847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$23,375		Each	10%	\$21,038	Other	F1
13611 847-3803	13611 847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$8,500		Each	10%	\$7,650	Other	F1
13611 847-3804	13611 847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$9,350		Each	10%	\$8,415	Other	F1
13611 847-3805	13611 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$430		Each	10%	\$387	Other	F1
13611 847-3806	13611 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,290		Each	10%	\$1,161	Other	F1
13611 847-3807	13611 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$1,720		Each	10%	\$1,548	Other	F1
13611 847-3808	13611 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$2,150		Each	10%	\$1,935	Other	F1
13611 847-3809	13611 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$473		Each	10%	\$426	Other	F1
13611 847-3810	13611 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,419		Each	10%	\$1,277	Other	F1
13611 847-3811	13611 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,892		Each	10%	\$1,703	Other	F1
13611 847-3812	13611 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$2,365		Each	10%	\$2,129	Other	F1
13611 847-3813	13611 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$860		Each	10%	\$774	Other	F1
13611 847-3814	13611 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity	\$946		Each	10%	\$851	Other	F1
13611 847-3815	13611 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD	\$1,600		Each	10%	\$1,440	Other	F1
13611 847-3816	13611 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$4,800		Each	10%	\$4,320	Other	F1
13611 847-3817	13611 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$6,400		Each	10%	\$5,760	Other	F1
13611 847-3818	13611 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$8,000		Each	10%	\$7,200	Other	F1
13611 847-3819	13611 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium	\$1,760		Each	10%	\$1,584	Other	F1
13611 847-3820	13611 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$5,280		Each	10%	\$4,752	Other	F1
13611 847-3821	13611 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$7,040		Each	10%	\$6,336	Other	F1
13611 847-3822	13611 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$8,800		Each	10%	\$7,920	Other	F1
13611 847-3823	13611 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$3,200		Each	10%	\$2,880	Other	F1
13611 847-3824	13611 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity	\$3,520		Each	10%	\$3,168	Other	F1
13611 847-3825	13611 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity	\$12		Each	10%	\$11	Other	F1
13611 929-8509	13611 929-8509	Dell/EMC	GCP Operations Management	\$17		Each	10%	\$15	Other	F1
13611 929-8519	13611 929-8519	Dell/EMC	GCP Operations Management	\$2		Each	10%	\$2	Other	F1
13611 936-2329	13611 936-2329	Dell/EMC	GCP Operations Management	\$4		Each	10%	\$4	Other	F1
13611 936-2339	13611 936-2339	Dell/EMC	GCP Operations Management	\$6		Each	10%	\$5	Other	F1
13611 936-2349	13611 936-2349	Dell/EMC	GCP Operations Management	\$8		Each	10%	\$7	Other	F1
13611 936-2359	13611 936-2359	Dell/EMC	GCP Operations Management	\$10		Each	10%	\$9	Other	F1
13611 936-2369	13611 936-2369	Dell/EMC	GCP Operations Management	\$1,875		Each	10%	\$1,688	Other	F1
13611 936-2379	13611 936-2379	Dell/EMC	GCP Operations Management	\$2,350		Each	10%	\$2,115	Other	F1
13611 936-2389	13611 936-2389	Dell/EMC	GCP Operations Management	\$6,855		Each	10%	\$6,170	Other	F1
13611 936-2399	13611 936-2399	Dell/EMC	GCP Operations Management							

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13611_936-2409	13611_936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13611_936-2419	13611_936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13611_936-2429	13611_936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13611_936-5279	13611_936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13611_936-5299	13611_936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13611_936-5319	13611_936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13611_936-5339	13611_936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13611_936-5359	13611_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13611_936-5379	13611_936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13611_936-5389	13611_936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13611_936-5399	13611_936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13611_936-5409	13611_936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13611_936-5419	13611_936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13611_936-5439	13611_936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13611_936-5449	13611_936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13611_936-5459	13611_936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13611_936-5469	13611_936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13611_951-2015	13611_951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13611_955-9041	13611_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13611_972-0401	13611_972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13611_972-0402	13611_972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13611_972-0403	13611_972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13611_972-0404	13611_972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13611_975-3461	13611_975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13611_984-3267	13611_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13611_989-3439	13611_989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13611_992-6149	13611_992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13611_998-2511	13611_998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
14297_806-7308	14297_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
14297_984-3267	14297_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13632_007-1527	13632_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13632_009-4364	13632_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13632_009-4877	13632_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13632_460-5909	13632_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13632_460-8531	13632_460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13632_460-9052	13632_460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13632_460-9900	13632_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13632_461-0497	13632_461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13632_468-8025	13632_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
13632_468-8026	13632_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
13632_468-8027	13632_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
13632_468-8028	13632_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
13632_468-8029	13632_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13632_806-7308	13632_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1	
13632_822-3179	13632_822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13632_825-0140	13632_825-0140	Dell/EMC	ProDeploy for Dell EMC Base Add or Upgrade Storage Hardware Component	\$1,110	Each	10%	\$999	Other	F1	
13632_825-0141	13632_825-0141	Dell/EMC	ProDeploy Plus for Dell EMC Base Add or Upgrade Storage Hardware Component	\$1,998	Each	10%	\$1,798	Other	F1	
13632_825-0145	13632_825-0145	Dell/EMC	ProDeploy for Dell EMC AddOn Add or Upgrade Storage Hardware Component Requires ProDeploy	\$836	Each	10%	\$753	Other	F1	
13632_825-0146	13632_825-0146	Dell/EMC	ProDeploy Plus for Dell EMC AddOn Add or Upgrade Storage Hardware Component Requires ProDeploy Plus	\$1,502	Each	10%	\$1,352	Other	F1	
13632_825-8623	13632_825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13632_825-8624	13632_825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13632_826-9071	13632_826-9071	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9072	13632_826-9072	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1	
13632_826-9073	13632_826-9073	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
13632_826-9074	13632_826-9074	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$0	Each	10%	\$0	Other	F1	
13632_826-9075	13632_826-9075	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$0	Each	10%	\$0	Other	F1	
13632_826-9076	13632_826-9076	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$0	Each	10%	\$0	Other	F1	
13632_826-9077	13632_826-9077	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
13632_826-9078	13632_826-9078	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9079	13632_826-9079	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9080	13632_826-9080	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9081	13632_826-9081	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$0	Each	10%	\$0	Other	F1	
13632_826-9082	13632_826-9082	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$0	Each	10%	\$0	Other	F1	
13632_826-9083	13632_826-9083	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$0	Each	10%	\$0	Other	F1	
13632_826-9084	13632_826-9084	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$0	Each	10%	\$0	Other	F1	
13632_826-9085	13632_826-9085	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
13632_826-9086	13632_826-9086	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9087	13632_826-9087	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9088	13632_826-9088	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9089	13632_826-9089	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1	
13632_826-9090	13632_826-9090	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9091	13632_826-9091	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9092	13632_826-9092	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9093	13632_826-9093	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
13632_826-9094	13632_826-9094	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9095	13632_826-9095	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9096	13632_826-9096	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9097	13632_826-9097	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$0	Each	10%	\$0	Other	F1	
13632_826-9098	13632_826-9098	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$0	Each	10%	\$0	Other	F1	
13632_826-9099	13632_826-9099	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$0	Each	10%	\$0	Other	F1	
13632_826-9100	13632_826-9100	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$0	Each	10%	\$0	Other	F1	
13632_826-9101	13632_826-9101	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
13632_826-9102	13632_826-9102	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9103	13632_826-9103	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
13632_826-9104	13632_826-9104	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	

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Vendor Notes:

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13632 826-9105	13632 826-9105	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13632 826-9106	13632 826-9106	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13632 826-9107	13632 826-9107	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13632 826-9108	13632 826-9108	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13632 826-9109	13632 826-9109	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13632 826-9110	13632 826-9110	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13632 826-9111	13632 826-9111	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13632 826-9112	13632 826-9112	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13632 826-9495	13632 826-9495	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Hard Disk Drive Add-On, 1 Year	\$48	Each	10%	\$43	Other	F1
13632 826-9496	13632 826-9496	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$187	Each	10%	\$168	Other	F1
13632 826-9497	13632 826-9497	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$561	Each	10%	\$505	Other	F1
13632 826-9498	13632 826-9498	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$748	Each	10%	\$673	Other	F1
13632 826-9499	13632 826-9499	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$935	Each	10%	\$841	Other	F1
13632 826-9500	13632 826-9500	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$224	Each	10%	\$202	Other	F1
13632 826-9501	13632 826-9501	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$673	Each	10%	\$606	Other	F1
13632 826-9502	13632 826-9502	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$897	Each	10%	\$807	Other	F1
13632 826-9503	13632 826-9503	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,121	Each	10%	\$1,009	Other	F1
13632 826-9504	13632 826-9504	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 1 Year	\$243	Each	10%	\$219	Other	F1
13632 826-9505	13632 826-9505	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 3 Years	\$729	Each	10%	\$656	Other	F1
13632 826-9506	13632 826-9506	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 4 Years	\$972	Each	10%	\$875	Other	F1
13632 826-9507	13632 826-9507	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 5 Years	\$1,215	Each	10%	\$1,093	Other	F1
13632 826-9508	13632 826-9508	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 1 Year	\$262	Each	10%	\$235	Other	F1
13632 826-9509	13632 826-9509	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 3 Years	\$785	Each	10%	\$706	Other	F1
13632 826-9510	13632 826-9510	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 4 Years	\$1,047	Each	10%	\$942	Other	F1
13632 826-9511	13632 826-9511	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 5 Years	\$1,308	Each	10%	\$1,177	Other	F1
13632 826-9512	13632 826-9512	Dell/EMC	ProSupport: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$374	Each	10%	\$336	Other	F1
13632 826-9513	13632 826-9513	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$449	Each	10%	\$404	Other	F1
13632 826-9514	13632 826-9514	Dell/EMC	ProSupport Plus: Next Business Day On-Site Hard Disk Drive Add-On, 2 Years	\$486	Each	10%	\$437	Other	F1
13632 826-9515	13632 826-9515	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Hard Disk Drive Add-On, 2 Years	\$523	Each	10%	\$471	Other	F1
13632 826-9516	13632 826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1
13632 826-9517	13632 826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1
13632 826-9518	13632 826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1
13632 826-9519	13632 826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1
13632 826-9520	13632 826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1
13632 826-9521	13632 826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13632 826-9522	13632 826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13632 826-9523	13632 826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13632 826-9524	13632 826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13632 826-9525	13632 826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13632 826-9526	13632 826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13632 826-9527	13632 826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13632 826-9528	13632 826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13632 826-9529	13632 826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1
13632 826-9530	13632 826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1
13632 826-9531	13632 826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1
13632 826-9532	13632 826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1
13632 826-9533	13632 826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1
13632 826-9534	13632 826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13632 826-9535	13632 826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13632 826-9536	13632 826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1
13632 826-9537	13632 826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1
13632 826-9538	13632 826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1
13632 826-9539	13632 826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1
13632 826-9540	13632 826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1
13632 826-9541	13632 826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1
13632 826-9542	13632 826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1
13632 826-9543	13632 826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1
13632 826-9544	13632 826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1
13632 826-9545	13632 826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1
13632 826-9546	13632 826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1
13632 826-9547	13632 826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1
13632 826-9548	13632 826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1
13632 826-9549	13632 826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1
13632 826-9550	13632 826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1
13632 826-9551	13632 826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1
13632 826-9552	13632 826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1
13632 826-9553	13632 826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1
13632 826-9554	13632 826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1
13632 826-9555	13632 826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1
13632 826-9556	13632 826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1
13632 826-9557	13632 826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1
13632 826-9558	13632 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$394	Each	10%	\$355	Other	F1
13632 826-9559	13632 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1
13632 826-9560	13632 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1
13632 826-9561	13632 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1
13632 826-9562	13632 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13632-826-9563	13632-826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13632-826-9564	13632-826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13632-826-9565	13632-826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13632-826-9566	13632-826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13632-826-9567	13632-826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13632-826-9568	13632-826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13632-826-9569	13632-826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13632-826-9570	13632-826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13632-826-9571	13632-826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1
13632-826-9572	13632-826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1
13632-826-9573	13632-826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1
13632-826-9574	13632-826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1
13632-826-9575	13632-826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13632-826-9576	13632-826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13632-826-9577	13632-826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13632-826-9578	13632-826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1
13632-844-7426	13632-844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-844-7427	13632-844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-844-7428	13632-844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-844-7429	13632-844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-844-7438	13632-844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-844-7439	13632-844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-844-7440	13632-844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-844-7441	13632-844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-844-7444	13632-844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-844-7445	13632-844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13632-847-2829	13632-847-2829	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13632-847-2830	13632-847-2830	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13632-847-2831	13632-847-2831	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13632-847-2832	13632-847-2832	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13632-847-2833	13632-847-2833	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13632-847-2836	13632-847-2836	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13632-847-2837	13632-847-2837	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13632-847-2838	13632-847-2838	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13632-847-2839	13632-847-2839	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13632-847-2840	13632-847-2840	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13632-847-3786	13632-847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1
13632-847-3787	13632-847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 3 Years	\$558	Each	10%	\$502	Other	F1



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13632 847-3788	13632 847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 4 Years	\$744	Each	10%	\$670	Other	F1
13632 847-3789	13632 847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 5 Years	\$930	Each	10%	\$837	Other	F1
13632 847-3790	13632 847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 1 Year	\$202	Each	10%	\$181	Other	F1
13632 847-3791	13632 847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 3 Years	\$605	Each	10%	\$544	Other	F1
13632 847-3792	13632 847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$806	Each	10%	\$725	Other	F1
13632 847-3793	13632 847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 5 Years	\$1,008	Each	10%	\$907	Other	F1
13632 847-3794	13632 847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 2 Years	\$372	Each	10%	\$335	Other	F1
13632 847-3795	13632 847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$403	Each	10%	\$363	Other	F1
13632 847-3796	13632 847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13632 847-3797	13632 847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13632 847-3798	13632 847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13632 847-3799	13632 847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13632 847-3800	13632 847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13632 847-3801	13632 847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13632 847-3802	13632 847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13632 847-3803	13632 847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13632 847-3804	13632 847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13632 847-3805	13632 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13632 847-3806	13632 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$430	Each	10%	\$387	Other	F1
13632 847-3807	13632 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 3 Years	\$1,290	Each	10%	\$1,161	Other	F1
13632 847-3808	13632 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,720	Each	10%	\$1,548	Other	F1
13632 847-3809	13632 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 5 Years	\$2,150	Each	10%	\$1,935	Other	F1
13632 847-3810	13632 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 1 Year	\$473	Each	10%	\$426	Other	F1
13632 847-3811	13632 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%	\$1,277	Other	F1
13632 847-3812	13632 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,892	Each	10%	\$1,703	Other	F1
13632 847-3813	13632 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$2,365	Each	10%	\$2,129	Other	F1
13632 847-3814	13632 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$860	Each	10%	\$774	Other	F1
13632 847-3815	13632 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 2 Years	\$946	Each	10%	\$851	Other	F1
13632 847-3816	13632 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13632 847-3817	13632 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13632 847-3818	13632 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13632 847-3819	13632 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13632 847-3820	13632 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13632 847-3821	13632 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13632 847-3822	13632 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13632 847-3823	13632 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13632 847-3824	13632 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13632 847-3825	13632 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13632_929-3709	13632_929-3709	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13632_929-8509	13632_929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13632_929-8519	13632_929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13632_935-6720	13632_935-6720	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13632_936-2329	13632_936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13632_936-2339	13632_936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13632_936-2349	13632_936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13632_936-2359	13632_936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13632_936-2369	13632_936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13632_936-2379	13632_936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13632_936-2389	13632_936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13632_936-2399	13632_936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13632_936-2409	13632_936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13632_936-2419	13632_936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13632_936-2429	13632_936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13632_936-5279	13632_936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13632_936-5299	13632_936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13632_936-5319	13632_936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13632_936-5339	13632_936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13632_936-5359	13632_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13632_936-5379	13632_936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13632_936-5389	13632_936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13632_936-5399	13632_936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13632_936-5409	13632_936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13632_936-5419	13632_936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13632_936-5439	13632_936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13632_936-5449	13632_936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13632_936-5459	13632_936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13632_936-5469	13632_936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13632_951-2015	13632_951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13632_955-9041	13632_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13632_972-0401	13632_972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13632_972-0402	13632_972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13632_972-0403	13632_972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13632_972-0404	13632_972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13632_975-3461	13632_975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13632_984-3267	13632_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13632_989-3439	13632_989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13632_992-6149	13632_992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13632_998-2511	13632_998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13595_007-1527	13595_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13595_009-4364	13595_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13595_009-4877	13595_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13595_460-5909	13595_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13595_460-8531	13595_460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13595_460-9052	13595_460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13595_460-9900	13595_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13595_461-0497	13595_461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13595_468-8025	13595_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13595_468-8026	13595_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13595_468-8027	13595_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13595_468-8028	13595_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13595_468-8029	13595_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13595_804-2161	13595_804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req. ProDeploy Plus	\$1,437	Each	10%	\$1,293	Other	F1
13595_806-7308	13595_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13595_812-4030	13595_812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr from order	\$1	Each	10%	\$1	Other	F1
13595_812-4031	13595_812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
13595_812-4032	13595_812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13595_812-4033	13595_812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13595_812-4034	13595_812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires 1yr from order	\$10,000	Each	10%	\$9,000	Other	F1
13595_813-5754	13595_813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req ProDeploy	\$1,437	Each	10%	\$1,293	Other	F1
13595_822-3179	13595_822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13595_823-9276	13595_823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13595_823-9284	13595_823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13595_823-9285	13595_823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13595_825-0214	13595_825-0214	Dell/EMC	Basic Deployment Dell EMC Unity 15 25 Drive DAE All Flash	\$163	Each	10%	\$147	Other	F1
13595_825-0215	13595_825-0215	Dell/EMC	Basic Deployment Dell EMC Unity 15 25 Drive DAE All Flash Upgrade	\$163	Each	10%	\$147	Other	F1
13595_825-0234	13595_825-0234	Dell/EMC	Prodeploy for Dell EMC Unity 15 25 Drive DAE All Flash	\$285	Each	10%	\$256	Other	F1
13595_825-0235	13595_825-0235	Dell/EMC	Prodeploy for Dell EMC Unity 15 25 Drive DAE All Flash Deployment Verification	\$122	Each	10%	\$110	Other	F1
13595_825-0236	13595_825-0236	Dell/EMC	Prodeploy for Dell EMC Unity 15 25 Drive DAE All Flash Upgrade	\$285	Each	10%	\$256	Other	F1
13595_825-0237	13595_825-0237	Dell/EMC	Prodeploy for Dell EMC Unity 15 25 Drive DAE All Flash Upgrade Deployment Verification	\$122	Each	10%	\$110	Other	F1
13595_825-0258	13595_825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1
13595_825-0259	13595_825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1
13595_825-0260	13595_825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1
13595_825-0261	13595_825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1
13595_825-0262	13595_825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1
13595_825-0263	13595_825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1
13595_825-0264	13595_825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1
13595_825-0271	13595_825-0271	Dell/EMC	Prodeploy Plus for Dell EMC Unity 15 25 Drive DAE All Flash Deployment Verification	\$459	Each	10%	\$414	Other	F1
13595_825-0272	13595_825-0272	Dell/EMC	Prodeploy Plus for Dell EMC Unity Deployment Unit 15 25 Drive DAE All Flash	\$355	Each	10%	\$319	Other	F1
13595_825-0273	13595_825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13595 825-0274	13595 825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1
13595 825-0275	13595 825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1
13595 825-0276	13595 825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1
13595 825-0277	13595 825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1
13595 825-0278	13595 825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1
13595 825-0279	13595 825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1
13595 825-0292	13595 825-0292	Dell/EMC	ProDeploy Plus for Dell EMC Unity Deployment Unity 15 25 Drive DAE All Flash Upgrade	\$355	Each	10%	\$319	Other	F1
13595 825-0293	13595 825-0293	Dell/EMC	ProDeploy Plus for Dell EMC Unity 15 25 Drive DAE All Flash Upgrade Deployment Verification	\$459	Each	10%	\$414	Other	F1
13595 825-8623	13595 825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13595 825-8624	13595 825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13595 826-7529	13595 826-7529	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1
13595 826-7530	13595 826-7530	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$17	Each	10%	\$15	Other	F1
13595 826-7533	13595 826-7533	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$1,067	Each	10%	\$960	Other	F1
13595 826-8023	13595 826-8023	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13595 826-8024	13595 826-8024	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$38	Each	10%	\$34	Other	F1
13595 826-8025	13595 826-8025	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$4	Each	10%	\$4	Other	F1
13595 826-8026	13595 826-8026	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$111	Each	10%	\$100	Other	F1
13595 826-8027	13595 826-8027	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$192	Each	10%	\$173	Other	F1
13595 826-8028	13595 826-8028	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$293	Each	10%	\$265	Other	F1
13595 826-8029	13595 826-8029	Dell/EMC	ProSupport: 7x24 HW Tech Support and Assistance 1 Year	\$192	Each	10%	\$173	Other	F1
13595 826-8030	13595 826-8030	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$474	Each	10%	\$427	Other	F1
13595 826-8031	13595 826-8031	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$590	Each	10%	\$531	Other	F1
13595 826-8032	13595 826-8032	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$695	Each	10%	\$626	Other	F1
13595 826-8033	13595 826-8033	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$13	Each	10%	\$12	Other	F1
13595 826-8034	13595 826-8034	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$149	Each	10%	\$134	Other	F1
13595 826-8035	13595 826-8035	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$256	Each	10%	\$230	Other	F1
13595 826-8036	13595 826-8036	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$376	Each	10%	\$338	Other	F1
13595 826-8037	13595 826-8037	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$233	Each	10%	\$210	Other	F1
13595 826-8038	13595 826-8038	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$575	Each	10%	\$518	Other	F1
13595 826-8039	13595 826-8039	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$713	Each	10%	\$642	Other	F1
13595 826-8040	13595 826-8040	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$839	Each	10%	\$755	Other	F1
13595 826-8041	13595 826-8041	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$5	Each	10%	\$5	Other	F1
13595 826-8042	13595 826-8042	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$137	Each	10%	\$123	Other	F1
13595 826-8043	13595 826-8043	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$237	Each	10%	\$213	Other	F1
13595 826-8044	13595 826-8044	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$352	Each	10%	\$317	Other	F1
13595 826-8045	13595 826-8045	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$265	Each	10%	\$239	Other	F1
13595 826-8046	13595 826-8046	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$668	Each	10%	\$601	Other	F1
13595 826-8047	13595 826-8047	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$838	Each	10%	\$754	Other	F1
13595 826-8048	13595 826-8048	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$993	Each	10%	\$894	Other	F1
13595 826-8049	13595 826-8049	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$14	Each	10%	\$13	Other	F1
13595 826-8050	13595 826-8050	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$161	Each	10%	\$145	Other	F1
13595 826-8051	13595 826-8051	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$277	Each	10%	\$249	Other	F1
13595 826-8052	13595 826-8052	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$408	Each	10%	\$367	Other	F1
13595 826-8053	13595 826-8053	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$281	Each	10%	\$253	Other	F1
13595 826-8054	13595 826-8054	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$709	Each	10%	\$638	Other	F1
13595 826-8055	13595 826-8055	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$887	Each	10%	\$798	Other	F1
13595 826-8056	13595 826-8056	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$1,051	Each	10%	\$946	Other	F1
13595 826-8057	13595 826-8057	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$53	Each	10%	\$48	Other	F1
13595 826-8058	13595 826-8058	Dell/EMC	ProSupport: 7x24 HW Tech Support and Assistance 2 Years	\$336	Each	10%	\$302	Other	F1
13595 826-8059	13595 826-8059	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$71	Each	10%	\$64	Other	F1
13595 826-8060	13595 826-8060	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$407	Each	10%	\$366	Other	F1
13595 826-8061	13595 826-8061	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$64	Each	10%	\$58	Other	F1
13595 826-8062	13595 826-8062	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$471	Each	10%	\$424	Other	F1
13595 826-8063	13595 826-8063	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$76	Each	10%	\$68	Other	F1
13595 826-8064	13595 826-8064	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$499	Each	10%	\$449	Other	F1
13595 826-8067	13595 826-8067	Dell/EMC	Keep Your Hard Drive 1 Year	\$1,621	Each	10%	\$1,459	Other	F1
13595 826-8068	13595 826-8068	Dell/EMC	Keep Your Hard Drive 3 Years	\$4,864	Each	10%	\$4,378	Other	F1
13595 826-8069	13595 826-8069	Dell/EMC	Keep Your Hard Drive 4 Years	\$6,486	Each	10%	\$5,837	Other	F1
13595 826-8070	13595 826-8070	Dell/EMC	Keep Your Hard Drive 5 Years	\$8,107	Each	10%	\$7,296	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13595 826-8093	13595 826-8093	Dell/EMC	Keep Your Hard Drive 2 Years	\$3,243	Each	10%	\$2,919	Other	F1
13595 826-9516	13595 826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1
13595 826-9517	13595 826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1
13595 826-9518	13595 826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1
13595 826-9519	13595 826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1
13595 826-9520	13595 826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1
13595 826-9521	13595 826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13595 826-9522	13595 826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13595 826-9523	13595 826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13595 826-9524	13595 826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13595 826-9525	13595 826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13595 826-9526	13595 826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1
13595 826-9527	13595 826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1
13595 826-9528	13595 826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1
13595 826-9529	13595 826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1
13595 826-9530	13595 826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1
13595 826-9531	13595 826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1
13595 826-9532	13595 826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1
13595 826-9533	13595 826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1
13595 826-9534	13595 826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1
13595 826-9535	13595 826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13595 826-9536	13595 826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1
13595 826-9537	13595 826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1
13595 826-9538	13595 826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1
13595 826-9539	13595 826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1
13595 826-9540	13595 826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1
13595 826-9541	13595 826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1
13595 826-9542	13595 826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1
13595 826-9543	13595 826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1
13595 826-9544	13595 826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1
13595 826-9545	13595 826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1
13595 826-9546	13595 826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1
13595 826-9547	13595 826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1
13595 826-9548	13595 826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1
13595 826-9549	13595 826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1
13595 826-9550	13595 826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1
13595 826-9551	13595 826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1
13595 826-9552	13595 826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1

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Vendor Notes: Updated November 25, 2020

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13595 826-9553	13595 826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1
13595 826-9554	13595 826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1
13595 826-9555	13595 826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1
13595 826-9556	13595 826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1
13595 826-9557	13595 826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1
13595 826-9558	13595 826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$394	Each	10%	\$355	Other	F1
13595 826-9559	13595 826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1
13595 826-9560	13595 826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1
13595 826-9561	13595 826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1
13595 826-9562	13595 826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1
13595 826-9563	13595 826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13595 826-9564	13595 826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13595 826-9565	13595 826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13595 826-9566	13595 826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13595 826-9567	13595 826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13595 826-9568	13595 826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13595 826-9569	13595 826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13595 826-9570	13595 826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13595 826-9571	13595 826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1
13595 826-9572	13595 826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1
13595 826-9573	13595 826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1
13595 826-9574	13595 826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1
13595 826-9575	13595 826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13595 826-9576	13595 826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13595 826-9577	13595 826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13595 826-9578	13595 826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1
13595 843-8957	13595 843-8957	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$191	Each	10%	\$172	Other	F1
13595 843-8958	13595 843-8958	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$191	Each	10%	\$172	Other	F1
13595 843-8959	13595 843-8959	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$223	Each	10%	\$201	Other	F1
13595 843-8960	13595 843-8960	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$96	Each	10%	\$86	Other	F1
13595 843-8961	13595 843-8961	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$32	Each	10%	\$29	Other	F1
13595 843-8962	13595 843-8962	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$64	Each	10%	\$57	Other	F1
13595 843-8963	13595 843-8963	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$96	Each	10%	\$86	Other	F1
13595 843-8964	13595 843-8964	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$128	Each	10%	\$115	Other	F1
13595 843-8965	13595 843-8965	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$160	Each	10%	\$144	Other	F1
13595 843-8966	13595 843-8966	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$223	Each	10%	\$201	Other	F1
13595 843-8967	13595 843-8967	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$32	Each	10%	\$29	Other	F1
13595 843-8968	13595 843-8968	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$128	Each	10%	\$115	Other	F1

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Vendor Notes:

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13595_843-8969	13595_843-8969	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$160	Each	10%	\$144	Other	F1
13595_843-8972	13595_843-8972	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$64	Each	10%	\$57	Other	F1
13595_844-7426	13595_844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_844-7427	13595_844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_844-7428	13595_844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_844-7429	13595_844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_844-7438	13595_844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_844-7439	13595_844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_844-7440	13595_844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_844-7441	13595_844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_844-7444	13595_844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_844-7445	13595_844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13595_846-6315	13595_846-6315	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 5 Years	\$3,544	Each	10%	\$3,189	Other	F1
13595_846-6332	13595_846-6332	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 1 Year	\$242	Each	10%	\$217	Other	F1
13595_846-6333	13595_846-6333	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 2 Years	\$434	Each	10%	\$391	Other	F1
13595_846-6334	13595_846-6334	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 3 Years	\$622	Each	10%	\$559	Other	F1
13595_846-6335	13595_846-6335	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 4 Years	\$786	Each	10%	\$707	Other	F1
13595_846-6336	13595_846-6336	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 5 Years	\$941	Each	10%	\$846	Other	F1
13595_846-6339	13595_846-6339	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 1 Year	\$257	Each	10%	\$231	Other	F1
13595_846-6340	13595_846-6340	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 2 Years	\$456	Each	10%	\$410	Other	F1
13595_846-6341	13595_846-6341	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 3 Years	\$648	Each	10%	\$583	Other	F1
13595_846-6342	13595_846-6342	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 4 Years	\$811	Each	10%	\$730	Other	F1
13595_846-6343	13595_846-6343	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 5 Years	\$961	Each	10%	\$865	Other	F1
13595_846-6346	13595_846-6346	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$64	Each	10%	\$57	Other	F1
13595_846-6347	13595_846-6347	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$191	Each	10%	\$172	Other	F1
13595_846-6348	13595_846-6348	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$255	Each	10%	\$230	Other	F1
13595_846-6349	13595_846-6349	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$319	Each	10%	\$287	Other	F1
13595_846-6352	13595_846-6352	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$128	Each	10%	\$115	Other	F1
13595_847-3786	13595_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1
13595_847-3787	13595_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 3 Years	\$558	Each	10%	\$502	Other	F1
13595_847-3788	13595_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 4 Years	\$744	Each	10%	\$670	Other	F1
13595_847-3789	13595_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 5 Years	\$930	Each	10%	\$837	Other	F1
13595_847-3790	13595_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 1 Year	\$202	Each	10%	\$181	Other	F1
13595_847-3791	13595_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 3 Years	\$605	Each	10%	\$544	Other	F1
13595_847-3792	13595_847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$806	Each	10%	\$725	Other	F1
13595_847-3793	13595_847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 5 Years	\$1,008	Each	10%	\$907	Other	F1
13595_847-3794	13595_847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 2 Years	\$372	Each	10%	\$335	Other	F1
13595_847-3795	13595_847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$403	Each	10%	\$363	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13595 847-3796	13595 847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13595 847-3797	13595 847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1	
13595 847-3798	13595 847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13595 847-3799	13595 847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1	
13595 847-3800	13595 847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1	
13595 847-3801	13595 847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1	
13595 847-3802	13595 847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1	
13595 847-3803	13595 847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1	
13595 847-3804	13595 847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1	
13595 847-3805	13595 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1	
13595 847-3806	13595 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$430	Each	10%	\$387	Other	F1	
13595 847-3807	13595 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 3 Years	\$1,290	Each	10%	\$1,161	Other	F1	
13595 847-3808	13595 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,720	Each	10%	\$1,548	Other	F1	
13595 847-3809	13595 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 5 Years	\$2,150	Each	10%	\$1,935	Other	F1	
13595 847-3810	13595 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 1 Year	\$473	Each	10%	\$426	Other	F1	
13595 847-3811	13595 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%	\$1,277	Other	F1	
13595 847-3812	13595 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,892	Each	10%	\$1,703	Other	F1	
13595 847-3813	13595 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$2,365	Each	10%	\$2,129	Other	F1	
13595 847-3814	13595 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$860	Each	10%	\$774	Other	F1	
13595 847-3815	13595 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 2 Years	\$946	Each	10%	\$851	Other	F1	
13595 847-3816	13595 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1	
13595 847-3817	13595 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13595 847-3818	13595 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13595 847-3819	13595 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1	
13595 847-3820	13595 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1	
13595 847-3821	13595 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1	
13595 847-3822	13595 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1	
13595 847-3823	13595 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1	
13595 847-3824	13595 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1	
13595 847-3825	13595 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1	
13595 929-8509	13595 929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13595 929-8519	13595 929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13595 936-2329	13595 936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13595 936-2339	13595 936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13595 936-2349	13595 936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13595 936-2359	13595 936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13595 936-2369	13595 936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13595 936-2379	13595 936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13595 936-2389	13595 936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1	
13595 936-2399	13595 936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1	
13595 936-2409	13595 936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1	
13595 936-2419	13595 936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1	
13595 936-2429	13595 936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13595 936-5279	13595 936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1	
13595 936-5299	13595 936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1	
13595 936-5319	13595 936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1	
13595 936-5339	13595 936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1	
13595 936-5359	13595 936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13595 936-5379	13595 936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1	
13595 936-5389	13595 936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1	
13595 936-5399	13595 936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13595 936-5409	13595 936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1	
13595 936-5419	13595 936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1	
13595 936-5439	13595 936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1	
13595 936-5449	13595 936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1	
13595 936-5459	13595 936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1	
13595 936-5469	13595 936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1	
13595 951-2015	13595 951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13595 955-9041	13595 955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13595 972-0401	13595 972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1	
13595 972-0402	13595 972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1	
13595 972-0403	13595 972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1	
13595 972-0404	13595 972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1	
13595 975-3461	13595 975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13595 984-3267	13595 984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1	
13595 989-3439	13595 989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13595 992-8149	13595 992-8149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13595 998-2511	13595 998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1	
13593 007-1527	13593 007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13593 009-4364	13593 009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13593 009-4877	13593 009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13593 460-5909	13593 460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13593 460-8531	13593 460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
13593 460-9052	13593 460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13593 460-9900	13593 460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13593 461-0497	13593 461-0497	Dell/EMC	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13593 468-8025	13593 468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
13593 468-8026	13593 468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
13593 468-8027	13593 468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
13593 468-8028	13593 468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
13593 468-8029	13593 468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13593 804-2161	13593 804-2161	Dell/EMC	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1	
13593 806-7308	13593 806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13593 812-4030	13593 812-4030	Dell/EMC	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1	Each	10%	\$1	Other	F1	
13593 812-4031	13593 812-4031	Dell/EMC	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1	
13593 812-4032	13593 812-4032	Dell/EMC	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1	
13593 812-4033	13593 812-4033	Dell/EMC	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1	
13593 812-4034	13593 812-4034	Dell/EMC	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires 1yr from order	\$10,000	Each	10%	\$9,000	Other	F1	
13593 813-5754	13593 813-5754	Dell/EMC	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1	
13593 822-3179	13593 822-3179	Dell/EMC	ProDeploy	\$100	Each	10%	\$90	Other	F1	
13593 823-9276	13593 823-9276	Dell/EMC	Partner Success Program Management	\$1,200	Each	10%	\$1,080	Other	F1	
13593 823-9276	13593 823-9276	Dell/EMC	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1	
13593 823-9284	13593 823-9284	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
13593_823-9285	13593_823-9285	Dell/EMC	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13593_825-0216	13593_825-0216	Dell/EMC	Basic Deployment Dell EMC Unity 80 Drive DAE All Flash	\$259	Each	10%	\$233	Other	F1
13593_825-0217	13593_825-0217	Dell/EMC	Basic Deployment Dell EMC Unity 80 Drive DAE All Flash Upgrade	\$259	Each	10%	\$233	Other	F1
13593_825-0238	13593_825-0238	Dell/EMC	ProDeploy for Dell EMC Unity 80 Drive DAE All Flash	\$373	Each	10%	\$336	Other	F1
13593_825-0239	13593_825-0239	Dell/EMC	ProDeploy for Dell EMC Unity 80 Drive DAE All Flash Deployment Verification	\$160	Each	10%	\$144	Other	F1
13593_825-0240	13593_825-0240	Dell/EMC	ProDeploy for Dell EMC Unity 80 Drive DAE All Flash Upgrade	\$373	Each	10%	\$336	Other	F1
13593_825-0241	13593_825-0241	Dell/EMC	ProDeploy for Dell EMC Unity 80 Drive DAE All Flash Upgrade Deployment Verification	\$160	Each	10%	\$144	Other	F1
13593_825-0258	13593_825-0258	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Two Hosts	\$1,095	Each	10%	\$986	Other	F1
13593_825-0259	13593_825-0259	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Up To Five Filesystems	\$725	Each	10%	\$653	Other	F1
13593_825-0260	13593_825-0260	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Unified Snapshots	\$910	Each	10%	\$819	Other	F1
13593_825-0261	13593_825-0261	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Replication	\$1,332	Each	10%	\$1,199	Other	F1
13593_825-0262	13593_825-0262	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Antivirus	\$407	Each	10%	\$366	Other	F1
13593_825-0263	13593_825-0263	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Metrosync File Replication	\$3,108	Each	10%	\$2,797	Other	F1
13593_825-0264	13593_825-0264	Dell/EMC	ProDeploy AddOn for Dell EMC Unity Cloud Tiering Software	\$2,590	Each	10%	\$2,331	Other	F1
13593_825-0269	13593_825-0269	Dell/EMC	ProDeploy Plus for Dell EMC Unity 80 Drive DAE All Flash Deployment Verification	\$459	Each	10%	\$414	Other	F1
13593_825-0270	13593_825-0270	Dell/EMC	ProDeploy Plus for Dell EMC Unity 80 Drive DAE All Flash	\$606	Each	10%	\$546	Other	F1
13593_825-0273	13593_825-0273	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Two Hosts	\$2,731	Each	10%	\$2,458	Other	F1
13593_825-0274	13593_825-0274	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Up To Five Filesystems	\$1,820	Each	10%	\$1,638	Other	F1
13593_825-0275	13593_825-0275	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Unified Snapshots	\$2,272	Each	10%	\$2,045	Other	F1
13593_825-0276	13593_825-0276	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Replication	\$3,330	Each	10%	\$2,997	Other	F1
13593_825-0277	13593_825-0277	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Antivirus	\$1,021	Each	10%	\$919	Other	F1
13593_825-0278	13593_825-0278	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Metrosync File Replication	\$5,905	Each	10%	\$5,315	Other	F1
13593_825-0279	13593_825-0279	Dell/EMC	ProDeploy Plus AddOn for Dell EMC Unity Cloud Tiering Software	\$3,885	Each	10%	\$3,497	Other	F1
13593_825-0294	13593_825-0294	Dell/EMC	ProDeploy Plus for Dell EMC Unity 80 Drive DAE All Flash Upgrade	\$606	Each	10%	\$546	Other	F1
13593_825-0295	13593_825-0295	Dell/EMC	ProDeploy Plus for Dell EMC Unity 80 Drive DAE All Flash Upgrade Deployment Verification	\$459	Each	10%	\$414	Other	F1
13593_825-8623	13593_825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13593_825-8624	13593_825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13593_826-7528	13593_826-7528	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13593_826-7529	13593_826-7529	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1
13593_826-7530	13593_826-7530	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$17	Each	10%	\$15	Other	F1
13593_826-7531	13593_826-7531	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$419	Each	10%	\$377	Other	F1
13593_826-7532	13593_826-7532	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$722	Each	10%	\$650	Other	F1
13593_826-7533	13593_826-7533	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$1,067	Each	10%	\$960	Other	F1
13593_826-7534	13593_826-7534	Dell/EMC	ProSupport: 7x24 HW Tech Support and Assistance 1 Year	\$723	Each	10%	\$651	Other	F1
13593_826-7535	13593_826-7535	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$1,785	Each	10%	\$1,607	Other	F1
13593_826-7536	13593_826-7536	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$2,223	Each	10%	\$2,001	Other	F1
13593_826-7537	13593_826-7537	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$2,618	Each	10%	\$2,356	Other	F1
13593_826-7538	13593_826-7538	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$50	Each	10%	\$45	Other	F1
13593_826-7539	13593_826-7539	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$563	Each	10%	\$507	Other	F1
13593_826-7540	13593_826-7540	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$964	Each	10%	\$868	Other	F1
13593_826-7541	13593_826-7541	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$1,415	Each	10%	\$1,274	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13593_826-7542	13593_826-7542	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$876	Each	10%	\$788	Other	F1
13593_826-7543	13593_826-7543	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$2,164	Each	10%	\$1,948	Other	F1
13593_826-7544	13593_826-7544	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$2,688	Each	10%	\$2,419	Other	F1
13593_826-7545	13593_826-7545	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$3,163	Each	10%	\$2,847	Other	F1
13593_826-7546	13593_826-7546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$20	Each	10%	\$18	Other	F1
13593_826-7547	13593_826-7547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$515	Each	10%	\$464	Other	F1
13593_826-7548	13593_826-7548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$894	Each	10%	\$805	Other	F1
13593_826-7549	13593_826-7549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$1,326	Each	10%	\$1,193	Other	F1
13593_826-7550	13593_826-7550	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$998	Each	10%	\$898	Other	F1
13593_826-7551	13593_826-7551	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$2,519	Each	10%	\$2,267	Other	F1
13593_826-7552	13593_826-7552	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$3,158	Each	10%	\$2,842	Other	F1
13593_826-7553	13593_826-7553	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$3,744	Each	10%	\$3,370	Other	F1
13593_826-7554	13593_826-7554	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$52	Each	10%	\$47	Other	F1
13593_826-7555	13593_826-7555	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$606	Each	10%	\$545	Other	F1
13593_826-7556	13593_826-7556	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$1,045	Each	10%	\$941	Other	F1
13593_826-7557	13593_826-7557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$1,540	Each	10%	\$1,386	Other	F1
13593_826-7558	13593_826-7558	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$1,059	Each	10%	\$953	Other	F1
13593_826-7559	13593_826-7559	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$2,674	Each	10%	\$2,407	Other	F1
13593_826-7560	13593_826-7560	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$3,345	Each	10%	\$3,011	Other	F1
13593_826-7561	13593_826-7561	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$3,961	Each	10%	\$3,565	Other	F1
13593_826-7562	13593_826-7562	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$201	Each	10%	\$181	Other	F1
13593_826-7563	13593_826-7563	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$1,263	Each	10%	\$1,137	Other	F1
13593_826-7564	13593_826-7564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$269	Each	10%	\$242	Other	F1
13593_826-7565	13593_826-7565	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$1,532	Each	10%	\$1,379	Other	F1
13593_826-7566	13593_826-7566	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$242	Each	10%	\$218	Other	F1
13593_826-7567	13593_826-7567	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$1,774	Each	10%	\$1,597	Other	F1
13593_826-7568	13593_826-7568	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$285	Each	10%	\$257	Other	F1
13593_826-7569	13593_826-7569	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$1,884	Each	10%	\$1,696	Other	F1
13593_826-7572	13593_826-7572	Dell/EMC	Keep Your Hard Drive 1 Year	\$4,535	Each	10%	\$4,082	Other	F1
13593_826-7573	13593_826-7573	Dell/EMC	Keep Your Hard Drive 3 Years	\$13,606	Each	10%	\$12,245	Other	F1
13593_826-7574	13593_826-7574	Dell/EMC	Keep Your Hard Drive 4 Years	\$18,141	Each	10%	\$16,327	Other	F1
13593_826-7575	13593_826-7575	Dell/EMC	Keep Your Hard Drive 5 Years	\$22,677	Each	10%	\$20,409	Other	F1
13593_826-7598	13593_826-7598	Dell/EMC	Keep Your Hard Drive 2 Years	\$9,071	Each	10%	\$8,164	Other	F1
13593_826-9516	13593_826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1
13593_826-9517	13593_826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1
13593_826-9518	13593_826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1
13593_826-9519	13593_826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1
13593_826-9520	13593_826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED use drop-down)	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13593_826-9521	13593_826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13593_826-9522	13593_826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1	
13593_826-9523	13593_826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13593_826-9524	13593_826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1	
13593_826-9525	13593_826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1	
13593_826-9526	13593_826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1	
13593_826-9527	13593_826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1	
13593_826-9528	13593_826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1	
13593_826-9529	13593_826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1	
13593_826-9530	13593_826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1	
13593_826-9531	13593_826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1	
13593_826-9532	13593_826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1	
13593_826-9533	13593_826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1	
13593_826-9534	13593_826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1	
13593_826-9535	13593_826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1	
13593_826-9536	13593_826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1	
13593_826-9537	13593_826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1	
13593_826-9538	13593_826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1	
13593_826-9539	13593_826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13593_826-9540	13593_826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1	
13593_826-9541	13593_826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13593_826-9542	13593_826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1	
13593_826-9543	13593_826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1	
13593_826-9544	13593_826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13593_826-9545	13593_826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1	
13593_826-9546	13593_826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1	
13593_826-9547	13593_826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1	
13593_826-9548	13593_826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1	
13593_826-9549	13593_826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1	
13593_826-9550	13593_826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1	
13593_826-9551	13593_826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1	
13593_826-9552	13593_826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1	
13593_826-9553	13593_826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1	
13593_826-9554	13593_826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1	
13593_826-9555	13593_826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1	
13593_826-9556	13593_826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1	
13593_826-9557	13593_826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13593_826-9558	13593_826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$394	Each	10%	\$355	Other	F1	



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13593_826-9559	13593_826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1
13593_826-9560	13593_826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1
13593_826-9561	13593_826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1
13593_826-9562	13593_826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1
13593_826-9563	13593_826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1
13593_826-9564	13593_826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13593_826-9565	13593_826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13593_826-9566	13593_826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13593_826-9567	13593_826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13593_826-9568	13593_826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13593_826-9569	13593_826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13593_826-9570	13593_826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13593_826-9571	13593_826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1
13593_826-9572	13593_826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1
13593_826-9573	13593_826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1
13593_826-9574	13593_826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1
13593_826-9575	13593_826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1
13593_826-9576	13593_826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13593_826-9577	13593_826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13593_826-9578	13593_826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1
13593_843-8973	13593_843-8973	Dell/EMC	Keep your Hard Drive For Enterprise Channel 75 Months	\$722	Each	10%	\$650	Other	F1
13593_843-8974	13593_843-8974	Dell/EMC	Keep your Hard Drive For Enterprise Channel 87 Months	\$842	Each	10%	\$758	Other	F1
13593_843-8975	13593_843-8975	Dell/EMC	Keep your Hard Drive For Enterprise Channel 63 Months	\$602	Each	10%	\$541	Other	F1
13593_843-8976	13593_843-8976	Dell/EMC	Keep your Hard Drive For Enterprise Channel 51 Months	\$481	Each	10%	\$433	Other	F1
13593_843-9153	13593_843-9153	Dell/EMC	Keep your Hard Drive For Enterprise Channel 39 Months	\$361	Each	10%	\$325	Other	F1
13593_843-9156	13593_843-9156	Dell/EMC	Keep your Hard Drive For Enterprise Channel 27 Months	\$241	Each	10%	\$217	Other	F1
13593_843-9157	13593_843-9157	Dell/EMC	Keep your Hard Drive For Enterprise Channel 15 Months	\$120	Each	10%	\$108	Other	F1
13593_843-9174	13593_843-9174	Dell/EMC	Keep your Hard Drive For Enterprise 7 Years	\$842	Each	10%	\$758	Other	F1
13593_843-9175	13593_843-9175	Dell/EMC	Keep your Hard Drive For Enterprise 5 Years	\$602	Each	10%	\$541	Other	F1
13593_843-9176	13593_843-9176	Dell/EMC	Keep your Hard Drive For Enterprise 3 Years	\$361	Each	10%	\$325	Other	F1
13593_843-9177	13593_843-9177	Dell/EMC	Keep your Hard Drive For Enterprise 2 Years	\$241	Each	10%	\$217	Other	F1
13593_843-9178	13593_843-9178	Dell/EMC	Keep your Hard Drive For Enterprise 6 Years	\$722	Each	10%	\$650	Other	F1
13593_843-9179	13593_843-9179	Dell/EMC	Keep your Hard Drive For Enterprise 4 Years	\$481	Each	10%	\$433	Other	F1
13593_843-9180	13593_843-9180	Dell/EMC	Keep your Hard Drive For Enterprise 1 Year	\$120	Each	10%	\$108	Other	F1
13593_844-7426	13593_844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13593_844-7427	13593_844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13593_844-7428	13593_844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13593_844-7429	13593_844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1

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Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
13593_844-7438	13593_844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13593_844-7439	13593_844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13593_844-7440	13593_844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13593_844-7441	13593_844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13593_844-7444	13593_844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13593_844-7445	13593_844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13593_846-6311	13593_846-6311	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 1 Year	\$909	Each	10%	\$818	Other	F1
13593_846-6312	13593_846-6312	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 2 Years	\$1,633	Each	10%	\$1,470	Other	F1
13593_846-6313	13593_846-6313	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 3 Years	\$2,341	Each	10%	\$2,106	Other	F1
13593_846-6314	13593_846-6314	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 4 Years	\$2,963	Each	10%	\$2,667	Other	F1
13593_846-6315	13593_846-6315	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance 5 Years	\$3,544	Each	10%	\$3,189	Other	F1
13593_846-6318	13593_846-6318	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 1 Year	\$968	Each	10%	\$871	Other	F1
13593_846-6319	13593_846-6319	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 2 Years	\$1,717	Each	10%	\$1,545	Other	F1
13593_846-6320	13593_846-6320	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 3 Years	\$2,441	Each	10%	\$2,197	Other	F1
13593_846-6321	13593_846-6321	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 4 Years	\$3,058	Each	10%	\$2,752	Other	F1
13593_846-6322	13593_846-6322	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance 5 Years	\$3,625	Each	10%	\$3,263	Other	F1
13593_846-6325	13593_846-6325	Dell/EMC	Keep Your Component For Enterprise 1 Year	\$241	Each	10%	\$217	Other	F1
13593_846-6326	13593_846-6326	Dell/EMC	Keep Your Component For Enterprise 3 Years	\$722	Each	10%	\$650	Other	F1
13593_846-6327	13593_846-6327	Dell/EMC	Keep Your Component For Enterprise 4 Years	\$963	Each	10%	\$866	Other	F1
13593_846-6328	13593_846-6328	Dell/EMC	Keep Your Component For Enterprise 5 Years	\$1,203	Each	10%	\$1,083	Other	F1
13593_846-6331	13593_846-6331	Dell/EMC	Keep Your Component For Enterprise 2 Years	\$481	Each	10%	\$433	Other	F1
13593_847-3786	13593_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1
13593_847-3787	13593_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 3 Years	\$558	Each	10%	\$502	Other	F1
13593_847-3788	13593_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 4 Years	\$744	Each	10%	\$670	Other	F1
13593_847-3789	13593_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 5 Years	\$930	Each	10%	\$837	Other	F1
13593_847-3790	13593_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 1 Year	\$202	Each	10%	\$181	Other	F1
13593_847-3791	13593_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 3 Years	\$605	Each	10%	\$544	Other	F1
13593_847-3792	13593_847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$806	Each	10%	\$725	Other	F1
13593_847-3793	13593_847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 5 Years	\$1,008	Each	10%	\$907	Other	F1
13593_847-3794	13593_847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 2 Years	\$372	Each	10%	\$335	Other	F1
13593_847-3795	13593_847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$403	Each	10%	\$363	Other	F1
13593_847-3796	13593_847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1
13593_847-3797	13593_847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1
13593_847-3798	13593_847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1
13593_847-3799	13593_847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1
13593_847-3800	13593_847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1
13593_847-3801	13593_847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$14,025	Each	10%	\$12,623	Other	F1
13593_847-3802	13593_847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$18,700	Each	10%	\$16,830	Other	F1
13593_847-3803	13593_847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD	\$23,375	Each	10%	\$21,038	Other	F1
13593_847-3804	13593_847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity	\$8,500	Each	10%	\$7,650	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13593 847-3805	13593 847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1
13593 847-3806	13593 847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 3 Years	\$430	Each	10%	\$387	Other	F1
13593 847-3807	13593 847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,290	Each	10%	\$1,161	Other	F1
13593 847-3808	13593 847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 5 Years	\$1,720	Each	10%	\$1,548	Other	F1
13593 847-3809	13593 847-3809	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 1 Year	\$2,150	Each	10%	\$1,935	Other	F1
13593 847-3810	13593 847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$473	Each	10%	\$426	Other	F1
13593 847-3811	13593 847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,419	Each	10%	\$1,277	Other	F1
13593 847-3812	13593 847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$1,892	Each	10%	\$1,703	Other	F1
13593 847-3813	13593 847-3813	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$2,365	Each	10%	\$2,129	Other	F1
13593 847-3814	13593 847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 1 Year	\$860	Each	10%	\$774	Other	F1
13593 847-3815	13593 847-3815	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 3 Years	\$946	Each	10%	\$851	Other	F1
13593 847-3816	13593 847-3816	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 4 Years	\$1,600	Each	10%	\$1,440	Other	F1
13593 847-3817	13593 847-3817	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 5 Years	\$4,800	Each	10%	\$4,320	Other	F1
13593 847-3818	13593 847-3818	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Medium Capacity SSD Add-On, 1 Year	\$6,400	Each	10%	\$5,760	Other	F1
13593 847-3819	13593 847-3819	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Medium Capacity SSD Add-On, 3 Years	\$8,000	Each	10%	\$7,200	Other	F1
13593 847-3820	13593 847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Medium Capacity SSD Add-On, 4 Years	\$1,760	Each	10%	\$1,584	Other	F1
13593 847-3821	13593 847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Medium Capacity SSD Add-On, 5 Years	\$5,280	Each	10%	\$4,752	Other	F1
13593 847-3822	13593 847-3822	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 2 Years	\$7,040	Each	10%	\$6,336	Other	F1
13593 847-3823	13593 847-3823	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 3 Years	\$8,800	Each	10%	\$7,920	Other	F1
13593 847-3824	13593 847-3824	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 4 Years	\$3,200	Each	10%	\$2,880	Other	F1
13593 847-3825	13593 847-3825	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 5 Years	\$3,520	Each	10%	\$3,168	Other	F1
13593 929-8509	13593 929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13593 929-8519	13593 929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13593 936-2329	13593 936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13593 936-2339	13593 936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13593 936-2349	13593 936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13593 936-2359	13593 936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13593 936-2369	13593 936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13593 936-2379	13593 936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13593 936-2389	13593 936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13593 936-2399	13593 936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13593 936-2409	13593 936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13593 936-2419	13593 936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13593 936-2429	13593 936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13593 936-5279	13593 936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13593 936-5299	13593 936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13593 936-5319	13593 936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13593 936-5339	13593 936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13593 936-5359	13593 936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13593 936-5379	13593 936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13593 936-5389	13593 936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13593 936-5399	13593 936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13593_936-5409	13593_936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13593_936-5419	13593_936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13593_936-5439	13593_936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13593_936-5449	13593_936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13593_936-5459	13593_936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13593_936-5469	13593_936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13593_951-2015	13593_951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13593_955-9041	13593_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13593_972-0401	13593_972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13593_972-0402	13593_972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13593_972-0403	13593_972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13593_972-0404	13593_972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13593_975-3461	13593_975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13593_984-3267	13593_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13593_989-3439	13593_989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13593_992-6149	13593_992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13593_998-2511	13593_998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13631_007-1527	13631_007-1527	Dell/EMC	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13631_009-4364	13631_009-4364	Dell/EMC	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13631_009-4877	13631_009-4877	Dell/EMC	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13631_460-5909	13631_460-5909	Dell/EMC	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13631_460-8531	13631_460-8531	Dell/EMC	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13631_460-9052	13631_460-9052	Dell/EMC	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13631_460-9900	13631_460-9900	Dell/EMC	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13631_461-0497	13631_461-0497	Dell/EMC	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13631_468-8025	13631_468-8025	Dell/EMC	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13631_468-8026	13631_468-8026	Dell/EMC	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13631_468-8027	13631_468-8027	Dell/EMC	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13631_468-8028	13631_468-8028	Dell/EMC	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13631_468-8029	13631_468-8029	Dell/EMC	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13631_806-7308	13631_806-7308	Dell/EMC	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13631_822-3179	13631_822-3179	Dell/EMC	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13631_825-0140	13631_825-0140	Dell/EMC	ProDeploy for Dell EMC Base Add or Upgrade Storage Hardware Component	\$1,110	Each	10%	\$999	Other	F1
13631_825-0141	13631_825-0141	Dell/EMC	ProDeploy Plus for Dell EMC Base Add or Upgrade Storage Hardware Component	\$1,998	Each	10%	\$1,798	Other	F1
13631_825-0145	13631_825-0145	Dell/EMC	ProDeploy for Dell EMC AddOn Add or Upgrade Storage Hardware Component Requires ProDeploy	\$836	Each	10%	\$753	Other	F1
13631_825-0146	13631_825-0146	Dell/EMC	ProDeploy Plus for Dell EMC AddOn Add or Upgrade Storage Hardware Component Requires ProDeploy Plus	\$1,502	Each	10%	\$1,352	Other	F1
13631_825-8623	13631_825-8623	Dell/EMC	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13631_825-8624	13631_825-8624	Dell/EMC	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13631_826-8897	13631_826-8897	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13631_826-8898	13631_826-8898	Dell/EMC	Dell Hardware Limited Warranty Initial Year	\$53	Each	10%	\$48	Other	F1
13631_826-8899	13631_826-8899	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13631_826-8900	13631_826-8900	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8901	13631_826-8901	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8902	13631_826-8902	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8903	13631_826-8903	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13631_826-8904	13631_826-8904	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8905	13631_826-8905	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8906	13631_826-8906	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8907	13631_826-8907	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$0	Each	10%	\$0	Other	F1
13631_826-8908	13631_826-8908	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8909	13631_826-8909	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8910	13631_826-8910	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8911	13631_826-8911	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13631_826-8912	13631_826-8912	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8913	13631_826-8913	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8914	13631_826-8914	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8915	13631_826-8915	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
13631_826-8916	13631_826-8916	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8917	13631_826-8917	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8918	13631_826-8918	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8919	13631_826-8919	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13631_826-8920	13631_826-8920	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8921	13631_826-8921	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8922	13631_826-8922	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8923	13631_826-8923	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$0	Each	10%	\$0	Other	F1
13631_826-8924	13631_826-8924	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8925	13631_826-8925	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8926	13631_826-8926	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8927	13631_826-8927	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13631_826-8928	13631_826-8928	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8929	13631_826-8929	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8930	13631_826-8930	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8931	13631_826-8931	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8932	13631_826-8932	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8933	13631_826-8933	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8934	13631_826-8934	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8935	13631_826-8935	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13631_826-8936	13631_826-8936	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13631_826-8937	13631_826-8937	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	(\$)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13631_826-8938	13631_826-8938	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1	
13631_826-9516	13631_826-9516	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$1,047	Each	10%	\$942	Other	F1	
13631_826-9517	13631_826-9517	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,400	Each	10%	\$3,060	Other	F1	
13631_826-9518	13631_826-9518	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$10,200	Each	10%	\$9,180	Other	F1	
13631_826-9519	13631_826-9519	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$13,600	Each	10%	\$12,240	Other	F1	
13631_826-9520	13631_826-9520	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13631_826-9521	13631_826-9521	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13631_826-9522	13631_826-9522	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1	
13631_826-9523	13631_826-9523	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13631_826-9524	13631_826-9524	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1	
13631_826-9525	13631_826-9525	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1	
13631_826-9526	13631_826-9526	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1	
13631_826-9527	13631_826-9527	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1	
13631_826-9528	13631_826-9528	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1	
13631_826-9529	13631_826-9529	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,100	Each	10%	\$4,590	Other	F1	
13631_826-9530	13631_826-9530	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$15,300	Each	10%	\$13,770	Other	F1	
13631_826-9531	13631_826-9531	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$20,400	Each	10%	\$18,360	Other	F1	
13631_826-9532	13631_826-9532	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$25,500	Each	10%	\$22,950	Other	F1	
13631_826-9533	13631_826-9533	Dell/EMC	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,800	Each	10%	\$6,120	Other	F1	
13631_826-9534	13631_826-9534	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1	
13631_826-9535	13631_826-9535	Dell/EMC	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1	
13631_826-9536	13631_826-9536	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$10,200	Each	10%	\$9,180	Other	F1	
13631_826-9537	13631_826-9537	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$106	Each	10%	\$95	Other	F1	
13631_826-9538	13631_826-9538	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$424	Each	10%	\$382	Other	F1	
13631_826-9539	13631_826-9539	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13631_826-9540	13631_826-9540	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$1,698	Each	10%	\$1,528	Other	F1	
13631_826-9541	13631_826-9541	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13631_826-9542	13631_826-9542	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$531	Each	10%	\$478	Other	F1	
13631_826-9543	13631_826-9543	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,592	Each	10%	\$1,433	Other	F1	
13631_826-9544	13631_826-9544	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,122	Each	10%	\$1,910	Other	F1	
13631_826-9545	13631_826-9545	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$2,653	Each	10%	\$2,388	Other	F1	
13631_826-9546	13631_826-9546	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$584	Each	10%	\$525	Other	F1	
13631_826-9547	13631_826-9547	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$1,751	Each	10%	\$1,576	Other	F1	
13631_826-9548	13631_826-9548	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,335	Each	10%	\$2,101	Other	F1	
13631_826-9549	13631_826-9549	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$2,918	Each	10%	\$2,626	Other	F1	
13631_826-9550	13631_826-9550	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$637	Each	10%	\$573	Other	F1	
13631_826-9551	13631_826-9551	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$1,910	Each	10%	\$1,719	Other	F1	
13631_826-9552	13631_826-9552	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$2,547	Each	10%	\$2,292	Other	F1	
13631_826-9553	13631_826-9553	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$3,184	Each	10%	\$2,865	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13631_826-9554	13631_826-9554	Dell/EMC	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$849	Each	10%	\$764	Other	F1	
13631_826-9555	13631_826-9555	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,061	Each	10%	\$955	Other	F1	
13631_826-9556	13631_826-9556	Dell/EMC	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$1,167	Each	10%	\$1,051	Other	F1	
13631_826-9557	13631_826-9557	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$1,273	Each	10%	\$1,146	Other	F1	
13631_826-9558	13631_826-9558	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$394	Each	10%	\$355	Other	F1	
13631_826-9559	13631_826-9559	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,280	Each	10%	\$1,152	Other	F1	
13631_826-9560	13631_826-9560	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$3,840	Each	10%	\$3,456	Other	F1	
13631_826-9561	13631_826-9561	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$5,120	Each	10%	\$4,608	Other	F1	
13631_826-9562	13631_826-9562	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13631_826-9563	13631_826-9563	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1	
13631_826-9564	13631_826-9564	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1	
13631_826-9565	13631_826-9565	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1	
13631_826-9566	13631_826-9566	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1	
13631_826-9567	13631_826-9567	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1	
13631_826-9568	13631_826-9568	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1	
13631_826-9569	13631_826-9569	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1	
13631_826-9570	13631_826-9570	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1	
13631_826-9571	13631_826-9571	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$1,920	Each	10%	\$1,728	Other	F1	
13631_826-9572	13631_826-9572	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$5,760	Each	10%	\$5,184	Other	F1	
13631_826-9573	13631_826-9573	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$7,680	Each	10%	\$6,912	Other	F1	
13631_826-9574	13631_826-9574	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$9,600	Each	10%	\$8,640	Other	F1	
13631_826-9575	13631_826-9575	Dell/EMC	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$2,560	Each	10%	\$2,304	Other	F1	
13631_826-9576	13631_826-9576	Dell/EMC	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1	
13631_826-9577	13631_826-9577	Dell/EMC	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1	
13631_826-9578	13631_826-9578	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$3,840	Each	10%	\$3,456	Other	F1	
13631_844-7426	13631_844-7426	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_844-7427	13631_844-7427	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_844-7428	13631_844-7428	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_844-7429	13631_844-7429	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_844-7438	13631_844-7438	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_844-7439	13631_844-7439	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_844-7440	13631_844-7440	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_844-7441	13631_844-7441	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_844-7444	13631_844-7444	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_844-7445	13631_844-7445	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13631_847-2815	13631_847-2815	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
13631_847-2816	13631_847-2816	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 2 Years	\$0	Each	10%	\$0	Other	F1	
13631_847-2817	13631_847-2817	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13631_847-2818	13631_847-2818	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
13631_847-2819	13631_847-2819	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
13631_847-2822	13631_847-2822	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 1 Year	\$0	Each	10%	\$0	Other	F1	
13631_847-2823	13631_847-2823	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 2 Years	\$0	Each	10%	\$0	Other	F1	
13631_847-2824	13631_847-2824	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 3 Years	\$0	Each	10%	\$0	Other	F1	
13631_847-2825	13631_847-2825	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 4 Years	\$0	Each	10%	\$0	Other	F1	
13631_847-2826	13631_847-2826	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance 5 Years	\$0	Each	10%	\$0	Other	F1	
13631_847-3786	13631_847-3786	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 1 Year	\$186	Each	10%	\$167	Other	F1	
13631_847-3787	13631_847-3787	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 3 Years	\$558	Each	10%	\$502	Other	F1	
13631_847-3788	13631_847-3788	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 4 Years	\$744	Each	10%	\$670	Other	F1	
13631_847-3789	13631_847-3789	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 5 Years	\$930	Each	10%	\$837	Other	F1	
13631_847-3790	13631_847-3790	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 1 Year	\$202	Each	10%	\$181	Other	F1	
13631_847-3791	13631_847-3791	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 3 Years	\$605	Each	10%	\$544	Other	F1	
13631_847-3792	13631_847-3792	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 4 Years	\$806	Each	10%	\$725	Other	F1	
13631_847-3793	13631_847-3793	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 5 Years	\$1,008	Each	10%	\$907	Other	F1	
13631_847-3794	13631_847-3794	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Hard Disk Drive Add-On, 2 Years	\$372	Each	10%	\$335	Other	F1	
13631_847-3795	13631_847-3795	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Hard Disk Drive Add-On, 2 Years	\$403	Each	10%	\$363	Other	F1	
13631_847-3796	13631_847-3796	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite High Capacity SSD Add-On, 1 Year	\$4,250	Each	10%	\$3,825	Other	F1	
13631_847-3797	13631_847-3797	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 3 Years	\$12,750	Each	10%	\$11,475	Other	F1	
13631_847-3798	13631_847-3798	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 4 Years	\$17,000	Each	10%	\$15,300	Other	F1	
13631_847-3799	13631_847-3799	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 5 Years	\$21,250	Each	10%	\$19,125	Other	F1	
13631_847-3800	13631_847-3800	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 1 Year	\$4,675	Each	10%	\$4,208	Other	F1	
13631_847-3801	13631_847-3801	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 3 Years	\$14,025	Each	10%	\$12,623	Other	F1	
13631_847-3802	13631_847-3802	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 4 Years	\$18,700	Each	10%	\$16,830	Other	F1	
13631_847-3803	13631_847-3803	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 5 Years	\$23,375	Each	10%	\$21,038	Other	F1	
13631_847-3804	13631_847-3804	Dell/EMC	Restricted: ProSupport One For Data Center Next BusinessDay Onsite High Capacity SSD Add-On, 2 Years	\$8,500	Each	10%	\$7,650	Other	F1	
13631_847-3805	13631_847-3805	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical High Capacity SSD Add-On, 2 Years	\$9,350	Each	10%	\$8,415	Other	F1	
13631_847-3806	13631_847-3806	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 1 Year	\$430	Each	10%	\$387	Other	F1	
13631_847-3807	13631_847-3807	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 3 Years	\$1,290	Each	10%	\$1,161	Other	F1	
13631_847-3808	13631_847-3808	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 4 Years	\$1,720	Each	10%	\$1,548	Other	F1	
13631_847-3809	13631_847-3809	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 5 Years	\$2,150	Each	10%	\$1,935	Other	F1	
13631_847-3810	13631_847-3810	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 1 Year	\$473	Each	10%	\$426	Other	F1	
13631_847-3811	13631_847-3811	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 3 Years	\$1,419	Each	10%	\$1,277	Other	F1	
13631_847-3812	13631_847-3812	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 4 Years	\$1,892	Each	10%	\$1,703	Other	F1	
13631_847-3813	13631_847-3813	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 5 Years	\$2,365	Each	10%	\$2,129	Other	F1	
13631_847-3814	13631_847-3814	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Low Capacity SSD Add-On, 2 Years	\$860	Each	10%	\$774	Other	F1	
13631_847-3815	13631_847-3815	Dell/EMC	Restricted: ProSupport One For Data Center 4 Hour Mission Critical Low Capacity SSD Add-On, 2 Years	\$946	Each	10%	\$851	Other	F1	
13631_847-3816	13631_847-3816	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1	



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13631_847-3817	13631_847-3817	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 3 Years	\$4,800	Each	10%	\$4,320	Other	F1
13631_847-3818	13631_847-3818	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 4 Years	\$6,400	Each	10%	\$5,760	Other	F1
13631_847-3819	13631_847-3819	Dell/EMC	Restricted: ProSupport One For Data Center Next Business Day Onsite Medium Capacity SSD Add-On, 5 Years	\$8,000	Each	10%	\$7,200	Other	F1
13631_847-3820	13631_847-3820	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour Mission Critical Medium Capacity SSD Add-On, 1 Year	\$1,760	Each	10%	\$1,584	Other	F1
13631_847-3821	13631_847-3821	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 3 Years	\$5,280	Each	10%	\$4,752	Other	F1
13631_847-3822	13631_847-3822	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 4 Years	\$7,040	Each	10%	\$6,336	Other	F1
13631_847-3823	13631_847-3823	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 5 Years	\$8,800	Each	10%	\$7,920	Other	F1
13631_847-3824	13631_847-3824	Dell/EMC	Restricted: ProSupport One For Data Center NextBusinessDay Onsite Medium Capacity SSD Add-On, 2 Years	\$3,200	Each	10%	\$2,880	Other	F1
13631_847-3825	13631_847-3825	Dell/EMC	Restricted: ProSupport One For Data Center 4Hour MissionCritical Medium Capacity SSD Add-On, 2 Years	\$3,520	Each	10%	\$3,168	Other	F1
13631_929-3709	13631_929-3709	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13631_929-8509	13631_929-8509	Dell/EMC	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13631_929-8519	13631_929-8519	Dell/EMC	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13631_935-6720	13631_935-6720	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13631_936-2329	13631_936-2329	Dell/EMC	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13631_936-2339	13631_936-2339	Dell/EMC	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13631_936-2349	13631_936-2349	Dell/EMC	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13631_936-2359	13631_936-2359	Dell/EMC	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13631_936-2369	13631_936-2369	Dell/EMC	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13631_936-2379	13631_936-2379	Dell/EMC	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13631_936-2389	13631_936-2389	Dell/EMC	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13631_936-2399	13631_936-2399	Dell/EMC	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13631_936-2409	13631_936-2409	Dell/EMC	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13631_936-2419	13631_936-2419	Dell/EMC	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13631_936-2429	13631_936-2429	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13631_936-5279	13631_936-5279	Dell/EMC	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13631_936-5299	13631_936-5299	Dell/EMC	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13631_936-5319	13631_936-5319	Dell/EMC	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13631_936-5339	13631_936-5339	Dell/EMC	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13631_936-5359	13631_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13631_936-5379	13631_936-5379	Dell/EMC	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13631_936-5389	13631_936-5389	Dell/EMC	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13631_936-5399	13631_936-5399	Dell/EMC	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13631_936-5409	13631_936-5409	Dell/EMC	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13631_936-5419	13631_936-5419	Dell/EMC	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13631_936-5439	13631_936-5439	Dell/EMC	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13631_936-5449	13631_936-5449	Dell/EMC	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13631_936-5459	13631_936-5459	Dell/EMC	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13631_936-5469	13631_936-5469	Dell/EMC	GCP Operations Management	\$38	Each	10%	\$34	Other	F1

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Vendor Notes:

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13631_951-2015	13631_951-2015	Dell/EMC	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13631_955-9041	13631_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13631_972-0401	13631_972-0401	Dell/EMC	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13631_972-0402	13631_972-0402	Dell/EMC	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13631_972-0403	13631_972-0403	Dell/EMC	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13631_972-0404	13631_972-0404	Dell/EMC	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13631_975-3461	13631_975-3461	Dell/EMC	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13631_984-3267	13631_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13631_989-3439	13631_989-3439	Dell/EMC	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13631_992-6149	13631_992-6149	Dell/EMC	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13631_998-2511	13631_998-2511	Dell/EMC	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13459_971-4722	13459_971-4722	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_971-4724	13459_971-4724	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_971-4725	13459_971-4725	Dell/EMC	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_971-4726	13459_971-4726	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_971-4727	13459_971-4727	Dell/EMC	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_973-3783	13459_973-3783	Dell/EMC	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_973-5766	13459_973-5766	Dell/EMC	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_973-9146	13459_973-9146	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_973-9147	13459_973-9147	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_973-9149	13459_973-9149	Dell/EMC	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_973-9150	13459_973-9150	Dell/EMC	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_975-3306	13459_975-3306	Dell/EMC	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_998-8963	13459_998-8963	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
13459_998-8964	13459_998-8964	Dell/EMC	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
1621_929-3709	1621_929-3709	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1621_935-6720	1621_935-6720	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1619_929-3709	1619_929-3709	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1619_935-6720	1619_935-6720	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1622_929-3709	1622_929-3709	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1622_935-6720	1622_935-6720	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1622_936-5359	1622_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1620_929-3709	1620_929-3709	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1620_935-6720	1620_935-6720	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1620_936-5359	1620_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
1294_929-3709	1294_929-3709	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1294_935-6720	1294_935-6720	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
1294_936-5359	1294_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1

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Vendor Notes:

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100022_929-3709	100022_929-3709	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
100022_935-6720	100022_935-6720	Dell/EMC	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
100022_936-5359	100022_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12219_812-5495	12219_812-5495	Dell/EMC	Keep Your Hard Drive, 1 Year	\$257	Each	10%	\$231	Other	F1
12219_812-5496	12219_812-5496	Dell/EMC	Keep Your Hard Drive, 2 Years	\$513	Each	10%	\$462	Other	F1
12219_812-5497	12219_812-5497	Dell/EMC	Keep Your Hard Drive, 3 Years	\$770	Each	10%	\$693	Other	F1
12219_812-5498	12219_812-5498	Dell/EMC	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%	\$923	Other	F1
12219_812-5499	12219_812-5499	Dell/EMC	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12219_812-5522	12219_812-5522	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year	\$26,097	Each	10%	\$23,487	Other	F1
12219_812-5523	12219_812-5523	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service	\$28	Each	10%	\$25	Other	F1
12219_812-5524	12219_812-5524	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year Extended	\$30,334	Each	10%	\$27,301	Other	F1
12219_812-5525	12219_812-5525	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$43,921	Each	10%	\$39,529	Other	F1
12219_812-5526	12219_812-5526	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 3 Years Extended	\$62,009	Each	10%	\$55,808	Other	F1
12219_812-5527	12219_812-5527	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$78,437	Each	10%	\$70,593	Other	F1
12219_812-5528	12219_812-5528	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1
12219_812-5529	12219_812-5529	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$65,285	Each	10%	\$58,756	Other	F1
12219_812-5530	12219_812-5530	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$60,209	Each	10%	\$54,188	Other	F1
12219_812-5531	12219_812-5531	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 2 Years Extended	\$95,491	Each	10%	\$85,942	Other	F1
12219_812-5532	12219_812-5532	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$141,987	Each	10%	\$127,788	Other	F1
12219_812-5533	12219_812-5533	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 4 Years Extended	\$184,128	Each	10%	\$165,715	Other	F1
12219_936-5359	12219_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12219_955-9041	12219_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
12219_984-3267	12219_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
12210_812-5495	12210_812-5495	Dell/EMC	Keep Your Hard Drive, 1 Year	\$257	Each	10%	\$231	Other	F1
12210_812-5496	12210_812-5496	Dell/EMC	Keep Your Hard Drive, 2 Years	\$513	Each	10%	\$462	Other	F1
12210_812-5497	12210_812-5497	Dell/EMC	Keep Your Hard Drive, 3 Years	\$770	Each	10%	\$693	Other	F1
12210_812-5498	12210_812-5498	Dell/EMC	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%	\$923	Other	F1
12210_812-5499	12210_812-5499	Dell/EMC	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12210_812-5538	12210_812-5538	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site	\$26,097	Each	10%	\$23,487	Other	F1
12210_812-5539	12210_812-5539	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service	\$28	Each	10%	\$25	Other	F1
12210_812-5540	12210_812-5540	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site	\$30,334	Each	10%	\$27,301	Other	F1
12210_812-5541	12210_812-5541	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site	\$43,921	Each	10%	\$39,529	Other	F1
12210_812-5542	12210_812-5542	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site	\$62,009	Each	10%	\$55,808	Other	F1
12210_812-5543	12210_812-5543	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site	\$78,437	Each	10%	\$70,593	Other	F1
12210_812-5544	12210_812-5544	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1
12210_812-5545	12210_812-5545	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$65,285	Each	10%	\$58,756	Other	F1
12210_812-5546	12210_812-5546	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$60,209	Each	10%	\$54,188	Other	F1
12210_812-5547	12210_812-5547	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 2 Years Extended	\$95,491	Each	10%	\$85,942	Other	F1
12210_812-5548	12210_812-5548	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$141,987	Each	10%	\$127,788	Other	F1
12210_812-5549	12210_812-5549	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 4 Years Extended	\$184,128	Each	10%	\$165,715	Other	F1
12210_936-5359	12210_936-5359	Dell/EMC	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12210_955-9041	12210_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
12210_976-8706	12210_976-8706	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
12210_976-8795	12210_976-8795	Dell/EMC	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 5 Year	\$1,440	Each	10%	\$1,296	Other	F1
12210_984-3267	12210_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
12210_991-2878	12210_991-2878	Dell/EMC	Dell ProSupport Service Offering Declined	\$0	Each	10%	\$0	Other	F1
12210_996-8029	12210_996-8029	Dell/EMC	Declined recommended ProSupport service - Call your Dell Sales Rep if Upgrade Needed	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12212_812-5495	12212_812-5495	Dell/EMC	Keep Your Hard Drive, 1 Year	\$257	Each	10%	\$231	Other	F1
12212_812-5496	12212_812-5496	Dell/EMC	Keep Your Hard Drive, 2 Years	\$513	Each	10%	\$462	Other	F1
12212_812-5497	12212_812-5497	Dell/EMC	Keep Your Hard Drive, 3 Years	\$770	Each	10%	\$693	Other	F1
12212_812-5498	12212_812-5498	Dell/EMC	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%	\$923	Other	F1
12212_812-5499	12212_812-5499	Dell/EMC	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12212_812-5500	12212_812-5500	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year	\$26,097	Each	10%	\$23,487	Other	F1
12212_812-5501	12212_812-5501	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service	\$28	Each	10%	\$25	Other	F1
12212_812-5502	12212_812-5502	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$65,285	Each	10%	\$58,756	Other	F1
12212_812-5503	12212_812-5503	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$60,209	Each	10%	\$54,188	Other	F1
12212_812-5504	12212_812-5504	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 2 Years Extended	\$95,491	Each	10%	\$85,942	Other	F1
12212_812-5505	12212_812-5505	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$141,987	Each	10%	\$127,788	Other	F1
12212_812-5506	12212_812-5506	Dell/EMC	PREMIUM Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 4 Years Extended	\$184,128	Each	10%	\$165,715	Other	F1
12212_812-5513	12212_812-5513	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 3 Years Extended	\$62,009	Each	10%	\$55,808	Other	F1
12212_812-5514	12212_812-5514	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$78,437	Each	10%	\$70,593	Other	F1
12212_812-5515	12212_812-5515	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year Extended	\$30,334	Each	10%	\$27,301	Other	F1
12212_812-5516	12212_812-5516	Dell/EMC	ENHANCED Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$43,921	Each	10%	\$39,529	Other	F1
12212_812-5517	12212_812-5517	Dell/EMC	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1
12212_955-9041	12212_955-9041	Dell/EMC	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
12212_984-3267	12212_984-3267	Dell/EMC	Custom Service	\$0	Each	10%	\$0	Other	F1
13592_826-8209	13592_826-8209	Dell/EMC	Keep Your Hard Drive	\$579	Each	10%	\$521	Other	F1
13592_826-8210	13592_826-8210	Dell/EMC	Keep Your Hard Drive	\$579	Each	10%	\$521	Other	F1
13592_826-8221	13592_826-8221	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$87	Each	10%	\$79	Other	F1
13592_826-8222	13592_826-8222	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$87	Each	10%	\$79	Other	F1
13592_826-8223	13592_826-8223	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$131	Each	10%	\$118	Other	F1
13592_826-8224	13592_826-8224	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$131	Each	10%	\$118	Other	F1
13592_826-8225	13592_826-8225	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$105	Each	10%	\$94	Other	F1
13592_826-8226	13592_826-8226	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$105	Each	10%	\$94	Other	F1
13592_826-8227	13592_826-8227	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$157	Each	10%	\$141	Other	F1
13592_826-8228	13592_826-8228	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$157	Each	10%	\$141	Other	F1
13592_826-8229	13592_826-8229	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$114	Each	10%	\$102	Other	F1
13592_826-8230	13592_826-8230	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$114	Each	10%	\$102	Other	F1
13592_826-8231	13592_826-8231	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$170	Each	10%	\$153	Other	F1
13592_826-8232	13592_826-8232	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$170	Each	10%	\$153	Other	F1
13592_826-8233	13592_826-8233	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$122	Each	10%	\$110	Other	F1
13592_826-8234	13592_826-8234	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$122	Each	10%	\$110	Other	F1
13592_826-8235	13592_826-8235	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$183	Each	10%	\$165	Other	F1
13592_826-8236	13592_826-8236	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$183	Each	10%	\$165	Other	F1
13592_843-8570	13592_843-8570	Dell/EMC	Keep your Hard Drive For Enterprise	\$28	Each	10%	\$26	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13592_843-8571	13592_843-8571	Dell/EMC	Keep your Hard Drive For Enterprise	\$28	Each	10%	\$26	Other	F1
13592_844-7582	13592_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13592_844-7583	13592_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13592_844-7584	13592_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13592_844-7585	13592_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13592_845-9360	13592_845-9360	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$179	Each	10%	\$161	Other	F1
13592_845-9361	13592_845-9361	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$179	Each	10%	\$161	Other	F1
13592_845-9362	13592_845-9362	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$175	Each	10%	\$157	Other	F1
13592_845-9363	13592_845-9363	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$175	Each	10%	\$157	Other	F1
13592_845-9379	13592_845-9379	Dell/EMC	Keep Your Component For Enterprise	\$57	Each	10%	\$51	Other	F1
13592_845-9380	13592_845-9380	Dell/EMC	Keep Your Component For Enterprise	\$57	Each	10%	\$51	Other	F1
13592_926-0476	13592_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13590_826-8137	13590_826-8137	Dell/EMC	Keep Your Hard Drive	\$975	Each	10%	\$877	Other	F1
13590_826-8138	13590_826-8138	Dell/EMC	Keep Your Hard Drive	\$975	Each	10%	\$877	Other	F1
13590_826-8149	13590_826-8149	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$98	Each	10%	\$88	Other	F1
13590_826-8150	13590_826-8150	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$98	Each	10%	\$88	Other	F1
13590_826-8151	13590_826-8151	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$147	Each	10%	\$133	Other	F1
13590_826-8152	13590_826-8152	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$147	Each	10%	\$133	Other	F1
13590_826-8153	13590_826-8153	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$118	Each	10%	\$106	Other	F1
13590_826-8154	13590_826-8154	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$118	Each	10%	\$106	Other	F1
13590_826-8155	13590_826-8155	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$177	Each	10%	\$159	Other	F1
13590_826-8156	13590_826-8156	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$177	Each	10%	\$159	Other	F1
13590_826-8157	13590_826-8157	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$128	Each	10%	\$115	Other	F1
13590_826-8158	13590_826-8158	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$128	Each	10%	\$115	Other	F1
13590_826-8159	13590_826-8159	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$191	Each	10%	\$172	Other	F1
13590_826-8160	13590_826-8160	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$191	Each	10%	\$172	Other	F1
13590_826-8161	13590_826-8161	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$137	Each	10%	\$124	Other	F1
13590_826-8162	13590_826-8162	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$137	Each	10%	\$124	Other	F1
13590_826-8163	13590_826-8163	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$206	Each	10%	\$186	Other	F1
13590_826-8164	13590_826-8164	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$206	Each	10%	\$186	Other	F1
13590_843-8603	13590_843-8603	Dell/EMC	Keep your Hard Drive For Enterprise	\$32	Each	10%	\$29	Other	F1
13590_843-8604	13590_843-8604	Dell/EMC	Keep your Hard Drive For Enterprise	\$32	Each	10%	\$29	Other	F1
13590_844-7582	13590_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13590_844-7583	13590_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13590_844-7584	13590_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13590_844-7585	13590_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13590_846-6295	13590_846-6295	Dell/EMC	Restricted ProSupport One for Data Center 7x24 Technical Support And Assistance	\$196	Each	10%	\$177	Other	F1
13590_846-6296	13590_846-6296	Dell/EMC	Restricted ProSupport One for Data Center 7x24 Technical Support And Assistance	\$196	Each	10%	\$177	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13590_846-6302	13590_846-6302	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support And Assistance	\$201	Each	10%	\$181	Other	F1
13590_846-6303	13590_846-6303	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support And Assistance	\$201	Each	10%	\$181	Other	F1
13590_846-6304	13590_846-6304	Dell/EMC	Keep Your Component For Enterprise	\$64	Each	10%	\$57	Other	F1
13590_846-6305	13590_846-6305	Dell/EMC	Keep Your Component For Enterprise	\$64	Each	10%	\$57	Other	F1
13590_926-0476	13590_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13604_826-5439	13604_826-5439	Dell/EMC	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
13604_826-5440	13604_826-5440	Dell/EMC	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
13604_826-5451	13604_826-5451	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$437	Each	10%	\$393	Other	F1
13604_826-5452	13604_826-5452	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$437	Each	10%	\$393	Other	F1
13604_826-5453	13604_826-5453	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$655	Each	10%	\$589	Other	F1
13604_826-5454	13604_826-5454	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$655	Each	10%	\$589	Other	F1
13604_826-5455	13604_826-5455	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$524	Each	10%	\$472	Other	F1
13604_826-5456	13604_826-5456	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$524	Each	10%	\$472	Other	F1
13604_826-5893	13604_826-5893	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$786	Each	10%	\$707	Other	F1
13604_826-5894	13604_826-5894	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$786	Each	10%	\$707	Other	F1
13604_826-5895	13604_826-5895	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$568	Each	10%	\$511	Other	F1
13604_826-5896	13604_826-5896	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$568	Each	10%	\$511	Other	F1
13604_826-5897	13604_826-5897	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$851	Each	10%	\$766	Other	F1
13604_826-5898	13604_826-5898	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$851	Each	10%	\$766	Other	F1
13604_826-5899	13604_826-5899	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$611	Each	10%	\$550	Other	F1
13604_826-5900	13604_826-5900	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$611	Each	10%	\$550	Other	F1
13604_826-5901	13604_826-5901	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$917	Each	10%	\$825	Other	F1
13604_826-5902	13604_826-5902	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$917	Each	10%	\$825	Other	F1
13604_826-5915	13604_826-5915	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13604_826-5916	13604_826-5916	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13604_826-5917	13604_826-5917	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13604_826-5918	13604_826-5918	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13604_826-9759	13604_826-9759	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13604_826-9760	13604_826-9760	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13604_826-9761	13604_826-9761	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13604_826-9762	13604_826-9762	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13604_826-9763	13604_826-9763	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13604_826-9764	13604_826-9764	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13604_826-9765	13604_826-9765	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13604_826-9766	13604_826-9766	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13604_843-8612	13604_843-8612	Dell/EMC	Keep your Hard Drive For Enterprise	\$900	Each	10%	\$810	Other	F1
13604_843-8613	13604_843-8613	Dell/EMC	Keep your Hard Drive For Enterprise	\$900	Each	10%	\$810	Other	F1
13604_844-7582	13604_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13604_844-7583	13604_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13604_844-7584	13604_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13604_844-7585	13604_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13604 846-6452	13604 846-6452	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$873	Each	10%	\$786	Other	F1
13604 846-6453	13604 846-6453	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$873	Each	10%	\$786	Other	F1
13604 846-6459	13604 846-6459	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$895	Each	10%	\$806	Other	F1
13604 846-6460	13604 846-6460	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$895	Each	10%	\$806	Other	F1
13604 846-6461	13604 846-6461	Dell/EMC	Keep Your Component For Enterprise	\$1,800	Each	10%	\$1,620	Other	F1
13604 846-6462	13604 846-6462	Dell/EMC	Keep Your Component For Enterprise	\$1,800	Each	10%	\$1,620	Other	F1
13604 926-0476	13604 926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13610 826-5915	13610 826-5915	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13610 826-5916	13610 826-5916	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13610 826-5917	13610 826-5917	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13610 826-5918	13610 826-5918	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13610 826-6710	13610 826-6710	Dell/EMC	Keep Your Hard Drive	\$830	Each	10%	\$747	Other	F1
13610 826-6711	13610 826-6711	Dell/EMC	Keep Your Hard Drive	\$830	Each	10%	\$747	Other	F1
13610 826-6722	13610 826-6722	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$349	Each	10%	\$314	Other	F1
13610 826-6723	13610 826-6723	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$349	Each	10%	\$314	Other	F1
13610 826-6724	13610 826-6724	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$524	Each	10%	\$472	Other	F1
13610 826-6725	13610 826-6725	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$524	Each	10%	\$472	Other	F1
13610 826-6726	13610 826-6726	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$437	Each	10%	\$393	Other	F1
13610 826-6727	13610 826-6727	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$437	Each	10%	\$393	Other	F1
13610 826-6728	13610 826-6728	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$655	Each	10%	\$589	Other	F1
13610 826-6729	13610 826-6729	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$655	Each	10%	\$589	Other	F1
13610 826-6730	13610 826-6730	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$480	Each	10%	\$432	Other	F1
13610 826-6731	13610 826-6731	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$480	Each	10%	\$432	Other	F1
13610 826-6732	13610 826-6732	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$720	Each	10%	\$648	Other	F1
13610 826-6733	13610 826-6733	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$720	Each	10%	\$648	Other	F1
13610 826-6734	13610 826-6734	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$524	Each	10%	\$472	Other	F1
13610 826-6735	13610 826-6735	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$524	Each	10%	\$472	Other	F1
13610 826-6736	13610 826-6736	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$786	Each	10%	\$707	Other	F1
13610 826-6737	13610 826-6737	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$786	Each	10%	\$707	Other	F1
13610 826-9759	13610 826-9759	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13610 826-9760	13610 826-9760	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13610 826-9761	13610 826-9761	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13610 826-9762	13610 826-9762	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13610 826-9763	13610 826-9763	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13610 826-9764	13610 826-9764	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13610 826-9765	13610 826-9765	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13610 826-9766	13610 826-9766	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13610 844-7582	13610 844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13610 844-7583	13610 844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13610 844-7584	13610 844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13610 844-7585	13610 844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13610 846-6359	13610 846-6359	Dell/EMC	Keep Your Component For Enterprise	\$2,800	Each	10%	\$2,520	Other	F1
13610 846-6360	13610 846-6360	Dell/EMC	Keep Your Component For Enterprise	\$2,800	Each	10%	\$2,520	Other	F1
13610 846-6371	13610 846-6371	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$742	Each	10%	\$668	Other	F1
13610 846-6372	13610 846-6372	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$742	Each	10%	\$668	Other	F1
13610 846-6378	13610 846-6378	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$764	Each	10%	\$688	Other	F1
13610 846-6379	13610 846-6379	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$764	Each	10%	\$688	Other	F1
13610 926-0476	13610 926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13619 826-5915	13619 826-5915	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13619_826-5916	13619_826-5916	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13619_826-5917	13619_826-5917	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13619_826-5918	13619_826-5918	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13619_826-6854	13619_826-6854	Dell/EMC	Keep Your Hard Drive	\$317	Each	10%	\$286	Other	F1
13619_826-6855	13619_826-6855	Dell/EMC	Keep Your Hard Drive	\$317	Each	10%	\$286	Other	F1
13619_826-6866	13619_826-6866	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$1,122	Each	10%	\$1,010	Other	F1
13619_826-6867	13619_826-6867	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$1,122	Each	10%	\$1,010	Other	F1
13619_826-6868	13619_826-6868	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$1,683	Each	10%	\$1,515	Other	F1
13619_826-6869	13619_826-6869	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$1,683	Each	10%	\$1,515	Other	F1
13619_826-6870	13619_826-6870	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,346	Each	10%	\$1,212	Other	F1
13619_826-6871	13619_826-6871	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,346	Each	10%	\$1,212	Other	F1
13619_826-6872	13619_826-6872	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,019	Each	10%	\$1,817	Other	F1
13619_826-6873	13619_826-6873	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,019	Each	10%	\$1,817	Other	F1
13619_826-6874	13619_826-6874	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$1,458	Each	10%	\$1,313	Other	F1
13619_826-6875	13619_826-6875	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$1,458	Each	10%	\$1,313	Other	F1
13619_826-6876	13619_826-6876	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$2,188	Each	10%	\$1,969	Other	F1
13619_826-6877	13619_826-6877	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$2,188	Each	10%	\$1,969	Other	F1
13619_826-6878	13619_826-6878	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,571	Each	10%	\$1,414	Other	F1
13619_826-6879	13619_826-6879	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,571	Each	10%	\$1,414	Other	F1
13619_826-6880	13619_826-6880	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$2,356	Each	10%	\$2,120	Other	F1
13619_826-6881	13619_826-6881	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$2,356	Each	10%	\$2,120	Other	F1
13619_826-9759	13619_826-9759	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13619_826-9760	13619_826-9760	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13619_826-9761	13619_826-9761	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13619_826-9762	13619_826-9762	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13619_826-9763	13619_826-9763	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13619_826-9764	13619_826-9764	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13619_826-9765	13619_826-9765	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13619_826-9766	13619_826-9766	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13619_844-7582	13619_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13619_844-7583	13619_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13619_844-7584	13619_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13619_844-7585	13619_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13619_846-7665	13619_846-7665	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$2,300	Each	10%	\$2,070	Other	F1
13619_846-7666	13619_846-7666	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$2,300	Each	10%	\$2,070	Other	F1
13619_846-7667	13619_846-7667	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$2,244	Each	10%	\$2,019	Other	F1
13619_846-7668	13619_846-7668	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$2,244	Each	10%	\$2,019	Other	F1
13619_846-7684	13619_846-7684	Dell/EMC	Keep Your Component For Enterprise	\$5,000	Each	10%	\$4,500	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13619_846-7685	13619_846-7685	Dell/EMC	Keep Your Component For Enterprise	\$5,000	Each	10%	\$4,500	Other	F1
13619_926-0476	13619_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13608_826-5915	13608_826-5915	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13608_826-5916	13608_826-5916	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13608_826-5917	13608_826-5917	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13608_826-5918	13608_826-5918	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13608_826-6638	13608_826-6638	Dell/EMC	Keep Your Hard Drive	\$1,745	Each	10%	\$1,570	Other	F1
13608_826-6639	13608_826-6639	Dell/EMC	Keep Your Hard Drive	\$1,745	Each	10%	\$1,570	Other	F1
13608_826-6650	13608_826-6650	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$898	Each	10%	\$808	Other	F1
13608_826-6651	13608_826-6651	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$898	Each	10%	\$808	Other	F1
13608_826-6652	13608_826-6652	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$1,346	Each	10%	\$1,212	Other	F1
13608_826-6653	13608_826-6653	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$1,346	Each	10%	\$1,212	Other	F1
13608_826-6654	13608_826-6654	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,122	Each	10%	\$1,010	Other	F1
13608_826-6655	13608_826-6655	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,122	Each	10%	\$1,010	Other	F1
13608_826-6656	13608_826-6656	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,683	Each	10%	\$1,515	Other	F1
13608_826-6657	13608_826-6657	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,683	Each	10%	\$1,515	Other	F1
13608_826-6658	13608_826-6658	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$1,234	Each	10%	\$1,111	Other	F1
13608_826-6659	13608_826-6659	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$1,234	Each	10%	\$1,111	Other	F1
13608_826-6660	13608_826-6660	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$1,851	Each	10%	\$1,666	Other	F1
13608_826-6661	13608_826-6661	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$1,851	Each	10%	\$1,666	Other	F1
13608_826-6662	13608_826-6662	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,346	Each	10%	\$1,212	Other	F1
13608_826-6663	13608_826-6663	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,346	Each	10%	\$1,212	Other	F1
13608_826-6664	13608_826-6664	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$2,019	Each	10%	\$1,817	Other	F1
13608_826-6665	13608_826-6665	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$2,019	Each	10%	\$1,817	Other	F1
13608_826-9759	13608_826-9759	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13608_826-9760	13608_826-9760	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13608_826-9761	13608_826-9761	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13608_826-9762	13608_826-9762	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13608_826-9763	13608_826-9763	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13608_826-9764	13608_826-9764	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13608_826-9765	13608_826-9765	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13608_826-9766	13608_826-9766	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13608_843-8770	13608_843-8770	Dell/EMC	Keep your Hard Drive For Enterprise	\$3,100	Each	10%	\$2,790	Other	F1
13608_843-8771	13608_843-8771	Dell/EMC	Keep your Hard Drive For Enterprise	\$3,100	Each	10%	\$2,790	Other	F1
13608_844-7582	13608_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13608_844-7583	13608_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13608_844-7584	13608_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13608_844-7585	13608_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13608_846-7614	13608_846-7614	Dell/EMC	Keep Your Component For Enterprise	\$6,200	Each	10%	\$5,580	Other	F1
13608_846-7615	13608_846-7615	Dell/EMC	Keep Your Component For Enterprise	\$6,200	Each	10%	\$5,580	Other	F1
13608_846-7627	13608_846-7627	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$1,963	Each	10%	\$1,767	Other	F1
13608_846-7628	13608_846-7628	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$1,963	Each	10%	\$1,767	Other	F1
13608_846-7629	13608_846-7629	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$1,907	Each	10%	\$1,716	Other	F1
13608_846-7630	13608_846-7630	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$1,907	Each	10%	\$1,716	Other	F1
13608_826-6476	13608_826-6476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13617_826-5915	13617_826-5915	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13617_826-5916	13617_826-5916	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13617_826-5917	13617_826-5917	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13617_826-5918	13617_826-5918	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13617_826-6926	13617_826-6926	Dell/EMC	Keep Your Hard Drive	\$476	Each	10%	\$428	Other	F1
13617_826-6927	13617_826-6927	Dell/EMC	Keep Your Hard Drive	\$476	Each	10%	\$428	Other	F1
13617_826-6938	13617_826-6938	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$2,380	Each	10%	\$2,142	Other	F1
13617_826-6939	13617_826-6939	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$2,380	Each	10%	\$2,142	Other	F1
13617_826-6940	13617_826-6940	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$3,569	Each	10%	\$3,212	Other	F1
13617_826-6941	13617_826-6941	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$3,569	Each	10%	\$3,212	Other	F1
13617_826-6942	13617_826-6942	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,855	Each	10%	\$2,570	Other	F1
13617_826-6943	13617_826-6943	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,855	Each	10%	\$2,570	Other	F1
13617_826-6944	13617_826-6944	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,283	Each	10%	\$3,855	Other	F1
13617_826-6945	13617_826-6945	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,283	Each	10%	\$3,855	Other	F1
13617_826-6946	13617_826-6946	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$3,093	Each	10%	\$2,784	Other	F1
13617_826-6947	13617_826-6947	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$3,093	Each	10%	\$2,784	Other	F1
13617_826-6948	13617_826-6948	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$4,640	Each	10%	\$4,176	Other	F1
13617_826-6949	13617_826-6949	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$4,640	Each	10%	\$4,176	Other	F1
13617_826-6950	13617_826-6950	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,331	Each	10%	\$2,998	Other	F1
13617_826-6951	13617_826-6951	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,331	Each	10%	\$2,998	Other	F1
13617_826-6952	13617_826-6952	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$4,997	Each	10%	\$4,497	Other	F1
13617_826-6953	13617_826-6953	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$4,997	Each	10%	\$4,497	Other	F1
13617_826-9759	13617_826-9759	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13617_826-9760	13617_826-9760	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13617_826-9761	13617_826-9761	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13617_826-9762	13617_826-9762	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13617_826-9763	13617_826-9763	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13617_826-9764	13617_826-9764	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13617_826-9765	13617_826-9765	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13617_826-9766	13617_826-9766	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13617_843-8923	13617_843-8923	Dell/EMC	Keep your Hard Drive For Enterprise	\$6,500	Each	10%	\$5,850	Other	F1
13617_843-8924	13617_843-8924	Dell/EMC	Keep your Hard Drive For Enterprise	\$6,500	Each	10%	\$5,850	Other	F1
13617_844-7582	13617_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13617_844-7583	13617_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13617_844-7584	13617_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13617_844-7585	13617_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13617_846-6422	13617_846-6422	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$4,878	Each	10%	\$4,390	Other	F1
13617_846-6423	13617_846-6423	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$4,878	Each	10%	\$4,390	Other	F1
13617_846-6424	13617_846-6424	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$4,759	Each	10%	\$4,283	Other	F1
13617_846-6425	13617_846-6425	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$4,759	Each	10%	\$4,283	Other	F1
13617_846-6441	13617_846-6441	Dell/EMC	Keep Your Component For Enterprise	\$13,000	Each	10%	\$11,700	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13617_846-6442	13617_846-6442	Dell/EMC	Keep Your Component For Enterprise	\$13,000	Each	10%	\$11,700	Other	F1
13617_926-0476	13617_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13606_826-5915	13606_826-5915	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13606_826-5916	13606_826-5916	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13606_826-5917	13606_826-5917	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13606_826-5918	13606_826-5918	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13606_826-6566	13606_826-6566	Dell/EMC	Keep Your Hard Drive	\$1,848	Each	10%	\$1,663	Other	F1
13606_826-6567	13606_826-6567	Dell/EMC	Keep Your Hard Drive	\$1,848	Each	10%	\$1,663	Other	F1
13606_826-6578	13606_826-6578	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$1,904	Each	10%	\$1,713	Other	F1
13606_826-6579	13606_826-6579	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$1,904	Each	10%	\$1,713	Other	F1
13606_826-6580	13606_826-6580	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$2,855	Each	10%	\$2,570	Other	F1
13606_826-6581	13606_826-6581	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$2,855	Each	10%	\$2,570	Other	F1
13606_826-6582	13606_826-6582	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,380	Each	10%	\$2,142	Other	F1
13606_826-6583	13606_826-6583	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,380	Each	10%	\$2,142	Other	F1
13606_826-6584	13606_826-6584	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$3,569	Each	10%	\$3,212	Other	F1
13606_826-6585	13606_826-6585	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$3,569	Each	10%	\$3,212	Other	F1
13606_826-6586	13606_826-6586	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$2,617	Each	10%	\$2,356	Other	F1
13606_826-6587	13606_826-6587	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$2,617	Each	10%	\$2,356	Other	F1
13606_826-6588	13606_826-6588	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$3,926	Each	10%	\$3,534	Other	F1
13606_826-6589	13606_826-6589	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$3,926	Each	10%	\$3,534	Other	F1
13606_826-6590	13606_826-6590	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,855	Each	10%	\$2,570	Other	F1
13606_826-6591	13606_826-6591	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,855	Each	10%	\$2,570	Other	F1
13606_826-6592	13606_826-6592	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$4,283	Each	10%	\$3,855	Other	F1
13606_826-6593	13606_826-6593	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$4,283	Each	10%	\$3,855	Other	F1
13606_826-9759	13606_826-9759	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13606_826-9760	13606_826-9760	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13606_826-9761	13606_826-9761	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13606_826-9762	13606_826-9762	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13606_826-9763	13606_826-9763	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13606_826-9764	13606_826-9764	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13606_826-9765	13606_826-9765	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13606_826-9766	13606_826-9766	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13606_843-8932	13606_843-8932	Dell/EMC	Keep your Hard Drive For Enterprise	\$7,000	Each	10%	\$6,300	Other	F1
13606_843-8933	13606_843-8933	Dell/EMC	Keep your Hard Drive For Enterprise	\$7,000	Each	10%	\$6,300	Other	F1
13606_844-7582	13606_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13606_844-7583	13606_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13606_844-7584	13606_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13606_844-7585	13606_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13606_846-6478	13606_846-6478	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$4,164	Each	10%	\$3,748	Other	F1
13606_846-6479	13606_846-6479	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$4,164	Each	10%	\$3,748	Other	F1
13606_846-6480	13606_846-6480	Dell/EMC	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$4,045	Each	10%	\$3,641	Other	F1
13606_846-6481	13606_846-6481	Dell/EMC	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$4,045	Each	10%	\$3,641	Other	F1
13606_846-6487	13606_846-6487	Dell/EMC	Keep Your Component For Enterprise	\$14,000	Each	10%	\$12,600	Other	F1
13606_846-6488	13606_846-6488	Dell/EMC	Keep Your Component For Enterprise	\$14,000	Each	10%	\$12,600	Other	F1
13606_926-0476	13606_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13600_826-6422	13600_826-6422	Dell/EMC	Keep Your Hard Drive	\$3,382	Each	10%	\$3,044	Other	F1
13600_826-6423	13600_826-6423	Dell/EMC	Keep Your Hard Drive	\$3,382	Each	10%	\$3,044	Other	F1
13600_826-6434	13600_826-6434	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$370	Each	10%	\$333	Other	F1
13600_826-6435	13600_826-6435	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$370	Each	10%	\$333	Other	F1
13600_826-6436	13600_826-6436	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$555	Each	10%	\$500	Other	F1
13600_826-6437	13600_826-6437	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$555	Each	10%	\$500	Other	F1
13600_826-6438	13600_826-6438	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$444	Each	10%	\$400	Other	F1
13600_826-6439	13600_826-6439	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$444	Each	10%	\$400	Other	F1
13600_826-6440	13600_826-6440	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$666	Each	10%	\$600	Other	F1
13600_826-6441	13600_826-6441	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$666	Each	10%	\$600	Other	F1
13600_826-6442	13600_826-6442	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$481	Each	10%	\$433	Other	F1
13600_826-6443	13600_826-6443	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$481	Each	10%	\$433	Other	F1
13600_826-6444	13600_826-6444	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$722	Each	10%	\$650	Other	F1
13600_826-6445	13600_826-6445	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$722	Each	10%	\$650	Other	F1
13600_826-6446	13600_826-6446	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$518	Each	10%	\$466	Other	F1
13600_826-6447	13600_826-6447	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$518	Each	10%	\$466	Other	F1
13600_826-6448	13600_826-6448	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$777	Each	10%	\$700	Other	F1
13600_826-6449	13600_826-6449	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$777	Each	10%	\$700	Other	F1
13600_843-9171	13600_843-9171	Dell/EMC	Keep your Hard Drive For Enterprise	\$120	Each	10%	\$108	Other	F1
13600_843-9172	13600_843-9172	Dell/EMC	Keep your Hard Drive For Enterprise	\$120	Each	10%	\$108	Other	F1
13600_844-7582	13600_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13600_844-7583	13600_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13600_844-7584	13600_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13600_844-7585	13600_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13600_846-7691	13600_846-7691	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$740	Each	10%	\$666	Other	F1
13600_846-7692	13600_846-7692	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$740	Each	10%	\$666	Other	F1
13600_846-7698	13600_846-7698	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$759	Each	10%	\$683	Other	F1
13600_846-7699	13600_846-7699	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$759	Each	10%	\$683	Other	F1
13600_846-7700	13600_846-7700	Dell/EMC	Keep Your Component For Enterprise	\$241	Each	10%	\$217	Other	F1
13600_846-7701	13600_846-7701	Dell/EMC	Keep Your Component For Enterprise	\$241	Each	10%	\$217	Other	F1
13600_926-0476	13600_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13614_826-5915	13614_826-5915	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13614_826-5916	13614_826-5916	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13614_826-5917	13614_826-5917	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13614_826-5918	13614_826-5918	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13614_826-6782	13614_826-6782	Dell/EMC	Keep Your Hard Drive	\$476	Each	10%	\$428	Other	F1
13614_826-6783	13614_826-6783	Dell/EMC	Keep Your Hard Drive	\$476	Each	10%	\$428	Other	F1
13614_826-6794	13614_826-6794	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$5,216	Each	10%	\$4,694	Other	F1
13614_826-6795	13614_826-6795	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$5,216	Each	10%	\$4,694	Other	F1
13614_826-6796	13614_826-6796	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$7,823	Each	10%	\$7,041	Other	F1
13614_826-6797	13614_826-6797	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$7,823	Each	10%	\$7,041	Other	F1
13614_826-6798	13614_826-6798	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$6,259	Each	10%	\$5,633	Other	F1
13614_826-6799	13614_826-6799	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$6,259	Each	10%	\$5,633	Other	F1
13614_826-6800	13614_826-6800	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$9,388	Each	10%	\$8,449	Other	F1
13614_826-6801	13614_826-6801	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$9,388	Each	10%	\$8,449	Other	F1
13614_826-6802	13614_826-6802	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$6,780	Each	10%	\$6,102	Other	F1
13614_826-6803	13614_826-6803	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$6,780	Each	10%	\$6,102	Other	F1
13614_826-6804	13614_826-6804	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$10,170	Each	10%	\$9,153	Other	F1
13614_826-6805	13614_826-6805	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$10,170	Each	10%	\$9,153	Other	F1
13614_826-6806	13614_826-6806	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,302	Each	10%	\$6,572	Other	F1
13614_826-6807	13614_826-6807	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,302	Each	10%	\$6,572	Other	F1
13614_826-6808	13614_826-6808	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$10,953	Each	10%	\$9,857	Other	F1
13614_826-6809	13614_826-6809	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$10,953	Each	10%	\$9,857	Other	F1
13614_826-9759	13614_826-9759	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13614_826-9760	13614_826-9760	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13614_826-9761	13614_826-9761	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13614_826-9762	13614_826-9762	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13614_826-9763	13614_826-9763	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13614_826-9764	13614_826-9764	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13614_826-9765	13614_826-9765	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13614_826-9766	13614_826-9766	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1
13614_844-7582	13614_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13614_844-7583	13614_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13614_844-7584	13614_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13614_844-7585	13614_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13614_846-6401	13614_846-6401	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And	\$10,692	Each	10%	\$9,623	Other	F1
13614_846-6402	13614_846-6402	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And	\$10,692	Each	10%	\$9,623	Other	F1
13614_846-6403	13614_846-6403	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$10,431	Each	10%	\$9,388	Other	F1
13614_846-6404	13614_846-6404	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$10,431	Each	10%	\$9,388	Other	F1
13614_846-6420	13614_846-6420	Dell/EMC	Keep Your Component For Enterprise	\$18,500	Each	10%	\$16,650	Other	F1
13614_846-6421	13614_846-6421	Dell/EMC	Keep Your Component For Enterprise	\$18,500	Each	10%	\$16,650	Other	F1
13614_926-0476	13614_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13612_826-5915	13612_826-5915	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13612_826-5916	13612_826-5916	Dell/EMC	Optimize Services Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13612_826-5917	13612_826-5917	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13612_826-5918	13612_826-5918	Dell/EMC	Optimize Services Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13612_826-6494	13612_826-6494	Dell/EMC	Keep Your Hard Drive	\$3,197	Each	10%	\$2,877	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13612_826-6495	13612_826-6495	Dell/EMC	Keep Your Hard Drive	\$3,197	Each	10%	\$2,877	Other	F1	
13612_826-6506	13612_826-6506	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$4,172	Each	10%	\$3,755	Other	F1	
13612_826-6507	13612_826-6507	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$4,172	Each	10%	\$3,755	Other	F1	
13612_826-6508	13612_826-6508	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$6,259	Each	10%	\$5,633	Other	F1	
13612_826-6509	13612_826-6509	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$6,259	Each	10%	\$5,633	Other	F1	
13612_826-6510	13612_826-6510	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$5,216	Each	10%	\$4,694	Other	F1	
13612_826-6511	13612_826-6511	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$5,216	Each	10%	\$4,694	Other	F1	
13612_826-6512	13612_826-6512	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$7,823	Each	10%	\$7,041	Other	F1	
13612_826-6513	13612_826-6513	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$7,823	Each	10%	\$7,041	Other	F1	
13612_826-6514	13612_826-6514	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$5,737	Each	10%	\$5,163	Other	F1	
13612_826-6515	13612_826-6515	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$5,737	Each	10%	\$5,163	Other	F1	
13612_826-6516	13612_826-6516	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$8,606	Each	10%	\$7,745	Other	F1	
13612_826-6517	13612_826-6517	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$8,606	Each	10%	\$7,745	Other	F1	
13612_826-6518	13612_826-6518	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,259	Each	10%	\$5,633	Other	F1	
13612_826-6519	13612_826-6519	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,259	Each	10%	\$5,633	Other	F1	
13612_826-6520	13612_826-6520	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$9,388	Each	10%	\$8,449	Other	F1	
13612_826-6521	13612_826-6521	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$9,388	Each	10%	\$8,449	Other	F1	
13612_826-9759	13612_826-9759	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1	
13612_826-9760	13612_826-9760	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1	
13612_826-9761	13612_826-9761	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1	
13612_826-9762	13612_826-9762	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1	
13612_826-9763	13612_826-9763	Dell/EMC	ProSupport Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1	
13612_826-9764	13612_826-9764	Dell/EMC	ProSupport Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1	
13612_826-9765	13612_826-9765	Dell/EMC	ProSupport Plus Next Business Day, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1	
13612_826-9766	13612_826-9766	Dell/EMC	ProSupport Plus Mission Critical, Software Support Maintenance	\$0	Each	10%	\$0	Other	F1	
13612_844-7582	13612_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1	
13612_844-7583	13612_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1	
13612_844-7584	13612_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1	
13612_844-7585	13612_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1	
13612_846-6380	13612_846-6380	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$9,127	Each	10%	\$8,215	Other	F1	
13612_846-6381	13612_846-6381	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$9,127	Each	10%	\$8,215	Other	F1	
13612_846-6382	13612_846-6382	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$8,867	Each	10%	\$7,980	Other	F1	
13612_846-6383	13612_846-6383	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$8,867	Each	10%	\$7,980	Other	F1	
13612_846-6399	13612_846-6399	Dell/EMC	Keep Your Component For Enterprise	\$18,800	Each	10%	\$16,920	Other	F1	
13612_846-6400	13612_846-6400	Dell/EMC	Keep Your Component For Enterprise	\$18,800	Each	10%	\$16,920	Other	F1	
13612_926-0476	13612_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician.Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
13640_826-9113	13640_826-9113	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1	
13640_826-9114	13640_826-9114	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1	
13640_826-9115	13640_826-9115	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13640_826-9116	13640_826-9116	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13640_826-9117	13640_826-9117	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
13640_826-9118	13640_826-9118	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
13640_826-9119	13640_826-9119	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13640_826-9120	13640_826-9120	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13640_826-9121	13640_826-9121	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13640_826-9122	13640_826-9122	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
13640_826-9123	13640_826-9123	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13640_826-9124	13640_826-9124	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13640_826-9125	13640_826-9125	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13640_826-9126	13640_826-9126	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13640_826-9127	13640_826-9127	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13640_826-9128	13640_826-9128	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13640_844-7582	13640_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13640_844-7583	13640_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13640_844-7584	13640_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13640_844-7585	13640_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13640_847-2834	13640_847-2834	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$0	Each	10%	\$0	Other	F1
13640_847-2835	13640_847-2835	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$0	Each	10%	\$0	Other	F1
13640_847-2841	13640_847-2841	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$0	Each	10%	\$0	Other	F1
13640_847-2842	13640_847-2842	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$0	Each	10%	\$0	Other	F1
13640_926-0476	13640_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13598_826-8065	13598_826-8065	Dell/EMC	Keep Your Hard Drive	\$2,270	Each	10%	\$2,043	Other	F1
13598_826-8066	13598_826-8066	Dell/EMC	Keep Your Hard Drive	\$2,270	Each	10%	\$2,043	Other	F1
13598_826-8077	13598_826-8077	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$79	Each	10%	\$71	Other	F1
13598_826-8078	13598_826-8078	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$79	Each	10%	\$71	Other	F1
13598_826-8079	13598_826-8079	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$118	Each	10%	\$106	Other	F1
13598_826-8080	13598_826-8080	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$118	Each	10%	\$106	Other	F1
13598_826-8081	13598_826-8081	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$98	Each	10%	\$88	Other	F1
13598_826-8082	13598_826-8082	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$98	Each	10%	\$88	Other	F1
13598_826-8083	13598_826-8083	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$147	Each	10%	\$133	Other	F1
13598_826-8084	13598_826-8084	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$147	Each	10%	\$133	Other	F1
13598_826-8085	13598_826-8085	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$108	Each	10%	\$97	Other	F1
13598_826-8086	13598_826-8086	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$108	Each	10%	\$97	Other	F1
13598_826-8087	13598_826-8087	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$162	Each	10%	\$146	Other	F1
13598_826-8088	13598_826-8088	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$162	Each	10%	\$146	Other	F1
13598_826-8089	13598_826-8089	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$118	Each	10%	\$106	Other	F1
13598_826-8090	13598_826-8090	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$118	Each	10%	\$106	Other	F1
13598_826-8091	13598_826-8091	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$177	Each	10%	\$159	Other	F1
13598_826-8092	13598_826-8092	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$177	Each	10%	\$159	Other	F1
13598_843-8970	13598_843-8970	Dell/EMC	Keep your Hard Drive For Enterprise	\$32	Each	10%	\$29	Other	F1
13598_843-8971	13598_843-8971	Dell/EMC	Keep your Hard Drive For Enterprise	\$32	Each	10%	\$29	Other	F1
13598_844-7582	13598_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13598_844-7583	13598_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13598_844-7584	13598_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13598_844-7585	13598_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13598_846-6337	13598_846-6337	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$167	Each	10%	\$150	Other	F1
13598_846-6338	13598_846-6338	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$167	Each	10%	\$150	Other	F1
13598_846-6344	13598_846-6344	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$172	Each	10%	\$155	Other	F1
13598_846-6345	13598_846-6345	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$172	Each	10%	\$155	Other	F1
13598_846-6350	13598_846-6350	Dell/EMC	Keep Your Component For Enterprise	\$64	Each	10%	\$57	Other	F1
13598_846-6351	13598_846-6351	Dell/EMC	Keep Your Component For Enterprise	\$64	Each	10%	\$57	Other	F1
13598_926-0476	13598_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13594_826-7570	13594_826-7570	Dell/EMC	Keep Your Hard Drive	\$6,349	Each	10%	\$5,714	Other	F1
13594_826-7571	13594_826-7571	Dell/EMC	Keep Your Hard Drive	\$6,349	Each	10%	\$5,714	Other	F1
13594_826-7582	13594_826-7582	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$296	Each	10%	\$267	Other	F1
13594_826-7583	13594_826-7583	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$296	Each	10%	\$267	Other	F1
13594_826-7584	13594_826-7584	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$444	Each	10%	\$400	Other	F1
13594_826-7585	13594_826-7585	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$444	Each	10%	\$400	Other	F1
13594_826-7586	13594_826-7586	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$370	Each	10%	\$333	Other	F1
13594_826-7587	13594_826-7587	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$370	Each	10%	\$333	Other	F1
13594_826-7588	13594_826-7588	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$555	Each	10%	\$500	Other	F1
13594_826-7589	13594_826-7589	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$555	Each	10%	\$500	Other	F1
13594_826-7590	13594_826-7590	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$407	Each	10%	\$366	Other	F1
13594_826-7591	13594_826-7591	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$407	Each	10%	\$366	Other	F1
13594_826-7592	13594_826-7592	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$611	Each	10%	\$550	Other	F1
13594_826-7593	13594_826-7593	Dell/EMC	ProSupport Plus: 7x24 HW Tech Support and Assistance	\$611	Each	10%	\$550	Other	F1
13594_826-7594	13594_826-7594	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$444	Each	10%	\$400	Other	F1
13594_826-7595	13594_826-7595	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$444	Each	10%	\$400	Other	F1
13594_826-7596	13594_826-7596	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$666	Each	10%	\$600	Other	F1
13594_826-7597	13594_826-7597	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$666	Each	10%	\$600	Other	F1
13594_843-9162	13594_843-9162	Dell/EMC	Keep your Hard Drive For Enterprise	\$120	Each	10%	\$108	Other	F1
13594_843-9163	13594_843-9163	Dell/EMC	Keep your Hard Drive For Enterprise	\$120	Each	10%	\$108	Other	F1
13594_844-7582	13594_844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13594_844-7583	13594_844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13594_844-7584	13594_844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13594_844-7585	13594_844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13594_846-6316	13594_846-6316	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$629	Each	10%	\$566	Other	F1
13594_846-6317	13594_846-6317	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support and Assistance	\$629	Each	10%	\$566	Other	F1
13594_846-6323	13594_846-6323	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$648	Each	10%	\$583	Other	F1
13594_846-6324	13594_846-6324	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support and Assistance	\$648	Each	10%	\$583	Other	F1
13594_846-6329	13594_846-6329	Dell/EMC	Keep Your Component For Enterprise	\$241	Each	10%	\$217	Other	F1
13594_846-6330	13594_846-6330	Dell/EMC	Keep Your Component For Enterprise	\$241	Each	10%	\$217	Other	F1
13594_926-0476	13594_926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13639_826-8939	13639_826-8939	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
13639_826-8940	13639_826-8940	Dell/EMC	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
13639_826-8941	13639_826-8941	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13639_826-8942	13639_826-8942	Dell/EMC	ProSupport 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13639_826-8943	13639_826-8943	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13639_826-8944	13639_826-8944	Dell/EMC	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13639_826-8945	13639_826-8945	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13639 826-8946	13639 826-8946	Dell/EMC	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13639 826-8947	13639 826-8947	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
13639 826-8948	13639 826-8948	Dell/EMC	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1
13639 826-8949	13639 826-8949	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13639 826-8950	13639 826-8950	Dell/EMC	ProSupport Plus 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13639 826-8951	13639 826-8951	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13639 826-8952	13639 826-8952	Dell/EMC	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
13639 826-8953	13639 826-8953	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13639 826-8954	13639 826-8954	Dell/EMC	ProSupport Plus Mission Critical 7x24 HW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
13639 844-7582	13639 844-7582	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13639 844-7583	13639 844-7583	Dell/EMC	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13639 844-7584	13639 844-7584	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13639 844-7585	13639 844-7585	Dell/EMC	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13639 847-2820	13639 847-2820	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$0	Each	10%	\$0	Other	F1
13639 847-2821	13639 847-2821	Dell/EMC	Restricted ProSupport One for Data Center 7X24 Technical Support And Assistance	\$0	Each	10%	\$0	Other	F1
13639 847-2827	13639 847-2827	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$0	Each	10%	\$0	Other	F1
13639 847-2828	13639 847-2828	Dell/EMC	Restricted ProSupport One Mission Critical for Data Center 7X24 Technical Support And Assistance	\$0	Each	10%	\$0	Other	F1
13639 926-0476	13639 926-0476	Dell/EMC	Custom Other Services, Reinstatement Fee, Technician Quantity 1, Ent Low End ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$199	Each	10%	\$179	Other	F1
14528 812-4011	14528 812-4011	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$200	Each	10%	\$180	Other	F1
14528 812-8809	14528 812-8809	HyperConverged Infra	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
14528 822-3178	14528 822-3178	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure Technical Resource	\$3,157	Each	10%	\$2,841	Other	F1
14528 823-9267	14528 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure Technical Resource	\$1,386	Each	10%	\$1,247	Other	F1
14528 823-9270	14528 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14528 823-9284	14528 823-9284	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
14528 824-9895	14528 824-9895	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1
14528 824-9896	14528 824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
14528 824-9897	14528 824-9897	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1
14528 824-9898	14528 824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
14528 824-9899	14528 824-9899	HyperConverged Infra	Dell On Site Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$790	Each	10%	\$711	Other	F1
14528 824-9900	14528 824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$790	Each	10%	\$711	Other	F1
14528 824-9901	14528 824-9901	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$1,027	Each	10%	\$925	Other	F1
14528 824-9902	14528 824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1
14528 824-9903	14528 824-9903	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$1,264	Each	10%	\$1,138	Other	F1
14528 824-9904	14528 824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1
14528 824-9905	14528 824-9905	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1
14528 824-9906	14528 824-9906	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1
14528 824-9911	14528 824-9911	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14528 824-9916	14528 824-9916	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$330	Each	10%	\$297	Other	F1
14528 824-9917	14528 824-9917	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$275	Each	10%	\$248	Other	F1
14528 824-9918	14528 824-9918	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$220	Each	10%	\$198	Other	F1
14528 825-8623	14528 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14528 825-8624	14528 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14528 826-0785	14528 826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	Each	10%	\$2,477	Other	F1
14528 826-0786	14528 826-0786	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 87 Months	\$2,752	Each	10%	\$2,477	Other	F1
14528 826-0787	14528 826-0787	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 87 Months	\$1,330	Each	10%	\$1,197	Other	F1
14528 826-0788	14528 826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%	\$1,197	Other	F1
14528 828-1998	14528 828-1998	HyperConverged Infra	Keep Your Components 7 Years	\$2,731	Each	10%	\$2,458	Other	F1
14528 828-1999	14528 828-1999	HyperConverged Infra	Keep Your Components 5 Years	\$2,011	Each	10%	\$1,810	Other	F1
14528 828-2000	14528 828-2000	HyperConverged Infra	Keep Your Components 4 Years	\$1,652	Each	10%	\$1,487	Other	F1
14528 828-2001	14528 828-2001	HyperConverged Infra	Keep Your Components 3 Years	\$1,292	Each	10%	\$1,163	Other	F1
14528 828-2078	14528 828-2078	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$501	Each	10%	\$450	Other	F1
14528 838-8488	14528 838-8488	HyperConverged Infra	Keep Your Hard Drive 87 Months	\$501	Each	10%	\$450	Other	F1
14528 839-0366	14528 839-0366	HyperConverged Infra	Keep Your Components 63 Months	\$2,011	Each	10%	\$1,810	Other	F1
14528 839-0367	14528 839-0367	HyperConverged Infra	Keep Your Components 51 Months	\$1,652	Each	10%	\$1,487	Other	F1
14528 839-0368	14528 839-0368	HyperConverged Infra	Keep Your Components 39 Months	\$1,292	Each	10%	\$1,163	Other	F1
14528 839-0468	14528 839-0468	HyperConverged Infra	Keep Your Components 87 Months	\$2,731	Each	10%	\$2,458	Other	F1
14528 839-3615	14528 839-3615	HyperConverged Infra	Basic Deployment for AX 1U-2U	\$335	Each	10%	\$302	Other	F1
14528 839-3617	14528 839-3617	HyperConverged Infra	ProDeploy for AX 1U-2U	\$1,550	Each	10%	\$1,395	Other	F1
14528 839-3618	14528 839-3618	HyperConverged Infra	ProDeploy Plus for AX 1U-2U	\$3,050	Each	10%	\$2,745	Other	F1
14528 951-2015	14528 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14528 975-3462	14528 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14528 984-3267	14528 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
14528 989-3439	14528 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14528 992-6149	14528 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14521 007-1527	14521 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14521 009-4364	14521 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14521 009-4877	14521 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14521 460-5909	14521 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14521 460-8530	14521 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14521 460-9052	14521 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14521 460-9900	14521 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14521 461-0497	14521 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14521 467-1489	14521 467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
14521 467-1490	14521 467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
14521 467-1491	14521 467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
14521_467-1493	14521_467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
14521_467-1494	14521_467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
14521_467-1495	14521_467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
14521_467-1496	14521_467-1496	HyperConverged Infra	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1
14521_467-1497	14521_467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
14521_467-1498	14521_467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
14521_467-1499	14521_467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5589	14521_467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5590	14521_467-5590	HyperConverged Infra	Global Portal Belgian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5591	14521_467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5592	14521_467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5594	14521_467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5598	14521_467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5599	14521_467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5600	14521_467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5601	14521_467-5601	HyperConverged Infra	Global Portal English Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5602	14521_467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5603	14521_467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5604	14521_467-5604	HyperConverged Infra	Global Portal Finnish Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5605	14521_467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5606	14521_467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5607	14521_467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5608	14521_467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5609	14521_467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5610	14521_467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5611	14521_467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5612	14521_467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5613	14521_467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5614	14521_467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5615	14521_467-5615	HyperConverged Infra	Global Portal Russian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5616	14521_467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5617	14521_467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5618	14521_467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5619	14521_467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5620	14521_467-5620	HyperConverged Infra	Global Portal Swedish Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5621	14521_467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5622	14521_467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
14521_467-5623	14521_467-5623	HyperConverged Infra	Global Portal Turkish Language System	\$0	Each	10%	\$0	Other	F1
14521_467-5684	14521_467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1
14521_467-5695	14521_467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5696	14521_467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
14521_467-5697	14521_467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
14521_467-5698	14521_467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5699	14521_467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5700	14521_467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5701	14521_467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5702	14521_467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5703	14521_467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5704	14521_467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5705	14521_467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5706	14521_467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5707	14521_467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5708	14521_467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5709	14521_467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5710	14521_467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5711	14521_467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5712	14521_467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
14521_467-5754	14521_467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
14521_468-0383	14521_468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
14521_468-2472	14521_468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1
14521_468-3776	14521_468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
14521_468-4058	14521_468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
14521_468-7072	14521_468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
14521_468-8015	14521_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
14521_468-8016	14521_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
14521_468-8017	14521_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14521_468-8018	14521_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14521_468-8019	14521_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14521_469-5598	14521_469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
14521_711-BBZW	14521_711-BBZW	HyperConverged Infra	Channel Keep Your Hard Drive For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14521_812-4011	14521_812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dell EMC.com Expires 1Yr from Order Date	\$200	Each	10%	\$180	Other	F1
14521_812-8809	14521_812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
14521_822-3179	14521_822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14521_823-9267	14521_823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure Technical Resource	\$3,157	Each	10%	\$2,841	Other	F1
14521_823-9270	14521_823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure Technical Resource	\$1,386	Each	10%	\$1,247	Other	F1
14521_823-9284	14521_823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14521_824-9895	14521_824-9895	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
14521_824-9896	14521_824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1
14521_824-9897	14521_824-9897	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
14521_824-9898	14521_824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1
14521_824-9899	14521_824-9899	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
14521_824-9900	14521_824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1
14521_824-9901	14521_824-9901	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1
14521_824-9902	14521_824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1
14521_824-9903	14521_824-9903	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1
14521_824-9904	14521_824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1
14521_824-9905	14521_824-9905	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$1,264	Each	10%	\$1,138	Other	F1
14521_824-9906	14521_824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14521_824-9911	14521_824-9911	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1
14521_824-9912	14521_824-9912	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1
14521_824-9914	14521_824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1
14521_824-9916	14521_824-9916	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$330	Each	10%	\$297	Other	F1
14521_824-9917	14521_824-9917	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$275	Each	10%	\$248	Other	F1
14521_824-9918	14521_824-9918	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$220	Each	10%	\$198	Other	F1
14521_825-8623	14521_825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14521_825-8624	14521_825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14521_826-0785	14521_826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	Each	10%	\$2,477	Other	F1
14521_826-0786	14521_826-0786	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 87	\$2,752	Each	10%	\$2,477	Other	F1
14521_826-0787	14521_826-0787	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 87 Months	\$1,330	Each	10%	\$1,197	Other	F1
14521_826-0788	14521_826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%	\$1,197	Other	F1
14521_828-1998	14521_828-1998	HyperConverged Infra	Keep Your Components 7 Years	\$2,731	Each	10%	\$2,458	Other	F1
14521_828-1999	14521_828-1999	HyperConverged Infra	Keep Your Components 5 Years	\$2,011	Each	10%	\$1,810	Other	F1
14521_828-2000	14521_828-2000	HyperConverged Infra	Keep Your Components 4 Years	\$1,652	Each	10%	\$1,487	Other	F1
14521_828-2001	14521_828-2001	HyperConverged Infra	Keep Your Components 3 Years	\$1,292	Each	10%	\$1,163	Other	F1
14521_828-2078	14521_828-2078	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$501	Each	10%	\$450	Other	F1
14521_838-8488	14521_838-8488	HyperConverged Infra	Keep Your Hard Drive 87 Months	\$501	Each	10%	\$450	Other	F1
14521_839-0366	14521_839-0366	HyperConverged Infra	Keep Your Components 63 Months	\$2,011	Each	10%	\$1,810	Other	F1
14521_839-0367	14521_839-0367	HyperConverged Infra	Keep Your Components 51 Months	\$1,652	Each	10%	\$1,487	Other	F1
14521_839-0368	14521_839-0368	HyperConverged Infra	Keep Your Components 39 Months	\$1,292	Each	10%	\$1,163	Other	F1
14521_839-0369	14521_839-0369	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Onsite Hardware Warranty Repair 3 Years	\$0	Each	10%	\$0	Other	F1
14521_839-0370	14521_839-0370	HyperConverged Infra	Dell Hardware Limited Warranty Plus Onsite Service	\$176	Each	10%	\$158	Other	F1
14521_839-0372	14521_839-0372	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assist 3 Years	\$3,666	Each	10%	\$3,299	Other	F1
14521_839-0373	14521_839-0373	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$1,546	Each	10%	\$1,391	Other	F1
14521_839-0374	14521_839-0374	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assist 4 Years	\$3,597	Each	10%	\$3,237	Other	F1
14521_839-0375	14521_839-0375	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 1 Year Extended	\$1,806	Each	10%	\$1,625	Other	F1
14521_839-0376	14521_839-0376	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assist 5 Years	\$3,912	Each	10%	\$3,521	Other	F1
14521_839-0377	14521_839-0377	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years Extended	\$3,229	Each	10%	\$2,906	Other	F1
14521_839-0378	14521_839-0378	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assist 7 Years	\$4,855	Each	10%	\$4,370	Other	F1
14521_839-0379	14521_839-0379	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 4 Years Extended	\$5,760	Each	10%	\$5,184	Other	F1
14521_839-0380	14521_839-0380	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1
14521_839-0381	14521_839-0381	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assist 3 Years	\$3,881	Each	10%	\$3,493	Other	F1
14521_839-0382	14521_839-0382	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$1,282	Each	10%	\$1,154	Other	F1
14521_839-0384	14521_839-0384	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$2,289	Each	10%	\$2,060	Other	F1
14521_839-0385	14521_839-0385	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assist 5 Years	\$4,180	Each	10%	\$3,762	Other	F1
14521_839-0386	14521_839-0386	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$4,012	Each	10%	\$3,611	Other	F1
14521_839-0387	14521_839-0387	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assist 7 Years	\$5,044	Each	10%	\$4,540	Other	F1
14521_839-0388	14521_839-0388	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$2,986	Each	10%	\$2,687	Other	F1
14521_839-0389	14521_839-0389	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 39 Months	\$1,675	Each	10%	\$1,508	Other	F1
14521_839-0390	14521_839-0390	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$3,235	Each	10%	\$2,912	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14521_839-0391	14521_839-0391	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$2,691	Each	10%	\$2,422	Other	F1
14521_839-0392	14521_839-0392	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$2,779	Each	10%	\$2,501	Other	F1
14521_839-0393	14521_839-0393	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 12 Months Extended	\$1,906	Each	10%	\$1,715	Other	F1
14521_839-0394	14521_839-0394	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$2,840	Each	10%	\$2,556	Other	F1
14521_839-0395	14521_839-0395	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 24 Months Extended	\$3,362	Each	10%	\$3,026	Other	F1
14521_839-0396	14521_839-0396	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$2,894	Each	10%	\$2,605	Other	F1
14521_839-0397	14521_839-0397	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
14521_839-0398	14521_839-0398	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 48 Months Extended	\$5,919	Each	10%	\$5,327	Other	F1
14521_839-0399	14521_839-0399	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 87 Months	\$3,359	Each	10%	\$3,023	Other	F1
14521_839-0400	14521_839-0400	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$3,375	Each	10%	\$3,038	Other	F1
14521_839-0401	14521_839-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1
14521_839-0402	14521_839-0402	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$3,656	Each	10%	\$3,290	Other	F1
14521_839-0403	14521_839-0403	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$3,218	Each	10%	\$2,896	Other	F1
14521_839-0404	14521_839-0404	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$3,336	Each	10%	\$3,002	Other	F1
14521_839-0405	14521_839-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$1,362	Each	10%	\$1,226	Other	F1
14521_839-0406	14521_839-0406	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$3,419	Each	10%	\$3,077	Other	F1
14521_839-0407	14521_839-0407	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$2,403	Each	10%	\$2,163	Other	F1
14521_839-0408	14521_839-0408	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$3,503	Each	10%	\$3,153	Other	F1
14521_839-0409	14521_839-0409	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 7 Years	\$3,863	Each	10%	\$3,477	Other	F1
14521_839-0410	14521_839-0410	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$4,155	Each	10%	\$3,740	Other	F1
14521_839-0411	14521_839-0411	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 87 Months	\$4,001	Each	10%	\$3,601	Other	F1
14521_839-0412	14521_839-0412	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$833	Each	10%	\$750	Other	F1
14521_839-0413	14521_839-0413	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$5,274	Each	10%	\$4,747	Other	F1
14521_839-0434	14521_839-0434	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 39 Months	\$902	Each	10%	\$812	Other	F1
14521_839-0435	14521_839-0435	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$5,714	Each	10%	\$5,143	Other	F1
14521_839-0436	14521_839-0436	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 1 Year Extended	\$1,242	Each	10%	\$1,118	Other	F1
14521_839-0437	14521_839-0437	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$6,068	Each	10%	\$5,461	Other	F1
14521_839-0438	14521_839-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years Extended	\$2,444	Each	10%	\$2,200	Other	F1
14521_839-0439	14521_839-0439	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$6,902	Each	10%	\$6,212	Other	F1
14521_839-0440	14521_839-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 12 Months Extended	\$1,316	Each	10%	\$1,184	Other	F1
14521_839-0441	14521_839-0441	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$6,434	Each	10%	\$5,791	Other	F1
14521_839-0442	14521_839-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 24 Months Extended	\$2,559	Each	10%	\$2,303	Other	F1
14521_839-0443	14521_839-0443	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$7,227	Each	10%	\$6,504	Other	F1
14521_839-0444	14521_839-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 4 Years Extended	\$4,689	Each	10%	\$4,220	Other	F1
14521_839-0445	14521_839-0445	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 7 Years	\$8,728	Each	10%	\$7,855	Other	F1
14521_839-0446	14521_839-0446	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 48 Months Extended	\$4,843	Each	10%	\$4,359	Other	F1
14521_839-0447	14521_839-0447	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 87 Months	\$9,014	Each	10%	\$8,113	Other	F1
14521_839-0448	14521_839-0448	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14521_839-0449	14521_839-0449	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$4,821	Each	10%	\$4,339	Other	F1
14521_839-0450	14521_839-0450	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1
14521_839-0451	14521_839-0451	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$5,223	Each	10%	\$4,701	Other	F1
14521_839-0452	14521_839-0452	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$786	Each	10%	\$707	Other	F1
14521_839-0453	14521_839-0453	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$5,643	Each	10%	\$5,079	Other	F1
14521_839-0454	14521_839-0454	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$1,555	Each	10%	\$1,400	Other	F1
14521_839-0455	14521_839-0455	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$6,481	Each	10%	\$5,833	Other	F1
14521_839-0456	14521_839-0456	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$835	Each	10%	\$752	Other	F1
14521_839-0457	14521_839-0457	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$5,995	Each	10%	\$5,396	Other	F1
14521_839-0458	14521_839-0458	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$1,633	Each	10%	\$1,470	Other	F1
14521_839-0459	14521_839-0459	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$6,805	Each	10%	\$6,125	Other	F1
14521_839-0460	14521_839-0460	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$2,997	Each	10%	\$2,697	Other	F1
14521_839-0461	14521_839-0461	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 7 Years	\$8,253	Each	10%	\$7,428	Other	F1
14521_839-0462	14521_839-0462	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$3,104	Each	10%	\$2,794	Other	F1
14521_839-0463	14521_839-0463	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 87 Months	\$8,548	Each	10%	\$7,693	Other	F1
14521_839-0468	14521_839-0468	HyperConverged Infra	Keep Your Components 87 Months	\$2,731	Each	10%	\$2,458	Other	F1
14521_839-0469	14521_839-0469	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$3,803	Each	10%	\$3,423	Other	F1
14521_839-0470	14521_839-0470	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,002	Each	10%	\$4,502	Other	F1
14521_839-0471	14521_839-0471	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$3,972	Each	10%	\$3,575	Other	F1
14521_839-0472	14521_839-0472	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$4,084	Each	10%	\$3,676	Other	F1
14521_839-0473	14521_839-0473	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$4,204	Each	10%	\$3,784	Other	F1
14521_839-0474	14521_839-0474	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$4,389	Each	10%	\$3,950	Other	F1
14521_839-0475	14521_839-0475	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 87	\$5,224	Each	10%	\$4,702	Other	F1
14521_839-0476	14521_839-0476	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$4,136	Each	10%	\$3,722	Other	F1
14521_839-3615	14521_839-3615	HyperConverged Infra	Basic Deployment for AX 1U-2U	\$335	Each	10%	\$302	Other	F1
14521_839-3617	14521_839-3617	HyperConverged Infra	ProDeploy for AX 1U-2U	\$1,550	Each	10%	\$1,395	Other	F1
14521_839-3618	14521_839-3618	HyperConverged Infra	ProDeploy Plus for AX 1U-2U	\$3,050	Each	10%	\$2,745	Other	F1
14521_927-3179	14521_927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
14521_927-3189	14521_927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
14521_927-3199	14521_927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
14521_929-8509	14521_929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
14521_929-8519	14521_929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
14521_936-2329	14521_936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
14521_936-2339	14521_936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
14521_936-2349	14521_936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
14521_936-2359	14521_936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
14521_936-2369	14521_936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
14521_936-5359	14521_936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14521_951-2015	14521_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14521_975-3462	14521_975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14521_984-3267	14521_984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
14521_989-3439	14521_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14521_990-BBBS	14521_990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBBT	14521_990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBBU	14521_990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBBV	14521_990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBBW	14521_990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBBX	14521_990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBBY	14521_990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBBZ	14521_990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBCB	14521_990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBCC	14521_990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBCD	14521_990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBCE	14521_990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBCF	14521_990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_990-BBCG	14521_990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
14521_992-6149	14521_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14521_998-4204	14521_998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I\Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14521_998-4205	14521_998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
14531_007-1527	14531_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14531_009-4364	14531_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14531_009-4877	14531_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14531_460-5909	14531_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14531_460-8530	14531_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
14531_460-9052	14531_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14531_460-9900	14531_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14531_461-0497	14531_461-0497	HyperConverged Infra	PO Requires: Billing,Shipping Terms,PO#, quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14531_467-1489	14531_467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-1490	14531_467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-1491	14531_467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-1493	14531_467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-1494	14531_467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-1495	14531_467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-1496	14531_467-1496	HyperConverged Infra	Global Portal English UK IrishLanguage System	\$0	Each	10%	\$0	Other	F1	
14531_467-1497	14531_467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-1498	14531_467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-1499	14531_467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5589	14531_467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5590	14531_467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1	
14531_467-5591	14531_467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5592	14531_467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5594	14531_467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5598	14531_467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5599	14531_467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5600	14531_467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5601	14531_467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1	
14531_467-5602	14531_467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5603	14531_467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5604	14531_467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
14531_467-5605	14531_467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5606	14531_467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5607	14531_467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5608	14531_467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5609	14531_467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5610	14531_467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5611	14531_467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5612	14531_467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5613	14531_467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5614	14531_467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5615	14531_467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1	
14531_467-5616	14531_467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5617	14531_467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5618	14531_467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5619	14531_467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5620	14531_467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
14531_467-5621	14531_467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1	
14531_467-5622	14531_467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1	
14531_467-5623	14531_467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
14531_467-5684	14531_467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1	
14531_467-5695	14531_467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5696	14531_467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5697	14531_467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1	
14531_467-5698	14531_467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5699	14531_467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5700	14531_467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5701	14531_467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5702	14531_467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5703	14531_467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5704	14531_467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5705	14531_467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5706	14531_467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5707	14531_467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5708	14531_467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5709	14531_467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5710	14531_467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5711	14531_467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5712	14531_467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
14531_467-5754	14531_467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14531-468-0383	14531-468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
14531-468-2472	14531-468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1
14531-468-3776	14531-468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
14531-468-4058	14531-468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
14531-468-7072	14531-468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
14531-468-8015	14531-468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
14531-468-8016	14531-468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
14531-468-8017	14531-468-8017	HyperConverged Infra	Asian Pacific (AP-J) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14531-468-8018	14531-468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14531-468-8019	14531-468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14531-469-5598	14531-469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
14531-711-BBZW	14531-711-BBZW	HyperConverged Infra	Channel Keep Your Hard Drive For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14531-812-4011	14531-812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1
14531-812-8809	14531-812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
14531-822-3179	14531-822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14531-823-9267	14531-823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
14531-823-9270	14531-823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
14531-823-9284	14531-823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14531-824-9895	14531-824-9895	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
14531-824-9896	14531-824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1
14531-824-9897	14531-824-9897	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
14531-824-9898	14531-824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1
14531-824-9899	14531-824-9899	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
14531-824-9900	14531-824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1
14531-824-9901	14531-824-9901	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$790	Each	10%	\$711	Other	F1
14531-824-9902	14531-824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1
14531-824-9903	14531-824-9903	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$1,027	Each	10%	\$925	Other	F1
14531-824-9904	14531-824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1
14531-824-9905	14531-824-9905	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$1,264	Each	10%	\$1,138	Other	F1
14531-824-9906	14531-824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1
14531-824-9911	14531-824-9911	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1
14531-824-9912	14531-824-9912	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1
14531-824-9914	14531-824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1
14531-824-9916	14531-824-9916	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$330	Each	10%	\$297	Other	F1
14531-824-9917	14531-824-9917	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$275	Each	10%	\$248	Other	F1
14531-824-9918	14531-824-9918	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$220	Each	10%	\$198	Other	F1
14531-825-8623	14531-825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14531-825-8624	14531-825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14531-826-0785	14531-826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	Each	10%	\$2,477	Other	F1
14531-826-0786	14531-826-0786	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 87 Months	\$2,752	Each	10%	\$2,477	Other	F1
14531-826-0787	14531-826-0787	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 87 Months	\$1,330	Each	10%	\$1,197	Other	F1
14531-826-0788	14531-826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%	\$1,197	Other	F1
14531-828-1998	14531-828-1998	HyperConverged Infra	Keep Your Components 7 Years	\$2,731	Each	10%	\$2,458	Other	F1
14531-828-1999	14531-828-1999	HyperConverged Infra	Keep Your Components 5 Years	\$2,011	Each	10%	\$1,810	Other	F1
14531-828-2000	14531-828-2000	HyperConverged Infra	Keep Your Components 4 Years	\$1,652	Each	10%	\$1,487	Other	F1
14531-828-2001	14531-828-2001	HyperConverged Infra	Keep Your Components 3 Years	\$1,292	Each	10%	\$1,163	Other	F1
14531-828-2078	14531-828-2078	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$501	Each	10%	\$450	Other	F1
14531-838-8488	14531-838-8488	HyperConverged Infra	Keep Your Hard Drive 87 Months	\$501	Each	10%	\$450	Other	F1
14531-839-0366	14531-839-0366	HyperConverged Infra	Keep Your Components 63 Months	\$2,011	Each	10%	\$1,810	Other	F1
14531-839-0367	14531-839-0367	HyperConverged Infra	Keep Your Components 51 Months	\$1,652	Each	10%	\$1,487	Other	F1
14531-839-0368	14531-839-0368	HyperConverged Infra	Keep Your Components 39 Months	\$1,292	Each	10%	\$1,163	Other	F1
14531-839-0468	14531-839-0468	HyperConverged Infra	Keep Your Components 87 Months	\$2,731	Each	10%	\$2,458	Other	F1
14531-839-3128	14531-839-3128	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Onsite Hardware Warranty Repair 3 Years	\$0	Each	10%	\$0	Other	F1
14531-839-3129	14531-839-3129	HyperConverged Infra	Dell Hardware Limited Warranty Plus Onsite Service	\$176	Each	10%	\$158	Other	F1
14531-839-3131	14531-839-3131	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,695	Each	10%	\$5,126	Other	F1
14531-839-3132	14531-839-3132	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3	\$2,403	Each	10%	\$2,163	Other	F1
14531-839-3133	14531-839-3133	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,590	Each	10%	\$6,031	Other	F1
14531-839-3134	14531-839-3134	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 1	\$2,806	Each	10%	\$2,525	Other	F1
14531-839-3135	14531-839-3135	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,079	Each	10%	\$5,471	Other	F1
14531-839-3136	14531-839-3136	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2	\$5,016	Each	10%	\$4,514	Other	F1
14531-839-3137	14531-839-3137	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$7,544	Each	10%	\$6,990	Other	F1
14531-839-3138	14531-839-3138	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 4	\$8,950	Each	10%	\$8,055	Other	F1
14531-839-3139	14531-839-3139	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1
14531-839-3140	14531-839-3140	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assist 3 Years	\$6,031	Each	10%	\$5,428	Other	F1
14531-839-3141	14531-839-3141	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$1,992	Each	10%	\$1,793	Other	F1
14531-839-3143	14531-839-3143	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$3,556	Each	10%	\$3,200	Other	F1
14531-839-3144	14531-839-3144	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assist 5 Years	\$6,495	Each	10%	\$5,846	Other	F1
14531-839-3145	14531-839-3145	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$6,233	Each	10%	\$5,610	Other	F1
14531-839-3146	14531-839-3146	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assist 7 Years	\$7,838	Each	10%	\$7,054	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
14531 839-3147	14531 839-3147	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$4,639	Each	10%	\$4,175	Other	F1	
14531 839-3148	14531 839-3148	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 39	\$2,603	Each	10%	\$2,343	Other	F1	
14531 839-3149	14531 839-3149	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$5,026	Each	10%	\$4,523	Other	F1	
14531 839-3150	14531 839-3150	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$4,181	Each	10%	\$3,763	Other	F1	
14531 839-3151	14531 839-3151	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$4,318	Each	10%	\$3,886	Other	F1	
14531 839-3152	14531 839-3152	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 12	\$2,961	Each	10%	\$2,665	Other	F1	
14531 839-3153	14531 839-3153	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$4,412	Each	10%	\$3,971	Other	F1	
14531 839-3154	14531 839-3154	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 24 Months Extended	\$5,224	Each	10%	\$4,702	Other	F1	
14531 839-3155	14531 839-3155	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$4,497	Each	10%	\$4,047	Other	F1	
14531 839-3156	14531 839-3156	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 7 Years	\$5,079	Each	10%	\$4,571	Other	F1	
14531 839-3157	14531 839-3157	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 48	\$9,197	Each	10%	\$8,277	Other	F1	
14531 839-3158	14531 839-3158	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 87 Months	\$5,219	Each	10%	\$4,697	Other	F1	
14531 839-3159	14531 839-3159	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$5,244	Each	10%	\$4,720	Other	F1	
14531 839-3160	14531 839-3160	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1	
14531 839-3161	14531 839-3161	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$5,681	Each	10%	\$5,113	Other	F1	
14531 839-3162	14531 839-3162	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$5,000	Each	10%	\$4,500	Other	F1	
14531 839-3163	14531 839-3163	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$5,184	Each	10%	\$4,666	Other	F1	
14531 839-3164	14531 839-3164	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$2,116	Each	10%	\$1,904	Other	F1	
14531 839-3165	14531 839-3165	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$5,313	Each	10%	\$4,782	Other	F1	
14531 839-3166	14531 839-3166	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$3,734	Each	10%	\$3,361	Other	F1	
14531 839-3167	14531 839-3167	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$5,443	Each	10%	\$4,899	Other	F1	
14531 839-3168	14531 839-3168	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 7 Years	\$6,003	Each	10%	\$5,403	Other	F1	
14531 839-3169	14531 839-3169	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$6,456	Each	10%	\$5,810	Other	F1	
14531 839-3170	14531 839-3170	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 87 Months	\$6,217	Each	10%	\$5,595	Other	F1	
14531 839-3171	14531 839-3171	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3	\$1,294	Each	10%	\$1,165	Other	F1	
14531 839-3172	14531 839-3172	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$8,195	Each	10%	\$7,376	Other	F1	
14531 839-3193	14531 839-3193	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,402	Each	10%	\$1,262	Other	F1	
14531 839-3194	14531 839-3194	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$8,878	Each	10%	\$7,990	Other	F1	
14531 839-3195	14531 839-3195	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 1	\$1,929	Each	10%	\$1,736	Other	F1	
14531 839-3196	14531 839-3196	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$9,430	Each	10%	\$8,487	Other	F1	
14531 839-3197	14531 839-3197	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2	\$3,798	Each	10%	\$3,418	Other	F1	
14531 839-3198	14531 839-3198	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$10,724	Each	10%	\$9,652	Other	F1	
14531 839-3199	14531 839-3199	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,045	Each	10%	\$1,841	Other	F1	
14531 839-3200	14531 839-3200	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$9,996	Each	10%	\$8,996	Other	F1	
14531 839-3201	14531 839-3201	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$3,977	Each	10%	\$3,579	Other	F1	
14531 839-3202	14531 839-3202	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$11,228	Each	10%	\$10,105	Other	F1	
14531 839-3203	14531 839-3203	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 4	\$7,286	Each	10%	\$6,557	Other	F1	
14531 839-3204	14531 839-3204	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 7 Years	\$13,562	Each	10%	\$12,206	Other	F1	
14531 839-3205	14531 839-3205	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$7,525	Each	10%	\$6,773	Other	F1	
14531 839-3206	14531 839-3206	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 87 Months	\$14,006	Each	10%	\$12,605	Other	F1	
14531 839-3207	14531 839-3207	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1	
14531 839-3208	14531 839-3208	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$7,492	Each	10%	\$6,743	Other	F1	
14531 839-3209	14531 839-3209	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1	
14531 839-3210	14531 839-3210	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$8,116	Each	10%	\$7,304	Other	F1	
14531 839-3211	14531 839-3211	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$1,221	Each	10%	\$1,099	Other	F1	
14531 839-3212	14531 839-3212	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$8,768	Each	10%	\$7,891	Other	F1	
14531 839-3213	14531 839-3213	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$2,416	Each	10%	\$2,174	Other	F1	
14531 839-3214	14531 839-3214	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$10,070	Each	10%	\$9,063	Other	F1	
14531 839-3215	14531 839-3215	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$1,297	Each	10%	\$1,167	Other	F1	
14531 839-3216	14531 839-3216	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$9,316	Each	10%	\$8,384	Other	F1	
14531 839-3217	14531 839-3217	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$2,537	Each	10%	\$2,283	Other	F1	
14531 839-3218	14531 839-3218	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$10,573	Each	10%	\$9,516	Other	F1	
14531 839-3219	14531 839-3219	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$4,656	Each	10%	\$4,190	Other	F1	
14531 839-3220	14531 839-3220	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 7 Years	\$12,825	Each	10%	\$11,543	Other	F1	
14531 839-3221	14531 839-3221	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$4,822	Each	10%	\$4,340	Other	F1	
14531 839-3222	14531 839-3222	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 87 Months	\$13,283	Each	10%	\$11,955	Other	F1	
14531 839-3227	14531 839-3227	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,908	Each	10%	\$5,317	Other	F1	
14531 839-3228	14531 839-3228	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$7,772	Each	10%	\$6,995	Other	F1	
14531 839-3229	14531 839-3229	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,170	Each	10%	\$5,553	Other	F1	
14531 839-3230	14531 839-3230	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,346	Each	10%	\$5,711	Other	F1	
14531 839-3231	14531 839-3231	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$6,533	Each	10%	\$5,880	Other	F1	
14531 839-3232	14531 839-3232	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$6,820	Each	10%	\$6,138	Other	F1	
14531 839-3233	14531 839-3233	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 87	\$8,118	Each	10%	\$7,306	Other	F1	
14531 839-3234	14531 839-3234	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$6,427	Each	10%	\$5,784	Other	F1	
14531 839-3615	14531 839-3615	HyperConverged Infra	Basic Deployment for AX 1U-2U	\$335	Each	10%	\$302	Other	F1	
14531 839-3617	14531 839-3617	HyperConverged Infra	ProDeploy for AX 1U-2U	\$1,550	Each	10%	\$1,395	Other	F1	
14531 839-3618	14531 839-3618	HyperConverged Infra	ProDeploy Plus for AX 1U-2U	\$3,050	Each	10%	\$2,745	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14531 927-3179	14531 927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
14531 927-3189	14531 927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
14531 927-3199	14531 927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
14531 929-8509	14531 929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
14531 929-8519	14531 929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
14531 936-2329	14531 936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
14531 936-2339	14531 936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
14531 936-2349	14531 936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
14531 936-2359	14531 936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
14531 936-2369	14531 936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
14531 936-5359	14531 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14531 951-2015	14531 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14531 975-3462	14531 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14531 984-3267	14531 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
14531 989-3439	14531 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14531 990-BBBS	14531 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBBT	14531 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBBU	14531 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBBV	14531 990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBBW	14531 990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBBX	14531 990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBBY	14531 990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBBZ	14531 990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBCB	14531 990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBCC	14531 990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBDD	14531 990-BBDD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBDE	14531 990-BBDE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBDF	14531 990-BBDF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 990-BBEG	14531 990-BBEG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
14531 992-6149	14531 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14531 998-4204	14531 998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
14531 998-4205	14531 998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
14526 007-1527	14526 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14526 009-4364	14526 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14526 009-4877	14526 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14526 460-5909	14526 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14526 460-8530	14526 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14526 460-9052	14526 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14526 460-9900	14526 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14526 461-0497	14526 461-0497	HyperConverged Infra	PO Requires- Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14526 467-1489	14526 467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-1490	14526 467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
14526 467-1491	14526 467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
14526 467-1493	14526 467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
14526 467-1494	14526 467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
14526 467-1495	14526 467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
14526 467-1496	14526 467-1496	HyperConverged Infra	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1
14526 467-1497	14526 467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
14526 467-1498	14526 467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
14526 467-1499	14526 467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5589	14526 467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5590	14526 467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
14526 467-5591	14526 467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5592	14526 467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5594	14526 467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5598	14526 467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5599	14526 467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5600	14526 467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5601	14526 467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
14526 467-5602	14526 467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5603	14526 467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5604	14526 467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
14526 467-5605	14526 467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5606	14526 467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5607	14526 467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5608	14526 467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5609	14526 467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5610	14526 467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5611	14526 467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5612	14526 467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5613	14526 467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5614	14526 467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5615	14526 467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
14526 467-5616	14526 467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5617	14526 467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5618	14526 467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
14526 467-5619	14526 467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
14526 467-5620	14526 467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
14526 467-5621	14526 467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1	
14526 467-5622	14526 467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1	
14526 467-5623	14526 467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
14526 467-5684	14526 467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1	
14526 467-5695	14526 467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5696	14526 467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5697	14526 467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1	
14526 467-5698	14526 467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5699	14526 467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5700	14526 467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5701	14526 467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5702	14526 467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5703	14526 467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5704	14526 467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5705	14526 467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5706	14526 467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5707	14526 467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5708	14526 467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5709	14526 467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5710	14526 467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5711	14526 467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5712	14526 467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 467-5754	14526 467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
14526 468-0383	14526 468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1	
14526 468-2472	14526 468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1	
14526 468-3776	14526 468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1	
14526 468-4058	14526 468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1	
14526 468-7072	14526 468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1	
14526 468-8015	14526 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
14526 468-8016	14526 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
14526 468-8017	14526 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
14526 468-8018	14526 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
14526 468-8019	14526 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14526 469-5598	14526 469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
14526 711-BBZW	14526 711-BBZW	HyperConverged Infra	Channell Keep Your Hard Drive For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1	
14526 812-4011	14526 812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1	
14526 812-8809	14526 812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
14526 822-3178	14526 822-3178	HyperConverged Infra	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1	
14526 822-3179	14526 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
14526 823-9267	14526 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1	
14526 823-9270	14526 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1	
14526 823-9284	14526 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
14526 824-9890	14526 824-9890	HyperConverged Infra	Keep Your Components, 3 Years	\$1,200	Each	10%	\$1,080	Other	F1	
14526 824-9891	14526 824-9891	HyperConverged Infra	Keep Your Components, 4 Years	\$1,560	Each	10%	\$1,404	Other	F1	
14526 824-9892	14526 824-9892	HyperConverged Infra	Keep Your Components, 5 Years	\$1,920	Each	10%	\$1,728	Other	F1	
14526 824-9895	14526 824-9895	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1	
14526 824-9896	14526 824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1	
14526 824-9897	14526 824-9897	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
14526 824-9898	14526 824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1	
14526 824-9899	14526 824-9899	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
14526 824-9900	14526 824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1	
14526 824-9901	14526 824-9901	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1	
14526 824-9902	14526 824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1	
14526 824-9903	14526 824-9903	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1	
14526 824-9904	14526 824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (Column N*Column O) ALJP Category (REQUIRED) use drop-down	
14526 824-9905	14526 824-9905	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	\$1,138	Each	10%	\$1,138	Other	F1
14526 824-9906	14526 824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	\$1,138	Each	10%	\$1,138	Other	F1
14526 824-9911	14526 824-9911	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	\$297	Each	10%	\$297	Other	F1
14526 824-9912	14526 824-9912	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	\$248	Each	10%	\$248	Other	F1
14526 824-9914	14526 824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	\$198	Each	10%	\$198	Other	F1
14526 824-9916	14526 824-9916	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$330	\$297	Each	10%	\$297	Other	F1
14526 824-9917	14526 824-9917	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$275	\$248	Each	10%	\$248	Other	F1
14526 824-9918	14526 824-9918	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$220	\$198	Each	10%	\$198	Other	F1
14526 824-9919	14526 824-9919	HyperConverged Infra	Keep Your Components, 63 Months	\$1,920	\$1,728	Each	10%	\$1,728	Other	F1
14526 824-9920	14526 824-9920	HyperConverged Infra	Keep Your Components, 51 Months	\$1,560	\$1,404	Each	10%	\$1,404	Other	F1
14526 824-9921	14526 824-9921	HyperConverged Infra	Keep Your Components, 39 Months	\$1,200	\$1,080	Each	10%	\$1,080	Other	F1
14526 825-8623	14526 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	\$0	Each	10%	\$0	Other	F1
14526 825-8624	14526 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	\$0	Each	10%	\$0	Other	F1
14526 826-0785	14526 826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	\$2,477	Each	10%	\$2,477	Other	F1
14526 826-0786	14526 826-0786	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 87	\$2,752	\$2,477	Each	10%	\$2,477	Other	F1
14526 826-0787	14526 826-0787	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 87 Months	\$1,330	\$1,197	Each	10%	\$1,197	Other	F1
14526 826-0788	14526 826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	\$1,197	Each	10%	\$1,197	Other	F1
14526 828-2078	14526 828-2078	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$501	\$450	Each	10%	\$450	Other	F1
14526 829-3221	14526 829-3221	HyperConverged Infra	Keep Your Components 7 Years	\$2,800	\$2,520	Each	10%	\$2,520	Other	F1
14526 838-8487	14526 838-8487	HyperConverged Infra	Keep Your Components 87 Months	\$2,800	\$2,520	Each	10%	\$2,520	Other	F1
14526 838-8488	14526 838-8488	HyperConverged Infra	Keep Your Hard Drive 87 Months	\$501	\$450	Each	10%	\$450	Other	F1
14526 839-2641	14526 839-2641	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Onsite Hardware	\$0	\$0	Each	10%	\$0	Other	F1
14526 839-2642	14526 839-2642	HyperConverged Infra	Dell Hardware Limited Warranty Plus Onsite Service	\$413	\$372	Each	10%	\$372	Other	F1
14526 839-2644	14526 839-2644	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$4,062	\$3,656	Each	10%	\$3,656	Other	F1
14526 839-2645	14526 839-2645	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$4,131	\$3,718	Each	10%	\$3,718	Other	F1
14526 839-2646	14526 839-2646	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$3,560	\$3,204	Each	10%	\$3,204	Other	F1
14526 839-2647	14526 839-2647	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 1 Year Extended	\$3,233	\$2,910	Each	10%	\$2,910	Other	F1
14526 839-2648	14526 839-2648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$3,912	\$3,521	Each	10%	\$3,521	Other	F1
14526 839-2649	14526 839-2649	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2	\$5,612	\$5,051	Each	10%	\$5,051	Other	F1
14526 839-2650	14526 839-2650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$4,990	\$4,491	Each	10%	\$4,491	Other	F1
14526 839-2651	14526 839-2651	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 4	\$9,995	\$8,996	Each	10%	\$8,996	Other	F1
14526 839-2652	14526 839-2652	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	\$0	Each	10%	\$0	Other	F1
14526 839-2653	14526 839-2653	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assist 3 Years	\$6,101	\$5,491	Each	10%	\$5,491	Other	F1
14526 839-2654	14526 839-2654	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$3,116	\$2,804	Each	10%	\$2,804	Other	F1
14526 839-2656	14526 839-2656	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$5,105	\$4,595	Each	10%	\$4,595	Other	F1
14526 839-2657	14526 839-2657	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assist 5 Years	\$5,063	\$4,557	Each	10%	\$4,557	Other	F1
14526 839-2658	14526 839-2658	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$8,352	\$7,517	Each	10%	\$7,517	Other	F1
14526 839-2659	14526 839-2659	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assist 7 Years	\$5,884	\$5,296	Each	10%	\$5,296	Other	F1
14526 839-2660	14526 839-2660	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$2,993	\$2,694	Each	10%	\$2,694	Other	F1
14526 839-2661	14526 839-2661	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 39 Months	\$4,475	\$4,028	Each	10%	\$4,028	Other	F1
14526 839-2662	14526 839-2662	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Months	\$3,243	\$2,919	Each	10%	\$2,919	Other	F1
14526 839-2663	14526 839-2663	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$2,135	\$1,922	Each	10%	\$1,922	Other	F1
14526 839-2664	14526 839-2664	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$2,131	\$1,918	Each	10%	\$1,918	Other	F1
14526 839-2665	14526 839-2665	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 12	\$3,383	\$3,045	Each	10%	\$3,045	Other	F1
14526 839-2666	14526 839-2666	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$2,235	\$2,012	Each	10%	\$2,012	Other	F1
14526 839-2667	14526 839-2667	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 24 Months Extended	\$5,793	\$5,214	Each	10%	\$5,214	Other	F1
14526 839-2668	14526 839-2668	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$2,200	\$1,980	Each	10%	\$1,980	Other	F1
14526 839-2669	14526 839-2669	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 7 Years	\$2,497	\$2,247	Each	10%	\$2,247	Other	F1
14526 839-2670	14526 839-2670	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 48 Months Extended	\$10,195	\$9,176	Each	10%	\$9,176	Other	F1
14526 839-2671	14526 839-2671	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 87 Months	\$2,547	\$2,292	Each	10%	\$2,292	Other	F1
14526 839-2672	14526 839-2672	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$5,305	\$4,775	Each	10%	\$4,775	Other	F1
14526 839-2673	14526 839-2673	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	\$0	Each	10%	\$0	Other	F1
14526 839-2674	14526 839-2674	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$5,747	\$5,172	Each	10%	\$5,172	Other	F1
14526 839-2675	14526 839-2675	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$3,958	\$3,562	Each	10%	\$3,562	Other	F1
14526 839-2676	14526 839-2676	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$3,737	\$3,363	Each	10%	\$3,363	Other	F1
14526 839-2677	14526 839-2677	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$3,311	\$2,980	Each	10%	\$2,980	Other	F1
14526 839-2678	14526 839-2678	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$4,205	\$3,785	Each	10%	\$3,785	Other	F1
14526 839-2679	14526 839-2679	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$5,360	\$4,824	Each	10%	\$4,824	Other	F1
14526 839-2680	14526 839-2680	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$3,924	\$3,532	Each	10%	\$3,532	Other	F1
14526 839-2681	14526 839-2681	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 7 Years	\$4,027	\$3,624	Each	10%	\$3,624	Other	F1
14526 839-2682	14526 839-2682	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$8,650	\$7,785	Each	10%	\$7,785	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14526 839-2683	14526 839-2683	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 87 Months	\$4,171	Each	10%	\$3,754	Other	F1
14526 839-2684	14526 839-2684	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$2,843	Each	10%	\$2,559	Other	F1
14526 839-2685	14526 839-2685	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$6,757	Each	10%	\$6,081	Other	F1
14526 839-2706	14526 839-2706	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 39 Months	\$3,080	Each	10%	\$2,772	Other	F1
14526 839-2707	14526 839-2707	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$7,320	Each	10%	\$6,588	Other	F1
14526 839-2708	14526 839-2708	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 1 Year Extended	\$3,145	Each	10%	\$2,831	Other	F1
14526 839-2709	14526 839-2709	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$6,812	Each	10%	\$6,131	Other	F1
14526 839-2710	14526 839-2710	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years Extended	\$5,859	Each	10%	\$5,273	Other	F1
14526 839-2711	14526 839-2711	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$7,298	Each	10%	\$6,568	Other	F1
14526 839-2712	14526 839-2712	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 12 Months Extended	\$3,322	Each	10%	\$2,990	Other	F1
14526 839-2713	14526 839-2713	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$7,198	Each	10%	\$6,478	Other	F1
14526 839-2714	14526 839-2714	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 24 Months Extended	\$6,110	Each	10%	\$5,499	Other	F1
14526 839-2715	14526 839-2715	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$7,610	Each	10%	\$6,849	Other	F1
14526 839-2716	14526 839-2716	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 4 Years Extended	\$10,749	Each	10%	\$9,674	Other	F1
14526 839-2717	14526 839-2717	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 7 Years	\$8,808	Each	10%	\$7,927	Other	F1
14526 839-2718	14526 839-2718	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 48 Months Extended	\$11,059	Each	10%	\$9,953	Other	F1
14526 839-2719	14526 839-2719	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 87 Months	\$9,061	Each	10%	\$8,155	Other	F1
14526 839-2720	14526 839-2720	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1
14526 839-2721	14526 839-2721	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$7,579	Each	10%	\$6,821	Other	F1
14526 839-2722	14526 839-2722	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1
14526 839-2723	14526 839-2723	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$8,211	Each	10%	\$7,390	Other	F1
14526 839-2724	14526 839-2724	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$2,181	Each	10%	\$1,963	Other	F1
14526 839-2725	14526 839-2725	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$7,924	Each	10%	\$7,132	Other	F1
14526 839-2726	14526 839-2726	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$4,083	Each	10%	\$3,675	Other	F1
14526 839-2727	14526 839-2727	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$8,549	Each	10%	\$7,694	Other	F1
14526 839-2728	14526 839-2728	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$2,318	Each	10%	\$2,086	Other	F1
14526 839-2729	14526 839-2729	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$8,419	Each	10%	\$7,577	Other	F1
14526 839-2730	14526 839-2730	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$4,287	Each	10%	\$3,858	Other	F1
14526 839-2731	14526 839-2731	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$8,976	Each	10%	\$8,078	Other	F1
14526 839-2732	14526 839-2732	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$7,434	Each	10%	\$6,691	Other	F1
14526 839-2733	14526 839-2733	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 7 Years	\$10,250	Each	10%	\$9,225	Other	F1
14526 839-2734	14526 839-2734	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$7,699	Each	10%	\$6,929	Other	F1
14526 839-2735	14526 839-2735	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 87 Months	\$10,617	Each	10%	\$9,555	Other	F1
14526 839-2740	14526 839-2740	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$3,749	Each	10%	\$3,374	Other	F1
14526 839-2741	14526 839-2741	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 87 Months	\$5,130	Each	10%	\$4,617	Other	F1
14526 839-2742	14526 839-2742	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$4,401	Each	10%	\$3,961	Other	F1
14526 839-2743	14526 839-2743	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$4,070	Each	10%	\$3,663	Other	F1
14526 839-2744	14526 839-2744	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$6,609	Each	10%	\$5,948	Other	F1
14526 839-2745	14526 839-2745	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$5,317	Each	10%	\$4,785	Other	F1
14526 839-2746	14526 839-2746	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 87 Months	\$6,094	Each	10%	\$5,485	Other	F1
14526 839-2747	14526 839-2747	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$5,332	Each	10%	\$4,799	Other	F1
14526 839-3615	14526 839-3615	HyperConverged Infra	Basic Deployment for AX 1U-2U	\$335	Each	10%	\$302	Other	F1
14526 839-3617	14526 839-3617	HyperConverged Infra	ProDeploy for AX 1U-2U	\$1,550	Each	10%	\$1,395	Other	F1
14526 839-3618	14526 839-3618	HyperConverged Infra	ProDeploy Plus for AX 1U-2U	\$3,050	Each	10%	\$2,745	Other	F1
14526 927-3179	14526 927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
14526 927-3189	14526 927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I Column K)	
				Base price from Base Price Source	\$0				ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14526 927-3199	14526 927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1	
14526 929-8509	14526 929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
14526 929-8519	14526 929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
14526 936-2329	14526 936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
14526 936-2339	14526 936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
14526 936-2349	14526 936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
14526 936-2359	14526 936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
14526 936-2369	14526 936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
14526 936-5359	14526 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
14526 951-2015	14526 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1	
14526 975-3462	14526 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14526 984-3267	14526 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1	
14526 989-3439	14526 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1	
14526 990-BBBS	14526 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBBT	14526 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBBU	14526 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBBV	14526 990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBBW	14526 990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBBX	14526 990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBBY	14526 990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBBZ	14526 990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBCB	14526 990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBCC	14526 990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBCD	14526 990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBCE	14526 990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBCF	14526 990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 990-BBCG	14526 990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14526 992-6149	14526 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14526 998-4204	14526 998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
14526 998-4205	14526 998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
14523 812-4011	14523 812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1	
14523 812-8809	14523 812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
14523 822-3178	14523 822-3178	HyperConverged Infra	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1	
14523 822-3179	14523 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
14523 823-9267	14523 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1	
14523 823-9270	14523 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1	
14523 823-9284	14523 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
14523 824-9890	14523 824-9890	HyperConverged Infra	Keep Your Components, 3 Years	\$1,200	Each	10%	\$1,080	Other	F1	
14523 824-9891	14523 824-9891	HyperConverged Infra	Keep Your Components, 4 Years	\$1,560	Each	10%	\$1,404	Other	F1	
14523 824-9892	14523 824-9892	HyperConverged Infra	Keep Your Components, 5 Years	\$1,920	Each	10%	\$1,728	Other	F1	
14523 824-9895	14523 824-9895	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1	
14523 824-9896	14523 824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1	
14523 824-9897	14523 824-9897	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
14523 824-9898	14523 824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1	
14523 824-9899	14523 824-9899	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
14523 824-9900	14523 824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1	
14523 824-9901	14523 824-9901	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1	
14523 824-9902	14523 824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1	
14523 824-9903	14523 824-9903	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1	
14523 824-9904	14523 824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1	
14523 824-9905	14523 824-9905	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other	F1	
14523 824-9906	14523 824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1	
14523 824-9911	14523 824-9911	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1	
14523 824-9912	14523 824-9912	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1	
14523 824-9914	14523 824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1	
14523 824-9916	14523 824-9916	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$330	Each	10%	\$297	Other	F1	

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14523 824-9917	14523 824-9917	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$275	Each	10%	\$248	Other	F1
14523 824-9918	14523 824-9918	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$220	Each	10%	\$198	Other	F1
14523 824-9919	14523 824-9919	HyperConverged Infra	Keep Your Components, 63 Months	\$1,920	Each	10%	\$1,728	Other	F1
14523 824-9920	14523 824-9920	HyperConverged Infra	Keep Your Components, 51 Months	\$1,560	Each	10%	\$1,404	Other	F1
14523 824-9921	14523 824-9921	HyperConverged Infra	Keep Your Components, 39 Months	\$1,200	Each	10%	\$1,080	Other	F1
14523 825-8623	14523 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14523 825-8624	14523 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14523 826-0785	14523 826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	Each	10%	\$2,477	Other	F1
14523 826-0786	14523 826-0786	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 87 Months	\$2,752	Each	10%	\$2,477	Other	F1
14523 826-0787	14523 826-0787	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 87 Months	\$1,330	Each	10%	\$1,197	Other	F1
14523 826-0788	14523 826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%	\$1,197	Other	F1
14523 828-2078	14523 828-2078	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$501	Each	10%	\$450	Other	F1
14523 829-3221	14523 829-3221	HyperConverged Infra	Keep Your Components 7 Years	\$2,800	Each	10%	\$2,520	Other	F1
14523 838-8487	14523 838-8487	HyperConverged Infra	Keep Your Components 87 Months	\$2,800	Each	10%	\$2,520	Other	F1
14523 838-8488	14523 838-8488	HyperConverged Infra	Keep Your Hard Drive 87 Months	\$501	Each	10%	\$450	Other	F1
14523 839-3615	14523 839-3615	HyperConverged Infra	Basic Deployment for AX 1U-2U	\$335	Each	10%	\$302	Other	F1
14523 839-3617	14523 839-3617	HyperConverged Infra	ProDeploy for AX 1U-2U	\$1,550	Each	10%	\$1,395	Other	F1
14523 839-3618	14523 839-3618	HyperConverged Infra	ProDeploy Plus for AX 1U-2U	\$3,050	Each	10%	\$2,745	Other	F1
14523 951-2015	14523 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14523 975-3461	14523 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14523 975-3462	14523 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14523 984-3267	14523 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
14523 989-3439	14523 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14523 992-6149	14523 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14529 824-9907	14529 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14529 824-9908	14529 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14529 824-9909	14529 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14529 824-9910	14529 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14529 824-9913	14529 824-9913	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14529 824-9915	14529 824-9915	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14529 828-2003	14529 828-2003	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14529 828-2004	14529 828-2004	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14529 926-0476	14529 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14522 824-9907	14522 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14522 824-9908	14522 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14522 824-9909	14522 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14522 824-9910	14522 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14522 824-9913	14522 824-9913	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14522 824-9915	14522 824-9915	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14522 828-2003	14522 828-2003	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14522 828-2004	14522 828-2004	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14522 926-0476	14522 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14533 824-9907	14533 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14533 824-9908	14533 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14533 824-9909	14533 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14533 824-9910	14533 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14533 824-9913	14533 824-9913	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14533 824-9915	14533 824-9915	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14533 828-2003	14533 828-2003	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14533 828-2004	14533 828-2004	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14533 839-3182	14533 839-3182	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$2,439	Each	10%	\$2,195	Other	F1
14533 839-3183	14533 839-3183	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$3,222	Each	10%	\$2,900	Other	F1
14533 839-3184	14533 839-3184	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$3,222	Each	10%	\$2,900	Other	F1
14533 839-3185	14533 839-3185	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,225	Each	10%	\$3,803	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K	
14533 839-3186	14533 839-3186	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,225	Each	10%	\$3,803	Other	F1
14533 839-3187	14533 839-3187	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$5,694	Each	10%	\$5,124	Other	F1
14533 839-3188	14533 839-3188	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$5,694	Each	10%	\$5,124	Other	F1
14533 839-3189	14533 839-3189	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,495	Each	10%	\$4,046	Other	F1
14533 839-3190	14533 839-3190	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,495	Each	10%	\$4,046	Other	F1
14533 839-3191	14533 839-3191	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance	\$3,147	Each	10%	\$2,832	Other	F1
14533 839-3192	14533 839-3192	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance	\$3,147	Each	10%	\$2,832	Other	F1
14533 839-3224	14533 839-3224	HyperConverged Infra	RESTRICTED ProSupport One for Data Center 7x24 Technical Support Assistance	\$1,496	Each	10%	\$1,346	Other	F1
14533 839-3225	14533 839-3225	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$1,954	Each	10%	\$1,759	Other	F1
14533 839-3226	14533 839-3226	HyperConverged Infra	RESTRICTED ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$1,954	Each	10%	\$1,759	Other	F1
14537 926-0476	14537 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14527 824-9893	14527 824-9893	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14527 824-9894	14527 824-9894	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14527 824-9907	14527 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14527 824-9908	14527 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14527 824-9909	14527 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14527 824-9910	14527 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14527 824-9913	14527 824-9913	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14527 824-9915	14527 824-9915	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14527 926-0476	14527 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14524 824-9893	14524 824-9893	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14524 824-9894	14524 824-9894	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
14524 824-9907	14524 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14524 824-9908	14524 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14524 824-9909	14524 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14524 824-9910	14524 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14524 824-9913	14524 824-9913	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14524 824-9915	14524 824-9915	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14524 926-0476	14524 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14267 823-9267	14267 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
14267 823-9270	14267 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
14267 823-9284	14267 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14267 833-6133	14267 833-6133	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 1 Software Support-Maintenance 3 Years	\$907	Each	10%	\$816	Other	F1
14267 833-6134	14267 833-6134	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 1 Software Support-Maintenance 4 Years	\$1,210	Each	10%	\$1,089	Other	F1
14267 833-6135	14267 833-6135	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 1 Software Support-Maintenance 5 Years	\$1,512	Each	10%	\$1,361	Other	F1
14267 833-6136	14267 833-6136	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 1 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14267 833-6137	14267 833-6137	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 1 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14267 833-6138	14267 833-6138	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 1 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14267 833-6139	14267 833-6139	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 1 Software Support-Maintenance 3	\$1,037	Each	10%	\$933	Other	F1
14267 833-6140	14267 833-6140	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 1 Software Support-Maintenance 4	\$1,382	Each	10%	\$1,244	Other	F1
14267 833-6141	14267 833-6141	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 1 Software Support-Maintenance 5	\$1,728	Each	10%	\$1,555	Other	F1
14267 833-6142	14267 833-6142	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 1 Software Support Contract 3	\$0	Each	10%	\$0	Other	F1
14267 833-6143	14267 833-6143	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 1 Software Support Contract 4	\$0	Each	10%	\$0	Other	F1
14267 833-6144	14267 833-6144	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 1 Software Support Contract 5	\$0	Each	10%	\$0	Other	F1
14267 833-6145	14267 833-6145	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support-Maintenance 3 Years	\$994	Each	10%	\$894	Other	F1
14267 833-6146	14267 833-6146	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support-Maintenance 4 Years	\$1,325	Each	10%	\$1,192	Other	F1
14267 833-6147	14267 833-6147	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support-Maintenance 5 Years	\$1,656	Each	10%	\$1,490	Other	F1
14267 833-6148	14267 833-6148	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 1 Software Support-Maintenance 3	\$1,080	Each	10%	\$972	Other	F1
14267 833-6149	14267 833-6149	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 1 Software Support-Maintenance 4	\$1,440	Each	10%	\$1,296	Other	F1
14267 833-6150	14267 833-6150	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 1 Software Support-Maintenance 5	\$1,800	Each	10%	\$1,620	Other	F1
14267 833-6151	14267 833-6151	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14267 833-6152	14267 833-6152	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14267 833-6153	14267 833-6153	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14267 833-6154	14267 833-6154	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 1 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14267 833-6155	14267 833-6155	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 1 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14267 833-6156	14267 833-6156	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 1 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14267 833-6157	14267 833-6157	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 2 Software Support-Maintenance 3 Years	\$819	Each	10%	\$737	Other	F1
14267 833-6158	14267 833-6158	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 2 Software Support-Maintenance 4 Years	\$1,092	Each	10%	\$983	Other	F1
14267 833-6159	14267 833-6159	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 2 Software Support-Maintenance 5 Years	\$1,365	Each	10%	\$1,229	Other	F1
14267 833-6160	14267 833-6160	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 2 Software Support-Maintenance 3 Years	\$897	Each	10%	\$807	Other	F1
14267 833-6161	14267 833-6161	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 2 Software Support-Maintenance 4 Years	\$1,196	Each	10%	\$1,076	Other	F1
14267 833-6162	14267 833-6162	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 2 Software Support-Maintenance 5 Years	\$1,495	Each	10%	\$1,346	Other	F1
14267 833-6163	14267 833-6163	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 2 Software Support-Maintenance 3	\$936	Each	10%	\$842	Other	F1
14267 833-6164	14267 833-6164	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 2 Software Support-Maintenance 4	\$1,248	Each	10%	\$1,123	Other	F1
14267 833-6165	14267 833-6165	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 2 Software Support-Maintenance 5	\$1,560	Each	10%	\$1,404	Other	F1
14267 833-6166	14267 833-6166	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 2 Software Support-Maintenance 3	\$975	Each	10%	\$878	Other	F1
14267 833-6167	14267 833-6167	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 2 Software Support-Maintenance 4	\$1,300	Each	10%	\$1,170	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14267 833-6168	14267 833-6168	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 2 Software Support-Maintenance 5	\$1,625	Each	10%	\$1,463	Other	F1	
14267 833-6169	14267 833-6169	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 2 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6170	14267 833-6170	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 2 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6171	14267 833-6171	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 2 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6172	14267 833-6172	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 2 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6173	14267 833-6173	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 2 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6174	14267 833-6174	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 2 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6175	14267 833-6175	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 2 Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14267 833-6176	14267 833-6176	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 2 Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14267 833-6177	14267 833-6177	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 2 Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14267 833-6178	14267 833-6178	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 2 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6179	14267 833-6179	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 2 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6180	14267 833-6180	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 2 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6181	14267 833-6181	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 3 Software Support-Maintenance 3 Years	\$740	Each	10%	\$666	Other	F1	
14267 833-6182	14267 833-6182	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 3 Software Support-Maintenance 4 Years	\$987	Each	10%	\$888	Other	F1	
14267 833-6183	14267 833-6183	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 3 Software Support-Maintenance 5 Years	\$1,234	Each	10%	\$1,110	Other	F1	
14267 833-6184	14267 833-6184	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 3 Software Support-Maintenance 3 Years	\$811	Each	10%	\$730	Other	F1	
14267 833-6185	14267 833-6185	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 3 Software Support-Maintenance 4 Years	\$1,081	Each	10%	\$973	Other	F1	
14267 833-6186	14267 833-6186	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 3 Software Support-Maintenance 5 Years	\$1,351	Each	10%	\$1,216	Other	F1	
14267 833-6187	14267 833-6187	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 3 Software Support-Maintenance 3	\$846	Each	10%	\$761	Other	F1	
14267 833-6188	14267 833-6188	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 3 Software Support-Maintenance 4	\$1,128	Each	10%	\$1,015	Other	F1	
14267 833-6189	14267 833-6189	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 3 Software Support-Maintenance 5	\$1,410	Each	10%	\$1,269	Other	F1	
14267 833-6190	14267 833-6190	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 3 Software Support-Maintenance 3	\$881	Each	10%	\$793	Other	F1	
14267 833-6191	14267 833-6191	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 3 Software Support-Maintenance 4	\$1,175	Each	10%	\$1,058	Other	F1	
14267 833-6192	14267 833-6192	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 3 Software Support-Maintenance 5	\$1,469	Each	10%	\$1,322	Other	F1	
14267 833-6193	14267 833-6193	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 3 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6194	14267 833-6194	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 3 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6195	14267 833-6195	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 3 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6196	14267 833-6196	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 3 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6197	14267 833-6197	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 3 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6198	14267 833-6198	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 3 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6199	14267 833-6199	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 3 Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14267 833-6200	14267 833-6200	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 3 Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14267 833-6201	14267 833-6201	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 3 Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14267 833-6202	14267 833-6202	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 3 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6203	14267 833-6203	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 3 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6204	14267 833-6204	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 3 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6205	14267 833-6205	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 4 Software Support-Maintenance 3 Years	\$668	Each	10%	\$601	Other	F1	
14267 833-6206	14267 833-6206	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 4 Software Support-Maintenance 4 Years	\$890	Each	10%	\$801	Other	F1	
14267 833-6207	14267 833-6207	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 4 Software Support-Maintenance 5 Years	\$1,113	Each	10%	\$1,002	Other	F1	
14267 833-6208	14267 833-6208	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 4 Software Support-Maintenance 3 Years	\$731	Each	10%	\$658	Other	F1	
14267 833-6209	14267 833-6209	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 4 Software Support-Maintenance 4 Years	\$975	Each	10%	\$878	Other	F1	
14267 833-6210	14267 833-6210	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 4 Software Support-Maintenance 5 Years	\$1,219	Each	10%	\$1,097	Other	F1	
14267 833-6211	14267 833-6211	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 4 Software Support-Maintenance 3	\$763	Each	10%	\$687	Other	F1	
14267 833-6212	14267 833-6212	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 4 Software Support-Maintenance 4	\$1,018	Each	10%	\$916	Other	F1	
14267 833-6213	14267 833-6213	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 4 Software Support-Maintenance 5	\$1,272	Each	10%	\$1,145	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source			0-100	Calculated Column L (Column I*Column K)		
14267 833-6214	14267 833-6214	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 4 Software Support-Maintenance 3 Years	\$795	Each	10%		\$716	Other	F1
14267 833-6215	14267 833-6215	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 4 Software Support-Maintenance 4 Years	\$1,060	Each	10%		\$954	Other	F1
14267 833-6216	14267 833-6216	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 4 Software Support-Maintenance 5 Years	\$1,325	Each	10%		\$1,193	Other	F1
14267 833-6217	14267 833-6217	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 4 Software Support Contract 3 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6218	14267 833-6218	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 4 Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6219	14267 833-6219	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 4 Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6220	14267 833-6220	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 4 Software Support Contract 3 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6221	14267 833-6221	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 4 Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6222	14267 833-6222	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 4 Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6223	14267 833-6223	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 4 Software Support Contract 3	\$0	Each	10%		\$0	Other	F1
14267 833-6224	14267 833-6224	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 4 Software Support Contract 4	\$0	Each	10%		\$0	Other	F1
14267 833-6225	14267 833-6225	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 4 Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14267 833-6226	14267 833-6226	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 4 Software Support Contract 3 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6227	14267 833-6227	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 4 Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6228	14267 833-6228	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 4 Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6229	14267 833-6229	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 5 Software Support-Maintenance 3 Years	\$602	Each	10%		\$541	Other	F1
14267 833-6230	14267 833-6230	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 5 Software Support-Maintenance 4 Years	\$802	Each	10%		\$722	Other	F1
14267 833-6231	14267 833-6231	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 5 Software Support-Maintenance 5 Years	\$1,003	Each	10%		\$902	Other	F1
14267 833-6232	14267 833-6232	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 5 Software Support-Maintenance 3 Years	\$659	Each	10%		\$593	Other	F1
14267 833-6233	14267 833-6233	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 5 Software Support-Maintenance 4 Years	\$879	Each	10%		\$791	Other	F1
14267 833-6234	14267 833-6234	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 5 Software Support-Maintenance 5 Years	\$1,098	Each	10%		\$988	Other	F1
14267 833-6235	14267 833-6235	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 5 Software Support-Maintenance 3	\$688	Each	10%		\$619	Other	F1
14267 833-6236	14267 833-6236	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 5 Software Support-Maintenance 4	\$917	Each	10%		\$825	Other	F1
14267 833-6237	14267 833-6237	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 5 Software Support-Maintenance 5	\$1,146	Each	10%		\$1,031	Other	F1
14267 833-6238	14267 833-6238	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 5 Software Support-Maintenance 3	\$716	Each	10%		\$645	Other	F1
14267 833-6239	14267 833-6239	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 5 Software Support-Maintenance 4	\$955	Each	10%		\$860	Other	F1
14267 833-6240	14267 833-6240	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 5 Software Support-Maintenance 5	\$1,194	Each	10%		\$1,074	Other	F1
14267 833-6241	14267 833-6241	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 5 Software Support Contract 3 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6242	14267 833-6242	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 5 Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6243	14267 833-6243	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 5 Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6244	14267 833-6244	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 5 Software Support Contract 3 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6245	14267 833-6245	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 5 Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6246	14267 833-6246	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 5 Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6247	14267 833-6247	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 5 Software Support Contract 3	\$0	Each	10%		\$0	Other	F1
14267 833-6248	14267 833-6248	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 5 Software Support Contract 4	\$0	Each	10%		\$0	Other	F1
14267 833-6249	14267 833-6249	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 5 Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14267 833-6250	14267 833-6250	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 5 Software Support Contract 3 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6251	14267 833-6251	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 5 Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6252	14267 833-6252	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 5 Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6253	14267 833-6253	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 6 Software Support-Maintenance 3 Years	\$536	Each	10%		\$482	Other	F1
14267 833-6254	14267 833-6254	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 6 Software Support-Maintenance 4 Years	\$714	Each	10%		\$643	Other	F1
14267 833-6255	14267 833-6255	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 6 Software Support-Maintenance 5 Years	\$893	Each	10%		\$803	Other	F1
14267 833-6256	14267 833-6256	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 6 Software Support-Maintenance 3 Years	\$587	Each	10%		\$528	Other	F1
14267 833-6257	14267 833-6257	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 6 Software Support-Maintenance 4 Years	\$782	Each	10%		\$704	Other	F1
14267 833-6258	14267 833-6258	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 6 Software Support-Maintenance 5 Years	\$978	Each	10%		\$880	Other	F1
14267 833-6259	14267 833-6259	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 6 Software Support-Maintenance 3	\$612	Each	10%		\$551	Other	F1
14267 833-6260	14267 833-6260	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 6 Software Support-Maintenance 4	\$816	Each	10%		\$734	Other	F1
14267 833-6261	14267 833-6261	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 6 Software Support-Maintenance 5	\$1,020	Each	10%		\$918	Other	F1
14267 833-6262	14267 833-6262	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 6 Software Support-Maintenance 3	\$638	Each	10%		\$574	Other	F1
14267 833-6263	14267 833-6263	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 6 Software Support-Maintenance 4	\$850	Each	10%		\$765	Other	F1
14267 833-6264	14267 833-6264	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 6 Software Support-Maintenance 5	\$1,063	Each	10%		\$956	Other	F1
14267 833-6265	14267 833-6265	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 6 Software Support Contract 3 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6266	14267 833-6266	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 6 Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6267	14267 833-6267	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 6 Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6268	14267 833-6268	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 6 Software Support Contract 3 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6269	14267 833-6269	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 6 Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6270	14267 833-6270	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 6 Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6271	14267 833-6271	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 6 Software Support Contract 3	\$0	Each	10%		\$0	Other	F1
14267 833-6272	14267 833-6272	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 6 Software Support Contract 4	\$0	Each	10%		\$0	Other	F1
14267 833-6273	14267 833-6273	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 6 Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14267 833-6274	14267 833-6274	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 6 Software Support Contract 3 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6275	14267 833-6275	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 6 Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6276	14267 833-6276	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 6 Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14267 833-6277	14267 833-6277	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 7 Software Support-Maintenance 3 Years	\$485	Each	10%		\$437	Other	F1
14267 833-6278	14267 833-6278	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 7 Software Support-Maintenance 4 Years	\$647	Each	10%		\$582	Other	F1
14267 833-6279	14267 833-6279	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 7 Software Support-Maintenance 5 Years	\$809	Each	10%		\$728	Other	F1
14267 833-6280	14267 833-6280	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 7 Software Support-Maintenance 3 Years	\$531	Each	10%		\$478	Other	F1
14267 833-6281	14267 833-6281	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 7 Software Support-Maintenance 4 Years	\$708	Each	10%		\$638	Other	F1
14267 833-6282	14267 833-6282	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 7 Software Support-Maintenance 5 Years	\$886	Each	10%		\$797	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source Price	Base Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14267 833-6283	14267 833-6283	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 7 Software Support-Maintenance 3	\$554	Each	10%	\$499	Other	F1	
14267 833-6284	14267 833-6284	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 7 Software Support-Maintenance 4	\$739	Each	10%	\$665	Other	F1	
14267 833-6285	14267 833-6285	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 7 Software Support-Maintenance 5	\$924	Each	10%	\$832	Other	F1	
14267 833-6286	14267 833-6286	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 7 Software Support-Maintenance 3	\$578	Each	10%	\$520	Other	F1	
14267 833-6287	14267 833-6287	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 7 Software Support-Maintenance 4	\$770	Each	10%	\$693	Other	F1	
14267 833-6288	14267 833-6288	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 7 Software Support-Maintenance 5	\$963	Each	10%	\$866	Other	F1	
14267 833-6289	14267 833-6289	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 7 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6290	14267 833-6290	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 7 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6291	14267 833-6291	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 7 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6292	14267 833-6292	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 7 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6293	14267 833-6293	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 7 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6294	14267 833-6294	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 7 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6295	14267 833-6295	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 7 Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14267 833-6296	14267 833-6296	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 7 Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14267 833-6297	14267 833-6297	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 7 Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14267 833-6298	14267 833-6298	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 7 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6299	14267 833-6299	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 7 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6300	14267 833-6300	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 7 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6301	14267 833-6301	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 8 Software Support-Maintenance 3 Years	\$438	Each	10%	\$394	Other	F1	
14267 833-6302	14267 833-6302	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 8 Software Support-Maintenance 4 Years	\$584	Each	10%	\$525	Other	F1	
14267 833-6303	14267 833-6303	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 8 Software Support-Maintenance 5 Years	\$730	Each	10%	\$657	Other	F1	
14267 833-6304	14267 833-6304	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 8 Software Support-Maintenance 3 Years	\$480	Each	10%	\$432	Other	F1	
14267 833-6305	14267 833-6305	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 8 Software Support-Maintenance 4 Years	\$639	Each	10%	\$575	Other	F1	
14267 833-6306	14267 833-6306	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 8 Software Support-Maintenance 5 Years	\$799	Each	10%	\$719	Other	F1	
14267 833-6307	14267 833-6307	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 8 Software Support-Maintenance 3	\$500	Each	10%	\$450	Other	F1	
14267 833-6308	14267 833-6308	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 8 Software Support-Maintenance 4	\$667	Each	10%	\$600	Other	F1	
14267 833-6309	14267 833-6309	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 8 Software Support-Maintenance 5	\$834	Each	10%	\$751	Other	F1	
14267 833-6310	14267 833-6310	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 8 Software Support-Maintenance 3	\$521	Each	10%	\$469	Other	F1	
14267 833-6311	14267 833-6311	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 8 Software Support-Maintenance 4	\$695	Each	10%	\$626	Other	F1	
14267 833-6312	14267 833-6312	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 8 Software Support-Maintenance 5	\$869	Each	10%	\$782	Other	F1	
14267 833-6313	14267 833-6313	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 8 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6314	14267 833-6314	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 8 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6315	14267 833-6315	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 8 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6316	14267 833-6316	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 8 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6317	14267 833-6317	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 8 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6318	14267 833-6318	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 8 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6319	14267 833-6319	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 8 Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14267 833-6320	14267 833-6320	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 8 Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14267 833-6321	14267 833-6321	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 8 Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14267 833-6322	14267 833-6322	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 8 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6323	14267 833-6323	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 8 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6324	14267 833-6324	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 8 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6325	14267 833-6325	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 9 Software Support-Maintenance 3 Years	\$394	Each	10%	\$354	Other	F1	
14267 833-6326	14267 833-6326	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 9 Software Support-Maintenance 4 Years	\$525	Each	10%	\$473	Other	F1	
14267 833-6327	14267 833-6327	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 9 Software Support-Maintenance 5 Years	\$656	Each	10%	\$591	Other	F1	
14267 833-6328	14267 833-6328	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 9 Software Support-Maintenance 3 Years	\$431	Each	10%	\$388	Other	F1	
14267 833-6329	14267 833-6329	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 9 Software Support-Maintenance 4 Years	\$575	Each	10%	\$518	Other	F1	
14267 833-6330	14267 833-6330	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 9 Software Support-Maintenance 5 Years	\$719	Each	10%	\$647	Other	F1	
14267 833-6331	14267 833-6331	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 9 Software Support-Maintenance 3 Years	\$450	Each	10%	\$405	Other	F1	
14267 833-6332	14267 833-6332	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 9 Software Support-Maintenance 4	\$600	Each	10%	\$540	Other	F1	
14267 833-6333	14267 833-6333	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 9 Software Support-Maintenance 5	\$750	Each	10%	\$675	Other	F1	
14267 833-6334	14267 833-6334	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 9 Software Support-Maintenance 3	\$469	Each	10%	\$422	Other	F1	
14267 833-6335	14267 833-6335	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 9 Software Support-Maintenance 4	\$625	Each	10%	\$563	Other	F1	
14267 833-6336	14267 833-6336	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 9 Software Support-Maintenance 5	\$781	Each	10%	\$703	Other	F1	
14267 833-6337	14267 833-6337	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 9 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6338	14267 833-6338	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 9 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6339	14267 833-6339	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 9 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6340	14267 833-6340	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 9 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6341	14267 833-6341	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 9 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6342	14267 833-6342	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 9 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6343	14267 833-6343	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 9 Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14267 833-6344	14267 833-6344	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 9 Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14267 833-6345	14267 833-6345	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 9 Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14267 833-6346	14267 833-6346	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 9 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6347	14267 833-6347	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 9 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6348	14267 833-6348	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 9 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6349	14267 833-6349	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 10 Software Support-Maintenance 3	\$353	Each	10%	\$318	Other	F1	
14267 833-6350	14267 833-6350	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 10 Software Support-Maintenance 4	\$470	Each	10%	\$423	Other	F1	
14267 833-6351	14267 833-6351	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 10 Software Support-Maintenance 5	\$588	Each	10%	\$529	Other	F1	
14267 833-6352	14267 833-6352	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 10 Software Support-Maintenance 3 Years	\$386	Each	10%	\$348	Other	F1	
14267 833-6353	14267 833-6353	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 10 Software Support-Maintenance 4 Years	\$515	Each	10%	\$464	Other	F1	
14267 833-6354	14267 833-6354	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 10 Software Support-Maintenance 5 Years	\$644	Each	10%	\$580	Other	F1	
14267 833-6355	14267 833-6355	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 10 Software Support-Maintenance 3	\$403	Each	10%	\$363	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Base Price			ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
14267 833-6356	14267 833-6356	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 10 Software Support-Maintenance 4	\$538	Each	10%	\$484	Other	F1	
14267 833-6357	14267 833-6357	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 10 Software Support-Maintenance 5	\$672	Each	10%	\$605	Other	F1	
14267 833-6358	14267 833-6358	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 10 Software Support-Maintenance 3	\$420	Each	10%	\$378	Other	F1	
14267 833-6359	14267 833-6359	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 10 Software Support-Maintenance 4	\$560	Each	10%	\$504	Other	F1	
14267 833-6360	14267 833-6360	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 10 Software Support-Maintenance 5	\$700	Each	10%	\$630	Other	F1	
14267 833-6361	14267 833-6361	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 10 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6362	14267 833-6362	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 10 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6363	14267 833-6363	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 10 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6364	14267 833-6364	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 10 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6365	14267 833-6365	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 10 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6366	14267 833-6366	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 10 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6367	14267 833-6367	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 10 Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14267 833-6368	14267 833-6368	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 10 Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14267 833-6369	14267 833-6369	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 10 Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14267 833-6370	14267 833-6370	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 10 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6371	14267 833-6371	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 10 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6372	14267 833-6372	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 10 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6373	14267 833-6373	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 11 Software Support-Maintenance 3	\$318	Each	10%	\$286	Other	F1	
14267 833-6374	14267 833-6374	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 11 Software Support-Maintenance 4	\$424	Each	10%	\$382	Other	F1	
14267 833-6375	14267 833-6375	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 11 Software Support-Maintenance 5	\$530	Each	10%	\$477	Other	F1	
14267 833-6376	14267 833-6376	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 11 Software Support-Maintenance 3 Years	\$348	Each	10%	\$314	Other	F1	
14267 833-6377	14267 833-6377	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 11 Software Support-Maintenance 4 Years	\$465	Each	10%	\$418	Other	F1	
14267 833-6378	14267 833-6378	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 11 Software Support-Maintenance 5 Years	\$581	Each	10%	\$523	Other	F1	
14267 833-6379	14267 833-6379	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 11 Software Support-Maintenance 3	\$364	Each	10%	\$327	Other	F1	
14267 833-6380	14267 833-6380	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 11 Software Support-Maintenance 4	\$485	Each	10%	\$436	Other	F1	
14267 833-6381	14267 833-6381	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 11 Software Support-Maintenance 5	\$606	Each	10%	\$545	Other	F1	
14267 833-6382	14267 833-6382	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 11 Software Support-Maintenance 3	\$379	Each	10%	\$341	Other	F1	
14267 833-6383	14267 833-6383	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 11 Software Support-Maintenance 4	\$505	Each	10%	\$455	Other	F1	
14267 833-6384	14267 833-6384	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 11 Software Support-Maintenance 5	\$631	Each	10%	\$568	Other	F1	
14267 833-6385	14267 833-6385	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 11 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6386	14267 833-6386	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 11 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6387	14267 833-6387	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 11 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6388	14267 833-6388	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 11 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6389	14267 833-6389	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 11 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6390	14267 833-6390	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 11 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6391	14267 833-6391	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 11 Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14267 833-6392	14267 833-6392	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 11 Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14267 833-6393	14267 833-6393	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 11 Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14267 833-6394	14267 833-6394	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 11 Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6395	14267 833-6395	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 11 Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6396	14267 833-6396	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 11 Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14267 833-6397	14267 833-6397	HyperConverged Infra	ProSupport Next Business Day PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6398	14267 833-6398	HyperConverged Infra	ProSupport Next Business Day PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6399	14267 833-6399	HyperConverged Infra	ProSupport Next Business Day PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6400	14267 833-6400	HyperConverged Infra	ProSupport Mission Critical PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6401	14267 833-6401	HyperConverged Infra	ProSupport Mission Critical PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6402	14267 833-6402	HyperConverged Infra	ProSupport Mission Critical PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6403	14267 833-6403	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6404	14267 833-6404	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6405	14267 833-6405	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6406	14267 833-6406	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6407	14267 833-6407	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6408	14267 833-6408	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Appliance Enabler Software Support-	\$0	Each	10%	\$0	Other	F1	
14267 833-6409	14267 833-6409	HyperConverged Infra	ProSupport Next Business Day PowerFlex Appliance Enabler Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14267 833-6410	14267 833-6410	HyperConverged Infra	ProSupport Next Business Day PowerFlex Appliance Enabler Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14267 833-6411	14267 833-6411	HyperConverged Infra	ProSupport Next Business Day PowerFlex Appliance Enabler Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14267 833-6412	14267 833-6412	HyperConverged Infra	ProSupport Mission Critical PowerFlex Appliance Enabler Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14267 833-6413	14267 833-6413	HyperConverged Infra	ProSupport Mission Critical PowerFlex Appliance Enabler Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14267 833-6414	14267 833-6414	HyperConverged Infra	ProSupport Mission Critical PowerFlex Appliance Enabler Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14267 833-6415	14267 833-6415	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Appliance Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14267 833-6416	14267 833-6416	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Appliance Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14267 833-6417	14267 833-6417	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Appliance Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14267 833-6418	14267 833-6418	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Appliance Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14267 833-6419	14267 833-6419	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Appliance Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14267 833-6420	14267 833-6420	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Appliance Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14267 929-3709	14267 929-3709	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14267 935-6720	14267 935-6720	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13415 007-1527	13415 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13415 009-4364	13415 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13415 009-4877	13415 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13415 460-5909	13415 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13415 460-8530	13415 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13415 460-9052	13415 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13415 460-9900	13415 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13415 461-0497	13415 461-0497	HyperConverged Infra	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13415 468-8015	13415 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13415 468-8016	13415 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13415 468-8017	13415 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13415 468-8018	13415 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13415 468-8019	13415 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13415 812-4005	13415 812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13415 812-8809	13415 812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13415 822-3179	13415 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13415 822-8495	13415 822-8495	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 5 Years	\$894	Each	10%	\$805	Other	F1
13415 822-8496	13415 822-8496	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 3 Years	\$538	Each	10%	\$484	Other	F1
13415 822-8497	13415 822-8497	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 1 Year	\$168	Each	10%	\$169	Other	F1
13415 823-9267	13415 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
13415 823-9270	13415 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,396	Each	10%	\$1,247	Other	F1
13415 823-9284	13415 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13415 824-9895	13415 824-9895	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
13415 824-9896	13415 824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1
13415 824-9897	13415 824-9897	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
13415 824-9898	13415 824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1
13415 824-9899	13415 824-9899	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
13415 824-9900	13415 824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1
13415 824-9901	13415 824-9901	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1
13415 824-9902	13415 824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1
13415 824-9903	13415 824-9903	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1
13415 824-9904	13415 824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1
13415 824-9905	13415 824-9905	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other	F1
13415 824-9906	13415 824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1
13415 826-0694	13415 826-0694	HyperConverged Infra	Dell Hardware Limited Warranty Plus Onsite Service	\$200	Each	10%	\$180	Other	F1
13415 826-0695	13415 826-0695	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1
13415 826-0696	13415 826-0696	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1
13415 826-0697	13415 826-0697	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$244	Each	10%	\$220	Other	F1
13415 826-0698	13415 826-0698	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$260	Each	10%	\$234	Other	F1
13415 826-0699	13415 826-0699	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$501	Each	10%	\$451	Other	F1
13415 826-0700	13415 826-0700	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$526	Each	10%	\$473	Other	F1
13415 826-0703	13415 826-0703	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 39 Months	\$7,015	Each	10%	\$6,314	Other	F1
13415 826-0704	13415 826-0704	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 3 Years	\$6,475	Each	10%	\$5,828	Other	F1
13415 826-0705	13415 826-0705	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 4 Years	\$8,390	Each	10%	\$7,551	Other	F1
13415 826-0706	13415 826-0706	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 51 Months	\$8,913	Each	10%	\$8,022	Other	F1
13415 826-0707	13415 826-0707	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 5 Years	\$10,291	Each	10%	\$9,262	Other	F1
13415 826-0708	13415 826-0708	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 63 Months	\$10,806	Each	10%	\$9,725	Other	F1
13415 826-0711	13415 826-0711	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$7,446	Each	10%	\$6,701	Other	F1
13415 826-0713	13415 826-0713	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$8,020	Each	10%	\$7,218	Other	F1
13415 826-0716	13415 826-0716	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$8,022	Each	10%	\$7,220	Other	F1
13415 826-0717	13415 826-0717	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$9,447	Each	10%	\$8,502	Other	F1
13415 826-0718	13415 826-0718	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$10,922	Each	10%	\$9,830	Other	F1
13415 826-0721	13415 826-0721	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 12	\$509	Each	10%	\$458	Other	F1
13415 826-0722	13415 826-0722	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 1	\$479	Each	10%	\$431	Other	F1
13415 826-0723	13415 826-0723	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 24	\$1,030	Each	10%	\$927	Other	F1
13415 826-0724	13415 826-0724	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 2	\$982	Each	10%	\$884	Other	F1
13415 826-0725	13415 826-0725	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 39	\$327	Each	10%	\$294	Other	F1
13415 826-0726	13415 826-0726	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 3	\$302	Each	10%	\$272	Other	F1
13415 826-0729	13415 826-0729	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 39 Months	\$8,247	Each	10%	\$7,422	Other	F1
13415 826-0730	13415 826-0730	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 3 Years	\$7,612	Each	10%	\$6,851	Other	F1
13415 826-0731	13415 826-0731	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 4 Years	\$9,771	Each	10%	\$8,794	Other	F1
13415 826-0732	13415 826-0732	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 51 Months	\$10,376	Each	10%	\$9,338	Other	F1
13415 826-0733	13415 826-0733	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 5 Years	\$11,906	Each	10%	\$10,715	Other	F1
13415 826-0734	13415 826-0734	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 63 Months	\$12,493	Each	10%	\$11,244	Other	F1
13415 826-0737	13415 826-0737	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1
13415 826-0738	13415 826-0738	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1
13415 826-0739	13415 826-0739	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$239	Each	10%	\$215	Other	F1
13415 826-0740	13415 826-0740	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$254	Each	10%	\$229	Other	F1
13415 826-0741	13415 826-0741	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$494	Each	10%	\$445	Other	F1
13415 826-0742	13415 826-0742	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$518	Each	10%	\$466	Other	F1
13415 826-0745	13415 826-0745	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 39 Months	\$8,574	Each	10%	\$7,717	Other	F1
13415 826-0746	13415 826-0746	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 3 Years	\$7,914	Each	10%	\$7,123	Other	F1
13415 826-0747	13415 826-0747	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 4 Years	\$10,313	Each	10%	\$9,282	Other	F1
13415 826-0748	13415 826-0748	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 51 Months	\$10,958	Each	10%	\$9,862	Other	F1
13415 826-0749	13415 826-0749	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 5 Years	\$12,696	Each	10%	\$11,426	Other	F1
13415 826-0750	13415 826-0750	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 63 Months	\$13,332	Each	10%	\$11,999	Other	F1
13415 826-0753	13415 826-0753	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$533	Each	10%	\$480	Other	F1
13415 826-0754	13415 826-0754	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$502	Each	10%	\$452	Other	F1
13415 826-0755	13415 826-0755	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,088	Each	10%	\$979	Other	F1
13415 826-0756	13415 826-0756	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,037	Each	10%	\$933	Other	F1
13415 826-0757	13415 826-0757	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$337	Each	10%	\$303	Other	F1
13415 826-0758	13415 826-0758	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$311	Each	10%	\$280	Other	F1
13415 826-0761	13415 826-0761	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 39	\$11,354	Each	10%	\$10,219	Other	F1
13415 826-0762	13415 826-0762	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 3	\$10,481	Each	10%	\$9,433	Other	F1
13415 826-0763	13415 826-0763	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 4	\$13,576	Each	10%	\$12,218	Other	F1
13415 826-0764	13415 826-0764	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 51	\$14,419	Each	10%	\$12,977	Other	F1
13415 826-0765	13415 826-0765	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 5	\$16,639	Each	10%	\$14,975	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13415 826-0766	13415 826-0766	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 63	\$17,461	Each	10%		\$15,715	Other	F1	
13415 826-0769	13415 826-0769	HyperConverged Infra	Keep Your Components 3 Years	\$1,200	Each	10%		\$1,080	Other	F1	
13415 826-0770	13415 826-0770	HyperConverged Infra	Keep Your Components 4 Years	\$1,560	Each	10%		\$1,404	Other	F1	
13415 826-0771	13415 826-0771	HyperConverged Infra	Keep Your Components 5 Years	\$1,920	Each	10%		\$1,728	Other	F1	
13415 826-0774	13415 826-0774	HyperConverged Infra	Keep Your Hard Drive 5 Years	\$330	Each	10%		\$297	Other	F1	
13415 826-0775	13415 826-0775	HyperConverged Infra	Keep Your Hard Drive 4 Years	\$275	Each	10%		\$248	Other	F1	
13415 826-0777	13415 826-0777	HyperConverged Infra	Keep Your Hard Drive 3 Years	\$220	Each	10%		\$198	Other	F1	
13415 826-0779	13415 826-0779	HyperConverged Infra	Keep Your Hard Drive 63 Months	\$330	Each	10%		\$297	Other	F1	
13415 826-0780	13415 826-0780	HyperConverged Infra	Keep Your Hard Drive 51 Months	\$275	Each	10%		\$248	Other	F1	
13415 826-0781	13415 826-0781	HyperConverged Infra	Keep Your Hard Drive 39 Months	\$220	Each	10%		\$198	Other	F1	
13415 826-0782	13415 826-0782	HyperConverged Infra	Keep Your Components 63 Months	\$1,920	Each	10%		\$1,728	Other	F1	
13415 826-0783	13415 826-0783	HyperConverged Infra	Keep Your Components 51 Months	\$1,560	Each	10%		\$1,404	Other	F1	
13415 826-0784	13415 826-0784	HyperConverged Infra	Keep Your Components 39 Months	\$1,200	Each	10%		\$1,080	Other	F1	
13415 826-0785	13415 826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	Each	10%		\$2,477	Other	F1	
13415 826-0786	13415 826-0786	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 87	\$2,752	Each	10%		\$2,477	Other	F1	
13415 826-0787	13415 826-0787	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 87 Months	\$1,330	Each	10%		\$1,197	Other	F1	
13415 826-0788	13415 826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%		\$1,197	Other	F1	
13415 826-0789	13415 826-0789	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$1,004	Each	10%		\$904	Other	F1	
13415 826-0790	13415 826-0790	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$1,040	Each	10%		\$936	Other	F1	
13415 826-0791	13415 826-0791	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 7 Years	\$14,105	Each	10%		\$12,695	Other	F1	
13415 826-0792	13415 826-0792	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 87 Months	\$14,609	Each	10%		\$13,148	Other	F1	
13415 826-0793	13415 826-0793	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$9,678	Each	10%		\$8,710	Other	F1	
13415 826-0794	13415 826-0794	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$14,080	Each	10%		\$12,672	Other	F1	
13415 826-0795	13415 826-0795	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 48	\$2,027	Each	10%		\$1,824	Other	F1	
13415 826-0796	13415 826-0796	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 4	\$1,959	Each	10%		\$1,763	Other	F1	
13415 826-0797	13415 826-0797	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 7 Years	\$16,205	Each	10%		\$14,585	Other	F1	
13415 826-0798	13415 826-0798	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 87 Months	\$16,772	Each	10%		\$15,095	Other	F1	
13415 826-0799	13415 826-0799	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$996	Each	10%		\$896	Other	F1	
13415 826-0800	13415 826-0800	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$1,032	Each	10%		\$929	Other	F1	
13415 826-0801	13415 826-0801	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 7 Years	\$17,470	Each	10%		\$15,723	Other	F1	
13415 826-0802	13415 826-0802	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 87 Months	\$18,094	Each	10%		\$16,285	Other	F1	
13415 826-0803	13415 826-0803	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,162	Each	10%		\$1,946	Other	F1	
13415 826-0804	13415 826-0804	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,089	Each	10%		\$1,880	Other	F1	
13415 826-0805	13415 826-0805	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 7	\$22,782	Each	10%		\$20,504	Other	F1	
13415 826-0806	13415 826-0806	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 87	\$23,582	Each	10%		\$21,224	Other	F1	
13415 826-0807	13415 826-0807	HyperConverged Infra	Keep Your Components 7 Years	\$2,640	Each	10%		\$2,376	Other	F1	
13415 826-0808	13415 826-0808	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$484	Each	10%		\$436	Other	F1	
13415 826-0809	13415 826-0809	HyperConverged Infra	Keep Your Hard Drive 87 Months	\$484	Each	10%		\$436	Other	F1	
13415 826-0810	13415 826-0810	HyperConverged Infra	Keep Your Components 87 Months	\$2,640	Each	10%		\$2,376	Other	F1	
13415 826-0823	13415 826-0823	HyperConverged Infra	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%		\$0	Other	F1	
13415 834-0220	13415 834-0220	HyperConverged Infra	ProDeploy Dell EMC PowerFlex Appliance Deployment	\$2,000	Each	10%		\$1,800	Other	F1	
13415 834-0221	13415 834-0221	HyperConverged Infra	ProDeploy Plus Dell EMC VxFlex Appliance Deployment	\$3,600	Each	10%		\$3,240	Other	F1	
13415 843-0793	13415 843-0793	HyperConverged Infra	ProDeploy Plus Dell EMC PowerFlex Appliance Deployment	\$3,600	Each	10%		\$3,240	Other	F1	
13415 843-9293	13415 843-9293	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$440	Each	10%		\$396	Other	F1	
13415 843-9294	13415 843-9294	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%		\$396	Other	F1	
13415 843-9295	13415 843-9295	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%		\$462	Other	F1	
13415 843-9296	13415 843-9296	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%		\$198	Other	F1	
13415 843-9297	13415 843-9297	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$73	Each	10%		\$66	Other	F1	
13415 843-9298	13415 843-9298	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$147	Each	10%		\$132	Other	F1	
13415 843-9299	13415 843-9299	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$220	Each	10%		\$198	Other	F1	
13415 843-9300	13415 843-9300	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$293	Each	10%		\$264	Other	F1	
13415 843-9301	13415 843-9301	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$367	Each	10%		\$330	Other	F1	
13415 843-9302	13415 843-9302	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$513	Each	10%		\$462	Other	F1	
13415 843-9303	13415 843-9303	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%		\$66	Other	F1	
13415 843-9304	13415 843-9304	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%		\$264	Other	F1	
13415 843-9305	13415 843-9305	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%		\$330	Other	F1	
13415 843-9308	13415 843-9308	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%		\$132	Other	F1	
13415 844-6226	13415 844-6226	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,458	Each	10%		\$1,312	Other	F1	
13415 844-6227	13415 844-6227	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,458	Each	10%		\$1,312	Other	F1	
13415 844-6228	13415 844-6228	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,701	Each	10%		\$1,531	Other	F1	
13415 844-6229	13415 844-6229	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$729	Each	10%		\$656	Other	F1	
13415 844-6230	13415 844-6230	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$243	Each	10%		\$219	Other	F1	
13415 844-6231	13415 844-6231	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$486	Each	10%		\$437	Other	F1	
13415 844-6232	13415 844-6232	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$729	Each	10%		\$656	Other	F1	
13415 844-6233	13415 844-6233	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$972	Each	10%		\$875	Other	F1	
13415 844-6234	13415 844-6234	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,215	Each	10%		\$1,094	Other	F1	
13415 844-6235	13415 844-6235	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,701	Each	10%		\$1,531	Other	F1	
13415 844-6236	13415 844-6236	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$243	Each	10%		\$219	Other	F1	
13415 844-6237	13415 844-6237	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$972	Each	10%		\$875	Other	F1	
13415 844-6238	13415 844-6238	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,215	Each	10%		\$1,094	Other	F1	
13415 844-6239	13415 844-6239	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$486	Each	10%		\$437	Other	F1	
13415 847-7622	13415 847-7622	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$4,247	Each	10%		\$3,823	Other	F1	
13415 847-7623	13415 847-7623	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$4,247	Each	10%		\$3,823	Other	F1	
13415 847-7624	13415 847-7624	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$4,955	Each	10%		\$4,460	Other	F1	
13415 847-7625	13415 847-7625	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,124	Each	10%		\$1,911	Other	F1	
13415 847-7626	13415 847-7626	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$498	Each	10%		\$448	Other	F1	
13415 847-7627	13415 847-7627	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$995	Each	10%		\$896	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated ALJP Proposed Price/UoM (Calculated)	Other		
13415 847-7628	13415 847-7628	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,493	Each	10%	\$1,344	Other	F1	
13415 847-7629	13415 847-7629	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,991	Each	10%	\$1,792	Other	F1	
13415 847-7630	13415 847-7630	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,488	Each	10%	\$2,240	Other	F1	
13415 847-7631	13415 847-7631	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$4,955	Each	10%	\$4,460	Other	F1	
13415 847-7632	13415 847-7632	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$708	Each	10%	\$637	Other	F1	
13415 847-7633	13415 847-7633	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$2,832	Each	10%	\$2,548	Other	F1	
13415 847-7634	13415 847-7634	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$3,539	Each	10%	\$3,186	Other	F1	
13415 847-7635	13415 847-7635	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$995	Each	10%	\$896	Other	F1	
13415 847-7700	13415 847-7700	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$4,247	Each	10%	\$3,823	Other	F1	
13415 847-7701	13415 847-7701	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$4,247	Each	10%	\$3,823	Other	F1	
13415 847-7702	13415 847-7702	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$4,955	Each	10%	\$4,460	Other	F1	
13415 847-7703	13415 847-7703	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,124	Each	10%	\$1,911	Other	F1	
13415 847-7704	13415 847-7704	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$498	Each	10%	\$448	Other	F1	
13415 847-7705	13415 847-7705	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,493	Each	10%	\$1,344	Other	F1	
13415 847-7706	13415 847-7706	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,488	Each	10%	\$2,240	Other	F1	
13415 847-7707	13415 847-7707	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$4,955	Each	10%	\$4,460	Other	F1	
13415 847-7708	13415 847-7708	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$708	Each	10%	\$637	Other	F1	
13415 847-7709	13415 847-7709	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$2,832	Each	10%	\$2,548	Other	F1	
13415 847-7710	13415 847-7710	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$3,539	Each	10%	\$3,186	Other	F1	
13415 847-7711	13415 847-7711	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$995	Each	10%	\$896	Other	F1	
13415 951-2015	13415 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13415 975-3462	13415 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13415 984-3267	13415 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1	
13415 989-3439	13415 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">www.dell.com/support</a> or	\$0	Each	10%	\$0	Other	F1	
13415 992-6149	13415 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13415 995-8131	13415 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
13414 007-1527	13414 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13414 009-4364	13414 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13414 009-4877	13414 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13414 460-5909	13414 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery.	\$0	Each	10%	\$0	Other	F1	
13414 460-8530	13414 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13414 460-9052	13414 460-9052	HyperConverged Infra	Dell E Com will help you build internet ideas/infrastructure see <a href="http://www.dell.com/us/en/gen/">www.dell.com/us/en/gen/</a>	\$0	Each	10%	\$0	Other	F1	
13414 460-9900	13414 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13414 461-0497	13414 461-0497	HyperConverged Infra	PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1	
13414 468-8015	13414 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13414 468-8016	13414 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13414 468-8017	13414 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13414 468-8018	13414 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13414 468-8019	13414 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13414 812-4005	13414 812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at <a href="http://education.dell.com">education.dell.com</a> Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13414 812-8809	13414 812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13414 822-3179	13414 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13414 822-8495	13414 822-8495	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 5 Years	\$884	Each	10%	\$805	Other	F1	
13414 822-8496	13414 822-8496	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 3 Years	\$538	Each	10%	\$484	Other	F1	
13414 822-8497	13414 822-8497	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 1 Year	\$188	Each	10%	\$169	Other	F1	
13414 823-9267	13414 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time: 8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1	
13414 823-9270	13414 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time: 4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1	
13414 823-9284	13414 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time: 8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13414 824-9147	13414 824-9147	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$249	Each	10%	\$224	Other	F1	
13414 824-9895	13414 824-9895	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1	
13414 824-9896	13414 824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1	
13414 824-9897	13414 824-9897	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
13414 824-9898	13414 824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1	
13414 824-9899	13414 824-9899	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
13414 824-9900	13414 824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1	
13414 824-9901	13414 824-9901	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1	
13414 824-9902	13414 824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1	
13414 824-9903	13414 824-9903	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1	
13414 824-9904	13414 824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1	
13414 824-9905	13414 824-9905	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other	F1	
13414 824-9906	13414 824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1	
13414 826-0785	13414 826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	Each	10%	\$2,477	Other	F1	
13414 826-0786	13414 826-0786	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 87	\$2,752	Each	10%	\$2,477	Other	F1	
13414 826-0787	13414 826-0787	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 87 Months	\$1,330	Each	10%	\$1,197	Other	F1	
13414 826-0788	13414 826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%	\$1,197	Other	F1	
13414 826-2404	13414 826-2404	HyperConverged Infra	Keep Your Components 39 Months	\$1,200	Each	10%	\$1,080	Other	F1	
13414 826-2405	13414 826-2405	HyperConverged Infra	Keep Your Components 3 Years	\$1,200	Each	10%	\$1,080	Other	F1	
13414 826-2406	13414 826-2406	HyperConverged Infra	Keep Your Components 4 Years	\$1,560	Each	10%	\$1,404	Other	F1	
13414 826-2407	13414 826-2407	HyperConverged Infra	Keep Your Components 51 Months	\$1,560	Each	10%	\$1,404	Other	F1	
13414 826-2408	13414 826-2408	HyperConverged Infra	Keep Your Components 5 Years	\$1,920	Each	10%	\$1,728	Other	F1	
13414 826-2409	13414 826-2409	HyperConverged Infra	Keep Your Components 63 Months	\$1,920	Each	10%	\$1,728	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	Product Category (If applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
13414 826-2410	13414 826-2410	HyperConverged Infra	Keep Your Components 7 Years	\$2,640	Each	10%	\$2,376	Other	F1	
13414 826-2411	13414 826-2411	HyperConverged Infra	Keep Your Components 87 Months	\$2,640	Each	10%	\$2,376	Other	F1	
13414 826-2412	13414 826-2412	HyperConverged Infra	Keep Your Hard Drive 39 Months	\$220	Each	10%	\$198	Other	F1	
13414 826-2413	13414 826-2413	HyperConverged Infra	Keep Your Hard Drive 3 Years	\$220	Each	10%	\$198	Other	F1	
13414 826-2414	13414 826-2414	HyperConverged Infra	Keep Your Hard Drive 4 Years	\$275	Each	10%	\$248	Other	F1	
13414 826-2415	13414 826-2415	HyperConverged Infra	Keep Your Hard Drive 51 Months	\$275	Each	10%	\$248	Other	F1	
13414 826-2416	13414 826-2416	HyperConverged Infra	Keep Your Hard Drive 5 Years	\$330	Each	10%	\$297	Other	F1	
13414 826-2417	13414 826-2417	HyperConverged Infra	Keep Your Hard Drive 63 Months	\$330	Each	10%	\$297	Other	F1	
13414 826-2418	13414 826-2418	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$484	Each	10%	\$436	Other	F1	
13414 826-2419	13414 826-2419	HyperConverged Infra	Keep Your Hard Drive 87 Months	\$484	Each	10%	\$436	Other	F1	
13414 826-2422	13414 826-2422	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1	
13414 826-2423	13414 826-2423	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1	
13414 826-2424	13414 826-2424	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$692	Each	10%	\$623	Other	F1	
13414 826-2425	13414 826-2425	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$735	Each	10%	\$662	Other	F1	
13414 826-2426	13414 826-2426	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$1,395	Each	10%	\$1,256	Other	F1	
13414 826-2427	13414 826-2427	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$1,465	Each	10%	\$1,319	Other	F1	
13414 826-2428	13414 826-2428	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$2,731	Each	10%	\$2,458	Other	F1	
13414 826-2429	13414 826-2429	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$2,829	Each	10%	\$2,546	Other	F1	
13414 826-2432	13414 826-2432	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 39 Months	\$8,552	Each	10%	\$7,697	Other	F1	
13414 826-2433	13414 826-2433	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 3 Years	\$7,894	Each	10%	\$7,105	Other	F1	
13414 826-2434	13414 826-2434	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 4 Years	\$9,834	Each	10%	\$8,951	Other	F1	
13414 826-2435	13414 826-2435	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 51 Months	\$10,449	Each	10%	\$9,404	Other	F1	
13414 826-2436	13414 826-2436	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 5 Years	\$11,762	Each	10%	\$10,586	Other	F1	
13414 826-2437	13414 826-2437	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 63 Months	\$12,350	Each	10%	\$11,115	Other	F1	
13414 826-2438	13414 826-2438	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 7 Years	\$15,689	Each	10%	\$14,120	Other	F1	
13414 826-2439	13414 826-2439	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 87 Months	\$16,249	Each	10%	\$14,624	Other	F1	
13414 826-2444	13414 826-2444	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$9,078	Each	10%	\$8,170	Other	F1	
13414 826-2446	13414 826-2446	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$7,535	Each	10%	\$6,782	Other	F1	
13414 826-2447	13414 826-2447	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$8,755	Each	10%	\$7,880	Other	F1	
13414 826-2452	13414 826-2452	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$8,238	Each	10%	\$7,414	Other	F1	
13414 826-2453	13414 826-2453	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$8,777	Each	10%	\$7,899	Other	F1	
13414 826-2454	13414 826-2454	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$9,747	Each	10%	\$8,772	Other	F1	
13414 826-2455	13414 826-2455	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$12,229	Each	10%	\$11,006	Other	F1	
13414 826-2458	13414 826-2458	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 12	\$1,487	Each	10%	\$1,338	Other	F1	
13414 826-2459	13414 826-2459	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 1	\$1,402	Each	10%	\$1,262	Other	F1	
13414 826-2460	13414 826-2460	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 24	\$2,920	Each	10%	\$2,628	Other	F1	
13414 826-2461	13414 826-2461	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 2	\$2,787	Each	10%	\$2,508	Other	F1	
13414 826-2462	13414 826-2462	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 39	\$1,195	Each	10%	\$1,076	Other	F1	
13414 826-2463	13414 826-2463	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 3	\$1,103	Each	10%	\$993	Other	F1	
13414 826-2464	13414 826-2464	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 48	\$5,564	Each	10%	\$5,008	Other	F1	
13414 826-2465	13414 826-2465	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 4	\$5,384	Each	10%	\$4,846	Other	F1	
13414 826-2468	13414 826-2468	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 39 Months	\$9,258	Each	10%	\$8,332	Other	F1	
13414 826-2469	13414 826-2469	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 3 Years	\$8,546	Each	10%	\$7,691	Other	F1	
13414 826-2470	13414 826-2470	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 4 Years	\$10,360	Each	10%	\$9,324	Other	F1	
13414 826-2471	13414 826-2471	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 51 Months	\$10,987	Each	10%	\$9,888	Other	F1	
13414 826-2472	13414 826-2472	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 5 Years	\$12,191	Each	10%	\$10,972	Other	F1	
13414 826-2473	13414 826-2473	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 63 Months	\$12,770	Each	10%	\$11,493	Other	F1	
13414 826-2474	13414 826-2474	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 7 Years	\$16,027	Each	10%	\$14,424	Other	F1	
13414 826-2475	13414 826-2475	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 87 Months	\$16,559	Each	10%	\$14,903	Other	F1	
13414 826-2478	13414 826-2478	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1	
13414 826-2479	13414 826-2479	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1	
13414 826-2480	13414 826-2480	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$668	Each	10%	\$601	Other	F1	
13414 826-2481	13414 826-2481	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$709	Each	10%	\$638	Other	F1	
13414 826-2482	13414 826-2482	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$1,363	Each	10%	\$1,227	Other	F1	
13414 826-2483	13414 826-2483	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$1,431	Each	10%	\$1,288	Other	F1	
13414 826-2484	13414 826-2484	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$2,703	Each	10%	\$2,433	Other	F1	
13414 826-2485	13414 826-2485	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$2,800	Each	10%	\$2,520	Other	F1	
13414 826-2488	13414 826-2488	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 39 Months	\$10,453	Each	10%	\$9,408	Other	F1	
13414 826-2489	13414 826-2489	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 3 Years	\$9,649	Each	10%	\$8,684	Other	F1	
13414 826-2490	13414 826-2490	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 4 Years	\$12,197	Each	10%	\$10,977	Other	F1	
13414 826-2491	13414 826-2491	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 51 Months	\$12,960	Each	10%	\$11,664	Other	F1	
13414 826-2492	13414 826-2492	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 5 Years	\$14,718	Each	10%	\$13,246	Other	F1	
13414 826-2493	13414 826-2493	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 63 Months	\$15,454	Each	10%	\$13,909	Other	F1	
13414 826-2494	13414 826-2494	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 7 Years	\$19,811	Each	10%	\$17,830	Other	F1	
13414 826-2495	13414 826-2495	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 87 Months	\$20,518	Each	10%	\$18,466	Other	F1	
13414 826-2498	13414 826-2498	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,573	Each	10%	\$1,416	Other	F1	
13414 826-2499	13414 826-2499	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,483	Each	10%	\$1,335	Other	F1	
13414 826-2500	13414 826-2500	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$3,144	Each	10%	\$2,830	Other	F1	
13414 826-2501	13414 826-2501	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,999	Each	10%	\$2,699	Other	F1	
13414 826-2502	13414 826-2502	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,227	Each	10%	\$1,104	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13414 826-2503	13414 826-2503	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,132	Each	10%	\$1,019	Other	F1	
13414 826-2504	13414 826-2504	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$6,089	Each	10%	\$5,480	Other	F1	
13414 826-2505	13414 826-2505	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$5,890	Each	10%	\$5,301	Other	F1	
13414 826-2508	13414 826-2508	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 39	\$13,027	Each	10%	\$11,724	Other	F1	
13414 826-2509	13414 826-2509	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 3	\$12,025	Each	10%	\$10,823	Other	F1	
13414 826-2510	13414 826-2510	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 4	\$14,928	Each	10%	\$13,435	Other	F1	
13414 826-2511	13414 826-2511	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 51	\$15,840	Each	10%	\$14,256	Other	F1	
13414 826-2512	13414 826-2512	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 5	\$17,798	Each	10%	\$16,018	Other	F1	
13414 826-2513	13414 826-2513	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 63	\$18,655	Each	10%	\$16,790	Other	F1	
13414 826-2514	13414 826-2514	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 7	\$23,679	Each	10%	\$21,311	Other	F1	
13414 826-2515	13414 826-2515	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 87	\$24,481	Each	10%	\$22,033	Other	F1	
13414 834-0220	13414 834-0220	HyperConverged Infra	ProDeploy Dell EMC PowerFlex Appliance Deployment	\$2,000	Each	10%	\$1,800	Other	F1	
13414 834-0221	13414 834-0221	HyperConverged Infra	ProDeploy Plus Dell EMC VxFlex Appliance Deployment	\$3,600	Each	10%	\$3,240	Other	F1	
13414 843-6793	13414 843-6793	HyperConverged Infra	ProDeploy Plus Dell EMC PowerFlex Appliance Deployment	\$3,600	Each	10%	\$3,240	Other	F1	
13414 843-9293	13414 843-9293	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$440	Each	10%	\$396	Other	F1	
13414 843-9294	13414 843-9294	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1	
13414 843-9295	13414 843-9295	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1	
13414 843-9296	13414 843-9296	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1	
13414 843-9297	13414 843-9297	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$73	Each	10%	\$66	Other	F1	
13414 843-9298	13414 843-9298	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$147	Each	10%	\$132	Other	F1	
13414 843-9299	13414 843-9299	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$220	Each	10%	\$198	Other	F1	
13414 843-9300	13414 843-9300	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$293	Each	10%	\$264	Other	F1	
13414 843-9301	13414 843-9301	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$367	Each	10%	\$330	Other	F1	
13414 843-9302	13414 843-9302	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$513	Each	10%	\$462	Other	F1	
13414 843-9303	13414 843-9303	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1	
13414 843-9304	13414 843-9304	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1	
13414 843-9305	13414 843-9305	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1	
13414 843-9308	13414 843-9308	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1	
13414 844-6254	13414 844-6254	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,866	Each	10%	\$1,679	Other	F1	
13414 844-6255	13414 844-6255	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,866	Each	10%	\$1,679	Other	F1	
13414 844-6256	13414 844-6256	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,177	Each	10%	\$1,959	Other	F1	
13414 844-6257	13414 844-6257	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$933	Each	10%	\$840	Other	F1	
13414 844-6318	13414 844-6318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$311	Each	10%	\$280	Other	F1	
13414 844-6319	13414 844-6319	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$622	Each	10%	\$560	Other	F1	
13414 844-6320	13414 844-6320	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$933	Each	10%	\$840	Other	F1	
13414 844-6321	13414 844-6321	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,244	Each	10%	\$1,120	Other	F1	
13414 844-6322	13414 844-6322	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,555	Each	10%	\$1,400	Other	F1	
13414 844-6323	13414 844-6323	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,177	Each	10%	\$1,959	Other	F1	
13414 844-6324	13414 844-6324	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$311	Each	10%	\$280	Other	F1	
13414 844-6325	13414 844-6325	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,244	Each	10%	\$1,120	Other	F1	
13414 844-6326	13414 844-6326	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,555	Each	10%	\$1,400	Other	F1	
13414 844-6327	13414 844-6327	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$622	Each	10%	\$560	Other	F1	
13414 847-7622	13414 847-7622	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$4,247	Each	10%	\$3,823	Other	F1	
13414 847-7623	13414 847-7623	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$4,247	Each	10%	\$3,823	Other	F1	
13414 847-7624	13414 847-7624	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$4,955	Each	10%	\$4,460	Other	F1	
13414 847-7625	13414 847-7625	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,124	Each	10%	\$1,911	Other	F1	
13414 847-7626	13414 847-7626	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$498	Each	10%	\$448	Other	F1	
13414 847-7627	13414 847-7627	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$995	Each	10%	\$896	Other	F1	
13414 847-7628	13414 847-7628	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,493	Each	10%	\$1,344	Other	F1	
13414 847-7629	13414 847-7629	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,991	Each	10%	\$1,792	Other	F1	
13414 847-7630	13414 847-7630	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,488	Each	10%	\$2,240	Other	F1	
13414 847-7631	13414 847-7631	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$4,955	Each	10%	\$4,460	Other	F1	
13414 847-7632	13414 847-7632	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$708	Each	10%	\$637	Other	F1	
13414 847-7633	13414 847-7633	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$2,832	Each	10%	\$2,548	Other	F1	
13414 847-7634	13414 847-7634	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$3,539	Each	10%	\$3,186	Other	F1	
13414 847-7635	13414 847-7635	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$995	Each	10%	\$896	Other	F1	
13414 847-7700	13414 847-7700	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$4,247	Each	10%	\$3,823	Other	F1	
13414 847-7701	13414 847-7701	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$4,247	Each	10%	\$3,823	Other	F1	
13414 847-7702	13414 847-7702	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$4,955	Each	10%	\$4,460	Other	F1	
13414 847-7703	13414 847-7703	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,124	Each	10%	\$1,911	Other	F1	
13414 847-7704	13414 847-7704	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$498	Each	10%	\$448	Other	F1	
13414 847-7705	13414 847-7705	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,493	Each	10%	\$1,344	Other	F1	
13414 847-7706	13414 847-7706	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,488	Each	10%	\$2,240	Other	F1	
13414 847-7707	13414 847-7707	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$4,955	Each	10%	\$4,460	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13414_847-7708	13414_847-7708	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$708	Each	10%	\$637	Other	F1
13414_847-7709	13414_847-7709	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$2,832	Each	10%	\$2,548	Other	F1
13414_847-7710	13414_847-7710	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$3,539	Each	10%	\$3,186	Other	F1
13414_847-7711	13414_847-7711	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$995	Each	10%	\$896	Other	F1
13414_951-2015	13414_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13414_975-3462	13414_975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13414_984-3267	13414_984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13414_989-3439	13414_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13414_992-8149	13414_992-8149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13414_995-8131	13414_995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
13417_007-1527	13417_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13417_009-4364	13417_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13417_009-4877	13417_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13417_460-5909	13417_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13417_460-8530	13417_460-8530	HyperConverged Infra	Acceptancedocuments are not required.	\$135	Each	10%	\$122	Other	F1
13417_460-9052	13417_460-9052	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$0	Each	10%	\$0	Other	F1
13417_460-9900	13417_460-9900	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13417_461-0497	13417_461-0497	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13417_468-8015	13417_468-8015	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$300	Each	10%	\$270	Other	F1
13417_468-8016	13417_468-8016	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13417_468-8017	13417_468-8017	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13417_468-8018	13417_468-8018	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13417_468-8019	13417_468-8019	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13417_812-4005	13417_812-4005	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13417_812-8809	13417_812-8809	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$100	Each	10%	\$90	Other	F1
13417_822-3179	13417_822-3179	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13417_822-8495	13417_822-8495	HyperConverged Infra	Partner Success Program Management	\$894	Each	10%	\$805	Other	F1
13417_822-8496	13417_822-8496	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 5 Years	\$538	Each	10%	\$484	Other	F1
13417_822-8497	13417_822-8497	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 3 Years	\$188	Each	10%	\$169	Other	F1
13417_823-9267	13417_823-9267	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 1 Year	\$3,157	Each	10%	\$2,841	Other	F1
13417_823-9270	13417_823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure Technical Resource	\$1,386	Each	10%	\$1,247	Other	F1
13417_823-9284	13417_823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$2,300	Each	10%	\$2,070	Other	F1
13417_824-9145	13417_824-9145	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$249	Each	10%	\$224	Other	F1
13417_824-9895	13417_824-9895	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$427	Each	10%	\$384	Other	F1
13417_824-9896	13417_824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
13417_824-9897	13417_824-9897	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$555	Each	10%	\$500	Other	F1
13417_824-9898	13417_824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
13417_824-9899	13417_824-9899	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$683	Each	10%	\$615	Other	F1
13417_824-9900	13417_824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
13417_824-9901	13417_824-9901	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$790	Each	10%	\$711	Other	F1
13417_824-9902	13417_824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$790	Each	10%	\$711	Other	F1
13417_824-9903	13417_824-9903	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$1,027	Each	10%	\$925	Other	F1
13417_824-9904	13417_824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$1,027	Each	10%	\$925	Other	F1
13417_824-9905	13417_824-9905	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,264	Each	10%	\$1,138	Other	F1
13417_824-9906	13417_824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$1,264	Each	10%	\$1,138	Other	F1
13417_826-0785	13417_826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$2,752	Each	10%	\$2,477	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13417_826-0786	13417_826-0786	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 87 Months	\$2,752	Each	10%	\$2,477	Other	F1
13417_826-0787	13417_826-0787	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 87 Months	\$1,330	Each	10%	\$1,197	Other	F1
13417_826-0788	13417_826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%	\$1,197	Other	F1
13417_826-2279	13417_826-2279	HyperConverged Infra	Keep Your Components 39 Months	\$1,200	Each	10%	\$1,080	Other	F1
13417_826-2280	13417_826-2280	HyperConverged Infra	Keep Your Components 3 Years	\$1,200	Each	10%	\$1,080	Other	F1
13417_826-2281	13417_826-2281	HyperConverged Infra	Keep Your Components 4 Years	\$1,560	Each	10%	\$1,404	Other	F1
13417_826-2282	13417_826-2282	HyperConverged Infra	Keep Your Components 51 Months	\$1,560	Each	10%	\$1,404	Other	F1
13417_826-2283	13417_826-2283	HyperConverged Infra	Keep Your Components 5 Years	\$1,920	Each	10%	\$1,728	Other	F1
13417_826-2284	13417_826-2284	HyperConverged Infra	Keep Your Components 63 Months	\$1,920	Each	10%	\$1,728	Other	F1
13417_826-2285	13417_826-2285	HyperConverged Infra	Keep Your Components 7 Years	\$2,640	Each	10%	\$2,376	Other	F1
13417_826-2286	13417_826-2286	HyperConverged Infra	Keep Your Components 87 Months	\$2,640	Each	10%	\$2,376	Other	F1
13417_826-2287	13417_826-2287	HyperConverged Infra	Keep Your Hard Drive 39 Months	\$220	Each	10%	\$198	Other	F1
13417_826-2288	13417_826-2288	HyperConverged Infra	Keep Your Hard Drive 3 Years	\$220	Each	10%	\$198	Other	F1
13417_826-2289	13417_826-2289	HyperConverged Infra	Keep Your Hard Drive 4 Years	\$275	Each	10%	\$248	Other	F1
13417_826-2290	13417_826-2290	HyperConverged Infra	Keep Your Hard Drive 51 Months	\$275	Each	10%	\$248	Other	F1
13417_826-2291	13417_826-2291	HyperConverged Infra	Keep Your Hard Drive 5 Years	\$330	Each	10%	\$297	Other	F1
13417_826-2292	13417_826-2292	HyperConverged Infra	Keep Your Hard Drive 63 Months	\$330	Each	10%	\$297	Other	F1
13417_826-2293	13417_826-2293	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$484	Each	10%	\$436	Other	F1
13417_826-2294	13417_826-2294	HyperConverged Infra	Keep Your Hard Drive 87 Months	\$484	Each	10%	\$436	Other	F1
13417_826-2297	13417_826-2297	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1
13417_826-2298	13417_826-2298	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1
13417_826-2299	13417_826-2299	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$728	Each	10%	\$655	Other	F1
13417_826-2300	13417_826-2300	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$773	Each	10%	\$696	Other	F1
13417_826-2301	13417_826-2301	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$1,467	Each	10%	\$1,320	Other	F1
13417_826-2302	13417_826-2302	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$1,540	Each	10%	\$1,386	Other	F1
13417_826-2303	13417_826-2303	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$2,872	Each	10%	\$2,585	Other	F1
13417_826-2304	13417_826-2304	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$2,974	Each	10%	\$2,677	Other	F1
13417_826-2307	13417_826-2307	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 39 Months	\$8,994	Each	10%	\$8,095	Other	F1
13417_826-2308	13417_826-2308	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 3 Years	\$8,302	Each	10%	\$7,472	Other	F1
13417_826-2309	13417_826-2309	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 4 Years	\$10,341	Each	10%	\$9,307	Other	F1
13417_826-2310	13417_826-2310	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 51 Months	\$10,988	Each	10%	\$9,889	Other	F1
13417_826-2311	13417_826-2311	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 5 Years	\$12,369	Each	10%	\$11,132	Other	F1
13417_826-2312	13417_826-2312	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 63 Months	\$12,988	Each	10%	\$11,689	Other	F1
13417_826-2313	13417_826-2313	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 7 Years	\$16,499	Each	10%	\$14,849	Other	F1
13417_826-2314	13417_826-2314	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 87 Months	\$17,088	Each	10%	\$15,379	Other	F1
13417_826-2319	13417_826-2319	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance 3 Years	\$9,547	Each	10%	\$8,592	Other	F1
13417_826-2321	13417_826-2321	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance 5 Years	\$7,923	Each	10%	\$7,131	Other	F1
13417_826-2322	13417_826-2322	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance 7 Years	\$9,207	Each	10%	\$8,286	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13417_826-2327	13417_826-2327	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance 3 Years	\$9,114	Each	10%	\$8,203	Other	F1	
13417_826-2328	13417_826-2328	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance 4 Years	\$9,709	Each	10%	\$8,738	Other	F1	
13417_826-2329	13417_826-2329	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance 5 Years	\$10,782	Each	10%	\$9,704	Other	F1	
13417_826-2330	13417_826-2330	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance 7 Years	\$13,528	Each	10%	\$12,175	Other	F1	
13417_826-2333	13417_826-2333	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 12 Months Extended	\$1,645	Each	10%	\$1,481	Other	F1	
13417_826-2334	13417_826-2334	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 1 Year Extended	\$1,550	Each	10%	\$1,395	Other	F1	
13417_826-2335	13417_826-2335	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 24 Months Extended	\$3,230	Each	10%	\$2,907	Other	F1	
13417_826-2336	13417_826-2336	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years Extended	\$3,083	Each	10%	\$2,775	Other	F1	
13417_826-2337	13417_826-2337	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 39 Months	\$1,322	Each	10%	\$1,190	Other	F1	
13417_826-2338	13417_826-2338	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$1,221	Each	10%	\$1,099	Other	F1	
13417_826-2339	13417_826-2339	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 48 Months Extended	\$6,155	Each	10%	\$5,540	Other	F1	
13417_826-2340	13417_826-2340	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 4 Years Extended	\$5,956	Each	10%	\$5,360	Other	F1	
13417_826-2343	13417_826-2343	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 39 Months	\$10,241	Each	10%	\$9,217	Other	F1	
13417_826-2344	13417_826-2344	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 3 Years	\$9,453	Each	10%	\$8,508	Other	F1	
13417_826-2345	13417_826-2345	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 4 Years	\$11,460	Each	10%	\$10,314	Other	F1	
13417_826-2346	13417_826-2346	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 51 Months	\$12,154	Each	10%	\$10,939	Other	F1	
13417_826-2347	13417_826-2347	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 5 Years	\$13,485	Each	10%	\$12,137	Other	F1	
13417_826-2348	13417_826-2348	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 63 Months	\$14,127	Each	10%	\$12,714	Other	F1	
13417_826-2349	13417_826-2349	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 7 Years	\$17,728	Each	10%	\$15,955	Other	F1	
13417_826-2350	13417_826-2350	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 87 Months	\$18,318	Each	10%	\$16,486	Other	F1	
13417_826-2353	13417_826-2353	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 39 Months	\$0	Each	10%	\$0	Other	F1	
13417_826-2354	13417_826-2354	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$0	Each	10%	\$0	Other	F1	
13417_826-2355	13417_826-2355	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$903	Each	10%	\$813	Other	F1	
13417_826-2356	13417_826-2356	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 51 Months	\$959	Each	10%	\$863	Other	F1	
13417_826-2357	13417_826-2357	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$1,843	Each	10%	\$1,659	Other	F1	
13417_826-2358	13417_826-2358	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 63 Months	\$1,935	Each	10%	\$1,742	Other	F1	
13417_826-2359	13417_826-2359	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 7 Years	\$3,655	Each	10%	\$3,290	Other	F1	
13417_826-2360	13417_826-2360	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 87 Months	\$3,786	Each	10%	\$3,407	Other	F1	
13417_826-2363	13417_826-2363	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 39 Months	\$14,133	Each	10%	\$12,720	Other	F1	
13417_826-2364	13417_826-2364	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 3 Years	\$13,046	Each	10%	\$11,741	Other	F1	
13417_826-2365	13417_826-2365	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 4 Years	\$16,491	Each	10%	\$14,842	Other	F1	
13417_826-2366	13417_826-2366	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 51 Months	\$17,522	Each	10%	\$15,770	Other	F1	
13417_826-2367	13417_826-2367	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 5 Years	\$19,900	Each	10%	\$17,910	Other	F1	
13417_826-2368	13417_826-2368	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 63 Months	\$20,895	Each	10%	\$18,806	Other	F1	
13417_826-2369	13417_826-2369	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 7 Years	\$26,785	Each	10%	\$24,107	Other	F1	
13417_826-2370	13417_826-2370	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 87 Months	\$27,741	Each	10%	\$24,967	Other	F1	
13417_826-2373	13417_826-2373	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 12 Months Extended	\$1,844	Each	10%	\$1,660	Other	F1	
13417_826-2374	13417_826-2374	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 1 Year Extended	\$1,738	Each	10%	\$1,564	Other	F1	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13417_826-2375	13417_826-2375	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 24 Months Extended	\$3,684	Each	10%	\$3,316	Other	F1
13417_826-2376	13417_826-2376	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years Extended	\$3,514	Each	10%	\$3,163	Other	F1
13417_826-2377	13417_826-2377	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 39 Months	\$1,438	Each	10%	\$1,294	Other	F1
13417_826-2378	13417_826-2378	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$1,327	Each	10%	\$1,194	Other	F1
13417_826-2379	13417_826-2379	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 48 Months Extended	\$7,135	Each	10%	\$6,422	Other	F1
13417_826-2380	13417_826-2380	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch 4 Years Extended	\$6,902	Each	10%	\$6,212	Other	F1
13417_826-2383	13417_826-2383	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 39 Months	\$15,264	Each	10%	\$13,738	Other	F1
13417_826-2384	13417_826-2384	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 3 Years	\$14,090	Each	10%	\$12,681	Other	F1
13417_826-2385	13417_826-2385	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 4 Years	\$17,492	Each	10%	\$15,743	Other	F1
13417_826-2386	13417_826-2386	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 51 Months	\$18,559	Each	10%	\$16,703	Other	F1
13417_826-2387	13417_826-2387	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 5 Years	\$20,855	Each	10%	\$18,770	Other	F1
13417_826-2388	13417_826-2388	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 63 Months	\$21,858	Each	10%	\$19,672	Other	F1
13417_826-2389	13417_826-2389	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 7 Years	\$27,745	Each	10%	\$24,971	Other	F1
13417_826-2390	13417_826-2390	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 87 Months	\$28,686	Each	10%	\$25,817	Other	F1
13417_834-0220	13417_834-0220	HyperConverged Infra	ProDeploy Dell EMC PowerFlex Appliance Deployment	\$2,000	Each	10%	\$1,800	Other	F1
13417_834-0221	13417_834-0221	HyperConverged Infra	ProDeploy Plus Dell EMC VxFlex Appliance Deployment	\$3,600	Each	10%	\$3,240	Other	F1
13417_843-9293	13417_843-9293	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$440	Each	10%	\$396	Other	F1
13417_843-9294	13417_843-9294	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1
13417_843-9295	13417_843-9295	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1
13417_843-9296	13417_843-9296	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1
13417_843-9297	13417_843-9297	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$73	Each	10%	\$66	Other	F1
13417_843-9298	13417_843-9298	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$147	Each	10%	\$132	Other	F1
13417_843-9299	13417_843-9299	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$220	Each	10%	\$198	Other	F1
13417_843-9300	13417_843-9300	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$293	Each	10%	\$264	Other	F1
13417_843-9301	13417_843-9301	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$367	Each	10%	\$330	Other	F1
13417_843-9302	13417_843-9302	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$513	Each	10%	\$462	Other	F1
13417_843-9303	13417_843-9303	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1
13417_843-9304	13417_843-9304	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1
13417_843-9305	13417_843-9305	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1
13417_843-9308	13417_843-9308	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1
13417_844-6199	13417_844-6199	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$2,210	Each	10%	\$1,989	Other	F1
13417_844-6202	13417_844-6202	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$442	Each	10%	\$398	Other	F1
13417_844-6204	13417_844-6204	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,768	Each	10%	\$1,591	Other	F1
13417_844-6208	13417_844-6208	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,326	Each	10%	\$1,193	Other	F1
13417_844-6210	13417_844-6210	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$884	Each	10%	\$796	Other	F1
13417_844-6214	13417_844-6214	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$2,652	Each	10%	\$2,387	Other	F1
13417_844-6216	13417_844-6216	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$3,094	Each	10%	\$2,785	Other	F1
13417_844-6217	13417_844-6217	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$3,094	Each	10%	\$2,785	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13417_844-6218	13417_844-6218	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$442	Each	10%	\$398	Other	F1
13417_844-6219	13417_844-6219	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$884	Each	10%	\$796	Other	F1
13417_844-6220	13417_844-6220	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,326	Each	10%	\$1,193	Other	F1
13417_844-6221	13417_844-6221	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,768	Each	10%	\$1,591	Other	F1
13417_844-6222	13417_844-6222	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$2,210	Each	10%	\$1,989	Other	F1
13417_844-6223	13417_844-6223	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$2,652	Each	10%	\$2,387	Other	F1
13417_847-7622	13417_847-7622	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$4,247	Each	10%	\$3,823	Other	F1
13417_847-7623	13417_847-7623	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$4,247	Each	10%	\$3,823	Other	F1
13417_847-7624	13417_847-7624	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$4,955	Each	10%	\$4,460	Other	F1
13417_847-7625	13417_847-7625	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,124	Each	10%	\$1,911	Other	F1
13417_847-7626	13417_847-7626	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$498	Each	10%	\$448	Other	F1
13417_847-7627	13417_847-7627	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$995	Each	10%	\$896	Other	F1
13417_847-7628	13417_847-7628	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,493	Each	10%	\$1,344	Other	F1
13417_847-7629	13417_847-7629	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,991	Each	10%	\$1,792	Other	F1
13417_847-7630	13417_847-7630	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,488	Each	10%	\$2,240	Other	F1
13417_847-7631	13417_847-7631	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$4,955	Each	10%	\$4,460	Other	F1
13417_847-7632	13417_847-7632	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$708	Each	10%	\$637	Other	F1
13417_847-7633	13417_847-7633	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$2,832	Each	10%	\$2,548	Other	F1
13417_847-7634	13417_847-7634	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$3,539	Each	10%	\$3,186	Other	F1
13417_847-7635	13417_847-7635	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$995	Each	10%	\$896	Other	F1
13417_847-7700	13417_847-7700	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$4,247	Each	10%	\$3,823	Other	F1
13417_847-7701	13417_847-7701	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$4,247	Each	10%	\$3,823	Other	F1
13417_847-7702	13417_847-7702	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$4,955	Each	10%	\$4,460	Other	F1
13417_847-7703	13417_847-7703	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,124	Each	10%	\$1,911	Other	F1
13417_847-7704	13417_847-7704	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$498	Each	10%	\$448	Other	F1
13417_847-7705	13417_847-7705	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,493	Each	10%	\$1,344	Other	F1
13417_847-7706	13417_847-7706	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,488	Each	10%	\$2,240	Other	F1
13417_847-7707	13417_847-7707	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$4,955	Each	10%	\$4,460	Other	F1
13417_847-7708	13417_847-7708	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$708	Each	10%	\$637	Other	F1
13417_847-7709	13417_847-7709	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$2,832	Each	10%	\$2,548	Other	F1
13417_847-7710	13417_847-7710	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$3,539	Each	10%	\$3,186	Other	F1
13417_847-7711	13417_847-7711	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$995	Each	10%	\$896	Other	F1
13417_951-2015	13417_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13417_975-3462	13417_975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13417_984-3267	13417_984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13417_989-3439	13417_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3395	\$0	Each	10%	\$0	Other	F1
13417_992-6149	13417_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13417_995-8131	13417_995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13419_007-1527	13419_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13419_009-4364	13419_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13419_009-4877	13419_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13419_460-5909	13419_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13419_460-8530	13419_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13419_460-9052	13419_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13419_460-9900	13419_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13419_461-0497	13419_461-0497	HyperConverged Infra	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13419_468-8015	13419_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13419_468-8016	13419_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13419_468-8017	13419_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13419_468-8018	13419_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13419_468-8019	13419_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13419_824-9153	13419_824-9153	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
13419_824-9154	13419_824-9154	HyperConverged Infra	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Years	\$0	Each	10%	\$0	Other	F1
13419_824-9914	13419_824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1
13419_843-9293	13419_843-9293	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$440	Each	10%	\$396	Other	F1
13419_843-9294	13419_843-9294	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1
13419_843-9295	13419_843-9295	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1
13419_843-9296	13419_843-9296	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1
13419_843-9297	13419_843-9297	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$73	Each	10%	\$66	Other	F1
13419_843-9298	13419_843-9298	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$147	Each	10%	\$132	Other	F1
13419_843-9299	13419_843-9299	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$220	Each	10%	\$198	Other	F1
13419_843-9300	13419_843-9300	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$293	Each	10%	\$264	Other	F1
13419_843-9301	13419_843-9301	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$367	Each	10%	\$330	Other	F1
13419_843-9302	13419_843-9302	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$513	Each	10%	\$462	Other	F1
13419_843-9303	13419_843-9303	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1
13419_843-9304	13419_843-9304	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1
13419_843-9305	13419_843-9305	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1
13419_843-9308	13419_843-9308	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1
13419_980-3634	13419_980-3634	HyperConverged Infra	Keep Your Hard Drive, 5 Year	\$330	Each	10%	\$297	Other	F1
13419_981-0393	13419_981-0393	HyperConverged Infra	Keep Your Hard Drive, 4 Year	\$275	Each	10%	\$248	Other	F1
13418_007-1527	13418_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13418_009-4364	13418_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13418_009-4877	13418_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13418_460-5909	13418_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13418_460-8530	13418_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13418_460-9052	13418_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13418_460-9900	13418_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13418_461-0497	13418_461-0497	HyperConverged Infra	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13418_468-8015	13418_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13418_468-8016	13418_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13418_468-8017	13418_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13418_468-8018	13418_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13418_468-8019	13418_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13418_824-9149	13418_824-9149	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$249	Each	10%	\$224	Other	F1
13418_824-9150	13418_824-9150	HyperConverged Infra	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Years	\$0	Each	10%	\$0	Other	F1
13418_824-9914	13418_824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1
13418_843-9293	13418_843-9293	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$440	Each	10%	\$396	Other	F1
13418_843-9294	13418_843-9294	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1
13418_843-9295	13418_843-9295	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1
13418_843-9296	13418_843-9296	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1
13418_843-9297	13418_843-9297	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$73	Each	10%	\$66	Other	F1
13418_843-9298	13418_843-9298	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$147	Each	10%	\$132	Other	F1
13418_843-9299	13418_843-9299	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$220	Each	10%	\$198	Other	F1
13418_843-9300	13418_843-9300	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$293	Each	10%	\$264	Other	F1
13418_843-9301	13418_843-9301	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$367	Each	10%	\$330	Other	F1
13418_843-9302	13418_843-9302	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$513	Each	10%	\$462	Other	F1
13418_843-9303	13418_843-9303	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1
13418_843-9304	13418_843-9304	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1
13418_843-9305	13418_843-9305	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1
13418_843-9308	13418_843-9308	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1
13418_844-6240	13418_844-6240	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$440	Each	10%	\$396	Other	F1
13418_844-6241	13418_844-6241	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$513	Each	10%	\$462	Other	F1
13418_844-6242	13418_844-6242	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$367	Each	10%	\$330	Other	F1
13418_844-6243	13418_844-6243	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$293	Each	10%	\$264	Other	F1
13418_844-6244	13418_844-6244	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$220	Each	10%	\$198	Other	F1
13418_844-6245	13418_844-6245	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$147	Each	10%	\$132	Other	F1
13418_844-6246	13418_844-6246	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$73	Each	10%	\$66	Other	F1
13418_844-6247	13418_844-6247	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1
13418_844-6248	13418_844-6248	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1
13418_844-6249	13418_844-6249	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1
13418_844-6250	13418_844-6250	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1
13418_844-6251	13418_844-6251	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1
13418_844-6252	13418_844-6252	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1
13418_844-6253	13418_844-6253	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13418_980-3634	13418_980-3634	HyperConverged Infra	Keep Your Hard Drive, 5 Year	\$330	Each	10%	\$297	Other	F1
13418_981-0393	13418_981-0393	HyperConverged Infra	Keep Your Hard Drive, 4 Year	\$275	Each	10%	\$248	Other	F1
13420_007-1527	13420_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13420_009-4364	13420_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13420_009-4877	13420_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13420_460-5909	13420_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13420_460-8530	13420_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13420_460-9052	13420_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13420_460-9900	13420_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13420_461-0497	13420_461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13420_468-8015	13420_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13420_468-8016	13420_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13420_468-8017	13420_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13420_468-8018	13420_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13420_468-8019	13420_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13420_824-9151	13420_824-9151	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$249	Each	10%	\$224	Other	F1
13420_824-9152	13420_824-9152	HyperConverged Infra	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Years	\$0	Each	10%	\$0	Other	F1
13420_824-9914	13420_824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1
13420_843-9293	13420_843-9293	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$440	Each	10%	\$396	Other	F1
13420_843-9294	13420_843-9294	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1
13420_843-9295	13420_843-9295	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1
13420_843-9296	13420_843-9296	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1
13420_843-9297	13420_843-9297	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$73	Each	10%	\$66	Other	F1
13420_843-9298	13420_843-9298	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$147	Each	10%	\$132	Other	F1
13420_843-9299	13420_843-9299	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$220	Each	10%	\$198	Other	F1
13420_843-9300	13420_843-9300	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$293	Each	10%	\$264	Other	F1
13420_843-9301	13420_843-9301	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$367	Each	10%	\$330	Other	F1
13420_843-9302	13420_843-9302	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$513	Each	10%	\$462	Other	F1
13420_843-9303	13420_843-9303	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1
13420_843-9304	13420_843-9304	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1
13420_843-9305	13420_843-9305	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1
13420_843-9308	13420_843-9308	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1
13420_844-6198	13420_844-6198	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$367	Each	10%	\$330	Other	F1
13420_844-6200	13420_844-6200	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$293	Each	10%	\$264	Other	F1
13420_844-6201	13420_844-6201	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$440	Each	10%	\$396	Other	F1
13420_844-6203	13420_844-6203	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$513	Each	10%	\$462	Other	F1
13420_844-6205	13420_844-6205	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$73	Each	10%	\$66	Other	F1
13420_844-6206	13420_844-6206	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$513	Each	10%	\$462	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13420_844-6207	13420_844-6207	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$147	Each	10%	\$132	Other	F1
13420_844-6209	13420_844-6209	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$367	Each	10%	\$330	Other	F1
13420_844-6211	13420_844-6211	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$293	Each	10%	\$264	Other	F1
13420_844-6212	13420_844-6212	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$73	Each	10%	\$66	Other	F1
13420_844-6213	13420_844-6213	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$220	Each	10%	\$198	Other	F1
13420_844-6215	13420_844-6215	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$220	Each	10%	\$198	Other	F1
13420_844-6224	13420_844-6224	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$147	Each	10%	\$132	Other	F1
13420_844-6225	13420_844-6225	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$440	Each	10%	\$396	Other	F1
13420_980-3634	13420_980-3634	HyperConverged Infra	Keep Your Hard Drive, 5 Year	\$330	Each	10%	\$297	Other	F1
13420_981-0393	13420_981-0393	HyperConverged Infra	Keep Your Hard Drive, 4 Year	\$275	Each	10%	\$248	Other	F1
12643_007-1527	12643_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12643_009-4364	12643_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12643_009-4877	12643_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12643_365-0354	12643_365-0354	HyperConverged Infra	CFI,Standard Option Not Selected	\$0	Each	10%	\$0	Other	F1
12643_460-5909	12643_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
12643_460-8530	12643_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
12643_460-9052	12643_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
12643_460-9900	12643_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
12643_461-0497	12643_461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
12643_467-1489	12643_467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-1490	12643_467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
12643_467-1491	12643_467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
12643_467-1493	12643_467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
12643_467-1494	12643_467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
12643_467-1495	12643_467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
12643_467-1496	12643_467-1496	HyperConverged Infra	Global Portal English UK IrishLanguage System	\$0	Each	10%	\$0	Other	F1
12643_467-1497	12643_467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
12643_467-1498	12643_467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
12643_467-1499	12643_467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5589	12643_467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5590	12643_467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
12643_467-5591	12643_467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5592	12643_467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5594	12643_467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5598	12643_467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5599	12643_467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5600	12643_467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5601	12643_467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
12643_467-5602	12643_467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5603	12643_467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12643_467-5604	12643_467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12643_467-5605	12643_467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5606	12643_467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5607	12643_467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5608	12643_467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5609	12643_467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5610	12643_467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5611	12643_467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5612	12643_467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5613	12643_467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5614	12643_467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5615	12643_467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
12643_467-5616	12643_467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5617	12643_467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5618	12643_467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5619	12643_467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5620	12643_467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12643_467-5621	12643_467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
12643_467-5622	12643_467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
12643_467-5623	12643_467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
12643_467-5684	12643_467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1
12643_467-5695	12643_467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5696	12643_467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5697	12643_467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
12643_467-5698	12643_467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5699	12643_467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5700	12643_467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5701	12643_467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5702	12643_467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5703	12643_467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5704	12643_467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5705	12643_467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5706	12643_467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5707	12643_467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5708	12643_467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5709	12643_467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5710	12643_467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5711	12643_467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5712	12643_467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
12643_467-5754	12643_467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
12643_467-5805	12643_467-5805	HyperConverged Infra	No Monitor (Global Portal)	\$0	Each	10%	\$0	Other	F1
12643_468-0383	12643_468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
12643_468-3776	12643_468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
12643_468-4058	12643_468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
12643_468-7072	12643_468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
12643_468-8015	12643_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12643_468-8016	12643_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12643_468-8017	12643_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12643_468-8018	12643_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12643_468-8019	12643_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I-Column K)		Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
12643_469-5598	12643_469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
12643_804-1331	12643_804-1331	HyperConverged Infra	Keep Your Components, 3 Year	\$1,200	Each	10%	\$1,080	Other	F1	
12643_804-1333	12643_804-1333	HyperConverged Infra	Keep Your Components, 5 Year	\$1,920	Each	10%	\$1,728	Other	F1	
12643_809-8543	12643_809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1	
12643_809-8544	12643_809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1	
12643_809-8545	12643_809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
12643_809-8546	12643_809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1	
12643_809-8547	12643_809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
12643_809-8548	12643_809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1	
12643_809-8563	12643_809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$790	Each	10%	\$711	Other	F1	
12643_809-8564	12643_809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other	F1	
12643_809-8565	12643_809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$1,027	Each	10%	\$925	Other	F1	
12643_809-8566	12643_809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other	F1	
12643_809-8567	12643_809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$1,264	Each	10%	\$1,138	Other	F1	
12643_809-8568	12643_809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other	F1	
12643_812-4005	12643_812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
12643_812-8809	12643_812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12643_815-9100	12643_815-9100	HyperConverged Infra	VxFlex 3 Years	\$0	Each	10%	\$0	Other	F1	
12643_815-9101	12643_815-9101	HyperConverged Infra	VxFlex 5 Years	\$0	Each	10%	\$0	Other	F1	
12643_819-5735	12643_819-5735	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	\$615	Each	10%	\$554	Other	F1	
12643_819-5736	12643_819-5736	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years	\$1,263	Each	10%	\$1,137	Other	F1	
12643_819-5737	12643_819-5737	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,389	Each	10%	\$3,050	Other	F1	
12643_819-5738	12643_819-5738	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,530	Each	10%	\$4,077	Other	F1	
12643_819-5739	12643_819-5739	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1	
12643_819-5740	12643_819-5740	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$661	Each	10%	\$595	Other	F1	
12643_819-5743	12643_819-5743	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 3 Years	\$2,867	Each	10%	\$2,580	Other	F1	
12643_819-5744	12643_819-5744	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 39 Months	\$666	Each	10%	\$599	Other	F1	
12643_819-5745	12643_819-5745	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 39 Months	\$3,106	Each	10%	\$2,795	Other	F1	
12643_819-5746	12643_819-5746	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 5 Years	\$3,694	Each	10%	\$3,325	Other	F1	
12643_819-5747	12643_819-5747	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$1,321	Each	10%	\$1,189	Other	F1	
12643_819-5748	12643_819-5748	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 63 Months	\$3,863	Each	10%	\$3,477	Other	F1	
12643_819-5749	12643_819-5749	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$1,741	Each	10%	\$1,567	Other	F1	
12643_819-5750	12643_819-5750	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 39 Months	\$0	Each	10%	\$0	Other	F1	
12643_819-5751	12643_819-5751	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 39 Months	\$1,886	Each	10%	\$1,697	Other	F1	
12643_819-5752	12643_819-5752	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$2,125	Each	10%	\$1,913	Other	F1	
12643_819-5753	12643_819-5753	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 63 Months	\$694	Each	10%	\$625	Other	F1	
12643_819-5754	12643_819-5754	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 63 Months	\$2,231	Each	10%	\$2,008	Other	F1	
12643_819-5755	12643_819-5755	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$417	Each	10%	\$375	Other	F1	
12643_819-5756	12643_819-5756	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$4,458	Each	10%	\$4,012	Other	F1	
12643_819-5757	12643_819-5757	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$451	Each	10%	\$406	Other	F1	
12643_819-5758	12643_819-5758	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 39 Months	\$4,830	Each	10%	\$4,347	Other	F1	
12643_819-5759	12643_819-5759	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$957	Each	10%	\$861	Other	F1	
12643_819-5760	12643_819-5760	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$6,426	Each	10%	\$5,783	Other	F1	
12643_819-5761	12643_819-5761	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$1,003	Each	10%	\$903	Other	F1	
12643_819-5762	12643_819-5762	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 63 Months	\$6,736	Each	10%	\$6,062	Other	F1	
12643_819-5763	12643_819-5763	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1	
12643_819-5764	12643_819-5764	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,134	Each	10%	\$2,821	Other	F1	
12643_819-5765	12643_819-5765	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 39 Months	\$0	Each	10%	\$0	Other	F1	
12643_819-5766	12643_819-5766	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 39 Months	\$3,395	Each	10%	\$3,056	Other	F1	
12643_819-5767	12643_819-5767	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$492	Each	10%	\$443	Other	F1	
12643_819-5768	12643_819-5768	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$4,522	Each	10%	\$4,070	Other	F1	
12643_819-5769	12643_819-5769	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 63 Months	\$517	Each	10%	\$465	Other	F1	
12643_819-5770	12643_819-5770	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 63 Months	\$4,748	Each	10%	\$4,273	Other	F1	
12643_819-5771	12643_819-5771	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 51 Months	\$2,002	Each	10%	\$1,802	Other	F1	
12643_819-5772	12643_819-5772	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist,4Years	\$2,223	Each	10%	\$2,001	Other	F1	
12643_819-5773	12643_819-5773	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$690	Each	10%	\$621	Other	F1	
12643_819-5775	12643_819-5775	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 4 Years	\$3,222	Each	10%	\$2,900	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12643 819-5776	12643 819-5776	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$505	Each	10%		\$455	Other	F1	
12643 819-5777	12643 819-5777	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 4	\$5,416	Each	10%		\$4,874	Other	F1	
12643 819-5778	12643 819-5778	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$268	Each	10%		\$241	Other	F1	
12643 819-5779	12643 819-5779	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$3,806	Each	10%		\$3,425	Other	F1	
12643 819-5780	12643 819-5780	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$731	Each	10%		\$658	Other	F1	
12643 819-5781	12643 819-5781	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 51	\$3,413	Each	10%		\$3,072	Other	F1	
12643 819-5782	12643 819-5782	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 51 Months	\$403	Each	10%		\$363	Other	F1	
12643 819-5783	12643 819-5783	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$1,884	Each	10%		\$1,696	Other	F1	
12643 819-5784	12643 819-5784	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$536	Each	10%		\$482	Other	F1	
12643 819-5785	12643 819-5785	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 51	\$5,747	Each	10%		\$5,172	Other	F1	
12643 819-5786	12643 819-5786	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 51	\$284	Each	10%		\$256	Other	F1	
12643 819-5787	12643 819-5787	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 51 Months	\$4,045	Each	10%		\$3,641	Other	F1	
12643 819-5788	12643 819-5788	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$379	Each	10%		\$341	Other	F1	
12643 819-5883	12643 819-5883	HyperConverged Infra	VxFlex 4 Years	\$0	Each	10%		\$0	Other	F1	
12643 819-5884	12643 819-5884	HyperConverged Infra	Dell Hardware Limited Warranty Plus On-Site Service	\$200	Each	10%		\$180	Other	F1	
12643 822-3179	12643 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%		\$90	Other	F1	
12643 822-8495	12643 822-8495	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 5 Years	\$894	Each	10%		\$805	Other	F1	
12643 822-8496	12643 822-8496	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 3 Years	\$538	Each	10%		\$484	Other	F1	
12643 822-8497	12643 822-8497	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 1 Year	\$188	Each	10%		\$169	Other	F1	
12643 823-9267	12643 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%		\$2,841	Other	F1	
12643 823-9270	12643 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%		\$1,247	Other	F1	
12643 823-9284	12643 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%		\$2,070	Other	F1	
12643 834-0224	12643 834-0224	HyperConverged Infra	Basic Deployment Dell EMC VxFlex Ready Node	\$800	Each	10%		\$720	Other	F1	
12643 834-0225	12643 834-0225	HyperConverged Infra	ProDeploy Dell EMC VxFlex Ready Node Deployment	\$1,800	Each	10%		\$1,620	Other	F1	
12643 834-0226	12643 834-0226	HyperConverged Infra	ProDeploy Plus Dell EMC VxFlex Ready Node Deployment	\$3,300	Each	10%		\$2,970	Other	F1	
12643 843-9197	12643 843-9197	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$480	Each	10%		\$432	Other	F1	
12643 843-9198	12643 843-9198	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$560	Each	10%		\$504	Other	F1	
12643 843-9201	12643 843-9201	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$400	Each	10%		\$360	Other	F1	
12643 843-9202	12643 843-9202	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$320	Each	10%		\$288	Other	F1	
12643 843-9203	12643 843-9203	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$240	Each	10%		\$216	Other	F1	
12643 843-9219	12643 843-9219	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$160	Each	10%		\$144	Other	F1	
12643 843-9220	12643 843-9220	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$80	Each	10%		\$72	Other	F1	
12643 843-9237	12643 843-9237	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$560	Each	10%		\$504	Other	F1	
12643 843-9238	12643 843-9238	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$400	Each	10%		\$360	Other	F1	
12643 843-9239	12643 843-9239	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$240	Each	10%		\$216	Other	F1	
12643 843-9240	12643 843-9240	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$160	Each	10%		\$144	Other	F1	
12643 843-9242	12643 843-9242	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$480	Each	10%		\$432	Other	F1	
12643 843-9243	12643 843-9243	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$320	Each	10%		\$288	Other	F1	
12643 843-9244	12643 843-9244	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$80	Each	10%		\$72	Other	F1	
12643 847-7527	12643 847-7527	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$1,200	Each	10%		\$1,080	Other	F1	
12643 847-7528	12643 847-7528	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$1,400	Each	10%		\$1,260	Other	F1	
12643 847-7531	12643 847-7531	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,000	Each	10%		\$900	Other	F1	
12643 847-7532	12643 847-7532	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$800	Each	10%		\$720	Other	F1	
12643 847-7533	12643 847-7533	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$600	Each	10%		\$540	Other	F1	
12643 847-7549	12643 847-7549	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$400	Each	10%		\$360	Other	F1	
12643 847-7550	12643 847-7550	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$200	Each	10%		\$180	Other	F1	
12643 847-7567	12643 847-7567	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$1,400	Each	10%		\$1,260	Other	F1	
12643 847-7568	12643 847-7568	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,000	Each	10%		\$900	Other	F1	
12643 847-7569	12643 847-7569	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$600	Each	10%		\$540	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
12643_847-7570	12643_847-7570	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$400	Each	10%	\$360	Other	F1
12643_847-7572	12643_847-7572	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$1,200	Each	10%	\$1,080	Other	F1
12643_847-7573	12643_847-7573	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$800	Each	10%	\$720	Other	F1
12643_847-7574	12643_847-7574	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$200	Each	10%	\$180	Other	F1
12643_951-2015	12643_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
12643_971-4332	12643_971-4332	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$484	Each	10%	\$436	Other	F1
12643_975-3462	12643_975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12643_980-3634	12643_980-3634	HyperConverged Infra	Keep Your Hard Drive, 5 Year	\$330	Each	10%	\$297	Other	F1
12643_981-0393	12643_981-0393	HyperConverged Infra	Keep Your Hard Drive, 4 Year	\$275	Each	10%	\$248	Other	F1
12643_983-6402	12643_983-6402	HyperConverged Infra	Keep Your Hard Drive, 3 Year	\$220	Each	10%	\$198	Other	F1
12643_984-3267	12643_984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
12643_989-3439	12643_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
12643_990-BBBS	12643_990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBBT	12643_990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBBU	12643_990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBBV	12643_990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBBW	12643_990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBBX	12643_990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBBY	12643_990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBBZ	12643_990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBCB	12643_990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBCC	12643_990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBCD	12643_990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBCE	12643_990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBCF	12643_990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_990-BBCG	12643_990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12643_992-6149	12643_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12644_007-1527	12644_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12644_009-4364	12644_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12644_009-4877	12644_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12644_365-0354	12644_365-0354	HyperConverged Infra	CFI,Standard Option Not Selected	\$0	Each	10%	\$0	Other	F1
12644_460-5909	12644_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
12644_460-8530	12644_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
12644_460-9900	12644_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
12644_461-0497	12644_461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
12644_468-8015	12644_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12644_468-8016	12644_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12644_468-8017	12644_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (if applicable)
								\$0	use drop-down	
12644_468-8018	12644_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12644_468-8019	12644_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12644_804-1331	12644_804-1331	HyperConverged Infra	Keep Your Components, 3 Year	\$1,200	Each	10%	\$1,080	Other	F1	
12644_804-1333	12644_804-1333	HyperConverged Infra	Keep Your Components, 5 Year	\$1,920	Each	10%	\$1,728	Other	F1	
12644_809-8543	12644_809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1	
12644_809-8544	12644_809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1	
12644_809-8545	12644_809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
12644_809-8546	12644_809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1	
12644_809-8547	12644_809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
12644_809-8548	12644_809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$683	Each	10%	\$615	Other	F1	
12644_809-8563	12644_809-8563	HyperConverged Infra	Months	\$790	Each	10%	\$711	Other	F1	
12644_809-8564	12644_809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$790	Each	10%	\$711	Other	F1	
12644_809-8565	12644_809-8565	HyperConverged Infra	Months	\$1,027	Each	10%	\$925	Other	F1	
12644_809-8566	12644_809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,027	Each	10%	\$925	Other	F1	
12644_809-8567	12644_809-8567	HyperConverged Infra	Months	\$1,264	Each	10%	\$1,138	Other	F1	
12644_809-8568	12644_809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$1,264	Each	10%	\$1,138	Other	F1	
12644_812-4005	12644_812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1	
12644_812-8809	12644_812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
12644_813-6068	12644_813-6068	HyperConverged Infra	Dell Hardware Limited Warranty Plus On-Site Service	\$249	Each	10%	\$224	Other	F1	
12644_815-9100	12644_815-9100	HyperConverged Infra	VxFlex 3 Years	\$0	Each	10%	\$0	Other	F1	
12644_815-9101	12644_815-9101	HyperConverged Infra	VxFlex 5 Years	\$0	Each	10%	\$0	Other	F1	
12644_817-2167	12644_817-2167	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day On-Site Hardware	\$1,235	Each	10%	\$1,112	Other	F1	
12644_819-5809	12644_819-5809	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$818	Each	10%	\$736	Other	F1	
12644_819-5810	12644_819-5810	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,825	Each	10%	\$4,343	Other	F1	
12644_819-5811	12644_819-5811	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$1,697	Each	10%	\$1,527	Other	F1	
12644_819-5812	12644_819-5812	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$6,514	Each	10%	\$5,863	Other	F1	
12644_819-5813	12644_819-5813	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1	
12644_819-5815	12644_819-5815	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$880	Each	10%	\$792	Other	F1	
12644_819-5817	12644_819-5817	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 3 Years	\$4,089	Each	10%	\$3,680	Other	F1	
12644_819-5818	12644_819-5818	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 39	\$887	Each	10%	\$798	Other	F1	
12644_819-5819	12644_819-5819	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 39	\$4,429	Each	10%	\$3,986	Other	F1	
12644_819-5820	12644_819-5820	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 5 Years	\$5,396	Each	10%	\$4,802	Other	F1	
12644_819-5821	12644_819-5821	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$1,775	Each	10%	\$1,596	Other	F1	
12644_819-5823	12644_819-5823	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 63	\$6,582	Each	10%	\$5,924	Other	F1	
12644_819-5824	12644_819-5824	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$2,454	Each	10%	\$2,209	Other	F1	
12644_819-5825	12644_819-5825	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 39 Months	\$0	Each	10%	\$0	Other	F1	
12644_819-5826	12644_819-5826	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 39 Months	\$2,658	Each	10%	\$2,392	Other	F1	
12644_819-5827	12644_819-5827	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$3,046	Each	10%	\$2,741	Other	F1	
12644_819-5828	12644_819-5828	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 63 Months	\$924	Each	10%	\$832	Other	F1	
12644_819-5829	12644_819-5829	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 63 Months	\$3,198	Each	10%	\$2,878	Other	F1	
12644_819-5830	12644_819-5830	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$551	Each	10%	\$496	Other	F1	
12644_819-5831	12644_819-5831	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 3	\$6,319	Each	10%	\$5,687	Other	F1	
12644_819-5832	12644_819-5832	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$597	Each	10%	\$537	Other	F1	
12644_819-5833	12644_819-5833	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 39	\$6,845	Each	10%	\$6,161	Other	F1	
12644_819-5834	12644_819-5834	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$1,270	Each	10%	\$1,143	Other	F1	
12644_819-5835	12644_819-5835	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 5	\$9,171	Each	10%	\$8,254	Other	F1	
12644_819-5836	12644_819-5836	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$1,331	Each	10%	\$1,198	Other	F1	
12644_819-5837	12644_819-5837	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 63	\$9,613	Each	10%	\$8,652	Other	F1	
12644_819-5842	12644_819-5842	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1	
12644_819-5843	12644_819-5843	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$4,416	Each	10%	\$3,974	Other	F1	
12644_819-5859	12644_819-5859	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 39	\$0	Each	10%	\$0	Other	F1	
12644_819-5860	12644_819-5860	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 39 Months	\$4,784	Each	10%	\$4,306	Other	F1	
12644_819-5861	12644_819-5861	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 5 Years	\$648	Each	10%	\$583	Other	F1	
12644_819-5862	12644_819-5862	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$6,418	Each	10%	\$5,776	Other	F1	
12644_819-5863	12644_819-5863	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 63	\$680	Each	10%	\$612	Other	F1	
12644_819-5864	12644_819-5864	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 63 Months	\$6,739	Each	10%	\$6,065	Other	F1	
12644_819-5865	12644_819-5865	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 51 Months	\$2,855	Each	10%	\$2,570	Other	F1	
12644_819-5866	12644_819-5866	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$925	Each	10%	\$833	Other	F1	
12644_819-5867	12644_819-5867	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist,4Years	\$3,167	Each	10%	\$2,850	Other	F1	
12644_819-5868	12644_819-5868	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$411	Each	10%	\$370	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
12644 819-5870	12644 819-5870	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 4	\$7,711	Each	10%	\$6,940	Other	F1
12644 819-5871	12644 819-5871	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 4 Years	\$4,636	Each	10%	\$4,172	Other	F1
12644 819-5872	12644 819-5872	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$669	Each	10%	\$602	Other	F1
12644 819-5873	12644 819-5873	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$502	Each	10%	\$452	Other	F1
12644 819-5874	12644 819-5874	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$5,239	Each	10%	\$4,715	Other	F1
12644 819-5875	12644 819-5875	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$979	Each	10%	\$881	Other	F1
12644 819-5876	12644 819-5876	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 51	\$4,912	Each	10%	\$4,421	Other	F1
12644 819-5877	12644 819-5877	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 51 Months	\$534	Each	10%	\$481	Other	F1
12644 819-5878	12644 819-5878	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$2,688	Each	10%	\$2,419	Other	F1
12644 819-5879	12644 819-5879	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$710	Each	10%	\$639	Other	F1
12644 819-5880	12644 819-5880	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 51	\$8,182	Each	10%	\$7,364	Other	F1
12644 819-5881	12644 819-5881	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 51	\$374	Each	10%	\$337	Other	F1
12644 819-5882	12644 819-5882	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 51 Months	\$5,726	Each	10%	\$5,153	Other	F1
12644 819-5883	12644 819-5883	HyperConverged Infra	VxFlex 4 Years	\$0	Each	10%	\$0	Other	F1
12644 819-5885	12644 819-5885	HyperConverged Infra	Dell Hardware Limited Warranty Plus On-Site Service	\$200	Each	10%	\$180	Other	F1
12644 822-3179	12644 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
12644 822-8495	12644 822-8495	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 5 Years	\$894	Each	10%	\$805	Other	F1
12644 822-8496	12644 822-8496	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 3 Years	\$538	Each	10%	\$484	Other	F1
12644 822-8497	12644 822-8497	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 1 Year	\$188	Each	10%	\$169	Other	F1
12644 823-9267	12644 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
12644 823-9270	12644 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
12644 823-9284	12644 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12644 834-0224	12644 834-0224	HyperConverged Infra	Basic Deployment Dell EMC VxFlex Ready Node	\$800	Each	10%	\$720	Other	F1
12644 834-0225	12644 834-0225	HyperConverged Infra	ProDeploy Dell EMC VxFlex Ready Node Deployment	\$1,800	Each	10%	\$1,620	Other	F1
12644 834-0226	12644 834-0226	HyperConverged Infra	ProDeploy Plus Dell EMC VxFlex Ready Node Deployment	\$3,300	Each	10%	\$2,970	Other	F1
12644 843-9204	12644 843-9204	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$593	Each	10%	\$535	Other	F1
12644 843-9205	12644 843-9205	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$167	Each	10%	\$150	Other	F1
12644 843-9206	12644 843-9206	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$250	Each	10%	\$225	Other	F1
12644 843-9207	12644 843-9207	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$333	Each	10%	\$300	Other	F1
12644 843-9208	12644 843-9208	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$417	Each	10%	\$375	Other	F1
12644 843-9209	12644 843-9209	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$500	Each	10%	\$450	Other	F1
12644 843-9212	12644 843-9212	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$333	Each	10%	\$300	Other	F1
12644 843-9213	12644 843-9213	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$417	Each	10%	\$375	Other	F1
12644 843-9214	12644 843-9214	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$250	Each	10%	\$225	Other	F1
12644 843-9215	12644 843-9215	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$583	Each	10%	\$525	Other	F1
12644 843-9216	12644 843-9216	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$167	Each	10%	\$150	Other	F1
12644 843-9217	12644 843-9217	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$500	Each	10%	\$450	Other	F1
12644 843-9218	12644 843-9218	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$83	Each	10%	\$75	Other	F1
12644 843-9241	12644 843-9241	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$83	Each	10%	\$75	Other	F1
12644 847-7534	12644 847-7534	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,800	Each	10%	\$2,520	Other	F1
12644 847-7535	12644 847-7535	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$800	Each	10%	\$720	Other	F1
12644 847-7536	12644 847-7536	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,200	Each	10%	\$1,080	Other	F1
12644 847-7537	12644 847-7537	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,600	Each	10%	\$1,440	Other	F1
12644 847-7538	12644 847-7538	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,000	Each	10%	\$1,800	Other	F1
12644 847-7539	12644 847-7539	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,400	Each	10%	\$2,160	Other	F1
12644 847-7542	12644 847-7542	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,600	Each	10%	\$1,440	Other	F1
12644 847-7543	12644 847-7543	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,000	Each	10%	\$1,800	Other	F1
12644 847-7544	12644 847-7544	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,200	Each	10%	\$1,080	Other	F1
12644 847-7545	12644 847-7545	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,800	Each	10%	\$2,520	Other	F1
12644 847-7546	12644 847-7546	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$800	Each	10%	\$720	Other	F1
12644 847-7547	12644 847-7547	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,400	Each	10%	\$2,160	Other	F1
12644 847-7548	12644 847-7548	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$400	Each	10%	\$360	Other	F1
12644 847-7571	12644 847-7571	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$400	Each	10%	\$360	Other	F1
12644 936-5359	12644 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12644 951-2015	12644 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12644 971-4332	12644 971-4332	HyperConverged Infra	Keep Your Hard Drive: 7 Year	\$464	Each	10%	\$418	Other	F1
12644 975-3462	12644 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12644 980-3634	12644 980-3634	HyperConverged Infra	Keep Your Hard Drive, 5 Year	\$330	Each	10%	\$297	Other	F1
12644 981-0393	12644 981-0393	HyperConverged Infra	Keep Your Hard Drive, 4 Year	\$275	Each	10%	\$248	Other	F1
12644 983-6402	12644 983-6402	HyperConverged Infra	Keep Your Hard Drive, 3 Year	\$220	Each	10%	\$198	Other	F1
12644 984-3267	12644 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
12644 989-3439	12644 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12644 992-6149	12644 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12644 998-9658	12644 998-9658	HyperConverged Infra	Data Domain Virtual Ed. Solution	\$0	Each	10%	\$0	Other	F1
13421 007-1527	13421 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13421 009-4364	13421 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13421 009-4877	13421 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13421 460-5909	13421 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13421 460-8530	13421 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13421 460-9052	13421 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13421 460-9900	13421 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13421 461-0497	13421 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13421 468-8015	13421 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13421 468-8016	13421 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13421 468-8017	13421 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13421 468-8018	13421 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13421 468-8019	13421 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13421 804-1331	13421 804-1331	HyperConverged Infra	Keep Your Components, 3 Year	\$1,200	Each	10%	\$1,080	Other	F1
13421 804-1333	13421 804-1333	HyperConverged Infra	Keep Your Components, 5 Year	\$1,920	Each	10%	\$1,728	Other	F1
13421 812-4005	13421 812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13421 812-3809	13421 812-3809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOV)	\$100	Each	10%	\$90	Other	F1
13421 822-3179	13421 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13421 822-8495	13421 822-8495	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 5 Years	\$894	Each	10%	\$805	Other	F1
13421 822-8496	13421 822-8496	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 3 Years	\$538	Each	10%	\$484	Other	F1
13421 822-8497	13421 822-8497	HyperConverged Infra	ProSupport for Software, RHEL, Smart Management, 2 Socket, 1 Year	\$188	Each	10%	\$169	Other	F1
13421 823-9267	13421 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
13421 823-9270	13421 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
13421 823-9284	13421 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13421 824-9788	13421 824-9788	HyperConverged Infra	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
13421 824-9789	13421 824-9789	HyperConverged Infra	Dell Hardware Limited Warranty Plus On-Site Service	\$249	Each	10%	\$224	Other	F1
13421 824-9790	13421 824-9790	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 39 Months	\$0	Each	10%	\$0	Other	F1
13421 824-9791	13421 824-9791	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1
13421 824-9792	13421 824-9792	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$1,990	Each	10%	\$1,791	Other	F1
13421 824-9793	13421 824-9793	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis, 51 Months	\$2,114	Each	10%	\$1,903	Other	F1
13421 824-9794	13421 824-9794	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$3,158	Each	10%	\$2,842	Other	F1
13421 824-9795	13421 824-9795	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 63 Months	\$3,316	Each	10%	\$2,984	Other	F1
13421 824-9800	13421 824-9800	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 39 Months	\$3,425	Each	10%	\$3,083	Other	F1
13421 824-9801	13421 824-9801	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$3,162	Each	10%	\$2,846	Other	F1
13421 824-9802	13421 824-9802	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$2,121	Each	10%	\$1,909	Other	F1
13421 824-9803	13421 824-9803	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 51 Months	\$2,253	Each	10%	\$2,028	Other	F1
13421 824-9804	13421 824-9804	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$1,901	Each	10%	\$1,711	Other	F1
13421 824-9805	13421 824-9805	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance, 63 Months	\$1,996	Each	10%	\$1,796	Other	F1
13421 824-9810	13421 824-9810	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support 3 Years	\$3,636	Each	10%	\$3,272	Other	F1
13421 824-9812	13421 824-9812	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support 5 Years	\$2,660	Each	10%	\$2,394	Other	F1
13421 824-9815	13421 824-9815	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,950	Each	10%	\$2,655	Other	F1
13421 824-9816	13421 824-9816	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,423	Each	10%	\$2,181	Other	F1
13421 824-9817	13421 824-9817	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,632	Each	10%	\$2,369	Other	F1
13421 824-9820	13421 824-9820	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$2,617	Each	10%	\$2,355	Other	F1
13421 824-9821	13421 824-9821	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,511	Each	10%	\$2,260	Other	F1
13421 824-9822	13421 824-9822	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 24	\$4,404	Each	10%	\$3,964	Other	F1
13421 824-9823	13421 824-9823	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 2	\$4,285	Each	10%	\$3,857	Other	F1
13421 824-9824	13421 824-9824	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 39	\$3,967	Each	10%	\$3,570	Other	F1
13421 824-9825	13421 824-9825	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch, 3	\$3,661	Each	10%	\$3,295	Other	F1
13421 824-9830	13421 824-9830	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 39	\$2,261	Each	10%	\$2,035	Other	F1
13421 824-9831	13421 824-9831	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 3 Years	\$2,088	Each	10%	\$1,879	Other	F1
13421 824-9832	13421 824-9832	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 4 Years	\$1,302	Each	10%	\$1,172	Other	F1
13421 824-9833	13421 824-9833	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 51	\$1,357	Each	10%	\$1,221	Other	F1
13421 824-9834	13421 824-9834	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 5 Years	\$1,252	Each	10%	\$1,127	Other	F1
13421 824-9835	13421 824-9835	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 63	\$1,287	Each	10%	\$1,158	Other	F1
13421 824-9840	13421 824-9840	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 39	\$0	Each	10%	\$0	Other	F1
13421 824-9841	13421 824-9841	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$0	Each	10%	\$0	Other	F1
13421 824-9842	13421 824-9842	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 4 Years	\$2,123	Each	10%	\$1,911	Other	F1
13421 824-9843	13421 824-9843	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis, 51	\$2,256	Each	10%	\$2,030	Other	F1
13421 824-9844	13421 824-9844	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$3,886	Each	10%	\$3,497	Other	F1
13421 824-9845	13421 824-9845	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 63	\$4,081	Each	10%	\$3,673	Other	F1
13421 824-9850	13421 824-9850	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 39 Months	\$7,162	Each	10%	\$6,446	Other	F1
13421 824-9851	13421 824-9851	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 3 Years	\$6,611	Each	10%	\$5,950	Other	F1
13421 824-9852	13421 824-9852	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 4 Years	\$6,472	Each	10%	\$5,825	Other	F1
13421 824-9853	13421 824-9853	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 51 Months	\$6,876	Each	10%	\$6,188	Other	F1
13421 824-9854	13421 824-9854	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 5 Years	\$6,692	Each	10%	\$6,023	Other	F1
13421 824-9855	13421 824-9855	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 63 Months	\$7,026	Each	10%	\$6,323	Other	F1
13421 824-9860	13421 824-9860	HyperConverged Infra	ProSupport Plus: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$3,632	Each	10%	\$3,260	Other	F1
13421 824-9861	13421 824-9861	HyperConverged Infra	ProSupport Plus: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency	\$3,443	Each	10%	\$3,099	Other	F1
13421 824-9862	13421 824-9862	HyperConverged Infra	ProSupport Plus: Mission Critical: 4-Hour 7x24 Onsite Service with Emergency	\$6,500	Each	10%	\$5,850	Other	F1
13421 824-9863	13421 824-9863	HyperConverged Infra	ProSupport Plus: Mission Critical: 4-Hour 7x24 Onsite Service with Emergency	\$6,246	Each	10%	\$5,621	Other	F1
13421 824-9864	13421 824-9864	HyperConverged Infra	ProSupport Plus: Mission Critical: 4-Hour 7x24 Onsite Service with Emergency	\$3,689	Each	10%	\$3,320	Other	F1
13421 824-9865	13421 824-9865	HyperConverged Infra	ProSupport Plus: Mission Critical: 4-Hour 7x24 Onsite Service with Emergency	\$3,405	Each	10%	\$3,065	Other	F1
13421 824-9870	13421 824-9870	HyperConverged Infra	ProSupport Plus: Mission Critical: 7x24 HW/SW Technical Support and Assistance, 39	\$6,899	Each	10%	\$6,209	Other	F1
13421 824-9871	13421 824-9871	HyperConverged Infra	ProSupport Plus: Mission Critical: 7x24 HW/SW Technical Support and Assistance, 3	\$6,368	Each	10%	\$5,731	Other	F1
13421 824-9872	13421 824-9872	HyperConverged Infra	ProSupport Plus: Mission Critical: 7x24 HW/SW Technical Support and Assistance, 4	\$5,857	Each	10%	\$5,271	Other	F1
13421 824-9873	13421 824-9873	HyperConverged Infra	ProSupport Plus: Mission Critical: 7x24 HW/SW Technical Support and Assistance, 51	\$6,178	Each	10%	\$5,560	Other	F1
13421 824-9874	13421 824-9874	HyperConverged Infra	ProSupport Plus: Mission Critical: 7x24 HW/SW Technical Support and Assistance, 5	\$5,986	Each	10%	\$5,387	Other	F1
13421 824-9875	13421 824-9875	HyperConverged Infra	ProSupport Plus: Mission Critical: 7x24 HW/SW Technical Support and Assistance, 63	\$6,230	Each	10%	\$5,607	Other	F1
13421 824-9890	13421 824-9890	HyperConverged Infra	Keep Your Components, 3 Years	\$1,200	Each	10%	\$1,080	Other	F1
13421 824-9891	13421 824-9891	HyperConverged Infra	Keep Your Components, 4 Years	\$1,560	Each	10%	\$1,404	Other	F1
13421 824-9892	13421 824-9892	HyperConverged Infra	Keep Your Components, 5 Years	\$1,920	Each	10%	\$1,728	Other	F1
13421 824-9895	13421 824-9895	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
13421 824-9896	13421 824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L		
13421 824-9897	13421 824-9897	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
13421 824-9898	13421 824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1	
13421 824-9899	13421 824-9899	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
13421 824-9900	13421 824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1	
13421 824-9901	13421 824-9901	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1	
13421 824-9902	13421 824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1	
13421 824-9903	13421 824-9903	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1	
13421 824-9904	13421 824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1	
13421 824-9905	13421 824-9905	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other	F1	
13421 824-9906	13421 824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1	
13421 824-9911	13421 824-9911	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1	
13421 824-9912	13421 824-9912	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1	
13421 824-9914	13421 824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1	
13421 824-9916	13421 824-9916	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$330	Each	10%	\$297	Other	F1	
13421 824-9917	13421 824-9917	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$275	Each	10%	\$248	Other	F1	
13421 824-9918	13421 824-9918	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$220	Each	10%	\$198	Other	F1	
13421 824-9919	13421 824-9919	HyperConverged Infra	Keep Your Components, 63 Months	\$1,920	Each	10%	\$1,728	Other	F1	
13421 824-9920	13421 824-9920	HyperConverged Infra	Keep Your Components, 51 Months	\$1,560	Each	10%	\$1,404	Other	F1	
13421 824-9921	13421 824-9921	HyperConverged Infra	Keep Your Components, 39 Months	\$1,200	Each	10%	\$1,080	Other	F1	
13421 834-0224	13421 834-0224	HyperConverged Infra	Basic Deployment Dell EMC VxFlex Ready Node	\$800	Each	10%	\$720	Other	F1	
13421 834-0225	13421 834-0225	HyperConverged Infra	ProDeploy Dell EMC VxFlex Ready Node Deployment	\$1,800	Each	10%	\$1,620	Other	F1	
13421 834-0226	13421 834-0226	HyperConverged Infra	ProDeploy Plus Dell EMC VxFlex Ready Node Deployment	\$3,300	Each	10%	\$2,970	Other	F1	
13421 843-9210	13421 843-9210	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$500	Each	10%	\$450	Other	F1	
13421 843-9211	13421 843-9211	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$583	Each	10%	\$525	Other	F1	
13421 843-9221	13421 843-9221	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$83	Each	10%	\$75	Other	F1	
13421 843-9222	13421 843-9222	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$167	Each	10%	\$150	Other	F1	
13421 843-9223	13421 843-9223	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$250	Each	10%	\$225	Other	F1	
13421 843-9224	13421 843-9224	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$333	Each	10%	\$300	Other	F1	
13421 843-9227	13421 843-9227	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$500	Each	10%	\$450	Other	F1	
13421 843-9228	13421 843-9228	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$583	Each	10%	\$525	Other	F1	
13421 843-9229	13421 843-9229	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$417	Each	10%	\$375	Other	F1	
13421 843-9230	13421 843-9230	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$167	Each	10%	\$150	Other	F1	
13421 843-9231	13421 843-9231	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$250	Each	10%	\$225	Other	F1	
13421 843-9232	13421 843-9232	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$333	Each	10%	\$300	Other	F1	
13421 843-9233	13421 843-9233	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$417	Each	10%	\$375	Other	F1	
13421 843-9236	13421 843-9236	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$83	Each	10%	\$75	Other	F1	
13421 847-7540	13421 847-7540	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$1,400	Each	10%	\$1,260	Other	F1	
13421 847-7541	13421 847-7541	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$1,633	Each	10%	\$1,470	Other	F1	
13421 847-7551	13421 847-7551	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$233	Each	10%	\$210	Other	F1	
13421 847-7552	13421 847-7552	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$467	Each	10%	\$420	Other	F1	
13421 847-7553	13421 847-7553	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$700	Each	10%	\$630	Other	F1	
13421 847-7554	13421 847-7554	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$933	Each	10%	\$840	Other	F1	
13421 847-7557	13421 847-7557	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$1,400	Each	10%	\$1,260	Other	F1	
13421 847-7558	13421 847-7558	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$1,633	Each	10%	\$1,470	Other	F1	
13421 847-7559	13421 847-7559	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,167	Each	10%	\$1,050	Other	F1	
13421 847-7560	13421 847-7560	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$467	Each	10%	\$420	Other	F1	
13421 847-7561	13421 847-7561	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$700	Each	10%	\$630	Other	F1	
13421 847-7562	13421 847-7562	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$933	Each	10%	\$840	Other	F1	
13421 847-7563	13421 847-7563	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,167	Each	10%	\$1,050	Other	F1	
13421 847-7566	13421 847-7566	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$233	Each	10%	\$210	Other	F1	
13421 951-2015	13421 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit <a href="http://www.dell.com/contactdell">//www.dell.com/contactdell</a>	\$0	Each	10%	\$0	Other	F1	
13421 971-4332	13421 971-4332	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$484	Each	10%	\$436	Other	F1	
13421 975-3462	13421 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13421 980-3634	13421 980-3634	HyperConverged Infra	Keep Your Hard Drive, 5 Year	\$330	Each	10%	\$297	Other	F1	
13421 981-0393	13421 981-0393	HyperConverged Infra	Keep Your Hard Drive, 4 Year	\$275	Each	10%	\$248	Other	F1	
13421 983-6402	13421 983-6402	HyperConverged Infra	Keep Your Hard Drive, 3 Year	\$220	Each	10%	\$198	Other	F1	
13421 984-3267	13421 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1	
13421 989-3439	13421 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">//www.dell.com/support</a> or	\$0	Each	10%	\$0	Other	F1	
13421 992-6149	13421 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13805 824-9907	13805 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1	
13805 824-9908	13805 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1	
13805 824-9909	13805 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1	
13805 824-9910	13805 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1	
13805 826-0701	13805 826-0701	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,209	Each	10%	\$1,088	Other	F1	
13805 826-0702	13805 826-0702	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,209	Each	10%	\$1,088	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13805 826-0709	13805 826-0709	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$2,216	Each	10%	\$1,994	Other	F1	
13805 826-0710	13805 826-0710	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$2,216	Each	10%	\$1,994	Other	F1	
13805 826-0714	13805 826-0714	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance	\$3,259	Each	10%	\$2,933	Other	F1	
13805 826-0715	13805 826-0715	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance	\$3,259	Each	10%	\$2,933	Other	F1	
13805 826-0719	13805 826-0719	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance	\$3,983	Each	10%	\$3,585	Other	F1	
13805 826-0720	13805 826-0720	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance	\$3,983	Each	10%	\$3,585	Other	F1	
13805 826-0727	13805 826-0727	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,477	Each	10%	\$1,330	Other	F1	
13805 826-0728	13805 826-0728	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,477	Each	10%	\$1,330	Other	F1	
13805 826-0735	13805 826-0735	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$2,216	Each	10%	\$1,994	Other	F1	
13805 826-0736	13805 826-0736	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$2,216	Each	10%	\$1,994	Other	F1	
13805 826-0743	13805 826-0743	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,746	Each	10%	\$1,571	Other	F1	
13805 826-0744	13805 826-0744	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,746	Each	10%	\$1,571	Other	F1	
13805 826-0751	13805 826-0751	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support and Assistance	\$2,619	Each	10%	\$2,357	Other	F1	
13805 826-0752	13805 826-0752	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support and Assistance	\$2,619	Each	10%	\$2,357	Other	F1	
13805 826-0759	13805 826-0759	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,015	Each	10%	\$1,813	Other	F1	
13805 826-0760	13805 826-0760	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,015	Each	10%	\$1,813	Other	F1	
13805 826-0767	13805 826-0767	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 Technical Support and Assistance	\$3,022	Each	10%	\$2,720	Other	F1	
13805 826-0768	13805 826-0768	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 Technical Support and Assistance	\$3,022	Each	10%	\$2,720	Other	F1	
13805 826-0813	13805 826-0813	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$2,482	Each	10%	\$2,234	Other	F1	
13805 826-0817	13805 826-0817	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,034	Each	10%	\$2,731	Other	F1	
13805 826-0820	13805 826-0820	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$2,482	Each	10%	\$2,234	Other	F1	
13805 826-0822	13805 826-0822	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,034	Each	10%	\$2,731	Other	F1	
13805 844-6336	13805 844-6336	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$243	Each	10%	\$219	Other	F1	
13805 844-6337	13805 844-6337	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$243	Each	10%	\$219	Other	F1	
13805 926-0476	13805 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
13804 824-9907	13804 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1	
13804 824-9908	13804 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1	
13804 824-9909	13804 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1	
13804 824-9910	13804 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1	
13804 826-2402	13804 826-2402	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1	
13804 826-2403	13804 826-2403	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1	
13804 826-2420	13804 826-2420	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1	
13804 826-2421	13804 826-2421	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1	
13804 826-2430	13804 826-2430	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,474	Each	10%	\$1,326	Other	F1	
13804 826-2431	13804 826-2431	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,474	Each	10%	\$1,326	Other	F1	
13804 826-2440	13804 826-2440	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$2,702	Each	10%	\$2,431	Other	F1	
13804 826-2441	13804 826-2441	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$2,702	Each	10%	\$2,431	Other	F1	
13804 826-2442	13804 826-2442	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance	\$3,026	Each	10%	\$2,723	Other	F1	
13804 826-2443	13804 826-2443	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$3,026	Each	10%	\$2,723	Other	F1	
13804 826-2448	13804 826-2448	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$3,973	Each	10%	\$3,576	Other	F1	
13804 826-2449	13804 826-2449	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and	\$3,973	Each	10%	\$3,576	Other	F1	
13804 826-2450	13804 826-2450	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,699	Each	10%	\$3,329	Other	F1	
13804 826-2451	13804 826-2451	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$3,699	Each	10%	\$3,329	Other	F1	
13804 826-2456	13804 826-2456	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$4,857	Each	10%	\$4,371	Other	F1	
13804 826-2457	13804 826-2457	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$4,857	Each	10%	\$4,371	Other	F1	
13804 826-2466	13804 826-2466	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,801	Each	10%	\$1,621	Other	F1	
13804 826-2467	13804 826-2467	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,801	Each	10%	\$1,621	Other	F1	
13804 826-2476	13804 826-2476	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$2,702	Each	10%	\$2,431	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13804 826-2477	13804 826-2477	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$2,702	Each	10%	\$2,431	Other	F1
13804 826-2486	13804 826-2486	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,129	Each	10%	\$1,916	Other	F1
13804 826-2487	13804 826-2487	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,129	Each	10%	\$1,916	Other	F1
13804 826-2496	13804 826-2496	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support and Assistance	\$3,193	Each	10%	\$2,874	Other	F1
13804 826-2497	13804 826-2497	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support and Assistance	\$3,193	Each	10%	\$2,874	Other	F1
13804 826-2506	13804 826-2506	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,456	Each	10%	\$2,210	Other	F1
13804 826-2507	13804 826-2507	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,456	Each	10%	\$2,210	Other	F1
13804 826-2516	13804 826-2516	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 Technical Support and Assistance	\$3,684	Each	10%	\$3,316	Other	F1
13804 826-2517	13804 826-2517	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 Technical Support and Assistance	\$3,684	Each	10%	\$3,316	Other	F1
13804 926-0476	13804 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13806 824-9907	13806 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13806 824-9908	13806 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13806 824-9909	13806 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13806 824-9910	13806 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13806 826-2277	13806 826-2277	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
13806 826-2278	13806 826-2278	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
13806 826-2295	13806 826-2295	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13806 826-2296	13806 826-2296	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13806 826-2305	13806 826-2305	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,550	Each	10%	\$1,395	Other	F1
13806 826-2306	13806 826-2306	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,550	Each	10%	\$1,395	Other	F1
13806 826-2315	13806 826-2315	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$2,989	Each	10%	\$2,690	Other	F1
13806 826-2316	13806 826-2316	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$2,989	Each	10%	\$2,690	Other	F1
13806 826-2317	13806 826-2317	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance	\$3,182	Each	10%	\$2,864	Other	F1
13806 826-2318	13806 826-2318	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance	\$3,182	Each	10%	\$2,864	Other	F1
13806 826-2323	13806 826-2323	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance	\$4,179	Each	10%	\$3,761	Other	F1
13806 826-2324	13806 826-2324	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support and Assistance	\$4,179	Each	10%	\$3,761	Other	F1
13806 826-2325	13806 826-2325	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance	\$4,092	Each	10%	\$3,683	Other	F1
13806 826-2326	13806 826-2326	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance	\$4,092	Each	10%	\$3,683	Other	F1
13806 826-2331	13806 826-2331	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance	\$5,373	Each	10%	\$4,836	Other	F1
13806 826-2332	13806 826-2332	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support and Assistance	\$5,373	Each	10%	\$4,836	Other	F1
13806 826-2341	13806 826-2341	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,992	Each	10%	\$1,793	Other	F1
13806 826-2342	13806 826-2342	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,992	Each	10%	\$1,793	Other	F1
13806 826-2351	13806 826-2351	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$2,989	Each	10%	\$2,690	Other	F1
13806 826-2352	13806 826-2352	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance	\$2,989	Each	10%	\$2,690	Other	F1
13806 826-2361	13806 826-2361	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,435	Each	10%	\$2,192	Other	F1
13806 826-2362	13806 826-2362	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,435	Each	10%	\$2,192	Other	F1
13806 826-2371	13806 826-2371	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support and Assistance	\$3,653	Each	10%	\$3,287	Other	F1
13806 826-2372	13806 826-2372	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support and Assistance	\$3,653	Each	10%	\$3,287	Other	F1
13806 826-2381	13806 826-2381	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,878	Each	10%	\$2,590	Other	F1
13806 826-2382	13806 826-2382	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,878	Each	10%	\$2,590	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13806 826-2391	13806 826-2391	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 Technical Support and Assistance	\$4,317	Each	10%	\$3,885	Other	F1
13806 826-2392	13806 826-2392	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 Technical Support and Assistance	\$4,317	Each	10%	\$3,885	Other	F1
13806 844-6332	13806 844-6332	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$442	Each	10%	\$398	Other	F1
13806 844-6333	13806 844-6333	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$442	Each	10%	\$398	Other	F1
13806 926-0476	13806 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14478 843-9306	14478 843-9306	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$73	Each	10%	\$66	Other	F1
14478 843-9307	14478 843-9307	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$73	Each	10%	\$66	Other	F1
14479 844-6334	14479 844-6334	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$73	Each	10%	\$66	Other	F1
14479 844-6335	14479 844-6335	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$73	Each	10%	\$66	Other	F1
13540 824-9798	13540 824-9798	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$819	Each	10%	\$737	Other	F1
13540 824-9799	13540 824-9799	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$819	Each	10%	\$737	Other	F1
13540 824-9808	13540 824-9808	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$2,159	Each	10%	\$1,943	Other	F1
13540 824-9809	13540 824-9809	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$2,159	Each	10%	\$1,943	Other	F1
13540 824-9813	13540 824-9813	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,133	Each	10%	\$1,020	Other	F1
13540 824-9814	13540 824-9814	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,133	Each	10%	\$1,020	Other	F1
13540 824-9818	13540 824-9818	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support	\$1,988	Each	10%	\$1,789	Other	F1
13540 824-9819	13540 824-9819	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support	\$1,988	Each	10%	\$1,789	Other	F1
13540 824-9828	13540 824-9828	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,439	Each	10%	\$1,295	Other	F1
13540 824-9829	13540 824-9829	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$1,439	Each	10%	\$1,295	Other	F1
13540 824-9838	13540 824-9838	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,159	Each	10%	\$1,943	Other	F1
13540 824-9839	13540 824-9839	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,159	Each	10%	\$1,943	Other	F1
13540 824-9848	13540 824-9848	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$819	Each	10%	\$737	Other	F1
13540 824-9849	13540 824-9849	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$819	Each	10%	\$737	Other	F1
13540 824-9858	13540 824-9858	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support and Assistance	\$3,299	Each	10%	\$2,969	Other	F1
13540 824-9859	13540 824-9859	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support and Assistance	\$3,299	Each	10%	\$2,969	Other	F1
13540 824-9868	13540 824-9868	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,399	Each	10%	\$2,159	Other	F1
13540 824-9869	13540 824-9869	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$2,399	Each	10%	\$2,159	Other	F1
13540 824-9878	13540 824-9878	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support and Assistance	\$3,609	Each	10%	\$3,248	Other	F1
13540 824-9879	13540 824-9879	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support and Assistance	\$3,609	Each	10%	\$3,248	Other	F1
13540 824-9893	13540 824-9893	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
13540 824-9894	13540 824-9894	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
13540 824-9907	13540 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13540 824-9908	13540 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13540 824-9909	13540 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13540 824-9910	13540 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13540 824-9913	13540 824-9913	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13540 824-9915	13540 824-9915	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13540 841-7348	13540 841-7348	HyperConverged Infra	System System Converted to PowerFlex appliance	\$0	Each	10%	\$0	Other	F1
13540 843-9234	13540 843-9234	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$150	Each	10%	\$135	Other	F1
13540 843-9235	13540 843-9235	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$150	Each	10%	\$135	Other	F1
13540 847-7564	13540 847-7564	HyperConverged Infra	Keep your Component For Enterprise	\$250	Each	10%	\$225	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13540_847-7565	13540_847-7565	HyperConverged Infra	Keep your Component For Enterprise	\$250	Each	10%	\$225	Other	F1
13540_926-0476	13540_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14477_844-6330	14477_844-6330	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$73	Each	10%	\$66	Other	F1
14477_844-6331	14477_844-6331	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$73	Each	10%	\$66	Other	F1
13048_809-8582	13048_809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13048_809-8583	13048_809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13048_809-8584	13048_809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13048_809-8585	13048_809-8585	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13048_819-5789	13048_819-5789	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$1,250	Each	10%	\$1,125	Other	F1
13048_819-5790	13048_819-5790	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$784	Each	10%	\$706	Other	F1
13048_819-5791	13048_819-5791	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,289	Each	10%	\$1,160	Other	F1
13048_819-5792	13048_819-5792	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$784	Each	10%	\$706	Other	F1
13048_819-5793	13048_819-5793	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,289	Each	10%	\$1,160	Other	F1
13048_819-5794	13048_819-5794	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$921	Each	10%	\$828	Other	F1
13048_819-5795	13048_819-5795	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$485	Each	10%	\$437	Other	F1
13048_819-5796	13048_819-5796	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,269	Each	10%	\$1,142	Other	F1
13048_819-5797	13048_819-5797	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$834	Each	10%	\$750	Other	F1
13048_819-5798	13048_819-5798	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$921	Each	10%	\$828	Other	F1
13048_819-5799	13048_819-5799	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$485	Each	10%	\$437	Other	F1
13048_819-5800	13048_819-5800	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,269	Each	10%	\$1,142	Other	F1
13048_819-5801	13048_819-5801	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$834	Each	10%	\$750	Other	F1
13048_819-5802	13048_819-5802	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance	\$1,381	Each	10%	\$1,243	Other	F1
13048_819-5803	13048_819-5803	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$728	Each	10%	\$655	Other	F1
13048_819-5804	13048_819-5804	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,903	Each	10%	\$1,713	Other	F1
13048_819-5805	13048_819-5805	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance	\$1,381	Each	10%	\$1,243	Other	F1
13048_819-5806	13048_819-5806	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$1,250	Each	10%	\$1,125	Other	F1
13048_819-5807	13048_819-5807	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$728	Each	10%	\$655	Other	F1
13048_819-5808	13048_819-5808	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,903	Each	10%	\$1,713	Other	F1
13048_841-7348	13048_841-7348	HyperConverged Infra	System System Converted to PowerFlex appliance	\$0	Each	10%	\$0	Other	F1
13048_843-9225	13048_843-9225	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$144	Each	10%	\$130	Other	F1
13048_843-9226	13048_843-9226	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$144	Each	10%	\$130	Other	F1
13048_847-7555	13048_847-7555	HyperConverged Infra	Keep your Component For Enterprise	\$269	Each	10%	\$242	Other	F1
13048_847-7556	13048_847-7556	HyperConverged Infra	Keep your Component For Enterprise	\$269	Each	10%	\$242	Other	F1
13048_983-5105	13048_983-5105	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13048_984-0996	13048_984-0996	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13049_809-8582	13049_809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13049_809-8583	13049_809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13049_809-8584	13049_809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13049_809-8585	13049_809-8585	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13049_819-5822	13049_819-5822	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$1,731	Each	10%	\$1,558	Other	F1
13049_819-5838	13049_819-5838	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,105	Each	10%	\$995	Other	F1
13049_819-5839	13049_819-5839	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,817	Each	10%	\$1,635	Other	F1
13049_819-5840	13049_819-5840	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,105	Each	10%	\$995	Other	F1
13049_819-5841	13049_819-5841	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,817	Each	10%	\$1,635	Other	F1
13049_819-5844	13049_819-5844	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,277	Each	10%	\$1,149	Other	F1
13049_819-5845	13049_819-5845	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$664	Each	10%	\$597	Other	F1
13049_819-5846	13049_819-5846	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,768	Each	10%	\$1,591	Other	F1
13049_819-5847	13049_819-5847	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$1,154	Each	10%	\$1,039	Other	F1
13049_819-5848	13049_819-5848	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,277	Each	10%	\$1,149	Other	F1
13049_819-5849	13049_819-5849	HyperConverged Infra	ProSupport: Next Business Day On-Site Service After Problem Diagnosis	\$664	Each	10%	\$597	Other	F1
13049_819-5850	13049_819-5850	HyperConverged Infra	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,768	Each	10%	\$1,591	Other	F1
13049_819-5851	13049_819-5851	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$1,154	Each	10%	\$1,039	Other	F1
13049_819-5852	13049_819-5852	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance	\$1,915	Each	10%	\$1,724	Other	F1
13049_819-5853	13049_819-5853	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$995	Each	10%	\$896	Other	F1
13049_819-5854	13049_819-5854	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,651	Each	10%	\$2,386	Other	F1
13049_819-5855	13049_819-5855	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$1,731	Each	10%	\$1,558	Other	F1
13049_819-5856	13049_819-5856	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance	\$1,915	Each	10%	\$1,724	Other	F1
13049_819-5857	13049_819-5857	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$995	Each	10%	\$896	Other	F1
13049_819-5858	13049_819-5858	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,651	Each	10%	\$2,386	Other	F1
13049_841-7348	13049_841-7348	HyperConverged Infra	System System Converted to PowerFlex appliance	\$0	Each	10%	\$0	Other	F1
13049_983-5105	13049_983-5105	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13049_984-0996	13049_984-0996	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
14273_833-6421	14273_833-6421	HyperConverged Infra	ProSupport Next Business Day PowerFlex Appliance Enabler Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14273_833-6422	14273_833-6422	HyperConverged Infra	ProSupport Next Business Day PowerFlex Appliance Enabler Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14273_833-6423	14273_833-6423	HyperConverged Infra	ProSupport Mission Critical PowerFlex Appliance Enabler Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14273_833-6424	14273_833-6424	HyperConverged Infra	ProSupport Mission Critical PowerFlex Appliance Enabler Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14273_833-6425	14273_833-6425	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Appliance Enabler Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14273_833-6426	14273_833-6426	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Appliance Enabler Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14273_833-6427	14273_833-6427	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Appliance Enabler Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14273_833-6428	14273_833-6428	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Appliance Enabler Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14273_833-6429	14273_833-6429	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 1 Software Support-Maintenance 1 Year	\$302	Each	10%	\$272	Other	F1
14273_833-6430	14273_833-6430	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 1 Software Support-Maintenance 2 Years	\$605	Each	10%	\$544	Other	F1
14273_833-6431	14273_833-6431	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support-Maintenance 1 Year	\$331	Each	10%	\$298	Other	F1
14273_833-6432	14273_833-6432	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support-Maintenance 2 Years	\$662	Each	10%	\$596	Other	F1
14273_833-6433	14273_833-6433	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 1 Software Support-Maintenance 1	\$346	Each	10%	\$311	Other	F1
14273_833-6434	14273_833-6434	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 1 Software Support-Maintenance 2	\$691	Each	10%	\$622	Other	F1
14273_833-6435	14273_833-6435	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support-Maintenance 1	\$360	Each	10%	\$324	Other	F1
14273_833-6436	14273_833-6436	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 1 Software Support-Maintenance 2	\$720	Each	10%	\$648	Other	F1
14273_833-6437	14273_833-6437	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 2 Software Support-Maintenance 1 Year	\$273	Each	10%	\$246	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
14273 833-6438	14273 833-6438	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 2 Software Support-Maintenance 2 Years	\$546	Each	10%	\$491	Other	F1	
14273 833-6439	14273 833-6439	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 2 Software Support-Maintenance 1 Year	\$299	Each	10%	\$269	Other	F1	
14273 833-6440	14273 833-6440	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 2 Software Support-Maintenance 2 Years	\$598	Each	10%	\$538	Other	F1	
14273 833-6441	14273 833-6441	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 2 Software Support-Maintenance 1 Year	\$312	Each	10%	\$281	Other	F1	
14273 833-6442	14273 833-6442	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 2 Software Support-Maintenance 2 Years	\$624	Each	10%	\$562	Other	F1	
14273 833-6443	14273 833-6443	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 2 Software Support-Maintenance 1 Year	\$325	Each	10%	\$293	Other	F1	
14273 833-6444	14273 833-6444	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 2 Software Support-Maintenance 2 Years	\$650	Each	10%	\$585	Other	F1	
14273 833-6445	14273 833-6445	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 3 Software Support-Maintenance 1 Year	\$247	Each	10%	\$222	Other	F1	
14273 833-6446	14273 833-6446	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 3 Software Support-Maintenance 2 Years	\$494	Each	10%	\$444	Other	F1	
14273 833-6447	14273 833-6447	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 3 Software Support-Maintenance 1 Year	\$270	Each	10%	\$243	Other	F1	
14273 833-6448	14273 833-6448	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 3 Software Support-Maintenance 2 Years	\$541	Each	10%	\$486	Other	F1	
14273 833-6449	14273 833-6449	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 3 Software Support-Maintenance 1 Year	\$282	Each	10%	\$254	Other	F1	
14273 833-6450	14273 833-6450	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 3 Software Support-Maintenance 2 Years	\$564	Each	10%	\$508	Other	F1	
14273 833-6451	14273 833-6451	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 3 Software Support-Maintenance 1 Year	\$294	Each	10%	\$264	Other	F1	
14273 833-6452	14273 833-6452	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 3 Software Support-Maintenance 2 Years	\$588	Each	10%	\$529	Other	F1	
14273 833-6453	14273 833-6453	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 4 Software Support-Maintenance 1 Year	\$223	Each	10%	\$200	Other	F1	
14273 833-6454	14273 833-6454	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 4 Software Support-Maintenance 2 Years	\$445	Each	10%	\$401	Other	F1	
14273 833-6455	14273 833-6455	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 4 Software Support-Maintenance 1 Year	\$244	Each	10%	\$219	Other	F1	
14273 833-6456	14273 833-6456	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 4 Software Support-Maintenance 2 Years	\$488	Each	10%	\$439	Other	F1	
14273 833-6457	14273 833-6457	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 4 Software Support-Maintenance 1 Year	\$254	Each	10%	\$229	Other	F1	
14273 833-6458	14273 833-6458	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 4 Software Support-Maintenance 2 Years	\$509	Each	10%	\$458	Other	F1	
14273 833-6459	14273 833-6459	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 4 Software Support-Maintenance 1 Year	\$265	Each	10%	\$239	Other	F1	
14273 833-6460	14273 833-6460	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 4 Software Support-Maintenance 2 Years	\$530	Each	10%	\$477	Other	F1	
14273 833-6461	14273 833-6461	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 5 Software Support-Maintenance 1 Year	\$201	Each	10%	\$180	Other	F1	
14273 833-6462	14273 833-6462	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 5 Software Support-Maintenance 2 Years	\$401	Each	10%	\$361	Other	F1	
14273 833-6463	14273 833-6463	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 5 Software Support-Maintenance 1 Year	\$220	Each	10%	\$198	Other	F1	
14273 833-6464	14273 833-6464	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 5 Software Support-Maintenance 2 Years	\$439	Each	10%	\$395	Other	F1	
14273 833-6465	14273 833-6465	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 5 Software Support-Maintenance 1 Year	\$229	Each	10%	\$206	Other	F1	
14273 833-6466	14273 833-6466	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 5 Software Support-Maintenance 2 Years	\$458	Each	10%	\$413	Other	F1	
14273 833-6467	14273 833-6467	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 5 Software Support-Maintenance 1 Year	\$239	Each	10%	\$215	Other	F1	
14273 833-6468	14273 833-6468	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 5 Software Support-Maintenance 2 Years	\$478	Each	10%	\$430	Other	F1	
14273 833-6469	14273 833-6469	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 6 Software Support-Maintenance 1 Year	\$179	Each	10%	\$161	Other	F1	
14273 833-6470	14273 833-6470	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 6 Software Support-Maintenance 2 Years	\$357	Each	10%	\$321	Other	F1	
14273 833-6471	14273 833-6471	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 6 Software Support-Maintenance 1 Year	\$196	Each	10%	\$176	Other	F1	
14273 833-6472	14273 833-6472	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 6 Software Support-Maintenance 2 Years	\$391	Each	10%	\$352	Other	F1	
14273 833-6473	14273 833-6473	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 6 Software Support-Maintenance 1 Year	\$204	Each	10%	\$184	Other	F1	
14273 833-6474	14273 833-6474	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 6 Software Support-Maintenance 2 Years	\$408	Each	10%	\$367	Other	F1	
14273 833-6475	14273 833-6475	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 6 Software Support-Maintenance 1 Year	\$213	Each	10%	\$191	Other	F1	
14273 833-6476	14273 833-6476	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 6 Software Support-Maintenance 2 Years	\$425	Each	10%	\$383	Other	F1	
14273 833-6477	14273 833-6477	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 7 Software Support-Maintenance 1 Year	\$162	Each	10%	\$146	Other	F1	
14273 833-6478	14273 833-6478	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 7 Software Support-Maintenance 2 Years	\$323	Each	10%	\$291	Other	F1	
14273 833-6479	14273 833-6479	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 7 Software Support-Maintenance 1 Year	\$177	Each	10%	\$159	Other	F1	
14273 833-6480	14273 833-6480	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 7 Software Support-Maintenance 2 Years	\$354	Each	10%	\$319	Other	F1	
14273 833-6481	14273 833-6481	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 7 Software Support-Maintenance 1 Year	\$185	Each	10%	\$166	Other	F1	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14273 833-6482	14273 833-6482	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 7 Software Support-Maintenance 2 Years	\$370	Each	10%	\$333	Other	F1
14273 833-6483	14273 833-6483	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 7 Software Support-Maintenance 1 Year	\$193	Each	10%	\$173	Other	F1
14273 833-6484	14273 833-6484	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 7 Software Support-Maintenance 2 Years	\$385	Each	10%	\$347	Other	F1
14273 833-6485	14273 833-6485	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 8 Software Support-Maintenance 1 Year	\$146	Each	10%	\$131	Other	F1
14273 833-6486	14273 833-6486	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 8 Software Support-Maintenance 2 Years	\$292	Each	10%	\$263	Other	F1
14273 833-6487	14273 833-6487	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 8 Software Support-Maintenance 1 Year	\$160	Each	10%	\$144	Other	F1
14273 833-6488	14273 833-6488	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 8 Software Support-Maintenance 2 Years	\$320	Each	10%	\$288	Other	F1
14273 833-6489	14273 833-6489	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 8 Software Support-Maintenance 1 Year	\$167	Each	10%	\$150	Other	F1
14273 833-6490	14273 833-6490	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 8 Software Support-Maintenance 2 Years	\$334	Each	10%	\$300	Other	F1
14273 833-6491	14273 833-6491	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 8 Software Support-Maintenance 1 Year	\$174	Each	10%	\$156	Other	F1
14273 833-6492	14273 833-6492	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 8 Software Support-Maintenance 2 Years	\$348	Each	10%	\$313	Other	F1
14273 833-6493	14273 833-6493	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 9 Software Support-Maintenance 1 Year	\$131	Each	10%	\$118	Other	F1
14273 833-6494	14273 833-6494	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 9 Software Support-Maintenance 2 Years	\$263	Each	10%	\$236	Other	F1
14273 833-6495	14273 833-6495	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 9 Software Support-Maintenance 1 Year	\$144	Each	10%	\$129	Other	F1
14273 833-6496	14273 833-6496	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 9 Software Support-Maintenance 2 Years	\$288	Each	10%	\$259	Other	F1
14273 833-6497	14273 833-6497	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 9 Software Support-Maintenance 1 Year	\$150	Each	10%	\$135	Other	F1
14273 833-6498	14273 833-6498	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 9 Software Support-Maintenance 2 Years	\$300	Each	10%	\$270	Other	F1
14273 833-6499	14273 833-6499	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 9 Software Support-Maintenance 1 Year	\$156	Each	10%	\$141	Other	F1
14273 833-6500	14273 833-6500	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 9 Software Support-Maintenance 2 Years	\$313	Each	10%	\$281	Other	F1
14273 833-6501	14273 833-6501	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 10 Software Support-Maintenance 1 Year	\$118	Each	10%	\$106	Other	F1
14273 833-6502	14273 833-6502	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 10 Software Support-Maintenance 2 Years	\$235	Each	10%	\$212	Other	F1
14273 833-6503	14273 833-6503	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 10 Software Support-Maintenance 1 Year	\$129	Each	10%	\$116	Other	F1
14273 833-6504	14273 833-6504	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 10 Software Support-Maintenance 2 Years	\$258	Each	10%	\$232	Other	F1
14273 833-6505	14273 833-6505	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 10 Software Support-Maintenance 1 Year	\$134	Each	10%	\$121	Other	F1
14273 833-6506	14273 833-6506	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 10 Software Support-Maintenance 2 Years	\$269	Each	10%	\$242	Other	F1
14273 833-6507	14273 833-6507	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 10 Software Support-Maintenance 1 Year	\$140	Each	10%	\$126	Other	F1
14273 833-6508	14273 833-6508	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 10 Software Support-Maintenance 2 Years	\$280	Each	10%	\$252	Other	F1
14273 833-6509	14273 833-6509	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 11 Software Support-Maintenance 1 Year	\$106	Each	10%	\$95	Other	F1
14273 833-6510	14273 833-6510	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 11 Software Support-Maintenance 2 Years	\$212	Each	10%	\$191	Other	F1
14273 833-6511	14273 833-6511	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 11 Software Support-Maintenance 1 Year	\$116	Each	10%	\$105	Other	F1
14273 833-6512	14273 833-6512	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 11 Software Support-Maintenance 2 Years	\$232	Each	10%	\$209	Other	F1
14273 833-6513	14273 833-6513	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 11 Software Support-Maintenance 1 Year	\$121	Each	10%	\$109	Other	F1
14273 833-6514	14273 833-6514	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 11 Software Support-Maintenance 2 Years	\$242	Each	10%	\$218	Other	F1
14273 833-6515	14273 833-6515	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 11 Software Support-Maintenance 2 Years	\$253	Each	10%	\$227	Other	F1
14273 833-6516	14273 833-6516	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 11 Software Support-Maintenance 1 Year	\$126	Each	10%	\$114	Other	F1
14273 833-6517	14273 833-6517	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 1 Software Support Contract	\$0	Each	10%	\$0	Other	F1
14273 833-6518	14273 833-6518	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 1 Software Support Contract	\$0	Each	10%	\$0	Other	F1
14273 833-6519	14273 833-6519	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 1 Software Support Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14273 833-6584	14273 833-6584	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 4 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6585	14273 833-6585	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 5 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6586	14273 833-6586	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 5 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6587	14273 833-6587	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 5 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6588	14273 833-6588	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 5 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6589	14273 833-6589	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 7 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6590	14273 833-6590	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 7 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6591	14273 833-6591	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 7 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6592	14273 833-6592	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 7 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6593	14273 833-6593	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 8 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6594	14273 833-6594	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 8 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6595	14273 833-6595	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 8 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6596	14273 833-6596	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 8 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6597	14273 833-6597	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 9 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6598	14273 833-6598	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 9 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6599	14273 833-6599	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 9 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6600	14273 833-6600	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 9 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6601	14273 833-6601	HyperConverged Infra	ProSupport Next Business Day PowerFlex Appliance Enabler Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6602	14273 833-6602	HyperConverged Infra	ProSupport Mission Critical PowerFlex Appliance Enabler Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6603	14273 833-6603	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Appliance Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14273 833-6604	14273 833-6604	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Appliance Enabler Software Support	\$0	Each	10%	\$0	Other	F1	
14273 833-6605	14273 833-6605	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 10 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6606	14273 833-6606	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 10 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6607	14273 833-6607	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 10 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6608	14273 833-6608	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 10 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6609	14273 833-6609	HyperConverged Infra	ProSupport Next Business Day PowerFlex Tier 11 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6610	14273 833-6610	HyperConverged Infra	ProSupport Mission Critical PowerFlex Tier 11 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6611	14273 833-6611	HyperConverged Infra	ProSupport Plus Next Business Day PowerFlex Tier 11 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14273 833-6612	14273 833-6612	HyperConverged Infra	ProSupport Plus Mission Critical PowerFlex Tier 11 Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14223 822-3179	14223 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
14223 825-8623	14223 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14223 825-8624	14223 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14223 837-4159	14223 837-4159	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 1 Year	\$962	Each	10%	\$866	Other	F1	
14223 837-4160	14223 837-4160	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 2 Years	\$1,925	Each	10%	\$1,732	Other	F1	
14223 837-4161	14223 837-4161	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 3 Years	\$2,887	Each	10%	\$2,598	Other	F1	
14223 837-4162	14223 837-4162	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 4 Years	\$3,850	Each	10%	\$3,465	Other	F1	
14223 837-4163	14223 837-4163	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 5 Years	\$4,812	Each	10%	\$4,331	Other	F1	
14223 837-4164	14223 837-4164	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 1 Year	\$1,764	Each	10%	\$1,588	Other	F1	
14223 837-4165	14223 837-4165	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 2 Years	\$3,528	Each	10%	\$3,175	Other	F1	
14223 837-4166	14223 837-4166	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 3 Years	\$5,292	Each	10%	\$4,763	Other	F1	
14223 837-4167	14223 837-4167	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 4 Years	\$7,056	Each	10%	\$6,350	Other	F1	
14223 837-4168	14223 837-4168	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 5 Years	\$8,820	Each	10%	\$7,938	Other	F1	
14223 837-4169	14223 837-4169	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 1 Year	\$1,862	Each	10%	\$1,676	Other	F1	
14223 837-4170	14223 837-4170	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 2 Years	\$3,724	Each	10%	\$3,352	Other	F1	
14223 837-4171	14223 837-4171	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 3 Years	\$5,586	Each	10%	\$5,027	Other	F1	
14223 837-4172	14223 837-4172	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 4 Years	\$7,448	Each	10%	\$6,703	Other	F1	
14223 837-4173	14223 837-4173	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 5 Years	\$9,310	Each	10%	\$8,379	Other	F1	
14223 837-4174	14223 837-4174	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1	
14223 837-4175	14223 837-4175	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1	
14223 837-4176	14223 837-4176	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1	
14223 837-4177	14223 837-4177	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1	
14223 837-4178	14223 837-4178	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1	
14223 837-4179	14223 837-4179	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 1 Year	\$1,568	Each	10%	\$1,411	Other	F1	
14223 837-4180	14223 837-4180	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 2 Years	\$3,136	Each	10%	\$2,822	Other	F1	
14223 837-4181	14223 837-4181	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 3 Years	\$4,704	Each	10%	\$4,234	Other	F1	
14223 837-4182	14223 837-4182	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 4 Years	\$6,272	Each	10%	\$5,645	Other	F1	
14223 837-4183	14223 837-4183	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 5 Years	\$7,840	Each	10%	\$7,056	Other	F1	
14223 837-4184	14223 837-4184	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 1 Year	\$1,764	Each	10%	\$1,588	Other	F1	
14223 837-4185	14223 837-4185	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 2 Years	\$3,528	Each	10%	\$3,175	Other	F1	
14223 837-4186	14223 837-4186	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 3 Years	\$5,292	Each	10%	\$4,763	Other	F1	
14223 837-4187	14223 837-4187	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 4 Years	\$7,056	Each	10%	\$6,350	Other	F1	
14223 837-4188	14223 837-4188	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 5 Years	\$8,820	Each	10%	\$7,938	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	Other		
14223_837-4189	14223_837-4189	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 2 Years	\$1,862	Each	10%	\$1,676	Other	F1	
14223_837-4190	14223_837-4190	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 3 Years	\$3,724	Each	10%	\$3,352	Other	F1	
14223_837-4191	14223_837-4191	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 4 Years	\$5,586	Each	10%	\$5,027	Other	F1	
14223_837-4192	14223_837-4192	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 5 Years	\$7,448	Each	10%	\$6,703	Other	F1	
14223_837-4193	14223_837-4193	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 1 Year	\$9,310	Each	10%	\$8,379	Other	F1	
14223_837-4194	14223_837-4194	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 2 Years	\$1,960	Each	10%	\$1,764	Other	F1	
14223_837-4195	14223_837-4195	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 3 Years	\$3,920	Each	10%	\$3,528	Other	F1	
14223_837-4196	14223_837-4196	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 4 Years	\$5,880	Each	10%	\$5,292	Other	F1	
14223_837-4197	14223_837-4197	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 5 Years	\$7,840	Each	10%	\$7,056	Other	F1	
14223_837-4198	14223_837-4198	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 1 Year	\$9,800	Each	10%	\$8,820	Other	F1	
14223_837-4199	14223_837-4199	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4200	14223_837-4200	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4201	14223_837-4201	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4202	14223_837-4202	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4203	14223_837-4203	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14223_837-4204	14223_837-4204	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4205	14223_837-4205	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4206	14223_837-4206	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4207	14223_837-4207	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4208	14223_837-4208	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14223_837-4209	14223_837-4209	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4210	14223_837-4210	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4211	14223_837-4211	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4212	14223_837-4212	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4213	14223_837-4213	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14223_837-4214	14223_837-4214	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4215	14223_837-4215	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4216	14223_837-4216	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4217	14223_837-4217	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14223_837-4218	14223_837-4218	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1	
14223_837-4259	14223_837-4259	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 27 Months	\$1,203	Each	10%	\$1,083	Other	F1	
14223_837-4260	14223_837-4260	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 39 Months	\$2,165	Each	10%	\$1,949	Other	F1	
14223_837-4261	14223_837-4261	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 51 Months	\$3,128	Each	10%	\$2,815	Other	F1	
14223_837-4262	14223_837-4262	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 63 Months	\$4,090	Each	10%	\$3,681	Other	F1	
14223_837-4263	14223_837-4263	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 15 Months	\$5,053	Each	10%	\$4,547	Other	F1	
14223_837-4264	14223_837-4264	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 27 Months	\$2,205	Each	10%	\$1,985	Other	F1	
14223_837-4265	14223_837-4265	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 39 Months	\$3,969	Each	10%	\$3,572	Other	F1	
14223_837-4266	14223_837-4266	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 51 Months	\$5,733	Each	10%	\$5,160	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14223 837-4267	14223 837-4267	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 51 Months	\$7,497	Each	10%	\$6,747	Other	F1
14223 837-4268	14223 837-4268	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 63 Months	\$9,261	Each	10%	\$8,335	Other	F1
14223 837-4269	14223 837-4269	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 15 Months	\$2,328	Each	10%	\$2,095	Other	F1
14223 837-4270	14223 837-4270	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 27 Months	\$4,190	Each	10%	\$3,771	Other	F1
14223 837-4271	14223 837-4271	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 39 Months	\$6,052	Each	10%	\$5,446	Other	F1
14223 837-4272	14223 837-4272	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 51 Months	\$7,914	Each	10%	\$7,122	Other	F1
14223 837-4273	14223 837-4273	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 63 Months	\$9,776	Each	10%	\$8,798	Other	F1
14223 837-4274	14223 837-4274	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 15 Months	\$2,450	Each	10%	\$2,205	Other	F1
14223 837-4275	14223 837-4275	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 27 Months	\$4,410	Each	10%	\$3,969	Other	F1
14223 837-4276	14223 837-4276	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 39 Months	\$6,370	Each	10%	\$5,733	Other	F1
14223 837-4277	14223 837-4277	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 51 Months	\$8,330	Each	10%	\$7,497	Other	F1
14223 837-4278	14223 837-4278	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 63 Months	\$10,290	Each	10%	\$9,261	Other	F1
14223 837-4279	14223 837-4279	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 15 Months	\$1,960	Each	10%	\$1,764	Other	F1
14223 837-4280	14223 837-4280	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 15 Months	\$3,528	Each	10%	\$3,175	Other	F1
14223 837-4281	14223 837-4281	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 39 Months	\$5,096	Each	10%	\$4,586	Other	F1
14223 837-4282	14223 837-4282	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 51 Months	\$6,664	Each	10%	\$5,998	Other	F1
14223 837-4283	14223 837-4283	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 63 Months	\$8,232	Each	10%	\$7,409	Other	F1
14223 837-4284	14223 837-4284	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 15 Months	\$2,205	Each	10%	\$1,985	Other	F1
14223 837-4285	14223 837-4285	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 27 Months	\$3,969	Each	10%	\$3,572	Other	F1
14223 837-4286	14223 837-4286	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 39 Months	\$5,733	Each	10%	\$5,160	Other	F1
14223 837-4287	14223 837-4287	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 51 Months	\$7,497	Each	10%	\$6,747	Other	F1
14223 837-4288	14223 837-4288	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$9,261	Each	10%	\$8,335	Other	F1
14223 837-4289	14223 837-4289	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 15 Months	\$2,328	Each	10%	\$2,095	Other	F1
14223 837-4290	14223 837-4290	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 27 Months	\$4,190	Each	10%	\$3,771	Other	F1
14223 837-4291	14223 837-4291	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 39 Months	\$6,052	Each	10%	\$5,446	Other	F1
14223 837-4292	14223 837-4292	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 51 Months	\$7,914	Each	10%	\$7,122	Other	F1
14223 837-4293	14223 837-4293	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 63 Months	\$9,776	Each	10%	\$8,798	Other	F1
14223 837-4294	14223 837-4294	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 15 Months	\$2,450	Each	10%	\$2,205	Other	F1
14223 837-4295	14223 837-4295	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 27 Months	\$4,410	Each	10%	\$3,969	Other	F1
14223 837-4296	14223 837-4296	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 39 Months	\$6,370	Each	10%	\$5,733	Other	F1
14223 837-4297	14223 837-4297	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 51 Months	\$8,330	Each	10%	\$7,497	Other	F1
14223 837-4298	14223 837-4298	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$10,290	Each	10%	\$9,261	Other	F1
14223 837-4299	14223 837-4299	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 15 Months	\$0	Each	10%	\$0	Other	F1
14223 837-4300	14223 837-4300	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other	F1
14223 837-4301	14223 837-4301	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other	F1
14223 837-4302	14223 837-4302	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other	F1
14223 837-4303	14223 837-4303	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 63 Months	\$0	Each	10%	\$0	Other	F1
14223 837-4304	14223 837-4304	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 15 Months	\$0	Each	10%	\$0	Other	F1
14223 837-4305	14223 837-4305	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other	F1
14223 837-4306	14223 837-4306	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other	F1
14223 837-4307	14223 837-4307	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14223 837-4308	14223 837-4308	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 63	\$0	Each	10%	\$0	Other	F1	
14223 837-4309	14223 837-4309	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14223 837-4310	14223 837-4310	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other	F1	
14223 837-4311	14223 837-4311	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other	F1	
14223 837-4312	14223 837-4312	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other	F1	
14223 837-4313	14223 837-4313	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14223 837-4314	14223 837-4314	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 15	\$0	Each	10%	\$0	Other	F1	
14223 837-4315	14223 837-4315	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 27	\$0	Each	10%	\$0	Other	F1	
14223 837-4316	14223 837-4316	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 39	\$0	Each	10%	\$0	Other	F1	
14223 837-4317	14223 837-4317	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 51	\$0	Each	10%	\$0	Other	F1	
14223 837-4318	14223 837-4318	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 63	\$0	Each	10%	\$0	Other	F1	
14223 837-4750	14223 837-4750	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,583	Each	10%	\$2,325	Other	F1	
14223 837-4751	14223 837-4751	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,469	Each	10%	\$1,322	Other	F1	
14223 837-4752	14223 837-4752	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,201	Each	10%	\$1,981	Other	F1	
14223 837-4753	14223 837-4753	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$4,230	Each	10%	\$3,807	Other	F1	
14223 837-4754	14223 837-4754	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$3,849	Each	10%	\$3,464	Other	F1	
14223 837-4755	14223 837-4755	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$5,877	Each	10%	\$5,289	Other	F1	
14223 837-4756	14223 837-4756	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$5,496	Each	10%	\$4,946	Other	F1	
14223 837-4757	14223 837-4757	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$7,525	Each	10%	\$6,773	Other	F1	
14223 837-4758	14223 837-4758	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$7,144	Each	10%	\$6,430	Other	F1	
14223 837-4759	14223 837-4759	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,429	Each	10%	\$1,286	Other	F1	
14223 837-4760	14223 837-4760	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 15 Months	\$1,221	Each	10%	\$1,099	Other	F1	
14223 837-4761	14223 837-4761	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$723	Each	10%	\$651	Other	F1	
14223 837-4762	14223 837-4762	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 27 Months	\$791	Each	10%	\$712	Other	F1	
14223 837-4763	14223 837-4763	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$675	Each	10%	\$608	Other	F1	
14223 837-4764	14223 837-4764	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 39 Months	\$1,296	Each	10%	\$1,166	Other	F1	
14223 837-4765	14223 837-4765	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$1,179	Each	10%	\$1,061	Other	F1	
14223 837-4766	14223 837-4766	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$1,684	Each	10%	\$1,516	Other	F1	
14223 837-4767	14223 837-4767	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 51 Months	\$1,801	Each	10%	\$1,621	Other	F1	
14223 837-4768	14223 837-4768	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$2,189	Each	10%	\$1,970	Other	F1	
14223 837-4769	14223 837-4769	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 63 Months	\$2,306	Each	10%	\$2,075	Other	F1	
14223 837-4770	14223 837-4770	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$4,336	Each	10%	\$3,902	Other	F1	
14223 837-4771	14223 837-4771	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$7,604	Each	10%	\$6,844	Other	F1	
14223 837-4772	14223 837-4772	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$10,872	Each	10%	\$9,785	Other	F1	
14223 837-4773	14223 837-4773	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$14,140	Each	10%	\$12,726	Other	F1	
14223 837-4774	14223 837-4774	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$2,535	Each	10%	\$2,282	Other	F1	
14223 837-4775	14223 837-4775	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$4,085	Each	10%	\$3,677	Other	F1	
14223 837-4776	14223 837-4776	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$3,809	Each	10%	\$3,428	Other	F1	
14223 837-4777	14223 837-4777	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$7,076	Each	10%	\$6,368	Other	F1	
14223 837-4778	14223 837-4778	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$10,344	Each	10%	\$9,310	Other	F1	
14223 837-4779	14223 837-4779	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$13,612	Each	10%	\$12,251	Other	F1	
14223 837-4780	14223 837-4780	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$1,232	Each	10%	\$1,109	Other	F1	
14223 837-4781	14223 837-4781	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$623	Each	10%	\$561	Other	F1	
14223 837-4782	14223 837-4782	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$662	Each	10%	\$596	Other	F1	
14223 837-4783	14223 837-4783	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 27 Months	\$581	Each	10%	\$523	Other	F1	
14223 837-4784	14223 837-4784	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 39 Months	\$1,080	Each	10%	\$972	Other	F1	
14223 837-4785	14223 837-4785	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$1,161	Each	10%	\$1,045	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14223_837-4786	14223_837-4786	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$1,659	Each	10%	\$1,493	Other	F1
14223_837-4787	14223_837-4787	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 51 Months	\$1,579	Each	10%	\$1,421	Other	F1
14223_837-4788	14223_837-4788	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$2,158	Each	10%	\$1,942	Other	F1
14223_837-4789	14223_837-4789	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 63 Months	\$2,077	Each	10%	\$1,869	Other	F1
14223_837-4790	14223_837-4790	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$6,667	Each	10%	\$6,000	Other	F1
14223_837-4791	14223_837-4791	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$5,643	Each	10%	\$5,079	Other	F1
14223_837-4792	14223_837-4792	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$10,619	Each	10%	\$9,557	Other	F1
14223_837-4793	14223_837-4793	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$9,595	Each	10%	\$8,636	Other	F1
14223_837-4794	14223_837-4794	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$14,572	Each	10%	\$13,115	Other	F1
14223_837-4795	14223_837-4795	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$13,547	Each	10%	\$12,192	Other	F1
14223_837-4796	14223_837-4796	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$18,524	Each	10%	\$16,672	Other	F1
14223_837-4797	14223_837-4797	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$17,500	Each	10%	\$15,750	Other	F1
14223_837-4798	14223_837-4798	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$3,387	Each	10%	\$3,048	Other	F1
14223_837-4799	14223_837-4799	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$3,333	Each	10%	\$3,000	Other	F1
14223_837-4800	14223_837-4800	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$4,066	Each	10%	\$3,659	Other	F1
14223_837-4801	14223_837-4801	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$2,532	Each	10%	\$2,279	Other	F1
14223_837-4802	14223_837-4802	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 27 Months	\$3,317	Each	10%	\$2,985	Other	F1
14223_837-4803	14223_837-4803	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$2,808	Each	10%	\$2,527	Other	F1
14223_837-4804	14223_837-4804	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 39 Months	\$5,284	Each	10%	\$4,756	Other	F1
14223_837-4805	14223_837-4805	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$4,774	Each	10%	\$4,297	Other	F1
14223_837-4806	14223_837-4806	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$6,741	Each	10%	\$6,067	Other	F1
14223_837-4807	14223_837-4807	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 51 Months	\$7,250	Each	10%	\$6,525	Other	F1
14223_837-4808	14223_837-4808	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$8,707	Each	10%	\$7,836	Other	F1
14223_837-4809	14223_837-4809	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 63 Months	\$9,217	Each	10%	\$8,295	Other	F1
14223_837-4810	14223_837-4810	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
14223_837-4811	14223_837-4811	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 15 Months	\$0	Each	10%	\$0	Other	F1
14223_837-4824	14223_837-4824	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$5,604	Each	10%	\$5,044	Other	F1
14223_837-4825	14223_837-4825	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$4,881	Each	10%	\$4,393	Other	F1
14223_837-4826	14223_837-4826	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$8,759	Each	10%	\$7,883	Other	F1
14223_837-4827	14223_837-4827	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$8,036	Each	10%	\$7,232	Other	F1
14223_837-4828	14223_837-4828	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$11,913	Each	10%	\$10,722	Other	F1
14223_837-4829	14223_837-4829	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$11,190	Each	10%	\$10,071	Other	F1
14223_837-4830	14223_837-4830	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$15,068	Each	10%	\$13,561	Other	F1
14223_837-4831	14223_837-4831	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$14,344	Each	10%	\$12,910	Other	F1
14223_837-4832	14223_837-4832	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$2,679	Each	10%	\$2,411	Other	F1
14223_837-4833	14223_837-4833	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$2,802	Each	10%	\$2,522	Other	F1
14223_837-4834	14223_837-4834	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 15 Months	\$4,597	Each	10%	\$4,137	Other	F1
14223_837-4835	14223_837-4835	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 1 Year	\$3,240	Each	10%	\$2,916	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14223 837-4836	14223 837-4836	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 27 Months	\$4,911	Each	10%	\$4,420	Other	F1
14223 837-4837	14223 837-4837	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 2 Years	\$4,278	Each	10%	\$3,850	Other	F1
14223 837-4838	14223 837-4838	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 39 Months	\$7,675	Each	10%	\$6,908	Other	F1
14223 837-4839	14223 837-4839	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 3 Years	\$7,042	Each	10%	\$6,338	Other	F1
14223 837-4840	14223 837-4840	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 4 Years	\$9,806	Each	10%	\$8,825	Other	F1
14223 837-4841	14223 837-4841	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 51 Months	\$10,440	Each	10%	\$9,396	Other	F1
14223 837-4842	14223 837-4842	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 5 Years	\$12,571	Each	10%	\$11,314	Other	F1
14223 837-4843	14223 837-4843	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 63 Months	\$13,204	Each	10%	\$11,884	Other	F1
14223 837-4848	14223 837-4848	HyperConverged Infra	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1
14223 837-4849	14223 837-4849	HyperConverged Infra	Keep Your Hard Drive 2 Years	\$897	Each	10%	\$807	Other	F1
14223 837-4850	14223 837-4850	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$2,448	Each	10%	\$2,203	Other	F1
14223 837-4851	14223 837-4851	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 27 Months	\$3,148	Each	10%	\$2,833	Other	F1
14223 837-4852	14223 837-4852	HyperConverged Infra	Keep Your Hard Drive 5 Years	\$2,242	Each	10%	\$2,018	Other	F1
14223 837-4853	14223 837-4853	HyperConverged Infra	Keep Your Hard Drive 4 Years	\$1,794	Each	10%	\$1,614	Other	F1
14223 837-4854	14223 837-4854	HyperConverged Infra	Keep Your Hard Drive 3 Years	\$1,345	Each	10%	\$1,211	Other	F1
14223 837-4855	14223 837-4855	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$1,224	Each	10%	\$1,102	Other	F1
14223 837-4856	14223 837-4856	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$3,672	Each	10%	\$3,305	Other	F1
14223 837-4857	14223 837-4857	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$4,896	Each	10%	\$4,406	Other	F1
14223 837-4858	14223 837-4858	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$6,121	Each	10%	\$5,509	Other	F1
14223 837-4859	14223 837-4859	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 51 Months	\$6,295	Each	10%	\$5,666	Other	F1
14223 837-4860	14223 837-4860	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 63 Months	\$7,869	Each	10%	\$7,082	Other	F1
14223 837-4861	14223 837-4861	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 15 Months	\$1,574	Each	10%	\$1,417	Other	F1
14223 837-4862	14223 837-4862	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 39 Months	\$4,722	Each	10%	\$4,250	Other	F1
14223 837-4863	14223 837-4863	HyperConverged Infra	Keep Your Hard Drive 1 Year	\$448	Each	10%	\$404	Other	F1
14223 837-4866	14223 837-4866	HyperConverged Infra	Keep Your Hard Drive 15 Months	\$448	Each	10%	\$404	Other	F1
14223 837-4867	14223 837-4867	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 15 Months	\$3,148	Each	10%	\$2,833	Other	F1
14223 837-4868	14223 837-4868	HyperConverged Infra	Keep Your Hard Drive 27 Months	\$897	Each	10%	\$807	Other	F1
14223 837-4869	14223 837-4869	HyperConverged Infra	Keep Your Hard Drive 39 Months	\$1,345	Each	10%	\$1,211	Other	F1
14223 837-4870	14223 837-4870	HyperConverged Infra	Keep Your Hard Drive 51 Months	\$2,242	Each	10%	\$2,018	Other	F1
14223 837-4871	14223 837-4871	HyperConverged Infra	Keep Your Hard Drive 63 Months	\$2,690	Each	10%	\$2,421	Other	F1
14223 837-4872	14223 837-4872	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,625	Each	10%	\$1,463	Other	F1
14223 837-4873	14223 837-4873	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$3,672	Each	10%	\$3,305	Other	F1
14223 837-4874	14223 837-4874	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$4,896	Each	10%	\$4,406	Other	F1
14223 837-4875	14223 837-4875	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$6,121	Each	10%	\$5,509	Other	F1
14223 837-4876	14223 837-4876	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$6,295	Each	10%	\$5,666	Other	F1
14223 837-4877	14223 837-4877	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$7,869	Each	10%	\$7,082	Other	F1
14223 837-4878	14223 837-4878	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$1,797	Each	10%	\$1,617	Other	F1
14223 837-4879	14223 837-4879	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$4,722	Each	10%	\$4,250	Other	F1
14223 837-4888	14223 837-4888	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 27 Months	\$2,448	Each	10%	\$2,203	Other	F1
14223 843-9245	14223 843-9245	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$2,240	Each	10%	\$2,016	Other	F1
14223 843-9247	14223 843-9247	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,792	Each	10%	\$1,613	Other	F1
14223 843-9248	14223 843-9248	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$2,688	Each	10%	\$2,419	Other	F1
14223 843-9250	14223 843-9250	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$3,136	Each	10%	\$2,822	Other	F1
14223 843-9252	14223 843-9252	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$448	Each	10%	\$403	Other	F1
14223 843-9253	14223 843-9253	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$3,136	Each	10%	\$2,822	Other	F1
14223 843-9254	14223 843-9254	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$896	Each	10%	\$806	Other	F1
14223 843-9256	14223 843-9256	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$2,240	Each	10%	\$2,016	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14223 843-9258	14223 843-9258	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,792	Each	10%	\$1,613	Other	F1
14223 843-9259	14223 843-9259	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$448	Each	10%	\$403	Other	F1
14223 843-9261	14223 843-9261	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,344	Each	10%	\$1,210	Other	F1
14223 843-9263	14223 843-9263	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,344	Each	10%	\$1,210	Other	F1
14223 843-9290	14223 843-9290	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$896	Each	10%	\$806	Other	F1
14223 843-9292	14223 843-9292	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$2,688	Each	10%	\$2,419	Other	F1
14223 847-7575	14223 847-7575	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$3,585	Each	10%	\$3,227	Other	F1
14223 847-7577	14223 847-7577	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$2,868	Each	10%	\$2,581	Other	F1
14223 847-7578	14223 847-7578	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$4,302	Each	10%	\$3,872	Other	F1
14223 847-7580	14223 847-7580	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$5,019	Each	10%	\$4,517	Other	F1
14223 847-7582	14223 847-7582	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$717	Each	10%	\$645	Other	F1
14223 847-7583	14223 847-7583	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$5,019	Each	10%	\$4,517	Other	F1
14223 847-7584	14223 847-7584	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,434	Each	10%	\$1,291	Other	F1
14223 847-7586	14223 847-7586	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$3,585	Each	10%	\$3,227	Other	F1
14223 847-7588	14223 847-7588	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$2,868	Each	10%	\$2,581	Other	F1
14223 847-7589	14223 847-7589	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$717	Each	10%	\$645	Other	F1
14223 847-7590	14223 847-7590	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,151	Each	10%	\$1,936	Other	F1
14223 847-7592	14223 847-7592	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,151	Each	10%	\$1,936	Other	F1
14223 847-7619	14223 847-7619	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,434	Each	10%	\$1,291	Other	F1
14223 847-7621	14223 847-7621	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$4,302	Each	10%	\$3,872	Other	F1
14223 951-2015	14223 951-2015	HyperConverged Infra		\$0	Each	10%	\$0	Other	F1
14223 975-3461	14223 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14223 989-3439	14223 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14223 992-6149	14223 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14223 995-8131	14223 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
14451 837-4219	14451 837-4219	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance	\$962	Each	10%	\$866	Other	F1
14451 837-4220	14451 837-4220	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance	\$1,764	Each	10%	\$1,588	Other	F1
14451 837-4221	14451 837-4221	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance	\$1,862	Each	10%	\$1,676	Other	F1
14451 837-4222	14451 837-4222	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14451 837-4223	14451 837-4223	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14451 837-4224	14451 837-4224	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14451 837-4225	14451 837-4225	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14451 837-4226	14451 837-4226	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14451 837-4227	14451 837-4227	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance	\$962	Each	10%	\$866	Other	F1
14451 837-4228	14451 837-4228	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance	\$1,764	Each	10%	\$1,588	Other	F1
14451 837-4229	14451 837-4229	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance	\$1,862	Each	10%	\$1,676	Other	F1
14451 837-4230	14451 837-4230	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14451 837-4231	14451 837-4231	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14451 837-4232	14451 837-4232	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14451 837-4233	14451 837-4233	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14451 837-4234	14451 837-4234	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14451 837-4235	14451 837-4235	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 1 Year	\$1,568	Each	10%	\$1,411	Other	F1
14451 837-4236	14451 837-4236	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 2 Years	\$3,136	Each	10%	\$2,822	Other	F1
14451 837-4237	14451 837-4237	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 3 Years	\$4,704	Each	10%	\$4,234	Other	F1
14451 837-4238	14451 837-4238	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 4 Years	\$6,272	Each	10%	\$5,645	Other	F1
14451 837-4239	14451 837-4239	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 5 Years	\$7,840	Each	10%	\$7,056	Other	F1
14451 837-4240	14451 837-4240	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 6 Years	\$9,408	Each	10%	\$8,467	Other	F1
14451 837-4241	14451 837-4241	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 1 Year	\$1,764	Each	10%	\$1,588	Other	F1
14451 837-4242	14451 837-4242	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 2 Years	\$3,528	Each	10%	\$3,175	Other	F1
14451 837-4243	14451 837-4243	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 3 Years	\$5,292	Each	10%	\$4,763	Other	F1
14451 837-4244	14451 837-4244	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 4 Years	\$7,056	Each	10%	\$6,350	Other	F1
14451 837-4245	14451 837-4245	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 5 Years	\$8,820	Each	10%	\$7,938	Other	F1
14451 837-4246	14451 837-4246	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 6 Years	\$10,584	Each	10%	\$9,526	Other	F1
14451 837-4247	14451 837-4247	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 1 Year	\$1,862	Each	10%	\$1,676	Other	F1
14451 837-4248	14451 837-4248	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 2 Years	\$3,724	Each	10%	\$3,352	Other	F1
14451 837-4249	14451 837-4249	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 3 Years	\$5,586	Each	10%	\$5,027	Other	F1
14451 837-4250	14451 837-4250	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 4 Years	\$7,448	Each	10%	\$6,703	Other	F1
14451 837-4251	14451 837-4251	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 5 Years	\$9,310	Each	10%	\$8,379	Other	F1
14451 837-4252	14451 837-4252	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 6 Years	\$11,172	Each	10%	\$10,055	Other	F1
14451 837-4253	14451 837-4253	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
14451 837-4254	14451 837-4254	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
14451 837-4255	14451 837-4255	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
14451 837-4256	14451 837-4256	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
14451 837-4257	14451 837-4257	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
14451 837-4258	14451 837-4258	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 6 Years	\$11,760	Each	10%	\$10,584	Other	F1
14451 837-4319	14451 837-4319	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 15 Months	\$1,960	Each	10%	\$1,764	Other	F1
14451 837-4320	14451 837-4320	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 27 Months	\$3,528	Each	10%	\$3,175	Other	F1
14451 837-4321	14451 837-4321	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 39 Months	\$5,096	Each	10%	\$4,586	Other	F1
14451 837-4322	14451 837-4322	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 51 Months	\$6,664	Each	10%	\$5,998	Other	F1
14451 837-4323	14451 837-4323	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 63 Months	\$8,232	Each	10%	\$7,409	Other	F1
14451 837-4324	14451 837-4324	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 75 Months	\$9,800	Each	10%	\$8,820	Other	F1
14451 837-4325	14451 837-4325	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 15 Months	\$2,205	Each	10%	\$1,985	Other	F1
14451 837-4326	14451 837-4326	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 27 Months	\$3,969	Each	10%	\$3,572	Other	F1
14451 837-4327	14451 837-4327	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 39 Months	\$5,733	Each	10%	\$5,160	Other	F1
14451 837-4328	14451 837-4328	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 51 Months	\$7,497	Each	10%	\$6,747	Other	F1
14451 837-4329	14451 837-4329	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$9,261	Each	10%	\$8,335	Other	F1
14451 837-4330	14451 837-4330	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 75 Months	\$11,025	Each	10%	\$9,923	Other	F1
14451 837-4331	14451 837-4331	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$2,328	Each	10%	\$2,085	Other	F1
14451 837-4332	14451 837-4332	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$4,190	Each	10%	\$3,771	Other	F1
14451 837-4333	14451 837-4333	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$6,052	Each	10%	\$5,446	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base Price from Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	
14451 837-4334	14451 837-4334	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$7,914	Each	10%	\$7,122	Other	F1
14451 837-4335	14451 837-4335	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$9,776	Each	10%	\$8,798	Other	F1
14451 837-4336	14451 837-4336	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$11,638	Each	10%	\$10,474	Other	F1
14451 837-4337	14451 837-4337	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$2,450	Each	10%	\$2,205	Other	F1
14451 837-4338	14451 837-4338	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$4,410	Each	10%	\$3,969	Other	F1
14451 837-4339	14451 837-4339	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$6,370	Each	10%	\$5,733	Other	F1
14451 837-4340	14451 837-4340	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$8,330	Each	10%	\$7,497	Other	F1
14451 837-4341	14451 837-4341	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$10,290	Each	10%	\$9,261	Other	F1
14451 837-4342	14451 837-4342	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$12,250	Each	10%	\$11,025	Other	F1
14451 837-4814	14451 837-4814	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$3,767	Each	10%	\$3,390	Other	F1
14451 837-4815	14451 837-4815	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$3,767	Each	10%	\$3,390	Other	F1
14451 837-4818	14451 837-4818	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$5,919	Each	10%	\$5,327	Other	F1
14451 837-4819	14451 837-4819	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$5,919	Each	10%	\$5,327	Other	F1
14451 837-4820	14451 837-4820	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance	\$2,152	Each	10%	\$1,937	Other	F1
14451 837-4821	14451 837-4821	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance	\$2,152	Each	10%	\$1,937	Other	F1
14451 837-4846	14451 837-4846	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$4,843	Each	10%	\$4,358	Other	F1
14451 837-4847	14451 837-4847	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$4,843	Each	10%	\$4,358	Other	F1
14451 837-4864	14451 837-4864	HyperConverged Infra	Keep Your Hard Drive	\$448	Each	10%	\$404	Other	F1
14451 837-4865	14451 837-4865	HyperConverged Infra	Keep Your Hard Drive	\$448	Each	10%	\$404	Other	F1
14451 837-4880	14451 837-4880	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$4,031	Each	10%	\$3,628	Other	F1
14451 837-4881	14451 837-4881	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$4,031	Each	10%	\$3,628	Other	F1
14451 837-4882	14451 837-4882	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$2,675	Each	10%	\$2,408	Other	F1
14451 837-4883	14451 837-4883	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$2,675	Each	10%	\$2,408	Other	F1
14451 837-4884	14451 837-4884	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$2,302	Each	10%	\$2,072	Other	F1
14451 837-4885	14451 837-4885	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$2,302	Each	10%	\$2,072	Other	F1
14451 837-4886	14451 837-4886	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,528	Each	10%	\$1,375	Other	F1
14451 837-4887	14451 837-4887	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,528	Each	10%	\$1,375	Other	F1
14451 843-9260	14451 843-9260	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$448	Each	10%	\$403	Other	F1
14451 843-9278	14451 843-9278	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$448	Each	10%	\$403	Other	F1
14451 847-7607	14451 847-7607	HyperConverged Infra	Keep your Component For Enterprise	\$717	Each	10%	\$645	Other	F1
14451 847-7713	14451 847-7713	HyperConverged Infra	Keep your Component For Enterprise	\$717	Each	10%	\$645	Other	F1
14451 926-0476	14451 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14224 822-3179	14224 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14224 825-8623	14224 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14224 825-8624	14224 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14224 837-1127	14224 837-1127	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$1,721	Each	10%	\$1,549	Other	F1
14224 837-1128	14224 837-1128	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$979	Each	10%	\$881	Other	F1
14224 837-1129	14224 837-1129	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$1,467	Each	10%	\$1,320	Other	F1
14224 837-1130	14224 837-1130	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$2,819	Each	10%	\$2,537	Other	F1
14224 837-1131	14224 837-1131	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$2,565	Each	10%	\$2,309	Other	F1
14224 837-1132	14224 837-1132	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$3,917	Each	10%	\$3,525	Other	F1
14224 837-1133	14224 837-1133	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$3,683	Each	10%	\$3,297	Other	F1
14224 837-1134	14224 837-1134	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$5,014	Each	10%	\$4,513	Other	F1
14224 837-1135	14224 837-1135	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$4,761	Each	10%	\$4,285	Other	F1
14224 837-1136	14224 837-1136	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$952	Each	10%	\$857	Other	F1
14224 837-1137	14224 837-1137	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 15 Months	\$814	Each	10%	\$733	Other	F1
14224 837-1138	14224 837-1138	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$482	Each	10%	\$434	Other	F1
14224 837-1139	14224 837-1139	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 27 Months	\$527	Each	10%	\$474	Other	F1
14224 837-1140	14224 837-1140	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$450	Each	10%	\$405	Other	F1
14224 837-1141	14224 837-1141	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 39 Months	\$864	Each	10%	\$778	Other	F1
14224 837-1142	14224 837-1142	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$786	Each	10%	\$707	Other	F1
14224 837-1143	14224 837-1143	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$1,123	Each	10%	\$1,011	Other	F1
14224 837-1144	14224 837-1144	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 51 Months	\$1,200	Each	10%	\$1,080	Other	F1
14224 837-1145	14224 837-1145	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$1,459	Each	10%	\$1,313	Other	F1
14224 837-1146	14224 837-1146	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 63 Months	\$1,537	Each	10%	\$1,383	Other	F1
14224 837-1147	14224 837-1147	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$2,680	Each	10%	\$2,601	Other	F1
14224 837-1148	14224 837-1148	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$5,067	Each	10%	\$4,560	Other	F1
14224 837-1149	14224 837-1149	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$7,246	Each	10%	\$6,521	Other	F1
14224 837-1150	14224 837-1150	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$9,424	Each	10%	\$8,482	Other	F1
14224 837-1151	14224 837-1151	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,689	Each	10%	\$1,520	Other	F1
14224 837-1152	14224 837-1152	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$2,722	Each	10%	\$2,450	Other	F1
14224 837-1153	14224 837-1153	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12	\$2,539	Each	10%	\$2,285	Other	F1
14224 837-1154	14224 837-1154	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$4,716	Each	10%	\$4,244	Other	F1
14224 837-1155	14224 837-1155	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$6,894	Each	10%	\$6,205	Other	F1
14224 837-1156	14224 837-1156	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$9,071	Each	10%	\$8,164	Other	F1
14224 837-1157	14224 837-1157	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$821	Each	10%	\$739	Other	F1
14224 837-1158	14224 837-1158	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$416	Each	10%	\$374	Other	F1
14224 837-1159	14224 837-1159	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$441	Each	10%	\$397	Other	F1
14224 837-1160	14224 837-1160	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 27 Months	\$387	Each	10%	\$348	Other	F1
14224 837-1161	14224 837-1161	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 39 Months	\$720	Each	10%	\$648	Other	F1
14224 837-1162	14224 837-1162	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$773	Each	10%	\$696	Other	F1
14224 837-1163	14224 837-1163	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$1,106	Each	10%	\$995	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14224 837-1164	14224 837-1164	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 51 Months	\$1,052	Each	10%		\$947	Other	F1
14224 837-1165	14224 837-1165	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$1,438	Each	10%		\$1,294	Other	F1
14224 837-1166	14224 837-1166	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 63 Months	\$1,385	Each	10%		\$1,247	Other	F1
14224 837-1167	14224 837-1167	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,443	Each	10%		\$3,999	Other	F1
14224 837-1168	14224 837-1168	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,761	Each	10%		\$3,385	Other	F1
14224 837-1169	14224 837-1169	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,077	Each	10%		\$6,369	Other	F1
14224 837-1170	14224 837-1170	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,395	Each	10%		\$5,756	Other	F1
14224 837-1171	14224 837-1171	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$9,711	Each	10%		\$8,740	Other	F1
14224 837-1172	14224 837-1172	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$9,029	Each	10%		\$8,126	Other	F1
14224 837-1173	14224 837-1173	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$12,345	Each	10%		\$11,111	Other	F1
14224 837-1174	14224 837-1174	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$11,663	Each	10%		\$10,497	Other	F1
14224 837-1175	14224 837-1175	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,257	Each	10%		\$2,031	Other	F1
14224 837-1176	14224 837-1176	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,221	Each	10%		\$1,999	Other	F1
14224 837-1177	14224 837-1177	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$2,710	Each	10%		\$2,439	Other	F1
14224 837-1178	14224 837-1178	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$1,688	Each	10%		\$1,519	Other	F1
14224 837-1179	14224 837-1179	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 27	\$2,211	Each	10%		\$1,990	Other	F1
14224 837-1180	14224 837-1180	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2	\$1,871	Each	10%		\$1,684	Other	F1
14224 837-1181	14224 837-1181	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 39	\$3,522	Each	10%		\$3,170	Other	F1
14224 837-1182	14224 837-1182	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$3,182	Each	10%		\$2,864	Other	F1
14224 837-1183	14224 837-1183	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4	\$4,492	Each	10%		\$4,043	Other	F1
14224 837-1184	14224 837-1184	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 51	\$4,832	Each	10%		\$4,349	Other	F1
14224 837-1185	14224 837-1185	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$5,803	Each	10%		\$5,223	Other	F1
14224 837-1186	14224 837-1186	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 63	\$6,143	Each	10%		\$5,529	Other	F1
14224 837-1247	14224 837-1247	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%		\$0	Other	F1
14224 837-1248	14224 837-1248	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 15 Months	\$0	Each	10%		\$0	Other	F1
14224 837-1261	14224 837-1261	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$3,735	Each	10%		\$3,362	Other	F1
14224 837-1262	14224 837-1262	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$3,253	Each	10%		\$2,928	Other	F1
14224 837-1263	14224 837-1263	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$5,837	Each	10%		\$5,253	Other	F1
14224 837-1264	14224 837-1264	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$5,356	Each	10%		\$4,820	Other	F1
14224 837-1265	14224 837-1265	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$7,939	Each	10%		\$7,145	Other	F1
14224 837-1266	14224 837-1266	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$7,458	Each	10%		\$6,712	Other	F1
14224 837-1267	14224 837-1267	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$10,042	Each	10%		\$9,038	Other	F1
14224 837-1268	14224 837-1268	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$9,560	Each	10%		\$8,604	Other	F1
14224 837-1269	14224 837-1269	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,785	Each	10%		\$1,607	Other	F1
14224 837-1270	14224 837-1270	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,867	Each	10%		\$1,680	Other	F1
14224 837-1271	14224 837-1271	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 15 Months	\$3,064	Each	10%		\$2,758	Other	F1
14224 837-1272	14224 837-1272	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 1 Year	\$2,160	Each	10%		\$1,944	Other	F1
14224 837-1273	14224 837-1273	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 27 Months	\$3,273	Each	10%		\$2,946	Other	F1
14224 837-1274	14224 837-1274	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 2 Years	\$2,851	Each	10%		\$2,566	Other	F1
14224 837-1275	14224 837-1275	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 39 Months	\$5,116	Each	10%		\$4,604	Other	F1
14224 837-1276	14224 837-1276	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 3 Years	\$4,693	Each	10%		\$4,224	Other	F1
14224 837-1277	14224 837-1277	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 4 Years	\$6,535	Each	10%		\$5,882	Other	F1
14224 837-1278	14224 837-1278	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 51 Months	\$6,958	Each	10%		\$6,262	Other	F1
14224 837-1279	14224 837-1279	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 5 Years	\$8,378	Each	10%		\$7,540	Other	F1
14224 837-1280	14224 837-1280	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 63 Months	\$8,800	Each	10%		\$7,920	Other	F1
14224 837-1285	14224 837-1285	HyperConverged Infra	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%		\$356	Other	F1
14224 837-1286	14224 837-1286	HyperConverged Infra	Keep Your Hard Drive 2 Years	\$598	Each	10%		\$538	Other	F1
14224 837-1287	14224 837-1287	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,632	Each	10%		\$1,469	Other	F1
14224 837-1288	14224 837-1288	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 27 Months	\$2,098	Each	10%		\$1,888	Other	F1
14224 837-1289	14224 837-1289	HyperConverged Infra	Keep Your Hard Drive 5 Years	\$1,494	Each	10%		\$1,345	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14224 837-1290	14224 837-1290	HyperConverged Infra	Keep Your Hard Drive 4 Years	\$1,195	Each	10%	\$1,076	Other	F1
14224 837-1291	14224 837-1291	HyperConverged Infra	Keep Your Hard Drive 3 Years	\$896	Each	10%	\$807	Other	F1
14224 837-1292	14224 837-1292	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$816	Each	10%	\$734	Other	F1
14224 837-1293	14224 837-1293	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,447	Each	10%	\$2,202	Other	F1
14224 837-1294	14224 837-1294	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$3,263	Each	10%	\$2,937	Other	F1
14224 837-1295	14224 837-1295	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$4,079	Each	10%	\$3,671	Other	F1
14224 837-1296	14224 837-1296	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 51 Months	\$4,196	Each	10%	\$3,776	Other	F1
14224 837-1297	14224 837-1297	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 63 Months	\$5,244	Each	10%	\$4,720	Other	F1
14224 837-1298	14224 837-1298	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 15 Months	\$1,049	Each	10%	\$944	Other	F1
14224 837-1299	14224 837-1299	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 39 Months	\$3,147	Each	10%	\$2,832	Other	F1
14224 837-1300	14224 837-1300	HyperConverged Infra	Keep Your Hard Drive 1 Year	\$299	Each	10%	\$269	Other	F1
14224 837-1303	14224 837-1303	HyperConverged Infra	Keep Your Hard Drive 15 Months	\$299	Each	10%	\$269	Other	F1
14224 837-1304	14224 837-1304	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$2,098	Each	10%	\$1,888	Other	F1
14224 837-1305	14224 837-1305	HyperConverged Infra	Keep Your Hard Drive 27 Months	\$598	Each	10%	\$538	Other	F1
14224 837-1306	14224 837-1306	HyperConverged Infra	Keep Your Hard Drive 39 Months	\$896	Each	10%	\$807	Other	F1
14224 837-1367	14224 837-1367	HyperConverged Infra	Keep Your Hard Drive 51 Months	\$1,494	Each	10%	\$1,345	Other	F1
14224 837-1368	14224 837-1368	HyperConverged Infra	Keep Your Hard Drive 63 Months	\$1,793	Each	10%	\$1,614	Other	F1
14224 837-1369	14224 837-1369	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 15 Months	\$1,083	Each	10%	\$975	Other	F1
14224 837-1370	14224 837-1370	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 39 Months	\$2,447	Each	10%	\$2,202	Other	F1
14224 837-1371	14224 837-1371	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 51 Months	\$3,263	Each	10%	\$2,937	Other	F1
14224 837-1372	14224 837-1372	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 63 Months	\$4,079	Each	10%	\$3,671	Other	F1
14224 837-1373	14224 837-1373	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$4,196	Each	10%	\$3,776	Other	F1
14224 837-1374	14224 837-1374	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$5,244	Each	10%	\$4,720	Other	F1
14224 837-1375	14224 837-1375	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$1,198	Each	10%	\$1,078	Other	F1
14224 837-1376	14224 837-1376	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$3,147	Each	10%	\$2,832	Other	F1
14224 837-1385	14224 837-1385	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 27 Months	\$1,632	Each	10%	\$1,469	Other	F1
14224 837-4159	14224 837-4159	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 1 Year	\$962	Each	10%	\$866	Other	F1
14224 837-4160	14224 837-4160	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 2 Years	\$1,925	Each	10%	\$1,732	Other	F1
14224 837-4161	14224 837-4161	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 3 Years	\$2,887	Each	10%	\$2,598	Other	F1
14224 837-4162	14224 837-4162	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 4 Years	\$3,850	Each	10%	\$3,465	Other	F1
14224 837-4163	14224 837-4163	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 5 Years	\$4,812	Each	10%	\$4,331	Other	F1
14224 837-4164	14224 837-4164	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 1 Year	\$1,764	Each	10%	\$1,588	Other	F1
14224 837-4165	14224 837-4165	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 2 Years	\$3,528	Each	10%	\$3,175	Other	F1
14224 837-4166	14224 837-4166	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 3 Years	\$5,292	Each	10%	\$4,763	Other	F1
14224 837-4167	14224 837-4167	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 4 Years	\$7,056	Each	10%	\$6,350	Other	F1
14224 837-4168	14224 837-4168	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 5 Years	\$8,820	Each	10%	\$7,938	Other	F1
14224 837-4169	14224 837-4169	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 1 Year	\$1,862	Each	10%	\$1,676	Other	F1
14224 837-4170	14224 837-4170	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 2 Years	\$3,724	Each	10%	\$3,352	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
14224 837-4171	14224 837-4171	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 3 Years	\$5,586	Each	10%	\$5,027	Other	F1
14224 837-4172	14224 837-4172	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 4 Years	\$7,448	Each	10%	\$6,703	Other	F1
14224 837-4173	14224 837-4173	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 5 Years	\$9,310	Each	10%	\$8,379	Other	F1
14224 837-4174	14224 837-4174	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
14224 837-4175	14224 837-4175	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
14224 837-4176	14224 837-4176	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
14224 837-4177	14224 837-4177	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
14224 837-4178	14224 837-4178	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
14224 837-4179	14224 837-4179	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 1 Year	\$1,568	Each	10%	\$1,411	Other	F1
14224 837-4180	14224 837-4180	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 2 Years	\$3,136	Each	10%	\$2,822	Other	F1
14224 837-4181	14224 837-4181	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 3 Years	\$4,704	Each	10%	\$4,234	Other	F1
14224 837-4182	14224 837-4182	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 4 Years	\$6,272	Each	10%	\$5,645	Other	F1
14224 837-4183	14224 837-4183	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 5 Years	\$7,840	Each	10%	\$7,056	Other	F1
14224 837-4184	14224 837-4184	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 1 Year	\$1,764	Each	10%	\$1,588	Other	F1
14224 837-4185	14224 837-4185	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 2 Years	\$3,528	Each	10%	\$3,175	Other	F1
14224 837-4186	14224 837-4186	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 3 Years	\$5,292	Each	10%	\$4,763	Other	F1
14224 837-4187	14224 837-4187	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 4 Years	\$7,056	Each	10%	\$6,350	Other	F1
14224 837-4188	14224 837-4188	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 5 Years	\$8,820	Each	10%	\$7,938	Other	F1
14224 837-4189	14224 837-4189	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 1 Year	\$1,862	Each	10%	\$1,676	Other	F1
14224 837-4190	14224 837-4190	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 2 Years	\$3,724	Each	10%	\$3,352	Other	F1
14224 837-4191	14224 837-4191	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 3 Years	\$5,586	Each	10%	\$5,027	Other	F1
14224 837-4192	14224 837-4192	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 4 Years	\$7,448	Each	10%	\$6,703	Other	F1
14224 837-4193	14224 837-4193	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 5 Years	\$9,310	Each	10%	\$8,379	Other	F1
14224 837-4194	14224 837-4194	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
14224 837-4195	14224 837-4195	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
14224 837-4196	14224 837-4196	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
14224 837-4197	14224 837-4197	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
14224 837-4198	14224 837-4198	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
14224 837-4199	14224 837-4199	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14224 837-4200	14224 837-4200	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4201	14224 837-4201	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4202	14224 837-4202	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4203	14224 837-4203	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4204	14224 837-4204	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14224 837-4205	14224 837-4205	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4206	14224 837-4206	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4207	14224 837-4207	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4208	14224 837-4208	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4209	14224 837-4209	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14224 837-4210	14224 837-4210	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4211	14224 837-4211	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4212	14224 837-4212	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4213	14224 837-4213	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14224 837-4214	14224 837-4214	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14224 837-4215	14224 837-4215	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14224 837-4216	14224 837-4216	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 3	\$0	Each	10%	\$0	Other	F1
14224 837-4217	14224 837-4217	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 4	\$0	Each	10%	\$0	Other	F1
14224 837-4218	14224 837-4218	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 5	\$0	Each	10%	\$0	Other	F1
14224 837-4259	14224 837-4259	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 15 Months	\$1,203	Each	10%	\$1,083	Other	F1
14224 837-4260	14224 837-4260	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 27 Months	\$2,165	Each	10%	\$1,949	Other	F1
14224 837-4261	14224 837-4261	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 39 Months	\$3,128	Each	10%	\$2,815	Other	F1
14224 837-4262	14224 837-4262	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 51 Months	\$4,090	Each	10%	\$3,681	Other	F1
14224 837-4263	14224 837-4263	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 63 Months	\$5,053	Each	10%	\$4,547	Other	F1
14224 837-4264	14224 837-4264	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 15 Months	\$2,205	Each	10%	\$1,985	Other	F1
14224 837-4265	14224 837-4265	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 27 Months	\$3,969	Each	10%	\$3,572	Other	F1
14224 837-4266	14224 837-4266	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 39 Months	\$5,733	Each	10%	\$5,160	Other	F1
14224 837-4267	14224 837-4267	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 51 Months	\$7,497	Each	10%	\$6,747	Other	F1
14224 837-4268	14224 837-4268	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 63 Months	\$9,261	Each	10%	\$8,335	Other	F1
14224 837-4269	14224 837-4269	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 15 Months	\$2,328	Each	10%	\$2,095	Other	F1
14224 837-4270	14224 837-4270	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 27 Months	\$4,190	Each	10%	\$3,771	Other	F1
14224 837-4271	14224 837-4271	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 39 Months	\$6,052	Each	10%	\$5,446	Other	F1
14224 837-4272	14224 837-4272	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 51 Months	\$7,914	Each	10%	\$7,122	Other	F1
14224 837-4273	14224 837-4273	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 63 Months	\$9,776	Each	10%	\$8,798	Other	F1
14224 837-4274	14224 837-4274	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 15 Months	\$2,450	Each	10%	\$2,205	Other	F1
14224 837-4275	14224 837-4275	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 27 Months	\$4,410	Each	10%	\$3,969	Other	F1
14224 837-4276	14224 837-4276	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 39 Months	\$6,370	Each	10%	\$5,733	Other	F1
14224 837-4277	14224 837-4277	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 51 Months	\$8,330	Each	10%	\$7,497	Other	F1
14224 837-4278	14224 837-4278	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 63 Months	\$10,290	Each	10%	\$9,261	Other	F1
14224 837-4279	14224 837-4279	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 15 Months	\$1,960	Each	10%	\$1,764	Other	F1
14224 837-4280	14224 837-4280	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 27 Months	\$3,528	Each	10%	\$3,175	Other	F1
14224 837-4281	14224 837-4281	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 39 Months	\$5,096	Each	10%	\$4,586	Other	F1
14224 837-4282	14224 837-4282	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 51 Months	\$6,664	Each	10%	\$5,998	Other	F1
14224 837-4283	14224 837-4283	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 63 Months	\$8,232	Each	10%	\$7,409	Other	F1
14224 837-4284	14224 837-4284	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 15 Months	\$2,205	Each	10%	\$1,985	Other	F1
14224 837-4285	14224 837-4285	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 27 Months	\$3,969	Each	10%	\$3,572	Other	F1
14224 837-4286	14224 837-4286	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 39 Months	\$5,733	Each	10%	\$5,160	Other	F1
14224 837-4287	14224 837-4287	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 51 Months	\$7,497	Each	10%	\$6,747	Other	F1
14224 837-4288	14224 837-4288	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$9,261	Each	10%	\$8,335	Other	F1
14224 837-4289	14224 837-4289	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 15 Months	\$2,328	Each	10%	\$2,095	Other	F1
14224 837-4290	14224 837-4290	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 27 Months	\$4,190	Each	10%	\$3,771	Other	F1
14224 837-4291	14224 837-4291	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 39 Months	\$6,052	Each	10%	\$5,446	Other	F1
14224 837-4292	14224 837-4292	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 51 Months	\$7,914	Each	10%	\$7,122	Other	F1
14224 837-4293	14224 837-4293	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 63 Months	\$9,776	Each	10%	\$8,798	Other	F1
14224 837-4294	14224 837-4294	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 15 Months	\$2,450	Each	10%	\$2,205	Other	F1
14224 837-4295	14224 837-4295	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 27 Months	\$4,410	Each	10%	\$3,969	Other	F1
14224 837-4296	14224 837-4296	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 39 Months	\$6,370	Each	10%	\$5,733	Other	F1
14224 837-4297	14224 837-4297	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 51 Months	\$8,330	Each	10%	\$7,497	Other	F1
14224 837-4298	14224 837-4298	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$10,290	Each	10%	\$9,261	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14224 837-4299	14224 837-4299	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 15 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4300	14224 837-4300	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4301	14224 837-4301	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4302	14224 837-4302	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4303	14224 837-4303	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 63 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4304	14224 837-4304	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 15 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4305	14224 837-4305	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4306	14224 837-4306	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4307	14224 837-4307	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4308	14224 837-4308	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 63 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4309	14224 837-4309	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 15 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4310	14224 837-4310	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4311	14224 837-4311	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4312	14224 837-4312	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4313	14224 837-4313	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 63 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4314	14224 837-4314	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 15 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4315	14224 837-4315	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4316	14224 837-4316	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4317	14224 837-4317	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other	F1	
14224 837-4318	14224 837-4318	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 63 Months	\$0	Each	10%	\$0	Other	F1	
14224 843-9246	14224 843-9246	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,495	Each	10%	\$1,346	Other	F1	
14224 843-9249	14224 843-9249	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$299	Each	10%	\$269	Other	F1	
14224 843-9251	14224 843-9251	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,196	Each	10%	\$1,076	Other	F1	
14224 843-9255	14224 843-9255	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$897	Each	10%	\$807	Other	F1	
14224 843-9257	14224 843-9257	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$598	Each	10%	\$538	Other	F1	
14224 843-9262	14224 843-9262	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,794	Each	10%	\$1,615	Other	F1	
14224 843-9265	14224 843-9265	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,093	Each	10%	\$1,884	Other	F1	
14224 843-9266	14224 843-9266	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,093	Each	10%	\$1,884	Other	F1	
14224 843-9270	14224 843-9270	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$299	Each	10%	\$269	Other	F1	
14224 843-9271	14224 843-9271	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$598	Each	10%	\$538	Other	F1	
14224 843-9283	14224 843-9283	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$897	Each	10%	\$807	Other	F1	
14224 843-9284	14224 843-9284	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,196	Each	10%	\$1,076	Other	F1	
14224 843-9285	14224 843-9285	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,495	Each	10%	\$1,346	Other	F1	
14224 843-9288	14224 843-9288	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,794	Each	10%	\$1,615	Other	F1	
14224 847-7576	14224 847-7576	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,390	Each	10%	\$2,151	Other	F1	
14224 847-7579	14224 847-7579	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$478	Each	10%	\$430	Other	F1	
14224 847-7581	14224 847-7581	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,912	Each	10%	\$1,721	Other	F1	
14224 847-7585	14224 847-7585	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,434	Each	10%	\$1,291	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14224 847-7587	14224 847-7587	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$956	Each	10%	\$860	Other	F1
14224 847-7591	14224 847-7591	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,868	Each	10%	\$2,581	Other	F1
14224 847-7594	14224 847-7594	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,346	Each	10%	\$3,011	Other	F1
14224 847-7595	14224 847-7595	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,346	Each	10%	\$3,011	Other	F1
14224 847-7599	14224 847-7599	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$478	Each	10%	\$430	Other	F1
14224 847-7600	14224 847-7600	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$956	Each	10%	\$860	Other	F1
14224 847-7612	14224 847-7612	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,434	Each	10%	\$1,291	Other	F1
14224 847-7613	14224 847-7613	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,912	Each	10%	\$1,721	Other	F1
14224 847-7614	14224 847-7614	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,390	Each	10%	\$2,151	Other	F1
14224 847-7617	14224 847-7617	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,868	Each	10%	\$2,581	Other	F1
14224 951-2015	14224 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14224 975-3461	14224 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14224 989-3439	14224 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14224 992-6149	14224 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14224 995-8131	14224 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
14452 837-1251	14452 837-1251	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$2,510	Each	10%	\$2,259	Other	F1
14452 837-1252	14452 837-1252	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$2,510	Each	10%	\$2,259	Other	F1
14452 837-1255	14452 837-1255	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$3,945	Each	10%	\$3,550	Other	F1
14452 837-1256	14452 837-1256	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$3,945	Each	10%	\$3,550	Other	F1
14452 837-1257	14452 837-1257	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance	\$1,434	Each	10%	\$1,291	Other	F1
14452 837-1258	14452 837-1258	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance	\$1,434	Each	10%	\$1,291	Other	F1
14452 837-1283	14452 837-1283	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$3,227	Each	10%	\$2,905	Other	F1
14452 837-1284	14452 837-1284	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$3,227	Each	10%	\$2,905	Other	F1
14452 837-1301	14452 837-1301	HyperConverged Infra	Keep Your Hard Drive	\$299	Each	10%	\$269	Other	F1
14452 837-1302	14452 837-1302	HyperConverged Infra	Keep Your Hard Drive	\$299	Each	10%	\$269	Other	F1
14452 837-1377	14452 837-1377	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$2,686	Each	10%	\$2,417	Other	F1
14452 837-1378	14452 837-1378	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$2,686	Each	10%	\$2,417	Other	F1
14452 837-1379	14452 837-1379	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$1,782	Each	10%	\$1,604	Other	F1
14452 837-1380	14452 837-1380	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$1,782	Each	10%	\$1,604	Other	F1
14452 837-1381	14452 837-1381	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,534	Each	10%	\$1,381	Other	F1
14452 837-1382	14452 837-1382	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,534	Each	10%	\$1,381	Other	F1
14452 837-1383	14452 837-1383	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,018	Each	10%	\$916	Other	F1
14452 837-1384	14452 837-1384	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,018	Each	10%	\$916	Other	F1
14452 837-4219	14452 837-4219	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance	\$962	Each	10%	\$866	Other	F1
14452 837-4220	14452 837-4220	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance	\$1,764	Each	10%	\$1,588	Other	F1
14452 837-4221	14452 837-4221	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance	\$1,862	Each	10%	\$1,676	Other	F1
14452 837-4222	14452 837-4222	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14452 837-4223	14452 837-4223	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14452 837-4224	14452 837-4224	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14452 837-4225	14452 837-4225	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14452 837-4226	14452 837-4226	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14452 837-4227	14452 837-4227	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance	\$962	Each	10%	\$866	Other	F1
14452 837-4228	14452 837-4228	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance	\$1,764	Each	10%	\$1,588	Other	F1
14452 837-4229	14452 837-4229	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance	\$1,862	Each	10%	\$1,676	Other	F1
14452 837-4230	14452 837-4230	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14452 837-4231	14452 837-4231	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14452 837-4232	14452 837-4232	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14452_837-4233	14452_837-4233	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14452_837-4234	14452_837-4234	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other	F1
14452_837-4235	14452_837-4235	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 1 Year	\$1,568	Each	10%	\$1,411	Other	F1
14452_837-4236	14452_837-4236	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 2 Years	\$3,136	Each	10%	\$2,822	Other	F1
14452_837-4237	14452_837-4237	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 3 Years	\$4,704	Each	10%	\$4,234	Other	F1
14452_837-4238	14452_837-4238	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 4 Years	\$6,272	Each	10%	\$5,645	Other	F1
14452_837-4239	14452_837-4239	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 5 Years	\$7,840	Each	10%	\$7,056	Other	F1
14452_837-4240	14452_837-4240	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 6 Years	\$9,408	Each	10%	\$8,467	Other	F1
14452_837-4241	14452_837-4241	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 1 Year	\$1,764	Each	10%	\$1,588	Other	F1
14452_837-4242	14452_837-4242	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 2 Years	\$3,528	Each	10%	\$3,175	Other	F1
14452_837-4243	14452_837-4243	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 3 Years	\$5,292	Each	10%	\$4,763	Other	F1
14452_837-4244	14452_837-4244	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 4 Years	\$7,056	Each	10%	\$6,350	Other	F1
14452_837-4245	14452_837-4245	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 5 Years	\$8,820	Each	10%	\$7,938	Other	F1
14452_837-4246	14452_837-4246	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 6 Years	\$10,584	Each	10%	\$9,526	Other	F1
14452_837-4247	14452_837-4247	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 1 Year	\$1,862	Each	10%	\$1,676	Other	F1
14452_837-4248	14452_837-4248	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 2 Years	\$3,724	Each	10%	\$3,352	Other	F1
14452_837-4249	14452_837-4249	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 3 Years	\$5,586	Each	10%	\$5,027	Other	F1
14452_837-4250	14452_837-4250	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 4 Years	\$7,448	Each	10%	\$6,703	Other	F1
14452_837-4251	14452_837-4251	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 5 Years	\$9,310	Each	10%	\$8,379	Other	F1
14452_837-4252	14452_837-4252	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 6 Years	\$11,172	Each	10%	\$10,055	Other	F1
14452_837-4253	14452_837-4253	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
14452_837-4254	14452_837-4254	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
14452_837-4255	14452_837-4255	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
14452_837-4256	14452_837-4256	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
14452_837-4257	14452_837-4257	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
14452_837-4258	14452_837-4258	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 6 Years	\$11,760	Each	10%	\$10,584	Other	F1
14452_837-4319	14452_837-4319	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 15 Months	\$1,960	Each	10%	\$1,764	Other	F1
14452_837-4320	14452_837-4320	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 27 Months	\$3,528	Each	10%	\$3,175	Other	F1
14452_837-4321	14452_837-4321	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 39 Months	\$5,096	Each	10%	\$4,586	Other	F1
14452_837-4322	14452_837-4322	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 51 Months	\$6,664	Each	10%	\$5,998	Other	F1
14452_837-4323	14452_837-4323	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 63 Months	\$8,232	Each	10%	\$7,409	Other	F1
14452_837-4324	14452_837-4324	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 75 Months	\$9,800	Each	10%	\$8,820	Other	F1
14452_837-4325	14452_837-4325	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 15 Months	\$2,205	Each	10%	\$1,985	Other	F1
14452_837-4326	14452_837-4326	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 27 Months	\$3,969	Each	10%	\$3,572	Other	F1
14452_837-4327	14452_837-4327	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 39 Months	\$5,733	Each	10%	\$5,160	Other	F1
14452_837-4328	14452_837-4328	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 51 Months	\$7,497	Each	10%	\$6,747	Other	F1
14452_837-4329	14452_837-4329	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$9,261	Each	10%	\$8,335	Other	F1
14452_837-4330	14452_837-4330	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 75 Months	\$11,025	Each	10%	\$9,923	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14452-837-4331	14452-837-4331	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 15 Months	\$2,328	Each	10%	\$2,095	Other	F1
14452-837-4332	14452-837-4332	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 27 Months	\$4,190	Each	10%	\$3,771	Other	F1
14452-837-4333	14452-837-4333	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 39 Months	\$6,052	Each	10%	\$5,446	Other	F1
14452-837-4334	14452-837-4334	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 51 Months	\$7,914	Each	10%	\$7,122	Other	F1
14452-837-4335	14452-837-4335	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 63 Months	\$9,776	Each	10%	\$8,798	Other	F1
14452-837-4336	14452-837-4336	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-Maintenance 75 Months	\$11,638	Each	10%	\$10,474	Other	F1
14452-837-4337	14452-837-4337	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 15 Months	\$2,450	Each	10%	\$2,205	Other	F1
14452-837-4338	14452-837-4338	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 27 Months	\$4,410	Each	10%	\$3,969	Other	F1
14452-837-4339	14452-837-4339	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 39 Months	\$6,370	Each	10%	\$5,733	Other	F1
14452-837-4340	14452-837-4340	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 51 Months	\$8,330	Each	10%	\$7,497	Other	F1
14452-837-4341	14452-837-4341	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$10,290	Each	10%	\$9,261	Other	F1
14452-837-4342	14452-837-4342	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 75 Months	\$12,250	Each	10%	\$11,025	Other	F1
14452-843-9272	14452-843-9272	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$299	Each	10%	\$269	Other	F1
14452-843-9273	14452-843-9273	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$299	Each	10%	\$269	Other	F1
14452-847-7601	14452-847-7601	HyperConverged Infra	Keep your Component For Enterprise	\$478	Each	10%	\$430	Other	F1
14452-847-7602	14452-847-7602	HyperConverged Infra	Keep your Component For Enterprise	\$478	Each	10%	\$430	Other	F1
14452-926-0476	14452-926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14225-822-3179	14225-822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14225-825-8623	14225-825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14225-825-8624	14225-825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14225-837-4159	14225-837-4159	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 1 Year	\$962	Each	10%	\$866	Other	F1
14225-837-4160	14225-837-4160	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 2 Years	\$1,925	Each	10%	\$1,732	Other	F1
14225-837-4161	14225-837-4161	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 3 Years	\$2,887	Each	10%	\$2,598	Other	F1
14225-837-4162	14225-837-4162	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 4 Years	\$3,850	Each	10%	\$3,465	Other	F1
14225-837-4163	14225-837-4163	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 5 Years	\$4,812	Each	10%	\$4,331	Other	F1
14225-837-4164	14225-837-4164	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 1 Year	\$1,764	Each	10%	\$1,588	Other	F1
14225-837-4165	14225-837-4165	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 2 Years	\$3,528	Each	10%	\$3,175	Other	F1
14225-837-4166	14225-837-4166	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 3 Years	\$5,292	Each	10%	\$4,763	Other	F1
14225-837-4167	14225-837-4167	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 4 Years	\$7,056	Each	10%	\$6,350	Other	F1
14225-837-4168	14225-837-4168	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 5 Years	\$8,820	Each	10%	\$7,938	Other	F1
14225-837-4169	14225-837-4169	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 1 Year	\$1,862	Each	10%	\$1,676	Other	F1
14225-837-4170	14225-837-4170	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 2 Years	\$3,724	Each	10%	\$3,352	Other	F1
14225-837-4171	14225-837-4171	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 3 Years	\$5,586	Each	10%	\$5,027	Other	F1
14225-837-4172	14225-837-4172	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 4 Years	\$7,448	Each	10%	\$6,703	Other	F1
14225-837-4173	14225-837-4173	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 5 Years	\$9,310	Each	10%	\$8,379	Other	F1
14225-837-4174	14225-837-4174	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
14225-837-4175	14225-837-4175	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
14225-837-4176	14225-837-4176	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
14225-837-4177	14225-837-4177	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
14225-837-4178	14225-837-4178	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
14225-837-4179	14225-837-4179	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 1	\$1,568	Each	10%	\$1,411	Other	F1
14225-837-4180	14225-837-4180	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 2	\$3,136	Each	10%	\$2,822	Other	F1
14225-837-4181	14225-837-4181	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 3	\$4,704	Each	10%	\$4,234	Other	F1
14225-837-4182	14225-837-4182	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 4	\$6,272	Each	10%	\$5,645	Other	F1
14225-837-4183	14225-837-4183	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 5	\$7,840	Each	10%	\$7,056	Other	F1
14225-837-4184	14225-837-4184	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 1	\$1,764	Each	10%	\$1,588	Other	F1
14225-837-4185	14225-837-4185	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 2	\$3,528	Each	10%	\$3,175	Other	F1
14225-837-4186	14225-837-4186	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 3	\$5,292	Each	10%	\$4,763	Other	F1
14225-837-4187	14225-837-4187	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 4	\$7,056	Each	10%	\$6,350	Other	F1
14225-837-4188	14225-837-4188	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 5	\$8,820	Each	10%	\$7,938	Other	F1
14225-837-4189	14225-837-4189	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$1,862	Each	10%	\$1,676	Other	F1
14225-837-4190	14225-837-4190	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$3,724	Each	10%	\$3,352	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I' Column K)		
14225 837-4191	14225 837-4191	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$5,586	Each	10%	\$5,027	Other	F1	
14225 837-4192	14225 837-4192	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$7,448	Each	10%	\$6,703	Other	F1	
14225 837-4193	14225 837-4193	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$9,310	Each	10%	\$8,379	Other	F1	
14225 837-4194	14225 837-4194	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1	
14225 837-4195	14225 837-4195	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$3,920	Each	10%	\$3,528	Other	F1	
14225 837-4196	14225 837-4196	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$5,880	Each	10%	\$5,292	Other	F1	
14225 837-4197	14225 837-4197	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$7,840	Each	10%	\$7,056	Other	F1	
14225 837-4198	14225 837-4198	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance	\$9,800	Each	10%	\$8,820	Other	F1	
14225 837-4199	14225 837-4199	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14225 837-4200	14225 837-4200	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14225 837-4201	14225 837-4201	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14225 837-4202	14225 837-4202	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14225 837-4203	14225 837-4203	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14225 837-4204	14225 837-4204	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14225 837-4205	14225 837-4205	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14225 837-4206	14225 837-4206	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
14225 837-4207	14225 837-4207	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
14225 837-4208	14225 837-4208	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
14225 837-4209	14225 837-4209	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 1	\$0	Each	10%	\$0	Other	F1	
14225 837-4210	14225 837-4210	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14225 837-4211	14225 837-4211	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14225 837-4212	14225 837-4212	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14225 837-4213	14225 837-4213	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14225 837-4214	14225 837-4214	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 1	\$0	Each	10%	\$0	Other	F1	
14225 837-4215	14225 837-4215	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14225 837-4216	14225 837-4216	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
14225 837-4217	14225 837-4217	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
14225 837-4218	14225 837-4218	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
14225 837-4259	14225 837-4259	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 15 Months	\$1,203	Each	10%	\$1,083	Other	F1	
14225 837-4260	14225 837-4260	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 27 Months	\$2,165	Each	10%	\$1,949	Other	F1	
14225 837-4261	14225 837-4261	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 39 Months	\$3,128	Each	10%	\$2,815	Other	F1	
14225 837-4262	14225 837-4262	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 51 Months	\$4,090	Each	10%	\$3,681	Other	F1	
14225 837-4263	14225 837-4263	HyperConverged Infra	ProSupport Next Business Day OMNM Software Support-Maintenance 63 Months	\$5,053	Each	10%	\$4,547	Other	F1	
14225 837-4264	14225 837-4264	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 15 Months	\$2,205	Each	10%	\$1,985	Other	F1	
14225 837-4265	14225 837-4265	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 27 Months	\$3,969	Each	10%	\$3,572	Other	F1	
14225 837-4266	14225 837-4266	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 39 Months	\$5,733	Each	10%	\$5,160	Other	F1	
14225 837-4267	14225 837-4267	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 51 Months	\$7,497	Each	10%	\$6,747	Other	F1	
14225 837-4268	14225 837-4268	HyperConverged Infra	ProSupport Mission Critical OMNM Software Support-Maintenance 63 Months	\$9,261	Each	10%	\$8,335	Other	F1	
14225 837-4269	14225 837-4269	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 15 Months	\$2,328	Each	10%	\$2,095	Other	F1	
14225 837-4270	14225 837-4270	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 27 Months	\$4,190	Each	10%	\$3,771	Other	F1	
14225 837-4271	14225 837-4271	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 39 Months	\$6,052	Each	10%	\$5,446	Other	F1	
14225 837-4272	14225 837-4272	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 51 Months	\$7,914	Each	10%	\$7,122	Other	F1	
14225 837-4273	14225 837-4273	HyperConverged Infra	ProSupport Plus Next Business Day OMNM Software Support-Maintenance 63 Months	\$9,776	Each	10%	\$8,798	Other	F1	
14225 837-4274	14225 837-4274	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 15 Months	\$2,450	Each	10%	\$2,205	Other	F1	
14225 837-4275	14225 837-4275	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 27 Months	\$4,410	Each	10%	\$3,969	Other	F1	
14225 837-4276	14225 837-4276	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 39 Months	\$6,370	Each	10%	\$5,733	Other	F1	
14225 837-4277	14225 837-4277	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 51 Months	\$8,330	Each	10%	\$7,497	Other	F1	
14225 837-4278	14225 837-4278	HyperConverged Infra	ProSupport Plus Mission Critical OMNM Software Support-Maintenance 63 Months	\$10,290	Each	10%	\$9,261	Other	F1	
14225 837-4279	14225 837-4279	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1	
14225 837-4280	14225 837-4280	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance	\$3,528	Each	10%	\$3,175	Other	F1	
14225 837-4281	14225 837-4281	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance	\$5,096	Each	10%	\$4,586	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I	Column K)	Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14225 837-4282	14225 837-4282	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 51 Months	\$6,664	Each	10%	\$5,998	Other		F1
14225 837-4283	14225 837-4283	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support-Maintenance 63 Months	\$8,232	Each	10%	\$7,409	Other		F1
14225 837-4284	14225 837-4284	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 15 Months	\$2,205	Each	10%	\$1,985	Other		F1
14225 837-4285	14225 837-4285	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 27 Months	\$3,969	Each	10%	\$3,572	Other		F1
14225 837-4286	14225 837-4286	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 39 Months	\$5,733	Each	10%	\$5,160	Other		F1
14225 837-4287	14225 837-4287	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 51 Months	\$7,497	Each	10%	\$6,747	Other		F1
14225 837-4288	14225 837-4288	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$9,261	Each	10%	\$8,335	Other		F1
14225 837-4289	14225 837-4289	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$2,228	Each	10%	\$2,095	Other		F1
14225 837-4290	14225 837-4290	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$4,190	Each	10%	\$3,771	Other		F1
14225 837-4291	14225 837-4291	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$6,052	Each	10%	\$5,446	Other		F1
14225 837-4292	14225 837-4292	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$7,914	Each	10%	\$7,122	Other		F1
14225 837-4293	14225 837-4293	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support-	\$9,776	Each	10%	\$8,798	Other		F1
14225 837-4294	14225 837-4294	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 15 Months	\$2,450	Each	10%	\$2,205	Other		F1
14225 837-4295	14225 837-4295	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 27 Months	\$4,410	Each	10%	\$3,969	Other		F1
14225 837-4296	14225 837-4296	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 39 Months	\$6,370	Each	10%	\$5,733	Other		F1
14225 837-4297	14225 837-4297	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 51 Months	\$8,330	Each	10%	\$7,497	Other		F1
14225 837-4298	14225 837-4298	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$10,290	Each	10%	\$9,261	Other		F1
14225 837-4299	14225 837-4299	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 15 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4300	14225 837-4300	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4301	14225 837-4301	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4302	14225 837-4302	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4303	14225 837-4303	HyperConverged Infra	ProSupport Next Business Day -Automation Software- Software Support Contract 63 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4304	14225 837-4304	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 15 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4305	14225 837-4305	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4306	14225 837-4306	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4307	14225 837-4307	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4308	14225 837-4308	HyperConverged Infra	ProSupport Mission Critical -Automation Software- Software Support Contract 63 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4309	14225 837-4309	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other		F1
14225 837-4310	14225 837-4310	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other		F1
14225 837-4311	14225 837-4311	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other		F1
14225 837-4312	14225 837-4312	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other		F1
14225 837-4313	14225 837-4313	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other		F1
14225 837-4314	14225 837-4314	HyperConverged Infra	ProSupport Plus Next Business Day -Automation Software- Software Support Contract	\$0	Each	10%	\$0	Other		F1
14225 837-4315	14225 837-4315	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 27 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4316	14225 837-4316	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 39 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4317	14225 837-4317	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 51 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4318	14225 837-4318	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support Contract 63 Months	\$0	Each	10%	\$0	Other		F1
14225 837-4908	14225 837-4908	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$6,388	Each	10%	\$5,749	Other		F1
14225 837-4910	14225 837-4910	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$3,635	Each	10%	\$3,272	Other		F1
14225 837-4911	14225 837-4911	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$5,446	Each	10%	\$4,901	Other		F1
14225 837-4912	14225 837-4912	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$10,465	Each	10%	\$9,419	Other		F1
14225 837-4913	14225 837-4913	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$9,522	Each	10%	\$8,570	Other		F1
14225 837-4914	14225 837-4914	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$14,540	Each	10%	\$13,086	Other		F1
14225 837-4915	14225 837-4915	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$13,598	Each	10%	\$12,238	Other		F1
14225 837-4916	14225 837-4916	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$18,617	Each	10%	\$16,755	Other		F1
14225 837-4917	14225 837-4917	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$17,674	Each	10%	\$15,907	Other		F1
14225 837-4918	14225 837-4918	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$3,535	Each	10%	\$3,182	Other		F1
14225 837-4919	14225 837-4919	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 15 Months	\$3,021	Each	10%	\$2,719	Other		F1
14225 837-4920	14225 837-4920	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$1,790	Each	10%	\$1,611	Other		F1
14225 837-4921	14225 837-4921	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 27 Months	\$1,958	Each	10%	\$1,762	Other		F1
14225 837-4922	14225 837-4922	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 2 Years	\$1,669	Each	10%	\$1,502	Other		F1
14225 837-4923	14225 837-4923	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 39 Months	\$3,206	Each	10%	\$2,885	Other		F1
14225 837-4924	14225 837-4924	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$2,918	Each	10%	\$2,626	Other		F1
14225 837-4925	14225 837-4925	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$4,167	Each	10%	\$3,750	Other		F1
14225 837-4926	14225 837-4926	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 51 Months	\$4,455	Each	10%	\$4,010	Other		F1
14225 837-4927	14225 837-4927	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$5,416	Each	10%	\$4,874	Other		F1
14225 837-4928	14225 837-4928	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 63 Months	\$5,704	Each	10%	\$5,134	Other		F1
14225 837-4929	14225 837-4929	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$10,729	Each	10%	\$9,656	Other		F1
14225 837-4930	14225 837-4930	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$18,813	Each	10%	\$16,932	Other		F1
14225 837-4931	14225 837-4931	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$26,899	Each	10%	\$24,209	Other		F1
14225 837-4932	14225 837-4932	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$34,984	Each	10%	\$31,486	Other		F1
14225 837-4933	14225 837-4933	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$6,271	Each	10%	\$5,644	Other		F1
14225 837-4934	14225 837-4934	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$10,106	Each	10%	\$9,095	Other		F1
14225 837-4935	14225 837-4935	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12	\$9,423	Each	10%	\$8,481	Other		F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14225 837-4936	14225 837-4936	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$17,508	Each	10%	\$15,757	Other	F1
14225 837-4937	14225 837-4937	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$25,593	Each	10%	\$23,034	Other	F1
14225 837-4938	14225 837-4938	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$33,677	Each	10%	\$30,309	Other	F1
14225 837-4939	14225 837-4939	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$3,048	Each	10%	\$2,743	Other	F1
14225 837-4940	14225 837-4940	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 15 Months	\$1,542	Each	10%	\$1,388	Other	F1
14225 837-4941	14225 837-4941	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 2 Years	\$1,638	Each	10%	\$1,474	Other	F1
14225 837-4942	14225 837-4942	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 27 Months	\$1,438	Each	10%	\$1,294	Other	F1
14225 837-4943	14225 837-4943	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 39 Months	\$2,672	Each	10%	\$2,405	Other	F1
14225 837-4944	14225 837-4944	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$2,871	Each	10%	\$2,584	Other	F1
14225 837-4945	14225 837-4945	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$4,105	Each	10%	\$3,695	Other	F1
14225 837-4946	14225 837-4946	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 51 Months	\$3,906	Each	10%	\$3,515	Other	F1
14225 837-4947	14225 837-4947	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$5,339	Each	10%	\$4,805	Other	F1
14225 837-4948	14225 837-4948	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 63 Months	\$5,140	Each	10%	\$4,626	Other	F1
14225 837-4949	14225 837-4949	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$16,494	Each	10%	\$14,845	Other	F1
14225 837-4950	14225 837-4950	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,961	Each	10%	\$12,565	Other	F1
14225 837-4951	14225 837-4951	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$26,273	Each	10%	\$23,646	Other	F1
14225 837-4952	14225 837-4952	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$23,739	Each	10%	\$21,365	Other	F1
14225 837-4953	14225 837-4953	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$36,051	Each	10%	\$32,446	Other	F1
14225 837-4954	14225 837-4954	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$33,518	Each	10%	\$30,166	Other	F1
14225 837-4955	14225 837-4955	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$45,830	Each	10%	\$41,247	Other	F1
14225 837-4956	14225 837-4956	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$43,296	Each	10%	\$38,966	Other	F1
14225 837-4957	14225 837-4957	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,380	Each	10%	\$7,542	Other	F1
14225 837-4958	14225 837-4958	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,247	Each	10%	\$7,422	Other	F1
14225 837-4959	14225 837-4959	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 15	\$10,058	Each	10%	\$9,052	Other	F1
14225 837-4960	14225 837-4960	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1	\$5,264	Each	10%	\$5,638	Other	F1
14225 837-4961	14225 837-4961	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 27	\$5,207	Each	10%	\$7,386	Other	F1
14225 837-4962	14225 837-4962	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 2	\$6,947	Each	10%	\$6,252	Other	F1
14225 837-4963	14225 837-4963	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 39	\$13,072	Each	10%	\$11,765	Other	F1
14225 837-4964	14225 837-4964	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3	\$11,812	Each	10%	\$10,631	Other	F1
14225 837-4965	14225 837-4965	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4	\$16,677	Each	10%	\$15,009	Other	F1
14225 837-4966	14225 837-4966	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 51	\$17,938	Each	10%	\$16,144	Other	F1
14225 837-4967	14225 837-4967	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5	\$21,543	Each	10%	\$19,389	Other	F1
14225 837-4968	14225 837-4968	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 63	\$22,803	Each	10%	\$20,523	Other	F1
14225 837-4969	14225 837-4969	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1
14225 837-4970	14225 837-4970	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1
14225 837-4983	14225 837-4983	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$13,865	Each	10%	\$12,479	Other	F1
14225 837-4984	14225 837-4984	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$12,077	Each	10%	\$10,869	Other	F1
14225 837-4985	14225 837-4985	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$21,669	Each	10%	\$19,502	Other	F1
14225 837-4986	14225 837-4986	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$19,881	Each	10%	\$17,893	Other	F1
14225 837-4987	14225 837-4987	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$29,474	Each	10%	\$26,527	Other	F1
14225 837-4988	14225 837-4988	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$27,696	Each	10%	\$24,917	Other	F1
14225 837-4989	14225 837-4989	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$37,278	Each	10%	\$33,550	Other	F1
14225 837-4990	14225 837-4990	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$35,490	Each	10%	\$31,941	Other	F1
14225 837-4991	14225 837-4991	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$6,627	Each	10%	\$5,964	Other	F1
14225 837-4992	14225 837-4992	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$6,933	Each	10%	\$6,240	Other	F1
14225 837-4993	14225 837-4993	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 15 Months	\$11,372	Each	10%	\$10,235	Other	F1
14225 837-4994	14225 837-4994	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 1 Year	\$8,017	Each	10%	\$7,215	Other	F1
14225 837-4995	14225 837-4995	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 27 Months	\$12,150	Each	10%	\$10,935	Other	F1
14225 837-4996	14225 837-4996	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 2 Years	\$10,584	Each	10%	\$9,526	Other	F1
14225 837-4997	14225 837-4997	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 39 Months	\$18,990	Each	10%	\$17,091	Other	F1
14225 837-4998	14225 837-4998	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 3 Years	\$17,423	Each	10%	\$15,681	Other	F1
14225 837-4999	14225 837-4999	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 4 Years	\$24,262	Each	10%	\$21,836	Other	F1
14225 837-5000	14225 837-5000	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 51 Months	\$25,829	Each	10%	\$23,246	Other	F1
14225 837-5001	14225 837-5001	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 5 Years	\$31,102	Each	10%	\$27,992	Other	F1
14225 837-5002	14225 837-5002	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 63 Months	\$32,669	Each	10%	\$29,402	Other	F1
14225 837-5007	14225 837-5007	HyperConverged Infra	Dell Hardware Limited Warranty Initial Year	\$395	Each	10%	\$356	Other	F1
14225 837-5008	14225 837-5008	HyperConverged Infra	Keep Your Hard Drive 2 Years	\$2,219	Each	10%	\$1,997	Other	F1
14225 837-5009	14225 837-5009	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$6,057	Each	10%	\$5,451	Other	F1
14225 837-5010	14225 837-5010	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 27 Months	\$7,788	Each	10%	\$7,009	Other	F1
14225 837-5011	14225 837-5011	HyperConverged Infra	Keep Your Hard Drive 5 Years	\$5,547	Each	10%	\$4,992	Other	F1
14225 837-5012	14225 837-5012	HyperConverged Infra	Keep Your Hard Drive 4 Years	\$4,438	Each	10%	\$3,994	Other	F1
14225 837-5013	14225 837-5013	HyperConverged Infra	Keep Your Hard Drive 3 Years	\$3,328	Each	10%	\$2,995	Other	F1
14225 837-5014	14225 837-5014	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$3,029	Each	10%	\$2,726	Other	F1
14225 837-5015	14225 837-5015	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$9,086	Each	10%	\$8,177	Other	F1
14225 837-5016	14225 837-5016	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$12,114	Each	10%	\$10,903	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14225 837-5017	14225 837-5017	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$15,143	Each	10%	\$13,629	Other	F1
14225 837-5018	14225 837-5018	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 51 Months	\$15,576	Each	10%	\$14,018	Other	F1
14225 837-5019	14225 837-5019	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 63 Months	\$19,470	Each	10%	\$17,523	Other	F1
14225 837-5020	14225 837-5020	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 15 Months	\$3,894	Each	10%	\$3,505	Other	F1
14225 837-5021	14225 837-5021	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 39 Months	\$11,682	Each	10%	\$10,514	Other	F1
14225 837-5022	14225 837-5022	HyperConverged Infra	Keep Your Hard Drive 1 Year	\$1,109	Each	10%	\$998	Other	F1
14225 837-5025	14225 837-5025	HyperConverged Infra	Keep Your Hard Drive 15 Months	\$1,109	Each	10%	\$998	Other	F1
14225 837-5026	14225 837-5026	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$7,788	Each	10%	\$7,009	Other	F1
14225 837-5027	14225 837-5027	HyperConverged Infra	Keep Your Hard Drive 27 Months	\$2,219	Each	10%	\$1,997	Other	F1
14225 837-5028	14225 837-5028	HyperConverged Infra	Keep Your Hard Drive 39 Months	\$3,328	Each	10%	\$2,995	Other	F1
14225 837-5029	14225 837-5029	HyperConverged Infra	Keep Your Hard Drive 51 Months	\$5,547	Each	10%	\$4,992	Other	F1
14225 837-5030	14225 837-5030	HyperConverged Infra	Keep Your Hard Drive 63 Months	\$6,656	Each	10%	\$5,991	Other	F1
14225 837-5031	14225 837-5031	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 15 Months	\$4,019	Each	10%	\$3,617	Other	F1
14225 837-5032	14225 837-5032	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 39 Months	\$9,086	Each	10%	\$8,177	Other	F1
14225 837-5033	14225 837-5033	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 51 Months	\$12,114	Each	10%	\$10,903	Other	F1
14225 837-5034	14225 837-5034	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$15,143	Each	10%	\$13,629	Other	F1
14225 837-5035	14225 837-5035	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$15,576	Each	10%	\$14,018	Other	F1
14225 837-5036	14225 837-5036	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$19,470	Each	10%	\$17,523	Other	F1
14225 837-5037	14225 837-5037	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$4,446	Each	10%	\$4,001	Other	F1
14225 837-5038	14225 837-5038	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$11,682	Each	10%	\$10,514	Other	F1
14225 837-5047	14225 837-5047	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$6,057	Each	10%	\$5,451	Other	F1
14225 843-9264	14225 843-9264	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$3,327	Each	10%	\$2,994	Other	F1
14225 843-9267	14225 843-9267	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$2,218	Each	10%	\$1,996	Other	F1
14225 843-9268	14225 843-9268	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$4,436	Each	10%	\$3,992	Other	F1
14225 843-9269	14225 843-9269	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$1,109	Each	10%	\$998	Other	F1
14225 843-9274	14225 843-9274	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$6,654	Each	10%	\$5,989	Other	F1
14225 843-9275	14225 843-9275	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$7,763	Each	10%	\$6,987	Other	F1
14225 843-9276	14225 843-9276	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$7,763	Each	10%	\$6,987	Other	F1
14225 843-9277	14225 843-9277	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$6,654	Each	10%	\$5,989	Other	F1
14225 843-9279	14225 843-9279	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$5,545	Each	10%	\$4,991	Other	F1
14225 843-9280	14225 843-9280	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$3,327	Each	10%	\$2,994	Other	F1
14225 843-9281	14225 843-9281	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$4,436	Each	10%	\$3,992	Other	F1
14225 843-9282	14225 843-9282	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$5,545	Each	10%	\$4,991	Other	F1
14225 843-9289	14225 843-9289	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$1,109	Each	10%	\$998	Other	F1
14225 843-9291	14225 843-9291	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$2,218	Each	10%	\$1,996	Other	F1
14225 847-7593	14225 847-7593	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$5,325	Each	10%	\$4,793	Other	F1
14225 847-7596	14225 847-7596	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$3,560	Each	10%	\$3,195	Other	F1
14225 847-7597	14225 847-7597	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$7,100	Each	10%	\$6,390	Other	F1
14225 847-7598	14225 847-7598	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$1,775	Each	10%	\$1,598	Other	F1
14225 847-7603	14225 847-7603	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$10,650	Each	10%	\$9,585	Other	F1
14225 847-7604	14225 847-7604	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$12,425	Each	10%	\$11,183	Other	F1
14225 847-7605	14225 847-7605	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$12,425	Each	10%	\$11,183	Other	F1
14225 847-7606	14225 847-7606	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$10,650	Each	10%	\$9,585	Other	F1
14225 847-7608	14225 847-7608	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$8,875	Each	10%	\$7,988	Other	F1
14225 847-7609	14225 847-7609	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$5,325	Each	10%	\$4,793	Other	F1
14225 847-7610	14225 847-7610	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$7,100	Each	10%	\$6,390	Other	F1
14225 847-7611	14225 847-7611	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$8,875	Each	10%	\$7,988	Other	F1
14225 847-7618	14225 847-7618	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$1,775	Each	10%	\$1,598	Other	F1
14225 847-7620	14225 847-7620	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$3,560	Each	10%	\$3,195	Other	F1
14225 951-2015	14225 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14225 975-3461	14225 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14453_837-4341	14453_837-4341	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 63 Months	\$10,290	Each	10%	\$9,261	Other	F1
14453_837-4342	14453_837-4342	HyperConverged Infra	ProSupport Plus Mission Critical -Automation Software- Software Support-Maintenance 75 Months	\$12,250	Each	10%	\$11,025	Other	F1
14453_837-4973	14453_837-4973	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$9,319	Each	10%	\$8,387	Other	F1
14453_837-4974	14453_837-4974	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$9,319	Each	10%	\$8,387	Other	F1
14453_837-4977	14453_837-4977	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$14,644	Each	10%	\$13,179	Other	F1
14453_837-4978	14453_837-4978	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$14,644	Each	10%	\$13,179	Other	F1
14453_837-4979	14453_837-4979	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance	\$5,325	Each	10%	\$4,793	Other	F1
14453_837-4980	14453_837-4980	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance	\$5,325	Each	10%	\$4,793	Other	F1
14453_837-5005	14453_837-5005	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$11,981	Each	10%	\$10,783	Other	F1
14453_837-5006	14453_837-5006	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$11,981	Each	10%	\$10,783	Other	F1
14453_837-5023	14453_837-5023	HyperConverged Infra	Keep Your Hard Drive	\$1,109	Each	10%	\$998	Other	F1
14453_837-5024	14453_837-5024	HyperConverged Infra	Keep Your Hard Drive	\$1,109	Each	10%	\$998	Other	F1
14453_837-5039	14453_837-5039	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$9,972	Each	10%	\$8,975	Other	F1
14453_837-5040	14453_837-5040	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$9,972	Each	10%	\$8,975	Other	F1
14453_837-5041	14453_837-5041	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$6,617	Each	10%	\$5,955	Other	F1
14453_837-5042	14453_837-5042	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$6,617	Each	10%	\$5,955	Other	F1
14453_837-5043	14453_837-5043	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$5,698	Each	10%	\$5,128	Other	F1
14453_837-5044	14453_837-5044	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$5,698	Each	10%	\$5,128	Other	F1
14453_837-5045	14453_837-5045	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$3,781	Each	10%	\$3,403	Other	F1
14453_837-5046	14453_837-5046	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$3,781	Each	10%	\$3,403	Other	F1
14453_843-9286	14453_843-9286	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$1,109	Each	10%	\$998	Other	F1
14453_843-9287	14453_843-9287	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$1,109	Each	10%	\$998	Other	F1
14453_847-7615	14453_847-7615	HyperConverged Infra	Keep your Component For Enterprise	\$1,775	Each	10%	\$1,598	Other	F1
14453_847-7616	14453_847-7616	HyperConverged Infra	Keep your Component For Enterprise	\$1,775	Each	10%	\$1,598	Other	F1
14453_926-0476	14453_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13738_824-9147	13738_824-9147	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$249	Each	10%	\$224	Other	F1
13738_824-9148	13738_824-9148	HyperConverged Infra	Basic Hardware Services: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair 3 Years	\$0	Each	10%	\$0	Other	F1
14440_119-BBBB	14440_119-BBBB	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Storage Optimized Node with VCF Sub 1 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBC	14440_119-BBBC	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Storage Optimized Node with VCF Sub 3 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBD	14440_119-BBBD	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Storage Optimized Node w-out VCF Sub 1 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBD	14440_119-BBBD	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Storage Optimized Node w-out VCF Sub 3 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBE	14440_119-BBBE	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Compute Optimized Node with VCF Sub 1 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBE	14440_119-BBBE	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Compute Optimized Node with VCF Sub 3 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBF	14440_119-BBBF	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Compute Optimized Node with VCF Sub 1 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBF	14440_119-BBBF	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Compute Optimized Node with VCF Sub 3 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBG	14440_119-BBBG	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Compute Optimized Node w-out VCF Sub 1 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBG	14440_119-BBBG	HyperConverged Infra	Dell Technologies Cloud Platform VxRail Compute Optimized Node w-out VCF Sub 3 Year per-month price	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBBH	14440_119-BBBH	HyperConverged Infra	Dell Technologies Cloud Platform VxRail General Mgmt Node with VCF Sub 1 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBBH	14440_119-BBBH	HyperConverged Infra	Dell Technologies Cloud Platform VxRail General Mgmt Node with VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBBI	14440_119-BBBI	HyperConverged Infra	Dell Technologies Cloud Platform VxRail General Mgmt Node with VCF Sub 1 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBBI	14440_119-BBBI	HyperConverged Infra	Dell Technologies Cloud Platform VxRail General Mgmt Node with VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBBJ	14440_119-BBBJ	HyperConverged Infra	Dell Technologies Cloud Platform VxRail General Mgmt Node with VCF Sub 1 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBBK	14440_119-BBBK	HyperConverged Infra	Dell Technologies Cloud Platform VxRail General Mgmt Node with VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBBL	14440_119-BBBL	HyperConverged Infra	Dell Technologies Cloud Platform VxRail General Mgmt Node w-out VCF Sub 1 Year per-	\$299,987	Each	10%	\$269,988	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14440_119-BB8M	14440_119-BB8M	HyperConverged Infra	Dell Technologies Cloud Platform VxRail General Mgmt Node w-out VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8Z	14440_119-BB8Z	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 1S Small Node 1G1s.s with VCF Sub 1 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8B	14440_119-BB8B	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 1S Small Node 1G1s.s with VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8C	14440_119-BB8C	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 1S Small Node 1G1s.s w-out VCF Sub 1 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8D	14440_119-BB8D	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 1S Small Node 1G1s.s w-out VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8E	14440_119-BB8E	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 1S Stg Opt Node 1M1s.l with VCF Sub 1 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8F	14440_119-BB8F	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 1S Stg Opt Node 1M1s.l with VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8G	14440_119-BB8G	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 1S Stg Opt Node 1M1s.l w-out VCF Sub 1 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8H	14440_119-BB8H	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 1S Stg Opt Node 1M1s.l w-out VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8I	14440_119-BB8I	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 2S Hi-Mem Node 1X1d.xl with VCF Sub 1 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8J	14440_119-BB8J	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 2S Hi-Mem Node 1X1d.xl with VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8K	14440_119-BB8K	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 2S Hi-Mem Node 1X1d.xl w-out VCF Sub 1 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8L	14440_119-BB8L	HyperConverged Infra	Dell Technologies Cloud Platform VxRail 2S Hi-Mem Node 1X1d.xl w-out VCF Sub 3 Year per-month price	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8V	14440_119-BB8V	HyperConverged Infra	DTCP M-100 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8W	14440_119-BB8W	HyperConverged Infra	DTCP M-100 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8X	14440_119-BB8X	HyperConverged Infra	DTCP M-100 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8Y	14440_119-BB8Y	HyperConverged Infra	DTCP M-100 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB8Z	14440_119-BB8Z	HyperConverged Infra	DTCP M-100 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9A	14440_119-BB9A	HyperConverged Infra	DTCP M-100 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9B	14440_119-BB9B	HyperConverged Infra	DTCP M-100 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9C	14440_119-BB9C	HyperConverged Infra	DTCP M-100 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9D	14440_119-BB9D	HyperConverged Infra	DTCP M-100 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9E	14440_119-BB9E	HyperConverged Infra	DTCP M-100 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9F	14440_119-BB9F	HyperConverged Infra	DTCP M-100 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9G	14440_119-BB9G	HyperConverged Infra	DTCP M-100 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9H	14440_119-BB9H	HyperConverged Infra	DTCP M-100 All Flash-E3 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9I	14440_119-BB9I	HyperConverged Infra	DTCP M-100 All Flash-E3 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9J	14440_119-BB9J	HyperConverged Infra	DTCP M-100 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9K	14440_119-BB9K	HyperConverged Infra	DTCP M-100 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9L	14440_119-BB9L	HyperConverged Infra	DTCP M-100 All Flash-E3 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9M	14440_119-BB9M	HyperConverged Infra	DTCP M-100 All Flash-E3 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BB9N	14440_119-BB9N	HyperConverged Infra	DTCP M-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9O	14440_119-BB9O	HyperConverged Infra	DTCP M-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9P	14440_119-BB9P	HyperConverged Infra	DTCP M-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9Q	14440_119-BB9Q	HyperConverged Infra	DTCP M-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9R	14440_119-BB9R	HyperConverged Infra	DTCP M-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9S	14440_119-BB9S	HyperConverged Infra	DTCP M-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9T	14440_119-BB9T	HyperConverged Infra	DTCP M-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9U	14440_119-BB9U	HyperConverged Infra	DTCP M-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9V	14440_119-BB9V	HyperConverged Infra	DTCP M-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9W	14440_119-BB9W	HyperConverged Infra	DTCP M-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9X	14440_119-BB9X	HyperConverged Infra	DTCP M-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9Y	14440_119-BB9Y	HyperConverged Infra	DTCP M-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB9Z	14440_119-BB9Z	HyperConverged Infra	DTCP M-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB0A	14440_119-BB0A	HyperConverged Infra	DTCP M-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB0B	14440_119-BB0B	HyperConverged Infra	DTCP M-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB0C	14440_119-BB0C	HyperConverged Infra	DTCP M-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BB0D	14440_119-BB0D	HyperConverged Infra	DTCP M-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14440_119-BBHE	14440_119-BBHE	HyperConverged Infra	DTCP M-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBHF	14440_119-BBHF	HyperConverged Infra	DTCP M-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBHG	14440_119-BBHG	HyperConverged Infra	DTCP M-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBHH	14440_119-BBHH	HyperConverged Infra	DTCP M-100 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHI	14440_119-BBHI	HyperConverged Infra	DTCP M-100 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHJ	14440_119-BBHJ	HyperConverged Infra	DTCP M-100 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHK	14440_119-BBHK	HyperConverged Infra	DTCP M-100 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHL	14440_119-BBHL	HyperConverged Infra	DTCP M-100 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHM	14440_119-BBHM	HyperConverged Infra	DTCP M-100 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHN	14440_119-BBHN	HyperConverged Infra	DTCP M-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBHO	14440_119-BBHO	HyperConverged Infra	DTCP M-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBHP	14440_119-BBHP	HyperConverged Infra	DTCP M-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBHQ	14440_119-BBHQ	HyperConverged Infra	DTCP M-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBHR	14440_119-BBHR	HyperConverged Infra	DTCP M-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBHS	14440_119-BBHS	HyperConverged Infra	DTCP M-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBHT	14440_119-BBHT	HyperConverged Infra	DTCP M-100 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHU	14440_119-BBHU	HyperConverged Infra	DTCP M-100 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHV	14440_119-BBHV	HyperConverged Infra	DTCP M-100 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHW	14440_119-BBHW	HyperConverged Infra	DTCP M-100 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHX	14440_119-BBHX	HyperConverged Infra	DTCP M-100 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHY	14440_119-BBHY	HyperConverged Infra	DTCP M-100 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBHZ	14440_119-BBHZ	HyperConverged Infra	DTCP M-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBIB	14440_119-BBIB	HyperConverged Infra	DTCP M-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBIC	14440_119-BBIC	HyperConverged Infra	DTCP M-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBID	14440_119-BBID	HyperConverged Infra	DTCP M-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBIE	14440_119-BBIE	HyperConverged Infra	DTCP M-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBIF	14440_119-BBIF	HyperConverged Infra	DTCP M-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBIM	14440_119-BBIM	HyperConverged Infra	DTCP M-200 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIN	14440_119-BBIN	HyperConverged Infra	DTCP M-200 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIO	14440_119-BBIO	HyperConverged Infra	DTCP M-200 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIP	14440_119-BBIP	HyperConverged Infra	DTCP M-200 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIQ	14440_119-BBIQ	HyperConverged Infra	DTCP M-200 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIR	14440_119-BBIR	HyperConverged Infra	DTCP M-200 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIS	14440_119-BBIS	HyperConverged Infra	DTCP M-200 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIT	14440_119-BBIT	HyperConverged Infra	DTCP M-200 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIU	14440_119-BBIU	HyperConverged Infra	DTCP M-200 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIV	14440_119-BBIV	HyperConverged Infra	DTCP M-200 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIW	14440_119-BBIW	HyperConverged Infra	DTCP M-200 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBIX	14440_119-BBIX	HyperConverged Infra	DTCP M-200 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBJF	14440_119-BBJF	HyperConverged Infra	DTCP M-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14440_119-BBJG	14440_119-BBJG	HyperConverged Infra	DTCP M-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJH	14440_119-BBJH	HyperConverged Infra	DTCP M-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJI	14440_119-BBJI	HyperConverged Infra	DTCP M-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJJ	14440_119-BBJJ	HyperConverged Infra	DTCP M-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJK	14440_119-BBJK	HyperConverged Infra	DTCP M-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJL	14440_119-BBJL	HyperConverged Infra	DTCP M-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJM	14440_119-BBJM	HyperConverged Infra	DTCP M-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJN	14440_119-BBJN	HyperConverged Infra	DTCP M-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJO	14440_119-BBJO	HyperConverged Infra	DTCP M-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJP	14440_119-BBJP	HyperConverged Infra	DTCP M-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJQ	14440_119-BBJQ	HyperConverged Infra	DTCP M-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJR	14440_119-BBJR	HyperConverged Infra	DTCP M-200 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBJS	14440_119-BBJS	HyperConverged Infra	DTCP M-200 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBJT	14440_119-BBJT	HyperConverged Infra	DTCP M-200 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBJU	14440_119-BBJU	HyperConverged Infra	DTCP M-200 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBJV	14440_119-BBJV	HyperConverged Infra	DTCP M-200 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBJW	14440_119-BBJW	HyperConverged Infra	DTCP M-200 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBJX	14440_119-BBJX	HyperConverged Infra	DTCP M-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJY	14440_119-BBJY	HyperConverged Infra	DTCP M-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBJZ	14440_119-BBJZ	HyperConverged Infra	DTCP M-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKB	14440_119-BBKB	HyperConverged Infra	DTCP M-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKC	14440_119-BBKC	HyperConverged Infra	DTCP M-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKD	14440_119-BBKD	HyperConverged Infra	DTCP M-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKE	14440_119-BBKE	HyperConverged Infra	DTCP M-200 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKF	14440_119-BBKF	HyperConverged Infra	DTCP M-200 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKG	14440_119-BBKG	HyperConverged Infra	DTCP M-200 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKH	14440_119-BBKH	HyperConverged Infra	DTCP M-200 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKI	14440_119-BBKI	HyperConverged Infra	DTCP M-200 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKJ	14440_119-BBKJ	HyperConverged Infra	DTCP M-200 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKK	14440_119-BBKK	HyperConverged Infra	DTCP M-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKL	14440_119-BBKL	HyperConverged Infra	DTCP M-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKM	14440_119-BBKM	HyperConverged Infra	DTCP M-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKN	14440_119-BBKN	HyperConverged Infra	DTCP M-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKO	14440_119-BBKO	HyperConverged Infra	DTCP M-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKP	14440_119-BBKP	HyperConverged Infra	DTCP M-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBKQ	14440_119-BBKQ	HyperConverged Infra	DTCP M-50 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKR	14440_119-BBKR	HyperConverged Infra	DTCP M-50 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKS	14440_119-BBKS	HyperConverged Infra	DTCP M-50 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKT	14440_119-BBKT	HyperConverged Infra	DTCP M-50 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
14440_119-BBKU	14440_119-BBKU	HyperConverged Infra	DTCP M-50 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKV	14440_119-BBKV	HyperConverged Infra	DTCP M-50 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKW	14440_119-BBKW	HyperConverged Infra	DTCP M-50 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKX	14440_119-BBKX	HyperConverged Infra	DTCP M-50 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKY	14440_119-BBKY	HyperConverged Infra	DTCP M-50 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBKZ	14440_119-BBKZ	HyperConverged Infra	DTCP M-50 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBLB	14440_119-BBLB	HyperConverged Infra	DTCP M-50 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBLC	14440_119-BBLC	HyperConverged Infra	DTCP M-50 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBLD	14440_119-BBLD	HyperConverged Infra	DTCP M-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLE	14440_119-BBLE	HyperConverged Infra	DTCP M-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLF	14440_119-BBLF	HyperConverged Infra	DTCP M-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLG	14440_119-BBLG	HyperConverged Infra	DTCP M-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLH	14440_119-BBLH	HyperConverged Infra	DTCP M-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLI	14440_119-BBLI	HyperConverged Infra	DTCP M-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLJ	14440_119-BBLJ	HyperConverged Infra	DTCP M-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLK	14440_119-BBLK	HyperConverged Infra	DTCP M-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLL	14440_119-BBLL	HyperConverged Infra	DTCP M-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLM	14440_119-BBLM	HyperConverged Infra	DTCP M-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLN	14440_119-BBLN	HyperConverged Infra	DTCP M-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLO	14440_119-BBLO	HyperConverged Infra	DTCP M-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLP	14440_119-BBLP	HyperConverged Infra	DTCP M-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLQ	14440_119-BBLQ	HyperConverged Infra	DTCP M-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLR	14440_119-BBLR	HyperConverged Infra	DTCP M-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLS	14440_119-BBLS	HyperConverged Infra	DTCP M-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLT	14440_119-BBLT	HyperConverged Infra	DTCP M-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLU	14440_119-BBLU	HyperConverged Infra	DTCP M-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBLV	14440_119-BBLV	HyperConverged Infra	DTCP M-50 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBLW	14440_119-BBLW	HyperConverged Infra	DTCP M-50 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBLX	14440_119-BBLX	HyperConverged Infra	DTCP M-50 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBLY	14440_119-BBLY	HyperConverged Infra	DTCP M-50 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBLZ	14440_119-BBLZ	HyperConverged Infra	DTCP M-50 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBMB	14440_119-BBMB	HyperConverged Infra	DTCP M-50 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBMC	14440_119-BBMC	HyperConverged Infra	DTCP M-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBMD	14440_119-BBMD	HyperConverged Infra	DTCP M-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBME	14440_119-BBME	HyperConverged Infra	DTCP M-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBMF	14440_119-BBMF	HyperConverged Infra	DTCP M-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBMG	14440_119-BBMG	HyperConverged Infra	DTCP M-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBMH	14440_119-BBMH	HyperConverged Infra	DTCP M-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14440_119-BBBI	14440_119-BBBI	HyperConverged Infra	DTCP M-50 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBMJ	14440_119-BBMJ	HyperConverged Infra	DTCP M-50 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBMK	14440_119-BBMK	HyperConverged Infra	DTCP M-50 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBML	14440_119-BBML	HyperConverged Infra	DTCP M-50 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBMM	14440_119-BBMM	HyperConverged Infra	DTCP M-50 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBMN	14440_119-BBMN	HyperConverged Infra	DTCP M-50 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBMO	14440_119-BBMO	HyperConverged Infra	DTCP M-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBMP	14440_119-BBMP	HyperConverged Infra	DTCP M-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBMQ	14440_119-BBMQ	HyperConverged Infra	DTCP M-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBMR	14440_119-BBMR	HyperConverged Infra	DTCP M-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBMS	14440_119-BBMS	HyperConverged Infra	DTCP M-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBMT	14440_119-BBMT	HyperConverged Infra	DTCP M-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBNB	14440_119-BBNB	HyperConverged Infra	DTCP M-500 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNC	14440_119-BBNC	HyperConverged Infra	DTCP M-500 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBND	14440_119-BBND	HyperConverged Infra	DTCP M-500 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNE	14440_119-BBNE	HyperConverged Infra	DTCP M-500 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNF	14440_119-BBNF	HyperConverged Infra	DTCP M-500 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNG	14440_119-BBNG	HyperConverged Infra	DTCP M-500 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNH	14440_119-BBNH	HyperConverged Infra	DTCP M-500 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNI	14440_119-BBNI	HyperConverged Infra	DTCP M-500 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNJ	14440_119-BBNJ	HyperConverged Infra	DTCP M-500 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNK	14440_119-BBNK	HyperConverged Infra	DTCP M-500 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNL	14440_119-BBNL	HyperConverged Infra	DTCP M-500 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNM	14440_119-BBNM	HyperConverged Infra	DTCP M-500 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNN	14440_119-BBNN	HyperConverged Infra	DTCP M-500 All Flash-E3 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNO	14440_119-BBNO	HyperConverged Infra	DTCP M-500 All Flash-E3 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNP	14440_119-BBNP	HyperConverged Infra	DTCP M-500 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNQ	14440_119-BBNQ	HyperConverged Infra	DTCP M-500 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNR	14440_119-BBNR	HyperConverged Infra	DTCP M-500 All Flash-E3 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNS	14440_119-BBNS	HyperConverged Infra	DTCP M-500 All Flash-E3 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBNT	14440_119-BBNT	HyperConverged Infra	DTCP M-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBNU	14440_119-BBNU	HyperConverged Infra	DTCP M-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBNV	14440_119-BBNV	HyperConverged Infra	DTCP M-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBNW	14440_119-BBNW	HyperConverged Infra	DTCP M-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBNX	14440_119-BBNX	HyperConverged Infra	DTCP M-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBNY	14440_119-BBNY	HyperConverged Infra	DTCP M-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBNZ	14440_119-BBNZ	HyperConverged Infra	DTCP M-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOB	14440_119-BBOB	HyperConverged Infra	DTCP M-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14440_119-BBOC	14440_119-BBOC	HyperConverged Infra	DTCP M-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOD	14440_119-BBOD	HyperConverged Infra	DTCP M-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOE	14440_119-BBOE	HyperConverged Infra	DTCP M-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOF	14440_119-BBOF	HyperConverged Infra	DTCP M-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOG	14440_119-BBOG	HyperConverged Infra	DTCP M-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOH	14440_119-BBOH	HyperConverged Infra	DTCP M-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOI	14440_119-BBOI	HyperConverged Infra	DTCP M-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOJ	14440_119-BBOJ	HyperConverged Infra	DTCP M-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOK	14440_119-BBOK	HyperConverged Infra	DTCP M-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOL	14440_119-BBOL	HyperConverged Infra	DTCP M-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOM	14440_119-BBOM	HyperConverged Infra	DTCP M-500 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBON	14440_119-BBON	HyperConverged Infra	DTCP M-500 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBOO	14440_119-BBOO	HyperConverged Infra	DTCP M-500 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBOP	14440_119-BBOP	HyperConverged Infra	DTCP M-500 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBOQ	14440_119-BBOQ	HyperConverged Infra	DTCP M-500 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBOR	14440_119-BBOR	HyperConverged Infra	DTCP M-500 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBOS	14440_119-BBOS	HyperConverged Infra	DTCP M-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOT	14440_119-BBOT	HyperConverged Infra	DTCP M-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOU	14440_119-BBOU	HyperConverged Infra	DTCP M-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOV	14440_119-BBOV	HyperConverged Infra	DTCP M-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOW	14440_119-BBOW	HyperConverged Infra	DTCP M-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOX	14440_119-BBOX	HyperConverged Infra	DTCP M-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOY	14440_119-BBOY	HyperConverged Infra	DTCP XM-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBOZ	14440_119-BBOZ	HyperConverged Infra	DTCP XM-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPB	14440_119-BBPB	HyperConverged Infra	DTCP XM-200 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBPC	14440_119-BBPC	HyperConverged Infra	DTCP XM-200 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBPD	14440_119-BBPD	HyperConverged Infra	DTCP XM-200 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBPE	14440_119-BBPE	HyperConverged Infra	DTCP XM-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPF	14440_119-BBPF	HyperConverged Infra	DTCP XM-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPG	14440_119-BBPG	HyperConverged Infra	DTCP XM-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPH	14440_119-BBPH	HyperConverged Infra	DTCP XM-50 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBPI	14440_119-BBPI	HyperConverged Infra	DTCP XM-50 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBPJ	14440_119-BBPJ	HyperConverged Infra	DTCP XM-50 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBPK	14440_119-BBPK	HyperConverged Infra	DTCP XM-50 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBPL	14440_119-BBPL	HyperConverged Infra	DTCP XM-50 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBPM	14440_119-BBPM	HyperConverged Infra	DTCP XM-50 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBPQ	14440_119-BBPQ	HyperConverged Infra	DTCP XM-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPR	14440_119-BBPR	HyperConverged Infra	DTCP XM-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPS	14440_119-BBPS	HyperConverged Infra	DTCP XM-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPT	14440_119-BBPT	HyperConverged Infra	DTCP XM-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPU	14440_119-BBPU	HyperConverged Infra	DTCP XM-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPV	14440_119-BBPV	HyperConverged Infra	DTCP XM-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPW	14440_119-BBPW	HyperConverged Infra	DTCP XM-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPX	14440_119-BBPX	HyperConverged Infra	DTCP XM-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBPY	14440_119-BBPY	HyperConverged Infra	DTCP XM-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14440_119-BBPZ	14440_119-BBPZ	HyperConverged Infra	DTCP XM-50 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQB	14440_119-BBQB	HyperConverged Infra	DTCP XM-50 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQC	14440_119-BBQC	HyperConverged Infra	DTCP XM-50 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQD	14440_119-BBQD	HyperConverged Infra	DTCP XM-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBQE	14440_119-BBQE	HyperConverged Infra	DTCP XM-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBQF	14440_119-BBQF	HyperConverged Infra	DTCP XM-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBQG	14440_119-BBQG	HyperConverged Infra	DTCP XM-50 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQH	14440_119-BBQH	HyperConverged Infra	DTCP XM-50 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQI	14440_119-BBQI	HyperConverged Infra	DTCP XM-50 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQJ	14440_119-BBQJ	HyperConverged Infra	DTCP XM-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBQK	14440_119-BBQK	HyperConverged Infra	DTCP XM-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBQL	14440_119-BBQL	HyperConverged Infra	DTCP XM-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBQP	14440_119-BBQP	HyperConverged Infra	DTCP XM-500 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQQ	14440_119-BBQQ	HyperConverged Infra	DTCP XM-500 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQS	14440_119-BBQS	HyperConverged Infra	DTCP XM-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBQT	14440_119-BBQT	HyperConverged Infra	DTCP XM-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBQW	14440_119-BBQW	HyperConverged Infra	DTCP XM-100 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQX	14440_119-BBQX	HyperConverged Infra	DTCP XM-100 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQY	14440_119-BBQY	HyperConverged Infra	DTCP XM-100 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBQZ	14440_119-BBQZ	HyperConverged Infra	DTCP XM-100 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBRB	14440_119-BBRB	HyperConverged Infra	DTCP XM-100 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBRC	14440_119-BBRC	HyperConverged Infra	DTCP XM-100 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBRG	14440_119-BBRG	HyperConverged Infra	DTCP XM-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRH	14440_119-BBRH	HyperConverged Infra	DTCP XM-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRI	14440_119-BBRI	HyperConverged Infra	DTCP XM-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRJ	14440_119-BBRJ	HyperConverged Infra	DTCP XM-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRK	14440_119-BBRK	HyperConverged Infra	DTCP XM-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRL	14440_119-BBRL	HyperConverged Infra	DTCP XM-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRM	14440_119-BBRM	HyperConverged Infra	DTCP XM-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRN	14440_119-BBRN	HyperConverged Infra	DTCP XM-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRP	14440_119-BBRP	HyperConverged Infra	DTCP XM-100 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBRQ	14440_119-BBRQ	HyperConverged Infra	DTCP XM-100 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBRR	14440_119-BBRR	HyperConverged Infra	DTCP XM-100 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBRS	14440_119-BBRS	HyperConverged Infra	DTCP XM-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRT	14440_119-BBRT	HyperConverged Infra	DTCP XM-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRU	14440_119-BBRU	HyperConverged Infra	DTCP XM-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRV	14440_119-BBRV	HyperConverged Infra	DTCP XM-100 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBRW	14440_119-BBRW	HyperConverged Infra	DTCP XM-100 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBRX	14440_119-BBRX	HyperConverged Infra	DTCP XM-100 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBRY	14440_119-BBRY	HyperConverged Infra	DTCP XM-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBRZ	14440_119-BBRZ	HyperConverged Infra	DTCP XM-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBSB	14440_119-BBSB	HyperConverged Infra	DTCP XM-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBSC	14440_119-BBSC	HyperConverged Infra	DTCP XM-200 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBSD	14440_119-BBSD	HyperConverged Infra	DTCP XM-200 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBSE	14440_119-BBSE	HyperConverged Infra	DTCP XM-200 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBSF	14440_119-BBSF	HyperConverged Infra	DTCP XM-200 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBSG	14440_119-BBSG	HyperConverged Infra	DTCP XM-200 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBSH	14440_119-BBSH	HyperConverged Infra	DTCP XM-200 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBSJ	14440_119-BBSJ	HyperConverged Infra	DTCP XM-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBSK	14440_119-BBSK	HyperConverged Infra	DTCP XM-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBSL	14440_119-BBSL	HyperConverged Infra	DTCP XM-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBSM	14440_119-BBSM	HyperConverged Infra	DTCP XM-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBSN	14440_119-BBSN	HyperConverged Infra	DTCP XM-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBSO	14440_119-BBSO	HyperConverged Infra	DTCP XM-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBSS	14440_119-BBSS	HyperConverged Infra	DTCP XM-200 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBST	14440_119-BBST	HyperConverged Infra	DTCP XM-200 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBSU	14440_119-BBSU	HyperConverged Infra	DTCP XM-200 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14440 119-BBSV	14440 119-BBSV	HyperConverged Infra	DTCP XM-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBSW	14440 119-BBSW	HyperConverged Infra	DTCP C-100 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBSX	14440 119-BBSX	HyperConverged Infra	DTCP C-100 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBSY	14440 119-BBSY	HyperConverged Infra	DTCP C-100 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBSZ	14440 119-BBSZ	HyperConverged Infra	DTCP C-100 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTB	14440 119-BBTB	HyperConverged Infra	DTCP C-100 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTC	14440 119-BBTC	HyperConverged Infra	DTCP C-100 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTD	14440 119-BBTD	HyperConverged Infra	DTCP C-100 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTE	14440 119-BBTE	HyperConverged Infra	DTCP C-100 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTF	14440 119-BBTF	HyperConverged Infra	DTCP C-100 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTG	14440 119-BBTG	HyperConverged Infra	DTCP C-100 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTH	14440 119-BBTH	HyperConverged Infra	DTCP C-100 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTI	14440 119-BBTI	HyperConverged Infra	DTCP C-100 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTJ	14440 119-BBTJ	HyperConverged Infra	DTCP C-100 All Flash-E3 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTK	14440 119-BBTK	HyperConverged Infra	DTCP C-100 All Flash-E3 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTL	14440 119-BBTL	HyperConverged Infra	DTCP C-100 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTM	14440 119-BBTM	HyperConverged Infra	DTCP C-100 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTN	14440 119-BBTN	HyperConverged Infra	DTCP C-100 All Flash-E3 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTO	14440 119-BBTO	HyperConverged Infra	DTCP C-100 All Flash-E3 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBTP	14440 119-BBTP	HyperConverged Infra	DTCP C-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTQ	14440 119-BBTQ	HyperConverged Infra	DTCP C-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTR	14440 119-BBTR	HyperConverged Infra	DTCP C-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTS	14440 119-BBTS	HyperConverged Infra	DTCP C-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTT	14440 119-BBTT	HyperConverged Infra	DTCP C-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTU	14440 119-BBTU	HyperConverged Infra	DTCP C-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTV	14440 119-BBTV	HyperConverged Infra	DTCP C-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTW	14440 119-BBTW	HyperConverged Infra	DTCP C-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTX	14440 119-BBTX	HyperConverged Infra	DTCP C-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTY	14440 119-BBTY	HyperConverged Infra	DTCP C-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBTZ	14440 119-BBTZ	HyperConverged Infra	DTCP C-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUB	14440 119-BBUB	HyperConverged Infra	DTCP C-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUC	14440 119-BBUC	HyperConverged Infra	DTCP G-500 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBUD	14440 119-BBUD	HyperConverged Infra	DTCP C-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUF	14440 119-BBUF	HyperConverged Infra	DTCP C-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUG	14440 119-BBUG	HyperConverged Infra	DTCP C-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUH	14440 119-BBUH	HyperConverged Infra	DTCP C-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUI	14440 119-BBUI	HyperConverged Infra	DTCP C-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUJ	14440 119-BBUJ	HyperConverged Infra	DTCP C-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUM	14440 119-BBUM	HyperConverged Infra	DTCP C-100 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBUN	14440 119-BBUN	HyperConverged Infra	DTCP C-100 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBUO	14440 119-BBUO	HyperConverged Infra	DTCP C-100 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBUP	14440 119-BBUP	HyperConverged Infra	DTCP C-100 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBUQ	14440 119-BBUQ	HyperConverged Infra	DTCP C-100 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBUR	14440 119-BBUR	HyperConverged Infra	DTCP C-100 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BBUS	14440 119-BBUS	HyperConverged Infra	DTCP C-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUT	14440 119-BBUT	HyperConverged Infra	DTCP C-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BBUU	14440 119-BBUU	HyperConverged Infra	DTCP C-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14440_119-BBUV	14440_119-BBUV	HyperConverged Infra	DTCP C-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBUW	14440_119-BBUW	HyperConverged Infra	DTCP C-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBUX	14440_119-BBUX	HyperConverged Infra	DTCP C-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBUY	14440_119-BBUY	HyperConverged Infra	DTCP C-100 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBUZ	14440_119-BBUZ	HyperConverged Infra	DTCP C-100 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBVB	14440_119-BBVB	HyperConverged Infra	DTCP C-100 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBVC	14440_119-BBVC	HyperConverged Infra	DTCP C-100 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBVD	14440_119-BBVD	HyperConverged Infra	DTCP C-100 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBVE	14440_119-BBVE	HyperConverged Infra	DTCP C-100 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBVF	14440_119-BBVF	HyperConverged Infra	DTCP C-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBVG	14440_119-BBVG	HyperConverged Infra	DTCP C-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBVH	14440_119-BBVH	HyperConverged Infra	DTCP C-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBVI	14440_119-BBVI	HyperConverged Infra	DTCP C-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBVJ	14440_119-BBVJ	HyperConverged Infra	DTCP C-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBVK	14440_119-BBVK	HyperConverged Infra	DTCP C-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBYL	14440_119-BBYL	HyperConverged Infra	DTCP G-500 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBYM	14440_119-BBYM	HyperConverged Infra	DTCP G-500 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBYN	14440_119-BBYN	HyperConverged Infra	DTCP G-500 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBYO	14440_119-BBYO	HyperConverged Infra	DTCP G-500 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBYQ	14440_119-BBYQ	HyperConverged Infra	DTCP G-500 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBYR	14440_119-BBYR	HyperConverged Infra	DTCP G-500 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBYS	14440_119-BBYS	HyperConverged Infra	DTCP G-500 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBYT	14440_119-BBYT	HyperConverged Infra	DTCP G-500 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBYU	14440_119-BBYU	HyperConverged Infra	DTCP G-500 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBYX	14440_119-BBYX	HyperConverged Infra	DTCP G-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBYY	14440_119-BBYY	HyperConverged Infra	DTCP G-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBYZ	14440_119-BBYZ	HyperConverged Infra	DTCP G-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZB	14440_119-BBZB	HyperConverged Infra	DTCP G-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZC	14440_119-BBZC	HyperConverged Infra	DTCP G-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZD	14440_119-BBZD	HyperConverged Infra	DTCP G-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZE	14440_119-BBZE	HyperConverged Infra	DTCP G-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZF	14440_119-BBZF	HyperConverged Infra	DTCP G-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZG	14440_119-BBZG	HyperConverged Infra	DTCP G-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZH	14440_119-BBZH	HyperConverged Infra	DTCP G-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZI	14440_119-BBZI	HyperConverged Infra	DTCP G-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZJ	14440_119-BBZJ	HyperConverged Infra	DTCP G-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14440_119-BBZM	14440_119-BBZM	HyperConverged Infra	DTCP G-500 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBZN	14440_119-BBZN	HyperConverged Infra	DTCP G-500 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBZO	14440_119-BBZO	HyperConverged Infra	DTCP G-500 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBZP	14440_119-BBZP	HyperConverged Infra	DTCP G-500 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBZQ	14440_119-BBZQ	HyperConverged Infra	DTCP G-500 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBZR	14440_119-BBZR	HyperConverged Infra	DTCP G-500 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBZS	14440_119-BBZS	HyperConverged Infra	DTCP G-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZT	14440_119-BBZT	HyperConverged Infra	DTCP G-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZU	14440_119-BBZU	HyperConverged Infra	DTCP G-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZV	14440_119-BBZV	HyperConverged Infra	DTCP G-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZW	14440_119-BBZW	HyperConverged Infra	DTCP G-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZX	14440_119-BBZX	HyperConverged Infra	DTCP G-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BBZY	14440_119-BBZY	HyperConverged Infra	DTCP G-500 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BBZZ	14440_119-BBZZ	HyperConverged Infra	DTCP G-500 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBB	14440_119-BCBB	HyperConverged Infra	DTCP G-500 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBC	14440_119-BCBC	HyperConverged Infra	DTCP G-500 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBD	14440_119-BCBD	HyperConverged Infra	DTCP G-500 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBE	14440_119-BCBE	HyperConverged Infra	DTCP G-500 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBF	14440_119-BCBF	HyperConverged Infra	DTCP G-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBG	14440_119-BCBG	HyperConverged Infra	DTCP G-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBH	14440_119-BCBH	HyperConverged Infra	DTCP G-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBI	14440_119-BCBI	HyperConverged Infra	DTCP G-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBJ	14440_119-BCBJ	HyperConverged Infra	DTCP G-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBK	14440_119-BCBK	HyperConverged Infra	DTCP G-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBL	14440_119-BCBL	HyperConverged Infra	DTCP XM-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBM	14440_119-BCBM	HyperConverged Infra	DTCP XM-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBN	14440_119-BCBN	HyperConverged Infra	DTCP XM-200 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBO	14440_119-BCBO	HyperConverged Infra	DTCP XM-200 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBP	14440_119-BCBP	HyperConverged Infra	DTCP XM-200 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBQ	14440_119-BCBQ	HyperConverged Infra	DTCP XM-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBR	14440_119-BCBR	HyperConverged Infra	DTCP XM-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBS	14440_119-BCBS	HyperConverged Infra	DTCP XM-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCBT	14440_119-BCBT	HyperConverged Infra	DTCP XM-50 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBU	14440_119-BCBU	HyperConverged Infra	DTCP XM-50 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBV	14440_119-BCBV	HyperConverged Infra	DTCP XM-50 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBW	14440_119-BCBW	HyperConverged Infra	DTCP XM-50 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBX	14440_119-BCBX	HyperConverged Infra	DTCP XM-50 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCBY	14440_119-BCBY	HyperConverged Infra	DTCP XM-50 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCCE	14440_119-BCCE	HyperConverged Infra	DTCP XM-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCF	14440_119-BCCF	HyperConverged Infra	DTCP XM-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCG	14440_119-BCCG	HyperConverged Infra	DTCP XM-50 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCH	14440_119-BCCH	HyperConverged Infra	DTCP XM-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCI	14440_119-BCCI	HyperConverged Infra	DTCP XM-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCJ	14440_119-BCCJ	HyperConverged Infra	DTCP XM-50 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCK	14440_119-BCCK	HyperConverged Infra	DTCP XM-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCL	14440_119-BCCL	HyperConverged Infra	DTCP XM-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCM	14440_119-BCCM	HyperConverged Infra	DTCP XM-50 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCN	14440_119-BCCN	HyperConverged Infra	DTCP XM-50 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCCO	14440_119-BCCO	HyperConverged Infra	DTCP XM-50 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCCP	14440_119-BCCP	HyperConverged Infra	DTCP XM-50 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCCQ	14440_119-BCCQ	HyperConverged Infra	DTCP XM-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCR	14440_119-BCCR	HyperConverged Infra	DTCP XM-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCS	14440_119-BCCS	HyperConverged Infra	DTCP XM-50 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCT	14440_119-BCCT	HyperConverged Infra	DTCP XM-50 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCCU	14440_119-BCCU	HyperConverged Infra	DTCP XM-50 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCCV	14440_119-BCCV	HyperConverged Infra	DTCP XM-50 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCCW	14440_119-BCCW	HyperConverged Infra	DTCP XM-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCX	14440_119-BCCX	HyperConverged Infra	DTCP XM-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCCY	14440_119-BCCY	HyperConverged Infra	DTCP XM-50 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCDD	14440_119-BCDD	HyperConverged Infra	DTCP XM-500 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCDE	14440_119-BCDE	HyperConverged Infra	DTCP XM-500 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14440_119-BCDG	14440_119-BCDG	HyperConverged Infra	DTCP XM-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCDH	14440_119-BCDH	HyperConverged Infra	DTCP XM-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCET	14440_119-BCET	HyperConverged Infra	DTCP XM-100 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCFT	14440_119-BCFT	HyperConverged Infra	DTCP XM-100 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCFU	14440_119-BCFU	HyperConverged Infra	DTCP XM-100 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCFV	14440_119-BCFV	HyperConverged Infra	DTCP XM-100 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCFW	14440_119-BCFW	HyperConverged Infra	DTCP XM-100 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCFX	14440_119-BCFX	HyperConverged Infra	DTCP XM-100 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCGC	14440_119-BCGC	HyperConverged Infra	DTCP XM-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGD	14440_119-BCGD	HyperConverged Infra	DTCP XM-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGE	14440_119-BCGE	HyperConverged Infra	DTCP XM-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGF	14440_119-BCGF	HyperConverged Infra	DTCP XM-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGG	14440_119-BCGG	HyperConverged Infra	DTCP XM-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGH	14440_119-BCGH	HyperConverged Infra	DTCP XM-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGI	14440_119-BCGI	HyperConverged Infra	DTCP XM-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGJ	14440_119-BCGJ	HyperConverged Infra	DTCP XM-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGK	14440_119-BCGK	HyperConverged Infra	DTCP XM-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGL	14440_119-BCGL	HyperConverged Infra	DTCP XM-100 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCGM	14440_119-BCGM	HyperConverged Infra	DTCP XM-100 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCGN	14440_119-BCGN	HyperConverged Infra	DTCP XM-100 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCGO	14440_119-BCGO	HyperConverged Infra	DTCP XM-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGP	14440_119-BCGP	HyperConverged Infra	DTCP XM-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGQ	14440_119-BCGQ	HyperConverged Infra	DTCP XM-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGR	14440_119-BCGR	HyperConverged Infra	DTCP XM-100 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCGS	14440_119-BCGS	HyperConverged Infra	DTCP XM-100 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCGT	14440_119-BCGT	HyperConverged Infra	DTCP XM-100 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCGU	14440_119-BCGU	HyperConverged Infra	DTCP XM-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGV	14440_119-BCGV	HyperConverged Infra	DTCP XM-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGW	14440_119-BCGW	HyperConverged Infra	DTCP XM-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCGX	14440_119-BCGX	HyperConverged Infra	DTCP XM-200 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCGY	14440_119-BCGY	HyperConverged Infra	DTCP XM-200 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCGZ	14440_119-BCGZ	HyperConverged Infra	DTCP XM-200 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCHB	14440_119-BCHB	HyperConverged Infra	DTCP XM-200 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCHC	14440_119-BCHC	HyperConverged Infra	DTCP XM-200 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCHD	14440_119-BCHD	HyperConverged Infra	DTCP XM-200 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCHF	14440_119-BCHF	HyperConverged Infra	DTCP XM-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCHG	14440_119-BCHG	HyperConverged Infra	DTCP XM-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCHH	14440_119-BCHH	HyperConverged Infra	DTCP XM-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCHI	14440_119-BCHI	HyperConverged Infra	DTCP XM-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCHJ	14440_119-BCHJ	HyperConverged Infra	DTCP XM-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCHK	14440_119-BCHK	HyperConverged Infra	DTCP XM-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCHO	14440_119-BCHO	HyperConverged Infra	DTCP XM-200 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCHP	14440_119-BCHP	HyperConverged Infra	DTCP XM-200 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCHQ	14440_119-BCHQ	HyperConverged Infra	DTCP XM-200 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCHR	14440_119-BCHR	HyperConverged Infra	DTCP XM-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCKJ	14440_119-BCKJ	HyperConverged Infra	DTCP MCB-100 VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCKK	14440_119-BCKK	HyperConverged Infra	DTCP MCB-100 VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14440 119-BCPO	14440 119-BCPO	HyperConverged Infra	DTCP C-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCPP	14440 119-BCPP	HyperConverged Infra	DTCP C-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCPW	14440 119-BCPW	HyperConverged Infra	DTCP C-200 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCPX	14440 119-BCPX	HyperConverged Infra	DTCP C-200 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCPY	14440 119-BCPY	HyperConverged Infra	DTCP C-200 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCPZ	14440 119-BCPZ	HyperConverged Infra	DTCP C-200 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOB	14440 119-BCOB	HyperConverged Infra	DTCP C-200 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOC	14440 119-BCOC	HyperConverged Infra	DTCP C-200 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOD	14440 119-BCOD	HyperConverged Infra	DTCP C-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOE	14440 119-BCOE	HyperConverged Infra	DTCP C-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOF	14440 119-BCOF	HyperConverged Infra	DTCP C-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOG	14440 119-BCOG	HyperConverged Infra	DTCP C-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOH	14440 119-BCOH	HyperConverged Infra	DTCP C-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOI	14440 119-BCOI	HyperConverged Infra	DTCP C-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOJ	14440 119-BCOJ	HyperConverged Infra	DTCP C-200 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOK	14440 119-BCOK	HyperConverged Infra	DTCP C-200 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOL	14440 119-BCOL	HyperConverged Infra	DTCP C-200 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOM	14440 119-BCOM	HyperConverged Infra	DTCP C-200 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCON	14440 119-BCON	HyperConverged Infra	DTCP C-200 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOO	14440 119-BCOO	HyperConverged Infra	DTCP C-200 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOP	14440 119-BCOP	HyperConverged Infra	DTCP C-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOQ	14440 119-BCOQ	HyperConverged Infra	DTCP C-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOR	14440 119-BCOR	HyperConverged Infra	DTCP C-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOS	14440 119-BCOS	HyperConverged Infra	DTCP C-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOT	14440 119-BCOT	HyperConverged Infra	DTCP C-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOY	14440 119-BCOY	HyperConverged Infra	DTCP C-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCOZ	14440 119-BCOZ	HyperConverged Infra	DTCP C-50 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCQW	14440 119-BCQW	HyperConverged Infra	DTCP C-50 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOX	14440 119-BCOX	HyperConverged Infra	DTCP C-50 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOY	14440 119-BCOY	HyperConverged Infra	DTCP C-50 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCOZ	14440 119-BCOZ	HyperConverged Infra	DTCP C-50 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRB	14440 119-BCRB	HyperConverged Infra	DTCP C-50 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRC	14440 119-BCRC	HyperConverged Infra	DTCP C-50 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRD	14440 119-BCRD	HyperConverged Infra	DTCP C-50 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRE	14440 119-BCRE	HyperConverged Infra	DTCP C-50 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRF	14440 119-BCRF	HyperConverged Infra	DTCP C-50 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRG	14440 119-BCRG	HyperConverged Infra	DTCP C-50 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRH	14440 119-BCRH	HyperConverged Infra	DTCP C-50 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRI	14440 119-BCRI	HyperConverged Infra	DTCP C-50 All Flash-E3 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRJ	14440 119-BCRJ	HyperConverged Infra	DTCP C-50 All Flash-E3 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRK	14440 119-BCRK	HyperConverged Infra	DTCP C-50 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRL	14440 119-BCRL	HyperConverged Infra	DTCP C-50 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRM	14440 119-BCRM	HyperConverged Infra	DTCP C-50 All Flash-E3 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRN	14440 119-BCRN	HyperConverged Infra	DTCP C-50 All Flash-E3 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCRR	14440 119-BCRR	HyperConverged Infra	DTCP G-50 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSJ	14440 119-BCSJ	HyperConverged Infra	DTCP C-50 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSJ	14440 119-BCSJ	HyperConverged Infra	DTCP C-50 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSK	14440 119-BCSK	HyperConverged Infra	DTCP C-50 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSL	14440 119-BCSL	HyperConverged Infra	DTCP C-50 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSM	14440 119-BCSM	HyperConverged Infra	DTCP C-50 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSN	14440 119-BCSN	HyperConverged Infra	DTCP C-50 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSU	14440 119-BCSU	HyperConverged Infra	DTCP C-50 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSV	14440 119-BCSV	HyperConverged Infra	DTCP C-50 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSW	14440 119-BCSW	HyperConverged Infra	DTCP C-50 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSX	14440 119-BCSX	HyperConverged Infra	DTCP C-50 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSY	14440 119-BCSY	HyperConverged Infra	DTCP C-50 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCSZ	14440 119-BCSZ	HyperConverged Infra	DTCP C-50 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTN	14440 119-BCTN	HyperConverged Infra	DTCP G-50 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTO	14440 119-BCTO	HyperConverged Infra	DTCP G-50 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTP	14440 119-BCTP	HyperConverged Infra	DTCP G-50 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTQ	14440 119-BCTQ	HyperConverged Infra	DTCP G-50 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTR	14440 119-BCTR	HyperConverged Infra	DTCP G-50 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTS	14440 119-BCTS	HyperConverged Infra	DTCP G-50 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTT	14440 119-BCTT	HyperConverged Infra	DTCP G-50 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTU	14440 119-BCTU	HyperConverged Infra	DTCP G-50 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14440 119-BCTV	14440 119-BCTV	HyperConverged Infra	DTCP G-50 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTW	14440 119-BCTW	HyperConverged Infra	DTCP G-50 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCTX	14440 119-BCTX	HyperConverged Infra	DTCP G-50 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCUR	14440 119-BCUR	HyperConverged Infra	DTCP G-50 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCUS	14440 119-BCUS	HyperConverged Infra	DTCP G-50 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCUT	14440 119-BCUT	HyperConverged Infra	DTCP G-50 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCUJ	14440 119-BCUJ	HyperConverged Infra	DTCP G-50 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCUV	14440 119-BCUV	HyperConverged Infra	DTCP G-50 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCUW	14440 119-BCUW	HyperConverged Infra	DTCP G-50 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVE	14440 119-BCVE	HyperConverged Infra	DTCP G-50 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVF	14440 119-BCVF	HyperConverged Infra	DTCP G-50 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVG	14440 119-BCVG	HyperConverged Infra	DTCP G-50 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVH	14440 119-BCVH	HyperConverged Infra	DTCP G-50 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVI	14440 119-BCVI	HyperConverged Infra	DTCP G-50 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVJ	14440 119-BCVJ	HyperConverged Infra	DTCP G-50 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVW	14440 119-BCVW	HyperConverged Infra	DTCP G-200 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVX	14440 119-BCVX	HyperConverged Infra	DTCP G-200 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVY	14440 119-BCVY	HyperConverged Infra	DTCP G-200 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCVZ	14440 119-BCVZ	HyperConverged Infra	DTCP G-200 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCWB	14440 119-BCWB	HyperConverged Infra	DTCP G-200 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCWC	14440 119-BCWC	HyperConverged Infra	DTCP G-200 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCWD	14440 119-BCWD	HyperConverged Infra	DTCP G-200 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCWE	14440 119-BCWE	HyperConverged Infra	DTCP G-200 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCWF	14440 119-BCWF	HyperConverged Infra	DTCP G-200 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCWG	14440 119-BCWG	HyperConverged Infra	DTCP G-200 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCWH	14440 119-BCWH	HyperConverged Infra	DTCP G-200 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCWI	14440 119-BCWI	HyperConverged Infra	DTCP G-200 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCWL	14440 119-BCWL	HyperConverged Infra	DTCP G-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWM	14440 119-BCWM	HyperConverged Infra	DTCP G-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWN	14440 119-BCWN	HyperConverged Infra	DTCP G-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWO	14440 119-BCWO	HyperConverged Infra	DTCP G-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWP	14440 119-BCWP	HyperConverged Infra	DTCP G-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWQ	14440 119-BCWQ	HyperConverged Infra	DTCP G-200 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWR	14440 119-BCWR	HyperConverged Infra	DTCP G-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWS	14440 119-BCWS	HyperConverged Infra	DTCP G-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWT	14440 119-BCWT	HyperConverged Infra	DTCP G-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWU	14440 119-BCWU	HyperConverged Infra	DTCP G-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWV	14440 119-BCWV	HyperConverged Infra	DTCP G-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWW	14440 119-BCWW	HyperConverged Infra	DTCP G-200 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWX	14440 119-BCWX	HyperConverged Infra	DTCP G-200 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWY	14440 119-BCWY	HyperConverged Infra	DTCP G-200 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCWZ	14440 119-BCWZ	HyperConverged Infra	DTCP G-200 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCXB	14440 119-BCXB	HyperConverged Infra	DTCP G-200 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCXC	14440 119-BCXC	HyperConverged Infra	DTCP G-200 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCXD	14440 119-BCXD	HyperConverged Infra	DTCP G-200 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440 119-BCXE	14440 119-BCXE	HyperConverged Infra	DTCP G-200 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCXF	14440 119-BCXF	HyperConverged Infra	DTCP G-200 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCXG	14440 119-BCXG	HyperConverged Infra	DTCP G-200 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCXH	14440 119-BCXH	HyperConverged Infra	DTCP G-200 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440 119-BCXI	14440 119-BCXI	HyperConverged Infra	DTCP G-200 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14440_119-BCXJ	14440_119-BCXJ	HyperConverged Infra	DTCP G-200 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCXK	14440_119-BCXK	HyperConverged Infra	DTCP G-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCXL	14440_119-BCXL	HyperConverged Infra	DTCP G-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCXM	14440_119-BCXM	HyperConverged Infra	DTCP G-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCXN	14440_119-BCXN	HyperConverged Infra	DTCP G-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCXO	14440_119-BCXO	HyperConverged Infra	DTCP G-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCXP	14440_119-BCXP	HyperConverged Infra	DTCP G-200 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCXQ	14440_119-BCXQ	HyperConverged Infra	DTCP G-200 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCXR	14440_119-BCXR	HyperConverged Infra	DTCP G-200 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCXS	14440_119-BCXS	HyperConverged Infra	DTCP G-200 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCXT	14440_119-BCXT	HyperConverged Infra	DTCP G-200 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCXU	14440_119-BCXU	HyperConverged Infra	DTCP G-200 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCXV	14440_119-BCXV	HyperConverged Infra	DTCP G-200 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCXW	14440_119-BCXW	HyperConverged Infra	DTCP G-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCXX	14440_119-BCXX	HyperConverged Infra	DTCP G-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCXY	14440_119-BCXY	HyperConverged Infra	DTCP G-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCXZ	14440_119-BCXZ	HyperConverged Infra	DTCP G-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYB	14440_119-BCYB	HyperConverged Infra	DTCP G-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYC	14440_119-BCYC	HyperConverged Infra	DTCP G-200 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYD	14440_119-BCYD	HyperConverged Infra	DTCP G-100 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYE	14440_119-BCYE	HyperConverged Infra	DTCP G-100 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYF	14440_119-BCYF	HyperConverged Infra	DTCP G-100 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYG	14440_119-BCYG	HyperConverged Infra	DTCP G-100 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYH	14440_119-BCYH	HyperConverged Infra	DTCP G-100 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYI	14440_119-BCYI	HyperConverged Infra	DTCP G-100 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYJ	14440_119-BCYJ	HyperConverged Infra	DTCP G-100 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYK	14440_119-BCYK	HyperConverged Infra	DTCP G-100 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYL	14440_119-BCYL	HyperConverged Infra	DTCP G-100 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYM	14440_119-BCYM	HyperConverged Infra	DTCP G-100 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYN	14440_119-BCYN	HyperConverged Infra	DTCP G-100 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYO	14440_119-BCYO	HyperConverged Infra	DTCP G-100 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCYP	14440_119-BCYP	HyperConverged Infra	DTCP G-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYQ	14440_119-BCYQ	HyperConverged Infra	DTCP G-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYR	14440_119-BCYR	HyperConverged Infra	DTCP G-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYS	14440_119-BCYS	HyperConverged Infra	DTCP G-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYT	14440_119-BCYT	HyperConverged Infra	DTCP G-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYU	14440_119-BCYU	HyperConverged Infra	DTCP G-100 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYV	14440_119-BCYV	HyperConverged Infra	DTCP G-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14440_119-BCYW	14440_119-BCYW	HyperConverged Infra	DTCP G-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYX	14440_119-BCYX	HyperConverged Infra	DTCP G-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYY	14440_119-BCYY	HyperConverged Infra	DTCP G-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCYZ	14440_119-BCYZ	HyperConverged Infra	DTCP G-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZB	14440_119-BCZB	HyperConverged Infra	DTCP G-100 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZC	14440_119-BCZC	HyperConverged Infra	DTCP G-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZD	14440_119-BCZD	HyperConverged Infra	DTCP G-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZE	14440_119-BCZE	HyperConverged Infra	DTCP G-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZF	14440_119-BCZF	HyperConverged Infra	DTCP G-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZG	14440_119-BCZG	HyperConverged Infra	DTCP G-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZH	14440_119-BCZH	HyperConverged Infra	DTCP G-100 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZK	14440_119-BCZK	HyperConverged Infra	DTCP G-100 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCZL	14440_119-BCZL	HyperConverged Infra	DTCP G-100 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCZM	14440_119-BCZM	HyperConverged Infra	DTCP G-100 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCZN	14440_119-BCZN	HyperConverged Infra	DTCP G-100 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCZO	14440_119-BCZO	HyperConverged Infra	DTCP G-100 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCZP	14440_119-BCZP	HyperConverged Infra	DTCP G-100 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCZQ	14440_119-BCZQ	HyperConverged Infra	DTCP G-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZR	14440_119-BCZR	HyperConverged Infra	DTCP G-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZS	14440_119-BCZS	HyperConverged Infra	DTCP G-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZT	14440_119-BCZT	HyperConverged Infra	DTCP G-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZU	14440_119-BCZU	HyperConverged Infra	DTCP G-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZV	14440_119-BCZV	HyperConverged Infra	DTCP G-100 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BCZW	14440_119-BCZW	HyperConverged Infra	DTCP G-100 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCZX	14440_119-BCZX	HyperConverged Infra	DTCP G-100 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCZY	14440_119-BCZY	HyperConverged Infra	DTCP G-100 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BCZZ	14440_119-BCZZ	HyperConverged Infra	DTCP G-100 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBB	14440_119-BDBB	HyperConverged Infra	DTCP G-100 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBC	14440_119-BDBC	HyperConverged Infra	DTCP G-100 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBD	14440_119-BDBD	HyperConverged Infra	DTCP G-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BDBE	14440_119-BDBE	HyperConverged Infra	DTCP G-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BDBF	14440_119-BDBF	HyperConverged Infra	DTCP G-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BDBG	14440_119-BDBG	HyperConverged Infra	DTCP G-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BDBH	14440_119-BDBH	HyperConverged Infra	DTCP G-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BDBI	14440_119-BDBI	HyperConverged Infra	DTCP G-100 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1
14440_119-BDBP	14440_119-BDBP	HyperConverged Infra	DTCP C-500 All Flash-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBQ	14440_119-BDBQ	HyperConverged Infra	DTCP C-500 All Flash-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBR	14440_119-BDBR	HyperConverged Infra	DTCP C-500 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBS	14440_119-BDBS	HyperConverged Infra	DTCP C-500 All Flash-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBT	14440_119-BDBT	HyperConverged Infra	DTCP C-500 All Flash-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBU	14440_119-BDBU	HyperConverged Infra	DTCP C-500 All Flash-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBV	14440_119-BDBV	HyperConverged Infra	DTCP C-500 All Flash-E2 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBW	14440_119-BDBW	HyperConverged Infra	DTCP C-500 All Flash-E2 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBX	14440_119-BDBX	HyperConverged Infra	DTCP C-500 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBY	14440_119-BDBY	HyperConverged Infra	DTCP C-500 All Flash-E2 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDBZ	14440_119-BDBZ	HyperConverged Infra	DTCP C-500 All Flash-E2 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDCB	14440_119-BDCB	HyperConverged Infra	DTCP C-500 All Flash-E2 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDCC	14440_119-BDCC	HyperConverged Infra	DTCP C-500 All Flash-E3 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14440_119-BDCD	14440_119-BDCD	HyperConverged Infra	DTCP C-500 All Flash-E3 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14440 119-BDCE	14440 119-BDCE	HyperConverged Infra	DTCP C-500 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDCF	14440 119-BDCF	HyperConverged Infra	DTCP C-500 All Flash-E3 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDCG	14440 119-BDCG	HyperConverged Infra	DTCP C-500 All Flash-E3 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDCH	14440 119-BDCH	HyperConverged Infra	DTCP C-500 All Flash-E3 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDCI	14440 119-BDCI	HyperConverged Infra	DTCP C-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCJ	14440 119-BDCJ	HyperConverged Infra	DTCP C-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCK	14440 119-BDCK	HyperConverged Infra	DTCP C-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCL	14440 119-BDCL	HyperConverged Infra	DTCP C-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCM	14440 119-BDCM	HyperConverged Infra	DTCP C-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCN	14440 119-BDCN	HyperConverged Infra	DTCP C-500 All Flash-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCO	14440 119-BDCO	HyperConverged Infra	DTCP C-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCP	14440 119-BDCP	HyperConverged Infra	DTCP C-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCQ	14440 119-BDCQ	HyperConverged Infra	DTCP C-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCR	14440 119-BDCR	HyperConverged Infra	DTCP C-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCS	14440 119-BDCS	HyperConverged Infra	DTCP C-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCT	14440 119-BDCT	HyperConverged Infra	DTCP C-500 All Flash-N2 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCU	14440 119-BDCU	HyperConverged Infra	DTCP C-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCV	14440 119-BDCV	HyperConverged Infra	DTCP C-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCW	14440 119-BDCW	HyperConverged Infra	DTCP C-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCX	14440 119-BDCX	HyperConverged Infra	DTCP C-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCY	14440 119-BDCY	HyperConverged Infra	DTCP C-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDCZ	14440 119-BDCZ	HyperConverged Infra	DTCP C-500 All Flash-N3 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDB	14440 119-BDDB	HyperConverged Infra	DTCP C-500 All NVMe-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDC	14440 119-BDDC	HyperConverged Infra	DTCP C-500 All NVMe-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDD	14440 119-BDDD	HyperConverged Infra	DTCP C-500 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BBDE	14440 119-BBDE	HyperConverged Infra	DTCP C-500 All NVMe-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDF	14440 119-BDDF	HyperConverged Infra	DTCP C-500 All NVMe-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDG	14440 119-BDDG	HyperConverged Infra	DTCP C-500 All NVMe-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDH	14440 119-BDDH	HyperConverged Infra	DTCP C-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDI	14440 119-BDDI	HyperConverged Infra	DTCP C-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDJ	14440 119-BDDJ	HyperConverged Infra	DTCP C-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDK	14440 119-BDDK	HyperConverged Infra	DTCP C-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDL	14440 119-BDDL	HyperConverged Infra	DTCP C-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDM	14440 119-BDDM	HyperConverged Infra	DTCP C-500 All NVMe-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDN	14440 119-BDDN	HyperConverged Infra	DTCP C-500 Hybrid-E1 NO NCLSTR VCF-ENT Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDO	14440 119-BDDO	HyperConverged Infra	DTCP C-500 Hybrid-E1 NO NCLSTR VCF-ENT Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDP	14440 119-BDDP	HyperConverged Infra	DTCP C-500 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDQ	14440 119-BDDQ	HyperConverged Infra	DTCP C-500 Hybrid-E1 NO NCLSTR VCF-STD ELA Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDR	14440 119-BDDR	HyperConverged Infra	DTCP C-500 Hybrid-E1 NO NCLSTR VCF-STD Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BBDS	14440 119-BBDS	HyperConverged Infra	DTCP C-500 Hybrid-E1 NO NCLSTR VCF-STD Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14440 119-BDDT	14440 119-BDDT	HyperConverged Infra	DTCP C-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDU	14440 119-BDDU	HyperConverged Infra	DTCP C-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-ENT Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDV	14440 119-BDDV	HyperConverged Infra	DTCP C-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDW	14440 119-BDDW	HyperConverged Infra	DTCP C-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD ELA Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDX	14440 119-BDDX	HyperConverged Infra	DTCP C-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 1 Year	\$10,998	Each	10%	\$9,898	Other	F1	
14440 119-BDDY	14440 119-BDDY	HyperConverged Infra	DTCP C-500 Hybrid-N1 NCLSTR Optimized W/RAS VCF-STD Sub 3 Year	\$10,998	Each	10%	\$9,898	Other	F1	
13567 733-BBVD	13567 733-BBVD	HyperConverged Infra	PIT Keep Your Hard Drive Variable	\$10,998	Each	10%	\$9,898	Other	F1	
13567 733-BBVE	13567 733-BBVE	HyperConverged Infra	PIT Keep Your Hard Drive Reinstale	\$10,998	Each	10%	\$9,898	Other	F1	
13567 831-4630	13567 831-4630	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1	
13567 831-4631	13567 831-4631	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1	
13567 831-4632	13567 831-4632	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
13567 831-4633	13567 831-4633	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
13567 838-3778	13567 838-3778	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$3,610	Each	10%	\$3,249	Other	F1	
13567 838-3779	13567 838-3779	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$5,415	Each	10%	\$4,874	Other	F1	
13567 838-3780	13567 838-3780	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$7,220	Each	10%	\$6,498	Other	F1	
13567 838-3781	13567 838-3781	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$9,025	Each	10%	\$8,123	Other	F1	
13567 838-3782	13567 838-3782	HyperConverged Infra	6 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$10,830	Each	10%	\$9,747	Other	F1	
13567 838-3784	13567 838-3784	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$4,126	Each	10%	\$3,713	Other	F1	
13567 838-3785	13567 838-3785	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$6,189	Each	10%	\$5,570	Other	F1	
13567 838-3786	13567 838-3786	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$8,252	Each	10%	\$7,426	Other	F1	
13567 838-3787	13567 838-3787	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$10,314	Each	10%	\$9,283	Other	F1	
13567 838-3788	13567 838-3788	HyperConverged Infra	6 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$12,377	Each	10%	\$11,140	Other	F1	
13567 838-3790	13567 838-3790	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$4,384	Each	10%	\$3,945	Other	F1	
13567 838-3791	13567 838-3791	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$6,575	Each	10%	\$5,918	Other	F1	
13567 838-3792	13567 838-3792	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$8,767	Each	10%	\$7,891	Other	F1	
13567 838-3793	13567 838-3793	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$10,959	Each	10%	\$9,963	Other	F1	

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	\$0		
13567 838-3794	13567 838-3794	HyperConverged Infra	6 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$13,151	Each	10%		\$11,836	Other	F1
13567 838-3796	13567 838-3796	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$4,641	Each	10%		\$4,177	Other	F1
13567 838-3797	13567 838-3797	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$6,962	Each	10%		\$6,266	Other	F1
13567 838-3798	13567 838-3798	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$9,283	Each	10%		\$8,355	Other	F1
13567 838-3799	13567 838-3799	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$11,604	Each	10%		\$10,443	Other	F1
13567 838-3800	13567 838-3800	HyperConverged Infra	6 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$13,924	Each	10%		\$12,532	Other	F1
13567 838-3802	13567 838-3802	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$10,828	Each	10%		\$9,745	Other	F1
13567 838-3803	13567 838-3803	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Software Support-Maint	\$16,241	Each	10%		\$14,617	Other	F1
13567 838-3804	13567 838-3804	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Software Support-Maint	\$21,655	Each	10%		\$19,490	Other	F1
13567 838-3805	13567 838-3805	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$27,069	Each	10%		\$24,362	Other	F1
13567 838-3806	13567 838-3806	HyperConverged Infra	6 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$32,483	Each	10%		\$29,235	Other	F1
13567 838-3808	13567 838-3808	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$12,374	Each	10%		\$11,137	Other	F1
13567 838-3809	13567 838-3809	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$18,562	Each	10%		\$16,705	Other	F1
13567 838-3810	13567 838-3810	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$24,749	Each	10%		\$22,274	Other	F1
13567 838-3811	13567 838-3811	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$30,936	Each	10%		\$27,842	Other	F1
13567 838-3812	13567 838-3812	HyperConverged Infra	6 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$37,123	Each	10%		\$33,411	Other	F1
13567 838-3814	13567 838-3814	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$13,148	Each	10%		\$11,833	Other	F1
13567 838-3815	13567 838-3815	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$19,722	Each	10%		\$17,750	Other	F1
13567 838-3816	13567 838-3816	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Sftwr Spt-Maint	\$26,296	Each	10%		\$23,666	Other	F1
13567 838-3817	13567 838-3817	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Sftwr Spt-Maint	\$32,870	Each	10%		\$29,583	Other	F1
13567 838-3818	13567 838-3818	HyperConverged Infra	6 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Sftwr Spt-Maint	\$39,443	Each	10%		\$35,499	Other	F1
13567 838-3820	13567 838-3820	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt-Maint	\$13,921	Each	10%		\$12,629	Other	F1
13567 838-3821	13567 838-3821	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt-Maint	\$20,882	Each	10%		\$18,794	Other	F1
13567 838-3822	13567 838-3822	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt-Maint	\$27,842	Each	10%		\$25,058	Other	F1
13567 838-3823	13567 838-3823	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt-Maint	\$34,803	Each	10%		\$31,323	Other	F1
13567 838-3824	13567 838-3824	HyperConverged Infra	6 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt-Maint	\$41,764	Each	10%		\$37,587	Other	F1
13567 838-3826	13567 838-3826	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$4,512	Each	10%		\$4,061	Other	F1
13567 838-3827	13567 838-3827	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$6,769	Each	10%		\$6,092	Other	F1
13567 838-3828	13567 838-3828	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$9,025	Each	10%		\$8,122	Other	F1
13567 838-3829	13567 838-3829	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$11,281	Each	10%		\$10,153	Other	F1
13567 838-3830	13567 838-3830	HyperConverged Infra	6 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$13,537	Each	10%		\$12,184	Other	F1
13567 838-3832	13567 838-3832	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software	\$5,157	Each	10%		\$4,641	Other	F1
13567 838-3833	13567 838-3833	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$7,736	Each	10%		\$6,962	Other	F1
13567 838-3834	13567 838-3834	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$10,314	Each	10%		\$9,283	Other	F1
13567 838-3835	13567 838-3835	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$12,893	Each	10%		\$11,604	Other	F1
13567 838-3836	13567 838-3836	HyperConverged Infra	6 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$15,471	Each	10%		\$13,924	Other	F1
13567 838-3838	13567 838-3838	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$5,479	Each	10%		\$4,931	Other	F1
13567 838-3839	13567 838-3839	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$8,219	Each	10%		\$7,397	Other	F1
13567 838-3840	13567 838-3840	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$10,959	Each	10%		\$9,863	Other	F1
13567 838-3841	13567 838-3841	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$13,699	Each	10%		\$12,329	Other	F1
13567 838-3842	13567 838-3842	HyperConverged Infra	6 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$16,438	Each	10%		\$14,794	Other	F1
13567 838-3844	13567 838-3844	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$5,802	Each	10%		\$5,222	Other	F1
13567 838-3845	13567 838-3845	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$8,703	Each	10%		\$7,832	Other	F1
13567 838-3846	13567 838-3846	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$11,604	Each	10%		\$10,443	Other	F1
13567 838-3847	13567 838-3847	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$14,504	Each	10%		\$13,054	Other	F1
13567 838-3848	13567 838-3848	HyperConverged Infra	6 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$17,405	Each	10%		\$15,665	Other	F1



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13567 838-3850	13567 838-3850	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$13,535	Each	10%	\$12,182	Other	F1
13567 838-3851	13567 838-3851	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$20,303	Each	10%	\$18,273	Other	F1
13567 838-3852	13567 838-3852	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$27,070	Each	10%	\$24,363	Other	F1
13567 838-3853	13567 838-3853	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$33,838	Each	10%	\$30,454	Other	F1
13567 838-3854	13567 838-3854	HyperConverged Infra	6 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$40,606	Each	10%	\$36,545	Other	F1
13567 838-3856	13567 838-3856	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maintenance	\$15,469	Each	10%	\$13,922	Other	F1
13567 838-3857	13567 838-3857	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maintenance	\$23,203	Each	10%	\$20,883	Other	F1
13567 838-3858	13567 838-3858	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maintenance	\$30,938	Each	10%	\$27,844	Other	F1
13567 838-3859	13567 838-3859	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maintenance	\$38,672	Each	10%	\$34,805	Other	F1
13567 838-3860	13567 838-3860	HyperConverged Infra	6 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maintenance	\$46,406	Each	10%	\$41,766	Other	F1
13567 838-3862	13567 838-3862	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$16,436	Each	10%	\$14,792	Other	F1
13567 838-3863	13567 838-3863	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$24,653	Each	10%	\$22,188	Other	F1
13567 838-3864	13567 838-3864	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$32,871	Each	10%	\$29,584	Other	F1
13567 838-3865	13567 838-3865	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$41,089	Each	10%	\$36,980	Other	F1
13567 838-3866	13567 838-3866	HyperConverged Infra	6 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$49,307	Each	10%	\$44,376	Other	F1
13567 838-3868	13567 838-3868	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$17,402	Each	10%	\$15,662	Other	F1
13567 838-3869	13567 838-3869	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$26,104	Each	10%	\$23,493	Other	F1
13567 838-3870	13567 838-3870	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$34,805	Each	10%	\$31,324	Other	F1
13567 838-3871	13567 838-3871	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$43,506	Each	10%	\$39,155	Other	F1
13567 838-3872	13567 838-3872	HyperConverged Infra	6 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$52,207	Each	10%	\$46,986	Other	F1
13567 838-3874	13567 838-3874	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$91	Each	10%	\$82	Other	F1
13567 838-3875	13567 838-3875	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$137	Each	10%	\$123	Other	F1
13567 838-3876	13567 838-3876	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$182	Each	10%	\$164	Other	F1
13567 838-3877	13567 838-3877	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$228	Each	10%	\$205	Other	F1
13567 838-3878	13567 838-3878	HyperConverged Infra	6 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$274	Each	10%	\$246	Other	F1
13567 838-3880	13567 838-3880	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$103	Each	10%	\$92	Other	F1
13567 838-3881	13567 838-3881	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$154	Each	10%	\$139	Other	F1
13567 838-3882	13567 838-3882	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$205	Each	10%	\$185	Other	F1
13567 838-3883	13567 838-3883	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$257	Each	10%	\$231	Other	F1
13567 838-3884	13567 838-3884	HyperConverged Infra	6 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$308	Each	10%	\$277	Other	F1
13567 838-3886	13567 838-3886	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$108	Each	10%	\$97	Other	F1
13567 838-3887	13567 838-3887	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$162	Each	10%	\$146	Other	F1
13567 838-3888	13567 838-3888	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$217	Each	10%	\$195	Other	F1
13567 838-3889	13567 838-3889	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
13567 838-3890	13567 838-3890	HyperConverged Infra	6 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$325	Each	10%	\$292	Other	F1
13567 838-3892	13567 838-3892	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$114	Each	10%	\$103	Other	F1
13567 838-3893	13567 838-3893	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$171	Each	10%	\$154	Other	F1
13567 838-3894	13567 838-3894	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$228	Each	10%	\$205	Other	F1
13567 838-3895	13567 838-3895	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$285	Each	10%	\$257	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column L (Column I*Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13567 838-3896	13567 838-3896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support-	\$342	Each	10%	\$308	Other	F1
13567 838-3898	13567 838-3898	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$182	Each	10%	\$164	Other	F1
13567 838-3899	13567 838-3899	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$273	Each	10%	\$246	Other	F1
13567 838-3900	13567 838-3900	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$364	Each	10%	\$328	Other	F1
13567 838-3901	13567 838-3901	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$455	Each	10%	\$410	Other	F1
13567 838-3902	13567 838-3902	HyperConverged Infra	6 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$546	Each	10%	\$492	Other	F1
13567 838-3904	13567 838-3904	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$205	Each	10%	\$184	Other	F1
13567 838-3905	13567 838-3905	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$307	Each	10%	\$277	Other	F1
13567 838-3906	13567 838-3906	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$410	Each	10%	\$369	Other	F1
13567 838-3907	13567 838-3907	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$512	Each	10%	\$461	Other	F1
13567 838-3908	13567 838-3908	HyperConverged Infra	6 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$615	Each	10%	\$553	Other	F1
13567 838-3910	13567 838-3910	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$216	Each	10%	\$195	Other	F1
13567 838-3911	13567 838-3911	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$324	Each	10%	\$292	Other	F1
13567 838-3912	13567 838-3912	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$432	Each	10%	\$389	Other	F1
13567 838-3913	13567 838-3913	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$541	Each	10%	\$486	Other	F1
13567 838-3914	13567 838-3914	HyperConverged Infra	6 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$649	Each	10%	\$584	Other	F1
13567 838-3916	13567 838-3916	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB	\$228	Each	10%	\$205	Other	F1
13567 838-3917	13567 838-3917	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$341	Each	10%	\$307	Other	F1
13567 838-3918	13567 838-3918	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$455	Each	10%	\$410	Other	F1
13567 838-3919	13567 838-3919	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$569	Each	10%	\$512	Other	F1
13567 838-3920	13567 838-3920	HyperConverged Infra	6 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$683	Each	10%	\$615	Other	F1
13567 838-3921	13567 838-3921	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3922	13567 838-3922	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3923	13567 838-3923	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3924	13567 838-3924	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3925	13567 838-3925	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3926	13567 838-3926	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3927	13567 838-3927	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3928	13567 838-3928	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3945	13567 838-3945	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3946	13567 838-3946	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3947	13567 838-3947	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3948	13567 838-3948	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3953	13567 838-3953	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3954	13567 838-3954	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3955	13567 838-3955	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3956	13567 838-3956	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3961	13567 838-3961	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3962	13567 838-3962	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3963	13567 838-3963	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3964	13567 838-3964	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3977	13567 838-3977	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3978	13567 838-3978	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM				
13567 838-3979	13567 838-3979	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3980	13567 838-3980	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3981	13567 838-3981	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3982	13567 838-3982	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3983	13567 838-3983	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-3984	13567 838-3984	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-4001	13567 838-4001	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4002	13567 838-4002	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4003	13567 838-4003	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4004	13567 838-4004	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4009	13567 838-4009	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4010	13567 838-4010	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4011	13567 838-4011	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4012	13567 838-4012	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4017	13567 838-4017	HyperConverged Infra	ProSupport Next Business Day IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4018	13567 838-4018	HyperConverged Infra	ProSupport Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13567 838-4019	13567 838-4019	HyperConverged Infra	ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
13567 838-4020	13567 838-4020	HyperConverged Infra	ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-	\$0	Each	10%	\$0	Other	F1
13567 862-BGMB	13567 862-BGMB	HyperConverged Infra	PIT ProSupport and Next Business Day Onsite Service vSAN Enterprise Variable	\$399,987	Each	10%	\$359,988	Other	F1
13567 862-BGMC	13567 862-BGMC	HyperConverged Infra	PIT ProSupport and Next Business Day Onsite Service vSAN Enterprise Reinstall	\$399,987	Each	10%	\$359,988	Other	F1
13567 926-0476	13567 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14187 806-7308	14187 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access, Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
14187 829-8552	14187 829-8552	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8553	14187 829-8553	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8554	14187 829-8554	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8555	14187 829-8555	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8556	14187 829-8556	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8557	14187 829-8557	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8558	14187 829-8558	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8559	14187 829-8559	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8560	14187 829-8560	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8561	14187 829-8561	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8562	14187 829-8562	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8563	14187 829-8563	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8564	14187 829-8564	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8565	14187 829-8565	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8566	14187 829-8566	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8567	14187 829-8567	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 1	\$1,781	Each	10%	\$1,602	Other	F1
14187 829-8568	14187 829-8568	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 2	\$3,561	Each	10%	\$3,205	Other	F1
14187 829-8569	14187 829-8569	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 3	\$5,342	Each	10%	\$4,807	Other	F1
14187 829-8570	14187 829-8570	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 4	\$7,122	Each	10%	\$6,410	Other	F1
14187 829-8571	14187 829-8571	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 5	\$8,903	Each	10%	\$8,012	Other	F1
14187 829-8572	14187 829-8572	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$1,852	Each	10%	\$1,667	Other	F1
14187 829-8573	14187 829-8573	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$3,703	Each	10%	\$3,333	Other	F1
14187 829-8574	14187 829-8574	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$5,555	Each	10%	\$5,000	Other	F1
14187 829-8575	14187 829-8575	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$7,407	Each	10%	\$6,666	Other	F1
14187 829-8576	14187 829-8576	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$9,259	Each	10%	\$8,333	Other	F1
14187 829-8577	14187 829-8577	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$1,923	Each	10%	\$1,731	Other	F1
14187 829-8578	14187 829-8578	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$3,846	Each	10%	\$3,461	Other	F1
14187 829-8579	14187 829-8579	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$5,769	Each	10%	\$5,192	Other	F1
14187 829-8580	14187 829-8580	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$7,692	Each	10%	\$6,923	Other	F1
14187 829-8581	14187 829-8581	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-	\$9,615	Each	10%	\$8,655	Other	F1
14187 829-8582	14187 829-8582	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$2,614	Each	10%	\$2,352	Other	F1
14187 829-8583	14187 829-8583	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$5,227	Each	10%	\$4,704	Other	F1
14187 829-8584	14187 829-8584	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$7,841	Each	10%	\$7,057	Other	F1
14187 829-8585	14187 829-8585	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$10,454	Each	10%	\$9,409	Other	F1
14187 829-8586	14187 829-8586	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$13,068	Each	10%	\$11,761	Other	F1
14187 829-8587	14187 829-8587	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint 1	\$893	Each	10%	\$804	Other	F1
14187 829-8588	14187 829-8588	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint 2	\$1,786	Each	10%	\$1,607	Other	F1
14187 829-8589	14187 829-8589	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint 3	\$2,679	Each	10%	\$2,411	Other	F1
14187 829-8590	14187 829-8590	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint 4	\$3,572	Each	10%	\$3,215	Other	F1
14187 829-8591	14187 829-8591	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint 5	\$4,465	Each	10%	\$4,019	Other	F1
14187 829-8592	14187 829-8592	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$929	Each	10%	\$836	Other	F1
14187 829-8593	14187 829-8593	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$1,857	Each	10%	\$1,672	Other	F1
14187 829-8594	14187 829-8594	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$2,786	Each	10%	\$2,508	Other	F1
14187 829-8595	14187 829-8595	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$3,715	Each	10%	\$3,343	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14187 829-8596	14187 829-8596	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$4,644	Each	10%	\$4,179	Other	F1
14187 829-8597	14187 829-8597	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$964	Each	10%	\$868	Other	F1
14187 829-8598	14187 829-8598	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$1,929	Each	10%	\$1,736	Other	F1
14187 829-8599	14187 829-8599	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$2,893	Each	10%	\$2,604	Other	F1
14187 829-8600	14187 829-8600	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$3,858	Each	10%	\$3,472	Other	F1
14187 829-8601	14187 829-8601	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-	\$4,822	Each	10%	\$4,340	Other	F1
14187 829-8602	14187 829-8602	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8603	14187 829-8603	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8604	14187 829-8604	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8605	14187 829-8605	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8606	14187 829-8606	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8607	14187 829-8607	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$1,543	Each	10%	\$1,388	Other	F1
14187 829-8608	14187 829-8608	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$3,085	Each	10%	\$2,777	Other	F1
14187 829-8609	14187 829-8609	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$4,628	Each	10%	\$4,165	Other	F1
14187 829-8610	14187 829-8610	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$6,170	Each	10%	\$5,553	Other	F1
14187 829-8611	14187 829-8611	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$7,713	Each	10%	\$6,941	Other	F1
14187 829-8612	14187 829-8612	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$1,604	Each	10%	\$1,444	Other	F1
14187 829-8613	14187 829-8613	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$3,208	Each	10%	\$2,888	Other	F1
14187 829-8614	14187 829-8614	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$4,813	Each	10%	\$4,331	Other	F1
14187 829-8615	14187 829-8615	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$6,417	Each	10%	\$5,775	Other	F1
14187 829-8616	14187 829-8616	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$8,021	Each	10%	\$7,219	Other	F1
14187 829-8617	14187 829-8617	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$1,666	Each	10%	\$1,499	Other	F1
14187 829-8618	14187 829-8618	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr	\$3,332	Each	10%	\$2,999	Other	F1
14187 829-8619	14187 829-8619	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr	\$4,998	Each	10%	\$4,498	Other	F1
14187 829-8620	14187 829-8620	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr	\$6,664	Each	10%	\$5,997	Other	F1
14187 829-8621	14187 829-8621	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr	\$8,330	Each	10%	\$7,497	Other	F1
14187 829-8622	14187 829-8622	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint	\$786	Each	10%	\$707	Other	F1
14187 829-8623	14187 829-8623	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint	\$1,572	Each	10%	\$1,415	Other	F1
14187 829-8624	14187 829-8624	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint	\$2,358	Each	10%	\$2,122	Other	F1
14187 829-8625	14187 829-8625	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint	\$3,143	Each	10%	\$2,829	Other	F1
14187 829-8626	14187 829-8626	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt-Maint	\$3,929	Each	10%	\$3,536	Other	F1
14187 829-8627	14187 829-8627	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$2,037	Each	10%	\$1,833	Other	F1
14187 829-8628	14187 829-8628	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$4,074	Each	10%	\$3,666	Other	F1
14187 829-8629	14187 829-8629	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$6,110	Each	10%	\$5,499	Other	F1
14187 829-8630	14187 829-8630	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$8,147	Each	10%	\$7,332	Other	F1
14187 829-8631	14187 829-8631	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$10,184	Each	10%	\$9,165	Other	F1
14187 829-8632	14187 829-8632	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc	\$2,118	Each	10%	\$1,906	Other	F1
14187 829-8633	14187 829-8633	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc	\$4,236	Each	10%	\$3,813	Other	F1
14187 829-8634	14187 829-8634	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc	\$6,355	Each	10%	\$5,719	Other	F1
14187 829-8635	14187 829-8635	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc	\$8,473	Each	10%	\$7,626	Other	F1
14187 829-8636	14187 829-8636	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc	\$10,591	Each	10%	\$9,532	Other	F1
14187 829-8637	14187 829-8637	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$2,200	Each	10%	\$1,980	Other	F1
14187 829-8638	14187 829-8638	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$4,399	Each	10%	\$3,959	Other	F1
14187 829-8639	14187 829-8639	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$6,599	Each	10%	\$5,939	Other	F1
14187 829-8640	14187 829-8640	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$8,799	Each	10%	\$7,919	Other	F1
14187 829-8641	14187 829-8641	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$10,998	Each	10%	\$9,899	Other	F1
14187 829-8642	14187 829-8642	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$8,962	Each	10%	\$8,066	Other	F1
14187 829-8643	14187 829-8643	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$7,169	Each	10%	\$6,452	Other	F1
14187 829-8644	14187 829-8644	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$5,377	Each	10%	\$4,839	Other	F1
14187 829-8645	14187 829-8645	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-	\$3,585	Each	10%	\$3,226	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14187-829-8646	14187-829-8646	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 1 Year	\$1,792	Each	10%	\$1,613	Other	F1
14187-829-8647	14187-829-8647	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8648	14187-829-8648	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8649	14187-829-8649	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8650	14187-829-8650	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8651	14187-829-8651	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187-829-8652	14187-829-8652	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8653	14187-829-8653	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187-829-8654	14187-829-8654	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8655	14187-829-8655	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8656	14187-829-8656	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187-829-8657	14187-829-8657	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8658	14187-829-8658	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8659	14187-829-8659	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8660	14187-829-8660	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8661	14187-829-8661	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187-829-8662	14187-829-8662	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8663	14187-829-8663	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8664	14187-829-8664	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8665	14187-829-8665	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8666	14187-829-8666	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8667	14187-829-8667	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8668	14187-829-8668	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8669	14187-829-8669	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8670	14187-829-8670	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187-829-8671	14187-829-8671	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8672	14187-829-8672	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8673	14187-829-8673	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8674	14187-829-8674	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8675	14187-829-8675	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187-829-8676	14187-829-8676	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8677	14187-829-8677	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187-829-8678	14187-829-8678	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8679	14187-829-8679	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8680	14187-829-8680	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8681	14187-829-8681	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187-829-8682	14187-829-8682	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 1 Year	\$891	Each	10%	\$801	Other	F1
14187-829-8683	14187-829-8683	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 2 Years	\$1,781	Each	10%	\$1,603	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14187 829-8684	14187 829-8684	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 3 Years	\$2,672	Each	10%	\$2,404	Other	F1
14187 829-8685	14187 829-8685	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 4 Years	\$3,562	Each	10%	\$3,206	Other	F1
14187 829-8686	14187 829-8686	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 5 Years	\$4,453	Each	10%	\$4,007	Other	F1
14187 829-8687	14187 829-8687	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 1 Year	\$926	Each	10%	\$834	Other	F1
14187 829-8688	14187 829-8688	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 2 Years	\$1,852	Each	10%	\$1,667	Other	F1
14187 829-8689	14187 829-8689	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 3 Years	\$2,778	Each	10%	\$2,501	Other	F1
14187 829-8690	14187 829-8690	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 4 Years	\$3,704	Each	10%	\$3,334	Other	F1
14187 829-8691	14187 829-8691	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 5 Years	\$4,631	Each	10%	\$4,168	Other	F1
14187 829-8692	14187 829-8692	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 1 Year	\$962	Each	10%	\$866	Other	F1
14187 829-8693	14187 829-8693	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 2 Years	\$1,923	Each	10%	\$1,731	Other	F1
14187 829-8694	14187 829-8694	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 3 Years	\$2,885	Each	10%	\$2,597	Other	F1
14187 829-8695	14187 829-8695	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 4 Years	\$3,847	Each	10%	\$3,462	Other	F1
14187 829-8696	14187 829-8696	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-Maint 5 Years	\$4,809	Each	10%	\$4,328	Other	F1
14187 829-8697	14187 829-8697	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 1 Year	\$1,567	Each	10%	\$1,410	Other	F1
14187 829-8698	14187 829-8698	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 2 Years	\$3,134	Each	10%	\$2,820	Other	F1
14187 829-8699	14187 829-8699	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 3 Years	\$4,701	Each	10%	\$4,230	Other	F1
14187 829-8700	14187 829-8700	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 4 Years	\$6,267	Each	10%	\$5,641	Other	F1
14187 829-8701	14187 829-8701	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt-Maint 5 Years	\$7,834	Each	10%	\$7,051	Other	F1
14187 829-8702	14187 829-8702	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 1 Year	\$2,970	Each	10%	\$2,673	Other	F1
14187 829-8703	14187 829-8703	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 2 Years	\$5,940	Each	10%	\$5,346	Other	F1
14187 829-8704	14187 829-8704	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 3 Years	\$8,910	Each	10%	\$8,019	Other	F1
14187 829-8705	14187 829-8705	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 4 Years	\$11,880	Each	10%	\$10,692	Other	F1
14187 829-8706	14187 829-8706	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 5 Years	\$14,850	Each	10%	\$13,365	Other	F1
14187 829-8707	14187 829-8707	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 1 Year	\$3,089	Each	10%	\$2,780	Other	F1
14187 829-8708	14187 829-8708	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 2 Years	\$6,178	Each	10%	\$5,560	Other	F1
14187 829-8709	14187 829-8709	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 3 Years	\$9,266	Each	10%	\$8,340	Other	F1
14187 829-8710	14187 829-8710	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 4 Years	\$12,355	Each	10%	\$11,120	Other	F1
14187 829-8711	14187 829-8711	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 5 Years	\$15,444	Each	10%	\$13,900	Other	F1
14187 829-8712	14187 829-8712	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 1 Year	\$3,208	Each	10%	\$2,887	Other	F1
14187 829-8713	14187 829-8713	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 2 Years	\$6,415	Each	10%	\$5,774	Other	F1
14187 829-8714	14187 829-8714	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 3 Years	\$9,623	Each	10%	\$8,661	Other	F1
14187 829-8715	14187 829-8715	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 4 Years	\$12,830	Each	10%	\$11,547	Other	F1
14187 829-8716	14187 829-8716	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 5 Years	\$16,038	Each	10%	\$14,434	Other	F1
14187 829-8717	14187 829-8717	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187 829-8718	14187 829-8718	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8719	14187 829-8719	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8720	14187 829-8720	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8721	14187 829-8721	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187 829-8722	14187 829-8722	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8723	14187 829-8723	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8724	14187 829-8724	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8725	14187 829-8725	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8726	14187 829-8726	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187 829-8727	14187 829-8727	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								Product Category (if applicable)	ALJP Category (REQUIRED) use drop-down
14187 829-8728	14187 829-8728	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8729	14187 829-8729	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8730	14187 829-8730	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8731	14187 829-8731	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8732	14187 829-8732	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 1 Year	\$1,357	Each	10%	\$1,222	Other	F1
14187 829-8733	14187 829-8733	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 1 Year	\$2,715	Each	10%	\$2,443	Other	F1
14187 829-8734	14187 829-8734	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 3 Years	\$4,072	Each	10%	\$3,665	Other	F1
14187 829-8735	14187 829-8735	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 4 Years	\$5,430	Each	10%	\$4,887	Other	F1
14187 829-8736	14187 829-8736	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt-Maint 5 Years	\$6,787	Each	10%	\$6,108	Other	F1
14187 829-8737	14187 829-8737	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187 829-8738	14187 829-8738	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8739	14187 829-8739	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8740	14187 829-8740	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8741	14187 829-8741	HyperConverged Infra	ProSupport Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8742	14187 829-8742	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8743	14187 829-8743	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8744	14187 829-8744	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8745	14187 829-8745	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8746	14187 829-8746	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8747	14187 829-8747	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8748	14187 829-8748	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8749	14187 829-8749	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8750	14187 829-8750	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8751	14187 829-8751	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Standard to Advanced Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8752	14187 829-8752	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8753	14187 829-8753	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8754	14187 829-8754	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8755	14187 829-8755	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8756	14187 829-8756	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8757	14187 829-8757	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$0	Each	10%	\$0	Other	F1
14187 829-8758	14187 829-8758	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$0	Each	10%	\$0	Other	F1
14187 829-8759	14187 829-8759	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$0	Each	10%	\$0	Other	F1
14187 829-8760	14187 829-8760	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8761	14187 829-8761	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise to Enterprise Plus Upg 1 Proc	\$0	Each	10%	\$0	Other	F1
14187 829-8762	14187 829-8762	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14187 829-8763	14187 829-8763	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14187 829-8764	14187 829-8764	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14187 829-8765	14187 829-8765	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14187 829-8766	14187 829-8766	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14187 829-8767	14187 829-8767	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-	\$784	Each	10%	\$705	Other	F1
14187 829-8768	14187 829-8768	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-	\$1,567	Each	10%	\$1,411	Other	F1
14187 829-8769	14187 829-8769	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-	\$2,351	Each	10%	\$2,116	Other	F1
14187 829-8770	14187 829-8770	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-	\$3,135	Each	10%	\$2,821	Other	F1
14187 829-8771	14187 829-8771	HyperConverged Infra	ProSupport Next Business Day vSAN Advanced to Enterprise Upg 1 Proc Sftwr Spt-	\$3,918	Each	10%	\$3,526	Other	F1
14187 829-8772	14187 829-8772	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8773	14187 829-8773	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8774	14187 829-8774	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8775	14187 829-8775	HyperConverged Infra	ProSupport Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187 829-8776	14187 829-8776	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14187 829-8777	14187 829-8777	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc	\$0	Each	10%	\$0	Other	F1
14187 829-8778	14187 829-8778	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc	\$0	Each	10%	\$0	Other	F1
14187 829-8779	14187 829-8779	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8780	14187 829-8780	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc	\$0	Each	10%	\$0	Other	F1
14187 829-8781	14187 829-8781	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr Spt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14187 829-8782	14187 829-8782	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14187 829-8783	14187 829-8783	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14187 829-8784	14187 829-8784	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14187 829-8785	14187 829-8785	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14187-829-8786	14187-829-8786	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Advanced to Enterprise Plus Upg 1 Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14187-829-8787	14187-829-8787	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187-829-8788	14187-829-8788	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187-829-8789	14187-829-8789	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187-829-8790	14187-829-8790	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187-829-8791	14187-829-8791	HyperConverged Infra	ProSupport Next Business Day vSAN Standard to Enterprise Upg 1 Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14187-929-3709	14187-929-3709	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14187-935-6720	14187-935-6720	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14534-007-1527	14534-007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14534-009-4364	14534-009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14534-009-4877	14534-009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14534-460-8530	14534-460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14534-460-9052	14534-460-9052	HyperConverged Infra	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14534-467-1489	14534-467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-1490	14534-467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
14534-467-1491	14534-467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
14534-467-1493	14534-467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
14534-467-1494	14534-467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
14534-467-1495	14534-467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
14534-467-1496	14534-467-1496	HyperConverged Infra	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1
14534-467-1497	14534-467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
14534-467-1498	14534-467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
14534-467-1499	14534-467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5589	14534-467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5590	14534-467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
14534-467-5591	14534-467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5592	14534-467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5594	14534-467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5598	14534-467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5599	14534-467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5600	14534-467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5601	14534-467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
14534-467-5602	14534-467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5603	14534-467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5604	14534-467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
14534-467-5605	14534-467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5606	14534-467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5607	14534-467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5608	14534-467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5609	14534-467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5610	14534-467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5611	14534-467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5612	14534-467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5613	14534-467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5614	14534-467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5615	14534-467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
14534-467-5616	14534-467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5617	14534-467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5618	14534-467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5619	14534-467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5620	14534-467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
14534-467-5621	14534-467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
14534-467-5622	14534-467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
14534-467-5623	14534-467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
14534-467-5684	14534-467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1
14534-467-5695	14534-467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
14534-467-5696	14534-467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 467-5697	14534 467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
14534 467-5698	14534 467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5699	14534 467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5700	14534 467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5701	14534 467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5702	14534 467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5703	14534 467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5704	14534 467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5705	14534 467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5706	14534 467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5707	14534 467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5708	14534 467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5709	14534 467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5710	14534 467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5711	14534 467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5712	14534 467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
14534 467-5754	14534 467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
14534 467-5805	14534 467-5805	HyperConverged Infra	No Monitor (Global Portal)	\$0	Each	10%	\$0	Other	F1
14534 468-0383	14534 468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
14534 468-2472	14534 468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1
14534 468-3776	14534 468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
14534 468-4058	14534 468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
14534 468-7072	14534 468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
14534 468-8015	14534 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
14534 468-8016	14534 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
14534 468-8017	14534 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14534 468-8018	14534 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14534 468-8019	14534 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14534 469-5598	14534 469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
14534 806-7308	14534 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
14534 812-4011	14534 812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$200	Each	10%	\$180	Other	F1
14534 812-4031	14534 812-4031	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
14534 812-4032	14534 812-4032	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
14534 812-4033	14534 812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
14534 819-0531	14534 819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%	\$589	Other	F1
14534 819-0532	14534 819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
14534 819-0533	14534 819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
14534 819-0534	14534 819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
14534 819-0535	14534 819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
14534 819-0566	14534 819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%	\$263	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14534 819-0567	14534 819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$584	Each	10%	\$526	Other	F1
14534 819-0568	14534 819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%	\$788	Other	F1
14534 819-0569	14534 819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
14534 819-0570	14534 819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
14534 819-0571	14534 819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%	\$196	Other	F1
14534 819-0572	14534 819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%	\$392	Other	F1
14534 819-0573	14534 819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%	\$589	Other	F1
14534 819-0574	14534 819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%	\$785	Other	F1
14534 819-0575	14534 819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%	\$981	Other	F1
14534 819-0576	14534 819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0577	14534 819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0578	14534 819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0579	14534 819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0580	14534 819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0581	14534 819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0582	14534 819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0583	14534 819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0584	14534 819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0585	14534 819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0586	14534 819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0587	14534 819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0588	14534 819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0589	14534 819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0590	14534 819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0591	14534 819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0592	14534 819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0593	14534 819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0594	14534 819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0595	14534 819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0596	14534 819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0597	14534 819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0598	14534 819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0599	14534 819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0600	14534 819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0601	14534 819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0602	14534 819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0603	14534 819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0604	14534 819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-0605	14534 819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14534 819-2574	14534 819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1
14534 819-2575	14534 819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1
14534 819-2576	14534 819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1
14534 819-2577	14534 819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1
14534 819-6325	14534 819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$8,450	Each	10%	\$7,605	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14534 819-6328	14534 819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,841	Each	10%	\$6,157	Other	F1	
14534 819-6330	14534 819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1	
14534 819-6331	14534 819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1	
14534 819-6359	14534 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1	
14534 819-6360	14534 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1	
14534 819-6361	14534 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1	
14534 819-6362	14534 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1	
14534 819-6369	14534 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1	
14534 819-6370	14534 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1	
14534 819-6371	14534 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1	
14534 819-6372	14534 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1	
14534 819-6373	14534 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1	
14534 819-6380	14534 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1	
14534 819-6381	14534 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1	
14534 819-6382	14534 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1	
14534 819-6383	14534 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1	
14534 819-6384	14534 819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1	
14534 819-6391	14534 819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1	
14534 819-6392	14534 819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$423	Each	10%	\$381	Other	F1	
14534 819-6393	14534 819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$846	Each	10%	\$761	Other	F1	
14534 819-6394	14534 819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,269	Each	10%	\$1,142	Other	F1	
14534 819-6395	14534 819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$5,231	Each	10%	\$4,708	Other	F1	
14534 819-6406	14534 819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1	
14534 819-6407	14534 819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1	
14534 819-6409	14534 819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,692	Each	10%	\$1,523	Other	F1	
14534 819-6410	14534 819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,115	Each	10%	\$1,903	Other	F1	
14534 819-6416	14534 819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1	
14534 819-6420	14534 819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1	
14534 819-6421	14534 819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1	
14534 819-6423	14534 819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1	
14534 819-6426	14534 819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1	
14534 819-6427	14534 819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1	
14534 819-6428	14534 819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1	
14534 819-6435	14534 819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1	
14534 819-6436	14534 819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1	
14534 819-6437	14534 819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1	
14534 819-6440	14534 819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63 Months	\$6,885	Each	10%	\$6,197	Other	F1	
14534 819-6442	14534 819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51 Months	\$5,574	Each	10%	\$5,016	Other	F1	
14534 819-6444	14534 819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,863	Each	10%	\$1,677	Other	F1	
14534 819-6447	14534 819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,353	Each	10%	\$3,018	Other	F1	
14534 819-6453	14534 819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,844	Each	10%	\$4,359	Other	F1	
14534 819-6454	14534 819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,334	Each	10%	\$5,701	Other	F1	
14534 819-6456	14534 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,622	Each	10%	\$3,259	Other	F1	
14534 819-6457	14534 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$7,824	Each	10%	\$7,042	Other	F1	
14534 819-6458	14534 819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$2,012	Each	10%	\$1,811	Other	F1	
14534 819-6460	14534 819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,262	Each	10%	\$3,836	Other	F1	
14534 819-6466	14534 819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1	
14534 819-6467	14534 819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$4,478	Each	10%	\$4,030	Other	F1	
14534 819-6468	14534 819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM	\$5,911	Each	10%	\$5,320	Other	F1	
14534 819-6469	14534 819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,239	Each	10%	\$2,015	Other	F1	
14534 819-6470	14534 819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$7,882	Each	10%	\$7,094	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14534 819-6471	14534 819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$9,852	Each	10%	\$8,867	Other	F1
14534 819-6478	14534 819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
14534 819-6479	14534 819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
14534 819-6480	14534 819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
14534 819-6481	14534 819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
14534 819-6482	14534 819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
14534 819-6483	14534 819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
14534 819-6484	14534 819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
14534 819-6485	14534 819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
14534 819-6486	14534 819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
14534 819-6488	14534 819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
14534 819-6490	14534 819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
14534 819-6495	14534 819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1
14534 819-6496	14534 819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$952	Each	10%	\$857	Other	F1
14534 819-6497	14534 819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$529	Each	10%	\$476	Other	F1
14534 819-6498	14534 819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1
14534 819-6499	14534 819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1
14534 819-6500	14534 819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,798	Each	10%	\$1,618	Other	F1
14534 819-6501	14534 819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1
14534 819-6506	14534 819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,375	Each	10%	\$1,237	Other	F1
14534 819-6507	14534 819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,524	Each	10%	\$2,271	Other	F1
14534 819-6508	14534 819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$649	Each	10%	\$584	Other	F1
14534 819-6509	14534 819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,168	Each	10%	\$1,051	Other	F1
14534 819-6510	14534 819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,206	Each	10%	\$1,986	Other	F1
14534 819-6511	14534 819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$8,374	Each	10%	\$7,537	Other	F1
14534 819-6512	14534 819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,799	Each	10%	\$2,519	Other	F1
14534 819-6513	14534 819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$5,038	Each	10%	\$4,534	Other	F1
14534 819-6514	14534 819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$7,277	Each	10%	\$6,549	Other	F1
14534 819-6515	14534 819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$9,516	Each	10%	\$8,565	Other	F1
14534 819-6516	14534 819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,755	Each	10%	\$10,580	Other	F1
14534 819-6517	14534 819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$5,441	Each	10%	\$4,897	Other	F1
14534 819-6518	14534 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$10,278	Each	10%	\$9,250	Other	F1
14534 819-6519	14534 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,696	Each	10%	\$11,426	Other	F1
14534 819-6520	14534 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15	\$1,639	Each	10%	\$1,475	Other	F1
14534 819-6521	14534 819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$3,941	Each	10%	\$3,547	Other	F1
14534 819-6522	14534 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,091	Each	10%	\$10,882	Other	F1
14534 819-6523	14534 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,557	Each	10%	\$1,402	Other	F1
14534 819-6524	14534 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$4,837	Each	10%	\$4,353	Other	F1
14534 819-6525	14534 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$8,957	Each	10%	\$8,091	Other	F1
14534 819-6526	14534 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$519	Each	10%	\$467	Other	F1
14534 819-6527	14534 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,442	Each	10%	\$1,298	Other	F1
14534 819-6528	14534 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$481	Each	10%	\$433	Other	F1
14534 819-6529	14534 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,923	Each	10%	\$1,730	Other	F1
14534 819-6530	14534 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,403	Each	10%	\$2,163	Other	F1
14534 819-6531	14534 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,038	Each	10%	\$934	Other	F1
14534 819-6532	14534 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$2,418	Each	10%	\$2,176	Other	F1
14534 819-6533	14534 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,077	Each	10%	\$1,869	Other	F1
14534 819-6534	14534 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,255	Each	10%	\$6,529	Other	F1
14534 819-6535	14534 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,596	Each	10%	\$2,336	Other	F1
14534 819-6536	14534 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$9,673	Each	10%	\$8,706	Other	F1
14534 819-6537	14534 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4	\$6,438	Each	10%	\$5,794	Other	F1
14534 819-6538	14534 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1	\$1,610	Each	10%	\$1,449	Other	F1
14534 819-6539	14534 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
14534 819-6540	14534 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1
14534 819-6541	14534 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1
14534 819-6542	14534 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
14534 819-6543	14534 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4	\$5,246	Each	10%	\$4,721	Other	F1
14534 819-6544	14534 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
14534 819-6545	14534 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5	\$6,557	Each	10%	\$5,902	Other	F1
14534 819-6546	14534 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
14534 819-6548	14534 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$2,463	Each	10%	\$2,217	Other	F1
14534 819-6549	14534 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$10,345	Each	10%	\$9,310	Other	F1
14534 819-6550	14534 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27	\$2,951	Each	10%	\$2,656	Other	F1
14534 819-6551	14534 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,859	Each	10%	\$7,073	Other	F1
14534 819-6552	14534 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$961	Each	10%	\$865	Other	F1
14534 819-6559	14534 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$6,717	Each	10%	\$6,046	Other	F1
14534 819-6560	14534 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,196	Each	10%	\$10,076	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Other		
14534 819-6561	14534 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$2,623	Each	10%	\$2,361	Other	F1	
14534 819-6562	14534 819-6562	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$3,934	Each	10%	\$3,541	Other	F1	
14534 819-6563	14534 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$1,490	Each	10%	\$1,341	Other	F1	
14534 819-6570	14534 819-6570	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$3,908	Each	10%	\$3,517	Other	F1	
14534 819-6571	14534 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,096	Each	10%	\$5,486	Other	F1	
14534 819-6572	14534 819-6572	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$7,972	Each	10%	\$7,174	Other	F1	
14534 819-6573	14534 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,221	Each	10%	\$1,999	Other	F1	
14534 819-6574	14534 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,562	Each	10%	\$1,406	Other	F1	
14534 819-6581	14534 819-6581	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$8,048	Each	10%	\$7,243	Other	F1	
14534 819-6582	14534 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$15,503	Each	10%	\$9,452	Other	F1	
14534 819-6583	14534 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1	
14534 819-6584	14534 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1	
14534 819-6585	14534 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1	
14534 819-6591	14534 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1	
14534 819-6592	14534 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1	
14534 819-6593	14534 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1	
14534 819-6594	14534 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1	
14534 819-6595	14534 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1	
14534 819-6596	14534 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1	
14534 819-6597	14534 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1	
14534 819-6598	14534 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1	
14534 819-6599	14534 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$601	Each	10%	\$541	Other	F1	
14534 819-6600	14534 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,082	Each	10%	\$973	Other	F1	
14534 819-6601	14534 819-6601	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,043	Each	10%	\$1,839	Other	F1	
14534 819-6602	14534 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,687	Each	10%	\$1,518	Other	F1	
14534 819-6603	14534 819-6603	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$2,725	Each	10%	\$2,453	Other	F1	
14534 819-6604	14534 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$4,433	Each	10%	\$3,990	Other	F1	
14534 819-6605	14534 819-6605	HyperConverged Infra	VM Pack, 39 Months	\$6,404	Each	10%	\$5,764	Other	F1	
14534 819-6606	14534 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$1,970	Each	10%	\$1,773	Other	F1	
14534 819-6607	14534 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1	
14534 819-6608	14534 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$3,023	Each	10%	\$2,721	Other	F1	
14534 819-8027	14534 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$736	Other	F1	
14534 819-8028	14534 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1	
14534 819-8029	14534 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1	
14534 819-8030	14534 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1	
14534 819-8031	14534 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1	
14534 819-8032	14534 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1	
14534 819-8033	14534 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1	
14534 819-8034	14534 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1	
14534 819-8035	14534 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1	
14534 819-8036	14534 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1	
14534 819-8037	14534 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1	
14534 819-8038	14534 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1	
14534 819-8039	14534 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1	
14534 819-8040	14534 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1	
14534 819-8041	14534 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1	
14534 822-3179	14534 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
14534 823-4102	14534 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1	
14534 823-4103	14534 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,580	Each	10%	\$2,322	Other	F1	
14534 823-4104	14534 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1	
14534 823-4105	14534 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1	
14534 823-4106	14534 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1	
14534 823-4109	14534 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1	
14534 823-4110	14534 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1	
14534 823-4111	14534 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1	
14534 823-4112	14534 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,679	Each	10%	\$1,421	Other	F1	
14534 823-4113	14534 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1	
14534 823-4114	14534 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1	
14534 823-4115	14534 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1	
14534 823-4116	14534 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1	
14534 823-4117	14534 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1	
14534 823-4118	14534 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1	
14534 823-4119	14534 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1	
14534 823-4120	14534 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1	
14534 823-4121	14534 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1	
14534 823-4122	14534 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1	
14534 823-4123	14534 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14534 823-4124	14534 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1
14534 823-4125	14534 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
14534 823-4126	14534 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1
14534 823-4127	14534 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1
14534 823-4128	14534 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1
14534 823-4130	14534 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1
14534 823-4134	14534 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1
14534 823-4135	14534 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1
14534 823-4136	14534 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1
14534 823-4137	14534 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1
14534 823-4139	14534 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1
14534 823-4140	14534 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1
14534 823-4141	14534 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1
14534 823-4143	14534 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1
14534 823-4144	14534 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1
14534 823-4145	14534 823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1
14534 823-4147	14534 823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1
14534 823-4148	14534 823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1
14534 823-4150	14534 823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1
14534 823-4151	14534 823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1
14534 823-4152	14534 823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1
14534 823-4153	14534 823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1
14534 823-4154	14534 823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1
14534 823-4155	14534 823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1
14534 823-4156	14534 823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1
14534 823-6047	14534 823-6047	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$430	Each	10%	\$387	Other	F1
14534 823-6048	14534 823-6048	HyperConverged Infra	ProDeploy Plus Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$750	Each	10%	\$675	Other	F1
14534 823-9267	14534 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
14534 823-9270	14534 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
14534 823-9284	14534 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14534 825-2879	14534 825-2879	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14534 825-2880	14534 825-2880	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2881	14534 825-2881	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2882	14534 825-2882	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2883	14534 825-2883	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2884	14534 825-2884	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14534 825-2885	14534 825-2885	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2886	14534 825-2886	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2887	14534 825-2887	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2888	14534 825-2888	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2889	14534 825-2889	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14534 825-2890	14534 825-2890	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2891	14534 825-2891	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2892	14534 825-2892	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2893	14534 825-2893	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2894	14534 825-2894	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14534 825-2895	14534 825-2895	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2896	14534 825-2896	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2897	14534 825-2897	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2898	14534 825-2898	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2899	14534 825-2899	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14534 825-2900	14534 825-2900	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 825-2901	14534 825-2901	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2902	14534 825-2902	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2903	14534 825-2903	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2904	14534 825-2904	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14534 825-2905	14534 825-2905	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2906	14534 825-2906	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2907	14534 825-2907	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2908	14534 825-2908	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2909	14534 825-2909	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14534 825-2910	14534 825-2910	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2911	14534 825-2911	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2912	14534 825-2912	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2913	14534 825-2913	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2914	14534 825-2914	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14534 825-2915	14534 825-2915	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2916	14534 825-2916	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2917	14534 825-2917	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2918	14534 825-2918	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2919	14534 825-2919	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14534 825-2920	14534 825-2920	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2921	14534 825-2921	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2922	14534 825-2922	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2923	14534 825-2923	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14534 825-2929	14534 825-2929	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$3,611	Each	10%	\$3,250	Other	F1
14534 825-2930	14534 825-2930	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$7,223	Each	10%	\$6,501	Other	F1
14534 825-2931	14534 825-2931	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1
14534 825-2932	14534 825-2932	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1
14534 825-2933	14534 825-2933	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%	\$16,251	Other	F1
14534 825-2934	14534 825-2934	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%	\$3,693	Other	F1
14534 825-2935	14534 825-2935	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1
14534 825-2936	14534 825-2936	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$12,312	Each	10%	\$11,080	Other	F1
14534 825-2937	14534 825-2937	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$16,415	Each	10%	\$14,774	Other	F1
14534 825-2938	14534 825-2938	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$20,519	Each	10%	\$18,467	Other	F1
14534 825-2939	14534 825-2939	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,432	Each	10%	\$3,989	Other	F1
14534 825-2940	14534 825-2940	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,864	Each	10%	\$7,978	Other	F1
14534 825-2941	14534 825-2941	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$13,297	Each	10%	\$11,967	Other	F1
14534 825-2942	14534 825-2942	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$17,729	Each	10%	\$15,956	Other	F1
14534 825-2943	14534 825-2943	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$22,161	Each	10%	\$19,945	Other	F1
14534 825-2944	14534 825-2944	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$7,395	Each	10%	\$6,655	Other	F1
14534 825-2945	14534 825-2945	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$14,790	Each	10%	\$13,311	Other	F1
14534 825-2946	14534 825-2946	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$22,185	Each	10%	\$19,966	Other	F1
14534 825-2947	14534 825-2947	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$29,580	Each	10%	\$26,622	Other	F1
14534 825-2948	14534 825-2948	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$36,975	Each	10%	\$33,277	Other	F1
14534 825-2949	14534 825-2949	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,403	Each	10%	\$7,563	Other	F1
14534 825-2950	14534 825-2950	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	Each	10%	\$15,126	Other	F1
14534 825-2951	14534 825-2951	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	Each	10%	\$22,689	Other	F1
14534 825-2952	14534 825-2952	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	Each	10%	\$30,252	Other	F1
14534 825-2953	14534 825-2953	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$42,017	Each	10%	\$37,815	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14534 825-2954	14534 825-2954	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$9,076	Each	10%	\$8,168	Other	F1	
14534 825-2955	14534 825-2955	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,151	Each	10%	\$16,336	Other	F1	
14534 825-2956	14534 825-2956	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$27,227	Each	10%	\$24,504	Other	F1	
14534 825-2957	14534 825-2957	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$36,303	Each	10%	\$32,672	Other	F1	
14534 825-2958	14534 825-2958	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$45,378	Each	10%	\$40,840	Other	F1	
14534 825-2959	14534 825-2959	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,330	Each	10%	\$7,497	Other	F1	
14534 825-2960	14534 825-2960	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,660	Each	10%	\$14,994	Other	F1	
14534 825-2961	14534 825-2961	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$24,991	Each	10%	\$22,492	Other	F1	
14534 825-2962	14534 825-2962	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,321	Each	10%	\$29,989	Other	F1	
14534 825-2963	14534 825-2963	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$41,651	Each	10%	\$37,486	Other	F1	
14534 825-2964	14534 825-2964	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,466	Each	10%	\$8,520	Other	F1	
14534 825-2965	14534 825-2965	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,932	Each	10%	\$17,039	Other	F1	
14534 825-2966	14534 825-2966	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$28,399	Each	10%	\$25,559	Other	F1	
14534 825-2967	14534 825-2967	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$37,865	Each	10%	\$34,078	Other	F1	
14534 825-2968	14534 825-2968	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$47,331	Each	10%	\$42,598	Other	F1	
14534 825-2969	14534 825-2969	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$10,223	Each	10%	\$9,201	Other	F1	
14534 825-2970	14534 825-2970	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$20,447	Each	10%	\$18,402	Other	F1	
14534 825-2971	14534 825-2971	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$30,670	Each	10%	\$27,603	Other	F1	
14534 825-2972	14534 825-2972	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$40,894	Each	10%	\$36,805	Other	F1	
14534 825-2973	14534 825-2973	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$51,117	Each	10%	\$46,006	Other	F1	
14534 825-8623	14534 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14534 825-8624	14534 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14534 828-7737	14534 828-7737	HyperConverged Infra	ProDeploy Plus: VCF on VxRail - Per Node Deploy	\$3,600	Each	10%	\$3,240	Other	F1	
14534 829-2699	14534 829-2699	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 63 Months	\$8,137	Each	10%	\$7,324	Other	F1	
14534 829-2702	14534 829-2702	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 51 Months	\$6,587	Each	10%	\$5,929	Other	F1	
14534 829-2705	14534 829-2705	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 1 Year	\$1,806	Each	10%	\$1,626	Other	F1	
14534 829-2706	14534 829-2706	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 2 Years	\$3,612	Each	10%	\$3,251	Other	F1	
14534 829-2707	14534 829-2707	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 3 Years	\$5,419	Each	10%	\$4,877	Other	F1	
14534 829-2708	14534 829-2708	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 4 Years	\$7,225	Each	10%	\$6,502	Other	F1	
14534 829-2709	14534 829-2709	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 5 Years	\$9,031	Each	10%	\$8,128	Other	F1	
14534 829-2710	14534 829-2710	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 39 Months	\$5,037	Each	10%	\$4,534	Other	F1	
14534 829-2714	14534 829-2714	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 39 Months	\$13,447	Each	10%	\$12,102	Other	F1	
14534 829-2715	14534 829-2715	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 30 Months	\$17,584	Each	10%	\$15,826	Other	F1	
14534 829-2717	14534 829-2717	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 24 Months	\$9,309	Each	10%	\$8,378	Other	F1	
14534 829-2720	14534 829-2720	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 18 Months	\$5,172	Each	10%	\$4,655	Other	F1	
14534 829-2734	14534 829-2734	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 1 Year	\$3,487	Each	10%	\$3,139	Other	F1	
14534 829-2735	14534 829-2735	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 2 Years	\$1,937	Each	10%	\$1,744	Other	F1	
14534 829-2737	14534 829-2737	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 15 Months	\$21,721	Each	10%	\$19,549	Other	F1	
14534 829-2741	14534 829-2741	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 12 Months	\$8,275	Each	10%	\$7,447	Other	F1	
14534 829-2742	14534 829-2742	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 9 Months	\$4,137	Each	10%	\$3,724	Other	F1	
14534 829-2743	14534 829-2743	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 6 Months	\$12,412	Each	10%	\$11,171	Other	F1	
14534 829-2744	14534 829-2744	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 3 Months	\$16,550	Each	10%	\$14,895	Other	F1	
14534 829-2745	14534 829-2745	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 15 Months	\$2,258	Each	10%	\$2,032	Other	F1	
14534 829-2746	14534 829-2746	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 15 Months	\$625	Each	10%	\$562	Other	F1	
14534 829-2747	14534 829-2747	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 27 Months	\$1,125	Each	10%	\$1,012	Other	F1	
14534 829-2748	14534 829-2748	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 51 Months	\$2,125	Each	10%	\$1,912	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1)Column K ALJP Proposed Price/UoM (Calculated) use drop-down	Product Category (if applicable)
				Base price from Source Price			Calculated Column		
14534 829-2749	14534 829-2749	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 27 Months	\$5,240	Each	10%	\$4,716	Other	F1
14534 829-2750	14534 829-2750	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,897	Each	10%	\$8,907	Other	F1
14534 829-2751	14534 829-2751	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$12,226	Each	10%	\$11,003	Other	F1
14534 829-2752	14534 829-2752	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$11,643	Each	10%	\$10,479	Other	F1
14534 829-2753	14534 829-2753	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,500	Each	10%	\$1,350	Other	F1
14534 829-2754	14534 829-2754	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$4,657	Each	10%	\$4,192	Other	F1
14534 829-2755	14534 829-2755	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$500	Each	10%	\$450	Other	F1
14534 829-2756	14534 829-2756	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,000	Each	10%	\$900	Other	F1
14534 829-2757	14534 829-2757	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,329	Each	10%	\$2,096	Other	F1
14534 829-2758	14534 829-2758	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$4,000	Each	10%	\$3,600	Other	F1
14534 829-2759	14534 829-2759	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,986	Each	10%	\$6,287	Other	F1
14534 829-2760	14534 829-2760	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,500	Each	10%	\$2,250	Other	F1
14534 829-2761	14534 829-2761	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,315	Each	10%	\$8,383	Other	F1
14534 829-2762	14534 829-2762	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1
14534 829-2763	14534 829-2763	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,550	Each	10%	\$1,395	Other	F1
14534 829-2764	14534 829-2764	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1
14534 829-2765	14534 829-2765	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%	\$4,185	Other	F1
14534 829-2766	14534 829-2766	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$7,568	Each	10%	\$6,811	Other	F1
14534 829-2769	14534 829-2769	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,870	Each	10%	\$5,283	Other	F1
14534 829-2770	14534 829-2770	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,676	Each	10%	\$6,909	Other	F1
14534 829-2772	14534 829-2772	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1
14534 829-2773	14534 829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%	\$18,618	Other	F1
14534 829-2774	14534 829-2774	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$4,064	Each	10%	\$3,658	Other	F1
14534 829-2775	14534 829-2775	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,482	Each	10%	\$8,534	Other	F1
14534 829-2776	14534 829-2776	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$1,625	Each	10%	\$1,462	Other	F1
14534 829-2777	14534 829-2777	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$2,624	Each	10%	\$2,362	Other	F1
14534 829-2778	14534 829-2778	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,911	Each	10%	\$2,620	Other	F1
14534 829-2827	14534 829-2827	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1
14534 829-2828	14534 829-2828	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1
14534 829-2829	14534 829-2829	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%	\$3,414	Other	F1
14534 829-2830	14534 829-2830	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1
14534 829-2831	14534 829-2831	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%	\$3,127	Other	F1
14534 829-2832	14534 829-2832	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1
14534 829-2833	14534 829-2833	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%	\$4,551	Other	F1
14534 829-2834	14534 829-2834	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1
14534 829-2835	14534 829-2835	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1
14534 829-2836	14534 829-2836	HyperConverged Infra	Maintenance 63 Months	\$6,321	Each	10%	\$5,689	Other	F1
14534 829-2837	14534 829-2837	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$8,687	Each	10%	\$7,818	Other	F1
14534 829-2838	14534 829-2838	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1
14534 829-2839	14534 829-2839	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1
14534 829-2840	14534 829-2840	HyperConverged Infra	Maintenance 4 Years	\$5,057	Each	10%	\$4,551	Other	F1
14534 829-2841	14534 829-2841	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1
14534 829-2842	14534 829-2842	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1
14534 829-2843	14534 829-2843	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$6,321	Each	10%	\$5,689	Other	F1
14534 829-2844	14534 829-2844	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%	\$7,818	Other	F1
14534 829-2845	14534 829-2845	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1
14534 829-2846	14534 829-2846	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$788	Each	10%	\$709	Other	F1
14534 829-2847	14534 829-2847	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,264	Each	10%	\$1,138	Other	F1
14534 829-2848	14534 829-2848	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1
14534 829-2849	14534 829-2849	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,793	Each	10%	\$3,414	Other	F1
14534 829-2850	14534 829-2850	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,364	Each	10%	\$2,128	Other	F1
14534 829-2851	14534 829-2851	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%	\$3,127	Other	F1
14534 829-2852	14534 829-2852	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,529	Each	10%	\$2,276	Other	F1
14534 829-2853	14534 829-2853	HyperConverged Infra	Maintenance 2 Years	\$1,576	Each	10%	\$1,419	Other	F1
14534 829-2872	14534 829-2872	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,264	Each	10%	\$1,138	Other	F1
14534 829-2873	14534 829-2873	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1
14534 829-2874	14534 829-2874	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1
14534 829-2875	14534 829-2875	HyperConverged Infra	Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14534 829-2876	14534 829-2876	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2877	14534 829-2877	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2878	14534 829-2878	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2879	14534 829-2879	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2880	14534 829-2880	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2881	14534 829-2881	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2882	14534 829-2882	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2883	14534 829-2883	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2884	14534 829-2884	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2885	14534 829-2885	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2886	14534 829-2886	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2887	14534 829-2887	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2888	14534 829-2888	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 829-2889	14534 829-2889	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14534 829-2890	14534 829-2890	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$4,268	Each	10%	\$3,841	Other	F1
14534 829-2891	14534 829-2891	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$8,536	Each	10%	\$7,682	Other	F1
14534 829-2892	14534 829-2892	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$12,804	Each	10%	\$11,524	Other	F1
14534 829-2893	14534 829-2893	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$17,072	Each	10%	\$15,365	Other	F1
14534 829-2894	14534 829-2894	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$21,340	Each	10%	\$19,206	Other	F1
14534 829-2895	14534 829-2895	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1
14534 829-2896	14534 829-2896	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1
14534 829-2897	14534 829-2897	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1
14534 829-2898	14534 829-2898	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1
14534 829-2899	14534 829-2899	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1
14534 829-2900	14534 829-2900	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1
14534 829-2901	14534 829-2901	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$19,690	Each	10%	\$17,721	Other	F1
14534 829-2902	14534 829-2902	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$29,534	Each	10%	\$26,581	Other	F1
14534 829-2903	14534 829-2903	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$39,379	Each	10%	\$35,441	Other	F1
14534 829-2904	14534 829-2904	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$49,224	Each	10%	\$44,302	Other	F1
14534 829-2929	14534 829-2929	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14534 829-2930	14534 829-2930	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14534 829-2931	14534 829-2931	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14534 829-2932	14534 829-2932	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14534 829-2933	14534 829-2933	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14534 829-2934	14534 829-2934	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14534 829-2935	14534 829-2935	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14534 829-2936	14534 829-2936	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14534 829-2937	14534 829-2937	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14534 829-2938	14534 829-2938	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14534 829-2939	14534 829-2939	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support- Maintenance 1 Year	\$1,625	Each	10%	\$1,462	Other	F1
14534 829-2940	14534 829-2940	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support- Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1
14534 829-2941	14534 829-2941	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support- Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1
14534 829-2942	14534 829-2942	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support- Maintenance 4 Years	\$6,499	Each	10%	\$5,849	Other	F1
14534 829-2943	14534 829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support- Maintenance 5 Years	\$8,124	Each	10%	\$7,312	Other	F1
14534 829-2944	14534 829-2944	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support- Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1
14534 829-2945	14534 829-2945	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support- Maintenance 2 Years	\$4,062	Each	10%	\$3,656	Other	F1
14534 829-2946	14534 829-2946	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support- Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1
14534 829-2947	14534 829-2947	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support- Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other	F1
14534 829-2948	14534 829-2948	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support- Maintenance 5 Years	\$10,155	Each	10%	\$9,140	Other	F1
14534 829-2949	14534 829-2949	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support- Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1
14534 829-2950	14534 829-2950	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support- Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other	F1
14534 829-2951	14534 829-2951	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support- Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1
14534 829-2952	14534 829-2952	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support- Maintenance 4 Years	\$8,936	Each	10%	\$8,043	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 829-2953	14534 829-2953	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 5 Years	\$11,171	Each	10%	\$10,053	Other	F1
14534 829-2954	14534 829-2954	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1
14534 829-2955	14534 829-2955	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1
14534 829-2956	14534 829-2956	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1
14534 829-2957	14534 829-2957	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$9,749	Each	10%	\$8,774	Other	F1
14534 829-2958	14534 829-2958	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$12,186	Each	10%	\$10,967	Other	F1
14534 829-2995	14534 829-2995	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$1,625	Each	10%	\$1,462	Other	F1
14534 829-2996	14534 829-2996	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$3,250	Each	10%	\$2,925	Other	F1
14534 829-2997	14534 829-2997	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$4,874	Each	10%	\$4,387	Other	F1
14534 829-2998	14534 829-2998	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$6,499	Each	10%	\$5,849	Other	F1
14534 829-2999	14534 829-2999	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$8,124	Each	10%	\$7,312	Other	F1
14534 829-3000	14534 829-3000	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$2,031	Each	10%	\$1,828	Other	F1
14534 829-3001	14534 829-3001	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$4,062	Each	10%	\$3,656	Other	F1
14534 829-3002	14534 829-3002	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$6,093	Each	10%	\$5,484	Other	F1
14534 829-3003	14534 829-3003	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$8,124	Each	10%	\$7,312	Other	F1
14534 829-3004	14534 829-3004	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$10,155	Each	10%	\$9,140	Other	F1
14534 829-3005	14534 829-3005	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 15Months	\$2,234	Each	10%	\$2,011	Other	F1
14534 829-3006	14534 829-3006	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 27Months	\$4,468	Each	10%	\$4,021	Other	F1
14534 829-3007	14534 829-3007	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 39Months	\$6,702	Each	10%	\$6,032	Other	F1
14534 829-3008	14534 829-3008	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 51Months	\$8,936	Each	10%	\$8,043	Other	F1
14534 829-3009	14534 829-3009	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 63Months	\$11,171	Each	10%	\$10,053	Other	F1
14534 829-3010	14534 829-3010	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$2,437	Each	10%	\$2,193	Other	F1
14534 829-3011	14534 829-3011	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$4,874	Each	10%	\$4,387	Other	F1
14534 829-3012	14534 829-3012	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$7,312	Each	10%	\$6,580	Other	F1
14534 829-3013	14534 829-3013	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$9,749	Each	10%	\$8,774	Other	F1
14534 829-3014	14534 829-3014	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$12,186	Each	10%	\$10,967	Other	F1
14534 838-8308	14534 838-8308	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8309	14534 838-8309	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8310	14534 838-8310	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8311	14534 838-8311	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8312	14534 838-8312	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8313	14534 838-8313	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8314	14534 838-8314	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8315	14534 838-8315	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8316	14534 838-8316	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8317	14534 838-8317	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8318	14534 838-8318	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8319	14534 838-8319	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 838-8320	14534 838-8320	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8321	14534 838-8321	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8322	14534 838-8322	HyperConverged Infra	5 Years PProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8323	14534 838-8323	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
14534 838-8324	14534 838-8324	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
14534 838-8325	14534 838-8325	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
14534 838-8326	14534 838-8326	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
14534 838-8327	14534 838-8327	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
14534 838-8328	14534 838-8328	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
14534 838-8329	14534 838-8329	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
14534 838-8330	14534 838-8330	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
14534 838-8331	14534 838-8331	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
14534 838-8332	14534 838-8332	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
14534 838-8333	14534 838-8333	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
14534 838-8334	14534 838-8334	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
14534 838-8335	14534 838-8335	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
14534 838-8336	14534 838-8336	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
14534 838-8337	14534 838-8337	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
14534 838-8362	14534 838-8362	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8363	14534 838-8363	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8364	14534 838-8364	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8365	14534 838-8365	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8366	14534 838-8366	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14534 838-8367	14534 838-8367	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1
14534 838-8368	14534 838-8368	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1
14534 838-8369	14534 838-8369	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
14534 838-8370	14534 838-8370	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1
14534 838-8371	14534 838-8371	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1
14534 839-3633	14534 839-3633	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,493	Each	10%	\$3,144	Other	F1
14534 839-3634	14534 839-3634	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$5,397	Each	10%	\$4,857	Other	F1
14534 839-3635	14534 839-3635	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$7,578	Each	10%	\$6,820	Other	F1
14534 839-3636	14534 839-3636	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$9,731	Each	10%	\$8,758	Other	F1
14534 839-3637	14534 839-3637	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,775	Each	10%	\$1,598	Other	F1
14534 839-3638	14534 839-3638	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$7,281	Each	10%	\$6,553	Other	F1
14534 839-3639	14534 839-3639	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$12,844	Each	10%	\$11,560	Other	F1
14534 839-3640	14534 839-3640	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$19,996	Each	10%	\$17,996	Other	F1
14534 839-3641	14534 839-3641	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$26,872	Each	10%	\$24,185	Other	F1
14534 839-3642	14534 839-3642	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$33,775	Each	10%	\$30,398	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 839-3643	14534 839-3643	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,436	Each	10%	\$2,192	Other	F1
14534 839-3644	14534 839-3644	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$3,770	Each	10%	\$3,393	Other	F1
14534 839-3645	14534 839-3645	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$5,296	Each	10%	\$4,766	Other	F1
14534 839-3646	14534 839-3646	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$6,804	Each	10%	\$6,124	Other	F1
14534 839-3647	14534 839-3647	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,231	Each	10%	\$1,108	Other	F1
14534 839-3648	14534 839-3648	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$9,335	Each	10%	\$8,402	Other	F1
14534 839-3649	14534 839-3649	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$17,464	Each	10%	\$15,718	Other	F1
14534 839-3650	14534 839-3650	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$26,696	Each	10%	\$24,026	Other	F1
14534 839-3651	14534 839-3651	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$35,735	Each	10%	\$32,162	Other	F1
14534 839-3652	14534 839-3652	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$44,793	Each	10%	\$40,314	Other	F1
14534 839-3653	14534 839-3653	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
14534 839-3662	14534 839-3662	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,420	Each	10%	\$2,178	Other	F1
14534 839-3663	14534 839-3663	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$6,420	Each	10%	\$5,778	Other	F1
14534 839-3664	14534 839-3664	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$11,547	Each	10%	\$10,392	Other	F1
14534 839-3665	14534 839-3665	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,714	Each	10%	\$3,343	Other	F1
14534 839-3666	14534 839-3666	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,165	Each	10%	\$4,649	Other	F1
14534 839-3667	14534 839-3667	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,601	Each	10%	\$5,941	Other	F1
14534 839-3668	14534 839-3668	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,127	Each	10%	\$1,014	Other	F1
14534 839-3669	14534 839-3669	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$17,799	Each	10%	\$16,019	Other	F1
14534 839-3670	14534 839-3670	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$23,895	Each	10%	\$21,506	Other	F1
14534 839-3671	14534 839-3671	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$30,006	Each	10%	\$27,005	Other	F1
14534 839-3676	14534 839-3676	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,481	Each	10%	\$2,233	Other	F1
14534 839-3677	14534 839-3677	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,811	Each	10%	\$3,430	Other	F1
14534 839-3678	14534 839-3678	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,302	Each	10%	\$4,772	Other	F1
14534 839-3679	14534 839-3679	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,778	Each	10%	\$6,100	Other	F1
14534 839-3680	14534 839-3680	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,151	Each	10%	\$1,036	Other	F1
14534 839-3681	14534 839-3681	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$8,660	Each	10%	\$7,794	Other	F1
14534 839-3682	14534 839-3682	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$15,990	Each	10%	\$14,391	Other	F1
14534 839-3683	14534 839-3683	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$24,471	Each	10%	\$22,024	Other	F1
14534 839-3684	14534 839-3684	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$32,790	Each	10%	\$29,511	Other	F1
14534 839-3685	14534 839-3685	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$41,125	Each	10%	\$37,013	Other	F1
14534 839-3690	14534 839-3690	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,514	Each	10%	\$3,163	Other	F1
14534 839-3691	14534 839-3691	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$5,417	Each	10%	\$4,875	Other	F1
14534 839-3692	14534 839-3692	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$7,596	Each	10%	\$6,836	Other	F1
14534 839-3693	14534 839-3693	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$9,749	Each	10%	\$8,774	Other	F1
14534 839-3694	14534 839-3694	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,810	Each	10%	\$1,629	Other	F1
14534 839-3695	14534 839-3695	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$3,153	Each	10%	\$2,838	Other	F1
14534 839-3696	14534 839-3696	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$4,601	Each	10%	\$4,141	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I Column K)		Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
14534 839-3697	14534 839-3697	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$7,661	Each	10%	\$6,895	Other	F1	
14534 839-3698	14534 839-3698	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$10,444	Each	10%	\$9,400	Other	F1	
14534 839-3699	14534 839-3699	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$13,254	Each	10%	\$11,929	Other	F1	
14534 839-3700	14534 839-3700	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,247	Each	10%	\$2,022	Other	F1	
14534 839-3701	14534 839-3701	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$3,472	Each	10%	\$3,125	Other	F1	
14534 839-3702	14534 839-3702	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$4,874	Each	10%	\$4,387	Other	F1	
14534 839-3703	14534 839-3703	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$6,259	Each	10%	\$5,633	Other	F1	
14534 839-3704	14534 839-3704	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,142	Each	10%	\$1,028	Other	F1	
14534 839-3705	14534 839-3705	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$4,648	Each	10%	\$4,183	Other	F1	
14534 839-3706	14534 839-3706	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$8,190	Each	10%	\$7,371	Other	F1	
14534 839-3707	14534 839-3707	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$12,755	Each	10%	\$11,480	Other	F1	
14534 839-3708	14534 839-3708	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$17,143	Each	10%	\$15,429	Other	F1	
14534 839-3709	14534 839-3709	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$21,548	Each	10%	\$19,393	Other	F1	
14534 839-3718	14534 839-3718	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,440	Each	10%	\$2,196	Other	F1	
14534 839-3719	14534 839-3719	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$2,983	Each	10%	\$2,685	Other	F1	
14534 839-3720	14534 839-3720	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$4,678	Each	10%	\$4,210	Other	F1	
14534 839-3721	14534 839-3721	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$3,733	Each	10%	\$3,360	Other	F1	
14534 839-3722	14534 839-3722	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$5,164	Each	10%	\$4,666	Other	F1	
14534 839-3723	14534 839-3723	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$6,620	Each	10%	\$5,958	Other	F1	
14534 839-3724	14534 839-3724	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,153	Each	10%	\$1,038	Other	F1	
14534 839-3725	14534 839-3725	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$7,521	Each	10%	\$6,769	Other	F1	
14534 839-3726	14534 839-3726	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$10,205	Each	10%	\$9,185	Other	F1	
14534 839-3727	14534 839-3727	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$12,905	Each	10%	\$11,615	Other	F1	
14534 839-3732	14534 839-3732	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$2,292	Each	10%	\$2,063	Other	F1	
14534 839-3733	14534 839-3733	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,514	Each	10%	\$3,163	Other	F1	
14534 839-3734	14534 839-3734	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$4,885	Each	10%	\$4,397	Other	F1	
14534 839-3735	14534 839-3735	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,240	Each	10%	\$5,616	Other	F1	
14534 839-3736	14534 839-3736	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,073	Each	10%	\$966	Other	F1	
14534 839-3737	14534 839-3737	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$4,303	Each	10%	\$3,873	Other	F1	
14534 839-3738	14534 839-3738	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$7,387	Each	10%	\$6,648	Other	F1	
14534 839-3739	14534 839-3739	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$11,541	Each	10%	\$10,387	Other	F1	
14534 839-3740	14534 839-3740	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$15,547	Each	10%	\$13,992	Other	F1	
14534 839-3741	14534 839-3741	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$19,568	Each	10%	\$17,611	Other	F1	
14534 839-3746	14534 839-3746	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$3,525	Each	10%	\$3,173	Other	F1	
14534 839-3747	14534 839-3747	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$6,424	Each	10%	\$5,882	Other	F1	
14534 839-3748	14534 839-3748	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$7,602	Each	10%	\$6,842	Other	F1	
14534 839-3749	14534 839-3749	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$9,755	Each	10%	\$8,780	Other	F1	
14534 839-3750	14534 839-3750	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,847	Each	10%	\$1,662	Other	F1	
14534 839-3751	14534 839-3751	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$1,544	Each	10%	\$1,390	Other	F1	
14534 839-3752	14534 839-3752	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$1,410	Each	10%	\$1,269	Other	F1	
14534 839-3753	14534 839-3753	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$2,902	Each	10%	\$2,612	Other	F1	
14534 839-3754	14534 839-3754	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$4,115	Each	10%	\$3,704	Other	F1	
14534 839-3755	14534 839-3755	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$5,353	Each	10%	\$4,818	Other	F1	
14534 839-3756	14534 839-3756	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,509	Each	10%	\$2,258	Other	F1	
14534 839-3757	14534 839-3757	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,869	Each	10%	\$3,482	Other	F1	
14534 839-3758	14534 839-3758	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,427	Each	10%	\$4,884	Other	F1	
14534 839-3759	14534 839-3759	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,966	Each	10%	\$6,269	Other	F1	
14534 839-3760	14534 839-3760	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,288	Each	10%	\$1,159	Other	F1	
14534 839-3761	14534 839-3761	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$2,668	Each	10%	\$2,401	Other	F1	
14534 839-3762	14534 839-3762	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$4,115	Each	10%	\$3,704	Other	F1	
14534 839-3763	14534 839-3763	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$6,711	Each	10%	\$6,040	Other	F1	
14534 839-3764	14534 839-3764	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$9,109	Each	10%	\$8,198	Other	F1	
14534 839-3765	14534 839-3765	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$11,527	Each	10%	\$10,374	Other	F1	
14534 839-3774	14534 839-3774	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,456	Each	10%	\$2,210	Other	F1	
14534 839-3775	14534 839-3775	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$1,645	Each	10%	\$1,481	Other	F1	
14534 839-3776	14534 839-3776	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$2,015	Each	10%	\$1,814	Other	F1	
14534 839-3777	14534 839-3777	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$3,746	Each	10%	\$3,371	Other	F1	
14534 839-3778	14534 839-3778	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$5,197	Each	10%	\$4,677	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14534 839-3779	14534 839-3779	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,633	Each	10%	\$5,970	Other	F1
14534 839-3780	14534 839-3780	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,181	Each	10%	\$1,063	Other	F1
14534 839-3781	14534 839-3781	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$3,550	Each	10%	\$3,195	Other	F1
14534 839-3782	14534 839-3782	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$4,925	Each	10%	\$4,433	Other	F1
14534 839-3783	14534 839-3783	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$6,315	Each	10%	\$5,684	Other	F1
14534 839-3788	14534 839-3788	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$2,533	Each	10%	\$2,280	Other	F1
14534 839-3789	14534 839-3789	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$3,872	Each	10%	\$3,485	Other	F1
14534 839-3790	14534 839-3790	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$5,374	Each	10%	\$4,837	Other	F1
14534 839-3791	14534 839-3791	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$6,861	Each	10%	\$6,175	Other	F1
14534 839-3792	14534 839-3792	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,204	Each	10%	\$1,084	Other	F1
14534 839-3793	14534 839-3793	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$2,470	Each	10%	\$2,223	Other	F1
14534 839-3794	14534 839-3794	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$3,610	Each	10%	\$3,249	Other	F1
14534 839-3795	14534 839-3795	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$5,945	Each	10%	\$5,351	Other	F1
14534 839-3796	14534 839-3796	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$8,116	Each	10%	\$7,304	Other	F1
14534 839-3797	14534 839-3797	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$10,303	Each	10%	\$9,273	Other	F1
14534 839-3802	14534 839-3802	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12	\$3,882	Each	10%	\$3,494	Other	F1
14534 839-3803	14534 839-3803	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$5,784	Each	10%	\$5,206	Other	F1
14534 839-3804	14534 839-3804	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$7,978	Each	10%	\$7,180	Other	F1
14534 839-3805	14534 839-3805	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$10,138	Each	10%	\$9,124	Other	F1
14534 839-3806	14534 839-3806	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$2,219	Each	10%	\$1,997	Other	F1
14534 839-3807	14534 839-3807	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$9,101	Each	10%	\$8,191	Other	F1
14534 839-3808	14534 839-3808	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$14,275	Each	10%	\$12,848	Other	F1
14534 839-3809	14534 839-3809	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$21,430	Each	10%	\$19,287	Other	F1
14534 839-3810	14534 839-3810	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$28,292	Each	10%	\$25,463	Other	F1
14534 839-3811	14534 839-3811	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$35,188	Each	10%	\$31,669	Other	F1
14534 839-3812	14534 839-3812	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,722	Each	10%	\$2,450	Other	F1
14534 839-3813	14534 839-3813	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$4,059	Each	10%	\$3,653	Other	F1
14534 839-3814	14534 839-3814	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$5,598	Each	10%	\$5,038	Other	F1
14534 839-3815	14534 839-3815	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$7,112	Each	10%	\$6,401	Other	F1
14534 839-3816	14534 839-3816	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,539	Each	10%	\$1,385	Other	F1
14534 839-3817	14534 839-3817	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$11,668	Each	10%	\$10,501	Other	F1
14534 839-3818	14534 839-3818	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$19,511	Each	10%	\$17,560	Other	F1
14534 839-3819	14534 839-3819	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$28,740	Each	10%	\$25,866	Other	F1
14534 839-3820	14534 839-3820	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$37,766	Each	10%	\$33,989	Other	F1
14534 839-3821	14534 839-3821	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 15 Months	\$46,818	Each	10%	\$42,136	Other	F1
14534 839-3822	14534 839-3822	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$0	Each	10%	\$0	Other	F1
14534 839-3823	14534 839-3823	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,698	Each	10%	\$2,428	Other	F1
14534 839-3824	14534 839-3824	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$8,026	Each	10%	\$7,223	Other	F1
14534 839-3825	14534 839-3825	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$12,874	Each	10%	\$11,587	Other	F1
14534 839-3826	14534 839-3826	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,991	Each	10%	\$3,592	Other	F1
14534 839-3827	14534 839-3827	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,451	Each	10%	\$4,906	Other	F1
14534 839-3828	14534 839-3828	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,891	Each	10%	\$6,202	Other	F1
14534 839-3829	14534 839-3829	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,408	Each	10%	\$1,267	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
14534 839-3830	14534 839-3830	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$19,128	Each	10%	\$17,215	Other	F1	
14534 839-3831	14534 839-3831	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$25,215	Each	10%	\$22,694	Other	F1	
14534 839-3832	14534 839-3832	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$31,322	Each	10%	\$28,190	Other	F1	
14534 839-3833	14534 839-3833	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,771	Each	10%	\$2,494	Other	F1	
14534 839-3834	14534 839-3834	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$4,103	Each	10%	\$3,693	Other	F1	
14534 839-3835	14534 839-3835	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,604	Each	10%	\$5,044	Other	F1	
14534 839-3836	14534 839-3836	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$7,084	Each	10%	\$6,376	Other	F1	
14534 839-3837	14534 839-3837	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,439	Each	10%	\$1,295	Other	F1	
14534 839-3838	14534 839-3838	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$10,825	Each	10%	\$9,743	Other	F1	
14534 839-3839	14534 839-3839	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$17,864	Each	10%	\$16,078	Other	F1	
14534 839-3840	14534 839-3840	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$26,343	Each	10%	\$23,709	Other	F1	
14534 839-3841	14534 839-3841	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$34,653	Each	10%	\$31,188	Other	F1	
14534 839-3842	14534 839-3842	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$42,984	Each	10%	\$38,686	Other	F1	
14534 839-3843	14534 839-3843	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12	\$3,856	Each	10%	\$3,470	Other	F1	
14534 839-3844	14534 839-3844	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$5,743	Each	10%	\$5,169	Other	F1	
14534 839-3845	14534 839-3845	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$7,928	Each	10%	\$7,135	Other	F1	
14534 839-3846	14534 839-3846	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$10,083	Each	10%	\$9,075	Other	F1	
14534 839-3847	14534 839-3847	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$2,263	Each	10%	\$2,037	Other	F1	
14534 839-3848	14534 839-3848	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$3,940	Each	10%	\$3,546	Other	F1	
14534 839-3849	14534 839-3849	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$5,047	Each	10%	\$4,542	Other	F1	
14534 839-3850	14534 839-3850	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$8,122	Each	10%	\$7,310	Other	F1	
14534 839-3851	14534 839-3851	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$10,900	Each	10%	\$9,810	Other	F1	
14534 839-3852	14534 839-3852	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$13,708	Each	10%	\$12,337	Other	F1	
14534 839-3853	14534 839-3853	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,497	Each	10%	\$2,247	Other	F1	
14534 839-3854	14534 839-3854	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,721	Each	10%	\$3,349	Other	F1	
14534 839-3855	14534 839-3855	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,131	Each	10%	\$4,618	Other	F1	
14534 839-3856	14534 839-3856	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,521	Each	10%	\$5,869	Other	F1	
14534 839-3857	14534 839-3857	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,428	Each	10%	\$1,285	Other	F1	
14534 839-3858	14534 839-3858	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$5,809	Each	10%	\$5,228	Other	F1	
14534 839-3859	14534 839-3859	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$9,102	Each	10%	\$8,192	Other	F1	
14534 839-3860	14534 839-3860	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$13,668	Each	10%	\$12,301	Other	F1	
14534 839-3861	14534 839-3861	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$18,047	Each	10%	\$16,242	Other	F1	
14534 839-3862	14534 839-3862	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$22,447	Each	10%	\$20,202	Other	F1	
14534 839-3863	14534 839-3863	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$2,695	Each	10%	\$2,426	Other	F1	
14534 839-3864	14534 839-3864	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$3,728	Each	10%	\$3,355	Other	F1	
14534 839-3865	14534 839-3865	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$5,169	Each	10%	\$4,652	Other	F1	
14534 839-3866	14534 839-3866	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$3,980	Each	10%	\$3,582	Other	F1	
14534 839-3867	14534 839-3867	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$5,435	Each	10%	\$4,892	Other	F1	
14534 839-3868	14534 839-3868	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$6,872	Each	10%	\$6,185	Other	F1	
14534 839-3869	14534 839-3869	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,441	Each	10%	\$1,297	Other	F1	
14534 839-3870	14534 839-3870	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$8,019	Each	10%	\$7,217	Other	F1	
14534 839-3871	14534 839-3871	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$10,700	Each	10%	\$9,630	Other	F1	
14534 839-3872	14534 839-3872	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$13,398	Each	10%	\$12,058	Other	F1	
14534 839-3873	14534 839-3873	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$2,547	Each	10%	\$2,292	Other	F1	
14534 839-3874	14534 839-3874	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$3,765	Each	10%	\$3,389	Other	F1	
14534 839-3875	14534 839-3875	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$5,142	Each	10%	\$4,628	Other	F1	
14534 839-3876	14534 839-3876	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,500	Each	10%	\$5,850	Other	F1	
14534 839-3877	14534 839-3877	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,342	Each	10%	\$1,208	Other	F1	
14534 839-3878	14534 839-3878	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$5,378	Each	10%	\$4,840	Other	F1	
14534 839-3879	14534 839-3879	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$8,207	Each	10%	\$7,386	Other	F1	
14534 839-3880	14534 839-3880	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$12,365	Each	10%	\$11,129	Other	F1	
14534 839-3881	14534 839-3881	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$16,365	Each	10%	\$14,729	Other	F1	
14534 839-3882	14534 839-3882	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$20,383	Each	10%	\$18,345	Other	F1	
14534 839-3883	14534 839-3883	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12	\$3,801	Each	10%	\$3,421	Other	F1	
14534 839-3884	14534 839-3884	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$5,675	Each	10%	\$5,108	Other	F1	
14534 839-3885	14534 839-3885	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$7,853	Each	10%	\$7,068	Other	F1	
14534 839-3886	14534 839-3886	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$10,004	Each	10%	\$9,004	Other	F1	
14534 839-3887	14534 839-3887	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$2,309	Each	10%	\$2,078	Other	F1	
14534 839-3888	14534 839-3888	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$1,930	Each	10%	\$1,737	Other	F1	
14534 839-3889	14534 839-3889	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$1,520	Each	10%	\$1,368	Other	F1	
14534 839-3890	14534 839-3890	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$3,037	Each	10%	\$2,733	Other	F1	
14534 839-3891	14534 839-3891	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$4,250	Each	10%	\$3,825	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14534 839-3892	14534 839-3892	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$5,490	Each	10%	\$4,941	Other	F1	
14534 839-3893	14534 839-3893	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,762	Each	10%	\$2,486	Other	F1	
14534 839-3894	14534 839-3894	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,113	Each	10%	\$3,702	Other	F1	
14534 839-3895	14534 839-3895	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,677	Each	10%	\$5,109	Other	F1	
14534 839-3896	14534 839-3896	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,218	Each	10%	\$6,496	Other	F1	
14534 839-3897	14534 839-3897	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,610	Each	10%	\$1,449	Other	F1	
14534 839-3898	14534 839-3898	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$3,335	Each	10%	\$3,002	Other	F1	
14534 839-3899	14534 839-3899	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$4,529	Each	10%	\$4,076	Other	F1	
14534 839-3900	14534 839-3900	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$7,134	Each	10%	\$6,421	Other	F1	
14534 839-3901	14534 839-3901	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$9,527	Each	10%	\$8,574	Other	F1	
14534 839-3902	14534 839-3902	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$11,942	Each	10%	\$10,748	Other	F1	
14534 839-3903	14534 839-3903	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$2,681	Each	10%	\$2,413	Other	F1	
14534 839-3904	14534 839-3904	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$2,056	Each	10%	\$1,850	Other	F1	
14534 839-3905	14534 839-3905	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$2,201	Each	10%	\$1,981	Other	F1	
14534 839-3906	14534 839-3906	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$3,958	Each	10%	\$3,562	Other	F1	
14534 839-3907	14534 839-3907	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$5,409	Each	10%	\$4,868	Other	F1	
14534 839-3908	14534 839-3908	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$6,843	Each	10%	\$6,159	Other	F1	
14534 839-3909	14534 839-3909	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,476	Each	10%	\$1,328	Other	F1	
14534 839-3910	14534 839-3910	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$3,750	Each	10%	\$3,375	Other	F1	
14534 839-3911	14534 839-3911	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$5,125	Each	10%	\$4,613	Other	F1	
14534 839-3912	14534 839-3912	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$6,516	Each	10%	\$5,864	Other	F1	
14534 839-3913	14534 839-3913	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$2,788	Each	10%	\$2,509	Other	F1	
14534 839-3914	14534 839-3914	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$4,115	Each	10%	\$3,704	Other	F1	
14534 839-3915	14534 839-3915	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$5,620	Each	10%	\$5,058	Other	F1	
14534 839-3916	14534 839-3916	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$7,108	Each	10%	\$6,397	Other	F1	
14534 839-3917	14534 839-3917	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,505	Each	10%	\$1,355	Other	F1	
14534 839-3918	14534 839-3918	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$3,087	Each	10%	\$2,778	Other	F1	
14534 839-3919	14534 839-3919	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$3,972	Each	10%	\$3,575	Other	F1	
14534 839-3920	14534 839-3920	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$6,319	Each	10%	\$5,687	Other	F1	
14534 839-3921	14534 839-3921	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$8,488	Each	10%	\$7,639	Other	F1	
14534 839-3922	14534 839-3922	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$10,673	Each	10%	\$9,606	Other	F1	
14534 839-3923	14534 839-3923	HyperConverged Infra	Dell Hardware Limited Warranty Initial Year	\$37	Each	10%	\$33	Other	F1	
14534 839-4805	14534 839-4805	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,937	Each	10%	\$6,243	Other	F1	
14534 839-4806	14534 839-4806	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$10,421	Each	10%	\$9,379	Other	F1	
14534 839-4807	14534 839-4807	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,458	Each	10%	\$3,112	Other	F1	
14534 839-4808	14534 839-4808	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$7,717	Each	10%	\$6,946	Other	F1	
14534 839-4809	14534 839-4809	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$4,726	Each	10%	\$4,253	Other	F1	
14534 839-4810	14534 839-4810	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$7,583	Each	10%	\$6,825	Other	F1	
14534 839-4811	14534 839-4811	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
14534 839-4812	14534 839-4812	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,616	Each	10%	\$5,954	Other	F1	
14534 839-4813	14534 839-4813	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
14534 839-4814	14534 839-4814	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,436	Each	10%	\$3,092	Other	F1	
14534 839-4815	14534 839-4815	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$7,263	Each	10%	\$6,537	Other	F1	
14534 839-4816	14534 839-4816	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,499	Each	10%	\$3,150	Other	F1	
14534 839-4817	14534 839-4817	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,550	Each	10%	\$4,995	Other	F1	
14534 839-4818	14534 839-4818	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,627	Each	10%	\$6,864	Other	F1	
14534 839-4819	14534 839-4819	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,323	Each	10%	\$3,891	Other	F1	
14534 839-4820	14534 839-4820	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1	
14534 839-4821	14534 839-4821	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1	
14534 839-4822	14534 839-4822	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1	
14534 839-4823	14534 839-4823	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$2,084	Each	10%	\$1,876	Other	F1	
14534 839-4824	14534 839-4824	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$659	Each	10%	\$593	Other	F1	
14534 839-4825	14534 839-4825	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,181	Each	10%	\$1,063	Other	F1	
14534 839-4826	14534 839-4826	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,517	Each	10%	\$1,365	Other	F1	
14534 839-4827	14534 839-4827	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$2,605	Each	10%	\$2,345	Other	F1	
14534 839-4828	14534 839-4828	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1	
14534 839-4829	14534 839-4829	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1	
14534 839-4830	14534 839-4830	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1	
14534 839-4831	14534 839-4831	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,127	Each	10%	\$1,914	Other	F1	
14534 839-4832	14534 839-4832	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,413	Each	10%	\$3,071	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 839-4833	14534 839-4833	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1
14534 839-4834	14534 839-4834	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
14534 839-4835	14534 839-4835	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,942	Each	10%	\$9,848	Other	F1
14534 839-4836	14534 839-4836	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
14534 839-4837	14534 839-4837	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1
14534 839-4838	14534 839-4838	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1
14534 839-4839	14534 839-4839	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
14534 839-4840	14534 839-4840	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,270	Each	10%	\$2,043	Other	F1
14534 839-4841	14534 839-4841	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1
14534 839-4842	14534 839-4842	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,896	Each	10%	\$1,706	Other	F1
14534 839-4843	14534 839-4843	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,690	Each	10%	\$4,221	Other	F1
14534 839-4844	14534 839-4844	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,482	Each	10%	\$1,334	Other	F1
14534 839-4845	14534 839-4845	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1
14534 839-4846	14534 839-4846	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,721	Each	10%	\$4,249	Other	F1
14534 839-4847	14534 839-4847	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,676	Each	10%	\$2,408	Other	F1
14534 839-4848	14534 839-4848	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,652	Each	10%	\$1,487	Other	F1
14534 839-4849	14534 839-4849	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
14534 839-4850	14534 839-4850	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,764	Other	F1
14534 839-4851	14534 839-4851	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1
14534 839-4852	14534 839-4852	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,774	Each	10%	\$6,097	Other	F1
14534 839-4853	14534 839-4853	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1
14534 839-4854	14534 839-4854	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
14534 839-4855	14534 839-4855	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
14534 839-4856	14534 839-4856	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
14534 839-4857	14534 839-4857	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,378	Each	10%	\$2,141	Other	F1
14534 839-4858	14534 839-4858	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1
14534 839-4859	14534 839-4859	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
14534 839-4860	14534 839-4860	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1
14534 839-4861	14534 839-4861	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1
14534 839-4862	14534 839-4862	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1
14534 839-4863	14534 839-4863	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,902	Each	10%	\$5,311	Other	F1
14534 839-4864	14534 839-4864	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1
14534 839-4865	14534 839-4865	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
14534 839-4866	14534 839-4866	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
14534 839-4867	14534 839-4867	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,858	Each	10%	\$7,972	Other	F1
14534 839-4868	14534 839-4868	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,086	Each	10%	\$3,677	Other	F1
14534 839-4869	14534 839-4869	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,963	Each	10%	\$7,166	Other	F1
14534 839-4870	14534 839-4870	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1
14534 839-4871	14534 839-4871	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1
14534 839-4872	14534 839-4872	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
14534 839-4873	14534 839-4873	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,962	Each	10%	\$4,466	Other	F1
14534 839-4874	14534 839-4874	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,174	Each	10%	\$5,557	Other	F1
14534 839-4875	14534 839-4875	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1
14534 839-4876	14534 839-4876	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,929	Each	10%	\$4,436	Other	F1
14534 839-4877	14534 839-4877	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,800	Each	10%	\$2,520	Other	F1
14534 839-4878	14534 839-4878	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,493	Each	10%	\$4,043	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 839-4933	14534 839-4933	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,017	Each	10%	\$3,615	Other	F1
14534 839-4934	14534 839-4934	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1
14534 839-4935	14534 839-4935	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,294	Each	10%	\$3,865	Other	F1
14534 839-4936	14534 839-4936	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,446	Each	10%	\$5,801	Other	F1
14534 839-4937	14534 839-4937	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1
14534 839-4938	14534 839-4938	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,973	Each	10%	\$2,676	Other	F1
14534 839-4939	14534 839-4939	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,141	Each	10%	\$1,927	Other	F1
14534 839-4940	14534 839-4940	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
14534 839-4941	14534 839-4941	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,269	Each	10%	\$2,942	Other	F1
14534 839-4942	14534 839-4942	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1
14534 839-4943	14534 839-4943	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,853	Each	10%	\$1,667	Other	F1
14534 839-4944	14534 839-4944	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1
14534 839-4945	14534 839-4945	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,029	Each	10%	\$926	Other	F1
14534 839-4946	14534 839-4946	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
14534 839-4947	14534 839-4947	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
14534 839-4948	14534 839-4948	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,533	Each	10%	\$8,580	Other	F1
14534 839-4949	14534 839-4949	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,209	Each	10%	\$5,588	Other	F1
14534 839-4950	14534 839-4950	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1
14534 839-4951	14534 839-4951	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,299	Each	10%	\$6,569	Other	F1
14534 839-4952	14534 839-4952	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1
14534 839-4953	14534 839-4953	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1
14534 839-4954	14534 839-4954	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1
14534 839-4955	14534 839-4955	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,738	Each	10%	\$1,564	Other	F1
14534 839-4956	14534 839-4956	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,299	Each	10%	\$3,869	Other	F1
14534 839-4957	14534 839-4957	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1
14534 839-4958	14534 839-4958	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1
14534 839-4959	14534 839-4959	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1
14534 839-4960	14534 839-4960	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1
14534 839-4961	14534 839-4961	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,083	Each	10%	\$975	Other	F1
14534 839-4962	14534 839-4962	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1
14534 839-4963	14534 839-4963	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,120	Each	10%	\$7,308	Other	F1
14534 839-4964	14534 839-4964	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,548	Each	10%	\$4,094	Other	F1
14534 839-4965	14534 839-4965	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,909	Each	10%	\$5,318	Other	F1
14534 839-4966	14534 839-4966	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1
14534 839-4967	14534 839-4967	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,682	Each	10%	\$3,314	Other	F1
14534 839-4968	14534 839-4968	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,816	Each	10%	\$2,534	Other	F1
14534 839-4969	14534 839-4969	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,128	Each	10%	\$2,815	Other	F1
14534 839-4970	14534 839-4970	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,031	Each	10%	\$9,028	Other	F1
14534 839-4971	14534 839-4971	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,518	Each	10%	\$4,067	Other	F1
14534 839-4972	14534 839-4972	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 839-4973	14534 839-4973	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,388	Each	10%	\$2,149	Other	F1
14534 839-4974	14534 839-4974	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1
14534 839-4993	14534 839-4993	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,949	Each	10%	\$1,754	Other	F1
14534 839-4994	14534 839-4994	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1
14534 839-4995	14534 839-4995	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%	\$1,720	Other	F1
14534 839-4996	14534 839-4996	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1
14534 839-4997	14534 839-4997	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,810	Each	10%	\$8,829	Other	F1
14534 839-4998	14534 839-4998	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,941	Each	10%	\$7,147	Other	F1
14534 839-4999	14534 839-4999	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
14534 839-5000	14534 839-5000	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,204	Each	10%	\$3,784	Other	F1
14534 839-5001	14534 839-5001	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
14534 839-5002	14534 839-5002	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
14534 839-5003	14534 839-5003	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1
14534 839-5004	14534 839-5004	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,255	Each	10%	\$4,730	Other	F1
14534 839-5005	14534 839-5005	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,927	Each	10%	\$8,934	Other	F1
14534 839-5006	14534 839-5006	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
14534 839-5007	14534 839-5007	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
14534 839-5008	14534 839-5008	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,987	Each	10%	\$7,188	Other	F1
14534 839-5009	14534 839-5009	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
14534 839-5010	14534 839-5010	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,902	Each	10%	\$11,612	Other	F1
14534 839-5011	14534 839-5011	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
14534 839-5012	14534 839-5012	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,394	Each	10%	\$10,255	Other	F1
14534 839-5013	14534 839-5013	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1
14534 839-5014	14534 839-5014	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,075	Each	10%	\$12,667	Other	F1
14534 839-5015	14534 839-5015	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,713	Each	10%	\$7,842	Other	F1
14534 839-5016	14534 839-5016	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1
14534 839-5041	14534 839-5041	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
14534 839-5042	14534 839-5042	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1
14534 839-5043	14534 839-5043	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1
14534 839-5044	14534 839-5044	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,073	Each	10%	\$5,465	Other	F1
14534 839-5045	14534 839-5045	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
14534 839-5046	14534 839-5046	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,920	Each	10%	\$2,628	Other	F1
14534 839-5047	14534 839-5047	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
14534 839-5048	14534 839-5048	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,591	Each	10%	\$6,832	Other	F1
14534 839-5049	14534 839-5049	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,262	Each	10%	\$11,036	Other	F1
14534 839-5050	14534 839-5050	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1
14534 839-5051	14534 839-5051	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,765	Other	F1
14534 839-5052	14534 839-5052	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14534 839-5053	14534 839-5053	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,529	Each	10%	\$4,976	Other	F1	
14534 839-5054	14534 839-5054	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,444	Each	10%	\$9,400	Other	F1	
14534 839-5055	14534 839-5055	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1	
14534 839-5056	14534 839-5056	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1	
14534 839-5057	14534 839-5057	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1	
14534 839-5058	14534 839-5058	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,032	Each	10%	\$5,429	Other	F1	
14534 839-5059	14534 839-5059	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1	
14534 839-5060	14534 839-5060	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1	
14534 839-5133	14534 839-5133	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14534 839-5134	14534 839-5134	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14534 839-5352	14534 839-5352	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 15 Months	\$0	Each	10%	\$0	Other	F1	
14534 839-5353	14534 839-5353	HyperConverged Infra	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	
14534 839-5354	14534 839-5354	HyperConverged Infra	Dell Hardware Limited Warranty Initial Year	\$1,715	Each	10%	\$1,543	Other	F1	
14534 839-5355	14534 839-5355	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$6,063	Each	10%	\$5,457	Other	F1	
14534 839-5356	14534 839-5356	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$3,138	Each	10%	\$2,824	Other	F1	
14534 839-5357	14534 839-5357	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$1,923	Each	10%	\$1,731	Other	F1	
14534 839-5358	14534 839-5358	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$7,579	Each	10%	\$6,821	Other	F1	
14534 839-5359	14534 839-5359	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$3,923	Each	10%	\$3,531	Other	F1	
14534 839-5360	14534 839-5360	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$2,404	Each	10%	\$2,164	Other	F1	
14534 839-5361	14534 839-5361	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$10,833	Each	10%	\$9,750	Other	F1	
14534 839-5362	14534 839-5362	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$4,989	Each	10%	\$4,490	Other	F1	
14534 839-5363	14534 839-5363	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$2,568	Each	10%	\$2,311	Other	F1	
14534 839-5364	14534 839-5364	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$12,071	Each	10%	\$10,864	Other	F1	
14534 839-5365	14534 839-5365	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$5,516	Each	10%	\$4,964	Other	F1	
14534 839-5366	14534 839-5366	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$2,813	Each	10%	\$2,532	Other	F1	
14534 839-5367	14534 839-5367	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$16,729	Each	10%	\$15,056	Other	F1	
14534 839-5368	14534 839-5368	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$7,985	Each	10%	\$7,187	Other	F1	
14534 839-5369	14534 839-5369	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$4,372	Each	10%	\$3,935	Other	F1	
14534 839-5370	14534 839-5370	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$17,969	Each	10%	\$16,172	Other	F1	
14534 839-5371	14534 839-5371	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$8,520	Each	10%	\$7,668	Other	F1	
14534 839-5372	14534 839-5372	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$4,632	Each	10%	\$4,169	Other	F1	
14534 839-5373	14534 839-5373	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$22,468	Each	10%	\$20,221	Other	F1	
14534 839-5374	14534 839-5374	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$10,823	Each	10%	\$9,741	Other	F1	
14534 839-5375	14534 839-5375	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$6,018	Each	10%	\$5,416	Other	F1	
14534 839-5376	14534 839-5376	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$28,224	Each	10%	\$25,402	Other	F1	
14534 839-5377	14534 839-5377	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$13,676	Each	10%	\$12,308	Other	F1	
14534 839-5378	14534 839-5378	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$7,678	Each	10%	\$6,910	Other	F1	
14534 839-5379	14534 839-5379	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$23,701	Each	10%	\$21,331	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1) ALJP Category (REQUIRED) use drop-down	M(Column K) Product Category (if applicable)
14534 839-5380	14534 839-5380	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$11,353	Each	10%	\$10,218	Other	F1
14534 839-5381	14534 839-5381	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$6,276	Each	10%	\$5,648	Other	F1
14534 839-5382	14534 839-5382	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$29,452	Each	10%	\$26,507	Other	F1
14534 839-5383	14534 839-5383	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$14,205	Each	10%	\$12,785	Other	F1
14534 839-5384	14534 839-5384	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$7,936	Each	10%	\$7,142	Other	F1
14534 839-5391	14534 839-5391	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,493	Each	10%	\$3,144	Other	F1
14534 839-5392	14534 839-5392	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,512	Each	10%	\$3,161	Other	F1
14534 839-5393	14534 839-5393	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,522	Each	10%	\$3,170	Other	F1
14534 839-5394	14534 839-5394	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,776	Each	10%	\$1,598	Other	F1
14534 839-5395	14534 839-5395	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,804	Each	10%	\$1,624	Other	F1
14534 839-5396	14534 839-5396	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,833	Each	10%	\$1,650	Other	F1
14534 839-5397	14534 839-5397	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$3,882	Each	10%	\$3,494	Other	F1
14534 839-5398	14534 839-5398	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$3,862	Each	10%	\$3,476	Other	F1
14534 839-5399	14534 839-5399	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$3,826	Each	10%	\$3,443	Other	F1
14534 839-5400	14534 839-5400	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$2,219	Each	10%	\$1,997	Other	F1
14534 839-5401	14534 839-5401	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$2,255	Each	10%	\$2,030	Other	F1
14534 839-5402	14534 839-5402	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$2,291	Each	10%	\$2,062	Other	F1
14534 839-5403	14534 839-5403	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$5,398	Each	10%	\$4,858	Other	F1
14534 839-5404	14534 839-5404	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$5,414	Each	10%	\$4,873	Other	F1
14534 839-5405	14534 839-5405	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$5,422	Each	10%	\$4,880	Other	F1
14534 839-5406	14534 839-5406	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$5,784	Each	10%	\$5,206	Other	F1
14534 839-5407	14534 839-5407	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$5,751	Each	10%	\$5,176	Other	F1
14534 839-5408	14534 839-5408	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$5,705	Each	10%	\$5,135	Other	F1
14534 839-5409	14534 839-5409	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$7,578	Each	10%	\$6,820	Other	F1
14534 839-5410	14534 839-5410	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$7,594	Each	10%	\$6,835	Other	F1
14534 839-5411	14534 839-5411	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$7,601	Each	10%	\$6,841	Other	F1
14534 839-5412	14534 839-5412	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$7,978	Each	10%	\$7,180	Other	F1
14534 839-5413	14534 839-5413	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$7,938	Each	10%	\$7,144	Other	F1
14534 839-5414	14534 839-5414	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$7,885	Each	10%	\$7,097	Other	F1
14534 839-5415	14534 839-5415	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$9,731	Each	10%	\$8,758	Other	F1
14534 839-5416	14534 839-5416	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$9,747	Each	10%	\$8,772	Other	F1
14534 839-5417	14534 839-5417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$9,754	Each	10%	\$8,779	Other	F1
14534 839-5418	14534 839-5418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$10,137	Each	10%	\$9,123	Other	F1
14534 839-5419	14534 839-5419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$10,094	Each	10%	\$9,085	Other	F1
14534 839-5420	14534 839-5420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$10,038	Each	10%	\$9,034	Other	F1
14534 839-5427	14534 839-5427	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$7,213	Each	10%	\$6,492	Other	F1
14534 839-5428	14534 839-5428	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$3,557	Each	10%	\$3,201	Other	F1
14534 839-5429	14534 839-5429	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$2,038	Each	10%	\$1,834	Other	F1
14534 839-5430	14534 839-5430	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$9,017	Each	10%	\$8,115	Other	F1
14534 839-5431	14534 839-5431	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$4,447	Each	10%	\$4,002	Other	F1
14534 839-5432	14534 839-5432	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$2,547	Each	10%	\$2,292	Other	F1
14534 839-5433	14534 839-5433	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$12,708	Each	10%	\$11,437	Other	F1
14534 839-5434	14534 839-5434	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$5,407	Each	10%	\$4,866	Other	F1
14534 839-5435	14534 839-5435	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$2,386	Each	10%	\$2,147	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14534 839-5436	14534 839-5436	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$14,123	Each	10%	\$12,711	Other	F1
14534 839-5437	14534 839-5437	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$5,946	Each	10%	\$5,351	Other	F1
14534 839-5438	14534 839-5438	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$2,592	Each	10%	\$2,333	Other	F1
14534 839-5439	14534 839-5439	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$19,792	Each	10%	\$17,813	Other	F1
14534 839-5440	14534 839-5440	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$8,866	Each	10%	\$7,979	Other	F1
14534 839-5441	14534 839-5441	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$4,357	Each	10%	\$3,921	Other	F1
14534 839-5442	14534 839-5442	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$21,210	Each	10%	\$19,089	Other	F1
14534 839-5443	14534 839-5443	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$9,418	Each	10%	\$8,476	Other	F1
14534 839-5444	14534 839-5444	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$4,583	Each	10%	\$4,125	Other	F1
14534 839-5445	14534 839-5445	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$26,600	Each	10%	\$23,940	Other	F1
14534 839-5446	14534 839-5446	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$12,047	Each	10%	\$10,842	Other	F1
14534 839-5447	14534 839-5447	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$6,048	Each	10%	\$5,443	Other	F1
14534 839-5448	14534 839-5448	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$33,436	Each	10%	\$30,092	Other	F1
14534 839-5449	14534 839-5449	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$15,256	Each	10%	\$13,730	Other	F1
14534 839-5450	14534 839-5450	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$7,766	Each	10%	\$6,989	Other	F1
14534 839-5451	14534 839-5451	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$28,004	Each	10%	\$25,204	Other	F1
14534 839-5452	14534 839-5452	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$12,593	Each	10%	\$11,334	Other	F1
14534 839-5453	14534 839-5453	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$6,274	Each	10%	\$5,647	Other	F1
14534 839-5454	14534 839-5454	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$34,834	Each	10%	\$31,351	Other	F1
14534 839-5455	14534 839-5455	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$15,798	Each	10%	\$14,218	Other	F1
14534 839-5456	14534 839-5456	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$7,992	Each	10%	\$7,193	Other	F1
14534 839-5463	14534 839-5463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,421	Each	10%	\$2,179	Other	F1
14534 839-5464	14534 839-5464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,438	Each	10%	\$2,194	Other	F1
14534 839-5465	14534 839-5465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,452	Each	10%	\$2,207	Other	F1
14534 839-5466	14534 839-5466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,128	Each	10%	\$1,015	Other	F1
14534 839-5467	14534 839-5467	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,151	Each	10%	\$1,036	Other	F1
14534 839-5468	14534 839-5468	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,173	Each	10%	\$1,056	Other	F1
14534 839-5469	14534 839-5469	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,698	Each	10%	\$2,428	Other	F1
14534 839-5470	14534 839-5470	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,696	Each	10%	\$2,426	Other	F1
14534 839-5471	14534 839-5471	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,687	Each	10%	\$2,418	Other	F1
14534 839-5472	14534 839-5472	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,410	Each	10%	\$1,269	Other	F1
14534 839-5473	14534 839-5473	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,438	Each	10%	\$1,294	Other	F1
14534 839-5474	14534 839-5474	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,467	Each	10%	\$1,320	Other	F1
14534 839-5475	14534 839-5475	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,715	Each	10%	\$3,344	Other	F1
14534 839-5476	14534 839-5476	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,731	Each	10%	\$3,358	Other	F1
14534 839-5477	14534 839-5477	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,744	Each	10%	\$3,370	Other	F1
14534 839-5478	14534 839-5478	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,991	Each	10%	\$3,592	Other	F1
14534 839-5479	14534 839-5479	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,981	Each	10%	\$3,583	Other	F1
14534 839-5480	14534 839-5480	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,965	Each	10%	\$3,569	Other	F1
14534 839-5481	14534 839-5481	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,167	Each	10%	\$4,650	Other	F1
14534 839-5482	14534 839-5482	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,182	Each	10%	\$4,664	Other	F1
14534 839-5483	14534 839-5483	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,195	Each	10%	\$4,676	Other	F1
14534 839-5484	14534 839-5484	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,450	Each	10%	\$4,905	Other	F1
14534 839-5485	14534 839-5485	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,437	Each	10%	\$4,893	Other	F1
14534 839-5486	14534 839-5486	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,417	Each	10%	\$4,875	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 839-5487	14534 839-5487	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,602	Each	10%	\$5,942	Other	F1
14534 839-5488	14534 839-5488	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,618	Each	10%	\$5,956	Other	F1
14534 839-5489	14534 839-5489	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,631	Each	10%	\$5,968	Other	F1
14534 839-5490	14534 839-5490	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,890	Each	10%	\$6,201	Other	F1
14534 839-5491	14534 839-5491	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,874	Each	10%	\$6,187	Other	F1
14534 839-5492	14534 839-5492	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,854	Each	10%	\$6,169	Other	F1
14534 839-5499	14534 839-5499	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$8,727	Each	10%	\$7,854	Other	F1
14534 839-5500	14534 839-5500	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$4,720	Each	10%	\$4,248	Other	F1
14534 839-5501	14534 839-5501	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$3,064	Each	10%	\$2,758	Other	F1
14534 839-5502	14534 839-5502	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$10,909	Each	10%	\$9,818	Other	F1
14534 839-5503	14534 839-5503	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$5,900	Each	10%	\$5,310	Other	F1
14534 839-5504	14534 839-5504	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$3,829	Each	10%	\$3,446	Other	F1
14534 839-5505	14534 839-5505	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$16,115	Each	10%	\$14,504	Other	F1
14534 839-5506	14534 839-5506	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$8,103	Each	10%	\$7,293	Other	F1
14534 839-5507	14534 839-5507	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$4,794	Each	10%	\$4,315	Other	F1
14534 839-5508	14534 839-5508	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$18,004	Each	10%	\$16,204	Other	F1
14534 839-5509	14534 839-5509	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$9,003	Each	10%	\$8,103	Other	F1
14534 839-5510	14534 839-5510	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$5,296	Each	10%	\$4,766	Other	F1
14534 839-5511	14534 839-5511	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$24,661	Each	10%	\$22,195	Other	F1
14534 839-5512	14534 839-5512	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$12,660	Each	10%	\$11,394	Other	F1
14534 839-5513	14534 839-5513	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$7,713	Each	10%	\$6,942	Other	F1
14534 839-5514	14534 839-5514	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$26,549	Each	10%	\$23,894	Other	F1
14534 839-5515	14534 839-5515	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$13,564	Each	10%	\$12,208	Other	F1
14534 839-5516	14534 839-5516	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$8,222	Each	10%	\$7,400	Other	F1
14534 839-5517	14534 839-5517	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$33,045	Each	10%	\$29,741	Other	F1
14534 839-5518	14534 839-5518	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$17,055	Each	10%	\$15,350	Other	F1
14534 839-5519	14534 839-5519	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$10,468	Each	10%	\$9,421	Other	F1
14534 839-5520	14534 839-5520	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$41,446	Each	10%	\$37,301	Other	F1
14534 839-5521	14534 839-5521	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$21,465	Each	10%	\$19,319	Other	F1
14534 839-5522	14534 839-5522	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$13,238	Each	10%	\$11,914	Other	F1
14534 839-5523	14534 839-5523	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$34,923	Each	10%	\$31,431	Other	F1
14534 839-5524	14534 839-5524	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$17,952	Each	10%	\$16,157	Other	F1
14534 839-5525	14534 839-5525	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$10,973	Each	10%	\$9,876	Other	F1
14534 839-5526	14534 839-5526	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$43,319	Each	10%	\$38,987	Other	F1
14534 839-5527	14534 839-5527	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$22,359	Each	10%	\$20,123	Other	F1
14534 839-5528	14534 839-5528	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$13,743	Each	10%	\$12,369	Other	F1
14534 839-5535	14534 839-5535	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,487	Each	10%	\$2,238	Other	F1
14534 839-5536	14534 839-5536	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,497	Each	10%	\$2,247	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 839-5537	14534 839-5537	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,505	Each	10%	\$2,255	Other	F1
14534 839-5538	14534 839-5538	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,257	Each	10%	\$1,131	Other	F1
14534 839-5539	14534 839-5539	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,269	Each	10%	\$1,142	Other	F1
14534 839-5540	14534 839-5540	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,281	Each	10%	\$1,153	Other	F1
14534 839-5541	14534 839-5541	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,779	Each	10%	\$2,501	Other	F1
14534 839-5542	14534 839-5542	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,775	Each	10%	\$2,498	Other	F1
14534 839-5543	14534 839-5543	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,768	Each	10%	\$2,491	Other	F1
14534 839-5544	14534 839-5544	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,571	Each	10%	\$1,414	Other	F1
14534 839-5545	14534 839-5545	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,586	Each	10%	\$1,427	Other	F1
14534 839-5546	14534 839-5546	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,601	Each	10%	\$1,441	Other	F1
14534 839-5547	14534 839-5547	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$3,849	Each	10%	\$3,464	Other	F1
14534 839-5548	14534 839-5548	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$3,858	Each	10%	\$3,472	Other	F1
14534 839-5549	14534 839-5549	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$3,865	Each	10%	\$3,479	Other	F1
14534 839-5550	14534 839-5550	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$4,144	Each	10%	\$3,730	Other	F1
14534 839-5551	14534 839-5551	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$4,134	Each	10%	\$3,721	Other	F1
14534 839-5552	14534 839-5552	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$4,122	Each	10%	\$3,710	Other	F1
14534 839-5553	14534 839-5553	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$5,407	Each	10%	\$4,866	Other	F1
14534 839-5554	14534 839-5554	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$5,416	Each	10%	\$4,874	Other	F1
14534 839-5555	14534 839-5555	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$5,424	Each	10%	\$4,882	Other	F1
14534 839-5556	14534 839-5556	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$5,714	Each	10%	\$5,143	Other	F1
14534 839-5557	14534 839-5557	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$5,702	Each	10%	\$5,132	Other	F1
14534 839-5558	14534 839-5558	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$5,687	Each	10%	\$5,118	Other	F1
14534 839-5559	14534 839-5559	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$6,946	Each	10%	\$6,251	Other	F1
14534 839-5560	14534 839-5560	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$6,955	Each	10%	\$6,260	Other	F1
14534 839-5561	14534 839-5561	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$6,963	Each	10%	\$6,267	Other	F1
14534 839-5562	14534 839-5562	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$7,260	Each	10%	\$6,534	Other	F1
14534 839-5563	14534 839-5563	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$7,246	Each	10%	\$6,521	Other	F1
14534 839-5564	14534 839-5564	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$7,230	Each	10%	\$6,507	Other	F1
14534 839-5571	14534 839-5571	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$9,529	Each	10%	\$8,576	Other	F1
14534 839-5572	14534 839-5572	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$5,165	Each	10%	\$4,649	Other	F1
14534 839-5573	14534 839-5573	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$3,364	Each	10%	\$3,028	Other	F1
14534 839-5574	14534 839-5574	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$11,912	Each	10%	\$10,721	Other	F1
14534 839-5575	14534 839-5575	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$6,456	Each	10%	\$5,810	Other	F1
14534 839-5576	14534 839-5576	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$4,205	Each	10%	\$3,785	Other	F1
14534 839-5577	14534 839-5577	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$17,828	Each	10%	\$16,045	Other	F1
14534 839-5578	14534 839-5578	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$9,101	Each	10%	\$8,191	Other	F1
14534 839-5579	14534 839-5579	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$5,503	Each	10%	\$4,953	Other	F1
14534 839-5580	14534 839-5580	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$19,919	Each	10%	\$17,927	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L (Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
14534 839-5581	14534 839-5581	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$10,115	Each	10%	\$9,104	Other	F1
14534 839-5582	14534 839-5582	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$6,082	Each	10%	\$5,474	Other	F1
14534 839-5583	14534 839-5583	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$27,253	Each	10%	\$24,528	Other	F1
14534 839-5584	14534 839-5584	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$14,174	Each	10%	\$12,757	Other	F1
14534 839-5585	14534 839-5585	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$8,788	Each	10%	\$7,909	Other	F1
14534 839-5586	14534 839-5586	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$29,340	Each	10%	\$26,406	Other	F1
14534 839-5587	14534 839-5587	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$15,189	Each	10%	\$13,670	Other	F1
14534 839-5588	14534 839-5588	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$9,372	Each	10%	\$8,435	Other	F1
14534 839-5589	14534 839-5589	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$36,481	Each	10%	\$32,833	Other	F1
14534 839-5590	14534 839-5590	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$19,049	Each	10%	\$17,144	Other	F1
14534 839-5591	14534 839-5591	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$11,874	Each	10%	\$10,687	Other	F1
14534 839-5592	14534 839-5592	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$45,728	Each	10%	\$41,155	Other	F1
14534 839-5593	14534 839-5593	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$23,944	Each	10%	\$21,550	Other	F1
14534 839-5594	14534 839-5594	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$14,980	Each	10%	\$13,482	Other	F1
14534 839-5595	14534 839-5595	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$38,556	Each	10%	\$34,700	Other	F1
14534 839-5596	14534 839-5596	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$20,055	Each	10%	\$18,050	Other	F1
14534 839-5597	14534 839-5597	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$12,452	Each	10%	\$11,207	Other	F1
14534 839-5598	14534 839-5598	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$47,797	Each	10%	\$43,017	Other	F1
14534 839-5599	14534 839-5599	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$24,944	Each	10%	\$22,450	Other	F1
14534 839-5600	14534 839-5600	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$15,554	Each	10%	\$13,999	Other	F1
14534 839-5607	14534 839-5607	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,500	Each	10%	\$2,250	Other	F1
14534 839-5608	14534 839-5608	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,515	Each	10%	\$2,264	Other	F1
14534 839-5609	14534 839-5609	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,527	Each	10%	\$2,274	Other	F1
14534 839-5610	14534 839-5610	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,160	Each	10%	\$1,044	Other	F1
14534 839-5611	14534 839-5611	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,177	Each	10%	\$1,059	Other	F1
14534 839-5612	14534 839-5612	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,194	Each	10%	\$1,075	Other	F1
14534 839-5613	14534 839-5613	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,793	Each	10%	\$2,514	Other	F1
14534 839-5614	14534 839-5614	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,794	Each	10%	\$2,515	Other	F1
14534 839-5615	14534 839-5615	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,791	Each	10%	\$2,512	Other	F1
14534 839-5616	14534 839-5616	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,450	Each	10%	\$1,305	Other	F1
14534 839-5617	14534 839-5617	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,472	Each	10%	\$1,325	Other	F1
14534 839-5618	14534 839-5618	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,493	Each	10%	\$1,344	Other	F1
14534 839-5619	14534 839-5619	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,841	Each	10%	\$3,457	Other	F1
14534 839-5620	14534 839-5620	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,855	Each	10%	\$3,470	Other	F1
14534 839-5621	14534 839-5621	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,866	Each	10%	\$3,479	Other	F1
14534 839-5622	14534 839-5622	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$4,135	Each	10%	\$3,722	Other	F1
14534 839-5623	14534 839-5623	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$4,131	Each	10%	\$3,718	Other	F1
14534 839-5624	14534 839-5624	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$4,122	Each	10%	\$3,710	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 839-5625	14534 839-5625	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,344	Each	10%	\$4,810	Other	F1
14534 839-5626	14534 839-5626	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,358	Each	10%	\$4,822	Other	F1
14534 839-5627	14534 839-5627	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,369	Each	10%	\$4,832	Other	F1
14534 839-5628	14534 839-5628	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,648	Each	10%	\$5,083	Other	F1
14534 839-5629	14534 839-5629	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,640	Each	10%	\$5,076	Other	F1
14534 839-5630	14534 839-5630	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,629	Each	10%	\$5,066	Other	F1
14534 839-5631	14534 839-5631	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,831	Each	10%	\$6,148	Other	F1
14534 839-5632	14534 839-5632	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,845	Each	10%	\$6,161	Other	F1
14534 839-5633	14534 839-5633	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,856	Each	10%	\$6,170	Other	F1
14534 839-5634	14534 839-5634	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$7,140	Each	10%	\$6,426	Other	F1
14534 839-5635	14534 839-5635	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$7,131	Each	10%	\$6,418	Other	F1
14534 839-5636	14534 839-5636	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$7,117	Each	10%	\$6,405	Other	F1
14534 839-5643	14534 839-5643	HyperConverged Infra	Customer Provided vSAN VCF on VxRail ELA	\$0	Each	10%	\$0	Other	F1
14534 841-1892	14534 841-1892	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$8,109	Each	10%	\$7,298	Other	F1
14534 841-1893	14534 841-1893	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$4,049	Each	10%	\$3,644	Other	F1
14534 841-1894	14534 841-1894	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$2,887	Each	10%	\$2,598	Other	F1
14534 841-1895	14534 841-1895	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$10,136	Each	10%	\$9,122	Other	F1
14534 841-1896	14534 841-1896	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$5,061	Each	10%	\$4,555	Other	F1
14534 841-1897	14534 841-1897	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$3,608	Each	10%	\$3,247	Other	F1
14534 841-1898	14534 841-1898	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$15,228	Each	10%	\$13,705	Other	F1
14534 841-1899	14534 841-1899	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$6,865	Each	10%	\$6,179	Other	F1
14534 841-1900	14534 841-1900	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$4,506	Each	10%	\$4,055	Other	F1
14534 841-1901	14534 841-1901	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$17,037	Each	10%	\$15,333	Other	F1
14534 841-1902	14534 841-1902	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$7,621	Each	10%	\$6,859	Other	F1
14534 841-1903	14534 841-1903	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$4,976	Each	10%	\$4,478	Other	F1
14534 841-1904	14534 841-1904	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$23,200	Each	10%	\$20,880	Other	F1
14534 841-1905	14534 841-1905	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$10,766	Each	10%	\$9,689	Other	F1
14534 841-1906	14534 841-1906	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$7,256	Each	10%	\$6,530	Other	F1
14534 841-1907	14534 841-1907	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$25,006	Each	10%	\$22,505	Other	F1
14534 841-1908	14534 841-1908	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$11,526	Each	10%	\$10,373	Other	F1
14534 841-1909	14534 841-1909	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$7,734	Each	10%	\$6,961	Other	F1
14534 841-1910	14534 841-1910	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$31,052	Each	10%	\$27,947	Other	F1
14534 841-1911	14534 841-1911	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$14,516	Each	10%	\$13,064	Other	F1
14534 841-1912	14534 841-1912	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$9,849	Each	10%	\$8,864	Other	F1
14534 841-1913	14534 841-1913	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$38,916	Each	10%	\$35,024	Other	F1
14534 841-1914	14534 841-1914	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$18,282	Each	10%	\$16,454	Other	F1
14534 841-1915	14534 841-1915	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$12,458	Each	10%	\$11,212	Other	F1
14534 841-1916	14534 841-1916	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$32,851	Each	10%	\$29,566	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14534 841-1917	14534 841-1917	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$15,271	Each	10%	\$13,744	Other	F1	
14534 841-1918	14534 841-1918	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$10,324	Each	10%	\$9,292	Other	F1	
14534 841-1919	14534 841-1919	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$40,711	Each	10%	\$36,640	Other	F1	
14534 841-1920	14534 841-1920	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$19,034	Each	10%	\$17,131	Other	F1	
14534 841-1921	14534 841-1921	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$12,931	Each	10%	\$11,638	Other	F1	
14534 841-1928	14534 841-1928	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,660	Each	10%	\$2,394	Other	F1	
14534 841-1929	14534 841-1929	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,348	Each	10%	\$3,013	Other	F1	
14534 841-1930	14534 841-1930	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,462	Each	10%	\$3,116	Other	F1	
14534 841-1931	14534 841-1931	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,345	Each	10%	\$1,211	Other	F1	
14534 841-1932	14534 841-1932	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,712	Each	10%	\$1,541	Other	F1	
14534 841-1933	14534 841-1933	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,784	Each	10%	\$1,606	Other	F1	
14534 841-1934	14534 841-1934	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,970	Each	10%	\$2,673	Other	F1	
14534 841-1935	14534 841-1935	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$3,699	Each	10%	\$3,329	Other	F1	
14534 841-1936	14534 841-1936	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$3,797	Each	10%	\$3,417	Other	F1	
14534 841-1937	14534 841-1937	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,681	Each	10%	\$1,513	Other	F1	
14534 841-1938	14534 841-1938	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$2,140	Each	10%	\$1,926	Other	F1	
14534 841-1939	14534 841-1939	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$2,230	Each	10%	\$2,007	Other	F1	
14534 841-1940	14534 841-1940	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$4,115	Each	10%	\$3,704	Other	F1	
14534 841-1941	14534 841-1941	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$5,166	Each	10%	\$4,649	Other	F1	
14534 841-1942	14534 841-1942	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$5,335	Each	10%	\$4,802	Other	F1	
14534 841-1943	14534 841-1943	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$4,428	Each	10%	\$3,985	Other	F1	
14534 841-1944	14534 841-1944	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$5,509	Each	10%	\$4,958	Other	F1	
14534 841-1945	14534 841-1945	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$5,655	Each	10%	\$5,090	Other	F1	
14534 841-1946	14534 841-1946	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$5,781	Each	10%	\$5,203	Other	F1	
14534 841-1947	14534 841-1947	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$7,249	Each	10%	\$6,524	Other	F1	
14534 841-1948	14534 841-1948	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$7,482	Each	10%	\$6,734	Other	F1	
14534 841-1949	14534 841-1949	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$6,107	Each	10%	\$5,496	Other	F1	
14534 841-1950	14534 841-1950	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$7,600	Each	10%	\$6,840	Other	F1	
14534 841-1951	14534 841-1951	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$7,807	Each	10%	\$7,026	Other	F1	
14534 841-1952	14534 841-1952	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$7,425	Each	10%	\$6,883	Other	F1	
14534 841-1953	14534 841-1953	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$9,305	Each	10%	\$8,375	Other	F1	
14534 841-1954	14534 841-1954	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$9,603	Each	10%	\$8,643	Other	F1	
14534 841-1955	14534 841-1955	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$7,759	Each	10%	\$6,983	Other	F1	
14534 841-1956	14534 841-1956	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$9,661	Each	10%	\$8,695	Other	F1	
14534 841-1957	14534 841-1957	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$9,930	Each	10%	\$8,937	Other	F1	
14534 841-1964	14534 841-1964	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$9,408	Each	10%	\$8,467	Other	F1	
14534 841-1965	14534 841-1965	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$4,452	Each	10%	\$4,007	Other	F1	
14534 841-1966	14534 841-1966	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$3,044	Each	10%	\$2,740	Other	F1	
14534 841-1967	14534 841-1967	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$11,760	Each	10%	\$10,584	Other	F1	
14534 841-1968	14534 841-1968	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$5,566	Each	10%	\$5,009	Other	F1	



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14534 841-1969	14534 841-1969	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$3,805	Each	10%	\$3,425	Other	F1
14534 841-1970	14534 841-1970	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$17,501	Each	10%	\$15,751	Other	F1
14534 841-1971	14534 841-1971	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$7,269	Each	10%	\$6,542	Other	F1
14534 841-1972	14534 841-1972	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$4,410	Each	10%	\$3,969	Other	F1
14534 841-1973	14534 841-1973	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$19,543	Each	10%	\$17,589	Other	F1
14534 841-1974	14534 841-1974	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$8,031	Each	10%	\$7,228	Other	F1
14534 841-1975	14534 841-1975	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$4,836	Each	10%	\$4,352	Other	F1
14534 841-1976	14534 841-1976	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$26,799	Each	10%	\$24,119	Other	F1
14534 841-1977	14534 841-1977	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$11,615	Each	10%	\$10,454	Other	F1
14534 841-1978	14534 841-1978	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$7,365	Each	10%	\$6,629	Other	F1
14534 841-1979	14534 841-1979	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$28,838	Each	10%	\$25,954	Other	F1
14534 841-1980	14534 841-1980	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$12,385	Each	10%	\$11,147	Other	F1
14534 841-1981	14534 841-1981	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$7,806	Each	10%	\$7,025	Other	F1
14534 841-1982	14534 841-1982	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$35,886	Each	10%	\$32,297	Other	F1
14534 841-1983	14534 841-1983	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$15,697	Each	10%	\$14,127	Other	F1
14534 841-1984	14534 841-1984	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$10,046	Each	10%	\$9,041	Other	F1
14534 841-1985	14534 841-1985	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$44,994	Each	10%	\$40,495	Other	F1
14534 841-1986	14534 841-1986	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$19,805	Each	10%	\$17,825	Other	F1
14534 841-1987	14534 841-1987	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$12,753	Each	10%	\$11,478	Other	F1
14534 841-1988	14534 841-1988	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$37,912	Each	10%	\$34,121	Other	F1
14534 841-1989	14534 841-1989	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$16,459	Each	10%	\$14,813	Other	F1
14534 841-1990	14534 841-1990	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$10,482	Each	10%	\$9,434	Other	F1
14534 841-1991	14534 841-1991	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$47,013	Each	10%	\$42,312	Other	F1
14534 841-1992	14534 841-1992	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$20,562	Each	10%	\$18,506	Other	F1
14534 841-1993	14534 841-1993	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$13,187	Each	10%	\$11,868	Other	F1
14534 841-2000	14534 841-2000	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$1,841	Each	10%	\$1,657	Other	F1
14534 841-2001	14534 841-2001	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,321	Each	10%	\$2,089	Other	F1
14534 841-2002	14534 841-2002	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,405	Each	10%	\$2,165	Other	F1
14534 841-2003	14534 841-2003	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$852	Each	10%	\$767	Other	F1
14534 841-2004	14534 841-2004	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,088	Each	10%	\$979	Other	F1
14534 841-2005	14534 841-2005	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,136	Each	10%	\$1,022	Other	F1
14534 841-2006	14534 841-2006	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$2,060	Each	10%	\$1,854	Other	F1
14534 841-2007	14534 841-2007	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,577	Each	10%	\$2,319	Other	F1
14534 841-2008	14534 841-2008	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,655	Each	10%	\$2,390	Other	F1
14534 841-2009	14534 841-2009	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,065	Each	10%	\$959	Other	F1
14534 841-2010	14534 841-2010	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,360	Each	10%	\$1,224	Other	F1
14534 841-2011	14534 841-2011	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,421	Each	10%	\$1,279	Other	F1
14534 841-2012	14534 841-2012	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$2,830	Each	10%	\$2,547	Other	F1
14534 841-2013	14534 841-2013	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,557	Each	10%	\$3,201	Other	F1
14534 841-2014	14534 841-2014	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,678	Each	10%	\$3,310	Other	F1
14534 841-2015	14534 841-2015	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,051	Each	10%	\$2,746	Other	F1
14534 841-2016	14534 841-2016	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,809	Each	10%	\$3,428	Other	F1
14534 841-2017	14534 841-2017	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,921	Each	10%	\$3,529	Other	F1
14534 841-2018	14534 841-2018	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$3,939	Each	10%	\$3,545	Other	F1
14534 841-2019	14534 841-2019	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$4,944	Each	10%	\$4,450	Other	F1
14534 841-2020	14534 841-2020	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,108	Each	10%	\$4,597	Other	F1
14534 841-2021	14534 841-2021	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$4,167	Each	10%	\$3,750	Other	F1
14534 841-2022	14534 841-2022	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,201	Each	10%	\$4,681	Other	F1
14534 841-2023	14534 841-2023	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,354	Each	10%	\$4,819	Other	F1
14534 841-2024	14534 841-2024	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$5,036	Each	10%	\$4,532	Other	F1
14534 841-2025	14534 841-2025	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,315	Each	10%	\$5,684	Other	F1
14534 841-2026	14534 841-2026	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,523	Each	10%	\$5,871	Other	F1

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534_841-2027	14534_841-2027	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$5,268	Each	10%	\$4,741	Other	F1
14534_841-2028	14534_841-2028	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,576	Each	10%	\$5,918	Other	F1
14534_841-2029	14534_841-2029	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,770	Each	10%	\$6,093	Other	F1
14534_841-2036	14534_841-2036	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$10,262	Each	10%	\$9,236	Other	F1
14534_841-2037	14534_841-2037	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$5,268	Each	10%	\$4,741	Other	F1
14534_841-2038	14534_841-2038	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$3,836	Each	10%	\$3,452	Other	F1
14534_841-2039	14534_841-2039	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$12,828	Each	10%	\$11,545	Other	F1
14534_841-2040	14534_841-2040	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$6,585	Each	10%	\$5,927	Other	F1
14534_841-2041	14534_841-2041	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$4,796	Each	10%	\$4,316	Other	F1
14534_841-2042	14534_841-2042	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$19,501	Each	10%	\$17,551	Other	F1
14534_841-2043	14534_841-2043	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$9,258	Each	10%	\$8,332	Other	F1
14534_841-2044	14534_841-2044	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$6,357	Each	10%	\$5,721	Other	F1
14534_841-2045	14534_841-2045	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$21,839	Each	10%	\$19,655	Other	F1
14534_841-2046	14534_841-2046	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$10,304	Each	10%	\$9,274	Other	F1
14534_841-2047	14534_841-2047	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$7,047	Each	10%	\$6,342	Other	F1
14534_841-2048	14534_841-2048	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$29,618	Each	10%	\$26,656	Other	F1
14534_841-2049	14534_841-2049	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$14,364	Each	10%	\$12,928	Other	F1
14534_841-2050	14534_841-2050	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$10,040	Each	10%	\$9,036	Other	F1
14534_841-2051	14534_841-2051	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$31,953	Each	10%	\$28,758	Other	F1
14534_841-2052	14534_841-2052	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$15,413	Each	10%	\$13,872	Other	F1
14534_841-2053	14534_841-2053	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$10,736	Each	10%	\$9,662	Other	F1
14534_841-2054	14534_841-2054	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$39,613	Each	10%	\$35,652	Other	F1
14534_841-2055	14534_841-2055	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$19,316	Each	10%	\$17,384	Other	F1
14534_841-2056	14534_841-2056	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$13,563	Each	10%	\$12,207	Other	F1
14534_841-2057	14534_841-2057	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$49,619	Each	10%	\$44,657	Other	F1
14534_841-2058	14534_841-2058	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$24,284	Each	10%	\$21,856	Other	F1
14534_841-2059	14534_841-2059	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$17,101	Each	10%	\$15,391	Other	F1
14534_841-2060	14534_841-2060	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$41,940	Each	10%	\$37,746	Other	F1
14534_841-2061	14534_841-2061	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$20,358	Each	10%	\$18,322	Other	F1
14534_841-2062	14534_841-2062	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$14,253	Each	10%	\$12,828	Other	F1
14534_841-2063	14534_841-2063	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$51,941	Each	10%	\$46,747	Other	F1
14534_841-2064	14534_841-2064	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$25,321	Each	10%	\$22,789	Other	F1
14534_841-2065	14534_841-2065	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$17,788	Each	10%	\$16,009	Other	F1
14534_841-2072	14534_841-2072	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,897	Each	10%	\$1,707	Other	F1
14534_841-2073	14534_841-2073	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,383	Each	10%	\$2,145	Other	F1
14534_841-2074	14534_841-2074	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,463	Each	10%	\$2,217	Other	F1
14534_841-2075	14534_841-2075	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$956	Each	10%	\$860	Other	F1
14534_841-2076	14534_841-2076	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,209	Each	10%	\$1,088	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	use drop-down	
14534 841-2077	14534 841-2077	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,255	Each	10%	\$1,130	Other		F1
14534 841-2078	14534 841-2078	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,124	Each	10%	\$1,912	Other		F1
14534 841-2079	14534 841-2079	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,652	Each	10%	\$2,387	Other		F1
14534 841-2080	14534 841-2080	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,730	Each	10%	\$2,457	Other		F1
14534 841-2081	14534 841-2081	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,195	Each	10%	\$1,076	Other		F1
14534 841-2082	14534 841-2082	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,512	Each	10%	\$1,361	Other		F1
14534 841-2083	14534 841-2083	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,569	Each	10%	\$1,412	Other		F1
14534 841-2084	14534 841-2084	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,937	Each	10%	\$2,643	Other		F1
14534 841-2085	14534 841-2085	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,684	Each	10%	\$3,316	Other		F1
14534 841-2086	14534 841-2086	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,804	Each	10%	\$3,424	Other		F1
14534 841-2087	14534 841-2087	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,168	Each	10%	\$2,851	Other		F1
14534 841-2088	14534 841-2088	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,952	Each	10%	\$3,557	Other		F1
14534 841-2089	14534 841-2089	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,067	Each	10%	\$3,660	Other		F1
14534 841-2090	14534 841-2090	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,127	Each	10%	\$3,714	Other		F1
14534 841-2091	14534 841-2091	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,172	Each	10%	\$4,655	Other		F1
14534 841-2092	14534 841-2092	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,339	Each	10%	\$4,805	Other		F1
14534 841-2093	14534 841-2093	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,370	Each	10%	\$3,933	Other		F1
14534 841-2094	14534 841-2094	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,451	Each	10%	\$4,906	Other		F1
14534 841-2095	14534 841-2095	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,610	Each	10%	\$5,049	Other		F1
14534 841-2096	14534 841-2096	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,303	Each	10%	\$4,773	Other		F1
14534 841-2097	14534 841-2097	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,642	Each	10%	\$5,978	Other		F1
14534 841-2098	14534 841-2098	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,854	Each	10%	\$6,169	Other		F1
14534 841-2099	14534 841-2099	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,551	Each	10%	\$4,996	Other		F1
14534 841-2100	14534 841-2100	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,926	Each	10%	\$6,233	Other		F1
14534 841-2101	14534 841-2101	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,130	Each	10%	\$6,417	Other		F1
14534 841-2108	14534 841-2108	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$11,044	Each	10%	\$9,940	Other		F1
14534 841-2109	14534 841-2109	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$5,670	Each	10%	\$5,103	Other		F1
14534 841-2110	14534 841-2110	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$4,133	Each	10%	\$3,720	Other		F1
14534 841-2111	14534 841-2111	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$13,805	Each	10%	\$12,425	Other		F1
14534 841-2112	14534 841-2112	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$7,087	Each	10%	\$6,378	Other		F1
14534 841-2113	14534 841-2113	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$5,166	Each	10%	\$4,649	Other		F1
14534 841-2114	14534 841-2114	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$21,146	Each	10%	\$19,031	Other		F1
14534 841-2115	14534 841-2115	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$10,166	Each	10%	\$9,149	Other		F1
14534 841-2116	14534 841-2116	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$7,058	Each	10%	\$6,352	Other		F1
14534 841-2117	14534 841-2117	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$23,680	Each	10%	\$21,312	Other		F1
14534 841-2118	14534 841-2118	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$11,314	Each	10%	\$10,183	Other		F1
14534 841-2119	14534 841-2119	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$7,823	Each	10%	\$7,041	Other		F1
14534 841-2120	14534 841-2120	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$32,106	Each	10%	\$28,895	Other		F1
14534 841-2121	14534 841-2121	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$15,745	Each	10%	\$14,171	Other		F1
14534 841-2122	14534 841-2122	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$11,104	Each	10%	\$9,994	Other		F1
14534 841-2123	14534 841-2123	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$34,636	Each	10%	\$31,172	Other		F1
14534 841-2124	14534 841-2124	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$16,893	Each	10%	\$15,204	Other		F1
14534 841-2125	14534 841-2125	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$11,874	Each	10%	\$10,687	Other		F1
14534 841-2126	14534 841-2126	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$42,915	Each	10%	\$38,624	Other		F1
14534 841-2127	14534 841-2127	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$21,136	Each	10%	\$19,022	Other		F1
14534 841-2128	14534 841-2128	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$14,957	Each	10%	\$13,461	Other		F1
14534 841-2129	14534 841-2129	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$53,739	Each	10%	\$48,365	Other		F1
14534 841-2130	14534 841-2130	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$26,545	Each	10%	\$23,891	Other		F1
14534 841-2131	14534 841-2131	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$18,830	Each	10%	\$16,947	Other		F1
14534 841-2132	14534 841-2132	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$45,433	Each	10%	\$40,890	Other		F1
14534 841-2133	14534 841-2133	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$22,274	Each	10%	\$20,047	Other		F1
14534 841-2134	14534 841-2134	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$15,719	Each	10%	\$14,147	Other		F1
14534 841-2135	14534 841-2135	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$56,252	Each	10%	\$50,627	Other		F1
14534 841-2136	14534 841-2136	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$27,678	Each	10%	\$24,910	Other		F1
14534 841-2137	14534 841-2137	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$19,587	Each	10%	\$17,628	Other		F1
14534 841-2144	14534 841-2144	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$1,904	Each	10%	\$1,714	Other		F1
14534 841-2145	14534 841-2145	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,398	Each	10%	\$2,158	Other		F1
14534 841-2146	14534 841-2146	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,482	Each	10%	\$2,234	Other		F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14534 841-2147	14534 841-2147	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$880	Each	10%	\$792	Other	F1	
14534 841-2148	14534 841-2148	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,120	Each	10%	\$1,008	Other	F1	
14534 841-2149	14534 841-2149	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,167	Each	10%	\$1,050	Other	F1	
14534 841-2150	14534 841-2150	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,132	Each	10%	\$1,919	Other	F1	
14534 841-2151	14534 841-2151	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,669	Each	10%	\$2,402	Other	F1	
14534 841-2152	14534 841-2152	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,752	Each	10%	\$2,477	Other	F1	
14534 841-2153	14534 841-2153	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,100	Each	10%	\$990	Other	F1	
14534 841-2154	14534 841-2154	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,400	Each	10%	\$1,260	Other	F1	
14534 841-2155	14534 841-2155	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,458	Each	10%	\$1,312	Other	F1	
14534 841-2156	14534 841-2156	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$2,929	Each	10%	\$2,636	Other	F1	
14534 841-2157	14534 841-2157	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,679	Each	10%	\$3,311	Other	F1	
14534 841-2158	14534 841-2158	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,802	Each	10%	\$3,422	Other	F1	
14534 841-2159	14534 841-2159	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,160	Each	10%	\$2,844	Other	F1	
14534 841-2160	14534 841-2160	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,947	Each	10%	\$3,552	Other	F1	
14534 841-2161	14534 841-2161	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$4,066	Each	10%	\$3,659	Other	F1	
14534 841-2162	14534 841-2162	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$4,077	Each	10%	\$3,669	Other	F1	
14534 841-2163	14534 841-2163	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,115	Each	10%	\$4,604	Other	F1	
14534 841-2164	14534 841-2164	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,282	Each	10%	\$4,754	Other	F1	
14534 841-2165	14534 841-2165	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$4,316	Each	10%	\$3,884	Other	F1	
14534 841-2166	14534 841-2166	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,390	Each	10%	\$4,851	Other	F1	
14534 841-2167	14534 841-2167	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$5,551	Each	10%	\$4,996	Other	F1	
14534 841-2168	14534 841-2168	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$5,213	Each	10%	\$4,692	Other	F1	
14534 841-2169	14534 841-2169	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$6,535	Each	10%	\$5,882	Other	F1	
14534 841-2170	14534 841-2170	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$6,747	Each	10%	\$6,072	Other	F1	
14534 841-2171	14534 841-2171	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$5,457	Each	10%	\$4,911	Other	F1	
14534 841-2172	14534 841-2172	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$6,815	Each	10%	\$6,134	Other	F1	
14534 841-2173	14534 841-2173	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$7,019	Each	10%	\$6,317	Other	F1	
14534 841-2180	14534 841-2180	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$55,481	Each	10%	\$49,933	Other	F1	
14534 841-2181	14534 841-2181	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$25,416	Each	10%	\$22,874	Other	F1	
14534 841-2182	14534 841-2182	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$19,989	Each	10%	\$18,190	Other	F1	
14534 841-2183	14534 841-2183	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$44,767	Each	10%	\$40,290	Other	F1	
14534 841-2184	14534 841-2184	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$20,389	Each	10%	\$18,350	Other	F1	
14534 841-2185	14534 841-2185	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,560	Each	10%	\$12,204	Other	F1	
14534 841-2186	14534 841-2186	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$53,059	Each	10%	\$47,753	Other	F1	
14534 841-2187	14534 841-2187	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$16,374	Each	10%	\$14,737	Other	F1	
14534 841-2188	14534 841-2188	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$24,428	Each	10%	\$21,985	Other	F1	
14534 841-2189	14534 841-2189	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,943	Each	10%	\$11,649	Other	F1	
14534 841-2190	14534 841-2190	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$42,338	Each	10%	\$38,104	Other	F1	
14534 841-2191	14534 841-2191	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$19,396	Each	10%	\$17,456	Other	F1	
14534 841-2192	14534 841-2192	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$34,080	Each	10%	\$30,672	Other	F1	
14534 841-2193	14534 841-2193	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,160	Each	10%	\$9,144	Other	F1	
14534 841-2194	14534 841-2194	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,390	Each	10%	\$13,851	Other	F1	
14534 841-2195	14534 841-2195	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$31,638	Each	10%	\$28,474	Other	F1	
14534 841-2196	14534 841-2196	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$9,538	Each	10%	\$8,584	Other	F1	
14534 841-2197	14534 841-2197	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$14,389	Each	10%	\$12,950	Other	F1	
14534 841-2198	14534 841-2198	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,465	Each	10%	\$5,819	Other	F1	
14534 841-2199	14534 841-2199	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,112	Each	10%	\$9,101	Other	F1	
14534 841-2200	14534 841-2200	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$23,172	Each	10%	\$20,855	Other	F1	
14534 841-2201	14534 841-2201	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$20,727	Each	10%	\$18,654	Other	F1	
14534 841-2202	14534 841-2202	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,858	Each	10%	\$5,272	Other	F1	
14534 841-2203	14534 841-2203	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$9,118	Each	10%	\$8,206	Other	F1	
14534 841-2204	14534 841-2204	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$4,710	Each	10%	\$4,239	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14534_841-2205	14534_841-2205	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$6,722	Each	10%	\$6,050	Other	F1	
14534_841-2206	14534_841-2206	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,776	Each	10%	\$12,398	Other	F1	
14534_841-2207	14534_841-2207	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$3,768	Each	10%	\$3,391	Other	F1	
14534_841-2208	14534_841-2208	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$11,021	Each	10%	\$9,919	Other	F1	
14534_841-2209	14534_841-2209	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$5,377	Each	10%	\$4,839	Other	F1	
14534_841-2216	14534_841-2216	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$23,080	Each	10%	\$20,772	Other	F1	
14534_841-2217	14534_841-2217	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$16,099	Each	10%	\$14,489	Other	F1	
14534_841-2218	14534_841-2218	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$47,768	Each	10%	\$42,991	Other	F1	
14534_841-2219	14534_841-2219	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$12,889	Each	10%	\$11,600	Other	F1	
14534_841-2220	14534_841-2220	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$18,546	Each	10%	\$16,691	Other	F1	
14534_841-2221	14534_841-2221	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$38,563	Each	10%	\$34,707	Other	F1	
14534_841-2222	14534_841-2222	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,476	Each	10%	\$13,928	Other	F1	
14534_841-2223	14534_841-2223	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,135	Each	10%	\$19,922	Other	F1	
14534_841-2224	14534_841-2224	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,637	Each	10%	\$41,073	Other	F1	
14534_841-2225	14534_841-2225	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,428	Each	10%	\$32,785	Other	F1	
14534_841-2226	14534_841-2226	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,263	Each	10%	\$11,037	Other	F1	
14534_841-2227	14534_841-2227	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,598	Each	10%	\$15,838	Other	F1	
14534_841-2228	14534_841-2228	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$14,030	Each	10%	\$12,627	Other	F1	
14534_841-2229	14534_841-2229	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$9,695	Each	10%	\$8,726	Other	F1	
14534_841-2230	14534_841-2230	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$29,374	Each	10%	\$26,437	Other	F1	
14534_841-2231	14534_841-2231	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,078	Each	10%	\$11,770	Other	F1	
14534_841-2232	14534_841-2232	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,232	Each	10%	\$24,509	Other	F1	
14534_841-2233	14534_841-2233	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,067	Each	10%	\$8,160	Other	F1	
14534_841-2234	14534_841-2234	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$9,355	Each	10%	\$8,420	Other	F1	
14534_841-2235	14534_841-2235	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$6,334	Each	10%	\$5,701	Other	F1	
14534_841-2236	14534_841-2236	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$20,061	Each	10%	\$18,055	Other	F1	
14534_841-2237	14534_841-2237	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,713	Each	10%	\$5,142	Other	F1	
14534_841-2238	14534_841-2238	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,406	Each	10%	\$7,565	Other	F1	
14534_841-2239	14534_841-2239	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,916	Each	10%	\$16,124	Other	F1	
14534_841-2240	14534_841-2240	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$6,024	Each	10%	\$5,422	Other	F1	
14534_841-2241	14534_841-2241	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$11,816	Each	10%	\$10,634	Other	F1	
14534_841-2242	14534_841-2242	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$4,362	Each	10%	\$3,926	Other	F1	
14534_841-2243	14534_841-2243	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,490	Each	10%	\$3,141	Other	F1	
14534_841-2244	14534_841-2244	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,820	Each	10%	\$4,338	Other	F1	
14534_841-2245	14534_841-2245	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,453	Each	10%	\$8,508	Other	F1	
14534_841-3293	14534_841-3293	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,380	Each	10%	\$2,142	Other	F1	
14534_841-3294	14534_841-3294	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$3,683	Each	10%	\$3,315	Other	F1	
14534_841-3295	14534_841-3295	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$5,174	Each	10%	\$4,657	Other	F1	
14534_841-3296	14534_841-3296	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$6,646	Each	10%	\$5,981	Other	F1	
14534_841-3297	14534_841-3297	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,203	Each	10%	\$1,083	Other	F1	
14534_841-3298	14534_841-3298	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$9,368	Each	10%	\$8,431	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534_841-3299	14534_841-3299	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$17,559	Each	10%	\$15,803	Other	F1
14534_841-3300	14534_841-3300	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$26,827	Each	10%	\$24,144	Other	F1
14534_841-3301	14534_841-3301	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$35,907	Each	10%	\$32,316	Other	F1
14534_841-3302	14534_841-3302	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$45,006	Each	10%	\$40,505	Other	F1
14534_841-3303	14534_841-3303	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,697	Each	10%	\$1,527	Other	F1
14534_841-3304	14534_841-3304	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,629	Each	10%	\$2,366	Other	F1
14534_841-3305	14534_841-3305	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,694	Each	10%	\$3,325	Other	F1
14534_841-3306	14534_841-3306	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$4,747	Each	10%	\$4,272	Other	F1
14534_841-3307	14534_841-3307	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$855	Each	10%	\$770	Other	F1
14534_841-3308	14534_841-3308	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$11,279	Each	10%	\$10,151	Other	F1
14534_841-3309	14534_841-3309	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$21,715	Each	10%	\$19,544	Other	F1
14534_841-3310	14534_841-3310	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$32,917	Each	10%	\$29,625	Other	F1
14534_841-3311	14534_841-3311	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$43,986	Each	10%	\$39,587	Other	F1
14534_841-3312	14534_841-3312	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$55,067	Each	10%	\$49,560	Other	F1
14534_841-3321	14534_841-3321	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$1,647	Each	10%	\$1,482	Other	F1
14534_841-3322	14534_841-3322	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$7,695	Each	10%	\$6,926	Other	F1
14534_841-3323	14534_841-3323	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$14,505	Each	10%	\$13,055	Other	F1
14534_841-3324	14534_841-3324	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$2,533	Each	10%	\$2,280	Other	F1
14534_841-3325	14534_841-3325	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$3,526	Each	10%	\$3,173	Other	F1
14534_841-3326	14534_841-3326	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$4,508	Each	10%	\$4,057	Other	F1
14534_841-3327	14534_841-3327	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$762	Each	10%	\$686	Other	F1
14534_841-3328	14534_841-3328	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$22,075	Each	10%	\$19,868	Other	F1
14534_841-3329	14534_841-3329	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$29,539	Each	10%	\$26,585	Other	F1
14534_841-3330	14534_841-3330	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$37,014	Each	10%	\$33,313	Other	F1
14534_841-3335	14534_841-3335	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$1,704	Each	10%	\$1,534	Other	F1
14534_841-3336	14534_841-3336	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$2,621	Each	10%	\$2,359	Other	F1
14534_841-3337	14534_841-3337	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$3,649	Each	10%	\$3,284	Other	F1
14534_841-3338	14534_841-3338	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$4,666	Each	10%	\$4,199	Other	F1
14534_841-3339	14534_841-3339	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$787	Each	10%	\$708	Other	F1
14534_841-3340	14534_841-3340	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$10,336	Each	10%	\$9,302	Other	F1
14534_841-3341	14534_841-3341	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$19,754	Each	10%	\$17,779	Other	F1
14534_841-3342	14534_841-3342	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$29,960	Each	10%	\$26,964	Other	F1
14534_841-3343	14534_841-3343	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$40,054	Each	10%	\$36,049	Other	F1
14534_841-3344	14534_841-3344	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$50,160	Each	10%	\$45,144	Other	F1
14534_841-3349	14534_841-3349	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,218	Each	10%	\$2,896	Other	F1
14534_841-3350	14534_841-3350	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$4,970	Each	10%	\$4,473	Other	F1
14534_841-3351	14534_841-3351	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$6,976	Each	10%	\$6,278	Other	F1
14534_841-3352	14534_841-3352	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$8,957	Each	10%	\$8,061	Other	F1
14534_841-3353	14534_841-3353	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,639	Each	10%	\$1,475	Other	F1
14534_841-3354	14534_841-3354	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$5,568	Each	10%	\$5,011	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
14534 841-3355	14534 841-3355	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$9,558	Each	10%	\$8,602	Other	F1
14534 841-3356	14534 841-3356	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$15,013	Each	10%	\$13,512	Other	F1
14534 841-3357	14534 841-3357	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$20,214	Each	10%	\$18,193	Other	F1
14534 841-3358	14534 841-3358	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$25,441	Each	10%	\$22,897	Other	F1
14534 841-3359	14534 841-3359	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,291	Each	10%	\$2,062	Other	F1
14534 841-3360	14534 841-3360	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$3,544	Each	10%	\$3,190	Other	F1
14534 841-3361	14534 841-3361	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$4,977	Each	10%	\$4,479	Other	F1
14534 841-3362	14534 841-3362	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$6,393	Each	10%	\$5,754	Other	F1
14534 841-3363	14534 841-3363	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,160	Each	10%	\$1,044	Other	F1
14534 841-3364	14534 841-3364	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$7,113	Each	10%	\$6,402	Other	F1
14534 841-3365	14534 841-3365	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$13,095	Each	10%	\$11,786	Other	F1
14534 841-3366	14534 841-3366	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$20,114	Each	10%	\$18,103	Other	F1
14534 841-3367	14534 841-3367	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$26,954	Each	10%	\$24,259	Other	F1
14534 841-3368	14534 841-3368	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$33,811	Each	10%	\$30,430	Other	F1
14534 841-3377	14534 841-3377	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,231	Each	10%	\$2,008	Other	F1
14534 841-3378	14534 841-3378	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$4,724	Each	10%	\$4,252	Other	F1
14534 841-3379	14534 841-3379	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$8,259	Each	10%	\$7,433	Other	F1
14534 841-3380	14534 841-3380	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,422	Each	10%	\$3,080	Other	F1
14534 841-3381	14534 841-3381	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$4,757	Each	10%	\$4,281	Other	F1
14534 841-3382	14534 841-3382	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,078	Each	10%	\$5,470	Other	F1
14534 841-3383	14534 841-3383	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,042	Each	10%	\$938	Other	F1
14534 841-3384	14534 841-3384	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$12,834	Each	10%	\$11,551	Other	F1
14534 841-3385	14534 841-3385	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$17,264	Each	10%	\$15,538	Other	F1
14534 841-3386	14534 841-3386	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$21,709	Each	10%	\$19,538	Other	F1
14534 841-3391	14534 841-3391	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,304	Each	10%	\$2,074	Other	F1
14534 841-3392	14534 841-3392	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$3,538	Each	10%	\$3,184	Other	F1
14534 841-3393	14534 841-3393	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$4,921	Each	10%	\$4,429	Other	F1
14534 841-3394	14534 841-3394	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$6,289	Each	10%	\$5,660	Other	F1
14534 841-3395	14534 841-3395	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,072	Each	10%	\$965	Other	F1
14534 841-3396	14534 841-3396	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$6,511	Each	10%	\$5,860	Other	F1
14534 841-3397	14534 841-3397	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$11,791	Each	10%	\$10,612	Other	F1
14534 841-3398	14534 841-3398	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$18,140	Each	10%	\$16,326	Other	F1
14534 841-3399	14534 841-3399	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$24,340	Each	10%	\$21,906	Other	F1
14534 841-3400	14534 841-3400	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$30,556	Each	10%	\$27,500	Other	F1
14534 841-3405	14534 841-3405	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,079	Each	10%	\$2,771	Other	F1
14534 841-3406	14534 841-3406	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$4,751	Each	10%	\$4,276	Other	F1
14534 841-3407	14534 841-3407	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$6,666	Each	10%	\$5,999	Other	F1
14534 841-3408	14534 841-3408	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$8,557	Each	10%	\$7,701	Other	F1
14534 841-3409	14534 841-3409	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,576	Each	10%	\$1,418	Other	F1
14534 841-3410	14534 841-3410	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$3,943	Each	10%	\$3,549	Other	F1
14534 841-3411	14534 841-3411	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 2 Years	\$6,382	Each	10%	\$5,744	Other	F1
14534 841-3412	14534 841-3412	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$10,229	Each	10%	\$9,206	Other	F1
14534 841-3413	14534 841-3413	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$13,832	Each	10%	\$12,449	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 841-3414	14534 841-3414	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$17,460	Each	10%	\$15,714	Other	F1
14534 841-3415	14534 841-3415	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,191	Each	10%	\$1,972	Other	F1
14534 841-3416	14534 841-3416	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$3,387	Each	10%	\$3,048	Other	F1
14534 841-3417	14534 841-3417	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$4,756	Each	10%	\$4,280	Other	F1
14534 841-3418	14534 841-3418	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$6,108	Each	10%	\$5,497	Other	F1
14534 841-3419	14534 841-3419	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,112	Each	10%	\$1,001	Other	F1
14534 841-3420	14534 841-3420	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$5,222	Each	10%	\$4,700	Other	F1
14534 841-3421	14534 841-3421	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years	\$9,366	Each	10%	\$8,429	Other	F1
14534 841-3422	14534 841-3422	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$14,504	Each	10%	\$13,054	Other	F1
14534 841-3423	14534 841-3423	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$19,470	Each	10%	\$17,523	Other	F1
14534 841-3424	14534 841-3424	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$24,452	Each	10%	\$22,007	Other	F1
14534 841-3433	14534 841-3433	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,137	Each	10%	\$1,923	Other	F1
14534 841-3434	14534 841-3434	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$3,411	Each	10%	\$3,070	Other	F1
14534 841-3435	14534 841-3435	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 2 Years	\$5,689	Each	10%	\$5,120	Other	F1
14534 841-3436	14534 841-3436	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,274	Each	10%	\$2,947	Other	F1
14534 841-3437	14534 841-3437	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$4,550	Each	10%	\$4,095	Other	F1
14534 841-3438	14534 841-3438	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$5,811	Each	10%	\$5,230	Other	F1
14534 841-3439	14534 841-3439	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,004	Each	10%	\$904	Other	F1
14534 841-3440	14534 841-3440	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$8,967	Each	10%	\$8,070	Other	F1
14534 841-3441	14534 841-3441	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$12,106	Each	10%	\$10,895	Other	F1
14534 841-3442	14534 841-3442	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$15,259	Each	10%	\$13,733	Other	F1
14534 841-3447	14534 841-3447	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,206	Each	10%	\$1,985	Other	F1
14534 841-3448	14534 841-3448	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,383	Each	10%	\$3,045	Other	F1
14534 841-3449	14534 841-3449	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$4,704	Each	10%	\$4,234	Other	F1
14534 841-3450	14534 841-3450	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,010	Each	10%	\$5,409	Other	F1
14534 841-3451	14534 841-3451	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,030	Each	10%	\$927	Other	F1
14534 841-3452	14534 841-3452	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$4,777	Each	10%	\$4,299	Other	F1
14534 841-3453	14534 841-3453	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 2 Years	\$8,377	Each	10%	\$7,539	Other	F1
14534 841-3454	14534 841-3454	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$13,007	Each	10%	\$11,706	Other	F1
14534 841-3455	14534 841-3455	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$17,492	Each	10%	\$15,743	Other	F1
14534 841-3456	14534 841-3456	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$21,993	Each	10%	\$19,794	Other	F1
14534 841-3461	14534 841-3461	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,659	Each	10%	\$2,393	Other	F1
14534 841-3462	14534 841-3462	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$3,965	Each	10%	\$3,569	Other	F1
14534 841-3463	14534 841-3463	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$5,469	Each	10%	\$4,922	Other	F1
14534 841-3464	14534 841-3464	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$6,948	Each	10%	\$6,253	Other	F1
14534 841-3465	14534 841-3465	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,503	Each	10%	\$1,353	Other	F1
14534 841-3466	14534 841-3466	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$11,711	Each	10%	\$10,540	Other	F1
14534 841-3467	14534 841-3467	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$19,623	Each	10%	\$17,661	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I' ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	K Product Category (if applicable)
				Base Price from Base Price Source			Calculated Column			
14534 841-3468	14534 841-3468	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$28,888	Each	10%	\$25,999	Other	F1	
14534 841-3469	14534 841-3469	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$37,955	Each	10%	\$34,160	Other	F1	
14534 841-3470	14534 841-3470	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$47,047	Each	10%	\$42,342	Other	F1	
14534 841-3471	14534 841-3471	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$1,902	Each	10%	\$1,712	Other	F1	
14534 841-3472	14534 841-3472	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$2,837	Each	10%	\$2,553	Other	F1	
14534 841-3473	14534 841-3473	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$3,913	Each	10%	\$3,522	Other	F1	
14534 841-3474	14534 841-3474	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$4,970	Each	10%	\$4,473	Other	F1	
14534 841-3475	14534 841-3475	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,069	Each	10%	\$962	Other	F1	
14534 841-3476	14534 841-3476	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$14,098	Each	10%	\$12,688	Other	F1	
14534 841-3477	14534 841-3477	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$24,330	Each	10%	\$21,897	Other	F1	
14534 841-3478	14534 841-3478	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$35,529	Each	10%	\$31,976	Other	F1	
14534 841-3479	14534 841-3479	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$46,586	Each	10%	\$41,927	Other	F1	
14534 841-3480	14534 841-3480	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$57,663	Each	10%	\$51,897	Other	F1	
14534 841-3481	14534 841-3481	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$1,844	Each	10%	\$1,660	Other	F1	
14534 841-3482	14534 841-3482	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$9,618	Each	10%	\$8,656	Other	F1	
14534 841-3483	14534 841-3483	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$16,231	Each	10%	\$14,608	Other	F1	
14534 841-3484	14534 841-3484	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$2,731	Each	10%	\$2,458	Other	F1	
14534 841-3485	14534 841-3485	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$3,731	Each	10%	\$3,358	Other	F1	
14534 841-3486	14534 841-3486	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$4,716	Each	10%	\$4,244	Other	F1	
14534 841-3487	14534 841-3487	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$953	Each	10%	\$858	Other	F1	
14534 841-3488	14534 841-3488	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$23,801	Each	10%	\$21,421	Other	F1	
14534 841-3489	14534 841-3489	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$31,258	Each	10%	\$28,132	Other	F1	
14534 841-3490	14534 841-3490	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$38,729	Each	10%	\$34,856	Other	F1	
14534 841-3491	14534 841-3491	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months	\$1,909	Each	10%	\$1,718	Other	F1	
14534 841-3492	14534 841-3492	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$2,829	Each	10%	\$2,546	Other	F1	
14534 841-3493	14534 841-3493	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$3,864	Each	10%	\$3,478	Other	F1	
14534 841-3494	14534 841-3494	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$4,886	Each	10%	\$4,397	Other	F1	
14534 841-3495	14534 841-3495	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$984	Each	10%	\$886	Other	F1	
14534 841-3496	14534 841-3496	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$12,919	Each	10%	\$11,627	Other	F1	
14534 841-3497	14534 841-3497	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$22,133	Each	10%	\$19,920	Other	F1	
14534 841-3498	14534 841-3498	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$32,335	Each	10%	\$29,102	Other	F1	
14534 841-3499	14534 841-3499	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$42,423	Each	10%	\$38,181	Other	F1	
14534 841-3500	14534 841-3500	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$52,523	Each	10%	\$47,271	Other	F1	
14534 841-3501	14534 841-3501	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12	\$3,569	Each	10%	\$3,212	Other	F1	
14534 841-3502	14534 841-3502	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$5,316	Each	10%	\$4,784	Other	F1	
14534 841-3503	14534 841-3503	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$7,333	Each	10%	\$6,600	Other	F1	
14534 841-3504	14534 841-3504	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$9,319	Each	10%	\$8,387	Other	F1	
14534 841-3505	14534 841-3505	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$2,049	Each	10%	\$1,844	Other	F1	
14534 841-3506	14534 841-3506	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$6,960	Each	10%	\$6,264	Other	F1	
14534 841-3507	14534 841-3507	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$10,599	Each	10%	\$9,539	Other	F1	
14534 841-3508	14534 841-3508	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$16,059	Each	10%	\$14,453	Other	F1	
14534 841-3509	14534 841-3509	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$21,249	Each	10%	\$19,124	Other	F1	
14534 841-3510	14534 841-3510	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$26,471	Each	10%	\$23,824	Other	F1	
14534 841-3511	14534 841-3511	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,556	Each	10%	\$2,300	Other	F1	
14534 841-3512	14534 841-3512	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,810	Each	10%	\$3,429	Other	F1	
14534 841-3513	14534 841-3513	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,254	Each	10%	\$4,729	Other	F1	
14534 841-3514	14534 841-3514	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$6,676	Each	10%	\$6,008	Other	F1	
14534 841-3515	14534 841-3515	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,450	Each	10%	\$1,305	Other	F1	
14534 841-3516	14534 841-3516	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$8,891	Each	10%	\$8,002	Other	F1	
14534 841-3517	14534 841-3517	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$14,608	Each	10%	\$13,147	Other	F1	
14534 841-3518	14534 841-3518	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$21,627	Each	10%	\$19,464	Other	F1	
14534 841-3519	14534 841-3519	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$28,455	Each	10%	\$25,610	Other	F1	
14534 841-3520	14534 841-3520	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$35,306	Each	10%	\$31,775	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 841-3521	14534 841-3521	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,482	Each	10%	\$2,234	Other	F1
14534 841-3522	14534 841-3522	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$5,904	Each	10%	\$5,314	Other	F1
14534 841-3523	14534 841-3523	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$9,188	Each	10%	\$8,269	Other	F1
14534 841-3524	14534 841-3524	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,670	Each	10%	\$3,303	Other	F1
14534 841-3525	14534 841-3525	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,012	Each	10%	\$4,511	Other	F1
14534 841-3526	14534 841-3526	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,336	Each	10%	\$5,702	Other	F1
14534 841-3527	14534 841-3527	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,303	Each	10%	\$1,173	Other	F1
14534 841-3528	14534 841-3528	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$13,766	Each	10%	\$12,389	Other	F1
14534 841-3529	14534 841-3529	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$18,190	Each	10%	\$16,371	Other	F1
14534 841-3530	14534 841-3530	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$22,632	Each	10%	\$20,369	Other	F1
14534 841-3531	14534 841-3531	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,570	Each	10%	\$2,313	Other	F1
14534 841-3532	14534 841-3532	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,803	Each	10%	\$3,423	Other	F1
14534 841-3533	14534 841-3533	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$5,194	Each	10%	\$4,675	Other	F1
14534 841-3534	14534 841-3534	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,567	Each	10%	\$5,910	Other	F1
14534 841-3535	14534 841-3535	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,340	Each	10%	\$1,206	Other	F1
14534 841-3536	14534 841-3536	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$8,139	Each	10%	\$7,325	Other	F1
14534 841-3537	14534 841-3537	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$13,153	Each	10%	\$11,838	Other	F1
14534 841-3538	14534 841-3538	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$19,503	Each	10%	\$17,653	Other	F1
14534 841-3539	14534 841-3539	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$25,695	Each	10%	\$23,126	Other	F1
14534 841-3540	14534 841-3540	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$31,906	Each	10%	\$28,715	Other	F1
14534 841-3541	14534 841-3541	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$3,400	Each	10%	\$3,060	Other	F1
14534 841-3542	14534 841-3542	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$5,064	Each	10%	\$4,558	Other	F1
14534 841-3543	14534 841-3543	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$6,987	Each	10%	\$6,288	Other	F1
14534 841-3544	14534 841-3544	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$8,882	Each	10%	\$7,994	Other	F1
14534 841-3545	14534 841-3545	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,969	Each	10%	\$1,772	Other	F1
14534 841-3546	14534 841-3546	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$4,929	Each	10%	\$4,436	Other	F1
14534 841-3547	14534 841-3547	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 27 Months	\$7,048	Each	10%	\$6,343	Other	F1
14534 841-3548	14534 841-3548	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 39 Months	\$10,903	Each	10%	\$9,813	Other	F1
14534 841-3549	14534 841-3549	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$14,498	Each	10%	\$13,048	Other	F1
14534 841-3550	14534 841-3550	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$18,122	Each	10%	\$16,310	Other	F1
14534 841-3551	14534 841-3551	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 12 Months Extended	\$2,439	Each	10%	\$2,195	Other	F1
14534 841-3552	14534 841-3552	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$3,634	Each	10%	\$3,271	Other	F1
14534 841-3553	14534 841-3553	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$5,012	Each	10%	\$4,511	Other	F1
14534 841-3554	14534 841-3554	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$6,369	Each	10%	\$5,732	Other	F1
14534 841-3555	14534 841-3555	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,390	Each	10%	\$1,251	Other	F1
14534 841-3556	14534 841-3556	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$6,528	Each	10%	\$5,875	Other	F1
14534 841-3557	14534 841-3557	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 27 Months	\$10,423	Each	10%	\$9,381	Other	F1
14534 841-3558	14534 841-3558	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$15,563	Each	10%	\$14,007	Other	F1
14534 841-3559	14534 841-3559	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$20,519	Each	10%	\$18,467	Other	F1
14534 841-3560	14534 841-3560	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$25,497	Each	10%	\$22,947	Other	F1
14534 841-3561	14534 841-3561	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,370	Each	10%	\$2,133	Other	F1
14534 841-3562	14534 841-3562	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 15 Months	\$4,264	Each	10%	\$3,838	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14534 841-3563	14534 841-3563	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 27 Months	\$6,309	Each	10%	\$5,678	Other	F1	
14534 841-3564	14534 841-3564	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,502	Each	10%	\$3,152	Other	F1	
14534 841-3565	14534 841-3565	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$4,782	Each	10%	\$4,304	Other	F1	
14534 841-3566	14534 841-3566	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,046	Each	10%	\$5,441	Other	F1	
14534 841-3567	14534 841-3567	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,255	Each	10%	\$1,130	Other	F1	
14534 841-3568	14534 841-3568	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 39 Months	\$9,591	Each	10%	\$8,632	Other	F1	
14534 841-3569	14534 841-3569	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 51 Months	\$12,726	Each	10%	\$11,453	Other	F1	
14534 841-3570	14534 841-3570	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 63 Months	\$15,877	Each	10%	\$14,289	Other	F1	
14534 841-3571	14534 841-3571	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 12 Months Extended	\$2,455	Each	10%	\$2,210	Other	F1	
14534 841-3572	14534 841-3572	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$3,630	Each	10%	\$3,267	Other	F1	
14534 841-3573	14534 841-3573	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$4,957	Each	10%	\$4,461	Other	F1	
14534 841-3574	14534 841-3574	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$6,266	Each	10%	\$5,639	Other	F1	
14534 841-3575	14534 841-3575	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,288	Each	10%	\$1,159	Other	F1	
14534 841-3576	14534 841-3576	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$5,970	Each	10%	\$5,373	Other	F1	
14534 841-3577	14534 841-3577	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 27 Months	\$9,322	Each	10%	\$8,390	Other	F1	
14534 841-3578	14534 841-3578	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$13,953	Each	10%	\$12,558	Other	F1	
14534 841-3579	14534 841-3579	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$18,433	Each	10%	\$16,590	Other	F1	
14534 841-3580	14534 841-3580	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$22,930	Each	10%	\$20,637	Other	F1	
14534 841-3587	14534 841-3587	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,490	Each	10%	\$3,141	Other	F1	
14534 841-3588	14534 841-3588	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,820	Each	10%	\$4,338	Other	F1	
14534 841-3589	14534 841-3589	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,453	Each	10%	\$8,508	Other	F1	
14534 841-3590	14534 841-3590	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$6,024	Each	10%	\$5,422	Other	F1	
14534 841-3591	14534 841-3591	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$4,362	Each	10%	\$3,926	Other	F1	
14534 841-3592	14534 841-3592	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$11,816	Each	10%	\$10,634	Other	F1	
14534 841-3593	14534 841-3593	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,916	Each	10%	\$16,124	Other	F1	
14534 841-3594	14534 841-3594	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,406	Each	10%	\$7,565	Other	F1	
14534 841-3595	14534 841-3595	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,713	Each	10%	\$5,142	Other	F1	
14534 841-3596	14534 841-3596	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$6,334	Each	10%	\$5,701	Other	F1	
14534 841-3597	14534 841-3597	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$20,061	Each	10%	\$18,055	Other	F1	
14534 841-3598	14534 841-3598	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$9,355	Each	10%	\$8,420	Other	F1	
14534 841-3599	14534 841-3599	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,232	Each	10%	\$24,509	Other	F1	
14534 841-3600	14534 841-3600	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,067	Each	10%	\$8,160	Other	F1	
14534 841-3601	14534 841-3601	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,078	Each	10%	\$11,770	Other	F1	
14534 841-3602	14534 841-3602	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$29,374	Each	10%	\$26,437	Other	F1	
14534 841-3603	14534 841-3603	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$14,030	Each	10%	\$12,627	Other	F1	
14534 841-3604	14534 841-3604	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$9,695	Each	10%	\$8,726	Other	F1	
14534 841-3605	14534 841-3605	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,263	Each	10%	\$11,037	Other	F1	
14534 841-3606	14534 841-3606	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,598	Each	10%	\$15,838	Other	F1	
14534 841-3607	14534 841-3607	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,428	Each	10%	\$32,785	Other	F1	
14534 841-3608	14534 841-3608	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,135	Each	10%	\$19,922	Other	F1	
14534 841-3609	14534 841-3609	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,476	Each	10%	\$13,928	Other	F1	
14534 841-3610	14534 841-3610	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,637	Each	10%	\$41,073	Other	F1	
14534 841-3611	14534 841-3611	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$18,546	Each	10%	\$16,691	Other	F1	
14534 841-3612	14534 841-3612	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$38,563	Each	10%	\$34,707	Other	F1	
14534 841-3613	14534 841-3613	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,889	Each	10%	\$11,600	Other	F1	
14534 841-3614	14534 841-3614	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$47,768	Each	10%	\$42,991	Other	F1	
14534 841-3615	14534 841-3615	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,099	Each	10%	\$14,489	Other	F1	
14534 841-3616	14534 841-3616	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$23,080	Each	10%	\$20,772	Other	F1	
14534 841-3623	14534 841-3623	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$11,021	Each	10%	\$9,919	Other	F1	
14534 841-3624	14534 841-3624	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$3,768	Each	10%	\$3,391	Other	F1	
14534 841-3625	14534 841-3625	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$5,377	Each	10%	\$4,839	Other	F1	
14534 841-3626	14534 841-3626	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$4,710	Each	10%	\$4,239	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 841-3627	14534 841-3627	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,776	Each	10%	\$12,398	Other	F1
14534 841-3628	14534 841-3628	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$6,722	Each	10%	\$6,050	Other	F1
14534 841-3629	14534 841-3629	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$5,858	Each	10%	\$5,272	Other	F1
14534 841-3630	14534 841-3630	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$20,727	Each	10%	\$18,654	Other	F1
14534 841-3631	14534 841-3631	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$9,118	Each	10%	\$8,206	Other	F1
14534 841-3632	14534 841-3632	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$23,172	Each	10%	\$20,855	Other	F1
14534 841-3633	14534 841-3633	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$6,465	Each	10%	\$5,819	Other	F1
14534 841-3634	14534 841-3634	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$10,112	Each	10%	\$9,101	Other	F1
14534 841-3635	14534 841-3635	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$9,538	Each	10%	\$8,584	Other	F1
14534 841-3636	14534 841-3636	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$14,389	Each	10%	\$12,950	Other	F1
14534 841-3637	14534 841-3637	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$31,638	Each	10%	\$28,474	Other	F1
14534 841-3638	14534 841-3638	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$15,390	Each	10%	\$13,851	Other	F1
14534 841-3639	14534 841-3639	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$10,160	Each	10%	\$9,144	Other	F1
14534 841-3640	14534 841-3640	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$34,080	Each	10%	\$30,672	Other	F1
14534 841-3641	14534 841-3641	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$19,396	Each	10%	\$17,456	Other	F1
14534 841-3642	14534 841-3642	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$12,943	Each	10%	\$11,649	Other	F1
14534 841-3643	14534 841-3643	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$42,338	Each	10%	\$38,104	Other	F1
14534 841-3644	14534 841-3644	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$24,428	Each	10%	\$21,985	Other	F1
14534 841-3645	14534 841-3645	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$16,374	Each	10%	\$14,737	Other	F1
14534 841-3646	14534 841-3646	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$53,059	Each	10%	\$47,753	Other	F1
14534 841-3647	14534 841-3647	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$44,767	Each	10%	\$40,290	Other	F1
14534 841-3648	14534 841-3648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$13,560	Each	10%	\$12,204	Other	F1
14534 841-3649	14534 841-3649	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$20,389	Each	10%	\$18,350	Other	F1
14534 841-3650	14534 841-3650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$25,416	Each	10%	\$22,874	Other	F1
14534 841-3651	14534 841-3651	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$55,481	Each	10%	\$49,933	Other	F1
14534 841-3652	14534 841-3652	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$16,989	Each	10%	\$15,290	Other	F1
14534 841-4533	14534 841-4533	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$7,552	Each	10%	\$6,797	Other	F1
14534 841-4534	14534 841-4534	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$7,552	Each	10%	\$6,797	Other	F1
14534 841-4535	14534 841-4535	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$7,552	Each	10%	\$6,797	Other	F1
14534 841-4536	14534 841-4536	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$9,441	Each	10%	\$8,497	Other	F1
14534 841-4537	14534 841-4537	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$9,441	Each	10%	\$8,497	Other	F1
14534 841-4538	14534 841-4538	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$9,441	Each	10%	\$8,497	Other	F1
14534 841-4539	14534 841-4539	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$13,811	Each	10%	\$12,430	Other	F1
14534 841-4540	14534 841-4540	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$13,811	Each	10%	\$12,430	Other	F1
14534 841-4541	14534 841-4541	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$13,811	Each	10%	\$12,430	Other	F1
14534 841-4542	14534 841-4542	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$15,421	Each	10%	\$13,879	Other	F1
14534 841-4543	14534 841-4543	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$15,421	Each	10%	\$13,879	Other	F1
14534 841-4544	14534 841-4544	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$15,421	Each	10%	\$13,879	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14534 841-4545	14534 841-4545	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$21,195	Each	10%	\$19,076	Other	F1	
14534 841-4546	14534 841-4546	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$21,195	Each	10%	\$19,076	Other	F1	
14534 841-4547	14534 841-4547	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$21,195	Each	10%	\$19,076	Other	F1	
14534 841-4548	14534 841-4548	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$22,807	Each	10%	\$20,526	Other	F1	
14534 841-4549	14534 841-4549	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$22,807	Each	10%	\$20,526	Other	F1	
14534 841-4550	14534 841-4550	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$22,807	Each	10%	\$20,526	Other	F1	
14534 841-4551	14534 841-4551	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$28,423	Each	10%	\$25,581	Other	F1	
14534 841-4552	14534 841-4552	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$28,423	Each	10%	\$25,581	Other	F1	
14534 841-4553	14534 841-4553	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$28,423	Each	10%	\$25,581	Other	F1	
14534 841-4554	14534 841-4554	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$35,666	Each	10%	\$32,099	Other	F1	
14534 841-4555	14534 841-4555	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$35,666	Each	10%	\$32,099	Other	F1	
14534 841-4556	14534 841-4556	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$35,666	Each	10%	\$32,099	Other	F1	
14534 841-4557	14534 841-4557	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$30,026	Each	10%	\$27,023	Other	F1	
14534 841-4558	14534 841-4558	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$30,026	Each	10%	\$27,023	Other	F1	
14534 841-4559	14534 841-4559	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$30,026	Each	10%	\$27,023	Other	F1	
14534 841-4560	14534 841-4560	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$37,265	Each	10%	\$33,539	Other	F1	
14534 841-4561	14534 841-4561	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$37,265	Each	10%	\$33,539	Other	F1	
14534 841-4562	14534 841-4562	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$37,265	Each	10%	\$33,539	Other	F1	
14534 841-4569	14534 841-4569	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$8,639	Each	10%	\$7,775	Other	F1	
14534 841-4570	14534 841-4570	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$8,639	Each	10%	\$7,775	Other	F1	
14534 841-4571	14534 841-4571	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$8,639	Each	10%	\$7,775	Other	F1	
14534 841-4572	14534 841-4572	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,799	Each	10%	\$9,719	Other	F1	
14534 841-4573	14534 841-4573	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,799	Each	10%	\$9,719	Other	F1	
14534 841-4574	14534 841-4574	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,799	Each	10%	\$9,719	Other	F1	
14534 841-4575	14534 841-4575	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,561	Each	10%	\$14,005	Other	F1	
14534 841-4576	14534 841-4576	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,561	Each	10%	\$14,005	Other	F1	
14534 841-4577	14534 841-4577	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,561	Each	10%	\$14,005	Other	F1	
14534 841-4578	14534 841-4578	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$17,331	Each	10%	\$15,598	Other	F1	
14534 841-4579	14534 841-4579	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$17,331	Each	10%	\$15,598	Other	F1	
14534 841-4580	14534 841-4580	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$17,331	Each	10%	\$15,598	Other	F1	
14534 841-4581	14534 841-4581	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$24,071	Each	10%	\$21,664	Other	F1	
14534 841-4582	14534 841-4582	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$24,071	Each	10%	\$21,664	Other	F1	
14534 841-4583	14534 841-4583	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$24,071	Each	10%	\$21,664	Other	F1	
14534 841-4584	14534 841-4584	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$25,845	Each	10%	\$23,261	Other	F1	
14534 841-4585	14534 841-4585	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$25,845	Each	10%	\$23,261	Other	F1	
14534 841-4586	14534 841-4586	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$25,845	Each	10%	\$23,261	Other	F1	
14534 841-4587	14534 841-4587	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$32,306	Each	10%	\$29,075	Other	F1	
14534 841-4588	14534 841-4588	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$32,306	Each	10%	\$29,075	Other	F1	
14534 841-4589	14534 841-4589	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$32,306	Each	10%	\$29,075	Other	F1	
14534 841-4590	14534 841-4590	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$40,567	Each	10%	\$36,510	Other	F1	
14534 841-4591	14534 841-4591	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$40,567	Each	10%	\$36,510	Other	F1	
14534 841-4592	14534 841-4592	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$40,567	Each	10%	\$36,510	Other	F1	
14534 841-4593	14534 841-4593	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$34,065	Each	10%	\$30,659	Other	F1	
14534 841-4594	14534 841-4594	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$34,065	Each	10%	\$30,659	Other	F1	
14534 841-4595	14534 841-4595	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$34,065	Each	10%	\$30,659	Other	F1	
14534 841-4596	14534 841-4596	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$42,320	Each	10%	\$38,088	Other	F1	
14534 841-4597	14534 841-4597	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$42,320	Each	10%	\$38,088	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14534 841-4598	14534 841-4598	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$42,320	Each	10%	\$38,088	Other	F1
14534 841-4893	14534 841-4893	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$7,552	Each	10%	\$6,797	Other	F1
14534 841-4894	14534 841-4894	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$7,552	Each	10%	\$6,797	Other	F1
14534 841-4895	14534 841-4895	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$7,552	Each	10%	\$6,797	Other	F1
14534 841-4896	14534 841-4896	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$9,441	Each	10%	\$8,497	Other	F1
14534 841-4897	14534 841-4897	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$9,441	Each	10%	\$8,497	Other	F1
14534 841-4898	14534 841-4898	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$9,441	Each	10%	\$8,497	Other	F1
14534 841-4899	14534 841-4899	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$13,811	Each	10%	\$12,430	Other	F1
14534 841-4900	14534 841-4900	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$13,811	Each	10%	\$12,430	Other	F1
14534 841-4901	14534 841-4901	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$13,811	Each	10%	\$12,430	Other	F1
14534 841-4902	14534 841-4902	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$15,421	Each	10%	\$13,879	Other	F1
14534 841-4903	14534 841-4903	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$15,421	Each	10%	\$13,879	Other	F1
14534 841-4904	14534 841-4904	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$15,421	Each	10%	\$13,879	Other	F1
14534 841-4905	14534 841-4905	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$21,195	Each	10%	\$19,076	Other	F1
14534 841-4906	14534 841-4906	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$21,195	Each	10%	\$19,076	Other	F1
14534 841-4907	14534 841-4907	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$21,195	Each	10%	\$19,076	Other	F1
14534 841-4908	14534 841-4908	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$22,807	Each	10%	\$20,526	Other	F1
14534 841-4909	14534 841-4909	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$22,807	Each	10%	\$20,526	Other	F1
14534 841-4910	14534 841-4910	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$22,807	Each	10%	\$20,526	Other	F1
14534 841-4911	14534 841-4911	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$28,423	Each	10%	\$25,581	Other	F1
14534 841-4912	14534 841-4912	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$28,423	Each	10%	\$25,581	Other	F1
14534 841-4913	14534 841-4913	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$28,423	Each	10%	\$25,581	Other	F1
14534 841-4914	14534 841-4914	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$35,666	Each	10%	\$32,099	Other	F1
14534 841-4915	14534 841-4915	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$35,666	Each	10%	\$32,099	Other	F1
14534 841-4916	14534 841-4916	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$35,666	Each	10%	\$32,099	Other	F1
14534 841-4917	14534 841-4917	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$30,026	Each	10%	\$27,023	Other	F1
14534 841-4918	14534 841-4918	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$30,026	Each	10%	\$27,023	Other	F1
14534 841-4919	14534 841-4919	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$30,026	Each	10%	\$27,023	Other	F1
14534 841-4920	14534 841-4920	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$37,265	Each	10%	\$33,539	Other	F1
14534 841-4921	14534 841-4921	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$37,265	Each	10%	\$33,539	Other	F1
14534 841-4922	14534 841-4922	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$37,265	Each	10%	\$33,539	Other	F1
14534 841-4929	14534 841-4929	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$8,639	Each	10%	\$7,775	Other	F1
14534 841-4930	14534 841-4930	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$8,639	Each	10%	\$7,775	Other	F1
14534 841-4931	14534 841-4931	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$8,639	Each	10%	\$7,775	Other	F1
14534 841-4932	14534 841-4932	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$10,799	Each	10%	\$9,719	Other	F1
14534 841-4933	14534 841-4933	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$10,799	Each	10%	\$9,719	Other	F1
14534 841-4934	14534 841-4934	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$10,799	Each	10%	\$9,719	Other	F1
14534 841-4935	14534 841-4935	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$15,561	Each	10%	\$14,005	Other	F1
14534 841-4936	14534 841-4936	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$15,561	Each	10%	\$14,005	Other	F1
14534 841-4937	14534 841-4937	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$15,561	Each	10%	\$14,005	Other	F1
14534 841-4938	14534 841-4938	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$17,331	Each	10%	\$15,598	Other	F1
14534 841-4939	14534 841-4939	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$17,331	Each	10%	\$15,598	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14534 841-4940	14534 841-4940	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$17,331	Each	10%	\$15,598	Other	F1	
14534 841-4941	14534 841-4941	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$24,071	Each	10%	\$21,664	Other	F1	
14534 841-4942	14534 841-4942	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$24,071	Each	10%	\$21,664	Other	F1	
14534 841-4943	14534 841-4943	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$24,071	Each	10%	\$21,664	Other	F1	
14534 841-4944	14534 841-4944	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$25,845	Each	10%	\$23,261	Other	F1	
14534 841-4945	14534 841-4945	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$25,845	Each	10%	\$23,261	Other	F1	
14534 841-4946	14534 841-4946	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$25,845	Each	10%	\$23,261	Other	F1	
14534 841-4947	14534 841-4947	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$32,306	Each	10%	\$29,075	Other	F1	
14534 841-4948	14534 841-4948	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$32,306	Each	10%	\$29,075	Other	F1	
14534 841-4949	14534 841-4949	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$32,306	Each	10%	\$29,075	Other	F1	
14534 841-4950	14534 841-4950	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$40,567	Each	10%	\$36,510	Other	F1	
14534 841-4951	14534 841-4951	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$40,567	Each	10%	\$36,510	Other	F1	
14534 841-4952	14534 841-4952	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$40,567	Each	10%	\$36,510	Other	F1	
14534 841-4953	14534 841-4953	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$34,065	Each	10%	\$30,659	Other	F1	
14534 841-4954	14534 841-4954	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$34,065	Each	10%	\$30,659	Other	F1	
14534 841-4955	14534 841-4955	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$34,065	Each	10%	\$30,659	Other	F1	
14534 841-4956	14534 841-4956	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$42,320	Each	10%	\$38,088	Other	F1	
14534 841-4957	14534 841-4957	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$42,320	Each	10%	\$38,088	Other	F1	
14534 841-4958	14534 841-4958	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$42,320	Each	10%	\$38,088	Other	F1	
14534 843-2060	14534 843-2060	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,247	Each	10%	\$1,123	Other	F1	
14534 843-2061	14534 843-2061	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%	\$2,245	Other	F1	
14534 843-2062	14534 843-2062	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%	\$3,368	Other	F1	
14534 843-2063	14534 843-2063	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,990	Each	10%	\$4,491	Other	F1	
14534 843-2064	14534 843-2064	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,237	Each	10%	\$5,613	Other	F1	
14534 843-2065	14534 843-2065	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1	
14534 843-2066	14534 843-2066	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1	
14534 843-2067	14534 843-2067	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1	
14534 843-2068	14534 843-2068	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1	
14534 843-2069	14534 843-2069	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1	
14534 843-2070	14534 843-2070	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,531	Each	10%	\$1,378	Other	F1	
14534 843-2071	14534 843-2071	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,062	Each	10%	\$2,756	Other	F1	
14534 843-2072	14534 843-2072	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,593	Each	10%	\$4,133	Other	F1	
14534 843-2073	14534 843-2073	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,124	Each	10%	\$5,511	Other	F1	
14534 843-2074	14534 843-2074	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,655	Each	10%	\$6,889	Other	F1	
14534 843-2075	14534 843-2075	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%	\$1,327	Other	F1	
14534 843-2076	14534 843-2076	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%	\$2,654	Other	F1	
14534 843-2077	14534 843-2077	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,423	Each	10%	\$3,980	Other	F1	
14534 843-2078	14534 843-2078	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,897	Each	10%	\$5,307	Other	F1	
14534 843-2079	14534 843-2079	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,371	Each	10%	\$6,634	Other	F1	
14534 843-2080	14534 843-2080	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$1,927	Each	10%	\$1,734	Other	F1	
14534 843-2081	14534 843-2081	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$3,854	Each	10%	\$3,469	Other	F1	
14534 843-2082	14534 843-2082	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$5,782	Each	10%	\$5,203	Other	F1	
14534 843-2083	14534 843-2083	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,709	Each	10%	\$6,938	Other	F1	
14534 843-2084	14534 843-2084	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,636	Each	10%	\$8,672	Other	F1	
14534 843-2085	14534 843-2085	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1	
14534 843-2086	14534 843-2086	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1	
14534 843-2087	14534 843-2087	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1	
14534 843-2088	14534 843-2088	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1	
14534 843-2089	14534 843-2089	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1	
14534 843-2090	14534 843-2090	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 843-2091	14534 843-2091	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1
14534 843-2092	14534 843-2092	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1
14534 843-2093	14534 843-2093	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1
14534 843-2094	14534 843-2094	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1
14534 843-2095	14534 843-2095	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1
14534 843-2096	14534 843-2096	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%	\$4,100	Other	F1
14534 843-2097	14534 843-2097	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1
14534 843-2098	14534 843-2098	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%	\$8,199	Other	F1
14534 843-2099	14534 843-2099	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%	\$10,249	Other	F1
14534 843-2100	14534 843-2100	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1
14534 843-2101	14534 843-2101	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1
14534 843-2102	14534 843-2102	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1
14534 843-2103	14534 843-2103	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1
14534 843-2104	14534 843-2104	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1
14534 843-2105	14534 843-2105	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1
14534 843-2106	14534 843-2106	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1
14534 843-2107	14534 843-2107	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1
14534 843-2108	14534 843-2108	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
14534 843-2109	14534 843-2109	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
14534 843-2110	14534 843-2110	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1
14534 843-2111	14534 843-2111	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
14534 843-2112	14534 843-2112	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
14534 843-2113	14534 843-2113	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
14534 843-2114	14534 843-2114	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
14534 843-2115	14534 843-2115	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
14534 843-2116	14534 843-2116	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
14534 843-2117	14534 843-2117	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
14534 843-2118	14534 843-2118	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
14534 843-2119	14534 843-2119	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
14534 843-2120	14534 843-2120	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
14534 843-2121	14534 843-2121	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
14534 843-2122	14534 843-2122	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
14534 843-2123	14534 843-2123	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
14534 843-2124	14534 843-2124	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
14534 843-2125	14534 843-2125	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
14534 843-2126	14534 843-2126	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
14534 843-2127	14534 843-2127	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
14534 843-2128	14534 843-2128	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
14534 843-2129	14534 843-2129	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
14534 843-2130	14534 843-2130	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
14534 843-2131	14534 843-2131	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
14534 843-2132	14534 843-2132	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I	Column K)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14534 843-2133	14534 843-2133	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other		F1
14534 843-2134	14534 843-2134	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,861	Other		F1
14534 843-2135	14534 843-2135	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other		F1
14534 843-2136	14534 843-2136	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other		F1
14534 843-2137	14534 843-2137	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other		F1
14534 843-2138	14534 843-2138	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other		F1
14534 843-2139	14534 843-2139	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other		F1
14534 843-2140	14534 843-2140	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other		F1
14534 843-2141	14534 843-2141	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other		F1
14534 843-2142	14534 843-2142	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other		F1
14534 843-2143	14534 843-2143	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other		F1
14534 843-2144	14534 843-2144	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other		F1
14534 843-2145	14534 843-2145	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,675	Other		F1
14534 843-2146	14534 843-2146	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other		F1
14534 843-2147	14534 843-2147	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other		F1
14534 843-2148	14534 843-2148	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other		F1
14534 843-2149	14534 843-2149	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other		F1
14534 843-2150	14534 843-2150	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other		F1
14534 843-2151	14534 843-2151	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other		F1
14534 843-2152	14534 843-2152	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other		F1
14534 843-2153	14534 843-2153	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other		F1
14534 843-2154	14534 843-2154	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other		F1
14534 843-2155	14534 843-2155	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other		F1
14534 843-2156	14534 843-2156	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other		F1
14534 843-2157	14534 843-2157	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other		F1
14534 843-2158	14534 843-2158	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other		F1
14534 843-2159	14534 843-2159	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other		F1
14534 843-2160	14534 843-2160	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other		F1
14534 843-2161	14534 843-2161	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other		F1
14534 843-2162	14534 843-2162	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other		F1
14534 843-2163	14534 843-2163	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other		F1
14534 843-2164	14534 843-2164	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other		F1
14534 843-2165	14534 843-2165	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2166	14534 843-2166	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2167	14534 843-2167	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2168	14534 843-2168	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2169	14534 843-2169	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2170	14534 843-2170	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2171	14534 843-2171	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2172	14534 843-2172	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2173	14534 843-2173	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2174	14534 843-2174	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2175	14534 843-2175	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2176	14534 843-2176	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2177	14534 843-2177	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2178	14534 843-2178	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2179	14534 843-2179	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2180	14534 843-2180	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2181	14534 843-2181	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1
14534 843-2182	14534 843-2182	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other		F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534_843-2183	14534_843-2183	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2184	14534_843-2184	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2185	14534_843-2185	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2186	14534_843-2186	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2187	14534_843-2187	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2188	14534_843-2188	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2189	14534_843-2189	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2190	14534_843-2190	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2191	14534_843-2191	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2192	14534_843-2192	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2193	14534_843-2193	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2194	14534_843-2194	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2195	14534_843-2195	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2196	14534_843-2196	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2197	14534_843-2197	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2198	14534_843-2198	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2199	14534_843-2199	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2200	14534_843-2200	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2201	14534_843-2201	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2202	14534_843-2202	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2203	14534_843-2203	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2204	14534_843-2204	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2205	14534_843-2205	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2206	14534_843-2206	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2207	14534_843-2207	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2208	14534_843-2208	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2209	14534_843-2209	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2210	14534_843-2210	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2211	14534_843-2211	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2212	14534_843-2212	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2213	14534_843-2213	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2214	14534_843-2214	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2215	14534_843-2215	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2216	14534_843-2216	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2217	14534_843-2217	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2218	14534_843-2218	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2219	14534_843-2219	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2220	14534_843-2220	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2221	14534_843-2221	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2222	14534_843-2222	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2223	14534_843-2223	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534_843-2224	14534_843-2224	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 843-2225	14534 843-2225	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2226	14534 843-2226	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2227	14534 843-2227	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2228	14534 843-2228	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2229	14534 843-2229	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2230	14534 843-2230	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2231	14534 843-2231	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2232	14534 843-2232	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2233	14534 843-2233	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2234	14534 843-2234	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2235	14534 843-2235	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2236	14534 843-2236	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2237	14534 843-2237	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2238	14534 843-2238	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2239	14534 843-2239	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2240	14534 843-2240	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2241	14534 843-2241	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2242	14534 843-2242	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2243	14534 843-2243	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2244	14534 843-2244	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2245	14534 843-2245	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2246	14534 843-2246	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2247	14534 843-2247	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2248	14534 843-2248	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2249	14534 843-2249	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2250	14534 843-2250	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2251	14534 843-2251	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2252	14534 843-2252	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2253	14534 843-2253	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2254	14534 843-2254	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2255	14534 843-2255	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2256	14534 843-2256	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2257	14534 843-2257	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2258	14534 843-2258	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-2259	14534 843-2259	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14534 843-9309	14534 843-9309	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,924	Each	10%	\$3,532	Other	F1
14534 843-9310	14534 843-9310	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$3,924	Each	10%	\$3,532	Other	F1
14534 843-9311	14534 843-9311	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$4,578	Each	10%	\$4,120	Other	F1
14534 843-9312	14534 843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
14534 843-9313	14534 843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	Other	F1
14534 843-9314	14534 843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	Other	F1
14534 843-9315	14534 843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	Other	F1
14534 843-9316	14534 843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	Other	F1
14534 843-9317	14534 843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	Other	F1
14534 843-9318	14534 843-9318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,578	Each	10%	\$4,120	Other	F1
14534 843-9319	14534 843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	Other	F1
14534 843-9320	14534 843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
14534 843-9321	14534 843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
14534 843-9324	14534 843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
14534 843-9325	14534 843-9325	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,752	Each	10%	\$1,577	Other	F1
14534 843-9326	14534 843-9326	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,044	Each	10%	\$1,840	Other	F1
14534 843-9329	14534 843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1
14534 843-9330	14534 843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1
14534 843-9331	14534 843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1
14534 843-9338	14534 843-9338	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,308	Each	10%	\$1,177	Other	F1
14534 843-9339	14534 843-9339	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,526	Each	10%	\$1,373	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534-843-9347	14534-843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1
14534-843-9348	14534-843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1
14534-843-9349	14534-843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1
14534-843-9350	14534-843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1
14534-843-9351	14534-843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1
14534-843-9352	14534-843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1
14534-843-9355	14534-843-9355	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,308	Each	10%	\$1,177	Other	F1
14534-843-9356	14534-843-9356	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,526	Each	10%	\$1,373	Other	F1
14534-843-9357	14534-843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1
14534-843-9358	14534-843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1
14534-843-9359	14534-843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1
14534-843-9360	14534-843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1
14534-843-9361	14534-843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1
14534-843-9364	14534-843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1
14534-843-9365	14534-843-9365	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,044	Each	10%	\$1,840	Other	F1
14534-843-9366	14534-843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
14534-843-9367	14534-843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1
14534-843-9368	14534-843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1
14534-843-9370	14534-843-9370	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,752	Each	10%	\$1,577	Other	F1
14534-843-9371	14534-843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
14534-843-9372	14534-843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1
14534-844-7624	14534-844-7624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7625	14534-844-7625	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7626	14534-844-7626	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7627	14534-844-7627	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7628	14534-844-7628	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7629	14534-844-7629	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7630	14534-844-7630	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7631	14534-844-7631	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7640	14534-844-7640	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7641	14534-844-7641	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7642	14534-844-7642	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7643	14534-844-7643	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7648	14534-844-7648	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7649	14534-844-7649	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7650	14534-844-7650	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7651	14534-844-7651	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7654	14534-844-7654	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7655	14534-844-7655	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7656	14534-844-7656	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-844-7659	14534-844-7659	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
14534-846-6498	14534-846-6498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534_846-6499	14534_846-6499	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6500	14534_846-6500	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6501	14534_846-6501	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6502	14534_846-6502	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6503	14534_846-6503	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6504	14534_846-6504	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6505	14534_846-6505	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6506	14534_846-6506	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6507	14534_846-6507	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6508	14534_846-6508	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6509	14534_846-6509	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6510	14534_846-6510	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6511	14534_846-6511	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6512	14534_846-6512	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6513	14534_846-6513	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6514	14534_846-6514	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6515	14534_846-6515	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6516	14534_846-6516	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6517	14534_846-6517	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6518	14534_846-6518	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6519	14534_846-6519	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6520	14534_846-6520	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6521	14534_846-6521	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6522	14534_846-6522	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6523	14534_846-6523	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6524	14534_846-6524	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6525	14534_846-6525	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6526	14534_846-6526	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6527	14534_846-6527	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6569	14534_846-6569	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$4,488	Each	10%	\$4,039	Other	F1
14534_846-6570	14534_846-6570	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$2,202	Each	10%	\$1,982	Other	F1
14534_846-6571	14534_846-6571	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,912	Each	10%	\$12,521	Other	F1
14534_846-6572	14534_846-6572	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,041	Each	10%	\$6,337	Other	F1
14534_846-6573	14534_846-6573	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
14534_846-6574	14534_846-6574	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,005	Each	10%	\$5,404	Other	F1
14534_846-6575	14534_846-6575	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
14534_846-6576	14534_846-6576	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1
14534_846-6577	14534_846-6577	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$10,327	Each	10%	\$9,295	Other	F1
14534_846-6578	14534_846-6578	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$805	Each	10%	\$725	Other	F1
14534_846-6579	14534_846-6579	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534_846-6580	14534_846-6580	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1
14534_846-6581	14534_846-6581	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,045	Each	10%	\$1,840	Other	F1
14534_846-6582	14534_846-6582	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,674	Each	10%	\$11,407	Other	F1
14534_846-6583	14534_846-6583	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,521	Each	10%	\$3,169	Other	F1
14534_846-6584	14534_846-6584	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,548	Each	10%	\$3,193	Other	F1
14534_846-6585	14534_846-6585	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$5,304	Each	10%	\$4,774	Other	F1
14534_846-6586	14534_846-6586	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
14534_846-6587	14534_846-6587	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
14534_846-6589	14534_846-6589	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,139	Each	10%	\$9,126	Other	F1
14534_846-6593	14534_846-6593	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,010	Each	10%	\$9,909	Other	F1
14534_846-6594	14534_846-6594	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
14534_846-6596	14534_846-6596	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
14534_846-6597	14534_846-6597	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,388	Each	10%	\$8,450	Other	F1
14534_846-6599	14534_846-6599	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1
14534_846-6600	14534_846-6600	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,606	Each	10%	\$4,145	Other	F1
14534_846-6601	14534_846-6601	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
14534_846-6603	14534_846-6603	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
14534_846-6604	14534_846-6604	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,262	Each	10%	\$7,436	Other	F1
14534_846-6606	14534_846-6606	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,895	Each	10%	\$5,306	Other	F1
14534_846-6607	14534_846-6607	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,505	Each	10%	\$4,954	Other	F1
14534_846-6649	14534_846-6649	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,284	Each	10%	\$3,856	Other	F1
14534_846-6650	14534_846-6650	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,752	Each	10%	\$2,477	Other	F1
14534_846-6651	14534_846-6651	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,235	Each	10%	\$3,811	Other	F1
14534_846-6652	14534_846-6652	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,590	Each	10%	\$5,031	Other	F1
14534_846-6653	14534_846-6653	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,426	Each	10%	\$6,683	Other	F1
14534_846-6654	14534_846-6654	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,559	Each	10%	\$2,303	Other	F1
14534_846-6655	14534_846-6655	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,513	Each	10%	\$2,262	Other	F1
14534_846-6656	14534_846-6656	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,352	Each	10%	\$5,717	Other	F1
14534_846-6657	14534_846-6657	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,205	Each	10%	\$10,984	Other	F1
14534_846-6658	14534_846-6658	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,434	Each	10%	\$10,290	Other	F1
14534_846-6659	14534_846-6659	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,027	Each	10%	\$4,524	Other	F1
14534_846-6660	14534_846-6660	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,694	Each	10%	\$4,225	Other	F1
14534_846-6661	14534_846-6661	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,677	Each	10%	\$5,109	Other	F1
14534_846-6662	14534_846-6662	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,428	Each	10%	\$1,285	Other	F1
14534_846-6663	14534_846-6663	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,459	Each	10%	\$4,913	Other	F1
14534_846-6664	14534_846-6664	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,129	Each	10%	\$3,716	Other	F1
14534_846-6665	14534_846-6665	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,712	Each	10%	\$5,141	Other	F1
14534_846-6666	14534_846-6666	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
14534_846-6667	14534_846-6667	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 846-6668	14534 846-6668	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
14534 846-6669	14534 846-6669	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,258	Each	10%	\$3,832	Other	F1
14534 846-6670	14534 846-6670	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,627	Each	10%	\$4,164	Other	F1
14534 846-6671	14534 846-6671	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
14534 846-6672	14534 846-6672	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
14534 846-6673	14534 846-6673	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,429	Each	10%	\$1,286	Other	F1
14534 846-6674	14534 846-6674	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,572	Other	F1
14534 846-6675	14534 846-6675	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
14534 846-6676	14534 846-6676	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$921	Each	10%	\$829	Other	F1
14534 846-6677	14534 846-6677	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,074	Each	10%	\$15,367	Other	F1
14534 846-6678	14534 846-6678	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,474	Each	10%	\$1,326	Other	F1
14534 846-6679	14534 846-6679	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
14534 846-6680	14534 846-6680	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
14534 846-6681	14534 846-6681	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,282	Each	10%	\$4,753	Other	F1
14534 846-6682	14534 846-6682	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,493	Each	10%	\$3,144	Other	F1
14534 846-6683	14534 846-6683	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,970	Each	10%	\$2,673	Other	F1
14534 846-6684	14534 846-6684	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$853	Each	10%	\$768	Other	F1
14534 846-6685	14534 846-6685	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,872	Each	10%	\$3,485	Other	F1
14534 846-6686	14534 846-6686	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,856	Each	10%	\$2,571	Other	F1
14534 846-6687	14534 846-6687	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,941	Each	10%	\$5,347	Other	F1
14534 846-6688	14534 846-6688	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,970	Each	10%	\$3,573	Other	F1
14534 846-6689	14534 846-6689	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$682	Each	10%	\$613	Other	F1
14534 846-6690	14534 846-6690	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,264	Each	10%	\$3,838	Other	F1
14534 846-6691	14534 846-6691	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,535	Each	10%	\$2,281	Other	F1
14534 846-6692	14534 846-6692	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1
14534 846-6693	14534 846-6693	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,485	Each	10%	\$1,337	Other	F1
14534 846-6771	14534 846-6771	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,252	Each	10%	\$2,026	Other	F1
14534 846-6772	14534 846-6772	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,753	Each	10%	\$3,377	Other	F1
14534 846-6773	14534 846-6773	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,549	Each	10%	\$1,394	Other	F1
14534 846-6774	14534 846-6774	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,404	Each	10%	\$3,964	Other	F1
14534 846-6775	14534 846-6775	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,441	Each	10%	\$2,197	Other	F1
14534 846-6776	14534 846-6776	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,486	Each	10%	\$8,537	Other	F1
14534 846-6777	14534 846-6777	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,085	Each	10%	\$2,776	Other	F1
14534 846-6778	14534 846-6778	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$16,442	Each	10%	\$14,797	Other	F1
14534 846-6779	14534 846-6779	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,346	Each	10%	\$3,011	Other	F1
14534 846-6780	14534 846-6780	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,130	Each	10%	\$10,017	Other	F1
14534 846-6781	14534 846-6781	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,869	Each	10%	\$2,582	Other	F1
14534 846-6782	14534 846-6782	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1
14534 846-6783	14534 846-6783	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,781	Each	10%	\$6,103	Other	F1
14534 846-6784	14534 846-6784	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1
14534 846-6803	14534 846-6803	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,094	Each	10%	\$3,685	Other	F1
14534 846-6804	14534 846-6804	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,415	Each	10%	\$3,073	Other	F1
14534 846-6805	14534 846-6805	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,027	Each	10%	\$3,624	Other	F1
14534 846-6806	14534 846-6806	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$11,736	Each	10%	\$10,562	Other	F1
14534 846-6807	14534 846-6807	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,839	Each	10%	\$2,555	Other	F1
14534 846-6808	14534 846-6808	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,422	Each	10%	\$3,979	Other	F1
14534 846-6809	14534 846-6809	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,577	Each	10%	\$5,919	Other	F1
14534 846-6810	14534 846-6810	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,416	Each	10%	\$2,175	Other	F1
14534 846-6811	14534 846-6811	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,363	Each	10%	\$1,227	Other	F1
14534 846-6812	14534 846-6812	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,323	Each	10%	\$6,591	Other	F1
14534 846-6813	14534 846-6813	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,542	Each	10%	\$1,388	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534_846-6814	14534_846-6814	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,287	Each	10%	\$3,859	Other	F1
14534_846-6815	14534_846-6815	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
14534_846-6816	14534_846-6816	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
14534_846-6817	14534_846-6817	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,611	Each	10%	\$1,450	Other	F1
14534_846-6818	14534_846-6818	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,287	Each	10%	\$2,058	Other	F1
14534_846-6838	14534_846-6838	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6839	14534_846-6839	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6840	14534_846-6840	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6841	14534_846-6841	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6842	14534_846-6842	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6843	14534_846-6843	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6844	14534_846-6844	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6845	14534_846-6845	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6846	14534_846-6846	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6847	14534_846-6847	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534_846-6848	14534_846-6848	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1
14534_846-6849	14534_846-6849	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,738	Each	10%	\$5,164	Other	F1
14534_846-6850	14534_846-6850	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,882	Each	10%	\$4,394	Other	F1
14534_846-6851	14534_846-6851	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,323	Each	10%	\$1,191	Other	F1
14534_846-6852	14534_846-6852	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,164	Each	10%	\$1,048	Other	F1
14534_846-6853	14534_846-6853	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,948	Each	10%	\$2,653	Other	F1
14534_846-6854	14534_846-6854	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,456	Each	10%	\$4,010	Other	F1
14534_846-6855	14534_846-6855	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,469	Each	10%	\$7,622	Other	F1
14534_846-6856	14534_846-6856	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,131	Each	10%	\$3,718	Other	F1
14534_846-6857	14534_846-6857	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
14534_846-6858	14534_846-6858	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
14534_846-6859	14534_846-6859	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,196	Each	10%	\$5,577	Other	F1
14534_846-6860	14534_846-6860	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,042	Each	10%	\$6,338	Other	F1
14534_846-6861	14534_846-6861	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1
14534_846-6862	14534_846-6862	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,365	Each	10%	\$1,228	Other	F1
14534_846-6863	14534_846-6863	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,150	Each	10%	\$7,335	Other	F1
14534_846-6864	14534_846-6864	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,222	Each	10%	\$2,900	Other	F1
14534_846-6901	14534_846-6901	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
14534_846-6902	14534_846-6902	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,070	Each	10%	\$4,563	Other	F1
14534_846-6903	14534_846-6903	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,002	Each	10%	\$2,702	Other	F1
14534_846-6904	14534_846-6904	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,991	Other	F1
14534_846-6905	14534_846-6905	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$836	Each	10%	\$753	Other	F1
14534_846-6906	14534_846-6906	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,658	Each	10%	\$4,192	Other	F1
14534_846-6907	14534_846-6907	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$15,809	Each	10%	\$14,228	Other	F1
14534_846-6908	14534_846-6908	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,408	Each	10%	\$3,067	Other	F1
14534_846-6909	14534_846-6909	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1
14534_846-6910	14534_846-6910	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
14534_846-6911	14534_846-6911	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
14534_846-6912	14534_846-6912	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I)Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14534 846-6913	14534 846-6913	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14534 846-6914	14534 846-6914	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
14534 846-6915	14534 846-6915	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14534 846-6916	14534 846-6916	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14534 846-6917	14534 846-6917	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14534 846-6918	14534 846-6918	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
14534 846-6919	14534 846-6919	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
14534 846-6920	14534 846-6920	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6921	14534 846-6921	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6922	14534 846-6922	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6923	14534 846-6923	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6924	14534 846-6924	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6925	14534 846-6925	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6926	14534 846-6926	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6927	14534 846-6927	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6928	14534 846-6928	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6929	14534 846-6929	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6930	14534 846-6930	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6931	14534 846-6931	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6932	14534 846-6932	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6933	14534 846-6933	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6934	14534 846-6934	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6935	14534 846-6935	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6936	14534 846-6936	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6937	14534 846-6937	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6938	14534 846-6938	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6939	14534 846-6939	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6940	14534 846-6940	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6941	14534 846-6941	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6942	14534 846-6942	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6943	14534 846-6943	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6944	14534 846-6944	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6945	14534 846-6945	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6946	14534 846-6946	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6947	14534 846-6947	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6948	14534 846-6948	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6949	14534 846-6949	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6950	14534 846-6950	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6951	14534 846-6951	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6952	14534 846-6952	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-6953	14534 846-6953	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 846-6954	14534 846-6954	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6955	14534 846-6955	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6956	14534 846-6956	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6957	14534 846-6957	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6958	14534 846-6958	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6959	14534 846-6959	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6960	14534 846-6960	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6961	14534 846-6961	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6962	14534 846-6962	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6963	14534 846-6963	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6964	14534 846-6964	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6965	14534 846-6965	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6966	14534 846-6966	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6967	14534 846-6967	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6968	14534 846-6968	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6969	14534 846-6969	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6970	14534 846-6970	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6971	14534 846-6971	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6972	14534 846-6972	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6973	14534 846-6973	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6974	14534 846-6974	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6975	14534 846-6975	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6976	14534 846-6976	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6977	14534 846-6977	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6978	14534 846-6978	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6979	14534 846-6979	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6980	14534 846-6980	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6981	14534 846-6981	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6982	14534 846-6982	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6983	14534 846-6983	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6984	14534 846-6984	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6985	14534 846-6985	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6986	14534 846-6986	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6987	14534 846-6987	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6988	14534 846-6988	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6989	14534 846-6989	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-6990	14534 846-6990	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,764	Each	10%	\$8,788	Other	F1
14534 846-6991	14534 846-6991	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,065	Each	10%	\$1,859	Other	F1
14534 846-6992	14534 846-6992	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,324	Each	10%	\$5,691	Other	F1
14534 846-6993	14534 846-6993	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,098	Each	10%	\$2,788	Other	F1
14534 846-6994	14534 846-6994	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,153	Each	10%	\$11,838	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534_846-6995	14534_846-6995	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,323	Each	10%	\$2,091	Other	F1
14534_846-6996	14534_846-6996	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,086	Each	10%	\$4,577	Other	F1
14534_846-6997	14534_846-6997	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,520	Each	10%	\$5,868	Other	F1
14534_846-6998	14534_846-6998	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,257	Each	10%	\$1,131	Other	F1
14534_846-6999	14534_846-6999	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,303	Each	10%	\$3,873	Other	F1
14534_846-7000	14534_846-7000	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,727	Each	10%	\$3,354	Other	F1
14534_846-7001	14534_846-7001	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,659	Each	10%	\$12,293	Other	F1
14534_846-7002	14534_846-7002	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
14534_846-7003	14534_846-7003	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,293	Each	10%	\$4,764	Other	F1
14534_846-7004	14534_846-7004	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
14534_846-7005	14534_846-7005	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,096	Each	10%	\$6,387	Other	F1
14534_846-7006	14534_846-7006	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$12,647	Each	10%	\$11,383	Other	F1
14534_846-7007	14534_846-7007	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,347	Each	10%	\$2,112	Other	F1
14534_846-7008	14534_846-7008	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,763	Each	10%	\$2,487	Other	F1
14534_846-7009	14534_846-7009	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,808	Each	10%	\$7,927	Other	F1
14534_846-7010	14534_846-7010	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$1,863	Each	10%	\$1,677	Other	F1
14534_846-7011	14534_846-7011	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
14534_846-7012	14534_846-7012	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,140	Each	10%	\$6,426	Other	F1
14534_846-7013	14534_846-7013	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,260	Each	10%	\$2,934	Other	F1
14534_846-7014	14534_846-7014	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,822	Each	10%	\$5,240	Other	F1
14534_846-7015	14534_846-7015	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,890	Each	10%	\$4,401	Other	F1
14534_846-7016	14534_846-7016	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,369	Each	10%	\$6,632	Other	F1
14534_846-7017	14534_846-7017	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,729	Each	10%	\$2,456	Other	F1
14534_846-7018	14534_846-7018	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,288	Each	10%	\$2,959	Other	F1
14534_846-7019	14534_846-7019	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$8,347	Each	10%	\$7,513	Other	F1
14534_846-7020	14534_846-7020	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
14534_846-7021	14534_846-7021	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,865	Each	10%	\$8,878	Other	F1
14534_846-7022	14534_846-7022	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,761	Each	10%	\$1,584	Other	F1
14534_846-7023	14534_846-7023	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,717	Each	10%	\$5,145	Other	F1
14534_846-7024	14534_846-7024	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,823	Each	10%	\$6,141	Other	F1
14534_846-7025	14534_846-7025	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,661	Each	10%	\$2,395	Other	F1
14534_846-7026	14534_846-7026	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,684	Each	10%	\$3,316	Other	F1
14534_846-7027	14534_846-7027	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,726	Each	10%	\$2,453	Other	F1
14534_846-7028	14534_846-7028	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,606	Each	10%	\$5,945	Other	F1
14534_846-7029	14534_846-7029	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,376	Each	10%	\$1,239	Other	F1
14534_846-7030	14534_846-7030	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,169	Each	10%	\$5,552	Other	F1
14534_846-7031	14534_846-7031	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$751	Each	10%	\$675	Other	F1
14534_846-7086	14534_846-7086	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14534 846-7087	14534 846-7087	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,117	Each	10%	\$1,906	Other	F1	
14534 846-7088	14534 846-7088	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,509	Each	10%	\$2,258	Other	F1	
14534 846-7089	14534 846-7089	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,244	Each	10%	\$9,220	Other	F1	
14534 846-7090	14534 846-7090	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1	
14534 846-7091	14534 846-7091	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$2,782	Each	10%	\$2,504	Other	F1	
14534 846-7092	14534 846-7092	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,162	Each	10%	\$2,846	Other	F1	
14534 846-7093	14534 846-7093	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$2,402	Each	10%	\$2,162	Other	F1	
14534 846-7094	14534 846-7094	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$8,477	Each	10%	\$7,629	Other	F1	
14534 846-7095	14534 846-7095	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,830	Each	10%	\$6,147	Other	F1	
14534 846-7096	14534 846-7096	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1	
14534 846-7097	14534 846-7097	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$5,565	Each	10%	\$5,008	Other	F1	
14534 846-7098	14534 846-7098	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$10,587	Each	10%	\$9,528	Other	F1	
14534 846-7099	14534 846-7099	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$7,146	Each	10%	\$6,431	Other	F1	
14534 846-7100	14534 846-7100	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$5,100	Each	10%	\$4,590	Other	F1	
14534 846-7101	14534 846-7101	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$2,693	Each	10%	\$2,424	Other	F1	
14534 846-7102	14534 846-7102	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$887	Each	10%	\$798	Other	F1	
14534 846-7103	14534 846-7103	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$6,283	Each	10%	\$5,655	Other	F1	
14534 846-7104	14534 846-7104	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,804	Each	10%	\$4,323	Other	F1	
14534 846-7105	14534 846-7105	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr	\$6,616	Each	10%	\$5,955	Other	F1	
14534 846-7124	14534 846-7124	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,695	Each	10%	\$1,526	Other	F1	
14534 846-7125	14534 846-7125	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$3,381	Each	10%	\$3,052	Other	F1	
14534 846-7126	14534 846-7126	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$4,080	Each	10%	\$3,672	Other	F1	
14534 846-7127	14534 846-7127	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,605	Each	10%	\$6,844	Other	F1	
14534 846-7128	14534 846-7128	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$7,712	Each	10%	\$6,940	Other	F1	
14534 846-7129	14534 846-7129	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$3,603	Each	10%	\$3,242	Other	F1	
14534 846-7130	14534 846-7130	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,673	Each	10%	\$1,506	Other	F1	
14534 846-7131	14534 846-7131	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$4,488	Each	10%	\$4,039	Other	F1	
14534 846-7132	14534 846-7132	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$9,316	Each	10%	\$8,385	Other	F1	
14534 846-7133	14534 846-7133	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$7,453	Each	10%	\$6,708	Other	F1	
14534 846-7134	14534 846-7134	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$6,860	Each	10%	\$6,174	Other	F1	
14534 846-7135	14534 846-7135	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,434	Each	10%	\$1,291	Other	F1	
14534 846-7136	14534 846-7136	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,201	Each	10%	\$1,081	Other	F1	
14534 846-7137	14534 846-7137	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,501	Each	10%	\$1,351	Other	F1	
14534 846-7138	14534 846-7138	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,419	Each	10%	\$1,277	Other	F1	
14534 846-7139	14534 846-7139	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1	
14534 846-7164	14534 846-7164	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,803	Each	10%	\$7,922	Other	F1	
14534 846-7165	14534 846-7165	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1	
14534 846-7166	14534 846-7166	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,573	Each	10%	\$4,116	Other	F1	
14534 846-7167	14534 846-7167	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,172	Each	10%	\$6,455	Other	F1	
14534 846-7168	14534 846-7168	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1	
14534 846-7169	14534 846-7169	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,147	Each	10%	\$8,232	Other	F1	
14534 846-7170	14534 846-7170	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$774	Each	10%	\$697	Other	F1	
14534 846-7171	14534 846-7171	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,630	Each	10%	\$1,467	Other	F1	
14534 846-7172	14534 846-7172	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,412	Each	10%	\$3,070	Other	F1	
14534 846-7173	14534 846-7173	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,182	Each	10%	\$3,764	Other	F1	
14534 846-7174	14534 846-7174	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-7175	14534 846-7175	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-7176	14534 846-7176	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14534 846-7177	14534 846-7177	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
14534 846-7178	14534 846-7178	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7179	14534 846-7179	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7180	14534 846-7180	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7181	14534 846-7181	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7182	14534 846-7182	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7183	14534 846-7183	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7184	14534 846-7184	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7185	14534 846-7185	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7186	14534 846-7186	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7187	14534 846-7187	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7188	14534 846-7188	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7189	14534 846-7189	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7190	14534 846-7190	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7191	14534 846-7191	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7192	14534 846-7192	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7193	14534 846-7193	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7194	14534 846-7194	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7195	14534 846-7195	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7196	14534 846-7196	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7197	14534 846-7197	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7198	14534 846-7198	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7199	14534 846-7199	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7200	14534 846-7200	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7201	14534 846-7201	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7202	14534 846-7202	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7203	14534 846-7203	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7204	14534 846-7204	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7205	14534 846-7205	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7206	14534 846-7206	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7207	14534 846-7207	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7208	14534 846-7208	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7209	14534 846-7209	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7210	14534 846-7210	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7211	14534 846-7211	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7212	14534 846-7212	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7213	14534 846-7213	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7214	14534 846-7214	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7215	14534 846-7215	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7216	14534 846-7216	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7217	14534 846-7217	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7218	14534 846-7218	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7219	14534 846-7219	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7220	14534 846-7220	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7221	14534 846-7221	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7222	14534 846-7222	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7223	14534 846-7223	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7224	14534 846-7224	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7225	14534 846-7225	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7226	14534 846-7226	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7227	14534 846-7227	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 846-7228	14534 846-7228	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7229	14534 846-7229	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7230	14534 846-7230	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7231	14534 846-7231	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7232	14534 846-7232	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7233	14534 846-7233	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7234	14534 846-7234	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7235	14534 846-7235	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7236	14534 846-7236	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7237	14534 846-7237	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7238	14534 846-7238	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7239	14534 846-7239	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7240	14534 846-7240	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7241	14534 846-7241	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7242	14534 846-7242	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7243	14534 846-7243	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7244	14534 846-7244	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7245	14534 846-7245	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7246	14534 846-7246	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7247	14534 846-7247	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7248	14534 846-7248	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7249	14534 846-7249	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7250	14534 846-7250	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7251	14534 846-7251	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7252	14534 846-7252	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-7253	14534 846-7253	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8048	14534 846-8048	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8049	14534 846-8049	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8050	14534 846-8050	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8051	14534 846-8051	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8052	14534 846-8052	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8053	14534 846-8053	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8054	14534 846-8054	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8055	14534 846-8055	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8056	14534 846-8056	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8057	14534 846-8057	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8058	14534 846-8058	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8059	14534 846-8059	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 846-8060	14534 846-8060	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14534 846-8061	14534 846-8061	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8062	14534 846-8062	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8063	14534 846-8063	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8064	14534 846-8064	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8065	14534 846-8065	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8066	14534 846-8066	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8067	14534 846-8067	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14534 846-8068	14534 846-8068	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14534 846-8069	14534 846-8069	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8070	14534 846-8070	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8071	14534 846-8071	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14534 846-8072	14534 846-8072	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8073	14534 846-8073	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8074	14534 846-8074	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14534 846-8075	14534 846-8075	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14534 846-8076	14534 846-8076	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8077	14534 846-8077	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8078	14534 846-8078	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$2,329	Each	10%	\$2,096	Other	F1
14534 846-8079	14534 846-8079	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$7,157	Each	10%	\$6,441	Other	F1
14534 846-8080	14534 846-8080	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$2,647	Each	10%	\$2,382	Other	F1
14534 846-8081	14534 846-8081	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,955	Each	10%	\$4,459	Other	F1
14534 846-8082	14534 846-8082	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$12,005	Each	10%	\$10,805	Other	F1
14534 846-8083	14534 846-8083	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$6,881	Each	10%	\$6,193	Other	F1
14534 846-8084	14534 846-8084	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$13,308	Each	10%	\$11,977	Other	F1
14534 846-8085	14534 846-8085	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$852	Each	10%	\$767	Other	F1
14534 846-8086	14534 846-8086	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$2,038	Each	10%	\$1,834	Other	F1
14534 846-8087	14534 846-8087	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$7,919	Each	10%	\$7,127	Other	F1
14534 846-8088	14534 846-8088	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$1,501	Each	10%	\$1,351	Other	F1
14534 846-8089	14534 846-8089	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$2,295	Each	10%	\$2,066	Other	F1
14534 846-8090	14534 846-8090	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$6,264	Each	10%	\$5,638	Other	F1
14534 846-8091	14534 846-8091	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,915	Each	10%	\$3,523	Other	F1
14534 846-8092	14534 846-8092	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,456	Each	10%	\$1,310	Other	F1
14534 846-8093	14534 846-8093	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$4,391	Each	10%	\$3,952	Other	F1
14534 846-8094	14534 846-8094	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,439	Each	10%	\$2,195	Other	F1
14534 846-8095	14534 846-8095	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$4,335	Each	10%	\$3,902	Other	F1
14534 846-8096	14534 846-8096	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,473	Each	10%	\$4,025	Other	F1
14534 846-8097	14534 846-8097	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$8,778	Each	10%	\$7,900	Other	F1
14534 846-8098	14534 846-8098	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$5,298	Each	10%	\$4,768	Other	F1
14534 846-8099	14534 846-8099	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$4,647	Each	10%	\$4,183	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 846-8100	14534 846-8100	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,281	Each	10%	\$4,753	Other	F1
14534 846-8101	14534 846-8101	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,399	Each	10%	\$6,659	Other	F1
14534 846-8102	14534 846-8102	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,919	Each	10%	\$1,727	Other	F1
14534 846-8103	14534 846-8103	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,098	Each	10%	\$9,988	Other	F1
14534 846-8104	14534 846-8104	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,322	Each	10%	\$11,090	Other	F1
14534 846-8105	14534 846-8105	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,312	Each	10%	\$5,681	Other	F1
14534 846-8106	14534 846-8106	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1
14534 846-8107	14534 846-8107	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,797	Each	10%	\$7,018	Other	F1
14534 846-8108	14534 846-8108	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,975	Each	10%	\$12,578	Other	F1
14534 846-8109	14534 846-8109	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,555	Each	10%	\$3,199	Other	F1
14534 846-8110	14534 846-8110	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,478	Each	10%	\$3,130	Other	F1
14534 846-8111	14534 846-8111	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1
14534 846-8112	14534 846-8112	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,827	Each	10%	\$4,344	Other	F1
14534 846-8113	14534 846-8113	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,492	Each	10%	\$4,943	Other	F1
14534 846-8114	14534 846-8114	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,503	Each	10%	\$6,753	Other	F1
14534 846-8115	14534 846-8115	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,043	Each	10%	\$8,139	Other	F1
14534 846-8116	14534 846-8116	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,478	Each	10%	\$4,030	Other	F1
14534 846-8117	14534 846-8117	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,928	Each	10%	\$1,735	Other	F1
14534 846-8118	14534 846-8118	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,753	Each	10%	\$2,477	Other	F1
14534 846-8119	14534 846-8119	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,238	Each	10%	\$7,414	Other	F1
14534 846-8120	14534 846-8120	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,883	Each	10%	\$2,594	Other	F1
14534 846-8121	14534 846-8121	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,702	Each	10%	\$2,432	Other	F1
14534 846-8122	14534 846-8122	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,952	Each	10%	\$3,557	Other	F1
14534 846-8123	14534 846-8123	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,719	Each	10%	\$8,747	Other	F1
14534 846-8124	14534 846-8124	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,276	Each	10%	\$9,248	Other	F1
14534 846-8125	14534 846-8125	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1
14534 846-8126	14534 846-8126	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,032	Each	10%	\$5,429	Other	F1
14534 846-8127	14534 846-8127	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,743	Each	10%	\$1,568	Other	F1
14534 846-8128	14534 846-8128	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,074	Each	10%	\$5,467	Other	F1
14534 846-8129	14534 846-8129	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,578	Each	10%	\$3,220	Other	F1
14534 846-8130	14534 846-8130	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,662	Each	10%	\$4,196	Other	F1
14534 846-8131	14534 846-8131	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,703	Each	10%	\$5,133	Other	F1
14534 846-8132	14534 846-8132	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1
14534 846-8133	14534 846-8133	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,555	Each	10%	\$5,899	Other	F1
14534 846-8134	14534 846-8134	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1
14534 846-8135	14534 846-8135	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,305	Each	10%	\$5,674	Other	F1
14534 846-8136	14534 846-8136	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,790	Each	10%	\$4,311	Other	F1
14534 846-8137	14534 846-8137	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$968	Each	10%	\$871	Other	F1
14534 846-8138	14534 846-8138	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,951	Each	10%	\$3,565	Other	F1
14534 846-8139	14534 846-8139	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,882	Each	10%	\$1,694	Other	F1
14534 846-8140	14534 846-8140	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,814	Each	10%	\$3,433	Other	F1
14534 846-8141	14534 846-8141	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,624	Each	10%	\$5,062	Other	F1
14534 846-8142	14534 846-8142	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,190	Each	10%	\$2,871	Other	F1
14534 846-8143	14534 846-8143	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,641	Each	10%	\$4,177	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14534 846-8144	14534 846-8144	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,613	Each	10%	\$4,151	Other	F1
14534 846-8145	14534 846-8145	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,994	Each	10%	\$2,694	Other	F1
14534 846-8146	14534 846-8146	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,793	Each	10%	\$1,614	Other	F1
14534 846-8147	14534 846-8147	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,291	Each	10%	\$2,962	Other	F1
14534 846-8148	14534 846-8148	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$2,977	Each	10%	\$2,680	Other	F1
14534 846-8149	14534 846-8149	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$4,110	Each	10%	\$3,699	Other	F1
14534 846-8150	14534 846-8150	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$16,600	Each	10%	\$14,940	Other	F1
14534 846-8151	14534 846-8151	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$5,784	Each	10%	\$5,205	Other	F1
14534 846-8152	14534 846-8152	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,571	Each	10%	\$1,414	Other	F1
14534 846-8153	14534 846-8153	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$1,326	Each	10%	\$1,193	Other	F1
14534 846-8154	14534 846-8154	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$3,668	Each	10%	\$3,301	Other	F1
14534 846-8155	14534 846-8155	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$4,645	Each	10%	\$4,180	Other	F1
14534 846-8156	14534 846-8156	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$2,201	Each	10%	\$1,981	Other	F1
14534 846-8157	14534 846-8157	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,316	Each	10%	\$2,985	Other	F1
14534 846-8158	14534 846-8158	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1
14534 846-8159	14534 846-8159	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$6,947	Each	10%	\$6,253	Other	F1
14534 846-8160	14534 846-8160	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$5,849	Each	10%	\$5,264	Other	F1
14534 846-8161	14534 846-8161	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$5,355	Each	10%	\$4,820	Other	F1
14534 846-8162	14534 846-8162	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$5,341	Each	10%	\$4,807	Other	F1
14534 846-8163	14534 846-8163	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$7,432	Each	10%	\$6,689	Other	F1
14534 846-8164	14534 846-8164	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$7,225	Each	10%	\$6,503	Other	F1
14534 846-8165	14534 846-8165	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$5,510	Each	10%	\$4,959	Other	F1
14534 846-8166	14534 846-8166	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$3,580	Each	10%	\$3,222	Other	F1
14534 846-8167	14534 846-8167	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,934	Each	10%	\$2,640	Other	F1
14534 846-8168	14534 846-8168	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$2,387	Each	10%	\$2,148	Other	F1
14534 846-8169	14534 846-8169	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$4,836	Each	10%	\$4,352	Other	F1
14534 846-8170	14534 846-8170	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$6,097	Each	10%	\$5,487	Other	F1
14534 846-8171	14534 846-8171	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$4,764	Each	10%	\$4,288	Other	F1
14534 846-8172	14534 846-8172	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$3,315	Each	10%	\$2,984	Other	F1
14534 846-8173	14534 846-8173	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$17,928	Each	10%	\$16,135	Other	F1
14534 846-8174	14534 846-8174	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$17,264	Each	10%	\$15,537	Other	F1
14534 846-8175	14534 846-8175	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,275	Each	10%	\$1,148	Other	F1
14534 846-8176	14534 846-8176	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,122	Each	10%	\$1,010	Other	F1
14534 846-8177	14534 846-8177	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,315	Each	10%	\$2,984	Other	F1
14534 846-8178	14534 846-8178	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,479	Each	10%	\$2,231	Other	F1
14534 846-8179	14534 846-8179	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$3,903	Each	10%	\$3,513	Other	F1
14534 846-8180	14534 846-8180	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$9,975	Each	10%	\$8,978	Other	F1
14534 846-8181	14534 846-8181	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$5,145	Each	10%	\$4,631	Other	F1
14534 846-8182	14534 846-8182	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$3,169	Each	10%	\$2,852	Other	F1
14534 846-8183	14534 846-8183	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,020	Each	10%	\$1,818	Other	F1
14534 846-8184	14534 846-8184	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$2,858	Each	10%	\$2,573	Other	F1
14534 846-8185	14534 846-8185	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14534 846-8186	14534 846-8186	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14534 846-8187	14534 846-8187	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8188	14534 846-8188	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8189	14534 846-8189	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8190	14534 846-8190	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8191	14534 846-8191	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8192	14534 846-8192	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8193	14534 846-8193	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8194	14534 846-8194	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8195	14534 846-8195	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,533	Each	10%	\$1,380	Other	F1
14534 846-8196	14534 846-8196	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$3,216	Each	10%	\$2,894	Other	F1
14534 846-8197	14534 846-8197	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$2,896	Each	10%	\$2,607	Other	F1
14534 846-8198	14534 846-8198	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,114	Each	10%	\$5,502	Other	F1
14534 846-8199	14534 846-8199	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,193	Each	10%	\$2,874	Other	F1
14534 846-8200	14534 846-8200	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$3,625	Each	10%	\$3,262	Other	F1
14534 846-8201	14534 846-8201	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$10,687	Each	10%	\$9,618	Other	F1
14534 846-8202	14534 846-8202	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1
14534 846-8203	14534 846-8203	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
14534 846-8204	14534 846-8204	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,720	Each	10%	\$1,548	Other	F1
14534 846-8205	14534 846-8205	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,096	Each	10%	\$2,787	Other	F1
14534 846-8206	14534 846-8206	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$3,342	Each	10%	\$3,008	Other	F1
14534 846-8207	14534 846-8207	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$4,509	Each	10%	\$4,058	Other	F1
14534 846-8208	14534 846-8208	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$7,738	Each	10%	\$6,964	Other	F1
14534 846-8209	14534 846-8209	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$11,116	Each	10%	\$10,004	Other	F1
14534 846-8210	14534 846-8210	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14534 846-8211	14534 846-8211	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8212	14534 846-8212	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8213	14534 846-8213	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8214	14534 846-8214	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8215	14534 846-8215	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8216	14534 846-8216	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8217	14534 846-8217	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8218	14534 846-8218	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8219	14534 846-8219	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8220	14534 846-8220	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8221	14534 846-8221	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8222	14534 846-8222	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8223	14534 846-8223	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8224	14534 846-8224	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8225	14534 846-8225	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8226	14534 846-8226	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8227	14534 846-8227	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8228	14534 846-8228	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8229	14534 846-8229	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8230	14534 846-8230	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8231	14534 846-8231	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8232	14534 846-8232	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8233	14534 846-8233	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8234	14534 846-8234	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8235	14534 846-8235	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8236	14534 846-8236	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8237	14534 846-8237	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8238	14534 846-8238	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8239	14534 846-8239	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8240	14534 846-8240	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8241	14534 846-8241	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8242	14534 846-8242	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8243	14534 846-8243	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8244	14534 846-8244	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8245	14534 846-8245	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8246	14534 846-8246	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8247	14534 846-8247	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8248	14534 846-8248	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8249	14534 846-8249	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8250	14534 846-8250	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8251	14534 846-8251	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8252	14534 846-8252	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8253	14534 846-8253	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8254	14534 846-8254	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8255	14534 846-8255	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8256	14534 846-8256	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8257	14534 846-8257	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8258	14534 846-8258	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8259	14534 846-8259	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8260	14534 846-8260	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14534 846-8261	14534 846-8261	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14534 846-8262	14534 846-8262	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8263	14534 846-8263	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8264	14534 846-8264	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8265	14534 846-8265	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14534 846-8266	14534 846-8266	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8267	14534 846-8267	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8268	14534 846-8268	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8269	14534 846-8269	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14534 846-8270	14534 846-8270	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$1,151	Each	10%	\$1,036	Other	F1
14534 846-8271	14534 846-8271	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$2,119	Each	10%	\$1,907	Other	F1
14534 846-8272	14534 846-8272	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8273	14534 846-8273	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8274	14534 846-8274	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8275	14534 846-8275	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8276	14534 846-8276	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8277	14534 846-8277	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8278	14534 846-8278	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8279	14534 846-8279	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8280	14534 846-8280	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14534 846-8281	14534 846-8281	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8282	14534 846-8282	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8283	14534 846-8283	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8284	14534 846-8284	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8285	14534 846-8285	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14534 846-8286	14534 846-8286	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8287	14534 846-8287	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8288	14534 846-8288	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8289	14534 846-8289	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8290	14534 846-8290	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8291	14534 846-8291	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8292	14534 846-8292	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$10,773	Each	10%	\$9,696	Other	F1
14534 846-8293	14534 846-8293	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,772	Each	10%	\$2,495	Other	F1
14534 846-8294	14534 846-8294	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,561	Each	10%	\$10,405	Other	F1
14534 846-8295	14534 846-8295	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1
14534 846-8296	14534 846-8296	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$3,228	Each	10%	\$2,905	Other	F1
14534 846-8297	14534 846-8297	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,497	Each	10%	\$6,748	Other	F1
14534 846-8298	14534 846-8298	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$3,815	Each	10%	\$3,433	Other	F1
14534 846-8299	14534 846-8299	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK	\$4,288	Each	10%	\$3,842	Other	F1
14534 846-8300	14534 846-8300	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,435	Each	10%	\$3,992	Other	F1
14534 846-8301	14534 846-8301	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$1,007	Each	10%	\$906	Other	F1
14534 846-8302	14534 846-8302	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$7,114	Each	10%	\$6,403	Other	F1
14534 846-8303	14534 846-8303	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,770	Each	10%	\$3,393	Other	F1
14534 846-8304	14534 846-8304	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,013	Each	10%	\$4,511	Other	F1
14534 846-8305	14534 846-8305	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,084	Each	10%	\$3,676	Other	F1
14534 846-8306	14534 846-8306	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,940	Each	10%	\$3,546	Other	F1
14534 846-8307	14534 846-8307	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$9,359	Each	10%	\$8,423	Other	F1
14534 846-8308	14534 846-8308	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,785	Each	10%	\$3,406	Other	F1
14534 846-8309	14534 846-8309	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,056	Each	10%	\$5,450	Other	F1
14534 846-8310	14534 846-8310	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$6,260	Each	10%	\$5,634	Other	F1
14534 846-8311	14534 846-8311	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1
14534 846-8312	14534 846-8312	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other	F1
14534 846-8313	14534 846-8313	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,618	Each	10%	\$2,356	Other	F1
14534 846-8314	14534 846-8314	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$8,999	Each	10%	\$8,099	Other	F1
14534 846-8315	14534 846-8315	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$5,569	Each	10%	\$5,013	Other	F1
14534 846-8316	14534 846-8316	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,517	Each	10%	\$2,265	Other	F1
14534 846-8317	14534 846-8317	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,800	Each	10%	\$5,220	Other	F1
14534 846-8318	14534 846-8318	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
14534 846-8319	14534 846-8319	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,812	Each	10%	\$1,631	Other	F1
14534 846-8320	14534 846-8320	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,213	Each	10%	\$2,892	Other	F1
14534 846-8321	14534 846-8321	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$3,071	Each	10%	\$2,763	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	Price			ALJP Proposed Price/UoM (Calculated)	Price/UoM (Calculated)			
14534 846-8322	14534 846-8322	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$2,295	Each	10%	\$2,066	Other	F1			
14534 846-8323	14534 846-8323	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$10,844	Each	10%	\$9,759	Other	F1			
14534 846-8324	14534 846-8324	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$5,722	Each	10%	\$5,149	Other	F1			
14534 846-8325	14534 846-8325	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,438	Each	10%	\$12,094	Other	F1			
14534 846-8326	14534 846-8326	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,374	Each	10%	\$9,337	Other	F1			
14534 846-8327	14534 846-8327	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,215	Each	10%	\$1,993	Other	F1			
14534 846-8328	14534 846-8328	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$1,842	Each	10%	\$1,658	Other	F1			
14534 846-8329	14534 846-8329	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,072	Each	10%	\$1,865	Other	F1			
14534 846-8330	14534 846-8330	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,654	Each	10%	\$1,489	Other	F1			
14534 846-8331	14534 846-8331	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$938	Each	10%	\$844	Other	F1			
14534 846-8332	14534 846-8332	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$8,097	Each	10%	\$7,287	Other	F1			
14534 846-8333	14534 846-8333	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1			
14534 846-8334	14534 846-8334	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,423	Each	10%	\$3,081	Other	F1			
14534 846-8335	14534 846-8335	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,066	Each	10%	\$3,659	Other	F1			
14534 846-8336	14534 846-8336	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,628	Each	10%	\$6,865	Other	F1			
14534 846-8337	14534 846-8337	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,933	Each	10%	\$7,140	Other	F1			
14534 846-8338	14534 846-8338	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,657	Each	10%	\$4,191	Other	F1			
14534 846-8339	14534 846-8339	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,301	Each	10%	\$3,871	Other	F1			
14534 846-8340	14534 846-8340	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,856	Each	10%	\$1,671	Other	F1			
14534 846-8341	14534 846-8341	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,683	Each	10%	\$6,915	Other	F1			
14534 846-8342	14534 846-8342	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,228	Each	10%	\$3,806	Other	F1			
14534 846-8343	14534 846-8343	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,620	Each	10%	\$2,358	Other	F1			
14534 846-8344	14534 846-8344	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,785	Each	10%	\$1,607	Other	F1			
14534 846-8345	14534 846-8345	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,046	Each	10%	\$941	Other	F1			
14534 846-8346	14534 846-8346	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1			
14534 846-8347	14534 846-8347	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,513	Each	10%	\$13,062	Other	F1			
14534 846-8348	14534 846-8348	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1			
14534 846-8349	14534 846-8349	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,949	Each	10%	\$4,454	Other	F1			
14534 846-8350	14534 846-8350	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,104	Each	10%	\$4,594	Other	F1			
14534 846-8351	14534 846-8351	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1			
14534 846-8352	14534 846-8352	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,815	Each	10%	\$11,534	Other	F1			
14534 846-8353	14534 846-8353	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,470	Each	10%	\$3,123	Other	F1			
14534 846-8354	14534 846-8354	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			
14534 846-8355	14534 846-8355	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			
14534 846-8356	14534 846-8356	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			
14534 846-8357	14534 846-8357	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			
14534 846-8358	14534 846-8358	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			
14534 846-8359	14534 846-8359	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			
14534 846-8360	14534 846-8360	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			
14534 846-8361	14534 846-8361	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			
14534 846-8362	14534 846-8362	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			
14534 846-8363	14534 846-8363	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1			



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534 846-8364	14534 846-8364	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8365	14534 846-8365	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8366	14534 846-8366	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8367	14534 846-8367	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8368	14534 846-8368	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8369	14534 846-8369	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8370	14534 846-8370	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8371	14534 846-8371	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8372	14534 846-8372	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8373	14534 846-8373	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8374	14534 846-8374	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,713	Each	10%	\$6,041	Other	F1
14534 846-8375	14534 846-8375	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,689	Each	10%	\$1,520	Other	F1
14534 846-8376	14534 846-8376	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,928	Each	10%	\$6,235	Other	F1
14534 846-8377	14534 846-8377	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1
14534 846-8378	14534 846-8378	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,109	Each	10%	\$998	Other	F1
14534 846-8379	14534 846-8379	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8380	14534 846-8380	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8381	14534 846-8381	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8382	14534 846-8382	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8383	14534 846-8383	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8384	14534 846-8384	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8385	14534 846-8385	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8386	14534 846-8386	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8387	14534 846-8387	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8388	14534 846-8388	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8389	14534 846-8389	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8390	14534 846-8390	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8391	14534 846-8391	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8392	14534 846-8392	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8393	14534 846-8393	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8394	14534 846-8394	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8395	14534 846-8395	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8396	14534 846-8396	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8397	14534 846-8397	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8398	14534 846-8398	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8399	14534 846-8399	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,718	Each	10%	\$2,446	Other	F1
14534 846-8400	14534 846-8400	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1
14534 846-8401	14534 846-8401	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,608	Each	10%	\$13,147	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14534 846-8402	14534 846-8402	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8403	14534 846-8403	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8404	14534 846-8404	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8405	14534 846-8405	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8406	14534 846-8406	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8407	14534 846-8407	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8408	14534 846-8408	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8409	14534 846-8409	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8410	14534 846-8410	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8411	14534 846-8411	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8412	14534 846-8412	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8413	14534 846-8413	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8414	14534 846-8414	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8415	14534 846-8415	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8416	14534 846-8416	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8417	14534 846-8417	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8418	14534 846-8418	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
14534 846-8419	14534 846-8419	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8420	14534 846-8420	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8421	14534 846-8421	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8422	14534 846-8422	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$1,066	Each	10%	\$959	Other	F1
14534 846-8423	14534 846-8423	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,051	Each	10%	\$2,746	Other	F1
14534 846-8424	14534 846-8424	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
14534 846-8425	14534 846-8425	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8426	14534 846-8426	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8427	14534 846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8428	14534 846-8428	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8429	14534 846-8429	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8430	14534 846-8430	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8431	14534 846-8431	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8432	14534 846-8432	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8433	14534 846-8433	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8434	14534 846-8434	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8435	14534 846-8435	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8436	14534 846-8436	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8437	14534 846-8437	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8438	14534 846-8438	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8439	14534 846-8439	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8440	14534 846-8440	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8441	14534 846-8441	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

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Vendor Notes:

Updated November 25, 2020

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14534 846-8442	14534 846-8442	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8443	14534 846-8443	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8444	14534 846-8444	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14534 846-8445	14534 846-8445	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$9,243	Each	10%	\$8,318	Other	F1
14534 846-8446	14534 846-8446	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,192	Each	10%	\$3,773	Other	F1
14534 846-8447	14534 846-8447	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,482	Each	10%	\$6,734	Other	F1
14534 846-8448	14534 846-8448	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,786	Each	10%	\$1,608	Other	F1
14534 846-8449	14534 846-8449	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,782	Each	10%	\$8,804	Other	F1
14534 846-8450	14534 846-8450	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
14534 846-8451	14534 846-8451	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,558	Each	10%	\$7,702	Other	F1
14534 846-8452	14534 846-8452	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1
14534 846-8453	14534 846-8453	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
14534 846-8454	14534 846-8454	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,069	Each	10%	\$5,462	Other	F1
14534 846-8455	14534 846-8455	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1
14534 846-8456	14534 846-8456	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1
14534 846-8457	14534 846-8457	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,996	Each	10%	\$1,796	Other	F1
14534 846-8458	14534 846-8458	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,205	Each	10%	\$6,485	Other	F1
14534 846-8459	14534 846-8459	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,900	Each	10%	\$8,010	Other	F1
14534 846-8460	14534 846-8460	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1
14534 846-8461	14534 846-8461	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,165	Each	10%	\$6,448	Other	F1
14534 846-8462	14534 846-8462	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,531	Each	10%	\$6,778	Other	F1
14534 846-8463	14534 846-8463	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,825	Each	10%	\$10,643	Other	F1
14534 846-8464	14534 846-8464	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,582	Each	10%	\$2,324	Other	F1
14534 846-8465	14534 846-8465	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,479	Each	10%	\$2,231	Other	F1
14534 846-8466	14534 846-8466	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,451	Each	10%	\$6,706	Other	F1
14534 846-8467	14534 846-8467	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
14534 847-2862	14534 847-2862	HyperConverged Infra	ProDeploy Dell EMC VxRail - Remote	\$1,352	Each	10%	\$1,217	Other	F1
14534 847-2871	14534 847-2871	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Req ProDeploy Remote) - Remote	\$366	Each	10%	\$329	Other	F1
14534 847-7636	14534 847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%	\$4,801	Other	F1
14534 847-7637	14534 847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%	\$4,801	Other	F1
14534 847-7638	14534 847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%	\$5,601	Other	F1
14534 847-7639	14534 847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%	\$2,400	Other	F1
14534 847-7640	14534 847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%	\$800	Other	F1
14534 847-7641	14534 847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%	\$1,600	Other	F1
14534 847-7642	14534 847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%	\$2,400	Other	F1
14534 847-7643	14534 847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%	\$3,200	Other	F1
14534 847-7644	14534 847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%	\$4,001	Other	F1
14534 847-7645	14534 847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%	\$5,601	Other	F1

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Vendor Notes:

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14534 847-7646	14534 847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$889	Each	10%	\$800	Other	F1
14534 847-7647	14534 847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%	\$3,200	Other	F1
14534 847-7648	14534 847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%	\$4,001	Other	F1
14534 847-7651	14534 847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%	\$1,600	Other	F1
14534 847-7652	14534 847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
14534 847-7653	14534 847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
14534 847-7656	14534 847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
14534 847-7657	14534 847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
14534 847-7658	14534 847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
14534 847-7665	14534 847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%	\$1,885	Other	F1
14534 847-7666	14534 847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%	\$2,199	Other	F1
14534 847-7674	14534 847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
14534 847-7675	14534 847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
14534 847-7676	14534 847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%	\$314	Other	F1
14534 847-7677	14534 847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%	\$628	Other	F1
14534 847-7678	14534 847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%	\$942	Other	F1
14534 847-7679	14534 847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%	\$1,256	Other	F1
14534 847-7682	14534 847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%	\$1,885	Other	F1
14534 847-7683	14534 847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%	\$2,199	Other	F1
14534 847-7684	14534 847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%	\$1,571	Other	F1
14534 847-7685	14534 847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%	\$628	Other	F1
14534 847-7686	14534 847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%	\$942	Other	F1
14534 847-7687	14534 847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%	\$1,256	Other	F1
14534 847-7688	14534 847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%	\$1,571	Other	F1
14534 847-7691	14534 847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%	\$314	Other	F1
14534 847-7692	14534 847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
14534 847-7693	14534 847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
14534 847-7694	14534 847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
14534 847-7695	14534 847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
14534 847-7697	14534 847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
14534 847-7698	14534 847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
14534 847-7699	14534 847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
14534 927-3179	14534 927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
14534 927-3189	14534 927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
14534 927-3199	14534 927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
14534 929-8509	14534 929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
14534 929-8519	14534 929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
14534 936-2329	14534 936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14534 936-2339	14534 936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
14534 936-2349	14534 936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
14534 936-2359	14534 936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
14534 936-2369	14534 936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
14534 936-5359	14534 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
14534 951-2015	14534 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1	
14534 975-3461	14534 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14534 989-3439	14534 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1	
14534 990-BBBS	14534 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBBT	14534 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBBU	14534 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBBV	14534 990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBBW	14534 990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBBX	14534 990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBBY	14534 990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBBZ	14534 990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBCB	14534 990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBCC	14534 990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBCD	14534 990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBCE	14534 990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBCF	14534 990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 990-BBCG	14534 990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
14534 992-6149	14534 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14534 998-4204	14534 998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
14534 998-4205	14534 998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
13375 007-1527	13375 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13375 009-4364	13375 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13375 009-4877	13375 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13375 460-5909	13375 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1	
13375 460-8530	13375 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13375 460-9052	13375 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1	
13375 460-9900	13375 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13375 461-0497	13375 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1	
13375 467-1489	13375 467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1	
13375 467-1490	13375 467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1	
13375 467-1491	13375 467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1	
13375 467-1493	13375 467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1	
13375 467-1494	13375 467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1	
13375 467-1495	13375 467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1	
13375 467-1496	13375 467-1496	HyperConverged Infra	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1	
13375 467-1497	13375 467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1	
13375 467-1498	13375 467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1	
13375 467-1499	13375 467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K	Product Category (if applicable)
13375 467-5589	13375 467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5590	13375 467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13375 467-5591	13375 467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5592	13375 467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5594	13375 467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5598	13375 467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5599	13375 467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5600	13375 467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5601	13375 467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
13375 467-5602	13375 467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5603	13375 467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5604	13375 467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13375 467-5605	13375 467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5606	13375 467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5607	13375 467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5608	13375 467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5609	13375 467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5610	13375 467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5611	13375 467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5612	13375 467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5613	13375 467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5614	13375 467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5615	13375 467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13375 467-5616	13375 467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5617	13375 467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5618	13375 467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5619	13375 467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5620	13375 467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13375 467-5621	13375 467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
13375 467-5622	13375 467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
13375 467-5623	13375 467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13375 467-5684	13375 467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1
13375 467-5695	13375 467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5696	13375 467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5697	13375 467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
13375 467-5698	13375 467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5699	13375 467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5700	13375 467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5701	13375 467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5702	13375 467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5703	13375 467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5704	13375 467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5705	13375 467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5706	13375 467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5707	13375 467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5708	13375 467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5709	13375 467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5710	13375 467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5711	13375 467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5712	13375 467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
13375 467-5754	13375 467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
13375 467-5805	13375 467-5805	HyperConverged Infra	No Monitor (Global Portal)	\$0	Each	10%	\$0	Other	F1
13375 468-0383	13375 468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
13375 468-2472	13375 468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1
13375 468-3776	13375 468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
13375 468-4058	13375 468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
13375 468-7072	13375 468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13375 468-8015	13375 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13375 468-8016	13375 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13375 468-8017	13375 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13375 468-8018	13375 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13375 468-8019	13375 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13375 469-5598	13375 469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
13375 709-BBEQ	13375 709-BBEQ	HyperConverged Infra	3Y Next Business Day Onsite	\$299,987	Each	10%	\$269,988	Other	F1
13375 812-4011	13375 812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1
13375 819-0336	13375 819-0336	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1
13375 819-0337	13375 819-0337	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,872	Each	10%	\$1,685	Other	F1
13375 819-0339	13375 819-0339	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,678	Each	10%	\$1,510	Other	F1
13375 819-0341	13375 819-0341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,574	Each	10%	\$2,317	Other	F1
13375 819-0342	13375 819-0342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,781	Each	10%	\$3,403	Other	F1
13375 819-0343	13375 819-0343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,580	Each	10%	\$3,222	Other	F1
13375 819-0344	13375 819-0344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4,778	Each	10%	\$4,300	Other	F1
13375 819-0345	13375 819-0345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,574	Each	10%	\$4,117	Other	F1
13375 819-0346	13375 819-0346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$781	Each	10%	\$703	Other	F1
13375 819-0347	13375 819-0347	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,524	Each	10%	\$5,872	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13375 819-0348	13375 819-0348	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,220	Each	10%	\$4,698	Other	F1	
13375 819-0349	13375 819-0349	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,653	Each	10%	\$9,588	Other	F1	
13375 819-0350	13375 819-0350	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,543	Each	10%	\$8,589	Other	F1	
13375 819-0352	13375 819-0352	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,647	Each	10%	\$13,182	Other	F1	
13375 819-0353	13375 819-0353	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$19,642	Each	10%	\$17,678	Other	F1	
13375 819-0354	13375 819-0354	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$20,745	Each	10%	\$18,671	Other	F1	
13375 819-0355	13375 819-0355	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$24,649	Each	10%	\$22,184	Other	F1	
13375 819-0356	13375 819-0356	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$25,749	Each	10%	\$23,174	Other	F1	
13375 819-0357	13375 819-0357	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,270	Each	10%	\$2,043	Other	F1	
13375 819-0358	13375 819-0358	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$3,508	Each	10%	\$3,157	Other	F1	
13375 819-0359	13375 819-0359	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$4,925	Each	10%	\$4,433	Other	F1	
13375 819-0360	13375 819-0360	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$6,325	Each	10%	\$5,693	Other	F1	
13375 819-0361	13375 819-0361	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,152	Each	10%	\$1,037	Other	F1	
13375 819-0363	13375 819-0363	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$2,530	Each	10%	\$2,277	Other	F1	
13375 819-0365	13375 819-0365	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$5,196	Each	10%	\$4,676	Other	F1	
13375 819-0366	13375 819-0366	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$6,601	Each	10%	\$5,941	Other	F1	
13375 819-0367	13375 819-0367	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,349	Each	10%	\$5,714	Other	F1	
13375 819-0368	13375 819-0368	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,935	Each	10%	\$7,142	Other	F1	
13375 819-0369	13375 819-0369	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,580	Each	10%	\$10,422	Other	F1	
13375 819-0370	13375 819-0370	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,906	Each	10%	\$11,615	Other	F1	
13375 819-0372	13375 819-0372	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$17,843	Each	10%	\$16,059	Other	F1	
13375 819-0373	13375 819-0373	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$23,927	Each	10%	\$21,534	Other	F1	
13375 819-0374	13375 819-0374	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$25,242	Each	10%	\$22,718	Other	F1	
13375 819-0375	13375 819-0375	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$30,028	Each	10%	\$27,025	Other	F1	
13375 819-0376	13375 819-0376	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$31,338	Each	10%	\$28,204	Other	F1	
13375 819-0377	13375 819-0377	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$1,797	Each	10%	\$1,617	Other	F1	
13375 819-0378	13375 819-0378	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,606	Each	10%	\$1,445	Other	F1	
13375 819-0379	13375 819-0379	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$2,679	Each	10%	\$2,411	Other	F1	
13375 819-0380	13375 819-0380	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$2,485	Each	10%	\$2,237	Other	F1	
13375 819-0381	13375 819-0381	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$3,694	Each	10%	\$3,325	Other	F1	
13375 819-0382	13375 819-0382	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$3,491	Each	10%	\$3,142	Other	F1	
13375 819-0383	13375 819-0383	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$4,692	Each	10%	\$4,223	Other	F1	
13375 819-0384	13375 819-0384	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$4,485	Each	10%	\$4,037	Other	F1	
13375 819-0385	13375 819-0385	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$811	Each	10%	\$730	Other	F1	
13375 819-0386	13375 819-0386	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$1,014	Each	10%	\$913	Other	F1	
13375 819-0387	13375 819-0387	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$10,238	Each	10%	\$9,214	Other	F1	
13375 819-0388	13375 819-0388	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,190	Each	10%	\$7,371	Other	F1	
13375 819-0389	13375 819-0389	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$17,442	Each	10%	\$15,698	Other	F1	
13375 819-0390	13375 819-0390	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$15,585	Each	10%	\$14,027	Other	F1	
13375 819-0391	13375 819-0391	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$25,561	Each	10%	\$23,005	Other	F1	
13375 819-0392	13375 819-0392	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$23,708	Each	10%	\$21,337	Other	F1	
13375 819-0393	13375 819-0393	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$31,703	Each	10%	\$28,533	Other	F1	
13375 819-0394	13375 819-0394	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$33,547	Each	10%	\$30,192	Other	F1	
13375 819-0395	13375 819-0395	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$39,710	Each	10%	\$35,739	Other	F1	
13375 819-0396	13375 819-0396	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$41,550	Each	10%	\$37,395	Other	F1	
13375 819-0397	13375 819-0397	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,549	Each	10%	\$2,294	Other	F1	
13375 819-0399	13375 819-0399	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,317	Each	10%	\$2,085	Other	F1	
13375 819-0401	13375 819-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,535	Each	10%	\$3,182	Other	F1	
13375 819-0402	13375 819-0402	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,126	Each	10%	\$4,613	Other	F1	
13375 819-0403	13375 819-0403	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,903	Each	10%	\$4,413	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13375 819-0404	13375 819-0404	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,480	Each	10%	\$5,832	Other	F1
13375 819-0405	13375 819-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,257	Each	10%	\$5,631	Other	F1
13375 819-0406	13375 819-0406	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,110	Each	10%	\$999	Other	F1
13375 819-0407	13375 819-0407	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,788	Each	10%	\$2,509	Other	F1
13375 819-0408	13375 819-0408	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,231	Each	10%	\$2,008	Other	F1
13375 819-0409	13375 819-0409	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,580	Each	10%	\$3,222	Other	F1
13375 819-0410	13375 819-0410	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,255	Each	10%	\$2,930	Other	F1
13375 819-0412	13375 819-0412	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,378	Each	10%	\$4,840	Other	F1
13375 819-0413	13375 819-0413	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$7,350	Each	10%	\$6,615	Other	F1
13375 819-0414	13375 819-0414	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,685	Each	10%	\$6,917	Other	F1
13375 819-0415	13375 819-0415	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$9,337	Each	10%	\$8,403	Other	F1
13375 819-0416	13375 819-0416	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$9,671	Each	10%	\$8,704	Other	F1
13375 819-0417	13375 819-0417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,997	Each	10%	\$2,697	Other	F1
13375 819-0418	13375 819-0418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,614	Each	10%	\$4,153	Other	F1
13375 819-0419	13375 819-0419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,466	Each	10%	\$5,819	Other	F1
13375 819-0420	13375 819-0420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,296	Each	10%	\$7,466	Other	F1
13375 819-0421	13375 819-0421	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,553	Each	10%	\$1,398	Other	F1
13375 819-0423	13375 819-0423	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,286	Each	10%	\$2,957	Other	F1
13375 819-0425	13375 819-0425	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,746	Each	10%	\$6,071	Other	F1
13375 819-0426	13375 819-0426	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,577	Each	10%	\$7,719	Other	F1
13375 819-0427	13375 819-0427	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,623	Each	10%	\$2,361	Other	F1
13375 819-0428	13375 819-0428	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,278	Each	10%	\$2,950	Other	F1
13375 819-0429	13375 819-0429	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,802	Each	10%	\$3,422	Other	F1
13375 819-0430	13375 819-0430	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,168	Each	10%	\$3,751	Other	F1
13375 819-0432	13375 819-0432	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$6,361	Each	10%	\$5,725	Other	F1
13375 819-0433	13375 819-0433	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$8,685	Each	10%	\$7,817	Other	F1
13375 819-0434	13375 819-0434	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$9,060	Each	10%	\$8,154	Other	F1
13375 819-0435	13375 819-0435	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$11,031	Each	10%	\$9,928	Other	F1
13375 819-0436	13375 819-0436	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$11,405	Each	10%	\$10,265	Other	F1
13375 819-0437	13375 819-0437	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,328	Each	10%	\$2,095	Other	F1
13375 819-0438	13375 819-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,097	Each	10%	\$1,887	Other	F1
13375 819-0439	13375 819-0439	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,465	Each	10%	\$3,119	Other	F1
13375 819-0440	13375 819-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$3,237	Each	10%	\$2,913	Other	F1
13375 819-0441	13375 819-0441	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$4,777	Each	10%	\$4,299	Other	F1
13375 819-0442	13375 819-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$4,542	Each	10%	\$4,088	Other	F1
13375 819-0443	13375 819-0443	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$6,070	Each	10%	\$5,463	Other	F1
13375 819-0444	13375 819-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$5,830	Each	10%	\$5,247	Other	F1
13375 819-0445	13375 819-0445	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,070	Each	10%	\$963	Other	F1
13375 819-0446	13375 819-0446	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,338	Each	10%	\$1,204	Other	F1
13375 819-0447	13375 819-0447	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$4,926	Each	10%	\$4,433	Other	F1
13375 819-0448	13375 819-0448	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$3,941	Each	10%	\$3,547	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13375 819-0449	13375 819-0449	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$7,609	Each	10%	\$6,848	Other	F1
13375 819-0450	13375 819-0450	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$6,856	Each	10%	\$6,170	Other	F1
13375 819-0451	13375 819-0451	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$11,484	Each	10%	\$10,336	Other	F1
13375 819-0452	13375 819-0452	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$10,727	Each	10%	\$9,654	Other	F1
13375 819-0453	13375 819-0453	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$14,433	Each	10%	\$12,990	Other	F1
13375 819-0454	13375 819-0454	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$15,183	Each	10%	\$13,665	Other	F1
13375 819-0455	13375 819-0455	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$18,156	Each	10%	\$16,340	Other	F1
13375 819-0456	13375 819-0456	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,901	Each	10%	\$17,011	Other	F1
13375 819-0457	13375 819-0457	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,499	Each	10%	\$2,249	Other	F1
13375 819-0459	13375 819-0459	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,492	Each	10%	\$2,243	Other	F1
13375 819-0461	13375 819-0461	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,499	Each	10%	\$2,249	Other	F1
13375 819-0462	13375 819-0462	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,027	Each	10%	\$4,524	Other	F1
13375 819-0463	13375 819-0463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,835	Each	10%	\$4,352	Other	F1
13375 819-0464	13375 819-0464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,359	Each	10%	\$5,723	Other	F1
13375 819-0465	13375 819-0465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,168	Each	10%	\$5,551	Other	F1
13375 819-0466	13375 819-0466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,116	Each	10%	\$1,004	Other	F1
13375 819-0467	13375 819-0467	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,812	Each	10%	\$1,631	Other	F1
13375 819-0468	13375 819-0468	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,450	Each	10%	\$1,305	Other	F1
13375 819-0469	13375 819-0469	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,879	Each	10%	\$1,691	Other	F1
13375 819-0470	13375 819-0470	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,724	Each	10%	\$1,552	Other	F1
13375 819-0472	13375 819-0472	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,093	Each	10%	\$2,784	Other	F1
13375 819-0473	13375 819-0473	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,313	Each	10%	\$3,882	Other	F1
13375 819-0474	13375 819-0474	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,483	Each	10%	\$4,035	Other	F1
13375 819-0475	13375 819-0475	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,546	Each	10%	\$4,991	Other	F1
13375 819-0476	13375 819-0476	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,717	Each	10%	\$5,145	Other	F1
13375 819-0477	13375 819-0477	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,183	Each	10%	\$2,865	Other	F1
13375 819-0478	13375 819-0478	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,891	Each	10%	\$4,402	Other	F1
13375 819-0479	13375 819-0479	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,852	Each	10%	\$6,167	Other	F1
13375 819-0480	13375 819-0480	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,789	Each	10%	\$7,910	Other	F1
13375 819-0481	13375 819-0481	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,679	Each	10%	\$1,511	Other	F1
13375 819-0483	13375 819-0483	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,440	Each	10%	\$3,096	Other	F1
13375 819-0485	13375 819-0485	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$7,086	Each	10%	\$6,377	Other	F1
13375 819-0486	13375 819-0486	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$9,022	Each	10%	\$8,120	Other	F1
13375 819-0487	13375 819-0487	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,529	Each	10%	\$1,376	Other	F1
13375 819-0488	13375 819-0488	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,911	Each	10%	\$1,720	Other	F1
13375 819-0489	13375 819-0489	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,553	Each	10%	\$1,398	Other	F1
13375 819-0490	13375 819-0490	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,678	Each	10%	\$1,510	Other	F1
13375 819-0492	13375 819-0492	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,053	Each	10%	\$2,748	Other	F1
13375 819-0493	13375 819-0493	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,299	Each	10%	\$3,869	Other	F1
13375 819-0494	13375 819-0494	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,447	Each	10%	\$4,002	Other	F1
13375 819-0495	13375 819-0495	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,570	Each	10%	\$5,013	Other	F1
13375 819-0496	13375 819-0496	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,719	Each	10%	\$5,147	Other	F1
13375 819-0497	13375 819-0497	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,445	Each	10%	\$2,201	Other	F1
13375 819-0498	13375 819-0498	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,216	Each	10%	\$1,994	Other	F1
13375 819-0499	13375 819-0499	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,638	Each	10%	\$3,274	Other	F1
13375 819-0500	13375 819-0500	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,415	Each	10%	\$3,074	Other	F1
13375 819-0501	13375 819-0501	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,017	Each	10%	\$4,515	Other	F1
13375 819-0502	13375 819-0502	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,789	Each	10%	\$4,310	Other	F1
13375 819-0503	13375 819-0503	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,376	Each	10%	\$5,738	Other	F1
13375 819-0504	13375 819-0504	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,147	Each	10%	\$5,532	Other	F1
13375 819-0505	13375 819-0505	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,140	Each	10%	\$1,026	Other	F1
13375 819-0506	13375 819-0506	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,425	Each	10%	\$1,283	Other	F1
13375 819-0507	13375 819-0507	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,386	Each	10%	\$3,047	Other	F1
13375 819-0508	13375 819-0508	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,709	Each	10%	\$2,438	Other	F1
13375 819-0509	13375 819-0509	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,791	Each	10%	\$4,312	Other	F1
13375 819-0510	13375 819-0510	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,342	Each	10%	\$3,908	Other	F1
13375 819-0511	13375 819-0511	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,447	Each	10%	\$6,702	Other	F1
13375 819-0512	13375 819-0512	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,992	Each	10%	\$6,293	Other	F1
13375 819-0513	13375 819-0513	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$9,467	Each	10%	\$8,520	Other	F1
13375 819-0514	13375 819-0514	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,917	Each	10%	\$9,025	Other	F1
13375 819-0515	13375 819-0515	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$11,959	Each	10%	\$10,763	Other	F1
13375 819-0516	13375 819-0516	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$12,407	Each	10%	\$11,166	Other	F1
13375 819-0517	13375 819-0517	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0	Other	F1
13375 819-0518	13375 819-0518	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0	Other	F1
13375 819-0531	13375 819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%	\$589	Other	F1
13375 819-0532	13375 819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
13375 819-0533	13375 819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
13375 819-0534	13375 819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
13375 819-0535	13375 819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
13375 819-0566	13375 819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%	\$263	Other	F1
13375 819-0567	13375 819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$584	Each	10%	\$526	Other	F1
13375 819-0568	13375 819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%	\$788	Other	F1
13375 819-0569	13375 819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
13375 819-0570	13375 819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
13375 819-0571	13375 819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%	\$196	Other	F1
13375 819-0572	13375 819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%	\$392	Other	F1
13375 819-0573	13375 819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%	\$589	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Other		
13375 819-0574	13375 819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%	\$785	Other	F1	
13375 819-0575	13375 819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%	\$981	Other	F1	
13375 819-0576	13375 819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0577	13375 819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0578	13375 819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0579	13375 819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0580	13375 819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0581	13375 819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0582	13375 819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0583	13375 819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0584	13375 819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0585	13375 819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0586	13375 819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0587	13375 819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0588	13375 819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0589	13375 819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0590	13375 819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0591	13375 819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0592	13375 819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0593	13375 819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0594	13375 819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0595	13375 819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0596	13375 819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0597	13375 819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0598	13375 819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0599	13375 819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0600	13375 819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0601	13375 819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0602	13375 819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0603	13375 819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0604	13375 819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0605	13375 819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13375 819-0610	13375 819-0610	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 1 Year	\$1,519	Each	10%	\$1,367	Other	F1	
13375 819-0612	13375 819-0612	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 2 Years	\$3,038	Each	10%	\$2,735	Other	F1	
13375 819-0614	13375 819-0614	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 3 Years	\$4,558	Each	10%	\$4,102	Other	F1	
13375 819-0616	13375 819-0616	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 4 Years	\$6,077	Each	10%	\$5,469	Other	F1	
13375 819-0618	13375 819-0618	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 5 Years	\$7,596	Each	10%	\$6,836	Other	F1	
13375 819-2574	13375 819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1	
13375 819-2575	13375 819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1	
13375 819-2576	13375 819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1	
13375 819-2577	13375 819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1	
13375 819-6325	13375 819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$8,450	Each	10%	\$7,605	Other	F1	
13375 819-6328	13375 819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,841	Each	10%	\$6,157	Other	F1	
13375 819-6330	13375 819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1	
13375 819-6331	13375 819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1	
13375 819-6332	13375 819-6332	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus, 15 Months	\$9,502	Each	10%	\$8,552	Other	F1	
13375 819-6333	13375 819-6333	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$2,160	Each	10%	\$1,944	Other	F1	
13375 819-6334	13375 819-6334	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$4,319	Each	10%	\$3,887	Other	F1	
13375 819-6335	13375 819-6335	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$6,479	Each	10%	\$5,831	Other	F1	
13375 819-6336	13375 819-6336	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$8,638	Each	10%	\$7,774	Other	F1	
13375 819-6345	13375 819-6345	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$10,798	Each	10%	\$9,718	Other	F1	
13375 819-6346	13375 819-6346	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$2,332	Each	10%	\$2,099	Other	F1	
13375 819-6347	13375 819-6347	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$4,665	Each	10%	\$4,198	Other	F1	
13375 819-6348	13375 819-6348	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$6,997	Each	10%	\$6,297	Other	F1	
13375 819-6349	13375 819-6349	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$9,329	Each	10%	\$8,396	Other	F1	
13375 819-6358	13375 819-6358	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$11,661	Each	10%	\$10,495	Other	F1	
13375 819-6359	13375 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1	
13375 819-6360	13375 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1	
13375 819-6361	13375 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,586	Each	10%	\$4,126	Other	F1	
13375 819-6362	13375 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1	
13375 819-6369	13375 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1	
13375 819-6370	13375 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1	
13375 819-6371	13375 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1	
13375 819-6372	13375 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1	
13375 819-6373	13375 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1	
13375 819-6380	13375 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1	
13375 819-6381	13375 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1	
13375 819-6382	13375 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1	
13375 819-6383	13375 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1	
13375 819-6384	13375 819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1	
13375 819-6391	13375 819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1	
13375 819-6392	13375 819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$423	Each	10%	\$381	Other	F1	
13375 819-6393	13375 819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$846	Each	10%	\$761	Other	F1	
13375 819-6394	13375 819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,269	Each	10%	\$1,142	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13375 819-6395	13375 819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39	\$5,231	Each	10%	\$4,708	Other	F1	
13375 819-6406	13375 819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1	
13375 819-6407	13375 819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1	
13375 819-6409	13375 819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,692	Each	10%	\$1,523	Other	F1	
13375 819-6410	13375 819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,115	Each	10%	\$1,903	Other	F1	
13375 819-6416	13375 819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1	
13375 819-6420	13375 819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1	
13375 819-6421	13375 819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1	
13375 819-6423	13375 819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1	
13375 819-6426	13375 819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1	
13375 819-6427	13375 819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,898	Each	10%	\$18,797	Other	F1	
13375 819-6428	13375 819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1	
13375 819-6435	13375 819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1	
13375 819-6436	13375 819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1	
13375 819-6437	13375 819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1	
13375 819-6440	13375 819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63	\$6,885	Each	10%	\$6,197	Other	F1	
13375 819-6442	13375 819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51	\$5,574	Each	10%	\$5,016	Other	F1	
13375 819-6444	13375 819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15	\$1,863	Each	10%	\$1,677	Other	F1	
13375 819-6447	13375 819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27	\$3,353	Each	10%	\$3,018	Other	F1	
13375 819-6453	13375 819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39	\$4,844	Each	10%	\$4,359	Other	F1	
13375 819-6454	13375 819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51	\$6,334	Each	10%	\$5,701	Other	F1	
13375 819-6456	13375 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27	\$3,622	Each	10%	\$3,259	Other	F1	
13375 819-6457	13375 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63	\$7,824	Each	10%	\$7,042	Other	F1	
13375 819-6458	13375 819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15	\$2,012	Each	10%	\$1,811	Other	F1	
13375 819-6460	13375 819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39	\$4,262	Each	10%	\$3,836	Other	F1	
13375 819-6466	13375 819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1	
13375 819-6467	13375 819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$4,478	Each	10%	\$4,030	Other	F1	
13375 819-6468	13375 819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$6,911	Each	10%	\$6,320	Other	F1	
13375 819-6469	13375 819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,239	Each	10%	\$2,015	Other	F1	
13375 819-6470	13375 819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$7,882	Each	10%	\$7,094	Other	F1	
13375 819-6471	13375 819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$9,852	Each	10%	\$8,867	Other	F1	
13375 819-6478	13375 819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1	
13375 819-6479	13375 819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1	
13375 819-6480	13375 819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1	
13375 819-6481	13375 819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1	
13375 819-6482	13375 819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1	
13375 819-6483	13375 819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1	
13375 819-6484	13375 819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1	
13375 819-6485	13375 819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1	
13375 819-6486	13375 819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1	
13375 819-6487	13375 819-6487	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$9,502	Each	10%	\$8,552	Other	F1	
13375 819-6488	13375 819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1	
13375 819-6489	13375 819-6489	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$5,701	Each	10%	\$5,131	Other	F1	
13375 819-6490	13375 819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1	
13375 819-6491	13375 819-6491	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$1,900	Each	10%	\$1,710	Other	F1	
13375 819-6492	13375 819-6492	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$2,160	Each	10%	\$1,944	Other	F1	
13375 819-6493	13375 819-6493	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$4,319	Each	10%	\$3,887	Other	F1	
13375 819-6494	13375 819-6494	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$8,638	Each	10%	\$7,774	Other	F1	
13375 819-6495	13375 819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1	
13375 819-6496	13375 819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$952	Each	10%	\$857	Other	F1	
13375 819-6497	13375 819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$529	Each	10%	\$476	Other	F1	
13375 819-6498	13375 819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1	
13375 819-6499	13375 819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1	
13375 819-6500	13375 819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,798	Each	10%	\$1,618	Other	F1	
13375 819-6501	13375 819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1	
13375 819-6502	13375 819-6502	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$4,665	Each	10%	\$4,198	Other	F1	
13375 819-6503	13375 819-6503	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$11,661	Each	10%	\$10,495	Other	F1	
13375 819-6504	13375 819-6504	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$6,997	Each	10%	\$6,297	Other	F1	
13375 819-6505	13375 819-6505	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$10,798	Each	10%	\$9,718	Other	F1	
13375 819-6506	13375 819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,375	Each	10%	\$1,237	Other	F1	
13375 819-6507	13375 819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,524	Each	10%	\$2,271	Other	F1	
13375 819-6508	13375 819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$649	Each	10%	\$584	Other	F1	
13375 819-6509	13375 819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,168	Each	10%	\$1,051	Other	F1	
13375 819-6510	13375 819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,206	Each	10%	\$1,986	Other	F1	
13375 819-6511	13375 819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$8,374	Each	10%	\$7,537	Other	F1	
13375 819-6512	13375 819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,799	Each	10%	\$2,519	Other	F1	
13375 819-6513	13375 819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$5,038	Each	10%	\$4,534	Other	F1	
13375 819-6514	13375 819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$7,277	Each	10%	\$6,549	Other	F1	
13375 819-6515	13375 819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$9,516	Each	10%	\$8,565	Other	F1	
13375 819-6516	13375 819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,755	Each	10%	\$10,580	Other	F1	
13375 819-6517	13375 819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$5,441	Each	10%	\$4,897	Other	F1	
13375 819-6518	13375 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$10,278	Each	10%	\$9,250	Other	F1	
13375 819-6519	13375 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,696	Each	10%	\$11,426	Other	F1	
13375 819-6520	13375 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15	\$1,639	Each	10%	\$1,475	Other	F1	
13375 819-6521	13375 819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$3,941	Each	10%	\$3,547	Other	F1	
13375 819-6522	13375 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,091	Each	10%	\$10,882	Other	F1	
13375 819-6523	13375 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,557	Each	10%	\$1,402	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13375 819-6524	13375 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$4,837	Each	10%	\$4,353	Other	F1
13375 819-6525	13375 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$8,957	Each	10%	\$8,061	Other	F1
13375 819-6526	13375 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$519	Each	10%	\$467	Other	F1
13375 819-6527	13375 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,442	Each	10%	\$1,298	Other	F1
13375 819-6528	13375 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$481	Each	10%	\$433	Other	F1
13375 819-6529	13375 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,923	Each	10%	\$1,730	Other	F1
13375 819-6530	13375 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,403	Each	10%	\$2,163	Other	F1
13375 819-6531	13375 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,038	Each	10%	\$934	Other	F1
13375 819-6532	13375 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$2,418	Each	10%	\$2,176	Other	F1
13375 819-6533	13375 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,077	Each	10%	\$1,869	Other	F1
13375 819-6534	13375 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,221	Each	10%	\$6,529	Other	F1
13375 819-6535	13375 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,596	Each	10%	\$2,336	Other	F1
13375 819-6536	13375 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$9,673	Each	10%	\$8,706	Other	F1
13375 819-6537	13375 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4	\$6,438	Each	10%	\$5,794	Other	F1
13375 819-6538	13375 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1	\$1,610	Each	10%	\$1,449	Other	F1
13375 819-6539	13375 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13375 819-6540	13375 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1
13375 819-6541	13375 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1
13375 819-6542	13375 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13375 819-6543	13375 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4	\$5,246	Each	10%	\$4,721	Other	F1
13375 819-6544	13375 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
13375 819-6545	13375 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5	\$6,557	Each	10%	\$5,902	Other	F1
13375 819-6546	13375 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
13375 819-6548	13375 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$2,463	Each	10%	\$2,217	Other	F1
13375 819-6549	13375 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$10,345	Each	10%	\$9,310	Other	F1
13375 819-6550	13375 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27	\$2,951	Each	10%	\$2,656	Other	F1
13375 819-6551	13375 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,859	Each	10%	\$7,073	Other	F1
13375 819-6552	13375 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$961	Each	10%	\$865	Other	F1
13375 819-6559	13375 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$6,717	Each	10%	\$6,046	Other	F1
13375 819-6560	13375 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,196	Each	10%	\$10,076	Other	F1
13375 819-6561	13375 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2	\$2,623	Each	10%	\$2,361	Other	F1
13375 819-6562	13375 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3	\$3,934	Each	10%	\$3,541	Other	F1
13375 819-6563	13375 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13375 819-6570	13375 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1
13375 819-6571	13375 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1
13375 819-6572	13375 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,972	Each	10%	\$7,174	Other	F1
13375 819-6573	13375 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,221	Each	10%	\$1,999	Other	F1
13375 819-6574	13375 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,562	Each	10%	\$1,406	Other	F1
13375 819-6581	13375 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5	\$8,048	Each	10%	\$7,243	Other	F1
13375 819-6582	13375 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13375 819-6583	13375 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13375 819-6584	13375 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13375 819-6585	13375 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13375 819-6586	13375 819-6586	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$3,801	Each	10%	\$3,421	Other	F1
13375 819-6587	13375 819-6587	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$7,601	Each	10%	\$6,841	Other	F1
13375 819-6588	13375 819-6588	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$6,479	Each	10%	\$5,831	Other	F1
13375 819-6589	13375 819-6589	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$2,332	Each	10%	\$2,099	Other	F1
13375 819-6590	13375 819-6590	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$9,329	Each	10%	\$8,396	Other	F1
13375 819-6591	13375 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1
13375 819-6592	13375 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1
13375 819-6593	13375 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1
13375 819-6594	13375 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1
13375 819-6595	13375 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1
13375 819-6596	13375 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1
13375 819-6597	13375 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1
13375 819-6598	13375 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1
13375 819-6599	13375 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$601	Each	10%	\$541	Other	F1
13375 819-6600	13375 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,082	Each	10%	\$973	Other	F1
13375 819-6601	13375 819-6601	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,043	Each	10%	\$1,839	Other	F1
13375 819-6602	13375 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,697	Each	10%	\$1,518	Other	F1
13375 819-6603	13375 819-6603	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,725	Each	10%	\$2,453	Other	F1
13375 819-6604	13375 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$4,433	Each	10%	\$3,990	Other	F1
13375 819-6605	13375 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$6,404	Each	10%	\$5,764	Other	F1
13375 819-6606	13375 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$1,970	Each	10%	\$1,773	Other	F1
13375 819-6607	13375 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13375 819-6608	13375 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$3,023	Each	10%	\$2,721	Other	F1
13375 819-6609	13375 819-6609	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$7,601	Each	10%	\$6,841	Other	F1
13375 819-6610	13375 819-6610	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$1,900	Each	10%	\$1,710	Other	F1
13375 819-6611	13375 819-6611	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$3,801	Each	10%	\$3,421	Other	F1
13375 819-6612	13375 819-6612	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$5,701	Each	10%	\$5,131	Other	F1
13375 819-8027	13375 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$736	Other	F1
13375 819-8028	13375 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1
13375 819-8029	13375 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1
13375 819-8030	13375 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1
13375 819-8031	13375 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1
13375 819-8032	13375 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1
13375 819-8033	13375 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13375 819-8034	13375 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1
13375 819-8035	13375 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1
13375 819-8036	13375 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1
13375 819-8037	13375 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1
13375 819-8038	13375 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1
13375 819-8039	13375 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1
13375 819-8040	13375 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1
13375 819-8041	13375 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1
13375 821-3175	13375 821-3175	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%	\$628	Other	F1
13375 821-3176	13375 821-3176	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%	\$1,257	Other	F1
13375 821-3177	13375 821-3177	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1
13375 821-3178	13375 821-3178	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%	\$2,514	Other	F1
13375 821-3179	13375 821-3179	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%	\$3,143	Other	F1
13375 821-3190	13375 821-3190	HyperConverged Infra	27 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1
13375 821-3191	13375 821-3191	HyperConverged Infra	39 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1
13375 821-3192	13375 821-3192	HyperConverged Infra	15 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%	\$56	Other	F1
13375 821-3193	13375 821-3193	HyperConverged Infra	51 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1
13375 821-3194	13375 821-3194	HyperConverged Infra	63 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$286	Each	10%	\$257	Other	F1
13375 821-3195	13375 821-3195	HyperConverged Infra	27 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1
13375 821-3196	13375 821-3196	HyperConverged Infra	39 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%	\$169	Other	F1
13375 821-3197	13375 821-3197	HyperConverged Infra	15 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$68	Each	10%	\$61	Other	F1
13375 821-3198	13375 821-3198	HyperConverged Infra	51 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%	\$225	Other	F1
13375 821-3199	13375 821-3199	HyperConverged Infra	63 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1
13375 821-3200	13375 821-3200	HyperConverged Infra	39 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%	\$184	Other	F1
13375 821-3201	13375 821-3201	HyperConverged Infra	51 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%	\$245	Other	F1
13375 821-3202	13375 821-3202	HyperConverged Infra	63 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1
13375 821-3203	13375 821-3203	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%	\$51	Other	F1
13375 821-3204	13375 821-3204	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$286	Each	10%	\$257	Other	F1
13375 821-3205	13375 821-3205	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1
13375 821-3206	13375 821-3206	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1
13375 821-3207	13375 821-3207	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%	\$103	Other	F1
13375 821-3208	13375 821-3208	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1
13375 821-3209	13375 821-3209	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%	\$1,038	Other	F1
13375 821-3210	13375 821-3210	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%	\$415	Other	F1
13375 821-3211	13375 821-3211	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1
13375 821-3212	13375 821-3212	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1
13375 821-3213	13375 821-3213	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%	\$208	Other	F1
13375 821-3214	13375 821-3214	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%	\$56	Other	F1
13375 821-3215	13375 821-3215	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%	\$169	Other	F1
13375 821-3216	13375 821-3216	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%	\$225	Other	F1
13375 821-3217	13375 821-3217	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1
13375 821-3218	13375 821-3218	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$68	Each	10%	\$61	Other	F1
13375 821-3219	13375 821-3219	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1
13375 821-3220	13375 821-3220	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%	\$184	Other	F1
13375 821-3221	13375 821-3221	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%	\$245	Other	F1
13375 821-3222	13375 821-3222	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1
13375 821-3223	13375 821-3223	HyperConverged Infra	15 Months, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1	\$300	Each	10%	\$270	Other	F1
13375 821-3224	13375 821-3224	HyperConverged Infra	27 Months, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1	\$601	Each	10%	\$541	Other	F1
13375 821-3225	13375 821-3225	HyperConverged Infra	39 Months, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1	\$901	Each	10%	\$811	Other	F1
13375 821-3226	13375 821-3226	HyperConverged Infra	51 Months, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1	\$1,201	Each	10%	\$1,081	Other	F1
13375 821-3227	13375 821-3227	HyperConverged Infra	63 Months, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1	\$1,502	Each	10%	\$1,351	Other	F1
13375 821-3228	13375 821-3228	HyperConverged Infra	15 Months, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1
13375 821-3229	13375 821-3229	HyperConverged Infra	15 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1
13375 821-3230	13375 821-3230	HyperConverged Infra	27 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1
13375 821-3231	13375 821-3231	HyperConverged Infra	39 Months, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,073	Each	10%	\$965	Other	F1
13375 821-3232	13375 821-3232	HyperConverged Infra	51 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1
13375 821-3233	13375 821-3233	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1
13375 821-3234	13375 821-3234	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1
13375 821-3235	13375 821-3235	HyperConverged Infra	27 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1
13375 821-3236	13375 821-3236	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$591	Each	10%	\$533	Other	F1
13375 821-3237	13375 821-3237	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1
13375 821-3238	13375 821-3238	HyperConverged Infra	15 Months, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$358	Each	10%	\$322	Other	F1
13375 821-3239	13375 821-3239	HyperConverged Infra	39 Months, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$987	Each	10%	\$888	Other	F1
13375 821-3240	13375 821-3240	HyperConverged Infra	27 Months, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1
13375 821-3241	13375 821-3241	HyperConverged Infra	51 Months, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1
13375 821-3242	13375 821-3242	HyperConverged Infra	63 Months, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1
13375 821-3243	13375 821-3243	HyperConverged Infra	27 Months, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$715	Each	10%	\$644	Other	F1
13375 821-3244	13375 821-3244	HyperConverged Infra	39 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$581	Each	10%	\$523	Other	F1
13375 821-3245	13375 821-3245	HyperConverged Infra	51 Months, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,430	Each	10%	\$1,287	Other	F1
13375 821-3246	13375 821-3246	HyperConverged Infra	63 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1
13375 821-3247	13375 821-3247	HyperConverged Infra	63 Months, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,788	Each	10%	\$1,609	Other	F1
13375 821-3248	13375 821-3248	HyperConverged Infra	15 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1
13375 821-3249	13375 821-3249	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,788	Each	10%	\$1,609	Other	F1
13375 821-3250	13375 821-3250	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1
13375 821-3251	13375 821-3251	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,073	Each	10%	\$965	Other	F1
13375 821-3252	13375 821-3252	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,430	Each	10%	\$1,287	Other	F1
13375 821-3253	13375 821-3253	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13375 821-3254	13375 821-3254	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1
13375 821-3255	13375 821-3255	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1
13375 821-3256	13375 821-3256	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1
13375 821-3257	13375 821-3257	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1
13375 821-3258	13375 821-3258	HyperConverged Infra	27 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%	\$103	Other	F1
13375 821-3259	13375 821-3259	HyperConverged Infra	51 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1
13375 821-3260	13375 821-3260	HyperConverged Infra	39 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1
13375 821-3261	13375 821-3261	HyperConverged Infra	63 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%	\$1,038	Other	F1
13375 821-3262	13375 821-3262	HyperConverged Infra	15 Months, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%	\$51	Other	F1
13375 821-3263	13375 821-3263	HyperConverged Infra	27 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%	\$415	Other	F1
13375 821-3264	13375 821-3264	HyperConverged Infra	51 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1
13375 821-3265	13375 821-3265	HyperConverged Infra	39 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1
13375 821-3266	13375 821-3266	HyperConverged Infra	63 Months, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1
13375 821-3267	13375 821-3267	HyperConverged Infra	15 Months, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%	\$208	Other	F1
13375 821-3268	13375 821-3268	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1
13375 821-3269	13375 821-3269	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$358	Each	10%	\$322	Other	F1
13375 821-3285	13375 821-3285	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,502	Each	10%	\$1,351	Other	F1
13375 821-3286	13375 821-3286	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1
13375 821-3287	13375 821-3287	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1
13375 821-3288	13375 821-3288	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$987	Each	10%	\$888	Other	F1
13375 821-3289	13375 821-3289	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$715	Each	10%	\$644	Other	F1
13375 821-3290	13375 821-3290	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$901	Each	10%	\$811	Other	F1
13375 821-3294	13375 821-3294	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1
13375 821-3295	13375 821-3295	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$300	Each	10%	\$270	Other	F1
13375 821-3296	13375 821-3296	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$601	Each	10%	\$541	Other	F1
13375 821-3297	13375 821-3297	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,201	Each	10%	\$1,081	Other	F1
13375 822-3179	13375 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13375 823-4102	13375 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1
13375 823-4103	13375 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,580	Each	10%	\$2,322	Other	F1
13375 823-4104	13375 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1
13375 823-4105	13375 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1
13375 823-4106	13375 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1
13375 823-4109	13375 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1
13375 823-4110	13375 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1
13375 823-4111	13375 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1
13375 823-4112	13375 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,579	Each	10%	\$1,421	Other	F1
13375 823-4113	13375 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13375 823-4114	13375 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1
13375 823-4115	13375 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1
13375 823-4116	13375 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1
13375 823-4117	13375 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1
13375 823-4118	13375 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1
13375 823-4119	13375 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13375 823-4120	13375 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1
13375 823-4121	13375 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1
13375 823-4122	13375 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1
13375 823-4123	13375 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1
13375 823-4124	13375 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1
13375 823-4125	13375 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
13375 823-4126	13375 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1
13375 823-4127	13375 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1
13375 823-4128	13375 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1
13375 823-4130	13375 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1
13375 823-4134	13375 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1
13375 823-4135	13375 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1
13375 823-4136	13375 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1
13375 823-4137	13375 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1
13375 823-4139	13375 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1
13375 823-4140	13375 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1
13375 823-4141	13375 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1
13375 823-4143	13375 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1
13375 823-4144	13375 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1
13375 823-4145	13375 823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1
13375 823-4147	13375 823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1
13375 823-4148	13375 823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1
13375 823-4150	13375 823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1
13375 823-4151	13375 823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1
13375 823-4152	13375 823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1
13375 823-4153	13375 823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1
13375 823-4154	13375 823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1
13375 823-4155	13375 823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1
13375 823-4156	13375 823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1
13375 927-3179	13375 927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
13375 927-3189	13375 927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
13375 927-3199	13375 927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
13375 929-8509	13375 929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13375 929-8519	13375 929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13375 936-2329	13375 936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13375 936-2339	13375 936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13375 936-2349	13375 936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13375 936-2359	13375 936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
13375 936-2369	13375 936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13375 936-5359	13375 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13375 951-2015	13375 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13375 975-3461	13375 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13375 989-3439	13375 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1	
13375 990-BBBS	13375 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBBT	13375 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBBU	13375 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBBV	13375 990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBBW	13375 990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBBX	13375 990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBBY	13375 990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBBZ	13375 990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBCB	13375 990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBCC	13375 990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBCD	13375 990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBCE	13375 990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBCF	13375 990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 990-BBCG	13375 990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13375 992-6149	13375 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13375 995-8131	13375 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
13375 998-4204	13375 998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
13375 998-4205	13375 998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
13375 998-7977	13375 998-7977	HyperConverged Infra	Installation by Certified Channel Partner	\$0	Each	10%	\$0	Other	F1	
12667 007-1527	12667 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12667 009-4364	12667 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12667 009-4877	12667 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
12667 806-7308	12667 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
12667 812-5495	12667 812-5495	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$257	Each	10%	\$231	Other	F1	
12667 812-5496	12667 812-5496	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$513	Each	10%	\$462	Other	F1	
12667 812-5497	12667 812-5497	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$770	Each	10%	\$693	Other	F1	
12667 812-5498	12667 812-5498	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%	\$923	Other	F1	
12667 812-5499	12667 812-5499	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%	\$1,154	Other	F1	
12667 815-9743	12667 815-9743	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$13,324	Each	10%	\$11,992	Other	F1	
12667 815-9744	12667 815-9744	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$18,320	Each	10%	\$16,488	Other	F1	
12667 815-9745	12667 815-9745	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$4,997	Each	10%	\$4,497	Other	F1	
12667 815-9746	12667 815-9746	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$8,328	Each	10%	\$7,495	Other	F1	
12667 815-9747	12667 815-9747	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$18,505	Each	10%	\$16,655	Other	F1	
12667 815-9748	12667 815-9748	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$11,103	Each	10%	\$9,993	Other	F1	
12667 815-9749	12667 815-9749	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 2 Years Extended	\$18,505	Each	10%	\$16,655	Other	F1	
12667 815-9751	12667 815-9751	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$29,608	Each	10%	\$26,647	Other	F1	
12667 815-9752	12667 815-9752	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 4 Years Extended	\$40,711	Each	10%	\$36,640	Other	F1	
12667 815-9756	12667 815-9756	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1	
12667 815-9757	12667 815-9757	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1	
12667 816-0194	12667 816-0194	HyperConverged Infra	Keep Your Hard Drive, 14 Months	\$100	Each	10%	\$90	Other	F1	
12667 816-0197	12667 816-0197	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1	
12667 816-0199	12667 816-0199	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1	
12667 816-0200	12667 816-0200	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site 14 Months	\$18,505	Each	10%	\$16,655	Other	F1	
12667 825-5220	12667 825-5220	HyperConverged Infra	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%	\$509	Other	F1	
12667 843-9332	12667 843-9332	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,796	Each	10%	\$1,616	Other	F1	
12667 843-9333	12667 843-9333	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$513	Each	10%	\$462	Other	F1	
12667 843-9334	12667 843-9334	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$770	Each	10%	\$693	Other	F1	
12667 843-9335	12667 843-9335	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,026	Each	10%	\$923	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12667 843-9336	12667 843-9336	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,283	Each	10%	\$1,154	Other	F1
12667 843-9337	12667 843-9337	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,539	Each	10%	\$1,385	Other	F1
12667 843-9340	12667 843-9340	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,026	Each	10%	\$923	Other	F1
12667 843-9341	12667 843-9341	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12667 843-9342	12667 843-9342	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$770	Each	10%	\$693	Other	F1
12667 843-9343	12667 843-9343	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,796	Each	10%	\$1,616	Other	F1
12667 843-9344	12667 843-9344	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$513	Each	10%	\$462	Other	F1
12667 843-9345	12667 843-9345	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,539	Each	10%	\$1,385	Other	F1
12667 843-9346	12667 843-9346	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$257	Each	10%	\$231	Other	F1
12667 843-9369	12667 843-9369	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$257	Each	10%	\$231	Other	F1
12667 847-7659	12667 847-7659	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
12667 847-7660	12667 847-7660	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
12667 847-7661	12667 847-7661	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
12667 847-7662	12667 847-7662	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
12667 847-7663	12667 847-7663	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
12667 847-7664	12667 847-7664	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
12667 847-7667	12667 847-7667	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
12667 847-7668	12667 847-7668	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
12667 847-7669	12667 847-7669	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
12667 847-7670	12667 847-7670	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
12667 847-7671	12667 847-7671	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
12667 847-7672	12667 847-7672	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
12667 847-7673	12667 847-7673	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
12667 847-7696	12667 847-7696	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
12667 975-3461	12667 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12667 975-3462	12667 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12667 984-3267	12667 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13060 007-1527	13060 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13060 009-4364	13060 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13060 009-4877	13060 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13060 199-BCJZ	13060 199-BCJZ	HyperConverged Infra	ProSupport Plus 4Hr Mission Critical Dell Technologies Cloud Platform VCF on VxRail	\$399,987	Each	10%	\$369,988	Other	F1
13060 199-BCKB	13060 199-BCKB	HyperConverged Infra	Per Node Extension	\$399,987	Each	10%	\$369,988	Other	F1
13060 460-5909	13060 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13060 460-8530	13060 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13060 460-9052	13060 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13060 460-9900	13060 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13060 461-0497	13060 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13060 467-1489	13060 467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
13060 467-1490	13060 467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
13060 467-1491	13060 467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13060 467-1493	13060 467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
13060 467-1494	13060 467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
13060 467-1495	13060 467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
13060 467-1496	13060 467-1496	HyperConverged Infra	Global Portal English UK IrishLanguage System	\$0	Each	10%	\$0	Other	F1
13060 467-1497	13060 467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
13060 467-1498	13060 467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
13060 467-1499	13060 467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5589	13060 467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5590	13060 467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13060 467-5591	13060 467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5592	13060 467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5594	13060 467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5598	13060 467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5599	13060 467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5600	13060 467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5601	13060 467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
13060 467-5602	13060 467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5603	13060 467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5604	13060 467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13060 467-5605	13060 467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5606	13060 467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5607	13060 467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5608	13060 467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5609	13060 467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5610	13060 467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5611	13060 467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5612	13060 467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
13060 467-5613	13060 467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_467-5614	13060_467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13060_467-5615	13060_467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13060_467-5616	13060_467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
13060_467-5617	13060_467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
13060_467-5618	13060_467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
13060_467-5619	13060_467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
13060_467-5620	13060_467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13060_467-5621	13060_467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
13060_467-5622	13060_467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
13060_467-5623	13060_467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13060_467-5684	13060_467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1
13060_467-5695	13060_467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5696	13060_467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5697	13060_467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
13060_467-5698	13060_467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5699	13060_467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5700	13060_467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5701	13060_467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5702	13060_467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5703	13060_467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5704	13060_467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5705	13060_467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5706	13060_467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5707	13060_467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5708	13060_467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5709	13060_467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5710	13060_467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5711	13060_467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5712	13060_467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
13060_467-5754	13060_467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
13060_467-5805	13060_467-5805	HyperConverged Infra	No Monitor (Global Portal)	\$0	Each	10%	\$0	Other	F1
13060_468-0383	13060_468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
13060_468-2472	13060_468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1
13060_468-3776	13060_468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
13060_468-4058	13060_468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
13060_468-7072	13060_468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13060_468-8015	13060_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13060_468-8016	13060_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13060_468-8017	13060_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13060_468-8018	13060_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13060_468-8019	13060_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13060_469-5598	13060_469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_709-BBEQ	13060_709-BBEQ	HyperConverged Infra	3Y Next Business Day Onsite	\$299,987	Each	10%	\$269,988	Other	F1
13060_806-7308	13060_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13060_812-4011	13060_812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$200	Each	10%	\$180	Other	F1
13060_812-4031	13060_812-4031	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
13060_812-4032	13060_812-4032	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13060_812-4033	13060_812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13060_819-0336	13060_819-0336	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1
13060_819-0337	13060_819-0337	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,872	Each	10%	\$1,685	Other	F1
13060_819-0339	13060_819-0339	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,678	Each	10%	\$1,510	Other	F1
13060_819-0341	13060_819-0341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,574	Each	10%	\$2,317	Other	F1
13060_819-0342	13060_819-0342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,781	Each	10%	\$3,403	Other	F1
13060_819-0343	13060_819-0343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,580	Each	10%	\$3,222	Other	F1
13060_819-0344	13060_819-0344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,778	Each	10%	\$4,300	Other	F1
13060_819-0345	13060_819-0345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,574	Each	10%	\$4,117	Other	F1
13060_819-0346	13060_819-0346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$781	Each	10%	\$703	Other	F1
13060_819-0347	13060_819-0347	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,524	Each	10%	\$5,872	Other	F1
13060_819-0348	13060_819-0348	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,220	Each	10%	\$4,698	Other	F1
13060_819-0349	13060_819-0349	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,653	Each	10%	\$9,588	Other	F1
13060_819-0350	13060_819-0350	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,543	Each	10%	\$8,589	Other	F1
13060_819-0352	13060_819-0352	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,647	Each	10%	\$13,182	Other	F1
13060_819-0353	13060_819-0353	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$19,642	Each	10%	\$17,678	Other	F1
13060_819-0354	13060_819-0354	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$20,745	Each	10%	\$18,671	Other	F1
13060_819-0355	13060_819-0355	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$24,649	Each	10%	\$22,184	Other	F1
13060_819-0356	13060_819-0356	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$25,749	Each	10%	\$23,174	Other	F1
13060_819-0357	13060_819-0357	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,270	Each	10%	\$2,043	Other	F1
13060_819-0358	13060_819-0358	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,508	Each	10%	\$3,157	Other	F1
13060_819-0359	13060_819-0359	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,925	Each	10%	\$4,433	Other	F1
13060_819-0360	13060_819-0360	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,325	Each	10%	\$5,693	Other	F1
13060_819-0361	13060_819-0361	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,152	Each	10%	\$1,037	Other	F1
13060_819-0363	13060_819-0363	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,530	Each	10%	\$2,277	Other	F1
13060_819-0365	13060_819-0365	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,196	Each	10%	\$4,676	Other	F1
13060_819-0366	13060_819-0366	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,601	Each	10%	\$5,941	Other	F1
13060_819-0367	13060_819-0367	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,349	Each	10%	\$5,714	Other	F1
13060_819-0368	13060_819-0368	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,935	Each	10%	\$7,142	Other	F1
13060_819-0369	13060_819-0369	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,580	Each	10%	\$10,422	Other	F1
13060_819-0370	13060_819-0370	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,906	Each	10%	\$11,615	Other	F1
13060_819-0372	13060_819-0372	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$17,843	Each	10%	\$16,059	Other	F1
13060_819-0373	13060_819-0373	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$23,927	Each	10%	\$21,534	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13060_819-0374	13060_819-0374	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$25,242	Each	10%	\$22,718	Other	F1
13060_819-0375	13060_819-0375	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$30,028	Each	10%	\$27,025	Other	F1
13060_819-0376	13060_819-0376	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$31,338	Each	10%	\$28,204	Other	F1
13060_819-0377	13060_819-0377	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,797	Each	10%	\$1,617	Other	F1
13060_819-0378	13060_819-0378	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,606	Each	10%	\$1,445	Other	F1
13060_819-0379	13060_819-0379	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,679	Each	10%	\$2,411	Other	F1
13060_819-0380	13060_819-0380	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,485	Each	10%	\$2,237	Other	F1
13060_819-0381	13060_819-0381	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,694	Each	10%	\$3,325	Other	F1
13060_819-0382	13060_819-0382	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,491	Each	10%	\$3,142	Other	F1
13060_819-0383	13060_819-0383	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,692	Each	10%	\$4,223	Other	F1
13060_819-0384	13060_819-0384	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,485	Each	10%	\$4,037	Other	F1
13060_819-0385	13060_819-0385	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$811	Each	10%	\$730	Other	F1
13060_819-0386	13060_819-0386	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,014	Each	10%	\$913	Other	F1
13060_819-0387	13060_819-0387	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$10,238	Each	10%	\$9,214	Other	F1
13060_819-0388	13060_819-0388	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,190	Each	10%	\$7,371	Other	F1
13060_819-0389	13060_819-0389	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$17,442	Each	10%	\$15,698	Other	F1
13060_819-0390	13060_819-0390	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$15,585	Each	10%	\$14,027	Other	F1
13060_819-0391	13060_819-0391	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$25,561	Each	10%	\$23,005	Other	F1
13060_819-0392	13060_819-0392	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$23,708	Each	10%	\$21,337	Other	F1
13060_819-0393	13060_819-0393	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$31,703	Each	10%	\$28,533	Other	F1
13060_819-0394	13060_819-0394	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$33,547	Each	10%	\$30,192	Other	F1
13060_819-0395	13060_819-0395	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$39,710	Each	10%	\$35,739	Other	F1
13060_819-0396	13060_819-0396	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$41,550	Each	10%	\$37,395	Other	F1
13060_819-0397	13060_819-0397	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,549	Each	10%	\$2,294	Other	F1
13060_819-0399	13060_819-0399	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,317	Each	10%	\$2,085	Other	F1
13060_819-0401	13060_819-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,535	Each	10%	\$3,182	Other	F1
13060_819-0402	13060_819-0402	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,126	Each	10%	\$4,613	Other	F1
13060_819-0403	13060_819-0403	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,903	Each	10%	\$4,413	Other	F1
13060_819-0404	13060_819-0404	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,480	Each	10%	\$5,832	Other	F1
13060_819-0405	13060_819-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,257	Each	10%	\$5,631	Other	F1
13060_819-0406	13060_819-0406	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,110	Each	10%	\$999	Other	F1
13060_819-0407	13060_819-0407	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,788	Each	10%	\$2,509	Other	F1
13060_819-0408	13060_819-0408	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,231	Each	10%	\$2,008	Other	F1
13060_819-0409	13060_819-0409	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,580	Each	10%	\$3,222	Other	F1
13060_819-0410	13060_819-0410	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,255	Each	10%	\$2,930	Other	F1
13060_819-0412	13060_819-0412	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,378	Each	10%	\$4,840	Other	F1
13060_819-0413	13060_819-0413	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$7,350	Each	10%	\$6,615	Other	F1
13060_819-0414	13060_819-0414	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,685	Each	10%	\$6,917	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_819-0415	13060_819-0415	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$9,337	Each	10%	\$8,403	Other	F1
13060_819-0416	13060_819-0416	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$9,671	Each	10%	\$8,704	Other	F1
13060_819-0417	13060_819-0417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,997	Each	10%	\$2,697	Other	F1
13060_819-0418	13060_819-0418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,614	Each	10%	\$4,153	Other	F1
13060_819-0419	13060_819-0419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,466	Each	10%	\$5,819	Other	F1
13060_819-0420	13060_819-0420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,296	Each	10%	\$7,466	Other	F1
13060_819-0421	13060_819-0421	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,553	Each	10%	\$1,398	Other	F1
13060_819-0423	13060_819-0423	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,286	Each	10%	\$2,957	Other	F1
13060_819-0425	13060_819-0425	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,746	Each	10%	\$6,071	Other	F1
13060_819-0426	13060_819-0426	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,577	Each	10%	\$7,719	Other	F1
13060_819-0427	13060_819-0427	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,623	Each	10%	\$2,361	Other	F1
13060_819-0428	13060_819-0428	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,278	Each	10%	\$2,950	Other	F1
13060_819-0429	13060_819-0429	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,802	Each	10%	\$3,422	Other	F1
13060_819-0430	13060_819-0430	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,168	Each	10%	\$3,751	Other	F1
13060_819-0432	13060_819-0432	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$6,361	Each	10%	\$5,725	Other	F1
13060_819-0433	13060_819-0433	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$8,685	Each	10%	\$7,817	Other	F1
13060_819-0434	13060_819-0434	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$9,060	Each	10%	\$8,154	Other	F1
13060_819-0435	13060_819-0435	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$11,031	Each	10%	\$9,928	Other	F1
13060_819-0436	13060_819-0436	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$11,405	Each	10%	\$10,265	Other	F1
13060_819-0437	13060_819-0437	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,328	Each	10%	\$2,095	Other	F1
13060_819-0438	13060_819-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,097	Each	10%	\$1,887	Other	F1
13060_819-0439	13060_819-0439	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,465	Each	10%	\$3,119	Other	F1
13060_819-0440	13060_819-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,237	Each	10%	\$2,913	Other	F1
13060_819-0441	13060_819-0441	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$4,777	Each	10%	\$4,299	Other	F1
13060_819-0442	13060_819-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,542	Each	10%	\$4,088	Other	F1
13060_819-0443	13060_819-0443	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,070	Each	10%	\$5,463	Other	F1
13060_819-0444	13060_819-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$5,830	Each	10%	\$5,247	Other	F1
13060_819-0445	13060_819-0445	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,070	Each	10%	\$963	Other	F1
13060_819-0446	13060_819-0446	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,338	Each	10%	\$1,204	Other	F1
13060_819-0447	13060_819-0447	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$4,926	Each	10%	\$4,433	Other	F1
13060_819-0448	13060_819-0448	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$3,941	Each	10%	\$3,547	Other	F1
13060_819-0449	13060_819-0449	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$7,609	Each	10%	\$6,848	Other	F1
13060_819-0450	13060_819-0450	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$6,856	Each	10%	\$6,170	Other	F1
13060_819-0451	13060_819-0451	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$11,484	Each	10%	\$10,336	Other	F1
13060_819-0452	13060_819-0452	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$10,727	Each	10%	\$9,654	Other	F1
13060_819-0453	13060_819-0453	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$14,433	Each	10%	\$12,990	Other	F1
13060_819-0454	13060_819-0454	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$15,183	Each	10%	\$13,665	Other	F1
13060_819-0455	13060_819-0455	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$18,156	Each	10%	\$16,340	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13060_819-0456	13060_819-0456	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,901	Each	10%	\$17,011	Other	F1
13060_819-0457	13060_819-0457	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,499	Each	10%	\$2,249	Other	F1
13060_819-0459	13060_819-0459	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,292	Each	10%	\$2,063	Other	F1
13060_819-0461	13060_819-0461	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,489	Each	10%	\$3,140	Other	F1
13060_819-0462	13060_819-0462	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,027	Each	10%	\$4,524	Other	F1
13060_819-0463	13060_819-0463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,835	Each	10%	\$4,352	Other	F1
13060_819-0464	13060_819-0464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,359	Each	10%	\$5,723	Other	F1
13060_819-0465	13060_819-0465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,168	Each	10%	\$5,551	Other	F1
13060_819-0466	13060_819-0466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,116	Each	10%	\$1,004	Other	F1
13060_819-0467	13060_819-0467	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,812	Each	10%	\$1,631	Other	F1
13060_819-0468	13060_819-0468	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,450	Each	10%	\$1,305	Other	F1
13060_819-0469	13060_819-0469	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,879	Each	10%	\$1,691	Other	F1
13060_819-0470	13060_819-0470	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,724	Each	10%	\$1,552	Other	F1
13060_819-0472	13060_819-0472	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,093	Each	10%	\$2,784	Other	F1
13060_819-0473	13060_819-0473	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,313	Each	10%	\$3,882	Other	F1
13060_819-0474	13060_819-0474	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,483	Each	10%	\$4,035	Other	F1
13060_819-0475	13060_819-0475	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,546	Each	10%	\$4,991	Other	F1
13060_819-0476	13060_819-0476	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,717	Each	10%	\$5,145	Other	F1
13060_819-0477	13060_819-0477	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,183	Each	10%	\$2,865	Other	F1
13060_819-0478	13060_819-0478	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,891	Each	10%	\$4,402	Other	F1
13060_819-0479	13060_819-0479	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,852	Each	10%	\$6,167	Other	F1
13060_819-0480	13060_819-0480	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,789	Each	10%	\$7,910	Other	F1
13060_819-0481	13060_819-0481	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,679	Each	10%	\$1,511	Other	F1
13060_819-0483	13060_819-0483	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,440	Each	10%	\$3,096	Other	F1
13060_819-0485	13060_819-0485	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,086	Each	10%	\$6,377	Other	F1
13060_819-0486	13060_819-0486	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,022	Each	10%	\$8,120	Other	F1
13060_819-0487	13060_819-0487	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,529	Each	10%	\$1,376	Other	F1
13060_819-0488	13060_819-0488	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,911	Each	10%	\$1,720	Other	F1
13060_819-0489	13060_819-0489	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,553	Each	10%	\$1,398	Other	F1
13060_819-0490	13060_819-0490	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,678	Each	10%	\$1,510	Other	F1
13060_819-0492	13060_819-0492	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,053	Each	10%	\$2,748	Other	F1
13060_819-0493	13060_819-0493	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,299	Each	10%	\$3,869	Other	F1
13060_819-0494	13060_819-0494	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,447	Each	10%	\$4,002	Other	F1
13060_819-0495	13060_819-0495	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,570	Each	10%	\$5,013	Other	F1
13060_819-0496	13060_819-0496	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,719	Each	10%	\$5,147	Other	F1
13060_819-0497	13060_819-0497	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,445	Each	10%	\$2,201	Other	F1
13060_819-0498	13060_819-0498	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,216	Each	10%	\$1,994	Other	F1
13060_819-0499	13060_819-0499	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,638	Each	10%	\$3,274	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13060_819-0500	13060_819-0500	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,415	Each	10%	\$3,074	Other	F1
13060_819-0501	13060_819-0501	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,017	Each	10%	\$4,515	Other	F1
13060_819-0502	13060_819-0502	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,789	Each	10%	\$4,310	Other	F1
13060_819-0503	13060_819-0503	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,376	Each	10%	\$5,738	Other	F1
13060_819-0504	13060_819-0504	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,147	Each	10%	\$5,532	Other	F1
13060_819-0505	13060_819-0505	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,140	Each	10%	\$1,026	Other	F1
13060_819-0506	13060_819-0506	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,425	Each	10%	\$1,283	Other	F1
13060_819-0507	13060_819-0507	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,386	Each	10%	\$3,047	Other	F1
13060_819-0508	13060_819-0508	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,709	Each	10%	\$2,438	Other	F1
13060_819-0509	13060_819-0509	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,791	Each	10%	\$4,312	Other	F1
13060_819-0510	13060_819-0510	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,342	Each	10%	\$3,908	Other	F1
13060_819-0511	13060_819-0511	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,447	Each	10%	\$6,702	Other	F1
13060_819-0512	13060_819-0512	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,992	Each	10%	\$6,293	Other	F1
13060_819-0513	13060_819-0513	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$9,467	Each	10%	\$8,520	Other	F1
13060_819-0514	13060_819-0514	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,917	Each	10%	\$8,925	Other	F1
13060_819-0515	13060_819-0515	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$11,959	Each	10%	\$10,763	Other	F1
13060_819-0516	13060_819-0516	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$12,407	Each	10%	\$11,166	Other	F1
13060_819-0517	13060_819-0517	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1
13060_819-0518	13060_819-0518	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15 Months	\$0	Each	10%	\$0	Other	F1
13060_819-0531	13060_819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%	\$589	Other	F1
13060_819-0532	13060_819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
13060_819-0533	13060_819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
13060_819-0534	13060_819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
13060_819-0535	13060_819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
13060_819-0566	13060_819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%	\$263	Other	F1
13060_819-0567	13060_819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$584	Each	10%	\$526	Other	F1
13060_819-0568	13060_819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%	\$788	Other	F1
13060_819-0569	13060_819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
13060_819-0570	13060_819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
13060_819-0571	13060_819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%	\$196	Other	F1
13060_819-0572	13060_819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%	\$392	Other	F1
13060_819-0573	13060_819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%	\$589	Other	F1
13060_819-0574	13060_819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%	\$785	Other	F1
13060_819-0575	13060_819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%	\$981	Other	F1
13060_819-0576	13060_819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0577	13060_819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0578	13060_819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0579	13060_819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_819-0580	13060_819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0581	13060_819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0582	13060_819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0583	13060_819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0584	13060_819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0585	13060_819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0586	13060_819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0587	13060_819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0588	13060_819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0589	13060_819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0590	13060_819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0591	13060_819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0592	13060_819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0593	13060_819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0594	13060_819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0595	13060_819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0596	13060_819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0597	13060_819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0598	13060_819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0599	13060_819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0600	13060_819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0601	13060_819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0602	13060_819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0603	13060_819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0604	13060_819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0605	13060_819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13060_819-0610	13060_819-0610	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 1 Year	\$1,519	Each	10%	\$1,367	Other	F1
13060_819-0612	13060_819-0612	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 2 Years	\$3,038	Each	10%	\$2,735	Other	F1
13060_819-0614	13060_819-0614	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 3 Years	\$4,558	Each	10%	\$4,102	Other	F1
13060_819-0616	13060_819-0616	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 4 Years	\$6,077	Each	10%	\$5,469	Other	F1
13060_819-0618	13060_819-0618	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 5 Years	\$7,596	Each	10%	\$6,836	Other	F1
13060_819-2574	13060_819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1
13060_819-2575	13060_819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1
13060_819-2576	13060_819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1
13060_819-2577	13060_819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1
13060_819-6325	13060_819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$8,450	Each	10%	\$7,605	Other	F1
13060_819-6328	13060_819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,841	Each	10%	\$6,157	Other	F1
13060_819-6330	13060_819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_819-6331	13060_819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1
13060_819-6359	13060_819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13060_819-6360	13060_819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13060_819-6361	13060_819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13060_819-6362	13060_819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13060_819-6369	13060_819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13060_819-6370	13060_819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13060_819-6371	13060_819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13060_819-6372	13060_819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13060_819-6373	13060_819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13060_819-6380	13060_819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13060_819-6381	13060_819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13060_819-6382	13060_819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13060_819-6383	13060_819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
13060_819-6384	13060_819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
13060_819-6391	13060_819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
13060_819-6392	13060_819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$423	Each	10%	\$381	Other	F1
13060_819-6393	13060_819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$846	Each	10%	\$761	Other	F1
13060_819-6394	13060_819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,269	Each	10%	\$1,142	Other	F1
13060_819-6395	13060_819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$5,231	Each	10%	\$4,708	Other	F1
13060_819-6406	13060_819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1
13060_819-6407	13060_819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1
13060_819-6409	13060_819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,692	Each	10%	\$1,523	Other	F1
13060_819-6410	13060_819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,115	Each	10%	\$1,903	Other	F1
13060_819-6416	13060_819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1
13060_819-6420	13060_819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1
13060_819-6421	13060_819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1
13060_819-6423	13060_819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1
13060_819-6426	13060_819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1
13060_819-6427	13060_819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1
13060_819-6428	13060_819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1
13060_819-6435	13060_819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1
13060_819-6436	13060_819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1
13060_819-6437	13060_819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1
13060_819-6440	13060_819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63 Months	\$6,885	Each	10%	\$6,197	Other	F1
13060_819-6442	13060_819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51 Months	\$5,574	Each	10%	\$5,016	Other	F1
13060_819-6444	13060_819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,863	Each	10%	\$1,677	Other	F1
13060_819-6447	13060_819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,353	Each	10%	\$3,018	Other	F1
13060_819-6453	13060_819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,844	Each	10%	\$4,359	Other	F1
13060_819-6454	13060_819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,334	Each	10%	\$5,701	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13060 819-6456	13060 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27	\$3,622	Each	10%	\$3,259	Other	F1
13060 819-6457	13060 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63	\$7,824	Each	10%	\$7,042	Other	F1
13060 819-6458	13060 819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15	\$2,012	Each	10%	\$1,811	Other	F1
13060 819-6460	13060 819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39	\$4,262	Each	10%	\$3,836	Other	F1
13060 819-6466	13060 819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1
13060 819-6467	13060 819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$4,478	Each	10%	\$4,030	Other	F1
13060 819-6468	13060 819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$5,911	Each	10%	\$5,320	Other	F1
13060 819-6469	13060 819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,239	Each	10%	\$2,015	Other	F1
13060 819-6470	13060 819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$7,862	Each	10%	\$7,094	Other	F1
13060 819-6471	13060 819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$9,852	Each	10%	\$8,867	Other	F1
13060 819-6478	13060 819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13060 819-6479	13060 819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
13060 819-6480	13060 819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
13060 819-6481	13060 819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
13060 819-6482	13060 819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
13060 819-6483	13060 819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
13060 819-6484	13060 819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
13060 819-6485	13060 819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
13060 819-6486	13060 819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
13060 819-6488	13060 819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
13060 819-6490	13060 819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
13060 819-6495	13060 819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1
13060 819-6496	13060 819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$952	Each	10%	\$857	Other	F1
13060 819-6497	13060 819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$529	Each	10%	\$476	Other	F1
13060 819-6498	13060 819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1
13060 819-6499	13060 819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1
13060 819-6500	13060 819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,798	Each	10%	\$1,618	Other	F1
13060 819-6501	13060 819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1
13060 819-6506	13060 819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,375	Each	10%	\$1,237	Other	F1
13060 819-6507	13060 819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,524	Each	10%	\$2,271	Other	F1
13060 819-6508	13060 819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$649	Each	10%	\$584	Other	F1
13060 819-6509	13060 819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,168	Each	10%	\$1,051	Other	F1
13060 819-6510	13060 819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,206	Each	10%	\$1,986	Other	F1
13060 819-6511	13060 819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$8,374	Each	10%	\$7,537	Other	F1
13060 819-6512	13060 819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,799	Each	10%	\$2,519	Other	F1
13060 819-6513	13060 819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$5,038	Each	10%	\$4,534	Other	F1
13060 819-6514	13060 819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$7,277	Each	10%	\$6,549	Other	F1
13060 819-6515	13060 819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$9,516	Each	10%	\$8,565	Other	F1
13060 819-6516	13060 819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,755	Each	10%	\$10,580	Other	F1
13060 819-6517	13060 819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$5,441	Each	10%	\$4,897	Other	F1
13060 819-6518	13060 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$10,278	Each	10%	\$9,250	Other	F1
13060 819-6519	13060 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,696	Each	10%	\$11,426	Other	F1
13060 819-6520	13060 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15	\$1,639	Each	10%	\$1,475	Other	F1
13060 819-6521	13060 819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$3,941	Each	10%	\$3,547	Other	F1
13060 819-6522	13060 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,091	Each	10%	\$10,882	Other	F1
13060 819-6523	13060 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,557	Each	10%	\$1,402	Other	F1
13060 819-6524	13060 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$4,837	Each	10%	\$4,353	Other	F1
13060 819-6525	13060 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$8,957	Each	10%	\$8,061	Other	F1
13060 819-6526	13060 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$519	Each	10%	\$467	Other	F1
13060 819-6527	13060 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,442	Each	10%	\$1,298	Other	F1
13060 819-6528	13060 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$481	Each	10%	\$433	Other	F1
13060 819-6529	13060 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,923	Each	10%	\$1,730	Other	F1
13060 819-6530	13060 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,403	Each	10%	\$2,163	Other	F1
13060 819-6531	13060 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,038	Each	10%	\$934	Other	F1
13060 819-6532	13060 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$2,418	Each	10%	\$2,176	Other	F1
13060 819-6533	13060 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,077	Each	10%	\$1,869	Other	F1
13060 819-6534	13060 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,255	Each	10%	\$6,529	Other	F1
13060 819-6535	13060 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,596	Each	10%	\$2,336	Other	F1
13060 819-6536	13060 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$8,673	Each	10%	\$7,706	Other	F1
13060 819-6537	13060 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4	\$6,438	Each	10%	\$5,794	Other	F1
13060 819-6538	13060 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1	\$1,610	Each	10%	\$1,449	Other	F1
13060 819-6539	13060 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13060 819-6540	13060 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1
13060 819-6541	13060 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1
13060 819-6542	13060 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13060 819-6543	13060 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4	\$5,246	Each	10%	\$4,721	Other	F1
13060 819-6544	13060 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
13060 819-6545	13060 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5	\$6,557	Each	10%	\$5,902	Other	F1
13060 819-6546	13060 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
13060 819-6548	13060 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$2,463	Each	10%	\$2,217	Other	F1
13060 819-6549	13060 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$10,345	Each	10%	\$9,310	Other	F1
13060 819-6550	13060 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27	\$2,951	Each	10%	\$2,656	Other	F1
13060 819-6551	13060 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,859	Each	10%	\$7,073	Other	F1
13060 819-6552	13060 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$961	Each	10%	\$865	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13060 819-6559	13060 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$6,717	Each	10%	\$6,046	Other	F1
13060 819-6560	13060 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,196	Each	10%	\$10,076	Other	F1
13060 819-6561	13060 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2	\$2,623	Each	10%	\$2,361	Other	F1
13060 819-6562	13060 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3	\$3,934	Each	10%	\$3,541	Other	F1
13060 819-6563	13060 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13060 819-6570	13060 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1
13060 819-6571	13060 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1
13060 819-6572	13060 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 31 Months	\$7,972	Each	10%	\$7,174	Other	F1
13060 819-6573	13060 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,221	Each	10%	\$1,999	Other	F1
13060 819-6574	13060 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,562	Each	10%	\$1,406	Other	F1
13060 819-6581	13060 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5	\$8,048	Each	10%	\$7,243	Other	F1
13060 819-6582	13060 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13060 819-6583	13060 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13060 819-6584	13060 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13060 819-6585	13060 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13060 819-6591	13060 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1
13060 819-6592	13060 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1
13060 819-6593	13060 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1
13060 819-6594	13060 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1
13060 819-6595	13060 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1
13060 819-6596	13060 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1
13060 819-6597	13060 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1
13060 819-6598	13060 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1
13060 819-6599	13060 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$601	Each	10%	\$541	Other	F1
13060 819-6600	13060 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,082	Each	10%	\$973	Other	F1
13060 819-6601	13060 819-6601	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,043	Each	10%	\$1,839	Other	F1
13060 819-6602	13060 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,687	Each	10%	\$1,518	Other	F1
13060 819-6603	13060 819-6603	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,725	Each	10%	\$2,453	Other	F1
13060 819-6604	13060 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$4,433	Each	10%	\$3,990	Other	F1
13060 819-6605	13060 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$6,404	Each	10%	\$5,764	Other	F1
13060 819-6606	13060 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$1,970	Each	10%	\$1,773	Other	F1
13060 819-6607	13060 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13060 819-6608	13060 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$3,023	Each	10%	\$2,721	Other	F1
13060 819-8027	13060 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$736	Other	F1
13060 819-8028	13060 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1
13060 819-8029	13060 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1
13060 819-8030	13060 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1
13060 819-8031	13060 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1
13060 819-8032	13060 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1
13060 819-8033	13060 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1
13060 819-8034	13060 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1
13060 819-8035	13060 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1
13060 819-8036	13060 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1
13060 819-8037	13060 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1
13060 819-8038	13060 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1
13060 819-8039	13060 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1
13060 819-8040	13060 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1
13060 819-8041	13060 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1
13060 821-3175	13060 821-3175	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%	\$628	Other	F1
13060 821-3176	13060 821-3176	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%	\$1,257	Other	F1
13060 821-3177	13060 821-3177	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1
13060 821-3178	13060 821-3178	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%	\$2,514	Other	F1
13060 821-3179	13060 821-3179	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%	\$3,143	Other	F1
13060 822-3179	13060 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13060 823-4102	13060 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1
13060 823-4103	13060 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,580	Each	10%	\$2,322	Other	F1
13060 823-4104	13060 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1
13060 823-4105	13060 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1
13060 823-4106	13060 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1
13060 823-4109	13060 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1
13060 823-4110	13060 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1
13060 823-4111	13060 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1
13060 823-4112	13060 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,579	Each	10%	\$1,421	Other	F1
13060 823-4113	13060 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13060 823-4114	13060 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1
13060 823-4115	13060 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1
13060 823-4116	13060 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1
13060 823-4117	13060 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1
13060 823-4118	13060 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1
13060 823-4119	13060 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1
13060 823-4120	13060 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1
13060 823-4121	13060 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1
13060 823-4122	13060 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1
13060 823-4123	13060 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1
13060 823-4124	13060 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1
13060 823-4125	13060 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
13060 823-4126	13060 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13060 823-4127	13060 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1
13060 823-4128	13060 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1
13060 823-4130	13060 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1
13060 823-4134	13060 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1
13060 823-4135	13060 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1
13060 823-4136	13060 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1
13060 823-4137	13060 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1
13060 823-4139	13060 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1
13060 823-4140	13060 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1
13060 823-4141	13060 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1
13060 823-4143	13060 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1
13060 823-4144	13060 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1
13060 823-4145	13060 823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1
13060 823-4147	13060 823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1
13060 823-4148	13060 823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1
13060 823-4150	13060 823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1
13060 823-4151	13060 823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1
13060 823-4152	13060 823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1
13060 823-4153	13060 823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1
13060 823-4154	13060 823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1
13060 823-4155	13060 823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1
13060 823-4156	13060 823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1
13060 823-6047	13060 823-6047	HyperConverged Infra	ProDeploy Add-On for vxFail Stretched Cluster New Deployments Only (Requires	\$430	Each	10%	\$387	Other	F1
13060 823-6048	13060 823-6048	HyperConverged Infra	ProDeploy Plus Add-On for vxFail Stretched Cluster New Deployments Only (Requires	\$750	Each	10%	\$675	Other	F1
13060 823-9267	13060 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
13060 823-9270	13060 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,366	Each	10%	\$1,247	Other	F1
13060 823-9284	13060 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13060 825-2879	13060 825-2879	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13060 825-2880	13060 825-2880	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2881	13060 825-2881	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2882	13060 825-2882	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2883	13060 825-2883	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2884	13060 825-2884	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13060 825-2885	13060 825-2885	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2886	13060 825-2886	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2887	13060 825-2887	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2888	13060 825-2888	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2889	13060 825-2889	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13060 825-2890	13060 825-2890	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2891	13060 825-2891	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2892	13060 825-2892	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2893	13060 825-2893	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2894	13060 825-2894	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13060 825-2895	13060 825-2895	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2896	13060 825-2896	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2897	13060 825-2897	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2898	13060 825-2898	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2899	13060 825-2899	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13060 825-2900	13060 825-2900	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2901	13060 825-2901	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2902	13060 825-2902	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2903	13060 825-2903	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2904	13060 825-2904	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13060 825-2905	13060 825-2905	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1
13060 825-2906	13060 825-2906	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1
13060 825-2907	13060 825-2907	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1
13060 825-2908	13060 825-2908	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1
13060 825-2909	13060 825-2909	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13060 825-2910	13060 825-2910	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2911	13060 825-2911	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2912	13060 825-2912	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2913	13060 825-2913	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2914	13060 825-2914	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13060 825-2915	13060 825-2915	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2916	13060 825-2916	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2917	13060 825-2917	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2918	13060 825-2918	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13060 825-2919	13060 825-2919	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13060 825-2920	13060 825-2920	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1
13060 825-2921	13060 825-2921	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1
13060 825-2922	13060 825-2922	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1
13060 825-2923	13060 825-2923	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1
13060 825-2929	13060 825-2929	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$3,611	Each	10%	\$3,250	Other	F1
13060 825-2930	13060 825-2930	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1
13060 825-2931	13060 825-2931	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1
13060 825-2932	13060 825-2932	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1
13060 825-2933	13060 825-2933	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%	\$16,251	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
13060 825-2934	13060 825-2934	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%	\$3,693	Other	F1
13060 825-2935	13060 825-2935	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1
13060 825-2936	13060 825-2936	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$12,312	Each	10%	\$11,080	Other	F1
13060 825-2937	13060 825-2937	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,415	Each	10%	\$14,774	Other	F1
13060 825-2938	13060 825-2938	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$20,519	Each	10%	\$18,467	Other	F1
13060 825-2939	13060 825-2939	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1
13060 825-2940	13060 825-2940	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%	\$7,978	Other	F1
13060 825-2941	13060 825-2941	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%	\$11,967	Other	F1
13060 825-2942	13060 825-2942	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$17,729	Each	10%	\$15,956	Other	F1
13060 825-2943	13060 825-2943	HyperConverged Infra	ProSupport Next Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	Each	10%	\$19,945	Other	F1
13060 825-2944	13060 825-2944	HyperConverged Infra	ProSupport Next Mission Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,305	Each	10%	\$6,655	Other	F1
13060 825-2945	13060 825-2945	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$14,790	Each	10%	\$13,311	Other	F1
13060 825-2946	13060 825-2946	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%	\$19,966	Other	F1
13060 825-2947	13060 825-2947	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,580	Each	10%	\$26,622	Other	F1
13060 825-2948	13060 825-2948	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$36,975	Each	10%	\$33,277	Other	F1
13060 825-2949	13060 825-2949	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$8,403	Each	10%	\$7,563	Other	F1
13060 825-2950	13060 825-2950	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	Each	10%	\$15,126	Other	F1
13060 825-2951	13060 825-2951	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	Each	10%	\$22,689	Other	F1
13060 825-2952	13060 825-2952	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	Each	10%	\$30,252	Other	F1
13060 825-2953	13060 825-2953	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$42,017	Each	10%	\$37,815	Other	F1
13060 825-2954	13060 825-2954	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$9,076	Each	10%	\$8,168	Other	F1
13060 825-2955	13060 825-2955	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$18,151	Each	10%	\$16,336	Other	F1
13060 825-2956	13060 825-2956	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$27,227	Each	10%	\$24,504	Other	F1
13060 825-2957	13060 825-2957	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$36,303	Each	10%	\$32,672	Other	F1
13060 825-2958	13060 825-2958	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$45,378	Each	10%	\$40,840	Other	F1
13060 825-2959	13060 825-2959	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$8,330	Each	10%	\$7,497	Other	F1
13060 825-2960	13060 825-2960	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$16,660	Each	10%	\$14,994	Other	F1
13060 825-2961	13060 825-2961	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$24,991	Each	10%	\$22,492	Other	F1
13060 825-2962	13060 825-2962	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$33,321	Each	10%	\$29,989	Other	F1
13060 825-2963	13060 825-2963	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$41,651	Each	10%	\$37,486	Other	F1
13060 825-2964	13060 825-2964	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$9,466	Each	10%	\$8,520	Other	F1
13060 825-2965	13060 825-2965	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$18,932	Each	10%	\$17,039	Other	F1
13060 825-2966	13060 825-2966	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$28,399	Each	10%	\$25,559	Other	F1
13060 825-2967	13060 825-2967	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$37,865	Each	10%	\$34,078	Other	F1
13060 825-2968	13060 825-2968	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$47,331	Each	10%	\$42,598	Other	F1
13060 825-2969	13060 825-2969	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$10,223	Each	10%	\$9,201	Other	F1
13060 825-2970	13060 825-2970	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$20,447	Each	10%	\$18,402	Other	F1
13060 825-2971	13060 825-2971	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$30,670	Each	10%	\$27,603	Other	F1
13060 825-2972	13060 825-2972	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$40,894	Each	10%	\$36,805	Other	F1
13060 825-2973	13060 825-2973	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$51,117	Each	10%	\$46,006	Other	F1
13060 825-8623	13060 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13060 825-8624	13060 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13060 828-7737	13060 828-7737	HyperConverged Infra	ProDeploy Plus: VCF on VxRail - Per Node Deploy	\$3,600	Each	10%	\$3,240	Other	F1
13060 828-8175	13060 828-8175	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$1,965	Each	10%	\$1,769	Other	F1
13060 828-8176	13060 828-8176	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,757	Each	10%	\$1,581	Other	F1
13060 828-8177	13060 828-8177	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$2,919	Each	10%	\$2,627	Other	F1
13060 828-8178	13060 828-8178	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$2,708	Each	10%	\$2,437	Other	F1
13060 828-8179	13060 828-8179	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36	\$3,995	Each	10%	\$3,596	Other	F1
13060 828-8180	13060 828-8180	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$3,777	Each	10%	\$3,399	Other	F1
13060 828-8181	13060 828-8181	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48	\$5,056	Each	10%	\$4,550	Other	F1
13060 828-8182	13060 828-8182	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$4,834	Each	10%	\$4,351	Other	F1
13060 828-8183	13060 828-8183	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$817	Each	10%	\$735	Other	F1
13060 828-8184	13060 828-8184	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15	\$1,022	Each	10%	\$920	Other	F1
13060 828-8185	13060 828-8185	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$9,292	Each	10%	\$8,363	Other	F1
13060 828-8186	13060 828-8186	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$7,434	Each	10%	\$6,691	Other	F1
13060 828-8187	13060 828-8187	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$15,578	Each	10%	\$14,020	Other	F1
13060 828-8188	13060 828-8188	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$13,928	Each	10%	\$12,535	Other	F1
13060 828-8189	13060 828-8189	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$22,875	Each	10%	\$20,588	Other	F1
13060 828-8190	13060 828-8190	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$21,228	Each	10%	\$19,105	Other	F1
13060 828-8191	13060 828-8191	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$28,410	Each	10%	\$25,569	Other	F1
13060 828-8192	13060 828-8192	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$30,050	Each	10%	\$27,045	Other	F1
13060 828-8193	13060 828-8193	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$35,605	Each	10%	\$32,045	Other	F1
13060 828-8194	13060 828-8194	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$37,240	Each	10%	\$33,516	Other	F1
13060 828-8195	13060 828-8195	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,686	Each	10%	\$2,417	Other	F1
13060 828-8196	13060 828-8196	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,427	Each	10%	\$2,184	Other	F1
13060 828-8197	13060 828-8197	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,992	Each	10%	\$3,593	Other	F1
13060 828-8198	13060 828-8198	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,738	Each	10%	\$3,364	Other	F1
13060 828-8199	13060 828-8199	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,465	Each	10%	\$4,919	Other	F1
13060 828-8200	13060 828-8200	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,206	Each	10%	\$4,685	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060 828-8201	13060 828-8201	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,920	Each	10%	\$6,228	Other	F1
13060 828-8202	13060 828-8202	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,658	Each	10%	\$5,992	Other	F1
13060 828-8203	13060 828-8203	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,165	Each	10%	\$1,049	Other	F1
13060 828-8204	13060 828-8204	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$4,285	Each	10%	\$3,857	Other	F1
13060 828-8205	13060 828-8205	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$3,429	Each	10%	\$3,086	Other	F1
13060 828-8206	13060 828-8206	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$6,193	Each	10%	\$5,574	Other	F1
13060 828-8207	13060 828-8207	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$5,695	Each	10%	\$5,036	Other	F1
13060 828-8208	13060 828-8208	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$9,480	Each	10%	\$8,532	Other	F1
13060 828-8209	13060 828-8209	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$8,878	Each	10%	\$7,990	Other	F1
13060 828-8210	13060 828-8210	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$12,004	Each	10%	\$10,804	Other	F1
13060 828-8211	13060 828-8211	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$12,601	Each	10%	\$11,341	Other	F1
13060 828-8212	13060 828-8212	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$15,145	Each	10%	\$13,631	Other	F1
13060 828-8213	13060 828-8213	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$15,740	Each	10%	\$14,166	Other	F1
13060 828-8214	13060 828-8214	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$2,969	Each	10%	\$2,672	Other	F1
13060 828-8215	13060 828-8215	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$2,710	Each	10%	\$2,439	Other	F1
13060 828-8216	13060 828-8216	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$4,424	Each	10%	\$3,982	Other	F1
13060 828-8217	13060 828-8217	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$4,177	Each	10%	\$3,759	Other	F1
13060 828-8218	13060 828-8218	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36	\$6,064	Each	10%	\$5,458	Other	F1
13060 828-8219	13060 828-8219	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$5,814	Each	10%	\$5,233	Other	F1
13060 828-8220	13060 828-8220	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48	\$7,686	Each	10%	\$6,917	Other	F1
13060 828-8221	13060 828-8221	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$7,436	Each	10%	\$6,692	Other	F1
13060 828-8222	13060 828-8222	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,339	Each	10%	\$1,205	Other	F1
13060 828-8223	13060 828-8223	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15	\$1,674	Each	10%	\$1,507	Other	F1
13060 828-8224	13060 828-8224	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,736	Each	10%	\$2,462	Other	F1
13060 828-8225	13060 828-8225	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,189	Each	10%	\$1,970	Other	F1
13060 828-8226	13060 828-8226	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$3,296	Each	10%	\$2,966	Other	F1
13060 828-8227	13060 828-8227	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$3,008	Each	10%	\$2,707	Other	F1
13060 828-8228	13060 828-8228	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$5,369	Each	10%	\$4,832	Other	F1
13060 828-8229	13060 828-8229	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$5,069	Each	10%	\$4,562	Other	F1
13060 828-8230	13060 828-8230	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$6,960	Each	10%	\$6,264	Other	F1
13060 828-8231	13060 828-8231	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$7,258	Each	10%	\$6,532	Other	F1
13060 828-8232	13060 828-8232	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$8,867	Each	10%	\$7,980	Other	F1
13060 828-8233	13060 828-8233	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$9,164	Each	10%	\$8,248	Other	F1
13060 828-8234	13060 828-8234	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$8,137	Each	10%	\$7,324	Other	F1
13060 829-2699	13060 829-2699	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,587	Each	10%	\$5,929	Other	F1
13060 829-2702	13060 829-2702	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,626	Other	F1
13060 829-2705	13060 829-2705	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other	F1
13060 829-2706	13060 829-2706	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other	F1
13060 829-2707	13060 829-2707	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,225	Each	10%	\$6,502	Other	F1
13060 829-2708	13060 829-2708	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,031	Each	10%	\$8,128	Other	F1
13060 829-2709	13060 829-2709	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,037	Each	10%	\$4,534	Other	F1
13060 829-2710	13060 829-2710	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 39 Months	\$13,447	Each	10%	\$12,102	Other	F1
13060 829-2714	13060 829-2714	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$17,584	Each	10%	\$15,826	Other	F1
13060 829-2715	13060 829-2715	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$9,309	Each	10%	\$8,378	Other	F1
13060 829-2717	13060 829-2717	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$5,172	Each	10%	\$4,655	Other	F1
13060 829-2720	13060 829-2720	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,487	Each	10%	\$3,139	Other	F1
13060 829-2734	13060 829-2734	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,937	Each	10%	\$1,744	Other	F1
13060 829-2735	13060 829-2735	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$21,721	Each	10%	\$19,549	Other	F1
13060 829-2737	13060 829-2737	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1
13060 829-2741	13060 829-2741	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1
13060 829-2742	13060 829-2742	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1
13060 829-2743	13060 829-2743	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%	\$14,895	Other	F1
13060 829-2744	13060 829-2744	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$2,258	Each	10%	\$2,032	Other	F1
13060 829-2745	13060 829-2745	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit EoM use- 15 Months	\$625	Each	10%	\$562	Other	F1
13060 829-2746	13060 829-2746	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$1,125	Each	10%	\$1,012	Other	F1
13060 829-2747	13060 829-2747	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$2,125	Each	10%	\$1,912	Other	F1
13060 829-2748	13060 829-2748	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$5,240	Each	10%	\$4,716	Other	F1
13060 829-2749	13060 829-2749	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,897	Each	10%	\$8,907	Other	F1
13060 829-2750	13060 829-2750	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$12,226	Each	10%	\$11,003	Other	F1
13060 829-2751	13060 829-2751	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$11,643	Each	10%	\$10,479	Other	F1
13060 829-2752	13060 829-2752	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$1,500	Each	10%	\$1,350	Other	F1
13060 829-2753	13060 829-2753	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$4,657	Each	10%	\$4,192	Other	F1
13060 829-2754	13060 829-2754	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$500	Each	10%	\$450	Other	F1
13060 829-2755	13060 829-2755	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,000	Each	10%	\$900	Other	F1
13060 829-2756	13060 829-2756	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,329	Each	10%	\$2,096	Other	F1
13060 829-2757	13060 829-2757	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,000	Each	10%	\$1,800	Other	F1
13060 829-2758	13060 829-2758	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,986	Each	10%	\$6,287	Other	F1
13060 829-2759	13060 829-2759	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,500	Each	10%	\$2,250	Other	F1
13060 829-2760	13060 829-2760	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -						

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K	Product Category (if applicable)
				Base Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13060 829-2761	13060 829-2761	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,315	Each	10%	\$8,383	Other	F1	
13060 829-2762	13060 829-2762	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1	
13060 829-2763	13060 829-2763	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,550	Each	10%	\$1,395	Other	F1	
13060 829-2764	13060 829-2764	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1	
13060 829-2765	13060 829-2765	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%	\$4,185	Other	F1	
13060 829-2766	13060 829-2766	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 39 Months	\$7,568	Each	10%	\$6,811	Other	F1	
13060 829-2769	13060 829-2769	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,870	Each	10%	\$5,283	Other	F1	
13060 829-2770	13060 829-2770	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,676	Each	10%	\$6,909	Other	F1	
13060 829-2772	13060 829-2772	HyperConverged Infra	Support-Maint 51 Months	\$7,750	Each	10%	\$6,975	Other	F1	
13060 829-2773	13060 829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$20,687	Each	10%	\$18,618	Other	F1	
13060 829-2774	13060 829-2774	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$4,064	Each	10%	\$3,658	Other	F1	
13060 829-2775	13060 829-2775	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,482	Each	10%	\$8,534	Other	F1	
13060 829-2776	13060 829-2776	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 63 Months	\$1,625	Each	10%	\$1,462	Other	F1	
13060 829-2777	13060 829-2777	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 63 Months	\$2,624	Each	10%	\$2,362	Other	F1	
13060 829-2778	13060 829-2778	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,911	Each	10%	\$2,620	Other	F1	
13060 829-2827	13060 829-2827	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 39 Months	\$5,212	Each	10%	\$4,691	Other	F1	
13060 829-2828	13060 829-2828	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1	
13060 829-2829	13060 829-2829	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 39 Months	\$3,793	Each	10%	\$3,414	Other	F1	
13060 829-2830	13060 829-2830	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$2,529	Each	10%	\$2,276	Other	F1	
13060 829-2831	13060 829-2831	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$3,475	Each	10%	\$3,127	Other	F1	
13060 829-2832	13060 829-2832	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1	
13060 829-2833	13060 829-2833	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$5,057	Each	10%	\$4,551	Other	F1	
13060 829-2834	13060 829-2834	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$6,950	Each	10%	\$6,255	Other	F1	
13060 829-2835	13060 829-2835	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1	
13060 829-2836	13060 829-2836	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$6,321	Each	10%	\$5,689	Other	F1	
13060 829-2837	13060 829-2837	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$8,687	Each	10%	\$7,818	Other	F1	
13060 829-2838	13060 829-2838	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$5,212	Each	10%	\$4,691	Other	F1	
13060 829-2839	13060 829-2839	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1	
13060 829-2840	13060 829-2840	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$5,057	Each	10%	\$4,551	Other	F1	
13060 829-2841	13060 829-2841	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$6,950	Each	10%	\$6,255	Other	F1	
13060 829-2842	13060 829-2842	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1	
13060 829-2843	13060 829-2843	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$6,321	Each	10%	\$5,689	Other	F1	
13060 829-2844	13060 829-2844	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$8,687	Each	10%	\$7,818	Other	F1	
13060 829-2845	13060 829-2845	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1	
13060 829-2846	13060 829-2846	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1	
13060 829-2847	13060 829-2847	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$1,264	Each	10%	\$1,138	Other	F1	
13060 829-2848	13060 829-2848	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$1,737	Each	10%	\$1,564	Other	F1	
13060 829-2849	13060 829-2849	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$3,793	Each	10%	\$3,414	Other	F1	
13060 829-2850	13060 829-2850	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1	
13060 829-2851	13060 829-2851	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$3,475	Each	10%	\$3,127	Other	F1	
13060 829-2852	13060 829-2852	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$2,529	Each	10%	\$2,276	Other	F1	
13060 829-2871	13060 829-2871	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1	
13060 829-2872	13060 829-2872	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 15 Months	\$1,264	Each	10%	\$1,138	Other	F1	
13060 829-2873	13060 829-2873	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 15 Months	\$1,737	Each	10%	\$1,564	Other	F1	
13060 829-2874	13060 829-2874	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 15 Months	\$788	Each	10%	\$709	Other	F1	
13060 829-2875	13060 829-2875	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13060 829-2876	13060 829-2876	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2877	13060 829-2877	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2878	13060 829-2878	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2879	13060 829-2879	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2880	13060 829-2880	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13060 829-2881	13060 829-2881	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13060 829-2882	13060 829-2882	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13060 829-2883	13060 829-2883	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2884	13060 829-2884	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2885	13060 829-2885	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2886	13060 829-2886	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2887	13060 829-2887	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2888	13060 829-2888	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2889	13060 829-2889	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13060 829-2890	13060 829-2890	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$4,268	Each	10%	\$3,841	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13060_829-2891	13060_829-2891	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$8,536	Each	10%	\$7,682	Other	F1	
13060_829-2892	13060_829-2892	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$12,804	Each	10%	\$11,524	Other	F1	
13060_829-2893	13060_829-2893	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$17,072	Each	10%	\$15,365	Other	F1	
13060_829-2894	13060_829-2894	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$21,340	Each	10%	\$19,206	Other	F1	
13060_829-2895	13060_829-2895	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1	
13060_829-2896	13060_829-2896	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1	
13060_829-2897	13060_829-2897	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1	
13060_829-2898	13060_829-2898	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1	
13060_829-2899	13060_829-2899	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1	
13060_829-2900	13060_829-2900	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1	
13060_829-2901	13060_829-2901	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$19,690	Each	10%	\$17,721	Other	F1	
13060_829-2902	13060_829-2902	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$29,534	Each	10%	\$26,581	Other	F1	
13060_829-2903	13060_829-2903	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$39,379	Each	10%	\$35,441	Other	F1	
13060_829-2904	13060_829-2904	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$49,224	Each	10%	\$44,302	Other	F1	
13060_829-2929	13060_829-2929	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13060_829-2930	13060_829-2930	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13060_829-2931	13060_829-2931	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13060_829-2932	13060_829-2932	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13060_829-2933	13060_829-2933	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13060_829-2934	13060_829-2934	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1	
13060_829-2935	13060_829-2935	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1	
13060_829-2936	13060_829-2936	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1	
13060_829-2937	13060_829-2937	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1	
13060_829-2938	13060_829-2938	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1	
13060_829-2939	13060_829-2939	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$1,625	Each	10%	\$1,462	Other	F1	
13060_829-2940	13060_829-2940	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1	
13060_829-2941	13060_829-2941	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1	
13060_829-2942	13060_829-2942	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$6,499	Each	10%	\$5,849	Other	F1	
13060_829-2943	13060_829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13060_829-2944	13060_829-2944	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1	
13060_829-2945	13060_829-2945	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,062	Each	10%	\$3,656	Other	F1	
13060_829-2946	13060_829-2946	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1	
13060_829-2947	13060_829-2947	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13060_829-2948	13060_829-2948	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$10,155	Each	10%	\$9,140	Other	F1	
13060_829-2949	13060_829-2949	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1	
13060_829-2950	13060_829-2950	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other	F1	
13060_829-2951	13060_829-2951	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1	
13060_829-2952	13060_829-2952	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 4 Years	\$8,936	Each	10%	\$8,043	Other	F1	



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060 829-2953	13060 829-2953	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 5 Years	\$11,171	Each	10%	\$10,053	Other	F1
13060 829-2954	13060 829-2954	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1
13060 829-2955	13060 829-2955	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1
13060 829-2956	13060 829-2956	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1
13060 829-2957	13060 829-2957	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$9,749	Each	10%	\$8,774	Other	F1
13060 829-2958	13060 829-2958	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$12,186	Each	10%	\$10,967	Other	F1
13060 829-2995	13060 829-2995	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$1,625	Each	10%	\$1,462	Other	F1
13060 829-2996	13060 829-2996	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$3,250	Each	10%	\$2,925	Other	F1
13060 829-2997	13060 829-2997	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$4,874	Each	10%	\$4,387	Other	F1
13060 829-2998	13060 829-2998	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$6,499	Each	10%	\$5,849	Other	F1
13060 829-2999	13060 829-2999	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$8,124	Each	10%	\$7,312	Other	F1
13060 829-3000	13060 829-3000	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$2,031	Each	10%	\$1,828	Other	F1
13060 829-3001	13060 829-3001	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$4,062	Each	10%	\$3,656	Other	F1
13060 829-3002	13060 829-3002	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$6,093	Each	10%	\$5,484	Other	F1
13060 829-3003	13060 829-3003	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$8,124	Each	10%	\$7,312	Other	F1
13060 829-3004	13060 829-3004	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$10,155	Each	10%	\$9,140	Other	F1
13060 829-3005	13060 829-3005	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 15Months	\$2,234	Each	10%	\$2,011	Other	F1
13060 829-3006	13060 829-3006	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 27Months	\$4,468	Each	10%	\$4,021	Other	F1
13060 829-3007	13060 829-3007	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 39Months	\$6,702	Each	10%	\$6,032	Other	F1
13060 829-3008	13060 829-3008	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 51Months	\$8,936	Each	10%	\$8,043	Other	F1
13060 829-3009	13060 829-3009	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 63Months	\$11,171	Each	10%	\$10,053	Other	F1
13060 829-3010	13060 829-3010	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$2,437	Each	10%	\$2,193	Other	F1
13060 829-3011	13060 829-3011	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$4,874	Each	10%	\$4,387	Other	F1
13060 829-3012	13060 829-3012	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$7,312	Each	10%	\$6,580	Other	F1
13060 829-3013	13060 829-3013	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$9,749	Each	10%	\$8,774	Other	F1
13060 829-3014	13060 829-3014	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$12,186	Each	10%	\$10,967	Other	F1
13060 838-8308	13060 838-8308	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8309	13060 838-8309	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8310	13060 838-8310	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8311	13060 838-8311	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8312	13060 838-8312	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8313	13060 838-8313	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8314	13060 838-8314	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8315	13060 838-8315	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8316	13060 838-8316	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8317	13060 838-8317	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8318	13060 838-8318	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060 838-8319	13060 838-8319	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
13060_838-8320	13060_838-8320	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060_838-8321	13060_838-8321	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060_838-8322	13060_838-8322	HyperConverged Infra	5 Years PProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060_838-8323	13060_838-8323	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
13060_838-8324	13060_838-8324	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
13060_838-8325	13060_838-8325	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
13060_838-8326	13060_838-8326	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
13060_838-8327	13060_838-8327	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
13060_838-8328	13060_838-8328	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
13060_838-8329	13060_838-8329	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
13060_838-8330	13060_838-8330	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
13060_838-8331	13060_838-8331	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
13060_838-8332	13060_838-8332	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
13060_838-8333	13060_838-8333	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
13060_838-8334	13060_838-8334	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
13060_838-8335	13060_838-8335	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
13060_838-8336	13060_838-8336	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13060_838-8337	13060_838-8337	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13060_838-8362	13060_838-8362	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060_838-8363	13060_838-8363	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060_838-8364	13060_838-8364	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060_838-8365	13060_838-8365	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060_838-8366	13060_838-8366	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13060_838-8367	13060_838-8367	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1
13060_838-8368	13060_838-8368	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1
13060_838-8369	13060_838-8369	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
13060_838-8370	13060_838-8370	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1
13060_838-8371	13060_838-8371	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1
13060_839-0641	13060_839-0641	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13060_839-0642	13060_839-0642	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13060_839-0643	13060_839-0643	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13060_839-0644	13060_839-0644	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13060_839-0645	13060_839-0645	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13060_839-0646	13060_839-0646	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13060_839-0647	13060_839-0647	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13060_839-0648	13060_839-0648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13060_839-0649	13060_839-0649	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13060_839-0650	13060_839-0650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-0651	13060_839-0651	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13060_839-0652	13060_839-0652	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13060_839-0653	13060_839-0653	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13060_839-0654	13060_839-0654	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13060_839-0655	13060_839-0655	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13060_839-0656	13060_839-0656	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
13060_839-0657	13060_839-0657	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
13060_839-0658	13060_839-0658	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
13060_839-0659	13060_839-0659	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
13060_839-0664	13060_839-0664	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
13060_839-0665	13060_839-0665	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13060_839-0666	13060_839-0666	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13060_839-0667	13060_839-0667	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13060_839-0668	13060_839-0668	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13060_839-0669	13060_839-0669	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13060_839-0670	13060_839-0670	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13060_839-0671	13060_839-0671	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13060_839-0672	13060_839-0672	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13060_839-0673	13060_839-0673	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13060_839-0674	13060_839-0674	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13060_839-0675	13060_839-0675	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13060_839-0676	13060_839-0676	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13060_839-0677	13060_839-0677	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13060_839-0678	13060_839-0678	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13060_839-0679	13060_839-0679	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13060_839-0680	13060_839-0680	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
13060_839-0681	13060_839-0681	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
13060_839-0682	13060_839-0682	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
13060_839-0683	13060_839-0683	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
13060_839-0688	13060_839-0688	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
13060_839-0689	13060_839-0689	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13060_839-0690	13060_839-0690	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13060_839-0691	13060_839-0691	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13060_839-0692	13060_839-0692	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13060_839-0693	13060_839-0693	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13060_839-0694	13060_839-0694	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13060_839-0695	13060_839-0695	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13060_839-0696	13060_839-0696	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-0697	13060_839-0697	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13060_839-0698	13060_839-0698	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13060_839-0699	13060_839-0699	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13060_839-0700	13060_839-0700	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13060_839-0701	13060_839-0701	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13060_839-0702	13060_839-0702	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13060_839-0703	13060_839-0703	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13060_839-0704	13060_839-0704	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
13060_839-0705	13060_839-0705	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
13060_839-0706	13060_839-0706	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
13060_839-0707	13060_839-0707	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
13060_839-0712	13060_839-0712	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
13060_839-4805	13060_839-4805	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,937	Each	10%	\$6,243	Other	F1
13060_839-4806	13060_839-4806	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
13060_839-4807	13060_839-4807	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,458	Each	10%	\$3,112	Other	F1
13060_839-4808	13060_839-4808	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,717	Each	10%	\$6,946	Other	F1
13060_839-4809	13060_839-4809	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1
13060_839-4810	13060_839-4810	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1
13060_839-4811	13060_839-4811	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
13060_839-4812	13060_839-4812	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,616	Each	10%	\$5,054	Other	F1
13060_839-4813	13060_839-4813	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
13060_839-4814	13060_839-4814	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,436	Each	10%	\$3,092	Other	F1
13060_839-4815	13060_839-4815	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
13060_839-4816	13060_839-4816	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,499	Each	10%	\$3,150	Other	F1
13060_839-4817	13060_839-4817	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,550	Each	10%	\$4,995	Other	F1
13060_839-4818	13060_839-4818	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,627	Each	10%	\$6,864	Other	F1
13060_839-4819	13060_839-4819	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,323	Each	10%	\$3,891	Other	F1
13060_839-4820	13060_839-4820	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13060_839-4821	13060_839-4821	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
13060_839-4822	13060_839-4822	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1
13060_839-4823	13060_839-4823	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1
13060_839-4824	13060_839-4824	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1
13060_839-4825	13060_839-4825	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,181	Each	10%	\$1,063	Other	F1
13060_839-4826	13060_839-4826	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1
13060_839-4827	13060_839-4827	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,605	Each	10%	\$2,345	Other	F1
13060_839-4828	13060_839-4828	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13060_839-4829	13060_839-4829	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13060_839-4830	13060_839-4830	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-4831	13060_839-4831	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,127	Each	10%	\$1,914	Other	F1
13060_839-4832	13060_839-4832	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,413	Each	10%	\$3,071	Other	F1
13060_839-4833	13060_839-4833	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1
13060_839-4834	13060_839-4834	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13060_839-4835	13060_839-4835	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,942	Each	10%	\$9,848	Other	F1
13060_839-4836	13060_839-4836	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
13060_839-4837	13060_839-4837	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1
13060_839-4838	13060_839-4838	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1
13060_839-4839	13060_839-4839	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13060_839-4840	13060_839-4840	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,270	Each	10%	\$2,043	Other	F1
13060_839-4841	13060_839-4841	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1
13060_839-4842	13060_839-4842	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,896	Each	10%	\$1,706	Other	F1
13060_839-4843	13060_839-4843	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,690	Each	10%	\$4,221	Other	F1
13060_839-4844	13060_839-4844	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,482	Each	10%	\$1,334	Other	F1
13060_839-4845	13060_839-4845	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1
13060_839-4846	13060_839-4846	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,721	Each	10%	\$4,249	Other	F1
13060_839-4847	13060_839-4847	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,676	Each	10%	\$2,408	Other	F1
13060_839-4848	13060_839-4848	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,652	Each	10%	\$1,487	Other	F1
13060_839-4849	13060_839-4849	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
13060_839-4850	13060_839-4850	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,764	Other	F1
13060_839-4851	13060_839-4851	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1
13060_839-4852	13060_839-4852	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,774	Each	10%	\$6,097	Other	F1
13060_839-4853	13060_839-4853	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1
13060_839-4854	13060_839-4854	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13060_839-4855	13060_839-4855	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
13060_839-4856	13060_839-4856	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13060_839-4857	13060_839-4857	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,378	Each	10%	\$2,141	Other	F1
13060_839-4858	13060_839-4858	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1
13060_839-4859	13060_839-4859	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
13060_839-4860	13060_839-4860	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1
13060_839-4861	13060_839-4861	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1
13060_839-4862	13060_839-4862	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1
13060_839-4863	13060_839-4863	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,902	Each	10%	\$5,311	Other	F1
13060_839-4864	13060_839-4864	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1
13060_839-4865	13060_839-4865	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
13060_839-4866	13060_839-4866	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13060_839-4867	13060_839-4867	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,858	Each	10%	\$7,972	Other	F1
13060_839-4868	13060_839-4868	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,086	Each	10%	\$3,677	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-4869	13060_839-4869	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,963	Each	10%	\$7,166	Other	F1
13060_839-4870	13060_839-4870	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1
13060_839-4871	13060_839-4871	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1
13060_839-4872	13060_839-4872	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
13060_839-4873	13060_839-4873	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,962	Each	10%	\$4,466	Other	F1
13060_839-4874	13060_839-4874	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,174	Each	10%	\$5,557	Other	F1
13060_839-4875	13060_839-4875	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1
13060_839-4876	13060_839-4876	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,929	Each	10%	\$4,436	Other	F1
13060_839-4877	13060_839-4877	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,800	Each	10%	\$2,520	Other	F1
13060_839-4878	13060_839-4878	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,493	Each	10%	\$4,043	Other	F1
13060_839-4933	13060_839-4933	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,017	Each	10%	\$3,615	Other	F1
13060_839-4934	13060_839-4934	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1
13060_839-4935	13060_839-4935	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,294	Each	10%	\$3,865	Other	F1
13060_839-4936	13060_839-4936	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,446	Each	10%	\$5,801	Other	F1
13060_839-4937	13060_839-4937	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1
13060_839-4938	13060_839-4938	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,973	Each	10%	\$2,676	Other	F1
13060_839-4939	13060_839-4939	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,141	Each	10%	\$1,927	Other	F1
13060_839-4940	13060_839-4940	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
13060_839-4941	13060_839-4941	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,269	Each	10%	\$2,942	Other	F1
13060_839-4942	13060_839-4942	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1
13060_839-4943	13060_839-4943	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,853	Each	10%	\$1,667	Other	F1
13060_839-4944	13060_839-4944	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1
13060_839-4945	13060_839-4945	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,029	Each	10%	\$926	Other	F1
13060_839-4946	13060_839-4946	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13060_839-4947	13060_839-4947	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
13060_839-4948	13060_839-4948	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,533	Each	10%	\$8,580	Other	F1
13060_839-4949	13060_839-4949	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,209	Each	10%	\$5,588	Other	F1
13060_839-4950	13060_839-4950	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1
13060_839-4951	13060_839-4951	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,299	Each	10%	\$6,569	Other	F1
13060_839-4952	13060_839-4952	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1
13060_839-4953	13060_839-4953	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1
13060_839-4954	13060_839-4954	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1
13060_839-4955	13060_839-4955	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,738	Each	10%	\$1,564	Other	F1
13060_839-4956	13060_839-4956	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,299	Each	10%	\$3,869	Other	F1
13060_839-4957	13060_839-4957	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1
13060_839-4958	13060_839-4958	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1
13060_839-4959	13060_839-4959	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1
13060_839-4960	13060_839-4960	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1

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Vendor Notes:

Updated November 25, 2020

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13060_839-4961	13060_839-4961	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,083	Each	10%	\$975	Other	F1
13060_839-4962	13060_839-4962	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1
13060_839-4963	13060_839-4963	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,120	Each	10%	\$7,308	Other	F1
13060_839-4964	13060_839-4964	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,548	Each	10%	\$4,094	Other	F1
13060_839-4965	13060_839-4965	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,909	Each	10%	\$5,318	Other	F1
13060_839-4966	13060_839-4966	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1
13060_839-4967	13060_839-4967	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,682	Each	10%	\$3,314	Other	F1
13060_839-4968	13060_839-4968	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,816	Each	10%	\$2,534	Other	F1
13060_839-4969	13060_839-4969	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,128	Each	10%	\$2,815	Other	F1
13060_839-4970	13060_839-4970	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,031	Each	10%	\$9,028	Other	F1
13060_839-4971	13060_839-4971	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,518	Each	10%	\$4,067	Other	F1
13060_839-4972	13060_839-4972	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1
13060_839-4973	13060_839-4973	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,388	Each	10%	\$2,149	Other	F1
13060_839-4974	13060_839-4974	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1
13060_839-4993	13060_839-4993	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,949	Each	10%	\$1,754	Other	F1
13060_839-4994	13060_839-4994	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1
13060_839-4995	13060_839-4995	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%	\$1,720	Other	F1
13060_839-4996	13060_839-4996	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1
13060_839-4997	13060_839-4997	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,810	Each	10%	\$8,829	Other	F1
13060_839-4998	13060_839-4998	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,941	Each	10%	\$7,147	Other	F1
13060_839-4999	13060_839-4999	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
13060_839-5000	13060_839-5000	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,204	Each	10%	\$3,784	Other	F1
13060_839-5001	13060_839-5001	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
13060_839-5002	13060_839-5002	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
13060_839-5003	13060_839-5003	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1
13060_839-5004	13060_839-5004	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,255	Each	10%	\$4,730	Other	F1
13060_839-5005	13060_839-5005	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,927	Each	10%	\$8,934	Other	F1
13060_839-5006	13060_839-5006	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
13060_839-5007	13060_839-5007	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
13060_839-5008	13060_839-5008	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,987	Each	10%	\$7,188	Other	F1
13060_839-5009	13060_839-5009	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
13060_839-5010	13060_839-5010	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,902	Each	10%	\$11,612	Other	F1
13060_839-5011	13060_839-5011	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
13060_839-5012	13060_839-5012	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,394	Each	10%	\$10,255	Other	F1
13060_839-5013	13060_839-5013	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1
13060_839-5014	13060_839-5014	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,075	Each	10%	\$12,667	Other	F1
13060_839-5015	13060_839-5015	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,713	Each	10%	\$7,842	Other	F1
13060_839-5016	13060_839-5016	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1

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Vendor Notes:

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13060_839-5041	13060_839-5041	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
13060_839-5042	13060_839-5042	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1
13060_839-5043	13060_839-5043	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1
13060_839-5044	13060_839-5044	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,073	Each	10%	\$5,465	Other	F1
13060_839-5045	13060_839-5045	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
13060_839-5046	13060_839-5046	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,920	Each	10%	\$2,628	Other	F1
13060_839-5047	13060_839-5047	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
13060_839-5048	13060_839-5048	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,591	Each	10%	\$6,832	Other	F1
13060_839-5049	13060_839-5049	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,262	Each	10%	\$11,036	Other	F1
13060_839-5050	13060_839-5050	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1
13060_839-5051	13060_839-5051	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,765	Other	F1
13060_839-5052	13060_839-5052	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1
13060_839-5053	13060_839-5053	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,529	Each	10%	\$4,976	Other	F1
13060_839-5054	13060_839-5054	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,444	Each	10%	\$9,400	Other	F1
13060_839-5055	13060_839-5055	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1
13060_839-5056	13060_839-5056	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1
13060_839-5057	13060_839-5057	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
13060_839-5058	13060_839-5058	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,032	Each	10%	\$5,429	Other	F1
13060_839-5059	13060_839-5059	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1
13060_839-5060	13060_839-5060	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13060_839-5073	13060_839-5073	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$22,915	Each	10%	\$20,624	Other	F1
13060_839-5074	13060_839-5074	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$21,979	Each	10%	\$19,781	Other	F1
13060_839-5075	13060_839-5075	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$18,419	Each	10%	\$16,577	Other	F1
13060_839-5076	13060_839-5076	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$17,479	Each	10%	\$15,731	Other	F1
13060_839-5077	13060_839-5077	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$12,993	Each	10%	\$11,694	Other	F1
13060_839-5078	13060_839-5078	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$13,939	Each	10%	\$12,545	Other	F1
13060_839-5079	13060_839-5079	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$8,364	Each	10%	\$7,528	Other	F1
13060_839-5080	13060_839-5080	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$9,307	Each	10%	\$8,376	Other	F1
13060_839-5081	13060_839-5081	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$4,770	Each	10%	\$4,293	Other	F1
13060_839-5082	13060_839-5082	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$5,962	Each	10%	\$5,366	Other	F1
13060_839-5083	13060_839-5083	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,296	Each	10%	\$1,166	Other	F1
13060_839-5084	13060_839-5084	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,037	Each	10%	\$933	Other	F1
13060_839-5085	13060_839-5085	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,017	Each	10%	\$5,415	Other	F1
13060_839-5086	13060_839-5086	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,273	Each	10%	\$5,646	Other	F1
13060_839-5087	13060_839-5087	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,710	Each	10%	\$4,239	Other	F1
13060_839-5088	13060_839-5088	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,963	Each	10%	\$4,467	Other	F1
13060_839-5089	13060_839-5089	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,390	Each	10%	\$3,051	Other	F1
13060_839-5090	13060_839-5090	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,636	Each	10%	\$3,272	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-5091	13060_839-5091	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,212	Each	10%	\$1,991	Other	F1
13060_839-5092	13060_839-5092	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,462	Each	10%	\$2,216	Other	F1
13060_839-5093	13060_839-5093	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$31,893	Each	10%	\$28,704	Other	F1
13060_839-5094	13060_839-5094	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$30,544	Each	10%	\$27,490	Other	F1
13060_839-5095	13060_839-5095	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$25,682	Each	10%	\$23,114	Other	F1
13060_839-5096	13060_839-5096	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$24,329	Each	10%	\$21,896	Other	F1
13060_839-5097	13060_839-5097	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$18,129	Each	10%	\$16,316	Other	F1
13060_839-5098	13060_839-5098	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$19,490	Each	10%	\$17,541	Other	F1
13060_839-5099	13060_839-5099	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$11,779	Each	10%	\$10,601	Other	F1
13060_839-5100	13060_839-5100	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$13,140	Each	10%	\$11,826	Other	F1
13060_839-5101	13060_839-5101	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$6,505	Each	10%	\$5,855	Other	F1
13060_839-5102	13060_839-5102	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$8,132	Each	10%	\$7,319	Other	F1
13060_839-5103	13060_839-5103	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,347	Each	10%	\$1,212	Other	F1
13060_839-5104	13060_839-5104	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,078	Each	10%	\$970	Other	F1
13060_839-5105	13060_839-5105	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,295	Each	10%	\$5,666	Other	F1
13060_839-5106	13060_839-5106	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,573	Each	10%	\$5,916	Other	F1
13060_839-5107	13060_839-5107	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,926	Each	10%	\$4,433	Other	F1
13060_839-5108	13060_839-5108	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,200	Each	10%	\$4,680	Other	F1
13060_839-5109	13060_839-5109	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,543	Each	10%	\$3,189	Other	F1
13060_839-5110	13060_839-5110	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,809	Each	10%	\$3,428	Other	F1
13060_839-5111	13060_839-5111	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,310	Each	10%	\$2,079	Other	F1
13060_839-5112	13060_839-5112	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,576	Each	10%	\$2,318	Other	F1
13060_839-5113	13060_839-5113	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$52,519	Each	10%	\$47,267	Other	F1
13060_839-5114	13060_839-5114	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$50,156	Each	10%	\$45,140	Other	F1
13060_839-5115	13060_839-5115	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$42,418	Each	10%	\$38,176	Other	F1
13060_839-5116	13060_839-5116	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$40,050	Each	10%	\$36,045	Other	F1
13060_839-5117	13060_839-5117	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,956	Each	10%	\$26,960	Other	F1
13060_839-5118	13060_839-5118	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$32,331	Each	10%	\$29,098	Other	F1
13060_839-5119	13060_839-5119	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,750	Each	10%	\$17,775	Other	F1
13060_839-5120	13060_839-5120	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$22,129	Each	10%	\$19,916	Other	F1
13060_839-5121	13060_839-5121	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,334	Each	10%	\$9,301	Other	F1
13060_839-5122	13060_839-5122	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,917	Each	10%	\$11,625	Other	F1
13060_839-5123	13060_839-5123	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$986	Each	10%	\$887	Other	F1
13060_839-5124	13060_839-5124	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$789	Each	10%	\$710	Other	F1
13060_839-5125	13060_839-5125	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,668	Each	10%	\$4,201	Other	F1
13060_839-5126	13060_839-5126	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,888	Each	10%	\$4,399	Other	F1
13060_839-5127	13060_839-5127	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,651	Each	10%	\$3,286	Other	F1
13060_839-5128	13060_839-5128	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,867	Each	10%	\$3,480	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-5129	13060_839-5129	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,623	Each	10%	\$2,361	Other	F1
13060_839-5130	13060_839-5130	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$2,831	Each	10%	\$2,548	Other	F1
13060_839-5131	13060_839-5131	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,706	Each	10%	\$1,535	Other	F1
13060_839-5132	13060_839-5132	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,911	Each	10%	\$1,720	Other	F1
13060_839-5133	13060_839-5133	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13060_839-5134	13060_839-5134	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13060_839-5171	13060_839-5171	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$25,487	Each	10%	\$22,938	Other	F1
13060_839-5172	13060_839-5172	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$24,443	Each	10%	\$21,999	Other	F1
13060_839-5173	13060_839-5173	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$20,509	Each	10%	\$18,458	Other	F1
13060_839-5174	13060_839-5174	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$19,461	Each	10%	\$17,515	Other	F1
13060_839-5175	13060_839-5175	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,495	Each	10%	\$13,046	Other	F1
13060_839-5176	13060_839-5176	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$15,553	Each	10%	\$13,998	Other	F1
13060_839-5177	13060_839-5177	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,357	Each	10%	\$8,421	Other	F1
13060_839-5178	13060_839-5178	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,413	Each	10%	\$9,372	Other	F1
13060_839-5179	13060_839-5179	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,217	Each	10%	\$4,695	Other	F1
13060_839-5180	13060_839-5180	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,522	Each	10%	\$5,870	Other	F1
13060_839-5181	13060_839-5181	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,396	Each	10%	\$1,256	Other	F1
13060_839-5182	13060_839-5182	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,117	Each	10%	\$1,005	Other	F1
13060_839-5183	13060_839-5183	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,112	Each	10%	\$5,501	Other	F1
13060_839-5184	13060_839-5184	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,373	Each	10%	\$5,736	Other	F1
13060_839-5185	13060_839-5185	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,760	Each	10%	\$4,284	Other	F1
13060_839-5186	13060_839-5186	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,016	Each	10%	\$4,514	Other	F1
13060_839-5187	13060_839-5187	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,391	Each	10%	\$3,052	Other	F1
13060_839-5188	13060_839-5188	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,638	Each	10%	\$3,274	Other	F1
13060_839-5189	13060_839-5189	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,195	Each	10%	\$1,976	Other	F1
13060_839-5190	13060_839-5190	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,443	Each	10%	\$2,199	Other	F1
13060_839-5191	13060_839-5191	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$18,100	Each	10%	\$16,290	Other	F1
13060_839-5192	13060_839-5192	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$17,440	Each	10%	\$15,696	Other	F1
13060_839-5193	13060_839-5193	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$14,476	Each	10%	\$13,028	Other	F1
13060_839-5194	13060_839-5194	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$13,812	Each	10%	\$12,431	Other	F1
13060_839-5195	13060_839-5195	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$10,209	Each	10%	\$9,188	Other	F1
13060_839-5196	13060_839-5196	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$10,880	Each	10%	\$9,792	Other	F1
13060_839-5197	13060_839-5197	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,025	Each	10%	\$6,323	Other	F1
13060_839-5198	13060_839-5198	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$6,362	Each	10%	\$5,726	Other	F1
13060_839-5199	13060_839-5199	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$4,915	Each	10%	\$4,424	Other	F1
13060_839-5200	13060_839-5200	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,932	Each	10%	\$3,539	Other	F1
13060_839-5201	13060_839-5201	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,890	Each	10%	\$8,001	Other	F1
13060_839-5202	13060_839-5202	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,995	Each	10%	\$6,296	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-5203	13060_839-5203	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,073	Each	10%	\$4,566	Other	F1
13060_839-5204	13060_839-5204	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,409	Each	10%	\$3,068	Other	F1
13060_839-5205	13060_839-5205	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,983	Each	10%	\$1,785	Other	F1
13060_839-5206	13060_839-5206	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,587	Each	10%	\$1,428	Other	F1
13060_839-5207	13060_839-5207	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,566	Each	10%	\$7,709	Other	F1
13060_839-5208	13060_839-5208	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,675	Each	10%	\$6,008	Other	F1
13060_839-5209	13060_839-5209	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,760	Each	10%	\$4,284	Other	F1
13060_839-5210	13060_839-5210	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,088	Each	10%	\$2,779	Other	F1
13060_839-5211	13060_839-5211	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$15,858	Each	10%	\$14,272	Other	F1
13060_839-5212	13060_839-5212	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$15,243	Each	10%	\$13,719	Other	F1
13060_839-5213	13060_839-5213	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$12,707	Each	10%	\$11,436	Other	F1
13060_839-5214	13060_839-5214	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$12,091	Each	10%	\$10,882	Other	F1
13060_839-5215	13060_839-5215	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$8,951	Each	10%	\$8,056	Other	F1
13060_839-5216	13060_839-5216	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$9,572	Each	10%	\$8,615	Other	F1
13060_839-5217	13060_839-5217	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$5,673	Each	10%	\$5,106	Other	F1
13060_839-5218	13060_839-5218	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$6,289	Each	10%	\$5,660	Other	F1
13060_839-5219	13060_839-5219	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$3,403	Each	10%	\$3,063	Other	F1
13060_839-5220	13060_839-5220	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$4,253	Each	10%	\$3,828	Other	F1
13060_839-5221	13060_839-5221	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,012	Each	10%	\$911	Other	F1
13060_839-5222	13060_839-5222	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$5,819	Each	10%	\$5,237	Other	F1
13060_839-5223	13060_839-5223	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,054	Each	10%	\$5,449	Other	F1
13060_839-5224	13060_839-5224	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,557	Each	10%	\$4,101	Other	F1
13060_839-5225	13060_839-5225	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,790	Each	10%	\$4,311	Other	F1
13060_839-5226	13060_839-5226	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,282	Each	10%	\$2,954	Other	F1
13060_839-5227	13060_839-5227	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,510	Each	10%	\$3,159	Other	F1
13060_839-5228	13060_839-5228	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,145	Each	10%	\$1,931	Other	F1
13060_839-5229	13060_839-5229	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,266	Each	10%	\$1,139	Other	F1
13060_839-5230	13060_839-5230	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,379	Each	10%	\$2,141	Other	F1
13060_839-5231	13060_839-5231	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$35,297	Each	10%	\$31,767	Other	F1
13060_839-5232	13060_839-5232	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$33,803	Each	10%	\$30,423	Other	F1
13060_839-5233	13060_839-5233	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$28,446	Each	10%	\$25,601	Other	F1
13060_839-5234	13060_839-5234	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$26,946	Each	10%	\$24,251	Other	F1
13060_839-5235	13060_839-5235	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$20,107	Each	10%	\$18,096	Other	F1
13060_839-5236	13060_839-5236	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$21,618	Each	10%	\$19,456	Other	F1
13060_839-5237	13060_839-5237	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$13,087	Each	10%	\$11,778	Other	F1
13060_839-5238	13060_839-5238	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$14,599	Each	10%	\$13,139	Other	F1
13060_839-5239	13060_839-5239	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$7,109	Each	10%	\$6,398	Other	F1
13060_839-5240	13060_839-5240	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$8,896	Each	10%	\$7,997	Other	F1
13060_839-5241	13060_839-5241	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,455	Each	10%	\$1,310	Other	F1
13060_839-5242	13060_839-5242	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,164	Each	10%	\$1,048	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-5243	13060_839-5243	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,397	Each	10%	\$5,757	Other	F1
13060_839-5244	13060_839-5244	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,680	Each	10%	\$6,012	Other	F1
13060_839-5245	13060_839-5245	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,981	Each	10%	\$4,483	Other	F1
13060_839-5246	13060_839-5246	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,258	Each	10%	\$4,732	Other	F1
13060_839-5247	13060_839-5247	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,547	Each	10%	\$3,192	Other	F1
13060_839-5248	13060_839-5248	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,814	Each	10%	\$3,433	Other	F1
13060_839-5249	13060_839-5249	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,295	Each	10%	\$2,066	Other	F1
13060_839-5250	13060_839-5250	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,560	Each	10%	\$2,304	Other	F1
13060_839-5251	13060_839-5251	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$26,452	Each	10%	\$23,807	Other	F1
13060_839-5252	13060_839-5252	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$25,425	Each	10%	\$22,883	Other	F1
13060_839-5253	13060_839-5253	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$21,231	Each	10%	\$19,108	Other	F1
13060_839-5254	13060_839-5254	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$20,198	Each	10%	\$18,178	Other	F1
13060_839-5255	13060_839-5255	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,997	Each	10%	\$13,497	Other	F1
13060_839-5256	13060_839-5256	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,040	Each	10%	\$14,436	Other	F1
13060_839-5257	13060_839-5257	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,580	Each	10%	\$9,522	Other	F1
13060_839-5258	13060_839-5258	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,541	Each	10%	\$8,587	Other	F1
13060_839-5259	13060_839-5259	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,949	Each	10%	\$6,254	Other	F1
13060_839-5260	13060_839-5260	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,559	Each	10%	\$5,003	Other	F1
13060_839-5261	13060_839-5261	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,327	Each	10%	\$8,394	Other	F1
13060_839-5262	13060_839-5262	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,340	Each	10%	\$6,606	Other	F1
13060_839-5263	13060_839-5263	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,324	Each	10%	\$4,792	Other	F1
13060_839-5264	13060_839-5264	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,577	Each	10%	\$3,219	Other	F1
13060_839-5265	13060_839-5265	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,060	Each	10%	\$1,854	Other	F1
13060_839-5266	13060_839-5266	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,648	Each	10%	\$1,483	Other	F1
13060_839-5267	13060_839-5267	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,964	Each	10%	\$8,068	Other	F1
13060_839-5268	13060_839-5268	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,983	Each	10%	\$6,285	Other	F1
13060_839-5269	13060_839-5269	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,977	Each	10%	\$4,479	Other	F1
13060_839-5270	13060_839-5270	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,226	Each	10%	\$2,903	Other	F1
13060_839-5271	13060_839-5271	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$22,616	Each	10%	\$20,354	Other	F1
13060_839-5272	13060_839-5272	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$21,695	Each	10%	\$19,526	Other	F1
13060_839-5273	13060_839-5273	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$18,174	Each	10%	\$16,357	Other	F1
13060_839-5274	13060_839-5274	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$17,250	Each	10%	\$15,525	Other	F1
13060_839-5275	13060_839-5275	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$12,820	Each	10%	\$11,538	Other	F1
13060_839-5276	13060_839-5276	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$13,750	Each	10%	\$12,375	Other	F1
13060_839-5277	13060_839-5277	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$8,245	Each	10%	\$7,421	Other	F1
13060_839-5278	13060_839-5278	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$9,172	Each	10%	\$8,255	Other	F1
13060_839-5279	13060_839-5279	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,717	Each	10%	\$4,245	Other	F1
13060_839-5280	13060_839-5280	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,895	Each	10%	\$5,306	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-5281	13060_839-5281	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,049	Each	10%	\$944	Other	F1
13060_839-5282	13060_839-5282	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,085	Each	10%	\$5,477	Other	F1
13060_839-5283	13060_839-5283	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,343	Each	10%	\$5,709	Other	F1
13060_839-5284	13060_839-5284	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,764	Each	10%	\$4,288	Other	F1
13060_839-5285	13060_839-5285	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,019	Each	10%	\$4,517	Other	F1
13060_839-5286	13060_839-5286	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,429	Each	10%	\$3,086	Other	F1
13060_839-5287	13060_839-5287	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,677	Each	10%	\$3,309	Other	F1
13060_839-5288	13060_839-5288	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,238	Each	10%	\$2,014	Other	F1
13060_839-5289	13060_839-5289	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,312	Each	10%	\$1,181	Other	F1
13060_839-5290	13060_839-5290	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,489	Each	10%	\$2,240	Other	F1
13060_839-5291	13060_839-5291	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$57,659	Each	10%	\$51,893	Other	F1
13060_839-5292	13060_839-5292	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$55,064	Each	10%	\$49,558	Other	F1
13060_839-5293	13060_839-5293	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$46,583	Each	10%	\$41,925	Other	F1
13060_839-5294	13060_839-5294	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$43,982	Each	10%	\$39,584	Other	F1
13060_839-5295	13060_839-5295	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,914	Each	10%	\$29,623	Other	F1
13060_839-5296	13060_839-5296	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$35,525	Each	10%	\$31,973	Other	F1
13060_839-5297	13060_839-5297	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,712	Each	10%	\$19,541	Other	F1
13060_839-5298	13060_839-5298	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$24,327	Each	10%	\$21,894	Other	F1
13060_839-5299	13060_839-5299	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,277	Each	10%	\$10,149	Other	F1
13060_839-5300	13060_839-5300	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$14,096	Each	10%	\$12,686	Other	F1
13060_839-5301	13060_839-5301	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,071	Each	10%	\$964	Other	F1
13060_839-5302	13060_839-5302	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$857	Each	10%	\$771	Other	F1
13060_839-5303	13060_839-5303	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,748	Each	10%	\$4,273	Other	F1
13060_839-5304	13060_839-5304	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,972	Each	10%	\$4,475	Other	F1
13060_839-5305	13060_839-5305	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,696	Each	10%	\$3,326	Other	F1
13060_839-5306	13060_839-5306	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,914	Each	10%	\$3,523	Other	F1
13060_839-5307	13060_839-5307	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,630	Each	10%	\$2,367	Other	F1
13060_839-5308	13060_839-5308	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,839	Each	10%	\$2,555	Other	F1
13060_839-5309	13060_839-5309	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,698	Each	10%	\$1,528	Other	F1
13060_839-5310	13060_839-5310	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,903	Each	10%	\$1,713	Other	F1
13060_839-5311	13060_839-5311	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,040	Each	10%	\$42,336	Other	F1
13060_839-5312	13060_839-5312	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,999	Each	10%	\$40,499	Other	F1
13060_839-5313	13060_839-5313	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,948	Each	10%	\$34,153	Other	F1
13060_839-5314	13060_839-5314	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,901	Each	10%	\$32,311	Other	F1
13060_839-5315	13060_839-5315	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,821	Each	10%	\$24,139	Other	F1
13060_839-5316	13060_839-5316	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,880	Each	10%	\$25,992	Other	F1
13060_839-5317	13060_839-5317	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,615	Each	10%	\$17,654	Other	F1
13060_839-5318	13060_839-5318	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,553	Each	10%	\$15,798	Other	F1
13060_839-5319	13060_839-5319	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,707	Each	10%	\$10,536	Other	F1
13060_839-5320	13060_839-5320	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,365	Each	10%	\$8,429	Other	F1
13060_839-5321	13060_839-5321	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$6,951	Each	10%	\$6,256	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13060_839-5322	13060_839-5322	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$5,472	Each	10%	\$4,925	Other	F1	
13060_839-5323	13060_839-5323	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$3,969	Each	10%	\$3,572	Other	F1	
13060_839-5324	13060_839-5324	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$2,663	Each	10%	\$2,397	Other	F1	
13060_839-5325	13060_839-5325	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$1,507	Each	10%	\$1,356	Other	F1	
13060_839-5326	13060_839-5326	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,206	Each	10%	\$1,085	Other	F1	
13060_839-5327	13060_839-5327	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,650	Each	10%	\$5,985	Other	F1	
13060_839-5328	13060_839-5328	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,177	Each	10%	\$4,659	Other	F1	
13060_839-5329	13060_839-5329	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,686	Each	10%	\$3,317	Other	F1	
13060_839-5330	13060_839-5330	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$2,383	Each	10%	\$2,145	Other	F1	
13060_839-5331	13060_839-5331	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$38,723	Each	10%	\$34,851	Other	F1	
13060_839-5332	13060_839-5332	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$37,009	Each	10%	\$33,308	Other	F1	
13060_839-5333	13060_839-5333	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$31,252	Each	10%	\$28,127	Other	F1	
13060_839-5334	13060_839-5334	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$29,534	Each	10%	\$26,581	Other	F1	
13060_839-5335	13060_839-5335	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$22,069	Each	10%	\$19,862	Other	F1	
13060_839-5336	13060_839-5336	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$23,795	Each	10%	\$21,416	Other	F1	
13060_839-5337	13060_839-5337	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$14,499	Each	10%	\$13,049	Other	F1	
13060_839-5338	13060_839-5338	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$16,225	Each	10%	\$14,603	Other	F1	
13060_839-5339	13060_839-5339	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$7,692	Each	10%	\$6,923	Other	F1	
13060_839-5340	13060_839-5340	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$9,615	Each	10%	\$8,654	Other	F1	
13060_839-5341	13060_839-5341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$765	Each	10%	\$689	Other	F1	
13060_839-5342	13060_839-5342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,510	Each	10%	\$4,059	Other	F1	
13060_839-5343	13060_839-5343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,719	Each	10%	\$4,247	Other	F1	
13060_839-5344	13060_839-5344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,528	Each	10%	\$3,175	Other	F1	
13060_839-5345	13060_839-5345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,734	Each	10%	\$3,361	Other	F1	
13060_839-5346	13060_839-5346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,536	Each	10%	\$2,282	Other	F1	
13060_839-5347	13060_839-5347	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$2,734	Each	10%	\$2,461	Other	F1	
13060_839-5348	13060_839-5348	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,650	Each	10%	\$1,485	Other	F1	
13060_839-5349	13060_839-5349	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$956	Each	10%	\$860	Other	F1	
13060_839-5350	13060_839-5350	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,847	Each	10%	\$1,662	Other	F1	
13060_839-5643	13060_839-5643	HyperConverged Infra	Customer Provided vSAN VCF on VxRail ELA	\$0	Each	10%	\$0	Other	F1	
13060_839-9491	13060_839-9491	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,063	Each	10%	\$1,857	Other	F1	
13060_839-9492	13060_839-9492	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,069	Each	10%	\$962	Other	F1	
13060_839-9493	13060_839-9493	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,844	Each	10%	\$1,660	Other	F1	
13060_839-9494	13060_839-9494	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,054	Each	10%	\$2,749	Other	F1	
13060_839-9495	13060_839-9495	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,833	Each	10%	\$2,550	Other	F1	
13060_839-9496	13060_839-9496	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,170	Each	10%	\$3,753	Other	F1	
13060_839-9497	13060_839-9497	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,942	Each	10%	\$3,548	Other	F1	
13060_839-9498	13060_839-9498	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$5,271	Each	10%	\$4,744	Other	F1	
13060_839-9499	13060_839-9499	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$5,039	Each	10%	\$4,535	Other	F1	
13060_839-9500	13060_839-9500	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$855	Each	10%	\$770	Other	F1	
13060_839-9501	13060_839-9501	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$10,132	Each	10%	\$9,119	Other	F1	
13060_839-9502	13060_839-9502	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$8,106	Each	10%	\$7,295	Other	F1	
13060_839-9503	13060_839-9503	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$17,030	Each	10%	\$15,327	Other	F1	
13060_839-9504	13060_839-9504	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$15,222	Each	10%	\$13,700	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_839-9505	13060_839-9505	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$24,999	Each	10%	\$22,499	Other	F1
13060_839-9506	13060_839-9506	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$23,194	Each	10%	\$20,875	Other	F1
13060_839-9507	13060_839-9507	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$31,046	Each	10%	\$27,941	Other	F1
13060_839-9508	13060_839-9508	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$32,844	Each	10%	\$29,560	Other	F1
13060_839-9509	13060_839-9509	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$38,910	Each	10%	\$35,019	Other	F1
13060_839-9510	13060_839-9510	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$40,704	Each	10%	\$36,634	Other	F1
13060_839-9511	13060_839-9511	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,664	Each	10%	\$2,398	Other	F1
13060_839-9512	13060_839-9512	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,119	Each	10%	\$3,707	Other	F1
13060_839-9513	13060_839-9513	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,785	Each	10%	\$5,207	Other	F1
13060_839-9514	13060_839-9514	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$7,429	Each	10%	\$6,686	Other	F1
13060_839-9515	13060_839-9515	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,349	Each	10%	\$1,214	Other	F1
13060_839-9516	13060_839-9516	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,687	Each	10%	\$1,518	Other	F1
13060_839-9517	13060_839-9517	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,974	Each	10%	\$2,677	Other	F1
13060_839-9518	13060_839-9518	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$4,432	Each	10%	\$3,989	Other	F1
13060_839-9519	13060_839-9519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,111	Each	10%	\$5,500	Other	F1
13060_839-9520	13060_839-9520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,763	Each	10%	\$6,987	Other	F1
13060_839-9521	13060_839-9521	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,404	Each	10%	\$8,464	Other	F1
13060_839-9522	13060_839-9522	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,754	Each	10%	\$10,579	Other	F1
13060_839-9523	13060_839-9523	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,493	Each	10%	\$15,744	Other	F1
13060_839-9524	13060_839-9524	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,533	Each	10%	\$17,580	Other	F1
13060_839-9525	13060_839-9525	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,828	Each	10%	\$25,945	Other	F1
13060_839-9526	13060_839-9526	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,791	Each	10%	\$24,112	Other	F1
13060_839-9527	13060_839-9527	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,878	Each	10%	\$32,290	Other	F1
13060_839-9528	13060_839-9528	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,902	Each	10%	\$34,112	Other	F1
13060_839-9529	13060_839-9529	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,986	Each	10%	\$40,487	Other	F1
13060_839-9530	13060_839-9530	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,003	Each	10%	\$42,303	Other	F1
13060_839-9531	13060_839-9531	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,126	Each	10%	\$1,913	Other	F1
13060_839-9532	13060_839-9532	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,898	Each	10%	\$1,708	Other	F1
13060_839-9533	13060_839-9533	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,170	Each	10%	\$2,853	Other	F1
13060_839-9534	13060_839-9534	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$4,371	Each	10%	\$3,934	Other	F1
13060_839-9535	13060_839-9535	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,553	Each	10%	\$4,998	Other	F1
13060_839-9536	13060_839-9536	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,129	Each	10%	\$3,716	Other	F1
13060_839-9537	13060_839-9537	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$5,305	Each	10%	\$4,775	Other	F1
13060_839-9538	13060_839-9538	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$958	Each	10%	\$862	Other	F1
13060_839-9539	13060_839-9539	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,198	Each	10%	\$1,078	Other	F1
13060_839-9540	13060_839-9540	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$13,802	Each	10%	\$12,422	Other	F1
13060_839-9541	13060_839-9541	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,042	Each	10%	\$9,938	Other	F1
13060_839-9542	13060_839-9542	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$23,675	Each	10%	\$21,308	Other	F1
13060_839-9543	13060_839-9543	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,143	Each	10%	\$19,029	Other	F1
13060_839-9544	13060_839-9544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$34,631	Each	10%	\$31,168	Other	F1
13060_839-9545	13060_839-9545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,102	Each	10%	\$28,892	Other	F1
13060_839-9546	13060_839-9546	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$42,911	Each	10%	\$38,620	Other	F1
13060_839-9547	13060_839-9547	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$45,429	Each	10%	\$40,886	Other	F1
13060_839-9548	13060_839-9548	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$53,735	Each	10%	\$48,362	Other	F1
13060_839-9549	13060_839-9549	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$56,247	Each	10%	\$50,622	Other	F1
13060_839-9550	13060_839-9550	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,586	Each	10%	\$2,327	Other	F1
13060_839-9551	13060_839-9551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,586	Each	10%	\$2,327	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13060 839-9552	13060 839-9552	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,371	Each	10%	\$1,234	Other	F1	
13060 839-9553	13060 839-9553	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,329	Each	10%	\$2,096	Other	F1	
13060 839-9554	13060 839-9554	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,817	Each	10%	\$3,435	Other	F1	
13060 839-9555	13060 839-9555	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,565	Each	10%	\$3,209	Other	F1	
13060 839-9556	13060 839-9556	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,209	Each	10%	\$4,688	Other	F1	
13060 839-9557	13060 839-9557	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,952	Each	10%	\$4,457	Other	F1	
13060 839-9558	13060 839-9558	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,583	Each	10%	\$5,925	Other	F1	
13060 839-9559	13060 839-9559	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,323	Each	10%	\$5,691	Other	F1	
13060 839-9560	13060 839-9560	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,097	Each	10%	\$987	Other	F1	
13060 839-9561	13060 839-9561	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,050	Each	10%	\$4,545	Other	F1	
13060 839-9562	13060 839-9562	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,040	Each	10%	\$3,636	Other	F1	
13060 839-9563	13060 839-9563	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$7,601	Each	10%	\$6,841	Other	F1	
13060 839-9564	13060 839-9564	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$6,848	Each	10%	\$6,163	Other	F1	
13060 839-9565	13060 839-9565	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$11,507	Each	10%	\$10,356	Other	F1	
13060 839-9566	13060 839-9566	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$10,749	Each	10%	\$9,674	Other	F1	
13060 839-9567	13060 839-9567	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$14,499	Each	10%	\$13,049	Other	F1	
13060 839-9568	13060 839-9568	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$15,252	Each	10%	\$13,727	Other	F1	
13060 839-9569	13060 839-9569	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$18,265	Each	10%	\$16,439	Other	F1	
13060 839-9570	13060 839-9570	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$19,016	Each	10%	\$17,114	Other	F1	
13060 839-9571	13060 839-9571	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,357	Each	10%	\$3,021	Other	F1	
13060 839-9572	13060 839-9572	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$5,175	Each	10%	\$4,658	Other	F1	
13060 839-9573	13060 839-9573	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$7,258	Each	10%	\$6,532	Other	F1	
13060 839-9574	13060 839-9574	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$9,315	Each	10%	\$8,384	Other	F1	
13060 839-9575	13060 839-9575	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,724	Each	10%	\$1,552	Other	F1	
13060 839-9576	13060 839-9576	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$2,155	Each	10%	\$1,940	Other	F1	
13060 839-9585	13060 839-9585	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$12,361	Each	10%	\$11,125	Other	F1	
13060 839-9586	13060 839-9586	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,594	Each	10%	\$10,435	Other	F1	
13060 839-9587	13060 839-9587	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$15,676	Each	10%	\$14,108	Other	F1	
13060 839-9588	13060 839-9588	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$16,435	Each	10%	\$14,792	Other	F1	
13060 839-9589	13060 839-9589	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$19,783	Each	10%	\$17,805	Other	F1	
13060 839-9590	13060 839-9590	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$20,538	Each	10%	\$18,484	Other	F1	
13060 839-9591	13060 839-9591	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,657	Each	10%	\$2,391	Other	F1	
13060 839-9592	13060 839-9592	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,388	Each	10%	\$2,149	Other	F1	
13060 839-9593	13060 839-9593	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,957	Each	10%	\$3,561	Other	F1	
13060 839-9594	13060 839-9594	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$3,688	Each	10%	\$3,319	Other	F1	
13060 839-9595	13060 839-9595	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$5,456	Each	10%	\$4,910	Other	F1	
13060 839-9596	13060 839-9596	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$5,177	Each	10%	\$4,659	Other	F1	
13060 839-9597	13060 839-9597	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,931	Each	10%	\$6,238	Other	F1	
13060 839-9598	13060 839-9598	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,647	Each	10%	\$5,982	Other	F1	
13060 839-9599	13060 839-9599	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,214	Each	10%	\$1,093	Other	F1	
13060 839-9600	13060 839-9600	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,518	Each	10%	\$1,366	Other	F1	
13060 839-9601	13060 839-9601	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$7,081	Each	10%	\$6,373	Other	F1	
13060 839-9602	13060 839-9602	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,665	Each	10%	\$5,099	Other	F1	
13060 839-9603	13060 839-9603	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$11,303	Each	10%	\$10,173	Other	F1	
13060 839-9604	13060 839-9604	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$10,156	Each	10%	\$9,140	Other	F1	
13060 839-9605	13060 839-9605	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,882	Each	10%	\$15,194	Other	F1	
13060 839-9606	13060 839-9606	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$15,736	Each	10%	\$14,162	Other	F1	
13060 839-9607	13060 839-9607	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$21,126	Each	10%	\$19,013	Other	F1	
13060 839-9608	13060 839-9608	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$22,263	Each	10%	\$20,037	Other	F1	
13060 839-9609	13060 839-9609	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$26,535	Each	10%	\$23,882	Other	F1	
13060 839-9610	13060 839-9610	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$27,667	Each	10%	\$24,900	Other	F1	
13060 839-9611	13060 839-9611	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,666	Each	10%	\$2,399	Other	F1	
13060 839-9612	13060 839-9612	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,436	Each	10%	\$1,292	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)			
13060 839-9613	13060 839-9613	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$2,415	Each	10%	\$2,174		Other	F1	
13060 839-9614	13060 839-9614	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,931	Each	10%	\$3,538		Other	F1	
13060 839-9615	13060 839-9615	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,364	Each	10%	\$4,828		Other	F1	
13060 839-9616	13060 839-9616	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$5,118	Each	10%	\$4,606		Other	F1	
13060 839-9617	13060 839-9617	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$6,780	Each	10%	\$6,102		Other	F1	
13060 839-9618	13060 839-9618	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,533	Each	10%	\$5,880		Other	F1	
13060 839-9619	13060 839-9619	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,149	Each	10%	\$1,034		Other	F1	
13060 839-9620	13060 839-9620	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$3,593	Each	10%	\$3,234		Other	F1	
13060 839-9621	13060 839-9621	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$2,874	Each	10%	\$2,587		Other	F1	
13060 839-9622	13060 839-9622	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$4,950	Each	10%	\$4,455		Other	F1	
13060 839-9623	13060 839-9623	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$4,483	Each	10%	\$4,035		Other	F1	
13060 839-9624	13060 839-9624	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$7,709	Each	10%	\$6,938		Other	F1	
13060 839-9625	13060 839-9625	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$7,233	Each	10%	\$6,510		Other	F1	
13060 839-9626	13060 839-9626	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$9,826	Each	10%	\$8,843		Other	F1	
13060 839-9627	13060 839-9627	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$10,299	Each	10%	\$9,269		Other	F1	
13060 839-9628	13060 839-9628	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$12,435	Each	10%	\$11,192		Other	F1	
13060 839-9629	13060 839-9629	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$12,906	Each	10%	\$11,615		Other	F1	
13060 839-9630	13060 839-9630	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,474	Each	10%	\$3,127		Other	F1	
13060 839-9631	13060 839-9631	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$5,346	Each	10%	\$4,811		Other	F1	
13060 839-9632	13060 839-9632	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$7,493	Each	10%	\$6,744		Other	F1	
13060 839-9633	13060 839-9633	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,708	Each	10%	\$3,337		Other	F1	
13060 839-9577	13060 839-9577	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$5,518	Each	10%	\$4,966		Other	F1	
13060 839-9578	13060 839-9578	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$7,609	Each	10%	\$6,848		Other	F1	
13060 839-9579	13060 839-9579	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$9,670	Each	10%	\$8,703		Other	F1	
13060 839-9580	13060 839-9580	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,440	Each	10%	\$3,996		Other	F1	
13060 839-9581	13060 839-9581	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$5,551	Each	10%	\$4,996		Other	F1	
13060 839-9582	13060 839-9582	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,248	Each	10%	\$6,523		Other	F1	
13060 839-9583	13060 839-9583	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$8,007	Each	10%	\$7,206		Other	F1	
13060 839-9584	13060 839-9584	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$24,406	Each	10%	\$21,965		Other	F1	
13060 839-9819	13060 839-9819	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,365	Each	10%	\$4,829		Other	F1	
13060 839-9820	13060 839-9820	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$14,368	Each	10%	\$12,931		Other	F1	
13060 839-9821	13060 839-9821	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$9,335	Each	10%	\$8,402		Other	F1	
13060 839-9822	13060 839-9822	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%	\$5,121		Other	F1	
13060 839-9823	13060 839-9823	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,434	Each	10%	\$5,791		Other	F1	
13060 839-9824	13060 839-9824	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%	\$3,129		Other	F1	
13060 839-9830	13060 839-9830	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%	\$8,140		Other	F1	
13060 839-9831	13060 839-9831	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%	\$11,016		Other	F1	
13060 839-9832	13060 839-9832	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%	\$13,908		Other	F1	
13060 839-9833	13060 839-9833	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,530	Each	10%	\$12,177		Other	F1	
13060 839-9834	13060 839-9834	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$16,959	Each	10%	\$15,263		Other	F1	
13060 839-9835	13060 839-9835	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$4,690	Each	10%	\$4,221		Other	F1	
13060 839-9836	13060 839-9836	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,130	Each	10%	\$9,117		Other	F1	
13060 839-9837	13060 839-9837	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,830	Each	10%	\$5,247		Other	F1	
13060 839-9838	13060 839-9838	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$4,347	Each	10%	\$3,912		Other	F1	
13060 839-9839	13060 839-9839	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$9,670	Each	10%	\$8,703		Other	F1	
13060 839-9840	13060 839-9840	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$12,864	Each	10%	\$11,578		Other	F1	
13060 839-9841	13060 839-9841	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$16,074	Each	10%	\$14,467		Other	F1	
13060 839-9842	13060 839-9842	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,916	Each	10%	\$11,624		Other	F1	
13060 839-9843	13060 839-9843	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$16,347	Each	10%	\$14,712		Other	F1	
13060 839-9844	13060 839-9844	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$3,752	Each	10%	\$3,377		Other	F1	
13060 839-9845	13060 839-9845	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$9,511	Each	10%	\$8,560		Other	F1	
13060 839-9850	13060 839-9850	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$6,308	Each	10%	\$5,677		Other	F1	
13060 839-9851	13060 839-9851	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119		Other	F1	
13060 839-9852	13060 839-9852	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$23,162	Each	10%	\$20,846		Other	F1	
13060 839-9853	13060 839-9853	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505		Other	F1	
13060 839-9854	13060 839-9854	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503		Other	F1	
13060 839-9855	13060 839-9855	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780		Other	F1	
13060 839-9856	13060 839-9856	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068		Other	F1	
13060 839-9857	13060 839-9857	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$44,757	Each	10%	\$40,281		Other	F1	
13060 839-9858	13060 839-9858	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$55,471	Each	10%	\$49,924		Other	F1	
13060 839-9859	13060 839-9859	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,770	Each	10%	\$12,393		Other	F1	
13060 839-9860	13060 839-9860	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$34,070	Each	10%	\$30,663		Other	F1	
13060 839-9861	13060 839-9861	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$20,719	Each	10%	\$18,647		Other	F1	
13060 839-9862	13060 839-9862	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$11,812	Each	10%	\$10,631		Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13060 839-9863	13060 839-9863	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$29,367	Each	10%	\$26,430	Other	F1
13060 839-9864	13060 839-9864	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$38,556	Each	10%	\$34,700	Other	F1
13060 839-9865	13060 839-9865	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$47,761	Each	10%	\$42,985	Other	F1
13060 839-9866	13060 839-9866	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$42,330	Each	10%	\$38,097	Other	F1
13060 839-9867	13060 839-9867	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$53,051	Each	10%	\$47,746	Other	F1
13060 839-9868	13060 839-9868	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$11,017	Each	10%	\$9,915	Other	F1
13060 839-9869	13060 839-9869	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$31,630	Each	10%	\$28,467	Other	F1
13060 839-9874	13060 839-9874	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$20,054	Each	10%	\$18,049	Other	F1
13060 839-9875	13060 839-9875	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%	\$7,550	Other	F1
13060 839-9876	13060 839-9876	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,088	Each	10%	\$9,079	Other	F1
13060 839-9877	13060 839-9877	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%	\$4,330	Other	F1
13060 839-9878	13060 839-9878	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1
13060 839-9879	13060 839-9879	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%	\$15,823	Other	F1
13060 839-9880	13060 839-9880	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%	\$19,906	Other	F1
13060 839-9881	13060 839-9881	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$20,365	Each	10%	\$18,329	Other	F1
13060 839-9882	13060 839-9882	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$25,392	Each	10%	\$22,853	Other	F1
13060 839-9883	13060 839-9883	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$6,707	Each	10%	\$6,036	Other	F1
13060 839-9884	13060 839-9884	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$15,366	Each	10%	\$13,829	Other	F1
13060 839-9885	13060 839-9885	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$9,097	Each	10%	\$8,187	Other	F1
13060 839-9886	13060 839-9886	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$6,013	Each	10%	\$5,412	Other	F1
13060 839-9634	13060 839-9634	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$9,614	Each	10%	\$8,653	Other	F1
13060 839-9635	13060 839-9635	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,800	Each	10%	\$1,620	Other	F1
13060 839-9636	13060 839-9636	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$2,250	Each	10%	\$2,025	Other	F1
13060 839-9637	13060 839-9637	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,808	Each	10%	\$3,427	Other	F1
13060 839-9638	13060 839-9638	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,665	Each	10%	\$5,099	Other	F1
13060 839-9639	13060 839-9639	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,817	Each	10%	\$7,035	Other	F1
13060 839-9640	13060 839-9640	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,940	Each	10%	\$8,946	Other	F1
13060 839-9641	13060 839-9641	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,028	Each	10%	\$2,725	Other	F1
13060 839-9642	13060 839-9642	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$3,785	Each	10%	\$3,407	Other	F1
13060 839-9643	13060 839-9643	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$4,382	Each	10%	\$3,944	Other	F1
13060 839-9644	13060 839-9644	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$4,805	Each	10%	\$4,325	Other	F1
13060 839-9645	13060 839-9645	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$7,776	Each	10%	\$6,998	Other	F1
13060 839-9646	13060 839-9646	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$7,338	Each	10%	\$6,604	Other	F1
13060 839-9647	13060 839-9647	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$10,019	Each	10%	\$9,017	Other	F1
13060 839-9648	13060 839-9648	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$10,452	Each	10%	\$9,407	Other	F1
13060 839-9649	13060 839-9649	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$12,726	Each	10%	\$11,453	Other	F1
13060 839-9650	13060 839-9650	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$13,157	Each	10%	\$11,841	Other	F1
13060 839-9651	13060 839-9651	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,737	Each	10%	\$2,463	Other	F1
13060 839-9652	13060 839-9652	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,469	Each	10%	\$2,222	Other	F1
13060 839-9653	13060 839-9653	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,073	Each	10%	\$3,666	Other	F1
13060 839-9654	13060 839-9654	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,809	Each	10%	\$3,428	Other	F1
13060 839-9655	13060 839-9655	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,616	Each	10%	\$5,054	Other	F1
13060 839-9656	13060 839-9656	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,345	Each	10%	\$4,811	Other	F1
13060 839-9657	13060 839-9657	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$7,136	Each	10%	\$6,422	Other	F1
13060 839-9658	13060 839-9658	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,861	Each	10%	\$6,175	Other	F1
13060 839-9659	13060 839-9659	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,262	Each	10%	\$1,136	Other	F1
13060 839-9660	13060 839-9660	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,578	Each	10%	\$1,420	Other	F1
13060 839-9661	13060 839-9661	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$5,157	Each	10%	\$4,641	Other	F1
13060 839-9662	13060 839-9662	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,126	Each	10%	\$3,713	Other	F1
13060 839-9663	13060 839-9663	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,807	Each	10%	\$7,026	Other	F1
13060 839-9664	13060 839-9664	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,045	Each	10%	\$6,341	Other	F1
13060 839-9665	13060 839-9665	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$11,859	Each	10%	\$10,673	Other	F1
13060 839-9666	13060 839-9666	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,092	Each	10%	\$9,983	Other	F1
13060 839-9667	13060 839-9667	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$14,944	Each	10%	\$13,450	Other	F1
13060 839-9668	13060 839-9668	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$15,704	Each	10%	\$14,134	Other	F1
13060 839-9669	13060 839-9669	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$18,816	Each	10%	\$16,934	Other	F1
13060 839-9670	13060 839-9670	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$19,572	Each	10%	\$17,615	Other	F1
13060 839-9707	13060 839-9707	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,135	Each	10%	\$1,922	Other	F1
13060 839-9708	13060 839-9708	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,907	Each	10%	\$1,716	Other	F1
13060 839-9709	13060 839-9709	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,162	Each	10%	\$2,846	Other	F1
13060 839-9710	13060 839-9710	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,931	Each	10%	\$2,638	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated) use drop-down					
13060 839-9711	13060 839-9711	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,319	Each	10%	\$3,887	Other	F1	
13060 839-9712	13060 839-9712	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,080	Each	10%	\$3,672	Other	F1	
13060 839-9713	13060 839-9713	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$5,460	Each	10%	\$4,914	Other	F1	
13060 839-9714	13060 839-9714	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,216	Each	10%	\$4,694	Other	F1	
13060 839-9715	13060 839-9715	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$883	Each	10%	\$795	Other	F1	
13060 839-9716	13060 839-9716	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,104	Each	10%	\$994	Other	F1	
13060 839-9717	13060 839-9717	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,824	Each	10%	\$11,542	Other	F1	
13060 839-9718	13060 839-9718	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,259	Each	10%	\$9,233	Other	F1	
13060 839-9719	13060 839-9719	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$21,832	Each	10%	\$19,649	Other	F1	
13060 839-9720	13060 839-9720	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,495	Each	10%	\$17,546	Other	F1	
13060 839-9721	13060 839-9721	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$31,947	Each	10%	\$28,752	Other	F1	
13060 839-9722	13060 839-9722	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,613	Each	10%	\$26,652	Other	F1	
13060 839-9723	13060 839-9723	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$39,607	Each	10%	\$35,646	Other	F1	
13060 839-9724	13060 839-9724	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$41,933	Each	10%	\$37,740	Other	F1	
13060 839-9725	13060 839-9725	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$49,613	Each	10%	\$44,652	Other	F1	
13060 839-9726	13060 839-9726	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$51,934	Each	10%	\$46,741	Other	F1	
13060 839-9727	13060 839-9727	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,677	Each	10%	\$2,409	Other	F1	
13060 839-9728	13060 839-9728	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,406	Each	10%	\$2,165	Other	F1	
13060 839-9729	13060 839-9729	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,955	Each	10%	\$3,560	Other	F1	
13060 839-9730	13060 839-9730	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,686	Each	10%	\$3,317	Other	F1	
13060 839-9731	13060 839-9731	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,398	Each	10%	\$4,858	Other	F1	
13060 839-9732	13060 839-9732	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$5,122	Each	10%	\$4,610	Other	F1	
13060 839-9733	13060 839-9733	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,822	Each	10%	\$6,140	Other	F1	
13060 839-9734	13060 839-9734	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,543	Each	10%	\$5,889	Other	F1	
13060 839-9735	13060 839-9735	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,127	Each	10%	\$1,014	Other	F1	
13060 839-9736	13060 839-9736	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,409	Each	10%	\$1,268	Other	F1	
13060 839-9737	13060 839-9737	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$6,576	Each	10%	\$5,918	Other	F1	
13060 839-9738	13060 839-9738	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$5,261	Each	10%	\$4,735	Other	F1	
13060 839-9739	13060 839-9739	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$10,287	Each	10%	\$9,258	Other	F1	
13060 839-9740	13060 839-9740	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$9,243	Each	10%	\$8,319	Other	F1	
13060 839-9741	13060 839-9741	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$15,396	Each	10%	\$13,856	Other	F1	
13060 839-9742	13060 839-9742	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$14,350	Each	10%	\$12,915	Other	F1	
13060 839-9743	13060 839-9743	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$19,302	Each	10%	\$17,372	Other	F1	
13060 839-9744	13060 839-9744	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$20,341	Each	10%	\$18,307	Other	F1	
13060 839-9745	13060 839-9745	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$24,269	Each	10%	\$21,842	Other	F1	
13060 839-9746	13060 839-9746	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$25,305	Each	10%	\$22,775	Other	F1	
13060 839-9747	13060 839-9747	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,762	Each	10%	\$2,486	Other	F1	
13060 839-9748	13060 839-9748	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,492	Each	10%	\$2,243	Other	F1	
13060 839-9749	13060 839-9749	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$4,075	Each	10%	\$3,668	Other	F1	
13060 839-9750	13060 839-9750	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,811	Each	10%	\$3,430	Other	F1	
13060 839-9751	13060 839-9751	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,560	Each	10%	\$5,004	Other	F1	
13060 839-9752	13060 839-9752	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$5,292	Each	10%	\$4,763	Other	F1	
13060 839-9753	13060 839-9753	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$7,027	Each	10%	\$6,324	Other	F1	
13060 839-9754	13060 839-9754	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,756	Each	10%	\$6,080	Other	F1	
13060 839-9755	13060 839-9755	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,177	Each	10%	\$1,059	Other	F1	
13060 839-9756	13060 839-9756	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,471	Each	10%	\$1,324	Other	F1	
13060 839-9757	13060 839-9757	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$4,783	Each	10%	\$4,305	Other	F1	
13060 839-9758	13060 839-9758	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$3,826	Each	10%	\$3,443	Other	F1	
13060 839-9759	13060 839-9759	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$7,024	Each	10%	\$6,322	Other	F1	
13060 839-9760	13060 839-9760	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$6,337	Each	10%	\$5,703	Other	F1	
13060 839-9761	13060 839-9761	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$10,714	Each	10%	\$9,643	Other	F1	
13060 839-9762	13060 839-9762	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$10,021	Each	10%	\$9,019	Other	F1	
13060 839-9763	13060 839-9763	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$13,543	Each	10%	\$12,189	Other	F1	
13060 839-9764	13060 839-9764	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$14,231	Each	10%	\$12,808	Other	F1	
13060 839-9765	13060 839-9765	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$17,082	Each	10%	\$15,374	Other	F1	
13060 839-9766	13060 839-9766	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$17,767	Each	10%	\$15,990	Other	F1	
13060 839-9779	13060 839-9779	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1	
13060 839-9780	13060 839-9780	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$23,162	Each	10%	\$20,846	Other	F1	
13060 839-9781	13060 839-9781	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1	
13060 839-9782	13060 839-9782	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1	
13060 839-9783	13060 839-9783	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1	
13060 839-9784	13060 839-9784	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1	
13060 839-9785	13060 839-9785	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$44,757	Each	10%	\$40,281	Other	F1	
13060 839-9786	13060 839-9786	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$55,471	Each	10%	\$49,924	Other	F1	
13060 839-9787	13060 839-9787	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,770	Each	10%	\$12,393	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13060 839-9788	13060 839-9788	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$34,070	Each	10%	\$30,663	Other	F1	
13060 839-9789	13060 839-9789	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$20,719	Each	10%	\$18,647	Other	F1	
13060 839-9790	13060 839-9790	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$11,812	Each	10%	\$10,631	Other	F1	
13060 839-9791	13060 839-9791	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$29,367	Each	10%	\$26,430	Other	F1	
13060 839-9792	13060 839-9792	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$38,556	Each	10%	\$34,700	Other	F1	
13060 839-9793	13060 839-9793	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$47,761	Each	10%	\$42,985	Other	F1	
13060 839-9794	13060 839-9794	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$42,330	Each	10%	\$38,097	Other	F1	
13060 839-9795	13060 839-9795	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$53,051	Each	10%	\$47,746	Other	F1	
13060 839-9796	13060 839-9796	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$11,017	Each	10%	\$9,915	Other	F1	
13060 839-9797	13060 839-9797	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$31,630	Each	10%	\$28,467	Other	F1	
13060 839-9802	13060 839-9802	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$20,054	Each	10%	\$18,049	Other	F1	
13060 839-9803	13060 839-9803	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%	\$7,550	Other	F1	
13060 839-9804	13060 839-9804	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,088	Each	10%	\$9,079	Other	F1	
13060 839-9805	13060 839-9805	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%	\$4,330	Other	F1	
13060 839-9806	13060 839-9806	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1	
13060 839-9807	13060 839-9807	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%	\$15,823	Other	F1	
13060 839-9808	13060 839-9808	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%	\$19,906	Other	F1	
13060 839-9809	13060 839-9809	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$20,365	Each	10%	\$18,329	Other	F1	
13060 839-9810	13060 839-9810	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$25,392	Each	10%	\$22,853	Other	F1	
13060 839-9811	13060 839-9811	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,707	Each	10%	\$6,036	Other	F1	
13060 839-9812	13060 839-9812	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,366	Each	10%	\$13,829	Other	F1	
13060 839-9813	13060 839-9813	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$9,097	Each	10%	\$8,187	Other	F1	
13060 839-9814	13060 839-9814	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$6,013	Each	10%	\$5,412	Other	F1	
13060 839-9815	13060 839-9815	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$14,011	Each	10%	\$12,610	Other	F1	
13060 839-9816	13060 839-9816	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$18,527	Each	10%	\$16,674	Other	F1	
13060 839-9817	13060 839-9817	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$23,062	Each	10%	\$20,756	Other	F1	
13060 839-9818	13060 839-9818	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$19,376	Each	10%	\$17,438	Other	F1	
13060 839-9887	13060 839-9887	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$14,011	Each	10%	\$12,610	Other	F1	
13060 839-9888	13060 839-9888	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$18,527	Each	10%	\$16,674	Other	F1	
13060 839-9889	13060 839-9889	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$23,062	Each	10%	\$20,756	Other	F1	
13060 839-9890	13060 839-9890	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$19,376	Each	10%	\$17,438	Other	F1	
13060 839-9891	13060 839-9891	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$24,406	Each	10%	\$21,965	Other	F1	
13060 839-9892	13060 839-9892	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,365	Each	10%	\$4,829	Other	F1	
13060 839-9893	13060 839-9893	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$14,368	Each	10%	\$12,931	Other	F1	
13060 839-9898	13060 839-9898	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$9,335	Each	10%	\$8,402	Other	F1	
13060 839-9899	13060 839-9899	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%	\$5,121	Other	F1	
13060 839-9900	13060 839-9900	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,434	Each	10%	\$5,791	Other	F1	
13060 839-9901	13060 839-9901	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%	\$3,129	Other	F1	
13060 839-9902	13060 839-9902	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%	\$8,140	Other	F1	
13060 839-9903	13060 839-9903	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%	\$11,016	Other	F1	
13060 839-9904	13060 839-9904	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%	\$13,908	Other	F1	
13060 839-9905	13060 839-9905	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,530	Each	10%	\$12,177	Other	F1	
13060 839-9906	13060 839-9906	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$19,959	Each	10%	\$18,263	Other	F1	
13060 839-9907	13060 839-9907	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$4,690	Each	10%	\$4,221	Other	F1	
13060 839-9908	13060 839-9908	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,130	Each	10%	\$9,117	Other	F1	
13060 839-9909	13060 839-9909	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,830	Each	10%	\$5,247	Other	F1	
13060 839-9910	13060 839-9910	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$4,347	Each	10%	\$3,912	Other	F1	
13060 839-9911	13060 839-9911	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$9,670	Each	10%	\$8,703	Other	F1	
13060 839-9912	13060 839-9912	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$12,864	Each	10%	\$11,578	Other	F1	
13060 839-9913	13060 839-9913	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$16,074	Each	10%	\$14,467	Other	F1	
13060 839-9914	13060 839-9914	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,916	Each	10%	\$11,624	Other	F1	
13060 839-9915	13060 839-9915	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$16,347	Each	10%	\$14,712	Other	F1	
13060 839-9916	13060 839-9916	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$3,752	Each	10%	\$3,377	Other	F1	
13060 839-9917	13060 839-9917	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$9,511	Each	10%	\$8,560	Other	F1	
13060 839-9922	13060 839-9922	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$6,308	Each	10%	\$5,677	Other	F1	
13060 843-2060	13060 843-2060	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,247	Each	10%	\$1,123	Other	F1	
13060 843-2061	13060 843-2061	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%	\$2,245	Other	F1	
13060 843-2062	13060 843-2062	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%	\$3,368	Other	F1	
13060 843-2063	13060 843-2063	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,990	Each	10%	\$4,491	Other	F1	
13060 843-2064	13060 843-2064	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,237	Each	10%	\$5,618	Other	F1	
13060 843-2065	13060 843-2065	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,419	Each	10%	\$1,276	Other	F1	
13060 843-2066	13060 843-2066	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1	
13060 843-2067	13060 843-2067	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1	
13060 843-2068	13060 843-2068	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1	
13060 843-2069	13060 843-2069	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1	
13060 843-2070	13060 843-2070	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,531	Each	10%	\$1,378	Other	F1	
13060 843-2071	13060 843-2071	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,062	Each	10%	\$2,756	Other	F1	
13060 843-2072	13060 843-2072	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,593	Each	10%	\$4,133	Other	F1	
13060 843-2073	13060 843-2073	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,124	Each	10%	\$5,511	Other	F1	
13060 843-2074	13060 843-2074	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,655	Each	10%	\$6,889	Other	F1	
13060 843-2075	13060 843-2075	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$1,474	Each	10%	\$1,327	Other	F1	
13060 843-2076	13060 843-2076	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$2,948	Each	10%	\$2,654	Other	F1	
13060 843-2077	13060 843-2077	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$4,423	Each	10%	\$3,980	Other	F1	
13060 843-2078	13060 843-2078	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$5,897	Each	10%	\$5,307	Other	F1	
13060 843-2079	13060 843-2079	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$7,371	Each	10%	\$6,634	Other	F1	
13060 843-2080	13060 843-2080	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%	\$1,734	Other	F1	
13060 843-2081	13060 843-2081	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%	\$3,469	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13060 843-2082	13060 843-2082	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$5,782	Each	10%	\$5,203	Other	F1	
13060 843-2083	13060 843-2083	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,709	Each	10%	\$6,938	Other	F1	
13060 843-2084	13060 843-2084	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,636	Each	10%	\$8,672	Other	F1	
13060 843-2085	13060 843-2085	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1	
13060 843-2086	13060 843-2086	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1	
13060 843-2087	13060 843-2087	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1	
13060 843-2088	13060 843-2088	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1	
13060 843-2089	13060 843-2089	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1	
13060 843-2090	13060 843-2090	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1	
13060 843-2091	13060 843-2091	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1	
13060 843-2092	13060 843-2092	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1	
13060 843-2093	13060 843-2093	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1	
13060 843-2094	13060 843-2094	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1	
13060 843-2095	13060 843-2095	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1	
13060 843-2096	13060 843-2096	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$4,555	Each	10%	\$4,100	Other	F1	
13060 843-2097	13060 843-2097	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$6,833	Each	10%	\$6,150	Other	F1	
13060 843-2098	13060 843-2098	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$9,110	Each	10%	\$8,199	Other	F1	
13060 843-2099	13060 843-2099	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$11,388	Each	10%	\$10,249	Other	F1	
13060 843-2100	13060 843-2100	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1	
13060 843-2101	13060 843-2101	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1	
13060 843-2102	13060 843-2102	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1	
13060 843-2103	13060 843-2103	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1	
13060 843-2104	13060 843-2104	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1	
13060 843-2105	13060 843-2105	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1	
13060 843-2106	13060 843-2106	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1	
13060 843-2107	13060 843-2107	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1	
13060 843-2108	13060 843-2108	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1	
13060 843-2109	13060 843-2109	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1	
13060 843-2110	13060 843-2110	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1	
13060 843-2111	13060 843-2111	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1	
13060 843-2112	13060 843-2112	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1	
13060 843-2113	13060 843-2113	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1	
13060 843-2114	13060 843-2114	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1	
13060 843-2115	13060 843-2115	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1	
13060 843-2116	13060 843-2116	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,998	Each	10%	\$3,598	Other	F1	
13060 843-2117	13060 843-2117	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,996	Each	10%	\$5,398	Other	F1	
13060 843-2118	13060 843-2118	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,994	Each	10%	\$7,198	Other	F1	
13060 843-2119	13060 843-2119	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,992	Each	10%	\$8,997	Other	F1	
13060 843-2120	13060 843-2120	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1	
13060 843-2121	13060 843-2121	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1	
13060 843-2122	13060 843-2122	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1	
13060 843-2123	13060 843-2123	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1	
13060 843-2124	13060 843-2124	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1	
13060 843-2125	13060 843-2125	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1	
13060 843-2126	13060 843-2126	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1	
13060 843-2127	13060 843-2127	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1	
13060 843-2128	13060 843-2128	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1	
13060 843-2129	13060 843-2129	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1	
13060 843-2130	13060 843-2130	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1	
13060 843-2131	13060 843-2131	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1	
13060 843-2132	13060 843-2132	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1	
13060 843-2133	13060 843-2133	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1	
13060 843-2134	13060 843-2134	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1	
13060 843-2135	13060 843-2135	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1	
13060 843-2136	13060 843-2136	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1	
13060 843-2137	13060 843-2137	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1	
13060 843-2138	13060 843-2138	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1	
13060 843-2139	13060 843-2139	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1	
13060 843-2140	13060 843-2140	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1	
13060 843-2141	13060 843-2141	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1	
13060 843-2142	13060 843-2142	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
13060 843-2143	13060 843-2143	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1	
13060 843-2144	13060 843-2144	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1	
13060 843-2145	13060 843-2145	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1	
13060 843-2146	13060 843-2146	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1	
13060 843-2147	13060 843-2147	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1	
13060 843-2148	13060 843-2148	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1	
13060 843-2149	13060 843-2149	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1	
13060 843-2150	13060 843-2150	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1	
13060 843-2151	13060 843-2151	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1	
13060 843-2152	13060 843-2152	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1	
13060 843-2153	13060 843-2153	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1	
13060 843-2154	13060 843-2154	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1	
13060 843-2155	13060 843-2155	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1	
13060 843-2156	13060 843-2156	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1	
13060 843-2157	13060 843-2157	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1	
13060 843-2158	13060 843-2158	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1	
13060 843-2159	13060 843-2159	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1	
13060 843-2160	13060 843-2160	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2161	13060 843-2161	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2162	13060 843-2162	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2163	13060 843-2163	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2164	13060 843-2164	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2165	13060 843-2165	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2166	13060 843-2166	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2167	13060 843-2167	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2168	13060 843-2168	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2169	13060 843-2169	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2170	13060 843-2170	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2171	13060 843-2171	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2172	13060 843-2172	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2173	13060 843-2173	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2174	13060 843-2174	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2175	13060 843-2175	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2176	13060 843-2176	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2177	13060 843-2177	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2178	13060 843-2178	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2179	13060 843-2179	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2180	13060 843-2180	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2181	13060 843-2181	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2182	13060 843-2182	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2183	13060 843-2183	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2184	13060 843-2184	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2185	13060 843-2185	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2186	13060 843-2186	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2187	13060 843-2187	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13060 843-2188	13060 843-2188	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_843-2189	13060_843-2189	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2190	13060_843-2190	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2191	13060_843-2191	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2192	13060_843-2192	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2193	13060_843-2193	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2194	13060_843-2194	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2195	13060_843-2195	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2196	13060_843-2196	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2197	13060_843-2197	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2198	13060_843-2198	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2199	13060_843-2199	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2200	13060_843-2200	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2201	13060_843-2201	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2202	13060_843-2202	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2203	13060_843-2203	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2204	13060_843-2204	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2205	13060_843-2205	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2206	13060_843-2206	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2207	13060_843-2207	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2208	13060_843-2208	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2209	13060_843-2209	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2210	13060_843-2210	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2211	13060_843-2211	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2212	13060_843-2212	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2213	13060_843-2213	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2214	13060_843-2214	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2215	13060_843-2215	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2216	13060_843-2216	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2217	13060_843-2217	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2218	13060_843-2218	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2219	13060_843-2219	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2220	13060_843-2220	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2221	13060_843-2221	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2222	13060_843-2222	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2223	13060_843-2223	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2224	13060_843-2224	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2225	13060_843-2225	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2226	13060_843-2226	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13060_843-2227	13060_843-2227	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2228	13060_843-2228	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2229	13060_843-2229	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2230	13060_843-2230	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2231	13060_843-2231	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2232	13060_843-2232	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2233	13060_843-2233	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2234	13060_843-2234	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2235	13060_843-2235	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2236	13060_843-2236	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2237	13060_843-2237	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2238	13060_843-2238	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2239	13060_843-2239	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2240	13060_843-2240	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2241	13060_843-2241	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2242	13060_843-2242	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2243	13060_843-2243	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2244	13060_843-2244	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2245	13060_843-2245	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2246	13060_843-2246	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2247	13060_843-2247	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2248	13060_843-2248	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2249	13060_843-2249	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2250	13060_843-2250	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2251	13060_843-2251	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2252	13060_843-2252	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2253	13060_843-2253	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2254	13060_843-2254	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2255	13060_843-2255	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2256	13060_843-2256	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2257	13060_843-2257	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2258	13060_843-2258	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-2259	13060_843-2259	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13060_843-9309	13060_843-9309	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,924	Each	10%	\$3,532	Other	F1
13060_843-9310	13060_843-9310	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$3,924	Each	10%	\$3,532	Other	F1
13060_843-9311	13060_843-9311	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$4,578	Each	10%	\$4,120	Other	F1
13060_843-9312	13060_843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
13060_843-9313	13060_843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13060_843-9314	13060_843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	Other	F1
13060_843-9315	13060_843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	Other	F1
13060_843-9316	13060_843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	Other	F1
13060_843-9317	13060_843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	Other	F1
13060_843-9318	13060_843-9318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,578	Each	10%	\$4,120	Other	F1
13060_843-9319	13060_843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	Other	F1
13060_843-9320	13060_843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
13060_843-9321	13060_843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
13060_843-9324	13060_843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
13060_843-9325	13060_843-9325	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,752	Each	10%	\$1,577	Other	F1
13060_843-9326	13060_843-9326	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,044	Each	10%	\$1,840	Other	F1
13060_843-9329	13060_843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1
13060_843-9330	13060_843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1
13060_843-9331	13060_843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1
13060_843-9338	13060_843-9338	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,308	Each	10%	\$1,177	Other	F1
13060_843-9339	13060_843-9339	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,526	Each	10%	\$1,373	Other	F1
13060_843-9347	13060_843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1
13060_843-9348	13060_843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1
13060_843-9349	13060_843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1
13060_843-9350	13060_843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1
13060_843-9351	13060_843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1
13060_843-9352	13060_843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1
13060_843-9355	13060_843-9355	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,308	Each	10%	\$1,177	Other	F1
13060_843-9356	13060_843-9356	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,526	Each	10%	\$1,373	Other	F1
13060_843-9357	13060_843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1
13060_843-9358	13060_843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1
13060_843-9359	13060_843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1
13060_843-9360	13060_843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1
13060_843-9361	13060_843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1
13060_843-9364	13060_843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1
13060_843-9365	13060_843-9365	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,044	Each	10%	\$1,840	Other	F1
13060_843-9366	13060_843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
13060_843-9367	13060_843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1
13060_843-9368	13060_843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1
13060_843-9370	13060_843-9370	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,752	Each	10%	\$1,577	Other	F1
13060_843-9371	13060_843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
13060_843-9372	13060_843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1
13060_844-7624	13060_844-7624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source					
13060_844-7625	13060_844-7625	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7626	13060_844-7626	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7627	13060_844-7627	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7628	13060_844-7628	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7629	13060_844-7629	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7630	13060_844-7630	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7631	13060_844-7631	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7640	13060_844-7640	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7641	13060_844-7641	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7642	13060_844-7642	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7643	13060_844-7643	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7648	13060_844-7648	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7649	13060_844-7649	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7650	13060_844-7650	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7651	13060_844-7651	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7654	13060_844-7654	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7655	13060_844-7655	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7656	13060_844-7656	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_844-7659	13060_844-7659	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13060_846-6498	13060_846-6498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6499	13060_846-6499	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6500	13060_846-6500	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6501	13060_846-6501	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6502	13060_846-6502	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6503	13060_846-6503	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6504	13060_846-6504	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6505	13060_846-6505	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6506	13060_846-6506	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6507	13060_846-6507	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6508	13060_846-6508	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6509	13060_846-6509	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6510	13060_846-6510	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6511	13060_846-6511	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6512	13060_846-6512	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6513	13060_846-6513	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6514	13060_846-6514	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6515	13060_846-6515	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6516	13060_846-6516	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6517	13060_846-6517	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6518	13060_846-6518	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6519	13060_846-6519	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6520	13060_846-6520	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6521	13060_846-6521	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6522	13060_846-6522	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6523	13060_846-6523	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6524	13060_846-6524	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6525	13060_846-6525	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6526	13060_846-6526	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6527	13060_846-6527	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6569	13060_846-6569	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$4,488	Each	10%	\$4,039	Other	F1
13060_846-6570	13060_846-6570	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$2,202	Each	10%	\$1,982	Other	F1
13060_846-6571	13060_846-6571	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,912	Each	10%	\$12,521	Other	F1
13060_846-6572	13060_846-6572	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,041	Each	10%	\$6,337	Other	F1
13060_846-6573	13060_846-6573	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$4,407	Each	10%	\$3,966	Other	F1
13060_846-6574	13060_846-6574	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,005	Each	10%	\$5,404	Other	F1
13060_846-6575	13060_846-6575	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$1,102	Each	10%	\$991	Other	F1
13060_846-6576	13060_846-6576	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (REQUIRED) use drop-down	
13060 846-6577	13060 846-6577	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$10,327	Each	10%	\$9,295	Other	F1	
13060 846-6578	13060 846-6578	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$805	Each	10%	\$725	Other	F1	
13060 846-6579	13060 846-6579	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,061	Each	10%	\$955	Other	F1	
13060 846-6580	13060 846-6580	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$6,881	Each	10%	\$6,193	Other	F1	
13060 846-6581	13060 846-6581	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,045	Each	10%	\$1,840	Other	F1	
13060 846-6582	13060 846-6582	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$12,674	Each	10%	\$11,407	Other	F1	
13060 846-6583	13060 846-6583	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$3,521	Each	10%	\$3,169	Other	F1	
13060 846-6584	13060 846-6584	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,548	Each	10%	\$3,193	Other	F1	
13060 846-6585	13060 846-6585	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$9,304	Each	10%	\$4,774	Other	F1	
13060 846-6586	13060 846-6586	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$1,102	Each	10%	\$991	Other	F1	
13060 846-6587	13060 846-6587	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$1,020	Each	10%	\$918	Other	F1	
13060 846-6589	13060 846-6589	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$10,139	Each	10%	\$9,126	Other	F1	
13060 846-6593	13060 846-6593	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$11,010	Each	10%	\$9,909	Other	F1	
13060 846-6594	13060 846-6594	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$2,203	Each	10%	\$1,983	Other	F1	
13060 846-6596	13060 846-6596	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$2,122	Each	10%	\$1,910	Other	F1	
13060 846-6597	13060 846-6597	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$9,388	Each	10%	\$8,450	Other	F1	
13060 846-6599	13060 846-6599	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$1,061	Each	10%	\$955	Other	F1	
13060 846-6600	13060 846-6600	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$4,606	Each	10%	\$4,145	Other	F1	
13060 846-6601	13060 846-6601	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,305	Each	10%	\$2,974	Other	F1	
13060 846-6603	13060 846-6603	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$2,040	Each	10%	\$1,836	Other	F1	
13060 846-6604	13060 846-6604	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$8,262	Each	10%	\$7,436	Other	F1	
13060 846-6606	13060 846-6606	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$5,895	Each	10%	\$5,306	Other	F1	
13060 846-6607	13060 846-6607	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$5,505	Each	10%	\$4,954	Other	F1	
13060 846-6649	13060 846-6649	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$4,284	Each	10%	\$3,856	Other	F1	
13060 846-6650	13060 846-6650	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$2,752	Each	10%	\$2,477	Other	F1	
13060 846-6651	13060 846-6651	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$4,235	Each	10%	\$3,811	Other	F1	
13060 846-6652	13060 846-6652	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$5,590	Each	10%	\$5,031	Other	F1	
13060 846-6653	13060 846-6653	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$7,426	Each	10%	\$6,683	Other	F1	
13060 846-6654	13060 846-6654	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$2,559	Each	10%	\$2,303	Other	F1	
13060 846-6655	13060 846-6655	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$2,513	Each	10%	\$2,262	Other	F1	
13060 846-6656	13060 846-6656	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$6,352	Each	10%	\$5,717	Other	F1	
13060 846-6657	13060 846-6657	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$12,205	Each	10%	\$10,984	Other	F1	
13060 846-6658	13060 846-6658	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$11,434	Each	10%	\$10,290	Other	F1	
13060 846-6659	13060 846-6659	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$5,027	Each	10%	\$4,524	Other	F1	
13060 846-6660	13060 846-6660	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$4,694	Each	10%	\$4,225	Other	F1	
13060 846-6661	13060 846-6661	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$5,677	Each	10%	\$5,109	Other	F1	
13060 846-6662	13060 846-6662	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$1,428	Each	10%	\$1,285	Other	F1	
13060 846-6663	13060 846-6663	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$5,459	Each	10%	\$4,913	Other	F1	
13060 846-6664	13060 846-6664	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,129	Each	10%	\$3,716	Other	F1	
13060 846-6665	13060 846-6665	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$5,712	Each	10%	\$5,141	Other	F1	
13060 846-6666	13060 846-6666	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$3,060	Each	10%	\$2,754	Other	F1	
13060 846-6667	13060 846-6667	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$2,040	Each	10%	\$1,836	Other	F1	
13060 846-6668	13060 846-6668	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$4,407	Each	10%	\$3,966	Other	F1	
13060 846-6669	13060 846-6669	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$4,258	Each	10%	\$3,832	Other	F1	
13060 846-6670	13060 846-6670	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$4,627	Each	10%	\$4,164	Other	F1	
13060 846-6671	13060 846-6671	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$5,508	Each	10%	\$4,957	Other	F1	
13060 846-6672	13060 846-6672	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$5,508	Each	10%	\$4,957	Other	F1	
13060 846-6673	13060 846-6673	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$1,429	Each	10%	\$1,286	Other	F1	
13060 846-6674	13060 846-6674	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$2,858	Each	10%	\$2,572	Other	F1	
13060 846-6675	13060 846-6675	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,020	Each	10%	\$918	Other	F1	
13060 846-6676	13060 846-6676	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$921	Each	10%	\$829	Other	F1	
13060 846-6677	13060 846-6677	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$17,074	Each	10%	\$15,367	Other	F1	
13060 846-6678	13060 846-6678	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$1,474	Each	10%	\$1,326	Other	F1	
13060 846-6679	13060 846-6679	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$1,706	Each	10%	\$1,535	Other	F1	
13060 846-6680	13060 846-6680	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$5,100	Each	10%	\$4,590	Other	F1	
13060 846-6681	13060 846-6681	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$5,282	Each	10%	\$4,753	Other	F1	
13060 846-6682	13060 846-6682	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,493	Each	10%	\$3,144	Other	F1	
13060 846-6683	13060 846-6683	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$2,970	Each	10%	\$2,673	Other	F1	
13060 846-6684	13060 846-6684	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$853	Each	10%	\$768	Other	F1	
13060 846-6685	13060 846-6685	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$3,872	Each	10%	\$3,485	Other	F1	
13060 846-6686	13060 846-6686	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$2,856	Each	10%	\$2,571	Other	F1	
13060 846-6687	13060 846-6687	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$5,941	Each	10%	\$5,347	Other	F1	
13060 846-6688	13060 846-6688	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$3,970	Each	10%	\$3,673	Other	F1	
13060 846-6689	13060 846-6689	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$682	Each	10%	\$613	Other	F1	
13060 846-6690	13060 846-6690	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$4,264	Each	10%	\$3,838	Other	F1	
13060 846-6691	13060 846-6691	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,535	Each	10%	\$2,281	Other	F1	
13060 846-6692	13060 846-6692	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$2,329	Each	10%	\$2,096	Other	F1	
13060 846-6693	13060 846-6693	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,485	Each	10%	\$1,337	Other	F1	
13060 846-6711	13060 846-6711	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,252	Each	10%	\$2,026	Other	F1	
13060 846-6712	13060 846-6712	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,753	Each	10%	\$3,377	Other	F1	
13060 846-6713	13060 846-6713	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$1,549	Each	10%	\$1,394	Other	F1	
13060 846-6714	13060 846-6714	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$4,404	Each	10%	\$3,964	Other	F1	
13060 846-6715	13060 846-6715	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$2,441	Each	10%	\$2,197	Other	F1	
13060 846-6716	13060 846-6716	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$9,486	Each	10%	\$8,537	Other	F1	
13060 846-6717	13060 846-6717	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$3,085	Each	10%	\$2,776	Other	F1	
13060 846-6718	13060 846-6718	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$16,442	Each	10%	\$14,797	Other	F1	
13060 846-6719	13060 846-6719	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,346	Each	10%	\$3,011	Other	F1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-6915	13060_846-6915	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6916	13060_846-6916	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6917	13060_846-6917	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6918	13060_846-6918	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6919	13060_846-6919	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6920	13060_846-6920	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6921	13060_846-6921	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6922	13060_846-6922	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6923	13060_846-6923	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6924	13060_846-6924	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6925	13060_846-6925	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6926	13060_846-6926	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-6927	13060_846-6927	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6928	13060_846-6928	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6929	13060_846-6929	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6930	13060_846-6930	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6931	13060_846-6931	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6932	13060_846-6932	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6933	13060_846-6933	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6934	13060_846-6934	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6935	13060_846-6935	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6936	13060_846-6936	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6937	13060_846-6937	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6938	13060_846-6938	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6939	13060_846-6939	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6940	13060_846-6940	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6941	13060_846-6941	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6942	13060_846-6942	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-6943	13060_846-6943	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6944	13060_846-6944	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6945	13060_846-6945	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6946	13060_846-6946	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6947	13060_846-6947	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6948	13060_846-6948	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6949	13060_846-6949	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6950	13060_846-6950	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6951	13060_846-6951	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6952	13060_846-6952	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6953	13060_846-6953	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6954	13060_846-6954	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-6955	13060_846-6955	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6956	13060_846-6956	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6957	13060_846-6957	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6958	13060_846-6958	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6959	13060_846-6959	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6960	13060_846-6960	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-6961	13060_846-6961	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6962	13060_846-6962	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6963	13060_846-6963	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6964	13060_846-6964	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6965	13060_846-6965	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6966	13060_846-6966	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6967	13060_846-6967	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-6968	13060_846-6968	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6969	13060_846-6969	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-6970	13060_846-6970	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-6971	13060_846-6971	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6972	13060_846-6972	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6973	13060_846-6973	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13060_846-6974	13060_846-6974	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6975	13060_846-6975	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6976	13060_846-6976	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6977	13060_846-6977	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13060_846-6978	13060_846-6978	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6979	13060_846-6979	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6980	13060_846-6980	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6981	13060_846-6981	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-6982	13060_846-6982	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6983	13060_846-6983	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-6984	13060_846-6984	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6985	13060_846-6985	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-6986	13060_846-6986	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-6987	13060_846-6987	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13060_846-6988	13060_846-6988	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-6989	13060_846-6989	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-6990	13060_846-6990	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,764	Each	10%	\$8,788	Other	F1
13060_846-6991	13060_846-6991	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,065	Each	10%	\$1,859	Other	F1
13060_846-6992	13060_846-6992	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,324	Each	10%	\$5,691	Other	F1
13060_846-6993	13060_846-6993	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$3,098	Each	10%	\$2,788	Other	F1
13060_846-6994	13060_846-6994	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$13,153	Each	10%	\$11,638	Other	F1
13060_846-6995	13060_846-6995	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$2,323	Each	10%	\$2,091	Other	F1
13060_846-6996	13060_846-6996	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$5,086	Each	10%	\$4,577	Other	F1
13060_846-6997	13060_846-6997	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$6,520	Each	10%	\$5,868	Other	F1
13060_846-6998	13060_846-6998	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,257	Each	10%	\$1,131	Other	F1
13060_846-6999	13060_846-6999	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,303	Each	10%	\$3,873	Other	F1
13060_846-7000	13060_846-7000	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,727	Each	10%	\$3,354	Other	F1
13060_846-7001	13060_846-7001	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,659	Each	10%	\$12,293	Other	F1
13060_846-7002	13060_846-7002	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
13060_846-7003	13060_846-7003	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$5,293	Each	10%	\$4,764	Other	F1
13060_846-7004	13060_846-7004	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
13060_846-7005	13060_846-7005	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,096	Each	10%	\$6,387	Other	F1
13060_846-7006	13060_846-7006	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$12,647	Each	10%	\$11,383	Other	F1
13060_846-7007	13060_846-7007	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,347	Each	10%	\$2,112	Other	F1
13060_846-7008	13060_846-7008	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,763	Each	10%	\$2,487	Other	F1
13060_846-7009	13060_846-7009	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$8,808	Each	10%	\$7,927	Other	F1
13060_846-7010	13060_846-7010	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$1,863	Each	10%	\$1,677	Other	F1
13060_846-7011	13060_846-7011	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,060	Each	10%	\$2,754	Other	F1
13060_846-7012	13060_846-7012	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,140	Each	10%	\$6,426	Other	F1
13060_846-7013	13060_846-7013	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,260	Each	10%	\$2,934	Other	F1
13060_846-7014	13060_846-7014	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$5,822	Each	10%	\$5,240	Other	F1
13060_846-7015	13060_846-7015	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$4,890	Each	10%	\$4,401	Other	F1
13060_846-7016	13060_846-7016	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,369	Each	10%	\$6,632	Other	F1
13060_846-7017	13060_846-7017	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$2,729	Each	10%	\$2,456	Other	F1
13060_846-7018	13060_846-7018	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$3,288	Each	10%	\$2,959	Other	F1
13060_846-7019	13060_846-7019	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$8,347	Each	10%	\$7,513	Other	F1
13060_846-7020	13060_846-7020	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
13060_846-7021	13060_846-7021	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,865	Each	10%	\$8,878	Other	F1
13060_846-7022	13060_846-7022	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$1,761	Each	10%	\$1,584	Other	F1
13060_846-7023	13060_846-7023	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$5,717	Each	10%	\$5,145	Other	F1
13060_846-7024	13060_846-7024	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,823	Each	10%	\$6,141	Other	F1
13060_846-7025	13060_846-7025	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,661	Each	10%	\$2,395	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-7026	13060_846-7026	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,684	Each	10%	\$3,316	Other	F1
13060_846-7027	13060_846-7027	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,726	Each	10%	\$2,453	Other	F1
13060_846-7028	13060_846-7028	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,606	Each	10%	\$5,945	Other	F1
13060_846-7029	13060_846-7029	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,376	Each	10%	\$1,239	Other	F1
13060_846-7030	13060_846-7030	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,169	Each	10%	\$5,552	Other	F1
13060_846-7031	13060_846-7031	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-	\$751	Each	10%	\$675	Other	F1
13060_846-7086	13060_846-7086	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$1,842	Each	10%	\$1,658	Other	F1
13060_846-7087	13060_846-7087	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$2,117	Each	10%	\$1,906	Other	F1
13060_846-7088	13060_846-7088	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,509	Each	10%	\$2,258	Other	F1
13060_846-7089	13060_846-7089	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$10,244	Each	10%	\$9,220	Other	F1
13060_846-7090	13060_846-7090	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$898	Each	10%	\$808	Other	F1
13060_846-7091	13060_846-7091	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$2,782	Each	10%	\$2,504	Other	F1
13060_846-7092	13060_846-7092	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$3,162	Each	10%	\$2,846	Other	F1
13060_846-7093	13060_846-7093	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,402	Each	10%	\$2,162	Other	F1
13060_846-7094	13060_846-7094	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$8,477	Each	10%	\$7,629	Other	F1
13060_846-7095	13060_846-7095	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,830	Each	10%	\$6,147	Other	F1
13060_846-7096	13060_846-7096	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$2,647	Each	10%	\$2,382	Other	F1
13060_846-7097	13060_846-7097	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$5,565	Each	10%	\$5,008	Other	F1
13060_846-7098	13060_846-7098	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$10,587	Each	10%	\$9,528	Other	F1
13060_846-7099	13060_846-7099	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$7,146	Each	10%	\$6,431	Other	F1
13060_846-7100	13060_846-7100	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$5,100	Each	10%	\$4,590	Other	F1
13060_846-7101	13060_846-7101	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
13060_846-7102	13060_846-7102	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$887	Each	10%	\$798	Other	F1
13060_846-7103	13060_846-7103	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,283	Each	10%	\$5,655	Other	F1
13060_846-7104	13060_846-7104	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,804	Each	10%	\$4,323	Other	F1
13060_846-7105	13060_846-7105	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$6,616	Each	10%	\$5,955	Other	F1
13060_846-7124	13060_846-7124	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,695	Each	10%	\$1,526	Other	F1
13060_846-7125	13060_846-7125	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,391	Each	10%	\$3,052	Other	F1
13060_846-7126	13060_846-7126	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
13060_846-7127	13060_846-7127	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$7,605	Each	10%	\$6,844	Other	F1
13060_846-7128	13060_846-7128	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$7,712	Each	10%	\$6,940	Other	F1
13060_846-7129	13060_846-7129	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,603	Each	10%	\$3,242	Other	F1
13060_846-7130	13060_846-7130	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,673	Each	10%	\$1,506	Other	F1
13060_846-7131	13060_846-7131	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$4,488	Each	10%	\$4,039	Other	F1
13060_846-7132	13060_846-7132	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,316	Each	10%	\$8,385	Other	F1
13060_846-7133	13060_846-7133	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,453	Each	10%	\$6,708	Other	F1
13060_846-7134	13060_846-7134	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$6,860	Each	10%	\$6,174	Other	F1
13060_846-7135	13060_846-7135	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$1,434	Each	10%	\$1,291	Other	F1
13060_846-7136	13060_846-7136	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,201	Each	10%	\$1,081	Other	F1
13060_846-7137	13060_846-7137	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,501	Each	10%	\$1,351	Other	F1
13060_846-7138	13060_846-7138	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,419	Each	10%	\$1,277	Other	F1
13060_846-7139	13060_846-7139	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$3,305	Each	10%	\$2,974	Other	F1
13060_846-7164	13060_846-7164	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$8,803	Each	10%	\$7,922	Other	F1
13060_846-7165	13060_846-7165	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$3,770	Each	10%	\$3,393	Other	F1
13060_846-7166	13060_846-7166	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,573	Each	10%	\$4,116	Other	F1
13060_846-7167	13060_846-7167	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$7,172	Each	10%	\$6,455	Other	F1
13060_846-7168	13060_846-7168	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,795	Each	10%	\$1,616	Other	F1
13060_846-7169	13060_846-7169	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,147	Each	10%	\$8,232	Other	F1
13060_846-7170	13060_846-7170	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$774	Each	10%	\$697	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13060_846-7171	13060_846-7171	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,630	Each	10%	\$1,467	Other	F1
13060_846-7172	13060_846-7172	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,412	Each	10%	\$3,070	Other	F1
13060_846-7173	13060_846-7173	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,182	Each	10%	\$3,764	Other	F1
13060_846-7174	13060_846-7174	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13060_846-7175	13060_846-7175	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13060_846-7176	13060_846-7176	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-7177	13060_846-7177	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13060_846-7178	13060_846-7178	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13060_846-7179	13060_846-7179	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-7180	13060_846-7180	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-7181	13060_846-7181	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-7182	13060_846-7182	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-7183	13060_846-7183	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-7184	13060_846-7184	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-7185	13060_846-7185	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13060_846-7186	13060_846-7186	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-7187	13060_846-7187	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-7188	13060_846-7188	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-7189	13060_846-7189	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-7190	13060_846-7190	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-7191	13060_846-7191	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7192	13060_846-7192	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7193	13060_846-7193	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7194	13060_846-7194	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7195	13060_846-7195	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7196	13060_846-7196	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7197	13060_846-7197	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-7198	13060_846-7198	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7199	13060_846-7199	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7200	13060_846-7200	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7201	13060_846-7201	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7202	13060_846-7202	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7203	13060_846-7203	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7204	13060_846-7204	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7205	13060_846-7205	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7206	13060_846-7206	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7207	13060_846-7207	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7208	13060_846-7208	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7209	13060_846-7209	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7210	13060_846-7210	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7211	13060_846-7211	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7212	13060_846-7212	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7213	13060_846-7213	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7214	13060_846-7214	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-7215	13060_846-7215	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13060_846-7216	13060_846-7216	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13060_846-7217	13060_846-7217	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-7218	13060_846-7218	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-7219	13060_846-7219	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-7220	13060_846-7220	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13060_846-7221	13060_846-7221	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13060 846-7222	13060 846-7222	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13060 846-7223	13060 846-7223	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13060 846-7224	13060 846-7224	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13060 846-7225	13060 846-7225	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13060 846-7226	13060 846-7226	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13060 846-7227	13060 846-7227	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13060 846-7228	13060 846-7228	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7229	13060 846-7229	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13060 846-7230	13060 846-7230	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7231	13060 846-7231	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13060 846-7232	13060 846-7232	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7233	13060 846-7233	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13060 846-7234	13060 846-7234	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13060 846-7235	13060 846-7235	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13060 846-7236	13060 846-7236	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13060 846-7237	13060 846-7237	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13060 846-7238	13060 846-7238	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13060 846-7239	13060 846-7239	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13060 846-7240	13060 846-7240	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13060 846-7241	13060 846-7241	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13060 846-7242	13060 846-7242	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13060 846-7243	13060 846-7243	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13060 846-7244	13060 846-7244	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7245	13060 846-7245	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7246	13060 846-7246	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7247	13060 846-7247	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7248	13060 846-7248	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7249	13060 846-7249	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7250	13060 846-7250	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7251	13060 846-7251	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7252	13060 846-7252	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-7253	13060 846-7253	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8048	13060 846-8048	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8049	13060 846-8049	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8050	13060 846-8050	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8051	13060 846-8051	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8052	13060 846-8052	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8053	13060 846-8053	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8054	13060 846-8054	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8055	13060 846-8055	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8056	13060 846-8056	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8057	13060 846-8057	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8058	13060 846-8058	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8059	13060 846-8059	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8060	13060 846-8060	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8061	13060 846-8061	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13060 846-8062	13060 846-8062	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-8063	13060_846-8063	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8064	13060_846-8064	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8065	13060_846-8065	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8066	13060_846-8066	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8067	13060_846-8067	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8068	13060_846-8068	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8069	13060_846-8069	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8070	13060_846-8070	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8071	13060_846-8071	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8072	13060_846-8072	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8073	13060_846-8073	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8074	13060_846-8074	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8075	13060_846-8075	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8076	13060_846-8076	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8077	13060_846-8077	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8078	13060_846-8078	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1
13060_846-8079	13060_846-8079	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,157	Each	10%	\$6,441	Other	F1
13060_846-8080	13060_846-8080	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1
13060_846-8081	13060_846-8081	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,955	Each	10%	\$4,459	Other	F1
13060_846-8082	13060_846-8082	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$12,005	Each	10%	\$10,805	Other	F1
13060_846-8083	13060_846-8083	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1
13060_846-8084	13060_846-8084	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$13,308	Each	10%	\$11,977	Other	F1
13060_846-8085	13060_846-8085	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$852	Each	10%	\$767	Other	F1
13060_846-8086	13060_846-8086	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,038	Each	10%	\$1,834	Other	F1
13060_846-8087	13060_846-8087	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,919	Each	10%	\$7,127	Other	F1
13060_846-8088	13060_846-8088	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,501	Each	10%	\$1,351	Other	F1
13060_846-8089	13060_846-8089	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1
13060_846-8090	13060_846-8090	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,264	Each	10%	\$5,638	Other	F1
13060_846-8091	13060_846-8091	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,915	Each	10%	\$3,523	Other	F1
13060_846-8092	13060_846-8092	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,456	Each	10%	\$1,310	Other	F1
13060_846-8093	13060_846-8093	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,391	Each	10%	\$3,952	Other	F1
13060_846-8094	13060_846-8094	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,439	Each	10%	\$2,195	Other	F1
13060_846-8095	13060_846-8095	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1
13060_846-8096	13060_846-8096	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,473	Each	10%	\$4,025	Other	F1
13060_846-8097	13060_846-8097	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,778	Each	10%	\$7,900	Other	F1
13060_846-8098	13060_846-8098	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,298	Each	10%	\$4,768	Other	F1
13060_846-8099	13060_846-8099	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,647	Each	10%	\$4,183	Other	F1
13060_846-8100	13060_846-8100	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,281	Each	10%	\$4,753	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13060_846-8101	13060_846-8101	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,399	Each	10%	\$6,659	Other	F1	
13060_846-8102	13060_846-8102	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,919	Each	10%	\$1,727	Other	F1	
13060_846-8103	13060_846-8103	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,098	Each	10%	\$9,988	Other	F1	
13060_846-8104	13060_846-8104	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,322	Each	10%	\$11,090	Other	F1	
13060_846-8105	13060_846-8105	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,312	Each	10%	\$5,681	Other	F1	
13060_846-8106	13060_846-8106	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1	
13060_846-8107	13060_846-8107	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,797	Each	10%	\$7,018	Other	F1	
13060_846-8108	13060_846-8108	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,975	Each	10%	\$12,578	Other	F1	
13060_846-8109	13060_846-8109	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,555	Each	10%	\$3,199	Other	F1	
13060_846-8110	13060_846-8110	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,478	Each	10%	\$3,130	Other	F1	
13060_846-8111	13060_846-8111	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1	
13060_846-8112	13060_846-8112	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,827	Each	10%	\$4,344	Other	F1	
13060_846-8113	13060_846-8113	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,492	Each	10%	\$4,943	Other	F1	
13060_846-8114	13060_846-8114	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,503	Each	10%	\$6,753	Other	F1	
13060_846-8115	13060_846-8115	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,043	Each	10%	\$8,139	Other	F1	
13060_846-8116	13060_846-8116	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,478	Each	10%	\$4,030	Other	F1	
13060_846-8117	13060_846-8117	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,928	Each	10%	\$1,735	Other	F1	
13060_846-8118	13060_846-8118	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,753	Each	10%	\$2,477	Other	F1	
13060_846-8119	13060_846-8119	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,238	Each	10%	\$7,414	Other	F1	
13060_846-8120	13060_846-8120	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,883	Each	10%	\$2,594	Other	F1	
13060_846-8121	13060_846-8121	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,702	Each	10%	\$2,432	Other	F1	
13060_846-8122	13060_846-8122	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,952	Each	10%	\$3,557	Other	F1	
13060_846-8123	13060_846-8123	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,719	Each	10%	\$8,747	Other	F1	
13060_846-8124	13060_846-8124	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,276	Each	10%	\$9,248	Other	F1	
13060_846-8125	13060_846-8125	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1	
13060_846-8126	13060_846-8126	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,032	Each	10%	\$5,429	Other	F1	
13060_846-8127	13060_846-8127	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,743	Each	10%	\$1,568	Other	F1	
13060_846-8128	13060_846-8128	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,074	Each	10%	\$5,467	Other	F1	
13060_846-8129	13060_846-8129	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,578	Each	10%	\$3,220	Other	F1	
13060_846-8130	13060_846-8130	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,662	Each	10%	\$4,196	Other	F1	
13060_846-8131	13060_846-8131	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,703	Each	10%	\$5,133	Other	F1	
13060_846-8132	13060_846-8132	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1	
13060_846-8133	13060_846-8133	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,555	Each	10%	\$5,899	Other	F1	
13060_846-8134	13060_846-8134	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1	
13060_846-8135	13060_846-8135	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,305	Each	10%	\$5,674	Other	F1	
13060_846-8136	13060_846-8136	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,790	Each	10%	\$4,311	Other	F1	
13060_846-8137	13060_846-8137	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$968	Each	10%	\$871	Other	F1	
13060_846-8138	13060_846-8138	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,961	Each	10%	\$3,565	Other	F1	
13060_846-8139	13060_846-8139	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,882	Each	10%	\$1,694	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-8140	13060_846-8140	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,814	Each	10%	\$3,433	Other	F1
13060_846-8141	13060_846-8141	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,624	Each	10%	\$5,062	Other	F1
13060_846-8142	13060_846-8142	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,190	Each	10%	\$2,871	Other	F1
13060_846-8143	13060_846-8143	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,641	Each	10%	\$4,177	Other	F1
13060_846-8144	13060_846-8144	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,613	Each	10%	\$4,151	Other	F1
13060_846-8145	13060_846-8145	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,994	Each	10%	\$2,694	Other	F1
13060_846-8146	13060_846-8146	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,793	Each	10%	\$1,614	Other	F1
13060_846-8147	13060_846-8147	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,291	Each	10%	\$2,962	Other	F1
13060_846-8148	13060_846-8148	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,977	Each	10%	\$2,680	Other	F1
13060_846-8149	13060_846-8149	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,110	Each	10%	\$3,699	Other	F1
13060_846-8150	13060_846-8150	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$16,600	Each	10%	\$14,940	Other	F1
13060_846-8151	13060_846-8151	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1
13060_846-8152	13060_846-8152	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,571	Each	10%	\$1,414	Other	F1
13060_846-8153	13060_846-8153	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1
13060_846-8154	13060_846-8154	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,668	Each	10%	\$3,301	Other	F1
13060_846-8155	13060_846-8155	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,645	Each	10%	\$4,180	Other	F1
13060_846-8156	13060_846-8156	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,201	Each	10%	\$1,981	Other	F1
13060_846-8157	13060_846-8157	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,316	Each	10%	\$2,985	Other	F1
13060_846-8158	13060_846-8158	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1
13060_846-8159	13060_846-8159	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,947	Each	10%	\$6,253	Other	F1
13060_846-8160	13060_846-8160	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,849	Each	10%	\$5,264	Other	F1
13060_846-8161	13060_846-8161	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1
13060_846-8162	13060_846-8162	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,341	Each	10%	\$4,807	Other	F1
13060_846-8163	13060_846-8163	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,432	Each	10%	\$6,689	Other	F1
13060_846-8164	13060_846-8164	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,225	Each	10%	\$6,503	Other	F1
13060_846-8165	13060_846-8165	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,510	Each	10%	\$4,959	Other	F1
13060_846-8166	13060_846-8166	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1
13060_846-8167	13060_846-8167	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,934	Each	10%	\$2,640	Other	F1
13060_846-8168	13060_846-8168	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1
13060_846-8169	13060_846-8169	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,836	Each	10%	\$4,352	Other	F1
13060_846-8170	13060_846-8170	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,097	Each	10%	\$5,487	Other	F1
13060_846-8171	13060_846-8171	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,764	Each	10%	\$4,288	Other	F1
13060_846-8172	13060_846-8172	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,315	Each	10%	\$2,984	Other	F1
13060_846-8173	13060_846-8173	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,928	Each	10%	\$16,135	Other	F1
13060_846-8174	13060_846-8174	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,264	Each	10%	\$15,537	Other	F1
13060_846-8175	13060_846-8175	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1
13060_846-8176	13060_846-8176	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1
13060_846-8177	13060_846-8177	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,315	Each	10%	\$2,984	Other	F1



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-8178	13060_846-8178	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,479	Each	10%	\$2,231	Other	F1
13060_846-8179	13060_846-8179	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,903	Each	10%	\$3,513	Other	F1
13060_846-8180	13060_846-8180	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,975	Each	10%	\$8,978	Other	F1
13060_846-8181	13060_846-8181	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,145	Each	10%	\$4,631	Other	F1
13060_846-8182	13060_846-8182	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,169	Each	10%	\$2,852	Other	F1
13060_846-8183	13060_846-8183	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
13060_846-8184	13060_846-8184	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,573	Other	F1
13060_846-8185	13060_846-8185	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8186	13060_846-8186	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8187	13060_846-8187	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8188	13060_846-8188	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8189	13060_846-8189	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8190	13060_846-8190	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8191	13060_846-8191	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8192	13060_846-8192	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8193	13060_846-8193	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8194	13060_846-8194	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8195	13060_846-8195	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,533	Each	10%	\$1,380	Other	F1
13060_846-8196	13060_846-8196	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,216	Each	10%	\$2,894	Other	F1
13060_846-8197	13060_846-8197	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,896	Each	10%	\$2,607	Other	F1
13060_846-8198	13060_846-8198	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,114	Each	10%	\$5,502	Other	F1
13060_846-8199	13060_846-8199	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,193	Each	10%	\$2,874	Other	F1
13060_846-8200	13060_846-8200	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,625	Each	10%	\$3,262	Other	F1
13060_846-8201	13060_846-8201	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,687	Each	10%	\$9,618	Other	F1
13060_846-8202	13060_846-8202	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1
13060_846-8203	13060_846-8203	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
13060_846-8204	13060_846-8204	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,720	Each	10%	\$1,548	Other	F1
13060_846-8205	13060_846-8205	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,096	Each	10%	\$2,787	Other	F1
13060_846-8206	13060_846-8206	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,342	Each	10%	\$3,008	Other	F1
13060_846-8207	13060_846-8207	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1
13060_846-8208	13060_846-8208	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,738	Each	10%	\$6,964	Other	F1
13060_846-8209	13060_846-8209	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,116	Each	10%	\$10,004	Other	F1
13060_846-8210	13060_846-8210	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8211	13060_846-8211	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8212	13060_846-8212	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8213	13060_846-8213	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8214	13060_846-8214	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8215	13060_846-8215	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8216	13060_846-8216	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

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				Base price from Base Price Source	UoM	Proposed Discount(%)					
13060 846-8217	13060 846-8217	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8218	13060 846-8218	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8219	13060 846-8219	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
13060 846-8220	13060 846-8220	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8221	13060 846-8221	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8222	13060 846-8222	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
13060 846-8223	13060 846-8223	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
13060 846-8224	13060 846-8224	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8225	13060 846-8225	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8226	13060 846-8226	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
13060 846-8227	13060 846-8227	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8228	13060 846-8228	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1	
13060 846-8229	13060 846-8229	HyperConverged Infra	Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8230	13060 846-8230	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
13060 846-8231	13060 846-8231	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8232	13060 846-8232	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
13060 846-8233	13060 846-8233	HyperConverged Infra	Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8234	13060 846-8234	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
13060 846-8235	13060 846-8235	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8236	13060 846-8236	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
13060 846-8237	13060 846-8237	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8238	13060 846-8238	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8239	13060 846-8239	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8240	13060 846-8240	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8241	13060 846-8241	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8242	13060 846-8242	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
13060 846-8243	13060 846-8243	HyperConverged Infra	Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8244	13060 846-8244	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
13060 846-8245	13060 846-8245	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8246	13060 846-8246	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
13060 846-8247	13060 846-8247	HyperConverged Infra	Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8248	13060 846-8248	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8249	13060 846-8249	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8250	13060 846-8250	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
13060 846-8251	13060 846-8251	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8252	13060 846-8252	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8253	13060 846-8253	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8254	13060 846-8254	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8255	13060 846-8255	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8256	13060 846-8256	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
13060 846-8257	13060 846-8257	HyperConverged Infra	Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8258	13060 846-8258	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
13060 846-8259	13060 846-8259	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
13060 846-8260	13060 846-8260	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
13060 846-8261	13060 846-8261	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-8262	13060_846-8262	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8263	13060_846-8263	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8264	13060_846-8264	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8265	13060_846-8265	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8266	13060_846-8266	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8267	13060_846-8267	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8268	13060_846-8268	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8269	13060_846-8269	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8270	13060_846-8270	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,151	Each	10%	\$1,036	Other	F1
13060_846-8271	13060_846-8271	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,119	Each	10%	\$1,907	Other	F1
13060_846-8272	13060_846-8272	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8273	13060_846-8273	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8274	13060_846-8274	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8275	13060_846-8275	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8276	13060_846-8276	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8277	13060_846-8277	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8278	13060_846-8278	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8279	13060_846-8279	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8280	13060_846-8280	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8281	13060_846-8281	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8282	13060_846-8282	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8283	13060_846-8283	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8284	13060_846-8284	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8285	13060_846-8285	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8286	13060_846-8286	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8287	13060_846-8287	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8288	13060_846-8288	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8289	13060_846-8289	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8290	13060_846-8290	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8291	13060_846-8291	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8292	13060_846-8292	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,773	Each	10%	\$9,696	Other	F1
13060_846-8293	13060_846-8293	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,772	Each	10%	\$2,495	Other	F1
13060_846-8294	13060_846-8294	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,561	Each	10%	\$10,405	Other	F1
13060_846-8295	13060_846-8295	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1
13060_846-8296	13060_846-8296	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,228	Each	10%	\$2,905	Other	F1
13060_846-8297	13060_846-8297	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,497	Each	10%	\$6,748	Other	F1
13060_846-8298	13060_846-8298	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
13060_846-8299	13060_846-8299	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,268	Each	10%	\$3,842	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-8300	13060_846-8300	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,992	Other	F1
13060_846-8301	13060_846-8301	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,007	Each	10%	\$906	Other	F1
13060_846-8302	13060_846-8302	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,114	Each	10%	\$6,403	Other	F1
13060_846-8303	13060_846-8303	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1
13060_846-8304	13060_846-8304	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,013	Each	10%	\$4,511	Other	F1
13060_846-8305	13060_846-8305	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,084	Each	10%	\$3,676	Other	F1
13060_846-8306	13060_846-8306	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,940	Each	10%	\$3,546	Other	F1
13060_846-8307	13060_846-8307	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,359	Each	10%	\$8,423	Other	F1
13060_846-8308	13060_846-8308	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,785	Each	10%	\$3,406	Other	F1
13060_846-8309	13060_846-8309	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,056	Each	10%	\$5,450	Other	F1
13060_846-8310	13060_846-8310	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,260	Each	10%	\$5,634	Other	F1
13060_846-8311	13060_846-8311	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1
13060_846-8312	13060_846-8312	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other	F1
13060_846-8313	13060_846-8313	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,618	Each	10%	\$2,356	Other	F1
13060_846-8314	13060_846-8314	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,999	Each	10%	\$8,099	Other	F1
13060_846-8315	13060_846-8315	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1
13060_846-8316	13060_846-8316	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,517	Each	10%	\$2,265	Other	F1
13060_846-8317	13060_846-8317	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,800	Each	10%	\$5,220	Other	F1
13060_846-8318	13060_846-8318	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
13060_846-8319	13060_846-8319	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,812	Each	10%	\$1,631	Other	F1
13060_846-8320	13060_846-8320	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,213	Each	10%	\$2,892	Other	F1
13060_846-8321	13060_846-8321	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,071	Each	10%	\$2,763	Other	F1
13060_846-8322	13060_846-8322	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1
13060_846-8323	13060_846-8323	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,844	Each	10%	\$9,759	Other	F1
13060_846-8324	13060_846-8324	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,722	Each	10%	\$5,149	Other	F1
13060_846-8325	13060_846-8325	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,438	Each	10%	\$12,094	Other	F1
13060_846-8326	13060_846-8326	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,374	Each	10%	\$9,337	Other	F1
13060_846-8327	13060_846-8327	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,215	Each	10%	\$1,993	Other	F1
13060_846-8328	13060_846-8328	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1
13060_846-8329	13060_846-8329	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,072	Each	10%	\$1,865	Other	F1
13060_846-8330	13060_846-8330	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,654	Each	10%	\$1,489	Other	F1
13060_846-8331	13060_846-8331	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$938	Each	10%	\$844	Other	F1
13060_846-8332	13060_846-8332	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$8,097	Each	10%	\$7,287	Other	F1
13060_846-8333	13060_846-8333	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
13060_846-8334	13060_846-8334	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,423	Each	10%	\$3,081	Other	F1
13060_846-8335	13060_846-8335	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,066	Each	10%	\$3,659	Other	F1
13060_846-8336	13060_846-8336	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,628	Each	10%	\$6,865	Other	F1
13060_846-8337	13060_846-8337	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,933	Each	10%	\$7,140	Other	F1
13060_846-8338	13060_846-8338	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,657	Each	10%	\$4,191	Other	F1
13060_846-8339	13060_846-8339	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,301	Each	10%	\$3,871	Other	F1
13060_846-8340	13060_846-8340	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,856	Each	10%	\$1,671	Other	F1
13060_846-8341	13060_846-8341	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,683	Each	10%	\$6,915	Other	F1
13060_846-8342	13060_846-8342	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,228	Each	10%	\$3,806	Other	F1
13060_846-8343	13060_846-8343	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,620	Each	10%	\$2,358	Other	F1
13060_846-8344	13060_846-8344	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,785	Each	10%	\$1,607	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-8345	13060_846-8345	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,046	Each	10%	\$941	Other	F1
13060_846-8346	13060_846-8346	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1
13060_846-8347	13060_846-8347	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,513	Each	10%	\$13,062	Other	F1
13060_846-8348	13060_846-8348	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
13060_846-8349	13060_846-8349	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,949	Each	10%	\$4,454	Other	F1
13060_846-8350	13060_846-8350	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,104	Each	10%	\$4,594	Other	F1
13060_846-8351	13060_846-8351	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
13060_846-8352	13060_846-8352	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,815	Each	10%	\$11,534	Other	F1
13060_846-8353	13060_846-8353	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,470	Each	10%	\$3,123	Other	F1
13060_846-8354	13060_846-8354	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8355	13060_846-8355	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8356	13060_846-8356	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8357	13060_846-8357	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8358	13060_846-8358	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8359	13060_846-8359	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8360	13060_846-8360	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8361	13060_846-8361	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8362	13060_846-8362	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8363	13060_846-8363	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8364	13060_846-8364	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8365	13060_846-8365	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8366	13060_846-8366	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8367	13060_846-8367	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8368	13060_846-8368	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8369	13060_846-8369	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8370	13060_846-8370	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8371	13060_846-8371	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8372	13060_846-8372	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8373	13060_846-8373	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8374	13060_846-8374	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,713	Each	10%	\$6,041	Other	F1
13060_846-8375	13060_846-8375	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,689	Each	10%	\$1,520	Other	F1
13060_846-8376	13060_846-8376	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,928	Each	10%	\$6,235	Other	F1
13060_846-8377	13060_846-8377	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1
13060_846-8378	13060_846-8378	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,109	Each	10%	\$998	Other	F1
13060_846-8379	13060_846-8379	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8380	13060_846-8380	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8381	13060_846-8381	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8382	13060_846-8382	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8383	13060_846-8383	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8384	13060_846-8384	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-8385	13060_846-8385	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8386	13060_846-8386	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8387	13060_846-8387	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8388	13060_846-8388	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8389	13060_846-8389	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8390	13060_846-8390	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8391	13060_846-8391	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8392	13060_846-8392	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8393	13060_846-8393	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8394	13060_846-8394	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8395	13060_846-8395	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8396	13060_846-8396	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8397	13060_846-8397	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8398	13060_846-8398	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8399	13060_846-8399	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,718	Each	10%	\$2,446	Other	F1
13060_846-8400	13060_846-8400	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1
13060_846-8401	13060_846-8401	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,608	Each	10%	\$13,147	Other	F1
13060_846-8402	13060_846-8402	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8403	13060_846-8403	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8404	13060_846-8404	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8405	13060_846-8405	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8406	13060_846-8406	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8407	13060_846-8407	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8408	13060_846-8408	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8409	13060_846-8409	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8410	13060_846-8410	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8411	13060_846-8411	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8412	13060_846-8412	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8413	13060_846-8413	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8414	13060_846-8414	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8415	13060_846-8415	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8416	13060_846-8416	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8417	13060_846-8417	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8418	13060_846-8418	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8419	13060_846-8419	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8420	13060_846-8420	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8421	13060_846-8421	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8422	13060_846-8422	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,066	Each	10%	\$959	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L1(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_846-8423	13060_846-8423	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,051	Each	10%	\$2,746	Other	F1
13060_846-8424	13060_846-8424	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
13060_846-8425	13060_846-8425	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8426	13060_846-8426	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8427	13060_846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8428	13060_846-8428	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8429	13060_846-8429	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8430	13060_846-8430	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8431	13060_846-8431	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8432	13060_846-8432	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8433	13060_846-8433	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-8434	13060_846-8434	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-8435	13060_846-8435	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8436	13060_846-8436	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8437	13060_846-8437	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8438	13060_846-8438	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8439	13060_846-8439	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13060_846-8440	13060_846-8440	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8441	13060_846-8441	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8442	13060_846-8442	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13060_846-8443	13060_846-8443	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-8444	13060_846-8444	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13060_846-8445	13060_846-8445	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$9,243	Each	10%	\$8,318	Other	F1
13060_846-8446	13060_846-8446	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$4,192	Each	10%	\$3,773	Other	F1
13060_846-8447	13060_846-8447	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$7,482	Each	10%	\$6,734	Other	F1
13060_846-8448	13060_846-8448	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$1,786	Each	10%	\$1,608	Other	F1
13060_846-8449	13060_846-8449	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$9,782	Each	10%	\$8,804	Other	F1
13060_846-8450	13060_846-8450	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$1,706	Each	10%	\$1,535	Other	F1
13060_846-8451	13060_846-8451	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$8,558	Each	10%	\$7,702	Other	F1
13060_846-8452	13060_846-8452	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK	\$4,509	Each	10%	\$4,058	Other	F1
13060_846-8453	13060_846-8453	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$3,815	Each	10%	\$3,433	Other	F1
13060_846-8454	13060_846-8454	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$6,069	Each	10%	\$5,462	Other	F1
13060_846-8455	13060_846-8455	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$4,682	Each	10%	\$4,214	Other	F1
13060_846-8456	13060_846-8456	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,774	Each	10%	\$1,597	Other	F1
13060_846-8457	13060_846-8457	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,996	Each	10%	\$1,796	Other	F1
13060_846-8458	13060_846-8458	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$7,205	Each	10%	\$6,485	Other	F1
13060_846-8459	13060_846-8459	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$8,900	Each	10%	\$8,010	Other	F1
13060_846-8460	13060_846-8460	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$4,713	Each	10%	\$4,241	Other	F1
13060_846-8461	13060_846-8461	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$7,165	Each	10%	\$6,448	Other	F1
13060_846-8462	13060_846-8462	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$7,531	Each	10%	\$6,778	Other	F1
13060_846-8463	13060_846-8463	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$11,825	Each	10%	\$10,643	Other	F1
13060_846-8464	13060_846-8464	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$2,582	Each	10%	\$2,324	Other	F1
13060_846-8465	13060_846-8465	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$2,479	Each	10%	\$2,231	Other	F1
13060_846-8466	13060_846-8466	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$7,451	Each	10%	\$6,706	Other	F1
13060_846-8467	13060_846-8467	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,917	Each	10%	\$2,626	Other	F1
13060_847-2862	13060_847-2862	HyperConverged Infra	ProDeploy Dell EMC VxRail - Remote	\$1,352	Each	10%	\$1,217	Other	F1
13060_847-2871	13060_847-2871	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Req ProDeploy Remote) - Remote	\$366	Each	10%	\$329	Other	F1
13060_847-7636	13060_847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%	\$4,801	Other	F1
13060_847-7637	13060_847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%	\$4,801	Other	F1
13060_847-7638	13060_847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%	\$5,601	Other	F1
13060_847-7639	13060_847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%	\$2,400	Other	F1
13060_847-7640	13060_847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%	\$800	Other	F1
13060_847-7641	13060_847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%	\$1,600	Other	F1
13060_847-7642	13060_847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%	\$2,400	Other	F1
13060_847-7643	13060_847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%	\$3,200	Other	F1
13060_847-7644	13060_847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%	\$4,001	Other	F1
13060_847-7645	13060_847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%	\$5,601	Other	F1
13060_847-7646	13060_847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$889	Each	10%	\$800	Other	F1
13060_847-7647	13060_847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%	\$3,200	Other	F1
13060_847-7648	13060_847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%	\$4,001	Other	F1
13060_847-7651	13060_847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%	\$1,600	Other	F1
13060_847-7652	13060_847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
13060_847-7653	13060_847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
13060_847-7656	13060_847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	Other	F1
13060_847-7657	13060_847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
13060_847-7658	13060_847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
13060_847-7665	13060_847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%	\$1,885	Other	F1
13060_847-7666	13060_847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%	\$2,199	Other	F1
13060_847-7674	13060_847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
13060_847-7675	13060_847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
13060_847-7676	13060_847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%	\$314	Other	F1
13060_847-7677	13060_847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%	\$628	Other	F1
13060_847-7678	13060_847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%	\$942	Other	F1
13060_847-7679	13060_847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%	\$1,256	Other	F1
13060_847-7682	13060_847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%	\$1,885	Other	F1
13060_847-7683	13060_847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%	\$2,199	Other	F1
13060_847-7684	13060_847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%	\$1,571	Other	F1
13060_847-7685	13060_847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%	\$628	Other	F1
13060_847-7686	13060_847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%	\$942	Other	F1
13060_847-7687	13060_847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%	\$1,256	Other	F1
13060_847-7688	13060_847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%	\$1,571	Other	F1
13060_847-7691	13060_847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%	\$314	Other	F1
13060_847-7692	13060_847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
13060_847-7693	13060_847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13060_847-7694	13060_847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13060_847-7695	13060_847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
13060_847-7697	13060_847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
13060_847-7698	13060_847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13060_847-7699	13060_847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
13060_927-3179	13060_927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
13060_927-3189	13060_927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
13060_927-3199	13060_927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
13060_929-8509	13060_929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13060_929-8519	13060_929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13060_936-2329	13060_936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13060_936-2339	13060_936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13060_936-2349	13060_936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13060_936-2359	13060_936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13060_936-2369	13060_936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13060_936-5359	13060_936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13060_951-2015	13060_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13060_975-3461	13060_975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s) Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13060_989-3439	13060_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13060_990-BBBS	13060_990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
13060_990-BBBT	13060_990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBBU	13060_990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBBV	13060_990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBBW	13060_990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBBX	13060_990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBBY	13060_990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBBZ	13060_990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBCB	13060_990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBCC	13060_990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBCD	13060_990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBCE	13060_990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBCF	13060_990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_990-BBCG	13060_990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
13060_992-6149	13060_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13060_998-4204	13060_998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
13060_998-4205	13060_998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
13928_806-7308	13928_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13928_812-5495	13928_812-5495	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$257	Each	10%	\$231	Other	F1
13928_812-5496	13928_812-5496	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$513	Each	10%	\$462	Other	F1
13928_812-5497	13928_812-5497	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$770	Each	10%	\$693	Other	F1
13928_812-5498	13928_812-5498	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%	\$923	Other	F1
13928_812-5499	13928_812-5499	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
13928_815-9743	13928_815-9743	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 3 Years Extended	\$13,324	Each	10%	\$11,992	Other	F1
13928_815-9744	13928_815-9744	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$18,320	Each	10%	\$16,488	Other	F1
13928_815-9745	13928_815-9745	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year Extended	\$4,997	Each	10%	\$4,497	Other	F1
13928_815-9746	13928_815-9746	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$8,328	Each	10%	\$7,495	Other	F1
13928_815-9747	13928_815-9747	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$18,505	Each	10%	\$16,655	Other	F1
13928_815-9748	13928_815-9748	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$11,103	Each	10%	\$9,993	Other	F1
13928_815-9749	13928_815-9749	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 2 Years Extended	\$18,505	Each	10%	\$16,655	Other	F1
13928_815-9751	13928_815-9751	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$29,608	Each	10%	\$26,647	Other	F1
13928_815-9752	13928_815-9752	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 4 Years Extended	\$40,711	Each	10%	\$36,640	Other	F1
13928_815-9756	13928_815-9756	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year	\$0	Each	10%	\$0	Other	F1
13928_815-9757	13928_815-9757	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
13928_816-0194	13928_816-0194	HyperConverged Infra	Keep Your Hard Drive 14 Months	\$100	Each	10%	\$90	Other	F1
13928_816-0197	13928_816-0197	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 14 Months	\$0	Each	10%	\$0	Other	F1
13928_816-0199	13928_816-0199	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
13928_816-0200	13928_816-0200	HyperConverged Infra	Hardware Warranty Repair 7x24 HW-Only 7x24 4HR On-site 14 Months	\$18,505	Each	10%	\$16,655	Other	F1
13928_843-9332	13928_843-9332	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,796	Each	10%	\$1,616	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13928 843-9333	13928 843-9333	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$513	Each	10%	\$462	Other	F1
13928 843-9334	13928 843-9334	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$770	Each	10%	\$693	Other	F1
13928 843-9335	13928 843-9335	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,026	Each	10%	\$923	Other	F1
13928 843-9336	13928 843-9336	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,283	Each	10%	\$1,154	Other	F1
13928 843-9337	13928 843-9337	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,539	Each	10%	\$1,385	Other	F1
13928 843-9340	13928 843-9340	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,026	Each	10%	\$923	Other	F1
13928 843-9341	13928 843-9341	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
13928 843-9342	13928 843-9342	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$770	Each	10%	\$693	Other	F1
13928 843-9343	13928 843-9343	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,796	Each	10%	\$1,616	Other	F1
13928 843-9344	13928 843-9344	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$513	Each	10%	\$462	Other	F1
13928 843-9345	13928 843-9345	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,539	Each	10%	\$1,385	Other	F1
13928 843-9346	13928 843-9346	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$257	Each	10%	\$231	Other	F1
13928 843-9369	13928 843-9369	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$257	Each	10%	\$231	Other	F1
13928 847-7659	13928 847-7659	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
13928 847-7660	13928 847-7660	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
13928 847-7661	13928 847-7661	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
13928 847-7662	13928 847-7662	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
13928 847-7663	13928 847-7663	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
13928 847-7664	13928 847-7664	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
13928 847-7667	13928 847-7667	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13928 847-7668	13928 847-7668	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13928 847-7669	13928 847-7669	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13928 847-7670	13928 847-7670	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
13928 847-7671	13928 847-7671	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
13928 847-7672	13928 847-7672	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
13928 847-7673	13928 847-7673	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
13928 847-7696	13928 847-7696	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
13928 975-3461	13928 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13928 975-3462	13928 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13928 984-3267	13928 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13930 007-1527	13930 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13930 009-4364	13930 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13930 009-4877	13930 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13930 199-BCJZ	13930 199-BCJZ	HyperConverged Infra	ProSupport Plus 4Hr Mission Critical Dell Technologies Cloud Platform VCF on VxRail Per Node Initial	\$399,987	Each	10%	\$359,988	Other	F1
13930 199-BCKB	13930 199-BCKB	HyperConverged Infra	ProSupport Plus 4Hr Mission Critical Dell Technologies Cloud Platform VCF on VxRail Per Node Extension	\$399,987	Each	10%	\$359,988	Other	F1
13930 460-5909	13930 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13930 460-8530	13930 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13930 460-9900	13930 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13930 461-0497	13930 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13930 467-1489	13930 467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
13930 467-1490	13930 467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
13930 467-1491	13930 467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13930 467-1493	13930 467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
13930 467-1494	13930 467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_467-1495	13930_467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
13930_467-1496	13930_467-1496	HyperConverged Infra	Global Portal English UK IrishLanguage System	\$0	Each	10%	\$0	Other	F1
13930_467-1497	13930_467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
13930_467-1498	13930_467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
13930_467-1499	13930_467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5589	13930_467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5590	13930_467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13930_467-5591	13930_467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5592	13930_467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5594	13930_467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5598	13930_467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5599	13930_467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5600	13930_467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5601	13930_467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
13930_467-5602	13930_467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5603	13930_467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5604	13930_467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13930_467-5605	13930_467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5606	13930_467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5607	13930_467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5608	13930_467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5609	13930_467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5610	13930_467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5611	13930_467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5612	13930_467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5613	13930_467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5614	13930_467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5615	13930_467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13930_467-5616	13930_467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5617	13930_467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5618	13930_467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5619	13930_467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5620	13930_467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13930_467-5621	13930_467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
13930_467-5622	13930_467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
13930_467-5623	13930_467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13930_467-5684	13930_467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1
13930_467-5695	13930_467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_467-5696	13930_467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5697	13930_467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
13930_467-5698	13930_467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5699	13930_467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5700	13930_467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5701	13930_467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5702	13930_467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5703	13930_467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5704	13930_467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5705	13930_467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5706	13930_467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5707	13930_467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5708	13930_467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5709	13930_467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5710	13930_467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5711	13930_467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5712	13930_467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
13930_467-5754	13930_467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
13930_467-5805	13930_467-5805	HyperConverged Infra	No Monitor (Global Portal)	\$0	Each	10%	\$0	Other	F1
13930_468-0383	13930_468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
13930_468-2472	13930_468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1
13930_468-3776	13930_468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
13930_468-4058	13930_468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
13930_468-7072	13930_468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13930_468-8015	13930_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13930_468-8016	13930_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13930_468-8017	13930_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13930_468-8018	13930_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13930_468-8019	13930_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13930_469-5598	13930_469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
13930_806-7308	13930_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13930_812-4011	13930_812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$200	Each	10%	\$180	Other	F1
13930_812-4031	13930_812-4031	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
13930_812-4032	13930_812-4032	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13930_812-4033	13930_812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13930_819-0336	13930_819-0336	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1
13930_819-0337	13930_819-0337	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,872	Each	10%	\$1,685	Other	F1
13930_819-0339	13930_819-0339	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,678	Each	10%	\$1,510	Other	F1
13930_819-0341	13930_819-0341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,574	Each	10%	\$2,317	Other	F1
13930_819-0342	13930_819-0342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,781	Each	10%	\$3,403	Other	F1



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Vendor Notes:

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13930_819-0343	13930_819-0343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,580	Each	10%	\$3,222	Other	F1
13930_819-0344	13930_819-0344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,778	Each	10%	\$4,300	Other	F1
13930_819-0345	13930_819-0345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,574	Each	10%	\$4,117	Other	F1
13930_819-0346	13930_819-0346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$781	Each	10%	\$703	Other	F1
13930_819-0347	13930_819-0347	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,524	Each	10%	\$5,872	Other	F1
13930_819-0348	13930_819-0348	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,220	Each	10%	\$4,698	Other	F1
13930_819-0349	13930_819-0349	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,653	Each	10%	\$9,588	Other	F1
13930_819-0350	13930_819-0350	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,543	Each	10%	\$8,589	Other	F1
13930_819-0352	13930_819-0352	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,647	Each	10%	\$13,182	Other	F1
13930_819-0353	13930_819-0353	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$19,642	Each	10%	\$17,678	Other	F1
13930_819-0354	13930_819-0354	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$20,745	Each	10%	\$18,671	Other	F1
13930_819-0355	13930_819-0355	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$24,649	Each	10%	\$22,184	Other	F1
13930_819-0356	13930_819-0356	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$25,749	Each	10%	\$23,174	Other	F1
13930_819-0357	13930_819-0357	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,270	Each	10%	\$2,043	Other	F1
13930_819-0358	13930_819-0358	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,508	Each	10%	\$3,157	Other	F1
13930_819-0359	13930_819-0359	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,925	Each	10%	\$4,433	Other	F1
13930_819-0360	13930_819-0360	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,325	Each	10%	\$5,693	Other	F1
13930_819-0361	13930_819-0361	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,152	Each	10%	\$1,037	Other	F1
13930_819-0363	13930_819-0363	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,530	Each	10%	\$2,277	Other	F1
13930_819-0365	13930_819-0365	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,196	Each	10%	\$4,676	Other	F1
13930_819-0366	13930_819-0366	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,601	Each	10%	\$5,941	Other	F1
13930_819-0367	13930_819-0367	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,349	Each	10%	\$5,714	Other	F1
13930_819-0368	13930_819-0368	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,935	Each	10%	\$7,142	Other	F1
13930_819-0369	13930_819-0369	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,580	Each	10%	\$10,422	Other	F1
13930_819-0370	13930_819-0370	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,906	Each	10%	\$11,615	Other	F1
13930_819-0372	13930_819-0372	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$17,843	Each	10%	\$16,059	Other	F1
13930_819-0373	13930_819-0373	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$23,927	Each	10%	\$21,534	Other	F1
13930_819-0374	13930_819-0374	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$25,242	Each	10%	\$22,718	Other	F1
13930_819-0375	13930_819-0375	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$30,028	Each	10%	\$27,025	Other	F1
13930_819-0376	13930_819-0376	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$31,338	Each	10%	\$28,204	Other	F1
13930_819-0377	13930_819-0377	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,797	Each	10%	\$1,617	Other	F1
13930_819-0378	13930_819-0378	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,606	Each	10%	\$1,445	Other	F1
13930_819-0379	13930_819-0379	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,679	Each	10%	\$2,411	Other	F1
13930_819-0380	13930_819-0380	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,485	Each	10%	\$2,237	Other	F1
13930_819-0381	13930_819-0381	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,694	Each	10%	\$3,325	Other	F1
13930_819-0382	13930_819-0382	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,491	Each	10%	\$3,142	Other	F1
13930_819-0383	13930_819-0383	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,692	Each	10%	\$4,223	Other	F1
13930_819-0384	13930_819-0384	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,485	Each	10%	\$4,037	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_819-0385	13930_819-0385	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$811	Each	10%	\$730	Other	F1
13930_819-0386	13930_819-0386	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,014	Each	10%	\$913	Other	F1
13930_819-0387	13930_819-0387	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$10,238	Each	10%	\$9,214	Other	F1
13930_819-0388	13930_819-0388	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,190	Each	10%	\$7,371	Other	F1
13930_819-0389	13930_819-0389	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$17,442	Each	10%	\$15,698	Other	F1
13930_819-0390	13930_819-0390	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$15,585	Each	10%	\$14,027	Other	F1
13930_819-0391	13930_819-0391	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$25,561	Each	10%	\$23,005	Other	F1
13930_819-0392	13930_819-0392	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$23,708	Each	10%	\$21,337	Other	F1
13930_819-0393	13930_819-0393	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$31,703	Each	10%	\$28,533	Other	F1
13930_819-0394	13930_819-0394	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$33,547	Each	10%	\$30,192	Other	F1
13930_819-0395	13930_819-0395	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$39,710	Each	10%	\$35,739	Other	F1
13930_819-0396	13930_819-0396	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$41,550	Each	10%	\$37,395	Other	F1
13930_819-0397	13930_819-0397	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,549	Each	10%	\$2,294	Other	F1
13930_819-0399	13930_819-0399	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,317	Each	10%	\$2,085	Other	F1
13930_819-0401	13930_819-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,535	Each	10%	\$3,182	Other	F1
13930_819-0402	13930_819-0402	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,126	Each	10%	\$4,613	Other	F1
13930_819-0403	13930_819-0403	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,903	Each	10%	\$4,413	Other	F1
13930_819-0404	13930_819-0404	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,480	Each	10%	\$5,832	Other	F1
13930_819-0405	13930_819-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,257	Each	10%	\$5,631	Other	F1
13930_819-0406	13930_819-0406	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,110	Each	10%	\$999	Other	F1
13930_819-0407	13930_819-0407	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,788	Each	10%	\$2,509	Other	F1
13930_819-0408	13930_819-0408	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,231	Each	10%	\$2,008	Other	F1
13930_819-0409	13930_819-0409	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,580	Each	10%	\$3,222	Other	F1
13930_819-0410	13930_819-0410	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,255	Each	10%	\$2,930	Other	F1
13930_819-0412	13930_819-0412	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,378	Each	10%	\$4,840	Other	F1
13930_819-0413	13930_819-0413	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$7,350	Each	10%	\$6,615	Other	F1
13930_819-0414	13930_819-0414	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,685	Each	10%	\$6,917	Other	F1
13930_819-0415	13930_819-0415	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$9,337	Each	10%	\$8,403	Other	F1
13930_819-0416	13930_819-0416	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$9,671	Each	10%	\$8,704	Other	F1
13930_819-0417	13930_819-0417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,997	Each	10%	\$2,697	Other	F1
13930_819-0418	13930_819-0418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,614	Each	10%	\$4,153	Other	F1
13930_819-0419	13930_819-0419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,466	Each	10%	\$5,819	Other	F1
13930_819-0420	13930_819-0420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,296	Each	10%	\$7,466	Other	F1
13930_819-0421	13930_819-0421	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,553	Each	10%	\$1,398	Other	F1
13930_819-0423	13930_819-0423	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,286	Each	10%	\$2,957	Other	F1
13930_819-0425	13930_819-0425	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,746	Each	10%	\$6,071	Other	F1
13930_819-0426	13930_819-0426	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,577	Each	10%	\$7,719	Other	F1
13930_819-0427	13930_819-0427	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,623	Each	10%	\$2,361	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930 819-0428	13930 819-0428	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,278	Each	10%	\$2,950	Other	F1
13930 819-0429	13930 819-0429	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,802	Each	10%	\$3,422	Other	F1
13930 819-0430	13930 819-0430	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,168	Each	10%	\$3,751	Other	F1
13930 819-0432	13930 819-0432	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$6,361	Each	10%	\$5,725	Other	F1
13930 819-0433	13930 819-0433	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$8,685	Each	10%	\$7,817	Other	F1
13930 819-0434	13930 819-0434	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$9,060	Each	10%	\$8,154	Other	F1
13930 819-0435	13930 819-0435	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$11,031	Each	10%	\$9,928	Other	F1
13930 819-0436	13930 819-0436	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$11,405	Each	10%	\$10,265	Other	F1
13930 819-0437	13930 819-0437	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,328	Each	10%	\$2,095	Other	F1
13930 819-0438	13930 819-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,097	Each	10%	\$1,887	Other	F1
13930 819-0439	13930 819-0439	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,465	Each	10%	\$3,119	Other	F1
13930 819-0440	13930 819-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,237	Each	10%	\$2,913	Other	F1
13930 819-0441	13930 819-0441	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$4,777	Each	10%	\$4,299	Other	F1
13930 819-0442	13930 819-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,542	Each	10%	\$4,088	Other	F1
13930 819-0443	13930 819-0443	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,070	Each	10%	\$5,463	Other	F1
13930 819-0444	13930 819-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$5,830	Each	10%	\$5,247	Other	F1
13930 819-0445	13930 819-0445	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,070	Each	10%	\$963	Other	F1
13930 819-0446	13930 819-0446	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,338	Each	10%	\$1,204	Other	F1
13930 819-0447	13930 819-0447	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$4,926	Each	10%	\$4,433	Other	F1
13930 819-0448	13930 819-0448	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$3,941	Each	10%	\$3,547	Other	F1
13930 819-0449	13930 819-0449	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$7,609	Each	10%	\$6,848	Other	F1
13930 819-0450	13930 819-0450	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$6,856	Each	10%	\$6,170	Other	F1
13930 819-0451	13930 819-0451	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$11,484	Each	10%	\$10,336	Other	F1
13930 819-0452	13930 819-0452	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$10,727	Each	10%	\$9,654	Other	F1
13930 819-0453	13930 819-0453	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$14,433	Each	10%	\$12,990	Other	F1
13930 819-0454	13930 819-0454	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$15,183	Each	10%	\$13,665	Other	F1
13930 819-0455	13930 819-0455	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$18,156	Each	10%	\$16,340	Other	F1
13930 819-0456	13930 819-0456	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,901	Each	10%	\$17,011	Other	F1
13930 819-0457	13930 819-0457	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,499	Each	10%	\$2,249	Other	F1
13930 819-0459	13930 819-0459	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,292	Each	10%	\$2,063	Other	F1
13930 819-0461	13930 819-0461	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,489	Each	10%	\$3,140	Other	F1
13930 819-0462	13930 819-0462	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,027	Each	10%	\$4,524	Other	F1
13930 819-0463	13930 819-0463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,835	Each	10%	\$4,352	Other	F1
13930 819-0464	13930 819-0464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,359	Each	10%	\$5,723	Other	F1
13930 819-0465	13930 819-0465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,168	Each	10%	\$5,551	Other	F1
13930 819-0466	13930 819-0466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,116	Each	10%	\$1,004	Other	F1
13930 819-0467	13930 819-0467	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,812	Each	10%	\$1,631	Other	F1
13930 819-0468	13930 819-0468	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,450	Each	10%	\$1,305	Other	F1
13930 819-0469	13930 819-0469	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,879	Each	10%	\$1,691	Other	F1
13930 819-0470	13930 819-0470	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,724	Each	10%	\$1,552	Other	F1
13930 819-0472	13930 819-0472	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,093	Each	10%	\$2,784	Other	F1
13930 819-0473	13930 819-0473	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,313	Each	10%	\$3,882	Other	F1
13930 819-0474	13930 819-0474	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,483	Each	10%	\$4,035	Other	F1
13930 819-0475	13930 819-0475	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,546	Each	10%	\$4,991	Other	F1
13930 819-0476	13930 819-0476	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,717	Each	10%	\$5,145	Other	F1
13930 819-0477	13930 819-0477	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,183	Each	10%	\$2,865	Other	F1
13930 819-0478	13930 819-0478	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,891	Each	10%	\$4,402	Other	F1
13930 819-0479	13930 819-0479	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,852	Each	10%	\$6,167	Other	F1
13930 819-0480	13930 819-0480	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,789	Each	10%	\$7,910	Other	F1
13930 819-0481	13930 819-0481	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,679	Each	10%	\$1,511	Other	F1
13930 819-0483	13930 819-0483	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,440	Each	10%	\$3,096	Other	F1
13930 819-0485	13930 819-0485	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$7,086	Each	10%	\$6,377	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13930 819-0486	13930 819-0486	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$9,022	Each	10%	\$8,120		Other	F1
13930 819-0487	13930 819-0487	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,529	Each	10%	\$1,376		Other	F1
13930 819-0488	13930 819-0488	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,911	Each	10%	\$1,720		Other	F1
13930 819-0489	13930 819-0489	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,553	Each	10%	\$1,398		Other	F1
13930 819-0490	13930 819-0490	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,678	Each	10%	\$1,510		Other	F1
13930 819-0492	13930 819-0492	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,053	Each	10%	\$2,748		Other	F1
13930 819-0493	13930 819-0493	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,299	Each	10%	\$3,869		Other	F1
13930 819-0494	13930 819-0494	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,447	Each	10%	\$4,002		Other	F1
13930 819-0495	13930 819-0495	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,570	Each	10%	\$5,013		Other	F1
13930 819-0496	13930 819-0496	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,719	Each	10%	\$5,147		Other	F1
13930 819-0497	13930 819-0497	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,445	Each	10%	\$2,201		Other	F1
13930 819-0498	13930 819-0498	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,216	Each	10%	\$1,994		Other	F1
13930 819-0499	13930 819-0499	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,638	Each	10%	\$3,274		Other	F1
13930 819-0500	13930 819-0500	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,415	Each	10%	\$3,074		Other	F1
13930 819-0501	13930 819-0501	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,017	Each	10%	\$4,515		Other	F1
13930 819-0502	13930 819-0502	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,789	Each	10%	\$4,310		Other	F1
13930 819-0503	13930 819-0503	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,376	Each	10%	\$5,738		Other	F1
13930 819-0504	13930 819-0504	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,147	Each	10%	\$5,532		Other	F1
13930 819-0505	13930 819-0505	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,140	Each	10%	\$1,026		Other	F1
13930 819-0506	13930 819-0506	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,425	Each	10%	\$1,283		Other	F1
13930 819-0507	13930 819-0507	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,386	Each	10%	\$3,047		Other	F1
13930 819-0508	13930 819-0508	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,709	Each	10%	\$2,438		Other	F1
13930 819-0509	13930 819-0509	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,791	Each	10%	\$4,312		Other	F1
13930 819-0510	13930 819-0510	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,342	Each	10%	\$3,908		Other	F1
13930 819-0511	13930 819-0511	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,447	Each	10%	\$6,702		Other	F1
13930 819-0512	13930 819-0512	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,992	Each	10%	\$6,293		Other	F1
13930 819-0513	13930 819-0513	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$9,467	Each	10%	\$8,520		Other	F1
13930 819-0514	13930 819-0514	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,917	Each	10%	\$8,925		Other	F1
13930 819-0515	13930 819-0515	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$11,959	Each	10%	\$10,763		Other	F1
13930 819-0516	13930 819-0516	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$12,407	Each	10%	\$11,166		Other	F1
13930 819-0517	13930 819-0517	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0		Other	F1
13930 819-0518	13930 819-0518	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0		Other	F1
13930 819-0531	13930 819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%	\$589		Other	F1
13930 819-0532	13930 819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%	\$1,177		Other	F1
13930 819-0533	13930 819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%	\$1,766		Other	F1
13930 819-0534	13930 819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%	\$2,354		Other	F1
13930 819-0535	13930 819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%	\$2,943		Other	F1
13930 819-0566	13930 819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%	\$263		Other	F1
13930 819-0567	13930 819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$594	Each	10%	\$526		Other	F1
13930 819-0568	13930 819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%	\$788		Other	F1
13930 819-0569	13930 819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%	\$1,051		Other	F1
13930 819-0570	13930 819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%	\$1,314		Other	F1
13930 819-0571	13930 819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%	\$196		Other	F1
13930 819-0572	13930 819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%	\$392		Other	F1
13930 819-0573	13930 819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%	\$589		Other	F1
13930 819-0574	13930 819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%	\$785		Other	F1
13930 819-0575	13930 819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%	\$981		Other	F1
13930 819-0576	13930 819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0577	13930 819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0578	13930 819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0579	13930 819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0580	13930 819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0581	13930 819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0582	13930 819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0583	13930 819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0584	13930 819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0585	13930 819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0586	13930 819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0587	13930 819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0588	13930 819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0589	13930 819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0590	13930 819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0591	13930 819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0592	13930 819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0593	13930 819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0594	13930 819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0595	13930 819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0596	13930 819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0597	13930 819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0598	13930 819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0599	13930 819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0600	13930 819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1
13930 819-0601	13930 819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0		Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
				ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)				
13930 819-0602	13930 819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13930 819-0603	13930 819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13930 819-0604	13930 819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13930 819-0605	13930 819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13930 819-0610	13930 819-0610	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 1 Year	\$1,519	Each	10%	\$1,367	Other	F1
13930 819-0612	13930 819-0612	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 2 Years	\$3,038	Each	10%	\$2,735	Other	F1
13930 819-0614	13930 819-0614	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 3 Years	\$4,558	Each	10%	\$4,102	Other	F1
13930 819-0616	13930 819-0616	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 4 Years	\$6,077	Each	10%	\$5,469	Other	F1
13930 819-0618	13930 819-0618	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 5 Years	\$7,596	Each	10%	\$6,836	Other	F1
13930 819-2574	13930 819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1
13930 819-2575	13930 819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1
13930 819-2576	13930 819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1
13930 819-2577	13930 819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1
13930 819-6325	13930 819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63	\$8,450	Each	10%	\$7,605	Other	F1
13930 819-6328	13930 819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51	\$6,841	Each	10%	\$6,157	Other	F1
13930 819-6330	13930 819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1
13930 819-6331	13930 819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1
13930 819-6359	13930 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13930 819-6360	13930 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13930 819-6361	13930 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13930 819-6362	13930 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13930 819-6369	13930 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13930 819-6370	13930 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13930 819-6371	13930 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13930 819-6372	13930 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13930 819-6373	13930 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13930 819-6380	13930 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13930 819-6381	13930 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13930 819-6382	13930 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13930 819-6383	13930 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
13930 819-6384	13930 819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
13930 819-6391	13930 819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
13930 819-6392	13930 819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$423	Each	10%	\$381	Other	F1
13930 819-6393	13930 819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$846	Each	10%	\$761	Other	F1
13930 819-6394	13930 819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,269	Each	10%	\$1,142	Other	F1
13930 819-6395	13930 819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39	\$5,231	Each	10%	\$4,708	Other	F1
13930 819-6406	13930 819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1
13930 819-6407	13930 819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1
13930 819-6409	13930 819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,692	Each	10%	\$1,523	Other	F1
13930 819-6410	13930 819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,115	Each	10%	\$1,903	Other	F1
13930 819-6416	13930 819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1
13930 819-6420	13930 819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1
13930 819-6421	13930 819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1
13930 819-6423	13930 819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1
13930 819-6426	13930 819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1
13930 819-6427	13930 819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1
13930 819-6428	13930 819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1
13930 819-6435	13930 819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1
13930 819-6436	13930 819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1
13930 819-6437	13930 819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1
13930 819-6440	13930 819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63	\$6,885	Each	10%	\$6,197	Other	F1
13930 819-6442	13930 819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51	\$5,574	Each	10%	\$5,016	Other	F1
13930 819-6444	13930 819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15	\$1,863	Each	10%	\$1,677	Other	F1
13930 819-6447	13930 819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27	\$3,353	Each	10%	\$3,018	Other	F1
13930 819-6453	13930 819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39	\$4,844	Each	10%	\$4,359	Other	F1
13930 819-6454	13930 819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51	\$6,334	Each	10%	\$5,701	Other	F1
13930 819-6456	13930 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27	\$3,622	Each	10%	\$3,259	Other	F1
13930 819-6457	13930 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63	\$7,824	Each	10%	\$7,042	Other	F1
13930 819-6458	13930 819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15	\$2,012	Each	10%	\$1,811	Other	F1
13930 819-6460	13930 819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39	\$4,262	Each	10%	\$3,836	Other	F1
13930 819-6466	13930 819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1
13930 819-6467	13930 819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1
13930 819-6468	13930 819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$5,911	Each	10%	\$5,320	Other	F1
13930 819-6469	13930 819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,239	Each	10%	\$2,015	Other	F1
13930 819-6470	13930 819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$7,882	Each	10%	\$7,094	Other	F1
13930 819-6471	13930 819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$9,852	Each	10%	\$8,867	Other	F1
13930 819-6478	13930 819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13930 819-6479	13930 819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
13930 819-6480	13930 819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13930 819-6481	13930 819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1	
13930 819-6482	13930 819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1	
13930 819-6483	13930 819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1	
13930 819-6484	13930 819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1	
13930 819-6485	13930 819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1	
13930 819-6486	13930 819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1	
13930 819-6488	13930 819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1	
13930 819-6490	13930 819-6490	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$17,186	Each	10%	\$15,467	Other	F1	
13930 819-6495	13930 819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$8,024	Each	10%	\$7,221	Other	F1	
13930 819-6496	13930 819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$952	Each	10%	\$857	Other	F1	
13930 819-6497	13930 819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$529	Each	10%	\$476	Other	F1	
13930 819-6498	13930 819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1	
13930 819-6499	13930 819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1	
13930 819-6500	13930 819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,798	Each	10%	\$1,618	Other	F1	
13930 819-6501	13930 819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1	
13930 819-6506	13930 819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,375	Each	10%	\$1,237	Other	F1	
13930 819-6507	13930 819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,524	Each	10%	\$2,271	Other	F1	
13930 819-6508	13930 819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$649	Each	10%	\$584	Other	F1	
13930 819-6509	13930 819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,168	Each	10%	\$1,051	Other	F1	
13930 819-6510	13930 819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,206	Each	10%	\$1,986	Other	F1	
13930 819-6511	13930 819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$8,374	Each	10%	\$7,537	Other	F1	
13930 819-6512	13930 819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,799	Each	10%	\$2,519	Other	F1	
13930 819-6513	13930 819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$5,038	Each	10%	\$4,534	Other	F1	
13930 819-6514	13930 819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,277	Each	10%	\$6,549	Other	F1	
13930 819-6515	13930 819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$9,516	Each	10%	\$8,565	Other	F1	
13930 819-6516	13930 819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,755	Each	10%	\$10,580	Other	F1	
13930 819-6517	13930 819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$5,441	Each	10%	\$4,897	Other	F1	
13930 819-6518	13930 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$10,278	Each	10%	\$9,250	Other	F1	
13930 819-6519	13930 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,696	Each	10%	\$11,426	Other	F1	
13930 819-6520	13930 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15	\$1,639	Each	10%	\$1,475	Other	F1	
13930 819-6521	13930 819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$3,941	Each	10%	\$3,547	Other	F1	
13930 819-6522	13930 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,091	Each	10%	\$10,882	Other	F1	
13930 819-6523	13930 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,557	Each	10%	\$1,402	Other	F1	
13930 819-6524	13930 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$4,837	Each	10%	\$4,353	Other	F1	
13930 819-6525	13930 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$8,957	Each	10%	\$8,061	Other	F1	
13930 819-6526	13930 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$519	Each	10%	\$467	Other	F1	
13930 819-6527	13930 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,442	Each	10%	\$1,298	Other	F1	
13930 819-6528	13930 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$481	Each	10%	\$433	Other	F1	
13930 819-6529	13930 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,923	Each	10%	\$1,730	Other	F1	
13930 819-6530	13930 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,403	Each	10%	\$2,163	Other	F1	
13930 819-6531	13930 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,038	Each	10%	\$934	Other	F1	
13930 819-6532	13930 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$2,418	Each	10%	\$2,176	Other	F1	
13930 819-6533	13930 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,077	Each	10%	\$1,869	Other	F1	
13930 819-6534	13930 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,255	Each	10%	\$6,529	Other	F1	
13930 819-6535	13930 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,596	Each	10%	\$2,336	Other	F1	
13930 819-6536	13930 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$9,673	Each	10%	\$8,706	Other	F1	
13930 819-6537	13930 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4	\$6,438	Each	10%	\$5,794	Other	F1	
13930 819-6538	13930 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1	\$1,610	Each	10%	\$1,449	Other	F1	
13930 819-6539	13930 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1	
13930 819-6540	13930 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1	
13930 819-6541	13930 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1	
13930 819-6542	13930 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1	
13930 819-6543	13930 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4	\$5,246	Each	10%	\$4,721	Other	F1	
13930 819-6544	13930 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1	
13930 819-6545	13930 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5	\$6,557	Each	10%	\$5,902	Other	F1	
13930 819-6546	13930 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1	
13930 819-6548	13930 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$2,493	Each	10%	\$2,217	Other	F1	
13930 819-6549	13930 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$10,345	Each	10%	\$9,310	Other	F1	
13930 819-6550	13930 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27	\$2,951	Each	10%	\$2,656	Other	F1	
13930 819-6551	13930 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,859	Each	10%	\$7,073	Other	F1	
13930 819-6552	13930 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$961	Each	10%	\$865	Other	F1	
13930 819-6559	13930 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$6,717	Each	10%	\$6,046	Other	F1	
13930 819-6560	13930 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,196	Each	10%	\$10,076	Other	F1	
13930 819-6561	13930 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2	\$2,623	Each	10%	\$2,361	Other	F1	
13930 819-6562	13930 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3	\$3,934	Each	10%	\$3,541	Other	F1	
13930 819-6563	13930 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1	
13930 819-6570	13930 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1	
13930 819-6571	13930 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1	
13930 819-6572	13930 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,972	Each	10%	\$7,174	Other	F1	
13930 819-6573	13930 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,221	Each	10%	\$1,999	Other	F1	
13930 819-6574	13930 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,562	Each	10%	\$1,406	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
13930 819-6581	13930 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5	\$8,048	Each	10%	\$7,243	Other	F1	
13930 819-6582	13930 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1	
13930 819-6583	13930 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1	
13930 819-6584	13930 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1	
13930 819-6585	13930 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1	
13930 819-6591	13930 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1	
13930 819-6592	13930 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1	
13930 819-6593	13930 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1	
13930 819-6594	13930 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1	
13930 819-6595	13930 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1	
13930 819-6596	13930 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1	
13930 819-6597	13930 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1	
13930 819-6598	13930 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1	
13930 819-6599	13930 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$601	Each	10%	\$541	Other	F1	
13930 819-6600	13930 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,082	Each	10%	\$973	Other	F1	
13930 819-6601	13930 819-6601	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,043	Each	10%	\$1,839	Other	F1	
13930 819-6602	13930 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,687	Each	10%	\$1,518	Other	F1	
13930 819-6603	13930 819-6603	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,725	Each	10%	\$2,453	Other	F1	
13930 819-6604	13930 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$4,433	Each	10%	\$3,990	Other	F1	
13930 819-6605	13930 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$6,404	Each	10%	\$5,764	Other	F1	
13930 819-6606	13930 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$1,970	Each	10%	\$1,773	Other	F1	
13930 819-6607	13930 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1	
13930 819-6608	13930 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$3,023	Each	10%	\$2,721	Other	F1	
13930 819-8027	13930 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$736	Other	F1	
13930 819-8028	13930 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1	
13930 819-8029	13930 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1	
13930 819-8030	13930 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1	
13930 819-8031	13930 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1	
13930 819-8032	13930 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1	
13930 819-8033	13930 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1	
13930 819-8034	13930 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1	
13930 819-8035	13930 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1	
13930 819-8036	13930 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1	
13930 819-8037	13930 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1	
13930 819-8038	13930 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1	
13930 819-8039	13930 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1	
13930 819-8040	13930 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1	
13930 819-8041	13930 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1	
13930 821-3175	13930 821-3175	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%	\$628	Other	F1	
13930 821-3176	13930 821-3176	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%	\$1,257	Other	F1	
13930 821-3177	13930 821-3177	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1	
13930 821-3178	13930 821-3178	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%	\$2,514	Other	F1	
13930 821-3179	13930 821-3179	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%	\$3,143	Other	F1	
13930 822-3179	13930 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13930 823-4102	13930 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1	
13930 823-4103	13930 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,580	Each	10%	\$2,322	Other	F1	
13930 823-4104	13930 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1	
13930 823-4105	13930 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1	
13930 823-4106	13930 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1	
13930 823-4109	13930 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1	
13930 823-4110	13930 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1	
13930 823-4111	13930 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1	
13930 823-4112	13930 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,579	Each	10%	\$1,421	Other	F1	
13930 823-4113	13930 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1	
13930 823-4114	13930 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1	
13930 823-4115	13930 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1	
13930 823-4116	13930 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1	
13930 823-4117	13930 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1	
13930 823-4118	13930 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1	
13930 823-4119	13930 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1	
13930 823-4120	13930 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1	
13930 823-4121	13930 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1	
13930 823-4122	13930 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1	
13930 823-4123	13930 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1	
13930 823-4124	13930 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1	
13930 823-4125	13930 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1	
13930 823-4126	13930 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13930 823-4127	13930 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1	
13930 823-4128	13930 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1	
13930 823-4130	13930 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1	
13930 823-4134	13930 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1	
13930 823-4135	13930 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1	
13930 823-4136	13930 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1	
13930 823-4137	13930 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1	
13930 823-4139	13930 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1	
13930 823-4140	13930 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1	
13930 823-4141	13930 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1	
13930 823-4143	13930 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1	
13930 823-4144	13930 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1	
13930 823-4145	13930 823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1	
13930 823-4147	13930 823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1	
13930 823-4148	13930 823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1	
13930 823-4150	13930 823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1	
13930 823-4151	13930 823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1	
13930 823-4152	13930 823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1	
13930 823-4153	13930 823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1	
13930 823-4154	13930 823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1	
13930 823-4155	13930 823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1	
13930 823-4156	13930 823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1	
13930 823-6047	13930 823-6047	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$430	Each	10%	\$387	Other	F1	
13930 823-6048	13930 823-6048	HyperConverged Infra	ProDeploy Plus Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$750	Each	10%	\$675	Other	F1	
13930 823-9267	13930 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1	
13930 823-9270	13930 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1	
13930 823-9284	13930 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13930 825-2879	13930 825-2879	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13930 825-2880	13930 825-2880	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2881	13930 825-2881	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2882	13930 825-2882	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2883	13930 825-2883	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2884	13930 825-2884	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13930 825-2885	13930 825-2885	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2886	13930 825-2886	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2887	13930 825-2887	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2888	13930 825-2888	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2889	13930 825-2889	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13930 825-2890	13930 825-2890	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2891	13930 825-2891	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2892	13930 825-2892	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2893	13930 825-2893	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2894	13930 825-2894	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13930 825-2895	13930 825-2895	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2896	13930 825-2896	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2897	13930 825-2897	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2898	13930 825-2898	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2899	13930 825-2899	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13930 825-2900	13930 825-2900	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2901	13930 825-2901	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2902	13930 825-2902	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2903	13930 825-2903	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2904	13930 825-2904	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13930 825-2905	13930 825-2905	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1	
13930 825-2906	13930 825-2906	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1	
13930 825-2907	13930 825-2907	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1	
13930 825-2908	13930 825-2908	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1	
13930 825-2909	13930 825-2909	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13930 825-2910	13930 825-2910	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2911	13930 825-2911	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2912	13930 825-2912	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2913	13930 825-2913	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2914	13930 825-2914	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13930 825-2915	13930 825-2915	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2916	13930 825-2916	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2917	13930 825-2917	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13930 825-2918	13930 825-2918	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930 825-2919	13930 825-2919	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13930 825-2920	13930 825-2920	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1
13930 825-2921	13930 825-2921	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1
13930 825-2922	13930 825-2922	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1
13930 825-2923	13930 825-2923	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1
13930 825-2929	13930 825-2929	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$3,611	Each	10%	\$3,250	Other	F1
13930 825-2930	13930 825-2930	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1
13930 825-2931	13930 825-2931	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1
13930 825-2932	13930 825-2932	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1
13930 825-2933	13930 825-2933	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%	\$16,251	Other	F1
13930 825-2934	13930 825-2934	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%	\$3,693	Other	F1
13930 825-2935	13930 825-2935	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1
13930 825-2936	13930 825-2936	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$12,312	Each	10%	\$11,080	Other	F1
13930 825-2937	13930 825-2937	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,415	Each	10%	\$14,774	Other	F1
13930 825-2938	13930 825-2938	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$20,519	Each	10%	\$18,467	Other	F1
13930 825-2939	13930 825-2939	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1
13930 825-2940	13930 825-2940	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%	\$7,978	Other	F1
13930 825-2941	13930 825-2941	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%	\$11,967	Other	F1
13930 825-2942	13930 825-2942	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$17,729	Each	10%	\$15,956	Other	F1
13930 825-2943	13930 825-2943	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$22,161	Each	10%	\$19,945	Other	F1
13930 825-2944	13930 825-2944	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$7,395	Each	10%	\$6,655	Other	F1
13930 825-2945	13930 825-2945	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$14,790	Each	10%	\$13,311	Other	F1
13930 825-2946	13930 825-2946	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%	\$19,966	Other	F1
13930 825-2947	13930 825-2947	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,590	Each	10%	\$26,622	Other	F1
13930 825-2948	13930 825-2948	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$36,975	Each	10%	\$33,277	Other	F1
13930 825-2949	13930 825-2949	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$8,403	Each	10%	\$7,563	Other	F1
13930 825-2950	13930 825-2950	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	Each	10%	\$15,126	Other	F1
13930 825-2951	13930 825-2951	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	Each	10%	\$22,689	Other	F1
13930 825-2952	13930 825-2952	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	Each	10%	\$30,252	Other	F1
13930 825-2953	13930 825-2953	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$42,017	Each	10%	\$37,815	Other	F1
13930 825-2954	13930 825-2954	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,076	Each	10%	\$8,168	Other	F1
13930 825-2955	13930 825-2955	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,151	Each	10%	\$16,336	Other	F1
13930 825-2956	13930 825-2956	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$27,227	Each	10%	\$24,504	Other	F1
13930 825-2957	13930 825-2957	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$36,303	Each	10%	\$32,672	Other	F1
13930 825-2958	13930 825-2958	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$45,378	Each	10%	\$40,840	Other	F1
13930 825-2959	13930 825-2959	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$8,330	Each	10%	\$7,497	Other	F1
13930 825-2960	13930 825-2960	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$16,660	Each	10%	\$14,994	Other	F1
13930 825-2961	13930 825-2961	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$24,991	Each	10%	\$22,492	Other	F1
13930 825-2962	13930 825-2962	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$33,321	Each	10%	\$29,989	Other	F1
13930 825-2963	13930 825-2963	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$41,651	Each	10%	\$37,486	Other	F1
13930 825-2964	13930 825-2964	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$9,466	Each	10%	\$8,520	Other	F1
13930 825-2965	13930 825-2965	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,932	Each	10%	\$17,039	Other	F1
13930 825-2966	13930 825-2966	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$28,399	Each	10%	\$25,559	Other	F1
13930 825-2967	13930 825-2967	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$37,865	Each	10%	\$34,078	Other	F1
13930 825-2968	13930 825-2968	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$47,331	Each	10%	\$42,598	Other	F1
13930 825-2969	13930 825-2969	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$10,223	Each	10%	\$9,201	Other	F1
13930 825-2970	13930 825-2970	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$20,447	Each	10%	\$18,402	Other	F1
13930 825-2971	13930 825-2971	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$30,670	Each	10%	\$27,603	Other	F1
13930 825-2972	13930 825-2972	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$40,894	Each	10%	\$36,805	Other	F1
13930 825-2973	13930 825-2973	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$51,117	Each	10%	\$46,006	Other	F1
13930 825-8623	13930 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13930 825-8624	13930 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13930 828-7737	13930 828-7737	HyperConverged Infra	ProDeploy Plus: VCF on VxRail - Per Node Deploy	\$3,600	Each	10%	\$3,240	Other	F1
13930 828-8175	13930 828-8175	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$1,965	Each	10%	\$1,769	Other	F1
13930 828-8176	13930 828-8176	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,757	Each	10%	\$1,581	Other	F1
13930 828-8177	13930 828-8177	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$2,919	Each	10%	\$2,627	Other	F1
13930 828-8178	13930 828-8178	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$2,708	Each	10%	\$2,437	Other	F1
13930 828-8179	13930 828-8179	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$3,995	Each	10%	\$3,596	Other	F1
13930 828-8180	13930 828-8180	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$3,777	Each	10%	\$3,399	Other	F1
13930 828-8181	13930 828-8181	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48	\$5,056	Each	10%	\$4,550	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source				\$0			
13930_828-8182	13930_828-8182	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,834	Each	10%		\$4,351	Other	F1	
13930_828-8183	13930_828-8183	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$817	Each	10%		\$735	Other	F1	
13930_828-8184	13930_828-8184	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,022	Each	10%		\$920	Other	F1	
13930_828-8185	13930_828-8185	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$9,292	Each	10%		\$8,363	Other	F1	
13930_828-8186	13930_828-8186	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$7,434	Each	10%		\$6,691	Other	F1	
13930_828-8187	13930_828-8187	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$15,578	Each	10%		\$14,020	Other	F1	
13930_828-8188	13930_828-8188	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$13,928	Each	10%		\$12,535	Other	F1	
13930_828-8189	13930_828-8189	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$22,875	Each	10%		\$20,588	Other	F1	
13930_828-8190	13930_828-8190	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$21,228	Each	10%		\$19,105	Other	F1	
13930_828-8191	13930_828-8191	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$28,410	Each	10%		\$25,569	Other	F1	
13930_828-8192	13930_828-8192	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$30,050	Each	10%		\$27,045	Other	F1	
13930_828-8193	13930_828-8193	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$35,605	Each	10%		\$32,045	Other	F1	
13930_828-8194	13930_828-8194	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$37,240	Each	10%		\$33,516	Other	F1	
13930_828-8195	13930_828-8195	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$2,686	Each	10%		\$2,417	Other	F1	
13930_828-8196	13930_828-8196	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$2,427	Each	10%		\$2,184	Other	F1	
13930_828-8197	13930_828-8197	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$3,992	Each	10%		\$3,593	Other	F1	
13930_828-8198	13930_828-8198	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,738	Each	10%		\$3,364	Other	F1	
13930_828-8199	13930_828-8199	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,465	Each	10%		\$4,919	Other	F1	
13930_828-8200	13930_828-8200	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$5,206	Each	10%		\$4,685	Other	F1	
13930_828-8201	13930_828-8201	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 46	\$6,920	Each	10%		\$6,228	Other	F1	
13930_828-8202	13930_828-8202	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$6,658	Each	10%		\$5,992	Other	F1	
13930_828-8203	13930_828-8203	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,165	Each	10%		\$1,049	Other	F1	
13930_828-8204	13930_828-8204	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,457	Each	10%		\$1,311	Other	F1	
13930_828-8205	13930_828-8205	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$4,285	Each	10%		\$3,857	Other	F1	
13930_828-8206	13930_828-8206	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$3,429	Each	10%		\$3,086	Other	F1	
13930_828-8207	13930_828-8207	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$6,193	Each	10%		\$5,574	Other	F1	
13930_828-8208	13930_828-8208	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$5,595	Each	10%		\$5,036	Other	F1	
13930_828-8209	13930_828-8209	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$9,480	Each	10%		\$8,532	Other	F1	
13930_828-8210	13930_828-8210	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$8,878	Each	10%		\$7,990	Other	F1	
13930_828-8211	13930_828-8211	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$12,004	Each	10%		\$10,804	Other	F1	
13930_828-8212	13930_828-8212	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$12,601	Each	10%		\$11,341	Other	F1	
13930_828-8213	13930_828-8213	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$15,145	Each	10%		\$13,631	Other	F1	
13930_828-8214	13930_828-8214	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$15,740	Each	10%		\$14,166	Other	F1	
13930_828-8215	13930_828-8215	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$2,969	Each	10%		\$2,672	Other	F1	
13930_828-8216	13930_828-8216	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$2,710	Each	10%		\$2,439	Other	F1	
13930_828-8217	13930_828-8217	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$4,424	Each	10%		\$3,982	Other	F1	
13930_828-8218	13930_828-8218	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$4,177	Each	10%		\$3,759	Other	F1	
13930_828-8219	13930_828-8219	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36	\$6,064	Each	10%		\$5,458	Other	F1	
13930_828-8220	13930_828-8220	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$5,814	Each	10%		\$5,233	Other	F1	
13930_828-8221	13930_828-8221	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48	\$7,686	Each	10%		\$6,917	Other	F1	
13930_828-8222	13930_828-8222	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$7,436	Each	10%		\$6,692	Other	F1	
13930_828-8223	13930_828-8223	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,339	Each	10%		\$1,205	Other	F1	
13930_828-8224	13930_828-8224	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15	\$1,674	Each	10%		\$1,507	Other	F1	
13930_828-8225	13930_828-8225	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,736	Each	10%		\$2,462	Other	F1	
13930_828-8226	13930_828-8226	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,189	Each	10%		\$1,970	Other	F1	
13930_828-8227	13930_828-8227	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$3,296	Each	10%		\$2,966	Other	F1	
13930_828-8228	13930_828-8228	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$3,008	Each	10%		\$2,707	Other	F1	
13930_828-8229	13930_828-8229	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$5,369	Each	10%		\$4,832	Other	F1	
13930_828-8230	13930_828-8230	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$5,069	Each	10%		\$4,562	Other	F1	
13930_828-8231	13930_828-8231	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$6,960	Each	10%		\$6,264	Other	F1	
13930_828-8232	13930_828-8232	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$7,258	Each	10%		\$6,532	Other	F1	
13930_828-8233	13930_828-8233	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$8,867	Each	10%		\$7,980	Other	F1	
13930_828-8234	13930_828-8234	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$9,164	Each	10%		\$8,248	Other	F1	
13930_829-2699	13930_829-2699	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 63 Months	\$8,137	Each	10%		\$7,324	Other	F1	
13930_829-2702	13930_829-2702	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 51 Months	\$6,587	Each	10%		\$5,929	Other	F1	
13930_829-2705	13930_829-2705	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%		\$1,626	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)	
									ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930 829-2706	13930 829-2706	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%		\$3,251	Other	F1
13930 829-2707	13930 829-2707	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 3 Years	\$5,419	Each	10%		\$4,877	Other	F1
13930 829-2708	13930 829-2708	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 4 Years	\$7,225	Each	10%		\$6,502	Other	F1
13930 829-2709	13930 829-2709	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 5 Years	\$9,031	Each	10%		\$8,128	Other	F1
13930 829-2710	13930 829-2710	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 39 Months	\$5,037	Each	10%		\$4,534	Other	F1
13930 829-2714	13930 829-2714	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$13,447	Each	10%		\$12,102	Other	F1
13930 829-2715	13930 829-2715	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$17,584	Each	10%		\$15,826	Other	F1
13930 829-2717	13930 829-2717	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 27 Months	\$9,309	Each	10%		\$8,378	Other	F1
13930 829-2720	13930 829-2720	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$5,172	Each	10%		\$4,655	Other	F1
13930 829-2734	13930 829-2734	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 27 Months	\$3,487	Each	10%		\$3,139	Other	F1
13930 829-2735	13930 829-2735	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,937	Each	10%		\$1,744	Other	F1
13930 829-2737	13930 829-2737	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$21,721	Each	10%		\$19,549	Other	F1
13930 829-2741	13930 829-2741	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 2 Years	\$8,275	Each	10%		\$7,447	Other	F1
13930 829-2742	13930 829-2742	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 1 Year	\$4,137	Each	10%		\$3,724	Other	F1
13930 829-2743	13930 829-2743	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 3 Years	\$12,412	Each	10%		\$11,171	Other	F1
13930 829-2744	13930 829-2744	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 4 Years	\$16,550	Each	10%		\$14,895	Other	F1
13930 829-2745	13930 829-2745	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$2,258	Each	10%		\$2,032	Other	F1
13930 829-2746	13930 829-2746	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$625	Each	10%		\$562	Other	F1
13930 829-2747	13930 829-2747	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$1,125	Each	10%		\$1,012	Other	F1
13930 829-2748	13930 829-2748	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$2,125	Each	10%		\$1,912	Other	F1
13930 829-2749	13930 829-2749	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$5,240	Each	10%		\$4,715	Other	F1
13930 829-2750	13930 829-2750	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,897	Each	10%		\$8,907	Other	F1
13930 829-2751	13930 829-2751	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$12,226	Each	10%		\$11,003	Other	F1
13930 829-2752	13930 829-2752	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$11,643	Each	10%		\$10,479	Other	F1
13930 829-2753	13930 829-2753	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,500	Each	10%		\$1,350	Other	F1
13930 829-2754	13930 829-2754	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$4,657	Each	10%		\$4,192	Other	F1
13930 829-2755	13930 829-2755	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$500	Each	10%		\$450	Other	F1
13930 829-2756	13930 829-2756	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,000	Each	10%		\$900	Other	F1
13930 829-2757	13930 829-2757	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,329	Each	10%		\$2,096	Other	F1
13930 829-2758	13930 829-2758	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,000	Each	10%		\$1,800	Other	F1
13930 829-2759	13930 829-2759	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,986	Each	10%		\$6,287	Other	F1
13930 829-2760	13930 829-2760	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,500	Each	10%		\$2,250	Other	F1
13930 829-2761	13930 829-2761	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 4 Years	\$9,315	Each	10%		\$8,383	Other	F1
13930 829-2762	13930 829-2762	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 4 Years	\$6,200	Each	10%		\$5,580	Other	F1
13930 829-2763	13930 829-2763	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 1 Year	\$1,550	Each	10%		\$1,395	Other	F1
13930 829-2764	13930 829-2764	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 2 Years	\$3,100	Each	10%		\$2,790	Other	F1
13930 829-2765	13930 829-2765	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%		\$4,185	Other	F1
13930 829-2766	13930 829-2766	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$7,568	Each	10%		\$6,811	Other	F1
13930 829-2769	13930 829-2769	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,870	Each	10%		\$5,283	Other	F1
13930 829-2770	13930 829-2770	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,676	Each	10%		\$6,909	Other	F1
13930 829-2772	13930 829-2772	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%		\$6,975	Other	F1
13930 829-2773	13930 829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%		\$18,618	Other	F1
13930 829-2774	13930 829-2774	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$4,064	Each	10%		\$3,658	Other	F1
13930 829-2775	13930 829-2775	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,482	Each	10%		\$8,534	Other	F1
13930 829-2776	13930 829-2776	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 39 Months	\$1,625	Each	10%		\$1,462	Other	F1
13930 829-2777	13930 829-2777	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 63 Months	\$2,624	Each	10%		\$2,362	Other	F1
13930 829-2778	13930 829-2778	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 15 Months	\$2,911	Each	10%		\$2,620	Other	F1
13930 829-2827	13930 829-2827	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 39 Months	\$5,212	Each	10%		\$4,691	Other	F1
13930 829-2828	13930 829-2828	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%		\$2,128	Other	F1
13930 829-2829	13930 829-2829	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$3,793	Each	10%		\$3,414	Other	F1
13930 829-2830	13930 829-2830	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$2,529	Each	10%		\$2,276	Other	F1
13930 829-2831	13930 829-2831	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$3,475	Each	10%		\$3,127	Other	F1
13930 829-2832	13930 829-2832	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 51 Months	\$3,152	Each	10%		\$2,837	Other	F1
13930 829-2833	13930 829-2833	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 51 Months	\$5,057	Each	10%		\$4,551	Other	F1
13930 829-2834	13930 829-2834	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 51 Months	\$6,950	Each	10%		\$6,255	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13930_829-2835	13930_829-2835	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 63 Months	\$3,940	Each	10%	\$3,546	Other	F1	
13930_829-2836	13930_829-2836	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 63 Months	\$6,321	Each	10%	\$5,689	Other	F1	
13930_829-2837	13930_829-2837	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 63 Months	\$8,687	Each	10%	\$7,818	Other	F1	
13930_829-2838	13930_829-2838	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 3 Years	\$5,212	Each	10%	\$4,691	Other	F1	
13930_829-2839	13930_829-2839	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 4 Years	\$3,152	Each	10%	\$2,837	Other	F1	
13930_829-2840	13930_829-2840	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 4 Years	\$5,057	Each	10%	\$4,551	Other	F1	
13930_829-2841	13930_829-2841	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 4 Years	\$6,950	Each	10%	\$6,255	Other	F1	
13930_829-2842	13930_829-2842	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 5 Years	\$3,940	Each	10%	\$3,546	Other	F1	
13930_829-2843	13930_829-2843	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 5 Years	\$6,321	Each	10%	\$5,689	Other	F1	
13930_829-2844	13930_829-2844	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 5 Years	\$8,687	Each	10%	\$7,818	Other	F1	
13930_829-2845	13930_829-2845	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1	
13930_829-2846	13930_829-2846	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1	
13930_829-2847	13930_829-2847	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$1,264	Each	10%	\$1,138	Other	F1	
13930_829-2848	13930_829-2848	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$1,737	Each	10%	\$1,564	Other	F1	
13930_829-2849	13930_829-2849	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$3,793	Each	10%	\$3,414	Other	F1	
13930_829-2850	13930_829-2850	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1	
13930_829-2851	13930_829-2851	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$3,475	Each	10%	\$3,127	Other	F1	
13930_829-2852	13930_829-2852	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$2,529	Each	10%	\$2,276	Other	F1	
13930_829-2871	13930_829-2871	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1	
13930_829-2872	13930_829-2872	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$1,264	Each	10%	\$1,138	Other	F1	
13930_829-2873	13930_829-2873	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$1,737	Each	10%	\$1,564	Other	F1	
13930_829-2874	13930_829-2874	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1	
13930_829-2875	13930_829-2875	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13930_829-2876	13930_829-2876	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13930_829-2877	13930_829-2877	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13930_829-2878	13930_829-2878	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13930_829-2879	13930_829-2879	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13930_829-2880	13930_829-2880	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13930_829-2881	13930_829-2881	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13930_829-2882	13930_829-2882	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13930_829-2883	13930_829-2883	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13930_829-2884	13930_829-2884	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13930_829-2885	13930_829-2885	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13930_829-2886	13930_829-2886	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13930_829-2887	13930_829-2887	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13930_829-2888	13930_829-2888	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13930_829-2889	13930_829-2889	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13930_829-2890	13930_829-2890	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$4,268	Each	10%	\$3,841	Other	F1	
13930_829-2891	13930_829-2891	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$8,536	Each	10%	\$7,682	Other	F1	
13930_829-2892	13930_829-2892	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$12,804	Each	10%	\$11,524	Other	F1	
13930_829-2893	13930_829-2893	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$17,072	Each	10%	\$15,365	Other	F1	
13930_829-2894	13930_829-2894	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$21,340	Each	10%	\$19,206	Other	F1	
13930_829-2895	13930_829-2895	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1	
13930_829-2896	13930_829-2896	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1	
13930_829-2897	13930_829-2897	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1	
13930_829-2898	13930_829-2898	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1	
13930_829-2899	13930_829-2899	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1	
13930_829-2900	13930_829-2900	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1	
13930_829-2901	13930_829-2901	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$19,690	Each	10%	\$17,721	Other	F1	
13930_829-2902	13930_829-2902	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$29,534	Each	10%	\$26,581	Other	F1	
13930_829-2903	13930_829-2903	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$39,379	Each	10%	\$35,441	Other	F1	
13930_829-2904	13930_829-2904	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$49,224	Each	10%	\$44,302	Other	F1	
13930_829-2929	13930_829-2929	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13930_829-2930	13930_829-2930	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13930_829-2931	13930_829-2931	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13930_829-2932	13930_829-2932	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13930_829-2933	13930_829-2933	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13930_829-2934	13930_829-2934	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
13930_829-2935	13930_829-2935	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
13930_829-2936	13930_829-2936	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
13930_829-2937	13930_829-2937	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
13930_829-2938	13930_829-2938	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
13930_829-2939	13930_829-2939	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$1,625	Each	10%	\$1,462	Other	F1
13930_829-2940	13930_829-2940	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1
13930_829-2941	13930_829-2941	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
13930_829-2942	13930_829-2942	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$6,499	Each	10%	\$5,849	Other	F1
13930_829-2943	13930_829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1
13930_829-2944	13930_829-2944	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,031	Each	10%	\$1,828	Other	F1
13930_829-2945	13930_829-2945	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,062	Each	10%	\$3,656	Other	F1
13930_829-2946	13930_829-2946	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$6,093	Each	10%	\$5,484	Other	F1
13930_829-2947	13930_829-2947	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1
13930_829-2948	13930_829-2948	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$10,155	Each	10%	\$9,140	Other	F1
13930_829-2949	13930_829-2949	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$2,234	Each	10%	\$2,011	Other	F1
13930_829-2950	13930_829-2950	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$4,468	Each	10%	\$4,021	Other	F1
13930_829-2951	13930_829-2951	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$6,702	Each	10%	\$6,032	Other	F1
13930_829-2952	13930_829-2952	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$8,936	Each	10%	\$8,043	Other	F1
13930_829-2953	13930_829-2953	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$11,171	Each	10%	\$10,053	Other	F1
13930_829-2954	13930_829-2954	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,437	Each	10%	\$2,193	Other	F1
13930_829-2955	13930_829-2955	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
13930_829-2956	13930_829-2956	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other	F1
13930_829-2957	13930_829-2957	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1
13930_829-2958	13930_829-2958	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1
13930_829-2995	13930_829-2995	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$1,625	Each	10%	\$1,462	Other	F1
13930_829-2996	13930_829-2996	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$3,250	Each	10%	\$2,925	Other	F1
13930_829-2997	13930_829-2997	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
13930_829-2998	13930_829-2998	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$6,499	Each	10%	\$5,849	Other	F1
13930_829-2999	13930_829-2999	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$8,124	Each	10%	\$7,312	Other	F1
13930_829-3000	13930_829-3000	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$2,031	Each	10%	\$1,828	Other	F1
13930_829-3001	13930_829-3001	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,062	Each	10%	\$3,656	Other	F1
13930_829-3002	13930_829-3002	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$6,093	Each	10%	\$5,484	Other	F1
13930_829-3003	13930_829-3003	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$8,124	Each	10%	\$7,312	Other	F1
13930_829-3004	13930_829-3004	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$10,155	Each	10%	\$9,140	Other	F1
13930_829-3005	13930_829-3005	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 15Months	\$2,234	Each	10%	\$2,011	Other	F1
13930_829-3006	13930_829-3006	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 27Months	\$4,468	Each	10%	\$4,021	Other	F1
13930_829-3007	13930_829-3007	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 39Months	\$6,702	Each	10%	\$6,032	Other	F1
13930_829-3008	13930_829-3008	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 51Months	\$8,936	Each	10%	\$8,043	Other	F1
13930_829-3009	13930_829-3009	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$11,171	Each	10%	\$10,053	Other	F1
13930_829-3010	13930_829-3010	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,437	Each	10%	\$2,193	Other	F1
13930_829-3011	13930_829-3011	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
13930_829-3012	13930_829-3012	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other	F1
13930_829-3013	13930_829-3013	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1
13930_829-3014	13930_829-3014	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1
13930_838-8308	13930_838-8308	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13930_838-8309	13930_838-8309	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13930_838-8310	13930_838-8310	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13930_838-8311	13930_838-8311	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13930_838-8312	13930_838-8312	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13930_838-8313	13930_838-8313	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13930_838-8314	13930_838-8314	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13930_838-8315	13930_838-8315	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13930_838-8316	13930_838-8316	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13930_838-8317	13930_838-8317	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)	Product Category (If applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		ALJP Category (REQUIRED) use drop-down	
13930_838-8318	13930_838-8318	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8319	13930_838-8319	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8320	13930_838-8320	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8321	13930_838-8321	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8322	13930_838-8322	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8323	13930_838-8323	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1	
13930_838-8324	13930_838-8324	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1	
13930_838-8325	13930_838-8325	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1	
13930_838-8326	13930_838-8326	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1	
13930_838-8327	13930_838-8327	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1	
13930_838-8328	13930_838-8328	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1	
13930_838-8329	13930_838-8329	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1	
13930_838-8330	13930_838-8330	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1	
13930_838-8331	13930_838-8331	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1	
13930_838-8332	13930_838-8332	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1	
13930_838-8333	13930_838-8333	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1	
13930_838-8334	13930_838-8334	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1	
13930_838-8335	13930_838-8335	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1	
13930_838-8336	13930_838-8336	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1	
13930_838-8337	13930_838-8337	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1	
13930_838-8362	13930_838-8362	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8363	13930_838-8363	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8364	13930_838-8364	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8365	13930_838-8365	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8366	13930_838-8366	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13930_838-8367	13930_838-8367	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1	
13930_838-8368	13930_838-8368	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1	
13930_838-8369	13930_838-8369	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1	
13930_838-8370	13930_838-8370	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1	
13930_838-8371	13930_838-8371	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1	
13930_839-0641	13930_839-0641	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1	
13930_839-0642	13930_839-0642	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,438	Each	10%	\$13,894	Other	F1	
13930_839-0643	13930_839-0643	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1	
13930_839-0644	13930_839-0644	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1	
13930_839-0645	13930_839-0645	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1	
13930_839-0646	13930_839-0646	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1	
13930_839-0647	13930_839-0647	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$30,024	Each	10%	\$27,022	Other	F1	
13930_839-0648	13930_839-0648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$37,245	Each	10%	\$33,521	Other	F1	
13930_839-0649	13930_839-0649	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$9,341	Each	10%	\$8,407	Other	F1	
13930_839-0650	13930_839-0650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$22,825	Each	10%	\$20,543	Other	F1	
13930_839-0651	13930_839-0651	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,830	Each	10%	\$12,447	Other	F1	
13930_839-0652	13930_839-0652	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$7,649	Each	10%	\$6,884	Other	F1	
13930_839-0653	13930_839-0653	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$18,682	Each	10%	\$16,814	Other	F1	
13930_839-0654	13930_839-0654	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$24,570	Each	10%	\$22,113	Other	F1	
13930_839-0655	13930_839-0655	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$30,475	Each	10%	\$27,428	Other	F1	
13930_839-0656	13930_839-0656	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$28,428	Each	10%	\$25,585	Other	F1	
13930_839-0657	13930_839-0657	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$35,654	Each	10%	\$32,089	Other	F1	
13930_839-0658	13930_839-0658	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$7,474	Each	10%	\$6,727	Other	F1	
13930_839-0659	13930_839-0659	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$21,218	Each	10%	\$19,096	Other	F1	
13930_839-0664	13930_839-0664	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$12,678	Each	10%	\$11,410	Other	F1	
13930_839-0665	13930_839-0665	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1	
13930_839-0666	13930_839-0666	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,438	Each	10%	\$13,894	Other	F1	
13930_839-0667	13930_839-0667	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1	
13930_839-0668	13930_839-0668	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1	
13930_839-0669	13930_839-0669	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1	
13930_839-0670	13930_839-0670	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1	
13930_839-0671	13930_839-0671	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1	
13930_839-0672	13930_839-0672	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13930_839-0673	13930_839-0673	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1	
13930_839-0674	13930_839-0674	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$22,825	Each	10%	\$20,543	Other	F1	
13930_839-0675	13930_839-0675	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,830	Each	10%	\$12,447	Other	F1	
13930_839-0676	13930_839-0676	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1	
13930_839-0677	13930_839-0677	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1	
13930_839-0678	13930_839-0678	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1	
13930_839-0679	13930_839-0679	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1	
13930_839-0680	13930_839-0680	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1	
13930_839-0681	13930_839-0681	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1	
13930_839-0682	13930_839-0682	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1	
13930_839-0683	13930_839-0683	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1	
13930_839-0688	13930_839-0688	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1	
13930_839-0689	13930_839-0689	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1	
13930_839-0690	13930_839-0690	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1	
13930_839-0691	13930_839-0691	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1	
13930_839-0692	13930_839-0692	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1	
13930_839-0693	13930_839-0693	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1	
13930_839-0694	13930_839-0694	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1	
13930_839-0695	13930_839-0695	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1	
13930_839-0696	13930_839-0696	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1	
13930_839-0697	13930_839-0697	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1	
13930_839-0698	13930_839-0698	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1	
13930_839-0699	13930_839-0699	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1	
13930_839-0700	13930_839-0700	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1	
13930_839-0701	13930_839-0701	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1	
13930_839-0702	13930_839-0702	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1	
13930_839-0703	13930_839-0703	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1	
13930_839-0704	13930_839-0704	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$28,428	Each	10%	\$25,585	Other	F1	
13930_839-0705	13930_839-0705	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$35,654	Each	10%	\$32,089	Other	F1	
13930_839-0706	13930_839-0706	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$7,474	Each	10%	\$6,727	Other	F1	
13930_839-0707	13930_839-0707	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$21,218	Each	10%	\$19,096	Other	F1	
13930_839-0712	13930_839-0712	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1	
13930_839-4805	13930_839-4805	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,937	Each	10%	\$6,243	Other	F1	
13930_839-4806	13930_839-4806	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1	
13930_839-4807	13930_839-4807	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,458	Each	10%	\$3,112	Other	F1	
13930_839-4808	13930_839-4808	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,717	Each	10%	\$6,946	Other	F1	
13930_839-4809	13930_839-4809	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1	
13930_839-4810	13930_839-4810	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1	
13930_839-4811	13930_839-4811	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13930_839-4812	13930_839-4812	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,616	Each	10%	\$5,054	Other	F1	
13930_839-4813	13930_839-4813	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13930_839-4814	13930_839-4814	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,436	Each	10%	\$3,092	Other	F1	
13930_839-4815	13930_839-4815	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13930_839-4816	13930_839-4816	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,499	Each	10%	\$3,150	Other	F1	
13930_839-4817	13930_839-4817	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,550	Each	10%	\$4,995	Other	F1	
13930_839-4818	13930_839-4818	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,627	Each	10%	\$6,864	Other	F1	
13930_839-4819	13930_839-4819	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,323	Each	10%	\$3,891	Other	F1	
13930_839-4820	13930_839-4820	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1	
13930_839-4821	13930_839-4821	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_839-4822	13930_839-4822	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1
13930_839-4823	13930_839-4823	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1
13930_839-4824	13930_839-4824	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1
13930_839-4825	13930_839-4825	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,181	Each	10%	\$1,063	Other	F1
13930_839-4826	13930_839-4826	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1
13930_839-4827	13930_839-4827	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,605	Each	10%	\$2,345	Other	F1
13930_839-4828	13930_839-4828	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13930_839-4829	13930_839-4829	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13930_839-4830	13930_839-4830	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
13930_839-4831	13930_839-4831	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,127	Each	10%	\$1,914	Other	F1
13930_839-4832	13930_839-4832	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,413	Each	10%	\$3,071	Other	F1
13930_839-4833	13930_839-4833	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1
13930_839-4834	13930_839-4834	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13930_839-4835	13930_839-4835	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,942	Each	10%	\$9,848	Other	F1
13930_839-4836	13930_839-4836	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
13930_839-4837	13930_839-4837	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1
13930_839-4838	13930_839-4838	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1
13930_839-4839	13930_839-4839	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13930_839-4840	13930_839-4840	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,270	Each	10%	\$2,043	Other	F1
13930_839-4841	13930_839-4841	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1
13930_839-4842	13930_839-4842	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,896	Each	10%	\$1,706	Other	F1
13930_839-4843	13930_839-4843	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,690	Each	10%	\$4,221	Other	F1
13930_839-4844	13930_839-4844	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,482	Each	10%	\$1,334	Other	F1
13930_839-4845	13930_839-4845	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1
13930_839-4846	13930_839-4846	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,721	Each	10%	\$4,249	Other	F1
13930_839-4847	13930_839-4847	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,676	Each	10%	\$2,408	Other	F1
13930_839-4848	13930_839-4848	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,652	Each	10%	\$1,487	Other	F1
13930_839-4849	13930_839-4849	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
13930_839-4850	13930_839-4850	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,764	Other	F1
13930_839-4851	13930_839-4851	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1
13930_839-4852	13930_839-4852	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,774	Each	10%	\$6,097	Other	F1
13930_839-4853	13930_839-4853	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1
13930_839-4854	13930_839-4854	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13930_839-4855	13930_839-4855	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
13930_839-4856	13930_839-4856	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13930_839-4857	13930_839-4857	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,378	Each	10%	\$2,141	Other	F1
13930_839-4858	13930_839-4858	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1
13930_839-4859	13930_839-4859	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
13930_839-4860	13930_839-4860	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1
13930_839-4861	13930_839-4861	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1
13930_839-4862	13930_839-4862	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1
13930_839-4863	13930_839-4863	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,902	Each	10%	\$5,311	Other	F1
13930_839-4864	13930_839-4864	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1
13930_839-4865	13930_839-4865	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
13930_839-4866	13930_839-4866	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13930_839-4867	13930_839-4867	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,858	Each	10%	\$7,972	Other	F1
13930_839-4868	13930_839-4868	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,086	Each	10%	\$3,677	Other	F1
13930_839-4869	13930_839-4869	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,963	Each	10%	\$7,166	Other	F1
13930_839-4870	13930_839-4870	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1
13930_839-4871	13930_839-4871	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1
13930_839-4872	13930_839-4872	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
13930_839-4873	13930_839-4873	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,962	Each	10%	\$4,466	Other	F1
13930_839-4874	13930_839-4874	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,174	Each	10%	\$5,557	Other	F1
13930_839-4875	13930_839-4875	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1
13930_839-4876	13930_839-4876	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,929	Each	10%	\$4,436	Other	F1
13930_839-4877	13930_839-4877	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,800	Each	10%	\$2,520	Other	F1
13930_839-4878	13930_839-4878	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,493	Each	10%	\$4,043	Other	F1
13930_839-4933	13930_839-4933	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,017	Each	10%	\$3,615	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								ALJP Category (REQUIRED) use drop-down	L(Column I/Column K)	
13930_839-4934	13930_839-4934	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,057	Each	10%	\$951	Other	F1	
13930_839-4935	13930_839-4935	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,294	Each	10%	\$3,865	Other	F1	
13930_839-4936	13930_839-4936	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,446	Each	10%	\$5,801	Other	F1	
13930_839-4937	13930_839-4937	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1	
13930_839-4938	13930_839-4938	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,973	Each	10%	\$2,676	Other	F1	
13930_839-4939	13930_839-4939	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,141	Each	10%	\$1,927	Other	F1	
13930_839-4940	13930_839-4940	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$6,253	Each	10%	\$5,626	Other	F1	
13930_839-4941	13930_839-4941	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$3,269	Each	10%	\$2,942	Other	F1	
13930_839-4942	13930_839-4942	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,890	Each	10%	\$1,701	Other	F1	
13930_839-4943	13930_839-4943	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,853	Each	10%	\$1,667	Other	F1	
13930_839-4944	13930_839-4944	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,317	Each	10%	\$1,186	Other	F1	
13930_839-4945	13930_839-4945	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,029	Each	10%	\$926	Other	F1	
13930_839-4946	13930_839-4946	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1	
13930_839-4947	13930_839-4947	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1	
13930_839-4948	13930_839-4948	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$9,533	Each	10%	\$8,580	Other	F1	
13930_839-4949	13930_839-4949	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$6,209	Each	10%	\$5,588	Other	F1	
13930_839-4950	13930_839-4950	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,733	Each	10%	\$1,559	Other	F1	
13930_839-4951	13930_839-4951	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$7,299	Each	10%	\$6,569	Other	F1	
13930_839-4952	13930_839-4952	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,561	Each	10%	\$5,005	Other	F1	
13930_839-4953	13930_839-4953	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$3,821	Each	10%	\$3,439	Other	F1	
13930_839-4954	13930_839-4954	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$866	Each	10%	\$780	Other	F1	
13930_839-4955	13930_839-4955	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,738	Each	10%	\$1,564	Other	F1	
13930_839-4956	13930_839-4956	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,299	Each	10%	\$3,869	Other	F1	
13930_839-4957	13930_839-4957	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1	
13930_839-4958	13930_839-4958	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1	
13930_839-4959	13930_839-4959	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1	
13930_839-4960	13930_839-4960	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$5,732	Each	10%	\$5,159	Other	F1	
13930_839-4961	13930_839-4961	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,083	Each	10%	\$975	Other	F1	
13930_839-4962	13930_839-4962	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$2,781	Each	10%	\$2,503	Other	F1	
13930_839-4963	13930_839-4963	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,120	Each	10%	\$7,308	Other	F1	
13930_839-4964	13930_839-4964	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$4,548	Each	10%	\$4,094	Other	F1	
13930_839-4965	13930_839-4965	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,909	Each	10%	\$5,318	Other	F1	
13930_839-4966	13930_839-4966	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$9,553	Each	10%	\$8,598	Other	F1	
13930_839-4967	13930_839-4967	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,682	Each	10%	\$3,314	Other	F1	
13930_839-4968	13930_839-4968	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,816	Each	10%	\$2,534	Other	F1	
13930_839-4969	13930_839-4969	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,128	Each	10%	\$2,815	Other	F1	
13930_839-4970	13930_839-4970	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,031	Each	10%	\$9,028	Other	F1	
13930_839-4971	13930_839-4971	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,518	Each	10%	\$4,067	Other	F1	
13930_839-4972	13930_839-4972	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,599	Each	10%	\$2,339	Other	F1	
13930_839-4973	13930_839-4973	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,388	Each	10%	\$2,149	Other	F1	
13930_839-4974	13930_839-4974	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1	
13930_839-4993	13930_839-4993	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,949	Each	10%	\$1,754	Other	F1	
13930_839-4994	13930_839-4994	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,951	Each	10%	\$6,256	Other	F1	
13930_839-4995	13930_839-4995	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$1,911	Each	10%	\$1,720	Other	F1	
13930_839-4996	13930_839-4996	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1	
13930_839-4997	13930_839-4997	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$9,810	Each	10%	\$8,829	Other	F1	
13930_839-4998	13930_839-4998	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$7,941	Each	10%	\$7,147	Other	F1	
13930_839-4999	13930_839-4999	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
13930_839-5000	13930_839-5000	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,204	Each	10%	\$3,784	Other	F1	
13930_839-5001	13930_839-5001	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1	
13930_839-5002	13930_839-5002	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$9,343	Each	10%	\$8,408	Other	F1	
13930_839-5003	13930_839-5003	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$11,678	Each	10%	\$10,510	Other	F1	
13930_839-5004	13930_839-5004	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,255	Each	10%	\$4,730	Other	F1	
13930_839-5005	13930_839-5005	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$9,927	Each	10%	\$8,934	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13930 839-5006	13930 839-5006	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$2,336	Each	10%	\$2,102	Other	F1	
13930 839-5007	13930 839-5007	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$9,830	Each	10%	\$8,847	Other	F1	
13930 839-5008	13930 839-5008	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$7,987	Each	10%	\$7,188	Other	F1	
13930 839-5009	13930 839-5009	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$7,373	Each	10%	\$6,635	Other	F1	
13930 839-5010	13930 839-5010	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$12,902	Each	10%	\$11,612	Other	F1	
13930 839-5011	13930 839-5011	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$12,288	Each	10%	\$11,059	Other	F1	
13930 839-5012	13930 839-5012	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail	\$11,394	Each	10%	\$10,255	Other	F1	
13930 839-5013	13930 839-5013	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$8,043	Each	10%	\$7,238	Other	F1	
13930 839-5014	13930 839-5014	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail	\$14,075	Each	10%	\$12,667	Other	F1	
13930 839-5015	13930 839-5015	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail	\$8,713	Each	10%	\$7,842	Other	F1	
13930 839-5016	13930 839-5016	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$13,405	Each	10%	\$12,064	Other	F1	
13930 839-5041	13930 839-5041	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$2,336	Each	10%	\$2,102	Other	F1	
13930 839-5042	13930 839-5042	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$3,737	Each	10%	\$3,363	Other	F1	
13930 839-5043	13930 839-5043	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1	
13930 839-5044	13930 839-5044	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,073	Each	10%	\$5,465	Other	F1	
13930 839-5045	13930 839-5045	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1	
13930 839-5046	13930 839-5046	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,920	Each	10%	\$2,628	Other	F1	
13930 839-5047	13930 839-5047	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1	
13930 839-5048	13930 839-5048	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,591	Each	10%	\$6,832	Other	F1	
13930 839-5049	13930 839-5049	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,262	Each	10%	\$11,036	Other	F1	
13930 839-5050	13930 839-5050	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1	
13930 839-5051	13930 839-5051	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$3,072	Each	10%	\$2,765	Other	F1	
13930 839-5052	13930 839-5052	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$4,915	Each	10%	\$4,424	Other	F1	
13930 839-5053	13930 839-5053	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$5,529	Each	10%	\$4,976	Other	F1	
13930 839-5054	13930 839-5054	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$10,444	Each	10%	\$9,400	Other	F1	
13930 839-5055	13930 839-5055	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$2,458	Each	10%	\$2,212	Other	F1	
13930 839-5056	13930 839-5056	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$2,681	Each	10%	\$2,413	Other	F1	
13930 839-5057	13930 839-5057	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$5,362	Each	10%	\$4,826	Other	F1	
13930 839-5058	13930 839-5058	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail	\$6,032	Each	10%	\$5,429	Other	F1	
13930 839-5059	13930 839-5059	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1	
13930 839-5060	13930 839-5060	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1	
13930 839-5073	13930 839-5073	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$22,915	Each	10%	\$20,624	Other	F1	
13930 839-5074	13930 839-5074	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$21,979	Each	10%	\$19,781	Other	F1	
13930 839-5075	13930 839-5075	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$18,419	Each	10%	\$16,577	Other	F1	
13930 839-5076	13930 839-5076	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$17,479	Each	10%	\$15,731	Other	F1	
13930 839-5077	13930 839-5077	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$12,993	Each	10%	\$11,694	Other	F1	
13930 839-5078	13930 839-5078	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$13,939	Each	10%	\$12,545	Other	F1	
13930 839-5079	13930 839-5079	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$8,364	Each	10%	\$7,528	Other	F1	
13930 839-5080	13930 839-5080	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$9,307	Each	10%	\$8,376	Other	F1	
13930 839-5081	13930 839-5081	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$4,770	Each	10%	\$4,293	Other	F1	
13930 839-5082	13930 839-5082	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$5,962	Each	10%	\$5,366	Other	F1	
13930 839-5083	13930 839-5083	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,296	Each	10%	\$1,166	Other	F1	
13930 839-5084	13930 839-5084	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,037	Each	10%	\$933	Other	F1	
13930 839-5085	13930 839-5085	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,017	Each	10%	\$5,415	Other	F1	
13930 839-5086	13930 839-5086	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,273	Each	10%	\$5,646	Other	F1	
13930 839-5087	13930 839-5087	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,710	Each	10%	\$4,239	Other	F1	
13930 839-5088	13930 839-5088	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,963	Each	10%	\$4,467	Other	F1	
13930 839-5089	13930 839-5089	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,390	Each	10%	\$3,051	Other	F1	
13930 839-5090	13930 839-5090	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,636	Each	10%	\$3,272	Other	F1	
13930 839-5091	13930 839-5091	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,212	Each	10%	\$1,991	Other	F1	
13930 839-5092	13930 839-5092	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,462	Each	10%	\$2,216	Other	F1	
13930 839-5093	13930 839-5093	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$31,893	Each	10%	\$28,704	Other	F1	
13930 839-5094	13930 839-5094	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$30,544	Each	10%	\$27,490	Other	F1	
13930 839-5095	13930 839-5095	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$25,682	Each	10%	\$23,114	Other	F1	
13930 839-5096	13930 839-5096	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$24,329	Each	10%	\$21,896	Other	F1	
13930 839-5097	13930 839-5097	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$18,129	Each	10%	\$16,316	Other	F1	
13930 839-5098	13930 839-5098	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$19,490	Each	10%	\$17,541	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
13930_839-5099	13930_839-5099	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$11,779	Each	10%	\$10,601	Other	F1
13930_839-5100	13930_839-5100	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$13,140	Each	10%	\$11,826	Other	F1
13930_839-5101	13930_839-5101	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$6,505	Each	10%	\$5,855	Other	F1
13930_839-5102	13930_839-5102	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$8,132	Each	10%	\$7,319	Other	F1
13930_839-5103	13930_839-5103	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,347	Each	10%	\$1,212	Other	F1
13930_839-5104	13930_839-5104	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,078	Each	10%	\$970	Other	F1
13930_839-5105	13930_839-5105	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,295	Each	10%	\$5,666	Other	F1
13930_839-5106	13930_839-5106	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,573	Each	10%	\$5,916	Other	F1
13930_839-5107	13930_839-5107	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,926	Each	10%	\$4,433	Other	F1
13930_839-5108	13930_839-5108	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,200	Each	10%	\$4,680	Other	F1
13930_839-5109	13930_839-5109	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,543	Each	10%	\$3,189	Other	F1
13930_839-5110	13930_839-5110	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,809	Each	10%	\$3,428	Other	F1
13930_839-5111	13930_839-5111	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,310	Each	10%	\$2,079	Other	F1
13930_839-5112	13930_839-5112	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,576	Each	10%	\$2,318	Other	F1
13930_839-5113	13930_839-5113	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$52,519	Each	10%	\$47,267	Other	F1
13930_839-5114	13930_839-5114	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$50,156	Each	10%	\$45,140	Other	F1
13930_839-5115	13930_839-5115	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$42,418	Each	10%	\$38,176	Other	F1
13930_839-5116	13930_839-5116	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$40,050	Each	10%	\$36,045	Other	F1
13930_839-5117	13930_839-5117	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,956	Each	10%	\$26,960	Other	F1
13930_839-5118	13930_839-5118	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$32,331	Each	10%	\$29,098	Other	F1
13930_839-5119	13930_839-5119	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,750	Each	10%	\$17,775	Other	F1
13930_839-5120	13930_839-5120	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$22,129	Each	10%	\$19,916	Other	F1
13930_839-5121	13930_839-5121	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,334	Each	10%	\$9,301	Other	F1
13930_839-5122	13930_839-5122	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,917	Each	10%	\$11,625	Other	F1
13930_839-5123	13930_839-5123	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$986	Each	10%	\$887	Other	F1
13930_839-5124	13930_839-5124	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$789	Each	10%	\$710	Other	F1
13930_839-5125	13930_839-5125	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,668	Each	10%	\$4,201	Other	F1
13930_839-5126	13930_839-5126	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4,888	Each	10%	\$4,399	Other	F1
13930_839-5127	13930_839-5127	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,651	Each	10%	\$3,286	Other	F1
13930_839-5128	13930_839-5128	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,867	Each	10%	\$3,480	Other	F1
13930_839-5129	13930_839-5129	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
13930_839-5130	13930_839-5130	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$2,831	Each	10%	\$2,548	Other	F1
13930_839-5131	13930_839-5131	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,706	Each	10%	\$1,535	Other	F1
13930_839-5132	13930_839-5132	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,911	Each	10%	\$1,720	Other	F1
13930_839-5133	13930_839-5133	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13930_839-5134	13930_839-5134	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13930_839-5171	13930_839-5171	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$25,487	Each	10%	\$22,938	Other	F1
13930_839-5172	13930_839-5172	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$24,443	Each	10%	\$21,999	Other	F1
13930_839-5173	13930_839-5173	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$20,509	Each	10%	\$18,458	Other	F1
13930_839-5174	13930_839-5174	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$19,461	Each	10%	\$17,515	Other	F1
13930_839-5175	13930_839-5175	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,495	Each	10%	\$13,046	Other	F1
13930_839-5176	13930_839-5176	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$15,553	Each	10%	\$13,998	Other	F1
13930_839-5177	13930_839-5177	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,357	Each	10%	\$8,421	Other	F1
13930_839-5178	13930_839-5178	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,413	Each	10%	\$9,372	Other	F1
13930_839-5179	13930_839-5179	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,217	Each	10%	\$4,695	Other	F1
13930_839-5180	13930_839-5180	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,522	Each	10%	\$5,870	Other	F1
13930_839-5181	13930_839-5181	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,396	Each	10%	\$1,256	Other	F1
13930_839-5182	13930_839-5182	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,117	Each	10%	\$1,005	Other	F1
13930_839-5183	13930_839-5183	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,112	Each	10%	\$5,501	Other	F1
13930_839-5184	13930_839-5184	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,373	Each	10%	\$5,736	Other	F1
13930_839-5185	13930_839-5185	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,760	Each	10%	\$4,284	Other	F1
13930_839-5186	13930_839-5186	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,016	Each	10%	\$4,514	Other	F1
13930_839-5187	13930_839-5187	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,391	Each	10%	\$3,052	Other	F1
13930_839-5188	13930_839-5188	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,638	Each	10%	\$3,274	Other	F1
13930_839-5189	13930_839-5189	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,195	Each	10%	\$1,976	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L1(Column I*Column K)	ALJP Proposed Category (REQUIRED use drop-down)	Product Category (if applicable)
13930_839-5190	13930_839-5190	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,443	Each	10%	\$2,199	Other	F1	
13930_839-5191	13930_839-5191	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$18,100	Each	10%	\$16,290	Other	F1	
13930_839-5192	13930_839-5192	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$17,440	Each	10%	\$15,696	Other	F1	
13930_839-5193	13930_839-5193	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$14,476	Each	10%	\$13,028	Other	F1	
13930_839-5194	13930_839-5194	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$13,812	Each	10%	\$12,431	Other	F1	
13930_839-5195	13930_839-5195	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$10,209	Each	10%	\$9,188	Other	F1	
13930_839-5196	13930_839-5196	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$10,880	Each	10%	\$9,792	Other	F1	
13930_839-5197	13930_839-5197	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,025	Each	10%	\$6,323	Other	F1	
13930_839-5198	13930_839-5198	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$6,362	Each	10%	\$5,726	Other	F1	
13930_839-5199	13930_839-5199	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$4,915	Each	10%	\$4,424	Other	F1	
13930_839-5200	13930_839-5200	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,932	Each	10%	\$3,539	Other	F1	
13930_839-5201	13930_839-5201	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$8,890	Each	10%	\$8,001	Other	F1	
13930_839-5202	13930_839-5202	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$6,995	Each	10%	\$6,296	Other	F1	
13930_839-5203	13930_839-5203	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$5,073	Each	10%	\$4,566	Other	F1	
13930_839-5204	13930_839-5204	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,409	Each	10%	\$3,068	Other	F1	
13930_839-5205	13930_839-5205	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,983	Each	10%	\$1,785	Other	F1	
13930_839-5206	13930_839-5206	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,587	Each	10%	\$1,428	Other	F1	
13930_839-5207	13930_839-5207	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,566	Each	10%	\$7,709	Other	F1	
13930_839-5208	13930_839-5208	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,675	Each	10%	\$6,008	Other	F1	
13930_839-5209	13930_839-5209	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,760	Each	10%	\$4,284	Other	F1	
13930_839-5210	13930_839-5210	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,088	Each	10%	\$2,779	Other	F1	
13930_839-5211	13930_839-5211	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$15,858	Each	10%	\$14,272	Other	F1	
13930_839-5212	13930_839-5212	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$15,243	Each	10%	\$13,719	Other	F1	
13930_839-5213	13930_839-5213	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$12,707	Each	10%	\$11,436	Other	F1	
13930_839-5214	13930_839-5214	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$12,091	Each	10%	\$10,882	Other	F1	
13930_839-5215	13930_839-5215	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$8,951	Each	10%	\$8,056	Other	F1	
13930_839-5216	13930_839-5216	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$9,572	Each	10%	\$8,615	Other	F1	
13930_839-5217	13930_839-5217	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$5,673	Each	10%	\$5,106	Other	F1	
13930_839-5218	13930_839-5218	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$6,289	Each	10%	\$5,660	Other	F1	
13930_839-5219	13930_839-5219	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$3,403	Each	10%	\$3,063	Other	F1	
13930_839-5220	13930_839-5220	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$4,253	Each	10%	\$3,828	Other	F1	
13930_839-5221	13930_839-5221	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,012	Each	10%	\$911	Other	F1	
13930_839-5222	13930_839-5222	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,819	Each	10%	\$5,237	Other	F1	
13930_839-5223	13930_839-5223	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,054	Each	10%	\$5,449	Other	F1	
13930_839-5224	13930_839-5224	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,557	Each	10%	\$4,101	Other	F1	
13930_839-5225	13930_839-5225	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,790	Each	10%	\$4,311	Other	F1	
13930_839-5226	13930_839-5226	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,282	Each	10%	\$2,954	Other	F1	
13930_839-5227	13930_839-5227	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,510	Each	10%	\$3,159	Other	F1	
13930_839-5228	13930_839-5228	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,145	Each	10%	\$1,931	Other	F1	
13930_839-5229	13930_839-5229	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,266	Each	10%	\$1,139	Other	F1	
13930_839-5230	13930_839-5230	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,379	Each	10%	\$2,141	Other	F1	
13930_839-5231	13930_839-5231	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$35,297	Each	10%	\$31,767	Other	F1	
13930_839-5232	13930_839-5232	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$33,803	Each	10%	\$30,423	Other	F1	
13930_839-5233	13930_839-5233	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$28,446	Each	10%	\$25,601	Other	F1	
13930_839-5234	13930_839-5234	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$26,946	Each	10%	\$24,251	Other	F1	
13930_839-5235	13930_839-5235	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$20,107	Each	10%	\$18,096	Other	F1	
13930_839-5236	13930_839-5236	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$21,618	Each	10%	\$19,456	Other	F1	
13930_839-5237	13930_839-5237	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$13,087	Each	10%	\$11,778	Other	F1	
13930_839-5238	13930_839-5238	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$14,599	Each	10%	\$13,139	Other	F1	
13930_839-5239	13930_839-5239	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$7,109	Each	10%	\$6,398	Other	F1	
13930_839-5240	13930_839-5240	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$8,886	Each	10%	\$7,997	Other	F1	
13930_839-5241	13930_839-5241	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,455	Each	10%	\$1,310	Other	F1	
13930_839-5242	13930_839-5242	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,164	Each	10%	\$1,048	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930 839-5243	13930 839-5243	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,397	Each	10%	\$5,757	Other	F1
13930 839-5244	13930 839-5244	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,680	Each	10%	\$6,012	Other	F1
13930 839-5245	13930 839-5245	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,981	Each	10%	\$4,483	Other	F1
13930 839-5246	13930 839-5246	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,258	Each	10%	\$4,732	Other	F1
13930 839-5247	13930 839-5247	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,547	Each	10%	\$3,192	Other	F1
13930 839-5248	13930 839-5248	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,814	Each	10%	\$3,433	Other	F1
13930 839-5249	13930 839-5249	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,295	Each	10%	\$2,066	Other	F1
13930 839-5250	13930 839-5250	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,560	Each	10%	\$2,304	Other	F1
13930 839-5251	13930 839-5251	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$26,452	Each	10%	\$23,807	Other	F1
13930 839-5252	13930 839-5252	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$25,425	Each	10%	\$22,883	Other	F1
13930 839-5253	13930 839-5253	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$21,231	Each	10%	\$19,108	Other	F1
13930 839-5254	13930 839-5254	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$20,198	Each	10%	\$18,178	Other	F1
13930 839-5255	13930 839-5255	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,997	Each	10%	\$13,497	Other	F1
13930 839-5256	13930 839-5256	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,040	Each	10%	\$14,436	Other	F1
13930 839-5257	13930 839-5257	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,580	Each	10%	\$9,522	Other	F1
13930 839-5258	13930 839-5258	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,541	Each	10%	\$8,587	Other	F1
13930 839-5259	13930 839-5259	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,949	Each	10%	\$6,254	Other	F1
13930 839-5260	13930 839-5260	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,559	Each	10%	\$5,003	Other	F1
13930 839-5261	13930 839-5261	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,327	Each	10%	\$8,394	Other	F1
13930 839-5262	13930 839-5262	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,340	Each	10%	\$6,606	Other	F1
13930 839-5263	13930 839-5263	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,324	Each	10%	\$4,792	Other	F1
13930 839-5264	13930 839-5264	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,577	Each	10%	\$3,219	Other	F1
13930 839-5265	13930 839-5265	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,060	Each	10%	\$1,854	Other	F1
13930 839-5266	13930 839-5266	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,648	Each	10%	\$1,483	Other	F1
13930 839-5267	13930 839-5267	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,964	Each	10%	\$8,068	Other	F1
13930 839-5268	13930 839-5268	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,983	Each	10%	\$6,285	Other	F1
13930 839-5269	13930 839-5269	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,977	Each	10%	\$4,479	Other	F1
13930 839-5270	13930 839-5270	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,226	Each	10%	\$2,903	Other	F1
13930 839-5271	13930 839-5271	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$22,616	Each	10%	\$20,354	Other	F1
13930 839-5272	13930 839-5272	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$21,695	Each	10%	\$19,526	Other	F1
13930 839-5273	13930 839-5273	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$18,174	Each	10%	\$16,357	Other	F1
13930 839-5274	13930 839-5274	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$17,250	Each	10%	\$15,525	Other	F1
13930 839-5275	13930 839-5275	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$12,820	Each	10%	\$11,538	Other	F1
13930 839-5276	13930 839-5276	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$13,750	Each	10%	\$12,375	Other	F1
13930 839-5277	13930 839-5277	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$8,245	Each	10%	\$7,421	Other	F1
13930 839-5278	13930 839-5278	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$9,172	Each	10%	\$8,255	Other	F1
13930 839-5279	13930 839-5279	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,717	Each	10%	\$4,245	Other	F1
13930 839-5280	13930 839-5280	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,895	Each	10%	\$5,306	Other	F1
13930 839-5281	13930 839-5281	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,049	Each	10%	\$944	Other	F1
13930 839-5282	13930 839-5282	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,085	Each	10%	\$5,477	Other	F1
13930 839-5283	13930 839-5283	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$6,343	Each	10%	\$5,709	Other	F1
13930 839-5284	13930 839-5284	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,764	Each	10%	\$4,288	Other	F1
13930 839-5285	13930 839-5285	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$5,019	Each	10%	\$4,517	Other	F1
13930 839-5286	13930 839-5286	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,429	Each	10%	\$3,086	Other	F1
13930 839-5287	13930 839-5287	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$3,677	Each	10%	\$3,309	Other	F1
13930 839-5288	13930 839-5288	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$2,238	Each	10%	\$2,014	Other	F1
13930 839-5289	13930 839-5289	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,312	Each	10%	\$1,181	Other	F1
13930 839-5290	13930 839-5290	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,489	Each	10%	\$2,240	Other	F1
13930 839-5291	13930 839-5291	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$57,659	Each	10%	\$51,893	Other	F1
13930 839-5292	13930 839-5292	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$55,064	Each	10%	\$49,558	Other	F1
13930 839-5293	13930 839-5293	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$46,583	Each	10%	\$41,925	Other	F1
13930 839-5294	13930 839-5294	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$43,982	Each	10%	\$39,584	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930 839-5295	13930 839-5295	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,914	Each	10%	\$29,623	Other	F1
13930 839-5296	13930 839-5296	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$35,525	Each	10%	\$31,973	Other	F1
13930 839-5297	13930 839-5297	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,712	Each	10%	\$19,541	Other	F1
13930 839-5298	13930 839-5298	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$24,327	Each	10%	\$21,894	Other	F1
13930 839-5299	13930 839-5299	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,277	Each	10%	\$10,149	Other	F1
13930 839-5300	13930 839-5300	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$14,096	Each	10%	\$12,686	Other	F1
13930 839-5301	13930 839-5301	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,071	Each	10%	\$964	Other	F1
13930 839-5302	13930 839-5302	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$857	Each	10%	\$771	Other	F1
13930 839-5303	13930 839-5303	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,748	Each	10%	\$4,273	Other	F1
13930 839-5304	13930 839-5304	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,972	Each	10%	\$4,475	Other	F1
13930 839-5305	13930 839-5305	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,696	Each	10%	\$3,326	Other	F1
13930 839-5306	13930 839-5306	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,630	Each	10%	\$2,367	Other	F1
13930 839-5307	13930 839-5307	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1,698	\$2,839	Each	10%	\$2,555	Other	F1
13930 839-5308	13930 839-5308	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1,903	\$1,698	Each	10%	\$1,528	Other	F1
13930 839-5309	13930 839-5309	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1,903	\$1,903	Each	10%	\$1,713	Other	F1
13930 839-5310	13930 839-5310	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,040	Each	10%	\$42,336	Other	F1
13930 839-5311	13930 839-5311	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$44,999	Each	10%	\$40,499	Other	F1
13930 839-5312	13930 839-5312	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,948	Each	10%	\$34,153	Other	F1
13930 839-5313	13930 839-5313	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,901	Each	10%	\$32,311	Other	F1
13930 839-5314	13930 839-5314	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,821	Each	10%	\$24,139	Other	F1
13930 839-5315	13930 839-5315	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,880	Each	10%	\$25,992	Other	F1
13930 839-5316	13930 839-5316	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,615	Each	10%	\$17,654	Other	F1
13930 839-5317	13930 839-5317	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,553	Each	10%	\$15,798	Other	F1
13930 839-5318	13930 839-5318	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,707	Each	10%	\$10,536	Other	F1
13930 839-5319	13930 839-5319	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,365	Each	10%	\$8,429	Other	F1
13930 839-5320	13930 839-5320	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$6,951	Each	10%	\$6,256	Other	F1
13930 839-5321	13930 839-5321	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$5,472	Each	10%	\$4,925	Other	F1
13930 839-5322	13930 839-5322	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$3,969	Each	10%	\$3,572	Other	F1
13930 839-5323	13930 839-5323	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$2,663	Each	10%	\$2,397	Other	F1
13930 839-5324	13930 839-5324	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$1,507	Each	10%	\$1,356	Other	F1
13930 839-5325	13930 839-5325	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,206	Each	10%	\$1,085	Other	F1
13930 839-5326	13930 839-5326	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,650	Each	10%	\$5,985	Other	F1
13930 839-5327	13930 839-5327	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,177	Each	10%	\$4,659	Other	F1
13930 839-5328	13930 839-5328	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,686	Each	10%	\$3,317	Other	F1
13930 839-5329	13930 839-5329	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,383	Each	10%	\$2,145	Other	F1
13930 839-5330	13930 839-5330	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$38,723	Each	10%	\$34,851	Other	F1
13930 839-5331	13930 839-5331	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$37,009	Each	10%	\$33,308	Other	F1
13930 839-5332	13930 839-5332	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$31,252	Each	10%	\$28,127	Other	F1
13930 839-5333	13930 839-5333	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$29,534	Each	10%	\$26,581	Other	F1
13930 839-5334	13930 839-5334	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$22,069	Each	10%	\$19,862	Other	F1
13930 839-5335	13930 839-5335	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$23,795	Each	10%	\$21,416	Other	F1
13930 839-5336	13930 839-5336	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$14,499	Each	10%	\$13,049	Other	F1
13930 839-5337	13930 839-5337	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$16,225	Each	10%	\$14,603	Other	F1
13930 839-5338	13930 839-5338	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$7,692	Each	10%	\$6,923	Other	F1
13930 839-5339	13930 839-5339	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$9,615	Each	10%	\$8,654	Other	F1
13930 839-5340	13930 839-5340	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$765	Each	10%	\$689	Other	F1
13930 839-5341	13930 839-5341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,510	Each	10%	\$4,059	Other	F1
13930 839-5342	13930 839-5342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,719	Each	10%	\$4,247	Other	F1
13930 839-5343	13930 839-5343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,528	Each	10%	\$3,175	Other	F1
13930 839-5344	13930 839-5344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,734	Each	10%	\$3,361	Other	F1
13930 839-5345	13930 839-5345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,536	Each	10%	\$2,282	Other	F1
13930 839-5346	13930 839-5346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$2,734	Each	10%	\$2,461	Other	F1
13930 839-5347	13930 839-5347	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,650	Each	10%	\$1,485	Other	F1
13930 839-5348	13930 839-5348	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$956	Each	10%	\$860	Other	F1
13930 839-5349	13930 839-5349	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,847	Each	10%	\$1,662	Other	F1
13930 839-5350	13930 839-5350	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,847	Each	10%	\$1,662	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
13930_839-5643	13930_839-5643	HyperConverged Infra	Customer Provided vSAN VCF on VxRail ELA	\$0	Each	10%	\$0	Other	F1
13930_839-9851	13930_839-9851	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1
13930_839-9852	13930_839-9852	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$23,162	Each	10%	\$20,846	Other	F1
13930_839-9853	13930_839-9853	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1
13930_839-9854	13930_839-9854	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1
13930_839-9855	13930_839-9855	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1
13930_839-9856	13930_839-9856	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1
13930_839-9857	13930_839-9857	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$44,757	Each	10%	\$40,281	Other	F1
13930_839-9858	13930_839-9858	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$55,471	Each	10%	\$49,924	Other	F1
13930_839-9859	13930_839-9859	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$13,770	Each	10%	\$12,393	Other	F1
13930_839-9860	13930_839-9860	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$34,070	Each	10%	\$30,663	Other	F1
13930_839-9861	13930_839-9861	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$20,719	Each	10%	\$18,647	Other	F1
13930_839-9862	13930_839-9862	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$11,812	Each	10%	\$10,631	Other	F1
13930_839-9863	13930_839-9863	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$29,367	Each	10%	\$26,430	Other	F1
13930_839-9864	13930_839-9864	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$38,556	Each	10%	\$34,700	Other	F1
13930_839-9865	13930_839-9865	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$47,761	Each	10%	\$42,985	Other	F1
13930_839-9866	13930_839-9866	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$42,330	Each	10%	\$38,097	Other	F1
13930_839-9867	13930_839-9867	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$53,051	Each	10%	\$47,746	Other	F1
13930_839-9868	13930_839-9868	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$11,017	Each	10%	\$9,915	Other	F1
13930_839-9869	13930_839-9869	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$31,630	Each	10%	\$28,467	Other	F1
13930_839-9874	13930_839-9874	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$20,054	Each	10%	\$18,049	Other	F1
13930_839-9875	13930_839-9875	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%	\$7,550	Other	F1
13930_839-9876	13930_839-9876	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,088	Each	10%	\$9,079	Other	F1
13930_839-9877	13930_839-9877	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%	\$4,330	Other	F1
13930_839-9878	13930_839-9878	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1
13930_839-9879	13930_839-9879	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%	\$15,823	Other	F1
13930_839-9880	13930_839-9880	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%	\$19,906	Other	F1
13930_839-9881	13930_839-9881	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$20,365	Each	10%	\$18,329	Other	F1
13930_839-9882	13930_839-9882	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$25,392	Each	10%	\$22,853	Other	F1
13930_839-9883	13930_839-9883	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$6,707	Each	10%	\$6,036	Other	F1
13930_839-9884	13930_839-9884	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,366	Each	10%	\$13,829	Other	F1
13930_839-9885	13930_839-9885	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$9,097	Each	10%	\$8,187	Other	F1
13930_839-9886	13930_839-9886	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$6,013	Each	10%	\$5,412	Other	F1
13930_839-9887	13930_839-9887	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$14,011	Each	10%	\$12,610	Other	F1
13930_839-9888	13930_839-9888	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$18,527	Each	10%	\$16,674	Other	F1
13930_839-9889	13930_839-9889	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$23,062	Each	10%	\$20,756	Other	F1
13930_839-9890	13930_839-9890	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$19,375	Each	10%	\$17,438	Other	F1
13930_839-9891	13930_839-9891	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$24,406	Each	10%	\$21,965	Other	F1
13930_839-9892	13930_839-9892	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$5,365	Each	10%	\$4,829	Other	F1
13930_839-9893	13930_839-9893	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$14,368	Each	10%	\$12,931	Other	F1
13930_839-9898	13930_839-9898	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$9,335	Each	10%	\$8,402	Other	F1
13930_839-9899	13930_839-9899	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%	\$5,121	Other	F1
13930_839-9900	13930_839-9900	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,434	Each	10%	\$5,791	Other	F1
13930_839-9901	13930_839-9901	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%	\$3,129	Other	F1
13930_839-9902	13930_839-9902	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%	\$8,140	Other	F1
13930_839-9903	13930_839-9903	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%	\$11,016	Other	F1
13930_839-9904	13930_839-9904	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%	\$13,908	Other	F1
13930_839-9905	13930_839-9905	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$13,530	Each	10%	\$12,177	Other	F1
13930_839-9906	13930_839-9906	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$16,959	Each	10%	\$15,263	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930_839-9907	13930_839-9907	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$4,690	Each	10%		\$4,221	Other	F1
13930_839-9908	13930_839-9908	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,130	Each	10%		\$9,117	Other	F1
13930_839-9909	13930_839-9909	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$5,830	Each	10%		\$5,247	Other	F1
13930_839-9910	13930_839-9910	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$4,347	Each	10%		\$3,912	Other	F1
13930_839-9911	13930_839-9911	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$9,670	Each	10%		\$8,703	Other	F1
13930_839-9912	13930_839-9912	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,864	Each	10%		\$11,578	Other	F1
13930_839-9913	13930_839-9913	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,074	Each	10%		\$14,467	Other	F1
13930_839-9914	13930_839-9914	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$12,916	Each	10%		\$11,624	Other	F1
13930_839-9915	13930_839-9915	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$16,347	Each	10%		\$14,712	Other	F1
13930_839-9916	13930_839-9916	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$3,752	Each	10%		\$3,377	Other	F1
13930_839-9917	13930_839-9917	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$9,511	Each	10%		\$8,560	Other	F1
13930_839-9922	13930_839-9922	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$6,308	Each	10%		\$5,677	Other	F1
13930_843-2060	13930_843-2060	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,247	Each	10%		\$1,123	Other	F1
13930_843-2061	13930_843-2061	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%		\$2,245	Other	F1
13930_843-2062	13930_843-2062	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%		\$3,368	Other	F1
13930_843-2063	13930_843-2063	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,990	Each	10%		\$4,491	Other	F1
13930_843-2064	13930_843-2064	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,237	Each	10%		\$5,613	Other	F1
13930_843-2065	13930_843-2065	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%		\$1,276	Other	F1
13930_843-2066	13930_843-2066	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%		\$2,552	Other	F1
13930_843-2067	13930_843-2067	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%		\$3,827	Other	F1
13930_843-2068	13930_843-2068	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%		\$5,103	Other	F1
13930_843-2069	13930_843-2069	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%		\$6,379	Other	F1
13930_843-2070	13930_843-2070	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,531	Each	10%		\$1,378	Other	F1
13930_843-2071	13930_843-2071	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,062	Each	10%		\$2,756	Other	F1
13930_843-2072	13930_843-2072	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%		\$4,133	Other	F1
13930_843-2073	13930_843-2073	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%		\$5,511	Other	F1
13930_843-2074	13930_843-2074	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%		\$6,889	Other	F1
13930_843-2075	13930_843-2075	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%		\$1,327	Other	F1
13930_843-2076	13930_843-2076	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%		\$2,654	Other	F1
13930_843-2077	13930_843-2077	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,423	Each	10%		\$3,980	Other	F1
13930_843-2078	13930_843-2078	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,897	Each	10%		\$5,307	Other	F1
13930_843-2079	13930_843-2079	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,371	Each	10%		\$6,634	Other	F1
13930_843-2080	13930_843-2080	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%		\$1,734	Other	F1
13930_843-2081	13930_843-2081	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%		\$3,469	Other	F1
13930_843-2082	13930_843-2082	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$5,782	Each	10%		\$5,203	Other	F1
13930_843-2083	13930_843-2083	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,709	Each	10%		\$6,938	Other	F1
13930_843-2084	13930_843-2084	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,636	Each	10%		\$8,672	Other	F1
13930_843-2085	13930_843-2085	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%		\$1,971	Other	F1
13930_843-2086	13930_843-2086	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%		\$3,942	Other	F1
13930_843-2087	13930_843-2087	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%		\$5,913	Other	F1
13930_843-2088	13930_843-2088	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%		\$7,884	Other	F1
13930_843-2089	13930_843-2089	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%		\$9,855	Other	F1
13930_843-2090	13930_843-2090	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%		\$2,129	Other	F1
13930_843-2091	13930_843-2091	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%		\$4,257	Other	F1
13930_843-2092	13930_843-2092	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,096	Each	10%		\$6,386	Other	F1
13930_843-2093	13930_843-2093	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,461	Each	10%		\$8,515	Other	F1
13930_843-2094	13930_843-2094	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$11,826	Each	10%		\$10,643	Other	F1
13930_843-2095	13930_843-2095	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$2,278	Each	10%		\$2,050	Other	F1
13930_843-2096	13930_843-2096	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$4,555	Each	10%		\$4,100	Other	F1
13930_843-2097	13930_843-2097	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$6,833	Each	10%		\$6,150	Other	F1
13930_843-2098	13930_843-2098	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$9,110	Each	10%		\$8,199	Other	F1
13930_843-2099	13930_843-2099	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$11,388	Each	10%		\$10,249	Other	F1
13930_843-2100	13930_843-2100	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%		\$1,523	Other	F1
13930_843-2101	13930_843-2101	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%		\$3,045	Other	F1
13930_843-2102	13930_843-2102	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%		\$4,568	Other	F1
13930_843-2103	13930_843-2103	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%		\$6,090	Other	F1
13930_843-2104	13930_843-2104	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%		\$7,613	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13930 843-2105	13930 843-2105	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1	
13930 843-2106	13930 843-2106	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1	
13930 843-2107	13930 843-2107	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1	
13930 843-2108	13930 843-2108	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1	
13930 843-2109	13930 843-2109	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1	
13930 843-2110	13930 843-2110	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1	
13930 843-2111	13930 843-2111	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1	
13930 843-2112	13930 843-2112	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1	
13930 843-2113	13930 843-2113	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1	
13930 843-2114	13930 843-2114	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1	
13930 843-2115	13930 843-2115	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1	
13930 843-2116	13930 843-2116	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1	
13930 843-2117	13930 843-2117	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1	
13930 843-2118	13930 843-2118	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1	
13930 843-2119	13930 843-2119	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1	
13930 843-2120	13930 843-2120	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1	
13930 843-2121	13930 843-2121	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1	
13930 843-2122	13930 843-2122	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1	
13930 843-2123	13930 843-2123	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1	
13930 843-2124	13930 843-2124	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1	
13930 843-2125	13930 843-2125	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1	
13930 843-2126	13930 843-2126	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1	
13930 843-2127	13930 843-2127	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1	
13930 843-2128	13930 843-2128	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1	
13930 843-2129	13930 843-2129	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1	
13930 843-2130	13930 843-2130	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1	
13930 843-2131	13930 843-2131	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1	
13930 843-2132	13930 843-2132	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1	
13930 843-2133	13930 843-2133	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1	
13930 843-2134	13930 843-2134	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1	
13930 843-2135	13930 843-2135	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1	
13930 843-2136	13930 843-2136	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1	
13930 843-2137	13930 843-2137	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1	
13930 843-2138	13930 843-2138	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1	
13930 843-2139	13930 843-2139	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1	
13930 843-2140	13930 843-2140	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1	
13930 843-2141	13930 843-2141	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1	
13930 843-2142	13930 843-2142	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1	
13930 843-2143	13930 843-2143	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1	
13930 843-2144	13930 843-2144	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1	
13930 843-2145	13930 843-2145	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1	
13930 843-2146	13930 843-2146	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1	
13930 843-2147	13930 843-2147	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1	
13930 843-2148	13930 843-2148	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1	
13930 843-2149	13930 843-2149	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1	
13930 843-2150	13930 843-2150	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1	
13930 843-2151	13930 843-2151	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1	
13930 843-2152	13930 843-2152	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1	
13930 843-2153	13930 843-2153	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1	
13930 843-2154	13930 843-2154	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1	
13930 843-2155	13930 843-2155	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1	
13930 843-2156	13930 843-2156	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1	
13930 843-2157	13930 843-2157	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1	
13930 843-2158	13930 843-2158	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1	
13930 843-2159	13930 843-2159	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1	
13930 843-2160	13930 843-2160	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13930_843-2212	13930_843-2212	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2213	13930_843-2213	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2214	13930_843-2214	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2215	13930_843-2215	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2216	13930_843-2216	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2217	13930_843-2217	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2218	13930_843-2218	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2219	13930_843-2219	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2220	13930_843-2220	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2221	13930_843-2221	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2222	13930_843-2222	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2223	13930_843-2223	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2224	13930_843-2224	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2225	13930_843-2225	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2226	13930_843-2226	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2227	13930_843-2227	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2228	13930_843-2228	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2229	13930_843-2229	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2230	13930_843-2230	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2231	13930_843-2231	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2232	13930_843-2232	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2233	13930_843-2233	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2234	13930_843-2234	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2235	13930_843-2235	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2236	13930_843-2236	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2237	13930_843-2237	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2238	13930_843-2238	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2239	13930_843-2239	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2240	13930_843-2240	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2241	13930_843-2241	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2242	13930_843-2242	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2243	13930_843-2243	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2244	13930_843-2244	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2245	13930_843-2245	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2246	13930_843-2246	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2247	13930_843-2247	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2248	13930_843-2248	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2249	13930_843-2249	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2250	13930_843-2250	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2251	13930_843-2251	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2252	13930_843-2252	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2253	13930_843-2253	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2254	13930_843-2254	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2255	13930_843-2255	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2256	13930_843-2256	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2257	13930_843-2257	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2258	13930_843-2258	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-2259	13930_843-2259	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13930_843-9309	13930_843-9309	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,924	Each	10%	\$3,532	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930_843-9310	13930_843-9310	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$3,924	Each	10%	\$3,532	Other	F1
13930_843-9311	13930_843-9311	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$4,578	Each	10%	\$4,120	Other	F1
13930_843-9312	13930_843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
13930_843-9313	13930_843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	Other	F1
13930_843-9314	13930_843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	Other	F1
13930_843-9315	13930_843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	Other	F1
13930_843-9316	13930_843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	Other	F1
13930_843-9317	13930_843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	Other	F1
13930_843-9318	13930_843-9318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,578	Each	10%	\$4,120	Other	F1
13930_843-9319	13930_843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	Other	F1
13930_843-9320	13930_843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
13930_843-9321	13930_843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
13930_843-9324	13930_843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
13930_843-9325	13930_843-9325	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,752	Each	10%	\$1,577	Other	F1
13930_843-9326	13930_843-9326	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,044	Each	10%	\$1,840	Other	F1
13930_843-9329	13930_843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1
13930_843-9330	13930_843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1
13930_843-9331	13930_843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1
13930_843-9338	13930_843-9338	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,308	Each	10%	\$1,177	Other	F1
13930_843-9339	13930_843-9339	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,526	Each	10%	\$1,373	Other	F1
13930_843-9347	13930_843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1
13930_843-9348	13930_843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1
13930_843-9349	13930_843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1
13930_843-9350	13930_843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1
13930_843-9351	13930_843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1
13930_843-9352	13930_843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1
13930_843-9355	13930_843-9355	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,308	Each	10%	\$1,177	Other	F1
13930_843-9356	13930_843-9356	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,526	Each	10%	\$1,373	Other	F1
13930_843-9357	13930_843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1
13930_843-9358	13930_843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1
13930_843-9359	13930_843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1
13930_843-9360	13930_843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1
13930_843-9361	13930_843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1
13930_843-9364	13930_843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1
13930_843-9365	13930_843-9365	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,044	Each	10%	\$1,840	Other	F1
13930_843-9366	13930_843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
13930_843-9367	13930_843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1
13930_843-9368	13930_843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1
13930_843-9370	13930_843-9370	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,752	Each	10%	\$1,577	Other	F1
13930_843-9371	13930_843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
13930_843-9372	13930_843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1
13930_844-7624	13930_844-7624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13930_844-7625	13930_844-7625	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13930_844-7626	13930_844-7626	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13930_844-7627	13930_844-7627	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13930_844-7628	13930_844-7628	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13930_844-7629	13930_844-7629	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13930_844-7630	13930_844-7630	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13930_844-7631	13930_844-7631	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13930_844-7640	13930_844-7640	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-	\$99,999	Each	10%	\$89,999	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13930_844-7641	13930_844-7641	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7642	13930_844-7642	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7643	13930_844-7643	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7648	13930_844-7648	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7649	13930_844-7649	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7650	13930_844-7650	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7651	13930_844-7651	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7654	13930_844-7654	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7655	13930_844-7655	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7656	13930_844-7656	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_844-7659	13930_844-7659	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13930_846-6498	13930_846-6498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6499	13930_846-6499	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-6500	13930_846-6500	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930_846-6501	13930_846-6501	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-6502	13930_846-6502	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6503	13930_846-6503	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930_846-6504	13930_846-6504	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-6505	13930_846-6505	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930_846-6506	13930_846-6506	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6507	13930_846-6507	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-6508	13930_846-6508	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6509	13930_846-6509	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6510	13930_846-6510	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6511	13930_846-6511	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6512	13930_846-6512	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6513	13930_846-6513	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6514	13930_846-6514	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6515	13930_846-6515	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6516	13930_846-6516	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-6517	13930_846-6517	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6518	13930_846-6518	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6519	13930_846-6519	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6520	13930_846-6520	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6521	13930_846-6521	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-6522	13930_846-6522	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6523	13930_846-6523	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6524	13930_846-6524	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6525	13930_846-6525	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6526	13930_846-6526	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-6527	13930_846-6527	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-6569	13930_846-6569	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$4,488	Each	10%	\$4,039	Other	F1	
13930_846-6570	13930_846-6570	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$2,202	Each	10%	\$1,982	Other	F1	
13930_846-6571	13930_846-6571	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,912	Each	10%	\$12,521	Other	F1	
13930_846-6572	13930_846-6572	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$7,041	Each	10%	\$6,337	Other	F1	
13930_846-6573	13930_846-6573	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$4,407	Each	10%	\$3,966	Other	F1	
13930_846-6574	13930_846-6574	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$6,005	Each	10%	\$5,404	Other	F1	
13930_846-6575	13930_846-6575	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1	
13930_846-6576	13930_846-6576	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_846-6577	13930_846-6577	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,327	Each	10%	\$9,295	Other	F1
13930_846-6578	13930_846-6578	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$805	Each	10%	\$725	Other	F1
13930_846-6579	13930_846-6579	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1
13930_846-6580	13930_846-6580	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1
13930_846-6581	13930_846-6581	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,045	Each	10%	\$1,840	Other	F1
13930_846-6582	13930_846-6582	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,674	Each	10%	\$11,407	Other	F1
13930_846-6583	13930_846-6583	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,521	Each	10%	\$3,169	Other	F1
13930_846-6584	13930_846-6584	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,548	Each	10%	\$3,193	Other	F1
13930_846-6585	13930_846-6585	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$5,304	Each	10%	\$4,774	Other	F1
13930_846-6586	13930_846-6586	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
13930_846-6587	13930_846-6587	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
13930_846-6589	13930_846-6589	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,139	Each	10%	\$9,126	Other	F1
13930_846-6593	13930_846-6593	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,010	Each	10%	\$9,909	Other	F1
13930_846-6594	13930_846-6594	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
13930_846-6596	13930_846-6596	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
13930_846-6597	13930_846-6597	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,388	Each	10%	\$8,450	Other	F1
13930_846-6599	13930_846-6599	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1
13930_846-6600	13930_846-6600	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,606	Each	10%	\$4,145	Other	F1
13930_846-6601	13930_846-6601	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
13930_846-6603	13930_846-6603	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
13930_846-6604	13930_846-6604	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,262	Each	10%	\$7,436	Other	F1
13930_846-6606	13930_846-6606	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,895	Each	10%	\$5,306	Other	F1
13930_846-6607	13930_846-6607	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$5,505	Each	10%	\$4,954	Other	F1
13930_846-6649	13930_846-6649	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,284	Each	10%	\$3,856	Other	F1
13930_846-6650	13930_846-6650	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,752	Each	10%	\$2,477	Other	F1
13930_846-6651	13930_846-6651	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,235	Each	10%	\$3,811	Other	F1
13930_846-6652	13930_846-6652	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,590	Each	10%	\$5,031	Other	F1
13930_846-6653	13930_846-6653	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$7,426	Each	10%	\$6,683	Other	F1
13930_846-6654	13930_846-6654	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,559	Each	10%	\$2,303	Other	F1
13930_846-6655	13930_846-6655	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,513	Each	10%	\$2,262	Other	F1
13930_846-6656	13930_846-6656	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,352	Each	10%	\$5,717	Other	F1
13930_846-6657	13930_846-6657	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,205	Each	10%	\$10,984	Other	F1
13930_846-6658	13930_846-6658	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,434	Each	10%	\$10,290	Other	F1
13930_846-6659	13930_846-6659	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,027	Each	10%	\$4,524	Other	F1
13930_846-6660	13930_846-6660	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,694	Each	10%	\$4,225	Other	F1
13930_846-6661	13930_846-6661	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,677	Each	10%	\$5,109	Other	F1
13930_846-6662	13930_846-6662	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,428	Each	10%	\$1,285	Other	F1
13930_846-6663	13930_846-6663	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,459	Each	10%	\$4,913	Other	F1
13930_846-6664	13930_846-6664	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,129	Each	10%	\$3,716	Other	F1
13930_846-6665	13930_846-6665	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,712	Each	10%	\$5,141	Other	F1
13930_846-6666	13930_846-6666	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
13930_846-6667	13930_846-6667	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
13930_846-6668	13930_846-6668	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
13930_846-6669	13930_846-6669	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,258	Each	10%	\$3,832	Other	F1
13930_846-6670	13930_846-6670	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,627	Each	10%	\$4,164	Other	F1
13930_846-6671	13930_846-6671	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
13930_846-6672	13930_846-6672	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
13930_846-6673	13930_846-6673	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,429	Each	10%	\$1,286	Other	F1
13930_846-6674	13930_846-6674	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$2,858	Each	10%	\$2,572	Other	F1
13930_846-6675	13930_846-6675	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
13930_846-6676	13930_846-6676	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$921	Each	10%	\$829	Other	F1
13930_846-6677	13930_846-6677	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,074	Each	10%	\$15,367	Other	F1
13930_846-6678	13930_846-6678	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,474	Each	10%	\$1,326	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930 846-6679	13930 846-6679	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
13930 846-6680	13930 846-6680	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
13930 846-6681	13930 846-6681	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$5,282	Each	10%	\$4,753	Other	F1
13930 846-6682	13930 846-6682	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,493	Each	10%	\$3,144	Other	F1
13930 846-6683	13930 846-6683	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$2,970	Each	10%	\$2,673	Other	F1
13930 846-6684	13930 846-6684	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$853	Each	10%	\$768	Other	F1
13930 846-6685	13930 846-6685	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$3,872	Each	10%	\$3,485	Other	F1
13930 846-6686	13930 846-6686	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$2,656	Each	10%	\$2,571	Other	F1
13930 846-6687	13930 846-6687	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$5,941	Each	10%	\$5,347	Other	F1
13930 846-6688	13930 846-6688	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$3,970	Each	10%	\$3,573	Other	F1
13930 846-6689	13930 846-6689	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$682	Each	10%	\$613	Other	F1
13930 846-6690	13930 846-6690	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$4,264	Each	10%	\$3,838	Other	F1
13930 846-6691	13930 846-6691	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,535	Each	10%	\$2,281	Other	F1
13930 846-6692	13930 846-6692	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$2,329	Each	10%	\$2,096	Other	F1
13930 846-6693	13930 846-6693	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,485	Each	10%	\$1,337	Other	F1
13930 846-6711	13930 846-6711	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,252	Each	10%	\$2,026	Other	F1
13930 846-6712	13930 846-6712	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,753	Each	10%	\$3,377	Other	F1
13930 846-6713	13930 846-6713	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$1,549	Each	10%	\$1,394	Other	F1
13930 846-6714	13930 846-6714	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,404	Each	10%	\$3,964	Other	F1
13930 846-6715	13930 846-6715	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$2,441	Each	10%	\$2,197	Other	F1
13930 846-6716	13930 846-6716	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$9,486	Each	10%	\$8,537	Other	F1
13930 846-6717	13930 846-6717	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,085	Each	10%	\$2,776	Other	F1
13930 846-6718	13930 846-6718	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$16,442	Each	10%	\$14,797	Other	F1
13930 846-6719	13930 846-6719	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,346	Each	10%	\$3,011	Other	F1
13930 846-6780	13930 846-6780	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$11,130	Each	10%	\$10,017	Other	F1
13930 846-6781	13930 846-6781	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$2,869	Each	10%	\$2,582	Other	F1
13930 846-6782	13930 846-6782	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$3,183	Each	10%	\$2,864	Other	F1
13930 846-6783	13930 846-6783	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$6,781	Each	10%	\$6,103	Other	F1
13930 846-6784	13930 846-6784	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,795	Each	10%	\$1,616	Other	F1
13930 846-6803	13930 846-6803	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$4,094	Each	10%	\$3,685	Other	F1
13930 846-6804	13930 846-6804	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$3,415	Each	10%	\$3,073	Other	F1
13930 846-6805	13930 846-6805	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$4,027	Each	10%	\$3,624	Other	F1
13930 846-6806	13930 846-6806	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$11,736	Each	10%	\$10,562	Other	F1
13930 846-6807	13930 846-6807	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,839	Each	10%	\$2,555	Other	F1
13930 846-6808	13930 846-6808	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,422	Each	10%	\$3,979	Other	F1
13930 846-6809	13930 846-6809	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$6,577	Each	10%	\$5,919	Other	F1
13930 846-6810	13930 846-6810	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$2,416	Each	10%	\$2,175	Other	F1
13930 846-6811	13930 846-6811	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,363	Each	10%	\$1,227	Other	F1
13930 846-6812	13930 846-6812	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,323	Each	10%	\$6,591	Other	F1
13930 846-6813	13930 846-6813	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,542	Each	10%	\$1,388	Other	F1
13930 846-6814	13930 846-6814	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$4,287	Each	10%	\$3,859	Other	F1
13930 846-6815	13930 846-6815	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$4,080	Each	10%	\$3,672	Other	F1
13930 846-6816	13930 846-6816	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,591	Each	10%	\$3,232	Other	F1
13930 846-6817	13930 846-6817	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$1,611	Each	10%	\$1,450	Other	F1
13930 846-6818	13930 846-6818	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$2,287	Each	10%	\$2,058	Other	F1
13930 846-6838	13930 846-6838	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930 846-6839	13930 846-6839	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930 846-6840	13930 846-6840	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930 846-6841	13930 846-6841	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930 846-6842	13930 846-6842	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930 846-6843	13930 846-6843	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930 846-6844	13930 846-6844	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930 846-6845	13930 846-6845	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930 846-6846	13930 846-6846	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930 846-6847	13930 846-6847	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930 846-6848	13930 846-6848	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,774	Each	10%	\$1,597	Other	F1
13930 846-6849	13930 846-6849	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$5,738	Each	10%	\$5,164	Other	F1
13930 846-6850	13930 846-6850	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$4,882	Each	10%	\$4,394	Other	F1
13930 846-6851	13930 846-6851	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$1,323	Each	10%	\$1,191	Other	F1
13930 846-6852	13930 846-6852	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-	\$1,164	Each	10%	\$1,048	Other	F1
13930 846-6853	13930 846-6853	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$2,948	Each	10%	\$2,653	Other	F1
13930 846-6854	13930 846-6854	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$4,456	Each	10%	\$4,010	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column L(Column I*Column K)			
13930_846-6855	13930_846-6855	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,469	Each	10%	\$7,622	Other	F1	
13930_846-6856	13930_846-6856	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,131	Each	10%	\$3,718	Other	F1	
13930_846-6857	13930_846-6857	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1	
13930_846-6858	13930_846-6858	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1	
13930_846-6859	13930_846-6859	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$6,196	Each	10%	\$5,577	Other	F1	
13930_846-6860	13930_846-6860	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$7,042	Each	10%	\$6,338	Other	F1	
13930_846-6861	13930_846-6861	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$3,183	Each	10%	\$2,864	Other	F1	
13930_846-6862	13930_846-6862	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$1,365	Each	10%	\$1,228	Other	F1	
13930_846-6863	13930_846-6863	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$8,150	Each	10%	\$7,335	Other	F1	
13930_846-6864	13930_846-6864	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$3,222	Each	10%	\$2,900	Other	F1	
13930_846-6901	13930_846-6901	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$2,203	Each	10%	\$1,983	Other	F1	
13930_846-6902	13930_846-6902	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$5,070	Each	10%	\$4,563	Other	F1	
13930_846-6903	13930_846-6903	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,002	Each	10%	\$2,702	Other	F1	
13930_846-6904	13930_846-6904	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,435	Each	10%	\$3,991	Other	F1	
13930_846-6905	13930_846-6905	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$836	Each	10%	\$753	Other	F1	
13930_846-6906	13930_846-6906	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,658	Each	10%	\$4,192	Other	F1	
13930_846-6907	13930_846-6907	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$15,809	Each	10%	\$14,228	Other	F1	
13930_846-6908	13930_846-6908	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,408	Each	10%	\$3,067	Other	F1	
13930_846-6909	13930_846-6909	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$4,243	Each	10%	\$3,819	Other	F1	
13930_846-6910	13930_846-6910	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-6911	13930_846-6911	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6912	13930_846-6912	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930_846-6913	13930_846-6913	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930_846-6914	13930_846-6914	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6915	13930_846-6915	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6916	13930_846-6916	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6917	13930_846-6917	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6918	13930_846-6918	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6919	13930_846-6919	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6920	13930_846-6920	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6921	13930_846-6921	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6922	13930_846-6922	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6923	13930_846-6923	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-6924	13930_846-6924	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930_846-6925	13930_846-6925	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6926	13930_846-6926	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-6927	13930_846-6927	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930_846-6928	13930_846-6928	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6929	13930_846-6929	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6930	13930_846-6930	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6931	13930_846-6931	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6932	13930_846-6932	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6933	13930_846-6933	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6934	13930_846-6934	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6935	13930_846-6935	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-6936	13930_846-6936	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6937	13930_846-6937	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-6938	13930_846-6938	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6939	13930_846-6939	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6940	13930_846-6940	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6941	13930_846-6941	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6942	13930_846-6942	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-6943	13930_846-6943	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930_846-6944	13930_846-6944	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6945	13930_846-6945	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-6946	13930_846-6946	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930_846-6947	13930_846-6947	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930 846-6948	13930 846-6948	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6949	13930 846-6949	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-6950	13930 846-6950	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6951	13930 846-6951	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-6952	13930 846-6952	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6953	13930 846-6953	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6954	13930 846-6954	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-6955	13930 846-6955	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-6956	13930 846-6956	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6957	13930 846-6957	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-6958	13930 846-6958	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-6959	13930 846-6959	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6960	13930 846-6960	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-6961	13930 846-6961	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-6962	13930 846-6962	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6963	13930 846-6963	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6964	13930 846-6964	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6965	13930 846-6965	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-6966	13930 846-6966	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-6967	13930 846-6967	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-6968	13930 846-6968	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-6969	13930 846-6969	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-6970	13930 846-6970	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-6971	13930 846-6971	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6972	13930 846-6972	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-6973	13930 846-6973	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-6974	13930 846-6974	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6975	13930 846-6975	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6976	13930 846-6976	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-6977	13930 846-6977	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-6978	13930 846-6978	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6979	13930 846-6979	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6980	13930 846-6980	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6981	13930 846-6981	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-6982	13930 846-6982	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6983	13930 846-6983	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-6984	13930 846-6984	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6985	13930 846-6985	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6986	13930 846-6986	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6987	13930 846-6987	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-6988	13930 846-6988	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-6989	13930 846-6989	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-6990	13930 846-6990	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$9,764	Each	10%	\$8,788	Other	F1	
13930 846-6991	13930 846-6991	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,065	Each	10%	\$1,859	Other	F1	
13930 846-6992	13930 846-6992	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$6,324	Each	10%	\$5,691	Other	F1	
13930 846-6993	13930 846-6993	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$3,098	Each	10%	\$2,788	Other	F1	
13930 846-6994	13930 846-6994	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$13,153	Each	10%	\$11,838	Other	F1	
13930 846-6995	13930 846-6995	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$2,323	Each	10%	\$2,091	Other	F1	
13930 846-6996	13930 846-6996	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$5,086	Each	10%	\$4,577	Other	F1	
13930 846-6997	13930 846-6997	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$6,520	Each	10%	\$5,868	Other	F1	
13930 846-6998	13930 846-6998	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,257	Each	10%	\$1,131	Other	F1	
13930 846-6999	13930 846-6999	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$4,303	Each	10%	\$3,873	Other	F1	
13930 846-7000	13930 846-7000	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$3,727	Each	10%	\$3,354	Other	F1	
13930 846-7001	13930 846-7001	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,659	Each	10%	\$12,293	Other	F1	
13930 846-7002	13930 846-7002	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$5,304	Each	10%	\$4,774	Other	F1	
13930 846-7003	13930 846-7003	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$5,293	Each	10%	\$4,764	Other	F1	
13930 846-7004	13930 846-7004	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$2,693	Each	10%	\$2,424	Other	F1	
13930 846-7005	13930 846-7005	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$7,096	Each	10%	\$6,387	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Price/UoM (Column L)	Column M (Column I/Column K) ALJP Proposed Price/Use (REQUIRED) use drop-down	Product Category (if applicable)
13930 846-7006	13930 846-7006	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$12,647	Each	10%	\$11,383	Other	F1
13930 846-7007	13930 846-7007	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,347	Each	10%	\$2,112	Other	F1
13930 846-7008	13930 846-7008	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,763	Each	10%	\$2,487	Other	F1
13930 846-7009	13930 846-7009	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$8,808	Each	10%	\$7,927	Other	F1
13930 846-7010	13930 846-7010	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$1,863	Each	10%	\$1,677	Other	F1
13930 846-7011	13930 846-7011	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,060	Each	10%	\$2,754	Other	F1
13930 846-7012	13930 846-7012	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,140	Each	10%	\$6,426	Other	F1
13930 846-7013	13930 846-7013	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,260	Each	10%	\$2,934	Other	F1
13930 846-7014	13930 846-7014	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,822	Each	10%	\$5,240	Other	F1
13930 846-7015	13930 846-7015	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,890	Each	10%	\$4,401	Other	F1
13930 846-7016	13930 846-7016	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$7,369	Each	10%	\$6,632	Other	F1
13930 846-7017	13930 846-7017	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$2,729	Each	10%	\$2,456	Other	F1
13930 846-7018	13930 846-7018	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$3,288	Each	10%	\$2,959	Other	F1
13930 846-7019	13930 846-7019	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$8,347	Each	10%	\$7,513	Other	F1
13930 846-7020	13930 846-7020	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
13930 846-7021	13930 846-7021	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,865	Each	10%	\$8,878	Other	F1
13930 846-7022	13930 846-7022	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,761	Each	10%	\$1,584	Other	F1
13930 846-7023	13930 846-7023	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,717	Each	10%	\$5,145	Other	F1
13930 846-7024	13930 846-7024	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,823	Each	10%	\$6,141	Other	F1
13930 846-7025	13930 846-7025	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,661	Each	10%	\$2,395	Other	F1
13930 846-7026	13930 846-7026	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,684	Each	10%	\$3,316	Other	F1
13930 846-7027	13930 846-7027	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,726	Each	10%	\$2,453	Other	F1
13930 846-7028	13930 846-7028	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$6,606	Each	10%	\$5,945	Other	F1
13930 846-7029	13930 846-7029	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,376	Each	10%	\$1,239	Other	F1
13930 846-7030	13930 846-7030	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$6,169	Each	10%	\$5,552	Other	F1
13930 846-7031	13930 846-7031	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-	\$751	Each	10%	\$675	Other	F1
13930 846-7086	13930 846-7086	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$1,842	Each	10%	\$1,658	Other	F1
13930 846-7087	13930 846-7087	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$2,117	Each	10%	\$1,906	Other	F1
13930 846-7088	13930 846-7088	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,509	Each	10%	\$2,258	Other	F1
13930 846-7089	13930 846-7089	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$10,244	Each	10%	\$9,220	Other	F1
13930 846-7090	13930 846-7090	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$898	Each	10%	\$808	Other	F1
13930 846-7091	13930 846-7091	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$2,782	Each	10%	\$2,504	Other	F1
13930 846-7092	13930 846-7092	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$3,162	Each	10%	\$2,846	Other	F1
13930 846-7093	13930 846-7093	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,402	Each	10%	\$2,162	Other	F1
13930 846-7094	13930 846-7094	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,477	Each	10%	\$7,629	Other	F1
13930 846-7095	13930 846-7095	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,830	Each	10%	\$6,147	Other	F1
13930 846-7096	13930 846-7096	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1
13930 846-7097	13930 846-7097	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$5,565	Each	10%	\$5,008	Other	F1
13930 846-7098	13930 846-7098	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$10,587	Each	10%	\$9,528	Other	F1
13930 846-7099	13930 846-7099	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$7,146	Each	10%	\$6,431	Other	F1
13930 846-7100	13930 846-7100	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$5,100	Each	10%	\$4,590	Other	F1
13930 846-7101	13930 846-7101	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$2,693	Each	10%	\$2,424	Other	F1
13930 846-7102	13930 846-7102	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$887	Each	10%	\$798	Other	F1
13930 846-7103	13930 846-7103	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$6,283	Each	10%	\$5,655	Other	F1
13930 846-7104	13930 846-7104	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,804	Each	10%	\$4,323	Other	F1
13930 846-7105	13930 846-7105	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,616	Each	10%	\$5,955	Other	F1
13930 846-7124	13930 846-7124	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,695	Each	10%	\$1,526	Other	F1
13930 846-7125	13930 846-7125	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,391	Each	10%	\$3,052	Other	F1
13930 846-7126	13930 846-7126	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
13930 846-7127	13930 846-7127	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$7,605	Each	10%	\$6,844	Other	F1
13930 846-7128	13930 846-7128	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$7,712	Each	10%	\$6,940	Other	F1
13930 846-7129	13930 846-7129	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$3,603	Each	10%	\$3,242	Other	F1
13930 846-7130	13930 846-7130	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,673	Each	10%	\$1,506	Other	F1
13930 846-7131	13930 846-7131	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,488	Each	10%	\$4,039	Other	F1
13930 846-7132	13930 846-7132	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,316	Each	10%	\$8,385	Other	F1
13930 846-7133	13930 846-7133	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,453	Each	10%	\$6,708	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930_846-7134	13930_846-7134	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,860	Each	10%	\$6,174	Other	F1
13930_846-7135	13930_846-7135	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,434	Each	10%	\$1,291	Other	F1
13930_846-7136	13930_846-7136	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,201	Each	10%	\$1,081	Other	F1
13930_846-7137	13930_846-7137	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,419	Each	10%	\$1,277	Other	F1
13930_846-7138	13930_846-7138	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
13930_846-7164	13930_846-7164	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,803	Each	10%	\$7,922	Other	F1
13930_846-7165	13930_846-7165	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$3,770	Each	10%	\$3,393	Other	F1
13930_846-7166	13930_846-7166	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$4,573	Each	10%	\$4,116	Other	F1
13930_846-7167	13930_846-7167	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$7,172	Each	10%	\$6,455	Other	F1
13930_846-7168	13930_846-7168	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,795	Each	10%	\$1,616	Other	F1
13930_846-7169	13930_846-7169	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$9,147	Each	10%	\$8,232	Other	F1
13930_846-7170	13930_846-7170	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$774	Each	10%	\$697	Other	F1
13930_846-7171	13930_846-7171	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$1,630	Each	10%	\$1,467	Other	F1
13930_846-7172	13930_846-7172	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$3,412	Each	10%	\$3,070	Other	F1
13930_846-7173	13930_846-7173	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,182	Each	10%	\$3,764	Other	F1
13930_846-7174	13930_846-7174	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-7175	13930_846-7175	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7176	13930_846-7176	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7177	13930_846-7177	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-7178	13930_846-7178	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-7179	13930_846-7179	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930_846-7180	13930_846-7180	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-7181	13930_846-7181	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-7182	13930_846-7182	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-7183	13930_846-7183	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-7184	13930_846-7184	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-7185	13930_846-7185	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930_846-7186	13930_846-7186	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930_846-7187	13930_846-7187	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7188	13930_846-7188	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7189	13930_846-7189	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7190	13930_846-7190	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7191	13930_846-7191	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930_846-7192	13930_846-7192	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-7193	13930_846-7193	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930_846-7194	13930_846-7194	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-7195	13930_846-7195	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930_846-7196	13930_846-7196	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7197	13930_846-7197	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7198	13930_846-7198	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7199	13930_846-7199	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7200	13930_846-7200	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7201	13930_846-7201	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7202	13930_846-7202	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7203	13930_846-7203	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7204	13930_846-7204	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7205	13930_846-7205	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-7206	13930_846-7206	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-7207	13930_846-7207	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-7208	13930_846-7208	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-7209	13930_846-7209	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930_846-7210	13930_846-7210	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM					
13930 846-7211	13930 846-7211	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-7212	13930 846-7212	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-7213	13930 846-7213	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-7214	13930 846-7214	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-7215	13930 846-7215	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-7216	13930 846-7216	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7217	13930 846-7217	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7218	13930 846-7218	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-7219	13930 846-7219	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-7220	13930 846-7220	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-7221	13930 846-7221	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-7222	13930 846-7222	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-7223	13930 846-7223	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-7224	13930 846-7224	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-7225	13930 846-7225	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-7226	13930 846-7226	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-7227	13930 846-7227	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-7228	13930 846-7228	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7229	13930 846-7229	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7230	13930 846-7230	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7231	13930 846-7231	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7232	13930 846-7232	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-7233	13930 846-7233	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-7234	13930 846-7234	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-7235	13930 846-7235	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-7236	13930 846-7236	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-7237	13930 846-7237	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7238	13930 846-7238	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7239	13930 846-7239	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7240	13930 846-7240	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7241	13930 846-7241	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7242	13930 846-7242	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7243	13930 846-7243	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7244	13930 846-7244	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7245	13930 846-7245	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-7246	13930 846-7246	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-7247	13930 846-7247	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-7248	13930 846-7248	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-7249	13930 846-7249	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-7250	13930 846-7250	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-7251	13930 846-7251	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-7252	13930 846-7252	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-7253	13930 846-7253	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-8048	13930 846-8048	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-8049	13930 846-8049	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-8050	13930 846-8050	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-8051	13930 846-8051	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-8052	13930 846-8052	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-8053	13930 846-8053	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-8054	13930 846-8054	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-8055	13930 846-8055	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-8056	13930 846-8056	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13930 846-8057	13930 846-8057	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-8058	13930 846-8058	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930 846-8059	13930 846-8059	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-8060	13930 846-8060	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13930 846-8061	13930 846-8061	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13930 846-8062	13930 846-8062	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_846-8063	13930_846-8063	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8064	13930_846-8064	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8065	13930_846-8065	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8066	13930_846-8066	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8067	13930_846-8067	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8068	13930_846-8068	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8069	13930_846-8069	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930_846-8070	13930_846-8070	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8071	13930_846-8071	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8072	13930_846-8072	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8073	13930_846-8073	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8074	13930_846-8074	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8075	13930_846-8075	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8076	13930_846-8076	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8077	13930_846-8077	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8078	13930_846-8078	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1
13930_846-8079	13930_846-8079	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,157	Each	10%	\$6,441	Other	F1
13930_846-8080	13930_846-8080	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1
13930_846-8081	13930_846-8081	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,955	Each	10%	\$4,459	Other	F1
13930_846-8082	13930_846-8082	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$12,005	Each	10%	\$10,805	Other	F1
13930_846-8083	13930_846-8083	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1
13930_846-8084	13930_846-8084	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$13,308	Each	10%	\$11,977	Other	F1
13930_846-8085	13930_846-8085	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$852	Each	10%	\$767	Other	F1
13930_846-8086	13930_846-8086	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$2,038	Each	10%	\$1,834	Other	F1
13930_846-8087	13930_846-8087	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$7,919	Each	10%	\$7,127	Other	F1
13930_846-8088	13930_846-8088	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$1,501	Each	10%	\$1,351	Other	F1
13930_846-8089	13930_846-8089	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$2,295	Each	10%	\$2,066	Other	F1
13930_846-8090	13930_846-8090	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$6,264	Each	10%	\$5,638	Other	F1
13930_846-8091	13930_846-8091	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$3,915	Each	10%	\$3,523	Other	F1
13930_846-8092	13930_846-8092	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,456	Each	10%	\$1,310	Other	F1
13930_846-8093	13930_846-8093	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,391	Each	10%	\$3,952	Other	F1
13930_846-8094	13930_846-8094	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,439	Each	10%	\$2,195	Other	F1
13930_846-8095	13930_846-8095	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$4,335	Each	10%	\$3,902	Other	F1
13930_846-8096	13930_846-8096	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,473	Each	10%	\$4,025	Other	F1
13930_846-8097	13930_846-8097	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$8,778	Each	10%	\$7,900	Other	F1
13930_846-8098	13930_846-8098	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$5,298	Each	10%	\$4,768	Other	F1
13930_846-8099	13930_846-8099	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$4,647	Each	10%	\$4,183	Other	F1
13930_846-8100	13930_846-8100	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$5,281	Each	10%	\$4,753	Other	F1
13930_846-8101	13930_846-8101	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$7,399	Each	10%	\$6,659	Other	F1
13930_846-8102	13930_846-8102	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$1,919	Each	10%	\$1,727	Other	F1
13930_846-8103	13930_846-8103	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$11,098	Each	10%	\$9,988	Other	F1
13930_846-8104	13930_846-8104	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$12,322	Each	10%	\$11,090	Other	F1
13930_846-8105	13930_846-8105	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$6,312	Each	10%	\$5,681	Other	F1
13930_846-8106	13930_846-8106	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1
13930_846-8107	13930_846-8107	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,797	Each	10%	\$7,018	Other	F1
13930_846-8108	13930_846-8108	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,975	Each	10%	\$12,578	Other	F1
13930_846-8109	13930_846-8109	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,555	Each	10%	\$3,199	Other	F1
13930_846-8110	13930_846-8110	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$3,478	Each	10%	\$3,130	Other	F1
13930_846-8111	13930_846-8111	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1
13930_846-8112	13930_846-8112	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,827	Each	10%	\$4,344	Other	F1
13930_846-8113	13930_846-8113	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$5,492	Each	10%	\$4,943	Other	F1
13930_846-8114	13930_846-8114	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$7,503	Each	10%	\$6,753	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
13930 846-8115	13930 846-8115	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$9,043	Each	10%	\$8,139	Other	F1	
13930 846-8116	13930 846-8116	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$4,478	Each	10%	\$4,030	Other	F1	
13930 846-8117	13930 846-8117	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$1,928	Each	10%	\$1,735	Other	F1	
13930 846-8118	13930 846-8118	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$2,753	Each	10%	\$2,477	Other	F1	
13930 846-8119	13930 846-8119	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$8,238	Each	10%	\$7,414	Other	F1	
13930 846-8120	13930 846-8120	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,883	Each	10%	\$2,594	Other	F1	
13930 846-8121	13930 846-8121	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$2,702	Each	10%	\$2,432	Other	F1	
13930 846-8122	13930 846-8122	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$3,952	Each	10%	\$3,557	Other	F1	
13930 846-8123	13930 846-8123	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$9,719	Each	10%	\$8,747	Other	F1	
13930 846-8124	13930 846-8124	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$10,276	Each	10%	\$9,248	Other	F1	
13930 846-8125	13930 846-8125	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$5,355	Each	10%	\$4,820	Other	F1	
13930 846-8126	13930 846-8126	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$6,032	Each	10%	\$5,429	Other	F1	
13930 846-8127	13930 846-8127	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,743	Each	10%	\$1,568	Other	F1	
13930 846-8128	13930 846-8128	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$6,074	Each	10%	\$5,467	Other	F1	
13930 846-8129	13930 846-8129	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$3,578	Each	10%	\$3,220	Other	F1	
13930 846-8130	13930 846-8130	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$4,662	Each	10%	\$4,196	Other	F1	
13930 846-8131	13930 846-8131	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$5,703	Each	10%	\$5,133	Other	F1	
13930 846-8132	13930 846-8132	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$1,326	Each	10%	\$1,193	Other	F1	
13930 846-8133	13930 846-8133	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$6,555	Each	10%	\$5,899	Other	F1	
13930 846-8134	13930 846-8134	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$5,569	Each	10%	\$5,013	Other	F1	
13930 846-8135	13930 846-8135	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$6,305	Each	10%	\$5,674	Other	F1	
13930 846-8136	13930 846-8136	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$4,790	Each	10%	\$4,311	Other	F1	
13930 846-8137	13930 846-8137	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$968	Each	10%	\$871	Other	F1	
13930 846-8138	13930 846-8138	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$3,961	Each	10%	\$3,565	Other	F1	
13930 846-8139	13930 846-8139	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$1,882	Each	10%	\$1,694	Other	F1	
13930 846-8140	13930 846-8140	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$3,814	Each	10%	\$3,433	Other	F1	
13930 846-8141	13930 846-8141	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$5,624	Each	10%	\$5,062	Other	F1	
13930 846-8142	13930 846-8142	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,190	Each	10%	\$2,871	Other	F1	
13930 846-8143	13930 846-8143	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$4,641	Each	10%	\$4,177	Other	F1	
13930 846-8144	13930 846-8144	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,613	Each	10%	\$4,151	Other	F1	
13930 846-8145	13930 846-8145	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,994	Each	10%	\$2,694	Other	F1	
13930 846-8146	13930 846-8146	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,793	Each	10%	\$1,614	Other	F1	
13930 846-8147	13930 846-8147	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,291	Each	10%	\$2,962	Other	F1	
13930 846-8148	13930 846-8148	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$2,977	Each	10%	\$2,680	Other	F1	
13930 846-8149	13930 846-8149	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$4,110	Each	10%	\$3,699	Other	F1	
13930 846-8150	13930 846-8150	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$16,600	Each	10%	\$14,940	Other	F1	
13930 846-8151	13930 846-8151	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$5,784	Each	10%	\$5,205	Other	F1	
13930 846-8152	13930 846-8152	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,571	Each	10%	\$1,414	Other	F1	
13930 846-8153	13930 846-8153	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$1,326	Each	10%	\$1,193	Other	F1	
13930 846-8154	13930 846-8154	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$3,668	Each	10%	\$3,301	Other	F1	
13930 846-8155	13930 846-8155	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$4,645	Each	10%	\$4,180	Other	F1	
13930 846-8156	13930 846-8156	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$2,201	Each	10%	\$1,981	Other	F1	
13930 846-8157	13930 846-8157	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$3,316	Each	10%	\$2,985	Other	F1	
13930 846-8158	13930 846-8158	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$4,713	Each	10%	\$4,241	Other	F1	
13930 846-8159	13930 846-8159	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$6,947	Each	10%	\$6,253	Other	F1	
13930 846-8160	13930 846-8160	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$5,849	Each	10%	\$5,264	Other	F1	
13930 846-8161	13930 846-8161	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$5,355	Each	10%	\$4,820	Other	F1	
13930 846-8162	13930 846-8162	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$5,341	Each	10%	\$4,807	Other	F1	
13930 846-8163	13930 846-8163	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$7,432	Each	10%	\$6,689	Other	F1	
13930 846-8164	13930 846-8164	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$7,225	Each	10%	\$6,503	Other	F1	
13930 846-8165	13930 846-8165	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$5,510	Each	10%	\$4,959	Other	F1	
13930 846-8166	13930 846-8166	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$3,580	Each	10%	\$3,222	Other	F1	
13930 846-8167	13930 846-8167	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,934	Each	10%	\$2,640	Other	F1	
13930 846-8168	13930 846-8168	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$2,387	Each	10%	\$2,148	Other	F1	
13930 846-8169	13930 846-8169	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$4,836	Each	10%	\$4,352	Other	F1	
13930 846-8170	13930 846-8170	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$6,097	Each	10%	\$5,487	Other	F1	
13930 846-8171	13930 846-8171	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$4,764	Each	10%	\$4,288	Other	F1	
13930 846-8172	13930 846-8172	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$3,315	Each	10%	\$2,984	Other	F1	
13930 846-8173	13930 846-8173	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$17,928	Each	10%	\$16,135	Other	F1	
13930 846-8174	13930 846-8174	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$17,264	Each	10%	\$15,537	Other	F1	
13930 846-8175	13930 846-8175	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,275	Each	10%	\$1,148	Other	F1	
13930 846-8176	13930 846-8176	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,122	Each	10%	\$1,010	Other	F1	
13930 846-8177	13930 846-8177	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,315	Each	10%	\$2,984	Other	F1	
13930 846-8178	13930 846-8178	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,479	Each	10%	\$2,231	Other	F1	
13930 846-8179	13930 846-8179	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$3,903	Each	10%	\$3,513	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Price/UoM (Column L)(Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930 846-8180	13930 846-8180	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$9,975	Each	10%	\$8,978	\$0	Other	F1
13930 846-8181	13930 846-8181	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$5,145	Each	10%	\$4,631	\$0	Other	F1
13930 846-8182	13930 846-8182	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$3,169	Each	10%	\$2,852	\$0	Other	F1
13930 846-8183	13930 846-8183	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,020	Each	10%	\$1,818	\$0	Other	F1
13930 846-8184	13930 846-8184	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$2,858	Each	10%	\$2,573	\$0	Other	F1
13930 846-8185	13930 846-8185	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8186	13930 846-8186	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8187	13930 846-8187	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8188	13930 846-8188	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8189	13930 846-8189	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8190	13930 846-8190	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8191	13930 846-8191	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8192	13930 846-8192	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8193	13930 846-8193	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8194	13930 846-8194	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8195	13930 846-8195	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$1,533	Each	10%	\$1,380	\$0	Other	F1
13930 846-8196	13930 846-8196	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$3,216	Each	10%	\$2,894	\$0	Other	F1
13930 846-8197	13930 846-8197	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$2,896	Each	10%	\$2,607	\$0	Other	F1
13930 846-8198	13930 846-8198	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$6,114	Each	10%	\$5,502	\$0	Other	F1
13930 846-8199	13930 846-8199	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,193	Each	10%	\$2,874	\$0	Other	F1
13930 846-8200	13930 846-8200	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,625	Each	10%	\$3,262	\$0	Other	F1
13930 846-8201	13930 846-8201	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,687	Each	10%	\$9,618	\$0	Other	F1
13930 846-8202	13930 846-8202	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$4,335	Each	10%	\$3,902	\$0	Other	F1
13930 846-8203	13930 846-8203	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$2,917	Each	10%	\$2,626	\$0	Other	F1
13930 846-8204	13930 846-8204	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,720	Each	10%	\$1,548	\$0	Other	F1
13930 846-8205	13930 846-8205	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,096	Each	10%	\$2,787	\$0	Other	F1
13930 846-8206	13930 846-8206	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$3,342	Each	10%	\$3,008	\$0	Other	F1
13930 846-8207	13930 846-8207	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$4,509	Each	10%	\$4,058	\$0	Other	F1
13930 846-8208	13930 846-8208	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$7,738	Each	10%	\$6,964	\$0	Other	F1
13930 846-8209	13930 846-8209	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$11,116	Each	10%	\$10,004	\$0	Other	F1
13930 846-8210	13930 846-8210	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8211	13930 846-8211	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8212	13930 846-8212	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8213	13930 846-8213	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8214	13930 846-8214	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8215	13930 846-8215	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8216	13930 846-8216	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8217	13930 846-8217	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8218	13930 846-8218	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8219	13930 846-8219	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8220	13930 846-8220	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8221	13930 846-8221	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8222	13930 846-8222	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8223	13930 846-8223	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8224	13930 846-8224	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8225	13930 846-8225	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8226	13930 846-8226	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8227	13930 846-8227	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8228	13930 846-8228	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8229	13930 846-8229	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8230	13930 846-8230	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8231	13930 846-8231	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8232	13930 846-8232	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8233	13930 846-8233	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8234	13930 846-8234	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8235	13930 846-8235	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8236	13930 846-8236	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8237	13930 846-8237	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8238	13930 846-8238	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8239	13930 846-8239	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8240	13930 846-8240	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	\$0	Other	F1
13930 846-8241	13930 846-8241	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	(REQUIRED) use drop-down	(if applicable)
13930_846-8242	13930_846-8242	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8243	13930_846-8243	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8244	13930_846-8244	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8245	13930_846-8245	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8246	13930_846-8246	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8247	13930_846-8247	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8248	13930_846-8248	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8249	13930_846-8249	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8250	13930_846-8250	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8251	13930_846-8251	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930_846-8252	13930_846-8252	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8253	13930_846-8253	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8254	13930_846-8254	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8255	13930_846-8255	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8256	13930_846-8256	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8257	13930_846-8257	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930_846-8258	13930_846-8258	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8259	13930_846-8259	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8260	13930_846-8260	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930_846-8261	13930_846-8261	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8262	13930_846-8262	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8263	13930_846-8263	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8264	13930_846-8264	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930_846-8265	13930_846-8265	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930_846-8266	13930_846-8266	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8267	13930_846-8267	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930_846-8268	13930_846-8268	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930_846-8269	13930_846-8269	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8270	13930_846-8270	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,151	Each	10%	\$1,036	Other	F1
13930_846-8271	13930_846-8271	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$2,119	Each	10%	\$1,907	Other	F1
13930_846-8272	13930_846-8272	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8273	13930_846-8273	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8274	13930_846-8274	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8275	13930_846-8275	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8276	13930_846-8276	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8277	13930_846-8277	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8278	13930_846-8278	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8279	13930_846-8279	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8280	13930_846-8280	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8281	13930_846-8281	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8282	13930_846-8282	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930_846-8283	13930_846-8283	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8284	13930_846-8284	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8285	13930_846-8285	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8286	13930_846-8286	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930_846-8287	13930_846-8287	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930_846-8288	13930_846-8288	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13930_846-8289	13930_846-8289	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930_846-8290	13930_846-8290	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8291	13930_846-8291	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930_846-8292	13930_846-8292	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,773	Each	10%	\$9,696	Other	F1
13930_846-8293	13930_846-8293	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,772	Each	10%	\$2,495	Other	F1
13930_846-8294	13930_846-8294	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,561	Each	10%	\$10,405	Other	F1
13930_846-8295	13930_846-8295	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1
13930_846-8296	13930_846-8296	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$3,228	Each	10%	\$2,905	Other	F1
13930_846-8297	13930_846-8297	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,497	Each	10%	\$6,748	Other	F1
13930_846-8298	13930_846-8298	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
13930_846-8299	13930_846-8299	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$4,268	Each	10%	\$3,842	Other	F1
13930_846-8300	13930_846-8300	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,435	Each	10%	\$3,992	Other	F1
13930_846-8301	13930_846-8301	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$1,007	Each	10%	\$906	Other	F1
13930_846-8302	13930_846-8302	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$7,114	Each	10%	\$6,403	Other	F1
13930_846-8303	13930_846-8303	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,770	Each	10%	\$3,393	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	0-100			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930 846-8304	13930 846-8304	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$5,013	Each	10%	\$4,511	Other	F1	
13930 846-8305	13930 846-8305	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$4,084	Each	10%	\$3,676	Other	F1	
13930 846-8306	13930 846-8306	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,940	Each	10%	\$3,546	Other	F1	
13930 846-8307	13930 846-8307	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$9,359	Each	10%	\$8,423	Other	F1	
13930 846-8308	13930 846-8308	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,785	Each	10%	\$3,406	Other	F1	
13930 846-8309	13930 846-8309	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$6,056	Each	10%	\$5,450	Other	F1	
13930 846-8310	13930 846-8310	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$6,260	Each	10%	\$5,634	Other	F1	
13930 846-8311	13930 846-8311	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1	
13930 846-8312	13930 846-8312	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other	F1	
13930 846-8313	13930 846-8313	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$2,618	Each	10%	\$2,356	Other	F1	
13930 846-8314	13930 846-8314	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,999	Each	10%	\$8,099	Other	F1	
13930 846-8315	13930 846-8315	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1	
13930 846-8316	13930 846-8316	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,517	Each	10%	\$2,265	Other	F1	
13930 846-8317	13930 846-8317	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$5,800	Each	10%	\$5,220	Other	F1	
13930 846-8318	13930 846-8318	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$1,377	Each	10%	\$1,239	Other	F1	
13930 846-8319	13930 846-8319	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$1,812	Each	10%	\$1,631	Other	F1	
13930 846-8320	13930 846-8320	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$3,213	Each	10%	\$2,892	Other	F1	
13930 846-8321	13930 846-8321	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$3,071	Each	10%	\$2,763	Other	F1	
13930 846-8322	13930 846-8322	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$2,295	Each	10%	\$2,066	Other	F1	
13930 846-8323	13930 846-8323	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$10,844	Each	10%	\$9,759	Other	F1	
13930 846-8324	13930 846-8324	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$5,722	Each	10%	\$5,149	Other	F1	
13930 846-8325	13930 846-8325	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,438	Each	10%	\$12,094	Other	F1	
13930 846-8326	13930 846-8326	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$10,374	Each	10%	\$9,337	Other	F1	
13930 846-8327	13930 846-8327	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$2,215	Each	10%	\$1,993	Other	F1	
13930 846-8328	13930 846-8328	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1	
13930 846-8329	13930 846-8329	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,072	Each	10%	\$1,865	Other	F1	
13930 846-8330	13930 846-8330	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$1,654	Each	10%	\$1,489	Other	F1	
13930 846-8331	13930 846-8331	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$938	Each	10%	\$844	Other	F1	
13930 846-8332	13930 846-8332	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$8,097	Each	10%	\$7,287	Other	F1	
13930 846-8333	13930 846-8333	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$2,020	Each	10%	\$1,818	Other	F1	
13930 846-8334	13930 846-8334	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$3,423	Each	10%	\$3,081	Other	F1	
13930 846-8335	13930 846-8335	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,066	Each	10%	\$3,659	Other	F1	
13930 846-8336	13930 846-8336	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$7,628	Each	10%	\$6,865	Other	F1	
13930 846-8337	13930 846-8337	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$7,933	Each	10%	\$7,140	Other	F1	
13930 846-8338	13930 846-8338	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,657	Each	10%	\$4,191	Other	F1	
13930 846-8339	13930 846-8339	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$4,301	Each	10%	\$3,871	Other	F1	
13930 846-8340	13930 846-8340	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$1,856	Each	10%	\$1,671	Other	F1	
13930 846-8341	13930 846-8341	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$7,683	Each	10%	\$6,915	Other	F1	
13930 846-8342	13930 846-8342	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,228	Each	10%	\$3,806	Other	F1	
13930 846-8343	13930 846-8343	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,620	Each	10%	\$2,358	Other	F1	
13930 846-8344	13930 846-8344	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,785	Each	10%	\$1,607	Other	F1	
13930 846-8345	13930 846-8345	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,046	Each	10%	\$941	Other	F1	
13930 846-8346	13930 846-8346	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$1,122	Each	10%	\$1,010	Other	F1	
13930 846-8347	13930 846-8347	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,513	Each	10%	\$13,062	Other	F1	
13930 846-8348	13930 846-8348	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1	
13930 846-8349	13930 846-8349	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,949	Each	10%	\$4,454	Other	F1	
13930 846-8350	13930 846-8350	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,104	Each	10%	\$4,594	Other	F1	
13930 846-8351	13930 846-8351	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$3,448	Each	10%	\$3,103	Other	F1	
13930 846-8352	13930 846-8352	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$12,815	Each	10%	\$11,534	Other	F1	
13930 846-8353	13930 846-8353	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$3,470	Each	10%	\$3,123	Other	F1	
13930 846-8354	13930 846-8354	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930 846-8355	13930 846-8355	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-8356	13930 846-8356	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-8357	13930 846-8357	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-8358	13930 846-8358	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-8359	13930 846-8359	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930 846-8360	13930 846-8360	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13930_846-8361	13930_846-8361	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8362	13930_846-8362	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8363	13930_846-8363	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8364	13930_846-8364	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8365	13930_846-8365	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8366	13930_846-8366	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8367	13930_846-8367	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8368	13930_846-8368	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8369	13930_846-8369	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8370	13930_846-8370	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8371	13930_846-8371	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-8372	13930_846-8372	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-8373	13930_846-8373	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-8374	13930_846-8374	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$6,713	Each	10%	\$6,041	Other	F1	
13930_846-8375	13930_846-8375	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,689	Each	10%	\$1,520	Other	F1	
13930_846-8376	13930_846-8376	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$6,928	Each	10%	\$6,235	Other	F1	
13930_846-8377	13930_846-8377	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$1,275	Each	10%	\$1,148	Other	F1	
13930_846-8378	13930_846-8378	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,109	Each	10%	\$998	Other	F1	
13930_846-8379	13930_846-8379	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8380	13930_846-8380	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8381	13930_846-8381	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8382	13930_846-8382	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8383	13930_846-8383	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8384	13930_846-8384	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8385	13930_846-8385	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8386	13930_846-8386	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8387	13930_846-8387	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8388	13930_846-8388	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8389	13930_846-8389	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8390	13930_846-8390	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8391	13930_846-8391	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8392	13930_846-8392	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8393	13930_846-8393	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8394	13930_846-8394	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8395	13930_846-8395	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8396	13930_846-8396	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8397	13930_846-8397	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8398	13930_846-8398	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8399	13930_846-8399	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,718	Each	10%	\$2,446	Other	F1	
13930_846-8400	13930_846-8400	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1	
13930_846-8401	13930_846-8401	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$14,608	Each	10%	\$13,147	Other	F1	
13930_846-8402	13930_846-8402	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8403	13930_846-8403	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8404	13930_846-8404	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8405	13930_846-8405	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8406	13930_846-8406	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8407	13930_846-8407	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8408	13930_846-8408	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8409	13930_846-8409	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8410	13930_846-8410	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13930_846-8411	13930_846-8411	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8412	13930_846-8412	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8413	13930_846-8413	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8414	13930_846-8414	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8415	13930_846-8415	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8416	13930_846-8416	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13930_846-8417	13930_846-8417	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8418	13930_846-8418	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8419	13930_846-8419	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13930_846-8420	13930_846-8420	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930 846-8421	13930 846-8421	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930 846-8422	13930 846-8422	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,066	Each	10%	\$959	Other	F1
13930 846-8423	13930 846-8423	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$3,051	Each	10%	\$2,746	Other	F1
13930 846-8424	13930 846-8424	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$3,448	Each	10%	\$3,103	Other	F1
13930 846-8425	13930 846-8425	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930 846-8426	13930 846-8426	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930 846-8427	13930 846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930 846-8428	13930 846-8428	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930 846-8429	13930 846-8429	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930 846-8430	13930 846-8430	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13930 846-8431	13930 846-8431	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1
13930 846-8432	13930 846-8432	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930 846-8433	13930 846-8433	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930 846-8434	13930 846-8434	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
13930 846-8435	13930 846-8435	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930 846-8436	13930 846-8436	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930 846-8437	13930 846-8437	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13930 846-8438	13930 846-8438	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930 846-8439	13930 846-8439	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13930 846-8440	13930 846-8440	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13930 846-8441	13930 846-8441	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930 846-8442	13930 846-8442	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930 846-8443	13930 846-8443	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930 846-8444	13930 846-8444	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13930 846-8445	13930 846-8445	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$9,243	Each	10%	\$8,318	Other	F1
13930 846-8446	13930 846-8446	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$4,192	Each	10%	\$3,773	Other	F1
13930 846-8447	13930 846-8447	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$7,482	Each	10%	\$6,734	Other	F1
13930 846-8448	13930 846-8448	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$1,786	Each	10%	\$1,608	Other	F1
13930 846-8449	13930 846-8449	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$9,782	Each	10%	\$8,804	Other	F1
13930 846-8450	13930 846-8450	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
13930 846-8451	13930 846-8451	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,558	Each	10%	\$7,702	Other	F1
13930 846-8452	13930 846-8452	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1
13930 846-8453	13930 846-8453	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
13930 846-8454	13930 846-8454	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,069	Each	10%	\$5,462	Other	F1
13930 846-8455	13930 846-8455	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1
13930 846-8456	13930 846-8456	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1
13930 846-8457	13930 846-8457	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,996	Each	10%	\$1,796	Other	F1
13930 846-8458	13930 846-8458	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,205	Each	10%	\$6,485	Other	F1
13930 846-8459	13930 846-8459	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,900	Each	10%	\$8,010	Other	F1
13930 846-8460	13930 846-8460	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1
13930 846-8461	13930 846-8461	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,165	Each	10%	\$6,448	Other	F1
13930 846-8462	13930 846-8462	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,531	Each	10%	\$6,778	Other	F1
13930 846-8463	13930 846-8463	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,825	Each	10%	\$10,643	Other	F1
13930 846-8464	13930 846-8464	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$2,582	Each	10%	\$2,324	Other	F1
13930 846-8465	13930 846-8465	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,479	Each	10%	\$2,231	Other	F1
13930 846-8466	13930 846-8466	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,451	Each	10%	\$6,706	Other	F1
13930 846-8467	13930 846-8467	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
13930 847-2862	13930 847-2862	HyperConverged Infra	ProDeploy Dell EMC VxRail - Remote	\$1,352	Each	10%	\$1,217	Other	F1
13930 847-2871	13930 847-2871	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Req ProDeploy	\$366	Each	10%	\$329	Other	F1
13930 847-7636	13930 847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%	\$4,801	Other	F1
13930 847-7637	13930 847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%	\$4,801	Other	F1
13930 847-7638	13930 847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%	\$5,601	Other	F1
13930 847-7639	13930 847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%	\$2,400	Other	F1
13930 847-7640	13930 847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%	\$800	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13930 847-7641	13930 847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%	\$1,600	Other	F1
13930 847-7642	13930 847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%	\$2,400	Other	F1
13930 847-7643	13930 847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%	\$3,200	Other	F1
13930 847-7644	13930 847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%	\$4,001	Other	F1
13930 847-7645	13930 847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%	\$5,601	Other	F1
13930 847-7646	13930 847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$889	Each	10%	\$800	Other	F1
13930 847-7647	13930 847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%	\$3,200	Other	F1
13930 847-7648	13930 847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%	\$4,001	Other	F1
13930 847-7651	13930 847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%	\$1,600	Other	F1
13930 847-7652	13930 847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
13930 847-7653	13930 847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
13930 847-7656	13930 847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
13930 847-7657	13930 847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
13930 847-7658	13930 847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
13930 847-7665	13930 847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%	\$1,885	Other	F1
13930 847-7666	13930 847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%	\$2,199	Other	F1
13930 847-7674	13930 847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
13930 847-7675	13930 847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
13930 847-7676	13930 847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%	\$314	Other	F1
13930 847-7677	13930 847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%	\$628	Other	F1
13930 847-7678	13930 847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%	\$942	Other	F1
13930 847-7679	13930 847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%	\$1,256	Other	F1
13930 847-7682	13930 847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%	\$1,885	Other	F1
13930 847-7683	13930 847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%	\$2,199	Other	F1
13930 847-7684	13930 847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%	\$1,571	Other	F1
13930 847-7685	13930 847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%	\$628	Other	F1
13930 847-7686	13930 847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%	\$942	Other	F1
13930 847-7687	13930 847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%	\$1,256	Other	F1
13930 847-7688	13930 847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%	\$1,571	Other	F1
13930 847-7691	13930 847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%	\$314	Other	F1
13930 847-7692	13930 847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
13930 847-7693	13930 847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13930 847-7694	13930 847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13930 847-7695	13930 847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
13930 847-7697	13930 847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
13930 847-7698	13930 847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13930 847-7699	13930 847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
13930 927-3179	13930 927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
13930 927-3189	13930 927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
13930 927-3199	13930 927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
13930 929-8509	13930 929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13930 929-8519	13930 929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13930 936-2329	13930 936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13930 936-2339	13930 936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13930 936-2349	13930 936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13930 936-2359	13930 936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13930 936-2369	13930 936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13930 936-5359	13930 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13930 951-2015	13930 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13930 975-3461	13930 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13930 989-3439	13930 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">www.dell.com/support</a> or	\$0	Each	10%	\$0	Other	F1
13930 992-4149	13930 992-4149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13930 998-4204	13930 998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
13930 998-4205	13930 998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
14535 007-1527	14535 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14535 009-4364	14535 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14535 009-4877	14535 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14535 460-8530	14535 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14535 460-9052	14535 460-9052	HyperConverged Infra	Dell E Com will help you build internet ideas/infrastructure see <a href="http://www.dell.com/us/en/gen/">www.dell.com/us/en/gen/</a>	\$0	Each	10%	\$0	Other	F1
14535 467-1489	14535 467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
14535 467-1490	14535 467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
14535 467-1491	14535 467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
14535 467-1493	14535 467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 467-1494	14535 467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%		\$0	Other	F1
14535 467-1495	14535 467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%		\$0	Other	F1
14535 467-1496	14535 467-1496	HyperConverged Infra	Global Portal English UK IrishLanguage System	\$0	Each	10%		\$0	Other	F1
14535 467-1497	14535 467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%		\$0	Other	F1
14535 467-1498	14535 467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%		\$0	Other	F1
14535 467-1499	14535 467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5589	14535 467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5590	14535 467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%		\$0	Other	F1
14535 467-5591	14535 467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5592	14535 467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5594	14535 467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5598	14535 467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5599	14535 467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5600	14535 467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5601	14535 467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%		\$0	Other	F1
14535 467-5602	14535 467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5603	14535 467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5604	14535 467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%		\$0	Other	F1
14535 467-5605	14535 467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5606	14535 467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5607	14535 467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5608	14535 467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5609	14535 467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5610	14535 467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5611	14535 467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5612	14535 467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5613	14535 467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5614	14535 467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5615	14535 467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%		\$0	Other	F1
14535 467-5616	14535 467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5617	14535 467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5618	14535 467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5619	14535 467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5620	14535 467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%		\$0	Other	F1
14535 467-5621	14535 467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%		\$0	Other	F1
14535 467-5622	14535 467-5622	HyperConverged Infra	Global Portal Swiss keyboard layout	\$0	Each	10%		\$0	Other	F1
14535 467-5623	14535 467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%		\$0	Other	F1
14535 467-5684	14535 467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%		\$0	Other	F1
14535 467-5695	14535 467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5696	14535 467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5697	14535 467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%		\$0	Other	F1
14535 467-5698	14535 467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5699	14535 467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5700	14535 467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5701	14535 467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5702	14535 467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5703	14535 467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5704	14535 467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5705	14535 467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5706	14535 467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5707	14535 467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5708	14535 467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5709	14535 467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5710	14535 467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5711	14535 467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5712	14535 467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%		\$0	Other	F1
14535 467-5754	14535 467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%		\$0	Other	F1
14535 467-5805	14535 467-5805	HyperConverged Infra	No Monitor (Global Portal)	\$0	Each	10%		\$0	Other	F1
14535 468-0383	14535 468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%		\$0	Other	F1
14535 468-2472	14535 468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%		\$0	Other	F1
14535 468-3776	14535 468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%		\$0	Other	F1
14535 468-4058	14535 468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%		\$0	Other	F1
14535 468-7072	14535 468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%		\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1)Column K	Product Category (If applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
14535 468-8015	14535 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
14535 468-8016	14535 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
14535 468-8017	14535 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
14535 468-8018	14535 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
14535 468-8019	14535 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14535 469-5598	14535 469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
14535 806-7308	14535 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1	
14535 812-4011	14535 812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$200	Each	10%	\$180	Other	F1	
14535 812-4031	14535 812-4031	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1	
14535 812-4032	14535 812-4032	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1	
14535 812-4033	14535 812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1	
14535 819-0336	14535 819-0336	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1	
14535 819-0337	14535 819-0337	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,872	Each	10%	\$1,685	Other	F1	
14535 819-0339	14535 819-0339	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,678	Each	10%	\$1,510	Other	F1	
14535 819-0341	14535 819-0341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,574	Each	10%	\$2,317	Other	F1	
14535 819-0342	14535 819-0342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,781	Each	10%	\$3,403	Other	F1	
14535 819-0343	14535 819-0343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,580	Each	10%	\$3,222	Other	F1	
14535 819-0344	14535 819-0344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,778	Each	10%	\$4,300	Other	F1	
14535 819-0345	14535 819-0345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,574	Each	10%	\$4,117	Other	F1	
14535 819-0346	14535 819-0346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$781	Each	10%	\$703	Other	F1	
14535 819-0347	14535 819-0347	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,524	Each	10%	\$5,872	Other	F1	
14535 819-0348	14535 819-0348	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,220	Each	10%	\$4,698	Other	F1	
14535 819-0349	14535 819-0349	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,653	Each	10%	\$9,588	Other	F1	
14535 819-0350	14535 819-0350	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,543	Each	10%	\$8,589	Other	F1	
14535 819-0352	14535 819-0352	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,647	Each	10%	\$13,182	Other	F1	
14535 819-0353	14535 819-0353	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$19,642	Each	10%	\$17,678	Other	F1	
14535 819-0354	14535 819-0354	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$20,745	Each	10%	\$18,671	Other	F1	
14535 819-0355	14535 819-0355	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$24,649	Each	10%	\$22,184	Other	F1	
14535 819-0356	14535 819-0356	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$25,749	Each	10%	\$23,174	Other	F1	
14535 819-0357	14535 819-0357	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,270	Each	10%	\$2,043	Other	F1	
14535 819-0358	14535 819-0358	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,508	Each	10%	\$3,157	Other	F1	
14535 819-0359	14535 819-0359	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,925	Each	10%	\$4,433	Other	F1	
14535 819-0360	14535 819-0360	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,325	Each	10%	\$5,693	Other	F1	
14535 819-0361	14535 819-0361	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,152	Each	10%	\$1,037	Other	F1	
14535 819-0363	14535 819-0363	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months	\$2,530	Each	10%	\$2,277	Other	F1	
14535 819-0365	14535 819-0365	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months	\$5,196	Each	10%	\$4,676	Other	F1	
14535 819-0366	14535 819-0366	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months	\$6,601	Each	10%	\$5,941	Other	F1	
14535 819-0367	14535 819-0367	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,349	Each	10%	\$5,714	Other	F1	
14535 819-0368	14535 819-0368	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,935	Each	10%	\$7,142	Other	F1	
14535 819-0369	14535 819-0369	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,580	Each	10%	\$10,422	Other	F1	
14535 819-0370	14535 819-0370	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,906	Each	10%	\$11,615	Other	F1	
14535 819-0372	14535 819-0372	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$17,843	Each	10%	\$16,059	Other	F1	
14535 819-0373	14535 819-0373	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$23,927	Each	10%	\$21,534	Other	F1	
14535 819-0374	14535 819-0374	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$25,242	Each	10%	\$22,718	Other	F1	
14535 819-0375	14535 819-0375	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$30,028	Each	10%	\$27,025	Other	F1	
14535 819-0376	14535 819-0376	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$31,338	Each	10%	\$28,204	Other	F1	
14535 819-0377	14535 819-0377	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,797	Each	10%	\$1,617	Other	F1	
14535 819-0378	14535 819-0378	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years	\$1,606	Each	10%	\$1,445	Other	F1	
14535 819-0379	14535 819-0379	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	\$2,679	Each	10%	\$2,411	Other	F1	
14535 819-0380	14535 819-0380	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,485	Each	10%	\$2,237	Other	F1	
14535 819-0381	14535 819-0381	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,694	Each	10%	\$3,325	Other	F1	
14535 819-0382	14535 819-0382	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,491	Each	10%	\$3,142	Other	F1	
14535 819-0383	14535 819-0383	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,692	Each	10%	\$4,223	Other	F1	
14535 819-0384	14535 819-0384	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$4,485	Each	10%	\$4,037	Other	F1	
14535 819-0385	14535 819-0385	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years	\$811	Each	10%	\$730	Other	F1	
14535 819-0386	14535 819-0386	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	\$1,014	Each	10%	\$913	Other	F1	
14535 819-0387	14535 819-0387	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$10,238	Each	10%	\$9,214	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14535 819-0388	14535 819-0388	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,190	Each	10%	\$7,371	Other	F1	
14535 819-0389	14535 819-0389	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$17,442	Each	10%	\$15,698	Other	F1	
14535 819-0390	14535 819-0390	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$15,585	Each	10%	\$14,027	Other	F1	
14535 819-0391	14535 819-0391	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$25,561	Each	10%	\$23,005	Other	F1	
14535 819-0392	14535 819-0392	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$23,708	Each	10%	\$21,337	Other	F1	
14535 819-0393	14535 819-0393	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$31,703	Each	10%	\$28,533	Other	F1	
14535 819-0394	14535 819-0394	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$33,547	Each	10%	\$30,192	Other	F1	
14535 819-0395	14535 819-0395	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$39,710	Each	10%	\$35,739	Other	F1	
14535 819-0396	14535 819-0396	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$41,550	Each	10%	\$37,395	Other	F1	
14535 819-0397	14535 819-0397	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,549	Each	10%	\$2,294	Other	F1	
14535 819-0399	14535 819-0399	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,317	Each	10%	\$2,085	Other	F1	
14535 819-0401	14535 819-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,535	Each	10%	\$3,182	Other	F1	
14535 819-0402	14535 819-0402	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,126	Each	10%	\$4,613	Other	F1	
14535 819-0403	14535 819-0403	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,903	Each	10%	\$4,413	Other	F1	
14535 819-0404	14535 819-0404	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,480	Each	10%	\$5,832	Other	F1	
14535 819-0405	14535 819-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,257	Each	10%	\$5,631	Other	F1	
14535 819-0406	14535 819-0406	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,110	Each	10%	\$999	Other	F1	
14535 819-0407	14535 819-0407	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,788	Each	10%	\$2,509	Other	F1	
14535 819-0408	14535 819-0408	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,231	Each	10%	\$2,008	Other	F1	
14535 819-0409	14535 819-0409	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,580	Each	10%	\$3,222	Other	F1	
14535 819-0410	14535 819-0410	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,255	Each	10%	\$2,930	Other	F1	
14535 819-0412	14535 819-0412	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,378	Each	10%	\$4,840	Other	F1	
14535 819-0413	14535 819-0413	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$7,350	Each	10%	\$6,615	Other	F1	
14535 819-0414	14535 819-0414	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,685	Each	10%	\$6,917	Other	F1	
14535 819-0415	14535 819-0415	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$9,337	Each	10%	\$8,403	Other	F1	
14535 819-0416	14535 819-0416	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$9,671	Each	10%	\$8,704	Other	F1	
14535 819-0417	14535 819-0417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,997	Each	10%	\$2,697	Other	F1	
14535 819-0418	14535 819-0418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,614	Each	10%	\$4,153	Other	F1	
14535 819-0419	14535 819-0419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,466	Each	10%	\$5,819	Other	F1	
14535 819-0420	14535 819-0420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,296	Each	10%	\$7,466	Other	F1	
14535 819-0421	14535 819-0421	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,553	Each	10%	\$1,398	Other	F1	
14535 819-0423	14535 819-0423	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,286	Each	10%	\$2,957	Other	F1	
14535 819-0425	14535 819-0425	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,746	Each	10%	\$6,071	Other	F1	
14535 819-0426	14535 819-0426	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,577	Each	10%	\$7,719	Other	F1	
14535 819-0427	14535 819-0427	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,623	Each	10%	\$2,361	Other	F1	
14535 819-0428	14535 819-0428	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,278	Each	10%	\$2,950	Other	F1	
14535 819-0429	14535 819-0429	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,802	Each	10%	\$3,422	Other	F1	
14535 819-0430	14535 819-0430	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,168	Each	10%	\$3,751	Other	F1	
14535 819-0432	14535 819-0432	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$6,361	Each	10%	\$5,725	Other	F1	
14535 819-0433	14535 819-0433	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$8,685	Each	10%	\$7,817	Other	F1	
14535 819-0434	14535 819-0434	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$9,060	Each	10%	\$8,154	Other	F1	
14535 819-0435	14535 819-0435	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$11,031	Each	10%	\$9,928	Other	F1	
14535 819-0436	14535 819-0436	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$11,405	Each	10%	\$10,265	Other	F1	
14535 819-0437	14535 819-0437	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,328	Each	10%	\$2,095	Other	F1	
14535 819-0438	14535 819-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,097	Each	10%	\$1,887	Other	F1	
14535 819-0439	14535 819-0439	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,465	Each	10%	\$3,119	Other	F1	
14535 819-0440	14535 819-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,237	Each	10%	\$2,913	Other	F1	
14535 819-0441	14535 819-0441	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$4,777	Each	10%	\$4,299	Other	F1	
14535 819-0442	14535 819-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,542	Each	10%	\$4,088	Other	F1	
14535 819-0443	14535 819-0443	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,070	Each	10%	\$5,463	Other	F1	
14535 819-0444	14535 819-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$5,830	Each	10%	\$5,247	Other	F1	
14535 819-0445	14535 819-0445	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,070	Each	10%	\$963	Other	F1	
14535 819-0446	14535 819-0446	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,338	Each	10%	\$1,204	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 819-0447	14535 819-0447	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$4,926	Each	10%	\$4,433	Other	F1
14535 819-0448	14535 819-0448	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$3,941	Each	10%	\$3,547	Other	F1
14535 819-0449	14535 819-0449	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$7,609	Each	10%	\$6,848	Other	F1
14535 819-0450	14535 819-0450	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$6,856	Each	10%	\$6,170	Other	F1
14535 819-0451	14535 819-0451	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$11,484	Each	10%	\$10,336	Other	F1
14535 819-0452	14535 819-0452	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$10,727	Each	10%	\$9,654	Other	F1
14535 819-0453	14535 819-0453	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$14,433	Each	10%	\$12,990	Other	F1
14535 819-0454	14535 819-0454	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$15,183	Each	10%	\$13,665	Other	F1
14535 819-0455	14535 819-0455	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$18,156	Each	10%	\$16,340	Other	F1
14535 819-0456	14535 819-0456	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,901	Each	10%	\$17,011	Other	F1
14535 819-0457	14535 819-0457	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,499	Each	10%	\$2,249	Other	F1
14535 819-0459	14535 819-0459	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,292	Each	10%	\$2,063	Other	F1
14535 819-0461	14535 819-0461	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,489	Each	10%	\$3,140	Other	F1
14535 819-0462	14535 819-0462	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$5,027	Each	10%	\$4,524	Other	F1
14535 819-0463	14535 819-0463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,835	Each	10%	\$4,352	Other	F1
14535 819-0464	14535 819-0464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,359	Each	10%	\$5,723	Other	F1
14535 819-0465	14535 819-0465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,168	Each	10%	\$5,551	Other	F1
14535 819-0466	14535 819-0466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,116	Each	10%	\$1,004	Other	F1
14535 819-0467	14535 819-0467	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,812	Each	10%	\$1,631	Other	F1
14535 819-0468	14535 819-0468	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,450	Each	10%	\$1,305	Other	F1
14535 819-0469	14535 819-0469	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,879	Each	10%	\$1,691	Other	F1
14535 819-0470	14535 819-0470	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,724	Each	10%	\$1,552	Other	F1
14535 819-0472	14535 819-0472	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,093	Each	10%	\$2,784	Other	F1
14535 819-0473	14535 819-0473	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,313	Each	10%	\$3,882	Other	F1
14535 819-0474	14535 819-0474	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,483	Each	10%	\$4,035	Other	F1
14535 819-0475	14535 819-0475	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,546	Each	10%	\$4,991	Other	F1
14535 819-0476	14535 819-0476	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,717	Each	10%	\$5,145	Other	F1
14535 819-0477	14535 819-0477	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,183	Each	10%	\$2,865	Other	F1
14535 819-0478	14535 819-0478	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,891	Each	10%	\$4,402	Other	F1
14535 819-0479	14535 819-0479	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,852	Each	10%	\$6,167	Other	F1
14535 819-0480	14535 819-0480	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,789	Each	10%	\$7,910	Other	F1
14535 819-0481	14535 819-0481	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,679	Each	10%	\$1,511	Other	F1
14535 819-0483	14535 819-0483	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,440	Each	10%	\$3,096	Other	F1
14535 819-0485	14535 819-0485	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,086	Each	10%	\$6,377	Other	F1
14535 819-0486	14535 819-0486	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,022	Each	10%	\$8,120	Other	F1
14535 819-0487	14535 819-0487	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,529	Each	10%	\$1,376	Other	F1
14535 819-0488	14535 819-0488	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,911	Each	10%	\$1,720	Other	F1
14535 819-0489	14535 819-0489	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,553	Each	10%	\$1,398	Other	F1
14535 819-0490	14535 819-0490	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,678	Each	10%	\$1,510	Other	F1
14535 819-0492	14535 819-0492	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,053	Each	10%	\$2,748	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 819-0493	14535 819-0493	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,299	Each	10%	\$3,869	Other	F1
14535 819-0494	14535 819-0494	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,447	Each	10%	\$4,002	Other	F1
14535 819-0495	14535 819-0495	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,570	Each	10%	\$5,013	Other	F1
14535 819-0496	14535 819-0496	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,719	Each	10%	\$5,147	Other	F1
14535 819-0497	14535 819-0497	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,445	Each	10%	\$2,201	Other	F1
14535 819-0498	14535 819-0498	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,216	Each	10%	\$1,994	Other	F1
14535 819-0499	14535 819-0499	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,638	Each	10%	\$3,274	Other	F1
14535 819-0500	14535 819-0500	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,415	Each	10%	\$3,074	Other	F1
14535 819-0501	14535 819-0501	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,017	Each	10%	\$4,515	Other	F1
14535 819-0502	14535 819-0502	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,789	Each	10%	\$4,310	Other	F1
14535 819-0503	14535 819-0503	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,376	Each	10%	\$5,738	Other	F1
14535 819-0504	14535 819-0504	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,147	Each	10%	\$5,532	Other	F1
14535 819-0505	14535 819-0505	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,140	Each	10%	\$1,026	Other	F1
14535 819-0506	14535 819-0506	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,425	Each	10%	\$1,283	Other	F1
14535 819-0507	14535 819-0507	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,386	Each	10%	\$3,047	Other	F1
14535 819-0508	14535 819-0508	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,709	Each	10%	\$2,438	Other	F1
14535 819-0509	14535 819-0509	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,791	Each	10%	\$4,312	Other	F1
14535 819-0510	14535 819-0510	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,342	Each	10%	\$3,908	Other	F1
14535 819-0511	14535 819-0511	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,447	Each	10%	\$6,702	Other	F1
14535 819-0512	14535 819-0512	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,992	Each	10%	\$6,293	Other	F1
14535 819-0513	14535 819-0513	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$9,467	Each	10%	\$8,520	Other	F1
14535 819-0514	14535 819-0514	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,917	Each	10%	\$8,925	Other	F1
14535 819-0515	14535 819-0515	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$11,959	Each	10%	\$10,763	Other	F1
14535 819-0516	14535 819-0516	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$12,407	Each	10%	\$11,166	Other	F1
14535 819-0517	14535 819-0517	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0	Other	F1
14535 819-0518	14535 819-0518	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0	Other	F1
14535 819-0531	14535 819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%	\$589	Other	F1
14535 819-0532	14535 819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
14535 819-0533	14535 819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
14535 819-0534	14535 819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
14535 819-0535	14535 819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
14535 819-0566	14535 819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%	\$263	Other	F1
14535 819-0567	14535 819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$584	Each	10%	\$526	Other	F1
14535 819-0568	14535 819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%	\$788	Other	F1
14535 819-0569	14535 819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
14535 819-0570	14535 819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
14535 819-0571	14535 819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%	\$196	Other	F1
14535 819-0572	14535 819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%	\$392	Other	F1
14535 819-0573	14535 819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%	\$589	Other	F1
14535 819-0574	14535 819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%	\$785	Other	F1
14535 819-0575	14535 819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%	\$981	Other	F1
14535 819-0576	14535 819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0577	14535 819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0578	14535 819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0579	14535 819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0580	14535 819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14535 819-0581	14535 819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0582	14535 819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0583	14535 819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0584	14535 819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0585	14535 819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0586	14535 819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0587	14535 819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0588	14535 819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0589	14535 819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0590	14535 819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0591	14535 819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0592	14535 819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0593	14535 819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0594	14535 819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0595	14535 819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0596	14535 819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0597	14535 819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0598	14535 819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0599	14535 819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0600	14535 819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0601	14535 819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0602	14535 819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0603	14535 819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0604	14535 819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0605	14535 819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14535 819-0610	14535 819-0610	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 1 Year	\$1,519	Each	10%	\$1,367	Other	F1
14535 819-0612	14535 819-0612	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 2 Years	\$3,038	Each	10%	\$2,735	Other	F1
14535 819-0614	14535 819-0614	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 3 Years	\$4,558	Each	10%	\$4,102	Other	F1
14535 819-0616	14535 819-0616	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 4 Years	\$6,077	Each	10%	\$5,469	Other	F1
14535 819-0618	14535 819-0618	HyperConverged Infra	Series-E, All-Flash, Add-On Support, 5 Years	\$7,596	Each	10%	\$6,836	Other	F1
14535 819-2574	14535 819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1
14535 819-2575	14535 819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1
14535 819-2576	14535 819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1
14535 819-2577	14535 819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1
14535 819-6325	14535 819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$8,450	Each	10%	\$7,605	Other	F1
14535 819-6328	14535 819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,841	Each	10%	\$6,157	Other	F1
14535 819-6330	14535 819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1
14535 819-6331	14535 819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1
14535 819-6359	14535 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
14535 819-6360	14535 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
14535 819-6361	14535 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
14535 819-6362	14535 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
14535 819-6369	14535 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
14535 819-6370	14535 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
14535 819-6371	14535 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
14535 819-6372	14535 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
14535 819-6373	14535 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
14535 819-6380	14535 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
14535 819-6381	14535 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
14535 819-6382	14535 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
14535 819-6383	14535 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
14535 819-6384	14535 819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
14535 819-6391	14535 819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
14535 819-6392	14535 819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$423	Each	10%	\$381	Other	F1
14535 819-6393	14535 819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$846	Each	10%	\$761	Other	F1
14535 819-6394	14535 819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,269	Each	10%	\$1,142	Other	F1
14535 819-6395	14535 819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39	\$5,231	Each	10%	\$4,708	Other	F1
14535 819-6406	14535 819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1
14535 819-6407	14535 819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	Calculated Column							
14535 819-6409	14535 819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,692	Each	10%	\$1,523	Other	F1			
14535 819-6410	14535 819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,115	Each	10%	\$1,903	Other	F1			
14535 819-6416	14535 819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1			
14535 819-6420	14535 819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1			
14535 819-6421	14535 819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1			
14535 819-6423	14535 819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1			
14535 819-6426	14535 819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1			
14535 819-6427	14535 819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1			
14535 819-6428	14535 819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1			
14535 819-6435	14535 819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1			
14535 819-6436	14535 819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1			
14535 819-6437	14535 819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1			
14535 819-6440	14535 819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63	\$6,885	Each	10%	\$6,197	Other	F1			
14535 819-6442	14535 819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51	\$5,574	Each	10%	\$5,016	Other	F1			
14535 819-6444	14535 819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15	\$1,863	Each	10%	\$1,677	Other	F1			
14535 819-6447	14535 819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27	\$3,353	Each	10%	\$3,018	Other	F1			
14535 819-6453	14535 819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39	\$4,844	Each	10%	\$4,359	Other	F1			
14535 819-6454	14535 819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51	\$6,334	Each	10%	\$5,701	Other	F1			
14535 819-6456	14535 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27	\$3,622	Each	10%	\$3,259	Other	F1			
14535 819-6457	14535 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63	\$7,824	Each	10%	\$7,042	Other	F1			
14535 819-6458	14535 819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15	\$2,012	Each	10%	\$1,811	Other	F1			
14535 819-6460	14535 819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39	\$4,262	Each	10%	\$3,836	Other	F1			
14535 819-6466	14535 819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1			
14535 819-6467	14535 819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$4,478	Each	10%	\$4,030	Other	F1			
14535 819-6468	14535 819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$5,911	Each	10%	\$5,320	Other	F1			
14535 819-6469	14535 819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,239	Each	10%	\$2,015	Other	F1			
14535 819-6470	14535 819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$7,892	Each	10%	\$7,094	Other	F1			
14535 819-6471	14535 819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$9,852	Each	10%	\$8,867	Other	F1			
14535 819-6478	14535 819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1			
14535 819-6479	14535 819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1			
14535 819-6480	14535 819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1			
14535 819-6481	14535 819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1			
14535 819-6482	14535 819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1			
14535 819-6483	14535 819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1			
14535 819-6484	14535 819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1			
14535 819-6485	14535 819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1			
14535 819-6486	14535 819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1			
14535 819-6488	14535 819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1			
14535 819-6490	14535 819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1			
14535 819-6495	14535 819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1			
14535 819-6496	14535 819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 27 Months	\$952	Each	10%	\$857	Other	F1			
14535 819-6497	14535 819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 15 Months	\$529	Each	10%	\$476	Other	F1			
14535 819-6498	14535 819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1			
14535 819-6499	14535 819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1			
14535 819-6500	14535 819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 51 Months	\$1,798	Each	10%	\$1,618	Other	F1			
14535 819-6501	14535 819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1			
14535 819-6506	14535 819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 39 Months	\$1,375	Each	10%	\$1,237	Other	F1			
14535 819-6507	14535 819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 63 Months	\$2,524	Each	10%	\$2,271	Other	F1			
14535 819-6508	14535 819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 15 Months	\$649	Each	10%	\$584	Other	F1			
14535 819-6509	14535 819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 27 Months	\$1,168	Each	10%	\$1,051	Other	F1			
14535 819-6510	14535 819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 51 Months	\$2,206	Each	10%	\$1,986	Other	F1			
14535 819-6511	14535 819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$8,374	Each	10%	\$7,537	Other	F1			
14535 819-6512	14535 819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$2,799	Each	10%	\$2,519	Other	F1			
14535 819-6513	14535 819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$5,038	Each	10%	\$4,534	Other	F1			
14535 819-6514	14535 819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,277	Each	10%	\$6,549	Other	F1			
14535 819-6515	14535 819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$9,516	Each	10%	\$8,565	Other	F1			
14535 819-6516	14535 819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$11,755	Each	10%	\$10,580	Other	F1			

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 819-6517	14535 819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$5,441	Each	10%	\$4,897	Other	F1
14535 819-6518	14535 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$10,278	Each	10%	\$9,250	Other	F1
14535 819-6519	14535 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$12,696	Each	10%	\$11,426	Other	F1
14535 819-6520	14535 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15 VM Pack, 2 Years	\$1,639	Each	10%	\$1,475	Other	F1
14535 819-6521	14535 819-6521	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$3,941	Each	10%	\$3,547	Other	F1
14535 819-6522	14535 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$12,091	Each	10%	\$10,882	Other	F1
14535 819-6523	14535 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$1,557	Each	10%	\$1,402	Other	F1
14535 819-6524	14535 819-6524	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$4,837	Each	10%	\$4,353	Other	F1
14535 819-6525	14535 819-6525	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$8,957	Each	10%	\$8,061	Other	F1
14535 819-6526	14535 819-6526	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$519	Each	10%	\$467	Other	F1
14535 819-6527	14535 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,442	Each	10%	\$1,298	Other	F1
14535 819-6528	14535 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$481	Each	10%	\$433	Other	F1
14535 819-6529	14535 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$1,923	Each	10%	\$1,730	Other	F1
14535 819-6530	14535 819-6530	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,403	Each	10%	\$2,163	Other	F1
14535 819-6531	14535 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$1,038	Each	10%	\$934	Other	F1
14535 819-6532	14535 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176	Other	F1
14535 819-6533	14535 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,077	Each	10%	\$1,869	Other	F1
14535 819-6534	14535 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$7,255	Each	10%	\$6,529	Other	F1
14535 819-6535	14535 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,596	Each	10%	\$2,336	Other	F1
14535 819-6536	14535 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$9,673	Each	10%	\$8,706	Other	F1
14535 819-6537	14535 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Year	\$6,438	Each	10%	\$5,794	Other	F1
14535 819-6538	14535 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
14535 819-6539	14535 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
14535 819-6540	14535 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$3,219	Each	10%	\$2,897	Other	F1
14535 819-6541	14535 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,829	Each	10%	\$4,346	Other	F1
14535 819-6542	14535 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
14535 819-6543	14535 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
14535 819-6544	14535 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
14535 819-6545	14535 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
14535 819-6546	14535 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
14535 819-6548	14535 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$2,463	Each	10%	\$2,217	Other	F1
14535 819-6549	14535 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$10,345	Each	10%	\$9,310	Other	F1
14535 819-6550	14535 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27 Months	\$2,951	Each	10%	\$2,656	Other	F1
14535 819-6551	14535 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,859	Each	10%	\$7,073	Other	F1
14535 819-6552	14535 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$961	Each	10%	\$865	Other	F1
14535 819-6559	14535 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$6,717	Each	10%	\$6,046	Other	F1
14535 819-6560	14535 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$11,196	Each	10%	\$10,076	Other	F1
14535 819-6561	14535 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
14535 819-6562	14535 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
14535 819-6563	14535 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
14535 819-6570	14535 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 819-6571	14535 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1
14535 819-6572	14535 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,972	Each	10%	\$7,174	Other	F1
14535 819-6573	14535 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 63 Months	\$2,221	Each	10%	\$1,999	Other	F1
14535 819-6574	14535 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 39 Months	\$1,562	Each	10%	\$1,406	Other	F1
14535 819-6581	14535 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243	Other	F1
14535 819-6582	14535 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
14535 819-6583	14535 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
14535 819-6584	14535 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
14535 819-6585	14535 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
14535 819-6591	14535 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1
14535 819-6592	14535 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1
14535 819-6593	14535 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1
14535 819-6594	14535 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1
14535 819-6595	14535 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1
14535 819-6596	14535 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1
14535 819-6597	14535 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1
14535 819-6598	14535 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1
14535 819-6599	14535 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 15 Months	\$601	Each	10%	\$541	Other	F1
14535 819-6600	14535 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 51 Months	\$1,082	Each	10%	\$973	Other	F1
14535 819-6601	14535 819-6601	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 15 Months	\$2,043	Each	10%	\$1,839	Other	F1
14535 819-6602	14535 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 39 Months	\$1,687	Each	10%	\$1,518	Other	F1
14535 819-6603	14535 819-6603	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 51 Months	\$2,725	Each	10%	\$2,453	Other	F1
14535 819-6604	14535 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$4,433	Each	10%	\$3,990	Other	F1
14535 819-6605	14535 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$6,404	Each	10%	\$5,764	Other	F1
14535 819-6606	14535 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$1,970	Each	10%	\$1,773	Other	F1
14535 819-6607	14535 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
14535 819-6608	14535 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$3,023	Each	10%	\$2,721	Other	F1
14535 819-8027	14535 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$736	Other	F1
14535 819-8028	14535 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1
14535 819-8029	14535 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1
14535 819-8030	14535 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1
14535 819-8031	14535 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1
14535 819-8032	14535 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1
14535 819-8033	14535 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1
14535 819-8034	14535 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1
14535 819-8035	14535 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1
14535 819-8036	14535 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1
14535 819-8037	14535 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1
14535 819-8038	14535 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1
14535 819-8039	14535 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1
14535 819-8040	14535 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1
14535 819-8041	14535 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1
14535 821-3175	14535 821-3175	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%	\$628	Other	F1
14535 821-3176	14535 821-3176	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%	\$1,257	Other	F1
14535 821-3177	14535 821-3177	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14535 821-3178	14535 821-3178	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%	\$2,514	Other	F1	
14535 821-3179	14535 821-3179	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%	\$3,143	Other	F1	
14535 822-3179	14535 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
14535 823-4102	14535 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1	
14535 823-4103	14535 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,580	Each	10%	\$2,322	Other	F1	
14535 823-4104	14535 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1	
14535 823-4105	14535 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1	
14535 823-4106	14535 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1	
14535 823-4109	14535 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1	
14535 823-4110	14535 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1	
14535 823-4111	14535 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1	
14535 823-4112	14535 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,579	Each	10%	\$1,421	Other	F1	
14535 823-4113	14535 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1	
14535 823-4114	14535 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1	
14535 823-4115	14535 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1	
14535 823-4116	14535 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1	
14535 823-4117	14535 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1	
14535 823-4118	14535 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1	
14535 823-4119	14535 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1	
14535 823-4120	14535 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1	
14535 823-4121	14535 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1	
14535 823-4122	14535 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1	
14535 823-4123	14535 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1	
14535 823-4124	14535 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1	
14535 823-4125	14535 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1	
14535 823-4126	14535 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1	
14535 823-4127	14535 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1	
14535 823-4128	14535 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1	
14535 823-4130	14535 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1	
14535 823-4134	14535 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1	
14535 823-4135	14535 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1	
14535 823-4136	14535 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1	
14535 823-4137	14535 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1	
14535 823-4139	14535 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1	
14535 823-4140	14535 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1	
14535 823-4141	14535 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1	
14535 823-4143	14535 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1	
14535 823-4144	14535 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1	
14535 823-4145	14535 823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1	
14535 823-4147	14535 823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1	
14535 823-4148	14535 823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1	
14535 823-4150	14535 823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1	
14535 823-4151	14535 823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1	
14535 823-4152	14535 823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1	
14535 823-4153	14535 823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 823-4154	14535 823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1
14535 823-4155	14535 823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1
14535 823-4156	14535 823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1
14535 823-6047	14535 823-6047	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$430	Each	10%	\$387	Other	F1
14535 823-6048	14535 823-6048	HyperConverged Infra	ProDeploy Plus Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$750	Each	10%	\$675	Other	F1
14535 823-9267	14535 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
14535 823-9270	14535 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure Technical Resource	\$1,386	Each	10%	\$1,247	Other	F1
14535 823-9284	14535 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14535 825-2879	14535 825-2879	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14535 825-2880	14535 825-2880	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2881	14535 825-2881	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2882	14535 825-2882	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2883	14535 825-2883	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2884	14535 825-2884	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14535 825-2885	14535 825-2885	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2886	14535 825-2886	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2887	14535 825-2887	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2888	14535 825-2888	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2889	14535 825-2889	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14535 825-2890	14535 825-2890	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2891	14535 825-2891	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2892	14535 825-2892	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2893	14535 825-2893	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2894	14535 825-2894	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14535 825-2895	14535 825-2895	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2896	14535 825-2896	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2897	14535 825-2897	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2898	14535 825-2898	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2899	14535 825-2899	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14535 825-2900	14535 825-2900	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2901	14535 825-2901	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2902	14535 825-2902	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2903	14535 825-2903	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2904	14535 825-2904	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14535 825-2905	14535 825-2905	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1
14535 825-2906	14535 825-2906	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1
14535 825-2907	14535 825-2907	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1
14535 825-2908	14535 825-2908	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1
14535 825-2909	14535 825-2909	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14535 825-2910	14535 825-2910	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2911	14535 825-2911	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2912	14535 825-2912	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2913	14535 825-2913	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2914	14535 825-2914	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14535 825-2915	14535 825-2915	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2916	14535 825-2916	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2917	14535 825-2917	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2918	14535 825-2918	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14535 825-2919	14535 825-2919	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14535 825-2920	14535 825-2920	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1
14535 825-2921	14535 825-2921	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1
14535 825-2922	14535 825-2922	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1
14535 825-2923	14535 825-2923	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1
14535 825-2929	14535 825-2929	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$3,611	Each	10%	\$3,250	Other	F1
14535 825-2930	14535 825-2930	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$7,223	Each	10%	\$6,501	Other	F1
14535 825-2931	14535 825-2931	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1
14535 825-2932	14535 825-2932	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1
14535 825-2933	14535 825-2933	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%	\$16,251	Other	F1
14535 825-2934	14535 825-2934	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%	\$3,693	Other	F1
14535 825-2935	14535 825-2935	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1
14535 825-2936	14535 825-2936	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$12,312	Each	10%	\$11,080	Other	F1
14535 825-2937	14535 825-2937	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,415	Each	10%	\$14,774	Other	F1
14535 825-2938	14535 825-2938	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$20,519	Each	10%	\$18,467	Other	F1
14535 825-2939	14535 825-2939	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
14535 825-2940	14535 825-2940	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	\$7,978	Each	10%		Other	F1
14535 825-2941	14535 825-2941	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	\$11,967	Each	10%		Other	F1
14535 825-2942	14535 825-2942	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$17,729	\$15,956	Each	10%		Other	F1
14535 825-2943	14535 825-2943	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	\$19,945	Each	10%		Other	F1
14535 825-2944	14535 825-2944	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,395	\$6,655	Each	10%		Other	F1
14535 825-2945	14535 825-2945	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$14,790	\$13,311	Each	10%		Other	F1
14535 825-2946	14535 825-2946	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$22,185	\$19,966	Each	10%		Other	F1
14535 825-2947	14535 825-2947	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$29,580	\$26,622	Each	10%		Other	F1
14535 825-2948	14535 825-2948	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$36,975	\$33,277	Each	10%		Other	F1
14535 825-2949	14535 825-2949	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$8,403	\$7,563	Each	10%		Other	F1
14535 825-2950	14535 825-2950	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	\$15,126	Each	10%		Other	F1
14535 825-2951	14535 825-2951	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	\$22,689	Each	10%		Other	F1
14535 825-2952	14535 825-2952	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	\$30,252	Each	10%		Other	F1
14535 825-2953	14535 825-2953	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$42,017	\$37,815	Each	10%		Other	F1
14535 825-2954	14535 825-2954	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$9,076	\$8,168	Each	10%		Other	F1
14535 825-2955	14535 825-2955	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$18,151	\$16,336	Each	10%		Other	F1
14535 825-2956	14535 825-2956	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$27,227	\$24,504	Each	10%		Other	F1
14535 825-2957	14535 825-2957	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$36,303	\$32,672	Each	10%		Other	F1
14535 825-2958	14535 825-2958	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$45,378	\$40,840	Each	10%		Other	F1
14535 825-2959	14535 825-2959	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$8,330	\$7,497	Each	10%		Other	F1
14535 825-2960	14535 825-2960	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$16,660	\$14,994	Each	10%		Other	F1
14535 825-2961	14535 825-2961	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$24,991	\$22,492	Each	10%		Other	F1
14535 825-2962	14535 825-2962	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$33,321	\$29,989	Each	10%		Other	F1
14535 825-2963	14535 825-2963	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$41,651	\$37,486	Each	10%		Other	F1
14535 825-2964	14535 825-2964	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$9,466	\$8,520	Each	10%		Other	F1
14535 825-2965	14535 825-2965	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$18,932	\$17,039	Each	10%		Other	F1
14535 825-2966	14535 825-2966	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$28,398	\$25,559	Each	10%		Other	F1
14535 825-2967	14535 825-2967	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$37,865	\$34,078	Each	10%		Other	F1
14535 825-2968	14535 825-2968	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$47,331	\$42,598	Each	10%		Other	F1
14535 825-2969	14535 825-2969	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$10,223	\$9,201	Each	10%		Other	F1
14535 825-2970	14535 825-2970	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$20,447	\$18,402	Each	10%		Other	F1
14535 825-2971	14535 825-2971	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$30,670	\$27,603	Each	10%		Other	F1
14535 825-2972	14535 825-2972	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$40,894	\$36,805	Each	10%		Other	F1
14535 825-2973	14535 825-2973	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$51,117	\$46,006	Each	10%		Other	F1
14535 825-8623	14535 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	\$0	Each	10%		Other	F1
14535 825-8624	14535 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	\$0	Each	10%		Other	F1
14535 828-7737	14535 828-7737	HyperConverged Infra	ProDeploy Plus: VCF on VxRail - Per Node Deploy	\$3,600	\$3,240	Each	10%		Other	F1
14535 828-8175	14535 828-8175	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$1,965	\$1,769	Each	10%		Other	F1
14535 828-8176	14535 828-8176	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,757	\$1,581	Each	10%		Other	F1
14535 828-8177	14535 828-8177	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$2,919	\$2,627	Each	10%		Other	F1
14535 828-8178	14535 828-8178	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$2,708	\$2,437	Each	10%		Other	F1
14535 828-8179	14535 828-8179	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36	\$3,995	\$3,596	Each	10%		Other	F1
14535 828-8180	14535 828-8180	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$3,777	\$3,399	Each	10%		Other	F1
14535 828-8181	14535 828-8181	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48	\$5,056	\$4,550	Each	10%		Other	F1
14535 828-8182	14535 828-8182	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$4,834	\$4,351	Each	10%		Other	F1
14535 828-8183	14535 828-8183	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$817	\$735	Each	10%		Other	F1
14535 828-8184	14535 828-8184	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15	\$1,022	\$920	Each	10%		Other	F1
14535 828-8185	14535 828-8185	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$9,292	\$8,363	Each	10%		Other	F1
14535 828-8186	14535 828-8186	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$7,434	\$6,691	Each	10%		Other	F1
14535 828-8187	14535 828-8187	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$15,578	\$14,020	Each	10%		Other	F1
14535 828-8188	14535 828-8188	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$13,928	\$12,535	Each	10%		Other	F1
14535 828-8189	14535 828-8189	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$22,875	\$20,588	Each	10%		Other	F1
14535 828-8190	14535 828-8190	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$21,228	\$19,105	Each	10%		Other	F1
14535 828-8191	14535 828-8191	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$28,410	\$25,569	Each	10%		Other	F1
14535 828-8192	14535 828-8192	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$30,050	\$27,045	Each	10%		Other	F1
14535 828-8193	14535 828-8193	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$35,605	\$32,045	Each	10%		Other	F1
14535 828-8194	14535 828-8194	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$37,240	\$33,516	Each	10%		Other	F1
14535 828-8195	14535 828-8195	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$2,686	\$2,417	Each	10%		Other	F1
14535 828-8196	14535 828-8196	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$2,427	\$2,184	Each	10%		Other	F1
14535 828-8197	14535 828-8197	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$3,392	\$3,093	Each	10%		Other	F1
14535 828-8198	14535 828-8198	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$3,738	\$3,364	Each	10%		Other	F1
14535 828-8199	14535 828-8199	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36	\$5,465	\$4,919	Each	10%		Other	F1
14535 828-8200	14535 828-8200	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$5,206	\$4,685	Each	10%		Other	F1
14535 828-8201	14535 828-8201	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48	\$6,920	\$6,228	Each	10%		Other	F1
14535 828-8202	14535 828-8202	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$6,658	\$5,992	Each	10%		Other	F1
14535 828-8203	14535 828-8203	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,165	\$1,049	Each	10%		Other	F1
14535 828-8204	14535 828-8204	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15	\$1,457	\$1,311	Each	10%		Other	F1
14535 828-8205	14535 828-8205	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$4,285	\$3,857	Each	10%		Other	F1
14535 828-8206	14535 828-8206	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$3,429	\$3,086	Each	10%		Other	F1
14535 828-8207	14535 828-8207	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$6,193	\$5,574	Each	10%		Other	F1
14535 828-8208	14535 828-8208	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$5,595	\$5,036	Each	10%		Other	F1
14535 828-8209	14535 828-8209	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$9,480	\$8,532	Each	10%		Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 828-8210	14535 828-8210	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$8,878	Each	10%	\$7,990	Other	F1
14535 828-8211	14535 828-8211	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$12,004	Each	10%	\$10,804	Other	F1
14535 828-8212	14535 828-8212	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$12,601	Each	10%	\$11,341	Other	F1
14535 828-8213	14535 828-8213	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$15,145	Each	10%	\$13,631	Other	F1
14535 828-8214	14535 828-8214	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$15,740	Each	10%	\$14,166	Other	F1
14535 828-8215	14535 828-8215	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,969	Each	10%	\$2,672	Other	F1
14535 828-8216	14535 828-8216	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,710	Each	10%	\$2,439	Other	F1
14535 828-8217	14535 828-8217	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$4,424	Each	10%	\$3,982	Other	F1
14535 828-8218	14535 828-8218	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$4,177	Each	10%	\$3,759	Other	F1
14535 828-8219	14535 828-8219	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,064	Each	10%	\$5,458	Other	F1
14535 828-8220	14535 828-8220	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$5,814	Each	10%	\$5,233	Other	F1
14535 828-8221	14535 828-8221	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,686	Each	10%	\$6,917	Other	F1
14535 828-8222	14535 828-8222	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$7,436	Each	10%	\$6,692	Other	F1
14535 828-8223	14535 828-8223	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,339	Each	10%	\$1,205	Other	F1
14535 828-8224	14535 828-8224	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months Extended	\$1,674	Each	10%	\$1,507	Other	F1
14535 828-8225	14535 828-8225	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,736	Each	10%	\$2,462	Other	F1
14535 828-8226	14535 828-8226	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,189	Each	10%	\$1,970	Other	F1
14535 828-8227	14535 828-8227	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$3,296	Each	10%	\$2,966	Other	F1
14535 828-8228	14535 828-8228	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$3,008	Each	10%	\$2,707	Other	F1
14535 828-8229	14535 828-8229	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$5,369	Each	10%	\$4,832	Other	F1
14535 828-8230	14535 828-8230	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$5,069	Each	10%	\$4,562	Other	F1
14535 828-8231	14535 828-8231	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$6,960	Each	10%	\$6,264	Other	F1
14535 828-8232	14535 828-8232	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$7,258	Each	10%	\$6,532	Other	F1
14535 828-8233	14535 828-8233	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$8,867	Each	10%	\$7,980	Other	F1
14535 828-8234	14535 828-8234	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$9,164	Each	10%	\$8,248	Other	F1
14535 829-2699	14535 829-2699	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 63 Months	\$8,137	Each	10%	\$7,324	Other	F1
14535 829-2702	14535 829-2702	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 51 Months	\$6,587	Each	10%	\$5,929	Other	F1
14535 829-2705	14535 829-2705	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 1 Year	\$1,806	Each	10%	\$1,626	Other	F1
14535 829-2706	14535 829-2706	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 2 Years	\$3,612	Each	10%	\$3,251	Other	F1
14535 829-2707	14535 829-2707	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 3 Years	\$5,419	Each	10%	\$4,877	Other	F1
14535 829-2708	14535 829-2708	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 4 Years	\$7,225	Each	10%	\$6,502	Other	F1
14535 829-2709	14535 829-2709	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 5 Years	\$9,031	Each	10%	\$8,128	Other	F1
14535 829-2710	14535 829-2710	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 39 Months	\$5,037	Each	10%	\$4,534	Other	F1
14535 829-2714	14535 829-2714	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 39 Months	\$13,447	Each	10%	\$12,102	Other	F1
14535 829-2715	14535 829-2715	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 51 Months	\$17,584	Each	10%	\$15,826	Other	F1
14535 829-2717	14535 829-2717	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$9,309	Each	10%	\$8,378	Other	F1
14535 829-2720	14535 829-2720	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$5,172	Each	10%	\$4,655	Other	F1
14535 829-2734	14535 829-2734	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,487	Each	10%	\$3,139	Other	F1
14535 829-2735	14535 829-2735	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,937	Each	10%	\$1,744	Other	F1
14535 829-2737	14535 829-2737	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$21,721	Each	10%	\$19,549	Other	F1
14535 829-2741	14535 829-2741	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1
14535 829-2742	14535 829-2742	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1
14535 829-2743	14535 829-2743	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1
14535 829-2744	14535 829-2744	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 4 Years	\$16,550	Each	10%	\$14,895	Other	F1
14535 829-2745	14535 829-2745	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 15 Months	\$2,258	Each	10%	\$2,032	Other	F1
14535 829-2746	14535 829-2746	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 15 Months	\$625	Each	10%	\$562	Other	F1
14535 829-2747	14535 829-2747	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$1,125	Each	10%	\$1,012	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 829-2748	14535 829-2748	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit EOEM use- 51 Months	\$2,125	Each	10%		\$1,912	Other	F1
14535 829-2749	14535 829-2749	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 27 Months	\$5,240	Each	10%		\$4,716	Other	F1
14535 829-2750	14535 829-2750	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 51 Months	\$9,897	Each	10%		\$8,907	Other	F1
14535 829-2751	14535 829-2751	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 63 Months	\$12,226	Each	10%		\$11,003	Other	F1
14535 829-2752	14535 829-2752	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 5 Years	\$11,643	Each	10%		\$10,479	Other	F1
14535 829-2753	14535 829-2753	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit EOEM use- 3 Years	\$1,500	Each	10%		\$1,350	Other	F1
14535 829-2754	14535 829-2754	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 2 Years	\$4,657	Each	10%		\$4,192	Other	F1
14535 829-2755	14535 829-2755	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit EOEM use- 1 Year	\$500	Each	10%		\$450	Other	F1
14535 829-2756	14535 829-2756	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit EOEM use- 2 Years	\$1,000	Each	10%		\$900	Other	F1
14535 829-2757	14535 829-2757	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 1 Year	\$2,329	Each	10%		\$2,096	Other	F1
14535 829-2758	14535 829-2758	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit EOEM use- 4 Years	\$2,000	Each	10%		\$1,800	Other	F1
14535 829-2759	14535 829-2759	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 3 Years	\$6,986	Each	10%		\$6,287	Other	F1
14535 829-2760	14535 829-2760	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit EOEM use- 5 Years	\$2,500	Each	10%		\$2,250	Other	F1
14535 829-2761	14535 829-2761	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 4 Years	\$9,315	Each	10%		\$8,383	Other	F1
14535 829-2762	14535 829-2762	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 4 Years	\$6,200	Each	10%		\$5,580	Other	F1
14535 829-2763	14535 829-2763	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 1 Year	\$1,550	Each	10%		\$1,395	Other	F1
14535 829-2764	14535 829-2764	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%		\$2,790	Other	F1
14535 829-2765	14535 829-2765	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%		\$4,185	Other	F1
14535 829-2766	14535 829-2766	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$7,568	Each	10%		\$6,811	Other	F1
14535 829-2769	14535 829-2769	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,870	Each	10%		\$5,283	Other	F1
14535 829-2770	14535 829-2770	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 51 Months	\$7,676	Each	10%		\$6,909	Other	F1
14535 829-2772	14535 829-2772	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 5 Years	\$7,750	Each	10%		\$6,975	Other	F1
14535 829-2773	14535 829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 5 Years	\$20,687	Each	10%		\$18,618	Other	F1
14535 829-2774	14535 829-2774	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 27 Months	\$4,064	Each	10%		\$3,658	Other	F1
14535 829-2775	14535 829-2775	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,482	Each	10%		\$8,534	Other	F1
14535 829-2776	14535 829-2776	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$1,625	Each	10%		\$1,462	Other	F1
14535 829-2777	14535 829-2777	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$2,624	Each	10%		\$2,362	Other	F1
14535 829-2778	14535 829-2778	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,911	Each	10%		\$2,620	Other	F1
14535 829-2827	14535 829-2827	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%		\$4,691	Other	F1
14535 829-2828	14535 829-2828	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%		\$2,128	Other	F1
14535 829-2829	14535 829-2829	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%		\$3,414	Other	F1
14535 829-2830	14535 829-2830	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%		\$2,276	Other	F1
14535 829-2831	14535 829-2831	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%		\$3,127	Other	F1
14535 829-2832	14535 829-2832	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 51 Months	\$3,152	Each	10%		\$2,837	Other	F1
14535 829-2833	14535 829-2833	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%		\$4,551	Other	F1
14535 829-2834	14535 829-2834	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%		\$6,255	Other	F1
14535 829-2835	14535 829-2835	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 51 Months	\$3,940	Each	10%		\$3,546	Other	F1
14535 829-2836	14535 829-2836	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%		\$5,689	Other	F1
14535 829-2837	14535 829-2837	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%		\$7,818	Other	F1
14535 829-2838	14535 829-2838	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%		\$4,691	Other	F1
14535 829-2839	14535 829-2839	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 4 Years	\$3,152	Each	10%		\$2,837	Other	F1
14535 829-2840	14535 829-2840	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%		\$4,551	Other	F1
14535 829-2841	14535 829-2841	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%		\$6,255	Other	F1
14535 829-2842	14535 829-2842	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%		\$3,546	Other	F1
14535 829-2843	14535 829-2843	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%		\$5,689	Other	F1
14535 829-2844	14535 829-2844	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%		\$7,818	Other	F1
14535 829-2845	14535 829-2845	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%		\$1,419	Other	F1
14535 829-2846	14535 829-2846	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%		\$709	Other	F1
14535 829-2847	14535 829-2847	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$1,264	Each	10%		\$1,138	Other	F1
14535 829-2848	14535 829-2848	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$1,737	Each	10%		\$1,564	Other	F1
14535 829-2849	14535 829-2849	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%		\$3,414	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14535 829-2850	14535 829-2850	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1
14535 829-2851	14535 829-2851	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$3,475	Each	10%	\$3,127	Other	F1
14535 829-2852	14535 829-2852	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$2,529	Each	10%	\$2,276	Other	F1
14535 829-2871	14535 829-2871	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1
14535 829-2872	14535 829-2872	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$1,264	Each	10%	\$1,138	Other	F1
14535 829-2873	14535 829-2873	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$1,737	Each	10%	\$1,564	Other	F1
14535 829-2874	14535 829-2874	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1
14535 829-2875	14535 829-2875	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2876	14535 829-2876	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2877	14535 829-2877	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2878	14535 829-2878	HyperConverged Infra	Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 829-2879	14535 829-2879	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2880	14535 829-2880	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2881	14535 829-2881	HyperConverged Infra	Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14535 829-2882	14535 829-2882	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2883	14535 829-2883	HyperConverged Infra	Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 829-2884	14535 829-2884	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2885	14535 829-2885	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2886	14535 829-2886	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2887	14535 829-2887	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2888	14535 829-2888	HyperConverged Infra	Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14535 829-2889	14535 829-2889	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14535 829-2890	14535 829-2890	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$4,288	Each	10%	\$3,841	Other	F1
14535 829-2891	14535 829-2891	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$8,536	Each	10%	\$7,682	Other	F1
14535 829-2892	14535 829-2892	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$12,804	Each	10%	\$11,624	Other	F1
14535 829-2893	14535 829-2893	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$17,072	Each	10%	\$15,365	Other	F1
14535 829-2894	14535 829-2894	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$21,340	Each	10%	\$19,206	Other	F1
14535 829-2895	14535 829-2895	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc	\$8,740	Each	10%	\$7,866	Other	F1
14535 829-2896	14535 829-2896	HyperConverged Infra	Software Support-Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1
14535 829-2897	14535 829-2897	HyperConverged Infra	Software Support-Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1
14535 829-2898	14535 829-2898	HyperConverged Infra	Software Support-Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1
14535 829-2899	14535 829-2899	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc	\$43,698	Each	10%	\$39,328	Other	F1
14535 829-2900	14535 829-2900	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc	\$9,845	Each	10%	\$8,860	Other	F1
14535 829-2901	14535 829-2901	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc	\$19,690	Each	10%	\$17,721	Other	F1
14535 829-2902	14535 829-2902	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc	\$29,534	Each	10%	\$26,581	Other	F1
14535 829-2903	14535 829-2903	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc	\$39,379	Each	10%	\$35,441	Other	F1
14535 829-2904	14535 829-2904	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc	\$49,224	Each	10%	\$44,302	Other	F1
14535 829-2929	14535 829-2929	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14535 829-2930	14535 829-2930	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14535 829-2931	14535 829-2931	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14535 829-2932	14535 829-2932	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14535 829-2933	14535 829-2933	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14535 829-2934	14535 829-2934	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14535 829-2935	14535 829-2935	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14535 829-2936	14535 829-2936	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14535 829-2937	14535 829-2937	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14535 829-2938	14535 829-2938	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14535 829-2939	14535 829-2939	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support	\$1,625	Each	10%	\$1,462	Other	F1
14535 829-2940	14535 829-2940	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1
14535 829-2941	14535 829-2941	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1
14535 829-2942	14535 829-2942	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$6,499	Each	10%	\$5,849	Other	F1
14535 829-2943	14535 829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$8,124	Each	10%	\$7,312	Other	F1
14535 829-2944	14535 829-2944	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1
14535 829-2945	14535 829-2945	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,062	Each	10%	\$3,656	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I	Column K)	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14535 829-2946	14535 829-2946	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other		F1
14535 829-2947	14535 829-2947	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other		F1
14535 829-2948	14535 829-2948	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$10,155	Each	10%	\$9,140	Other		F1
14535 829-2949	14535 829-2949	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$2,234	Each	10%	\$2,011	Other		F1
14535 829-2950	14535 829-2950	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other		F1
14535 829-2951	14535 829-2951	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other		F1
14535 829-2952	14535 829-2952	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 4 Years	\$8,936	Each	10%	\$8,043	Other		F1
14535 829-2953	14535 829-2953	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$11,171	Each	10%	\$10,053	Other		F1
14535 829-2954	14535 829-2954	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,437	Each	10%	\$2,193	Other		F1
14535 829-2955	14535 829-2955	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other		F1
14535 829-2956	14535 829-2956	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other		F1
14535 829-2957	14535 829-2957	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other		F1
14535 829-2958	14535 829-2958	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other		F1
14535 829-2959	14535 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$1,625	Each	10%	\$1,462	Other		F1
14535 829-2996	14535 829-2996	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$3,250	Each	10%	\$2,925	Other		F1
14535 829-2997	14535 829-2997	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other		F1
14535 829-2998	14535 829-2998	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$6,499	Each	10%	\$5,849	Other		F1
14535 829-2999	14535 829-2999	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other		F1
14535 829-3000	14535 829-3000	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,031	Each	10%	\$1,828	Other		F1
14535 829-3001	14535 829-3001	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,062	Each	10%	\$3,656	Other		F1
14535 829-3002	14535 829-3002	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$6,093	Each	10%	\$5,484	Other		F1
14535 829-3003	14535 829-3003	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other		F1
14535 829-3004	14535 829-3004	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$10,155	Each	10%	\$9,140	Other		F1
14535 829-3005	14535 829-3005	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$2,234	Each	10%	\$2,011	Other		F1
14535 829-3006	14535 829-3006	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$4,468	Each	10%	\$4,021	Other		F1
14535 829-3007	14535 829-3007	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$6,702	Each	10%	\$6,032	Other		F1
14535 829-3008	14535 829-3008	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$8,936	Each	10%	\$8,043	Other		F1
14535 829-3009	14535 829-3009	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$11,171	Each	10%	\$10,053	Other		F1
14535 829-3010	14535 829-3010	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,437	Each	10%	\$2,193	Other		F1
14535 829-3011	14535 829-3011	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other		F1
14535 829-3012	14535 829-3012	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other		F1
14535 829-3013	14535 829-3013	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other		F1
14535 829-3014	14535 829-3014	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other		F1
14535 838-8308	14535 838-8308	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1
14535 838-8309	14535 838-8309	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8310	14535 838-8310	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8311	14535 838-8311	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1
14535 838-8312	14535 838-8312	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8313	14535 838-8313	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1
14535 838-8314	14535 838-8314	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1
14535 838-8315	14535 838-8315	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1
14535 838-8316	14535 838-8316	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1
14535 838-8317	14535 838-8317	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1
14535 838-8318	14535 838-8318	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8319	14535 838-8319	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8320	14535 838-8320	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8321	14535 838-8321	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8322	14535 838-8322	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8323	14535 838-8323	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other		F1
14535 838-8324	14535 838-8324	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other		F1
14535 838-8325	14535 838-8325	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other		F1
14535 838-8326	14535 838-8326	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other		F1
14535 838-8327	14535 838-8327	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other		F1
14535 838-8328	14535 838-8328	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other		F1
14535 838-8329	14535 838-8329	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other		F1
14535 838-8330	14535 838-8330	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other		F1
14535 838-8331	14535 838-8331	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other		F1
14535 838-8332	14535 838-8332	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other		F1
14535 838-8333	14535 838-8333	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other		F1
14535 838-8334	14535 838-8334	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other		F1
14535 838-8335	14535 838-8335	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other		F1
14535 838-8336	14535 838-8336	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other		F1
14535 838-8337	14535 838-8337	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other		F1
14535 838-8362	14535 838-8362	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8363	14535 838-8363	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other		F1
14535 838-8364	14535 838-8364	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1
14535 838-8365	14535 838-8365	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1
14535 838-8366	14535 838-8366	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other		F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 838-8367	14535 838-8367	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1
14535 838-8368	14535 838-8368	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1
14535 838-8369	14535 838-8369	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
14535 838-8370	14535 838-8370	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1
14535 838-8371	14535 838-8371	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1
14535 839-0641	14535 839-0641	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
14535 839-0642	14535 839-0642	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
14535 839-0643	14535 839-0643	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
14535 839-0644	14535 839-0644	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
14535 839-0645	14535 839-0645	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
14535 839-0646	14535 839-0646	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
14535 839-0647	14535 839-0647	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
14535 839-0648	14535 839-0648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
14535 839-0649	14535 839-0649	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
14535 839-0650	14535 839-0650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
14535 839-0651	14535 839-0651	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
14535 839-0652	14535 839-0652	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
14535 839-0653	14535 839-0653	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
14535 839-0654	14535 839-0654	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
14535 839-0655	14535 839-0655	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
14535 839-0656	14535 839-0656	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
14535 839-0657	14535 839-0657	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
14535 839-0658	14535 839-0658	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
14535 839-0659	14535 839-0659	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
14535 839-0664	14535 839-0664	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
14535 839-0665	14535 839-0665	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
14535 839-0666	14535 839-0666	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
14535 839-0667	14535 839-0667	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
14535 839-0668	14535 839-0668	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
14535 839-0669	14535 839-0669	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
14535 839-0670	14535 839-0670	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
14535 839-0671	14535 839-0671	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
14535 839-0672	14535 839-0672	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
14535 839-0673	14535 839-0673	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
14535 839-0674	14535 839-0674	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
14535 839-0675	14535 839-0675	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
14535 839-0676	14535 839-0676	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
14535 839-0677	14535 839-0677	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
14535 839-0678	14535 839-0678	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
14535 839-0679	14535 839-0679	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
14535 839-0680	14535 839-0680	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 839-0681	14535 839-0681	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
14535 839-0682	14535 839-0682	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
14535 839-0683	14535 839-0683	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
14535 839-0688	14535 839-0688	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
14535 839-0689	14535 839-0689	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
14535 839-0690	14535 839-0690	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
14535 839-0691	14535 839-0691	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
14535 839-0692	14535 839-0692	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
14535 839-0693	14535 839-0693	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
14535 839-0694	14535 839-0694	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
14535 839-0695	14535 839-0695	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
14535 839-0696	14535 839-0696	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
14535 839-0697	14535 839-0697	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
14535 839-0698	14535 839-0698	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
14535 839-0699	14535 839-0699	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
14535 839-0700	14535 839-0700	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
14535 839-0701	14535 839-0701	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
14535 839-0702	14535 839-0702	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
14535 839-0703	14535 839-0703	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
14535 839-0704	14535 839-0704	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
14535 839-0705	14535 839-0705	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
14535 839-0706	14535 839-0706	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
14535 839-0707	14535 839-0707	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
14535 839-0712	14535 839-0712	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
14535 839-4805	14535 839-4805	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,937	Each	10%	\$6,243	Other	F1
14535 839-4806	14535 839-4806	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
14535 839-4807	14535 839-4807	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,458	Each	10%	\$3,112	Other	F1
14535 839-4808	14535 839-4808	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,717	Each	10%	\$6,946	Other	F1
14535 839-4809	14535 839-4809	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1
14535 839-4810	14535 839-4810	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1
14535 839-4811	14535 839-4811	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
14535 839-4812	14535 839-4812	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,616	Each	10%	\$5,054	Other	F1
14535 839-4813	14535 839-4813	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
14535 839-4814	14535 839-4814	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,436	Each	10%	\$3,092	Other	F1
14535 839-4815	14535 839-4815	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
14535 839-4816	14535 839-4816	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,499	Each	10%	\$3,150	Other	F1
14535 839-4817	14535 839-4817	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,550	Each	10%	\$4,995	Other	F1
14535 839-4818	14535 839-4818	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,627	Each	10%	\$6,864	Other	F1
14535 839-4819	14535 839-4819	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,323	Each	10%	\$3,891	Other	F1
14535 839-4820	14535 839-4820	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
14535 839-4821	14535 839-4821	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14535 839-4822	14535 839-4822	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1
14535 839-4823	14535 839-4823	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1
14535 839-4824	14535 839-4824	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1
14535 839-4825	14535 839-4825	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,181	Each	10%	\$1,063	Other	F1
14535 839-4826	14535 839-4826	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1
14535 839-4827	14535 839-4827	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,605	Each	10%	\$2,345	Other	F1
14535 839-4828	14535 839-4828	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
14535 839-4829	14535 839-4829	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
14535 839-4830	14535 839-4830	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
14535 839-4831	14535 839-4831	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,127	Each	10%	\$1,914	Other	F1
14535 839-4832	14535 839-4832	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,413	Each	10%	\$3,071	Other	F1
14535 839-4833	14535 839-4833	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1
14535 839-4834	14535 839-4834	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
14535 839-4835	14535 839-4835	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,942	Each	10%	\$9,848	Other	F1
14535 839-4836	14535 839-4836	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
14535 839-4837	14535 839-4837	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1
14535 839-4838	14535 839-4838	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1
14535 839-4839	14535 839-4839	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
14535 839-4840	14535 839-4840	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,270	Each	10%	\$2,043	Other	F1
14535 839-4841	14535 839-4841	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1
14535 839-4842	14535 839-4842	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,896	Each	10%	\$1,706	Other	F1
14535 839-4843	14535 839-4843	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,690	Each	10%	\$4,221	Other	F1
14535 839-4844	14535 839-4844	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,482	Each	10%	\$1,334	Other	F1
14535 839-4845	14535 839-4845	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1
14535 839-4846	14535 839-4846	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,721	Each	10%	\$4,249	Other	F1
14535 839-4847	14535 839-4847	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,676	Each	10%	\$2,408	Other	F1
14535 839-4848	14535 839-4848	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,652	Each	10%	\$1,487	Other	F1
14535 839-4849	14535 839-4849	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
14535 839-4850	14535 839-4850	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,764	Other	F1
14535 839-4851	14535 839-4851	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1
14535 839-4852	14535 839-4852	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,774	Each	10%	\$6,097	Other	F1
14535 839-4853	14535 839-4853	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1
14535 839-4854	14535 839-4854	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
14535 839-4855	14535 839-4855	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
14535 839-4856	14535 839-4856	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
14535 839-4857	14535 839-4857	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,378	Each	10%	\$2,141	Other	F1
14535 839-4858	14535 839-4858	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1
14535 839-4859	14535 839-4859	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
14535 839-4860	14535 839-4860	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1
14535 839-4861	14535 839-4861	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1
14535 839-4862	14535 839-4862	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1
14535 839-4863	14535 839-4863	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,902	Each	10%	\$5,311	Other	F1
14535 839-4864	14535 839-4864	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1
14535 839-4865	14535 839-4865	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
14535 839-4866	14535 839-4866	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14535 839-4867	14535 839-4867	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$8,858	Each	10%	\$7,972	Other	F1	
14535 839-4868	14535 839-4868	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,086	Each	10%	\$3,677	Other	F1	
14535 839-4869	14535 839-4869	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr	\$7,963	Each	10%	\$7,166	Other	F1	
14535 839-4870	14535 839-4870	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1	
14535 839-4871	14535 839-4871	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1	
14535 839-4872	14535 839-4872	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1	
14535 839-4873	14535 839-4873	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr	\$4,962	Each	10%	\$4,466	Other	F1	
14535 839-4874	14535 839-4874	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$6,174	Each	10%	\$5,557	Other	F1	
14535 839-4875	14535 839-4875	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,337	Each	10%	\$7,503	Other	F1	
14535 839-4876	14535 839-4876	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr	\$4,929	Each	10%	\$4,436	Other	F1	
14535 839-4877	14535 839-4877	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,800	Each	10%	\$2,520	Other	F1	
14535 839-4878	14535 839-4878	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,493	Each	10%	\$4,043	Other	F1	
14535 839-4933	14535 839-4933	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,017	Each	10%	\$3,615	Other	F1	
14535 839-4934	14535 839-4934	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,057	Each	10%	\$951	Other	F1	
14535 839-4935	14535 839-4935	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,294	Each	10%	\$3,865	Other	F1	
14535 839-4936	14535 839-4936	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,446	Each	10%	\$5,801	Other	F1	
14535 839-4937	14535 839-4937	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1	
14535 839-4938	14535 839-4938	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,973	Each	10%	\$2,676	Other	F1	
14535 839-4939	14535 839-4939	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,141	Each	10%	\$1,927	Other	F1	
14535 839-4940	14535 839-4940	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$6,253	Each	10%	\$5,628	Other	F1	
14535 839-4941	14535 839-4941	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$3,269	Each	10%	\$2,942	Other	F1	
14535 839-4942	14535 839-4942	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,890	Each	10%	\$1,701	Other	F1	
14535 839-4943	14535 839-4943	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,853	Each	10%	\$1,667	Other	F1	
14535 839-4944	14535 839-4944	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,317	Each	10%	\$1,186	Other	F1	
14535 839-4945	14535 839-4945	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,029	Each	10%	\$926	Other	F1	
14535 839-4946	14535 839-4946	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1	
14535 839-4947	14535 839-4947	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$5,811	Each	10%	\$5,230	Other	F1	
14535 839-4948	14535 839-4948	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,533	Each	10%	\$8,580	Other	F1	
14535 839-4949	14535 839-4949	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail	\$6,209	Each	10%	\$5,588	Other	F1	
14535 839-4950	14535 839-4950	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1	
14535 839-4951	14535 839-4951	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail	\$7,299	Each	10%	\$6,569	Other	F1	
14535 839-4952	14535 839-4952	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1	
14535 839-4953	14535 839-4953	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$3,821	Each	10%	\$3,439	Other	F1	
14535 839-4954	14535 839-4954	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1	
14535 839-4955	14535 839-4955	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail	\$1,738	Each	10%	\$1,564	Other	F1	
14535 839-4956	14535 839-4956	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,299	Each	10%	\$3,869	Other	F1	
14535 839-4957	14535 839-4957	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$3,465	Each	10%	\$3,119	Other	F1	
14535 839-4958	14535 839-4958	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1	
14535 839-4959	14535 839-4959	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$7,642	Each	10%	\$6,878	Other	F1	
14535 839-4960	14535 839-4960	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1	
14535 839-4961	14535 839-4961	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,083	Each	10%	\$975	Other	F1	
14535 839-4962	14535 839-4962	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1	
14535 839-4963	14535 839-4963	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,120	Each	10%	\$7,308	Other	F1	
14535 839-4964	14535 839-4964	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,548	Each	10%	\$4,094	Other	F1	
14535 839-4965	14535 839-4965	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,909	Each	10%	\$5,318	Other	F1	
14535 839-4966	14535 839-4966	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,698	Other	F1	
14535 839-4967	14535 839-4967	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,682	Each	10%	\$3,314	Other	F1	
14535 839-4968	14535 839-4968	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,816	Each	10%	\$2,534	Other	F1	
14535 839-4969	14535 839-4969	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,128	Each	10%	\$2,815	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14535 839-4970	14535 839-4970	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail	\$10,031	Each	10%	\$9,028	Other	F1
14535 839-4971	14535 839-4971	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail	\$4,518	Each	10%	\$4,067	Other	F1
14535 839-4972	14535 839-4972	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$2,599	Each	10%	\$2,339	Other	F1
14535 839-4973	14535 839-4973	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail	\$2,388	Each	10%	\$2,149	Other	F1
14535 839-4974	14535 839-4974	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$1,390	Each	10%	\$1,251	Other	F1
14535 839-4993	14535 839-4993	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail	\$1,949	Each	10%	\$1,754	Other	F1
14535 839-4994	14535 839-4994	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$6,951	Each	10%	\$6,256	Other	F1
14535 839-4995	14535 839-4995	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$1,911	Each	10%	\$1,720	Other	F1
14535 839-4996	14535 839-4996	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1
14535 839-4997	14535 839-4997	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,810	Each	10%	\$8,829	Other	F1
14535 839-4998	14535 839-4998	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,941	Each	10%	\$7,147	Other	F1
14535 839-4999	14535 839-4999	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$9,343	Each	10%	\$8,408	Other	F1
14535 839-5000	14535 839-5000	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,204	Each	10%	\$3,784	Other	F1
14535 839-5001	14535 839-5001	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
14535 839-5002	14535 839-5002	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
14535 839-5003	14535 839-5003	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1
14535 839-5004	14535 839-5004	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,255	Each	10%	\$4,730	Other	F1
14535 839-5005	14535 839-5005	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,927	Each	10%	\$8,934	Other	F1
14535 839-5006	14535 839-5006	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
14535 839-5007	14535 839-5007	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
14535 839-5008	14535 839-5008	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,987	Each	10%	\$7,188	Other	F1
14535 839-5009	14535 839-5009	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
14535 839-5010	14535 839-5010	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,902	Each	10%	\$11,612	Other	F1
14535 839-5011	14535 839-5011	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
14535 839-5012	14535 839-5012	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,394	Each	10%	\$10,255	Other	F1
14535 839-5013	14535 839-5013	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1
14535 839-5014	14535 839-5014	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,075	Each	10%	\$12,667	Other	F1
14535 839-5015	14535 839-5015	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,713	Each	10%	\$7,842	Other	F1
14535 839-5016	14535 839-5016	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$13,405	Each	10%	\$12,064	Other	F1
14535 839-5041	14535 839-5041	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$2,336	Each	10%	\$2,102	Other	F1
14535 839-5042	14535 839-5042	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$3,737	Each	10%	\$3,363	Other	F1
14535 839-5043	14535 839-5043	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$1,869	Each	10%	\$1,682	Other	F1
14535 839-5044	14535 839-5044	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,073	Each	10%	\$5,465	Other	F1
14535 839-5045	14535 839-5045	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
14535 839-5046	14535 839-5046	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,920	Each	10%	\$2,628	Other	F1
14535 839-5047	14535 839-5047	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
14535 839-5048	14535 839-5048	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$7,591	Each	10%	\$6,832	Other	F1
14535 839-5049	14535 839-5049	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$12,262	Each	10%	\$11,036	Other	F1
14535 839-5050	14535 839-5050	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$7,007	Each	10%	\$6,306	Other	F1
14535 839-5051	14535 839-5051	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$3,072	Each	10%	\$2,765	Other	F1
14535 839-5052	14535 839-5052	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$4,915	Each	10%	\$4,424	Other	F1
14535 839-5053	14535 839-5053	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$5,529	Each	10%	\$4,976	Other	F1
14535 839-5054	14535 839-5054	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$10,444	Each	10%	\$9,400	Other	F1
14535 839-5055	14535 839-5055	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$2,458	Each	10%	\$2,212	Other	F1
14535 839-5056	14535 839-5056	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$2,681	Each	10%	\$2,413	Other	F1
14535 839-5057	14535 839-5057	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
14535 839-5058	14535 839-5058	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail	\$6,032	Each	10%	\$5,429	Other	F1
14535 839-5059	14535 839-5059	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1
14535 839-5060	14535 839-5060	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail	\$3,351	Each	10%	\$3,016	Other	F1
14535 839-5073	14535 839-5073	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$22,915	Each	10%	\$20,624	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	Column M (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 839-5074	14535 839-5074	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$21,979	Each	10%		\$19,781	Other	F1
14535 839-5075	14535 839-5075	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$18,419	Each	10%		\$16,577	Other	F1
14535 839-5076	14535 839-5076	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$17,479	Each	10%		\$15,731	Other	F1
14535 839-5077	14535 839-5077	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$12,993	Each	10%		\$11,694	Other	F1
14535 839-5078	14535 839-5078	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$13,939	Each	10%		\$12,545	Other	F1
14535 839-5079	14535 839-5079	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$8,364	Each	10%		\$7,528	Other	F1
14535 839-5080	14535 839-5080	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$9,307	Each	10%		\$8,376	Other	F1
14535 839-5081	14535 839-5081	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$4,770	Each	10%		\$4,293	Other	F1
14535 839-5082	14535 839-5082	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$5,962	Each	10%		\$5,368	Other	F1
14535 839-5083	14535 839-5083	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,296	Each	10%		\$1,166	Other	F1
14535 839-5084	14535 839-5084	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,037	Each	10%		\$933	Other	F1
14535 839-5085	14535 839-5085	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,017	Each	10%		\$5,415	Other	F1
14535 839-5086	14535 839-5086	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,273	Each	10%		\$5,646	Other	F1
14535 839-5087	14535 839-5087	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,710	Each	10%		\$4,239	Other	F1
14535 839-5088	14535 839-5088	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,963	Each	10%		\$4,467	Other	F1
14535 839-5089	14535 839-5089	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,390	Each	10%		\$3,051	Other	F1
14535 839-5090	14535 839-5090	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,636	Each	10%		\$3,272	Other	F1
14535 839-5091	14535 839-5091	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,212	Each	10%		\$1,991	Other	F1
14535 839-5092	14535 839-5092	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,462	Each	10%		\$2,216	Other	F1
14535 839-5093	14535 839-5093	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$31,893	Each	10%		\$28,704	Other	F1
14535 839-5094	14535 839-5094	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$30,544	Each	10%		\$27,490	Other	F1
14535 839-5095	14535 839-5095	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$25,682	Each	10%		\$23,114	Other	F1
14535 839-5096	14535 839-5096	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$24,329	Each	10%		\$21,896	Other	F1
14535 839-5097	14535 839-5097	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$18,129	Each	10%		\$16,316	Other	F1
14535 839-5098	14535 839-5098	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$19,490	Each	10%		\$17,541	Other	F1
14535 839-5099	14535 839-5099	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$11,779	Each	10%		\$10,601	Other	F1
14535 839-5100	14535 839-5100	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$13,140	Each	10%		\$11,826	Other	F1
14535 839-5101	14535 839-5101	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$6,505	Each	10%		\$5,855	Other	F1
14535 839-5102	14535 839-5102	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$8,132	Each	10%		\$7,319	Other	F1
14535 839-5103	14535 839-5103	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,347	Each	10%		\$1,212	Other	F1
14535 839-5104	14535 839-5104	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,078	Each	10%		\$970	Other	F1
14535 839-5105	14535 839-5105	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,295	Each	10%		\$5,666	Other	F1
14535 839-5106	14535 839-5106	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,573	Each	10%		\$5,916	Other	F1
14535 839-5107	14535 839-5107	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,926	Each	10%		\$4,433	Other	F1
14535 839-5108	14535 839-5108	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,200	Each	10%		\$4,680	Other	F1
14535 839-5109	14535 839-5109	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,543	Each	10%		\$3,189	Other	F1
14535 839-5110	14535 839-5110	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,809	Each	10%		\$3,428	Other	F1
14535 839-5111	14535 839-5111	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,310	Each	10%		\$2,079	Other	F1
14535 839-5112	14535 839-5112	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,576	Each	10%		\$2,318	Other	F1
14535 839-5113	14535 839-5113	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$52,519	Each	10%		\$47,267	Other	F1
14535 839-5114	14535 839-5114	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$50,156	Each	10%		\$45,140	Other	F1
14535 839-5115	14535 839-5115	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$42,418	Each	10%		\$38,176	Other	F1
14535 839-5116	14535 839-5116	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$40,050	Each	10%		\$36,045	Other	F1
14535 839-5117	14535 839-5117	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,956	Each	10%		\$26,960	Other	F1
14535 839-5118	14535 839-5118	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$32,331	Each	10%		\$29,098	Other	F1
14535 839-5119	14535 839-5119	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,750	Each	10%		\$17,775	Other	F1
14535 839-5120	14535 839-5120	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$22,129	Each	10%		\$19,916	Other	F1
14535 839-5121	14535 839-5121	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,334	Each	10%		\$9,301	Other	F1
14535 839-5122	14535 839-5122	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,917	Each	10%		\$11,625	Other	F1
14535 839-5123	14535 839-5123	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$986	Each	10%		\$887	Other	F1
14535 839-5124	14535 839-5124	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$789	Each	10%		\$710	Other	F1
14535 839-5125	14535 839-5125	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,668	Each	10%		\$4,201	Other	F1
14535 839-5126	14535 839-5126	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,888	Each	10%		\$4,399	Other	F1
14535 839-5127	14535 839-5127	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,651	Each	10%		\$3,286	Other	F1
14535 839-5128	14535 839-5128	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,867	Each	10%		\$3,480	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14535 839-5129	14535 839-5129	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,623	Each	10%	\$2,361	Other	F1	
14535 839-5130	14535 839-5130	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$2,831	Each	10%	\$2,548	Other	F1	
14535 839-5131	14535 839-5131	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,706	Each	10%	\$1,535	Other	F1	
14535 839-5132	14535 839-5132	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,911	Each	10%	\$1,720	Other	F1	
14535 839-5133	14535 839-5133	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14535 839-5134	14535 839-5134	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14535 839-5171	14535 839-5171	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$25,487	Each	10%	\$22,938	Other	F1	
14535 839-5172	14535 839-5172	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$24,443	Each	10%	\$21,999	Other	F1	
14535 839-5173	14535 839-5173	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$20,509	Each	10%	\$18,458	Other	F1	
14535 839-5174	14535 839-5174	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$19,461	Each	10%	\$17,515	Other	F1	
14535 839-5175	14535 839-5175	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,495	Each	10%	\$13,046	Other	F1	
14535 839-5176	14535 839-5176	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$15,553	Each	10%	\$13,998	Other	F1	
14535 839-5177	14535 839-5177	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,357	Each	10%	\$8,421	Other	F1	
14535 839-5178	14535 839-5178	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,413	Each	10%	\$9,372	Other	F1	
14535 839-5179	14535 839-5179	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,217	Each	10%	\$4,695	Other	F1	
14535 839-5180	14535 839-5180	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,522	Each	10%	\$5,870	Other	F1	
14535 839-5181	14535 839-5181	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,396	Each	10%	\$1,256	Other	F1	
14535 839-5182	14535 839-5182	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,117	Each	10%	\$1,005	Other	F1	
14535 839-5183	14535 839-5183	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,112	Each	10%	\$5,501	Other	F1	
14535 839-5184	14535 839-5184	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,373	Each	10%	\$5,736	Other	F1	
14535 839-5185	14535 839-5185	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,760	Each	10%	\$4,284	Other	F1	
14535 839-5186	14535 839-5186	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$5,016	Each	10%	\$4,514	Other	F1	
14535 839-5187	14535 839-5187	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,391	Each	10%	\$3,052	Other	F1	
14535 839-5188	14535 839-5188	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,638	Each	10%	\$3,274	Other	F1	
14535 839-5189	14535 839-5189	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,195	Each	10%	\$1,976	Other	F1	
14535 839-5190	14535 839-5190	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,443	Each	10%	\$2,199	Other	F1	
14535 839-5191	14535 839-5191	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$18,100	Each	10%	\$16,290	Other	F1	
14535 839-5192	14535 839-5192	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$17,440	Each	10%	\$15,696	Other	F1	
14535 839-5193	14535 839-5193	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$14,476	Each	10%	\$13,028	Other	F1	
14535 839-5194	14535 839-5194	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$13,812	Each	10%	\$12,431	Other	F1	
14535 839-5195	14535 839-5195	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$10,209	Each	10%	\$9,188	Other	F1	
14535 839-5196	14535 839-5196	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$10,880	Each	10%	\$9,792	Other	F1	
14535 839-5197	14535 839-5197	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,025	Each	10%	\$6,323	Other	F1	
14535 839-5198	14535 839-5198	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$6,362	Each	10%	\$5,726	Other	F1	
14535 839-5199	14535 839-5199	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$4,915	Each	10%	\$4,424	Other	F1	
14535 839-5200	14535 839-5200	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,932	Each	10%	\$3,539	Other	F1	
14535 839-5201	14535 839-5201	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$8,890	Each	10%	\$8,001	Other	F1	
14535 839-5202	14535 839-5202	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$6,995	Each	10%	\$6,296	Other	F1	
14535 839-5203	14535 839-5203	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$5,073	Each	10%	\$4,566	Other	F1	
14535 839-5204	14535 839-5204	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,409	Each	10%	\$3,068	Other	F1	
14535 839-5205	14535 839-5205	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$1,983	Each	10%	\$1,785	Other	F1	
14535 839-5206	14535 839-5206	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,587	Each	10%	\$1,428	Other	F1	
14535 839-5207	14535 839-5207	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,566	Each	10%	\$7,709	Other	F1	
14535 839-5208	14535 839-5208	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,675	Each	10%	\$6,008	Other	F1	
14535 839-5209	14535 839-5209	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,760	Each	10%	\$4,284	Other	F1	
14535 839-5210	14535 839-5210	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,088	Each	10%	\$2,779	Other	F1	
14535 839-5211	14535 839-5211	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$15,858	Each	10%	\$14,272	Other	F1	
14535 839-5212	14535 839-5212	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$15,243	Each	10%	\$13,719	Other	F1	
14535 839-5213	14535 839-5213	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$12,707	Each	10%	\$11,436	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 839-5214	14535 839-5214	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$12,091	Each	10%	\$10,882	Other	F1
14535 839-5215	14535 839-5215	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$8,951	Each	10%	\$8,056	Other	F1
14535 839-5216	14535 839-5216	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$9,572	Each	10%	\$8,615	Other	F1
14535 839-5217	14535 839-5217	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$5,673	Each	10%	\$5,106	Other	F1
14535 839-5218	14535 839-5218	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$6,289	Each	10%	\$5,660	Other	F1
14535 839-5219	14535 839-5219	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$3,403	Each	10%	\$3,063	Other	F1
14535 839-5220	14535 839-5220	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$4,253	Each	10%	\$3,828	Other	F1
14535 839-5221	14535 839-5221	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,012	Each	10%	\$911	Other	F1
14535 839-5222	14535 839-5222	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,819	Each	10%	\$5,237	Other	F1
14535 839-5223	14535 839-5223	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,054	Each	10%	\$5,449	Other	F1
14535 839-5224	14535 839-5224	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,557	Each	10%	\$4,101	Other	F1
14535 839-5225	14535 839-5225	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,790	Each	10%	\$4,311	Other	F1
14535 839-5226	14535 839-5226	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,282	Each	10%	\$2,954	Other	F1
14535 839-5227	14535 839-5227	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,510	Each	10%	\$3,159	Other	F1
14535 839-5228	14535 839-5228	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,145	Each	10%	\$1,931	Other	F1
14535 839-5229	14535 839-5229	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,266	Each	10%	\$1,139	Other	F1
14535 839-5230	14535 839-5230	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,379	Each	10%	\$2,141	Other	F1
14535 839-5231	14535 839-5231	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$35,297	Each	10%	\$31,767	Other	F1
14535 839-5232	14535 839-5232	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$33,803	Each	10%	\$30,423	Other	F1
14535 839-5233	14535 839-5233	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$28,446	Each	10%	\$25,601	Other	F1
14535 839-5234	14535 839-5234	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$26,946	Each	10%	\$24,251	Other	F1
14535 839-5235	14535 839-5235	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$20,107	Each	10%	\$18,096	Other	F1
14535 839-5236	14535 839-5236	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$21,618	Each	10%	\$19,456	Other	F1
14535 839-5237	14535 839-5237	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$13,087	Each	10%	\$11,778	Other	F1
14535 839-5238	14535 839-5238	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$14,599	Each	10%	\$13,139	Other	F1
14535 839-5239	14535 839-5239	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$7,109	Each	10%	\$6,398	Other	F1
14535 839-5240	14535 839-5240	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$8,886	Each	10%	\$7,997	Other	F1
14535 839-5241	14535 839-5241	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,455	Each	10%	\$1,310	Other	F1
14535 839-5242	14535 839-5242	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,164	Each	10%	\$1,048	Other	F1
14535 839-5243	14535 839-5243	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,397	Each	10%	\$5,757	Other	F1
14535 839-5244	14535 839-5244	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,680	Each	10%	\$6,012	Other	F1
14535 839-5245	14535 839-5245	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,981	Each	10%	\$4,483	Other	F1
14535 839-5246	14535 839-5246	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,258	Each	10%	\$4,732	Other	F1
14535 839-5247	14535 839-5247	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,547	Each	10%	\$3,192	Other	F1
14535 839-5248	14535 839-5248	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,814	Each	10%	\$3,433	Other	F1
14535 839-5249	14535 839-5249	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,295	Each	10%	\$2,066	Other	F1
14535 839-5250	14535 839-5250	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,560	Each	10%	\$2,304	Other	F1
14535 839-5251	14535 839-5251	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$26,452	Each	10%	\$23,807	Other	F1
14535 839-5252	14535 839-5252	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$25,425	Each	10%	\$22,883	Other	F1
14535 839-5253	14535 839-5253	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$21,231	Each	10%	\$19,108	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 839-5254	14535 839-5254	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$20,198	Each	10%	\$18,178	Other	F1
14535 839-5255	14535 839-5255	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,997	Each	10%	\$13,497	Other	F1
14535 839-5256	14535 839-5256	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,040	Each	10%	\$14,436	Other	F1
14535 839-5257	14535 839-5257	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,580	Each	10%	\$9,522	Other	F1
14535 839-5258	14535 839-5258	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,541	Each	10%	\$8,587	Other	F1
14535 839-5259	14535 839-5259	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,949	Each	10%	\$6,254	Other	F1
14535 839-5260	14535 839-5260	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,559	Each	10%	\$5,003	Other	F1
14535 839-5261	14535 839-5261	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,327	Each	10%	\$8,394	Other	F1
14535 839-5262	14535 839-5262	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,340	Each	10%	\$6,606	Other	F1
14535 839-5263	14535 839-5263	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,324	Each	10%	\$4,792	Other	F1
14535 839-5264	14535 839-5264	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,577	Each	10%	\$3,219	Other	F1
14535 839-5265	14535 839-5265	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,060	Each	10%	\$1,854	Other	F1
14535 839-5266	14535 839-5266	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,648	Each	10%	\$1,483	Other	F1
14535 839-5267	14535 839-5267	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,964	Each	10%	\$8,068	Other	F1
14535 839-5268	14535 839-5268	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,983	Each	10%	\$6,285	Other	F1
14535 839-5269	14535 839-5269	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,977	Each	10%	\$4,479	Other	F1
14535 839-5270	14535 839-5270	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,226	Each	10%	\$2,903	Other	F1
14535 839-5271	14535 839-5271	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$22,616	Each	10%	\$20,354	Other	F1
14535 839-5272	14535 839-5272	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$21,695	Each	10%	\$19,526	Other	F1
14535 839-5273	14535 839-5273	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$18,174	Each	10%	\$16,357	Other	F1
14535 839-5274	14535 839-5274	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$17,250	Each	10%	\$15,525	Other	F1
14535 839-5275	14535 839-5275	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$12,820	Each	10%	\$11,538	Other	F1
14535 839-5276	14535 839-5276	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$13,750	Each	10%	\$12,375	Other	F1
14535 839-5277	14535 839-5277	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$8,245	Each	10%	\$7,421	Other	F1
14535 839-5278	14535 839-5278	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$9,172	Each	10%	\$8,255	Other	F1
14535 839-5279	14535 839-5279	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,717	Each	10%	\$4,245	Other	F1
14535 839-5280	14535 839-5280	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,895	Each	10%	\$5,306	Other	F1
14535 839-5281	14535 839-5281	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,049	Each	10%	\$944	Other	F1
14535 839-5282	14535 839-5282	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,085	Each	10%	\$5,477	Other	F1
14535 839-5283	14535 839-5283	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,343	Each	10%	\$5,709	Other	F1
14535 839-5284	14535 839-5284	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,764	Each	10%	\$4,288	Other	F1
14535 839-5285	14535 839-5285	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,019	Each	10%	\$4,517	Other	F1
14535 839-5286	14535 839-5286	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,429	Each	10%	\$3,086	Other	F1
14535 839-5287	14535 839-5287	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,677	Each	10%	\$3,309	Other	F1
14535 839-5288	14535 839-5288	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,238	Each	10%	\$2,014	Other	F1
14535 839-5289	14535 839-5289	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,312	Each	10%	\$1,181	Other	F1
14535 839-5290	14535 839-5290	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,489	Each	10%	\$2,240	Other	F1
14535 839-5291	14535 839-5291	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$57,659	Each	10%	\$51,893	Other	F1
14535 839-5292	14535 839-5292	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$55,064	Each	10%	\$49,558	Other	F1
14535 839-5293	14535 839-5293	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$46,583	Each	10%	\$41,925	Other	F1
14535 839-5294	14535 839-5294	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$43,982	Each	10%	\$39,584	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I * Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14535 839-5295	14535 839-5295	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,914	Each	10%		\$29,623	Other	F1
14535 839-5296	14535 839-5296	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$35,525	Each	10%		\$31,973	Other	F1
14535 839-5297	14535 839-5297	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,712	Each	10%		\$19,541	Other	F1
14535 839-5298	14535 839-5298	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$24,327	Each	10%		\$21,894	Other	F1
14535 839-5299	14535 839-5299	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,277	Each	10%		\$10,149	Other	F1
14535 839-5300	14535 839-5300	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$14,096	Each	10%		\$12,686	Other	F1
14535 839-5301	14535 839-5301	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,071	Each	10%		\$964	Other	F1
14535 839-5302	14535 839-5302	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$857	Each	10%		\$771	Other	F1
14535 839-5303	14535 839-5303	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,748	Each	10%		\$4,273	Other	F1
14535 839-5304	14535 839-5304	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,972	Each	10%		\$4,475	Other	F1
14535 839-5305	14535 839-5305	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,696	Each	10%		\$3,326	Other	F1
14535 839-5306	14535 839-5306	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,914	Each	10%		\$3,523	Other	F1
14535 839-5307	14535 839-5307	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,630	Each	10%		\$2,367	Other	F1
14535 839-5308	14535 839-5308	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,839	Each	10%		\$2,555	Other	F1
14535 839-5309	14535 839-5309	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,698	Each	10%		\$1,528	Other	F1
14535 839-5310	14535 839-5310	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,903	Each	10%		\$1,713	Other	F1
14535 839-5311	14535 839-5311	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,040	Each	10%		\$42,336	Other	F1
14535 839-5312	14535 839-5312	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,999	Each	10%		\$40,499	Other	F1
14535 839-5313	14535 839-5313	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,948	Each	10%		\$34,153	Other	F1
14535 839-5314	14535 839-5314	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,901	Each	10%		\$32,311	Other	F1
14535 839-5315	14535 839-5315	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,821	Each	10%		\$24,139	Other	F1
14535 839-5316	14535 839-5316	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,880	Each	10%		\$25,992	Other	F1
14535 839-5317	14535 839-5317	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,615	Each	10%		\$17,654	Other	F1
14535 839-5318	14535 839-5318	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,553	Each	10%		\$15,798	Other	F1
14535 839-5319	14535 839-5319	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,707	Each	10%		\$10,536	Other	F1
14535 839-5320	14535 839-5320	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,365	Each	10%		\$8,429	Other	F1
14535 839-5321	14535 839-5321	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$6,951	Each	10%		\$6,256	Other	F1
14535 839-5322	14535 839-5322	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$5,472	Each	10%		\$4,925	Other	F1
14535 839-5323	14535 839-5323	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$3,969	Each	10%		\$3,572	Other	F1
14535 839-5324	14535 839-5324	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$2,663	Each	10%		\$2,397	Other	F1
14535 839-5325	14535 839-5325	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$1,507	Each	10%		\$1,356	Other	F1
14535 839-5326	14535 839-5326	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,206	Each	10%		\$1,085	Other	F1
14535 839-5327	14535 839-5327	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$6,650	Each	10%		\$5,985	Other	F1
14535 839-5328	14535 839-5328	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$5,177	Each	10%		\$4,659	Other	F1
14535 839-5329	14535 839-5329	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$3,686	Each	10%		\$3,317	Other	F1
14535 839-5330	14535 839-5330	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,383	Each	10%		\$2,145	Other	F1
14535 839-5331	14535 839-5331	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$38,723	Each	10%		\$34,851	Other	F1
14535 839-5332	14535 839-5332	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$37,009	Each	10%		\$33,308	Other	F1
14535 839-5333	14535 839-5333	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$31,252	Each	10%		\$28,127	Other	F1
14535 839-5334	14535 839-5334	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$29,534	Each	10%		\$26,581	Other	F1
14535 839-5335	14535 839-5335	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$22,069	Each	10%		\$19,862	Other	F1
14535 839-5336	14535 839-5336	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$23,795	Each	10%		\$21,416	Other	F1
14535 839-5337	14535 839-5337	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$14,499	Each	10%		\$13,049	Other	F1
14535 839-5338	14535 839-5338	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$16,225	Each	10%		\$14,603	Other	F1
14535 839-5339	14535 839-5339	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$7,692	Each	10%		\$6,923	Other	F1
14535 839-5340	14535 839-5340	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$9,615	Each	10%		\$8,654	Other	F1
14535 839-5341	14535 839-5341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$765	Each	10%		\$689	Other	F1
14535 839-5342	14535 839-5342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,510	Each	10%		\$4,059	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	Other	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)			
14535 839-5343	14535 839-5343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4,719	Each	10%	\$4,247			F1
14535 839-5344	14535 839-5344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,528	Each	10%	\$3,175			F1
14535 839-5345	14535 839-5345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,734	Each	10%	\$3,361			F1
14535 839-5346	14535 839-5346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,536	Each	10%	\$2,282			F1
14535 839-5347	14535 839-5347	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$2,734	Each	10%	\$2,461			F1
14535 839-5348	14535 839-5348	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,650	Each	10%	\$1,485			F1
14535 839-5349	14535 839-5349	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$956	Each	10%	\$860			F1
14535 839-5350	14535 839-5350	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,847	Each	10%	\$1,662			F1
14535 839-9643	14535 839-9643	HyperConverged Infra	Customer Provided vSAN VCF on VxRail ELA	\$0	Each	10%	\$0			F1
14535 839-9491	14535 839-9491	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,063	Each	10%	\$1,857			F1
14535 839-9492	14535 839-9492	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,069	Each	10%	\$962			F1
14535 839-9493	14535 839-9493	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,844	Each	10%	\$1,660			F1
14535 839-9494	14535 839-9494	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,054	Each	10%	\$2,749			F1
14535 839-9495	14535 839-9495	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,833	Each	10%	\$2,550			F1
14535 839-9496	14535 839-9496	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,170	Each	10%	\$3,753			F1
14535 839-9497	14535 839-9497	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,942	Each	10%	\$3,548			F1
14535 839-9498	14535 839-9498	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$5,271	Each	10%	\$4,744			F1
14535 839-9499	14535 839-9499	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,039	Each	10%	\$4,535			F1
14535 839-9500	14535 839-9500	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$855	Each	10%	\$770			F1
14535 839-9501	14535 839-9501	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$10,132	Each	10%	\$9,119			F1
14535 839-9502	14535 839-9502	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$8,106	Each	10%	\$7,295			F1
14535 839-9503	14535 839-9503	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$17,030	Each	10%	\$15,327			F1
14535 839-9504	14535 839-9504	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$15,222	Each	10%	\$13,700			F1
14535 839-9505	14535 839-9505	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$24,999	Each	10%	\$22,499			F1
14535 839-9506	14535 839-9506	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$23,194	Each	10%	\$20,875			F1
14535 839-9507	14535 839-9507	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$31,046	Each	10%	\$27,941			F1
14535 839-9508	14535 839-9508	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$32,844	Each	10%	\$29,560			F1
14535 839-9509	14535 839-9509	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$38,910	Each	10%	\$35,019			F1
14535 839-9510	14535 839-9510	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$40,704	Each	10%	\$36,634			F1
14535 839-9511	14535 839-9511	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,664	Each	10%	\$2,398			F1
14535 839-9512	14535 839-9512	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,119	Each	10%	\$3,707			F1
14535 839-9513	14535 839-9513	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$5,785	Each	10%	\$5,207			F1
14535 839-9514	14535 839-9514	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$7,429	Each	10%	\$6,686			F1
14535 839-9515	14535 839-9515	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,349	Each	10%	\$1,214			F1
14535 839-9516	14535 839-9516	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,687	Each	10%	\$1,518			F1
14535 839-9517	14535 839-9517	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,974	Each	10%	\$2,677			F1
14535 839-9518	14535 839-9518	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$4,432	Each	10%	\$3,989			F1
14535 839-9519	14535 839-9519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,111	Each	10%	\$5,500			F1
14535 839-9520	14535 839-9520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,763	Each	10%	\$6,987			F1
14535 839-9521	14535 839-9521	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,404	Each	10%	\$8,464			F1
14535 839-9522	14535 839-9522	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,754	Each	10%	\$10,579			F1
14535 839-9523	14535 839-9523	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,493	Each	10%	\$15,744			F1
14535 839-9524	14535 839-9524	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,533	Each	10%	\$17,580			F1
14535 839-9525	14535 839-9525	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,828	Each	10%	\$25,945			F1
14535 839-9526	14535 839-9526	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,791	Each	10%	\$24,112			F1
14535 839-9527	14535 839-9527	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,878	Each	10%	\$32,290			F1
14535 839-9528	14535 839-9528	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,902	Each	10%	\$34,112			F1
14535 839-9529	14535 839-9529	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,986	Each	10%	\$40,487			F1
14535 839-9530	14535 839-9530	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,003	Each	10%	\$42,303			F1
14535 839-9531	14535 839-9531	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,126	Each	10%	\$1,913			F1
14535 839-9532	14535 839-9532	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,898	Each	10%	\$1,708			F1
14535 839-9533	14535 839-9533	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,170	Each	10%	\$2,853			F1
14535 839-9534	14535 839-9534	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,939	Each	10%	\$2,645			F1
14535 839-9535	14535 839-9535	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,371	Each	10%	\$3,934			F1
14535 839-9536	14535 839-9536	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,129	Each	10%	\$3,716			F1
14535 839-9537	14535 839-9537	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,553	Each	10%	\$4,998			F1
14535 839-9538	14535 839-9538	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,305	Each	10%	\$4,775			F1
14535 839-9539	14535 839-9539	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$958	Each	10%	\$862			F1
14535 839-9540	14535 839-9540	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,198	Each	10%	\$1,078			F1
14535 839-9541	14535 839-9541	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$13,802	Each	10%	\$12,422			F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column		
14535 839-9542	14535 839-9542	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,042	Each	10%	\$9,938	Other	F1
14535 839-9543	14535 839-9543	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$23,675	Each	10%	\$21,308	Other	F1
14535 839-9544	14535 839-9544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,143	Each	10%	\$19,029	Other	F1
14535 839-9545	14535 839-9545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$34,631	Each	10%	\$31,168	Other	F1
14535 839-9546	14535 839-9546	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,102	Each	10%	\$28,892	Other	F1
14535 839-9547	14535 839-9547	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$42,911	Each	10%	\$38,620	Other	F1
14535 839-9548	14535 839-9548	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$45,429	Each	10%	\$40,886	Other	F1
14535 839-9549	14535 839-9549	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$53,735	Each	10%	\$48,362	Other	F1
14535 839-9550	14535 839-9550	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$56,247	Each	10%	\$50,622	Other	F1
14535 839-9551	14535 839-9551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,586	Each	10%	\$2,327	Other	F1
14535 839-9552	14535 839-9552	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,371	Each	10%	\$1,234	Other	F1
14535 839-9553	14535 839-9553	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,329	Each	10%	\$2,096	Other	F1
14535 839-9554	14535 839-9554	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,817	Each	10%	\$3,435	Other	F1
14535 839-9555	14535 839-9555	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,565	Each	10%	\$3,209	Other	F1
14535 839-9556	14535 839-9556	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,209	Each	10%	\$4,688	Other	F1
14535 839-9557	14535 839-9557	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,952	Each	10%	\$4,457	Other	F1
14535 839-9558	14535 839-9558	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,583	Each	10%	\$5,925	Other	F1
14535 839-9559	14535 839-9559	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,323	Each	10%	\$5,691	Other	F1
14535 839-9560	14535 839-9560	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,097	Each	10%	\$987	Other	F1
14535 839-9561	14535 839-9561	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$6,050	Each	10%	\$4,645	Other	F1
14535 839-9562	14535 839-9562	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,040	Each	10%	\$3,636	Other	F1
14535 839-9563	14535 839-9563	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$7,601	Each	10%	\$6,841	Other	F1
14535 839-9564	14535 839-9564	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$6,848	Each	10%	\$6,163	Other	F1
14535 839-9565	14535 839-9565	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$11,507	Each	10%	\$10,356	Other	F1
14535 839-9566	14535 839-9566	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$10,749	Each	10%	\$9,674	Other	F1
14535 839-9567	14535 839-9567	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$14,499	Each	10%	\$13,049	Other	F1
14535 839-9568	14535 839-9568	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$15,252	Each	10%	\$13,727	Other	F1
14535 839-9569	14535 839-9569	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$18,265	Each	10%	\$16,439	Other	F1
14535 839-9570	14535 839-9570	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$19,016	Each	10%	\$17,114	Other	F1
14535 839-9571	14535 839-9571	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,357	Each	10%	\$3,021	Other	F1
14535 839-9572	14535 839-9572	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$5,175	Each	10%	\$4,658	Other	F1
14535 839-9573	14535 839-9573	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$7,258	Each	10%	\$6,532	Other	F1
14535 839-9574	14535 839-9574	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$9,315	Each	10%	\$8,384	Other	F1
14535 839-9575	14535 839-9575	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,724	Each	10%	\$1,552	Other	F1
14535 839-9576	14535 839-9576	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,155	Each	10%	\$1,940	Other	F1
14535 839-9577	14535 839-9577	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,708	Each	10%	\$3,337	Other	F1
14535 839-9578	14535 839-9578	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,518	Each	10%	\$4,966	Other	F1
14535 839-9579	14535 839-9579	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,609	Each	10%	\$6,848	Other	F1
14535 839-9580	14535 839-9580	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$9,670	Each	10%	\$8,703	Other	F1
14535 839-9581	14535 839-9581	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,440	Each	10%	\$3,996	Other	F1
14535 839-9582	14535 839-9582	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$5,551	Each	10%	\$4,996	Other	F1
14535 839-9583	14535 839-9583	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,248	Each	10%	\$6,523	Other	F1
14535 839-9584	14535 839-9584	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$8,007	Each	10%	\$7,206	Other	F1
14535 839-9585	14535 839-9585	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$12,361	Each	10%	\$11,125	Other	F1
14535 839-9586	14535 839-9586	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,594	Each	10%	\$10,435	Other	F1
14535 839-9587	14535 839-9587	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$15,676	Each	10%	\$14,108	Other	F1
14535 839-9588	14535 839-9588	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$16,435	Each	10%	\$14,792	Other	F1
14535 839-9589	14535 839-9589	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$19,783	Each	10%	\$17,805	Other	F1
14535 839-9590	14535 839-9590	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$20,538	Each	10%	\$18,484	Other	F1
14535 839-9591	14535 839-9591	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,657	Each	10%	\$2,391	Other	F1
14535 839-9592	14535 839-9592	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,388	Each	10%	\$2,149	Other	F1
14535 839-9593	14535 839-9593	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,957	Each	10%	\$3,561	Other	F1
14535 839-9594	14535 839-9594	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,688	Each	10%	\$3,319	Other	F1
14535 839-9595	14535 839-9595	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,456	Each	10%	\$4,910	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Source			Calculated Column			
14535 839-9596	14535 839-9596	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,177	Each	10%	\$4,659	Other	F1	
14535 839-9597	14535 839-9597	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,931	Each	10%	\$6,238	Other	F1	
14535 839-9598	14535 839-9598	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,647	Each	10%	\$5,982	Other	F1	
14535 839-9599	14535 839-9599	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$1,214	Each	10%	\$1,093	Other	F1	
14535 839-9600	14535 839-9600	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$1,518	Each	10%	\$1,366	Other	F1	
14535 839-9601	14535 839-9601	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$7,081	Each	10%	\$6,373	Other	F1	
14535 839-9602	14535 839-9602	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,665	Each	10%	\$5,099	Other	F1	
14535 839-9603	14535 839-9603	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$11,303	Each	10%	\$10,173	Other	F1	
14535 839-9604	14535 839-9604	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$10,156	Each	10%	\$9,140	Other	F1	
14535 839-9605	14535 839-9605	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,882	Each	10%	\$15,194	Other	F1	
14535 839-9606	14535 839-9606	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$15,736	Each	10%	\$14,162	Other	F1	
14535 839-9607	14535 839-9607	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$21,126	Each	10%	\$19,013	Other	F1	
14535 839-9608	14535 839-9608	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$22,263	Each	10%	\$20,037	Other	F1	
14535 839-9609	14535 839-9609	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$26,535	Each	10%	\$23,882	Other	F1	
14535 839-9610	14535 839-9610	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$27,667	Each	10%	\$24,900	Other	F1	
14535 839-9611	14535 839-9611	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,666	Each	10%	\$2,399	Other	F1	
14535 839-9612	14535 839-9612	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,436	Each	10%	\$1,292	Other	F1	
14535 839-9613	14535 839-9613	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,415	Each	10%	\$2,174	Other	F1	
14535 839-9614	14535 839-9614	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,931	Each	10%	\$3,538	Other	F1	
14535 839-9615	14535 839-9615	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,688	Each	10%	\$3,319	Other	F1	
14535 839-9616	14535 839-9616	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,364	Each	10%	\$4,828	Other	F1	
14535 839-9617	14535 839-9617	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$5,118	Each	10%	\$4,608	Other	F1	
14535 839-9618	14535 839-9618	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,780	Each	10%	\$6,102	Other	F1	
14535 839-9619	14535 839-9619	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,533	Each	10%	\$5,880	Other	F1	
14535 839-9620	14535 839-9620	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1	
14535 839-9621	14535 839-9621	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$3,593	Each	10%	\$3,234	Other	F1	
14535 839-9622	14535 839-9622	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$2,874	Each	10%	\$2,587	Other	F1	
14535 839-9623	14535 839-9623	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$4,950	Each	10%	\$4,455	Other	F1	
14535 839-9624	14535 839-9624	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$4,483	Each	10%	\$4,035	Other	F1	
14535 839-9625	14535 839-9625	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$7,709	Each	10%	\$6,938	Other	F1	
14535 839-9626	14535 839-9626	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$7,233	Each	10%	\$6,510	Other	F1	
14535 839-9627	14535 839-9627	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$9,826	Each	10%	\$8,843	Other	F1	
14535 839-9628	14535 839-9628	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$10,299	Each	10%	\$9,269	Other	F1	
14535 839-9629	14535 839-9629	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$12,435	Each	10%	\$11,192	Other	F1	
14535 839-9630	14535 839-9630	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$12,906	Each	10%	\$11,615	Other	F1	
14535 839-9631	14535 839-9631	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,474	Each	10%	\$3,127	Other	F1	
14535 839-9632	14535 839-9632	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$5,346	Each	10%	\$4,811	Other	F1	
14535 839-9633	14535 839-9633	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$7,493	Each	10%	\$6,744	Other	F1	
14535 839-9634	14535 839-9634	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$9,614	Each	10%	\$8,653	Other	F1	
14535 839-9635	14535 839-9635	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,800	Each	10%	\$1,620	Other	F1	
14535 839-9636	14535 839-9636	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,250	Each	10%	\$2,025	Other	F1	
14535 839-9637	14535 839-9637	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,808	Each	10%	\$3,427	Other	F1	
14535 839-9638	14535 839-9638	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$5,665	Each	10%	\$5,099	Other	F1	
14535 839-9639	14535 839-9639	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$7,817	Each	10%	\$7,035	Other	F1	
14535 839-9640	14535 839-9640	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$9,940	Each	10%	\$8,946	Other	F1	
14535 839-9641	14535 839-9641	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,028	Each	10%	\$2,725	Other	F1	
14535 839-9642	14535 839-9642	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$3,785	Each	10%	\$3,407	Other	F1	
14535 839-9643	14535 839-9643	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$4,382	Each	10%	\$3,944	Other	F1	
14535 839-9644	14535 839-9644	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$4,805	Each	10%	\$4,325	Other	F1	
14535 839-9645	14535 839-9645	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$7,776	Each	10%	\$6,998	Other	F1	
14535 839-9646	14535 839-9646	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$7,338	Each	10%	\$6,604	Other	F1	
14535 839-9647	14535 839-9647	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$10,019	Each	10%	\$9,017	Other	F1	
14535 839-9648	14535 839-9648	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$10,452	Each	10%	\$9,407	Other	F1	
14535 839-9649	14535 839-9649	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$12,726	Each	10%	\$11,453	Other	F1	
14535 839-9650	14535 839-9650	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$13,157	Each	10%	\$11,841	Other	F1	
14535 839-9651	14535 839-9651	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$2,737	Each	10%	\$2,463	Other	F1	
14535 839-9652	14535 839-9652	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$2,469	Each	10%	\$2,222	Other	F1	
14535 839-9653	14535 839-9653	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,073	Each	10%	\$3,666	Other	F1	
14535 839-9654	14535 839-9654	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$3,809	Each	10%	\$3,428	Other	F1	
14535 839-9655	14535 839-9655	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,616	Each	10%	\$5,054	Other	F1	
14535 839-9656	14535 839-9656	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,345	Each	10%	\$4,811	Other	F1	
14535 839-9657	14535 839-9657	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,136	Each	10%	\$6,422	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	0-100			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14535 839-9658	14535 839-9658	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,861	Each	10%	\$6,175	Other	F1	
14535 839-9659	14535 839-9659	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,262	Each	10%	\$1,136	Other	F1	
14535 839-9660	14535 839-9660	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,578	Each	10%	\$1,420	Other	F1	
14535 839-9661	14535 839-9661	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$5,157	Each	10%	\$4,641	Other	F1	
14535 839-9662	14535 839-9662	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,126	Each	10%	\$3,713	Other	F1	
14535 839-9663	14535 839-9663	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,807	Each	10%	\$7,026	Other	F1	
14535 839-9664	14535 839-9664	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,045	Each	10%	\$6,341	Other	F1	
14535 839-9665	14535 839-9665	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$11,859	Each	10%	\$10,673	Other	F1	
14535 839-9666	14535 839-9666	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,092	Each	10%	\$9,983	Other	F1	
14535 839-9667	14535 839-9667	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$14,944	Each	10%	\$13,450	Other	F1	
14535 839-9668	14535 839-9668	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$15,704	Each	10%	\$14,134	Other	F1	
14535 839-9669	14535 839-9669	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$18,816	Each	10%	\$16,934	Other	F1	
14535 839-9670	14535 839-9670	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$19,572	Each	10%	\$17,615	Other	F1	
14535 839-9707	14535 839-9707	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,135	Each	10%	\$1,922	Other	F1	
14535 839-9708	14535 839-9708	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,907	Each	10%	\$1,716	Other	F1	
14535 839-9709	14535 839-9709	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,162	Each	10%	\$2,846	Other	F1	
14535 839-9710	14535 839-9710	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,931	Each	10%	\$2,638	Other	F1	
14535 839-9711	14535 839-9711	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,319	Each	10%	\$3,887	Other	F1	
14535 839-9712	14535 839-9712	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,080	Each	10%	\$3,672	Other	F1	
14535 839-9713	14535 839-9713	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$5,460	Each	10%	\$4,914	Other	F1	
14535 839-9714	14535 839-9714	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$5,216	Each	10%	\$4,694	Other	F1	
14535 839-9715	14535 839-9715	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$883	Each	10%	\$795	Other	F1	
14535 839-9716	14535 839-9716	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,104	Each	10%	\$994	Other	F1	
14535 839-9717	14535 839-9717	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,824	Each	10%	\$11,542	Other	F1	
14535 839-9718	14535 839-9718	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,259	Each	10%	\$9,233	Other	F1	
14535 839-9719	14535 839-9719	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$21,832	Each	10%	\$19,649	Other	F1	
14535 839-9720	14535 839-9720	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,495	Each	10%	\$17,546	Other	F1	
14535 839-9721	14535 839-9721	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$31,947	Each	10%	\$28,752	Other	F1	
14535 839-9722	14535 839-9722	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,613	Each	10%	\$26,652	Other	F1	
14535 839-9723	14535 839-9723	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$39,607	Each	10%	\$35,646	Other	F1	
14535 839-9724	14535 839-9724	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$41,933	Each	10%	\$37,740	Other	F1	
14535 839-9725	14535 839-9725	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$49,613	Each	10%	\$44,652	Other	F1	
14535 839-9726	14535 839-9726	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$51,934	Each	10%	\$46,741	Other	F1	
14535 839-9727	14535 839-9727	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,677	Each	10%	\$2,409	Other	F1	
14535 839-9728	14535 839-9728	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,406	Each	10%	\$2,165	Other	F1	
14535 839-9729	14535 839-9729	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,955	Each	10%	\$3,560	Other	F1	
14535 839-9730	14535 839-9730	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,686	Each	10%	\$3,317	Other	F1	
14535 839-9731	14535 839-9731	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,398	Each	10%	\$4,858	Other	F1	
14535 839-9732	14535 839-9732	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$5,122	Each	10%	\$4,610	Other	F1	
14535 839-9733	14535 839-9733	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,822	Each	10%	\$6,140	Other	F1	
14535 839-9734	14535 839-9734	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,543	Each	10%	\$5,889	Other	F1	
14535 839-9735	14535 839-9735	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,127	Each	10%	\$1,014	Other	F1	
14535 839-9736	14535 839-9736	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,409	Each	10%	\$1,268	Other	F1	
14535 839-9737	14535 839-9737	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$6,576	Each	10%	\$5,918	Other	F1	
14535 839-9738	14535 839-9738	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$5,261	Each	10%	\$4,735	Other	F1	
14535 839-9739	14535 839-9739	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$10,287	Each	10%	\$9,258	Other	F1	
14535 839-9740	14535 839-9740	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$9,243	Each	10%	\$8,319	Other	F1	
14535 839-9741	14535 839-9741	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$15,396	Each	10%	\$13,856	Other	F1	
14535 839-9742	14535 839-9742	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$14,350	Each	10%	\$12,915	Other	F1	
14535 839-9743	14535 839-9743	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$19,302	Each	10%	\$17,372	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column				
14535 839-9744	14535 839-9744	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$20,341	Each	10%		\$18,307	Other	F1		
14535 839-9745	14535 839-9745	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$24,269	Each	10%		\$21,842	Other	F1		
14535 839-9746	14535 839-9746	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$25,305	Each	10%		\$22,775	Other	F1		
14535 839-9747	14535 839-9747	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,762	Each	10%		\$2,486	Other	F1		
14535 839-9748	14535 839-9748	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,492	Each	10%		\$2,243	Other	F1		
14535 839-9749	14535 839-9749	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$4,075	Each	10%		\$3,668	Other	F1		
14535 839-9750	14535 839-9750	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,811	Each	10%		\$3,430	Other	F1		
14535 839-9751	14535 839-9751	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,560	Each	10%		\$5,004	Other	F1		
14535 839-9752	14535 839-9752	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$5,292	Each	10%		\$4,763	Other	F1		
14535 839-9753	14535 839-9753	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$7,027	Each	10%		\$6,324	Other	F1		
14535 839-9754	14535 839-9754	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,756	Each	10%		\$6,080	Other	F1		
14535 839-9755	14535 839-9755	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,177	Each	10%		\$1,059	Other	F1		
14535 839-9756	14535 839-9756	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,471	Each	10%		\$1,324	Other	F1		
14535 839-9757	14535 839-9757	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$4,783	Each	10%		\$4,305	Other	F1		
14535 839-9758	14535 839-9758	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$3,826	Each	10%		\$3,443	Other	F1		
14535 839-9759	14535 839-9759	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$7,024	Each	10%		\$6,322	Other	F1		
14535 839-9760	14535 839-9760	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$6,337	Each	10%		\$5,703	Other	F1		
14535 839-9761	14535 839-9761	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$10,714	Each	10%		\$9,643	Other	F1		
14535 839-9762	14535 839-9762	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$10,021	Each	10%		\$9,019	Other	F1		
14535 839-9763	14535 839-9763	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$13,543	Each	10%		\$12,189	Other	F1		
14535 839-9764	14535 839-9764	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$14,231	Each	10%		\$12,808	Other	F1		
14535 839-9765	14535 839-9765	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$17,082	Each	10%		\$15,374	Other	F1		
14535 839-9766	14535 839-9766	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$17,767	Each	10%		\$15,990	Other	F1		
14535 839-9779	14535 839-9779	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%		\$16,119	Other	F1		
14535 839-9780	14535 839-9780	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$23,162	Each	10%		\$20,846	Other	F1		
14535 839-9781	14535 839-9781	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%		\$8,505	Other	F1		
14535 839-9782	14535 839-9782	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%		\$24,503	Other	F1		
14535 839-9783	14535 839-9783	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%		\$32,780	Other	F1		
14535 839-9784	14535 839-9784	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%		\$41,068	Other	F1		
14535 839-9785	14535 839-9785	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$44,757	Each	10%		\$40,281	Other	F1		
14535 839-9786	14535 839-9786	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$55,471	Each	10%		\$49,924	Other	F1		
14535 839-9787	14535 839-9787	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,770	Each	10%		\$12,393	Other	F1		
14535 839-9788	14535 839-9788	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$34,070	Each	10%		\$30,663	Other	F1		
14535 839-9789	14535 839-9789	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$20,719	Each	10%		\$18,647	Other	F1		
14535 839-9790	14535 839-9790	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$11,812	Each	10%		\$10,631	Other	F1		
14535 839-9791	14535 839-9791	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$29,367	Each	10%		\$26,430	Other	F1		
14535 839-9792	14535 839-9792	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$38,556	Each	10%		\$34,700	Other	F1		
14535 839-9793	14535 839-9793	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$47,761	Each	10%		\$42,985	Other	F1		
14535 839-9794	14535 839-9794	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$42,330	Each	10%		\$38,097	Other	F1		
14535 839-9795	14535 839-9795	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$53,051	Each	10%		\$47,746	Other	F1		
14535 839-9796	14535 839-9796	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$11,017	Each	10%		\$9,915	Other	F1		
14535 839-9797	14535 839-9797	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$31,630	Each	10%		\$28,467	Other	F1		
14535 839-9802	14535 839-9802	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$20,054	Each	10%		\$18,049	Other	F1		
14535 839-9803	14535 839-9803	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%		\$7,550	Other	F1		
14535 839-9804	14535 839-9804	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$10,088	Each	10%		\$9,079	Other	F1		
14535 839-9805	14535 839-9805	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%		\$4,330	Other	F1		
14535 839-9806	14535 839-9806	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%		\$11,755	Other	F1		
14535 839-9807	14535 839-9807	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%		\$15,823	Other	F1		
14535 839-9808	14535 839-9808	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%		\$19,906	Other	F1		
14535 839-9809	14535 839-9809	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$20,365	Each	10%		\$18,329	Other	F1		
14535 839-9810	14535 839-9810	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$25,392	Each	10%		\$22,853	Other	F1		
14535 839-9811	14535 839-9811	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$6,707	Each	10%		\$6,036	Other	F1		
14535 839-9812	14535 839-9812	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$15,366	Each	10%		\$13,829	Other	F1		
14535 839-9813	14535 839-9813	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$9,097	Each	10%		\$8,187	Other	F1		
14535 839-9814	14535 839-9814	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$6,013	Each	10%		\$5,412	Other	F1		
14535 839-9815	14535 839-9815	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$14,011	Each	10%		\$12,610	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 839-9816	14535 839-9816	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$18,527	Each	10%	\$16,674	Other	F1
14535 839-9817	14535 839-9817	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$23,062	Each	10%	\$20,756	Other	F1
14535 839-9818	14535 839-9818	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$19,375	Each	10%	\$17,438	Other	F1
14535 839-9819	14535 839-9819	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$24,406	Each	10%	\$21,965	Other	F1
14535 839-9820	14535 839-9820	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$5,365	Each	10%	\$4,829	Other	F1
14535 839-9821	14535 839-9821	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$14,368	Each	10%	\$12,931	Other	F1
14535 839-9822	14535 839-9822	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$9,335	Each	10%	\$8,402	Other	F1
14535 839-9827	14535 839-9827	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$5,690	Each	10%	\$5,121	Other	F1
14535 839-9828	14535 839-9828	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,434	Each	10%	\$5,791	Other	F1
14535 839-9829	14535 839-9829	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$3,477	Each	10%	\$3,129	Other	F1
14535 839-9830	14535 839-9830	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$9,044	Each	10%	\$8,140	Other	F1
14535 839-9831	14535 839-9831	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$12,240	Each	10%	\$11,016	Other	F1
14535 839-9832	14535 839-9832	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$15,453	Each	10%	\$13,908	Other	F1
14535 839-9833	14535 839-9833	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,530	Each	10%	\$12,177	Other	F1
14535 839-9834	14535 839-9834	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$16,959	Each	10%	\$15,263	Other	F1
14535 839-9835	14535 839-9835	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$4,690	Each	10%	\$4,221	Other	F1
14535 839-9836	14535 839-9836	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$10,130	Each	10%	\$9,117	Other	F1
14535 839-9837	14535 839-9837	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$5,830	Each	10%	\$5,247	Other	F1
14535 839-9838	14535 839-9838	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$4,347	Each	10%	\$3,912	Other	F1
14535 839-9839	14535 839-9839	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$9,670	Each	10%	\$8,703	Other	F1
14535 839-9840	14535 839-9840	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,864	Each	10%	\$11,578	Other	F1
14535 839-9841	14535 839-9841	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,074	Each	10%	\$14,467	Other	F1
14535 839-9842	14535 839-9842	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$12,916	Each	10%	\$11,624	Other	F1
14535 839-9843	14535 839-9843	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$16,347	Each	10%	\$14,712	Other	F1
14535 839-9844	14535 839-9844	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$3,752	Each	10%	\$3,377	Other	F1
14535 839-9845	14535 839-9845	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$9,511	Each	10%	\$8,560	Other	F1
14535 839-9850	14535 839-9850	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$6,308	Each	10%	\$5,677	Other	F1
14535 839-9851	14535 839-9851	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1
14535 839-9852	14535 839-9852	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$23,162	Each	10%	\$20,846	Other	F1
14535 839-9853	14535 839-9853	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1
14535 839-9854	14535 839-9854	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1
14535 839-9855	14535 839-9855	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1
14535 839-9856	14535 839-9856	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1
14535 839-9857	14535 839-9857	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$44,757	Each	10%	\$40,281	Other	F1
14535 839-9858	14535 839-9858	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$55,471	Each	10%	\$49,924	Other	F1
14535 839-9859	14535 839-9859	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,770	Each	10%	\$12,393	Other	F1
14535 839-9860	14535 839-9860	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$34,070	Each	10%	\$30,663	Other	F1
14535 839-9861	14535 839-9861	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$20,719	Each	10%	\$18,647	Other	F1
14535 839-9862	14535 839-9862	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$11,812	Each	10%	\$10,631	Other	F1
14535 839-9863	14535 839-9863	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$29,367	Each	10%	\$26,430	Other	F1
14535 839-9864	14535 839-9864	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$38,556	Each	10%	\$34,700	Other	F1
14535 839-9865	14535 839-9865	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$47,761	Each	10%	\$42,985	Other	F1
14535 839-9866	14535 839-9866	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$42,330	Each	10%	\$38,097	Other	F1
14535 839-9867	14535 839-9867	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$53,051	Each	10%	\$47,746	Other	F1
14535 839-9868	14535 839-9868	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$11,017	Each	10%	\$9,915	Other	F1
14535 839-9869	14535 839-9869	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$31,630	Each	10%	\$28,467	Other	F1
14535 839-9874	14535 839-9874	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$20,054	Each	10%	\$18,049	Other	F1
14535 839-9875	14535 839-9875	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%	\$7,550	Other	F1
14535 839-9876	14535 839-9876	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$10,088	Each	10%	\$9,079	Other	F1
14535 839-9877	14535 839-9877	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%	\$4,330	Other	F1
14535 839-9878	14535 839-9878	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14535 839-9879	14535 839-9879	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%		\$15,823	Other	F1
14535 839-9880	14535 839-9880	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%		\$19,906	Other	F1
14535 839-9881	14535 839-9881	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$20,365	Each	10%		\$18,329	Other	F1
14535 839-9882	14535 839-9882	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$25,392	Each	10%		\$22,853	Other	F1
14535 839-9883	14535 839-9883	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$6,707	Each	10%		\$6,036	Other	F1
14535 839-9884	14535 839-9884	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$15,366	Each	10%		\$13,829	Other	F1
14535 839-9885	14535 839-9885	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$9,097	Each	10%		\$8,187	Other	F1
14535 839-9886	14535 839-9886	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$6,013	Each	10%		\$5,412	Other	F1
14535 839-9887	14535 839-9887	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$14,011	Each	10%		\$12,610	Other	F1
14535 839-9888	14535 839-9888	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$18,527	Each	10%		\$16,674	Other	F1
14535 839-9889	14535 839-9889	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$23,062	Each	10%		\$20,756	Other	F1
14535 839-9890	14535 839-9890	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$19,375	Each	10%		\$17,438	Other	F1
14535 839-9891	14535 839-9891	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$24,406	Each	10%		\$21,965	Other	F1
14535 839-9892	14535 839-9892	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$5,365	Each	10%		\$4,829	Other	F1
14535 839-9893	14535 839-9893	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$14,368	Each	10%		\$12,931	Other	F1
14535 839-9898	14535 839-9898	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$9,335	Each	10%		\$8,402	Other	F1
14535 839-9899	14535 839-9899	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%		\$5,121	Other	F1
14535 839-9900	14535 839-9900	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$6,434	Each	10%		\$5,791	Other	F1
14535 839-9901	14535 839-9901	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%		\$3,129	Other	F1
14535 839-9902	14535 839-9902	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%		\$8,140	Other	F1
14535 839-9903	14535 839-9903	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%		\$11,016	Other	F1
14535 839-9904	14535 839-9904	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%		\$13,908	Other	F1
14535 839-9905	14535 839-9905	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$13,530	Each	10%		\$12,177	Other	F1
14535 839-9906	14535 839-9906	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$16,959	Each	10%		\$15,263	Other	F1
14535 839-9907	14535 839-9907	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$4,690	Each	10%		\$4,221	Other	F1
14535 839-9908	14535 839-9908	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$10,130	Each	10%		\$9,117	Other	F1
14535 839-9909	14535 839-9909	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15	\$5,830	Each	10%		\$5,247	Other	F1
14535 839-9910	14535 839-9910	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$4,347	Each	10%		\$3,912	Other	F1
14535 839-9911	14535 839-9911	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$8,670	Each	10%		\$8,703	Other	F1
14535 839-9912	14535 839-9912	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$12,864	Each	10%		\$11,578	Other	F1
14535 839-9913	14535 839-9913	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$16,074	Each	10%		\$14,467	Other	F1
14535 839-9914	14535 839-9914	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$12,916	Each	10%		\$11,624	Other	F1
14535 839-9915	14535 839-9915	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$16,347	Each	10%		\$14,712	Other	F1
14535 839-9916	14535 839-9916	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$3,752	Each	10%		\$3,377	Other	F1
14535 839-9917	14535 839-9917	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$9,511	Each	10%		\$8,560	Other	F1
14535 839-9922	14535 839-9922	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$6,308	Each	10%		\$5,677	Other	F1
14535 843-2060	14535 843-2060	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,247	Each	10%		\$1,123	Other	F1
14535 843-2061	14535 843-2061	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%		\$2,245	Other	F1
14535 843-2062	14535 843-2062	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%		\$3,368	Other	F1
14535 843-2063	14535 843-2063	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,990	Each	10%		\$4,491	Other	F1
14535 843-2064	14535 843-2064	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,237	Each	10%		\$5,613	Other	F1
14535 843-2065	14535 843-2065	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%		\$1,276	Other	F1
14535 843-2066	14535 843-2066	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%		\$2,652	Other	F1
14535 843-2067	14535 843-2067	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%		\$3,827	Other	F1
14535 843-2068	14535 843-2068	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%		\$5,103	Other	F1
14535 843-2069	14535 843-2069	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%		\$6,379	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
14535 843-2070	14535 843-2070	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%	\$1,378	Other	F1
14535 843-2071	14535 843-2071	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1
14535 843-2072	14535 843-2072	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%	\$4,133	Other	F1
14535 843-2073	14535 843-2073	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%	\$5,511	Other	F1
14535 843-2074	14535 843-2074	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%	\$6,889	Other	F1
14535 843-2075	14535 843-2075	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$1,474	Each	10%	\$1,327	Other	F1
14535 843-2076	14535 843-2076	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$2,948	Each	10%	\$2,654	Other	F1
14535 843-2077	14535 843-2077	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$4,423	Each	10%	\$3,980	Other	F1
14535 843-2078	14535 843-2078	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$5,897	Each	10%	\$5,307	Other	F1
14535 843-2079	14535 843-2079	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$7,371	Each	10%	\$6,634	Other	F1
14535 843-2080	14535 843-2080	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%	\$1,734	Other	F1
14535 843-2081	14535 843-2081	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%	\$3,469	Other	F1
14535 843-2082	14535 843-2082	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$5,782	Each	10%	\$5,203	Other	F1
14535 843-2083	14535 843-2083	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,709	Each	10%	\$6,938	Other	F1
14535 843-2084	14535 843-2084	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,636	Each	10%	\$8,672	Other	F1
14535 843-2085	14535 843-2085	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1
14535 843-2086	14535 843-2086	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1
14535 843-2087	14535 843-2087	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1
14535 843-2088	14535 843-2088	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1
14535 843-2089	14535 843-2089	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1
14535 843-2090	14535 843-2090	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1
14535 843-2091	14535 843-2091	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1
14535 843-2092	14535 843-2092	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1
14535 843-2093	14535 843-2093	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1
14535 843-2094	14535 843-2094	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1
14535 843-2095	14535 843-2095	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1
14535 843-2096	14535 843-2096	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%	\$4,100	Other	F1
14535 843-2097	14535 843-2097	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1
14535 843-2098	14535 843-2098	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$9,110	Each	10%	\$8,199	Other	F1
14535 843-2099	14535 843-2099	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$11,388	Each	10%	\$10,249	Other	F1
14535 843-2100	14535 843-2100	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1
14535 843-2101	14535 843-2101	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1
14535 843-2102	14535 843-2102	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1
14535 843-2103	14535 843-2103	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1
14535 843-2104	14535 843-2104	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1
14535 843-2105	14535 843-2105	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1
14535 843-2106	14535 843-2106	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1
14535 843-2107	14535 843-2107	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1
14535 843-2108	14535 843-2108	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
14535 843-2109	14535 843-2109	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
14535 843-2110	14535 843-2110	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1
14535 843-2111	14535 843-2111	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
14535 843-2112	14535 843-2112	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
14535 843-2113	14535 843-2113	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
14535 843-2114	14535 843-2114	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
14535 843-2115	14535 843-2115	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
14535 843-2116	14535 843-2116	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
14535 843-2117	14535 843-2117	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
14535 843-2118	14535 843-2118	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
14535 843-2119	14535 843-2119	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
14535 843-2120	14535 843-2120	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
14535 843-2121	14535 843-2121	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
14535 843-2122	14535 843-2122	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
14535 843-2123	14535 843-2123	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
14535 843-2124	14535 843-2124	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
14535 843-2125	14535 843-2125	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
14535 843-2126	14535 843-2126	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
14535 843-2127	14535 843-2127	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
14535 843-2128	14535 843-2128	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
14535 843-2129	14535 843-2129	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
14535 843-2130	14535 843-2130	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
14535 843-2131	14535 843-2131	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14535 843-2132	14535 843-2132	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
14535 843-2133	14535 843-2133	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
14535 843-2134	14535 843-2134	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,861	Other	F1
14535 843-2135	14535 843-2135	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
14535 843-2136	14535 843-2136	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
14535 843-2137	14535 843-2137	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
14535 843-2138	14535 843-2138	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
14535 843-2139	14535 843-2139	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
14535 843-2140	14535 843-2140	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
14535 843-2141	14535 843-2141	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
14535 843-2142	14535 843-2142	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
14535 843-2143	14535 843-2143	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
14535 843-2144	14535 843-2144	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
14535 843-2145	14535 843-2145	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
14535 843-2146	14535 843-2146	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
14535 843-2147	14535 843-2147	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
14535 843-2148	14535 843-2148	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
14535 843-2149	14535 843-2149	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1
14535 843-2150	14535 843-2150	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
14535 843-2151	14535 843-2151	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
14535 843-2152	14535 843-2152	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
14535 843-2153	14535 843-2153	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1
14535 843-2154	14535 843-2154	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1
14535 843-2155	14535 843-2155	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1
14535 843-2156	14535 843-2156	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1
14535 843-2157	14535 843-2157	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1
14535 843-2158	14535 843-2158	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1
14535 843-2159	14535 843-2159	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1
14535 843-2160	14535 843-2160	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2161	14535 843-2161	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2162	14535 843-2162	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2163	14535 843-2163	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2164	14535 843-2164	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2165	14535 843-2165	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2166	14535 843-2166	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2167	14535 843-2167	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14535 843-2168	14535 843-2168	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14535 843-2169	14535 843-2169	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14535 843-2170	14535 843-2170	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14535 843-2171	14535 843-2171	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14535 843-2172	14535 843-2172	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14535 843-2173	14535 843-2173	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14535 843-2174	14535 843-2174	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14535 843-2175	14535 843-2175	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2176	14535 843-2176	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2177	14535 843-2177	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2178	14535 843-2178	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2179	14535 843-2179	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2180	14535 843-2180	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2181	14535 843-2181	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14535 843-2182	14535 843-2182	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14535 843-2241	14535 843-2241	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2242	14535 843-2242	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2243	14535 843-2243	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2244	14535 843-2244	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2245	14535 843-2245	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2246	14535 843-2246	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2247	14535 843-2247	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2248	14535 843-2248	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2249	14535 843-2249	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2250	14535 843-2250	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2251	14535 843-2251	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2252	14535 843-2252	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2253	14535 843-2253	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2254	14535 843-2254	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2255	14535 843-2255	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2256	14535 843-2256	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2257	14535 843-2257	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2258	14535 843-2258	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-2259	14535 843-2259	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14535 843-9309	14535 843-9309	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,924	Each	10%	\$3,532	Other	F1	
14535 843-9310	14535 843-9310	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$3,924	Each	10%	\$3,532	Other	F1	
14535 843-9311	14535 843-9311	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$4,578	Each	10%	\$4,120	Other	F1	
14535 843-9312	14535 843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	Other	F1	
14535 843-9313	14535 843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	Other	F1	
14535 843-9314	14535 843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	Other	F1	
14535 843-9315	14535 843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	Other	F1	
14535 843-9316	14535 843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	Other	F1	
14535 843-9317	14535 843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	Other	F1	
14535 843-9318	14535 843-9318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,578	Each	10%	\$4,120	Other	F1	
14535 843-9319	14535 843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	Other	F1	
14535 843-9320	14535 843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	Other	F1	
14535 843-9321	14535 843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	Other	F1	
14535 843-9324	14535 843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	Other	F1	
14535 843-9325	14535 843-9325	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,752	Each	10%	\$1,577	Other	F1	
14535 843-9326	14535 843-9326	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,044	Each	10%	\$1,840	Other	F1	
14535 843-9329	14535 843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1	
14535 843-9330	14535 843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1	
14535 843-9331	14535 843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1	
14535 843-9338	14535 843-9338	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,308	Each	10%	\$1,177	Other	F1	
14535 843-9339	14535 843-9339	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,526	Each	10%	\$1,373	Other	F1	
14535 843-9347	14535 843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1	
14535 843-9348	14535 843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1	
14535 843-9349	14535 843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1	
14535 843-9350	14535 843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1	
14535 843-9351	14535 843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1	
14535 843-9352	14535 843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1	
14535 843-9355	14535 843-9355	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,308	Each	10%	\$1,177	Other	F1	
14535 843-9356	14535 843-9356	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,526	Each	10%	\$1,373	Other	F1	
14535 843-9357	14535 843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1	
14535 843-9358	14535 843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
14535 843-9359	14535 843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1	
14535 843-9360	14535 843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1	
14535 843-9361	14535 843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1	
14535 843-9364	14535 843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1	
14535 843-9365	14535 843-9365	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,044	Each	10%	\$1,840	Other	F1	
14535 843-9366	14535 843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1	
14535 843-9367	14535 843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1	
14535 843-9368	14535 843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1	
14535 843-9370	14535 843-9370	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,752	Each	10%	\$1,577	Other	F1	
14535 843-9371	14535 843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1	
14535 843-9372	14535 843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1	
14535 844-7624	14535 844-7624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7625	14535 844-7625	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7626	14535 844-7626	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7627	14535 844-7627	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7628	14535 844-7628	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7629	14535 844-7629	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7630	14535 844-7630	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7631	14535 844-7631	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7640	14535 844-7640	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7641	14535 844-7641	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7642	14535 844-7642	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7643	14535 844-7643	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7648	14535 844-7648	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7649	14535 844-7649	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7650	14535 844-7650	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7651	14535 844-7651	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7654	14535 844-7654	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7655	14535 844-7655	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7656	14535 844-7656	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27	\$99,999	Each	10%	\$89,999	Other	F1	
14535 844-7659	14535 844-7659	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14535 846-6498	14535 846-6498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6499	14535 846-6499	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6500	14535 846-6500	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6501	14535 846-6501	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6502	14535 846-6502	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6503	14535 846-6503	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6504	14535 846-6504	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6505	14535 846-6505	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6506	14535 846-6506	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6507	14535 846-6507	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6508	14535 846-6508	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6509	14535 846-6509	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6510	14535 846-6510	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6511	14535 846-6511	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6512	14535 846-6512	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6513	14535 846-6513	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14535 846-6514	14535 846-6514	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	Product Category (if applicable)
14535 846-6515	14535 846-6515	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14535 846-6516	14535 846-6516	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
14535 846-6517	14535 846-6517	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
14535 846-6518	14535 846-6518	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14535 846-6519	14535 846-6519	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1
14535 846-6520	14535 846-6520	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14535 846-6521	14535 846-6521	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14535 846-6522	14535 846-6522	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14535 846-6523	14535 846-6523	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14535 846-6524	14535 846-6524	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%		\$0	Other	F1
14535 846-6525	14535 846-6525	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
14535 846-6526	14535 846-6526	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1
14535 846-6527	14535 846-6527	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14535 846-6569	14535 846-6569	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$4,488	Each	10%		\$4,039	Other	F1
14535 846-6570	14535 846-6570	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$2,202	Each	10%		\$1,982	Other	F1
14535 846-6571	14535 846-6571	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,912	Each	10%		\$12,521	Other	F1
14535 846-6572	14535 846-6572	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$7,041	Each	10%		\$6,337	Other	F1
14535 846-6573	14535 846-6573	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,407	Each	10%		\$3,966	Other	F1
14535 846-6574	14535 846-6574	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,005	Each	10%		\$5,404	Other	F1
14535 846-6575	14535 846-6575	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,102	Each	10%		\$991	Other	F1
14535 846-6576	14535 846-6576	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,243	Each	10%		\$3,819	Other	F1
14535 846-6577	14535 846-6577	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$10,327	Each	10%		\$9,295	Other	F1
14535 846-6578	14535 846-6578	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$805	Each	10%		\$725	Other	F1
14535 846-6579	14535 846-6579	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,061	Each	10%		\$955	Other	F1
14535 846-6580	14535 846-6580	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,881	Each	10%		\$6,193	Other	F1
14535 846-6581	14535 846-6581	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,045	Each	10%		\$1,840	Other	F1
14535 846-6582	14535 846-6582	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$12,674	Each	10%		\$11,407	Other	F1
14535 846-6583	14535 846-6583	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,521	Each	10%		\$3,169	Other	F1
14535 846-6584	14535 846-6584	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,548	Each	10%		\$3,193	Other	F1
14535 846-6585	14535 846-6585	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,304	Each	10%		\$4,774	Other	F1
14535 846-6586	14535 846-6586	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,102	Each	10%		\$991	Other	F1
14535 846-6587	14535 846-6587	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,020	Each	10%		\$918	Other	F1
14535 846-6589	14535 846-6589	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$10,139	Each	10%		\$9,126	Other	F1
14535 846-6593	14535 846-6593	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,010	Each	10%		\$9,909	Other	F1
14535 846-6594	14535 846-6594	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,203	Each	10%		\$1,983	Other	F1
14535 846-6596	14535 846-6596	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,122	Each	10%		\$1,910	Other	F1
14535 846-6597	14535 846-6597	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,388	Each	10%		\$8,450	Other	F1
14535 846-6599	14535 846-6599	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,061	Each	10%		\$955	Other	F1
14535 846-6600	14535 846-6600	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$4,606	Each	10%		\$4,145	Other	F1
14535 846-6601	14535 846-6601	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,305	Each	10%		\$2,974	Other	F1
14535 846-6603	14535 846-6603	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,040	Each	10%		\$1,836	Other	F1
14535 846-6604	14535 846-6604	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,262	Each	10%		\$7,436	Other	F1
14535 846-6606	14535 846-6606	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,895	Each	10%		\$5,306	Other	F1
14535 846-6607	14535 846-6607	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,505	Each	10%		\$4,954	Other	F1
14535 846-6649	14535 846-6649	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,284	Each	10%		\$3,856	Other	F1
14535 846-6650	14535 846-6650	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,752	Each	10%		\$2,477	Other	F1
14535 846-6651	14535 846-6651	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,235	Each	10%		\$3,811	Other	F1
14535 846-6652	14535 846-6652	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,590	Each	10%		\$5,031	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-6653	14535 846-6653	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,426	Each	10%	\$6,683	Other	F1
14535 846-6654	14535 846-6654	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,559	Each	10%	\$2,303	Other	F1
14535 846-6655	14535 846-6655	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,513	Each	10%	\$2,262	Other	F1
14535 846-6656	14535 846-6656	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,352	Each	10%	\$5,717	Other	F1
14535 846-6657	14535 846-6657	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,205	Each	10%	\$10,984	Other	F1
14535 846-6658	14535 846-6658	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,434	Each	10%	\$10,290	Other	F1
14535 846-6659	14535 846-6659	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,027	Each	10%	\$4,524	Other	F1
14535 846-6660	14535 846-6660	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,694	Each	10%	\$4,225	Other	F1
14535 846-6661	14535 846-6661	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,677	Each	10%	\$5,109	Other	F1
14535 846-6662	14535 846-6662	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,428	Each	10%	\$1,285	Other	F1
14535 846-6663	14535 846-6663	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,459	Each	10%	\$4,913	Other	F1
14535 846-6664	14535 846-6664	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,129	Each	10%	\$3,716	Other	F1
14535 846-6665	14535 846-6665	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,712	Each	10%	\$5,141	Other	F1
14535 846-6666	14535 846-6666	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
14535 846-6667	14535 846-6667	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
14535 846-6668	14535 846-6668	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
14535 846-6669	14535 846-6669	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,258	Each	10%	\$3,832	Other	F1
14535 846-6670	14535 846-6670	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,627	Each	10%	\$4,164	Other	F1
14535 846-6671	14535 846-6671	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
14535 846-6672	14535 846-6672	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
14535 846-6673	14535 846-6673	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,429	Each	10%	\$1,286	Other	F1
14535 846-6674	14535 846-6674	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,572	Other	F1
14535 846-6675	14535 846-6675	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
14535 846-6676	14535 846-6676	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$921	Each	10%	\$829	Other	F1
14535 846-6677	14535 846-6677	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,074	Each	10%	\$15,367	Other	F1
14535 846-6678	14535 846-6678	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,474	Each	10%	\$1,326	Other	F1
14535 846-6679	14535 846-6679	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
14535 846-6680	14535 846-6680	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
14535 846-6681	14535 846-6681	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,282	Each	10%	\$4,753	Other	F1
14535 846-6682	14535 846-6682	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,493	Each	10%	\$3,144	Other	F1
14535 846-6683	14535 846-6683	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,970	Each	10%	\$2,673	Other	F1
14535 846-6684	14535 846-6684	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$853	Each	10%	\$768	Other	F1
14535 846-6685	14535 846-6685	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,872	Each	10%	\$3,485	Other	F1
14535 846-6686	14535 846-6686	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,856	Each	10%	\$2,571	Other	F1
14535 846-6687	14535 846-6687	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,941	Each	10%	\$5,347	Other	F1
14535 846-6688	14535 846-6688	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,970	Each	10%	\$3,573	Other	F1
14535 846-6689	14535 846-6689	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$682	Each	10%	\$613	Other	F1
14535 846-6690	14535 846-6690	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,264	Each	10%	\$3,838	Other	F1
14535 846-6691	14535 846-6691	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,535	Each	10%	\$2,281	Other	F1
14535 846-6692	14535 846-6692	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1
14535 846-6693	14535 846-6693	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,485	Each	10%	\$1,337	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14535_846-6771	14535_846-6771	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,252	Each	10%	\$2,026	Other	F1	
14535_846-6772	14535_846-6772	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,753	Each	10%	\$3,377	Other	F1	
14535_846-6773	14535_846-6773	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,549	Each	10%	\$1,394	Other	F1	
14535_846-6774	14535_846-6774	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,404	Each	10%	\$3,964	Other	F1	
14535_846-6775	14535_846-6775	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$2,441	Each	10%	\$2,197	Other	F1	
14535_846-6776	14535_846-6776	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,486	Each	10%	\$8,537	Other	F1	
14535_846-6777	14535_846-6777	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,085	Each	10%	\$2,776	Other	F1	
14535_846-6778	14535_846-6778	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$16,442	Each	10%	\$14,797	Other	F1	
14535_846-6779	14535_846-6779	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,346	Each	10%	\$3,011	Other	F1	
14535_846-6780	14535_846-6780	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,130	Each	10%	\$10,017	Other	F1	
14535_846-6781	14535_846-6781	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,869	Each	10%	\$2,582	Other	F1	
14535_846-6782	14535_846-6782	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$3,183	Each	10%	\$2,864	Other	F1	
14535_846-6783	14535_846-6783	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$6,781	Each	10%	\$6,103	Other	F1	
14535_846-6784	14535_846-6784	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1	
14535_846-6803	14535_846-6803	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,094	Each	10%	\$3,685	Other	F1	
14535_846-6804	14535_846-6804	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,415	Each	10%	\$3,073	Other	F1	
14535_846-6805	14535_846-6805	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,027	Each	10%	\$3,624	Other	F1	
14535_846-6806	14535_846-6806	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$11,736	Each	10%	\$10,562	Other	F1	
14535_846-6807	14535_846-6807	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$2,839	Each	10%	\$2,555	Other	F1	
14535_846-6808	14535_846-6808	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,422	Each	10%	\$3,979	Other	F1	
14535_846-6809	14535_846-6809	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK	\$6,577	Each	10%	\$5,919	Other	F1	
14535_846-6810	14535_846-6810	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,416	Each	10%	\$2,175	Other	F1	
14535_846-6811	14535_846-6811	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,363	Each	10%	\$1,227	Other	F1	
14535_846-6812	14535_846-6812	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,323	Each	10%	\$6,591	Other	F1	
14535_846-6813	14535_846-6813	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,542	Each	10%	\$1,388	Other	F1	
14535_846-6814	14535_846-6814	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,287	Each	10%	\$3,859	Other	F1	
14535_846-6815	14535_846-6815	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1	
14535_846-6816	14535_846-6816	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1	
14535_846-6817	14535_846-6817	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,611	Each	10%	\$1,450	Other	F1	
14535_846-6818	14535_846-6818	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$2,287	Each	10%	\$2,058	Other	F1	
14535_846-6838	14535_846-6838	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14535_846-6839	14535_846-6839	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14535_846-6840	14535_846-6840	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14535_846-6841	14535_846-6841	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1	
14535_846-6842	14535_846-6842	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
14535_846-6843	14535_846-6843	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14535_846-6844	14535_846-6844	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14535_846-6845	14535_846-6845	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1	
14535_846-6846	14535_846-6846	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14535_846-6847	14535_846-6847	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14535_846-6848	14535_846-6848	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1	
14535_846-6849	14535_846-6849	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,738	Each	10%	\$5,164	Other	F1	
14535_846-6850	14535_846-6850	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,882	Each	10%	\$4,394	Other	F1	
14535_846-6851	14535_846-6851	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,323	Each	10%	\$1,191	Other	F1	
14535_846-6852	14535_846-6852	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,164	Each	10%	\$1,048	Other	F1	
14535_846-6853	14535_846-6853	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,948	Each	10%	\$2,653	Other	F1	
14535_846-6854	14535_846-6854	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,456	Each	10%	\$4,010	Other	F1	
14535_846-6855	14535_846-6855	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,469	Each	10%	\$7,622	Other	F1	
14535_846-6856	14535_846-6856	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,131	Each	10%	\$3,718	Other	F1	
14535_846-6857	14535_846-6857	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1	
14535_846-6858	14535_846-6858	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-6859	14535 846-6859	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,196	Each	10%	\$5,577	Other	F1
14535 846-6860	14535 846-6860	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$7,042	Each	10%	\$6,338	Other	F1
14535 846-6861	14535 846-6861	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1
14535 846-6862	14535 846-6862	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,365	Each	10%	\$1,228	Other	F1
14535 846-6863	14535 846-6863	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,150	Each	10%	\$7,335	Other	F1
14535 846-6864	14535 846-6864	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,222	Each	10%	\$2,900	Other	F1
14535 846-6901	14535 846-6901	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
14535 846-6902	14535 846-6902	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$5,070	Each	10%	\$4,563	Other	F1
14535 846-6903	14535 846-6903	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,002	Each	10%	\$2,702	Other	F1
14535 846-6904	14535 846-6904	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,435	Each	10%	\$3,991	Other	F1
14535 846-6905	14535 846-6905	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$836	Each	10%	\$753	Other	F1
14535 846-6906	14535 846-6906	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,658	Each	10%	\$4,192	Other	F1
14535 846-6907	14535 846-6907	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK	\$15,809	Each	10%	\$14,228	Other	F1
14535 846-6908	14535 846-6908	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$3,408	Each	10%	\$3,067	Other	F1
14535 846-6909	14535 846-6909	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$4,243	Each	10%	\$3,819	Other	F1
14535 846-6910	14535 846-6910	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6911	14535 846-6911	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6912	14535 846-6912	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6913	14535 846-6913	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6914	14535 846-6914	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6915	14535 846-6915	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6916	14535 846-6916	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6917	14535 846-6917	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6918	14535 846-6918	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6919	14535 846-6919	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6920	14535 846-6920	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6921	14535 846-6921	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6922	14535 846-6922	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6923	14535 846-6923	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6924	14535 846-6924	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6925	14535 846-6925	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6926	14535 846-6926	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6927	14535 846-6927	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6928	14535 846-6928	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6929	14535 846-6929	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6930	14535 846-6930	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6931	14535 846-6931	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6932	14535 846-6932	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6933	14535 846-6933	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6934	14535 846-6934	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6935	14535 846-6935	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6936	14535 846-6936	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6937	14535 846-6937	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6938	14535 846-6938	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6939	14535 846-6939	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
14535 846-6940	14535 846-6940	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6941	14535 846-6941	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6942	14535 846-6942	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6943	14535 846-6943	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6944	14535 846-6944	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6945	14535 846-6945	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6946	14535 846-6946	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6947	14535 846-6947	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6948	14535 846-6948	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6949	14535 846-6949	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6950	14535 846-6950	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6951	14535 846-6951	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6952	14535 846-6952	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6953	14535 846-6953	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6954	14535 846-6954	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6955	14535 846-6955	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6956	14535 846-6956	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6957	14535 846-6957	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6958	14535 846-6958	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6959	14535 846-6959	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6960	14535 846-6960	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6961	14535 846-6961	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6962	14535 846-6962	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6963	14535 846-6963	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6964	14535 846-6964	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6965	14535 846-6965	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6966	14535 846-6966	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6967	14535 846-6967	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6968	14535 846-6968	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6969	14535 846-6969	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6970	14535 846-6970	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6971	14535 846-6971	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6972	14535 846-6972	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6973	14535 846-6973	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6974	14535 846-6974	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6975	14535 846-6975	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6976	14535 846-6976	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6977	14535 846-6977	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6978	14535 846-6978	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6979	14535 846-6979	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6980	14535 846-6980	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6981	14535 846-6981	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6982	14535 846-6982	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6983	14535 846-6983	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6984	14535 846-6984	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6985	14535 846-6985	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6986	14535 846-6986	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6987	14535 846-6987	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6988	14535 846-6988	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-6989	14535 846-6989	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-6990	14535 846-6990	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,764	Each	10%	\$8,788	Other	F1
14535 846-6991	14535 846-6991	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,065	Each	10%	\$1,859	Other	F1
14535 846-6992	14535 846-6992	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,324	Each	10%	\$5,691	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-6993	14535 846-6993	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,098	Each	10%	\$2,788	Other	F1
14535 846-6994	14535 846-6994	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,153	Each	10%	\$11,838	Other	F1
14535 846-6995	14535 846-6995	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,323	Each	10%	\$2,091	Other	F1
14535 846-6996	14535 846-6996	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,086	Each	10%	\$4,577	Other	F1
14535 846-6997	14535 846-6997	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,520	Each	10%	\$5,868	Other	F1
14535 846-6998	14535 846-6998	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,257	Each	10%	\$1,131	Other	F1
14535 846-6999	14535 846-6999	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,303	Each	10%	\$3,873	Other	F1
14535 846-7000	14535 846-7000	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,727	Each	10%	\$3,354	Other	F1
14535 846-7001	14535 846-7001	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,659	Each	10%	\$12,293	Other	F1
14535 846-7002	14535 846-7002	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
14535 846-7003	14535 846-7003	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,293	Each	10%	\$4,764	Other	F1
14535 846-7004	14535 846-7004	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
14535 846-7005	14535 846-7005	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,096	Each	10%	\$6,387	Other	F1
14535 846-7006	14535 846-7006	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$12,647	Each	10%	\$11,383	Other	F1
14535 846-7007	14535 846-7007	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,347	Each	10%	\$2,112	Other	F1
14535 846-7008	14535 846-7008	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,763	Each	10%	\$2,487	Other	F1
14535 846-7009	14535 846-7009	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,808	Each	10%	\$7,927	Other	F1
14535 846-7010	14535 846-7010	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$1,863	Each	10%	\$1,677	Other	F1
14535 846-7011	14535 846-7011	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
14535 846-7012	14535 846-7012	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$7,140	Each	10%	\$6,426	Other	F1
14535 846-7013	14535 846-7013	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,260	Each	10%	\$2,934	Other	F1
14535 846-7014	14535 846-7014	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$5,822	Each	10%	\$5,240	Other	F1
14535 846-7015	14535 846-7015	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,890	Each	10%	\$4,401	Other	F1
14535 846-7016	14535 846-7016	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$7,369	Each	10%	\$6,632	Other	F1
14535 846-7017	14535 846-7017	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,729	Each	10%	\$2,456	Other	F1
14535 846-7018	14535 846-7018	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$3,288	Each	10%	\$2,959	Other	F1
14535 846-7019	14535 846-7019	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$8,347	Each	10%	\$7,513	Other	F1
14535 846-7020	14535 846-7020	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
14535 846-7021	14535 846-7021	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,865	Each	10%	\$8,878	Other	F1
14535 846-7022	14535 846-7022	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,761	Each	10%	\$1,584	Other	F1
14535 846-7023	14535 846-7023	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,717	Each	10%	\$5,145	Other	F1
14535 846-7024	14535 846-7024	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,823	Each	10%	\$6,141	Other	F1
14535 846-7025	14535 846-7025	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,661	Each	10%	\$2,395	Other	F1
14535 846-7026	14535 846-7026	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,684	Each	10%	\$3,316	Other	F1
14535 846-7027	14535 846-7027	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,726	Each	10%	\$2,453	Other	F1
14535 846-7028	14535 846-7028	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,606	Each	10%	\$5,945	Other	F1
14535 846-7029	14535 846-7029	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,376	Each	10%	\$1,239	Other	F1
14535 846-7030	14535 846-7030	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,169	Each	10%	\$5,552	Other	F1
14535 846-7031	14535 846-7031	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$751	Each	10%	\$675	Other	F1
14535 846-7086	14535 846-7086	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$1,842	Each	10%	\$1,658	Other	F1
14535 846-7087	14535 846-7087	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,117	Each	10%	\$1,906	Other	F1
14535 846-7088	14535 846-7088	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,509	Each	10%	\$2,258	Other	F1
14535 846-7089	14535 846-7089	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,244	Each	10%	\$9,220	Other	F1
14535 846-7090	14535 846-7090	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
14535 846-7091	14535 846-7091	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$2,782	Each	10%	\$2,504	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14535 846-7092	14535 846-7092	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$3,162	Each	10%	\$2,846	Other	F1
14535 846-7093	14535 846-7093	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$2,402	Each	10%	\$2,162	Other	F1
14535 846-7094	14535 846-7094	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$8,477	Each	10%	\$7,629	Other	F1
14535 846-7095	14535 846-7095	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$6,830	Each	10%	\$6,147	Other	F1
14535 846-7096	14535 846-7096	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$2,647	Each	10%	\$2,382	Other	F1
14535 846-7097	14535 846-7097	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$5,565	Each	10%	\$5,008	Other	F1
14535 846-7098	14535 846-7098	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$10,587	Each	10%	\$9,528	Other	F1
14535 846-7099	14535 846-7099	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$7,146	Each	10%	\$6,431	Other	F1
14535 846-7100	14535 846-7100	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$5,100	Each	10%	\$4,590	Other	F1
14535 846-7101	14535 846-7101	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$2,693	Each	10%	\$2,424	Other	F1
14535 846-7102	14535 846-7102	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$887	Each	10%	\$798	Other	F1
14535 846-7103	14535 846-7103	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$6,283	Each	10%	\$5,655	Other	F1
14535 846-7104	14535 846-7104	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,804	Each	10%	\$4,323	Other	F1
14535 846-7105	14535 846-7105	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$6,616	Each	10%	\$5,955	Other	F1
14535 846-7124	14535 846-7124	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,695	Each	10%	\$1,526	Other	F1
14535 846-7125	14535 846-7125	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$3,391	Each	10%	\$3,052	Other	F1
14535 846-7126	14535 846-7126	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$4,080	Each	10%	\$3,672	Other	F1
14535 846-7127	14535 846-7127	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$7,605	Each	10%	\$6,844	Other	F1
14535 846-7128	14535 846-7128	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$7,712	Each	10%	\$6,940	Other	F1
14535 846-7129	14535 846-7129	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$3,603	Each	10%	\$3,242	Other	F1
14535 846-7130	14535 846-7130	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,673	Each	10%	\$1,506	Other	F1
14535 846-7131	14535 846-7131	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$4,488	Each	10%	\$4,039	Other	F1
14535 846-7132	14535 846-7132	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$9,316	Each	10%	\$8,385	Other	F1
14535 846-7133	14535 846-7133	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$7,453	Each	10%	\$6,708	Other	F1
14535 846-7134	14535 846-7134	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$6,860	Each	10%	\$6,174	Other	F1
14535 846-7135	14535 846-7135	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$1,434	Each	10%	\$1,291	Other	F1
14535 846-7136	14535 846-7136	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$1,201	Each	10%	\$1,081	Other	F1
14535 846-7137	14535 846-7137	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,501	Each	10%	\$1,351	Other	F1
14535 846-7138	14535 846-7138	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$1,419	Each	10%	\$1,277	Other	F1
14535 846-7139	14535 846-7139	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$3,305	Each	10%	\$2,974	Other	F1
14535 846-7164	14535 846-7164	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$8,803	Each	10%	\$7,922	Other	F1
14535 846-7165	14535 846-7165	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$3,770	Each	10%	\$3,393	Other	F1
14535 846-7166	14535 846-7166	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$4,573	Each	10%	\$4,116	Other	F1
14535 846-7167	14535 846-7167	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$7,172	Each	10%	\$6,455	Other	F1
14535 846-7168	14535 846-7168	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,795	Each	10%	\$1,616	Other	F1
14535 846-7169	14535 846-7169	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$9,147	Each	10%	\$8,232	Other	F1
14535 846-7170	14535 846-7170	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$774	Each	10%	\$697	Other	F1
14535 846-7171	14535 846-7171	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$1,630	Each	10%	\$1,467	Other	F1
14535 846-7172	14535 846-7172	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$3,412	Each	10%	\$3,070	Other	F1
14535 846-7173	14535 846-7173	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,182	Each	10%	\$3,764	Other	F1
14535 846-7174	14535 846-7174	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14535 846-7175	14535 846-7175	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14535 846-7176	14535 846-7176	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14535 846-7177	14535 846-7177	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14535 846-7178	14535 846-7178	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14535 846-7179	14535 846-7179	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14535 846-7180	14535 846-7180	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-7181	14535 846-7181	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-7182	14535 846-7182	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column	L(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14535 846-7183	14535 846-7183	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7184	14535 846-7184	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7185	14535 846-7185	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1		
14535 846-7186	14535 846-7186	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7187	14535 846-7187	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1		
14535 846-7188	14535 846-7188	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1		
14535 846-7189	14535 846-7189	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7190	14535 846-7190	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7191	14535 846-7191	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7192	14535 846-7192	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
14535 846-7193	14535 846-7193	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7194	14535 846-7194	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7195	14535 846-7195	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7196	14535 846-7196	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7197	14535 846-7197	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7198	14535 846-7198	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7199	14535 846-7199	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7200	14535 846-7200	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7201	14535 846-7201	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7202	14535 846-7202	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
14535 846-7203	14535 846-7203	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7204	14535 846-7204	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1		
14535 846-7205	14535 846-7205	HyperConverged Infra	NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1		
14535 846-7206	14535 846-7206	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7207	14535 846-7207	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7208	14535 846-7208	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
14535 846-7209	14535 846-7209	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7210	14535 846-7210	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7211	14535 846-7211	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7212	14535 846-7212	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1		
14535 846-7213	14535 846-7213	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7214	14535 846-7214	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7215	14535 846-7215	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1		
14535 846-7216	14535 846-7216	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
14535 846-7217	14535 846-7217	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
14535 846-7218	14535 846-7218	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7219	14535 846-7219	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1		
14535 846-7220	14535 846-7220	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7221	14535 846-7221	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7222	14535 846-7222	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
14535 846-7223	14535 846-7223	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
14535 846-7224	14535 846-7224	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7225	14535 846-7225	HyperConverged Infra	Spt-Contract	\$0	Each	10%	\$0	Other	F1		
14535 846-7226	14535 846-7226	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7227	14535 846-7227	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7228	14535 846-7228	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
14535 846-7229	14535 846-7229	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1		
14535 846-7230	14535 846-7230	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
14535 846-7231	14535 846-7231	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
14535 846-7232	14535 846-7232	HyperConverged Infra	Spt-Contract	\$0	Each	10%	\$0	Other	F1		
14535 846-7233	14535 846-7233	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1		
14535 846-7234	14535 846-7234	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-7235	14535 846-7235	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7236	14535 846-7236	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7237	14535 846-7237	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7238	14535 846-7238	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-7239	14535 846-7239	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7240	14535 846-7240	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-7241	14535 846-7241	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-7242	14535 846-7242	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7243	14535 846-7243	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7244	14535 846-7244	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7245	14535 846-7245	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7246	14535 846-7246	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7247	14535 846-7247	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7248	14535 846-7248	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7249	14535 846-7249	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-7250	14535 846-7250	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7251	14535 846-7251	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-7252	14535 846-7252	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-7253	14535 846-7253	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8048	14535 846-8048	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8049	14535 846-8049	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8050	14535 846-8050	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8051	14535 846-8051	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8052	14535 846-8052	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8053	14535 846-8053	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8054	14535 846-8054	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8055	14535 846-8055	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8056	14535 846-8056	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8057	14535 846-8057	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8058	14535 846-8058	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8059	14535 846-8059	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8060	14535 846-8060	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8061	14535 846-8061	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8062	14535 846-8062	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8063	14535 846-8063	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8064	14535 846-8064	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8065	14535 846-8065	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8066	14535 846-8066	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8067	14535 846-8067	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8068	14535 846-8068	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8069	14535 846-8069	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8070	14535 846-8070	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8071	14535 846-8071	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8072	14535 846-8072	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8073	14535 846-8073	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8074	14535 846-8074	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8075	14535 846-8075	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8076	14535 846-8076	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8077	14535 846-8077	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8078	14535 846-8078	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1
14535 846-8079	14535 846-8079	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,157	Each	10%	\$6,441	Other	F1
14535 846-8080	14535 846-8080	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1
14535 846-8081	14535 846-8081	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,955	Each	10%	\$4,459	Other	F1
14535 846-8082	14535 846-8082	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$12,005	Each	10%	\$10,805	Other	F1
14535 846-8083	14535 846-8083	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1
14535 846-8084	14535 846-8084	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$13,308	Each	10%	\$11,977	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-8085	14535 846-8085	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$852	Each	10%	\$767	Other	F1
14535 846-8086	14535 846-8086	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,038	Each	10%	\$1,834	Other	F1
14535 846-8087	14535 846-8087	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,919	Each	10%	\$7,127	Other	F1
14535 846-8088	14535 846-8088	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,501	Each	10%	\$1,351	Other	F1
14535 846-8089	14535 846-8089	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1
14535 846-8090	14535 846-8090	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,264	Each	10%	\$5,638	Other	F1
14535 846-8091	14535 846-8091	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,915	Each	10%	\$3,523	Other	F1
14535 846-8092	14535 846-8092	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,456	Each	10%	\$1,310	Other	F1
14535 846-8093	14535 846-8093	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,391	Each	10%	\$3,952	Other	F1
14535 846-8094	14535 846-8094	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,439	Each	10%	\$2,195	Other	F1
14535 846-8095	14535 846-8095	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1
14535 846-8096	14535 846-8096	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,473	Each	10%	\$4,025	Other	F1
14535 846-8097	14535 846-8097	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,778	Each	10%	\$7,900	Other	F1
14535 846-8098	14535 846-8098	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,298	Each	10%	\$4,768	Other	F1
14535 846-8099	14535 846-8099	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,647	Each	10%	\$4,183	Other	F1
14535 846-8100	14535 846-8100	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,281	Each	10%	\$4,753	Other	F1
14535 846-8101	14535 846-8101	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,399	Each	10%	\$6,659	Other	F1
14535 846-8102	14535 846-8102	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,919	Each	10%	\$1,727	Other	F1
14535 846-8103	14535 846-8103	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,098	Each	10%	\$9,988	Other	F1
14535 846-8104	14535 846-8104	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,322	Each	10%	\$11,090	Other	F1
14535 846-8105	14535 846-8105	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,312	Each	10%	\$5,681	Other	F1
14535 846-8106	14535 846-8106	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1
14535 846-8107	14535 846-8107	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,797	Each	10%	\$7,018	Other	F1
14535 846-8108	14535 846-8108	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,975	Each	10%	\$12,578	Other	F1
14535 846-8109	14535 846-8109	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,555	Each	10%	\$3,199	Other	F1
14535 846-8110	14535 846-8110	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,478	Each	10%	\$3,130	Other	F1
14535 846-8111	14535 846-8111	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1
14535 846-8112	14535 846-8112	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,827	Each	10%	\$4,344	Other	F1
14535 846-8113	14535 846-8113	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,492	Each	10%	\$4,943	Other	F1
14535 846-8114	14535 846-8114	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,503	Each	10%	\$6,753	Other	F1
14535 846-8115	14535 846-8115	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,043	Each	10%	\$8,139	Other	F1
14535 846-8116	14535 846-8116	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,478	Each	10%	\$4,030	Other	F1
14535 846-8117	14535 846-8117	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,928	Each	10%	\$1,735	Other	F1
14535 846-8118	14535 846-8118	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,753	Each	10%	\$2,477	Other	F1
14535 846-8119	14535 846-8119	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,238	Each	10%	\$7,414	Other	F1
14535 846-8120	14535 846-8120	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,883	Each	10%	\$2,594	Other	F1
14535 846-8121	14535 846-8121	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,702	Each	10%	\$2,432	Other	F1
14535 846-8122	14535 846-8122	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,952	Each	10%	\$3,557	Other	F1
14535 846-8123	14535 846-8123	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,719	Each	10%	\$8,747	Other	F1
14535 846-8124	14535 846-8124	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,276	Each	10%	\$9,248	Other	F1
14535 846-8125	14535 846-8125	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1
14535 846-8126	14535 846-8126	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,032	Each	10%	\$5,429	Other	F1
14535 846-8127	14535 846-8127	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,743	Each	10%	\$1,568	Other	F1
14535 846-8128	14535 846-8128	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,074	Each	10%	\$5,467	Other	F1
14535 846-8129	14535 846-8129	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,578	Each	10%	\$3,220	Other	F1
14535 846-8130	14535 846-8130	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,662	Each	10%	\$4,196	Other	F1
14535 846-8131	14535 846-8131	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,703	Each	10%	\$5,133	Other	F1
14535 846-8132	14535 846-8132	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1
14535 846-8133	14535 846-8133	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,555	Each	10%	\$5,899	Other	F1
14535 846-8134	14535 846-8134	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1)Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14535 846-8135	14535 846-8135	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,305	Each	10%	\$5,674	Other	F1	
14535 846-8136	14535 846-8136	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,790	Each	10%	\$4,311	Other	F1	
14535 846-8137	14535 846-8137	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$988	Each	10%	\$871	Other	F1	
14535 846-8138	14535 846-8138	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,961	Each	10%	\$3,565	Other	F1	
14535 846-8139	14535 846-8139	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,882	Each	10%	\$1,694	Other	F1	
14535 846-8140	14535 846-8140	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,814	Each	10%	\$3,433	Other	F1	
14535 846-8141	14535 846-8141	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,624	Each	10%	\$5,062	Other	F1	
14535 846-8142	14535 846-8142	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,190	Each	10%	\$2,871	Other	F1	
14535 846-8143	14535 846-8143	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,641	Each	10%	\$4,177	Other	F1	
14535 846-8144	14535 846-8144	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,613	Each	10%	\$4,151	Other	F1	
14535 846-8145	14535 846-8145	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,994	Each	10%	\$2,694	Other	F1	
14535 846-8146	14535 846-8146	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,793	Each	10%	\$1,614	Other	F1	
14535 846-8147	14535 846-8147	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,291	Each	10%	\$2,962	Other	F1	
14535 846-8148	14535 846-8148	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,977	Each	10%	\$2,680	Other	F1	
14535 846-8149	14535 846-8149	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,110	Each	10%	\$3,699	Other	F1	
14535 846-8150	14535 846-8150	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$16,600	Each	10%	\$14,940	Other	F1	
14535 846-8151	14535 846-8151	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1	
14535 846-8152	14535 846-8152	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,571	Each	10%	\$1,414	Other	F1	
14535 846-8153	14535 846-8153	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1	
14535 846-8154	14535 846-8154	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,668	Each	10%	\$3,301	Other	F1	
14535 846-8155	14535 846-8155	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,645	Each	10%	\$4,180	Other	F1	
14535 846-8156	14535 846-8156	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,201	Each	10%	\$1,981	Other	F1	
14535 846-8157	14535 846-8157	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,316	Each	10%	\$2,985	Other	F1	
14535 846-8158	14535 846-8158	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1	
14535 846-8159	14535 846-8159	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,947	Each	10%	\$6,253	Other	F1	
14535 846-8160	14535 846-8160	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,849	Each	10%	\$5,264	Other	F1	
14535 846-8161	14535 846-8161	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1	
14535 846-8162	14535 846-8162	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,341	Each	10%	\$4,807	Other	F1	
14535 846-8163	14535 846-8163	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,432	Each	10%	\$6,689	Other	F1	
14535 846-8164	14535 846-8164	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,225	Each	10%	\$6,503	Other	F1	
14535 846-8165	14535 846-8165	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,510	Each	10%	\$4,959	Other	F1	
14535 846-8166	14535 846-8166	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1	
14535 846-8167	14535 846-8167	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,934	Each	10%	\$2,640	Other	F1	
14535 846-8168	14535 846-8168	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1	
14535 846-8169	14535 846-8169	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,836	Each	10%	\$4,352	Other	F1	
14535 846-8170	14535 846-8170	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,097	Each	10%	\$5,487	Other	F1	
14535 846-8171	14535 846-8171	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,764	Each	10%	\$4,288	Other	F1	
14535 846-8172	14535 846-8172	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,315	Each	10%	\$2,984	Other	F1	
14535 846-8173	14535 846-8173	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,928	Each	10%	\$16,135	Other	F1	
14535 846-8174	14535 846-8174	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,264	Each	10%	\$15,537	Other	F1	
14535 846-8175	14535 846-8175	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1	
14535 846-8176	14535 846-8176	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1	
14535 846-8177	14535 846-8177	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,315	Each	10%	\$2,984	Other	F1	
14535 846-8178	14535 846-8178	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,479	Each	10%	\$2,231	Other	F1	
14535 846-8179	14535 846-8179	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,903	Each	10%	\$3,513	Other	F1	
14535 846-8180	14535 846-8180	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,975	Each	10%	\$8,978	Other	F1	
14535 846-8181	14535 846-8181	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,145	Each	10%	\$4,631	Other	F1	
14535 846-8182	14535 846-8182	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,169	Each	10%	\$2,852	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-8183	14535 846-8183	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
14535 846-8184	14535 846-8184	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,573	Other	F1
14535 846-8185	14535 846-8185	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14535 846-8186	14535 846-8186	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14535 846-8187	14535 846-8187	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8188	14535 846-8188	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8189	14535 846-8189	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8190	14535 846-8190	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8191	14535 846-8191	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8192	14535 846-8192	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8193	14535 846-8193	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8194	14535 846-8194	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8195	14535 846-8195	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,533	Each	10%	\$1,380	Other	F1
14535 846-8196	14535 846-8196	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,216	Each	10%	\$2,894	Other	F1
14535 846-8197	14535 846-8197	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,896	Each	10%	\$2,607	Other	F1
14535 846-8198	14535 846-8198	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,114	Each	10%	\$5,502	Other	F1
14535 846-8199	14535 846-8199	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,193	Each	10%	\$2,874	Other	F1
14535 846-8200	14535 846-8200	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,625	Each	10%	\$3,262	Other	F1
14535 846-8201	14535 846-8201	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,687	Each	10%	\$9,618	Other	F1
14535 846-8202	14535 846-8202	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1
14535 846-8203	14535 846-8203	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
14535 846-8204	14535 846-8204	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,720	Each	10%	\$1,548	Other	F1
14535 846-8205	14535 846-8205	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,096	Each	10%	\$2,787	Other	F1
14535 846-8206	14535 846-8206	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,342	Each	10%	\$3,008	Other	F1
14535 846-8207	14535 846-8207	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1
14535 846-8208	14535 846-8208	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,738	Each	10%	\$6,964	Other	F1
14535 846-8209	14535 846-8209	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,116	Each	10%	\$10,004	Other	F1
14535 846-8210	14535 846-8210	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8211	14535 846-8211	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8212	14535 846-8212	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8213	14535 846-8213	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8214	14535 846-8214	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14535 846-8215	14535 846-8215	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8216	14535 846-8216	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8217	14535 846-8217	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8218	14535 846-8218	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8219	14535 846-8219	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8220	14535 846-8220	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8221	14535 846-8221	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8222	14535 846-8222	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14535 846-8223	14535 846-8223	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14535 846-8224	14535 846-8224	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8225	14535 846-8225	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8226	14535 846-8226	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14535 846-8227	14535 846-8227	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14535 846-8228	14535 846-8228	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14535 846-8229	14535 846-8229	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14535 846-8230	14535 846-8230	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8231	14535 846-8231	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14535 846-8232	14535 846-8232	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14535 846-8233	14535 846-8233	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8234	14535 846-8234	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-8235	14535 846-8235	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8236	14535 846-8236	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8237	14535 846-8237	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8238	14535 846-8238	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8239	14535 846-8239	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8240	14535 846-8240	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8241	14535 846-8241	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8242	14535 846-8242	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8243	14535 846-8243	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8244	14535 846-8244	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8245	14535 846-8245	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8246	14535 846-8246	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8247	14535 846-8247	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8248	14535 846-8248	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8249	14535 846-8249	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8250	14535 846-8250	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8251	14535 846-8251	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8252	14535 846-8252	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8253	14535 846-8253	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8254	14535 846-8254	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8255	14535 846-8255	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8256	14535 846-8256	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8257	14535 846-8257	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8258	14535 846-8258	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8259	14535 846-8259	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8260	14535 846-8260	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8261	14535 846-8261	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8262	14535 846-8262	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8263	14535 846-8263	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8264	14535 846-8264	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8265	14535 846-8265	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8266	14535 846-8266	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8267	14535 846-8267	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8268	14535 846-8268	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8269	14535 846-8269	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8270	14535 846-8270	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,151	Each	10%	\$1,036	Other	F1
14535 846-8271	14535 846-8271	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,119	Each	10%	\$1,907	Other	F1
14535 846-8272	14535 846-8272	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8273	14535 846-8273	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8274	14535 846-8274	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8275	14535 846-8275	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8276	14535 846-8276	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8277	14535 846-8277	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8278	14535 846-8278	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8279	14535 846-8279	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8280	14535 846-8280	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8281	14535 846-8281	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8282	14535 846-8282	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8283	14535 846-8283	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8284	14535 846-8284	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8285	14535 846-8285	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14535 846-8286	14535 846-8286	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8287	14535 846-8287	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8288	14535 846-8288	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8289	14535 846-8289	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535_846-8290	14535_846-8290	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535_846-8291	14535_846-8291	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535_846-8292	14535_846-8292	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,773	Each	10%	\$9,696	Other	F1
14535_846-8293	14535_846-8293	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$2,772	Each	10%	\$2,495	Other	F1
14535_846-8294	14535_846-8294	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,561	Each	10%	\$10,405	Other	F1
14535_846-8295	14535_846-8295	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1
14535_846-8296	14535_846-8296	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,228	Each	10%	\$2,905	Other	F1
14535_846-8297	14535_846-8297	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,497	Each	10%	\$6,748	Other	F1
14535_846-8298	14535_846-8298	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
14535_846-8299	14535_846-8299	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,268	Each	10%	\$3,842	Other	F1
14535_846-8300	14535_846-8300	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,992	Other	F1
14535_846-8301	14535_846-8301	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,007	Each	10%	\$906	Other	F1
14535_846-8302	14535_846-8302	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,114	Each	10%	\$6,403	Other	F1
14535_846-8303	14535_846-8303	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1
14535_846-8304	14535_846-8304	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,013	Each	10%	\$4,511	Other	F1
14535_846-8305	14535_846-8305	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,084	Each	10%	\$3,676	Other	F1
14535_846-8306	14535_846-8306	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,940	Each	10%	\$3,546	Other	F1
14535_846-8307	14535_846-8307	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,359	Each	10%	\$8,423	Other	F1
14535_846-8308	14535_846-8308	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,785	Each	10%	\$3,406	Other	F1
14535_846-8309	14535_846-8309	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,056	Each	10%	\$5,450	Other	F1
14535_846-8310	14535_846-8310	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,260	Each	10%	\$5,634	Other	F1
14535_846-8311	14535_846-8311	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1
14535_846-8312	14535_846-8312	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other	F1
14535_846-8313	14535_846-8313	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,618	Each	10%	\$2,356	Other	F1
14535_846-8314	14535_846-8314	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,999	Each	10%	\$8,099	Other	F1
14535_846-8315	14535_846-8315	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1
14535_846-8316	14535_846-8316	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,517	Each	10%	\$2,265	Other	F1
14535_846-8317	14535_846-8317	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,800	Each	10%	\$5,220	Other	F1
14535_846-8318	14535_846-8318	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
14535_846-8319	14535_846-8319	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,812	Each	10%	\$1,631	Other	F1
14535_846-8320	14535_846-8320	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,213	Each	10%	\$2,892	Other	F1
14535_846-8321	14535_846-8321	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,071	Each	10%	\$2,763	Other	F1
14535_846-8322	14535_846-8322	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1
14535_846-8323	14535_846-8323	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,844	Each	10%	\$9,759	Other	F1
14535_846-8324	14535_846-8324	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,722	Each	10%	\$5,149	Other	F1
14535_846-8325	14535_846-8325	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,438	Each	10%	\$12,094	Other	F1
14535_846-8326	14535_846-8326	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,374	Each	10%	\$9,337	Other	F1
14535_846-8327	14535_846-8327	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,215	Each	10%	\$1,993	Other	F1
14535_846-8328	14535_846-8328	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1
14535_846-8329	14535_846-8329	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,072	Each	10%	\$1,865	Other	F1
14535_846-8330	14535_846-8330	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,654	Each	10%	\$1,480	Other	F1
14535_846-8331	14535_846-8331	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$938	Each	10%	\$844	Other	F1
14535_846-8332	14535_846-8332	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$8,097	Each	10%	\$7,287	Other	F1
14535_846-8333	14535_846-8333	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
14535_846-8334	14535_846-8334	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,423	Each	10%	\$3,081	Other	F1
14535_846-8335	14535_846-8335	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,066	Each	10%	\$3,659	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-8336	14535 846-8336	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,628	Each	10%	\$6,865	Other	F1
14535 846-8337	14535 846-8337	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$7,933	Each	10%	\$7,140	Other	F1
14535 846-8338	14535 846-8338	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$4,657	Each	10%	\$4,191	Other	F1
14535 846-8339	14535 846-8339	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$4,301	Each	10%	\$3,871	Other	F1
14535 846-8340	14535 846-8340	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$1,856	Each	10%	\$1,671	Other	F1
14535 846-8341	14535 846-8341	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$7,683	Each	10%	\$6,915	Other	F1
14535 846-8342	14535 846-8342	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,228	Each	10%	\$3,806	Other	F1
14535 846-8343	14535 846-8343	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$2,620	Each	10%	\$2,358	Other	F1
14535 846-8344	14535 846-8344	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,785	Each	10%	\$1,607	Other	F1
14535 846-8345	14535 846-8345	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,046	Each	10%	\$941	Other	F1
14535 846-8346	14535 846-8346	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1
14535 846-8347	14535 846-8347	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$14,513	Each	10%	\$13,062	Other	F1
14535 846-8348	14535 846-8348	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,377	Each	10%	\$1,239	Other	F1
14535 846-8349	14535 846-8349	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,949	Each	10%	\$4,454	Other	F1
14535 846-8350	14535 846-8350	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$5,104	Each	10%	\$4,594	Other	F1
14535 846-8351	14535 846-8351	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
14535 846-8352	14535 846-8352	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$12,815	Each	10%	\$11,534	Other	F1
14535 846-8353	14535 846-8353	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$3,470	Each	10%	\$3,123	Other	F1
14535 846-8354	14535 846-8354	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8355	14535 846-8355	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8356	14535 846-8356	HyperConverged Infra	27 Months ProSupport Plus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8357	14535 846-8357	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8358	14535 846-8358	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8359	14535 846-8359	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8360	14535 846-8360	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8361	14535 846-8361	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8362	14535 846-8362	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8363	14535 846-8363	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8364	14535 846-8364	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8365	14535 846-8365	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8366	14535 846-8366	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8367	14535 846-8367	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8368	14535 846-8368	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14535 846-8369	14535 846-8369	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8370	14535 846-8370	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8371	14535 846-8371	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8372	14535 846-8372	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8373	14535 846-8373	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,713	Each	10%	\$6,041	Other	F1
14535 846-8374	14535 846-8374	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,689	Each	10%	\$1,520	Other	F1
14535 846-8375	14535 846-8375	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,928	Each	10%	\$6,235	Other	F1
14535 846-8376	14535 846-8376	HyperConverged Infra	15 Months ProSupport Plus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1
14535 846-8377	14535 846-8377	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,109	Each	10%	\$998	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-8379	14535 846-8379	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8380	14535 846-8380	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8381	14535 846-8381	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8382	14535 846-8382	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8383	14535 846-8383	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8384	14535 846-8384	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8385	14535 846-8385	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8386	14535 846-8386	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8387	14535 846-8387	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8388	14535 846-8388	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8389	14535 846-8389	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8390	14535 846-8390	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8391	14535 846-8391	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8392	14535 846-8392	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8393	14535 846-8393	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8394	14535 846-8394	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8395	14535 846-8395	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8396	14535 846-8396	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8397	14535 846-8397	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8398	14535 846-8398	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8399	14535 846-8399	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$2,718	Each	10%	\$2,446	Other	F1
14535 846-8400	14535 846-8400	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$4,682	Each	10%	\$4,214	Other	F1
14535 846-8401	14535 846-8401	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,608	Each	10%	\$13,147	Other	F1
14535 846-8402	14535 846-8402	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8403	14535 846-8403	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8404	14535 846-8404	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8405	14535 846-8405	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8406	14535 846-8406	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8407	14535 846-8407	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8408	14535 846-8408	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8409	14535 846-8409	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8410	14535 846-8410	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8411	14535 846-8411	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8412	14535 846-8412	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8413	14535 846-8413	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8414	14535 846-8414	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8415	14535 846-8415	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8416	14535 846-8416	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8417	14535 846-8417	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8418	14535 846-8418	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8419	14535 846-8419	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 846-8420	14535 846-8420	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8421	14535 846-8421	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8422	14535 846-8422	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,066	Each	10%	\$959	Other	F1
14535 846-8423	14535 846-8423	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,051	Each	10%	\$2,746	Other	F1
14535 846-8424	14535 846-8424	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
14535 846-8425	14535 846-8425	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8426	14535 846-8426	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8427	14535 846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8428	14535 846-8428	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8429	14535 846-8429	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8430	14535 846-8430	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8431	14535 846-8431	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8432	14535 846-8432	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8433	14535 846-8433	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8434	14535 846-8434	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8435	14535 846-8435	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8436	14535 846-8436	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8437	14535 846-8437	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8438	14535 846-8438	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8439	14535 846-8439	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8440	14535 846-8440	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8441	14535 846-8441	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8442	14535 846-8442	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8443	14535 846-8443	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8444	14535 846-8444	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14535 846-8445	14535 846-8445	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$9,243	Each	10%	\$8,318	Other	F1
14535 846-8446	14535 846-8446	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,192	Each	10%	\$3,773	Other	F1
14535 846-8447	14535 846-8447	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,482	Each	10%	\$6,734	Other	F1
14535 846-8448	14535 846-8448	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$1,786	Each	10%	\$1,608	Other	F1
14535 846-8449	14535 846-8449	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,782	Each	10%	\$8,804	Other	F1
14535 846-8450	14535 846-8450	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
14535 846-8451	14535 846-8451	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,558	Each	10%	\$7,702	Other	F1
14535 846-8452	14535 846-8452	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1
14535 846-8453	14535 846-8453	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
14535 846-8454	14535 846-8454	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,069	Each	10%	\$5,462	Other	F1
14535 846-8455	14535 846-8455	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1
14535 846-8456	14535 846-8456	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1
14535 846-8457	14535 846-8457	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,996	Each	10%	\$1,796	Other	F1
14535 846-8458	14535 846-8458	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,205	Each	10%	\$6,485	Other	F1
14535 846-8459	14535 846-8459	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,900	Each	10%	\$8,010	Other	F1
14535 846-8460	14535 846-8460	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	\$0		
14535 846-8461	14535 846-8461	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,165	Each	10%		\$6,448	Other	F1
14535 846-8462	14535 846-8462	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,531	Each	10%		\$6,778	Other	F1
14535 846-8463	14535 846-8463	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,825	Each	10%		\$10,643	Other	F1
14535 846-8464	14535 846-8464	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,582	Each	10%		\$2,324	Other	F1
14535 846-8465	14535 846-8465	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,479	Each	10%		\$2,231	Other	F1
14535 846-8466	14535 846-8466	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,451	Each	10%		\$6,706	Other	F1
14535 846-8467	14535 846-8467	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,917	Each	10%		\$2,626	Other	F1
14535 847-2862	14535 847-2862	HyperConverged Infra	ProDeploy Dell EMC VxRail - Remote	\$1,352	Each	10%		\$1,217	Other	F1
14535 847-2871	14535 847-2871	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Req ProDeploy Remote) - Remote	\$366	Each	10%		\$329	Other	F1
14535 847-7636	14535 847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%		\$4,801	Other	F1
14535 847-7637	14535 847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%		\$4,801	Other	F1
14535 847-7638	14535 847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%		\$5,601	Other	F1
14535 847-7639	14535 847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%		\$2,400	Other	F1
14535 847-7640	14535 847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%		\$800	Other	F1
14535 847-7641	14535 847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%		\$1,600	Other	F1
14535 847-7642	14535 847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%		\$2,400	Other	F1
14535 847-7643	14535 847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%		\$3,200	Other	F1
14535 847-7644	14535 847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%		\$4,001	Other	F1
14535 847-7645	14535 847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%		\$5,601	Other	F1
14535 847-7646	14535 847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$889	Each	10%		\$800	Other	F1
14535 847-7647	14535 847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%		\$3,200	Other	F1
14535 847-7648	14535 847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%		\$4,001	Other	F1
14535 847-7651	14535 847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%		\$1,600	Other	F1
14535 847-7652	14535 847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%		\$2,522	Other	F1
14535 847-7653	14535 847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%		\$2,942	Other	F1
14535 847-7656	14535 847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%		\$2,102	Other	F1
14535 847-7657	14535 847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%		\$1,681	Other	F1
14535 847-7658	14535 847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%		\$1,261	Other	F1
14535 847-7665	14535 847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%		\$1,885	Other	F1
14535 847-7666	14535 847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%		\$2,199	Other	F1
14535 847-7674	14535 847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%		\$841	Other	F1
14535 847-7675	14535 847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%		\$420	Other	F1
14535 847-7676	14535 847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%		\$314	Other	F1
14535 847-7677	14535 847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%		\$628	Other	F1
14535 847-7678	14535 847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%		\$942	Other	F1
14535 847-7679	14535 847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%		\$1,256	Other	F1
14535 847-7682	14535 847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%		\$1,885	Other	F1
14535 847-7683	14535 847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%		\$2,199	Other	F1
14535 847-7684	14535 847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%		\$1,571	Other	F1
14535 847-7685	14535 847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%		\$628	Other	F1
14535 847-7686	14535 847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%		\$942	Other	F1
14535 847-7687	14535 847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%		\$1,256	Other	F1
14535 847-7688	14535 847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%		\$1,571	Other	F1
14535 847-7691	14535 847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%		\$314	Other	F1
14535 847-7692	14535 847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%		\$2,942	Other	F1
14535 847-7693	14535 847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%		\$2,102	Other	F1
14535 847-7694	14535 847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%		\$1,261	Other	F1
14535 847-7695	14535 847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%		\$841	Other	F1
14535 847-7697	14535 847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%		\$2,522	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 847-7698	14535 847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%		\$1,681	Other	F1	
14535 847-7699	14535 847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%		\$420	Other	F1	
14535 927-3179	14535 927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%		\$18	Other	F1	
14535 927-3189	14535 927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%		\$900	Other	F1	
14535 927-3199	14535 927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%		\$1,800	Other	F1	
14535 929-8509	14535 929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%		\$11	Other	F1	
14535 929-8519	14535 929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%		\$15	Other	F1	
14535 936-2329	14535 936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%		\$2	Other	F1	
14535 936-2339	14535 936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%		\$4	Other	F1	
14535 936-2349	14535 936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%		\$5	Other	F1	
14535 936-2359	14535 936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%		\$7	Other	F1	
14535 936-2369	14535 936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%		\$9	Other	F1	
14535 936-5359	14535 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%		\$10	Other	F1	
14535 951-2015	14535 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%		\$0	Other	F1	
14535 975-3461	14535 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%		\$0	Other	F1	
14535 989-3439	14535 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%		\$0	Other	F1	
14535 990-BBBS	14535 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBBT	14535 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBBU	14535 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBBV	14535 990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBBW	14535 990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBBX	14535 990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBBY	14535 990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBBZ	14535 990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBCB	14535 990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBCC	14535 990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBCD	14535 990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBCE	14535 990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBCF	14535 990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 990-BBCG	14535 990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%		\$0	Other	F1	
14535 992-6149	14535 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%		\$0	Other	F1	
14535 998-4204	14535 998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%		\$3	Other	F1	
14535 998-4205	14535 998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%		\$0	Other	F1	
12968 806-7308	12968 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%		\$0	Other	F1	
12968 812-5495	12968 812-5495	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$257	Each	10%		\$231	Other	F1	
12968 812-5496	12968 812-5496	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$513	Each	10%		\$462	Other	F1	
12968 812-5497	12968 812-5497	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$770	Each	10%		\$693	Other	F1	
12968 812-5498	12968 812-5498	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%		\$923	Other	F1	
12968 812-5499	12968 812-5499	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%		\$1,154	Other	F1	
12968 818-6650	12968 818-6650	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$8,229	Each	10%		\$7,406	Other	F1	
12968 818-6651	12968 818-6651	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$10,128	Each	10%		\$9,115	Other	F1	
12968 818-6652	12968 818-6652	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$5,064	Each	10%		\$4,558	Other	F1	
12968 818-6653	12968 818-6653	HyperConverged Infra	Warranty Repair, 1 Year Extended	\$6,330	Each	10%		\$5,697	Other	F1	
12968 818-6654	12968 818-6654	HyperConverged Infra	Warranty Repair, 2 Years Extended	\$12,659	Each	10%		\$11,393	Other	F1	
12968 818-6655	12968 818-6655	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$7,595	Each	10%		\$6,836	Other	F1	
12968 818-6656	12968 818-6656	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$12,659	Each	10%		\$11,393	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12968 818-6657	12968 818-6657	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$20,254	Each	10%	\$18,229	Other	F1
12968 818-6658	12968 818-6658	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 4 Years Extended	\$27,850	Each	10%	\$25,065	Other	F1
12968 818-6662	12968 818-6662	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year	\$0	Each	10%	\$0	Other	F1
12968 818-6663	12968 818-6663	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
12968 818-6665	12968 818-6665	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1
12968 825-5220	12968 825-5220	HyperConverged Infra	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%	\$509	Other	F1
12968 843-9332	12968 843-9332	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,796	Each	10%	\$1,616	Other	F1
12968 843-9333	12968 843-9333	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$513	Each	10%	\$462	Other	F1
12968 843-9334	12968 843-9334	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$770	Each	10%	\$693	Other	F1
12968 843-9335	12968 843-9335	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,026	Each	10%	\$923	Other	F1
12968 843-9336	12968 843-9336	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,283	Each	10%	\$1,154	Other	F1
12968 843-9337	12968 843-9337	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,539	Each	10%	\$1,385	Other	F1
12968 843-9340	12968 843-9340	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,026	Each	10%	\$923	Other	F1
12968 843-9341	12968 843-9341	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12968 843-9342	12968 843-9342	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$770	Each	10%	\$693	Other	F1
12968 843-9343	12968 843-9343	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,796	Each	10%	\$1,616	Other	F1
12968 843-9344	12968 843-9344	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$513	Each	10%	\$462	Other	F1
12968 843-9345	12968 843-9345	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,539	Each	10%	\$1,385	Other	F1
12968 843-9346	12968 843-9346	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$257	Each	10%	\$231	Other	F1
12968 843-9369	12968 843-9369	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$257	Each	10%	\$231	Other	F1
12968 847-7659	12968 847-7659	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
12968 847-7660	12968 847-7660	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
12968 847-7661	12968 847-7661	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
12968 847-7662	12968 847-7662	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
12968 847-7663	12968 847-7663	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
12968 847-7664	12968 847-7664	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
12968 847-7667	12968 847-7667	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
12968 847-7668	12968 847-7668	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
12968 847-7669	12968 847-7669	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
12968 847-7670	12968 847-7670	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
12968 847-7671	12968 847-7671	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
12968 847-7672	12968 847-7672	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
12968 847-7673	12968 847-7673	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
12968 847-7696	12968 847-7696	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
12968 975-3461	12968 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12968 975-3462	12968 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12971 806-7308	12971 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12971 812-5495	12971 812-5495	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$257	Each	10%	\$231	Other	F1
12971 812-5496	12971 812-5496	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$513	Each	10%	\$462	Other	F1
12971 812-5497	12971 812-5497	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$770	Each	10%	\$693	Other	F1
12971 812-5498	12971 812-5498	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%	\$923	Other	F1
12971 812-5499	12971 812-5499	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12971 818-6634	12971 818-6634	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,733	Each	10%	\$1,560	Other	F1
12971 818-6635	12971 818-6635	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$2,133	Each	10%	\$1,920	Other	F1
12971 818-6636	12971 818-6636	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,066	Each	10%	\$959	Other	F1
12971 818-6637	12971 818-6637	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$1,333	Each	10%	\$1,200	Other	F1
12971 818-6638	12971 818-6638	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$2,665	Each	10%	\$2,399	Other	F1
12971 818-6639	12971 818-6639	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$1,599	Each	10%	\$1,439	Other	F1
12971 818-6640	12971 818-6640	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 2 Years Extended	\$2,665	Each	10%	\$2,399	Other	F1
12971 818-6641	12971 818-6641	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1
12971 818-6642	12971 818-6642	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$4,264	Each	10%	\$3,838	Other	F1
12971 818-6643	12971 818-6643	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 4 Years Extended	\$5,863	Each	10%	\$5,277	Other	F1
12971 818-6647	12971 818-6647	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								Calculated Column ALJP Proposed Price/UoM (REQUIRED) use drop-down	L(Column I/Column K)	
12971 818-6648	12971 818-6648	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%		\$180	Other	F1
12971 825-5220	12971 825-5220	HyperConverged Infra	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%		\$509	Other	F1
12971 843-9332	12971 843-9332	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,796	Each	10%		\$1,616	Other	F1
12971 843-9333	12971 843-9333	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$513	Each	10%		\$462	Other	F1
12971 843-9334	12971 843-9334	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$770	Each	10%		\$693	Other	F1
12971 843-9335	12971 843-9335	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,026	Each	10%		\$923	Other	F1
12971 843-9336	12971 843-9336	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,283	Each	10%		\$1,154	Other	F1
12971 843-9337	12971 843-9337	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,539	Each	10%		\$1,385	Other	F1
12971 843-9340	12971 843-9340	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,026	Each	10%		\$923	Other	F1
12971 843-9341	12971 843-9341	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,283	Each	10%		\$1,154	Other	F1
12971 843-9342	12971 843-9342	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$770	Each	10%		\$693	Other	F1
12971 843-9343	12971 843-9343	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,796	Each	10%		\$1,616	Other	F1
12971 843-9344	12971 843-9344	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$513	Each	10%		\$462	Other	F1
12971 843-9345	12971 843-9345	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,539	Each	10%		\$1,385	Other	F1
12971 843-9346	12971 843-9346	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$257	Each	10%		\$231	Other	F1
12971 843-9369	12971 843-9369	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$257	Each	10%		\$231	Other	F1
12971 847-7659	12971 847-7659	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%		\$2,942	Other	F1
12971 847-7660	12971 847-7660	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%		\$841	Other	F1
12971 847-7661	12971 847-7661	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%		\$1,261	Other	F1
12971 847-7662	12971 847-7662	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%		\$1,681	Other	F1
12971 847-7663	12971 847-7663	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%		\$2,102	Other	F1
12971 847-7664	12971 847-7664	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%		\$2,522	Other	F1
12971 847-7667	12971 847-7667	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%		\$1,681	Other	F1
12971 847-7668	12971 847-7668	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%		\$2,102	Other	F1
12971 847-7669	12971 847-7669	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%		\$1,261	Other	F1
12971 847-7670	12971 847-7670	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%		\$2,942	Other	F1
12971 847-7671	12971 847-7671	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%		\$841	Other	F1
12971 847-7672	12971 847-7672	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%		\$2,522	Other	F1
12971 847-7673	12971 847-7673	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%		\$420	Other	F1
12971 847-7696	12971 847-7696	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%		\$420	Other	F1
12971 936-5359	12971 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%		\$10	Other	F1
12971 975-3461	12971 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%		\$0	Other	F1
12971 975-3462	12971 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%		\$0	Other	F1
13206 007-1527	13206 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%		\$0	Other	F1
13206 009-4364	13206 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%		\$0	Other	F1
13206 009-4877	13206 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%		\$0	Other	F1
13206 460-5909	13206 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%		\$0	Other	F1
13206 460-8530	13206 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%		\$122	Other	F1
13206 460-9052	13206 460-9052	HyperConverged Infra	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%		\$0	Other	F1
13206 460-9900	13206 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%		\$0	Other	F1
13206 461-0497	13206 461-0497	HyperConverged Infra	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%		\$0	Other	F1
13206 468-8015	13206 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%		\$270	Other	F1
13206 468-8016	13206 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%		\$176	Other	F1
13206 468-8017	13206 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%		\$135	Other	F1
13206 468-8018	13206 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%		\$135	Other	F1
13206 468-8019	13206 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%		\$563	Other	F1
13206 806-7308	13206 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$0	Each	10%		\$0	Other	F1
13206 812-4011	13206 812-4011	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$200	Each	10%		\$180	Other	F1
13206 812-4031	13206 812-4031	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%		\$9	Other	F1
13206 812-4032	13206 812-4032	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%		\$90	Other	F1
13206 812-4033	13206 812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%		\$900	Other	F1
13206 819-0336	13206 819-0336	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%		\$180	Other	F1
13206 819-0337	13206 819-0337	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,872	Each	10%		\$1,685	Other	F1
13206 819-0339	13206 819-0339	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,678	Each	10%		\$1,510	Other	F1
13206 819-0341	13206 819-0341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,574	Each	10%		\$2,317	Other	F1
13206 819-0342	13206 819-0342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,781	Each	10%		\$3,403	Other	F1
13206 819-0343	13206 819-0343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,580	Each	10%		\$3,222	Other	F1
13206 819-0344	13206 819-0344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4,778	Each	10%		\$4,300	Other	F1
13206 819-0345	13206 819-0345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,574	Each	10%		\$4,117	Other	F1
13206 819-0346	13206 819-0346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$781	Each	10%		\$703	Other	F1
13206 819-0347	13206 819-0347	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,524	Each	10%		\$5,872	Other	F1
13206 819-0348	13206 819-0348	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,220	Each	10%		\$4,698	Other	F1
13206 819-0349	13206 819-0349	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,653	Each	10%		\$9,588	Other	F1
13206 819-0350	13206 819-0350	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,543	Each	10%		\$8,589	Other	F1
13206 819-0352	13206 819-0352	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,647	Each	10%		\$13,182	Other	F1
13206 819-0353	13206 819-0353	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$19,642	Each	10%		\$17,678	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13206 819-0354	13206 819-0354	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$20,745	Each	10%		\$18,671	Other	F1
13206 819-0355	13206 819-0355	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$24,649	Each	10%		\$22,184	Other	F1
13206 819-0356	13206 819-0356	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$25,749	Each	10%		\$23,174	Other	F1
13206 819-0357	13206 819-0357	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,270	Each	10%		\$2,043	Other	F1
13206 819-0358	13206 819-0358	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,508	Each	10%		\$3,157	Other	F1
13206 819-0359	13206 819-0359	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$4,925	Each	10%		\$4,433	Other	F1
13206 819-0360	13206 819-0360	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$6,325	Each	10%		\$5,693	Other	F1
13206 819-0361	13206 819-0361	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,152	Each	10%		\$1,037	Other	F1
13206 819-0363	13206 819-0363	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$2,530	Each	10%		\$2,277	Other	F1
13206 819-0365	13206 819-0365	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,196	Each	10%		\$4,676	Other	F1
13206 819-0366	13206 819-0366	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,601	Each	10%		\$5,941	Other	F1
13206 819-0367	13206 819-0367	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,349	Each	10%		\$5,714	Other	F1
13206 819-0368	13206 819-0368	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,935	Each	10%		\$7,142	Other	F1
13206 819-0369	13206 819-0369	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,580	Each	10%		\$10,422	Other	F1
13206 819-0370	13206 819-0370	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,906	Each	10%		\$11,615	Other	F1
13206 819-0372	13206 819-0372	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$17,843	Each	10%		\$16,059	Other	F1
13206 819-0373	13206 819-0373	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$23,927	Each	10%		\$21,534	Other	F1
13206 819-0374	13206 819-0374	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$25,242	Each	10%		\$22,718	Other	F1
13206 819-0375	13206 819-0375	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$30,028	Each	10%		\$27,025	Other	F1
13206 819-0376	13206 819-0376	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$31,338	Each	10%		\$28,204	Other	F1
13206 819-0377	13206 819-0377	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,797	Each	10%		\$1,617	Other	F1
13206 819-0378	13206 819-0378	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,606	Each	10%		\$1,445	Other	F1
13206 819-0379	13206 819-0379	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,679	Each	10%		\$2,411	Other	F1
13206 819-0380	13206 819-0380	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,485	Each	10%		\$2,237	Other	F1
13206 819-0381	13206 819-0381	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,694	Each	10%		\$3,325	Other	F1
13206 819-0382	13206 819-0382	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,491	Each	10%		\$3,142	Other	F1
13206 819-0383	13206 819-0383	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,692	Each	10%		\$4,223	Other	F1
13206 819-0384	13206 819-0384	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,485	Each	10%		\$4,037	Other	F1
13206 819-0385	13206 819-0385	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$811	Each	10%		\$730	Other	F1
13206 819-0386	13206 819-0386	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,014	Each	10%		\$913	Other	F1
13206 819-0387	13206 819-0387	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$10,238	Each	10%		\$9,214	Other	F1
13206 819-0388	13206 819-0388	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,190	Each	10%		\$7,371	Other	F1
13206 819-0389	13206 819-0389	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$17,442	Each	10%		\$15,698	Other	F1
13206 819-0390	13206 819-0390	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$15,585	Each	10%		\$14,027	Other	F1
13206 819-0391	13206 819-0391	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$25,561	Each	10%		\$23,005	Other	F1
13206 819-0392	13206 819-0392	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$23,708	Each	10%		\$21,337	Other	F1
13206 819-0393	13206 819-0393	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$31,703	Each	10%		\$28,533	Other	F1
13206 819-0394	13206 819-0394	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$33,547	Each	10%		\$30,192	Other	F1
13206 819-0395	13206 819-0395	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$39,710	Each	10%		\$35,739	Other	F1
13206 819-0396	13206 819-0396	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$41,550	Each	10%		\$37,395	Other	F1
13206 819-0397	13206 819-0397	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,549	Each	10%		\$2,294	Other	F1
13206 819-0399	13206 819-0399	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,317	Each	10%		\$2,085	Other	F1
13206 819-0401	13206 819-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,535	Each	10%		\$3,182	Other	F1
13206 819-0402	13206 819-0402	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,126	Each	10%		\$4,613	Other	F1
13206 819-0403	13206 819-0403	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,903	Each	10%		\$4,413	Other	F1
13206 819-0404	13206 819-0404	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,480	Each	10%		\$5,832	Other	F1
13206 819-0405	13206 819-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,257	Each	10%		\$5,631	Other	F1
13206 819-0406	13206 819-0406	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,110	Each	10%		\$999	Other	F1
13206 819-0407	13206 819-0407	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,788	Each	10%		\$2,509	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13206 819-0408	13206 819-0408	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,231	Each	10%	\$2,008	Other	F1
13206 819-0409	13206 819-0409	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,580	Each	10%	\$3,222	Other	F1
13206 819-0410	13206 819-0410	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,255	Each	10%	\$2,930	Other	F1
13206 819-0412	13206 819-0412	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,378	Each	10%	\$4,840	Other	F1
13206 819-0413	13206 819-0413	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$7,350	Each	10%	\$6,615	Other	F1
13206 819-0414	13206 819-0414	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,685	Each	10%	\$6,917	Other	F1
13206 819-0415	13206 819-0415	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$9,337	Each	10%	\$8,403	Other	F1
13206 819-0416	13206 819-0416	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$9,671	Each	10%	\$8,704	Other	F1
13206 819-0417	13206 819-0417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,997	Each	10%	\$2,697	Other	F1
13206 819-0418	13206 819-0418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,614	Each	10%	\$4,153	Other	F1
13206 819-0419	13206 819-0419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,466	Each	10%	\$5,819	Other	F1
13206 819-0420	13206 819-0420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,296	Each	10%	\$7,466	Other	F1
13206 819-0421	13206 819-0421	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,553	Each	10%	\$1,398	Other	F1
13206 819-0423	13206 819-0423	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,286	Each	10%	\$2,957	Other	F1
13206 819-0425	13206 819-0425	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,746	Each	10%	\$6,071	Other	F1
13206 819-0426	13206 819-0426	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,577	Each	10%	\$7,719	Other	F1
13206 819-0427	13206 819-0427	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,623	Each	10%	\$2,361	Other	F1
13206 819-0428	13206 819-0428	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,278	Each	10%	\$2,950	Other	F1
13206 819-0429	13206 819-0429	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,802	Each	10%	\$3,422	Other	F1
13206 819-0430	13206 819-0430	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,168	Each	10%	\$3,751	Other	F1
13206 819-0432	13206 819-0432	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$6,361	Each	10%	\$5,725	Other	F1
13206 819-0433	13206 819-0433	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$8,685	Each	10%	\$7,817	Other	F1
13206 819-0434	13206 819-0434	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$9,060	Each	10%	\$8,154	Other	F1
13206 819-0435	13206 819-0435	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$11,031	Each	10%	\$9,928	Other	F1
13206 819-0436	13206 819-0436	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$11,405	Each	10%	\$10,265	Other	F1
13206 819-0437	13206 819-0437	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,328	Each	10%	\$2,095	Other	F1
13206 819-0438	13206 819-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,097	Each	10%	\$1,887	Other	F1
13206 819-0439	13206 819-0439	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,465	Each	10%	\$3,119	Other	F1
13206 819-0440	13206 819-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,237	Each	10%	\$2,913	Other	F1
13206 819-0441	13206 819-0441	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$4,777	Each	10%	\$4,299	Other	F1
13206 819-0442	13206 819-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,542	Each	10%	\$4,088	Other	F1
13206 819-0443	13206 819-0443	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,070	Each	10%	\$5,463	Other	F1
13206 819-0444	13206 819-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$5,830	Each	10%	\$5,247	Other	F1
13206 819-0445	13206 819-0445	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,070	Each	10%	\$963	Other	F1
13206 819-0446	13206 819-0446	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,338	Each	10%	\$1,204	Other	F1
13206 819-0447	13206 819-0447	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$4,926	Each	10%	\$4,433	Other	F1
13206 819-0448	13206 819-0448	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$3,941	Each	10%	\$3,547	Other	F1
13206 819-0449	13206 819-0449	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$7,609	Each	10%	\$6,848	Other	F1
13206 819-0450	13206 819-0450	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$6,856	Each	10%	\$6,170	Other	F1
13206 819-0451	13206 819-0451	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$11,484	Each	10%	\$10,336	Other	F1
13206 819-0452	13206 819-0452	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$10,727	Each	10%	\$9,654	Other	F1
13206 819-0453	13206 819-0453	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$14,433	Each	10%	\$12,990	Other	F1
13206 819-0454	13206 819-0454	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$15,183	Each	10%	\$13,665	Other	F1
13206 819-0455	13206 819-0455	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$18,156	Each	10%	\$16,340	Other	F1
13206 819-0456	13206 819-0456	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,901	Each	10%	\$17,011	Other	F1
13206 819-0457	13206 819-0457	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,499	Each	10%	\$2,249	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column L (Column I*Column K)	Product Category (if applicable)
				Base Price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13206 819-0459	13206 819-0459	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,292	Each	10%	\$2,063	Other	F1	
13206 819-0461	13206 819-0461	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,489	Each	10%	\$3,140	Other	F1	
13206 819-0462	13206 819-0462	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,027	Each	10%	\$4,524	Other	F1	
13206 819-0463	13206 819-0463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,835	Each	10%	\$4,352	Other	F1	
13206 819-0464	13206 819-0464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,359	Each	10%	\$5,723	Other	F1	
13206 819-0465	13206 819-0465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,168	Each	10%	\$5,551	Other	F1	
13206 819-0466	13206 819-0466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,116	Each	10%	\$1,004	Other	F1	
13206 819-0467	13206 819-0467	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,812	Each	10%	\$1,631	Other	F1	
13206 819-0468	13206 819-0468	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,450	Each	10%	\$1,305	Other	F1	
13206 819-0469	13206 819-0469	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,879	Each	10%	\$1,691	Other	F1	
13206 819-0470	13206 819-0470	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,724	Each	10%	\$1,552	Other	F1	
13206 819-0472	13206 819-0472	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,093	Each	10%	\$2,784	Other	F1	
13206 819-0473	13206 819-0473	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,313	Each	10%	\$3,882	Other	F1	
13206 819-0474	13206 819-0474	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,483	Each	10%	\$4,035	Other	F1	
13206 819-0475	13206 819-0475	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,546	Each	10%	\$4,991	Other	F1	
13206 819-0476	13206 819-0476	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,717	Each	10%	\$5,145	Other	F1	
13206 819-0477	13206 819-0477	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,183	Each	10%	\$2,865	Other	F1	
13206 819-0478	13206 819-0478	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,891	Each	10%	\$4,402	Other	F1	
13206 819-0479	13206 819-0479	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,852	Each	10%	\$6,167	Other	F1	
13206 819-0480	13206 819-0480	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,789	Each	10%	\$7,910	Other	F1	
13206 819-0481	13206 819-0481	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,679	Each	10%	\$1,511	Other	F1	
13206 819-0483	13206 819-0483	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,440	Each	10%	\$3,096	Other	F1	
13206 819-0485	13206 819-0485	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,086	Each	10%	\$6,377	Other	F1	
13206 819-0486	13206 819-0486	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,022	Each	10%	\$8,120	Other	F1	
13206 819-0487	13206 819-0487	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,529	Each	10%	\$1,376	Other	F1	
13206 819-0488	13206 819-0488	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,911	Each	10%	\$1,720	Other	F1	
13206 819-0489	13206 819-0489	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,553	Each	10%	\$1,398	Other	F1	
13206 819-0490	13206 819-0490	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,678	Each	10%	\$1,510	Other	F1	
13206 819-0492	13206 819-0492	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,053	Each	10%	\$2,748	Other	F1	
13206 819-0493	13206 819-0493	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,299	Each	10%	\$3,869	Other	F1	
13206 819-0494	13206 819-0494	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,447	Each	10%	\$4,002	Other	F1	
13206 819-0495	13206 819-0495	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,570	Each	10%	\$5,013	Other	F1	
13206 819-0496	13206 819-0496	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,719	Each	10%	\$5,147	Other	F1	
13206 819-0497	13206 819-0497	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,445	Each	10%	\$2,201	Other	F1	
13206 819-0498	13206 819-0498	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,216	Each	10%	\$1,994	Other	F1	
13206 819-0499	13206 819-0499	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,638	Each	10%	\$3,274	Other	F1	
13206 819-0500	13206 819-0500	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,415	Each	10%	\$3,074	Other	F1	
13206 819-0501	13206 819-0501	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,017	Each	10%	\$4,515	Other	F1	
13206 819-0502	13206 819-0502	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,789	Each	10%	\$4,310	Other	F1	
13206 819-0503	13206 819-0503	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,376	Each	10%	\$5,738	Other	F1	
13206 819-0504	13206 819-0504	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,147	Each	10%	\$5,532	Other	F1	
13206 819-0505	13206 819-0505	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,140	Each	10%	\$1,026	Other	F1	
13206 819-0506	13206 819-0506	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,425	Each	10%	\$1,283	Other	F1	
13206 819-0507	13206 819-0507	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,386	Each	10%	\$3,047	Other	F1	
13206 819-0508	13206 819-0508	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,709	Each	10%	\$2,438	Other	F1	
13206 819-0509	13206 819-0509	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,791	Each	10%	\$4,312	Other	F1	
13206 819-0510	13206 819-0510	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,342	Each	10%	\$3,908	Other	F1	
13206 819-0511	13206 819-0511	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,447	Each	10%	\$6,702	Other	F1	
13206 819-0512	13206 819-0512	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,992	Each	10%	\$6,293	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 819-0513	13206 819-0513	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$9,467	Each	10%	\$8,520	Other	F1
13206 819-0514	13206 819-0514	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,917	Each	10%	\$8,925	Other	F1
13206 819-0515	13206 819-0515	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$11,959	Each	10%	\$10,763	Other	F1
13206 819-0516	13206 819-0516	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$12,407	Each	10%	\$11,166	Other	F1
13206 819-0517	13206 819-0517	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1
13206 819-0518	13206 819-0518	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15 Months	\$0	Each	10%	\$0	Other	F1
13206 819-0531	13206 819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%	\$589	Other	F1
13206 819-0532	13206 819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
13206 819-0533	13206 819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
13206 819-0534	13206 819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
13206 819-0535	13206 819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
13206 819-0566	13206 819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%	\$263	Other	F1
13206 819-0567	13206 819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$584	Each	10%	\$526	Other	F1
13206 819-0568	13206 819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%	\$788	Other	F1
13206 819-0569	13206 819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
13206 819-0570	13206 819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
13206 819-0571	13206 819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%	\$196	Other	F1
13206 819-0572	13206 819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%	\$392	Other	F1
13206 819-0573	13206 819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%	\$589	Other	F1
13206 819-0574	13206 819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%	\$785	Other	F1
13206 819-0575	13206 819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%	\$981	Other	F1
13206 819-0576	13206 819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0577	13206 819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0578	13206 819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0579	13206 819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0580	13206 819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0581	13206 819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0582	13206 819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0583	13206 819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0584	13206 819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0585	13206 819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0586	13206 819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0587	13206 819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0588	13206 819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0589	13206 819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0590	13206 819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0591	13206 819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0592	13206 819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0593	13206 819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0594	13206 819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0595	13206 819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0596	13206 819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0597	13206 819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13206 819-0598	13206 819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Price/UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 819-0599	13206 819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13206 819-0600	13206 819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13206 819-0601	13206 819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13206 819-0602	13206 819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13206 819-0603	13206 819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13206 819-0604	13206 819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13206 819-0605	13206 819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13206 819-2574	13206 819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1	
13206 819-2575	13206 819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1	
13206 819-2576	13206 819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1	
13206 819-2577	13206 819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1	
13206 819-6325	13206 819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63	\$8,450	Each	10%	\$7,605	Other	F1	
13206 819-6328	13206 819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51	\$6,841	Each	10%	\$6,157	Other	F1	
13206 819-6330	13206 819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1	
13206 819-6331	13206 819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1	
13206 819-6359	13206 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1	
13206 819-6360	13206 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1	
13206 819-6361	13206 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1	
13206 819-6362	13206 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1	
13206 819-6369	13206 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1	
13206 819-6370	13206 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1	
13206 819-6371	13206 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1	
13206 819-6372	13206 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1	
13206 819-6373	13206 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1	
13206 819-6380	13206 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1	
13206 819-6381	13206 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1	
13206 819-6382	13206 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1	
13206 819-6383	13206 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1	
13206 819-6384	13206 819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1	
13206 819-6391	13206 819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1	
13206 819-6392	13206 819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$423	Each	10%	\$381	Other	F1	
13206 819-6393	13206 819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$846	Each	10%	\$761	Other	F1	
13206 819-6394	13206 819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,269	Each	10%	\$1,142	Other	F1	
13206 819-6395	13206 819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39	\$5,231	Each	10%	\$4,708	Other	F1	
13206 819-6406	13206 819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1	
13206 819-6407	13206 819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1	
13206 819-6409	13206 819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,692	Each	10%	\$1,523	Other	F1	
13206 819-6410	13206 819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,115	Each	10%	\$1,903	Other	F1	
13206 819-6416	13206 819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1	
13206 819-6420	13206 819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1	
13206 819-6421	13206 819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1	
13206 819-6423	13206 819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1	
13206 819-6426	13206 819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1	
13206 819-6427	13206 819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1	
13206 819-6428	13206 819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1	
13206 819-6435	13206 819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1	
13206 819-6436	13206 819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1	
13206 819-6437	13206 819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1	
13206 819-6440	13206 819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63	\$6,885	Each	10%	\$6,197	Other	F1	
13206 819-6442	13206 819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51	\$5,574	Each	10%	\$5,016	Other	F1	
13206 819-6444	13206 819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15	\$1,863	Each	10%	\$1,677	Other	F1	
13206 819-6447	13206 819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27	\$3,353	Each	10%	\$3,018	Other	F1	
13206 819-6453	13206 819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39	\$4,844	Each	10%	\$4,359	Other	F1	
13206 819-6454	13206 819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51	\$6,334	Each	10%	\$5,701	Other	F1	



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 819-6456	13206 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,622	Each	10%	\$3,259	Other	F1
13206 819-6457	13206 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$7,824	Each	10%	\$7,042	Other	F1
13206 819-6458	13206 819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$2,012	Each	10%	\$1,811	Other	F1
13206 819-6460	13206 819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,262	Each	10%	\$3,836	Other	F1
13206 819-6466	13206 819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1
13206 819-6467	13206 819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1
13206 819-6468	13206 819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1
13206 819-6469	13206 819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,239	Each	10%	\$2,015	Other	F1
13206 819-6470	13206 819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$7,882	Each	10%	\$7,094	Other	F1
13206 819-6471	13206 819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$9,852	Each	10%	\$8,867	Other	F1
13206 819-6478	13206 819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13206 819-6479	13206 819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
13206 819-6480	13206 819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
13206 819-6481	13206 819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
13206 819-6482	13206 819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
13206 819-6483	13206 819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
13206 819-6484	13206 819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
13206 819-6485	13206 819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
13206 819-6486	13206 819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
13206 819-6488	13206 819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
13206 819-6490	13206 819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
13206 819-6495	13206 819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1
13206 819-6496	13206 819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$952	Each	10%	\$857	Other	F1
13206 819-6497	13206 819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$529	Each	10%	\$476	Other	F1
13206 819-6498	13206 819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1
13206 819-6499	13206 819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1
13206 819-6500	13206 819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$1,798	Each	10%	\$1,618	Other	F1
13206 819-6501	13206 819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1
13206 819-6506	13206 819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,375	Each	10%	\$1,237	Other	F1
13206 819-6507	13206 819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,524	Each	10%	\$2,271	Other	F1
13206 819-6508	13206 819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$649	Each	10%	\$584	Other	F1
13206 819-6509	13206 819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$1,168	Each	10%	\$1,051	Other	F1
13206 819-6510	13206 819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$2,206	Each	10%	\$1,986	Other	F1
13206 819-6511	13206 819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$8,374	Each	10%	\$7,537	Other	F1
13206 819-6512	13206 819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$2,799	Each	10%	\$2,519	Other	F1
13206 819-6513	13206 819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$5,038	Each	10%	\$4,534	Other	F1
13206 819-6514	13206 819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,277	Each	10%	\$6,549	Other	F1
13206 819-6515	13206 819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$9,516	Each	10%	\$8,565	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 819-6516	13206 819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$11,755	Each	10%	\$10,580	Other	F1
13206 819-6517	13206 819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$5,441	Each	10%	\$4,897	Other	F1
13206 819-6518	13206 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$10,278	Each	10%	\$9,250	Other	F1
13206 819-6519	13206 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$12,696	Each	10%	\$11,426	Other	F1
13206 819-6520	13206 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15 VM Pack, 27 Months	\$1,639	Each	10%	\$1,475	Other	F1
13206 819-6521	13206 819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$3,941	Each	10%	\$3,547	Other	F1
13206 819-6522	13206 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$12,091	Each	10%	\$10,882	Other	F1
13206 819-6523	13206 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$1,557	Each	10%	\$1,402	Other	F1
13206 819-6524	13206 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$4,837	Each	10%	\$4,353	Other	F1
13206 819-6525	13206 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$8,957	Each	10%	\$8,061	Other	F1
13206 819-6526	13206 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$519	Each	10%	\$467	Other	F1
13206 819-6527	13206 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,442	Each	10%	\$1,298	Other	F1
13206 819-6528	13206 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$481	Each	10%	\$433	Other	F1
13206 819-6529	13206 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,923	Each	10%	\$1,730	Other	F1
13206 819-6530	13206 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,403	Each	10%	\$2,163	Other	F1
13206 819-6531	13206 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,038	Each	10%	\$934	Other	F1
13206 819-6532	13206 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176	Other	F1
13206 819-6533	13206 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$2,077	Each	10%	\$1,869	Other	F1
13206 819-6534	13206 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$7,255	Each	10%	\$6,529	Other	F1
13206 819-6535	13206 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,596	Each	10%	\$2,336	Other	F1
13206 819-6536	13206 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$9,673	Each	10%	\$8,706	Other	F1
13206 819-6537	13206 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,438	Each	10%	\$5,794	Other	F1
13206 819-6538	13206 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
13206 819-6539	13206 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13206 819-6540	13206 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$3,219	Each	10%	\$2,897	Other	F1
13206 819-6541	13206 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,829	Each	10%	\$4,346	Other	F1
13206 819-6542	13206 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13206 819-6543	13206 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
13206 819-6544	13206 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
13206 819-6545	13206 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
13206 819-6546	13206 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
13206 819-6548	13206 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$2,463	Each	10%	\$2,217	Other	F1
13206 819-6549	13206 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$10,345	Each	10%	\$9,310	Other	F1
13206 819-6550	13206 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27 Months	\$2,951	Each	10%	\$2,656	Other	F1
13206 819-6551	13206 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,859	Each	10%	\$7,073	Other	F1
13206 819-6552	13206 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$961	Each	10%	\$865	Other	F1
13206 819-6559	13206 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$6,717	Each	10%	\$6,046	Other	F1
13206 819-6560	13206 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$11,196	Each	10%	\$10,076	Other	F1
13206 819-6561	13206 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
13206 819-6562	13206 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
13206 819-6563	13206 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1

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13206 819-6570	13206 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1
13206 819-6571	13206 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1
13206 819-6572	13206 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,972	Each	10%	\$7,174	Other	F1
13206 819-6573	13206 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 63 Months	\$2,221	Each	10%	\$1,999	Other	F1
13206 819-6574	13206 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 39 Months	\$1,562	Each	10%	\$1,406	Other	F1
13206 819-6581	13206 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243	Other	F1
13206 819-6582	13206 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13206 819-6583	13206 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13206 819-6584	13206 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13206 819-6585	13206 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13206 819-6591	13206 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1
13206 819-6592	13206 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1
13206 819-6593	13206 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1
13206 819-6594	13206 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1
13206 819-6595	13206 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1
13206 819-6596	13206 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1
13206 819-6597	13206 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1
13206 819-6598	13206 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1
13206 819-6599	13206 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 15 Months	\$601	Each	10%	\$541	Other	F1
13206 819-6600	13206 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 27 Months	\$1,082	Each	10%	\$973	Other	F1
13206 819-6601	13206 819-6601	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 51 Months	\$2,043	Each	10%	\$1,839	Other	F1
13206 819-6602	13206 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 39 Months	\$1,687	Each	10%	\$1,518	Other	F1
13206 819-6603	13206 819-6603	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 63 Months	\$2,725	Each	10%	\$2,453	Other	F1
13206 819-6604	13206 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$4,433	Each	10%	\$3,990	Other	F1
13206 819-6605	13206 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$6,404	Each	10%	\$5,764	Other	F1
13206 819-6606	13206 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$1,970	Each	10%	\$1,773	Other	F1
13206 819-6607	13206 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13206 819-6608	13206 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$3,023	Each	10%	\$2,721	Other	F1
13206 819-8027	13206 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$736	Other	F1
13206 819-8028	13206 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1
13206 819-8029	13206 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1
13206 819-8030	13206 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1
13206 819-8031	13206 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1
13206 819-8032	13206 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1
13206 819-8033	13206 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1
13206 819-8034	13206 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1
13206 819-8035	13206 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1
13206 819-8036	13206 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1
13206 819-8037	13206 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1
13206 819-8038	13206 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1
13206 819-8039	13206 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 819-8040	13206 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1
13206 819-8041	13206 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1
13206 822-1999	13206 822-1999	HyperConverged Infra	Series-G, Add-On Support, 1 Year	\$329	Each	10%	\$296	Other	F1
13206 822-2000	13206 822-2000	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 1 Year	\$634	Each	10%	\$571	Other	F1
13206 822-2001	13206 822-2001	HyperConverged Infra	Series-G, Add-On Support, 2 Years	\$658	Each	10%	\$592	Other	F1
13206 822-2002	13206 822-2002	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 2 Years	\$1,269	Each	10%	\$1,142	Other	F1
13206 822-2003	13206 822-2003	HyperConverged Infra	Series-G, Add-On Support, 3 Years	\$988	Each	10%	\$889	Other	F1
13206 822-2004	13206 822-2004	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 3 Years	\$1,903	Each	10%	\$1,713	Other	F1
13206 822-2005	13206 822-2005	HyperConverged Infra	Series-G, Add-On Support, 4 Years	\$1,317	Each	10%	\$1,185	Other	F1
13206 822-2006	13206 822-2006	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 4 Years	\$2,537	Each	10%	\$2,284	Other	F1
13206 822-2007	13206 822-2007	HyperConverged Infra	Series-G, Add-On Support, 5 Years	\$1,646	Each	10%	\$1,481	Other	F1
13206 822-2008	13206 822-2008	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 5 Years	\$3,172	Each	10%	\$2,855	Other	F1
13206 823-4102	13206 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1
13206 823-4103	13206 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,580	Each	10%	\$2,322	Other	F1
13206 823-4104	13206 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1
13206 823-4105	13206 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1
13206 823-4106	13206 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1
13206 823-4109	13206 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1
13206 823-4110	13206 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1
13206 823-4111	13206 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1
13206 823-4112	13206 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,579	Each	10%	\$1,421	Other	F1
13206 823-4113	13206 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13206 823-4114	13206 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1
13206 823-4115	13206 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1
13206 823-4116	13206 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1
13206 823-4117	13206 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1
13206 823-4118	13206 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1
13206 823-4119	13206 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1
13206 823-4120	13206 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1
13206 823-4121	13206 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1
13206 823-4122	13206 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1
13206 823-4123	13206 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1
13206 823-4124	13206 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1
13206 823-4125	13206 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
13206 823-4126	13206 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1
13206 823-4127	13206 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1
13206 823-4128	13206 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1
13206 823-4130	13206 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1
13206 823-4134	13206 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 823-4135	13206 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1
13206 823-4136	13206 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1
13206 823-4137	13206 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1
13206 823-4139	13206 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1
13206 823-4140	13206 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1
13206 823-4141	13206 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1
13206 823-4143	13206 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1
13206 823-4144	13206 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1
13206 823-4145	13206 823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1
13206 823-4147	13206 823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1
13206 823-4148	13206 823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1
13206 823-4150	13206 823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1
13206 823-4151	13206 823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1
13206 823-4152	13206 823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1
13206 823-4153	13206 823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1
13206 823-4154	13206 823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1
13206 823-4155	13206 823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1
13206 823-4156	13206 823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1
13206 823-6047	13206 823-6047	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$430	Each	10%	\$387	Other	F1
13206 823-6048	13206 823-6048	HyperConverged Infra	ProDeploy Plus Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$750	Each	10%	\$675	Other	F1
13206 823-9267	13206 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
13206 823-9270	13206 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
13206 823-9284	13206 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13206 825-2879	13206 825-2879	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13206 825-2880	13206 825-2880	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2881	13206 825-2881	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2882	13206 825-2882	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2883	13206 825-2883	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2884	13206 825-2884	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13206 825-2885	13206 825-2885	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2886	13206 825-2886	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2887	13206 825-2887	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2888	13206 825-2888	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2889	13206 825-2889	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13206 825-2890	13206 825-2890	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2891	13206 825-2891	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2892	13206 825-2892	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2893	13206 825-2893	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2894	13206 825-2894	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13206 825-2895	13206 825-2895	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2896	13206 825-2896	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2897	13206 825-2897	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2898	13206 825-2898	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2899	13206 825-2899	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13206 825-2900	13206 825-2900	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2901	13206 825-2901	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2902	13206 825-2902	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2903	13206 825-2903	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2904	13206 825-2904	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13206 825-2905	13206 825-2905	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2906	13206 825-2906	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2907	13206 825-2907	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 825-2908	13206 825-2908	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2909	13206 825-2909	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13206 825-2910	13206 825-2910	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2911	13206 825-2911	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2912	13206 825-2912	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2913	13206 825-2913	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2914	13206 825-2914	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13206 825-2915	13206 825-2915	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2916	13206 825-2916	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2917	13206 825-2917	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2918	13206 825-2918	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2919	13206 825-2919	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13206 825-2920	13206 825-2920	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2921	13206 825-2921	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2922	13206 825-2922	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2923	13206 825-2923	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13206 825-2929	13206 825-2929	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$3,611	Each	10%	\$3,250	Other	F1
13206 825-2930	13206 825-2930	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$7,223	Each	10%	\$6,501	Other	F1
13206 825-2931	13206 825-2931	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$10,834	Each	10%	\$9,751	Other	F1
13206 825-2932	13206 825-2932	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$14,446	Each	10%	\$13,001	Other	F1
13206 825-2933	13206 825-2933	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$18,057	Each	10%	\$16,251	Other	F1
13206 825-2934	13206 825-2934	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,104	Each	10%	\$3,693	Other	F1
13206 825-2935	13206 825-2935	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,208	Each	10%	\$7,387	Other	F1
13206 825-2936	13206 825-2936	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$12,312	Each	10%	\$11,080	Other	F1
13206 825-2937	13206 825-2937	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$16,415	Each	10%	\$14,774	Other	F1
13206 825-2938	13206 825-2938	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$20,519	Each	10%	\$18,467	Other	F1
13206 825-2939	13206 825-2939	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$4,432	Each	10%	\$3,989	Other	F1
13206 825-2940	13206 825-2940	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$8,864	Each	10%	\$7,978	Other	F1
13206 825-2941	13206 825-2941	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$13,297	Each	10%	\$11,967	Other	F1
13206 825-2942	13206 825-2942	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$17,729	Each	10%	\$15,956	Other	F1
13206 825-2943	13206 825-2943	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$22,161	Each	10%	\$19,945	Other	F1
13206 825-2944	13206 825-2944	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$7,395	Each	10%	\$6,655	Other	F1
13206 825-2945	13206 825-2945	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$14,790	Each	10%	\$13,311	Other	F1
13206 825-2946	13206 825-2946	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$22,185	Each	10%	\$19,966	Other	F1
13206 825-2947	13206 825-2947	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$29,580	Each	10%	\$26,622	Other	F1
13206 825-2948	13206 825-2948	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$36,975	Each	10%	\$33,277	Other	F1
13206 825-2949	13206 825-2949	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,403	Each	10%	\$7,563	Other	F1
13206 825-2950	13206 825-2950	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,807	Each	10%	\$15,126	Other	F1
13206 825-2951	13206 825-2951	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$25,210	Each	10%	\$22,689	Other	F1
13206 825-2952	13206 825-2952	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,614	Each	10%	\$30,252	Other	F1
13206 825-2953	13206 825-2953	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$42,017	Each	10%	\$37,815	Other	F1
13206 825-2954	13206 825-2954	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,076	Each	10%	\$8,168	Other	F1
13206 825-2955	13206 825-2955	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,151	Each	10%	\$16,336	Other	F1
13206 825-2956	13206 825-2956	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$27,227	Each	10%	\$24,504	Other	F1
13206 825-2957	13206 825-2957	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$36,303	Each	10%	\$32,672	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 825-2958	13206 825-2958	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$45,378	Each	10%	\$40,840	Other	F1
13206 825-2959	13206 825-2959	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,330	Each	10%	\$7,497	Other	F1
13206 825-2960	13206 825-2960	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$16,660	Each	10%	\$14,994	Other	F1
13206 825-2961	13206 825-2961	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$24,991	Each	10%	\$22,492	Other	F1
13206 825-2962	13206 825-2962	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$33,321	Each	10%	\$29,989	Other	F1
13206 825-2963	13206 825-2963	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$41,651	Each	10%	\$37,486	Other	F1
13206 825-2964	13206 825-2964	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$9,466	Each	10%	\$8,520	Other	F1
13206 825-2965	13206 825-2965	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,932	Each	10%	\$17,039	Other	F1
13206 825-2966	13206 825-2966	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$28,399	Each	10%	\$25,559	Other	F1
13206 825-2967	13206 825-2967	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$37,865	Each	10%	\$34,078	Other	F1
13206 825-2968	13206 825-2968	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$47,331	Each	10%	\$42,598	Other	F1
13206 825-2969	13206 825-2969	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$10,223	Each	10%	\$9,201	Other	F1
13206 825-2970	13206 825-2970	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$20,447	Each	10%	\$18,402	Other	F1
13206 825-2971	13206 825-2971	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$30,670	Each	10%	\$27,603	Other	F1
13206 825-2972	13206 825-2972	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$40,894	Each	10%	\$36,805	Other	F1
13206 825-2973	13206 825-2973	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$51,117	Each	10%	\$46,006	Other	F1
13206 825-8623	13206 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13206 825-8624	13206 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13206 828-7737	13206 828-7737	HyperConverged Infra	ProDeploy Plus: VCF on vXrail - Per Node Deploy	\$3,600	Each	10%	\$3,240	Other	F1
13206 828-8175	13206 828-8175	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$1,965	Each	10%	\$1,769	Other	F1
13206 828-8176	13206 828-8176	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,757	Each	10%	\$1,581	Other	F1
13206 828-8177	13206 828-8177	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$2,919	Each	10%	\$2,627	Other	F1
13206 828-8178	13206 828-8178	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$2,708	Each	10%	\$2,437	Other	F1
13206 828-8179	13206 828-8179	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36	\$3,995	Each	10%	\$3,596	Other	F1
13206 828-8180	13206 828-8180	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$3,777	Each	10%	\$3,399	Other	F1
13206 828-8181	13206 828-8181	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48	\$5,056	Each	10%	\$4,550	Other	F1
13206 828-8182	13206 828-8182	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$4,834	Each	10%	\$4,351	Other	F1
13206 828-8183	13206 828-8183	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$817	Each	10%	\$735	Other	F1
13206 828-8184	13206 828-8184	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15	\$1,022	Each	10%	\$920	Other	F1
13206 828-8185	13206 828-8185	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$9,292	Each	10%	\$8,363	Other	F1
13206 828-8186	13206 828-8186	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$7,434	Each	10%	\$6,691	Other	F1
13206 828-8187	13206 828-8187	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$15,578	Each	10%	\$14,020	Other	F1
13206 828-8188	13206 828-8188	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$13,928	Each	10%	\$12,535	Other	F1
13206 828-8189	13206 828-8189	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$22,875	Each	10%	\$20,588	Other	F1
13206 828-8190	13206 828-8190	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$21,228	Each	10%	\$19,105	Other	F1
13206 828-8191	13206 828-8191	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$28,410	Each	10%	\$25,569	Other	F1
13206 828-8192	13206 828-8192	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$30,050	Each	10%	\$27,045	Other	F1
13206 828-8193	13206 828-8193	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$35,605	Each	10%	\$32,045	Other	F1
13206 828-8194	13206 828-8194	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$37,240	Each	10%	\$33,516	Other	F1
13206 828-8195	13206 828-8195	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$2,686	Each	10%	\$2,417	Other	F1
13206 828-8196	13206 828-8196	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$2,427	Each	10%	\$2,184	Other	F1
13206 828-8197	13206 828-8197	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$3,992	Each	10%	\$3,593	Other	F1
13206 828-8198	13206 828-8198	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$3,738	Each	10%	\$3,364	Other	F1
13206 828-8199	13206 828-8199	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36	\$5,465	Each	10%	\$4,919	Other	F1
13206 828-8200	13206 828-8200	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$5,206	Each	10%	\$4,685	Other	F1
13206 828-8201	13206 828-8201	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48	\$6,920	Each	10%	\$6,228	Other	F1
13206 828-8202	13206 828-8202	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$6,658	Each	10%	\$5,992	Other	F1
13206 828-8203	13206 828-8203	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,165	Each	10%	\$1,049	Other	F1
13206 828-8204	13206 828-8204	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15	\$1,457	Each	10%	\$1,311	Other	F1
13206 828-8205	13206 828-8205	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$4,285	Each	10%	\$3,857	Other	F1
13206 828-8206	13206 828-8206	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$3,429	Each	10%	\$3,086	Other	F1
13206 828-8207	13206 828-8207	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$6,193	Each	10%	\$5,574	Other	F1
13206 828-8208	13206 828-8208	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$5,595	Each	10%	\$5,036	Other	F1
13206 828-8209	13206 828-8209	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$8,490	Each	10%	\$7,532	Other	F1
13206 828-8210	13206 828-8210	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$8,878	Each	10%	\$7,990	Other	F1
13206 828-8211	13206 828-8211	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$12,004	Each	10%	\$10,804	Other	F1
13206 828-8212	13206 828-8212	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$12,601	Each	10%	\$11,341	Other	F1
13206 828-8213	13206 828-8213	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$15,145	Each	10%	\$13,631	Other	F1
13206 828-8214	13206 828-8214	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$15,740	Each	10%	\$14,166	Other	F1
13206 828-8215	13206 828-8215	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$2,969	Each	10%	\$2,672	Other	F1
13206 828-8216	13206 828-8216	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$2,710	Each	10%	\$2,439	Other	F1
13206 828-8217	13206 828-8217	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$4,424	Each	10%	\$3,982	Other	F1
13206 828-8218	13206 828-8218	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$4,177	Each	10%	\$3,759	Other	F1
13206 828-8219	13206 828-8219	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,064	Each	10%	\$5,458	Other	F1
13206 828-8220	13206 828-8220	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,814	Each	10%	\$5,233	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13206 828-8221	13206 828-8221	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,686	Each	10%	\$6,917	Other	F1	
13206 828-8222	13206 828-8222	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$7,436	Each	10%	\$6,692	Other	F1	
13206 828-8223	13206 828-8223	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,339	Each	10%	\$1,205	Other	F1	
13206 828-8224	13206 828-8224	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,674	Each	10%	\$1,507	Other	F1	
13206 828-8225	13206 828-8225	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,736	Each	10%	\$2,462	Other	F1	
13206 828-8226	13206 828-8226	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,189	Each	10%	\$1,970	Other	F1	
13206 828-8227	13206 828-8227	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$3,296	Each	10%	\$2,966	Other	F1	
13206 828-8228	13206 828-8228	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$3,008	Each	10%	\$2,707	Other	F1	
13206 828-8229	13206 828-8229	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$5,369	Each	10%	\$4,832	Other	F1	
13206 828-8230	13206 828-8230	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$5,069	Each	10%	\$4,562	Other	F1	
13206 828-8231	13206 828-8231	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$6,960	Each	10%	\$6,264	Other	F1	
13206 828-8232	13206 828-8232	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$7,258	Each	10%	\$6,532	Other	F1	
13206 828-8233	13206 828-8233	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$8,887	Each	10%	\$7,980	Other	F1	
13206 828-8234	13206 828-8234	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$9,164	Each	10%	\$8,248	Other	F1	
13206 829-2699	13206 829-2699	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 63 Months	\$8,137	Each	10%	\$7,324	Other	F1	
13206 829-2702	13206 829-2702	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 51 Months	\$6,587	Each	10%	\$5,929	Other	F1	
13206 829-2705	13206 829-2705	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 2 Years	\$1,806	Each	10%	\$1,626	Other	F1	
13206 829-2706	13206 829-2706	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 3 Years	\$3,612	Each	10%	\$3,251	Other	F1	
13206 829-2707	13206 829-2707	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 4 Years	\$5,419	Each	10%	\$4,877	Other	F1	
13206 829-2708	13206 829-2708	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 5 Years	\$7,225	Each	10%	\$6,502	Other	F1	
13206 829-2709	13206 829-2709	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 63 Months	\$9,031	Each	10%	\$8,128	Other	F1	
13206 829-2710	13206 829-2710	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$5,037	Each	10%	\$4,534	Other	F1	
13206 829-2714	13206 829-2714	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 15 Months	\$13,447	Each	10%	\$12,102	Other	F1	
13206 829-2715	13206 829-2715	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 27 Months	\$17,584	Each	10%	\$15,826	Other	F1	
13206 829-2717	13206 829-2717	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 39 Months	\$9,309	Each	10%	\$8,378	Other	F1	
13206 829-2720	13206 829-2720	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 51 Months	\$5,172	Each	10%	\$4,655	Other	F1	
13206 829-2734	13206 829-2734	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 27 Months	\$3,487	Each	10%	\$3,139	Other	F1	
13206 829-2735	13206 829-2735	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 15 Months	\$1,937	Each	10%	\$1,744	Other	F1	
13206 829-2737	13206 829-2737	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 63 Months	\$21,721	Each	10%	\$19,549	Other	F1	
13206 829-2741	13206 829-2741	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 2 Years	\$8,275	Each	10%	\$7,447	Other	F1	
13206 829-2742	13206 829-2742	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 1 Year	\$4,137	Each	10%	\$3,724	Other	F1	
13206 829-2743	13206 829-2743	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 3 Years	\$12,412	Each	10%	\$11,171	Other	F1	
13206 829-2744	13206 829-2744	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 4 Years	\$16,550	Each	10%	\$14,895	Other	F1	
13206 829-2745	13206 829-2745	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 15 Months	\$2,258	Each	10%	\$2,032	Other	F1	
13206 829-2746	13206 829-2746	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 15 Months	\$625	Each	10%	\$562	Other	F1	
13206 829-2747	13206 829-2747	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 27 Months	\$1,125	Each	10%	\$1,012	Other	F1	
13206 829-2748	13206 829-2748	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 51 Months	\$2,125	Each	10%	\$1,912	Other	F1	
13206 829-2749	13206 829-2749	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 27 Months	\$5,240	Each	10%	\$4,716	Other	F1	
13206 829-2750	13206 829-2750	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 51 Months	\$9,897	Each	10%	\$8,907	Other	F1	
13206 829-2751	13206 829-2751	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 63 Months	\$12,226	Each	10%	\$11,003	Other	F1	
13206 829-2752	13206 829-2752	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 5 Years	\$11,643	Each	10%	\$10,479	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13206 829-2753	13206 829-2753	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 3 Years	\$1,500	Each	10%	\$1,350	Other	F1	
13206 829-2754	13206 829-2754	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 2 Years	\$4,657	Each	10%	\$4,192	Other	F1	
13206 829-2755	13206 829-2755	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 2 Years	\$500	Each	10%	\$450	Other	F1	
13206 829-2756	13206 829-2756	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 1 Year	\$1,000	Each	10%	\$900	Other	F1	
13206 829-2757	13206 829-2757	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 3 Years	\$2,329	Each	10%	\$2,096	Other	F1	
13206 829-2758	13206 829-2758	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 3 Years	\$2,000	Each	10%	\$1,800	Other	F1	
13206 829-2759	13206 829-2759	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 5 Years	\$6,986	Each	10%	\$6,287	Other	F1	
13206 829-2760	13206 829-2760	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 4 Years	\$2,500	Each	10%	\$2,250	Other	F1	
13206 829-2761	13206 829-2761	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$9,315	Each	10%	\$8,383	Other	F1	
13206 829-2762	13206 829-2762	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1	
13206 829-2763	13206 829-2763	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,550	Each	10%	\$1,395	Other	F1	
13206 829-2764	13206 829-2764	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1	
13206 829-2765	13206 829-2765	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 3 Years	\$4,650	Each	10%	\$4,185	Other	F1	
13206 829-2766	13206 829-2766	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 39 Months	\$7,568	Each	10%	\$6,811	Other	F1	
13206 829-2769	13206 829-2769	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 39 Months	\$5,870	Each	10%	\$5,283	Other	F1	
13206 829-2770	13206 829-2770	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 39 Months	\$7,676	Each	10%	\$6,909	Other	F1	
13206 829-2772	13206 829-2772	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1	
13206 829-2773	13206 829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 5 Years	\$20,687	Each	10%	\$18,618	Other	F1	
13206 829-2774	13206 829-2774	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 27 Months	\$4,064	Each	10%	\$3,658	Other	F1	
13206 829-2775	13206 829-2775	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 63 Months	\$9,482	Each	10%	\$8,534	Other	F1	
13206 829-2776	13206 829-2776	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit EOEM use- 39 Months	\$1,625	Each	10%	\$1,462	Other	F1	
13206 829-2777	13206 829-2777	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit EOEM use- 39 Months	\$2,624	Each	10%	\$2,362	Other	F1	
13206 829-2778	13206 829-2778	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$2,911	Each	10%	\$2,620	Other	F1	
13206 829-2827	13206 829-2827	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1	
13206 829-2828	13206 829-2828	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$2,364	Each	10%	\$2,128	Other	F1	
13206 829-2829	13206 829-2829	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 39 Months	\$3,793	Each	10%	\$3,414	Other	F1	
13206 829-2830	13206 829-2830	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1	
13206 829-2831	13206 829-2831	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%	\$3,127	Other	F1	
13206 829-2832	13206 829-2832	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$3,152	Each	10%	\$2,837	Other	F1	
13206 829-2833	13206 829-2833	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%	\$4,551	Other	F1	
13206 829-2834	13206 829-2834	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1	
13206 829-2835	13206 829-2835	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 63 Months	\$3,940	Each	10%	\$3,546	Other	F1	
13206 829-2836	13206 829-2836	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1	
13206 829-2837	13206 829-2837	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%	\$7,818	Other	F1	
13206 829-2838	13206 829-2838	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1	
13206 829-2839	13206 829-2839	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 4 Years	\$3,152	Each	10%	\$2,837	Other	F1	
13206 829-2840	13206 829-2840	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 4 Years	\$5,057	Each	10%	\$4,551	Other	F1	
13206 829-2841	13206 829-2841	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 4 Years	\$6,950	Each	10%	\$6,255	Other	F1	
13206 829-2842	13206 829-2842	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 5 Years	\$3,940	Each	10%	\$3,546	Other	F1	
13206 829-2843	13206 829-2843	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1	
13206 829-2844	13206 829-2844	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%	\$7,818	Other	F1	
13206 829-2845	13206 829-2845	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$1,576	Each	10%	\$1,419	Other	F1	
13206 829-2846	13206 829-2846	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$788	Each	10%	\$709	Other	F1	
13206 829-2847	13206 829-2847	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$1,264	Each	10%	\$1,138	Other	F1	
13206 829-2848	13206 829-2848	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1	
13206 829-2849	13206 829-2849	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%	\$3,414	Other	F1	
13206 829-2850	13206 829-2850	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$2,364	Each	10%	\$2,128	Other	F1	
13206 829-2851	13206 829-2851	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%	\$3,127	Other	F1	
13206 829-2852	13206 829-2852	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1	
13206 829-2871	13206 829-2871	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$1,576	Each	10%	\$1,419	Other	F1	
13206 829-2872	13206 829-2872	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$1,264	Each	10%	\$1,138	Other	F1	
13206 829-2873	13206 829-2873	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1	
13206 829-2874	13206 829-2874	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$788	Each	10%	\$709	Other	F1	
13206 829-2875	13206 829-2875	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13206 829-2876	13206 829-2876	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13206 829-2877	13206 829-2877	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13206 829-2878	13206 829-2878	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13206 829-2879	13206 829-2879	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								0-100	ALJP Category (REQUIRED) use drop-down	
13206 829-2880	13206 829-2880	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2881	13206 829-2881	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2882	13206 829-2882	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2883	13206 829-2883	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2884	13206 829-2884	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13206 829-2885	13206 829-2885	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2886	13206 829-2886	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2887	13206 829-2887	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2888	13206 829-2888	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2889	13206 829-2889	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$4,268	Each	10%	\$3,841	Other	F1	
13206 829-2890	13206 829-2890	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$8,536	Each	10%	\$7,682	Other	F1	
13206 829-2891	13206 829-2891	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$12,804	Each	10%	\$11,524	Other	F1	
13206 829-2892	13206 829-2892	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$17,072	Each	10%	\$15,365	Other	F1	
13206 829-2893	13206 829-2893	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$21,340	Each	10%	\$19,206	Other	F1	
13206 829-2894	13206 829-2894	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1	
13206 829-2895	13206 829-2895	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1	
13206 829-2896	13206 829-2896	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$26,219	Each	10%	\$23,697	Other	F1	
13206 829-2897	13206 829-2897	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1	
13206 829-2898	13206 829-2898	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1	
13206 829-2899	13206 829-2899	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1	
13206 829-2900	13206 829-2900	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$19,690	Each	10%	\$17,721	Other	F1	
13206 829-2901	13206 829-2901	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$29,534	Each	10%	\$26,581	Other	F1	
13206 829-2902	13206 829-2902	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$39,379	Each	10%	\$35,441	Other	F1	
13206 829-2903	13206 829-2903	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$49,224	Each	10%	\$44,302	Other	F1	
13206 829-2904	13206 829-2904	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13206 829-2929	13206 829-2929	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2930	13206 829-2930	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2931	13206 829-2931	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2932	13206 829-2932	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13206 829-2933	13206 829-2933	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1	
13206 829-2934	13206 829-2934	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1	
13206 829-2935	13206 829-2935	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1	
13206 829-2936	13206 829-2936	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1	
13206 829-2937	13206 829-2937	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1	
13206 829-2938	13206 829-2938	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$1,625	Each	10%	\$1,462	Other	F1	
13206 829-2939	13206 829-2939	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$3,250	Each	10%	\$2,925	Other	F1	
13206 829-2940	13206 829-2940	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$4,874	Each	10%	\$4,387	Other	F1	
13206 829-2941	13206 829-2941	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$6,499	Each	10%	\$5,849	Other	F1	
13206 829-2942	13206 829-2942	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15 Months	\$8,124	Each	10%	\$7,312	Other	F1	
13206 829-2943	13206 829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27 Months							
13206 829-2943	13206 829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39 Months							
13206 829-2943	13206 829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51 Months							
13206 829-2943	13206 829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63 Months							

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206 829-2944	13206 829-2944	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1
13206 829-2945	13206 829-2945	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,062	Each	10%	\$3,656	Other	F1
13206 829-2946	13206 829-2946	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1
13206 829-2947	13206 829-2947	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other	F1
13206 829-2948	13206 829-2948	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$10,155	Each	10%	\$9,140	Other	F1
13206 829-2949	13206 829-2949	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1
13206 829-2950	13206 829-2950	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other	F1
13206 829-2951	13206 829-2951	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1
13206 829-2952	13206 829-2952	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 4 Years	\$8,936	Each	10%	\$8,043	Other	F1
13206 829-2953	13206 829-2953	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 5 Years	\$11,171	Each	10%	\$10,053	Other	F1
13206 829-2954	13206 829-2954	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1
13206 829-2955	13206 829-2955	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1
13206 829-2956	13206 829-2956	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1
13206 829-2957	13206 829-2957	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$9,749	Each	10%	\$8,774	Other	F1
13206 829-2958	13206 829-2958	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$12,186	Each	10%	\$10,967	Other	F1
13206 829-2995	13206 829-2995	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$1,625	Each	10%	\$1,462	Other	F1
13206 829-2996	13206 829-2996	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$3,250	Each	10%	\$2,925	Other	F1
13206 829-2997	13206 829-2997	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$4,874	Each	10%	\$4,387	Other	F1
13206 829-2998	13206 829-2998	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$6,499	Each	10%	\$5,849	Other	F1
13206 829-2999	13206 829-2999	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$8,124	Each	10%	\$7,312	Other	F1
13206 829-3000	13206 829-3000	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$2,031	Each	10%	\$1,828	Other	F1
13206 829-3001	13206 829-3001	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$4,062	Each	10%	\$3,656	Other	F1
13206 829-3002	13206 829-3002	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$6,093	Each	10%	\$5,484	Other	F1
13206 829-3003	13206 829-3003	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$8,124	Each	10%	\$7,312	Other	F1
13206 829-3004	13206 829-3004	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$10,155	Each	10%	\$9,140	Other	F1
13206 829-3005	13206 829-3005	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 15Months	\$2,234	Each	10%	\$2,011	Other	F1
13206 829-3006	13206 829-3006	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 27Months	\$4,468	Each	10%	\$4,021	Other	F1
13206 829-3007	13206 829-3007	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 39Months	\$6,702	Each	10%	\$6,032	Other	F1
13206 829-3008	13206 829-3008	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 51Months	\$8,936	Each	10%	\$8,043	Other	F1
13206 829-3009	13206 829-3009	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 63Months	\$11,171	Each	10%	\$10,053	Other	F1
13206 829-3010	13206 829-3010	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$2,437	Each	10%	\$2,193	Other	F1
13206 829-3011	13206 829-3011	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$4,874	Each	10%	\$4,387	Other	F1
13206 829-3012	13206 829-3012	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$7,312	Each	10%	\$6,580	Other	F1
13206 829-3013	13206 829-3013	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$9,749	Each	10%	\$8,774	Other	F1
13206 829-3014	13206 829-3014	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$12,186	Each	10%	\$10,967	Other	F1
13206 838-8308	13206 838-8308	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8309	13206 838-8309	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8310	13206 838-8310	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8311	13206 838-8311	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8312	13206 838-8312	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8313	13206 838-8313	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 838-8314	13206 838-8314	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8315	13206 838-8315	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8316	13206 838-8316	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8317	13206 838-8317	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8318	13206 838-8318	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8319	13206 838-8319	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8320	13206 838-8320	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8321	13206 838-8321	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8322	13206 838-8322	HyperConverged Infra	5 Years PProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8323	13206 838-8323	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
13206 838-8324	13206 838-8324	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
13206 838-8325	13206 838-8325	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
13206 838-8326	13206 838-8326	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
13206 838-8327	13206 838-8327	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
13206 838-8328	13206 838-8328	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
13206 838-8329	13206 838-8329	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
13206 838-8330	13206 838-8330	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
13206 838-8331	13206 838-8331	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
13206 838-8332	13206 838-8332	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
13206 838-8333	13206 838-8333	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
13206 838-8334	13206 838-8334	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
13206 838-8335	13206 838-8335	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
13206 838-8336	13206 838-8336	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13206 838-8337	13206 838-8337	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13206 838-8362	13206 838-8362	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8363	13206 838-8363	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8364	13206 838-8364	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8365	13206 838-8365	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8366	13206 838-8366	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13206 838-8367	13206 838-8367	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1
13206 838-8368	13206 838-8368	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1
13206 838-8369	13206 838-8369	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
13206 838-8370	13206 838-8370	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1
13206 838-8371	13206 838-8371	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1
13206 839-0641	13206 839-0641	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13206 839-0642	13206 839-0642	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13206 839-0643	13206 839-0643	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13206 839-0644	13206 839-0644	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-0645	13206 839-0645	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13206 839-0646	13206 839-0646	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13206 839-0647	13206 839-0647	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13206 839-0648	13206 839-0648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13206 839-0649	13206 839-0649	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13206 839-0650	13206 839-0650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13206 839-0651	13206 839-0651	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13206 839-0652	13206 839-0652	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13206 839-0653	13206 839-0653	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13206 839-0654	13206 839-0654	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13206 839-0655	13206 839-0655	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13206 839-0656	13206 839-0656	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
13206 839-0657	13206 839-0657	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
13206 839-0658	13206 839-0658	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
13206 839-0664	13206 839-0664	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
13206 839-0665	13206 839-0665	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13206 839-0666	13206 839-0666	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13206 839-0667	13206 839-0667	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13206 839-0668	13206 839-0668	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13206 839-0669	13206 839-0669	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13206 839-0670	13206 839-0670	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13206 839-0671	13206 839-0671	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13206 839-0672	13206 839-0672	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13206 839-0673	13206 839-0673	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13206 839-0674	13206 839-0674	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13206 839-0675	13206 839-0675	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13206 839-0676	13206 839-0676	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13206 839-0677	13206 839-0677	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13206 839-0678	13206 839-0678	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13206 839-0679	13206 839-0679	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13206 839-0680	13206 839-0680	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
13206 839-0681	13206 839-0681	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
13206 839-0682	13206 839-0682	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
13206 839-0683	13206 839-0683	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
13206 839-0688	13206 839-0688	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
13206 839-0689	13206 839-0689	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13206 839-0690	13206 839-0690	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13206 839-0691	13206 839-0691	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13206 839-0692	13206 839-0692	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13206 839-0693	13206 839-0693	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-0694	13206 839-0694	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13206 839-0695	13206 839-0695	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13206 839-0696	13206 839-0696	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13206 839-0697	13206 839-0697	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13206 839-0698	13206 839-0698	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13206 839-0699	13206 839-0699	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13206 839-0700	13206 839-0700	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13206 839-0701	13206 839-0701	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13206 839-0702	13206 839-0702	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13206 839-0703	13206 839-0703	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13206 839-0704	13206 839-0704	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$28,428	Each	10%	\$25,585	Other	F1
13206 839-0705	13206 839-0705	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$35,654	Each	10%	\$32,089	Other	F1
13206 839-0706	13206 839-0706	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$7,474	Each	10%	\$6,727	Other	F1
13206 839-0707	13206 839-0707	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$21,218	Each	10%	\$19,096	Other	F1
13206 839-0712	13206 839-0712	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$12,678	Each	10%	\$11,410	Other	F1
13206 839-4805	13206 839-4805	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,937	Each	10%	\$6,243	Other	F1
13206 839-4806	13206 839-4806	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
13206 839-4807	13206 839-4807	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,458	Each	10%	\$3,112	Other	F1
13206 839-4808	13206 839-4808	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$7,717	Each	10%	\$6,946	Other	F1
13206 839-4809	13206 839-4809	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1
13206 839-4810	13206 839-4810	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1
13206 839-4811	13206 839-4811	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
13206 839-4812	13206 839-4812	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,616	Each	10%	\$5,054	Other	F1
13206 839-4813	13206 839-4813	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$7,263	Each	10%	\$6,537	Other	F1
13206 839-4814	13206 839-4814	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,436	Each	10%	\$3,092	Other	F1
13206 839-4815	13206 839-4815	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
13206 839-4816	13206 839-4816	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,499	Each	10%	\$3,150	Other	F1
13206 839-4817	13206 839-4817	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$5,550	Each	10%	\$4,995	Other	F1
13206 839-4818	13206 839-4818	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$7,627	Each	10%	\$6,864	Other	F1
13206 839-4819	13206 839-4819	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,323	Each	10%	\$3,891	Other	F1
13206 839-4820	13206 839-4820	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13206 839-4821	13206 839-4821	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$5,448	Each	10%	\$4,903	Other	F1
13206 839-4822	13206 839-4822	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$3,033	Each	10%	\$2,730	Other	F1
13206 839-4823	13206 839-4823	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,084	Each	10%	\$1,876	Other	F1
13206 839-4824	13206 839-4824	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$659	Each	10%	\$593	Other	F1
13206 839-4825	13206 839-4825	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$1,181	Each	10%	\$1,063	Other	F1
13206 839-4826	13206 839-4826	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,517	Each	10%	\$1,365	Other	F1
13206 839-4827	13206 839-4827	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,605	Each	10%	\$2,345	Other	F1
13206 839-4828	13206 839-4828	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$823	Each	10%	\$741	Other	F1
13206 839-4829	13206 839-4829	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$1,321	Each	10%	\$1,189	Other	F1
13206 839-4830	13206 839-4830	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,816	Each	10%	\$1,634	Other	F1
13206 839-4831	13206 839-4831	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$2,127	Each	10%	\$1,914	Other	F1
13206 839-4832	13206 839-4832	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$3,413	Each	10%	\$3,071	Other	F1
13206 839-4833	13206 839-4833	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,169	Each	10%	\$3,752	Other	F1
13206 839-4834	13206 839-4834	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$5,285	Each	10%	\$4,757	Other	F1
13206 839-4835	13206 839-4835	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$10,942	Each	10%	\$9,848	Other	F1
13206 839-4836	13206 839-4836	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,294	Each	10%	\$2,964	Other	F1
13206 839-4837	13206 839-4837	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,358	Each	10%	\$3,922	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-4838	13206 839-4838	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1
13206 839-4839	13206 839-4839	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13206 839-4840	13206 839-4840	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,270	Each	10%	\$2,043	Other	F1
13206 839-4841	13206 839-4841	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1
13206 839-4842	13206 839-4842	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,896	Each	10%	\$1,706	Other	F1
13206 839-4843	13206 839-4843	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,690	Each	10%	\$4,221	Other	F1
13206 839-4844	13206 839-4844	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,482	Each	10%	\$1,334	Other	F1
13206 839-4845	13206 839-4845	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1
13206 839-4846	13206 839-4846	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,721	Each	10%	\$4,249	Other	F1
13206 839-4847	13206 839-4847	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,676	Each	10%	\$2,408	Other	F1
13206 839-4848	13206 839-4848	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,652	Each	10%	\$1,487	Other	F1
13206 839-4849	13206 839-4849	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
13206 839-4850	13206 839-4850	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,764	Other	F1
13206 839-4851	13206 839-4851	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1
13206 839-4852	13206 839-4852	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,774	Each	10%	\$6,097	Other	F1
13206 839-4853	13206 839-4853	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1
13206 839-4854	13206 839-4854	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13206 839-4855	13206 839-4855	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
13206 839-4856	13206 839-4856	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13206 839-4857	13206 839-4857	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,378	Each	10%	\$2,141	Other	F1
13206 839-4858	13206 839-4858	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1
13206 839-4859	13206 839-4859	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
13206 839-4860	13206 839-4860	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1
13206 839-4861	13206 839-4861	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1
13206 839-4862	13206 839-4862	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1
13206 839-4863	13206 839-4863	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,902	Each	10%	\$5,311	Other	F1
13206 839-4864	13206 839-4864	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1
13206 839-4865	13206 839-4865	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
13206 839-4866	13206 839-4866	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13206 839-4867	13206 839-4867	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,858	Each	10%	\$7,972	Other	F1
13206 839-4868	13206 839-4868	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,086	Each	10%	\$3,677	Other	F1
13206 839-4869	13206 839-4869	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,963	Each	10%	\$7,166	Other	F1
13206 839-4870	13206 839-4870	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1
13206 839-4871	13206 839-4871	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1
13206 839-4872	13206 839-4872	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
13206 839-4873	13206 839-4873	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,962	Each	10%	\$4,466	Other	F1
13206 839-4874	13206 839-4874	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,174	Each	10%	\$5,557	Other	F1
13206 839-4875	13206 839-4875	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1
13206 839-4876	13206 839-4876	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,929	Each	10%	\$4,436	Other	F1
13206 839-4877	13206 839-4877	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,800	Each	10%	\$2,520	Other	F1
13206 839-4878	13206 839-4878	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,493	Each	10%	\$4,043	Other	F1
13206 839-4933	13206 839-4933	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,017	Each	10%	\$3,615	Other	F1
13206 839-4934	13206 839-4934	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1
13206 839-4935	13206 839-4935	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,294	Each	10%	\$3,865	Other	F1
13206 839-4936	13206 839-4936	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,446	Each	10%	\$5,801	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-4937	13206 839-4937	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1
13206 839-4938	13206 839-4938	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,973	Each	10%	\$2,676	Other	F1
13206 839-4939	13206 839-4939	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,141	Each	10%	\$1,927	Other	F1
13206 839-4940	13206 839-4940	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
13206 839-4941	13206 839-4941	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,269	Each	10%	\$2,942	Other	F1
13206 839-4942	13206 839-4942	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1
13206 839-4943	13206 839-4943	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,853	Each	10%	\$1,667	Other	F1
13206 839-4944	13206 839-4944	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1
13206 839-4945	13206 839-4945	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,029	Each	10%	\$926	Other	F1
13206 839-4946	13206 839-4946	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13206 839-4947	13206 839-4947	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
13206 839-4948	13206 839-4948	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,533	Each	10%	\$8,580	Other	F1
13206 839-4949	13206 839-4949	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,209	Each	10%	\$5,588	Other	F1
13206 839-4950	13206 839-4950	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1
13206 839-4951	13206 839-4951	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,299	Each	10%	\$6,569	Other	F1
13206 839-4952	13206 839-4952	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1
13206 839-4953	13206 839-4953	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1
13206 839-4954	13206 839-4954	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1
13206 839-4955	13206 839-4955	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,738	Each	10%	\$1,564	Other	F1
13206 839-4956	13206 839-4956	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,299	Each	10%	\$3,869	Other	F1
13206 839-4957	13206 839-4957	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1
13206 839-4958	13206 839-4958	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1
13206 839-4959	13206 839-4959	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1
13206 839-4960	13206 839-4960	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1
13206 839-4961	13206 839-4961	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,083	Each	10%	\$975	Other	F1
13206 839-4962	13206 839-4962	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1
13206 839-4963	13206 839-4963	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,120	Each	10%	\$7,308	Other	F1
13206 839-4964	13206 839-4964	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,548	Each	10%	\$4,094	Other	F1
13206 839-4965	13206 839-4965	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,909	Each	10%	\$5,318	Other	F1
13206 839-4966	13206 839-4966	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1
13206 839-4967	13206 839-4967	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,682	Each	10%	\$3,314	Other	F1
13206 839-4968	13206 839-4968	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,816	Each	10%	\$2,534	Other	F1
13206 839-4969	13206 839-4969	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,128	Each	10%	\$2,815	Other	F1
13206 839-4970	13206 839-4970	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,031	Each	10%	\$9,028	Other	F1
13206 839-4971	13206 839-4971	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,518	Each	10%	\$4,067	Other	F1
13206 839-4972	13206 839-4972	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1
13206 839-4973	13206 839-4973	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,388	Each	10%	\$2,149	Other	F1
13206 839-4974	13206 839-4974	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1
13206 839-4993	13206 839-4993	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,949	Each	10%	\$1,754	Other	F1
13206 839-4994	13206 839-4994	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1
13206 839-4995	13206 839-4995	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%	\$1,720	Other	F1
13206 839-4996	13206 839-4996	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1
13206 839-4997	13206 839-4997	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,810	Each	10%	\$8,829	Other	F1
13206 839-4998	13206 839-4998	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,941	Each	10%	\$7,147	Other	F1
13206 839-4999	13206 839-4999	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
13206 839-5000	13206 839-5000	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,204	Each	10%	\$3,784	Other	F1
13206 839-5001	13206 839-5001	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
13206 839-5002	13206 839-5002	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
13206 839-5003	13206 839-5003	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1
13206 839-5004	13206 839-5004	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,255	Each	10%	\$4,730	Other	F1
13206 839-5005	13206 839-5005	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,927	Each	10%	\$8,934	Other	F1
13206 839-5006	13206 839-5006	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
13206 839-5007	13206 839-5007	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
13206 839-5008	13206 839-5008	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,987	Each	10%	\$7,188	Other	F1
13206 839-5009	13206 839-5009	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
13206 839-5010	13206 839-5010	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,902	Each	10%	\$11,612	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-5011	13206 839-5011	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
13206 839-5012	13206 839-5012	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$11,394	Each	10%	\$10,255	Other	F1
13206 839-5013	13206 839-5013	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr 63 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,075	Each	10%	\$12,667	Other	F1
13206 839-5014	13206 839-5014	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,713	Each	10%	\$7,842	Other	F1
13206 839-5015	13206 839-5015	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1
13206 839-5016	13206 839-5016	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$2,336	Each	10%	\$2,102	Other	F1
13206 839-5041	13206 839-5041	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$3,737	Each	10%	\$3,363	Other	F1
13206 839-5042	13206 839-5042	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$1,869	Each	10%	\$1,682	Other	F1
13206 839-5043	13206 839-5043	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$6,073	Each	10%	\$5,465	Other	F1
13206 839-5044	13206 839-5044	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
13206 839-5045	13206 839-5045	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$2,920	Each	10%	\$2,628	Other	F1
13206 839-5046	13206 839-5046	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
13206 839-5047	13206 839-5047	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$7,591	Each	10%	\$6,832	Other	F1
13206 839-5048	13206 839-5048	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$12,262	Each	10%	\$11,036	Other	F1
13206 839-5049	13206 839-5049	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$7,007	Each	10%	\$6,306	Other	F1
13206 839-5050	13206 839-5050	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$3,072	Each	10%	\$2,765	Other	F1
13206 839-5051	13206 839-5051	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$4,915	Each	10%	\$4,424	Other	F1
13206 839-5052	13206 839-5052	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$5,529	Each	10%	\$4,976	Other	F1
13206 839-5053	13206 839-5053	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$10,444	Each	10%	\$9,400	Other	F1
13206 839-5054	13206 839-5054	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$2,458	Each	10%	\$2,212	Other	F1
13206 839-5055	13206 839-5055	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$2,681	Each	10%	\$2,413	Other	F1
13206 839-5056	13206 839-5056	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$5,362	Each	10%	\$4,826	Other	F1
13206 839-5057	13206 839-5057	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$6,032	Each	10%	\$5,429	Other	F1
13206 839-5058	13206 839-5058	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$10,724	Each	10%	\$9,651	Other	F1
13206 839-5059	13206 839-5059	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$3,351	Each	10%	\$3,016	Other	F1
13206 839-5073	13206 839-5073	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$22,915	Each	10%	\$20,624	Other	F1
13206 839-5074	13206 839-5074	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$21,979	Each	10%	\$19,781	Other	F1
13206 839-5075	13206 839-5075	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$18,419	Each	10%	\$16,577	Other	F1
13206 839-5076	13206 839-5076	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$17,479	Each	10%	\$15,731	Other	F1
13206 839-5077	13206 839-5077	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$12,993	Each	10%	\$11,694	Other	F1
13206 839-5078	13206 839-5078	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$13,939	Each	10%	\$12,545	Other	F1
13206 839-5079	13206 839-5079	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$8,364	Each	10%	\$7,528	Other	F1
13206 839-5080	13206 839-5080	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$9,307	Each	10%	\$8,376	Other	F1
13206 839-5081	13206 839-5081	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$4,770	Each	10%	\$4,293	Other	F1
13206 839-5082	13206 839-5082	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$5,962	Each	10%	\$5,366	Other	F1
13206 839-5083	13206 839-5083	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,296	Each	10%	\$1,166	Other	F1
13206 839-5084	13206 839-5084	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,037	Each	10%	\$933	Other	F1
13206 839-5085	13206 839-5085	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,017	Each	10%	\$5,415	Other	F1
13206 839-5086	13206 839-5086	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,273	Each	10%	\$5,646	Other	F1
13206 839-5087	13206 839-5087	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,710	Each	10%	\$4,239	Other	F1
13206 839-5088	13206 839-5088	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,963	Each	10%	\$4,467	Other	F1
13206 839-5089	13206 839-5089	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,390	Each	10%	\$3,051	Other	F1
13206 839-5090	13206 839-5090	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,636	Each	10%	\$3,272	Other	F1
13206 839-5091	13206 839-5091	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,212	Each	10%	\$1,991	Other	F1
13206 839-5092	13206 839-5092	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,462	Each	10%	\$2,216	Other	F1
13206 839-5093	13206 839-5093	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$31,893	Each	10%	\$28,704	Other	F1
13206 839-5094	13206 839-5094	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$30,544	Each	10%	\$27,490	Other	F1
13206 839-5095	13206 839-5095	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$25,682	Each	10%	\$23,114	Other	F1
13206 839-5096	13206 839-5096	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$24,329	Each	10%	\$21,896	Other	F1
13206 839-5097	13206 839-5097	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$18,129	Each	10%	\$16,316	Other	F1
13206 839-5098	13206 839-5098	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$19,490	Each	10%	\$17,541	Other	F1
13206 839-5099	13206 839-5099	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$11,779	Each	10%	\$10,601	Other	F1
13206 839-5100	13206 839-5100	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$13,140	Each	10%	\$11,826	Other	F1
13206 839-5101	13206 839-5101	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$6,505	Each	10%	\$5,855	Other	F1
13206 839-5102	13206 839-5102	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$8,132	Each	10%	\$7,319	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206_839-5103	13206_839-5103	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,347	Each	10%	\$1,212	Other	F1
13206_839-5104	13206_839-5104	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,078	Each	10%	\$970	Other	F1
13206_839-5105	13206_839-5105	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,295	Each	10%	\$5,666	Other	F1
13206_839-5106	13206_839-5106	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,573	Each	10%	\$5,916	Other	F1
13206_839-5107	13206_839-5107	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,926	Each	10%	\$4,433	Other	F1
13206_839-5108	13206_839-5108	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,200	Each	10%	\$4,680	Other	F1
13206_839-5109	13206_839-5109	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,543	Each	10%	\$3,189	Other	F1
13206_839-5110	13206_839-5110	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,809	Each	10%	\$3,428	Other	F1
13206_839-5111	13206_839-5111	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,310	Each	10%	\$2,079	Other	F1
13206_839-5112	13206_839-5112	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,576	Each	10%	\$2,318	Other	F1
13206_839-5113	13206_839-5113	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$52,519	Each	10%	\$47,267	Other	F1
13206_839-5114	13206_839-5114	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$50,156	Each	10%	\$45,140	Other	F1
13206_839-5115	13206_839-5115	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$42,418	Each	10%	\$38,176	Other	F1
13206_839-5116	13206_839-5116	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$40,050	Each	10%	\$36,045	Other	F1
13206_839-5117	13206_839-5117	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,956	Each	10%	\$26,960	Other	F1
13206_839-5118	13206_839-5118	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$32,331	Each	10%	\$29,098	Other	F1
13206_839-5119	13206_839-5119	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,750	Each	10%	\$17,775	Other	F1
13206_839-5120	13206_839-5120	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$22,129	Each	10%	\$19,916	Other	F1
13206_839-5121	13206_839-5121	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,334	Each	10%	\$9,301	Other	F1
13206_839-5122	13206_839-5122	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,917	Each	10%	\$11,625	Other	F1
13206_839-5123	13206_839-5123	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$986	Each	10%	\$887	Other	F1
13206_839-5124	13206_839-5124	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$789	Each	10%	\$710	Other	F1
13206_839-5125	13206_839-5125	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,668	Each	10%	\$4,201	Other	F1
13206_839-5126	13206_839-5126	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,888	Each	10%	\$4,399	Other	F1
13206_839-5127	13206_839-5127	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,651	Each	10%	\$3,286	Other	F1
13206_839-5128	13206_839-5128	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,867	Each	10%	\$3,480	Other	F1
13206_839-5129	13206_839-5129	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,623	Each	10%	\$2,361	Other	F1
13206_839-5130	13206_839-5130	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$2,831	Each	10%	\$2,548	Other	F1
13206_839-5131	13206_839-5131	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,706	Each	10%	\$1,535	Other	F1
13206_839-5132	13206_839-5132	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,911	Each	10%	\$1,720	Other	F1
13206_839-5133	13206_839-5133	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13206_839-5134	13206_839-5134	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13206_839-5171	13206_839-5171	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$25,487	Each	10%	\$22,938	Other	F1
13206_839-5172	13206_839-5172	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$24,443	Each	10%	\$21,999	Other	F1
13206_839-5173	13206_839-5173	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$20,509	Each	10%	\$18,458	Other	F1
13206_839-5174	13206_839-5174	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$19,461	Each	10%	\$17,515	Other	F1
13206_839-5175	13206_839-5175	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,495	Each	10%	\$13,046	Other	F1
13206_839-5176	13206_839-5176	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$15,553	Each	10%	\$13,998	Other	F1
13206_839-5177	13206_839-5177	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,357	Each	10%	\$8,421	Other	F1
13206_839-5178	13206_839-5178	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,413	Each	10%	\$9,372	Other	F1
13206_839-5179	13206_839-5179	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,217	Each	10%	\$4,695	Other	F1
13206_839-5180	13206_839-5180	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,522	Each	10%	\$5,870	Other	F1
13206_839-5181	13206_839-5181	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,396	Each	10%	\$1,256	Other	F1
13206_839-5182	13206_839-5182	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,117	Each	10%	\$1,005	Other	F1
13206_839-5183	13206_839-5183	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,112	Each	10%	\$5,501	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K)		Product Category (If applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
13206 839-5184	13206 839-5184	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,373	Each	10%	\$5,736	Other	F1	
13206 839-5185	13206 839-5185	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,760	Each	10%	\$4,284	Other	F1	
13206 839-5186	13206 839-5186	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,016	Each	10%	\$4,514	Other	F1	
13206 839-5187	13206 839-5187	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,391	Each	10%	\$3,052	Other	F1	
13206 839-5188	13206 839-5188	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,638	Each	10%	\$3,274	Other	F1	
13206 839-5189	13206 839-5189	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$2,195	Each	10%	\$1,976	Other	F1	
13206 839-5190	13206 839-5190	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$2,443	Each	10%	\$2,199	Other	F1	
13206 839-5191	13206 839-5191	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$18,100	Each	10%	\$16,290	Other	F1	
13206 839-5192	13206 839-5192	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$17,440	Each	10%	\$15,696	Other	F1	
13206 839-5193	13206 839-5193	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$14,476	Each	10%	\$13,028	Other	F1	
13206 839-5194	13206 839-5194	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$13,812	Each	10%	\$12,431	Other	F1	
13206 839-5195	13206 839-5195	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$10,209	Each	10%	\$9,188	Other	F1	
13206 839-5196	13206 839-5196	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$10,880	Each	10%	\$9,792	Other	F1	
13206 839-5197	13206 839-5197	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,025	Each	10%	\$6,323	Other	F1	
13206 839-5198	13206 839-5198	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$6,362	Each	10%	\$5,726	Other	F1	
13206 839-5199	13206 839-5199	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$4,915	Each	10%	\$4,424	Other	F1	
13206 839-5200	13206 839-5200	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,932	Each	10%	\$3,539	Other	F1	
13206 839-5201	13206 839-5201	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,890	Each	10%	\$8,001	Other	F1	
13206 839-5202	13206 839-5202	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,995	Each	10%	\$6,296	Other	F1	
13206 839-5203	13206 839-5203	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,073	Each	10%	\$4,566	Other	F1	
13206 839-5204	13206 839-5204	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,409	Each	10%	\$3,068	Other	F1	
13206 839-5205	13206 839-5205	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,983	Each	10%	\$1,785	Other	F1	
13206 839-5206	13206 839-5206	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Months	\$1,587	Each	10%	\$1,428	Other	F1	
13206 839-5207	13206 839-5207	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Months	\$8,566	Each	10%	\$7,709	Other	F1	
13206 839-5208	13206 839-5208	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Months	\$6,675	Each	10%	\$6,008	Other	F1	
13206 839-5209	13206 839-5209	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Months	\$4,760	Each	10%	\$4,284	Other	F1	
13206 839-5210	13206 839-5210	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Months	\$3,088	Each	10%	\$2,779	Other	F1	
13206 839-5211	13206 839-5211	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$15,858	Each	10%	\$14,272	Other	F1	
13206 839-5212	13206 839-5212	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$15,243	Each	10%	\$13,719	Other	F1	
13206 839-5213	13206 839-5213	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$12,707	Each	10%	\$11,436	Other	F1	
13206 839-5214	13206 839-5214	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$12,091	Each	10%	\$10,882	Other	F1	
13206 839-5215	13206 839-5215	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$8,951	Each	10%	\$8,056	Other	F1	
13206 839-5216	13206 839-5216	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$9,572	Each	10%	\$8,615	Other	F1	
13206 839-5217	13206 839-5217	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$5,673	Each	10%	\$5,106	Other	F1	
13206 839-5218	13206 839-5218	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$6,289	Each	10%	\$5,660	Other	F1	
13206 839-5219	13206 839-5219	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$3,403	Each	10%	\$3,063	Other	F1	
13206 839-5220	13206 839-5220	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$4,253	Each	10%	\$3,828	Other	F1	
13206 839-5221	13206 839-5221	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,012	Each	10%	\$911	Other	F1	
13206 839-5222	13206 839-5222	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$5,819	Each	10%	\$5,237	Other	F1	
13206 839-5223	13206 839-5223	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,054	Each	10%	\$5,449	Other	F1	
13206 839-5224	13206 839-5224	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,557	Each	10%	\$4,101	Other	F1	
13206 839-5225	13206 839-5225	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,790	Each	10%	\$4,311	Other	F1	
13206 839-5226	13206 839-5226	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,282	Each	10%	\$2,954	Other	F1	
13206 839-5227	13206 839-5227	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,510	Each	10%	\$3,159	Other	F1	
13206 839-5228	13206 839-5228	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,145	Each	10%	\$1,931	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13206 839-5229	13206 839-5229	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,266	Each	10%	\$1,139	Other	F1
13206 839-5230	13206 839-5230	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,379	Each	10%	\$2,141	Other	F1
13206 839-5231	13206 839-5231	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$35,297	Each	10%	\$31,767	Other	F1
13206 839-5232	13206 839-5232	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$33,803	Each	10%	\$30,423	Other	F1
13206 839-5233	13206 839-5233	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$28,446	Each	10%	\$25,601	Other	F1
13206 839-5234	13206 839-5234	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$26,946	Each	10%	\$24,251	Other	F1
13206 839-5235	13206 839-5235	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$20,107	Each	10%	\$18,096	Other	F1
13206 839-5236	13206 839-5236	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$21,618	Each	10%	\$19,456	Other	F1
13206 839-5237	13206 839-5237	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$13,087	Each	10%	\$11,778	Other	F1
13206 839-5238	13206 839-5238	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$14,599	Each	10%	\$13,139	Other	F1
13206 839-5239	13206 839-5239	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$7,109	Each	10%	\$6,398	Other	F1
13206 839-5240	13206 839-5240	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$8,886	Each	10%	\$7,997	Other	F1
13206 839-5241	13206 839-5241	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,455	Each	10%	\$1,310	Other	F1
13206 839-5242	13206 839-5242	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,164	Each	10%	\$1,048	Other	F1
13206 839-5243	13206 839-5243	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,397	Each	10%	\$5,757	Other	F1
13206 839-5244	13206 839-5244	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,680	Each	10%	\$6,012	Other	F1
13206 839-5245	13206 839-5245	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$4,981	Each	10%	\$4,483	Other	F1
13206 839-5246	13206 839-5246	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$5,258	Each	10%	\$4,732	Other	F1
13206 839-5247	13206 839-5247	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,547	Each	10%	\$3,192	Other	F1
13206 839-5248	13206 839-5248	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,814	Each	10%	\$3,433	Other	F1
13206 839-5249	13206 839-5249	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,295	Each	10%	\$2,066	Other	F1
13206 839-5250	13206 839-5250	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$2,560	Each	10%	\$2,304	Other	F1
13206 839-5251	13206 839-5251	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$26,452	Each	10%	\$23,807	Other	F1
13206 839-5252	13206 839-5252	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$25,425	Each	10%	\$22,883	Other	F1
13206 839-5253	13206 839-5253	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$21,231	Each	10%	\$19,108	Other	F1
13206 839-5254	13206 839-5254	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$20,198	Each	10%	\$18,178	Other	F1
13206 839-5255	13206 839-5255	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$14,997	Each	10%	\$13,497	Other	F1
13206 839-5256	13206 839-5256	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$16,040	Each	10%	\$14,436	Other	F1
13206 839-5257	13206 839-5257	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$10,580	Each	10%	\$9,522	Other	F1
13206 839-5258	13206 839-5258	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$9,541	Each	10%	\$8,587	Other	F1
13206 839-5259	13206 839-5259	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$6,949	Each	10%	\$6,254	Other	F1
13206 839-5260	13206 839-5260	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,559	Each	10%	\$5,003	Other	F1
13206 839-5261	13206 839-5261	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$9,327	Each	10%	\$8,394	Other	F1
13206 839-5262	13206 839-5262	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$7,340	Each	10%	\$6,606	Other	F1
13206 839-5263	13206 839-5263	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$5,324	Each	10%	\$4,792	Other	F1
13206 839-5264	13206 839-5264	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$3,577	Each	10%	\$3,219	Other	F1
13206 839-5265	13206 839-5265	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$2,060	Each	10%	\$1,854	Other	F1
13206 839-5266	13206 839-5266	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,648	Each	10%	\$1,483	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-5267	13206 839-5267	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,964	Each	10%	\$8,068	Other	F1
13206 839-5268	13206 839-5268	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,983	Each	10%	\$6,285	Other	F1
13206 839-5269	13206 839-5269	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,977	Each	10%	\$4,479	Other	F1
13206 839-5270	13206 839-5270	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,226	Each	10%	\$2,903	Other	F1
13206 839-5271	13206 839-5271	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$22,616	Each	10%	\$20,354	Other	F1
13206 839-5272	13206 839-5272	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$21,695	Each	10%	\$19,526	Other	F1
13206 839-5273	13206 839-5273	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$16,174	Each	10%	\$16,357	Other	F1
13206 839-5274	13206 839-5274	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$17,250	Each	10%	\$15,525	Other	F1
13206 839-5275	13206 839-5275	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$12,820	Each	10%	\$11,538	Other	F1
13206 839-5276	13206 839-5276	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$13,750	Each	10%	\$12,375	Other	F1
13206 839-5277	13206 839-5277	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$8,245	Each	10%	\$7,421	Other	F1
13206 839-5278	13206 839-5278	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$9,172	Each	10%	\$8,255	Other	F1
13206 839-5279	13206 839-5279	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,717	Each	10%	\$4,245	Other	F1
13206 839-5280	13206 839-5280	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,895	Each	10%	\$5,306	Other	F1
13206 839-5281	13206 839-5281	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,049	Each	10%	\$944	Other	F1
13206 839-5282	13206 839-5282	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,085	Each	10%	\$5,477	Other	F1
13206 839-5283	13206 839-5283	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,343	Each	10%	\$5,709	Other	F1
13206 839-5284	13206 839-5284	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,764	Each	10%	\$4,288	Other	F1
13206 839-5285	13206 839-5285	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,019	Each	10%	\$4,617	Other	F1
13206 839-5286	13206 839-5286	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,429	Each	10%	\$3,086	Other	F1
13206 839-5287	13206 839-5287	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,677	Each	10%	\$3,309	Other	F1
13206 839-5288	13206 839-5288	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,238	Each	10%	\$2,014	Other	F1
13206 839-5289	13206 839-5289	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,312	Each	10%	\$1,181	Other	F1
13206 839-5290	13206 839-5290	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,489	Each	10%	\$2,240	Other	F1
13206 839-5291	13206 839-5291	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$57,659	Each	10%	\$51,893	Other	F1
13206 839-5292	13206 839-5292	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$55,064	Each	10%	\$49,558	Other	F1
13206 839-5293	13206 839-5293	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$46,583	Each	10%	\$41,925	Other	F1
13206 839-5294	13206 839-5294	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$43,982	Each	10%	\$39,584	Other	F1
13206 839-5295	13206 839-5295	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,914	Each	10%	\$29,623	Other	F1
13206 839-5296	13206 839-5296	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$35,525	Each	10%	\$31,973	Other	F1
13206 839-5297	13206 839-5297	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,712	Each	10%	\$19,541	Other	F1
13206 839-5298	13206 839-5298	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$24,327	Each	10%	\$21,894	Other	F1
13206 839-5299	13206 839-5299	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,277	Each	10%	\$10,149	Other	F1
13206 839-5300	13206 839-5300	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$14,096	Each	10%	\$12,686	Other	F1
13206 839-5301	13206 839-5301	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,071	Each	10%	\$964	Other	F1
13206 839-5302	13206 839-5302	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$857	Each	10%	\$771	Other	F1
13206 839-5303	13206 839-5303	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,748	Each	10%	\$4,273	Other	F1
13206 839-5304	13206 839-5304	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,972	Each	10%	\$4,475	Other	F1
13206 839-5305	13206 839-5305	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,696	Each	10%	\$3,326	Other	F1
13206 839-5306	13206 839-5306	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,914	Each	10%	\$3,523	Other	F1
13206 839-5307	13206 839-5307	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,630	Each	10%	\$2,367	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-5308	13206 839-5308	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,839	Each	10%	\$2,555	Other	F1
13206 839-5309	13206 839-5309	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,698	Each	10%	\$1,528	Other	F1
13206 839-5310	13206 839-5310	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,903	Each	10%	\$1,713	Other	F1
13206 839-5311	13206 839-5311	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,040	Each	10%	\$42,336	Other	F1
13206 839-5312	13206 839-5312	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,999	Each	10%	\$40,499	Other	F1
13206 839-5313	13206 839-5313	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,948	Each	10%	\$34,153	Other	F1
13206 839-5314	13206 839-5314	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,901	Each	10%	\$32,311	Other	F1
13206 839-5315	13206 839-5315	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,821	Each	10%	\$24,139	Other	F1
13206 839-5316	13206 839-5316	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,880	Each	10%	\$25,992	Other	F1
13206 839-5317	13206 839-5317	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,615	Each	10%	\$17,654	Other	F1
13206 839-5318	13206 839-5318	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,553	Each	10%	\$15,798	Other	F1
13206 839-5319	13206 839-5319	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,707	Each	10%	\$10,536	Other	F1
13206 839-5320	13206 839-5320	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,365	Each	10%	\$8,429	Other	F1
13206 839-5321	13206 839-5321	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,951	Each	10%	\$6,256	Other	F1
13206 839-5322	13206 839-5322	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,472	Each	10%	\$4,925	Other	F1
13206 839-5323	13206 839-5323	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,969	Each	10%	\$3,572	Other	F1
13206 839-5324	13206 839-5324	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,663	Each	10%	\$2,397	Other	F1
13206 839-5325	13206 839-5325	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,507	Each	10%	\$1,356	Other	F1
13206 839-5326	13206 839-5326	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,206	Each	10%	\$1,085	Other	F1
13206 839-5327	13206 839-5327	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,650	Each	10%	\$5,985	Other	F1
13206 839-5328	13206 839-5328	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,177	Each	10%	\$4,659	Other	F1
13206 839-5329	13206 839-5329	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,686	Each	10%	\$3,317	Other	F1
13206 839-5330	13206 839-5330	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,383	Each	10%	\$2,145	Other	F1
13206 839-5331	13206 839-5331	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$38,723	Each	10%	\$34,851	Other	F1
13206 839-5332	13206 839-5332	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$37,009	Each	10%	\$33,308	Other	F1
13206 839-5333	13206 839-5333	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$31,252	Each	10%	\$28,127	Other	F1
13206 839-5334	13206 839-5334	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$29,534	Each	10%	\$26,581	Other	F1
13206 839-5335	13206 839-5335	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$22,069	Each	10%	\$19,862	Other	F1
13206 839-5336	13206 839-5336	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$23,795	Each	10%	\$21,416	Other	F1
13206 839-5337	13206 839-5337	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$14,499	Each	10%	\$13,049	Other	F1
13206 839-5338	13206 839-5338	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$16,225	Each	10%	\$14,603	Other	F1
13206 839-5339	13206 839-5339	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$7,692	Each	10%	\$6,923	Other	F1
13206 839-5340	13206 839-5340	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$9,615	Each	10%	\$8,654	Other	F1
13206 839-5341	13206 839-5341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$765	Each	10%	\$689	Other	F1
13206 839-5342	13206 839-5342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,510	Each	10%	\$4,059	Other	F1
13206 839-5343	13206 839-5343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,719	Each	10%	\$4,247	Other	F1
13206 839-5344	13206 839-5344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,528	Each	10%	\$3,175	Other	F1
13206 839-5345	13206 839-5345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,734	Each	10%	\$3,361	Other	F1
13206 839-5346	13206 839-5346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,536	Each	10%	\$2,282	Other	F1
13206 839-5347	13206 839-5347	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$2,734	Each	10%	\$2,461	Other	F1
13206 839-5348	13206 839-5348	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,650	Each	10%	\$1,485	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-5349	13206 839-5349	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$956	Each	10%	\$860	Other	F1
13206 839-5350	13206 839-5350	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,847	Each	10%	\$1,662	Other	F1
13206 839-5643	13206 839-5643	HyperConverged Infra	Customer Provided vSAN VCF on VxRail ELA	\$0	Each	10%	\$0	Other	F1
13206 839-9491	13206 839-9491	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,063	Each	10%	\$1,857	Other	F1
13206 839-9492	13206 839-9492	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,069	Each	10%	\$962	Other	F1
13206 839-9493	13206 839-9493	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,844	Each	10%	\$1,660	Other	F1
13206 839-9494	13206 839-9494	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,054	Each	10%	\$2,749	Other	F1
13206 839-9495	13206 839-9495	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,833	Each	10%	\$2,550	Other	F1
13206 839-9496	13206 839-9496	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,170	Each	10%	\$3,753	Other	F1
13206 839-9497	13206 839-9497	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,942	Each	10%	\$3,548	Other	F1
13206 839-9498	13206 839-9498	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$5,271	Each	10%	\$4,744	Other	F1
13206 839-9499	13206 839-9499	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$5,039	Each	10%	\$4,535	Other	F1
13206 839-9500	13206 839-9500	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$855	Each	10%	\$770	Other	F1
13206 839-9501	13206 839-9501	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$10,132	Each	10%	\$9,119	Other	F1
13206 839-9502	13206 839-9502	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$8,106	Each	10%	\$7,295	Other	F1
13206 839-9503	13206 839-9503	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$17,030	Each	10%	\$15,327	Other	F1
13206 839-9504	13206 839-9504	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$15,222	Each	10%	\$13,700	Other	F1
13206 839-9505	13206 839-9505	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$24,999	Each	10%	\$22,499	Other	F1
13206 839-9506	13206 839-9506	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$23,194	Each	10%	\$20,875	Other	F1
13206 839-9507	13206 839-9507	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$31,046	Each	10%	\$27,941	Other	F1
13206 839-9508	13206 839-9508	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$32,844	Each	10%	\$29,560	Other	F1
13206 839-9509	13206 839-9509	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$38,910	Each	10%	\$35,019	Other	F1
13206 839-9510	13206 839-9510	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$40,704	Each	10%	\$36,634	Other	F1
13206 839-9511	13206 839-9511	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,664	Each	10%	\$2,398	Other	F1
13206 839-9512	13206 839-9512	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,119	Each	10%	\$3,707	Other	F1
13206 839-9513	13206 839-9513	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,785	Each	10%	\$5,207	Other	F1
13206 839-9514	13206 839-9514	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$7,429	Each	10%	\$6,686	Other	F1
13206 839-9515	13206 839-9515	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,349	Each	10%	\$1,214	Other	F1
13206 839-9516	13206 839-9516	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,687	Each	10%	\$1,518	Other	F1
13206 839-9517	13206 839-9517	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months	\$2,974	Each	10%	\$2,677	Other	F1
13206 839-9518	13206 839-9518	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months	\$4,432	Each	10%	\$3,989	Other	F1
13206 839-9519	13206 839-9519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,111	Each	10%	\$5,500	Other	F1
13206 839-9520	13206 839-9520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,763	Each	10%	\$6,987	Other	F1
13206 839-9521	13206 839-9521	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,404	Each	10%	\$8,464	Other	F1
13206 839-9522	13206 839-9522	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,754	Each	10%	\$10,579	Other	F1
13206 839-9523	13206 839-9523	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,493	Each	10%	\$15,744	Other	F1
13206 839-9524	13206 839-9524	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,533	Each	10%	\$17,580	Other	F1
13206 839-9525	13206 839-9525	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,828	Each	10%	\$25,945	Other	F1
13206 839-9526	13206 839-9526	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,791	Each	10%	\$24,112	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-9527	13206 839-9527	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,878	Each	10%	\$32,290	Other	F1
13206 839-9528	13206 839-9528	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,902	Each	10%	\$34,112	Other	F1
13206 839-9529	13206 839-9529	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,986	Each	10%	\$40,487	Other	F1
13206 839-9530	13206 839-9530	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,003	Each	10%	\$42,303	Other	F1
13206 839-9531	13206 839-9531	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,126	Each	10%	\$1,913	Other	F1
13206 839-9532	13206 839-9532	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$1,898	Each	10%	\$1,708	Other	F1
13206 839-9533	13206 839-9533	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,170	Each	10%	\$2,853	Other	F1
13206 839-9534	13206 839-9534	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$2,939	Each	10%	\$2,645	Other	F1
13206 839-9535	13206 839-9535	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 60 Months Extended	\$4,371	Each	10%	\$3,934	Other	F1
13206 839-9536	13206 839-9536	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 72 Months Extended	\$4,129	Each	10%	\$3,716	Other	F1
13206 839-9537	13206 839-9537	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 84 Months Extended	\$5,553	Each	10%	\$4,998	Other	F1
13206 839-9538	13206 839-9538	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 96 Months Extended	\$5,305	Each	10%	\$4,775	Other	F1
13206 839-9539	13206 839-9539	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 108 Months Extended	\$958	Each	10%	\$862	Other	F1
13206 839-9540	13206 839-9540	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 120 Months Extended	\$1,198	Each	10%	\$1,078	Other	F1
13206 839-9541	13206 839-9541	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$13,802	Each	10%	\$12,422	Other	F1
13206 839-9542	13206 839-9542	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,042	Each	10%	\$9,938	Other	F1
13206 839-9543	13206 839-9543	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$23,675	Each	10%	\$21,308	Other	F1
13206 839-9544	13206 839-9544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,143	Each	10%	\$19,029	Other	F1
13206 839-9545	13206 839-9545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$34,631	Each	10%	\$31,168	Other	F1
13206 839-9546	13206 839-9546	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,102	Each	10%	\$28,892	Other	F1
13206 839-9547	13206 839-9547	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$42,911	Each	10%	\$38,620	Other	F1
13206 839-9548	13206 839-9548	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$45,429	Each	10%	\$40,886	Other	F1
13206 839-9549	13206 839-9549	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$53,735	Each	10%	\$48,362	Other	F1
13206 839-9550	13206 839-9550	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$56,247	Each	10%	\$50,622	Other	F1
13206 839-9551	13206 839-9551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,586	Each	10%	\$2,327	Other	F1
13206 839-9552	13206 839-9552	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,371	Each	10%	\$1,234	Other	F1
13206 839-9553	13206 839-9553	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,329	Each	10%	\$2,096	Other	F1
13206 839-9554	13206 839-9554	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,817	Each	10%	\$3,435	Other	F1
13206 839-9555	13206 839-9555	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,565	Each	10%	\$3,209	Other	F1
13206 839-9556	13206 839-9556	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,209	Each	10%	\$4,688	Other	F1
13206 839-9557	13206 839-9557	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,952	Each	10%	\$4,457	Other	F1
13206 839-9558	13206 839-9558	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,583	Each	10%	\$5,925	Other	F1
13206 839-9559	13206 839-9559	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,323	Each	10%	\$5,691	Other	F1
13206 839-9560	13206 839-9560	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,097	Each	10%	\$987	Other	F1
13206 839-9561	13206 839-9561	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,050	Each	10%	\$4,545	Other	F1
13206 839-9562	13206 839-9562	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,040	Each	10%	\$3,636	Other	F1
13206 839-9563	13206 839-9563	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$7,601	Each	10%	\$6,841	Other	F1
13206 839-9564	13206 839-9564	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$6,848	Each	10%	\$6,163	Other	F1
13206 839-9565	13206 839-9565	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$11,507	Each	10%	\$10,356	Other	F1
13206 839-9566	13206 839-9566	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$10,749	Each	10%	\$9,674	Other	F1
13206 839-9567	13206 839-9567	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$14,499	Each	10%	\$13,049	Other	F1
13206 839-9568	13206 839-9568	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$15,252	Each	10%	\$13,727	Other	F1
13206 839-9569	13206 839-9569	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$18,265	Each	10%	\$16,439	Other	F1
13206 839-9570	13206 839-9570	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$19,016	Each	10%	\$17,114	Other	F1
13206 839-9571	13206 839-9571	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,357	Each	10%	\$3,021	Other	F1
13206 839-9572	13206 839-9572	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$5,175	Each	10%	\$4,658	Other	F1
13206 839-9573	13206 839-9573	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$7,258	Each	10%	\$6,532	Other	F1
13206 839-9574	13206 839-9574	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$9,315	Each	10%	\$8,384	Other	F1
13206 839-9575	13206 839-9575	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,724	Each	10%	\$1,552	Other	F1
13206 839-9576	13206 839-9576	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$2,155	Each	10%	\$1,940	Other	F1
13206 839-9577	13206 839-9577	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,708	Each	10%	\$3,337	Other	F1
13206 839-9578	13206 839-9578	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$5,518	Each	10%	\$4,966	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206 839-9579	13206 839-9579	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,609	Each	10%	\$6,848	Other	F1
13206 839-9580	13206 839-9580	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,670	Each	10%	\$8,703	Other	F1
13206 839-9581	13206 839-9581	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,440	Each	10%	\$3,996	Other	F1
13206 839-9582	13206 839-9582	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$5,551	Each	10%	\$4,996	Other	F1
13206 839-9583	13206 839-9583	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,248	Each	10%	\$6,523	Other	F1
13206 839-9584	13206 839-9584	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$8,007	Each	10%	\$7,206	Other	F1
13206 839-9585	13206 839-9585	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$12,361	Each	10%	\$11,125	Other	F1
13206 839-9586	13206 839-9586	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,594	Each	10%	\$10,435	Other	F1
13206 839-9587	13206 839-9587	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$15,676	Each	10%	\$14,108	Other	F1
13206 839-9588	13206 839-9588	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$16,435	Each	10%	\$14,792	Other	F1
13206 839-9589	13206 839-9589	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$19,783	Each	10%	\$17,805	Other	F1
13206 839-9590	13206 839-9590	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$20,538	Each	10%	\$18,484	Other	F1
13206 839-9591	13206 839-9591	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,657	Each	10%	\$2,391	Other	F1
13206 839-9592	13206 839-9592	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,388	Each	10%	\$2,149	Other	F1
13206 839-9593	13206 839-9593	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,957	Each	10%	\$3,561	Other	F1
13206 839-9594	13206 839-9594	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,688	Each	10%	\$3,319	Other	F1
13206 839-9595	13206 839-9595	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,456	Each	10%	\$4,910	Other	F1
13206 839-9596	13206 839-9596	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,177	Each	10%	\$4,659	Other	F1
13206 839-9597	13206 839-9597	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$6,931	Each	10%	\$6,238	Other	F1
13206 839-9598	13206 839-9598	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$6,647	Each	10%	\$5,982	Other	F1
13206 839-9599	13206 839-9599	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,214	Each	10%	\$1,093	Other	F1
13206 839-9600	13206 839-9600	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,518	Each	10%	\$1,366	Other	F1
13206 839-9601	13206 839-9601	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$7,081	Each	10%	\$6,373	Other	F1
13206 839-9602	13206 839-9602	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,665	Each	10%	\$5,099	Other	F1
13206 839-9603	13206 839-9603	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$11,303	Each	10%	\$10,173	Other	F1
13206 839-9604	13206 839-9604	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$10,156	Each	10%	\$9,140	Other	F1
13206 839-9605	13206 839-9605	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,882	Each	10%	\$15,194	Other	F1
13206 839-9606	13206 839-9606	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$15,736	Each	10%	\$14,162	Other	F1
13206 839-9607	13206 839-9607	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$21,126	Each	10%	\$19,013	Other	F1
13206 839-9608	13206 839-9608	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$22,263	Each	10%	\$20,037	Other	F1
13206 839-9609	13206 839-9609	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$26,535	Each	10%	\$23,882	Other	F1
13206 839-9610	13206 839-9610	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$27,667	Each	10%	\$24,900	Other	F1
13206 839-9611	13206 839-9611	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,666	Each	10%	\$2,399	Other	F1
13206 839-9612	13206 839-9612	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,436	Each	10%	\$1,292	Other	F1
13206 839-9613	13206 839-9613	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,415	Each	10%	\$2,174	Other	F1
13206 839-9614	13206 839-9614	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,931	Each	10%	\$3,538	Other	F1
13206 839-9615	13206 839-9615	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,688	Each	10%	\$3,319	Other	F1
13206 839-9616	13206 839-9616	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,364	Each	10%	\$4,828	Other	F1
13206 839-9617	13206 839-9617	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$5,118	Each	10%	\$4,606	Other	F1
13206 839-9618	13206 839-9618	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,780	Each	10%	\$6,102	Other	F1
13206 839-9619	13206 839-9619	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,533	Each	10%	\$5,880	Other	F1
13206 839-9620	13206 839-9620	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
13206 839-9621	13206 839-9621	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$3,593	Each	10%	\$3,234	Other	F1
13206 839-9622	13206 839-9622	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$2,874	Each	10%	\$2,587	Other	F1
13206 839-9623	13206 839-9623	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$4,950	Each	10%	\$4,455	Other	F1
13206 839-9624	13206 839-9624	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$4,483	Each	10%	\$4,035	Other	F1
13206 839-9625	13206 839-9625	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$7,709	Each	10%	\$6,938	Other	F1
13206 839-9626	13206 839-9626	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$7,233	Each	10%	\$6,510	Other	F1
13206 839-9627	13206 839-9627	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$9,826	Each	10%	\$8,843	Other	F1
13206 839-9628	13206 839-9628	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$10,299	Each	10%	\$9,269	Other	F1
13206 839-9629	13206 839-9629	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$12,435	Each	10%	\$11,192	Other	F1
13206 839-9630	13206 839-9630	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$12,906	Each	10%	\$11,615	Other	F1
13206 839-9631	13206 839-9631	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$3,474	Each	10%	\$3,127	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) use drop-down	
13206 839-9632	13206 839-9632	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$5,346	Each	10%	\$4,811	Other	F1	
13206 839-9633	13206 839-9633	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$7,493	Each	10%	\$6,744	Other	F1	
13206 839-9634	13206 839-9634	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$9,614	Each	10%	\$8,653	Other	F1	
13206 839-9635	13206 839-9635	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,800	Each	10%	\$1,620	Other	F1	
13206 839-9636	13206 839-9636	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$2,250	Each	10%	\$2,025	Other	F1	
13206 839-9637	13206 839-9637	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,808	Each	10%	\$3,427	Other	F1	
13206 839-9638	13206 839-9638	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$5,665	Each	10%	\$5,099	Other	F1	
13206 839-9639	13206 839-9639	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$7,817	Each	10%	\$7,035	Other	F1	
13206 839-9640	13206 839-9640	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,940	Each	10%	\$8,946	Other	F1	
13206 839-9641	13206 839-9641	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,028	Each	10%	\$2,725	Other	F1	
13206 839-9642	13206 839-9642	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$3,785	Each	10%	\$3,407	Other	F1	
13206 839-9643	13206 839-9643	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$4,382	Each	10%	\$3,944	Other	F1	
13206 839-9644	13206 839-9644	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$4,805	Each	10%	\$4,325	Other	F1	
13206 839-9645	13206 839-9645	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$7,776	Each	10%	\$6,998	Other	F1	
13206 839-9646	13206 839-9646	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$7,338	Each	10%	\$6,604	Other	F1	
13206 839-9647	13206 839-9647	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$10,019	Each	10%	\$9,017	Other	F1	
13206 839-9648	13206 839-9648	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$10,452	Each	10%	\$9,407	Other	F1	
13206 839-9649	13206 839-9649	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$12,726	Each	10%	\$11,453	Other	F1	
13206 839-9650	13206 839-9650	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$13,157	Each	10%	\$11,841	Other	F1	
13206 839-9651	13206 839-9651	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,737	Each	10%	\$2,463	Other	F1	
13206 839-9652	13206 839-9652	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,469	Each	10%	\$2,222	Other	F1	
13206 839-9653	13206 839-9653	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,073	Each	10%	\$3,666	Other	F1	
13206 839-9654	13206 839-9654	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,809	Each	10%	\$3,428	Other	F1	
13206 839-9655	13206 839-9655	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,616	Each	10%	\$5,054	Other	F1	
13206 839-9656	13206 839-9656	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,345	Each	10%	\$4,811	Other	F1	
13206 839-9657	13206 839-9657	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$7,136	Each	10%	\$6,422	Other	F1	
13206 839-9658	13206 839-9658	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,861	Each	10%	\$6,175	Other	F1	
13206 839-9659	13206 839-9659	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,262	Each	10%	\$1,136	Other	F1	
13206 839-9660	13206 839-9660	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,578	Each	10%	\$1,420	Other	F1	
13206 839-9661	13206 839-9661	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$5,157	Each	10%	\$4,641	Other	F1	
13206 839-9662	13206 839-9662	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,126	Each	10%	\$3,713	Other	F1	
13206 839-9663	13206 839-9663	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,807	Each	10%	\$7,026	Other	F1	
13206 839-9664	13206 839-9664	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,045	Each	10%	\$6,341	Other	F1	
13206 839-9665	13206 839-9665	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$11,859	Each	10%	\$10,673	Other	F1	
13206 839-9666	13206 839-9666	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,092	Each	10%	\$9,983	Other	F1	
13206 839-9667	13206 839-9667	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$14,944	Each	10%	\$13,450	Other	F1	
13206 839-9668	13206 839-9668	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$15,704	Each	10%	\$14,134	Other	F1	
13206 839-9669	13206 839-9669	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$18,816	Each	10%	\$16,934	Other	F1	
13206 839-9670	13206 839-9670	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$19,572	Each	10%	\$17,615	Other	F1	
13206 839-9707	13206 839-9707	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,135	Each	10%	\$1,922	Other	F1	
13206 839-9708	13206 839-9708	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,907	Each	10%	\$1,716	Other	F1	
13206 839-9709	13206 839-9709	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,162	Each	10%	\$2,846	Other	F1	
13206 839-9710	13206 839-9710	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,931	Each	10%	\$2,638	Other	F1	
13206 839-9711	13206 839-9711	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,319	Each	10%	\$3,887	Other	F1	
13206 839-9712	13206 839-9712	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,080	Each	10%	\$3,672	Other	F1	
13206 839-9713	13206 839-9713	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$5,460	Each	10%	\$4,914	Other	F1	
13206 839-9714	13206 839-9714	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,216	Each	10%	\$4,694	Other	F1	
13206 839-9715	13206 839-9715	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$883	Each	10%	\$795	Other	F1	
13206 839-9716	13206 839-9716	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,104	Each	10%	\$994	Other	F1	
13206 839-9717	13206 839-9717	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,824	Each	10%	\$11,542	Other	F1	
13206 839-9718	13206 839-9718	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,259	Each	10%	\$9,233	Other	F1	
13206 839-9719	13206 839-9719	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$21,832	Each	10%	\$19,649	Other	F1	
13206 839-9720	13206 839-9720	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,495	Each	10%	\$17,546	Other	F1	
13206 839-9721	13206 839-9721	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$31,947	Each	10%	\$28,752	Other	F1	
13206 839-9722	13206 839-9722	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,613	Each	10%	\$26,652	Other	F1	
13206 839-9723	13206 839-9723	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$39,607	Each	10%	\$35,646	Other	F1	
13206 839-9724	13206 839-9724	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$41,933	Each	10%	\$37,740	Other	F1	
13206 839-9725	13206 839-9725	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$49,613	Each	10%	\$44,652	Other	F1	
13206 839-9726	13206 839-9726	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$51,934	Each	10%	\$46,741	Other	F1	
13206 839-9727	13206 839-9727	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,677	Each	10%	\$2,409	Other	F1	
13206 839-9728	13206 839-9728	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,406	Each	10%	\$2,165	Other	F1	
13206 839-9729	13206 839-9729	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,955	Each	10%	\$3,560	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13206 839-9730	13206 839-9730	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,686	Each	10%	\$3,317	Other	F1
13206 839-9731	13206 839-9731	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,398	Each	10%	\$4,858	Other	F1
13206 839-9732	13206 839-9732	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$5,122	Each	10%	\$4,610	Other	F1
13206 839-9733	13206 839-9733	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,822	Each	10%	\$6,140	Other	F1
13206 839-9734	13206 839-9734	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,543	Each	10%	\$5,889	Other	F1
13206 839-9735	13206 839-9735	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,127	Each	10%	\$1,014	Other	F1
13206 839-9736	13206 839-9736	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,409	Each	10%	\$1,268	Other	F1
13206 839-9737	13206 839-9737	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$6,576	Each	10%	\$5,918	Other	F1
13206 839-9738	13206 839-9738	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$5,261	Each	10%	\$4,735	Other	F1
13206 839-9739	13206 839-9739	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$10,287	Each	10%	\$9,258	Other	F1
13206 839-9740	13206 839-9740	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$9,243	Each	10%	\$8,319	Other	F1
13206 839-9741	13206 839-9741	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$15,396	Each	10%	\$13,856	Other	F1
13206 839-9742	13206 839-9742	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$14,350	Each	10%	\$12,915	Other	F1
13206 839-9743	13206 839-9743	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$19,302	Each	10%	\$17,372	Other	F1
13206 839-9744	13206 839-9744	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$20,341	Each	10%	\$18,307	Other	F1
13206 839-9745	13206 839-9745	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$24,269	Each	10%	\$21,842	Other	F1
13206 839-9746	13206 839-9746	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$25,305	Each	10%	\$22,775	Other	F1
13206 839-9747	13206 839-9747	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,762	Each	10%	\$2,486	Other	F1
13206 839-9748	13206 839-9748	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,492	Each	10%	\$2,243	Other	F1
13206 839-9749	13206 839-9749	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$4,075	Each	10%	\$3,668	Other	F1
13206 839-9750	13206 839-9750	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,811	Each	10%	\$3,430	Other	F1
13206 839-9751	13206 839-9751	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,560	Each	10%	\$5,004	Other	F1
13206 839-9752	13206 839-9752	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$5,292	Each	10%	\$4,763	Other	F1
13206 839-9753	13206 839-9753	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$7,027	Each	10%	\$6,324	Other	F1
13206 839-9754	13206 839-9754	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,756	Each	10%	\$6,080	Other	F1
13206 839-9755	13206 839-9755	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,177	Each	10%	\$1,059	Other	F1
13206 839-9756	13206 839-9756	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,471	Each	10%	\$1,324	Other	F1
13206 839-9757	13206 839-9757	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$4,783	Each	10%	\$4,305	Other	F1
13206 839-9758	13206 839-9758	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$3,826	Each	10%	\$3,443	Other	F1
13206 839-9759	13206 839-9759	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$7,024	Each	10%	\$6,322	Other	F1
13206 839-9760	13206 839-9760	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$6,337	Each	10%	\$5,703	Other	F1
13206 839-9761	13206 839-9761	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$10,714	Each	10%	\$9,643	Other	F1
13206 839-9762	13206 839-9762	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$10,021	Each	10%	\$9,019	Other	F1
13206 839-9763	13206 839-9763	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$13,543	Each	10%	\$12,189	Other	F1
13206 839-9764	13206 839-9764	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$14,231	Each	10%	\$12,808	Other	F1
13206 839-9765	13206 839-9765	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$17,082	Each	10%	\$15,374	Other	F1
13206 839-9766	13206 839-9766	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$17,767	Each	10%	\$15,990	Other	F1
13206 839-9779	13206 839-9779	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1
13206 839-9780	13206 839-9780	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$23,162	Each	10%	\$20,846	Other	F1
13206 839-9781	13206 839-9781	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1
13206 839-9782	13206 839-9782	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1
13206 839-9783	13206 839-9783	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1
13206 839-9784	13206 839-9784	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1
13206 839-9785	13206 839-9785	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$44,757	Each	10%	\$40,281	Other	F1
13206 839-9786	13206 839-9786	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$55,471	Each	10%	\$49,824	Other	F1
13206 839-9787	13206 839-9787	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,770	Each	10%	\$12,393	Other	F1
13206 839-9788	13206 839-9788	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$34,070	Each	10%	\$30,663	Other	F1
13206 839-9789	13206 839-9789	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$20,719	Each	10%	\$18,647	Other	F1
13206 839-9790	13206 839-9790	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$11,812	Each	10%	\$10,631	Other	F1
13206 839-9791	13206 839-9791	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$29,367	Each	10%	\$26,430	Other	F1
13206 839-9792	13206 839-9792	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$38,556	Each	10%	\$34,700	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206 839-9793	13206 839-9793	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$47,761	Each	10%	\$42,985	Other	F1
13206 839-9794	13206 839-9794	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$42,330	Each	10%	\$38,097	Other	F1
13206 839-9795	13206 839-9795	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$53,051	Each	10%	\$47,746	Other	F1
13206 839-9796	13206 839-9796	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$11,017	Each	10%	\$9,915	Other	F1
13206 839-9797	13206 839-9797	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$31,630	Each	10%	\$28,467	Other	F1
13206 839-9802	13206 839-9802	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$20,054	Each	10%	\$18,049	Other	F1
13206 839-9803	13206 839-9803	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%	\$7,550	Other	F1
13206 839-9804	13206 839-9804	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$10,088	Each	10%	\$9,079	Other	F1
13206 839-9805	13206 839-9805	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%	\$4,330	Other	F1
13206 839-9806	13206 839-9806	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1
13206 839-9807	13206 839-9807	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%	\$15,823	Other	F1
13206 839-9808	13206 839-9808	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%	\$19,906	Other	F1
13206 839-9809	13206 839-9809	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$20,365	Each	10%	\$18,329	Other	F1
13206 839-9810	13206 839-9810	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$25,392	Each	10%	\$22,853	Other	F1
13206 839-9811	13206 839-9811	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$6,707	Each	10%	\$6,036	Other	F1
13206 839-9812	13206 839-9812	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$15,366	Each	10%	\$13,829	Other	F1
13206 839-9813	13206 839-9813	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$9,097	Each	10%	\$8,187	Other	F1
13206 839-9814	13206 839-9814	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$6,013	Each	10%	\$5,412	Other	F1
13206 839-9815	13206 839-9815	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$14,011	Each	10%	\$12,610	Other	F1
13206 839-9816	13206 839-9816	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$18,527	Each	10%	\$16,674	Other	F1
13206 839-9817	13206 839-9817	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$23,062	Each	10%	\$20,756	Other	F1
13206 839-9818	13206 839-9818	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$19,375	Each	10%	\$17,438	Other	F1
13206 839-9819	13206 839-9819	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$24,406	Each	10%	\$21,965	Other	F1
13206 839-9820	13206 839-9820	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$5,365	Each	10%	\$4,829	Other	F1
13206 839-9821	13206 839-9821	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$14,368	Each	10%	\$12,931	Other	F1
13206 839-9826	13206 839-9826	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$9,335	Each	10%	\$8,402	Other	F1
13206 839-9827	13206 839-9827	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%	\$5,121	Other	F1
13206 839-9828	13206 839-9828	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$6,434	Each	10%	\$5,791	Other	F1
13206 839-9829	13206 839-9829	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%	\$3,129	Other	F1
13206 839-9830	13206 839-9830	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%	\$8,140	Other	F1
13206 839-9831	13206 839-9831	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%	\$11,016	Other	F1
13206 839-9832	13206 839-9832	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%	\$13,908	Other	F1
13206 839-9833	13206 839-9833	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$13,530	Each	10%	\$12,177	Other	F1
13206 839-9834	13206 839-9834	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$16,959	Each	10%	\$15,263	Other	F1
13206 839-9835	13206 839-9835	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$4,690	Each	10%	\$4,221	Other	F1
13206 839-9836	13206 839-9836	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$10,130	Each	10%	\$9,117	Other	F1
13206 839-9837	13206 839-9837	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$5,830	Each	10%	\$5,247	Other	F1
13206 839-9838	13206 839-9838	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$4,347	Each	10%	\$3,912	Other	F1
13206 839-9839	13206 839-9839	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$9,670	Each	10%	\$8,703	Other	F1
13206 839-9840	13206 839-9840	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,864	Each	10%	\$11,578	Other	F1
13206 839-9841	13206 839-9841	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,074	Each	10%	\$14,467	Other	F1
13206 839-9842	13206 839-9842	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$12,916	Each	10%	\$11,624	Other	F1
13206 839-9843	13206 839-9843	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$16,347	Each	10%	\$14,712	Other	F1
13206 839-9844	13206 839-9844	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$3,752	Each	10%	\$3,377	Other	F1
13206 839-9845	13206 839-9845	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$9,511	Each	10%	\$8,560	Other	F1
13206 839-9850	13206 839-9850	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$6,308	Each	10%	\$5,677	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 839-9851	13206 839-9851	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1
13206 839-9852	13206 839-9852	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$23,162	Each	10%	\$20,846	Other	F1
13206 839-9853	13206 839-9853	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1
13206 839-9854	13206 839-9854	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1
13206 839-9855	13206 839-9855	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1
13206 839-9856	13206 839-9856	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1
13206 839-9857	13206 839-9857	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$44,757	Each	10%	\$40,281	Other	F1
13206 839-9858	13206 839-9858	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$55,471	Each	10%	\$49,924	Other	F1
13206 839-9859	13206 839-9859	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,770	Each	10%	\$12,393	Other	F1
13206 839-9860	13206 839-9860	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$34,070	Each	10%	\$30,663	Other	F1
13206 839-9861	13206 839-9861	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$20,719	Each	10%	\$18,647	Other	F1
13206 839-9862	13206 839-9862	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$11,812	Each	10%	\$10,631	Other	F1
13206 839-9863	13206 839-9863	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$29,367	Each	10%	\$26,430	Other	F1
13206 839-9864	13206 839-9864	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$38,556	Each	10%	\$34,700	Other	F1
13206 839-9865	13206 839-9865	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$47,761	Each	10%	\$42,985	Other	F1
13206 839-9866	13206 839-9866	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$42,330	Each	10%	\$38,097	Other	F1
13206 839-9867	13206 839-9867	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$53,051	Each	10%	\$47,746	Other	F1
13206 839-9868	13206 839-9868	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$11,017	Each	10%	\$9,915	Other	F1
13206 839-9869	13206 839-9869	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$31,630	Each	10%	\$28,467	Other	F1
13206 839-9874	13206 839-9874	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$20,054	Each	10%	\$18,049	Other	F1
13206 839-9875	13206 839-9875	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$8,389	Each	10%	\$7,550	Other	F1
13206 839-9876	13206 839-9876	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$10,088	Each	10%	\$9,079	Other	F1
13206 839-9877	13206 839-9877	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%	\$4,330	Other	F1
13206 839-9878	13206 839-9878	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1
13206 839-9879	13206 839-9879	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%	\$15,823	Other	F1
13206 839-9880	13206 839-9880	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%	\$19,906	Other	F1
13206 839-9881	13206 839-9881	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$20,365	Each	10%	\$18,329	Other	F1
13206 839-9882	13206 839-9882	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$25,392	Each	10%	\$22,853	Other	F1
13206 839-9883	13206 839-9883	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$6,707	Each	10%	\$6,036	Other	F1
13206 839-9884	13206 839-9884	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$15,366	Each	10%	\$13,829	Other	F1
13206 839-9885	13206 839-9885	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$9,097	Each	10%	\$8,187	Other	F1
13206 839-9886	13206 839-9886	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$6,013	Each	10%	\$5,412	Other	F1
13206 839-9887	13206 839-9887	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$14,011	Each	10%	\$12,610	Other	F1
13206 839-9888	13206 839-9888	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$18,527	Each	10%	\$16,674	Other	F1
13206 839-9889	13206 839-9889	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$23,062	Each	10%	\$20,756	Other	F1
13206 839-9890	13206 839-9890	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$19,375	Each	10%	\$17,438	Other	F1
13206 839-9891	13206 839-9891	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$24,406	Each	10%	\$21,965	Other	F1
13206 839-9892	13206 839-9892	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$5,365	Each	10%	\$4,829	Other	F1
13206 839-9893	13206 839-9893	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$14,368	Each	10%	\$12,931	Other	F1
13206 839-9898	13206 839-9898	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$9,335	Each	10%	\$8,402	Other	F1
13206 839-9899	13206 839-9899	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%	\$5,121	Other	F1
13206 839-9900	13206 839-9900	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$6,434	Each	10%	\$5,791	Other	F1
13206 839-9901	13206 839-9901	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$3,477	Each	10%	\$3,129	Other	F1
13206 839-9902	13206 839-9902	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$9,044	Each	10%	\$8,140	Other	F1
13206 839-9903	13206 839-9903	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$12,240	Each	10%	\$11,016	Other	F1
13206 839-9904	13206 839-9904	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$15,453	Each	10%	\$13,908	Other	F1
13206 839-9905	13206 839-9905	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$13,530	Each	10%	\$12,177	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13206 839-9906	13206 839-9906	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$16,959	Each	10%	\$15,263	Other	F1	
13206 839-9907	13206 839-9907	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$4,690	Each	10%	\$4,221	Other	F1	
13206 839-9908	13206 839-9908	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$10,130	Each	10%	\$9,117	Other	F1	
13206 839-9909	13206 839-9909	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$5,830	Each	10%	\$5,247	Other	F1	
13206 839-9910	13206 839-9910	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$4,347	Each	10%	\$3,912	Other	F1	
13206 839-9911	13206 839-9911	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$9,670	Each	10%	\$8,703	Other	F1	
13206 839-9912	13206 839-9912	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,864	Each	10%	\$11,578	Other	F1	
13206 839-9913	13206 839-9913	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,074	Each	10%	\$14,467	Other	F1	
13206 839-9914	13206 839-9914	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$12,916	Each	10%	\$11,624	Other	F1	
13206 839-9915	13206 839-9915	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$16,347	Each	10%	\$14,712	Other	F1	
13206 839-9916	13206 839-9916	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$3,752	Each	10%	\$3,377	Other	F1	
13206 839-9917	13206 839-9917	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$9,511	Each	10%	\$8,560	Other	F1	
13206 839-9922	13206 839-9922	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$6,308	Each	10%	\$5,677	Other	F1	
13206 843-2060	13206 843-2060	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%	\$1,123	Other	F1	
13206 843-2061	13206 843-2061	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,495	Each	10%	\$2,245	Other	F1	
13206 843-2062	13206 843-2062	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,742	Each	10%	\$3,368	Other	F1	
13206 843-2063	13206 843-2063	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%	\$4,491	Other	F1	
13206 843-2064	13206 843-2064	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,237	Each	10%	\$5,613	Other	F1	
13206 843-2065	13206 843-2065	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1	
13206 843-2066	13206 843-2066	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1	
13206 843-2067	13206 843-2067	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1	
13206 843-2068	13206 843-2068	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1	
13206 843-2069	13206 843-2069	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1	
13206 843-2070	13206 843-2070	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%	\$1,378	Other	F1	
13206 843-2071	13206 843-2071	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1	
13206 843-2072	13206 843-2072	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%	\$4,133	Other	F1	
13206 843-2073	13206 843-2073	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%	\$5,511	Other	F1	
13206 843-2074	13206 843-2074	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%	\$6,889	Other	F1	
13206 843-2075	13206 843-2075	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%	\$1,327	Other	F1	
13206 843-2076	13206 843-2076	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%	\$2,654	Other	F1	
13206 843-2077	13206 843-2077	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,423	Each	10%	\$3,980	Other	F1	
13206 843-2078	13206 843-2078	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,897	Each	10%	\$5,307	Other	F1	
13206 843-2079	13206 843-2079	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,371	Each	10%	\$6,634	Other	F1	
13206 843-2080	13206 843-2080	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$1,927	Each	10%	\$1,734	Other	F1	
13206 843-2081	13206 843-2081	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$3,854	Each	10%	\$3,469	Other	F1	
13206 843-2082	13206 843-2082	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$5,782	Each	10%	\$5,203	Other	F1	
13206 843-2083	13206 843-2083	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,709	Each	10%	\$6,838	Other	F1	
13206 843-2084	13206 843-2084	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,636	Each	10%	\$8,672	Other	F1	
13206 843-2085	13206 843-2085	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1	
13206 843-2086	13206 843-2086	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1	
13206 843-2087	13206 843-2087	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1	
13206 843-2088	13206 843-2088	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1	
13206 843-2089	13206 843-2089	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1	
13206 843-2090	13206 843-2090	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1	
13206 843-2091	13206 843-2091	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1	
13206 843-2092	13206 843-2092	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1	
13206 843-2093	13206 843-2093	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1	
13206 843-2094	13206 843-2094	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1	
13206 843-2095	13206 843-2095	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1	
13206 843-2096	13206 843-2096	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%	\$4,100	Other	F1	
13206 843-2097	13206 843-2097	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1	
13206 843-2098	13206 843-2098	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%	\$8,199	Other	F1	
13206 843-2099	13206 843-2099	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%	\$10,249	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206_843-2100	13206_843-2100	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1
13206_843-2101	13206_843-2101	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1
13206_843-2102	13206_843-2102	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1
13206_843-2103	13206_843-2103	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1
13206_843-2104	13206_843-2104	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1
13206_843-2105	13206_843-2105	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1
13206_843-2106	13206_843-2106	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1
13206_843-2107	13206_843-2107	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1
13206_843-2108	13206_843-2108	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
13206_843-2109	13206_843-2109	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
13206_843-2110	13206_843-2110	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1
13206_843-2111	13206_843-2111	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
13206_843-2112	13206_843-2112	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
13206_843-2113	13206_843-2113	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
13206_843-2114	13206_843-2114	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
13206_843-2115	13206_843-2115	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
13206_843-2116	13206_843-2116	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
13206_843-2117	13206_843-2117	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
13206_843-2118	13206_843-2118	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
13206_843-2119	13206_843-2119	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
13206_843-2120	13206_843-2120	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
13206_843-2121	13206_843-2121	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
13206_843-2122	13206_843-2122	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
13206_843-2123	13206_843-2123	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
13206_843-2124	13206_843-2124	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
13206_843-2125	13206_843-2125	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
13206_843-2126	13206_843-2126	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
13206_843-2127	13206_843-2127	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
13206_843-2128	13206_843-2128	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
13206_843-2129	13206_843-2129	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
13206_843-2130	13206_843-2130	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
13206_843-2131	13206_843-2131	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
13206_843-2132	13206_843-2132	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
13206_843-2133	13206_843-2133	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
13206_843-2134	13206_843-2134	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
13206_843-2135	13206_843-2135	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13206_843-2136	13206_843-2136	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
13206_843-2137	13206_843-2137	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
13206_843-2138	13206_843-2138	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 843-2139	13206 843-2139	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
13206 843-2140	13206 843-2140	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
13206 843-2141	13206 843-2141	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
13206 843-2142	13206 843-2142	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
13206 843-2143	13206 843-2143	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
13206 843-2144	13206 843-2144	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
13206 843-2145	13206 843-2145	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,675	Other	F1
13206 843-2146	13206 843-2146	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
13206 843-2147	13206 843-2147	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
13206 843-2148	13206 843-2148	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
13206 843-2149	13206 843-2149	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1
13206 843-2150	13206 843-2150	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
13206 843-2151	13206 843-2151	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
13206 843-2152	13206 843-2152	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
13206 843-2153	13206 843-2153	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1
13206 843-2154	13206 843-2154	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1
13206 843-2155	13206 843-2155	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1
13206 843-2156	13206 843-2156	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1
13206 843-2157	13206 843-2157	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1
13206 843-2158	13206 843-2158	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1
13206 843-2159	13206 843-2159	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1
13206 843-2160	13206 843-2160	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2161	13206 843-2161	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2162	13206 843-2162	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2163	13206 843-2163	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2164	13206 843-2164	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2165	13206 843-2165	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2166	13206 843-2166	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2167	13206 843-2167	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2168	13206 843-2168	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2169	13206 843-2169	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2170	13206 843-2170	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2171	13206 843-2171	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2172	13206 843-2172	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2173	13206 843-2173	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2174	13206 843-2174	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2175	13206 843-2175	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2176	13206 843-2176	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2177	13206 843-2177	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2178	13206 843-2178	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2179	13206 843-2179	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 843-2180	13206 843-2180	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2181	13206 843-2181	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2182	13206 843-2182	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2183	13206 843-2183	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2184	13206 843-2184	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2185	13206 843-2185	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2186	13206 843-2186	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2187	13206 843-2187	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2188	13206 843-2188	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2189	13206 843-2189	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2190	13206 843-2190	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2191	13206 843-2191	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2192	13206 843-2192	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2193	13206 843-2193	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2194	13206 843-2194	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2195	13206 843-2195	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2196	13206 843-2196	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2197	13206 843-2197	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2198	13206 843-2198	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2199	13206 843-2199	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2200	13206 843-2200	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2201	13206 843-2201	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2202	13206 843-2202	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2203	13206 843-2203	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2204	13206 843-2204	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2205	13206 843-2205	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2206	13206 843-2206	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2207	13206 843-2207	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2208	13206 843-2208	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2209	13206 843-2209	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2210	13206 843-2210	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2211	13206 843-2211	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2212	13206 843-2212	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2213	13206 843-2213	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2214	13206 843-2214	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2215	13206 843-2215	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2216	13206 843-2216	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2217	13206 843-2217	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2218	13206 843-2218	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 843-2219	13206 843-2219	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2220	13206 843-2220	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2221	13206 843-2221	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2222	13206 843-2222	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2223	13206 843-2223	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2224	13206 843-2224	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2225	13206 843-2225	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2226	13206 843-2226	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2227	13206 843-2227	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2228	13206 843-2228	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2229	13206 843-2229	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2230	13206 843-2230	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2231	13206 843-2231	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2232	13206 843-2232	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2233	13206 843-2233	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2234	13206 843-2234	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2235	13206 843-2235	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2236	13206 843-2236	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2237	13206 843-2237	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2238	13206 843-2238	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2239	13206 843-2239	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2240	13206 843-2240	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2241	13206 843-2241	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2242	13206 843-2242	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2243	13206 843-2243	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2244	13206 843-2244	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2245	13206 843-2245	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2246	13206 843-2246	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2247	13206 843-2247	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2248	13206 843-2248	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2249	13206 843-2249	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2250	13206 843-2250	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2251	13206 843-2251	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2252	13206 843-2252	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2253	13206 843-2253	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2254	13206 843-2254	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2255	13206 843-2255	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2256	13206 843-2256	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2257	13206 843-2257	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2258	13206 843-2258	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13206 843-2259	13206 843-2259	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 843-9309	13206 843-9309	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,924	Each	10%	\$3,532	Other	F1
13206 843-9310	13206 843-9310	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$3,924	Each	10%	\$3,532	Other	F1
13206 843-9311	13206 843-9311	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$4,578	Each	10%	\$4,120	Other	F1
13206 843-9312	13206 843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
13206 843-9313	13206 843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	Other	F1
13206 843-9314	13206 843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	Other	F1
13206 843-9315	13206 843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	Other	F1
13206 843-9316	13206 843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	Other	F1
13206 843-9317	13206 843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	Other	F1
13206 843-9318	13206 843-9318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,578	Each	10%	\$4,120	Other	F1
13206 843-9319	13206 843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	Other	F1
13206 843-9320	13206 843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
13206 843-9321	13206 843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
13206 843-9324	13206 843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
13206 843-9325	13206 843-9325	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,752	Each	10%	\$1,577	Other	F1
13206 843-9326	13206 843-9326	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,044	Each	10%	\$1,840	Other	F1
13206 843-9329	13206 843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1
13206 843-9330	13206 843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1
13206 843-9331	13206 843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1
13206 843-9338	13206 843-9338	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,308	Each	10%	\$1,177	Other	F1
13206 843-9339	13206 843-9339	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,526	Each	10%	\$1,373	Other	F1
13206 843-9347	13206 843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1
13206 843-9348	13206 843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1
13206 843-9349	13206 843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1
13206 843-9350	13206 843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1
13206 843-9351	13206 843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1
13206 843-9352	13206 843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1
13206 843-9355	13206 843-9355	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,308	Each	10%	\$1,177	Other	F1
13206 843-9356	13206 843-9356	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,526	Each	10%	\$1,373	Other	F1
13206 843-9357	13206 843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1
13206 843-9358	13206 843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1
13206 843-9359	13206 843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1
13206 843-9360	13206 843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1
13206 843-9361	13206 843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1
13206 843-9364	13206 843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1
13206 843-9365	13206 843-9365	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,044	Each	10%	\$1,840	Other	F1
13206 843-9366	13206 843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
13206 843-9367	13206 843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1
13206 843-9368	13206 843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1
13206 843-9370	13206 843-9370	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,752	Each	10%	\$1,577	Other	F1
13206 843-9371	13206 843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
13206 843-9372	13206 843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1
13206 844-7624	13206 844-7624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13206 844-7625	13206 844-7625	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13206 844-7626	13206 844-7626	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13206 844-7627	13206 844-7627	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13206 844-7628	13206 844-7628	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13206 844-7629	13206 844-7629	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13206 844-7630	13206 844-7630	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	ALJP Proposed	ALJP Category	Product Category (if applicable)
				Base price from Base Price Source			Price/UoM (Calculated)	L(Column 1*Column K) use drop-down	(REQUIRED)		
13206 844-7631	13206 844-7631	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7640	13206 844-7640	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7641	13206 844-7641	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7642	13206 844-7642	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7643	13206 844-7643	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7648	13206 844-7648	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7649	13206 844-7649	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7650	13206 844-7650	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7651	13206 844-7651	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7654	13206 844-7654	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7655	13206 844-7655	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7656	13206 844-7656	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 844-7659	13206 844-7659	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1		
13206 846-6498	13206 846-6498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
13206 846-6499	13206 846-6499	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6500	13206 846-6500	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
13206 846-6501	13206 846-6501	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6502	13206 846-6502	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
13206 846-6503	13206 846-6503	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
13206 846-6504	13206 846-6504	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6505	13206 846-6505	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1		
13206 846-6506	13206 846-6506	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1		
13206 846-6507	13206 846-6507	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6508	13206 846-6508	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6509	13206 846-6509	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6510	13206 846-6510	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6511	13206 846-6511	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6512	13206 846-6512	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6513	13206 846-6513	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1		
13206 846-6514	13206 846-6514	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6515	13206 846-6515	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6516	13206 846-6516	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6517	13206 846-6517	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6518	13206 846-6518	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6519	13206 846-6519	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1		
13206 846-6520	13206 846-6520	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6521	13206 846-6521	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6522	13206 846-6522	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6523	13206 846-6523	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6524	13206 846-6524	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6525	13206 846-6525	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-6526	13206 846-6526	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1		
13206 846-6527	13206 846-6527	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-6569	13206 846-6569	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,488	Each	10%	\$4,039	Other	F1		
13206 846-6570	13206 846-6570	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$2,202	Each	10%	\$1,982	Other	F1		
13206 846-6571	13206 846-6571	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,912	Each	10%	\$12,521	Other	F1		
13206 846-6572	13206 846-6572	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$7,041	Each	10%	\$6,337	Other	F1		
13206 846-6573	13206 846-6573	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1		
13206 846-6574	13206 846-6574	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,005	Each	10%	\$5,404	Other	F1		
13206 846-6575	13206 846-6575	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1		
13206 846-6576	13206 846-6576	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1		
13206 846-6577	13206 846-6577	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,327	Each	10%	\$9,295	Other	F1		



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13206 846-6578	13206 846-6578	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$805	Each	10%	\$725	Other	F1	
13206 846-6579	13206 846-6579	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-NamedUser-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1	
13206 846-6580	13206 846-6580	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1	
13206 846-6581	13206 846-6581	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,045	Each	10%	\$1,840	Other	F1	
13206 846-6582	13206 846-6582	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,674	Each	10%	\$11,407	Other	F1	
13206 846-6583	13206 846-6583	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,521	Each	10%	\$3,169	Other	F1	
13206 846-6584	13206 846-6584	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,548	Each	10%	\$3,193	Other	F1	
13206 846-6585	13206 846-6585	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1	
13206 846-6586	13206 846-6586	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1	
13206 846-6587	13206 846-6587	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$1,020	Each	10%	\$918	Other	F1	
13206 846-6589	13206 846-6589	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,139	Each	10%	\$9,126	Other	F1	
13206 846-6593	13206 846-6593	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$11,010	Each	10%	\$9,909	Other	F1	
13206 846-6594	13206 846-6594	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1	
13206 846-6596	13206 846-6596	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1	
13206 846-6597	13206 846-6597	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,388	Each	10%	\$8,450	Other	F1	
13206 846-6599	13206 846-6599	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1	
13206 846-6600	13206 846-6600	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,606	Each	10%	\$4,145	Other	F1	
13206 846-6601	13206 846-6601	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1	
13206 846-6603	13206 846-6603	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1	
13206 846-6604	13206 846-6604	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,262	Each	10%	\$7,436	Other	F1	
13206 846-6606	13206 846-6606	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,895	Each	10%	\$5,306	Other	F1	
13206 846-6607	13206 846-6607	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,505	Each	10%	\$4,954	Other	F1	
13206 846-6649	13206 846-6649	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,284	Each	10%	\$3,856	Other	F1	
13206 846-6650	13206 846-6650	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,752	Each	10%	\$2,477	Other	F1	
13206 846-6651	13206 846-6651	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,235	Each	10%	\$3,811	Other	F1	
13206 846-6652	13206 846-6652	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,590	Each	10%	\$5,031	Other	F1	
13206 846-6653	13206 846-6653	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,426	Each	10%	\$6,683	Other	F1	
13206 846-6654	13206 846-6654	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,559	Each	10%	\$2,303	Other	F1	
13206 846-6655	13206 846-6655	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,513	Each	10%	\$2,262	Other	F1	
13206 846-6656	13206 846-6656	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,352	Each	10%	\$5,717	Other	F1	
13206 846-6657	13206 846-6657	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,205	Each	10%	\$10,984	Other	F1	
13206 846-6658	13206 846-6658	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,434	Each	10%	\$10,290	Other	F1	
13206 846-6659	13206 846-6659	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,027	Each	10%	\$4,524	Other	F1	
13206 846-6660	13206 846-6660	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,694	Each	10%	\$4,225	Other	F1	
13206 846-6661	13206 846-6661	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,677	Each	10%	\$5,109	Other	F1	
13206 846-6662	13206 846-6662	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$1,428	Each	10%	\$1,285	Other	F1	
13206 846-6663	13206 846-6663	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,459	Each	10%	\$4,913	Other	F1	
13206 846-6664	13206 846-6664	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,129	Each	10%	\$3,716	Other	F1	
13206 846-6665	13206 846-6665	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$5,712	Each	10%	\$5,141	Other	F1	
13206 846-6666	13206 846-6666	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1	
13206 846-6667	13206 846-6667	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1	
13206 846-6668	13206 846-6668	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1	
13206 846-6669	13206 846-6669	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,258	Each	10%	\$3,832	Other	F1	
13206 846-6670	13206 846-6670	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,627	Each	10%	\$4,164	Other	F1	
13206 846-6671	13206 846-6671	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 846-6672	13206 846-6672	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
13206 846-6673	13206 846-6673	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,429	Each	10%	\$1,286	Other	F1
13206 846-6674	13206 846-6674	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,572	Other	F1
13206 846-6675	13206 846-6675	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,020	Each	10%	\$918	Other	F1
13206 846-6676	13206 846-6676	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$921	Each	10%	\$829	Other	F1
13206 846-6677	13206 846-6677	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,074	Each	10%	\$15,367	Other	F1
13206 846-6678	13206 846-6678	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,474	Each	10%	\$1,326	Other	F1
13206 846-6679	13206 846-6679	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
13206 846-6680	13206 846-6680	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
13206 846-6681	13206 846-6681	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,282	Each	10%	\$4,753	Other	F1
13206 846-6682	13206 846-6682	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,493	Each	10%	\$3,144	Other	F1
13206 846-6683	13206 846-6683	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$2,970	Each	10%	\$2,673	Other	F1
13206 846-6684	13206 846-6684	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$853	Each	10%	\$768	Other	F1
13206 846-6685	13206 846-6685	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,872	Each	10%	\$3,485	Other	F1
13206 846-6686	13206 846-6686	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$2,856	Each	10%	\$2,571	Other	F1
13206 846-6687	13206 846-6687	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$5,941	Each	10%	\$5,347	Other	F1
13206 846-6688	13206 846-6688	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,970	Each	10%	\$3,573	Other	F1
13206 846-6689	13206 846-6689	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$682	Each	10%	\$613	Other	F1
13206 846-6690	13206 846-6690	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,264	Each	10%	\$3,838	Other	F1
13206 846-6691	13206 846-6691	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,535	Each	10%	\$2,281	Other	F1
13206 846-6692	13206 846-6692	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1
13206 846-6693	13206 846-6693	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,485	Each	10%	\$1,337	Other	F1
13206 846-6711	13206 846-6711	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,252	Each	10%	\$2,026	Other	F1
13206 846-6712	13206 846-6712	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,753	Each	10%	\$3,377	Other	F1
13206 846-6722	13206 846-6722	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,549	Each	10%	\$1,394	Other	F1
13206 846-6723	13206 846-6723	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,404	Each	10%	\$3,964	Other	F1
13206 846-6724	13206 846-6724	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,441	Each	10%	\$2,197	Other	F1
13206 846-6725	13206 846-6725	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,486	Each	10%	\$8,537	Other	F1
13206 846-6726	13206 846-6726	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,085	Each	10%	\$2,776	Other	F1
13206 846-6727	13206 846-6727	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$16,442	Each	10%	\$14,797	Other	F1
13206 846-6728	13206 846-6728	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,346	Each	10%	\$3,011	Other	F1
13206 846-6729	13206 846-6729	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$11,130	Each	10%	\$10,017	Other	F1
13206 846-6781	13206 846-6781	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,869	Each	10%	\$2,582	Other	F1
13206 846-6782	13206 846-6782	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$3,183	Each	10%	\$2,864	Other	F1
13206 846-6783	13206 846-6783	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$6,781	Each	10%	\$6,103	Other	F1
13206 846-6784	13206 846-6784	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1
13206 846-6803	13206 846-6803	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,094	Each	10%	\$3,685	Other	F1
13206 846-6804	13206 846-6804	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$3,415	Each	10%	\$3,073	Other	F1
13206 846-6805	13206 846-6805	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,027	Each	10%	\$3,624	Other	F1
13206 846-6806	13206 846-6806	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$11,736	Each	10%	\$10,562	Other	F1
13206 846-6807	13206 846-6807	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,839	Each	10%	\$2,555	Other	F1
13206 846-6808	13206 846-6808	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,422	Each	10%	\$3,979	Other	F1
13206 846-6809	13206 846-6809	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,577	Each	10%	\$5,919	Other	F1
13206 846-6810	13206 846-6810	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,416	Each	10%	\$2,175	Other	F1
13206 846-6811	13206 846-6811	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,363	Each	10%	\$1,227	Other	F1
13206 846-6812	13206 846-6812	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$7,323	Each	10%	\$6,591	Other	F1
13206 846-6813	13206 846-6813	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,542	Each	10%	\$1,388	Other	F1
13206 846-6814	13206 846-6814	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,287	Each	10%	\$3,859	Other	F1
13206 846-6815	13206 846-6815	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
13206 846-6816	13206 846-6816	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
13206 846-6817	13206 846-6817	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,611	Each	10%	\$1,450	Other	F1
13206 846-6818	13206 846-6818	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$2,287	Each	10%	\$2,058	Other	F1
13206 846-6838	13206 846-6838	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13206 846-6839	13206 846-6839	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13206 846-6840	13206 846-6840	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6841	13206 846-6841	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6842	13206 846-6842	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6843	13206 846-6843	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6844	13206 846-6844	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6845	13206 846-6845	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6846	13206 846-6846	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6847	13206 846-6847	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6848	13206 846-6848	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$1,774	Each	10%	\$1,597	Other	F1
13206 846-6849	13206 846-6849	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$6,738	Each	10%	\$5,164	Other	F1
13206 846-6850	13206 846-6850	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$4,882	Each	10%	\$4,394	Other	F1
13206 846-6851	13206 846-6851	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$1,323	Each	10%	\$1,191	Other	F1
13206 846-6852	13206 846-6852	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$1,164	Each	10%	\$1,048	Other	F1
13206 846-6853	13206 846-6853	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$2,948	Each	10%	\$2,653	Other	F1
13206 846-6854	13206 846-6854	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$4,456	Each	10%	\$4,010	Other	F1
13206 846-6855	13206 846-6855	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$8,469	Each	10%	\$7,622	Other	F1
13206 846-6856	13206 846-6856	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$4,131	Each	10%	\$3,718	Other	F1
13206 846-6857	13206 846-6857	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$2,122	Each	10%	\$1,910	Other	F1
13206 846-6858	13206 846-6858	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$898	Each	10%	\$808	Other	F1
13206 846-6859	13206 846-6859	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$6,196	Each	10%	\$5,577	Other	F1
13206 846-6860	13206 846-6860	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$7,042	Each	10%	\$6,338	Other	F1
13206 846-6861	13206 846-6861	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$3,183	Each	10%	\$2,864	Other	F1
13206 846-6862	13206 846-6862	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$1,365	Each	10%	\$1,228	Other	F1
13206 846-6863	13206 846-6863	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,150	Each	10%	\$7,335	Other	F1
13206 846-6864	13206 846-6864	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,222	Each	10%	\$2,900	Other	F1
13206 846-6901	13206 846-6901	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
13206 846-6902	13206 846-6902	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,070	Each	10%	\$4,563	Other	F1
13206 846-6903	13206 846-6903	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,002	Each	10%	\$2,702	Other	F1
13206 846-6904	13206 846-6904	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,991	Other	F1
13206 846-6905	13206 846-6905	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$836	Each	10%	\$753	Other	F1
13206 846-6906	13206 846-6906	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,658	Each	10%	\$4,192	Other	F1
13206 846-6907	13206 846-6907	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Contract	\$15,809	Each	10%	\$14,228	Other	F1
13206 846-6908	13206 846-6908	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$3,408	Each	10%	\$3,067	Other	F1
13206 846-6909	13206 846-6909	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1
13206 846-6910	13206 846-6910	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6911	13206 846-6911	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6912	13206 846-6912	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6913	13206 846-6913	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6914	13206 846-6914	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6915	13206 846-6915	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6916	13206 846-6916	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6917	13206 846-6917	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6918	13206 846-6918	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6919	13206 846-6919	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6920	13206 846-6920	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6921	13206 846-6921	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6922	13206 846-6922	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6923	13206 846-6923	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6924	13206 846-6924	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6925	13206 846-6925	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6926	13206 846-6926	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED use drop-down	Product Category (if applicable)
13206 846-6927	13206 846-6927	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6928	13206 846-6928	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6929	13206 846-6929	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6930	13206 846-6930	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6931	13206 846-6931	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6932	13206 846-6932	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6933	13206 846-6933	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6934	13206 846-6934	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6935	13206 846-6935	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6936	13206 846-6936	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6937	13206 846-6937	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6938	13206 846-6938	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6939	13206 846-6939	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6940	13206 846-6940	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6941	13206 846-6941	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6942	13206 846-6942	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6943	13206 846-6943	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6944	13206 846-6944	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6945	13206 846-6945	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6946	13206 846-6946	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6947	13206 846-6947	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6948	13206 846-6948	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6949	13206 846-6949	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6950	13206 846-6950	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6951	13206 846-6951	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6952	13206 846-6952	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6953	13206 846-6953	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6954	13206 846-6954	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6955	13206 846-6955	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6956	13206 846-6956	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6957	13206 846-6957	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6958	13206 846-6958	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6959	13206 846-6959	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6960	13206 846-6960	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6961	13206 846-6961	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6962	13206 846-6962	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6963	13206 846-6963	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6964	13206 846-6964	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6965	13206 846-6965	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6966	13206 846-6966	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6967	13206 846-6967	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6968	13206 846-6968	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6969	13206 846-6969	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6970	13206 846-6970	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6971	13206 846-6971	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6972	13206 846-6972	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-6973	13206 846-6973	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13206 846-6974	13206 846-6974	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13206 846-6975	13206 846-6975	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-6976	13206 846-6976	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-6977	13206 846-6977	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6978	13206 846-6978	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6979	13206 846-6979	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6980	13206 846-6980	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6981	13206 846-6981	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6982	13206 846-6982	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6983	13206 846-6983	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6984	13206 846-6984	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6985	13206 846-6985	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6986	13206 846-6986	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6987	13206 846-6987	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-6988	13206 846-6988	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13206 846-6989	13206 846-6989	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-6990	13206 846-6990	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$9,764	Each	10%	\$8,788	Other	F1	
13206 846-6991	13206 846-6991	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,065	Each	10%	\$1,859	Other	F1	
13206 846-6992	13206 846-6992	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$6,324	Each	10%	\$5,691	Other	F1	
13206 846-6993	13206 846-6993	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$3,098	Each	10%	\$2,788	Other	F1	
13206 846-6994	13206 846-6994	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$13,153	Each	10%	\$11,838	Other	F1	
13206 846-6995	13206 846-6995	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$2,323	Each	10%	\$2,091	Other	F1	
13206 846-6996	13206 846-6996	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$5,086	Each	10%	\$4,577	Other	F1	
13206 846-6997	13206 846-6997	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$6,520	Each	10%	\$5,868	Other	F1	
13206 846-6998	13206 846-6998	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,257	Each	10%	\$1,131	Other	F1	
13206 846-6999	13206 846-6999	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$4,303	Each	10%	\$3,873	Other	F1	
13206 846-7000	13206 846-7000	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$3,727	Each	10%	\$3,354	Other	F1	
13206 846-7001	13206 846-7001	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,659	Each	10%	\$12,293	Other	F1	
13206 846-7002	13206 846-7002	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$5,304	Each	10%	\$4,774	Other	F1	
13206 846-7003	13206 846-7003	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$5,293	Each	10%	\$4,764	Other	F1	
13206 846-7004	13206 846-7004	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$2,693	Each	10%	\$2,424	Other	F1	
13206 846-7005	13206 846-7005	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$7,096	Each	10%	\$6,387	Other	F1	
13206 846-7006	13206 846-7006	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$12,647	Each	10%	\$11,383	Other	F1	
13206 846-7007	13206 846-7007	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,347	Each	10%	\$2,112	Other	F1	
13206 846-7008	13206 846-7008	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,763	Each	10%	\$2,487	Other	F1	
13206 846-7009	13206 846-7009	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$8,808	Each	10%	\$7,927	Other	F1	
13206 846-7010	13206 846-7010	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$1,893	Each	10%	\$1,677	Other	F1	
13206 846-7011	13206 846-7011	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,060	Each	10%	\$2,754	Other	F1	
13206 846-7012	13206 846-7012	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$7,140	Each	10%	\$6,426	Other	F1	
13206 846-7013	13206 846-7013	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$3,260	Each	10%	\$2,934	Other	F1	
13206 846-7014	13206 846-7014	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,822	Each	10%	\$5,240	Other	F1	
13206 846-7015	13206 846-7015	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,890	Each	10%	\$4,401	Other	F1	
13206 846-7016	13206 846-7016	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,369	Each	10%	\$6,632	Other	F1	
13206 846-7017	13206 846-7017	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,729	Each	10%	\$2,456	Other	F1	
13206 846-7018	13206 846-7018	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,288	Each	10%	\$2,959	Other	F1	
13206 846-7019	13206 846-7019	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$8,347	Each	10%	\$7,513	Other	F1	
13206 846-7020	13206 846-7020	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1	
13206 846-7021	13206 846-7021	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,865	Each	10%	\$8,878	Other	F1	
13206 846-7022	13206 846-7022	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,761	Each	10%	\$1,584	Other	F1	
13206 846-7023	13206 846-7023	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,717	Each	10%	\$5,145	Other	F1	
13206 846-7024	13206 846-7024	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,823	Each	10%	\$6,141	Other	F1	
13206 846-7025	13206 846-7025	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,661	Each	10%	\$2,395	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206_846-7026	13206_846-7026	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,684	Each	10%	\$3,316	Other	F1
13206_846-7027	13206_846-7027	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,726	Each	10%	\$2,453	Other	F1
13206_846-7028	13206_846-7028	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,606	Each	10%	\$5,945	Other	F1
13206_846-7029	13206_846-7029	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,376	Each	10%	\$1,239	Other	F1
13206_846-7030	13206_846-7030	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,169	Each	10%	\$5,552	Other	F1
13206_846-7031	13206_846-7031	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$751	Each	10%	\$675	Other	F1
13206_846-7086	13206_846-7086	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1
13206_846-7087	13206_846-7087	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,117	Each	10%	\$1,906	Other	F1
13206_846-7088	13206_846-7088	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,509	Each	10%	\$2,258	Other	F1
13206_846-7089	13206_846-7089	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,244	Each	10%	\$9,220	Other	F1
13206_846-7090	13206_846-7090	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
13206_846-7091	13206_846-7091	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$2,782	Each	10%	\$2,504	Other	F1
13206_846-7092	13206_846-7092	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,162	Each	10%	\$2,846	Other	F1
13206_846-7093	13206_846-7093	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,402	Each	10%	\$2,162	Other	F1
13206_846-7094	13206_846-7094	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,477	Each	10%	\$7,629	Other	F1
13206_846-7095	13206_846-7095	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,830	Each	10%	\$6,147	Other	F1
13206_846-7096	13206_846-7096	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1
13206_846-7097	13206_846-7097	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$5,565	Each	10%	\$5,008	Other	F1
13206_846-7098	13206_846-7098	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$10,587	Each	10%	\$9,528	Other	F1
13206_846-7099	13206_846-7099	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,146	Each	10%	\$6,431	Other	F1
13206_846-7100	13206_846-7100	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
13206_846-7101	13206_846-7101	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
13206_846-7102	13206_846-7102	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$887	Each	10%	\$798	Other	F1
13206_846-7103	13206_846-7103	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,283	Each	10%	\$5,655	Other	F1
13206_846-7104	13206_846-7104	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,804	Each	10%	\$4,323	Other	F1
13206_846-7105	13206_846-7105	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,616	Each	10%	\$5,955	Other	F1
13206_846-7124	13206_846-7124	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,695	Each	10%	\$1,526	Other	F1
13206_846-7125	13206_846-7125	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,391	Each	10%	\$3,052	Other	F1
13206_846-7126	13206_846-7126	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
13206_846-7127	13206_846-7127	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,605	Each	10%	\$6,844	Other	F1
13206_846-7128	13206_846-7128	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,712	Each	10%	\$6,940	Other	F1
13206_846-7129	13206_846-7129	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,603	Each	10%	\$3,242	Other	F1
13206_846-7130	13206_846-7130	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,673	Each	10%	\$1,506	Other	F1
13206_846-7131	13206_846-7131	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,488	Each	10%	\$4,039	Other	F1
13206_846-7132	13206_846-7132	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,316	Each	10%	\$8,385	Other	F1
13206_846-7133	13206_846-7133	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,453	Each	10%	\$6,708	Other	F1
13206_846-7134	13206_846-7134	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,860	Each	10%	\$6,174	Other	F1
13206_846-7135	13206_846-7135	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,434	Each	10%	\$1,291	Other	F1
13206_846-7136	13206_846-7136	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,201	Each	10%	\$1,081	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 846-7137	13206 846-7137	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,501	Each	10%	\$1,351	Other	F1
13206 846-7138	13206 846-7138	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,419	Each	10%	\$1,277	Other	F1
13206 846-7139	13206 846-7139	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
13206 846-7164	13206 846-7164	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,803	Each	10%	\$7,922	Other	F1
13206 846-7165	13206 846-7165	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1
13206 846-7166	13206 846-7166	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,573	Each	10%	\$4,116	Other	F1
13206 846-7167	13206 846-7167	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,172	Each	10%	\$6,455	Other	F1
13206 846-7168	13206 846-7168	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1
13206 846-7169	13206 846-7169	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,147	Each	10%	\$8,232	Other	F1
13206 846-7170	13206 846-7170	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$774	Each	10%	\$697	Other	F1
13206 846-7171	13206 846-7171	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,630	Each	10%	\$1,467	Other	F1
13206 846-7172	13206 846-7172	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,412	Each	10%	\$3,070	Other	F1
13206 846-7173	13206 846-7173	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,182	Each	10%	\$3,764	Other	F1
13206 846-7174	13206 846-7174	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7175	13206 846-7175	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7176	13206 846-7176	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7177	13206 846-7177	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7178	13206 846-7178	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7179	13206 846-7179	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7180	13206 846-7180	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7181	13206 846-7181	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7182	13206 846-7182	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7183	13206 846-7183	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7184	13206 846-7184	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7185	13206 846-7185	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7186	13206 846-7186	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7187	13206 846-7187	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7188	13206 846-7188	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7189	13206 846-7189	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7190	13206 846-7190	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7191	13206 846-7191	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7192	13206 846-7192	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7193	13206 846-7193	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7194	13206 846-7194	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7195	13206 846-7195	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7196	13206 846-7196	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7197	13206 846-7197	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7198	13206 846-7198	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7199	13206 846-7199	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7200	13206 846-7200	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7201	13206 846-7201	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 846-7202	13206 846-7202	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7203	13206 846-7203	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7204	13206 846-7204	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7205	13206 846-7205	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7206	13206 846-7206	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7207	13206 846-7207	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7208	13206 846-7208	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7209	13206 846-7209	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7210	13206 846-7210	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7211	13206 846-7211	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7212	13206 846-7212	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7213	13206 846-7213	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7214	13206 846-7214	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7215	13206 846-7215	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7216	13206 846-7216	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7217	13206 846-7217	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7218	13206 846-7218	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7219	13206 846-7219	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7220	13206 846-7220	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7221	13206 846-7221	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7222	13206 846-7222	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7223	13206 846-7223	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7224	13206 846-7224	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7225	13206 846-7225	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7226	13206 846-7226	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7227	13206 846-7227	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7228	13206 846-7228	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7229	13206 846-7229	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7230	13206 846-7230	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7231	13206 846-7231	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7232	13206 846-7232	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7233	13206 846-7233	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7234	13206 846-7234	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7235	13206 846-7235	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7236	13206 846-7236	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7237	13206 846-7237	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7238	13206 846-7238	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7239	13206 846-7239	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7240	13206 846-7240	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206 846-7241	13206 846-7241	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7242	13206 846-7242	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7243	13206 846-7243	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13206 846-7244	13206 846-7244	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7245	13206 846-7245	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7246	13206 846-7246	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7247	13206 846-7247	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7248	13206 846-7248	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7249	13206 846-7249	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7250	13206 846-7250	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7251	13206 846-7251	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7252	13206 846-7252	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-7253	13206 846-7253	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8048	13206 846-8048	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8049	13206 846-8049	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8050	13206 846-8050	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8051	13206 846-8051	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8052	13206 846-8052	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8053	13206 846-8053	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8054	13206 846-8054	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8055	13206 846-8055	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8056	13206 846-8056	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8057	13206 846-8057	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8058	13206 846-8058	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8059	13206 846-8059	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8060	13206 846-8060	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8061	13206 846-8061	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8062	13206 846-8062	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8063	13206 846-8063	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8064	13206 846-8064	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8065	13206 846-8065	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8066	13206 846-8066	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8067	13206 846-8067	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8068	13206 846-8068	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8069	13206 846-8069	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8070	13206 846-8070	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8071	13206 846-8071	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8072	13206 846-8072	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8073	13206 846-8073	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8074	13206 846-8074	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8075	13206 846-8075	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13206 846-8076	13206 846-8076	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-8077	13206 846-8077	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13206 846-8078	13206 846-8078	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1	
13206 846-8079	13206 846-8079	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,157	Each	10%	\$6,441	Other	F1	
13206 846-8080	13206 846-8080	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1	
13206 846-8081	13206 846-8081	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,955	Each	10%	\$4,459	Other	F1	
13206 846-8082	13206 846-8082	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$12,005	Each	10%	\$10,805	Other	F1	
13206 846-8083	13206 846-8083	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1	
13206 846-8084	13206 846-8084	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$13,308	Each	10%	\$11,977	Other	F1	
13206 846-8085	13206 846-8085	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$852	Each	10%	\$767	Other	F1	
13206 846-8086	13206 846-8086	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,038	Each	10%	\$1,834	Other	F1	
13206 846-8087	13206 846-8087	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,919	Each	10%	\$7,127	Other	F1	
13206 846-8088	13206 846-8088	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,501	Each	10%	\$1,351	Other	F1	
13206 846-8089	13206 846-8089	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1	
13206 846-8090	13206 846-8090	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,264	Each	10%	\$5,638	Other	F1	
13206 846-8091	13206 846-8091	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,915	Each	10%	\$3,523	Other	F1	
13206 846-8092	13206 846-8092	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$1,456	Each	10%	\$1,310	Other	F1	
13206 846-8093	13206 846-8093	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,391	Each	10%	\$3,952	Other	F1	
13206 846-8094	13206 846-8094	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,439	Each	10%	\$2,195	Other	F1	
13206 846-8095	13206 846-8095	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1	
13206 846-8096	13206 846-8096	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,473	Each	10%	\$4,025	Other	F1	
13206 846-8097	13206 846-8097	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,778	Each	10%	\$7,900	Other	F1	
13206 846-8098	13206 846-8098	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,298	Each	10%	\$4,768	Other	F1	
13206 846-8099	13206 846-8099	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,647	Each	10%	\$4,183	Other	F1	
13206 846-8100	13206 846-8100	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,281	Each	10%	\$4,753	Other	F1	
13206 846-8101	13206 846-8101	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,399	Each	10%	\$6,659	Other	F1	
13206 846-8102	13206 846-8102	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,919	Each	10%	\$1,727	Other	F1	
13206 846-8103	13206 846-8103	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$11,098	Each	10%	\$9,988	Other	F1	
13206 846-8104	13206 846-8104	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,322	Each	10%	\$11,090	Other	F1	
13206 846-8105	13206 846-8105	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,312	Each	10%	\$5,681	Other	F1	
13206 846-8106	13206 846-8106	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1	
13206 846-8107	13206 846-8107	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,797	Each	10%	\$7,018	Other	F1	
13206 846-8108	13206 846-8108	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,975	Each	10%	\$12,578	Other	F1	
13206 846-8109	13206 846-8109	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,555	Each	10%	\$3,199	Other	F1	
13206 846-8110	13206 846-8110	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,478	Each	10%	\$3,130	Other	F1	
13206 846-8111	13206 846-8111	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1	
13206 846-8112	13206 846-8112	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,827	Each	10%	\$4,344	Other	F1	
13206 846-8113	13206 846-8113	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,492	Each	10%	\$4,943	Other	F1	
13206 846-8114	13206 846-8114	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,503	Each	10%	\$6,753	Other	F1	
13206 846-8115	13206 846-8115	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,043	Each	10%	\$8,139	Other	F1	
13206 846-8116	13206 846-8116	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,478	Each	10%	\$4,030	Other	F1	
13206 846-8117	13206 846-8117	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,928	Each	10%	\$1,735	Other	F1	
13206 846-8118	13206 846-8118	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,753	Each	10%	\$2,477	Other	F1	
13206 846-8119	13206 846-8119	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,238	Each	10%	\$7,414	Other	F1	
13206 846-8120	13206 846-8120	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,883	Each	10%	\$2,594	Other	F1	
13206 846-8121	13206 846-8121	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,702	Each	10%	\$2,432	Other	F1	
13206 846-8122	13206 846-8122	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,952	Each	10%	\$3,557	Other	F1	
13206 846-8123	13206 846-8123	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,719	Each	10%	\$8,747	Other	F1	
13206 846-8124	13206 846-8124	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,276	Each	10%	\$9,248	Other	F1	
13206 846-8125	13206 846-8125	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1	
13206 846-8126	13206 846-8126	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,032	Each	10%	\$5,429	Other	F1	
13206 846-8127	13206 846-8127	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,743	Each	10%	\$1,568	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	\$0	L(Column 1*Column K)	Product Category (if applicable)
				Base price from Base Price Source			0-100		
13206 846-8128	13206 846-8128	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,074	Each	10%	\$5,467	Other	F1
13206 846-8129	13206 846-8129	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,578	Each	10%	\$3,220	Other	F1
13206 846-8130	13206 846-8130	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,196	Other	F1
13206 846-8131	13206 846-8131	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,703	Each	10%	\$5,133	Other	F1
13206 846-8132	13206 846-8132	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1
13206 846-8133	13206 846-8133	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,555	Each	10%	\$5,899	Other	F1
13206 846-8134	13206 846-8134	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1
13206 846-8135	13206 846-8135	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,305	Each	10%	\$5,674	Other	F1
13206 846-8136	13206 846-8136	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,790	Each	10%	\$4,311	Other	F1
13206 846-8137	13206 846-8137	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$968	Each	10%	\$871	Other	F1
13206 846-8138	13206 846-8138	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,961	Each	10%	\$3,565	Other	F1
13206 846-8139	13206 846-8139	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,882	Each	10%	\$1,694	Other	F1
13206 846-8140	13206 846-8140	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,814	Each	10%	\$3,433	Other	F1
13206 846-8141	13206 846-8141	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,624	Each	10%	\$5,062	Other	F1
13206 846-8142	13206 846-8142	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,190	Each	10%	\$2,871	Other	F1
13206 846-8143	13206 846-8143	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,641	Each	10%	\$4,177	Other	F1
13206 846-8144	13206 846-8144	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,613	Each	10%	\$4,151	Other	F1
13206 846-8145	13206 846-8145	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,994	Each	10%	\$2,694	Other	F1
13206 846-8146	13206 846-8146	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,793	Each	10%	\$1,614	Other	F1
13206 846-8147	13206 846-8147	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,291	Each	10%	\$2,962	Other	F1
13206 846-8148	13206 846-8148	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,977	Each	10%	\$2,680	Other	F1
13206 846-8149	13206 846-8149	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,110	Each	10%	\$3,699	Other	F1
13206 846-8150	13206 846-8150	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$16,600	Each	10%	\$14,940	Other	F1
13206 846-8151	13206 846-8151	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1
13206 846-8152	13206 846-8152	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,571	Each	10%	\$1,414	Other	F1
13206 846-8153	13206 846-8153	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1
13206 846-8154	13206 846-8154	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,668	Each	10%	\$3,301	Other	F1
13206 846-8155	13206 846-8155	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,645	Each	10%	\$4,180	Other	F1
13206 846-8156	13206 846-8156	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,201	Each	10%	\$1,981	Other	F1
13206 846-8157	13206 846-8157	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,316	Each	10%	\$2,985	Other	F1
13206 846-8158	13206 846-8158	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1
13206 846-8159	13206 846-8159	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,947	Each	10%	\$6,253	Other	F1
13206 846-8160	13206 846-8160	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,849	Each	10%	\$5,264	Other	F1
13206 846-8161	13206 846-8161	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1
13206 846-8162	13206 846-8162	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,341	Each	10%	\$4,807	Other	F1
13206 846-8163	13206 846-8163	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,432	Each	10%	\$6,689	Other	F1
13206 846-8164	13206 846-8164	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,225	Each	10%	\$6,503	Other	F1
13206 846-8165	13206 846-8165	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,510	Each	10%	\$4,959	Other	F1
13206 846-8166	13206 846-8166	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1
13206 846-8167	13206 846-8167	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,934	Each	10%	\$2,640	Other	F1
13206 846-8168	13206 846-8168	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1
13206 846-8169	13206 846-8169	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,836	Each	10%	\$4,352	Other	F1
13206 846-8170	13206 846-8170	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,097	Each	10%	\$5,487	Other	F1
13206 846-8171	13206 846-8171	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,764	Each	10%	\$4,288	Other	F1
13206 846-8172	13206 846-8172	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,315	Each	10%	\$2,984	Other	F1
13206 846-8173	13206 846-8173	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,928	Each	10%	\$16,135	Other	F1
13206 846-8174	13206 846-8174	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,264	Each	10%	\$15,537	Other	F1
13206 846-8175	13206 846-8175	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K (REQUIRED) use drop-down	
13206 846-8176	13206 846-8176	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,122	Each	10%	\$1,010	Other	F1	
13206 846-8177	13206 846-8177	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,315	Each	10%	\$2,984	Other	F1	
13206 846-8178	13206 846-8178	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,479	Each	10%	\$2,231	Other	F1	
13206 846-8179	13206 846-8179	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$3,903	Each	10%	\$3,513	Other	F1	
13206 846-8180	13206 846-8180	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$9,975	Each	10%	\$8,978	Other	F1	
13206 846-8181	13206 846-8181	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$5,145	Each	10%	\$4,631	Other	F1	
13206 846-8182	13206 846-8182	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$3,169	Each	10%	\$2,852	Other	F1	
13206 846-8183	13206 846-8183	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,020	Each	10%	\$1,818	Other	F1	
13206 846-8184	13206 846-8184	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$2,858	Each	10%	\$2,573	Other	F1	
13206 846-8185	13206 846-8185	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13206 846-8186	13206 846-8186	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13206 846-8187	13206 846-8187	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8188	13206 846-8188	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8189	13206 846-8189	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13206 846-8190	13206 846-8190	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8191	13206 846-8191	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8192	13206 846-8192	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13206 846-8193	13206 846-8193	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8194	13206 846-8194	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8195	13206 846-8195	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$1,533	Each	10%	\$1,380	Other	F1	
13206 846-8196	13206 846-8196	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$3,216	Each	10%	\$2,894	Other	F1	
13206 846-8197	13206 846-8197	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$2,896	Each	10%	\$2,607	Other	F1	
13206 846-8198	13206 846-8198	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$6,114	Each	10%	\$5,502	Other	F1	
13206 846-8199	13206 846-8199	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,193	Each	10%	\$2,874	Other	F1	
13206 846-8200	13206 846-8200	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$3,625	Each	10%	\$3,262	Other	F1	
13206 846-8201	13206 846-8201	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$10,687	Each	10%	\$9,618	Other	F1	
13206 846-8202	13206 846-8202	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$4,335	Each	10%	\$3,902	Other	F1	
13206 846-8203	13206 846-8203	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$2,917	Each	10%	\$2,626	Other	F1	
13206 846-8204	13206 846-8204	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,720	Each	10%	\$1,548	Other	F1	
13206 846-8205	13206 846-8205	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,096	Each	10%	\$2,787	Other	F1	
13206 846-8206	13206 846-8206	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$3,342	Each	10%	\$3,008	Other	F1	
13206 846-8207	13206 846-8207	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$4,509	Each	10%	\$4,058	Other	F1	
13206 846-8208	13206 846-8208	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$7,738	Each	10%	\$6,964	Other	F1	
13206 846-8209	13206 846-8209	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$11,116	Each	10%	\$10,004	Other	F1	
13206 846-8210	13206 846-8210	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8211	13206 846-8211	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13206 846-8212	13206 846-8212	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8213	13206 846-8213	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8214	13206 846-8214	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13206 846-8215	13206 846-8215	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8216	13206 846-8216	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8217	13206 846-8217	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8218	13206 846-8218	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8219	13206 846-8219	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8220	13206 846-8220	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8221	13206 846-8221	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8222	13206 846-8222	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13206 846-8223	13206 846-8223	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13206 846-8224	13206 846-8224	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8225	13206 846-8225	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8226	13206 846-8226	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13206 846-8227	13206 846-8227	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13206 846-8228	13206 846-8228	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13206 846-8229	13206 846-8229	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13206 846-8230	13206 846-8230	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8231	13206 846-8231	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13206 846-8232	13206 846-8232	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13206 846-8233	13206 846-8233	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13206 846-8234	13206 846-8234	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8235	13206 846-8235	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8236	13206 846-8236	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13206 846-8237	13206 846-8237	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 846-8238	13206 846-8238	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8239	13206 846-8239	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8240	13206 846-8240	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8241	13206 846-8241	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8242	13206 846-8242	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8243	13206 846-8243	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8244	13206 846-8244	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8245	13206 846-8245	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8246	13206 846-8246	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8247	13206 846-8247	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8248	13206 846-8248	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8249	13206 846-8249	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8250	13206 846-8250	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8251	13206 846-8251	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8252	13206 846-8252	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8253	13206 846-8253	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8254	13206 846-8254	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8255	13206 846-8255	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8256	13206 846-8256	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8257	13206 846-8257	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8258	13206 846-8258	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8259	13206 846-8259	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8260	13206 846-8260	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8261	13206 846-8261	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8262	13206 846-8262	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8263	13206 846-8263	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8264	13206 846-8264	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8265	13206 846-8265	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8266	13206 846-8266	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8267	13206 846-8267	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8268	13206 846-8268	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8269	13206 846-8269	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8270	13206 846-8270	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$1,151	Each	10%	\$1,036	Other	F1
13206 846-8271	13206 846-8271	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,119	Each	10%	\$1,907	Other	F1
13206 846-8272	13206 846-8272	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8273	13206 846-8273	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8274	13206 846-8274	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8275	13206 846-8275	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8276	13206 846-8276	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8277	13206 846-8277	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8278	13206 846-8278	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8279	13206 846-8279	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column	ALJP Proposed Price/UoM (Calculated)		
13206 846-8280	13206 846-8280	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8281	13206 846-8281	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1		
13206 846-8282	13206 846-8282	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8283	13206 846-8283	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8284	13206 846-8284	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8285	13206 846-8285	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8286	13206 846-8286	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8287	13206 846-8287	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8288	13206 846-8288	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8289	13206 846-8289	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8290	13206 846-8290	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8291	13206 846-8291	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1		
13206 846-8292	13206 846-8292	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$10,773	Each	10%	\$9,696	Other	F1		
13206 846-8293	13206 846-8293	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,772	Each	10%	\$2,495	Other	F1		
13206 846-8294	13206 846-8294	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$11,561	Each	10%	\$10,405	Other	F1		
13206 846-8295	13206 846-8295	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1		
13206 846-8296	13206 846-8296	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,228	Each	10%	\$2,905	Other	F1		
13206 846-8297	13206 846-8297	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,497	Each	10%	\$6,748	Other	F1		
13206 846-8298	13206 846-8298	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1		
13206 846-8299	13206 846-8299	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,268	Each	10%	\$3,842	Other	F1		
13206 846-8300	13206 846-8300	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,992	Other	F1		
13206 846-8301	13206 846-8301	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,007	Each	10%	\$905	Other	F1		
13206 846-8302	13206 846-8302	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,114	Each	10%	\$6,403	Other	F1		
13206 846-8303	13206 846-8303	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1		
13206 846-8304	13206 846-8304	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,013	Each	10%	\$4,511	Other	F1		
13206 846-8305	13206 846-8305	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,084	Each	10%	\$3,676	Other	F1		
13206 846-8306	13206 846-8306	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,940	Each	10%	\$3,546	Other	F1		
13206 846-8307	13206 846-8307	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,359	Each	10%	\$8,423	Other	F1		
13206 846-8308	13206 846-8308	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,785	Each	10%	\$3,406	Other	F1		
13206 846-8309	13206 846-8309	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,056	Each	10%	\$5,450	Other	F1		
13206 846-8310	13206 846-8310	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,260	Each	10%	\$5,634	Other	F1		
13206 846-8311	13206 846-8311	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1		
13206 846-8312	13206 846-8312	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other	F1		
13206 846-8313	13206 846-8313	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,618	Each	10%	\$2,356	Other	F1		
13206 846-8314	13206 846-8314	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,999	Each	10%	\$8,099	Other	F1		
13206 846-8315	13206 846-8315	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1		
13206 846-8316	13206 846-8316	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,517	Each	10%	\$2,265	Other	F1		
13206 846-8317	13206 846-8317	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,800	Each	10%	\$5,220	Other	F1		
13206 846-8318	13206 846-8318	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1		
13206 846-8319	13206 846-8319	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,812	Each	10%	\$1,631	Other	F1		
13206 846-8320	13206 846-8320	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,213	Each	10%	\$2,892	Other	F1		
13206 846-8321	13206 846-8321	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,071	Each	10%	\$2,763	Other	F1		
13206 846-8322	13206 846-8322	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1		
13206 846-8323	13206 846-8323	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,844	Each	10%	\$9,759	Other	F1		
13206 846-8324	13206 846-8324	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,722	Each	10%	\$5,149	Other	F1		
13206 846-8325	13206 846-8325	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,438	Each	10%	\$12,094	Other	F1		
13206 846-8326	13206 846-8326	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,374	Each	10%	\$9,337	Other	F1		
13206 846-8327	13206 846-8327	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,215	Each	10%	\$1,993	Other	F1		
13206 846-8328	13206 846-8328	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1		
13206 846-8329	13206 846-8329	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,072	Each	10%	\$1,865	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206_846-8330	13206_846-8330	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,654	Each	10%	\$1,489	Other	F1
13206_846-8331	13206_846-8331	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$938	Each	10%	\$844	Other	F1
13206_846-8332	13206_846-8332	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$8,097	Each	10%	\$7,287	Other	F1
13206_846-8333	13206_846-8333	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
13206_846-8334	13206_846-8334	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,423	Each	10%	\$3,081	Other	F1
13206_846-8335	13206_846-8335	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,066	Each	10%	\$3,859	Other	F1
13206_846-8336	13206_846-8336	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,628	Each	10%	\$6,865	Other	F1
13206_846-8337	13206_846-8337	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,933	Each	10%	\$7,140	Other	F1
13206_846-8338	13206_846-8338	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,657	Each	10%	\$4,191	Other	F1
13206_846-8339	13206_846-8339	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,301	Each	10%	\$3,871	Other	F1
13206_846-8340	13206_846-8340	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,856	Each	10%	\$1,671	Other	F1
13206_846-8341	13206_846-8341	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,683	Each	10%	\$6,915	Other	F1
13206_846-8342	13206_846-8342	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,228	Each	10%	\$3,806	Other	F1
13206_846-8343	13206_846-8343	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,620	Each	10%	\$2,358	Other	F1
13206_846-8344	13206_846-8344	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,785	Each	10%	\$1,607	Other	F1
13206_846-8345	13206_846-8345	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,046	Each	10%	\$941	Other	F1
13206_846-8346	13206_846-8346	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1
13206_846-8347	13206_846-8347	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,513	Each	10%	\$13,062	Other	F1
13206_846-8348	13206_846-8348	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
13206_846-8349	13206_846-8349	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,949	Each	10%	\$4,454	Other	F1
13206_846-8350	13206_846-8350	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,104	Each	10%	\$4,594	Other	F1
13206_846-8351	13206_846-8351	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
13206_846-8352	13206_846-8352	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,815	Each	10%	\$11,534	Other	F1
13206_846-8353	13206_846-8353	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,470	Each	10%	\$3,123	Other	F1
13206_846-8354	13206_846-8354	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8355	13206_846-8355	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8356	13206_846-8356	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8357	13206_846-8357	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8358	13206_846-8358	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8359	13206_846-8359	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8360	13206_846-8360	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8361	13206_846-8361	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8362	13206_846-8362	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8363	13206_846-8363	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8364	13206_846-8364	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8365	13206_846-8365	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8366	13206_846-8366	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8367	13206_846-8367	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206_846-8368	13206_846-8368	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 846-8369	13206 846-8369	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8370	13206 846-8370	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8371	13206 846-8371	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8372	13206 846-8372	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8373	13206 846-8373	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8374	13206 846-8374	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,713	Each	10%	\$6,041	Other	F1
13206 846-8375	13206 846-8375	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,689	Each	10%	\$1,520	Other	F1
13206 846-8376	13206 846-8376	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt- Maint	\$6,928	Each	10%	\$6,235	Other	F1
13206 846-8377	13206 846-8377	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser- Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1
13206 846-8378	13206 846-8378	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,109	Each	10%	\$998	Other	F1
13206 846-8379	13206 846-8379	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8380	13206 846-8380	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13206 846-8381	13206 846-8381	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13206 846-8382	13206 846-8382	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8383	13206 846-8383	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8384	13206 846-8384	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8385	13206 846-8385	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt- Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8386	13206 846-8386	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8387	13206 846-8387	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8388	13206 846-8388	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8389	13206 846-8389	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8390	13206 846-8390	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8391	13206 846-8391	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8392	13206 846-8392	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8393	13206 846-8393	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8394	13206 846-8394	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8395	13206 846-8395	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8396	13206 846-8396	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8397	13206 846-8397	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8398	13206 846-8398	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8399	13206 846-8399	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU- Sftwr Spt-Maint	\$2,718	Each	10%	\$2,446	Other	F1
13206 846-8400	13206 846-8400	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser- Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1
13206 846-8401	13206 846-8401	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,608	Each	10%	\$13,147	Other	F1
13206 846-8402	13206 846-8402	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8403	13206 846-8403	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8404	13206 846-8404	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8405	13206 846-8405	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8406	13206 846-8406	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8407	13206 846-8407	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt- Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8408	13206 846-8408	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8409	13206 846-8409	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 846-8410	13206 846-8410	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8411	13206 846-8411	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8412	13206 846-8412	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8413	13206 846-8413	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8414	13206 846-8414	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8415	13206 846-8415	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8416	13206 846-8416	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8417	13206 846-8417	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8418	13206 846-8418	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8419	13206 846-8419	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8420	13206 846-8420	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8421	13206 846-8421	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8422	13206 846-8422	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,066	Each	10%	\$959	Other	F1
13206 846-8423	13206 846-8423	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,051	Each	10%	\$2,746	Other	F1
13206 846-8424	13206 846-8424	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
13206 846-8425	13206 846-8425	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8426	13206 846-8426	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8427	13206 846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8428	13206 846-8428	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8429	13206 846-8429	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8430	13206 846-8430	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8431	13206 846-8431	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8432	13206 846-8432	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8433	13206 846-8433	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8434	13206 846-8434	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8435	13206 846-8435	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8436	13206 846-8436	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8437	13206 846-8437	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8438	13206 846-8438	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8439	13206 846-8439	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8440	13206 846-8440	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8441	13206 846-8441	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8442	13206 846-8442	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8443	13206 846-8443	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8444	13206 846-8444	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13206 846-8445	13206 846-8445	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$9,243	Each	10%	\$8,318	Other	F1
13206 846-8446	13206 846-8446	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,192	Each	10%	\$3,773	Other	F1
13206 846-8447	13206 846-8447	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,482	Each	10%	\$6,734	Other	F1
13206 846-8448	13206 846-8448	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,786	Each	10%	\$1,608	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K)		
13206 846-8449	13206 846-8449	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$9,782	Each	10%	\$8,804	Other	F1	
13206 846-8450	13206 846-8450	HyperConverged Infra	63 Months ProSupport Plus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1	
13206 846-8451	13206 846-8451	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,558	Each	10%	\$7,702	Other	F1	
13206 846-8452	13206 846-8452	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1	
13206 846-8453	13206 846-8453	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1	
13206 846-8454	13206 846-8454	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,069	Each	10%	\$5,462	Other	F1	
13206 846-8455	13206 846-8455	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1	
13206 846-8456	13206 846-8456	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1	
13206 846-8457	13206 846-8457	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,996	Each	10%	\$1,796	Other	F1	
13206 846-8458	13206 846-8458	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,205	Each	10%	\$6,485	Other	F1	
13206 846-8459	13206 846-8459	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,900	Each	10%	\$8,010	Other	F1	
13206 846-8460	13206 846-8460	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1	
13206 846-8461	13206 846-8461	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,165	Each	10%	\$6,448	Other	F1	
13206 846-8462	13206 846-8462	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,531	Each	10%	\$6,778	Other	F1	
13206 846-8463	13206 846-8463	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,825	Each	10%	\$10,643	Other	F1	
13206 846-8464	13206 846-8464	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,582	Each	10%	\$2,324	Other	F1	
13206 846-8465	13206 846-8465	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,479	Each	10%	\$2,231	Other	F1	
13206 846-8466	13206 846-8466	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,451	Each	10%	\$6,706	Other	F1	
13206 846-8467	13206 846-8467	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1	
13206 847-2862	13206 847-2862	HyperConverged Infra	ProDeploy Dell EMC VxRail - Remote	\$1,352	Each	10%	\$1,217	Other	F1	
13206 847-2871	13206 847-2871	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Req ProDeploy Remote) - Remote	\$366	Each	10%	\$329	Other	F1	
13206 847-7636	13206 847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%	\$4,801	Other	F1	
13206 847-7637	13206 847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%	\$4,801	Other	F1	
13206 847-7638	13206 847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%	\$5,601	Other	F1	
13206 847-7639	13206 847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%	\$2,400	Other	F1	
13206 847-7640	13206 847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%	\$800	Other	F1	
13206 847-7641	13206 847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%	\$1,600	Other	F1	
13206 847-7642	13206 847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%	\$2,400	Other	F1	
13206 847-7643	13206 847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%	\$3,200	Other	F1	
13206 847-7644	13206 847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%	\$4,001	Other	F1	
13206 847-7645	13206 847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%	\$5,601	Other	F1	
13206 847-7646	13206 847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$889	Each	10%	\$800	Other	F1	
13206 847-7647	13206 847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%	\$3,200	Other	F1	
13206 847-7648	13206 847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%	\$4,001	Other	F1	
13206 847-7651	13206 847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%	\$1,600	Other	F1	
13206 847-7652	13206 847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1	
13206 847-7653	13206 847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1	
13206 847-7656	13206 847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1	
13206 847-7657	13206 847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1	
13206 847-7658	13206 847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1	
13206 847-7665	13206 847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%	\$1,885	Other	F1	
13206 847-7666	13206 847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%	\$2,199	Other	F1	
13206 847-7674	13206 847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1	
13206 847-7675	13206 847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1	
13206 847-7676	13206 847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%	\$314	Other	F1	
13206 847-7677	13206 847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%	\$628	Other	F1	
13206 847-7678	13206 847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%	\$942	Other	F1	
13206 847-7679	13206 847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%	\$1,256	Other	F1	
13206 847-7682	13206 847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%	\$1,885	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206 847-7683	13206 847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%	\$2,199	Other	F1
13206 847-7684	13206 847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%	\$1,571	Other	F1
13206 847-7685	13206 847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%	\$628	Other	F1
13206 847-7686	13206 847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%	\$942	Other	F1
13206 847-7687	13206 847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%	\$1,256	Other	F1
13206 847-7688	13206 847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%	\$1,571	Other	F1
13206 847-7691	13206 847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%	\$314	Other	F1
13206 847-7692	13206 847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
13206 847-7693	13206 847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13206 847-7694	13206 847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13206 847-7695	13206 847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
13206 847-7697	13206 847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
13206 847-7698	13206 847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13206 847-7699	13206 847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
13206 936-5359	13206 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13206 951-2015	13206 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13206 975-3461	13206 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13206 989-3439	13206 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13206 992-6149	13206 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13207 007-1527	13207 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13207 009-4364	13207 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13207 009-4877	13207 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13207 460-5909	13207 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13207 460-8530	13207 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13207 460-9052	13207 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13207 460-9900	13207 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13207 461-0497	13207 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13207 468-8015	13207 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13207 468-8016	13207 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13207 468-8017	13207 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13207 468-8018	13207 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13207 468-8019	13207 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13207 806-7308	13207 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13207 812-4031	13207 812-4031	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
13207 812-4032	13207 812-4032	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1
13207 812-4033	13207 812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13207 821-9783	13207 821-9783	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$85	Each	10%	\$77	Other	F1
13207 821-9784	13207 821-9784	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$515	Each	10%	\$464	Other	F1
13207 821-9786	13207 821-9786	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$489	Each	10%	\$440	Other	F1
13207 821-9788	13207 821-9788	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$882	Each	10%	\$794	Other	F1
13207 821-9789	13207 821-9789	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$1,489	Each	10%	\$1,340	Other	F1
13207 821-9790	13207 821-9790	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$1,459	Each	10%	\$1,313	Other	F1
13207 821-9791	13207 821-9791	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,408	Each	10%	\$1,267	Other	F1
13207 821-9792	13207 821-9792	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,387	Each	10%	\$1,248	Other	F1
13207 821-9793	13207 821-9793	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$374	Each	10%	\$337	Other	F1
13207 821-9794	13207 821-9794	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$170	Each	10%	\$153	Other	F1
13207 821-9795	13207 821-9795	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$136	Each	10%	\$122	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13207 821-9796	13207 821-9796	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$165	Each	10%	\$149	Other	F1	
13207 821-9797	13207 821-9797	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$157	Each	10%	\$141	Other	F1	
13207 821-9799	13207 821-9799	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$274	Each	10%	\$247	Other	F1	
13207 821-9800	13207 821-9800	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$207	Each	10%	\$186	Other	F1	
13207 821-9801	13207 821-9801	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$211	Each	10%	\$190	Other	F1	
13207 821-9802	13207 821-9802	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$789	Each	10%	\$710	Other	F1	
13207 821-9803	13207 821-9803	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$802	Each	10%	\$722	Other	F1	
13207 821-9804	13207 821-9804	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$615	Each	10%	\$554	Other	F1	
13207 821-9805	13207 821-9805	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$1,133	Each	10%	\$1,020	Other	F1	
13207 821-9806	13207 821-9806	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$1,836	Each	10%	\$1,652	Other	F1	
13207 821-9807	13207 821-9807	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$1,576	Each	10%	\$1,418	Other	F1	
13207 821-9808	13207 821-9808	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$517	Each	10%	\$465	Other	F1	
13207 821-9810	13207 821-9810	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$639	Each	10%	\$575	Other	F1	
13207 821-9812	13207 821-9812	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$1,863	Each	10%	\$1,677	Other	F1	
13207 821-9813	13207 821-9813	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$1,593	Each	10%	\$1,434	Other	F1	
13207 821-9814	13207 821-9814	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$120	Each	10%	\$108	Other	F1	
13207 821-9815	13207 821-9815	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$150	Each	10%	\$135	Other	F1	
13207 821-9816	13207 821-9816	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$143	Each	10%	\$129	Other	F1	
13207 821-9817	13207 821-9817	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$149	Each	10%	\$134	Other	F1	
13207 821-9819	13207 821-9819	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$262	Each	10%	\$236	Other	F1	
13207 821-9820	13207 821-9820	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$197	Each	10%	\$177	Other	F1	
13207 821-9821	13207 821-9821	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$200	Each	10%	\$180	Other	F1	
13207 821-9822	13207 821-9822	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$1,094	Each	10%	\$985	Other	F1	
13207 821-9823	13207 821-9823	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$1,107	Each	10%	\$996	Other	F1	
13207 821-9824	13207 821-9824	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$646	Each	10%	\$581	Other	F1	
13207 821-9825	13207 821-9825	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$592	Each	10%	\$533	Other	F1	
13207 821-9826	13207 821-9826	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,062	Each	10%	\$956	Other	F1	
13207 821-9827	13207 821-9827	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,005	Each	10%	\$905	Other	F1	
13207 821-9828	13207 821-9828	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,554	Each	10%	\$1,399	Other	F1	
13207 821-9829	13207 821-9829	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,493	Each	10%	\$1,344	Other	F1	
13207 821-9830	13207 821-9830	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,606	Each	10%	\$1,445	Other	F1	
13207 821-9831	13207 821-9831	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,557	Each	10%	\$1,401	Other	F1	
13207 821-9832	13207 821-9832	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$322	Each	10%	\$290	Other	F1	
13207 821-9833	13207 821-9833	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$402	Each	10%	\$362	Other	F1	
13207 821-9834	13207 821-9834	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$554	Each	10%	\$499	Other	F1	
13207 821-9835	13207 821-9835	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$443	Each	10%	\$399	Other	F1	
13207 821-9836	13207 821-9836	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$673	Each	10%	\$606	Other	F1	
13207 821-9837	13207 821-9837	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$616	Each	10%	\$554	Other	F1	
13207 821-9838	13207 821-9838	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$1,022	Each	10%	\$920	Other	F1	
13207 821-9839	13207 821-9839	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$968	Each	10%	\$871	Other	F1	
13207 821-9840	13207 821-9840	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$1,245	Each	10%	\$1,121	Other	F1	
13207 821-9841	13207 821-9841	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$1,295	Each	10%	\$1,166	Other	F1	
13207 821-9842	13207 821-9842	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$1,946	Each	10%	\$1,751	Other	F1	
13207 821-9843	13207 821-9843	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$2,008	Each	10%	\$1,807	Other	F1	
13207 821-9844	13207 821-9844	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1	\$0	Each	10%	\$0	Other	F1	
13207 821-9845	13207 821-9845	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0	Other	F1	
13207 825-5220	13207 825-5220	HyperConverged Infra	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%	\$509	Other	F1	
13207 843-9309	13207 843-9309	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,924	Each	10%	\$3,532	Other	F1	
13207 843-9310	13207 843-9310	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$3,924	Each	10%	\$3,532	Other	F1	
13207 843-9311	13207 843-9311	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$4,578	Each	10%	\$4,120	Other	F1	
13207 843-9312	13207 843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	Other	F1	
13207 843-9313	13207 843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	Other	F1	
13207 843-9314	13207 843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	Other	F1	
13207 843-9315	13207 843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	Other	F1	
13207 843-9316	13207 843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	Other	F1	
13207 843-9317	13207 843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	Other	F1	
13207 843-9318	13207 843-9318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,578	Each	10%	\$4,120	Other	F1	
13207 843-9319	13207 843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13207_843-9320	13207_843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	Other	F1	
13207_843-9321	13207_843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	Other	F1	
13207_843-9324	13207_843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	Other	F1	
13207_843-9325	13207_843-9325	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,752	Each	10%	\$1,577	Other	F1	
13207_843-9326	13207_843-9326	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,044	Each	10%	\$1,840	Other	F1	
13207_843-9329	13207_843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1	
13207_843-9330	13207_843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1	
13207_843-9331	13207_843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1	
13207_843-9338	13207_843-9338	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,308	Each	10%	\$1,177	Other	F1	
13207_843-9339	13207_843-9339	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,526	Each	10%	\$1,373	Other	F1	
13207_843-9347	13207_843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1	
13207_843-9348	13207_843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1	
13207_843-9349	13207_843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1	
13207_843-9350	13207_843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1	
13207_843-9351	13207_843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1	
13207_843-9352	13207_843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1	
13207_843-9355	13207_843-9355	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,308	Each	10%	\$1,177	Other	F1	
13207_843-9356	13207_843-9356	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,526	Each	10%	\$1,373	Other	F1	
13207_843-9357	13207_843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1	
13207_843-9358	13207_843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1	
13207_843-9359	13207_843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1	
13207_843-9360	13207_843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1	
13207_843-9361	13207_843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1	
13207_843-9364	13207_843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1	
13207_843-9365	13207_843-9365	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,044	Each	10%	\$1,840	Other	F1	
13207_843-9366	13207_843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1	
13207_843-9367	13207_843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1	
13207_843-9368	13207_843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1	
13207_843-9370	13207_843-9370	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,752	Each	10%	\$1,577	Other	F1	
13207_843-9371	13207_843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1	
13207_843-9372	13207_843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1	
13207_844-7624	13207_844-7624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7625	13207_844-7625	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7626	13207_844-7626	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7627	13207_844-7627	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7628	13207_844-7628	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7629	13207_844-7629	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7630	13207_844-7630	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7631	13207_844-7631	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7640	13207_844-7640	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7641	13207_844-7641	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7642	13207_844-7642	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7643	13207_844-7643	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7648	13207_844-7648	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7649	13207_844-7649	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7650	13207_844-7650	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7651	13207_844-7651	HyperConverged Infra	Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7654	13207_844-7654	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7655	13207_844-7655	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7656	13207_844-7656	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27	\$99,999	Each	10%	\$89,999	Other	F1	
13207_844-7659	13207_844-7659	HyperConverged Infra	Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_845-2675	13207_845-2675	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13207_845-2676	13207_845-2676	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$637	Each	10%	\$573	Other	F1	
13207_845-2677	13207_845-2677	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$509	Each	10%	\$458	Other	F1	
13207_845-2678	13207_845-2678	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$806	Each	10%	\$725	Other	F1	
13207_845-2679	13207_845-2679	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$729	Each	10%	\$656	Other	F1	
13207_845-2680	13207_845-2680	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$1,218	Each	10%	\$1,096	Other	F1	
13207_845-2681	13207_845-2681	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$1,142	Each	10%	\$1,028	Other	F1	
13207_845-2682	13207_845-2682	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$1,434	Each	10%	\$1,291	Other	F1	
13207_845-2683	13207_845-2683	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$1,504	Each	10%	\$1,354	Other	F1	
13207_845-2684	13207_845-2684	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$1,741	Each	10%	\$1,567	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13207_845-2684	13207_845-2684	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$1,809	Each	10%	\$1,628	Other	F1
13207_845-2687	13207_845-2687	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$532	Each	10%	\$479	Other	F1
13207_845-2688	13207_845-2688	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$240	Each	10%	\$216	Other	F1
13207_845-2689	13207_845-2689	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$482	Each	10%	\$434	Other	F1
13207_845-2690	13207_845-2690	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$192	Each	10%	\$173	Other	F1
13207_845-2691	13207_845-2691	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$821	Each	10%	\$739	Other	F1
13207_845-2692	13207_845-2692	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$770	Each	10%	\$693	Other	F1
13207_845-2693	13207_845-2693	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$1,236	Each	10%	\$1,112	Other	F1
13207_845-2694	13207_845-2694	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,179	Each	10%	\$1,061	Other	F1
13207_845-2695	13207_845-2695	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$1,633	Each	10%	\$1,470	Other	F1
13207_845-2696	13207_845-2696	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$1,573	Each	10%	\$1,416	Other	F1
13207_847-7636	13207_847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%	\$4,801	Other	F1
13207_847-7637	13207_847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%	\$4,801	Other	F1
13207_847-7638	13207_847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%	\$5,601	Other	F1
13207_847-7639	13207_847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%	\$2,400	Other	F1
13207_847-7640	13207_847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%	\$800	Other	F1
13207_847-7641	13207_847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%	\$1,600	Other	F1
13207_847-7642	13207_847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%	\$2,400	Other	F1
13207_847-7643	13207_847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%	\$3,200	Other	F1
13207_847-7644	13207_847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%	\$4,001	Other	F1
13207_847-7645	13207_847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%	\$5,601	Other	F1
13207_847-7646	13207_847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$889	Each	10%	\$800	Other	F1
13207_847-7647	13207_847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%	\$3,200	Other	F1
13207_847-7648	13207_847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%	\$4,001	Other	F1
13207_847-7651	13207_847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%	\$1,600	Other	F1
13207_847-7652	13207_847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
13207_847-7653	13207_847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
13207_847-7656	13207_847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
13207_847-7657	13207_847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
13207_847-7658	13207_847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
13207_847-7665	13207_847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%	\$1,885	Other	F1
13207_847-7666	13207_847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%	\$2,199	Other	F1
13207_847-7674	13207_847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
13207_847-7675	13207_847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
13207_847-7676	13207_847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%	\$314	Other	F1
13207_847-7677	13207_847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%	\$628	Other	F1
13207_847-7678	13207_847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%	\$942	Other	F1
13207_847-7679	13207_847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%	\$1,256	Other	F1
13207_847-7682	13207_847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%	\$1,885	Other	F1
13207_847-7683	13207_847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%	\$2,199	Other	F1
13207_847-7684	13207_847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%	\$1,571	Other	F1
13207_847-7685	13207_847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%	\$628	Other	F1
13207_847-7686	13207_847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%	\$942	Other	F1
13207_847-7687	13207_847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%	\$1,256	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13207_847-7688	13207_847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%	\$1,571	Other	F1
13207_847-7691	13207_847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%	\$314	Other	F1
13207_847-7692	13207_847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
13207_847-7693	13207_847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13207_847-7694	13207_847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13207_847-7695	13207_847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
13207_847-7697	13207_847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
13207_847-7698	13207_847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13207_847-7699	13207_847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
13207_951-2015	13207_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13207_975-3461	13207_975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13207_989-3439	13207_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13061_007-1527	13061_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13061_009-4364	13061_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13061_009-4877	13061_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13061_199-BCJZ	13061_199-BCJZ	HyperConverged Infra	ProSupport Plus 4Hr Mission Critical Dell Technologies Cloud Platform VCF on VxRail	\$399,987	Each	10%	\$359,988	Other	F1
13061_199-BCKB	13061_199-BCKB	HyperConverged Infra	ProSupport Plus 4Hr Mission Critical Dell Technologies Cloud Platform VCF on VxRail	\$399,987	Each	10%	\$359,988	Other	F1
13061_460-5909	13061_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13061_460-8530	13061_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13061_460-9052	13061_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13061_460-9900	13061_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13061_461-0497	13061_461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13061_467-1489	13061_467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
13061_467-1490	13061_467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
13061_467-1491	13061_467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13061_467-1493	13061_467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
13061_467-1494	13061_467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
13061_467-1495	13061_467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
13061_467-1496	13061_467-1496	HyperConverged Infra	Global Portal English UK IrishLanguage System	\$0	Each	10%	\$0	Other	F1
13061_467-1497	13061_467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
13061_467-1498	13061_467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
13061_467-1499	13061_467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
13061_467-5589	13061_467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
13061_467-5590	13061_467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13061_467-5591	13061_467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13061_467-5592	13061_467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
13061_467-5594	13061_467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
13061_467-5598	13061_467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
13061_467-5599	13061_467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
13061_467-5600	13061_467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
13061_467-5601	13061_467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061.467-5602	13061.467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5603	13061.467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5604	13061.467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13061.467-5605	13061.467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5606	13061.467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5607	13061.467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5608	13061.467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5609	13061.467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5610	13061.467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5611	13061.467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5612	13061.467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5613	13061.467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5614	13061.467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5615	13061.467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13061.467-5616	13061.467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5617	13061.467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5618	13061.467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5619	13061.467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5620	13061.467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13061.467-5621	13061.467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
13061.467-5622	13061.467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
13061.467-5623	13061.467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13061.467-5684	13061.467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1
13061.467-5695	13061.467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5696	13061.467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5697	13061.467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
13061.467-5698	13061.467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5699	13061.467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5700	13061.467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5701	13061.467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5702	13061.467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5703	13061.467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5704	13061.467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5705	13061.467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5706	13061.467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5707	13061.467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5708	13061.467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5709	13061.467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5710	13061.467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5711	13061.467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5712	13061.467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
13061.467-5754	13061.467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
13061.467-5805	13061.467-5805	HyperConverged Infra	No Monitor (Global Portal)	\$0	Each	10%	\$0	Other	F1
13061.468-0383	13061.468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
13061.468-2472	13061.468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1
13061.468-3776	13061.468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
13061.468-4058	13061.468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
13061.468-7072	13061.468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13061.468-8015	13061.468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13061.468-8016	13061.468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13061.468-8017	13061.468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13061.468-8018	13061.468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13061.468-8019	13061.468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Other	Column N Product Category (if applicable)
13061-469-5598	13061-469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other		F1
13061-806-7308	13061-806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other		F1
13061-812-4011	13061-812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr	\$200	Each	10%	\$180	Other		F1
13061-812-4031	13061-812-4031	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other		F1
13061-812-4032	13061-812-4032	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other		F1
13061-812-4033	13061-812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other		F1
13061-819-0336	13061-819-0336	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other		F1
13061-819-0337	13061-819-0337	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,872	Each	10%	\$1,685	Other		F1
13061-819-0339	13061-819-0339	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,678	Each	10%	\$1,510	Other		F1
13061-819-0341	13061-819-0341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,574	Each	10%	\$2,317	Other		F1
13061-819-0342	13061-819-0342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,781	Each	10%	\$3,403	Other		F1
13061-819-0343	13061-819-0343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,580	Each	10%	\$3,222	Other		F1
13061-819-0344	13061-819-0344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4,778	Each	10%	\$4,300	Other		F1
13061-819-0345	13061-819-0345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,574	Each	10%	\$4,117	Other		F1
13061-819-0346	13061-819-0346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$781	Each	10%	\$703	Other		F1
13061-819-0347	13061-819-0347	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,524	Each	10%	\$5,872	Other		F1
13061-819-0348	13061-819-0348	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,220	Each	10%	\$4,698	Other		F1
13061-819-0349	13061-819-0349	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,653	Each	10%	\$9,588	Other		F1
13061-819-0350	13061-819-0350	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,543	Each	10%	\$8,589	Other		F1
13061-819-0352	13061-819-0352	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,647	Each	10%	\$13,182	Other		F1
13061-819-0353	13061-819-0353	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$19,642	Each	10%	\$17,678	Other		F1
13061-819-0354	13061-819-0354	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$20,745	Each	10%	\$18,671	Other		F1
13061-819-0355	13061-819-0355	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$24,649	Each	10%	\$22,184	Other		F1
13061-819-0356	13061-819-0356	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$25,749	Each	10%	\$23,174	Other		F1
13061-819-0357	13061-819-0357	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,270	Each	10%	\$2,043	Other		F1
13061-819-0358	13061-819-0358	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$3,508	Each	10%	\$3,157	Other		F1
13061-819-0359	13061-819-0359	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$4,925	Each	10%	\$4,433	Other		F1
13061-819-0360	13061-819-0360	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$6,325	Each	10%	\$5,693	Other		F1
13061-819-0361	13061-819-0361	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,152	Each	10%	\$1,037	Other		F1
13061-819-0363	13061-819-0363	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,530	Each	10%	\$2,277	Other		F1
13061-819-0365	13061-819-0365	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,196	Each	10%	\$4,676	Other		F1
13061-819-0366	13061-819-0366	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,601	Each	10%	\$5,941	Other		F1
13061-819-0367	13061-819-0367	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,349	Each	10%	\$5,714	Other		F1
13061-819-0368	13061-819-0368	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,935	Each	10%	\$7,142	Other		F1
13061-819-0369	13061-819-0369	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,580	Each	10%	\$10,422	Other		F1
13061-819-0370	13061-819-0370	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,906	Each	10%	\$11,615	Other		F1
13061-819-0372	13061-819-0372	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$17,843	Each	10%	\$16,059	Other		F1
13061-819-0373	13061-819-0373	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$23,927	Each	10%	\$21,534	Other		F1
13061-819-0374	13061-819-0374	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$25,242	Each	10%	\$22,718	Other		F1
13061-819-0375	13061-819-0375	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$30,028	Each	10%	\$27,025	Other		F1
13061-819-0376	13061-819-0376	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$31,338	Each	10%	\$28,204	Other		F1
13061-819-0377	13061-819-0377	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,797	Each	10%	\$1,617	Other		F1
13061-819-0378	13061-819-0378	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$1,606	Each	10%	\$1,445	Other		F1
13061-819-0379	13061-819-0379	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,679	Each	10%	\$2,411	Other		F1
13061-819-0380	13061-819-0380	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$2,485	Each	10%	\$2,237	Other		F1
13061-819-0381	13061-819-0381	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,694	Each	10%	\$3,325	Other		F1
13061-819-0382	13061-819-0382	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$3,491	Each	10%	\$3,142	Other		F1
13061-819-0383	13061-819-0383	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 51 Months	\$4,692	Each	10%	\$4,223	Other		F1
13061-819-0384	13061-819-0384	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years	\$4,485	Each	10%	\$4,037	Other		F1
13061-819-0385	13061-819-0385	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 63 Months	\$811	Each	10%	\$730	Other		F1
13061-819-0386	13061-819-0386	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,014	Each	10%	\$913	Other		F1
13061-819-0387	13061-819-0387	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$10,238	Each	10%	\$9,214	Other		F1
13061-819-0388	13061-819-0388	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,190	Each	10%	\$7,371	Other		F1
13061-819-0389	13061-819-0389	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$17,442	Each	10%	\$15,698	Other		F1
13061-819-0390	13061-819-0390	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$15,585	Each	10%	\$14,027	Other		F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 819-0391	13061 819-0391	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$25,561	Each	10%	\$23,005	Other	F1
13061 819-0392	13061 819-0392	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$23,708	Each	10%	\$21,337	Other	F1
13061 819-0393	13061 819-0393	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$31,703	Each	10%	\$28,533	Other	F1
13061 819-0394	13061 819-0394	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$33,547	Each	10%	\$30,192	Other	F1
13061 819-0395	13061 819-0395	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$39,710	Each	10%	\$35,739	Other	F1
13061 819-0396	13061 819-0396	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$41,550	Each	10%	\$37,395	Other	F1
13061 819-0397	13061 819-0397	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,549	Each	10%	\$2,294	Other	F1
13061 819-0399	13061 819-0399	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,317	Each	10%	\$2,085	Other	F1
13061 819-0401	13061 819-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,535	Each	10%	\$3,182	Other	F1
13061 819-0402	13061 819-0402	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,126	Each	10%	\$4,613	Other	F1
13061 819-0403	13061 819-0403	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,903	Each	10%	\$4,413	Other	F1
13061 819-0404	13061 819-0404	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,480	Each	10%	\$5,832	Other	F1
13061 819-0405	13061 819-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,257	Each	10%	\$5,631	Other	F1
13061 819-0406	13061 819-0406	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,110	Each	10%	\$999	Other	F1
13061 819-0407	13061 819-0407	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,788	Each	10%	\$2,509	Other	F1
13061 819-0408	13061 819-0408	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,231	Each	10%	\$2,008	Other	F1
13061 819-0409	13061 819-0409	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,580	Each	10%	\$3,222	Other	F1
13061 819-0410	13061 819-0410	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,255	Each	10%	\$2,930	Other	F1
13061 819-0412	13061 819-0412	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,378	Each	10%	\$4,840	Other	F1
13061 819-0413	13061 819-0413	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$7,350	Each	10%	\$6,615	Other	F1
13061 819-0414	13061 819-0414	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,685	Each	10%	\$6,917	Other	F1
13061 819-0415	13061 819-0415	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$9,337	Each	10%	\$8,403	Other	F1
13061 819-0416	13061 819-0416	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$9,671	Each	10%	\$8,704	Other	F1
13061 819-0417	13061 819-0417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,997	Each	10%	\$2,697	Other	F1
13061 819-0418	13061 819-0418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,614	Each	10%	\$4,153	Other	F1
13061 819-0419	13061 819-0419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,466	Each	10%	\$5,819	Other	F1
13061 819-0420	13061 819-0420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,296	Each	10%	\$7,466	Other	F1
13061 819-0421	13061 819-0421	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,553	Each	10%	\$1,398	Other	F1
13061 819-0423	13061 819-0423	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,286	Each	10%	\$2,957	Other	F1
13061 819-0425	13061 819-0425	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,746	Each	10%	\$6,071	Other	F1
13061 819-0426	13061 819-0426	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,577	Each	10%	\$7,719	Other	F1
13061 819-0427	13061 819-0427	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,623	Each	10%	\$2,361	Other	F1
13061 819-0428	13061 819-0428	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,278	Each	10%	\$2,950	Other	F1
13061 819-0429	13061 819-0429	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,802	Each	10%	\$3,422	Other	F1
13061 819-0430	13061 819-0430	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,168	Each	10%	\$3,751	Other	F1
13061 819-0432	13061 819-0432	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$6,361	Each	10%	\$5,725	Other	F1
13061 819-0433	13061 819-0433	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$8,685	Each	10%	\$7,817	Other	F1
13061 819-0434	13061 819-0434	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$9,060	Each	10%	\$8,154	Other	F1
13061 819-0435	13061 819-0435	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$11,031	Each	10%	\$9,928	Other	F1
13061 819-0436	13061 819-0436	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$11,405	Each	10%	\$10,265	Other	F1
13061 819-0437	13061 819-0437	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,328	Each	10%	\$2,095	Other	F1
13061 819-0438	13061 819-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,097	Each	10%	\$1,887	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13061 819-0439	13061 819-0439	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,465	Each	10%	\$3,119	Other	F1	
13061 819-0440	13061 819-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,237	Each	10%	\$2,913	Other	F1	
13061 819-0441	13061 819-0441	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$4,777	Each	10%	\$4,299	Other	F1	
13061 819-0442	13061 819-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,542	Each	10%	\$4,088	Other	F1	
13061 819-0443	13061 819-0443	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,070	Each	10%	\$5,463	Other	F1	
13061 819-0444	13061 819-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,830	Each	10%	\$5,247	Other	F1	
13061 819-0445	13061 819-0445	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,070	Each	10%	\$963	Other	F1	
13061 819-0446	13061 819-0446	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,338	Each	10%	\$1,204	Other	F1	
13061 819-0447	13061 819-0447	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$4,926	Each	10%	\$4,433	Other	F1	
13061 819-0448	13061 819-0448	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$3,941	Each	10%	\$3,547	Other	F1	
13061 819-0449	13061 819-0449	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$7,609	Each	10%	\$6,848	Other	F1	
13061 819-0450	13061 819-0450	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$6,856	Each	10%	\$6,170	Other	F1	
13061 819-0451	13061 819-0451	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$11,484	Each	10%	\$10,336	Other	F1	
13061 819-0452	13061 819-0452	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$10,727	Each	10%	\$9,654	Other	F1	
13061 819-0453	13061 819-0453	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$14,433	Each	10%	\$12,990	Other	F1	
13061 819-0454	13061 819-0454	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$15,183	Each	10%	\$13,665	Other	F1	
13061 819-0455	13061 819-0455	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$18,156	Each	10%	\$16,340	Other	F1	
13061 819-0456	13061 819-0456	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,901	Each	10%	\$17,011	Other	F1	
13061 819-0457	13061 819-0457	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,499	Each	10%	\$2,249	Other	F1	
13061 819-0459	13061 819-0459	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,292	Each	10%	\$2,063	Other	F1	
13061 819-0461	13061 819-0461	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,489	Each	10%	\$3,140	Other	F1	
13061 819-0462	13061 819-0462	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,027	Each	10%	\$4,524	Other	F1	
13061 819-0463	13061 819-0463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,835	Each	10%	\$4,352	Other	F1	
13061 819-0464	13061 819-0464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,359	Each	10%	\$5,723	Other	F1	
13061 819-0465	13061 819-0465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,168	Each	10%	\$5,551	Other	F1	
13061 819-0466	13061 819-0466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,116	Each	10%	\$1,004	Other	F1	
13061 819-0467	13061 819-0467	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,812	Each	10%	\$1,631	Other	F1	
13061 819-0468	13061 819-0468	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,450	Each	10%	\$1,305	Other	F1	
13061 819-0469	13061 819-0469	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,879	Each	10%	\$1,691	Other	F1	
13061 819-0470	13061 819-0470	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,724	Each	10%	\$1,552	Other	F1	
13061 819-0472	13061 819-0472	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,093	Each	10%	\$2,784	Other	F1	
13061 819-0473	13061 819-0473	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,313	Each	10%	\$3,882	Other	F1	
13061 819-0474	13061 819-0474	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,483	Each	10%	\$4,035	Other	F1	
13061 819-0475	13061 819-0475	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,546	Each	10%	\$4,991	Other	F1	
13061 819-0476	13061 819-0476	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,717	Each	10%	\$5,145	Other	F1	
13061 819-0477	13061 819-0477	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,183	Each	10%	\$2,865	Other	F1	
13061 819-0478	13061 819-0478	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,891	Each	10%	\$4,402	Other	F1	
13061 819-0479	13061 819-0479	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,852	Each	10%	\$6,167	Other	F1	
13061 819-0480	13061 819-0480	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,789	Each	10%	\$7,910	Other	F1	
13061 819-0481	13061 819-0481	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,679	Each	10%	\$1,511	Other	F1	
13061 819-0483	13061 819-0483	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,440	Each	10%	\$3,096	Other	F1	
13061 819-0485	13061 819-0485	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$7,086	Each	10%	\$6,377	Other	F1	
13061 819-0486	13061 819-0486	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$9,022	Each	10%	\$8,120	Other	F1	
13061 819-0487	13061 819-0487	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,529	Each	10%	\$1,376	Other	F1	
13061 819-0488	13061 819-0488	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,911	Each	10%	\$1,720	Other	F1	
13061 819-0489	13061 819-0489	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,553	Each	10%	\$1,398	Other	F1	
13061 819-0490	13061 819-0490	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,678	Each	10%	\$1,510	Other	F1	
13061 819-0492	13061 819-0492	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,053	Each	10%	\$2,748	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I	Column K)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_819-0493	13061_819-0493	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,299	Each	10%		\$3,869	Other	F1
13061_819-0494	13061_819-0494	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,447	Each	10%		\$4,002	Other	F1
13061_819-0495	13061_819-0495	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,570	Each	10%		\$5,013	Other	F1
13061_819-0496	13061_819-0496	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,719	Each	10%		\$5,147	Other	F1
13061_819-0497	13061_819-0497	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,445	Each	10%		\$2,201	Other	F1
13061_819-0498	13061_819-0498	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,216	Each	10%		\$1,994	Other	F1
13061_819-0499	13061_819-0499	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,638	Each	10%		\$3,274	Other	F1
13061_819-0500	13061_819-0500	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,415	Each	10%		\$3,074	Other	F1
13061_819-0501	13061_819-0501	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,017	Each	10%		\$4,515	Other	F1
13061_819-0502	13061_819-0502	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,789	Each	10%		\$4,310	Other	F1
13061_819-0503	13061_819-0503	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$6,376	Each	10%		\$5,738	Other	F1
13061_819-0504	13061_819-0504	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$6,147	Each	10%		\$5,532	Other	F1
13061_819-0505	13061_819-0505	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,140	Each	10%		\$1,026	Other	F1
13061_819-0506	13061_819-0506	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,425	Each	10%		\$1,283	Other	F1
13061_819-0507	13061_819-0507	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,386	Each	10%		\$3,047	Other	F1
13061_819-0508	13061_819-0508	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,709	Each	10%		\$2,438	Other	F1
13061_819-0509	13061_819-0509	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,791	Each	10%		\$4,312	Other	F1
13061_819-0510	13061_819-0510	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,342	Each	10%		\$3,908	Other	F1
13061_819-0511	13061_819-0511	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,447	Each	10%		\$6,702	Other	F1
13061_819-0512	13061_819-0512	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,992	Each	10%		\$6,293	Other	F1
13061_819-0513	13061_819-0513	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$9,467	Each	10%		\$8,520	Other	F1
13061_819-0514	13061_819-0514	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,917	Each	10%		\$8,925	Other	F1
13061_819-0515	13061_819-0515	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$11,959	Each	10%		\$10,763	Other	F1
13061_819-0516	13061_819-0516	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$12,407	Each	10%		\$11,166	Other	F1
13061_819-0517	13061_819-0517	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%		\$0	Other	F1
13061_819-0518	13061_819-0518	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15 Months	\$0	Each	10%		\$0	Other	F1
13061_819-0531	13061_819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%		\$589	Other	F1
13061_819-0532	13061_819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%		\$1,177	Other	F1
13061_819-0533	13061_819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%		\$1,766	Other	F1
13061_819-0534	13061_819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%		\$2,354	Other	F1
13061_819-0535	13061_819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%		\$2,943	Other	F1
13061_819-0566	13061_819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%		\$263	Other	F1
13061_819-0567	13061_819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$584	Each	10%		\$526	Other	F1
13061_819-0568	13061_819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%		\$788	Other	F1
13061_819-0569	13061_819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%		\$1,051	Other	F1
13061_819-0570	13061_819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%		\$1,314	Other	F1
13061_819-0571	13061_819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%		\$196	Other	F1
13061_819-0572	13061_819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%		\$392	Other	F1
13061_819-0573	13061_819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%		\$589	Other	F1
13061_819-0574	13061_819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%		\$785	Other	F1
13061_819-0575	13061_819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%		\$981	Other	F1
13061_819-0576	13061_819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1
13061_819-0577	13061_819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1
13061_819-0578	13061_819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1
13061_819-0579	13061_819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13061_819-0580	13061_819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0581	13061_819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0582	13061_819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0583	13061_819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0584	13061_819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0585	13061_819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0586	13061_819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0587	13061_819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0588	13061_819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0589	13061_819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0590	13061_819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0591	13061_819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0592	13061_819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0593	13061_819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0594	13061_819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0595	13061_819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0596	13061_819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0597	13061_819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0598	13061_819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0599	13061_819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0600	13061_819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0601	13061_819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0602	13061_819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0603	13061_819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0604	13061_819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0605	13061_819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13061_819-0609	13061_819-0609	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 1 Year	\$5,155	Each	10%	\$4,640	Other	F1
13061_819-0611	13061_819-0611	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 2 Years	\$10,310	Each	10%	\$9,279	Other	F1
13061_819-0613	13061_819-0613	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 3 Years	\$15,466	Each	10%	\$13,919	Other	F1
13061_819-0615	13061_819-0615	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 4 Years	\$20,621	Each	10%	\$18,559	Other	F1
13061_819-0617	13061_819-0617	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 5 Years	\$25,776	Each	10%	\$23,198	Other	F1
13061_819-2574	13061_819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1
13061_819-2575	13061_819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1
13061_819-2576	13061_819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1
13061_819-2577	13061_819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1
13061_819-6325	13061_819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$8,450	Each	10%	\$7,605	Other	F1
13061_819-6328	13061_819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,841	Each	10%	\$6,157	Other	F1
13061_819-6330	13061_819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1
13061_819-6331	13061_819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 819-6359	13061 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13061 819-6360	13061 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13061 819-6361	13061 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13061 819-6362	13061 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13061 819-6369	13061 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13061 819-6370	13061 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13061 819-6371	13061 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13061 819-6372	13061 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13061 819-6373	13061 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13061 819-6380	13061 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13061 819-6381	13061 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13061 819-6382	13061 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13061 819-6383	13061 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
13061 819-6384	13061 819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
13061 819-6391	13061 819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
13061 819-6392	13061 819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$423	Each	10%	\$381	Other	F1
13061 819-6393	13061 819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$846	Each	10%	\$761	Other	F1
13061 819-6394	13061 819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,269	Each	10%	\$1,142	Other	F1
13061 819-6395	13061 819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$5,231	Each	10%	\$4,708	Other	F1
13061 819-6406	13061 819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1
13061 819-6407	13061 819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1
13061 819-6409	13061 819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,692	Each	10%	\$1,523	Other	F1
13061 819-6410	13061 819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,115	Each	10%	\$1,903	Other	F1
13061 819-6416	13061 819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1
13061 819-6420	13061 819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1
13061 819-6421	13061 819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1
13061 819-6423	13061 819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1
13061 819-6426	13061 819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1
13061 819-6427	13061 819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1
13061 819-6428	13061 819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1
13061 819-6435	13061 819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1
13061 819-6436	13061 819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1
13061 819-6437	13061 819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1
13061 819-6440	13061 819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63 Months	\$6,885	Each	10%	\$6,197	Other	F1
13061 819-6442	13061 819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51 Months	\$5,574	Each	10%	\$5,016	Other	F1
13061 819-6444	13061 819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,863	Each	10%	\$1,677	Other	F1
13061 819-6447	13061 819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,353	Each	10%	\$3,018	Other	F1
13061 819-6453	13061 819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,844	Each	10%	\$4,359	Other	F1
13061 819-6454	13061 819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,334	Each	10%	\$5,701	Other	F1
13061 819-6456	13061 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,622	Each	10%	\$3,259	Other	F1
13061 819-6457	13061 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$7,824	Each	10%	\$7,042	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_819-6458	13061_819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$2,012	Each	10%	\$1,811	Other	F1
13061_819-6460	13061_819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,262	Each	10%	\$3,836	Other	F1
13061_819-6466	13061_819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1
13061_819-6467	13061_819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1
13061_819-6468	13061_819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1
13061_819-6469	13061_819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,239	Each	10%	\$2,015	Other	F1
13061_819-6470	13061_819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$7,882	Each	10%	\$7,094	Other	F1
13061_819-6471	13061_819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$9,852	Each	10%	\$8,867	Other	F1
13061_819-6478	13061_819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13061_819-6479	13061_819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
13061_819-6480	13061_819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
13061_819-6481	13061_819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
13061_819-6482	13061_819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
13061_819-6483	13061_819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
13061_819-6484	13061_819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
13061_819-6485	13061_819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
13061_819-6486	13061_819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
13061_819-6488	13061_819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
13061_819-6490	13061_819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
13061_819-6495	13061_819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1
13061_819-6496	13061_819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$952	Each	10%	\$857	Other	F1
13061_819-6497	13061_819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$529	Each	10%	\$476	Other	F1
13061_819-6498	13061_819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1
13061_819-6499	13061_819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1
13061_819-6500	13061_819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$1,798	Each	10%	\$1,618	Other	F1
13061_819-6501	13061_819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1
13061_819-6506	13061_819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,375	Each	10%	\$1,237	Other	F1
13061_819-6507	13061_819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,524	Each	10%	\$2,271	Other	F1
13061_819-6508	13061_819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$649	Each	10%	\$584	Other	F1
13061_819-6509	13061_819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$1,168	Each	10%	\$1,051	Other	F1
13061_819-6510	13061_819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$2,206	Each	10%	\$1,986	Other	F1
13061_819-6511	13061_819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$8,374	Each	10%	\$7,537	Other	F1
13061_819-6512	13061_819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$2,799	Each	10%	\$2,519	Other	F1
13061_819-6513	13061_819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$5,038	Each	10%	\$4,534	Other	F1
13061_819-6514	13061_819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,277	Each	10%	\$6,549	Other	F1
13061_819-6515	13061_819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$9,516	Each	10%	\$8,565	Other	F1
13061_819-6516	13061_819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$11,755	Each	10%	\$10,580	Other	F1
13061_819-6517	13061_819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$5,441	Each	10%	\$4,897	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 819-6518	13061 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$10,278	Each	10%	\$9,250	Other	F1
13061 819-6519	13061 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$12,696	Each	10%	\$11,426	Other	F1
13061 819-6520	13061 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,639	Each	10%	\$1,475	Other	F1
13061 819-6521	13061 819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$3,941	Each	10%	\$3,547	Other	F1
13061 819-6522	13061 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$12,091	Each	10%	\$10,882	Other	F1
13061 819-6523	13061 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,557	Each	10%	\$1,402	Other	F1
13061 819-6524	13061 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,837	Each	10%	\$4,353	Other	F1
13061 819-6525	13061 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 processor (no vRAM limitation for OEM use), 1 Year	\$8,957	Each	10%	\$8,061	Other	F1
13061 819-6526	13061 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$519	Each	10%	\$467	Other	F1
13061 819-6527	13061 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,442	Each	10%	\$1,298	Other	F1
13061 819-6528	13061 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$481	Each	10%	\$433	Other	F1
13061 819-6529	13061 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$1,923	Each	10%	\$1,730	Other	F1
13061 819-6530	13061 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,403	Each	10%	\$2,163	Other	F1
13061 819-6531	13061 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,038	Each	10%	\$934	Other	F1
13061 819-6532	13061 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176	Other	F1
13061 819-6533	13061 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,077	Each	10%	\$1,869	Other	F1
13061 819-6534	13061 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 processor (no vRAM limitation for OEM use), 1 Year	\$7,255	Each	10%	\$6,529	Other	F1
13061 819-6535	13061 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,596	Each	10%	\$2,336	Other	F1
13061 819-6536	13061 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$9,673	Each	10%	\$8,706	Other	F1
13061 819-6537	13061 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,438	Each	10%	\$5,794	Other	F1
13061 819-6538	13061 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
13061 819-6539	13061 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13061 819-6540	13061 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$3,219	Each	10%	\$2,897	Other	F1
13061 819-6541	13061 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,829	Each	10%	\$4,346	Other	F1
13061 819-6542	13061 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13061 819-6543	13061 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
13061 819-6544	13061 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
13061 819-6545	13061 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
13061 819-6546	13061 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
13061 819-6548	13061 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$2,463	Each	10%	\$2,217	Other	F1
13061 819-6549	13061 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$10,345	Each	10%	\$9,310	Other	F1
13061 819-6550	13061 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27 Months	\$2,951	Each	10%	\$2,656	Other	F1
13061 819-6551	13061 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,859	Each	10%	\$7,073	Other	F1
13061 819-6552	13061 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$961	Each	10%	\$865	Other	F1
13061 819-6559	13061 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$6,717	Each	10%	\$6,046	Other	F1
13061 819-6560	13061 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$11,196	Each	10%	\$10,076	Other	F1
13061 819-6561	13061 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
13061 819-6562	13061 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
13061 819-6563	13061 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13061 819-6570	13061 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1
13061 819-6571	13061 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1
13061 819-6572	13061 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,972	Each	10%	\$7,174	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 819-6573	13061 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,221	Each	10%	\$1,999	Other	F1
13061 819-6574	13061 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,562	Each	10%	\$1,406	Other	F1
13061 819-6581	13061 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243	Other	F1
13061 819-6582	13061 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13061 819-6583	13061 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13061 819-6584	13061 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13061 819-6585	13061 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13061 819-6591	13061 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1
13061 819-6592	13061 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1
13061 819-6593	13061 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1
13061 819-6594	13061 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1
13061 819-6595	13061 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1
13061 819-6596	13061 819-6596	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1
13061 819-6597	13061 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1
13061 819-6598	13061 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1
13061 819-6599	13061 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$601	Each	10%	\$541	Other	F1
13061 819-6600	13061 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,082	Each	10%	\$973	Other	F1
13061 819-6601	13061 819-6601	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$2,043	Each	10%	\$1,839	Other	F1
13061 819-6602	13061 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,687	Each	10%	\$1,518	Other	F1
13061 819-6603	13061 819-6603	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$2,725	Each	10%	\$2,453	Other	F1
13061 819-6604	13061 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$4,433	Each	10%	\$3,990	Other	F1
13061 819-6605	13061 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$6,404	Each	10%	\$5,764	Other	F1
13061 819-6606	13061 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$1,970	Each	10%	\$1,773	Other	F1
13061 819-6607	13061 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13061 819-6608	13061 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$3,023	Each	10%	\$2,721	Other	F1
13061 819-8027	13061 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$736	Other	F1
13061 819-8028	13061 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1
13061 819-8029	13061 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1
13061 819-8030	13061 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1
13061 819-8031	13061 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1
13061 819-8032	13061 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1
13061 819-8033	13061 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1
13061 819-8034	13061 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1
13061 819-8035	13061 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1
13061 819-8036	13061 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1
13061 819-8037	13061 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1
13061 819-8038	13061 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1
13061 819-8039	13061 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1
13061 819-8040	13061 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1
13061 819-8041	13061 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1
13061 821-3175	13061 821-3175	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%	\$628	Other	F1
13061 821-3176	13061 821-3176	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%	\$1,257	Other	F1
13061 821-3177	13061 821-3177	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1
13061 821-3178	13061 821-3178	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%	\$2,514	Other	F1
13061 821-3179	13061 821-3179	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%	\$3,143	Other	F1
13061 822-3179	13061 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13061 823-4102	13061 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1
13061 823-4103	13061 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,580	Each	10%	\$2,322	Other	F1
13061 823-4104	13061 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1
13061 823-4105	13061 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1
13061 823-4106	13061 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1
13061 823-4109	13061 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1
13061 823-4110	13061 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1
13061 823-4111	13061 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 823-4112	13061 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,579	Each	10%	\$1,421	Other	F1
13061 823-4113	13061 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13061 823-4114	13061 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1
13061 823-4115	13061 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1
13061 823-4116	13061 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1
13061 823-4117	13061 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1
13061 823-4118	13061 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1
13061 823-4119	13061 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1
13061 823-4120	13061 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1
13061 823-4121	13061 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1
13061 823-4122	13061 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1
13061 823-4123	13061 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1
13061 823-4124	13061 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1
13061 823-4125	13061 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
13061 823-4126	13061 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1
13061 823-4127	13061 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1
13061 823-4128	13061 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1
13061 823-4130	13061 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1
13061 823-4134	13061 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1
13061 823-4135	13061 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1
13061 823-4136	13061 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1
13061 823-4137	13061 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1
13061 823-4139	13061 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1
13061 823-4140	13061 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1
13061 823-4141	13061 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1
13061 823-4143	13061 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1
13061 823-4144	13061 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1
13061 823-4145	13061 823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1
13061 823-4147	13061 823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1
13061 823-4148	13061 823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1
13061 823-4150	13061 823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1
13061 823-4151	13061 823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1
13061 823-4152	13061 823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1
13061 823-4153	13061 823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1
13061 823-4154	13061 823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1
13061 823-4155	13061 823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1
13061 823-4156	13061 823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1
13061 823-6047	13061 823-6047	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$430	Each	10%	\$387	Other	F1
13061 823-6048	13061 823-6048	HyperConverged Infra	ProDeploy Plus Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$750	Each	10%	\$675	Other	F1
13061 823-9267	13061 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
13061 823-9270	13061 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
13061 823-9284	13061 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13061 825-2879	13061 825-2879	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13061 825-2880	13061 825-2880	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13061 825-2881	13061 825-2881	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13061 825-2882	13061 825-2882	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13061 825-2883	13061 825-2883	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13061 825-2884	13061 825-2884	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13061 825-2885	13061 825-2885	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13061 825-2886	13061 825-2886	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I*Column K)	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13061_825-2887	13061_825-2887	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2888	13061_825-2888	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2889	13061_825-2889	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%		\$0	Other	F1
13061_825-2890	13061_825-2890	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2891	13061_825-2891	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2892	13061_825-2892	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2893	13061_825-2893	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2894	13061_825-2894	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%		\$0	Other	F1
13061_825-2895	13061_825-2895	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2896	13061_825-2896	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2897	13061_825-2897	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2898	13061_825-2898	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2899	13061_825-2899	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%		\$0	Other	F1
13061_825-2900	13061_825-2900	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2901	13061_825-2901	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2902	13061_825-2902	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2903	13061_825-2903	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2904	13061_825-2904	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%		\$0	Other	F1
13061_825-2905	13061_825-2905	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2906	13061_825-2906	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2907	13061_825-2907	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2908	13061_825-2908	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2909	13061_825-2909	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%		\$0	Other	F1
13061_825-2910	13061_825-2910	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2911	13061_825-2911	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2912	13061_825-2912	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2913	13061_825-2913	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2914	13061_825-2914	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%		\$0	Other	F1
13061_825-2915	13061_825-2915	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2916	13061_825-2916	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2917	13061_825-2917	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2918	13061_825-2918	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2919	13061_825-2919	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%		\$0	Other	F1
13061_825-2920	13061_825-2920	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2921	13061_825-2921	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2922	13061_825-2922	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2923	13061_825-2923	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%		\$0	Other	F1
13061_825-2929	13061_825-2929	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$3,611	Each	10%		\$3,250	Other	F1
13061_825-2930	13061_825-2930	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%		\$6,501	Other	F1
13061_825-2931	13061_825-2931	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$10,834	Each	10%		\$9,751	Other	F1
13061_825-2932	13061_825-2932	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%		\$13,001	Other	F1
13061_825-2933	13061_825-2933	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%		\$16,251	Other	F1
13061_825-2934	13061_825-2934	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%		\$3,693	Other	F1
13061_825-2935	13061_825-2935	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%		\$7,387	Other	F1
13061_825-2936	13061_825-2936	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$12,312	Each	10%		\$11,080	Other	F1
13061_825-2937	13061_825-2937	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,415	Each	10%		\$14,774	Other	F1
13061_825-2938	13061_825-2938	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$20,519	Each	10%		\$18,467	Other	F1
13061_825-2939	13061_825-2939	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,432	Each	10%		\$3,989	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13061_825-2940	13061_825-2940	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,864	Each	10%	\$7,978	Other	F1	
13061_825-2941	13061_825-2941	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$13,297	Each	10%	\$11,967	Other	F1	
13061_825-2942	13061_825-2942	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$17,729	Each	10%	\$15,956	Other	F1	
13061_825-2943	13061_825-2943	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$22,161	Each	10%	\$19,945	Other	F1	
13061_825-2944	13061_825-2944	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$7,395	Each	10%	\$6,655	Other	F1	
13061_825-2945	13061_825-2945	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$14,790	Each	10%	\$13,311	Other	F1	
13061_825-2946	13061_825-2946	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$22,185	Each	10%	\$19,966	Other	F1	
13061_825-2947	13061_825-2947	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$29,580	Each	10%	\$26,622	Other	F1	
13061_825-2948	13061_825-2948	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$36,975	Each	10%	\$33,277	Other	F1	
13061_825-2949	13061_825-2949	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,403	Each	10%	\$7,563	Other	F1	
13061_825-2950	13061_825-2950	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,807	Each	10%	\$15,126	Other	F1	
13061_825-2951	13061_825-2951	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$25,210	Each	10%	\$22,689	Other	F1	
13061_825-2952	13061_825-2952	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,614	Each	10%	\$30,252	Other	F1	
13061_825-2953	13061_825-2953	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$42,017	Each	10%	\$37,815	Other	F1	
13061_825-2954	13061_825-2954	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$9,076	Each	10%	\$8,168	Other	F1	
13061_825-2955	13061_825-2955	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$18,151	Each	10%	\$16,336	Other	F1	
13061_825-2956	13061_825-2956	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$27,227	Each	10%	\$24,504	Other	F1	
13061_825-2957	13061_825-2957	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$36,303	Each	10%	\$32,672	Other	F1	
13061_825-2958	13061_825-2958	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$45,378	Each	10%	\$40,840	Other	F1	
13061_825-2959	13061_825-2959	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,330	Each	10%	\$7,497	Other	F1	
13061_825-2960	13061_825-2960	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$16,660	Each	10%	\$14,994	Other	F1	
13061_825-2961	13061_825-2961	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$24,991	Each	10%	\$22,492	Other	F1	
13061_825-2962	13061_825-2962	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$33,321	Each	10%	\$29,989	Other	F1	
13061_825-2963	13061_825-2963	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$41,651	Each	10%	\$37,486	Other	F1	
13061_825-2964	13061_825-2964	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$9,466	Each	10%	\$8,520	Other	F1	
13061_825-2965	13061_825-2965	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$18,932	Each	10%	\$17,039	Other	F1	
13061_825-2966	13061_825-2966	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$28,399	Each	10%	\$25,559	Other	F1	
13061_825-2967	13061_825-2967	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$37,865	Each	10%	\$34,078	Other	F1	
13061_825-2968	13061_825-2968	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$47,331	Each	10%	\$42,598	Other	F1	
13061_825-2969	13061_825-2969	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$10,223	Each	10%	\$9,201	Other	F1	
13061_825-2970	13061_825-2970	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$20,447	Each	10%	\$18,402	Other	F1	
13061_825-2971	13061_825-2971	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$30,670	Each	10%	\$27,603	Other	F1	
13061_825-2972	13061_825-2972	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$40,894	Each	10%	\$36,805	Other	F1	
13061_825-2973	13061_825-2973	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$51,117	Each	10%	\$46,006	Other	F1	
13061_825-8623	13061_825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13061_825-8624	13061_825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13061_828-7737	13061_828-7737	HyperConverged Infra	ProDeploy Plus: VCF on VxRail - Per Node Deploy	\$3,600	Each	10%	\$3,240	Other	F1	
13061_828-8175	13061_828-8175	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,965	Each	10%	\$1,769	Other	F1	
13061_828-8176	13061_828-8176	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,757	Each	10%	\$1,581	Other	F1	
13061_828-8177	13061_828-8177	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,919	Each	10%	\$2,627	Other	F1	
13061_828-8178	13061_828-8178	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,708	Each	10%	\$2,437	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061-828-8179	13061-828-8179	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,995	Each	10%	\$3,596	Other	F1
13061-828-8180	13061-828-8180	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,777	Each	10%	\$3,399	Other	F1
13061-828-8181	13061-828-8181	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,056	Each	10%	\$4,550	Other	F1
13061-828-8182	13061-828-8182	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,834	Each	10%	\$4,351	Other	F1
13061-828-8183	13061-828-8183	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$817	Each	10%	\$735	Other	F1
13061-828-8184	13061-828-8184	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,022	Each	10%	\$920	Other	F1
13061-828-8185	13061-828-8185	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$9,292	Each	10%	\$8,363	Other	F1
13061-828-8186	13061-828-8186	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$7,434	Each	10%	\$6,691	Other	F1
13061-828-8187	13061-828-8187	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$15,578	Each	10%	\$14,020	Other	F1
13061-828-8188	13061-828-8188	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$13,928	Each	10%	\$12,535	Other	F1
13061-828-8189	13061-828-8189	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$22,875	Each	10%	\$20,588	Other	F1
13061-828-8190	13061-828-8190	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$21,228	Each	10%	\$19,105	Other	F1
13061-828-8191	13061-828-8191	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$28,410	Each	10%	\$25,569	Other	F1
13061-828-8192	13061-828-8192	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$30,050	Each	10%	\$27,045	Other	F1
13061-828-8193	13061-828-8193	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$35,605	Each	10%	\$32,045	Other	F1
13061-828-8194	13061-828-8194	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$37,240	Each	10%	\$33,516	Other	F1
13061-828-8195	13061-828-8195	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,686	Each	10%	\$2,417	Other	F1
13061-828-8196	13061-828-8196	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,427	Each	10%	\$2,184	Other	F1
13061-828-8197	13061-828-8197	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,992	Each	10%	\$3,593	Other	F1
13061-828-8198	13061-828-8198	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,738	Each	10%	\$3,364	Other	F1
13061-828-8199	13061-828-8199	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,465	Each	10%	\$4,919	Other	F1
13061-828-8200	13061-828-8200	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,206	Each	10%	\$4,685	Other	F1
13061-828-8201	13061-828-8201	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,920	Each	10%	\$6,228	Other	F1
13061-828-8202	13061-828-8202	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,658	Each	10%	\$5,992	Other	F1
13061-828-8203	13061-828-8203	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,165	Each	10%	\$1,049	Other	F1
13061-828-8204	13061-828-8204	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,457	Each	10%	\$1,311	Other	F1
13061-828-8205	13061-828-8205	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$4,285	Each	10%	\$3,857	Other	F1
13061-828-8206	13061-828-8206	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$3,429	Each	10%	\$3,086	Other	F1
13061-828-8207	13061-828-8207	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$6,193	Each	10%	\$5,574	Other	F1
13061-828-8208	13061-828-8208	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$5,595	Each	10%	\$5,036	Other	F1
13061-828-8209	13061-828-8209	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$9,480	Each	10%	\$8,532	Other	F1
13061-828-8210	13061-828-8210	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$8,878	Each	10%	\$7,990	Other	F1
13061-828-8211	13061-828-8211	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$12,004	Each	10%	\$10,804	Other	F1
13061-828-8212	13061-828-8212	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$12,601	Each	10%	\$11,341	Other	F1
13061-828-8213	13061-828-8213	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$15,145	Each	10%	\$13,631	Other	F1
13061-828-8214	13061-828-8214	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$15,740	Each	10%	\$14,166	Other	F1
13061-828-8215	13061-828-8215	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,969	Each	10%	\$2,672	Other	F1
13061-828-8216	13061-828-8216	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,710	Each	10%	\$2,439	Other	F1
13061-828-8217	13061-828-8217	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$4,424	Each	10%	\$3,982	Other	F1
13061-828-8218	13061-828-8218	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,177	Each	10%	\$3,759	Other	F1
13061-828-8219	13061-828-8219	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,064	Each	10%	\$5,458	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_828-8220	13061_828-8220	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,814	Each	10%	\$5,233	Other	F1
13061_828-8221	13061_828-8221	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,686	Each	10%	\$6,917	Other	F1
13061_828-8222	13061_828-8222	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$7,436	Each	10%	\$6,692	Other	F1
13061_828-8223	13061_828-8223	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,339	Each	10%	\$1,205	Other	F1
13061_828-8224	13061_828-8224	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,674	Each	10%	\$1,507	Other	F1
13061_828-8225	13061_828-8225	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,736	Each	10%	\$2,462	Other	F1
13061_828-8226	13061_828-8226	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,189	Each	10%	\$1,970	Other	F1
13061_828-8227	13061_828-8227	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$3,296	Each	10%	\$2,966	Other	F1
13061_828-8228	13061_828-8228	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$3,008	Each	10%	\$2,707	Other	F1
13061_828-8229	13061_828-8229	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$5,369	Each	10%	\$4,832	Other	F1
13061_828-8230	13061_828-8230	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$5,069	Each	10%	\$4,562	Other	F1
13061_828-8231	13061_828-8231	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$6,960	Each	10%	\$6,264	Other	F1
13061_828-8232	13061_828-8232	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$7,258	Each	10%	\$6,532	Other	F1
13061_828-8233	13061_828-8233	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$8,867	Each	10%	\$7,980	Other	F1
13061_828-8234	13061_828-8234	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$9,164	Each	10%	\$8,248	Other	F1
13061_829-2699	13061_829-2699	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 51 Months	\$8,137	Each	10%	\$7,324	Other	F1
13061_829-2702	13061_829-2702	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 51 Months	\$6,587	Each	10%	\$5,929	Other	F1
13061_829-2705	13061_829-2705	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,625	Other	F1
13061_829-2706	13061_829-2706	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other	F1
13061_829-2707	13061_829-2707	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other	F1
13061_829-2708	13061_829-2708	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 4 Years	\$7,225	Each	10%	\$6,502	Other	F1
13061_829-2709	13061_829-2709	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 5 Years	\$9,031	Each	10%	\$8,128	Other	F1
13061_829-2710	13061_829-2710	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 39 Months	\$5,037	Each	10%	\$4,534	Other	F1
13061_829-2714	13061_829-2714	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 39 Months	\$13,447	Each	10%	\$12,102	Other	F1
13061_829-2715	13061_829-2715	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 51 Months	\$17,584	Each	10%	\$15,826	Other	F1
13061_829-2717	13061_829-2717	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 27 Months	\$9,309	Each	10%	\$8,378	Other	F1
13061_829-2720	13061_829-2720	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 15 Months	\$5,172	Each	10%	\$4,655	Other	F1
13061_829-2734	13061_829-2734	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 27 Months	\$3,487	Each	10%	\$3,139	Other	F1
13061_829-2735	13061_829-2735	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 27 Months	\$1,937	Each	10%	\$1,744	Other	F1
13061_829-2737	13061_829-2737	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$21,721	Each	10%	\$19,549	Other	F1
13061_829-2741	13061_829-2741	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 2 Years	\$8,275	Each	10%	\$7,447	Other	F1
13061_829-2742	13061_829-2742	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1
13061_829-2743	13061_829-2743	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1
13061_829-2744	13061_829-2744	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%	\$14,895	Other	F1
13061_829-2745	13061_829-2745	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$2,258	Each	10%	\$2,032	Other	F1
13061_829-2746	13061_829-2746	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$625	Each	10%	\$562	Other	F1
13061_829-2747	13061_829-2747	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$1,125	Each	10%	\$1,012	Other	F1
13061_829-2748	13061_829-2748	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no	\$2,125	Each	10%	\$1,912	Other	F1
13061_829-2749	13061_829-2749	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 27 Months	\$5,240	Each	10%	\$4,716	Other	F1
13061_829-2750	13061_829-2750	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 27 Months	\$9,897	Each	10%	\$8,907	Other	F1
13061_829-2751	13061_829-2751	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 63 Months	\$12,226	Each	10%	\$11,003	Other	F1
13061_829-2752	13061_829-2752	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 63 Months	\$11,643	Each	10%	\$10,479	Other	F1
13061_829-2753	13061_829-2753	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit E OEM use- 3 Years	\$1,500	Each	10%	\$1,350	Other	F1
13061_829-2754	13061_829-2754	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 27 Months	\$4,657	Each	10%	\$4,192	Other	F1
13061_829-2755	13061_829-2755	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit E OEM use- 1 Year	\$500	Each	10%	\$450	Other	F1
13061_829-2756	13061_829-2756	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit E OEM use- 1 Year	\$1,000	Each	10%	\$900	Other	F1
13061_829-2757	13061_829-2757	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 1 Year	\$2,329	Each	10%	\$2,096	Other	F1
13061_829-2758	13061_829-2758	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit E OEM use- 3 Years	\$2,000	Each	10%	\$1,800	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_829-2759	13061_829-2759	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 3 Years	\$6,986	Each	10%	\$6,287	Other	F1
13061_829-2760	13061_829-2760	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,500	Each	10%	\$2,250	Other	F1
13061_829-2761	13061_829-2761	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 4 Years	\$9,315	Each	10%	\$8,383	Other	F1
13061_829-2762	13061_829-2762	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1
13061_829-2763	13061_829-2763	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 1 Year	\$1,550	Each	10%	\$1,395	Other	F1
13061_829-2764	13061_829-2764	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1
13061_829-2765	13061_829-2765	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 3 Years	\$4,650	Each	10%	\$4,185	Other	F1
13061_829-2766	13061_829-2766	HyperConverged Infra	ProSFTWR SPT-Maint 39 Months	\$7,568	Each	10%	\$6,811	Other	F1
13061_829-2769	13061_829-2769	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,870	Each	10%	\$5,283	Other	F1
13061_829-2770	13061_829-2770	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,676	Each	10%	\$6,909	Other	F1
13061_829-2772	13061_829-2772	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 5 Years	\$7,750	Each	10%	\$6,975	Other	F1
13061_829-2773	13061_829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%	\$18,618	Other	F1
13061_829-2774	13061_829-2774	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$4,064	Each	10%	\$3,658	Other	F1
13061_829-2775	13061_829-2775	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,482	Each	10%	\$8,534	Other	F1
13061_829-2776	13061_829-2776	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 39 Months	\$1,625	Each	10%	\$1,462	Other	F1
13061_829-2777	13061_829-2777	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 63 Months	\$2,624	Each	10%	\$2,362	Other	F1
13061_829-2778	13061_829-2778	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 15 Months	\$2,911	Each	10%	\$2,620	Other	F1
13061_829-2827	13061_829-2827	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 39 Months	\$5,212	Each	10%	\$4,691	Other	F1
13061_829-2828	13061_829-2828	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 39 Months	\$2,364	Each	10%	\$2,128	Other	F1
13061_829-2829	13061_829-2829	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 39 Months	\$3,793	Each	10%	\$3,414	Other	F1
13061_829-2830	13061_829-2830	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1
13061_829-2831	13061_829-2831	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 27 Months	\$3,475	Each	10%	\$3,127	Other	F1
13061_829-2832	13061_829-2832	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 51 Months	\$3,152	Each	10%	\$2,837	Other	F1
13061_829-2833	13061_829-2833	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 51 Months	\$5,057	Each	10%	\$4,551	Other	F1
13061_829-2834	13061_829-2834	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 51 Months	\$6,950	Each	10%	\$6,255	Other	F1
13061_829-2835	13061_829-2835	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 63 Months	\$3,940	Each	10%	\$3,546	Other	F1
13061_829-2836	13061_829-2836	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 63 Months	\$6,321	Each	10%	\$5,689	Other	F1
13061_829-2837	13061_829-2837	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 63 Months	\$8,687	Each	10%	\$7,818	Other	F1
13061_829-2838	13061_829-2838	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1
13061_829-2839	13061_829-2839	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1
13061_829-2840	13061_829-2840	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%	\$4,551	Other	F1
13061_829-2841	13061_829-2841	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1
13061_829-2842	13061_829-2842	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$3,940	Each	10%	\$3,546	Other	F1
13061_829-2843	13061_829-2843	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 5 Years	\$6,321	Each	10%	\$5,689	Other	F1
13061_829-2844	13061_829-2844	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 5 Years	\$8,687	Each	10%	\$7,818	Other	F1
13061_829-2845	13061_829-2845	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 2 Years	\$1,576	Each	10%	\$1,419	Other	F1
13061_829-2846	13061_829-2846	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 1 Year	\$788	Each	10%	\$709	Other	F1
13061_829-2847	13061_829-2847	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13061_829-2848	13061_829-2848	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 1 Year	\$1,737	Each	10%	\$1,564	Other	F1
13061_829-2849	13061_829-2849	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 3 Years	\$3,793	Each	10%	\$3,414	Other	F1
13061_829-2850	13061_829-2850	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 3 Years	\$2,364	Each	10%	\$2,128	Other	F1
13061_829-2851	13061_829-2851	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 2 Years	\$3,475	Each	10%	\$3,127	Other	F1
13061_829-2852	13061_829-2852	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 2 Years	\$2,529	Each	10%	\$2,276	Other	F1
13061_829-2871	13061_829-2871	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 27 Months	\$1,576	Each	10%	\$1,419	Other	F1
13061_829-2872	13061_829-2872	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 15 Months	\$1,264	Each	10%	\$1,138	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13061 829-2873	13061 829-2873	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 15 Months	\$1,737	Each	10%	\$1,564	Other	F1	
13061 829-2874	13061 829-2874	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1	
13061 829-2875	13061 829-2875	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13061 829-2876	13061 829-2876	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2877	13061 829-2877	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2878	13061 829-2878	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2879	13061 829-2879	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2880	13061 829-2880	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2881	13061 829-2881	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2882	13061 829-2882	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2883	13061 829-2883	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2884	13061 829-2884	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2885	13061 829-2885	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13061 829-2886	13061 829-2886	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2887	13061 829-2887	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2888	13061 829-2888	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2889	13061 829-2889	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2890	13061 829-2890	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$4,268	Each	10%	\$3,841	Other	F1	
13061 829-2891	13061 829-2891	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$8,536	Each	10%	\$7,682	Other	F1	
13061 829-2892	13061 829-2892	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$12,804	Each	10%	\$11,524	Other	F1	
13061 829-2893	13061 829-2893	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$17,072	Each	10%	\$15,365	Other	F1	
13061 829-2894	13061 829-2894	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$21,340	Each	10%	\$19,206	Other	F1	
13061 829-2895	13061 829-2895	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1	
13061 829-2896	13061 829-2896	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1	
13061 829-2897	13061 829-2897	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1	
13061 829-2898	13061 829-2898	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1	
13061 829-2899	13061 829-2899	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1	
13061 829-2900	13061 829-2900	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$9,845	Each	10%	\$8,860	Other	F1	
13061 829-2901	13061 829-2901	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$19,690	Each	10%	\$17,721	Other	F1	
13061 829-2902	13061 829-2902	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$29,534	Each	10%	\$26,581	Other	F1	
13061 829-2903	13061 829-2903	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$39,379	Each	10%	\$35,441	Other	F1	
13061 829-2904	13061 829-2904	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$49,224	Each	10%	\$44,302	Other	F1	
13061 829-2929	13061 829-2929	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13061 829-2930	13061 829-2930	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2931	13061 829-2931	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2932	13061 829-2932	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2933	13061 829-2933	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13061 829-2934	13061 829-2934	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1	
13061 829-2935	13061 829-2935	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1	
13061 829-2936	13061 829-2936	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1	
13061 829-2937	13061 829-2937	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1	
13061 829-2938	13061 829-2938	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1	
13061 829-2939	13061 829-2939	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$1,625	Each	10%	\$1,462	Other	F1	
13061 829-2940	13061 829-2940	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$3,250	Each	10%	\$2,925	Other	F1	
13061 829-2941	13061 829-2941	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1	
13061 829-2942	13061 829-2942	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,499	Each	10%	\$5,849	Other	F1	
13061 829-2943	13061 829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13061 829-2944	13061 829-2944	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$2,031	Each	10%	\$1,828	Other	F1	
13061 829-2945	13061 829-2945	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,062	Each	10%	\$3,656	Other	F1	
13061 829-2946	13061 829-2946	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1	
13061 829-2947	13061 829-2947	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13061 829-2948	13061 829-2948	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$10,155	Each	10%	\$9,140	Other	F1	
13061 829-2949	13061 829-2949	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1	
13061 829-2950	13061 829-2950	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$4,468	Each	10%	\$4,021	Other	F1	
13061 829-2951	13061 829-2951	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1	
13061 829-2952	13061 829-2952	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$8,936	Each	10%	\$8,043	Other	F1	
13061 829-2953	13061 829-2953	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$11,171	Each	10%	\$10,053	Other	F1	
13061 829-2954	13061 829-2954	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$2,437	Each	10%	\$2,193	Other	F1	
13061 829-2955	13061 829-2955	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 829-2956	13061 829-2956	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1
13061 829-2957	13061 829-2957	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$9,749	Each	10%	\$8,774	Other	F1
13061 829-2958	13061 829-2958	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1
13061 829-2959	13061 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$1,625	Each	10%	\$1,462	Other	F1
13061 829-2996	13061 829-2996	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$3,250	Each	10%	\$2,925	Other	F1
13061 829-2997	13061 829-2997	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
13061 829-2998	13061 829-2998	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$6,499	Each	10%	\$5,849	Other	F1
13061 829-2999	13061 829-2999	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1
13061 829-3000	13061 829-3000	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,031	Each	10%	\$1,828	Other	F1
13061 829-3001	13061 829-3001	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,062	Each	10%	\$3,656	Other	F1
13061 829-3002	13061 829-3002	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$6,093	Each	10%	\$5,484	Other	F1
13061 829-3003	13061 829-3003	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1
13061 829-3004	13061 829-3004	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$10,155	Each	10%	\$9,140	Other	F1
13061 829-3005	13061 829-3005	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$2,234	Each	10%	\$2,011	Other	F1
13061 829-3006	13061 829-3006	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$4,468	Each	10%	\$4,021	Other	F1
13061 829-3007	13061 829-3007	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$6,702	Each	10%	\$6,032	Other	F1
13061 829-3008	13061 829-3008	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$8,936	Each	10%	\$8,043	Other	F1
13061 829-3009	13061 829-3009	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$11,171	Each	10%	\$10,053	Other	F1
13061 829-3010	13061 829-3010	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,437	Each	10%	\$2,193	Other	F1
13061 829-3011	13061 829-3011	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
13061 829-3012	13061 829-3012	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other	F1
13061 829-3013	13061 829-3013	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1
13061 829-3014	13061 829-3014	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1
13061 838-8308	13061 838-8308	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8309	13061 838-8309	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13061 838-8310	13061 838-8310	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13061 838-8311	13061 838-8311	HyperConverged Infra	4 YearsProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8312	13061 838-8312	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13061 838-8313	13061 838-8313	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8314	13061 838-8314	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8315	13061 838-8315	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8316	13061 838-8316	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8317	13061 838-8317	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8318	13061 838-8318	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13061 838-8319	13061 838-8319	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13061 838-8320	13061 838-8320	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13061 838-8321	13061 838-8321	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13061 838-8322	13061 838-8322	HyperConverged Infra	5 Years PProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13061 838-8323	13061 838-8323	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
13061 838-8324	13061 838-8324	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
13061 838-8325	13061 838-8325	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
13061 838-8326	13061 838-8326	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
13061 838-8327	13061 838-8327	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
13061 838-8328	13061 838-8328	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
13061 838-8329	13061 838-8329	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
13061 838-8330	13061 838-8330	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
13061 838-8331	13061 838-8331	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
13061 838-8332	13061 838-8332	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
13061 838-8333	13061 838-8333	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
13061 838-8334	13061 838-8334	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
13061 838-8335	13061 838-8335	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
13061 838-8336	13061 838-8336	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13061 838-8337	13061 838-8337	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13061 838-8362	13061 838-8362	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8363	13061 838-8363	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8364	13061 838-8364	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8365	13061 838-8365	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13061 838-8366	13061 838-8366	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13061 838-8367	13061 838-8367	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13061 838-8368	13061 838-8368	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1
13061 838-8369	13061 838-8369	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
13061 838-8370	13061 838-8370	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1
13061 838-8371	13061 838-8371	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1
13061 839-0641	13061 839-0641	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13061 839-0642	13061 839-0642	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13061 839-0643	13061 839-0643	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13061 839-0644	13061 839-0644	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13061 839-0645	13061 839-0645	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13061 839-0646	13061 839-0646	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13061 839-0647	13061 839-0647	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13061 839-0648	13061 839-0648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13061 839-0649	13061 839-0649	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13061 839-0650	13061 839-0650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13061 839-0651	13061 839-0651	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13061 839-0652	13061 839-0652	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13061 839-0653	13061 839-0653	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13061 839-0654	13061 839-0654	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13061 839-0655	13061 839-0655	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13061 839-0656	13061 839-0656	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$28,428	Each	10%	\$25,585	Other	F1
13061 839-0657	13061 839-0657	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$35,654	Each	10%	\$32,089	Other	F1
13061 839-0658	13061 839-0658	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$7,474	Each	10%	\$6,727	Other	F1
13061 839-0659	13061 839-0659	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
13061 839-0664	13061 839-0664	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
13061 839-0665	13061 839-0665	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13061 839-0666	13061 839-0666	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13061 839-0667	13061 839-0667	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13061 839-0668	13061 839-0668	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13061 839-0669	13061 839-0669	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13061 839-0670	13061 839-0670	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13061 839-0671	13061 839-0671	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13061 839-0672	13061 839-0672	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13061 839-0673	13061 839-0673	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13061 839-0674	13061 839-0674	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13061 839-0675	13061 839-0675	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13061 839-0676	13061 839-0676	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13061 839-0677	13061 839-0677	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13061 839-0678	13061 839-0678	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13061 839-0679	13061 839-0679	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13061 839-0680	13061 839-0680	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
13061 839-0681	13061 839-0681	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
13061 839-0682	13061 839-0682	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
13061 839-0683	13061 839-0683	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
13061 839-0688	13061 839-0688	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
13061 839-0689	13061 839-0689	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 839-0690	13061 839-0690	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13061 839-0691	13061 839-0691	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13061 839-0692	13061 839-0692	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13061 839-0693	13061 839-0693	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13061 839-0694	13061 839-0694	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13061 839-0695	13061 839-0695	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$30,024	Each	10%	\$27,022	Other	F1
13061 839-0696	13061 839-0696	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$37,245	Each	10%	\$33,521	Other	F1
13061 839-0697	13061 839-0697	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$9,341	Each	10%	\$8,407	Other	F1
13061 839-0698	13061 839-0698	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13061 839-0699	13061 839-0699	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13061 839-0700	13061 839-0700	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13061 839-0701	13061 839-0701	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13061 839-0702	13061 839-0702	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13061 839-0703	13061 839-0703	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13061 839-0704	13061 839-0704	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$28,428	Each	10%	\$25,585	Other	F1
13061 839-0705	13061 839-0705	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
13061 839-0706	13061 839-0706	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
13061 839-0707	13061 839-0707	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
13061 839-0712	13061 839-0712	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
13061 839-4805	13061 839-4805	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,937	Each	10%	\$6,243	Other	F1
13061 839-4806	13061 839-4806	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
13061 839-4807	13061 839-4807	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,458	Each	10%	\$3,112	Other	F1
13061 839-4808	13061 839-4808	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,717	Each	10%	\$6,946	Other	F1
13061 839-4809	13061 839-4809	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1
13061 839-4810	13061 839-4810	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1
13061 839-4811	13061 839-4811	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
13061 839-4812	13061 839-4812	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,616	Each	10%	\$5,054	Other	F1
13061 839-4813	13061 839-4813	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
13061 839-4814	13061 839-4814	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,436	Each	10%	\$3,092	Other	F1
13061 839-4815	13061 839-4815	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
13061 839-4816	13061 839-4816	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,499	Each	10%	\$3,150	Other	F1
13061 839-4817	13061 839-4817	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,550	Each	10%	\$4,995	Other	F1
13061 839-4818	13061 839-4818	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,627	Each	10%	\$6,864	Other	F1
13061 839-4819	13061 839-4819	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,323	Each	10%	\$3,891	Other	F1
13061 839-4820	13061 839-4820	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13061 839-4821	13061 839-4821	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
13061 839-4822	13061 839-4822	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1
13061 839-4823	13061 839-4823	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1
13061 839-4824	13061 839-4824	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1
13061 839-4825	13061 839-4825	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,181	Each	10%	\$1,063	Other	F1
13061 839-4826	13061 839-4826	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1
13061 839-4827	13061 839-4827	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,605	Each	10%	\$2,345	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13061 839-4828	13061 839-4828	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$823	Each	10%	\$741	Other	F1	
13061 839-4829	13061 839-4829	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,321	Each	10%	\$1,189	Other	F1	
13061 839-4830	13061 839-4830	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$1,816	Each	10%	\$1,634	Other	F1	
13061 839-4831	13061 839-4831	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr	\$2,127	Each	10%	\$1,914	Other	F1	
13061 839-4832	13061 839-4832	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr	\$3,413	Each	10%	\$3,071	Other	F1	
13061 839-4833	13061 839-4833	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1	
13061 839-4834	13061 839-4834	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1	
13061 839-4835	13061 839-4835	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,942	Each	10%	\$9,848	Other	F1	
13061 839-4836	13061 839-4836	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13061 839-4837	13061 839-4837	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1	
13061 839-4838	13061 839-4838	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1	
13061 839-4839	13061 839-4839	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1	
13061 839-4840	13061 839-4840	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,270	Each	10%	\$2,043	Other	F1	
13061 839-4841	13061 839-4841	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1	
13061 839-4842	13061 839-4842	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,896	Each	10%	\$1,706	Other	F1	
13061 839-4843	13061 839-4843	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,690	Each	10%	\$4,221	Other	F1	
13061 839-4844	13061 839-4844	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,482	Each	10%	\$1,334	Other	F1	
13061 839-4845	13061 839-4845	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,171	Each	10%	\$2,854	Other	F1	
13061 839-4846	13061 839-4846	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$4,721	Each	10%	\$4,249	Other	F1	
13061 839-4847	13061 839-4847	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,676	Each	10%	\$2,408	Other	F1	
13061 839-4848	13061 839-4848	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,652	Each	10%	\$1,487	Other	F1	
13061 839-4849	13061 839-4849	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1	
13061 839-4850	13061 839-4850	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr	\$3,072	Each	10%	\$2,764	Other	F1	
13061 839-4851	13061 839-4851	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,550	Each	10%	\$4,095	Other	F1	
13061 839-4852	13061 839-4852	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$6,774	Each	10%	\$6,097	Other	F1	
13061 839-4853	13061 839-4853	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,635	Each	10%	\$2,371	Other	F1	
13061 839-4854	13061 839-4854	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1	
13061 839-4855	13061 839-4855	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1	
13061 839-4856	13061 839-4856	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1	
13061 839-4857	13061 839-4857	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$2,378	Each	10%	\$2,141	Other	F1	
13061 839-4858	13061 839-4858	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1	
13061 839-4859	13061 839-4859	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,228	Each	10%	\$3,805	Other	F1	
13061 839-4860	13061 839-4860	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,976	Each	10%	\$1,779	Other	F1	
13061 839-4861	13061 839-4861	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1	
13061 839-4862	13061 839-4862	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1	
13061 839-4863	13061 839-4863	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,902	Each	10%	\$5,311	Other	F1	
13061 839-4864	13061 839-4864	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1	
13061 839-4865	13061 839-4865	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1	
13061 839-4866	13061 839-4866	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1	
13061 839-4867	13061 839-4867	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,858	Each	10%	\$7,972	Other	F1	
13061 839-4868	13061 839-4868	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,086	Each	10%	\$3,677	Other	F1	
13061 839-4869	13061 839-4869	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,963	Each	10%	\$7,166	Other	F1	
13061 839-4870	13061 839-4870	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1	
13061 839-4871	13061 839-4871	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1	
13061 839-4872	13061 839-4872	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1	
13061 839-4873	13061 839-4873	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,962	Each	10%	\$4,466	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_839-4874	13061_839-4874	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,174	Each	10%	\$5,557	Other	F1
13061_839-4875	13061_839-4875	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1
13061_839-4876	13061_839-4876	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,929	Each	10%	\$4,436	Other	F1
13061_839-4877	13061_839-4877	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,800	Each	10%	\$2,520	Other	F1
13061_839-4878	13061_839-4878	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,493	Each	10%	\$4,043	Other	F1
13061_839-4933	13061_839-4933	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,017	Each	10%	\$3,615	Other	F1
13061_839-4934	13061_839-4934	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1
13061_839-4935	13061_839-4935	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,294	Each	10%	\$3,865	Other	F1
13061_839-4936	13061_839-4936	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,446	Each	10%	\$5,801	Other	F1
13061_839-4937	13061_839-4937	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1
13061_839-4938	13061_839-4938	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,973	Each	10%	\$2,676	Other	F1
13061_839-4939	13061_839-4939	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,141	Each	10%	\$1,927	Other	F1
13061_839-4940	13061_839-4940	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
13061_839-4941	13061_839-4941	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,269	Each	10%	\$2,942	Other	F1
13061_839-4942	13061_839-4942	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1
13061_839-4943	13061_839-4943	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,853	Each	10%	\$1,667	Other	F1
13061_839-4944	13061_839-4944	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1
13061_839-4945	13061_839-4945	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,029	Each	10%	\$926	Other	F1
13061_839-4946	13061_839-4946	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13061_839-4947	13061_839-4947	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
13061_839-4948	13061_839-4948	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,533	Each	10%	\$8,580	Other	F1
13061_839-4949	13061_839-4949	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,209	Each	10%	\$5,588	Other	F1
13061_839-4950	13061_839-4950	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1
13061_839-4951	13061_839-4951	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,299	Each	10%	\$6,569	Other	F1
13061_839-4952	13061_839-4952	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1
13061_839-4953	13061_839-4953	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1
13061_839-4954	13061_839-4954	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1
13061_839-4955	13061_839-4955	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,738	Each	10%	\$1,564	Other	F1
13061_839-4956	13061_839-4956	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,299	Each	10%	\$3,869	Other	F1
13061_839-4957	13061_839-4957	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1
13061_839-4958	13061_839-4958	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1
13061_839-4959	13061_839-4959	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1
13061_839-4960	13061_839-4960	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1
13061_839-4961	13061_839-4961	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,083	Each	10%	\$975	Other	F1
13061_839-4962	13061_839-4962	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1
13061_839-4963	13061_839-4963	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,120	Each	10%	\$7,308	Other	F1
13061_839-4964	13061_839-4964	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,548	Each	10%	\$4,094	Other	F1
13061_839-4965	13061_839-4965	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,909	Each	10%	\$5,318	Other	F1
13061_839-4966	13061_839-4966	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1
13061_839-4967	13061_839-4967	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,682	Each	10%	\$3,314	Other	F1
13061_839-4968	13061_839-4968	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,816	Each	10%	\$2,534	Other	F1
13061_839-4969	13061_839-4969	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,128	Each	10%	\$2,815	Other	F1
13061_839-4970	13061_839-4970	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,031	Each	10%	\$9,028	Other	F1
13061_839-4971	13061_839-4971	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,518	Each	10%	\$4,067	Other	F1
13061_839-4972	13061_839-4972	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED use drop-down)	Product Category (if applicable)
13061 839-4973	13061 839-4973	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,388	Each	10%	\$2,149	Other	F1
13061 839-4974	13061 839-4974	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1
13061 839-4993	13061 839-4993	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,949	Each	10%	\$1,754	Other	F1
13061 839-4994	13061 839-4994	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1
13061 839-4995	13061 839-4995	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%	\$1,720	Other	F1
13061 839-4996	13061 839-4996	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1
13061 839-4997	13061 839-4997	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,810	Each	10%	\$8,829	Other	F1
13061 839-4998	13061 839-4998	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,941	Each	10%	\$7,147	Other	F1
13061 839-4999	13061 839-4999	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
13061 839-5000	13061 839-5000	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,204	Each	10%	\$3,784	Other	F1
13061 839-5001	13061 839-5001	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
13061 839-5002	13061 839-5002	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
13061 839-5003	13061 839-5003	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1
13061 839-5004	13061 839-5004	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,255	Each	10%	\$4,730	Other	F1
13061 839-5005	13061 839-5005	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,927	Each	10%	\$8,934	Other	F1
13061 839-5006	13061 839-5006	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
13061 839-5007	13061 839-5007	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
13061 839-5008	13061 839-5008	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,987	Each	10%	\$7,188	Other	F1
13061 839-5009	13061 839-5009	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
13061 839-5010	13061 839-5010	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,902	Each	10%	\$11,612	Other	F1
13061 839-5011	13061 839-5011	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
13061 839-5012	13061 839-5012	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,394	Each	10%	\$10,255	Other	F1
13061 839-5013	13061 839-5013	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1
13061 839-5014	13061 839-5014	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,075	Each	10%	\$12,667	Other	F1
13061 839-5015	13061 839-5015	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,713	Each	10%	\$7,842	Other	F1
13061 839-5016	13061 839-5016	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1
13061 839-5041	13061 839-5041	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
13061 839-5042	13061 839-5042	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1
13061 839-5043	13061 839-5043	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1
13061 839-5044	13061 839-5044	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,073	Each	10%	\$5,465	Other	F1
13061 839-5045	13061 839-5045	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
13061 839-5046	13061 839-5046	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,920	Each	10%	\$2,628	Other	F1
13061 839-5047	13061 839-5047	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
13061 839-5048	13061 839-5048	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,591	Each	10%	\$6,832	Other	F1
13061 839-5049	13061 839-5049	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,262	Each	10%	\$11,036	Other	F1
13061 839-5050	13061 839-5050	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1
13061 839-5051	13061 839-5051	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,765	Other	F1
13061 839-5052	13061 839-5052	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1
13061 839-5053	13061 839-5053	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,529	Each	10%	\$4,976	Other	F1
13061 839-5054	13061 839-5054	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,444	Each	10%	\$9,400	Other	F1
13061 839-5055	13061 839-5055	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1
13061 839-5056	13061 839-5056	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1
13061 839-5057	13061 839-5057	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
13061 839-5058	13061 839-5058	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,032	Each	10%	\$5,429	Other	F1
13061 839-5059	13061 839-5059	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1
13061 839-5060	13061 839-5060	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13061 839-5073	13061 839-5073	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$22,915	Each	10%	\$20,624	Other	F1
13061 839-5074	13061 839-5074	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$21,979	Each	10%	\$19,781	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)		
13061 839-5075	13061 839-5075	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$18,419	Each	10%	\$16,577	Other	F1	
13061 839-5076	13061 839-5076	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$17,479	Each	10%	\$15,731	Other	F1	
13061 839-5077	13061 839-5077	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$12,993	Each	10%	\$11,694	Other	F1	
13061 839-5078	13061 839-5078	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$13,939	Each	10%	\$12,545	Other	F1	
13061 839-5079	13061 839-5079	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$8,364	Each	10%	\$7,528	Other	F1	
13061 839-5080	13061 839-5080	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$9,307	Each	10%	\$8,376	Other	F1	
13061 839-5081	13061 839-5081	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$4,770	Each	10%	\$4,293	Other	F1	
13061 839-5082	13061 839-5082	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$5,962	Each	10%	\$5,366	Other	F1	
13061 839-5083	13061 839-5083	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,296	Each	10%	\$1,166	Other	F1	
13061 839-5084	13061 839-5084	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,037	Each	10%	\$933	Other	F1	
13061 839-5085	13061 839-5085	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,017	Each	10%	\$5,415	Other	F1	
13061 839-5086	13061 839-5086	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,273	Each	10%	\$5,646	Other	F1	
13061 839-5087	13061 839-5087	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,710	Each	10%	\$4,239	Other	F1	
13061 839-5088	13061 839-5088	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,963	Each	10%	\$4,467	Other	F1	
13061 839-5089	13061 839-5089	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,390	Each	10%	\$3,051	Other	F1	
13061 839-5090	13061 839-5090	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,636	Each	10%	\$3,272	Other	F1	
13061 839-5091	13061 839-5091	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,212	Each	10%	\$1,991	Other	F1	
13061 839-5092	13061 839-5092	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,462	Each	10%	\$2,216	Other	F1	
13061 839-5093	13061 839-5093	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$31,893	Each	10%	\$28,704	Other	F1	
13061 839-5094	13061 839-5094	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$30,544	Each	10%	\$27,490	Other	F1	
13061 839-5095	13061 839-5095	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$25,682	Each	10%	\$23,114	Other	F1	
13061 839-5096	13061 839-5096	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$24,329	Each	10%	\$21,896	Other	F1	
13061 839-5097	13061 839-5097	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$18,129	Each	10%	\$16,316	Other	F1	
13061 839-5098	13061 839-5098	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$19,490	Each	10%	\$17,541	Other	F1	
13061 839-5099	13061 839-5099	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$11,779	Each	10%	\$10,601	Other	F1	
13061 839-5100	13061 839-5100	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$15,140	Each	10%	\$11,826	Other	F1	
13061 839-5101	13061 839-5101	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$6,505	Each	10%	\$5,855	Other	F1	
13061 839-5102	13061 839-5102	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$8,132	Each	10%	\$7,319	Other	F1	
13061 839-5103	13061 839-5103	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,347	Each	10%	\$1,212	Other	F1	
13061 839-5104	13061 839-5104	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,078	Each	10%	\$970	Other	F1	
13061 839-5105	13061 839-5105	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,295	Each	10%	\$5,666	Other	F1	
13061 839-5106	13061 839-5106	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,573	Each	10%	\$5,916	Other	F1	
13061 839-5107	13061 839-5107	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,926	Each	10%	\$4,433	Other	F1	
13061 839-5108	13061 839-5108	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,200	Each	10%	\$4,680	Other	F1	
13061 839-5109	13061 839-5109	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,543	Each	10%	\$3,189	Other	F1	
13061 839-5110	13061 839-5110	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,809	Each	10%	\$3,428	Other	F1	
13061 839-5111	13061 839-5111	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,310	Each	10%	\$2,079	Other	F1	
13061 839-5112	13061 839-5112	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,576	Each	10%	\$2,318	Other	F1	
13061 839-5113	13061 839-5113	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$52,519	Each	10%	\$47,267	Other	F1	
13061 839-5114	13061 839-5114	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$50,156	Each	10%	\$45,140	Other	F1	
13061 839-5115	13061 839-5115	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$42,418	Each	10%	\$38,176	Other	F1	
13061 839-5116	13061 839-5116	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$40,050	Each	10%	\$36,045	Other	F1	
13061 839-5117	13061 839-5117	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,956	Each	10%	\$26,960	Other	F1	
13061 839-5118	13061 839-5118	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$32,331	Each	10%	\$29,098	Other	F1	
13061 839-5119	13061 839-5119	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,750	Each	10%	\$17,775	Other	F1	
13061 839-5120	13061 839-5120	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$22,129	Each	10%	\$19,916	Other	F1	
13061 839-5121	13061 839-5121	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,334	Each	10%	\$9,301	Other	F1	
13061 839-5122	13061 839-5122	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,917	Each	10%	\$11,625	Other	F1	
13061 839-5123	13061 839-5123	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$986	Each	10%	\$887	Other	F1	
13061 839-5124	13061 839-5124	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$789	Each	10%	\$710	Other	F1	
13061 839-5125	13061 839-5125	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,668	Each	10%	\$4,201	Other	F1	
13061 839-5126	13061 839-5126	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4,888	Each	10%	\$4,399	Other	F1	
13061 839-5127	13061 839-5127	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,651	Each	10%	\$3,286	Other	F1	
13061 839-5128	13061 839-5128	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,867	Each	10%	\$3,480	Other	F1	
13061 839-5129	13061 839-5129	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1	
13061 839-5130	13061 839-5130	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$2,831	Each	10%	\$2,548	Other	F1	
13061 839-5131	13061 839-5131	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,706	Each	10%	\$1,535	Other	F1	
13061 839-5132	13061 839-5132	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,911	Each	10%	\$1,720	Other	F1	
13061 839-5133	13061 839-5133	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13061 839-5134	13061 839-5134	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
13061_839-5171	13061_839-5171	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$25,487	Each	10%	\$22,938	Other	F1
13061_839-5172	13061_839-5172	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$24,443	Each	10%	\$21,999	Other	F1
13061_839-5173	13061_839-5173	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$20,509	Each	10%	\$18,458	Other	F1
13061_839-5174	13061_839-5174	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$19,461	Each	10%	\$17,515	Other	F1
13061_839-5175	13061_839-5175	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,495	Each	10%	\$13,046	Other	F1
13061_839-5176	13061_839-5176	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$15,553	Each	10%	\$13,998	Other	F1
13061_839-5177	13061_839-5177	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,357	Each	10%	\$8,421	Other	F1
13061_839-5178	13061_839-5178	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,413	Each	10%	\$9,372	Other	F1
13061_839-5179	13061_839-5179	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,217	Each	10%	\$4,695	Other	F1
13061_839-5180	13061_839-5180	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,522	Each	10%	\$5,870	Other	F1
13061_839-5181	13061_839-5181	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,396	Each	10%	\$1,256	Other	F1
13061_839-5182	13061_839-5182	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,117	Each	10%	\$1,005	Other	F1
13061_839-5183	13061_839-5183	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,112	Each	10%	\$5,501	Other	F1
13061_839-5184	13061_839-5184	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,373	Each	10%	\$5,736	Other	F1
13061_839-5185	13061_839-5185	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,760	Each	10%	\$4,284	Other	F1
13061_839-5186	13061_839-5186	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,016	Each	10%	\$4,514	Other	F1
13061_839-5187	13061_839-5187	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,391	Each	10%	\$3,052	Other	F1
13061_839-5188	13061_839-5188	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,638	Each	10%	\$3,274	Other	F1
13061_839-5189	13061_839-5189	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,195	Each	10%	\$1,976	Other	F1
13061_839-5190	13061_839-5190	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,443	Each	10%	\$2,199	Other	F1
13061_839-5191	13061_839-5191	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$18,100	Each	10%	\$16,290	Other	F1
13061_839-5192	13061_839-5192	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$17,440	Each	10%	\$15,696	Other	F1
13061_839-5193	13061_839-5193	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$14,476	Each	10%	\$13,028	Other	F1
13061_839-5194	13061_839-5194	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$13,812	Each	10%	\$12,431	Other	F1
13061_839-5195	13061_839-5195	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$10,209	Each	10%	\$9,188	Other	F1
13061_839-5196	13061_839-5196	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$10,880	Each	10%	\$9,792	Other	F1
13061_839-5197	13061_839-5197	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,025	Each	10%	\$6,323	Other	F1
13061_839-5198	13061_839-5198	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$6,362	Each	10%	\$5,726	Other	F1
13061_839-5199	13061_839-5199	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$4,915	Each	10%	\$4,424	Other	F1
13061_839-5200	13061_839-5200	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,932	Each	10%	\$3,539	Other	F1
13061_839-5201	13061_839-5201	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,890	Each	10%	\$8,001	Other	F1
13061_839-5202	13061_839-5202	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,995	Each	10%	\$6,296	Other	F1
13061_839-5203	13061_839-5203	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,073	Each	10%	\$4,566	Other	F1
13061_839-5204	13061_839-5204	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,409	Each	10%	\$3,068	Other	F1
13061_839-5205	13061_839-5205	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$1,983	Each	10%	\$1,785	Other	F1
13061_839-5206	13061_839-5206	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,587	Each	10%	\$1,428	Other	F1
13061_839-5207	13061_839-5207	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,566	Each	10%	\$7,709	Other	F1
13061_839-5208	13061_839-5208	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,675	Each	10%	\$6,008	Other	F1
13061_839-5209	13061_839-5209	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,760	Each	10%	\$4,284	Other	F1
13061_839-5210	13061_839-5210	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,088	Each	10%	\$2,779	Other	F1
13061_839-5211	13061_839-5211	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$15,858	Each	10%	\$14,272	Other	F1
13061_839-5212	13061_839-5212	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$15,243	Each	10%	\$13,719	Other	F1
13061_839-5213	13061_839-5213	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$12,707	Each	10%	\$11,436	Other	F1
13061_839-5214	13061_839-5214	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$12,091	Each	10%	\$10,882	Other	F1
13061_839-5215	13061_839-5215	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$8,951	Each	10%	\$8,056	Other	F1
13061_839-5216	13061_839-5216	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$9,572	Each	10%	\$8,615	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 839-5217	13061 839-5217	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$5,673	Each	10%	\$5,106	Other	F1
13061 839-5218	13061 839-5218	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$6,289	Each	10%	\$5,660	Other	F1
13061 839-5219	13061 839-5219	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$3,403	Each	10%	\$3,063	Other	F1
13061 839-5220	13061 839-5220	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$4,253	Each	10%	\$3,828	Other	F1
13061 839-5221	13061 839-5221	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,012	Each	10%	\$911	Other	F1
13061 839-5222	13061 839-5222	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,819	Each	10%	\$5,237	Other	F1
13061 839-5223	13061 839-5223	HyperConverged Infra	Extended	\$6,054	Each	10%	\$5,449	Other	F1
13061 839-5224	13061 839-5224	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,557	Each	10%	\$4,101	Other	F1
13061 839-5225	13061 839-5225	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,790	Each	10%	\$4,311	Other	F1
13061 839-5226	13061 839-5226	HyperConverged Infra	Extended	\$3,282	Each	10%	\$2,954	Other	F1
13061 839-5227	13061 839-5227	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,510	Each	10%	\$3,159	Other	F1
13061 839-5228	13061 839-5228	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,145	Each	10%	\$1,931	Other	F1
13061 839-5229	13061 839-5229	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,266	Each	10%	\$1,139	Other	F1
13061 839-5230	13061 839-5230	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,379	Each	10%	\$2,141	Other	F1
13061 839-5231	13061 839-5231	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$35,297	Each	10%	\$31,767	Other	F1
13061 839-5232	13061 839-5232	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$33,803	Each	10%	\$30,423	Other	F1
13061 839-5233	13061 839-5233	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$28,446	Each	10%	\$25,601	Other	F1
13061 839-5234	13061 839-5234	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$26,946	Each	10%	\$24,251	Other	F1
13061 839-5235	13061 839-5235	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$20,107	Each	10%	\$18,096	Other	F1
13061 839-5236	13061 839-5236	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$21,618	Each	10%	\$19,456	Other	F1
13061 839-5237	13061 839-5237	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$13,087	Each	10%	\$11,778	Other	F1
13061 839-5238	13061 839-5238	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$14,599	Each	10%	\$13,139	Other	F1
13061 839-5239	13061 839-5239	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$7,109	Each	10%	\$6,398	Other	F1
13061 839-5240	13061 839-5240	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$8,886	Each	10%	\$7,997	Other	F1
13061 839-5241	13061 839-5241	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,455	Each	10%	\$1,310	Other	F1
13061 839-5242	13061 839-5242	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,164	Each	10%	\$1,048	Other	F1
13061 839-5243	13061 839-5243	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,397	Each	10%	\$5,757	Other	F1
13061 839-5244	13061 839-5244	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,680	Each	10%	\$6,012	Other	F1
13061 839-5245	13061 839-5245	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,981	Each	10%	\$4,483	Other	F1
13061 839-5246	13061 839-5246	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,258	Each	10%	\$4,732	Other	F1
13061 839-5247	13061 839-5247	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,547	Each	10%	\$3,192	Other	F1
13061 839-5248	13061 839-5248	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,814	Each	10%	\$3,433	Other	F1
13061 839-5249	13061 839-5249	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,295	Each	10%	\$2,066	Other	F1
13061 839-5250	13061 839-5250	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$2,560	Each	10%	\$2,304	Other	F1
13061 839-5251	13061 839-5251	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$26,452	Each	10%	\$23,807	Other	F1
13061 839-5252	13061 839-5252	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$25,425	Each	10%	\$22,883	Other	F1
13061 839-5253	13061 839-5253	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$21,231	Each	10%	\$19,108	Other	F1
13061 839-5254	13061 839-5254	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$20,198	Each	10%	\$18,178	Other	F1
13061 839-5255	13061 839-5255	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,997	Each	10%	\$13,497	Other	F1
13061 839-5256	13061 839-5256	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,040	Each	10%	\$14,436	Other	F1
13061 839-5257	13061 839-5257	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,580	Each	10%	\$9,522	Other	F1
13061 839-5258	13061 839-5258	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,541	Each	10%	\$8,587	Other	F1
13061 839-5259	13061 839-5259	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,949	Each	10%	\$6,254	Other	F1
13061 839-5260	13061 839-5260	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,559	Each	10%	\$5,003	Other	F1
13061 839-5261	13061 839-5261	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,327	Each	10%	\$8,394	Other	F1
13061 839-5262	13061 839-5262	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,340	Each	10%	\$6,606	Other	F1
13061 839-5263	13061 839-5263	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,324	Each	10%	\$4,792	Other	F1
13061 839-5264	13061 839-5264	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,577	Each	10%	\$3,219	Other	F1
13061 839-5265	13061 839-5265	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,060	Each	10%	\$1,854	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	\$0		
13061_839-5266	13061_839-5266	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,648	Each	10%		\$1,483	Other	F1
13061_839-5267	13061_839-5267	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,964	Each	10%		\$8,068	Other	F1
13061_839-5268	13061_839-5268	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$6,983	Each	10%		\$6,285	Other	F1
13061_839-5269	13061_839-5269	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$4,977	Each	10%		\$4,479	Other	F1
13061_839-5270	13061_839-5270	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$3,226	Each	10%		\$2,903	Other	F1
13061_839-5271	13061_839-5271	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$22,616	Each	10%		\$20,354	Other	F1
13061_839-5272	13061_839-5272	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$21,695	Each	10%		\$19,526	Other	F1
13061_839-5273	13061_839-5273	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$18,174	Each	10%		\$16,357	Other	F1
13061_839-5274	13061_839-5274	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$17,250	Each	10%		\$15,525	Other	F1
13061_839-5275	13061_839-5275	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$12,820	Each	10%		\$11,538	Other	F1
13061_839-5276	13061_839-5276	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$13,750	Each	10%		\$12,375	Other	F1
13061_839-5277	13061_839-5277	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$8,245	Each	10%		\$7,421	Other	F1
13061_839-5278	13061_839-5278	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$9,172	Each	10%		\$8,255	Other	F1
13061_839-5279	13061_839-5279	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$4,717	Each	10%		\$4,245	Other	F1
13061_839-5280	13061_839-5280	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$5,895	Each	10%		\$5,306	Other	F1
13061_839-5281	13061_839-5281	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,049	Each	10%		\$944	Other	F1
13061_839-5282	13061_839-5282	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,085	Each	10%		\$5,477	Other	F1
13061_839-5283	13061_839-5283	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$6,343	Each	10%		\$5,709	Other	F1
13061_839-5284	13061_839-5284	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,764	Each	10%		\$4,288	Other	F1
13061_839-5285	13061_839-5285	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$5,019	Each	10%		\$4,517	Other	F1
13061_839-5286	13061_839-5286	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,429	Each	10%		\$3,086	Other	F1
13061_839-5287	13061_839-5287	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$3,677	Each	10%		\$3,309	Other	F1
13061_839-5288	13061_839-5288	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$2,238	Each	10%		\$2,014	Other	F1
13061_839-5289	13061_839-5289	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,312	Each	10%		\$1,181	Other	F1
13061_839-5290	13061_839-5290	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$2,489	Each	10%		\$2,240	Other	F1
13061_839-5291	13061_839-5291	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$57,659	Each	10%		\$51,893	Other	F1
13061_839-5292	13061_839-5292	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$55,064	Each	10%		\$49,558	Other	F1
13061_839-5293	13061_839-5293	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$46,583	Each	10%		\$41,925	Other	F1
13061_839-5294	13061_839-5294	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$43,982	Each	10%		\$39,584	Other	F1
13061_839-5295	13061_839-5295	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$32,914	Each	10%		\$29,623	Other	F1
13061_839-5296	13061_839-5296	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$35,525	Each	10%		\$31,973	Other	F1
13061_839-5297	13061_839-5297	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$21,712	Each	10%		\$19,541	Other	F1
13061_839-5298	13061_839-5298	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$24,327	Each	10%		\$21,894	Other	F1
13061_839-5299	13061_839-5299	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 12 Months	\$11,277	Each	10%		\$10,149	Other	F1
13061_839-5300	13061_839-5300	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years	\$14,096	Each	10%		\$12,686	Other	F1
13061_839-5301	13061_839-5301	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	\$1,071	Each	10%		\$964	Other	F1
13061_839-5302	13061_839-5302	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years	\$857	Each	10%		\$771	Other	F1
13061_839-5303	13061_839-5303	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$4,748	Each	10%		\$4,273	Other	F1
13061_839-5304	13061_839-5304	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$4,972	Each	10%		\$4,475	Other	F1
13061_839-5305	13061_839-5305	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months	\$3,696	Each	10%		\$3,326	Other	F1
13061_839-5306	13061_839-5306	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$3,914	Each	10%		\$3,523	Other	F1
13061_839-5307	13061_839-5307	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,630	Each	10%		\$2,367	Other	F1
13061_839-5308	13061_839-5308	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months	\$2,839	Each	10%		\$2,555	Other	F1
13061_839-5309	13061_839-5309	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,698	Each	10%		\$1,528	Other	F1
13061_839-5310	13061_839-5310	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,903	Each	10%		\$1,713	Other	F1
13061_839-5311	13061_839-5311	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,040	Each	10%		\$42,336	Other	F1
13061_839-5312	13061_839-5312	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,999	Each	10%		\$40,499	Other	F1
13061_839-5313	13061_839-5313	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$37,948	Each	10%		\$34,153	Other	F1
13061_839-5314	13061_839-5314	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$35,901	Each	10%		\$32,311	Other	F1
13061_839-5315	13061_839-5315	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$26,821	Each	10%		\$24,139	Other	F1
13061_839-5316	13061_839-5316	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$28,880	Each	10%		\$25,992	Other	F1
13061_839-5317	13061_839-5317	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$19,615	Each	10%		\$17,654	Other	F1
13061_839-5318	13061_839-5318	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$17,553	Each	10%		\$15,798	Other	F1
13061_839-5319	13061_839-5319	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 12 Months	\$11,707	Each	10%		\$10,536	Other	F1
13061_839-5320	13061_839-5320	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,365	Each	10%		\$8,429	Other	F1
13061_839-5321	13061_839-5321	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,951	Each	10%		\$6,256	Other	F1
13061_839-5322	13061_839-5322	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,472	Each	10%		\$4,925	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 839-5323	13061 839-5323	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,969	Each	10%	\$3,572	Other	F1
13061 839-5324	13061 839-5324	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,663	Each	10%	\$2,397	Other	F1
13061 839-5325	13061 839-5325	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,507	Each	10%	\$1,356	Other	F1
13061 839-5326	13061 839-5326	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,206	Each	10%	\$1,085	Other	F1
13061 839-5327	13061 839-5327	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,650	Each	10%	\$5,985	Other	F1
13061 839-5328	13061 839-5328	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,177	Each	10%	\$4,659	Other	F1
13061 839-5329	13061 839-5329	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,686	Each	10%	\$3,317	Other	F1
13061 839-5330	13061 839-5330	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,383	Each	10%	\$2,145	Other	F1
13061 839-5331	13061 839-5331	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$38,723	Each	10%	\$34,851	Other	F1
13061 839-5332	13061 839-5332	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$37,009	Each	10%	\$33,308	Other	F1
13061 839-5333	13061 839-5333	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$31,252	Each	10%	\$28,127	Other	F1
13061 839-5334	13061 839-5334	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$29,534	Each	10%	\$26,581	Other	F1
13061 839-5335	13061 839-5335	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$22,069	Each	10%	\$19,862	Other	F1
13061 839-5336	13061 839-5336	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$23,795	Each	10%	\$21,416	Other	F1
13061 839-5337	13061 839-5337	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$14,499	Each	10%	\$13,049	Other	F1
13061 839-5338	13061 839-5338	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$16,225	Each	10%	\$14,603	Other	F1
13061 839-5339	13061 839-5339	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$7,692	Each	10%	\$6,923	Other	F1
13061 839-5340	13061 839-5340	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$9,615	Each	10%	\$8,654	Other	F1
13061 839-5341	13061 839-5341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$765	Each	10%	\$689	Other	F1
13061 839-5342	13061 839-5342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,510	Each	10%	\$4,059	Other	F1
13061 839-5343	13061 839-5343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4,719	Each	10%	\$4,247	Other	F1
13061 839-5344	13061 839-5344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,528	Each	10%	\$3,175	Other	F1
13061 839-5345	13061 839-5345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,734	Each	10%	\$3,361	Other	F1
13061 839-5346	13061 839-5346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,536	Each	10%	\$2,282	Other	F1
13061 839-5347	13061 839-5347	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$2,734	Each	10%	\$2,461	Other	F1
13061 839-5348	13061 839-5348	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,650	Each	10%	\$1,485	Other	F1
13061 839-5349	13061 839-5349	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$956	Each	10%	\$860	Other	F1
13061 839-5350	13061 839-5350	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,847	Each	10%	\$1,662	Other	F1
13061 839-5643	13061 839-5643	HyperConverged Infra	Customer Provided vSAN VCF on VxRail ELA	\$0	Each	10%	\$0	Other	F1
13061 839-9491	13061 839-9491	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,063	Each	10%	\$1,857	Other	F1
13061 839-9492	13061 839-9492	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,069	Each	10%	\$962	Other	F1
13061 839-9493	13061 839-9493	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,844	Each	10%	\$1,660	Other	F1
13061 839-9494	13061 839-9494	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,054	Each	10%	\$2,749	Other	F1
13061 839-9495	13061 839-9495	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,833	Each	10%	\$2,550	Other	F1
13061 839-9496	13061 839-9496	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,170	Each	10%	\$3,753	Other	F1
13061 839-9497	13061 839-9497	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,942	Each	10%	\$3,548	Other	F1
13061 839-9498	13061 839-9498	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$5,271	Each	10%	\$4,744	Other	F1
13061 839-9499	13061 839-9499	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,039	Each	10%	\$4,535	Other	F1
13061 839-9500	13061 839-9500	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$855	Each	10%	\$770	Other	F1
13061 839-9501	13061 839-9501	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$10,132	Each	10%	\$9,119	Other	F1
13061 839-9502	13061 839-9502	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$8,106	Each	10%	\$7,295	Other	F1
13061 839-9503	13061 839-9503	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$17,030	Each	10%	\$15,327	Other	F1
13061 839-9504	13061 839-9504	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$15,222	Each	10%	\$13,700	Other	F1
13061 839-9505	13061 839-9505	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$24,999	Each	10%	\$22,499	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 839-9506	13061 839-9506	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$23,194	Each	10%	\$20,875	Other	F1
13061 839-9507	13061 839-9507	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$31,046	Each	10%	\$27,941	Other	F1
13061 839-9508	13061 839-9508	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$32,844	Each	10%	\$29,560	Other	F1
13061 839-9509	13061 839-9509	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$38,910	Each	10%	\$35,019	Other	F1
13061 839-9510	13061 839-9510	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$40,704	Each	10%	\$36,634	Other	F1
13061 839-9511	13061 839-9511	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,664	Each	10%	\$2,398	Other	F1
13061 839-9512	13061 839-9512	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,119	Each	10%	\$3,707	Other	F1
13061 839-9513	13061 839-9513	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,785	Each	10%	\$5,207	Other	F1
13061 839-9514	13061 839-9514	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$7,429	Each	10%	\$6,686	Other	F1
13061 839-9515	13061 839-9515	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,349	Each	10%	\$1,214	Other	F1
13061 839-9516	13061 839-9516	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,687	Each	10%	\$1,518	Other	F1
13061 839-9517	13061 839-9517	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,974	Each	10%	\$2,677	Other	F1
13061 839-9518	13061 839-9518	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$4,432	Each	10%	\$3,989	Other	F1
13061 839-9519	13061 839-9519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,111	Each	10%	\$5,500	Other	F1
13061 839-9520	13061 839-9520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,763	Each	10%	\$6,987	Other	F1
13061 839-9521	13061 839-9521	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,404	Each	10%	\$8,464	Other	F1
13061 839-9522	13061 839-9522	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,754	Each	10%	\$10,579	Other	F1
13061 839-9523	13061 839-9523	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,493	Each	10%	\$15,744	Other	F1
13061 839-9524	13061 839-9524	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,533	Each	10%	\$17,580	Other	F1
13061 839-9525	13061 839-9525	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,828	Each	10%	\$25,945	Other	F1
13061 839-9526	13061 839-9526	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,791	Each	10%	\$24,112	Other	F1
13061 839-9527	13061 839-9527	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,878	Each	10%	\$32,290	Other	F1
13061 839-9528	13061 839-9528	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,902	Each	10%	\$34,112	Other	F1
13061 839-9529	13061 839-9529	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,986	Each	10%	\$40,487	Other	F1
13061 839-9530	13061 839-9530	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,003	Each	10%	\$42,303	Other	F1
13061 839-9531	13061 839-9531	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,126	Each	10%	\$1,913	Other	F1
13061 839-9532	13061 839-9532	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,898	Each	10%	\$1,708	Other	F1
13061 839-9533	13061 839-9533	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,170	Each	10%	\$2,853	Other	F1
13061 839-9534	13061 839-9534	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,939	Each	10%	\$2,645	Other	F1
13061 839-9535	13061 839-9535	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,371	Each	10%	\$3,934	Other	F1
13061 839-9536	13061 839-9536	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,129	Each	10%	\$3,716	Other	F1
13061 839-9537	13061 839-9537	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,553	Each	10%	\$4,998	Other	F1
13061 839-9538	13061 839-9538	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$5,305	Each	10%	\$4,775	Other	F1
13061 839-9539	13061 839-9539	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$958	Each	10%	\$862	Other	F1
13061 839-9540	13061 839-9540	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,198	Each	10%	\$1,078	Other	F1
13061 839-9541	13061 839-9541	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$13,802	Each	10%	\$12,422	Other	F1
13061 839-9542	13061 839-9542	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,042	Each	10%	\$9,938	Other	F1
13061 839-9543	13061 839-9543	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$23,675	Each	10%	\$21,308	Other	F1
13061 839-9544	13061 839-9544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,143	Each	10%	\$19,029	Other	F1
13061 839-9545	13061 839-9545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$34,631	Each	10%	\$31,168	Other	F1
13061 839-9546	13061 839-9546	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,102	Each	10%	\$28,892	Other	F1
13061 839-9547	13061 839-9547	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$42,911	Each	10%	\$38,620	Other	F1



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 839-9548	13061 839-9548	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$45,429	Each	10%	\$40,886	Other	F1
13061 839-9549	13061 839-9549	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$53,735	Each	10%	\$48,362	Other	F1
13061 839-9550	13061 839-9550	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$56,247	Each	10%	\$50,622	Other	F1
13061 839-9551	13061 839-9551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,586	Each	10%	\$2,327	Other	F1
13061 839-9552	13061 839-9552	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,371	Each	10%	\$1,234	Other	F1
13061 839-9553	13061 839-9553	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,329	Each	10%	\$2,096	Other	F1
13061 839-9554	13061 839-9554	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,817	Each	10%	\$3,435	Other	F1
13061 839-9555	13061 839-9555	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,565	Each	10%	\$3,209	Other	F1
13061 839-9556	13061 839-9556	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,209	Each	10%	\$4,688	Other	F1
13061 839-9557	13061 839-9557	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,952	Each	10%	\$4,457	Other	F1
13061 839-9558	13061 839-9558	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,583	Each	10%	\$5,925	Other	F1
13061 839-9559	13061 839-9559	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,323	Each	10%	\$5,691	Other	F1
13061 839-9560	13061 839-9560	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,097	Each	10%	\$987	Other	F1
13061 839-9561	13061 839-9561	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,050	Each	10%	\$4,545	Other	F1
13061 839-9562	13061 839-9562	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,040	Each	10%	\$3,636	Other	F1
13061 839-9563	13061 839-9563	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$7,601	Each	10%	\$6,841	Other	F1
13061 839-9564	13061 839-9564	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$6,848	Each	10%	\$6,163	Other	F1
13061 839-9565	13061 839-9565	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$11,507	Each	10%	\$10,356	Other	F1
13061 839-9566	13061 839-9566	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$10,749	Each	10%	\$9,674	Other	F1
13061 839-9567	13061 839-9567	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$14,499	Each	10%	\$13,049	Other	F1
13061 839-9568	13061 839-9568	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$15,252	Each	10%	\$13,727	Other	F1
13061 839-9569	13061 839-9569	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$18,265	Each	10%	\$16,439	Other	F1
13061 839-9570	13061 839-9570	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$19,016	Each	10%	\$17,114	Other	F1
13061 839-9571	13061 839-9571	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,357	Each	10%	\$3,021	Other	F1
13061 839-9572	13061 839-9572	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$5,175	Each	10%	\$4,658	Other	F1
13061 839-9573	13061 839-9573	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$7,258	Each	10%	\$6,532	Other	F1
13061 839-9574	13061 839-9574	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$9,315	Each	10%	\$8,384	Other	F1
13061 839-9575	13061 839-9575	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,724	Each	10%	\$1,552	Other	F1
13061 839-9576	13061 839-9576	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,155	Each	10%	\$1,940	Other	F1
13061 839-9577	13061 839-9577	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,708	Each	10%	\$3,337	Other	F1
13061 839-9578	13061 839-9578	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,518	Each	10%	\$4,966	Other	F1
13061 839-9579	13061 839-9579	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,609	Each	10%	\$6,848	Other	F1
13061 839-9580	13061 839-9580	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,670	Each	10%	\$8,703	Other	F1
13061 839-9581	13061 839-9581	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,440	Each	10%	\$3,996	Other	F1
13061 839-9582	13061 839-9582	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$5,551	Each	10%	\$4,996	Other	F1
13061 839-9583	13061 839-9583	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,248	Each	10%	\$6,523	Other	F1
13061 839-9584	13061 839-9584	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$8,007	Each	10%	\$7,206	Other	F1
13061 839-9585	13061 839-9585	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$12,361	Each	10%	\$11,125	Other	F1
13061 839-9586	13061 839-9586	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,594	Each	10%	\$10,435	Other	F1
13061 839-9587	13061 839-9587	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$15,676	Each	10%	\$14,108	Other	F1
13061 839-9588	13061 839-9588	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$16,435	Each	10%	\$14,792	Other	F1
13061 839-9589	13061 839-9589	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$19,783	Each	10%	\$17,805	Other	F1

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13061 839-9590	13061 839-9590	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$20,538	Each	10%	\$18,484	Other	F1
13061 839-9591	13061 839-9591	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,657	Each	10%	\$2,391	Other	F1
13061 839-9592	13061 839-9592	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,388	Each	10%	\$2,149	Other	F1
13061 839-9593	13061 839-9593	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,957	Each	10%	\$3,561	Other	F1
13061 839-9594	13061 839-9594	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,688	Each	10%	\$3,319	Other	F1
13061 839-9595	13061 839-9595	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,456	Each	10%	\$4,910	Other	F1
13061 839-9596	13061 839-9596	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,177	Each	10%	\$4,659	Other	F1
13061 839-9597	13061 839-9597	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,931	Each	10%	\$6,238	Other	F1
13061 839-9598	13061 839-9598	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$6,647	Each	10%	\$5,982	Other	F1
13061 839-9599	13061 839-9599	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,214	Each	10%	\$1,093	Other	F1
13061 839-9600	13061 839-9600	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,518	Each	10%	\$1,366	Other	F1
13061 839-9601	13061 839-9601	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$7,081	Each	10%	\$6,373	Other	F1
13061 839-9602	13061 839-9602	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,665	Each	10%	\$5,099	Other	F1
13061 839-9603	13061 839-9603	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$11,303	Each	10%	\$10,173	Other	F1
13061 839-9604	13061 839-9604	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$10,156	Each	10%	\$9,140	Other	F1
13061 839-9605	13061 839-9605	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,882	Each	10%	\$15,194	Other	F1
13061 839-9606	13061 839-9606	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$15,736	Each	10%	\$14,162	Other	F1
13061 839-9607	13061 839-9607	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$21,126	Each	10%	\$19,013	Other	F1
13061 839-9608	13061 839-9608	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$22,263	Each	10%	\$20,037	Other	F1
13061 839-9609	13061 839-9609	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$26,535	Each	10%	\$23,882	Other	F1
13061 839-9610	13061 839-9610	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$27,667	Each	10%	\$24,900	Other	F1
13061 839-9611	13061 839-9611	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,666	Each	10%	\$2,399	Other	F1
13061 839-9612	13061 839-9612	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,436	Each	10%	\$1,292	Other	F1
13061 839-9613	13061 839-9613	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,415	Each	10%	\$2,174	Other	F1
13061 839-9614	13061 839-9614	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,931	Each	10%	\$3,538	Other	F1
13061 839-9615	13061 839-9615	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,688	Each	10%	\$3,319	Other	F1
13061 839-9616	13061 839-9616	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,364	Each	10%	\$4,828	Other	F1
13061 839-9617	13061 839-9617	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$5,118	Each	10%	\$4,606	Other	F1
13061 839-9618	13061 839-9618	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,780	Each	10%	\$6,102	Other	F1
13061 839-9619	13061 839-9619	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,533	Each	10%	\$5,880	Other	F1
13061 839-9620	13061 839-9620	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
13061 839-9621	13061 839-9621	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$3,593	Each	10%	\$3,234	Other	F1
13061 839-9622	13061 839-9622	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$2,874	Each	10%	\$2,587	Other	F1
13061 839-9623	13061 839-9623	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$4,950	Each	10%	\$4,455	Other	F1
13061 839-9624	13061 839-9624	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$4,483	Each	10%	\$4,035	Other	F1
13061 839-9625	13061 839-9625	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$7,709	Each	10%	\$6,938	Other	F1
13061 839-9626	13061 839-9626	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$7,233	Each	10%	\$6,510	Other	F1
13061 839-9627	13061 839-9627	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$9,826	Each	10%	\$8,843	Other	F1
13061 839-9628	13061 839-9628	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$10,299	Each	10%	\$9,269	Other	F1
13061 839-9629	13061 839-9629	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$12,435	Each	10%	\$11,192	Other	F1
13061 839-9630	13061 839-9630	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$12,906	Each	10%	\$11,615	Other	F1
13061 839-9631	13061 839-9631	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,474	Each	10%	\$3,127	Other	F1
13061 839-9632	13061 839-9632	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$5,346	Each	10%	\$4,811	Other	F1
13061 839-9633	13061 839-9633	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$7,493	Each	10%	\$6,744	Other	F1
13061 839-9634	13061 839-9634	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$9,614	Each	10%	\$8,653	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13061_839-9635	13061_839-9635	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,800	Each	10%	\$1,620	Other	F1
13061_839-9636	13061_839-9636	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,250	Each	10%	\$2,025	Other	F1
13061_839-9637	13061_839-9637	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months	\$3,808	Each	10%	\$3,427	Other	F1
13061_839-9638	13061_839-9638	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months	\$5,665	Each	10%	\$5,099	Other	F1
13061_839-9639	13061_839-9639	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,817	Each	10%	\$7,035	Other	F1
13061_839-9640	13061_839-9640	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,940	Each	10%	\$8,946	Other	F1
13061_839-9641	13061_839-9641	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,028	Each	10%	\$2,725	Other	F1
13061_839-9642	13061_839-9642	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$3,785	Each	10%	\$3,407	Other	F1
13061_839-9643	13061_839-9643	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$4,382	Each	10%	\$3,944	Other	F1
13061_839-9644	13061_839-9644	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$4,805	Each	10%	\$4,325	Other	F1
13061_839-9645	13061_839-9645	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$7,776	Each	10%	\$6,998	Other	F1
13061_839-9646	13061_839-9646	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$7,338	Each	10%	\$6,604	Other	F1
13061_839-9647	13061_839-9647	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$10,019	Each	10%	\$9,017	Other	F1
13061_839-9648	13061_839-9648	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$10,452	Each	10%	\$9,407	Other	F1
13061_839-9649	13061_839-9649	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$12,726	Each	10%	\$11,453	Other	F1
13061_839-9650	13061_839-9650	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$13,157	Each	10%	\$11,841	Other	F1
13061_839-9651	13061_839-9651	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,737	Each	10%	\$2,463	Other	F1
13061_839-9652	13061_839-9652	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,469	Each	10%	\$2,222	Other	F1
13061_839-9653	13061_839-9653	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,073	Each	10%	\$3,666	Other	F1
13061_839-9654	13061_839-9654	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,809	Each	10%	\$3,428	Other	F1
13061_839-9655	13061_839-9655	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,616	Each	10%	\$5,054	Other	F1
13061_839-9656	13061_839-9656	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,345	Each	10%	\$4,811	Other	F1
13061_839-9657	13061_839-9657	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$7,136	Each	10%	\$6,422	Other	F1
13061_839-9658	13061_839-9658	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,861	Each	10%	\$6,175	Other	F1
13061_839-9659	13061_839-9659	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,262	Each	10%	\$1,136	Other	F1
13061_839-9660	13061_839-9660	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,578	Each	10%	\$1,420	Other	F1
13061_839-9661	13061_839-9661	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$5,157	Each	10%	\$4,641	Other	F1
13061_839-9662	13061_839-9662	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,126	Each	10%	\$3,713	Other	F1
13061_839-9663	13061_839-9663	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,807	Each	10%	\$7,026	Other	F1
13061_839-9664	13061_839-9664	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,045	Each	10%	\$6,341	Other	F1
13061_839-9665	13061_839-9665	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$11,859	Each	10%	\$10,673	Other	F1
13061_839-9666	13061_839-9666	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,092	Each	10%	\$9,983	Other	F1
13061_839-9667	13061_839-9667	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$14,944	Each	10%	\$13,450	Other	F1
13061_839-9668	13061_839-9668	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$15,704	Each	10%	\$14,134	Other	F1
13061_839-9669	13061_839-9669	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$18,816	Each	10%	\$16,934	Other	F1
13061_839-9670	13061_839-9670	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$19,572	Each	10%	\$17,615	Other	F1
13061_839-9707	13061_839-9707	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,135	Each	10%	\$1,922	Other	F1
13061_839-9708	13061_839-9708	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,907	Each	10%	\$1,716	Other	F1
13061_839-9709	13061_839-9709	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,162	Each	10%	\$2,846	Other	F1
13061_839-9710	13061_839-9710	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,931	Each	10%	\$2,638	Other	F1
13061_839-9711	13061_839-9711	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,319	Each	10%	\$3,887	Other	F1
13061_839-9712	13061_839-9712	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,080	Each	10%	\$3,672	Other	F1
13061_839-9713	13061_839-9713	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$5,460	Each	10%	\$4,914	Other	F1
13061_839-9714	13061_839-9714	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$5,216	Each	10%	\$4,694	Other	F1
13061_839-9715	13061_839-9715	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$883	Each	10%	\$795	Other	F1
13061_839-9716	13061_839-9716	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,104	Each	10%	\$994	Other	F1
13061_839-9717	13061_839-9717	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,824	Each	10%	\$11,542	Other	F1
13061_839-9718	13061_839-9718	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,259	Each	10%	\$9,233	Other	F1
13061_839-9719	13061_839-9719	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$21,832	Each	10%	\$19,649	Other	F1
13061_839-9720	13061_839-9720	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,495	Each	10%	\$17,546	Other	F1
13061_839-9721	13061_839-9721	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$31,947	Each	10%	\$28,752	Other	F1
13061_839-9722	13061_839-9722	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,613	Each	10%	\$26,652	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13061 839-9723	13061 839-9723	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$39,607	Each	10%	\$35,646	Other	F1
13061 839-9724	13061 839-9724	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$41,933	Each	10%	\$37,740	Other	F1
13061 839-9725	13061 839-9725	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$49,613	Each	10%	\$44,652	Other	F1
13061 839-9726	13061 839-9726	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$51,934	Each	10%	\$46,741	Other	F1
13061 839-9727	13061 839-9727	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,677	Each	10%	\$2,409	Other	F1
13061 839-9728	13061 839-9728	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,406	Each	10%	\$2,165	Other	F1
13061 839-9729	13061 839-9729	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,955	Each	10%	\$3,560	Other	F1
13061 839-9730	13061 839-9730	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,686	Each	10%	\$3,317	Other	F1
13061 839-9731	13061 839-9731	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,398	Each	10%	\$4,858	Other	F1
13061 839-9732	13061 839-9732	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$5,122	Each	10%	\$4,610	Other	F1
13061 839-9733	13061 839-9733	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,822	Each	10%	\$6,140	Other	F1
13061 839-9734	13061 839-9734	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,543	Each	10%	\$5,889	Other	F1
13061 839-9735	13061 839-9735	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,127	Each	10%	\$1,014	Other	F1
13061 839-9736	13061 839-9736	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,409	Each	10%	\$1,268	Other	F1
13061 839-9737	13061 839-9737	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$6,576	Each	10%	\$5,918	Other	F1
13061 839-9738	13061 839-9738	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$5,261	Each	10%	\$4,735	Other	F1
13061 839-9739	13061 839-9739	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$10,287	Each	10%	\$9,258	Other	F1
13061 839-9740	13061 839-9740	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$9,243	Each	10%	\$8,319	Other	F1
13061 839-9741	13061 839-9741	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$15,396	Each	10%	\$13,856	Other	F1
13061 839-9742	13061 839-9742	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$14,350	Each	10%	\$12,915	Other	F1
13061 839-9743	13061 839-9743	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$19,302	Each	10%	\$17,372	Other	F1
13061 839-9744	13061 839-9744	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$20,341	Each	10%	\$18,307	Other	F1
13061 839-9745	13061 839-9745	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$24,269	Each	10%	\$21,842	Other	F1
13061 839-9746	13061 839-9746	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$25,305	Each	10%	\$22,775	Other	F1
13061 839-9747	13061 839-9747	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,762	Each	10%	\$2,486	Other	F1
13061 839-9748	13061 839-9748	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,492	Each	10%	\$2,243	Other	F1
13061 839-9749	13061 839-9749	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$4,075	Each	10%	\$3,668	Other	F1
13061 839-9750	13061 839-9750	HyperConverged Infra	Extended	\$3,811	Each	10%	\$3,430	Other	F1
13061 839-9751	13061 839-9751	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,560	Each	10%	\$5,004	Other	F1
13061 839-9752	13061 839-9752	HyperConverged Infra	Extended	\$5,292	Each	10%	\$4,763	Other	F1
13061 839-9753	13061 839-9753	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$7,027	Each	10%	\$6,324	Other	F1
13061 839-9754	13061 839-9754	HyperConverged Infra	Extended	\$6,756	Each	10%	\$6,080	Other	F1
13061 839-9755	13061 839-9755	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,177	Each	10%	\$1,059	Other	F1
13061 839-9756	13061 839-9756	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,471	Each	10%	\$1,324	Other	F1
13061 839-9757	13061 839-9757	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$4,783	Each	10%	\$4,305	Other	F1
13061 839-9758	13061 839-9758	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$3,826	Each	10%	\$3,443	Other	F1
13061 839-9759	13061 839-9759	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$7,024	Each	10%	\$6,322	Other	F1
13061 839-9760	13061 839-9760	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$6,337	Each	10%	\$5,703	Other	F1
13061 839-9761	13061 839-9761	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$10,714	Each	10%	\$9,643	Other	F1
13061 839-9762	13061 839-9762	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$10,021	Each	10%	\$9,019	Other	F1
13061 839-9763	13061 839-9763	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$13,543	Each	10%	\$12,189	Other	F1
13061 839-9764	13061 839-9764	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$14,231	Each	10%	\$12,808	Other	F1
13061 839-9765	13061 839-9765	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$17,082	Each	10%	\$15,374	Other	F1
13061 839-9766	13061 839-9766	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$17,767	Each	10%	\$15,990	Other	F1
13061 839-9779	13061 839-9779	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1
13061 839-9780	13061 839-9780	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$23,162	Each	10%	\$20,846	Other	F1
13061 839-9781	13061 839-9781	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1
13061 839-9782	13061 839-9782	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1
13061 839-9783	13061 839-9783	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1
13061 839-9784	13061 839-9784	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1
13061 839-9785	13061 839-9785	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$44,757	Each	10%	\$40,281	Other	F1
13061 839-9786	13061 839-9786	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$55,471	Each	10%	\$49,924	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13061_839-9787	13061_839-9787	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,770	Each	10%	\$12,393	Other	F1	
13061_839-9788	13061_839-9788	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$34,070	Each	10%	\$30,663	Other	F1	
13061_839-9789	13061_839-9789	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$20,719	Each	10%	\$18,647	Other	F1	
13061_839-9790	13061_839-9790	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$11,812	Each	10%	\$10,631	Other	F1	
13061_839-9791	13061_839-9791	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$29,367	Each	10%	\$26,430	Other	F1	
13061_839-9792	13061_839-9792	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$38,556	Each	10%	\$34,700	Other	F1	
13061_839-9793	13061_839-9793	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$47,761	Each	10%	\$42,985	Other	F1	
13061_839-9794	13061_839-9794	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$42,330	Each	10%	\$38,097	Other	F1	
13061_839-9795	13061_839-9795	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$53,051	Each	10%	\$47,746	Other	F1	
13061_839-9796	13061_839-9796	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$11,017	Each	10%	\$9,915	Other	F1	
13061_839-9797	13061_839-9797	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$31,630	Each	10%	\$28,467	Other	F1	
13061_839-9802	13061_839-9802	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$20,054	Each	10%	\$18,049	Other	F1	
13061_839-9803	13061_839-9803	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%	\$7,550	Other	F1	
13061_839-9804	13061_839-9804	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$10,088	Each	10%	\$9,079	Other	F1	
13061_839-9805	13061_839-9805	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%	\$4,330	Other	F1	
13061_839-9806	13061_839-9806	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1	
13061_839-9807	13061_839-9807	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%	\$15,823	Other	F1	
13061_839-9808	13061_839-9808	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%	\$19,906	Other	F1	
13061_839-9809	13061_839-9809	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$20,365	Each	10%	\$18,329	Other	F1	
13061_839-9810	13061_839-9810	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$25,392	Each	10%	\$22,853	Other	F1	
13061_839-9811	13061_839-9811	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$6,707	Each	10%	\$6,036	Other	F1	
13061_839-9812	13061_839-9812	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$15,366	Each	10%	\$13,829	Other	F1	
13061_839-9813	13061_839-9813	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$9,097	Each	10%	\$8,187	Other	F1	
13061_839-9814	13061_839-9814	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$6,013	Each	10%	\$5,412	Other	F1	
13061_839-9815	13061_839-9815	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$14,011	Each	10%	\$12,610	Other	F1	
13061_839-9816	13061_839-9816	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$18,527	Each	10%	\$16,674	Other	F1	
13061_839-9817	13061_839-9817	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$23,062	Each	10%	\$20,756	Other	F1	
13061_839-9818	13061_839-9818	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$19,375	Each	10%	\$17,438	Other	F1	
13061_839-9819	13061_839-9819	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$24,406	Each	10%	\$21,965	Other	F1	
13061_839-9820	13061_839-9820	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$5,365	Each	10%	\$4,829	Other	F1	
13061_839-9821	13061_839-9821	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$14,368	Each	10%	\$12,931	Other	F1	
13061_839-9826	13061_839-9826	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$9,335	Each	10%	\$8,402	Other	F1	
13061_839-9827	13061_839-9827	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%	\$5,121	Other	F1	
13061_839-9828	13061_839-9828	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$6,434	Each	10%	\$5,791	Other	F1	
13061_839-9829	13061_839-9829	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%	\$3,129	Other	F1	
13061_839-9830	13061_839-9830	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%	\$8,140	Other	F1	
13061_839-9831	13061_839-9831	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%	\$11,016	Other	F1	
13061_839-9832	13061_839-9832	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%	\$13,908	Other	F1	
13061_839-9833	13061_839-9833	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$13,530	Each	10%	\$12,177	Other	F1	
13061_839-9834	13061_839-9834	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$16,959	Each	10%	\$15,263	Other	F1	
13061_839-9835	13061_839-9835	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$4,690	Each	10%	\$4,221	Other	F1	
13061_839-9836	13061_839-9836	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$10,130	Each	10%	\$9,117	Other	F1	
13061_839-9837	13061_839-9837	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$5,830	Each	10%	\$5,247	Other	F1	
13061_839-9838	13061_839-9838	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$4,347	Each	10%	\$3,912	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	K Column J Product Category (if applicable)
13061 839-9839	13061 839-9839	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$9,670	Each	10%	\$8,703	Other	F1
13061 839-9840	13061 839-9840	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,864	Each	10%	\$11,578	Other	F1
13061 839-9841	13061 839-9841	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,074	Each	10%	\$14,467	Other	F1
13061 839-9842	13061 839-9842	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$12,916	Each	10%	\$11,624	Other	F1
13061 839-9843	13061 839-9843	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$16,347	Each	10%	\$14,712	Other	F1
13061 839-9844	13061 839-9844	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$3,752	Each	10%	\$3,377	Other	F1
13061 839-9845	13061 839-9845	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$9,511	Each	10%	\$8,560	Other	F1
13061 839-9850	13061 839-9850	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$6,308	Each	10%	\$5,677	Other	F1
13061 839-9851	13061 839-9851	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1
13061 839-9852	13061 839-9852	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$23,162	Each	10%	\$20,846	Other	F1
13061 839-9853	13061 839-9853	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1
13061 839-9854	13061 839-9854	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1
13061 839-9855	13061 839-9855	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1
13061 839-9856	13061 839-9856	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1
13061 839-9857	13061 839-9857	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$44,757	Each	10%	\$40,281	Other	F1
13061 839-9858	13061 839-9858	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$55,471	Each	10%	\$49,924	Other	F1
13061 839-9859	13061 839-9859	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,770	Each	10%	\$12,393	Other	F1
13061 839-9860	13061 839-9860	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$34,070	Each	10%	\$30,863	Other	F1
13061 839-9861	13061 839-9861	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$20,719	Each	10%	\$18,647	Other	F1
13061 839-9862	13061 839-9862	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$11,812	Each	10%	\$10,631	Other	F1
13061 839-9863	13061 839-9863	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$29,367	Each	10%	\$26,430	Other	F1
13061 839-9864	13061 839-9864	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$38,556	Each	10%	\$34,700	Other	F1
13061 839-9865	13061 839-9865	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$47,761	Each	10%	\$42,985	Other	F1
13061 839-9866	13061 839-9866	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$42,330	Each	10%	\$38,097	Other	F1
13061 839-9867	13061 839-9867	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$53,051	Each	10%	\$47,746	Other	F1
13061 839-9868	13061 839-9868	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$11,017	Each	10%	\$9,915	Other	F1
13061 839-9869	13061 839-9869	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$31,630	Each	10%	\$28,467	Other	F1
13061 839-9874	13061 839-9874	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$20,054	Each	10%	\$18,049	Other	F1
13061 839-9875	13061 839-9875	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%	\$7,550	Other	F1
13061 839-9876	13061 839-9876	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$10,088	Each	10%	\$9,079	Other	F1
13061 839-9877	13061 839-9877	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%	\$4,330	Other	F1
13061 839-9878	13061 839-9878	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1
13061 839-9879	13061 839-9879	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%	\$15,823	Other	F1
13061 839-9880	13061 839-9880	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%	\$19,906	Other	F1
13061 839-9881	13061 839-9881	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$20,365	Each	10%	\$18,329	Other	F1
13061 839-9882	13061 839-9882	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$25,392	Each	10%	\$22,853	Other	F1
13061 839-9883	13061 839-9883	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$6,707	Each	10%	\$6,036	Other	F1
13061 839-9884	13061 839-9884	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$15,366	Each	10%	\$13,829	Other	F1
13061 839-9885	13061 839-9885	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$9,097	Each	10%	\$8,187	Other	F1
13061 839-9886	13061 839-9886	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$6,013	Each	10%	\$5,412	Other	F1
13061 839-9887	13061 839-9887	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$14,011	Each	10%	\$12,610	Other	F1
13061 839-9888	13061 839-9888	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$18,527	Each	10%	\$16,674	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_839-9889	13061_839-9889	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$23,062	Each	10%	\$20,756	Other	F1
13061_839-9890	13061_839-9890	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$19,375	Each	10%	\$17,438	Other	F1
13061_839-9891	13061_839-9891	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$24,406	Each	10%	\$21,965	Other	F1
13061_839-9892	13061_839-9892	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$5,365	Each	10%	\$4,829	Other	F1
13061_839-9893	13061_839-9893	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$14,368	Each	10%	\$12,931	Other	F1
13061_839-9898	13061_839-9898	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$9,335	Each	10%	\$8,402	Other	F1
13061_839-9899	13061_839-9899	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%	\$5,121	Other	F1
13061_839-9900	13061_839-9900	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$6,434	Each	10%	\$5,791	Other	F1
13061_839-9901	13061_839-9901	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%	\$3,129	Other	F1
13061_839-9902	13061_839-9902	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%	\$8,140	Other	F1
13061_839-9903	13061_839-9903	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%	\$11,016	Other	F1
13061_839-9904	13061_839-9904	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%	\$13,908	Other	F1
13061_839-9905	13061_839-9905	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,530	Each	10%	\$12,177	Other	F1
13061_839-9906	13061_839-9906	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$16,959	Each	10%	\$15,263	Other	F1
13061_839-9907	13061_839-9907	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$4,690	Each	10%	\$4,221	Other	F1
13061_839-9908	13061_839-9908	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$10,130	Each	10%	\$9,117	Other	F1
13061_839-9909	13061_839-9909	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$5,830	Each	10%	\$5,247	Other	F1
13061_839-9910	13061_839-9910	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$4,347	Each	10%	\$3,912	Other	F1
13061_839-9911	13061_839-9911	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$9,670	Each	10%	\$8,703	Other	F1
13061_839-9912	13061_839-9912	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,864	Each	10%	\$11,578	Other	F1
13061_839-9913	13061_839-9913	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,074	Each	10%	\$14,467	Other	F1
13061_839-9914	13061_839-9914	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$12,916	Each	10%	\$11,624	Other	F1
13061_839-9915	13061_839-9915	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$16,347	Each	10%	\$14,712	Other	F1
13061_839-9916	13061_839-9916	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$3,752	Each	10%	\$3,377	Other	F1
13061_839-9917	13061_839-9917	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$9,511	Each	10%	\$8,560	Other	F1
13061_839-9922	13061_839-9922	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$6,308	Each	10%	\$5,677	Other	F1
13061_843-2060	13061_843-2060	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%	\$1,123	Other	F1
13061_843-2061	13061_843-2061	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,495	Each	10%	\$2,245	Other	F1
13061_843-2062	13061_843-2062	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,742	Each	10%	\$3,368	Other	F1
13061_843-2063	13061_843-2063	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%	\$4,491	Other	F1
13061_843-2064	13061_843-2064	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,237	Each	10%	\$5,613	Other	F1
13061_843-2065	13061_843-2065	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1
13061_843-2066	13061_843-2066	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13061_843-2067	13061_843-2067	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1
13061_843-2068	13061_843-2068	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1
13061_843-2069	13061_843-2069	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1
13061_843-2070	13061_843-2070	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%	\$1,378	Other	F1
13061_843-2071	13061_843-2071	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1
13061_843-2072	13061_843-2072	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%	\$4,133	Other	F1
13061_843-2073	13061_843-2073	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%	\$5,511	Other	F1
13061_843-2074	13061_843-2074	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%	\$6,889	Other	F1
13061_843-2075	13061_843-2075	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%	\$1,327	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column 1*Column K)	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13061_843-2076	13061_843-2076	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%		\$2,654	Other	F1
13061_843-2077	13061_843-2077	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,423	Each	10%		\$3,980	Other	F1
13061_843-2078	13061_843-2078	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,897	Each	10%		\$5,307	Other	F1
13061_843-2079	13061_843-2079	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,371	Each	10%		\$6,634	Other	F1
13061_843-2080	13061_843-2080	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$1,927	Each	10%		\$1,734	Other	F1
13061_843-2081	13061_843-2081	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$3,854	Each	10%		\$3,469	Other	F1
13061_843-2082	13061_843-2082	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$5,782	Each	10%		\$5,203	Other	F1
13061_843-2083	13061_843-2083	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,709	Each	10%		\$6,938	Other	F1
13061_843-2084	13061_843-2084	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,636	Each	10%		\$8,672	Other	F1
13061_843-2085	13061_843-2085	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%		\$1,971	Other	F1
13061_843-2086	13061_843-2086	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%		\$3,942	Other	F1
13061_843-2087	13061_843-2087	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%		\$5,913	Other	F1
13061_843-2088	13061_843-2088	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%		\$7,884	Other	F1
13061_843-2089	13061_843-2089	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%		\$9,855	Other	F1
13061_843-2090	13061_843-2090	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%		\$2,129	Other	F1
13061_843-2091	13061_843-2091	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%		\$4,257	Other	F1
13061_843-2092	13061_843-2092	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%		\$6,386	Other	F1
13061_843-2093	13061_843-2093	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%		\$8,515	Other	F1
13061_843-2094	13061_843-2094	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%		\$10,843	Other	F1
13061_843-2095	13061_843-2095	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%		\$2,050	Other	F1
13061_843-2096	13061_843-2096	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%		\$4,100	Other	F1
13061_843-2097	13061_843-2097	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%		\$6,150	Other	F1
13061_843-2098	13061_843-2098	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%		\$8,199	Other	F1
13061_843-2099	13061_843-2099	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%		\$10,249	Other	F1
13061_843-2100	13061_843-2100	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%		\$1,523	Other	F1
13061_843-2101	13061_843-2101	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%		\$3,045	Other	F1
13061_843-2102	13061_843-2102	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%		\$4,568	Other	F1
13061_843-2103	13061_843-2103	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%		\$6,090	Other	F1
13061_843-2104	13061_843-2104	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%		\$7,613	Other	F1
13061_843-2105	13061_843-2105	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%		\$1,730	Other	F1
13061_843-2106	13061_843-2106	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%		\$3,461	Other	F1
13061_843-2107	13061_843-2107	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%		\$5,191	Other	F1
13061_843-2108	13061_843-2108	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%		\$6,921	Other	F1
13061_843-2109	13061_843-2109	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%		\$8,651	Other	F1
13061_843-2110	13061_843-2110	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%		\$1,869	Other	F1
13061_843-2111	13061_843-2111	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%		\$3,737	Other	F1
13061_843-2112	13061_843-2112	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%		\$5,606	Other	F1
13061_843-2113	13061_843-2113	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%		\$7,475	Other	F1
13061_843-2114	13061_843-2114	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%		\$9,343	Other	F1
13061_843-2115	13061_843-2115	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%		\$1,799	Other	F1
13061_843-2116	13061_843-2116	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%		\$3,599	Other	F1
13061_843-2117	13061_843-2117	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%		\$5,398	Other	F1
13061_843-2118	13061_843-2118	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%		\$7,198	Other	F1
13061_843-2119	13061_843-2119	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%		\$8,997	Other	F1
13061_843-2120	13061_843-2120	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%		\$2,552	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 843-2121	13061 843-2121	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
13061 843-2122	13061 843-2122	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
13061 843-2123	13061 843-2123	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
13061 843-2124	13061 843-2124	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
13061 843-2125	13061 843-2125	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
13061 843-2126	13061 843-2126	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
13061 843-2127	13061 843-2127	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
13061 843-2128	13061 843-2128	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
13061 843-2129	13061 843-2129	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
13061 843-2130	13061 843-2130	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
13061 843-2131	13061 843-2131	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
13061 843-2132	13061 843-2132	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
13061 843-2133	13061 843-2133	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
13061 843-2134	13061 843-2134	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
13061 843-2135	13061 843-2135	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13061 843-2136	13061 843-2136	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
13061 843-2137	13061 843-2137	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
13061 843-2138	13061 843-2138	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
13061 843-2139	13061 843-2139	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
13061 843-2140	13061 843-2140	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
13061 843-2141	13061 843-2141	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
13061 843-2142	13061 843-2142	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,438	Other	F1
13061 843-2143	13061 843-2143	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
13061 843-2144	13061 843-2144	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
13061 843-2145	13061 843-2145	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
13061 843-2146	13061 843-2146	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
13061 843-2147	13061 843-2147	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
13061 843-2148	13061 843-2148	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
13061 843-2149	13061 843-2149	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1
13061 843-2150	13061 843-2150	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
13061 843-2151	13061 843-2151	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
13061 843-2152	13061 843-2152	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
13061 843-2153	13061 843-2153	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1
13061 843-2154	13061 843-2154	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1
13061 843-2155	13061 843-2155	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1
13061 843-2156	13061 843-2156	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1
13061 843-2157	13061 843-2157	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1
13061 843-2158	13061 843-2158	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1
13061 843-2159	13061 843-2159	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1
13061 843-2160	13061 843-2160	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2161	13061 843-2161	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2162	13061 843-2162	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2163	13061 843-2163	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2164	13061 843-2164	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2165	13061 843-2165	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2166	13061 843-2166	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2167	13061 843-2167	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2168	13061 843-2168	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2169	13061 843-2169	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2170	13061 843-2170	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2171	13061 843-2171	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2172	13061 843-2172	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2173	13061 843-2173	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 843-2174	13061 843-2174	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2175	13061 843-2175	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2176	13061 843-2176	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2177	13061 843-2177	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2178	13061 843-2178	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2179	13061 843-2179	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2180	13061 843-2180	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2181	13061 843-2181	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2182	13061 843-2182	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2183	13061 843-2183	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2184	13061 843-2184	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2185	13061 843-2185	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2186	13061 843-2186	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2187	13061 843-2187	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2188	13061 843-2188	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2189	13061 843-2189	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2190	13061 843-2190	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2191	13061 843-2191	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2192	13061 843-2192	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2193	13061 843-2193	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2194	13061 843-2194	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2195	13061 843-2195	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2196	13061 843-2196	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2197	13061 843-2197	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2198	13061 843-2198	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2199	13061 843-2199	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2200	13061 843-2200	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2201	13061 843-2201	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2202	13061 843-2202	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2203	13061 843-2203	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2204	13061 843-2204	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2205	13061 843-2205	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2206	13061 843-2206	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2207	13061 843-2207	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2208	13061 843-2208	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2209	13061 843-2209	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2210	13061 843-2210	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2211	13061 843-2211	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2212	13061 843-2212	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2213	13061 843-2213	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2214	13061 843-2214	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2215	13061 843-2215	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2216	13061 843-2216	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2217	13061 843-2217	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2218	13061 843-2218	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061 843-2219	13061 843-2219	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_843-2220	13061_843-2220	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2221	13061_843-2221	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2222	13061_843-2222	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2223	13061_843-2223	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2224	13061_843-2224	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2225	13061_843-2225	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2226	13061_843-2226	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2227	13061_843-2227	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2228	13061_843-2228	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2229	13061_843-2229	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2230	13061_843-2230	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2231	13061_843-2231	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2232	13061_843-2232	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2233	13061_843-2233	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2234	13061_843-2234	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2235	13061_843-2235	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2236	13061_843-2236	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2237	13061_843-2237	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2238	13061_843-2238	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2239	13061_843-2239	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2240	13061_843-2240	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2241	13061_843-2241	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2242	13061_843-2242	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2243	13061_843-2243	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2244	13061_843-2244	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2245	13061_843-2245	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2246	13061_843-2246	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2247	13061_843-2247	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2248	13061_843-2248	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2249	13061_843-2249	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2250	13061_843-2250	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2251	13061_843-2251	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2252	13061_843-2252	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2253	13061_843-2253	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2254	13061_843-2254	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2255	13061_843-2255	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2256	13061_843-2256	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2257	13061_843-2257	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2258	13061_843-2258	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13061_843-2259	13061_843-2259	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13061_843-9309	13061_843-9309	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,924	Each	10%	\$3,532	Other	F1
13061_843-9310	13061_843-9310	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$3,924	Each	10%	\$3,532	Other	F1
13061_843-9311	13061_843-9311	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$4,578	Each	10%	\$4,120	Other	F1
13061_843-9312	13061_843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
13061_843-9313	13061_843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	Other	F1
13061_843-9314	13061_843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	Other	F1
13061_843-9315	13061_843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	Other	F1
13061_843-9316	13061_843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	Other	F1
13061_843-9317	13061_843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	Other	F1
13061_843-9318	13061_843-9318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,578	Each	10%	\$4,120	Other	F1
13061_843-9319	13061_843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	Other	F1
13061_843-9320	13061_843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
13061_843-9321	13061_843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
13061_843-9324	13061_843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
13061_843-9325	13061_843-9325	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,752	Each	10%	\$1,577	Other	F1
13061_843-9326	13061_843-9326	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,044	Each	10%	\$1,840	Other	F1
13061_843-9329	13061_843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1
13061_843-9330	13061_843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1
13061_843-9331	13061_843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1
13061_843-9338	13061_843-9338	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,308	Each	10%	\$1,177	Other	F1
13061_843-9339	13061_843-9339	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,526	Each	10%	\$1,373	Other	F1
13061_843-9347	13061_843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1
13061_843-9348	13061_843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1
13061_843-9349	13061_843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1
13061_843-9350	13061_843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1
13061_843-9351	13061_843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1
13061_843-9352	13061_843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1
13061_843-9355	13061_843-9355	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,308	Each	10%	\$1,177	Other	F1
13061_843-9356	13061_843-9356	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,526	Each	10%	\$1,373	Other	F1
13061_843-9357	13061_843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1
13061_843-9358	13061_843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1
13061_843-9359	13061_843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1
13061_843-9360	13061_843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1
13061_843-9361	13061_843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1
13061_843-9364	13061_843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1
13061_843-9365	13061_843-9365	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,044	Each	10%	\$1,840	Other	F1
13061_843-9366	13061_843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
13061_843-9367	13061_843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_843-9368	13061_843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1
13061_843-9370	13061_843-9370	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,752	Each	10%	\$1,577	Other	F1
13061_843-9371	13061_843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
13061_843-9372	13061_843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1
13061_844-7624	13061_844-7624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7625	13061_844-7625	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7626	13061_844-7626	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7627	13061_844-7627	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7628	13061_844-7628	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7629	13061_844-7629	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7630	13061_844-7630	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7631	13061_844-7631	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7640	13061_844-7640	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7641	13061_844-7641	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7642	13061_844-7642	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7643	13061_844-7643	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7648	13061_844-7648	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7649	13061_844-7649	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7650	13061_844-7650	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7651	13061_844-7651	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7654	13061_844-7654	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7655	13061_844-7655	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7656	13061_844-7656	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_844-7659	13061_844-7659	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13061_846-6498	13061_846-6498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6499	13061_846-6499	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6500	13061_846-6500	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6501	13061_846-6501	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6502	13061_846-6502	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6503	13061_846-6503	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6504	13061_846-6504	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6505	13061_846-6505	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6506	13061_846-6506	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6507	13061_846-6507	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6508	13061_846-6508	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6509	13061_846-6509	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6510	13061_846-6510	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6511	13061_846-6511	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_846-6512	13061_846-6512	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6513	13061_846-6513	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6514	13061_846-6514	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6515	13061_846-6515	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6516	13061_846-6516	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6517	13061_846-6517	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6518	13061_846-6518	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6519	13061_846-6519	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6520	13061_846-6520	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6521	13061_846-6521	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6522	13061_846-6522	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6523	13061_846-6523	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6524	13061_846-6524	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6525	13061_846-6525	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6526	13061_846-6526	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6527	13061_846-6527	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-6569	13061_846-6569	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,488	Each	10%	\$4,039	Other	F1
13061_846-6570	13061_846-6570	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,202	Each	10%	\$1,982	Other	F1
13061_846-6571	13061_846-6571	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,912	Each	10%	\$12,521	Other	F1
13061_846-6572	13061_846-6572	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,041	Each	10%	\$6,337	Other	F1
13061_846-6573	13061_846-6573	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
13061_846-6574	13061_846-6574	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,005	Each	10%	\$5,404	Other	F1
13061_846-6575	13061_846-6575	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
13061_846-6576	13061_846-6576	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1
13061_846-6577	13061_846-6577	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,327	Each	10%	\$9,295	Other	F1
13061_846-6578	13061_846-6578	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$805	Each	10%	\$725	Other	F1
13061_846-6579	13061_846-6579	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1
13061_846-6580	13061_846-6580	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1
13061_846-6581	13061_846-6581	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,045	Each	10%	\$1,840	Other	F1
13061_846-6582	13061_846-6582	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,674	Each	10%	\$11,407	Other	F1
13061_846-6583	13061_846-6583	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,521	Each	10%	\$3,169	Other	F1
13061_846-6584	13061_846-6584	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,548	Each	10%	\$3,193	Other	F1
13061_846-6585	13061_846-6585	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
13061_846-6586	13061_846-6586	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
13061_846-6587	13061_846-6587	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
13061_846-6589	13061_846-6589	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,139	Each	10%	\$9,126	Other	F1
13061_846-6593	13061_846-6593	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,010	Each	10%	\$9,909	Other	F1
13061_846-6594	13061_846-6594	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_846-6596	13061_846-6596	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
13061_846-6597	13061_846-6597	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,388	Each	10%	\$8,450	Other	F1
13061_846-6599	13061_846-6599	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1
13061_846-6600	13061_846-6600	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,606	Each	10%	\$4,145	Other	F1
13061_846-6601	13061_846-6601	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
13061_846-6603	13061_846-6603	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
13061_846-6604	13061_846-6604	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,262	Each	10%	\$7,436	Other	F1
13061_846-6606	13061_846-6606	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,895	Each	10%	\$5,306	Other	F1
13061_846-6607	13061_846-6607	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,505	Each	10%	\$4,954	Other	F1
13061_846-6649	13061_846-6649	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,284	Each	10%	\$3,856	Other	F1
13061_846-6650	13061_846-6650	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,752	Each	10%	\$2,477	Other	F1
13061_846-6651	13061_846-6651	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,235	Each	10%	\$3,811	Other	F1
13061_846-6652	13061_846-6652	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,590	Each	10%	\$5,031	Other	F1
13061_846-6653	13061_846-6653	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,426	Each	10%	\$6,683	Other	F1
13061_846-6654	13061_846-6654	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,559	Each	10%	\$2,303	Other	F1
13061_846-6655	13061_846-6655	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,513	Each	10%	\$2,262	Other	F1
13061_846-6656	13061_846-6656	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,352	Each	10%	\$5,717	Other	F1
13061_846-6657	13061_846-6657	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,205	Each	10%	\$10,984	Other	F1
13061_846-6658	13061_846-6658	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,434	Each	10%	\$10,290	Other	F1
13061_846-6659	13061_846-6659	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,027	Each	10%	\$4,524	Other	F1
13061_846-6660	13061_846-6660	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,694	Each	10%	\$4,225	Other	F1
13061_846-6661	13061_846-6661	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,677	Each	10%	\$5,109	Other	F1
13061_846-6662	13061_846-6662	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,428	Each	10%	\$1,285	Other	F1
13061_846-6663	13061_846-6663	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,459	Each	10%	\$4,913	Other	F1
13061_846-6664	13061_846-6664	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,129	Each	10%	\$3,716	Other	F1
13061_846-6665	13061_846-6665	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,712	Each	10%	\$5,141	Other	F1
13061_846-6666	13061_846-6666	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
13061_846-6667	13061_846-6667	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
13061_846-6668	13061_846-6668	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
13061_846-6669	13061_846-6669	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,258	Each	10%	\$3,832	Other	F1
13061_846-6670	13061_846-6670	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,627	Each	10%	\$4,164	Other	F1
13061_846-6671	13061_846-6671	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
13061_846-6672	13061_846-6672	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
13061_846-6673	13061_846-6673	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,429	Each	10%	\$1,286	Other	F1
13061_846-6674	13061_846-6674	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,572	Other	F1
13061_846-6675	13061_846-6675	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
13061_846-6676	13061_846-6676	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$921	Each	10%	\$829	Other	F1
13061_846-6677	13061_846-6677	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,074	Each	10%	\$15,367	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_846-6678	13061_846-6678	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,474	Each	10%	\$1,326	Other	F1
13061_846-6679	13061_846-6679	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
13061_846-6680	13061_846-6680	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
13061_846-6681	13061_846-6681	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,282	Each	10%	\$4,753	Other	F1
13061_846-6682	13061_846-6682	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,493	Each	10%	\$3,144	Other	F1
13061_846-6683	13061_846-6683	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,970	Each	10%	\$2,673	Other	F1
13061_846-6684	13061_846-6684	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$853	Each	10%	\$768	Other	F1
13061_846-6685	13061_846-6685	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,872	Each	10%	\$3,485	Other	F1
13061_846-6686	13061_846-6686	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,856	Each	10%	\$2,571	Other	F1
13061_846-6687	13061_846-6687	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,941	Each	10%	\$5,347	Other	F1
13061_846-6688	13061_846-6688	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,970	Each	10%	\$3,573	Other	F1
13061_846-6689	13061_846-6689	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$682	Each	10%	\$613	Other	F1
13061_846-6690	13061_846-6690	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,264	Each	10%	\$3,838	Other	F1
13061_846-6691	13061_846-6691	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,535	Each	10%	\$2,281	Other	F1
13061_846-6692	13061_846-6692	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1
13061_846-6693	13061_846-6693	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,485	Each	10%	\$1,337	Other	F1
13061_846-6771	13061_846-6771	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,252	Each	10%	\$2,026	Other	F1
13061_846-6772	13061_846-6772	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,753	Each	10%	\$3,377	Other	F1
13061_846-6773	13061_846-6773	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,549	Each	10%	\$1,394	Other	F1
13061_846-6774	13061_846-6774	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,404	Each	10%	\$3,964	Other	F1
13061_846-6775	13061_846-6775	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,441	Each	10%	\$2,197	Other	F1
13061_846-6776	13061_846-6776	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,486	Each	10%	\$8,537	Other	F1
13061_846-6777	13061_846-6777	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,085	Each	10%	\$2,776	Other	F1
13061_846-6778	13061_846-6778	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$16,442	Each	10%	\$14,797	Other	F1
13061_846-6779	13061_846-6779	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,346	Each	10%	\$3,011	Other	F1
13061_846-6780	13061_846-6780	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,130	Each	10%	\$10,017	Other	F1
13061_846-6781	13061_846-6781	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,869	Each	10%	\$2,582	Other	F1
13061_846-6782	13061_846-6782	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1
13061_846-6783	13061_846-6783	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,781	Each	10%	\$6,103	Other	F1
13061_846-6784	13061_846-6784	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1
13061_846-6803	13061_846-6803	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,094	Each	10%	\$3,685	Other	F1
13061_846-6804	13061_846-6804	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,415	Each	10%	\$3,073	Other	F1
13061_846-6805	13061_846-6805	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,027	Each	10%	\$3,624	Other	F1
13061_846-6806	13061_846-6806	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$11,736	Each	10%	\$10,562	Other	F1
13061_846-6807	13061_846-6807	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,839	Each	10%	\$2,555	Other	F1
13061_846-6808	13061_846-6808	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,422	Each	10%	\$3,979	Other	F1
13061_846-6809	13061_846-6809	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,577	Each	10%	\$5,919	Other	F1
13061_846-6810	13061_846-6810	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,416	Each	10%	\$2,175	Other	F1
13061_846-6811	13061_846-6811	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,363	Each	10%	\$1,227	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 846-6812	13061 846-6812	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,323	Each	10%	\$6,591	Other	F1
13061 846-6813	13061 846-6813	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,542	Each	10%	\$1,388	Other	F1
13061 846-6814	13061 846-6814	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,287	Each	10%	\$3,859	Other	F1
13061 846-6815	13061 846-6815	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
13061 846-6816	13061 846-6816	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
13061 846-6817	13061 846-6817	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,611	Each	10%	\$1,450	Other	F1
13061 846-6818	13061 846-6818	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,287	Each	10%	\$2,058	Other	F1
13061 846-6818	13061 846-6818	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-6838	13061 846-6838	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-6839	13061 846-6839	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-6840	13061 846-6840	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6841	13061 846-6841	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6842	13061 846-6842	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13061 846-6843	13061 846-6843	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6844	13061 846-6844	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6845	13061 846-6845	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-6846	13061 846-6846	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-6847	13061 846-6847	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1
13061 846-6848	13061 846-6848	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,738	Each	10%	\$5,164	Other	F1
13061 846-6849	13061 846-6849	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,882	Each	10%	\$4,394	Other	F1
13061 846-6850	13061 846-6850	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,323	Each	10%	\$1,191	Other	F1
13061 846-6851	13061 846-6851	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,164	Each	10%	\$1,048	Other	F1
13061 846-6852	13061 846-6852	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,948	Each	10%	\$2,653	Other	F1
13061 846-6853	13061 846-6853	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$4,456	Each	10%	\$4,010	Other	F1
13061 846-6854	13061 846-6854	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,469	Each	10%	\$7,622	Other	F1
13061 846-6855	13061 846-6855	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,131	Each	10%	\$3,718	Other	F1
13061 846-6856	13061 846-6856	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
13061 846-6857	13061 846-6857	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
13061 846-6858	13061 846-6858	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,196	Each	10%	\$5,577	Other	F1
13061 846-6859	13061 846-6859	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,042	Each	10%	\$6,338	Other	F1
13061 846-6860	13061 846-6860	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1
13061 846-6861	13061 846-6861	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,365	Each	10%	\$1,228	Other	F1
13061 846-6862	13061 846-6862	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,150	Each	10%	\$7,335	Other	F1
13061 846-6863	13061 846-6863	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,222	Each	10%	\$2,900	Other	F1
13061 846-6864	13061 846-6864	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
13061 846-6901	13061 846-6901	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,070	Each	10%	\$4,563	Other	F1
13061 846-6902	13061 846-6902	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,002	Each	10%	\$2,702	Other	F1
13061 846-6903	13061 846-6903	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,435	Each	10%	\$3,991	Other	F1
13061 846-6904	13061 846-6904	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$836	Each	10%	\$753	Other	F1
13061 846-6905	13061 846-6905	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,658	Each	10%	\$4,192	Other	F1
13061 846-6906	13061 846-6906	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$15,809	Each	10%	\$14,228	Other	F1
13061 846-6907	13061 846-6907	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,408	Each	10%	\$3,067	Other	F1
13061 846-6908	13061 846-6908	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$4,243	Each	10%	\$3,819	Other	F1
13061 846-6909	13061 846-6909	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
13061 846-6910	13061 846-6910	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6911	13061 846-6911	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6912	13061 846-6912	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6913	13061 846-6913	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6914	13061 846-6914	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6915	13061 846-6915	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13061 846-6916	13061 846-6916	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13061 846-6917	13061 846-6917	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6918	13061 846-6918	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6919	13061 846-6919	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6920	13061 846-6920	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6921	13061 846-6921	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6922	13061 846-6922	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6923	13061 846-6923	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13061 846-6924	13061 846-6924	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-6925	13061 846-6925	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I*Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13061 846-6926	13061 846-6926	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6927	13061 846-6927	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6928	13061 846-6928	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6929	13061 846-6929	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6930	13061 846-6930	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6931	13061 846-6931	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6932	13061 846-6932	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6933	13061 846-6933	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6934	13061 846-6934	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6935	13061 846-6935	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6936	13061 846-6936	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6937	13061 846-6937	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6938	13061 846-6938	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6939	13061 846-6939	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6940	13061 846-6940	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6941	13061 846-6941	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6942	13061 846-6942	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6943	13061 846-6943	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6944	13061 846-6944	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6945	13061 846-6945	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6946	13061 846-6946	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6947	13061 846-6947	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6948	13061 846-6948	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6949	13061 846-6949	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6950	13061 846-6950	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6951	13061 846-6951	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-6952	13061 846-6952	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6953	13061 846-6953	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6954	13061 846-6954	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6955	13061 846-6955	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-6956	13061 846-6956	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6957	13061 846-6957	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6958	13061 846-6958	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6959	13061 846-6959	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6960	13061 846-6960	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6961	13061 846-6961	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-6962	13061 846-6962	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6963	13061 846-6963	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6964	13061 846-6964	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6965	13061 846-6965	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-6966	13061 846-6966	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-6967	13061 846-6967	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6968	13061 846-6968	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6969	13061 846-6969	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6970	13061 846-6970	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6971	13061 846-6971	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6972	13061 846-6972	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-6973	13061 846-6973	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6974	13061 846-6974	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6975	13061 846-6975	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6976	13061 846-6976	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6977	13061 846-6977	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-6978	13061 846-6978	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6979	13061 846-6979	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6980	13061 846-6980	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6981	13061 846-6981	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6982	13061 846-6982	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6983	13061 846-6983	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-6984	13061 846-6984	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6985	13061 846-6985	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6986	13061 846-6986	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6987	13061 846-6987	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-6988	13061 846-6988	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-6989	13061 846-6989	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-6990	13061 846-6990	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$9,764	Each	10%	\$8,788	Other	F1	
13061 846-6991	13061 846-6991	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,065	Each	10%	\$1,859	Other	F1	
13061 846-6992	13061 846-6992	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$6,324	Each	10%	\$5,691	Other	F1	
13061 846-6993	13061 846-6993	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$3,098	Each	10%	\$2,788	Other	F1	
13061 846-6994	13061 846-6994	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$13,153	Each	10%	\$11,838	Other	F1	
13061 846-6995	13061 846-6995	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$2,323	Each	10%	\$2,091	Other	F1	
13061 846-6996	13061 846-6996	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$5,086	Each	10%	\$4,577	Other	F1	
13061 846-6997	13061 846-6997	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$6,520	Each	10%	\$5,868	Other	F1	
13061 846-6998	13061 846-6998	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,257	Each	10%	\$1,131	Other	F1	
13061 846-6999	13061 846-6999	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$4,303	Each	10%	\$3,873	Other	F1	
13061 846-7000	13061 846-7000	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$3,727	Each	10%	\$3,354	Other	F1	
13061 846-7001	13061 846-7001	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,659	Each	10%	\$12,293	Other	F1	
13061 846-7002	13061 846-7002	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$5,304	Each	10%	\$4,774	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
13061 846-7003	13061 846-7003	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$5,293	Each	10%	\$4,764	Other	F1	
13061 846-7004	13061 846-7004	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$2,693	Each	10%	\$2,424	Other	F1	
13061 846-7005	13061 846-7005	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$7,096	Each	10%	\$6,387	Other	F1	
13061 846-7006	13061 846-7006	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$12,647	Each	10%	\$11,383	Other	F1	
13061 846-7007	13061 846-7007	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,347	Each	10%	\$2,112	Other	F1	
13061 846-7008	13061 846-7008	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,763	Each	10%	\$2,487	Other	F1	
13061 846-7009	13061 846-7009	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$8,808	Each	10%	\$7,927	Other	F1	
13061 846-7010	13061 846-7010	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$1,863	Each	10%	\$1,677	Other	F1	
13061 846-7011	13061 846-7011	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,060	Each	10%	\$2,754	Other	F1	
13061 846-7012	13061 846-7012	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$7,140	Each	10%	\$6,426	Other	F1	
13061 846-7013	13061 846-7013	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$3,260	Each	10%	\$2,934	Other	F1	
13061 846-7014	13061 846-7014	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$5,822	Each	10%	\$5,240	Other	F1	
13061 846-7015	13061 846-7015	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$4,890	Each	10%	\$4,401	Other	F1	
13061 846-7016	13061 846-7016	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$7,369	Each	10%	\$6,632	Other	F1	
13061 846-7017	13061 846-7017	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$2,729	Each	10%	\$2,456	Other	F1	
13061 846-7018	13061 846-7018	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$3,288	Each	10%	\$2,959	Other	F1	
13061 846-7019	13061 846-7019	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$8,347	Each	10%	\$7,513	Other	F1	
13061 846-7020	13061 846-7020	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$3,591	Each	10%	\$3,232	Other	F1	
13061 846-7021	13061 846-7021	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$9,865	Each	10%	\$8,878	Other	F1	
13061 846-7022	13061 846-7022	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$1,761	Each	10%	\$1,584	Other	F1	
13061 846-7023	13061 846-7023	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$5,717	Each	10%	\$5,145	Other	F1	
13061 846-7024	13061 846-7024	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$6,823	Each	10%	\$6,141	Other	F1	
13061 846-7025	13061 846-7025	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,661	Each	10%	\$2,395	Other	F1	
13061 846-7026	13061 846-7026	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$3,684	Each	10%	\$3,316	Other	F1	
13061 846-7027	13061 846-7027	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,726	Each	10%	\$2,453	Other	F1	
13061 846-7028	13061 846-7028	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$6,696	Each	10%	\$5,945	Other	F1	
13061 846-7029	13061 846-7029	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,376	Each	10%	\$1,239	Other	F1	
13061 846-7030	13061 846-7030	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$6,169	Each	10%	\$5,552	Other	F1	
13061 846-7031	13061 846-7031	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-	\$751	Each	10%	\$675	Other	F1	
13061 846-7086	13061 846-7086	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$1,842	Each	10%	\$1,658	Other	F1	
13061 846-7087	13061 846-7087	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$2,117	Each	10%	\$1,906	Other	F1	
13061 846-7088	13061 846-7088	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,509	Each	10%	\$2,258	Other	F1	
13061 846-7089	13061 846-7089	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$10,244	Each	10%	\$9,220	Other	F1	
13061 846-7090	13061 846-7090	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$898	Each	10%	\$808	Other	F1	
13061 846-7091	13061 846-7091	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$2,782	Each	10%	\$2,504	Other	F1	
13061 846-7092	13061 846-7092	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$3,162	Each	10%	\$2,846	Other	F1	
13061 846-7093	13061 846-7093	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$2,402	Each	10%	\$2,162	Other	F1	
13061 846-7094	13061 846-7094	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$8,477	Each	10%	\$7,629	Other	F1	
13061 846-7095	13061 846-7095	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$6,830	Each	10%	\$6,147	Other	F1	
13061 846-7096	13061 846-7096	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$2,647	Each	10%	\$2,382	Other	F1	
13061 846-7097	13061 846-7097	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$5,565	Each	10%	\$5,008	Other	F1	
13061 846-7098	13061 846-7098	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$10,587	Each	10%	\$9,528	Other	F1	
13061 846-7099	13061 846-7099	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$7,146	Each	10%	\$6,431	Other	F1	
13061 846-7100	13061 846-7100	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$5,100	Each	10%	\$4,590	Other	F1	
13061 846-7101	13061 846-7101	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$2,693	Each	10%	\$2,424	Other	F1	
13061 846-7102	13061 846-7102	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$887	Each	10%	\$798	Other	F1	
13061 846-7103	13061 846-7103	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$6,283	Each	10%	\$5,655	Other	F1	
13061 846-7104	13061 846-7104	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,804	Each	10%	\$4,323	Other	F1	
13061 846-7105	13061 846-7105	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$6,616	Each	10%	\$5,955	Other	F1	
13061 846-7124	13061 846-7124	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,695	Each	10%	\$1,526	Other	F1	
13061 846-7125	13061 846-7125	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$3,391	Each	10%	\$3,052	Other	F1	
13061 846-7126	13061 846-7126	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$4,080	Each	10%	\$3,672	Other	F1	
13061 846-7127	13061 846-7127	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$7,605	Each	10%	\$6,844	Other	F1	
13061 846-7128	13061 846-7128	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$7,712	Each	10%	\$6,940	Other	F1	
13061 846-7129	13061 846-7129	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$3,603	Each	10%	\$3,242	Other	F1	
13061 846-7130	13061 846-7130	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,673	Each	10%	\$1,506	Other	F1	
13061 846-7131	13061 846-7131	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$4,488	Each	10%	\$4,039	Other	F1	
13061 846-7132	13061 846-7132	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$9,316	Each	10%	\$8,385	Other	F1	
13061 846-7133	13061 846-7133	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$7,453	Each	10%	\$6,708	Other	F1	
13061 846-7134	13061 846-7134	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$6,860	Each	10%	\$6,174	Other	F1	
13061 846-7135	13061 846-7135	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$1,434	Each	10%	\$1,291	Other	F1	
13061 846-7136	13061 846-7136	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$1,201	Each	10%	\$1,081	Other	F1	
13061 846-7137	13061 846-7137	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,501	Each	10%	\$1,351	Other	F1	
13061 846-7138	13061 846-7138	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$1,419	Each	10%	\$1,277	Other	F1	
13061 846-7139	13061 846-7139	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$3,305	Each	10%	\$2,974	Other	F1	
13061 846-7164	13061 846-7164	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$8,803	Each	10%	\$7,922	Other	F1	
13061 846-7165	13061 846-7165	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$3,770	Each	10%	\$3,393	Other	F1	
13061 846-7166	13061 846-7166	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$4,573	Each	10%	\$4,116	Other	F1	
13061 846-7167	13061 846-7167	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$7,172	Each	10%	\$6,455	Other	F1	
13061 846-7168	13061 846-7168	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,795	Each	10%	\$1,616	Other	F1	
13061 846-7169	13061 846-7169	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$9,147	Each	10%	\$8,232	Other	F1	
13061 846-7170	13061 846-7170	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$774	Each	10%	\$697	Other	F1	
13061 846-7171	13061 846-7171	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$1,630	Each	10%	\$1,467	Other	F1	
13061 846-7172	13061 846-7172	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$3,412	Each	10%	\$3,070	Other	F1	
13061 846-7173	13061 846-7173	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,162	Each	10%	\$3,764	Other	F1	
13061 846-7174	13061 846-7174	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-7175	13061 846-7175	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 846-7176	13061 846-7176	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7177	13061 846-7177	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1
13061 846-7178	13061 846-7178	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1
13061 846-7179	13061 846-7179	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7180	13061 846-7180	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%		\$0	Other	F1
13061 846-7181	13061 846-7181	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
13061 846-7182	13061 846-7182	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
13061 846-7183	13061 846-7183	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
13061 846-7184	13061 846-7184	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%		\$0	Other	F1
13061 846-7185	13061 846-7185	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%		\$0	Other	F1
13061 846-7186	13061 846-7186	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7187	13061 846-7187	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%		\$0	Other	F1
13061 846-7188	13061 846-7188	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%		\$0	Other	F1
13061 846-7189	13061 846-7189	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7190	13061 846-7190	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
13061 846-7191	13061 846-7191	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7192	13061 846-7192	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1
13061 846-7193	13061 846-7193	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7194	13061 846-7194	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%		\$0	Other	F1
13061 846-7195	13061 846-7195	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7196	13061 846-7196	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7197	13061 846-7197	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7198	13061 846-7198	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7199	13061 846-7199	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7200	13061 846-7200	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7201	13061 846-7201	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7202	13061 846-7202	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1
13061 846-7203	13061 846-7203	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%		\$0	Other	F1
13061 846-7204	13061 846-7204	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7205	13061 846-7205	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7206	13061 846-7206	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7207	13061 846-7207	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7208	13061 846-7208	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7209	13061 846-7209	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7210	13061 846-7210	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7211	13061 846-7211	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7212	13061 846-7212	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7213	13061 846-7213	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7214	13061 846-7214	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7215	13061 846-7215	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7216	13061 846-7216	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7217	13061 846-7217	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7218	13061 846-7218	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1
13061 846-7219	13061 846-7219	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
13061 846-7220	13061 846-7220	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7221	13061 846-7221	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7222	13061 846-7222	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7223	13061 846-7223	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7224	13061 846-7224	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7225	13061 846-7225	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7226	13061 846-7226	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7227	13061 846-7227	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7228	13061 846-7228	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1
13061 846-7229	13061 846-7229	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_846-7230	13061_846-7230	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7231	13061_846-7231	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7232	13061_846-7232	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7233	13061_846-7233	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7234	13061_846-7234	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7235	13061_846-7235	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7236	13061_846-7236	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7237	13061_846-7237	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7238	13061_846-7238	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7239	13061_846-7239	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7240	13061_846-7240	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7241	13061_846-7241	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7242	13061_846-7242	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7243	13061_846-7243	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7244	13061_846-7244	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7245	13061_846-7245	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7246	13061_846-7246	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7247	13061_846-7247	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7248	13061_846-7248	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7249	13061_846-7249	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7250	13061_846-7250	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7251	13061_846-7251	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7252	13061_846-7252	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-7253	13061_846-7253	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8048	13061_846-8048	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8049	13061_846-8049	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8050	13061_846-8050	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8051	13061_846-8051	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8052	13061_846-8052	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8053	13061_846-8053	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8054	13061_846-8054	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8055	13061_846-8055	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8056	13061_846-8056	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8057	13061_846-8057	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8058	13061_846-8058	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8059	13061_846-8059	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8060	13061_846-8060	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8061	13061_846-8061	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8062	13061_846-8062	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8063	13061_846-8063	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
13061 846-8064	13061 846-8064	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8065	13061 846-8065	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8066	13061 846-8066	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8067	13061 846-8067	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8068	13061 846-8068	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8069	13061 846-8069	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8070	13061 846-8070	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8071	13061 846-8071	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8072	13061 846-8072	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8073	13061 846-8073	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8074	13061 846-8074	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8075	13061 846-8075	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8076	13061 846-8076	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8077	13061 846-8077	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8078	13061 846-8078	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$2,329	Each	10%	\$2,096	Other	F1	
13061 846-8079	13061 846-8079	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$7,157	Each	10%	\$6,441	Other	F1	
13061 846-8080	13061 846-8080	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$2,647	Each	10%	\$2,382	Other	F1	
13061 846-8081	13061 846-8081	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$4,955	Each	10%	\$4,459	Other	F1	
13061 846-8082	13061 846-8082	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$12,005	Each	10%	\$10,805	Other	F1	
13061 846-8083	13061 846-8083	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1	
13061 846-8084	13061 846-8084	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$13,308	Each	10%	\$11,977	Other	F1	
13061 846-8085	13061 846-8085	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$852	Each	10%	\$767	Other	F1	
13061 846-8086	13061 846-8086	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$2,038	Each	10%	\$1,834	Other	F1	
13061 846-8087	13061 846-8087	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$7,919	Each	10%	\$7,127	Other	F1	
13061 846-8088	13061 846-8088	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$1,501	Each	10%	\$1,351	Other	F1	
13061 846-8089	13061 846-8089	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$2,295	Each	10%	\$2,066	Other	F1	
13061 846-8090	13061 846-8090	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$6,264	Each	10%	\$5,638	Other	F1	
13061 846-8091	13061 846-8091	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,915	Each	10%	\$3,523	Other	F1	
13061 846-8092	13061 846-8092	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,456	Each	10%	\$1,310	Other	F1	
13061 846-8093	13061 846-8093	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,391	Each	10%	\$3,952	Other	F1	
13061 846-8094	13061 846-8094	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$2,439	Each	10%	\$2,195	Other	F1	
13061 846-8095	13061 846-8095	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$4,335	Each	10%	\$3,902	Other	F1	
13061 846-8096	13061 846-8096	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$4,473	Each	10%	\$4,025	Other	F1	
13061 846-8097	13061 846-8097	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$8,778	Each	10%	\$7,900	Other	F1	
13061 846-8098	13061 846-8098	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$5,298	Each	10%	\$4,768	Other	F1	
13061 846-8099	13061 846-8099	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$4,647	Each	10%	\$4,183	Other	F1	
13061 846-8100	13061 846-8100	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,281	Each	10%	\$4,753	Other	F1	
13061 846-8101	13061 846-8101	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,399	Each	10%	\$6,659	Other	F1	
13061 846-8102	13061 846-8102	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,919	Each	10%	\$1,727	Other	F1	
13061 846-8103	13061 846-8103	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Contract	\$11,098	Each	10%	\$9,988	Other	F1	
13061 846-8104	13061 846-8104	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$12,322	Each	10%	\$11,090	Other	F1	
13061 846-8105	13061 846-8105	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$6,312	Each	10%	\$5,681	Other	F1	
13061 846-8106	13061 846-8106	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$2,387	Each	10%	\$2,148	Other	F1	
13061 846-8107	13061 846-8107	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$7,797	Each	10%	\$7,018	Other	F1	
13061 846-8108	13061 846-8108	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Contract	\$13,975	Each	10%	\$12,578	Other	F1	
13061 846-8109	13061 846-8109	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$3,555	Each	10%	\$3,199	Other	F1	
13061 846-8110	13061 846-8110	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Contract	\$3,478	Each	10%	\$3,130	Other	F1	
13061 846-8111	13061 846-8111	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$5,784	Each	10%	\$5,205	Other	F1	
13061 846-8112	13061 846-8112	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$4,827	Each	10%	\$4,344	Other	F1	
13061 846-8113	13061 846-8113	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$5,492	Each	10%	\$4,943	Other	F1	
13061 846-8114	13061 846-8114	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$7,503	Each	10%	\$6,753	Other	F1	
13061 846-8115	13061 846-8115	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Contract	\$9,043	Each	10%	\$8,139	Other	F1	
13061 846-8116	13061 846-8116	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$4,478	Each	10%	\$4,030	Other	F1	
13061 846-8117	13061 846-8117	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$1,928	Each	10%	\$1,735	Other	F1	
13061 846-8118	13061 846-8118	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$2,753	Each	10%	\$2,477	Other	F1	
13061 846-8119	13061 846-8119	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$8,238	Each	10%	\$7,414	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price	UoM					
13061 846-8120	13061 846-8120	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,883	Each	10%	\$2,594	Other	F1	
13061 846-8121	13061 846-8121	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$2,702	Each	10%	\$2,432	Other	F1	
13061 846-8122	13061 846-8122	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Stwr	\$3,952	Each	10%	\$3,557	Other	F1	
13061 846-8123	13061 846-8123	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$9,719	Each	10%	\$8,747	Other	F1	
13061 846-8124	13061 846-8124	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Stwr	\$10,276	Each	10%	\$9,248	Other	F1	
13061 846-8125	13061 846-8125	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$5,355	Each	10%	\$4,820	Other	F1	
13061 846-8126	13061 846-8126	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$6,032	Each	10%	\$5,429	Other	F1	
13061 846-8127	13061 846-8127	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Stwr	\$1,743	Each	10%	\$1,568	Other	F1	
13061 846-8128	13061 846-8128	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$6,074	Each	10%	\$5,467	Other	F1	
13061 846-8129	13061 846-8129	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$3,578	Each	10%	\$3,220	Other	F1	
13061 846-8130	13061 846-8130	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Stwr	\$4,682	Each	10%	\$4,196	Other	F1	
13061 846-8131	13061 846-8131	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Stwr	\$5,703	Each	10%	\$5,133	Other	F1	
13061 846-8132	13061 846-8132	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$1,326	Each	10%	\$1,193	Other	F1	
13061 846-8133	13061 846-8133	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$6,555	Each	10%	\$5,899	Other	F1	
13061 846-8134	13061 846-8134	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-	\$5,569	Each	10%	\$5,013	Other	F1	
13061 846-8135	13061 846-8135	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$6,305	Each	10%	\$5,674	Other	F1	
13061 846-8136	13061 846-8136	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$4,790	Each	10%	\$4,311	Other	F1	
13061 846-8137	13061 846-8137	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Stwr	\$968	Each	10%	\$871	Other	F1	
13061 846-8138	13061 846-8138	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Stwr	\$3,961	Each	10%	\$3,565	Other	F1	
13061 846-8139	13061 846-8139	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$1,882	Each	10%	\$1,694	Other	F1	
13061 846-8140	13061 846-8140	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$3,814	Each	10%	\$3,433	Other	F1	
13061 846-8141	13061 846-8141	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$5,624	Each	10%	\$5,062	Other	F1	
13061 846-8142	13061 846-8142	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,190	Each	10%	\$2,871	Other	F1	
13061 846-8143	13061 846-8143	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$4,641	Each	10%	\$4,177	Other	F1	
13061 846-8144	13061 846-8144	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,613	Each	10%	\$4,151	Other	F1	
13061 846-8145	13061 846-8145	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,984	Each	10%	\$2,694	Other	F1	
13061 846-8146	13061 846-8146	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Stwr	\$1,793	Each	10%	\$1,614	Other	F1	
13061 846-8147	13061 846-8147	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Stwr	\$3,291	Each	10%	\$2,962	Other	F1	
13061 846-8148	13061 846-8148	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$2,977	Each	10%	\$2,680	Other	F1	
13061 846-8149	13061 846-8149	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$4,110	Each	10%	\$3,699	Other	F1	
13061 846-8150	13061 846-8150	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Stwr	\$16,600	Each	10%	\$14,940	Other	F1	
13061 846-8151	13061 846-8151	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$5,784	Each	10%	\$5,205	Other	F1	
13061 846-8152	13061 846-8152	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,571	Each	10%	\$1,414	Other	F1	
13061 846-8153	13061 846-8153	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$1,326	Each	10%	\$1,193	Other	F1	
13061 846-8154	13061 846-8154	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Stwr Spt-	\$3,668	Each	10%	\$3,301	Other	F1	
13061 846-8155	13061 846-8155	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$4,645	Each	10%	\$4,180	Other	F1	
13061 846-8156	13061 846-8156	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Stwr	\$2,201	Each	10%	\$1,981	Other	F1	
13061 846-8157	13061 846-8157	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$3,316	Each	10%	\$2,985	Other	F1	
13061 846-8158	13061 846-8158	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Stwr	\$4,713	Each	10%	\$4,241	Other	F1	
13061 846-8159	13061 846-8159	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$6,947	Each	10%	\$6,253	Other	F1	
13061 846-8160	13061 846-8160	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$5,849	Each	10%	\$5,264	Other	F1	
13061 846-8161	13061 846-8161	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Stwr Spt-	\$5,355	Each	10%	\$4,820	Other	F1	
13061 846-8162	13061 846-8162	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$5,341	Each	10%	\$4,807	Other	F1	
13061 846-8163	13061 846-8163	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$7,432	Each	10%	\$6,680	Other	F1	
13061 846-8164	13061 846-8164	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$7,225	Each	10%	\$6,603	Other	F1	
13061 846-8165	13061 846-8165	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$5,510	Each	10%	\$4,959	Other	F1	
13061 846-8166	13061 846-8166	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Stwr	\$3,580	Each	10%	\$3,222	Other	F1	
13061 846-8167	13061 846-8167	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Stwr Spt-	\$2,934	Each	10%	\$2,640	Other	F1	
13061 846-8168	13061 846-8168	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$2,387	Each	10%	\$2,148	Other	F1	
13061 846-8169	13061 846-8169	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$4,836	Each	10%	\$4,352	Other	F1	
13061 846-8170	13061 846-8170	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Stwr	\$6,097	Each	10%	\$5,487	Other	F1	
13061 846-8171	13061 846-8171	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Stwr	\$4,764	Each	10%	\$4,288	Other	F1	
13061 846-8172	13061 846-8172	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$3,315	Each	10%	\$2,984	Other	F1	
13061 846-8173	13061 846-8173	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$17,928	Each	10%	\$16,135	Other	F1	
13061 846-8174	13061 846-8174	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$17,264	Each	10%	\$15,537	Other	F1	
13061 846-8175	13061 846-8175	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Stwr Spt-	\$1,275	Each	10%	\$1,148	Other	F1	
13061 846-8176	13061 846-8176	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,122	Each	10%	\$1,010	Other	F1	
13061 846-8177	13061 846-8177	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Stwr Spt-	\$3,315	Each	10%	\$2,984	Other	F1	
13061 846-8178	13061 846-8178	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Stwr	\$2,479	Each	10%	\$2,231	Other	F1	
13061 846-8179	13061 846-8179	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$3,903	Each	10%	\$3,513	Other	F1	
13061 846-8180	13061 846-8180	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Stwr Spt-	\$9,975	Each	10%	\$8,978	Other	F1	
13061 846-8181	13061 846-8181	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$5,145	Each	10%	\$4,631	Other	F1	
13061 846-8182	13061 846-8182	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Stwr	\$3,169	Each	10%	\$2,852	Other	F1	
13061 846-8183	13061 846-8183	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Stwr	\$2,020	Each	10%	\$1,818	Other	F1	
13061 846-8184	13061 846-8184	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$2,858	Each	10%	\$2,573	Other	F1	
13061 846-8185	13061 846-8185	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Stwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-8186	13061 846-8186	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-8187	13061 846-8187	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Stwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8188	13061 846-8188	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8189	13061 846-8189	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-8190	13061 846-8190	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Stwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8191	13061 846-8191	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8192	13061 846-8192	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-8193	13061 846-8193	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Stwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8194	13061 846-8194	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8195	13061 846-8195	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$1,533	Each	10%	\$1,380	Other	F1	
13061 846-8196	13061 846-8196	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$3,216	Each	10%	\$2,894	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I*Column K) ALJP Proposed (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column ALJP Proposed (Calculated)		
13061 846-8197	13061 846-8197	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$2,896	Each	10%	\$2,607	Other	F1	
13061 846-8198	13061 846-8198	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$6,114	Each	10%	\$5,502	Other	F1	
13061 846-8199	13061 846-8199	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,193	Each	10%	\$2,874	Other	F1	
13061 846-8200	13061 846-8200	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$3,625	Each	10%	\$3,262	Other	F1	
13061 846-8201	13061 846-8201	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$10,687	Each	10%	\$9,618	Other	F1	
13061 846-8202	13061 846-8202	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$4,335	Each	10%	\$3,902	Other	F1	
13061 846-8203	13061 846-8203	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$2,917	Each	10%	\$2,626	Other	F1	
13061 846-8204	13061 846-8204	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,720	Each	10%	\$1,548	Other	F1	
13061 846-8205	13061 846-8205	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,096	Each	10%	\$2,787	Other	F1	
13061 846-8206	13061 846-8206	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$3,342	Each	10%	\$3,008	Other	F1	
13061 846-8207	13061 846-8207	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$4,550	Each	10%	\$4,058	Other	F1	
13061 846-8208	13061 846-8208	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$7,738	Each	10%	\$6,964	Other	F1	
13061 846-8209	13061 846-8209	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$11,116	Each	10%	\$10,004	Other	F1	
13061 846-8210	13061 846-8210	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8211	13061 846-8211	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-8212	13061 846-8212	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8213	13061 846-8213	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8214	13061 846-8214	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-8215	13061 846-8215	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8216	13061 846-8216	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8217	13061 846-8217	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8218	13061 846-8218	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8219	13061 846-8219	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8220	13061 846-8220	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8221	13061 846-8221	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8222	13061 846-8222	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-8223	13061 846-8223	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-8224	13061 846-8224	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8225	13061 846-8225	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8226	13061 846-8226	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-8227	13061 846-8227	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-8228	13061 846-8228	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-8229	13061 846-8229	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-8230	13061 846-8230	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8231	13061 846-8231	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-8232	13061 846-8232	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13061 846-8233	13061 846-8233	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8234	13061 846-8234	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8235	13061 846-8235	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8236	13061 846-8236	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8237	13061 846-8237	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13061 846-8238	13061 846-8238	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8239	13061 846-8239	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8240	13061 846-8240	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8241	13061 846-8241	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8242	13061 846-8242	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8243	13061 846-8243	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8244	13061 846-8244	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8245	13061 846-8245	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8246	13061 846-8246	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8247	13061 846-8247	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8248	13061 846-8248	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8249	13061 846-8249	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8250	13061 846-8250	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8251	13061 846-8251	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13061 846-8252	13061 846-8252	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8253	13061 846-8253	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8254	13061 846-8254	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8255	13061 846-8255	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8256	13061 846-8256	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8257	13061 846-8257	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU- Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_846-8258	13061_846-8258	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8259	13061_846-8259	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8260	13061_846-8260	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8261	13061_846-8261	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8262	13061_846-8262	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8263	13061_846-8263	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8264	13061_846-8264	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8265	13061_846-8265	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8266	13061_846-8266	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8267	13061_846-8267	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8268	13061_846-8268	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8269	13061_846-8269	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8270	13061_846-8270	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$1,151	Each	10%	\$1,036	Other	F1
13061_846-8271	13061_846-8271	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$2,119	Each	10%	\$1,907	Other	F1
13061_846-8272	13061_846-8272	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8273	13061_846-8273	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8274	13061_846-8274	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8275	13061_846-8275	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8276	13061_846-8276	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8277	13061_846-8277	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8278	13061_846-8278	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8279	13061_846-8279	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8280	13061_846-8280	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8281	13061_846-8281	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8282	13061_846-8282	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8283	13061_846-8283	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8284	13061_846-8284	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8285	13061_846-8285	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8286	13061_846-8286	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8287	13061_846-8287	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8288	13061_846-8288	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8289	13061_846-8289	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8290	13061_846-8290	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8291	13061_846-8291	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8292	13061_846-8292	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,773	Each	10%	\$9,696	Other	F1
13061_846-8293	13061_846-8293	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,772	Each	10%	\$2,495	Other	F1
13061_846-8294	13061_846-8294	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,561	Each	10%	\$10,405	Other	F1
13061_846-8295	13061_846-8295	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1
13061_846-8296	13061_846-8296	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,228	Each	10%	\$2,905	Other	F1
13061_846-8297	13061_846-8297	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,497	Each	10%	\$6,748	Other	F1
13061_846-8298	13061_846-8298	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
13061_846-8299	13061_846-8299	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,268	Each	10%	\$3,842	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_846-8300	13061_846-8300	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,992	Other	F1
13061_846-8301	13061_846-8301	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,007	Each	10%	\$906	Other	F1
13061_846-8302	13061_846-8302	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$7,114	Each	10%	\$6,403	Other	F1
13061_846-8303	13061_846-8303	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,770	Each	10%	\$3,393	Other	F1
13061_846-8304	13061_846-8304	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,013	Each	10%	\$4,511	Other	F1
13061_846-8305	13061_846-8305	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,084	Each	10%	\$3,676	Other	F1
13061_846-8306	13061_846-8306	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,940	Each	10%	\$3,546	Other	F1
13061_846-8307	13061_846-8307	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$9,359	Each	10%	\$8,423	Other	F1
13061_846-8308	13061_846-8308	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,785	Each	10%	\$3,406	Other	F1
13061_846-8309	13061_846-8309	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,056	Each	10%	\$5,450	Other	F1
13061_846-8310	13061_846-8310	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,260	Each	10%	\$5,634	Other	F1
13061_846-8311	13061_846-8311	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1
13061_846-8312	13061_846-8312	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other	F1
13061_846-8313	13061_846-8313	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$2,618	Each	10%	\$2,356	Other	F1
13061_846-8314	13061_846-8314	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,999	Each	10%	\$8,099	Other	F1
13061_846-8315	13061_846-8315	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$5,569	Each	10%	\$5,013	Other	F1
13061_846-8316	13061_846-8316	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,517	Each	10%	\$2,265	Other	F1
13061_846-8317	13061_846-8317	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,800	Each	10%	\$5,220	Other	F1
13061_846-8318	13061_846-8318	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
13061_846-8319	13061_846-8319	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$1,812	Each	10%	\$1,631	Other	F1
13061_846-8320	13061_846-8320	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,213	Each	10%	\$2,892	Other	F1
13061_846-8321	13061_846-8321	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,071	Each	10%	\$2,763	Other	F1
13061_846-8322	13061_846-8322	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1
13061_846-8323	13061_846-8323	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,844	Each	10%	\$9,759	Other	F1
13061_846-8324	13061_846-8324	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,722	Each	10%	\$5,149	Other	F1
13061_846-8325	13061_846-8325	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,438	Each	10%	\$12,094	Other	F1
13061_846-8326	13061_846-8326	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,374	Each	10%	\$9,337	Other	F1
13061_846-8327	13061_846-8327	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,215	Each	10%	\$1,993	Other	F1
13061_846-8328	13061_846-8328	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1
13061_846-8329	13061_846-8329	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,072	Each	10%	\$1,865	Other	F1
13061_846-8330	13061_846-8330	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,654	Each	10%	\$1,489	Other	F1
13061_846-8331	13061_846-8331	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$938	Each	10%	\$844	Other	F1
13061_846-8332	13061_846-8332	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$8,097	Each	10%	\$7,287	Other	F1
13061_846-8333	13061_846-8333	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
13061_846-8334	13061_846-8334	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,423	Each	10%	\$3,081	Other	F1
13061_846-8335	13061_846-8335	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,066	Each	10%	\$3,659	Other	F1
13061_846-8336	13061_846-8336	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,628	Each	10%	\$6,865	Other	F1
13061_846-8337	13061_846-8337	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,933	Each	10%	\$7,140	Other	F1
13061_846-8338	13061_846-8338	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,657	Each	10%	\$4,191	Other	F1
13061_846-8339	13061_846-8339	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,301	Each	10%	\$3,871	Other	F1
13061_846-8340	13061_846-8340	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$1,856	Each	10%	\$1,671	Other	F1
13061_846-8341	13061_846-8341	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK	\$7,683	Each	10%	\$6,915	Other	F1
13061_846-8342	13061_846-8342	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$4,228	Each	10%	\$3,806	Other	F1
13061_846-8343	13061_846-8343	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$2,620	Each	10%	\$2,358	Other	F1
13061_846-8344	13061_846-8344	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,785	Each	10%	\$1,607	Other	F1
13061_846-8345	13061_846-8345	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,046	Each	10%	\$941	Other	F1
13061_846-8346	13061_846-8346	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1
13061_846-8347	13061_846-8347	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,513	Each	10%	\$13,062	Other	F1
13061_846-8348	13061_846-8348	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13061 846-8349	13061 846-8349	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,949	Each	10%	\$4,454	Other	F1	
13061 846-8350	13061 846-8350	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,104	Each	10%	\$4,594	Other	F1	
13061 846-8351	13061 846-8351	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1	
13061 846-8352	13061 846-8352	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$12,815	Each	10%	\$11,534	Other	F1	
13061 846-8353	13061 846-8353	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13061 846-8354	13061 846-8354	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1	
13061 846-8355	13061 846-8355	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1	
13061 846-8356	13061 846-8356	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1	
13061 846-8357	13061 846-8357	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8358	13061 846-8358	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1	
13061 846-8359	13061 846-8359	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8360	13061 846-8360	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8361	13061 846-8361	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8362	13061 846-8362	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8363	13061 846-8363	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8364	13061 846-8364	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8365	13061 846-8365	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8366	13061 846-8366	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8367	13061 846-8367	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8368	13061 846-8368	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13061 846-8369	13061 846-8369	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8370	13061 846-8370	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8371	13061 846-8371	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8372	13061 846-8372	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8373	13061 846-8373	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$6,713	Each	10%	\$6,041	Other	F1	
13061 846-8374	13061 846-8374	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,689	Each	10%	\$1,520	Other	F1	
13061 846-8375	13061 846-8375	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,928	Each	10%	\$6,235	Other	F1	
13061 846-8376	13061 846-8376	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1	
13061 846-8377	13061 846-8377	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,109	Each	10%	\$998	Other	F1	
13061 846-8378	13061 846-8378	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8379	13061 846-8379	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8380	13061 846-8380	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8381	13061 846-8381	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8382	13061 846-8382	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8383	13061 846-8383	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8384	13061 846-8384	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8385	13061 846-8385	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8386	13061 846-8386	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8387	13061 846-8387	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8388	13061 846-8388	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8389	13061 846-8389	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8390	13061 846-8390	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8391	13061 846-8391	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8392	13061 846-8392	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13061 846-8393	13061 846-8393	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061 846-8394	13061 846-8394	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8395	13061 846-8395	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-8396	13061 846-8396	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8397	13061 846-8397	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8398	13061 846-8398	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8399	13061 846-8399	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,718	Each	10%	\$2,446	Other	F1
13061 846-8400	13061 846-8400	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1
13061 846-8401	13061 846-8401	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$14,608	Each	10%	\$13,147	Other	F1
13061 846-8402	13061 846-8402	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8403	13061 846-8403	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8404	13061 846-8404	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8405	13061 846-8405	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8406	13061 846-8406	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8407	13061 846-8407	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8408	13061 846-8408	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8409	13061 846-8409	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8410	13061 846-8410	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8411	13061 846-8411	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8412	13061 846-8412	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8413	13061 846-8413	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8414	13061 846-8414	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8415	13061 846-8415	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-8416	13061 846-8416	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13061 846-8417	13061 846-8417	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8418	13061 846-8418	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8419	13061 846-8419	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8420	13061 846-8420	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8421	13061 846-8421	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8422	13061 846-8422	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,066	Each	10%	\$959	Other	F1
13061 846-8423	13061 846-8423	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,051	Each	10%	\$2,746	Other	F1
13061 846-8424	13061 846-8424	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
13061 846-8425	13061 846-8425	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8426	13061 846-8426	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8427	13061 846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8428	13061 846-8428	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8429	13061 846-8429	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8430	13061 846-8430	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8431	13061 846-8431	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8432	13061 846-8432	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8433	13061 846-8433	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8434	13061 846-8434	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8435	13061 846-8435	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8436	13061 846-8436	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8437	13061 846-8437	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8438	13061 846-8438	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061 846-8439	13061 846-8439	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_846-8440	13061_846-8440	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8441	13061_846-8441	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8442	13061_846-8442	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8443	13061_846-8443	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8444	13061_846-8444	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13061_846-8445	13061_846-8445	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$9,243	Each	10%	\$8,318	Other	F1
13061_846-8446	13061_846-8446	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$4,192	Each	10%	\$3,773	Other	F1
13061_846-8447	13061_846-8447	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$7,482	Each	10%	\$6,734	Other	F1
13061_846-8448	13061_846-8448	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK Sftwr Spt-Maint	\$1,786	Each	10%	\$1,608	Other	F1
13061_846-8449	13061_846-8449	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,782	Each	10%	\$8,804	Other	F1
13061_846-8450	13061_846-8450	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
13061_846-8451	13061_846-8451	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,558	Each	10%	\$7,702	Other	F1
13061_846-8452	13061_846-8452	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1
13061_846-8453	13061_846-8453	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
13061_846-8454	13061_846-8454	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,069	Each	10%	\$5,462	Other	F1
13061_846-8455	13061_846-8455	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1
13061_846-8456	13061_846-8456	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1
13061_846-8457	13061_846-8457	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,996	Each	10%	\$1,796	Other	F1
13061_846-8458	13061_846-8458	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,205	Each	10%	\$6,485	Other	F1
13061_846-8459	13061_846-8459	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,900	Each	10%	\$8,010	Other	F1
13061_846-8460	13061_846-8460	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1
13061_846-8461	13061_846-8461	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,165	Each	10%	\$6,448	Other	F1
13061_846-8462	13061_846-8462	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,531	Each	10%	\$6,778	Other	F1
13061_846-8463	13061_846-8463	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,825	Each	10%	\$10,643	Other	F1
13061_846-8464	13061_846-8464	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,582	Each	10%	\$2,324	Other	F1
13061_846-8465	13061_846-8465	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,479	Each	10%	\$2,231	Other	F1
13061_846-8466	13061_846-8466	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK Sftwr Spt-Maint	\$7,451	Each	10%	\$6,706	Other	F1
13061_846-8467	13061_846-8467	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
13061_847-2862	13061_847-2862	HyperConverged Infra	ProDeploy Dell EMC VxRail - Remote	\$1,352	Each	10%	\$1,217	Other	F1
13061_847-2871	13061_847-2871	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Req ProDeploy Remote) - Remote	\$366	Each	10%	\$329	Other	F1
13061_847-7636	13061_847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%	\$4,801	Other	F1
13061_847-7637	13061_847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%	\$4,801	Other	F1
13061_847-7638	13061_847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%	\$5,601	Other	F1
13061_847-7639	13061_847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%	\$2,400	Other	F1
13061_847-7640	13061_847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%	\$800	Other	F1
13061_847-7641	13061_847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%	\$1,600	Other	F1
13061_847-7642	13061_847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%	\$2,400	Other	F1
13061_847-7643	13061_847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%	\$3,200	Other	F1
13061_847-7644	13061_847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%	\$4,001	Other	F1
13061_847-7645	13061_847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%	\$5,601	Other	F1
13061_847-7646	13061_847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$889	Each	10%	\$800	Other	F1
13061_847-7647	13061_847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%	\$3,200	Other	F1
13061_847-7648	13061_847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%	\$4,001	Other	F1
13061_847-7651	13061_847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%	\$1,600	Other	F1
13061_847-7652	13061_847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13061 847-7653	13061 847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1	
13061 847-7656	13061 847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1	
13061 847-7657	13061 847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1	
13061 847-7658	13061 847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1	
13061 847-7665	13061 847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%	\$1,885	Other	F1	
13061 847-7666	13061 847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%	\$2,199	Other	F1	
13061 847-7674	13061 847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1	
13061 847-7675	13061 847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1	
13061 847-7676	13061 847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%	\$314	Other	F1	
13061 847-7677	13061 847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%	\$628	Other	F1	
13061 847-7678	13061 847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%	\$942	Other	F1	
13061 847-7679	13061 847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%	\$1,256	Other	F1	
13061 847-7682	13061 847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%	\$1,885	Other	F1	
13061 847-7683	13061 847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%	\$2,199	Other	F1	
13061 847-7684	13061 847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%	\$1,571	Other	F1	
13061 847-7685	13061 847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%	\$628	Other	F1	
13061 847-7686	13061 847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%	\$942	Other	F1	
13061 847-7687	13061 847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%	\$1,256	Other	F1	
13061 847-7688	13061 847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%	\$1,571	Other	F1	
13061 847-7691	13061 847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%	\$314	Other	F1	
13061 847-7692	13061 847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1	
13061 847-7693	13061 847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1	
13061 847-7694	13061 847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1	
13061 847-7695	13061 847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1	
13061 847-7697	13061 847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1	
13061 847-7698	13061 847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1	
13061 847-7699	13061 847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1	
13061 927-3179	13061 927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1	
13061 927-3189	13061 927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1	
13061 927-3199	13061 927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1	
13061 929-8509	13061 929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13061 929-8519	13061 929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13061 936-2329	13061 936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13061 936-2339	13061 936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13061 936-2349	13061 936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13061 936-2359	13061 936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13061 936-2369	13061 936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13061 936-5359	13061 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13061 951-2015	13061 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1	
13061 975-3461	13061 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13061 989-3439	13061 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800-945-3355	\$0	Each	10%	\$0	Other	F1	
13061 990-BBBS	13061 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
13061 990-BBBT	13061 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13061 990-BBBU	13061 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L (Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13061_990-BBBV	13061_990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBBW	13061_990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBBX	13061_990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBBY	13061_990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBBZ	13061_990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBCB	13061_990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBCC	13061_990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBCD	13061_990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBCE	13061_990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBCF	13061_990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_990-BBCG	13061_990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
13061_992-6149	13061_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13061_998-4204	13061_998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
13061_998-4205	13061_998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
12679_007-1527	12679_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12679_009-4364	12679_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12679_009-4877	12679_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12679_806-7308	12679_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12679_812-5495	12679_812-5495	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$257	Each	10%	\$231	Other	F1
12679_812-5496	12679_812-5496	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$513	Each	10%	\$462	Other	F1
12679_812-5497	12679_812-5497	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$770	Each	10%	\$693	Other	F1
12679_812-5498	12679_812-5498	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%	\$923	Other	F1
12679_812-5499	12679_812-5499	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12679_815-9727	12679_815-9727	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year	\$0	Each	10%	\$0	Other	F1
12679_815-9728	12679_815-9728	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
12679_815-9729	12679_815-9729	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$7,871	Each	10%	\$7,084	Other	F1
12679_815-9730	12679_815-9730	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$13,118	Each	10%	\$11,806	Other	F1
12679_815-9731	12679_815-9731	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 3 Years Extended	\$20,988	Each	10%	\$18,889	Other	F1
12679_815-9732	12679_815-9732	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$28,858	Each	10%	\$25,972	Other	F1
12679_815-9734	12679_815-9734	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$29,150	Each	10%	\$26,235	Other	F1
12679_815-9735	12679_815-9735	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$17,489	Each	10%	\$15,740	Other	F1
12679_815-9736	12679_815-9736	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 2 Years Extended	\$28,149	Each	10%	\$26,234	Other	F1
12679_815-9737	12679_815-9737	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$46,639	Each	10%	\$41,975	Other	F1
12679_815-9738	12679_815-9738	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 4 Years Extended	\$64,128	Each	10%	\$57,715	Other	F1
12679_816-0194	12679_816-0194	HyperConverged Infra	Keep Your Hard Drive, 14 Months	\$100	Each	10%	\$90	Other	F1
12679_816-0195	12679_816-0195	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$0	Each	10%	\$0	Other	F1
12679_816-0196	12679_816-0196	HyperConverged Infra	Hardware Warranty Repair 7x24 HW-Only 7x24 4HR On-site 14 Months	\$29,150	Each	10%	\$26,235	Other	F1
12679_816-0198	12679_816-0198	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
12679_825-5220	12679_825-5220	HyperConverged Infra	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%	\$509	Other	F1
12679_843-9332	12679_843-9332	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,796	Each	10%	\$1,616	Other	F1
12679_843-9333	12679_843-9333	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$513	Each	10%	\$462	Other	F1
12679_843-9334	12679_843-9334	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$770	Each	10%	\$693	Other	F1
12679_843-9335	12679_843-9335	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,026	Each	10%	\$923	Other	F1
12679_843-9336	12679_843-9336	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,283	Each	10%	\$1,154	Other	F1
12679_843-9337	12679_843-9337	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,539	Each	10%	\$1,385	Other	F1
12679_843-9340	12679_843-9340	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,026	Each	10%	\$923	Other	F1
12679_843-9341	12679_843-9341	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12679_843-9342	12679_843-9342	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$770	Each	10%	\$693	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12679 843-9343	12679 843-9343	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,796	Each	10%	\$1,616	Other	F1
12679 843-9344	12679 843-9344	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$513	Each	10%	\$462	Other	F1
12679 843-9345	12679 843-9345	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,539	Each	10%	\$1,385	Other	F1
12679 843-9346	12679 843-9346	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$257	Each	10%	\$231	Other	F1
12679 843-9369	12679 843-9369	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$257	Each	10%	\$231	Other	F1
12679 847-7659	12679 847-7659	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
12679 847-7660	12679 847-7660	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
12679 847-7661	12679 847-7661	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
12679 847-7662	12679 847-7662	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
12679 847-7663	12679 847-7663	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
12679 847-7664	12679 847-7664	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
12679 847-7667	12679 847-7667	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
12679 847-7668	12679 847-7668	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
12679 847-7669	12679 847-7669	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
12679 847-7670	12679 847-7670	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
12679 847-7671	12679 847-7671	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
12679 847-7672	12679 847-7672	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
12679 847-7673	12679 847-7673	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
12679 847-7696	12679 847-7696	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
12679 936-5359	12679 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12679 975-3461	12679 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12679 975-3462	12679 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12679 984-3267	12679 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13561 199-BFMJ	13561 199-BFMJ	HyperConverged Infra	PIT ProSupport and Next Business Day Onsite Service VSAN Enterprise Extension	\$399,987	Each	10%	\$359,988	Other	F1
13561 199-BFMK	13561 199-BFMK	HyperConverged Infra	PIT ProSupport and Next Business Day Onsite Service VSAN Enterprise Initial	\$399,987	Each	10%	\$359,988	Other	F1
13561 378-6609	13561 378-6609	HyperConverged Infra	ProDeploy, Factory Install, Config Services	\$0	Each	10%	\$0	Other	F1
13561 378-6623	13561 378-6623	HyperConverged Infra	ProDeploy, Plus, Factory Install, Config Services	\$0	Each	10%	\$0	Other	F1
13561 379-7983	13561 379-7983	HyperConverged Infra	Configuration Services, Trash Removal	\$0	Each	10%	\$0	Other	F1
13561 379-7984	13561 379-7984	HyperConverged Infra	Configuration Services, Application Installation	\$0	Each	10%	\$0	Other	F1
13561 709-BCFL	13561 709-BCFL	HyperConverged Infra	PIT Parts Only Warranty 12 Months	\$10,998	Each	10%	\$9,898	Other	F1
13561 711-BBYM	13561 711-BBYM	HyperConverged Infra	PIT Keep Your Hard Drive	\$10,998	Each	10%	\$9,898	Other	F1
13561 831-4620	13561 831-4620	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
13561 831-4621	13561 831-4621	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
13561 831-4622	13561 831-4622	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
13561 831-4623	13561 831-4623	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
13561 831-4624	13561 831-4624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
13561 831-4625	13561 831-4625	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
13561 831-4626	13561 831-4626	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
13561 831-4627	13561 831-4627	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
13561 831-4628	13561 831-4628	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
13561 831-4629	13561 831-4629	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
13561 838-3378	13561 838-3378	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13561 838-3379	13561 838-3379	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3380	13561 838-3380	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
13561 838-3381	13561 838-3381	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
13561 838-3383	13561 838-3383	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
13561 838-3384	13561 838-3384	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
13561 838-3385	13561 838-3385	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3386	13561 838-3386	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3388	13561 838-3388	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3389	13561 838-3389	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3390	13561 838-3390	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3391	13561 838-3391	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
13561 838-3393	13561 838-3393	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 4TB Software	\$0	Each	10%	\$0	Other	F1	
13561 838-3394	13561 838-3394	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3395	13561 838-3395	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3396	13561 838-3396	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3398	13561 838-3398	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3399	13561 838-3399	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3400	13561 838-3400	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3401	13561 838-3401	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
13561 838-3403	13561 838-3403	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
13561 838-3404	13561 838-3404	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
13561 838-3405	13561 838-3405	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 ENV CONFIG 12TB Software	\$0	Each	10%	\$0	Other	F1	
13561 838-3406	13561 838-3406	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3408	13561 838-3408	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3409	13561 838-3409	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 12TB	\$0	Each	10%	\$0	Other	F1	
13561 838-3410	13561 838-3410	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 12TB	\$0	Each	10%	\$0	Other	F1	
13561 838-3411	13561 838-3411	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3413	13561 838-3413	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3414	13561 838-3414	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3415	13561 838-3415	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3416	13561 838-3416	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 ENV CONFIG 12TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13561 838-3418	13561 838-3418	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Support-Maint	\$3,610	Each	10%	\$3,249	Other	F1	
13561 838-3419	13561 838-3419	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$5,415	Each	10%	\$4,874	Other	F1	
13561 838-3420	13561 838-3420	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$7,220	Each	10%	\$6,498	Other	F1	
13561 838-3421	13561 838-3421	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$9,025	Each	10%	\$8,123	Other	F1	
13561 838-3423	13561 838-3423	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Support-Maint	\$4,126	Each	10%	\$3,713	Other	F1	
13561 838-3424	13561 838-3424	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$6,189	Each	10%	\$5,570	Other	F1	
13561 838-3425	13561 838-3425	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Support-Maint	\$8,252	Each	10%	\$7,426	Other	F1	
13561 838-3426	13561 838-3426	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Support-Maint	\$10,314	Each	10%	\$9,283	Other	F1	
13561 838-3428	13561 838-3428	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$4,384	Each	10%	\$3,945	Other	F1	
13561 838-3429	13561 838-3429	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$6,575	Each	10%	\$5,918	Other	F1	
13561 838-3430	13561 838-3430	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$8,767	Each	10%	\$7,891	Other	F1	
13561 838-3431	13561 838-3431	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$10,959	Each	10%	\$9,863	Other	F1	
13561 838-3433	13561 838-3433	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$4,641	Each	10%	\$4,177	Other	F1	
13561 838-3434	13561 838-3434	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$6,962	Each	10%	\$6,266	Other	F1	
13561 838-3435	13561 838-3435	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$9,283	Each	10%	\$8,355	Other	F1	
13561 838-3436	13561 838-3436	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt-Maint	\$11,604	Each	10%	\$10,443	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13561 838-3438	13561 838-3438	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1
13561 838-3439	13561 838-3439	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1
13561 838-3440	13561 838-3440	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3441	13561 838-3441	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3443	13561 838-3443	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3444	13561 838-3444	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3445	13561 838-3445	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3446	13561 838-3446	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3448	13561 838-3448	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1
13561 838-3449	13561 838-3449	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1
13561 838-3450	13561 838-3450	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 4TB Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3451	13561 838-3451	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1
13561 838-3453	13561 838-3453	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB	\$0	Each	10%	\$0	Other	F1
13561 838-3454	13561 838-3454	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3455	13561 838-3455	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3456	13561 838-3456	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 4TB Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3458	13561 838-3458	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$10,828	Each	10%	\$9,745	Other	F1
13561 838-3459	13561 838-3459	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Software Support-Maint	\$16,241	Each	10%	\$14,617	Other	F1
13561 838-3460	13561 838-3460	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$21,655	Each	10%	\$19,490	Other	F1
13561 838-3461	13561 838-3461	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB	\$27,069	Each	10%	\$24,362	Other	F1
13561 838-3463	13561 838-3463	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$12,374	Each	10%	\$11,137	Other	F1
13561 838-3464	13561 838-3464	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$18,562	Each	10%	\$16,705	Other	F1
13561 838-3465	13561 838-3465	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$24,749	Each	10%	\$22,274	Other	F1
13561 838-3466	13561 838-3466	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Support-Maint	\$30,936	Each	10%	\$27,842	Other	F1
13561 838-3468	13561 838-3468	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Sftwr Spt-Maint	\$13,148	Each	10%	\$11,833	Other	F1
13561 838-3469	13561 838-3469	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Sftwr Spt-Maint	\$19,722	Each	10%	\$17,750	Other	F1
13561 838-3470	13561 838-3470	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Sftwr Spt-Maint	\$26,296	Each	10%	\$23,666	Other	F1
13561 838-3471	13561 838-3471	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Sftwr Spt-Maint	\$32,870	Each	10%	\$29,583	Other	F1
13561 838-3473	13561 838-3473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt-Maint	\$13,921	Each	10%	\$12,529	Other	F1
13561 838-3474	13561 838-3474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt-Maint	\$20,882	Each	10%	\$18,794	Other	F1
13561 838-3475	13561 838-3475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt-Maint	\$27,842	Each	10%	\$25,058	Other	F1
13561 838-3476	13561 838-3476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt-Maint	\$34,803	Each	10%	\$31,323	Other	F1
13561 838-3478	13561 838-3478	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3479	13561 838-3479	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3480	13561 838-3480	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3481	13561 838-3481	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3483	13561 838-3483	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3484	13561 838-3484	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3485	13561 838-3485	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1
13561 838-3486	13561 838-3486	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1
13561 838-3488	13561 838-3488	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3489	13561 838-3489	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3490	13561 838-3490	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack 12TB SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3491	13561 838-3491	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Capacity Expansion Pack	\$0	Each	10%	\$0	Other	F1
13561 838-3493	13561 838-3493	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3494	13561 838-3494	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1
13561 838-3495	13561 838-3495	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column	L(Column I*Column K)	
				Base price from Base Price Source	Base Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)		
13561 838-3496	13561 838-3496	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Capacity Expansion Pack 12TB	\$0	Each	10%	\$0	Other	F1			
13561 838-3498	13561 838-3498	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$4,512	Each	10%	\$4,061	Other	F1			
13561 838-3499	13561 838-3499	HyperConverged Infra	Software Support-Maintenance	\$6,769	Each	10%	\$6,092	Other	F1			
13561 838-3500	13561 838-3500	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB	\$9,025	Each	10%	\$8,122	Other	F1			
13561 838-3501	13561 838-3501	HyperConverged Infra	Software Support-Maintenance	\$11,281	Each	10%	\$10,153	Other	F1			
13561 838-3503	13561 838-3503	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$5,157	Each	10%	\$4,641	Other	F1			
13561 838-3504	13561 838-3504	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$7,736	Each	10%	\$6,962	Other	F1			
13561 838-3505	13561 838-3505	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$10,314	Each	10%	\$9,283	Other	F1			
13561 838-3506	13561 838-3506	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maintenance	\$12,893	Each	10%	\$11,604	Other	F1			
13561 838-3508	13561 838-3508	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$5,479	Each	10%	\$4,931	Other	F1			
13561 838-3509	13561 838-3509	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$8,219	Each	10%	\$7,397	Other	F1			
13561 838-3510	13561 838-3510	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$10,959	Each	10%	\$9,863	Other	F1			
13561 838-3511	13561 838-3511	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$13,699	Each	10%	\$12,329	Other	F1			
13561 838-3513	13561 838-3513	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$5,802	Each	10%	\$5,222	Other	F1			
13561 838-3514	13561 838-3514	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$8,703	Each	10%	\$7,832	Other	F1			
13561 838-3515	13561 838-3515	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$11,604	Each	10%	\$10,443	Other	F1			
13561 838-3516	13561 838-3516	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support-Maint	\$14,504	Each	10%	\$13,054	Other	F1			
13561 838-3518	13561 838-3518	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3519	13561 838-3519	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3520	13561 838-3520	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3521	13561 838-3521	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3523	13561 838-3523	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3524	13561 838-3524	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3525	13561 838-3525	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3526	13561 838-3526	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Support Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3528	13561 838-3528	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3529	13561 838-3529	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3530	13561 838-3530	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3531	13561 838-3531	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3533	13561 838-3533	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3534	13561 838-3534	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3535	13561 838-3535	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3536	13561 838-3536	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 4TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1			
13561 838-3538	13561 838-3538	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$13,535	Each	10%	\$12,182	Other	F1			
13561 838-3539	13561 838-3539	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$20,303	Each	10%	\$18,273	Other	F1			
13561 838-3540	13561 838-3540	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$27,070	Each	10%	\$24,363	Other	F1			
13561 838-3541	13561 838-3541	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$33,838	Each	10%	\$30,454	Other	F1			
13561 838-3543	13561 838-3543	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$15,469	Each	10%	\$13,922	Other	F1			
13561 838-3544	13561 838-3544	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$23,203	Each	10%	\$20,883	Other	F1			
13561 838-3545	13561 838-3545	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$30,938	Each	10%	\$27,844	Other	F1			
13561 838-3546	13561 838-3546	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$38,672	Each	10%	\$34,805	Other	F1			
13561 838-3548	13561 838-3548	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$16,436	Each	10%	\$14,792	Other	F1			
13561 838-3549	13561 838-3549	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$24,653	Each	10%	\$22,188	Other	F1			
13561 838-3550	13561 838-3550	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$32,871	Each	10%	\$29,584	Other	F1			
13561 838-3551	13561 838-3551	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$41,089	Each	10%	\$36,980	Other	F1			
13561 838-3553	13561 838-3553	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$17,402	Each	10%	\$15,662	Other	F1			
13561 838-3554	13561 838-3554	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$26,104	Each	10%	\$23,493	Other	F1			

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13561 838-3555	13561 838-3555	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$34,805	Each	10%	\$31,324	Other	F1
13561 838-3556	13561 838-3556	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support-Maint	\$43,506	Each	10%	\$39,155	Other	F1
13561 838-3558	13561 838-3558	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3559	13561 838-3559	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3560	13561 838-3560	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3561	13561 838-3561	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3563	13561 838-3563	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3564	13561 838-3564	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3565	13561 838-3565	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3566	13561 838-3566	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3568	13561 838-3568	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3569	13561 838-3569	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3570	13561 838-3570	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3571	13561 838-3571	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Upgrade ENV CONFIG 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3573	13561 838-3573	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3574	13561 838-3574	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3575	13561 838-3575	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3576	13561 838-3576	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Upgrade ENV CONFIG 12TB Software Spt Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3578	13561 838-3578	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3579	13561 838-3579	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3580	13561 838-3580	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3581	13561 838-3581	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3583	13561 838-3583	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3584	13561 838-3584	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3585	13561 838-3585	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3586	13561 838-3586	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3588	13561 838-3588	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3589	13561 838-3589	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3590	13561 838-3590	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3591	13561 838-3591	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3593	13561 838-3593	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3594	13561 838-3594	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3595	13561 838-3595	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3596	13561 838-3596	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Starter Pack Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3598	13561 838-3598	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$91	Each	10%	\$82	Other	F1
13561 838-3599	13561 838-3599	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$137	Each	10%	\$123	Other	F1
13561 838-3600	13561 838-3600	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$182	Each	10%	\$164	Other	F1
13561 838-3601	13561 838-3601	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$228	Each	10%	\$205	Other	F1
13561 838-3603	13561 838-3603	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$103	Each	10%	\$92	Other	F1
13561 838-3604	13561 838-3604	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$154	Each	10%	\$139	Other	F1
13561 838-3605	13561 838-3605	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$205	Each	10%	\$185	Other	F1
13561 838-3606	13561 838-3606	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support-Maintenance	\$257	Each	10%	\$231	Other	F1
13561 838-3608	13561 838-3608	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$108	Each	10%	\$97	Other	F1
13561 838-3609	13561 838-3609	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$162	Each	10%	\$146	Other	F1
13561 838-3610	13561 838-3610	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support-Maintenance	\$217	Each	10%	\$195	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	Product Category (if applicable)
13561 838-3611	13561 838-3611	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support- 2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support- Maintenance	\$271	Each	10%		\$244	Other	F1
13561 838-3613	13561 838-3613	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support- Maintenance	\$114	Each	10%		\$103	Other	F1
13561 838-3614	13561 838-3614	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support- Maintenance	\$171	Each	10%		\$154	Other	F1
13561 838-3615	13561 838-3615	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support- Maintenance	\$228	Each	10%		\$205	Other	F1
13561 838-3616	13561 838-3616	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support Contract	\$285	Each	10%		\$257	Other	F1
13561 838-3618	13561 838-3618	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support	\$0	Each	10%		\$0	Other	F1
13561 838-3619	13561 838-3619	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support	\$0	Each	10%		\$0	Other	F1
13561 838-3620	13561 838-3620	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%		\$0	Other	F1
13561 838-3621	13561 838-3621	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%		\$0	Other	F1
13561 838-3623	13561 838-3623	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%		\$0	Other	F1
13561 838-3624	13561 838-3624	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%		\$0	Other	F1
13561 838-3625	13561 838-3625	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%		\$0	Other	F1
13561 838-3626	13561 838-3626	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%		\$0	Other	F1
13561 838-3628	13561 838-3628	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support	\$0	Each	10%		\$0	Other	F1
13561 838-3629	13561 838-3629	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support	\$0	Each	10%		\$0	Other	F1
13561 838-3630	13561 838-3630	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud Tier Software Support	\$0	Each	10%		\$0	Other	F1
13561 838-3631	13561 838-3631	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support	\$0	Each	10%		\$0	Other	F1
13561 838-3633	13561 838-3633	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%		\$0	Other	F1
13561 838-3634	13561 838-3634	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support Contract	\$0	Each	10%		\$0	Other	F1
13561 838-3635	13561 838-3635	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud Tier Software Support	\$0	Each	10%		\$0	Other	F1
13561 838-3636	13561 838-3636	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Starter Pack Software	\$0	Each	10%		\$0	Other	F1
13561 838-3638	13561 838-3638	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3639	13561 838-3639	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3640	13561 838-3640	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3641	13561 838-3641	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3643	13561 838-3643	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3644	13561 838-3644	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3645	13561 838-3645	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Starter Pack Software	\$0	Each	10%		\$0	Other	F1
13561 838-3646	13561 838-3646	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Starter Pack	\$0	Each	10%		\$0	Other	F1
13561 838-3648	13561 838-3648	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Starter Pack	\$0	Each	10%		\$0	Other	F1
13561 838-3649	13561 838-3649	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3650	13561 838-3650	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Starter Pack	\$0	Each	10%		\$0	Other	F1
13561 838-3651	13561 838-3651	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3653	13561 838-3653	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3654	13561 838-3654	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3655	13561 838-3655	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Starter Pack Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13561 838-3656	13561 838-3656	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$182	Each	10%		\$164	Other	F1
13561 838-3658	13561 838-3658	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$273	Each	10%		\$246	Other	F1
13561 838-3659	13561 838-3659	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$364	Each	10%		\$328	Other	F1
13561 838-3660	13561 838-3660	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$455	Each	10%		\$410	Other	F1
13561 838-3661	13561 838-3661	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$205	Each	10%		\$184	Other	F1
13561 838-3663	13561 838-3663	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$307	Each	10%		\$277	Other	F1
13561 838-3664	13561 838-3664	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software	\$410	Each	10%		\$369	Other	F1
13561 838-3665	13561 838-3665	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software	\$512	Each	10%		\$461	Other	F1
13561 838-3666	13561 838-3666	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$216	Each	10%		\$195	Other	F1
13561 838-3668	13561 838-3668	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$324	Each	10%		\$292	Other	F1
13561 838-3669	13561 838-3669	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB	\$432	Each	10%		\$389	Other	F1
13561 838-3670	13561 838-3670	HyperConverged Infra								

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13561 838-3671	13561 838-3671	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$541	Each	10%	\$486	Other	F1
13561 838-3673	13561 838-3673	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$228	Each	10%	\$205	Other	F1
13561 838-3674	13561 838-3674	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$341	Each	10%	\$307	Other	F1
13561 838-3675	13561 838-3675	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$455	Each	10%	\$410	Other	F1
13561 838-3676	13561 838-3676	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support-Maintenance	\$569	Each	10%	\$512	Other	F1
13561 838-3678	13561 838-3678	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3679	13561 838-3679	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3680	13561 838-3680	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3681	13561 838-3681	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3683	13561 838-3683	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3684	13561 838-3684	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3685	13561 838-3685	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3686	13561 838-3686	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3688	13561 838-3688	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3689	13561 838-3689	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3690	13561 838-3690	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3691	13561 838-3691	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3693	13561 838-3693	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3694	13561 838-3694	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3695	13561 838-3695	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3696	13561 838-3696	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 Cloud DR Essentials 1TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
13561 838-3698	13561 838-3698	HyperConverged Infra	2 Years ProSupport Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3699	13561 838-3699	HyperConverged Infra	3 Years ProSupport Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3700	13561 838-3700	HyperConverged Infra	4 Years ProSupport Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3701	13561 838-3701	HyperConverged Infra	5 Years ProSupport Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3703	13561 838-3703	HyperConverged Infra	2 Years ProSupport Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3704	13561 838-3704	HyperConverged Infra	3 Years ProSupport Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3705	13561 838-3705	HyperConverged Infra	4 Years ProSupport Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3706	13561 838-3706	HyperConverged Infra	5 Years ProSupport Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3708	13561 838-3708	HyperConverged Infra	2 Years ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3709	13561 838-3709	HyperConverged Infra	3 Years ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3710	13561 838-3710	HyperConverged Infra	4 Years ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3711	13561 838-3711	HyperConverged Infra	5 Years ProSupport Plus Next Business Day IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3713	13561 838-3713	HyperConverged Infra	2 Years ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3714	13561 838-3714	HyperConverged Infra	3 Years ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3715	13561 838-3715	HyperConverged Infra	4 Years ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 838-3716	13561 838-3716	HyperConverged Infra	5 Years ProSupport Plus Mission Critical IDPA DP4400 ENV Enablers Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13561 984-3267	13561 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13929 806-7308	13929 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13929 812-5495	13929 812-5495	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$257	Each	10%	\$231	Other	F1
13929 812-5496	13929 812-5496	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$513	Each	10%	\$462	Other	F1
13929 812-5497	13929 812-5497	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$770	Each	10%	\$693	Other	F1
13929 812-5498	13929 812-5498	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%	\$923	Other	F1
13929 812-5499	13929 812-5499	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%	\$1,154	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13929 815-9743	13929 815-9743	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 3 Years Extended	\$13,324	Each	10%	\$11,992	Other	F1
13929 815-9744	13929 815-9744	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year Extended	\$4,997	Each	10%	\$4,497	Other	F1
13929 815-9745	13929 815-9745	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year Extended	\$8,328	Each	10%	\$7,495	Other	F1
13929 815-9746	13929 815-9746	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year Extended	\$18,505	Each	10%	\$16,655	Other	F1
13929 815-9747	13929 815-9747	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$11,103	Each	10%	\$9,993	Other	F1
13929 815-9748	13929 815-9748	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$18,505	Each	10%	\$16,655	Other	F1
13929 815-9749	13929 815-9749	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 2 Years Extended	\$29,608	Each	10%	\$26,647	Other	F1
13929 815-9751	13929 815-9751	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$40,711	Each	10%	\$36,640	Other	F1
13929 815-9752	13929 815-9752	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 14 Months	\$0	Each	10%	\$0	Other	F1
13929 815-9756	13929 815-9756	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 14 Months	\$200	Each	10%	\$180	Other	F1
13929 816-0194	13929 816-0194	HyperConverged Infra	Keep Your Hard Drive 14 Months	\$100	Each	10%	\$90	Other	F1
13929 816-0197	13929 816-0197	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 14 Months	\$0	Each	10%	\$0	Other	F1
13929 816-0199	13929 816-0199	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
13929 816-0200	13929 816-0200	HyperConverged Infra	Hardware Warranty Repair 7x24 HW-Only 7x24 4HR On-site 14 Months	\$18,505	Each	10%	\$16,655	Other	F1
13929 843-9332	13929 843-9332	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,796	Each	10%	\$1,616	Other	F1
13929 843-9333	13929 843-9333	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$513	Each	10%	\$462	Other	F1
13929 843-9334	13929 843-9334	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$770	Each	10%	\$693	Other	F1
13929 843-9335	13929 843-9335	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,026	Each	10%	\$923	Other	F1
13929 843-9336	13929 843-9336	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,283	Each	10%	\$1,154	Other	F1
13929 843-9337	13929 843-9337	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,539	Each	10%	\$1,385	Other	F1
13929 843-9340	13929 843-9340	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,026	Each	10%	\$923	Other	F1
13929 843-9341	13929 843-9341	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
13929 843-9342	13929 843-9342	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$770	Each	10%	\$693	Other	F1
13929 843-9343	13929 843-9343	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,796	Each	10%	\$1,616	Other	F1
13929 843-9344	13929 843-9344	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$513	Each	10%	\$462	Other	F1
13929 843-9345	13929 843-9345	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,539	Each	10%	\$1,385	Other	F1
13929 843-9346	13929 843-9346	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$257	Each	10%	\$231	Other	F1
13929 843-9369	13929 843-9369	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$257	Each	10%	\$231	Other	F1
13929 847-7659	13929 847-7659	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
13929 847-7660	13929 847-7660	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
13929 847-7661	13929 847-7661	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
13929 847-7662	13929 847-7662	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
13929 847-7663	13929 847-7663	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
13929 847-7664	13929 847-7664	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
13929 847-7667	13929 847-7667	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13929 847-7668	13929 847-7668	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13929 847-7669	13929 847-7669	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13929 847-7670	13929 847-7670	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
13929 847-7671	13929 847-7671	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
13929 847-7672	13929 847-7672	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
13929 847-7673	13929 847-7673	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
13929 847-7696	13929 847-7696	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
13929 975-3461	13929 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13929 975-3462	13929 975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13929 984-3267	13929 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13931 007-1527	13931 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13931 009-4364	13931 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_009-4877	13931_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13931_460-5909	13931_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13931_460-8530	13931_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13931_460-9052	13931_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13931_460-9900	13931_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13931_461-0497	13931_461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13931_467-1489	13931_467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-1490	13931_467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
13931_467-1491	13931_467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13931_467-1493	13931_467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
13931_467-1494	13931_467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
13931_467-1495	13931_467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
13931_467-1496	13931_467-1496	HyperConverged Infra	Global Portal English UK IrishLanguage System	\$0	Each	10%	\$0	Other	F1
13931_467-1497	13931_467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
13931_467-1498	13931_467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
13931_467-1499	13931_467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5589	13931_467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5590	13931_467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13931_467-5591	13931_467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5592	13931_467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5594	13931_467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5598	13931_467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5599	13931_467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5600	13931_467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5601	13931_467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
13931_467-5602	13931_467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5603	13931_467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5604	13931_467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13931_467-5605	13931_467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5606	13931_467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5607	13931_467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5608	13931_467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5609	13931_467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5610	13931_467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5611	13931_467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5612	13931_467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5613	13931_467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5614	13931_467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5615	13931_467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13931_467-5616	13931_467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5617	13931_467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5618	13931_467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5619	13931_467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5620	13931_467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_467-5621	13931_467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
13931_467-5622	13931_467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
13931_467-5623	13931_467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13931_467-5684	13931_467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1
13931_467-5695	13931_467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5696	13931_467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5697	13931_467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
13931_467-5698	13931_467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5699	13931_467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5700	13931_467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5701	13931_467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5702	13931_467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5703	13931_467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5704	13931_467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5705	13931_467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5706	13931_467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5707	13931_467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5708	13931_467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5709	13931_467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5710	13931_467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5711	13931_467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5712	13931_467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
13931_467-5754	13931_467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
13931_467-5805	13931_467-5805	HyperConverged Infra	No Monitor (Global Portal)	\$0	Each	10%	\$0	Other	F1
13931_468-0383	13931_468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
13931_468-2472	13931_468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1
13931_468-3776	13931_468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
13931_468-4058	13931_468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
13931_468-7072	13931_468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13931_468-8015	13931_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13931_468-8016	13931_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13931_468-8017	13931_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13931_468-8018	13931_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13931_468-8019	13931_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13931_469-5598	13931_469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
13931_806-7308	13931_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13931_812-4011	13931_812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$200	Each	10%	\$180	Other	F1
13931_812-4031	13931_812-4031	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
13931_812-4032	13931_812-4032	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13931_812-4033	13931_812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13931_819-0336	13931_819-0336	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1
13931_819-0337	13931_819-0337	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,872	Each	10%	\$1,685	Other	F1
13931_819-0339	13931_819-0339	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,678	Each	10%	\$1,510	Other	F1
13931_819-0341	13931_819-0341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,574	Each	10%	\$2,317	Other	F1
13931_819-0342	13931_819-0342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,781	Each	10%	\$3,403	Other	F1
13931_819-0343	13931_819-0343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,580	Each	10%	\$3,222	Other	F1
13931_819-0344	13931_819-0344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,778	Each	10%	\$4,300	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13931_819-0345	13931_819-0345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,574	Each	10%	\$4,117	Other	F1
13931_819-0346	13931_819-0346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$781	Each	10%	\$703	Other	F1
13931_819-0347	13931_819-0347	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,524	Each	10%	\$5,872	Other	F1
13931_819-0348	13931_819-0348	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,220	Each	10%	\$4,698	Other	F1
13931_819-0349	13931_819-0349	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,653	Each	10%	\$9,588	Other	F1
13931_819-0350	13931_819-0350	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,543	Each	10%	\$8,589	Other	F1
13931_819-0352	13931_819-0352	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,647	Each	10%	\$13,182	Other	F1
13931_819-0353	13931_819-0353	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$19,642	Each	10%	\$17,678	Other	F1
13931_819-0354	13931_819-0354	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$20,745	Each	10%	\$18,671	Other	F1
13931_819-0355	13931_819-0355	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$24,649	Each	10%	\$22,184	Other	F1
13931_819-0356	13931_819-0356	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$25,749	Each	10%	\$23,174	Other	F1
13931_819-0357	13931_819-0357	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,270	Each	10%	\$2,043	Other	F1
13931_819-0358	13931_819-0358	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,508	Each	10%	\$3,157	Other	F1
13931_819-0359	13931_819-0359	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,925	Each	10%	\$4,433	Other	F1
13931_819-0360	13931_819-0360	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,325	Each	10%	\$5,693	Other	F1
13931_819-0361	13931_819-0361	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,152	Each	10%	\$1,037	Other	F1
13931_819-0363	13931_819-0363	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,530	Each	10%	\$2,277	Other	F1
13931_819-0365	13931_819-0365	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,196	Each	10%	\$4,676	Other	F1
13931_819-0366	13931_819-0366	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,601	Each	10%	\$5,941	Other	F1
13931_819-0367	13931_819-0367	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,349	Each	10%	\$5,714	Other	F1
13931_819-0368	13931_819-0368	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,935	Each	10%	\$7,142	Other	F1
13931_819-0369	13931_819-0369	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,580	Each	10%	\$10,422	Other	F1
13931_819-0370	13931_819-0370	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,906	Each	10%	\$11,615	Other	F1
13931_819-0372	13931_819-0372	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$17,843	Each	10%	\$16,059	Other	F1
13931_819-0373	13931_819-0373	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$23,927	Each	10%	\$21,534	Other	F1
13931_819-0374	13931_819-0374	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$25,242	Each	10%	\$22,718	Other	F1
13931_819-0375	13931_819-0375	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$30,028	Each	10%	\$27,025	Other	F1
13931_819-0376	13931_819-0376	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$31,338	Each	10%	\$28,204	Other	F1
13931_819-0377	13931_819-0377	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,797	Each	10%	\$1,617	Other	F1
13931_819-0378	13931_819-0378	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,606	Each	10%	\$1,445	Other	F1
13931_819-0379	13931_819-0379	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,679	Each	10%	\$2,411	Other	F1
13931_819-0380	13931_819-0380	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$2,485	Each	10%	\$2,237	Other	F1
13931_819-0381	13931_819-0381	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$3,694	Each	10%	\$3,325	Other	F1
13931_819-0382	13931_819-0382	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,491	Each	10%	\$3,142	Other	F1
13931_819-0383	13931_819-0383	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,692	Each	10%	\$4,223	Other	F1
13931_819-0384	13931_819-0384	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$4,485	Each	10%	\$4,037	Other	F1
13931_819-0385	13931_819-0385	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$811	Each	10%	\$730	Other	F1
13931_819-0386	13931_819-0386	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,014	Each	10%	\$913	Other	F1
13931_819-0387	13931_819-0387	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$10,238	Each	10%	\$9,214	Other	F1
13931_819-0388	13931_819-0388	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,190	Each	10%	\$7,371	Other	F1
13931_819-0389	13931_819-0389	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$17,442	Each	10%	\$15,696	Other	F1
13931_819-0390	13931_819-0390	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$15,585	Each	10%	\$14,027	Other	F1
13931_819-0391	13931_819-0391	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$25,561	Each	10%	\$23,005	Other	F1
13931_819-0392	13931_819-0392	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$23,708	Each	10%	\$21,337	Other	F1
13931_819-0393	13931_819-0393	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$31,703	Each	10%	\$28,533	Other	F1
13931_819-0394	13931_819-0394	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$33,547	Each	10%	\$30,192	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_819-0395	13931_819-0395	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$39,710	Each	10%	\$35,739	Other	F1
13931_819-0396	13931_819-0396	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$41,550	Each	10%	\$37,395	Other	F1
13931_819-0397	13931_819-0397	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,549	Each	10%	\$2,294	Other	F1
13931_819-0399	13931_819-0399	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,317	Each	10%	\$2,085	Other	F1
13931_819-0401	13931_819-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,535	Each	10%	\$3,182	Other	F1
13931_819-0402	13931_819-0402	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,126	Each	10%	\$4,613	Other	F1
13931_819-0403	13931_819-0403	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,903	Each	10%	\$4,413	Other	F1
13931_819-0404	13931_819-0404	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,480	Each	10%	\$5,832	Other	F1
13931_819-0405	13931_819-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,257	Each	10%	\$5,631	Other	F1
13931_819-0406	13931_819-0406	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,110	Each	10%	\$999	Other	F1
13931_819-0407	13931_819-0407	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,788	Each	10%	\$2,509	Other	F1
13931_819-0408	13931_819-0408	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,231	Each	10%	\$2,008	Other	F1
13931_819-0409	13931_819-0409	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,580	Each	10%	\$3,222	Other	F1
13931_819-0410	13931_819-0410	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,255	Each	10%	\$2,930	Other	F1
13931_819-0412	13931_819-0412	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,378	Each	10%	\$4,840	Other	F1
13931_819-0413	13931_819-0413	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$7,350	Each	10%	\$6,615	Other	F1
13931_819-0414	13931_819-0414	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,685	Each	10%	\$6,917	Other	F1
13931_819-0415	13931_819-0415	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$9,337	Each	10%	\$8,403	Other	F1
13931_819-0416	13931_819-0416	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$9,671	Each	10%	\$8,704	Other	F1
13931_819-0417	13931_819-0417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,997	Each	10%	\$2,697	Other	F1
13931_819-0418	13931_819-0418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,614	Each	10%	\$4,153	Other	F1
13931_819-0419	13931_819-0419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,466	Each	10%	\$5,819	Other	F1
13931_819-0420	13931_819-0420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,296	Each	10%	\$7,466	Other	F1
13931_819-0421	13931_819-0421	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,553	Each	10%	\$1,398	Other	F1
13931_819-0423	13931_819-0423	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,286	Each	10%	\$2,957	Other	F1
13931_819-0425	13931_819-0425	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,746	Each	10%	\$6,071	Other	F1
13931_819-0426	13931_819-0426	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,577	Each	10%	\$7,719	Other	F1
13931_819-0427	13931_819-0427	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,623	Each	10%	\$2,361	Other	F1
13931_819-0428	13931_819-0428	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,278	Each	10%	\$2,950	Other	F1
13931_819-0429	13931_819-0429	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,802	Each	10%	\$3,422	Other	F1
13931_819-0430	13931_819-0430	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,168	Each	10%	\$3,751	Other	F1
13931_819-0432	13931_819-0432	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$6,361	Each	10%	\$5,725	Other	F1
13931_819-0433	13931_819-0433	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$8,685	Each	10%	\$7,817	Other	F1
13931_819-0434	13931_819-0434	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$9,060	Each	10%	\$8,154	Other	F1
13931_819-0435	13931_819-0435	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$11,031	Each	10%	\$9,928	Other	F1
13931_819-0436	13931_819-0436	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$11,405	Each	10%	\$10,265	Other	F1
13931_819-0437	13931_819-0437	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,328	Each	10%	\$2,095	Other	F1
13931_819-0438	13931_819-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,097	Each	10%	\$1,887	Other	F1
13931_819-0439	13931_819-0439	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,465	Each	10%	\$3,119	Other	F1
13931_819-0440	13931_819-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,237	Each	10%	\$2,913	Other	F1
13931_819-0441	13931_819-0441	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$4,777	Each	10%	\$4,299	Other	F1
13931_819-0442	13931_819-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,542	Each	10%	\$4,088	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 819-0443	13931 819-0443	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,070	Each	10%	\$5,463	Other	F1
13931 819-0444	13931 819-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,830	Each	10%	\$5,247	Other	F1
13931 819-0445	13931 819-0445	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$1,070	Each	10%	\$963	Other	F1
13931 819-0446	13931 819-0446	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$1,338	Each	10%	\$1,204	Other	F1
13931 819-0447	13931 819-0447	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$4,926	Each	10%	\$4,433	Other	F1
13931 819-0448	13931 819-0448	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$3,941	Each	10%	\$3,547	Other	F1
13931 819-0449	13931 819-0449	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$7,609	Each	10%	\$6,848	Other	F1
13931 819-0450	13931 819-0450	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$6,856	Each	10%	\$6,170	Other	F1
13931 819-0451	13931 819-0451	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$11,484	Each	10%	\$10,336	Other	F1
13931 819-0452	13931 819-0452	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$10,727	Each	10%	\$9,654	Other	F1
13931 819-0453	13931 819-0453	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$14,433	Each	10%	\$12,990	Other	F1
13931 819-0454	13931 819-0454	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$15,183	Each	10%	\$13,665	Other	F1
13931 819-0455	13931 819-0455	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$18,156	Each	10%	\$16,340	Other	F1
13931 819-0456	13931 819-0456	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,901	Each	10%	\$17,011	Other	F1
13931 819-0457	13931 819-0457	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,499	Each	10%	\$2,249	Other	F1
13931 819-0459	13931 819-0459	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,292	Each	10%	\$2,063	Other	F1
13931 819-0461	13931 819-0461	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,489	Each	10%	\$3,140	Other	F1
13931 819-0462	13931 819-0462	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,027	Each	10%	\$4,524	Other	F1
13931 819-0463	13931 819-0463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,835	Each	10%	\$4,352	Other	F1
13931 819-0464	13931 819-0464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,359	Each	10%	\$5,723	Other	F1
13931 819-0465	13931 819-0465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,168	Each	10%	\$5,551	Other	F1
13931 819-0466	13931 819-0466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,116	Each	10%	\$1,004	Other	F1
13931 819-0467	13931 819-0467	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,812	Each	10%	\$1,631	Other	F1
13931 819-0468	13931 819-0468	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,450	Each	10%	\$1,305	Other	F1
13931 819-0469	13931 819-0469	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,879	Each	10%	\$1,691	Other	F1
13931 819-0470	13931 819-0470	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,724	Each	10%	\$1,552	Other	F1
13931 819-0472	13931 819-0472	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,093	Each	10%	\$2,784	Other	F1
13931 819-0473	13931 819-0473	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,313	Each	10%	\$3,882	Other	F1
13931 819-0474	13931 819-0474	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,483	Each	10%	\$4,035	Other	F1
13931 819-0475	13931 819-0475	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,546	Each	10%	\$4,991	Other	F1
13931 819-0476	13931 819-0476	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,717	Each	10%	\$5,145	Other	F1
13931 819-0477	13931 819-0477	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,183	Each	10%	\$2,865	Other	F1
13931 819-0478	13931 819-0478	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,891	Each	10%	\$4,402	Other	F1
13931 819-0479	13931 819-0479	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,852	Each	10%	\$6,167	Other	F1
13931 819-0480	13931 819-0480	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,789	Each	10%	\$7,910	Other	F1
13931 819-0481	13931 819-0481	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,679	Each	10%	\$1,511	Other	F1
13931 819-0483	13931 819-0483	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,440	Each	10%	\$3,096	Other	F1
13931 819-0485	13931 819-0485	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,086	Each	10%	\$6,377	Other	F1
13931 819-0486	13931 819-0486	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,022	Each	10%	\$8,120	Other	F1
13931 819-0487	13931 819-0487	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,529	Each	10%	\$1,376	Other	F1
13931 819-0488	13931 819-0488	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,911	Each	10%	\$1,720	Other	F1
13931 819-0489	13931 819-0489	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,553	Each	10%	\$1,398	Other	F1
13931 819-0490	13931 819-0490	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,678	Each	10%	\$1,510	Other	F1
13931 819-0492	13931 819-0492	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,053	Each	10%	\$2,748	Other	F1
13931 819-0493	13931 819-0493	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,299	Each	10%	\$3,869	Other	F1
13931 819-0494	13931 819-0494	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,447	Each	10%	\$4,002	Other	F1
13931 819-0495	13931 819-0495	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,570	Each	10%	\$5,013	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	Price/UoM (Calculated)	(REQUIRED) use drop-down	(If applicable)
13931 819-0496	13931 819-0496	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,719	Each	10%	\$5,147	Other	F1	
13931 819-0497	13931 819-0497	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,445	Each	10%	\$2,201	Other	F1	
13931 819-0498	13931 819-0498	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,216	Each	10%	\$1,994	Other	F1	
13931 819-0499	13931 819-0499	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,638	Each	10%	\$3,274	Other	F1	
13931 819-0500	13931 819-0500	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,415	Each	10%	\$3,074	Other	F1	
13931 819-0501	13931 819-0501	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,017	Each	10%	\$4,515	Other	F1	
13931 819-0502	13931 819-0502	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,789	Each	10%	\$4,310	Other	F1	
13931 819-0503	13931 819-0503	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,376	Each	10%	\$5,738	Other	F1	
13931 819-0504	13931 819-0504	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,147	Each	10%	\$5,532	Other	F1	
13931 819-0505	13931 819-0505	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,140	Each	10%	\$1,026	Other	F1	
13931 819-0506	13931 819-0506	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,425	Each	10%	\$1,283	Other	F1	
13931 819-0507	13931 819-0507	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,386	Each	10%	\$3,047	Other	F1	
13931 819-0508	13931 819-0508	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,709	Each	10%	\$2,438	Other	F1	
13931 819-0509	13931 819-0509	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,791	Each	10%	\$4,312	Other	F1	
13931 819-0510	13931 819-0510	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,342	Each	10%	\$3,908	Other	F1	
13931 819-0511	13931 819-0511	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,447	Each	10%	\$6,702	Other	F1	
13931 819-0512	13931 819-0512	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,992	Each	10%	\$6,293	Other	F1	
13931 819-0513	13931 819-0513	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$9,467	Each	10%	\$8,520	Other	F1	
13931 819-0514	13931 819-0514	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,917	Each	10%	\$8,925	Other	F1	
13931 819-0515	13931 819-0515	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$11,959	Each	10%	\$10,763	Other	F1	
13931 819-0516	13931 819-0516	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$12,407	Each	10%	\$11,166	Other	F1	
13931 819-0517	13931 819-0517	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1	
13931 819-0518	13931 819-0518	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15 Months	\$0	Each	10%	\$0	Other	F1	
13931 819-0531	13931 819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%	\$589	Other	F1	
13931 819-0532	13931 819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%	\$1,177	Other	F1	
13931 819-0533	13931 819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%	\$1,766	Other	F1	
13931 819-0534	13931 819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%	\$2,354	Other	F1	
13931 819-0535	13931 819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%	\$2,943	Other	F1	
13931 819-0566	13931 819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%	\$263	Other	F1	
13931 819-0567	13931 819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$584	Each	10%	\$526	Other	F1	
13931 819-0568	13931 819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%	\$788	Other	F1	
13931 819-0569	13931 819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%	\$1,051	Other	F1	
13931 819-0570	13931 819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%	\$1,314	Other	F1	
13931 819-0571	13931 819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%	\$196	Other	F1	
13931 819-0572	13931 819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%	\$392	Other	F1	
13931 819-0573	13931 819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%	\$589	Other	F1	
13931 819-0574	13931 819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%	\$785	Other	F1	
13931 819-0575	13931 819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%	\$981	Other	F1	
13931 819-0576	13931 819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13931 819-0577	13931 819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13931 819-0578	13931 819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13931 819-0579	13931 819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13931 819-0580	13931 819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13931 819-0581	13931 819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13931 819-0582	13931 819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13931 819-0583	13931 819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13931 819-0584	13931 819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13931 819-0585	13931 819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 819-0586	13931 819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0587	13931 819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0588	13931 819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0589	13931 819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0590	13931 819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0591	13931 819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0592	13931 819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0593	13931 819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0594	13931 819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0595	13931 819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0596	13931 819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0597	13931 819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0598	13931 819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0599	13931 819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0600	13931 819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0601	13931 819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0602	13931 819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0603	13931 819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0604	13931 819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0605	13931 819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13931 819-0609	13931 819-0609	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 1 Year	\$5,155	Each	10%	\$4,640	Other	F1
13931 819-0611	13931 819-0611	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 2 Years	\$10,310	Each	10%	\$9,279	Other	F1
13931 819-0613	13931 819-0613	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 3 Years	\$15,466	Each	10%	\$13,919	Other	F1
13931 819-0615	13931 819-0615	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 4 Years	\$20,621	Each	10%	\$18,559	Other	F1
13931 819-0617	13931 819-0617	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 5 Years	\$25,776	Each	10%	\$23,198	Other	F1
13931 819-2574	13931 819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1
13931 819-2575	13931 819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1
13931 819-2576	13931 819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1
13931 819-2577	13931 819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1
13931 819-6325	13931 819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$8,450	Each	10%	\$7,605	Other	F1
13931 819-6328	13931 819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,841	Each	10%	\$6,157	Other	F1
13931 819-6330	13931 819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1
13931 819-6331	13931 819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1
13931 819-6359	13931 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13931 819-6360	13931 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13931 819-6361	13931 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13931 819-6362	13931 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13931 819-6369	13931 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13931 819-6370	13931 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13931 819-6371	13931 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13931 819-6372	13931 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13931 819-6373	13931 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13931 819-6380	13931 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13931 819-6381	13931 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13931 819-6382	13931 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13931 819-6383	13931 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13931_819-6384	13931_819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1	
13931_819-6391	13931_819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1	
13931_819-6392	13931_819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$423	Each	10%	\$381	Other	F1	
13931_819-6393	13931_819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$846	Each	10%	\$761	Other	F1	
13931_819-6394	13931_819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,269	Each	10%	\$1,142	Other	F1	
13931_819-6395	13931_819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$5,231	Each	10%	\$4,708	Other	F1	
13931_819-6406	13931_819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1	
13931_819-6407	13931_819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1	
13931_819-6409	13931_819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,692	Each	10%	\$1,523	Other	F1	
13931_819-6410	13931_819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$2,115	Each	10%	\$1,903	Other	F1	
13931_819-6416	13931_819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1	
13931_819-6420	13931_819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1	
13931_819-6421	13931_819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1	
13931_819-6423	13931_819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1	
13931_819-6426	13931_819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1	
13931_819-6427	13931_819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1	
13931_819-6428	13931_819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1	
13931_819-6435	13931_819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1	
13931_819-6436	13931_819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1	
13931_819-6437	13931_819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1	
13931_819-6440	13931_819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63 Months	\$6,885	Each	10%	\$6,197	Other	F1	
13931_819-6442	13931_819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51 Months	\$5,574	Each	10%	\$5,016	Other	F1	
13931_819-6444	13931_819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,863	Each	10%	\$1,677	Other	F1	
13931_819-6447	13931_819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,353	Each	10%	\$3,018	Other	F1	
13931_819-6453	13931_819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,844	Each	10%	\$4,359	Other	F1	
13931_819-6454	13931_819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,334	Each	10%	\$5,701	Other	F1	
13931_819-6456	13931_819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,622	Each	10%	\$3,259	Other	F1	
13931_819-6457	13931_819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$7,824	Each	10%	\$7,042	Other	F1	
13931_819-6458	13931_819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$2,012	Each	10%	\$1,811	Other	F1	
13931_819-6460	13931_819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,262	Each	10%	\$3,836	Other	F1	
13931_819-6466	13931_819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1	
13931_819-6467	13931_819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1	
13931_819-6468	13931_819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1	
13931_819-6469	13931_819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,239	Each	10%	\$2,015	Other	F1	
13931_819-6470	13931_819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$7,882	Each	10%	\$7,094	Other	F1	
13931_819-6471	13931_819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$9,852	Each	10%	\$8,867	Other	F1	
13931_819-6478	13931_819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1	
13931_819-6479	13931_819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1	
13931_819-6480	13931_819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1	
13931_819-6481	13931_819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1	
13931_819-6482	13931_819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1	
13931_819-6483	13931_819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1	
13931_819-6484	13931_819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1	
13931_819-6485	13931_819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1	
13931_819-6486	13931_819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13931 819-6488	13931 819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1	
13931 819-6490	13931 819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1	
13931 819-6495	13931 819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1	
13931 819-6496	13931 819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$952	Each	10%	\$857	Other	F1	
13931 819-6497	13931 819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$529	Each	10%	\$476	Other	F1	
13931 819-6498	13931 819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1	
13931 819-6499	13931 819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1	
13931 819-6500	13931 819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$1,798	Each	10%	\$1,618	Other	F1	
13931 819-6501	13931 819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1	
13931 819-6506	13931 819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$1,375	Each	10%	\$1,237	Other	F1	
13931 819-6507	13931 819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$2,524	Each	10%	\$2,271	Other	F1	
13931 819-6508	13931 819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$649	Each	10%	\$584	Other	F1	
13931 819-6509	13931 819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$1,168	Each	10%	\$1,051	Other	F1	
13931 819-6510	13931 819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$2,206	Each	10%	\$1,986	Other	F1	
13931 819-6511	13931 819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$8,374	Each	10%	\$7,537	Other	F1	
13931 819-6512	13931 819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$2,799	Each	10%	\$2,519	Other	F1	
13931 819-6513	13931 819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$5,038	Each	10%	\$4,534	Other	F1	
13931 819-6514	13931 819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,277	Each	10%	\$6,549	Other	F1	
13931 819-6515	13931 819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$9,516	Each	10%	\$8,565	Other	F1	
13931 819-6516	13931 819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$11,755	Each	10%	\$10,580	Other	F1	
13931 819-6517	13931 819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$5,441	Each	10%	\$4,897	Other	F1	
13931 819-6518	13931 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$10,278	Each	10%	\$9,250	Other	F1	
13931 819-6519	13931 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$12,696	Each	10%	\$11,426	Other	F1	
13931 819-6520	13931 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,639	Each	10%	\$1,475	Other	F1	
13931 819-6521	13931 819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$3,941	Each	10%	\$3,547	Other	F1	
13931 819-6522	13931 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$12,091	Each	10%	\$10,882	Other	F1	
13931 819-6523	13931 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,557	Each	10%	\$1,402	Other	F1	
13931 819-6524	13931 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,837	Each	10%	\$4,353	Other	F1	
13931 819-6525	13931 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$8,957	Each	10%	\$8,061	Other	F1	
13931 819-6526	13931 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$519	Each	10%	\$467	Other	F1	
13931 819-6527	13931 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,442	Each	10%	\$1,298	Other	F1	
13931 819-6528	13931 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$481	Each	10%	\$433	Other	F1	
13931 819-6529	13931 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,923	Each	10%	\$1,730	Other	F1	
13931 819-6530	13931 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,403	Each	10%	\$2,163	Other	F1	
13931 819-6531	13931 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,038	Each	10%	\$934	Other	F1	
13931 819-6532	13931 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176	Other	F1	
13931 819-6533	13931 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$2,077	Each	10%	\$1,869	Other	F1	
13931 819-6534	13931 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$7,255	Each	10%	\$6,529	Other	F1	
13931 819-6535	13931 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$2,596	Each	10%	\$2,336	Other	F1	
13931 819-6536	13931 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$9,673	Each	10%	\$8,706	Other	F1	
13931 819-6537	13931 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,438	Each	10%	\$5,794	Other	F1	
13931 819-6538	13931 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1	
13931 819-6539	13931 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1	
13931 819-6540	13931 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$3,219	Each	10%	\$2,897	Other	F1	
13931 819-6541	13931 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,829	Each	10%	\$4,346	Other	F1	
13931 819-6542	13931 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1	
13931 819-6543	13931 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1	
13931 819-6544	13931 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1	
13931 819-6545	13931 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1	
13931 819-6546	13931 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1	
13931 819-6548	13931 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$2,463	Each	10%	\$2,217	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 819-6549	13931 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$10,345	Each	10%	\$9,310	Other	F1
13931 819-6550	13931 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27 Months	\$2,951	Each	10%	\$2,656	Other	F1
13931 819-6551	13931 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,859	Each	10%	\$7,073	Other	F1
13931 819-6552	13931 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$961	Each	10%	\$865	Other	F1
13931 819-6559	13931 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$6,717	Each	10%	\$6,046	Other	F1
13931 819-6560	13931 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$11,196	Each	10%	\$10,076	Other	F1
13931 819-6561	13931 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
13931 819-6562	13931 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
13931 819-6563	13931 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13931 819-6570	13931 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1
13931 819-6571	13931 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1
13931 819-6572	13931 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,972	Each	10%	\$7,174	Other	F1
13931 819-6573	13931 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,221	Each	10%	\$1,999	Other	F1
13931 819-6574	13931 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,562	Each	10%	\$1,406	Other	F1
13931 819-6581	13931 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243	Other	F1
13931 819-6582	13931 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13931 819-6583	13931 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13931 819-6584	13931 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13931 819-6585	13931 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13931 819-6591	13931 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1
13931 819-6592	13931 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1
13931 819-6593	13931 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1
13931 819-6594	13931 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1
13931 819-6595	13931 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1
13931 819-6596	13931 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1
13931 819-6597	13931 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1
13931 819-6598	13931 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1
13931 819-6599	13931 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$601	Each	10%	\$541	Other	F1
13931 819-6600	13931 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$1,082	Each	10%	\$973	Other	F1
13931 819-6601	13931 819-6601	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$2,043	Each	10%	\$1,839	Other	F1
13931 819-6602	13931 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$1,687	Each	10%	\$1,518	Other	F1
13931 819-6603	13931 819-6603	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,725	Each	10%	\$2,453	Other	F1
13931 819-6604	13931 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$4,433	Each	10%	\$3,990	Other	F1
13931 819-6605	13931 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$6,404	Each	10%	\$5,764	Other	F1
13931 819-6606	13931 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$1,970	Each	10%	\$1,773	Other	F1
13931 819-6607	13931 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13931 819-6608	13931 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$3,023	Each	10%	\$2,721	Other	F1
13931 819-8027	13931 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$736	Other	F1
13931 819-8028	13931 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1
13931 819-8029	13931 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1
13931 819-8030	13931 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1
13931 819-8031	13931 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1
13931 819-8032	13931 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1
13931 819-8033	13931 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13931 819-8034	13931 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1	
13931 819-8035	13931 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1	
13931 819-8036	13931 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1	
13931 819-8037	13931 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1	
13931 819-8038	13931 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1	
13931 819-8039	13931 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1	
13931 819-8040	13931 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1	
13931 819-8041	13931 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1	
13931 821-3175	13931 821-3175	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%	\$628	Other	F1	
13931 821-3176	13931 821-3176	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%	\$1,257	Other	F1	
13931 821-3177	13931 821-3177	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1	
13931 821-3178	13931 821-3178	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%	\$2,514	Other	F1	
13931 821-3179	13931 821-3179	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%	\$3,143	Other	F1	
13931 822-3179	13931 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13931 823-4102	13931 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1	
13931 823-4103	13931 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,580	Each	10%	\$2,322	Other	F1	
13931 823-4104	13931 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1	
13931 823-4105	13931 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1	
13931 823-4106	13931 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1	
13931 823-4109	13931 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1	
13931 823-4110	13931 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1	
13931 823-4111	13931 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1	
13931 823-4112	13931 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,579	Each	10%	\$1,421	Other	F1	
13931 823-4113	13931 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1	
13931 823-4114	13931 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1	
13931 823-4115	13931 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1	
13931 823-4116	13931 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1	
13931 823-4117	13931 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1	
13931 823-4118	13931 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1	
13931 823-4119	13931 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1	
13931 823-4120	13931 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1	
13931 823-4121	13931 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1	
13931 823-4122	13931 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1	
13931 823-4123	13931 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1	
13931 823-4124	13931 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1	
13931 823-4125	13931 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1	
13931 823-4126	13931 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1	
13931 823-4127	13931 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1	
13931 823-4128	13931 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1	
13931 823-4130	13931 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1	
13931 823-4134	13931 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1	
13931 823-4135	13931 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1	
13931 823-4136	13931 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1	
13931 823-4137	13931 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1	
13931 823-4139	13931 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1	
13931 823-4140	13931 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1	
13931 823-4141	13931 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1	
13931 823-4143	13931 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1	
13931 823-4144	13931 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
13931_823-4145	13931_823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1	
13931_823-4147	13931_823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1	
13931_823-4148	13931_823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1	
13931_823-4150	13931_823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1	
13931_823-4151	13931_823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1	
13931_823-4152	13931_823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1	
13931_823-4153	13931_823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1	
13931_823-4154	13931_823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1	
13931_823-4155	13931_823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1	
13931_823-4156	13931_823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1	
13931_823-6047	13931_823-6047	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Requires ProDeploy Plus Add-On for VxRail Stretched Cluster New Deployments Only (Requires ProDeploy Plus)	\$430	Each	10%	\$387	Other	F1	
13931_823-6048	13931_823-6048	HyperConverged Infra	ProDeploy Plus	\$750	Each	10%	\$675	Other	F1	
13931_823-9267	13931_823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1	
13931_823-9270	13931_823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1	
13931_823-9284	13931_823-9284	HyperConverged Infra	Technical Resource	\$2,300	Each	10%	\$2,070	Other	F1	
13931_823-9284	13931_823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13931_825-2879	13931_825-2879	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13931_825-2880	13931_825-2880	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2881	13931_825-2881	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2882	13931_825-2882	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2883	13931_825-2883	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2884	13931_825-2884	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13931_825-2885	13931_825-2885	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2886	13931_825-2886	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2887	13931_825-2887	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2888	13931_825-2888	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2889	13931_825-2889	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13931_825-2890	13931_825-2890	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2891	13931_825-2891	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2892	13931_825-2892	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2893	13931_825-2893	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2894	13931_825-2894	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13931_825-2895	13931_825-2895	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2896	13931_825-2896	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2897	13931_825-2897	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2898	13931_825-2898	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2899	13931_825-2899	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13931_825-2900	13931_825-2900	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2901	13931_825-2901	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2902	13931_825-2902	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2903	13931_825-2903	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2904	13931_825-2904	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13931_825-2905	13931_825-2905	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1	
13931_825-2906	13931_825-2906	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1	
13931_825-2907	13931_825-2907	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1	
13931_825-2908	13931_825-2908	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1	
13931_825-2909	13931_825-2909	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13931_825-2910	13931_825-2910	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2911	13931_825-2911	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2912	13931_825-2912	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2913	13931_825-2913	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2914	13931_825-2914	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13931_825-2915	13931_825-2915	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Other		
13931_825-2916	13931_825-2916	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2917	13931_825-2917	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2918	13931_825-2918	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13931_825-2919	13931_825-2919	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13931_825-2920	13931_825-2920	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1	
13931_825-2921	13931_825-2921	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1	
13931_825-2922	13931_825-2922	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1	
13931_825-2923	13931_825-2923	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1	
13931_825-2929	13931_825-2929	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$3,611	Each	10%	\$3,250	Other	F1	
13931_825-2930	13931_825-2930	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1	
13931_825-2931	13931_825-2931	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1	
13931_825-2932	13931_825-2932	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$14,446	Each	10%	\$13,001	Other	F1	
13931_825-2933	13931_825-2933	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%	\$16,251	Other	F1	
13931_825-2934	13931_825-2934	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,104	Each	10%	\$3,693	Other	F1	
13931_825-2935	13931_825-2935	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1	
13931_825-2936	13931_825-2936	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$12,312	Each	10%	\$11,080	Other	F1	
13931_825-2937	13931_825-2937	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,415	Each	10%	\$14,774	Other	F1	
13931_825-2938	13931_825-2938	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$20,519	Each	10%	\$18,467	Other	F1	
13931_825-2939	13931_825-2939	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1	
13931_825-2940	13931_825-2940	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%	\$7,978	Other	F1	
13931_825-2941	13931_825-2941	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%	\$11,967	Other	F1	
13931_825-2942	13931_825-2942	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$17,729	Each	10%	\$15,956	Other	F1	
13931_825-2943	13931_825-2943	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	Each	10%	\$19,945	Other	F1	
13931_825-2944	13931_825-2944	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,395	Each	10%	\$6,655	Other	F1	
13931_825-2945	13931_825-2945	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$14,790	Each	10%	\$13,311	Other	F1	
13931_825-2946	13931_825-2946	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%	\$19,966	Other	F1	
13931_825-2947	13931_825-2947	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,580	Each	10%	\$26,622	Other	F1	
13931_825-2948	13931_825-2948	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$36,975	Each	10%	\$33,277	Other	F1	
13931_825-2949	13931_825-2949	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,403	Each	10%	\$7,563	Other	F1	
13931_825-2950	13931_825-2950	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,807	Each	10%	\$15,126	Other	F1	
13931_825-2951	13931_825-2951	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$25,210	Each	10%	\$22,689	Other	F1	
13931_825-2952	13931_825-2952	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,614	Each	10%	\$30,252	Other	F1	
13931_825-2953	13931_825-2953	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$42,017	Each	10%	\$37,815	Other	F1	
13931_825-2954	13931_825-2954	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$9,076	Each	10%	\$8,168	Other	F1	
13931_825-2955	13931_825-2955	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$18,151	Each	10%	\$16,336	Other	F1	
13931_825-2956	13931_825-2956	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$27,227	Each	10%	\$24,504	Other	F1	
13931_825-2957	13931_825-2957	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$36,303	Each	10%	\$32,672	Other	F1	
13931_825-2958	13931_825-2958	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$45,378	Each	10%	\$40,840	Other	F1	
13931_825-2959	13931_825-2959	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,330	Each	10%	\$7,497	Other	F1	
13931_825-2960	13931_825-2960	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$16,660	Each	10%	\$14,994	Other	F1	
13931_825-2961	13931_825-2961	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$24,991	Each	10%	\$22,492	Other	F1	
13931_825-2962	13931_825-2962	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$33,321	Each	10%	\$29,989	Other	F1	
13931_825-2963	13931_825-2963	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$41,651	Each	10%	\$37,486	Other	F1	
13931_825-2964	13931_825-2964	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$9,466	Each	10%	\$8,520	Other	F1	
13931_825-2965	13931_825-2965	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$18,932	Each	10%	\$17,039	Other	F1	
13931_825-2966	13931_825-2966	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$28,399	Each	10%	\$25,559	Other	F1	
13931_825-2967	13931_825-2967	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$37,865	Each	10%	\$34,078	Other	F1	
13931_825-2968	13931_825-2968	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$47,331	Each	10%	\$42,598	Other	F1	
13931_825-2969	13931_825-2969	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$10,223	Each	10%	\$9,201	Other	F1	
13931_825-2970	13931_825-2970	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$20,447	Each	10%	\$18,402	Other	F1	
13931_825-2971	13931_825-2971	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$30,670	Each	10%	\$27,603	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source				ALJP Proposed Price/UoM (Calculated)		
13931 825-2972	13931 825-2972	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$40,894	Each	10%		\$36,805	Other	F1
13931 825-2973	13931 825-2973	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$51,117	Each	10%		\$46,006	Other	F1
13931 825-8623	13931 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%		\$0	Other	F1
13931 825-8624	13931 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%		\$0	Other	F1
13931 828-7737	13931 828-7737	HyperConverged Infra	ProDeploy Plus: VCF on VxRail - Per Node Deploy	\$3,600	Each	10%		\$3,240	Other	F1
13931 828-8103	13931 828-8103	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,017	Each	10%		\$2,715	Other	F1
13931 828-8104	13931 828-8104	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,694	Each	10%		\$2,425	Other	F1
13931 828-8105	13931 828-8105	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$4,476	Each	10%		\$4,028	Other	F1
13931 828-8106	13931 828-8106	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,149	Each	10%		\$3,734	Other	F1
13931 828-8107	13931 828-8107	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,118	Each	10%		\$5,506	Other	F1
13931 828-8108	13931 828-8108	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,780	Each	10%		\$5,202	Other	F1
13931 828-8109	13931 828-8109	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,738	Each	10%		\$6,964	Other	F1
13931 828-8110	13931 828-8110	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$7,394	Each	10%		\$6,655	Other	F1
13931 828-8111	13931 828-8111	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,239	Each	10%		\$1,115	Other	F1
13931 828-8112	13931 828-8112	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,553	Each	10%		\$1,398	Other	F1
13931 828-8113	13931 828-8113	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$16,136	Each	10%		\$14,522	Other	F1
13931 828-8114	13931 828-8114	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$12,872	Each	10%		\$11,585	Other	F1
13931 828-8115	13931 828-8115	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$27,430	Each	10%		\$24,687	Other	F1
13931 828-8116	13931 828-8116	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$24,489	Each	10%		\$22,040	Other	F1
13931 828-8117	13931 828-8117	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$40,282	Each	10%		\$36,254	Other	F1
13931 828-8118	13931 828-8118	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$37,345	Each	10%		\$33,611	Other	F1
13931 828-8119	13931 828-8119	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$50,025	Each	10%		\$45,023	Other	F1
13931 828-8120	13931 828-8120	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$52,951	Each	10%		\$47,656	Other	F1
13931 828-8121	13931 828-8121	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$62,722	Each	10%		\$56,450	Other	F1
13931 828-8122	13931 828-8122	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$65,642	Each	10%		\$59,078	Other	F1
13931 828-8123	13931 828-8123	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,369	Each	10%		\$3,032	Other	F1
13931 828-8124	13931 828-8124	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,034	Each	10%		\$2,731	Other	F1
13931 828-8125	13931 828-8125	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$4,993	Each	10%		\$4,494	Other	F1
13931 828-8126	13931 828-8126	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,665	Each	10%		\$4,199	Other	F1
13931 828-8127	13931 828-8127	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,827	Each	10%		\$6,144	Other	F1
13931 828-8128	13931 828-8128	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,493	Each	10%		\$5,844	Other	F1
13931 828-8129	13931 828-8129	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$8,639	Each	10%		\$7,775	Other	F1
13931 828-8130	13931 828-8130	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,302	Each	10%		\$7,472	Other	F1
13931 828-8131	13931 828-8131	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,406	Each	10%		\$1,265	Other	F1
13931 828-8132	13931 828-8132	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,769	Each	10%		\$1,592	Other	F1
13931 828-8133	13931 828-8133	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$5,946	Each	10%		\$5,351	Other	F1
13931 828-8134	13931 828-8134	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$4,726	Each	10%		\$4,253	Other	F1
13931 828-8135	13931 828-8135	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$8,908	Each	10%		\$8,017	Other	F1
13931 828-8136	13931 828-8136	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$8,023	Each	10%		\$7,221	Other	F1
13931 828-8137	13931 828-8137	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$13,616	Each	10%		\$12,254	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13931 828-8138	13931 828-8138	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$12,724	Each	10%	\$11,452	Other	F1
13931 828-8139	13931 828-8139	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$17,227	Each	10%	\$15,504	Other	F1
13931 828-8140	13931 828-8140	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$18,113	Each	10%	\$16,302	Other	F1
13931 828-8141	13931 828-8141	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$21,750	Each	10%	\$19,575	Other	F1
13931 828-8142	13931 828-8142	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$22,633	Each	10%	\$20,370	Other	F1
13931 828-8143	13931 828-8143	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,641	Each	10%	\$3,277	Other	F1
13931 828-8144	13931 828-8144	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,309	Each	10%	\$2,978	Other	F1
13931 828-8145	13931 828-8145	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,395	Each	10%	\$4,856	Other	F1
13931 828-8146	13931 828-8146	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$5,080	Each	10%	\$4,572	Other	F1
13931 828-8147	13931 828-8147	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,382	Each	10%	\$6,644	Other	F1
13931 828-8148	13931 828-8148	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$7,065	Each	10%	\$6,359	Other	F1
13931 828-8149	13931 828-8149	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,348	Each	10%	\$8,413	Other	F1
13931 828-8150	13931 828-8150	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$9,029	Each	10%	\$8,126	Other	F1
13931 828-8151	13931 828-8151	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,547	Each	10%	\$1,392	Other	F1
13931 828-8152	13931 828-8152	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,951	Each	10%	\$1,756	Other	F1
13931 828-8153	13931 828-8153	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$3,643	Each	10%	\$3,279	Other	F1
13931 828-8154	13931 828-8154	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,888	Each	10%	\$2,599	Other	F1
13931 828-8155	13931 828-8155	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$4,637	Each	10%	\$4,173	Other	F1
13931 828-8156	13931 828-8156	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$4,214	Each	10%	\$3,793	Other	F1
13931 828-8157	13931 828-8157	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$7,518	Each	10%	\$6,766	Other	F1
13931 828-8158	13931 828-8158	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$7,079	Each	10%	\$6,371	Other	F1
13931 828-8159	13931 828-8159	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$9,729	Each	10%	\$8,756	Other	F1
13931 828-8160	13931 828-8160	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$10,167	Each	10%	\$9,150	Other	F1
13931 828-8161	13931 828-8161	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$12,400	Each	10%	\$11,160	Other	F1
13931 828-8162	13931 828-8162	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$12,836	Each	10%	\$11,552	Other	F1
13931 829-2699	13931 829-2699	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 63 Months	\$8,137	Each	10%	\$7,324	Other	F1
13931 829-2702	13931 829-2702	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 51 Months	\$6,587	Each	10%	\$5,929	Other	F1
13931 829-2705	13931 829-2705	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 1 Year	\$1,806	Each	10%	\$1,626	Other	F1
13931 829-2706	13931 829-2706	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 2 Years	\$3,612	Each	10%	\$3,251	Other	F1
13931 829-2707	13931 829-2707	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 3 Years	\$5,419	Each	10%	\$4,877	Other	F1
13931 829-2708	13931 829-2708	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 4 Years	\$7,225	Each	10%	\$6,502	Other	F1
13931 829-2709	13931 829-2709	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 5 Years	\$9,031	Each	10%	\$8,128	Other	F1
13931 829-2710	13931 829-2710	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 39 Months	\$5,037	Each	10%	\$4,534	Other	F1
13931 829-2714	13931 829-2714	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 39 Months	\$13,447	Each	10%	\$12,102	Other	F1
13931 829-2715	13931 829-2715	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 51 Months	\$17,584	Each	10%	\$15,826	Other	F1
13931 829-2717	13931 829-2717	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 27 Months	\$9,309	Each	10%	\$8,378	Other	F1
13931 829-2720	13931 829-2720	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 15 Months	\$5,172	Each	10%	\$4,655	Other	F1
13931 829-2734	13931 829-2734	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 27 Months	\$3,487	Each	10%	\$3,139	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I*Column K)	
				Base Price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13931 829-2735	13931 829-2735	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,937	Each	10%		\$1,744	Other	F1
13931 829-2737	13931 829-2737	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$21,721	Each	10%		\$19,549	Other	F1
13931 829-2741	13931 829-2741	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 2 Years	\$8,275	Each	10%		\$7,447	Other	F1
13931 829-2742	13931 829-2742	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 1 Year	\$4,137	Each	10%		\$3,724	Other	F1
13931 829-2743	13931 829-2743	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 3 Years	\$12,412	Each	10%		\$11,171	Other	F1
13931 829-2744	13931 829-2744	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%		\$14,895	Other	F1
13931 829-2745	13931 829-2745	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$2,258	Each	10%		\$2,032	Other	F1
13931 829-2746	13931 829-2746	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 15 Months	\$625	Each	10%		\$562	Other	F1
13931 829-2747	13931 829-2747	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 27 Months	\$1,125	Each	10%		\$1,012	Other	F1
13931 829-2748	13931 829-2748	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 51 Months	\$2,125	Each	10%		\$1,912	Other	F1
13931 829-2749	13931 829-2749	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 27 Months	\$5,240	Each	10%		\$4,716	Other	F1
13931 829-2750	13931 829-2750	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 51 Months	\$9,897	Each	10%		\$8,907	Other	F1
13931 829-2751	13931 829-2751	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 3 Years	\$12,226	Each	10%		\$11,003	Other	F1
13931 829-2752	13931 829-2752	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 1 Year	\$11,643	Each	10%		\$10,479	Other	F1
13931 829-2753	13931 829-2753	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,500	Each	10%		\$1,350	Other	F1
13931 829-2754	13931 829-2754	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 1 Year	\$4,657	Each	10%		\$4,192	Other	F1
13931 829-2755	13931 829-2755	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$500	Each	10%		\$450	Other	F1
13931 829-2756	13931 829-2756	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,000	Each	10%		\$900	Other	F1
13931 829-2757	13931 829-2757	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 1 Year	\$2,329	Each	10%		\$2,096	Other	F1
13931 829-2758	13931 829-2758	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 4 Years	\$2,000	Each	10%		\$1,800	Other	F1
13931 829-2759	13931 829-2759	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 3 Years	\$6,986	Each	10%		\$6,287	Other	F1
13931 829-2760	13931 829-2760	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 5 Years	\$2,500	Each	10%		\$2,250	Other	F1
13931 829-2761	13931 829-2761	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 4 Years	\$9,315	Each	10%		\$8,383	Other	F1
13931 829-2762	13931 829-2762	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 4 Years	\$6,200	Each	10%		\$5,580	Other	F1
13931 829-2763	13931 829-2763	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 1 Year	\$1,550	Each	10%		\$1,395	Other	F1
13931 829-2764	13931 829-2764	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 2 Years	\$3,100	Each	10%		\$2,790	Other	F1
13931 829-2765	13931 829-2765	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 3 Years	\$4,650	Each	10%		\$4,185	Other	F1
13931 829-2766	13931 829-2766	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 39 Months	\$7,568	Each	10%		\$6,811	Other	F1
13931 829-2769	13931 829-2769	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,870	Each	10%		\$5,283	Other	F1
13931 829-2770	13931 829-2770	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,676	Each	10%		\$6,909	Other	F1
13931 829-2772	13931 829-2772	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%		\$6,975	Other	F1
13931 829-2773	13931 829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%		\$18,618	Other	F1
13931 829-2774	13931 829-2774	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$4,064	Each	10%		\$3,658	Other	F1
13931 829-2775	13931 829-2775	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,482	Each	10%		\$8,534	Other	F1
13931 829-2776	13931 829-2776	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 63 Months	\$1,625	Each	10%		\$1,462	Other	F1
13931 829-2777	13931 829-2777	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 63 Months	\$2,624	Each	10%		\$2,362	Other	F1
13931 829-2778	13931 829-2778	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 39 Months	\$2,911	Each	10%		\$2,620	Other	F1
13931 829-2827	13931 829-2827	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%		\$4,691	Other	F1
13931 829-2828	13931 829-2828	HyperConverged Infra	Maintenance 39 Months	\$2,364	Each	10%		\$2,128	Other	F1
13931 829-2829	13931 829-2829	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$3,793	Each	10%		\$3,414	Other	F1
13931 829-2830	13931 829-2830	HyperConverged Infra	Maintenance 39 Months	\$2,529	Each	10%		\$2,276	Other	F1
13931 829-2831	13931 829-2831	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,475	Each	10%		\$3,127	Other	F1
13931 829-2832	13931 829-2832	HyperConverged Infra	Maintenance 27 Months	\$3,152	Each	10%		\$2,837	Other	F1
13931 829-2833	13931 829-2833	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$5,057	Each	10%		\$4,551	Other	F1
13931 829-2834	13931 829-2834	HyperConverged Infra	Maintenance 51 Months	\$6,950	Each	10%		\$6,255	Other	F1
13931 829-2835	13931 829-2835	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,940	Each	10%		\$3,546	Other	F1
13931 829-2836	13931 829-2836	HyperConverged Infra	Maintenance 63 Months	\$6,321	Each	10%		\$5,689	Other	F1
13931 829-2837	13931 829-2837	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$8,687	Each	10%		\$7,818	Other	F1
13931 829-2838	13931 829-2838	HyperConverged Infra	Maintenance 39 Months	\$5,212	Each	10%		\$4,691	Other	F1
13931 829-2839	13931 829-2839	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,152	Each	10%		\$2,837	Other	F1
			Maintenance 4 Years							

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 829-2840	13931 829-2840	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 4 Years	\$5,057	Each	10%	\$4,551	Other	F1
13931 829-2841	13931 829-2841	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 4 Years	\$6,950	Each	10%	\$6,255	Other	F1
13931 829-2842	13931 829-2842	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 5 Years	\$3,940	Each	10%	\$3,546	Other	F1
13931 829-2843	13931 829-2843	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 5 Years	\$6,321	Each	10%	\$5,689	Other	F1
13931 829-2844	13931 829-2844	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 5 Years	\$8,687	Each	10%	\$7,818	Other	F1
13931 829-2845	13931 829-2845	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 2 Years	\$1,576	Each	10%	\$1,419	Other	F1
13931 829-2846	13931 829-2846	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 1 Year	\$788	Each	10%	\$709	Other	F1
13931 829-2847	13931 829-2847	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13931 829-2848	13931 829-2848	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 1 Year	\$1,737	Each	10%	\$1,564	Other	F1
13931 829-2849	13931 829-2849	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 3 Years	\$3,793	Each	10%	\$3,414	Other	F1
13931 829-2850	13931 829-2850	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1
13931 829-2851	13931 829-2851	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$3,475	Each	10%	\$3,127	Other	F1
13931 829-2852	13931 829-2852	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$2,529	Each	10%	\$2,276	Other	F1
13931 829-2871	13931 829-2871	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1
13931 829-2872	13931 829-2872	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$1,264	Each	10%	\$1,138	Other	F1
13931 829-2873	13931 829-2873	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$1,737	Each	10%	\$1,564	Other	F1
13931 829-2874	13931 829-2874	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1
13931 829-2875	13931 829-2875	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2876	13931 829-2876	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2877	13931 829-2877	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2878	13931 829-2878	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2879	13931 829-2879	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2880	13931 829-2880	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2881	13931 829-2881	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2882	13931 829-2882	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2883	13931 829-2883	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2884	13931 829-2884	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2885	13931 829-2885	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2886	13931 829-2886	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2887	13931 829-2887	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2888	13931 829-2888	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2889	13931 829-2889	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13931 829-2890	13931 829-2890	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Contract 3 Years	\$4,268	Each	10%	\$3,841	Other	F1
13931 829-2891	13931 829-2891	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$8,536	Each	10%	\$7,682	Other	F1
13931 829-2892	13931 829-2892	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$12,804	Each	10%	\$11,524	Other	F1
13931 829-2893	13931 829-2893	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$17,072	Each	10%	\$15,365	Other	F1
13931 829-2894	13931 829-2894	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$21,340	Each	10%	\$19,206	Other	F1
13931 829-2895	13931 829-2895	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$8,740	Each	10%	\$7,866	Other	F1
13931 829-2896	13931 829-2896	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$17,479	Each	10%	\$15,731	Other	F1
13931 829-2897	13931 829-2897	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1
13931 829-2898	13931 829-2898	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1
13931 829-2899	13931 829-2899	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1
13931 829-2900	13931 829-2900	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$9,845	Each	10%	\$8,860	Other	F1
13931 829-2901	13931 829-2901	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$19,690	Each	10%	\$17,721	Other	F1
13931 829-2902	13931 829-2902	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$29,534	Each	10%	\$26,581	Other	F1
13931 829-2903	13931 829-2903	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$39,379	Each	10%	\$35,441	Other	F1
13931 829-2904	13931 829-2904	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$49,224	Each	10%	\$44,302	Other	F1
13931 829-2905	13931 829-2905	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13931 829-2906	13931 829-2906	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13931 829-2907	13931 829-2907	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13931 829-2908	13931 829-2908	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13931 829-2909	13931 829-2909	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13931 829-2910	13931 829-2910	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
13931 829-2911	13931 829-2911	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
13931 829-2912	13931 829-2912	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
13931 829-2913	13931 829-2913	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
13931 829-2914	13931 829-2914	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
13931 829-2915	13931 829-2915	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$1,625	Each	10%	\$1,462	Other	F1
13931 829-2916	13931 829-2916	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1
13931 829-2917	13931 829-2917	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,875	Each	10%	\$4,387	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 829-2942	13931 829-2942	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$6,499	Each	10%	\$5,849	Other	F1	
13931 829-2943	13931 829-2943	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$8,124	Each	10%	\$7,312	Other	F1	
13931 829-2944	13931 829-2944	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$2,031	Each	10%	\$1,828	Other	F1	
13931 829-2945	13931 829-2945	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,062	Each	10%	\$3,656	Other	F1	
13931 829-2946	13931 829-2946	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$6,093	Each	10%	\$5,484	Other	F1	
13931 829-2947	13931 829-2947	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$8,124	Each	10%	\$7,312	Other	F1	
13931 829-2948	13931 829-2948	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$10,155	Each	10%	\$9,140	Other	F1	
13931 829-2949	13931 829-2949	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$2,234	Each	10%	\$2,011	Other	F1	
13931 829-2950	13931 829-2950	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$4,468	Each	10%	\$4,021	Other	F1	
13931 829-2951	13931 829-2951	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$6,702	Each	10%	\$6,032	Other	F1	
13931 829-2952	13931 829-2952	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$8,936	Each	10%	\$8,043	Other	F1	
13931 829-2953	13931 829-2953	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$11,171	Each	10%	\$10,053	Other	F1	
13931 829-2954	13931 829-2954	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1	
13931 829-2955	13931 829-2955	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1	
13931 829-2956	13931 829-2956	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other	F1	
13931 829-2957	13931 829-2957	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1	
13931 829-2958	13931 829-2958	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1	
13931 829-2959	13931 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$1,625	Each	10%	\$1,462	Other	F1	
13931 829-2996	13931 829-2996	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$3,250	Each	10%	\$2,925	Other	F1	
13931 829-2997	13931 829-2997	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1	
13931 829-2998	13931 829-2998	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$6,499	Each	10%	\$5,849	Other	F1	
13931 829-2999	13931 829-2999	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1	
13931 829-3000	13931 829-3000	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,031	Each	10%	\$1,828	Other	F1	
13931 829-3001	13931 829-3001	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,062	Each	10%	\$3,656	Other	F1	
13931 829-3002	13931 829-3002	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$6,093	Each	10%	\$5,484	Other	F1	
13931 829-3003	13931 829-3003	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1	
13931 829-3004	13931 829-3004	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$10,155	Each	10%	\$9,140	Other	F1	
13931 829-3005	13931 829-3005	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$2,234	Each	10%	\$2,011	Other	F1	
13931 829-3006	13931 829-3006	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$4,468	Each	10%	\$4,021	Other	F1	
13931 829-3007	13931 829-3007	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$6,702	Each	10%	\$6,032	Other	F1	
13931 829-3008	13931 829-3008	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$8,936	Each	10%	\$8,043	Other	F1	
13931 829-3009	13931 829-3009	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$11,171	Each	10%	\$10,053	Other	F1	
13931 829-3010	13931 829-3010	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,437	Each	10%	\$2,193	Other	F1	
13931 829-3011	13931 829-3011	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1	
13931 829-3012	13931 829-3012	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other	F1	
13931 829-3013	13931 829-3013	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1	
13931 829-3014	13931 829-3014	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1	
13931 838-8308	13931 838-8308	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8309	13931 838-8309	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1	
13931 838-8310	13931 838-8310	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1	
13931 838-8311	13931 838-8311	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8312	13931 838-8312	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8313	13931 838-8313	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8314	13931 838-8314	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8315	13931 838-8315	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8316	13931 838-8316	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8317	13931 838-8317	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8318	13931 838-8318	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8319	13931 838-8319	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8320	13931 838-8320	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8321	13931 838-8321	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13931 838-8322	13931 838-8322	HyperConverged Infra	5 Years PProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_838-8323	13931_838-8323	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
13931_838-8324	13931_838-8324	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
13931_838-8325	13931_838-8325	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
13931_838-8326	13931_838-8326	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
13931_838-8327	13931_838-8327	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
13931_838-8328	13931_838-8328	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
13931_838-8329	13931_838-8329	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
13931_838-8330	13931_838-8330	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
13931_838-8331	13931_838-8331	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
13931_838-8332	13931_838-8332	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
13931_838-8333	13931_838-8333	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
13931_838-8334	13931_838-8334	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
13931_838-8335	13931_838-8335	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
13931_838-8336	13931_838-8336	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13931_838-8337	13931_838-8337	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13931_838-8362	13931_838-8362	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13931_838-8363	13931_838-8363	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13931_838-8364	13931_838-8364	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13931_838-8365	13931_838-8365	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13931_838-8366	13931_838-8366	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13931_838-8367	13931_838-8367	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1
13931_838-8368	13931_838-8368	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1
13931_838-8369	13931_838-8369	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
13931_838-8370	13931_838-8370	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$707	Each	10%	\$636	Other	F1
13931_838-8371	13931_838-8371	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$884	Each	10%	\$796	Other	F1
13931_839-0641	13931_839-0641	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13931_839-0642	13931_839-0642	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,438	Each	10%	\$13,894	Other	F1
13931_839-0643	13931_839-0643	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13931_839-0644	13931_839-0644	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13931_839-0645	13931_839-0645	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13931_839-0646	13931_839-0646	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13931_839-0647	13931_839-0647	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13931_839-0648	13931_839-0648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13931_839-0649	13931_839-0649	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13931_839-0650	13931_839-0650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13931_839-0651	13931_839-0651	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13931_839-0652	13931_839-0652	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13931_839-0653	13931_839-0653	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13931_839-0654	13931_839-0654	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13931_839-0655	13931_839-0655	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13931_839-0656	13931_839-0656	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13931_839-0657	13931_839-0657	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1	
13931_839-0658	13931_839-0658	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1	
13931_839-0659	13931_839-0659	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1	
13931_839-0664	13931_839-0664	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1	
13931_839-0665	13931_839-0665	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1	
13931_839-0666	13931_839-0666	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1	
13931_839-0667	13931_839-0667	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1	
13931_839-0668	13931_839-0668	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1	
13931_839-0669	13931_839-0669	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1	
13931_839-0670	13931_839-0670	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1	
13931_839-0671	13931_839-0671	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1	
13931_839-0672	13931_839-0672	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1	
13931_839-0673	13931_839-0673	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1	
13931_839-0674	13931_839-0674	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$22,825	Each	10%	\$20,543	Other	F1	
13931_839-0675	13931_839-0675	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1	
13931_839-0676	13931_839-0676	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1	
13931_839-0677	13931_839-0677	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1	
13931_839-0678	13931_839-0678	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1	
13931_839-0679	13931_839-0679	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1	
13931_839-0680	13931_839-0680	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$28,428	Each	10%	\$25,585	Other	F1	
13931_839-0681	13931_839-0681	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$35,654	Each	10%	\$32,089	Other	F1	
13931_839-0682	13931_839-0682	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1	
13931_839-0683	13931_839-0683	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1	
13931_839-0688	13931_839-0688	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1	
13931_839-0689	13931_839-0689	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1	
13931_839-0690	13931_839-0690	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1	
13931_839-0691	13931_839-0691	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1	
13931_839-0692	13931_839-0692	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1	
13931_839-0693	13931_839-0693	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1	
13931_839-0694	13931_839-0694	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1	
13931_839-0695	13931_839-0695	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$30,024	Each	10%	\$27,022	Other	F1	
13931_839-0696	13931_839-0696	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1	
13931_839-0697	13931_839-0697	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1	
13931_839-0698	13931_839-0698	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1	
13931_839-0699	13931_839-0699	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1	
13931_839-0700	13931_839-0700	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1	
13931_839-0701	13931_839-0701	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1	
13931_839-0702	13931_839-0702	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1	
13931_839-0703	13931_839-0703	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1	
13931_839-0704	13931_839-0704	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1	
13931_839-0705	13931_839-0705	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1	
13931_839-0706	13931_839-0706	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1	
13931_839-0707	13931_839-0707	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1	
13931_839-0712	13931_839-0712	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1	
13931_839-4805	13931_839-4805	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfltr Spt Maint	\$6,937	Each	10%	\$6,243	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed	ALJP Category	Product Category
				Base price from Source Price	UoM	Proposed Discount(%)	Price/UoM (Calculated)	(REQUIRED) use drop-down	(if applicable)
13931 839-4806	13931 839-4806	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
13931 839-4807	13931 839-4807	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,458	Each	10%	\$3,112	Other	F1
13931 839-4808	13931 839-4808	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$7,717	Each	10%	\$6,946	Other	F1
13931 839-4809	13931 839-4809	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1
13931 839-4810	13931 839-4810	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1
13931 839-4811	13931 839-4811	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
13931 839-4812	13931 839-4812	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,616	Each	10%	\$5,054	Other	F1
13931 839-4813	13931 839-4813	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,283	Each	10%	\$6,537	Other	F1
13931 839-4814	13931 839-4814	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,436	Each	10%	\$3,092	Other	F1
13931 839-4815	13931 839-4815	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$7,263	Each	10%	\$6,637	Other	F1
13931 839-4816	13931 839-4816	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,499	Each	10%	\$3,150	Other	F1
13931 839-4817	13931 839-4817	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,550	Each	10%	\$4,995	Other	F1
13931 839-4818	13931 839-4818	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$7,627	Each	10%	\$6,864	Other	F1
13931 839-4819	13931 839-4819	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$4,323	Each	10%	\$3,891	Other	F1
13931 839-4820	13931 839-4820	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13931 839-4821	13931 839-4821	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
13931 839-4822	13931 839-4822	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,033	Each	10%	\$2,730	Other	F1
13931 839-4823	13931 839-4823	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$2,084	Each	10%	\$1,876	Other	F1
13931 839-4824	13931 839-4824	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$659	Each	10%	\$593	Other	F1
13931 839-4825	13931 839-4825	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,181	Each	10%	\$1,063	Other	F1
13931 839-4826	13931 839-4826	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,517	Each	10%	\$1,365	Other	F1
13931 839-4827	13931 839-4827	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,605	Each	10%	\$2,345	Other	F1
13931 839-4828	13931 839-4828	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$823	Each	10%	\$741	Other	F1
13931 839-4829	13931 839-4829	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,321	Each	10%	\$1,189	Other	F1
13931 839-4830	13931 839-4830	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$1,816	Each	10%	\$1,634	Other	F1
13931 839-4831	13931 839-4831	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,127	Each	10%	\$1,914	Other	F1
13931 839-4832	13931 839-4832	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,413	Each	10%	\$3,071	Other	F1
13931 839-4833	13931 839-4833	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,169	Each	10%	\$3,752	Other	F1
13931 839-4834	13931 839-4834	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,285	Each	10%	\$4,757	Other	F1
13931 839-4835	13931 839-4835	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$10,942	Each	10%	\$9,848	Other	F1
13931 839-4836	13931 839-4836	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,294	Each	10%	\$2,964	Other	F1
13931 839-4837	13931 839-4837	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,358	Each	10%	\$3,922	Other	F1
13931 839-4838	13931 839-4838	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1
13931 839-4839	13931 839-4839	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13931 839-4840	13931 839-4840	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$2,270	Each	10%	\$2,043	Other	F1
13931 839-4841	13931 839-4841	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$945	Each	10%	\$851	Other	F1
13931 839-4842	13931 839-4842	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,896	Each	10%	\$1,706	Other	F1
13931 839-4843	13931 839-4843	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,690	Each	10%	\$4,221	Other	F1
13931 839-4844	13931 839-4844	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,482	Each	10%	\$1,334	Other	F1
13931 839-4845	13931 839-4845	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,171	Each	10%	\$2,854	Other	F1
13931 839-4846	13931 839-4846	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,721	Each	10%	\$4,249	Other	F1
13931 839-4847	13931 839-4847	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,676	Each	10%	\$2,408	Other	F1
13931 839-4848	13931 839-4848	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,652	Each	10%	\$1,487	Other	F1
13931 839-4849	13931 839-4849	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
13931 839-4850	13931 839-4850	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,072	Each	10%	\$2,764	Other	F1
13931 839-4851	13931 839-4851	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,550	Each	10%	\$4,095	Other	F1
13931 839-4852	13931 839-4852	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$6,774	Each	10%	\$6,097	Other	F1
13931 839-4853	13931 839-4853	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,635	Each	10%	\$2,371	Other	F1
13931 839-4854	13931 839-4854	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,835	Each	10%	\$2,552	Other	F1
13931 839-4855	13931 839-4855	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
13931 839-4856	13931 839-4856	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13931 839-4857	13931 839-4857	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$2,378	Each	10%	\$2,141	Other	F1
13931 839-4858	13931 839-4858	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1
13931 839-4859	13931 839-4859	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
13931 839-4860	13931 839-4860	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,976	Each	10%	\$1,779	Other	F1
13931 839-4861	13931 839-4861	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$2,905	Each	10%	\$2,615	Other	F1
13931 839-4862	13931 839-4862	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1
13931 839-4863	13931 839-4863	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$5,902	Each	10%	\$5,311	Other	F1
13931 839-4864	13931 839-4864	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$1,453	Each	10%	\$1,307	Other	F1
13931 839-4865	13931 839-4865	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,067	Each	10%	\$5,460	Other	F1
13931 839-4866	13931 839-4866	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13931 839-4867	13931 839-4867	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,858	Each	10%	\$7,972	Other	F1
13931 839-4868	13931 839-4868	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,086	Each	10%	\$3,677	Other	F1
13931 839-4869	13931 839-4869	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$7,963	Each	10%	\$7,166	Other	F1
13931 839-4870	13931 839-4870	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1
13931 839-4871	13931 839-4871	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1
13931 839-4872	13931 839-4872	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I\Column K)	Product Category (if applicable)
				Base Price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
13931 839-4873	13931 839-4873	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr	\$4,962	Each	10%	\$4,466	Other	F1	
13931 839-4874	13931 839-4874	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$6,174	Each	10%	\$5,557	Other	F1	
13931 839-4875	13931 839-4875	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,337	Each	10%	\$7,503	Other	F1	
13931 839-4876	13931 839-4876	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr	\$4,929	Each	10%	\$4,436	Other	F1	
13931 839-4877	13931 839-4877	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,800	Each	10%	\$2,520	Other	F1	
13931 839-4878	13931 839-4878	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,493	Each	10%	\$4,043	Other	F1	
13931 839-4933	13931 839-4933	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr	\$4,017	Each	10%	\$3,615	Other	F1	
13931 839-4934	13931 839-4934	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,057	Each	10%	\$951	Other	F1	
13931 839-4935	13931 839-4935	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,294	Each	10%	\$3,865	Other	F1	
13931 839-4936	13931 839-4936	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr	\$6,446	Each	10%	\$5,801	Other	F1	
13931 839-4937	13931 839-4937	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$2,114	Each	10%	\$1,903	Other	F1	
13931 839-4938	13931 839-4938	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,973	Each	10%	\$2,676	Other	F1	
13931 839-4939	13931 839-4939	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,141	Each	10%	\$1,927	Other	F1	
13931 839-4940	13931 839-4940	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1	
13931 839-4941	13931 839-4941	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$3,269	Each	10%	\$2,942	Other	F1	
13931 839-4942	13931 839-4942	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1	
13931 839-4943	13931 839-4943	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,853	Each	10%	\$1,667	Other	F1	
13931 839-4944	13931 839-4944	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1	
13931 839-4945	13931 839-4945	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,029	Each	10%	\$926	Other	F1	
13931 839-4946	13931 839-4946	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1	
13931 839-4947	13931 839-4947	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$5,811	Each	10%	\$5,230	Other	F1	
13931 839-4948	13931 839-4948	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$9,533	Each	10%	\$8,580	Other	F1	
13931 839-4949	13931 839-4949	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,209	Each	10%	\$5,588	Other	F1	
13931 839-4950	13931 839-4950	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1	
13931 839-4951	13931 839-4951	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,299	Each	10%	\$6,569	Other	F1	
13931 839-4952	13931 839-4952	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1	
13931 839-4953	13931 839-4953	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$3,821	Each	10%	\$3,439	Other	F1	
13931 839-4954	13931 839-4954	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1	
13931 839-4955	13931 839-4955	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,738	Each	10%	\$1,564	Other	F1	
13931 839-4956	13931 839-4956	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,299	Each	10%	\$3,869	Other	F1	
13931 839-4957	13931 839-4957	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1	
13931 839-4958	13931 839-4958	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1	
13931 839-4959	13931 839-4959	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$7,642	Each	10%	\$6,878	Other	F1	
13931 839-4960	13931 839-4960	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$5,732	Each	10%	\$5,159	Other	F1	
13931 839-4961	13931 839-4961	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$1,093	Each	10%	\$975	Other	F1	
13931 839-4962	13931 839-4962	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$2,781	Each	10%	\$2,603	Other	F1	
13931 839-4963	13931 839-4963	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$8,120	Each	10%	\$7,308	Other	F1	
13931 839-4964	13931 839-4964	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,548	Each	10%	\$4,094	Other	F1	
13931 839-4965	13931 839-4965	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,909	Each	10%	\$5,318	Other	F1	
13931 839-4966	13931 839-4966	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$9,553	Each	10%	\$8,598	Other	F1	
13931 839-4967	13931 839-4967	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$3,682	Each	10%	\$3,314	Other	F1	
13931 839-4968	13931 839-4968	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$2,816	Each	10%	\$2,534	Other	F1	
13931 839-4969	13931 839-4969	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$3,128	Each	10%	\$2,815	Other	F1	
13931 839-4970	13931 839-4970	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,031	Each	10%	\$9,028	Other	F1	
13931 839-4971	13931 839-4971	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,518	Each	10%	\$4,067	Other	F1	
13931 839-4972	13931 839-4972	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1	
13931 839-4973	13931 839-4973	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,388	Each	10%	\$2,149	Other	F1	
13931 839-4974	13931 839-4974	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1	
13931 839-4993	13931 839-4993	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,949	Each	10%	\$1,754	Other	F1	
13931 839-4994	13931 839-4994	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$6,951	Each	10%	\$6,256	Other	F1	
13931 839-4995	13931 839-4995	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$1,911	Each	10%	\$1,720	Other	F1	
13931 839-4996	13931 839-4996	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$4,332	Each	10%	\$3,899	Other	F1	
13931 839-4997	13931 839-4997	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,810	Each	10%	\$8,829	Other	F1	
13931 839-4998	13931 839-4998	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,941	Each	10%	\$7,147	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
13931_839-4999	13931_839-4999	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
13931_839-5000	13931_839-5000	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,204	Each	10%	\$3,784	Other	F1	
13931_839-5001	13931_839-5001	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1	
13931_839-5002	13931_839-5002	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
13931_839-5003	13931_839-5003	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1	
13931_839-5004	13931_839-5004	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,255	Each	10%	\$4,730	Other	F1	
13931_839-5005	13931_839-5005	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,927	Each	10%	\$8,934	Other	F1	
13931_839-5006	13931_839-5006	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1	
13931_839-5007	13931_839-5007	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1	
13931_839-5008	13931_839-5008	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$7,987	Each	10%	\$7,188	Other	F1	
13931_839-5009	13931_839-5009	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$7,373	Each	10%	\$6,635	Other	F1	
13931_839-5010	13931_839-5010	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$12,902	Each	10%	\$11,612	Other	F1	
13931_839-5011	13931_839-5011	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$12,288	Each	10%	\$11,059	Other	F1	
13931_839-5012	13931_839-5012	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail	\$11,394	Each	10%	\$10,255	Other	F1	
13931_839-5013	13931_839-5013	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$8,043	Each	10%	\$7,238	Other	F1	
13931_839-5014	13931_839-5014	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail	\$14,075	Each	10%	\$12,667	Other	F1	
13931_839-5015	13931_839-5015	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,713	Each	10%	\$7,842	Other	F1	
13931_839-5016	13931_839-5016	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$13,405	Each	10%	\$12,064	Other	F1	
13931_839-5041	13931_839-5041	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$2,336	Each	10%	\$2,102	Other	F1	
13931_839-5042	13931_839-5042	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$3,737	Each	10%	\$3,363	Other	F1	
13931_839-5043	13931_839-5043	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$1,869	Each	10%	\$1,682	Other	F1	
13931_839-5044	13931_839-5044	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,073	Each	10%	\$5,465	Other	F1	
13931_839-5045	13931_839-5045	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1	
13931_839-5046	13931_839-5046	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,920	Each	10%	\$2,628	Other	F1	
13931_839-5047	13931_839-5047	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$4,671	Each	10%	\$4,204	Other	F1	
13931_839-5048	13931_839-5048	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,591	Each	10%	\$6,832	Other	F1	
13931_839-5049	13931_839-5049	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,262	Each	10%	\$11,036	Other	F1	
13931_839-5050	13931_839-5050	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$7,007	Each	10%	\$6,306	Other	F1	
13931_839-5051	13931_839-5051	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$3,072	Each	10%	\$2,765	Other	F1	
13931_839-5052	13931_839-5052	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1	
13931_839-5053	13931_839-5053	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$5,529	Each	10%	\$4,976	Other	F1	
13931_839-5054	13931_839-5054	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,444	Each	10%	\$9,400	Other	F1	
13931_839-5055	13931_839-5055	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$2,458	Each	10%	\$2,212	Other	F1	
13931_839-5056	13931_839-5056	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1	
13931_839-5057	13931_839-5057	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$5,362	Each	10%	\$4,826	Other	F1	
13931_839-5058	13931_839-5058	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,032	Each	10%	\$5,429	Other	F1	
13931_839-5059	13931_839-5059	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$10,724	Each	10%	\$9,651	Other	F1	
13931_839-5060	13931_839-5060	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1	
13931_839-5073	13931_839-5073	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$22,915	Each	10%	\$20,624	Other	F1	
13931_839-5074	13931_839-5074	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$21,979	Each	10%	\$19,781	Other	F1	
13931_839-5075	13931_839-5075	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$18,419	Each	10%	\$16,577	Other	F1	
13931_839-5076	13931_839-5076	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$17,479	Each	10%	\$15,731	Other	F1	
13931_839-5077	13931_839-5077	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$12,993	Each	10%	\$11,694	Other	F1	
13931_839-5078	13931_839-5078	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$13,939	Each	10%	\$12,545	Other	F1	
13931_839-5079	13931_839-5079	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$8,364	Each	10%	\$7,528	Other	F1	
13931_839-5080	13931_839-5080	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$9,307	Each	10%	\$8,376	Other	F1	
13931_839-5081	13931_839-5081	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$4,770	Each	10%	\$4,293	Other	F1	
13931_839-5082	13931_839-5082	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$5,962	Each	10%	\$5,366	Other	F1	
13931_839-5083	13931_839-5083	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,296	Each	10%	\$1,166	Other	F1	
13931_839-5084	13931_839-5084	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,037	Each	10%	\$933	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
13931 839-5085	13931 839-5085	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,017	Each	10%	\$5,415	Other	F1	
13931 839-5086	13931 839-5086	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,273	Each	10%	\$5,646	Other	F1	
13931 839-5087	13931 839-5087	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,710	Each	10%	\$4,239	Other	F1	
13931 839-5088	13931 839-5088	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,963	Each	10%	\$4,467	Other	F1	
13931 839-5089	13931 839-5089	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,390	Each	10%	\$3,051	Other	F1	
13931 839-5090	13931 839-5090	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,636	Each	10%	\$3,272	Other	F1	
13931 839-5091	13931 839-5091	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,212	Each	10%	\$1,991	Other	F1	
13931 839-5092	13931 839-5092	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,462	Each	10%	\$2,216	Other	F1	
13931 839-5093	13931 839-5093	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$31,893	Each	10%	\$28,704	Other	F1	
13931 839-5094	13931 839-5094	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$30,544	Each	10%	\$27,490	Other	F1	
13931 839-5095	13931 839-5095	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$25,682	Each	10%	\$23,114	Other	F1	
13931 839-5096	13931 839-5096	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$24,329	Each	10%	\$21,896	Other	F1	
13931 839-5097	13931 839-5097	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$18,129	Each	10%	\$16,316	Other	F1	
13931 839-5098	13931 839-5098	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$19,490	Each	10%	\$17,541	Other	F1	
13931 839-5099	13931 839-5099	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$11,779	Each	10%	\$10,601	Other	F1	
13931 839-5100	13931 839-5100	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$13,140	Each	10%	\$11,826	Other	F1	
13931 839-5101	13931 839-5101	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$6,505	Each	10%	\$5,855	Other	F1	
13931 839-5102	13931 839-5102	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$8,132	Each	10%	\$7,319	Other	F1	
13931 839-5103	13931 839-5103	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,347	Each	10%	\$1,212	Other	F1	
13931 839-5104	13931 839-5104	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,078	Each	10%	\$970	Other	F1	
13931 839-5105	13931 839-5105	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,295	Each	10%	\$5,666	Other	F1	
13931 839-5106	13931 839-5106	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,573	Each	10%	\$5,916	Other	F1	
13931 839-5107	13931 839-5107	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,926	Each	10%	\$4,433	Other	F1	
13931 839-5108	13931 839-5108	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,200	Each	10%	\$4,680	Other	F1	
13931 839-5109	13931 839-5109	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,543	Each	10%	\$3,189	Other	F1	
13931 839-5110	13931 839-5110	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,809	Each	10%	\$3,428	Other	F1	
13931 839-5111	13931 839-5111	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,310	Each	10%	\$2,079	Other	F1	
13931 839-5112	13931 839-5112	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,576	Each	10%	\$2,318	Other	F1	
13931 839-5113	13931 839-5113	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$52,519	Each	10%	\$47,267	Other	F1	
13931 839-5114	13931 839-5114	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$50,156	Each	10%	\$45,140	Other	F1	
13931 839-5115	13931 839-5115	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$42,418	Each	10%	\$38,176	Other	F1	
13931 839-5116	13931 839-5116	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$40,050	Each	10%	\$36,045	Other	F1	
13931 839-5117	13931 839-5117	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,956	Each	10%	\$26,960	Other	F1	
13931 839-5118	13931 839-5118	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$32,331	Each	10%	\$29,098	Other	F1	
13931 839-5119	13931 839-5119	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,750	Each	10%	\$17,775	Other	F1	
13931 839-5120	13931 839-5120	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$22,129	Each	10%	\$19,916	Other	F1	
13931 839-5121	13931 839-5121	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,334	Each	10%	\$9,301	Other	F1	
13931 839-5122	13931 839-5122	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,917	Each	10%	\$11,625	Other	F1	
13931 839-5123	13931 839-5123	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$986	Each	10%	\$887	Other	F1	
13931 839-5124	13931 839-5124	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$789	Each	10%	\$710	Other	F1	
13931 839-5125	13931 839-5125	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,668	Each	10%	\$4,201	Other	F1	
13931 839-5126	13931 839-5126	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,888	Each	10%	\$4,399	Other	F1	
13931 839-5127	13931 839-5127	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,651	Each	10%	\$3,286	Other	F1	
13931 839-5128	13931 839-5128	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,867	Each	10%	\$3,480	Other	F1	
13931 839-5129	13931 839-5129	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,623	Each	10%	\$2,361	Other	F1	
13931 839-5130	13931 839-5130	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$2,831	Each	10%	\$2,548	Other	F1	
13931 839-5131	13931 839-5131	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,706	Each	10%	\$1,535	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_839-5132	13931_839-5132	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,911	Each	10%	\$1,720	Other	F1
13931_839-5133	13931_839-5133	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13931_839-5134	13931_839-5134	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13931_839-5171	13931_839-5171	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$25,487	Each	10%	\$22,938	Other	F1
13931_839-5172	13931_839-5172	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$24,443	Each	10%	\$21,999	Other	F1
13931_839-5173	13931_839-5173	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$20,509	Each	10%	\$18,458	Other	F1
13931_839-5174	13931_839-5174	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$19,461	Each	10%	\$17,515	Other	F1
13931_839-5175	13931_839-5175	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,495	Each	10%	\$13,046	Other	F1
13931_839-5176	13931_839-5176	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$15,553	Each	10%	\$13,998	Other	F1
13931_839-5177	13931_839-5177	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,357	Each	10%	\$8,421	Other	F1
13931_839-5178	13931_839-5178	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,413	Each	10%	\$9,372	Other	F1
13931_839-5179	13931_839-5179	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,217	Each	10%	\$4,695	Other	F1
13931_839-5180	13931_839-5180	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,522	Each	10%	\$5,870	Other	F1
13931_839-5181	13931_839-5181	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,396	Each	10%	\$1,256	Other	F1
13931_839-5182	13931_839-5182	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$1,117	Each	10%	\$1,005	Other	F1
13931_839-5183	13931_839-5183	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,112	Each	10%	\$5,501	Other	F1
13931_839-5184	13931_839-5184	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,373	Each	10%	\$5,736	Other	F1
13931_839-5185	13931_839-5185	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$4,760	Each	10%	\$4,284	Other	F1
13931_839-5186	13931_839-5186	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$5,016	Each	10%	\$4,514	Other	F1
13931_839-5187	13931_839-5187	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,391	Each	10%	\$3,052	Other	F1
13931_839-5188	13931_839-5188	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,638	Each	10%	\$3,274	Other	F1
13931_839-5189	13931_839-5189	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,195	Each	10%	\$1,976	Other	F1
13931_839-5190	13931_839-5190	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$2,443	Each	10%	\$2,199	Other	F1
13931_839-5191	13931_839-5191	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$18,100	Each	10%	\$16,290	Other	F1
13931_839-5192	13931_839-5192	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$17,440	Each	10%	\$15,696	Other	F1
13931_839-5193	13931_839-5193	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$14,476	Each	10%	\$13,028	Other	F1
13931_839-5194	13931_839-5194	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$13,812	Each	10%	\$12,431	Other	F1
13931_839-5195	13931_839-5195	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$10,209	Each	10%	\$9,188	Other	F1
13931_839-5196	13931_839-5196	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,880	Each	10%	\$9,792	Other	F1
13931_839-5197	13931_839-5197	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,025	Each	10%	\$6,323	Other	F1
13931_839-5198	13931_839-5198	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,362	Each	10%	\$5,726	Other	F1
13931_839-5199	13931_839-5199	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,915	Each	10%	\$4,424	Other	F1
13931_839-5200	13931_839-5200	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$3,932	Each	10%	\$3,539	Other	F1
13931_839-5201	13931_839-5201	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$8,890	Each	10%	\$8,001	Other	F1
13931_839-5202	13931_839-5202	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$6,995	Each	10%	\$6,296	Other	F1
13931_839-5203	13931_839-5203	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months Extended	\$5,073	Each	10%	\$4,566	Other	F1
13931_839-5204	13931_839-5204	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$3,409	Each	10%	\$3,068	Other	F1
13931_839-5205	13931_839-5205	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$1,983	Each	10%	\$1,785	Other	F1
13931_839-5206	13931_839-5206	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$1,587	Each	10%	\$1,428	Other	F1
13931_839-5207	13931_839-5207	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$8,566	Each	10%	\$7,709	Other	F1
13931_839-5208	13931_839-5208	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$6,675	Each	10%	\$6,008	Other	F1
13931_839-5209	13931_839-5209	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$4,760	Each	10%	\$4,284	Other	F1
13931_839-5210	13931_839-5210	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 63 Months	\$3,088	Each	10%	\$2,779	Other	F1
13931_839-5211	13931_839-5211	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$15,858	Each	10%	\$14,272	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13931_839-5212	13931_839-5212	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$15,243	Each	10%	\$13,719	Other	F1
13931_839-5213	13931_839-5213	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$12,707	Each	10%	\$11,436	Other	F1
13931_839-5214	13931_839-5214	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$12,091	Each	10%	\$10,882	Other	F1
13931_839-5215	13931_839-5215	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$8,951	Each	10%	\$8,056	Other	F1
13931_839-5216	13931_839-5216	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$9,572	Each	10%	\$8,615	Other	F1
13931_839-5217	13931_839-5217	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$5,673	Each	10%	\$5,106	Other	F1
13931_839-5218	13931_839-5218	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$6,289	Each	10%	\$5,660	Other	F1
13931_839-5219	13931_839-5219	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$3,403	Each	10%	\$3,063	Other	F1
13931_839-5220	13931_839-5220	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$4,253	Each	10%	\$3,828	Other	F1
13931_839-5221	13931_839-5221	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,012	Each	10%	\$911	Other	F1
13931_839-5222	13931_839-5222	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,819	Each	10%	\$5,237	Other	F1
13931_839-5223	13931_839-5223	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,054	Each	10%	\$5,449	Other	F1
13931_839-5224	13931_839-5224	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,557	Each	10%	\$4,101	Other	F1
13931_839-5225	13931_839-5225	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,790	Each	10%	\$4,311	Other	F1
13931_839-5226	13931_839-5226	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,282	Each	10%	\$2,954	Other	F1
13931_839-5227	13931_839-5227	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,510	Each	10%	\$3,159	Other	F1
13931_839-5228	13931_839-5228	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,145	Each	10%	\$1,931	Other	F1
13931_839-5229	13931_839-5229	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,266	Each	10%	\$1,139	Other	F1
13931_839-5230	13931_839-5230	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,379	Each	10%	\$2,141	Other	F1
13931_839-5231	13931_839-5231	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$35,297	Each	10%	\$31,767	Other	F1
13931_839-5232	13931_839-5232	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$33,803	Each	10%	\$30,423	Other	F1
13931_839-5233	13931_839-5233	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$28,446	Each	10%	\$25,601	Other	F1
13931_839-5234	13931_839-5234	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$26,946	Each	10%	\$24,251	Other	F1
13931_839-5235	13931_839-5235	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$20,107	Each	10%	\$18,096	Other	F1
13931_839-5236	13931_839-5236	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$21,618	Each	10%	\$19,456	Other	F1
13931_839-5237	13931_839-5237	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$13,087	Each	10%	\$11,778	Other	F1
13931_839-5238	13931_839-5238	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$14,599	Each	10%	\$13,139	Other	F1
13931_839-5239	13931_839-5239	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$7,109	Each	10%	\$6,398	Other	F1
13931_839-5240	13931_839-5240	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$8,886	Each	10%	\$7,997	Other	F1
13931_839-5241	13931_839-5241	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,455	Each	10%	\$1,310	Other	F1
13931_839-5242	13931_839-5242	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,164	Each	10%	\$1,048	Other	F1
13931_839-5243	13931_839-5243	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$6,397	Each	10%	\$5,757	Other	F1
13931_839-5244	13931_839-5244	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$6,680	Each	10%	\$6,012	Other	F1
13931_839-5245	13931_839-5245	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$4,981	Each	10%	\$4,483	Other	F1
13931_839-5246	13931_839-5246	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$5,258	Each	10%	\$4,732	Other	F1
13931_839-5247	13931_839-5247	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,547	Each	10%	\$3,192	Other	F1
13931_839-5248	13931_839-5248	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,814	Each	10%	\$3,433	Other	F1
13931_839-5249	13931_839-5249	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,295	Each	10%	\$2,066	Other	F1
13931_839-5250	13931_839-5250	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,560	Each	10%	\$2,304	Other	F1
13931_839-5251	13931_839-5251	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$26,452	Each	10%	\$23,807	Other	F1
13931_839-5252	13931_839-5252	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$25,425	Each	10%	\$22,883	Other	F1
13931_839-5253	13931_839-5253	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$21,231	Each	10%	\$19,108	Other	F1
13931_839-5254	13931_839-5254	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$20,198	Each	10%	\$18,178	Other	F1
13931_839-5255	13931_839-5255	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,997	Each	10%	\$13,497	Other	F1
13931_839-5256	13931_839-5256	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,040	Each	10%	\$14,436	Other	F1
13931_839-5257	13931_839-5257	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,580	Each	10%	\$9,522	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 839-5258	13931 839-5258	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,541	Each	10%	\$8,587	Other	F1
13931 839-5259	13931 839-5259	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,949	Each	10%	\$6,254	Other	F1
13931 839-5260	13931 839-5260	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,559	Each	10%	\$5,003	Other	F1
13931 839-5261	13931 839-5261	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,327	Each	10%	\$8,394	Other	F1
13931 839-5262	13931 839-5262	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,340	Each	10%	\$6,606	Other	F1
13931 839-5263	13931 839-5263	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,324	Each	10%	\$4,792	Other	F1
13931 839-5264	13931 839-5264	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,577	Each	10%	\$3,219	Other	F1
13931 839-5265	13931 839-5265	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$2,060	Each	10%	\$1,854	Other	F1
13931 839-5266	13931 839-5266	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$1,648	Each	10%	\$1,483	Other	F1
13931 839-5267	13931 839-5267	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$8,964	Each	10%	\$8,068	Other	F1
13931 839-5268	13931 839-5268	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$6,983	Each	10%	\$6,285	Other	F1
13931 839-5269	13931 839-5269	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$4,977	Each	10%	\$4,479	Other	F1
13931 839-5270	13931 839-5270	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,226	Each	10%	\$2,903	Other	F1
13931 839-5271	13931 839-5271	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$22,616	Each	10%	\$20,354	Other	F1
13931 839-5272	13931 839-5272	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$21,695	Each	10%	\$19,526	Other	F1
13931 839-5273	13931 839-5273	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$18,174	Each	10%	\$16,357	Other	F1
13931 839-5274	13931 839-5274	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$17,250	Each	10%	\$15,525	Other	F1
13931 839-5275	13931 839-5275	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$12,820	Each	10%	\$11,538	Other	F1
13931 839-5276	13931 839-5276	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$13,750	Each	10%	\$12,375	Other	F1
13931 839-5277	13931 839-5277	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$8,245	Each	10%	\$7,421	Other	F1
13931 839-5278	13931 839-5278	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$9,172	Each	10%	\$8,255	Other	F1
13931 839-5279	13931 839-5279	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,717	Each	10%	\$4,245	Other	F1
13931 839-5280	13931 839-5280	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,895	Each	10%	\$5,306	Other	F1
13931 839-5281	13931 839-5281	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,049	Each	10%	\$944	Other	F1
13931 839-5282	13931 839-5282	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,085	Each	10%	\$5,477	Other	F1
13931 839-5283	13931 839-5283	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,343	Each	10%	\$5,709	Other	F1
13931 839-5284	13931 839-5284	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,764	Each	10%	\$4,288	Other	F1
13931 839-5285	13931 839-5285	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,019	Each	10%	\$4,517	Other	F1
13931 839-5286	13931 839-5286	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,429	Each	10%	\$3,086	Other	F1
13931 839-5287	13931 839-5287	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,677	Each	10%	\$3,309	Other	F1
13931 839-5288	13931 839-5288	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,238	Each	10%	\$2,014	Other	F1
13931 839-5289	13931 839-5289	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,312	Each	10%	\$1,181	Other	F1
13931 839-5290	13931 839-5290	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,489	Each	10%	\$2,240	Other	F1
13931 839-5291	13931 839-5291	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$57,659	Each	10%	\$51,893	Other	F1
13931 839-5292	13931 839-5292	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$55,064	Each	10%	\$49,558	Other	F1
13931 839-5293	13931 839-5293	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$46,583	Each	10%	\$41,925	Other	F1
13931 839-5294	13931 839-5294	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$43,982	Each	10%	\$39,584	Other	F1
13931 839-5295	13931 839-5295	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,914	Each	10%	\$29,623	Other	F1
13931 839-5296	13931 839-5296	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$35,525	Each	10%	\$31,973	Other	F1
13931 839-5297	13931 839-5297	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,712	Each	10%	\$19,541	Other	F1
13931 839-5298	13931 839-5298	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$24,327	Each	10%	\$21,894	Other	F1
13931 839-5299	13931 839-5299	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,277	Each	10%	\$10,149	Other	F1
13931 839-5300	13931 839-5300	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$14,096	Each	10%	\$12,686	Other	F1
13931 839-5301	13931 839-5301	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,071	Each	10%	\$964	Other	F1
13931 839-5302	13931 839-5302	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$857	Each	10%	\$771	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
13931_839-5303	13931_839-5303	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,748	Each	10%	\$4,273	Other	F1
13931_839-5304	13931_839-5304	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,972	Each	10%	\$4,475	Other	F1
13931_839-5305	13931_839-5305	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$3,696	Each	10%	\$3,326	Other	F1
13931_839-5306	13931_839-5306	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$3,914	Each	10%	\$3,523	Other	F1
13931_839-5307	13931_839-5307	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$2,630	Each	10%	\$2,367	Other	F1
13931_839-5308	13931_839-5308	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$2,839	Each	10%	\$2,555	Other	F1
13931_839-5309	13931_839-5309	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,698	Each	10%	\$1,528	Other	F1
13931_839-5310	13931_839-5310	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,903	Each	10%	\$1,713	Other	F1
13931_839-5311	13931_839-5311	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,040	Each	10%	\$42,336	Other	F1
13931_839-5312	13931_839-5312	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,999	Each	10%	\$40,499	Other	F1
13931_839-5313	13931_839-5313	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,948	Each	10%	\$34,153	Other	F1
13931_839-5314	13931_839-5314	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,901	Each	10%	\$32,311	Other	F1
13931_839-5315	13931_839-5315	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,821	Each	10%	\$24,139	Other	F1
13931_839-5316	13931_839-5316	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,880	Each	10%	\$25,992	Other	F1
13931_839-5317	13931_839-5317	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,615	Each	10%	\$17,654	Other	F1
13931_839-5318	13931_839-5318	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,553	Each	10%	\$15,798	Other	F1
13931_839-5319	13931_839-5319	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,707	Each	10%	\$10,536	Other	F1
13931_839-5320	13931_839-5320	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,365	Each	10%	\$8,429	Other	F1
13931_839-5321	13931_839-5321	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,951	Each	10%	\$6,256	Other	F1
13931_839-5322	13931_839-5322	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,472	Each	10%	\$4,925	Other	F1
13931_839-5323	13931_839-5323	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,969	Each	10%	\$3,572	Other	F1
13931_839-5324	13931_839-5324	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,663	Each	10%	\$2,397	Other	F1
13931_839-5325	13931_839-5325	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,507	Each	10%	\$1,356	Other	F1
13931_839-5326	13931_839-5326	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,206	Each	10%	\$1,085	Other	F1
13931_839-5327	13931_839-5327	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,650	Each	10%	\$5,985	Other	F1
13931_839-5328	13931_839-5328	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	\$5,177	Each	10%	\$4,659	Other	F1
13931_839-5329	13931_839-5329	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years	\$3,686	Each	10%	\$3,317	Other	F1
13931_839-5330	13931_839-5330	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$2,383	Each	10%	\$2,145	Other	F1
13931_839-5331	13931_839-5331	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$38,723	Each	10%	\$34,851	Other	F1
13931_839-5332	13931_839-5332	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$37,009	Each	10%	\$33,308	Other	F1
13931_839-5333	13931_839-5333	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$31,252	Each	10%	\$28,127	Other	F1
13931_839-5334	13931_839-5334	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$29,534	Each	10%	\$26,581	Other	F1
13931_839-5335	13931_839-5335	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$22,069	Each	10%	\$19,862	Other	F1
13931_839-5336	13931_839-5336	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$23,795	Each	10%	\$21,416	Other	F1
13931_839-5337	13931_839-5337	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$14,499	Each	10%	\$13,049	Other	F1
13931_839-5338	13931_839-5338	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$16,225	Each	10%	\$14,603	Other	F1
13931_839-5339	13931_839-5339	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$7,692	Each	10%	\$6,923	Other	F1
13931_839-5340	13931_839-5340	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$9,615	Each	10%	\$8,654	Other	F1
13931_839-5341	13931_839-5341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$765	Each	10%	\$689	Other	F1
13931_839-5342	13931_839-5342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,510	Each	10%	\$4,059	Other	F1
13931_839-5343	13931_839-5343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,719	Each	10%	\$4,247	Other	F1
13931_839-5344	13931_839-5344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,528	Each	10%	\$3,175	Other	F1
13931_839-5345	13931_839-5345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,734	Each	10%	\$3,361	Other	F1
13931_839-5346	13931_839-5346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,536	Each	10%	\$2,282	Other	F1
13931_839-5347	13931_839-5347	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$2,734	Each	10%	\$2,461	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 839-5348	13931 839-5348	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,650	Each	10%	\$1,485	Other	F1
13931 839-5349	13931 839-5349	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$956	Each	10%	\$860	Other	F1
13931 839-5350	13931 839-5350	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,847	Each	10%	\$1,662	Other	F1
13931 839-5643	13931 839-5643	HyperConverged Infra	Customer Provided vSAN VCF on VxRail ELA	\$0	Each	10%	\$0	Other	F1
13931 839-9851	13931 839-9851	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1
13931 839-9852	13931 839-9852	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$23,162	Each	10%	\$20,846	Other	F1
13931 839-9853	13931 839-9853	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1
13931 839-9854	13931 839-9854	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1
13931 839-9855	13931 839-9855	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1
13931 839-9856	13931 839-9856	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1
13931 839-9857	13931 839-9857	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$44,757	Each	10%	\$40,281	Other	F1
13931 839-9858	13931 839-9858	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$55,471	Each	10%	\$49,924	Other	F1
13931 839-9859	13931 839-9859	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,770	Each	10%	\$12,393	Other	F1
13931 839-9860	13931 839-9860	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$34,070	Each	10%	\$30,663	Other	F1
13931 839-9861	13931 839-9861	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$20,719	Each	10%	\$18,647	Other	F1
13931 839-9862	13931 839-9862	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$11,812	Each	10%	\$10,631	Other	F1
13931 839-9863	13931 839-9863	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$29,367	Each	10%	\$26,430	Other	F1
13931 839-9864	13931 839-9864	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$38,556	Each	10%	\$34,700	Other	F1
13931 839-9865	13931 839-9865	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$47,761	Each	10%	\$42,985	Other	F1
13931 839-9866	13931 839-9866	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$42,330	Each	10%	\$38,097	Other	F1
13931 839-9867	13931 839-9867	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$53,051	Each	10%	\$47,746	Other	F1
13931 839-9868	13931 839-9868	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$11,017	Each	10%	\$9,915	Other	F1
13931 839-9869	13931 839-9869	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$31,630	Each	10%	\$28,467	Other	F1
13931 839-9874	13931 839-9874	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$20,054	Each	10%	\$18,049	Other	F1
13931 839-9875	13931 839-9875	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%	\$7,550	Other	F1
13931 839-9876	13931 839-9876	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$10,088	Each	10%	\$9,079	Other	F1
13931 839-9877	13931 839-9877	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$4,811	Each	10%	\$4,330	Other	F1
13931 839-9878	13931 839-9878	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1
13931 839-9879	13931 839-9879	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%	\$15,823	Other	F1
13931 839-9880	13931 839-9880	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%	\$19,906	Other	F1
13931 839-9881	13931 839-9881	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$20,365	Each	10%	\$18,329	Other	F1
13931 839-9882	13931 839-9882	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$25,392	Each	10%	\$22,853	Other	F1
13931 839-9883	13931 839-9883	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$6,707	Each	10%	\$6,036	Other	F1
13931 839-9884	13931 839-9884	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$15,366	Each	10%	\$13,829	Other	F1
13931 839-9885	13931 839-9885	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$9,097	Each	10%	\$8,187	Other	F1
13931 839-9886	13931 839-9886	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$6,013	Each	10%	\$5,412	Other	F1
13931 839-9887	13931 839-9887	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$14,011	Each	10%	\$12,610	Other	F1
13931 839-9888	13931 839-9888	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$18,527	Each	10%	\$16,674	Other	F1
13931 839-9889	13931 839-9889	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$23,062	Each	10%	\$20,756	Other	F1
13931 839-9890	13931 839-9890	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$19,375	Each	10%	\$17,438	Other	F1
13931 839-9891	13931 839-9891	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$24,406	Each	10%	\$21,965	Other	F1
13931 839-9892	13931 839-9892	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$5,365	Each	10%	\$4,829	Other	F1
13931 839-9893	13931 839-9893	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$14,368	Each	10%	\$12,931	Other	F1
13931 839-9898	13931 839-9898	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$9,335	Each	10%	\$8,402	Other	F1
13931 839-9899	13931 839-9899	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%	\$5,121	Other	F1
13931 839-9900	13931 839-9900	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$6,434	Each	10%	\$5,791	Other	F1
13931 839-9901	13931 839-9901	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%	\$3,129	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_839-9902	13931_839-9902	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%	\$8,140	Other	F1
13931_839-9903	13931_839-9903	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%	\$11,016	Other	F1
13931_839-9904	13931_839-9904	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%	\$13,908	Other	F1
13931_839-9905	13931_839-9905	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$13,530	Each	10%	\$12,177	Other	F1
13931_839-9906	13931_839-9906	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$16,959	Each	10%	\$15,263	Other	F1
13931_839-9907	13931_839-9907	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$4,690	Each	10%	\$4,221	Other	F1
13931_839-9908	13931_839-9908	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$10,130	Each	10%	\$9,117	Other	F1
13931_839-9909	13931_839-9909	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$5,830	Each	10%	\$5,247	Other	F1
13931_839-9910	13931_839-9910	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$4,347	Each	10%	\$3,912	Other	F1
13931_839-9911	13931_839-9911	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$9,670	Each	10%	\$8,703	Other	F1
13931_839-9912	13931_839-9912	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,864	Each	10%	\$11,578	Other	F1
13931_839-9913	13931_839-9913	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,074	Each	10%	\$14,467	Other	F1
13931_839-9914	13931_839-9914	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$12,916	Each	10%	\$11,624	Other	F1
13931_839-9915	13931_839-9915	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$16,347	Each	10%	\$14,712	Other	F1
13931_839-9916	13931_839-9916	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$3,752	Each	10%	\$3,377	Other	F1
13931_839-9917	13931_839-9917	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$9,511	Each	10%	\$8,560	Other	F1
13931_839-9922	13931_839-9922	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,308	Each	10%	\$5,677	Other	F1
13931_843-2060	13931_843-2060	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%	\$1,123	Other	F1
13931_843-2061	13931_843-2061	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,495	Each	10%	\$2,245	Other	F1
13931_843-2062	13931_843-2062	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,742	Each	10%	\$3,368	Other	F1
13931_843-2063	13931_843-2063	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%	\$4,491	Other	F1
13931_843-2064	13931_843-2064	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,237	Each	10%	\$5,613	Other	F1
13931_843-2065	13931_843-2065	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1
13931_843-2066	13931_843-2066	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13931_843-2067	13931_843-2067	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1
13931_843-2068	13931_843-2068	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1
13931_843-2069	13931_843-2069	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1
13931_843-2070	13931_843-2070	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%	\$1,378	Other	F1
13931_843-2071	13931_843-2071	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1
13931_843-2072	13931_843-2072	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%	\$4,133	Other	F1
13931_843-2073	13931_843-2073	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%	\$5,511	Other	F1
13931_843-2074	13931_843-2074	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%	\$6,889	Other	F1
13931_843-2075	13931_843-2075	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%	\$1,327	Other	F1
13931_843-2076	13931_843-2076	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%	\$2,654	Other	F1
13931_843-2077	13931_843-2077	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,423	Each	10%	\$3,980	Other	F1
13931_843-2078	13931_843-2078	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,897	Each	10%	\$5,307	Other	F1
13931_843-2079	13931_843-2079	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,371	Each	10%	\$6,634	Other	F1
13931_843-2080	13931_843-2080	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$1,927	Each	10%	\$1,734	Other	F1
13931_843-2081	13931_843-2081	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$3,854	Each	10%	\$3,469	Other	F1
13931_843-2082	13931_843-2082	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$5,782	Each	10%	\$5,203	Other	F1
13931_843-2083	13931_843-2083	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,709	Each	10%	\$6,938	Other	F1
13931_843-2084	13931_843-2084	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,636	Each	10%	\$8,672	Other	F1
13931_843-2085	13931_843-2085	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
13931 843-2086	13931 843-2086	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1	
13931 843-2087	13931 843-2087	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1	
13931 843-2088	13931 843-2088	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1	
13931 843-2089	13931 843-2089	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1	
13931 843-2090	13931 843-2090	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1	
13931 843-2091	13931 843-2091	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1	
13931 843-2092	13931 843-2092	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1	
13931 843-2093	13931 843-2093	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1	
13931 843-2094	13931 843-2094	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1	
13931 843-2095	13931 843-2095	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1	
13931 843-2096	13931 843-2096	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%	\$4,100	Other	F1	
13931 843-2097	13931 843-2097	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1	
13931 843-2098	13931 843-2098	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%	\$8,199	Other	F1	
13931 843-2099	13931 843-2099	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%	\$10,249	Other	F1	
13931 843-2100	13931 843-2100	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1	
13931 843-2101	13931 843-2101	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1	
13931 843-2102	13931 843-2102	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1	
13931 843-2103	13931 843-2103	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1	
13931 843-2104	13931 843-2104	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1	
13931 843-2105	13931 843-2105	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1	
13931 843-2106	13931 843-2106	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1	
13931 843-2107	13931 843-2107	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1	
13931 843-2108	13931 843-2108	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1	
13931 843-2109	13931 843-2109	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1	
13931 843-2110	13931 843-2110	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1	
13931 843-2111	13931 843-2111	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1	
13931 843-2112	13931 843-2112	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1	
13931 843-2113	13931 843-2113	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1	
13931 843-2114	13931 843-2114	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1	
13931 843-2115	13931 843-2115	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1	
13931 843-2116	13931 843-2116	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1	
13931 843-2117	13931 843-2117	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1	
13931 843-2118	13931 843-2118	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1	
13931 843-2119	13931 843-2119	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1	
13931 843-2120	13931 843-2120	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1	
13931 843-2121	13931 843-2121	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1	
13931 843-2122	13931 843-2122	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1	
13931 843-2123	13931 843-2123	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1	
13931 843-2124	13931 843-2124	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1	
13931 843-2125	13931 843-2125	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1	
13931 843-2126	13931 843-2126	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1	
13931 843-2127	13931 843-2127	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1	
13931 843-2128	13931 843-2128	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1	
13931 843-2129	13931 843-2129	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1	
13931 843-2130	13931 843-2130	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1	
13931 843-2131	13931 843-2131	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1	
13931 843-2132	13931 843-2132	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1	
13931 843-2133	13931 843-2133	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_843-2134	13931_843-2134	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%		\$15,661	Other	F1
13931_843-2135	13931_843-2135	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%		\$3,016	Other	F1
13931_843-2136	13931_843-2136	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%		\$6,033	Other	F1
13931_843-2137	13931_843-2137	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%		\$9,049	Other	F1
13931_843-2138	13931_843-2138	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%		\$12,065	Other	F1
13931_843-2139	13931_843-2139	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%		\$15,081	Other	F1
13931_843-2140	13931_843-2140	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%		\$3,146	Other	F1
13931_843-2141	13931_843-2141	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%		\$6,292	Other	F1
13931_843-2142	13931_843-2142	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%		\$9,439	Other	F1
13931_843-2143	13931_843-2143	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%		\$12,585	Other	F1
13931_843-2144	13931_843-2144	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%		\$15,731	Other	F1
13931_843-2145	13931_843-2145	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%		\$3,575	Other	F1
13931_843-2146	13931_843-2146	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%		\$7,151	Other	F1
13931_843-2147	13931_843-2147	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%		\$10,726	Other	F1
13931_843-2148	13931_843-2148	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%		\$14,301	Other	F1
13931_843-2149	13931_843-2149	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%		\$17,876	Other	F1
13931_843-2150	13931_843-2150	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%		\$3,861	Other	F1
13931_843-2151	13931_843-2151	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%		\$7,723	Other	F1
13931_843-2152	13931_843-2152	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%		\$11,584	Other	F1
13931_843-2153	13931_843-2153	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%		\$15,445	Other	F1
13931_843-2154	13931_843-2154	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%		\$19,306	Other	F1
13931_843-2155	13931_843-2155	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%		\$3,718	Other	F1
13931_843-2156	13931_843-2156	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%		\$7,437	Other	F1
13931_843-2157	13931_843-2157	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%		\$11,155	Other	F1
13931_843-2158	13931_843-2158	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%		\$14,873	Other	F1
13931_843-2159	13931_843-2159	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%		\$18,591	Other	F1
13931_843-2160	13931_843-2160	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2161	13931_843-2161	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2162	13931_843-2162	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2163	13931_843-2163	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2164	13931_843-2164	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2165	13931_843-2165	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2166	13931_843-2166	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2167	13931_843-2167	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2168	13931_843-2168	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2169	13931_843-2169	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2170	13931_843-2170	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2171	13931_843-2171	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2172	13931_843-2172	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2173	13931_843-2173	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2174	13931_843-2174	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13931_843-2175	13931_843-2175	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_843-2176	13931_843-2176	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2177	13931_843-2177	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2178	13931_843-2178	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2179	13931_843-2179	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2180	13931_843-2180	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2181	13931_843-2181	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2182	13931_843-2182	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2183	13931_843-2183	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2184	13931_843-2184	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2185	13931_843-2185	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2186	13931_843-2186	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2187	13931_843-2187	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2188	13931_843-2188	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2189	13931_843-2189	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2190	13931_843-2190	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2191	13931_843-2191	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2192	13931_843-2192	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2193	13931_843-2193	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2194	13931_843-2194	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2195	13931_843-2195	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2196	13931_843-2196	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2197	13931_843-2197	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2198	13931_843-2198	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2199	13931_843-2199	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2200	13931_843-2200	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2201	13931_843-2201	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2202	13931_843-2202	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2203	13931_843-2203	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2204	13931_843-2204	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2205	13931_843-2205	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2206	13931_843-2206	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2207	13931_843-2207	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2208	13931_843-2208	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2209	13931_843-2209	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2210	13931_843-2210	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2211	13931_843-2211	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2212	13931_843-2212	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2213	13931_843-2213	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2214	13931_843-2214	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2215	13931_843-2215	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2216	13931_843-2216	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2217	13931_843-2217	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2218	13931_843-2218	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2219	13931_843-2219	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13931_843-2220	13931_843-2220	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13931 843-2221	13931 843-2221	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2222	13931 843-2222	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2223	13931 843-2223	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2224	13931 843-2224	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2225	13931 843-2225	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2226	13931 843-2226	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2227	13931 843-2227	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2228	13931 843-2228	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2229	13931 843-2229	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2230	13931 843-2230	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2231	13931 843-2231	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2232	13931 843-2232	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2233	13931 843-2233	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2234	13931 843-2234	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2235	13931 843-2235	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2236	13931 843-2236	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2237	13931 843-2237	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2238	13931 843-2238	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2239	13931 843-2239	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2240	13931 843-2240	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2241	13931 843-2241	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2242	13931 843-2242	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2243	13931 843-2243	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2244	13931 843-2244	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2245	13931 843-2245	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2246	13931 843-2246	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2247	13931 843-2247	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2248	13931 843-2248	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2249	13931 843-2249	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2250	13931 843-2250	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2251	13931 843-2251	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2252	13931 843-2252	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2253	13931 843-2253	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2254	13931 843-2254	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2255	13931 843-2255	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2256	13931 843-2256	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2257	13931 843-2257	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2258	13931 843-2258	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-2259	13931 843-2259	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13931 843-9309	13931 843-9309	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,924	Each	10%	\$3,532	Other	F1	
13931 843-9310	13931 843-9310	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$3,924	Each	10%	\$3,532	Other	F1	
13931 843-9311	13931 843-9311	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$4,578	Each	10%	\$4,120	Other	F1	
13931 843-9312	13931 843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	Other	F1	
13931 843-9313	13931 843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	Other	F1	
13931 843-9314	13931 843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	Other	F1	
13931 843-9315	13931 843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	Other	F1	
13931 843-9316	13931 843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	Other	F1	
13931 843-9317	13931 843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	Other	F1	
13931 843-9318	13931 843-9318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,578	Each	10%	\$4,120	Other	F1	
13931 843-9319	13931 843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	Other	F1	
13931 843-9320	13931 843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	Other	F1	
13931 843-9321	13931 843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	Other	F1	
13931 843-9324	13931 843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	Other	F1	
13931 843-9325	13931 843-9325	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,752	Each	10%	\$1,577	Other	F1	
13931 843-9326	13931 843-9326	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,044	Each	10%	\$1,840	Other	F1	
13931 843-9329	13931 843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1	
13931 843-9330	13931 843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1	
13931 843-9331	13931 843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1	
13931 843-9338	13931 843-9338	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,308	Each	10%	\$1,177	Other	F1	
13931 843-9339	13931 843-9339	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,526	Each	10%	\$1,373	Other	F1	
13931 843-9347	13931 843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1	
13931 843-9348	13931 843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1	
13931 843-9349	13931 843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1	
13931 843-9350	13931 843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1	
13931 843-9351	13931 843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1	
13931 843-9352	13931 843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1	
13931 843-9355	13931 843-9355	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,308	Each	10%	\$1,177	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 843-9356	13931 843-9356	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,526	Each	10%	\$1,373	Other	F1
13931 843-9357	13931 843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1
13931 843-9358	13931 843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1
13931 843-9359	13931 843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1
13931 843-9360	13931 843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1
13931 843-9361	13931 843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1
13931 843-9364	13931 843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1
13931 843-9365	13931 843-9365	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,044	Each	10%	\$1,840	Other	F1
13931 843-9366	13931 843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
13931 843-9367	13931 843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1
13931 843-9368	13931 843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1
13931 843-9370	13931 843-9370	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,752	Each	10%	\$1,577	Other	F1
13931 843-9371	13931 843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
13931 843-9372	13931 843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1
13931 844-7624	13931 844-7624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7625	13931 844-7625	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7626	13931 844-7626	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7627	13931 844-7627	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7628	13931 844-7628	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7629	13931 844-7629	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7630	13931 844-7630	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7631	13931 844-7631	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7640	13931 844-7640	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7641	13931 844-7641	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7642	13931 844-7642	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7643	13931 844-7643	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7648	13931 844-7648	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7649	13931 844-7649	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7650	13931 844-7650	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7651	13931 844-7651	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7654	13931 844-7654	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7655	13931 844-7655	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7656	13931 844-7656	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27	\$99,999	Each	10%	\$89,999	Other	F1
13931 844-7659	13931 844-7659	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13931 846-6498	13931 846-6498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-6499	13931 846-6499	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6500	13931 846-6500	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-6501	13931 846-6501	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6502	13931 846-6502	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-6503	13931 846-6503	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-6504	13931 846-6504	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6505	13931 846-6505	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-6506	13931 846-6506	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-6507	13931 846-6507	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6508	13931 846-6508	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6509	13931 846-6509	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6510	13931 846-6510	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-6511	13931 846-6511	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6512	13931 846-6512	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-6513	13931 846-6513	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13931 846-6514	13931 846-6514	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-6515	13931 846-6515	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6516	13931 846-6516	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6517	13931 846-6517	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6518	13931 846-6518	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6519	13931 846-6519	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-6520	13931 846-6520	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6521	13931 846-6521	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6522	13931 846-6522	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13931 846-6523	13931 846-6523	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-6524	13931 846-6524	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6525	13931 846-6525	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1 Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 846-6526	13931 846-6526	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6527	13931 846-6527	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6569	13931 846-6569	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,488	Each	10%	\$4,039	Other	F1
13931 846-6570	13931 846-6570	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,202	Each	10%	\$1,982	Other	F1
13931 846-6571	13931 846-6571	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,912	Each	10%	\$12,521	Other	F1
13931 846-6572	13931 846-6572	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,041	Each	10%	\$6,337	Other	F1
13931 846-6573	13931 846-6573	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
13931 846-6574	13931 846-6574	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,005	Each	10%	\$5,404	Other	F1
13931 846-6575	13931 846-6575	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
13931 846-6576	13931 846-6576	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1
13931 846-6577	13931 846-6577	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,327	Each	10%	\$9,295	Other	F1
13931 846-6578	13931 846-6578	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$805	Each	10%	\$725	Other	F1
13931 846-6579	13931 846-6579	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1
13931 846-6580	13931 846-6580	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1
13931 846-6581	13931 846-6581	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,045	Each	10%	\$1,840	Other	F1
13931 846-6582	13931 846-6582	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,674	Each	10%	\$11,407	Other	F1
13931 846-6583	13931 846-6583	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,521	Each	10%	\$3,169	Other	F1
13931 846-6584	13931 846-6584	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,548	Each	10%	\$3,193	Other	F1
13931 846-6585	13931 846-6585	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
13931 846-6586	13931 846-6586	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
13931 846-6587	13931 846-6587	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
13931 846-6589	13931 846-6589	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,139	Each	10%	\$9,126	Other	F1
13931 846-6593	13931 846-6593	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,010	Each	10%	\$9,909	Other	F1
13931 846-6594	13931 846-6594	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
13931 846-6596	13931 846-6596	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
13931 846-6597	13931 846-6597	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,388	Each	10%	\$8,450	Other	F1
13931 846-6599	13931 846-6599	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1
13931 846-6600	13931 846-6600	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,606	Each	10%	\$4,145	Other	F1
13931 846-6601	13931 846-6601	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
13931 846-6603	13931 846-6603	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
13931 846-6604	13931 846-6604	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,262	Each	10%	\$7,436	Other	F1
13931 846-6606	13931 846-6606	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,895	Each	10%	\$5,306	Other	F1
13931 846-6607	13931 846-6607	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,505	Each	10%	\$4,954	Other	F1
13931 846-6649	13931 846-6649	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,284	Each	10%	\$3,856	Other	F1
13931 846-6650	13931 846-6650	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,752	Each	10%	\$2,477	Other	F1
13931 846-6651	13931 846-6651	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,235	Each	10%	\$3,811	Other	F1
13931 846-6652	13931 846-6652	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,590	Each	10%	\$5,031	Other	F1
13931 846-6653	13931 846-6653	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,426	Each	10%	\$6,683	Other	F1
13931 846-6654	13931 846-6654	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,559	Each	10%	\$2,303	Other	F1
13931 846-6655	13931 846-6655	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,513	Each	10%	\$2,262	Other	F1
13931 846-6656	13931 846-6656	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,352	Each	10%	\$5,717	Other	F1
13931 846-6657	13931 846-6657	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,205	Each	10%	\$10,984	Other	F1
13931 846-6658	13931 846-6658	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,434	Each	10%	\$10,290	Other	F1
13931 846-6659	13931 846-6659	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,027	Each	10%	\$4,624	Other	F1
13931 846-6660	13931 846-6660	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,694	Each	10%	\$4,225	Other	F1
13931 846-6661	13931 846-6661	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,677	Each	10%	\$5,109	Other	F1
13931 846-6662	13931 846-6662	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,428	Each	10%	\$1,285	Other	F1
13931 846-6663	13931 846-6663	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,459	Each	10%	\$4,913	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 846-6664	13931 846-6664	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,129	Each	10%	\$3,716	Other	F1
13931 846-6665	13931 846-6665	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,712	Each	10%	\$5,141	Other	F1
13931 846-6666	13931 846-6666	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
13931 846-6667	13931 846-6667	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
13931 846-6668	13931 846-6668	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
13931 846-6669	13931 846-6669	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,258	Each	10%	\$3,832	Other	F1
13931 846-6670	13931 846-6670	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,627	Each	10%	\$4,164	Other	F1
13931 846-6671	13931 846-6671	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
13931 846-6672	13931 846-6672	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
13931 846-6673	13931 846-6673	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,429	Each	10%	\$1,286	Other	F1
13931 846-6674	13931 846-6674	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,572	Other	F1
13931 846-6675	13931 846-6675	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
13931 846-6676	13931 846-6676	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$921	Each	10%	\$829	Other	F1
13931 846-6677	13931 846-6677	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,074	Each	10%	\$15,367	Other	F1
13931 846-6678	13931 846-6678	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,474	Each	10%	\$1,326	Other	F1
13931 846-6679	13931 846-6679	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1
13931 846-6680	13931 846-6680	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
13931 846-6681	13931 846-6681	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,282	Each	10%	\$4,753	Other	F1
13931 846-6682	13931 846-6682	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,493	Each	10%	\$3,144	Other	F1
13931 846-6683	13931 846-6683	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,970	Each	10%	\$2,673	Other	F1
13931 846-6684	13931 846-6684	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$853	Each	10%	\$768	Other	F1
13931 846-6685	13931 846-6685	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,872	Each	10%	\$3,485	Other	F1
13931 846-6686	13931 846-6686	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,856	Each	10%	\$2,571	Other	F1
13931 846-6687	13931 846-6687	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,941	Each	10%	\$5,347	Other	F1
13931 846-6688	13931 846-6688	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,970	Each	10%	\$3,573	Other	F1
13931 846-6689	13931 846-6689	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$682	Each	10%	\$613	Other	F1
13931 846-6690	13931 846-6690	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,264	Each	10%	\$3,838	Other	F1
13931 846-6691	13931 846-6691	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,535	Each	10%	\$2,281	Other	F1
13931 846-6692	13931 846-6692	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1
13931 846-6693	13931 846-6693	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,485	Each	10%	\$1,337	Other	F1
13931 846-6711	13931 846-6711	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,252	Each	10%	\$2,026	Other	F1
13931 846-6712	13931 846-6712	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,753	Each	10%	\$3,377	Other	F1
13931 846-6713	13931 846-6713	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,549	Each	10%	\$1,394	Other	F1
13931 846-6714	13931 846-6714	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,404	Each	10%	\$3,964	Other	F1
13931 846-6715	13931 846-6715	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,441	Each	10%	\$2,197	Other	F1
13931 846-6716	13931 846-6716	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,486	Each	10%	\$8,537	Other	F1
13931 846-6717	13931 846-6717	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,085	Each	10%	\$2,776	Other	F1
13931 846-6718	13931 846-6718	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$16,442	Each	10%	\$14,797	Other	F1
13931 846-6719	13931 846-6719	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,346	Each	10%	\$3,011	Other	F1
13931 846-6720	13931 846-6720	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,130	Each	10%	\$10,017	Other	F1
13931 846-6721	13931 846-6721	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,869	Each	10%	\$2,582	Other	F1
13931 846-6722	13931 846-6722	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1
13931 846-6723	13931 846-6723	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,781	Each	10%	\$6,103	Other	F1
13931 846-6724	13931 846-6724	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1
13931 846-6803	13931 846-6803	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,094	Each	10%	\$3,685	Other	F1
13931 846-6804	13931 846-6804	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,415	Each	10%	\$3,073	Other	F1
13931 846-6805	13931 846-6805	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,027	Each	10%	\$3,624	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Column I)(Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 846-6806	13931 846-6806	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$11,736	Each	10%	\$10,562	Other	F1
13931 846-6807	13931 846-6807	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$2,839	Each	10%	\$2,555	Other	F1
13931 846-6808	13931 846-6808	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,422	Each	10%	\$3,979	Other	F1
13931 846-6809	13931 846-6809	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,577	Each	10%	\$5,919	Other	F1
13931 846-6810	13931 846-6810	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$2,416	Each	10%	\$2,175	Other	F1
13931 846-6811	13931 846-6811	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,363	Each	10%	\$1,227	Other	F1
13931 846-6812	13931 846-6812	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$7,323	Each	10%	\$6,591	Other	F1
13931 846-6813	13931 846-6813	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,542	Each	10%	\$1,388	Other	F1
13931 846-6814	13931 846-6814	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,287	Each	10%	\$3,859	Other	F1
13931 846-6815	13931 846-6815	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
13931 846-6816	13931 846-6816	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
13931 846-6817	13931 846-6817	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$1,611	Each	10%	\$1,450	Other	F1
13931 846-6818	13931 846-6818	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$2,287	Each	10%	\$2,058	Other	F1
13931 846-6838	13931 846-6838	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK Spt-Maint	\$0	Each	10%	\$0	Other	F1
13931 846-6839	13931 846-6839	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6840	13931 846-6840	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6841	13931 846-6841	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6842	13931 846-6842	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6843	13931 846-6843	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6844	13931 846-6844	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6845	13931 846-6845	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6846	13931 846-6846	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6847	13931 846-6847	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-6848	13931 846-6848	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1
13931 846-6849	13931 846-6849	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,738	Each	10%	\$5,164	Other	F1
13931 846-6850	13931 846-6850	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,882	Each	10%	\$4,394	Other	F1
13931 846-6851	13931 846-6851	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,323	Each	10%	\$1,191	Other	F1
13931 846-6852	13931 846-6852	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,164	Each	10%	\$1,048	Other	F1
13931 846-6853	13931 846-6853	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,948	Each	10%	\$2,653	Other	F1
13931 846-6854	13931 846-6854	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK Spt-Maint	\$4,456	Each	10%	\$4,010	Other	F1
13931 846-6855	13931 846-6855	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,469	Each	10%	\$7,622	Other	F1
13931 846-6856	13931 846-6856	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,131	Each	10%	\$3,718	Other	F1
13931 846-6857	13931 846-6857	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
13931 846-6858	13931 846-6858	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
13931 846-6859	13931 846-6859	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,196	Each	10%	\$5,577	Other	F1
13931 846-6860	13931 846-6860	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,042	Each	10%	\$6,338	Other	F1
13931 846-6861	13931 846-6861	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1
13931 846-6862	13931 846-6862	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,365	Each	10%	\$1,228	Other	F1
13931 846-6863	13931 846-6863	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,150	Each	10%	\$7,335	Other	F1
13931 846-6864	13931 846-6864	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,222	Each	10%	\$2,900	Other	F1
13931 846-6901	13931 846-6901	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
13931 846-6902	13931 846-6902	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,070	Each	10%	\$4,563	Other	F1
13931 846-6903	13931 846-6903	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,002	Each	10%	\$2,702	Other	F1
13931 846-6904	13931 846-6904	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK Spt-Maint	\$4,435	Each	10%	\$3,991	Other	F1
13931 846-6905	13931 846-6905	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$836	Each	10%	\$753	Other	F1
13931 846-6906	13931 846-6906	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK Spt-Maint	\$4,658	Each	10%	\$4,192	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_846-6907	13931_846-6907	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$15,809	Each	10%	\$14,228	Other	F1
13931_846-6908	13931_846-6908	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,408	Each	10%	\$3,067	Other	F1
13931_846-6909	13931_846-6909	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1
13931_846-6910	13931_846-6910	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6911	13931_846-6911	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6912	13931_846-6912	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6913	13931_846-6913	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6914	13931_846-6914	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6915	13931_846-6915	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6916	13931_846-6916	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6917	13931_846-6917	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6918	13931_846-6918	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6919	13931_846-6919	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6920	13931_846-6920	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6921	13931_846-6921	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6922	13931_846-6922	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6923	13931_846-6923	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6924	13931_846-6924	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6925	13931_846-6925	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6926	13931_846-6926	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6927	13931_846-6927	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6928	13931_846-6928	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6929	13931_846-6929	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6930	13931_846-6930	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6931	13931_846-6931	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6932	13931_846-6932	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6933	13931_846-6933	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6934	13931_846-6934	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6935	13931_846-6935	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6936	13931_846-6936	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6937	13931_846-6937	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6938	13931_846-6938	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6939	13931_846-6939	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6940	13931_846-6940	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6941	13931_846-6941	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6942	13931_846-6942	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6943	13931_846-6943	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6944	13931_846-6944	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6945	13931_846-6945	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6946	13931_846-6946	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6947	13931_846-6947	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6948	13931_846-6948	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6949	13931_846-6949	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6950	13931_846-6950	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6951	13931_846-6951	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6952	13931_846-6952	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6953	13931_846-6953	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-6954	13931_846-6954	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (If applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
13931.846-6955	13931.846-6955	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6956	13931.846-6956	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6957	13931.846-6957	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6958	13931.846-6958	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6959	13931.846-6959	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6960	13931.846-6960	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6961	13931.846-6961	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6962	13931.846-6962	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6963	13931.846-6963	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6964	13931.846-6964	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6965	13931.846-6965	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK 3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6966	13931.846-6966	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK 3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6967	13931.846-6967	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6968	13931.846-6968	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6969	13931.846-6969	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6970	13931.846-6970	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6971	13931.846-6971	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr 3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6972	13931.846-6972	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK 2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6973	13931.846-6973	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr 2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6974	13931.846-6974	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6975	13931.846-6975	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr 2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6976	13931.846-6976	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6977	13931.846-6977	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr 1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6978	13931.846-6978	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr 3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6979	13931.846-6979	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6980	13931.846-6980	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6981	13931.846-6981	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6982	13931.846-6982	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6983	13931.846-6983	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6984	13931.846-6984	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6985	13931.846-6985	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6986	13931.846-6986	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6987	13931.846-6987	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6988	13931.846-6988	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931.846-6989	13931.846-6989	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK 4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,764	Each	10%	\$8,788	Other	F1	
13931.846-6990	13931.846-6990	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,065	Each	10%	\$1,859	Other	F1	
13931.846-6991	13931.846-6991	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,324	Each	10%	\$5,691	Other	F1	
13931.846-6992	13931.846-6992	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,098	Each	10%	\$2,788	Other	F1	
13931.846-6993	13931.846-6993	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$13,153	Each	10%	\$11,838	Other	F1	
13931.846-6994	13931.846-6994	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,086	Each	10%	\$4,577	Other	F1	
13931.846-6995	13931.846-6995	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,520	Each	10%	\$5,868	Other	F1	
13931.846-6996	13931.846-6996	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,257	Each	10%	\$1,131	Other	F1	
13931.846-6997	13931.846-6997	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,303	Each	10%	\$3,873	Other	F1	
13931.846-6998	13931.846-6998	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,727	Each	10%	\$3,354	Other	F1	
13931.846-7000	13931.846-7000	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,659	Each	10%	\$12,293	Other	F1	
13931.846-7001	13931.846-7001	HyperConverged Infra								

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 846-7002	13931 846-7002	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
13931 846-7003	13931 846-7003	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,293	Each	10%	\$4,764	Other	F1
13931 846-7004	13931 846-7004	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
13931 846-7005	13931 846-7005	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,096	Each	10%	\$6,387	Other	F1
13931 846-7006	13931 846-7006	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$12,647	Each	10%	\$11,383	Other	F1
13931 846-7007	13931 846-7007	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,347	Each	10%	\$2,112	Other	F1
13931 846-7008	13931 846-7008	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,763	Each	10%	\$2,487	Other	F1
13931 846-7009	13931 846-7009	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,808	Each	10%	\$7,927	Other	F1
13931 846-7010	13931 846-7010	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$1,863	Each	10%	\$1,677	Other	F1
13931 846-7011	13931 846-7011	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
13931 846-7012	13931 846-7012	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$7,140	Each	10%	\$6,426	Other	F1
13931 846-7013	13931 846-7013	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,260	Each	10%	\$2,934	Other	F1
13931 846-7014	13931 846-7014	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,822	Each	10%	\$5,240	Other	F1
13931 846-7015	13931 846-7015	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,890	Each	10%	\$4,401	Other	F1
13931 846-7016	13931 846-7016	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,369	Each	10%	\$6,632	Other	F1
13931 846-7017	13931 846-7017	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,729	Each	10%	\$2,456	Other	F1
13931 846-7018	13931 846-7018	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,288	Each	10%	\$2,959	Other	F1
13931 846-7019	13931 846-7019	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$8,347	Each	10%	\$7,513	Other	F1
13931 846-7020	13931 846-7020	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
13931 846-7021	13931 846-7021	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,865	Each	10%	\$8,878	Other	F1
13931 846-7022	13931 846-7022	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,761	Each	10%	\$1,584	Other	F1
13931 846-7023	13931 846-7023	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,717	Each	10%	\$5,145	Other	F1
13931 846-7024	13931 846-7024	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,823	Each	10%	\$6,141	Other	F1
13931 846-7025	13931 846-7025	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,661	Each	10%	\$2,395	Other	F1
13931 846-7026	13931 846-7026	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,684	Each	10%	\$3,316	Other	F1
13931 846-7027	13931 846-7027	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,726	Each	10%	\$2,453	Other	F1
13931 846-7028	13931 846-7028	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,606	Each	10%	\$5,945	Other	F1
13931 846-7029	13931 846-7029	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,376	Each	10%	\$1,239	Other	F1
13931 846-7030	13931 846-7030	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,169	Each	10%	\$5,552	Other	F1
13931 846-7031	13931 846-7031	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$751	Each	10%	\$675	Other	F1
13931 846-7086	13931 846-7086	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1
13931 846-7087	13931 846-7087	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,117	Each	10%	\$1,906	Other	F1
13931 846-7088	13931 846-7088	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,509	Each	10%	\$2,258	Other	F1
13931 846-7089	13931 846-7089	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,244	Each	10%	\$9,220	Other	F1
13931 846-7090	13931 846-7090	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
13931 846-7091	13931 846-7091	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$2,782	Each	10%	\$2,504	Other	F1
13931 846-7092	13931 846-7092	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,162	Each	10%	\$2,846	Other	F1
13931 846-7093	13931 846-7093	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,402	Each	10%	\$2,162	Other	F1
13931 846-7094	13931 846-7094	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,477	Each	10%	\$7,629	Other	F1
13931 846-7095	13931 846-7095	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,830	Each	10%	\$6,147	Other	F1
13931 846-7096	13931 846-7096	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1
13931 846-7097	13931 846-7097	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$5,565	Each	10%	\$5,008	Other	F1
13931 846-7098	13931 846-7098	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$10,587	Each	10%	\$9,528	Other	F1
13931 846-7099	13931 846-7099	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,146	Each	10%	\$6,431	Other	F1
13931 846-7100	13931 846-7100	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
13931 846-7101	13931 846-7101	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
13931 846-7102	13931 846-7102	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$887	Each	10%	\$798	Other	F1
13931 846-7103	13931 846-7103	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,283	Each	10%	\$5,655	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
13931 846-7104	13931 846-7104	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,804	\$4,323	Each	10%		Other	F1
13931 846-7105	13931 846-7105	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,616	\$5,955	Each	10%		Other	F1
13931 846-7124	13931 846-7124	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,695	\$1,526	Each	10%		Other	F1
13931 846-7125	13931 846-7125	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,391	\$3,052	Each	10%		Other	F1
13931 846-7126	13931 846-7126	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$4,080	\$3,672	Each	10%		Other	F1
13931 846-7127	13931 846-7127	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,605	\$6,844	Each	10%		Other	F1
13931 846-7128	13931 846-7128	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$7,712	\$6,940	Each	10%		Other	F1
13931 846-7129	13931 846-7129	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,603	\$3,242	Each	10%		Other	F1
13931 846-7130	13931 846-7130	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,673	\$1,506	Each	10%		Other	F1
13931 846-7131	13931 846-7131	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,488	\$4,039	Each	10%		Other	F1
13931 846-7132	13931 846-7132	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,316	\$8,385	Each	10%		Other	F1
13931 846-7133	13931 846-7133	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,453	\$6,708	Each	10%		Other	F1
13931 846-7134	13931 846-7134	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,860	\$6,174	Each	10%		Other	F1
13931 846-7135	13931 846-7135	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,434	\$1,291	Each	10%		Other	F1
13931 846-7136	13931 846-7136	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,201	\$1,081	Each	10%		Other	F1
13931 846-7137	13931 846-7137	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,501	\$1,351	Each	10%		Other	F1
13931 846-7138	13931 846-7138	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,419	\$1,277	Each	10%		Other	F1
13931 846-7139	13931 846-7139	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$3,305	\$2,974	Each	10%		Other	F1
13931 846-7164	13931 846-7164	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$8,803	\$7,922	Each	10%		Other	F1
13931 846-7165	13931 846-7165	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$3,770	\$3,393	Each	10%		Other	F1
13931 846-7166	13931 846-7166	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$4,573	\$4,116	Each	10%		Other	F1
13931 846-7167	13931 846-7167	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,172	\$6,455	Each	10%		Other	F1
13931 846-7168	13931 846-7168	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,795	\$1,616	Each	10%		Other	F1
13931 846-7169	13931 846-7169	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$9,147	\$8,232	Each	10%		Other	F1
13931 846-7170	13931 846-7170	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$774	\$697	Each	10%		Other	F1
13931 846-7171	13931 846-7171	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,630	\$1,467	Each	10%		Other	F1
13931 846-7172	13931 846-7172	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,412	\$3,070	Each	10%		Other	F1
13931 846-7173	13931 846-7173	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,182	\$3,764	Each	10%		Other	F1
13931 846-7174	13931 846-7174	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7175	13931 846-7175	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7176	13931 846-7176	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7177	13931 846-7177	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7178	13931 846-7178	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7179	13931 846-7179	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7180	13931 846-7180	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7181	13931 846-7181	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7182	13931 846-7182	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7183	13931 846-7183	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7184	13931 846-7184	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7185	13931 846-7185	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7186	13931 846-7186	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7187	13931 846-7187	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7188	13931 846-7188	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7189	13931 846-7189	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7190	13931 846-7190	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7191	13931 846-7191	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7192	13931 846-7192	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7193	13931 846-7193	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7194	13931 846-7194	HyperConverged Infra	Contract	\$0	\$0	Each	10%		Other	F1
13931 846-7195	13931 846-7195	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7196	13931 846-7196	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7197	13931 846-7197	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7198	13931 846-7198	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7199	13931 846-7199	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7200	13931 846-7200	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7201	13931 846-7201	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1
13931 846-7202	13931 846-7202	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7203	13931 846-7203	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7204	13931 846-7204	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	\$0	Each	10%		Other	F1
13931 846-7205	13931 846-7205	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$0	\$0	Each	10%		Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 846-7206	13931 846-7206	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7207	13931 846-7207	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-7208	13931 846-7208	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-7209	13931 846-7209	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7210	13931 846-7210	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-7211	13931 846-7211	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-7212	13931 846-7212	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-7213	13931 846-7213	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-7214	13931 846-7214	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13931 846-7215	13931 846-7215	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-7216	13931 846-7216	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7217	13931 846-7217	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7218	13931 846-7218	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7219	13931 846-7219	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-7220	13931 846-7220	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7221	13931 846-7221	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-7222	13931 846-7222	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-7223	13931 846-7223	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-7224	13931 846-7224	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7225	13931 846-7225	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-7226	13931 846-7226	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-7227	13931 846-7227	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7228	13931 846-7228	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13931 846-7229	13931 846-7229	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-7230	13931 846-7230	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-7231	13931 846-7231	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-7232	13931 846-7232	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13931 846-7233	13931 846-7233	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-7234	13931 846-7234	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-7235	13931 846-7235	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-7236	13931 846-7236	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7237	13931 846-7237	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7238	13931 846-7238	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-7239	13931 846-7239	HyperConverged Infra	NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7240	13931 846-7240	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7241	13931 846-7241	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-7242	13931 846-7242	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-7243	13931 846-7243	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7244	13931 846-7244	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7245	13931 846-7245	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7246	13931 846-7246	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7247	13931 846-7247	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-7248	13931 846-7248	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7249	13931 846-7249	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-7250	13931 846-7250	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-7251	13931 846-7251	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-7252	13931 846-7252	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-7253	13931 846-7253	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8048	13931 846-8048	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8049	13931 846-8049	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-8049	13931 846-8049	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8050	13931 846-8050	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8051	13931 846-8051	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8052	13931 846-8052	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8053	13931 846-8053	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-8054	13931 846-8054	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13931 846-8055	13931 846-8055	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8056	13931 846-8056	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
13931 846-8057	13931 846-8057	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13931 846-8058	13931 846-8058	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13931 846-8059	13931 846-8059	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13931 846-8060	13931 846-8060	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13931 846-8061	13931 846-8061	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13931 846-8062	13931 846-8062	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13931 846-8063	13931 846-8063	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13931 846-8064	13931 846-8064	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13931 846-8065	13931 846-8065	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13931 846-8066	13931 846-8066	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13931 846-8067	13931 846-8067	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13931 846-8068	13931 846-8068	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13931 846-8069	13931 846-8069	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13931 846-8070	13931 846-8070	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13931 846-8071	13931 846-8071	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13931 846-8072	13931 846-8072	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13931 846-8073	13931 846-8073	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13931 846-8074	13931 846-8074	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13931 846-8075	13931 846-8075	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13931 846-8076	13931 846-8076	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13931 846-8077	13931 846-8077	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8078	13931 846-8078	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1	
13931 846-8079	13931 846-8079	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,157	Each	10%	\$6,441	Other	F1	
13931 846-8080	13931 846-8080	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1	
13931 846-8081	13931 846-8081	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,955	Each	10%	\$4,459	Other	F1	
13931 846-8082	13931 846-8082	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$12,005	Each	10%	\$10,805	Other	F1	
13931 846-8083	13931 846-8083	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1	
13931 846-8084	13931 846-8084	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$13,308	Each	10%	\$11,977	Other	F1	
13931 846-8085	13931 846-8085	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$852	Each	10%	\$767	Other	F1	
13931 846-8086	13931 846-8086	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$2,038	Each	10%	\$1,834	Other	F1	
13931 846-8087	13931 846-8087	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$7,919	Each	10%	\$7,127	Other	F1	
13931 846-8088	13931 846-8088	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$1,501	Each	10%	\$1,351	Other	F1	
13931 846-8089	13931 846-8089	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1	
13931 846-8090	13931 846-8090	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,264	Each	10%	\$5,638	Other	F1	
13931 846-8091	13931 846-8091	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$3,915	Each	10%	\$3,523	Other	F1	
13931 846-8092	13931 846-8092	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,456	Each	10%	\$1,310	Other	F1	
13931 846-8093	13931 846-8093	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$4,391	Each	10%	\$3,952	Other	F1	
13931 846-8094	13931 846-8094	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,439	Each	10%	\$2,195	Other	F1	
13931 846-8095	13931 846-8095	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$4,335	Each	10%	\$3,902	Other	F1	
13931 846-8096	13931 846-8096	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,473	Each	10%	\$4,025	Other	F1	
13931 846-8097	13931 846-8097	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$8,778	Each	10%	\$7,900	Other	F1	
13931 846-8098	13931 846-8098	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,298	Each	10%	\$4,768	Other	F1	
13931 846-8099	13931 846-8099	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$4,647	Each	10%	\$4,183	Other	F1	
13931 846-8100	13931 846-8100	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$5,281	Each	10%	\$4,753	Other	F1	
13931 846-8101	13931 846-8101	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$7,399	Each	10%	\$6,659	Other	F1	
13931 846-8102	13931 846-8102	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,919	Each	10%	\$1,727	Other	F1	
13931 846-8103	13931 846-8103	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,098	Each	10%	\$9,988	Other	F1	
13931 846-8104	13931 846-8104	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$12,322	Each	10%	\$11,090	Other	F1	
13931 846-8105	13931 846-8105	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$6,312	Each	10%	\$5,681	Other	F1	
13931 846-8106	13931 846-8106	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$2,387	Each	10%	\$2,148	Other	F1	
13931 846-8107	13931 846-8107	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$7,797	Each	10%	\$7,018	Other	F1	
13931 846-8108	13931 846-8108	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$13,975	Each	10%	\$12,578	Other	F1	
13931 846-8109	13931 846-8109	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,555	Each	10%	\$3,199	Other	F1	
13931 846-8110	13931 846-8110	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$3,478	Each	10%	\$3,130	Other	F1	
13931 846-8111	13931 846-8111	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1	
13931 846-8112	13931 846-8112	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$4,827	Each	10%	\$4,344	Other	F1	
13931 846-8113	13931 846-8113	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,492	Each	10%	\$4,943	Other	F1	
13931 846-8114	13931 846-8114	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$7,503	Each	10%	\$6,753	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13931_846-8115	13931_846-8115	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,043	Each	10%	\$8,139	Other	F1	
13931_846-8116	13931_846-8116	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$4,478	Each	10%	\$4,030	Other	F1	
13931_846-8117	13931_846-8117	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,928	Each	10%	\$1,735	Other	F1	
13931_846-8118	13931_846-8118	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$2,753	Each	10%	\$2,477	Other	F1	
13931_846-8119	13931_846-8119	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,238	Each	10%	\$7,414	Other	F1	
13931_846-8120	13931_846-8120	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,883	Each	10%	\$2,594	Other	F1	
13931_846-8121	13931_846-8121	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,702	Each	10%	\$2,432	Other	F1	
13931_846-8122	13931_846-8122	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$3,952	Each	10%	\$3,557	Other	F1	
13931_846-8123	13931_846-8123	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,719	Each	10%	\$8,747	Other	F1	
13931_846-8124	13931_846-8124	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$10,276	Each	10%	\$9,248	Other	F1	
13931_846-8125	13931_846-8125	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1	
13931_846-8126	13931_846-8126	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$6,032	Each	10%	\$5,429	Other	F1	
13931_846-8127	13931_846-8127	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,743	Each	10%	\$1,568	Other	F1	
13931_846-8128	13931_846-8128	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$6,074	Each	10%	\$5,467	Other	F1	
13931_846-8129	13931_846-8129	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,578	Each	10%	\$3,220	Other	F1	
13931_846-8130	13931_846-8130	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$4,662	Each	10%	\$4,196	Other	F1	
13931_846-8131	13931_846-8131	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,703	Each	10%	\$5,133	Other	F1	
13931_846-8132	13931_846-8132	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$1,326	Each	10%	\$1,193	Other	F1	
13931_846-8133	13931_846-8133	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,555	Each	10%	\$5,899	Other	F1	
13931_846-8134	13931_846-8134	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1	
13931_846-8135	13931_846-8135	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,305	Each	10%	\$5,674	Other	F1	
13931_846-8136	13931_846-8136	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,790	Each	10%	\$4,311	Other	F1	
13931_846-8137	13931_846-8137	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$968	Each	10%	\$871	Other	F1	
13931_846-8138	13931_846-8138	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,961	Each	10%	\$3,565	Other	F1	
13931_846-8139	13931_846-8139	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,882	Each	10%	\$1,694	Other	F1	
13931_846-8140	13931_846-8140	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,814	Each	10%	\$3,433	Other	F1	
13931_846-8141	13931_846-8141	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,624	Each	10%	\$5,062	Other	F1	
13931_846-8142	13931_846-8142	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,190	Each	10%	\$2,871	Other	F1	
13931_846-8143	13931_846-8143	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,641	Each	10%	\$4,177	Other	F1	
13931_846-8144	13931_846-8144	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,613	Each	10%	\$4,151	Other	F1	
13931_846-8145	13931_846-8145	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,984	Each	10%	\$2,694	Other	F1	
13931_846-8146	13931_846-8146	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,793	Each	10%	\$1,614	Other	F1	
13931_846-8147	13931_846-8147	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,291	Each	10%	\$2,962	Other	F1	
13931_846-8148	13931_846-8148	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,977	Each	10%	\$2,680	Other	F1	
13931_846-8149	13931_846-8149	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$4,110	Each	10%	\$3,699	Other	F1	
13931_846-8150	13931_846-8150	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$16,600	Each	10%	\$14,940	Other	F1	
13931_846-8151	13931_846-8151	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1	
13931_846-8152	13931_846-8152	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,571	Each	10%	\$1,414	Other	F1	
13931_846-8153	13931_846-8153	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1	
13931_846-8154	13931_846-8154	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$3,668	Each	10%	\$3,301	Other	F1	
13931_846-8155	13931_846-8155	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$4,645	Each	10%	\$4,180	Other	F1	
13931_846-8156	13931_846-8156	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$2,201	Each	10%	\$1,981	Other	F1	
13931_846-8157	13931_846-8157	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$3,316	Each	10%	\$2,985	Other	F1	
13931_846-8158	13931_846-8158	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$4,713	Each	10%	\$4,241	Other	F1	
13931_846-8159	13931_846-8159	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,947	Each	10%	\$6,253	Other	F1	
13931_846-8160	13931_846-8160	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$5,849	Each	10%	\$5,264	Other	F1	
13931_846-8161	13931_846-8161	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$5,355	Each	10%	\$4,820	Other	F1	
13931_846-8162	13931_846-8162	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,341	Each	10%	\$4,807	Other	F1	
13931_846-8163	13931_846-8163	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$7,432	Each	10%	\$6,689	Other	F1	
13931_846-8164	13931_846-8164	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$7,225	Each	10%	\$6,503	Other	F1	
13931_846-8165	13931_846-8165	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$5,510	Each	10%	\$4,959	Other	F1	
13931_846-8166	13931_846-8166	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$3,580	Each	10%	\$3,222	Other	F1	
13931_846-8167	13931_846-8167	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,934	Each	10%	\$2,640	Other	F1	
13931_846-8168	13931_846-8168	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$2,387	Each	10%	\$2,148	Other	F1	
13931_846-8169	13931_846-8169	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$4,836	Each	10%	\$4,352	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 846-8170	13931 846-8170	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,097	Each	10%	\$5,487	Other	F1
13931 846-8171	13931 846-8171	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$4,764	Each	10%	\$4,288	Other	F1
13931 846-8172	13931 846-8172	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$3,315	Each	10%	\$2,984	Other	F1
13931 846-8173	13931 846-8173	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$17,928	Each	10%	\$16,135	Other	F1
13931 846-8174	13931 846-8174	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$17,264	Each	10%	\$15,537	Other	F1
13931 846-8175	13931 846-8175	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,275	Each	10%	\$1,148	Other	F1
13931 846-8176	13931 846-8176	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,122	Each	10%	\$1,010	Other	F1
13931 846-8177	13931 846-8177	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$3,315	Each	10%	\$2,984	Other	F1
13931 846-8178	13931 846-8178	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,479	Each	10%	\$2,231	Other	F1
13931 846-8179	13931 846-8179	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$3,903	Each	10%	\$3,513	Other	F1
13931 846-8180	13931 846-8180	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$9,975	Each	10%	\$8,978	Other	F1
13931 846-8181	13931 846-8181	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$5,145	Each	10%	\$4,631	Other	F1
13931 846-8182	13931 846-8182	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$3,169	Each	10%	\$2,852	Other	F1
13931 846-8183	13931 846-8183	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,020	Each	10%	\$1,818	Other	F1
13931 846-8184	13931 846-8184	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$2,858	Each	10%	\$2,573	Other	F1
13931 846-8185	13931 846-8185	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13931 846-8186	13931 846-8186	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13931 846-8187	13931 846-8187	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8188	13931 846-8188	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-8189	13931 846-8189	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8190	13931 846-8190	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13931 846-8191	13931 846-8191	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8192	13931 846-8192	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13931 846-8193	13931 846-8193	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8194	13931 846-8194	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-8195	13931 846-8195	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8196	13931 846-8196	HyperConverged Infra	CCU-Sftwr Spt-Contract	\$1,533	Each	10%	\$1,380	Other	F1
13931 846-8197	13931 846-8197	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$3,216	Each	10%	\$2,894	Other	F1
13931 846-8198	13931 846-8198	HyperConverged Infra	Sftwr Spt-Maint	\$2,896	Each	10%	\$2,607	Other	F1
13931 846-8199	13931 846-8199	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$6,114	Each	10%	\$5,502	Other	F1
13931 846-8200	13931 846-8200	HyperConverged Infra	NamedUser-Sftwr Spt-Maint	\$3,193	Each	10%	\$2,874	Other	F1
13931 846-8201	13931 846-8201	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,625	Each	10%	\$3,262	Other	F1
13931 846-8202	13931 846-8202	HyperConverged Infra	CCU-Sftwr Spt-Maint	\$10,687	Each	10%	\$9,618	Other	F1
13931 846-8203	13931 846-8203	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$4,335	Each	10%	\$3,902	Other	F1
13931 846-8204	13931 846-8204	HyperConverged Infra	Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
13931 846-8205	13931 846-8205	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,720	Each	10%	\$1,548	Other	F1
13931 846-8206	13931 846-8206	HyperConverged Infra	NamedUser-Sftwr Spt-Maint	\$3,096	Each	10%	\$2,787	Other	F1
13931 846-8207	13931 846-8207	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,342	Each	10%	\$3,008	Other	F1
13931 846-8208	13931 846-8208	HyperConverged Infra	CCU-Sftwr Spt-Contract	\$4,509	Each	10%	\$4,058	Other	F1
13931 846-8209	13931 846-8209	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$7,738	Each	10%	\$6,964	Other	F1
13931 846-8210	13931 846-8210	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$11,116	Each	10%	\$10,004	Other	F1
13931 846-8211	13931 846-8211	HyperConverged Infra	Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13931 846-8212	13931 846-8212	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13931 846-8213	13931 846-8213	HyperConverged Infra	NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13931 846-8214	13931 846-8214	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-8215	13931 846-8215	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8216	13931 846-8216	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13931 846-8217	13931 846-8217	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8218	13931 846-8218	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
			NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
13931_846-8219	13931_846-8219	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8220	13931_846-8220	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8221	13931_846-8221	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8222	13931_846-8222	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8223	13931_846-8223	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8224	13931_846-8224	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8225	13931_846-8225	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8226	13931_846-8226	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8227	13931_846-8227	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8228	13931_846-8228	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8229	13931_846-8229	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8230	13931_846-8230	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8231	13931_846-8231	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8232	13931_846-8232	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8233	13931_846-8233	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8234	13931_846-8234	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8235	13931_846-8235	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8236	13931_846-8236	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8237	13931_846-8237	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8238	13931_846-8238	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8239	13931_846-8239	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8240	13931_846-8240	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8241	13931_846-8241	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8242	13931_846-8242	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8243	13931_846-8243	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8244	13931_846-8244	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8245	13931_846-8245	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8246	13931_846-8246	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8247	13931_846-8247	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8248	13931_846-8248	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8249	13931_846-8249	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8250	13931_846-8250	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8251	13931_846-8251	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8252	13931_846-8252	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8253	13931_846-8253	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8254	13931_846-8254	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8255	13931_846-8255	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8256	13931_846-8256	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8257	13931_846-8257	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8258	13931_846-8258	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8259	13931_846-8259	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8260	13931_846-8260	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8261	13931_846-8261	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8262	13931_846-8262	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8263	13931_846-8263	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8264	13931_846-8264	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931_846-8265	13931_846-8265	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 846-8266	13931 846-8266	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8267	13931 846-8267	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8268	13931 846-8268	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8269	13931 846-8269	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8270	13931 846-8270	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,151	Each	10%	\$1,036	Other	F1
13931 846-8271	13931 846-8271	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,119	Each	10%	\$1,907	Other	F1
13931 846-8272	13931 846-8272	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8273	13931 846-8273	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8274	13931 846-8274	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8275	13931 846-8275	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8276	13931 846-8276	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8277	13931 846-8277	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8278	13931 846-8278	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8279	13931 846-8279	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8280	13931 846-8280	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8281	13931 846-8281	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8282	13931 846-8282	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8283	13931 846-8283	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8284	13931 846-8284	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8285	13931 846-8285	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8286	13931 846-8286	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8287	13931 846-8287	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8288	13931 846-8288	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8289	13931 846-8289	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8290	13931 846-8290	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8291	13931 846-8291	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931 846-8292	13931 846-8292	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,773	Each	10%	\$9,696	Other	F1
13931 846-8293	13931 846-8293	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,772	Each	10%	\$2,495	Other	F1
13931 846-8294	13931 846-8294	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,561	Each	10%	\$10,405	Other	F1
13931 846-8295	13931 846-8295	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1
13931 846-8296	13931 846-8296	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,228	Each	10%	\$2,905	Other	F1
13931 846-8297	13931 846-8297	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,497	Each	10%	\$6,748	Other	F1
13931 846-8298	13931 846-8298	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
13931 846-8299	13931 846-8299	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,268	Each	10%	\$3,842	Other	F1
13931 846-8300	13931 846-8300	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,992	Other	F1
13931 846-8301	13931 846-8301	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,007	Each	10%	\$906	Other	F1
13931 846-8302	13931 846-8302	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,114	Each	10%	\$6,403	Other	F1
13931 846-8303	13931 846-8303	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1
13931 846-8304	13931 846-8304	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,013	Each	10%	\$4,511	Other	F1
13931 846-8305	13931 846-8305	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,084	Each	10%	\$3,676	Other	F1
13931 846-8306	13931 846-8306	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,940	Each	10%	\$3,546	Other	F1
13931 846-8307	13931 846-8307	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,359	Each	10%	\$8,423	Other	F1
13931 846-8308	13931 846-8308	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,785	Each	10%	\$3,406	Other	F1
13931 846-8309	13931 846-8309	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,056	Each	10%	\$5,450	Other	F1
13931 846-8310	13931 846-8310	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,260	Each	10%	\$5,634	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_846-8311	13931_846-8311	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1
13931_846-8312	13931_846-8312	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other	F1
13931_846-8313	13931_846-8313	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,618	Each	10%	\$2,356	Other	F1
13931_846-8314	13931_846-8314	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,999	Each	10%	\$8,099	Other	F1
13931_846-8315	13931_846-8315	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1
13931_846-8316	13931_846-8316	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,517	Each	10%	\$2,265	Other	F1
13931_846-8317	13931_846-8317	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,800	Each	10%	\$5,220	Other	F1
13931_846-8318	13931_846-8318	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
13931_846-8319	13931_846-8319	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,812	Each	10%	\$1,631	Other	F1
13931_846-8320	13931_846-8320	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon Full 10PK NamedUser-Sftwr Spt-Maint	\$3,213	Each	10%	\$2,892	Other	F1
13931_846-8321	13931_846-8321	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,071	Each	10%	\$2,763	Other	F1
13931_846-8322	13931_846-8322	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1
13931_846-8323	13931_846-8323	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,844	Each	10%	\$9,759	Other	F1
13931_846-8324	13931_846-8324	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,722	Each	10%	\$5,149	Other	F1
13931_846-8325	13931_846-8325	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,438	Each	10%	\$12,094	Other	F1
13931_846-8326	13931_846-8326	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,374	Each	10%	\$9,337	Other	F1
13931_846-8327	13931_846-8327	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,215	Each	10%	\$1,993	Other	F1
13931_846-8328	13931_846-8328	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1
13931_846-8329	13931_846-8329	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,072	Each	10%	\$1,865	Other	F1
13931_846-8330	13931_846-8330	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,654	Each	10%	\$1,489	Other	F1
13931_846-8331	13931_846-8331	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$938	Each	10%	\$844	Other	F1
13931_846-8332	13931_846-8332	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$8,097	Each	10%	\$7,287	Other	F1
13931_846-8333	13931_846-8333	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
13931_846-8334	13931_846-8334	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,423	Each	10%	\$3,081	Other	F1
13931_846-8335	13931_846-8335	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,066	Each	10%	\$3,659	Other	F1
13931_846-8336	13931_846-8336	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,628	Each	10%	\$6,865	Other	F1
13931_846-8337	13931_846-8337	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,933	Each	10%	\$7,140	Other	F1
13931_846-8338	13931_846-8338	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,657	Each	10%	\$4,191	Other	F1
13931_846-8339	13931_846-8339	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,301	Each	10%	\$3,871	Other	F1
13931_846-8340	13931_846-8340	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,856	Each	10%	\$1,671	Other	F1
13931_846-8341	13931_846-8341	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,683	Each	10%	\$6,915	Other	F1
13931_846-8342	13931_846-8342	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,228	Each	10%	\$3,806	Other	F1
13931_846-8343	13931_846-8343	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,620	Each	10%	\$2,358	Other	F1
13931_846-8344	13931_846-8344	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,785	Each	10%	\$1,607	Other	F1
13931_846-8345	13931_846-8345	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,046	Each	10%	\$941	Other	F1
13931_846-8346	13931_846-8346	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1
13931_846-8347	13931_846-8347	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,513	Each	10%	\$13,062	Other	F1
13931_846-8348	13931_846-8348	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
13931_846-8349	13931_846-8349	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,949	Each	10%	\$4,454	Other	F1
13931_846-8350	13931_846-8350	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,104	Each	10%	\$4,594	Other	F1
13931_846-8351	13931_846-8351	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
13931_846-8352	13931_846-8352	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,815	Each	10%	\$11,534	Other	F1
13931_846-8353	13931_846-8353	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,470	Each	10%	\$3,123	Other	F1
13931_846-8354	13931_846-8354	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-8355	13931_846-8355	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-8356	13931_846-8356	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13931_846-8357	13931_846-8357	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								\$0	ALJP Proposed Price/UoM (Calculated)	
13931 846-8358	13931 846-8358	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8359	13931 846-8359	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8360	13931 846-8360	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8361	13931 846-8361	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8362	13931 846-8362	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8363	13931 846-8363	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8364	13931 846-8364	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8365	13931 846-8365	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8366	13931 846-8366	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8367	13931 846-8367	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8368	13931 846-8368	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8369	13931 846-8369	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8370	13931 846-8370	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8371	13931 846-8371	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8372	13931 846-8372	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8373	13931 846-8373	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8374	13931 846-8374	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$6,713	Each	10%	\$6,041	Other		F1
13931 846-8375	13931 846-8375	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$1,689	Each	10%	\$1,520	Other		F1
13931 846-8376	13931 846-8376	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$6,928	Each	10%	\$6,235	Other		F1
13931 846-8377	13931 846-8377	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other		F1
13931 846-8378	13931 846-8378	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,109	Each	10%	\$998	Other		F1
13931 846-8379	13931 846-8379	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8380	13931 846-8380	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8381	13931 846-8381	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8382	13931 846-8382	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8383	13931 846-8383	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8384	13931 846-8384	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8385	13931 846-8385	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8386	13931 846-8386	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8387	13931 846-8387	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8388	13931 846-8388	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8389	13931 846-8389	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8390	13931 846-8390	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8391	13931 846-8391	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8392	13931 846-8392	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8393	13931 846-8393	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8394	13931 846-8394	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8395	13931 846-8395	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8396	13931 846-8396	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8397	13931 846-8397	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8398	13931 846-8398	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8399	13931 846-8399	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$2,718	Each	10%	\$2,446	Other		F1
13931 846-8400	13931 846-8400	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other		F1
13931 846-8401	13931 846-8401	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Contract	\$14,608	Each	10%	\$13,147	Other		F1
13931 846-8402	13931 846-8402	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8403	13931 846-8403	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8404	13931 846-8404	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8405	13931 846-8405	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8406	13931 846-8406	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8407	13931 846-8407	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8408	13931 846-8408	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8409	13931 846-8409	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8410	13931 846-8410	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8411	13931 846-8411	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8412	13931 846-8412	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8413	13931 846-8413	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
13931 846-8414	13931 846-8414	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13931 846-8415	13931 846-8415	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13931 846-8416	13931 846-8416	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13931 846-8417	13931 846-8417	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13931 846-8418	13931 846-8418	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8419	13931 846-8419	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8420	13931 846-8420	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8421	13931 846-8421	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8422	13931 846-8422	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,066	Each	10%	\$959	Other	F1	
13931 846-8423	13931 846-8423	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,051	Each	10%	\$2,746	Other	F1	
13931 846-8424	13931 846-8424	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1	
13931 846-8425	13931 846-8425	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8426	13931 846-8426	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8427	13931 846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8428	13931 846-8428	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8429	13931 846-8429	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8430	13931 846-8430	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8431	13931 846-8431	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8432	13931 846-8432	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8433	13931 846-8433	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8434	13931 846-8434	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8435	13931 846-8435	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8436	13931 846-8436	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8437	13931 846-8437	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8438	13931 846-8438	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8439	13931 846-8439	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8440	13931 846-8440	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8441	13931 846-8441	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8442	13931 846-8442	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8443	13931 846-8443	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8444	13931 846-8444	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13931 846-8445	13931 846-8445	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$9,243	Each	10%	\$8,318	Other	F1	
13931 846-8446	13931 846-8446	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,192	Each	10%	\$3,773	Other	F1	
13931 846-8447	13931 846-8447	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,482	Each	10%	\$6,734	Other	F1	
13931 846-8448	13931 846-8448	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,786	Each	10%	\$1,608	Other	F1	
13931 846-8449	13931 846-8449	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,782	Each	10%	\$8,804	Other	F1	
13931 846-8450	13931 846-8450	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1	
13931 846-8451	13931 846-8451	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,558	Each	10%	\$7,702	Other	F1	
13931 846-8452	13931 846-8452	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1	
13931 846-8453	13931 846-8453	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1	
13931 846-8454	13931 846-8454	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,069	Each	10%	\$5,462	Other	F1	
13931 846-8455	13931 846-8455	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1	
13931 846-8456	13931 846-8456	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1	
13931 846-8457	13931 846-8457	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,996	Each	10%	\$1,796	Other	F1	
13931 846-8458	13931 846-8458	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,205	Each	10%	\$6,485	Other	F1	
13931 846-8459	13931 846-8459	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,900	Each	10%	\$8,010	Other	F1	
13931 846-8460	13931 846-8460	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1	
13931 846-8461	13931 846-8461	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,165	Each	10%	\$6,448	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931 846-8462	13931 846-8462	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,531	Each	10%	\$6,778	Other	F1
13931 846-8463	13931 846-8463	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$11,825	Each	10%	\$10,643	Other	F1
13931 846-8464	13931 846-8464	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$2,582	Each	10%	\$2,324	Other	F1
13931 846-8465	13931 846-8465	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$2,479	Each	10%	\$2,231	Other	F1
13931 846-8466	13931 846-8466	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$7,451	Each	10%	\$6,706	Other	F1
13931 846-8467	13931 846-8467	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,917	Each	10%	\$2,626	Other	F1
13931 847-2862	13931 847-2862	HyperConverged Infra	ProDeploy Dell EMC VxRail - Remote	\$1,352	Each	10%	\$1,217	Other	F1
13931 847-2871	13931 847-2871	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Req ProDeploy Remote) - Remote	\$366	Each	10%	\$329	Other	F1
13931 847-7636	13931 847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%	\$4,801	Other	F1
13931 847-7637	13931 847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%	\$4,801	Other	F1
13931 847-7638	13931 847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%	\$5,601	Other	F1
13931 847-7639	13931 847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%	\$2,400	Other	F1
13931 847-7640	13931 847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%	\$800	Other	F1
13931 847-7641	13931 847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%	\$1,600	Other	F1
13931 847-7642	13931 847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%	\$2,400	Other	F1
13931 847-7643	13931 847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%	\$3,200	Other	F1
13931 847-7644	13931 847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%	\$4,001	Other	F1
13931 847-7645	13931 847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%	\$5,601	Other	F1
13931 847-7646	13931 847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$899	Each	10%	\$800	Other	F1
13931 847-7647	13931 847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%	\$3,200	Other	F1
13931 847-7648	13931 847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%	\$4,001	Other	F1
13931 847-7651	13931 847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%	\$1,600	Other	F1
13931 847-7652	13931 847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
13931 847-7653	13931 847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
13931 847-7656	13931 847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
13931 847-7657	13931 847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
13931 847-7658	13931 847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
13931 847-7665	13931 847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%	\$1,885	Other	F1
13931 847-7666	13931 847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%	\$2,199	Other	F1
13931 847-7674	13931 847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
13931 847-7675	13931 847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
13931 847-7676	13931 847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%	\$314	Other	F1
13931 847-7677	13931 847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%	\$628	Other	F1
13931 847-7678	13931 847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%	\$942	Other	F1
13931 847-7679	13931 847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%	\$1,256	Other	F1
13931 847-7682	13931 847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%	\$1,885	Other	F1
13931 847-7683	13931 847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%	\$2,199	Other	F1
13931 847-7684	13931 847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%	\$1,571	Other	F1
13931 847-7685	13931 847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%	\$628	Other	F1
13931 847-7686	13931 847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%	\$942	Other	F1
13931 847-7687	13931 847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%	\$1,256	Other	F1
13931 847-7688	13931 847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%	\$1,571	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_847-7691	13931_847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%	\$314	Other	F1
13931_847-7692	13931_847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
13931_847-7693	13931_847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13931_847-7694	13931_847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13931_847-7695	13931_847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
13931_847-7697	13931_847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
13931_847-7698	13931_847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13931_847-7699	13931_847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
13931_927-3179	13931_927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
13931_927-3189	13931_927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
13931_927-3199	13931_927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
13931_929-8509	13931_929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13931_929-8519	13931_929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13931_936-2329	13931_936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13931_936-2339	13931_936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13931_936-2349	13931_936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13931_936-2359	13931_936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13931_936-2369	13931_936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13931_936-5359	13931_936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13931_951-2015	13931_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13931_975-3461	13931_975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13931_989-3439	13931_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13931_992-6149	13931_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13931_998-4204	13931_998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
13931_998-4205	13931_998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
14706_806-7308	14706_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
14706_812-4011	14706_812-4011	HyperConverged Infra	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$200	Each	10%	\$180	Other	F1
14706_812-4031	14706_812-4031	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
14706_812-4032	14706_812-4032	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
14706_812-4033	14706_812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1
14706_819-0336	14706_819-0336	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1
14706_819-0337	14706_819-0337	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,872	Each	10%	\$1,685	Other	F1
14706_819-0339	14706_819-0339	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,678	Each	10%	\$1,510	Other	F1
14706_819-0341	14706_819-0341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,574	Each	10%	\$2,317	Other	F1
14706_819-0342	14706_819-0342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,781	Each	10%	\$3,403	Other	F1
14706_819-0343	14706_819-0343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,580	Each	10%	\$3,222	Other	F1
14706_819-0344	14706_819-0344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4,778	Each	10%	\$4,300	Other	F1
14706_819-0345	14706_819-0345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,574	Each	10%	\$4,117	Other	F1
14706_819-0346	14706_819-0346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$781	Each	10%	\$703	Other	F1
14706_819-0347	14706_819-0347	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,524	Each	10%	\$5,872	Other	F1
14706_819-0348	14706_819-0348	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,220	Each	10%	\$4,698	Other	F1
14706_819-0349	14706_819-0349	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,653	Each	10%	\$9,588	Other	F1
14706_819-0350	14706_819-0350	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,543	Each	10%	\$8,589	Other	F1
14706_819-0352	14706_819-0352	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,647	Each	10%	\$13,182	Other	F1
14706_819-0353	14706_819-0353	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$19,642	Each	10%	\$17,678	Other	F1
14706_819-0354	14706_819-0354	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$20,745	Each	10%	\$18,671	Other	F1
14706_819-0355	14706_819-0355	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$24,649	Each	10%	\$22,184	Other	F1
14706_819-0356	14706_819-0356	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$25,749	Each	10%	\$23,174	Other	F1
14706_819-0357	14706_819-0357	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,270	Each	10%	\$2,043	Other	F1



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14706 819-0358	14706 819-0358	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,508	Each	10%	\$3,157	Other	F1
14706 819-0359	14706 819-0359	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,925	Each	10%	\$4,433	Other	F1
14706 819-0360	14706 819-0360	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,325	Each	10%	\$5,693	Other	F1
14706 819-0361	14706 819-0361	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,152	Each	10%	\$1,037	Other	F1
14706 819-0363	14706 819-0363	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,530	Each	10%	\$2,277	Other	F1
14706 819-0365	14706 819-0365	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,196	Each	10%	\$4,676	Other	F1
14706 819-0366	14706 819-0366	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,601	Each	10%	\$5,941	Other	F1
14706 819-0367	14706 819-0367	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,349	Each	10%	\$5,714	Other	F1
14706 819-0368	14706 819-0368	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,935	Each	10%	\$7,142	Other	F1
14706 819-0369	14706 819-0369	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,580	Each	10%	\$10,422	Other	F1
14706 819-0370	14706 819-0370	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,906	Each	10%	\$11,615	Other	F1
14706 819-0372	14706 819-0372	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$17,843	Each	10%	\$16,059	Other	F1
14706 819-0373	14706 819-0373	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$23,927	Each	10%	\$21,534	Other	F1
14706 819-0374	14706 819-0374	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$25,242	Each	10%	\$22,718	Other	F1
14706 819-0375	14706 819-0375	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$30,028	Each	10%	\$27,025	Other	F1
14706 819-0376	14706 819-0376	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$31,338	Each	10%	\$28,204	Other	F1
14706 819-0377	14706 819-0377	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,797	Each	10%	\$1,617	Other	F1
14706 819-0378	14706 819-0378	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,606	Each	10%	\$1,445	Other	F1
14706 819-0379	14706 819-0379	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,679	Each	10%	\$2,411	Other	F1
14706 819-0380	14706 819-0380	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,485	Each	10%	\$2,237	Other	F1
14706 819-0381	14706 819-0381	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 27 Months	\$3,694	Each	10%	\$3,325	Other	F1
14706 819-0382	14706 819-0382	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	\$3,491	Each	10%	\$3,142	Other	F1
14706 819-0383	14706 819-0383	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years	\$4,692	Each	10%	\$4,223	Other	F1
14706 819-0384	14706 819-0384	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years	\$4,485	Each	10%	\$4,037	Other	F1
14706 819-0385	14706 819-0385	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 63 Months	\$811	Each	10%	\$730	Other	F1
14706 819-0386	14706 819-0386	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,014	Each	10%	\$913	Other	F1
14706 819-0387	14706 819-0387	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$10,238	Each	10%	\$9,214	Other	F1
14706 819-0388	14706 819-0388	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,190	Each	10%	\$7,371	Other	F1
14706 819-0389	14706 819-0389	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$17,442	Each	10%	\$15,698	Other	F1
14706 819-0390	14706 819-0390	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$15,585	Each	10%	\$14,027	Other	F1
14706 819-0391	14706 819-0391	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$25,561	Each	10%	\$23,005	Other	F1
14706 819-0392	14706 819-0392	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$23,708	Each	10%	\$21,337	Other	F1
14706 819-0393	14706 819-0393	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$31,703	Each	10%	\$28,533	Other	F1
14706 819-0394	14706 819-0394	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$33,547	Each	10%	\$30,192	Other	F1
14706 819-0395	14706 819-0395	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$39,710	Each	10%	\$35,739	Other	F1
14706 819-0396	14706 819-0396	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$41,550	Each	10%	\$37,395	Other	F1
14706 819-0397	14706 819-0397	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,549	Each	10%	\$2,294	Other	F1
14706 819-0399	14706 819-0399	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,317	Each	10%	\$2,085	Other	F1
14706 819-0401	14706 819-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,535	Each	10%	\$3,182	Other	F1
14706 819-0402	14706 819-0402	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,126	Each	10%	\$4,613	Other	F1
14706 819-0403	14706 819-0403	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,903	Each	10%	\$4,413	Other	F1
14706 819-0404	14706 819-0404	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,480	Each	10%	\$5,832	Other	F1
14706 819-0405	14706 819-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,257	Each	10%	\$5,631	Other	F1
14706 819-0406	14706 819-0406	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,110	Each	10%	\$999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
14706 819-0407	14706 819-0407	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,788	Each	10%	\$2,509	Other	F1	
14706 819-0408	14706 819-0408	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,231	Each	10%	\$2,008	Other	F1	
14706 819-0409	14706 819-0409	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,580	Each	10%	\$3,222	Other	F1	
14706 819-0410	14706 819-0410	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,255	Each	10%	\$2,930	Other	F1	
14706 819-0412	14706 819-0412	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,378	Each	10%	\$4,840	Other	F1	
14706 819-0413	14706 819-0413	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$7,350	Each	10%	\$6,615	Other	F1	
14706 819-0414	14706 819-0414	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,685	Each	10%	\$6,917	Other	F1	
14706 819-0415	14706 819-0415	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$9,337	Each	10%	\$8,403	Other	F1	
14706 819-0416	14706 819-0416	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$9,671	Each	10%	\$8,704	Other	F1	
14706 819-0417	14706 819-0417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,997	Each	10%	\$2,697	Other	F1	
14706 819-0418	14706 819-0418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,614	Each	10%	\$4,153	Other	F1	
14706 819-0419	14706 819-0419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,466	Each	10%	\$5,819	Other	F1	
14706 819-0420	14706 819-0420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,296	Each	10%	\$7,466	Other	F1	
14706 819-0421	14706 819-0421	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,553	Each	10%	\$1,398	Other	F1	
14706 819-0423	14706 819-0423	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,286	Each	10%	\$2,957	Other	F1	
14706 819-0425	14706 819-0425	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$6,746	Each	10%	\$6,071	Other	F1	
14706 819-0426	14706 819-0426	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$8,577	Each	10%	\$7,719	Other	F1	
14706 819-0427	14706 819-0427	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,623	Each	10%	\$2,361	Other	F1	
14706 819-0428	14706 819-0428	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,278	Each	10%	\$2,950	Other	F1	
14706 819-0429	14706 819-0429	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,802	Each	10%	\$3,422	Other	F1	
14706 819-0430	14706 819-0430	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,168	Each	10%	\$3,751	Other	F1	
14706 819-0432	14706 819-0432	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$6,361	Each	10%	\$5,725	Other	F1	
14706 819-0433	14706 819-0433	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$8,685	Each	10%	\$7,817	Other	F1	
14706 819-0434	14706 819-0434	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$9,060	Each	10%	\$8,154	Other	F1	
14706 819-0435	14706 819-0435	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$11,031	Each	10%	\$9,928	Other	F1	
14706 819-0436	14706 819-0436	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$11,405	Each	10%	\$10,265	Other	F1	
14706 819-0437	14706 819-0437	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$2,328	Each	10%	\$2,095	Other	F1	
14706 819-0438	14706 819-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,097	Each	10%	\$1,887	Other	F1	
14706 819-0439	14706 819-0439	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$3,465	Each	10%	\$3,119	Other	F1	
14706 819-0440	14706 819-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$3,237	Each	10%	\$2,913	Other	F1	
14706 819-0441	14706 819-0441	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$4,777	Each	10%	\$4,299	Other	F1	
14706 819-0442	14706 819-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$4,542	Each	10%	\$4,088	Other	F1	
14706 819-0443	14706 819-0443	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$6,070	Each	10%	\$5,463	Other	F1	
14706 819-0444	14706 819-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5	\$5,830	Each	10%	\$5,247	Other	F1	
14706 819-0445	14706 819-0445	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6	\$1,070	Each	10%	\$963	Other	F1	
14706 819-0446	14706 819-0446	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 7	\$1,338	Each	10%	\$1,204	Other	F1	
14706 819-0447	14706 819-0447	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$4,926	Each	10%	\$4,433	Other	F1	
14706 819-0448	14706 819-0448	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$3,941	Each	10%	\$3,547	Other	F1	
14706 819-0449	14706 819-0449	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$7,609	Each	10%	\$6,848	Other	F1	
14706 819-0450	14706 819-0450	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$6,856	Each	10%	\$6,170	Other	F1	
14706 819-0451	14706 819-0451	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$11,484	Each	10%	\$10,336	Other	F1	
14706 819-0452	14706 819-0452	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$10,727	Each	10%	\$9,654	Other	F1	
14706 819-0453	14706 819-0453	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$14,433	Each	10%	\$12,990	Other	F1	
14706 819-0454	14706 819-0454	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$15,183	Each	10%	\$13,665	Other	F1	
14706 819-0455	14706 819-0455	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$18,156	Each	10%	\$16,340	Other	F1	
14706 819-0456	14706 819-0456	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$18,901	Each	10%	\$17,011	Other	F1	
14706 819-0457	14706 819-0457	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,499	Each	10%	\$2,249	Other	F1	
14706 819-0459	14706 819-0459	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,292	Each	10%	\$2,063	Other	F1	
14706 819-0461	14706 819-0461	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,489	Each	10%	\$3,140	Other	F1	
14706 819-0462	14706 819-0462	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,027	Each	10%	\$4,524	Other	F1	
14706 819-0463	14706 819-0463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,835	Each	10%	\$4,352	Other	F1	
14706 819-0464	14706 819-0464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,359	Each	10%	\$5,723	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14706 819-0465	14706 819-0465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,168	Each	10%	\$5,551	Other	F1	
14706 819-0466	14706 819-0466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,116	Each	10%	\$1,004	Other	F1	
14706 819-0467	14706 819-0467	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,812	Each	10%	\$1,631	Other	F1	
14706 819-0468	14706 819-0468	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,450	Each	10%	\$1,305	Other	F1	
14706 819-0469	14706 819-0469	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,879	Each	10%	\$1,691	Other	F1	
14706 819-0470	14706 819-0470	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,724	Each	10%	\$1,552	Other	F1	
14706 819-0472	14706 819-0472	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,093	Each	10%	\$2,784	Other	F1	
14706 819-0473	14706 819-0473	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,313	Each	10%	\$3,882	Other	F1	
14706 819-0474	14706 819-0474	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,483	Each	10%	\$4,035	Other	F1	
14706 819-0475	14706 819-0475	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,546	Each	10%	\$4,991	Other	F1	
14706 819-0476	14706 819-0476	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,717	Each	10%	\$5,145	Other	F1	
14706 819-0477	14706 819-0477	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,183	Each	10%	\$2,865	Other	F1	
14706 819-0478	14706 819-0478	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,891	Each	10%	\$4,402	Other	F1	
14706 819-0479	14706 819-0479	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,852	Each	10%	\$6,167	Other	F1	
14706 819-0480	14706 819-0480	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,789	Each	10%	\$7,910	Other	F1	
14706 819-0481	14706 819-0481	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,679	Each	10%	\$1,511	Other	F1	
14706 819-0483	14706 819-0483	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,440	Each	10%	\$3,096	Other	F1	
14706 819-0485	14706 819-0485	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$7,086	Each	10%	\$6,377	Other	F1	
14706 819-0486	14706 819-0486	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$9,022	Each	10%	\$8,120	Other	F1	
14706 819-0487	14706 819-0487	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,529	Each	10%	\$1,376	Other	F1	
14706 819-0488	14706 819-0488	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,911	Each	10%	\$1,720	Other	F1	
14706 819-0489	14706 819-0489	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,553	Each	10%	\$1,398	Other	F1	
14706 819-0490	14706 819-0490	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,678	Each	10%	\$1,510	Other	F1	
14706 819-0492	14706 819-0492	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,053	Each	10%	\$2,748	Other	F1	
14706 819-0493	14706 819-0493	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,299	Each	10%	\$3,869	Other	F1	
14706 819-0494	14706 819-0494	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,447	Each	10%	\$4,002	Other	F1	
14706 819-0495	14706 819-0495	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,570	Each	10%	\$5,013	Other	F1	
14706 819-0496	14706 819-0496	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,719	Each	10%	\$5,147	Other	F1	
14706 819-0497	14706 819-0497	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,445	Each	10%	\$2,201	Other	F1	
14706 819-0498	14706 819-0498	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,216	Each	10%	\$1,994	Other	F1	
14706 819-0499	14706 819-0499	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,638	Each	10%	\$3,274	Other	F1	
14706 819-0500	14706 819-0500	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,415	Each	10%	\$3,074	Other	F1	
14706 819-0501	14706 819-0501	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,017	Each	10%	\$4,515	Other	F1	
14706 819-0502	14706 819-0502	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$4,789	Each	10%	\$4,310	Other	F1	
14706 819-0503	14706 819-0503	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,376	Each	10%	\$5,738	Other	F1	
14706 819-0504	14706 819-0504	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$6,147	Each	10%	\$5,532	Other	F1	
14706 819-0505	14706 819-0505	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,140	Each	10%	\$1,026	Other	F1	
14706 819-0506	14706 819-0506	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,425	Each	10%	\$1,283	Other	F1	
14706 819-0507	14706 819-0507	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,386	Each	10%	\$3,047	Other	F1	
14706 819-0508	14706 819-0508	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,709	Each	10%	\$2,438	Other	F1	
14706 819-0509	14706 819-0509	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,791	Each	10%	\$4,312	Other	F1	
14706 819-0510	14706 819-0510	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,342	Each	10%	\$3,908	Other	F1	
14706 819-0511	14706 819-0511	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,447	Each	10%	\$6,702	Other	F1	
14706 819-0512	14706 819-0512	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,992	Each	10%	\$6,293	Other	F1	
14706 819-0513	14706 819-0513	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$9,467	Each	10%	\$8,520	Other	F1	
14706 819-0514	14706 819-0514	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,917	Each	10%	\$8,925	Other	F1	
14706 819-0515	14706 819-0515	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$11,959	Each	10%	\$10,763	Other	F1	
14706 819-0516	14706 819-0516	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$12,407	Each	10%	\$11,166	Other	F1	
14706 819-0517	14706 819-0517	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 819-0518	14706 819-0518	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15	\$0	Each	10%	\$0	Other	F1
14706 819-0531	14706 819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%	\$589	Other	F1
14706 819-0532	14706 819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%	\$1,177	Other	F1
14706 819-0533	14706 819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%	\$1,766	Other	F1
14706 819-0534	14706 819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%	\$2,354	Other	F1
14706 819-0535	14706 819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%	\$2,943	Other	F1
14706 819-0566	14706 819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%	\$263	Other	F1
14706 819-0567	14706 819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$564	Each	10%	\$526	Other	F1
14706 819-0568	14706 819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%	\$788	Other	F1
14706 819-0569	14706 819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
14706 819-0570	14706 819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
14706 819-0571	14706 819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%	\$196	Other	F1
14706 819-0572	14706 819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%	\$392	Other	F1
14706 819-0573	14706 819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%	\$589	Other	F1
14706 819-0574	14706 819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%	\$785	Other	F1
14706 819-0575	14706 819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%	\$981	Other	F1
14706 819-0576	14706 819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0577	14706 819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0578	14706 819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0579	14706 819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0580	14706 819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0581	14706 819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0582	14706 819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0583	14706 819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0584	14706 819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0585	14706 819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0586	14706 819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0587	14706 819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0588	14706 819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0589	14706 819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0590	14706 819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0591	14706 819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0592	14706 819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0593	14706 819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0594	14706 819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0595	14706 819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0596	14706 819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0597	14706 819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0598	14706 819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0599	14706 819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0600	14706 819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0601	14706 819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0602	14706 819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0603	14706 819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14706 819-0604	14706 819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
14706 819-0605	14706 819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
14706 819-0609	14706 819-0609	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 1 Year	\$5,155	Each	10%	\$4,640	Other	F1	
14706 819-0611	14706 819-0611	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 2 Years	\$10,310	Each	10%	\$9,279	Other	F1	
14706 819-0613	14706 819-0613	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 3 Years	\$15,466	Each	10%	\$13,919	Other	F1	
14706 819-0615	14706 819-0615	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 4 Years	\$20,621	Each	10%	\$18,559	Other	F1	
14706 819-0617	14706 819-0617	HyperConverged Infra	Series-P/V, All-Flash, Add-On Support, 5 Years	\$25,776	Each	10%	\$23,198	Other	F1	
14706 819-2574	14706 819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1	
14706 819-2575	14706 819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1	
14706 819-2576	14706 819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1	
14706 819-2577	14706 819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1	
14706 819-6325	14706 819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$8,450	Each	10%	\$7,605	Other	F1	
14706 819-6328	14706 819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,841	Each	10%	\$6,157	Other	F1	
14706 819-6330	14706 819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1	
14706 819-6331	14706 819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1	
14706 819-6359	14706 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1	
14706 819-6360	14706 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1	
14706 819-6361	14706 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1	
14706 819-6362	14706 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1	
14706 819-6369	14706 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1	
14706 819-6370	14706 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1	
14706 819-6371	14706 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1	
14706 819-6372	14706 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1	
14706 819-6373	14706 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1	
14706 819-6380	14706 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1	
14706 819-6381	14706 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1	
14706 819-6382	14706 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1	
14706 819-6383	14706 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1	
14706 819-6384	14706 819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1	
14706 819-6391	14706 819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1	
14706 819-6392	14706 819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$423	Each	10%	\$381	Other	F1	
14706 819-6393	14706 819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$846	Each	10%	\$761	Other	F1	
14706 819-6394	14706 819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,269	Each	10%	\$1,142	Other	F1	
14706 819-6395	14706 819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$5,231	Each	10%	\$4,708	Other	F1	
14706 819-6406	14706 819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1	
14706 819-6407	14706 819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1	
14706 819-6409	14706 819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,692	Each	10%	\$1,523	Other	F1	
14706 819-6410	14706 819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,115	Each	10%	\$1,903	Other	F1	
14706 819-6416	14706 819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1	
14706 819-6420	14706 819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1	
14706 819-6421	14706 819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1	
14706 819-6423	14706 819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1	
14706 819-6426	14706 819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1	
14706 819-6427	14706 819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1	
14706 819-6428	14706 819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1	
14706 819-6435	14706 819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1	
14706 819-6436	14706 819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1	
14706 819-6437	14706 819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1	
14706 819-6440	14706 819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63 Months	\$6,885	Each	10%	\$6,197	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 819-6442	14706 819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51 Months	\$5,574	Each	10%	\$5,016	Other	F1
14706 819-6444	14706 819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,863	Each	10%	\$1,677	Other	F1
14706 819-6447	14706 819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,353	Each	10%	\$3,018	Other	F1
14706 819-6453	14706 819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,844	Each	10%	\$4,359	Other	F1
14706 819-6454	14706 819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,334	Each	10%	\$5,701	Other	F1
14706 819-6456	14706 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,622	Each	10%	\$3,259	Other	F1
14706 819-6457	14706 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$7,824	Each	10%	\$7,042	Other	F1
14706 819-6458	14706 819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$2,012	Each	10%	\$1,811	Other	F1
14706 819-6460	14706 819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,262	Each	10%	\$3,836	Other	F1
14706 819-6466	14706 819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1
14706 819-6467	14706 819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1
14706 819-6468	14706 819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1
14706 819-6469	14706 819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,239	Each	10%	\$2,015	Other	F1
14706 819-6470	14706 819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$7,882	Each	10%	\$7,094	Other	F1
14706 819-6471	14706 819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$9,852	Each	10%	\$8,867	Other	F1
14706 819-6478	14706 819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
14706 819-6479	14706 819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
14706 819-6480	14706 819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
14706 819-6481	14706 819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
14706 819-6482	14706 819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
14706 819-6483	14706 819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
14706 819-6484	14706 819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
14706 819-6485	14706 819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
14706 819-6486	14706 819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
14706 819-6488	14706 819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
14706 819-6490	14706 819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
14706 819-6495	14706 819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1
14706 819-6496	14706 819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$952	Each	10%	\$857	Other	F1
14706 819-6497	14706 819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$529	Each	10%	\$476	Other	F1
14706 819-6498	14706 819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1
14706 819-6499	14706 819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1
14706 819-6500	14706 819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$1,798	Each	10%	\$1,618	Other	F1
14706 819-6501	14706 819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1
14706 819-6506	14706 819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,375	Each	10%	\$1,237	Other	F1
14706 819-6507	14706 819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,524	Each	10%	\$2,271	Other	F1
14706 819-6508	14706 819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$649	Each	10%	\$584	Other	F1
14706 819-6509	14706 819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$1,168	Each	10%	\$1,051	Other	F1
14706 819-6510	14706 819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,206	Each	10%	\$1,986	Other	F1
14706 819-6511	14706 819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$8,374	Each	10%	\$7,537	Other	F1
14706 819-6512	14706 819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$2,799	Each	10%	\$2,519	Other	F1
14706 819-6513	14706 819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$5,038	Each	10%	\$4,534	Other	F1
14706 819-6514	14706 819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,277	Each	10%	\$6,549	Other	F1
14706 819-6515	14706 819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$9,516	Each	10%	\$8,565	Other	F1
14706 819-6516	14706 819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$11,755	Each	10%	\$10,580	Other	F1
14706 819-6517	14706 819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$5,441	Each	10%	\$4,897	Other	F1
14706 819-6518	14706 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$10,278	Each	10%	\$9,250	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 819-6519	14706 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$12,696	Each	10%	\$11,426	Other	F1
14706 819-6520	14706 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,639	Each	10%	\$1,475	Other	F1
14706 819-6521	14706 819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$3,941	Each	10%	\$3,547	Other	F1
14706 819-6522	14706 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$12,091	Each	10%	\$10,882	Other	F1
14706 819-6523	14706 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,557	Each	10%	\$1,402	Other	F1
14706 819-6524	14706 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,837	Each	10%	\$4,353	Other	F1
14706 819-6525	14706 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$8,957	Each	10%	\$8,061	Other	F1
14706 819-6526	14706 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$519	Each	10%	\$467	Other	F1
14706 819-6527	14706 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,442	Each	10%	\$1,298	Other	F1
14706 819-6528	14706 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$481	Each	10%	\$433	Other	F1
14706 819-6529	14706 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,923	Each	10%	\$1,730	Other	F1
14706 819-6530	14706 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,403	Each	10%	\$2,163	Other	F1
14706 819-6531	14706 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,038	Each	10%	\$934	Other	F1
14706 819-6532	14706 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176	Other	F1
14706 819-6533	14706 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$2,077	Each	10%	\$1,869	Other	F1
14706 819-6534	14706 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$7,255	Each	10%	\$6,529	Other	F1
14706 819-6535	14706 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,596	Each	10%	\$2,336	Other	F1
14706 819-6536	14706 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$9,673	Each	10%	\$8,706	Other	F1
14706 819-6537	14706 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,438	Each	10%	\$5,794	Other	F1
14706 819-6538	14706 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
14706 819-6539	14706 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
14706 819-6540	14706 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$3,219	Each	10%	\$2,897	Other	F1
14706 819-6541	14706 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,829	Each	10%	\$4,346	Other	F1
14706 819-6542	14706 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
14706 819-6543	14706 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
14706 819-6544	14706 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
14706 819-6545	14706 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
14706 819-6546	14706 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
14706 819-6548	14706 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$2,463	Each	10%	\$2,217	Other	F1
14706 819-6549	14706 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$10,345	Each	10%	\$9,310	Other	F1
14706 819-6550	14706 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27 Months	\$2,951	Each	10%	\$2,656	Other	F1
14706 819-6551	14706 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$7,859	Each	10%	\$7,073	Other	F1
14706 819-6552	14706 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$961	Each	10%	\$865	Other	F1
14706 819-6559	14706 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$6,717	Each	10%	\$6,046	Other	F1
14706 819-6560	14706 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$11,196	Each	10%	\$10,076	Other	F1
14706 819-6561	14706 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
14706 819-6562	14706 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
14706 819-6563	14706 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
14706 819-6570	14706 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1
14706 819-6571	14706 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1
14706 819-6572	14706 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,972	Each	10%	\$7,174	Other	F1
14706 819-6573	14706 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,221	Each	10%	\$1,999	Other	F1
14706 819-6574	14706 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,562	Each	10%	\$1,406	Other	F1
14706 819-6581	14706 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14706 819-6582	14706 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
14706 819-6583	14706 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
14706 819-6584	14706 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
14706 819-6585	14706 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
14706 819-6591	14706 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1
14706 819-6592	14706 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1
14706 819-6593	14706 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1
14706 819-6594	14706 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1
14706 819-6595	14706 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,644	Each	10%	\$5,080	Other	F1
14706 819-6596	14706 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1
14706 819-6597	14706 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1
14706 819-6598	14706 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1
14706 819-6599	14706 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEEM use), 27 Months	\$601	Each	10%	\$541	Other	F1
14706 819-6600	14706 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEEM use), 51 Months	\$1,082	Each	10%	\$973	Other	F1
14706 819-6601	14706 819-6601	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEEM use), 15 Months	\$2,043	Each	10%	\$1,839	Other	F1
14706 819-6602	14706 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEEM use), 39 Months	\$1,687	Each	10%	\$1,518	Other	F1
14706 819-6603	14706 819-6603	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEEM use), 51 Months	\$2,725	Each	10%	\$2,453	Other	F1
14706 819-6604	14706 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$4,433	Each	10%	\$3,990	Other	F1
14706 819-6605	14706 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$6,404	Each	10%	\$5,764	Other	F1
14706 819-6606	14706 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$1,970	Each	10%	\$1,773	Other	F1
14706 819-6607	14706 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
14706 819-6608	14706 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$3,023	Each	10%	\$2,721	Other	F1
14706 819-8027	14706 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$738	Other	F1
14706 819-8028	14706 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1
14706 819-8029	14706 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1
14706 819-8030	14706 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1
14706 819-8031	14706 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1
14706 819-8032	14706 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1
14706 819-8033	14706 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1
14706 819-8034	14706 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1
14706 819-8035	14706 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1
14706 819-8036	14706 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1
14706 819-8037	14706 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1
14706 819-8038	14706 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1
14706 819-8039	14706 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1
14706 819-8040	14706 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1
14706 819-8041	14706 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1
14706 822-3179	14706 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14706 823-4102	14706 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1
14706 823-4103	14706 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,590	Each	10%	\$2,322	Other	F1
14706 823-4104	14706 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1
14706 823-4105	14706 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1
14706 823-4106	14706 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1
14706 823-4109	14706 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1
14706 823-4110	14706 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1
14706 823-4111	14706 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1
14706 823-4112	14706 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,579	Each	10%	\$1,421	Other	F1
14706 823-4113	14706 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
14706 823-4114	14706 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1
14706 823-4115	14706 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1
14706 823-4116	14706 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1
14706 823-4117	14706 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1
14706 823-4118	14706 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1
14706 823-4119	14706 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1
14706 823-4120	14706 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1
14706 823-4121	14706 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1
14706 823-4122	14706 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1
14706 823-4123	14706 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1
14706 823-4124	14706 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1
14706 823-4125	14706 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
14706 823-4126	14706 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1
14706 823-4127	14706 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1
14706 823-4128	14706 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1
14706 823-4130	14706 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1
14706 823-4134	14706 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1
14706 823-4135	14706 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1
14706 823-4136	14706 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14706 823-4137	14706 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1
14706 823-4139	14706 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1
14706 823-4140	14706 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1
14706 823-4141	14706 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1
14706 823-4143	14706 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1
14706 823-4144	14706 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1
14706 823-4145	14706 823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1
14706 823-4147	14706 823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1
14706 823-4148	14706 823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1
14706 823-4150	14706 823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1
14706 823-4151	14706 823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1
14706 823-4152	14706 823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1
14706 823-4153	14706 823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1
14706 823-4154	14706 823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1
14706 823-4155	14706 823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1
14706 823-4156	14706 823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1
14706 823-6047	14706 823-6047	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$430	Each	10%	\$387	Other	F1
14706 823-6048	14706 823-6048	HyperConverged Infra	ProDeploy Plus Add-On for VxRail Stretched Cluster New Deployments Only (Requires	\$750	Each	10%	\$675	Other	F1
14706 823-9267	14706 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
14706 823-9270	14706 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
14706 823-9284	14706 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14706 825-2879	14706 825-2879	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 825-2880	14706 825-2880	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2881	14706 825-2881	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2882	14706 825-2882	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2883	14706 825-2883	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2884	14706 825-2884	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 825-2885	14706 825-2885	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2886	14706 825-2886	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2887	14706 825-2887	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2888	14706 825-2888	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2889	14706 825-2889	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 825-2890	14706 825-2890	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2891	14706 825-2891	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2892	14706 825-2892	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2893	14706 825-2893	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2894	14706 825-2894	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 825-2895	14706 825-2895	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2896	14706 825-2896	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2897	14706 825-2897	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2898	14706 825-2898	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2899	14706 825-2899	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 825-2900	14706 825-2900	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2901	14706 825-2901	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2902	14706 825-2902	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2903	14706 825-2903	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2904	14706 825-2904	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 825-2905	14706 825-2905	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1
14706 825-2906	14706 825-2906	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14706 825-2907	14706 825-2907	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2908	14706 825-2908	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2909	14706 825-2909	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 825-2910	14706 825-2910	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2911	14706 825-2911	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2912	14706 825-2912	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2913	14706 825-2913	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2914	14706 825-2914	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 825-2915	14706 825-2915	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2916	14706 825-2916	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2917	14706 825-2917	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2918	14706 825-2918	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 825-2919	14706 825-2919	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 825-2920	14706 825-2920	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1
14706 825-2921	14706 825-2921	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1
14706 825-2922	14706 825-2922	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1
14706 825-2923	14706 825-2923	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1
14706 825-2929	14706 825-2929	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$3,611	Each	10%	\$3,250	Other	F1
14706 825-2930	14706 825-2930	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1
14706 825-2931	14706 825-2931	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1
14706 825-2932	14706 825-2932	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1
14706 825-2933	14706 825-2933	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%	\$16,251	Other	F1
14706 825-2934	14706 825-2934	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%	\$3,693	Other	F1
14706 825-2935	14706 825-2935	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1
14706 825-2936	14706 825-2936	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$12,312	Each	10%	\$11,080	Other	F1
14706 825-2937	14706 825-2937	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,416	Each	10%	\$14,774	Other	F1
14706 825-2938	14706 825-2938	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$20,519	Each	10%	\$18,467	Other	F1
14706 825-2939	14706 825-2939	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1
14706 825-2940	14706 825-2940	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%	\$7,978	Other	F1
14706 825-2941	14706 825-2941	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%	\$11,967	Other	F1
14706 825-2942	14706 825-2942	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$17,729	Each	10%	\$15,956	Other	F1
14706 825-2943	14706 825-2943	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	Each	10%	\$19,945	Other	F1
14706 825-2944	14706 825-2944	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,395	Each	10%	\$6,655	Other	F1
14706 825-2945	14706 825-2945	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$14,790	Each	10%	\$13,311	Other	F1
14706 825-2946	14706 825-2946	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%	\$19,966	Other	F1
14706 825-2947	14706 825-2947	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,580	Each	10%	\$26,622	Other	F1
14706 825-2948	14706 825-2948	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$36,975	Each	10%	\$33,277	Other	F1
14706 825-2949	14706 825-2949	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$8,403	Each	10%	\$7,563	Other	F1
14706 825-2950	14706 825-2950	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	Each	10%	\$15,126	Other	F1
14706 825-2951	14706 825-2951	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	Each	10%	\$22,689	Other	F1
14706 825-2952	14706 825-2952	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	Each	10%	\$30,252	Other	F1
14706 825-2953	14706 825-2953	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$42,017	Each	10%	\$37,815	Other	F1
14706 825-2954	14706 825-2954	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$8,076	Each	10%	\$7,168	Other	F1
14706 825-2955	14706 825-2955	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$18,151	Each	10%	\$16,336	Other	F1
14706 825-2956	14706 825-2956	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$27,227	Each	10%	\$24,504	Other	F1
14706 825-2957	14706 825-2957	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$36,303	Each	10%	\$32,672	Other	F1
14706 825-2958	14706 825-2958	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$45,378	Each	10%	\$40,840	Other	F1
14706 825-2959	14706 825-2959	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$8,330	Each	10%	\$7,497	Other	F1
14706 825-2960	14706 825-2960	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$16,660	Each	10%	\$14,994	Other	F1
14706 825-2961	14706 825-2961	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$24,991	Each	10%	\$22,492	Other	F1
14706 825-2962	14706 825-2962	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$33,321	Each	10%	\$29,989	Other	F1
14706 825-2963	14706 825-2963	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$41,651	Each	10%	\$37,486	Other	F1
14706 825-2964	14706 825-2964	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$9,466	Each	10%	\$8,520	Other	F1
14706 825-2965	14706 825-2965	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$18,932	Each	10%	\$17,039	Other	F1
14706 825-2966	14706 825-2966	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$28,398	Each	10%	\$25,559	Other	F1
14706 825-2967	14706 825-2967	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$37,865	Each	10%	\$34,078	Other	F1
14706 825-2968	14706 825-2968	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$47,331	Each	10%	\$42,598	Other	F1
14706 825-2969	14706 825-2969	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$10,223	Each	10%	\$9,201	Other	F1
14706 825-2970	14706 825-2970	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$20,447	Each	10%	\$18,402	Other	F1
14706 825-2971	14706 825-2971	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$30,670	Each	10%	\$27,603	Other	F1
14706 825-2972	14706 825-2972	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$40,894	Each	10%	\$36,805	Other	F1
14706 825-2973	14706 825-2973	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$51,117	Each	10%	\$46,006	Other	F1
14706 825-8623	14706 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14706 825-8624	14706 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14706 828-7737	14706 828-7737	HyperConverged Infra	ProDeploy Plus: VCF on VxRail - Per Node Deploy	\$3,600	Each	10%	\$3,240	Other	F1
14706 828-8175	14706 828-8175	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12	\$1,965	Each	10%	\$1,769	Other	F1
14706 828-8176	14706 828-8176	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,757	Each	10%	\$1,581	Other	F1
14706 828-8177	14706 828-8177	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24	\$2,919	Each	10%	\$2,627	Other	F1
14706 828-8178	14706 828-8178	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$2,708	Each	10%	\$2,437	Other	F1
14706 828-8179	14706 828-8179	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36	\$3,995	Each	10%	\$3,596	Other	F1
14706 828-8180	14706 828-8180	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$3,777	Each	10%	\$3,399	Other	F1
14706 828-8181	14706 828-8181	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48	\$5,056	Each	10%	\$4,550	Other	F1
14706 828-8182	14706 828-8182	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$4,834	Each	10%	\$4,351	Other	F1
14706 828-8183	14706 828-8183	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$817	Each	10%	\$735	Other	F1
14706 828-8184	14706 828-8184	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15	\$1,022	Each	10%	\$920	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 828-8185	14706 828-8185	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$9,292	Each	10%	\$8,363	Other	F1
14706 828-8186	14706 828-8186	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$7,434	Each	10%	\$6,691	Other	F1
14706 828-8187	14706 828-8187	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$15,578	Each	10%	\$14,020	Other	F1
14706 828-8188	14706 828-8188	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$13,928	Each	10%	\$12,535	Other	F1
14706 828-8189	14706 828-8189	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$22,875	Each	10%	\$20,588	Other	F1
14706 828-8190	14706 828-8190	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$21,228	Each	10%	\$19,105	Other	F1
14706 828-8191	14706 828-8191	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$28,410	Each	10%	\$25,569	Other	F1
14706 828-8192	14706 828-8192	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$30,050	Each	10%	\$27,045	Other	F1
14706 828-8193	14706 828-8193	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$35,605	Each	10%	\$32,045	Other	F1
14706 828-8194	14706 828-8194	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$37,240	Each	10%	\$33,516	Other	F1
14706 828-8195	14706 828-8195	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,686	Each	10%	\$2,417	Other	F1
14706 828-8196	14706 828-8196	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,427	Each	10%	\$2,184	Other	F1
14706 828-8197	14706 828-8197	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,992	Each	10%	\$3,593	Other	F1
14706 828-8198	14706 828-8198	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,738	Each	10%	\$3,364	Other	F1
14706 828-8199	14706 828-8199	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,465	Each	10%	\$4,919	Other	F1
14706 828-8200	14706 828-8200	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,206	Each	10%	\$4,685	Other	F1
14706 828-8201	14706 828-8201	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,920	Each	10%	\$6,228	Other	F1
14706 828-8202	14706 828-8202	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,658	Each	10%	\$5,992	Other	F1
14706 828-8203	14706 828-8203	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,165	Each	10%	\$1,049	Other	F1
14706 828-8204	14706 828-8204	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,457	Each	10%	\$1,311	Other	F1
14706 828-8205	14706 828-8205	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$4,285	Each	10%	\$3,857	Other	F1
14706 828-8206	14706 828-8206	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$3,429	Each	10%	\$3,086	Other	F1
14706 828-8207	14706 828-8207	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$6,193	Each	10%	\$5,574	Other	F1
14706 828-8208	14706 828-8208	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$5,595	Each	10%	\$5,036	Other	F1
14706 828-8209	14706 828-8209	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$9,480	Each	10%	\$8,532	Other	F1
14706 828-8210	14706 828-8210	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$8,878	Each	10%	\$7,990	Other	F1
14706 828-8211	14706 828-8211	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$12,004	Each	10%	\$10,804	Other	F1
14706 828-8212	14706 828-8212	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$12,601	Each	10%	\$11,341	Other	F1
14706 828-8213	14706 828-8213	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$15,145	Each	10%	\$13,631	Other	F1
14706 828-8214	14706 828-8214	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$15,740	Each	10%	\$14,166	Other	F1
14706 828-8215	14706 828-8215	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,969	Each	10%	\$2,672	Other	F1
14706 828-8216	14706 828-8216	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,710	Each	10%	\$2,439	Other	F1
14706 828-8217	14706 828-8217	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$4,424	Each	10%	\$3,982	Other	F1
14706 828-8218	14706 828-8218	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years	\$4,177	Each	10%	\$3,759	Other	F1
14706 828-8219	14706 828-8219	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,064	Each	10%	\$5,458	Other	F1
14706 828-8220	14706 828-8220	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$5,814	Each	10%	\$5,233	Other	F1
14706 828-8221	14706 828-8221	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,686	Each	10%	\$6,917	Other	F1
14706 828-8222	14706 828-8222	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years	\$7,436	Each	10%	\$6,692	Other	F1
14706 828-8223	14706 828-8223	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,339	Each	10%	\$1,205	Other	F1
14706 828-8224	14706 828-8224	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,674	Each	10%	\$1,507	Other	F1
14706 828-8225	14706 828-8225	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,736	Each	10%	\$2,462	Other	F1
14706 828-8226	14706 828-8226	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,189	Each	10%	\$1,970	Other	F1
14706 828-8227	14706 828-8227	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$3,296	Each	10%	\$2,965	Other	F1
14706 828-8228	14706 828-8228	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$3,008	Each	10%	\$2,707	Other	F1
14706 828-8229	14706 828-8229	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$5,369	Each	10%	\$4,832	Other	F1
14706 828-8230	14706 828-8230	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$5,069	Each	10%	\$4,562	Other	F1
14706 828-8231	14706 828-8231	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$6,960	Each	10%	\$6,264	Other	F1
14706 828-8232	14706 828-8232	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$7,258	Each	10%	\$6,532	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14706 828-8233	14706 828-8233	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$8,867	Each	10%	\$7,980	Other	F1	
14706 828-8234	14706 828-8234	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$9,164	Each	10%	\$8,248	Other	F1	
14706 829-2699	14706 829-2699	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$8,137	Each	10%	\$7,324	Other	F1	
14706 829-2702	14706 829-2702	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,587	Each	10%	\$5,929	Other	F1	
14706 829-2705	14706 829-2705	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,626	Other	F1	
14706 829-2706	14706 829-2706	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other	F1	
14706 829-2707	14706 829-2707	HyperConverged Infra	Support-Maint 3 Years	\$5,419	Each	10%	\$4,877	Other	F1	
14706 829-2708	14706 829-2708	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,225	Each	10%	\$6,502	Other	F1	
14706 829-2709	14706 829-2709	HyperConverged Infra	Support-Maint 5 Years	\$9,031	Each	10%	\$8,128	Other	F1	
14706 829-2710	14706 829-2710	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$5,037	Each	10%	\$4,534	Other	F1	
14706 829-2714	14706 829-2714	HyperConverged Infra	Maintenance 39 Months	\$13,447	Each	10%	\$12,102	Other	F1	
14706 829-2715	14706 829-2715	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$17,584	Each	10%	\$15,826	Other	F1	
14706 829-2717	14706 829-2717	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$9,309	Each	10%	\$8,378	Other	F1	
14706 829-2720	14706 829-2720	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$5,172	Each	10%	\$4,655	Other	F1	
14706 829-2734	14706 829-2734	HyperConverged Infra	Software Support-Maint 27 Months	\$3,487	Each	10%	\$3,139	Other	F1	
14706 829-2735	14706 829-2735	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,937	Each	10%	\$1,744	Other	F1	
14706 829-2737	14706 829-2737	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$21,721	Each	10%	\$19,549	Other	F1	
14706 829-2741	14706 829-2741	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1	
14706 829-2742	14706 829-2742	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1	
14706 829-2743	14706 829-2743	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1	
14706 829-2744	14706 829-2744	HyperConverged Infra	Maintenance 4 Years	\$16,550	Each	10%	\$14,895	Other	F1	
14706 829-2745	14706 829-2745	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$2,258	Each	10%	\$2,032	Other	F1	
14706 829-2746	14706 829-2746	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 15 Months	\$625	Each	10%	\$562	Other	F1	
14706 829-2747	14706 829-2747	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 51 Months	\$1,125	Each	10%	\$1,012	Other	F1	
14706 829-2748	14706 829-2748	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 51 Months	\$2,125	Each	10%	\$1,912	Other	F1	
14706 829-2749	14706 829-2749	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$5,240	Each	10%	\$4,716	Other	F1	
14706 829-2750	14706 829-2750	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,897	Each	10%	\$8,907	Other	F1	
14706 829-2751	14706 829-2751	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$12,226	Each	10%	\$11,003	Other	F1	
14706 829-2752	14706 829-2752	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$11,643	Each	10%	\$10,479	Other	F1	
14706 829-2753	14706 829-2753	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 4 Years	\$1,500	Each	10%	\$1,350	Other	F1	
14706 829-2754	14706 829-2754	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$4,657	Each	10%	\$4,192	Other	F1	
14706 829-2755	14706 829-2755	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 4 Years	\$500	Each	10%	\$450	Other	F1	
14706 829-2756	14706 829-2756	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 4 Years	\$1,000	Each	10%	\$900	Other	F1	
14706 829-2757	14706 829-2757	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,329	Each	10%	\$2,096	Other	F1	
14706 829-2758	14706 829-2758	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 4 Years	\$2,000	Each	10%	\$1,800	Other	F1	
14706 829-2759	14706 829-2759	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,986	Each	10%	\$6,287	Other	F1	
14706 829-2760	14706 829-2760	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 5 Years	\$2,500	Each	10%	\$2,250	Other	F1	
14706 829-2761	14706 829-2761	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,315	Each	10%	\$8,383	Other	F1	
14706 829-2762	14706 829-2762	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1	
14706 829-2763	14706 829-2763	HyperConverged Infra	Software Support-Maint 4 Years	\$1,550	Each	10%	\$1,395	Other	F1	
14706 829-2764	14706 829-2764	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1	
14706 829-2765	14706 829-2765	HyperConverged Infra	Software Support-Maint 2 Years	\$4,650	Each	10%	\$4,185	Other	F1	
14706 829-2766	14706 829-2766	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%	\$4,185	Other	F1	
14706 829-2766	14706 829-2766	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$7,568	Each	10%	\$6,811	Other	F1	
14706 829-2769	14706 829-2769	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$7,568	Each	10%	\$6,811	Other	F1	
14706 829-2770	14706 829-2770	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,870	Each	10%	\$5,283	Other	F1	
14706 829-2772	14706 829-2772	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,676	Each	10%	\$6,909	Other	F1	
14706 829-2773	14706 829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1	
14706 829-2773	14706 829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%	\$18,618	Other	F1	
14706 829-2774	14706 829-2774	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$4,064	Each	10%	\$3,658	Other	F1	
14706 829-2775	14706 829-2775	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,482	Each	10%	\$8,534	Other	F1	
14706 829-2776	14706 829-2776	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,625	Each	10%	\$1,462	Other	F1	
14706 829-2777	14706 829-2777	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 4 Years	\$2,624	Each	10%	\$2,362	Other	F1	
14706 829-2778	14706 829-2778	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,911	Each	10%	\$2,620	Other	F1	
14706 829-2827	14706 829-2827	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 829-2828	14706 829-2828	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 39 Months	\$2,364	Each	10%	\$2,128	Other	F1
14706 829-2829	14706 829-2829	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 39 Months	\$3,793	Each	10%	\$3,414	Other	F1
14706 829-2830	14706 829-2830	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1
14706 829-2831	14706 829-2831	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%	\$3,127	Other	F1
14706 829-2832	14706 829-2832	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1
14706 829-2833	14706 829-2833	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%	\$4,551	Other	F1
14706 829-2834	14706 829-2834	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1
14706 829-2835	14706 829-2835	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1
14706 829-2836	14706 829-2836	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1
14706 829-2837	14706 829-2837	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 63 Months	\$8,687	Each	10%	\$7,818	Other	F1
14706 829-2838	14706 829-2838	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1
14706 829-2839	14706 829-2839	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1
14706 829-2840	14706 829-2840	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%	\$4,551	Other	F1
14706 829-2841	14706 829-2841	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 4 Years	\$6,950	Each	10%	\$6,255	Other	F1
14706 829-2842	14706 829-2842	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1
14706 829-2843	14706 829-2843	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1
14706 829-2844	14706 829-2844	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%	\$7,818	Other	F1
14706 829-2845	14706 829-2845	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1
14706 829-2846	14706 829-2846	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 1 Year	\$788	Each	10%	\$709	Other	F1
14706 829-2847	14706 829-2847	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
14706 829-2848	14706 829-2848	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 1 Year	\$1,737	Each	10%	\$1,564	Other	F1
14706 829-2849	14706 829-2849	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 3 Years	\$3,793	Each	10%	\$3,414	Other	F1
14706 829-2850	14706 829-2850	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1
14706 829-2851	14706 829-2851	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 2 Years	\$3,475	Each	10%	\$3,127	Other	F1
14706 829-2852	14706 829-2852	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 2 Years	\$2,529	Each	10%	\$2,276	Other	F1
14706 829-2871	14706 829-2871	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 27 Months	\$1,576	Each	10%	\$1,419	Other	F1
14706 829-2872	14706 829-2872	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 15 Months	\$1,264	Each	10%	\$1,138	Other	F1
14706 829-2873	14706 829-2873	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 15 Months	\$1,737	Each	10%	\$1,564	Other	F1
14706 829-2874	14706 829-2874	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 15 Months	\$788	Each	10%	\$709	Other	F1
14706 829-2875	14706 829-2875	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 829-2876	14706 829-2876	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2877	14706 829-2877	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2878	14706 829-2878	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2879	14706 829-2879	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2880	14706 829-2880	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 829-2881	14706 829-2881	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2882	14706 829-2882	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2883	14706 829-2883	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2884	14706 829-2884	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2885	14706 829-2885	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14706 829-2886	14706 829-2886	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2887	14706 829-2887	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2888	14706 829-2888	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2889	14706 829-2889	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14706 829-2890	14706 829-2890	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$4,268	Each	10%	\$3,841	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14706 829-2891	14706 829-2891	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$8,536	Each	10%	\$7,682	Other	F1	
14706 829-2892	14706 829-2892	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$12,804	Each	10%	\$11,524	Other	F1	
14706 829-2893	14706 829-2893	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$17,072	Each	10%	\$15,365	Other	F1	
14706 829-2894	14706 829-2894	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc	\$21,340	Each	10%	\$19,206	Other	F1	
14706 829-2895	14706 829-2895	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1	
14706 829-2896	14706 829-2896	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1	
14706 829-2897	14706 829-2897	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc	\$26,219	Each	10%	\$23,597	Other	F1	
14706 829-2898	14706 829-2898	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc	\$34,958	Each	10%	\$31,462	Other	F1	
14706 829-2899	14706 829-2899	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1	
14706 829-2900	14706 829-2900	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1	
14706 829-2901	14706 829-2901	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc	\$19,690	Each	10%	\$17,721	Other	F1	
14706 829-2902	14706 829-2902	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc	\$29,534	Each	10%	\$26,581	Other	F1	
14706 829-2903	14706 829-2903	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$39,379	Each	10%	\$35,441	Other	F1	
14706 829-2904	14706 829-2904	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$49,224	Each	10%	\$44,302	Other	F1	
14706 829-2929	14706 829-2929	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14706 829-2930	14706 829-2930	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14706 829-2931	14706 829-2931	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14706 829-2932	14706 829-2932	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14706 829-2933	14706 829-2933	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14706 829-2934	14706 829-2934	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1	
14706 829-2935	14706 829-2935	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1	
14706 829-2936	14706 829-2936	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1	
14706 829-2937	14706 829-2937	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1	
14706 829-2938	14706 829-2938	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1	
14706 829-2939	14706 829-2939	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$1,625	Each	10%	\$1,462	Other	F1	
14706 829-2940	14706 829-2940	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1	
14706 829-2941	14706 829-2941	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1	
14706 829-2942	14706 829-2942	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$6,499	Each	10%	\$5,849	Other	F1	
14706 829-2943	14706 829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$8,124	Each	10%	\$7,312	Other	F1	
14706 829-2944	14706 829-2944	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1	
14706 829-2945	14706 829-2945	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,062	Each	10%	\$3,656	Other	F1	
14706 829-2946	14706 829-2946	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1	
14706 829-2947	14706 829-2947	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other	F1	
14706 829-2948	14706 829-2948	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$10,155	Each	10%	\$9,140	Other	F1	
14706 829-2949	14706 829-2949	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1	
14706 829-2950	14706 829-2950	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other	F1	
14706 829-2951	14706 829-2951	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1	
14706 829-2952	14706 829-2952	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 4 Years	\$8,936	Each	10%	\$8,043	Other	F1	
14706 829-2953	14706 829-2953	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 5 Years	\$11,171	Each	10%	\$10,053	Other	F1	
14706 829-2954	14706 829-2954	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1	
14706 829-2955	14706 829-2955	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1	
14706 829-2956	14706 829-2956	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1	
14706 829-2957	14706 829-2957	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$9,749	Each	10%	\$8,774	Other	F1	
14706 829-2958	14706 829-2958	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$12,186	Each	10%	\$10,967	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14706 829-2995	14706 829-2995	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$1,625	Each	10%	\$1,462	Other	F1	
14706 829-2996	14706 829-2996	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$3,250	Each	10%	\$2,925	Other	F1	
14706 829-2997	14706 829-2997	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$4,874	Each	10%	\$4,387	Other	F1	
14706 829-2998	14706 829-2998	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$6,499	Each	10%	\$5,849	Other	F1	
14706 829-2999	14706 829-2999	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$8,124	Each	10%	\$7,312	Other	F1	
14706 829-3000	14706 829-3000	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$2,031	Each	10%	\$1,828	Other	F1	
14706 829-3001	14706 829-3001	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$4,062	Each	10%	\$3,656	Other	F1	
14706 829-3002	14706 829-3002	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$6,093	Each	10%	\$5,484	Other	F1	
14706 829-3003	14706 829-3003	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$8,124	Each	10%	\$7,312	Other	F1	
14706 829-3004	14706 829-3004	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 15Months	\$2,234	Each	10%	\$2,011	Other	F1	
14706 829-3005	14706 829-3005	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 27Months	\$4,468	Each	10%	\$4,021	Other	F1	
14706 829-3006	14706 829-3006	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 39Months	\$6,702	Each	10%	\$6,032	Other	F1	
14706 829-3007	14706 829-3007	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 51Months	\$8,936	Each	10%	\$8,043	Other	F1	
14706 829-3008	14706 829-3008	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 63Months	\$11,171	Each	10%	\$10,053	Other	F1	
14706 829-3010	14706 829-3010	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$2,437	Each	10%	\$2,193	Other	F1	
14706 829-3011	14706 829-3011	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$4,874	Each	10%	\$4,387	Other	F1	
14706 829-3012	14706 829-3012	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$7,312	Each	10%	\$6,580	Other	F1	
14706 829-3013	14706 829-3013	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 51Months	\$9,749	Each	10%	\$8,774	Other	F1	
14706 829-3014	14706 829-3014	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$12,186	Each	10%	\$10,967	Other	F1	
14706 838-8308	14706 838-8308	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8309	14706 838-8309	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8310	14706 838-8310	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8311	14706 838-8311	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8312	14706 838-8312	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8313	14706 838-8313	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8314	14706 838-8314	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8315	14706 838-8315	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8316	14706 838-8316	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8317	14706 838-8317	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8318	14706 838-8318	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8319	14706 838-8319	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8320	14706 838-8320	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8321	14706 838-8321	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8322	14706 838-8322	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8323	14706 838-8323	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1	
14706 838-8324	14706 838-8324	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1	
14706 838-8325	14706 838-8325	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1	
14706 838-8326	14706 838-8326	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1	
14706 838-8327	14706 838-8327	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1	
14706 838-8328	14706 838-8328	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1	
14706 838-8329	14706 838-8329	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1	
14706 838-8330	14706 838-8330	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1	
14706 838-8331	14706 838-8331	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1	
14706 838-8332	14706 838-8332	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1	
14706 838-8333	14706 838-8333	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1	
14706 838-8334	14706 838-8334	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1	
14706 838-8335	14706 838-8335	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1	
14706 838-8336	14706 838-8336	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1	
14706 838-8337	14706 838-8337	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I) ALJP Proposed Price/UoM (Calculated)	K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14706 838-8362	14706 838-8362	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8363	14706 838-8363	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14706 838-8364	14706 838-8364	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1	
14706 838-8365	14706 838-8365	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1	
14706 838-8366	14706 838-8366	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1	
14706 838-8367	14706 838-8367	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$177	Each	10%	\$159	Other	F1	
14706 838-8368	14706 838-8368	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$354	Each	10%	\$318	Other	F1	
14706 838-8369	14706 838-8369	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$530	Each	10%	\$477	Other	F1	
14706 838-8370	14706 838-8370	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$707	Each	10%	\$636	Other	F1	
14706 838-8371	14706 838-8371	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$884	Each	10%	\$796	Other	F1	
14706 839-0641	14706 839-0641	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1	
14706 839-0642	14706 839-0642	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,438	Each	10%	\$13,894	Other	F1	
14706 839-0643	14706 839-0643	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1	
14706 839-0644	14706 839-0644	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1	
14706 839-0645	14706 839-0645	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1	
14706 839-0646	14706 839-0646	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1	
14706 839-0647	14706 839-0647	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1	
14706 839-0648	14706 839-0648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1	
14706 839-0649	14706 839-0649	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1	
14706 839-0650	14706 839-0650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1	
14706 839-0651	14706 839-0651	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1	
14706 839-0652	14706 839-0652	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1	
14706 839-0653	14706 839-0653	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1	
14706 839-0654	14706 839-0654	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1	
14706 839-0655	14706 839-0655	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1	
14706 839-0656	14706 839-0656	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1	
14706 839-0657	14706 839-0657	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1	
14706 839-0658	14706 839-0658	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1	
14706 839-0659	14706 839-0659	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1	
14706 839-0664	14706 839-0664	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1	
14706 839-0665	14706 839-0665	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1	
14706 839-0666	14706 839-0666	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1	
14706 839-0667	14706 839-0667	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1	
14706 839-0668	14706 839-0668	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1	
14706 839-0669	14706 839-0669	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1	
14706 839-0670	14706 839-0670	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1	
14706 839-0671	14706 839-0671	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1	
14706 839-0672	14706 839-0672	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1	
14706 839-0673	14706 839-0673	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1	
14706 839-0674	14706 839-0674	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1	
14706 839-0675	14706 839-0675	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1	
14706 839-0676	14706 839-0676	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1	
14706 839-0677	14706 839-0677	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1	
14706 839-0678	14706 839-0678	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 839-0679	14706 839-0679	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
14706 839-0680	14706 839-0680	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
14706 839-0681	14706 839-0681	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
14706 839-0682	14706 839-0682	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
14706 839-0683	14706 839-0683	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
14706 839-0688	14706 839-0688	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
14706 839-0689	14706 839-0689	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
14706 839-0690	14706 839-0690	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$15,438	Each	10%	\$13,894	Other	F1
14706 839-0691	14706 839-0691	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
14706 839-0692	14706 839-0692	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
14706 839-0693	14706 839-0693	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
14706 839-0694	14706 839-0694	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
14706 839-0695	14706 839-0695	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$30,024	Each	10%	\$27,022	Other	F1
14706 839-0696	14706 839-0696	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$37,245	Each	10%	\$33,521	Other	F1
14706 839-0697	14706 839-0697	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$9,341	Each	10%	\$8,407	Other	F1
14706 839-0698	14706 839-0698	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$22,825	Each	10%	\$20,543	Other	F1
14706 839-0699	14706 839-0699	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,830	Each	10%	\$12,447	Other	F1
14706 839-0700	14706 839-0700	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
14706 839-0701	14706 839-0701	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
14706 839-0702	14706 839-0702	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
14706 839-0703	14706 839-0703	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
14706 839-0704	14706 839-0704	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1
14706 839-0705	14706 839-0705	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
14706 839-0706	14706 839-0706	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1
14706 839-0707	14706 839-0707	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
14706 839-0712	14706 839-0712	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
14706 839-4805	14706 839-4805	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,937	Each	10%	\$6,243	Other	F1
14706 839-4806	14706 839-4806	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
14706 839-4807	14706 839-4807	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,458	Each	10%	\$3,112	Other	F1
14706 839-4808	14706 839-4808	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,717	Each	10%	\$6,946	Other	F1
14706 839-4809	14706 839-4809	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1
14706 839-4810	14706 839-4810	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1
14706 839-4811	14706 839-4811	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
14706 839-4812	14706 839-4812	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,616	Each	10%	\$5,054	Other	F1
14706 839-4813	14706 839-4813	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
14706 839-4814	14706 839-4814	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,436	Each	10%	\$3,092	Other	F1
14706 839-4815	14706 839-4815	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$7,263	Each	10%	\$6,537	Other	F1
14706 839-4816	14706 839-4816	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,499	Each	10%	\$3,150	Other	F1
14706 839-4817	14706 839-4817	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,550	Each	10%	\$4,995	Other	F1
14706 839-4818	14706 839-4818	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$7,627	Each	10%	\$6,864	Other	F1
14706 839-4819	14706 839-4819	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$4,323	Each	10%	\$3,891	Other	F1
14706 839-4820	14706 839-4820	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
14706 839-4821	14706 839-4821	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
14706 839-4822	14706 839-4822	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1
14706 839-4823	14706 839-4823	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1
14706 839-4824	14706 839-4824	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$659	Each	10%	\$593	Other	F1
14706 839-4825	14706 839-4825	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,181	Each	10%	\$1,063	Other	F1
14706 839-4826	14706 839-4826	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1
14706 839-4827	14706 839-4827	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,605	Each	10%	\$2,345	Other	F1
14706 839-4828	14706 839-4828	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
14706 839-4829	14706 839-4829	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1	
14706 839-4830	14706 839-4830	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1	
14706 839-4831	14706 839-4831	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,127	Each	10%	\$1,914	Other	F1	
14706 839-4832	14706 839-4832	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,413	Each	10%	\$3,071	Other	F1	
14706 839-4833	14706 839-4833	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1	
14706 839-4834	14706 839-4834	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1	
14706 839-4835	14706 839-4835	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,942	Each	10%	\$9,848	Other	F1	
14706 839-4836	14706 839-4836	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
14706 839-4837	14706 839-4837	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1	
14706 839-4838	14706 839-4838	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1	
14706 839-4839	14706 839-4839	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1	
14706 839-4840	14706 839-4840	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,270	Each	10%	\$2,043	Other	F1	
14706 839-4841	14706 839-4841	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1	
14706 839-4842	14706 839-4842	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,896	Each	10%	\$1,706	Other	F1	
14706 839-4843	14706 839-4843	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,690	Each	10%	\$4,221	Other	F1	
14706 839-4844	14706 839-4844	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,482	Each	10%	\$1,334	Other	F1	
14706 839-4845	14706 839-4845	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1	
14706 839-4846	14706 839-4846	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,721	Each	10%	\$4,249	Other	F1	
14706 839-4847	14706 839-4847	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,676	Each	10%	\$2,408	Other	F1	
14706 839-4848	14706 839-4848	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,652	Each	10%	\$1,487	Other	F1	
14706 839-4849	14706 839-4849	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1	
14706 839-4850	14706 839-4850	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,764	Other	F1	
14706 839-4851	14706 839-4851	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1	
14706 839-4852	14706 839-4852	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,774	Each	10%	\$6,097	Other	F1	
14706 839-4853	14706 839-4853	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1	
14706 839-4854	14706 839-4854	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1	
14706 839-4855	14706 839-4855	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1	
14706 839-4856	14706 839-4856	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1	
14706 839-4857	14706 839-4857	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,378	Each	10%	\$2,141	Other	F1	
14706 839-4858	14706 839-4858	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1	
14706 839-4859	14706 839-4859	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1	
14706 839-4860	14706 839-4860	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1	
14706 839-4861	14706 839-4861	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1	
14706 839-4862	14706 839-4862	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1	
14706 839-4863	14706 839-4863	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,902	Each	10%	\$5,311	Other	F1	
14706 839-4864	14706 839-4864	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1	
14706 839-4865	14706 839-4865	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1	
14706 839-4866	14706 839-4866	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1	
14706 839-4867	14706 839-4867	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,858	Each	10%	\$7,972	Other	F1	
14706 839-4868	14706 839-4868	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,086	Each	10%	\$3,677	Other	F1	
14706 839-4869	14706 839-4869	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,963	Each	10%	\$7,166	Other	F1	
14706 839-4870	14706 839-4870	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1	
14706 839-4871	14706 839-4871	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1	
14706 839-4872	14706 839-4872	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1	
14706 839-4873	14706 839-4873	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,962	Each	10%	\$4,466	Other	F1	
14706 839-4874	14706 839-4874	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,174	Each	10%	\$5,557	Other	F1	
14706 839-4875	14706 839-4875	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
14706 839-4876	14706 839-4876	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,929	Each	10%	\$4,436	Other	F1
14706 839-4877	14706 839-4877	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,800	Each	10%	\$2,520	Other	F1
14706 839-4878	14706 839-4878	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,493	Each	10%	\$4,043	Other	F1
14706 839-4933	14706 839-4933	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,017	Each	10%	\$3,615	Other	F1
14706 839-4934	14706 839-4934	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1
14706 839-4935	14706 839-4935	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,294	Each	10%	\$3,865	Other	F1
14706 839-4936	14706 839-4936	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,446	Each	10%	\$5,801	Other	F1
14706 839-4937	14706 839-4937	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1
14706 839-4938	14706 839-4938	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,973	Each	10%	\$2,676	Other	F1
14706 839-4939	14706 839-4939	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,141	Each	10%	\$1,927	Other	F1
14706 839-4940	14706 839-4940	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
14706 839-4941	14706 839-4941	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,269	Each	10%	\$2,942	Other	F1
14706 839-4942	14706 839-4942	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1
14706 839-4943	14706 839-4943	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,853	Each	10%	\$1,667	Other	F1
14706 839-4944	14706 839-4944	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1
14706 839-4945	14706 839-4945	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,029	Each	10%	\$926	Other	F1
14706 839-4946	14706 839-4946	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
14706 839-4947	14706 839-4947	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
14706 839-4948	14706 839-4948	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,533	Each	10%	\$8,580	Other	F1
14706 839-4949	14706 839-4949	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,209	Each	10%	\$5,588	Other	F1
14706 839-4950	14706 839-4950	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1
14706 839-4951	14706 839-4951	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,299	Each	10%	\$6,569	Other	F1
14706 839-4952	14706 839-4952	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1
14706 839-4953	14706 839-4953	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1
14706 839-4954	14706 839-4954	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1
14706 839-4955	14706 839-4955	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,738	Each	10%	\$1,564	Other	F1
14706 839-4956	14706 839-4956	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,299	Each	10%	\$3,869	Other	F1
14706 839-4957	14706 839-4957	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1
14706 839-4958	14706 839-4958	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1
14706 839-4959	14706 839-4959	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1
14706 839-4960	14706 839-4960	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1
14706 839-4961	14706 839-4961	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,093	Each	10%	\$975	Other	F1
14706 839-4962	14706 839-4962	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1
14706 839-4963	14706 839-4963	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,120	Each	10%	\$7,308	Other	F1
14706 839-4964	14706 839-4964	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,548	Each	10%	\$4,094	Other	F1
14706 839-4965	14706 839-4965	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,909	Each	10%	\$5,318	Other	F1
14706 839-4966	14706 839-4966	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1
14706 839-4967	14706 839-4967	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,682	Each	10%	\$3,314	Other	F1
14706 839-4968	14706 839-4968	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,816	Each	10%	\$2,534	Other	F1
14706 839-4969	14706 839-4969	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,128	Each	10%	\$2,815	Other	F1
14706 839-4970	14706 839-4970	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,031	Each	10%	\$9,028	Other	F1
14706 839-4971	14706 839-4971	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,518	Each	10%	\$4,067	Other	F1
14706 839-4972	14706 839-4972	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1
14706 839-4973	14706 839-4973	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,388	Each	10%	\$2,149	Other	F1
14706 839-4974	14706 839-4974	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1
14706 839-4993	14706 839-4993	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,949	Each	10%	\$1,754	Other	F1
14706 839-4994	14706 839-4994	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1
14706 839-4995	14706 839-4995	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%	\$1,720	Other	F1
14706 839-4996	14706 839-4996	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1
14706 839-4997	14706 839-4997	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,810	Each	10%	\$8,829	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Source	UoM					
14706 839-4998	14706 839-4998	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$7,941	Each	10%	\$7,147	Other	F1	
14706 839-4999	14706 839-4999	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
14706 839-5000	14706 839-5000	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,204	Each	10%	\$3,784	Other	F1	
14706 839-5001	14706 839-5001	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1	
14706 839-5002	14706 839-5002	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
14706 839-5003	14706 839-5003	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1	
14706 839-5004	14706 839-5004	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,255	Each	10%	\$4,730	Other	F1	
14706 839-5005	14706 839-5005	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,927	Each	10%	\$8,934	Other	F1	
14706 839-5006	14706 839-5006	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1	
14706 839-5007	14706 839-5007	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$9,830	Each	10%	\$8,847	Other	F1	
14706 839-5008	14706 839-5008	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,987	Each	10%	\$7,188	Other	F1	
14706 839-5009	14706 839-5009	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$7,373	Each	10%	\$6,635	Other	F1	
14706 839-5010	14706 839-5010	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,902	Each	10%	\$11,612	Other	F1	
14706 839-5011	14706 839-5011	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1	
14706 839-5012	14706 839-5012	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,394	Each	10%	\$10,255	Other	F1	
14706 839-5013	14706 839-5013	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1	
14706 839-5014	14706 839-5014	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,075	Each	10%	\$12,667	Other	F1	
14706 839-5015	14706 839-5015	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,713	Each	10%	\$7,842	Other	F1	
14706 839-5016	14706 839-5016	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1	
14706 839-5041	14706 839-5041	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1	
14706 839-5042	14706 839-5042	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1	
14706 839-5043	14706 839-5043	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1	
14706 839-5044	14706 839-5044	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,073	Each	10%	\$5,465	Other	F1	
14706 839-5045	14706 839-5045	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1	
14706 839-5046	14706 839-5046	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,920	Each	10%	\$2,628	Other	F1	
14706 839-5047	14706 839-5047	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1	
14706 839-5048	14706 839-5048	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,591	Each	10%	\$6,832	Other	F1	
14706 839-5049	14706 839-5049	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,262	Each	10%	\$11,036	Other	F1	
14706 839-5050	14706 839-5050	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$7,007	Each	10%	\$6,306	Other	F1	
14706 839-5051	14706 839-5051	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,765	Other	F1	
14706 839-5052	14706 839-5052	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1	
14706 839-5053	14706 839-5053	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc	\$5,529	Each	10%	\$4,976	Other	F1	
14706 839-5054	14706 839-5054	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,444	Each	10%	\$9,400	Other	F1	
14706 839-5055	14706 839-5055	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1	
14706 839-5056	14706 839-5056	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1	
14706 839-5057	14706 839-5057	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1	
14706 839-5058	14706 839-5058	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,032	Each	10%	\$5,429	Other	F1	
14706 839-5059	14706 839-5059	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1	
14706 839-5060	14706 839-5060	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$3,351	Each	10%	\$3,016	Other	F1	
14706 839-5073	14706 839-5073	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$22,915	Each	10%	\$20,624	Other	F1	
14706 839-5074	14706 839-5074	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$21,979	Each	10%	\$19,781	Other	F1	
14706 839-5075	14706 839-5075	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$18,419	Each	10%	\$16,577	Other	F1	
14706 839-5076	14706 839-5076	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$17,479	Each	10%	\$15,731	Other	F1	
14706 839-5077	14706 839-5077	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$12,993	Each	10%	\$11,694	Other	F1	
14706 839-5078	14706 839-5078	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$13,939	Each	10%	\$12,545	Other	F1	
14706 839-5079	14706 839-5079	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$8,364	Each	10%	\$7,528	Other	F1	
14706 839-5080	14706 839-5080	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$9,307	Each	10%	\$8,376	Other	F1	
14706 839-5081	14706 839-5081	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$4,770	Each	10%	\$4,293	Other	F1	
14706 839-5082	14706 839-5082	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$5,962	Each	10%	\$5,365	Other	F1	
14706 839-5083	14706 839-5083	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,296	Each	10%	\$1,166	Other	F1	
14706 839-5084	14706 839-5084	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,037	Each	10%	\$933	Other	F1	
14706 839-5085	14706 839-5085	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,017	Each	10%	\$5,415	Other	F1	
14706 839-5086	14706 839-5086	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,273	Each	10%	\$5,646	Other	F1	
14706 839-5087	14706 839-5087	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,710	Each	10%	\$4,239	Other	F1	
14706 839-5088	14706 839-5088	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,963	Each	10%	\$4,467	Other	F1	
14706 839-5089	14706 839-5089	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,390	Each	10%	\$3,051	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 839-5090	14706 839-5090	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,636	Each	10%	\$3,272	Other	F1
14706 839-5091	14706 839-5091	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,212	Each	10%	\$1,991	Other	F1
14706 839-5092	14706 839-5092	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,462	Each	10%	\$2,216	Other	F1
14706 839-5093	14706 839-5093	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$31,893	Each	10%	\$28,704	Other	F1
14706 839-5094	14706 839-5094	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$30,544	Each	10%	\$27,490	Other	F1
14706 839-5095	14706 839-5095	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$25,682	Each	10%	\$23,114	Other	F1
14706 839-5096	14706 839-5096	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$24,329	Each	10%	\$21,896	Other	F1
14706 839-5097	14706 839-5097	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$18,129	Each	10%	\$16,316	Other	F1
14706 839-5098	14706 839-5098	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$19,490	Each	10%	\$17,541	Other	F1
14706 839-5099	14706 839-5099	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$11,779	Each	10%	\$10,601	Other	F1
14706 839-5100	14706 839-5100	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$13,140	Each	10%	\$11,826	Other	F1
14706 839-5101	14706 839-5101	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$6,505	Each	10%	\$5,855	Other	F1
14706 839-5102	14706 839-5102	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$8,132	Each	10%	\$7,319	Other	F1
14706 839-5103	14706 839-5103	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,347	Each	10%	\$1,212	Other	F1
14706 839-5104	14706 839-5104	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,078	Each	10%	\$970	Other	F1
14706 839-5105	14706 839-5105	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,295	Each	10%	\$5,666	Other	F1
14706 839-5106	14706 839-5106	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,573	Each	10%	\$5,916	Other	F1
14706 839-5107	14706 839-5107	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,926	Each	10%	\$4,433	Other	F1
14706 839-5108	14706 839-5108	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,200	Each	10%	\$4,680	Other	F1
14706 839-5109	14706 839-5109	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,543	Each	10%	\$3,189	Other	F1
14706 839-5110	14706 839-5110	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,809	Each	10%	\$3,428	Other	F1
14706 839-5111	14706 839-5111	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,310	Each	10%	\$2,079	Other	F1
14706 839-5112	14706 839-5112	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,576	Each	10%	\$2,318	Other	F1
14706 839-5113	14706 839-5113	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$52,519	Each	10%	\$47,267	Other	F1
14706 839-5114	14706 839-5114	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$50,156	Each	10%	\$45,140	Other	F1
14706 839-5115	14706 839-5115	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$42,418	Each	10%	\$38,176	Other	F1
14706 839-5116	14706 839-5116	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$40,050	Each	10%	\$36,045	Other	F1
14706 839-5117	14706 839-5117	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,956	Each	10%	\$26,960	Other	F1
14706 839-5118	14706 839-5118	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$32,331	Each	10%	\$29,098	Other	F1
14706 839-5119	14706 839-5119	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,750	Each	10%	\$17,775	Other	F1
14706 839-5120	14706 839-5120	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$22,129	Each	10%	\$19,916	Other	F1
14706 839-5121	14706 839-5121	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,334	Each	10%	\$9,301	Other	F1
14706 839-5122	14706 839-5122	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,917	Each	10%	\$11,625	Other	F1
14706 839-5123	14706 839-5123	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$986	Each	10%	\$887	Other	F1
14706 839-5124	14706 839-5124	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$789	Each	10%	\$710	Other	F1
14706 839-5125	14706 839-5125	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$4,668	Each	10%	\$4,201	Other	F1
14706 839-5126	14706 839-5126	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,888	Each	10%	\$4,399	Other	F1
14706 839-5127	14706 839-5127	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,651	Each	10%	\$3,286	Other	F1
14706 839-5128	14706 839-5128	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,867	Each	10%	\$3,480	Other	F1
14706 839-5129	14706 839-5129	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,623	Each	10%	\$2,361	Other	F1
14706 839-5130	14706 839-5130	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$2,831	Each	10%	\$2,548	Other	F1
14706 839-5131	14706 839-5131	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,706	Each	10%	\$1,535	Other	F1
14706 839-5132	14706 839-5132	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,911	Each	10%	\$1,720	Other	F1
14706 839-5133	14706 839-5133	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1 Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 839-5134	14706 839-5134	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14706 839-5171	14706 839-5171	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$25,487	Each	10%	\$22,938	Other	F1
14706 839-5172	14706 839-5172	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$24,443	Each	10%	\$21,999	Other	F1
14706 839-5173	14706 839-5173	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$20,509	Each	10%	\$18,458	Other	F1
14706 839-5174	14706 839-5174	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$19,461	Each	10%	\$17,515	Other	F1
14706 839-5175	14706 839-5175	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,495	Each	10%	\$13,046	Other	F1
14706 839-5176	14706 839-5176	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$15,553	Each	10%	\$13,998	Other	F1
14706 839-5177	14706 839-5177	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,357	Each	10%	\$8,421	Other	F1
14706 839-5178	14706 839-5178	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,413	Each	10%	\$9,372	Other	F1
14706 839-5179	14706 839-5179	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,217	Each	10%	\$4,695	Other	F1
14706 839-5180	14706 839-5180	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,522	Each	10%	\$5,870	Other	F1
14706 839-5181	14706 839-5181	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,396	Each	10%	\$1,256	Other	F1
14706 839-5182	14706 839-5182	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,117	Each	10%	\$1,005	Other	F1
14706 839-5183	14706 839-5183	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,112	Each	10%	\$5,501	Other	F1
14706 839-5184	14706 839-5184	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,373	Each	10%	\$5,736	Other	F1
14706 839-5185	14706 839-5185	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,760	Each	10%	\$4,284	Other	F1
14706 839-5186	14706 839-5186	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,016	Each	10%	\$4,514	Other	F1
14706 839-5187	14706 839-5187	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,391	Each	10%	\$3,052	Other	F1
14706 839-5188	14706 839-5188	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,638	Each	10%	\$3,274	Other	F1
14706 839-5189	14706 839-5189	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,195	Each	10%	\$1,976	Other	F1
14706 839-5190	14706 839-5190	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,443	Each	10%	\$2,199	Other	F1
14706 839-5191	14706 839-5191	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$18,100	Each	10%	\$16,290	Other	F1
14706 839-5192	14706 839-5192	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$17,440	Each	10%	\$15,696	Other	F1
14706 839-5193	14706 839-5193	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$14,476	Each	10%	\$13,028	Other	F1
14706 839-5194	14706 839-5194	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$13,812	Each	10%	\$12,431	Other	F1
14706 839-5195	14706 839-5195	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$10,209	Each	10%	\$9,188	Other	F1
14706 839-5196	14706 839-5196	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$10,880	Each	10%	\$9,792	Other	F1
14706 839-5197	14706 839-5197	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$7,025	Each	10%	\$6,323	Other	F1
14706 839-5198	14706 839-5198	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$6,362	Each	10%	\$5,726	Other	F1
14706 839-5199	14706 839-5199	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$4,915	Each	10%	\$4,424	Other	F1
14706 839-5200	14706 839-5200	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,932	Each	10%	\$3,539	Other	F1
14706 839-5201	14706 839-5201	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$8,890	Each	10%	\$8,001	Other	F1
14706 839-5202	14706 839-5202	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$6,995	Each	10%	\$6,296	Other	F1
14706 839-5203	14706 839-5203	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$5,073	Each	10%	\$4,566	Other	F1
14706 839-5204	14706 839-5204	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,409	Each	10%	\$3,068	Other	F1
14706 839-5205	14706 839-5205	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$1,983	Each	10%	\$1,785	Other	F1
14706 839-5206	14706 839-5206	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,587	Each	10%	\$1,428	Other	F1
14706 839-5207	14706 839-5207	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,566	Each	10%	\$7,709	Other	F1
14706 839-5208	14706 839-5208	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,675	Each	10%	\$6,008	Other	F1
14706 839-5209	14706 839-5209	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,760	Each	10%	\$4,284	Other	F1
14706 839-5210	14706 839-5210	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,068	Each	10%	\$2,779	Other	F1
14706 839-5211	14706 839-5211	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$15,858	Each	10%	\$14,272	Other	F1
14706 839-5212	14706 839-5212	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$15,243	Each	10%	\$13,719	Other	F1
14706 839-5213	14706 839-5213	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$12,707	Each	10%	\$11,436	Other	F1
14706 839-5214	14706 839-5214	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$12,091	Each	10%	\$10,882	Other	F1
14706 839-5215	14706 839-5215	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$8,951	Each	10%	\$8,056	Other	F1
14706 839-5216	14706 839-5216	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$9,572	Each	10%	\$8,615	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Source	UoM		Proposed Discount(%)	Calculated Column			
14706 839-5217	14706 839-5217	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$5,673	Each	10%		\$5,106	Other	F1	
14706 839-5218	14706 839-5218	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$6,289	Each	10%		\$5,660	Other	F1	
14706 839-5219	14706 839-5219	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$3,403	Each	10%		\$3,063	Other	F1	
14706 839-5220	14706 839-5220	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$4,253	Each	10%		\$3,828	Other	F1	
14706 839-5221	14706 839-5221	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,012	Each	10%		\$911	Other	F1	
14706 839-5222	14706 839-5222	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,819	Each	10%		\$5,237	Other	F1	
14706 839-5223	14706 839-5223	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,054	Each	10%		\$5,449	Other	F1	
14706 839-5224	14706 839-5224	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,557	Each	10%		\$4,101	Other	F1	
14706 839-5225	14706 839-5225	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,790	Each	10%		\$4,311	Other	F1	
14706 839-5226	14706 839-5226	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,282	Each	10%		\$2,954	Other	F1	
14706 839-5227	14706 839-5227	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,510	Each	10%		\$3,159	Other	F1	
14706 839-5228	14706 839-5228	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,145	Each	10%		\$1,931	Other	F1	
14706 839-5229	14706 839-5229	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,266	Each	10%		\$1,139	Other	F1	
14706 839-5230	14706 839-5230	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,379	Each	10%		\$2,141	Other	F1	
14706 839-5231	14706 839-5231	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$35,297	Each	10%		\$31,767	Other	F1	
14706 839-5232	14706 839-5232	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$33,803	Each	10%		\$30,423	Other	F1	
14706 839-5233	14706 839-5233	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$28,446	Each	10%		\$25,601	Other	F1	
14706 839-5234	14706 839-5234	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$26,946	Each	10%		\$24,251	Other	F1	
14706 839-5235	14706 839-5235	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$20,107	Each	10%		\$18,096	Other	F1	
14706 839-5236	14706 839-5236	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$21,618	Each	10%		\$19,456	Other	F1	
14706 839-5237	14706 839-5237	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$13,087	Each	10%		\$11,778	Other	F1	
14706 839-5238	14706 839-5238	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$14,599	Each	10%		\$13,139	Other	F1	
14706 839-5239	14706 839-5239	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$7,109	Each	10%		\$6,398	Other	F1	
14706 839-5240	14706 839-5240	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$8,886	Each	10%		\$7,997	Other	F1	
14706 839-5241	14706 839-5241	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,455	Each	10%		\$1,310	Other	F1	
14706 839-5242	14706 839-5242	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,164	Each	10%		\$1,048	Other	F1	
14706 839-5243	14706 839-5243	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,397	Each	10%		\$5,757	Other	F1	
14706 839-5244	14706 839-5244	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,680	Each	10%		\$6,012	Other	F1	
14706 839-5245	14706 839-5245	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,981	Each	10%		\$4,483	Other	F1	
14706 839-5246	14706 839-5246	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,258	Each	10%		\$4,732	Other	F1	
14706 839-5247	14706 839-5247	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,547	Each	10%		\$3,192	Other	F1	
14706 839-5248	14706 839-5248	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,814	Each	10%		\$3,433	Other	F1	
14706 839-5249	14706 839-5249	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,295	Each	10%		\$2,066	Other	F1	
14706 839-5250	14706 839-5250	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,560	Each	10%		\$2,304	Other	F1	
14706 839-5251	14706 839-5251	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$26,452	Each	10%		\$23,807	Other	F1	
14706 839-5252	14706 839-5252	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$25,425	Each	10%		\$22,883	Other	F1	
14706 839-5253	14706 839-5253	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$21,231	Each	10%		\$19,108	Other	F1	
14706 839-5254	14706 839-5254	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$20,198	Each	10%		\$18,178	Other	F1	
14706 839-5255	14706 839-5255	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$14,997	Each	10%		\$13,497	Other	F1	
14706 839-5256	14706 839-5256	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,040	Each	10%		\$14,436	Other	F1	
14706 839-5257	14706 839-5257	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$10,580	Each	10%		\$9,522	Other	F1	
14706 839-5258	14706 839-5258	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$9,541	Each	10%		\$8,587	Other	F1	
14706 839-5259	14706 839-5259	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$6,949	Each	10%		\$6,254	Other	F1	
14706 839-5260	14706 839-5260	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,559	Each	10%		\$5,003	Other	F1	
14706 839-5261	14706 839-5261	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,327	Each	10%		\$8,394	Other	F1	
14706 839-5262	14706 839-5262	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,340	Each	10%		\$6,606	Other	F1	
14706 839-5263	14706 839-5263	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,324	Each	10%		\$4,792	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14706 839-5264	14706 839-5264	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,577	Each	10%	\$3,219	Other	F1
14706 839-5265	14706 839-5265	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$2,060	Each	10%	\$1,854	Other	F1
14706 839-5266	14706 839-5266	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,648	Each	10%	\$1,483	Other	F1
14706 839-5267	14706 839-5267	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,964	Each	10%	\$8,068	Other	F1
14706 839-5268	14706 839-5268	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,983	Each	10%	\$6,285	Other	F1
14706 839-5269	14706 839-5269	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,977	Each	10%	\$4,479	Other	F1
14706 839-5270	14706 839-5270	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$3,226	Each	10%	\$2,903	Other	F1
14706 839-5271	14706 839-5271	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$22,616	Each	10%	\$20,354	Other	F1
14706 839-5272	14706 839-5272	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$21,695	Each	10%	\$19,526	Other	F1
14706 839-5273	14706 839-5273	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$18,174	Each	10%	\$16,357	Other	F1
14706 839-5274	14706 839-5274	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$17,250	Each	10%	\$15,525	Other	F1
14706 839-5275	14706 839-5275	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$12,820	Each	10%	\$11,538	Other	F1
14706 839-5276	14706 839-5276	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$13,750	Each	10%	\$12,375	Other	F1
14706 839-5277	14706 839-5277	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$8,245	Each	10%	\$7,421	Other	F1
14706 839-5278	14706 839-5278	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$9,172	Each	10%	\$8,255	Other	F1
14706 839-5279	14706 839-5279	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,717	Each	10%	\$4,245	Other	F1
14706 839-5280	14706 839-5280	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,895	Each	10%	\$5,306	Other	F1
14706 839-5281	14706 839-5281	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,049	Each	10%	\$944	Other	F1
14706 839-5282	14706 839-5282	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,085	Each	10%	\$5,477	Other	F1
14706 839-5283	14706 839-5283	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,343	Each	10%	\$5,709	Other	F1
14706 839-5284	14706 839-5284	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,764	Each	10%	\$4,288	Other	F1
14706 839-5285	14706 839-5285	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,019	Each	10%	\$4,517	Other	F1
14706 839-5286	14706 839-5286	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,429	Each	10%	\$3,086	Other	F1
14706 839-5287	14706 839-5287	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,677	Each	10%	\$3,309	Other	F1
14706 839-5288	14706 839-5288	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,238	Each	10%	\$2,014	Other	F1
14706 839-5289	14706 839-5289	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,312	Each	10%	\$1,181	Other	F1
14706 839-5290	14706 839-5290	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,489	Each	10%	\$2,240	Other	F1
14706 839-5291	14706 839-5291	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$57,659	Each	10%	\$51,893	Other	F1
14706 839-5292	14706 839-5292	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$55,064	Each	10%	\$49,558	Other	F1
14706 839-5293	14706 839-5293	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$46,583	Each	10%	\$41,925	Other	F1
14706 839-5294	14706 839-5294	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$43,982	Each	10%	\$39,584	Other	F1
14706 839-5295	14706 839-5295	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,914	Each	10%	\$29,623	Other	F1
14706 839-5296	14706 839-5296	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$36,525	Each	10%	\$31,973	Other	F1
14706 839-5297	14706 839-5297	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,712	Each	10%	\$19,541	Other	F1
14706 839-5298	14706 839-5298	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$24,327	Each	10%	\$21,894	Other	F1
14706 839-5299	14706 839-5299	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,277	Each	10%	\$10,149	Other	F1
14706 839-5300	14706 839-5300	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$14,096	Each	10%	\$12,686	Other	F1
14706 839-5301	14706 839-5301	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,071	Each	10%	\$964	Other	F1
14706 839-5302	14706 839-5302	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$857	Each	10%	\$771	Other	F1
14706 839-5303	14706 839-5303	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,748	Each	10%	\$4,273	Other	F1
14706 839-5304	14706 839-5304	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,972	Each	10%	\$4,475	Other	F1
14706 839-5305	14706 839-5305	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,696	Each	10%	\$3,326	Other	F1
14706 839-5306	14706 839-5306	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,914	Each	10%	\$3,523	Other	F1
14706 839-5307	14706 839-5307	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,630	Each	10%	\$2,367	Other	F1
14706 839-5308	14706 839-5308	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,839	Each	10%	\$2,555	Other	F1
14706 839-5309	14706 839-5309	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,698	Each	10%	\$1,528	Other	F1
14706 839-5310	14706 839-5310	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,903	Each	10%	\$1,713	Other	F1
14706 839-5311	14706 839-5311	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,040	Each	10%	\$42,336	Other	F1
14706 839-5312	14706 839-5312	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,999	Each	10%	\$40,499	Other	F1
14706 839-5313	14706 839-5313	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$37,948	Each	10%	\$34,153	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 839-5314	14706 839-5314	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,901	Each	10%	\$32,311	Other	F1
14706 839-5315	14706 839-5315	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,821	Each	10%	\$24,139	Other	F1
14706 839-5316	14706 839-5316	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$28,880	Each	10%	\$25,992	Other	F1
14706 839-5317	14706 839-5317	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,615	Each	10%	\$17,654	Other	F1
14706 839-5318	14706 839-5318	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,553	Each	10%	\$15,798	Other	F1
14706 839-5319	14706 839-5319	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,707	Each	10%	\$10,536	Other	F1
14706 839-5320	14706 839-5320	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,365	Each	10%	\$8,429	Other	F1
14706 839-5321	14706 839-5321	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,951	Each	10%	\$6,256	Other	F1
14706 839-5322	14706 839-5322	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,472	Each	10%	\$4,925	Other	F1
14706 839-5323	14706 839-5323	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,969	Each	10%	\$3,572	Other	F1
14706 839-5324	14706 839-5324	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,663	Each	10%	\$2,397	Other	F1
14706 839-5325	14706 839-5325	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,507	Each	10%	\$1,356	Other	F1
14706 839-5326	14706 839-5326	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,206	Each	10%	\$1,085	Other	F1
14706 839-5327	14706 839-5327	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,650	Each	10%	\$5,985	Other	F1
14706 839-5328	14706 839-5328	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$5,177	Each	10%	\$4,659	Other	F1
14706 839-5329	14706 839-5329	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$3,686	Each	10%	\$3,317	Other	F1
14706 839-5330	14706 839-5330	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,383	Each	10%	\$2,145	Other	F1
14706 839-5331	14706 839-5331	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$38,723	Each	10%	\$34,851	Other	F1
14706 839-5332	14706 839-5332	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$37,009	Each	10%	\$33,308	Other	F1
14706 839-5333	14706 839-5333	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$31,252	Each	10%	\$28,127	Other	F1
14706 839-5334	14706 839-5334	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$29,534	Each	10%	\$26,581	Other	F1
14706 839-5335	14706 839-5335	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$22,069	Each	10%	\$19,862	Other	F1
14706 839-5336	14706 839-5336	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$23,795	Each	10%	\$21,416	Other	F1
14706 839-5337	14706 839-5337	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$14,499	Each	10%	\$13,049	Other	F1
14706 839-5338	14706 839-5338	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$16,225	Each	10%	\$14,603	Other	F1
14706 839-5339	14706 839-5339	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$7,692	Each	10%	\$6,923	Other	F1
14706 839-5340	14706 839-5340	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$9,615	Each	10%	\$8,654	Other	F1
14706 839-5341	14706 839-5341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$765	Each	10%	\$689	Other	F1
14706 839-5342	14706 839-5342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,510	Each	10%	\$4,059	Other	F1
14706 839-5343	14706 839-5343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$4,719	Each	10%	\$4,247	Other	F1
14706 839-5344	14706 839-5344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$3,528	Each	10%	\$3,175	Other	F1
14706 839-5345	14706 839-5345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$3,734	Each	10%	\$3,361	Other	F1
14706 839-5346	14706 839-5346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,536	Each	10%	\$2,282	Other	F1
14706 839-5347	14706 839-5347	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$2,734	Each	10%	\$2,461	Other	F1
14706 839-5348	14706 839-5348	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,650	Each	10%	\$1,485	Other	F1
14706 839-5349	14706 839-5349	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$966	Each	10%	\$860	Other	F1
14706 839-5350	14706 839-5350	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$1,847	Each	10%	\$1,662	Other	F1
14706 839-5643	14706 839-5643	HyperConverged Infra	Customer Provided vSAN VCF on VxRail ELA	\$0	Each	10%	\$0	Other	F1
14706 839-9851	14706 839-9851	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1
14706 839-9852	14706 839-9852	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$23,162	Each	10%	\$20,846	Other	F1
14706 839-9853	14706 839-9853	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1
14706 839-9854	14706 839-9854	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1
14706 839-9855	14706 839-9855	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1
14706 839-9856	14706 839-9856	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1
14706 839-9857	14706 839-9857	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$44,757	Each	10%	\$40,281	Other	F1
14706 839-9858	14706 839-9858	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$55,471	Each	10%	\$49,924	Other	F1
14706 839-9859	14706 839-9859	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,770	Each	10%	\$12,393	Other	F1
14706 839-9860	14706 839-9860	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$34,070	Each	10%	\$30,663	Other	F1
14706 839-9861	14706 839-9861	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$20,719	Each	10%	\$18,647	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								0-100	use drop-down	
14706 839-9862	14706 839-9862	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$11,812	Each	10%	\$10,631	Other	F1	
14706 839-9863	14706 839-9863	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$29,367	Each	10%	\$26,430	Other	F1	
14706 839-9864	14706 839-9864	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$38,556	Each	10%	\$34,700	Other	F1	
14706 839-9865	14706 839-9865	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$47,761	Each	10%	\$42,985	Other	F1	
14706 839-9866	14706 839-9866	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$42,330	Each	10%	\$38,097	Other	F1	
14706 839-9867	14706 839-9867	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$53,051	Each	10%	\$47,746	Other	F1	
14706 839-9868	14706 839-9868	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$11,017	Each	10%	\$9,915	Other	F1	
14706 839-9869	14706 839-9869	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$31,630	Each	10%	\$28,467	Other	F1	
14706 839-9874	14706 839-9874	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$20,054	Each	10%	\$18,049	Other	F1	
14706 839-9875	14706 839-9875	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%	\$7,550	Other	F1	
14706 839-9876	14706 839-9876	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$10,088	Each	10%	\$9,079	Other	F1	
14706 839-9877	14706 839-9877	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%	\$4,330	Other	F1	
14706 839-9878	14706 839-9878	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%	\$11,755	Other	F1	
14706 839-9879	14706 839-9879	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%	\$15,823	Other	F1	
14706 839-9880	14706 839-9880	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%	\$19,906	Other	F1	
14706 839-9881	14706 839-9881	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$20,365	Each	10%	\$18,329	Other	F1	
14706 839-9882	14706 839-9882	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$25,392	Each	10%	\$22,853	Other	F1	
14706 839-9883	14706 839-9883	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$6,707	Each	10%	\$6,036	Other	F1	
14706 839-9884	14706 839-9884	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$15,366	Each	10%	\$13,829	Other	F1	
14706 839-9885	14706 839-9885	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$9,097	Each	10%	\$8,187	Other	F1	
14706 839-9886	14706 839-9886	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15	\$6,013	Each	10%	\$5,412	Other	F1	
14706 839-9887	14706 839-9887	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39	\$14,011	Each	10%	\$12,610	Other	F1	
14706 839-9888	14706 839-9888	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$18,527	Each	10%	\$16,674	Other	F1	
14706 839-9889	14706 839-9889	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$23,062	Each	10%	\$20,756	Other	F1	
14706 839-9890	14706 839-9890	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$19,375	Each	10%	\$17,438	Other	F1	
14706 839-9891	14706 839-9891	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$24,406	Each	10%	\$21,965	Other	F1	
14706 839-9892	14706 839-9892	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$5,365	Each	10%	\$4,829	Other	F1	
14706 839-9893	14706 839-9893	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$14,368	Each	10%	\$12,931	Other	F1	
14706 839-9898	14706 839-9898	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$9,335	Each	10%	\$8,402	Other	F1	
14706 839-9899	14706 839-9899	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%	\$5,121	Other	F1	
14706 839-9900	14706 839-9900	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$6,434	Each	10%	\$5,791	Other	F1	
14706 839-9901	14706 839-9901	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%	\$3,129	Other	F1	
14706 839-9902	14706 839-9902	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%	\$8,140	Other	F1	
14706 839-9903	14706 839-9903	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%	\$11,016	Other	F1	
14706 839-9904	14706 839-9904	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%	\$13,908	Other	F1	
14706 839-9905	14706 839-9905	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$13,530	Each	10%	\$12,177	Other	F1	
14706 839-9906	14706 839-9906	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$16,959	Each	10%	\$15,263	Other	F1	
14706 839-9907	14706 839-9907	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$4,690	Each	10%	\$4,221	Other	F1	
14706 839-9908	14706 839-9908	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$10,130	Each	10%	\$9,117	Other	F1	
14706 839-9909	14706 839-9909	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$5,830	Each	10%	\$5,247	Other	F1	
14706 839-9910	14706 839-9910	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$4,347	Each	10%	\$3,912	Other	F1	
14706 839-9911	14706 839-9911	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$9,670	Each	10%	\$8,703	Other	F1	
14706 839-9912	14706 839-9912	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,864	Each	10%	\$11,578	Other	F1	
14706 839-9913	14706 839-9913	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,074	Each	10%	\$14,467	Other	F1	
14706 839-9914	14706 839-9914	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$12,916	Each	10%	\$11,624	Other	F1	
14706 839-9915	14706 839-9915	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$16,347	Each	10%	\$14,712	Other	F1	
14706 839-9916	14706 839-9916	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$3,752	Each	10%	\$3,377	Other	F1	
14706 839-9917	14706 839-9917	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$9,511	Each	10%	\$8,560	Other	F1	
14706 839-9922	14706 839-9922	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$6,308	Each	10%	\$5,677	Other	F1	
14706 843-2060	14706 843-2060	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,247	Each	10%	\$1,123	Other	F1	
14706 843-2061	14706 843-2061	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,495	Each	10%	\$2,245	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)			
14706 843-2062	14706 843-2062	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%		\$3,368	Other	F1	
14706 843-2063	14706 843-2063	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%		\$4,491	Other	F1	
14706 843-2064	14706 843-2064	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,237	Each	10%		\$5,613	Other	F1	
14706 843-2065	14706 843-2065	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%		\$1,276	Other	F1	
14706 843-2066	14706 843-2066	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%		\$2,552	Other	F1	
14706 843-2067	14706 843-2067	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%		\$3,827	Other	F1	
14706 843-2068	14706 843-2068	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%		\$5,103	Other	F1	
14706 843-2069	14706 843-2069	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%		\$6,379	Other	F1	
14706 843-2070	14706 843-2070	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%		\$1,378	Other	F1	
14706 843-2071	14706 843-2071	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%		\$2,756	Other	F1	
14706 843-2072	14706 843-2072	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%		\$4,133	Other	F1	
14706 843-2073	14706 843-2073	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%		\$5,511	Other	F1	
14706 843-2074	14706 843-2074	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%		\$6,889	Other	F1	
14706 843-2075	14706 843-2075	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%		\$1,327	Other	F1	
14706 843-2076	14706 843-2076	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%		\$2,654	Other	F1	
14706 843-2077	14706 843-2077	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,423	Each	10%		\$3,980	Other	F1	
14706 843-2078	14706 843-2078	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,897	Each	10%		\$5,307	Other	F1	
14706 843-2079	14706 843-2079	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,371	Each	10%		\$6,634	Other	F1	
14706 843-2080	14706 843-2080	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$1,927	Each	10%		\$1,734	Other	F1	
14706 843-2081	14706 843-2081	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$3,854	Each	10%		\$3,469	Other	F1	
14706 843-2082	14706 843-2082	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$5,782	Each	10%		\$5,203	Other	F1	
14706 843-2083	14706 843-2083	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,709	Each	10%		\$6,938	Other	F1	
14706 843-2084	14706 843-2084	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,636	Each	10%		\$8,672	Other	F1	
14706 843-2085	14706 843-2085	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%		\$1,971	Other	F1	
14706 843-2086	14706 843-2086	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%		\$3,942	Other	F1	
14706 843-2087	14706 843-2087	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%		\$5,913	Other	F1	
14706 843-2088	14706 843-2088	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%		\$7,884	Other	F1	
14706 843-2089	14706 843-2089	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%		\$9,855	Other	F1	
14706 843-2090	14706 843-2090	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%		\$2,129	Other	F1	
14706 843-2091	14706 843-2091	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%		\$4,257	Other	F1	
14706 843-2092	14706 843-2092	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%		\$6,386	Other	F1	
14706 843-2093	14706 843-2093	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%		\$8,515	Other	F1	
14706 843-2094	14706 843-2094	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%		\$10,643	Other	F1	
14706 843-2095	14706 843-2095	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%		\$2,050	Other	F1	
14706 843-2096	14706 843-2096	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%		\$4,100	Other	F1	
14706 843-2097	14706 843-2097	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%		\$6,150	Other	F1	
14706 843-2098	14706 843-2098	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%		\$8,199	Other	F1	
14706 843-2099	14706 843-2099	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%		\$10,249	Other	F1	
14706 843-2100	14706 843-2100	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%		\$1,523	Other	F1	
14706 843-2101	14706 843-2101	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%		\$3,045	Other	F1	
14706 843-2102	14706 843-2102	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%		\$4,568	Other	F1	
14706 843-2103	14706 843-2103	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%		\$6,090	Other	F1	
14706 843-2104	14706 843-2104	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%		\$7,613	Other	F1	
14706 843-2105	14706 843-2105	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%		\$1,730	Other	F1	
14706 843-2106	14706 843-2106	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%		\$3,461	Other	F1	
14706 843-2107	14706 843-2107	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%		\$5,191	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706_843-2108	14706_843-2108	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
14706_843-2109	14706_843-2109	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
14706_843-2110	14706_843-2110	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1
14706_843-2111	14706_843-2111	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
14706_843-2112	14706_843-2112	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
14706_843-2113	14706_843-2113	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
14706_843-2114	14706_843-2114	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
14706_843-2115	14706_843-2115	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
14706_843-2116	14706_843-2116	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
14706_843-2117	14706_843-2117	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
14706_843-2118	14706_843-2118	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
14706_843-2119	14706_843-2119	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
14706_843-2120	14706_843-2120	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
14706_843-2121	14706_843-2121	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
14706_843-2122	14706_843-2122	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
14706_843-2123	14706_843-2123	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
14706_843-2124	14706_843-2124	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
14706_843-2125	14706_843-2125	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
14706_843-2126	14706_843-2126	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
14706_843-2127	14706_843-2127	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
14706_843-2128	14706_843-2128	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
14706_843-2129	14706_843-2129	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
14706_843-2130	14706_843-2130	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
14706_843-2131	14706_843-2131	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
14706_843-2132	14706_843-2132	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
14706_843-2133	14706_843-2133	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
14706_843-2134	14706_843-2134	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
14706_843-2135	14706_843-2135	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
14706_843-2136	14706_843-2136	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
14706_843-2137	14706_843-2137	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
14706_843-2138	14706_843-2138	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
14706_843-2139	14706_843-2139	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
14706_843-2140	14706_843-2140	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
14706_843-2141	14706_843-2141	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
14706_843-2142	14706_843-2142	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
14706_843-2143	14706_843-2143	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
14706_843-2144	14706_843-2144	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
14706_843-2145	14706_843-2145	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
14706_843-2146	14706_843-2146	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
14706_843-2147	14706_843-2147	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
14706_843-2148	14706_843-2148	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
14706_843-2149	14706_843-2149	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
14706 843-2150	14706 843-2150	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
14706 843-2151	14706 843-2151	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
14706 843-2152	14706 843-2152	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
14706 843-2153	14706 843-2153	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1
14706 843-2154	14706 843-2154	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1
14706 843-2155	14706 843-2155	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1
14706 843-2156	14706 843-2156	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1
14706 843-2157	14706 843-2157	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1
14706 843-2158	14706 843-2158	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1
14706 843-2159	14706 843-2159	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1
14706 843-2160	14706 843-2160	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2161	14706 843-2161	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2162	14706 843-2162	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2163	14706 843-2163	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2164	14706 843-2164	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2165	14706 843-2165	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2166	14706 843-2166	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2167	14706 843-2167	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2168	14706 843-2168	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2169	14706 843-2169	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2170	14706 843-2170	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2171	14706 843-2171	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14706 843-2172	14706 843-2172	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2173	14706 843-2173	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14706 843-2174	14706 843-2174	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2175	14706 843-2175	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2176	14706 843-2176	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2177	14706 843-2177	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2178	14706 843-2178	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2179	14706 843-2179	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2180	14706 843-2180	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2181	14706 843-2181	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2182	14706 843-2182	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2183	14706 843-2183	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2184	14706 843-2184	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2185	14706 843-2185	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2186	14706 843-2186	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2187	14706 843-2187	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2188	14706 843-2188	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2189	14706 843-2189	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2190	14706 843-2190	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14706 843-2191	14706 843-2191	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14706 843-2192	14706 843-2192	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2193	14706 843-2193	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14706 843-2194	14706 843-2194	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
14706 843-2195	14706 843-2195	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2196	14706 843-2196	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2197	14706 843-2197	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14706 843-2198	14706 843-2198	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14706 843-2199	14706 843-2199	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14706 843-2253	14706 843-2253	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1	
14706 843-2254	14706 843-2254	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1	
14706 843-2255	14706 843-2255	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14706 843-2256	14706 843-2256	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14706 843-2257	14706 843-2257	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14706 843-2258	14706 843-2258	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14706 843-2259	14706 843-2259	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14706 843-9312	14706 843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	Other	F1	
14706 843-9313	14706 843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	Other	F1	
14706 843-9314	14706 843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	Other	F1	
14706 843-9315	14706 843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	Other	F1	
14706 843-9316	14706 843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	Other	F1	
14706 843-9317	14706 843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	Other	F1	
14706 843-9319	14706 843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	Other	F1	
14706 843-9320	14706 843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	Other	F1	
14706 843-9321	14706 843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	Other	F1	
14706 843-9324	14706 843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	Other	F1	
14706 843-9329	14706 843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1	
14706 843-9330	14706 843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1	
14706 843-9331	14706 843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1	
14706 843-9347	14706 843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1	
14706 843-9348	14706 843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1	
14706 843-9349	14706 843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1	
14706 843-9350	14706 843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1	
14706 843-9351	14706 843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1	
14706 843-9352	14706 843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1	
14706 843-9357	14706 843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1	
14706 843-9358	14706 843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1	
14706 843-9359	14706 843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1	
14706 843-9360	14706 843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1	
14706 843-9361	14706 843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1	
14706 843-9364	14706 843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1	
14706 843-9366	14706 843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1	
14706 843-9367	14706 843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1	
14706 843-9368	14706 843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1	
14706 843-9371	14706 843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1	
14706 843-9372	14706 843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1	
14706 846-8498	14706 846-8498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14706 846-8499	14706 846-8499	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14706 846-8500	14706 846-8500	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14706 846-8501	14706 846-8501	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8502	14706 846-8502	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8503	14706 846-8503	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8504	14706 846-8504	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8505	14706 846-8505	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8506	14706 846-8506	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
14706 846-8507	14706 846-8507	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14706 846-8508	14706 846-8508	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14706 846-8509	14706 846-8509	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14706 846-8510	14706 846-8510	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
14706 846-8511	14706 846-8511	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14706 846-8512	14706 846-8512	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
14706 846-8513	14706 846-8513	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8514	14706 846-8514	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8515	14706 846-8515	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8516	14706 846-8516	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8517	14706 846-8517	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8518	14706 846-8518	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14706 846-8519	14706 846-8519	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706_846-6520	14706_846-6520	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706_846-6521	14706_846-6521	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706_846-6522	14706_846-6522	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706_846-6523	14706_846-6523	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706_846-6524	14706_846-6524	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706_846-6525	14706_846-6525	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706_846-6526	14706_846-6526	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706_846-6527	14706_846-6527	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706_846-6527	14706_846-6527	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,488	Each	10%	\$4,039	Other	F1
14706_846-6569	14706_846-6569	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,202	Each	10%	\$1,982	Other	F1
14706_846-6570	14706_846-6570	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,912	Each	10%	\$12,521	Other	F1
14706_846-6571	14706_846-6571	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,041	Each	10%	\$6,337	Other	F1
14706_846-6572	14706_846-6572	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$4,407	Each	10%	\$3,966	Other	F1
14706_846-6573	14706_846-6573	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$6,005	Each	10%	\$5,404	Other	F1
14706_846-6574	14706_846-6574	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$1,102	Each	10%	\$991	Other	F1
14706_846-6575	14706_846-6575	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$4,243	Each	10%	\$3,819	Other	F1
14706_846-6576	14706_846-6576	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$10,327	Each	10%	\$9,295	Other	F1
14706_846-6577	14706_846-6577	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$805	Each	10%	\$725	Other	F1
14706_846-6578	14706_846-6578	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$1,061	Each	10%	\$955	Other	F1
14706_846-6579	14706_846-6579	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$6,881	Each	10%	\$6,193	Other	F1
14706_846-6580	14706_846-6580	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,045	Each	10%	\$1,840	Other	F1
14706_846-6581	14706_846-6581	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,674	Each	10%	\$11,407	Other	F1
14706_846-6582	14706_846-6582	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,521	Each	10%	\$3,169	Other	F1
14706_846-6583	14706_846-6583	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,548	Each	10%	\$3,193	Other	F1
14706_846-6584	14706_846-6584	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
14706_846-6585	14706_846-6585	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
14706_846-6586	14706_846-6586	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
14706_846-6587	14706_846-6587	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$10,139	Each	10%	\$9,126	Other	F1
14706_846-6589	14706_846-6589	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$11,010	Each	10%	\$9,909	Other	F1
14706_846-6593	14706_846-6593	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$2,203	Each	10%	\$1,983	Other	F1
14706_846-6594	14706_846-6594	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$2,122	Each	10%	\$1,910	Other	F1
14706_846-6596	14706_846-6596	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$9,388	Each	10%	\$8,450	Other	F1
14706_846-6597	14706_846-6597	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$1,061	Each	10%	\$955	Other	F1
14706_846-6599	14706_846-6599	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,606	Each	10%	\$4,145	Other	F1
14706_846-6600	14706_846-6600	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
14706_846-6601	14706_846-6601	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
14706_846-6603	14706_846-6603	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,262	Each	10%	\$7,436	Other	F1
14706_846-6604	14706_846-6604	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,895	Each	10%	\$5,306	Other	F1
14706_846-6606	14706_846-6606	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,505	Each	10%	\$4,954	Other	F1
14706_846-6607	14706_846-6607	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,284	Each	10%	\$3,856	Other	F1
14706_846-6649	14706_846-6649	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$2,752	Each	10%	\$2,477	Other	F1
14706_846-6650	14706_846-6650	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$4,235	Each	10%	\$3,811	Other	F1
14706_846-6651	14706_846-6651	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$5,590	Each	10%	\$5,031	Other	F1
14706_846-6652	14706_846-6652	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,426	Each	10%	\$6,683	Other	F1
14706_846-6653	14706_846-6653	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,559	Each	10%	\$2,303	Other	F1
14706_846-6654	14706_846-6654	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,513	Each	10%	\$2,262	Other	F1
14706_846-6655	14706_846-6655	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$6,352	Each	10%	\$5,717	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	L(Column I*Column K)	Product Category (if applicable)
				Base price from Source Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14706 846-6657	14706 846-6657	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,205	Each	10%	\$10,984	Other F1
14706 846-6658	14706 846-6658	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$11,434	Each	10%	\$10,290	Other F1
14706 846-6659	14706 846-6659	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$5,027	Each	10%	\$4,524	Other F1
14706 846-6660	14706 846-6660	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$4,694	Each	10%	\$4,225	Other F1
14706 846-6661	14706 846-6661	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$5,677	Each	10%	\$5,109	Other F1
14706 846-6662	14706 846-6662	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$1,428	Each	10%	\$1,285	Other F1
14706 846-6663	14706 846-6663	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$5,459	Each	10%	\$4,913	Other F1
14706 846-6664	14706 846-6664	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,129	Each	10%	\$3,716	Other F1
14706 846-6665	14706 846-6665	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$5,712	Each	10%	\$5,141	Other F1
14706 846-6666	14706 846-6666	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$3,060	Each	10%	\$2,754	Other F1
14706 846-6667	14706 846-6667	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$2,040	Each	10%	\$1,836	Other F1
14706 846-6668	14706 846-6668	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other F1
14706 846-6669	14706 846-6669	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,258	Each	10%	\$3,832	Other F1
14706 846-6670	14706 846-6670	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,627	Each	10%	\$4,164	Other F1
14706 846-6671	14706 846-6671	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other F1
14706 846-6672	14706 846-6672	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other F1
14706 846-6673	14706 846-6673	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,429	Each	10%	\$1,286	Other F1
14706 846-6674	14706 846-6674	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,572	Other F1
14706 846-6675	14706 846-6675	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other F1
14706 846-6676	14706 846-6676	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$921	Each	10%	\$829	Other F1
14706 846-6677	14706 846-6677	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,074	Each	10%	\$15,367	Other F1
14706 846-6678	14706 846-6678	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,474	Each	10%	\$1,326	Other F1
14706 846-6679	14706 846-6679	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other F1
14706 846-6680	14706 846-6680	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other F1
14706 846-6681	14706 846-6681	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,282	Each	10%	\$4,753	Other F1
14706 846-6682	14706 846-6682	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,493	Each	10%	\$3,144	Other F1
14706 846-6683	14706 846-6683	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,970	Each	10%	\$2,673	Other F1
14706 846-6684	14706 846-6684	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$853	Each	10%	\$768	Other F1
14706 846-6685	14706 846-6685	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,872	Each	10%	\$3,485	Other F1
14706 846-6686	14706 846-6686	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,856	Each	10%	\$2,571	Other F1
14706 846-6687	14706 846-6687	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$5,941	Each	10%	\$5,347	Other F1
14706 846-6688	14706 846-6688	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$3,970	Each	10%	\$3,573	Other F1
14706 846-6689	14706 846-6689	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$682	Each	10%	\$613	Other F1
14706 846-6690	14706 846-6690	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$4,264	Each	10%	\$3,838	Other F1
14706 846-6691	14706 846-6691	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$2,535	Each	10%	\$2,281	Other F1
14706 846-6692	14706 846-6692	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$2,329	Each	10%	\$2,096	Other F1
14706 846-6693	14706 846-6693	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,485	Each	10%	\$1,337	Other F1
14706 846-6711	14706 846-6711	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,252	Each	10%	\$2,026	Other F1
14706 846-6722	14706 846-6722	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,753	Each	10%	\$3,377	Other F1
14706 846-6773	14706 846-6773	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$1,549	Each	10%	\$1,394	Other F1
14706 846-6774	14706 846-6774	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$4,404	Each	10%	\$3,964	Other F1
14706 846-6775	14706 846-6775	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$2,441	Each	10%	\$2,197	Other F1
14706 846-6776	14706 846-6776	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$9,486	Each	10%	\$8,537	Other F1
14706 846-6777	14706 846-6777	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$3,085	Each	10%	\$2,776	Other F1
14706 846-6778	14706 846-6778	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$16,442	Each	10%	\$14,797	Other F1
14706 846-6779	14706 846-6779	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$3,346	Each	10%	\$3,011	Other F1
14706 846-6780	14706 846-6780	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$11,130	Each	10%	\$10,017	Other F1
14706 846-6781	14706 846-6781	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$2,869	Each	10%	\$2,582	Other F1
14706 846-6782	14706 846-6782	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$3,183	Each	10%	\$2,864	Other F1
14706 846-6783	14706 846-6783	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$6,781	Each	10%	\$6,103	Other F1
14706 846-6784	14706 846-6784	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,795	Each	10%	\$1,616	Other F1
14706 846-6803	14706 846-6803	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$4,094	Each	10%	\$3,685	Other F1
14706 846-6804	14706 846-6804	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,415	Each	10%	\$3,073	Other F1
14706 846-6805	14706 846-6805	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$4,027	Each	10%	\$3,624	Other F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 846-6806	14706 846-6806	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$11,736	Each	10%	\$10,562	Other	F1
14706 846-6807	14706 846-6807	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,422	Each	10%	\$3,979	Other	F1
14706 846-6808	14706 846-6808	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,577	Each	10%	\$5,919	Other	F1
14706 846-6809	14706 846-6809	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$2,416	Each	10%	\$2,175	Other	F1
14706 846-6810	14706 846-6810	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,363	Each	10%	\$1,227	Other	F1
14706 846-6811	14706 846-6811	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,323	Each	10%	\$6,591	Other	F1
14706 846-6812	14706 846-6812	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,542	Each	10%	\$1,388	Other	F1
14706 846-6813	14706 846-6813	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,287	Each	10%	\$3,859	Other	F1
14706 846-6814	14706 846-6814	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
14706 846-6815	14706 846-6815	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
14706 846-6816	14706 846-6816	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,611	Each	10%	\$1,450	Other	F1
14706 846-6817	14706 846-6817	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,287	Each	10%	\$2,058	Other	F1
14706 846-6818	14706 846-6818	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6838	14706 846-6838	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6839	14706 846-6839	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6840	14706 846-6840	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6841	14706 846-6841	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6842	14706 846-6842	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6843	14706 846-6843	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6844	14706 846-6844	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6845	14706 846-6845	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6846	14706 846-6846	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6847	14706 846-6847	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,774	Each	10%	\$1,597	Other	F1
14706 846-6848	14706 846-6848	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,738	Each	10%	\$5,164	Other	F1
14706 846-6849	14706 846-6849	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,882	Each	10%	\$4,394	Other	F1
14706 846-6850	14706 846-6850	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,323	Each	10%	\$1,191	Other	F1
14706 846-6851	14706 846-6851	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,164	Each	10%	\$1,048	Other	F1
14706 846-6852	14706 846-6852	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,948	Each	10%	\$2,653	Other	F1
14706 846-6853	14706 846-6853	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$4,456	Each	10%	\$4,010	Other	F1
14706 846-6854	14706 846-6854	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,469	Each	10%	\$7,622	Other	F1
14706 846-6855	14706 846-6855	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,131	Each	10%	\$3,718	Other	F1
14706 846-6856	14706 846-6856	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
14706 846-6857	14706 846-6857	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
14706 846-6858	14706 846-6858	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,196	Each	10%	\$5,577	Other	F1
14706 846-6859	14706 846-6859	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,042	Each	10%	\$6,338	Other	F1
14706 846-6860	14706 846-6860	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1
14706 846-6861	14706 846-6861	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,365	Each	10%	\$1,228	Other	F1
14706 846-6862	14706 846-6862	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,150	Each	10%	\$7,335	Other	F1
14706 846-6863	14706 846-6863	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,222	Each	10%	\$2,900	Other	F1
14706 846-6864	14706 846-6864	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
14706 846-6901	14706 846-6901	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,070	Each	10%	\$4,563	Other	F1
14706 846-6902	14706 846-6902	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,002	Each	10%	\$2,702	Other	F1
14706 846-6903	14706 846-6903	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,991	Other	F1
14706 846-6904	14706 846-6904	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$836	Each	10%	\$753	Other	F1
14706 846-6905	14706 846-6905	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,658	Each	10%	\$4,192	Other	F1
14706 846-6906	14706 846-6906	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$15,809	Each	10%	\$14,228	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Other L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 846-6908	14706 846-6908	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,408	Each	10%	\$3,067	Other	F1
14706 846-6909	14706 846-6909	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$4,243	Each	10%	\$3,819	Other	F1
14706 846-6910	14706 846-6910	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6911	14706 846-6911	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6912	14706 846-6912	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6913	14706 846-6913	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6914	14706 846-6914	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6915	14706 846-6915	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6916	14706 846-6916	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6917	14706 846-6917	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6918	14706 846-6918	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6919	14706 846-6919	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6920	14706 846-6920	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6921	14706 846-6921	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6922	14706 846-6922	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6923	14706 846-6923	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6924	14706 846-6924	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6925	14706 846-6925	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6926	14706 846-6926	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6927	14706 846-6927	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6928	14706 846-6928	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6929	14706 846-6929	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6930	14706 846-6930	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6931	14706 846-6931	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6932	14706 846-6932	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6933	14706 846-6933	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6934	14706 846-6934	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6935	14706 846-6935	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6936	14706 846-6936	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6937	14706 846-6937	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6938	14706 846-6938	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6939	14706 846-6939	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6940	14706 846-6940	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6941	14706 846-6941	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6942	14706 846-6942	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-6943	14706 846-6943	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6944	14706 846-6944	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6945	14706 846-6945	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6946	14706 846-6946	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6947	14706 846-6947	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6948	14706 846-6948	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6949	14706 846-6949	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6950	14706 846-6950	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6951	14706 846-6951	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6952	14706 846-6952	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6953	14706 846-6953	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6954	14706 846-6954	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6955	14706 846-6955	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6956	14706 846-6956	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6957	14706 846-6957	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6958	14706 846-6958	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6959	14706 846-6959	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 846-6960	14706 846-6960	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6961	14706 846-6961	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6962	14706 846-6962	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6963	14706 846-6963	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6964	14706 846-6964	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6965	14706 846-6965	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6966	14706 846-6966	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6967	14706 846-6967	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6968	14706 846-6968	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6969	14706 846-6969	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6970	14706 846-6970	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6971	14706 846-6971	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6972	14706 846-6972	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6973	14706 846-6973	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6974	14706 846-6974	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6975	14706 846-6975	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6976	14706 846-6976	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6977	14706 846-6977	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6978	14706 846-6978	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6979	14706 846-6979	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6980	14706 846-6980	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6981	14706 846-6981	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6982	14706 846-6982	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6983	14706 846-6983	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6984	14706 846-6984	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6985	14706 846-6985	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6986	14706 846-6986	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6987	14706 846-6987	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6988	14706 846-6988	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6989	14706 846-6989	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-6990	14706 846-6990	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$9,764	Each	10%	\$8,788	Other	F1
14706 846-6991	14706 846-6991	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$2,065	Each	10%	\$1,859	Other	F1
14706 846-6992	14706 846-6992	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,324	Each	10%	\$5,691	Other	F1
14706 846-6993	14706 846-6993	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,098	Each	10%	\$2,788	Other	F1
14706 846-6994	14706 846-6994	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,153	Each	10%	\$11,838	Other	F1
14706 846-6995	14706 846-6995	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,323	Each	10%	\$2,091	Other	F1
14706 846-6996	14706 846-6996	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,086	Each	10%	\$4,577	Other	F1
14706 846-6997	14706 846-6997	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,520	Each	10%	\$5,868	Other	F1
14706 846-6998	14706 846-6998	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,257	Each	10%	\$1,131	Other	F1
14706 846-6999	14706 846-6999	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,303	Each	10%	\$3,873	Other	F1
14706 846-7000	14706 846-7000	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,727	Each	10%	\$3,354	Other	F1
14706 846-7001	14706 846-7001	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,659	Each	10%	\$12,293	Other	F1
14706 846-7002	14706 846-7002	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
14706 846-7003	14706 846-7003	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,293	Each	10%	\$4,764	Other	F1
14706 846-7004	14706 846-7004	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
14706 846-7005	14706 846-7005	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,096	Each	10%	\$6,387	Other	F1
14706 846-7006	14706 846-7006	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$12,647	Each	10%	\$11,383	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100	\$0		L(Column 1)Column K)	Product Category (if applicable)
				Base price from Source	Price				ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14706 846-7007	14706 846-7007	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,347		Each	10%		\$2,112	Other	F1	
14706 846-7008	14706 846-7008	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,763		Each	10%		\$2,487	Other	F1	
14706 846-7009	14706 846-7009	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,808		Each	10%		\$7,927	Other	F1	
14706 846-7010	14706 846-7010	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$1,863		Each	10%		\$1,677	Other	F1	
14706 846-7011	14706 846-7011	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,060		Each	10%		\$2,754	Other	F1	
14706 846-7012	14706 846-7012	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,140		Each	10%		\$6,426	Other	F1	
14706 846-7013	14706 846-7013	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,260		Each	10%		\$2,934	Other	F1	
14706 846-7014	14706 846-7014	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,822		Each	10%		\$5,240	Other	F1	
14706 846-7015	14706 846-7015	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,890		Each	10%		\$4,401	Other	F1	
14706 846-7016	14706 846-7016	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,369		Each	10%		\$6,632	Other	F1	
14706 846-7017	14706 846-7017	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,729		Each	10%		\$2,456	Other	F1	
14706 846-7018	14706 846-7018	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,288		Each	10%		\$2,959	Other	F1	
14706 846-7019	14706 846-7019	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$8,347		Each	10%		\$7,513	Other	F1	
14706 846-7020	14706 846-7020	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,591		Each	10%		\$3,232	Other	F1	
14706 846-7021	14706 846-7021	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,865		Each	10%		\$8,878	Other	F1	
14706 846-7022	14706 846-7022	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,761		Each	10%		\$1,584	Other	F1	
14706 846-7023	14706 846-7023	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,717		Each	10%		\$5,145	Other	F1	
14706 846-7024	14706 846-7024	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,823		Each	10%		\$6,141	Other	F1	
14706 846-7025	14706 846-7025	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,661		Each	10%		\$2,395	Other	F1	
14706 846-7026	14706 846-7026	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,684		Each	10%		\$3,316	Other	F1	
14706 846-7027	14706 846-7027	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,726		Each	10%		\$2,453	Other	F1	
14706 846-7028	14706 846-7028	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,606		Each	10%		\$5,945	Other	F1	
14706 846-7029	14706 846-7029	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,376		Each	10%		\$1,239	Other	F1	
14706 846-7030	14706 846-7030	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,169		Each	10%		\$5,552	Other	F1	
14706 846-7031	14706 846-7031	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$751		Each	10%		\$675	Other	F1	
14706 846-7086	14706 846-7086	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,842		Each	10%		\$1,658	Other	F1	
14706 846-7087	14706 846-7087	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,117		Each	10%		\$1,906	Other	F1	
14706 846-7088	14706 846-7088	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,509		Each	10%		\$2,258	Other	F1	
14706 846-7089	14706 846-7089	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,244		Each	10%		\$9,220	Other	F1	
14706 846-7090	14706 846-7090	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$898		Each	10%		\$808	Other	F1	
14706 846-7091	14706 846-7091	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$2,762		Each	10%		\$2,504	Other	F1	
14706 846-7092	14706 846-7092	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,162		Each	10%		\$2,846	Other	F1	
14706 846-7093	14706 846-7093	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,402		Each	10%		\$2,162	Other	F1	
14706 846-7094	14706 846-7094	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,477		Each	10%		\$7,629	Other	F1	
14706 846-7095	14706 846-7095	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,830		Each	10%		\$6,147	Other	F1	
14706 846-7096	14706 846-7096	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,647		Each	10%		\$2,382	Other	F1	
14706 846-7097	14706 846-7097	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$5,565		Each	10%		\$5,008	Other	F1	
14706 846-7098	14706 846-7098	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$10,587		Each	10%		\$9,528	Other	F1	
14706 846-7099	14706 846-7099	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,146		Each	10%		\$6,431	Other	F1	
14706 846-7100	14706 846-7100	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,100		Each	10%		\$4,590	Other	F1	
14706 846-7101	14706 846-7101	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,693		Each	10%		\$2,424	Other	F1	
14706 846-7102	14706 846-7102	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$887		Each	10%		\$798	Other	F1	
14706 846-7103	14706 846-7103	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,283		Each	10%		\$5,655	Other	F1	
14706 846-7104	14706 846-7104	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,804		Each	10%		\$4,323	Other	F1	
14706 846-7105	14706 846-7105	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,616		Each	10%		\$5,955	Other	F1	
14706 846-7124	14706 846-7124	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,695		Each	10%		\$1,526	Other	F1	
14706 846-7125	14706 846-7125	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,391		Each	10%		\$3,052	Other	F1	
14706 846-7126	14706 846-7126	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,080		Each	10%		\$3,672	Other	F1	
14706 846-7127	14706 846-7127	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,605		Each	10%		\$6,844	Other	F1	
14706 846-7128	14706 846-7128	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,712		Each	10%		\$6,940	Other	F1	
14706 846-7129	14706 846-7129	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,603		Each	10%		\$3,242	Other	F1	
14706 846-7130	14706 846-7130	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,673		Each	10%		\$1,506	Other	F1	
14706 846-7131	14706 846-7131	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,488		Each	10%		\$4,039	Other	F1	
14706 846-7132	14706 846-7132	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,316		Each	10%		\$8,385	Other	F1	
14706 846-7133	14706 846-7133	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,453		Each	10%		\$6,708	Other	F1	
14706 846-7134	14706 846-7134	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,860		Each	10%		\$6,174	Other	F1	
14706 846-7135	14706 846-7135	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,434		Each	10%		\$1,291	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 846-7136	14706 846-7136	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$1,201	Each	10%	\$1,081	Other	F1
14706 846-7137	14706 846-7137	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,501	Each	10%	\$1,351	Other	F1
14706 846-7138	14706 846-7138	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$1,419	Each	10%	\$1,277	Other	F1
14706 846-7139	14706 846-7139	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$3,305	Each	10%	\$2,974	Other	F1
14706 846-7164	14706 846-7164	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$8,803	Each	10%	\$7,922	Other	F1
14706 846-7165	14706 846-7165	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1
14706 846-7166	14706 846-7166	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,573	Each	10%	\$4,116	Other	F1
14706 846-7167	14706 846-7167	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$7,172	Each	10%	\$6,455	Other	F1
14706 846-7168	14706 846-7168	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,795	Each	10%	\$1,616	Other	F1
14706 846-7169	14706 846-7169	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$9,147	Each	10%	\$8,232	Other	F1
14706 846-7170	14706 846-7170	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$774	Each	10%	\$697	Other	F1
14706 846-7171	14706 846-7171	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$1,630	Each	10%	\$1,467	Other	F1
14706 846-7172	14706 846-7172	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$3,412	Each	10%	\$3,070	Other	F1
14706 846-7173	14706 846-7173	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,182	Each	10%	\$3,764	Other	F1
14706 846-7174	14706 846-7174	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14706 846-7175	14706 846-7175	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7176	14706 846-7176	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14706 846-7177	14706 846-7177	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14706 846-7178	14706 846-7178	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7179	14706 846-7179	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14706 846-7180	14706 846-7180	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
14706 846-7181	14706 846-7181	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14706 846-7182	14706 846-7182	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7183	14706 846-7183	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7184	14706 846-7184	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7185	14706 846-7185	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7186	14706 846-7186	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7187	14706 846-7187	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7188	14706 846-7188	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7189	14706 846-7189	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14706 846-7190	14706 846-7190	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7191	14706 846-7191	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7192	14706 846-7192	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7193	14706 846-7193	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14706 846-7194	14706 846-7194	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7195	14706 846-7195	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14706 846-7196	14706 846-7196	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7197	14706 846-7197	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7198	14706 846-7198	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7199	14706 846-7199	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7200	14706 846-7200	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14706 846-7201	14706 846-7201	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14706 846-7202	14706 846-7202	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14706 846-7203	14706 846-7203	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1
14706 846-7204	14706 846-7204	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7205	14706 846-7205	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7206	14706 846-7206	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7207	14706 846-7207	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7208	14706 846-7208	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14706 846-7209	14706 846-7209	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 846-7210	14706 846-7210	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
14706 846-7211	14706 846-7211	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-7212	14706 846-7212	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7213	14706 846-7213	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7214	14706 846-7214	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7215	14706 846-7215	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7216	14706 846-7216	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7217	14706 846-7217	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7218	14706 846-7218	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7219	14706 846-7219	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7220	14706 846-7220	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7221	14706 846-7221	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7222	14706 846-7222	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7223	14706 846-7223	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7224	14706 846-7224	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7225	14706 846-7225	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7226	14706 846-7226	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7227	14706 846-7227	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7228	14706 846-7228	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7229	14706 846-7229	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7230	14706 846-7230	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7231	14706 846-7231	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7232	14706 846-7232	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7233	14706 846-7233	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7234	14706 846-7234	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7235	14706 846-7235	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7236	14706 846-7236	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7237	14706 846-7237	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7238	14706 846-7238	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7239	14706 846-7239	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7240	14706 846-7240	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-7241	14706 846-7241	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7242	14706 846-7242	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7243	14706 846-7243	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7244	14706 846-7244	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7245	14706 846-7245	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7246	14706 846-7246	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7247	14706 846-7247	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7248	14706 846-7248	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7249	14706 846-7249	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-7250	14706 846-7250	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7251	14706 846-7251	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-7252	14706 846-7252	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-7253	14706 846-7253	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8048	14706 846-8048	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8049	14706 846-8049	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-8050	14706 846-8050	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14706 846-8051	14706 846-8051	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8052	14706 846-8052	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8053	14706 846-8053	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8054	14706 846-8054	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8055	14706 846-8055	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8056	14706 846-8056	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8057	14706 846-8057	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8058	14706 846-8058	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8059	14706 846-8059	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8060	14706 846-8060	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8061	14706 846-8061	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8062	14706 846-8062	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8063	14706 846-8063	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8064	14706 846-8064	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8065	14706 846-8065	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8066	14706 846-8066	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8067	14706 846-8067	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8068	14706 846-8068	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8069	14706 846-8069	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8070	14706 846-8070	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8071	14706 846-8071	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8072	14706 846-8072	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8073	14706 846-8073	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8074	14706 846-8074	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8075	14706 846-8075	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8076	14706 846-8076	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8077	14706 846-8077	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14706 846-8078	14706 846-8078	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1	
14706 846-8079	14706 846-8079	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,157	Each	10%	\$6,441	Other	F1	
14706 846-8080	14706 846-8080	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1	
14706 846-8081	14706 846-8081	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,955	Each	10%	\$4,459	Other	F1	
14706 846-8082	14706 846-8082	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$12,005	Each	10%	\$10,805	Other	F1	
14706 846-8083	14706 846-8083	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1	
14706 846-8084	14706 846-8084	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$13,308	Each	10%	\$11,977	Other	F1	
14706 846-8085	14706 846-8085	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$852	Each	10%	\$767	Other	F1	
14706 846-8086	14706 846-8086	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,038	Each	10%	\$1,834	Other	F1	
14706 846-8087	14706 846-8087	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,919	Each	10%	\$7,127	Other	F1	
14706 846-8088	14706 846-8088	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,501	Each	10%	\$1,351	Other	F1	
14706 846-8089	14706 846-8089	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1	
14706 846-8090	14706 846-8090	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,264	Each	10%	\$5,638	Other	F1	
14706 846-8091	14706 846-8091	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,915	Each	10%	\$3,523	Other	F1	
14706 846-8092	14706 846-8092	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,456	Each	10%	\$1,310	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED use drop-down)	
14706 846-8093	14706 846-8093	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,391	Each	10%	\$3,952	Other	F1
14706 846-8094	14706 846-8094	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,439	Each	10%	\$2,195	Other	F1
14706 846-8095	14706 846-8095	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1
14706 846-8096	14706 846-8096	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,473	Each	10%	\$4,025	Other	F1
14706 846-8097	14706 846-8097	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,778	Each	10%	\$7,900	Other	F1
14706 846-8098	14706 846-8098	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,298	Each	10%	\$4,768	Other	F1
14706 846-8099	14706 846-8099	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,647	Each	10%	\$4,183	Other	F1
14706 846-8100	14706 846-8100	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,281	Each	10%	\$4,753	Other	F1
14706 846-8101	14706 846-8101	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,399	Each	10%	\$6,659	Other	F1
14706 846-8102	14706 846-8102	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,919	Each	10%	\$1,727	Other	F1
14706 846-8103	14706 846-8103	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,098	Each	10%	\$9,988	Other	F1
14706 846-8104	14706 846-8104	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,322	Each	10%	\$11,090	Other	F1
14706 846-8105	14706 846-8105	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,312	Each	10%	\$5,681	Other	F1
14706 846-8106	14706 846-8106	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1
14706 846-8107	14706 846-8107	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,797	Each	10%	\$7,018	Other	F1
14706 846-8108	14706 846-8108	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,975	Each	10%	\$12,578	Other	F1
14706 846-8109	14706 846-8109	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,555	Each	10%	\$3,199	Other	F1
14706 846-8110	14706 846-8110	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,478	Each	10%	\$3,130	Other	F1
14706 846-8111	14706 846-8111	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1
14706 846-8112	14706 846-8112	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,827	Each	10%	\$4,344	Other	F1
14706 846-8113	14706 846-8113	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,492	Each	10%	\$4,943	Other	F1
14706 846-8114	14706 846-8114	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,503	Each	10%	\$6,753	Other	F1
14706 846-8115	14706 846-8115	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,043	Each	10%	\$8,139	Other	F1
14706 846-8116	14706 846-8116	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,478	Each	10%	\$4,030	Other	F1
14706 846-8117	14706 846-8117	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,928	Each	10%	\$1,735	Other	F1
14706 846-8118	14706 846-8118	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,753	Each	10%	\$2,477	Other	F1
14706 846-8119	14706 846-8119	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,238	Each	10%	\$7,414	Other	F1
14706 846-8120	14706 846-8120	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,883	Each	10%	\$2,594	Other	F1
14706 846-8121	14706 846-8121	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,702	Each	10%	\$2,432	Other	F1
14706 846-8122	14706 846-8122	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,952	Each	10%	\$3,557	Other	F1
14706 846-8123	14706 846-8123	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,719	Each	10%	\$8,747	Other	F1
14706 846-8124	14706 846-8124	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,276	Each	10%	\$9,248	Other	F1
14706 846-8125	14706 846-8125	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1
14706 846-8126	14706 846-8126	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,032	Each	10%	\$5,429	Other	F1
14706 846-8127	14706 846-8127	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,743	Each	10%	\$1,568	Other	F1
14706 846-8128	14706 846-8128	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,074	Each	10%	\$5,467	Other	F1
14706 846-8129	14706 846-8129	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,578	Each	10%	\$3,220	Other	F1
14706 846-8130	14706 846-8130	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,196	Other	F1
14706 846-8131	14706 846-8131	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,703	Each	10%	\$5,133	Other	F1
14706 846-8132	14706 846-8132	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1
14706 846-8133	14706 846-8133	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,555	Each	10%	\$5,899	Other	F1
14706 846-8134	14706 846-8134	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1
14706 846-8135	14706 846-8135	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$8,305	Each	10%	\$7,474	Other	F1
14706 846-8136	14706 846-8136	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,790	Each	10%	\$4,311	Other	F1
14706 846-8137	14706 846-8137	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$968	Each	10%	\$871	Other	F1
14706 846-8138	14706 846-8138	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,961	Each	10%	\$3,565	Other	F1
14706 846-8139	14706 846-8139	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,882	Each	10%	\$1,694	Other	F1
14706 846-8140	14706 846-8140	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,814	Each	10%	\$3,433	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14706 846-8141	14706 846-8141	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$5,624	Each	10%		\$5,062	Other	F1
14706 846-8142	14706 846-8142	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,190	Each	10%		\$2,871	Other	F1
14706 846-8143	14706 846-8143	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$4,641	Each	10%		\$4,177	Other	F1
14706 846-8144	14706 846-8144	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,613	Each	10%		\$4,151	Other	F1
14706 846-8145	14706 846-8145	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,994	Each	10%		\$2,694	Other	F1
14706 846-8146	14706 846-8146	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,793	Each	10%		\$1,614	Other	F1
14706 846-8147	14706 846-8147	HyperConverged Infra	Spt-Maint	\$3,291	Each	10%		\$2,962	Other	F1
14706 846-8148	14706 846-8148	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,977	Each	10%		\$2,680	Other	F1
14706 846-8149	14706 846-8149	HyperConverged Infra	Sftwr Spt-Maint	\$4,110	Each	10%		\$3,699	Other	F1
14706 846-8150	14706 846-8150	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$16,600	Each	10%		\$14,940	Other	F1
14706 846-8151	14706 846-8151	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$5,784	Each	10%		\$5,205	Other	F1
14706 846-8152	14706 846-8152	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$1,571	Each	10%		\$1,414	Other	F1
14706 846-8153	14706 846-8153	HyperConverged Infra	Sftwr Spt-Maint	\$1,326	Each	10%		\$1,193	Other	F1
14706 846-8154	14706 846-8154	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$3,668	Each	10%		\$3,301	Other	F1
14706 846-8155	14706 846-8155	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$4,645	Each	10%		\$4,180	Other	F1
14706 846-8156	14706 846-8156	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$2,201	Each	10%		\$1,981	Other	F1
14706 846-8157	14706 846-8157	HyperConverged Infra	Spt-Maint	\$3,316	Each	10%		\$2,985	Other	F1
14706 846-8158	14706 846-8158	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$4,713	Each	10%		\$4,241	Other	F1
14706 846-8159	14706 846-8159	HyperConverged Infra	Spt-Maint	\$6,947	Each	10%		\$6,253	Other	F1
14706 846-8160	14706 846-8160	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$5,849	Each	10%		\$5,264	Other	F1
14706 846-8161	14706 846-8161	HyperConverged Infra	Sftwr Spt-Maint	\$5,355	Each	10%		\$4,820	Other	F1
14706 846-8162	14706 846-8162	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$5,341	Each	10%		\$4,807	Other	F1
14706 846-8163	14706 846-8163	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$7,432	Each	10%		\$6,889	Other	F1
14706 846-8164	14706 846-8164	HyperConverged Infra	Sftwr Spt-Maint	\$7,225	Each	10%		\$6,503	Other	F1
14706 846-8165	14706 846-8165	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$5,510	Each	10%		\$4,959	Other	F1
14706 846-8166	14706 846-8166	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$3,580	Each	10%		\$3,222	Other	F1
14706 846-8167	14706 846-8167	HyperConverged Infra	Spt-Maint	\$2,934	Each	10%		\$2,640	Other	F1
14706 846-8168	14706 846-8168	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$2,387	Each	10%		\$2,148	Other	F1
14706 846-8169	14706 846-8169	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$4,836	Each	10%		\$4,352	Other	F1
14706 846-8170	14706 846-8170	HyperConverged Infra	NamedUser-Sftwr Spt-Maint	\$6,097	Each	10%		\$5,487	Other	F1
14706 846-8171	14706 846-8171	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$4,764	Each	10%		\$4,288	Other	F1
14706 846-8172	14706 846-8172	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$3,315	Each	10%		\$2,984	Other	F1
14706 846-8173	14706 846-8173	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$17,928	Each	10%		\$16,135	Other	F1
14706 846-8174	14706 846-8174	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$17,264	Each	10%		\$15,537	Other	F1
14706 846-8175	14706 846-8175	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$1,275	Each	10%		\$1,148	Other	F1
14706 846-8176	14706 846-8176	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,122	Each	10%		\$1,010	Other	F1
14706 846-8177	14706 846-8177	HyperConverged Infra	Sftwr Spt-Maint	\$3,315	Each	10%		\$2,984	Other	F1
14706 846-8178	14706 846-8178	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,479	Each	10%		\$2,231	Other	F1
14706 846-8179	14706 846-8179	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$3,903	Each	10%		\$3,513	Other	F1
14706 846-8180	14706 846-8180	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$9,975	Each	10%		\$8,978	Other	F1
14706 846-8181	14706 846-8181	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$5,145	Each	10%		\$4,631	Other	F1
14706 846-8182	14706 846-8182	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$3,169	Each	10%		\$2,852	Other	F1
14706 846-8183	14706 846-8183	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,020	Each	10%		\$1,818	Other	F1
14706 846-8184	14706 846-8184	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$2,858	Each	10%		\$2,573	Other	F1
14706 846-8185	14706 846-8185	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1
14706 846-8186	14706 846-8186	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1
14706 846-8187	14706 846-8187	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14706 846-8188	14706 846-8188	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1
14706 846-8189	14706 846-8189	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%		\$0	Other	F1
14706 846-8190	14706 846-8190	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14706 846-8191	14706 846-8191	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1
14706 846-8192	14706 846-8192	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%		\$0	Other	F1
14706 846-8193	14706 846-8193	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1
14706 846-8194	14706 846-8194	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1
14706 846-8195	14706 846-8195	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$1,533	Each	10%		\$1,380	Other	F1
14706 846-8196	14706 846-8196	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$3,216	Each	10%		\$2,894	Other	F1
14706 846-8197	14706 846-8197	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$2,896	Each	10%		\$2,607	Other	F1
14706 846-8198	14706 846-8198	HyperConverged Infra	Sftwr Spt-Maint	\$6,114	Each	10%		\$5,502	Other	F1
14706 846-8199	14706 846-8199	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,193	Each	10%		\$2,874	Other	F1
14706 846-8200	14706 846-8200	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,625	Each	10%		\$3,262	Other	F1
14706 846-8200	14706 846-8200	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$3,625	Each	10%		\$3,262	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (Column J*Column K) Product Category (if applicable)	
14706 846-8201	14706 846-8201	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$10,687	Each	10%		\$9,618	Other	F1	
14706 846-8202	14706 846-8202	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$4,335	Each	10%		\$3,902	Other	F1	
14706 846-8203	14706 846-8203	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$2,917	Each	10%		\$2,626	Other	F1	
14706 846-8204	14706 846-8204	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,720	Each	10%		\$1,548	Other	F1	
14706 846-8205	14706 846-8205	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$3,096	Each	10%		\$2,787	Other	F1	
14706 846-8206	14706 846-8206	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$3,342	Each	10%		\$3,008	Other	F1	
14706 846-8207	14706 846-8207	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$4,509	Each	10%		\$4,058	Other	F1	
14706 846-8208	14706 846-8208	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$7,738	Each	10%		\$6,964	Other	F1	
14706 846-8209	14706 846-8209	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$11,116	Each	10%		\$10,004	Other	F1	
14706 846-8210	14706 846-8210	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8211	14706 846-8211	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1	
14706 846-8212	14706 846-8212	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8213	14706 846-8213	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8214	14706 846-8214	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1	
14706 846-8215	14706 846-8215	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8216	14706 846-8216	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8217	14706 846-8217	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8218	14706 846-8218	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8219	14706 846-8219	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8220	14706 846-8220	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8221	14706 846-8221	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8222	14706 846-8222	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
14706 846-8223	14706 846-8223	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
14706 846-8224	14706 846-8224	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8225	14706 846-8225	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8226	14706 846-8226	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8227	14706 846-8227	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
14706 846-8228	14706 846-8228	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
14706 846-8229	14706 846-8229	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1	
14706 846-8229	14706 846-8229	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
14706 846-8230	14706 846-8230	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8231	14706 846-8231	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
14706 846-8232	14706 846-8232	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8232	14706 846-8232	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
14706 846-8233	14706 846-8233	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8234	14706 846-8234	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8235	14706 846-8235	HyperConverged Infra	Spt-Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8236	14706 846-8236	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8237	14706 846-8237	HyperConverged Infra	Spt-Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8238	14706 846-8238	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%		\$0	Other	F1	
14706 846-8239	14706 846-8239	HyperConverged Infra	Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8240	14706 846-8240	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8241	14706 846-8241	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8242	14706 846-8242	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8243	14706 846-8243	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
14706 846-8244	14706 846-8244	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8245	14706 846-8245	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8246	14706 846-8246	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8247	14706 846-8247	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8248	14706 846-8248	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8249	14706 846-8249	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
14706 846-8250	14706 846-8250	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8251	14706 846-8251	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
14706 846-8252	14706 846-8252	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8253	14706 846-8253	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8254	14706 846-8254	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%		\$0	Other	F1	
14706 846-8255	14706 846-8255	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%		\$0	Other	F1	
14706 846-8256	14706 846-8256	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%		\$0	Other	F1	
14706 846-8257	14706 846-8257	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%		\$0	Other	F1	
14706 846-8258	14706 846-8258	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%		\$0	Other	F1	
14706 846-8258	14706 846-8258	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 846-8259	14706 846-8259	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8260	14706 846-8260	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8261	14706 846-8261	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8262	14706 846-8262	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8263	14706 846-8263	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8264	14706 846-8264	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8265	14706 846-8265	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8266	14706 846-8266	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8267	14706 846-8267	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8268	14706 846-8268	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8269	14706 846-8269	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8270	14706 846-8270	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,151	Each	10%	\$1,036	Other	F1
14706 846-8271	14706 846-8271	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,119	Each	10%	\$1,907	Other	F1
14706 846-8272	14706 846-8272	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8273	14706 846-8273	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8274	14706 846-8274	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8275	14706 846-8275	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8276	14706 846-8276	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8277	14706 846-8277	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8278	14706 846-8278	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8279	14706 846-8279	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8280	14706 846-8280	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8281	14706 846-8281	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8282	14706 846-8282	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8283	14706 846-8283	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8284	14706 846-8284	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8285	14706 846-8285	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8286	14706 846-8286	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8287	14706 846-8287	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8288	14706 846-8288	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8289	14706 846-8289	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8290	14706 846-8290	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8291	14706 846-8291	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8292	14706 846-8292	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$10,773	Each	10%	\$9,696	Other	F1
14706 846-8293	14706 846-8293	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$2,772	Each	10%	\$2,495	Other	F1
14706 846-8294	14706 846-8294	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$11,561	Each	10%	\$10,405	Other	F1
14706 846-8295	14706 846-8295	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$3,580	Each	10%	\$3,222	Other	F1
14706 846-8296	14706 846-8296	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$3,228	Each	10%	\$2,905	Other	F1
14706 846-8297	14706 846-8297	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$7,497	Each	10%	\$6,748	Other	F1
14706 846-8298	14706 846-8298	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
14706 846-8299	14706 846-8299	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,268	Each	10%	\$3,842	Other	F1
14706 846-8300	14706 846-8300	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,992	Other	F1
14706 846-8301	14706 846-8301	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,007	Each	10%	\$906	Other	F1
14706 846-8302	14706 846-8302	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,114	Each	10%	\$6,403	Other	F1
14706 846-8303	14706 846-8303	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1
14706 846-8304	14706 846-8304	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,013	Each	10%	\$4,511	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)	
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down
14706 846-8305	14706 846-8305	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,084	Each	10%	\$3,676	Other	F1
14706 846-8306	14706 846-8306	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,940	Each	10%	\$3,546	Other	F1
14706 846-8307	14706 846-8307	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,359	Each	10%	\$8,423	Other	F1
14706 846-8308	14706 846-8308	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,785	Each	10%	\$3,406	Other	F1
14706 846-8309	14706 846-8309	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,056	Each	10%	\$5,450	Other	F1
14706 846-8310	14706 846-8310	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,260	Each	10%	\$5,634	Other	F1
14706 846-8311	14706 846-8311	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1
14706 846-8312	14706 846-8312	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other	F1
14706 846-8313	14706 846-8313	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,618	Each	10%	\$2,356	Other	F1
14706 846-8314	14706 846-8314	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,999	Each	10%	\$8,099	Other	F1
14706 846-8315	14706 846-8315	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$5,569	Each	10%	\$5,013	Other	F1
14706 846-8316	14706 846-8316	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,517	Each	10%	\$2,265	Other	F1
14706 846-8317	14706 846-8317	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$5,800	Each	10%	\$5,220	Other	F1
14706 846-8318	14706 846-8318	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$1,377	Each	10%	\$1,239	Other	F1
14706 846-8319	14706 846-8319	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$1,812	Each	10%	\$1,631	Other	F1
14706 846-8320	14706 846-8320	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,213	Each	10%	\$2,892	Other	F1
14706 846-8321	14706 846-8321	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,071	Each	10%	\$2,763	Other	F1
14706 846-8322	14706 846-8322	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1
14706 846-8323	14706 846-8323	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$10,844	Each	10%	\$9,759	Other	F1
14706 846-8324	14706 846-8324	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$5,722	Each	10%	\$5,149	Other	F1
14706 846-8325	14706 846-8325	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,438	Each	10%	\$12,094	Other	F1
14706 846-8326	14706 846-8326	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,374	Each	10%	\$9,337	Other	F1
14706 846-8327	14706 846-8327	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,215	Each	10%	\$1,993	Other	F1
14706 846-8328	14706 846-8328	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1
14706 846-8329	14706 846-8329	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,072	Each	10%	\$1,865	Other	F1
14706 846-8330	14706 846-8330	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,654	Each	10%	\$1,489	Other	F1
14706 846-8331	14706 846-8331	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$938	Each	10%	\$844	Other	F1
14706 846-8332	14706 846-8332	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$8,097	Each	10%	\$7,287	Other	F1
14706 846-8333	14706 846-8333	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
14706 846-8334	14706 846-8334	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,423	Each	10%	\$3,081	Other	F1
14706 846-8335	14706 846-8335	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,066	Each	10%	\$3,659	Other	F1
14706 846-8336	14706 846-8336	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,628	Each	10%	\$6,865	Other	F1
14706 846-8337	14706 846-8337	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,933	Each	10%	\$7,140	Other	F1
14706 846-8338	14706 846-8338	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,657	Each	10%	\$4,191	Other	F1
14706 846-8339	14706 846-8339	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,301	Each	10%	\$3,871	Other	F1
14706 846-8340	14706 846-8340	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,856	Each	10%	\$1,671	Other	F1
14706 846-8341	14706 846-8341	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,683	Each	10%	\$6,915	Other	F1
14706 846-8342	14706 846-8342	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,228	Each	10%	\$3,806	Other	F1
14706 846-8343	14706 846-8343	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$2,620	Each	10%	\$2,358	Other	F1
14706 846-8344	14706 846-8344	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,765	Each	10%	\$1,607	Other	F1
14706 846-8345	14706 846-8345	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,046	Each	10%	\$941	Other	F1
14706 846-8346	14706 846-8346	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$1,122	Each	10%	\$1,010	Other	F1
14706 846-8347	14706 846-8347	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-	\$14,513	Each	10%	\$13,062	Other	F1
14706 846-8348	14706 846-8348	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$1,377	Each	10%	\$1,239	Other	F1
14706 846-8349	14706 846-8349	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,949	Each	10%	\$4,454	Other	F1
14706 846-8350	14706 846-8350	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$5,104	Each	10%	\$4,594	Other	F1
14706 846-8351	14706 846-8351	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$3,448	Each	10%	\$3,103	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14706 846-8352	14706 846-8352	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$12,815	Each	10%	\$11,534	Other	F1
14706 846-8353	14706 846-8353	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$3,470	Each	10%	\$3,123	Other	F1
14706 846-8354	14706 846-8354	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14706 846-8355	14706 846-8355	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8356	14706 846-8356	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8357	14706 846-8357	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8358	14706 846-8358	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8359	14706 846-8359	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8360	14706 846-8360	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8361	14706 846-8361	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-8362	14706 846-8362	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14706 846-8363	14706 846-8363	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14706 846-8364	14706 846-8364	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
14706 846-8365	14706 846-8365	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-8366	14706 846-8366	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14706 846-8367	14706 846-8367	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8368	14706 846-8368	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8369	14706 846-8369	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8370	14706 846-8370	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8371	14706 846-8371	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8372	14706 846-8372	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8373	14706 846-8373	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8374	14706 846-8374	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,713	Each	10%	\$6,041	Other	F1
14706 846-8375	14706 846-8375	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,689	Each	10%	\$1,520	Other	F1
14706 846-8376	14706 846-8376	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,928	Each	10%	\$6,235	Other	F1
14706 846-8377	14706 846-8377	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1
14706 846-8378	14706 846-8378	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,109	Each	10%	\$998	Other	F1
14706 846-8379	14706 846-8379	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8380	14706 846-8380	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8381	14706 846-8381	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8382	14706 846-8382	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8383	14706 846-8383	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8384	14706 846-8384	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8385	14706 846-8385	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8386	14706 846-8386	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14706 846-8387	14706 846-8387	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14706 846-8388	14706 846-8388	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-8389	14706 846-8389	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14706 846-8390	14706 846-8390	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-8391	14706 846-8391	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
14706 846-8392	14706 846-8392	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14706 846-8393	14706 846-8393	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14706 846-8394	14706 846-8394	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
14706 846-8395	14706 846-8395	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14706 846-8396	14706 846-8396	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14706 846-8397	14706 846-8397	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
14706 846-8398	14706 846-8398	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8399	14706 846-8399	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,718	Each	10%	\$2,446	Other	F1
14706 846-8400	14706 846-8400	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Column I)(Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 846-8401	14706 846-8401	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,608	Each	10%	\$13,147	Other	F1
14706 846-8402	14706 846-8402	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8403	14706 846-8403	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8404	14706 846-8404	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8405	14706 846-8405	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8406	14706 846-8406	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8407	14706 846-8407	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8408	14706 846-8408	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8409	14706 846-8409	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8410	14706 846-8410	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8411	14706 846-8411	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8412	14706 846-8412	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8413	14706 846-8413	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8414	14706 846-8414	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8415	14706 846-8415	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8416	14706 846-8416	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8417	14706 846-8417	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8418	14706 846-8418	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8419	14706 846-8419	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8420	14706 846-8420	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8421	14706 846-8421	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8422	14706 846-8422	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$1,066	Each	10%	\$960	Other	F1
14706 846-8423	14706 846-8423	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$3,051	Each	10%	\$2,746	Other	F1
14706 846-8424	14706 846-8424	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$3,448	Each	10%	\$3,103	Other	F1
14706 846-8425	14706 846-8425	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8426	14706 846-8426	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8427	14706 846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8428	14706 846-8428	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8429	14706 846-8429	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8430	14706 846-8430	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8431	14706 846-8431	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8432	14706 846-8432	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8433	14706 846-8433	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8434	14706 846-8434	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8435	14706 846-8435	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8436	14706 846-8436	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8437	14706 846-8437	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8438	14706 846-8438	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8439	14706 846-8439	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8440	14706 846-8440	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8441	14706 846-8441	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8442	14706 846-8442	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8443	14706 846-8443	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8444	14706 846-8444	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14706 846-8445	14706 846-8445	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$9,243	Each	10%	\$8,318	Other	F1
14706 846-8446	14706 846-8446	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$4,192	Each	10%	\$3,773	Other	F1
14706 846-8447	14706 846-8447	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$7,462	Each	10%	\$6,734	Other	F1
14706 846-8448	14706 846-8448	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$1,786	Each	10%	\$1,608	Other	F1
14706 846-8449	14706 846-8449	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$9,782	Each	10%	\$8,804	Other	F1
14706 846-8450	14706 846-8450	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$1,706	Each	10%	\$1,535	Other	F1
14706 846-8451	14706 846-8451	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,558	Each	10%	\$7,702	Other	F1
14706 846-8452	14706 846-8452	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1
14706 846-8453	14706 846-8453	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1
14706 846-8454	14706 846-8454	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,069	Each	10%	\$5,462	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 846-8455	14706 846-8455	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$4,682	Each	10%	\$4,214	Other	F1
14706 846-8456	14706 846-8456	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1
14706 846-8457	14706 846-8457	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,996	Each	10%	\$1,796	Other	F1
14706 846-8458	14706 846-8458	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,205	Each	10%	\$6,485	Other	F1
14706 846-8459	14706 846-8459	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,900	Each	10%	\$8,010	Other	F1
14706 846-8460	14706 846-8460	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1
14706 846-8461	14706 846-8461	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,165	Each	10%	\$6,448	Other	F1
14706 846-8462	14706 846-8462	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,531	Each	10%	\$6,778	Other	F1
14706 846-8463	14706 846-8463	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,825	Each	10%	\$10,643	Other	F1
14706 846-8464	14706 846-8464	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,582	Each	10%	\$2,324	Other	F1
14706 846-8465	14706 846-8465	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,479	Each	10%	\$2,231	Other	F1
14706 846-8466	14706 846-8466	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,451	Each	10%	\$6,706	Other	F1
14706 846-8467	14706 846-8467	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
14706 847-7636	14706 847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%	\$4,801	Other	F1
14706 847-7637	14706 847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%	\$4,801	Other	F1
14706 847-7638	14706 847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%	\$5,601	Other	F1
14706 847-7639	14706 847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%	\$2,400	Other	F1
14706 847-7640	14706 847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%	\$800	Other	F1
14706 847-7641	14706 847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%	\$1,600	Other	F1
14706 847-7642	14706 847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%	\$2,400	Other	F1
14706 847-7643	14706 847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%	\$3,200	Other	F1
14706 847-7644	14706 847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%	\$4,001	Other	F1
14706 847-7645	14706 847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%	\$5,601	Other	F1
14706 847-7646	14706 847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$889	Each	10%	\$800	Other	F1
14706 847-7647	14706 847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%	\$3,200	Other	F1
14706 847-7648	14706 847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%	\$4,001	Other	F1
14706 847-7651	14706 847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%	\$1,600	Other	F1
14706 847-7652	14706 847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
14706 847-7653	14706 847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
14706 847-7656	14706 847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
14706 847-7657	14706 847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,888	Each	10%	\$1,681	Other	F1
14706 847-7658	14706 847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
14706 847-7665	14706 847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%	\$1,885	Other	F1
14706 847-7666	14706 847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%	\$2,199	Other	F1
14706 847-7674	14706 847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
14706 847-7675	14706 847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
14706 847-7676	14706 847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%	\$314	Other	F1
14706 847-7677	14706 847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%	\$628	Other	F1
14706 847-7678	14706 847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%	\$942	Other	F1
14706 847-7679	14706 847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%	\$1,256	Other	F1
14706 847-7682	14706 847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%	\$1,885	Other	F1
14706 847-7683	14706 847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%	\$2,199	Other	F1
14706 847-7684	14706 847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%	\$1,571	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 847-7685	14706 847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%	\$628	Other	F1
14706 847-7686	14706 847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%	\$942	Other	F1
14706 847-7687	14706 847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%	\$1,256	Other	F1
14706 847-7688	14706 847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%	\$1,571	Other	F1
14706 847-7691	14706 847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%	\$314	Other	F1
14706 847-7692	14706 847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
14706 847-7693	14706 847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
14706 847-7694	14706 847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
14706 847-7695	14706 847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
14706 847-7697	14706 847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
14706 847-7698	14706 847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
14706 847-7699	14706 847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
14706 951-2015	14706 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14706 975-3461	14706 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14706 984-3267	14706 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
14706 989-3439	14706 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14706 992-6149	14706 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12669 007-1527	12669 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12669 009-4364	12669 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12669 009-4877	12669 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12669 806-7308	12669 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
12669 812-5495	12669 812-5495	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$257	Each	10%	\$231	Other	F1
12669 812-5496	12669 812-5496	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$513	Each	10%	\$462	Other	F1
12669 812-5497	12669 812-5497	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$770	Each	10%	\$693	Other	F1
12669 812-5498	12669 812-5498	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,026	Each	10%	\$923	Other	F1
12669 812-5499	12669 812-5499	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12669 815-9759	12669 815-9759	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year	\$0	Each	10%	\$0	Other	F1
12669 815-9760	12669 815-9760	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
12669 815-9761	12669 815-9761	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 3 Years Extended	\$10,852	Each	10%	\$9,767	Other	F1
12669 815-9762	12669 815-9762	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 4 Years Extended	\$14,921	Each	10%	\$13,429	Other	F1
12669 815-9763	12669 815-9763	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 1 Year Extended	\$4,069	Each	10%	\$3,662	Other	F1
12669 815-9764	12669 815-9764	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair, 2 Years Extended	\$6,782	Each	10%	\$6,104	Other	F1
12669 815-9765	12669 815-9765	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year	\$15,073	Each	10%	\$13,566	Other	F1
12669 815-9766	12669 815-9766	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 1 Year Extended	\$9,043	Each	10%	\$8,139	Other	F1
12669 815-9767	12669 815-9767	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 2 Years Extended	\$15,072	Each	10%	\$13,565	Other	F1
12669 815-9769	12669 815-9769	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 3 Years Extended	\$24,116	Each	10%	\$21,704	Other	F1
12669 815-9770	12669 815-9770	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site, 4 Years Extended	\$33,159	Each	10%	\$29,843	Other	F1
12669 816-0194	12669 816-0194	HyperConverged Infra	Keep Your Hard Drive 14 Months	\$100	Each	10%	\$90	Other	F1
12669 816-0201	12669 816-0201	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 14 Months	\$0	Each	10%	\$0	Other	F1
12669 816-0202	12669 816-0202	HyperConverged Infra	Dell Hardware Limited Warranty Plus On Site Service	\$200	Each	10%	\$180	Other	F1
12669 816-0203	12669 816-0203	HyperConverged Infra	Hardware Warranty Repair 7x24 HW-Only 7x24 4HR On-site 14 Months	\$15,073	Each	10%	\$13,566	Other	F1
12669 825-5220	12669 825-5220	HyperConverged Infra	Basic Deployment Upgrade of Dell EMC Server, Addon	\$566	Each	10%	\$509	Other	F1
12669 843-9332	12669 843-9332	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,796	Each	10%	\$1,616	Other	F1
12669 843-9333	12669 843-9333	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$513	Each	10%	\$462	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12669-843-9334	12669-843-9334	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$770	Each	10%	\$693	Other	F1
12669-843-9335	12669-843-9335	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,026	Each	10%	\$923	Other	F1
12669-843-9336	12669-843-9336	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,283	Each	10%	\$1,154	Other	F1
12669-843-9337	12669-843-9337	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,539	Each	10%	\$1,385	Other	F1
12669-843-9340	12669-843-9340	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,026	Each	10%	\$923	Other	F1
12669-843-9341	12669-843-9341	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,283	Each	10%	\$1,154	Other	F1
12669-843-9342	12669-843-9342	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$770	Each	10%	\$693	Other	F1
12669-843-9343	12669-843-9343	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,796	Each	10%	\$1,616	Other	F1
12669-843-9344	12669-843-9344	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$513	Each	10%	\$462	Other	F1
12669-843-9345	12669-843-9345	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,539	Each	10%	\$1,385	Other	F1
12669-843-9346	12669-843-9346	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$257	Each	10%	\$231	Other	F1
12669-843-9369	12669-843-9369	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$257	Each	10%	\$231	Other	F1
12669-847-7659	12669-847-7659	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
12669-847-7660	12669-847-7660	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
12669-847-7661	12669-847-7661	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
12669-847-7662	12669-847-7662	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
12669-847-7663	12669-847-7663	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
12669-847-7664	12669-847-7664	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
12669-847-7667	12669-847-7667	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
12669-847-7668	12669-847-7668	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
12669-847-7669	12669-847-7669	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
12669-847-7670	12669-847-7670	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1
12669-847-7671	12669-847-7671	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
12669-847-7672	12669-847-7672	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
12669-847-7673	12669-847-7673	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
12669-847-7696	12669-847-7696	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
12669-936-5359	12669-936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12669-975-3461	12669-975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12669-975-3462	12669-975-3462	HyperConverged Infra	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12669-984-3267	12669-984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13062-007-1527	13062-007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13062-009-4364	13062-009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13062-009-4877	13062-009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13062-199-BCJZ	13062-199-BCJZ	HyperConverged Infra	ProSupport Plus 4Hr Mission Critical Dell Technologies Cloud Platform VCF on VxRail	\$399,987	Each	10%	\$359,988	Other	F1
13062-199-BCKB	13062-199-BCKB	HyperConverged Infra	ProSupport Plus 4Hr Mission Critical Dell Technologies Cloud Platform VCF on VxRail	\$399,987	Each	10%	\$359,988	Other	F1
13062-460-5909	13062-460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery.	\$0	Each	10%	\$0	Other	F1
13062-460-8530	13062-460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13062-460-9052	13062-460-9052	HyperConverged Infra	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13062-460-9900	13062-460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized signature.	\$0	Each	10%	\$0	Other	F1
13062-461-0497	13062-461-0497	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
13062-467-1489	13062-467-1489	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
13062-467-1490	13062-467-1490	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13062-467-1491	13062-467-1491	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
13062-467-1493	13062-467-1493	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
13062-467-1494	13062-467-1494	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
13062-467-1495	13062-467-1495	HyperConverged Infra	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 467-1497	13062 467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
13062 467-1498	13062 467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
13062 467-1499	13062 467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5589	13062 467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5590	13062 467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13062 467-5591	13062 467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5592	13062 467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5594	13062 467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5598	13062 467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5599	13062 467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5600	13062 467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5601	13062 467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
13062 467-5602	13062 467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5603	13062 467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5604	13062 467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13062 467-5605	13062 467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5606	13062 467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5607	13062 467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5608	13062 467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5609	13062 467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5610	13062 467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5611	13062 467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5612	13062 467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5613	13062 467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5614	13062 467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5615	13062 467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13062 467-5616	13062 467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5617	13062 467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5618	13062 467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5619	13062 467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5620	13062 467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13062 467-5621	13062 467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1
13062 467-5622	13062 467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1
13062 467-5623	13062 467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13062 467-5684	13062 467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1
13062 467-5695	13062 467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5696	13062 467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5697	13062 467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1
13062 467-5698	13062 467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5699	13062 467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5700	13062 467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5701	13062 467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5702	13062 467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5703	13062 467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5704	13062 467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5705	13062 467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5706	13062 467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5707	13062 467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5708	13062 467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5709	13062 467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
13062 467-5710	13062 467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I/Column K)		Product Category (If applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	use drop-down	Product Category	
13062 467-5711	13062 467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
13062 467-5712	13062 467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
13062 467-5754	13062 467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
13062 467-5805	13062 467-5805	HyperConverged Infra	No Monitor (Global Portal)	\$0	Each	10%	\$0	Other	F1	
13062 468-0383	13062 468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1	
13062 468-2472	13062 468-2472	HyperConverged Infra	Global Portal Swiss/French Language System	\$0	Each	10%	\$0	Other	F1	
13062 468-3776	13062 468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1	
13062 468-4058	13062 468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1	
13062 468-7072	13062 468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1	
13062 468-8015	13062 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13062 468-8016	13062 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13062 468-8017	13062 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13062 468-8018	13062 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13062 468-8019	13062 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13062 469-5598	13062 469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
13062 806-7308	13062 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr	\$0	Each	10%	\$0	Other	F1	
13062 812-4011	13062 812-4011	HyperConverged Infra	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$200	Each	10%	\$180	Other	F1	
13062 812-4031	13062 812-4031	HyperConverged Infra	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$10	Each	10%	\$9	Other	F1	
13062 812-4032	13062 812-4032	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1	
13062 812-4033	13062 812-4033	HyperConverged Infra	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1	
13062 819-0336	13062 819-0336	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1	
13062 819-0337	13062 819-0337	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$1,872	Each	10%	\$1,685	Other	F1	
13062 819-0339	13062 819-0339	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,678	Each	10%	\$1,510	Other	F1	
13062 819-0341	13062 819-0341	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,574	Each	10%	\$2,317	Other	F1	
13062 819-0342	13062 819-0342	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$3,781	Each	10%	\$3,403	Other	F1	
13062 819-0343	13062 819-0343	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,580	Each	10%	\$3,222	Other	F1	
13062 819-0344	13062 819-0344	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$4,778	Each	10%	\$4,300	Other	F1	
13062 819-0345	13062 819-0345	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,574	Each	10%	\$4,117	Other	F1	
13062 819-0346	13062 819-0346	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$781	Each	10%	\$703	Other	F1	
13062 819-0347	13062 819-0347	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$6,524	Each	10%	\$5,872	Other	F1	
13062 819-0348	13062 819-0348	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$5,220	Each	10%	\$4,698	Other	F1	
13062 819-0349	13062 819-0349	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$10,653	Each	10%	\$9,588	Other	F1	
13062 819-0350	13062 819-0350	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$9,543	Each	10%	\$8,589	Other	F1	
13062 819-0352	13062 819-0352	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$14,647	Each	10%	\$13,182	Other	F1	
13062 819-0353	13062 819-0353	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$19,642	Each	10%	\$17,678	Other	F1	
13062 819-0354	13062 819-0354	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$20,745	Each	10%	\$18,671	Other	F1	
13062 819-0355	13062 819-0355	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$24,649	Each	10%	\$22,184	Other	F1	
13062 819-0356	13062 819-0356	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$25,749	Each	10%	\$23,174	Other	F1	
13062 819-0357	13062 819-0357	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,270	Each	10%	\$2,043	Other	F1	
13062 819-0358	13062 819-0358	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$3,508	Each	10%	\$3,157	Other	F1	
13062 819-0359	13062 819-0359	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$4,925	Each	10%	\$4,433	Other	F1	
13062 819-0360	13062 819-0360	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$6,325	Each	10%	\$5,693	Other	F1	
13062 819-0361	13062 819-0361	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,152	Each	10%	\$1,037	Other	F1	
13062 819-0363	13062 819-0363	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,530	Each	10%	\$2,277	Other	F1	
13062 819-0365	13062 819-0365	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$5,196	Each	10%	\$4,676	Other	F1	
13062 819-0366	13062 819-0366	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$6,601	Each	10%	\$5,941	Other	F1	
13062 819-0367	13062 819-0367	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$6,349	Each	10%	\$5,714	Other	F1	
13062 819-0368	13062 819-0368	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$7,935	Each	10%	\$7,142	Other	F1	
13062 819-0369	13062 819-0369	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$11,580	Each	10%	\$10,422	Other	F1	
13062 819-0370	13062 819-0370	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$12,906	Each	10%	\$11,615	Other	F1	
13062 819-0372	13062 819-0372	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$17,843	Each	10%	\$16,059	Other	F1	
13062 819-0373	13062 819-0373	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$23,927	Each	10%	\$21,534	Other	F1	
13062 819-0374	13062 819-0374	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$25,242	Each	10%	\$22,718	Other	F1	
13062 819-0375	13062 819-0375	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$30,028	Each	10%	\$27,025	Other	F1	
13062 819-0376	13062 819-0376	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$31,338	Each	10%	\$28,204	Other	F1	
13062 819-0377	13062 819-0377	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,797	Each	10%	\$1,617	Other	F1	
13062 819-0378	13062 819-0378	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,606	Each	10%	\$1,445	Other	F1	
13062 819-0379	13062 819-0379	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,679	Each	10%	\$2,411	Other	F1	
13062 819-0380	13062 819-0380	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,485	Each	10%	\$2,237	Other	F1	
13062 819-0381	13062 819-0381	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,694	Each	10%	\$3,325	Other	F1	
13062 819-0382	13062 819-0382	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,491	Each	10%	\$3,142	Other	F1	
13062 819-0383	13062 819-0383	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,692	Each	10%	\$4,223	Other	F1	
13062 819-0384	13062 819-0384	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,485	Each	10%	\$4,037	Other	F1	
13062 819-0385	13062 819-0385	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$811	Each	10%	\$730	Other	F1	
13062 819-0386	13062 819-0386	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,014	Each	10%	\$913	Other	F1	
13062 819-0387	13062 819-0387	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$10,238	Each	10%	\$9,214	Other	F1	
13062 819-0388	13062 819-0388	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$8,190	Each	10%	\$7,371	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 819-0389	13062 819-0389	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$17,442	Each	10%	\$15,698	Other	F1
13062 819-0390	13062 819-0390	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$15,585	Each	10%	\$14,027	Other	F1
13062 819-0391	13062 819-0391	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$25,561	Each	10%	\$23,005	Other	F1
13062 819-0392	13062 819-0392	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$23,708	Each	10%	\$21,337	Other	F1
13062 819-0393	13062 819-0393	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$31,703	Each	10%	\$28,533	Other	F1
13062 819-0394	13062 819-0394	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$33,547	Each	10%	\$30,192	Other	F1
13062 819-0395	13062 819-0395	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$39,710	Each	10%	\$35,739	Other	F1
13062 819-0396	13062 819-0396	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$41,550	Each	10%	\$37,395	Other	F1
13062 819-0397	13062 819-0397	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,549	Each	10%	\$2,294	Other	F1
13062 819-0399	13062 819-0399	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,317	Each	10%	\$2,085	Other	F1
13062 819-0401	13062 819-0401	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,535	Each	10%	\$3,182	Other	F1
13062 819-0402	13062 819-0402	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,126	Each	10%	\$4,613	Other	F1
13062 819-0403	13062 819-0403	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,903	Each	10%	\$4,413	Other	F1
13062 819-0404	13062 819-0404	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,480	Each	10%	\$5,832	Other	F1
13062 819-0405	13062 819-0405	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,257	Each	10%	\$5,631	Other	F1
13062 819-0406	13062 819-0406	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,110	Each	10%	\$999	Other	F1
13062 819-0407	13062 819-0407	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$2,788	Each	10%	\$2,509	Other	F1
13062 819-0408	13062 819-0408	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,231	Each	10%	\$2,008	Other	F1
13062 819-0409	13062 819-0409	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$3,580	Each	10%	\$3,222	Other	F1
13062 819-0410	13062 819-0410	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,255	Each	10%	\$2,930	Other	F1
13062 819-0412	13062 819-0412	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$5,378	Each	10%	\$4,840	Other	F1
13062 819-0413	13062 819-0413	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$7,350	Each	10%	\$6,615	Other	F1
13062 819-0414	13062 819-0414	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$7,685	Each	10%	\$6,917	Other	F1
13062 819-0415	13062 819-0415	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$9,337	Each	10%	\$8,403	Other	F1
13062 819-0416	13062 819-0416	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$9,671	Each	10%	\$8,704	Other	F1
13062 819-0417	13062 819-0417	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,997	Each	10%	\$2,697	Other	F1
13062 819-0418	13062 819-0418	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,614	Each	10%	\$4,153	Other	F1
13062 819-0419	13062 819-0419	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$6,466	Each	10%	\$5,819	Other	F1
13062 819-0420	13062 819-0420	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$8,296	Each	10%	\$7,466	Other	F1
13062 819-0421	13062 819-0421	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,553	Each	10%	\$1,398	Other	F1
13062 819-0423	13062 819-0423	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$3,286	Each	10%	\$2,957	Other	F1
13062 819-0425	13062 819-0425	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months	\$6,746	Each	10%	\$6,071	Other	F1
13062 819-0426	13062 819-0426	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months	\$8,577	Each	10%	\$7,719	Other	F1
13062 819-0427	13062 819-0427	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$2,623	Each	10%	\$2,361	Other	F1
13062 819-0428	13062 819-0428	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$3,278	Each	10%	\$2,950	Other	F1
13062 819-0429	13062 819-0429	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$3,802	Each	10%	\$3,422	Other	F1
13062 819-0430	13062 819-0430	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$4,168	Each	10%	\$3,751	Other	F1
13062 819-0432	13062 819-0432	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$6,361	Each	10%	\$5,725	Other	F1
13062 819-0433	13062 819-0433	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$8,685	Each	10%	\$7,817	Other	F1
13062 819-0434	13062 819-0434	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$9,060	Each	10%	\$8,154	Other	F1
13062 819-0435	13062 819-0435	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$11,031	Each	10%	\$9,928	Other	F1
13062 819-0436	13062 819-0436	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$11,405	Each	10%	\$10,265	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13062 819-0437	13062 819-0437	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,328	Each	10%	\$2,095	Other	F1
13062 819-0438	13062 819-0438	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,097	Each	10%	\$1,887	Other	F1
13062 819-0439	13062 819-0439	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,465	Each	10%	\$3,119	Other	F1
13062 819-0440	13062 819-0440	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,237	Each	10%	\$2,913	Other	F1
13062 819-0441	13062 819-0441	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$4,777	Each	10%	\$4,299	Other	F1
13062 819-0442	13062 819-0442	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$4,542	Each	10%	\$4,088	Other	F1
13062 819-0443	13062 819-0443	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,070	Each	10%	\$5,463	Other	F1
13062 819-0444	13062 819-0444	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$5,830	Each	10%	\$5,247	Other	F1
13062 819-0445	13062 819-0445	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,070	Each	10%	\$963	Other	F1
13062 819-0446	13062 819-0446	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$1,338	Each	10%	\$1,204	Other	F1
13062 819-0447	13062 819-0447	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$4,926	Each	10%	\$4,433	Other	F1
13062 819-0448	13062 819-0448	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$3,941	Each	10%	\$3,547	Other	F1
13062 819-0449	13062 819-0449	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$7,609	Each	10%	\$6,848	Other	F1
13062 819-0450	13062 819-0450	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,856	Each	10%	\$6,170	Other	F1
13062 819-0451	13062 819-0451	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$11,484	Each	10%	\$10,336	Other	F1
13062 819-0452	13062 819-0452	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$10,727	Each	10%	\$9,654	Other	F1
13062 819-0453	13062 819-0453	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 6 Years	\$14,433	Each	10%	\$12,990	Other	F1
13062 819-0454	13062 819-0454	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 7 Years	\$15,183	Each	10%	\$13,665	Other	F1
13062 819-0455	13062 819-0455	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 8 Years	\$18,156	Each	10%	\$16,340	Other	F1
13062 819-0456	13062 819-0456	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 9 Years	\$18,901	Each	10%	\$17,011	Other	F1
13062 819-0457	13062 819-0457	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,499	Each	10%	\$2,249	Other	F1
13062 819-0459	13062 819-0459	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,292	Each	10%	\$2,063	Other	F1
13062 819-0461	13062 819-0461	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,489	Each	10%	\$3,140	Other	F1
13062 819-0462	13062 819-0462	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$5,027	Each	10%	\$4,524	Other	F1
13062 819-0463	13062 819-0463	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$4,835	Each	10%	\$4,352	Other	F1
13062 819-0464	13062 819-0464	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$6,359	Each	10%	\$5,723	Other	F1
13062 819-0465	13062 819-0465	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$6,168	Each	10%	\$5,551	Other	F1
13062 819-0466	13062 819-0466	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 7 Years	\$1,116	Each	10%	\$1,004	Other	F1
13062 819-0467	13062 819-0467	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,812	Each	10%	\$1,631	Other	F1
13062 819-0468	13062 819-0468	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,450	Each	10%	\$1,305	Other	F1
13062 819-0469	13062 819-0469	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,879	Each	10%	\$1,691	Other	F1
13062 819-0470	13062 819-0470	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,724	Each	10%	\$1,552	Other	F1
13062 819-0472	13062 819-0472	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,093	Each	10%	\$2,784	Other	F1
13062 819-0473	13062 819-0473	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,313	Each	10%	\$3,882	Other	F1
13062 819-0474	13062 819-0474	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,483	Each	10%	\$4,035	Other	F1
13062 819-0475	13062 819-0475	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,546	Each	10%	\$4,991	Other	F1
13062 819-0476	13062 819-0476	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,717	Each	10%	\$5,145	Other	F1
13062 819-0477	13062 819-0477	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,183	Each	10%	\$2,865	Other	F1
13062 819-0478	13062 819-0478	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,891	Each	10%	\$4,402	Other	F1
13062 819-0479	13062 819-0479	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$6,852	Each	10%	\$6,167	Other	F1
13062 819-0480	13062 819-0480	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$8,789	Each	10%	\$7,910	Other	F1
13062 819-0481	13062 819-0481	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,679	Each	10%	\$1,511	Other	F1
13062 819-0483	13062 819-0483	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,440	Each	10%	\$3,096	Other	F1
13062 819-0485	13062 819-0485	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$7,086	Each	10%	\$6,377	Other	F1
13062 819-0486	13062 819-0486	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$9,022	Each	10%	\$8,120	Other	F1
13062 819-0487	13062 819-0487	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 1 Year	\$1,529	Each	10%	\$1,376	Other	F1
13062 819-0488	13062 819-0488	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 15 Months	\$1,911	Each	10%	\$1,720	Other	F1
13062 819-0489	13062 819-0489	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 2 Years	\$1,553	Each	10%	\$1,398	Other	F1
13062 819-0490	13062 819-0490	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 27 Months	\$1,678	Each	10%	\$1,510	Other	F1
13062 819-0492	13062 819-0492	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 3 Years	\$3,053	Each	10%	\$2,748	Other	F1
13062 819-0493	13062 819-0493	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 4 Years	\$4,299	Each	10%	\$3,869	Other	F1
13062 819-0494	13062 819-0494	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 51 Months	\$4,447	Each	10%	\$4,002	Other	F1
13062 819-0495	13062 819-0495	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 5 Years	\$5,570	Each	10%	\$5,013	Other	F1
13062 819-0496	13062 819-0496	HyperConverged Infra	ProSupport 7x24 HW Tech Support and Assistance, 63 Months	\$5,719	Each	10%	\$5,147	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source			Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)		
13062 819-0497	13062 819-0497	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,445	Each	10%	\$2,201	Other	F1	
13062 819-0498	13062 819-0498	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,216	Each	10%	\$1,994	Other	F1	
13062 819-0499	13062 819-0499	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,638	Each	10%	\$3,274	Other	F1	
13062 819-0500	13062 819-0500	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,415	Each	10%	\$3,074	Other	F1	
13062 819-0501	13062 819-0501	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,017	Each	10%	\$4,515	Other	F1	
13062 819-0502	13062 819-0502	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,789	Each	10%	\$4,310	Other	F1	
13062 819-0503	13062 819-0503	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,376	Each	10%	\$5,738	Other	F1	
13062 819-0504	13062 819-0504	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,147	Each	10%	\$5,532	Other	F1	
13062 819-0505	13062 819-0505	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,140	Each	10%	\$1,026	Other	F1	
13062 819-0506	13062 819-0506	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,425	Each	10%	\$1,283	Other	F1	
13062 819-0507	13062 819-0507	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 15 Months	\$3,386	Each	10%	\$3,047	Other	F1	
13062 819-0508	13062 819-0508	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 1 Year	\$2,709	Each	10%	\$2,438	Other	F1	
13062 819-0509	13062 819-0509	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 27 Months	\$4,791	Each	10%	\$4,312	Other	F1	
13062 819-0510	13062 819-0510	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 2 Years	\$4,342	Each	10%	\$3,908	Other	F1	
13062 819-0511	13062 819-0511	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 39 Months	\$7,447	Each	10%	\$6,702	Other	F1	
13062 819-0512	13062 819-0512	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 3 Years	\$6,992	Each	10%	\$6,293	Other	F1	
13062 819-0513	13062 819-0513	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 4 Years	\$9,467	Each	10%	\$8,520	Other	F1	
13062 819-0514	13062 819-0514	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 51 Months	\$9,917	Each	10%	\$8,925	Other	F1	
13062 819-0515	13062 819-0515	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 5 Years	\$11,959	Each	10%	\$10,763	Other	F1	
13062 819-0516	13062 819-0516	HyperConverged Infra	ProSupport Plus 7x24 HW Tech Support and Assistance, 63 Months	\$12,407	Each	10%	\$11,166	Other	F1	
13062 819-0517	13062 819-0517	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 1 Year	\$0	Each	10%	\$0	Other	F1	
13062 819-0518	13062 819-0518	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery, 15 Months	\$0	Each	10%	\$0	Other	F1	
13062 819-0531	13062 819-0531	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$654	Each	10%	\$589	Other	F1	
13062 819-0532	13062 819-0532	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$1,308	Each	10%	\$1,177	Other	F1	
13062 819-0533	13062 819-0533	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$1,962	Each	10%	\$1,766	Other	F1	
13062 819-0534	13062 819-0534	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$2,616	Each	10%	\$2,354	Other	F1	
13062 819-0535	13062 819-0535	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$3,270	Each	10%	\$2,943	Other	F1	
13062 819-0566	13062 819-0566	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$292	Each	10%	\$263	Other	F1	
13062 819-0567	13062 819-0567	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$584	Each	10%	\$526	Other	F1	
13062 819-0568	13062 819-0568	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$876	Each	10%	\$788	Other	F1	
13062 819-0569	13062 819-0569	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$1,168	Each	10%	\$1,051	Other	F1	
13062 819-0570	13062 819-0570	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,460	Each	10%	\$1,314	Other	F1	
13062 819-0571	13062 819-0571	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$218	Each	10%	\$196	Other	F1	
13062 819-0572	13062 819-0572	HyperConverged Infra	Keep Your Hard Drive, 2 Years	\$436	Each	10%	\$392	Other	F1	
13062 819-0573	13062 819-0573	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$654	Each	10%	\$589	Other	F1	
13062 819-0574	13062 819-0574	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$872	Each	10%	\$785	Other	F1	
13062 819-0575	13062 819-0575	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$1,090	Each	10%	\$981	Other	F1	
13062 819-0576	13062 819-0576	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13062 819-0577	13062 819-0577	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13062 819-0578	13062 819-0578	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13062 819-0579	13062 819-0579	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13062 819-0580	13062 819-0580	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13062 819-0581	13062 819-0581	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 819-0582	13062 819-0582	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0583	13062 819-0583	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0584	13062 819-0584	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0585	13062 819-0585	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0586	13062 819-0586	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0587	13062 819-0587	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0588	13062 819-0588	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0589	13062 819-0589	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0590	13062 819-0590	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0591	13062 819-0591	HyperConverged Infra	15 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0592	13062 819-0592	HyperConverged Infra	27 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0593	13062 819-0593	HyperConverged Infra	39 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0594	13062 819-0594	HyperConverged Infra	51 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0595	13062 819-0595	HyperConverged Infra	63 Months, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0596	13062 819-0596	HyperConverged Infra	15 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0597	13062 819-0597	HyperConverged Infra	27 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0598	13062 819-0598	HyperConverged Infra	39 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0599	13062 819-0599	HyperConverged Infra	51 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0600	13062 819-0600	HyperConverged Infra	63 Months, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0601	13062 819-0601	HyperConverged Infra	15 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0602	13062 819-0602	HyperConverged Infra	27 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0603	13062 819-0603	HyperConverged Infra	39 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0604	13062 819-0604	HyperConverged Infra	51 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-0605	13062 819-0605	HyperConverged Infra	63 Months, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13062 819-2574	13062 819-2574	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment	\$1,501	Each	10%	\$1,351	Other	F1
13062 819-2575	13062 819-2575	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment	\$3,096	Each	10%	\$2,786	Other	F1
13062 819-2576	13062 819-2576	HyperConverged Infra	ProDeploy Plus Dell EMC VxRail Deployment Verification	\$167	Each	10%	\$151	Other	F1
13062 819-2577	13062 819-2577	HyperConverged Infra	ProDeploy Dell EMC VxRail Deployment Verification	\$90	Each	10%	\$81	Other	F1
13062 819-6325	13062 819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$8,450	Each	10%	\$7,605	Other	F1
13062 819-6328	13062 819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,841	Each	10%	\$6,157	Other	F1
13062 819-6330	13062 819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1
13062 819-6331	13062 819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1
13062 819-6359	13062 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13062 819-6360	13062 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13062 819-6361	13062 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13062 819-6362	13062 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13062 819-6369	13062 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13062 819-6370	13062 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13062 819-6371	13062 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13062 819-6372	13062 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13062 819-6373	13062 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 819-6380	13062 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13062 819-6381	13062 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13062 819-6382	13062 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13062 819-6383	13062 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
13062 819-6384	13062 819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
13062 819-6391	13062 819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
13062 819-6392	13062 819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$423	Each	10%	\$381	Other	F1
13062 819-6393	13062 819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$846	Each	10%	\$761	Other	F1
13062 819-6394	13062 819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,269	Each	10%	\$1,142	Other	F1
13062 819-6395	13062 819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$5,231	Each	10%	\$4,708	Other	F1
13062 819-6406	13062 819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1
13062 819-6407	13062 819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1
13062 819-6409	13062 819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,692	Each	10%	\$1,523	Other	F1
13062 819-6410	13062 819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,115	Each	10%	\$1,903	Other	F1
13062 819-6416	13062 819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1
13062 819-6420	13062 819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1
13062 819-6421	13062 819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1
13062 819-6423	13062 819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,667	Each	10%	\$8,700	Other	F1
13062 819-6426	13062 819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1
13062 819-6427	13062 819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1
13062 819-6428	13062 819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1
13062 819-6435	13062 819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1
13062 819-6436	13062 819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1
13062 819-6437	13062 819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1
13062 819-6440	13062 819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63 Months	\$6,885	Each	10%	\$6,197	Other	F1
13062 819-6442	13062 819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51 Months	\$5,574	Each	10%	\$5,016	Other	F1
13062 819-6444	13062 819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,863	Each	10%	\$1,677	Other	F1
13062 819-6447	13062 819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,353	Each	10%	\$3,018	Other	F1
13062 819-6453	13062 819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,844	Each	10%	\$4,359	Other	F1
13062 819-6454	13062 819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,334	Each	10%	\$5,701	Other	F1
13062 819-6456	13062 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,622	Each	10%	\$3,259	Other	F1
13062 819-6457	13062 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$7,824	Each	10%	\$7,042	Other	F1
13062 819-6458	13062 819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$2,012	Each	10%	\$1,811	Other	F1
13062 819-6460	13062 819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,262	Each	10%	\$3,836	Other	F1
13062 819-6466	13062 819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1
13062 819-6467	13062 819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1
13062 819-6468	13062 819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1
13062 819-6469	13062 819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,239	Each	10%	\$2,015	Other	F1
13062 819-6470	13062 819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$7,882	Each	10%	\$7,094	Other	F1
13062 819-6471	13062 819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$9,852	Each	10%	\$8,867	Other	F1
13062 819-6478	13062 819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13062 819-6479	13062 819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 819-6480	13062 819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
13062 819-6481	13062 819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
13062 819-6482	13062 819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
13062 819-6483	13062 819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
13062 819-6484	13062 819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
13062 819-6485	13062 819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
13062 819-6486	13062 819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
13062 819-6488	13062 819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
13062 819-6490	13062 819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
13062 819-6495	13062 819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1
13062 819-6496	13062 819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$952	Each	10%	\$857	Other	F1
13062 819-6497	13062 819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$529	Each	10%	\$476	Other	F1
13062 819-6498	13062 819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1
13062 819-6499	13062 819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1
13062 819-6500	13062 819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,798	Each	10%	\$1,618	Other	F1
13062 819-6501	13062 819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1
13062 819-6506	13062 819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,375	Each	10%	\$1,237	Other	F1
13062 819-6507	13062 819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,524	Each	10%	\$2,271	Other	F1
13062 819-6508	13062 819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$649	Each	10%	\$584	Other	F1
13062 819-6509	13062 819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,168	Each	10%	\$1,051	Other	F1
13062 819-6510	13062 819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,206	Each	10%	\$1,986	Other	F1
13062 819-6511	13062 819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$8,374	Each	10%	\$7,537	Other	F1
13062 819-6512	13062 819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,799	Each	10%	\$2,519	Other	F1
13062 819-6513	13062 819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$5,038	Each	10%	\$4,534	Other	F1
13062 819-6514	13062 819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$7,277	Each	10%	\$6,549	Other	F1
13062 819-6515	13062 819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$9,516	Each	10%	\$8,565	Other	F1
13062 819-6516	13062 819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,755	Each	10%	\$10,580	Other	F1
13062 819-6517	13062 819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$5,441	Each	10%	\$4,897	Other	F1
13062 819-6518	13062 819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$10,278	Each	10%	\$9,250	Other	F1
13062 819-6519	13062 819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,696	Each	10%	\$11,426	Other	F1
13062 819-6520	13062 819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15	\$1,639	Each	10%	\$1,475	Other	F1
13062 819-6521	13062 819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$3,941	Each	10%	\$3,547	Other	F1
13062 819-6522	13062 819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,091	Each	10%	\$10,882	Other	F1
13062 819-6523	13062 819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,557	Each	10%	\$1,402	Other	F1
13062 819-6524	13062 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$4,837	Each	10%	\$4,353	Other	F1
13062 819-6525	13062 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$8,957	Each	10%	\$8,061	Other	F1
13062 819-6526	13062 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$519	Each	10%	\$467	Other	F1
13062 819-6527	13062 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,442	Each	10%	\$1,298	Other	F1
13062 819-6528	13062 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$481	Each	10%	\$433	Other	F1
13062 819-6529	13062 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,923	Each	10%	\$1,730	Other	F1
13062 819-6530	13062 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,403	Each	10%	\$2,163	Other	F1
13062 819-6531	13062 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,038	Each	10%	\$934	Other	F1
13062 819-6532	13062 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$2,418	Each	10%	\$2,176	Other	F1
13062 819-6533	13062 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,077	Each	10%	\$1,869	Other	F1
13062 819-6534	13062 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,255	Each	10%	\$6,529	Other	F1
13062 819-6535	13062 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,596	Each	10%	\$2,336	Other	F1
13062 819-6536	13062 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$9,673	Each	10%	\$8,706	Other	F1
13062 819-6537	13062 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4	\$6,438	Each	10%	\$5,794	Other	F1
13062 819-6538	13062 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1	\$1,610	Each	10%	\$1,449	Other	F1
13062 819-6539	13062 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13062 819-6540	13062 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
13062 819-6541	13062 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1
13062 819-6542	13062 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13062 819-6543	13062 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4	\$5,246	Each	10%	\$4,721	Other	F1
13062 819-6544	13062 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
13062 819-6545	13062 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5	\$6,557	Each	10%	\$5,902	Other	F1
13062 819-6546	13062 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
13062 819-6548	13062 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$2,463	Each	10%	\$2,217	Other	F1
13062 819-6549	13062 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27	\$10,345	Each	10%	\$9,310	Other	F1
13062 819-6550	13062 819-6550	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$2,951	Each	10%	\$2,656	Other	F1
13062 819-6551	13062 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,859	Each	10%	\$7,073	Other	F1
13062 819-6552	13062 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$961	Each	10%	\$865	Other	F1
13062 819-6559	13062 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$6,717	Each	10%	\$6,046	Other	F1
13062 819-6560	13062 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$11,196	Each	10%	\$10,076	Other	F1
13062 819-6561	13062 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
13062 819-6562	13062 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
13062 819-6563	13062 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13062 819-6570	13062 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1
13062 819-6571	13062 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1
13062 819-6572	13062 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,972	Each	10%	\$7,174	Other	F1
13062 819-6573	13062 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,221	Each	10%	\$1,999	Other	F1
13062 819-6574	13062 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,562	Each	10%	\$1,406	Other	F1
13062 819-6581	13062 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243	Other	F1
13062 819-6582	13062 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13062 819-6583	13062 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13062 819-6584	13062 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13062 819-6585	13062 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13062 819-6591	13062 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1
13062 819-6592	13062 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1
13062 819-6593	13062 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1
13062 819-6594	13062 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1
13062 819-6595	13062 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1
13062 819-6596	13062 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1
13062 819-6597	13062 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1
13062 819-6598	13062 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1
13062 819-6599	13062 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$601	Each	10%	\$541	Other	F1
13062 819-6600	13062 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,082	Each	10%	\$973	Other	F1
13062 819-6601	13062 819-6601	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,043	Each	10%	\$1,839	Other	F1
13062 819-6602	13062 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,687	Each	10%	\$1,518	Other	F1
13062 819-6603	13062 819-6603	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,725	Each	10%	\$2,453	Other	F1
13062 819-6604	13062 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$4,433	Each	10%	\$3,990	Other	F1
13062 819-6605	13062 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$6,404	Each	10%	\$5,764	Other	F1
13062 819-6606	13062 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$1,970	Each	10%	\$1,773	Other	F1
13062 819-6607	13062 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 819-6608	13062 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$3,023	Each	10%	\$2,721	Other	F1
13062 819-8027	13062 819-8027	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$818	Each	10%	\$736	Other	F1
13062 819-8028	13062 819-8028	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$1,472	Each	10%	\$1,324	Other	F1
13062 819-8029	13062 819-8029	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$2,126	Each	10%	\$1,913	Other	F1
13062 819-8030	13062 819-8030	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$2,780	Each	10%	\$2,502	Other	F1
13062 819-8031	13062 819-8031	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$3,434	Each	10%	\$3,090	Other	F1
13062 819-8032	13062 819-8032	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$365	Each	10%	\$329	Other	F1
13062 819-8033	13062 819-8033	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$657	Each	10%	\$591	Other	F1
13062 819-8034	13062 819-8034	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$949	Each	10%	\$854	Other	F1
13062 819-8035	13062 819-8035	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$1,241	Each	10%	\$1,117	Other	F1
13062 819-8036	13062 819-8036	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,533	Each	10%	\$1,380	Other	F1
13062 819-8037	13062 819-8037	HyperConverged Infra	Keep Your Hard Drive, 15 Months	\$273	Each	10%	\$245	Other	F1
13062 819-8038	13062 819-8038	HyperConverged Infra	Keep Your Hard Drive, 27 Months	\$491	Each	10%	\$441	Other	F1
13062 819-8039	13062 819-8039	HyperConverged Infra	Keep Your Hard Drive, 39 Months	\$709	Each	10%	\$638	Other	F1
13062 819-8040	13062 819-8040	HyperConverged Infra	Keep Your Hard Drive, 51 Months	\$927	Each	10%	\$834	Other	F1
13062 819-8041	13062 819-8041	HyperConverged Infra	Keep Your Hard Drive, 63 Months	\$1,145	Each	10%	\$1,030	Other	F1
13062 822-3179	13062 822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13062 823-4102	13062 823-4102	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,895	Each	10%	\$1,706	Other	F1
13062 823-4103	13062 823-4103	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,580	Each	10%	\$2,322	Other	F1
13062 823-4104	13062 823-4104	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$3,440	Each	10%	\$3,096	Other	F1
13062 823-4105	13062 823-4105	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$7,580	Each	10%	\$6,822	Other	F1
13062 823-4106	13062 823-4106	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$9,475	Each	10%	\$8,528	Other	F1
13062 823-4109	13062 823-4109	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$4,300	Each	10%	\$3,870	Other	F1
13062 823-4110	13062 823-4110	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 3 Years	\$2,148	Each	10%	\$1,933	Other	F1
13062 823-4111	13062 823-4111	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 4 Years	\$5,056	Each	10%	\$4,550	Other	F1
13062 823-4112	13062 823-4112	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 1 Year	\$1,579	Each	10%	\$1,421	Other	F1
13062 823-4113	13062 823-4113	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13062 823-4114	13062 823-4114	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 5 Years	\$3,580	Each	10%	\$3,222	Other	F1
13062 823-4115	13062 823-4115	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$4,596	Each	10%	\$4,136	Other	F1
13062 823-4116	13062 823-4116	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$3,447	Each	10%	\$3,102	Other	F1
13062 823-4117	13062 823-4117	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 5 Years	\$7,895	Each	10%	\$7,106	Other	F1
13062 823-4118	13062 823-4118	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$5,745	Each	10%	\$5,171	Other	F1
13062 823-4119	13062 823-4119	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,298	Each	10%	\$2,068	Other	F1
13062 823-4120	13062 823-4120	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 5 Years	\$6,320	Each	10%	\$5,688	Other	F1
13062 823-4121	13062 823-4121	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$716	Each	10%	\$644	Other	F1
13062 823-4122	13062 823-4122	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 4 Years	\$2,864	Each	10%	\$2,578	Other	F1
13062 823-4123	13062 823-4123	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,158	Each	10%	\$2,842	Other	F1
13062 823-4124	13062 823-4124	HyperConverged Infra	ProSupport Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,432	Each	10%	\$1,289	Other	F1
13062 823-4125	13062 823-4125	HyperConverged Infra	ProSupport Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
13062 823-4126	13062 823-4126	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 1 Year	\$573	Each	10%	\$516	Other	F1
13062 823-4127	13062 823-4127	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 5 Years	\$4,595	Each	10%	\$4,136	Other	F1
13062 823-4128	13062 823-4128	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 4 Years	\$6,316	Each	10%	\$5,684	Other	F1
13062 823-4130	13062 823-4130	HyperConverged Infra	ProSupport Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$4,737	Each	10%	\$4,263	Other	F1
13062 823-4134	13062 823-4134	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 3 Years	\$1,719	Each	10%	\$1,547	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13062 823-4135	13062 823-4135	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 4 Years	\$2,292	Each	10%	\$2,063	Other	F1
13062 823-4136	13062 823-4136	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 2 Years	\$1,720	Each	10%	\$1,548	Other	F1
13062 823-4137	13062 823-4137	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 3 Years	\$4,137	Each	10%	\$3,723	Other	F1
13062 823-4139	13062 823-4139	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 3 Years	\$2,757	Each	10%	\$2,481	Other	F1
13062 823-4140	13062 823-4140	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 5 Years	\$2,865	Each	10%	\$2,579	Other	F1
13062 823-4141	13062 823-4141	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 2 Years	\$2,758	Each	10%	\$2,482	Other	F1
13062 823-4143	13062 823-4143	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 2 Years	\$1,838	Each	10%	\$1,654	Other	F1
13062 823-4144	13062 823-4144	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 4 Years	\$3,676	Each	10%	\$3,308	Other	F1
13062 823-4145	13062 823-4145	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Standard, 1 Processor, 1 Year	\$860	Each	10%	\$774	Other	F1
13062 823-4147	13062 823-4147	HyperConverged Infra	ProSupport Next Business Day, vSAN, Advanced, 1 Processor, 1 Year	\$919	Each	10%	\$827	Other	F1
13062 823-4148	13062 823-4148	HyperConverged Infra	ProSupport Next Business Day, vSAN, Standard, 1 Processor, 2 Years	\$1,146	Each	10%	\$1,031	Other	F1
13062 823-4150	13062 823-4150	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 2 Years	\$2,528	Each	10%	\$2,275	Other	F1
13062 823-4151	13062 823-4151	HyperConverged Infra	ProSupport Next Business Day, vSAN, Enterprise, 1 Processor, 3 Years	\$3,792	Each	10%	\$3,413	Other	F1
13062 823-4152	13062 823-4152	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 1 Year	\$1,379	Each	10%	\$1,241	Other	F1
13062 823-4153	13062 823-4153	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 2 Years	\$3,790	Each	10%	\$3,411	Other	F1
13062 823-4154	13062 823-4154	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Enterprise, 1 Processor, 3 Years	\$5,685	Each	10%	\$5,117	Other	F1
13062 823-4155	13062 823-4155	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 4 Years	\$5,516	Each	10%	\$4,964	Other	F1
13062 823-4156	13062 823-4156	HyperConverged Infra	ProSupport Plus Mission Critical, vSAN, Advanced, 1 Processor, 5 Years	\$6,895	Each	10%	\$6,206	Other	F1
13062 823-6047	13062 823-6047	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Requires ProDeploy)	\$430	Each	10%	\$387	Other	F1
13062 823-6048	13062 823-6048	HyperConverged Infra	ProDeploy Plus Add-On for VxRail Stretched Cluster New Deployments Only (Requires ProDeploy Plus)	\$750	Each	10%	\$675	Other	F1
13062 823-9267	13062 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure Technical Resource	\$3,157	Each	10%	\$2,841	Other	F1
13062 823-9270	13062 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
13062 823-9284	13062 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13062 825-2879	13062 825-2879	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13062 825-2880	13062 825-2880	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2881	13062 825-2881	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2882	13062 825-2882	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2883	13062 825-2883	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2884	13062 825-2884	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13062 825-2885	13062 825-2885	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2886	13062 825-2886	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2887	13062 825-2887	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2888	13062 825-2888	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2889	13062 825-2889	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13062 825-2890	13062 825-2890	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2891	13062 825-2891	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2892	13062 825-2892	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2893	13062 825-2893	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2894	13062 825-2894	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13062 825-2895	13062 825-2895	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2896	13062 825-2896	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2897	13062 825-2897	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2898	13062 825-2898	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2899	13062 825-2899	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13062 825-2900	13062 825-2900	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2901	13062 825-2901	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2902	13062 825-2902	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2903	13062 825-2903	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2904	13062 825-2904	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13062 825-2905	13062 825-2905	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 2	\$0	Each	10%	\$0	Other	F1
13062 825-2906	13062 825-2906	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1
13062 825-2907	13062 825-2907	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1
13062 825-2908	13062 825-2908	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1
13062 825-2909	13062 825-2909	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13062 825-2910	13062 825-2910	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2911	13062 825-2911	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2912	13062 825-2912	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2913	13062 825-2913	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2914	13062 825-2914	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13062 825-2915	13062 825-2915	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2916	13062 825-2916	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2917	13062 825-2917	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2918	13062 825-2918	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13062 825-2919	13062 825-2919	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13062 825-2920	13062 825-2920	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 2 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
13062 825-2921	13062 825-2921	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 3	\$0	Each	10%	\$0	Other	F1	
13062 825-2922	13062 825-2922	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 4	\$0	Each	10%	\$0	Other	F1	
13062 825-2923	13062 825-2923	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract 5	\$0	Each	10%	\$0	Other	F1	
13062 825-2929	13062 825-2929	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$3,611	Each	10%	\$3,250	Other	F1	
13062 825-2930	13062 825-2930	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1	
13062 825-2931	13062 825-2931	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1	
13062 825-2932	13062 825-2932	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1	
13062 825-2933	13062 825-2933	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%	\$16,251	Other	F1	
13062 825-2934	13062 825-2934	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%	\$3,693	Other	F1	
13062 825-2935	13062 825-2935	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$5,208	Each	10%	\$4,687	Other	F1	
13062 825-2936	13062 825-2936	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$12,312	Each	10%	\$11,080	Other	F1	
13062 825-2937	13062 825-2937	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,415	Each	10%	\$14,774	Other	F1	
13062 825-2938	13062 825-2938	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$20,519	Each	10%	\$18,467	Other	F1	
13062 825-2939	13062 825-2939	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1	
13062 825-2940	13062 825-2940	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%	\$7,978	Other	F1	
13062 825-2941	13062 825-2941	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%	\$11,967	Other	F1	
13062 825-2942	13062 825-2942	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$17,729	Each	10%	\$15,956	Other	F1	
13062 825-2943	13062 825-2943	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	Each	10%	\$19,945	Other	F1	
13062 825-2944	13062 825-2944	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,395	Each	10%	\$6,655	Other	F1	
13062 825-2945	13062 825-2945	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$14,790	Each	10%	\$13,311	Other	F1	
13062 825-2946	13062 825-2946	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%	\$19,966	Other	F1	
13062 825-2947	13062 825-2947	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,580	Each	10%	\$26,622	Other	F1	
13062 825-2948	13062 825-2948	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$36,975	Each	10%	\$33,277	Other	F1	
13062 825-2949	13062 825-2949	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,403	Each	10%	\$7,563	Other	F1	
13062 825-2950	13062 825-2950	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,807	Each	10%	\$15,126	Other	F1	
13062 825-2951	13062 825-2951	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$25,210	Each	10%	\$22,689	Other	F1	
13062 825-2952	13062 825-2952	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,614	Each	10%	\$30,252	Other	F1	
13062 825-2953	13062 825-2953	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$42,017	Each	10%	\$37,815	Other	F1	
13062 825-2954	13062 825-2954	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,076	Each	10%	\$8,168	Other	F1	
13062 825-2955	13062 825-2955	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,151	Each	10%	\$16,336	Other	F1	
13062 825-2956	13062 825-2956	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$27,227	Each	10%	\$24,504	Other	F1	
13062 825-2957	13062 825-2957	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$36,303	Each	10%	\$32,672	Other	F1	
13062 825-2958	13062 825-2958	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$45,378	Each	10%	\$40,840	Other	F1	
13062 825-2959	13062 825-2959	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,330	Each	10%	\$7,497	Other	F1	
13062 825-2960	13062 825-2960	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,660	Each	10%	\$14,994	Other	F1	
13062 825-2961	13062 825-2961	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$24,991	Each	10%	\$22,492	Other	F1	
13062 825-2962	13062 825-2962	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,321	Each	10%	\$29,989	Other	F1	
13062 825-2963	13062 825-2963	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$41,651	Each	10%	\$37,486	Other	F1	
13062 825-2964	13062 825-2964	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,466	Each	10%	\$8,520	Other	F1	
13062 825-2965	13062 825-2965	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,932	Each	10%	\$17,039	Other	F1	
13062 825-2966	13062 825-2966	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$28,399	Each	10%	\$25,559	Other	F1	
13062 825-2967	13062 825-2967	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$37,865	Each	10%	\$34,078	Other	F1	
13062 825-2968	13062 825-2968	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$47,331	Each	10%	\$42,598	Other	F1	
13062 825-2969	13062 825-2969	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$10,223	Each	10%	\$9,201	Other	F1	
13062 825-2970	13062 825-2970	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$20,447	Each	10%	\$18,402	Other	F1	
13062 825-2971	13062 825-2971	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$30,670	Each	10%	\$27,603	Other	F1	
13062 825-2972	13062 825-2972	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$40,894	Each	10%	\$36,805	Other	F1	
13062 825-2973	13062 825-2973	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$51,117	Each	10%	\$46,006	Other	F1	
13062 825-8623	13062 825-8623	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13062 825-8624	13062 825-8624	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13062 828-7737	13062 828-7737	HyperConverged Infra	ProDeploy Plus: VCF on VxRail - Per Node Deploy	\$3,600	Each	10%	\$3,240	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13062-828-8175	13062-828-8175	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$1,965	Each	10%	\$1,769	Other	F1	
13062-828-8176	13062-828-8176	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$1,757	Each	10%	\$1,581	Other	F1	
13062-828-8177	13062-828-8177	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,919	Each	10%	\$2,627	Other	F1	
13062-828-8178	13062-828-8178	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$2,708	Each	10%	\$2,437	Other	F1	
13062-828-8179	13062-828-8179	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,995	Each	10%	\$3,596	Other	F1	
13062-828-8180	13062-828-8180	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$3,777	Each	10%	\$3,399	Other	F1	
13062-828-8181	13062-828-8181	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,056	Each	10%	\$4,550	Other	F1	
13062-828-8182	13062-828-8182	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$4,834	Each	10%	\$4,351	Other	F1	
13062-828-8183	13062-828-8183	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$817	Each	10%	\$735	Other	F1	
13062-828-8184	13062-828-8184	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,022	Each	10%	\$920	Other	F1	
13062-828-8185	13062-828-8185	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$9,292	Each	10%	\$8,363	Other	F1	
13062-828-8186	13062-828-8186	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$7,434	Each	10%	\$6,691	Other	F1	
13062-828-8187	13062-828-8187	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$15,578	Each	10%	\$14,020	Other	F1	
13062-828-8188	13062-828-8188	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$13,928	Each	10%	\$12,535	Other	F1	
13062-828-8189	13062-828-8189	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$22,875	Each	10%	\$20,588	Other	F1	
13062-828-8190	13062-828-8190	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$21,228	Each	10%	\$19,105	Other	F1	
13062-828-8191	13062-828-8191	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$28,410	Each	10%	\$25,569	Other	F1	
13062-828-8192	13062-828-8192	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$30,050	Each	10%	\$27,045	Other	F1	
13062-828-8193	13062-828-8193	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$35,605	Each	10%	\$32,045	Other	F1	
13062-828-8194	13062-828-8194	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$37,240	Each	10%	\$33,516	Other	F1	
13062-828-8195	13062-828-8195	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,686	Each	10%	\$2,417	Other	F1	
13062-828-8196	13062-828-8196	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,427	Each	10%	\$2,184	Other	F1	
13062-828-8197	13062-828-8197	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,992	Each	10%	\$3,593	Other	F1	
13062-828-8198	13062-828-8198	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,738	Each	10%	\$3,364	Other	F1	
13062-828-8199	13062-828-8199	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$5,465	Each	10%	\$4,919	Other	F1	
13062-828-8200	13062-828-8200	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years	\$5,206	Each	10%	\$4,685	Other	F1	
13062-828-8201	13062-828-8201	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,920	Each	10%	\$6,228	Other	F1	
13062-828-8202	13062-828-8202	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,658	Each	10%	\$5,992	Other	F1	
13062-828-8203	13062-828-8203	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,165	Each	10%	\$1,049	Other	F1	
13062-828-8204	13062-828-8204	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,457	Each	10%	\$1,311	Other	F1	
13062-828-8205	13062-828-8205	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$4,285	Each	10%	\$3,857	Other	F1	
13062-828-8206	13062-828-8206	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$3,429	Each	10%	\$3,086	Other	F1	
13062-828-8207	13062-828-8207	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$6,193	Each	10%	\$5,574	Other	F1	
13062-828-8208	13062-828-8208	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$5,595	Each	10%	\$5,036	Other	F1	
13062-828-8209	13062-828-8209	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$9,480	Each	10%	\$8,532	Other	F1	
13062-828-8210	13062-828-8210	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$8,878	Each	10%	\$7,990	Other	F1	
13062-828-8211	13062-828-8211	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$12,004	Each	10%	\$10,804	Other	F1	
13062-828-8212	13062-828-8212	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$12,601	Each	10%	\$11,341	Other	F1	
13062-828-8213	13062-828-8213	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$15,145	Each	10%	\$13,631	Other	F1	
13062-828-8214	13062-828-8214	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$15,740	Each	10%	\$14,166	Other	F1	
13062-828-8215	13062-828-8215	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,969	Each	10%	\$2,672	Other	F1	
13062-828-8216	13062-828-8216	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$2,710	Each	10%	\$2,439	Other	F1	
13062-828-8217	13062-828-8217	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 24 Months Extended	\$4,424	Each	10%	\$3,982	Other	F1	
13062-828-8218	13062-828-8218	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,177	Each	10%	\$3,759	Other	F1	
13062-828-8219	13062-828-8219	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 36 Months Extended	\$6,064	Each	10%	\$5,458	Other	F1	
13062-828-8220	13062-828-8220	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,814	Each	10%	\$5,233	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I-Column K)		Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
13062 828-8221	13062 828-8221	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 48 Months Extended	\$7,686	Each	10%	\$6,917	Other		F1
13062 828-8222	13062 828-8222	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 4 Years Extended	\$7,436	Each	10%	\$6,692	Other		F1
13062 828-8223	13062 828-8223	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 1 Year	\$1,339	Each	10%	\$1,205	Other		F1
13062 828-8224	13062 828-8224	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch, 15 Months	\$1,674	Each	10%	\$1,507	Other		F1
13062 828-8225	13062 828-8225	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 15 Months	\$2,736	Each	10%	\$2,462	Other		F1
13062 828-8226	13062 828-8226	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 1 Year	\$2,189	Each	10%	\$1,970	Other		F1
13062 828-8227	13062 828-8227	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 27 Months	\$3,296	Each	10%	\$2,966	Other		F1
13062 828-8228	13062 828-8228	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 2 Years	\$3,008	Each	10%	\$2,707	Other		F1
13062 828-8229	13062 828-8229	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 39 Months	\$5,369	Each	10%	\$4,832	Other		F1
13062 828-8230	13062 828-8230	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 3 Years	\$5,069	Each	10%	\$4,562	Other		F1
13062 828-8231	13062 828-8231	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 4 Years	\$6,960	Each	10%	\$6,264	Other		F1
13062 828-8232	13062 828-8232	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 51 Months	\$7,258	Each	10%	\$6,532	Other		F1
13062 828-8233	13062 828-8233	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 5 Years	\$8,867	Each	10%	\$7,980	Other		F1
13062 828-8234	13062 828-8234	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Tech Support and Assistance, 63 Months	\$9,164	Each	10%	\$8,248	Other		F1
13062 829-2699	13062 829-2699	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$8,137	Each	10%	\$7,324	Other		F1
13062 829-2702	13062 829-2702	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,587	Each	10%	\$5,929	Other		F1
13062 829-2705	13062 829-2705	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,626	Other		F1
13062 829-2706	13062 829-2706	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other		F1
13062 829-2707	13062 829-2707	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other		F1
13062 829-2708	13062 829-2708	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,225	Each	10%	\$6,502	Other		F1
13062 829-2709	13062 829-2709	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,031	Each	10%	\$8,128	Other		F1
13062 829-2710	13062 829-2710	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$5,037	Each	10%	\$4,534	Other		F1
13062 829-2714	13062 829-2714	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$13,447	Each	10%	\$12,102	Other		F1
13062 829-2715	13062 829-2715	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$17,584	Each	10%	\$15,826	Other		F1
13062 829-2717	13062 829-2717	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$9,309	Each	10%	\$8,378	Other		F1
13062 829-2720	13062 829-2720	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$5,172	Each	10%	\$4,655	Other		F1
13062 829-2734	13062 829-2734	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,487	Each	10%	\$3,139	Other		F1
13062 829-2735	13062 829-2735	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,937	Each	10%	\$1,744	Other		F1
13062 829-2737	13062 829-2737	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$21,721	Each	10%	\$19,549	Other		F1
13062 829-2741	13062 829-2741	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other		F1
13062 829-2742	13062 829-2742	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other		F1
13062 829-2743	13062 829-2743	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other		F1
13062 829-2744	13062 829-2744	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%	\$14,895	Other		F1
13062 829-2745	13062 829-2745	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 15 Months	\$2,258	Each	10%	\$2,032	Other		F1
13062 829-2746	13062 829-2746	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 15 Months	\$625	Each	10%	\$562	Other		F1
13062 829-2747	13062 829-2747	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 27 Months	\$1,125	Each	10%	\$1,012	Other		F1
13062 829-2748	13062 829-2748	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 51 Months	\$2,125	Each	10%	\$1,912	Other		F1
13062 829-2749	13062 829-2749	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 27 Months	\$5,240	Each	10%	\$4,716	Other		F1
13062 829-2750	13062 829-2750	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 51 Months	\$9,897	Each	10%	\$8,907	Other		F1
13062 829-2751	13062 829-2751	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 63 Months	\$12,226	Each	10%	\$11,003	Other		F1
13062 829-2752	13062 829-2752	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 5 Years	\$11,643	Each	10%	\$10,479	Other		F1
13062 829-2753	13062 829-2753	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 3 Years	\$1,500	Each	10%	\$1,350	Other		F1
13062 829-2754	13062 829-2754	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 2 Years	\$4,657	Each	10%	\$4,192	Other		F1
13062 829-2755	13062 829-2755	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 1 Year	\$500	Each	10%	\$450	Other		F1
13062 829-2756	13062 829-2756	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 2 Years	\$1,000	Each	10%	\$900	Other		F1
13062 829-2757	13062 829-2757	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 1 Year	\$2,329	Each	10%	\$2,096	Other		F1
13062 829-2758	13062 829-2758	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 4 Years	\$2,000	Each	10%	\$1,800	Other		F1
13062 829-2759	13062 829-2759	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 3 Years	\$6,986	Each	10%	\$6,287	Other		F1
13062 829-2760	13062 829-2760	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -no vRAM limit OEM use- 5 Years	\$2,500	Each	10%	\$2,250	Other		F1
13062 829-2761	13062 829-2761	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack Software Support-Maint 3 Years	\$9,315	Each	10%	\$8,383	Other		F1
13062 829-2762	13062 829-2762	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 4 Years	\$6,200	Each	10%	\$5,580	Other		F1
13062 829-2763	13062 829-2763	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 1 Year	\$1,550	Each	10%	\$1,395	Other		F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 829-2764	13062 829-2764	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 2 Years	\$3,100	Each	10%	\$2,790	Other	F1
13062 829-2765	13062 829-2765	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 3 Years	\$4,650	Each	10%	\$4,185	Other	F1
13062 829-2766	13062 829-2766	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 39 Months	\$7,568	Each	10%	\$6,811	Other	F1
13062 829-2769	13062 829-2769	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 39 Months	\$5,870	Each	10%	\$5,283	Other	F1
13062 829-2770	13062 829-2770	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 51 Months	\$7,676	Each	10%	\$6,909	Other	F1
13062 829-2772	13062 829-2772	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 5 Years	\$7,750	Each	10%	\$6,975	Other	F1
13062 829-2773	13062 829-2773	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 5 Years	\$20,687	Each	10%	\$18,618	Other	F1
13062 829-2774	13062 829-2774	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 27 Months	\$4,064	Each	10%	\$3,658	Other	F1
13062 829-2775	13062 829-2775	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 63 Months	\$9,482	Each	10%	\$8,534	Other	F1
13062 829-2776	13062 829-2776	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 36 Months	\$1,625	Each	10%	\$1,462	Other	F1
13062 829-2777	13062 829-2777	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc SFTWR SPT-Maint -no vRAM limit OEM use- 63 Months	\$2,624	Each	10%	\$2,362	Other	F1
13062 829-2778	13062 829-2778	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 15 Months	\$2,911	Each	10%	\$2,620	Other	F1
13062 829-2827	13062 829-2827	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 39 Months	\$5,212	Each	10%	\$4,691	Other	F1
13062 829-2828	13062 829-2828	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 39 Months	\$2,364	Each	10%	\$2,128	Other	F1
13062 829-2829	13062 829-2829	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 27 Months	\$3,793	Each	10%	\$3,414	Other	F1
13062 829-2830	13062 829-2830	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 27 Months	\$2,529	Each	10%	\$2,276	Other	F1
13062 829-2831	13062 829-2831	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 27 Months	\$3,475	Each	10%	\$3,127	Other	F1
13062 829-2832	13062 829-2832	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 51 Months	\$3,152	Each	10%	\$2,837	Other	F1
13062 829-2833	13062 829-2833	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 51 Months	\$5,057	Each	10%	\$4,551	Other	F1
13062 829-2834	13062 829-2834	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 51 Months	\$6,950	Each	10%	\$6,255	Other	F1
13062 829-2835	13062 829-2835	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 63 Months	\$3,940	Each	10%	\$3,546	Other	F1
13062 829-2836	13062 829-2836	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 63 Months	\$6,321	Each	10%	\$5,689	Other	F1
13062 829-2837	13062 829-2837	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 63 Months	\$8,687	Each	10%	\$7,818	Other	F1
13062 829-2838	13062 829-2838	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 3 Years	\$5,212	Each	10%	\$4,691	Other	F1
13062 829-2839	13062 829-2839	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 4 Years	\$3,152	Each	10%	\$2,837	Other	F1
13062 829-2840	13062 829-2840	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 4 Years	\$5,057	Each	10%	\$4,551	Other	F1
13062 829-2841	13062 829-2841	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 4 Years	\$6,950	Each	10%	\$6,255	Other	F1
13062 829-2842	13062 829-2842	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 5 Years	\$3,940	Each	10%	\$3,546	Other	F1
13062 829-2843	13062 829-2843	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 5 Years	\$6,321	Each	10%	\$5,689	Other	F1
13062 829-2844	13062 829-2844	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 5 Years	\$8,687	Each	10%	\$7,818	Other	F1
13062 829-2845	13062 829-2845	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 2 Years	\$1,576	Each	10%	\$1,419	Other	F1
13062 829-2846	13062 829-2846	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 1 Year	\$788	Each	10%	\$709	Other	F1
13062 829-2847	13062 829-2847	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13062 829-2848	13062 829-2848	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 1 Year	\$1,737	Each	10%	\$1,564	Other	F1
13062 829-2849	13062 829-2849	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 1 Year	\$3,793	Each	10%	\$3,414	Other	F1
13062 829-2850	13062 829-2850	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 1 Year	\$2,364	Each	10%	\$2,128	Other	F1
13062 829-2851	13062 829-2851	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 1 Year	\$3,475	Each	10%	\$3,127	Other	F1
13062 829-2852	13062 829-2852	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 2 Years	\$2,529	Each	10%	\$2,276	Other	F1
13062 829-2871	13062 829-2871	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 27 Months	\$1,576	Each	10%	\$1,419	Other	F1
13062 829-2872	13062 829-2872	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 15 Months	\$1,264	Each	10%	\$1,138	Other	F1
13062 829-2873	13062 829-2873	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 15 Months	\$1,737	Each	10%	\$1,564	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I' ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13062-829-2874	13062-829-2874	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 15 Months	\$788	Each	10%	\$709	Other	F1	
13062-829-2875	13062-829-2875	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13062-829-2876	13062-829-2876	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2877	13062-829-2877	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2878	13062-829-2878	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2879	13062-829-2879	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2880	13062-829-2880	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13062-829-2881	13062-829-2881	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2882	13062-829-2882	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2883	13062-829-2883	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2884	13062-829-2884	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2885	13062-829-2885	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13062-829-2886	13062-829-2886	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2887	13062-829-2887	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2888	13062-829-2888	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2889	13062-829-2889	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2890	13062-829-2890	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$4,268	Each	10%	\$3,841	Other	F1	
13062-829-2891	13062-829-2891	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$8,536	Each	10%	\$7,682	Other	F1	
13062-829-2892	13062-829-2892	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$12,804	Each	10%	\$11,524	Other	F1	
13062-829-2893	13062-829-2893	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$17,072	Each	10%	\$15,365	Other	F1	
13062-829-2894	13062-829-2894	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$21,340	Each	10%	\$19,206	Other	F1	
13062-829-2895	13062-829-2895	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1	
13062-829-2896	13062-829-2896	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1	
13062-829-2897	13062-829-2897	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1	
13062-829-2898	13062-829-2898	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1	
13062-829-2899	13062-829-2899	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1	
13062-829-2900	13062-829-2900	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1	
13062-829-2901	13062-829-2901	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 2 Years	\$19,690	Each	10%	\$17,721	Other	F1	
13062-829-2902	13062-829-2902	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 3 Years	\$29,534	Each	10%	\$26,581	Other	F1	
13062-829-2903	13062-829-2903	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 4 Years	\$39,379	Each	10%	\$35,441	Other	F1	
13062-829-2904	13062-829-2904	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise without vSphere-vSAN 1 Proc Software Support-Maint 5 Years	\$49,224	Each	10%	\$44,302	Other	F1	
13062-829-2929	13062-829-2929	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13062-829-2930	13062-829-2930	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2931	13062-829-2931	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2932	13062-829-2932	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2933	13062-829-2933	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13062-829-2934	13062-829-2934	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1	
13062-829-2935	13062-829-2935	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1	
13062-829-2936	13062-829-2936	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1	
13062-829-2937	13062-829-2937	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1	
13062-829-2938	13062-829-2938	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13062 829-2939	13062 829-2939	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$1,625	Each	10%	\$1,462	Other	F1	
13062 829-2940	13062 829-2940	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1	
13062 829-2941	13062 829-2941	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1	
13062 829-2942	13062 829-2942	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$6,499	Each	10%	\$5,849	Other	F1	
13062 829-2943	13062 829-2943	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13062 829-2944	13062 829-2944	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1	
13062 829-2945	13062 829-2945	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,062	Each	10%	\$3,656	Other	F1	
13062 829-2946	13062 829-2946	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1	
13062 829-2947	13062 829-2947	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13062 829-2948	13062 829-2948	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$10,155	Each	10%	\$9,140	Other	F1	
13062 829-2949	13062 829-2949	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1	
13062 829-2950	13062 829-2950	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other	F1	
13062 829-2951	13062 829-2951	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1	
13062 829-2952	13062 829-2952	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 4 Years	\$8,936	Each	10%	\$8,043	Other	F1	
13062 829-2953	13062 829-2953	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 5 Years	\$11,171	Each	10%	\$10,053	Other	F1	
13062 829-2954	13062 829-2954	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1	
13062 829-2955	13062 829-2955	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1	
13062 829-2956	13062 829-2956	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1	
13062 829-2957	13062 829-2957	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$9,749	Each	10%	\$8,774	Other	F1	
13062 829-2958	13062 829-2958	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$12,186	Each	10%	\$10,967	Other	F1	
13062 829-2995	13062 829-2995	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 15Months	\$1,625	Each	10%	\$1,462	Other	F1	
13062 829-2996	13062 829-2996	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 27Months	\$3,250	Each	10%	\$2,925	Other	F1	
13062 829-2997	13062 829-2997	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$4,874	Each	10%	\$4,387	Other	F1	
13062 829-2998	13062 829-2998	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$6,499	Each	10%	\$5,849	Other	F1	
13062 829-2999	13062 829-2999	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13062 829-3000	13062 829-3000	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1	
13062 829-3001	13062 829-3001	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,062	Each	10%	\$3,656	Other	F1	
13062 829-3002	13062 829-3002	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1	
13062 829-3003	13062 829-3003	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13062 829-3004	13062 829-3004	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$10,155	Each	10%	\$9,140	Other	F1	
13062 829-3005	13062 829-3005	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1	
13062 829-3006	13062 829-3006	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 27Months	\$4,468	Each	10%	\$4,021	Other	F1	
13062 829-3007	13062 829-3007	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 39Months	\$6,702	Each	10%	\$6,032	Other	F1	
13062 829-3008	13062 829-3008	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 51Months	\$8,936	Each	10%	\$8,043	Other	F1	
13062 829-3009	13062 829-3009	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$11,171	Each	10%	\$10,053	Other	F1	
13062 829-3010	13062 829-3010	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1	
13062 829-3011	13062 829-3011	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1	
13062 829-3012	13062 829-3012	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 39Months	\$7,312	Each	10%	\$6,580	Other	F1	
13062 829-3013	13062 829-3013	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$9,749	Each	10%	\$8,774	Other	F1	
13062 829-3014	13062 829-3014	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 63Months	\$12,186	Each	10%	\$10,967	Other	F1	
13062 838-8308	13062 838-8308	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13062 838-8309	13062 838-8309	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13062 838-8310	13062 838-8310	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13062 838-8311	13062 838-8311	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13062 838-8312	13062 838-8312	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13062 838-8313	13062 838-8313	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13062 838-8314	13062 838-8314	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_838-8315	13062_838-8315	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8316	13062_838-8316	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8317	13062_838-8317	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8318	13062_838-8318	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8319	13062_838-8319	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8320	13062_838-8320	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8321	13062_838-8321	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8322	13062_838-8322	HyperConverged Infra	5 Years PProSupport Plus Mission Critical vSAN Enterprise CCU Software Support	\$0	Each	10%	\$0	Other	F1
13062_838-8323	13062_838-8323	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
13062_838-8324	13062_838-8324	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
13062_838-8325	13062_838-8325	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
13062_838-8326	13062_838-8326	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
13062_838-8327	13062_838-8327	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
13062_838-8328	13062_838-8328	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
13062_838-8329	13062_838-8329	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
13062_838-8330	13062_838-8330	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
13062_838-8331	13062_838-8331	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
13062_838-8332	13062_838-8332	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
13062_838-8333	13062_838-8333	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
13062_838-8334	13062_838-8334	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
13062_838-8335	13062_838-8335	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
13062_838-8336	13062_838-8336	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13062_838-8337	13062_838-8337	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13062_838-8362	13062_838-8362	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8363	13062_838-8363	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8364	13062_838-8364	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8365	13062_838-8365	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8366	13062_838-8366	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13062_838-8367	13062_838-8367	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1
13062_838-8368	13062_838-8368	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1
13062_838-8369	13062_838-8369	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
13062_838-8370	13062_838-8370	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1
13062_838-8371	13062_838-8371	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1
13062_839-0641	13062_839-0641	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13062_839-0642	13062_839-0642	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$15,438	Each	10%	\$13,894	Other	F1
13062_839-0643	13062_839-0643	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13062_839-0644	13062_839-0644	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13062_839-0645	13062_839-0645	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13062_839-0646	13062_839-0646	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13062_839-0647	13062_839-0647	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13062_839-0648	13062_839-0648	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13062_839-0649	13062_839-0649	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13062_839-0650	13062_839-0650	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13062_839-0651	13062_839-0651	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$13,830	Each	10%	\$12,447	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column		
13062_839-0652	13062_839-0652	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13062_839-0653	13062_839-0653	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13062_839-0654	13062_839-0654	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13062_839-0655	13062_839-0655	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13062_839-0656	13062_839-0656	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$28,428	Each	10%	\$25,585	Other	F1
13062_839-0657	13062_839-0657	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
13062_839-0658	13062_839-0658	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$7,474	Each	10%	\$6,727	Other	F1
13062_839-0659	13062_839-0659	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$21,218	Each	10%	\$19,096	Other	F1
13062_839-0664	13062_839-0664	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$12,678	Each	10%	\$11,410	Other	F1
13062_839-0665	13062_839-0665	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13062_839-0666	13062_839-0666	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$15,438	Each	10%	\$13,894	Other	F1
13062_839-0667	13062_839-0667	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13062_839-0668	13062_839-0668	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13062_839-0669	13062_839-0669	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13062_839-0670	13062_839-0670	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13062_839-0671	13062_839-0671	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13062_839-0672	13062_839-0672	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13062_839-0673	13062_839-0673	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13062_839-0674	13062_839-0674	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13062_839-0675	13062_839-0675	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13062_839-0676	13062_839-0676	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13062_839-0677	13062_839-0677	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13062_839-0678	13062_839-0678	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13062_839-0679	13062_839-0679	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13062_839-0680	13062_839-0680	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$28,428	Each	10%	\$25,585	Other	F1
13062_839-0681	13062_839-0681	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1
13062_839-0682	13062_839-0682	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$7,474	Each	10%	\$6,727	Other	F1
13062_839-0683	13062_839-0683	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1
13062_839-0688	13062_839-0688	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1
13062_839-0689	13062_839-0689	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$11,343	Each	10%	\$10,209	Other	F1
13062_839-0690	13062_839-0690	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$15,438	Each	10%	\$13,894	Other	F1
13062_839-0691	13062_839-0691	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$6,120	Each	10%	\$5,508	Other	F1
13062_839-0692	13062_839-0692	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$17,347	Each	10%	\$15,612	Other	F1
13062_839-0693	13062_839-0693	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$23,242	Each	10%	\$20,918	Other	F1
13062_839-0694	13062_839-0694	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$29,150	Each	10%	\$26,235	Other	F1
13062_839-0695	13062_839-0695	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$30,024	Each	10%	\$27,022	Other	F1
13062_839-0696	13062_839-0696	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$37,245	Each	10%	\$33,521	Other	F1
13062_839-0697	13062_839-0697	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$9,341	Each	10%	\$8,407	Other	F1
13062_839-0698	13062_839-0698	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$22,825	Each	10%	\$20,543	Other	F1
13062_839-0699	13062_839-0699	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$13,830	Each	10%	\$12,447	Other	F1
13062_839-0700	13062_839-0700	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$7,649	Each	10%	\$6,884	Other	F1
13062_839-0701	13062_839-0701	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$18,682	Each	10%	\$16,814	Other	F1
13062_839-0702	13062_839-0702	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$24,570	Each	10%	\$22,113	Other	F1
13062_839-0703	13062_839-0703	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$30,475	Each	10%	\$27,428	Other	F1
13062_839-0704	13062_839-0704	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$28,428	Each	10%	\$25,585	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column L(Column I/Column K)			
13062 839-0705	13062 839-0705	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$35,654	Each	10%	\$32,089	Other	F1	
13062 839-0706	13062 839-0706	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$7,474	Each	10%	\$6,727	Other	F1	
13062 839-0707	13062 839-0707	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 3 Years	\$21,218	Each	10%	\$19,096	Other	F1	
13062 839-0712	13062 839-0712	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27 Months	\$12,678	Each	10%	\$11,410	Other	F1	
13062 839-4805	13062 839-4805	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,937	Each	10%	\$6,243	Other	F1	
13062 839-4806	13062 839-4806	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1	
13062 839-4807	13062 839-4807	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,458	Each	10%	\$3,112	Other	F1	
13062 839-4808	13062 839-4808	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,717	Each	10%	\$6,946	Other	F1	
13062 839-4809	13062 839-4809	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1	
13062 839-4810	13062 839-4810	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1	
13062 839-4811	13062 839-4811	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13062 839-4812	13062 839-4812	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,616	Each	10%	\$5,054	Other	F1	
13062 839-4813	13062 839-4813	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13062 839-4814	13062 839-4814	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,436	Each	10%	\$3,092	Other	F1	
13062 839-4815	13062 839-4815	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13062 839-4816	13062 839-4816	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,499	Each	10%	\$3,150	Other	F1	
13062 839-4817	13062 839-4817	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,550	Each	10%	\$4,995	Other	F1	
13062 839-4818	13062 839-4818	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,627	Each	10%	\$6,864	Other	F1	
13062 839-4819	13062 839-4819	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,323	Each	10%	\$3,891	Other	F1	
13062 839-4820	13062 839-4820	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1	
13062 839-4821	13062 839-4821	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1	
13062 839-4822	13062 839-4822	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1	
13062 839-4823	13062 839-4823	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1	
13062 839-4824	13062 839-4824	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1	
13062 839-4825	13062 839-4825	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,181	Each	10%	\$1,063	Other	F1	
13062 839-4826	13062 839-4826	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1	
13062 839-4827	13062 839-4827	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,605	Each	10%	\$2,345	Other	F1	
13062 839-4828	13062 839-4828	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1	
13062 839-4829	13062 839-4829	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1	
13062 839-4830	13062 839-4830	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1	
13062 839-4831	13062 839-4831	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,127	Each	10%	\$1,914	Other	F1	
13062 839-4832	13062 839-4832	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,413	Each	10%	\$3,071	Other	F1	
13062 839-4833	13062 839-4833	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1	
13062 839-4834	13062 839-4834	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1	
13062 839-4835	13062 839-4835	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,942	Each	10%	\$9,848	Other	F1	
13062 839-4836	13062 839-4836	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13062 839-4837	13062 839-4837	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1	
13062 839-4838	13062 839-4838	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1	
13062 839-4839	13062 839-4839	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1	
13062 839-4840	13062 839-4840	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,270	Each	10%	\$2,043	Other	F1	
13062 839-4841	13062 839-4841	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1	
13062 839-4842	13062 839-4842	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,896	Each	10%	\$1,706	Other	F1	
13062 839-4843	13062 839-4843	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,690	Each	10%	\$4,221	Other	F1	
13062 839-4844	13062 839-4844	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,482	Each	10%	\$1,334	Other	F1	
13062 839-4845	13062 839-4845	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1	
13062 839-4846	13062 839-4846	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,721	Each	10%	\$4,249	Other	F1	
13062 839-4847	13062 839-4847	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,676	Each	10%	\$2,408	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_839-4848	13062_839-4848	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,652	Each	10%	\$1,487	Other	F1
13062_839-4849	13062_839-4849	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
13062_839-4850	13062_839-4850	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,764	Other	F1
13062_839-4851	13062_839-4851	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1
13062_839-4852	13062_839-4852	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,774	Each	10%	\$6,097	Other	F1
13062_839-4853	13062_839-4853	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1
13062_839-4854	13062_839-4854	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13062_839-4855	13062_839-4855	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
13062_839-4856	13062_839-4856	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13062_839-4857	13062_839-4857	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,378	Each	10%	\$2,141	Other	F1
13062_839-4858	13062_839-4858	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1
13062_839-4859	13062_839-4859	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
13062_839-4860	13062_839-4860	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1
13062_839-4861	13062_839-4861	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1
13062_839-4862	13062_839-4862	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1
13062_839-4863	13062_839-4863	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,902	Each	10%	\$5,311	Other	F1
13062_839-4864	13062_839-4864	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1
13062_839-4865	13062_839-4865	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
13062_839-4866	13062_839-4866	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13062_839-4867	13062_839-4867	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,858	Each	10%	\$7,972	Other	F1
13062_839-4868	13062_839-4868	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,086	Each	10%	\$3,677	Other	F1
13062_839-4869	13062_839-4869	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,963	Each	10%	\$7,166	Other	F1
13062_839-4870	13062_839-4870	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1
13062_839-4871	13062_839-4871	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1
13062_839-4872	13062_839-4872	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
13062_839-4873	13062_839-4873	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,962	Each	10%	\$4,466	Other	F1
13062_839-4874	13062_839-4874	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,174	Each	10%	\$5,557	Other	F1
13062_839-4875	13062_839-4875	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1
13062_839-4876	13062_839-4876	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,929	Each	10%	\$4,436	Other	F1
13062_839-4877	13062_839-4877	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,800	Each	10%	\$2,520	Other	F1
13062_839-4878	13062_839-4878	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,493	Each	10%	\$4,043	Other	F1
13062_839-4933	13062_839-4933	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,017	Each	10%	\$3,615	Other	F1
13062_839-4934	13062_839-4934	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1
13062_839-4935	13062_839-4935	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,294	Each	10%	\$3,865	Other	F1
13062_839-4936	13062_839-4936	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,446	Each	10%	\$5,801	Other	F1
13062_839-4937	13062_839-4937	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1
13062_839-4938	13062_839-4938	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,973	Each	10%	\$2,676	Other	F1
13062_839-4939	13062_839-4939	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,141	Each	10%	\$1,927	Other	F1
13062_839-4940	13062_839-4940	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
13062_839-4941	13062_839-4941	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,269	Each	10%	\$2,942	Other	F1
13062_839-4942	13062_839-4942	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1
13062_839-4943	13062_839-4943	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,853	Each	10%	\$1,667	Other	F1
13062_839-4944	13062_839-4944	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1
13062_839-4945	13062_839-4945	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,029	Each	10%	\$926	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								Product Category (if applicable)	Product Category (if applicable)
13062 839-4946	13062 839-4946	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13062 839-4947	13062 839-4947	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
13062 839-4948	13062 839-4948	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,533	Each	10%	\$8,580	Other	F1
13062 839-4949	13062 839-4949	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,209	Each	10%	\$5,588	Other	F1
13062 839-4950	13062 839-4950	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1
13062 839-4951	13062 839-4951	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,299	Each	10%	\$6,569	Other	F1
13062 839-4952	13062 839-4952	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1
13062 839-4953	13062 839-4953	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1
13062 839-4954	13062 839-4954	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1
13062 839-4955	13062 839-4955	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,738	Each	10%	\$1,564	Other	F1
13062 839-4956	13062 839-4956	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,299	Each	10%	\$3,869	Other	F1
13062 839-4957	13062 839-4957	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1
13062 839-4958	13062 839-4958	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1
13062 839-4959	13062 839-4959	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1
13062 839-4960	13062 839-4960	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1
13062 839-4961	13062 839-4961	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,083	Each	10%	\$975	Other	F1
13062 839-4962	13062 839-4962	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1
13062 839-4963	13062 839-4963	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,120	Each	10%	\$7,308	Other	F1
13062 839-4964	13062 839-4964	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,548	Each	10%	\$4,094	Other	F1
13062 839-4965	13062 839-4965	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,909	Each	10%	\$5,318	Other	F1
13062 839-4966	13062 839-4966	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1
13062 839-4967	13062 839-4967	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,682	Each	10%	\$3,314	Other	F1
13062 839-4968	13062 839-4968	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,816	Each	10%	\$2,534	Other	F1
13062 839-4969	13062 839-4969	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,128	Each	10%	\$2,815	Other	F1
13062 839-4970	13062 839-4970	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,031	Each	10%	\$9,028	Other	F1
13062 839-4971	13062 839-4971	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,518	Each	10%	\$4,067	Other	F1
13062 839-4972	13062 839-4972	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1
13062 839-4973	13062 839-4973	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,388	Each	10%	\$2,149	Other	F1
13062 839-4974	13062 839-4974	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1
13062 839-4993	13062 839-4993	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,949	Each	10%	\$1,754	Other	F1
13062 839-4994	13062 839-4994	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1
13062 839-4995	13062 839-4995	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%	\$1,720	Other	F1
13062 839-4996	13062 839-4996	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1
13062 839-4997	13062 839-4997	HyperConverged Infra	63 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,810	Each	10%	\$8,829	Other	F1
13062 839-4998	13062 839-4998	HyperConverged Infra	51 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,941	Each	10%	\$7,147	Other	F1
13062 839-4999	13062 839-4999	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
13062 839-5000	13062 839-5000	HyperConverged Infra	27 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,204	Each	10%	\$3,784	Other	F1
13062 839-5001	13062 839-5001	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
13062 839-5002	13062 839-5002	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
13062 839-5003	13062 839-5003	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1
13062 839-5004	13062 839-5004	HyperConverged Infra	27 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,255	Each	10%	\$4,730	Other	F1
13062 839-5005	13062 839-5005	HyperConverged Infra	51 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,927	Each	10%	\$8,934	Other	F1
13062 839-5006	13062 839-5006	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
13062 839-5007	13062 839-5007	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 839-5008	13062 839-5008	HyperConverged Infra	39 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,987	Each	10%	\$7,188	Other	F1
13062 839-5009	13062 839-5009	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
13062 839-5010	13062 839-5010	HyperConverged Infra	63 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,902	Each	10%	\$11,612	Other	F1
13062 839-5011	13062 839-5011	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
13062 839-5012	13062 839-5012	HyperConverged Infra	51 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,394	Each	10%	\$10,255	Other	F1
13062 839-5013	13062 839-5013	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1
13062 839-5014	13062 839-5014	HyperConverged Infra	63 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,075	Each	10%	\$12,667	Other	F1
13062 839-5015	13062 839-5015	HyperConverged Infra	39 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,713	Each	10%	\$7,842	Other	F1
13062 839-5016	13062 839-5016	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1
13062 839-5041	13062 839-5041	HyperConverged Infra	15 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
13062 839-5042	13062 839-5042	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1
13062 839-5043	13062 839-5043	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1
13062 839-5044	13062 839-5044	HyperConverged Infra	39 Months ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,073	Each	10%	\$5,465	Other	F1
13062 839-5045	13062 839-5045	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
13062 839-5046	13062 839-5046	HyperConverged Infra	15 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,920	Each	10%	\$2,628	Other	F1
13062 839-5047	13062 839-5047	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
13062 839-5048	13062 839-5048	HyperConverged Infra	39 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,591	Each	10%	\$6,832	Other	F1
13062 839-5049	13062 839-5049	HyperConverged Infra	63 Months ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,262	Each	10%	\$11,036	Other	F1
13062 839-5050	13062 839-5050	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1
13062 839-5051	13062 839-5051	HyperConverged Infra	15 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,072	Each	10%	\$2,765	Other	F1
13062 839-5052	13062 839-5052	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1
13062 839-5053	13062 839-5053	HyperConverged Infra	27 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,529	Each	10%	\$4,976	Other	F1
13062 839-5054	13062 839-5054	HyperConverged Infra	51 Months ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,444	Each	10%	\$9,400	Other	F1
13062 839-5055	13062 839-5055	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1
13062 839-5056	13062 839-5056	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1
13062 839-5057	13062 839-5057	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
13062 839-5058	13062 839-5058	HyperConverged Infra	27 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$6,032	Each	10%	\$5,429	Other	F1
13062 839-5059	13062 839-5059	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1
13062 839-5060	13062 839-5060	HyperConverged Infra	15 Months ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13062 839-5133	13062 839-5133	HyperConverged Infra	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13062 839-5134	13062 839-5134	HyperConverged Infra	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13062 839-5643	13062 839-5643	HyperConverged Infra	Customer Provided vSAN VCF on VxRail ELA	\$0	Each	10%	\$0	Other	F1
13062 839-9491	13062 839-9491	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,063	Each	10%	\$1,857	Other	F1
13062 839-9492	13062 839-9492	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,069	Each	10%	\$962	Other	F1
13062 839-9493	13062 839-9493	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,844	Each	10%	\$1,660	Other	F1
13062 839-9494	13062 839-9494	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,054	Each	10%	\$2,749	Other	F1
13062 839-9495	13062 839-9495	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$2,833	Each	10%	\$2,550	Other	F1
13062 839-9496	13062 839-9496	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$4,170	Each	10%	\$3,753	Other	F1
13062 839-9497	13062 839-9497	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$3,942	Each	10%	\$3,548	Other	F1
13062 839-9498	13062 839-9498	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$5,271	Each	10%	\$4,744	Other	F1
13062 839-9499	13062 839-9499	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$5,039	Each	10%	\$4,535	Other	F1
13062 839-9500	13062 839-9500	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$855	Each	10%	\$770	Other	F1
13062 839-9501	13062 839-9501	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$10,132	Each	10%	\$9,119	Other	F1
13062 839-9502	13062 839-9502	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$8,106	Each	10%	\$7,295	Other	F1
13062 839-9503	13062 839-9503	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$17,030	Each	10%	\$15,327	Other	F1
13062 839-9504	13062 839-9504	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$15,222	Each	10%	\$13,700	Other	F1
13062 839-9505	13062 839-9505	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$24,999	Each	10%	\$22,499	Other	F1
13062 839-9506	13062 839-9506	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$23,194	Each	10%	\$20,875	Other	F1
13062 839-9507	13062 839-9507	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$31,046	Each	10%	\$27,941	Other	F1
13062 839-9508	13062 839-9508	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$32,844	Each	10%	\$29,560	Other	F1
13062 839-9509	13062 839-9509	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$38,910	Each	10%	\$35,019	Other	F1
13062 839-9510	13062 839-9510	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$40,704	Each	10%	\$36,634	Other	F1
13062 839-9511	13062 839-9511	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$2,664	Each	10%	\$2,398	Other	F1
13062 839-9512	13062 839-9512	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$4,119	Each	10%	\$3,707	Other	F1
13062 839-9513	13062 839-9513	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$5,785	Each	10%	\$5,207	Other	F1
13062 839-9514	13062 839-9514	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$7,429	Each	10%	\$6,686	Other	F1
13062 839-9515	13062 839-9515	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,349	Each	10%	\$1,214	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down		
13062 839-9516	13062 839-9516	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$1,687	Each	10%	\$1,518	Other	F1	
13062 839-9517	13062 839-9517	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$2,974	Each	10%	\$2,677	Other	F1	
13062 839-9518	13062 839-9518	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$4,432	Each	10%	\$3,989	Other	F1	
13062 839-9519	13062 839-9519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36	\$6,111	Each	10%	\$5,500	Other	F1	
13062 839-9520	13062 839-9520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48	\$7,763	Each	10%	\$6,987	Other	F1	
13062 839-9521	13062 839-9521	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$9,404	Each	10%	\$8,464	Other	F1	
13062 839-9522	13062 839-9522	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$11,754	Each	10%	\$10,579	Other	F1	
13062 839-9523	13062 839-9523	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$17,493	Each	10%	\$15,744	Other	F1	
13062 839-9524	13062 839-9524	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$19,533	Each	10%	\$17,580	Other	F1	
13062 839-9525	13062 839-9525	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$26,828	Each	10%	\$25,945	Other	F1	
13062 839-9526	13062 839-9526	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$26,791	Each	10%	\$24,112	Other	F1	
13062 839-9527	13062 839-9527	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$35,878	Each	10%	\$32,290	Other	F1	
13062 839-9528	13062 839-9528	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Months	\$37,902	Each	10%	\$34,112	Other	F1	
13062 839-9529	13062 839-9529	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$44,986	Each	10%	\$40,487	Other	F1	
13062 839-9530	13062 839-9530	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$47,003	Each	10%	\$42,303	Other	F1	
13062 839-9531	13062 839-9531	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,126	Each	10%	\$1,913	Other	F1	
13062 839-9532	13062 839-9532	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,898	Each	10%	\$1,708	Other	F1	
13062 839-9533	13062 839-9533	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,170	Each	10%	\$2,853	Other	F1	
13062 839-9534	13062 839-9534	HyperConverged Infra	24 Months Extended	\$2,939	Each	10%	\$2,645	Other	F1	
13062 839-9535	13062 839-9535	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,371	Each	10%	\$3,934	Other	F1	
13062 839-9536	13062 839-9536	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,129	Each	10%	\$3,716	Other	F1	
13062 839-9537	13062 839-9537	HyperConverged Infra	3 Years Extended	\$5,553	Each	10%	\$4,998	Other	F1	
13062 839-9538	13062 839-9538	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,305	Each	10%	\$4,775	Other	F1	
13062 839-9539	13062 839-9539	HyperConverged Infra	4 Years Extended	\$958	Each	10%	\$862	Other	F1	
13062 839-9540	13062 839-9540	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,198	Each	10%	\$1,078	Other	F1	
13062 839-9541	13062 839-9541	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$13,802	Each	10%	\$12,422	Other	F1	
13062 839-9542	13062 839-9542	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$11,042	Each	10%	\$9,938	Other	F1	
13062 839-9543	13062 839-9543	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$23,675	Each	10%	\$21,308	Other	F1	
13062 839-9544	13062 839-9544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$21,143	Each	10%	\$19,029	Other	F1	
13062 839-9545	13062 839-9545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$34,631	Each	10%	\$31,168	Other	F1	
13062 839-9546	13062 839-9546	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$32,102	Each	10%	\$28,892	Other	F1	
13062 839-9547	13062 839-9547	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$42,911	Each	10%	\$38,620	Other	F1	
13062 839-9548	13062 839-9548	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$45,429	Each	10%	\$40,886	Other	F1	
13062 839-9549	13062 839-9549	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$53,735	Each	10%	\$48,362	Other	F1	
13062 839-9550	13062 839-9550	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$56,247	Each	10%	\$50,622	Other	F1	
13062 839-9551	13062 839-9551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months	\$2,586	Each	10%	\$2,327	Other	F1	
13062 839-9552	13062 839-9552	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,371	Each	10%	\$1,234	Other	F1	
13062 839-9553	13062 839-9553	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$2,329	Each	10%	\$2,096	Other	F1	
13062 839-9554	13062 839-9554	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months	\$3,817	Each	10%	\$3,435	Other	F1	
13062 839-9555	13062 839-9555	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$3,565	Each	10%	\$3,209	Other	F1	
13062 839-9556	13062 839-9556	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months	\$5,209	Each	10%	\$4,688	Other	F1	
13062 839-9557	13062 839-9557	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$4,952	Each	10%	\$4,457	Other	F1	
13062 839-9558	13062 839-9558	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months	\$6,583	Each	10%	\$5,925	Other	F1	
13062 839-9559	13062 839-9559	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,323	Each	10%	\$5,691	Other	F1	
13062 839-9560	13062 839-9560	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,097	Each	10%	\$987	Other	F1	
13062 839-9561	13062 839-9561	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$5,050	Each	10%	\$4,545	Other	F1	
13062 839-9562	13062 839-9562	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$4,040	Each	10%	\$3,636	Other	F1	
13062 839-9563	13062 839-9563	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$7,601	Each	10%	\$6,841	Other	F1	
13062 839-9564	13062 839-9564	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$6,848	Each	10%	\$6,163	Other	F1	
13062 839-9565	13062 839-9565	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$11,507	Each	10%	\$10,356	Other	F1	
13062 839-9566	13062 839-9566	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$10,749	Each	10%	\$9,674	Other	F1	
13062 839-9567	13062 839-9567	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$14,499	Each	10%	\$13,049	Other	F1	
13062 839-9568	13062 839-9568	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$15,252	Each	10%	\$13,727	Other	F1	
13062 839-9569	13062 839-9569	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$18,265	Each	10%	\$16,439	Other	F1	
13062 839-9570	13062 839-9570	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$19,016	Each	10%	\$17,114	Other	F1	
13062 839-9571	13062 839-9571	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,357	Each	10%	\$3,021	Other	F1	
13062 839-9572	13062 839-9572	HyperConverged Infra	Year Extended	\$5,175	Each	10%	\$4,658	Other	F1	
13062 839-9573	13062 839-9573	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$7,258	Each	10%	\$6,632	Other	F1	
13062 839-9574	13062 839-9574	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$9,315	Each	10%	\$8,384	Other	F1	
13062 839-9575	13062 839-9575	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,724	Each	10%	\$1,552	Other	F1	
13062 839-9576	13062 839-9576	HyperConverged Infra	Year	\$2,155	Each	10%	\$1,940	Other	F1	
13062 839-9577	13062 839-9577	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$3,708	Each	10%	\$3,337	Other	F1	
13062 839-9578	13062 839-9578	HyperConverged Infra	Months Extended	\$5,518	Each	10%	\$4,966	Other	F1	
13062 839-9579	13062 839-9579	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24	\$7,609	Each	10%	\$6,848	Other	F1	
			Months Extended							



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 839-9580	13062 839-9580	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,670	Each	10%	\$8,703	Other	F1
13062 839-9581	13062 839-9581	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$4,440	Each	10%	\$3,996	Other	F1
13062 839-9582	13062 839-9582	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$5,551	Each	10%	\$4,996	Other	F1
13062 839-9583	13062 839-9583	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,248	Each	10%	\$6,523	Other	F1
13062 839-9584	13062 839-9584	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$8,007	Each	10%	\$7,206	Other	F1
13062 839-9585	13062 839-9585	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$12,361	Each	10%	\$11,125	Other	F1
13062 839-9586	13062 839-9586	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,594	Each	10%	\$10,435	Other	F1
13062 839-9587	13062 839-9587	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$15,676	Each	10%	\$14,108	Other	F1
13062 839-9588	13062 839-9588	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$16,435	Each	10%	\$14,792	Other	F1
13062 839-9589	13062 839-9589	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$19,783	Each	10%	\$17,805	Other	F1
13062 839-9590	13062 839-9590	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$20,538	Each	10%	\$18,484	Other	F1
13062 839-9591	13062 839-9591	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12 Months Extended	\$2,657	Each	10%	\$2,391	Other	F1
13062 839-9592	13062 839-9592	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,388	Each	10%	\$2,149	Other	F1
13062 839-9593	13062 839-9593	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$3,957	Each	10%	\$3,561	Other	F1
13062 839-9594	13062 839-9594	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$3,688	Each	10%	\$3,319	Other	F1
13062 839-9595	13062 839-9595	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$5,456	Each	10%	\$4,910	Other	F1
13062 839-9596	13062 839-9596	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,177	Each	10%	\$4,659	Other	F1
13062 839-9597	13062 839-9597	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$6,931	Each	10%	\$6,238	Other	F1
13062 839-9598	13062 839-9598	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,647	Each	10%	\$5,982	Other	F1
13062 839-9599	13062 839-9599	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,214	Each	10%	\$1,093	Other	F1
13062 839-9600	13062 839-9600	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,518	Each	10%	\$1,366	Other	F1
13062 839-9601	13062 839-9601	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$7,081	Each	10%	\$6,373	Other	F1
13062 839-9602	13062 839-9602	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,665	Each	10%	\$5,099	Other	F1
13062 839-9603	13062 839-9603	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$11,303	Each	10%	\$10,173	Other	F1
13062 839-9604	13062 839-9604	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$10,156	Each	10%	\$9,140	Other	F1
13062 839-9605	13062 839-9605	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$16,882	Each	10%	\$15,194	Other	F1
13062 839-9606	13062 839-9606	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$15,736	Each	10%	\$14,162	Other	F1
13062 839-9607	13062 839-9607	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$21,126	Each	10%	\$19,013	Other	F1
13062 839-9608	13062 839-9608	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$22,263	Each	10%	\$20,037	Other	F1
13062 839-9609	13062 839-9609	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$26,535	Each	10%	\$23,882	Other	F1
13062 839-9610	13062 839-9610	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$27,667	Each	10%	\$24,900	Other	F1
13062 839-9611	13062 839-9611	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,666	Each	10%	\$2,399	Other	F1
13062 839-9612	13062 839-9612	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 15 Months Extended	\$1,436	Each	10%	\$1,292	Other	F1
13062 839-9613	13062 839-9613	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,415	Each	10%	\$2,174	Other	F1
13062 839-9614	13062 839-9614	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,931	Each	10%	\$3,538	Other	F1
13062 839-9615	13062 839-9615	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,688	Each	10%	\$3,319	Other	F1
13062 839-9616	13062 839-9616	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,364	Each	10%	\$4,828	Other	F1
13062 839-9617	13062 839-9617	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$5,118	Each	10%	\$4,606	Other	F1
13062 839-9618	13062 839-9618	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,780	Each	10%	\$6,102	Other	F1
13062 839-9619	13062 839-9619	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,533	Each	10%	\$5,880	Other	F1
13062 839-9620	13062 839-9620	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,149	Each	10%	\$1,034	Other	F1
13062 839-9621	13062 839-9621	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 15 Months	\$3,593	Each	10%	\$3,234	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L1(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 839-9622	13062 839-9622	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 1 Year	\$2,874	Each	10%	\$2,587	Other	F1
13062 839-9623	13062 839-9623	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 27 Months	\$4,950	Each	10%	\$4,455	Other	F1
13062 839-9624	13062 839-9624	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 2 Years	\$4,483	Each	10%	\$4,035	Other	F1
13062 839-9625	13062 839-9625	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 39 Months	\$7,709	Each	10%	\$6,938	Other	F1
13062 839-9626	13062 839-9626	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 3 Years	\$7,233	Each	10%	\$6,510	Other	F1
13062 839-9627	13062 839-9627	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 4 Years	\$9,826	Each	10%	\$8,843	Other	F1
13062 839-9628	13062 839-9628	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 51 Months	\$10,299	Each	10%	\$9,269	Other	F1
13062 839-9629	13062 839-9629	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 5 Years	\$12,435	Each	10%	\$11,192	Other	F1
13062 839-9630	13062 839-9630	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance, 63 Months	\$12,906	Each	10%	\$11,615	Other	F1
13062 839-9631	13062 839-9631	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$3,474	Each	10%	\$3,127	Other	F1
13062 839-9632	13062 839-9632	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2	\$5,346	Each	10%	\$4,811	Other	F1
13062 839-9633	13062 839-9633	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3	\$7,493	Each	10%	\$6,744	Other	F1
13062 839-9634	13062 839-9634	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4	\$9,614	Each	10%	\$8,653	Other	F1
13062 839-9635	13062 839-9635	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1	\$1,800	Each	10%	\$1,620	Other	F1
13062 839-9636	13062 839-9636	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15	\$2,250	Each	10%	\$2,025	Other	F1
13062 839-9637	13062 839-9637	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 12	\$3,808	Each	10%	\$3,427	Other	F1
13062 839-9638	13062 839-9638	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$5,665	Each	10%	\$5,099	Other	F1
13062 839-9639	13062 839-9639	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$7,817	Each	10%	\$7,035	Other	F1
13062 839-9640	13062 839-9640	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$9,940	Each	10%	\$8,946	Other	F1
13062 839-9641	13062 839-9641	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$3,028	Each	10%	\$2,725	Other	F1
13062 839-9642	13062 839-9642	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$3,785	Each	10%	\$3,407	Other	F1
13062 839-9643	13062 839-9643	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$4,382	Each	10%	\$3,944	Other	F1
13062 839-9644	13062 839-9644	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$4,805	Each	10%	\$4,325	Other	F1
13062 839-9645	13062 839-9645	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$7,776	Each	10%	\$6,998	Other	F1
13062 839-9646	13062 839-9646	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$7,338	Each	10%	\$6,604	Other	F1
13062 839-9647	13062 839-9647	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$10,019	Each	10%	\$9,017	Other	F1
13062 839-9648	13062 839-9648	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$10,452	Each	10%	\$9,407	Other	F1
13062 839-9649	13062 839-9649	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$12,726	Each	10%	\$11,453	Other	F1
13062 839-9650	13062 839-9650	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$13,157	Each	10%	\$11,841	Other	F1
13062 839-9651	13062 839-9651	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year Extended	\$2,737	Each	10%	\$2,463	Other	F1
13062 839-9652	13062 839-9652	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$2,469	Each	10%	\$2,222	Other	F1
13062 839-9653	13062 839-9653	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$4,073	Each	10%	\$3,666	Other	F1
13062 839-9654	13062 839-9654	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$3,809	Each	10%	\$3,428	Other	F1
13062 839-9655	13062 839-9655	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$5,616	Each	10%	\$5,054	Other	F1
13062 839-9656	13062 839-9656	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$5,345	Each	10%	\$4,811	Other	F1
13062 839-9657	13062 839-9657	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$7,136	Each	10%	\$6,422	Other	F1
13062 839-9658	13062 839-9658	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$6,861	Each	10%	\$6,175	Other	F1
13062 839-9659	13062 839-9659	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$1,262	Each	10%	\$1,136	Other	F1
13062 839-9660	13062 839-9660	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 15 Months	\$1,578	Each	10%	\$1,420	Other	F1
13062 839-9661	13062 839-9661	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 1 Year	\$5,157	Each	10%	\$4,641	Other	F1
13062 839-9662	13062 839-9662	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 27 Months	\$4,126	Each	10%	\$3,713	Other	F1
13062 839-9663	13062 839-9663	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 2 Years	\$7,807	Each	10%	\$7,026	Other	F1
13062 839-9664	13062 839-9664	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$7,045	Each	10%	\$6,341	Other	F1
13062 839-9665	13062 839-9665	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 39 Months	\$11,859	Each	10%	\$10,673	Other	F1
13062 839-9666	13062 839-9666	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 3 Years	\$11,092	Each	10%	\$9,983	Other	F1
13062 839-9667	13062 839-9667	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 4 Years	\$14,944	Each	10%	\$13,450	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column 1	Column K)	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
13062 839-9668	13062 839-9668	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 51 Months	\$15,704	Each	10%	\$14,134	Other	F1		
13062 839-9669	13062 839-9669	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 5 Years	\$18,816	Each	10%	\$16,934	Other	F1		
13062 839-9670	13062 839-9670	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance, 63 Months	\$19,572	Each	10%	\$17,615	Other	F1		
13062 839-9707	13062 839-9707	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,135	Each	10%	\$1,922	Other	F1		
13062 839-9708	13062 839-9708	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$1,907	Each	10%	\$1,716	Other	F1		
13062 839-9709	13062 839-9709	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,162	Each	10%	\$2,846	Other	F1		
13062 839-9710	13062 839-9710	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$2,931	Each	10%	\$2,638	Other	F1		
13062 839-9711	13062 839-9711	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$4,319	Each	10%	\$3,887	Other	F1		
13062 839-9712	13062 839-9712	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$4,080	Each	10%	\$3,672	Other	F1		
13062 839-9713	13062 839-9713	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$5,460	Each	10%	\$4,914	Other	F1		
13062 839-9714	13062 839-9714	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$5,216	Each	10%	\$4,694	Other	F1		
13062 839-9715	13062 839-9715	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$883	Each	10%	\$795	Other	F1		
13062 839-9716	13062 839-9716	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,104	Each	10%	\$994	Other	F1		
13062 839-9717	13062 839-9717	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$12,824	Each	10%	\$11,542	Other	F1		
13062 839-9718	13062 839-9718	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$10,259	Each	10%	\$9,233	Other	F1		
13062 839-9719	13062 839-9719	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$21,832	Each	10%	\$19,649	Other	F1		
13062 839-9720	13062 839-9720	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$19,495	Each	10%	\$17,546	Other	F1		
13062 839-9721	13062 839-9721	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$31,947	Each	10%	\$28,752	Other	F1		
13062 839-9722	13062 839-9722	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$29,613	Each	10%	\$26,652	Other	F1		
13062 839-9723	13062 839-9723	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$39,607	Each	10%	\$35,646	Other	F1		
13062 839-9724	13062 839-9724	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$41,933	Each	10%	\$37,740	Other	F1		
13062 839-9725	13062 839-9725	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$49,613	Each	10%	\$44,652	Other	F1		
13062 839-9726	13062 839-9726	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$51,934	Each	10%	\$46,741	Other	F1		
13062 839-9727	13062 839-9727	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,677	Each	10%	\$2,409	Other	F1		
13062 839-9728	13062 839-9728	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,406	Each	10%	\$2,165	Other	F1		
13062 839-9729	13062 839-9729	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$3,955	Each	10%	\$3,560	Other	F1		
13062 839-9730	13062 839-9730	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,686	Each	10%	\$3,317	Other	F1		
13062 839-9731	13062 839-9731	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,398	Each	10%	\$4,858	Other	F1		
13062 839-9732	13062 839-9732	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$5,122	Each	10%	\$4,610	Other	F1		
13062 839-9733	13062 839-9733	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$6,822	Each	10%	\$6,140	Other	F1		
13062 839-9734	13062 839-9734	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$6,543	Each	10%	\$5,889	Other	F1		
13062 839-9735	13062 839-9735	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,127	Each	10%	\$1,014	Other	F1		
13062 839-9736	13062 839-9736	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,409	Each	10%	\$1,268	Other	F1		
13062 839-9737	13062 839-9737	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$6,576	Each	10%	\$5,918	Other	F1		
13062 839-9738	13062 839-9738	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$5,261	Each	10%	\$4,735	Other	F1		
13062 839-9739	13062 839-9739	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$10,287	Each	10%	\$9,258	Other	F1		
13062 839-9740	13062 839-9740	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$9,243	Each	10%	\$8,319	Other	F1		
13062 839-9741	13062 839-9741	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$15,396	Each	10%	\$13,856	Other	F1		
13062 839-9742	13062 839-9742	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$14,350	Each	10%	\$12,915	Other	F1		
13062 839-9743	13062 839-9743	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$19,302	Each	10%	\$17,372	Other	F1		
13062 839-9744	13062 839-9744	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$20,341	Each	10%	\$18,307	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_839-9745	13062_839-9745	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$24,269	Each	10%	\$21,842	Other	F1
13062_839-9746	13062_839-9746	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$25,305	Each	10%	\$22,775	Other	F1
13062_839-9747	13062_839-9747	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 12 Months Extended	\$2,762	Each	10%	\$2,486	Other	F1
13062_839-9748	13062_839-9748	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year Extended	\$2,492	Each	10%	\$2,243	Other	F1
13062_839-9749	13062_839-9749	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$4,075	Each	10%	\$3,668	Other	F1
13062_839-9750	13062_839-9750	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$3,811	Each	10%	\$3,430	Other	F1
13062_839-9751	13062_839-9751	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$5,560	Each	10%	\$5,004	Other	F1
13062_839-9752	13062_839-9752	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$5,292	Each	10%	\$4,763	Other	F1
13062_839-9753	13062_839-9753	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$7,027	Each	10%	\$6,324	Other	F1
13062_839-9754	13062_839-9754	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$6,756	Each	10%	\$6,080	Other	F1
13062_839-9755	13062_839-9755	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1,177	Each	10%	\$1,059	Other	F1
13062_839-9756	13062_839-9756	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1,471	Each	10%	\$1,324	Other	F1
13062_839-9757	13062_839-9757	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 15 Months	\$4,783	Each	10%	\$4,305	Other	F1
13062_839-9758	13062_839-9758	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 1 Year	\$3,826	Each	10%	\$3,443	Other	F1
13062_839-9759	13062_839-9759	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 27 Months	\$7,024	Each	10%	\$6,322	Other	F1
13062_839-9760	13062_839-9760	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 2 Years	\$6,337	Each	10%	\$5,703	Other	F1
13062_839-9761	13062_839-9761	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 39 Months	\$10,714	Each	10%	\$9,643	Other	F1
13062_839-9762	13062_839-9762	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 3 Years	\$10,021	Each	10%	\$9,019	Other	F1
13062_839-9763	13062_839-9763	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 4 Years	\$13,543	Each	10%	\$12,189	Other	F1
13062_839-9764	13062_839-9764	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 51 Months	\$14,231	Each	10%	\$12,808	Other	F1
13062_839-9765	13062_839-9765	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 5 Years	\$17,082	Each	10%	\$15,374	Other	F1
13062_839-9766	13062_839-9766	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance, 63 Months	\$17,767	Each	10%	\$15,990	Other	F1
13062_839-9779	13062_839-9779	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$17,910	Each	10%	\$16,119	Other	F1
13062_839-9780	13062_839-9780	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$23,162	Each	10%	\$20,846	Other	F1
13062_839-9781	13062_839-9781	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$9,450	Each	10%	\$8,505	Other	F1
13062_839-9782	13062_839-9782	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$27,226	Each	10%	\$24,503	Other	F1
13062_839-9783	13062_839-9783	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$36,422	Each	10%	\$32,780	Other	F1
13062_839-9784	13062_839-9784	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$45,631	Each	10%	\$41,068	Other	F1
13062_839-9785	13062_839-9785	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$44,757	Each	10%	\$40,281	Other	F1
13062_839-9786	13062_839-9786	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$55,471	Each	10%	\$49,924	Other	F1
13062_839-9787	13062_839-9787	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$13,770	Each	10%	\$12,393	Other	F1
13062_839-9788	13062_839-9788	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$34,070	Each	10%	\$30,663	Other	F1
13062_839-9789	13062_839-9789	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$20,719	Each	10%	\$18,647	Other	F1
13062_839-9790	13062_839-9790	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$11,812	Each	10%	\$10,631	Other	F1
13062_839-9791	13062_839-9791	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$29,367	Each	10%	\$26,430	Other	F1
13062_839-9792	13062_839-9792	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$38,556	Each	10%	\$34,700	Other	F1
13062_839-9793	13062_839-9793	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$47,761	Each	10%	\$42,985	Other	F1
13062_839-9794	13062_839-9794	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$42,330	Each	10%	\$38,097	Other	F1
13062_839-9795	13062_839-9795	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$53,051	Each	10%	\$47,746	Other	F1
13062_839-9796	13062_839-9796	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$11,017	Each	10%	\$9,915	Other	F1
13062_839-9797	13062_839-9797	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$31,630	Each	10%	\$28,467	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 839-9802	13062 839-9802	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 27	\$20,054	Each	10%		\$18,049	Other	F1	
13062 839-9803	13062 839-9803	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$8,389	Each	10%		\$7,550	Other	F1	
13062 839-9804	13062 839-9804	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$10,088	Each	10%		\$9,079	Other	F1	
13062 839-9805	13062 839-9805	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$4,811	Each	10%		\$4,330	Other	F1	
13062 839-9806	13062 839-9806	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$13,061	Each	10%		\$11,755	Other	F1	
13062 839-9807	13062 839-9807	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$17,581	Each	10%		\$15,823	Other	F1	
13062 839-9808	13062 839-9808	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$22,118	Each	10%		\$19,906	Other	F1	
13062 839-9809	13062 839-9809	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 51 Months	\$20,365	Each	10%		\$18,329	Other	F1	
13062 839-9810	13062 839-9810	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$25,392	Each	10%		\$22,853	Other	F1	
13062 839-9811	13062 839-9811	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$6,707	Each	10%		\$6,036	Other	F1	
13062 839-9812	13062 839-9812	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$15,366	Each	10%		\$13,829	Other	F1	
13062 839-9813	13062 839-9813	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 2 Years	\$9,097	Each	10%		\$8,187	Other	F1	
13062 839-9814	13062 839-9814	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$6,013	Each	10%		\$5,412	Other	F1	
13062 839-9815	13062 839-9815	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$14,011	Each	10%		\$12,610	Other	F1	
13062 839-9816	13062 839-9816	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51	\$18,527	Each	10%		\$16,674	Other	F1	
13062 839-9817	13062 839-9817	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63	\$23,062	Each	10%		\$20,756	Other	F1	
13062 839-9818	13062 839-9818	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$19,375	Each	10%		\$17,438	Other	F1	
13062 839-9819	13062 839-9819	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$24,406	Each	10%		\$21,965	Other	F1	
13062 839-9820	13062 839-9820	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$5,365	Each	10%		\$4,829	Other	F1	
13062 839-9821	13062 839-9821	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$14,368	Each	10%		\$12,931	Other	F1	
13062 839-9826	13062 839-9826	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$9,335	Each	10%		\$8,402	Other	F1	
13062 839-9827	13062 839-9827	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 2 Years	\$5,690	Each	10%		\$5,121	Other	F1	
13062 839-9828	13062 839-9828	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 5 Years	\$6,434	Each	10%		\$5,791	Other	F1	
13062 839-9829	13062 839-9829	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$3,477	Each	10%		\$3,129	Other	F1	
13062 839-9830	13062 839-9830	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$9,044	Each	10%		\$8,140	Other	F1	
13062 839-9831	13062 839-9831	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$12,240	Each	10%		\$11,016	Other	F1	
13062 839-9832	13062 839-9832	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$15,453	Each	10%		\$13,908	Other	F1	
13062 839-9833	13062 839-9833	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 63 Months	\$13,530	Each	10%		\$12,177	Other	F1	
13062 839-9834	13062 839-9834	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$16,959	Each	10%		\$15,263	Other	F1	
13062 839-9835	13062 839-9835	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 39 Months	\$4,690	Each	10%		\$4,221	Other	F1	
13062 839-9836	13062 839-9836	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$10,130	Each	10%		\$9,117	Other	F1	
13062 839-9837	13062 839-9837	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 15 Months	\$5,830	Each	10%		\$5,247	Other	F1	
13062 839-9838	13062 839-9838	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 15 Months	\$4,347	Each	10%		\$3,912	Other	F1	
13062 839-9839	13062 839-9839	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 39 Months	\$9,670	Each	10%		\$8,703	Other	F1	
13062 839-9840	13062 839-9840	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 51 Months	\$12,864	Each	10%		\$11,578	Other	F1	
13062 839-9841	13062 839-9841	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 63 Months	\$16,074	Each	10%		\$14,467	Other	F1	
13062 839-9842	13062 839-9842	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 4 Years	\$12,916	Each	10%		\$11,624	Other	F1	
13062 839-9843	13062 839-9843	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$16,347	Each	10%		\$14,712	Other	F1	
13062 839-9844	13062 839-9844	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 1 Year	\$3,752	Each	10%		\$3,377	Other	F1	
13062 839-9845	13062 839-9845	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 27 Months	\$9,511	Each	10%		\$8,560	Other	F1	
13062 839-9850	13062 839-9850	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%		\$1,123	Other	F1	
13062 843-2060	13062 843-2060	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%		\$2,245	Other	F1	
13062 843-2061	13062 843-2061	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%		\$3,368	Other	F1	
13062 843-2062	13062 843-2062	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%		\$4,491	Other	F1	
13062 843-2063	13062 843-2063	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,237	Each	10%		\$5,613	Other	F1	
13062 843-2064	13062 843-2064	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%		\$1,276	Other	F1	
13062 843-2065	13062 843-2065	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%		\$2,552	Other	F1	
13062 843-2066	13062 843-2066	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%		\$3,827	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
									\$0	ALJP Category (REQUIRED) use drop-down	
13062 843-2068	13062 843-2068	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%		\$5,103	Other	F1	
13062 843-2069	13062 843-2069	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%		\$6,379	Other	F1	
13062 843-2070	13062 843-2070	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%		\$1,378	Other	F1	
13062 843-2071	13062 843-2071	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%		\$2,756	Other	F1	
13062 843-2072	13062 843-2072	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%		\$4,133	Other	F1	
13062 843-2073	13062 843-2073	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%		\$5,511	Other	F1	
13062 843-2074	13062 843-2074	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%		\$6,889	Other	F1	
13062 843-2075	13062 843-2075	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%		\$1,327	Other	F1	
13062 843-2076	13062 843-2076	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%		\$2,654	Other	F1	
13062 843-2077	13062 843-2077	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,423	Each	10%		\$3,980	Other	F1	
13062 843-2078	13062 843-2078	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,897	Each	10%		\$5,307	Other	F1	
13062 843-2079	13062 843-2079	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,371	Each	10%		\$6,634	Other	F1	
13062 843-2080	13062 843-2080	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%		\$1,734	Other	F1	
13062 843-2081	13062 843-2081	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%		\$3,469	Other	F1	
13062 843-2082	13062 843-2082	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$5,782	Each	10%		\$5,203	Other	F1	
13062 843-2083	13062 843-2083	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,709	Each	10%		\$6,938	Other	F1	
13062 843-2084	13062 843-2084	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,636	Each	10%		\$8,672	Other	F1	
13062 843-2085	13062 843-2085	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%		\$1,971	Other	F1	
13062 843-2086	13062 843-2086	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%		\$3,942	Other	F1	
13062 843-2087	13062 843-2087	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%		\$5,913	Other	F1	
13062 843-2088	13062 843-2088	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%		\$7,884	Other	F1	
13062 843-2089	13062 843-2089	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%		\$9,855	Other	F1	
13062 843-2090	13062 843-2090	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%		\$2,129	Other	F1	
13062 843-2091	13062 843-2091	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%		\$4,257	Other	F1	
13062 843-2092	13062 843-2092	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%		\$6,386	Other	F1	
13062 843-2093	13062 843-2093	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%		\$8,515	Other	F1	
13062 843-2094	13062 843-2094	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%		\$10,643	Other	F1	
13062 843-2095	13062 843-2095	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%		\$2,050	Other	F1	
13062 843-2096	13062 843-2096	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%		\$4,100	Other	F1	
13062 843-2097	13062 843-2097	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%		\$6,150	Other	F1	
13062 843-2098	13062 843-2098	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%		\$8,199	Other	F1	
13062 843-2099	13062 843-2099	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%		\$10,249	Other	F1	
13062 843-2100	13062 843-2100	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%		\$1,523	Other	F1	
13062 843-2101	13062 843-2101	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%		\$3,045	Other	F1	
13062 843-2102	13062 843-2102	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%		\$4,568	Other	F1	
13062 843-2103	13062 843-2103	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%		\$6,090	Other	F1	
13062 843-2104	13062 843-2104	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%		\$7,613	Other	F1	
13062 843-2105	13062 843-2105	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%		\$1,730	Other	F1	
13062 843-2106	13062 843-2106	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%		\$3,461	Other	F1	
13062 843-2107	13062 843-2107	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%		\$5,191	Other	F1	
13062 843-2108	13062 843-2108	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%		\$6,921	Other	F1	
13062 843-2109	13062 843-2109	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%		\$8,651	Other	F1	
13062 843-2110	13062 843-2110	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%		\$1,869	Other	F1	
13062 843-2111	13062 843-2111	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%		\$3,737	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 843-2112	13062 843-2112	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
13062 843-2113	13062 843-2113	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
13062 843-2114	13062 843-2114	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
13062 843-2115	13062 843-2115	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
13062 843-2116	13062 843-2116	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
13062 843-2117	13062 843-2117	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
13062 843-2118	13062 843-2118	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
13062 843-2119	13062 843-2119	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
13062 843-2120	13062 843-2120	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
13062 843-2121	13062 843-2121	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
13062 843-2122	13062 843-2122	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
13062 843-2123	13062 843-2123	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
13062 843-2124	13062 843-2124	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
13062 843-2125	13062 843-2125	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
13062 843-2126	13062 843-2126	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
13062 843-2127	13062 843-2127	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
13062 843-2128	13062 843-2128	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
13062 843-2129	13062 843-2129	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
13062 843-2130	13062 843-2130	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
13062 843-2131	13062 843-2131	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
13062 843-2132	13062 843-2132	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
13062 843-2133	13062 843-2133	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
13062 843-2134	13062 843-2134	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
13062 843-2135	13062 843-2135	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13062 843-2136	13062 843-2136	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
13062 843-2137	13062 843-2137	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
13062 843-2138	13062 843-2138	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
13062 843-2139	13062 843-2139	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
13062 843-2140	13062 843-2140	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
13062 843-2141	13062 843-2141	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
13062 843-2142	13062 843-2142	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
13062 843-2143	13062 843-2143	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
13062 843-2144	13062 843-2144	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
13062 843-2145	13062 843-2145	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
13062 843-2146	13062 843-2146	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
13062 843-2147	13062 843-2147	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
13062 843-2148	13062 843-2148	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
13062 843-2149	13062 843-2149	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1
13062 843-2150	13062 843-2150	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
13062 843-2151	13062 843-2151	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
13062 843-2152	13062 843-2152	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
13062 843-2153	13062 843-2153	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1
13062 843-2154	13062 843-2154	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,308	Other	F1
13062 843-2155	13062 843-2155	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1
13062 843-2156	13062 843-2156	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1
13062 843-2157	13062 843-2157	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1
13062 843-2158	13062 843-2158	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1
13062 843-2159	13062 843-2159	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1
13062 843-2160	13062 843-2160	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt 2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13062 843-2161	13062 843-2161	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13062 843-2162	13062 843-2162	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13062 843-2163	13062 843-2163	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13062 843-2164	13062 843-2164	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
13062 843-2165	13062 843-2165	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
13062 843-2166	13062 843-2166	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
13062 843-2167	13062 843-2167	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13062 843-2168	13062 843-2168	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13062 843-2169	13062 843-2169	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
13062 843-2170	13062 843-2170	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
13062 843-2171	13062 843-2171	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13062 843-2172	13062 843-2172	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
13062 843-2173	13062 843-2173	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$0	Each	10%	\$0	Other	F1
13062 843-2174	13062 843-2174	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
13062 843-2175	13062 843-2175	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
13062 843-2176	13062 843-2176	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
13062 843-2177	13062 843-2177	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
13062 843-2178	13062 843-2178	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB AJLP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0						
13062 843-2179	13062 843-2179	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2180	13062 843-2180	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2181	13062 843-2181	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2182	13062 843-2182	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2183	13062 843-2183	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2184	13062 843-2184	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2185	13062 843-2185	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2186	13062 843-2186	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2187	13062 843-2187	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2188	13062 843-2188	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2189	13062 843-2189	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2190	13062 843-2190	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$0	Each	10%		\$0	Other	F1	
13062 843-2191	13062 843-2191	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$0	Each	10%		\$0	Other	F1	
13062 843-2192	13062 843-2192	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2193	13062 843-2193	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2194	13062 843-2194	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2195	13062 843-2195	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2196	13062 843-2196	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2197	13062 843-2197	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2198	13062 843-2198	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2199	13062 843-2199	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2200	13062 843-2200	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2201	13062 843-2201	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2202	13062 843-2202	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2203	13062 843-2203	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2204	13062 843-2204	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2205	13062 843-2205	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2206	13062 843-2206	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2207	13062 843-2207	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2208	13062 843-2208	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2209	13062 843-2209	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2210	13062 843-2210	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2211	13062 843-2211	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2212	13062 843-2212	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1	
13062 843-2213	13062 843-2213	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2214	13062 843-2214	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2215	13062 843-2215	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2216	13062 843-2216	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2217	13062 843-2217	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2218	13062 843-2218	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2219	13062 843-2219	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2220	13062 843-2220	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2221	13062 843-2221	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2222	13062 843-2222	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2223	13062 843-2223	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2224	13062 843-2224	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2225	13062 843-2225	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2226	13062 843-2226	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2227	13062 843-2227	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2228	13062 843-2228	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2229	13062 843-2229	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13062 843-2230	13062 843-2230	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13062 843-2231	13062 843-2231	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2232	13062 843-2232	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2233	13062 843-2233	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2234	13062 843-2234	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2235	13062 843-2235	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2236	13062 843-2236	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2237	13062 843-2237	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2238	13062 843-2238	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2239	13062 843-2239	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2240	13062 843-2240	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2241	13062 843-2241	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2242	13062 843-2242	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2243	13062 843-2243	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2244	13062 843-2244	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2245	13062 843-2245	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2246	13062 843-2246	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2247	13062 843-2247	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2248	13062 843-2248	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2249	13062 843-2249	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2250	13062 843-2250	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2251	13062 843-2251	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2252	13062 843-2252	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2253	13062 843-2253	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2254	13062 843-2254	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2255	13062 843-2255	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2256	13062 843-2256	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2257	13062 843-2257	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2258	13062 843-2258	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-2259	13062 843-2259	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
13062 843-9309	13062 843-9309	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,924	Each	10%	\$3,532	\$0	Other	F1
13062 843-9310	13062 843-9310	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$3,924	Each	10%	\$3,532	\$0	Other	F1
13062 843-9311	13062 843-9311	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$4,578	Each	10%	\$4,120	\$0	Other	F1
13062 843-9312	13062 843-9312	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$1,962	Each	10%	\$1,766	\$0	Other	F1
13062 843-9313	13062 843-9313	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$654	Each	10%	\$589	\$0	Other	F1
13062 843-9314	13062 843-9314	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,308	Each	10%	\$1,177	\$0	Other	F1
13062 843-9315	13062 843-9315	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,962	Each	10%	\$1,766	\$0	Other	F1
13062 843-9316	13062 843-9316	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,616	Each	10%	\$2,354	\$0	Other	F1
13062 843-9317	13062 843-9317	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,270	Each	10%	\$2,943	\$0	Other	F1
13062 843-9318	13062 843-9318	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,578	Each	10%	\$4,120	\$0	Other	F1
13062 843-9319	13062 843-9319	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$654	Each	10%	\$589	\$0	Other	F1
13062 843-9320	13062 843-9320	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$2,616	Each	10%	\$2,354	\$0	Other	F1
13062 843-9321	13062 843-9321	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$3,270	Each	10%	\$2,943	\$0	Other	F1
13062 843-9324	13062 843-9324	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$1,308	Each	10%	\$1,177	\$0	Other	F1
13062 843-9325	13062 843-9325	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,752	Each	10%	\$1,577	\$0	Other	F1
13062 843-9326	13062 843-9326	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$2,044	Each	10%	\$1,840	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column M ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13062 843-9329	13062 843-9329	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,460	Each	10%	\$1,314	Other	F1
13062 843-9330	13062 843-9330	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$1,168	Each	10%	\$1,051	Other	F1
13062 843-9331	13062 843-9331	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$876	Each	10%	\$788	Other	F1
13062 843-9338	13062 843-9338	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$1,308	Each	10%	\$1,177	Other	F1
13062 843-9339	13062 843-9339	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$1,526	Each	10%	\$1,373	Other	F1
13062 843-9347	13062 843-9347	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$584	Each	10%	\$526	Other	F1
13062 843-9348	13062 843-9348	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$292	Each	10%	\$263	Other	F1
13062 843-9349	13062 843-9349	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$218	Each	10%	\$196	Other	F1
13062 843-9350	13062 843-9350	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$436	Each	10%	\$392	Other	F1
13062 843-9351	13062 843-9351	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$654	Each	10%	\$589	Other	F1
13062 843-9352	13062 843-9352	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$872	Each	10%	\$785	Other	F1
13062 843-9355	13062 843-9355	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,308	Each	10%	\$1,177	Other	F1
13062 843-9356	13062 843-9356	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$1,526	Each	10%	\$1,373	Other	F1
13062 843-9357	13062 843-9357	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,090	Each	10%	\$981	Other	F1
13062 843-9358	13062 843-9358	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$436	Each	10%	\$392	Other	F1
13062 843-9359	13062 843-9359	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$654	Each	10%	\$589	Other	F1
13062 843-9360	13062 843-9360	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$872	Each	10%	\$785	Other	F1
13062 843-9361	13062 843-9361	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$1,090	Each	10%	\$981	Other	F1
13062 843-9364	13062 843-9364	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$218	Each	10%	\$196	Other	F1
13062 843-9365	13062 843-9365	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$2,044	Each	10%	\$1,840	Other	F1
13062 843-9366	13062 843-9366	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$1,460	Each	10%	\$1,314	Other	F1
13062 843-9367	13062 843-9367	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$876	Each	10%	\$788	Other	F1
13062 843-9368	13062 843-9368	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$584	Each	10%	\$526	Other	F1
13062 843-9370	13062 843-9370	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$1,752	Each	10%	\$1,577	Other	F1
13062 843-9371	13062 843-9371	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$1,168	Each	10%	\$1,051	Other	F1
13062 843-9372	13062 843-9372	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$292	Each	10%	\$263	Other	F1
13062 844-7624	13062 844-7624	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7625	13062 844-7625	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7626	13062 844-7626	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7627	13062 844-7627	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7628	13062 844-7628	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7629	13062 844-7629	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7630	13062 844-7630	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7631	13062 844-7631	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7640	13062 844-7640	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7641	13062 844-7641	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7642	13062 844-7642	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7643	13062 844-7643	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7648	13062 844-7648	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7649	13062 844-7649	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1
13062 844-7650	13062 844-7650	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13062 844-7651	13062 844-7651	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13062 844-7654	13062 844-7654	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13062 844-7655	13062 844-7655	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7x24 2 Years-Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13062 844-7656	13062 844-7656	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day 27 Months-LA	\$99,999	Each	10%	\$89,999	Other	F1	
13062 846-6498	13062 846-6498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6499	13062 846-6499	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6500	13062 846-6500	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6501	13062 846-6501	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6502	13062 846-6502	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6503	13062 846-6503	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6504	13062 846-6504	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6505	13062 846-6505	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6506	13062 846-6506	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6507	13062 846-6507	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6508	13062 846-6508	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6509	13062 846-6509	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6510	13062 846-6510	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6511	13062 846-6511	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6512	13062 846-6512	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6513	13062 846-6513	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6514	13062 846-6514	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6515	13062 846-6515	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6516	13062 846-6516	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6517	13062 846-6517	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6518	13062 846-6518	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6519	13062 846-6519	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6520	13062 846-6520	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6521	13062 846-6521	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6522	13062 846-6522	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6523	13062 846-6523	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6524	13062 846-6524	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6525	13062 846-6525	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6526	13062 846-6526	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6527	13062 846-6527	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6569	13062 846-6569	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$4,488	Each	10%	\$4,039	Other	F1	
13062 846-6570	13062 846-6570	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,202	Each	10%	\$1,982	Other	F1	
13062 846-6571	13062 846-6571	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$13,912	Each	10%	\$12,521	Other	F1	
13062 846-6572	13062 846-6572	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,041	Each	10%	\$6,337	Other	F1	
13062 846-6573	13062 846-6573	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1	
13062 846-6574	13062 846-6574	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,005	Each	10%	\$5,404	Other	F1	
13062 846-6575	13062 846-6575	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$1,102	Each	10%	\$991	Other	F1	
13062 846-6576	13062 846-6576	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1	
13062 846-6577	13062 846-6577	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$10,327	Each	10%	\$9,295	Other	F1	
13062 846-6578	13062 846-6578	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$805	Each	10%	\$725	Other	F1	
13062 846-6579	13062 846-6579	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1	
13062 846-6580	13062 846-6580	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1	
13062 846-6581	13062 846-6581	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,045	Each	10%	\$1,840	Other	F1	
13062 846-6582	13062 846-6582	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$12,674	Each	10%	\$11,407	Other	F1	
13062 846-6583	13062 846-6583	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$3,521	Each	10%	\$3,169	Other	F1	
13062 846-6584	13062 846-6584	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,548	Each	10%	\$3,193	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_846-6585	13062_846-6585	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
13062_846-6586	13062_846-6586	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
13062_846-6587	13062_846-6587	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1
13062_846-6589	13062_846-6589	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,139	Each	10%	\$9,126	Other	F1
13062_846-6593	13062_846-6593	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,010	Each	10%	\$9,909	Other	F1
13062_846-6594	13062_846-6594	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
13062_846-6596	13062_846-6596	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
13062_846-6597	13062_846-6597	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,388	Each	10%	\$8,450	Other	F1
13062_846-6599	13062_846-6599	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$1,061	Each	10%	\$955	Other	F1
13062_846-6600	13062_846-6600	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$4,606	Each	10%	\$4,145	Other	F1
13062_846-6601	13062_846-6601	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
13062_846-6603	13062_846-6603	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
13062_846-6604	13062_846-6604	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,262	Each	10%	\$7,436	Other	F1
13062_846-6606	13062_846-6606	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,895	Each	10%	\$5,306	Other	F1
13062_846-6607	13062_846-6607	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,505	Each	10%	\$4,954	Other	F1
13062_846-6649	13062_846-6649	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,284	Each	10%	\$3,856	Other	F1
13062_846-6650	13062_846-6650	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,752	Each	10%	\$2,477	Other	F1
13062_846-6651	13062_846-6651	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,235	Each	10%	\$3,811	Other	F1
13062_846-6652	13062_846-6652	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,590	Each	10%	\$5,031	Other	F1
13062_846-6653	13062_846-6653	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,426	Each	10%	\$6,683	Other	F1
13062_846-6654	13062_846-6654	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,559	Each	10%	\$2,303	Other	F1
13062_846-6655	13062_846-6655	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,513	Each	10%	\$2,262	Other	F1
13062_846-6656	13062_846-6656	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,352	Each	10%	\$5,717	Other	F1
13062_846-6657	13062_846-6657	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,205	Each	10%	\$10,984	Other	F1
13062_846-6658	13062_846-6658	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,434	Each	10%	\$10,290	Other	F1
13062_846-6659	13062_846-6659	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,027	Each	10%	\$4,524	Other	F1
13062_846-6660	13062_846-6660	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,694	Each	10%	\$4,225	Other	F1
13062_846-6661	13062_846-6661	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,677	Each	10%	\$5,109	Other	F1
13062_846-6662	13062_846-6662	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr	\$1,428	Each	10%	\$1,285	Other	F1
13062_846-6663	13062_846-6663	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,459	Each	10%	\$4,913	Other	F1
13062_846-6664	13062_846-6664	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,129	Each	10%	\$3,716	Other	F1
13062_846-6665	13062_846-6665	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,712	Each	10%	\$5,141	Other	F1
13062_846-6666	13062_846-6666	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
13062_846-6667	13062_846-6667	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
13062_846-6668	13062_846-6668	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
13062_846-6669	13062_846-6669	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,258	Each	10%	\$3,832	Other	F1
13062_846-6670	13062_846-6670	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,627	Each	10%	\$4,164	Other	F1
13062_846-6671	13062_846-6671	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
13062_846-6672	13062_846-6672	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
13062_846-6673	13062_846-6673	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,429	Each	10%	\$1,286	Other	F1
13062_846-6674	13062_846-6674	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,572	Other	F1
13062_846-6675	13062_846-6675	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	(\$)	ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column L(Column 4*Column 7)			
13062_846-6676	13062_846-6676	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$921	Each	10%	\$829	Other	F1	
13062_846-6677	13062_846-6677	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$17,074	Each	10%	\$15,367	Other	F1	
13062_846-6678	13062_846-6678	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon Add-On 10PK CCU-Sftwr Spt-Maint	\$1,474	Each	10%	\$1,326	Other	F1	
13062_846-6679	13062_846-6679	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,706	Each	10%	\$1,535	Other	F1	
13062_846-6680	13062_846-6680	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1	
13062_846-6681	13062_846-6681	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,282	Each	10%	\$4,753	Other	F1	
13062_846-6682	13062_846-6682	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,493	Each	10%	\$3,144	Other	F1	
13062_846-6683	13062_846-6683	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,970	Each	10%	\$2,673	Other	F1	
13062_846-6684	13062_846-6684	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$853	Each	10%	\$768	Other	F1	
13062_846-6685	13062_846-6685	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,872	Each	10%	\$3,485	Other	F1	
13062_846-6686	13062_846-6686	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,856	Each	10%	\$2,571	Other	F1	
13062_846-6687	13062_846-6687	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,941	Each	10%	\$5,347	Other	F1	
13062_846-6688	13062_846-6688	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-1 Year ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,970	Each	10%	\$3,573	Other	F1	
13062_846-6689	13062_846-6689	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$682	Each	10%	\$613	Other	F1	
13062_846-6690	13062_846-6690	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,264	Each	10%	\$3,838	Other	F1	
13062_846-6691	13062_846-6691	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,535	Each	10%	\$2,281	Other	F1	
13062_846-6692	13062_846-6692	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1	
13062_846-6693	13062_846-6693	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,485	Each	10%	\$1,337	Other	F1	
13062_846-6711	13062_846-6711	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,252	Each	10%	\$2,026	Other	F1	
13062_846-6712	13062_846-6712	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,753	Each	10%	\$3,377	Other	F1	
13062_846-6713	13062_846-6713	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$1,549	Each	10%	\$1,394	Other	F1	
13062_846-6714	13062_846-6714	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$4,404	Each	10%	\$3,964	Other	F1	
13062_846-6715	13062_846-6715	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$2,441	Each	10%	\$2,197	Other	F1	
13062_846-6716	13062_846-6716	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$9,486	Each	10%	\$8,537	Other	F1	
13062_846-6717	13062_846-6717	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,085	Each	10%	\$2,776	Other	F1	
13062_846-6718	13062_846-6718	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$16,442	Each	10%	\$14,797	Other	F1	
13062_846-6719	13062_846-6719	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,346	Each	10%	\$3,011	Other	F1	
13062_846-6780	13062_846-6780	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$11,130	Each	10%	\$10,017	Other	F1	
13062_846-6781	13062_846-6781	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$2,869	Each	10%	\$2,582	Other	F1	
13062_846-6782	13062_846-6782	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$3,183	Each	10%	\$2,864	Other	F1	
13062_846-6783	13062_846-6783	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,781	Each	10%	\$6,103	Other	F1	
13062_846-6784	13062_846-6784	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$1,795	Each	10%	\$1,616	Other	F1	
13062_846-6803	13062_846-6803	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$4,084	Each	10%	\$3,685	Other	F1	
13062_846-6804	13062_846-6804	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,415	Each	10%	\$3,073	Other	F1	
13062_846-6805	13062_846-6805	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,027	Each	10%	\$3,624	Other	F1	
13062_846-6806	13062_846-6806	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$11,736	Each	10%	\$10,562	Other	F1	
13062_846-6807	13062_846-6807	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$2,839	Each	10%	\$2,555	Other	F1	
13062_846-6808	13062_846-6808	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$4,422	Each	10%	\$3,979	Other	F1	
13062_846-6809	13062_846-6809	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-3 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$6,577	Each	10%	\$5,919	Other	F1	
13062_846-6810	13062_846-6810	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,416	Each	10%	\$2,175	Other	F1	
13062_846-6811	13062_846-6811	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$1,363	Each	10%	\$1,227	Other	F1	
13062_846-6812	13062_846-6812	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$7,323	Each	10%	\$6,591	Other	F1	
13062_846-6813	13062_846-6813	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$1,542	Each	10%	\$1,388	Other	F1	
13062_846-6814	13062_846-6814	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,287	Each	10%	\$3,859	Other	F1	
13062_846-6815	13062_846-6815	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1	
13062_846-6816	13062_846-6816	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$3,591	Each	10%	\$3,232	Other	F1	
13062_846-6817	13062_846-6817	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$1,611	Each	10%	\$1,450	Other	F1	
13062_846-6818	13062_846-6818	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$2,287	Each	10%	\$2,058	Other	F1	
13062_846-6838	13062_846-6838	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-6839	13062_846-6839	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-6840	13062_846-6840	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-6841	13062_846-6841	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1	
13062_846-6842	13062_846-6842	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-6843	13062_846-6843	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-6844	13062_846-6844	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-6845	13062_846-6845	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-6846	13062_846-6846	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-6847	13062_846-6847	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			Proposed Discount(%)	ALJP Category (REQUIRED) use drop-down	
13062 846-6848	13062 846-6848	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,774	Each	10%	\$1,597	Other	F1	
13062 846-6849	13062 846-6849	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$5,738	Each	10%	\$5,164	Other	F1	
13062 846-6850	13062 846-6850	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$4,882	Each	10%	\$4,394	Other	F1	
13062 846-6851	13062 846-6851	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$1,323	Each	10%	\$1,191	Other	F1	
13062 846-6852	13062 846-6852	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-	\$1,164	Each	10%	\$1,048	Other	F1	
13062 846-6853	13062 846-6853	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$2,948	Each	10%	\$2,653	Other	F1	
13062 846-6854	13062 846-6854	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$4,456	Each	10%	\$4,010	Other	F1	
13062 846-6855	13062 846-6855	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$8,469	Each	10%	\$7,622	Other	F1	
13062 846-6856	13062 846-6856	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$4,131	Each	10%	\$3,718	Other	F1	
13062 846-6857	13062 846-6857	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$2,122	Each	10%	\$1,910	Other	F1	
13062 846-6858	13062 846-6858	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$898	Each	10%	\$808	Other	F1	
13062 846-6859	13062 846-6859	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$6,196	Each	10%	\$5,577	Other	F1	
13062 846-6860	13062 846-6860	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$7,042	Each	10%	\$6,338	Other	F1	
13062 846-6861	13062 846-6861	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$3,183	Each	10%	\$2,864	Other	F1	
13062 846-6862	13062 846-6862	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$1,365	Each	10%	\$1,228	Other	F1	
13062 846-6863	13062 846-6863	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$8,150	Each	10%	\$7,335	Other	F1	
13062 846-6864	13062 846-6864	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$3,222	Each	10%	\$2,900	Other	F1	
13062 846-6901	13062 846-6901	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$2,203	Each	10%	\$1,983	Other	F1	
13062 846-6902	13062 846-6902	HyperConverged Infra	Sftwr Spt-Maint	\$5,070	Each	10%	\$4,563	Other	F1	
13062 846-6903	13062 846-6903	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$3,002	Each	10%	\$2,702	Other	F1	
13062 846-6904	13062 846-6904	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,435	Each	10%	\$3,991	Other	F1	
13062 846-6905	13062 846-6905	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$836	Each	10%	\$753	Other	F1	
13062 846-6906	13062 846-6906	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,658	Each	10%	\$4,192	Other	F1	
13062 846-6907	13062 846-6907	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$15,809	Each	10%	\$14,228	Other	F1	
13062 846-6908	13062 846-6908	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-	\$3,408	Each	10%	\$3,067	Other	F1	
13062 846-6909	13062 846-6909	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,243	Each	10%	\$3,819	Other	F1	
13062 846-6910	13062 846-6910	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-6911	13062 846-6911	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6912	13062 846-6912	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6913	13062 846-6913	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-6914	13062 846-6914	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-6915	13062 846-6915	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6916	13062 846-6916	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6917	13062 846-6917	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-6918	13062 846-6918	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-6919	13062 846-6919	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6920	13062 846-6920	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6921	13062 846-6921	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6922	13062 846-6922	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6923	13062 846-6923	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6924	13062 846-6924	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-6925	13062 846-6925	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6926	13062 846-6926	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6927	13062 846-6927	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-6928	13062 846-6928	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6929	13062 846-6929	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6930	13062 846-6930	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6931	13062 846-6931	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6932	13062 846-6932	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6933	13062 846-6933	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6934	13062 846-6934	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6935	13062 846-6935	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6936	13062 846-6936	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6937	13062 846-6937	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6938	13062 846-6938	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-6939	13062 846-6939	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6940	13062 846-6940	HyperConverged Infra	Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6941	13062 846-6941	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6942	13062 846-6942	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6943	13062 846-6943	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6944	13062 846-6944	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-6945	13062 846-6945	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6946	13062 846-6946	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6947	13062 846-6947	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-6948	13062 846-6948	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-6949	13062 846-6949	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-6950	13062 846-6950	HyperConverged Infra	Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13062_846-6946	13062_846-6946	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6947	13062_846-6947	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6948	13062_846-6948	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6949	13062_846-6949	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6950	13062_846-6950	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6951	13062_846-6951	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6952	13062_846-6952	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6953	13062_846-6953	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6954	13062_846-6954	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6955	13062_846-6955	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6956	13062_846-6956	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6957	13062_846-6957	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6958	13062_846-6958	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6959	13062_846-6959	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6960	13062_846-6960	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6961	13062_846-6961	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6962	13062_846-6962	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6963	13062_846-6963	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6964	13062_846-6964	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6965	13062_846-6965	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6966	13062_846-6966	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6967	13062_846-6967	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6968	13062_846-6968	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6969	13062_846-6969	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6970	13062_846-6970	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6971	13062_846-6971	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6972	13062_846-6972	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6973	13062_846-6973	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6974	13062_846-6974	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6975	13062_846-6975	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6976	13062_846-6976	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6977	13062_846-6977	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6978	13062_846-6978	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6979	13062_846-6979	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6980	13062_846-6980	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6981	13062_846-6981	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6982	13062_846-6982	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6983	13062_846-6983	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6984	13062_846-6984	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6985	13062_846-6985	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6986	13062_846-6986	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6987	13062_846-6987	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6988	13062_846-6988	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6989	13062_846-6989	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-6990	13062_846-6990	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,764	Each	10%	\$8,788	Other	F1	
13062_846-6991	13062_846-6991	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$2,065	Each	10%	\$1,859	Other	F1	
13062_846-6992	13062_846-6992	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Contract	\$6,324	Each	10%	\$5,691	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								Column M (\$)	Column N (REQUIRED use drop-down)	
13062 846-6993	13062 846-6993	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$3,098	Each	10%	\$2,788	Other	F1	
13062 846-6994	13062 846-6994	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-	\$13,153	Each	10%	\$11,838	Other	F1	
13062 846-6995	13062 846-6995	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$2,323	Each	10%	\$2,091	Other	F1	
13062 846-6996	13062 846-6996	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,086	Each	10%	\$4,577	Other	F1	
13062 846-6997	13062 846-6997	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,520	Each	10%	\$5,868	Other	F1	
13062 846-6998	13062 846-6998	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,257	Each	10%	\$1,131	Other	F1	
13062 846-6999	13062 846-6999	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,303	Each	10%	\$3,873	Other	F1	
13062 846-7000	13062 846-7000	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,727	Each	10%	\$3,354	Other	F1	
13062 846-7001	13062 846-7001	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,659	Each	10%	\$12,293	Other	F1	
13062 846-7002	13062 846-7002	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1	
13062 846-7003	13062 846-7003	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,293	Each	10%	\$4,764	Other	F1	
13062 846-7004	13062 846-7004	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1	
13062 846-7005	13062 846-7005	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,096	Each	10%	\$6,387	Other	F1	
13062 846-7006	13062 846-7006	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$12,647	Each	10%	\$11,383	Other	F1	
13062 846-7007	13062 846-7007	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,347	Each	10%	\$2,112	Other	F1	
13062 846-7008	13062 846-7008	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,763	Each	10%	\$2,487	Other	F1	
13062 846-7009	13062 846-7009	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,808	Each	10%	\$7,927	Other	F1	
13062 846-7010	13062 846-7010	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$1,863	Each	10%	\$1,677	Other	F1	
13062 846-7011	13062 846-7011	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1	
13062 846-7012	13062 846-7012	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,140	Each	10%	\$6,426	Other	F1	
13062 846-7013	13062 846-7013	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,260	Each	10%	\$2,934	Other	F1	
13062 846-7014	13062 846-7014	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,822	Each	10%	\$5,240	Other	F1	
13062 846-7015	13062 846-7015	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,890	Each	10%	\$4,401	Other	F1	
13062 846-7016	13062 846-7016	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,369	Each	10%	\$6,632	Other	F1	
13062 846-7017	13062 846-7017	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,729	Each	10%	\$2,456	Other	F1	
13062 846-7018	13062 846-7018	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,288	Each	10%	\$2,959	Other	F1	
13062 846-7019	13062 846-7019	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$8,347	Each	10%	\$7,513	Other	F1	
13062 846-7020	13062 846-7020	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1	
13062 846-7021	13062 846-7021	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,865	Each	10%	\$8,878	Other	F1	
13062 846-7022	13062 846-7022	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,761	Each	10%	\$1,584	Other	F1	
13062 846-7023	13062 846-7023	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,717	Each	10%	\$5,145	Other	F1	
13062 846-7024	13062 846-7024	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,823	Each	10%	\$6,141	Other	F1	
13062 846-7025	13062 846-7025	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,661	Each	10%	\$2,395	Other	F1	
13062 846-7026	13062 846-7026	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,684	Each	10%	\$3,316	Other	F1	
13062 846-7027	13062 846-7027	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,726	Each	10%	\$2,453	Other	F1	
13062 846-7028	13062 846-7028	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,606	Each	10%	\$5,945	Other	F1	
13062 846-7029	13062 846-7029	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,376	Each	10%	\$1,239	Other	F1	
13062 846-7030	13062 846-7030	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,169	Each	10%	\$5,552	Other	F1	
13062 846-7031	13062 846-7031	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$751	Each	10%	\$675	Other	F1	
13062 846-7086	13062 846-7086	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$1,842	Each	10%	\$1,658	Other	F1	
13062 846-7087	13062 846-7087	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-	\$2,117	Each	10%	\$1,906	Other	F1	
13062 846-7088	13062 846-7088	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,509	Each	10%	\$2,258	Other	F1	
13062 846-7089	13062 846-7089	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$10,244	Each	10%	\$9,220	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_846-7090	13062_846-7090	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
13062_846-7091	13062_846-7091	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$2,782	Each	10%	\$2,504	Other	F1
13062_846-7092	13062_846-7092	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,162	Each	10%	\$2,846	Other	F1
13062_846-7093	13062_846-7093	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,402	Each	10%	\$2,162	Other	F1
13062_846-7094	13062_846-7094	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,477	Each	10%	\$7,629	Other	F1
13062_846-7095	13062_846-7095	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,830	Each	10%	\$6,147	Other	F1
13062_846-7096	13062_846-7096	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1
13062_846-7097	13062_846-7097	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$5,565	Each	10%	\$5,008	Other	F1
13062_846-7098	13062_846-7098	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$10,587	Each	10%	\$9,528	Other	F1
13062_846-7099	13062_846-7099	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,146	Each	10%	\$6,431	Other	F1
13062_846-7100	13062_846-7100	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
13062_846-7101	13062_846-7101	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
13062_846-7102	13062_846-7102	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$887	Each	10%	\$798	Other	F1
13062_846-7103	13062_846-7103	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,283	Each	10%	\$5,655	Other	F1
13062_846-7104	13062_846-7104	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,804	Each	10%	\$4,323	Other	F1
13062_846-7105	13062_846-7105	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,616	Each	10%	\$5,955	Other	F1
13062_846-7124	13062_846-7124	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,695	Each	10%	\$1,526	Other	F1
13062_846-7125	13062_846-7125	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,391	Each	10%	\$3,052	Other	F1
13062_846-7126	13062_846-7126	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
13062_846-7127	13062_846-7127	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,605	Each	10%	\$6,844	Other	F1
13062_846-7128	13062_846-7128	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,712	Each	10%	\$6,940	Other	F1
13062_846-7129	13062_846-7129	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,603	Each	10%	\$3,242	Other	F1
13062_846-7130	13062_846-7130	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,673	Each	10%	\$1,506	Other	F1
13062_846-7131	13062_846-7131	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,488	Each	10%	\$4,039	Other	F1
13062_846-7132	13062_846-7132	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,316	Each	10%	\$8,385	Other	F1
13062_846-7133	13062_846-7133	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,453	Each	10%	\$6,708	Other	F1
13062_846-7134	13062_846-7134	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,860	Each	10%	\$6,174	Other	F1
13062_846-7135	13062_846-7135	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,434	Each	10%	\$1,291	Other	F1
13062_846-7136	13062_846-7136	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,201	Each	10%	\$1,081	Other	F1
13062_846-7137	13062_846-7137	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,501	Each	10%	\$1,351	Other	F1
13062_846-7138	13062_846-7138	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,419	Each	10%	\$1,277	Other	F1
13062_846-7139	13062_846-7139	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
13062_846-7164	13062_846-7164	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,803	Each	10%	\$7,922	Other	F1
13062_846-7165	13062_846-7165	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1
13062_846-7166	13062_846-7166	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,573	Each	10%	\$4,116	Other	F1
13062_846-7167	13062_846-7167	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,172	Each	10%	\$6,455	Other	F1
13062_846-7168	13062_846-7168	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1
13062_846-7169	13062_846-7169	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,147	Each	10%	\$8,232	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13062_846-7170	13062_846-7170	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$774	Each	10%	\$697	Other	F1	
13062_846-7171	13062_846-7171	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,630	Each	10%	\$1,467	Other	F1	
13062_846-7172	13062_846-7172	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,412	Each	10%	\$3,070	Other	F1	
13062_846-7173	13062_846-7173	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$4,182	Each	10%	\$3,764	Other	F1	
13062_846-7174	13062_846-7174	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7175	13062_846-7175	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7176	13062_846-7176	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7177	13062_846-7177	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7178	13062_846-7178	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7179	13062_846-7179	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7180	13062_846-7180	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7181	13062_846-7181	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-7182	13062_846-7182	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-7183	13062_846-7183	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062_846-7184	13062_846-7184	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7185	13062_846-7185	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7186	13062_846-7186	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7187	13062_846-7187	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7188	13062_846-7188	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7189	13062_846-7189	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7190	13062_846-7190	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7191	13062_846-7191	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7192	13062_846-7192	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7193	13062_846-7193	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7194	13062_846-7194	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7195	13062_846-7195	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7196	13062_846-7196	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7197	13062_846-7197	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7198	13062_846-7198	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7199	13062_846-7199	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7200	13062_846-7200	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7201	13062_846-7201	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7202	13062_846-7202	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7203	13062_846-7203	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7204	13062_846-7204	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7205	13062_846-7205	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7206	13062_846-7206	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7207	13062_846-7207	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7208	13062_846-7208	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7209	13062_846-7209	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7210	13062_846-7210	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7211	13062_846-7211	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7212	13062_846-7212	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7213	13062_846-7213	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7214	13062_846-7214	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7215	13062_846-7215	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7216	13062_846-7216	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062_846-7217	13062_846-7217	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_846-7218	13062_846-7218	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7219	13062_846-7219	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13062_846-7220	13062_846-7220	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7221	13062_846-7221	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7222	13062_846-7222	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13062_846-7223	13062_846-7223	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13062_846-7224	13062_846-7224	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7225	13062_846-7225	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13062_846-7226	13062_846-7226	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13062_846-7227	13062_846-7227	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7228	13062_846-7228	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7229	13062_846-7229	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7230	13062_846-7230	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7231	13062_846-7231	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7232	13062_846-7232	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7233	13062_846-7233	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13062_846-7234	13062_846-7234	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7235	13062_846-7235	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7236	13062_846-7236	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7237	13062_846-7237	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7238	13062_846-7238	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7239	13062_846-7239	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7240	13062_846-7240	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7241	13062_846-7241	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13062_846-7242	13062_846-7242	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13062_846-7243	13062_846-7243	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13062_846-7244	13062_846-7244	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1
13062_846-7245	13062_846-7245	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13062_846-7246	13062_846-7246	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7247	13062_846-7247	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7248	13062_846-7248	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7249	13062_846-7249	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7250	13062_846-7250	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7251	13062_846-7251	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-SftwrSpt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7252	13062_846-7252	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-7253	13062_846-7253	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8048	13062_846-8048	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8049	13062_846-8049	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8050	13062_846-8050	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8051	13062_846-8051	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8052	13062_846-8052	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8053	13062_846-8053	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13062_846-8054	13062_846-8054	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8055	13062_846-8055	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 846-8056	13062 846-8056	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8057	13062 846-8057	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13062 846-8058	13062 846-8058	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8059	13062 846-8059	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13062 846-8060	13062 846-8060	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8061	13062 846-8061	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13062 846-8062	13062 846-8062	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8063	13062 846-8063	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13062 846-8064	13062 846-8064	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13062 846-8065	13062 846-8065	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13062 846-8066	13062 846-8066	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13062 846-8067	13062 846-8067	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13062 846-8068	13062 846-8068	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13062 846-8069	13062 846-8069	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1
13062 846-8070	13062 846-8070	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13062 846-8071	13062 846-8071	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13062 846-8072	13062 846-8072	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13062 846-8073	13062 846-8073	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1
13062 846-8074	13062 846-8074	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1
13062 846-8075	13062 846-8075	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8076	13062 846-8076	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8077	13062 846-8077	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$0	Each	10%	\$0	Other	F1
13062 846-8078	13062 846-8078	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$2,329	Each	10%	\$2,096	Other	F1
13062 846-8079	13062 846-8079	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$7,157	Each	10%	\$6,441	Other	F1
13062 846-8080	13062 846-8080	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$2,647	Each	10%	\$2,382	Other	F1
13062 846-8081	13062 846-8081	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,955	Each	10%	\$4,459	Other	F1
13062 846-8082	13062 846-8082	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$12,005	Each	10%	\$10,805	Other	F1
13062 846-8083	13062 846-8083	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$6,881	Each	10%	\$6,193	Other	F1
13062 846-8084	13062 846-8084	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$13,308	Each	10%	\$11,977	Other	F1
13062 846-8085	13062 846-8085	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$852	Each	10%	\$767	Other	F1
13062 846-8086	13062 846-8086	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$2,038	Each	10%	\$1,834	Other	F1
13062 846-8087	13062 846-8087	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$7,919	Each	10%	\$7,127	Other	F1
13062 846-8088	13062 846-8088	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$1,501	Each	10%	\$1,351	Other	F1
13062 846-8089	13062 846-8089	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$2,295	Each	10%	\$2,066	Other	F1
13062 846-8090	13062 846-8090	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$6,264	Each	10%	\$5,638	Other	F1
13062 846-8091	13062 846-8091	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$3,915	Each	10%	\$3,523	Other	F1
13062 846-8092	13062 846-8092	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$1,456	Each	10%	\$1,310	Other	F1
13062 846-8093	13062 846-8093	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$4,391	Each	10%	\$3,952	Other	F1
13062 846-8094	13062 846-8094	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,439	Each	10%	\$2,195	Other	F1
13062 846-8095	13062 846-8095	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$4,335	Each	10%	\$3,902	Other	F1
13062 846-8096	13062 846-8096	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,473	Each	10%	\$4,025	Other	F1
13062 846-8097	13062 846-8097	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$8,778	Each	10%	\$7,900	Other	F1
13062 846-8098	13062 846-8098	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$5,298	Each	10%	\$4,768	Other	F1
13062 846-8099	13062 846-8099	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$4,647	Each	10%	\$4,183	Other	F1
13062 846-8100	13062 846-8100	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$5,281	Each	10%	\$4,753	Other	F1
13062 846-8101	13062 846-8101	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,399	Each	10%	\$6,659	Other	F1
13062 846-8102	13062 846-8102	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$1,919	Each	10%	\$1,727	Other	F1
13062 846-8103	13062 846-8103	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,098	Each	10%	\$9,988	Other	F1
13062 846-8104	13062 846-8104	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$12,322	Each	10%	\$11,090	Other	F1
13062 846-8105	13062 846-8105	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$6,312	Each	10%	\$5,681	Other	F1
13062 846-8106	13062 846-8106	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$2,387	Each	10%	\$2,148	Other	F1
13062 846-8107	13062 846-8107	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$7,797	Each	10%	\$7,018	Other	F1
13062 846-8108	13062 846-8108	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,975	Each	10%	\$12,578	Other	F1
13062 846-8109	13062 846-8109	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$3,555	Each	10%	\$3,199	Other	F1
13062 846-8110	13062 846-8110	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,478	Each	10%	\$3,130	Other	F1
13062 846-8111	13062 846-8111	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$5,784	Each	10%	\$5,205	Other	F1
13062 846-8112	13062 846-8112	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$4,827	Each	10%	\$4,344	Other	F1
13062 846-8113	13062 846-8113	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$5,492	Each	10%	\$4,943	Other	F1
13062 846-8114	13062 846-8114	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$7,503	Each	10%	\$6,753	Other	F1
13062 846-8115	13062 846-8115	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$9,043	Each	10%	\$8,139	Other	F1
13062 846-8116	13062 846-8116	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$4,478	Each	10%	\$4,030	Other	F1
13062 846-8117	13062 846-8117	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$1,928	Each	10%	\$1,735	Other	F1
13062 846-8118	13062 846-8118	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,753	Each	10%	\$2,477	Other	F1
13062 846-8119	13062 846-8119	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,238	Each	10%	\$7,414	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	0-100					
13062 846-8120	13062 846-8120	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$2,883	Each	10%	\$2,594	Other	F1	
13062 846-8121	13062 846-8121	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$2,702	Each	10%	\$2,432	Other	F1	
13062 846-8122	13062 846-8122	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$3,952	Each	10%	\$3,557	Other	F1	
13062 846-8123	13062 846-8123	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,719	Each	10%	\$8,747	Other	F1	
13062 846-8124	13062 846-8124	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,276	Each	10%	\$9,248	Other	F1	
13062 846-8125	13062 846-8125	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1	
13062 846-8126	13062 846-8126	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,032	Each	10%	\$5,429	Other	F1	
13062 846-8127	13062 846-8127	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,743	Each	10%	\$1,568	Other	F1	
13062 846-8128	13062 846-8128	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,074	Each	10%	\$5,467	Other	F1	
13062 846-8129	13062 846-8129	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,578	Each	10%	\$3,220	Other	F1	
13062 846-8130	13062 846-8130	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,662	Each	10%	\$4,196	Other	F1	
13062 846-8131	13062 846-8131	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,703	Each	10%	\$5,133	Other	F1	
13062 846-8132	13062 846-8132	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other	F1	
13062 846-8133	13062 846-8133	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,555	Each	10%	\$5,899	Other	F1	
13062 846-8134	13062 846-8134	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1	
13062 846-8135	13062 846-8135	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,305	Each	10%	\$5,674	Other	F1	
13062 846-8136	13062 846-8136	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,790	Each	10%	\$4,311	Other	F1	
13062 846-8137	13062 846-8137	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$968	Each	10%	\$871	Other	F1	
13062 846-8138	13062 846-8138	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$3,961	Each	10%	\$3,665	Other	F1	
13062 846-8139	13062 846-8139	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-	\$1,882	Each	10%	\$1,694	Other	F1	
13062 846-8140	13062 846-8140	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$3,814	Each	10%	\$3,433	Other	F1	
13062 846-8141	13062 846-8141	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$5,624	Each	10%	\$5,062	Other	F1	
13062 846-8142	13062 846-8142	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,190	Each	10%	\$2,871	Other	F1	
13062 846-8143	13062 846-8143	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$4,641	Each	10%	\$4,177	Other	F1	
13062 846-8144	13062 846-8144	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,613	Each	10%	\$4,151	Other	F1	
13062 846-8145	13062 846-8145	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,994	Each	10%	\$2,694	Other	F1	
13062 846-8146	13062 846-8146	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,793	Each	10%	\$1,614	Other	F1	
13062 846-8147	13062 846-8147	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,291	Each	10%	\$2,962	Other	F1	
13062 846-8148	13062 846-8148	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,977	Each	10%	\$2,680	Other	F1	
13062 846-8149	13062 846-8149	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,110	Each	10%	\$3,699	Other	F1	
13062 846-8150	13062 846-8150	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$16,600	Each	10%	\$14,940	Other	F1	
13062 846-8151	13062 846-8151	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$5,784	Each	10%	\$5,205	Other	F1	
13062 846-8152	13062 846-8152	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,571	Each	10%	\$1,414	Other	F1	
13062 846-8153	13062 846-8153	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$1,326	Each	10%	\$1,193	Other	F1	
13062 846-8154	13062 846-8154	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$3,668	Each	10%	\$3,301	Other	F1	
13062 846-8155	13062 846-8155	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$4,645	Each	10%	\$4,180	Other	F1	
13062 846-8156	13062 846-8156	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$2,201	Each	10%	\$1,981	Other	F1	
13062 846-8157	13062 846-8157	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$3,316	Each	10%	\$2,985	Other	F1	
13062 846-8158	13062 846-8158	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1	
13062 846-8159	13062 846-8159	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,947	Each	10%	\$6,253	Other	F1	
13062 846-8160	13062 846-8160	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,849	Each	10%	\$5,264	Other	F1	
13062 846-8161	13062 846-8161	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other	F1	
13062 846-8162	13062 846-8162	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,341	Each	10%	\$4,807	Other	F1	
13062 846-8163	13062 846-8163	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,432	Each	10%	\$6,689	Other	F1	
13062 846-8164	13062 846-8164	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,225	Each	10%	\$6,503	Other	F1	
13062 846-8165	13062 846-8165	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,510	Each	10%	\$4,959	Other	F1	
13062 846-8166	13062 846-8166	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,580	Each	10%	\$3,222	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Column L)(Column M)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 846-8167	13062 846-8167	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,934	Each	10%	\$2,640	Other	F1
13062 846-8168	13062 846-8168	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1
13062 846-8169	13062 846-8169	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK Sftwr Spt-Maint	\$4,836	Each	10%	\$4,352	Other	F1
13062 846-8170	13062 846-8170	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,097	Each	10%	\$5,487	Other	F1
13062 846-8171	13062 846-8171	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,764	Each	10%	\$4,288	Other	F1
13062 846-8172	13062 846-8172	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,315	Each	10%	\$2,984	Other	F1
13062 846-8173	13062 846-8173	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,928	Each	10%	\$16,135	Other	F1
13062 846-8174	13062 846-8174	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,264	Each	10%	\$15,537	Other	F1
13062 846-8175	13062 846-8175	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1
13062 846-8176	13062 846-8176	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1
13062 846-8177	13062 846-8177	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,315	Each	10%	\$2,984	Other	F1
13062 846-8178	13062 846-8178	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,479	Each	10%	\$2,231	Other	F1
13062 846-8179	13062 846-8179	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,903	Each	10%	\$3,513	Other	F1
13062 846-8180	13062 846-8180	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,975	Each	10%	\$8,978	Other	F1
13062 846-8181	13062 846-8181	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,145	Each	10%	\$4,631	Other	F1
13062 846-8182	13062 846-8182	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,169	Each	10%	\$2,852	Other	F1
13062 846-8183	13062 846-8183	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
13062 846-8184	13062 846-8184	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,573	Other	F1
13062 846-8185	13062 846-8185	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8186	13062 846-8186	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8187	13062 846-8187	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8188	13062 846-8188	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8189	13062 846-8189	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8190	13062 846-8190	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8191	13062 846-8191	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8192	13062 846-8192	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8193	13062 846-8193	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8194	13062 846-8194	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8195	13062 846-8195	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,533	Each	10%	\$1,380	Other	F1
13062 846-8196	13062 846-8196	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,216	Each	10%	\$2,894	Other	F1
13062 846-8197	13062 846-8197	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,896	Each	10%	\$2,607	Other	F1
13062 846-8198	13062 846-8198	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,114	Each	10%	\$5,502	Other	F1
13062 846-8199	13062 846-8199	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,193	Each	10%	\$2,874	Other	F1
13062 846-8200	13062 846-8200	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,625	Each	10%	\$3,262	Other	F1
13062 846-8201	13062 846-8201	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,687	Each	10%	\$9,618	Other	F1
13062 846-8202	13062 846-8202	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1
13062 846-8203	13062 846-8203	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
13062 846-8204	13062 846-8204	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,720	Each	10%	\$1,548	Other	F1
13062 846-8205	13062 846-8205	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,096	Each	10%	\$2,787	Other	F1
13062 846-8206	13062 846-8206	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,342	Each	10%	\$3,008	Other	F1
13062 846-8207	13062 846-8207	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1
13062 846-8208	13062 846-8208	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,738	Each	10%	\$6,964	Other	F1
13062 846-8209	13062 846-8209	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,116	Each	10%	\$10,004	Other	F1
13062 846-8210	13062 846-8210	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8211	13062 846-8211	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8212	13062 846-8212	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8213	13062 846-8213	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8214	13062 846-8214	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_846-8215	13062_846-8215	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8216	13062_846-8216	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8217	13062_846-8217	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8218	13062_846-8218	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8219	13062_846-8219	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8220	13062_846-8220	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8221	13062_846-8221	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8222	13062_846-8222	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8223	13062_846-8223	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8224	13062_846-8224	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8225	13062_846-8225	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8226	13062_846-8226	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8227	13062_846-8227	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8228	13062_846-8228	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8229	13062_846-8229	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8230	13062_846-8230	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8231	13062_846-8231	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8232	13062_846-8232	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8233	13062_846-8233	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8234	13062_846-8234	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8235	13062_846-8235	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8236	13062_846-8236	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8237	13062_846-8237	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8238	13062_846-8238	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8239	13062_846-8239	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8240	13062_846-8240	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8241	13062_846-8241	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8242	13062_846-8242	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8243	13062_846-8243	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8244	13062_846-8244	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8245	13062_846-8245	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8246	13062_846-8246	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8247	13062_846-8247	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8248	13062_846-8248	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8249	13062_846-8249	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8250	13062_846-8250	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8251	13062_846-8251	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8252	13062_846-8252	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8253	13062_846-8253	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8254	13062_846-8254	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8255	13062_846-8255	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_846-8256	13062_846-8256	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8257	13062_846-8257	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8258	13062_846-8258	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8259	13062_846-8259	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8260	13062_846-8260	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8261	13062_846-8261	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8262	13062_846-8262	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8263	13062_846-8263	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8264	13062_846-8264	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8265	13062_846-8265	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8266	13062_846-8266	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8267	13062_846-8267	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8268	13062_846-8268	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8269	13062_846-8269	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8270	13062_846-8270	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,151	Each	10%	\$1,036	Other	F1
13062_846-8271	13062_846-8271	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,119	Each	10%	\$1,907	Other	F1
13062_846-8272	13062_846-8272	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8273	13062_846-8273	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8274	13062_846-8274	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8275	13062_846-8275	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8276	13062_846-8276	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8277	13062_846-8277	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8278	13062_846-8278	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8279	13062_846-8279	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8280	13062_846-8280	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8281	13062_846-8281	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8282	13062_846-8282	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8283	13062_846-8283	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8284	13062_846-8284	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8285	13062_846-8285	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8286	13062_846-8286	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8287	13062_846-8287	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8288	13062_846-8288	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8289	13062_846-8289	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8290	13062_846-8290	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8291	13062_846-8291	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062_846-8292	13062_846-8292	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,773	Each	10%	\$9,696	Other	F1
13062_846-8293	13062_846-8293	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,772	Each	10%	\$2,495	Other	F1
13062_846-8294	13062_846-8294	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,561	Each	10%	\$10,405	Other	F1
13062_846-8295	13062_846-8295	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$3,590	Each	10%	\$3,222	Other	F1
13062_846-8296	13062_846-8296	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$3,228	Each	10%	\$2,905	Other	F1
13062_846-8297	13062_846-8297	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,497	Each	10%	\$6,748	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13062 846-8298	13062 846-8298	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other	F1	
13062 846-8299	13062 846-8299	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,268	Each	10%	\$3,842	Other	F1	
13062 846-8300	13062 846-8300	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$4,435	Each	10%	\$3,992	Other	F1	
13062 846-8301	13062 846-8301	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK	\$1,007	Each	10%	\$906	Other	F1	
13062 846-8302	13062 846-8302	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$7,114	Each	10%	\$6,403	Other	F1	
13062 846-8303	13062 846-8303	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1	
13062 846-8304	13062 846-8304	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,013	Each	10%	\$4,511	Other	F1	
13062 846-8305	13062 846-8305	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,084	Each	10%	\$3,676	Other	F1	
13062 846-8306	13062 846-8306	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,940	Each	10%	\$3,546	Other	F1	
13062 846-8307	13062 846-8307	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,359	Each	10%	\$8,423	Other	F1	
13062 846-8308	13062 846-8308	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,785	Each	10%	\$3,406	Other	F1	
13062 846-8309	13062 846-8309	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK Sftwr Spt-Maint	\$6,056	Each	10%	\$5,450	Other	F1	
13062 846-8310	13062 846-8310	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$6,260	Each	10%	\$5,634	Other	F1	
13062 846-8311	13062 846-8311	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1	
13062 846-8312	13062 846-8312	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other	F1	
13062 846-8313	13062 846-8313	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,618	Each	10%	\$2,356	Other	F1	
13062 846-8314	13062 846-8314	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,999	Each	10%	\$8,099	Other	F1	
13062 846-8315	13062 846-8315	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1	
13062 846-8316	13062 846-8316	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$2,517	Each	10%	\$2,265	Other	F1	
13062 846-8317	13062 846-8317	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$5,800	Each	10%	\$5,220	Other	F1	
13062 846-8318	13062 846-8318	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1	
13062 846-8319	13062 846-8319	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,812	Each	10%	\$1,631	Other	F1	
13062 846-8320	13062 846-8320	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,213	Each	10%	\$2,892	Other	F1	
13062 846-8321	13062 846-8321	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$3,071	Each	10%	\$2,763	Other	F1	
13062 846-8322	13062 846-8322	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,295	Each	10%	\$2,066	Other	F1	
13062 846-8323	13062 846-8323	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,844	Each	10%	\$9,759	Other	F1	
13062 846-8324	13062 846-8324	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$5,722	Each	10%	\$5,149	Other	F1	
13062 846-8325	13062 846-8325	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,438	Each	10%	\$12,094	Other	F1	
13062 846-8326	13062 846-8326	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,374	Each	10%	\$9,337	Other	F1	
13062 846-8327	13062 846-8327	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$2,215	Each	10%	\$1,993	Other	F1	
13062 846-8328	13062 846-8328	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other	F1	
13062 846-8329	13062 846-8329	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$2,072	Each	10%	\$1,865	Other	F1	
13062 846-8330	13062 846-8330	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,654	Each	10%	\$1,489	Other	F1	
13062 846-8331	13062 846-8331	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$938	Each	10%	\$844	Other	F1	
13062 846-8332	13062 846-8332	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$8,097	Each	10%	\$7,287	Other	F1	
13062 846-8333	13062 846-8333	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1	
13062 846-8334	13062 846-8334	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$3,423	Each	10%	\$3,081	Other	F1	
13062 846-8335	13062 846-8335	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,066	Each	10%	\$3,659	Other	F1	
13062 846-8336	13062 846-8336	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,628	Each	10%	\$6,865	Other	F1	
13062 846-8337	13062 846-8337	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,933	Each	10%	\$7,140	Other	F1	
13062 846-8338	13062 846-8338	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$4,657	Each	10%	\$4,191	Other	F1	
13062 846-8339	13062 846-8339	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,301	Each	10%	\$3,871	Other	F1	
13062 846-8340	13062 846-8340	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,856	Each	10%	\$1,671	Other	F1	
13062 846-8341	13062 846-8341	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,683	Each	10%	\$6,915	Other	F1	
13062 846-8342	13062 846-8342	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$4,228	Each	10%	\$3,806	Other	F1	
13062 846-8343	13062 846-8343	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,620	Each	10%	\$2,358	Other	F1	
13062 846-8344	13062 846-8344	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,785	Each	10%	\$1,607	Other	F1	
13062 846-8345	13062 846-8345	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$1,046	Each	10%	\$941	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062 846-8346	13062 846-8346	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,122	Each	10%	\$1,010	Other	F1
13062 846-8347	13062 846-8347	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$14,513	Each	10%	\$13,062	Other	F1
13062 846-8348	13062 846-8348	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
13062 846-8349	13062 846-8349	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,949	Each	10%	\$4,454	Other	F1
13062 846-8350	13062 846-8350	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,104	Each	10%	\$4,594	Other	F1
13062 846-8351	13062 846-8351	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
13062 846-8352	13062 846-8352	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$12,815	Each	10%	\$11,534	Other	F1
13062 846-8353	13062 846-8353	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,470	Each	10%	\$3,123	Other	F1
13062 846-8354	13062 846-8354	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8355	13062 846-8355	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8356	13062 846-8356	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8357	13062 846-8357	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8358	13062 846-8358	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8359	13062 846-8359	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8360	13062 846-8360	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8361	13062 846-8361	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8362	13062 846-8362	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8363	13062 846-8363	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8364	13062 846-8364	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8365	13062 846-8365	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8366	13062 846-8366	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8367	13062 846-8367	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8368	13062 846-8368	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8369	13062 846-8369	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8370	13062 846-8370	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8371	13062 846-8371	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8372	13062 846-8372	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8373	13062 846-8373	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8374	13062 846-8374	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,713	Each	10%	\$6,041	Other	F1
13062 846-8375	13062 846-8375	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,689	Each	10%	\$1,520	Other	F1
13062 846-8376	13062 846-8376	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,928	Each	10%	\$6,235	Other	F1
13062 846-8377	13062 846-8377	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other	F1
13062 846-8378	13062 846-8378	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,109	Each	10%	\$998	Other	F1
13062 846-8379	13062 846-8379	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8380	13062 846-8380	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8381	13062 846-8381	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8382	13062 846-8382	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8383	13062 846-8383	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8384	13062 846-8384	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8385	13062 846-8385	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8386	13062 846-8386	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8387	13062 846-8387	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8388	13062 846-8388	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8389	13062 846-8389	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8390	13062 846-8390	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8391	13062 846-8391	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8392	13062 846-8392	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8393	13062 846-8393	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$0	Each	10%	\$0	Other	F1
13062 846-8394	13062 846-8394	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8395	13062 846-8395	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8396	13062 846-8396	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8397	13062 846-8397	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8398	13062 846-8398	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
13062 846-8399	13062 846-8399	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr Spt-Contract	\$2,718	Each	10%	\$2,446	Other	F1
13062 846-8400	13062 846-8400	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$4,682	Each	10%	\$4,214	Other	F1
13062 846-8401	13062 846-8401	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr	\$14,608	Each	10%	\$13,147	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13062 846-8402	13062 846-8402	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8403	13062 846-8403	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-8404	13062 846-8404	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8405	13062 846-8405	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8406	13062 846-8406	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8407	13062 846-8407	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-8408	13062 846-8408	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8409	13062 846-8409	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8410	13062 846-8410	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-8411	13062 846-8411	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8412	13062 846-8412	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8413	13062 846-8413	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-8414	13062 846-8414	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-8414	13062 846-8414	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-8415	13062 846-8415	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8416	13062 846-8416	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8417	13062 846-8417	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-8417	13062 846-8417	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-8418	13062 846-8418	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8419	13062 846-8419	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-8420	13062 846-8420	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8421	13062 846-8421	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-8421	13062 846-8421	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-8422	13062 846-8422	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$1,066	Each	10%	\$959	Other	F1	
13062 846-8422	13062 846-8422	HyperConverged Infra	Sftwr Spt-Maint	\$3,051	Each	10%	\$2,746	Other	F1	
13062 846-8423	13062 846-8423	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$3,448	Each	10%	\$3,103	Other	F1	
13062 846-8424	13062 846-8424	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8425	13062 846-8425	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8426	13062 846-8426	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8427	13062 846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-8427	13062 846-8427	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-8428	13062 846-8428	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8429	13062 846-8429	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-8430	13062 846-8430	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-8430	13062 846-8430	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-8431	13062 846-8431	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8431	13062 846-8431	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-8432	13062 846-8432	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8433	13062 846-8433	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-8433	13062 846-8433	HyperConverged Infra	Spt-Contract	\$0	Each	10%	\$0	Other	F1	
13062 846-8434	13062 846-8434	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8435	13062 846-8435	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-8436	13062 846-8436	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-8437	13062 846-8437	HyperConverged Infra	HyperConverged Infra	\$0	Each	10%	\$0	Other	F1	
13062 846-8438	13062 846-8438	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8439	13062 846-8439	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
13062 846-8439	13062 846-8439	HyperConverged Infra	HyperConverged Infra	\$0	Each	10%	\$0	Other	F1	
13062 846-8440	13062 846-8440	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
13062 846-8441	13062 846-8441	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8442	13062 846-8442	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
13062 846-8442	13062 846-8442	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-	\$0	Each	10%	\$0	Other	F1	
13062 846-8443	13062 846-8443	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8444	13062 846-8444	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
13062 846-8444	13062 846-8444	HyperConverged Infra	HyperConverged Infra	\$0	Each	10%	\$0	Other	F1	
13062 846-8445	13062 846-8445	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$9,243	Each	10%	\$8,318	Other	F1	
13062 846-8446	13062 846-8446	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$4,192	Each	10%	\$3,773	Other	F1	
13062 846-8446	13062 846-8446	HyperConverged Infra	Sftwr Spt-Maint	\$7,482	Each	10%	\$6,734	Other	F1	
13062 846-8447	13062 846-8447	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$1,786	Each	10%	\$1,608	Other	F1	
13062 846-8448	13062 846-8448	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$9,782	Each	10%	\$8,804	Other	F1	
13062 846-8449	13062 846-8449	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$1,706	Each	10%	\$1,536	Other	F1	
13062 846-8449	13062 846-8449	HyperConverged Infra	Sftwr Spt-Maint	\$8,558	Each	10%	\$7,702	Other	F1	
13062 846-8450	13062 846-8450	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-	\$4,509	Each	10%	\$4,058	Other	F1	
13062 846-8451	13062 846-8451	HyperConverged Infra	Maint	\$3,815	Each	10%	\$3,433	Other	F1	
13062 846-8452	13062 846-8452	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$6,069	Each	10%	\$5,462	Other	F1	
13062 846-8453	13062 846-8453	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$4,682	Each	10%	\$4,214	Other	F1	
13062 846-8454	13062 846-8454	HyperConverged Infra	Sftwr Spt-Maint	\$1,774	Each	10%	\$1,597	Other	F1	
13062 846-8455	13062 846-8455	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$1,996	Each	10%	\$1,796	Other	F1	
13062 846-8456	13062 846-8456	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$7,205	Each	10%	\$6,485	Other	F1	
13062 846-8457	13062 846-8457	HyperConverged Infra	CCU-Sftwr Spt-Maint	\$8,900	Each	10%	\$8,010	Other	F1	
13062 846-8458	13062 846-8458	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK							
13062 846-8459	13062 846-8459	HyperConverged Infra	NamedUser-Sftwr Spt-Maint							
13062 846-8459	13062 846-8459	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-							
13062 846-8459	13062 846-8459	HyperConverged Infra	Sftwr Spt-Maint							
13062 846-8459	13062 846-8459	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-							
13062 846-8459	13062 846-8459	HyperConverged Infra	Sftwr Spt-Maint							

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_846-8460	13062_846-8460	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1
13062_846-8461	13062_846-8461	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$7,165	Each	10%	\$6,448	Other	F1
13062_846-8462	13062_846-8462	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,531	Each	10%	\$6,778	Other	F1
13062_846-8463	13062_846-8463	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,825	Each	10%	\$10,643	Other	F1
13062_846-8464	13062_846-8464	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,582	Each	10%	\$2,324	Other	F1
13062_846-8465	13062_846-8465	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$2,479	Each	10%	\$2,231	Other	F1
13062_846-8466	13062_846-8466	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$7,451	Each	10%	\$6,706	Other	F1
13062_846-8467	13062_846-8467	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,626	Other	F1
13062_847-2862	13062_847-2862	HyperConverged Infra	ProDeploy Dell EMC VxRail - Remote	\$1,352	Each	10%	\$1,217	Other	F1
13062_847-2871	13062_847-2871	HyperConverged Infra	ProDeploy Add-On for VxRail Stretched Cluster New Deployments Only (Req ProDeploy	\$366	Each	10%	\$329	Other	F1
13062_847-7636	13062_847-7636	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$5,334	Each	10%	\$4,801	Other	F1
13062_847-7637	13062_847-7637	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$5,334	Each	10%	\$4,801	Other	F1
13062_847-7638	13062_847-7638	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$6,223	Each	10%	\$5,601	Other	F1
13062_847-7639	13062_847-7639	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$2,667	Each	10%	\$2,400	Other	F1
13062_847-7640	13062_847-7640	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$889	Each	10%	\$800	Other	F1
13062_847-7641	13062_847-7641	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$1,778	Each	10%	\$1,600	Other	F1
13062_847-7642	13062_847-7642	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$2,667	Each	10%	\$2,400	Other	F1
13062_847-7643	13062_847-7643	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$3,556	Each	10%	\$3,200	Other	F1
13062_847-7644	13062_847-7644	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$4,445	Each	10%	\$4,001	Other	F1
13062_847-7645	13062_847-7645	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$6,223	Each	10%	\$5,601	Other	F1
13062_847-7646	13062_847-7646	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$899	Each	10%	\$800	Other	F1
13062_847-7647	13062_847-7647	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$3,556	Each	10%	\$3,200	Other	F1
13062_847-7648	13062_847-7648	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$4,445	Each	10%	\$4,001	Other	F1
13062_847-7651	13062_847-7651	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$1,778	Each	10%	\$1,600	Other	F1
13062_847-7652	13062_847-7652	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,802	Each	10%	\$2,522	Other	F1
13062_847-7653	13062_847-7653	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$3,269	Each	10%	\$2,942	Other	F1
13062_847-7656	13062_847-7656	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,335	Each	10%	\$2,102	Other	F1
13062_847-7657	13062_847-7657	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,868	Each	10%	\$1,681	Other	F1
13062_847-7658	13062_847-7658	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,401	Each	10%	\$1,261	Other	F1
13062_847-7665	13062_847-7665	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,094	Each	10%	\$1,885	Other	F1
13062_847-7666	13062_847-7666	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,443	Each	10%	\$2,199	Other	F1
13062_847-7674	13062_847-7674	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$934	Each	10%	\$841	Other	F1
13062_847-7675	13062_847-7675	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$467	Each	10%	\$420	Other	F1
13062_847-7676	13062_847-7676	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$349	Each	10%	\$314	Other	F1
13062_847-7677	13062_847-7677	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$698	Each	10%	\$628	Other	F1
13062_847-7678	13062_847-7678	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,047	Each	10%	\$942	Other	F1
13062_847-7679	13062_847-7679	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,396	Each	10%	\$1,256	Other	F1
13062_847-7682	13062_847-7682	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,094	Each	10%	\$1,885	Other	F1
13062_847-7683	13062_847-7683	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,443	Each	10%	\$2,199	Other	F1
13062_847-7684	13062_847-7684	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,745	Each	10%	\$1,571	Other	F1
13062_847-7685	13062_847-7685	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$698	Each	10%	\$628	Other	F1
13062_847-7686	13062_847-7686	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,047	Each	10%	\$942	Other	F1
13062_847-7687	13062_847-7687	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,396	Each	10%	\$1,256	Other	F1
13062_847-7688	13062_847-7688	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,745	Each	10%	\$1,571	Other	F1
13062_847-7691	13062_847-7691	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$349	Each	10%	\$314	Other	F1
13062_847-7692	13062_847-7692	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$3,269	Each	10%	\$2,942	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_847-7693	13062_847-7693	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13062_847-7694	13062_847-7694	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13062_847-7695	13062_847-7695	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$934	Each	10%	\$841	Other	F1
13062_847-7697	13062_847-7697	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,802	Each	10%	\$2,522	Other	F1
13062_847-7698	13062_847-7698	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13062_847-7699	13062_847-7699	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$467	Each	10%	\$420	Other	F1
13062_927-3179	13062_927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
13062_927-3189	13062_927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
13062_927-3199	13062_927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
13062_929-8509	13062_929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13062_929-8519	13062_929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13062_936-2329	13062_936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13062_936-2339	13062_936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13062_936-2349	13062_936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13062_936-2359	13062_936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13062_936-2369	13062_936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13062_936-5359	13062_936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13062_951-2015	13062_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13062_975-3461	13062_975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13062_989-3439	13062_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13062_990-BBBS	13062_990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBBT	13062_990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBBU	13062_990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBBV	13062_990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBBW	13062_990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBBX	13062_990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBBY	13062_990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBBZ	13062_990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBCB	13062_990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBCC	13062_990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBCD	13062_990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBCE	13062_990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBCF	13062_990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_990-BBCG	13062_990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
13062_992-6149	13062_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13062_998-4204	13062_998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
13062_998-4205	13062_998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
13155_806-7308	13155_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13155_819-6325	13155_819-6325	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$8,450	Each	10%	\$7,605	Other	F1
13155_819-6328	13155_819-6328	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,841	Each	10%	\$6,157	Other	F1
13155_819-6330	13155_819-6330	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 15 Months	\$4,376	Each	10%	\$3,938	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposed Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13155 819-6331	13155 819-6331	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 27 Months	\$7,877	Each	10%	\$7,089	Other	F1
13155 819-6359	13155 819-6359	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13155 819-6360	13155 819-6360	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13155 819-6361	13155 819-6361	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13155 819-6362	13155 819-6362	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13155 819-6369	13155 819-6369	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13155 819-6370	13155 819-6370	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13155 819-6371	13155 819-6371	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13155 819-6372	13155 819-6372	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13155 819-6373	13155 819-6373	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13155 819-6380	13155 819-6380	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13155 819-6381	13155 819-6381	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13155 819-6382	13155 819-6382	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13155 819-6383	13155 819-6383	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
13155 819-6384	13155 819-6384	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
13155 819-6391	13155 819-6391	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
13155 819-6392	13155 819-6392	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$423	Each	10%	\$381	Other	F1
13155 819-6393	13155 819-6393	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$846	Each	10%	\$761	Other	F1
13155 819-6394	13155 819-6394	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,269	Each	10%	\$1,142	Other	F1
13155 819-6395	13155 819-6395	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$5,231	Each	10%	\$4,708	Other	F1
13155 819-6406	13155 819-6406	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$13,964	Each	10%	\$12,567	Other	F1
13155 819-6407	13155 819-6407	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$18,260	Each	10%	\$16,434	Other	F1
13155 819-6409	13155 819-6409	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$1,692	Each	10%	\$1,523	Other	F1
13155 819-6410	13155 819-6410	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,115	Each	10%	\$1,903	Other	F1
13155 819-6416	13155 819-6416	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 39 Months	\$12,929	Each	10%	\$11,636	Other	F1
13155 819-6420	13155 819-6420	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$4,973	Each	10%	\$4,476	Other	F1
13155 819-6421	13155 819-6421	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$8,951	Each	10%	\$8,056	Other	F1
13155 819-6423	13155 819-6423	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 27 Months	\$9,687	Each	10%	\$8,700	Other	F1
13155 819-6426	13155 819-6426	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 51 Months	\$16,908	Each	10%	\$15,217	Other	F1
13155 819-6427	13155 819-6427	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$20,886	Each	10%	\$18,797	Other	F1
13155 819-6428	13155 819-6428	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 15 Months	\$5,371	Each	10%	\$4,834	Other	F1
13155 819-6435	13155 819-6435	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 39 Months	\$11,378	Each	10%	\$10,240	Other	F1
13155 819-6436	13155 819-6436	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 51 Months	\$14,879	Each	10%	\$13,391	Other	F1
13155 819-6437	13155 819-6437	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 63 Months	\$18,380	Each	10%	\$16,542	Other	F1
13155 819-6440	13155 819-6440	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 63 Months	\$6,885	Each	10%	\$6,197	Other	F1
13155 819-6442	13155 819-6442	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 51 Months	\$5,574	Each	10%	\$5,016	Other	F1
13155 819-6444	13155 819-6444	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,863	Each	10%	\$1,677	Other	F1
13155 819-6447	13155 819-6447	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,353	Each	10%	\$3,018	Other	F1
13155 819-6453	13155 819-6453	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,844	Each	10%	\$4,359	Other	F1
13155 819-6454	13155 819-6454	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 51 Months	\$6,334	Each	10%	\$5,701	Other	F1
13155 819-6456	13155 819-6456	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 27 Months	\$3,622	Each	10%	\$3,259	Other	F1
13155 819-6457	13155 819-6457	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 63 Months	\$7,824	Each	10%	\$7,042	Other	F1
13155 819-6458	13155 819-6458	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 15 Months	\$2,012	Each	10%	\$1,811	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13155_819-6460	13155_819-6460	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 39 Months	\$4,262	Each	10%	\$3,836	Other	F1
13155_819-6466	13155_819-6466	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 63 Months	\$22,557	Each	10%	\$20,301	Other	F1
13155_819-6467	13155_819-6467	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1
13155_819-6468	13155_819-6468	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1
13155_819-6469	13155_819-6469	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,239	Each	10%	\$2,015	Other	F1
13155_819-6470	13155_819-6470	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$7,882	Each	10%	\$7,094	Other	F1
13155_819-6471	13155_819-6471	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$9,852	Each	10%	\$8,867	Other	F1
13155_819-6478	13155_819-6478	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13155_819-6479	13155_819-6479	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
13155_819-6480	13155_819-6480	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
13155_819-6481	13155_819-6481	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
13155_819-6482	13155_819-6482	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
13155_819-6483	13155_819-6483	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
13155_819-6484	13155_819-6484	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
13155_819-6485	13155_819-6485	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
13155_819-6486	13155_819-6486	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
13155_819-6488	13155_819-6488	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
13155_819-6490	13155_819-6490	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
13155_819-6495	13155_819-6495	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 63 Months	\$8,024	Each	10%	\$7,221	Other	F1
13155_819-6496	13155_819-6496	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 27 Months	\$952	Each	10%	\$857	Other	F1
13155_819-6497	13155_819-6497	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$529	Each	10%	\$476	Other	F1
13155_819-6498	13155_819-6498	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,345	Each	10%	\$2,110	Other	F1
13155_819-6499	13155_819-6499	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,118	Each	10%	\$8,206	Other	F1
13155_819-6500	13155_819-6500	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$1,798	Each	10%	\$1,618	Other	F1
13155_819-6501	13155_819-6501	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,439	Each	10%	\$3,095	Other	F1
13155_819-6506	13155_819-6506	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,375	Each	10%	\$1,237	Other	F1
13155_819-6507	13155_819-6507	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$2,524	Each	10%	\$2,271	Other	F1
13155_819-6508	13155_819-6508	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$649	Each	10%	\$584	Other	F1
13155_819-6509	13155_819-6509	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$1,168	Each	10%	\$1,051	Other	F1
13155_819-6510	13155_819-6510	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$2,206	Each	10%	\$1,986	Other	F1
13155_819-6511	13155_819-6511	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$8,374	Each	10%	\$7,537	Other	F1
13155_819-6512	13155_819-6512	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$2,799	Each	10%	\$2,519	Other	F1
13155_819-6513	13155_819-6513	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$5,038	Each	10%	\$4,534	Other	F1
13155_819-6514	13155_819-6514	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,277	Each	10%	\$6,549	Other	F1
13155_819-6515	13155_819-6515	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$9,516	Each	10%	\$8,565	Other	F1
13155_819-6516	13155_819-6516	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 63 Months	\$11,755	Each	10%	\$10,580	Other	F1
13155_819-6517	13155_819-6517	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$5,441	Each	10%	\$4,897	Other	F1
13155_819-6518	13155_819-6518	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$10,278	Each	10%	\$9,250	Other	F1
13155_819-6519	13155_819-6519	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 51 Months	\$12,696	Each	10%	\$11,426	Other	F1
13155_819-6520	13155_819-6520	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 15 Months	\$1,639	Each	10%	\$1,475	Other	F1
13155_819-6521	13155_819-6521	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$3,941	Each	10%	\$3,547	Other	F1
13155_819-6522	13155_819-6522	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$12,091	Each	10%	\$10,882	Other	F1
13155_819-6523	13155_819-6523	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,557	Each	10%	\$1,402	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13155 819-6524	13155 819-6524	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,837	Each	10%	\$4,353	Other	F1
13155 819-6525	13155 819-6525	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$8,957	Each	10%	\$8,061	Other	F1
13155 819-6526	13155 819-6526	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$519	Each	10%	\$467	Other	F1
13155 819-6527	13155 819-6527	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,442	Each	10%	\$1,298	Other	F1
13155 819-6528	13155 819-6528	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$481	Each	10%	\$433	Other	F1
13155 819-6529	13155 819-6529	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,923	Each	10%	\$1,730	Other	F1
13155 819-6530	13155 819-6530	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,403	Each	10%	\$2,163	Other	F1
13155 819-6531	13155 819-6531	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,038	Each	10%	\$934	Other	F1
13155 819-6532	13155 819-6532	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176	Other	F1
13155 819-6533	13155 819-6533	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$2,077	Each	10%	\$1,869	Other	F1
13155 819-6534	13155 819-6534	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$7,255	Each	10%	\$6,529	Other	F1
13155 819-6535	13155 819-6535	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,596	Each	10%	\$2,336	Other	F1
13155 819-6536	13155 819-6536	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$9,673	Each	10%	\$8,706	Other	F1
13155 819-6537	13155 819-6537	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,438	Each	10%	\$5,794	Other	F1
13155 819-6538	13155 819-6538	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
13155 819-6539	13155 819-6539	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13155 819-6540	13155 819-6540	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$3,219	Each	10%	\$2,897	Other	F1
13155 819-6541	13155 819-6541	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,829	Each	10%	\$4,346	Other	F1
13155 819-6542	13155 819-6542	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13155 819-6543	13155 819-6543	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
13155 819-6544	13155 819-6544	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
13155 819-6545	13155 819-6545	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
13155 819-6546	13155 819-6546	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
13155 819-6548	13155 819-6548	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$2,463	Each	10%	\$2,217	Other	F1
13155 819-6549	13155 819-6549	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$10,345	Each	10%	\$9,310	Other	F1
13155 819-6550	13155 819-6550	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 27 Months	\$2,951	Each	10%	\$2,656	Other	F1
13155 819-6551	13155 819-6551	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$7,859	Each	10%	\$7,073	Other	F1
13155 819-6552	13155 819-6552	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$961	Each	10%	\$865	Other	F1
13155 819-6559	13155 819-6559	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$6,717	Each	10%	\$6,046	Other	F1
13155 819-6560	13155 819-6560	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$11,196	Each	10%	\$10,076	Other	F1
13155 819-6561	13155 819-6561	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
13155 819-6562	13155 819-6562	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
13155 819-6563	13155 819-6563	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13155 819-6570	13155 819-6570	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$3,908	Each	10%	\$3,517	Other	F1
13155 819-6571	13155 819-6571	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$6,096	Each	10%	\$5,486	Other	F1
13155 819-6572	13155 819-6572	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,972	Each	10%	\$7,174	Other	F1
13155 819-6573	13155 819-6573	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,221	Each	10%	\$1,999	Other	F1
13155 819-6574	13155 819-6574	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 39 Months	\$1,562	Each	10%	\$1,406	Other	F1
13155 819-6581	13155 819-6581	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243	Other	F1
13155 819-6582	13155 819-6582	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13155 819-6583	13155 819-6583	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13155 819-6584	13155 819-6584	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13155 819-6585	13155 819-6585	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13155 819-6591	13155 819-6591	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 15 Months	\$1,910	Each	10%	\$1,719	Other	F1
13155 819-6592	13155 819-6592	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 39 Months	\$4,967	Each	10%	\$4,470	Other	F1
13155 819-6593	13155 819-6593	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 51 Months	\$6,495	Each	10%	\$5,846	Other	F1
13155 819-6594	13155 819-6594	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 15 Months	\$2,171	Each	10%	\$1,954	Other	F1
13155 819-6595	13155 819-6595	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 39 Months	\$5,644	Each	10%	\$5,080	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13155 819-6596	13155 819-6596	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 51 Months	\$7,381	Each	10%	\$6,643	Other	F1	
13155 819-6597	13155 819-6597	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 27 Months	\$4,220	Each	10%	\$3,798	Other	F1	
13155 819-6598	13155 819-6598	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 63 Months	\$9,847	Each	10%	\$8,862	Other	F1	
13155 819-6599	13155 819-6599	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$601	Each	10%	\$541	Other	F1	
13155 819-6600	13155 819-6600	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 15 Months	\$1,082	Each	10%	\$973	Other	F1	
13155 819-6601	13155 819-6601	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 51 Months	\$2,043	Each	10%	\$1,839	Other	F1	
13155 819-6602	13155 819-6602	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$1,687	Each	10%	\$1,518	Other	F1	
13155 819-6603	13155 819-6603	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 63 Months	\$2,725	Each	10%	\$2,453	Other	F1	
13155 819-6604	13155 819-6604	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 27 Months	\$4,433	Each	10%	\$3,990	Other	F1	
13155 819-6605	13155 819-6605	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$6,404	Each	10%	\$5,764	Other	F1	
13155 819-6606	13155 819-6606	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 39 Months	\$1,970	Each	10%	\$1,773	Other	F1	
13155 819-6607	13155 819-6607	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1	
13155 819-6608	13155 819-6608	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 15 Months	\$3,023	Each	10%	\$2,721	Other	F1	
13155 846-7325	13155 846-7325	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$15,809	Each	10%	\$14,228	Other	F1	
13155 846-7337	13155 846-7337	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$12,647	Each	10%	\$11,383	Other	F1	
13155 846-7380	13155 846-7380	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,830	Each	10%	\$6,147	Other	F1	
13155 846-7416	13155 846-7416	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,074	Each	10%	\$15,367	Other	F1	
13155 846-7438	13155 846-7438	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,659	Each	10%	\$12,293	Other	F1	
13155 846-7443	13155 846-7443	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,912	Each	10%	\$12,521	Other	F1	
13155 846-7448	13155 846-7448	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,865	Each	10%	\$8,878	Other	F1	
13155 846-7478	13155 846-7478	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,324	Each	10%	\$5,691	Other	F1	
13155 846-7479	13155 846-7479	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,486	Each	10%	\$8,537	Other	F1	
13155 846-7481	13155 846-7481	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,577	Each	10%	\$5,919	Other	F1	
13155 846-7484	13155 846-7484	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$8,347	Each	10%	\$7,513	Other	F1	
13155 846-7515	13155 846-7515	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$5,565	Each	10%	\$5,008	Other	F1	
13155 846-7516	13155 846-7516	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$2,782	Each	10%	\$2,504	Other	F1	
13155 846-7529	13155 846-7529	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,153	Each	10%	\$11,838	Other	F1	
13155 846-7533	13155 846-7533	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$16,442	Each	10%	\$14,797	Other	F1	
13155 846-7572	13155 846-7572	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,244	Each	10%	\$9,220	Other	F1	
13155 846-7581	13155 846-7581	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,162	Each	10%	\$2,846	Other	F1	
13155 846-7584	13155 846-7584	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,415	Each	10%	\$3,073	Other	F1	
13155 846-7597	13155 846-7597	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,130	Each	10%	\$10,017	Other	F1	
13155 846-7600	13155 846-7600	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,288	Each	10%	\$2,959	Other	F1	
13155 846-7741	13155 846-7741	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$16,600	Each	10%	\$14,940	Other	F1	
13155 846-7742	13155 846-7742	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,098	Each	10%	\$9,988	Other	F1	
13155 846-7746	13155 846-7746	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,478	Each	10%	\$3,130	Other	F1	
13155 846-7757	13155 846-7757	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,683	Each	10%	\$6,915	Other	F1	
13155 846-7758	13155 846-7758	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,399	Each	10%	\$6,659	Other	F1	
13155 846-7786	13155 846-7786	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$11,825	Each	10%	\$10,643	Other	F1	
13155 846-7788	13155 846-7788	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,438	Each	10%	\$12,094	Other	F1	
13155 846-7790	13155 846-7790	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,110	Each	10%	\$3,699	Other	F1	
13155 846-7800	13155 846-7800	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,513	Each	10%	\$13,062	Other	F1	
13155 846-7801	13155 846-7801	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$9,043	Each	10%	\$8,139	Other	F1	
13155 846-7805	13155 846-7805	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,276	Each	10%	\$9,248	Other	F1	
13155 846-7896	13155 846-7896	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$10,687	Each	10%	\$9,618	Other	F1	
13155 846-7898	13155 846-7898	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$4,268	Each	10%	\$3,842	Other	F1	
13155 846-7900	13155 846-7900	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$3,952	Each	10%	\$3,557	Other	F1	
13155 846-7902	13155 846-7902	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$14,608	Each	10%	\$13,147	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13155 846-7915	13155 846-7915	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,264	Each	10%	\$15,537	Other	F1
13155 846-7932	13155 846-7932	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$6,260	Each	10%	\$5,634	Other	F1
13155 846-7939	13155 846-7939	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$17,928	Each	10%	\$16,136	Other	F1
13155 846-7964	13155 846-7964	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$13,975	Each	10%	\$12,578	Other	F1
13155 846-7983	13155 846-7983	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware vSphere ROBO ENT 25VM PK-Sftwr Spt-Maint	\$7,114	Each	10%	\$6,403	Other	F1
13155 929-3709	13155 929-3709	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13155 935-6720	13155 935-6720	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13155 936-8359	13155 936-8359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14652 487-BHKK	14652 487-BHKK	HyperConverged Infra	ProSupport MC VMWare NSX DT CTR ADV to NSX DT CTR ENT Per Proc SW SPT-	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHKL	14652 487-BHKL	HyperConverged Infra	ProSupport Mission Critical VMWare vRealize Network Insight ADV per CPU SW SPT-	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHKN	14652 487-BHKN	HyperConverged Infra	ProSupport MC VMWare vRealize NW Insight to NSX DT CTR ENT Per Proc SW SPT-	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHKN	14652 487-BHKN	HyperConverged Infra	ProSupport NBD VMWare NSX DT CTR ADV to NSX DT CTR ENT Per Proc SW SPT-	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHKO	14652 487-BHKO	HyperConverged Infra	ProSupport Next Business Day VMWare vRealize Network Insight ADV per CPU SW SPT-Maint	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHQP	14652 487-BHQP	HyperConverged Infra	ProSupport Plus MC VMWare NSX DT CTR ADV to NSX DT CTR ENT Per Proc SW SPT-Maint	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHQQ	14652 487-BHQQ	HyperConverged Infra	ProSupport Plus Mission Critical VMWare vRealize Network Insight ADV per CPU SW SPT-Maint	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHQR	14652 487-BHQR	HyperConverged Infra	ProSupport Plus Mission Critical VMWare vRealize Network Insight ADV per CPU SW SPT-Maint	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHKS	14652 487-BHKS	HyperConverged Infra	ProSupport Plus MC VMWare vRealize NW Insight to NSX DT CTR ENT Per Proc SW SPT-Maint	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHKT	14652 487-BHKT	HyperConverged Infra	ProSupport Plus NBD VMWare NSX DT CTR ADV to NSX DT CTR ENT Per Proc SW SPT-Maint	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHKU	14652 487-BHKU	HyperConverged Infra	ProSupport Plus Next Business Day VMWare vRealize Network Insight ADV per CPU SPT-Maint	\$399,987	Each	10%	\$359,988	Other	F1
14652 487-BHKV	14652 487-BHKV	HyperConverged Infra	ProSupport Plus NBD VMWare vRealize NW Insight to NSX DT CTR ENT Per Proc SPT-Maint	\$399,987	Each	10%	\$359,988	Other	F1
14652 843-2260	14652 843-2260	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$1,247	Each	10%	\$1,123	Other	F1
14652 843-2261	14652 843-2261	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$2,495	Each	10%	\$2,245	Other	F1
14652 843-2262	14652 843-2262	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$3,742	Each	10%	\$3,368	Other	F1
14652 843-2263	14652 843-2263	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$4,990	Each	10%	\$4,491	Other	F1
14652 843-2264	14652 843-2264	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$6,237	Each	10%	\$5,613	Other	F1
14652 843-2265	14652 843-2265	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$1,418	Each	10%	\$1,276	Other	F1
14652 843-2266	14652 843-2266	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$2,835	Each	10%	\$2,552	Other	F1
14652 843-2267	14652 843-2267	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$4,253	Each	10%	\$3,827	Other	F1
14652 843-2268	14652 843-2268	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$5,670	Each	10%	\$5,103	Other	F1
14652 843-2269	14652 843-2269	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$7,088	Each	10%	\$6,379	Other	F1
14652 843-2270	14652 843-2270	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$1,531	Each	10%	\$1,378	Other	F1
14652 843-2271	14652 843-2271	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$3,062	Each	10%	\$2,756	Other	F1
14652 843-2272	14652 843-2272	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$4,593	Each	10%	\$4,133	Other	F1
14652 843-2273	14652 843-2273	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$6,124	Each	10%	\$5,511	Other	F1
14652 843-2274	14652 843-2274	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$7,655	Each	10%	\$6,889	Other	F1
14652 843-2275	14652 843-2275	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Spt	\$1,474	Each	10%	\$1,327	Other	F1
14652 843-2276	14652 843-2276	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Spt	\$2,948	Each	10%	\$2,654	Other	F1
14652 843-2277	14652 843-2277	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Spt	\$4,423	Each	10%	\$3,980	Other	F1
14652 843-2278	14652 843-2278	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Spt	\$5,897	Each	10%	\$5,307	Other	F1
14652 843-2279	14652 843-2279	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Spt	\$7,371	Each	10%	\$6,634	Other	F1
14652 843-2280	14652 843-2280	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$1,927	Each	10%	\$1,734	Other	F1
14652 843-2281	14652 843-2281	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$3,854	Each	10%	\$3,469	Other	F1
14652 843-2282	14652 843-2282	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$5,782	Each	10%	\$5,203	Other	F1
14652 843-2283	14652 843-2283	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr EntUpg 1Proc Sftwr Spt	\$7,709	Each	10%	\$6,938	Other	F1
14652 843-2284	14652 843-2284	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr EntUpg 1Proc Sftwr Spt	\$9,636	Each	10%	\$8,672	Other	F1
14652 843-2285	14652 843-2285	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$2,190	Each	10%	\$1,971	Other	F1
14652 843-2286	14652 843-2286	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$4,380	Each	10%	\$3,942	Other	F1
14652 843-2287	14652 843-2287	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$6,570	Each	10%	\$5,913	Other	F1
14652 843-2288	14652 843-2288	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$8,760	Each	10%	\$7,884	Other	F1
14652 843-2289	14652 843-2289	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$10,950	Each	10%	\$9,855	Other	F1
14652 843-2290	14652 843-2290	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$2,365	Each	10%	\$2,129	Other	F1
14652 843-2291	14652 843-2291	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$4,730	Each	10%	\$4,257	Other	F1
14652 843-2292	14652 843-2292	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$7,096	Each	10%	\$6,386	Other	F1
14652 843-2293	14652 843-2293	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$9,461	Each	10%	\$8,515	Other	F1
14652 843-2294	14652 843-2294	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$11,826	Each	10%	\$10,643	Other	F1
14652 843-2295	14652 843-2295	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc Spt	\$2,278	Each	10%	\$2,050	Other	F1
14652 843-2296	14652 843-2296	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc Spt	\$4,555	Each	10%	\$4,100	Other	F1
14652 843-2297	14652 843-2297	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr EntUpg 1Proc Sftwr Spt	\$6,833	Each	10%	\$6,150	Other	F1
14652 843-2298	14652 843-2298	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr EntUpg 1Proc Sftwr Spt	\$9,110	Each	10%	\$8,199	Other	F1
14652 843-2299	14652 843-2299	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr EntUpg 1Proc Sftwr Spt	\$11,388	Each	10%	\$10,249	Other	F1
14652 843-2300	14652 843-2300	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt	\$1,692	Each	10%	\$1,523	Other	F1
14652 843-2301	14652 843-2301	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt	\$3,384	Each	10%	\$3,045	Other	F1
14652 843-2302	14652 843-2302	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt	\$5,075	Each	10%	\$4,568	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I	Column K)	Product Category (If applicable)
				Base Price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14652 843-2303	14652 843-2303	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1	
14652 843-2304	14652 843-2304	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1	
14652 843-2305	14652 843-2305	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1	
14652 843-2306	14652 843-2306	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1	
14652 843-2307	14652 843-2307	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1	
14652 843-2308	14652 843-2308	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1	
14652 843-2309	14652 843-2309	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1	
14652 843-2310	14652 843-2310	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1	
14652 843-2311	14652 843-2311	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1	
14652 843-2312	14652 843-2312	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1	
14652 843-2313	14652 843-2313	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1	
14652 843-2314	14652 843-2314	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1	
14652 843-2315	14652 843-2315	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1	
14652 843-2316	14652 843-2316	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1	
14652 843-2317	14652 843-2317	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1	
14652 843-2318	14652 843-2318	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1	
14652 843-2319	14652 843-2319	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1	
14652 843-2320	14652 843-2320	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1	
14652 843-2321	14652 843-2321	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1	
14652 843-2322	14652 843-2322	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1	
14652 843-2323	14652 843-2323	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1	
14652 843-2324	14652 843-2324	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1	
14652 843-2325	14652 843-2325	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1	
14652 843-2326	14652 843-2326	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1	
14652 843-2327	14652 843-2327	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1	
14652 843-2328	14652 843-2328	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1	
14652 843-2329	14652 843-2329	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1	
14652 843-2330	14652 843-2330	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1	
14652 843-2331	14652 843-2331	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1	
14652 843-2332	14652 843-2332	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1	
14652 843-2333	14652 843-2333	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1	
14652 843-2334	14652 843-2334	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1	
14652 843-2335	14652 843-2335	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1	
14652 843-2336	14652 843-2336	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1	
14652 843-2337	14652 843-2337	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1	
14652 843-2338	14652 843-2338	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1	
14652 843-2339	14652 843-2339	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1	
14652 843-2340	14652 843-2340	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1	
14652 843-2341	14652 843-2341	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1	
14652 843-2342	14652 843-2342	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1	
14652 843-2343	14652 843-2343	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1	
14652 843-2344	14652 843-2344	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1	
14652 843-2345	14652 843-2345	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1	
14652 843-2346	14652 843-2346	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1	
14652 843-2347	14652 843-2347	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1	
14652 843-2348	14652 843-2348	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1	
14652 843-2349	14652 843-2349	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1	
14652 843-2350	14652 843-2350	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1	
14652 843-2351	14652 843-2351	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1	
14652 843-2352	14652 843-2352	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1	
14652 843-2353	14652 843-2353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1	
14652 843-2354	14652 843-2354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1	
14652 843-2355	14652 843-2355	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1	
14652 843-2356	14652 843-2356	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1	
14652 843-2357	14652 843-2357	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1	
14652 843-2358	14652 843-2358	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1	
14652 843-2359	14652 843-2359	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1	
14652 843-2360	14652 843-2360	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14652 843-2361	14652 843-2361	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
14652 843-2362	14652 843-2362	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)		
14652 843-2363	14652 843-2363	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2364	14652 843-2364	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2365	14652 843-2365	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2366	14652 843-2366	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2367	14652 843-2367	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2368	14652 843-2368	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2369	14652 843-2369	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2370	14652 843-2370	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2371	14652 843-2371	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2372	14652 843-2372	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2373	14652 843-2373	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2374	14652 843-2374	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2375	14652 843-2375	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2376	14652 843-2376	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2377	14652 843-2377	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2378	14652 843-2378	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2379	14652 843-2379	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr SptContract	\$0	Each	10%	\$0	Other	F1
14652 843-2380	14652 843-2380	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2381	14652 843-2381	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2382	14652 843-2382	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2383	14652 843-2383	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2384	14652 843-2384	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2385	14652 843-2385	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2386	14652 843-2386	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2387	14652 843-2387	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2388	14652 843-2388	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2389	14652 843-2389	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2390	14652 843-2390	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2391	14652 843-2391	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2392	14652 843-2392	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2393	14652 843-2393	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2394	14652 843-2394	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2395	14652 843-2395	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2396	14652 843-2396	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2397	14652 843-2397	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2398	14652 843-2398	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2399	14652 843-2399	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2400	14652 843-2400	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2401	14652 843-2401	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2402	14652 843-2402	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2403	14652 843-2403	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2404	14652 843-2404	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2405	14652 843-2405	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2406	14652 843-2406	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2407	14652 843-2407	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2408	14652 843-2408	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2409	14652 843-2409	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2410	14652 843-2410	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2411	14652 843-2411	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2412	14652 843-2412	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652 843-2413	14652 843-2413	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2414	14652 843-2414	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2415	14652 843-2415	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2416	14652 843-2416	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2417	14652 843-2417	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2418	14652 843-2418	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2419	14652 843-2419	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2420	14652 843-2420	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2421	14652 843-2421	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2422	14652 843-2422	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2423	14652 843-2423	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2424	14652 843-2424	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2425	14652 843-2425	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2426	14652 843-2426	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2427	14652 843-2427	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2428	14652 843-2428	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2429	14652 843-2429	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2430	14652 843-2430	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2431	14652 843-2431	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2432	14652 843-2432	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2433	14652 843-2433	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2434	14652 843-2434	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2435	14652 843-2435	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2436	14652 843-2436	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2437	14652 843-2437	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2438	14652 843-2438	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2439	14652 843-2439	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2440	14652 843-2440	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2441	14652 843-2441	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2442	14652 843-2442	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2443	14652 843-2443	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2444	14652 843-2444	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2445	14652 843-2445	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2446	14652 843-2446	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2447	14652 843-2447	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2448	14652 843-2448	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2449	14652 843-2449	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2450	14652 843-2450	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2451	14652 843-2451	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2452	14652 843-2452	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2453	14652 843-2453	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652 843-2454	14652 843-2454	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2455	14652 843-2455	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2456	14652 843-2456	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2457	14652 843-2457	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2458	14652 843-2458	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 843-2459	14652 843-2459	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7262	14652 846-7262	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7263	14652 846-7263	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7264	14652 846-7264	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7265	14652 846-7265	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7266	14652 846-7266	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7267	14652 846-7267	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7268	14652 846-7268	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7269	14652 846-7269	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7270	14652 846-7270	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7271	14652 846-7271	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7272	14652 846-7272	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7273	14652 846-7273	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7274	14652 846-7274	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7275	14652 846-7275	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7276	14652 846-7276	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7277	14652 846-7277	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7278	14652 846-7278	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7279	14652 846-7279	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7280	14652 846-7280	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7281	14652 846-7281	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7282	14652 846-7282	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7283	14652 846-7283	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7284	14652 846-7284	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7285	14652 846-7285	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7286	14652 846-7286	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7287	14652 846-7287	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7288	14652 846-7288	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7289	14652 846-7289	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7290	14652 846-7290	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7291	14652 846-7291	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7292	14652 846-7292	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7293	14652 846-7293	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7294	14652 846-7294	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7295	14652 846-7295	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7296	14652 846-7296	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	Price/Column K	(REQUIRED) use drop-down	(if applicable)
14652 846-7297	14652 846-7297	HyperConverged Infra	3 Years ProSupportPlus MissionCritical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7298	14652 846-7298	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7299	14652 846-7299	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7300	14652 846-7300	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7301	14652 846-7301	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7302	14652 846-7302	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7303	14652 846-7303	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7304	14652 846-7304	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7305	14652 846-7305	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7306	14652 846-7306	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7307	14652 846-7307	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7308	14652 846-7308	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7309	14652 846-7309	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7310	14652 846-7310	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7311	14652 846-7311	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7312	14652 846-7312	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7313	14652 846-7313	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7314	14652 846-7314	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7315	14652 846-7315	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7316	14652 846-7316	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7317	14652 846-7317	HyperConverged Infra	5 Years ProSupportPlus MissionCritical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7318	14652 846-7318	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7319	14652 846-7319	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7320	14652 846-7320	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7321	14652 846-7321	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7322	14652 846-7322	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,323	Each	10%	\$6,591	Other	F1	
14652 846-7323	14652 846-7323	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,065	Each	10%	\$1,859	Other	F1	
14652 846-7324	14652 846-7324	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,202	Each	10%	\$1,982	Other	F1	
14652 846-7326	14652 846-7326	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,282	Each	10%	\$4,753	Other	F1	
14652 846-7327	14652 846-7327	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1	
14652 846-7328	14652 846-7328	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1	
14652 846-7329	14652 846-7329	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,627	Each	10%	\$4,164	Other	F1	
14652 846-7330	14652 846-7330	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,303	Each	10%	\$3,873	Other	F1	
14652 846-7331	14652 846-7331	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,131	Each	10%	\$3,718	Other	F1	
14652 846-7332	14652 846-7332	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,283	Each	10%	\$5,655	Other	F1	
14652 846-7333	14652 846-7333	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,658	Each	10%	\$4,192	Other	F1	
14652 846-7334	14652 846-7334	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,453	Each	10%	\$6,708	Other	F1	
14652 846-7335	14652 846-7335	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,376	Each	10%	\$1,239	Other	F1	
14652 846-7336	14652 846-7336	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,485	Each	10%	\$1,337	Other	F1	
14652 846-7338	14652 846-7338	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,235	Each	10%	\$3,811	Other	F1	
14652 846-7339	14652 846-7339	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,146	Each	10%	\$6,431	Other	F1	
14652 846-7340	14652 846-7340	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,020	Each	10%	\$918	Other	F1	
14652 846-7341	14652 846-7341	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7342	14652 846-7342	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7343	14652 846-7343	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7344	14652 846-7344	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7345	14652 846-7345	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652 846-7346	14652 846-7346	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7347	14652 846-7347	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7348	14652 846-7348	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7349	14652 846-7349	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7350	14652 846-7350	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7351	14652 846-7351	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7352	14652 846-7352	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7353	14652 846-7353	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7354	14652 846-7354	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7355	14652 846-7355	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7356	14652 846-7356	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7357	14652 846-7357	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7358	14652 846-7358	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7359	14652 846-7359	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7360	14652 846-7360	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7361	14652 846-7361	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,603	Each	10%	\$3,242	Other	F1
14652 846-7362	14652 846-7362	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
14652 846-7363	14652 846-7363	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
14652 846-7364	14652 846-7364	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,573	Each	10%	\$4,116	Other	F1
14652 846-7365	14652 846-7365	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,441	Each	10%	\$2,197	Other	F1
14652 846-7366	14652 846-7366	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,428	Each	10%	\$1,285	Other	F1
14652 846-7367	14652 846-7367	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,117	Each	10%	\$1,906	Other	F1
14652 846-7368	14652 846-7368	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,164	Each	10%	\$1,048	Other	F1
14652 846-7369	14652 846-7369	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
14652 846-7370	14652 846-7370	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,717	Each	10%	\$5,145	Other	F1
14652 846-7371	14652 846-7371	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,860	Each	10%	\$6,174	Other	F1
14652 846-7372	14652 846-7372	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,140	Each	10%	\$6,426	Other	F1
14652 846-7373	14652 846-7373	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
14652 846-7374	14652 846-7374	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$10,587	Each	10%	\$9,528	Other	F1
14652 846-7375	14652 846-7375	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,606	Each	10%	\$5,945	Other	F1
14652 846-7376	14652 846-7376	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1
14652 846-7377	14652 846-7377	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,402	Each	10%	\$2,162	Other	F1
14652 846-7378	14652 846-7378	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,293	Each	10%	\$4,764	Other	F1
14652 846-7379	14652 846-7379	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,738	Each	10%	\$5,164	Other	F1
14652 846-7381	14652 846-7381	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7382	14652 846-7382	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7383	14652 846-7383	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7384	14652 846-7384	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1



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Vendor Notes:

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14652_846-7385	14652_846-7385	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7386	14652_846-7386	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7387	14652_846-7387	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7388	14652_846-7388	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7389	14652_846-7389	HyperConverged Infra	4 Years ProSupportPlus MissionCritical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7390	14652_846-7390	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7391	14652_846-7391	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7392	14652_846-7392	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7393	14652_846-7393	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7394	14652_846-7394	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7395	14652_846-7395	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7396	14652_846-7396	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7397	14652_846-7397	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7398	14652_846-7398	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7399	14652_846-7399	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7400	14652_846-7400	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7401	14652_846-7401	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,488	Each	10%	\$4,039	Other	F1
14652_846-7402	14652_846-7402	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,183	Each	10%	\$2,864	Other	F1
14652_846-7403	14652_846-7403	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,729	Each	10%	\$2,456	Other	F1
14652_846-7404	14652_846-7404	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
14652_846-7405	14652_846-7405	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
14652_846-7406	14652_846-7406	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,365	Each	10%	\$1,228	Other	F1
14652_846-7407	14652_846-7407	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,096	Each	10%	\$6,387	Other	F1
14652_846-7408	14652_846-7408	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,521	Each	10%	\$3,169	Other	F1
14652_846-7409	14652_846-7409	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1
14652_846-7410	14652_846-7410	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
14652_846-7411	14652_846-7411	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
14652_846-7412	14652_846-7412	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
14652_846-7413	14652_846-7413	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1
14652_846-7414	14652_846-7414	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,260	Each	10%	\$2,934	Other	F1
14652_846-7415	14652_846-7415	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1
14652_846-7417	14652_846-7417	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$11,736	Each	10%	\$10,562	Other	F1
14652_846-7418	14652_846-7418	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7419	14652_846-7419	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7420	14652_846-7420	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7421	14652_846-7421	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7422	14652_846-7422	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7423	14652_846-7423	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

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14652 846-7424	14652 846-7424	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7425	14652 846-7425	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7426	14652 846-7426	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7427	14652 846-7427	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7428	14652 846-7428	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7429	14652 846-7429	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7430	14652 846-7430	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7431	14652 846-7431	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7432	14652 846-7432	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7433	14652 846-7433	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7434	14652 846-7434	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7435	14652 846-7435	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7436	14652 846-7436	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7437	14652 846-7437	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7439	14652 846-7439	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,042	Each	10%	\$6,338	Other	F1
14652 846-7440	14652 846-7440	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
14652 846-7441	14652 846-7441	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,677	Each	10%	\$5,109	Other	F1
14652 846-7442	14652 846-7442	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,287	Each	10%	\$3,859	Other	F1
14652 846-7444	14652 846-7444	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,895	Each	10%	\$5,306	Other	F1
14652 846-7445	14652 846-7445	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,172	Each	10%	\$6,455	Other	F1
14652 846-7446	14652 846-7446	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,404	Each	10%	\$3,964	Other	F1
14652 846-7447	14652 846-7447	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,060	Each	10%	\$2,754	Other	F1
14652 846-7449	14652 846-7449	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,513	Each	10%	\$2,262	Other	F1
14652 846-7450	14652 846-7450	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,474	Each	10%	\$1,326	Other	F1
14652 846-7451	14652 846-7451	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7452	14652 846-7452	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7453	14652 846-7453	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7454	14652 846-7454	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7455	14652 846-7455	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7456	14652 846-7456	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7457	14652 846-7457	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7458	14652 846-7458	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7459	14652 846-7459	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7460	14652 846-7460	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7461	14652 846-7461	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7462	14652 846-7462	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7463	14652 846-7463	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7464	14652 846-7464	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7465	14652 846-7465	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7466	14652 846-7466	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7467	14652 846-7467	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7468	14652 846-7468	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7469	14652 846-7469	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7470	14652 846-7470	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7471	14652 846-7471	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$3,391	Each	10%	\$3,052	Other	F1
14652 846-7472	14652 846-7472	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,284	Each	10%	\$3,856	Other	F1
14652 846-7473	14652 846-7473	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,150	Each	10%	\$7,335	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652_846-7474	14652_846-7474	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
14652_846-7475	14652_846-7475	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,469	Each	10%	\$7,622	Other	F1
14652_846-7476	14652_846-7476	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,839	Each	10%	\$2,555	Other	F1
14652_846-7477	14652_846-7477	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,694	Each	10%	\$4,225	Other	F1
14652_846-7480	14652_846-7480	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,459	Each	10%	\$4,913	Other	F1
14652_846-7482	14652_846-7482	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,010	Each	10%	\$9,909	Other	F1
14652_846-7483	14652_846-7483	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,388	Each	10%	\$8,450	Other	F1
14652_846-7485	14652_846-7485	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7486	14652_846-7486	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7487	14652_846-7487	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7488	14652_846-7488	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7489	14652_846-7489	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7490	14652_846-7490	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7491	14652_846-7491	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7492	14652_846-7492	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7493	14652_846-7493	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7494	14652_846-7494	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7495	14652_846-7495	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7496	14652_846-7496	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7497	14652_846-7497	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7498	14652_846-7498	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7499	14652_846-7499	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7500	14652_846-7500	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7501	14652_846-7501	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7502	14652_846-7502	HyperConverged Infra	1 Year ProSupportPlus MissionCritical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7503	14652_846-7503	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7504	14652_846-7504	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7505	14652_846-7505	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
14652_846-7506	14652_846-7506	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,712	Each	10%	\$5,141	Other	F1
14652_846-7507	14652_846-7507	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,572	Other	F1
14652_846-7508	14652_846-7508	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,122	Each	10%	\$1,910	Other	F1
14652_846-7509	14652_846-7509	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,493	Each	10%	\$3,144	Other	F1
14652_846-7510	14652_846-7510	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,100	Each	10%	\$4,590	Other	F1
14652_846-7511	14652_846-7511	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,693	Each	10%	\$2,424	Other	F1
14652_846-7512	14652_846-7512	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,203	Each	10%	\$1,983	Other	F1
14652_846-7513	14652_846-7513	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,752	Each	10%	\$2,477	Other	F1
14652_846-7514	14652_846-7514	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,727	Each	10%	\$3,354	Other	F1
14652_846-7517	14652_846-7517	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652_846-7518	14652_846-7518	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,040	Each	10%	\$1,836	Other	F1
14652_846-7519	14652_846-7519	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
14652_846-7520	14652_846-7520	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,970	Each	10%	\$3,573	Other	F1
14652_846-7521	14652_846-7521	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,316	Each	10%	\$8,385	Other	F1
14652_846-7522	14652_846-7522	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,005	Each	10%	\$5,404	Other	F1
14652_846-7523	14652_846-7523	HyperConverged Infra	2 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,856	Each	10%	\$2,571	Other	F1
14652_846-7524	14652_846-7524	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,139	Each	10%	\$9,126	Other	F1
14652_846-7525	14652_846-7525	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,352	Each	10%	\$5,717	Other	F1
14652_846-7526	14652_846-7526	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,347	Each	10%	\$2,112	Other	F1
14652_846-7527	14652_846-7527	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,781	Each	10%	\$6,103	Other	F1
14652_846-7528	14652_846-7528	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,304	Each	10%	\$4,774	Other	F1
14652_846-7530	14652_846-7530	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,970	Each	10%	\$2,673	Other	F1
14652_846-7531	14652_846-7531	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,094	Each	10%	\$3,685	Other	F1
14652_846-7532	14652_846-7532	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,070	Each	10%	\$4,563	Other	F1
14652_846-7534	14652_846-7534	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,605	Each	10%	\$6,844	Other	F1
14652_846-7535	14652_846-7535	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,456	Each	10%	\$4,010	Other	F1
14652_846-7536	14652_846-7536	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,205	Each	10%	\$10,984	Other	F1
14652_846-7537	14652_846-7537	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,761	Each	10%	\$1,584	Other	F1
14652_846-7538	14652_846-7538	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,616	Each	10%	\$5,955	Other	F1
14652_846-7539	14652_846-7539	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,434	Each	10%	\$10,290	Other	F1
14652_846-7540	14652_846-7540	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,520	Each	10%	\$5,868	Other	F1
14652_846-7541	14652_846-7541	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,287	Each	10%	\$2,058	Other	F1
14652_846-7542	14652_846-7542	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,323	Each	10%	\$1,191	Other	F1
14652_846-7543	14652_846-7543	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,477	Each	10%	\$7,629	Other	F1
14652_846-7544	14652_846-7544	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,041	Each	10%	\$6,337	Other	F1
14652_846-7545	14652_846-7545	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,196	Each	10%	\$5,577	Other	F1
14652_846-7546	14652_846-7546	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,712	Each	10%	\$6,940	Other	F1
14652_846-7547	14652_846-7547	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,419	Each	10%	\$1,277	Other	F1
14652_846-7548	14652_846-7548	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,327	Each	10%	\$9,295	Other	F1
14652_846-7549	14652_846-7549	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,422	Each	10%	\$3,979	Other	F1
14652_846-7550	14652_846-7550	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,329	Each	10%	\$2,096	Other	F1
14652_846-7551	14652_846-7551	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,429	Each	10%	\$1,286	Other	F1
14652_846-7552	14652_846-7552	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,822	Each	10%	\$5,240	Other	F1
14652_846-7553	14652_846-7553	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,086	Each	10%	\$4,577	Other	F1
14652_846-7554	14652_846-7554	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,243	Each	10%	\$3,819	Other	F1
14652_846-7555	14652_846-7555	HyperConverged Infra	4 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,080	Each	10%	\$3,672	Other	F1
14652_846-7556	14652_846-7556	HyperConverged Infra	5 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,488	Each	10%	\$4,039	Other	F1
14652_846-7557	14652_846-7557	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,770	Each	10%	\$3,393	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED use drop-down	Product Category (if applicable)
14652_846-7558	14652_846-7558	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,061	Each	10%	\$955	Other	F1
14652_846-7559	14652_846-7559	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,369	Each	10%	\$6,632	Other	F1
14652_846-7560	14652_846-7560	HyperConverged Infra	3 Years ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$5,590	Each	10%	\$5,031	Other	F1
14652_846-7561	14652_846-7561	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,201	Each	10%	\$1,081	Other	F1
14652_846-7562	14652_846-7562	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$8,803	Each	10%	\$7,922	Other	F1
14652_846-7563	14652_846-7563	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,257	Each	10%	\$1,131	Other	F1
14652_846-7564	14652_846-7564	HyperConverged Infra	1 Year ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,695	Each	10%	\$1,526	Other	F1
14652_846-7565	14652_846-7565	HyperConverged Infra	5 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$7,426	Each	10%	\$6,683	Other	F1
14652_846-7566	14652_846-7566	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,147	Each	10%	\$8,232	Other	F1
14652_846-7567	14652_846-7567	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,027	Each	10%	\$4,524	Other	F1
14652_846-7568	14652_846-7568	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,941	Each	10%	\$5,347	Other	F1
14652_846-7569	14652_846-7569	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,869	Each	10%	\$2,582	Other	F1
14652_846-7570	14652_846-7570	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$3,085	Each	10%	\$2,776	Other	F1
14652_846-7571	14652_846-7571	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,508	Each	10%	\$4,957	Other	F1
14652_846-7573	14652_846-7573	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,542	Each	10%	\$1,388	Other	F1
14652_846-7574	14652_846-7574	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$1,863	Each	10%	\$1,677	Other	F1
14652_846-7575	14652_846-7575	HyperConverged Infra	1 Year ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,630	Each	10%	\$1,467	Other	F1
14652_846-7576	14652_846-7576	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,808	Each	10%	\$7,927	Other	F1
14652_846-7577	14652_846-7577	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,591	Each	10%	\$3,232	Other	F1
14652_846-7578	14652_846-7578	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$898	Each	10%	\$808	Other	F1
14652_846-7579	14652_846-7579	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,764	Each	10%	\$8,788	Other	F1
14652_846-7580	14652_846-7580	HyperConverged Infra	5 Years ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,823	Each	10%	\$6,141	Other	F1
14652_846-7582	14652_846-7582	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,258	Each	10%	\$3,832	Other	F1
14652_846-7583	14652_846-7583	HyperConverged Infra	3 Years ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,890	Each	10%	\$4,401	Other	F1
14652_846-7585	14652_846-7585	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,169	Each	10%	\$5,552	Other	F1
14652_846-7586	14652_846-7586	HyperConverged Infra	2 Years ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,882	Each	10%	\$4,394	Other	F1
14652_846-7587	14652_846-7587	HyperConverged Infra	1 Year ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$1,434	Each	10%	\$1,291	Other	F1
14652_846-7588	14652_846-7588	HyperConverged Infra	2 Years ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,948	Each	10%	\$2,653	Other	F1
14652_846-7589	14652_846-7589	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,102	Each	10%	\$991	Other	F1
14652_846-7590	14652_846-7590	HyperConverged Infra	1 Year ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,535	Each	10%	\$2,281	Other	F1
14652_846-7591	14652_846-7591	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,262	Each	10%	\$7,436	Other	F1
14652_846-7592	14652_846-7592	HyperConverged Infra	4 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,505	Each	10%	\$4,954	Other	F1
14652_846-7593	14652_846-7593	HyperConverged Infra	5 Years ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,674	Each	10%	\$11,407	Other	F1
14652_846-7594	14652_846-7594	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
14652_846-7595	14652_846-7595	HyperConverged Infra	4 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,407	Each	10%	\$3,966	Other	F1
14652_846-7596	14652_846-7596	HyperConverged Infra	3 Years ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,305	Each	10%	\$2,974	Other	F1
14652_846-7598	14652_846-7598	HyperConverged Infra	2 Years ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,795	Each	10%	\$1,616	Other	F1
14652_846-7599	14652_846-7599	HyperConverged Infra	3 Years ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,129	Each	10%	\$3,716	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652_846-7601	14652_846-7601	HyperConverged Infra	4 Years ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,804	Each	10%	\$4,323	Other	F1
14652_846-7708	14652_846-7708	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7709	14652_846-7709	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7710	14652_846-7710	HyperConverged Infra	27 Months ProSupportPlus MissionCritical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7711	14652_846-7711	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7712	14652_846-7712	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7713	14652_846-7713	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7714	14652_846-7714	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7715	14652_846-7715	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7716	14652_846-7716	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7717	14652_846-7717	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7718	14652_846-7718	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7719	14652_846-7719	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7720	14652_846-7720	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7721	14652_846-7721	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7722	14652_846-7722	HyperConverged Infra	15 Months ProSupportPlus MissionCritical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7723	14652_846-7723	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7724	14652_846-7724	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7725	14652_846-7725	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7726	14652_846-7726	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7727	14652_846-7727	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7728	14652_846-7728	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7729	14652_846-7729	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7730	14652_846-7730	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7731	14652_846-7731	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7732	14652_846-7732	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7733	14652_846-7733	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7734	14652_846-7734	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7735	14652_846-7735	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7736	14652_846-7736	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7737	14652_846-7737	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7738	14652_846-7738	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,084	Each	10%	\$3,676	Other	F1
14652_846-7739	14652_846-7739	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1
14652_846-7740	14652_846-7740	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,377	Each	10%	\$1,239	Other	F1
14652_846-7743	14652_846-7743	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,720	Each	10%	\$1,548	Other	F1
14652_846-7744	14652_846-7744	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,814	Each	10%	\$3,433	Other	F1
14652_846-7745	14652_846-7745	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,881	Each	10%	\$6,193	Other	F1
14652_846-7747	14652_846-7747	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$6,713	Each	10%	\$6,041	Other	F1
14652_846-7748	14652_846-7748	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,919	Each	10%	\$7,127	Other	F1
14652_846-7749	14652_846-7749	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,157	Each	10%	\$6,441	Other	F1
14652_846-7750	14652_846-7750	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,753	Each	10%	\$2,477	Other	F1
14652_846-7751	14652_846-7751	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,342	Each	10%	\$3,008	Other	F1
14652_846-7752	14652_846-7752	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14652 846-7753	14652 846-7753	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Stfwr	\$13,308	Each	10%		\$11,977	Other	F1
14652 846-7754	14652 846-7754	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftrw Spt-Maint	\$7,497	Each	10%		\$6,748	Other	F1
14652 846-7755	14652 846-7755	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$7,797	Each	10%		\$7,018	Other	F1
14652 846-7756	14652 846-7756	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftrw Spt-Maint	\$5,145	Each	10%		\$4,631	Other	F1
14652 846-7759	14652 846-7759	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$1,774	Each	10%		\$1,597	Other	F1
14652 846-7760	14652 846-7760	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftrw Spt-Maint	\$4,192	Each	10%		\$3,773	Other	F1
14652 846-7761	14652 846-7761	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftrw Spt-Maint	\$3,228	Each	10%		\$2,905	Other	F1
14652 846-7762	14652 846-7762	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftrw Spt-Maint	\$9,782	Each	10%		\$8,804	Other	F1
14652 846-7763	14652 846-7763	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftrw Spt-Maint	\$7,205	Each	10%		\$6,485	Other	F1
14652 846-7764	14652 846-7764	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftrw Spt-Maint	\$7,738	Each	10%		\$6,964	Other	F1
14652 846-7765	14652 846-7765	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftrw Spt-Maint	\$2,038	Each	10%		\$1,834	Other	F1
14652 846-7766	14652 846-7766	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftrw Spt-Maint	\$2,329	Each	10%		\$2,096	Other	F1
14652 846-7767	14652 846-7767	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftrw Spt-Maint	\$8,900	Each	10%		\$8,010	Other	F1
14652 846-7768	14652 846-7768	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftrw Spt-Maint	\$6,928	Each	10%		\$6,235	Other	F1
14652 846-7769	14652 846-7769	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftrw Spt-Maint	\$2,917	Each	10%		\$2,626	Other	F1
14652 846-7770	14652 846-7770	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftrw Spt-Maint	\$6,032	Each	10%		\$5,429	Other	F1
14652 846-7771	14652 846-7771	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftrw Spt-Maint	\$2,977	Each	10%		\$2,680	Other	F1
14652 846-7772	14652 846-7772	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftrw Spt-Maint	\$1,571	Each	10%		\$1,414	Other	F1
14652 846-7773	14652 846-7773	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$6,312	Each	10%		\$5,681	Other	F1
14652 846-7774	14652 846-7774	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftrw	\$3,071	Each	10%		\$2,763	Other	F1
14652 846-7775	14652 846-7775	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$11,561	Each	10%		\$10,405	Other	F1
14652 846-7776	14652 846-7776	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftrw Spt-Maint	\$4,713	Each	10%		\$4,241	Other	F1
14652 846-7777	14652 846-7777	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftrw Spt-Maint	\$1,326	Each	10%		\$1,193	Other	F1
14652 846-7778	14652 846-7778	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftrw	\$5,722	Each	10%		\$5,149	Other	F1
14652 846-7779	14652 846-7779	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftrw	\$1,377	Each	10%		\$1,239	Other	F1
14652 846-7780	14652 846-7780	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftrw Spt-Maint	\$3,580	Each	10%		\$3,222	Other	F1
14652 846-7781	14652 846-7781	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftrw Spt-Maint	\$2,119	Each	10%		\$1,907	Other	F1
14652 846-7782	14652 846-7782	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$7,503	Each	10%		\$6,753	Other	F1
14652 846-7783	14652 846-7783	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftrw Spt-Maint	\$4,641	Each	10%		\$4,177	Other	F1
14652 846-7784	14652 846-7784	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftrw	\$10,773	Each	10%		\$9,696	Other	F1
14652 846-7785	14652 846-7785	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,949	Each	10%		\$4,454	Other	F1
14652 846-7787	14652 846-7787	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftrw Spt-Maint	\$8,238	Each	10%		\$7,414	Other	F1
14652 846-7789	14652 846-7789	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftrw Spt-Maint	\$8,558	Each	10%		\$7,702	Other	F1
14652 846-7791	14652 846-7791	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftrw Spt-Maint	\$2,295	Each	10%		\$2,066	Other	F1
14652 846-7792	14652 846-7792	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$3,216	Each	10%		\$2,894	Other	F1
14652 846-7793	14652 846-7793	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftrw	\$9,243	Each	10%		\$8,318	Other	F1
14652 846-7794	14652 846-7794	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftrw Spt-Maint	\$8,097	Each	10%		\$7,287	Other	F1
14652 846-7795	14652 846-7795	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftrw	\$10,844	Each	10%		\$9,759	Other	F1
14652 846-7796	14652 846-7796	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftrw Spt-Maint	\$3,668	Each	10%		\$3,301	Other	F1
14652 846-7797	14652 846-7797	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftrw	\$2,479	Each	10%		\$2,231	Other	F1
14652 846-7798	14652 846-7798	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$1,786	Each	10%		\$1,608	Other	F1
14652 846-7799	14652 846-7799	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$7,451	Each	10%		\$6,706	Other	F1
14652 846-7802	14652 846-7802	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftrw Spt-Maint	\$3,316	Each	10%		\$2,985	Other	F1
14652 846-7803	14652 846-7803	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftrw	\$5,703	Each	10%		\$5,133	Other	F1
14652 846-7804	14652 846-7804	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftrw Spt-Maint	\$5,013	Each	10%		\$4,511	Other	F1
14652 846-7806	14652 846-7806	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftrw Spt-Maint	\$4,682	Each	10%		\$4,214	Other	F1
14652 846-7807	14652 846-7807	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$4,473	Each	10%		\$4,025	Other	F1
14652 846-7808	14652 846-7808	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%		\$0	Other	F1
14652 846-7809	14652 846-7809	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftrw Spt-Maint	\$0	Each	10%		\$0	Other	F1
14652 846-7810	14652 846-7810	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftrw	\$0	Each	10%		\$0	Other	F1
14652 846-7811	14652 846-7811	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1
14652 846-7812	14652 846-7812	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%		\$0	Other	F1
14652 846-7813	14652 846-7813	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftrw Spt-Maint	\$0	Each	10%		\$0	Other	F1
14652 846-7814	14652 846-7814	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftrw	\$0	Each	10%		\$0	Other	F1
14652 846-7815	14652 846-7815	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftrw	\$0	Each	10%		\$0	Other	F1
14652 846-7816	14652 846-7816	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftrw Spt-Contract	\$0	Each	10%		\$0	Other	F1
14652 846-7817	14652 846-7817	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftrw Spt-Maint	\$0	Each	10%		\$0	Other	F1
14652 846-7818	14652 846-7818	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftrw	\$7,482	Each	10%		\$6,734	Other	F1
14652 846-7819	14652 846-7819	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftrw	\$1,122	Each	10%		\$1,010	Other	F1
14652 846-7820	14652 846-7820	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftrw Spt-Maint	\$2,295	Each	10%		\$2,066	Other	F1
14652 846-7821	14652 846-7821	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftrw	\$5,104	Each	10%		\$4,594	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14652 846-7822	14652 846-7822	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$5,569	Each	10%	\$5,013	Other	F1	
14652 846-7823	14652 846-7823	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$3,580	Each	10%	\$3,222	Other	F1	
14652 846-7824	14652 846-7824	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$3,193	Each	10%	\$2,874	Other	F1	
14652 846-7825	14652 846-7825	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$6,555	Each	10%	\$5,899	Other	F1	
14652 846-7826	14652 846-7826	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$12,005	Each	10%	\$10,805	Other	F1	
14652 846-7827	14652 846-7827	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7828	14652 846-7828	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7829	14652 846-7829	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7830	14652 846-7830	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7831	14652 846-7831	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7832	14652 846-7832	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7833	14652 846-7833	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7834	14652 846-7834	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7834	14652 846-7834	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7835	14652 846-7835	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7836	14652 846-7836	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7837	14652 846-7837	HyperConverged Infra	Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7837	14652 846-7837	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7838	14652 846-7838	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7839	14652 846-7839	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7840	14652 846-7840	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7841	14652 846-7841	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7842	14652 846-7842	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7843	14652 846-7843	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7843	14652 846-7843	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7844	14652 846-7844	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7844	14652 846-7844	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7845	14652 846-7845	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7846	14652 846-7846	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7847	14652 846-7847	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7847	14652 846-7847	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7848	14652 846-7848	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7848	14652 846-7848	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7849	14652 846-7849	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7850	14652 846-7850	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7850	14652 846-7850	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7851	14652 846-7851	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7851	14652 846-7851	HyperConverged Infra	Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7852	14652 846-7852	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7852	14652 846-7852	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7853	14652 846-7853	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7854	14652 846-7854	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7855	14652 846-7855	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7856	14652 846-7856	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7856	14652 846-7856	HyperConverged Infra	Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7857	14652 846-7857	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7857	14652 846-7857	HyperConverged Infra	Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7858	14652 846-7858	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7859	14652 846-7859	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7859	14652 846-7859	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7860	14652 846-7860	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7861	14652 846-7861	HyperConverged Infra	Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7862	14652 846-7862	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7862	14652 846-7862	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7863	14652 846-7863	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7864	14652 846-7864	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7865	14652 846-7865	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$3,470	Each	10%	\$3,123	Other	F1	
14652 846-7866	14652 846-7866	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$3,213	Each	10%	\$2,892	Other	F1	
14652 846-7867	14652 846-7867	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-	\$1,122	Each	10%	\$1,010	Other	F1	
14652 846-7868	14652 846-7868	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$3,051	Each	10%	\$2,746	Other	F1	
14652 846-7868	14652 846-7868	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7869	14652 846-7869	HyperConverged Infra	Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7870	14652 846-7870	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7871	14652 846-7871	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7872	14652 846-7872	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7873	14652 846-7873	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7874	14652 846-7874	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7875	14652 846-7875	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-	\$0	Each	10%	\$0	Other	F1	
14652 846-7876	14652 846-7876	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-	\$0	Each	10%	\$0	Other	F1	
14652 846-7877	14652 846-7877	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other	F1	
14652 846-7877	14652 846-7877	HyperConverged Infra	Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7878	14652 846-7878	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7878	14652 846-7878	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	
14652 846-7879	14652 846-7879	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK	\$0	Each	10%	\$0	Other	F1	
14652 846-7879	14652 846-7879	HyperConverged Infra	NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								0-100	ALJP Proposed Price/UoM (REQUIRED) use drop-down	
14652_846-7880	14652_846-7880	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
14652_846-7881	14652_846-7881	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr	\$0	Each	10%	\$0	Other		F1
14652_846-7882	14652_846-7882	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other		F1
14652_846-7883	14652_846-7883	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other		F1
14652_846-7884	14652_846-7884	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,264	Each	10%	\$5,638	Other		F1
14652_846-7885	14652_846-7885	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,858	Each	10%	\$2,573	Other		F1
14652_846-7886	14652_846-7886	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,955	Each	10%	\$4,459	Other		F1
14652_846-7887	14652_846-7887	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr	\$1,706	Each	10%	\$1,535	Other		F1
14652_846-7888	14652_846-7888	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$4,827	Each	10%	\$4,344	Other		F1
14652_846-7889	14652_846-7889	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,785	Each	10%	\$1,607	Other		F1
14652_846-7890	14652_846-7890	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$3,096	Each	10%	\$2,787	Other		F1
14652_846-7891	14652_846-7891	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,947	Each	10%	\$6,253	Other		F1
14652_846-7892	14652_846-7892	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other		F1
14652_846-7893	14652_846-7893	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$10,374	Each	10%	\$9,337	Other		F1
14652_846-7894	14652_846-7894	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other		F1
14652_846-7895	14652_846-7895	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,654	Each	10%	\$1,489	Other		F1
14652_846-7897	14652_846-7897	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,298	Each	10%	\$4,768	Other		F1
14652_846-7899	14652_846-7899	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,719	Each	10%	\$8,747	Other		F1
14652_846-7901	14652_846-7901	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$3,903	Each	10%	\$3,513	Other		F1
14652_846-7903	14652_846-7903	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$5,624	Each	10%	\$5,062	Other		F1
14652_846-7904	14652_846-7904	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,114	Each	10%	\$5,502	Other		F1
14652_846-7905	14652_846-7905	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$4,764	Each	10%	\$4,288	Other		F1
14652_846-7906	14652_846-7906	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,933	Each	10%	\$7,140	Other		F1
14652_846-7907	14652_846-7907	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$11,116	Each	10%	\$10,004	Other		F1
14652_846-7908	14652_846-7908	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,326	Each	10%	\$1,193	Other		F1
14652_846-7909	14652_846-7909	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other		F1
14652_846-7910	14652_846-7910	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other		F1
14652_846-7911	14652_846-7911	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$5,341	Each	10%	\$4,807	Other		F1
14652_846-7912	14652_846-7912	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,815	Each	10%	\$3,433	Other		F1
14652_846-7913	14652_846-7913	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,934	Each	10%	\$2,640	Other		F1
14652_846-7914	14652_846-7914	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,613	Each	10%	\$4,151	Other		F1
14652_846-7916	14652_846-7916	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$7,531	Each	10%	\$6,778	Other		F1
14652_846-7917	14652_846-7917	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$1,456	Each	10%	\$1,310	Other		F1
14652_846-7918	14652_846-7918	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$3,785	Each	10%	\$3,406	Other		F1
14652_846-7919	14652_846-7919	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$3,961	Each	10%	\$3,565	Other		F1
14652_846-7920	14652_846-7920	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$2,828	Each	10%	\$2,545	Other		F1
14652_846-7921	14652_846-7921	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,355	Each	10%	\$4,820	Other		F1
14652_846-7922	14652_846-7922	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,435	Each	10%	\$3,992	Other		F1
14652_846-7923	14652_846-7923	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,842	Each	10%	\$1,658	Other		F1
14652_846-7924	14652_846-7924	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$4,647	Each	10%	\$4,183	Other		F1
14652_846-7925	14652_846-7925	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$7,165	Each	10%	\$6,448	Other		F1
14652_846-7926	14652_846-7926	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other		F1
14652_846-7927	14652_846-7927	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$1,275	Each	10%	\$1,148	Other		F1
14652_846-7928	14652_846-7928	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$4,662	Each	10%	\$4,196	Other		F1
14652_846-7929	14652_846-7929	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,492	Each	10%	\$4,943	Other		F1
14652_846-7930	14652_846-7930	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$3,315	Each	10%	\$2,984	Other		F1
14652_846-7931	14652_846-7931	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$6,305	Each	10%	\$5,674	Other		F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652 846-7933	14652 846-7933	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1
14652 846-7934	14652 846-7934	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$8,778	Each	10%	\$7,900	Other	F1
14652 846-7935	14652 846-7935	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,682	Each	10%	\$4,214	Other	F1
14652 846-7936	14652 846-7936	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,645	Each	10%	\$4,180	Other	F1
14652 846-7937	14652 846-7937	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,020	Each	10%	\$1,818	Other	F1
14652 846-7938	14652 846-7938	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,069	Each	10%	\$5,462	Other	F1
14652 846-7940	14652 846-7940	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$5,510	Each	10%	\$4,959	Other	F1
14652 846-7941	14652 846-7941	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$2,620	Each	10%	\$2,358	Other	F1
14652 846-7942	14652 846-7942	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7943	14652 846-7943	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7944	14652 846-7944	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7945	14652 846-7945	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7946	14652 846-7946	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7947	14652 846-7947	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7948	14652 846-7948	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7949	14652 846-7949	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7950	14652 846-7950	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7951	14652 846-7951	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7952	14652 846-7952	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7953	14652 846-7953	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7954	14652 846-7954	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7955	14652 846-7955	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7956	14652 846-7956	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7957	14652 846-7957	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7958	14652 846-7958	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,322	Each	10%	\$11,090	Other	F1
14652 846-7959	14652 846-7959	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$2,582	Each	10%	\$2,324	Other	F1
14652 846-7960	14652 846-7960	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$9,359	Each	10%	\$8,423	Other	F1
14652 846-7961	14652 846-7961	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$5,800	Each	10%	\$5,220	Other	F1
14652 846-7962	14652 846-7962	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,713	Each	10%	\$4,241	Other	F1
14652 846-7963	14652 846-7963	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$2,702	Each	10%	\$2,432	Other	F1
14652 846-7965	14652 846-7965	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,569	Each	10%	\$5,013	Other	F1
14652 846-7966	14652 846-7966	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7967	14652 846-7967	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7968	14652 846-7968	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7969	14652 846-7969	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7970	14652 846-7970	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7971	14652 846-7971	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7972	14652 846-7972	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7973	14652 846-7973	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7974	14652 846-7974	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-7975	14652 846-7975	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652_846-7976	14652_846-7976	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7977	14652_846-7977	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7978	14652_846-7978	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7979	14652_846-7979	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7980	14652_846-7980	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7981	14652_846-7981	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7982	14652_846-7982	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$6,056	Each	10%	\$5,450	Other	F1
14652_846-7984	14652_846-7984	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$8,999	Each	10%	\$8,099	Other	F1
14652_846-7985	14652_846-7985	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7986	14652_846-7986	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7987	14652_846-7987	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7988	14652_846-7988	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7989	14652_846-7989	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7990	14652_846-7990	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7991	14652_846-7991	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7992	14652_846-7992	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7993	14652_846-7993	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7994	14652_846-7994	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7995	14652_846-7995	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7996	14652_846-7996	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7997	14652_846-7997	HyperConverged Infra	63 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7998	14652_846-7998	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-7999	14652_846-7999	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8000	14652_846-8000	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8001	14652_846-8001	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8002	14652_846-8002	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8003	14652_846-8003	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8004	14652_846-8004	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8005	14652_846-8005	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK Spt-Maint	\$5,849	Each	10%	\$5,264	Other	F1
14652_846-8006	14652_846-8006	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$6,097	Each	10%	\$5,487	Other	F1
14652_846-8007	14652_846-8007	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$2,479	Each	10%	\$2,231	Other	F1
14652_846-8008	14652_846-8008	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8009	14652_846-8009	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8010	14652_846-8010	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8011	14652_846-8011	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8012	14652_846-8012	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8013	14652_846-8013	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8014	14652_846-8014	HyperConverged Infra	27 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8015	14652_846-8015	HyperConverged Infra	27 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8016	14652_846-8016	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8017	14652_846-8017	HyperConverged Infra	51 Months ProSupport Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8018	14652_846-8018	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8019	14652_846-8019	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8020	14652_846-8020	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652_846-8021	14652_846-8021	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652 846-8022	14652 846-8022	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-8023	14652 846-8023	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Contract	\$0	Each	10%	\$0	Other	F1
14652 846-8024	14652 846-8024	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,928	Each	10%	\$1,735	Other	F1
14652 846-8025	14652 846-8025	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$12,815	Each	10%	\$11,534	Other	F1
14652 846-8026	14652 846-8026	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$4,335	Each	10%	\$3,902	Other	F1
14652 846-8027	14652 846-8027	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK CCU-Sftwr Spt-Maint	\$2,201	Each	10%	\$1,981	Other	F1
14652 846-8028	14652 846-8028	HyperConverged Infra	15 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$2,647	Each	10%	\$2,382	Other	F1
14652 846-8029	14652 846-8029	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,315	Each	10%	\$2,984	Other	F1
14652 846-8030	14652 846-8030	HyperConverged Infra	51 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$9,975	Each	10%	\$8,978	Other	F1
14652 846-8031	14652 846-8031	HyperConverged Infra	27 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$5,281	Each	10%	\$4,753	Other	F1
14652 846-8032	14652 846-8032	HyperConverged Infra	63 Months ProSupportPlus Mission Critical-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$5,784	Each	10%	\$5,205	Other	F1
14652 846-8033	14652 846-8033	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$7,628	Each	10%	\$6,865	Other	F1
14652 846-8034	14652 846-8034	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$1,501	Each	10%	\$1,351	Other	F1
14652 846-8035	14652 846-8035	HyperConverged Infra	15 Months ProSupportPlus Mission Critical-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$3,169	Each	10%	\$2,852	Other	F1
14652 846-8036	14652 846-8036	HyperConverged Infra	15 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK CCU-Sftwr Spt-Maint	\$1,793	Each	10%	\$1,614	Other	F1
14652 846-8037	14652 846-8037	HyperConverged Infra	63 Months ProSupport Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$6,598	Each	10%	\$5,938	Other	F1
14652 846-8038	14652 846-8038	HyperConverged Infra	39 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$3,448	Each	10%	\$3,103	Other	F1
14652 846-8039	14652 846-8039	HyperConverged Infra	51 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$6,074	Each	10%	\$5,467	Other	F1
14652 846-8040	14652 846-8040	HyperConverged Infra	39 Months ProSupport Mission Critical-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$4,301	Each	10%	\$3,871	Other	F1
14652 846-8041	14652 846-8041	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ADV Add-On 10PK CCU-Sftwr Spt-Maint	\$4,790	Each	10%	\$4,311	Other	F1
14652 846-8042	14652 846-8042	HyperConverged Infra	15 Months ProSupportPlus Next Business Day-VMware Horizon ENT Full 10PK NamedUser-Sftwr Spt-Maint	\$1,856	Each	10%	\$1,671	Other	F1
14652 846-8043	14652 846-8043	HyperConverged Infra	39 Months ProSupport Next Business Day-VMware Horizon STD Full 10PK CCU-Sftwr Spt-Maint	\$2,917	Each	10%	\$2,625	Other	F1
14652 846-8044	14652 846-8044	HyperConverged Infra	63 Months ProSupportPlus Next Business Day-VMware Horizon ENT Add-On 10PK NamedUser-Sftwr Spt-Maint	\$7,225	Each	10%	\$6,503	Other	F1
14652 846-8045	14652 846-8045	HyperConverged Infra	39 Months ProSupportPlus Mission Critical-VMware Horizon ENT Add-On 10PK CCU-Sftwr Spt-Maint	\$7,432	Each	10%	\$6,689	Other	F1
14652 846-8046	14652 846-8046	HyperConverged Infra	51 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$4,509	Each	10%	\$4,058	Other	F1
14652 846-8047	14652 846-8047	HyperConverged Infra	27 Months ProSupportPlus Next Business Day-VMware Horizon ADV Full 10PK NamedUser-Sftwr Spt-Maint	\$2,387	Each	10%	\$2,148	Other	F1
14652 929-3709	14652 929-3709	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14652 935-6720	14652 935-6720	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14493 823-9267	14493 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
14493 823-9284	14493 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14493 929-3709	14493 929-3709	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14493 935-6720	14493 935-6720	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14596 819-0536	14596 819-0536	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
14596 819-0537	14596 819-0537	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
14596 819-0546	14596 819-0546	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
14596 819-0547	14596 819-0547	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
14596 819-0560	14596 819-0560	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
14596 819-0561	14596 819-0561	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
14596 819-6326	14596 819-6326	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1	\$1,610	Each	10%	\$1,449	Other	F1
14596 819-6327	14596 819-6327	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4	\$6,438	Each	10%	\$5,794	Other	F1
14596 819-6329	14596 819-6329	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
14596 819-6343	14596 819-6343	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
14596 819-6344	14596 819-6344	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
14596 819-6356	14596 819-6356	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1
14596 819-6357	14596 819-6357	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1
14596 819-6374	14596 819-6374	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
14596 819-6375	14596 819-6375	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
14596 819-6376	14596 819-6376	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
14596 819-6377	14596 819-6377	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
14596 819-6378	14596 819-6378	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
14596 819-6379	14596 819-6379	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%	\$8,253	Other	F1
14596 819-6385	14596 819-6385	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
14596 819-6386	14596 819-6386	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
14596 819-6387	14596 819-6387	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
14596 819-6388	14596 819-6388	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
14596 819-6389	14596 819-6389	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
14596 819-6390	14596 819-6390	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%	\$9,378	Other	F1
14596 819-6396	14596 819-6396	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$8,942	Each	10%	\$8,048	Other	F1
14596 819-6397	14596 819-6397	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
14596 819-6398	14596 819-6398	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
14596 819-6399	14596 819-6399	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
14596 819-6400	14596 819-6400	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
14596 819-6401	14596 819-6401	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$23,870	Each	10%	\$21,483	Other	F1
14596 819-6402	14596 819-6402	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5	\$8,048	Each	10%	\$7,243	Other	F1
14596 819-6403	14596 819-6403	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 6	\$9,657	Each	10%	\$8,692	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 819-6404	14596 819-6404	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
14596 819-6405	14596 819-6405	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$25,779	Each	10%	\$23,201	Other	F1
14596 819-6408	14596 819-6408	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%	\$10,129	Other	F1
14596 819-6411	14596 819-6411	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 6	\$7,869	Each	10%	\$7,082	Other	F1
14596 819-6412	14596 819-6412	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
14596 819-6413	14596 819-6413	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
14596 819-6414	14596 819-6414	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 6 Years	\$21,005	Each	10%	\$18,905	Other	F1
14596 819-6415	14596 819-6415	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
14596 819-6417	14596 819-6417	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
14596 819-6418	14596 819-6418	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
14596 819-6419	14596 819-6419	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
14596 819-6422	14596 819-6422	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
14596 819-6424	14596 819-6424	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
14596 819-6425	14596 819-6425	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
14596 819-6429	14596 819-6429	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
14596 819-6430	14596 819-6430	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
14596 819-6431	14596 819-6431	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
14596 819-6432	14596 819-6432	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
14596 819-6433	14596 819-6433	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
14596 819-6434	14596 819-6434	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
14596 819-6438	14596 819-6438	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
14596 819-6439	14596 819-6439	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
14596 819-6441	14596 819-6441	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1
14596 819-6443	14596 819-6443	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$8,957	Each	10%	\$8,061	Other	F1
14596 819-6445	14596 819-6445	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176	Other	F1
14596 819-6446	14596 819-6446	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$7,255	Each	10%	\$6,529	Other	F1
14596 819-6448	14596 819-6448	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$6,717	Each	10%	\$6,046	Other	F1
14596 819-6449	14596 819-6449	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$11,196	Each	10%	\$10,076	Other	F1
14596 819-6450	14596 819-6450	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$13,435	Each	10%	\$12,091	Other	F1
14596 819-6451	14596 819-6451	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,837	Each	10%	\$4,353	Other	F1
14596 819-6452	14596 819-6452	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$12,091	Each	10%	\$10,882	Other	F1
14596 819-6455	14596 819-6455	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$9,673	Each	10%	\$8,706	Other	F1
14596 819-6459	14596 819-6459	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$14,510	Each	10%	\$13,059	Other	F1
14596 819-6461	14596 819-6461	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
14596 819-6462	14596 819-6462	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2	\$2,623	Each	10%	\$2,361	Other	F1
14596 819-6463	14596 819-6463	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3	\$3,934	Each	10%	\$3,541	Other	F1
14596 819-6464	14596 819-6464	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
14596 819-6465	14596 819-6465	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
14596 819-6472	14596 819-6472	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,923	Each	10%	\$1,730	Other	F1
14596 819-6473	14596 819-6473	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$2,077	Each	10%	\$1,869	Other	F1
14596 819-6474	14596 819-6474	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,038	Each	10%	\$934	Other	F1
14596 819-6475	14596 819-6475	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$519	Each	10%	\$467	Other	F1
14596 819-6476	14596 819-6476	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,403	Each	10%	\$2,163	Other	F1
14596 819-6477	14596 819-6477	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$1,970	Each	10%	\$1,773	Other	F1
14596 819-6547	14596 819-6547	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,239	Each	10%	\$2,015	Other	F1
14596 819-6553	14596 819-6553	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$423	Each	10%	\$381	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 819-6554	14596 819-6554	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$846	Each	10%	\$761	Other	F1
14596 819-6555	14596 819-6555	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,269	Each	10%	\$1,142	Other	F1
14596 819-6556	14596 819-6556	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,692	Each	10%	\$1,523	Other	F1
14596 819-6557	14596 819-6557	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,115	Each	10%	\$1,903	Other	F1
14596 819-6558	14596 819-6558	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,538	Each	10%	\$2,284	Other	F1
14596 819-6564	14596 819-6564	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,442	Each	10%	\$1,298	Other	F1
14596 819-6565	14596 819-6565	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,884	Each	10%	\$2,596	Other	F1
14596 819-6566	14596 819-6566	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,557	Each	10%	\$1,402	Other	F1
14596 819-6567	14596 819-6567	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$481	Each	10%	\$433	Other	F1
14596 819-6568	14596 819-6568	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$961	Each	10%	\$865	Other	F1
14596 819-6569	14596 819-6569	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,596	Each	10%	\$2,336	Other	F1
14596 819-6575	14596 819-6575	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$7,882	Each	10%	\$7,094	Other	F1
14596 819-6576	14596 819-6576	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$9,852	Each	10%	\$8,867	Other	F1
14596 819-6577	14596 819-6577	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$11,823	Each	10%	\$10,640	Other	F1
14596 819-6578	14596 819-6578	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$3,941	Each	10%	\$3,547	Other	F1
14596 819-6579	14596 819-6579	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1
14596 819-6580	14596 819-6580	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$3,115	Each	10%	\$2,803	Other	F1
14596 819-9909	14596 819-9909	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9910	14596 819-9910	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9911	14596 819-9911	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9912	14596 819-9912	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9913	14596 819-9913	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9914	14596 819-9914	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9915	14596 819-9915	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9916	14596 819-9916	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9917	14596 819-9917	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9918	14596 819-9918	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9919	14596 819-9919	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9920	14596 819-9920	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9921	14596 819-9921	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9922	14596 819-9922	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9923	14596 819-9923	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9924	14596 819-9924	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9925	14596 819-9925	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9926	14596 819-9926	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9927	14596 819-9927	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9928	14596 819-9928	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9929	14596 819-9929	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9930	14596 819-9930	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9931	14596 819-9931	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9932	14596 819-9932	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9933	14596 819-9933	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9934	14596 819-9934	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9935	14596 819-9935	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9936	14596 819-9936	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9937	14596 819-9937	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 819-9938	14596 819-9938	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9939	14596 819-9939	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9940	14596 819-9940	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9941	14596 819-9941	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9942	14596 819-9942	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9943	14596 819-9943	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 819-9944	14596 819-9944	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14596 821-3270	14596 821-3270	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$901	Each	10%	\$811	Other	F1
14596 821-3271	14596 821-3271	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,201	Each	10%	\$1,081	Other	F1
14596 821-3272	14596 821-3272	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,502	Each	10%	\$1,351	Other	F1
14596 821-3273	14596 821-3273	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$987	Each	10%	\$888	Other	F1
14596 821-3274	14596 821-3274	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1
14596 821-3275	14596 821-3275	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1
14596 821-3276	14596 821-3276	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1
14596 821-3277	14596 821-3277	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1
14596 821-3278	14596 821-3278	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1
14596 821-3279	14596 821-3279	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1
14596 821-3280	14596 821-3280	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1
14596 821-3281	14596 821-3281	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$1,163	Each	10%	\$1,047	Other	F1
14596 821-3282	14596 821-3282	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1
14596 821-3283	14596 821-3283	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,430	Each	10%	\$1,287	Other	F1
14596 821-3284	14596 821-3284	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,973	Each	10%	\$1,776	Other	F1
14596 821-3291	14596 821-3291	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1
14596 821-3292	14596 821-3292	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,073	Each	10%	\$965	Other	F1
14596 821-3293	14596 821-3293	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$581	Each	10%	\$523	Other	F1
14596 821-3298	14596 821-3298	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$300	Each	10%	\$270	Other	F1
14596 821-3299	14596 821-3299	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$601	Each	10%	\$541	Other	F1
14596 821-3300	14596 821-3300	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$2,145	Each	10%	\$1,931	Other	F1
14596 821-3301	14596 821-3301	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1
14596 821-3302	14596 821-3302	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,802	Each	10%	\$1,622	Other	F1
14596 821-3303	14596 821-3303	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$358	Each	10%	\$322	Other	F1
14596 821-3304	14596 821-3304	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$715	Each	10%	\$644	Other	F1
14596 821-3305	14596 821-3305	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,788	Each	10%	\$1,609	Other	F1
14596 821-3306	14596 821-3306	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1
14596 821-3307	14596 821-3307	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1
14596 821-3308	14596 821-3308	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1
14596 821-3309	14596 821-3309	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1
14596 821-3310	14596 821-3310	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1
14596 821-3311	14596 821-3311	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1
14596 821-3312	14596 821-3312	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$408	Each	10%	\$367	Other	F1
14596 821-3313	14596 821-3313	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$286	Each	10%	\$257	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 821-3314	14596 821-3314	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,274	Each	10%	\$1,146	Other	F1
14596 821-3315	14596 821-3315	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,385	Each	10%	\$1,246	Other	F1
14596 821-3316	14596 821-3316	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1
14596 821-3317	14596 821-3317	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1
14596 821-3318	14596 821-3318	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1
14596 821-3319	14596 821-3319	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1
14596 821-3320	14596 821-3320	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$343	Each	10%	\$308	Other	F1
14596 821-3321	14596 821-3321	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$375	Each	10%	\$338	Other	F1
14596 821-3322	14596 821-3322	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1
14596 821-3323	14596 821-3323	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%	\$1,038	Other	F1
14596 821-3324	14596 821-3324	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%	\$56	Other	F1
14596 821-3325	14596 821-3325	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$88	Each	10%	\$61	Other	F1
14596 821-3326	14596 821-3326	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%	\$415	Other	F1
14596 821-3327	14596 821-3327	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%	\$208	Other	F1
14596 821-3328	14596 821-3328	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%	\$103	Other	F1
14596 821-3329	14596 821-3329	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%	\$51	Other	F1
14596 821-3330	14596 821-3330	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%	\$225	Other	F1
14596 821-3331	14596 821-3331	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%	\$169	Other	F1
14596 821-3332	14596 821-3332	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%	\$245	Other	F1
14596 821-3333	14596 821-3333	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%	\$184	Other	F1
14596 825-2979	14596 825-2979	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$3,611	Each	10%	\$3,250	Other	F1
14596 825-2980	14596 825-2980	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$7,223	Each	10%	\$6,501	Other	F1
14596 825-2981	14596 825-2981	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$10,834	Each	10%	\$9,751	Other	F1
14596 825-2982	14596 825-2982	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$14,446	Each	10%	\$13,001	Other	F1
14596 825-2983	14596 825-2983	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$18,057	Each	10%	\$16,251	Other	F1
14596 825-2984	14596 825-2984	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$21,668	Each	10%	\$19,502	Other	F1
14596 825-2985	14596 825-2985	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,104	Each	10%	\$3,693	Other	F1
14596 825-2986	14596 825-2986	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,208	Each	10%	\$7,387	Other	F1
14596 825-2987	14596 825-2987	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$12,312	Each	10%	\$11,080	Other	F1
14596 825-2988	14596 825-2988	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$16,415	Each	10%	\$14,774	Other	F1
14596 825-2989	14596 825-2989	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$20,519	Each	10%	\$18,467	Other	F1
14596 825-2990	14596 825-2990	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$24,623	Each	10%	\$22,161	Other	F1
14596 825-2991	14596 825-2991	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,432	Each	10%	\$3,989	Other	F1
14596 825-2992	14596 825-2992	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,864	Each	10%	\$7,978	Other	F1
14596 825-2993	14596 825-2993	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$13,297	Each	10%	\$11,967	Other	F1
14596 825-2994	14596 825-2994	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$17,729	Each	10%	\$15,956	Other	F1
14596 825-2995	14596 825-2995	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$22,161	Each	10%	\$19,945	Other	F1
14596 825-2996	14596 825-2996	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$26,593	Each	10%	\$23,934	Other	F1
14596 825-2997	14596 825-2997	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$7,395	Each	10%	\$6,655	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	Product Category (if applicable)
14596 825-2998	14596 825-2998	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$14,790	Each	10%	\$13,311	Other	F1
14596 825-2999	14596 825-2999	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$22,185	Each	10%	\$19,966	Other	F1
14596 825-3000	14596 825-3000	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$29,580	Each	10%	\$26,622	Other	F1
14596 825-3001	14596 825-3001	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$36,975	Each	10%	\$33,277	Other	F1
14596 825-3002	14596 825-3002	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$44,370	Each	10%	\$39,933	Other	F1
14596 825-3003	14596 825-3003	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,403	Each	10%	\$7,563	Other	F1
14596 825-3004	14596 825-3004	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,807	Each	10%	\$15,126	Other	F1
14596 825-3005	14596 825-3005	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$25,210	Each	10%	\$22,689	Other	F1
14596 825-3006	14596 825-3006	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,614	Each	10%	\$30,252	Other	F1
14596 825-3007	14596 825-3007	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$42,017	Each	10%	\$37,815	Other	F1
14596 825-3008	14596 825-3008	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$50,420	Each	10%	\$45,378	Other	F1
14596 825-3009	14596 825-3009	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$9,076	Each	10%	\$8,168	Other	F1
14596 825-3010	14596 825-3010	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,151	Each	10%	\$16,336	Other	F1
14596 825-3011	14596 825-3011	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$27,227	Each	10%	\$24,504	Other	F1
14596 825-3012	14596 825-3012	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$36,303	Each	10%	\$32,672	Other	F1
14596 825-3013	14596 825-3013	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$45,378	Each	10%	\$40,840	Other	F1
14596 825-3014	14596 825-3014	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$54,454	Each	10%	\$49,009	Other	F1
14596 825-3015	14596 825-3015	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,330	Each	10%	\$7,497	Other	F1
14596 825-3016	14596 825-3016	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$16,660	Each	10%	\$14,994	Other	F1
14596 825-3017	14596 825-3017	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$24,991	Each	10%	\$22,492	Other	F1
14596 825-3018	14596 825-3018	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$33,321	Each	10%	\$29,989	Other	F1
14596 825-3019	14596 825-3019	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$41,651	Each	10%	\$37,486	Other	F1
14596 825-3020	14596 825-3020	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$49,981	Each	10%	\$44,983	Other	F1
14596 825-3021	14596 825-3021	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,466	Each	10%	\$8,520	Other	F1
14596 825-3022	14596 825-3022	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,932	Each	10%	\$17,039	Other	F1
14596 825-3023	14596 825-3023	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$28,399	Each	10%	\$25,559	Other	F1
14596 825-3024	14596 825-3024	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$37,865	Each	10%	\$34,078	Other	F1
14596 825-3025	14596 825-3025	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$47,331	Each	10%	\$42,598	Other	F1
14596 825-3026	14596 825-3026	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$56,797	Each	10%	\$51,117	Other	F1
14596 825-3027	14596 825-3027	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$10,223	Each	10%	\$9,201	Other	F1
14596 825-3028	14596 825-3028	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$20,447	Each	10%	\$18,402	Other	F1
14596 825-3029	14596 825-3029	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$30,670	Each	10%	\$27,603	Other	F1
14596 825-3030	14596 825-3030	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$40,894	Each	10%	\$36,805	Other	F1
14596 825-3031	14596 825-3031	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$51,117	Each	10%	\$46,006	Other	F1
14596 825-3032	14596 825-3032	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$61,341	Each	10%	\$55,207	Other	F1
14596 825-3039	14596 825-3039	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3040	14596 825-3040	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3041	14596 825-3041	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3042	14596 825-3042	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3043	14596 825-3043	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3044	14596 825-3044	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3045	14596 825-3045	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3046	14596 825-3046	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3047	14596 825-3047	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3048	14596 825-3048	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3049	14596 825-3049	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3050	14596 825-3050	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3051	14596 825-3051	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3052	14596 825-3052	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3053	14596 825-3053	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3054	14596 825-3054	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 825-3055	14596 825-3055	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 825-3056	14596 825-3056	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
14596 829-2700	14596 829-2700	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 1 Year	\$1,550	Each	10%	\$1,395	Other	F1
14596 829-2701	14596 829-2701	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 4 Years	\$6,200	Each	10%	\$5,580	Other	F1
14596 829-2703	14596 829-2703	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 3 Years	\$4,650	Each	10%	\$4,185	Other	F1
14596 829-2704	14596 829-2704	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 2 Years	\$3,100	Each	10%	\$2,790	Other	F1
14596 829-2711	14596 829-2711	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 5 Years	\$7,750	Each	10%	\$6,975	Other	F1
14596 829-2712	14596 829-2712	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 6 Years	\$9,300	Each	10%	\$8,370	Other	F1
14596 829-2713	14596 829-2713	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 6 Years	\$24,824	Each	10%	\$22,342	Other	F1
14596 829-2716	14596 829-2716	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Support-Maint 6 Years	\$10,837	Each	10%	\$9,753	Other	F1
14596 829-2718	14596 829-2718	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 1 Year	\$4,137	Each	10%	\$3,724	Other	F1
14596 829-2719	14596 829-2719	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 2 Years	\$8,275	Each	10%	\$7,447	Other	F1
14596 829-2721	14596 829-2721	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 3 Years	\$5,419	Each	10%	\$4,877	Other	F1
14596 829-2722	14596 829-2722	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 4 Years	\$7,225	Each	10%	\$6,502	Other	F1
14596 829-2723	14596 829-2723	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 5 Years	\$9,031	Each	10%	\$8,128	Other	F1
14596 829-2724	14596 829-2724	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 3 Years	\$12,412	Each	10%	\$11,171	Other	F1
14596 829-2725	14596 829-2725	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 4 Years	\$16,550	Each	10%	\$14,895	Other	F1
14596 829-2726	14596 829-2726	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 5 Years	\$20,687	Each	10%	\$18,618	Other	F1
14596 829-2727	14596 829-2727	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 1 Year	\$1,806	Each	10%	\$1,626	Other	F1
14596 829-2728	14596 829-2728	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 2 Years	\$3,612	Each	10%	\$3,251	Other	F1
14596 829-2729	14596 829-2729	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 1 Year	\$2,329	Each	10%	\$2,096	Other	F1
14596 829-2730	14596 829-2730	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 3 Years	\$6,986	Each	10%	\$6,287	Other	F1
14596 829-2731	14596 829-2731	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 2 Years	\$4,657	Each	10%	\$4,192	Other	F1
14596 829-2732	14596 829-2732	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 5 Years	\$11,643	Each	10%	\$10,479	Other	F1
14596 829-2733	14596 829-2733	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 4 Years	\$9,315	Each	10%	\$8,383	Other	F1
14596 829-2736	14596 829-2736	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 6 Years	\$13,972	Each	10%	\$12,575	Other	F1
14596 829-2738	14596 829-2738	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 4 Years	\$2,000	Each	10%	\$1,800	Other	F1
14596 829-2739	14596 829-2739	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 2 Years	\$1,000	Each	10%	\$900	Other	F1
14596 829-2740	14596 829-2740	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 1 Year	\$500	Each	10%	\$450	Other	F1
14596 829-2767	14596 829-2767	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 3 Years	\$1,500	Each	10%	\$1,350	Other	F1
14596 829-2768	14596 829-2768	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 6 Years	\$2,500	Each	10%	\$2,250	Other	F1
14596 829-2771	14596 829-2771	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 4 Years	\$2,999	Each	10%	\$2,699	Other	F1
14596 829-2808	14596 829-2808	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,373	Each	10%	\$1,236	Other	F1
14596 829-2810	14596 829-2810	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,030	Each	10%	\$927	Other	F1
14596 829-2811	14596 829-2811	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$2,059	Each	10%	\$1,853	Other	F1
14596 829-2812	14596 829-2812	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$343	Each	10%	\$309	Other	F1
14596 829-2813	14596 829-2813	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$686	Each	10%	\$618	Other	F1
14596 829-2814	14596 829-2814	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,716	Each	10%	\$1,544	Other	F1
14596 829-2815	14596 829-2815	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$665	Each	10%	\$598	Other	F1
14596 829-2816	14596 829-2816	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$326	Each	10%	\$294	Other	F1
14596 829-2817	14596 829-2817	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 6 Years	\$392	Each	10%	\$353	Other	F1
14596 829-2818	14596 829-2818	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 6 Years	\$1,329	Each	10%	\$1,196	Other	F1
14596 829-2819	14596 829-2819	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 2 Years	\$131	Each	10%	\$118	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	ALJP Proposed	ALJP Category	Product Category (if applicable)
				Base price from Base Price Source			Price/UoM (Calculated)	Price/UoM (Calculated)	Category (REQUIRED) use drop-down		
14596 829-2820	14596 829-2820	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 4 Years	\$886	Each	10%	\$797	Other	F1		
14596 829-2821	14596 829-2821	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 5 Years	\$1,108	Each	10%	\$997	Other	F1		
14596 829-2822	14596 829-2822	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 1 Year	\$65	Each	10%	\$59	Other	F1		
14596 829-2823	14596 829-2823	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 2 Years	\$443	Each	10%	\$399	Other	F1		
14596 829-2824	14596 829-2824	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 1 Year	\$222	Each	10%	\$199	Other	F1		
14596 829-2825	14596 829-2825	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 4 Years	\$261	Each	10%	\$235	Other	F1		
14596 829-2826	14596 829-2826	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 3 Years	\$196	Each	10%	\$176	Other	F1		
14596 829-2853	14596 829-2853	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 3 Years	\$2,364	Each	10%	\$2,128	Other	F1		
14596 829-2854	14596 829-2854	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 6 Years	\$4,728	Each	10%	\$4,256	Other	F1		
14596 829-2855	14596 829-2855	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 6 Years	\$7,586	Each	10%	\$6,827	Other	F1		
14596 829-2856	14596 829-2856	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 4 Years	\$10,425	Each	10%	\$9,382	Other	F1		
14596 829-2857	14596 829-2857	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1		
14596 829-2858	14596 829-2858	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$3,475	Each	10%	\$3,127	Other	F1		
14596 829-2859	14596 829-2859	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$5,057	Each	10%	\$4,551	Other	F1		
14596 829-2860	14596 829-2860	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1		
14596 829-2861	14596 829-2861	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$8,687	Each	10%	\$7,818	Other	F1		
14596 829-2862	14596 829-2862	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1		
14596 829-2863	14596 829-2863	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$6,321	Each	10%	\$5,689	Other	F1		
14596 829-2864	14596 829-2864	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$3,793	Each	10%	\$3,414	Other	F1		
14596 829-2865	14596 829-2865	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$5,212	Each	10%	\$4,691	Other	F1		
14596 829-2866	14596 829-2866	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support	\$1,264	Each	10%	\$1,138	Other	F1		
14596 829-2867	14596 829-2867	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$1,737	Each	10%	\$1,564	Other	F1		
14596 829-2868	14596 829-2868	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 2 Years	\$1,576	Each	10%	\$1,419	Other	F1		
14596 829-2869	14596 829-2869	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 2 Years	\$2,529	Each	10%	\$2,276	Other	F1		
14596 829-2870	14596 829-2870	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 4 Years	\$6,950	Each	10%	\$6,255	Other	F1		
14596 829-2905	14596 829-2905	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$4,268	Each	10%	\$3,841	Other	F1		
14596 829-2906	14596 829-2906	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 2 Years	\$8,536	Each	10%	\$7,682	Other	F1		
14596 829-2907	14596 829-2907	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$12,804	Each	10%	\$11,524	Other	F1		
14596 829-2908	14596 829-2908	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$17,072	Each	10%	\$15,365	Other	F1		
14596 829-2909	14596 829-2909	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$21,340	Each	10%	\$19,206	Other	F1		
14596 829-2910	14596 829-2910	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$25,608	Each	10%	\$23,047	Other	F1		
14596 829-2911	14596 829-2911	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1		
14596 829-2912	14596 829-2912	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1		
14596 829-2913	14596 829-2913	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1		
14596 829-2914	14596 829-2914	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1		
14596 829-2915	14596 829-2915	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1		
14596 829-2916	14596 829-2916	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$52,437	Each	10%	\$47,193	Other	F1		
14596 829-2917	14596 829-2917	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1		
14596 829-2918	14596 829-2918	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 2 Years	\$19,690	Each	10%	\$17,721	Other	F1		
14596 829-2919	14596 829-2919	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$29,534	Each	10%	\$26,581	Other	F1		
14596 829-2920	14596 829-2920	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$39,379	Each	10%	\$35,441	Other	F1		
14596 829-2921	14596 829-2921	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$49,224	Each	10%	\$44,302	Other	F1		
14596 829-2922	14596 829-2922	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$59,069	Each	10%	\$53,162	Other	F1		
14596 829-2923	14596 829-2923	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	(REQUIRED) use drop-down	(if applicable)
14596 829-2924	14596 829-2924	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 829-2925	14596 829-2925	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 829-2926	14596 829-2926	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 829-2927	14596 829-2927	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 829-2928	14596 829-2928	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 829-2959	14596 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$1,625	Each	10%	\$1,462	Other	F1
14596 829-2960	14596 829-2960	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$3,250	Each	10%	\$2,925	Other	F1
14596 829-2961	14596 829-2961	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
14596 829-2962	14596 829-2962	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$6,093	Each	10%	\$5,484	Other	F1
14596 829-2963	14596 829-2963	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1
14596 829-2964	14596 829-2964	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other	F1
14596 829-2965	14596 829-2965	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$14,623	Each	10%	\$13,161	Other	F1
14596 829-2966	14596 829-2966	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$10,155	Each	10%	\$9,140	Other	F1
14596 829-2967	14596 829-2967	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1
14596 829-2968	14596 829-2968	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$4,468	Each	10%	\$4,021	Other	F1
14596 829-2969	14596 829-2969	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$6,499	Each	10%	\$5,849	Other	F1
14596 829-2970	14596 829-2970	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1
14596 829-2971	14596 829-2971	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1
14596 829-2972	14596 829-2972	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$2,234	Each	10%	\$2,011	Other	F1
14596 829-2973	14596 829-2973	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,062	Each	10%	\$3,656	Other	F1
14596 829-2974	14596 829-2974	HyperConverged Infra	Maintenance 2 Years	\$2,031	Each	10%	\$1,828	Other	F1
14596 829-2975	14596 829-2975	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$8,936	Each	10%	\$8,043	Other	F1
14596 829-2976	14596 829-2976	HyperConverged Infra	Maintenance 4 Years	\$6,702	Each	10%	\$6,032	Other	F1
14596 829-2977	14596 829-2977	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$13,405	Each	10%	\$12,064	Other	F1
14596 829-2978	14596 829-2978	HyperConverged Infra	Maintenance 6 Years	\$2,437	Each	10%	\$2,193	Other	F1
14596 829-2979	14596 829-2979	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$11,171	Each	10%	\$10,053	Other	F1
14596 829-2980	14596 829-2980	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
14596 829-2981	14596 829-2981	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1
14596 829-2982	14596 829-2982	HyperConverged Infra	Maintenance 4 Years	\$12,186	Each	10%	\$10,967	Other	F1
14596 829-2983	14596 829-2983	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14596 829-2984	14596 829-2984	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2985	14596 829-2985	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2986	14596 829-2986	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2987	14596 829-2987	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2988	14596 829-2988	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2989	14596 829-2989	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2990	14596 829-2990	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2991	14596 829-2991	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2992	14596 829-2992	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2993	14596 829-2993	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14596 829-2994	14596 829-2994	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14596 838-8338	14596 838-8338	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
14596 838-8339	14596 838-8339	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
14596 838-8340	14596 838-8340	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
14596 838-8341	14596 838-8341	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
14596 838-8342	14596 838-8342	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
14596 838-8343	14596 838-8343	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$898	Each	10%	\$808	Other	F1
14596 838-8344	14596 838-8344	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
14596 838-8345	14596 838-8345	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
14596 838-8346	14596 838-8346	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
14596 838-8347	14596 838-8347	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
14596 838-8348	14596 838-8348	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
14596 838-8349	14596 838-8349	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,020	Each	10%	\$918	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 838-8350	14596 838-8350	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
14596 838-8351	14596 838-8351	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
14596 838-8352	14596 838-8352	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
14596 838-8353	14596 838-8353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
14596 838-8354	14596 838-8354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
14596 838-8355	14596 838-8355	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,102	Each	10%	\$991	Other	F1
14596 838-8356	14596 838-8356	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 838-8357	14596 838-8357	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 838-8358	14596 838-8358	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 838-8359	14596 838-8359	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 838-8360	14596 838-8360	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 838-8361	14596 838-8361	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 838-8372	14596 838-8372	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$177	Each	10%	\$159	Other	F1
14596 838-8373	14596 838-8373	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$354	Each	10%	\$318	Other	F1
14596 838-8374	14596 838-8374	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$530	Each	10%	\$477	Other	F1
14596 838-8375	14596 838-8375	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$707	Each	10%	\$636	Other	F1
14596 838-8376	14596 838-8376	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$884	Each	10%	\$796	Other	F1
14596 838-8377	14596 838-8377	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$1,061	Each	10%	\$955	Other	F1
14596 838-8378	14596 838-8378	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 838-8379	14596 838-8379	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14596 839-3656	14596 839-3656	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T1	\$5,434	Each	10%	\$4,890	Other	F1
14596 839-3657	14596 839-3657	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T1	\$5,434	Each	10%	\$4,890	Other	F1
14596 839-3660	14596 839-3660	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T1	\$6,339	Each	10%	\$5,705	Other	F1
14596 839-3661	14596 839-3661	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T1	\$6,339	Each	10%	\$5,705	Other	F1
14596 839-3674	14596 839-3674	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T1	\$4,528	Each	10%	\$4,075	Other	F1
14596 839-3675	14596 839-3675	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T1	\$4,528	Each	10%	\$4,075	Other	F1
14596 839-3688	14596 839-3688	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T1	\$5,887	Each	10%	\$5,298	Other	F1
14596 839-3689	14596 839-3689	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T1	\$5,887	Each	10%	\$5,298	Other	F1
14596 839-3712	14596 839-3712	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T2	\$2,978	Each	10%	\$2,680	Other	F1
14596 839-3713	14596 839-3713	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T2	\$2,978	Each	10%	\$2,680	Other	F1
14596 839-3716	14596 839-3716	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T2	\$3,474	Each	10%	\$3,126	Other	F1
14596 839-3717	14596 839-3717	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T2	\$3,474	Each	10%	\$3,126	Other	F1
14596 839-3730	14596 839-3730	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T2	\$2,481	Each	10%	\$2,233	Other	F1
14596 839-3731	14596 839-3731	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T2	\$2,481	Each	10%	\$2,233	Other	F1
14596 839-3744	14596 839-3744	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T2	\$3,226	Each	10%	\$2,903	Other	F1
14596 839-3745	14596 839-3745	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T2	\$3,226	Each	10%	\$2,903	Other	F1
14596 839-3768	14596 839-3768	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T3	\$2,035	Each	10%	\$1,831	Other	F1
14596 839-3769	14596 839-3769	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T3	\$2,035	Each	10%	\$1,831	Other	F1
14596 839-3772	14596 839-3772	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T3	\$2,374	Each	10%	\$2,136	Other	F1
14596 839-3773	14596 839-3773	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T3	\$2,374	Each	10%	\$2,136	Other	F1
14596 839-3786	14596 839-3786	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T3	\$1,695	Each	10%	\$1,526	Other	F1
14596 839-3787	14596 839-3787	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T3	\$1,695	Each	10%	\$1,526	Other	F1
14596 839-3800	14596 839-3800	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T3	\$2,204	Each	10%	\$1,984	Other	F1
14596 839-3801	14596 839-3801	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T3	\$2,204	Each	10%	\$1,984	Other	F1
14596 839-4879	14596 839-4879	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
14596 839-4880	14596 839-4880	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
14596 839-4881	14596 839-4881	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
14596 839-4882	14596 839-4882	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$945	Each	10%	\$851	Other	F1
14596 839-4883	14596 839-4883	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,067	Each	10%	\$5,460	Other	F1
14596 839-4884	14596 839-4884	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$6,253	Each	10%	\$5,628	Other	F1
14596 839-4885	14596 839-4885	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
14596 839-4886	14596 839-4886	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
14596 839-4887	14596 839-4887	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,780	Each	10%	\$3,402	Other	F1
14596 839-4888	14596 839-4888	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$2,084	Each	10%	\$1,876	Other	F1
14596 839-4889	14596 839-4889	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$659	Each	10%	\$593	Other	F1
14596 839-4890	14596 839-4890	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
14596 839-4891	14596 839-4891	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$9,100	Each	10%	\$8,190	Other	F1
14596 839-4892	14596 839-4892	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,285	Each	10%	\$4,757	Other	F1
14596 839-4893	14596 839-4893	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$5,811	Each	10%	\$5,230	Other	F1
14596 839-4894	14596 839-4894	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,928	Each	10%	\$7,135	Other	F1
14596 839-4895	14596 839-4895	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
14596 839-4896	14596 839-4896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$5,671	Each	10%	\$5,104	Other	F1
14596 839-4897	14596 839-4897	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,342	Each	10%	\$5,708	Other	F1
14596 839-4898	14596 839-4898	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,716	Each	10%	\$7,844	Other	F1
14596 839-4899	14596 839-4899	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,940	Each	10%	\$4,446	Other	F1
14596 839-4900	14596 839-4900	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$10,421	Each	10%	\$9,379	Other	F1
14596 839-4901	14596 839-4901	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,952	Each	10%	\$3,557	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14596 839-4902	14596 839-4902	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,228	Each	10%		\$3,805	Other	F1
14596 839-4903	14596 839-4903	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%		\$4,757	Other	F1
14596 839-4904	14596 839-4904	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%		\$4,253	Other	F1
14596 839-4905	14596 839-4905	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%		\$6,825	Other	F1
14596 839-4906	14596 839-4906	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%		\$1,186	Other	F1
14596 839-4907	14596 839-4907	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%		\$951	Other	F1
14596 839-4908	14596 839-4908	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%		\$2,615	Other	F1
14596 839-4909	14596 839-4909	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%		\$6,537	Other	F1
14596 839-4910	14596 839-4910	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%		\$3,705	Other	F1
14596 839-4911	14596 839-4911	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,895	Each	10%		\$9,806	Other	F1
14596 839-4912	14596 839-4912	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%		\$2,730	Other	F1
14596 839-4913	14596 839-4913	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%		\$3,752	Other	F1
14596 839-4914	14596 839-4914	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%		\$2,371	Other	F1
14596 839-4915	14596 839-4915	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%		\$2,223	Other	F1
14596 839-4916	14596 839-4916	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%		\$2,378	Other	F1
14596 839-4917	14596 839-4917	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%		\$1,634	Other	F1
14596 839-4918	14596 839-4918	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%		\$4,095	Other	F1
14596 839-4919	14596 839-4919	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%		\$1,779	Other	F1
14596 839-4920	14596 839-4920	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%		\$7,503	Other	F1
14596 839-4921	14596 839-4921	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%		\$1,903	Other	F1
14596 839-4922	14596 839-4922	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%		\$1,701	Other	F1
14596 839-4923	14596 839-4923	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%		\$2,964	Other	F1
14596 839-4924	14596 839-4924	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%		\$2,964	Other	F1
14596 839-4925	14596 839-4925	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%		\$5,946	Other	F1
14596 839-4926	14596 839-4926	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%		\$3,922	Other	F1
14596 839-4927	14596 839-4927	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%		\$1,482	Other	F1
14596 839-4928	14596 839-4928	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%		\$1,365	Other	F1
14596 839-4929	14596 839-4929	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%		\$2,854	Other	F1
14596 839-4930	14596 839-4930	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%		\$1,307	Other	F1
14596 839-4931	14596 839-4931	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$12,506	Each	10%		\$11,255	Other	F1
14596 839-4932	14596 839-4932	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%		\$6,537	Other	F1
14596 839-4975	14596 839-4975	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%		\$3,899	Other	F1
14596 839-4976	14596 839-4976	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%		\$3,119	Other	F1
14596 839-4977	14596 839-4977	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$8,342	Each	10%		\$7,508	Other	F1
14596 839-4978	14596 839-4978	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%		\$8,598	Other	F1
14596 839-4979	14596 839-4979	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%		\$1,559	Other	F1
14596 839-4980	14596 839-4980	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%		\$5,159	Other	F1
14596 839-4981	14596 839-4981	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%		\$2,503	Other	F1
14596 839-4982	14596 839-4982	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%		\$780	Other	F1
14596 839-4983	14596 839-4983	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%		\$6,878	Other	F1
14596 839-4984	14596 839-4984	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,198	Each	10%		\$4,678	Other	F1
14596 839-4985	14596 839-4985	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%		\$6,256	Other	F1
14596 839-4986	14596 839-4986	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%		\$1,251	Other	F1
14596 839-4987	14596 839-4987	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%		\$3,439	Other	F1
14596 839-4988	14596 839-4988	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%		\$3,754	Other	F1
14596 839-4989	14596 839-4989	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%		\$1,720	Other	F1
14596 839-4990	14596 839-4990	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%		\$2,339	Other	F1
14596 839-4991	14596 839-4991	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%		\$5,005	Other	F1
14596 839-4992	14596 839-4992	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$11,464	Each	10%		\$10,317	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 839-5017	14596 839-5017	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
14596 839-5018	14596 839-5018	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1
14596 839-5019	14596 839-5019	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1
14596 839-5020	14596 839-5020	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1
14596 839-5021	14596 839-5021	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
14596 839-5022	14596 839-5022	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1
14596 839-5023	14596 839-5023	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$16,086	Each	10%	\$14,477	Other	F1
14596 839-5024	14596 839-5024	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1
14596 839-5025	14596 839-5025	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,211	Each	10%	\$10,090	Other	F1
14596 839-5026	14596 839-5026	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
14596 839-5027	14596 839-5027	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
14596 839-5028	14596 839-5028	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,014	Each	10%	\$12,613	Other	F1
14596 839-5029	14596 839-5029	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
14596 839-5030	14596 839-5030	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1
14596 839-5031	14596 839-5031	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
14596 839-5032	14596 839-5032	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
14596 839-5033	14596 839-5033	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
14596 839-5034	14596 839-5034	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
14596 839-5035	14596 839-5035	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1
14596 839-5036	14596 839-5036	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1
14596 839-5037	14596 839-5037	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,745	Each	10%	\$13,271	Other	F1
14596 839-5038	14596 839-5038	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
14596 839-5039	14596 839-5039	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1
14596 839-5040	14596 839-5040	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1
14596 839-5385	14596 839-5385	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T1	\$4,314	Each	10%	\$3,883	Other	F1
14596 839-5386	14596 839-5386	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T1	\$4,314	Each	10%	\$3,883	Other	F1
14596 839-5387	14596 839-5387	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T2	\$2,573	Each	10%	\$2,316	Other	F1
14596 839-5388	14596 839-5388	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T2	\$2,573	Each	10%	\$2,316	Other	F1
14596 839-5389	14596 839-5389	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T3	\$1,858	Each	10%	\$1,672	Other	F1
14596 839-5390	14596 839-5390	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T3	\$1,858	Each	10%	\$1,672	Other	F1
14596 839-5457	14596 839-5457	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T1	\$5,393	Each	10%	\$4,854	Other	F1
14596 839-5458	14596 839-5458	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T1	\$5,393	Each	10%	\$4,854	Other	F1
14596 839-5459	14596 839-5459	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T2	\$3,217	Each	10%	\$2,895	Other	F1
14596 839-5460	14596 839-5460	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T2	\$3,217	Each	10%	\$2,895	Other	F1
14596 839-5461	14596 839-5461	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T3	\$1,548	Each	10%	\$1,393	Other	F1
14596 839-5462	14596 839-5462	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T3	\$1,548	Each	10%	\$1,393	Other	F1
14596 839-5529	14596 839-5529	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T1	\$5,932	Each	10%	\$5,339	Other	F1
14596 839-5530	14596 839-5530	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T1	\$5,932	Each	10%	\$5,339	Other	F1
14596 839-5531	14596 839-5531	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T2	\$3,538	Each	10%	\$3,185	Other	F1
14596 839-5532	14596 839-5532	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T2	\$3,538	Each	10%	\$3,185	Other	F1
14596 839-5533	14596 839-5533	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T3	\$2,555	Each	10%	\$2,299	Other	F1
14596 839-5534	14596 839-5534	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T3	\$2,555	Each	10%	\$2,299	Other	F1
14596 839-5601	14596 839-5601	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T1	\$6,472	Each	10%	\$5,825	Other	F1
14596 839-5602	14596 839-5602	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T1	\$6,472	Each	10%	\$5,825	Other	F1
14596 839-5603	14596 839-5603	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T2	\$3,860	Each	10%	\$3,474	Other	F1
14596 839-5604	14596 839-5604	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T2	\$3,860	Each	10%	\$3,474	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 839-5605	14596 839-5605	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T3	\$2,787	Each	10%	\$2,508	Other	F1
14596 839-5606	14596 839-5606	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T3	\$2,787	Each	10%	\$2,508	Other	F1
14596 841-1922	14596 841-1922	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T1	\$5,376	Each	10%	\$4,839	Other	F1
14596 841-1923	14596 841-1923	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T1	\$5,376	Each	10%	\$4,839	Other	F1
14596 841-1924	14596 841-1924	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T2	\$3,082	Each	10%	\$2,774	Other	F1
14596 841-1925	14596 841-1925	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T2	\$3,082	Each	10%	\$2,774	Other	F1
14596 841-1926	14596 841-1926	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T3	\$2,414	Each	10%	\$2,173	Other	F1
14596 841-1927	14596 841-1927	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T3	\$2,414	Each	10%	\$2,173	Other	F1
14596 841-1994	14596 841-1994	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T1	\$6,452	Each	10%	\$5,807	Other	F1
14596 841-1995	14596 841-1995	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T1	\$6,452	Each	10%	\$5,807	Other	F1
14596 841-1996	14596 841-1996	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T2	\$3,699	Each	10%	\$3,329	Other	F1
14596 841-1997	14596 841-1997	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T2	\$3,699	Each	10%	\$3,329	Other	F1
14596 841-1998	14596 841-1998	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T3	\$2,897	Each	10%	\$2,607	Other	F1
14596 841-1999	14596 841-1999	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T3	\$2,897	Each	10%	\$2,607	Other	F1
14596 841-2066	14596 841-2066	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T1	\$6,685	Each	10%	\$6,017	Other	F1
14596 841-2067	14596 841-2067	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T1	\$6,685	Each	10%	\$6,017	Other	F1
14596 841-2068	14596 841-2068	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T2	\$3,833	Each	10%	\$3,449	Other	F1
14596 841-2069	14596 841-2069	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T2	\$3,833	Each	10%	\$3,449	Other	F1
14596 841-2070	14596 841-2070	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T3	\$3,002	Each	10%	\$2,702	Other	F1
14596 841-2071	14596 841-2071	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T3	\$3,002	Each	10%	\$2,702	Other	F1
14596 841-2138	14596 841-2138	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T1	\$7,200	Each	10%	\$6,480	Other	F1
14596 841-2139	14596 841-2139	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T1	\$7,200	Each	10%	\$6,480	Other	F1
14596 841-2140	14596 841-2140	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T2	\$4,128	Each	10%	\$3,715	Other	F1
14596 841-2141	14596 841-2141	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T2	\$4,128	Each	10%	\$3,715	Other	F1
14596 841-2142	14596 841-2142	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T3	\$3,233	Each	10%	\$2,909	Other	F1
14596 841-2143	14596 841-2143	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T3	\$3,233	Each	10%	\$2,909	Other	F1
14596 841-2210	14596 841-2210	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T3	\$5,715	Each	10%	\$5,144	Other	F1
14596 841-2211	14596 841-2211	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T2	\$10,316	Each	10%	\$9,284	Other	F1
14596 841-2212	14596 841-2212	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,980	Each	10%	\$16,182	Other	F1
14596 841-2213	14596 841-2213	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$5,715	Each	10%	\$5,144	Other	F1
14596 841-2214	14596 841-2214	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,980	Each	10%	\$16,182	Other	F1
14596 841-2215	14596 841-2215	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T2	\$10,316	Each	10%	\$9,284	Other	F1
14596 841-2246	14596 841-2246	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T2	\$8,601	Each	10%	\$7,741	Other	F1
14596 841-2247	14596 841-2247	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T3	\$4,765	Each	10%	\$4,289	Other	F1
14596 841-2248	14596 841-2248	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T1	\$14,987	Each	10%	\$13,488	Other	F1
14596 841-2249	14596 841-2249	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T1	\$14,987	Each	10%	\$13,488	Other	F1
14596 841-2250	14596 841-2250	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T2	\$8,601	Each	10%	\$7,741	Other	F1
14596 841-2251	14596 841-2251	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T3	\$4,765	Each	10%	\$4,289	Other	F1
14596 841-3315	14596 841-3315	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T1	\$6,343	Each	10%	\$5,708	Other	F1
14596 841-3316	14596 841-3316	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T1	\$6,343	Each	10%	\$5,708	Other	F1
14596 841-3319	14596 841-3319	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T1	\$7,280	Each	10%	\$6,552	Other	F1
14596 841-3320	14596 841-3320	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T1	\$7,280	Each	10%	\$6,552	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 841-3333	14596 841-3333	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T1	\$5,074	Each	10%	\$4,567	Other	F1
14596 841-3334	14596 841-3334	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T1	\$5,074	Each	10%	\$4,567	Other	F1
14596 841-3347	14596 841-3347	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T1	\$6,674	Each	10%	\$6,006	Other	F1
14596 841-3348	14596 841-3348	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T1	\$6,674	Each	10%	\$6,006	Other	F1
14596 841-3371	14596 841-3371	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T2	\$4,324	Each	10%	\$3,892	Other	F1
14596 841-3372	14596 841-3372	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T2	\$4,324	Each	10%	\$3,892	Other	F1
14596 841-3375	14596 841-3375	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T2	\$4,964	Each	10%	\$4,467	Other	F1
14596 841-3376	14596 841-3376	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T2	\$4,964	Each	10%	\$4,467	Other	F1
14596 841-3389	14596 841-3389	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T2	\$3,460	Each	10%	\$3,114	Other	F1
14596 841-3390	14596 841-3390	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T2	\$3,460	Each	10%	\$3,114	Other	F1
14596 841-3403	14596 841-3403	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T2	\$4,550	Each	10%	\$4,095	Other	F1
14596 841-3404	14596 841-3404	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T2	\$4,550	Each	10%	\$4,095	Other	F1
14596 841-3427	14596 841-3427	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T3	\$3,311	Each	10%	\$2,980	Other	F1
14596 841-3428	14596 841-3428	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance T3	\$3,311	Each	10%	\$2,980	Other	F1
14596 841-3431	14596 841-3431	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T3	\$3,801	Each	10%	\$3,421	Other	F1
14596 841-3432	14596 841-3432	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance T3	\$3,801	Each	10%	\$3,421	Other	F1
14596 841-3445	14596 841-3445	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T3	\$2,649	Each	10%	\$2,384	Other	F1
14596 841-3446	14596 841-3446	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance T3	\$2,649	Each	10%	\$2,384	Other	F1
14596 841-3459	14596 841-3459	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T3	\$3,484	Each	10%	\$3,136	Other	F1
14596 841-3460	14596 841-3460	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance T3	\$3,484	Each	10%	\$3,136	Other	F1
14596 841-3581	14596 841-3581	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T2	\$8,601	Each	10%	\$7,741	Other	F1
14596 841-3582	14596 841-3582	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T1	\$14,987	Each	10%	\$13,488	Other	F1
14596 841-3583	14596 841-3583	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T2	\$8,601	Each	10%	\$7,741	Other	F1
14596 841-3584	14596 841-3584	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T3	\$4,765	Each	10%	\$4,289	Other	F1
14596 841-3585	14596 841-3585	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T1	\$14,987	Each	10%	\$13,488	Other	F1
14596 841-3586	14596 841-3586	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T3	\$4,765	Each	10%	\$4,289	Other	F1
14596 841-3617	14596 841-3617	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,980	Each	10%	\$16,182	Other	F1
14596 841-3618	14596 841-3618	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$10,316	Each	10%	\$9,284	Other	F1
14596 841-3619	14596 841-3619	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,980	Each	10%	\$16,182	Other	F1
14596 841-3620	14596 841-3620	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T2	\$10,316	Each	10%	\$9,284	Other	F1
14596 841-3621	14596 841-3621	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T2	\$5,715	Each	10%	\$5,144	Other	F1
14596 841-3622	14596 841-3622	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T2	\$5,715	Each	10%	\$5,144	Other	F1
14596 841-4527	14596 841-4527	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T3	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4528	14596 841-4528	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T3	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4529	14596 841-4529	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T1	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4530	14596 841-4530	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T2	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4531	14596 841-4531	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T2	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4532	14596 841-4532	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T1	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4563	14596 841-4563	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4564	14596 841-4564	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T3	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4565	14596 841-4565	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4566	14596 841-4566	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4567	14596 841-4567	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4568	14596 841-4568	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4887	14596 841-4887	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T3	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4888	14596 841-4888	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T2	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4889	14596 841-4889	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T1	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4890	14596 841-4890	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T1	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4891	14596 841-4891	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T2	\$14,514	Each	10%	\$13,063	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	
14596 841-4892	14596 841-4892	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance T3	\$14,514	Each	10%	\$13,063	Other	F1
14596 841-4923	14596 841-4923	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4924	14596 841-4924	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4925	14596 841-4925	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4926	14596 841-4926	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4927	14596 841-4927	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 841-4928	14596 841-4928	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance T1	\$17,412	Each	10%	\$15,671	Other	F1
14596 843-2460	14596 843-2460	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,247	Each	10%	\$1,123	Other	F1
14596 843-2461	14596 843-2461	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%	\$2,245	Other	F1
14596 843-2462	14596 843-2462	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%	\$3,368	Other	F1
14596 843-2463	14596 843-2463	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,990	Each	10%	\$4,491	Other	F1
14596 843-2464	14596 843-2464	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,237	Each	10%	\$5,613	Other	F1
14596 843-2465	14596 843-2465	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,484	Each	10%	\$6,736	Other	F1
14596 843-2466	14596 843-2466	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1
14596 843-2467	14596 843-2467	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
14596 843-2468	14596 843-2468	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1
14596 843-2469	14596 843-2469	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1
14596 843-2470	14596 843-2470	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1
14596 843-2471	14596 843-2471	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,505	Each	10%	\$7,655	Other	F1
14596 843-2472	14596 843-2472	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,531	Each	10%	\$1,378	Other	F1
14596 843-2473	14596 843-2473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1
14596 843-2474	14596 843-2474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,593	Each	10%	\$4,133	Other	F1
14596 843-2475	14596 843-2475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,124	Each	10%	\$5,511	Other	F1
14596 843-2476	14596 843-2476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,655	Each	10%	\$6,889	Other	F1
14596 843-2477	14596 843-2477	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$9,185	Each	10%	\$8,267	Other	F1
14596 843-2478	14596 843-2478	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$1,474	Each	10%	\$1,327	Other	F1
14596 843-2479	14596 843-2479	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$2,948	Each	10%	\$2,654	Other	F1
14596 843-2480	14596 843-2480	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$4,423	Each	10%	\$3,980	Other	F1
14596 843-2481	14596 843-2481	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$5,897	Each	10%	\$5,307	Other	F1
14596 843-2482	14596 843-2482	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$7,371	Each	10%	\$6,634	Other	F1
14596 843-2483	14596 843-2483	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$8,845	Each	10%	\$7,961	Other	F1
14596 843-2484	14596 843-2484	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%	\$1,734	Other	F1
14596 843-2485	14596 843-2485	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%	\$3,469	Other	F1
14596 843-2486	14596 843-2486	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$5,782	Each	10%	\$5,203	Other	F1
14596 843-2487	14596 843-2487	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,709	Each	10%	\$6,938	Other	F1
14596 843-2488	14596 843-2488	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,636	Each	10%	\$8,672	Other	F1
14596 843-2489	14596 843-2489	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$11,563	Each	10%	\$10,407	Other	F1
14596 843-2490	14596 843-2490	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1
14596 843-2491	14596 843-2491	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1
14596 843-2492	14596 843-2492	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1
14596 843-2493	14596 843-2493	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1
14596 843-2494	14596 843-2494	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1
14596 843-2495	14596 843-2495	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,140	Each	10%	\$11,826	Other	F1
14596 843-2496	14596 843-2496	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$2,365	Each	10%	\$2,129	Other	F1
14596 843-2497	14596 843-2497	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$4,730	Each	10%	\$4,257	Other	F1
14596 843-2498	14596 843-2498	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,096	Each	10%	\$6,386	Other	F1
14596 843-2499	14596 843-2499	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,461	Each	10%	\$8,515	Other	F1
14596 843-2500	14596 843-2500	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$11,826	Each	10%	\$10,643	Other	F1
14596 843-2501	14596 843-2501	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$14,191	Each	10%	\$12,772	Other	F1
14596 843-2502	14596 843-2502	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1
14596 843-2503	14596 843-2503	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%	\$4,100	Other	F1
14596 843-2504	14596 843-2504	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1
14596 843-2505	14596 843-2505	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%	\$8,199	Other	F1
14596 843-2506	14596 843-2506	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%	\$10,249	Other	F1
14596 843-2507	14596 843-2507	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,666	Each	10%	\$12,299	Other	F1
14596 843-2508	14596 843-2508	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14596 843-2509	14596 843-2509	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1
14596 843-2510	14596 843-2510	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1
14596 843-2511	14596 843-2511	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1
14596 843-2512	14596 843-2512	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1
14596 843-2513	14596 843-2513	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other	F1
14596 843-2514	14596 843-2514	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1
14596 843-2515	14596 843-2515	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1
14596 843-2516	14596 843-2516	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1
14596 843-2517	14596 843-2517	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
14596 843-2518	14596 843-2518	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
14596 843-2519	14596 843-2519	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other	F1
14596 843-2520	14596 843-2520	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1
14596 843-2521	14596 843-2521	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
14596 843-2522	14596 843-2522	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
14596 843-2523	14596 843-2523	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
14596 843-2524	14596 843-2524	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
14596 843-2525	14596 843-2525	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other	F1
14596 843-2526	14596 843-2526	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
14596 843-2527	14596 843-2527	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
14596 843-2528	14596 843-2528	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
14596 843-2529	14596 843-2529	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
14596 843-2530	14596 843-2530	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
14596 843-2531	14596 843-2531	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other	F1
14596 843-2532	14596 843-2532	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
14596 843-2533	14596 843-2533	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
14596 843-2534	14596 843-2534	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
14596 843-2535	14596 843-2535	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
14596 843-2536	14596 843-2536	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
14596 843-2537	14596 843-2537	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other	F1
14596 843-2538	14596 843-2538	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
14596 843-2539	14596 843-2539	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
14596 843-2540	14596 843-2540	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
14596 843-2541	14596 843-2541	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
14596 843-2542	14596 843-2542	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
14596 843-2543	14596 843-2543	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other	F1
14596 843-2544	14596 843-2544	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
14596 843-2545	14596 843-2545	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
14596 843-2546	14596 843-2546	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
14596 843-2547	14596 843-2547	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
14596 843-2548	14596 843-2548	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
14596 843-2549	14596 843-2549	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other	F1
14596 843-2550	14596 843-2550	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
14596 843-2551	14596 843-2551	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
14596 843-2552	14596 843-2552	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
14596 843-2553	14596 843-2553	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
14596 843-2554	14596 843-2554	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1			
14596 843-2555	14596 843-2555	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,108	Each	10%	\$18,098	Other	F1			
14596 843-2556	14596 843-2556	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1			
14596 843-2557	14596 843-2557	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1			
14596 843-2558	14596 843-2558	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1			
14596 843-2559	14596 843-2559	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1			
14596 843-2560	14596 843-2560	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1			
14596 843-2561	14596 843-2561	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,975	Each	10%	\$18,877	Other	F1			
14596 843-2562	14596 843-2562	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1			
14596 843-2563	14596 843-2563	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1			
14596 843-2564	14596 843-2564	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1			
14596 843-2565	14596 843-2565	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1			
14596 843-2566	14596 843-2566	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1			
14596 843-2567	14596 843-2567	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$23,835	Each	10%	\$21,452	Other	F1			
14596 843-2568	14596 843-2568	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1			
14596 843-2569	14596 843-2569	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1			
14596 843-2570	14596 843-2570	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1			
14596 843-2571	14596 843-2571	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1			
14596 843-2572	14596 843-2572	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1			
14596 843-2573	14596 843-2573	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$25,742	Each	10%	\$23,168	Other	F1			
14596 843-2574	14596 843-2574	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1			
14596 843-2575	14596 843-2575	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1			
14596 843-2576	14596 843-2576	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1			
14596 843-2577	14596 843-2577	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1			
14596 843-2578	14596 843-2578	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1			
14596 843-2579	14596 843-2579	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$24,788	Each	10%	\$22,310	Other	F1			
14596 843-2700	14596 843-2700	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2701	14596 843-2701	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2702	14596 843-2702	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2703	14596 843-2703	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2704	14596 843-2704	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2705	14596 843-2705	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2706	14596 843-2706	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2707	14596 843-2707	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2708	14596 843-2708	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2709	14596 843-2709	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2710	14596 843-2710	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2711	14596 843-2711	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2712	14596 843-2712	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2713	14596 843-2713	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2714	14596 843-2714	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2715	14596 843-2715	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2716	14596 843-2716	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2717	14596 843-2717	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2718	14596 843-2718	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2719	14596 843-2719	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2720	14596 843-2720	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2721	14596 843-2721	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2722	14596 843-2722	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2723	14596 843-2723	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2724	14596 843-2724	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2725	14596 843-2725	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2726	14596 843-2726	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2727	14596 843-2727	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2728	14596 843-2728	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2729	14596 843-2729	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2730	14596 843-2730	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2731	14596 843-2731	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2740	14596 843-2740	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2741	14596 843-2741	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2742	14596 843-2742	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2743	14596 843-2743	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2744	14596 843-2744	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2745	14596 843-2745	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			
14596 843-2746	14596 843-2746	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1			

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)		
14596 843-2747	14596 843-2747	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	\$0	Other	F1
14596 843-9322	14596 843-9322	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	\$589	Other	F1
14596 843-9323	14596 843-9323	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	\$589	Other	F1
14596 843-9353	14596 843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	\$263	Other	F1
14596 843-9354	14596 843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	\$263	Other	F1
14596 843-9362	14596 843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	\$196	Other	F1
14596 843-9363	14596 843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	\$196	Other	F1
14596 844-4316	14596 844-4316	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	\$0	Other	F1
14596 844-4317	14596 844-4317	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	\$0	Other	F1
14596 844-4318	14596 844-4318	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	\$0	Other	F1
14596 844-4319	14596 844-4319	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	\$0	Other	F1
14596 844-4320	14596 844-4320	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	\$0	Other	F1
14596 844-4321	14596 844-4321	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	\$0	Other	F1
14596 844-4322	14596 844-4322	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	\$0	Other	F1
14596 844-4323	14596 844-4323	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	\$0	Other	F1
14596 844-7604	14596 844-7604	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	\$89,999	Other	F1
14596 844-7605	14596 844-7605	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	\$89,999	Other	F1
14596 844-7606	14596 844-7606	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	\$89,999	Other	F1
14596 844-7607	14596 844-7607	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	\$89,999	Other	F1
14596 847-7649	14596 847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	\$800	Other	F1
14596 847-7650	14596 847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	\$800	Other	F1
14596 847-7680	14596 847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	\$420	Other	F1
14596 847-7681	14596 847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	\$420	Other	F1
14596 847-7689	14596 847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	\$314	Other	F1
14596 847-7690	14596 847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	\$314	Other	F1
14596 926-0476	14596 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	\$179	Other	F1
14597 819-0519	14597 819-0519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	\$2,700	Other	F1
14597 819-0520	14597 819-0520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	\$2,700	Other	F1
14597 819-0521	14597 819-0521	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	\$4,051	Other	F1
14597 819-0522	14597 819-0522	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	\$4,051	Other	F1
14597 819-0523	14597 819-0523	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	\$3,240	Other	F1
14597 819-0524	14597 819-0524	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	\$3,240	Other	F1
14597 819-0525	14597 819-0525	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	\$4,861	Other	F1
14597 819-0526	14597 819-0526	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	\$4,861	Other	F1
14597 819-0527	14597 819-0527	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	\$3,240	Other	F1
14597 819-0528	14597 819-0528	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	\$3,240	Other	F1
14597 819-0529	14597 819-0529	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	\$2,160	Other	F1
14597 819-0530	14597 819-0530	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	\$2,160	Other	F1
14597 819-0536	14597 819-0536	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	\$589	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14597 819-0537	14597 819-0537	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
14597 819-0538	14597 819-0538	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
14597 819-0539	14597 819-0539	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
14597 819-0540	14597 819-0540	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
14597 819-0541	14597 819-0541	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
14597 819-0542	14597 819-0542	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
14597 819-0543	14597 819-0543	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
14597 819-0544	14597 819-0544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
14597 819-0545	14597 819-0545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
14597 819-0546	14597 819-0546	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
14597 819-0547	14597 819-0547	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
14597 819-0548	14597 819-0548	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
14597 819-0549	14597 819-0549	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
14597 819-0550	14597 819-0550	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
14597 819-0551	14597 819-0551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
14597 819-0552	14597 819-0552	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
14597 819-0553	14597 819-0553	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
14597 819-0554	14597 819-0554	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
14597 819-0555	14597 819-0555	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
14597 819-0556	14597 819-0556	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
14597 819-0557	14597 819-0557	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
14597 819-0558	14597 819-0558	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
14597 819-0559	14597 819-0559	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
14597 819-0560	14597 819-0560	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
14597 819-0561	14597 819-0561	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
14597 819-0562	14597 819-0562	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
14597 819-0563	14597 819-0563	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
14597 819-0564	14597 819-0564	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
14597 819-0565	14597 819-0565	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
14597 819-6326	14597 819-6326	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
14597 819-6327	14597 819-6327	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,438	Each	10%	\$5,794	Other	F1
14597 819-6329	14597 819-6329	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
14597 819-6343	14597 819-6343	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
14597 819-6344	14597 819-6344	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
14597 819-6356	14597 819-6356	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,829	Each	10%	\$4,346	Other	F1
14597 819-6357	14597 819-6357	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$3,219	Each	10%	\$2,897	Other	F1
14597 819-6374	14597 819-6374	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
14597 819-6375	14597 819-6375	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
14597 819-6376	14597 819-6376	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
14597 819-6377	14597 819-6377	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
14597 819-6378	14597 819-6378	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
14597 819-6379	14597 819-6379	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%	\$8,253	Other	F1
14597 819-6385	14597 819-6385	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
14597 819-6386	14597 819-6386	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
14597 819-6387	14597 819-6387	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
14597 819-6388	14597 819-6388	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L1(Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED use drop-down)	Product Category (if applicable)
14597_819-6389	14597_819-6389	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815		\$7,815	Other	F1
14597_819-6390	14597_819-6390	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%	\$9,378		\$9,378	Other	F1
14597_819-6396	14597_819-6396	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$8,942	Each	10%	\$8,048		\$8,048	Other	F1
14597_819-6397	14597_819-6397	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161		\$7,161	Other	F1
14597_819-6398	14597_819-6398	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741		\$10,741	Other	F1
14597_819-6399	14597_819-6399	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322		\$14,322	Other	F1
14597_819-6400	14597_819-6400	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902		\$17,902	Other	F1
14597_819-6401	14597_819-6401	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$23,870	Each	10%	\$21,483		\$21,483	Other	F1
14597_819-6402	14597_819-6402	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243		\$7,243	Other	F1
14597_819-6403	14597_819-6403	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$9,657	Each	10%	\$8,692		\$8,692	Other	F1
14597_819-6404	14597_819-6404	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151		\$3,151	Other	F1
14597_819-6405	14597_819-6405	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$25,779	Each	10%	\$23,201		\$23,201	Other	F1
14597_819-6408	14597_819-6408	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%	\$10,129		\$10,129	Other	F1
14597_819-6411	14597_819-6411	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 6 Years	\$7,869	Each	10%	\$7,082		\$7,082	Other	F1
14597_819-6412	14597_819-6412	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341		\$1,341	Other	F1
14597_819-6413	14597_819-6413	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683		\$2,683	Other	F1
14597_819-6414	14597_819-6414	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 6 Years	\$21,005	Each	10%	\$18,905		\$18,905	Other	F1
14597_819-6415	14597_819-6415	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580		\$3,580	Other	F1
14597_819-6417	14597_819-6417	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452		\$9,452	Other	F1
14597_819-6418	14597_819-6418	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603		\$12,603	Other	F1
14597_819-6419	14597_819-6419	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754		\$15,754	Other	F1
14597_819-6422	14597_819-6422	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302		\$6,302	Other	F1
14597_819-6424	14597_819-6424	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867		\$3,867	Other	F1
14597_819-6425	14597_819-6425	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734		\$7,734	Other	F1
14597_819-6429	14597_819-6429	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064		\$5,064	Other	F1
14597_819-6430	14597_819-6430	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752		\$6,752	Other	F1
14597_819-6431	14597_819-6431	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440		\$8,440	Other	F1
14597_819-6432	14597_819-6432	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601		\$11,601	Other	F1
14597_819-6433	14597_819-6433	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467		\$15,467	Other	F1
14597_819-6434	14597_819-6434	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334		\$19,334	Other	F1
14597_819-6438	14597_819-6438	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688		\$1,688	Other	F1
14597_819-6439	14597_819-6439	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376		\$3,376	Other	F1
14597_819-6441	14597_819-6441	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030		\$4,030	Other	F1
14597_819-6443	14597_819-6443	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$8,957	Each	10%	\$8,061		\$8,061	Other	F1
14597_819-6445	14597_819-6445	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176		\$2,176	Other	F1
14597_819-6446	14597_819-6446	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$7,255	Each	10%	\$6,529		\$6,529	Other	F1
14597_819-6448	14597_819-6448	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$6,717	Each	10%	\$6,046		\$6,046	Other	F1
14597_819-6449	14597_819-6449	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$11,196	Each	10%	\$10,076		\$10,076	Other	F1
14597_819-6450	14597_819-6450	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$13,435	Each	10%	\$12,091		\$12,091	Other	F1
14597_819-6451	14597_819-6451	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,837	Each	10%	\$4,353		\$4,353	Other	F1
14597_819-6452	14597_819-6452	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$12,091	Each	10%	\$10,882		\$10,882	Other	F1
14597_819-6455	14597_819-6455	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$9,673	Each	10%	\$8,706		\$8,706	Other	F1
14597_819-6459	14597_819-6459	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$14,510	Each	10%	\$13,059		\$13,059	Other	F1
14597_819-6461	14597_819-6461	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180		\$1,180	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14597 819-6462	14597 819-6462	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$2,623	Each	10%		\$2,361	Other	F1
14597 819-6463	14597 819-6463	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$3,934	Each	10%		\$3,541	Other	F1
14597 819-6464	14597 819-6464	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,557	Each	10%		\$5,902	Other	F1
14597 819-6465	14597 819-6465	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$5,246	Each	10%		\$4,721	Other	F1
14597 819-6472	14597 819-6472	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,923	Each	10%		\$1,730	Other	F1
14597 819-6473	14597 819-6473	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,077	Each	10%		\$1,869	Other	F1
14597 819-6474	14597 819-6474	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,038	Each	10%		\$934	Other	F1
14597 819-6475	14597 819-6475	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$519	Each	10%		\$467	Other	F1
14597 819-6476	14597 819-6476	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 Pack, 1 Year	\$2,403	Each	10%		\$2,163	Other	F1
14597 819-6477	14597 819-6477	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$1,970	Each	10%		\$1,773	Other	F1
14597 819-6547	14597 819-6547	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,239	Each	10%		\$2,015	Other	F1
14597 819-6553	14597 819-6553	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$423	Each	10%		\$381	Other	F1
14597 819-6554	14597 819-6554	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$846	Each	10%		\$761	Other	F1
14597 819-6555	14597 819-6555	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$1,269	Each	10%		\$1,142	Other	F1
14597 819-6556	14597 819-6556	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,692	Each	10%		\$1,523	Other	F1
14597 819-6557	14597 819-6557	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,115	Each	10%		\$1,903	Other	F1
14597 819-6558	14597 819-6558	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$2,538	Each	10%		\$2,284	Other	F1
14597 819-6564	14597 819-6564	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$1,442	Each	10%		\$1,298	Other	F1
14597 819-6565	14597 819-6565	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$2,884	Each	10%		\$2,596	Other	F1
14597 819-6566	14597 819-6566	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,557	Each	10%		\$1,402	Other	F1
14597 819-6567	14597 819-6567	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$481	Each	10%		\$433	Other	F1
14597 819-6568	14597 819-6568	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$961	Each	10%		\$865	Other	F1
14597 819-6569	14597 819-6569	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$2,596	Each	10%		\$2,336	Other	F1
14597 819-6575	14597 819-6575	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$7,882	Each	10%		\$7,094	Other	F1
14597 819-6576	14597 819-6576	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$9,852	Each	10%		\$8,867	Other	F1
14597 819-6577	14597 819-6577	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$11,823	Each	10%		\$10,640	Other	F1
14597 819-6578	14597 819-6578	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$3,941	Each	10%		\$3,547	Other	F1
14597 819-6579	14597 819-6579	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$5,911	Each	10%		\$5,320	Other	F1
14597 819-6580	14597 819-6580	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$3,115	Each	10%		\$2,803	Other	F1
14597 819-9909	14597 819-9909	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9910	14597 819-9910	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9911	14597 819-9911	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9912	14597 819-9912	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9913	14597 819-9913	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9914	14597 819-9914	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9915	14597 819-9915	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9916	14597 819-9916	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9917	14597 819-9917	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9918	14597 819-9918	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9919	14597 819-9919	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9920	14597 819-9920	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9921	14597 819-9921	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9922	14597 819-9922	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%		\$0	Other	F1
14597 819-9923	14597 819-9923	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%		\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14597 819-9924	14597 819-9924	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9925	14597 819-9925	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9926	14597 819-9926	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9927	14597 819-9927	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9928	14597 819-9928	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9929	14597 819-9929	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9930	14597 819-9930	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9931	14597 819-9931	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9932	14597 819-9932	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9933	14597 819-9933	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9934	14597 819-9934	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9935	14597 819-9935	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9936	14597 819-9936	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9937	14597 819-9937	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9938	14597 819-9938	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9939	14597 819-9939	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9940	14597 819-9940	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9941	14597 819-9941	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9942	14597 819-9942	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9943	14597 819-9943	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 819-9944	14597 819-9944	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14597 821-3270	14597 821-3270	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$901	Each	10%	\$811	Other	F1
14597 821-3271	14597 821-3271	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,201	Each	10%	\$1,081	Other	F1
14597 821-3272	14597 821-3272	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,502	Each	10%	\$1,351	Other	F1
14597 821-3273	14597 821-3273	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$987	Each	10%	\$888	Other	F1
14597 821-3274	14597 821-3274	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1
14597 821-3275	14597 821-3275	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1
14597 821-3276	14597 821-3276	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1
14597 821-3277	14597 821-3277	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1
14597 821-3278	14597 821-3278	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1
14597 821-3279	14597 821-3279	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1
14597 821-3280	14597 821-3280	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1
14597 821-3281	14597 821-3281	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$1,163	Each	10%	\$1,047	Other	F1
14597 821-3282	14597 821-3282	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1
14597 821-3283	14597 821-3283	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,430	Each	10%	\$1,287	Other	F1
14597 821-3284	14597 821-3284	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,973	Each	10%	\$1,776	Other	F1
14597 821-3291	14597 821-3291	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1
14597 821-3292	14597 821-3292	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,073	Each	10%	\$965	Other	F1
14597 821-3293	14597 821-3293	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$581	Each	10%	\$523	Other	F1
14597 821-3298	14597 821-3298	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$300	Each	10%	\$270	Other	F1
14597 821-3299	14597 821-3299	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$601	Each	10%	\$541	Other	F1
14597 821-3300	14597 821-3300	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$2,145	Each	10%	\$1,931	Other	F1
14597 821-3301	14597 821-3301	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1
14597 821-3302	14597 821-3302	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,802	Each	10%	\$1,622	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								Calculated Column	ALJP Category (REQUIRED) use drop-down	
14597 821-3303	14597 821-3303	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$358	Each	10%	\$322	Other	F1	
14597 821-3304	14597 821-3304	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$715	Each	10%	\$644	Other	F1	
14597 821-3305	14597 821-3305	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,788	Each	10%	\$1,609	Other	F1	
14597 821-3306	14597 821-3306	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1	
14597 821-3307	14597 821-3307	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1	
14597 821-3308	14597 821-3308	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1	
14597 821-3309	14597 821-3309	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1	
14597 821-3310	14597 821-3310	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1	
14597 821-3311	14597 821-3311	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1	
14597 821-3312	14597 821-3312	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$408	Each	10%	\$367	Other	F1	
14597 821-3313	14597 821-3313	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$286	Each	10%	\$257	Other	F1	
14597 821-3314	14597 821-3314	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,274	Each	10%	\$1,146	Other	F1	
14597 821-3315	14597 821-3315	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,385	Each	10%	\$1,246	Other	F1	
14597 821-3316	14597 821-3316	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1	
14597 821-3317	14597 821-3317	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1	
14597 821-3318	14597 821-3318	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1	
14597 821-3319	14597 821-3319	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1	
14597 821-3320	14597 821-3320	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$343	Each	10%	\$308	Other	F1	
14597 821-3321	14597 821-3321	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$375	Each	10%	\$338	Other	F1	
14597 821-3322	14597 821-3322	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1	
14597 821-3323	14597 821-3323	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%	\$1,038	Other	F1	
14597 821-3324	14597 821-3324	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%	\$56	Other	F1	
14597 821-3325	14597 821-3325	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$68	Each	10%	\$61	Other	F1	
14597 821-3326	14597 821-3326	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%	\$415	Other	F1	
14597 821-3327	14597 821-3327	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%	\$208	Other	F1	
14597 821-3328	14597 821-3328	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%	\$103	Other	F1	
14597 821-3329	14597 821-3329	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%	\$51	Other	F1	
14597 821-3330	14597 821-3330	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%	\$225	Other	F1	
14597 821-3331	14597 821-3331	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%	\$169	Other	F1	
14597 821-3332	14597 821-3332	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%	\$245	Other	F1	
14597 821-3333	14597 821-3333	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%	\$184	Other	F1	
14597 825-2979	14597 825-2979	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$3,611	Each	10%	\$3,250	Other	F1	
14597 825-2980	14597 825-2980	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1	
14597 825-2981	14597 825-2981	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$10,834	Each	10%	\$9,751	Other	F1	
14597 825-2982	14597 825-2982	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1	
14597 825-2983	14597 825-2983	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%	\$16,251	Other	F1	
14597 825-2984	14597 825-2984	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$21,668	Each	10%	\$19,502	Other	F1	
14597 825-2985	14597 825-2985	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%	\$3,693	Other	F1	
14597 825-2986	14597 825-2986	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1	
14597 825-2987	14597 825-2987	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$12,312	Each	10%	\$11,080	Other	F1	
14597 825-2988	14597 825-2988	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,416	Each	10%	\$14,774	Other	F1	
14597 825-2989	14597 825-2989	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$20,519	Each	10%	\$18,467	Other	F1	
14597 825-2990	14597 825-2990	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$24,623	Each	10%	\$22,161	Other	F1	
14597 825-2991	14597 825-2991	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1	
14597 825-2992	14597 825-2992	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%	\$7,978	Other	F1	
14597 825-2993	14597 825-2993	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%	\$11,967	Other	F1	
14597 825-2994	14597 825-2994	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$17,729	Each	10%	\$15,956	Other	F1	
14597 825-2995	14597 825-2995	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	Each	10%	\$19,945	Other	F1	
14597 825-2996	14597 825-2996	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$26,593	Each	10%	\$23,934	Other	F1	
14597 825-2997	14597 825-2997	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,395	Each	10%	\$6,655	Other	F1	
14597 825-2998	14597 825-2998	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$14,790	Each	10%	\$13,311	Other	F1	
14597 825-2999	14597 825-2999	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%	\$19,966	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14597 825-3000	14597 825-3000	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,580	Each	10%		\$26,622	Other	F1	
14597 825-3001	14597 825-3001	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$36,975	Each	10%		\$33,277	Other	F1	
14597 825-3002	14597 825-3002	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$44,370	Each	10%		\$39,933	Other	F1	
14597 825-3003	14597 825-3003	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$8,403	Each	10%		\$7,563	Other	F1	
14597 825-3004	14597 825-3004	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	Each	10%		\$15,126	Other	F1	
14597 825-3005	14597 825-3005	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	Each	10%		\$22,689	Other	F1	
14597 825-3006	14597 825-3006	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	Each	10%		\$30,252	Other	F1	
14597 825-3007	14597 825-3007	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$42,017	Each	10%		\$37,815	Other	F1	
14597 825-3008	14597 825-3008	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$50,420	Each	10%		\$45,378	Other	F1	
14597 825-3009	14597 825-3009	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$9,076	Each	10%		\$8,168	Other	F1	
14597 825-3010	14597 825-3010	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$18,151	Each	10%		\$16,336	Other	F1	
14597 825-3011	14597 825-3011	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$27,227	Each	10%		\$24,504	Other	F1	
14597 825-3012	14597 825-3012	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$36,303	Each	10%		\$32,672	Other	F1	
14597 825-3013	14597 825-3013	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$45,378	Each	10%		\$40,840	Other	F1	
14597 825-3014	14597 825-3014	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$54,454	Each	10%		\$49,009	Other	F1	
14597 825-3015	14597 825-3015	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$8,330	Each	10%		\$7,497	Other	F1	
14597 825-3016	14597 825-3016	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$16,660	Each	10%		\$14,994	Other	F1	
14597 825-3017	14597 825-3017	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$24,991	Each	10%		\$22,492	Other	F1	
14597 825-3018	14597 825-3018	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$33,321	Each	10%		\$29,989	Other	F1	
14597 825-3019	14597 825-3019	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$41,651	Each	10%		\$37,486	Other	F1	
14597 825-3020	14597 825-3020	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$49,981	Each	10%		\$44,983	Other	F1	
14597 825-3021	14597 825-3021	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$9,466	Each	10%		\$8,520	Other	F1	
14597 825-3022	14597 825-3022	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$18,932	Each	10%		\$17,039	Other	F1	
14597 825-3023	14597 825-3023	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$28,399	Each	10%		\$25,559	Other	F1	
14597 825-3024	14597 825-3024	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$37,865	Each	10%		\$34,078	Other	F1	
14597 825-3025	14597 825-3025	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$47,331	Each	10%		\$42,598	Other	F1	
14597 825-3026	14597 825-3026	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$56,797	Each	10%		\$51,117	Other	F1	
14597 825-3027	14597 825-3027	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$10,223	Each	10%		\$9,201	Other	F1	
14597 825-3028	14597 825-3028	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$20,447	Each	10%		\$18,402	Other	F1	
14597 825-3029	14597 825-3029	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$30,670	Each	10%		\$27,603	Other	F1	
14597 825-3030	14597 825-3030	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$40,894	Each	10%		\$36,805	Other	F1	
14597 825-3031	14597 825-3031	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$51,117	Each	10%		\$46,006	Other	F1	
14597 825-3032	14597 825-3032	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$61,341	Each	10%		\$55,207	Other	F1	
14597 825-3039	14597 825-3039	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3040	14597 825-3040	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3041	14597 825-3041	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3042	14597 825-3042	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3043	14597 825-3043	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3044	14597 825-3044	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3045	14597 825-3045	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3046	14597 825-3046	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3047	14597 825-3047	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3048	14597 825-3048	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3049	14597 825-3049	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3050	14597 825-3050	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3051	14597 825-3051	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3052	14597 825-3052	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3053	14597 825-3053	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3054	14597 825-3054	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3055	14597 825-3055	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 825-3056	14597 825-3056	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%		\$0	Other	F1	
14597 828-8235	14597 828-8235	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%		\$2,970	Other	F1	
14597 828-8236	14597 828-8236	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%		\$2,970	Other	F1	
14597 828-8237	14597 828-8237	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%		\$4,456	Other	F1	
14597 828-8238	14597 828-8238	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%		\$4,456	Other	F1	
14597 828-8239	14597 828-8239	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%		\$1,654	Other	F1	
14597 828-8240	14597 828-8240	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%		\$1,654	Other	F1	
14597 828-8241	14597 828-8241	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%		\$2,481	Other	F1	
14597 828-8242	14597 828-8242	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%		\$2,481	Other	F1	
14597 828-8243	14597 828-8243	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%		\$1,270	Other	F1	
14597 828-8244	14597 828-8244	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%		\$1,270	Other	F1	
14597 828-8245	14597 828-8245	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%		\$1,905	Other	F1	
14597 828-8246	14597 828-8246	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%		\$1,905	Other	F1	
14597 829-2700	14597 829-2700	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,550	Each	10%		\$1,395	Other	F1	
14597 829-2701	14597 829-2701	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%		\$5,580	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
14597 829-2703	14597 829-2703	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%	\$4,185	Other	F1	
14597 829-2704	14597 829-2704	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1	
14597 829-2711	14597 829-2711	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1	
14597 829-2712	14597 829-2712	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$9,300	Each	10%	\$8,370	Other	F1	
14597 829-2713	14597 829-2713	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$24,824	Each	10%	\$22,342	Other	F1	
14597 829-2716	14597 829-2716	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$10,837	Each	10%	\$9,753	Other	F1	
14597 829-2718	14597 829-2718	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1	
14597 829-2719	14597 829-2719	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1	
14597 829-2721	14597 829-2721	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other	F1	
14597 829-2722	14597 829-2722	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,225	Each	10%	\$6,502	Other	F1	
14597 829-2723	14597 829-2723	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,031	Each	10%	\$8,128	Other	F1	
14597 829-2724	14597 829-2724	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1	
14597 829-2725	14597 829-2725	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%	\$14,895	Other	F1	
14597 829-2726	14597 829-2726	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 5 Years	\$20,687	Each	10%	\$18,618	Other	F1	
14597 829-2727	14597 829-2727	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 1 Year	\$1,806	Each	10%	\$1,626	Other	F1	
14597 829-2728	14597 829-2728	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 2 Years	\$3,612	Each	10%	\$3,251	Other	F1	
14597 829-2729	14597 829-2729	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 1 Year	\$2,329	Each	10%	\$2,096	Other	F1	
14597 829-2730	14597 829-2730	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 3 Years	\$6,986	Each	10%	\$6,287	Other	F1	
14597 829-2731	14597 829-2731	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 2 Years	\$4,657	Each	10%	\$4,192	Other	F1	
14597 829-2732	14597 829-2732	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 5 Years	\$11,643	Each	10%	\$10,479	Other	F1	
14597 829-2733	14597 829-2733	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 4 Years	\$9,315	Each	10%	\$8,383	Other	F1	
14597 829-2736	14597 829-2736	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 6 Years	\$13,972	Each	10%	\$12,575	Other	F1	
14597 829-2738	14597 829-2738	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 4 Years	\$2,000	Each	10%	\$1,800	Other	F1	
14597 829-2739	14597 829-2739	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 1 Year	\$500	Each	10%	\$450	Other	F1	
14597 829-2740	14597 829-2740	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 3 Years	\$1,500	Each	10%	\$1,350	Other	F1	
14597 829-2767	14597 829-2767	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 5 Years	\$2,500	Each	10%	\$2,250	Other	F1	
14597 829-2768	14597 829-2768	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 6 Years	\$2,999	Each	10%	\$2,699	Other	F1	
14597 829-2771	14597 829-2771	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 4 Years	\$1,373	Each	10%	\$1,236	Other	F1	
14597 829-2808	14597 829-2808	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 3 Years	\$1,030	Each	10%	\$927	Other	F1	
14597 829-2810	14597 829-2810	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 6 Years	\$2,059	Each	10%	\$1,853	Other	F1	
14597 829-2811	14597 829-2811	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 1 Year	\$343	Each	10%	\$309	Other	F1	
14597 829-2812	14597 829-2812	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 2 Years	\$686	Each	10%	\$618	Other	F1	
14597 829-2813	14597 829-2813	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 5 Years	\$1,716	Each	10%	\$1,544	Other	F1	
14597 829-2814	14597 829-2814	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 3 Years	\$665	Each	10%	\$598	Other	F1	
14597 829-2815	14597 829-2815	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 5 Years	\$326	Each	10%	\$294	Other	F1	
14597 829-2816	14597 829-2816	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 6 Years	\$392	Each	10%	\$353	Other	F1	
14597 829-2817	14597 829-2817	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 6 Years	\$1,329	Each	10%	\$1,196	Other	F1	
14597 829-2818	14597 829-2818	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 2 Years	\$131	Each	10%	\$118	Other	F1	
14597 829-2819	14597 829-2819	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 4 Years	\$886	Each	10%	\$797	Other	F1	
14597 829-2820	14597 829-2820	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 5 Years	\$1,108	Each	10%	\$997	Other	F1	
14597 829-2821	14597 829-2821	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 1 Year	\$65	Each	10%	\$59	Other	F1	
14597 829-2822	14597 829-2822	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 2 Years	\$443	Each	10%	\$399	Other	F1	
14597 829-2823	14597 829-2823	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 1 Year	\$222	Each	10%	\$199	Other	F1	
14597 829-2824	14597 829-2824	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 4 Years	\$261	Each	10%	\$235	Other	F1	
14597 829-2825	14597 829-2825	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 4 Years	\$261	Each	10%	\$235	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
14597-829-2826	14597-829-2826	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 3 Years	\$196	Each	10%	\$176	Other	F1	
14597-829-2853	14597-829-2853	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 3 Years	\$2,364	Each	10%	\$2,128	Other	F1	
14597-829-2854	14597-829-2854	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 6 Years	\$4,728	Each	10%	\$4,256	Other	F1	
14597-829-2855	14597-829-2855	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 6 Years	\$7,586	Each	10%	\$6,827	Other	F1	
14597-829-2856	14597-829-2856	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 6 Years	\$10,425	Each	10%	\$9,382	Other	F1	
14597-829-2857	14597-829-2857	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 1 Year	\$788	Each	10%	\$709	Other	F1	
14597-829-2858	14597-829-2858	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 2 Years	\$3,475	Each	10%	\$3,127	Other	F1	
14597-829-2859	14597-829-2859	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 4 Years	\$5,057	Each	10%	\$4,551	Other	F1	
14597-829-2860	14597-829-2860	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 4 Years	\$3,152	Each	10%	\$2,837	Other	F1	
14597-829-2861	14597-829-2861	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 5 Years	\$8,687	Each	10%	\$7,818	Other	F1	
14597-829-2862	14597-829-2862	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 5 Years	\$3,940	Each	10%	\$3,546	Other	F1	
14597-829-2863	14597-829-2863	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 5 Years	\$6,321	Each	10%	\$5,689	Other	F1	
14597-829-2864	14597-829-2864	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 3 Years	\$3,793	Each	10%	\$3,414	Other	F1	
14597-829-2865	14597-829-2865	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 3 Years	\$5,212	Each	10%	\$4,691	Other	F1	
14597-829-2866	14597-829-2866	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 1 Year	\$1,264	Each	10%	\$1,138	Other	F1	
14597-829-2867	14597-829-2867	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1	
14597-829-2868	14597-829-2868	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1	
14597-829-2869	14597-829-2869	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1	
14597-829-2870	14597-829-2870	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1	
14597-829-2905	14597-829-2905	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$4,268	Each	10%	\$3,841	Other	F1	
14597-829-2906	14597-829-2906	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$8,536	Each	10%	\$7,682	Other	F1	
14597-829-2907	14597-829-2907	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$12,804	Each	10%	\$11,524	Other	F1	
14597-829-2908	14597-829-2908	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$17,072	Each	10%	\$15,365	Other	F1	
14597-829-2909	14597-829-2909	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$21,340	Each	10%	\$19,206	Other	F1	
14597-829-2910	14597-829-2910	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$25,608	Each	10%	\$23,047	Other	F1	
14597-829-2911	14597-829-2911	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1	
14597-829-2912	14597-829-2912	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$17,479	Each	10%	\$15,731	Other	F1	
14597-829-2913	14597-829-2913	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1	
14597-829-2914	14597-829-2914	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$34,958	Each	10%	\$31,462	Other	F1	
14597-829-2915	14597-829-2915	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1	
14597-829-2916	14597-829-2916	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$52,437	Each	10%	\$47,193	Other	F1	
14597-829-2917	14597-829-2917	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1	
14597-829-2918	14597-829-2918	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$19,690	Each	10%	\$17,721	Other	F1	
14597-829-2919	14597-829-2919	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$29,534	Each	10%	\$26,581	Other	F1	
14597-829-2920	14597-829-2920	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$39,379	Each	10%	\$35,441	Other	F1	
14597-829-2921	14597-829-2921	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$49,224	Each	10%	\$44,302	Other	F1	
14597-829-2922	14597-829-2922	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$59,069	Each	10%	\$53,162	Other	F1	
14597-829-2923	14597-829-2923	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14597-829-2924	14597-829-2924	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14597-829-2925	14597-829-2925	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14597-829-2926	14597-829-2926	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14597-829-2927	14597-829-2927	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14597-829-2928	14597-829-2928	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14597-829-2959	14597-829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$1,625	Each	10%	\$1,462	Other	F1	
14597-829-2960	14597-829-2960	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$3,250	Each	10%	\$2,925	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14597 829-2961	14597 829-2961	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1
14597 829-2962	14597 829-2962	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1
14597 829-2963	14597 829-2963	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other	F1
14597 829-2964	14597 829-2964	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1
14597 829-2965	14597 829-2965	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$14,623	Each	10%	\$13,161	Other	F1
14597 829-2966	14597 829-2966	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$10,155	Each	10%	\$9,140	Other	F1
14597 829-2967	14597 829-2967	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$9,749	Each	10%	\$8,774	Other	F1
14597 829-2968	14597 829-2968	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other	F1
14597 829-2969	14597 829-2969	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$6,499	Each	10%	\$5,849	Other	F1
14597 829-2970	14597 829-2970	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$12,186	Each	10%	\$10,967	Other	F1
14597 829-2971	14597 829-2971	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$8,124	Each	10%	\$7,312	Other	F1
14597 829-2972	14597 829-2972	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 6 Years	\$2,234	Each	10%	\$2,011	Other	F1
14597 829-2973	14597 829-2973	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$4,062	Each	10%	\$3,656	Other	F1
14597 829-2974	14597 829-2974	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1
14597 829-2975	14597 829-2975	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 4 Years	\$8,936	Each	10%	\$8,043	Other	F1
14597 829-2976	14597 829-2976	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1
14597 829-2977	14597 829-2977	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 6 Years	\$13,405	Each	10%	\$12,064	Other	F1
14597 829-2978	14597 829-2978	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1
14597 829-2979	14597 829-2979	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 5 Years	\$11,171	Each	10%	\$10,053	Other	F1
14597 829-2980	14597 829-2980	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1
14597 829-2981	14597 829-2981	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$9,749	Each	10%	\$8,774	Other	F1
14597 829-2982	14597 829-2982	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$12,186	Each	10%	\$10,967	Other	F1
14597 829-2983	14597 829-2983	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14597 829-2984	14597 829-2984	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2985	14597 829-2985	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2986	14597 829-2986	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2987	14597 829-2987	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2988	14597 829-2988	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2989	14597 829-2989	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2990	14597 829-2990	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2991	14597 829-2991	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2992	14597 829-2992	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2993	14597 829-2993	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14597 829-2994	14597 829-2994	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14597 838-8338	14597 838-8338	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
14597 838-8339	14597 838-8339	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
14597 838-8340	14597 838-8340	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
14597 838-8341	14597 838-8341	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
14597 838-8342	14597 838-8342	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
14597 838-8343	14597 838-8343	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$898	Each	10%	\$808	Other	F1
14597 838-8344	14597 838-8344	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
14597 838-8345	14597 838-8345	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
14597 838-8346	14597 838-8346	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
14597 838-8347	14597 838-8347	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14597_838-8348	14597_838-8348	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
14597_838-8349	14597_838-8349	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,020	Each	10%	\$918	Other	F1
14597_838-8350	14597_838-8350	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
14597_838-8351	14597_838-8351	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
14597_838-8352	14597_838-8352	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
14597_838-8353	14597_838-8353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
14597_838-8354	14597_838-8354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
14597_838-8355	14597_838-8355	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,102	Each	10%	\$991	Other	F1
14597_838-8356	14597_838-8356	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14597_838-8357	14597_838-8357	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14597_838-8358	14597_838-8358	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14597_838-8359	14597_838-8359	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14597_838-8360	14597_838-8360	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14597_838-8361	14597_838-8361	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14597_838-8372	14597_838-8372	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$177	Each	10%	\$159	Other	F1
14597_838-8373	14597_838-8373	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$354	Each	10%	\$318	Other	F1
14597_838-8374	14597_838-8374	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$530	Each	10%	\$477	Other	F1
14597_838-8375	14597_838-8375	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$707	Each	10%	\$636	Other	F1
14597_838-8376	14597_838-8376	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$884	Each	10%	\$796	Other	F1
14597_838-8377	14597_838-8377	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$1,061	Each	10%	\$955	Other	F1
14597_838-8378	14597_838-8378	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14597_838-8379	14597_838-8379	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14597_839-0660	14597_839-0660	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
14597_839-0661	14597_839-0661	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
14597_839-0662	14597_839-0662	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14597_839-0663	14597_839-0663	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14597_839-0684	14597_839-0684	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
14597_839-0685	14597_839-0685	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
14597_839-0686	14597_839-0686	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14597_839-0687	14597_839-0687	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14597_839-0708	14597_839-0708	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
14597_839-0709	14597_839-0709	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
14597_839-0710	14597_839-0710	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14597_839-0711	14597_839-0711	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14597_839-4879	14597_839-4879	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
14597_839-4880	14597_839-4880	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
14597_839-4881	14597_839-4881	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
14597_839-4882	14597_839-4882	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1
14597_839-4883	14597_839-4883	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
14597_839-4884	14597_839-4884	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
14597_839-4885	14597_839-4885	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
14597_839-4886	14597_839-4886	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
14597_839-4887	14597_839-4887	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
14597_839-4888	14597_839-4888	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	Column M (Column L*Column N) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0						
14597_839-4889	14597_839-4889	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$659		Each	10%		\$593	Other	F1
14597_839-4890	14597_839-4890	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823		Each	10%		\$741	Other	F1
14597_839-4891	14597_839-4891	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$9,100		Each	10%		\$8,190	Other	F1
14597_839-4892	14597_839-4892	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,285		Each	10%		\$4,757	Other	F1
14597_839-4893	14597_839-4893	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811		Each	10%		\$5,230	Other	F1
14597_839-4894	14597_839-4894	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,928		Each	10%		\$7,135	Other	F1
14597_839-4895	14597_839-4895	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079		Each	10%		\$8,171	Other	F1
14597_839-4896	14597_839-4896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,671		Each	10%		\$5,104	Other	F1
14597_839-4897	14597_839-4897	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,342		Each	10%		\$5,708	Other	F1
14597_839-4898	14597_839-4898	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,716		Each	10%		\$7,844	Other	F1
14597_839-4899	14597_839-4899	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,940		Each	10%		\$4,446	Other	F1
14597_839-4900	14597_839-4900	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421		Each	10%		\$9,379	Other	F1
14597_839-4901	14597_839-4901	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,952		Each	10%		\$3,557	Other	F1
14597_839-4902	14597_839-4902	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228		Each	10%		\$3,805	Other	F1
14597_839-4903	14597_839-4903	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285		Each	10%		\$4,757	Other	F1
14597_839-4904	14597_839-4904	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726		Each	10%		\$4,253	Other	F1
14597_839-4905	14597_839-4905	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$7,583		Each	10%		\$6,825	Other	F1
14597_839-4906	14597_839-4906	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317		Each	10%		\$1,186	Other	F1
14597_839-4907	14597_839-4907	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057		Each	10%		\$951	Other	F1
14597_839-4908	14597_839-4908	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905		Each	10%		\$2,615	Other	F1
14597_839-4909	14597_839-4909	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263		Each	10%		\$6,537	Other	F1
14597_839-4910	14597_839-4910	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117		Each	10%		\$3,705	Other	F1
14597_839-4911	14597_839-4911	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,895		Each	10%		\$9,806	Other	F1
14597_839-4912	14597_839-4912	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033		Each	10%		\$2,730	Other	F1
14597_839-4913	14597_839-4913	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169		Each	10%		\$3,752	Other	F1
14597_839-4914	14597_839-4914	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635		Each	10%		\$2,371	Other	F1
14597_839-4915	14597_839-4915	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470		Each	10%		\$2,223	Other	F1
14597_839-4916	14597_839-4916	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643		Each	10%		\$2,378	Other	F1
14597_839-4917	14597_839-4917	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816		Each	10%		\$1,634	Other	F1
14597_839-4918	14597_839-4918	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,550		Each	10%		\$4,095	Other	F1
14597_839-4919	14597_839-4919	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976		Each	10%		\$1,779	Other	F1
14597_839-4920	14597_839-4920	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337		Each	10%		\$7,503	Other	F1
14597_839-4921	14597_839-4921	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114		Each	10%		\$1,903	Other	F1
14597_839-4922	14597_839-4922	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890		Each	10%		\$1,701	Other	F1
14597_839-4923	14597_839-4923	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,294		Each	10%		\$2,964	Other	F1
14597_839-4924	14597_839-4924	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294		Each	10%		\$2,964	Other	F1
14597_839-4925	14597_839-4925	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607		Each	10%		\$5,946	Other	F1
14597_839-4926	14597_839-4926	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358		Each	10%		\$3,922	Other	F1
14597_839-4927	14597_839-4927	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647		Each	10%		\$1,482	Other	F1
14597_839-4928	14597_839-4928	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517		Each	10%		\$1,365	Other	F1
14597_839-4929	14597_839-4929	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,171		Each	10%		\$2,854	Other	F1
14597_839-4930	14597_839-4930	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453		Each	10%		\$1,307	Other	F1
14597_839-4931	14597_839-4931	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$12,506		Each	10%		\$11,255	Other	F1
14597_839-4932	14597_839-4932	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263		Each	10%		\$6,537	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14597 839-4975	14597 839-4975	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$4,332	Each	10%	\$3,899	Other	F1
14597 839-4976	14597 839-4976	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$3,465	Each	10%	\$3,119	Other	F1
14597 839-4977	14597 839-4977	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$8,342	Each	10%	\$7,508	Other	F1
14597 839-4978	14597 839-4978	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1
14597 839-4979	14597 839-4979	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1
14597 839-4980	14597 839-4980	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1
14597 839-4981	14597 839-4981	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1
14597 839-4982	14597 839-4982	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1
14597 839-4983	14597 839-4983	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$7,642	Each	10%	\$6,878	Other	F1
14597 839-4984	14597 839-4984	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,198	Each	10%	\$4,678	Other	F1
14597 839-4985	14597 839-4985	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1
14597 839-4986	14597 839-4986	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1
14597 839-4987	14597 839-4987	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1
14597 839-4988	14597 839-4988	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$4,171	Each	10%	\$3,754	Other	F1
14597 839-4989	14597 839-4989	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$1,911	Each	10%	\$1,720	Other	F1
14597 839-4990	14597 839-4990	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$2,599	Each	10%	\$2,339	Other	F1
14597 839-4991	14597 839-4991	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1
14597 839-4992	14597 839-4992	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$11,464	Each	10%	\$10,317	Other	F1
14597 839-5017	14597 839-5017	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
14597 839-5018	14597 839-5018	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1
14597 839-5019	14597 839-5019	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1
14597 839-5020	14597 839-5020	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1
14597 839-5021	14597 839-5021	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
14597 839-5022	14597 839-5022	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1
14597 839-5023	14597 839-5023	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$16,086	Each	10%	\$14,477	Other	F1
14597 839-5024	14597 839-5024	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$11,678	Each	10%	\$10,510	Other	F1
14597 839-5025	14597 839-5025	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,211	Each	10%	\$10,090	Other	F1
14597 839-5026	14597 839-5026	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
14597 839-5027	14597 839-5027	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
14597 839-5028	14597 839-5028	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$14,014	Each	10%	\$12,613	Other	F1
14597 839-5029	14597 839-5029	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
14597 839-5030	14597 839-5030	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1
14597 839-5031	14597 839-5031	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
14597 839-5032	14597 839-5032	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
14597 839-5033	14597 839-5033	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
14597 839-5034	14597 839-5034	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
14597 839-5035	14597 839-5035	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1
14597 839-5036	14597 839-5036	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1
14597 839-5037	14597 839-5037	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,745	Each	10%	\$13,271	Other	F1
14597 839-5038	14597 839-5038	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
14597 839-5039	14597 839-5039	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1
14597 839-5040	14597 839-5040	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1
14597 839-5061	14597 839-5061	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1
14597 839-5062	14597 839-5062	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1
14597 839-5065	14597 839-5065	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14597 839-5066	14597 839-5066	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1
14597 839-5069	14597 839-5069	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1
14597 839-5070	14597 839-5070	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1
14597 839-5137	14597 839-5137	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1
14597 839-5138	14597 839-5138	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1
14597 839-5139	14597 839-5139	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1
14597 839-5140	14597 839-5140	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1
14597 839-5143	14597 839-5143	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1
14597 839-5144	14597 839-5144	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1
14597 839-5149	14597 839-5149	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1
14597 839-5150	14597 839-5150	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1
14597 839-5151	14597 839-5151	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1
14597 839-5152	14597 839-5152	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1
14597 839-5155	14597 839-5155	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1
14597 839-5156	14597 839-5156	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1
14597 839-5161	14597 839-5161	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1
14597 839-5162	14597 839-5162	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1
14597 839-5163	14597 839-5163	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1
14597 839-5164	14597 839-5164	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1
14597 839-5167	14597 839-5167	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1
14597 839-5168	14597 839-5168	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1
14597 839-9673	14597 839-9673	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1
14597 839-9674	14597 839-9674	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1
14597 839-9677	14597 839-9677	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1
14597 839-9678	14597 839-9678	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1
14597 839-9679	14597 839-9679	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1
14597 839-9680	14597 839-9680	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1
14597 839-9685	14597 839-9685	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1
14597 839-9686	14597 839-9686	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1
14597 839-9689	14597 839-9689	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1
14597 839-9690	14597 839-9690	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1
14597 839-9691	14597 839-9691	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1
14597 839-9692	14597 839-9692	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1
14597 839-9697	14597 839-9697	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1
14597 839-9698	14597 839-9698	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1
14597 839-9701	14597 839-9701	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1
14597 839-9702	14597 839-9702	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1
14597 839-9703	14597 839-9703	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1
14597 839-9704	14597 839-9704	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1
14597 839-9769	14597 839-9769	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1
14597 839-9770	14597 839-9770	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1
14597 839-9773	14597 839-9773	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1
14597 839-9774	14597 839-9774	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1
14597 839-9777	14597 839-9777	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	(REQUIRED) use drop-down	(if applicable)
14597 839-9778	14597 839-9778	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1
14597 839-9798	14597 839-9798	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$18,078	Each	10%	\$16,270	Other	F1
14597 839-9799	14597 839-9799	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$18,078	Each	10%	\$16,270	Other	F1
14597 839-9800	14597 839-9800	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
14597 839-9801	14597 839-9801	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
14597 839-9822	14597 839-9822	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,414	Each	10%	\$9,373	Other	F1
14597 839-9823	14597 839-9823	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,414	Each	10%	\$9,373	Other	F1
14597 839-9824	14597 839-9824	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
14597 839-9825	14597 839-9825	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
14597 839-9846	14597 839-9846	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$8,183	Each	10%	\$7,365	Other	F1
14597 839-9847	14597 839-9847	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$8,183	Each	10%	\$7,365	Other	F1
14597 839-9848	14597 839-9848	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
14597 839-9849	14597 839-9849	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
14597 839-9870	14597 839-9870	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$18,078	Each	10%	\$16,270	Other	F1
14597 839-9871	14597 839-9871	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$18,078	Each	10%	\$16,270	Other	F1
14597 839-9872	14597 839-9872	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
14597 839-9873	14597 839-9873	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
14597 839-9894	14597 839-9894	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,414	Each	10%	\$9,373	Other	F1
14597 839-9895	14597 839-9895	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,414	Each	10%	\$9,373	Other	F1
14597 839-9896	14597 839-9896	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
14597 839-9897	14597 839-9897	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
14597 839-9918	14597 839-9918	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$8,183	Each	10%	\$7,365	Other	F1
14597 839-9919	14597 839-9919	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$8,183	Each	10%	\$7,365	Other	F1
14597 839-9920	14597 839-9920	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
14597 839-9921	14597 839-9921	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
14597 843-2460	14597 843-2460	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,247	Each	10%	\$1,123	Other	F1
14597 843-2461	14597 843-2461	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%	\$2,245	Other	F1
14597 843-2462	14597 843-2462	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%	\$3,368	Other	F1
14597 843-2463	14597 843-2463	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,990	Each	10%	\$4,491	Other	F1
14597 843-2464	14597 843-2464	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,237	Each	10%	\$5,613	Other	F1
14597 843-2465	14597 843-2465	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,484	Each	10%	\$6,736	Other	F1
14597 843-2466	14597 843-2466	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1
14597 843-2467	14597 843-2467	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
14597 843-2468	14597 843-2468	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1
14597 843-2469	14597 843-2469	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1
14597 843-2470	14597 843-2470	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1
14597 843-2471	14597 843-2471	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,505	Each	10%	\$7,655	Other	F1
14597 843-2472	14597 843-2472	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,531	Each	10%	\$1,378	Other	F1
14597 843-2473	14597 843-2473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,062	Each	10%	\$2,756	Other	F1
14597 843-2474	14597 843-2474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,593	Each	10%	\$4,133	Other	F1
14597 843-2475	14597 843-2475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,124	Each	10%	\$5,511	Other	F1
14597 843-2476	14597 843-2476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,655	Each	10%	\$6,889	Other	F1
14597 843-2477	14597 843-2477	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$9,185	Each	10%	\$8,267	Other	F1
14597 843-2478	14597 843-2478	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%	\$1,327	Other	F1
14597 843-2479	14597 843-2479	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%	\$2,654	Other	F1
14597 843-2480	14597 843-2480	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,423	Each	10%	\$3,980	Other	F1
14597 843-2481	14597 843-2481	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$5,897	Each	10%	\$5,307	Other	F1
14597 843-2482	14597 843-2482	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,371	Each	10%	\$6,634	Other	F1
14597 843-2483	14597 843-2483	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$8,845	Each	10%	\$7,961	Other	F1
14597 843-2484	14597 843-2484	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%	\$1,734	Other	F1
14597 843-2485	14597 843-2485	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%	\$3,469	Other	F1
14597 843-2486	14597 843-2486	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$5,782	Each	10%	\$5,203	Other	F1
14597 843-2487	14597 843-2487	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,709	Each	10%	\$6,938	Other	F1
14597 843-2488	14597 843-2488	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,636	Each	10%	\$8,672	Other	F1
14597 843-2489	14597 843-2489	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,563	Each	10%	\$10,407	Other	F1
14597 843-2490	14597 843-2490	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1
14597 843-2491	14597 843-2491	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1
14597 843-2492	14597 843-2492	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1
14597 843-2493	14597 843-2493	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1
14597 843-2494	14597 843-2494	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1
14597 843-2495	14597 843-2495	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,140	Each	10%	\$11,826	Other	F1
14597 843-2496	14597 843-2496	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$2,365	Each	10%	\$2,129	Other	F1
14597 843-2497	14597 843-2497	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$4,730	Each	10%	\$4,257	Other	F1
14597 843-2498	14597 843-2498	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,096	Each	10%	\$6,386	Other	F1
14597 843-2499	14597 843-2499	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,461	Each	10%	\$8,515	Other	F1
14597 843-2500	14597 843-2500	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$11,826	Each	10%	\$10,643	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14597 843-2501	14597 843-2501	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$14,191	Each	10%	\$12,772	Other	F1
14597 843-2502	14597 843-2502	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$2,278	Each	10%	\$2,050	Other	F1
14597 843-2503	14597 843-2503	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$4,555	Each	10%	\$4,100	Other	F1
14597 843-2504	14597 843-2504	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$6,833	Each	10%	\$6,150	Other	F1
14597 843-2505	14597 843-2505	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$9,110	Each	10%	\$8,199	Other	F1
14597 843-2506	14597 843-2506	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$11,388	Each	10%	\$10,249	Other	F1
14597 843-2507	14597 843-2507	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$13,666	Each	10%	\$12,299	Other	F1
14597 843-2508	14597 843-2508	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1
14597 843-2509	14597 843-2509	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1
14597 843-2510	14597 843-2510	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1
14597 843-2511	14597 843-2511	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1
14597 843-2512	14597 843-2512	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1
14597 843-2513	14597 843-2513	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other	F1
14597 843-2514	14597 843-2514	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1
14597 843-2515	14597 843-2515	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1
14597 843-2516	14597 843-2516	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1
14597 843-2517	14597 843-2517	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
14597 843-2518	14597 843-2518	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
14597 843-2519	14597 843-2519	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other	F1
14597 843-2520	14597 843-2520	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1
14597 843-2521	14597 843-2521	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
14597 843-2522	14597 843-2522	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
14597 843-2523	14597 843-2523	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
14597 843-2524	14597 843-2524	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
14597 843-2525	14597 843-2525	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other	F1
14597 843-2526	14597 843-2526	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
14597 843-2527	14597 843-2527	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
14597 843-2528	14597 843-2528	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
14597 843-2529	14597 843-2529	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
14597 843-2530	14597 843-2530	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
14597 843-2531	14597 843-2531	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other	F1
14597 843-2532	14597 843-2532	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
14597 843-2533	14597 843-2533	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
14597 843-2534	14597 843-2534	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
14597 843-2535	14597 843-2535	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
14597 843-2536	14597 843-2536	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
14597 843-2537	14597 843-2537	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other	F1
14597 843-2538	14597 843-2538	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
14597 843-2539	14597 843-2539	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
14597 843-2540	14597 843-2540	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
14597 843-2541	14597 843-2541	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
14597 843-2542	14597 843-2542	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
14597 843-2543	14597 843-2543	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other	F1
14597 843-2544	14597 843-2544	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
14597 843-2545	14597 843-2545	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
14597 843-2546	14597 843-2546	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
14597 843-2547	14597 843-2547	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
14597 843-2548	14597 843-2548	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
14597 843-2549	14597 843-2549	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other	F1
14597 843-2550	14597 843-2550	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
14597 843-2551	14597 843-2551	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
14597 843-2552	14597 843-2552	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14597 843-2553	14597 843-2553	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
14597 843-2554	14597 843-2554	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
14597 843-2555	14597 843-2555	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,108	Each	10%	\$18,098	Other	F1
14597 843-2556	14597 843-2556	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
14597 843-2557	14597 843-2557	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
14597 843-2558	14597 843-2558	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
14597 843-2559	14597 843-2559	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
14597 843-2560	14597 843-2560	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
14597 843-2561	14597 843-2561	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,975	Each	10%	\$18,877	Other	F1
14597 843-2562	14597 843-2562	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
14597 843-2563	14597 843-2563	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
14597 843-2564	14597 843-2564	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
14597 843-2565	14597 843-2565	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
14597 843-2566	14597 843-2566	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1
14597 843-2567	14597 843-2567	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$23,835	Each	10%	\$21,452	Other	F1
14597 843-2568	14597 843-2568	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
14597 843-2569	14597 843-2569	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
14597 843-2570	14597 843-2570	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
14597 843-2571	14597 843-2571	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1
14597 843-2572	14597 843-2572	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1
14597 843-2573	14597 843-2573	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$25,742	Each	10%	\$23,168	Other	F1
14597 843-2574	14597 843-2574	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1
14597 843-2575	14597 843-2575	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1
14597 843-2576	14597 843-2576	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1
14597 843-2577	14597 843-2577	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1
14597 843-2578	14597 843-2578	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1
14597 843-2579	14597 843-2579	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$24,788	Each	10%	\$22,310	Other	F1
14597 843-2700	14597 843-2700	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2701	14597 843-2701	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2702	14597 843-2702	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2703	14597 843-2703	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2704	14597 843-2704	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2705	14597 843-2705	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2706	14597 843-2706	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2707	14597 843-2707	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2708	14597 843-2708	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2709	14597 843-2709	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2710	14597 843-2710	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2711	14597 843-2711	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2712	14597 843-2712	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2713	14597 843-2713	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2714	14597 843-2714	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2715	14597 843-2715	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2716	14597 843-2716	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2717	14597 843-2717	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2718	14597 843-2718	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2719	14597 843-2719	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2720	14597 843-2720	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597 843-2721	14597 843-2721	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14597_843-2722	14597_843-2722	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2723	14597_843-2723	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2724	14597_843-2724	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2725	14597_843-2725	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2726	14597_843-2726	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2727	14597_843-2727	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2728	14597_843-2728	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2729	14597_843-2729	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2730	14597_843-2730	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2731	14597_843-2731	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2740	14597_843-2740	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2741	14597_843-2741	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2742	14597_843-2742	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2743	14597_843-2743	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2744	14597_843-2744	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2745	14597_843-2745	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2746	14597_843-2746	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-2747	14597_843-2747	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14597_843-9322	14597_843-9322	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other	F1
14597_843-9323	14597_843-9323	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other	F1
14597_843-9353	14597_843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other	F1
14597_843-9354	14597_843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other	F1
14597_843-9362	14597_843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other	F1
14597_843-9363	14597_843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other	F1
14597_844-4316	14597_844-4316	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14597_844-4317	14597_844-4317	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14597_844-4318	14597_844-4318	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14597_844-4319	14597_844-4319	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14597_844-4320	14597_844-4320	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14597_844-4321	14597_844-4321	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14597_844-4322	14597_844-4322	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14597_844-4323	14597_844-4323	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14597_844-7604	14597_844-7604	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
14597_844-7605	14597_844-7605	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
14597_844-7606	14597_844-7606	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
14597_844-7607	14597_844-7607	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
14597_847-7649	14597_847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
14597_847-7650	14597_847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
14597_847-7680	14597_847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
14597_847-7681	14597_847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
14597_847-7689	14597_847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
14597_847-7690	14597_847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
14597_926-0476	14597_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12670_812-5511	12670_812-5511	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12670_812-5512	12670_812-5512	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12670_815-9753	12670_815-9753	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$8,528	Each	10%	\$7,675	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12670_815-9754	12670_815-9754	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$18,505	Each	10%	\$16,655	Other	F1
12670_815-9755	12670_815-9755	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$8,528	Each	10%	\$7,675	Other	F1
12670_815-9758	12670_815-9758	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$18,505	Each	10%	\$16,655	Other	F1
12670_926-0476	12670_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13032_812-5511	13032_812-5511	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
13032_812-5512	13032_812-5512	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
13032_818-6659	13032_818-6659	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$4,081	Each	10%	\$3,673	Other	F1
13032_818-6660	13032_818-6660	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$15,949	Each	10%	\$14,354	Other	F1
13032_818-6661	13032_818-6661	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$4,081	Each	10%	\$3,673	Other	F1
13032_818-6664	13032_818-6664	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$15,949	Each	10%	\$14,354	Other	F1
13032_926-0476	13032_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13033_812-5511	13033_812-5511	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
13033_812-5512	13033_812-5512	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
13033_818-6644	13033_818-6644	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$958	Each	10%	\$862	Other	F1
13033_818-6645	13033_818-6645	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$3,456	Each	10%	\$3,110	Other	F1
13033_818-6646	13033_818-6646	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$958	Each	10%	\$862	Other	F1
13033_818-6649	13033_818-6649	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$3,456	Each	10%	\$3,110	Other	F1
13033_926-0476	13033_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12680_812-5511	12680_812-5511	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12680_812-5512	12680_812-5512	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12680_815-9739	12680_815-9739	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$13,418	Each	10%	\$12,076	Other	F1
12680_815-9740	12680_815-9740	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$29,150	Each	10%	\$26,235	Other	F1
12680_815-9741	12680_815-9741	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair	\$13,418	Each	10%	\$12,076	Other	F1
12680_815-9742	12680_815-9742	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$29,150	Each	10%	\$26,235	Other	F1
12680_926-0476	12680_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12671_812-5511	12671_812-5511	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12671_812-5512	12671_812-5512	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
12671_815-9771	12671_815-9771	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$6,948	Each	10%	\$6,253	Other	F1
12671_815-9772	12671_815-9772	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$15,073	Each	10%	\$13,565	Other	F1
12671_815-9773	12671_815-9773	HyperConverged Infra	Hardware Services: Business Hours (5x10) Next Business Day On Site Hardware	\$6,948	Each	10%	\$6,253	Other	F1
12671_815-9774	12671_815-9774	HyperConverged Infra	Hardware Warranty Repair, 7x24 HW-Only, 7x24 4HR On-site	\$15,073	Each	10%	\$13,565	Other	F1
12671_926-0476	12671_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13067_819-0519	13067_819-0519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
13067_819-0520	13067_819-0520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
13067_819-0521	13067_819-0521	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
13067_819-0522	13067_819-0522	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
13067_819-0523	13067_819-0523	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
13067_819-0524	13067_819-0524	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
13067_819-0525	13067_819-0525	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1
13067_819-0526	13067_819-0526	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1
13067_819-0527	13067_819-0527	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
13067_819-0528	13067_819-0528	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
13067_819-0529	13067_819-0529	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1
13067_819-0530	13067_819-0530	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13067 819-0536	13067 819-0536	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
13067 819-0537	13067 819-0537	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
13067 819-0538	13067 819-0538	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
13067 819-0539	13067 819-0539	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
13067 819-0540	13067 819-0540	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
13067 819-0541	13067 819-0541	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
13067 819-0542	13067 819-0542	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
13067 819-0543	13067 819-0543	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
13067 819-0544	13067 819-0544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
13067 819-0545	13067 819-0545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
13067 819-0546	13067 819-0546	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13067 819-0547	13067 819-0547	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13067 819-0548	13067 819-0548	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13067 819-0549	13067 819-0549	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13067 819-0550	13067 819-0550	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13067 819-0551	13067 819-0551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13067 819-0552	13067 819-0552	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13067 819-0553	13067 819-0553	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13067 819-0554	13067 819-0554	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13067 819-0555	13067 819-0555	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13067 819-0556	13067 819-0556	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13067 819-0557	13067 819-0557	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13067 819-0558	13067 819-0558	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13067 819-0559	13067 819-0559	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13067 819-0560	13067 819-0560	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13067 819-0561	13067 819-0561	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13067 819-0562	13067 819-0562	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13067 819-0563	13067 819-0563	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13067 819-0564	13067 819-0564	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13067 819-0565	13067 819-0565	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13067 819-0606	13067 819-0606	HyperConverged Infra	ProSupport With Next Business Day Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-0607	13067 819-0607	HyperConverged Infra	ProSupport With Mission Critical Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-0608	13067 819-0608	HyperConverged Infra	ProSupport Plus With Mission Critical Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-6326	13067 819-6326	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1	\$1,610	Each	10%	\$1,449	Other	F1
13067 819-6327	13067 819-6327	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4	\$6,438	Each	10%	\$5,794	Other	F1
13067 819-6329	13067 819-6329	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13067 819-6337	13067 819-6337	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$1,528	Each	10%	\$1,375	Other	F1
13067 819-6338	13067 819-6338	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$3,057	Each	10%	\$2,751	Other	F1
13067 819-6339	13067 819-6339	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13067 819-6340	13067 819-6340	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13067 819-6341	13067 819-6341	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$7,642	Each	10%	\$6,877	Other	F1
13067 819-6342	13067 819-6342	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$9,170	Each	10%	\$8,253	Other	F1
13067 819-6343	13067 819-6343	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13067 819-6344	13067 819-6344	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13067 819-6350	13067 819-6350	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$1,737	Each	10%	\$1,563	Other	F1
13067 819-6351	13067 819-6351	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$3,473	Each	10%	\$3,126	Other	F1
13067 819-6352	13067 819-6352	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$5,210	Each	10%	\$4,689	Other	F1
13067 819-6353	13067 819-6353	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$6,947	Each	10%	\$6,252	Other	F1
13067 819-6354	13067 819-6354	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$8,684	Each	10%	\$7,815	Other	F1
13067 819-6355	13067 819-6355	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$10,420	Each	10%	\$9,378	Other	F1
13067 819-6356	13067 819-6356	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13067 819-6357	13067 819-6357	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1
13067 819-6363	13067 819-6363	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$1,876	Each	10%	\$1,688	Other	F1
13067 819-6364	13067 819-6364	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$3,751	Each	10%	\$3,376	Other	F1
13067 819-6365	13067 819-6365	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$5,627	Each	10%	\$5,064	Other	F1
13067 819-6366	13067 819-6366	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$7,503	Each	10%	\$6,752	Other	F1
13067 819-6367	13067 819-6367	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$9,378	Each	10%	\$8,440	Other	F1
13067 819-6368	13067 819-6368	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$11,254	Each	10%	\$10,129	Other	F1
13067 819-6374	13067 819-6374	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13067 819-6375	13067 819-6375	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13067 819-6376	13067 819-6376	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,128	Other	F1
13067 819-6377	13067 819-6377	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13067 819-6378	13067 819-6378	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13067 819-6379	13067 819-6379	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%	\$8,253	Other	F1
13067 819-6385	13067 819-6385	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13067 819-6386	13067 819-6386	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13067 819-6387	13067 819-6387	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13067 819-6388	13067 819-6388	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13067 819-6389	13067 819-6389	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13067 819-6390	13067 819-6390	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%	\$9,378	Other	F1
13067 819-6396	13067 819-6396	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$8,942	Each	10%	\$8,048	Other	F1
13067 819-6397	13067 819-6397	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
13067 819-6398	13067 819-6398	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
13067 819-6399	13067 819-6399	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
13067 819-6400	13067 819-6400	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
13067 819-6401	13067 819-6401	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$23,870	Each	10%	\$21,483	Other	F1
13067 819-6402	13067 819-6402	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5	\$8,048	Each	10%	\$7,243	Other	F1
13067 819-6403	13067 819-6403	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 6	\$9,657	Each	10%	\$8,692	Other	F1
13067 819-6404	13067 819-6404	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13067 819-6405	13067 819-6405	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$25,779	Each	10%	\$23,201	Other	F1
13067 819-6408	13067 819-6408	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%	\$10,129	Other	F1
13067 819-6411	13067 819-6411	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 6	\$7,869	Each	10%	\$7,082	Other	F1
13067 819-6412	13067 819-6412	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13067 819-6413	13067 819-6413	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
13067 819-6414	13067 819-6414	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 6 Years	\$21,005	Each	10%	\$18,905	Other	F1
13067 819-6415	13067 819-6415	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
13067 819-6417	13067 819-6417	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13067 819-6418	13067 819-6418	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13067 819-6419	13067 819-6419	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13067 819-6422	13067 819-6422	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
13067 819-6424	13067 819-6424	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,287	Each	10%	\$3,867	Other	F1
13067 819-6425	13067 819-6425	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
13067 819-6429	13067 819-6429	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$6,627	Each	10%	\$5,064	Other	F1
13067 819-6430	13067 819-6430	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
13067 819-6431	13067 819-6431	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
13067 819-6432	13067 819-6432	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
13067 819-6433	13067 819-6433	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
13067 819-6434	13067 819-6434	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13067 819-6438	13067 819-6438	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13067 819-6439	13067 819-6439	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13067 819-6441	13067 819-6441	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$4,478	Each	10%	\$4,030	Other	F1
13067 819-6443	13067 819-6443	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$8,957	Each	10%	\$8,061	Other	F1
13067 819-6445	13067 819-6445	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$2,418	Each	10%	\$2,176	Other	F1
13067 819-6446	13067 819-6446	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,255	Each	10%	\$6,529	Other	F1
13067 819-6448	13067 819-6448	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$6,717	Each	10%	\$6,046	Other	F1
13067 819-6449	13067 819-6449	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,196	Each	10%	\$10,076	Other	F1
13067 819-6450	13067 819-6450	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$13,435	Each	10%	\$12,091	Other	F1
13067 819-6451	13067 819-6451	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$4,937	Each	10%	\$4,353	Other	F1
13067 819-6452	13067 819-6452	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,091	Each	10%	\$10,882	Other	F1
13067 819-6455	13067 819-6455	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$9,673	Each	10%	\$8,706	Other	F1
13067 819-6459	13067 819-6459	HyperConverged Infra	VM Pack, 6 Years	\$14,510	Each	10%	\$13,059	Other	F1
13067 819-6461	13067 819-6461	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
13067 819-6462	13067 819-6462	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2	\$2,623	Each	10%	\$2,361	Other	F1
13067 819-6463	13067 819-6463	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3	\$3,934	Each	10%	\$3,541	Other	F1
13067 819-6464	13067 819-6464	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5	\$6,557	Each	10%	\$5,902	Other	F1
13067 819-6465	13067 819-6465	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4	\$5,246	Each	10%	\$4,721	Other	F1
13067 819-6472	13067 819-6472	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,923	Each	10%	\$1,730	Other	F1
13067 819-6473	13067 819-6473	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,077	Each	10%	\$1,869	Other	F1
13067 819-6474	13067 819-6474	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,038	Each	10%	\$934	Other	F1
13067 819-6475	13067 819-6475	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$519	Each	10%	\$467	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13067 819-6476	13067 819-6476	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,403	Each	10%	\$2,163	Other	F1	
13067 819-6477	13067 819-6477	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$1,970	Each	10%	\$1,773	Other	F1	
13067 819-6547	13067 819-6547	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,239	Each	10%	\$2,015	Other	F1	
13067 819-6553	13067 819-6553	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$423	Each	10%	\$381	Other	F1	
13067 819-6554	13067 819-6554	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$846	Each	10%	\$761	Other	F1	
13067 819-6555	13067 819-6555	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$1,269	Each	10%	\$1,142	Other	F1	
13067 819-6556	13067 819-6556	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$1,692	Each	10%	\$1,523	Other	F1	
13067 819-6557	13067 819-6557	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,115	Each	10%	\$1,903	Other	F1	
13067 819-6558	13067 819-6558	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,538	Each	10%	\$2,284	Other	F1	
13067 819-6564	13067 819-6564	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$1,442	Each	10%	\$1,298	Other	F1	
13067 819-6565	13067 819-6565	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,884	Each	10%	\$2,596	Other	F1	
13067 819-6566	13067 819-6566	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,557	Each	10%	\$1,402	Other	F1	
13067 819-6567	13067 819-6567	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$481	Each	10%	\$433	Other	F1	
13067 819-6568	13067 819-6568	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$961	Each	10%	\$865	Other	F1	
13067 819-6569	13067 819-6569	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,596	Each	10%	\$2,336	Other	F1	
13067 819-6575	13067 819-6575	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$7,882	Each	10%	\$7,094	Other	F1	
13067 819-6576	13067 819-6576	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$9,852	Each	10%	\$8,867	Other	F1	
13067 819-6577	13067 819-6577	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$11,823	Each	10%	\$10,640	Other	F1	
13067 819-6578	13067 819-6578	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$3,941	Each	10%	\$3,547	Other	F1	
13067 819-6579	13067 819-6579	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$5,911	Each	10%	\$5,320	Other	F1	
13067 819-6580	13067 819-6580	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 6 Years	\$3,115	Each	10%	\$2,803	Other	F1	
13067 819-9909	13067 819-9909	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9910	13067 819-9910	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9911	13067 819-9911	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9912	13067 819-9912	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9913	13067 819-9913	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9914	13067 819-9914	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9915	13067 819-9915	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9916	13067 819-9916	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9917	13067 819-9917	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9918	13067 819-9918	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9919	13067 819-9919	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9920	13067 819-9920	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9921	13067 819-9921	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9922	13067 819-9922	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9923	13067 819-9923	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9924	13067 819-9924	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9925	13067 819-9925	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9926	13067 819-9926	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9927	13067 819-9927	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9928	13067 819-9928	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9929	13067 819-9929	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9930	13067 819-9930	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9931	13067 819-9931	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9932	13067 819-9932	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9933	13067 819-9933	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13067 819-9934	13067 819-9934	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13067 819-9935	13067 819-9935	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-9936	13067 819-9936	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-9937	13067 819-9937	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-9938	13067 819-9938	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-9939	13067 819-9939	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-9940	13067 819-9940	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-9941	13067 819-9941	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-9942	13067 819-9942	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-9943	13067 819-9943	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13067 819-9944	13067 819-9944	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13067 821-3270	13067 821-3270	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$901	Each	10%	\$811	Other	F1
13067 821-3271	13067 821-3271	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,201	Each	10%	\$1,081	Other	F1
13067 821-3272	13067 821-3272	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,502	Each	10%	\$1,351	Other	F1
13067 821-3273	13067 821-3273	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$987	Each	10%	\$888	Other	F1
13067 821-3274	13067 821-3274	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1
13067 821-3275	13067 821-3275	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1
13067 821-3276	13067 821-3276	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1
13067 821-3277	13067 821-3277	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1
13067 821-3278	13067 821-3278	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1
13067 821-3279	13067 821-3279	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1
13067 821-3280	13067 821-3280	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1
13067 821-3281	13067 821-3281	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$1,163	Each	10%	\$1,047	Other	F1
13067 821-3282	13067 821-3282	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1
13067 821-3283	13067 821-3283	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,430	Each	10%	\$1,287	Other	F1
13067 821-3284	13067 821-3284	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,973	Each	10%	\$1,776	Other	F1
13067 821-3291	13067 821-3291	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1
13067 821-3292	13067 821-3292	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,073	Each	10%	\$965	Other	F1
13067 821-3293	13067 821-3293	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$581	Each	10%	\$523	Other	F1
13067 821-3298	13067 821-3298	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$300	Each	10%	\$270	Other	F1
13067 821-3299	13067 821-3299	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$601	Each	10%	\$541	Other	F1
13067 821-3300	13067 821-3300	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$2,145	Each	10%	\$1,931	Other	F1
13067 821-3301	13067 821-3301	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1
13067 821-3302	13067 821-3302	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,802	Each	10%	\$1,622	Other	F1
13067 821-3303	13067 821-3303	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$358	Each	10%	\$322	Other	F1
13067 821-3304	13067 821-3304	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$715	Each	10%	\$644	Other	F1
13067 821-3305	13067 821-3305	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,788	Each	10%	\$1,609	Other	F1
13067 821-3306	13067 821-3306	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1
13067 821-3307	13067 821-3307	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1
13067 821-3308	13067 821-3308	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1
13067 821-3309	13067 821-3309	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1
13067 821-3310	13067 821-3310	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1
13067 821-3311	13067 821-3311	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1
13067 821-3312	13067 821-3312	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$408	Each	10%	\$367	Other	F1
13067 821-3313	13067 821-3313	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$286	Each	10%	\$257	Other	F1
13067 821-3314	13067 821-3314	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,274	Each	10%	\$1,146	Other	F1
13067 821-3315	13067 821-3315	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,385	Each	10%	\$1,246	Other	F1
13067 821-3316	13067 821-3316	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1
13067 821-3317	13067 821-3317	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13067 821-3318	13067 821-3318	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1
13067 821-3319	13067 821-3319	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1
13067 821-3320	13067 821-3320	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$343	Each	10%	\$308	Other	F1
13067 821-3321	13067 821-3321	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$375	Each	10%	\$338	Other	F1
13067 821-3322	13067 821-3322	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1
13067 821-3323	13067 821-3323	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%	\$1,038	Other	F1
13067 821-3324	13067 821-3324	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%	\$56	Other	F1
13067 821-3325	13067 821-3325	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$68	Each	10%	\$61	Other	F1
13067 821-3326	13067 821-3326	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%	\$415	Other	F1
13067 821-3327	13067 821-3327	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%	\$208	Other	F1
13067 821-3328	13067 821-3328	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%	\$103	Other	F1
13067 821-3329	13067 821-3329	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%	\$51	Other	F1
13067 821-3330	13067 821-3330	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%	\$225	Other	F1
13067 821-3331	13067 821-3331	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%	\$169	Other	F1
13067 821-3332	13067 821-3332	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%	\$245	Other	F1
13067 821-3333	13067 821-3333	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%	\$184	Other	F1
13067 822-3747	13067 822-3747	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1
13067 822-3748	13067 822-3748	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%	\$2,514	Other	F1
13067 822-3749	13067 822-3749	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%	\$3,143	Other	F1
13067 822-3750	13067 822-3750	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%	\$1,257	Other	F1
13067 822-3751	13067 822-3751	HyperConverged Infra	Series-E, All Flash, Add-On Support, 4 Years	\$6,077	Each	10%	\$5,469	Other	F1
13067 822-3752	13067 822-3752	HyperConverged Infra	Series-E/P/V, Add-On Support, 6 Years	\$4,190	Each	10%	\$3,771	Other	F1
13067 822-3753	13067 822-3753	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%	\$628	Other	F1
13067 822-3754	13067 822-3754	HyperConverged Infra	Series-E, All Flash, Add-On Support, 3 Years	\$4,558	Each	10%	\$4,102	Other	F1
13067 822-3755	13067 822-3755	HyperConverged Infra	Series-E, All Flash, Add-On Support, 6 Years	\$9,115	Each	10%	\$8,204	Other	F1
13067 822-3756	13067 822-3756	HyperConverged Infra	Series-E, All Flash, Add-On Support, 1 Year	\$1,519	Each	10%	\$1,367	Other	F1
13067 822-3757	13067 822-3757	HyperConverged Infra	Series-E, All Flash, Add-On Support, 2 Years	\$3,038	Each	10%	\$2,735	Other	F1
13067 822-3758	13067 822-3758	HyperConverged Infra	Series-E, All Flash, Add-On Support, 5 Years	\$7,596	Each	10%	\$6,836	Other	F1
13067 825-2979	13067 825-2979	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$3,611	Each	10%	\$3,250	Other	F1
13067 825-2980	13067 825-2980	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1
13067 825-2981	13067 825-2981	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1
13067 825-2982	13067 825-2982	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$14,446	Each	10%	\$13,001	Other	F1
13067 825-2983	13067 825-2983	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$18,057	Each	10%	\$16,251	Other	F1
13067 825-2984	13067 825-2984	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$21,668	Each	10%	\$19,502	Other	F1
13067 825-2985	13067 825-2985	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,104	Each	10%	\$3,693	Other	F1
13067 825-2986	13067 825-2986	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,208	Each	10%	\$7,387	Other	F1
13067 825-2987	13067 825-2987	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$12,312	Each	10%	\$11,080	Other	F1
13067 825-2988	13067 825-2988	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$16,415	Each	10%	\$14,774	Other	F1
13067 825-2989	13067 825-2989	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$20,519	Each	10%	\$18,467	Other	F1
13067 825-2990	13067 825-2990	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$24,623	Each	10%	\$22,161	Other	F1
13067 825-2991	13067 825-2991	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,432	Each	10%	\$3,989	Other	F1
13067 825-2992	13067 825-2992	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,864	Each	10%	\$7,978	Other	F1
13067 825-2993	13067 825-2993	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$13,297	Each	10%	\$11,967	Other	F1



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Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13067 828-8245	13067 828-8245	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13067 828-8246	13067 828-8246	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13067 829-2700	13067 829-2700	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,550	Each	10%	\$1,395	Other	F1
13067 829-2701	13067 829-2701	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1
13067 829-2703	13067 829-2703	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%	\$4,185	Other	F1
13067 829-2704	13067 829-2704	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1
13067 829-2711	13067 829-2711	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1
13067 829-2712	13067 829-2712	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$9,300	Each	10%	\$8,370	Other	F1
13067 829-2713	13067 829-2713	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$24,824	Each	10%	\$22,342	Other	F1
13067 829-2716	13067 829-2716	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$10,837	Each	10%	\$9,753	Other	F1
13067 829-2718	13067 829-2718	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1
13067 829-2719	13067 829-2719	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1
13067 829-2721	13067 829-2721	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other	F1
13067 829-2722	13067 829-2722	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,225	Each	10%	\$6,502	Other	F1
13067 829-2723	13067 829-2723	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,031	Each	10%	\$8,128	Other	F1
13067 829-2724	13067 829-2724	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1
13067 829-2725	13067 829-2725	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%	\$14,895	Other	F1
13067 829-2726	13067 829-2726	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%	\$18,618	Other	F1
13067 829-2727	13067 829-2727	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,626	Other	F1
13067 829-2728	13067 829-2728	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other	F1
13067 829-2729	13067 829-2729	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,329	Each	10%	\$2,096	Other	F1
13067 829-2730	13067 829-2730	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,986	Each	10%	\$6,287	Other	F1
13067 829-2731	13067 829-2731	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 2 Years	\$4,657	Each	10%	\$4,192	Other	F1
13067 829-2732	13067 829-2732	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 5 Years	\$11,643	Each	10%	\$10,479	Other	F1
13067 829-2733	13067 829-2733	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 4 Years	\$9,315	Each	10%	\$8,383	Other	F1
13067 829-2736	13067 829-2736	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$13,972	Each	10%	\$12,575	Other	F1
13067 829-2738	13067 829-2738	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,000	Each	10%	\$1,800	Other	F1
13067 829-2739	13067 829-2739	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,000	Each	10%	\$900	Other	F1
13067 829-2740	13067 829-2740	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$500	Each	10%	\$450	Other	F1
13067 829-2767	13067 829-2767	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,500	Each	10%	\$1,350	Other	F1
13067 829-2768	13067 829-2768	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,500	Each	10%	\$2,250	Other	F1
13067 829-2771	13067 829-2771	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit E OEM use- 6 Years	\$2,999	Each	10%	\$2,699	Other	F1
13067 829-2808	13067 829-2808	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,373	Each	10%	\$1,236	Other	F1
13067 829-2810	13067 829-2810	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,030	Each	10%	\$927	Other	F1
13067 829-2811	13067 829-2811	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 6 Years	\$2,059	Each	10%	\$1,853	Other	F1
13067 829-2812	13067 829-2812	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 1 Year	\$343	Each	10%	\$309	Other	F1
13067 829-2813	13067 829-2813	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 2 Years	\$686	Each	10%	\$618	Other	F1
13067 829-2814	13067 829-2814	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,716	Each	10%	\$1,544	Other	F1
13067 829-2815	13067 829-2815	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$665	Each	10%	\$598	Other	F1
13067 829-2816	13067 829-2816	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$326	Each	10%	\$294	Other	F1
13067 829-2817	13067 829-2817	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$392	Each	10%	\$353	Other	F1
13067 829-2818	13067 829-2818	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$1,329	Each	10%	\$1,196	Other	F1
13067 829-2819	13067 829-2819	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$131	Each	10%	\$118	Other	F1
13067 829-2820	13067 829-2820	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$886	Each	10%	\$797	Other	F1
13067 829-2821	13067 829-2821	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$1,108	Each	10%	\$997	Other	F1
13067 829-2822	13067 829-2822	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$65	Each	10%	\$59	Other	F1
13067 829-2823	13067 829-2823	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$443	Each	10%	\$399	Other	F1
13067 829-2824	13067 829-2824	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$222	Each	10%	\$199	Other	F1
13067 829-2825	13067 829-2825	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$261	Each	10%	\$235	Other	F1
13067 829-2826	13067 829-2826	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$196	Each	10%	\$176	Other	F1
13067 829-2853	13067 829-2853	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1
13067 829-2854	13067 829-2854	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$4,728	Each	10%	\$4,256	Other	F1
13067 829-2855	13067 829-2855	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$7,586	Each	10%	\$6,827	Other	F1
13067 829-2856	13067 829-2856	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$10,425	Each	10%	\$9,382	Other	F1
13067 829-2857	13067 829-2857	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$798	Each	10%	\$709	Other	F1
13067 829-2858	13067 829-2858	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%	\$3,127	Other	F1
13067 829-2859	13067 829-2859	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%	\$4,551	Other	F1
13067 829-2860	13067 829-2860	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1
13067 829-2861	13067 829-2861	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%	\$7,818	Other	F1
13067 829-2862	13067 829-2862	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1
13067 829-2863	13067 829-2863	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1
13067 829-2864	13067 829-2864	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%	\$3,414	Other	F1
13067 829-2865	13067 829-2865	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1
13067 829-2866	13067 829-2866	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$1,264	Each	10%	\$1,138	Other	F1
13067 829-2867	13067 829-2867	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1
13067 829-2868	13067 829-2868	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1
13067 829-2869	13067 829-2869	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1
13067 829-2870	13067 829-2870	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1
13067 829-2905	13067 829-2905	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$4,268	Each	10%	\$3,841	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13067 829-2906	13067 829-2906	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$8,536	Each	10%	\$7,682	Other	F1	
13067 829-2907	13067 829-2907	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$12,804	Each	10%	\$11,524	Other	F1	
13067 829-2908	13067 829-2908	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$17,072	Each	10%	\$15,365	Other	F1	
13067 829-2909	13067 829-2909	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$21,340	Each	10%	\$19,206	Other	F1	
13067 829-2910	13067 829-2910	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$25,608	Each	10%	\$23,047	Other	F1	
13067 829-2911	13067 829-2911	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$8,740	Each	10%	\$7,866	Other	F1	
13067 829-2912	13067 829-2912	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$17,479	Each	10%	\$15,731	Other	F1	
13067 829-2913	13067 829-2913	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1	
13067 829-2914	13067 829-2914	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1	
13067 829-2915	13067 829-2915	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1	
13067 829-2916	13067 829-2916	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$52,437	Each	10%	\$47,193	Other	F1	
13067 829-2917	13067 829-2917	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1	
13067 829-2918	13067 829-2918	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$19,690	Each	10%	\$17,721	Other	F1	
13067 829-2919	13067 829-2919	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$29,534	Each	10%	\$26,581	Other	F1	
13067 829-2920	13067 829-2920	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$39,379	Each	10%	\$35,441	Other	F1	
13067 829-2921	13067 829-2921	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$49,224	Each	10%	\$44,302	Other	F1	
13067 829-2922	13067 829-2922	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$59,069	Each	10%	\$53,162	Other	F1	
13067 829-2923	13067 829-2923	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13067 829-2924	13067 829-2924	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13067 829-2925	13067 829-2925	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13067 829-2926	13067 829-2926	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13067 829-2927	13067 829-2927	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13067 829-2928	13067 829-2928	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$1,625	Each	10%	\$1,462	Other	F1	
13067 829-2959	13067 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1	
13067 829-2960	13067 829-2960	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1	
13067 829-2961	13067 829-2961	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1	
13067 829-2962	13067 829-2962	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13067 829-2963	13067 829-2963	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1	
13067 829-2964	13067 829-2964	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$14,623	Each	10%	\$13,161	Other	F1	
13067 829-2965	13067 829-2965	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$10,155	Each	10%	\$9,140	Other	F1	
13067 829-2966	13067 829-2966	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$9,749	Each	10%	\$8,774	Other	F1	
13067 829-2967	13067 829-2967	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other	F1	
13067 829-2968	13067 829-2968	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$6,499	Each	10%	\$5,849	Other	F1	
13067 829-2969	13067 829-2969	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$12,186	Each	10%	\$10,967	Other	F1	
13067 829-2970	13067 829-2970	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$8,124	Each	10%	\$7,312	Other	F1	
13067 829-2971	13067 829-2971	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1	
13067 829-2972	13067 829-2972	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,062	Each	10%	\$3,656	Other	F1	
13067 829-2973	13067 829-2973	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$2,031	Each	10%	\$1,828	Other	F1	
13067 829-2974	13067 829-2974	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 4 Years	\$8,936	Each	10%	\$8,043	Other	F1	
13067 829-2975	13067 829-2975	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1	
13067 829-2976	13067 829-2976	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 6 Years	\$13,405	Each	10%	\$12,064	Other	F1	
13067 829-2977	13067 829-2977	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1	
13067 829-2978	13067 829-2978	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$11,171	Each	10%	\$10,053	Other	F1	
13067 829-2979	13067 829-2979	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1	
13067 829-2980	13067 829-2980	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13067 829-2981	13067 829-2981	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$9,749	Each	10%	\$8,774	Other	F1
13067 829-2982	13067 829-2982	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1
13067 829-2983	13067 829-2983	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13067 829-2984	13067 829-2984	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2985	13067 829-2985	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2986	13067 829-2986	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2987	13067 829-2987	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2988	13067 829-2988	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2989	13067 829-2989	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2990	13067 829-2990	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2991	13067 829-2991	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2992	13067 829-2992	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2993	13067 829-2993	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13067 829-2994	13067 829-2994	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13067 838-8338	13067 838-8338	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
13067 838-8339	13067 838-8339	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
13067 838-8340	13067 838-8340	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
13067 838-8341	13067 838-8341	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
13067 838-8342	13067 838-8342	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
13067 838-8343	13067 838-8343	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$898	Each	10%	\$808	Other	F1
13067 838-8344	13067 838-8344	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
13067 838-8345	13067 838-8345	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
13067 838-8346	13067 838-8346	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
13067 838-8347	13067 838-8347	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
13067 838-8348	13067 838-8348	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
13067 838-8349	13067 838-8349	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,020	Each	10%	\$918	Other	F1
13067 838-8350	13067 838-8350	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
13067 838-8351	13067 838-8351	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
13067 838-8352	13067 838-8352	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
13067 838-8353	13067 838-8353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13067 838-8354	13067 838-8354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13067 838-8355	13067 838-8355	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,102	Each	10%	\$991	Other	F1
13067 838-8356	13067 838-8356	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13067 838-8357	13067 838-8357	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13067 838-8358	13067 838-8358	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13067 838-8359	13067 838-8359	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13067 838-8360	13067 838-8360	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13067 838-8361	13067 838-8361	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13067 838-8372	13067 838-8372	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1
13067 838-8373	13067 838-8373	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$354	Each	10%	\$318	Other	F1
13067 838-8374	13067 838-8374	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
13067 838-8375	13067 838-8375	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1
13067 838-8376	13067 838-8376	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1
13067 838-8377	13067 838-8377	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$1,061	Each	10%	\$955	Other	F1
13067 838-8378	13067 838-8378	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13067 838-8379	13067 838-8379	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13067 839-0660	13067 839-0660	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13067 839-0661	13067 839-0661	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13067 839-0662	13067 839-0662	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13067 839-0663	13067 839-0663	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13067 839-0684	13067 839-0684	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13067 839-0685	13067 839-0685	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13067 839-0686	13067 839-0686	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13067 839-0687	13067 839-0687	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13067 839-0708	13067 839-0708	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13067 839-0709	13067 839-0709	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13067 839-0710	13067 839-0710	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13067 839-0711	13067 839-0711	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13067 839-4879	13067 839-4879	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13067 839-4880	13067 839-4880	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13067 839-4881	13067 839-4881	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13067 839-4882	13067 839-4882	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1
13067 839-4883	13067 839-4883	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
13067 839-4884	13067 839-4884	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
13067 839-4885	13067 839-4885	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13067 839-4886	13067 839-4886	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
13067 839-4887	13067 839-4887	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
13067 839-4888	13067 839-4888	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1
13067 839-4889	13067 839-4889	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1
13067 839-4890	13067 839-4890	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13067 839-4891	13067 839-4891	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$9,100	Each	10%	\$8,190	Other	F1
13067 839-4892	13067 839-4892	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13067 839-4893	13067 839-4893	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
13067 839-4894	13067 839-4894	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,928	Each	10%	\$7,135	Other	F1
13067 839-4895	13067 839-4895	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
13067 839-4896	13067 839-4896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,671	Each	10%	\$5,104	Other	F1
13067 839-4897	13067 839-4897	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,342	Each	10%	\$5,708	Other	F1
13067 839-4898	13067 839-4898	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,716	Each	10%	\$7,844	Other	F1
13067 839-4899	13067 839-4899	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,940	Each	10%	\$4,446	Other	F1
13067 839-4900	13067 839-4900	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
13067 839-4901	13067 839-4901	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,952	Each	10%	\$3,557	Other	F1
13067 839-4902	13067 839-4902	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
13067 839-4903	13067 839-4903	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13067 839-4904	13067 839-4904	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1
13067 839-4905	13067 839-4905	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1
13067 839-4906	13067 839-4906	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1
13067 839-4907	13067 839-4907	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1
13067 839-4908	13067 839-4908	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1
13067 839-4909	13067 839-4909	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
13067 839-4910	13067 839-4910	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1
13067 839-4911	13067 839-4911	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,895	Each	10%	\$9,806	Other	F1
13067 839-4912	13067 839-4912	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column			
13067_839-4913	13067_839-4913	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,169	Each	10%		\$3,752	Other	F1	
13067_839-4914	13067_839-4914	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%		\$2,371	Other	F1	
13067_839-4915	13067_839-4915	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%		\$2,223	Other	F1	
13067_839-4916	13067_839-4916	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%		\$2,378	Other	F1	
13067_839-4917	13067_839-4917	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%		\$1,634	Other	F1	
13067_839-4918	13067_839-4918	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%		\$4,095	Other	F1	
13067_839-4919	13067_839-4919	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%		\$1,779	Other	F1	
13067_839-4920	13067_839-4920	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%		\$7,603	Other	F1	
13067_839-4921	13067_839-4921	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%		\$1,903	Other	F1	
13067_839-4922	13067_839-4922	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%		\$1,701	Other	F1	
13067_839-4923	13067_839-4923	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%		\$2,964	Other	F1	
13067_839-4924	13067_839-4924	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%		\$2,964	Other	F1	
13067_839-4925	13067_839-4925	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%		\$5,946	Other	F1	
13067_839-4926	13067_839-4926	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%		\$3,922	Other	F1	
13067_839-4927	13067_839-4927	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%		\$1,482	Other	F1	
13067_839-4928	13067_839-4928	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%		\$1,365	Other	F1	
13067_839-4929	13067_839-4929	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%		\$2,854	Other	F1	
13067_839-4930	13067_839-4930	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%		\$1,307	Other	F1	
13067_839-4931	13067_839-4931	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$12,506	Each	10%		\$11,255	Other	F1	
13067_839-4932	13067_839-4932	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%		\$6,537	Other	F1	
13067_839-4975	13067_839-4975	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%		\$3,899	Other	F1	
13067_839-4976	13067_839-4976	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%		\$3,119	Other	F1	
13067_839-4977	13067_839-4977	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$8,342	Each	10%		\$7,508	Other	F1	
13067_839-4978	13067_839-4978	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%		\$8,598	Other	F1	
13067_839-4979	13067_839-4979	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%		\$1,559	Other	F1	
13067_839-4980	13067_839-4980	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%		\$5,159	Other	F1	
13067_839-4981	13067_839-4981	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%		\$2,503	Other	F1	
13067_839-4982	13067_839-4982	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%		\$780	Other	F1	
13067_839-4983	13067_839-4983	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%		\$6,878	Other	F1	
13067_839-4984	13067_839-4984	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,198	Each	10%		\$4,678	Other	F1	
13067_839-4985	13067_839-4985	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%		\$6,256	Other	F1	
13067_839-4986	13067_839-4986	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%		\$1,251	Other	F1	
13067_839-4987	13067_839-4987	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%		\$3,439	Other	F1	
13067_839-4988	13067_839-4988	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%		\$3,754	Other	F1	
13067_839-4989	13067_839-4989	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%		\$1,720	Other	F1	
13067_839-4990	13067_839-4990	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%		\$2,339	Other	F1	
13067_839-4991	13067_839-4991	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%		\$5,005	Other	F1	
13067_839-4992	13067_839-4992	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$11,464	Each	10%		\$10,317	Other	F1	
13067_839-5017	13067_839-5017	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%		\$8,408	Other	F1	
13067_839-5018	13067_839-5018	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%		\$1,682	Other	F1	
13067_839-5019	13067_839-5019	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%		\$3,363	Other	F1	
13067_839-5020	13067_839-5020	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%		\$6,306	Other	F1	
13067_839-5021	13067_839-5021	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%		\$8,408	Other	F1	
13067_839-5022	13067_839-5022	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%		\$7,238	Other	F1	
13067_839-5023	13067_839-5023	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$16,086	Each	10%		\$14,477	Other	F1	
13067_839-5024	13067_839-5024	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%		\$10,510	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
13067 839-5025	13067 839-5025	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$11,211	Each	10%	\$10,090	Other	F1	
13067 839-5026	13067 839-5026	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1	
13067 839-5027	13067 839-5027	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1	
13067 839-5028	13067 839-5028	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,014	Each	10%	\$12,613	Other	F1	
13067 839-5029	13067 839-5029	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1	
13067 839-5030	13067 839-5030	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1	
13067 839-5031	13067 839-5031	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1	
13067 839-5032	13067 839-5032	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1	
13067 839-5033	13067 839-5033	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1	
13067 839-5034	13067 839-5034	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1	
13067 839-5035	13067 839-5035	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1	
13067 839-5036	13067 839-5036	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1	
13067 839-5037	13067 839-5037	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,745	Each	10%	\$13,271	Other	F1	
13067 839-5038	13067 839-5038	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1	
13067 839-5039	13067 839-5039	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1	
13067 839-5040	13067 839-5040	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$13,405	Each	10%	\$12,064	Other	F1	
13067 839-5061	13067 839-5061	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1	
13067 839-5062	13067 839-5062	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1	
13067 839-5065	13067 839-5065	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1	
13067 839-5066	13067 839-5066	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1	
13067 839-5069	13067 839-5069	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1	
13067 839-5070	13067 839-5070	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1	
13067 839-5137	13067 839-5137	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1	
13067 839-5138	13067 839-5138	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1	
13067 839-5139	13067 839-5139	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1	
13067 839-5140	13067 839-5140	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1	
13067 839-5143	13067 839-5143	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1	
13067 839-5144	13067 839-5144	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1	
13067 839-5149	13067 839-5149	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1	
13067 839-5150	13067 839-5150	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1	
13067 839-5151	13067 839-5151	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1	
13067 839-5152	13067 839-5152	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1	
13067 839-5155	13067 839-5155	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1	
13067 839-5156	13067 839-5156	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1	
13067 839-5161	13067 839-5161	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1	
13067 839-5162	13067 839-5162	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1	
13067 839-5163	13067 839-5163	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1	
13067 839-5164	13067 839-5164	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1	
13067 839-5167	13067 839-5167	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1	
13067 839-5168	13067 839-5168	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1	
13067 839-9673	13067 839-9673	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1	
13067 839-9674	13067 839-9674	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1	
13067 839-9677	13067 839-9677	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1	
13067 839-9678	13067 839-9678	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1	
13067 839-9679	13067 839-9679	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1	
13067 839-9680	13067 839-9680	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1	
13067 839-9685	13067 839-9685	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1	
13067 839-9686	13067 839-9686	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1	
13067 839-9689	13067 839-9689	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1	
13067 839-9690	13067 839-9690	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1	
13067 839-9691	13067 839-9691	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1	
13067 839-9692	13067 839-9692	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1	
13067 839-9697	13067 839-9697	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1	
13067 839-9698	13067 839-9698	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1	
13067 839-9701	13067 839-9701	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1	
13067 839-9702	13067 839-9702	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1	
13067 839-9703	13067 839-9703	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1	
13067 839-9704	13067 839-9704	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1	
13067 839-9769	13067 839-9769	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1	
13067 839-9770	13067 839-9770	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1	
13067 839-9773	13067 839-9773	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)		
13067_839-9774	13067_839-9774	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1	
13067_839-9777	13067_839-9777	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1	
13067_839-9778	13067_839-9778	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1	
13067_839-9798	13067_839-9798	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1	
13067_839-9799	13067_839-9799	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1	
13067_839-9800	13067_839-9800	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1	
13067_839-9801	13067_839-9801	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1	
13067_839-9822	13067_839-9822	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1	
13067_839-9823	13067_839-9823	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1	
13067_839-9824	13067_839-9824	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1	
13067_839-9825	13067_839-9825	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1	
13067_839-9846	13067_839-9846	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1	
13067_839-9847	13067_839-9847	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1	
13067_839-9848	13067_839-9848	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1	
13067_839-9849	13067_839-9849	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1	
13067_839-9870	13067_839-9870	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1	
13067_839-9871	13067_839-9871	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1	
13067_839-9872	13067_839-9872	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1	
13067_839-9873	13067_839-9873	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1	
13067_839-9894	13067_839-9894	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1	
13067_839-9895	13067_839-9895	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1	
13067_839-9896	13067_839-9896	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1	
13067_839-9897	13067_839-9897	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1	
13067_839-9918	13067_839-9918	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1	
13067_839-9919	13067_839-9919	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1	
13067_839-9920	13067_839-9920	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1	
13067_839-9921	13067_839-9921	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1	
13067_843-2460	13067_843-2460	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,247	Each	10%	\$1,123	Other	F1	
13067_843-2461	13067_843-2461	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%	\$2,245	Other	F1	
13067_843-2462	13067_843-2462	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%	\$3,368	Other	F1	
13067_843-2463	13067_843-2463	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,990	Each	10%	\$4,491	Other	F1	
13067_843-2464	13067_843-2464	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,237	Each	10%	\$5,613	Other	F1	
13067_843-2465	13067_843-2465	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,484	Each	10%	\$6,736	Other	F1	
13067_843-2466	13067_843-2466	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,418	Each	10%	\$1,276	Other	F1	
13067_843-2467	13067_843-2467	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,835	Each	10%	\$2,552	Other	F1	
13067_843-2468	13067_843-2468	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,253	Each	10%	\$3,827	Other	F1	
13067_843-2469	13067_843-2469	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$5,670	Each	10%	\$5,103	Other	F1	
13067_843-2470	13067_843-2470	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,088	Each	10%	\$6,379	Other	F1	
13067_843-2471	13067_843-2471	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$8,505	Each	10%	\$7,655	Other	F1	
13067_843-2472	13067_843-2472	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,531	Each	10%	\$1,378	Other	F1	
13067_843-2473	13067_843-2473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,062	Each	10%	\$2,756	Other	F1	
13067_843-2474	13067_843-2474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,593	Each	10%	\$4,133	Other	F1	
13067_843-2475	13067_843-2475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,124	Each	10%	\$5,511	Other	F1	
13067_843-2476	13067_843-2476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,655	Each	10%	\$6,889	Other	F1	
13067_843-2477	13067_843-2477	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$9,185	Each	10%	\$8,267	Other	F1	
13067_843-2478	13067_843-2478	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$1,474	Each	10%	\$1,327	Other	F1	
13067_843-2479	13067_843-2479	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$2,948	Each	10%	\$2,654	Other	F1	
13067_843-2480	13067_843-2480	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$4,423	Each	10%	\$3,980	Other	F1	
13067_843-2481	13067_843-2481	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$5,897	Each	10%	\$5,307	Other	F1	
13067_843-2482	13067_843-2482	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$7,371	Each	10%	\$6,634	Other	F1	
13067_843-2483	13067_843-2483	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$8,845	Each	10%	\$7,961	Other	F1	
13067_843-2484	13067_843-2484	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%	\$1,734	Other	F1	
13067_843-2485	13067_843-2485	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%	\$3,469	Other	F1	
13067_843-2486	13067_843-2486	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$5,782	Each	10%	\$5,203	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13067_843-2487	13067_843-2487	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,709	Each	10%	\$6,938	Other	F1	
13067_843-2488	13067_843-2488	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,636	Each	10%	\$8,672	Other	F1	
13067_843-2489	13067_843-2489	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,563	Each	10%	\$10,407	Other	F1	
13067_843-2490	13067_843-2490	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1	
13067_843-2491	13067_843-2491	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1	
13067_843-2492	13067_843-2492	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1	
13067_843-2493	13067_843-2493	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1	
13067_843-2494	13067_843-2494	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1	
13067_843-2495	13067_843-2495	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,140	Each	10%	\$11,826	Other	F1	
13067_843-2496	13067_843-2496	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1	
13067_843-2497	13067_843-2497	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1	
13067_843-2498	13067_843-2498	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1	
13067_843-2499	13067_843-2499	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1	
13067_843-2500	13067_843-2500	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1	
13067_843-2501	13067_843-2501	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$14,191	Each	10%	\$12,772	Other	F1	
13067_843-2502	13067_843-2502	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1	
13067_843-2503	13067_843-2503	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%	\$4,100	Other	F1	
13067_843-2504	13067_843-2504	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1	
13067_843-2505	13067_843-2505	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%	\$8,199	Other	F1	
13067_843-2506	13067_843-2506	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%	\$10,249	Other	F1	
13067_843-2507	13067_843-2507	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,666	Each	10%	\$12,299	Other	F1	
13067_843-2508	13067_843-2508	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1	
13067_843-2509	13067_843-2509	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1	
13067_843-2510	13067_843-2510	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1	
13067_843-2511	13067_843-2511	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1	
13067_843-2512	13067_843-2512	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1	
13067_843-2513	13067_843-2513	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other	F1	
13067_843-2514	13067_843-2514	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1	
13067_843-2515	13067_843-2515	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1	
13067_843-2516	13067_843-2516	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1	
13067_843-2517	13067_843-2517	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1	
13067_843-2518	13067_843-2518	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1	
13067_843-2519	13067_843-2519	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other	F1	
13067_843-2520	13067_843-2520	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1	
13067_843-2521	13067_843-2521	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1	
13067_843-2522	13067_843-2522	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1	
13067_843-2523	13067_843-2523	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1	
13067_843-2524	13067_843-2524	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1	
13067_843-2525	13067_843-2525	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other	F1	
13067_843-2526	13067_843-2526	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1	
13067_843-2527	13067_843-2527	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1	
13067_843-2528	13067_843-2528	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1	
13067_843-2529	13067_843-2529	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1	
13067_843-2530	13067_843-2530	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1	
13067_843-2531	13067_843-2531	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other	F1	
13067_843-2532	13067_843-2532	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1	
13067_843-2533	13067_843-2533	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13067 843-2534	13067 843-2534	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
13067 843-2535	13067 843-2535	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
13067 843-2536	13067 843-2536	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
13067 843-2537	13067 843-2537	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other	F1
13067 843-2538	13067 843-2538	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
13067 843-2539	13067 843-2539	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
13067 843-2540	13067 843-2540	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
13067 843-2541	13067 843-2541	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
13067 843-2542	13067 843-2542	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
13067 843-2543	13067 843-2543	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other	F1
13067 843-2544	13067 843-2544	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
13067 843-2545	13067 843-2545	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
13067 843-2546	13067 843-2546	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
13067 843-2547	13067 843-2547	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
13067 843-2548	13067 843-2548	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
13067 843-2549	13067 843-2549	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other	F1
13067 843-2550	13067 843-2550	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13067 843-2551	13067 843-2551	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
13067 843-2552	13067 843-2552	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
13067 843-2553	13067 843-2553	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
13067 843-2554	13067 843-2554	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
13067 843-2555	13067 843-2555	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,108	Each	10%	\$18,098	Other	F1
13067 843-2556	13067 843-2556	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
13067 843-2557	13067 843-2557	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
13067 843-2558	13067 843-2558	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
13067 843-2559	13067 843-2559	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
13067 843-2560	13067 843-2560	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
13067 843-2561	13067 843-2561	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,975	Each	10%	\$18,877	Other	F1
13067 843-2562	13067 843-2562	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
13067 843-2563	13067 843-2563	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
13067 843-2564	13067 843-2564	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
13067 843-2565	13067 843-2565	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
13067 843-2566	13067 843-2566	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1
13067 843-2567	13067 843-2567	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$23,835	Each	10%	\$21,452	Other	F1
13067 843-2568	13067 843-2568	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
13067 843-2569	13067 843-2569	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
13067 843-2570	13067 843-2570	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
13067 843-2571	13067 843-2571	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1
13067 843-2572	13067 843-2572	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1
13067 843-2573	13067 843-2573	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$25,742	Each	10%	\$23,168	Other	F1
13067 843-2574	13067 843-2574	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1
13067 843-2575	13067 843-2575	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1
13067 843-2576	13067 843-2576	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1
13067 843-2577	13067 843-2577	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1
13067 843-2578	13067 843-2578	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1
13067 843-2579	13067 843-2579	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$24,788	Each	10%	\$22,310	Other	F1
13067 843-2700	13067 843-2700	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2701	13067 843-2701	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2702	13067 843-2702	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2703	13067 843-2703	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13067 843-2704	13067 843-2704	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2705	13067 843-2705	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2706	13067 843-2706	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2707	13067 843-2707	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2708	13067 843-2708	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2709	13067 843-2709	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2710	13067 843-2710	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2711	13067 843-2711	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2712	13067 843-2712	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2713	13067 843-2713	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2714	13067 843-2714	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2715	13067 843-2715	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2716	13067 843-2716	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2717	13067 843-2717	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2718	13067 843-2718	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2719	13067 843-2719	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2720	13067 843-2720	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2721	13067 843-2721	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2722	13067 843-2722	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2723	13067 843-2723	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2724	13067 843-2724	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2725	13067 843-2725	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2726	13067 843-2726	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2727	13067 843-2727	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2728	13067 843-2728	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2729	13067 843-2729	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2730	13067 843-2730	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2731	13067 843-2731	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2740	13067 843-2740	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2741	13067 843-2741	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2742	13067 843-2742	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2743	13067 843-2743	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2744	13067 843-2744	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2745	13067 843-2745	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2746	13067 843-2746	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-2747	13067 843-2747	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13067 843-9322	13067 843-9322	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other	F1
13067 843-9323	13067 843-9323	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other	F1
13067 843-9353	13067 843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other	F1
13067 843-9354	13067 843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other	F1
13067 843-9362	13067 843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other	F1
13067 843-9363	13067 843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	\$0			
13067 844-4316	13067 844-4316	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13067 844-4317	13067 844-4317	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13067 844-4318	13067 844-4318	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13067 844-4319	13067 844-4319	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13067 844-4320	13067 844-4320	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13067 844-4321	13067 844-4321	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13067 844-4322	13067 844-4322	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13067 844-4323	13067 844-4323	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13067 844-7604	13067 844-7604	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1	
13067 844-7605	13067 844-7605	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1	
13067 844-7606	13067 844-7606	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1	
13067 844-7607	13067 844-7607	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1	
13067 847-7649	13067 847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1	
13067 847-7650	13067 847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1	
13067 847-7680	13067 847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1	
13067 847-7681	13067 847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1	
13067 847-7689	13067 847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1	
13067 847-7690	13067 847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1	
13069 819-0519	13069 819-0519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1	
13069 819-0520	13069 819-0520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1	
13069 819-0521	13069 819-0521	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1	
13069 819-0522	13069 819-0522	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1	
13069 819-0523	13069 819-0523	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1	
13069 819-0524	13069 819-0524	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1	
13069 819-0525	13069 819-0525	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1	
13069 819-0526	13069 819-0526	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1	
13069 819-0527	13069 819-0527	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1	
13069 819-0528	13069 819-0528	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1	
13069 819-0529	13069 819-0529	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1	
13069 819-0530	13069 819-0530	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1	
13069 819-0536	13069 819-0536	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1	
13069 819-0537	13069 819-0537	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1	
13069 819-0538	13069 819-0538	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1	
13069 819-0539	13069 819-0539	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1	
13069 819-0540	13069 819-0540	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1	
13069 819-0541	13069 819-0541	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1	
13069 819-0542	13069 819-0542	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1	
13069 819-0543	13069 819-0543	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1	
13069 819-0544	13069 819-0544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1	
13069 819-0545	13069 819-0545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1	
13069 819-0546	13069 819-0546	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1	
13069 819-0547	13069 819-0547	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1	
13069 819-0548	13069 819-0548	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1	
13069 819-0549	13069 819-0549	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1	
13069 819-0550	13069 819-0550	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1	
13069 819-0551	13069 819-0551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1	
13069 819-0552	13069 819-0552	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1	
13069 819-0553	13069 819-0553	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1	
13069 819-0554	13069 819-0554	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069_819-0555	13069_819-0555	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13069_819-0556	13069_819-0556	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13069_819-0557	13069_819-0557	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13069_819-0558	13069_819-0558	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13069_819-0559	13069_819-0559	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13069_819-0560	13069_819-0560	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13069_819-0561	13069_819-0561	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13069_819-0562	13069_819-0562	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13069_819-0563	13069_819-0563	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13069_819-0564	13069_819-0564	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13069_819-0565	13069_819-0565	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13069_819-0606	13069_819-0606	HyperConverged Infra	ProSupport With Next Business Day Software Support	\$0	Each	10%	\$0	Other	F1
13069_819-0607	13069_819-0607	HyperConverged Infra	ProSupport With Mission Critical Software Support	\$0	Each	10%	\$0	Other	F1
13069_819-0608	13069_819-0608	HyperConverged Infra	ProSupport Plus With Mission Critical Software Support	\$0	Each	10%	\$0	Other	F1
13069_819-6326	13069_819-6326	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
13069_819-6327	13069_819-6327	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,438	Each	10%	\$5,794	Other	F1
13069_819-6329	13069_819-6329	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13069_819-6337	13069_819-6337	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13069_819-6338	13069_819-6338	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13069_819-6339	13069_819-6339	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13069_819-6340	13069_819-6340	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13069_819-6341	13069_819-6341	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13069_819-6342	13069_819-6342	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%	\$8,253	Other	F1
13069_819-6343	13069_819-6343	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13069_819-6344	13069_819-6344	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13069_819-6350	13069_819-6350	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13069_819-6351	13069_819-6351	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13069_819-6352	13069_819-6352	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13069_819-6353	13069_819-6353	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13069_819-6354	13069_819-6354	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13069_819-6355	13069_819-6355	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%	\$9,378	Other	F1
13069_819-6356	13069_819-6356	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,829	Each	10%	\$4,346	Other	F1
13069_819-6357	13069_819-6357	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$3,219	Each	10%	\$2,897	Other	F1
13069_819-6363	13069_819-6363	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13069_819-6364	13069_819-6364	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13069_819-6365	13069_819-6365	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
13069_819-6366	13069_819-6366	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
13069_819-6367	13069_819-6367	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
13069_819-6368	13069_819-6368	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%	\$10,129	Other	F1
13069_819-6374	13069_819-6374	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13069_819-6375	13069_819-6375	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13069_819-6376	13069_819-6376	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13069_819-6377	13069_819-6377	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13069_819-6378	13069_819-6378	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (If applicable)
									\$0	ALJP Category (REQUIRED) use drop-down	
13069 819-6379	13069 819-6379	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%		\$8,253	Other	F1	
13069 819-6385	13069 819-6385	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%		\$1,563	Other	F1	
13069 819-6386	13069 819-6386	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%		\$3,126	Other	F1	
13069 819-6387	13069 819-6387	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%		\$4,689	Other	F1	
13069 819-6388	13069 819-6388	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%		\$6,252	Other	F1	
13069 819-6389	13069 819-6389	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%		\$7,815	Other	F1	
13069 819-6390	13069 819-6390	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%		\$9,378	Other	F1	
13069 819-6396	13069 819-6396	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$8,942	Each	10%		\$8,048	Other	F1	
13069 819-6397	13069 819-6397	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%		\$7,161	Other	F1	
13069 819-6398	13069 819-6398	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%		\$10,741	Other	F1	
13069 819-6399	13069 819-6399	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%		\$14,322	Other	F1	
13069 819-6400	13069 819-6400	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%		\$17,902	Other	F1	
13069 819-6401	13069 819-6401	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$23,870	Each	10%		\$21,483	Other	F1	
13069 819-6402	13069 819-6402	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%		\$7,243	Other	F1	
13069 819-6403	13069 819-6403	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$9,657	Each	10%		\$8,692	Other	F1	
13069 819-6404	13069 819-6404	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%		\$3,151	Other	F1	
13069 819-6405	13069 819-6405	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$25,779	Each	10%		\$23,201	Other	F1	
13069 819-6408	13069 819-6408	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%		\$10,129	Other	F1	
13069 819-6411	13069 819-6411	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 6 Years	\$7,869	Each	10%		\$7,082	Other	F1	
13069 819-6412	13069 819-6412	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%		\$1,341	Other	F1	
13069 819-6413	13069 819-6413	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%		\$2,683	Other	F1	
13069 819-6414	13069 819-6414	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 6 Years	\$21,005	Each	10%		\$18,905	Other	F1	
13069 819-6415	13069 819-6415	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%		\$3,580	Other	F1	
13069 819-6417	13069 819-6417	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%		\$9,452	Other	F1	
13069 819-6418	13069 819-6418	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%		\$12,603	Other	F1	
13069 819-6419	13069 819-6419	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%		\$15,754	Other	F1	
13069 819-6422	13069 819-6422	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%		\$6,302	Other	F1	
13069 819-6424	13069 819-6424	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%		\$3,867	Other	F1	
13069 819-6425	13069 819-6425	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%		\$7,734	Other	F1	
13069 819-6429	13069 819-6429	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%		\$5,064	Other	F1	
13069 819-6430	13069 819-6430	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%		\$6,752	Other	F1	
13069 819-6431	13069 819-6431	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%		\$8,440	Other	F1	
13069 819-6432	13069 819-6432	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%		\$11,601	Other	F1	
13069 819-6433	13069 819-6433	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%		\$15,467	Other	F1	
13069 819-6434	13069 819-6434	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%		\$19,334	Other	F1	
13069 819-6438	13069 819-6438	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%		\$1,688	Other	F1	
13069 819-6439	13069 819-6439	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%		\$3,376	Other	F1	
13069 819-6441	13069 819-6441	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$4,478	Each	10%		\$4,030	Other	F1	
13069 819-6443	13069 819-6443	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$8,957	Each	10%		\$8,061	Other	F1	
13069 819-6445	13069 819-6445	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$2,418	Each	10%		\$2,176	Other	F1	
13069 819-6446	13069 819-6446	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$7,255	Each	10%		\$6,529	Other	F1	
13069 819-6448	13069 819-6448	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$6,717	Each	10%		\$6,046	Other	F1	
13069 819-6449	13069 819-6449	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$11,196	Each	10%		\$10,076	Other	F1	
13069 819-6450	13069 819-6450	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$13,435	Each	10%		\$12,091	Other	F1	
13069 819-6451	13069 819-6451	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$4,837	Each	10%		\$4,353	Other	F1	
13069 819-6452	13069 819-6452	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$12,091	Each	10%		\$10,882	Other	F1	
13069 819-6455	13069 819-6455	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$9,673	Each	10%		\$8,706	Other	F1	
13069 819-6459	13069 819-6459	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$14,510	Each	10%		\$13,059	Other	F1	
13069 819-6461	13069 819-6461	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%		\$1,180	Other	F1	
13069 819-6462	13069 819-6462	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%		\$2,361	Other	F1	
13069 819-6463	13069 819-6463	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%		\$3,541	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069 819-6464	13069 819-6464	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
13069 819-6465	13069 819-6465	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
13069 819-6472	13069 819-6472	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,923	Each	10%	\$1,730	Other	F1
13069 819-6473	13069 819-6473	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$2,077	Each	10%	\$1,869	Other	F1
13069 819-6474	13069 819-6474	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,038	Each	10%	\$934	Other	F1
13069 819-6475	13069 819-6475	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$519	Each	10%	\$467	Other	F1
13069 819-6476	13069 819-6476	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,403	Each	10%	\$2,163	Other	F1
13069 819-6477	13069 819-6477	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$1,970	Each	10%	\$1,773	Other	F1
13069 819-6547	13069 819-6547	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,239	Each	10%	\$2,015	Other	F1
13069 819-6553	13069 819-6553	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$423	Each	10%	\$381	Other	F1
13069 819-6554	13069 819-6554	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$846	Each	10%	\$761	Other	F1
13069 819-6555	13069 819-6555	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,269	Each	10%	\$1,142	Other	F1
13069 819-6556	13069 819-6556	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$1,692	Each	10%	\$1,523	Other	F1
13069 819-6557	13069 819-6557	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,115	Each	10%	\$1,903	Other	F1
13069 819-6558	13069 819-6558	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 6 Years	\$2,538	Each	10%	\$2,284	Other	F1
13069 819-6564	13069 819-6564	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,442	Each	10%	\$1,298	Other	F1
13069 819-6565	13069 819-6565	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$2,884	Each	10%	\$2,596	Other	F1
13069 819-6566	13069 819-6566	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,557	Each	10%	\$1,402	Other	F1
13069 819-6567	13069 819-6567	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$481	Each	10%	\$433	Other	F1
13069 819-6568	13069 819-6568	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$961	Each	10%	\$865	Other	F1
13069 819-6569	13069 819-6569	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,596	Each	10%	\$2,336	Other	F1
13069 819-6575	13069 819-6575	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$7,882	Each	10%	\$7,094	Other	F1
13069 819-6576	13069 819-6576	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$9,852	Each	10%	\$8,867	Other	F1
13069 819-6577	13069 819-6577	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$11,823	Each	10%	\$10,640	Other	F1
13069 819-6578	13069 819-6578	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$3,941	Each	10%	\$3,547	Other	F1
13069 819-6579	13069 819-6579	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1
13069 819-6580	13069 819-6580	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 6 Years	\$3,115	Each	10%	\$2,803	Other	F1
13069 819-9909	13069 819-9909	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9910	13069 819-9910	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9911	13069 819-9911	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9912	13069 819-9912	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9913	13069 819-9913	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9914	13069 819-9914	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9915	13069 819-9915	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9916	13069 819-9916	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9917	13069 819-9917	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9918	13069 819-9918	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9919	13069 819-9919	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9920	13069 819-9920	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9921	13069 819-9921	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9922	13069 819-9922	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13069 819-9923	13069 819-9923	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13069 819-9924	13069 819-9924	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9925	13069 819-9925	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9926	13069 819-9926	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9927	13069 819-9927	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9928	13069 819-9928	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9929	13069 819-9929	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9930	13069 819-9930	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9931	13069 819-9931	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9932	13069 819-9932	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9933	13069 819-9933	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9934	13069 819-9934	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9935	13069 819-9935	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9936	13069 819-9936	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9937	13069 819-9937	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9938	13069 819-9938	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9939	13069 819-9939	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9940	13069 819-9940	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9941	13069 819-9941	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9942	13069 819-9942	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9943	13069 819-9943	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 819-9944	13069 819-9944	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13069 821-3270	13069 821-3270	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$901	Each	10%	\$811	Other	F1	
13069 821-3271	13069 821-3271	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,201	Each	10%	\$1,081	Other	F1	
13069 821-3272	13069 821-3272	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,502	Each	10%	\$1,351	Other	F1	
13069 821-3273	13069 821-3273	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$987	Each	10%	\$888	Other	F1	
13069 821-3274	13069 821-3274	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1	
13069 821-3275	13069 821-3275	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1	
13069 821-3276	13069 821-3276	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1	
13069 821-3277	13069 821-3277	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1	
13069 821-3278	13069 821-3278	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1	
13069 821-3279	13069 821-3279	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1	
13069 821-3280	13069 821-3280	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1	
13069 821-3281	13069 821-3281	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$1,163	Each	10%	\$1,047	Other	F1	
13069 821-3282	13069 821-3282	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1	
13069 821-3283	13069 821-3283	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,430	Each	10%	\$1,287	Other	F1	
13069 821-3284	13069 821-3284	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,973	Each	10%	\$1,776	Other	F1	
13069 821-3291	13069 821-3291	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1	
13069 821-3292	13069 821-3292	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,073	Each	10%	\$965	Other	F1	
13069 821-3293	13069 821-3293	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$581	Each	10%	\$523	Other	F1	
13069 821-3298	13069 821-3298	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$300	Each	10%	\$270	Other	F1	
13069 821-3299	13069 821-3299	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$601	Each	10%	\$541	Other	F1	
13069 821-3300	13069 821-3300	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$2,145	Each	10%	\$1,931	Other	F1	
13069 821-3301	13069 821-3301	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1	
13069 821-3302	13069 821-3302	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,802	Each	10%	\$1,622	Other	F1	
13069 821-3303	13069 821-3303	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$358	Each	10%	\$322	Other	F1	
13069 821-3304	13069 821-3304	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$715	Each	10%	\$644	Other	F1	
13069 821-3305	13069 821-3305	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,788	Each	10%	\$1,609	Other	F1	
13069 821-3306	13069 821-3306	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								\$0	use drop-down	
13069 821-3307	13069 821-3307	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1	
13069 821-3308	13069 821-3308	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1	
13069 821-3309	13069 821-3309	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1	
13069 821-3310	13069 821-3310	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1	
13069 821-3311	13069 821-3311	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1	
13069 821-3312	13069 821-3312	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$408	Each	10%	\$367	Other	F1	
13069 821-3313	13069 821-3313	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$286	Each	10%	\$257	Other	F1	
13069 821-3314	13069 821-3314	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,274	Each	10%	\$1,146	Other	F1	
13069 821-3315	13069 821-3315	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,385	Each	10%	\$1,246	Other	F1	
13069 821-3316	13069 821-3316	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1	
13069 821-3317	13069 821-3317	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1	
13069 821-3318	13069 821-3318	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1	
13069 821-3319	13069 821-3319	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1	
13069 821-3320	13069 821-3320	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$343	Each	10%	\$308	Other	F1	
13069 821-3321	13069 821-3321	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$375	Each	10%	\$338	Other	F1	
13069 821-3322	13069 821-3322	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1	
13069 821-3323	13069 821-3323	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%	\$1,038	Other	F1	
13069 821-3324	13069 821-3324	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%	\$56	Other	F1	
13069 821-3325	13069 821-3325	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$68	Each	10%	\$61	Other	F1	
13069 821-3326	13069 821-3326	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%	\$415	Other	F1	
13069 821-3327	13069 821-3327	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%	\$208	Other	F1	
13069 821-3328	13069 821-3328	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%	\$103	Other	F1	
13069 821-3329	13069 821-3329	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%	\$51	Other	F1	
13069 821-3330	13069 821-3330	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%	\$225	Other	F1	
13069 821-3331	13069 821-3331	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%	\$169	Other	F1	
13069 821-3332	13069 821-3332	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%	\$245	Other	F1	
13069 821-3333	13069 821-3333	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%	\$184	Other	F1	
13069 822-3747	13069 822-3747	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1	
13069 822-3748	13069 822-3748	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%	\$2,514	Other	F1	
13069 822-3749	13069 822-3749	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%	\$3,143	Other	F1	
13069 822-3750	13069 822-3750	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%	\$1,257	Other	F1	
13069 822-3752	13069 822-3752	HyperConverged Infra	Series-E/P/V, Add-On Support, 6 Years	\$4,190	Each	10%	\$3,771	Other	F1	
13069 822-3753	13069 822-3753	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%	\$628	Other	F1	
13069 822-3899	13069 822-3899	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 4 Years	\$20,621	Each	10%	\$18,559	Other	F1	
13069 822-3900	13069 822-3900	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 3 Years	\$15,466	Each	10%	\$13,919	Other	F1	
13069 822-3901	13069 822-3901	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 6 Years	\$30,931	Each	10%	\$27,838	Other	F1	
13069 822-3902	13069 822-3902	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 1 Year	\$5,155	Each	10%	\$4,640	Other	F1	
13069 822-3903	13069 822-3903	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 2 Years	\$10,310	Each	10%	\$9,279	Other	F1	
13069 822-3904	13069 822-3904	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 5 Years	\$25,776	Each	10%	\$23,198	Other	F1	
13069 825-2979	13069 825-2979	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$3,611	Each	10%	\$3,250	Other	F1	
13069 825-2980	13069 825-2980	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1	
13069 825-2981	13069 825-2981	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$10,834	Each	10%	\$9,751	Other	F1	
13069 825-2982	13069 825-2982	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$14,446	Each	10%	\$13,001	Other	F1	
13069 825-2983	13069 825-2983	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$18,057	Each	10%	\$16,251	Other	F1	
13069 825-2984	13069 825-2984	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$21,668	Each	10%	\$19,502	Other	F1	
13069 825-2985	13069 825-2985	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,104	Each	10%	\$3,693	Other	F1	
13069 825-2986	13069 825-2986	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,208	Each	10%	\$7,387	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
				Base price from Base Price Source			Calculated			
13069 825-2987	13069 825-2987	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$12,312	Each	10%	\$11,080	Other	F1	
13069 825-2988	13069 825-2988	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$16,415	Each	10%	\$14,774	Other	F1	
13069 825-2989	13069 825-2989	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$20,519	Each	10%	\$18,467	Other	F1	
13069 825-2990	13069 825-2990	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$24,623	Each	10%	\$22,161	Other	F1	
13069 825-2991	13069 825-2991	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,432	Each	10%	\$3,989	Other	F1	
13069 825-2992	13069 825-2992	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,864	Each	10%	\$7,978	Other	F1	
13069 825-2993	13069 825-2993	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$13,297	Each	10%	\$11,967	Other	F1	
13069 825-2994	13069 825-2994	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$17,729	Each	10%	\$15,956	Other	F1	
13069 825-2995	13069 825-2995	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$22,161	Each	10%	\$19,945	Other	F1	
13069 825-2996	13069 825-2996	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$26,593	Each	10%	\$23,934	Other	F1	
13069 825-2997	13069 825-2997	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$7,395	Each	10%	\$6,655	Other	F1	
13069 825-2998	13069 825-2998	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$14,790	Each	10%	\$13,311	Other	F1	
13069 825-2999	13069 825-2999	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$22,185	Each	10%	\$19,966	Other	F1	
13069 825-3000	13069 825-3000	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$29,580	Each	10%	\$26,622	Other	F1	
13069 825-3001	13069 825-3001	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$36,975	Each	10%	\$33,277	Other	F1	
13069 825-3002	13069 825-3002	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$44,370	Each	10%	\$39,933	Other	F1	
13069 825-3003	13069 825-3003	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$8,403	Each	10%	\$7,563	Other	F1	
13069 825-3004	13069 825-3004	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$16,807	Each	10%	\$15,126	Other	F1	
13069 825-3005	13069 825-3005	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$25,210	Each	10%	\$22,689	Other	F1	
13069 825-3006	13069 825-3006	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$33,614	Each	10%	\$30,252	Other	F1	
13069 825-3007	13069 825-3007	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$42,017	Each	10%	\$37,815	Other	F1	
13069 825-3008	13069 825-3008	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$50,420	Each	10%	\$45,378	Other	F1	
13069 825-3009	13069 825-3009	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$9,076	Each	10%	\$8,168	Other	F1	
13069 825-3010	13069 825-3010	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$18,151	Each	10%	\$16,336	Other	F1	
13069 825-3011	13069 825-3011	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$27,227	Each	10%	\$24,504	Other	F1	
13069 825-3012	13069 825-3012	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$36,303	Each	10%	\$32,672	Other	F1	
13069 825-3013	13069 825-3013	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$45,378	Each	10%	\$40,840	Other	F1	
13069 825-3014	13069 825-3014	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$54,454	Each	10%	\$49,009	Other	F1	
13069 825-3015	13069 825-3015	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,330	Each	10%	\$7,497	Other	F1	
13069 825-3016	13069 825-3016	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$16,660	Each	10%	\$14,994	Other	F1	
13069 825-3017	13069 825-3017	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$24,991	Each	10%	\$22,492	Other	F1	
13069 825-3018	13069 825-3018	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$33,321	Each	10%	\$29,989	Other	F1	
13069 825-3019	13069 825-3019	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$41,651	Each	10%	\$37,486	Other	F1	
13069 825-3020	13069 825-3020	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$49,981	Each	10%	\$44,983	Other	F1	
13069 825-3021	13069 825-3021	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$9,466	Each	10%	\$8,520	Other	F1	
13069 825-3022	13069 825-3022	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$18,932	Each	10%	\$17,039	Other	F1	
13069 825-3023	13069 825-3023	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$28,399	Each	10%	\$25,559	Other	F1	
13069 825-3024	13069 825-3024	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$37,865	Each	10%	\$34,078	Other	F1	
13069 825-3025	13069 825-3025	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$47,331	Each	10%	\$42,598	Other	F1	
13069 825-3026	13069 825-3026	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$56,797	Each	10%	\$51,117	Other	F1	
13069 825-3027	13069 825-3027	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$10,223	Each	10%	\$9,201	Other	F1	
13069 825-3028	13069 825-3028	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$20,447	Each	10%	\$18,402	Other	F1	
13069 825-3029	13069 825-3029	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$30,670	Each	10%	\$27,603	Other	F1	
13069 825-3030	13069 825-3030	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$40,894	Each	10%	\$36,805	Other	F1	
13069 825-3031	13069 825-3031	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$51,117	Each	10%	\$46,006	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069 825-3032	13069 825-3032	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$61,341	Each	10%	\$55,207	Other	F1
13069 825-3039	13069 825-3039	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3040	13069 825-3040	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3041	13069 825-3041	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3042	13069 825-3042	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3043	13069 825-3043	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3044	13069 825-3044	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3045	13069 825-3045	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3046	13069 825-3046	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3047	13069 825-3047	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3048	13069 825-3048	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3049	13069 825-3049	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3050	13069 825-3050	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3051	13069 825-3051	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3052	13069 825-3052	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3053	13069 825-3053	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3054	13069 825-3054	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3055	13069 825-3055	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 825-3056	13069 825-3056	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13069 828-8235	13069 828-8235	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1
13069 828-8236	13069 828-8236	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1
13069 828-8237	13069 828-8237	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1
13069 828-8238	13069 828-8238	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1
13069 828-8239	13069 828-8239	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1
13069 828-8240	13069 828-8240	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1
13069 828-8241	13069 828-8241	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1
13069 828-8242	13069 828-8242	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1
13069 828-8243	13069 828-8243	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
13069 828-8244	13069 828-8244	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
13069 828-8245	13069 828-8245	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13069 828-8246	13069 828-8246	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13069 829-2700	13069 829-2700	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 1 Year	\$1,550	Each	10%	\$1,395	Other	F1
13069 829-2701	13069 829-2701	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 4 Years	\$6,200	Each	10%	\$5,580	Other	F1
13069 829-2703	13069 829-2703	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 3 Years	\$4,650	Each	10%	\$4,185	Other	F1
13069 829-2704	13069 829-2704	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 2 Years	\$3,100	Each	10%	\$2,790	Other	F1
13069 829-2711	13069 829-2711	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 5 Years	\$7,750	Each	10%	\$6,975	Other	F1
13069 829-2712	13069 829-2712	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 6 Years	\$9,300	Each	10%	\$8,370	Other	F1
13069 829-2713	13069 829-2713	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 6 Years	\$24,824	Each	10%	\$22,342	Other	F1
13069 829-2716	13069 829-2716	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 6 Years	\$10,837	Each	10%	\$9,753	Other	F1
13069 829-2718	13069 829-2718	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 1 Year	\$4,137	Each	10%	\$3,724	Other	F1
13069 829-2719	13069 829-2719	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 2 Years	\$8,275	Each	10%	\$7,447	Other	F1
13069 829-2721	13069 829-2721	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 3 Years	\$5,419	Each	10%	\$4,877	Other	F1
13069 829-2722	13069 829-2722	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 4 Years	\$7,225	Each	10%	\$6,502	Other	F1
13069 829-2723	13069 829-2723	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 5 Years	\$9,031	Each	10%	\$8,128	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069 829-2724	13069 829-2724	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 3 Years	\$12,412	Each	10%	\$11,171	Other	F1
13069 829-2725	13069 829-2725	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 4 Years	\$16,550	Each	10%	\$14,895	Other	F1
13069 829-2726	13069 829-2726	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%	\$18,618	Other	F1
13069 829-2727	13069 829-2727	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,626	Other	F1
13069 829-2728	13069 829-2728	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 2 Years	\$3,612	Each	10%	\$3,251	Other	F1
13069 829-2729	13069 829-2729	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 1 Year	\$2,329	Each	10%	\$2,096	Other	F1
13069 829-2730	13069 829-2730	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 3 Years	\$6,986	Each	10%	\$6,287	Other	F1
13069 829-2731	13069 829-2731	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 2 Years	\$4,657	Each	10%	\$4,192	Other	F1
13069 829-2732	13069 829-2732	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 5 Years	\$11,643	Each	10%	\$10,479	Other	F1
13069 829-2733	13069 829-2733	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 4 Years	\$9,315	Each	10%	\$8,383	Other	F1
13069 829-2736	13069 829-2736	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 6 Years	\$13,972	Each	10%	\$12,575	Other	F1
13069 829-2738	13069 829-2738	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
13069 829-2739	13069 829-2739	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 3 Years	\$1,000	Each	10%	\$900	Other	F1
13069 829-2740	13069 829-2740	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 5 Years	\$500	Each	10%	\$450	Other	F1
13069 829-2767	13069 829-2767	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 6 Years	\$1,500	Each	10%	\$1,350	Other	F1
13069 829-2768	13069 829-2768	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
13069 829-2771	13069 829-2771	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit EOEM use- 5 Years	\$2,999	Each	10%	\$2,699	Other	F1
13069 829-2808	13069 829-2808	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 4 Years	\$1,373	Each	10%	\$1,236	Other	F1
13069 829-2810	13069 829-2810	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 3 Years	\$1,030	Each	10%	\$927	Other	F1
13069 829-2811	13069 829-2811	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 6 Years	\$2,059	Each	10%	\$1,853	Other	F1
13069 829-2812	13069 829-2812	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$343	Each	10%	\$309	Other	F1
13069 829-2813	13069 829-2813	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$686	Each	10%	\$618	Other	F1
13069 829-2814	13069 829-2814	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 5 Years	\$1,716	Each	10%	\$1,544	Other	F1
13069 829-2815	13069 829-2815	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$665	Each	10%	\$598	Other	F1
13069 829-2816	13069 829-2816	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$326	Each	10%	\$294	Other	F1
13069 829-2817	13069 829-2817	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$392	Each	10%	\$353	Other	F1
13069 829-2818	13069 829-2818	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$1,329	Each	10%	\$1,196	Other	F1
13069 829-2819	13069 829-2819	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$131	Each	10%	\$118	Other	F1
13069 829-2820	13069 829-2820	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$886	Each	10%	\$797	Other	F1
13069 829-2821	13069 829-2821	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$1,108	Each	10%	\$997	Other	F1
13069 829-2822	13069 829-2822	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$65	Each	10%	\$59	Other	F1
13069 829-2823	13069 829-2823	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 2 Years	\$443	Each	10%	\$399	Other	F1
13069 829-2824	13069 829-2824	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 1 Year	\$222	Each	10%	\$199	Other	F1
13069 829-2825	13069 829-2825	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 4 Years	\$261	Each	10%	\$235	Other	F1
13069 829-2826	13069 829-2826	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 3 Years	\$196	Each	10%	\$176	Other	F1
13069 829-2853	13069 829-2853	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1
13069 829-2854	13069 829-2854	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$4,728	Each	10%	\$4,256	Other	F1
13069 829-2855	13069 829-2855	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 6 Years	\$7,586	Each	10%	\$6,827	Other	F1
13069 829-2856	13069 829-2856	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 6 Years	\$10,425	Each	10%	\$9,382	Other	F1
13069 829-2857	13069 829-2857	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 1 Year	\$788	Each	10%	\$709	Other	F1
13069 829-2858	13069 829-2858	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 2 Years	\$3,475	Each	10%	\$3,127	Other	F1
13069 829-2859	13069 829-2859	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 4 Years	\$5,057	Each	10%	\$4,551	Other	F1
13069 829-2860	13069 829-2860	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 4 Years	\$3,152	Each	10%	\$2,837	Other	F1
13069 829-2861	13069 829-2861	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%	\$7,818	Other	F1
13069 829-2862	13069 829-2862	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1
13069 829-2863	13069 829-2863	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1
13069 829-2864	13069 829-2864	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%	\$3,414	Other	F1
13069 829-2865	13069 829-2865	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 3 Years	\$5,212	Each	10%	\$4,691	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069 829-2866	13069 829-2866	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13069 829-2867	13069 829-2867	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1
13069 829-2868	13069 829-2868	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$1,576	Each	10%	\$1,419	Other	F1
13069 829-2869	13069 829-2869	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 2 Years	\$2,529	Each	10%	\$2,276	Other	F1
13069 829-2870	13069 829-2870	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 4 Years	\$6,950	Each	10%	\$6,255	Other	F1
13069 829-2905	13069 829-2905	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$4,268	Each	10%	\$3,841	Other	F1
13069 829-2906	13069 829-2906	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 2 Years	\$8,536	Each	10%	\$7,682	Other	F1
13069 829-2907	13069 829-2907	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$12,804	Each	10%	\$11,524	Other	F1
13069 829-2908	13069 829-2908	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$17,072	Each	10%	\$15,365	Other	F1
13069 829-2909	13069 829-2909	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$21,340	Each	10%	\$19,206	Other	F1
13069 829-2910	13069 829-2910	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$25,608	Each	10%	\$23,047	Other	F1
13069 829-2911	13069 829-2911	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$8,740	Each	10%	\$7,866	Other	F1
13069 829-2912	13069 829-2912	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1
13069 829-2913	13069 829-2913	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$26,219	Each	10%	\$23,597	Other	F1
13069 829-2914	13069 829-2914	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1
13069 829-2915	13069 829-2915	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$43,698	Each	10%	\$39,328	Other	F1
13069 829-2916	13069 829-2916	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$52,437	Each	10%	\$47,193	Other	F1
13069 829-2917	13069 829-2917	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$9,845	Each	10%	\$8,860	Other	F1
13069 829-2918	13069 829-2918	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 2 Years	\$19,690	Each	10%	\$17,721	Other	F1
13069 829-2919	13069 829-2919	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$29,534	Each	10%	\$26,581	Other	F1
13069 829-2920	13069 829-2920	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$39,379	Each	10%	\$35,441	Other	F1
13069 829-2921	13069 829-2921	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$49,224	Each	10%	\$44,302	Other	F1
13069 829-2922	13069 829-2922	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$59,069	Each	10%	\$53,162	Other	F1
13069 829-2923	13069 829-2923	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
13069 829-2924	13069 829-2924	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
13069 829-2925	13069 829-2925	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
13069 829-2926	13069 829-2926	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
13069 829-2927	13069 829-2927	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13069 829-2928	13069 829-2928	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
13069 829-2959	13069 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$1,625	Each	10%	\$1,462	Other	F1
13069 829-2960	13069 829-2960	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1
13069 829-2961	13069 829-2961	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1
13069 829-2962	13069 829-2962	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1
13069 829-2963	13069 829-2963	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1
13069 829-2964	13069 829-2964	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1
13069 829-2965	13069 829-2965	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$14,623	Each	10%	\$13,161	Other	F1
13069 829-2966	13069 829-2966	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$10,155	Each	10%	\$9,140	Other	F1
13069 829-2967	13069 829-2967	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$9,749	Each	10%	\$8,774	Other	F1
13069 829-2968	13069 829-2968	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other	F1
13069 829-2969	13069 829-2969	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$6,499	Each	10%	\$5,849	Other	F1
13069 829-2970	13069 829-2970	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$12,186	Each	10%	\$10,967	Other	F1
13069 829-2971	13069 829-2971	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$8,124	Each	10%	\$7,312	Other	F1
13069 829-2972	13069 829-2972	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1
13069 829-2973	13069 829-2973	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,062	Each	10%	\$3,656	Other	F1
13069 829-2974	13069 829-2974	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I*Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069 829-2975	13069 829-2975	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 4 Years	\$8,936	Each	10%		\$8,043	Other	F1
13069 829-2976	13069 829-2976	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%		\$6,032	Other	F1
13069 829-2977	13069 829-2977	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 6 Years	\$13,405	Each	10%		\$12,064	Other	F1
13069 829-2978	13069 829-2978	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%		\$2,193	Other	F1
13069 829-2979	13069 829-2979	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 5 Years	\$11,171	Each	10%		\$10,053	Other	F1
13069 829-2980	13069 829-2980	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%		\$4,387	Other	F1
13069 829-2981	13069 829-2981	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$9,749	Each	10%		\$8,774	Other	F1
13069 829-2982	13069 829-2982	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%		\$0	Other	F1
13069 829-2983	13069 829-2983	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2984	13069 829-2984	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2985	13069 829-2985	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2986	13069 829-2986	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2987	13069 829-2987	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2988	13069 829-2988	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2989	13069 829-2989	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2991	13069 829-2991	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2992	13069 829-2992	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2993	13069 829-2993	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%		\$0	Other	F1
13069 829-2994	13069 829-2994	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%		\$0	Other	F1
13069 838-8338	13069 838-8338	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%		\$135	Other	F1
13069 838-8339	13069 838-8339	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%		\$269	Other	F1
13069 838-8340	13069 838-8340	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%		\$404	Other	F1
13069 838-8341	13069 838-8341	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%		\$539	Other	F1
13069 838-8342	13069 838-8342	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%		\$673	Other	F1
13069 838-8343	13069 838-8343	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$898	Each	10%		\$808	Other	F1
13069 838-8344	13069 838-8344	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%		\$153	Other	F1
13069 838-8345	13069 838-8345	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%		\$306	Other	F1
13069 838-8346	13069 838-8346	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%		\$459	Other	F1
13069 838-8347	13069 838-8347	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%		\$612	Other	F1
13069 838-8348	13069 838-8348	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%		\$765	Other	F1
13069 838-8349	13069 838-8349	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,020	Each	10%		\$918	Other	F1
13069 838-8350	13069 838-8350	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%		\$165	Other	F1
13069 838-8351	13069 838-8351	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%		\$330	Other	F1
13069 838-8352	13069 838-8352	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%		\$496	Other	F1
13069 838-8353	13069 838-8353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%		\$661	Other	F1
13069 838-8354	13069 838-8354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%		\$826	Other	F1
13069 838-8355	13069 838-8355	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,102	Each	10%		\$991	Other	F1
13069 838-8356	13069 838-8356	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%		\$0	Other	F1
13069 838-8357	13069 838-8357	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%		\$0	Other	F1
13069 838-8358	13069 838-8358	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%		\$0	Other	F1
13069 838-8359	13069 838-8359	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%		\$0	Other	F1
13069 838-8360	13069 838-8360	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%		\$0	Other	F1
13069 838-8361	13069 838-8361	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%		\$0	Other	F1
13069 838-8372	13069 838-8372	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%		\$159	Other	F1
13069 838-8373	13069 838-8373	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%		\$318	Other	F1
13069 838-8374	13069 838-8374	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%		\$477	Other	F1
13069 838-8375	13069 838-8375	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%		\$636	Other	F1
13069 838-8376	13069 838-8376	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%		\$796	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069_838-8377	13069_838-8377	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$1,061	Each	10%	\$955	Other	F1
13069_838-8378	13069_838-8378	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13069_838-8379	13069_838-8379	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13069_839-0660	13069_839-0660	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13069_839-0661	13069_839-0661	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13069_839-0662	13069_839-0662	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13069_839-0663	13069_839-0663	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13069_839-0684	13069_839-0684	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13069_839-0685	13069_839-0685	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13069_839-0686	13069_839-0686	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13069_839-0687	13069_839-0687	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13069_839-0708	13069_839-0708	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13069_839-0709	13069_839-0709	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13069_839-0710	13069_839-0710	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13069_839-0711	13069_839-0711	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13069_839-4879	13069_839-4879	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13069_839-4880	13069_839-4880	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13069_839-4881	13069_839-4881	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13069_839-4882	13069_839-4882	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$945	Each	10%	\$851	Other	F1
13069_839-4883	13069_839-4883	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
13069_839-4884	13069_839-4884	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$6,253	Each	10%	\$5,628	Other	F1
13069_839-4885	13069_839-4885	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13069_839-4886	13069_839-4886	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
13069_839-4887	13069_839-4887	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
13069_839-4888	13069_839-4888	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$2,084	Each	10%	\$1,876	Other	F1
13069_839-4889	13069_839-4889	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1
13069_839-4890	13069_839-4890	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13069_839-4891	13069_839-4891	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$9,100	Each	10%	\$8,190	Other	F1
13069_839-4892	13069_839-4892	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,285	Each	10%	\$4,757	Other	F1
13069_839-4893	13069_839-4893	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
13069_839-4894	13069_839-4894	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,928	Each	10%	\$7,135	Other	F1
13069_839-4895	13069_839-4895	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
13069_839-4896	13069_839-4896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$5,671	Each	10%	\$5,104	Other	F1
13069_839-4897	13069_839-4897	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,342	Each	10%	\$5,708	Other	F1
13069_839-4898	13069_839-4898	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,716	Each	10%	\$7,844	Other	F1
13069_839-4899	13069_839-4899	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,940	Each	10%	\$4,446	Other	F1
13069_839-4900	13069_839-4900	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
13069_839-4901	13069_839-4901	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,952	Each	10%	\$3,557	Other	F1
13069_839-4902	13069_839-4902	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
13069_839-4903	13069_839-4903	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13069_839-4904	13069_839-4904	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1
13069_839-4905	13069_839-4905	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1
13069_839-4906	13069_839-4906	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1
13069_839-4907	13069_839-4907	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1
13069_839-4908	13069_839-4908	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)		
13069_839-4909	13069_839-4909	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13069_839-4910	13069_839-4910	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1	
13069_839-4911	13069_839-4911	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,895	Each	10%	\$9,806	Other	F1	
13069_839-4912	13069_839-4912	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1	
13069_839-4913	13069_839-4913	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1	
13069_839-4914	13069_839-4914	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,635	Each	10%	\$2,371	Other	F1	
13069_839-4915	13069_839-4915	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1	
13069_839-4916	13069_839-4916	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1	
13069_839-4917	13069_839-4917	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1	
13069_839-4918	13069_839-4918	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,550	Each	10%	\$4,095	Other	F1	
13069_839-4919	13069_839-4919	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1	
13069_839-4920	13069_839-4920	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1	
13069_839-4921	13069_839-4921	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1	
13069_839-4922	13069_839-4922	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,890	Each	10%	\$1,701	Other	F1	
13069_839-4923	13069_839-4923	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13069_839-4924	13069_839-4924	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13069_839-4925	13069_839-4925	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1	
13069_839-4926	13069_839-4926	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1	
13069_839-4927	13069_839-4927	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1	
13069_839-4928	13069_839-4928	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1	
13069_839-4929	13069_839-4929	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1	
13069_839-4930	13069_839-4930	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1	
13069_839-4931	13069_839-4931	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$12,506	Each	10%	\$11,255	Other	F1	
13069_839-4932	13069_839-4932	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13069_839-4975	13069_839-4975	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$4,332	Each	10%	\$3,899	Other	F1	
13069_839-4976	13069_839-4976	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1	
13069_839-4977	13069_839-4977	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$8,342	Each	10%	\$7,508	Other	F1	
13069_839-4978	13069_839-4978	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1	
13069_839-4979	13069_839-4979	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$1,733	Each	10%	\$1,559	Other	F1	
13069_839-4980	13069_839-4980	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1	
13069_839-4981	13069_839-4981	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$2,781	Each	10%	\$2,503	Other	F1	
13069_839-4982	13069_839-4982	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1	
13069_839-4983	13069_839-4983	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1	
13069_839-4984	13069_839-4984	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,198	Each	10%	\$4,678	Other	F1	
13069_839-4985	13069_839-4985	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1	
13069_839-4986	13069_839-4986	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1	
13069_839-4987	13069_839-4987	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1	
13069_839-4988	13069_839-4988	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1	
13069_839-4989	13069_839-4989	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%	\$1,720	Other	F1	
13069_839-4990	13069_839-4990	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1	
13069_839-4991	13069_839-4991	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1	
13069_839-4992	13069_839-4992	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$11,464	Each	10%	\$10,317	Other	F1	
13069_839-5017	13069_839-5017	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
13069_839-5018	13069_839-5018	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069_839-5019	13069_839-5019	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1
13069_839-5020	13069_839-5020	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1
13069_839-5021	13069_839-5021	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
13069_839-5022	13069_839-5022	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1
13069_839-5023	13069_839-5023	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$16,086	Each	10%	\$14,477	Other	F1
13069_839-5024	13069_839-5024	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1
13069_839-5025	13069_839-5025	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,211	Each	10%	\$10,090	Other	F1
13069_839-5026	13069_839-5026	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
13069_839-5027	13069_839-5027	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
13069_839-5028	13069_839-5028	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,014	Each	10%	\$12,613	Other	F1
13069_839-5029	13069_839-5029	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
13069_839-5030	13069_839-5030	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1
13069_839-5031	13069_839-5031	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
13069_839-5032	13069_839-5032	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
13069_839-5033	13069_839-5033	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
13069_839-5034	13069_839-5034	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
13069_839-5035	13069_839-5035	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1
13069_839-5036	13069_839-5036	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1
13069_839-5037	13069_839-5037	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,745	Each	10%	\$13,271	Other	F1
13069_839-5038	13069_839-5038	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
13069_839-5039	13069_839-5039	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1
13069_839-5040	13069_839-5040	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1
13069_839-5061	13069_839-5061	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1
13069_839-5062	13069_839-5062	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1
13069_839-5065	13069_839-5065	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1
13069_839-5066	13069_839-5066	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1
13069_839-5069	13069_839-5069	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1
13069_839-5070	13069_839-5070	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1
13069_839-5137	13069_839-5137	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1
13069_839-5138	13069_839-5138	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1
13069_839-5139	13069_839-5139	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1
13069_839-5140	13069_839-5140	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1
13069_839-5143	13069_839-5143	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1
13069_839-5144	13069_839-5144	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1
13069_839-5149	13069_839-5149	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1
13069_839-5150	13069_839-5150	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1
13069_839-5151	13069_839-5151	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1
13069_839-5152	13069_839-5152	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1
13069_839-5155	13069_839-5155	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1
13069_839-5156	13069_839-5156	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1
13069_839-5161	13069_839-5161	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1
13069_839-5162	13069_839-5162	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1
13069_839-5163	13069_839-5163	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1
13069_839-5164	13069_839-5164	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1
13069_839-5167	13069_839-5167	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069_839-5168	13069_839-5168	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1	
13069_839-9673	13069_839-9673	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1	
13069_839-9674	13069_839-9674	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1	
13069_839-9677	13069_839-9677	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1	
13069_839-9678	13069_839-9678	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1	
13069_839-9679	13069_839-9679	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1	
13069_839-9680	13069_839-9680	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1	
13069_839-9685	13069_839-9685	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1	
13069_839-9686	13069_839-9686	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1	
13069_839-9689	13069_839-9689	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1	
13069_839-9690	13069_839-9690	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1	
13069_839-9691	13069_839-9691	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1	
13069_839-9692	13069_839-9692	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1	
13069_839-9697	13069_839-9697	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1	
13069_839-9698	13069_839-9698	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1	
13069_839-9701	13069_839-9701	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1	
13069_839-9702	13069_839-9702	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1	
13069_839-9703	13069_839-9703	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1	
13069_839-9704	13069_839-9704	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1	
13069_839-9769	13069_839-9769	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1	
13069_839-9770	13069_839-9770	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1	
13069_839-9773	13069_839-9773	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1	
13069_839-9774	13069_839-9774	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1	
13069_839-9777	13069_839-9777	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1	
13069_839-9778	13069_839-9778	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1	
13069_839-9798	13069_839-9798	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$18,078	Each	10%	\$16,270	Other	F1	
13069_839-9799	13069_839-9799	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$18,078	Each	10%	\$16,270	Other	F1	
13069_839-9800	13069_839-9800	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1	
13069_839-9801	13069_839-9801	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1	
13069_839-9822	13069_839-9822	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1	
13069_839-9823	13069_839-9823	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1	
13069_839-9824	13069_839-9824	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1	
13069_839-9825	13069_839-9825	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1	
13069_839-9846	13069_839-9846	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$8,183	Each	10%	\$7,365	Other	F1	
13069_839-9847	13069_839-9847	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1	
13069_839-9848	13069_839-9848	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1	
13069_839-9849	13069_839-9849	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1	
13069_843-2460	13069_843-2460	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%	\$1,123	Other	F1	
13069_843-2461	13069_843-2461	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%	\$2,245	Other	F1	
13069_843-2462	13069_843-2462	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%	\$3,368	Other	F1	
13069_843-2463	13069_843-2463	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%	\$4,491	Other	F1	
13069_843-2464	13069_843-2464	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,237	Each	10%	\$5,613	Other	F1	
13069_843-2465	13069_843-2465	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,484	Each	10%	\$6,736	Other	F1	
13069_843-2466	13069_843-2466	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1	
13069_843-2467	13069_843-2467	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1	
13069_843-2468	13069_843-2468	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1	

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13069_843-2469	13069_843-2469	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1
13069_843-2470	13069_843-2470	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1
13069_843-2471	13069_843-2471	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,505	Each	10%	\$7,655	Other	F1
13069_843-2472	13069_843-2472	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%	\$1,378	Other	F1
13069_843-2473	13069_843-2473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1
13069_843-2474	13069_843-2474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%	\$4,133	Other	F1
13069_843-2475	13069_843-2475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%	\$5,511	Other	F1
13069_843-2476	13069_843-2476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%	\$6,889	Other	F1
13069_843-2477	13069_843-2477	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$9,185	Each	10%	\$8,267	Other	F1
13069_843-2478	13069_843-2478	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%	\$1,327	Other	F1
13069_843-2479	13069_843-2479	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%	\$2,654	Other	F1
13069_843-2480	13069_843-2480	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,423	Each	10%	\$3,980	Other	F1
13069_843-2481	13069_843-2481	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,897	Each	10%	\$5,307	Other	F1
13069_843-2482	13069_843-2482	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,371	Each	10%	\$6,634	Other	F1
13069_843-2483	13069_843-2483	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,845	Each	10%	\$7,961	Other	F1
13069_843-2484	13069_843-2484	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$1,927	Each	10%	\$1,734	Other	F1
13069_843-2485	13069_843-2485	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$3,854	Each	10%	\$3,469	Other	F1
13069_843-2486	13069_843-2486	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$5,782	Each	10%	\$5,203	Other	F1
13069_843-2487	13069_843-2487	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,709	Each	10%	\$6,938	Other	F1
13069_843-2488	13069_843-2488	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,636	Each	10%	\$8,672	Other	F1
13069_843-2489	13069_843-2489	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,563	Each	10%	\$10,407	Other	F1
13069_843-2490	13069_843-2490	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1
13069_843-2491	13069_843-2491	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1
13069_843-2492	13069_843-2492	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1
13069_843-2493	13069_843-2493	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1
13069_843-2494	13069_843-2494	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1
13069_843-2495	13069_843-2495	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,140	Each	10%	\$11,826	Other	F1
13069_843-2496	13069_843-2496	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1
13069_843-2497	13069_843-2497	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1
13069_843-2498	13069_843-2498	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1
13069_843-2499	13069_843-2499	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1
13069_843-2500	13069_843-2500	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1
13069_843-2501	13069_843-2501	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$14,191	Each	10%	\$12,772	Other	F1
13069_843-2502	13069_843-2502	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1
13069_843-2503	13069_843-2503	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%	\$4,100	Other	F1
13069_843-2504	13069_843-2504	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1
13069_843-2505	13069_843-2505	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%	\$8,199	Other	F1
13069_843-2506	13069_843-2506	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%	\$10,249	Other	F1
13069_843-2507	13069_843-2507	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,666	Each	10%	\$12,299	Other	F1
13069_843-2508	13069_843-2508	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1
13069_843-2509	13069_843-2509	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1
13069_843-2510	13069_843-2510	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
13069 843-2511	13069 843-2511	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1
13069 843-2512	13069 843-2512	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1
13069 843-2513	13069 843-2513	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other	F1
13069 843-2514	13069 843-2514	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1
13069 843-2515	13069 843-2515	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1
13069 843-2516	13069 843-2516	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1
13069 843-2517	13069 843-2517	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
13069 843-2518	13069 843-2518	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
13069 843-2519	13069 843-2519	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other	F1
13069 843-2520	13069 843-2520	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1
13069 843-2521	13069 843-2521	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
13069 843-2522	13069 843-2522	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
13069 843-2523	13069 843-2523	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
13069 843-2524	13069 843-2524	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
13069 843-2525	13069 843-2525	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other	F1
13069 843-2526	13069 843-2526	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
13069 843-2527	13069 843-2527	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
13069 843-2528	13069 843-2528	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
13069 843-2529	13069 843-2529	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
13069 843-2530	13069 843-2530	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
13069 843-2531	13069 843-2531	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other	F1
13069 843-2532	13069 843-2532	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
13069 843-2533	13069 843-2533	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
13069 843-2534	13069 843-2534	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
13069 843-2535	13069 843-2535	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
13069 843-2536	13069 843-2536	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
13069 843-2537	13069 843-2537	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other	F1
13069 843-2538	13069 843-2538	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
13069 843-2539	13069 843-2539	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
13069 843-2540	13069 843-2540	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
13069 843-2541	13069 843-2541	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
13069 843-2542	13069 843-2542	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,601	Other	F1
13069 843-2543	13069 843-2543	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other	F1
13069 843-2544	13069 843-2544	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
13069 843-2545	13069 843-2545	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
13069 843-2546	13069 843-2546	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
13069 843-2547	13069 843-2547	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
13069 843-2548	13069 843-2548	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
13069 843-2549	13069 843-2549	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other	F1
13069 843-2550	13069 843-2550	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13069 843-2551	13069 843-2551	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
13069 843-2552	13069 843-2552	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
13069 843-2553	13069 843-2553	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
13069 843-2554	13069 843-2554	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
13069 843-2555	13069 843-2555	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,108	Each	10%	\$18,098	Other	F1
13069 843-2556	13069 843-2556	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
13069 843-2557	13069 843-2557	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
13069 843-2558	13069 843-2558	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
13069 843-2559	13069 843-2559	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
13069 843-2560	13069 843-2560	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
13069 843-2561	13069 843-2561	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,975	Each	10%	\$18,877	Other	F1
13069 843-2562	13069 843-2562	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
13069 843-2563	13069 843-2563	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1	
13069 843-2564	13069 843-2564	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1	
13069 843-2565	13069 843-2565	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1	
13069 843-2566	13069 843-2566	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1	
13069 843-2567	13069 843-2567	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$23,835	Each	10%	\$21,452	Other	F1	
13069 843-2568	13069 843-2568	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1	
13069 843-2569	13069 843-2569	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1	
13069 843-2570	13069 843-2570	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1	
13069 843-2571	13069 843-2571	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1	
13069 843-2572	13069 843-2572	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1	
13069 843-2573	13069 843-2573	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$25,742	Each	10%	\$23,168	Other	F1	
13069 843-2574	13069 843-2574	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1	
13069 843-2575	13069 843-2575	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1	
13069 843-2576	13069 843-2576	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1	
13069 843-2577	13069 843-2577	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1	
13069 843-2578	13069 843-2578	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1	
13069 843-2579	13069 843-2579	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$24,788	Each	10%	\$22,310	Other	F1	
13069 843-2700	13069 843-2700	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2701	13069 843-2701	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2702	13069 843-2702	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2703	13069 843-2703	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2704	13069 843-2704	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2705	13069 843-2705	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2706	13069 843-2706	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2707	13069 843-2707	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2708	13069 843-2708	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2709	13069 843-2709	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2710	13069 843-2710	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2711	13069 843-2711	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2712	13069 843-2712	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2713	13069 843-2713	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2714	13069 843-2714	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2715	13069 843-2715	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2716	13069 843-2716	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2717	13069 843-2717	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2718	13069 843-2718	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2719	13069 843-2719	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2720	13069 843-2720	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2721	13069 843-2721	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2722	13069 843-2722	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2723	13069 843-2723	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2724	13069 843-2724	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2725	13069 843-2725	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2726	13069 843-2726	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2727	13069 843-2727	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2728	13069 843-2728	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2729	13069 843-2729	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2730	13069 843-2730	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	
13069 843-2731	13069 843-2731	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13069 843-2740	13069 843-2740	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13069 843-2741	13069 843-2741	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13069 843-2742	13069 843-2742	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13069 843-2743	13069 843-2743	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13069 843-2744	13069 843-2744	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13069 843-2745	13069 843-2745	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13069 843-2746	13069 843-2746	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13069 843-2747	13069 843-2747	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
13069 843-9322	13069 843-9322	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other	F1
13069 843-9323	13069 843-9323	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other	F1
13069 843-9353	13069 843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other	F1
13069 843-9354	13069 843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other	F1
13069 843-9362	13069 843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other	F1
13069 843-9363	13069 843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other	F1
13069 844-4316	13069 844-4316	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13069 844-4317	13069 844-4317	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13069 844-4318	13069 844-4318	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13069 844-4319	13069 844-4319	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13069 844-4320	13069 844-4320	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13069 844-4321	13069 844-4321	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13069 844-4322	13069 844-4322	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13069 844-4323	13069 844-4323	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13069 844-7604	13069 844-7604	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13069 844-7605	13069 844-7605	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13069 844-7606	13069 844-7606	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13069 844-7607	13069 844-7607	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13069 847-7649	13069 847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
13069 847-7650	13069 847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
13069 847-7680	13069 847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
13069 847-7681	13069 847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
13069 847-7689	13069 847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
13069 847-7690	13069 847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
13068 819-0519	13068 819-0519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
13068 819-0520	13068 819-0520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
13068 819-0521	13068 819-0521	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
13068 819-0522	13068 819-0522	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
13068 819-0523	13068 819-0523	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
13068 819-0524	13068 819-0524	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
13068 819-0525	13068 819-0525	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068 819-0526	13068 819-0526	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1
13068 819-0527	13068 819-0527	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
13068 819-0528	13068 819-0528	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
13068 819-0529	13068 819-0529	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1
13068 819-0530	13068 819-0530	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1
13068 819-0536	13068 819-0536	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
13068 819-0537	13068 819-0537	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
13068 819-0538	13068 819-0538	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
13068 819-0539	13068 819-0539	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
13068 819-0540	13068 819-0540	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
13068 819-0541	13068 819-0541	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
13068 819-0542	13068 819-0542	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
13068 819-0543	13068 819-0543	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
13068 819-0544	13068 819-0544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
13068 819-0545	13068 819-0545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
13068 819-0546	13068 819-0546	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13068 819-0547	13068 819-0547	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13068 819-0548	13068 819-0548	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13068 819-0549	13068 819-0549	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13068 819-0550	13068 819-0550	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13068 819-0551	13068 819-0551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13068 819-0552	13068 819-0552	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13068 819-0553	13068 819-0553	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13068 819-0554	13068 819-0554	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13068 819-0555	13068 819-0555	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13068 819-0556	13068 819-0556	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13068 819-0557	13068 819-0557	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13068 819-0558	13068 819-0558	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13068 819-0559	13068 819-0559	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13068 819-0560	13068 819-0560	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13068 819-0561	13068 819-0561	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13068 819-0562	13068 819-0562	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13068 819-0563	13068 819-0563	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13068 819-0564	13068 819-0564	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13068 819-0565	13068 819-0565	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13068 819-0606	13068 819-0606	HyperConverged Infra	ProSupport With Next Business Day Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-0607	13068 819-0607	HyperConverged Infra	ProSupport With Mission Critical Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-0608	13068 819-0608	HyperConverged Infra	ProSupport Plus With Mission Critical Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-6326	13068 819-6326	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
13068 819-6327	13068 819-6327	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,438	Each	10%	\$5,794	Other	F1
13068 819-6329	13068 819-6329	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13068 819-6337	13068 819-6337	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$1,528	Each	10%	\$1,375	Other	F1
13068 819-6338	13068 819-6338	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$3,057	Each	10%	\$2,751	Other	F1
13068 819-6339	13068 819-6339	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$4,585	Each	10%	\$4,126	Other	F1
13068 819-6340	13068 819-6340	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$6,113	Each	10%	\$5,502	Other	F1
13068 819-6341	13068 819-6341	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$7,642	Each	10%	\$6,877	Other	F1
13068 819-6342	13068 819-6342	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$9,170	Each	10%	\$8,253	Other	F1
13068 819-6343	13068 819-6343	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13068 819-6344	13068 819-6344	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Other		
13068 819-6350	13068 819-6350	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$1,737	Each	10%	\$1,563	Other	F1	
13068 819-6351	13068 819-6351	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$3,473	Each	10%	\$3,126	Other	F1	
13068 819-6352	13068 819-6352	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$5,210	Each	10%	\$4,689	Other	F1	
13068 819-6353	13068 819-6353	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$6,947	Each	10%	\$6,252	Other	F1	
13068 819-6354	13068 819-6354	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$8,684	Each	10%	\$7,815	Other	F1	
13068 819-6355	13068 819-6355	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$10,420	Each	10%	\$9,378	Other	F1	
13068 819-6356	13068 819-6356	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1	
13068 819-6357	13068 819-6357	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1	
13068 819-6363	13068 819-6363	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$1,876	Each	10%	\$1,688	Other	F1	
13068 819-6364	13068 819-6364	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$3,751	Each	10%	\$3,376	Other	F1	
13068 819-6365	13068 819-6365	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$5,627	Each	10%	\$5,064	Other	F1	
13068 819-6366	13068 819-6366	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$7,503	Each	10%	\$6,752	Other	F1	
13068 819-6367	13068 819-6367	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$9,378	Each	10%	\$8,440	Other	F1	
13068 819-6368	13068 819-6368	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$11,254	Each	10%	\$10,129	Other	F1	
13068 819-6374	13068 819-6374	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1	
13068 819-6375	13068 819-6375	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1	
13068 819-6376	13068 819-6376	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1	
13068 819-6377	13068 819-6377	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1	
13068 819-6378	13068 819-6378	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1	
13068 819-6379	13068 819-6379	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%	\$8,253	Other	F1	
13068 819-6385	13068 819-6385	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1	
13068 819-6386	13068 819-6386	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1	
13068 819-6387	13068 819-6387	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1	
13068 819-6388	13068 819-6388	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1	
13068 819-6389	13068 819-6389	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1	
13068 819-6390	13068 819-6390	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%	\$9,378	Other	F1	
13068 819-6396	13068 819-6396	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$8,942	Each	10%	\$8,048	Other	F1	
13068 819-6397	13068 819-6397	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1	
13068 819-6398	13068 819-6398	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1	
13068 819-6399	13068 819-6399	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1	
13068 819-6400	13068 819-6400	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1	
13068 819-6401	13068 819-6401	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$23,870	Each	10%	\$21,483	Other	F1	
13068 819-6402	13068 819-6402	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5	\$8,048	Each	10%	\$7,243	Other	F1	
13068 819-6403	13068 819-6403	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 6	\$9,657	Each	10%	\$8,692	Other	F1	
13068 819-6404	13068 819-6404	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1	
13068 819-6405	13068 819-6405	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$25,779	Each	10%	\$23,201	Other	F1	
13068 819-6408	13068 819-6408	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%	\$10,129	Other	F1	
13068 819-6411	13068 819-6411	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 6	\$7,869	Each	10%	\$7,082	Other	F1	
13068 819-6412	13068 819-6412	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1	
13068 819-6413	13068 819-6413	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1	
13068 819-6414	13068 819-6414	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 6 Years	\$21,005	Each	10%	\$18,905	Other	F1	
13068 819-6415	13068 819-6415	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1	
13068 819-6417	13068 819-6417	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1	
13068 819-6418	13068 819-6418	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1	
13068 819-6419	13068 819-6419	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1	
13068 819-6422	13068 819-6422	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1	
13068 819-6424	13068 819-6424	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1	
13068 819-6425	13068 819-6425	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1	
13068 819-6429	13068 819-6429	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1	
13068 819-6430	13068 819-6430	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1	
13068 819-6431	13068 819-6431	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1	
13068 819-6432	13068 819-6432	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1	
13068 819-6433	13068 819-6433	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1	
13068 819-6434	13068 819-6434	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1	
13068 819-6438	13068 819-6438	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1	
13068 819-6439	13068 819-6439	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1	
13068 819-6441	13068 819-6441	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$4,478	Each	10%	\$4,030	Other	F1	
13068 819-6443	13068 819-6443	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$8,957	Each	10%	\$8,061	Other	F1	
13068 819-6445	13068 819-6445	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$2,418	Each	10%	\$2,176	Other	F1	
13068 819-6446	13068 819-6446	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,255	Each	10%	\$6,529	Other	F1	
13068 819-6448	13068 819-6448	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$6,717	Each	10%	\$6,046	Other	F1	
13068 819-6449	13068 819-6449	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,196	Each	10%	\$10,076	Other	F1	
13068 819-6450	13068 819-6450	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$13,435	Each	10%	\$12,091	Other	F1	
13068 819-6451	13068 819-6451	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$4,837	Each	10%	\$4,353	Other	F1	
13068 819-6452	13068 819-6452	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,091	Each	10%	\$10,882	Other	F1	
13068 819-6455	13068 819-6455	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$9,673	Each	10%	\$8,706	Other	F1	
13068 819-6459	13068 819-6459	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$14,510	Each	10%	\$13,059	Other	F1	
13068 819-6461	13068 819-6461	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1	
13068 819-6462	13068 819-6462	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2	\$2,623	Each	10%	\$2,361	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068 819-6463	13068 819-6463	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
13068 819-6464	13068 819-6464	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
13068 819-6465	13068 819-6465	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
13068 819-6472	13068 819-6472	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,923	Each	10%	\$1,730	Other	F1
13068 819-6473	13068 819-6473	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,077	Each	10%	\$1,869	Other	F1
13068 819-6474	13068 819-6474	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,038	Each	10%	\$934	Other	F1
13068 819-6475	13068 819-6475	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$519	Each	10%	\$467	Other	F1
13068 819-6476	13068 819-6476	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,403	Each	10%	\$2,163	Other	F1
13068 819-6477	13068 819-6477	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$1,970	Each	10%	\$1,773	Other	F1
13068 819-6547	13068 819-6547	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,239	Each	10%	\$2,015	Other	F1
13068 819-6553	13068 819-6553	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$423	Each	10%	\$381	Other	F1
13068 819-6554	13068 819-6554	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$846	Each	10%	\$761	Other	F1
13068 819-6555	13068 819-6555	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,269	Each	10%	\$1,142	Other	F1
13068 819-6556	13068 819-6556	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,692	Each	10%	\$1,523	Other	F1
13068 819-6557	13068 819-6557	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 5 Years	\$2,115	Each	10%	\$1,903	Other	F1
13068 819-6558	13068 819-6558	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 6 Years	\$2,538	Each	10%	\$2,284	Other	F1
13068 819-6564	13068 819-6564	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 3 Years	\$1,442	Each	10%	\$1,298	Other	F1
13068 819-6565	13068 819-6565	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 6 Years	\$2,884	Each	10%	\$2,596	Other	F1
13068 819-6566	13068 819-6566	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,557	Each	10%	\$1,402	Other	F1
13068 819-6567	13068 819-6567	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$481	Each	10%	\$433	Other	F1
13068 819-6568	13068 819-6568	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$961	Each	10%	\$865	Other	F1
13068 819-6569	13068 819-6569	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,596	Each	10%	\$2,336	Other	F1
13068 819-6575	13068 819-6575	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$7,882	Each	10%	\$7,094	Other	F1
13068 819-6576	13068 819-6576	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$9,852	Each	10%	\$8,867	Other	F1
13068 819-6577	13068 819-6577	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$11,823	Each	10%	\$10,640	Other	F1
13068 819-6578	13068 819-6578	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$3,941	Each	10%	\$3,547	Other	F1
13068 819-6579	13068 819-6579	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$5,911	Each	10%	\$5,320	Other	F1
13068 819-6580	13068 819-6580	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for EOEM use), 6 Years	\$3,115	Each	10%	\$2,803	Other	F1
13068 819-9909	13068 819-9909	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9910	13068 819-9910	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9911	13068 819-9911	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9912	13068 819-9912	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9913	13068 819-9913	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9914	13068 819-9914	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9915	13068 819-9915	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9916	13068 819-9916	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9917	13068 819-9917	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9918	13068 819-9918	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9919	13068 819-9919	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9920	13068 819-9920	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9921	13068 819-9921	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9922	13068 819-9922	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9923	13068 819-9923	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9924	13068 819-9924	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9925	13068 819-9925	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9926	13068 819-9926	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9927	13068 819-9927	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9928	13068 819-9928	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9929	13068 819-9929	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9930	13068 819-9930	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9931	13068 819-9931	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9932	13068 819-9932	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9933	13068 819-9933	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9934	13068 819-9934	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9935	13068 819-9935	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9936	13068 819-9936	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9937	13068 819-9937	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9938	13068 819-9938	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9939	13068 819-9939	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13068 819-9940	13068 819-9940	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)		
13068 819-9941	13068 819-9941	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13068 819-9942	13068 819-9942	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13068 819-9943	13068 819-9943	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13068 819-9944	13068 819-9944	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13068 821-3270	13068 821-3270	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$901	Each	10%	\$811	Other	F1	
13068 821-3271	13068 821-3271	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,201	Each	10%	\$1,081	Other	F1	
13068 821-3272	13068 821-3272	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,502	Each	10%	\$1,351	Other	F1	
13068 821-3273	13068 821-3273	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$897	Each	10%	\$808	Other	F1	
13068 821-3274	13068 821-3274	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1	
13068 821-3275	13068 821-3275	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1	
13068 821-3276	13068 821-3276	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1	
13068 821-3277	13068 821-3277	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1	
13068 821-3278	13068 821-3278	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1	
13068 821-3279	13068 821-3279	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1	
13068 821-3280	13068 821-3280	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1	
13068 821-3281	13068 821-3281	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$1,163	Each	10%	\$1,047	Other	F1	
13068 821-3282	13068 821-3282	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1	
13068 821-3283	13068 821-3283	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,430	Each	10%	\$1,287	Other	F1	
13068 821-3284	13068 821-3284	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,973	Each	10%	\$1,776	Other	F1	
13068 821-3291	13068 821-3291	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1	
13068 821-3292	13068 821-3292	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,073	Each	10%	\$965	Other	F1	
13068 821-3293	13068 821-3293	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$581	Each	10%	\$523	Other	F1	
13068 821-3298	13068 821-3298	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$300	Each	10%	\$270	Other	F1	
13068 821-3299	13068 821-3299	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$601	Each	10%	\$541	Other	F1	
13068 821-3300	13068 821-3300	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$2,145	Each	10%	\$1,931	Other	F1	
13068 821-3301	13068 821-3301	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1	
13068 821-3302	13068 821-3302	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,802	Each	10%	\$1,622	Other	F1	
13068 821-3303	13068 821-3303	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$358	Each	10%	\$322	Other	F1	
13068 821-3304	13068 821-3304	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$715	Each	10%	\$644	Other	F1	
13068 821-3305	13068 821-3305	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,788	Each	10%	\$1,609	Other	F1	
13068 821-3306	13068 821-3306	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1	
13068 821-3307	13068 821-3307	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1	
13068 821-3308	13068 821-3308	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1	
13068 821-3309	13068 821-3309	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1	
13068 821-3310	13068 821-3310	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1	
13068 821-3311	13068 821-3311	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1	
13068 821-3312	13068 821-3312	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$408	Each	10%	\$367	Other	F1	
13068 821-3313	13068 821-3313	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$286	Each	10%	\$257	Other	F1	
13068 821-3314	13068 821-3314	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,274	Each	10%	\$1,146	Other	F1	
13068 821-3315	13068 821-3315	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,385	Each	10%	\$1,246	Other	F1	
13068 821-3316	13068 821-3316	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1	
13068 821-3317	13068 821-3317	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1	
13068 821-3318	13068 821-3318	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1	
13068 821-3319	13068 821-3319	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1	
13068 821-3320	13068 821-3320	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$343	Each	10%	\$308	Other	F1	
13068 821-3321	13068 821-3321	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$375	Each	10%	\$338	Other	F1	
13068 821-3322	13068 821-3322	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1	
13068 821-3323	13068 821-3323	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%	\$1,038	Other	F1	
13068 821-3324	13068 821-3324	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%	\$56	Other	F1	
13068 821-3325	13068 821-3325	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$68	Each	10%	\$61	Other	F1	
13068 821-3326	13068 821-3326	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%	\$415	Other	F1	
13068 821-3327	13068 821-3327	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%	\$208	Other	F1	
13068 821-3328	13068 821-3328	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%	\$103	Other	F1	
13068 821-3329	13068 821-3329	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%	\$51	Other	F1	
13068 821-3330	13068 821-3330	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%	\$225	Other	F1	
13068 821-3331	13068 821-3331	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%	\$169	Other	F1	
13068 821-3332	13068 821-3332	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%	\$245	Other	F1	
13068 821-3333	13068 821-3333	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%	\$184	Other	F1	
13068 825-2979	13068 825-2979	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/SAN 1 Processor Sftwr	\$3,611	Each	10%	\$3,250	Other	F1	
13068 825-2980	13068 825-2980	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/SAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1	
13068 825-2981	13068 825-2981	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/SAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1	
13068 825-2982	13068 825-2982	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/SAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068 825-2983	13068 825-2983	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$18,057	Each	10%	\$16,251	Other	F1
13068 825-2984	13068 825-2984	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$21,668	Each	10%	\$19,502	Other	F1
13068 825-2985	13068 825-2985	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%	\$3,693	Other	F1
13068 825-2986	13068 825-2986	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1
13068 825-2987	13068 825-2987	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$12,312	Each	10%	\$11,080	Other	F1
13068 825-2988	13068 825-2988	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$16,415	Each	10%	\$14,774	Other	F1
13068 825-2989	13068 825-2989	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$20,519	Each	10%	\$18,467	Other	F1
13068 825-2990	13068 825-2990	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$24,623	Each	10%	\$22,161	Other	F1
13068 825-2991	13068 825-2991	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1
13068 825-2992	13068 825-2992	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%	\$7,978	Other	F1
13068 825-2993	13068 825-2993	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%	\$11,967	Other	F1
13068 825-2994	13068 825-2994	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$17,729	Each	10%	\$15,956	Other	F1
13068 825-2995	13068 825-2995	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	Each	10%	\$19,945	Other	F1
13068 825-2996	13068 825-2996	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$26,593	Each	10%	\$23,934	Other	F1
13068 825-2997	13068 825-2997	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,395	Each	10%	\$6,655	Other	F1
13068 825-2998	13068 825-2998	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$14,790	Each	10%	\$13,311	Other	F1
13068 825-2999	13068 825-2999	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%	\$19,966	Other	F1
13068 825-3000	13068 825-3000	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,580	Each	10%	\$26,622	Other	F1
13068 825-3001	13068 825-3001	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$36,975	Each	10%	\$33,277	Other	F1
13068 825-3002	13068 825-3002	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$44,370	Each	10%	\$39,933	Other	F1
13068 825-3003	13068 825-3003	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$8,403	Each	10%	\$7,563	Other	F1
13068 825-3004	13068 825-3004	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	Each	10%	\$15,126	Other	F1
13068 825-3005	13068 825-3005	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	Each	10%	\$22,689	Other	F1
13068 825-3006	13068 825-3006	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	Each	10%	\$30,252	Other	F1
13068 825-3007	13068 825-3007	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$42,017	Each	10%	\$37,815	Other	F1
13068 825-3008	13068 825-3008	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$50,420	Each	10%	\$45,378	Other	F1
13068 825-3009	13068 825-3009	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,076	Each	10%	\$8,168	Other	F1
13068 825-3010	13068 825-3010	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,151	Each	10%	\$16,336	Other	F1
13068 825-3011	13068 825-3011	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$27,227	Each	10%	\$24,504	Other	F1
13068 825-3012	13068 825-3012	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$36,303	Each	10%	\$32,672	Other	F1
13068 825-3013	13068 825-3013	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$45,378	Each	10%	\$40,840	Other	F1
13068 825-3014	13068 825-3014	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$54,454	Each	10%	\$49,009	Other	F1
13068 825-3015	13068 825-3015	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$8,330	Each	10%	\$7,497	Other	F1
13068 825-3016	13068 825-3016	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,660	Each	10%	\$14,994	Other	F1
13068 825-3017	13068 825-3017	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$24,991	Each	10%	\$22,492	Other	F1
13068 825-3018	13068 825-3018	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,321	Each	10%	\$29,989	Other	F1
13068 825-3019	13068 825-3019	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$41,651	Each	10%	\$37,486	Other	F1
13068 825-3020	13068 825-3020	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$49,981	Each	10%	\$44,983	Other	F1
13068 825-3021	13068 825-3021	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,466	Each	10%	\$8,520	Other	F1
13068 825-3022	13068 825-3022	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$18,932	Each	10%	\$17,039	Other	F1
13068 825-3023	13068 825-3023	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$28,399	Each	10%	\$25,559	Other	F1
13068 825-3024	13068 825-3024	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$37,865	Each	10%	\$34,078	Other	F1
13068 825-3025	13068 825-3025	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$47,331	Each	10%	\$42,598	Other	F1
13068 825-3026	13068 825-3026	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$56,797	Each	10%	\$51,117	Other	F1
13068 825-3027	13068 825-3027	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$10,223	Each	10%	\$9,201	Other	F1
13068 825-3028	13068 825-3028	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$20,447	Each	10%	\$18,402	Other	F1
13068 825-3029	13068 825-3029	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$30,670	Each	10%	\$27,603	Other	F1
13068 825-3030	13068 825-3030	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$40,894	Each	10%	\$36,805	Other	F1
13068 825-3031	13068 825-3031	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$51,117	Each	10%	\$46,006	Other	F1
13068 825-3032	13068 825-3032	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$61,341	Each	10%	\$55,207	Other	F1
13068 825-3039	13068 825-3039	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3040	13068 825-3040	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3041	13068 825-3041	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3042	13068 825-3042	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3043	13068 825-3043	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3044	13068 825-3044	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3045	13068 825-3045	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3046	13068 825-3046	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068 825-3047	13068 825-3047	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3048	13068 825-3048	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3049	13068 825-3049	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3050	13068 825-3050	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3051	13068 825-3051	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3052	13068 825-3052	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3053	13068 825-3053	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3054	13068 825-3054	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3055	13068 825-3055	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 825-3056	13068 825-3056	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13068 828-8235	13068 828-8235	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1
13068 828-8236	13068 828-8236	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1
13068 828-8237	13068 828-8237	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1
13068 828-8238	13068 828-8238	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1
13068 828-8239	13068 828-8239	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1
13068 828-8240	13068 828-8240	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1
13068 828-8241	13068 828-8241	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1
13068 828-8242	13068 828-8242	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1
13068 828-8243	13068 828-8243	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
13068 828-8244	13068 828-8244	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
13068 828-8245	13068 828-8245	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13068 828-8246	13068 828-8246	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13068 829-2700	13068 829-2700	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,550	Each	10%	\$1,395	Other	F1
13068 829-2701	13068 829-2701	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1
13068 829-2703	13068 829-2703	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 3 Years	\$4,650	Each	10%	\$4,185	Other	F1
13068 829-2704	13068 829-2704	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 2 Years	\$3,100	Each	10%	\$2,790	Other	F1
13068 829-2711	13068 829-2711	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1
13068 829-2712	13068 829-2712	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$9,300	Each	10%	\$8,370	Other	F1
13068 829-2713	13068 829-2713	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$24,824	Each	10%	\$22,342	Other	F1
13068 829-2716	13068 829-2716	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$10,837	Each	10%	\$9,753	Other	F1
13068 829-2718	13068 829-2718	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1
13068 829-2719	13068 829-2719	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1
13068 829-2721	13068 829-2721	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other	F1
13068 829-2722	13068 829-2722	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,225	Each	10%	\$6,502	Other	F1
13068 829-2723	13068 829-2723	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,031	Each	10%	\$8,128	Other	F1
13068 829-2724	13068 829-2724	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1
13068 829-2725	13068 829-2725	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%	\$14,895	Other	F1
13068 829-2726	13068 829-2726	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%	\$18,618	Other	F1
13068 829-2727	13068 829-2727	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,626	Other	F1
13068 829-2728	13068 829-2728	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other	F1
13068 829-2729	13068 829-2729	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,329	Each	10%	\$2,096	Other	F1
13068 829-2730	13068 829-2730	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,986	Each	10%	\$6,287	Other	F1
13068 829-2731	13068 829-2731	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$4,657	Each	10%	\$4,192	Other	F1
13068 829-2732	13068 829-2732	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$11,643	Each	10%	\$10,479	Other	F1
13068 829-2733	13068 829-2733	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 4 Years	\$9,315	Each	10%	\$8,383	Other	F1
13068 829-2736	13068 829-2736	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 6 Years	\$13,972	Each	10%	\$12,575	Other	F1
13068 829-2738	13068 829-2738	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 4 Years	\$2,000	Each	10%	\$1,800	Other	F1
13068 829-2739	13068 829-2739	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 2 Years	\$1,000	Each	10%	\$900	Other	F1
13068 829-2740	13068 829-2740	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 3 Years	\$500	Each	10%	\$450	Other	F1
13068 829-2767	13068 829-2767	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 3 Years	\$1,500	Each	10%	\$1,350	Other	F1
13068 829-2768	13068 829-2768	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 5 Years	\$2,500	Each	10%	\$2,250	Other	F1
13068 829-2771	13068 829-2771	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 6 Years	\$2,999	Each	10%	\$2,699	Other	F1
13068 829-2808	13068 829-2808	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,373	Each	10%	\$1,236	Other	F1
13068 829-2810	13068 829-2810	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,030	Each	10%	\$927	Other	F1
13068 829-2811	13068 829-2811	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 6 Years	\$2,059	Each	10%	\$1,853	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13068 829-2812	13068 829-2812	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 1 Year	\$343	Each	10%	\$309	Other	F1
13068 829-2813	13068 829-2813	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 2 Years	\$686	Each	10%	\$618	Other	F1
13068 829-2814	13068 829-2814	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 5 Years	\$1,716	Each	10%	\$1,544	Other	F1
13068 829-2815	13068 829-2815	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 3 Years	\$665	Each	10%	\$598	Other	F1
13068 829-2816	13068 829-2816	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$326	Each	10%	\$294	Other	F1
13068 829-2817	13068 829-2817	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$392	Each	10%	\$353	Other	F1
13068 829-2818	13068 829-2818	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$1,329	Each	10%	\$1,196	Other	F1
13068 829-2819	13068 829-2819	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$131	Each	10%	\$118	Other	F1
13068 829-2820	13068 829-2820	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 4 Years	\$886	Each	10%	\$797	Other	F1
13068 829-2821	13068 829-2821	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 5 Years	\$1,108	Each	10%	\$997	Other	F1
13068 829-2822	13068 829-2822	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 1 Year	\$65	Each	10%	\$59	Other	F1
13068 829-2823	13068 829-2823	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 2 Years	\$443	Each	10%	\$399	Other	F1
13068 829-2824	13068 829-2824	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 1 Year	\$222	Each	10%	\$199	Other	F1
13068 829-2825	13068 829-2825	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 4 Years	\$261	Each	10%	\$235	Other	F1
13068 829-2826	13068 829-2826	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 3 Years	\$196	Each	10%	\$176	Other	F1
13068 829-2853	13068 829-2853	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 3 Years	\$2,364	Each	10%	\$2,128	Other	F1
13068 829-2854	13068 829-2854	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 6 Years	\$4,728	Each	10%	\$4,256	Other	F1
13068 829-2855	13068 829-2855	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 6 Years	\$7,586	Each	10%	\$6,827	Other	F1
13068 829-2856	13068 829-2856	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 6 Years	\$10,425	Each	10%	\$9,382	Other	F1
13068 829-2857	13068 829-2857	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 1 Year	\$788	Each	10%	\$709	Other	F1
13068 829-2858	13068 829-2858	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 2 Years	\$3,475	Each	10%	\$3,127	Other	F1
13068 829-2859	13068 829-2859	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 4 Years	\$5,057	Each	10%	\$4,551	Other	F1
13068 829-2860	13068 829-2860	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 4 Years	\$3,152	Each	10%	\$2,837	Other	F1
13068 829-2861	13068 829-2861	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%	\$7,818	Other	F1
13068 829-2862	13068 829-2862	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 5 Years	\$3,940	Each	10%	\$3,546	Other	F1
13068 829-2863	13068 829-2863	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1
13068 829-2864	13068 829-2864	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%	\$3,414	Other	F1
13068 829-2865	13068 829-2865	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 3 Years	\$5,212	Each	10%	\$4,691	Other	F1
13068 829-2866	13068 829-2866	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 1 Year	\$1,264	Each	10%	\$1,138	Other	F1
13068 829-2867	13068 829-2867	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 1 Year	\$1,737	Each	10%	\$1,564	Other	F1
13068 829-2868	13068 829-2868	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support Maintenance 2 Years	\$1,576	Each	10%	\$1,419	Other	F1
13068 829-2869	13068 829-2869	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1
13068 829-2870	13068 829-2870	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1
13068 829-2905	13068 829-2905	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$4,268	Each	10%	\$3,841	Other	F1
13068 829-2906	13068 829-2906	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$8,536	Each	10%	\$7,682	Other	F1
13068 829-2907	13068 829-2907	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$12,804	Each	10%	\$11,524	Other	F1
13068 829-2908	13068 829-2908	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$17,072	Each	10%	\$15,365	Other	F1
13068 829-2909	13068 829-2909	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$21,340	Each	10%	\$19,206	Other	F1
13068 829-2910	13068 829-2910	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$25,608	Each	10%	\$23,047	Other	F1
13068 829-2911	13068 829-2911	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$8,740	Each	10%	\$7,866	Other	F1
13068 829-2912	13068 829-2912	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$17,479	Each	10%	\$15,731	Other	F1
13068 829-2913	13068 829-2913	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$26,219	Each	10%	\$23,597	Other	F1
13068 829-2914	13068 829-2914	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$34,958	Each	10%	\$31,462	Other	F1
13068 829-2915	13068 829-2915	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$43,698	Each	10%	\$39,326	Other	F1
13068 829-2916	13068 829-2916	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$52,437	Each	10%	\$47,193	Other	F1
13068 829-2917	13068 829-2917	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$9,845	Each	10%	\$8,860	Other	F1
13068 829-2918	13068 829-2918	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$19,690	Each	10%	\$17,721	Other	F1
13068 829-2919	13068 829-2919	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$29,534	Each	10%	\$26,581	Other	F1
13068 829-2920	13068 829-2920	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$39,379	Each	10%	\$35,441	Other	F1
13068 829-2921	13068 829-2921	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$49,224	Each	10%	\$44,302	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068 829-2922	13068 829-2922	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$59,069	Each	10%	\$53,162	Other	F1
13068 829-2923	13068 829-2923	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13068 829-2924	13068 829-2924	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13068 829-2925	13068 829-2925	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13068 829-2926	13068 829-2926	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13068 829-2927	13068 829-2927	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13068 829-2928	13068 829-2928	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13068 829-2959	13068 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$1,625	Each	10%	\$1,462	Other	F1
13068 829-2960	13068 829-2960	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$3,250	Each	10%	\$2,925	Other	F1
13068 829-2961	13068 829-2961	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1
13068 829-2962	13068 829-2962	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,093	Each	10%	\$5,484	Other	F1
13068 829-2963	13068 829-2963	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$8,124	Each	10%	\$7,312	Other	F1
13068 829-2964	13068 829-2964	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$7,312	Each	10%	\$6,580	Other	F1
13068 829-2965	13068 829-2965	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$14,623	Each	10%	\$13,161	Other	F1
13068 829-2966	13068 829-2966	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$10,155	Each	10%	\$9,140	Other	F1
13068 829-2967	13068 829-2967	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$9,749	Each	10%	\$8,774	Other	F1
13068 829-2968	13068 829-2968	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$4,468	Each	10%	\$4,021	Other	F1
13068 829-2969	13068 829-2969	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,499	Each	10%	\$5,849	Other	F1
13068 829-2970	13068 829-2970	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$12,186	Each	10%	\$10,967	Other	F1
13068 829-2971	13068 829-2971	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$8,124	Each	10%	\$7,312	Other	F1
13068 829-2972	13068 829-2972	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$2,234	Each	10%	\$2,011	Other	F1
13068 829-2973	13068 829-2973	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,062	Each	10%	\$3,656	Other	F1
13068 829-2974	13068 829-2974	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$2,031	Each	10%	\$1,828	Other	F1
13068 829-2975	13068 829-2975	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 4 Years	\$8,936	Each	10%	\$8,043	Other	F1
13068 829-2976	13068 829-2976	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1
13068 829-2977	13068 829-2977	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 6 Years	\$13,405	Each	10%	\$12,064	Other	F1
13068 829-2978	13068 829-2978	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$2,437	Each	10%	\$2,193	Other	F1
13068 829-2979	13068 829-2979	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 5 Years	\$11,171	Each	10%	\$10,053	Other	F1
13068 829-2980	13068 829-2980	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1
13068 829-2981	13068 829-2981	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$9,749	Each	10%	\$8,774	Other	F1
13068 829-2982	13068 829-2982	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$12,186	Each	10%	\$10,967	Other	F1
13068 829-2983	13068 829-2983	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13068 829-2984	13068 829-2984	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2985	13068 829-2985	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2986	13068 829-2986	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2987	13068 829-2987	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2988	13068 829-2988	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2989	13068 829-2989	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2990	13068 829-2990	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2991	13068 829-2991	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2992	13068 829-2992	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2993	13068 829-2993	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13068 829-2994	13068 829-2994	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13068 838-8338	13068 838-8338	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
13068 838-8339	13068 838-8339	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
13068 838-8340	13068 838-8340	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
13068 838-8341	13068 838-8341	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
13068 838-8342	13068 838-8342	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
13068 838-8343	13068 838-8343	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$898	Each	10%	\$808	Other	F1
13068 838-8344	13068 838-8344	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068_838-8345	13068_838-8345	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
13068_838-8346	13068_838-8346	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
13068_838-8347	13068_838-8347	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
13068_838-8348	13068_838-8348	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
13068_838-8349	13068_838-8349	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,020	Each	10%	\$918	Other	F1
13068_838-8350	13068_838-8350	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
13068_838-8351	13068_838-8351	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
13068_838-8352	13068_838-8352	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
13068_838-8353	13068_838-8353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13068_838-8354	13068_838-8354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13068_838-8355	13068_838-8355	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,102	Each	10%	\$991	Other	F1
13068_838-8356	13068_838-8356	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13068_838-8357	13068_838-8357	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13068_838-8358	13068_838-8358	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13068_838-8359	13068_838-8359	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13068_838-8360	13068_838-8360	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13068_838-8361	13068_838-8361	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13068_838-8372	13068_838-8372	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$177	Each	10%	\$159	Other	F1
13068_838-8373	13068_838-8373	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$354	Each	10%	\$318	Other	F1
13068_838-8374	13068_838-8374	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$530	Each	10%	\$477	Other	F1
13068_838-8375	13068_838-8375	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$707	Each	10%	\$636	Other	F1
13068_838-8376	13068_838-8376	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$884	Each	10%	\$796	Other	F1
13068_838-8377	13068_838-8377	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$1,061	Each	10%	\$955	Other	F1
13068_838-8378	13068_838-8378	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13068_838-8379	13068_838-8379	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13068_839-0660	13068_839-0660	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13068_839-0661	13068_839-0661	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13068_839-0662	13068_839-0662	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13068_839-0663	13068_839-0663	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13068_839-0684	13068_839-0684	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13068_839-0685	13068_839-0685	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13068_839-0686	13068_839-0686	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13068_839-0687	13068_839-0687	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13068_839-0708	13068_839-0708	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13068_839-0709	13068_839-0709	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13068_839-0710	13068_839-0710	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13068_839-0711	13068_839-0711	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13068_839-4879	13068_839-4879	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13068_839-4880	13068_839-4880	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13068_839-4881	13068_839-4881	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13068_839-4882	13068_839-4882	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1
13068_839-4883	13068_839-4883	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
13068_839-4884	13068_839-4884	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
13068_839-4885	13068_839-4885	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13068_839-4886	13068_839-4886	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
13068_839-4887	13068_839-4887	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
13068_839-4888	13068_839-4888	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1
13068_839-4889	13068_839-4889	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13068_839-4890	13068_839-4890	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1	
13068_839-4891	13068_839-4891	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$9,100	Each	10%	\$8,190	Other	F1	
13068_839-4892	13068_839-4892	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,285	Each	10%	\$4,757	Other	F1	
13068_839-4893	13068_839-4893	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$5,811	Each	10%	\$5,230	Other	F1	
13068_839-4894	13068_839-4894	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,928	Each	10%	\$7,135	Other	F1	
13068_839-4895	13068_839-4895	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1	
13068_839-4896	13068_839-4896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$5,671	Each	10%	\$5,104	Other	F1	
13068_839-4897	13068_839-4897	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$8,342	Each	10%	\$5,708	Other	F1	
13068_839-4898	13068_839-4898	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,716	Each	10%	\$7,844	Other	F1	
13068_839-4899	13068_839-4899	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,940	Each	10%	\$4,446	Other	F1	
13068_839-4900	13068_839-4900	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$10,421	Each	10%	\$9,379	Other	F1	
13068_839-4901	13068_839-4901	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,952	Each	10%	\$3,557	Other	F1	
13068_839-4902	13068_839-4902	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,228	Each	10%	\$3,805	Other	F1	
13068_839-4903	13068_839-4903	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1	
13068_839-4904	13068_839-4904	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1	
13068_839-4905	13068_839-4905	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1	
13068_839-4906	13068_839-4906	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1	
13068_839-4907	13068_839-4907	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,057	Each	10%	\$951	Other	F1	
13068_839-4908	13068_839-4908	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1	
13068_839-4909	13068_839-4909	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13068_839-4910	13068_839-4910	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1	
13068_839-4911	13068_839-4911	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,895	Each	10%	\$9,806	Other	F1	
13068_839-4912	13068_839-4912	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1	
13068_839-4913	13068_839-4913	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1	
13068_839-4914	13068_839-4914	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1	
13068_839-4915	13068_839-4915	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1	
13068_839-4916	13068_839-4916	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1	
13068_839-4917	13068_839-4917	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1	
13068_839-4918	13068_839-4918	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1	
13068_839-4919	13068_839-4919	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1	
13068_839-4920	13068_839-4920	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1	
13068_839-4921	13068_839-4921	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1	
13068_839-4922	13068_839-4922	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1	
13068_839-4923	13068_839-4923	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13068_839-4924	13068_839-4924	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13068_839-4925	13068_839-4925	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1	
13068_839-4926	13068_839-4926	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1	
13068_839-4927	13068_839-4927	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1	
13068_839-4928	13068_839-4928	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1	
13068_839-4929	13068_839-4929	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,171	Each	10%	\$2,854	Other	F1	
13068_839-4930	13068_839-4930	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1	
13068_839-4931	13068_839-4931	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$12,506	Each	10%	\$11,255	Other	F1	
13068_839-4932	13068_839-4932	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13068_839-4975	13068_839-4975	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1	
13068_839-4976	13068_839-4976	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,465	Each	10%	\$3,119	Other	F1	
13068_839-4977	13068_839-4977	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$8,342	Each	10%	\$7,508	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068 839-4978	13068 839-4978	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1
13068 839-4979	13068 839-4979	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$1,733	Each	10%	\$1,559	Other	F1
13068 839-4980	13068 839-4980	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$5,732	Each	10%	\$5,159	Other	F1
13068 839-4981	13068 839-4981	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1
13068 839-4982	13068 839-4982	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1
13068 839-4983	13068 839-4983	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1
13068 839-4984	13068 839-4984	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,198	Each	10%	\$4,678	Other	F1
13068 839-4985	13068 839-4985	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1
13068 839-4986	13068 839-4986	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1
13068 839-4987	13068 839-4987	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1
13068 839-4988	13068 839-4988	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$4,171	Each	10%	\$3,754	Other	F1
13068 839-4989	13068 839-4989	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$1,911	Each	10%	\$1,720	Other	F1
13068 839-4990	13068 839-4990	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1
13068 839-4991	13068 839-4991	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1
13068 839-4992	13068 839-4992	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$11,464	Each	10%	\$10,317	Other	F1
13068 839-5017	13068 839-5017	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$9,343	Each	10%	\$8,408	Other	F1
13068 839-5018	13068 839-5018	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$1,869	Each	10%	\$1,682	Other	F1
13068 839-5019	13068 839-5019	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$3,737	Each	10%	\$3,363	Other	F1
13068 839-5020	13068 839-5020	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$7,007	Each	10%	\$6,306	Other	F1
13068 839-5021	13068 839-5021	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$9,343	Each	10%	\$8,408	Other	F1
13068 839-5022	13068 839-5022	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$8,043	Each	10%	\$7,238	Other	F1
13068 839-5023	13068 839-5023	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$16,086	Each	10%	\$14,477	Other	F1
13068 839-5024	13068 839-5024	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$11,678	Each	10%	\$10,510	Other	F1
13068 839-5025	13068 839-5025	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$11,211	Each	10%	\$10,090	Other	F1
13068 839-5026	13068 839-5026	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$7,373	Each	10%	\$6,635	Other	F1
13068 839-5027	13068 839-5027	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$5,606	Each	10%	\$5,045	Other	F1
13068 839-5028	13068 839-5028	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$14,014	Each	10%	\$12,613	Other	F1
13068 839-5029	13068 839-5029	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$7,474	Each	10%	\$6,727	Other	F1
13068 839-5030	13068 839-5030	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1
13068 839-5031	13068 839-5031	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1
13068 839-5032	13068 839-5032	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
13068 839-5033	13068 839-5033	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
13068 839-5034	13068 839-5034	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
13068 839-5035	13068 839-5035	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1
13068 839-5036	13068 839-5036	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1
13068 839-5037	13068 839-5037	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,745	Each	10%	\$13,271	Other	F1
13068 839-5038	13068 839-5038	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
13068 839-5039	13068 839-5039	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1
13068 839-5040	13068 839-5040	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1
13068 839-9673	13068 839-9673	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1
13068 839-9674	13068 839-9674	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1
13068 839-9677	13068 839-9677	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1
13068 839-9678	13068 839-9678	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1
13068 839-9679	13068 839-9679	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1
13068 839-9680	13068 839-9680	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1
13068 839-9685	13068 839-9685	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1
13068 839-9686	13068 839-9686	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068 839-9689	13068 839-9689	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1
13068 839-9690	13068 839-9690	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1
13068 839-9691	13068 839-9691	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1
13068 839-9692	13068 839-9692	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1
13068 839-9697	13068 839-9697	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1
13068 839-9698	13068 839-9698	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1
13068 839-9701	13068 839-9701	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1
13068 839-9702	13068 839-9702	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1
13068 839-9703	13068 839-9703	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1
13068 839-9704	13068 839-9704	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1
13068 839-9769	13068 839-9769	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1
13068 839-9770	13068 839-9770	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1
13068 839-9773	13068 839-9773	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1
13068 839-9774	13068 839-9774	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1
13068 839-9777	13068 839-9777	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1
13068 839-9778	13068 839-9778	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1
13068 839-9798	13068 839-9798	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1
13068 839-9799	13068 839-9799	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1
13068 839-9800	13068 839-9800	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
13068 839-9801	13068 839-9801	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
13068 839-9822	13068 839-9822	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1
13068 839-9823	13068 839-9823	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1
13068 839-9824	13068 839-9824	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
13068 839-9825	13068 839-9825	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
13068 839-9846	13068 839-9846	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1
13068 839-9847	13068 839-9847	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1
13068 839-9848	13068 839-9848	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
13068 839-9849	13068 839-9849	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
13068 843-2460	13068 843-2460	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%	\$1,123	Other	F1
13068 843-2461	13068 843-2461	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,495	Each	10%	\$2,245	Other	F1
13068 843-2462	13068 843-2462	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,742	Each	10%	\$3,368	Other	F1
13068 843-2463	13068 843-2463	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%	\$4,491	Other	F1
13068 843-2464	13068 843-2464	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,237	Each	10%	\$5,613	Other	F1
13068 843-2465	13068 843-2465	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,484	Each	10%	\$6,736	Other	F1
13068 843-2466	13068 843-2466	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1
13068 843-2467	13068 843-2467	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13068 843-2468	13068 843-2468	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1
13068 843-2469	13068 843-2469	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068_843-2470	13068_843-2470	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1
13068_843-2471	13068_843-2471	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,505	Each	10%	\$7,655	Other	F1
13068_843-2472	13068_843-2472	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%	\$1,378	Other	F1
13068_843-2473	13068_843-2473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1
13068_843-2474	13068_843-2474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%	\$4,133	Other	F1
13068_843-2475	13068_843-2475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%	\$5,511	Other	F1
13068_843-2476	13068_843-2476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%	\$6,889	Other	F1
13068_843-2477	13068_843-2477	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$9,185	Each	10%	\$8,267	Other	F1
13068_843-2478	13068_843-2478	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,474	Each	10%	\$1,327	Other	F1
13068_843-2479	13068_843-2479	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,948	Each	10%	\$2,654	Other	F1
13068_843-2480	13068_843-2480	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,423	Each	10%	\$3,980	Other	F1
13068_843-2481	13068_843-2481	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,897	Each	10%	\$5,307	Other	F1
13068_843-2482	13068_843-2482	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,371	Each	10%	\$6,634	Other	F1
13068_843-2483	13068_843-2483	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,845	Each	10%	\$7,961	Other	F1
13068_843-2484	13068_843-2484	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$1,927	Each	10%	\$1,734	Other	F1
13068_843-2485	13068_843-2485	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$3,854	Each	10%	\$3,469	Other	F1
13068_843-2486	13068_843-2486	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$5,782	Each	10%	\$5,203	Other	F1
13068_843-2487	13068_843-2487	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,709	Each	10%	\$6,938	Other	F1
13068_843-2488	13068_843-2488	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,636	Each	10%	\$8,672	Other	F1
13068_843-2489	13068_843-2489	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,563	Each	10%	\$10,407	Other	F1
13068_843-2490	13068_843-2490	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1
13068_843-2491	13068_843-2491	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1
13068_843-2492	13068_843-2492	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1
13068_843-2493	13068_843-2493	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1
13068_843-2494	13068_843-2494	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1
13068_843-2495	13068_843-2495	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,140	Each	10%	\$11,826	Other	F1
13068_843-2496	13068_843-2496	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1
13068_843-2497	13068_843-2497	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1
13068_843-2498	13068_843-2498	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1
13068_843-2499	13068_843-2499	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1
13068_843-2500	13068_843-2500	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1
13068_843-2501	13068_843-2501	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$14,191	Each	10%	\$12,772	Other	F1
13068_843-2502	13068_843-2502	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1
13068_843-2503	13068_843-2503	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%	\$4,100	Other	F1
13068_843-2504	13068_843-2504	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1
13068_843-2505	13068_843-2505	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%	\$8,199	Other	F1
13068_843-2506	13068_843-2506	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%	\$10,249	Other	F1
13068_843-2507	13068_843-2507	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,666	Each	10%	\$12,299	Other	F1
13068_843-2508	13068_843-2508	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1
13068_843-2509	13068_843-2509	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1
13068_843-2510	13068_843-2510	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1
13068_843-2511	13068_843-2511	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1
13068_843-2512	13068_843-2512	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1
13068_843-2513	13068_843-2513	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068 843-2514	13068 843-2514	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1
13068 843-2515	13068 843-2515	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1
13068 843-2516	13068 843-2516	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1
13068 843-2517	13068 843-2517	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
13068 843-2518	13068 843-2518	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
13068 843-2519	13068 843-2519	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other	F1
13068 843-2520	13068 843-2520	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1
13068 843-2521	13068 843-2521	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
13068 843-2522	13068 843-2522	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
13068 843-2523	13068 843-2523	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
13068 843-2524	13068 843-2524	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
13068 843-2525	13068 843-2525	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other	F1
13068 843-2526	13068 843-2526	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
13068 843-2527	13068 843-2527	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
13068 843-2528	13068 843-2528	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
13068 843-2529	13068 843-2529	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
13068 843-2530	13068 843-2530	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
13068 843-2531	13068 843-2531	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other	F1
13068 843-2532	13068 843-2532	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
13068 843-2533	13068 843-2533	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
13068 843-2534	13068 843-2534	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
13068 843-2535	13068 843-2535	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
13068 843-2536	13068 843-2536	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
13068 843-2537	13068 843-2537	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other	F1
13068 843-2538	13068 843-2538	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
13068 843-2539	13068 843-2539	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
13068 843-2540	13068 843-2540	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
13068 843-2541	13068 843-2541	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
13068 843-2542	13068 843-2542	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
13068 843-2543	13068 843-2543	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other	F1
13068 843-2544	13068 843-2544	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
13068 843-2545	13068 843-2545	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
13068 843-2546	13068 843-2546	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
13068 843-2547	13068 843-2547	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
13068 843-2548	13068 843-2548	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
13068 843-2549	13068 843-2549	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other	F1
13068 843-2550	13068 843-2550	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13068 843-2551	13068 843-2551	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
13068 843-2552	13068 843-2552	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
13068 843-2553	13068 843-2553	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
13068 843-2554	13068 843-2554	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
13068 843-2555	13068 843-2555	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,108	Each	10%	\$18,098	Other	F1
13068 843-2556	13068 843-2556	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
13068 843-2557	13068 843-2557	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
13068 843-2558	13068 843-2558	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
13068 843-2559	13068 843-2559	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
13068 843-2560	13068 843-2560	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
13068 843-2561	13068 843-2561	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,975	Each	10%	\$18,877	Other	F1
13068 843-2562	13068 843-2562	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
13068 843-2563	13068 843-2563	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
13068 843-2564	13068 843-2564	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13068 843-9353	13068 843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	\$292	Each	10%	\$263	Other	F1
13068 843-9354	13068 843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	\$292	Each	10%	\$263	Other	F1
13068 843-9362	13068 843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	\$218	Each	10%	\$196	Other	F1
13068 843-9363	13068 843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	\$218	Each	10%	\$196	Other	F1
13068 844-4316	13068 844-4316	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	\$0	Each	10%	\$0	Other	F1
13068 844-4317	13068 844-4317	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	\$0	Each	10%	\$0	Other	F1
13068 844-4318	13068 844-4318	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	\$0	Each	10%	\$0	Other	F1
13068 844-4319	13068 844-4319	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	\$0	Each	10%	\$0	Other	F1
13068 844-4320	13068 844-4320	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	\$0	Each	10%	\$0	Other	F1
13068 844-4321	13068 844-4321	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	\$0	Each	10%	\$0	Other	F1
13068 844-4322	13068 844-4322	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	\$0	Each	10%	\$0	Other	F1
13068 844-4323	13068 844-4323	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	\$0	Each	10%	\$0	Other	F1
13068 844-7604	13068 844-7604	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	\$99,999	Each	10%	\$89,999	Other	F1
13068 844-7605	13068 844-7605	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	\$99,999	Each	10%	\$89,999	Other	F1
13068 844-7606	13068 844-7606	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	\$99,999	Each	10%	\$89,999	Other	F1
13068 844-7607	13068 844-7607	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	\$99,999	Each	10%	\$89,999	Other	F1
13068 847-7649	13068 847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	\$889	Each	10%	\$800	Other	F1
13068 847-7650	13068 847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	\$889	Each	10%	\$800	Other	F1
13068 847-7680	13068 847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	\$467	Each	10%	\$420	Other	F1
13068 847-7681	13068 847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	\$467	Each	10%	\$420	Other	F1
13068 847-7689	13068 847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	\$349	Each	10%	\$314	Other	F1
13068 847-7690	13068 847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	\$349	Each	10%	\$314	Other	F1
14633 488-BKUZ	14633 488-BKUZ	HyperConverged Infra	ProSupport MC VMware NSX DT CTR ADV to NSX DT CTR ENT Per Proc SW SPT-	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVB	14633 488-BKVB	HyperConverged Infra	ProSupport MC VMware NSX DT CTR ADV to NSX DT CTR ENT per Proc SW SPT-	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVC	14633 488-BKVC	HyperConverged Infra	ProSupport Mission Critical VMware vRealize Network Insight ADV per CPU SW SPT-	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVD	14633 488-BKVD	HyperConverged Infra	ProSupport Mission Critical VMware vRealize Network Insight ADV per CPU SW SPT-Maint Variable	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVE	14633 488-BKVE	HyperConverged Infra	ProSupport MC VMware vRealize NW Insight to NSX DT CTR ENT Per Proc SW SPT-Maint Reinstate	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVF	14633 488-BKVF	HyperConverged Infra	ProSupport MC VMware vRealize NW Insight to NSX DT CTR ENT Per Proc SW SPT-Maint Variable	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVG	14633 488-BKVG	HyperConverged Infra	ProSupport NBD VMware NSX DT CTR ADV to NSX DT CTR ENT per Proc SW SPT-	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVH	14633 488-BKVH	HyperConverged Infra	ProSupport NBD VMware NSX DT CTR ADV to NSX DT CTR ENT per Proc SW SPT-	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVI	14633 488-BKVI	HyperConverged Infra	ProSupport Next Business Day VMware vRealize Network Insight ADV per CPU SW SPT-Maint Reinstate	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVI	14633 488-BKVI	HyperConverged Infra	ProSupport Next Business Day VMware vRealize Network Insight ADV per CPU SW SPT-Maint Variable	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVK	14633 488-BKVK	HyperConverged Infra	ProSupport NBD VMware vRealize NW Insight to NSX DT CTR ENT Per Proc SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVL	14633 488-BKVL	HyperConverged Infra	ProSupport NBD VMware vRealize NW Insight to NSX DT CTR ENT Per Proc SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVM	14633 488-BKVM	HyperConverged Infra	ProSupport Plus MC VMware NSX DT CTR ADV to NSX DT CTR ENT per Proc SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVN	14633 488-BKVN	HyperConverged Infra	ProSupport Plus MC VMware NSX DT CTR ADV to NSX DT CTR ENT per Proc SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVO	14633 488-BKVO	HyperConverged Infra	ProSupport Plus Mission Critical VMware vRealize Network Insight ADV per CPU SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVP	14633 488-BKVP	HyperConverged Infra	ProSupport Plus Mission Critical VMware vRealize Network Insight ADV per CPU SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVP	14633 488-BKVP	HyperConverged Infra	ProSupport Plus MC VMware vRealize NW Insight to NSX DT CTR ENT Per Proc SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVR	14633 488-BKVR	HyperConverged Infra	ProSupport Plus MC VMware vRealize NW Insight to NSX DT CTR ENT Per Proc SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVS	14633 488-BKVS	HyperConverged Infra	ProSupport Plus NBD VMware NSX DT CTR ADV to NSX DT CTR ENT per Proc SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVT	14633 488-BKVT	HyperConverged Infra	ProSupport Plus NBD VMware NSX DT CTR ADV to NSX DT CTR ENT per Proc SW	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVU	14633 488-BKVU	HyperConverged Infra	ProSupport Plus Next Business Day VMware vRealize Network Insight ADV per CPU	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVU	14633 488-BKVU	HyperConverged Infra	ProSupport Plus Next Business Day VMware vRealize Network Insight ADV per CPU	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVV	14633 488-BKVV	HyperConverged Infra	ProSupport Plus NBD VMware vRealize NW Insight to NSX DT CTR ENT Per Proc SW SPT-Maint Reinstate	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVV	14633 488-BKVV	HyperConverged Infra	ProSupport Plus NBD VMware vRealize NW Insight to NSX DT CTR ENT Per Proc SW SPT-Maint Variable	\$399,987	\$399,987	Each	10%	\$359,988	Other	F1
14633 488-BKVX	14633 488-BKVX	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr	\$1,247	\$1,247	Each	10%	\$1,123	Other	F1
14633 843-2580	14633 843-2580	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr	\$2,495	\$2,495	Each	10%	\$2,245	Other	F1
14633 843-2581	14633 843-2581	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr	\$3,742	\$3,742	Each	10%	\$3,368	Other	F1
14633 843-2582	14633 843-2582	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr	\$4,990	\$4,990	Each	10%	\$4,491	Other	F1
14633 843-2583	14633 843-2583	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr	\$6,237	\$6,237	Each	10%	\$5,613	Other	F1
14633 843-2584	14633 843-2584	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr	\$7,484	\$7,484	Each	10%	\$6,736	Other	F1
14633 843-2585	14633 843-2585	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$1,418	\$1,418	Each	10%	\$1,276	Other	F1
14633 843-2586	14633 843-2586	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$2,835	\$2,835	Each	10%	\$2,552	Other	F1
14633 843-2587	14633 843-2587	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$4,253	\$4,253	Each	10%	\$3,827	Other	F1
14633 843-2588	14633 843-2588	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$5,670	\$5,670	Each	10%	\$5,103	Other	F1
14633 843-2589	14633 843-2589	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$7,088	\$7,088	Each	10%	\$6,379	Other	F1
14633 843-2590	14633 843-2590	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$8,505	\$8,505	Each	10%	\$7,655	Other	F1
14633 843-2591	14633 843-2591	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Maint	\$1,531	\$1,531	Each	10%	\$1,378	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14633 843-2593	14633 843-2593	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1	
14633 843-2594	14633 843-2594	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Maint	\$4,593	Each	10%	\$4,133	Other	F1	
14633 843-2595	14633 843-2595	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Maint	\$6,124	Each	10%	\$5,511	Other	F1	
14633 843-2596	14633 843-2596	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Maint	\$7,655	Each	10%	\$6,889	Other	F1	
14633 843-2597	14633 843-2597	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Maint	\$9,185	Each	10%	\$8,267	Other	F1	
14633 843-2598	14633 843-2598	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc	\$1,474	Each	10%	\$1,327	Other	F1	
14633 843-2599	14633 843-2599	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc	\$2,948	Each	10%	\$2,654	Other	F1	
14633 843-2600	14633 843-2600	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc	\$4,423	Each	10%	\$3,980	Other	F1	
14633 843-2601	14633 843-2601	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Maint	\$5,897	Each	10%	\$5,307	Other	F1	
14633 843-2602	14633 843-2602	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc	\$7,371	Each	10%	\$6,634	Other	F1	
14633 843-2603	14633 843-2603	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc	\$8,845	Each	10%	\$7,961	Other	F1	
14633 843-2604	14633 843-2604	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Maint	\$1,927	Each	10%	\$1,734	Other	F1	
14633 843-2605	14633 843-2605	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr	\$3,854	Each	10%	\$3,469	Other	F1	
14633 843-2606	14633 843-2606	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr	\$5,782	Each	10%	\$5,203	Other	F1	
14633 843-2607	14633 843-2607	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr	\$7,709	Each	10%	\$6,938	Other	F1	
14633 843-2608	14633 843-2608	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr	\$9,636	Each	10%	\$8,672	Other	F1	
14633 843-2609	14633 843-2609	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr	\$11,563	Each	10%	\$10,407	Other	F1	
14633 843-2610	14633 843-2610	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1	
14633 843-2611	14633 843-2611	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1	
14633 843-2612	14633 843-2612	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1	
14633 843-2613	14633 843-2613	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1	
14633 843-2614	14633 843-2614	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$10,950	Each	10%	\$9,855	Other	F1	
14633 843-2615	14633 843-2615	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$13,140	Each	10%	\$11,826	Other	F1	
14633 843-2616	14633 843-2616	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1	
14633 843-2617	14633 843-2617	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr	\$4,730	Each	10%	\$4,257	Other	F1	
14633 843-2618	14633 843-2618	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1	
14633 843-2619	14633 843-2619	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr	\$9,461	Each	10%	\$8,515	Other	F1	
14633 843-2620	14633 843-2620	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr	\$11,826	Each	10%	\$10,643	Other	F1	
14633 843-2621	14633 843-2621	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr	\$14,191	Each	10%	\$12,772	Other	F1	
14633 843-2622	14633 843-2622	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc	\$2,278	Each	10%	\$2,050	Other	F1	
14633 843-2623	14633 843-2623	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc	\$4,555	Each	10%	\$4,100	Other	F1	
14633 843-2624	14633 843-2624	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc	\$6,833	Each	10%	\$6,150	Other	F1	
14633 843-2625	14633 843-2625	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc	\$9,110	Each	10%	\$8,199	Other	F1	
14633 843-2626	14633 843-2626	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc	\$11,388	Each	10%	\$10,249	Other	F1	
14633 843-2627	14633 843-2627	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc	\$13,666	Each	10%	\$12,299	Other	F1	
14633 843-2628	14633 843-2628	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1	
14633 843-2629	14633 843-2629	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1	
14633 843-2630	14633 843-2630	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1	
14633 843-2631	14633 843-2631	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1	
14633 843-2632	14633 843-2632	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1	
14633 843-2633	14633 843-2633	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other	F1	
14633 843-2634	14633 843-2634	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1	
14633 843-2635	14633 843-2635	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1	
14633 843-2636	14633 843-2636	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1	
14633 843-2637	14633 843-2637	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1	
14633 843-2638	14633 843-2638	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1	
14633 843-2639	14633 843-2639	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other	F1	
14633 843-2640	14633 843-2640	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1	
14633 843-2641	14633 843-2641	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1	
14633 843-2642	14633 843-2642	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1	
14633 843-2643	14633 843-2643	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1	
14633 843-2644	14633 843-2644	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1	
14633 843-2645	14633 843-2645	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other	F1	
14633 843-2646	14633 843-2646	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt	\$1,999	Each	10%	\$1,799	Other	F1	
14633 843-2647	14633 843-2647	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1	
14633 843-2648	14633 843-2648	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1	
14633 843-2649	14633 843-2649	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1	
14633 843-2650	14633 843-2650	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14633 843-2651	14633 843-2651	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other	F1
14633 843-2652	14633 843-2652	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
14633 843-2653	14633 843-2653	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
14633 843-2654	14633 843-2654	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
14633 843-2655	14633 843-2655	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
14633 843-2656	14633 843-2656	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
14633 843-2657	14633 843-2657	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other	F1
14633 843-2658	14633 843-2658	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
14633 843-2659	14633 843-2659	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
14633 843-2660	14633 843-2660	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
14633 843-2661	14633 843-2661	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
14633 843-2662	14633 843-2662	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
14633 843-2663	14633 843-2663	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other	F1
14633 843-2664	14633 843-2664	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
14633 843-2665	14633 843-2665	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
14633 843-2666	14633 843-2666	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
14633 843-2667	14633 843-2667	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
14633 843-2668	14633 843-2668	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
14633 843-2669	14633 843-2669	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other	F1
14633 843-2670	14633 843-2670	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt	\$3,351	Each	10%	\$3,016	Other	F1
14633 843-2671	14633 843-2671	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt	\$6,703	Each	10%	\$6,033	Other	F1
14633 843-2672	14633 843-2672	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt	\$10,054	Each	10%	\$9,049	Other	F1
14633 843-2673	14633 843-2673	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt	\$13,406	Each	10%	\$12,065	Other	F1
14633 843-2674	14633 843-2674	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt	\$16,757	Each	10%	\$15,081	Other	F1
14633 843-2675	14633 843-2675	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt	\$20,108	Each	10%	\$18,098	Other	F1
14633 843-2676	14633 843-2676	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
14633 843-2677	14633 843-2677	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
14633 843-2678	14633 843-2678	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
14633 843-2679	14633 843-2679	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
14633 843-2680	14633 843-2680	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
14633 843-2681	14633 843-2681	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$20,975	Each	10%	\$18,877	Other	F1
14633 843-2682	14633 843-2682	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
14633 843-2683	14633 843-2683	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
14633 843-2684	14633 843-2684	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
14633 843-2685	14633 843-2685	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
14633 843-2686	14633 843-2686	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1
14633 843-2687	14633 843-2687	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$23,835	Each	10%	\$21,452	Other	F1
14633 843-2688	14633 843-2688	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
14633 843-2689	14633 843-2689	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
14633 843-2690	14633 843-2690	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
14633 843-2691	14633 843-2691	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1
14633 843-2692	14633 843-2692	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1
14633 843-2693	14633 843-2693	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$25,742	Each	10%	\$23,168	Other	F1
14633 843-2694	14633 843-2694	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt	\$4,131	Each	10%	\$3,718	Other	F1
14633 843-2695	14633 843-2695	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1
14633 843-2696	14633 843-2696	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1
14633 843-2697	14633 843-2697	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1
14633 843-2698	14633 843-2698	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other	F1
14633 843-2699	14633 843-2699	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Maint	\$24,788	Each	10%	\$22,310	Other	F1
14633 843-2732	14633 843-2732	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14633 843-2733	14633 843-2733	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14633 843-2734	14633 843-2734	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14633 843-2735	14633 843-2735	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14633 843-2736	14633 843-2736	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other	F1
14633 843-2737	14633 843-2737	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1
14633 843-2738	14633 843-2738	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	Product Category (if applicable)
14633 843-2739	14633 843-2739	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv Upg 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1
14633 843-2748	14633 843-2748	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2749	14633 843-2749	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2750	14633 843-2750	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2751	14633 843-2751	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2752	14633 843-2752	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2753	14633 843-2753	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2754	14633 843-2754	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2755	14633 843-2755	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2756	14633 843-2756	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1
14633 843-2757	14633 843-2757	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2758	14633 843-2758	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2759	14633 843-2759	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2760	14633 843-2760	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2761	14633 843-2761	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1
14633 843-2762	14633 843-2762	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1
14633 843-2763	14633 843-2763	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent Upg 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1
14633 843-2764	14633 843-2764	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2765	14633 843-2765	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2766	14633 843-2766	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2767	14633 843-2767	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2768	14633 843-2768	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2769	14633 843-2769	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2770	14633 843-2770	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2771	14633 843-2771	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2772	14633 843-2772	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2773	14633 843-2773	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2774	14633 843-2774	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2775	14633 843-2775	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2776	14633 843-2776	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2777	14633 843-2777	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2778	14633 843-2778	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
14633 843-2779	14633 843-2779	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv Upg 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13932 812-5511	13932 812-5511	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%		\$231	Other	F1
13932 812-5512	13932 812-5512	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%		\$231	Other	F1
13932 926-0476	13932 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%		\$179	Other	F1
13934 819-0519	13934 819-0519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%		\$2,700	Other	F1
13934 819-0520	13934 819-0520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%		\$2,700	Other	F1
13934 819-0521	13934 819-0521	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%		\$4,051	Other	F1
13934 819-0522	13934 819-0522	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%		\$4,051	Other	F1
13934 819-0523	13934 819-0523	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%		\$3,240	Other	F1
13934 819-0524	13934 819-0524	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%		\$3,240	Other	F1
13934 819-0525	13934 819-0525	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%		\$4,861	Other	F1
13934 819-0526	13934 819-0526	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%		\$4,861	Other	F1
13934 819-0527	13934 819-0527	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%		\$3,240	Other	F1
13934 819-0528	13934 819-0528	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%		\$3,240	Other	F1
13934 819-0529	13934 819-0529	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%		\$2,160	Other	F1
13934 819-0530	13934 819-0530	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%		\$2,160	Other	F1
13934 819-0536	13934 819-0536	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%		\$589	Other	F1
13934 819-0537	13934 819-0537	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%		\$589	Other	F1
13934 819-0538	13934 819-0538	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%		\$1,503	Other	F1
13934 819-0539	13934 819-0539	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%		\$1,503	Other	F1
13934 819-0540	13934 819-0540	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%		\$2,255	Other	F1
13934 819-0541	13934 819-0541	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%		\$2,255	Other	F1
13934 819-0542	13934 819-0542	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%		\$1,804	Other	F1
13934 819-0543	13934 819-0543	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%		\$1,804	Other	F1
13934 819-0544	13934 819-0544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%		\$2,706	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13934 819-0545	13934 819-0545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
13934 819-0546	13934 819-0546	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13934 819-0547	13934 819-0547	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13934 819-0548	13934 819-0548	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13934 819-0549	13934 819-0549	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13934 819-0550	13934 819-0550	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13934 819-0551	13934 819-0551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13934 819-0552	13934 819-0552	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13934 819-0553	13934 819-0553	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13934 819-0554	13934 819-0554	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13934 819-0555	13934 819-0555	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13934 819-0556	13934 819-0556	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13934 819-0557	13934 819-0557	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13934 819-0558	13934 819-0558	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13934 819-0559	13934 819-0559	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13934 819-0560	13934 819-0560	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13934 819-0561	13934 819-0561	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13934 819-0562	13934 819-0562	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13934 819-0563	13934 819-0563	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13934 819-0564	13934 819-0564	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13934 819-0565	13934 819-0565	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13934 819-6326	13934 819-6326	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1	\$6,438	Each	10%	\$1,449	Other	F1
13934 819-6327	13934 819-6327	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4	\$6,438	Each	10%	\$5,794	Other	F1
13934 819-6329	13934 819-6329	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13934 819-6343	13934 819-6343	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13934 819-6344	13934 819-6344	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13934 819-6356	13934 819-6356	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1
13934 819-6357	13934 819-6357	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1
13934 819-6374	13934 819-6374	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13934 819-6375	13934 819-6375	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13934 819-6376	13934 819-6376	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13934 819-6377	13934 819-6377	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13934 819-6378	13934 819-6378	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13934 819-6379	13934 819-6379	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%	\$8,253	Other	F1
13934 819-6385	13934 819-6385	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13934 819-6386	13934 819-6386	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13934 819-6387	13934 819-6387	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13934 819-6388	13934 819-6388	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13934 819-6389	13934 819-6389	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13934 819-6390	13934 819-6390	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%	\$9,378	Other	F1
13934 819-6396	13934 819-6396	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$8,942	Each	10%	\$8,048	Other	F1
13934 819-6397	13934 819-6397	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
13934 819-6398	13934 819-6398	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
13934 819-6399	13934 819-6399	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
13934 819-6400	13934 819-6400	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
13934 819-6401	13934 819-6401	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$23,870	Each	10%	\$21,483	Other	F1
13934 819-6402	13934 819-6402	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5	\$8,048	Each	10%	\$7,243	Other	F1
13934 819-6403	13934 819-6403	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 6	\$9,657	Each	10%	\$8,692	Other	F1
13934 819-6404	13934 819-6404	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13934 819-6405	13934 819-6405	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$25,779	Each	10%	\$23,201	Other	F1
13934 819-6408	13934 819-6408	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%	\$10,129	Other	F1
13934 819-6411	13934 819-6411	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 6	\$7,869	Each	10%	\$7,082	Other	F1
13934 819-6412	13934 819-6412	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13934 819-6413	13934 819-6413	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,653	Other	F1
13934 819-6414	13934 819-6414	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 6 Years	\$21,005	Each	10%	\$18,905	Other	F1
13934 819-6415	13934 819-6415	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
13934 819-6417	13934 819-6417	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13934 819-6418	13934 819-6418	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13934 819-6419	13934 819-6419	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13934 819-6422	13934 819-6422	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
13934 819-6424	13934 819-6424	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
13934 819-6425	13934 819-6425	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
13934 819-6429	13934 819-6429	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
13934 819-6430	13934 819-6430	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
13934 819-6431	13934 819-6431	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
13934 819-6432	13934 819-6432	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13934 819-6433	13934 819-6433	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
13934 819-6434	13934 819-6434	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13934 819-6438	13934 819-6438	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13934 819-6439	13934 819-6439	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13934 819-6441	13934 819-6441	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1
13934 819-6443	13934 819-6443	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$8,957	Each	10%	\$8,061	Other	F1
13934 819-6445	13934 819-6445	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$2,418	Each	10%	\$2,176	Other	F1
13934 819-6446	13934 819-6446	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,255	Each	10%	\$6,529	Other	F1
13934 819-6448	13934 819-6448	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$6,717	Each	10%	\$6,046	Other	F1
13934 819-6449	13934 819-6449	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$11,196	Each	10%	\$10,076	Other	F1
13934 819-6450	13934 819-6450	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$13,435	Each	10%	\$12,091	Other	F1
13934 819-6451	13934 819-6451	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$4,837	Each	10%	\$4,353	Other	F1
13934 819-6452	13934 819-6452	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$12,091	Each	10%	\$10,882	Other	F1
13934 819-6455	13934 819-6455	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$9,673	Each	10%	\$8,706	Other	F1
13934 819-6459	13934 819-6459	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$14,510	Each	10%	\$13,059	Other	F1
13934 819-6461	13934 819-6461	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
13934 819-6462	13934 819-6462	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2	\$2,623	Each	10%	\$2,361	Other	F1
13934 819-6463	13934 819-6463	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3	\$3,934	Each	10%	\$3,541	Other	F1
13934 819-6464	13934 819-6464	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5	\$6,557	Each	10%	\$5,902	Other	F1
13934 819-6465	13934 819-6465	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4	\$5,246	Each	10%	\$4,721	Other	F1
13934 819-6472	13934 819-6472	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,923	Each	10%	\$1,730	Other	F1
13934 819-6473	13934 819-6473	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,077	Each	10%	\$1,869	Other	F1
13934 819-6474	13934 819-6474	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,038	Each	10%	\$934	Other	F1
13934 819-6475	13934 819-6475	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$519	Each	10%	\$467	Other	F1
13934 819-6476	13934 819-6476	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,403	Each	10%	\$2,163	Other	F1
13934 819-6477	13934 819-6477	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$1,970	Each	10%	\$1,773	Other	F1
13934 819-6547	13934 819-6547	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,239	Each	10%	\$2,015	Other	F1
13934 819-6553	13934 819-6553	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$423	Each	10%	\$381	Other	F1
13934 819-6554	13934 819-6554	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$846	Each	10%	\$761	Other	F1
13934 819-6555	13934 819-6555	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,269	Each	10%	\$1,142	Other	F1
13934 819-6556	13934 819-6556	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,692	Each	10%	\$1,523	Other	F1
13934 819-6557	13934 819-6557	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,115	Each	10%	\$1,903	Other	F1
13934 819-6558	13934 819-6558	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,538	Each	10%	\$2,284	Other	F1
13934 819-6564	13934 819-6564	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,442	Each	10%	\$1,298	Other	F1
13934 819-6565	13934 819-6565	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,884	Each	10%	\$2,596	Other	F1
13934 819-6566	13934 819-6566	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,557	Each	10%	\$1,402	Other	F1
13934 819-6567	13934 819-6567	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$481	Each	10%	\$433	Other	F1
13934 819-6568	13934 819-6568	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$961	Each	10%	\$865	Other	F1
13934 819-6569	13934 819-6569	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,596	Each	10%	\$2,336	Other	F1
13934 819-6575	13934 819-6575	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$7,882	Each	10%	\$7,094	Other	F1
13934 819-6576	13934 819-6576	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$9,852	Each	10%	\$8,867	Other	F1
13934 819-6577	13934 819-6577	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$11,823	Each	10%	\$10,640	Other	F1
13934 819-6578	13934 819-6578	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$3,941	Each	10%	\$3,547	Other	F1
13934 819-6579	13934 819-6579	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$5,911	Each	10%	\$5,320	Other	F1
13934 819-6580	13934 819-6580	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$3,115	Each	10%	\$2,803	Other	F1
13934 819-9909	13934 819-9909	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9910	13934 819-9910	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9911	13934 819-9911	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9912	13934 819-9912	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9913	13934 819-9913	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9914	13934 819-9914	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9915	13934 819-9915	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9916	13934 819-9916	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9917	13934 819-9917	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9918	13934 819-9918	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9919	13934 819-9919	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9920	13934 819-9920	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9921	13934 819-9921	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9922	13934 819-9922	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9923	13934 819-9923	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9924	13934 819-9924	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9925	13934 819-9925	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13934 819-9926	13934 819-9926	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L (Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
13934 819-9927	13934 819-9927	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9928	13934 819-9928	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9929	13934 819-9929	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9930	13934 819-9930	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9931	13934 819-9931	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9932	13934 819-9932	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9933	13934 819-9933	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9934	13934 819-9934	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9935	13934 819-9935	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9936	13934 819-9936	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9937	13934 819-9937	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9938	13934 819-9938	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9939	13934 819-9939	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9940	13934 819-9940	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9941	13934 819-9941	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9942	13934 819-9942	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9943	13934 819-9943	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 819-9944	13934 819-9944	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1	
13934 821-3270	13934 821-3270	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$901	Each	10%	\$811	Other	F1	
13934 821-3271	13934 821-3271	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,201	Each	10%	\$1,081	Other	F1	
13934 821-3272	13934 821-3272	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,502	Each	10%	\$1,351	Other	F1	
13934 821-3273	13934 821-3273	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$987	Each	10%	\$888	Other	F1	
13934 821-3274	13934 821-3274	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1	
13934 821-3275	13934 821-3275	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1	
13934 821-3276	13934 821-3276	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1	
13934 821-3277	13934 821-3277	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1	
13934 821-3278	13934 821-3278	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1	
13934 821-3279	13934 821-3279	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1	
13934 821-3280	13934 821-3280	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1	
13934 821-3281	13934 821-3281	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$1,163	Each	10%	\$1,047	Other	F1	
13934 821-3282	13934 821-3282	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1	
13934 821-3283	13934 821-3283	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,430	Each	10%	\$1,287	Other	F1	
13934 821-3284	13934 821-3284	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,973	Each	10%	\$1,776	Other	F1	
13934 821-3291	13934 821-3291	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1	
13934 821-3292	13934 821-3292	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,073	Each	10%	\$965	Other	F1	
13934 821-3293	13934 821-3293	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$581	Each	10%	\$523	Other	F1	
13934 821-3298	13934 821-3298	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$300	Each	10%	\$270	Other	F1	
13934 821-3299	13934 821-3299	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$601	Each	10%	\$541	Other	F1	
13934 821-3300	13934 821-3300	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$2,145	Each	10%	\$1,931	Other	F1	
13934 821-3301	13934 821-3301	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1	
13934 821-3302	13934 821-3302	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,802	Each	10%	\$1,622	Other	F1	
13934 821-3303	13934 821-3303	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$358	Each	10%	\$322	Other	F1	
13934 821-3304	13934 821-3304	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$715	Each	10%	\$644	Other	F1	
13934 821-3305	13934 821-3305	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,788	Each	10%	\$1,609	Other	F1	
13934 821-3306	13934 821-3306	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1	
13934 821-3307	13934 821-3307	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1	
13934 821-3308	13934 821-3308	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1	
13934 821-3309	13934 821-3309	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1	
13934 821-3310	13934 821-3310	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1	
13934 821-3311	13934 821-3311	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1	
13934 821-3312	13934 821-3312	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$408	Each	10%	\$367	Other	F1	
13934 821-3313	13934 821-3313	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$296	Each	10%	\$257	Other	F1	
13934 821-3314	13934 821-3314	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,274	Each	10%	\$1,146	Other	F1	
13934 821-3315	13934 821-3315	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,395	Each	10%	\$1,246	Other	F1	
13934 821-3316	13934 821-3316	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1	
13934 821-3317	13934 821-3317	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1	
13934 821-3318	13934 821-3318	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1	
13934 821-3319	13934 821-3319	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1	
13934 821-3320	13934 821-3320	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$343	Each	10%	\$308	Other	F1	
13934 821-3321	13934 821-3321	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$375	Each	10%	\$338	Other	F1	
13934 821-3322	13934 821-3322	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13934 821-3323	13934 821-3323	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%		\$1,038	Other	F1	
13934 821-3324	13934 821-3324	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%		\$56	Other	F1	
13934 821-3325	13934 821-3325	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$68	Each	10%		\$61	Other	F1	
13934 821-3326	13934 821-3326	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%		\$415	Other	F1	
13934 821-3327	13934 821-3327	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%		\$208	Other	F1	
13934 821-3328	13934 821-3328	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%		\$103	Other	F1	
13934 821-3329	13934 821-3329	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%		\$51	Other	F1	
13934 821-3330	13934 821-3330	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%		\$225	Other	F1	
13934 821-3331	13934 821-3331	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%		\$169	Other	F1	
13934 821-3332	13934 821-3332	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%		\$245	Other	F1	
13934 821-3333	13934 821-3333	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%		\$184	Other	F1	
13934 822-3747	13934 822-3747	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%		\$1,886	Other	F1	
13934 822-3748	13934 822-3748	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%		\$2,514	Other	F1	
13934 822-3749	13934 822-3749	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%		\$3,143	Other	F1	
13934 822-3750	13934 822-3750	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%		\$1,257	Other	F1	
13934 822-3751	13934 822-3751	HyperConverged Infra	Series-E, All Flash, Add-On Support, 4 Years	\$6,077	Each	10%		\$5,469	Other	F1	
13934 822-3752	13934 822-3752	HyperConverged Infra	Series-E/P/V, Add-On Support, 6 Years	\$4,190	Each	10%		\$3,771	Other	F1	
13934 822-3753	13934 822-3753	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%		\$628	Other	F1	
13934 822-3754	13934 822-3754	HyperConverged Infra	Series-E, All Flash, Add-On Support, 3 Years	\$4,558	Each	10%		\$4,102	Other	F1	
13934 822-3755	13934 822-3755	HyperConverged Infra	Series-E, All Flash, Add-On Support, 6 Years	\$9,115	Each	10%		\$8,204	Other	F1	
13934 822-3756	13934 822-3756	HyperConverged Infra	Series-E, All Flash, Add-On Support, 1 Year	\$1,519	Each	10%		\$1,367	Other	F1	
13934 822-3757	13934 822-3757	HyperConverged Infra	Series-E, All Flash, Add-On Support, 2 Years	\$3,038	Each	10%		\$2,735	Other	F1	
13934 822-3758	13934 822-3758	HyperConverged Infra	Series-E, All Flash, Add-On Support, 5 Years	\$7,596	Each	10%		\$6,836	Other	F1	
13934 825-2979	13934 825-2979	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$3,611	Each	10%		\$3,250	Other	F1	
13934 825-2980	13934 825-2980	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%		\$6,501	Other	F1	
13934 825-2981	13934 825-2981	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%		\$9,751	Other	F1	
13934 825-2982	13934 825-2982	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%		\$13,001	Other	F1	
13934 825-2983	13934 825-2983	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$18,057	Each	10%		\$16,251	Other	F1	
13934 825-2984	13934 825-2984	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$21,668	Each	10%		\$19,502	Other	F1	
13934 825-2985	13934 825-2985	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%		\$3,693	Other	F1	
13934 825-2986	13934 825-2986	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%		\$7,387	Other	F1	
13934 825-2987	13934 825-2987	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$12,312	Each	10%		\$11,080	Other	F1	
13934 825-2988	13934 825-2988	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,415	Each	10%		\$14,774	Other	F1	
13934 825-2989	13934 825-2989	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$20,519	Each	10%		\$18,467	Other	F1	
13934 825-2990	13934 825-2990	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$24,623	Each	10%		\$22,161	Other	F1	
13934 825-2991	13934 825-2991	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%		\$3,989	Other	F1	
13934 825-2992	13934 825-2992	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%		\$7,978	Other	F1	
13934 825-2993	13934 825-2993	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%		\$11,967	Other	F1	
13934 825-2994	13934 825-2994	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$17,729	Each	10%		\$15,956	Other	F1	
13934 825-2995	13934 825-2995	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	Each	10%		\$19,945	Other	F1	
13934 825-2996	13934 825-2996	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$26,593	Each	10%		\$23,834	Other	F1	
13934 825-2997	13934 825-2997	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,395	Each	10%		\$6,655	Other	F1	
13934 825-2998	13934 825-2998	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$14,790	Each	10%		\$13,311	Other	F1	
13934 825-2999	13934 825-2999	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%		\$19,966	Other	F1	
13934 825-3000	13934 825-3000	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,580	Each	10%		\$26,622	Other	F1	
13934 825-3001	13934 825-3001	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$36,975	Each	10%		\$33,277	Other	F1	
13934 825-3002	13934 825-3002	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$44,370	Each	10%		\$39,933	Other	F1	
13934 825-3003	13934 825-3003	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$8,403	Each	10%		\$7,563	Other	F1	
13934 825-3004	13934 825-3004	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	Each	10%		\$15,126	Other	F1	
13934 825-3005	13934 825-3005	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	Each	10%		\$22,689	Other	F1	
13934 825-3006	13934 825-3006	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	Each	10%		\$30,252	Other	F1	
13934 825-3007	13934 825-3007	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$42,017	Each	10%		\$37,815	Other	F1	
13934 825-3008	13934 825-3008	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$50,420	Each	10%		\$45,378	Other	F1	
13934 825-3009	13934 825-3009	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$9,076	Each	10%		\$8,168	Other	F1	
13934 825-3010	13934 825-3010	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$18,151	Each	10%		\$16,336	Other	F1	
13934 825-3011	13934 825-3011	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$27,227	Each	10%		\$24,504	Other	F1	
13934 825-3012	13934 825-3012	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$36,303	Each	10%		\$32,672	Other	F1	
13934 825-3013	13934 825-3013	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$45,378	Each	10%		\$40,840	Other	F1	
13934 825-3014	13934 825-3014	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$54,454	Each	10%		\$49,009	Other	F1	
13934 825-3015	13934 825-3015	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,330	Each	10%		\$7,497	Other	F1	
13934 825-3016	13934 825-3016	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,660	Each	10%		\$14,994	Other	F1	
13934 825-3017	13934 825-3017	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$24,991	Each	10%		\$22,492	Other	F1	
13934 825-3018	13934 825-3018	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$33,321	Each	10%		\$29,989	Other	F1	
13934 825-3019	13934 825-3019	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$41,651	Each	10%		\$37,486	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13934 825-3020	13934 825-3020	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/VSAN 1 Processor Sftwr Spt/Maint 6 Years	\$49,981	Each	10%	\$44,983	Other	F1
13934 825-3021	13934 825-3021	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor Sftwr	\$9,466	Each	10%	\$8,520	Other	F1
13934 825-3022	13934 825-3022	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor Sftwr	\$18,932	Each	10%	\$17,039	Other	F1
13934 825-3023	13934 825-3023	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor Sftwr	\$28,399	Each	10%	\$25,559	Other	F1
13934 825-3024	13934 825-3024	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor Sftwr	\$37,865	Each	10%	\$34,078	Other	F1
13934 825-3025	13934 825-3025	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor Sftwr	\$47,331	Each	10%	\$42,598	Other	F1
13934 825-3026	13934 825-3026	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor Sftwr	\$56,797	Each	10%	\$51,117	Other	F1
13934 825-3027	13934 825-3027	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor	\$10,223	Each	10%	\$9,201	Other	F1
13934 825-3028	13934 825-3028	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor	\$20,447	Each	10%	\$18,402	Other	F1
13934 825-3029	13934 825-3029	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor	\$30,670	Each	10%	\$27,603	Other	F1
13934 825-3030	13934 825-3030	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor	\$40,894	Each	10%	\$36,805	Other	F1
13934 825-3031	13934 825-3031	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor	\$51,117	Each	10%	\$46,006	Other	F1
13934 825-3032	13934 825-3032	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/VSAN 1 Processor	\$61,341	Each	10%	\$55,207	Other	F1
13934 825-3039	13934 825-3039	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3040	13934 825-3040	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3041	13934 825-3041	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3042	13934 825-3042	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3043	13934 825-3043	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3044	13934 825-3044	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3045	13934 825-3045	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3046	13934 825-3046	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3047	13934 825-3047	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3048	13934 825-3048	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3049	13934 825-3049	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3050	13934 825-3050	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3051	13934 825-3051	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3052	13934 825-3052	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3053	13934 825-3053	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3054	13934 825-3054	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3055	13934 825-3055	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 825-3056	13934 825-3056	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/VSAN Contract	\$0	Each	10%	\$0	Other	F1
13934 828-8235	13934 828-8235	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1
13934 828-8236	13934 828-8236	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1
13934 828-8237	13934 828-8237	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1
13934 828-8238	13934 828-8238	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1
13934 828-8239	13934 828-8239	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1
13934 828-8240	13934 828-8240	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1
13934 828-8241	13934 828-8241	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1
13934 828-8242	13934 828-8242	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1
13934 828-8243	13934 828-8243	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
13934 828-8244	13934 828-8244	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
13934 828-8245	13934 828-8245	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13934 828-8246	13934 828-8246	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13934 829-2700	13934 829-2700	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 1 Year	\$1,550	Each	10%	\$1,395	Other	F1
13934 829-2701	13934 829-2701	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1
13934 829-2703	13934 829-2703	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%	\$4,185	Other	F1
13934 829-2704	13934 829-2704	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard Software Support-Maint 2 Years	\$3,100	Each	10%	\$2,790	Other	F1
13934 829-2711	13934 829-2711	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1
13934 829-2712	13934 829-2712	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$9,300	Each	10%	\$8,370	Other	F1
13934 829-2713	13934 829-2713	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 6 Years	\$24,824	Each	10%	\$22,342	Other	F1
13934 829-2716	13934 829-2716	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$10,837	Each	10%	\$9,753	Other	F1
13934 829-2718	13934 829-2718	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1
13934 829-2719	13934 829-2719	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1
13934 829-2721	13934 829-2721	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other	F1
13934 829-2722	13934 829-2722	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 4 Years	\$7,225	Each	10%	\$6,502	Other	F1
13934 829-2723	13934 829-2723	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software Support-Maint 5 Years	\$9,031	Each	10%	\$8,128	Other	F1
13934 829-2724	13934 829-2724	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 3 Years	\$12,412	Each	10%	\$11,171	Other	F1
13934 829-2725	13934 829-2725	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 4 Years	\$16,550	Each	10%	\$14,895	Other	F1
13934 829-2726	13934 829-2726	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support Maintenance 5 Years	\$20,687	Each	10%	\$18,618	Other	F1
13934 829-2727	13934 829-2727	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,626	Other	F1
13934 829-2728	13934 829-2728	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column Price/UoM (Calculated)	Calculated Column L(Column I*Column K) ALJP Proposed Category (REQUIRED) use drop-down	Product Category (if applicable)
13934 829-2729	13934 829-2729	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM pack SFTWR SPT-Maint 1 Year	\$2,329	Each	10%	\$2,096	Other	F1
13934 829-2730	13934 829-2730	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,986	Each	10%	\$6,287	Other	F1
13934 829-2731	13934 829-2731	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$4,657	Each	10%	\$4,192	Other	F1
13934 829-2732	13934 829-2732	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$11,643	Each	10%	\$10,479	Other	F1
13934 829-2733	13934 829-2733	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,315	Each	10%	\$8,383	Other	F1
13934 829-2736	13934 829-2736	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$13,972	Each	10%	\$12,575	Other	F1
13934 829-2738	13934 829-2738	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,000	Each	10%	\$1,800	Other	F1
13934 829-2739	13934 829-2739	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,000	Each	10%	\$900	Other	F1
13934 829-2740	13934 829-2740	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$500	Each	10%	\$450	Other	F1
13934 829-2767	13934 829-2767	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,500	Each	10%	\$1,350	Other	F1
13934 829-2768	13934 829-2768	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,500	Each	10%	\$2,250	Other	F1
13934 829-2771	13934 829-2771	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,999	Each	10%	\$2,699	Other	F1
13934 829-2808	13934 829-2808	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,373	Each	10%	\$1,236	Other	F1
13934 829-2810	13934 829-2810	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,030	Each	10%	\$927	Other	F1
13934 829-2811	13934 829-2811	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 6 Years	\$2,059	Each	10%	\$1,853	Other	F1
13934 829-2812	13934 829-2812	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$343	Each	10%	\$309	Other	F1
13934 829-2813	13934 829-2813	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 2 Years	\$686	Each	10%	\$618	Other	F1
13934 829-2814	13934 829-2814	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,716	Each	10%	\$1,544	Other	F1
13934 829-2815	13934 829-2815	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$665	Each	10%	\$598	Other	F1
13934 829-2816	13934 829-2816	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$326	Each	10%	\$294	Other	F1
13934 829-2817	13934 829-2817	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$392	Each	10%	\$353	Other	F1
13934 829-2818	13934 829-2818	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$1,329	Each	10%	\$1,196	Other	F1
13934 829-2819	13934 829-2819	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 2 Years	\$131	Each	10%	\$118	Other	F1
13934 829-2820	13934 829-2820	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$886	Each	10%	\$797	Other	F1
13934 829-2821	13934 829-2821	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$1,108	Each	10%	\$997	Other	F1
13934 829-2822	13934 829-2822	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$65	Each	10%	\$59	Other	F1
13934 829-2823	13934 829-2823	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$443	Each	10%	\$399	Other	F1
13934 829-2824	13934 829-2824	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$222	Each	10%	\$199	Other	F1
13934 829-2825	13934 829-2825	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$261	Each	10%	\$235	Other	F1
13934 829-2826	13934 829-2826	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$196	Each	10%	\$176	Other	F1
13934 829-2853	13934 829-2853	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1
13934 829-2854	13934 829-2854	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$4,728	Each	10%	\$4,256	Other	F1
13934 829-2855	13934 829-2855	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$7,586	Each	10%	\$6,827	Other	F1
13934 829-2856	13934 829-2856	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$10,425	Each	10%	\$9,382	Other	F1
13934 829-2857	13934 829-2857	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1
13934 829-2858	13934 829-2858	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%	\$3,127	Other	F1
13934 829-2859	13934 829-2859	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%	\$4,551	Other	F1
13934 829-2860	13934 829-2860	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1
13934 829-2861	13934 829-2861	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$8,687	Each	10%	\$7,818	Other	F1
13934 829-2862	13934 829-2862	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1
13934 829-2863	13934 829-2863	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1
13934 829-2864	13934 829-2864	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%	\$3,414	Other	F1
13934 829-2865	13934 829-2865	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1
13934 829-2866	13934 829-2866	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$1,264	Each	10%	\$1,138	Other	F1
13934 829-2867	13934 829-2867	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1
13934 829-2868	13934 829-2868	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1
13934 829-2869	13934 829-2869	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1
13934 829-2870	13934 829-2870	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1
13934 829-2905	13934 829-2905	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$4,268	Each	10%	\$3,841	Other	F1
13934 829-2906	13934 829-2906	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$8,536	Each	10%	\$7,682	Other	F1
13934 829-2907	13934 829-2907	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$12,804	Each	10%	\$11,524	Other	F1
13934 829-2908	13934 829-2908	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$17,072	Each	10%	\$15,365	Other	F1
13934 829-2909	13934 829-2909	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$21,340	Each	10%	\$19,206	Other	F1
13934 829-2910	13934 829-2910	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$25,608	Each	10%	\$23,047	Other	F1
13934 829-2911	13934 829-2911	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$8,740	Each	10%	\$7,866	Other	F1
13934 829-2912	13934 829-2912	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 2 Years	\$17,479	Each	10%	\$15,731	Other	F1
13934 829-2913	13934 829-2913	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$26,219	Each	10%	\$23,597	Other	F1
13934 829-2914	13934 829-2914	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1
13934 829-2915	13934 829-2915	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1
13934 829-2916	13934 829-2916	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$52,437	Each	10%	\$47,193	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13934 838-8353	13934 838-8353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13934 838-8354	13934 838-8354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13934 838-8355	13934 838-8355	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,102	Each	10%	\$991	Other	F1
13934 838-8356	13934 838-8356	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13934 838-8357	13934 838-8357	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13934 838-8358	13934 838-8358	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13934 838-8359	13934 838-8359	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13934 838-8360	13934 838-8360	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13934 838-8361	13934 838-8361	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13934 838-8372	13934 838-8372	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$177	Each	10%	\$159	Other	F1
13934 838-8373	13934 838-8373	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$354	Each	10%	\$318	Other	F1
13934 838-8374	13934 838-8374	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$530	Each	10%	\$477	Other	F1
13934 838-8375	13934 838-8375	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$707	Each	10%	\$636	Other	F1
13934 838-8376	13934 838-8376	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$884	Each	10%	\$796	Other	F1
13934 838-8377	13934 838-8377	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$1,061	Each	10%	\$955	Other	F1
13934 838-8378	13934 838-8378	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13934 838-8379	13934 838-8379	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13934 839-0660	13934 839-0660	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13934 839-0661	13934 839-0661	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13934 839-0662	13934 839-0662	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13934 839-0663	13934 839-0663	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13934 839-0684	13934 839-0684	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13934 839-0685	13934 839-0685	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13934 839-0686	13934 839-0686	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13934 839-0687	13934 839-0687	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13934 839-0706	13934 839-0706	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13934 839-0709	13934 839-0709	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13934 839-0710	13934 839-0710	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13934 839-0711	13934 839-0711	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13934 839-4879	13934 839-4879	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13934 839-4880	13934 839-4880	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13934 839-4881	13934 839-4881	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,835	Each	10%	\$2,552	Other	F1
13934 839-4882	13934 839-4882	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$945	Each	10%	\$851	Other	F1
13934 839-4883	13934 839-4883	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,067	Each	10%	\$5,460	Other	F1
13934 839-4884	13934 839-4884	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$6,253	Each	10%	\$5,628	Other	F1
13934 839-4885	13934 839-4885	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13934 839-4886	13934 839-4886	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
13934 839-4887	13934 839-4887	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1
13934 839-4888	13934 839-4888	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1
13934 839-4889	13934 839-4889	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1
13934 839-4890	13934 839-4890	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13934 839-4891	13934 839-4891	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$9,100	Each	10%	\$8,190	Other	F1
13934 839-4892	13934 839-4892	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13934 839-4893	13934 839-4893	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
13934 839-4894	13934 839-4894	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,928	Each	10%	\$7,135	Other	F1
13934 839-4895	13934 839-4895	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
13934 839-4896	13934 839-4896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$5,671	Each	10%	\$5,104	Other	F1
13934 839-4897	13934 839-4897	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,342	Each	10%	\$5,708	Other	F1
13934 839-4898	13934 839-4898	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,716	Each	10%	\$7,844	Other	F1
13934 839-4899	13934 839-4899	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,940	Each	10%	\$4,446	Other	F1
13934 839-4900	13934 839-4900	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
13934 839-4901	13934 839-4901	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,952	Each	10%	\$3,557	Other	F1
13934 839-4902	13934 839-4902	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
13934 839-4903	13934 839-4903	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13934 839-4904	13934 839-4904	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$4,726	Each	10%	\$4,253	Other	F1
13934 839-4905	13934 839-4905	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1
13934 839-4906	13934 839-4906	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,317	Each	10%	\$1,186	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13934 839-4907	13934 839-4907	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1	
13934 839-4908	13934 839-4908	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1	
13934 839-4909	13934 839-4909	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13934 839-4910	13934 839-4910	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1	
13934 839-4911	13934 839-4911	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,895	Each	10%	\$9,806	Other	F1	
13934 839-4912	13934 839-4912	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1	
13934 839-4913	13934 839-4913	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1	
13934 839-4914	13934 839-4914	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1	
13934 839-4915	13934 839-4915	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1	
13934 839-4916	13934 839-4916	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1	
13934 839-4917	13934 839-4917	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1	
13934 839-4918	13934 839-4918	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1	
13934 839-4919	13934 839-4919	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1	
13934 839-4920	13934 839-4920	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1	
13934 839-4921	13934 839-4921	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1	
13934 839-4922	13934 839-4922	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1	
13934 839-4923	13934 839-4923	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13934 839-4924	13934 839-4924	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13934 839-4925	13934 839-4925	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1	
13934 839-4926	13934 839-4926	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1	
13934 839-4927	13934 839-4927	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1	
13934 839-4928	13934 839-4928	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1	
13934 839-4929	13934 839-4929	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1	
13934 839-4930	13934 839-4930	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1	
13934 839-4931	13934 839-4931	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$12,506	Each	10%	\$11,255	Other	F1	
13934 839-4932	13934 839-4932	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13934 839-4933	13934 839-4933	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1	
13934 839-4975	13934 839-4975	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,465	Each	10%	\$3,119	Other	F1	
13934 839-4976	13934 839-4976	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$8,342	Each	10%	\$7,508	Other	F1	
13934 839-4977	13934 839-4977	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1	
13934 839-4978	13934 839-4978	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1	
13934 839-4979	13934 839-4979	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1	
13934 839-4980	13934 839-4980	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,781	Each	10%	\$2,503	Other	F1	
13934 839-4981	13934 839-4981	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$866	Each	10%	\$780	Other	F1	
13934 839-4982	13934 839-4982	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,642	Each	10%	\$6,878	Other	F1	
13934 839-4983	13934 839-4983	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,198	Each	10%	\$4,678	Other	F1	
13934 839-4984	13934 839-4984	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,951	Each	10%	\$6,256	Other	F1	
13934 839-4985	13934 839-4985	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1	
13934 839-4986	13934 839-4986	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1	
13934 839-4987	13934 839-4987	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1	
13934 839-4988	13934 839-4988	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,911	Each	10%	\$1,720	Other	F1	
13934 839-4989	13934 839-4989	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1	
13934 839-4990	13934 839-4990	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1	
13934 839-4991	13934 839-4991	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$11,464	Each	10%	\$10,317	Other	F1	
13934 839-4992	13934 839-4992	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
13934 839-5017	13934 839-5017	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1	
13934 839-5018	13934 839-5018	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1	
13934 839-5019	13934 839-5019	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1	
13934 839-5020	13934 839-5020	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
13934 839-5021	13934 839-5021	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1	
13934 839-5022	13934 839-5022	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column L(Column I/Column K) ALJP Proposed Price/UoM (Calculated) use drop-down		
13934 839-5023	13934 839-5023	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$16,086	Each	10%	\$14,477	Other	F1
13934 839-5024	13934 839-5024	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1
13934 839-5025	13934 839-5025	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$11,211	Each	10%	\$10,090	Other	F1
13934 839-5026	13934 839-5026	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$7,373	Each	10%	\$6,635	Other	F1
13934 839-5027	13934 839-5027	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$5,606	Each	10%	\$5,045	Other	F1
13934 839-5028	13934 839-5028	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$14,014	Each	10%	\$12,613	Other	F1
13934 839-5029	13934 839-5029	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$7,474	Each	10%	\$6,727	Other	F1
13934 839-5030	13934 839-5030	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$4,915	Each	10%	\$4,424	Other	F1
13934 839-5031	13934 839-5031	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$4,671	Each	10%	\$4,204	Other	F1
13934 839-5032	13934 839-5032	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$2,336	Each	10%	\$2,102	Other	F1
13934 839-5033	13934 839-5033	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$12,288	Each	10%	\$11,059	Other	F1
13934 839-5034	13934 839-5034	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$9,830	Each	10%	\$8,847	Other	F1
13934 839-5035	13934 839-5035	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1
13934 839-5036	13934 839-5036	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1
13934 839-5037	13934 839-5037	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,745	Each	10%	\$13,271	Other	F1
13934 839-5038	13934 839-5038	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
13934 839-5039	13934 839-5039	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1
13934 839-5040	13934 839-5040	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$13,405	Each	10%	\$12,064	Other	F1
13934 839-5061	13934 839-5061	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1
13934 839-5062	13934 839-5062	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1
13934 839-5065	13934 839-5065	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1
13934 839-5066	13934 839-5066	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1
13934 839-5069	13934 839-5069	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1
13934 839-5070	13934 839-5070	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1
13934 839-5137	13934 839-5137	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1
13934 839-5138	13934 839-5138	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1
13934 839-5139	13934 839-5139	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1
13934 839-5140	13934 839-5140	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1
13934 839-5143	13934 839-5143	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1
13934 839-5144	13934 839-5144	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1
13934 839-5149	13934 839-5149	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1
13934 839-5150	13934 839-5150	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1
13934 839-5151	13934 839-5151	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1
13934 839-5152	13934 839-5152	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1
13934 839-5155	13934 839-5155	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1
13934 839-5156	13934 839-5156	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1
13934 839-5161	13934 839-5161	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1
13934 839-5162	13934 839-5162	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1
13934 839-5163	13934 839-5163	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1
13934 839-5164	13934 839-5164	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1
13934 839-5167	13934 839-5167	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1
13934 839-5168	13934 839-5168	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1
13934 839-9870	13934 839-9870	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1
13934 839-9871	13934 839-9871	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$18,078	Each	10%	\$16,270	Other	F1
13934 839-9872	13934 839-9872	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
13934 839-9873	13934 839-9873	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
13934 839-9894	13934 839-9894	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,414	Each	10%	\$9,373	Other	F1
13934 839-9895	13934 839-9895	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$10,414	Each	10%	\$9,373	Other	F1
13934 839-9896	13934 839-9896	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
13934 839-9897	13934 839-9897	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
13934 839-9918	13934 839-9918	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$8,183	Each	10%	\$7,365	Other	F1
13934 839-9919	13934 839-9919	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1
13934 839-9920	13934 839-9920	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
13934 839-9921	13934 839-9921	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
13934 843-2460	13934 843-2460	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%	\$1,123	Other	F1
13934 843-2461	13934 843-2461	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$2,495	Each	10%	\$2,245	Other	F1
13934 843-2462	13934 843-2462	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,742	Each	10%	\$3,368	Other	F1
13934 843-2463	13934 843-2463	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,990	Each	10%	\$4,491	Other	F1
13934 843-2464	13934 843-2464	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,237	Each	10%	\$5,613	Other	F1
13934 843-2465	13934 843-2465	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,484	Each	10%	\$6,736	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13934 843-2466	13934 843-2466	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1
13934 843-2467	13934 843-2467	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13934 843-2468	13934 843-2468	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1
13934 843-2469	13934 843-2469	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1
13934 843-2470	13934 843-2470	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1
13934 843-2471	13934 843-2471	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,505	Each	10%	\$7,655	Other	F1
13934 843-2472	13934 843-2472	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%	\$1,378	Other	F1
13934 843-2473	13934 843-2473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1
13934 843-2474	13934 843-2474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%	\$4,133	Other	F1
13934 843-2475	13934 843-2475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%	\$5,511	Other	F1
13934 843-2476	13934 843-2476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%	\$6,889	Other	F1
13934 843-2477	13934 843-2477	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$9,185	Each	10%	\$8,267	Other	F1
13934 843-2478	13934 843-2478	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$1,474	Each	10%	\$1,327	Other	F1
13934 843-2479	13934 843-2479	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$2,948	Each	10%	\$2,654	Other	F1
13934 843-2480	13934 843-2480	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$4,423	Each	10%	\$3,980	Other	F1
13934 843-2481	13934 843-2481	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$5,897	Each	10%	\$5,307	Other	F1
13934 843-2482	13934 843-2482	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$7,371	Each	10%	\$6,634	Other	F1
13934 843-2483	13934 843-2483	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$8,845	Each	10%	\$7,961	Other	F1
13934 843-2484	13934 843-2484	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$1,927	Each	10%	\$1,734	Other	F1
13934 843-2485	13934 843-2485	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$3,854	Each	10%	\$3,469	Other	F1
13934 843-2486	13934 843-2486	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$5,782	Each	10%	\$5,203	Other	F1
13934 843-2487	13934 843-2487	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,709	Each	10%	\$6,938	Other	F1
13934 843-2488	13934 843-2488	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,636	Each	10%	\$8,672	Other	F1
13934 843-2489	13934 843-2489	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,563	Each	10%	\$10,407	Other	F1
13934 843-2490	13934 843-2490	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1
13934 843-2491	13934 843-2491	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1
13934 843-2492	13934 843-2492	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1
13934 843-2493	13934 843-2493	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1
13934 843-2494	13934 843-2494	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1
13934 843-2495	13934 843-2495	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,140	Each	10%	\$11,826	Other	F1
13934 843-2496	13934 843-2496	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1
13934 843-2497	13934 843-2497	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1
13934 843-2498	13934 843-2498	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1
13934 843-2499	13934 843-2499	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1
13934 843-2500	13934 843-2500	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1
13934 843-2501	13934 843-2501	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$14,191	Each	10%	\$12,772	Other	F1
13934 843-2502	13934 843-2502	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1
13934 843-2503	13934 843-2503	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,555	Each	10%	\$4,100	Other	F1
13934 843-2504	13934 843-2504	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1
13934 843-2505	13934 843-2505	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%	\$8,199	Other	F1
13934 843-2506	13934 843-2506	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%	\$10,249	Other	F1
13934 843-2507	13934 843-2507	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,666	Each	10%	\$12,299	Other	F1
13934 843-2508	13934 843-2508	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1
13934 843-2509	13934 843-2509	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1
13934 843-2510	13934 843-2510	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1
13934 843-2511	13934 843-2511	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1
13934 843-2512	13934 843-2512	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1
13934 843-2513	13934 843-2513	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13934 843-2514	13934 843-2514	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1
13934 843-2515	13934 843-2515	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1
13934 843-2516	13934 843-2516	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1
13934 843-2517	13934 843-2517	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
13934 843-2518	13934 843-2518	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
13934 843-2519	13934 843-2519	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other	F1
13934 843-2520	13934 843-2520	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,899	Other	F1
13934 843-2521	13934 843-2521	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
13934 843-2522	13934 843-2522	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
13934 843-2523	13934 843-2523	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
13934 843-2524	13934 843-2524	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
13934 843-2525	13934 843-2525	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other	F1
13934 843-2526	13934 843-2526	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
13934 843-2527	13934 843-2527	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
13934 843-2528	13934 843-2528	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
13934 843-2529	13934 843-2529	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
13934 843-2530	13934 843-2530	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
13934 843-2531	13934 843-2531	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other	F1
13934 843-2532	13934 843-2532	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
13934 843-2533	13934 843-2533	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1
13934 843-2534	13934 843-2534	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
13934 843-2535	13934 843-2535	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
13934 843-2536	13934 843-2536	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
13934 843-2537	13934 843-2537	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other	F1
13934 843-2538	13934 843-2538	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
13934 843-2539	13934 843-2539	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
13934 843-2540	13934 843-2540	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
13934 843-2541	13934 843-2541	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
13934 843-2542	13934 843-2542	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
13934 843-2543	13934 843-2543	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other	F1
13934 843-2544	13934 843-2544	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
13934 843-2545	13934 843-2545	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
13934 843-2546	13934 843-2546	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
13934 843-2547	13934 843-2547	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
13934 843-2548	13934 843-2548	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
13934 843-2549	13934 843-2549	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other	F1
13934 843-2550	13934 843-2550	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
13934 843-2551	13934 843-2551	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
13934 843-2552	13934 843-2552	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
13934 843-2553	13934 843-2553	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
13934 843-2554	13934 843-2554	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
13934 843-2555	13934 843-2555	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,108	Each	10%	\$18,098	Other	F1
13934 843-2556	13934 843-2556	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
13934 843-2557	13934 843-2557	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
13934 843-2558	13934 843-2558	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
13934 843-2559	13934 843-2559	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
13934 843-2560	13934 843-2560	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
13934 843-2561	13934 843-2561	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,975	Each	10%	\$18,877	Other	F1
13934 843-2562	13934 843-2562	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
13934 843-2563	13934 843-2563	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
13934 843-2564	13934 843-2564	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
13934 843-2565	13934 843-2565	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
13934 843-2566	13934 843-2566	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1
13934 843-2567	13934 843-2567	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$23,835	Each	10%	\$21,452	Other	F1
13934 843-2568	13934 843-2568	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
13934 843-2569	13934 843-2569	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
13934 843-2570	13934 843-2570	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
13934 843-2571	13934 843-2571	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1
13934 843-2572	13934 843-2572	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other	F1
13934 843-2573	13934 843-2573	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$25,742	Each	10%	\$23,168	Other	F1
13934 843-2574	13934 843-2574	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other	F1
13934 843-2575	13934 843-2575	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other	F1
13934 843-2576	13934 843-2576	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other	F1
13934 843-2577	13934 843-2577	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	L(Column I\Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
13934 843-2578	13934 843-2578	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other F1
13934 843-2579	13934 843-2579	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$24,788	Each	10%	\$22,310	Other F1
13934 843-2700	13934 843-2700	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2701	13934 843-2701	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2702	13934 843-2702	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2703	13934 843-2703	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2704	13934 843-2704	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2705	13934 843-2705	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2706	13934 843-2706	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2707	13934 843-2707	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2708	13934 843-2708	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2709	13934 843-2709	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2710	13934 843-2710	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2711	13934 843-2711	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2712	13934 843-2712	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2713	13934 843-2713	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2714	13934 843-2714	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2715	13934 843-2715	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2716	13934 843-2716	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2717	13934 843-2717	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2718	13934 843-2718	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2719	13934 843-2719	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2720	13934 843-2720	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2721	13934 843-2721	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2722	13934 843-2722	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2723	13934 843-2723	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2724	13934 843-2724	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2725	13934 843-2725	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2726	13934 843-2726	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2727	13934 843-2727	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2728	13934 843-2728	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2729	13934 843-2729	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2730	13934 843-2730	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2731	13934 843-2731	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2740	13934 843-2740	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2741	13934 843-2741	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2742	13934 843-2742	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2743	13934 843-2743	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2744	13934 843-2744	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2745	13934 843-2745	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2746	13934 843-2746	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-2747	13934 843-2747	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
13934 843-9322	13934 843-9322	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other F1
13934 843-9323	13934 843-9323	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other F1
13934 843-9353	13934 843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other F1
13934 843-9354	13934 843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other F1
13934 843-9362	13934 843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other F1
13934 843-9363	13934 843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other F1
13934 844-4316	13934 844-4316	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
13934 844-4317	13934 844-4317	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
13934 844-4318	13934 844-4318	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
13934 844-4319	13934 844-4319	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
13934 844-4320	13934 844-4320	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
13934 844-4321	13934 844-4321	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
13934 844-4322	13934 844-4322	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
13934 844-4323	13934 844-4323	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
13934 844-7604	13934 844-7604	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other F1
13934 844-7605	13934 844-7605	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other F1
13934 844-7606	13934 844-7606	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other F1
13934 844-7607	13934 844-7607	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other F1
13934 847-7649	13934 847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other F1
13934 847-7650	13934 847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other F1
13934 847-7680	13934 847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other F1
13934 847-7681	13934 847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other F1
13934 847-7689	13934 847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other F1
13934 847-7690	13934 847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other F1
13934 926-0476	13934 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13209 821-9846	13209 821-9846	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$404	Each	10%	\$364	Other	F1
13209 821-9847	13209 821-9847	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$404	Each	10%	\$364	Other	F1
13209 821-9848	13209 821-9848	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$607	Each	10%	\$546	Other	F1
13209 821-9849	13209 821-9849	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$607	Each	10%	\$546	Other	F1
13209 821-9850	13209 821-9850	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$476	Each	10%	\$428	Other	F1
13209 821-9851	13209 821-9851	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$476	Each	10%	\$428	Other	F1
13209 821-9852	13209 821-9852	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$714	Each	10%	\$643	Other	F1
13209 821-9853	13209 821-9853	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$714	Each	10%	\$643	Other	F1
13209 821-9854	13209 821-9854	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$500	Each	10%	\$450	Other	F1
13209 821-9855	13209 821-9855	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$500	Each	10%	\$450	Other	F1
13209 821-9856	13209 821-9856	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$333	Each	10%	\$300	Other	F1
13209 821-9857	13209 821-9857	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$333	Each	10%	\$300	Other	F1
13209 843-9322	13209 843-9322	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other	F1
13209 843-9323	13209 843-9323	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other	F1
13209 843-9353	13209 843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other	F1
13209 843-9354	13209 843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other	F1
13209 843-9362	13209 843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other	F1
13209 843-9363	13209 843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other	F1
13209 844-7604	13209 844-7604	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13209 844-7605	13209 844-7605	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13209 844-7606	13209 844-7606	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13209 844-7607	13209 844-7607	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13209 845-2685	13209 845-2685	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$281	Each	10%	\$252	Other	F1
13209 845-2686	13209 845-2686	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$281	Each	10%	\$252	Other	F1
13209 847-7649	13209 847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
13209 847-7650	13209 847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
13209 847-7680	13209 847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
13209 847-7681	13209 847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
13209 847-7689	13209 847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
13209 847-7690	13209 847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
13208 819-0519	13208 819-0519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
13208 819-0520	13208 819-0520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
13208 819-0521	13208 819-0521	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
13208 819-0522	13208 819-0522	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
13208 819-0523	13208 819-0523	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
13208 819-0524	13208 819-0524	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
13208 819-0525	13208 819-0525	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1
13208 819-0526	13208 819-0526	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1
13208 819-0527	13208 819-0527	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
13208 819-0528	13208 819-0528	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
13208 819-0529	13208 819-0529	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1
13208 819-0530	13208 819-0530	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1
13208 819-0536	13208 819-0536	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
13208 819-0537	13208 819-0537	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
13208 819-0538	13208 819-0538	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
13208 819-0539	13208 819-0539	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
13208 819-0540	13208 819-0540	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
13208 819-0541	13208 819-0541	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
13208 819-0542	13208 819-0542	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
13208 819-0543	13208 819-0543	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
13208 819-0544	13208 819-0544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
13208 819-0545	13208 819-0545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
13208 819-0546	13208 819-0546	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13208 819-0547	13208 819-0547	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13208 819-0548	13208 819-0548	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13208 819-0549	13208 819-0549	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13208 819-0550	13208 819-0550	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13208 819-0551	13208 819-0551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13208 819-0552	13208 819-0552	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13208 819-0553	13208 819-0553	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13208 819-0554	13208 819-0554	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13208 819-0555	13208 819-0555	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13208 819-0556	13208 819-0556	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13208 819-0557	13208 819-0557	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13208 819-0558	13208 819-0558	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13208 819-0559	13208 819-0559	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13208 819-0560	13208 819-0560	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13208 819-0561	13208 819-0561	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13208 819-0562	13208 819-0562	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13208 819-0563	13208 819-0563	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13208 819-0564	13208 819-0564	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13208 819-0565	13208 819-0565	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13208 819-6326	13208 819-6326	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1	\$1,610	Each	10%	\$1,449	Other	F1
13208 819-6327	13208 819-6327	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4	\$6,438	Each	10%	\$5,794	Other	F1
13208 819-6329	13208 819-6329	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
13208 819-6337	13208 819-6337	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$1,528	Each	10%	\$1,375	Other	F1
13208 819-6338	13208 819-6338	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$3,057	Each	10%	\$2,751	Other	F1
13208 819-6339	13208 819-6339	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$4,585	Each	10%	\$4,126	Other	F1
13208 819-6340	13208 819-6340	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$6,113	Each	10%	\$5,502	Other	F1
13208 819-6341	13208 819-6341	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$7,642	Each	10%	\$6,877	Other	F1
13208 819-6342	13208 819-6342	HyperConverged Infra	ProSupport Next Business Day, vSphere with Operations Management Enterprise Plus,	\$9,170	Each	10%	\$8,253	Other	F1
13208 819-6343	13208 819-6343	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13208 819-6344	13208 819-6344	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13208 819-6350	13208 819-6350	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$1,737	Each	10%	\$1,563	Other	F1
13208 819-6351	13208 819-6351	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$3,473	Each	10%	\$3,126	Other	F1
13208 819-6352	13208 819-6352	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$5,210	Each	10%	\$4,689	Other	F1
13208 819-6353	13208 819-6353	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$6,947	Each	10%	\$6,252	Other	F1
13208 819-6354	13208 819-6354	HyperConverged Infra	ProSupport Mission Critical, vSphere with Operations Management Enterprise Plus, 1	\$8,684	Each	10%	\$7,815	Other	F1
13208 819-6355	13208 819-6355	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$10,420	Each	10%	\$9,378	Other	F1
13208 819-6356	13208 819-6356	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1
13208 819-6357	13208 819-6357	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1
13208 819-6363	13208 819-6363	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$1,876	Each	10%	\$1,688	Other	F1
13208 819-6364	13208 819-6364	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$3,751	Each	10%	\$3,376	Other	F1
13208 819-6365	13208 819-6365	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$5,627	Each	10%	\$5,064	Other	F1
13208 819-6366	13208 819-6366	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$7,503	Each	10%	\$6,752	Other	F1
13208 819-6367	13208 819-6367	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$9,378	Each	10%	\$8,440	Other	F1
13208 819-6368	13208 819-6368	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere with Operations Management Enterprise Plus,	\$11,254	Each	10%	\$10,129	Other	F1
13208 819-6374	13208 819-6374	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13208 819-6375	13208 819-6375	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13208 819-6376	13208 819-6376	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13208 819-6377	13208 819-6377	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13208 819-6378	13208 819-6378	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13208 819-6379	13208 819-6379	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%	\$8,253	Other	F1
13208 819-6385	13208 819-6385	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13208 819-6386	13208 819-6386	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13208 819-6387	13208 819-6387	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13208 819-6388	13208 819-6388	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13208 819-6389	13208 819-6389	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13208 819-6390	13208 819-6390	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%	\$9,378	Other	F1
13208 819-6396	13208 819-6396	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$8,942	Each	10%	\$8,048	Other	F1
13208 819-6397	13208 819-6397	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
13208 819-6398	13208 819-6398	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
13208 819-6399	13208 819-6399	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
13208 819-6400	13208 819-6400	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
13208 819-6401	13208 819-6401	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$23,870	Each	10%	\$21,483	Other	F1
13208 819-6402	13208 819-6402	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5	\$8,048	Each	10%	\$7,243	Other	F1
13208 819-6403	13208 819-6403	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 6	\$9,657	Each	10%	\$8,692	Other	F1
13208 819-6404	13208 819-6404	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13208 819-6405	13208 819-6405	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$25,779	Each	10%	\$23,201	Other	F1
13208 819-6408	13208 819-6408	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%	\$10,129	Other	F1
13208 819-6411	13208 819-6411	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 6	\$7,869	Each	10%	\$7,082	Other	F1
13208 819-6412	13208 819-6412	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13208 819-6413	13208 819-6413	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13208 819-6414	13208 819-6414	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 6 Years	\$21,005	Each	10%	\$18,905	Other	F1	
13208 819-6415	13208 819-6415	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1	
13208 819-6417	13208 819-6417	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1	
13208 819-6418	13208 819-6418	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1	
13208 819-6419	13208 819-6419	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1	
13208 819-6422	13208 819-6422	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1	
13208 819-6424	13208 819-6424	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1	
13208 819-6425	13208 819-6425	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1	
13208 819-6429	13208 819-6429	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1	
13208 819-6430	13208 819-6430	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1	
13208 819-6431	13208 819-6431	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1	
13208 819-6432	13208 819-6432	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1	
13208 819-6433	13208 819-6433	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1	
13208 819-6434	13208 819-6434	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1	
13208 819-6438	13208 819-6438	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1	
13208 819-6439	13208 819-6439	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1	
13208 819-6441	13208 819-6441	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1	
13208 819-6443	13208 819-6443	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$8,957	Each	10%	\$8,061	Other	F1	
13208 819-6445	13208 819-6445	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176	Other	F1	
13208 819-6446	13208 819-6446	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$7,255	Each	10%	\$6,529	Other	F1	
13208 819-6448	13208 819-6448	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$6,717	Each	10%	\$6,046	Other	F1	
13208 819-6449	13208 819-6449	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$11,196	Each	10%	\$10,076	Other	F1	
13208 819-6450	13208 819-6450	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$13,435	Each	10%	\$12,091	Other	F1	
13208 819-6451	13208 819-6451	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$4,837	Each	10%	\$4,353	Other	F1	
13208 819-6452	13208 819-6452	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$12,091	Each	10%	\$10,882	Other	F1	
13208 819-6455	13208 819-6455	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$9,673	Each	10%	\$8,706	Other	F1	
13208 819-6459	13208 819-6459	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$14,510	Each	10%	\$13,059	Other	F1	
13208 819-6461	13208 819-6461	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1	
13208 819-6462	13208 819-6462	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1	
13208 819-6463	13208 819-6463	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1	
13208 819-6464	13208 819-6464	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1	
13208 819-6465	13208 819-6465	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1	
13208 819-6472	13208 819-6472	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,923	Each	10%	\$1,730	Other	F1	
13208 819-6473	13208 819-6473	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,077	Each	10%	\$1,869	Other	F1	
13208 819-6474	13208 819-6474	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,038	Each	10%	\$934	Other	F1	
13208 819-6475	13208 819-6475	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$519	Each	10%	\$467	Other	F1	
13208 819-6476	13208 819-6476	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,403	Each	10%	\$2,163	Other	F1	
13208 819-6477	13208 819-6477	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$1,970	Each	10%	\$1,773	Other	F1	
13208 819-6547	13208 819-6547	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$2,239	Each	10%	\$2,015	Other	F1	
13208 819-6553	13208 819-6553	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$423	Each	10%	\$381	Other	F1	
13208 819-6554	13208 819-6554	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$846	Each	10%	\$761	Other	F1	
13208 819-6555	13208 819-6555	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,269	Each	10%	\$1,142	Other	F1	
13208 819-6556	13208 819-6556	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,692	Each	10%	\$1,523	Other	F1	
13208 819-6557	13208 819-6557	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,115	Each	10%	\$1,903	Other	F1	
13208 819-6558	13208 819-6558	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$2,538	Each	10%	\$2,284	Other	F1	
13208 819-6564	13208 819-6564	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,442	Each	10%	\$1,298	Other	F1	
13208 819-6565	13208 819-6565	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$2,884	Each	10%	\$2,596	Other	F1	
13208 819-6566	13208 819-6566	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,557	Each	10%	\$1,402	Other	F1	
13208 819-6567	13208 819-6567	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$481	Each	10%	\$433	Other	F1	
13208 819-6568	13208 819-6568	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$961	Each	10%	\$865	Other	F1	
13208 819-6569	13208 819-6569	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,596	Each	10%	\$2,336	Other	F1	
13208 819-6575	13208 819-6575	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$7,882	Each	10%	\$7,094	Other	F1	
13208 819-6576	13208 819-6576	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$9,852	Each	10%	\$8,867	Other	F1	
13208 819-6577	13208 819-6577	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$11,823	Each	10%	\$10,640	Other	F1	
13208 819-6578	13208 819-6578	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$3,941	Each	10%	\$3,547	Other	F1	
13208 819-6579	13208 819-6579	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13208 819-6580	13208 819-6580	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 6 Years	\$3,115	Each	10%	\$2,803	Other	F1
13208 819-9909	13208 819-9909	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9910	13208 819-9910	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9911	13208 819-9911	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9912	13208 819-9912	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9913	13208 819-9913	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9914	13208 819-9914	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9915	13208 819-9915	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9916	13208 819-9916	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9917	13208 819-9917	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9918	13208 819-9918	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9919	13208 819-9919	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9920	13208 819-9920	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9921	13208 819-9921	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9922	13208 819-9922	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9923	13208 819-9923	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9924	13208 819-9924	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9925	13208 819-9925	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9926	13208 819-9926	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9927	13208 819-9927	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9928	13208 819-9928	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9929	13208 819-9929	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9930	13208 819-9930	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9931	13208 819-9931	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9932	13208 819-9932	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9933	13208 819-9933	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9934	13208 819-9934	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9935	13208 819-9935	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9936	13208 819-9936	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9937	13208 819-9937	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9938	13208 819-9938	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9939	13208 819-9939	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9940	13208 819-9940	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9941	13208 819-9941	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9942	13208 819-9942	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9943	13208 819-9943	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 819-9944	13208 819-9944	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13208 821-3270	13208 821-3270	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$901	Each	10%	\$811	Other	F1
13208 821-3271	13208 821-3271	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,201	Each	10%	\$1,081	Other	F1
13208 821-3272	13208 821-3272	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,502	Each	10%	\$1,351	Other	F1
13208 821-3273	13208 821-3273	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$987	Each	10%	\$888	Other	F1
13208 821-3274	13208 821-3274	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1
13208 821-3275	13208 821-3275	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1
13208 821-3276	13208 821-3276	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1
13208 821-3277	13208 821-3277	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1
13208 821-3278	13208 821-3278	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1
13208 821-3279	13208 821-3279	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1
13208 821-3280	13208 821-3280	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1
13208 821-3281	13208 821-3281	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$1,163	Each	10%	\$1,047	Other	F1
13208 821-3282	13208 821-3282	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1
13208 821-3283	13208 821-3283	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,430	Each	10%	\$1,287	Other	F1
13208 821-3284	13208 821-3284	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,973	Each	10%	\$1,776	Other	F1
13208 821-3291	13208 821-3291	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13208 821-3292	13208 821-3292	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,073	Each	10%	\$965	Other	F1
13208 821-3293	13208 821-3293	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$581	Each	10%	\$523	Other	F1
13208 821-3298	13208 821-3298	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$300	Each	10%	\$270	Other	F1
13208 821-3299	13208 821-3299	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$601	Each	10%	\$541	Other	F1
13208 821-3300	13208 821-3300	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$2,145	Each	10%	\$1,931	Other	F1
13208 821-3301	13208 821-3301	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1
13208 821-3302	13208 821-3302	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,802	Each	10%	\$1,622	Other	F1
13208 821-3303	13208 821-3303	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$358	Each	10%	\$322	Other	F1
13208 821-3304	13208 821-3304	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$715	Each	10%	\$644	Other	F1
13208 821-3305	13208 821-3305	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,788	Each	10%	\$1,609	Other	F1
13208 821-3306	13208 821-3306	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1
13208 821-3307	13208 821-3307	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1
13208 821-3308	13208 821-3308	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1
13208 821-3309	13208 821-3309	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1
13208 821-3310	13208 821-3310	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1
13208 821-3311	13208 821-3311	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1
13208 821-3312	13208 821-3312	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$408	Each	10%	\$367	Other	F1
13208 821-3313	13208 821-3313	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$286	Each	10%	\$257	Other	F1
13208 821-3314	13208 821-3314	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,274	Each	10%	\$1,146	Other	F1
13208 821-3315	13208 821-3315	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,385	Each	10%	\$1,246	Other	F1
13208 821-3316	13208 821-3316	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1
13208 821-3317	13208 821-3317	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1
13208 821-3318	13208 821-3318	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1
13208 821-3319	13208 821-3319	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1
13208 821-3320	13208 821-3320	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$343	Each	10%	\$308	Other	F1
13208 821-3321	13208 821-3321	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$375	Each	10%	\$338	Other	F1
13208 821-3322	13208 821-3322	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1
13208 821-3323	13208 821-3323	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%	\$1,038	Other	F1
13208 821-3324	13208 821-3324	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%	\$56	Other	F1
13208 821-3325	13208 821-3325	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$68	Each	10%	\$61	Other	F1
13208 821-3326	13208 821-3326	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%	\$415	Other	F1
13208 821-3327	13208 821-3327	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%	\$208	Other	F1
13208 821-3328	13208 821-3328	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%	\$103	Other	F1
13208 821-3329	13208 821-3329	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%	\$51	Other	F1
13208 821-3330	13208 821-3330	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%	\$225	Other	F1
13208 821-3331	13208 821-3331	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%	\$169	Other	F1
13208 821-3332	13208 821-3332	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%	\$245	Other	F1
13208 821-3333	13208 821-3333	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%	\$184	Other	F1
13208 822-2009	13208 822-2009	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 3 Years	\$1,903	Each	10%	\$1,713	Other	F1
13208 822-2010	13208 822-2010	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 4 Years	\$2,537	Each	10%	\$2,284	Other	F1
13208 822-2011	13208 822-2011	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 5 Years	\$3,172	Each	10%	\$2,855	Other	F1
13208 822-2012	13208 822-2012	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 2 Years	\$1,269	Each	10%	\$1,142	Other	F1
13208 822-2013	13208 822-2013	HyperConverged Infra	Series-G, Add-On Support, 4 Years	\$1,317	Each	10%	\$1,185	Other	F1
13208 822-2014	13208 822-2014	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 6 Years	\$3,806	Each	10%	\$3,425	Other	F1
13208 822-2015	13208 822-2015	HyperConverged Infra	Series-G, All-Flash, Add-On Support, 1 Year	\$634	Each	10%	\$571	Other	F1
13208 825-2982	13208 825-2982	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1
13208 825-2983	13208 825-2983	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$18,057	Each	10%	\$16,251	Other	F1
13208 825-2984	13208 825-2984	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$21,668	Each	10%	\$19,502	Other	F1
13208 825-2985	13208 825-2985	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$4,104	Each	10%	\$3,693	Other	F1
13208 825-2986	13208 825-2986	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1
13208 825-2987	13208 825-2987	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$12,312	Each	10%	\$11,080	Other	F1
13208 825-2988	13208 825-2988	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$16,415	Each	10%	\$14,774	Other	F1
13208 825-2989	13208 825-2989	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$20,519	Each	10%	\$18,467	Other	F1
13208 825-2990	13208 825-2990	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$24,623	Each	10%	\$22,161	Other	F1
13208 825-2991	13208 825-2991	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1
13208 825-2992	13208 825-2992	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%	\$7,978	Other	F1
13208 825-2993	13208 825-2993	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%	\$11,967	Other	F1
13208 825-2994	13208 825-2994	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$17,729	Each	10%	\$15,956	Other	F1
13208 825-2995	13208 825-2995	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	Each	10%	\$19,945	Other	F1
13208 825-2996	13208 825-2996	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$26,593	Each	10%	\$23,934	Other	F1
13208 825-2997	13208 825-2997	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,395	Each	10%	\$6,655	Other	F1
13208 825-2998	13208 825-2998	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$14,790	Each	10%	\$13,311	Other	F1
13208 825-2999	13208 825-2999	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%	\$19,966	Other	F1
13208 825-3000	13208 825-3000	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,580	Each	10%	\$26,622	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13208 825-3001	13208 825-3001	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$36,975	Each	10%	\$33,277	Other	F1	
13208 825-3002	13208 825-3002	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$44,370	Each	10%	\$39,933	Other	F1	
13208 825-3003	13208 825-3003	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$8,403	Each	10%	\$7,563	Other	F1	
13208 825-3004	13208 825-3004	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	Each	10%	\$15,126	Other	F1	
13208 825-3005	13208 825-3005	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	Each	10%	\$22,689	Other	F1	
13208 825-3006	13208 825-3006	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	Each	10%	\$30,252	Other	F1	
13208 825-3007	13208 825-3007	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$42,017	Each	10%	\$37,815	Other	F1	
13208 825-3008	13208 825-3008	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$50,420	Each	10%	\$45,378	Other	F1	
13208 825-3009	13208 825-3009	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$9,076	Each	10%	\$8,168	Other	F1	
13208 825-3010	13208 825-3010	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$18,151	Each	10%	\$16,336	Other	F1	
13208 825-3011	13208 825-3011	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$27,227	Each	10%	\$24,504	Other	F1	
13208 825-3012	13208 825-3012	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$36,303	Each	10%	\$32,672	Other	F1	
13208 825-3013	13208 825-3013	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$45,378	Each	10%	\$40,840	Other	F1	
13208 825-3014	13208 825-3014	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$54,454	Each	10%	\$49,009	Other	F1	
13208 825-3015	13208 825-3015	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$8,330	Each	10%	\$7,497	Other	F1	
13208 825-3016	13208 825-3016	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$16,660	Each	10%	\$14,994	Other	F1	
13208 822-2016	13208 822-2016	HyperConverged Infra	Series-G, Add-On Support, 3 Years	\$988	Each	10%	\$889	Other	F1	
13208 822-2017	13208 822-2017	HyperConverged Infra	Series-G, Add-On Support, 6 Years	\$1,975	Each	10%	\$1,778	Other	F1	
13208 822-2018	13208 822-2018	HyperConverged Infra	Series-G, Add-On Support, 1 Year	\$329	Each	10%	\$296	Other	F1	
13208 822-2019	13208 822-2019	HyperConverged Infra	Series-G, Add-On Support, 2 Years	\$658	Each	10%	\$592	Other	F1	
13208 822-2020	13208 822-2020	HyperConverged Infra	Series-G, Add-On Support, 5 Years	\$1,646	Each	10%	\$1,481	Other	F1	
13208 825-2979	13208 825-2979	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$3,611	Each	10%	\$3,250	Other	F1	
13208 825-2980	13208 825-2980	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1	
13208 825-2981	13208 825-2981	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1	
13208 829-2905	13208 829-2905	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$4,268	Each	10%	\$3,841	Other	F1	
13208 829-2906	13208 829-2906	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$8,536	Each	10%	\$7,682	Other	F1	
13208 829-2907	13208 829-2907	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$12,804	Each	10%	\$11,524	Other	F1	
13208 829-2908	13208 829-2908	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$17,072	Each	10%	\$15,365	Other	F1	
13208 829-2909	13208 829-2909	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$21,340	Each	10%	\$19,206	Other	F1	
13208 829-2910	13208 829-2910	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$25,608	Each	10%	\$23,047	Other	F1	
13208 829-2911	13208 829-2911	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$8,740	Each	10%	\$7,866	Other	F1	
13208 829-2912	13208 829-2912	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$17,479	Each	10%	\$15,731	Other	F1	
13208 829-2913	13208 829-2913	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$26,219	Each	10%	\$23,597	Other	F1	
13208 829-2914	13208 829-2914	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$34,958	Each	10%	\$31,462	Other	F1	
13208 829-2915	13208 829-2915	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$43,698	Each	10%	\$39,328	Other	F1	
13208 829-2916	13208 829-2916	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$52,437	Each	10%	\$47,193	Other	F1	
13208 829-2917	13208 829-2917	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$9,845	Each	10%	\$8,860	Other	F1	
13208 829-2918	13208 829-2918	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$19,690	Each	10%	\$17,721	Other	F1	
13208 829-2919	13208 829-2919	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$29,534	Each	10%	\$26,581	Other	F1	
13208 829-2920	13208 829-2920	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$39,379	Each	10%	\$35,441	Other	F1	
13208 829-2921	13208 829-2921	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$49,224	Each	10%	\$44,302	Other	F1	
13208 829-2922	13208 829-2922	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$59,069	Each	10%	\$53,162	Other	F1	
13208 829-2923	13208 829-2923	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13208 829-2924	13208 829-2924	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1	
13208 829-2925	13208 829-2925	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13208 829-2926	13208 829-2926	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13208 829-2927	13208 829-2927	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13208 829-2928	13208 829-2928	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1	
13208 829-2959	13208 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$1,625	Each	10%	\$1,462	Other	F1	
13208 829-2960	13208 829-2960	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$3,250	Each	10%	\$2,925	Other	F1	
13208 829-2961	13208 829-2961	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1	
13208 829-2962	13208 829-2962	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$6,093	Each	10%	\$5,484	Other	F1	
13208 829-2963	13208 829-2963	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1	
13208 829-2964	13208 829-2964	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other	F1	
13208 829-2965	13208 829-2965	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$14,623	Each	10%	\$13,161	Other	F1	
13208 829-2966	13208 829-2966	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$10,155	Each	10%	\$9,140	Other	F1	
13208 829-2967	13208 829-2967	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1	
13208 829-2968	13208 829-2968	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$4,468	Each	10%	\$4,021	Other	F1	
13208 829-2969	13208 829-2969	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$6,499	Each	10%	\$5,849	Other	F1	
13208 829-2970	13208 829-2970	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1	
13208 829-2971	13208 829-2971	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1	
13208 829-2972	13208 829-2972	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$2,234	Each	10%	\$2,011	Other	F1	
13208 829-2973	13208 829-2973	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,062	Each	10%	\$3,656	Other	F1	
13208 829-2974	13208 829-2974	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,031	Each	10%	\$1,828	Other	F1	
13208 829-2975	13208 829-2975	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$8,936	Each	10%	\$8,043	Other	F1	
13208 829-2976	13208 829-2976	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$6,702	Each	10%	\$6,032	Other	F1	
13208 829-2977	13208 829-2977	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$13,405	Each	10%	\$12,064	Other	F1	
13208 829-2978	13208 829-2978	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,437	Each	10%	\$2,193	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13208 829-2979	13208 829-2979	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$11,171	Each	10%	\$10,053	Other	F1
13208 829-2980	13208 829-2980	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$4,874	Each	10%	\$4,387	Other	F1
13208 829-2981	13208 829-2981	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1
13208 829-2982	13208 829-2982	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$12,186	Each	10%	\$10,967	Other	F1
13208 829-2983	13208 829-2983	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13208 825-3017	13208 825-3017	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$24,991	Each	10%	\$22,492	Other	F1
13208 825-3018	13208 825-3018	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$33,321	Each	10%	\$29,989	Other	F1
13208 825-3019	13208 825-3019	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$41,651	Each	10%	\$37,486	Other	F1
13208 825-3020	13208 825-3020	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$49,981	Each	10%	\$44,983	Other	F1
13208 825-3021	13208 825-3021	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$8,466	Each	10%	\$8,520	Other	F1
13208 825-3022	13208 825-3022	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$18,932	Each	10%	\$17,039	Other	F1
13208 825-3023	13208 825-3023	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$28,399	Each	10%	\$25,559	Other	F1
13208 825-3024	13208 825-3024	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$37,865	Each	10%	\$34,078	Other	F1
13208 825-3025	13208 825-3025	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$47,331	Each	10%	\$42,598	Other	F1
13208 825-3026	13208 825-3026	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$56,797	Each	10%	\$51,117	Other	F1
13208 825-3027	13208 825-3027	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$10,223	Each	10%	\$9,201	Other	F1
13208 825-3028	13208 825-3028	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$20,447	Each	10%	\$18,402	Other	F1
13208 825-3029	13208 825-3029	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$30,670	Each	10%	\$27,603	Other	F1
13208 825-3030	13208 825-3030	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$40,894	Each	10%	\$36,805	Other	F1
13208 825-3031	13208 825-3031	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$51,117	Each	10%	\$46,006	Other	F1
13208 825-3032	13208 825-3032	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$61,341	Each	10%	\$55,207	Other	F1
13208 825-3039	13208 825-3039	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3040	13208 825-3040	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3041	13208 825-3041	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3042	13208 825-3042	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3043	13208 825-3043	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3044	13208 825-3044	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3045	13208 825-3045	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3046	13208 825-3046	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3047	13208 825-3047	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3048	13208 825-3048	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3049	13208 825-3049	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3050	13208 825-3050	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3051	13208 825-3051	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3052	13208 825-3052	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3053	13208 825-3053	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3054	13208 825-3054	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3055	13208 825-3055	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 825-3056	13208 825-3056	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1
13208 828-8235	13208 828-8235	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1
13208 828-8236	13208 828-8236	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1
13208 828-8237	13208 828-8237	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1
13208 828-8238	13208 828-8238	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1
13208 828-8239	13208 828-8239	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1
13208 828-8240	13208 828-8240	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1
13208 828-8241	13208 828-8241	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1
13208 828-8242	13208 828-8242	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1
13208 828-8243	13208 828-8243	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
13208 828-8244	13208 828-8244	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
13208 828-8245	13208 828-8245	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13208 828-8246	13208 828-8246	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
13208 829-2700	13208 829-2700	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,550	Each	10%	\$1,395	Other	F1
13208 829-2701	13208 829-2701	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$9,200	Each	10%	\$5,590	Other	F1
13208 829-2703	13208 829-2703	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%	\$4,185	Other	F1
13208 829-2704	13208 829-2704	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1
13208 829-2711	13208 829-2711	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1
13208 829-2712	13208 829-2712	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$9,300	Each	10%	\$8,370	Other	F1
13208 829-2713	13208 829-2713	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$24,824	Each	10%	\$22,342	Other	F1
13208 829-2716	13208 829-2716	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$10,837	Each	10%	\$9,753	Other	F1
13208 829-2718	13208 829-2718	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1
13208 829-2719	13208 829-2719	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1
13208 829-2721	13208 829-2721	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other	F1
13208 829-2722	13208 829-2722	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,225	Each	10%	\$6,502	Other	F1
13208 829-2723	13208 829-2723	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,031	Each	10%	\$8,128	Other	F1
13208 829-2724	13208 829-2724	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1
13208 829-2725	13208 829-2725	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%	\$14,895	Other	F1
13208 829-2726	13208 829-2726	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%	\$18,618	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)		
13208 829-2727	13208 829-2727	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,626	Other	F1	
13208 829-2728	13208 829-2728	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other	F1	
13208 829-2729	13208 829-2729	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,329	Each	10%	\$2,096	Other	F1	
13208 829-2730	13208 829-2730	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,986	Each	10%	\$6,287	Other	F1	
13208 829-2731	13208 829-2731	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$4,657	Each	10%	\$4,192	Other	F1	
13208 829-2732	13208 829-2732	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$11,643	Each	10%	\$10,479	Other	F1	
13208 829-2733	13208 829-2733	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,315	Each	10%	\$8,383	Other	F1	
13208 829-2736	13208 829-2736	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$13,972	Each	10%	\$12,575	Other	F1	
13208 829-2738	13208 829-2738	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,000	Each	10%	\$1,800	Other	F1	
13208 829-2739	13208 829-2739	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,000	Each	10%	\$900	Other	F1	
13208 829-2740	13208 829-2740	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$500	Each	10%	\$450	Other	F1	
13208 829-2767	13208 829-2767	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,500	Each	10%	\$1,350	Other	F1	
13208 829-2768	13208 829-2768	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,500	Each	10%	\$2,250	Other	F1	
13208 829-2771	13208 829-2771	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,999	Each	10%	\$2,699	Other	F1	
13208 829-2808	13208 829-2808	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,373	Each	10%	\$1,236	Other	F1	
13208 829-2810	13208 829-2810	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,030	Each	10%	\$927	Other	F1	
13208 829-2811	13208 829-2811	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$2,059	Each	10%	\$1,853	Other	F1	
13208 829-2812	13208 829-2812	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$343	Each	10%	\$309	Other	F1	
13208 829-2813	13208 829-2813	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$686	Each	10%	\$618	Other	F1	
13208 829-2814	13208 829-2814	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software	\$1,716	Each	10%	\$1,544	Other	F1	
13208 829-2815	13208 829-2815	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-Maint 3 Years	\$665	Each	10%	\$598	Other	F1	
13208 829-2816	13208 829-2816	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$326	Each	10%	\$294	Other	F1	
13208 829-2817	13208 829-2817	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$392	Each	10%	\$353	Other	F1	
13208 829-2818	13208 829-2818	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$1,329	Each	10%	\$1,196	Other	F1	
13208 829-2819	13208 829-2819	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$131	Each	10%	\$118	Other	F1	
13208 829-2820	13208 829-2820	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$896	Each	10%	\$797	Other	F1	
13208 829-2821	13208 829-2821	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$1,108	Each	10%	\$997	Other	F1	
13208 829-2822	13208 829-2822	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$65	Each	10%	\$59	Other	F1	
13208 829-2823	13208 829-2823	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$443	Each	10%	\$399	Other	F1	
13208 829-2824	13208 829-2824	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$222	Each	10%	\$199	Other	F1	
13208 829-2825	13208 829-2825	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$261	Each	10%	\$235	Other	F1	
13208 829-2826	13208 829-2826	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$196	Each	10%	\$176	Other	F1	
13208 829-2853	13208 829-2853	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1	
13208 829-2854	13208 829-2854	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$4,728	Each	10%	\$4,256	Other	F1	
13208 829-2855	13208 829-2855	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 6 Years	\$7,586	Each	10%	\$6,827	Other	F1	
13208 829-2856	13208 829-2856	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 6 Years	\$10,425	Each	10%	\$9,382	Other	F1	
13208 829-2857	13208 829-2857	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 1 Year	\$788	Each	10%	\$709	Other	F1	
13208 829-2858	13208 829-2858	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 2 Years	\$3,475	Each	10%	\$3,127	Other	F1	
13208 829-2859	13208 829-2859	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 4 Years	\$5,057	Each	10%	\$4,551	Other	F1	
13208 829-2860	13208 829-2860	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-Maintenance 4 Years	\$3,152	Each	10%	\$2,837	Other	F1	
13208 829-2861	13208 829-2861	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 5 Years	\$8,687	Each	10%	\$7,818	Other	F1	
13208 829-2862	13208 829-2862	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1	
13208 829-2863	13208 829-2863	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-Maintenance 5 Years	\$6,321	Each	10%	\$5,689	Other	F1	
13208 829-2864	13208 829-2864	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%	\$3,414	Other	F1	
13208 829-2865	13208 829-2865	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1	
13208 829-2866	13208 829-2866	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$1,264	Each	10%	\$1,138	Other	F1	
13208 829-2867	13208 829-2867	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-Maintenance 1 Year	\$1,737	Each	10%	\$1,564	Other	F1	
13208 829-2868	13208 829-2868	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1	
13208 829-2869	13208 829-2869	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1	
13208 829-2870	13208 829-2870	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1	
13208 829-2984	13208 829-2984	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2985	13208 829-2985	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2986	13208 829-2986	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2987	13208 829-2987	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2988	13208 829-2988	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2989	13208 829-2989	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2990	13208 829-2990	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2991	13208 829-2991	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2992	13208 829-2992	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2993	13208 829-2993	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13208 829-2994	13208 829-2994	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13208 838-8338	13208 838-8338	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1	
13208 838-8339	13208 838-8339	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1	
13208 838-8340	13208 838-8340	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13208 838-8341	13208 838-8341	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
13208 838-8342	13208 838-8342	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
13208 838-8343	13208 838-8343	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$898	Each	10%	\$808	Other	F1
13208 838-8344	13208 838-8344	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
13208 838-8345	13208 838-8345	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
13208 838-8346	13208 838-8346	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
13208 838-8347	13208 838-8347	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
13208 838-8348	13208 838-8348	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
13208 838-8349	13208 838-8349	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,020	Each	10%	\$918	Other	F1
13208 838-8350	13208 838-8350	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
13208 838-8351	13208 838-8351	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
13208 838-8352	13208 838-8352	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
13208 838-8353	13208 838-8353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13208 838-8354	13208 838-8354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13208 838-8355	13208 838-8355	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,102	Each	10%	\$991	Other	F1
13208 838-8356	13208 838-8356	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13208 838-8357	13208 838-8357	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13208 838-8358	13208 838-8358	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13208 838-8359	13208 838-8359	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13208 838-8360	13208 838-8360	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13208 838-8361	13208 838-8361	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13208 838-8372	13208 838-8372	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1
13208 838-8373	13208 838-8373	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1
13208 838-8374	13208 838-8374	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
13208 838-8375	13208 838-8375	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1
13208 838-8376	13208 838-8376	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1
13208 838-8377	13208 838-8377	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$1,061	Each	10%	\$955	Other	F1
13208 838-8378	13208 838-8378	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13208 838-8379	13208 838-8379	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13208 839-0660	13208 839-0660	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13208 839-0661	13208 839-0661	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13208 839-0662	13208 839-0662	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13208 839-0663	13208 839-0663	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13208 839-0684	13208 839-0684	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13208 839-0685	13208 839-0685	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13208 839-0686	13208 839-0686	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13208 839-0687	13208 839-0687	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13208 839-0708	13208 839-0708	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13208 839-0709	13208 839-0709	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13208 839-0710	13208 839-0710	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13208 839-0711	13208 839-0711	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13208 839-4879	13208 839-4879	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13208 839-4880	13208 839-4880	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13208 839-4881	13208 839-4881	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,835	Each	10%	\$2,552	Other	F1
13208 839-4882	13208 839-4882	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$945	Each	10%	\$851	Other	F1
13208 839-4883	13208 839-4883	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,067	Each	10%	\$5,460	Other	F1
13208 839-4884	13208 839-4884	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$6,253	Each	10%	\$5,628	Other	F1
13208 839-4885	13208 839-4885	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13208 839-4886	13208 839-4886	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
13208 839-4887	13208 839-4887	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,780	Each	10%	\$3,402	Other	F1
13208 839-4888	13208 839-4888	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$2,084	Each	10%	\$1,876	Other	F1
13208 839-4889	13208 839-4889	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$659	Each	10%	\$593	Other	F1
13208 839-4890	13208 839-4890	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
13208 839-4891	13208 839-4891	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$9,100	Each	10%	\$8,190	Other	F1
13208 839-4892	13208 839-4892	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$5,285	Each	10%	\$4,757	Other	F1
13208 839-4893	13208 839-4893	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$5,811	Each	10%	\$5,230	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13208 839-4894	13208 839-4894	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,928	Each	10%	\$7,135	Other	F1
13208 839-4895	13208 839-4895	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
13208 839-4896	13208 839-4896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,671	Each	10%	\$5,104	Other	F1
13208 839-4897	13208 839-4897	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,342	Each	10%	\$5,708	Other	F1
13208 839-4898	13208 839-4898	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,716	Each	10%	\$7,844	Other	F1
13208 839-4899	13208 839-4899	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,940	Each	10%	\$4,446	Other	F1
13208 839-4900	13208 839-4900	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$10,421	Each	10%	\$9,379	Other	F1
13208 839-4901	13208 839-4901	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,952	Each	10%	\$3,557	Other	F1
13208 839-4902	13208 839-4902	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,228	Each	10%	\$3,805	Other	F1
13208 839-4903	13208 839-4903	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
13208 839-4904	13208 839-4904	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$4,726	Each	10%	\$4,253	Other	F1
13208 839-4905	13208 839-4905	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$7,583	Each	10%	\$6,825	Other	F1
13208 839-4906	13208 839-4906	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,317	Each	10%	\$1,186	Other	F1
13208 839-4907	13208 839-4907	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$1,057	Each	10%	\$951	Other	F1
13208 839-4908	13208 839-4908	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$2,905	Each	10%	\$2,615	Other	F1
13208 839-4909	13208 839-4909	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,637	Other	F1
13208 839-4910	13208 839-4910	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1
13208 839-4911	13208 839-4911	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,895	Each	10%	\$9,806	Other	F1
13208 839-4912	13208 839-4912	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1
13208 839-4913	13208 839-4913	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,169	Each	10%	\$3,752	Other	F1
13208 839-4914	13208 839-4914	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,635	Each	10%	\$2,371	Other	F1
13208 839-4915	13208 839-4915	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1
13208 839-4916	13208 839-4916	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1
13208 839-4917	13208 839-4917	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
13208 839-4918	13208 839-4918	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,550	Each	10%	\$4,095	Other	F1
13208 839-4919	13208 839-4919	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,976	Each	10%	\$1,779	Other	F1
13208 839-4920	13208 839-4920	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,337	Each	10%	\$7,503	Other	F1
13208 839-4921	13208 839-4921	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$2,114	Each	10%	\$1,903	Other	F1
13208 839-4922	13208 839-4922	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1
13208 839-4923	13208 839-4923	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
13208 839-4924	13208 839-4924	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1
13208 839-4925	13208 839-4925	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1
13208 839-4926	13208 839-4926	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,358	Each	10%	\$3,922	Other	F1
13208 839-4927	13208 839-4927	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1
13208 839-4928	13208 839-4928	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1
13208 839-4929	13208 839-4929	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1
13208 839-4930	13208 839-4930	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1
13208 839-4931	13208 839-4931	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$12,506	Each	10%	\$11,255	Other	F1
13208 839-4932	13208 839-4932	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,637	Other	F1
13208 839-4933	13208 839-4933	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,332	Each	10%	\$3,899	Other	F1
13208 839-4975	13208 839-4975	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,465	Each	10%	\$3,119	Other	F1
13208 839-4976	13208 839-4976	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$8,342	Each	10%	\$7,508	Other	F1
13208 839-4977	13208 839-4977	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,553	Each	10%	\$8,598	Other	F1
13208 839-4978	13208 839-4978	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,733	Each	10%	\$1,559	Other	F1
13208 839-4979	13208 839-4979	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,732	Each	10%	\$5,159	Other	F1
13208 839-4980	13208 839-4980	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$2,781	Each	10%	\$2,503	Other	F1
13208 839-4981	13208 839-4981	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$866	Each	10%	\$780	Other	F1
13208 839-4982	13208 839-4982	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$7,642	Each	10%	\$6,878	Other	F1
13208 839-4983	13208 839-4983	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$5,198	Each	10%	\$4,678	Other	F1
13208 839-4984	13208 839-4984	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,951	Each	10%	\$6,256	Other	F1
13208 839-4985	13208 839-4985	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,390	Each	10%	\$1,251	Other	F1
13208 839-4986	13208 839-4986	HyperConverged Infra	Spt Maint						



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13208 839-4987	13208 839-4987	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,821	Each	10%	\$3,439	Other	F1	
13208 839-4988	13208 839-4988	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,171	Each	10%	\$3,754	Other	F1	
13208 839-4989	13208 839-4989	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$1,911	Each	10%	\$1,720	Other	F1	
13208 839-4990	13208 839-4990	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$2,599	Each	10%	\$2,339	Other	F1	
13208 839-4991	13208 839-4991	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$5,561	Each	10%	\$5,005	Other	F1	
13208 839-4992	13208 839-4992	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$11,464	Each	10%	\$10,317	Other	F1	
13208 839-5017	13208 839-5017	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
13208 839-5018	13208 839-5018	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$1,869	Each	10%	\$1,682	Other	F1	
13208 839-5019	13208 839-5019	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$3,737	Each	10%	\$3,363	Other	F1	
13208 839-5020	13208 839-5020	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,007	Each	10%	\$6,306	Other	F1	
13208 839-5021	13208 839-5021	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$9,343	Each	10%	\$8,408	Other	F1	
13208 839-5022	13208 839-5022	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1	
13208 839-5023	13208 839-5023	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$16,086	Each	10%	\$14,477	Other	F1	
13208 839-5024	13208 839-5024	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1	
13208 839-5025	13208 839-5025	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,211	Each	10%	\$10,090	Other	F1	
13208 839-5026	13208 839-5026	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail	\$7,373	Each	10%	\$6,635	Other	F1	
13208 839-5027	13208 839-5027	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$5,606	Each	10%	\$5,045	Other	F1	
13208 839-5028	13208 839-5028	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$14,014	Each	10%	\$12,613	Other	F1	
13208 839-5029	13208 839-5029	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$7,474	Each	10%	\$6,727	Other	F1	
13208 839-5030	13208 839-5030	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1	
13208 839-5031	13208 839-5031	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1	
13208 839-5032	13208 839-5032	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1	
13208 839-5033	13208 839-5033	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1	
13208 839-5034	13208 839-5034	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1	
13208 839-5035	13208 839-5035	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1	
13208 839-5036	13208 839-5036	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1	
13208 839-5037	13208 839-5037	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,745	Each	10%	\$13,271	Other	F1	
13208 839-5038	13208 839-5038	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1	
13208 839-5039	13208 839-5039	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1	
13208 839-5040	13208 839-5040	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1	
13208 839-5061	13208 839-5061	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1	
13208 839-5062	13208 839-5062	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1	
13208 839-5065	13208 839-5065	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1	
13208 839-5066	13208 839-5066	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1	
13208 839-5069	13208 839-5069	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1	
13208 839-5070	13208 839-5070	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1	
13208 839-5137	13208 839-5137	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1	
13208 839-5138	13208 839-5138	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1	
13208 839-5139	13208 839-5139	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1	
13208 839-5140	13208 839-5140	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1	
13208 839-5143	13208 839-5143	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1	
13208 839-5144	13208 839-5144	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1	
13208 839-5149	13208 839-5149	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1	
13208 839-5150	13208 839-5150	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1	
13208 839-5151	13208 839-5151	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1	
13208 839-5152	13208 839-5152	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1	
13208 839-5155	13208 839-5155	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1	
13208 839-5156	13208 839-5156	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1	
13208 839-5161	13208 839-5161	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1	
13208 839-5162	13208 839-5162	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1	
13208 839-5163	13208 839-5163	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13208 839-5164	13208 839-5164	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1
13208 839-5167	13208 839-5167	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1
13208 839-5168	13208 839-5168	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1
13208 839-9673	13208 839-9673	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1
13208 839-9674	13208 839-9674	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,452	Each	10%	\$5,807	Other	F1
13208 839-9677	13208 839-9677	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1
13208 839-9678	13208 839-9678	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,200	Each	10%	\$6,480	Other	F1
13208 839-9679	13208 839-9679	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1
13208 839-9680	13208 839-9680	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,376	Each	10%	\$4,839	Other	F1
13208 839-9685	13208 839-9685	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1
13208 839-9686	13208 839-9686	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,699	Each	10%	\$3,329	Other	F1
13208 839-9689	13208 839-9689	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1
13208 839-9690	13208 839-9690	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,128	Each	10%	\$3,715	Other	F1
13208 839-9691	13208 839-9691	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1
13208 839-9692	13208 839-9692	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,082	Each	10%	\$2,774	Other	F1
13208 839-9697	13208 839-9697	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1
13208 839-9698	13208 839-9698	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,897	Each	10%	\$2,607	Other	F1
13208 839-9701	13208 839-9701	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1
13208 839-9702	13208 839-9702	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,233	Each	10%	\$2,909	Other	F1
13208 839-9703	13208 839-9703	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1
13208 839-9704	13208 839-9704	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,414	Each	10%	\$2,173	Other	F1
13208 839-9769	13208 839-9769	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1
13208 839-9770	13208 839-9770	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,685	Each	10%	\$6,017	Other	F1
13208 839-9773	13208 839-9773	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1
13208 839-9774	13208 839-9774	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,833	Each	10%	\$3,449	Other	F1
13208 839-9777	13208 839-9777	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1
13208 839-9778	13208 839-9778	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,002	Each	10%	\$2,702	Other	F1
13208 839-9798	13208 839-9798	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1
13208 839-9799	13208 839-9799	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1
13208 839-9800	13208 839-9800	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
13208 839-9801	13208 839-9801	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
13208 839-9822	13208 839-9822	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1
13208 839-9823	13208 839-9823	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1
13208 839-9824	13208 839-9824	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
13208 839-9825	13208 839-9825	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
13208 839-9846	13208 839-9846	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1
13208 839-9847	13208 839-9847	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1
13208 839-9848	13208 839-9848	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
13208 839-9849	13208 839-9849	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
13208 839-9870	13208 839-9870	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1
13208 839-9871	13208 839-9871	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1
13208 839-9872	13208 839-9872	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
13208 839-9873	13208 839-9873	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13208 839-9894	13208 839-9894	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1
13208 839-9895	13208 839-9895	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1
13208 839-9896	13208 839-9896	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
13208 839-9897	13208 839-9897	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
13208 839-9918	13208 839-9918	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1
13208 839-9919	13208 839-9919	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1
13208 839-9920	13208 839-9920	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
13208 839-9921	13208 839-9921	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
13208 843-2460	13208 843-2460	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%	\$1,123	Other	F1
13208 843-2461	13208 843-2461	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,495	Each	10%	\$2,245	Other	F1
13208 843-2462	13208 843-2462	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,742	Each	10%	\$3,368	Other	F1
13208 843-2463	13208 843-2463	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%	\$4,491	Other	F1
13208 843-2464	13208 843-2464	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,237	Each	10%	\$5,613	Other	F1
13208 843-2465	13208 843-2465	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,484	Each	10%	\$6,736	Other	F1
13208 843-2466	13208 843-2466	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1
13208 843-2467	13208 843-2467	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13208 843-2468	13208 843-2468	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1
13208 843-2469	13208 843-2469	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1
13208 843-2470	13208 843-2470	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1
13208 843-2471	13208 843-2471	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,505	Each	10%	\$7,655	Other	F1
13208 843-2472	13208 843-2472	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,531	Each	10%	\$1,378	Other	F1
13208 843-2473	13208 843-2473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,062	Each	10%	\$2,756	Other	F1
13208 843-2474	13208 843-2474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,593	Each	10%	\$4,133	Other	F1
13208 843-2475	13208 843-2475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,124	Each	10%	\$5,511	Other	F1
13208 843-2476	13208 843-2476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,655	Each	10%	\$6,889	Other	F1
13208 843-2477	13208 843-2477	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$9,185	Each	10%	\$8,267	Other	F1
13208 843-2478	13208 843-2478	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$1,474	Each	10%	\$1,327	Other	F1
13208 843-2479	13208 843-2479	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$2,948	Each	10%	\$2,654	Other	F1
13208 843-2480	13208 843-2480	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$4,423	Each	10%	\$3,980	Other	F1
13208 843-2481	13208 843-2481	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$5,897	Each	10%	\$5,307	Other	F1
13208 843-2482	13208 843-2482	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$7,371	Each	10%	\$6,634	Other	F1
13208 843-2483	13208 843-2483	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$8,845	Each	10%	\$7,961	Other	F1
13208 843-2484	13208 843-2484	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%	\$1,734	Other	F1
13208 843-2485	13208 843-2485	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%	\$3,469	Other	F1
13208 843-2486	13208 843-2486	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$5,782	Each	10%	\$5,203	Other	F1
13208 843-2487	13208 843-2487	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,709	Each	10%	\$6,938	Other	F1
13208 843-2488	13208 843-2488	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,636	Each	10%	\$8,672	Other	F1
13208 843-2489	13208 843-2489	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$11,563	Each	10%	\$10,407	Other	F1
13208 843-2490	13208 843-2490	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1
13208 843-2491	13208 843-2491	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1
13208 843-2492	13208 843-2492	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1
13208 843-2493	13208 843-2493	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1
13208 843-2494	13208 843-2494	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1
13208 843-2495	13208 843-2495	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,140	Each	10%	\$11,826	Other	F1
13208 843-2496	13208 843-2496	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$2,365	Each	10%	\$2,129	Other	F1
13208 843-2497	13208 843-2497	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$4,730	Each	10%	\$4,257	Other	F1
13208 843-2498	13208 843-2498	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,096	Each	10%	\$6,386	Other	F1
13208 843-2499	13208 843-2499	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,461	Each	10%	\$8,515	Other	F1
13208 843-2500	13208 843-2500	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$11,826	Each	10%	\$10,643	Other	F1
13208 843-2501	13208 843-2501	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$14,191	Each	10%	\$12,772	Other	F1
13208 843-2502	13208 843-2502	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$2,278	Each	10%	\$2,050	Other	F1
13208 843-2503	13208 843-2503	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$4,555	Each	10%	\$4,100	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	L(Column I/Column K)	Product Category (if applicable)
				Base price from Source Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
13208 843-2504	13208 843-2504	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other F1
13208 843-2505	13208 843-2505	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$9,110	Each	10%	\$8,199	Other F1
13208 843-2506	13208 843-2506	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$11,388	Each	10%	\$10,249	Other F1
13208 843-2507	13208 843-2507	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$13,666	Each	10%	\$12,299	Other F1
13208 843-2508	13208 843-2508	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other F1
13208 843-2509	13208 843-2509	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other F1
13208 843-2510	13208 843-2510	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other F1
13208 843-2511	13208 843-2511	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other F1
13208 843-2512	13208 843-2512	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other F1
13208 843-2513	13208 843-2513	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other F1
13208 843-2514	13208 843-2514	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other F1
13208 843-2515	13208 843-2515	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other F1
13208 843-2516	13208 843-2516	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other F1
13208 843-2517	13208 843-2517	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other F1
13208 843-2518	13208 843-2518	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other F1
13208 843-2519	13208 843-2519	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other F1
13208 843-2520	13208 843-2520	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other F1
13208 843-2521	13208 843-2521	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other F1
13208 843-2522	13208 843-2522	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other F1
13208 843-2523	13208 843-2523	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other F1
13208 843-2524	13208 843-2524	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other F1
13208 843-2525	13208 843-2525	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other F1
13208 843-2526	13208 843-2526	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other F1
13208 843-2527	13208 843-2527	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other F1
13208 843-2528	13208 843-2528	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other F1
13208 843-2529	13208 843-2529	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other F1
13208 843-2530	13208 843-2530	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other F1
13208 843-2531	13208 843-2531	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other F1
13208 843-2532	13208 843-2532	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other F1
13208 843-2533	13208 843-2533	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other F1
13208 843-2534	13208 843-2534	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other F1
13208 843-2535	13208 843-2535	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other F1
13208 843-2536	13208 843-2536	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other F1
13208 843-2537	13208 843-2537	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other F1
13208 843-2538	13208 843-2538	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other F1
13208 843-2539	13208 843-2539	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other F1
13208 843-2540	13208 843-2540	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other F1
13208 843-2541	13208 843-2541	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other F1
13208 843-2542	13208 843-2542	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other F1
13208 843-2543	13208 843-2543	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other F1
13208 843-2544	13208 843-2544	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other F1
13208 843-2545	13208 843-2545	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other F1
13208 843-2546	13208 843-2546	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other F1
13208 843-2547	13208 843-2547	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,629	Other F1
13208 843-2548	13208 843-2548	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other F1
13208 843-2549	13208 843-2549	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other F1
13208 843-2550	13208 843-2550	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other F1
13208 843-2551	13208 843-2551	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other F1
13208 843-2552	13208 843-2552	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other F1
13208 843-2553	13208 843-2553	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other F1
13208 843-2554	13208 843-2554	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other F1
13208 843-2555	13208 843-2555	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,108	Each	10%	\$18,098	Other F1
13208 843-2556	13208 843-2556	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other F1
13208 843-2557	13208 843-2557	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other F1
13208 843-2558	13208 843-2558	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other F1
13208 843-2559	13208 843-2559	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other F1
13208 843-2560	13208 843-2560	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other F1
13208 843-2561	13208 843-2561	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,975	Each	10%	\$18,877	Other F1
13208 843-2562	13208 843-2562	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other F1
13208 843-2563	13208 843-2563	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other F1
13208 843-2564	13208 843-2564	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other F1
13208 843-2565	13208 843-2565	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other F1
13208 843-2566	13208 843-2566	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other F1
13208 843-2567	13208 843-2567	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$23,835	Each	10%	\$21,452	Other F1
13208 843-2568	13208 843-2568	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other F1
13208 843-2569	13208 843-2569	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other F1
13208 843-2570	13208 843-2570	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other F1
13208 843-2571	13208 843-2571	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other F1
13208 843-2572	13208 843-2572	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other F1
13208 843-2573	13208 843-2573	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$25,742	Each	10%	\$23,168	Other F1
13208 843-2574	13208 843-2574	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other F1
13208 843-2575	13208 843-2575	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)	
									ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13208 843-2576	13208 843-2576	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%		\$11,155	Other	F1
13208 843-2577	13208 843-2577	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%		\$14,873	Other	F1
13208 843-2578	13208 843-2578	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%		\$18,591	Other	F1
13208 843-2579	13208 843-2579	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$24,788	Each	10%		\$22,310	Other	F1
13208 843-2700	13208 843-2700	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2701	13208 843-2701	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2702	13208 843-2702	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2703	13208 843-2703	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2704	13208 843-2704	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2705	13208 843-2705	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2706	13208 843-2706	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2707	13208 843-2707	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2708	13208 843-2708	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2709	13208 843-2709	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2710	13208 843-2710	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2711	13208 843-2711	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2712	13208 843-2712	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2713	13208 843-2713	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2714	13208 843-2714	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1
13208 843-2715	13208 843-2715	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%		\$0	Other	F1
13208 843-2716	13208 843-2716	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2717	13208 843-2717	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2718	13208 843-2718	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2719	13208 843-2719	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2720	13208 843-2720	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2721	13208 843-2721	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2722	13208 843-2722	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2723	13208 843-2723	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2724	13208 843-2724	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2725	13208 843-2725	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2726	13208 843-2726	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2727	13208 843-2727	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2728	13208 843-2728	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2729	13208 843-2729	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2730	13208 843-2730	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2731	13208 843-2731	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2740	13208 843-2740	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2741	13208 843-2741	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2742	13208 843-2742	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2743	13208 843-2743	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2744	13208 843-2744	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2745	13208 843-2745	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2746	13208 843-2746	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-2747	13208 843-2747	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1
13208 843-9322	13208 843-9322	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%		\$589	Other	F1
13208 843-9323	13208 843-9323	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%		\$589	Other	F1
13208 843-9353	13208 843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%		\$263	Other	F1
13208 843-9354	13208 843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%		\$263	Other	F1
13208 843-9362	13208 843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%		\$196	Other	F1
13208 843-9363	13208 843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%		\$196	Other	F1
13208 844-4316	13208 844-4316	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13208 844-4317	13208 844-4317	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13208 844-4318	13208 844-4318	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13208 844-4319	13208 844-4319	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13208 844-4320	13208 844-4320	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13208 844-4321	13208 844-4321	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13208 844-4322	13208 844-4322	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13208 844-4323	13208 844-4323	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1
13208 844-7604	13208 844-7604	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%		\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13208 844-7605	13208 844-7605	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13208 844-7606	13208 844-7606	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13208 844-7607	13208 844-7607	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13208 847-7649	13208 847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
13208 847-7650	13208 847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
13208 847-7680	13208 847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
13208 847-7681	13208 847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
13208 847-7689	13208 847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
13208 847-7690	13208 847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
13933 812-5511	13933 812-5511	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
13933 812-5512	13933 812-5512	HyperConverged Infra	Keep Your Hard Drive	\$257	Each	10%	\$231	Other	F1
13933 926-0476	13933 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13935 819-0519	13935 819-0519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
13935 819-0520	13935 819-0520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
13935 819-0521	13935 819-0521	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
13935 819-0522	13935 819-0522	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
13935 819-0523	13935 819-0523	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
13935 819-0524	13935 819-0524	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
13935 819-0525	13935 819-0525	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1
13935 819-0526	13935 819-0526	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1
13935 819-0527	13935 819-0527	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
13935 819-0528	13935 819-0528	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
13935 819-0529	13935 819-0529	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1
13935 819-0530	13935 819-0530	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1
13935 819-0536	13935 819-0536	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
13935 819-0537	13935 819-0537	HyperConverged Infra	Keep Your Hard Drive	\$654	Each	10%	\$589	Other	F1
13935 819-0538	13935 819-0538	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
13935 819-0539	13935 819-0539	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
13935 819-0540	13935 819-0540	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
13935 819-0541	13935 819-0541	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
13935 819-0542	13935 819-0542	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
13935 819-0543	13935 819-0543	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
13935 819-0544	13935 819-0544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
13935 819-0545	13935 819-0545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
13935 819-0546	13935 819-0546	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13935 819-0547	13935 819-0547	HyperConverged Infra	Keep Your Hard Drive	\$292	Each	10%	\$263	Other	F1
13935 819-0548	13935 819-0548	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13935 819-0549	13935 819-0549	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
13935 819-0550	13935 819-0550	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13935 819-0551	13935 819-0551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
13935 819-0552	13935 819-0552	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13935 819-0553	13935 819-0553	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
13935 819-0554	13935 819-0554	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13935 819-0555	13935 819-0555	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
13935 819-0556	13935 819-0556	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13935 819-0557	13935 819-0557	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
13935 819-0558	13935 819-0558	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13935 819-0559	13935 819-0559	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
13935 819-0560	13935 819-0560	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13935 819-0561	13935 819-0561	HyperConverged Infra	Keep Your Hard Drive	\$218	Each	10%	\$196	Other	F1
13935 819-0562	13935 819-0562	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13935 819-0563	13935 819-0563	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
13935 819-0564	13935 819-0564	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13935 819-0565	13935 819-0565	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
13935 819-6326	13935 819-6326	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
13935 819-6327	13935 819-6327	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$6,438	Each	10%	\$5,794	Other	F1
13935 819-6329	13935 819-6329	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13935 819-6343	13935 819-6343	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
13935 819-6344	13935 819-6344	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
13935 819-6356	13935 819-6356	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,829	Each	10%	\$4,346	Other	F1
13935 819-6357	13935 819-6357	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$3,219	Each	10%	\$2,897	Other	F1
13935 819-6374	13935 819-6374	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
13935 819-6375	13935 819-6375	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
13935 819-6376	13935 819-6376	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
13935 819-6377	13935 819-6377	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
13935 819-6378	13935 819-6378	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
13935 819-6379	13935 819-6379	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%	\$8,253	Other	F1
13935 819-6385	13935 819-6385	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
13935 819-6386	13935 819-6386	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
13935 819-6387	13935 819-6387	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
13935 819-6388	13935 819-6388	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
13935 819-6389	13935 819-6389	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
13935 819-6390	13935 819-6390	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%	\$9,378	Other	F1
13935 819-6396	13935 819-6396	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$8,942	Each	10%	\$8,048	Other	F1
13935 819-6397	13935 819-6397	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
13935 819-6398	13935 819-6398	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
13935 819-6399	13935 819-6399	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
13935 819-6400	13935 819-6400	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
13935 819-6401	13935 819-6401	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$23,870	Each	10%	\$21,483	Other	F1
13935 819-6402	13935 819-6402	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243	Other	F1
13935 819-6403	13935 819-6403	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$9,657	Each	10%	\$8,692	Other	F1
13935 819-6404	13935 819-6404	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
13935 819-6405	13935 819-6405	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$25,779	Each	10%	\$23,201	Other	F1
13935 819-6408	13935 819-6408	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%	\$10,129	Other	F1
13935 819-6411	13935 819-6411	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 6 Years	\$7,869	Each	10%	\$7,082	Other	F1
13935 819-6412	13935 819-6412	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
13935 819-6413	13935 819-6413	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,653	Other	F1
13935 819-6414	13935 819-6414	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 6 Years	\$21,005	Each	10%	\$18,905	Other	F1
13935 819-6415	13935 819-6415	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
13935 819-6417	13935 819-6417	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
13935 819-6418	13935 819-6418	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
13935 819-6419	13935 819-6419	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
13935 819-6422	13935 819-6422	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
13935 819-6424	13935 819-6424	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
13935 819-6425	13935 819-6425	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
13935 819-6429	13935 819-6429	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
13935 819-6430	13935 819-6430	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
13935 819-6431	13935 819-6431	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
13935 819-6432	13935 819-6432	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
13935 819-6433	13935 819-6433	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
13935 819-6434	13935 819-6434	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
13935 819-6438	13935 819-6438	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
13935 819-6439	13935 819-6439	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
13935 819-6441	13935 819-6441	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1' Column K)	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13935 819-6443	13935 819-6443	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$8,957	Each	10%	\$8,061	Other	F1
13935 819-6445	13935 819-6445	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 1 Year	\$2,418	Each	10%	\$2,176	Other	F1
13935 819-6446	13935 819-6446	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$7,255	Each	10%	\$6,529	Other	F1
13935 819-6448	13935 819-6448	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$6,717	Each	10%	\$6,046	Other	F1
13935 819-6449	13935 819-6449	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$11,196	Each	10%	\$10,076	Other	F1
13935 819-6450	13935 819-6450	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$13,435	Each	10%	\$12,091	Other	F1
13935 819-6451	13935 819-6451	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,837	Each	10%	\$4,353	Other	F1
13935 819-6452	13935 819-6452	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$12,091	Each	10%	\$10,882	Other	F1
13935 819-6455	13935 819-6455	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$9,673	Each	10%	\$8,706	Other	F1
13935 819-6459	13935 819-6459	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$14,510	Each	10%	\$13,059	Other	F1
13935 819-6461	13935 819-6461	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
13935 819-6462	13935 819-6462	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
13935 819-6463	13935 819-6463	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
13935 819-6464	13935 819-6464	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
13935 819-6465	13935 819-6465	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
13935 819-6472	13935 819-6472	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,923	Each	10%	\$1,730	Other	F1
13935 819-6473	13935 819-6473	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,077	Each	10%	\$1,869	Other	F1
13935 819-6474	13935 819-6474	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,038	Each	10%	\$934	Other	F1
13935 819-6475	13935 819-6475	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$519	Each	10%	\$467	Other	F1
13935 819-6476	13935 819-6476	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,403	Each	10%	\$2,163	Other	F1
13935 819-6477	13935 819-6477	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$1,970	Each	10%	\$1,773	Other	F1
13935 819-6547	13935 819-6547	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$2,239	Each	10%	\$2,015	Other	F1
13935 819-6553	13935 819-6553	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$423	Each	10%	\$381	Other	F1
13935 819-6554	13935 819-6554	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$846	Each	10%	\$761	Other	F1
13935 819-6555	13935 819-6555	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,269	Each	10%	\$1,142	Other	F1
13935 819-6556	13935 819-6556	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$1,692	Each	10%	\$1,523	Other	F1
13935 819-6557	13935 819-6557	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,115	Each	10%	\$1,903	Other	F1
13935 819-6558	13935 819-6558	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for	\$2,538	Each	10%	\$2,284	Other	F1
13935 819-6564	13935 819-6564	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,442	Each	10%	\$1,298	Other	F1
13935 819-6565	13935 819-6565	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,884	Each	10%	\$2,596	Other	F1
13935 819-6566	13935 819-6566	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$1,557	Each	10%	\$1,402	Other	F1
13935 819-6567	13935 819-6567	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$481	Each	10%	\$433	Other	F1
13935 819-6568	13935 819-6568	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$961	Each	10%	\$865	Other	F1
13935 819-6569	13935 819-6569	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$2,596	Each	10%	\$2,336	Other	F1
13935 819-6575	13935 819-6575	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$7,882	Each	10%	\$7,094	Other	F1
13935 819-6576	13935 819-6576	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$9,852	Each	10%	\$8,867	Other	F1
13935 819-6577	13935 819-6577	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$11,823	Each	10%	\$10,640	Other	F1
13935 819-6578	13935 819-6578	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$3,941	Each	10%	\$3,547	Other	F1
13935 819-6579	13935 819-6579	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 3 Years	\$5,911	Each	10%	\$5,320	Other	F1
13935 819-6580	13935 819-6580	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for	\$3,115	Each	10%	\$2,803	Other	F1
13935 819-9909	13935 819-9909	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9910	13935 819-9910	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9911	13935 819-9911	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9912	13935 819-9912	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9913	13935 819-9913	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9914	13935 819-9914	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9915	13935 819-9915	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9916	13935 819-9916	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9917	13935 819-9917	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
13935 819-9918	13935 819-9918	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9919	13935 819-9919	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9920	13935 819-9920	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9921	13935 819-9921	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9922	13935 819-9922	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9923	13935 819-9923	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9924	13935 819-9924	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9925	13935 819-9925	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9926	13935 819-9926	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9927	13935 819-9927	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9928	13935 819-9928	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9929	13935 819-9929	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9930	13935 819-9930	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9931	13935 819-9931	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9932	13935 819-9932	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9933	13935 819-9933	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9934	13935 819-9934	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9935	13935 819-9935	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9936	13935 819-9936	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9937	13935 819-9937	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9938	13935 819-9938	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9939	13935 819-9939	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9940	13935 819-9940	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9941	13935 819-9941	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9942	13935 819-9942	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9943	13935 819-9943	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 819-9944	13935 819-9944	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
13935 821-3270	13935 821-3270	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$901	Each	10%	\$811	Other	F1
13935 821-3271	13935 821-3271	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,201	Each	10%	\$1,081	Other	F1
13935 821-3272	13935 821-3272	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,502	Each	10%	\$1,351	Other	F1
13935 821-3273	13935 821-3273	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$987	Each	10%	\$888	Other	F1
13935 821-3274	13935 821-3274	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,316	Each	10%	\$1,184	Other	F1
13935 821-3275	13935 821-3275	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,645	Each	10%	\$1,480	Other	F1
13935 821-3276	13935 821-3276	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$969	Each	10%	\$872	Other	F1
13935 821-3277	13935 821-3277	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$425	Each	10%	\$382	Other	F1
13935 821-3278	13935 821-3278	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$212	Each	10%	\$191	Other	F1
13935 821-3279	13935 821-3279	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$637	Each	10%	\$573	Other	F1
13935 821-3280	13935 821-3280	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$658	Each	10%	\$592	Other	F1
13935 821-3281	13935 821-3281	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$1,163	Each	10%	\$1,047	Other	F1
13935 821-3282	13935 821-3282	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$388	Each	10%	\$349	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13935 821-3283	13935 821-3283	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,430	Each	10%	\$1,287	Other	F1
13935 821-3284	13935 821-3284	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,973	Each	10%	\$1,776	Other	F1
13935 821-3291	13935 821-3291	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$329	Each	10%	\$296	Other	F1
13935 821-3292	13935 821-3292	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$1,073	Each	10%	\$965	Other	F1
13935 821-3293	13935 821-3293	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$581	Each	10%	\$523	Other	F1
13935 821-3298	13935 821-3298	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$300	Each	10%	\$270	Other	F1
13935 821-3299	13935 821-3299	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$601	Each	10%	\$541	Other	F1
13935 821-3300	13935 821-3300	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$2,145	Each	10%	\$1,931	Other	F1
13935 821-3301	13935 821-3301	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$194	Each	10%	\$174	Other	F1
13935 821-3302	13935 821-3302	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Protection Suite for Vmware, 1 Socket	\$1,802	Each	10%	\$1,622	Other	F1
13935 821-3303	13935 821-3303	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1 Socket	\$358	Each	10%	\$322	Other	F1
13935 821-3304	13935 821-3304	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$715	Each	10%	\$644	Other	F1
13935 821-3305	13935 821-3305	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Protection Suite for Vmware, 1	\$1,788	Each	10%	\$1,609	Other	F1
13935 821-3306	13935 821-3306	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, 1TB	\$775	Each	10%	\$698	Other	F1
13935 821-3307	13935 821-3307	HyperConverged Infra	3 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$171	Each	10%	\$154	Other	F1
13935 821-3308	13935 821-3308	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$692	Each	10%	\$623	Other	F1
13935 821-3309	13935 821-3309	HyperConverged Infra	4 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$228	Each	10%	\$206	Other	F1
13935 821-3310	13935 821-3310	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$340	Each	10%	\$306	Other	F1
13935 821-3311	13935 821-3311	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$313	Each	10%	\$282	Other	F1
13935 821-3312	13935 821-3312	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$408	Each	10%	\$367	Other	F1
13935 821-3313	13935 821-3313	HyperConverged Infra	5 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$296	Each	10%	\$257	Other	F1
13935 821-3314	13935 821-3314	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,274	Each	10%	\$1,146	Other	F1
13935 821-3315	13935 821-3315	HyperConverged Infra	6 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,385	Each	10%	\$1,246	Other	F1
13935 821-3316	13935 821-3316	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$136	Each	10%	\$122	Other	F1
13935 821-3317	13935 821-3317	HyperConverged Infra	2 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$125	Each	10%	\$113	Other	F1
13935 821-3318	13935 821-3318	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$849	Each	10%	\$764	Other	F1
13935 821-3319	13935 821-3319	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$923	Each	10%	\$831	Other	F1
13935 821-3320	13935 821-3320	HyperConverged Infra	6 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$343	Each	10%	\$308	Other	F1
13935 821-3321	13935 821-3321	HyperConverged Infra	6 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$375	Each	10%	\$338	Other	F1
13935 821-3322	13935 821-3322	HyperConverged Infra	5 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,061	Each	10%	\$955	Other	F1
13935 821-3323	13935 821-3323	HyperConverged Infra	5 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$1,154	Each	10%	\$1,038	Other	F1
13935 821-3324	13935 821-3324	HyperConverged Infra	1 Year, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$63	Each	10%	\$56	Other	F1
13935 821-3325	13935 821-3325	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$68	Each	10%	\$61	Other	F1
13935 821-3326	13935 821-3326	HyperConverged Infra	2 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$462	Each	10%	\$415	Other	F1
13935 821-3327	13935 821-3327	HyperConverged Infra	1 Year, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, 1TB	\$231	Each	10%	\$208	Other	F1
13935 821-3328	13935 821-3328	HyperConverged Infra	2 Years, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$114	Each	10%	\$103	Other	F1
13935 821-3329	13935 821-3329	HyperConverged Infra	1 Year, ProSupport w/ Next Business Day, Data Domain Virtual Edition, Cloud Tier	\$57	Each	10%	\$51	Other	F1
13935 821-3330	13935 821-3330	HyperConverged Infra	4 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$250	Each	10%	\$225	Other	F1
13935 821-3331	13935 821-3331	HyperConverged Infra	3 Years, ProSupport w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$188	Each	10%	\$169	Other	F1
13935 821-3332	13935 821-3332	HyperConverged Infra	4 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$272	Each	10%	\$245	Other	F1
13935 821-3333	13935 821-3333	HyperConverged Infra	3 Years, ProSupport Plus w/ Mission Critical, Data Domain Virtual Edition, Cloud Tier	\$204	Each	10%	\$184	Other	F1
13935 822-3747	13935 822-3747	HyperConverged Infra	Series-E/P/V, Add-On Support, 3 Years	\$2,095	Each	10%	\$1,886	Other	F1
13935 822-3748	13935 822-3748	HyperConverged Infra	Series-E/P/V, Add-On Support, 4 Years	\$2,793	Each	10%	\$2,514	Other	F1
13935 822-3749	13935 822-3749	HyperConverged Infra	Series-E/P/V, Add-On Support, 5 Years	\$3,492	Each	10%	\$3,143	Other	F1
13935 822-3750	13935 822-3750	HyperConverged Infra	Series-E/P/V, Add-On Support, 2 Years	\$1,397	Each	10%	\$1,257	Other	F1
13935 822-3752	13935 822-3752	HyperConverged Infra	Series-E/P/V, Add-On Support, 6 Years	\$4,190	Each	10%	\$3,771	Other	F1
13935 822-3753	13935 822-3753	HyperConverged Infra	Series-E/P/V, Add-On Support, 1 Year	\$698	Each	10%	\$628	Other	F1
13935 822-3899	13935 822-3899	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 4 Years	\$20,621	Each	10%	\$18,559	Other	F1
13935 822-3900	13935 822-3900	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 3 Years	\$15,466	Each	10%	\$13,919	Other	F1
13935 822-3901	13935 822-3901	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 6 Years	\$30,931	Each	10%	\$27,838	Other	F1
13935 822-3902	13935 822-3902	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 1 Year	\$5,155	Each	10%	\$4,640	Other	F1
13935 822-3903	13935 822-3903	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 2 Years	\$10,310	Each	10%	\$9,279	Other	F1
13935 822-3904	13935 822-3904	HyperConverged Infra	Series-P/V, All Flash, Add-On Support, 5 Years	\$25,776	Each	10%	\$23,198	Other	F1
13935 825-2979	13935 825-2979	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$3,611	Each	10%	\$3,250	Other	F1
13935 825-2980	13935 825-2980	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$7,223	Each	10%	\$6,501	Other	F1
13935 825-2981	13935 825-2981	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$10,834	Each	10%	\$9,751	Other	F1
13935 825-2982	13935 825-2982	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$14,446	Each	10%	\$13,001	Other	F1
13935 825-2983	13935 825-2983	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$18,057	Each	10%	\$16,251	Other	F1
13935 825-2984	13935 825-2984	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$21,668	Each	10%	\$19,502	Other	F1
13935 825-2985	13935 825-2985	HyperConverged Infra	Spt/Maint 6 Years	\$4,104	Each	10%	\$3,693	Other	F1
13935 825-2986	13935 825-2986	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$8,208	Each	10%	\$7,387	Other	F1
13935 825-2987	13935 825-2987	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$12,312	Each	10%	\$11,080	Other	F1
13935 825-2988	13935 825-2988	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$16,415	Each	10%	\$14,774	Other	F1
13935 825-2989	13935 825-2989	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$20,519	Each	10%	\$18,467	Other	F1
13935 825-2990	13935 825-2990	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/VSAN 1 Processor Sftwr	\$24,623	Each	10%	\$22,161	Other	F1
13935 825-2991	13935 825-2991	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/VSAN 1 Processor	\$4,432	Each	10%	\$3,989	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price	Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13935 825-2992	13935 825-2992	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$8,864	Each	10%	\$7,978	Other	F1	
13935 825-2993	13935 825-2993	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$13,297	Each	10%	\$11,967	Other	F1	
13935 825-2994	13935 825-2994	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$17,729	Each	10%	\$15,956	Other	F1	
13935 825-2995	13935 825-2995	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$22,161	Each	10%	\$19,945	Other	F1	
13935 825-2996	13935 825-2996	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor	\$26,593	Each	10%	\$23,934	Other	F1	
13935 825-2997	13935 825-2997	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$7,395	Each	10%	\$6,655	Other	F1	
13935 825-2998	13935 825-2998	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$14,790	Each	10%	\$13,311	Other	F1	
13935 825-2999	13935 825-2999	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$22,185	Each	10%	\$19,966	Other	F1	
13935 825-3000	13935 825-3000	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$29,590	Each	10%	\$26,622	Other	F1	
13935 825-3001	13935 825-3001	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$36,975	Each	10%	\$33,277	Other	F1	
13935 825-3002	13935 825-3002	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$44,370	Each	10%	\$39,933	Other	F1	
13935 825-3003	13935 825-3003	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$8,403	Each	10%	\$7,563	Other	F1	
13935 825-3004	13935 825-3004	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$16,807	Each	10%	\$15,126	Other	F1	
13935 825-3005	13935 825-3005	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$25,210	Each	10%	\$22,689	Other	F1	
13935 825-3006	13935 825-3006	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$33,614	Each	10%	\$30,252	Other	F1	
13935 825-3007	13935 825-3007	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$42,017	Each	10%	\$37,815	Other	F1	
13935 825-3008	13935 825-3008	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr	\$50,420	Each	10%	\$45,378	Other	F1	
13935 825-3009	13935 825-3009	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$9,076	Each	10%	\$8,168	Other	F1	
13935 825-3010	13935 825-3010	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$18,151	Each	10%	\$16,336	Other	F1	
13935 825-3011	13935 825-3011	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$27,227	Each	10%	\$24,504	Other	F1	
13935 825-3012	13935 825-3012	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$36,303	Each	10%	\$32,672	Other	F1	
13935 825-3013	13935 825-3013	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$45,378	Each	10%	\$40,840	Other	F1	
13935 825-3014	13935 825-3014	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor	\$54,454	Each	10%	\$49,009	Other	F1	
13935 825-3015	13935 825-3015	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$8,330	Each	10%	\$7,497	Other	F1	
13935 825-3016	13935 825-3016	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$16,660	Each	10%	\$14,994	Other	F1	
13935 825-3017	13935 825-3017	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$24,991	Each	10%	\$22,492	Other	F1	
13935 825-3018	13935 825-3018	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$33,321	Each	10%	\$29,989	Other	F1	
13935 825-3019	13935 825-3019	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$41,651	Each	10%	\$37,486	Other	F1	
13935 825-3020	13935 825-3020	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$49,981	Each	10%	\$44,983	Other	F1	
13935 825-3021	13935 825-3021	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$9,466	Each	10%	\$8,520	Other	F1	
13935 825-3022	13935 825-3022	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$18,932	Each	10%	\$17,039	Other	F1	
13935 825-3023	13935 825-3023	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$28,398	Each	10%	\$25,559	Other	F1	
13935 825-3024	13935 825-3024	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$37,865	Each	10%	\$34,078	Other	F1	
13935 825-3025	13935 825-3025	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$47,331	Each	10%	\$42,598	Other	F1	
13935 825-3026	13935 825-3026	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr	\$56,797	Each	10%	\$51,117	Other	F1	
13935 825-3027	13935 825-3027	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$10,223	Each	10%	\$9,201	Other	F1	
13935 825-3028	13935 825-3028	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$20,447	Each	10%	\$18,402	Other	F1	
13935 825-3029	13935 825-3029	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$30,670	Each	10%	\$27,603	Other	F1	
13935 825-3030	13935 825-3030	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$40,894	Each	10%	\$36,805	Other	F1	
13935 825-3031	13935 825-3031	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor	\$51,117	Each	10%	\$46,006	Other	F1	
13935 825-3032	13935 825-3032	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$61,341	Each	10%	\$55,207	Other	F1	
13935 825-3039	13935 825-3039	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3040	13935 825-3040	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3041	13935 825-3041	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3042	13935 825-3042	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3043	13935 825-3043	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3044	13935 825-3044	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3045	13935 825-3045	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3046	13935 825-3046	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3047	13935 825-3047	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3048	13935 825-3048	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3049	13935 825-3049	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3050	13935 825-3050	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3051	13935 825-3051	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3052	13935 825-3052	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3053	13935 825-3053	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3054	13935 825-3054	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3055	13935 825-3055	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 825-3056	13935 825-3056	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
13935 828-8165	13935 828-8165	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$11,709	Each	10%	\$10,538	Other	F1	
13935 828-8166	13935 828-8166	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$11,709	Each	10%	\$10,538	Other	F1	
13935 828-8169	13935 828-8169	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$5,180	Each	10%	\$4,662	Other	F1	
13935 828-8170	13935 828-8170	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$5,180	Each	10%	\$4,662	Other	F1	
13935 828-8173	13935 828-8173	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$3,793	Each	10%	\$3,413	Other	F1	
13935 828-8174	13935 828-8174	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$3,793	Each	10%	\$3,413	Other	F1	
13935 829-2700	13935 829-2700	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,550	Each	10%	\$1,395	Other	F1	
13935 829-2701	13935 829-2701	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1	
13935 829-2703	13935 829-2703	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%	\$4,185	Other	F1	
13935 829-2704	13935 829-2704	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1	
13935 829-2711	13935 829-2711	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1	
13935 829-2712	13935 829-2712	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$9,300	Each	10%	\$8,370	Other	F1	
13935 829-2713	13935 829-2713	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$24,824	Each	10%	\$22,342	Other	F1	
13935 829-2716	13935 829-2716	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$10,837	Each	10%	\$9,753	Other	F1	
13935 829-2718	13935 829-2718	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Proposed use drop-down		
13935 829-2719	13935 829-2719	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1	
13935 829-2721	13935 829-2721	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other	F1	
13935 829-2722	13935 829-2722	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,225	Each	10%	\$6,502	Other	F1	
13935 829-2723	13935 829-2723	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,031	Each	10%	\$8,128	Other	F1	
13935 829-2724	13935 829-2724	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1	
13935 829-2725	13935 829-2725	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%	\$14,895	Other	F1	
13935 829-2726	13935 829-2726	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%	\$18,618	Other	F1	
13935 829-2727	13935 829-2727	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$1,806	Each	10%	\$1,626	Other	F1	
13935 829-2728	13935 829-2728	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other	F1	
13935 829-2729	13935 829-2729	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,329	Each	10%	\$2,096	Other	F1	
13935 829-2730	13935 829-2730	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,996	Each	10%	\$6,287	Other	F1	
13935 829-2731	13935 829-2731	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$4,657	Each	10%	\$4,192	Other	F1	
13935 829-2732	13935 829-2732	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$11,643	Each	10%	\$10,479	Other	F1	
13935 829-2733	13935 829-2733	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,315	Each	10%	\$8,383	Other	F1	
13935 829-2736	13935 829-2736	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$13,972	Each	10%	\$12,575	Other	F1	
13935 829-2738	13935 829-2738	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,000	Each	10%	\$1,800	Other	F1	
13935 829-2739	13935 829-2739	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,000	Each	10%	\$900	Other	F1	
13935 829-2740	13935 829-2740	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$500	Each	10%	\$450	Other	F1	
13935 829-2767	13935 829-2767	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 3 Years	\$1,500	Each	10%	\$1,350	Other	F1	
13935 829-2768	13935 829-2768	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 5 Years	\$2,500	Each	10%	\$2,250	Other	F1	
13935 829-2771	13935 829-2771	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint - no vRAM limit OEM use- 6 Years	\$2,999	Each	10%	\$2,699	Other	F1	
13935 829-2808	13935 829-2808	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 4 Years	\$1,373	Each	10%	\$1,236	Other	F1	
13935 829-2810	13935 829-2810	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 3 Years	\$1,030	Each	10%	\$927	Other	F1	
13935 829-2811	13935 829-2811	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 6 Years	\$2,059	Each	10%	\$1,853	Other	F1	
13935 829-2812	13935 829-2812	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 1 Year	\$343	Each	10%	\$309	Other	F1	
13935 829-2813	13935 829-2813	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 2 Years	\$686	Each	10%	\$618	Other	F1	
13935 829-2814	13935 829-2814	HyperConverged Infra	ProSupport Plus Next Business Day Data Protection Suite VMware 1 Socket Software Support-Maint 5 Years	\$1,716	Each	10%	\$1,544	Other	F1	
13935 829-2815	13935 829-2815	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support- ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software Support-Maint 5 Years	\$665	Each	10%	\$598	Other	F1	
13935 829-2816	13935 829-2816	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$326	Each	10%	\$294	Other	F1	
13935 829-2817	13935 829-2817	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support- ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$392	Each	10%	\$353	Other	F1	
13935 829-2818	13935 829-2818	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support- ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$1,329	Each	10%	\$1,196	Other	F1	
13935 829-2819	13935 829-2819	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support- Maint 4 Years	\$886	Each	10%	\$797	Other	F1	
13935 829-2820	13935 829-2820	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support- Maint 4 Years	\$1,108	Each	10%	\$997	Other	F1	
13935 829-2821	13935 829-2821	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$65	Each	10%	\$59	Other	F1	
13935 829-2822	13935 829-2822	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support- ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$443	Each	10%	\$399	Other	F1	
13935 829-2823	13935 829-2823	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition 1TB Software Support-	\$222	Each	10%	\$199	Other	F1	
13935 829-2824	13935 829-2824	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$261	Each	10%	\$235	Other	F1	
13935 829-2825	13935 829-2825	HyperConverged Infra	ProSupport Plus Next Business Day Data Domain Virtual Edition Cloud Tier Software	\$196	Each	10%	\$176	Other	F1	
13935 829-2826	13935 829-2826	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1	
13935 829-2853	13935 829-2853	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$4,728	Each	10%	\$4,256	Other	F1	
13935 829-2854	13935 829-2854	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$7,586	Each	10%	\$6,827	Other	F1	
13935 829-2855	13935 829-2855	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$10,425	Each	10%	\$9,382	Other	F1	
13935 829-2856	13935 829-2856	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$788	Each	10%	\$709	Other	F1	
13935 829-2857	13935 829-2857	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%	\$3,127	Other	F1	
13935 829-2858	13935 829-2858	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,057	Each	10%	\$4,551	Other	F1	
13935 829-2859	13935 829-2859	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1	
13935 829-2860	13935 829-2860	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$8,687	Each	10%	\$7,818	Other	F1	
13935 829-2861	13935 829-2861	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$3,940	Each	10%	\$3,546	Other	F1	
13935 829-2862	13935 829-2862	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1	
13935 829-2863	13935 829-2863	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$3,793	Each	10%	\$3,414	Other	F1	
13935 829-2864	13935 829-2864	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1	
13935 829-2865	13935 829-2865	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$1,264	Each	10%	\$1,138	Other	F1	
13935 829-2866	13935 829-2866	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1	
13935 829-2867	13935 829-2867	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1	
13935 829-2868	13935 829-2868	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,529	Each	10%	\$2,276	Other	F1	
13935 829-2869	13935 829-2869	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1	
13935 829-2870	13935 829-2870	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Maintenance 4 Years	\$4,268	Each	10%	\$3,841	Other	F1	
13935 829-2905	13935 829-2905	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$8,536	Each	10%	\$7,682	Other	F1	
13935 829-2906	13935 829-2906	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$12,804	Each	10%	\$11,524	Other	F1	
13935 829-2907	13935 829-2907	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 3 Years	\$17,072	Each	10%	\$15,365	Other	F1	
13935 829-2908	13935 829-2908	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$21,340	Each	10%	\$19,206	Other	F1	
13935 829-2909	13935 829-2909	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Maint 5 Years							

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Column L (Column I*Column K))	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13935 829-2910	13935 829-2910	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$25,608	Each	10%	\$23,047	Other	F1
13935 829-2911	13935 829-2911	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$8,740	Each	10%	\$7,866	Other	F1
13935 829-2912	13935 829-2912	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$17,479	Each	10%	\$15,731	Other	F1
13935 829-2913	13935 829-2913	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$26,219	Each	10%	\$23,597	Other	F1
13935 829-2914	13935 829-2914	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 4 Years	\$34,958	Each	10%	\$31,462	Other	F1
13935 829-2915	13935 829-2915	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 5 Years	\$43,698	Each	10%	\$39,328	Other	F1
13935 829-2916	13935 829-2916	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$52,437	Each	10%	\$47,193	Other	F1
13935 829-2917	13935 829-2917	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 1 Year	\$9,845	Each	10%	\$8,860	Other	F1
13935 829-2918	13935 829-2918	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$19,690	Each	10%	\$17,721	Other	F1
13935 829-2919	13935 829-2919	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$29,534	Each	10%	\$26,581	Other	F1
13935 829-2920	13935 829-2920	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$39,379	Each	10%	\$35,441	Other	F1
13935 829-2921	13935 829-2921	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$49,224	Each	10%	\$44,302	Other	F1
13935 829-2922	13935 829-2922	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software Support Maint 6 Years	\$59,069	Each	10%	\$53,162	Other	F1
13935 829-2923	13935 829-2923	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 829-2924	13935 829-2924	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 829-2925	13935 829-2925	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 829-2926	13935 829-2926	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13935 829-2927	13935 829-2927	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13935 829-2928	13935 829-2928	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
13935 829-2959	13935 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 2 Years	\$1,625	Each	10%	\$1,462	Other	F1
13935 829-2960	13935 829-2960	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$3,250	Each	10%	\$2,925	Other	F1
13935 829-2961	13935 829-2961	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$4,874	Each	10%	\$4,387	Other	F1
13935 829-2962	13935 829-2962	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$6,093	Each	10%	\$5,484	Other	F1
13935 829-2963	13935 829-2963	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$8,124	Each	10%	\$7,312	Other	F1
13935 829-2964	13935 829-2964	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 5 Years	\$7,312	Each	10%	\$6,580	Other	F1
13935 829-2965	13935 829-2965	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$14,623	Each	10%	\$13,161	Other	F1
13935 829-2966	13935 829-2966	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 7 Years	\$10,155	Each	10%	\$9,140	Other	F1
13935 829-2967	13935 829-2967	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 8 Years	\$9,749	Each	10%	\$8,774	Other	F1
13935 829-2968	13935 829-2968	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$4,468	Each	10%	\$4,021	Other	F1
13935 829-2969	13935 829-2969	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 3 Years	\$6,499	Each	10%	\$5,849	Other	F1
13935 829-2970	13935 829-2970	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$12,186	Each	10%	\$10,967	Other	F1
13935 829-2971	13935 829-2971	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$8,124	Each	10%	\$7,312	Other	F1
13935 829-2972	13935 829-2972	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$2,234	Each	10%	\$2,011	Other	F1
13935 829-2973	13935 829-2973	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$4,062	Each	10%	\$3,656	Other	F1
13935 829-2974	13935 829-2974	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 1 Year	\$2,031	Each	10%	\$1,828	Other	F1
13935 829-2975	13935 829-2975	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 1 Year	\$8,936	Each	10%	\$8,043	Other	F1
13935 829-2976	13935 829-2976	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 2 Years	\$6,702	Each	10%	\$6,032	Other	F1
13935 829-2977	13935 829-2977	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 3 Years	\$13,405	Each	10%	\$12,064	Other	F1
13935 829-2978	13935 829-2978	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 4 Years	\$2,437	Each	10%	\$2,193	Other	F1
13935 829-2979	13935 829-2979	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-Maintenance 5 Years	\$11,171	Each	10%	\$10,053	Other	F1
13935 829-2980	13935 829-2980	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 6 Years	\$4,874	Each	10%	\$4,387	Other	F1
13935 829-2981	13935 829-2981	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 7 Years	\$9,749	Each	10%	\$8,774	Other	F1
13935 829-2982	13935 829-2982	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-Maintenance 8 Years	\$12,186	Each	10%	\$10,967	Other	F1
13935 829-2983	13935 829-2983	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13935 829-2984	13935 829-2984	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2985	13935 829-2985	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2986	13935 829-2986	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2987	13935 829-2987	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2988	13935 829-2988	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2989	13935 829-2989	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2990	13935 829-2990	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2991	13935 829-2991	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2992	13935 829-2992	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2993	13935 829-2993	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13935 829-2994	13935 829-2994	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13935 838-8338	13935 838-8338	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
13935 838-8339	13935 838-8339	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
13935 838-8340	13935 838-8340	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
13935 838-8341	13935 838-8341	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$539	Other	F1
13935 838-8342	13935 838-8342	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13935 838-8343	13935 838-8343	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$898	Each	10%	\$808	Other	F1
13935 838-8344	13935 838-8344	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
13935 838-8345	13935 838-8345	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
13935 838-8346	13935 838-8346	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
13935 838-8347	13935 838-8347	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
13935 838-8348	13935 838-8348	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
13935 838-8349	13935 838-8349	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,020	Each	10%	\$918	Other	F1
13935 838-8350	13935 838-8350	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
13935 838-8351	13935 838-8351	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
13935 838-8352	13935 838-8352	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
13935 838-8353	13935 838-8353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
13935 838-8354	13935 838-8354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
13935 838-8355	13935 838-8355	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,102	Each	10%	\$991	Other	F1
13935 838-8356	13935 838-8356	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 838-8357	13935 838-8357	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 838-8358	13935 838-8358	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 838-8359	13935 838-8359	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 838-8360	13935 838-8360	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 838-8361	13935 838-8361	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 838-8372	13935 838-8372	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$177	Each	10%	\$159	Other	F1
13935 838-8373	13935 838-8373	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$354	Each	10%	\$318	Other	F1
13935 838-8374	13935 838-8374	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$530	Each	10%	\$477	Other	F1
13935 838-8375	13935 838-8375	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$707	Each	10%	\$636	Other	F1
13935 838-8376	13935 838-8376	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$884	Each	10%	\$796	Other	F1
13935 838-8377	13935 838-8377	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-Maint	\$1,061	Each	10%	\$955	Other	F1
13935 838-8378	13935 838-8378	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 838-8379	13935 838-8379	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
13935 839-0660	13935 839-0660	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13935 839-0661	13935 839-0661	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13935 839-0662	13935 839-0662	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13935 839-0663	13935 839-0663	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13935 839-0684	13935 839-0684	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13935 839-0685	13935 839-0685	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$12,647	Each	10%	\$11,382	Other	F1
13935 839-0686	13935 839-0686	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13935 839-0687	13935 839-0687	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13935 839-0708	13935 839-0708	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13935 839-0709	13935 839-0709	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
13935 839-0710	13935 839-0710	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13935 839-0711	13935 839-0711	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
13935 839-4879	13935 839-4879	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
13935 839-4880	13935 839-4880	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
13935 839-4881	13935 839-4881	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
13935 839-4882	13935 839-4882	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$945	Each	10%	\$851	Other	F1
13935 839-4883	13935 839-4883	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,067	Each	10%	\$5,460	Other	F1
13935 839-4884	13935 839-4884	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$6,253	Each	10%	\$5,628	Other	F1
13935 839-4885	13935 839-4885	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
13935 839-4886	13935 839-4886	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
13935 839-4887	13935 839-4887	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,780	Each	10%	\$3,402	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
13935 839-4888	13935 839-4888	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1	
13935 839-4889	13935 839-4889	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$659	Each	10%	\$593	Other	F1	
13935 839-4890	13935 839-4890	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1	
13935 839-4891	13935 839-4891	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$9,100	Each	10%	\$8,190	Other	F1	
13935 839-4892	13935 839-4892	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1	
13935 839-4893	13935 839-4893	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1	
13935 839-4894	13935 839-4894	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,928	Each	10%	\$7,135	Other	F1	
13935 839-4895	13935 839-4895	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1	
13935 839-4896	13935 839-4896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$5,671	Each	10%	\$5,104	Other	F1	
13935 839-4897	13935 839-4897	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,342	Each	10%	\$5,708	Other	F1	
13935 839-4898	13935 839-4898	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,716	Each	10%	\$7,844	Other	F1	
13935 839-4899	13935 839-4899	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,940	Each	10%	\$4,446	Other	F1	
13935 839-4900	13935 839-4900	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1	
13935 839-4901	13935 839-4901	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,952	Each	10%	\$3,557	Other	F1	
13935 839-4902	13935 839-4902	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1	
13935 839-4903	13935 839-4903	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1	
13935 839-4904	13935 839-4904	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,726	Each	10%	\$4,253	Other	F1	
13935 839-4905	13935 839-4905	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,583	Each	10%	\$6,825	Other	F1	
13935 839-4906	13935 839-4906	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1	
13935 839-4907	13935 839-4907	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1	
13935 839-4908	13935 839-4908	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1	
13935 839-4909	13935 839-4909	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13935 839-4910	13935 839-4910	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1	
13935 839-4911	13935 839-4911	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,895	Each	10%	\$9,806	Other	F1	
13935 839-4912	13935 839-4912	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,033	Each	10%	\$2,730	Other	F1	
13935 839-4913	13935 839-4913	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,169	Each	10%	\$3,752	Other	F1	
13935 839-4914	13935 839-4914	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1	
13935 839-4915	13935 839-4915	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1	
13935 839-4916	13935 839-4916	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1	
13935 839-4917	13935 839-4917	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1	
13935 839-4918	13935 839-4918	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,550	Each	10%	\$4,095	Other	F1	
13935 839-4919	13935 839-4919	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,976	Each	10%	\$1,779	Other	F1	
13935 839-4920	13935 839-4920	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,337	Each	10%	\$7,503	Other	F1	
13935 839-4921	13935 839-4921	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,114	Each	10%	\$1,903	Other	F1	
13935 839-4922	13935 839-4922	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1	
13935 839-4923	13935 839-4923	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13935 839-4924	13935 839-4924	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1	
13935 839-4925	13935 839-4925	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1	
13935 839-4926	13935 839-4926	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1	
13935 839-4927	13935 839-4927	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1	
13935 839-4928	13935 839-4928	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1	
13935 839-4929	13935 839-4929	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,171	Each	10%	\$2,854	Other	F1	
13935 839-4930	13935 839-4930	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,453	Each	10%	\$1,307	Other	F1	
13935 839-4931	13935 839-4931	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$12,506	Each	10%	\$11,255	Other	F1	
13935 839-4932	13935 839-4932	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1	
13935 839-4975	13935 839-4975	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$4,332	Each	10%	\$3,899	Other	F1	
13935 839-4976	13935 839-4976	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$3,465	Each	10%	\$3,119	Other	F1	
13935 839-4977	13935 839-4977	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$8,342	Each	10%	\$7,508	Other	F1	
13935 839-4978	13935 839-4978	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$9,553	Each	10%	\$8,598	Other	F1	
13935 839-4979	13935 839-4979	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$1,733	Each	10%	\$1,559	Other	F1	
13935 839-4980	13935 839-4980	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$5,732	Each	10%	\$5,159	Other	F1	
13935 839-4981	13935 839-4981	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$2,781	Each	10%	\$2,503	Other	F1	
13935 839-4982	13935 839-4982	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$866	Each	10%	\$780	Other	F1	
13935 839-4983	13935 839-4983	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$7,642	Each	10%	\$6,878	Other	F1	
13935 839-4984	13935 839-4984	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$5,198	Each	10%	\$4,678	Other	F1	
13935 839-4985	13935 839-4985	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$6,951	Each	10%	\$6,256	Other	F1	
13935 839-4986	13935 839-4986	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$1,390	Each	10%	\$1,251	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13935 839-4987	13935 839-4987	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$3,821	Each	10%	\$3,439	Other	F1	
13935 839-4988	13935 839-4988	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$4,171	Each	10%	\$3,754	Other	F1	
13935 839-4989	13935 839-4989	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$1,911	Each	10%	\$1,720	Other	F1	
13935 839-4990	13935 839-4990	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$2,599	Each	10%	\$2,339	Other	F1	
13935 839-4991	13935 839-4991	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$5,561	Each	10%	\$5,005	Other	F1	
13935 839-4992	13935 839-4992	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$11,464	Each	10%	\$10,317	Other	F1	
13935 839-5017	13935 839-5017	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1	
13935 839-5018	13935 839-5018	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$1,869	Each	10%	\$1,682	Other	F1	
13935 839-5019	13935 839-5019	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$3,737	Each	10%	\$3,363	Other	F1	
13935 839-5020	13935 839-5020	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$7,007	Each	10%	\$6,306	Other	F1	
13935 839-5021	13935 839-5021	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$9,343	Each	10%	\$8,408	Other	F1	
13935 839-5022	13935 839-5022	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$8,043	Each	10%	\$7,238	Other	F1	
13935 839-5023	13935 839-5023	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$16,086	Each	10%	\$14,477	Other	F1	
13935 839-5024	13935 839-5024	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,678	Each	10%	\$10,510	Other	F1	
13935 839-5025	13935 839-5025	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$11,211	Each	10%	\$10,090	Other	F1	
13935 839-5026	13935 839-5026	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1	
13935 839-5027	13935 839-5027	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1	
13935 839-5028	13935 839-5028	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$14,014	Each	10%	\$12,613	Other	F1	
13935 839-5029	13935 839-5029	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1	
13935 839-5030	13935 839-5030	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$4,915	Each	10%	\$4,424	Other	F1	
13935 839-5031	13935 839-5031	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,671	Each	10%	\$4,204	Other	F1	
13935 839-5032	13935 839-5032	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1	
13935 839-5033	13935 839-5033	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1	
13935 839-5034	13935 839-5034	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1	
13935 839-5035	13935 839-5035	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1	
13935 839-5036	13935 839-5036	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1	
13935 839-5037	13935 839-5037	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,745	Each	10%	\$13,271	Other	F1	
13935 839-5038	13935 839-5038	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1	
13935 839-5039	13935 839-5039	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$10,724	Each	10%	\$9,651	Other	F1	
13935 839-5040	13935 839-5040	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1	
13935 839-5061	13935 839-5061	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1	
13935 839-5062	13935 839-5062	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1	
13935 839-5065	13935 839-5065	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1	
13935 839-5066	13935 839-5066	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1	
13935 839-5069	13935 839-5069	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1	
13935 839-5070	13935 839-5070	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1	
13935 839-5137	13935 839-5137	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1	
13935 839-5138	13935 839-5138	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1	
13935 839-5139	13935 839-5139	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1	
13935 839-5140	13935 839-5140	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1	
13935 839-5143	13935 839-5143	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1	
13935 839-5144	13935 839-5144	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1	
13935 839-5149	13935 839-5149	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1	
13935 839-5150	13935 839-5150	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1	
13935 839-5151	13935 839-5151	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1	
13935 839-5152	13935 839-5152	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1	
13935 839-5155	13935 839-5155	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13935 839-5156	13935 839-5156	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1	
13935 839-5161	13935 839-5161	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1	
13935 839-5162	13935 839-5162	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1	
13935 839-5163	13935 839-5163	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1	
13935 839-5164	13935 839-5164	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1	
13935 839-5167	13935 839-5167	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1	
13935 839-5168	13935 839-5168	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1	
13935 839-9870	13935 839-9870	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1	
13935 839-9871	13935 839-9871	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$18,078	Each	10%	\$16,270	Other	F1	
13935 839-9872	13935 839-9872	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1	
13935 839-9873	13935 839-9873	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1	
13935 839-9894	13935 839-9894	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1	
13935 839-9895	13935 839-9895	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1	
13935 839-9896	13935 839-9896	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1	
13935 839-9897	13935 839-9897	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1	
13935 839-9918	13935 839-9918	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1	
13935 839-9919	13935 839-9919	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1	
13935 839-9920	13935 839-9920	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1	
13935 839-9921	13935 839-9921	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1	
13935 843-2460	13935 843-2460	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%	\$1,123	Other	F1	
13935 843-2461	13935 843-2461	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,495	Each	10%	\$2,245	Other	F1	
13935 843-2462	13935 843-2462	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,742	Each	10%	\$3,368	Other	F1	
13935 843-2463	13935 843-2463	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%	\$4,491	Other	F1	
13935 843-2464	13935 843-2464	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,237	Each	10%	\$5,613	Other	F1	
13935 843-2465	13935 843-2465	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,484	Each	10%	\$6,736	Other	F1	
13935 843-2466	13935 843-2466	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1	
13935 843-2467	13935 843-2467	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1	
13935 843-2468	13935 843-2468	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1	
13935 843-2469	13935 843-2469	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1	
13935 843-2470	13935 843-2470	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1	
13935 843-2471	13935 843-2471	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,505	Each	10%	\$7,655	Other	F1	
13935 843-2472	13935 843-2472	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,531	Each	10%	\$1,378	Other	F1	
13935 843-2473	13935 843-2473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,062	Each	10%	\$2,756	Other	F1	
13935 843-2474	13935 843-2474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,593	Each	10%	\$4,133	Other	F1	
13935 843-2475	13935 843-2475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,124	Each	10%	\$5,511	Other	F1	
13935 843-2476	13935 843-2476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,655	Each	10%	\$6,889	Other	F1	
13935 843-2477	13935 843-2477	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$9,185	Each	10%	\$8,267	Other	F1	
13935 843-2478	13935 843-2478	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$1,474	Each	10%	\$1,327	Other	F1	
13935 843-2479	13935 843-2479	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$2,948	Each	10%	\$2,654	Other	F1	
13935 843-2480	13935 843-2480	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$4,423	Each	10%	\$3,980	Other	F1	
13935 843-2481	13935 843-2481	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$5,897	Each	10%	\$5,307	Other	F1	
13935 843-2482	13935 843-2482	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$7,371	Each	10%	\$6,634	Other	F1	
13935 843-2483	13935 843-2483	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$8,845	Each	10%	\$7,961	Other	F1	
13935 843-2484	13935 843-2484	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%	\$1,734	Other	F1	
13935 843-2485	13935 843-2485	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%	\$3,469	Other	F1	
13935 843-2486	13935 843-2486	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$5,782	Each	10%	\$5,203	Other	F1	
13935 843-2487	13935 843-2487	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,709	Each	10%	\$6,938	Other	F1	
13935 843-2488	13935 843-2488	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,636	Each	10%	\$8,672	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13935 843-2489	13935 843-2489	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$11,563	Each	10%	\$10,407	Other	F1	
13935 843-2490	13935 843-2490	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1	
13935 843-2491	13935 843-2491	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1	
13935 843-2492	13935 843-2492	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1	
13935 843-2493	13935 843-2493	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1	
13935 843-2494	13935 843-2494	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1	
13935 843-2495	13935 843-2495	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,140	Each	10%	\$11,826	Other	F1	
13935 843-2496	13935 843-2496	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,365	Each	10%	\$2,129	Other	F1	
13935 843-2497	13935 843-2497	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,730	Each	10%	\$4,257	Other	F1	
13935 843-2498	13935 843-2498	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$7,096	Each	10%	\$6,386	Other	F1	
13935 843-2499	13935 843-2499	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,461	Each	10%	\$8,515	Other	F1	
13935 843-2500	13935 843-2500	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,826	Each	10%	\$10,643	Other	F1	
13935 843-2501	13935 843-2501	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$14,191	Each	10%	\$12,772	Other	F1	
13935 843-2502	13935 843-2502	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,278	Each	10%	\$2,050	Other	F1	
13935 843-2503	13935 843-2503	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,556	Each	10%	\$4,100	Other	F1	
13935 843-2504	13935 843-2504	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,833	Each	10%	\$6,150	Other	F1	
13935 843-2505	13935 843-2505	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$9,110	Each	10%	\$8,199	Other	F1	
13935 843-2506	13935 843-2506	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$11,388	Each	10%	\$10,249	Other	F1	
13935 843-2507	13935 843-2507	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,666	Each	10%	\$12,299	Other	F1	
13935 843-2508	13935 843-2508	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1	
13935 843-2509	13935 843-2509	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1	
13935 843-2510	13935 843-2510	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1	
13935 843-2511	13935 843-2511	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1	
13935 843-2512	13935 843-2512	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1	
13935 843-2513	13935 843-2513	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other	F1	
13935 843-2514	13935 843-2514	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1	
13935 843-2515	13935 843-2515	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1	
13935 843-2516	13935 843-2516	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1	
13935 843-2517	13935 843-2517	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1	
13935 843-2518	13935 843-2518	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1	
13935 843-2519	13935 843-2519	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other	F1	
13935 843-2520	13935 843-2520	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1	
13935 843-2521	13935 843-2521	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1	
13935 843-2522	13935 843-2522	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1	
13935 843-2523	13935 843-2523	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1	
13935 843-2524	13935 843-2524	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1	
13935 843-2525	13935 843-2525	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other	F1	
13935 843-2526	13935 843-2526	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1	
13935 843-2527	13935 843-2527	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1	
13935 843-2528	13935 843-2528	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1	
13935 843-2529	13935 843-2529	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1	
13935 843-2530	13935 843-2530	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1	
13935 843-2531	13935 843-2531	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other	F1	
13935 843-2532	13935 843-2532	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,652	Other	F1	
13935 843-2533	13935 843-2533	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1	
13935 843-2534	13935 843-2534	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1	
13935 843-2535	13935 843-2535	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1	
13935 843-2536	13935 843-2536	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1	
13935 843-2537	13935 843-2537	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other	F1	
13935 843-2538	13935 843-2538	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1	
13935 843-2539	13935 843-2539	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1	
13935 843-2540	13935 843-2540	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1	
13935 843-2541	13935 843-2541	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1	
13935 843-2542	13935 843-2542	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1	
13935 843-2543	13935 843-2543	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other	F1	
13935 843-2544	13935 843-2544	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1	
13935 843-2545	13935 843-2545	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1	
13935 843-2546	13935 843-2546	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1	
13935 843-2547	13935 843-2547	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1	
13935 843-2548	13935 843-2548	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1	
13935 843-2549	13935 843-2549	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other	F1	
13935 843-2550	13935 843-2550	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1	
13935 843-2551	13935 843-2551	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1	
13935 843-2552	13935 843-2552	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1	
13935 843-2553	13935 843-2553	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1	
13935 843-2554	13935 843-2554	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1	
13935 843-2555	13935 843-2555	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,108	Each	10%	\$18,098	Other	F1	
13935 843-2556	13935 843-2556	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1	
13935 843-2557	13935 843-2557	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1	
13935 843-2558	13935 843-2558	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1	
13935 843-2559	13935 843-2559	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13935 843-2560	13935 843-2560	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%		\$15,731	Other	F1	
13935 843-2561	13935 843-2561	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,975	Each	10%		\$18,877	Other	F1	
13935 843-2562	13935 843-2562	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%		\$3,575	Other	F1	
13935 843-2563	13935 843-2563	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%		\$7,151	Other	F1	
13935 843-2564	13935 843-2564	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%		\$10,726	Other	F1	
13935 843-2565	13935 843-2565	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%		\$14,301	Other	F1	
13935 843-2566	13935 843-2566	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%		\$17,876	Other	F1	
13935 843-2567	13935 843-2567	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$23,835	Each	10%		\$21,452	Other	F1	
13935 843-2568	13935 843-2568	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%		\$3,861	Other	F1	
13935 843-2569	13935 843-2569	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%		\$7,723	Other	F1	
13935 843-2570	13935 843-2570	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%		\$11,584	Other	F1	
13935 843-2571	13935 843-2571	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%		\$15,445	Other	F1	
13935 843-2572	13935 843-2572	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%		\$19,306	Other	F1	
13935 843-2573	13935 843-2573	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$25,742	Each	10%		\$23,168	Other	F1	
13935 843-2574	13935 843-2574	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%		\$3,718	Other	F1	
13935 843-2575	13935 843-2575	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%		\$7,437	Other	F1	
13935 843-2576	13935 843-2576	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%		\$11,155	Other	F1	
13935 843-2577	13935 843-2577	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%		\$14,873	Other	F1	
13935 843-2578	13935 843-2578	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%		\$18,591	Other	F1	
13935 843-2579	13935 843-2579	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$24,788	Each	10%		\$22,310	Other	F1	
13935 843-2700	13935 843-2700	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2701	13935 843-2701	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2702	13935 843-2702	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2703	13935 843-2703	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2704	13935 843-2704	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2705	13935 843-2705	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2706	13935 843-2706	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2707	13935 843-2707	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2708	13935 843-2708	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2709	13935 843-2709	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2710	13935 843-2710	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2711	13935 843-2711	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2712	13935 843-2712	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2713	13935 843-2713	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2714	13935 843-2714	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2715	13935 843-2715	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2716	13935 843-2716	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2717	13935 843-2717	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2718	13935 843-2718	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2719	13935 843-2719	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2720	13935 843-2720	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2721	13935 843-2721	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2722	13935 843-2722	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2723	13935 843-2723	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2724	13935 843-2724	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2725	13935 843-2725	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2726	13935 843-2726	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2727	13935 843-2727	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2728	13935 843-2728	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2729	13935 843-2729	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2730	13935 843-2730	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2731	13935 843-2731	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2740	13935 843-2740	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2741	13935 843-2741	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2742	13935 843-2742	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2743	13935 843-2743	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2744	13935 843-2744	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2745	13935 843-2745	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2746	13935 843-2746	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-2747	13935 843-2747	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%		\$0	Other	F1	
13935 843-9322	13935 843-9322	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%		\$589	Other	F1	
13935 843-9323	13935 843-9323	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%		\$589	Other	F1	
13935 843-9353	13935 843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%		\$263	Other	F1	
13935 843-9354	13935 843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%		\$263	Other	F1	
13935 843-9362	13935 843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%		\$196	Other	F1	
13935 843-9363	13935 843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%		\$196	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13935 844-4316	13935 844-4316	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13935 844-4317	13935 844-4317	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13935 844-4318	13935 844-4318	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13935 844-4319	13935 844-4319	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13935 844-4320	13935 844-4320	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13935 844-4321	13935 844-4321	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13935 844-4322	13935 844-4322	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13935 844-4323	13935 844-4323	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13935 844-7604	13935 844-7604	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13935 844-7605	13935 844-7605	HyperConverged Infra	Dell Onsite Diagnosis Service Next Business Day	\$99,999	Each	10%	\$89,999	Other	F1
13935 844-7606	13935 844-7606	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13935 844-7607	13935 844-7607	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$99,999	Each	10%	\$89,999	Other	F1
13935 847-7649	13935 847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
13935 847-7650	13935 847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other	F1
13935 847-7680	13935 847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
13935 847-7681	13935 847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other	F1
13935 847-7689	13935 847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
13935 847-7690	13935 847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other	F1
13935 926-0476	13935 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14707 819-0519	14707 819-0519	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
14707 819-0520	14707 819-0520	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,000	Each	10%	\$2,700	Other	F1
14707 819-0521	14707 819-0521	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
14707 819-0522	14707 819-0522	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$4,501	Each	10%	\$4,051	Other	F1
14707 819-0523	14707 819-0523	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
14707 819-0524	14707 819-0524	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,600	Each	10%	\$3,240	Other	F1
14707 819-0525	14707 819-0525	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1
14707 819-0526	14707 819-0526	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$5,401	Each	10%	\$4,861	Other	F1
14707 819-0527	14707 819-0527	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
14707 819-0528	14707 819-0528	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$3,600	Each	10%	\$3,240	Other	F1
14707 819-0529	14707 819-0529	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1
14707 819-0530	14707 819-0530	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$2,400	Each	10%	\$2,160	Other	F1
14707 819-0538	14707 819-0538	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
14707 819-0539	14707 819-0539	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,670	Each	10%	\$1,503	Other	F1
14707 819-0540	14707 819-0540	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
14707 819-0541	14707 819-0541	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$2,506	Each	10%	\$2,255	Other	F1
14707 819-0542	14707 819-0542	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
14707 819-0543	14707 819-0543	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,005	Each	10%	\$1,804	Other	F1
14707 819-0544	14707 819-0544	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
14707 819-0545	14707 819-0545	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$3,007	Each	10%	\$2,706	Other	F1
14707 819-0548	14707 819-0548	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
14707 819-0549	14707 819-0549	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$2,005	Each	10%	\$1,804	Other	F1
14707 819-0550	14707 819-0550	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
14707 819-0551	14707 819-0551	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,336	Each	10%	\$1,203	Other	F1
14707 819-0552	14707 819-0552	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
14707 819-0553	14707 819-0553	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,283	Each	10%	\$1,155	Other	F1
14707 819-0554	14707 819-0554	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
14707 819-0555	14707 819-0555	HyperConverged Infra	ProSupport Mission Critical 7x24 HW Tech Support and Assistance	\$1,925	Each	10%	\$1,732	Other	F1
14707 819-0556	14707 819-0556	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
14707 819-0557	14707 819-0557	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,540	Each	10%	\$1,386	Other	F1
14707 819-0558	14707 819-0558	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
14707 819-0559	14707 819-0559	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support	\$2,309	Each	10%	\$2,079	Other	F1
14707 819-0562	14707 819-0562	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
14707 819-0563	14707 819-0563	HyperConverged Infra	ProSupport7x24 HW Technical Support and Assistance	\$1,540	Each	10%	\$1,386	Other	F1
14707 819-0564	14707 819-0564	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
14707 819-0565	14707 819-0565	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,026	Each	10%	\$924	Other	F1
14707 819-6326	14707 819-6326	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,610	Each	10%	\$1,449	Other	F1
14707 819-6327	14707 819-6327	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Year	\$6,438	Each	10%	\$5,794	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14707 819-6329	14707 819-6329	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 3 Years	\$4,471	Each	10%	\$4,024	Other	F1
14707 819-6343	14707 819-6343	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$7,452	Each	10%	\$6,707	Other	F1
14707 819-6344	14707 819-6344	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,961	Each	10%	\$5,365	Other	F1
14707 819-6356	14707 819-6356	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 3	\$4,829	Each	10%	\$4,346	Other	F1
14707 819-6357	14707 819-6357	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 2	\$3,219	Each	10%	\$2,897	Other	F1
14707 819-6374	14707 819-6374	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,528	Each	10%	\$1,375	Other	F1
14707 819-6375	14707 819-6375	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,057	Each	10%	\$2,751	Other	F1
14707 819-6376	14707 819-6376	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 3 Years	\$4,585	Each	10%	\$4,126	Other	F1
14707 819-6377	14707 819-6377	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,113	Each	10%	\$5,502	Other	F1
14707 819-6378	14707 819-6378	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 5 Years	\$7,642	Each	10%	\$6,877	Other	F1
14707 819-6379	14707 819-6379	HyperConverged Infra	ProSupport Next Business Day, vSphere Enterprise Plus, 1 Processor, 6 Years	\$9,170	Each	10%	\$8,253	Other	F1
14707 819-6385	14707 819-6385	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,737	Each	10%	\$1,563	Other	F1
14707 819-6386	14707 819-6386	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,473	Each	10%	\$3,126	Other	F1
14707 819-6387	14707 819-6387	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,210	Each	10%	\$4,689	Other	F1
14707 819-6388	14707 819-6388	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$6,947	Each	10%	\$6,252	Other	F1
14707 819-6389	14707 819-6389	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$8,684	Each	10%	\$7,815	Other	F1
14707 819-6390	14707 819-6390	HyperConverged Infra	ProSupport Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$10,420	Each	10%	\$9,378	Other	F1
14707 819-6396	14707 819-6396	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$8,942	Each	10%	\$8,048	Other	F1
14707 819-6397	14707 819-6397	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$7,957	Each	10%	\$7,161	Other	F1
14707 819-6398	14707 819-6398	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$11,935	Each	10%	\$10,741	Other	F1
14707 819-6399	14707 819-6399	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$15,913	Each	10%	\$14,322	Other	F1
14707 819-6400	14707 819-6400	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$19,891	Each	10%	\$17,902	Other	F1
14707 819-6401	14707 819-6401	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$23,870	Each	10%	\$21,483	Other	F1
14707 819-6402	14707 819-6402	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 5 Years	\$8,048	Each	10%	\$7,243	Other	F1
14707 819-6403	14707 819-6403	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Standard, 6 Years	\$9,657	Each	10%	\$8,692	Other	F1
14707 819-6404	14707 819-6404	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 1 Year	\$3,501	Each	10%	\$3,151	Other	F1
14707 819-6405	14707 819-6405	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 6 Years	\$25,779	Each	10%	\$23,201	Other	F1
14707 819-6408	14707 819-6408	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 6 Years	\$11,254	Each	10%	\$10,129	Other	F1
14707 819-6411	14707 819-6411	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 6	\$7,869	Each	10%	\$7,082	Other	F1
14707 819-6412	14707 819-6412	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,490	Each	10%	\$1,341	Other	F1
14707 819-6413	14707 819-6413	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,981	Each	10%	\$2,683	Other	F1
14707 819-6414	14707 819-6414	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 6 Years	\$21,005	Each	10%	\$18,905	Other	F1
14707 819-6415	14707 819-6415	HyperConverged Infra	ProSupport Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$3,978	Each	10%	\$3,580	Other	F1
14707 819-6417	14707 819-6417	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 3 Years	\$10,503	Each	10%	\$9,452	Other	F1
14707 819-6418	14707 819-6418	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 4 Years	\$14,003	Each	10%	\$12,603	Other	F1
14707 819-6419	14707 819-6419	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 5 Years	\$17,504	Each	10%	\$15,754	Other	F1
14707 819-6422	14707 819-6422	HyperConverged Infra	ProSupport Next Business Day, vSphere Desktop, 100 VM Pack, 2 Years	\$7,002	Each	10%	\$6,302	Other	F1
14707 819-6424	14707 819-6424	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 1 Year	\$4,297	Each	10%	\$3,867	Other	F1
14707 819-6425	14707 819-6425	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 2 Years	\$8,593	Each	10%	\$7,734	Other	F1
14707 819-6429	14707 819-6429	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 3 Years	\$5,627	Each	10%	\$5,064	Other	F1
14707 819-6430	14707 819-6430	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 4 Years	\$7,503	Each	10%	\$6,752	Other	F1
14707 819-6431	14707 819-6431	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 5 Years	\$9,378	Each	10%	\$8,440	Other	F1
14707 819-6432	14707 819-6432	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 3 Years	\$12,890	Each	10%	\$11,601	Other	F1
14707 819-6433	14707 819-6433	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 4 Years	\$17,186	Each	10%	\$15,467	Other	F1
14707 819-6434	14707 819-6434	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Desktop, 100 VM Pack, 5 Years	\$21,483	Each	10%	\$19,334	Other	F1
14707 819-6438	14707 819-6438	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 1 Year	\$1,876	Each	10%	\$1,688	Other	F1
14707 819-6439	14707 819-6439	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Enterprise Plus, 1 Processor, 2 Years	\$3,751	Each	10%	\$3,376	Other	F1
14707 819-6441	14707 819-6441	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$4,478	Each	10%	\$4,030	Other	F1
14707 819-6443	14707 819-6443	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$8,957	Each	10%	\$8,061	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14707 819-6445	14707 819-6445	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$2,418	Each	10%	\$2,176	Other	F1
14707 819-6446	14707 819-6446	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25	\$7,255	Each	10%	\$6,529	Other	F1
14707 819-6448	14707 819-6448	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$6,717	Each	10%	\$6,046	Other	F1
14707 819-6449	14707 819-6449	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$11,196	Each	10%	\$10,076	Other	F1
14707 819-6450	14707 819-6450	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 2 Years	\$13,435	Each	10%	\$12,091	Other	F1
14707 819-6451	14707 819-6451	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 5 Years	\$4,837	Each	10%	\$4,353	Other	F1
14707 819-6452	14707 819-6452	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 4 Years	\$12,091	Each	10%	\$10,882	Other	F1
14707 819-6455	14707 819-6455	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$9,673	Each	10%	\$8,706	Other	F1
14707 819-6459	14707 819-6459	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM Pack, 6 Years	\$14,510	Each	10%	\$13,059	Other	F1
14707 819-6461	14707 819-6461	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 1 Year	\$1,311	Each	10%	\$1,180	Other	F1
14707 819-6462	14707 819-6462	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 2 Years	\$2,623	Each	10%	\$2,361	Other	F1
14707 819-6463	14707 819-6463	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 3 Years	\$3,934	Each	10%	\$3,541	Other	F1
14707 819-6464	14707 819-6464	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 5 Years	\$6,557	Each	10%	\$5,902	Other	F1
14707 819-6465	14707 819-6465	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Standard, 4 Years	\$5,246	Each	10%	\$4,721	Other	F1
14707 819-6472	14707 819-6472	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$1,923	Each	10%	\$1,730	Other	F1
14707 819-6473	14707 819-6473	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,077	Each	10%	\$1,869	Other	F1
14707 819-6474	14707 819-6474	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,038	Each	10%	\$934	Other	F1
14707 819-6475	14707 819-6475	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$519	Each	10%	\$467	Other	F1
14707 819-6476	14707 819-6476	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 25	\$2,403	Each	10%	\$2,163	Other	F1
14707 819-6477	14707 819-6477	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$1,970	Each	10%	\$1,773	Other	F1
14707 819-6547	14707 819-6547	HyperConverged Infra	ProSupport Mission Critical, vSphere Remote Office Branch, Office Advanced, 25 VM	\$2,239	Each	10%	\$2,015	Other	F1
14707 819-6553	14707 819-6553	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$423	Each	10%	\$381	Other	F1
14707 819-6554	14707 819-6554	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$846	Each	10%	\$761	Other	F1
14707 819-6555	14707 819-6555	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$1,269	Each	10%	\$1,142	Other	F1
14707 819-6556	14707 819-6556	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,692	Each	10%	\$1,523	Other	F1
14707 819-6557	14707 819-6557	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$2,115	Each	10%	\$1,903	Other	F1
14707 819-6558	14707 819-6558	HyperConverged Infra	ProSupport Next Business Day, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$2,538	Each	10%	\$2,284	Other	F1
14707 819-6564	14707 819-6564	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$1,442	Each	10%	\$1,298	Other	F1
14707 819-6565	14707 819-6565	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$2,884	Each	10%	\$2,596	Other	F1
14707 819-6566	14707 819-6566	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 1 Year	\$1,557	Each	10%	\$1,402	Other	F1
14707 819-6567	14707 819-6567	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 5 Years	\$481	Each	10%	\$433	Other	F1
14707 819-6568	14707 819-6568	HyperConverged Infra	ProSupport Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 4 Years	\$961	Each	10%	\$865	Other	F1
14707 819-6569	14707 819-6569	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 3 Years	\$2,596	Each	10%	\$2,336	Other	F1
14707 819-6575	14707 819-6575	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$7,892	Each	10%	\$7,094	Other	F1
14707 819-6576	14707 819-6576	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$9,852	Each	10%	\$8,967	Other	F1
14707 819-6577	14707 819-6577	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$11,823	Each	10%	\$10,640	Other	F1
14707 819-6578	14707 819-6578	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$3,941	Each	10%	\$3,547	Other	F1
14707 819-6579	14707 819-6579	HyperConverged Infra	ProSupport Next Business Day, vSphere Remote Office Branch, Office Advanced, 25	\$5,911	Each	10%	\$5,320	Other	F1
14707 819-6580	14707 819-6580	HyperConverged Infra	ProSupport Plus Mission Critical, vSphere Standard, 1 processor (no vRAM limitation for OEM use), 2 Years	\$3,115	Each	10%	\$2,803	Other	F1
14707 819-9909	14707 819-9909	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9910	14707 819-9910	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9911	14707 819-9911	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9912	14707 819-9912	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9913	14707 819-9913	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9914	14707 819-9914	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9915	14707 819-9915	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9916	14707 819-9916	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9917	14707 819-9917	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9918	14707 819-9918	HyperConverged Infra	1 Year, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9919	14707 819-9919	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9920	14707 819-9920	HyperConverged Infra	2 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9921	14707 819-9921	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9922	14707 819-9922	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9923	14707 819-9923	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9924	14707 819-9924	HyperConverged Infra	2 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9925	14707 819-9925	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9926	14707 819-9926	HyperConverged Infra	6 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9927	14707 819-9927	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9928	14707 819-9928	HyperConverged Infra	3 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9929	14707 819-9929	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14707 819-9930	14707 819-9930	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9931	14707 819-9931	HyperConverged Infra	2 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9932	14707 819-9932	HyperConverged Infra	4 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9933	14707 819-9933	HyperConverged Infra	4 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9934	14707 819-9934	HyperConverged Infra	6 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9935	14707 819-9935	HyperConverged Infra	3 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9936	14707 819-9936	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9937	14707 819-9937	HyperConverged Infra	5 Years, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9938	14707 819-9938	HyperConverged Infra	5 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9939	14707 819-9939	HyperConverged Infra	1 Year, ProSupport With Next Business Day, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9940	14707 819-9940	HyperConverged Infra	1 Year, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9941	14707 819-9941	HyperConverged Infra	4 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9942	14707 819-9942	HyperConverged Infra	3 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9943	14707 819-9943	HyperConverged Infra	6 Years, ProSupport With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 819-9944	14707 819-9944	HyperConverged Infra	5 Years, ProSupport Plus With Mission Critical, Software Support	\$0	Each	10%	\$0	Other	F1
14707 825-2979	14707 825-2979	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$3,611	Each	10%	\$3,250	Other	F1
14707 825-2980	14707 825-2980	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$7,223	Each	10%	\$6,501	Other	F1
14707 825-2981	14707 825-2981	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$10,834	Each	10%	\$9,751	Other	F1
14707 825-2982	14707 825-2982	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$14,446	Each	10%	\$13,001	Other	F1
14707 825-2983	14707 825-2983	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$18,057	Each	10%	\$16,251	Other	F1
14707 825-2984	14707 825-2984	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$21,668	Each	10%	\$19,502	Other	F1
14707 825-2985	14707 825-2985	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,104	Each	10%	\$3,693	Other	F1
14707 825-2986	14707 825-2986	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,208	Each	10%	\$7,387	Other	F1
14707 825-2987	14707 825-2987	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$12,312	Each	10%	\$11,080	Other	F1
14707 825-2988	14707 825-2988	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$16,415	Each	10%	\$14,774	Other	F1
14707 825-2989	14707 825-2989	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$20,519	Each	10%	\$18,467	Other	F1
14707 825-2990	14707 825-2990	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$24,623	Each	10%	\$22,161	Other	F1
14707 825-2991	14707 825-2991	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$4,432	Each	10%	\$3,989	Other	F1
14707 825-2992	14707 825-2992	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$8,864	Each	10%	\$7,978	Other	F1
14707 825-2993	14707 825-2993	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$13,297	Each	10%	\$11,967	Other	F1
14707 825-2994	14707 825-2994	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$17,729	Each	10%	\$15,956	Other	F1
14707 825-2995	14707 825-2995	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$22,161	Each	10%	\$19,945	Other	F1
14707 825-2996	14707 825-2996	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$26,593	Each	10%	\$23,934	Other	F1
14707 825-2997	14707 825-2997	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$7,395	Each	10%	\$6,655	Other	F1
14707 825-2998	14707 825-2998	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$14,790	Each	10%	\$13,311	Other	F1
14707 825-2999	14707 825-2999	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$22,185	Each	10%	\$19,966	Other	F1
14707 825-3000	14707 825-3000	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$29,580	Each	10%	\$26,622	Other	F1
14707 825-3001	14707 825-3001	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$36,975	Each	10%	\$33,277	Other	F1
14707 825-3002	14707 825-3002	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$44,370	Each	10%	\$39,933	Other	F1
14707 825-3003	14707 825-3003	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,403	Each	10%	\$7,563	Other	F1
14707 825-3004	14707 825-3004	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,807	Each	10%	\$15,126	Other	F1
14707 825-3005	14707 825-3005	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$25,210	Each	10%	\$22,689	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14707_825-3006	14707_825-3006	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,614	Each	10%	\$30,252	Other	F1	
14707_825-3007	14707_825-3007	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$42,017	Each	10%	\$37,815	Other	F1	
14707_825-3008	14707_825-3008	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$50,420	Each	10%	\$45,378	Other	F1	
14707_825-3009	14707_825-3009	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,076	Each	10%	\$8,168	Other	F1	
14707_825-3010	14707_825-3010	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,151	Each	10%	\$16,336	Other	F1	
14707_825-3011	14707_825-3011	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$27,227	Each	10%	\$24,504	Other	F1	
14707_825-3012	14707_825-3012	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$36,303	Each	10%	\$32,672	Other	F1	
14707_825-3013	14707_825-3013	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$45,378	Each	10%	\$40,840	Other	F1	
14707_825-3014	14707_825-3014	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$54,454	Each	10%	\$49,009	Other	F1	
14707_825-3015	14707_825-3015	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$8,330	Each	10%	\$7,497	Other	F1	
14707_825-3016	14707_825-3016	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$16,660	Each	10%	\$14,994	Other	F1	
14707_825-3017	14707_825-3017	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$24,991	Each	10%	\$22,492	Other	F1	
14707_825-3018	14707_825-3018	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$33,321	Each	10%	\$29,989	Other	F1	
14707_825-3019	14707_825-3019	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$41,651	Each	10%	\$37,486	Other	F1	
14707_825-3020	14707_825-3020	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$49,981	Each	10%	\$44,983	Other	F1	
14707_825-3021	14707_825-3021	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$9,466	Each	10%	\$8,520	Other	F1	
14707_825-3022	14707_825-3022	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$18,932	Each	10%	\$17,039	Other	F1	
14707_825-3023	14707_825-3023	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$28,399	Each	10%	\$25,559	Other	F1	
14707_825-3024	14707_825-3024	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$37,865	Each	10%	\$34,078	Other	F1	
14707_825-3025	14707_825-3025	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$47,331	Each	10%	\$42,598	Other	F1	
14707_825-3026	14707_825-3026	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$56,797	Each	10%	\$51,117	Other	F1	
14707_825-3027	14707_825-3027	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 1 Year	\$10,223	Each	10%	\$9,201	Other	F1	
14707_825-3028	14707_825-3028	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 2 Years	\$20,447	Each	10%	\$18,402	Other	F1	
14707_825-3029	14707_825-3029	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 3 Years	\$30,670	Each	10%	\$27,603	Other	F1	
14707_825-3030	14707_825-3030	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 4 Years	\$40,894	Each	10%	\$36,805	Other	F1	
14707_825-3031	14707_825-3031	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 5 Years	\$51,117	Each	10%	\$46,006	Other	F1	
14707_825-3032	14707_825-3032	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN 1 Processor Sftwr Spt/Maint 6 Years	\$61,341	Each	10%	\$55,207	Other	F1	
14707_825-3039	14707_825-3039	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3040	14707_825-3040	HyperConverged Infra	ProSupport Next Business Day VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3041	14707_825-3041	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3042	14707_825-3042	HyperConverged Infra	ProSupport Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3043	14707_825-3043	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3044	14707_825-3044	HyperConverged Infra	ProSupport Plus Mission Critical VCF Standard without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3045	14707_825-3045	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3046	14707_825-3046	HyperConverged Infra	ProSupport Next Business Day VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3047	14707_825-3047	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3048	14707_825-3048	HyperConverged Infra	ProSupport Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3049	14707_825-3049	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3050	14707_825-3050	HyperConverged Infra	ProSupport Plus Mission Critical VCF Advanced without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3051	14707_825-3051	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3052	14707_825-3052	HyperConverged Infra	ProSupport Next Business Day VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3053	14707_825-3053	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3054	14707_825-3054	HyperConverged Infra	ProSupport Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3055	14707_825-3055	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_825-3056	14707_825-3056	HyperConverged Infra	ProSupport Plus Mission Critical VCF Enterprise without vSphere/vSAN Contract	\$0	Each	10%	\$0	Other	F1	
14707_828-8235	14707_828-8235	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1	
14707_828-8236	14707_828-8236	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$3,300	Each	10%	\$2,970	Other	F1	
14707_828-8237	14707_828-8237	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1	
14707_828-8238	14707_828-8238	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$4,951	Each	10%	\$4,456	Other	F1	
14707_828-8239	14707_828-8239	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1	
14707_828-8240	14707_828-8240	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,837	Each	10%	\$1,654	Other	F1	
14707_828-8241	14707_828-8241	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1	
14707_828-8242	14707_828-8242	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,756	Each	10%	\$2,481	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14707 828-8243	14707 828-8243	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
14707 828-8244	14707 828-8244	HyperConverged Infra	ProSupport Plus Next Business Day On-Site Service with Emergency Dispatch	\$1,411	Each	10%	\$1,270	Other	F1
14707 828-8245	14707 828-8245	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
14707 828-8246	14707 828-8246	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support	\$2,117	Each	10%	\$1,905	Other	F1
14707 829-2700	14707 829-2700	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$1,550	Each	10%	\$1,395	Other	F1
14707 829-2701	14707 829-2701	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$6,200	Each	10%	\$5,580	Other	F1
14707 829-2703	14707 829-2703	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$4,650	Each	10%	\$4,185	Other	F1
14707 829-2704	14707 829-2704	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$3,100	Each	10%	\$2,790	Other	F1
14707 829-2711	14707 829-2711	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$7,750	Each	10%	\$6,975	Other	F1
14707 829-2712	14707 829-2712	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote Office Branch Office Standard	\$9,300	Each	10%	\$8,370	Other	F1
14707 829-2713	14707 829-2713	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$24,824	Each	10%	\$22,342	Other	F1
14707 829-2716	14707 829-2716	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$10,837	Each	10%	\$9,753	Other	F1
14707 829-2718	14707 829-2718	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$4,137	Each	10%	\$3,724	Other	F1
14707 829-2719	14707 829-2719	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$8,275	Each	10%	\$7,447	Other	F1
14707 829-2721	14707 829-2721	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$5,419	Each	10%	\$4,877	Other	F1
14707 829-2722	14707 829-2722	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$7,225	Each	10%	\$6,502	Other	F1
14707 829-2723	14707 829-2723	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$9,031	Each	10%	\$8,128	Other	F1
14707 829-2724	14707 829-2724	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$12,412	Each	10%	\$11,171	Other	F1
14707 829-2725	14707 829-2725	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$16,550	Each	10%	\$14,895	Other	F1
14707 829-2726	14707 829-2726	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Desktop 100 VM Pack Software Support	\$20,687	Each	10%	\$18,618	Other	F1
14707 829-2727	14707 829-2727	HyperConverged Infra	Maintenance 5 Years	\$1,806	Each	10%	\$1,626	Other	F1
14707 829-2728	14707 829-2728	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Enterprise Plus 1 Processor Software	\$3,612	Each	10%	\$3,251	Other	F1
14707 829-2729	14707 829-2729	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$2,329	Each	10%	\$2,096	Other	F1
14707 829-2730	14707 829-2730	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$6,986	Each	10%	\$6,287	Other	F1
14707 829-2731	14707 829-2731	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$4,657	Each	10%	\$4,192	Other	F1
14707 829-2732	14707 829-2732	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$11,643	Each	10%	\$10,479	Other	F1
14707 829-2733	14707 829-2733	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$9,315	Each	10%	\$8,383	Other	F1
14707 829-2736	14707 829-2736	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Remote-Branch Office Advanced 25VM	\$13,972	Each	10%	\$12,575	Other	F1
14707 829-2738	14707 829-2738	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,000	Each	10%	\$1,800	Other	F1
14707 829-2739	14707 829-2739	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,000	Each	10%	\$900	Other	F1
14707 829-2740	14707 829-2740	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$500	Each	10%	\$450	Other	F1
14707 829-2767	14707 829-2767	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$1,500	Each	10%	\$1,350	Other	F1
14707 829-2768	14707 829-2768	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,500	Each	10%	\$2,250	Other	F1
14707 829-2771	14707 829-2771	HyperConverged Infra	ProSupport Plus Next Business Day vSphere Standard 1 Proc Software Support-Maint -	\$2,999	Each	10%	\$2,699	Other	F1
14707 829-2853	14707 829-2853	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$2,364	Each	10%	\$2,128	Other	F1
14707 829-2854	14707 829-2854	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$4,728	Each	10%	\$4,256	Other	F1
14707 829-2855	14707 829-2855	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$7,586	Each	10%	\$6,827	Other	F1
14707 829-2856	14707 829-2856	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$10,425	Each	10%	\$9,382	Other	F1
14707 829-2857	14707 829-2857	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$788	Each	10%	\$709	Other	F1
14707 829-2858	14707 829-2858	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$3,475	Each	10%	\$3,127	Other	F1
14707 829-2859	14707 829-2859	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$5,057	Each	10%	\$4,551	Other	F1
14707 829-2860	14707 829-2860	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,152	Each	10%	\$2,837	Other	F1
14707 829-2861	14707 829-2861	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support	\$8,687	Each	10%	\$7,818	Other	F1
14707 829-2862	14707 829-2862	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$3,940	Each	10%	\$3,546	Other	F1
14707 829-2863	14707 829-2863	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$6,321	Each	10%	\$5,689	Other	F1
14707 829-2864	14707 829-2864	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$3,793	Each	10%	\$3,414	Other	F1
14707 829-2865	14707 829-2865	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$5,212	Each	10%	\$4,691	Other	F1
14707 829-2866	14707 829-2866	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$1,264	Each	10%	\$1,138	Other	F1
14707 829-2867	14707 829-2867	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$1,737	Each	10%	\$1,564	Other	F1
14707 829-2868	14707 829-2868	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Standard 1 Processor Software Support	\$1,576	Each	10%	\$1,419	Other	F1
14707 829-2869	14707 829-2869	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Advanced 1 Processor Software Support-	\$2,529	Each	10%	\$2,276	Other	F1
14707 829-2870	14707 829-2870	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise 1 Processor Software Support-	\$6,950	Each	10%	\$6,255	Other	F1
14707 829-2905	14707 829-2905	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$4,268	Each	10%	\$3,841	Other	F1
14707 829-2906	14707 829-2906	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$8,536	Each	10%	\$7,682	Other	F1
14707 829-2907	14707 829-2907	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$12,804	Each	10%	\$11,524	Other	F1
14707 829-2908	14707 829-2908	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$17,072	Each	10%	\$15,365	Other	F1
14707 829-2909	14707 829-2909	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$21,340	Each	10%	\$19,206	Other	F1
14707 829-2910	14707 829-2910	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$25,608	Each	10%	\$23,047	Other	F1
14707 829-2911	14707 829-2911	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$8,740	Each	10%	\$7,866	Other	F1
14707 829-2912	14707 829-2912	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$17,479	Each	10%	\$15,731	Other	F1
14707 829-2913	14707 829-2913	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$26,219	Each	10%	\$23,597	Other	F1
14707 829-2914	14707 829-2914	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$34,958	Each	10%	\$31,462	Other	F1
14707 829-2915	14707 829-2915	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$43,698	Each	10%	\$39,328	Other	F1
14707 829-2916	14707 829-2916	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$52,437	Each	10%	\$47,193	Other	F1
14707 829-2917	14707 829-2917	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$9,845	Each	10%	\$8,860	Other	F1
14707 829-2918	14707 829-2918	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$19,690	Each	10%	\$17,721	Other	F1
14707 829-2919	14707 829-2919	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$29,534	Each	10%	\$26,581	Other	F1
14707 829-2920	14707 829-2920	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$39,379	Each	10%	\$35,441	Other	F1
14707 829-2921	14707 829-2921	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$49,224	Each	10%	\$44,302	Other	F1
14707 829-2922	14707 829-2922	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$59,069	Each	10%	\$53,162	Other	F1
14707 829-2923	14707 829-2923	HyperConverged Infra	Support Maint 6 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2924	14707 829-2924	HyperConverged Infra	ProSupport Plus Next Business Day VCF Standard wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14707 829-2924	14707 829-2924	HyperConverged Infra	Support Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14707 829-2925	14707 829-2925	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14707 829-2926	14707 829-2926	HyperConverged Infra	ProSupport Plus Next Business Day VCF Advanced wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14707 829-2927	14707 829-2927	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14707 829-2928	14707 829-2928	HyperConverged Infra	ProSupport Plus Next Business Day VCF Enterprise wo vSphere-vSAN 1 Proc Software	\$0	Each	10%	\$0	Other	F1
14707 829-2959	14707 829-2959	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$1,625	Each	10%	\$1,462	Other	F1
14707 829-2960	14707 829-2960	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$3,250	Each	10%	\$2,925	Other	F1
14707 829-2961	14707 829-2961	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
14707 829-2962	14707 829-2962	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$6,093	Each	10%	\$5,484	Other	F1
14707 829-2963	14707 829-2963	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1
14707 829-2964	14707 829-2964	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$7,312	Each	10%	\$6,580	Other	F1
14707 829-2965	14707 829-2965	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$14,625	Each	10%	\$13,161	Other	F1
14707 829-2966	14707 829-2966	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$10,155	Each	10%	\$9,140	Other	F1
14707 829-2967	14707 829-2967	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$9,749	Each	10%	\$8,774	Other	F1
14707 829-2968	14707 829-2968	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$4,468	Each	10%	\$4,021	Other	F1
14707 829-2969	14707 829-2969	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$6,499	Each	10%	\$5,849	Other	F1
14707 829-2970	14707 829-2970	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1
14707 829-2971	14707 829-2971	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise Plus 1 Processor Software Support-	\$8,124	Each	10%	\$7,312	Other	F1
14707 829-2972	14707 829-2972	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$2,234	Each	10%	\$2,011	Other	F1
14707 829-2973	14707 829-2973	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,062	Each	10%	\$3,656	Other	F1
14707 829-2974	14707 829-2974	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,031	Each	10%	\$1,828	Other	F1
14707 829-2975	14707 829-2975	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$8,936	Each	10%	\$8,043	Other	F1
14707 829-2976	14707 829-2976	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$6,702	Each	10%	\$6,032	Other	F1
14707 829-2977	14707 829-2977	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$13,405	Each	10%	\$12,064	Other	F1
14707 829-2978	14707 829-2978	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$2,437	Each	10%	\$2,193	Other	F1
14707 829-2979	14707 829-2979	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise Plus 1 Proc Software Support-	\$11,171	Each	10%	\$10,053	Other	F1
14707 829-2980	14707 829-2980	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$4,874	Each	10%	\$4,387	Other	F1
14707 829-2981	14707 829-2981	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$8,749	Each	10%	\$8,774	Other	F1
14707 829-2982	14707 829-2982	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise Plus 1 Processor Software Support-	\$12,186	Each	10%	\$10,967	Other	F1
14707 829-2983	14707 829-2983	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14707 829-2984	14707 829-2984	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2985	14707 829-2985	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2986	14707 829-2986	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2987	14707 829-2987	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2988	14707 829-2988	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2989	14707 829-2989	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2990	14707 829-2990	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2991	14707 829-2991	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2992	14707 829-2992	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2993	14707 829-2993	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14707 829-2994	14707 829-2994	HyperConverged Infra	ProSupport Plus with Next Business Day Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14707 838-8338	14707 838-8338	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$150	Each	10%	\$135	Other	F1
14707 838-8339	14707 838-8339	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$299	Each	10%	\$269	Other	F1
14707 838-8340	14707 838-8340	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$449	Each	10%	\$404	Other	F1
14707 838-8341	14707 838-8341	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$598	Each	10%	\$538	Other	F1
14707 838-8342	14707 838-8342	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$748	Each	10%	\$673	Other	F1
14707 838-8343	14707 838-8343	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise CCU Software Support-Maint	\$898	Each	10%	\$808	Other	F1
14707 838-8344	14707 838-8344	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$170	Each	10%	\$153	Other	F1
14707 838-8345	14707 838-8345	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$340	Each	10%	\$306	Other	F1
14707 838-8346	14707 838-8346	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$510	Each	10%	\$459	Other	F1
14707 838-8347	14707 838-8347	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$680	Each	10%	\$612	Other	F1
14707 838-8348	14707 838-8348	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$850	Each	10%	\$765	Other	F1
14707 838-8349	14707 838-8349	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,020	Each	10%	\$918	Other	F1
14707 838-8350	14707 838-8350	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$184	Each	10%	\$165	Other	F1
14707 838-8351	14707 838-8351	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$367	Each	10%	\$330	Other	F1
14707 838-8352	14707 838-8352	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$551	Each	10%	\$496	Other	F1
14707 838-8353	14707 838-8353	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$734	Each	10%	\$661	Other	F1
14707 838-8354	14707 838-8354	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$918	Each	10%	\$826	Other	F1
14707 838-8355	14707 838-8355	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support-Maint	\$1,102	Each	10%	\$991	Other	F1
14707 838-8356	14707 838-8356	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14707 838-8357	14707 838-8357	HyperConverged Infra	ProSupport Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14707 838-8358	14707 838-8358	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14707 838-8359	14707 838-8359	HyperConverged Infra	ProSupport Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14707 838-8360	14707 838-8360	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14707 838-8361	14707 838-8361	HyperConverged Infra	ProSupport Plus Mission Critical vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14707 838-8372	14707 838-8372	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$177	Each	10%	\$159	Other	F1
14707 838-8373	14707 838-8373	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$354	Each	10%	\$318	Other	F1
14707 838-8374	14707 838-8374	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$530	Each	10%	\$477	Other	F1
14707 838-8375	14707 838-8375	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$707	Each	10%	\$636	Other	F1
14707 838-8376	14707 838-8376	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$884	Each	10%	\$796	Other	F1
14707 838-8377	14707 838-8377	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support-	\$1,061	Each	10%	\$955	Other	F1
14707 838-8378	14707 838-8378	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14707 838-8379	14707 838-8379	HyperConverged Infra	ProSupport Plus Next Business Day vSAN Enterprise CCU Software Support Contract	\$0	Each	10%	\$0	Other	F1
14707 839-0660	14707 839-0660	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
14707 839-0661	14707 839-0661	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
14707 839-0662	14707 839-0662	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14707 839-0663	14707 839-0663	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14707 839-0684	14707 839-0684	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
14707 839-0685	14707 839-0685	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
14707 839-0686	14707 839-0686	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14707 839-0687	14707 839-0687	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14707 839-0708	14707 839-0708	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
14707 839-0709	14707 839-0709	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$12,647	Each	10%	\$11,382	Other	F1
14707 839-0710	14707 839-0710	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14707 839-0711	14707 839-0711	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$10,142	Each	10%	\$9,128	Other	F1
14707 839-4879	14707 839-4879	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,321	Each	10%	\$1,189	Other	F1
14707 839-4880	14707 839-4880	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$3,632	Each	10%	\$3,269	Other	F1
14707 839-4881	14707 839-4881	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$2,835	Each	10%	\$2,552	Other	F1
14707 839-4882	14707 839-4882	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$945	Each	10%	\$851	Other	F1
14707 839-4883	14707 839-4883	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,067	Each	10%	\$5,460	Other	F1
14707 839-4884	14707 839-4884	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$6,253	Each	10%	\$5,628	Other	F1
14707 839-4885	14707 839-4885	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$3,964	Each	10%	\$3,568	Other	F1
14707 839-4886	14707 839-4886	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,448	Each	10%	\$4,903	Other	F1
14707 839-4887	14707 839-4887	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,780	Each	10%	\$3,402	Other	F1
14707 839-4888	14707 839-4888	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,084	Each	10%	\$1,876	Other	F1
14707 839-4889	14707 839-4889	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$659	Each	10%	\$593	Other	F1
14707 839-4890	14707 839-4890	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$823	Each	10%	\$741	Other	F1
14707 839-4891	14707 839-4891	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$9,100	Each	10%	\$8,190	Other	F1
14707 839-4892	14707 839-4892	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
14707 839-4893	14707 839-4893	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$5,811	Each	10%	\$5,230	Other	F1
14707 839-4894	14707 839-4894	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$7,928	Each	10%	\$7,135	Other	F1
14707 839-4895	14707 839-4895	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$9,079	Each	10%	\$8,171	Other	F1
14707 839-4896	14707 839-4896	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$5,671	Each	10%	\$5,104	Other	F1
14707 839-4897	14707 839-4897	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$6,342	Each	10%	\$5,708	Other	F1
14707 839-4898	14707 839-4898	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$8,716	Each	10%	\$7,844	Other	F1
14707 839-4899	14707 839-4899	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,940	Each	10%	\$4,446	Other	F1
14707 839-4900	14707 839-4900	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,421	Each	10%	\$9,379	Other	F1
14707 839-4901	14707 839-4901	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,952	Each	10%	\$3,557	Other	F1
14707 839-4902	14707 839-4902	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$4,228	Each	10%	\$3,805	Other	F1
14707 839-4903	14707 839-4903	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,285	Each	10%	\$4,757	Other	F1
14707 839-4904	14707 839-4904	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$4,726	Each	10%	\$4,253	Other	F1
14707 839-4905	14707 839-4905	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$7,583	Each	10%	\$6,825	Other	F1
14707 839-4906	14707 839-4906	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,317	Each	10%	\$1,186	Other	F1
14707 839-4907	14707 839-4907	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,057	Each	10%	\$951	Other	F1
14707 839-4908	14707 839-4908	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$2,905	Each	10%	\$2,615	Other	F1
14707 839-4909	14707 839-4909	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
14707 839-4910	14707 839-4910	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$4,117	Each	10%	\$3,705	Other	F1
14707 839-4911	14707 839-4911	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$10,895	Each	10%	\$9,806	Other	F1
14707 839-4912	14707 839-4912	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,033	Each	10%	\$2,730	Other	F1
14707 839-4913	14707 839-4913	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$4,169	Each	10%	\$3,752	Other	F1
14707 839-4914	14707 839-4914	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,635	Each	10%	\$2,371	Other	F1
14707 839-4915	14707 839-4915	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,470	Each	10%	\$2,223	Other	F1
14707 839-4916	14707 839-4916	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$2,643	Each	10%	\$2,378	Other	F1
14707 839-4917	14707 839-4917	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$1,816	Each	10%	\$1,634	Other	F1
14707 839-4918	14707 839-4918	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$4,550	Each	10%	\$4,095	Other	F1
14707 839-4919	14707 839-4919	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$1,976	Each	10%	\$1,779	Other	F1
14707 839-4920	14707 839-4920	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$8,337	Each	10%	\$7,503	Other	F1
14707 839-4921	14707 839-4921	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$2,114	Each	10%	\$1,903	Other	F1
14707 839-4922	14707 839-4922	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,890	Each	10%	\$1,701	Other	F1
14707 839-4923	14707 839-4923	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt	\$3,294	Each	10%	\$2,964	Other	F1
14707 839-4924	14707 839-4924	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$3,294	Each	10%	\$2,964	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14707_839-4925	14707_839-4925	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$6,607	Each	10%	\$5,946	Other	F1
14707_839-4926	14707_839-4926	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$4,358	Each	10%	\$3,922	Other	F1
14707_839-4927	14707_839-4927	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$1,647	Each	10%	\$1,482	Other	F1
14707_839-4928	14707_839-4928	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$1,517	Each	10%	\$1,365	Other	F1
14707_839-4929	14707_839-4929	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt	\$3,171	Each	10%	\$2,854	Other	F1
14707_839-4930	14707_839-4930	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$1,453	Each	10%	\$1,307	Other	F1
14707_839-4931	14707_839-4931	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt	\$12,506	Each	10%	\$11,255	Other	F1
14707_839-4932	14707_839-4932	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$7,263	Each	10%	\$6,537	Other	F1
14707_839-4975	14707_839-4975	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$4,332	Each	10%	\$3,899	Other	F1
14707_839-4976	14707_839-4976	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$3,465	Each	10%	\$3,119	Other	F1
14707_839-4977	14707_839-4977	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$8,342	Each	10%	\$7,508	Other	F1
14707_839-4978	14707_839-4978	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$9,553	Each	10%	\$8,598	Other	F1
14707_839-4979	14707_839-4979	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$1,733	Each	10%	\$1,559	Other	F1
14707_839-4980	14707_839-4980	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$5,732	Each	10%	\$5,159	Other	F1
14707_839-4981	14707_839-4981	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$2,781	Each	10%	\$2,503	Other	F1
14707_839-4982	14707_839-4982	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$866	Each	10%	\$780	Other	F1
14707_839-4983	14707_839-4983	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$7,642	Each	10%	\$6,878	Other	F1
14707_839-4984	14707_839-4984	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr	\$5,198	Each	10%	\$4,678	Other	F1
14707_839-4985	14707_839-4985	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$6,951	Each	10%	\$6,256	Other	F1
14707_839-4986	14707_839-4986	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$1,390	Each	10%	\$1,251	Other	F1
14707_839-4987	14707_839-4987	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$3,821	Each	10%	\$3,439	Other	F1
14707_839-4988	14707_839-4988	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr	\$4,171	Each	10%	\$3,754	Other	F1
14707_839-4989	14707_839-4989	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr	\$1,911	Each	10%	\$1,720	Other	F1
14707_839-4990	14707_839-4990	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN Standard 1 Proc VCFonVxRail Sfr Spt Maint	\$2,599	Each	10%	\$2,339	Other	F1
14707_839-4991	14707_839-4991	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN Advanced 1 Proc VCFonVxRail Sfr Spt Maint	\$5,561	Each	10%	\$5,005	Other	F1
14707_839-4992	14707_839-4992	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN Enterprise 1 Proc VCFonVxRail Sfr Spt Maint	\$11,464	Each	10%	\$10,317	Other	F1
14707_839-5017	14707_839-5017	HyperConverged Infra	5 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
14707_839-5018	14707_839-5018	HyperConverged Infra	1 Year ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$1,869	Each	10%	\$1,682	Other	F1
14707_839-5019	14707_839-5019	HyperConverged Infra	2 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$3,737	Each	10%	\$3,363	Other	F1
14707_839-5020	14707_839-5020	HyperConverged Infra	3 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$7,007	Each	10%	\$6,306	Other	F1
14707_839-5021	14707_839-5021	HyperConverged Infra	4 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,343	Each	10%	\$8,408	Other	F1
14707_839-5022	14707_839-5022	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$8,043	Each	10%	\$7,238	Other	F1
14707_839-5023	14707_839-5023	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$16,086	Each	10%	\$14,477	Other	F1
14707_839-5024	14707_839-5024	HyperConverged Infra	5 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$11,678	Each	10%	\$10,510	Other	F1
14707_839-5025	14707_839-5025	HyperConverged Infra	6 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$11,211	Each	10%	\$10,090	Other	F1
14707_839-5026	14707_839-5026	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,373	Each	10%	\$6,635	Other	F1
14707_839-5027	14707_839-5027	HyperConverged Infra	3 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,606	Each	10%	\$5,045	Other	F1
14707_839-5028	14707_839-5028	HyperConverged Infra	6 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,014	Each	10%	\$12,613	Other	F1
14707_839-5029	14707_839-5029	HyperConverged Infra	4 Years ProSupport Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$7,474	Each	10%	\$6,727	Other	F1
14707_839-5030	14707_839-5030	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$4,915	Each	10%	\$4,424	Other	F1
14707_839-5031	14707_839-5031	HyperConverged Infra	2 Years ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt	\$4,671	Each	10%	\$4,204	Other	F1
14707_839-5032	14707_839-5032	HyperConverged Infra	1 Year ProSupport Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,336	Each	10%	\$2,102	Other	F1
14707_839-5033	14707_839-5033	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$12,288	Each	10%	\$11,059	Other	F1
14707_839-5034	14707_839-5034	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$9,830	Each	10%	\$8,847	Other	F1
14707_839-5035	14707_839-5035	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,458	Each	10%	\$2,212	Other	F1
14707_839-5036	14707_839-5036	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$2,681	Each	10%	\$2,413	Other	F1
14707_839-5037	14707_839-5037	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$14,745	Each	10%	\$13,271	Other	F1
14707_839-5038	14707_839-5038	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$5,362	Each	10%	\$4,826	Other	F1
14707_839-5039	14707_839-5039	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr	\$10,724	Each	10%	\$9,651	Other	F1
14707_839-5040	14707_839-5040	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vSAN EnterprisePlus 1 Proc VCFonVxRail Sfr Spt Maint	\$13,405	Each	10%	\$12,064	Other	F1
14707_839-5061	14707_839-5061	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1
14707_839-5062	14707_839-5062	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,484	Each	10%	\$3,136	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14707 839-5065	14707 839-5065	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1
14707 839-5066	14707 839-5066	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$4,550	Each	10%	\$4,095	Other	F1
14707 839-5069	14707 839-5069	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1
14707 839-5070	14707 839-5070	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$6,674	Each	10%	\$6,006	Other	F1
14707 839-5137	14707 839-5137	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1
14707 839-5138	14707 839-5138	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$2,649	Each	10%	\$2,384	Other	F1
14707 839-5139	14707 839-5139	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1
14707 839-5140	14707 839-5140	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,801	Each	10%	\$3,421	Other	F1
14707 839-5143	14707 839-5143	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1
14707 839-5144	14707 839-5144	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$3,311	Each	10%	\$2,980	Other	F1
14707 839-5149	14707 839-5149	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1
14707 839-5150	14707 839-5150	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$3,460	Each	10%	\$3,114	Other	F1
14707 839-5151	14707 839-5151	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1
14707 839-5152	14707 839-5152	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$4,964	Each	10%	\$4,467	Other	F1
14707 839-5155	14707 839-5155	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1
14707 839-5156	14707 839-5156	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$4,324	Each	10%	\$3,892	Other	F1
14707 839-5161	14707 839-5161	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1
14707 839-5162	14707 839-5162	HyperConverged Infra	ProSupport7x24 Technical Support and Assistance	\$5,074	Each	10%	\$4,567	Other	F1
14707 839-5163	14707 839-5163	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1
14707 839-5164	14707 839-5164	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$7,280	Each	10%	\$6,552	Other	F1
14707 839-5167	14707 839-5167	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1
14707 839-5168	14707 839-5168	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$6,343	Each	10%	\$5,708	Other	F1
14707 839-9870	14707 839-9870	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$18,078	Each	10%	\$16,270	Other	F1
14707 839-9871	14707 839-9871	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$18,078	Each	10%	\$16,270	Other	F1
14707 839-9872	14707 839-9872	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
14707 839-9873	14707 839-9873	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$15,085	Each	10%	\$13,577	Other	F1
14707 839-9894	14707 839-9894	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1
14707 839-9895	14707 839-9895	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$10,414	Each	10%	\$9,373	Other	F1
14707 839-9896	14707 839-9896	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
14707 839-9897	14707 839-9897	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$8,699	Each	10%	\$7,829	Other	F1
14707 839-9918	14707 839-9918	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1
14707 839-9919	14707 839-9919	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$8,183	Each	10%	\$7,365	Other	F1
14707 839-9920	14707 839-9920	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
14707 839-9921	14707 839-9921	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$6,838	Each	10%	\$6,154	Other	F1
14707 843-2460	14707 843-2460	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,247	Each	10%	\$1,123	Other	F1
14707 843-2461	14707 843-2461	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,495	Each	10%	\$2,245	Other	F1
14707 843-2462	14707 843-2462	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$3,742	Each	10%	\$3,368	Other	F1
14707 843-2463	14707 843-2463	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,990	Each	10%	\$4,491	Other	F1
14707 843-2464	14707 843-2464	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$6,237	Each	10%	\$5,613	Other	F1
14707 843-2465	14707 843-2465	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,484	Each	10%	\$6,736	Other	F1
14707 843-2466	14707 843-2466	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$1,418	Each	10%	\$1,276	Other	F1
14707 843-2467	14707 843-2467	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$2,835	Each	10%	\$2,552	Other	F1
14707 843-2468	14707 843-2468	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$4,253	Each	10%	\$3,827	Other	F1
14707 843-2469	14707 843-2469	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$5,670	Each	10%	\$5,103	Other	F1
14707 843-2470	14707 843-2470	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$7,088	Each	10%	\$6,379	Other	F1
14707 843-2471	14707 843-2471	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Maint	\$8,505	Each	10%	\$7,655	Other	F1
14707 843-2472	14707 843-2472	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$1,531	Each	10%	\$1,378	Other	F1
14707 843-2473	14707 843-2473	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$3,062	Each	10%	\$2,756	Other	F1
14707 843-2474	14707 843-2474	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$4,593	Each	10%	\$4,133	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14707 843-2475	14707 843-2475	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$6,124	Each	10%	\$5,511	Other	F1
14707 843-2476	14707 843-2476	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$7,655	Each	10%	\$6,889	Other	F1
14707 843-2477	14707 843-2477	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$9,185	Each	10%	\$8,267	Other	F1
14707 843-2478	14707 843-2478	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$1,474	Each	10%	\$1,327	Other	F1
14707 843-2479	14707 843-2479	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$2,948	Each	10%	\$2,654	Other	F1
14707 843-2480	14707 843-2480	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$4,423	Each	10%	\$3,980	Other	F1
14707 843-2481	14707 843-2481	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$5,897	Each	10%	\$5,307	Other	F1
14707 843-2482	14707 843-2482	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$7,371	Each	10%	\$6,634	Other	F1
14707 843-2483	14707 843-2483	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr	\$8,845	Each	10%	\$7,981	Other	F1
14707 843-2484	14707 843-2484	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$1,927	Each	10%	\$1,734	Other	F1
14707 843-2485	14707 843-2485	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$3,854	Each	10%	\$3,469	Other	F1
14707 843-2486	14707 843-2486	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$5,782	Each	10%	\$5,203	Other	F1
14707 843-2487	14707 843-2487	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,709	Each	10%	\$6,938	Other	F1
14707 843-2488	14707 843-2488	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,636	Each	10%	\$8,672	Other	F1
14707 843-2489	14707 843-2489	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$11,563	Each	10%	\$10,407	Other	F1
14707 843-2490	14707 843-2490	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$2,190	Each	10%	\$1,971	Other	F1
14707 843-2491	14707 843-2491	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$4,380	Each	10%	\$3,942	Other	F1
14707 843-2492	14707 843-2492	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$6,570	Each	10%	\$5,913	Other	F1
14707 843-2493	14707 843-2493	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$8,760	Each	10%	\$7,884	Other	F1
14707 843-2494	14707 843-2494	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$10,950	Each	10%	\$9,855	Other	F1
14707 843-2495	14707 843-2495	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Maint	\$13,140	Each	10%	\$11,826	Other	F1
14707 843-2496	14707 843-2496	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$2,365	Each	10%	\$2,129	Other	F1
14707 843-2497	14707 843-2497	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$4,730	Each	10%	\$4,257	Other	F1
14707 843-2498	14707 843-2498	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$7,096	Each	10%	\$6,386	Other	F1
14707 843-2499	14707 843-2499	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$9,461	Each	10%	\$8,515	Other	F1
14707 843-2500	14707 843-2500	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$11,826	Each	10%	\$10,643	Other	F1
14707 843-2501	14707 843-2501	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$14,191	Each	10%	\$12,772	Other	F1
14707 843-2502	14707 843-2502	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$2,278	Each	10%	\$2,050	Other	F1
14707 843-2503	14707 843-2503	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$4,555	Each	10%	\$4,100	Other	F1
14707 843-2504	14707 843-2504	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$6,833	Each	10%	\$6,150	Other	F1
14707 843-2505	14707 843-2505	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$9,110	Each	10%	\$8,199	Other	F1
14707 843-2506	14707 843-2506	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$11,388	Each	10%	\$10,249	Other	F1
14707 843-2507	14707 843-2507	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr	\$13,666	Each	10%	\$12,299	Other	F1
14707 843-2508	14707 843-2508	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,692	Each	10%	\$1,523	Other	F1
14707 843-2509	14707 843-2509	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,384	Each	10%	\$3,045	Other	F1
14707 843-2510	14707 843-2510	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,075	Each	10%	\$4,568	Other	F1
14707 843-2511	14707 843-2511	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,767	Each	10%	\$6,090	Other	F1
14707 843-2512	14707 843-2512	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,459	Each	10%	\$7,613	Other	F1
14707 843-2513	14707 843-2513	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,151	Each	10%	\$9,136	Other	F1
14707 843-2514	14707 843-2514	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,923	Each	10%	\$1,730	Other	F1
14707 843-2515	14707 843-2515	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,845	Each	10%	\$3,461	Other	F1
14707 843-2516	14707 843-2516	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,768	Each	10%	\$5,191	Other	F1
14707 843-2517	14707 843-2517	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,690	Each	10%	\$6,921	Other	F1
14707 843-2518	14707 843-2518	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,613	Each	10%	\$8,651	Other	F1
14707 843-2519	14707 843-2519	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,535	Each	10%	\$10,382	Other	F1
14707 843-2520	14707 843-2520	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$2,076	Each	10%	\$1,869	Other	F1
14707 843-2521	14707 843-2521	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$4,153	Each	10%	\$3,737	Other	F1
14707 843-2522	14707 843-2522	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$6,229	Each	10%	\$5,606	Other	F1
14707 843-2523	14707 843-2523	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$8,305	Each	10%	\$7,475	Other	F1
14707 843-2524	14707 843-2524	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$10,382	Each	10%	\$9,343	Other	F1
14707 843-2525	14707 843-2525	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Maint	\$12,458	Each	10%	\$11,212	Other	F1
14707 843-2526	14707 843-2526	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$1,999	Each	10%	\$1,799	Other	F1
14707 843-2527	14707 843-2527	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$3,999	Each	10%	\$3,599	Other	F1
14707 843-2528	14707 843-2528	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$5,998	Each	10%	\$5,398	Other	F1
14707 843-2529	14707 843-2529	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$7,998	Each	10%	\$7,198	Other	F1
14707 843-2530	14707 843-2530	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$9,997	Each	10%	\$8,997	Other	F1
14707 843-2531	14707 843-2531	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Maint	\$11,996	Each	10%	\$10,797	Other	F1
14707 843-2532	14707 843-2532	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$2,836	Each	10%	\$2,552	Other	F1
14707 843-2533	14707 843-2533	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$5,672	Each	10%	\$5,104	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14707_843-2534	14707_843-2534	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$8,507	Each	10%	\$7,657	Other	F1
14707_843-2535	14707_843-2535	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$11,343	Each	10%	\$10,209	Other	F1
14707_843-2536	14707_843-2536	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$14,179	Each	10%	\$12,761	Other	F1
14707_843-2537	14707_843-2537	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,015	Each	10%	\$15,313	Other	F1
14707_843-2538	14707_843-2538	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,223	Each	10%	\$2,900	Other	F1
14707_843-2539	14707_843-2539	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,445	Each	10%	\$5,801	Other	F1
14707_843-2540	14707_843-2540	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$9,668	Each	10%	\$8,701	Other	F1
14707_843-2541	14707_843-2541	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$12,890	Each	10%	\$11,601	Other	F1
14707_843-2542	14707_843-2542	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,113	Each	10%	\$14,501	Other	F1
14707_843-2543	14707_843-2543	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$19,335	Each	10%	\$17,402	Other	F1
14707_843-2544	14707_843-2544	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,480	Each	10%	\$3,132	Other	F1
14707_843-2545	14707_843-2545	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,961	Each	10%	\$6,265	Other	F1
14707_843-2546	14707_843-2546	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,441	Each	10%	\$9,397	Other	F1
14707_843-2547	14707_843-2547	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,921	Each	10%	\$12,529	Other	F1
14707_843-2548	14707_843-2548	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$17,402	Each	10%	\$15,661	Other	F1
14707_843-2549	14707_843-2549	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,882	Each	10%	\$18,794	Other	F1
14707_843-2550	14707_843-2550	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$3,351	Each	10%	\$3,016	Other	F1
14707_843-2551	14707_843-2551	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$6,703	Each	10%	\$6,033	Other	F1
14707_843-2552	14707_843-2552	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$10,054	Each	10%	\$9,049	Other	F1
14707_843-2553	14707_843-2553	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$13,406	Each	10%	\$12,065	Other	F1
14707_843-2554	14707_843-2554	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$16,757	Each	10%	\$15,081	Other	F1
14707_843-2555	14707_843-2555	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Maint	\$20,108	Each	10%	\$18,098	Other	F1
14707_843-2556	14707_843-2556	HyperConverged Infra	1 Year ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,496	Each	10%	\$3,146	Other	F1
14707_843-2557	14707_843-2557	HyperConverged Infra	2 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$6,992	Each	10%	\$6,292	Other	F1
14707_843-2558	14707_843-2558	HyperConverged Infra	3 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$10,487	Each	10%	\$9,439	Other	F1
14707_843-2559	14707_843-2559	HyperConverged Infra	4 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$13,983	Each	10%	\$12,585	Other	F1
14707_843-2560	14707_843-2560	HyperConverged Infra	5 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,479	Each	10%	\$15,731	Other	F1
14707_843-2561	14707_843-2561	HyperConverged Infra	6 Years ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,975	Each	10%	\$18,877	Other	F1
14707_843-2562	14707_843-2562	HyperConverged Infra	1 Year ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$3,973	Each	10%	\$3,575	Other	F1
14707_843-2563	14707_843-2563	HyperConverged Infra	2 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$7,945	Each	10%	\$7,151	Other	F1
14707_843-2564	14707_843-2564	HyperConverged Infra	3 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$11,918	Each	10%	\$10,726	Other	F1
14707_843-2565	14707_843-2565	HyperConverged Infra	4 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$15,890	Each	10%	\$14,301	Other	F1
14707_843-2566	14707_843-2566	HyperConverged Infra	5 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$19,863	Each	10%	\$17,876	Other	F1
14707_843-2567	14707_843-2567	HyperConverged Infra	6 Years ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$23,835	Each	10%	\$21,452	Other	F1
14707_843-2568	14707_843-2568	HyperConverged Infra	1 Year ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,290	Each	10%	\$3,861	Other	F1
14707_843-2569	14707_843-2569	HyperConverged Infra	2 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,581	Each	10%	\$7,723	Other	F1
14707_843-2570	14707_843-2570	HyperConverged Infra	3 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,871	Each	10%	\$11,584	Other	F1
14707_843-2571	14707_843-2571	HyperConverged Infra	4 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$17,161	Each	10%	\$15,445	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	L(Column I\Column K)	Product Category (If applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14707 843-2572	14707 843-2572	HyperConverged Infra	5 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$21,452	Each	10%	\$19,306	Other F1
14707 843-2573	14707 843-2573	HyperConverged Infra	6 Years ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Maint	\$25,742	Each	10%	\$23,168	Other F1
14707 843-2574	14707 843-2574	HyperConverged Infra	1 Year ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$4,131	Each	10%	\$3,718	Other F1
14707 843-2575	14707 843-2575	HyperConverged Infra	2 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$8,263	Each	10%	\$7,437	Other F1
14707 843-2576	14707 843-2576	HyperConverged Infra	3 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$12,394	Each	10%	\$11,155	Other F1
14707 843-2577	14707 843-2577	HyperConverged Infra	4 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$16,526	Each	10%	\$14,873	Other F1
14707 843-2578	14707 843-2578	HyperConverged Infra	5 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$20,657	Each	10%	\$18,591	Other F1
14707 843-2579	14707 843-2579	HyperConverged Infra	6 Years ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Maint	\$24,788	Each	10%	\$22,310	Other F1
14707 843-2700	14707 843-2700	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2701	14707 843-2701	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2702	14707 843-2702	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2703	14707 843-2703	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2704	14707 843-2704	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2705	14707 843-2705	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2706	14707 843-2706	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other F1
14707 843-2707	14707 843-2707	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Ent 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other F1
14707 843-2708	14707 843-2708	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2709	14707 843-2709	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2710	14707 843-2710	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2711	14707 843-2711	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2712	14707 843-2712	HyperConverged Infra	ProSupport Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2713	14707 843-2713	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Operations Mgr Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2714	14707 843-2714	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other F1
14707 843-2715	14707 843-2715	HyperConverged Infra	ProSupport Next Business Day vRealize Operations Mgr Adv 1Proc Sftwr Spt	\$0	Each	10%	\$0	Other F1
14707 843-2716	14707 843-2716	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2717	14707 843-2717	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2718	14707 843-2718	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2719	14707 843-2719	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2720	14707 843-2720	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2721	14707 843-2721	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2722	14707 843-2722	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2723	14707 843-2723	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Adv 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2724	14707 843-2724	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2725	14707 843-2725	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2726	14707 843-2726	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2727	14707 843-2727	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2728	14707 843-2728	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2729	14707 843-2729	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2730	14707 843-2730	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2731	14707 843-2731	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Std 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2740	14707 843-2740	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2741	14707 843-2741	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2742	14707 843-2742	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2743	14707 843-2743	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2744	14707 843-2744	HyperConverged Infra	ProSupport Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2745	14707 843-2745	HyperConverged Infra	ProSupport Plus Mission Critical vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2746	14707 843-2746	HyperConverged Infra	ProSupport Plus Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-2747	14707 843-2747	HyperConverged Infra	ProSupport Next Business Day vRealize Suite Ent 1Proc Sftwr Spt Contract	\$0	Each	10%	\$0	Other F1
14707 843-9322	14707 843-9322	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other F1
14707 843-9323	14707 843-9323	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$654	Each	10%	\$589	Other F1
14707 843-9353	14707 843-9353	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other F1
14707 843-9354	14707 843-9354	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$292	Each	10%	\$263	Other F1
14707 843-9362	14707 843-9362	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other F1
14707 843-9363	14707 843-9363	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$218	Each	10%	\$196	Other F1
14707 844-4316	14707 844-4316	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
14707 844-4317	14707 844-4317	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
14707 844-4318	14707 844-4318	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
14707 844-4319	14707 844-4319	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
14707 844-4320	14707 844-4320	HyperConverged Infra	ProSupport Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
14707 844-4321	14707 844-4321	HyperConverged Infra	ProSupport Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
14707 844-4322	14707 844-4322	HyperConverged Infra	ProSupport Plus Next Business Day Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
14707 844-4323	14707 844-4323	HyperConverged Infra	ProSupport Plus Mission Critical Software Support-Maintenance	\$0	Each	10%	\$0	Other F1
14707 847-7649	14707 847-7649	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other F1
14707 847-7650	14707 847-7650	HyperConverged Infra	Keep your Component For Enterprise	\$889	Each	10%	\$800	Other F1
14707 847-7680	14707 847-7680	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other F1
14707 847-7681	14707 847-7681	HyperConverged Infra	Keep your Component For Enterprise	\$467	Each	10%	\$420	Other F1
14707 847-7689	14707 847-7689	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other F1
14707 847-7690	14707 847-7690	HyperConverged Infra	Keep your Component For Enterprise	\$349	Each	10%	\$314	Other F1
14707 926-0476	14707 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other F1
13817 007-1527	13817 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other F1
13817 009-4364	13817 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other F1
13817 009-4869	13817 009-4869	HyperConverged Infra	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other F1
13817 009-4877	13817 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13817_460-8530	13817_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13817_460-9052	13817_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13817_468-8015	13817_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13817_468-8016	13817_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13817_468-8017	13817_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13817_468-8018	13817_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13817_468-8019	13817_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13817_809-8895	13817_809-8895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1	
13817_812-4005	13817_812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13817_812-8809	13817_812-8809	HyperConverged Infra	ProDeploy Flex Training and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13817_812-9493	13817_812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
13817_812-9549	13817_812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
13817_821-3887	13817_821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1	
13817_821-3888	13817_821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1	
13817_821-5821	13817_821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1	
13817_822-3179	13817_822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13817_823-9267	13817_823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1	
13817_823-9270	13817_823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1	
13817_823-9284	13817_823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13817_824-9896	13817_824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1	
13817_824-9898	13817_824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1	
13817_824-9900	13817_824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1	
13817_824-9902	13817_824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1	
13817_824-9904	13817_824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1	
13817_824-9906	13817_824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1	
13817_824-9911	13817_824-9911	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1	
13817_824-9912	13817_824-9912	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1	
13817_824-9914	13817_824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1	
13817_826-0785	13817_826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	Each	10%	\$2,477	Other	F1	
13817_826-0788	13817_826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%	\$1,197	Other	F1	
13817_828-1998	13817_828-1998	HyperConverged Infra	Keep Your Components 7 Years	\$2,731	Each	10%	\$2,458	Other	F1	
13817_828-1999	13817_828-1999	HyperConverged Infra	Keep Your Components 5 Years	\$2,011	Each	10%	\$1,810	Other	F1	
13817_828-2000	13817_828-2000	HyperConverged Infra	Keep Your Components 4 Years	\$1,652	Each	10%	\$1,487	Other	F1	
13817_828-2001	13817_828-2001	HyperConverged Infra	Keep Your Components 3 Years	\$1,292	Each	10%	\$1,163	Other	F1	
13817_828-2002	13817_828-2002	HyperConverged Infra	Keep Your Components 1 Year	\$431	Each	10%	\$388	Other	F1	
13817_828-2005	13817_828-2005	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day	\$205	Each	10%	\$184	Other	F1	
13817_828-2006	13817_828-2006	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$379	Each	10%	\$341	Other	F1	
13817_828-2007	13817_828-2007	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1	
13817_828-2008	13817_828-2008	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 1 Year	\$684	Each	10%	\$616	Other	F1	
13817_828-2009	13817_828-2009	HyperConverged Infra	ProSupport: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$361	Each	10%	\$325	Other	F1	
13817_828-2010	13817_828-2010	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$407	Each	10%	\$366	Other	F1	
13817_828-2011	13817_828-2011	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 3 Years	\$1,008	Each	10%	\$907	Other	F1	
13817_828-2012	13817_828-2012	HyperConverged Infra	ProSupport: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$931	Each	10%	\$838	Other	F1	
13817_828-2013	13817_828-2013	HyperConverged Infra	ProSupport: Mission Critical: 7x24 HW/SW Technical Support and Assistance 3 Years	\$1,366	Each	10%	\$1,229	Other	F1	
13817_828-2014	13817_828-2014	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$758	Each	10%	\$682	Other	F1	
13817_828-2015	13817_828-2015	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 4 Years	\$1,095	Each	10%	\$986	Other	F1	
13817_828-2016	13817_828-2016	HyperConverged Infra	ProSupport: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$1,667	Each	10%	\$1,500	Other	F1	
13817_828-2017	13817_828-2017	HyperConverged Infra	ProSupport: Mission Critical: 7x24 HW/SW Technical Support and Assistance 4 Years	\$1,427	Each	10%	\$1,284	Other	F1	
13817_828-2018	13817_828-2018	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$1,106	Each	10%	\$995	Other	F1	
13817_828-2019	13817_828-2019	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 5 Years	\$1,186	Each	10%	\$1,067	Other	F1	
13817_828-2020	13817_828-2020	HyperConverged Infra	ProSupport: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$2,383	Each	10%	\$2,145	Other	F1	
13817_828-2021	13817_828-2021	HyperConverged Infra	ProSupport: Mission Critical: 7x24 HW/SW Technical Support and Assistance 5 Years	\$1,509	Each	10%	\$1,358	Other	F1	
13817_828-2022	13817_828-2022	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 1	\$1,663	Each	10%	\$1,497	Other	F1	
13817_828-2023	13817_828-2023	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 1 Year	\$1,346	Each	10%	\$1,211	Other	F1	
13817_828-2024	13817_828-2024	HyperConverged Infra	ProSupport Plus: Mission Critical: 7x24 HW/SW Technical Support and Assistance 3	\$2,817	Each	10%	\$2,535	Other	F1	
13817_828-2025	13817_828-2025	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$839	Each	10%	\$755	Other	F1	
13817_828-2026	13817_828-2026	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 3 Years	\$2,331	Each	10%	\$2,098	Other	F1	
13817_828-2027	13817_828-2027	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$411	Each	10%	\$370	Other	F1	
13817_828-2028	13817_828-2028	HyperConverged Infra	ProSupport Plus: Mission Critical: 7x24 HW/SW Technical Support and Assistance 4 Years	\$3,285	Each	10%	\$2,957	Other	F1	
13817_828-2029	13817_828-2029	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$1,567	Each	10%	\$1,410	Other	F1	
13817_828-2030	13817_828-2030	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 4 Years	\$2,790	Each	10%	\$2,511	Other	F1	
13817_828-2031	13817_828-2031	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$789	Each	10%	\$710	Other	F1	
13817_828-2032	13817_828-2032	HyperConverged Infra	ProSupport Plus: Mission Critical: 7x24 HW/SW Technical Support and Assistance 5 Years	\$3,747	Each	10%	\$3,372	Other	F1	
13817_828-2033	13817_828-2033	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$2,301	Each	10%	\$2,071	Other	F1	
13817_828-2034	13817_828-2034	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 5 Years	\$3,240	Each	10%	\$2,916	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
13817 828-2035	13817 828-2035	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$1,176	Each	10%	\$1,058	Other	F1
13817 828-2036	13817 828-2036	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 7	\$4,736	Each	10%	\$4,262	Other	F1
13817 828-2037	13817 828-2037	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 7 Years	\$4,169	Each	10%	\$3,752	Other	F1
13817 828-2038	13817 828-2038	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,704	Each	10%	\$3,334	Other	F1
13817 828-2039	13817 828-2039	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 6 Years Extended	\$1,922	Each	10%	\$1,730	Other	F1
13817 828-2040	13817 828-2040	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 6 Years	\$1,769	Each	10%	\$1,592	Other	F1
13817 828-2041	13817 828-2041	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 7 Years	\$1,400	Each	10%	\$1,260	Other	F1
13817 828-2042	13817 828-2042	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch 6	\$3,741	Each	10%	\$3,367	Other	F1
13817 828-2043	13817 828-2043	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 7 Years	\$1,746	Each	10%	\$1,571	Other	F1
13817 828-2044	13817 828-2044	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$794	Each	10%	\$715	Other	F1
13817 828-2045	13817 828-2045	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,227	Each	10%	\$1,104	Other	F1
13817 828-2046	13817 828-2046	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,380	Each	10%	\$1,242	Other	F1
13817 828-2047	13817 828-2047	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,537	Each	10%	\$1,383	Other	F1
13817 828-2048	13817 828-2048	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,882	Each	10%	\$1,694	Other	F1
13817 828-2049	13817 828-2049	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,945	Each	10%	\$1,751	Other	F1
13817 828-2050	13817 828-2050	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,147	Each	10%	\$1,932	Other	F1
13817 828-2051	13817 828-2051	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,623	Each	10%	\$2,361	Other	F1
13817 828-2052	13817 828-2052	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,167	Each	10%	\$1,050	Other	F1
13817 828-2053	13817 828-2053	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,765	Each	10%	\$1,589	Other	F1
13817 828-2078	13817 828-2078	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$501	Each	10%	\$450	Other	F1
13817 828-2079	13817 828-2079	HyperConverged Infra	Keep Your Hard Drive 1 Year	\$79	Each	10%	\$71	Other	F1
13817 828-2080	13817 828-2080	HyperConverged Infra	Keep Your Hard Drive 6 Years	\$473	Each	10%	\$426	Other	F1
13817 828-2081	13817 828-2081	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 6 Years	\$1,081	Each	10%	\$973	Other	F1
13817 828-2083	13817 828-2083	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$47	Each	10%	\$42	Other	F1
13817 828-2084	13817 828-2084	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance 6 Years	\$3,702	Each	10%	\$3,332	Other	F1
13817 828-2085	13817 828-2085	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 1 Year	\$988	Each	10%	\$871	Other	F1
13817 828-2086	13817 828-2086	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$1,441	Each	10%	\$1,297	Other	F1
13817 828-2087	13817 828-2087	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance 6 Years	\$1,290	Each	10%	\$1,161	Other	F1
13817 828-2088	13817 828-2088	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch 5	\$3,069	Each	10%	\$2,762	Other	F1
13817 828-2089	13817 828-2089	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance 6 Years	\$1,620	Each	10%	\$1,458	Other	F1
13817 828-2090	13817 828-2090	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$331	Each	10%	\$298	Other	F1
13817 828-2091	13817 828-2091	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$49	Each	10%	\$44	Other	F1
13817 828-2092	13817 828-2092	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance 6	\$4,235	Each	10%	\$3,812	Other	F1
13817 828-2093	13817 828-2093	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,009	Each	10%	\$2,708	Other	F1
13817 828-2094	13817 828-2094	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$1,552	Each	10%	\$1,397	Other	F1
13817 828-2095	13817 828-2095	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,378	Each	10%	\$2,140	Other	F1
13817 828-2096	13817 828-2096	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$1,707	Each	10%	\$1,536	Other	F1
13817 828-2097	13817 828-2097	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 6 Years	\$2,001	Each	10%	\$1,801	Other	F1
13817 828-2110	13817 828-2110	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13817 843-9181	13817 843-9181	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$380	Each	10%	\$342	Other	F1
13817 843-9182	13817 843-9182	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$380	Each	10%	\$342	Other	F1
13817 843-9183	13817 843-9183	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$443	Each	10%	\$399	Other	F1
13817 843-9184	13817 843-9184	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$190	Each	10%	\$171	Other	F1
13817 843-9185	13817 843-9185	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$63	Each	10%	\$57	Other	F1
13817 843-9186	13817 843-9186	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$127	Each	10%	\$114	Other	F1
13817 843-9187	13817 843-9187	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$190	Each	10%	\$171	Other	F1
13817 843-9188	13817 843-9188	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$253	Each	10%	\$228	Other	F1
13817 843-9189	13817 843-9189	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$317	Each	10%	\$285	Other	F1
13817 843-9190	13817 843-9190	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$443	Each	10%	\$399	Other	F1
13817 843-9191	13817 843-9191	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$63	Each	10%	\$57	Other	F1
13817 843-9192	13817 843-9192	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$253	Each	10%	\$228	Other	F1
13817 843-9193	13817 843-9193	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$317	Each	10%	\$285	Other	F1
13817 843-9196	13817 843-9196	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$127	Each	10%	\$114	Other	F1
13817 847-7511	13817 847-7511	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$600	Each	10%	\$540	Other	F1
13817 847-7512	13817 847-7512	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$600	Each	10%	\$540	Other	F1
13817 847-7513	13817 847-7513	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$700	Each	10%	\$630	Other	F1
13817 847-7514	13817 847-7514	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$300	Each	10%	\$270	Other	F1
13817 847-7515	13817 847-7515	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$100	Each	10%	\$90	Other	F1
13817 847-7516	13817 847-7516	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$200	Each	10%	\$180	Other	F1
13817 847-7517	13817 847-7517	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$300	Each	10%	\$270	Other	F1
13817 847-7518	13817 847-7518	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$400	Each	10%	\$360	Other	F1
13817 847-7519	13817 847-7519	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$500	Each	10%	\$450	Other	F1
13817 847-7520	13817 847-7520	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$700	Each	10%	\$630	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13817_847-7521	13817_847-7521	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$100	Each	10%	\$90	Other	F1
13817_847-7522	13817_847-7522	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$400	Each	10%	\$360	Other	F1
13817_847-7523	13817_847-7523	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$500	Each	10%	\$450	Other	F1
13817_847-7526	13817_847-7526	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$200	Each	10%	\$180	Other	F1
13817_951-2015	13817_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13817_975-3461	13817_975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13817_984-3267	13817_984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13817_989-3439	13817_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13817_992-6149	13817_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13180_007-1527	13180_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13180_009-4364	13180_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13180_009-4869	13180_009-4869	HyperConverged Infra	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
13180_009-4877	13180_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13180_460-5909	13180_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13180_460-8530	13180_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13180_460-9052	13180_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13180_460-9900	13180_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13180_461-0497	13180_461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13180_467-1489	13180_467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1
13180_467-1490	13180_467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1
13180_467-1491	13180_467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13180_467-1493	13180_467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1
13180_467-1494	13180_467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1
13180_467-1495	13180_467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1
13180_467-1496	13180_467-1496	HyperConverged Infra	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1
13180_467-1497	13180_467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1
13180_467-1498	13180_467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1
13180_467-1499	13180_467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5589	13180_467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5590	13180_467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1
13180_467-5591	13180_467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5592	13180_467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5594	13180_467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5598	13180_467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5599	13180_467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5600	13180_467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5601	13180_467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1
13180_467-5602	13180_467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5603	13180_467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5604	13180_467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1
13180_467-5605	13180_467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5606	13180_467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5607	13180_467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5608	13180_467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5609	13180_467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5610	13180_467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5611	13180_467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5612	13180_467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5613	13180_467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1
13180_467-5614	13180_467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
13180_467-5615	13180_467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1	
13180_467-5616	13180_467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1	
13180_467-5617	13180_467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1	
13180_467-5618	13180_467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1	
13180_467-5619	13180_467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1	
13180_467-5620	13180_467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
13180_467-5621	13180_467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1	
13180_467-5622	13180_467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1	
13180_467-5623	13180_467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
13180_467-5684	13180_467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1	
13180_467-5695	13180_467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5696	13180_467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5697	13180_467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1	
13180_467-5698	13180_467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5699	13180_467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5700	13180_467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5701	13180_467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5702	13180_467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5703	13180_467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5704	13180_467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5705	13180_467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5706	13180_467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5707	13180_467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5708	13180_467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5709	13180_467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5710	13180_467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5711	13180_467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5712	13180_467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_467-5754	13180_467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1	
13180_468-0383	13180_468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1	
13180_468-3776	13180_468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1	
13180_468-4058	13180_468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1	
13180_468-7072	13180_468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1	
13180_468-8015	13180_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13180_468-8016	13180_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13180_468-8017	13180_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13180_468-8018	13180_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13180_468-8019	13180_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13180_469-5598	13180_469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1	
13180_806-7308	13180_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13180_809-6895	13180_809-6895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1	
13180_809-8540	13180_809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1	
13180_809-8541	13180_809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1	
13180_809-8542	13180_809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1	
13180_809-8543	13180_809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1	
13180_809-8544	13180_809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1	
13180_809-8545	13180_809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
13180_809-8546	13180_809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1	
13180_809-8547	13180_809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
13180_809-8548	13180_809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1	
13180_809-8549	13180_809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other	F1	
13180_809-8550	13180_809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1	



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
13180 809-8551	13180 809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%	\$845	Other	F1	
13180 809-8552	13180 809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other	F1	
13180 809-8553	13180 809-8553	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%	\$192	Other	F1	
13180 809-8561	13180 809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$632	Each	10%	\$569	Other	F1	
13180 809-8562	13180 809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other	F1	
13180 809-8563	13180 809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1	
13180 809-8564	13180 809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other	F1	
13180 809-8565	13180 809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1	
13180 809-8566	13180 809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other	F1	
13180 809-8567	13180 809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other	F1	
13180 809-8568	13180 809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other	F1	
13180 809-8569	13180 809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%	\$1,351	Other	F1	
13180 809-8570	13180 809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$1,501	Each	10%	\$1,351	Other	F1	
13180 809-8571	13180 809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%	\$1,565	Other	F1	
13180 809-8572	13180 809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$1,739	Each	10%	\$1,565	Other	F1	
13180 809-8573	13180 809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%	\$356	Other	F1	
13180 809-8574	13180 809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$395	Each	10%	\$356	Other	F1	
13180 812-4005	13180 812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13180 812-8809	13180 812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13180 812-9493	13180 812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
13180 812-9549	13180 812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
13180 816-0204	13180 816-0204	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$100	Each	10%	\$90	Other	F1	
13180 816-0205	13180 816-0205	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$200	Each	10%	\$180	Other	F1	
13180 816-0206	13180 816-0206	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$300	Each	10%	\$270	Other	F1	
13180 816-0207	13180 816-0207	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1	
13180 816-0208	13180 816-0208	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$401	Each	10%	\$361	Other	F1	
13180 816-0209	13180 816-0209	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 2 Years	\$782	Each	10%	\$704	Other	F1	
13180 816-0210	13180 816-0210	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 4 Years	\$1,900	Each	10%	\$1,710	Other	F1	
13180 816-0211	13180 816-0211	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$88	Each	10%	\$79	Other	F1	
13180 816-0212	13180 816-0212	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$325	Each	10%	\$293	Other	F1	
13180 816-0213	13180 816-0213	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$817	Each	10%	\$735	Other	F1	
13180 816-0216	13180 816-0216	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,416	Each	10%	\$1,274	Other	F1	
13180 816-0217	13180 816-0217	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,451	Each	10%	\$2,206	Other	F1	
13180 816-0218	13180 816-0218	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$3,513	Each	10%	\$3,162	Other	F1	
13180 816-0221	13180 816-0221	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$730	Each	10%	\$657	Other	F1	
13180 816-0222	13180 816-0222	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,222	Each	10%	\$1,100	Other	F1	
13180 816-0223	13180 816-0223	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,711	Each	10%	\$1,540	Other	F1	
13180 816-0226	13180 816-0226	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,184	Each	10%	\$1,966	Other	F1	
13180 816-0227	13180 816-0227	HyperConverged Infra	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$269	Each	10%	\$242	Other	F1	
13180 816-0228	13180 816-0228	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$4,071	Each	10%	\$3,664	Other	F1	
13180 816-0229	13180 816-0229	HyperConverged Infra	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$566	Each	10%	\$509	Other	F1	
13180 816-0230	13180 816-0230	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$6,135	Each	10%	\$5,522	Other	F1	
13180 816-0231	13180 816-0231	HyperConverged Infra	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$1,445	Each	10%	\$1,301	Other	F1	
13180 816-0235	13180 816-0235	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$56	Each	10%	\$50	Other	F1	
13180 816-0236	13180 816-0236	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,334	Each	10%	\$1,201	Other	F1	
13180 816-0237	13180 816-0237	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$232	Each	10%	\$209	Other	F1	
13180 816-0238	13180 816-0238	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,492	Each	10%	\$2,243	Other	F1	
13180 816-0239	13180 816-0239	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$628	Each	10%	\$565	Other	F1	
13180 816-0240	13180 816-0240	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$3,764	Each	10%	\$3,388	Other	F1	
13180 816-0256	13180 816-0256	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	
13180 816-0259	13180 816-0259	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 3 Years	\$1,361	Each	10%	\$1,225	Other	F1	
13180 816-0260	13180 816-0260	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$2,962	Each	10%	\$2,666	Other	F1	
13180 816-0261	13180 816-0261	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$588	Each	10%	\$529	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13180_816-0262	13180_816-0262	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,450	Each	10%	\$1,305	Other	F1
13180_816-0263	13180_816-0263	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$442	Each	10%	\$398	Other	F1
13180_816-0264	13180_816-0264	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,116	Each	10%	\$2,804	Other	F1
13180_816-0265	13180_816-0265	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$5,091	Each	10%	\$4,582	Other	F1
13180_816-0266	13180_816-0266	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$1,018	Each	10%	\$916	Other	F1
13180_816-0267	13180_816-0267	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 5 Years	\$2,595	Each	10%	\$2,336	Other	F1
13180_816-0268	13180_816-0268	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$3,909	Each	10%	\$3,518	Other	F1
13180_816-0269	13180_816-0269	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 5 Years Extended	\$1,120	Each	10%	\$1,008	Other	F1
13180_816-0270	13180_816-0270	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,899	Each	10%	\$1,709	Other	F1
13180_816-0271	13180_816-0271	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 5 Years Extended	\$894	Each	10%	\$805	Other	F1
13180_816-0272	13180_816-0272	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 6 Years	\$4,332	Each	10%	\$3,899	Other	F1
13180_816-0275	13180_816-0275	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$7,022	Each	10%	\$6,320	Other	F1
13180_816-0276	13180_816-0276	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years Extended	\$2,030	Each	10%	\$1,827	Other	F1
13180_816-0278	13180_816-0278	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$260	Each	10%	\$234	Other	F1
13180_816-0279	13180_816-0279	HyperConverged Infra	Keep Your Hard Drive, 6 Year	\$320	Each	10%	\$288	Other	F1
13180_816-0280	13180_816-0280	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$4,338	Each	10%	\$3,904	Other	F1
13180_816-0281	13180_816-0281	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 6 Years	\$3,256	Each	10%	\$2,930	Other	F1
13180_816-0282	13180_816-0282	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$440	Each	10%	\$396	Other	F1
13180_816-0283	13180_816-0283	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years Extended	\$1,404	Each	10%	\$1,264	Other	F1
13180_816-0284	13180_816-0284	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 7 Years	\$2,106	Each	10%	\$1,895	Other	F1
13180_816-0285	13180_816-0285	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 6 Years Extended	\$1,146	Each	10%	\$1,031	Other	F1
13180_816-0286	13180_816-0286	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 7 Years	\$4,914	Each	10%	\$4,423	Other	F1
13180_816-0287	13180_816-0287	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Years Extended	\$2,631	Each	10%	\$2,368	Other	F1
13180_816-0288	13180_816-0288	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$7,893	Each	10%	\$7,104	Other	F1
13180_816-1667	13180_816-1667	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$625	Each	10%	\$563	Other	F1
13180_816-1671	13180_816-1671	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,178	Each	10%	\$1,060	Other	F1
13180_816-1673	13180_816-1673	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,353	Each	10%	\$1,218	Other	F1
13180_816-1677	13180_816-1677	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$1,572	Each	10%	\$1,415	Other	F1
13180_816-1679	13180_816-1679	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,756	Each	10%	\$1,580	Other	F1
13180_816-1709	13180_816-1709	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$1,308	Each	10%	\$1,177	Other	F1
13180_816-1713	13180_816-1713	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$2,608	Each	10%	\$2,347	Other	F1
13180_816-1715	13180_816-1715	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$3,089	Each	10%	\$2,780	Other	F1
13180_816-1719	13180_816-1719	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$3,633	Each	10%	\$3,270	Other	F1
13180_816-1721	13180_816-1721	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$4,086	Each	10%	\$3,677	Other	F1
13180_821-3887	13180_821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1
13180_821-3888	13180_821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1
13180_821-5821	13180_821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1
13180_822-6048	13180_822-6048	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist,6Years	\$1,592	Each	10%	\$1,433	Other	F1
13180_822-5049	13180_822-5049	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,694	Each	10%	\$3,325	Other	F1
13180_823-9267	13180_823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
13180_823-9270	13180_823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13180 823-9284	13180 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13180 841-0851	13180 841-0851	HyperConverged Infra	Keep Your Component For Enterprise 7 Years	\$9,788	Each	10%	\$8,809	Other	F1
13180 841-0852	13180 841-0852	HyperConverged Infra	Keep Your Component For Enterprise 3 Years	\$3,337	Each	10%	\$3,003	Other	F1
13180 841-0853	13180 841-0853	HyperConverged Infra	Keep Your Component For Enterprise 4 Years	\$5,784	Each	10%	\$5,206	Other	F1
13180 841-0854	13180 841-0854	HyperConverged Infra	Keep Your Component For Enterprise 5 Years	\$7,118	Each	10%	\$6,406	Other	F1
13180 841-0855	13180 841-0855	HyperConverged Infra	Keep Your Component For Enterprise 6 Years	\$8,453	Each	10%	\$7,608	Other	F1
13180 841-0856	13180 841-0856	HyperConverged Infra	Keep Your Component For Enterprise 1 Year	\$2,225	Each	10%	\$2,003	Other	F1
13180 843-9197	13180 843-9197	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$480	Each	10%	\$432	Other	F1
13180 843-9198	13180 843-9198	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$560	Each	10%	\$504	Other	F1
13180 843-9201	13180 843-9201	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$400	Each	10%	\$360	Other	F1
13180 843-9202	13180 843-9202	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$320	Each	10%	\$288	Other	F1
13180 843-9203	13180 843-9203	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$240	Each	10%	\$216	Other	F1
13180 843-9219	13180 843-9219	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$160	Each	10%	\$144	Other	F1
13180 843-9220	13180 843-9220	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$80	Each	10%	\$72	Other	F1
13180 843-9237	13180 843-9237	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$560	Each	10%	\$504	Other	F1
13180 843-9238	13180 843-9238	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$400	Each	10%	\$360	Other	F1
13180 843-9239	13180 843-9239	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$240	Each	10%	\$216	Other	F1
13180 843-9240	13180 843-9240	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$160	Each	10%	\$144	Other	F1
13180 843-9242	13180 843-9242	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$480	Each	10%	\$432	Other	F1
13180 843-9243	13180 843-9243	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$320	Each	10%	\$288	Other	F1
13180 843-9244	13180 843-9244	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$80	Each	10%	\$72	Other	F1
13180 847-7510	13180 847-7510	HyperConverged Infra	Keep Your Component For Enterprise 2 Years	\$400	Each	10%	\$360	Other	F1
13180 847-7715	13180 847-7715	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$1,200	Each	10%	\$1,080	Other	F1
13180 847-7716	13180 847-7716	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$1,400	Each	10%	\$1,260	Other	F1
13180 847-7717	13180 847-7717	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,000	Each	10%	\$900	Other	F1
13180 847-7718	13180 847-7718	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$800	Each	10%	\$720	Other	F1
13180 847-7719	13180 847-7719	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$600	Each	10%	\$540	Other	F1
13180 847-7720	13180 847-7720	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$400	Each	10%	\$360	Other	F1
13180 847-7721	13180 847-7721	HyperConverged Infra	Keep yourComponent For Enterprise Channel 15 Months	\$200	Each	10%	\$180	Other	F1
13180 927-3179	13180 927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
13180 927-3189	13180 927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
13180 927-3199	13180 927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
13180 929-8509	13180 929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13180 929-8519	13180 929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13180 936-2329	13180 936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13180 936-2339	13180 936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13180 936-2349	13180 936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13180 936-2359	13180 936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13180 936-2369	13180 936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13180 936-5359	13180 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13180 936-5459	13180 936-5459	HyperConverged Infra	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13180 951-2015	13180 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13180 975-3461	13180 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13180 989-3439	13180 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13180 992-6149	13180 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13180 995-8131	13180 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
13180 998-4204	13180 998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
13180 998-4205	13180 998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
13184 007-1527	13184 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13184 009-4364	13184 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13184 009-4877	13184 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13184 460-5909	13184 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13184 460-8530	13184 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13184 460-9052	13184 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13184 460-9900	13184 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13184 461-0497	13184 461-0497	HyperConverged Infra	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13184 468-8015	13184 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13184 468-8016	13184 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13184 468-8017	13184 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13184 468-8018	13184 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13184 468-8019	13184 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13184 806-7308	13184 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13184 809-8895	13184 809-8895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1
13184 809-8540	13184 809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1
13184 809-8541	13184 809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1
13184 809-8542	13184 809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1
13184 809-8543	13184 809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
13184 809-8544	13184 809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1
13184 809-8545	13184 809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
13184 809-8546	13184 809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1
13184 809-8547	13184 809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
13184 809-8548	13184 809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1
13184 809-8549	13184 809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other	F1
13184 809-8550	13184 809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13184 809-8551	13184 809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%		\$845	Other	F1	
13184 809-8552	13184 809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%		\$845	Other	F1	
13184 809-8553	13184 809-8553	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%		\$192	Other	F1	
13184 809-8561	13184 809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$632	Each	10%		\$569	Other	F1	
13184 809-8562	13184 809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%		\$569	Other	F1	
13184 809-8563	13184 809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%		\$711	Other	F1	
13184 809-8564	13184 809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%		\$711	Other	F1	
13184 809-8565	13184 809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%		\$925	Other	F1	
13184 809-8566	13184 809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%		\$925	Other	F1	
13184 809-8567	13184 809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%		\$1,138	Other	F1	
13184 809-8568	13184 809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%		\$1,138	Other	F1	
13184 809-8569	13184 809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%		\$1,351	Other	F1	
13184 809-8570	13184 809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$1,501	Each	10%		\$1,351	Other	F1	
13184 809-8571	13184 809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%		\$1,565	Other	F1	
13184 809-8572	13184 809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$1,739	Each	10%		\$1,565	Other	F1	
13184 809-8573	13184 809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%		\$356	Other	F1	
13184 809-8574	13184 809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$395	Each	10%		\$356	Other	F1	
13184 812-4005	13184 812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%		\$270	Other	F1	
13184 812-8809	13184 812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%		\$90	Other	F1	
13184 812-9493	13184 812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%		\$146	Other	F1	
13184 812-9549	13184 812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%		\$76	Other	F1	
13184 816-0233	13184 816-0233	HyperConverged Infra	ProSupport for Software, Webscale Software, 1 Year	\$1,660	Each	10%		\$1,494	Other	F1	
13184 816-0249	13184 816-0249	HyperConverged Infra	ProSupport for Software, Webscale Software, 5 Years	\$7,472	Each	10%		\$6,725	Other	F1	
13184 816-0258	13184 816-0258	HyperConverged Infra	ProSupport for Software, Webscale Software, 3 Years	\$4,484	Each	10%		\$4,036	Other	F1	
13184 816-0273	13184 816-0273	HyperConverged Infra	ProSupport for Software, Webscale Software, 4 Years	\$5,977	Each	10%		\$5,379	Other	F1	
13184 816-0274	13184 816-0274	HyperConverged Infra	ProSupport for Software, Webscale Software, 6 Years	\$9,550	Each	10%		\$8,595	Other	F1	
13184 816-0277	13184 816-0277	HyperConverged Infra	ProSupport for Software, Webscale Software, 7 Years	\$11,627	Each	10%		\$10,464	Other	F1	
13184 816-1668	13184 816-1668	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$529	Each	10%		\$476	Other	F1	
13184 816-1672	13184 816-1672	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$955	Each	10%		\$860	Other	F1	
13184 816-1674	13184 816-1674	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,126	Each	10%		\$1,013	Other	F1	
13184 816-1678	13184 816-1678	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$1,311	Each	10%		\$1,180	Other	F1	
13184 816-1680	13184 816-1680	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,419	Each	10%		\$1,277	Other	F1	
13184 816-1710	13184 816-1710	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,055	Each	10%		\$950	Other	F1	
13184 816-1714	13184 816-1714	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,144	Each	10%		\$1,930	Other	F1	
13184 816-1716	13184 816-1716	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,577	Each	10%		\$2,319	Other	F1	
13184 816-1720	13184 816-1720	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,022	Each	10%		\$2,720	Other	F1	
13184 816-1722	13184 816-1722	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,276	Each	10%		\$2,948	Other	F1	
13184 817-7482	13184 817-7482	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$85	Each	10%		\$77	Other	F1	
13184 817-7483	13184 817-7483	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$83	Each	10%		\$74	Other	F1	
13184 817-7484	13184 817-7484	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%		\$198	Other	F1	
13184 817-7485	13184 817-7485	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%		\$248	Other	F1	
13184 817-7486	13184 817-7486	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%		\$297	Other	F1	
13184 817-7487	13184 817-7487	HyperConverged Infra	Keep Your Hard Drive, 6 Year	\$350	Each	10%		\$315	Other	F1	
13184 817-7488	13184 817-7488	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$400	Each	10%		\$360	Other	F1	
13184 817-7491	13184 817-7491	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$32	Each	10%		\$29	Other	F1	
13184 817-7492	13184 817-7492	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$122	Each	10%		\$110	Other	F1	
13184 817-7493	13184 817-7493	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$220	Each	10%		\$198	Other	F1	
13184 817-7494	13184 817-7494	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$305	Each	10%		\$275	Other	F1	
13184 817-7495	13184 817-7495	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$495	Each	10%		\$446	Other	F1	
13184 817-7496	13184 817-7496	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$617	Each	10%		\$555	Other	F1	
13184 817-7499	13184 817-7499	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$288	Each	10%		\$259	Other	F1	
13184 817-7500	13184 817-7500	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$485	Each	10%		\$437	Other	F1	
13184 817-7501	13184 817-7501	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$579	Each	10%		\$521	Other	F1	
13184 817-7502	13184 817-7502	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$685	Each	10%		\$617	Other	F1	
13184 817-7503	13184 817-7503	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Years	\$687	Each	10%		\$618	Other	F1	
13184 817-7504	13184 817-7504	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 7 Years	\$757	Each	10%		\$681	Other	F1	
13184 817-7507	13184 817-7507	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$131	Each	10%		\$118	Other	F1	
13184 817-7508	13184 817-7508	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$263	Each	10%		\$237	Other	F1	
13184 817-7509	13184 817-7509	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$456	Each	10%		\$410	Other	F1	
13184 817-7510	13184 817-7510	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$638	Each	10%		\$574	Other	F1	
13184 817-7511	13184 817-7511	HyperConverged Infra	Mision Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years	\$1,020	Each	10%		\$918	Other	F1	
13184 817-7512	13184 817-7512	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,273	Each	10%		\$1,146	Other	F1	
13184 817-7515	13184 817-7515	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$508	Each	10%		\$457	Other	F1	
13184 817-7516	13184 817-7516	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$884	Each	10%		\$796	Other	F1	
13184 817-7517	13184 817-7517	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,074	Each	10%		\$967	Other	F1	
13184 817-7518	13184 817-7518	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,276	Each	10%		\$1,148	Other	F1	
13184 817-7519	13184 817-7519	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,277	Each	10%		\$1,149	Other	F1	
13184 817-7520	13184 817-7520	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$1,408	Each	10%		\$1,267	Other	F1	
13184 817-7523	13184 817-7523	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$19	Each	10%		\$17	Other	F1	
13184 817-7524	13184 817-7524	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$81	Each	10%		\$73	Other	F1	
13184 817-7525	13184 817-7525	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$153	Each	10%		\$138	Other	F1	
13184 817-7526	13184 817-7526	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$218	Each	10%		\$196	Other	F1	
13184 817-7527	13184 817-7527	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$388	Each	10%		\$349	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13184 817-7528	13184 817-7528	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 6 Years Extended	\$495	Each	10%	\$446	Other	F1
13184 817-7531	13184 817-7531	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$492	Each	10%	\$443	Other	F1
13184 817-7532	13184 817-7532	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$922	Each	10%	\$830	Other	F1
13184 817-7533	13184 817-7533	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,157	Each	10%	\$1,041	Other	F1
13184 817-7534	13184 817-7534	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,399	Each	10%	\$1,259	Other	F1
13184 817-7535	13184 817-7535	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,536	Each	10%	\$1,382	Other	F1
13184 817-7536	13184 817-7536	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 7 Years	\$1,735	Each	10%	\$1,562	Other	F1
13184 817-7539	13184 817-7539	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$90	Each	10%	\$81	Other	F1
13184 817-7540	13184 817-7540	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$195	Each	10%	\$176	Other	F1
13184 817-7541	13184 817-7541	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$349	Each	10%	\$314	Other	F1
13184 817-7542	13184 817-7542	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$496	Each	10%	\$446	Other	F1
13184 817-7543	13184 817-7543	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$854	Each	10%	\$769	Other	F1
13184 817-7544	13184 817-7544	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$1,086	Each	10%	\$977	Other	F1
13184 817-7547	13184 817-7547	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$805	Each	10%	\$725	Other	F1
13184 817-7548	13184 817-7548	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,504	Each	10%	\$1,354	Other	F1
13184 817-7549	13184 817-7549	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,887	Each	10%	\$1,698	Other	F1
13184 817-7550	13184 817-7550	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$2,277	Each	10%	\$2,049	Other	F1
13184 817-7551	13184 817-7551	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$2,455	Each	10%	\$2,210	Other	F1
13184 817-7552	13184 817-7552	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$2,760	Each	10%	\$2,484	Other	F1
13184 817-7555	13184 817-7555	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13184 821-3887	13184 821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1
13184 821-3888	13184 821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1
13184 821-5821	13184 821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1
13184 822-5224	13184 822-5224	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,963	Each	10%	\$2,667	Other	F1
13184 822-5225	13184 822-5225	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assis:6Years	\$1,286	Each	10%	\$1,157	Other	F1
13184 823-9267	13184 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
13184 823-9270	13184 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
13184 823-9284	13184 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13184 843-9181	13184 843-9181	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$380	Each	10%	\$342	Other	F1
13184 843-9182	13184 843-9182	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$380	Each	10%	\$342	Other	F1
13184 843-9183	13184 843-9183	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$443	Each	10%	\$399	Other	F1
13184 843-9184	13184 843-9184	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$190	Each	10%	\$171	Other	F1
13184 843-9185	13184 843-9185	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$63	Each	10%	\$57	Other	F1
13184 843-9186	13184 843-9186	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$127	Each	10%	\$114	Other	F1
13184 843-9187	13184 843-9187	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$190	Each	10%	\$171	Other	F1
13184 843-9188	13184 843-9188	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$253	Each	10%	\$228	Other	F1
13184 843-9189	13184 843-9189	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$317	Each	10%	\$285	Other	F1
13184 843-9190	13184 843-9190	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$443	Each	10%	\$399	Other	F1
13184 843-9191	13184 843-9191	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$63	Each	10%	\$57	Other	F1
13184 843-9192	13184 843-9192	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$253	Each	10%	\$228	Other	F1
13184 843-9193	13184 843-9193	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$317	Each	10%	\$285	Other	F1
13184 843-9196	13184 843-9196	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$127	Each	10%	\$114	Other	F1
13184 847-7511	13184 847-7511	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$600	Each	10%	\$540	Other	F1
13184 847-7512	13184 847-7512	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$700	Each	10%	\$630	Other	F1
13184 847-7513	13184 847-7513	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$700	Each	10%	\$630	Other	F1
13184 847-7514	13184 847-7514	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$300	Each	10%	\$270	Other	F1
13184 847-7515	13184 847-7515	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$100	Each	10%	\$90	Other	F1
13184 847-7516	13184 847-7516	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$200	Each	10%	\$180	Other	F1
13184 847-7517	13184 847-7517	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$300	Each	10%	\$270	Other	F1
13184 847-7518	13184 847-7518	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$400	Each	10%	\$360	Other	F1
13184 847-7519	13184 847-7519	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$500	Each	10%	\$450	Other	F1
13184 847-7520	13184 847-7520	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$700	Each	10%	\$630	Other	F1
13184 847-7521	13184 847-7521	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$100	Each	10%	\$90	Other	F1
13184 847-7522	13184 847-7522	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$400	Each	10%	\$360	Other	F1
13184 847-7523	13184 847-7523	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$500	Each	10%	\$450	Other	F1
13184 847-7526	13184 847-7526	HyperConverged Infra	Keep your Component For Enterprise 2 Years Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$200	Each	10%	\$180	Other	F1
13184 951-2015	13184 951-2015	HyperConverged Infra	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
13184 973-2426	13184 973-2426	HyperConverged Infra	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
13184 975-3461	13184 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13184 984-3267	13184 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
13184 989-3439	13184 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13184 992-6149	13184 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13184_995-8131	13184_995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other		F1
13182_007-1527	13182_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other		F1
13182_009-4364	13182_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other		F1
13182_009-4877	13182_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other		F1
13182_460-5909	13182_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other		F1
13182_460-8530	13182_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other		F1
13182_460-9052	13182_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other		F1
13182_460-9900	13182_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other		F1
13182_461-0497	13182_461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other		F1
13182_468-8015	13182_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other		F1
13182_468-8016	13182_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other		F1
13182_468-8017	13182_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other		F1
13182_468-8018	13182_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other		F1
13182_468-8019	13182_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other		F1
13182_806-7308	13182_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other		F1
13182_809-6895	13182_809-6895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other		F1
13182_809-8540	13182_809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other		F1
13182_809-8541	13182_809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other		F1
13182_809-8542	13182_809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other		F1
13182_809-8543	13182_809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other		F1
13182_809-8544	13182_809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other		F1
13182_809-8545	13182_809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other		F1
13182_809-8546	13182_809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other		F1
13182_809-8547	13182_809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other		F1
13182_809-8548	13182_809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other		F1
13182_809-8549	13182_809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other		F1
13182_809-8550	13182_809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other		F1
13182_809-8551	13182_809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%	\$845	Other		F1
13182_809-8552	13182_809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other		F1
13182_809-8553	13182_809-8553	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%	\$192	Other		F1
13182_809-8561	13182_809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$632	Each	10%	\$569	Other		F1
13182_809-8562	13182_809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other		F1
13182_809-8563	13182_809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other		F1
13182_809-8564	13182_809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other		F1
13182_809-8565	13182_809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other		F1
13182_809-8566	13182_809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other		F1
13182_809-8567	13182_809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other		F1
13182_809-8568	13182_809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other		F1
13182_809-8569	13182_809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%	\$1,351	Other		F1
13182_809-8570	13182_809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$1,501	Each	10%	\$1,351	Other		F1
13182_809-8571	13182_809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%	\$1,565	Other		F1
13182_809-8572	13182_809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87 Months	\$1,739	Each	10%	\$1,565	Other		F1
13182_809-8573	13182_809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%	\$356	Other		F1
13182_809-8574	13182_809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15 Months	\$395	Each	10%	\$356	Other		F1
13182_812-4005	13182_812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other		F1
13182_812-8809	13182_812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other		F1
13182_812-9493	13182_812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other		F1
13182_812-9549	13182_812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other		F1
13182_816-1668	13182_816-1668	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$529	Each	10%	\$476	Other		F1
13182_816-1672	13182_816-1672	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$955	Each	10%	\$860	Other		F1
13182_816-1674	13182_816-1674	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,126	Each	10%	\$1,013	Other		F1
13182_816-1678	13182_816-1678	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$1,311	Each	10%	\$1,180	Other		F1
13182_816-1680	13182_816-1680	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$1,419	Each	10%	\$1,277	Other		F1
13182_816-1710	13182_816-1710	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,055	Each	10%	\$950	Other		F1
13182_816-1714	13182_816-1714	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$2,144	Each	10%	\$1,930	Other		F1
13182_816-1716	13182_816-1716	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$2,577	Each	10%	\$2,319	Other		F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13182 816-1720	13182 816-1720	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$3,022	Each	10%	\$2,720	Other	F1
13182 816-1722	13182 816-1722	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$3,276	Each	10%	\$2,948	Other	F1
13182 817-7189	13182 817-7189	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$5,331	Each	10%	\$4,798	Other	F1
13182 817-7190	13182 817-7190	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$4,742	Each	10%	\$4,268	Other	F1
13182 817-7191	13182 817-7191	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$4,397	Each	10%	\$3,957	Other	F1
13182 817-7192	13182 817-7192	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,644	Each	10%	\$3,280	Other	F1
13182 817-7193	13182 817-7193	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,905	Each	10%	\$2,615	Other	F1
13182 817-7194	13182 817-7194	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,554	Each	10%	\$1,399	Other	F1
13182 817-7197	13182 817-7197	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Years Extended	\$2,098	Each	10%	\$1,888	Other	F1
13182 817-7198	13182 817-7198	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years Extended	\$1,650	Each	10%	\$1,485	Other	F1
13182 817-7199	13182 817-7199	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$958	Each	10%	\$862	Other	F1
13182 817-7200	13182 817-7200	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$674	Each	10%	\$607	Other	F1
13182 817-7201	13182 817-7201	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$377	Each	10%	\$339	Other	F1
13182 817-7202	13182 817-7202	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 7 Years	\$3,352	Each	10%	\$3,017	Other	F1
13182 817-7205	13182 817-7205	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 6 Years	\$2,967	Each	10%	\$2,670	Other	F1
13182 817-7207	13182 817-7207	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$2,703	Each	10%	\$2,433	Other	F1
13182 817-7208	13182 817-7208	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$2,234	Each	10%	\$2,011	Other	F1
13182 817-7209	13182 817-7209	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,782	Each	10%	\$1,604	Other	F1
13182 817-7210	13182 817-7210	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$951	Each	10%	\$856	Other	F1
13182 817-7213	13182 817-7213	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 6 Years Extended	\$956	Each	10%	\$860	Other	F1
13182 817-7214	13182 817-7214	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 5 Years Extended	\$749	Each	10%	\$674	Other	F1
13182 817-7215	13182 817-7215	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$421	Each	10%	\$379	Other	F1
13182 817-7216	13182 817-7216	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$297	Each	10%	\$267	Other	F1
13182 817-7217	13182 817-7217	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$157	Each	10%	\$141	Other	F1
13182 817-7218	13182 817-7218	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$36	Each	10%	\$32	Other	F1
13182 817-7221	13182 817-7221	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$2,719	Each	10%	\$2,447	Other	F1
13182 817-7222	13182 817-7222	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$2,466	Each	10%	\$2,219	Other	F1
13182 817-7223	13182 817-7223	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$2,464	Each	10%	\$2,218	Other	F1
13182 817-7224	13182 817-7224	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$2,074	Each	10%	\$1,867	Other	F1
13182 817-7225	13182 817-7225	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,707	Each	10%	\$1,536	Other	F1
13182 817-7226	13182 817-7226	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$981	Each	10%	\$883	Other	F1
13182 817-7227	13182 817-7227	HyperConverged Infra	Mision Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years Extended	\$1,971	Each	10%	\$1,774	Other	F1
13182 817-7230	13182 817-7230	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 4 Years	\$2,458	Each	10%	\$2,212	Other	F1
13182 817-7231	13182 817-7231	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 3 Years	\$882	Each	10%	\$794	Other	F1
13182 817-7232	13182 817-7232	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$508	Each	10%	\$457	Other	F1
13182 817-7234	13182 817-7234	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 7 Years	\$253	Each	10%	\$228	Other	F1
13182 817-7239	13182 817-7239	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 7 Years	\$1,462	Each	10%	\$1,316	Other	F1
13182 817-7240	13182 817-7240	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,327	Each	10%	\$1,194	Other	F1
13182 817-7241	13182 817-7241	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,324	Each	10%	\$1,192	Other	F1
13182 817-7242	13182 817-7242	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,118	Each	10%	\$1,006	Other	F1
13182 817-7243	13182 817-7243	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$936	Each	10%	\$842	Other	F1
13182 817-7244	13182 817-7244	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$556	Each	10%	\$500	Other	F1
13182 817-7247	13182 817-7247	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years Extended	\$1,192	Each	10%	\$1,073	Other	F1
13182 817-7248	13182 817-7248	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 5 Years Extended	\$957	Each	10%	\$861	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13182 817-7249	13182 817-7249	HyperConverged Infra	ProSupport.Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$590	Each	10%	\$531	Other	F1	
13182 817-7250	13182 817-7250	HyperConverged Infra	ProSupport.Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$425	Each	10%	\$383	Other	F1	
13182 817-7251	13182 817-7251	HyperConverged Infra	ProSupport.Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$237	Each	10%	\$213	Other	F1	
13182 817-7252	13182 817-7252	HyperConverged Infra	ProSupport.Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$61	Each	10%	\$55	Other	F1	
13182 817-7253	13182 817-7253	HyperConverged Infra	Keep Your Hard Drive, 6 Years	\$350	Each	10%	\$315	Other	F1	
13182 817-7256	13182 817-7256	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$400	Each	10%	\$360	Other	F1	
13182 817-7258	13182 817-7258	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1	
13182 817-7259	13182 817-7259	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1	
13182 817-7260	13182 817-7260	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1	
13182 817-7261	13182 817-7261	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$83	Each	10%	\$74	Other	F1	
13182 817-7262	13182 817-7262	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$85	Each	10%	\$77	Other	F1	
13182 817-7263	13182 817-7263	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
13182 821-3887	13182 821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1	
13182 821-3888	13182 821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1	
13182 821-5821	13182 821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1	
13182 822-5224	13182 822-5224	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,963	Each	10%	\$2,667	Other	F1	
13182 822-5225	13182 822-5225	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist.6Years	\$1,286	Each	10%	\$1,157	Other	F1	
13182 823-9267	13182 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1	
13182 823-9270	13182 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1	
13182 823-9284	13182 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13182 843-9181	13182 843-9181	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$390	Each	10%	\$342	Other	F1	
13182 843-9182	13182 843-9182	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$380	Each	10%	\$342	Other	F1	
13182 843-9183	13182 843-9183	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$443	Each	10%	\$399	Other	F1	
13182 843-9184	13182 843-9184	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$190	Each	10%	\$171	Other	F1	
13182 843-9185	13182 843-9185	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$63	Each	10%	\$57	Other	F1	
13182 843-9186	13182 843-9186	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$127	Each	10%	\$114	Other	F1	
13182 843-9187	13182 843-9187	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$190	Each	10%	\$171	Other	F1	
13182 843-9188	13182 843-9188	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$253	Each	10%	\$228	Other	F1	
13182 843-9189	13182 843-9189	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$317	Each	10%	\$285	Other	F1	
13182 843-9190	13182 843-9190	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$443	Each	10%	\$399	Other	F1	
13182 843-9191	13182 843-9191	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$63	Each	10%	\$57	Other	F1	
13182 843-9192	13182 843-9192	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$253	Each	10%	\$228	Other	F1	
13182 843-9193	13182 843-9193	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$317	Each	10%	\$285	Other	F1	
13182 843-9196	13182 843-9196	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$127	Each	10%	\$114	Other	F1	
13182 847-7511	13182 847-7511	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$600	Each	10%	\$540	Other	F1	
13182 847-7512	13182 847-7512	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$600	Each	10%	\$540	Other	F1	
13182 847-7513	13182 847-7513	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$700	Each	10%	\$630	Other	F1	
13182 847-7514	13182 847-7514	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$300	Each	10%	\$270	Other	F1	
13182 847-7515	13182 847-7515	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$100	Each	10%	\$90	Other	F1	
13182 847-7516	13182 847-7516	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$200	Each	10%	\$180	Other	F1	
13182 847-7517	13182 847-7517	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$300	Each	10%	\$270	Other	F1	
13182 847-7518	13182 847-7518	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$400	Each	10%	\$360	Other	F1	
13182 847-7519	13182 847-7519	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$500	Each	10%	\$450	Other	F1	
13182 847-7520	13182 847-7520	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$700	Each	10%	\$630	Other	F1	
13182 847-7521	13182 847-7521	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$100	Each	10%	\$90	Other	F1	
13182 847-7522	13182 847-7522	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$400	Each	10%	\$360	Other	F1	
13182 847-7523	13182 847-7523	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$500	Each	10%	\$450	Other	F1	
13182 847-7526	13182 847-7526	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$200	Each	10%	\$180	Other	F1	
13182 936-5359	13182 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13182 951-2015	13182 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13182 973-2426	13182 973-2426	HyperConverged Infra	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
13182 975-3461	13182 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13182 989-3439	13182 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13182 992-6149	13182 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13182 995-8131	13182 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
14536 007-1527	14536 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14536 009-4364	14536 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14536 009-4869	14536 009-4869	HyperConverged Infra	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
14536 009-4877	14536 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14536 460-5909	14536 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14536 460-8530	14536 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14536 460-9052	14536 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14536 460-9900	14536 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14536 461-0497	14536 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14536 468-8015	14536 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
14536 468-8016	14536 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
14536 468-8017	14536 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14536 468-8018	14536 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14536 468-8019	14536 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14536 809-6895	14536 809-6895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1
14536 812-4005	14536 812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
14536 812-8809	14536 812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
14536 812-9493	14536 812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
14536 812-9549	14536 812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
14536 821-3887	14536 821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1
14536 821-3888	14536 821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1
14536 821-5821	14536 821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1
14536 823-9267	14536 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure Technical Resource	\$3,157	Each	10%	\$2,841	Other	F1
14536 823-9270	14536 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure Technical Resource	\$1,386	Each	10%	\$1,247	Other	F1
14536 823-9284	14536 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14536 824-9896	14536 824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1
14536 824-9898	14536 824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1
14536 824-9900	14536 824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1
14536 824-9902	14536 824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1
14536 824-9904	14536 824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1
14536 824-9906	14536 824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1
14536 826-0785	14536 826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	Each	10%	\$2,477	Other	F1
14536 826-0788	14536 826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%	\$1,197	Other	F1
14536 828-2005	14536 828-2005	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 1 Year	\$205	Each	10%	\$184	Other	F1
14536 828-2006	14536 828-2006	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$379	Each	10%	\$341	Other	F1
14536 828-2081	14536 828-2081	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 6 Years	\$1,081	Each	10%	\$973	Other	F1
14536 828-2097	14536 828-2097	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 6 Years	\$2,001	Each	10%	\$1,801	Other	F1
14536 841-0785	14536 841-0785	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1
14536 841-0786	14536 841-0786	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$277	Each	10%	\$249	Other	F1
14536 841-0787	14536 841-0787	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch Extended to 2 Years	\$715	Each	10%	\$644	Other	F1
14536 841-0788	14536 841-0788	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch Extended to 4 Years	\$1,829	Each	10%	\$1,646	Other	F1
14536 841-0789	14536 841-0789	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$36	Each	10%	\$32	Other	F1
14536 841-0790	14536 841-0790	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$312	Each	10%	\$281	Other	F1
14536 841-0791	14536 841-0791	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$849	Each	10%	\$764	Other	F1
14536 841-0794	14536 841-0794	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$743	Each	10%	\$669	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
14536 841-0795	14536 841-0795	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$1,048	Each	10%	\$943	Other	F1
14536 841-0796	14536 841-0796	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$1,158	Each	10%	\$1,042	Other	F1
14536 841-0799	14536 841-0799	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 1 Year	\$525	Each	10%	\$473	Other	F1
14536 841-0800	14536 841-0800	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 3 Years	\$774	Each	10%	\$697	Other	F1
14536 841-0801	14536 841-0801	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 5 Years	\$910	Each	10%	\$819	Other	F1
14536 841-0804	14536 841-0804	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$1,276	Each	10%	\$1,148	Other	F1
14536 841-0805	14536 841-0805	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$254	Each	10%	\$229	Other	F1
14536 841-0806	14536 841-0806	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$2,162	Each	10%	\$1,946	Other	F1
14536 841-0807	14536 841-0807	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$644	Each	10%	\$580	Other	F1
14536 841-0808	14536 841-0808	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$2,876	Each	10%	\$2,588	Other	F1
14536 841-0809	14536 841-0809	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$1,766	Each	10%	\$1,589	Other	F1
14536 841-0812	14536 841-0812	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$38	Each	10%	\$34	Other	F1
14536 841-0813	14536 841-0813	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$1,033	Each	10%	\$930	Other	F1
14536 841-0814	14536 841-0814	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$315	Each	10%	\$284	Other	F1
14536 841-0815	14536 841-0815	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$1,789	Each	10%	\$1,610	Other	F1
14536 841-0816	14536 841-0816	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$902	Each	10%	\$812	Other	F1
14536 841-0817	14536 841-0817	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$2,487	Each	10%	\$2,238	Other	F1
14536 841-0826	14536 841-0826	HyperConverged Infra	Basic Hardware Services Business Hours 8x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1
14536 841-0827	14536 841-0827	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,280	Each	10%	\$1,152	Other	F1
14536 841-0828	14536 841-0828	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$1,095	Each	10%	\$986	Other	F1
14536 841-0829	14536 841-0829	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$582	Each	10%	\$524	Other	F1
14536 841-0830	14536 841-0830	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 4 Years	\$841	Each	10%	\$757	Other	F1
14536 841-0831	14536 841-0831	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$605	Each	10%	\$545	Other	F1
14536 841-0832	14536 841-0832	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$2,142	Each	10%	\$1,928	Other	F1
14536 841-0833	14536 841-0833	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$2,521	Each	10%	\$2,269	Other	F1
14536 841-0834	14536 841-0834	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,203	Each	10%	\$1,083	Other	F1
14536 841-0835	14536 841-0835	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,355	Each	10%	\$2,120	Other	F1
14536 841-0836	14536 841-0836	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 6 Years	\$1,244	Each	10%	\$1,120	Other	F1
14536 841-0837	14536 841-0837	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$1,106	Each	10%	\$995	Other	F1
14536 841-0838	14536 841-0838	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 6 Years	\$990	Each	10%	\$891	Other	F1
14536 841-0839	14536 841-0839	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$1,191	Each	10%	\$1,072	Other	F1
14536 841-0840	14536 841-0840	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 6 Years	\$2,841	Each	10%	\$2,557	Other	F1
14536 841-0841	14536 841-0841	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 6 Years	\$3,250	Each	10%	\$2,925	Other	F1
14536 841-0842	14536 841-0842	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,310	Each	10%	\$2,079	Other	F1
14536 841-0843	14536 841-0843	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance 7 Years	\$1,340	Each	10%	\$1,206	Other	F1
14536 841-0844	14536 841-0844	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,871	Each	10%	\$2,584	Other	F1
14536 841-0845	14536 841-0845	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 6 Years	\$1,358	Each	10%	\$1,222	Other	F1
14536 841-0846	14536 841-0846	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance 7 Years	\$1,074	Each	10%	\$967	Other	F1
14536 841-0847	14536 841-0847	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 6 Years	\$1,475	Each	10%	\$1,328	Other	F1
14536 841-0848	14536 841-0848	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance 7 Years	\$3,199	Each	10%	\$2,879	Other	F1
14536 841-0849	14536 841-0849	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,843	Each	10%	\$2,559	Other	F1
14536 841-0850	14536 841-0850	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 7 Years	\$3,635	Each	10%	\$3,272	Other	F1
14536 841-0851	14536 841-0851	HyperConverged Infra	Keep Your Component For Enterprise 7 Years	\$9,788	Each	10%	\$8,809	Other	F1
14536 841-0852	14536 841-0852	HyperConverged Infra	Keep Your Component For Enterprise 3 Years	\$3,337	Each	10%	\$3,003	Other	F1
14536 841-0853	14536 841-0853	HyperConverged Infra	Keep Your Component For Enterprise 4 Years	\$5,784	Each	10%	\$5,206	Other	F1
14536 841-0854	14536 841-0854	HyperConverged Infra	Keep Your Component For Enterprise 5 Years	\$7,118	Each	10%	\$6,406	Other	F1
14536 841-0855	14536 841-0855	HyperConverged Infra	Keep Your Component For Enterprise 6 Years	\$8,453	Each	10%	\$7,608	Other	F1
14536 841-0856	14536 841-0856	HyperConverged Infra	Keep Your Component For Enterprise 1 Year	\$2,225	Each	10%	\$2,003	Other	F1
14536 841-0857	14536 841-0857	HyperConverged Infra	Keep Your Hard Drive For Enterprise 1 Year	\$100	Each	10%	\$90	Other	F1
14536 841-0858	14536 841-0858	HyperConverged Infra	Keep Your Hard Drive For Enterprise 3 Years	\$200	Each	10%	\$180	Other	F1
14536 841-0859	14536 841-0859	HyperConverged Infra	Keep Your Hard Drive For Enterprise 5 Years	\$300	Each	10%	\$270	Other	F1
14536 841-0860	14536 841-0860	HyperConverged Infra	Keep Your Hard Drive For Enterprise 4 Years	\$260	Each	10%	\$234	Other	F1
14536 841-0861	14536 841-0861	HyperConverged Infra	Keep Your Hard Drive For Enterprise 6 Years	\$320	Each	10%	\$288	Other	F1
14536 841-0862	14536 841-0862	HyperConverged Infra	Keep Your Hard Drive For Enterprise 7 Years	\$440	Each	10%	\$396	Other	F1
14536 841-0863	14536 841-0863	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 1 Year	\$609	Each	10%	\$548	Other	F1
14536 841-0864	14536 841-0864	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 3 Years	\$942	Each	10%	\$848	Other	F1
14536 841-0865	14536 841-0865	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 4 Years	\$1,060	Each	10%	\$954	Other	F1
14536 841-0866	14536 841-0866	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 5 Years	\$1,179	Each	10%	\$1,061	Other	F1
14536 841-0867	14536 841-0867	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 7 Years	\$1,444	Each	10%	\$1,300	Other	F1
14536 841-0868	14536 841-0868	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$896	Each	10%	\$806	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)		
14536 841-0869	14536 841-0869	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$1,354	Each	10%	\$1,219	Other	F1	
14536 841-0870	14536 841-0870	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$1,493	Each	10%	\$1,344	Other	F1	
14536 841-0871	14536 841-0871	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$1,648	Each	10%	\$1,483	Other	F1	
14536 841-0872	14536 841-0872	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$2,013	Each	10%	\$1,812	Other	F1	
14536 841-0873	14536 841-0873	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance 6 Years	\$1,310	Each	10%	\$1,179	Other	F1	
14536 841-0874	14536 841-0874	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance 6 Years	\$1,825	Each	10%	\$1,643	Other	F1	
14536 847-7510	14536 847-7510	HyperConverged Infra	Keep Your Component For Enterprise 2 Years	\$400	Each	10%	\$360	Other	F1	
14536 951-2015	14536 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
14536 975-3461	14536 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14536 984-3267	14536 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1	
14536 989-3439	14536 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14536 992-6149	14536 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14536 995-8131	14536 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
13174 007-1527	13174 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13174 009-4364	13174 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13174 009-4869	13174 009-4869	HyperConverged Infra	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
13174 009-4877	13174 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13174 460-5909	13174 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13174 460-8530	13174 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13174 460-9052	13174 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13174 460-9900	13174 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13174 461-0497	13174 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13174 467-1489	13174 467-1489	HyperConverged Infra	Global Portal French Canadian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-1490	13174 467-1490	HyperConverged Infra	Global Portal Spanish Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-1491	13174 467-1491	HyperConverged Infra	Global Portal Portuguese Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-1493	13174 467-1493	HyperConverged Infra	Global Portal Japanese Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-1494	13174 467-1494	HyperConverged Infra	Global Portal Simplified Chinese Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-1495	13174 467-1495	HyperConverged Infra	Global Portal Traditional Chinese Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-1496	13174 467-1496	HyperConverged Infra	Global Portal English UK Irish Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-1497	13174 467-1497	HyperConverged Infra	Global Portal German Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-1498	13174 467-1498	HyperConverged Infra	Global Portal French Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-1499	13174 467-1499	HyperConverged Infra	Global Portal Italian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5589	13174 467-5589	HyperConverged Infra	Global Portal Arabic Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5590	13174 467-5590	HyperConverged Infra	Global Portal Belgian LanguageSystem	\$0	Each	10%	\$0	Other	F1	
13174 467-5591	13174 467-5591	HyperConverged Infra	Global Portal Brazilian Portuguese Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5592	13174 467-5592	HyperConverged Infra	Global Portal Bulgarian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5594	13174 467-5594	HyperConverged Infra	Global Portal Croatian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5598	13174 467-5598	HyperConverged Infra	Global Portal Czech Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5599	13174 467-5599	HyperConverged Infra	Global Portal Danish Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5600	13174 467-5600	HyperConverged Infra	Global Portal Dutch Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5601	13174 467-5601	HyperConverged Infra	Global Portal English LanguageSystem	\$0	Each	10%	\$0	Other	F1	
13174 467-5602	13174 467-5602	HyperConverged Infra	Global Portal English International Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5603	13174 467-5603	HyperConverged Infra	Global Portal Estonian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5604	13174 467-5604	HyperConverged Infra	Global Portal Finnish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
13174 467-5605	13174 467-5605	HyperConverged Infra	Global Portal French European Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5606	13174 467-5606	HyperConverged Infra	Global Portal Greek Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5607	13174 467-5607	HyperConverged Infra	Global Portal Hebrew Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5608	13174 467-5608	HyperConverged Infra	Global Portal Hungarian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5609	13174 467-5609	HyperConverged Infra	Global Portal Iberian Portuguese Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5610	13174 467-5610	HyperConverged Infra	Global Portal Icelandic Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5611	13174 467-5611	HyperConverged Infra	Global Portal Korean Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5612	13174 467-5612	HyperConverged Infra	Global Portal Norwegian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5613	13174 467-5613	HyperConverged Infra	Global Portal Polish Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5614	13174 467-5614	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5615	13174 467-5615	HyperConverged Infra	Global Portal Russian LanguageSystem	\$0	Each	10%	\$0	Other	F1	
13174 467-5616	13174 467-5616	HyperConverged Infra	Global Portal Slovakian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5617	13174 467-5617	HyperConverged Infra	Global Portal Slovenian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5618	13174 467-5618	HyperConverged Infra	Global Portal Spanish Castilian Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5619	13174 467-5619	HyperConverged Infra	Global Portal Spanish Latin American Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5620	13174 467-5620	HyperConverged Infra	Global Portal Swedish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
13174 467-5621	13174 467-5621	HyperConverged Infra	Global Portal Swedish/Finnish Language System	\$0	Each	10%	\$0	Other	F1	
13174 467-5622	13174 467-5622	HyperConverged Infra	Swiss keyboard layout	\$0	Each	10%	\$0	Other	F1	
13174 467-5623	13174 467-5623	HyperConverged Infra	Global Portal Turkish LanguageSystem	\$0	Each	10%	\$0	Other	F1	
13174 467-5684	13174 467-5684	HyperConverged Infra	Select Language Option	\$0	Each	10%	\$0	Other	F1	
13174 467-5695	13174 467-5695	HyperConverged Infra	Global Portal APCC Power Cord	\$0	Each	10%	\$0	Other	F1	
13174 467-5696	13174 467-5696	HyperConverged Infra	Global Portal Argentina Power Cord	\$0	Each	10%	\$0	Other	F1	
13174 467-5697	13174 467-5697	HyperConverged Infra	Global Portal Australian PowerCord	\$0	Each	10%	\$0	Other	F1	
13174 467-5698	13174 467-5698	HyperConverged Infra	Global Portal Brazil Power Cord	\$0	Each	10%	\$0	Other	F1	
13174 467-5699	13174 467-5699	HyperConverged Infra	Global Portal Cambodian Power Cord	\$0	Each	10%	\$0	Other	F1	
13174 467-5700	13174 467-5700	HyperConverged Infra	Global Portal China Power Cord	\$0	Each	10%	\$0	Other	F1	
13174 467-5701	13174 467-5701	HyperConverged Infra	Global Portal Denmark Power Cord	\$0	Each	10%	\$0	Other	F1	
13174 467-5702	13174 467-5702	HyperConverged Infra	Global Portal European Power Cord	\$0	Each	10%	\$0	Other	F1	
13174 467-5703	13174 467-5703	HyperConverged Infra	Global Portal India Power Cord	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
13174 467-5704	13174 467-5704	HyperConverged Infra	Global Portal Israel Power Cord	\$0	Each	10%	\$0	Other	F1
13174 467-5705	13174 467-5705	HyperConverged Infra	Global Portal Italy Power Cord	\$0	Each	10%	\$0	Other	F1
13174 467-5706	13174 467-5706	HyperConverged Infra	Global Portal Japan Power Cord	\$0	Each	10%	\$0	Other	F1
13174 467-5707	13174 467-5707	HyperConverged Infra	Global Portal Korean Power Cord	\$0	Each	10%	\$0	Other	F1
13174 467-5708	13174 467-5708	HyperConverged Infra	Global Portal Singapore Power Cord	\$0	Each	10%	\$0	Other	F1
13174 467-5709	13174 467-5709	HyperConverged Infra	Global Portal South Africa Power Cord	\$0	Each	10%	\$0	Other	F1
13174 467-5710	13174 467-5710	HyperConverged Infra	Global Portal Switzerland Power Cord	\$0	Each	10%	\$0	Other	F1
13174 467-5711	13174 467-5711	HyperConverged Infra	Global Portal Thailand Power Cord	\$0	Each	10%	\$0	Other	F1
13174 467-5712	13174 467-5712	HyperConverged Infra	Global Portal UK Power Cord	\$0	Each	10%	\$0	Other	F1
13174 467-5754	13174 467-5754	HyperConverged Infra	Select Keyboard Layout	\$0	Each	10%	\$0	Other	F1
13174 468-0383	13174 468-0383	HyperConverged Infra	Global Portal No Selection	\$0	Each	10%	\$0	Other	F1
13174 468-3776	13174 468-3776	HyperConverged Infra	Global Portal Thai Language System	\$0	Each	10%	\$0	Other	F1
13174 468-4058	13174 468-4058	HyperConverged Infra	No Language Selected	\$0	Each	10%	\$0	Other	F1
13174 468-7072	13174 468-7072	HyperConverged Infra	Global Portal Romanian Language System	\$0	Each	10%	\$0	Other	F1
13174 468-8015	13174 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13174 468-8016	13174 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13174 468-8017	13174 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13174 468-8018	13174 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13174 468-8019	13174 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13174 469-5598	13174 469-5598	HyperConverged Infra	Global Portal Taiwan Power Cord	\$0	Each	10%	\$0	Other	F1
13174 806-7308	13174 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13174 809-6895	13174 809-6895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1
13174 809-8540	13174 809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1
13174 809-8541	13174 809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1
13174 809-8542	13174 809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1
13174 809-8543	13174 809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
13174 809-8544	13174 809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1
13174 809-8545	13174 809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
13174 809-8546	13174 809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1
13174 809-8547	13174 809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
13174 809-8548	13174 809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1
13174 809-8549	13174 809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other	F1
13174 809-8550	13174 809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1
13174 809-8551	13174 809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%	\$845	Other	F1
13174 809-8552	13174 809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other	F1
13174 809-8553	13174 809-8553	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%	\$192	Other	F1
13174 809-8561	13174 809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$632	Each	10%	\$569	Other	F1
13174 809-8562	13174 809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other	F1
13174 809-8563	13174 809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1
13174 809-8564	13174 809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other	F1
13174 809-8565	13174 809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1
13174 809-8566	13174 809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other	F1
13174 809-8567	13174 809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other	F1
13174 809-8568	13174 809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other	F1
13174 809-8569	13174 809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%	\$1,351	Other	F1
13174 809-8570	13174 809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$1,501	Each	10%	\$1,351	Other	F1
13174 809-8571	13174 809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%	\$1,565	Other	F1
13174 809-8572	13174 809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$1,739	Each	10%	\$1,565	Other	F1
13174 809-8573	13174 809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%	\$356	Other	F1
13174 809-8574	13174 809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$395	Each	10%	\$356	Other	F1
13174 812-4005	13174 812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13174 812-5909	13174 812-5909	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13174 812-9493	13174 812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
13174 812-9549	13174 812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$95	Each	10%	\$86	Other	F1
13174 816-0483	13174 816-0483	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$100	Each	10%	\$90	Other	F1
13174 816-0484	13174 816-0484	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$200	Each	10%	\$180	Other	F1
13174 816-0485	13174 816-0485	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$300	Each	10%	\$270	Other	F1
13174 816-0486	13174 816-0486	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1
13174 816-0487	13174 816-0487	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$535	Each	10%	\$482	Other	F1
13174 816-0488	13174 816-0488	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,047	Each	10%	\$942	Other	F1
13174 816-0489	13174 816-0489	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 4 Years	\$2,560	Each	10%	\$2,304	Other	F1
13174 816-0490	13174 816-0490	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$117	Each	10%	\$105	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source				\$0			
13174 816-0491	13174 816-0491	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$431	Each	10%		\$388	Other	F1	
13174 816-0492	13174 816-0492	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,094	Each	10%		\$985	Other	F1	
13174 816-0495	13174 816-0495	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,025	Each	10%		\$1,823	Other	F1	
13174 816-0496	13174 816-0496	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$3,538	Each	10%		\$3,184	Other	F1	
13174 816-0497	13174 816-0497	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$5,097	Each	10%		\$4,587	Other	F1	
13174 816-0500	13174 816-0500	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,035	Each	10%		\$932	Other	F1	
13174 816-0501	13174 816-0501	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,756	Each	10%		\$1,580	Other	F1	
13174 816-0502	13174 816-0502	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$2,475	Each	10%		\$2,228	Other	F1	
13174 816-0505	13174 816-0505	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$3,099	Each	10%		\$2,789	Other	F1	
13174 816-0506	13174 816-0506	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$357	Each	10%		\$321	Other	F1	
13174 816-0507	13174 816-0507	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$5,807	Each	10%		\$5,226	Other	F1	
13174 816-0508	13174 816-0508	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$748	Each	10%		\$673	Other	F1	
13174 816-0509	13174 816-0509	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$8,781	Each	10%		\$7,903	Other	F1	
13174 816-0510	13174 816-0510	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$1,921	Each	10%		\$1,729	Other	F1	
13174 816-0514	13174 816-0514	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$74	Each	10%		\$67	Other	F1	
13174 816-0515	13174 816-0515	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,884	Each	10%		\$1,696	Other	F1	
13174 816-0516	13174 816-0516	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$304	Each	10%		\$274	Other	F1	
13174 816-0517	13174 816-0517	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$3,539	Each	10%		\$3,185	Other	F1	
13174 816-0518	13174 816-0518	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$829	Each	10%		\$746	Other	F1	
13174 816-0519	13174 816-0519	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$5,364	Each	10%		\$4,828	Other	F1	
13174 816-0535	13174 816-0535	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 3 Years	\$0	Each	10%		\$0	Other	F1	
13174 816-0538	13174 816-0538	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 3 Years	\$1,830	Each	10%		\$1,647	Other	F1	
13174 816-0539	13174 816-0539	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,291	Each	10%		\$3,862	Other	F1	
13174 816-0540	13174 816-0540	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$786	Each	10%		\$707	Other	F1	
13174 816-0541	13174 816-0541	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$2,092	Each	10%		\$1,883	Other	F1	
13174 816-0542	13174 816-0542	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$582	Each	10%		\$524	Other	F1	
13174 816-0543	13174 816-0543	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,436	Each	10%		\$3,992	Other	F1	
13174 816-0544	13174 816-0544	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$7,277	Each	10%		\$6,549	Other	F1	
13174 816-0545	13174 816-0545	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 5 Years	\$1,352	Each	10%		\$1,217	Other	F1	
13174 816-0546	13174 816-0546	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 5 Years	\$4,071	Each	10%		\$3,664	Other	F1	
13174 816-0547	13174 816-0547	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$5,122	Each	10%		\$4,610	Other	F1	
13174 816-0548	13174 816-0548	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 5 Years Extended	\$1,760	Each	10%		\$1,584	Other	F1	
13174 816-0549	13174 816-0549	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Years	\$2,501	Each	10%		\$2,251	Other	F1	
13174 816-0550	13174 816-0550	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 5 Years Extended	\$1,455	Each	10%		\$1,310	Other	F1	
13174 816-0551	13174 816-0551	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 6 Years	\$5,913	Each	10%		\$5,322	Other	F1	
13174 816-0554	13174 816-0554	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$9,491	Each	10%		\$8,542	Other	F1	
13174 816-0555	13174 816-0555	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,285	Each	10%		\$2,957	Other	F1	
13174 816-0557	13174 816-0557	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$260	Each	10%		\$234	Other	F1	
13174 816-0558	13174 816-0558	HyperConverged Infra	Keep Your Hard Drive, 6 Year	\$320	Each	10%		\$288	Other	F1	
13174 816-0559	13174 816-0559	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$5,651	Each	10%		\$5,086	Other	F1	
13174 816-0560	13174 816-0560	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$5,078	Each	10%		\$4,570	Other	F1	
13174 816-0561	13174 816-0561	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$440	Each	10%		\$396	Other	F1	
13174 816-0562	13174 816-0562	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years Extended	\$2,194	Each	10%		\$1,975	Other	F1	
13174 816-0563	13174 816-0563	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 7 Years	\$2,758	Each	10%		\$2,482	Other	F1	
13174 816-0564	13174 816-0564	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$1,859	Each	10%		\$1,673	Other	F1	
13174 816-0565	13174 816-0565	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 7 Years	\$6,684	Each	10%		\$6,016	Other	F1	
13174 816-0566	13174 816-0566	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,455	Each	10%		\$4,009	Other	F1	
13174 816-0567	13174 816-0567	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$10,394	Each	10%		\$9,355	Other	F1	
13174 816-1669	13174 816-1669	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$782	Each	10%		\$704	Other	F1	
13174 816-1670	13174 816-1670	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,540	Each	10%		\$1,386	Other	F1	
13174 816-1675	13174 816-1675	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,790	Each	10%		\$1,611	Other	F1	
13174 816-1676	13174 816-1676	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,083	Each	10%		\$1,875	Other	F1	
13174 816-1681	13174 816-1681	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$2,345	Each	10%		\$2,111	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13174_816-1711	13174_816-1711	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$1,696	Each	10%	\$1,526	Other	F1
13174_816-1712	13174_816-1712	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$3,495	Each	10%	\$3,146	Other	F1
13174_816-1717	13174_816-1717	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$4,098	Each	10%	\$3,688	Other	F1
13174_816-1718	13174_816-1718	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$4,821	Each	10%	\$4,339	Other	F1
13174_816-1723	13174_816-1723	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$5,477	Each	10%	\$4,929	Other	F1
13174_821-3887	13174_821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1
13174_821-3888	13174_821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1
13174_821-5821	13174_821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1
13174_822-5099	13174_822-5099	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7X24 HW/SW Tech Support Assist,6Years	\$2,123	Each	10%	\$1,911	Other	F1
13174_822-5100	13174_822-5100	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7X24 HW/SW Tech Support Assist,6Years	\$4,944	Each	10%	\$4,450	Other	F1
13174_823-9267	13174_823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure Technical Resource	\$3,157	Each	10%	\$2,841	Other	F1
13174_823-9270	13174_823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
13174_823-9284	13174_823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13174_843-9204	13174_843-9204	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$583	Each	10%	\$525	Other	F1
13174_843-9205	13174_843-9205	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$167	Each	10%	\$150	Other	F1
13174_843-9206	13174_843-9206	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$250	Each	10%	\$225	Other	F1
13174_843-9207	13174_843-9207	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$333	Each	10%	\$300	Other	F1
13174_843-9208	13174_843-9208	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$417	Each	10%	\$375	Other	F1
13174_843-9209	13174_843-9209	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$500	Each	10%	\$450	Other	F1
13174_843-9212	13174_843-9212	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$333	Each	10%	\$300	Other	F1
13174_843-9213	13174_843-9213	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$417	Each	10%	\$375	Other	F1
13174_843-9214	13174_843-9214	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$250	Each	10%	\$225	Other	F1
13174_843-9215	13174_843-9215	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$583	Each	10%	\$525	Other	F1
13174_843-9216	13174_843-9216	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$167	Each	10%	\$150	Other	F1
13174_843-9217	13174_843-9217	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$500	Each	10%	\$450	Other	F1
13174_843-9218	13174_843-9218	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$83	Each	10%	\$75	Other	F1
13174_843-9241	13174_843-9241	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$83	Each	10%	\$75	Other	F1
13174_847-7534	13174_847-7534	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,800	Each	10%	\$2,520	Other	F1
13174_847-7535	13174_847-7535	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$800	Each	10%	\$720	Other	F1
13174_847-7536	13174_847-7536	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,200	Each	10%	\$1,080	Other	F1
13174_847-7537	13174_847-7537	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,600	Each	10%	\$1,440	Other	F1
13174_847-7538	13174_847-7538	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,000	Each	10%	\$1,800	Other	F1
13174_847-7539	13174_847-7539	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,400	Each	10%	\$2,160	Other	F1
13174_847-7542	13174_847-7542	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,600	Each	10%	\$1,440	Other	F1
13174_847-7543	13174_847-7543	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,000	Each	10%	\$1,800	Other	F1
13174_847-7544	13174_847-7544	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,200	Each	10%	\$1,080	Other	F1
13174_847-7545	13174_847-7545	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,800	Each	10%	\$2,520	Other	F1
13174_847-7546	13174_847-7546	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$800	Each	10%	\$720	Other	F1
13174_847-7547	13174_847-7547	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,400	Each	10%	\$2,160	Other	F1
13174_847-7548	13174_847-7548	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$400	Each	10%	\$360	Other	F1
13174_847-7571	13174_847-7571	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$400	Each	10%	\$360	Other	F1
13174_927-3179	13174_927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
13174_927-3189	13174_927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
13174_927-3199	13174_927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
13174_929-8509	13174_929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1*Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)		
13174_929-8519	13174_929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13174_936-2329	13174_936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13174_936-2339	13174_936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13174_936-2349	13174_936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13174_936-2359	13174_936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13174_936-2369	13174_936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13174_936-5359	13174_936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13174_936-5459	13174_936-5459	HyperConverged Infra	GCP Operations Management	\$25	Each	10%	\$23	Other	F1	
13174_951-2015	13174_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13174_973-2426	13174_973-2426	HyperConverged Infra	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
13174_975-3461	13174_975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13174_984-3267	13174_984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1	
13174_989-3439	13174_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13174_990-BBBS	13174_990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBBT	13174_990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBBU	13174_990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBBV	13174_990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBBW	13174_990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBBX	13174_990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBBY	13174_990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBBZ	13174_990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBCB	13174_990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBCC	13174_990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBCD	13174_990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBCE	13174_990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBCF	13174_990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_990-BBCG	13174_990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13174_992-6149	13174_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13174_995-8131	13174_995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
13174_998-4204	13174_998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
13174_998-4205	13174_998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
13889_007-1527	13889_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13889_009-4364	13889_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13889_009-4869	13889_009-4869	HyperConverged Infra	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
13889_009-4877	13889_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13889_460-8530	13889_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13889_460-9052	13889_460-9052	HyperConverged Infra	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13889_461-0497	13889_461-0497	HyperConverged Infra	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13889_468-8015	13889_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13889_468-8016	13889_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13889_468-8017	13889_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13889_468-8018	13889_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13889_468-8019	13889_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13889_809-6895	13889_809-6895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1	
13889_812-4005	13889_812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13889_812-8809	13889_812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13889_821-3887	13889_821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1	
13889_821-3888	13889_821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1	
13889_821-5821	13889_821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1	
13889_822-3179	13889_822-3179	HyperConverged Infra	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13889_823-9267	13889_823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure Technical Resource	\$3,157	Each	10%	\$2,841	Other	F1	
13889_823-9270	13889_823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure Technical Resource	\$1,386	Each	10%	\$1,247	Other	F1	
13889_823-9284	13889_823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13889_824-9890	13889_824-9890	HyperConverged Infra	Keep Your Components, 3 Years	\$1,200	Each	10%	\$1,080	Other	F1	
13889_824-9891	13889_824-9891	HyperConverged Infra	Keep Your Components, 4 Years	\$1,560	Each	10%	\$1,404	Other	F1	
13889_824-9892	13889_824-9892	HyperConverged Infra	Keep Your Components, 5 Years	\$1,920	Each	10%	\$1,728	Other	F1	
13889_824-9896	13889_824-9896	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Years	\$427	Each	10%	\$384	Other	F1	
13889_824-9898	13889_824-9898	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Years	\$555	Each	10%	\$500	Other	F1	
13889_824-9900	13889_824-9900	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Years	\$683	Each	10%	\$615	Other	F1	
13889_824-9902	13889_824-9902	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Years	\$790	Each	10%	\$711	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13889 824-9904	13889 824-9904	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Years	\$1,027	Each	10%	\$925	Other	F1	
13889 824-9906	13889 824-9906	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Years	\$1,264	Each	10%	\$1,138	Other	F1	
13889 824-9911	13889 824-9911	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1	
13889 824-9912	13889 824-9912	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1	
13889 824-9914	13889 824-9914	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1	
13889 826-0785	13889 826-0785	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 7 Years	\$2,752	Each	10%	\$2,477	Other	F1	
13889 826-0788	13889 826-0788	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 7 Years	\$1,330	Each	10%	\$1,197	Other	F1	
13889 828-2005	13889 828-2005	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 1 Year	\$205	Each	10%	\$184	Other	F1	
13889 828-2006	13889 828-2006	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$379	Each	10%	\$341	Other	F1	
13889 828-2078	13889 828-2078	HyperConverged Infra	Keep Your Hard Drive 7 Years	\$501	Each	10%	\$450	Other	F1	
13889 828-2079	13889 828-2079	HyperConverged Infra	Keep Your Hard Drive 1 Year	\$79	Each	10%	\$71	Other	F1	
13889 828-2080	13889 828-2080	HyperConverged Infra	Keep Your Hard Drive 6 Years	\$473	Each	10%	\$426	Other	F1	
13889 828-2081	13889 828-2081	HyperConverged Infra	Dell On Site Diagnosis Service Next Business Day 6 Years	\$1,081	Each	10%	\$973	Other	F1	
13889 828-2097	13889 828-2097	HyperConverged Infra	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 6 Years	\$2,001	Each	10%	\$1,801	Other	F1	
13889 829-3217	13889 829-3217	HyperConverged Infra	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1	
13889 829-3218	13889 829-3218	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$299	Each	10%	\$269	Other	F1	
13889 829-3219	13889 829-3219	HyperConverged Infra	Keep Your Components 1 Year	\$400	Each	10%	\$360	Other	F1	
13889 829-3220	13889 829-3220	HyperConverged Infra	Keep Your Components 6 Years	\$2,400	Each	10%	\$2,160	Other	F1	
13889 829-3221	13889 829-3221	HyperConverged Infra	Keep Your Components 7 Years	\$2,800	Each	10%	\$2,520	Other	F1	
13889 829-3222	13889 829-3222	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$147	Each	10%	\$132	Other	F1	
13889 829-3223	13889 829-3223	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$1,161	Each	10%	\$1,045	Other	F1	
13889 829-3224	13889 829-3224	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$1,892	Each	10%	\$1,703	Other	F1	
13889 829-3225	13889 829-3225	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$2,575	Each	10%	\$2,318	Other	F1	
13889 829-3226	13889 829-3226	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 5 Years Extended	\$3,222	Each	10%	\$2,900	Other	F1	
13889 829-3227	13889 829-3227	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis 6 Years Extended	\$3,853	Each	10%	\$3,468	Other	F1	
13889 829-3230	13889 829-3230	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 1 Year	\$1,107	Each	10%	\$996	Other	F1	
13889 829-3231	13889 829-3231	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 3 Years	\$1,199	Each	10%	\$1,079	Other	F1	
13889 829-3232	13889 829-3232	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1	
13889 829-3233	13889 829-3233	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 5 Years	\$1,290	Each	10%	\$1,161	Other	F1	
13889 829-3234	13889 829-3234	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 6 Years	\$1,395	Each	10%	\$1,256	Other	F1	
13889 829-3235	13889 829-3235	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance 7 Years	\$1,516	Each	10%	\$1,364	Other	F1	
13889 829-3240	13889 829-3240	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$1,295	Each	10%	\$1,166	Other	F1	
13889 829-3241	13889 829-3241	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$1,575	Each	10%	\$1,418	Other	F1	
13889 829-3242	13889 829-3242	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$1,710	Each	10%	\$1,539	Other	F1	
13889 829-3243	13889 829-3243	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$1,892	Each	10%	\$1,703	Other	F1	
13889 829-3244	13889 829-3244	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 6 Years	\$2,110	Each	10%	\$1,899	Other	F1	
13889 829-3245	13889 829-3245	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 7 Years	\$2,343	Each	10%	\$2,109	Other	F1	
13889 829-3250	13889 829-3250	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$1,411	Each	10%	\$1,270	Other	F1	
13889 829-3251	13889 829-3251	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$1,852	Each	10%	\$1,667	Other	F1	
13889 829-3252	13889 829-3252	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,072	Each	10%	\$1,865	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13889 829-3253	13889 829-3253	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$2,349	Each	10%	\$2,114	Other	F1	
13889 829-3254	13889 829-3254	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 6 Years	\$2,665	Each	10%	\$2,399	Other	F1	
13889 829-3255	13889 829-3255	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 7 Years	\$2,999	Each	10%	\$2,699	Other	F1	
13889 829-3258	13889 829-3258	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,211	Each	10%	\$1,090	Other	F1	
13889 829-3259	13889 829-3259	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,180	Each	10%	\$1,962	Other	F1	
13889 829-3260	13889 829-3260	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,533	Each	10%	\$3,180	Other	F1	
13889 829-3261	13889 829-3261	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$4,828	Each	10%	\$4,345	Other	F1	
13889 829-3262	13889 829-3262	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 5 Years Extended	\$6,085	Each	10%	\$5,477	Other	F1	
13889 829-3263	13889 829-3263	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 6 Years Extended	\$7,325	Each	10%	\$6,593	Other	F1	
13889 829-3266	13889 829-3266	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$1,069	Each	10%	\$962	Other	F1	
13889 829-3267	13889 829-3267	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$1,168	Each	10%	\$1,051	Other	F1	
13889 829-3268	13889 829-3268	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$1,183	Each	10%	\$1,065	Other	F1	
13889 829-3269	13889 829-3269	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$1,255	Each	10%	\$1,130	Other	F1	
13889 829-3270	13889 829-3270	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 6 Years	\$1,366	Each	10%	\$1,229	Other	F1	
13889 829-3271	13889 829-3271	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance 7 Years	\$1,494	Each	10%	\$1,345	Other	F1	
13889 829-3274	13889 829-3274	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$966	Each	10%	\$869	Other	F1	
13889 829-3275	13889 829-3275	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$966	Each	10%	\$869	Other	F1	
13889 829-3276	13889 829-3276	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$1,848	Each	10%	\$1,663	Other	F1	
13889 829-3277	13889 829-3277	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$2,751	Each	10%	\$2,476	Other	F1	
13889 829-3278	13889 829-3278	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 5 Years	\$3,631	Each	10%	\$3,268	Other	F1	
13889 829-3279	13889 829-3279	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 6 Years	\$4,500	Each	10%	\$4,050	Other	F1	
13889 829-3282	13889 829-3282	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 1 Year	\$1,427	Each	10%	\$1,284	Other	F1	
13889 829-3283	13889 829-3283	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 3 Years	\$2,855	Each	10%	\$2,670	Other	F1	
13889 829-3284	13889 829-3284	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 4 Years	\$3,409	Each	10%	\$3,068	Other	F1	
13889 829-3285	13889 829-3285	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 5 Years	\$3,942	Each	10%	\$3,548	Other	F1	
13889 829-3286	13889 829-3286	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 6 Years	\$4,498	Each	10%	\$4,048	Other	F1	
13889 829-3287	13889 829-3287	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance 7 Years	\$5,065	Each	10%	\$4,659	Other	F1	
13889 829-3290	13889 829-3290	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$882	Each	10%	\$794	Other	F1	
13889 829-3291	13889 829-3291	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,168	Each	10%	\$1,951	Other	F1	
13889 829-3292	13889 829-3292	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,828	Each	10%	\$3,445	Other	F1	
13889 829-3293	13889 829-3293	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,446	Each	10%	\$4,901	Other	F1	
13889 829-3294	13889 829-3294	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,993	Each	10%	\$6,294	Other	F1	
13889 829-3295	13889 829-3295	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,507	Each	10%	\$7,656	Other	F1	
13889 829-3298	13889 829-3298	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 1 Year	\$2,537	Each	10%	\$2,283	Other	F1	
13889 829-3299	13889 829-3299	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 3 Years	\$3,789	Each	10%	\$3,410	Other	F1	
13889 829-3300	13889 829-3300	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 4 Years	\$4,180	Each	10%	\$3,762	Other	F1	
13889 829-3301	13889 829-3301	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 5 Years	\$4,614	Each	10%	\$4,153	Other	F1	
13889 829-3302	13889 829-3302	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 6 Years	\$5,118	Each	10%	\$4,606	Other	F1	
13889 829-3303	13889 829-3303	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance 7 Years	\$5,656	Each	10%	\$5,090	Other	F1	
13889 843-9204	13889 843-9204	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$583	Each	10%	\$525	Other	F1	
13889 843-9205	13889 843-9205	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$167	Each	10%	\$150	Other	F1	
13889 843-9206	13889 843-9206	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$250	Each	10%	\$225	Other	F1	
13889 843-9207	13889 843-9207	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$333	Each	10%	\$300	Other	F1	
13889 843-9208	13889 843-9208	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$417	Each	10%	\$375	Other	F1	
13889 843-9209	13889 843-9209	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$500	Each	10%	\$450	Other	F1	
13889 843-9212	13889 843-9212	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$333	Each	10%	\$300	Other	F1	
13889 843-9213	13889 843-9213	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$417	Each	10%	\$375	Other	F1	
13889 843-9214	13889 843-9214	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$250	Each	10%	\$225	Other	F1	
13889 843-9215	13889 843-9215	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$583	Each	10%	\$525	Other	F1	
13889 843-9216	13889 843-9216	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$167	Each	10%	\$150	Other	F1	
13889 843-9217	13889 843-9217	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$500	Each	10%	\$450	Other	F1	
13889 843-9218	13889 843-9218	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$83	Each	10%	\$75	Other	F1	
13889 843-9241	13889 843-9241	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$583	Each	10%	\$525	Other	F1	
13889 847-7534	13889 847-7534	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,800	Each	10%	\$2,520	Other	F1	
13889 847-7535	13889 847-7535	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$800	Each	10%	\$720	Other	F1	
13889 847-7536	13889 847-7536	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,200	Each	10%	\$1,080	Other	F1	
13889 847-7537	13889 847-7537	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,600	Each	10%	\$1,440	Other	F1	
13889 847-7538	13889 847-7538	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,000	Each	10%	\$1,800	Other	F1	
13889 847-7539	13889 847-7539	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,400	Each	10%	\$2,160	Other	F1	
13889 847-7542	13889 847-7542	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,600	Each	10%	\$1,440	Other	F1	
13889 847-7543	13889 847-7543	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,000	Each	10%	\$1,800	Other	F1	
13889 847-7544	13889 847-7544	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,200	Each	10%	\$1,080	Other	F1	
13889 847-7545	13889 847-7545	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,800	Each	10%	\$2,520	Other	F1	
13889 847-7546	13889 847-7546	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$800	Each	10%	\$720	Other	F1	
13889 847-7547	13889 847-7547	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,400	Each	10%	\$2,160	Other	F1	
13889 847-7548	13889 847-7548	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$400	Each	10%	\$360	Other	F1	
13889 847-7571	13889 847-7571	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$400	Each	10%	\$360	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I/Column K) ALJP Category (REQUIRED) use drop-down		
13889 951-2015	13889 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13889 975-3461	13889 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13889 984-3267	13889 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1	
13889 989-3439	13889 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13889 990-BBBS	13889 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBBT	13889 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBBU	13889 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBBV	13889 990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBBW	13889 990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBBX	13889 990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBBY	13889 990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBBZ	13889 990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBCB	13889 990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBCC	13889 990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBCD	13889 990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBCE	13889 990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBCF	13889 990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 990-BBCG	13889 990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
13889 992-6149	13889 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13889 995-8131	13889 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
13172 007-1527	13172 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13172 009-4364	13172 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13172 009-4869	13172 009-4869	HyperConverged Infra	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1	
13172 009-4877	13172 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13172 460-5909	13172 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13172 460-8530	13172 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$195	Each	10%	\$122	Other	F1	
13172 460-9052	13172 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13172 460-9900	13172 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13172 461-0497	13172 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13172 468-8015	13172 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13172 468-8016	13172 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13172 468-8017	13172 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13172 468-8018	13172 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13172 468-8019	13172 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13172 806-7308	13172 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1	
13172 809-6895	13172 809-6895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1	
13172 809-8540	13172 809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1	
13172 809-8541	13172 809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1	
13172 809-8542	13172 809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1	
13172 809-8543	13172 809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1	
13172 809-8544	13172 809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1	
13172 809-8545	13172 809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
13172 809-8546	13172 809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1	
13172 809-8547	13172 809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
13172 809-8548	13172 809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1	
13172 809-8549	13172 809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other	F1	
13172 809-8550	13172 809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1	
13172 809-8551	13172 809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%	\$845	Other	F1	
13172 809-8552	13172 809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other	F1	
13172 809-8553	13172 809-8553	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%	\$192	Other	F1	
13172 809-8561	13172 809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27 Months	\$632	Each	10%	\$569	Other	F1	
13172 809-8562	13172 809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other	F1	
13172 809-8563	13172 809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$790	Each	10%	\$711	Other	F1	
13172 809-8564	13172 809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other	F1	
13172 809-8565	13172 809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$1,027	Each	10%	\$925	Other	F1	
13172 809-8566	13172 809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other	F1	
13172 809-8567	13172 809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$1,264	Each	10%	\$1,138	Other	F1	
13172 809-8568	13172 809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other	F1	
13172 809-8569	13172 809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%	\$1,351	Other	F1	
13172 809-8570	13172 809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75 Months	\$1,501	Each	10%	\$1,351	Other	F1	
13172 809-8571	13172 809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%	\$1,565	Other	F1	
13172 809-8572	13172 809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87 Months	\$1,739	Each	10%	\$1,565	Other	F1	
13172 809-8573	13172 809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%	\$356	Other	F1	
13172 809-8574	13172 809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15 Months	\$395	Each	10%	\$356	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13172 812-4005	13172 812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell EMC.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13172 812-8809	13172 812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13172 812-9493	13172 812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1	
13172 812-9549	13172 812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1	
13172 816-1669	13172 816-1669	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$782	Each	10%	\$704	Other	F1	
13172 816-1670	13172 816-1670	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,540	Each	10%	\$1,386	Other	F1	
13172 816-1675	13172 816-1675	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,790	Each	10%	\$1,611	Other	F1	
13172 816-1676	13172 816-1676	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,083	Each	10%	\$1,875	Other	F1	
13172 816-1681	13172 816-1681	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$2,345	Each	10%	\$2,111	Other	F1	
13172 816-1711	13172 816-1711	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,696	Each	10%	\$1,526	Other	F1	
13172 816-1712	13172 816-1712	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$3,495	Each	10%	\$3,146	Other	F1	
13172 816-1717	13172 816-1717	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,098	Each	10%	\$3,688	Other	F1	
13172 816-1718	13172 816-1718	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$4,821	Each	10%	\$4,339	Other	F1	
13172 816-1723	13172 816-1723	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$5,477	Each	10%	\$4,929	Other	F1	
13172 817-7410	13172 817-7410	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$15,405	Each	10%	\$13,865	Other	F1	
13172 817-7411	13172 817-7411	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$13,698	Each	10%	\$12,328	Other	F1	
13172 817-7412	13172 817-7412	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$12,674	Each	10%	\$11,407	Other	F1	
13172 817-7413	13172 817-7413	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$10,503	Each	10%	\$9,453	Other	F1	
13172 817-7414	13172 817-7414	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$8,381	Each	10%	\$7,543	Other	F1	
13172 817-7415	13172 817-7415	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$4,473	Each	10%	\$4,026	Other	F1	
13172 817-7418	13172 817-7418	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,027	Each	10%	\$5,424	Other	F1	
13172 817-7419	13172 817-7419	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,741	Each	10%	\$4,267	Other	F1	
13172 817-7420	13172 817-7420	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,772	Each	10%	\$2,495	Other	F1	
13172 817-7421	13172 817-7421	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,951	Each	10%	\$1,756	Other	F1	
13172 817-7422	13172 817-7422	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,080	Each	10%	\$972	Other	F1	
13172 817-7423	13172 817-7423	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$515	Each	10%	\$464	Other	F1	
13172 817-7426	13172 817-7426	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 7 Years	\$9,727	Each	10%	\$8,754	Other	F1	
13172 817-7427	13172 817-7427	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 6 Years	\$8,606	Each	10%	\$7,745	Other	F1	
13172 817-7428	13172 817-7428	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$7,807	Each	10%	\$7,026	Other	F1	
13172 817-7429	13172 817-7429	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$6,455	Each	10%	\$5,810	Other	F1	
13172 817-7430	13172 817-7430	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$5,150	Each	10%	\$4,635	Other	F1	
13172 817-7431	13172 817-7431	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,742	Each	10%	\$2,468	Other	F1	
13172 817-7434	13172 817-7434	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$2,706	Each	10%	\$2,435	Other	F1	
13172 817-7435	13172 817-7435	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$2,117	Each	10%	\$1,905	Other	F1	
13172 817-7436	13172 817-7436	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,206	Each	10%	\$1,085	Other	F1	
13172 817-7437	13172 817-7437	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$848	Each	10%	\$763	Other	F1	
13172 817-7438	13172 817-7438	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$442	Each	10%	\$398	Other	F1	
13172 817-7439	13172 817-7439	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$108	Each	10%	\$97	Other	F1	
13172 817-7442	13172 817-7442	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$7,864	Each	10%	\$7,078	Other	F1	
13172 817-7443	13172 817-7443	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$7,128	Each	10%	\$6,415	Other	F1	
13172 817-7444	13172 817-7444	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$7,093	Each	10%	\$6,384	Other	F1	
13172 817-7445	13172 817-7445	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$5,971	Each	10%	\$5,374	Other	F1	
13172 817-7446	13172 817-7446	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$4,924	Each	10%	\$4,432	Other	F1	
13172 817-7447	13172 817-7447	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,818	Each	10%	\$2,536	Other	F1	
13172 817-7450	13172 817-7450	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 6 Years	\$7,067	Each	10%	\$6,360	Other	F1	
13172 817-7451	13172 817-7451	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 5 Years	\$5,666	Each	10%	\$5,099	Other	F1	
13172 817-7452	13172 817-7452	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 4 Years	\$3,563	Each	10%	\$3,207	Other	F1	
13172 817-7453	13172 817-7453	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,547	Each	10%	\$2,292	Other	F1	
13172 817-7454	13172 817-7454	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,457	Each	10%	\$1,311	Other	F1	
13172 817-7455	13172 817-7455	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$745	Each	10%	\$671	Other	F1	
13172 817-7458	13172 817-7458	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 7 Years	\$4,264	Each	10%	\$3,838	Other	F1	
13172 817-7459	13172 817-7459	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Years	\$3,867	Each	10%	\$3,480	Other	F1	
13172 817-7460	13172 817-7460	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$3,828	Each	10%	\$3,445	Other	F1	
13172 817-7461	13172 817-7461	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,236	Each	10%	\$2,912	Other	F1	
13172 817-7462	13172 817-7462	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,715	Each	10%	\$2,444	Other	F1	
13172 817-7463	13172 817-7463	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1	
13172 817-7466	13172 817-7466	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$3,393	Each	10%	\$3,054	Other	F1	
13172 817-7467	13172 817-7467	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$2,721	Each	10%	\$2,449	Other	F1	
13172 817-7468	13172 817-7468	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,691	Each	10%	\$1,522	Other	F1	
13172 817-7469	13172 817-7469	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,215	Each	10%	\$1,094	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Category (REQUIRED) use drop-down		Product Category (if applicable)	
13172_817-7470	13172_817-7470	HyperConverged Infra	ProSupport.Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$667	Each	10%		\$600	Other	F1	
13172_817-7471	13172_817-7471	HyperConverged Infra	ProSupport.Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$181	Each	10%		\$163	Other	F1	
13172_817-7474	13172_817-7474	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$484	Each	10%		\$436	Other	F1	
13172_817-7475	13172_817-7475	HyperConverged Infra	Keep Your Hard Drive, 6 Years	\$418	Each	10%		\$376	Other	F1	
13172_817-7476	13172_817-7476	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%		\$297	Other	F1	
13172_817-7477	13172_817-7477	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%		\$248	Other	F1	
13172_817-7478	13172_817-7478	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$110	Each	10%		\$99	Other	F1	
13172_817-7479	13172_817-7479	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%		\$180	Other	F1	
13172_817-7480	13172_817-7480	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%		\$0	Other	F1	
13172_817-7481	13172_817-7481	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%		\$198	Other	F1	
13172_821-3887	13172_821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%		\$2,578	Other	F1	
13172_821-3888	13172_821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%		\$121	Other	F1	
13172_821-5821	13172_821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%		\$1,476	Other	F1	
13172_822-5099	13172_822-5099	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7X24 HW/SW Tech Support Assist,6Years	\$2,123	Each	10%		\$1,911	Other	F1	
13172_822-5100	13172_822-5100	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7X24 HW/SW Tech	\$4,944	Each	10%		\$4,450	Other	F1	
13172_823-9267	13172_823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%		\$2,841	Other	F1	
13172_823-9270	13172_823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%		\$1,247	Other	F1	
13172_823-9284	13172_823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%		\$2,070	Other	F1	
13172_843-9210	13172_843-9210	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$500	Each	10%		\$450	Other	F1	
13172_843-9211	13172_843-9211	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$583	Each	10%		\$525	Other	F1	
13172_843-9221	13172_843-9221	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$83	Each	10%		\$75	Other	F1	
13172_843-9222	13172_843-9222	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$167	Each	10%		\$150	Other	F1	
13172_843-9223	13172_843-9223	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$250	Each	10%		\$225	Other	F1	
13172_843-9224	13172_843-9224	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$333	Each	10%		\$300	Other	F1	
13172_843-9227	13172_843-9227	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$500	Each	10%		\$450	Other	F1	
13172_843-9228	13172_843-9228	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$583	Each	10%		\$525	Other	F1	
13172_843-9229	13172_843-9229	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$417	Each	10%		\$375	Other	F1	
13172_843-9230	13172_843-9230	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$167	Each	10%		\$150	Other	F1	
13172_843-9231	13172_843-9231	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$250	Each	10%		\$225	Other	F1	
13172_843-9232	13172_843-9232	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$333	Each	10%		\$300	Other	F1	
13172_843-9233	13172_843-9233	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$417	Each	10%		\$375	Other	F1	
13172_843-9236	13172_843-9236	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$83	Each	10%		\$75	Other	F1	
13172_847-7540	13172_847-7540	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$1,400	Each	10%		\$1,260	Other	F1	
13172_847-7541	13172_847-7541	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$1,633	Each	10%		\$1,470	Other	F1	
13172_847-7551	13172_847-7551	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$233	Each	10%		\$210	Other	F1	
13172_847-7552	13172_847-7552	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$467	Each	10%		\$420	Other	F1	
13172_847-7553	13172_847-7553	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$700	Each	10%		\$630	Other	F1	
13172_847-7554	13172_847-7554	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$933	Each	10%		\$840	Other	F1	
13172_847-7557	13172_847-7557	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$1,400	Each	10%		\$1,260	Other	F1	
13172_847-7558	13172_847-7558	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$1,633	Each	10%		\$1,470	Other	F1	
13172_847-7559	13172_847-7559	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,167	Each	10%		\$1,050	Other	F1	
13172_847-7560	13172_847-7560	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$467	Each	10%		\$420	Other	F1	
13172_847-7561	13172_847-7561	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$700	Each	10%		\$630	Other	F1	
13172_847-7562	13172_847-7562	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$933	Each	10%		\$840	Other	F1	
13172_847-7563	13172_847-7563	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,167	Each	10%		\$1,050	Other	F1	
13172_847-7566	13172_847-7566	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$233	Each	10%		\$210	Other	F1	
13172_951-2015	13172_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%		\$0	Other	F1	
13172_973-2426	13172_973-2426	HyperConverged Infra	Declined Remote Consulting Service	\$0	Each	10%		\$0	Other	F1	
13172_975-3461	13172_975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%		\$0	Other	F1	
13172_984-3267	13172_984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%		\$0	Other	F1	
13172_989-3439	13172_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%		\$0	Other	F1	
13172_992-6149	13172_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%		\$0	Other	F1	
13172_995-8131	13172_995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%		\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
10774_809-9213	10774_809-9213	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
10774_809-9214	10774_809-9214	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
10774_809-9215	10774_809-9215	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
10774_809-9216	10774_809-9216	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
10774_850-5462	10774_850-5462	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,079	Each	10%	\$971	Other	F1
10774_850-5463	10774_850-5463	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$527	Each	10%	\$475	Other	F1
10774_850-5464	10774_850-5464	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$791	Each	10%	\$712	Other	F1
10774_850-5465	10774_850-5465	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,079	Each	10%	\$971	Other	F1
10774_850-5466	10774_850-5466	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$527	Each	10%	\$475	Other	F1
10774_850-5467	10774_850-5467	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$791	Each	10%	\$712	Other	F1
10774_926-0476	10774_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10774_971-4722	10774_971-4722	HyperConverged Infra	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_971-4724	10774_971-4724	HyperConverged Infra	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_971-4725	10774_971-4725	HyperConverged Infra	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_971-4726	10774_971-4726	HyperConverged Infra	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_971-4727	10774_971-4727	HyperConverged Infra	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_973-9146	10774_973-9146	HyperConverged Infra	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_973-9147	10774_973-9147	HyperConverged Infra	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_973-9149	10774_973-9149	HyperConverged Infra	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_973-9150	10774_973-9150	HyperConverged Infra	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_975-3306	10774_975-3306	HyperConverged Infra	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_998-8963	10774_998-8963	HyperConverged Infra	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10774_998-8964	10774_998-8964	HyperConverged Infra	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10852_809-9213	10852_809-9213	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
10852_809-9214	10852_809-9214	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
10852_809-9215	10852_809-9215	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
10852_809-9216	10852_809-9216	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
10852_850-8065	10852_850-8065	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,052	Each	10%	\$1,847	Other	F1
10852_850-8066	10852_850-8066	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$1,272	Each	10%	\$1,145	Other	F1
10852_850-8067	10852_850-8067	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$600	Each	10%	\$540	Other	F1
10852_850-8068	10852_850-8068	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,052	Each	10%	\$1,847	Other	F1
10852_850-8069	10852_850-8069	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$1,272	Each	10%	\$1,145	Other	F1
10852_850-8070	10852_850-8070	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$600	Each	10%	\$540	Other	F1
10852_926-0476	10852_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11081_809-9213	11081_809-9213	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
11081_809-9214	11081_809-9214	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
11081_809-9215	11081_809-9215	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
11081_809-9216	11081_809-9216	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
11081_909-8527	11081_909-8527	HyperConverged Infra	2 Year Content Router Software Maintenance	\$153	Each	10%	\$138	Other	F1
11081_909-8538	11081_909-8538	HyperConverged Infra	2 Year 1TB Capacity Software Maintenance	\$1,092	Each	10%	\$983	Other	F1
11081_909-8547	11081_909-8547	HyperConverged Infra	1 Year 1TB Capacity Software Maintenance	\$642	Each	10%	\$578	Other	F1
11081_925-4136	11081_925-4136	HyperConverged Infra	Basic: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair	\$125	Each	10%	\$113	Other	F1
11081_925-4146	11081_925-4146	HyperConverged Infra	Basic: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair	\$125	Each	10%	\$113	Other	F1
11081_925-4156	11081_925-4156	HyperConverged Infra	Basic: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair	\$190	Each	10%	\$171	Other	F1
11081_925-4166	11081_925-4166	HyperConverged Infra	Basic: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair	\$190	Each	10%	\$171	Other	F1
11081_925-4176	11081_925-4176	HyperConverged Infra	Pro Support: Next Business Day Onsite Service After Problem Diagnosis	\$125	Each	10%	\$113	Other	F1
11081_925-4186	11081_925-4186	HyperConverged Infra	Pro Support: Next Business Day Onsite Service After Problem Diagnosis	\$125	Each	10%	\$113	Other	F1
11081_925-4206	11081_925-4206	HyperConverged Infra	ProSupport: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$330	Each	10%	\$297	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column	Price/UoM			
11081 925-4226	11081 925-4226	HyperConverged Infra	Pro Support: 8 Hour 7x24 Onsite Service After Problem Diagnosis	\$440	Each	10%	\$396	Other	F1		
11081 925-4236	11081 925-4236	HyperConverged Infra	ProSupport for End Users: 7x24 HW / SW Tech Support and Assistance for End Users	\$508	Each	10%	\$457	Other	F1		
11081 925-4246	11081 925-4246	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$508	Each	10%	\$457	Other	F1		
11081 925-4266	11081 925-4266	HyperConverged Infra	ProSupport for End Users Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,010	Each	10%	\$909	Other	F1		
11081 925-4276	11081 925-4276	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,010	Each	10%	\$909	Other	F1		
11081 925-4346	11081 925-4346	HyperConverged Infra	Keep Your Hard Drive	\$241	Each	10%	\$217	Other	F1		
11081 925-6129	11081 925-6129	HyperConverged Infra	1 Year Content Router Software Maintenance	\$90	Each	10%	\$81	Other	F1		
11081 925-8385	11081 925-8385	HyperConverged Infra	Basic: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair	\$125	Each	10%	\$113	Other	F1		
11081 925-8395	11081 925-8395	HyperConverged Infra	Basic: Business Hours (5X10) Next Business Day On Site Hardware Warranty Repair	\$125	Each	10%	\$113	Other	F1		
11081 925-8405	11081 925-8405	HyperConverged Infra	Basic: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair	\$190	Each	10%	\$171	Other	F1		
11081 925-8415	11081 925-8415	HyperConverged Infra	Basic: Business Hours (5X10) Tech Support 4 Hour On-Site Hardware Warranty Repair	\$190	Each	10%	\$171	Other	F1		
11081 925-8425	11081 925-8425	HyperConverged Infra	Pro Support: Next Business Day Onsite Service After Problem Diagnosis	\$125	Each	10%	\$113	Other	F1		
11081 925-8435	11081 925-8435	HyperConverged Infra	Pro Support: Next Business Day Onsite Service After Problem Diagnosis	\$125	Each	10%	\$113	Other	F1		
11081 925-8445	11081 925-8445	HyperConverged Infra	ProSupport: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$330	Each	10%	\$297	Other	F1		
11081 925-8455	11081 925-8455	HyperConverged Infra	ProSupport: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$330	Each	10%	\$297	Other	F1		
11081 925-8465	11081 925-8465	HyperConverged Infra	Pro Support: 8 Hour 7x24 Onsite Service After Problem Diagnosis	\$440	Each	10%	\$396	Other	F1		
11081 925-8475	11081 925-8475	HyperConverged Infra	Pro Support: 8 Hour 7x24 Onsite Service After Problem Diagnosis	\$440	Each	10%	\$396	Other	F1		
11081 925-8485	11081 925-8485	HyperConverged Infra	ProSupport for End Users: 7x24 HW / SW Tech Support and Assistance for End Users	\$508	Each	10%	\$457	Other	F1		
11081 925-8495	11081 925-8495	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$508	Each	10%	\$457	Other	F1		
11081 925-8515	11081 925-8515	HyperConverged Infra	ProSupport for End Users Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,010	Each	10%	\$909	Other	F1		
11081 925-8525	11081 925-8525	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,010	Each	10%	\$909	Other	F1		
11081 925-8595	11081 925-8595	HyperConverged Infra	Keep Your Hard Drive	\$241	Each	10%	\$217	Other	F1		
11081 926-0476	11081 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1		
11081 927-0087	11081 927-0087	HyperConverged Infra	2 Year 2TB Capacity Software Maintenance	\$2,100	Each	10%	\$1,890	Other	F1		
11081 927-0117	11081 927-0117	HyperConverged Infra	2 Year 4TB Capacity Software Maintenance	\$4,200	Each	10%	\$3,780	Other	F1		
11081 927-0147	11081 927-0147	HyperConverged Infra	2 Year 8TB Capacity Software Maintenance	\$8,400	Each	10%	\$7,560	Other	F1		
11081 931-4909	11081 931-4909	HyperConverged Infra	1 Year 2TB Capacity Software Maintenance	\$1,275	Each	10%	\$1,148	Other	F1		
11081 931-4929	11081 931-4929	HyperConverged Infra	1 Year 4TB Capacity Software Maintenance	\$2,550	Each	10%	\$2,295	Other	F1		
11081 931-4949	11081 931-4949	HyperConverged Infra	1 Year 8TB Capacity Software Maintenance	\$5,100	Each	10%	\$4,590	Other	F1		
11081 953-1346	11081 953-1346	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$149	Each	10%	\$134	Other	F1		
11081 953-1347	11081 953-1347	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$149	Each	10%	\$134	Other	F1		
11081 953-1348	11081 953-1348	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$609	Each	10%	\$548	Other	F1		
11081 953-1350	11081 953-1350	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$609	Each	10%	\$548	Other	F1		
11081 953-1351	11081 953-1351	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$399	Each	10%	\$359	Other	F1		
11081 953-1353	11081 953-1353	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$399	Each	10%	\$359	Other	F1		
11081 953-1354	11081 953-1354	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$529	Each	10%	\$476	Other	F1		
11081 953-1355	11081 953-1355	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$529	Each	10%	\$476	Other	F1		
11081 953-1356	11081 953-1356	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,209	Each	10%	\$1,088	Other	F1		
11081 953-1357	11081 953-1357	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,209	Each	10%	\$1,088	Other	F1		
11081 971-4722	11081 971-4722	HyperConverged Infra	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
11081 971-4724	11081 971-4724	HyperConverged Infra	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
11081 971-4725	11081 971-4725	HyperConverged Infra	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
11081 971-4726	11081 971-4726	HyperConverged Infra	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
11081 971-4727	11081 971-4727	HyperConverged Infra	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
11081 973-9146	11081 973-9146	HyperConverged Infra	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
11081 973-9147	11081 973-9147	HyperConverged Infra	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
11081 973-9149	11081 973-9149	HyperConverged Infra	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
11081 973-9150	11081 973-9150	HyperConverged Infra	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11081-975-3306	11081-975-3306	HyperConverged Infra	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11081-998-8963	11081-998-8963	HyperConverged Infra	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11081-998-8964	11081-998-8964	HyperConverged Infra	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-812-7067	11226-812-7067	HyperConverged Infra	Next Business Day Onsite Service After Remote Diagnosis	\$239	Each	10%	\$215	Other	F1
11226-812-7069	11226-812-7069	HyperConverged Infra	Next Business Day Onsite Service After Remote Diagnosis	\$239	Each	10%	\$215	Other	F1
11226-932-8806	11226-932-8806	HyperConverged Infra	Pro Support: Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1
11226-932-8816	11226-932-8816	HyperConverged Infra	ProSupport: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$619	Each	10%	\$557	Other	F1
11226-932-8846	11226-932-8846	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$710	Each	10%	\$639	Other	F1
11226-932-8866	11226-932-8866	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$994	Each	10%	\$895	Other	F1
11226-933-5675	11226-933-5675	HyperConverged Infra	Pro Support: Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1
11226-933-5685	11226-933-5685	HyperConverged Infra	ProSupport: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$619	Each	10%	\$557	Other	F1
11226-933-5715	11226-933-5715	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$710	Each	10%	\$639	Other	F1
11226-933-5735	11226-933-5735	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$994	Each	10%	\$895	Other	F1
11226-971-4722	11226-971-4722	HyperConverged Infra	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-971-4724	11226-971-4724	HyperConverged Infra	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-971-4725	11226-971-4725	HyperConverged Infra	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-971-4726	11226-971-4726	HyperConverged Infra	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-971-4727	11226-971-4727	HyperConverged Infra	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-973-3783	11226-973-3783	HyperConverged Infra	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-973-5766	11226-973-5766	HyperConverged Infra	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-973-9146	11226-973-9146	HyperConverged Infra	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-973-9147	11226-973-9147	HyperConverged Infra	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-973-9149	11226-973-9149	HyperConverged Infra	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-973-9150	11226-973-9150	HyperConverged Infra	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-975-3306	11226-975-3306	HyperConverged Infra	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-983-5105	11226-983-5105	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11226-984-0996	11226-984-0996	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11226-998-8963	11226-998-8963	HyperConverged Infra	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11226-998-8964	11226-998-8964	HyperConverged Infra	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11606-802-4783	11606-802-4783	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service	\$3,719	Each	10%	\$3,347	Other	F1
11606-802-4785	11606-802-4785	HyperConverged Infra	EqualLogic, Next Business Day Parts,PS4210E,Full	\$2,834	Each	10%	\$2,551	Other	F1
11606-802-4786	11606-802-4786	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,209	Each	10%	\$4,688	Other	F1
11606-802-4787	11606-802-4787	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,719	Each	10%	\$3,347	Other	F1
11606-802-4788	11606-802-4788	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,719	Each	10%	\$3,347	Other	F1
11606-802-4789	11606-802-4789	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$1,919	Each	10%	\$1,727	Other	F1
11606-802-4790	11606-802-4790	HyperConverged Infra	ProSupport 4-Hour 7x24 On-Site Service	\$3,719	Each	10%	\$3,347	Other	F1
11606-802-4791	11606-802-4791	HyperConverged Infra	ProSupport 2 Hour 7x24 On-site Service and 6 Hour Repair	\$5,209	Each	10%	\$4,688	Other	F1
11606-802-4792	11606-802-4792	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service	\$3,719	Each	10%	\$3,347	Other	F1
11606-802-4793	11606-802-4793	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,919	Each	10%	\$1,727	Other	F1
11606-802-4794	11606-802-4794	HyperConverged Infra	EqualLogic, Next Business Day Parts,PS4210E,Full	\$2,834	Each	10%	\$2,551	Other	F1
11606-802-4795	11606-802-4795	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,209	Each	10%	\$4,688	Other	F1
11606-802-4796	11606-802-4796	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,719	Each	10%	\$3,347	Other	F1
11606-802-4797	11606-802-4797	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,719	Each	10%	\$3,347	Other	F1
11606-802-4798	11606-802-4798	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$1,919	Each	10%	\$1,727	Other	F1
11606-802-4799	11606-802-4799	HyperConverged Infra	ProSupport 4-Hour 7x24 On-Site Service	\$3,719	Each	10%	\$3,347	Other	F1
11606-802-4800	11606-802-4800	HyperConverged Infra	ProSupport 2 Hour 7x24 On-site Service and 6 Hour Repair	\$5,209	Each	10%	\$4,688	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11606 802-4801	11606 802-4801	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,919	Each	10%	\$1,727	Other	F1
11606 802-4802	11606 802-4802	HyperConverged Infra	EqualLogic Advanced Technical Phone Support, 7x24 Access	\$2,043	Each	10%	\$1,839	Other	F1
11606 802-4803	11606 802-4803	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$5,579	Each	10%	\$5,021	Other	F1
11606 802-4804	11606 802-4804	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,879	Each	10%	\$2,591	Other	F1
11606 802-4805	11606 802-4805	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$8,279	Each	10%	\$7,451	Other	F1
11606 802-4806	11606 802-4806	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$4,079	Each	10%	\$3,671	Other	F1
11606 802-4807	11606 802-4807	HyperConverged Infra	EqualLogic Advanced Technical Phone Support, 7x24 Access	\$2,043	Each	10%	\$1,839	Other	F1
11606 802-4808	11606 802-4808	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$5,579	Each	10%	\$5,021	Other	F1
11606 802-4809	11606 802-4809	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$2,879	Each	10%	\$2,591	Other	F1
11606 802-4810	11606 802-4810	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$8,279	Each	10%	\$7,451	Other	F1
11606 802-4811	11606 802-4811	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$4,079	Each	10%	\$3,671	Other	F1
11606 802-4834	11606 802-4834	HyperConverged Infra	Keep Your Hard Drive	\$1,287	Each	10%	\$1,158	Other	F1
11606 802-4835	11606 802-4835	HyperConverged Infra	Keep Your Hard Drive	\$1,287	Each	10%	\$1,158	Other	F1
11606 809-9213	11606 809-9213	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
11606 809-9214	11606 809-9214	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
11606 809-9215	11606 809-9215	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
11606 809-9216	11606 809-9216	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
11606 816-1445	11606 816-1445	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$3,950	Each	10%	\$3,555	Other	F1
11606 816-1446	11606 816-1446	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$3,950	Each	10%	\$3,555	Other	F1
11606 816-1473	11606 816-1473	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,718	Each	10%	\$4,246	Other	F1
11606 816-1474	11606 816-1474	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Assistance	\$4,718	Each	10%	\$4,246	Other	F1
11606 816-1501	11606 816-1501	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$7,264	Each	10%	\$6,538	Other	F1
11606 816-1502	11606 816-1502	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$7,264	Each	10%	\$6,538	Other	F1
11606 816-1529	11606 816-1529	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$9,215	Each	10%	\$8,294	Other	F1
11606 816-1530	11606 816-1530	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$9,215	Each	10%	\$8,294	Other	F1
11606 851-0334	11606 851-0334	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,231	Each	10%	\$3,008	Other	F1
11606 851-0335	11606 851-0335	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$1,151	Each	10%	\$1,036	Other	F1
11606 851-0336	11606 851-0336	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$1,727	Each	10%	\$1,555	Other	F1
11606 851-0337	11606 851-0337	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$2,231	Each	10%	\$2,008	Other	F1
11606 851-0338	11606 851-0338	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$1,151	Each	10%	\$1,036	Other	F1
11606 851-0339	11606 851-0339	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$1,727	Each	10%	\$1,555	Other	F1
11606 926-0476	11606 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11613 817-6969	11613 817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
11613 821-3926	11613 821-3926	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
11613 821-6591	11613 821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1
11613 821-6592	11613 821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1
11613 821-6593	11613 821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1
11613 821-6594	11613 821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1
11613 926-0476	11613 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11613 975-9877	11613 975-9877	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
11613 975-9878	11613 975-9878	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
11613 975-9879	11613 975-9879	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 2 Years	\$2,988	Each	10%	\$2,689	Other	F1
11613 975-9880	11613 975-9880	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 3 Years	\$4,484	Each	10%	\$4,036	Other	F1
11613 975-9881	11613 975-9881	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 4 Years	\$5,977	Each	10%	\$5,379	Other	F1
11613 978-8476	11613 978-8476	HyperConverged Infra	Pro Support 2 Hour 7X24 On-site Service and 6 Hour Repair	\$999	Each	10%	\$899	Other	F1
11613 978-8477	11613 978-8477	HyperConverged Infra	Pro Support 2 Hour 7X24 On-site Service and 6 Hour Repair	\$999	Each	10%	\$899	Other	F1
11613 978-8478	11613 978-8478	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
11613 978-8479	11613 978-8479	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
11613 978-8480	11613 978-8480	HyperConverged Infra	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$899	Each	10%	\$809	Other	F1
11613 978-8481	11613 978-8481	HyperConverged Infra	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$899	Each	10%	\$809	Other	F1
11613 978-8485	11613 978-8485	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11613 978-8486	11613 978-8486	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11613 978-8489	11613 978-8489	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$449	Each	10%	\$404	Other	F1
11613 978-8490	11613 978-8490	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$449	Each	10%	\$404	Other	F1
11613 978-8498	11613 978-8498	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$619	Each	10%	\$557	Other	F1
11613 978-8499	11613 978-8499	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$619	Each	10%	\$557	Other	F1
11613 978-8502	11613 978-8502	HyperConverged Infra	Keep Your Hard Drive	\$16	Each	10%	\$14	Other	F1
11613 978-8503	11613 978-8503	HyperConverged Infra	Keep Your Hard Drive	\$16	Each	10%	\$14	Other	F1
11613 978-8538	11613 978-8538	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$699	Each	10%	\$629	Other	F1
11613 978-8539	11613 978-8539	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$699	Each	10%	\$629	Other	F1
11613 978-8543	11613 978-8543	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11613 978-8544	11613 978-8544	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11613 978-8548	11613 978-8548	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$999	Each	10%	\$899	Other	F1
11613 978-8549	11613 978-8549	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$999	Each	10%	\$899	Other	F1
11613 978-8553	11613 978-8553	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$799	Each	10%	\$719	Other	F1
11613 978-8554	11613 978-8554	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$799	Each	10%	\$719	Other	F1
11613 978-8558	11613 978-8558	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$899	Each	10%	\$809	Other	F1
11613 978-8559	11613 978-8559	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$899	Each	10%	\$809	Other	F1
11613 978-8562	11613 978-8562	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$999	Each	10%	\$899	Other	F1
11613 978-8563	11613 978-8563	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$999	Each	10%	\$899	Other	F1
11617 809-9213	11617 809-9213	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
11617 809-9214	11617 809-9214	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
11617 809-9215	11617 809-9215	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
11617 809-9216	11617 809-9216	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)		
11617 816-1443	11617 816-1443	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$530	Each	10%	\$477	Other	F1	
11617 816-1448	11617 816-1448	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$530	Each	10%	\$477	Other	F1	
11617 816-1471	11617 816-1471	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$801	Each	10%	\$721	Other	F1	
11617 816-1476	11617 816-1476	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$801	Each	10%	\$721	Other	F1	
11617 816-1499	11617 816-1499	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$293	Each	10%	\$264	Other	F1	
11617 816-1504	11617 816-1504	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$293	Each	10%	\$264	Other	F1	
11617 816-1527	11617 816-1527	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$742	Each	10%	\$668	Other	F1	
11617 816-1532	11617 816-1532	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$742	Each	10%	\$668	Other	F1	
11617 926-0476	11617 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11617 978-8625	11617 978-8625	HyperConverged Infra	Keep Your Hard Drive	\$1,144	Each	10%	\$1,030	Other	F1	
11617 978-8626	11617 978-8626	HyperConverged Infra	Keep Your Hard Drive	\$1,144	Each	10%	\$1,030	Other	F1	
11617 978-9288	11617 978-9288	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$1,779	Each	10%	\$1,601	Other	F1	
11617 978-9289	11617 978-9289	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$1,779	Each	10%	\$1,601	Other	F1	
11617 978-9295	11617 978-9295	HyperConverged Infra	EqualLogic, Next Business Day Parts, PS4210E, Full, APOS, Reinstat	\$650	Each	10%	\$585	Other	F1	
11617 978-9296	11617 978-9296	HyperConverged Infra	EqualLogic, Next Business Day Parts, PS4210E, Full, APOS, Variable	\$650	Each	10%	\$585	Other	F1	
11617 978-9303	11617 978-9303	HyperConverged Infra	EqualLogic Advanced Technical Phone Support, 7x24 Access, APOS, Reinstat	\$1,350	Each	10%	\$1,215	Other	F1	
11617 978-9304	11617 978-9304	HyperConverged Infra	EqualLogic Advanced Technical Phone Support, 7x24 Access, APOS, Variable	\$1,350	Each	10%	\$1,215	Other	F1	
11617 978-9320	11617 978-9320	HyperConverged Infra	Next Business Day Parts Only	\$699	Each	10%	\$629	Other	F1	
11617 978-9321	11617 978-9321	HyperConverged Infra	Next Business Day Parts Only	\$699	Each	10%	\$629	Other	F1	
11617 978-9329	11617 978-9329	HyperConverged Infra	ProSupport 2 Hour 7X24 On-site Service and 6 Hour Repair	\$1,679	Each	10%	\$1,511	Other	F1	
11617 978-9330	11617 978-9330	HyperConverged Infra	ProSupport 2 Hour 7X24 On-site Service and 6 Hour Repair	\$1,679	Each	10%	\$1,511	Other	F1	
11617 978-9331	11617 978-9331	HyperConverged Infra	ProSupport 4-Hour 7x24 On-Site Service	\$1,199	Each	10%	\$1,079	Other	F1	
11617 978-9332	11617 978-9332	HyperConverged Infra	ProSupport 4-Hour 7x24 On-Site Service	\$1,199	Each	10%	\$1,079	Other	F1	
11617 978-9333	11617 978-9333	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service	\$1,199	Each	10%	\$1,079	Other	F1	
11617 978-9334	11617 978-9334	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service	\$1,199	Each	10%	\$1,079	Other	F1	
11617 978-9341	11617 978-9341	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1	
11617 978-9342	11617 978-9342	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1	
11617 978-9348	11617 978-9348	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,079	Each	10%	\$971	Other	F1	
11617 978-9349	11617 978-9349	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,079	Each	10%	\$971	Other	F1	
11617 978-9378	11617 978-9378	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,799	Each	10%	\$1,619	Other	F1	
11617 978-9379	11617 978-9379	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,799	Each	10%	\$1,619	Other	F1	
11617 978-9386	11617 978-9386	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1	
11617 978-9387	11617 978-9387	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1	
11617 978-9394	11617 978-9394	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,679	Each	10%	\$1,511	Other	F1	
11617 978-9395	11617 978-9395	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,679	Each	10%	\$1,511	Other	F1	
11617 978-9402	11617 978-9402	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,199	Each	10%	\$1,079	Other	F1	
11617 978-9403	11617 978-9403	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,199	Each	10%	\$1,079	Other	F1	
11617 978-9410	11617 978-9410	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,199	Each	10%	\$1,079	Other	F1	
11617 978-9411	11617 978-9411	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,199	Each	10%	\$1,079	Other	F1	
11617 978-9417	11617 978-9417	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,499	Each	10%	\$2,249	Other	F1	
11617 978-9418	11617 978-9418	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,499	Each	10%	\$2,249	Other	F1	
11618 809-9213	11618 809-9213	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1	
11618 809-9214	11618 809-9214	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1	
11618 809-9215	11618 809-9215	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1	
11618 809-9216	11618 809-9216	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1	
11618 816-1443	11618 816-1443	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$530	Each	10%	\$477	Other	F1	
11618 816-1448	11618 816-1448	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$530	Each	10%	\$477	Other	F1	
11618 816-1471	11618 816-1471	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$801	Each	10%	\$721	Other	F1	
11618 816-1476	11618 816-1476	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$801	Each	10%	\$721	Other	F1	
11618 816-1527	11618 816-1527	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$742	Each	10%	\$668	Other	F1	
11618 816-1532	11618 816-1532	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$742	Each	10%	\$668	Other	F1	
11618 850-8951	11618 850-8951	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1	
11618 850-8952	11618 850-8952	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$431	Each	10%	\$388	Other	F1	
11618 850-8953	11618 850-8953	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$647	Each	10%	\$583	Other	F1	
11618 850-8954	11618 850-8954	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1	
11618 850-8955	11618 850-8955	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$431	Each	10%	\$388	Other	F1	
11618 850-8956	11618 850-8956	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$647	Each	10%	\$583	Other	F1	
11618 926-0476	11618 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11618 978-8600	11618 978-8600	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$1,779	Each	10%	\$1,601	Other	F1	
11618 978-8601	11618 978-8601	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$1,779	Each	10%	\$1,601	Other	F1	
11618 978-8607	11618 978-8607	HyperConverged Infra	EqualLogic, Next Business Day Parts, PS4210E, Full, APOS, Reinstat	\$149	Each	10%	\$134	Other	F1	
11618 978-8608	11618 978-8608	HyperConverged Infra	EqualLogic, Next Business Day Parts, PS4210E, Full, APOS, Variable	\$149	Each	10%	\$134	Other	F1	
11618 978-8615	11618 978-8615	HyperConverged Infra	EqualLogic Advanced Technical Phone Support, 7x24 Access, APOS, Reinstat	\$1,214	Each	10%	\$1,093	Other	F1	
11618 978-8616	11618 978-8616	HyperConverged Infra	EqualLogic Advanced Technical Phone Support, 7x24 Access, APOS, Variable	\$1,214	Each	10%	\$1,093	Other	F1	
11618 978-8625	11618 978-8625	HyperConverged Infra	Keep Your Hard Drive	\$1,144	Each	10%	\$1,030	Other	F1	
11618 978-8626	11618 978-8626	HyperConverged Infra	Keep Your Hard Drive	\$1,144	Each	10%	\$1,030	Other	F1	
11618 978-8631	11618 978-8631	HyperConverged Infra	Next Business Day Parts Only	\$919	Each	10%	\$827	Other	F1	
11618 978-8632	11618 978-8632	HyperConverged Infra	Next Business Day Parts Only	\$919	Each	10%	\$827	Other	F1	
11618 978-8640	11618 978-8640	HyperConverged Infra	ProSupport 2 Hour 7X24 On-site Service and 6 Hour Repair	\$1,679	Each	10%	\$1,511	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column L(Column I/Column K)	ALJP Proposed Price/UoM (Calculated)			
11618 978-8641	11618 978-8641	HyperConverged Infra	ProSupport 2 Hour 7x24 On-site Service and 6 Hour Repair	\$1,679	Each	10%	\$1,511	Other	F1		
11618 978-8642	11618 978-8642	HyperConverged Infra	ProSupport 4-Hour 7x24 On-Site Service	\$1,199	Each	10%	\$1,079	Other	F1		
11618 978-8643	11618 978-8643	HyperConverged Infra	ProSupport 4-Hour 7x24 On-Site Service	\$1,199	Each	10%	\$1,079	Other	F1		
11618 978-8644	11618 978-8644	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service	\$1,199	Each	10%	\$1,079	Other	F1		
11618 978-8645	11618 978-8645	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service	\$1,199	Each	10%	\$1,079	Other	F1		
11618 978-8652	11618 978-8652	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1		
11618 978-8653	11618 978-8653	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1		
11618 978-8659	11618 978-8659	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,079	Each	10%	\$971	Other	F1		
11618 978-8660	11618 978-8660	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,079	Each	10%	\$971	Other	F1		
11618 978-8680	11618 978-8680	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,799	Each	10%	\$1,619	Other	F1		
11618 978-8690	11618 978-8690	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,799	Each	10%	\$1,619	Other	F1		
11618 978-8697	11618 978-8697	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1		
11618 978-8698	11618 978-8698	HyperConverged Infra	ProSupport Plus: Next Business Day On-Site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1		
11618 978-8705	11618 978-8705	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,679	Each	10%	\$1,511	Other	F1		
11618 978-8706	11618 978-8706	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,679	Each	10%	\$1,511	Other	F1		
11618 978-8712	11618 978-8712	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,199	Each	10%	\$1,079	Other	F1		
11618 978-8713	11618 978-8713	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,199	Each	10%	\$1,079	Other	F1		
11618 978-8719	11618 978-8719	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,199	Each	10%	\$1,079	Other	F1		
11618 978-8720	11618 978-8720	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,199	Each	10%	\$1,079	Other	F1		
11618 978-8728	11618 978-8728	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,499	Each	10%	\$2,249	Other	F1		
11618 978-8729	11618 978-8729	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$2,499	Each	10%	\$2,249	Other	F1		
11660 802-1055	11660 802-1055	HyperConverged Infra	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,009	Each	10%	\$908	Other	F1		
11660 802-1056	11660 802-1056	HyperConverged Infra	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,009	Each	10%	\$908	Other	F1		
11660 802-1057	11660 802-1057	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1		
11660 802-1058	11660 802-1058	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1		
11660 802-1059	11660 802-1059	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1		
11660 802-1060	11660 802-1060	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1		
11660 802-1063	11660 802-1063	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$319	Each	10%	\$287	Other	F1		
11660 802-1064	11660 802-1064	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$319	Each	10%	\$287	Other	F1		
11660 802-1069	11660 802-1069	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$479	Each	10%	\$431	Other	F1		
11660 802-1070	11660 802-1070	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$479	Each	10%	\$431	Other	F1		
11660 802-1112	11660 802-1112	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1		
11660 802-1113	11660 802-1113	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1		
11660 802-1132	11660 802-1132	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,079	Each	10%	\$971	Other	F1		
11660 802-1133	11660 802-1133	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,079	Each	10%	\$971	Other	F1		
11660 802-1141	11660 802-1141	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$319	Each	10%	\$287	Other	F1		
11660 802-1142	11660 802-1142	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$319	Each	10%	\$287	Other	F1		
11660 802-1147	11660 802-1147	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$879	Each	10%	\$791	Other	F1		
11660 802-1148	11660 802-1148	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$879	Each	10%	\$791	Other	F1		
11660 802-1156	11660 802-1156	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,009	Each	10%	\$908	Other	F1		
11660 802-1157	11660 802-1157	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$1,009	Each	10%	\$908	Other	F1		
11660 802-1164	11660 802-1164	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1		
11660 802-1165	11660 802-1165	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1		
11660 802-1172	11660 802-1172	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1		
11660 802-1173	11660 802-1173	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1		
11660 802-1178	11660 802-1178	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,579	Each	10%	\$1,421	Other	F1		
11660 802-1179	11660 802-1179	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,579	Each	10%	\$1,421	Other	F1		
11660 813-5907	11660 813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1		
11660 813-5908	11660 813-5908	HyperConverged Infra	Declined ProSupport for Multivendor Software 2 Years	\$0	Each	10%	\$0	Other	F1		
11660 813-5909	11660 813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1		
11660 813-5910	11660 813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1		
11660 813-5911	11660 813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1		
11660 816-1661	11660 816-1661	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$284	Each	10%	\$256	Other	F1		
11660 816-1666	11660 816-1666	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$284	Each	10%	\$256	Other	F1		
11660 816-1684	11660 816-1684	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$396	Each	10%	\$356	Other	F1		
11660 816-1686	11660 816-1686	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$396	Each	10%	\$356	Other	F1		
11660 816-1703	11660 816-1703	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$690	Each	10%	\$621	Other	F1		
11660 816-1708	11660 816-1708	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$690	Each	10%	\$621	Other	F1		
11660 816-1726	11660 816-1726	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$966	Each	10%	\$869	Other	F1		
11660 816-1728	11660 816-1728	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$966	Each	10%	\$869	Other	F1		
11660 817-6969	11660 817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1		
11660 821-6591	11660 821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1		
11660 821-6592	11660 821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column 1*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
11660_821-6593	11660_821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1	
11660_821-6594	11660_821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1	
11660_926-0476	11660_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11660_999-0278	11660_999-0278	HyperConverged Infra	ProSupport One For Data Center: 7x24 Technical Support, Server, Incident Volume Low	\$747	Each	10%	\$672	Other	F1	
11660_999-0281	11660_999-0281	HyperConverged Infra	ProSupport One For Data Center: 7x24 Technical Support, Server, Incident Volume Low	\$747	Each	10%	\$672	Other	F1	
11661_803-7380	11661_803-7380	HyperConverged Infra	ProSupport Mission Critical: 7x24 Hardware / Software Tech Support and Assistance	\$1,079	Each	10%	\$971	Other	F1	
11661_803-7381	11661_803-7381	HyperConverged Infra	ProSupport Mission Critical: 7x24 Hardware / Software Tech Support and Assistance	\$1,079	Each	10%	\$971	Other	F1	
11661_803-7382	11661_803-7382	HyperConverged Infra	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$479	Each	10%	\$431	Other	F1	
11661_803-7383	11661_803-7383	HyperConverged Infra	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$479	Each	10%	\$431	Other	F1	
11661_803-7384	11661_803-7384	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1	
11661_803-7385	11661_803-7385	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1	
11661_803-7398	11661_803-7398	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,009	Each	10%	\$908	Other	F1	
11661_803-7399	11661_803-7399	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$1,009	Each	10%	\$908	Other	F1	
11661_803-7419	11661_803-7419	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1	
11661_803-7420	11661_803-7420	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1	
11661_803-7433	11661_803-7433	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1	
11661_803-7434	11661_803-7434	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1	
11661_803-7435	11661_803-7435	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,579	Each	10%	\$1,421	Other	F1	
11661_803-7436	11661_803-7436	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,579	Each	10%	\$1,421	Other	F1	
11661_803-7437	11661_803-7437	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$319	Each	10%	\$287	Other	F1	
11661_803-7438	11661_803-7438	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$319	Each	10%	\$287	Other	F1	
11661_803-7439	11661_803-7439	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$879	Each	10%	\$791	Other	F1	
11661_803-7440	11661_803-7440	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$879	Each	10%	\$791	Other	F1	
11661_803-7475	11661_803-7475	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1	
11661_803-7476	11661_803-7476	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$719	Each	10%	\$647	Other	F1	
11661_803-7477	11661_803-7477	HyperConverged Infra	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,009	Each	10%	\$908	Other	F1	
11661_803-7478	11661_803-7478	HyperConverged Infra	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,009	Each	10%	\$908	Other	F1	
11661_803-7479	11661_803-7479	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1	
11661_803-7480	11661_803-7480	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$719	Each	10%	\$647	Other	F1	
11661_803-7481	11661_803-7481	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$319	Each	10%	\$287	Other	F1	
11661_803-7482	11661_803-7482	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$319	Each	10%	\$287	Other	F1	
11661_813-5907	11661_813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1	
11661_813-5908	11661_813-5908	HyperConverged Infra	Declined ProSupport for Multivendor Software 2 Years	\$0	Each	10%	\$0	Other	F1	
11661_813-5909	11661_813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1	
11661_813-5910	11661_813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1	
11661_813-5911	11661_813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1	
11661_816-1683	11661_816-1683	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$544	Each	10%	\$490	Other	F1	
11661_816-1685	11661_816-1685	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$544	Each	10%	\$490	Other	F1	
11661_816-1704	11661_816-1704	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,017	Each	10%	\$915	Other	F1	
11661_816-1707	11661_816-1707	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,017	Each	10%	\$915	Other	F1	
11661_816-1725	11661_816-1725	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,373	Each	10%	\$1,236	Other	F1	
11661_816-1727	11661_816-1727	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,373	Each	10%	\$1,236	Other	F1	
11661_817-6969	11661_817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1	
11661_821-6591	11661_821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1	
11661_821-6592	11661_821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1	
11661_821-6593	11661_821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1	
11661_821-6594	11661_821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1	
11661_926-0476	11661_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11661_975-9877	11661_975-9877	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1	
11661_975-9878	11661_975-9878	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1	
11661_975-9879	11661_975-9879	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 2 Years	\$2,988	Each	10%	\$2,689	Other	F1	
11661_975-9880	11661_975-9880	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 3 Years	\$4,484	Each	10%	\$4,036	Other	F1	
11661_975-9881	11661_975-9881	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 4 Years	\$5,977	Each	10%	\$5,379	Other	F1	
11671_802-4272	11671_802-4272	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,199	Each	10%	\$1,079	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11671_802-4273	11671_802-4273	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,199	Each	10%	\$1,079	Other	F1
11671_802-4274	11671_802-4274	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$599	Each	10%	\$539	Other	F1
11671_802-4275	11671_802-4275	HyperConverged Infra	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$599	Each	10%	\$539	Other	F1
11671_802-4276	11671_802-4276	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11671_802-4277	11671_802-4277	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11671_802-4290	11671_802-4290	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,119	Each	10%	\$1,007	Other	F1
11671_802-4291	11671_802-4291	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$1,119	Each	10%	\$1,007	Other	F1
11671_802-4311	11671_802-4311	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$799	Each	10%	\$719	Other	F1
11671_802-4312	11671_802-4312	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$799	Each	10%	\$719	Other	F1
11671_802-4325	11671_802-4325	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$799	Each	10%	\$719	Other	F1
11671_802-4326	11671_802-4326	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$799	Each	10%	\$719	Other	F1
11671_802-4327	11671_802-4327	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,699	Each	10%	\$1,529	Other	F1
11671_802-4328	11671_802-4328	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,699	Each	10%	\$1,529	Other	F1
11671_802-4329	11671_802-4329	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11671_802-4330	11671_802-4330	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11671_802-4331	11671_802-4331	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$899	Each	10%	\$809	Other	F1
11671_802-4332	11671_802-4332	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$899	Each	10%	\$809	Other	F1
11671_802-4367	11671_802-4367	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
11671_802-4368	11671_802-4368	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
11671_802-4369	11671_802-4369	HyperConverged Infra	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,119	Each	10%	\$1,007	Other	F1
11671_802-4370	11671_802-4370	HyperConverged Infra	ProSupport 2 Hour 7x24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$1,119	Each	10%	\$1,007	Other	F1
11671_802-4371	11671_802-4371	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$799	Each	10%	\$719	Other	F1
11671_802-4372	11671_802-4372	HyperConverged Infra	ProSupport 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$799	Each	10%	\$719	Other	F1
11671_802-4373	11671_802-4373	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11671_802-4374	11671_802-4374	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11671_813-5907	11671_813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1
11671_813-5908	11671_813-5908	HyperConverged Infra	Declined ProSupport for Multivendor Software 2 Years	\$0	Each	10%	\$0	Other	F1
11671_813-5909	11671_813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1
11671_813-5910	11671_813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1
11671_813-5911	11671_813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1
11671_816-1663	11671_816-1663	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$604	Each	10%	\$544	Other	F1
11671_816-1664	11671_816-1664	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$604	Each	10%	\$544	Other	F1
11671_816-1682	11671_816-1682	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$788	Each	10%	\$709	Other	F1
11671_816-1687	11671_816-1687	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$788	Each	10%	\$709	Other	F1
11671_816-1705	11671_816-1705	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,517	Each	10%	\$1,365	Other	F1
11671_816-1706	11671_816-1706	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,517	Each	10%	\$1,365	Other	F1
11671_816-1724	11671_816-1724	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,026	Each	10%	\$1,823	Other	F1
11671_816-1729	11671_816-1729	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,026	Each	10%	\$1,823	Other	F1
11671_817-6969	11671_817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
11671_821-6591	11671_821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1
11671_821-6592	11671_821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1
11671_821-6593	11671_821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1
11671_821-6594	11671_821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1
11671_926-0476	11671_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11671_975-9877	11671_975-9877	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11671_975-9878	11671_975-9878	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
11671_975-9879	11671_975-9879	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 2 Years	\$2,988	Each	10%	\$2,689	Other	F1
11671_975-9880	11671_975-9880	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 3 Years	\$4,484	Each	10%	\$4,036	Other	F1
11671_975-9881	11671_975-9881	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 4 Years	\$5,977	Each	10%	\$5,379	Other	F1
11891_806-2123	11891_806-2123	HyperConverged Infra	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$749	Each	10%	\$674	Other	F1
11891_806-2124	11891_806-2124	HyperConverged Infra	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$749	Each	10%	\$674	Other	F1
11891_806-2130	11891_806-2130	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$749	Each	10%	\$674	Other	F1
11891_806-2131	11891_806-2131	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$749	Each	10%	\$674	Other	F1
11891_806-2132	11891_806-2132	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1
11891_806-2136	11891_806-2136	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1
11891_806-2138	11891_806-2138	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1
11891_806-2140	11891_806-2140	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$239	Each	10%	\$215	Other	F1
11891_806-2142	11891_806-2142	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$539	Each	10%	\$485	Other	F1
11891_806-2147	11891_806-2147	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$539	Each	10%	\$485	Other	F1
11891_806-2148	11891_806-2148	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$539	Each	10%	\$485	Other	F1
11891_806-2149	11891_806-2149	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$539	Each	10%	\$485	Other	F1
11891_806-2155	11891_806-2155	HyperConverged Infra	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$539	Each	10%	\$485	Other	F1
11891_806-2156	11891_806-2156	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$539	Each	10%	\$485	Other	F1
11891_806-2157	11891_806-2157	HyperConverged Infra	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$539	Each	10%	\$485	Other	F1
11891_806-2158	11891_806-2158	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$539	Each	10%	\$485	Other	F1
11891_806-2159	11891_806-2159	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11891_806-2160	11891_806-2160	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11891_806-2163	11891_806-2163	HyperConverged Infra	ProSupport Mission Critical: 7x24 Hardware / Software Tech Support and Assistance	\$809	Each	10%	\$728	Other	F1
11891_806-2165	11891_806-2165	HyperConverged Infra	ProSupport Mission Critical: 7x24 Hardware / Software Tech Support and Assistance	\$809	Each	10%	\$728	Other	F1
11891_806-2171	11891_806-2171	HyperConverged Infra	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$359	Each	10%	\$323	Other	F1
11891_806-2174	11891_806-2174	HyperConverged Infra	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$359	Each	10%	\$323	Other	F1
11891_806-2177	11891_806-2177	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,159	Each	10%	\$1,043	Other	F1
11891_806-2188	11891_806-2188	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$659	Each	10%	\$593	Other	F1
11891_806-2189	11891_806-2189	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$1,159	Each	10%	\$1,043	Other	F1
11891_806-2190	11891_806-2190	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$659	Each	10%	\$593	Other	F1
11891_813-5907	11891_813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1
11891_813-5908	11891_813-5908	HyperConverged Infra	Declined ProSupport for Multivendor Software 2 Years	\$0	Each	10%	\$0	Other	F1
11891_813-5909	11891_813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1
11891_813-5910	11891_813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1
11891_813-5911	11891_813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1
11891_816-1661	11891_816-1661	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$284	Each	10%	\$256	Other	F1
11891_816-1666	11891_816-1666	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$284	Each	10%	\$256	Other	F1
11891_816-1684	11891_816-1684	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$396	Each	10%	\$356	Other	F1
11891_816-1686	11891_816-1686	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$396	Each	10%	\$356	Other	F1
11891_816-1703	11891_816-1703	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$690	Each	10%	\$621	Other	F1
11891_816-1708	11891_816-1708	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$690	Each	10%	\$621	Other	F1
11891_816-1726	11891_816-1726	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$966	Each	10%	\$869	Other	F1
11891_816-1728	11891_816-1728	HyperConverged Infra	Support Assistance	\$966	Each	10%	\$869	Other	F1
11891_817-6969	11891_817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
11891_821-6591	11891_821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1
11891_821-6592	11891_821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1
11891_821-6593	11891_821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1
11891_821-6594	11891_821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1
11891_926-0476	11891_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11891_975-9877	11891_975-9877	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
11891_975-9878	11891_975-9878	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
11891_975-9879	11891_975-9879	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 2 Years	\$2,988	Each	10%	\$2,689	Other	F1
11891_975-9880	11891_975-9880	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 3 Years	\$4,484	Each	10%	\$4,036	Other	F1
11891_975-9881	11891_975-9881	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 4 Years	\$5,977	Each	10%	\$5,379	Other	F1
11915_806-6065	11915_806-6065	HyperConverged Infra	ProSupport Mission Critical: 7x24 Hardware / Software Tech Support and Assistance	\$539	Each	10%	\$485	Other	F1
11915_806-6066	11915_806-6066	HyperConverged Infra	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$269	Each	10%	\$242	Other	F1
11915_806-6067	11915_806-6067	HyperConverged Infra	ProSupport Mission Critical: 7x24 Hardware / Software Tech Support and Assistance	\$539	Each	10%	\$485	Other	F1
11915_806-6070	11915_806-6070	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11915_806-6100	11915_806-6100	HyperConverged Infra	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$269	Each	10%	\$242	Other	F1
11915_806-6101	11915_806-6101	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11915_806-6105	11915_806-6105	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$469	Each	10%	\$422	Other	F1
11915_806-6106	11915_806-6106	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$469	Each	10%	\$422	Other	F1
11915_806-6107	11915_806-6107	HyperConverged Infra	ProSupport Mission Critical: 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1
11915_806-6108	11915_806-6108	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$179	Each	10%	\$161	Other	F1
11915_806-6109	11915_806-6109	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$359	Each	10%	\$323	Other	F1
11915_806-6110	11915_806-6110	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch	\$499	Each	10%	\$449	Other	F1
11915_806-6111	11915_806-6111	HyperConverged Infra	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1
11915_806-6112	11915_806-6112	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$179	Each	10%	\$161	Other	F1
11915_806-6136	11915_806-6136	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$789	Each	10%	\$710	Other	F1
11915_806-6137	11915_806-6137	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$789	Each	10%	\$710	Other	F1
11915_806-6138	11915_806-6138	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$179	Each	10%	\$161	Other	F1
11915_806-6139	11915_806-6139	HyperConverged Infra	ProSupport Mission Critical: 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$499	Each	10%	\$449	Other	F1
11915_806-6140	11915_806-6140	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-site Service After Problem Diagnosis	\$359	Each	10%	\$323	Other	F1
11915_806-6141	11915_806-6141	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1
11915_806-6142	11915_806-6142	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$179	Each	10%	\$161	Other	F1
11915_806-6143	11915_806-6143	HyperConverged Infra	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$499	Each	10%	\$449	Other	F1
11915_806-6144	11915_806-6144	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$359	Each	10%	\$323	Other	F1
11915_806-6145	11915_806-6145	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1
11915_806-6146	11915_806-6146	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1
11915_806-6147	11915_806-6147	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$499	Each	10%	\$449	Other	F1
11915_816-1661	11915_816-1661	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$284	Each	10%	\$256	Other	F1
11915_816-1666	11915_816-1666	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$284	Each	10%	\$256	Other	F1
11915_816-1684	11915_816-1684	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$396	Each	10%	\$356	Other	F1
11915_816-1686	11915_816-1686	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$396	Each	10%	\$356	Other	F1
11915_816-1703	11915_816-1703	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$690	Each	10%	\$621	Other	F1
11915_816-1708	11915_816-1708	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$690	Each	10%	\$621	Other	F1
11915_816-1726	11915_816-1726	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$966	Each	10%	\$869	Other	F1
11915_816-1728	11915_816-1728	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$966	Each	10%	\$869	Other	F1
11915_926-0476	11915_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
11925_805-3405	11925_805-3405	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$499	Each	10%	\$449	Other	F1
11925_805-3406	11925_805-3406	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1
11925_805-3407	11925_805-3407	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1
11925_805-3408	11925_805-3408	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$179	Each	10%	\$161	Other	F1
11925_805-3409	11925_805-3409	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$359	Each	10%	\$323	Other	F1
11925_805-3410	11925_805-3410	HyperConverged Infra	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$499	Each	10%	\$449	Other	F1
11925_805-3411	11925_805-3411	HyperConverged Infra	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1
11925_805-3412	11925_805-3412	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$179	Each	10%	\$161	Other	F1
11925_805-3413	11925_805-3413	HyperConverged Infra	ProSupport Plus: Mission Critical 2-Hour 7x24 On-Site Service with Emergency Dispatch and 6 hour Repair	\$499	Each	10%	\$449	Other	F1
11925_805-3414	11925_805-3414	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1
11925_805-3415	11925_805-3415	HyperConverged Infra	ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								L(Column I)	Column K	
11925 805-3416	11925 805-3416	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$179	Each	10%	\$161	Other	F1	
11925 805-3417	11925 805-3417	HyperConverged Infra	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$359	Each	10%	\$323	Other	F1	
11925 805-3418	11925 805-3418	HyperConverged Infra	ProSupport 2 Hour 7X24 On-site Service with Emergency Dispatch and 6 Hour Repair	\$499	Each	10%	\$449	Other	F1	
11925 805-3419	11925 805-3419	HyperConverged Infra	ProSupport 8-Hour 7X24 On-Site Service with Emergency Dispatch	\$359	Each	10%	\$323	Other	F1	
11925 805-3420	11925 805-3420	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$179	Each	10%	\$161	Other	F1	
11925 805-3421	11925 805-3421	HyperConverged Infra	ProSupport Mission Critical: 7x24 Hardware / Software Tech Support and Assistance	\$539	Each	10%	\$485	Other	F1	
11925 805-3422	11925 805-3422	HyperConverged Infra	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$269	Each	10%	\$242	Other	F1	
11925 805-3423	11925 805-3423	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$789	Each	10%	\$710	Other	F1	
11925 805-3424	11925 805-3424	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$469	Each	10%	\$422	Other	F1	
11925 805-3425	11925 805-3425	HyperConverged Infra	ProSupport Mission Critical: 7x24 Hardware / Software Tech Support and Assistance	\$539	Each	10%	\$485	Other	F1	
11925 805-3426	11925 805-3426	HyperConverged Infra	ProSupport: 7x24 Hardware / Software Tech Support and Assistance	\$269	Each	10%	\$242	Other	F1	
11925 805-3427	11925 805-3427	HyperConverged Infra	ProSupport Plus: Mission Critical 7x24 Technical Support	\$789	Each	10%	\$710	Other	F1	
11925 805-3428	11925 805-3428	HyperConverged Infra	ProSupport Plus: 7x24 Technical Support	\$469	Each	10%	\$422	Other	F1	
11925 805-3451	11925 805-3451	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1	
11925 805-3455	11925 805-3455	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1	
11925 813-5907	11925 813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1	
11925 813-5908	11925 813-5908	HyperConverged Infra	Declined ProSupport for Multivendor Software 2 Years	\$0	Each	10%	\$0	Other	F1	
11925 813-5909	11925 813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1	
11925 813-5910	11925 813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1	
11925 813-5911	11925 813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1	
11925 816-1661	11925 816-1661	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$284	Each	10%	\$256	Other	F1	
11925 816-1666	11925 816-1666	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$284	Each	10%	\$256	Other	F1	
11925 816-1684	11925 816-1684	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$396	Each	10%	\$356	Other	F1	
11925 816-1686	11925 816-1686	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$396	Each	10%	\$356	Other	F1	
11925 816-1703	11925 816-1703	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$690	Each	10%	\$621	Other	F1	
11925 816-1708	11925 816-1708	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$690	Each	10%	\$621	Other	F1	
11925 816-1726	11925 816-1726	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$966	Each	10%	\$869	Other	F1	
11925 816-1728	11925 816-1728	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$966	Each	10%	\$869	Other	F1	
11925 817-6969	11925 817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1	
11925 821-6591	11925 821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1	
11925 821-6592	11925 821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1	
11925 821-6593	11925 821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1	
11925 821-6594	11925 821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1	
11925 926-0476	11925 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
11925 975-9877	11925 975-9877	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1	
11925 975-9878	11925 975-9878	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1	
11925 975-9879	11925 975-9879	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 2 Years	\$2,988	Each	10%	\$2,689	Other	F1	
11925 975-9880	11925 975-9880	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 3 Years	\$4,484	Each	10%	\$4,036	Other	F1	
11925 975-9881	11925 975-9881	HyperConverged Infra	ProSupport for Multivendor Software, Webscale Software, Extended, 4 Years	\$5,977	Each	10%	\$5,379	Other	F1	
12824 817-1402	12824 817-1402	HyperConverged Infra	Entitlement, ProSupport for Software, 1 Year	\$0	Each	10%	\$0	Other	F1	
12824 817-1403	12824 817-1403	HyperConverged Infra	Entitlement, ProSupport for Software, Extended, 1 Year	\$0	Each	10%	\$0	Other	F1	
12824 817-1404	12824 817-1404	HyperConverged Infra	Entitlement, ProSupport for Software, 3 Years	\$0	Each	10%	\$0	Other	F1	
12824 817-1405	12824 817-1405	HyperConverged Infra	Entitlement, ProSupport for Software, Extended, 3 Years	\$0	Each	10%	\$0	Other	F1	
12824 817-1406	12824 817-1406	HyperConverged Infra	Entitlement, ProSupport for Software, 2 Years	\$0	Each	10%	\$0	Other	F1	
12824 817-1407	12824 817-1407	HyperConverged Infra	Entitlement, ProSupport for Software, Extended, 2 Years	\$0	Each	10%	\$0	Other	F1	
12824 817-1408	12824 817-1408	HyperConverged Infra	Entitlement, ProSupport for Software, 4 Years	\$0	Each	10%	\$0	Other	F1	
12824 817-1409	12824 817-1409	HyperConverged Infra	Entitlement, ProSupport for Software, Extended, 4 Years	\$0	Each	10%	\$0	Other	F1	
12824 817-1452	12824 817-1452	HyperConverged Infra	ProSupport for Software, Data Domain Virtual Edition for Dell EMC XC Series, 1 Year	\$285	Each	10%	\$256	Other	F1	
12824 817-1453	12824 817-1453	HyperConverged Infra	ProSupport for Software, Data Domain Virtual Edition, Cloud Tier for Dell EMC XC	\$252	Each	10%	\$227	Other	F1	
12824 817-1454	12824 817-1454	HyperConverged Infra	ProSupport Mission Critical for Software, Data Domain Virtual Edition for Dell EMC XC	\$935	Each	10%	\$841	Other	F1	
12824 817-1455	12824 817-1455	HyperConverged Infra	ProSupport for Software, Data Domain Virtual Edition, Cloud Tier for Dell EMC XC	\$336	Each	10%	\$302	Other	F1	
12824 817-1456	12824 817-1456	HyperConverged Infra	ProSupport Mission Critical for Software, Data Protection Suite for Dell EMC XC Series,	\$1,449	Each	10%	\$1,304	Other	F1	
12824 817-1457	12824 817-1457	HyperConverged Infra	ProSupport for Software, Data Protection Suite for Dell EMC XC Series, 1 Year	\$441	Each	10%	\$397	Other	F1	
12824 817-1458	12824 817-1458	HyperConverged Infra	ProSupport Mission Critical for Software, Data Protection Suite for Dell EMC XC Series,	\$1,932	Each	10%	\$1,739	Other	F1	
12824 817-1459	12824 817-1459	HyperConverged Infra	ProSupport Plus for Software, Data Protection Suite for Dell EMC XC Series, 1 Year	\$525	Each	10%	\$473	Other	F1	
12824 817-1460	12824 817-1460	HyperConverged Infra	ProSupport Mission Critical for Software, DDVE, Cloud Tier for Dell EMC XC Series, 1	\$92	Each	10%	\$83	Other	F1	
12824 817-1461	12824 817-1461	HyperConverged Infra	ProSupport for Software, Data Domain Virtual Edition for Dell EMC XC Series, 4 Years	\$1,138	Each	10%	\$1,024	Other	F1	
12824 817-1462	12824 817-1462	HyperConverged Infra	ProSupport Plus for Software, Data Domain Virtual Edition for Dell EMC XC Series, 2	\$678	Each	10%	\$610	Other	F1	
12824 817-1463	12824 817-1463	HyperConverged Infra	ProSupport for Software, Data Protection Suite for Dell EMC XC Series, 4 Years	\$1,764	Each	10%	\$1,588	Other	F1	
12824 817-1464	12824 817-1464	HyperConverged Infra	ProSupport Mission Critical for Software, DDVE, Cloud Tier for Dell EMC XC Series, 4	\$368	Each	10%	\$331	Other	F1	
12824 817-1465	12824 817-1465	HyperConverged Infra	ProSupport for Software, Data Domain Virtual Edition for Dell EMC XC Series, 2 Years	\$569	Each	10%	\$512	Other	F1	
12824 817-1466	12824 817-1466	HyperConverged Infra	ProSupport Mission Critical for Software, Data Domain Virtual Edition for Dell EMC XC Series, 4 Years	\$1,247	Each	10%	\$1,122	Other	F1	
12824 817-1467	12824 817-1467	HyperConverged Infra	ProSupport Mission Critical for Software, DDVE, Cloud Tier for Dell EMC XC Series, 2	\$184	Each	10%	\$166	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12824 817-1468	12824 817-1468	HyperConverged Infra	ProSupport for Software, Data Protection Suite for Dell EMC XC Series, 2 Years	\$882	Each	10%	\$794	Other	F1
12824 817-1469	12824 817-1469	HyperConverged Infra	ProSupport Plus for Software, Data Protection Suite for Dell EMC XC Series, 2 Years	\$1,050	Each	10%	\$945	Other	F1
12824 817-1470	12824 817-1470	HyperConverged Infra	ProSupport for Software, Data Domain Virtual Edition for Dell EMC XC Series, 3 Years	\$854	Each	10%	\$768	Other	F1
12824 817-1471	12824 817-1471	HyperConverged Infra	ProSupport Plus for Software, Data Domain Virtual Edition for Dell EMC XC Series, 1	\$339	Each	10%	\$305	Other	F1
12824 817-1472	12824 817-1472	HyperConverged Infra	ProSupport Mission Critical for Software, DDVE, Cloud Tier for Dell EMC XC Series, 3	\$276	Each	10%	\$248	Other	F1
12824 817-1473	12824 817-1473	HyperConverged Infra	ProSupport for Software, Data Protection Suite for Dell EMC XC Series, 3 Years	\$1,323	Each	10%	\$1,191	Other	F1
12824 817-1474	12824 817-1474	HyperConverged Infra	ProSupport Mission Critical for Software, Data Domain Virtual Edition for Dell EMC XC	\$623	Each	10%	\$561	Other	F1
12824 817-1475	12824 817-1475	HyperConverged Infra	ProSupport Mission Critical for Software, Data Domain Virtual Edition for Dell EMC XC	\$312	Each	10%	\$280	Other	F1
12824 817-1476	12824 817-1476	HyperConverged Infra	ProSupport for Software, Data Domain Virtual Edition, Cloud Tier for Dell EMC XC	\$168	Each	10%	\$151	Other	F1
12824 817-1477	12824 817-1477	HyperConverged Infra	ProSupport for Software, Data Domain Virtual Edition, Cloud Tier for Dell EMC XC	\$84	Each	10%	\$76	Other	F1
12824 817-1478	12824 817-1478	HyperConverged Infra	ProSupport Plus for Software, Data Domain Virtual Edition, Cloud Tier for Dell EMC XC	\$200	Each	10%	\$180	Other	F1
12824 817-1479	12824 817-1479	HyperConverged Infra	ProSupport Plus for Software, Data Domain Virtual Edition, Cloud Tier for Dell EMC XC	\$100	Each	10%	\$90	Other	F1
12824 817-1480	12824 817-1480	HyperConverged Infra	ProSupport Mission Critical for Software, Data Protection Suite for Dell EMC XC Series,	\$966	Each	10%	\$869	Other	F1
12824 817-1481	12824 817-1481	HyperConverged Infra	ProSupport Mission Critical for Software, Data Protection Suite for Dell EMC XC Series,	\$483	Each	10%	\$435	Other	F1
13890 824-9893	13890 824-9893	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
13890 824-9894	13890 824-9894	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
13890 824-9907	13890 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13890 824-9908	13890 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13890 824-9909	13890 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13890 824-9910	13890 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13890 824-9913	13890 824-9913	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13890 824-9915	13890 824-9915	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13890 829-3228	13890 829-3228	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,349	Each	10%	\$1,214	Other	F1
13890 829-3229	13890 829-3229	HyperConverged Infra	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,349	Each	10%	\$1,214	Other	F1
13890 829-3236	13890 829-3236	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance	\$2,019	Each	10%	\$1,817	Other	F1
13890 829-3237	13890 829-3237	HyperConverged Infra	ProSupport 7x24 HW-SW Technical Support and Assistance	\$2,019	Each	10%	\$1,817	Other	F1
13890 829-3238	13890 829-3238	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$975	Each	10%	\$878	Other	F1
13890 829-3239	13890 829-3239	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$975	Each	10%	\$878	Other	F1
13890 829-3246	13890 829-3246	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,426	Each	10%	\$1,283	Other	F1
13890 829-3247	13890 829-3247	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,426	Each	10%	\$1,283	Other	F1
13890 829-3248	13890 829-3248	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,749	Each	10%	\$1,574	Other	F1
13890 829-3249	13890 829-3249	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,749	Each	10%	\$1,574	Other	F1
13890 829-3256	13890 829-3256	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$2,570	Each	10%	\$2,313	Other	F1
13890 829-3257	13890 829-3257	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$2,570	Each	10%	\$2,313	Other	F1
13890 829-3264	13890 829-3264	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,329	Each	10%	\$2,096	Other	F1
13890 829-3265	13890 829-3265	HyperConverged Infra	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,329	Each	10%	\$2,096	Other	F1
13890 829-3272	13890 829-3272	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$3,499	Each	10%	\$3,149	Other	F1
13890 829-3273	13890 829-3273	HyperConverged Infra	ProSupport Mission Critical 7x24 HW-SW Technical Support and Assistance	\$3,499	Each	10%	\$3,149	Other	F1
13890 829-3280	13890 829-3280	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$1,349	Each	10%	\$1,214	Other	F1
13890 829-3281	13890 829-3281	HyperConverged Infra	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis	\$1,349	Each	10%	\$1,214	Other	F1
13890 829-3288	13890 829-3288	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$4,749	Each	10%	\$4,274	Other	F1
13890 829-3289	13890 829-3289	HyperConverged Infra	ProSupport Plus 7x24 HW-SW Technical Support and Assistance	\$4,749	Each	10%	\$4,274	Other	F1
13890 829-3296	13890 829-3296	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,429	Each	10%	\$3,086	Other	F1
13890 829-3297	13890 829-3297	HyperConverged Infra	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,429	Each	10%	\$3,086	Other	F1
13890 829-3304	13890 829-3304	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$5,139	Each	10%	\$4,625	Other	F1
13890 829-3305	13890 829-3305	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 HW-SW Technical Support and Assistance	\$5,139	Each	10%	\$4,625	Other	F1
13890 926-0476	13890 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10679 809-9213	10679 809-9213	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
10679 809-9214	10679 809-9214	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1
10679 809-9215	10679 809-9215	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
10679 809-9216	10679 809-9216	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$3,031	Each	10%	\$2,727	Other	F1
10679 828-7257	10679 828-7257	HyperConverged Infra	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$2,229	Each	10%	\$2,006	Other	F1
10679 828-7258	10679 828-7258	HyperConverged Infra	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$2,229	Each	10%	\$2,006	Other	F1
10679 828-7260	10679 828-7260	HyperConverged Infra	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10679 828-7262	10679 828-7262	HyperConverged Infra	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10679 828-7271	10679 828-7271	HyperConverged Infra	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
10679 828-7272	10679 828-7272	HyperConverged Infra	Post Standard Support: 7x24 HW Technical Support and Assistance	\$459	Each	10%	\$413	Other	F1
10679 828-7275	10679 828-7275	HyperConverged Infra	Post Standard Support: 7x24 HW Technical Support and Assistance	\$459	Each	10%	\$413	Other	F1
10679 828-7276	10679 828-7276	HyperConverged Infra	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
10679 828-7280	10679 828-7280	HyperConverged Infra	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10679 828-7282	10679 828-7282	HyperConverged Infra	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1
10679 828-7288	10679 828-7288	HyperConverged Infra	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$1,079	Each	10%	\$971	Other	F1
10679 828-7289	10679 828-7289	HyperConverged Infra	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$1,079	Each	10%	\$971	Other	F1
10679 836-9685	10679 836-9685	HyperConverged Infra	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10679 836-9686	10679 836-9686	HyperConverged Infra	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1
10679 926-0476	10679 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
10679 971-4722	10679 971-4722	HyperConverged Infra	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10679 971-4724	10679 971-4724	HyperConverged Infra	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10679 971-4725	10679 971-4725	HyperConverged Infra	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10679 971-4726	10679 971-4726	HyperConverged Infra	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10679 971-4727	10679 971-4727	HyperConverged Infra	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10679 973-9146	10679 973-9146	HyperConverged Infra	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10679 973-9147	10679 973-9147	HyperConverged Infra	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
10679 973-9149	10679 973-9149	HyperConverged Infra	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM			Proposed Discount(%)	Other		
10679_973-9150	10679_973-9150	HyperConverged Infra	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
10679_975-3306	10679_975-3306	HyperConverged Infra	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
10679_998-8963	10679_998-8963	HyperConverged Infra	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
10679_998-8964	10679_998-8964	HyperConverged Infra	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1		
10775_809-9213	10775_809-9213	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1		
10775_809-9214	10775_809-9214	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$1,657	Each	10%	\$1,491	Other	F1		
10775_809-9215	10775_809-9215	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7x24	\$3,031	Each	10%	\$2,727	Other	F1		
10775_809-9216	10775_809-9216	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7x24	\$3,031	Each	10%	\$2,727	Other	F1		
10775_828-7255	10775_828-7255	HyperConverged Infra	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$2,229	Each	10%	\$2,006	Other	F1		
10775_828-7256	10775_828-7256	HyperConverged Infra	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$2,229	Each	10%	\$2,006	Other	F1		
10775_828-7265	10775_828-7265	HyperConverged Infra	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1		
10775_828-7266	10775_828-7266	HyperConverged Infra	Post Standard Support: 4-Hour 7x24 On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1		
10775_828-7268	10775_828-7268	HyperConverged Infra	Post Standard Support: 7x24 HW Technical Support and Assistance	\$459	Each	10%	\$413	Other	F1		
10775_828-7269	10775_828-7269	HyperConverged Infra	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1		
10775_828-7270	10775_828-7270	HyperConverged Infra	Post Standard Support: 7x24 HW Technical Support and Assistance	\$459	Each	10%	\$413	Other	F1		
10775_828-7274	10775_828-7274	HyperConverged Infra	Post Standard Support: 7x24 HW Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1		
10775_828-7283	10775_828-7283	HyperConverged Infra	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$1,079	Each	10%	\$971	Other	F1		
10775_828-7285	10775_828-7285	HyperConverged Infra	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$1,079	Each	10%	\$971	Other	F1		
10775_828-7286	10775_828-7286	HyperConverged Infra	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1		
10775_828-7287	10775_828-7287	HyperConverged Infra	Post Standard Support: Next Business Day On-Site Service After Problem Diagnosis	\$99,999	Each	10%	\$89,999	Other	F1		
10775_836-9685	10775_836-9685	HyperConverged Infra	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1		
10775_836-9686	10775_836-9686	HyperConverged Infra	Post Standard Support Non-Dell EMC Parts Coverage Add-On	\$0	Each	10%	\$0	Other	F1		
10775_926-0476	10775_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1		
13181_809-8582	13181_809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1		
13181_809-8583	13181_809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1		
13181_809-8584	13181_809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7x24	\$263	Each	10%	\$237	Other	F1		
13181_816-0214	13181_816-0214	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$919	Each	10%	\$827	Other	F1		
13181_816-0215	13181_816-0215	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$919	Each	10%	\$827	Other	F1		
13181_816-0219	13181_816-0219	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$439	Each	10%	\$395	Other	F1		
13181_816-0220	13181_816-0220	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$439	Each	10%	\$395	Other	F1		
13181_816-0224	13181_816-0224	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$919	Each	10%	\$827	Other	F1		
13181_816-0225	13181_816-0225	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$919	Each	10%	\$827	Other	F1		
13181_816-0232	13181_816-0232	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$439	Each	10%	\$395	Other	F1		
13181_816-0234	13181_816-0234	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$439	Each	10%	\$395	Other	F1		
13181_816-0241	13181_816-0241	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,379	Each	10%	\$1,241	Other	F1		
13181_816-0242	13181_816-0242	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,379	Each	10%	\$1,241	Other	F1		
13181_816-0243	13181_816-0243	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,129	Each	10%	\$1,916	Other	F1		
13181_816-0244	13181_816-0244	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,129	Each	10%	\$1,916	Other	F1		
13181_816-0245	13181_816-0245	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,349	Each	10%	\$1,214	Other	F1		
13181_816-0246	13181_816-0246	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,349	Each	10%	\$1,214	Other	F1		
13181_816-0247	13181_816-0247	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$659	Each	10%	\$593	Other	F1		
13181_816-0248	13181_816-0248	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$659	Each	10%	\$593	Other	F1		
13181_816-0251	13181_816-0251	HyperConverged Infra	Keep Your Hard Drive	\$100	Each	10%	\$90	Other	F1		
13181_816-0252	13181_816-0252	HyperConverged Infra	Keep Your Hard Drive	\$100	Each	10%	\$90	Other	F1		
13181_816-1683	13181_816-1683	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$544	Each	10%	\$490	Other	F1		
13181_816-1685	13181_816-1685	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$544	Each	10%	\$490	Other	F1		
13181_816-1704	13181_816-1704	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,017	Each	10%	\$915	Other	F1		
13181_816-1707	13181_816-1707	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,373	Each	10%	\$1,236	Other	F1		
13181_816-1725	13181_816-1725	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,373	Each	10%	\$1,236	Other	F1		
13181_816-1727	13181_816-1727	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,373	Each	10%	\$1,236	Other	F1		
13181_841-0887	13181_841-0887	HyperConverged Infra	Keep Your Component For Enterprise	\$2,892	Each	10%	\$2,603	Other	F1		
13181_841-0888	13181_841-0888	HyperConverged Infra	Keep Your Component For Enterprise	\$2,892	Each	10%	\$2,603	Other	F1		
13181_843-9225	13181_843-9225	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$144	Each	10%	\$130	Other	F1		
13181_843-9226	13181_843-9226	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$144	Each	10%	\$130	Other	F1		
13185_809-8582	13185_809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1		
13185_809-8583	13185_809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1		
13185_809-8584	13185_809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7x24	\$263	Each	10%	\$237	Other	F1		
13185_816-1661	13185_816-1661	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$284	Each	10%	\$256	Other	F1		
13185_816-1666	13185_816-1666	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$284	Each	10%	\$256	Other	F1		
13185_816-1684	13185_816-1684	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$396	Each	10%	\$356	Other	F1		
13185_816-1686	13185_816-1686	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$396	Each	10%	\$356	Other	F1		
13185_816-1703	13185_816-1703	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$690	Each	10%	\$621	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13185_816-1708	13185_816-1708	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$690	Each	10%	\$621	Other	F1
13185_816-1726	13185_816-1726	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$966	Each	10%	\$869	Other	F1
13185_816-1728	13185_816-1728	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$966	Each	10%	\$869	Other	F1
13185_817-7489	13185_817-7489	HyperConverged Infra	Keep Your Hard Drive	\$83	Each	10%	\$74	Other	F1
13185_817-7490	13185_817-7490	HyperConverged Infra	Keep Your Hard Drive	\$83	Each	10%	\$74	Other	F1
13185_817-7497	13185_817-7497	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$259	Each	10%	\$233	Other	F1
13185_817-7498	13185_817-7498	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$259	Each	10%	\$233	Other	F1
13185_817-7505	13185_817-7505	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$139	Each	10%	\$125	Other	F1
13185_817-7506	13185_817-7506	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$139	Each	10%	\$125	Other	F1
13185_817-7513	13185_817-7513	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$519	Each	10%	\$467	Other	F1
13185_817-7514	13185_817-7514	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$519	Each	10%	\$467	Other	F1
13185_817-7521	13185_817-7521	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$349	Each	10%	\$314	Other	F1
13185_817-7522	13185_817-7522	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$349	Each	10%	\$314	Other	F1
13185_817-7529	13185_817-7529	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$259	Each	10%	\$233	Other	F1
13185_817-7530	13185_817-7530	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$259	Each	10%	\$233	Other	F1
13185_817-7537	13185_817-7537	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$219	Each	10%	\$197	Other	F1
13185_817-7538	13185_817-7538	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$219	Each	10%	\$197	Other	F1
13185_817-7545	13185_817-7545	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$519	Each	10%	\$467	Other	F1
13185_817-7546	13185_817-7546	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$519	Each	10%	\$467	Other	F1
13185_817-7553	13185_817-7553	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$529	Each	10%	\$476	Other	F1
13185_817-7554	13185_817-7554	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$529	Each	10%	\$476	Other	F1
13185_843-9194	13185_843-9194	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1
13185_843-9195	13185_843-9195	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1
13185_847-7524	13185_847-7524	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1
13185_847-7525	13185_847-7525	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1
13185_926-0476	13185_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13183_809-8582	13183_809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13183_809-8583	13183_809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13183_809-8584	13183_809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24 Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$263	Each	10%	\$237	Other	F1
13183_816-1661	13183_816-1661	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$284	Each	10%	\$256	Other	F1
13183_816-1666	13183_816-1666	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$284	Each	10%	\$256	Other	F1
13183_816-1684	13183_816-1684	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$396	Each	10%	\$356	Other	F1
13183_816-1686	13183_816-1686	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$396	Each	10%	\$356	Other	F1
13183_816-1703	13183_816-1703	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$690	Each	10%	\$621	Other	F1
13183_816-1708	13183_816-1708	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$690	Each	10%	\$621	Other	F1
13183_816-1726	13183_816-1726	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$966	Each	10%	\$869	Other	F1
13183_816-1728	13183_816-1728	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$966	Each	10%	\$869	Other	F1
13183_817-7187	13183_817-7187	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$959	Each	10%	\$863	Other	F1
13183_817-7188	13183_817-7188	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$959	Each	10%	\$863	Other	F1
13183_817-7195	13183_817-7195	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$959	Each	10%	\$863	Other	F1
13183_817-7196	13183_817-7196	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$959	Each	10%	\$863	Other	F1
13183_817-7203	13183_817-7203	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$409	Each	10%	\$368	Other	F1
13183_817-7204	13183_817-7204	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$409	Each	10%	\$368	Other	F1
13183_817-7211	13183_817-7211	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$479	Each	10%	\$431	Other	F1
13183_817-7212	13183_817-7212	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$479	Each	10%	\$431	Other	F1
13183_817-7219	13183_817-7219	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$639	Each	10%	\$575	Other	F1
13183_817-7220	13183_817-7220	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$639	Each	10%	\$575	Other	F1
13183_817-7228	13183_817-7228	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$959	Each	10%	\$863	Other	F1
13183_817-7229	13183_817-7229	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$959	Each	10%	\$863	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13183 817-7237	13183 817-7237	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$259	Each	10%	\$233	Other	F1
13183 817-7238	13183 817-7238	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$259	Each	10%	\$233	Other	F1
13183 817-7245	13183 817-7245	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$479	Each	10%	\$431	Other	F1
13183 817-7246	13183 817-7246	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$479	Each	10%	\$431	Other	F1
13183 817-7254	13183 817-7254	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13183 817-7255	13183 817-7255	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
13183 843-9194	13183 843-9194	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1
13183 843-9195	13183 843-9195	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1
13183 847-7524	13183 847-7524	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1
13183 847-7525	13183 847-7525	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1
13183 926-0476	13183 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14537 824-9907	14537 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14537 824-9908	14537 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
14537 824-9909	14537 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14537 824-9910	14537 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
14537 841-0818	14537 841-0818	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,419	Each	10%	\$2,177	Other	F1
14537 841-0819	14537 841-0819	HyperConverged Infra	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$2,419	Each	10%	\$2,177	Other	F1
14537 841-0820	14537 841-0820	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,519	Each	10%	\$3,167	Other	F1
14537 841-0821	14537 841-0821	HyperConverged Infra	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$3,519	Each	10%	\$3,167	Other	F1
14537 841-0822	14537 841-0822	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,269	Each	10%	\$2,942	Other	F1
14537 841-0823	14537 841-0823	HyperConverged Infra	ProSupport Plus 7x24 Technical Support and Assistance	\$3,269	Each	10%	\$2,942	Other	F1
14537 841-0824	14537 841-0824	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance	\$1,429	Each	10%	\$1,286	Other	F1
14537 841-0825	14537 841-0825	HyperConverged Infra	ProSupport 7x24 Technical Support and Assistance	\$1,429	Each	10%	\$1,286	Other	F1
14537 841-0887	14537 841-0887	HyperConverged Infra	Keep Your Component For Enterprise	\$2,892	Each	10%	\$2,603	Other	F1
14537 841-0888	14537 841-0888	HyperConverged Infra	Keep Your Component For Enterprise	\$2,892	Each	10%	\$2,603	Other	F1
14537 841-0889	14537 841-0889	HyperConverged Infra	Keep Your Hard Drive For Enterprise	\$100	Each	10%	\$90	Other	F1
14537 841-0890	14537 841-0890	HyperConverged Infra	Keep Your Hard Drive For Enterprise	\$100	Each	10%	\$90	Other	F1
14537 841-0891	14537 841-0891	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$332	Each	10%	\$299	Other	F1
14537 841-0892	14537 841-0892	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$332	Each	10%	\$299	Other	F1
14537 841-0893	14537 841-0893	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$622	Each	10%	\$560	Other	F1
14537 841-0894	14537 841-0894	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$622	Each	10%	\$560	Other	F1
14537 841-0895	14537 841-0895	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$130	Each	10%	\$117	Other	F1
14537 841-0896	14537 841-0896	HyperConverged Infra	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$130	Each	10%	\$117	Other	F1
14537 841-0897	14537 841-0897	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$255	Each	10%	\$230	Other	F1
14537 841-0898	14537 841-0898	HyperConverged Infra	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support Assistance	\$255	Each	10%	\$230	Other	F1
14537 926-0476	14537 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13175 809-8582	13175 809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13175 809-8583	13175 809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
13175 809-8584	13175 809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13175 809-8585	13175 809-8585	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
13175 816-0493	13175 816-0493	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1
13175 816-0494	13175 816-0494	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1
13175 816-0498	13175 816-0498	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$599	Each	10%	\$539	Other	F1
13175 816-0499	13175 816-0499	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$599	Each	10%	\$539	Other	F1
13175 816-0503	13175 816-0503	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1
13175 816-0504	13175 816-0504	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1
13175 816-0511	13175 816-0511	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$599	Each	10%	\$539	Other	F1
13175 816-0513	13175 816-0513	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$599	Each	10%	\$539	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
13175 816-0520	13175 816-0520	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,909		Each	10%	\$1,718	Other	F1
13175 816-0521	13175 816-0521	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,909		Each	10%	\$1,718	Other	F1
13175 816-0522	13175 816-0522	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,969		Each	10%	\$2,672	Other	F1
13175 816-0523	13175 816-0523	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,969		Each	10%	\$2,672	Other	F1
13175 816-0524	13175 816-0524	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,699		Each	10%	\$1,529	Other	F1
13175 816-0525	13175 816-0525	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,699		Each	10%	\$1,529	Other	F1
13175 816-0526	13175 816-0526	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$899		Each	10%	\$809	Other	F1
13175 816-0527	13175 816-0527	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$899		Each	10%	\$809	Other	F1
13175 816-0530	13175 816-0530	HyperConverged Infra	Keep Your Hard Drive	\$100		Each	10%	\$90	Other	F1
13175 816-0531	13175 816-0531	HyperConverged Infra	Keep Your Hard Drive	\$100		Each	10%	\$90	Other	F1
13175 816-1663	13175 816-1663	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$604		Each	10%	\$544	Other	F1
13175 816-1664	13175 816-1664	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$604		Each	10%	\$544	Other	F1
13175 816-1682	13175 816-1682	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$788		Each	10%	\$709	Other	F1
13175 816-1687	13175 816-1687	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$788		Each	10%	\$709	Other	F1
13175 816-1705	13175 816-1705	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,517		Each	10%	\$1,365	Other	F1
13175 816-1706	13175 816-1706	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,517		Each	10%	\$1,365	Other	F1
13175 816-1724	13175 816-1724	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,026		Each	10%	\$1,823	Other	F1
13175 816-1729	13175 816-1729	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,026		Each	10%	\$1,823	Other	F1
13175 926-0476	13175 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199		Each	10%	\$179	Other	F1
13173 809-8582	13173 809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142		Each	10%	\$128	Other	F1
13173 809-8583	13173 809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142		Each	10%	\$128	Other	F1
13173 809-8584	13173 809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263		Each	10%	\$237	Other	F1
13173 809-8585	13173 809-8585	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263		Each	10%	\$237	Other	F1
13173 816-1663	13173 816-1663	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$604		Each	10%	\$544	Other	F1
13173 816-1664	13173 816-1664	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$604		Each	10%	\$544	Other	F1
13173 816-1682	13173 816-1682	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$788		Each	10%	\$709	Other	F1
13173 816-1687	13173 816-1687	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$788		Each	10%	\$709	Other	F1
13173 816-1705	13173 816-1705	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,517		Each	10%	\$1,365	Other	F1
13173 816-1706	13173 816-1706	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,517		Each	10%	\$1,365	Other	F1
13173 816-1724	13173 816-1724	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,026		Each	10%	\$1,823	Other	F1
13173 816-1729	13173 816-1729	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,026		Each	10%	\$1,823	Other	F1
13173 817-7408	13173 817-7408	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,759		Each	10%	\$2,483	Other	F1
13173 817-7409	13173 817-7409	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,759		Each	10%	\$2,483	Other	F1
13173 817-7416	13173 817-7416	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,749		Each	10%	\$2,474	Other	F1
13173 817-7417	13173 817-7417	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,749		Each	10%	\$2,474	Other	F1
13173 817-7424	13173 817-7424	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,169		Each	10%	\$1,052	Other	F1
13173 817-7425	13173 817-7425	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,169		Each	10%	\$1,052	Other	F1
13173 817-7432	13173 817-7432	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,379		Each	10%	\$1,241	Other	F1
13173 817-7433	13173 817-7433	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,379		Each	10%	\$1,241	Other	F1
13173 817-7440	13173 817-7440	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,839		Each	10%	\$1,655	Other	F1
13173 817-7441	13173 817-7441	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,839		Each	10%	\$1,655	Other	F1
13173 817-7448	13173 817-7448	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,749		Each	10%	\$2,474	Other	F1
13173 817-7449	13173 817-7449	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,749		Each	10%	\$2,474	Other	F1
13173 817-7456	13173 817-7456	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$739		Each	10%	\$665	Other	F1
13173 817-7457	13173 817-7457	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$739		Each	10%	\$665	Other	F1
13173 817-7464	13173 817-7464	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,379		Each	10%	\$1,241	Other	F1
13173 817-7465	13173 817-7465	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,379		Each	10%	\$1,241	Other	F1
13173 817-7472	13173 817-7472	HyperConverged Infra	Keep Your Hard Drive	\$100		Each	10%	\$90	Other	F1
13173 817-7473	13173 817-7473	HyperConverged Infra	Keep Your Hard Drive	\$100		Each	10%	\$90	Other	F1
13173 843-9234	13173 843-9234	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$150		Each	10%	\$135	Other	F1
13173 843-9235	13173 843-9235	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$150		Each	10%	\$135	Other	F1
13173 847-7564	13173 847-7564	HyperConverged Infra	Keep your Component For Enterprise	\$250		Each	10%	\$225	Other	F1
13173 847-7565	13173 847-7565	HyperConverged Infra	Keep your Component For Enterprise	\$250		Each	10%	\$225	Other	F1
13173 926-0476	13173 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199		Each	10%	\$179	Other	F1
13818 824-9907	13818 824-9907	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142		Each	10%	\$128	Other	F1
13818 824-9908	13818 824-9908	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142		Each	10%	\$128	Other	F1
13818 824-9909	13818 824-9909	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263		Each	10%	\$237	Other	F1
13818 824-9910	13818 824-9910	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263		Each	10%	\$237	Other	F1
13818 824-9913	13818 824-9913	HyperConverged Infra	Keep Your Hard Drive	\$193		Each	10%	\$173	Other	F1
13818 824-9915	13818 824-9915	HyperConverged Infra	Keep Your Hard Drive	\$193		Each	10%	\$173	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13818_828-2003	13818_828-2003	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
13818_828-2004	13818_828-2004	HyperConverged Infra	Keep Your Components	\$780	Each	10%	\$702	Other	F1
13818_828-2054	13818_828-2054	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,009	Each	10%	\$1,808	Other	F1
13818_828-2055	13818_828-2055	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
13818_828-2056	13818_828-2056	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,369	Each	10%	\$1,232	Other	F1
13818_828-2057	13818_828-2057	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
13818_828-2058	13818_828-2058	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,009	Each	10%	\$1,808	Other	F1
13818_828-2059	13818_828-2059	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
13818_828-2060	13818_828-2060	HyperConverged Infra	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,369	Each	10%	\$1,232	Other	F1
13818_828-2061	13818_828-2061	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
13818_828-2062	13818_828-2062	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,059	Each	10%	\$1,853	Other	F1
13818_828-2063	13818_828-2063	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$1,189	Each	10%	\$1,070	Other	F1
13818_828-2064	13818_828-2064	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,009	Each	10%	\$2,708	Other	F1
13818_828-2065	13818_828-2065	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$2,789	Each	10%	\$2,510	Other	F1
13818_828-2066	13818_828-2066	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,059	Each	10%	\$1,853	Other	F1
13818_828-2067	13818_828-2067	HyperConverged Infra	ProSupport: 7x24 HW/SW Technical Support and Assistance	\$1,189	Each	10%	\$1,070	Other	F1
13818_828-2068	13818_828-2068	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$3,009	Each	10%	\$2,708	Other	F1
13818_828-2069	13818_828-2069	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance	\$2,789	Each	10%	\$2,510	Other	F1
13818_828-2070	13818_828-2070	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$834	Each	10%	\$751	Other	F1
13818_828-2071	13818_828-2071	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$834	Each	10%	\$751	Other	F1
13818_828-2072	13818_828-2072	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,502	Each	10%	\$1,352	Other	F1
13818_828-2073	13818_828-2073	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,502	Each	10%	\$1,352	Other	F1
13818_828-2074	13818_828-2074	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$571	Each	10%	\$514	Other	F1
13818_828-2075	13818_828-2075	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$571	Each	10%	\$514	Other	F1
13818_828-2076	13818_828-2076	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,024	Each	10%	\$922	Other	F1
13818_828-2077	13818_828-2077	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,024	Each	10%	\$922	Other	F1
13818_843-9194	13818_843-9194	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1
13818_843-9195	13818_843-9195	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1
13818_847-7524	13818_847-7524	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1
13818_847-7525	13818_847-7525	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1
13818_926-0476	13818_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12625_007-1527	12625_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12625_009-4364	12625_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12625_009-4869	12625_009-4869	HyperConverged Infra	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12625_009-4877	12625_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12625_460-5909	12625_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Accepteddocuments are not required.	\$0	Each	10%	\$0	Other	F1
12625_460-8530	12625_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
12625_460-9052	12625_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
12625 460-9900	12625 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
			PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
12625 461-0497	12625 461-0497	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12625 468-8015	12625 468-8015	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12625 468-8016	12625 468-8016	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12625 468-8017	12625 468-8017	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12625 468-8018	12625 468-8018	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12625 468-8019	12625 468-8019	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$0	Each	10%	\$0	Other	F1
12625 809-7308	12625 809-7308	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1
12625 809-8540	12625 809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1
12625 809-8541	12625 809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1
12625 809-8542	12625 809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
12625 809-8543	12625 809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1
12625 809-8544	12625 809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
12625 809-8545	12625 809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1
12625 809-8546	12625 809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
12625 809-8547	12625 809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1
12625 809-8548	12625 809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other	F1
12625 809-8549	12625 809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1
12625 809-8550	12625 809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%	\$845	Other	F1
12625 809-8551	12625 809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other	F1
12625 809-8552	12625 809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%	\$192	Other	F1
12625 809-8553	12625 809-8553	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$632	Each	10%	\$569	Other	F1
12625 809-8561	12625 809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other	F1
12625 809-8562	12625 809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1
12625 809-8563	12625 809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other	F1
12625 809-8564	12625 809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1
12625 809-8565	12625 809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other	F1
12625 809-8566	12625 809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other	F1
12625 809-8567	12625 809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other	F1
12625 809-8568	12625 809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%	\$1,351	Other	F1
12625 809-8569	12625 809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$1,501	Each	10%	\$1,351	Other	F1
12625 809-8570	12625 809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%	\$1,565	Other	F1
12625 809-8571	12625 809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$1,739	Each	10%	\$1,565	Other	F1
12625 809-8572	12625 809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%	\$356	Other	F1
12625 809-8573	12625 809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$395	Each	10%	\$356	Other	F1
12625 809-8574	12625 809-8574	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
12625 812-4005	12625 812-4005	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12625 812-8809	12625 812-8809	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12625 812-9493	12625 812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12625 812-9549	12625 812-9549	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1
12625 813-5907	12625 813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1
12625 813-5909	12625 813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1
12625 813-5910	12625 813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1
12625 813-5911	12625 813-5911	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$100	Each	10%	\$90	Other	F1
12625 816-0204	12625 816-0204	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$200	Each	10%	\$180	Other	F1
12625 816-0205	12625 816-0205	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$300	Each	10%	\$270	Other	F1
12625 816-0206	12625 816-0206	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1
12625 816-0207	12625 816-0207	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$401	Each	10%	\$361	Other	F1
12625 816-0208	12625 816-0208	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$782	Each	10%	\$704	Other	F1
12625 816-0209	12625 816-0209	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$1,900	Each	10%	\$1,710	Other	F1
12625 816-0210	12625 816-0210	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$88	Each	10%	\$79	Other	F1
12625 816-0211	12625 816-0211	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$325	Each	10%	\$293	Other	F1
12625 816-0212	12625 816-0212	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$817	Each	10%	\$735	Other	F1
12625 816-0213	12625 816-0213	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,416	Each	10%	\$1,274	Other	F1
12625 816-0214	12625 816-0214	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,451	Each	10%	\$2,206	Other	F1
12625 816-0215	12625 816-0215	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$3,513	Each	10%	\$3,162	Other	F1
12625 816-0216	12625 816-0216	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$730	Each	10%	\$657	Other	F1
12625 816-0217	12625 816-0217	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,222	Each	10%	\$1,100	Other	F1
12625 816-0218	12625 816-0218	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,711	Each	10%	\$1,540	Other	F1
12625 816-0219	12625 816-0219	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,184	Each	10%	\$1,966	Other	F1
12625 816-0220	12625 816-0220	HyperConverged Infra	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency	\$269	Each	10%	\$242	Other	F1
12625 816-0221	12625 816-0221	HyperConverged Infra	ProSupport Plus:Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$4,071	Each	10%	\$3,664	Other	F1
12625 816-0222	12625 816-0222	HyperConverged Infra	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$566	Each	10%	\$509	Other	F1
12625 816-0223	12625 816-0223	HyperConverged Infra	ProSupport Plus:Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$6,135	Each	10%	\$5,522	Other	F1
12625 816-0224	12625 816-0224	HyperConverged Infra	ProSupport Plus:Mission Critical:4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,445	Each	10%	\$1,301	Other	F1
12625 816-0225	12625 816-0225	HyperConverged Infra	ProSupport for Software, Webscale Software, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
12625 816-0226	12625 816-0226	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$56	Each	10%	\$50	Other	F1
12625 816-0227	12625 816-0227	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,334	Each	10%	\$1,201	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Other		
12625 843-9244	12625 843-9244	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$80	Each	10%	\$72	Other	F1	
12625 847-7510	12625 847-7510	HyperConverged Infra	Keep Your Component For Enterprise 2 Years	\$400	Each	10%	\$360	Other	F1	
12625 847-7715	12625 847-7715	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$1,200	Each	10%	\$1,080	Other	F1	
12625 847-7716	12625 847-7716	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$1,400	Each	10%	\$1,260	Other	F1	
12625 847-7717	12625 847-7717	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,000	Each	10%	\$900	Other	F1	
12625 847-7718	12625 847-7718	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$800	Each	10%	\$720	Other	F1	
12625 847-7719	12625 847-7719	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$600	Each	10%	\$540	Other	F1	
12625 847-7720	12625 847-7720	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$400	Each	10%	\$360	Other	F1	
12625 847-7721	12625 847-7721	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$200	Each	10%	\$180	Other	F1	
12625 927-3179	12625 927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1	
12625 927-3189	12625 927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1	
12625 927-3199	12625 927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1	
12625 929-8509	12625 929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
12625 929-8519	12625 929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
12625 936-2329	12625 936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
12625 936-2339	12625 936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
12625 936-2349	12625 936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
12625 936-2359	12625 936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
12625 936-2369	12625 936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
12625 936-5359	12625 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
12625 936-5459	12625 936-5459	HyperConverged Infra	GCP Operations Management	\$25	Each	10%	\$23	Other	F1	
12625 951-2015	12625 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
12625 973-2426	12625 973-2426	HyperConverged Infra	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
12625 975-3461	12625 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
12625 984-3267	12625 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1	
12625 989-3439	12625 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
12625 990-BBBS	12625 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBBT	12625 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBBU	12625 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBBV	12625 990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBBW	12625 990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBBX	12625 990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBBY	12625 990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBBZ	12625 990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBCB	12625 990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBCC	12625 990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBCD	12625 990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBCE	12625 990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBCF	12625 990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 990-BBCG	12625 990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12625 992-8149	12625 992-8149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
12625 995-8131	12625 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
12625 998-4204	12625 998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1	
12625 998-4205	12625 998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1	
12845 007-1527	12845 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12845 009-4364	12845 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12845 009-4877	12845 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
12845 460-5909	12845 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
12845 460-8530	12845 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
12845 460-9052	12845 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
12845 460-9900	12845 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
12845 461-0497	12845 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
12845 468-8015	12845 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
12845 468-8016	12845 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
12845 468-8017	12845 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12845 468-8018	12845 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12845 468-8019	12845 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12845 809-8540	12845 809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1	
12845 809-8541	12845 809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1	
12845 809-8542	12845 809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1	
12845 809-8543	12845 809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1	
12845 809-8544	12845 809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1	
12845 809-8545	12845 809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
12845 809-8546	12845 809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1	
12845 809-8547	12845 809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
12845 809-8548	12845 809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1	
12845 809-8549	12845 809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source					
12845 809-8550	12845 809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1
12845 809-8551	12845 809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%	\$845	Other	F1
12845 809-8552	12845 809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other	F1
12845 809-8553	12845 809-8553	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%	\$192	Other	F1
12845 809-8561	12845 809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27 Months	\$632	Each	10%	\$569	Other	F1
12845 809-8562	12845 809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other	F1
12845 809-8563	12845 809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$790	Each	10%	\$711	Other	F1
12845 809-8564	12845 809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other	F1
12845 809-8565	12845 809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$1,027	Each	10%	\$925	Other	F1
12845 809-8566	12845 809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other	F1
12845 809-8567	12845 809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$1,264	Each	10%	\$1,138	Other	F1
12845 809-8568	12845 809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other	F1
12845 809-8569	12845 809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%	\$1,351	Other	F1
12845 809-8570	12845 809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75 Months	\$1,501	Each	10%	\$1,351	Other	F1
12845 809-8571	12845 809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%	\$1,565	Other	F1
12845 809-8572	12845 809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87 Months	\$1,739	Each	10%	\$1,565	Other	F1
12845 809-8573	12845 809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%	\$356	Other	F1
12845 809-8574	12845 809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15 Months	\$395	Each	10%	\$356	Other	F1
12845 816-0233	12845 816-0233	HyperConverged Infra	ProSupport for Software, Webscale Software, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
12845 816-0249	12845 816-0249	HyperConverged Infra	ProSupport for Software, Webscale Software, 5 Years	\$7,472	Each	10%	\$6,725	Other	F1
12845 816-0258	12845 816-0258	HyperConverged Infra	ProSupport for Software, Webscale Software, 3 Years	\$4,484	Each	10%	\$4,036	Other	F1
12845 816-0273	12845 816-0273	HyperConverged Infra	ProSupport for Software, Webscale Software, 4 Years	\$5,977	Each	10%	\$5,379	Other	F1
12845 816-0274	12845 816-0274	HyperConverged Infra	ProSupport for Software, Webscale Software, 6 Years	\$9,550	Each	10%	\$8,595	Other	F1
12845 816-0277	12845 816-0277	HyperConverged Infra	ProSupport for Software, Webscale Software, 7 Years	\$11,627	Each	10%	\$10,464	Other	F1
12845 816-1450	12845 816-1450	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$782	Each	10%	\$704	Other	F1
12845 816-1457	12845 816-1457	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$6,939	Each	10%	\$6,245	Other	F1
12845 816-1458	12845 816-1458	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$8,203	Each	10%	\$7,383	Other	F1
12845 816-1465	12845 816-1465	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,637	Each	10%	\$8,673	Other	F1
12845 816-1466	12845 816-1466	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$12,679	Each	10%	\$11,411	Other	F1
12845 816-1506	12845 816-1506	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$1,696	Each	10%	\$1,526	Other	F1
12845 816-1513	12845 816-1513	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$14,392	Each	10%	\$12,953	Other	F1
12845 816-1514	12845 816-1514	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$16,832	Each	10%	\$15,149	Other	F1
12845 816-1521	12845 816-1521	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$19,799	Each	10%	\$17,819	Other	F1
12845 816-1522	12845 816-1522	HyperConverged Infra	Support Assist 7 Years	\$26,021	Each	10%	\$23,419	Other	F1
12845 817-7482	12845 817-7482	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$85	Each	10%	\$77	Other	F1
12845 817-7483	12845 817-7483	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$83	Each	10%	\$74	Other	F1
12845 817-7484	12845 817-7484	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1
12845 817-7485	12845 817-7485	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1
12845 817-7486	12845 817-7486	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1
12845 817-7487	12845 817-7487	HyperConverged Infra	Keep Your Hard Drive, 6 Year	\$350	Each	10%	\$315	Other	F1
12845 817-7488	12845 817-7488	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$400	Each	10%	\$360	Other	F1
12845 817-7491	12845 817-7491	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$32	Each	10%	\$29	Other	F1
12845 817-7492	12845 817-7492	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$122	Each	10%	\$110	Other	F1
12845 817-7493	12845 817-7493	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$220	Each	10%	\$198	Other	F1
12845 817-7494	12845 817-7494	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$305	Each	10%	\$275	Other	F1
12845 817-7495	12845 817-7495	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$495	Each	10%	\$446	Other	F1
12845 817-7496	12845 817-7496	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years Extended	\$617	Each	10%	\$555	Other	F1
12845 817-7499	12845 817-7499	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$288	Each	10%	\$259	Other	F1
12845 817-7500	12845 817-7500	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$485	Each	10%	\$437	Other	F1
12845 817-7501	12845 817-7501	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$579	Each	10%	\$521	Other	F1
12845 817-7502	12845 817-7502	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$685	Each	10%	\$617	Other	F1
12845 817-7503	12845 817-7503	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Years	\$687	Each	10%	\$618	Other	F1
12845 817-7504	12845 817-7504	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 7 Years	\$757	Each	10%	\$681	Other	F1
12845 817-7507	12845 817-7507	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$131	Each	10%	\$118	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12845 817-7508	12845 817-7508	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 2 Years	\$263	Each	10%	\$237	Other	F1
12845 817-7509	12845 817-7509	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$456	Each	10%	\$410	Other	F1
12845 817-7510	12845 817-7510	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$638	Each	10%	\$574	Other	F1
12845 817-7511	12845 817-7511	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years	\$1,020	Each	10%	\$918	Other	F1
12845 817-7512	12845 817-7512	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,273	Each	10%	\$1,146	Other	F1
12845 817-7515	12845 817-7515	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$508	Each	10%	\$457	Other	F1
12845 817-7516	12845 817-7516	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$884	Each	10%	\$796	Other	F1
12845 817-7517	12845 817-7517	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,074	Each	10%	\$967	Other	F1
12845 817-7518	12845 817-7518	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,276	Each	10%	\$1,148	Other	F1
12845 817-7519	12845 817-7519	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,277	Each	10%	\$1,149	Other	F1
12845 817-7520	12845 817-7520	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$1,408	Each	10%	\$1,267	Other	F1
12845 817-7523	12845 817-7523	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$19	Each	10%	\$17	Other	F1
12845 817-7524	12845 817-7524	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$81	Each	10%	\$73	Other	F1
12845 817-7525	12845 817-7525	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$153	Each	10%	\$138	Other	F1
12845 817-7526	12845 817-7526	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$218	Each	10%	\$196	Other	F1
12845 817-7527	12845 817-7527	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 5 Years Extended	\$388	Each	10%	\$349	Other	F1
12845 817-7528	12845 817-7528	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 6 Years Extended	\$495	Each	10%	\$446	Other	F1
12845 817-7531	12845 817-7531	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$492	Each	10%	\$443	Other	F1
12845 817-7532	12845 817-7532	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$922	Each	10%	\$830	Other	F1
12845 817-7533	12845 817-7533	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,157	Each	10%	\$1,041	Other	F1
12845 817-7534	12845 817-7534	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,399	Each	10%	\$1,259	Other	F1
12845 817-7535	12845 817-7535	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,536	Each	10%	\$1,382	Other	F1
12845 817-7536	12845 817-7536	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 7 Years	\$1,735	Each	10%	\$1,562	Other	F1
12845 817-7539	12845 817-7539	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$90	Each	10%	\$81	Other	F1
12845 817-7540	12845 817-7540	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$195	Each	10%	\$176	Other	F1
12845 817-7541	12845 817-7541	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$349	Each	10%	\$314	Other	F1
12845 817-7542	12845 817-7542	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$496	Each	10%	\$446	Other	F1
12845 817-7543	12845 817-7543	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years Extended	\$854	Each	10%	\$769	Other	F1
12845 817-7544	12845 817-7544	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 6 Years Extended	\$1,086	Each	10%	\$977	Other	F1
12845 817-7547	12845 817-7547	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$805	Each	10%	\$725	Other	F1
12845 817-7548	12845 817-7548	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,504	Each	10%	\$1,354	Other	F1
12845 817-7549	12845 817-7549	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,887	Each	10%	\$1,698	Other	F1
12845 817-7550	12845 817-7550	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$2,277	Each	10%	\$2,049	Other	F1
12845 817-7551	12845 817-7551	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$2,455	Each	10%	\$2,210	Other	F1
12845 817-7552	12845 817-7552	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$2,760	Each	10%	\$2,484	Other	F1
12845 817-7555	12845 817-7555	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
12845 843-9181	12845 843-9181	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$380	Each	10%	\$342	Other	F1
12845 843-9182	12845 843-9182	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$380	Each	10%	\$342	Other	F1
12845 843-9183	12845 843-9183	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$443	Each	10%	\$399	Other	F1
12845 843-9184	12845 843-9184	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$190	Each	10%	\$171	Other	F1
12845 843-9185	12845 843-9185	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$63	Each	10%	\$57	Other	F1
12845 843-9186	12845 843-9186	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$127	Each	10%	\$114	Other	F1
12845 843-9187	12845 843-9187	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$190	Each	10%	\$171	Other	F1
12845 843-9188	12845 843-9188	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$253	Each	10%	\$228	Other	F1
12845 843-9189	12845 843-9189	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$317	Each	10%	\$285	Other	F1
12845 843-9190	12845 843-9190	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$443	Each	10%	\$399	Other	F1
12845 843-9191	12845 843-9191	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$63	Each	10%	\$57	Other	F1
12845 843-9192	12845 843-9192	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$253	Each	10%	\$228	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12845 843-9193	12845 843-9193	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$317	Each	10%	\$285	Other	F1
12845 843-9196	12845 843-9196	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$127	Each	10%	\$114	Other	F1
12845 847-7511	12845 847-7511	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$600	Each	10%	\$540	Other	F1
12845 847-7512	12845 847-7512	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$600	Each	10%	\$540	Other	F1
12845 847-7513	12845 847-7513	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$700	Each	10%	\$630	Other	F1
12845 847-7514	12845 847-7514	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$300	Each	10%	\$270	Other	F1
12845 847-7515	12845 847-7515	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$100	Each	10%	\$90	Other	F1
12845 847-7516	12845 847-7516	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$200	Each	10%	\$180	Other	F1
12845 847-7517	12845 847-7517	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$300	Each	10%	\$270	Other	F1
12845 847-7518	12845 847-7518	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$400	Each	10%	\$360	Other	F1
12845 847-7519	12845 847-7519	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$500	Each	10%	\$450	Other	F1
12845 847-7520	12845 847-7520	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$700	Each	10%	\$630	Other	F1
12845 847-7521	12845 847-7521	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$100	Each	10%	\$90	Other	F1
12845 847-7522	12845 847-7522	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$400	Each	10%	\$360	Other	F1
12845 847-7523	12845 847-7523	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$500	Each	10%	\$450	Other	F1
12845 847-7526	12845 847-7526	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$200	Each	10%	\$180	Other	F1
12845 936-5359	12845 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12845 951-2015	12845 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12845 973-2426	12845 973-2426	HyperConverged Infra	//www.dell.com/contactdell Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12845 975-3461	12845 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12845 984-3267	12845 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
12845 989-3439	12845 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12844 007-1527	12844 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12844 009-4364	12844 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12844 009-4877	12844 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12844 460-5909	12844 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
12844 460-8530	12844 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
12844 460-9052	12844 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
12844 460-9900	12844 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
12844 461-0497	12844 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
12844 468-8015	12844 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12844 468-8016	12844 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12844 468-8017	12844 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12844 468-8018	12844 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12844 468-8019	12844 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12844 806-7308	12844 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
12844 809-6895	12844 809-6895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1
12844 809-8540	12844 809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1
12844 809-8541	12844 809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1
12844 809-8542	12844 809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1
12844 809-8543	12844 809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
12844 809-8544	12844 809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1
12844 809-8545	12844 809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12844_809-8546	12844_809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1
12844_809-8547	12844_809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
12844_809-8548	12844_809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1
12844_809-8549	12844_809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other	F1
12844_809-8550	12844_809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1
12844_809-8551	12844_809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%	\$845	Other	F1
12844_809-8552	12844_809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other	F1
12844_809-8553	12844_809-8553	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%	\$192	Other	F1
12844_809-8561	12844_809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27 Months	\$632	Each	10%	\$569	Other	F1
12844_809-8562	12844_809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other	F1
12844_809-8563	12844_809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$790	Each	10%	\$711	Other	F1
12844_809-8564	12844_809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other	F1
12844_809-8565	12844_809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$1,027	Each	10%	\$925	Other	F1
12844_809-8566	12844_809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other	F1
12844_809-8567	12844_809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$1,264	Each	10%	\$1,138	Other	F1
12844_809-8568	12844_809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other	F1
12844_809-8569	12844_809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%	\$1,351	Other	F1
12844_809-8570	12844_809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75 Months	\$1,501	Each	10%	\$1,351	Other	F1
12844_809-8571	12844_809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%	\$1,565	Other	F1
12844_809-8572	12844_809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87 Months	\$1,739	Each	10%	\$1,565	Other	F1
12844_809-8573	12844_809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%	\$356	Other	F1
12844_809-8574	12844_809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15 Months	\$395	Each	10%	\$356	Other	F1
12844_812-4005	12844_812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
12844_812-8809	12844_812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12844_812-9493	12844_812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12844_812-9549	12844_812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12844_813-5907	12844_813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1
12844_813-5909	12844_813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1
12844_813-5910	12844_813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1
12844_813-5911	12844_813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1
12844_816-0233	12844_816-0233	HyperConverged Infra	ProSupport for Software, Webscale Software, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
12844_816-0249	12844_816-0249	HyperConverged Infra	ProSupport for Software, Webscale Software, 5 Years	\$7,472	Each	10%	\$6,725	Other	F1
12844_816-0258	12844_816-0258	HyperConverged Infra	ProSupport for Software, Webscale Software, 3 Years	\$4,484	Each	10%	\$4,036	Other	F1
12844_816-0273	12844_816-0273	HyperConverged Infra	ProSupport for Software, Webscale Software, 4 Years	\$5,977	Each	10%	\$5,379	Other	F1
12844_816-0274	12844_816-0274	HyperConverged Infra	ProSupport for Software, Webscale Software, 6 Years	\$9,550	Each	10%	\$8,595	Other	F1
12844_816-0277	12844_816-0277	HyperConverged Infra	ProSupport for Software, Webscale Software, 7 Years	\$11,627	Each	10%	\$10,464	Other	F1
12844_816-1450	12844_816-1450	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$782	Each	10%	\$704	Other	F1
12844_816-1457	12844_816-1457	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$6,939	Each	10%	\$6,245	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12844 816-1458	12844 816-1458	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$8,203	Each	10%	\$7,383	Other	F1
12844 816-1465	12844 816-1465	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,637	Each	10%	\$8,673	Other	F1
12844 816-1466	12844 816-1466	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$12,679	Each	10%	\$11,411	Other	F1
12844 816-1506	12844 816-1506	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,696	Each	10%	\$1,526	Other	F1
12844 816-1513	12844 816-1513	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$14,392	Each	10%	\$12,953	Other	F1
12844 816-1514	12844 816-1514	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$16,832	Each	10%	\$15,149	Other	F1
12844 816-1521	12844 816-1521	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$19,799	Each	10%	\$17,819	Other	F1
12844 816-1522	12844 816-1522	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$26,021	Each	10%	\$23,419	Other	F1
12844 817-7189	12844 817-7189	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 7 Years	\$5,331	Each	10%	\$4,798	Other	F1
12844 817-7190	12844 817-7190	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 6 Years	\$4,742	Each	10%	\$4,268	Other	F1
12844 817-7191	12844 817-7191	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$4,397	Each	10%	\$3,957	Other	F1
12844 817-7192	12844 817-7192	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,644	Each	10%	\$3,280	Other	F1
12844 817-7193	12844 817-7193	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,905	Each	10%	\$2,615	Other	F1
12844 817-7194	12844 817-7194	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,554	Each	10%	\$1,399	Other	F1
12844 817-7197	12844 817-7197	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,098	Each	10%	\$1,888	Other	F1
12844 817-7198	12844 817-7198	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,650	Each	10%	\$1,485	Other	F1
12844 817-7199	12844 817-7199	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$958	Each	10%	\$862	Other	F1
12844 817-7200	12844 817-7200	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$674	Each	10%	\$607	Other	F1
12844 817-7201	12844 817-7201	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$377	Each	10%	\$339	Other	F1
12844 817-7202	12844 817-7202	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$174	Each	10%	\$157	Other	F1
12844 817-7205	12844 817-7205	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 7 Years	\$3,352	Each	10%	\$3,017	Other	F1
12844 817-7206	12844 817-7206	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 6 Years	\$2,967	Each	10%	\$2,670	Other	F1
12844 817-7207	12844 817-7207	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$2,703	Each	10%	\$2,433	Other	F1
12844 817-7208	12844 817-7208	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$2,234	Each	10%	\$2,011	Other	F1
12844 817-7209	12844 817-7209	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,762	Each	10%	\$1,604	Other	F1
12844 817-7210	12844 817-7210	HyperConverged Infra	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$951	Each	10%	\$856	Other	F1
12844 817-7213	12844 817-7213	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$866	Each	10%	\$780	Other	F1
12844 817-7214	12844 817-7214	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$749	Each	10%	\$674	Other	F1
12844 817-7215	12844 817-7215	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$421	Each	10%	\$379	Other	F1
12844 817-7216	12844 817-7216	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$297	Each	10%	\$267	Other	F1
12844 817-7217	12844 817-7217	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$157	Each	10%	\$141	Other	F1
12844 817-7218	12844 817-7218	HyperConverged Infra	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$36	Each	10%	\$32	Other	F1
12844 817-7221	12844 817-7221	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 7 Years	\$2,719	Each	10%	\$2,447	Other	F1
12844 817-7222	12844 817-7222	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 6 Years	\$2,466	Each	10%	\$2,219	Other	F1
12844 817-7223	12844 817-7223	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$2,464	Each	10%	\$2,218	Other	F1
12844 817-7224	12844 817-7224	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$2,074	Each	10%	\$1,867	Other	F1
12844 817-7225	12844 817-7225	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,707	Each	10%	\$1,536	Other	F1
12844 817-7226	12844 817-7226	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$981	Each	10%	\$883	Other	F1
12844 817-7227	12844 817-7227	HyperConverged Infra	Mision Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years	\$1,971	Each	10%	\$1,774	Other	F1
12844 817-7230	12844 817-7230	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,458	Each	10%	\$2,212	Other	F1
12844 817-7231	12844 817-7231	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,232	Each	10%	\$1,109	Other	F1
12844 817-7232	12844 817-7232	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$882	Each	10%	\$794	Other	F1
12844 817-7233	12844 817-7233	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$508	Each	10%	\$457	Other	F1
12844 817-7234	12844 817-7234	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$253	Each	10%	\$228	Other	F1
12844 817-7239	12844 817-7239	HyperConverged Infra	ProSupport: 7x24 HW/SW Tech Support and Assistance, 7 Years	\$1,462	Each	10%	\$1,316	Other	F1
12844 817-7240	12844 817-7240	HyperConverged Infra	ProSupport: 7x24 HW/SW Tech Support and Assistance, 6 Years	\$1,327	Each	10%	\$1,194	Other	F1
12844 817-7241	12844 817-7241	HyperConverged Infra	ProSupport: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,324	Each	10%	\$1,192	Other	F1
12844 817-7242	12844 817-7242	HyperConverged Infra	ProSupport: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,118	Each	10%	\$1,006	Other	F1
12844 817-7243	12844 817-7243	HyperConverged Infra	ProSupport: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$936	Each	10%	\$842	Other	F1
12844 817-7244	12844 817-7244	HyperConverged Infra	ProSupport: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$566	Each	10%	\$500	Other	F1
12844 817-7247	12844 817-7247	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$1,192	Each	10%	\$1,073	Other	F1
12844 817-7248	12844 817-7248	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$957	Each	10%	\$861	Other	F1
12844 817-7249	12844 817-7249	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$590	Each	10%	\$531	Other	F1
12844 817-7250	12844 817-7250	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$425	Each	10%	\$383	Other	F1
12844 817-7251	12844 817-7251	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$237	Each	10%	\$213	Other	F1
12844 817-7252	12844 817-7252	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$61	Each	10%	\$55	Other	F1
12844 817-7253	12844 817-7253	HyperConverged Infra	Keep Your Hard Drive, 6 Years	\$350	Each	10%	\$315	Other	F1
12844 817-7256	12844 817-7256	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$400	Each	10%	\$360	Other	F1
12844 817-7258	12844 817-7258	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1
12844 817-7259	12844 817-7259	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1
12844 817-7260	12844 817-7260	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1
12844 817-7261	12844 817-7261	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$83	Each	10%	\$74	Other	F1
12844 817-7262	12844 817-7262	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$85	Each	10%	\$77	Other	F1
12844 817-7263	12844 817-7263	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
12844 821-3887	12844 821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1
12844 821-3888	12844 821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1
12844 821-5821	12844 821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1
12844 821-6586	12844 821-6586	HyperConverged Infra	XC Core Conversion, 6 Years	\$0	Each	10%	\$0	Other	F1
12844 821-6587	12844 821-6587	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1
12844 821-6588	12844 821-6588	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1
12844 821-6589	12844 821-6589	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1
12844 821-6590	12844 821-6590	HyperConverged Infra	XC Core Conversion, 5 Years	\$0	Each	10%	\$0	Other	F1
12844 823-9267	12844 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time: 8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
12844 823-9270	12844 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time: 4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12844 823-9284	12844 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12844 843-9181	12844 843-9181	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$380	Each	10%	\$342	Other	F1
12844 843-9182	12844 843-9182	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$380	Each	10%	\$342	Other	F1
12844 843-9183	12844 843-9183	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$443	Each	10%	\$399	Other	F1
12844 843-9184	12844 843-9184	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$190	Each	10%	\$171	Other	F1
12844 843-9185	12844 843-9185	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$63	Each	10%	\$57	Other	F1
12844 843-9186	12844 843-9186	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$127	Each	10%	\$114	Other	F1
12844 843-9187	12844 843-9187	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$190	Each	10%	\$171	Other	F1
12844 843-9188	12844 843-9188	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$253	Each	10%	\$228	Other	F1
12844 843-9189	12844 843-9189	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$317	Each	10%	\$285	Other	F1
12844 843-9190	12844 843-9190	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$443	Each	10%	\$399	Other	F1
12844 843-9191	12844 843-9191	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$63	Each	10%	\$57	Other	F1
12844 843-9192	12844 843-9192	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$253	Each	10%	\$228	Other	F1
12844 843-9193	12844 843-9193	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$317	Each	10%	\$285	Other	F1
12844 843-9196	12844 843-9196	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$127	Each	10%	\$114	Other	F1
12844 847-7511	12844 847-7511	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$600	Each	10%	\$540	Other	F1
12844 847-7512	12844 847-7512	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$600	Each	10%	\$540	Other	F1
12844 847-7513	12844 847-7513	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$700	Each	10%	\$630	Other	F1
12844 847-7514	12844 847-7514	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$300	Each	10%	\$270	Other	F1
12844 847-7515	12844 847-7515	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$100	Each	10%	\$90	Other	F1
12844 847-7516	12844 847-7516	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$200	Each	10%	\$180	Other	F1
12844 847-7517	12844 847-7517	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$300	Each	10%	\$270	Other	F1
12844 847-7518	12844 847-7518	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$400	Each	10%	\$360	Other	F1
12844 847-7519	12844 847-7519	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$500	Each	10%	\$450	Other	F1
12844 847-7520	12844 847-7520	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$700	Each	10%	\$630	Other	F1
12844 847-7521	12844 847-7521	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$100	Each	10%	\$90	Other	F1
12844 847-7522	12844 847-7522	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$400	Each	10%	\$360	Other	F1
12844 847-7523	12844 847-7523	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$500	Each	10%	\$450	Other	F1
12844 847-7526	12844 847-7526	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$200	Each	10%	\$180	Other	F1
12844 951-2015	12844 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12844 973-2426	12844 973-2426	HyperConverged Infra	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12844 975-3461	12844 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12844 984-3267	12844 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
12844 989-3439	12844 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
12844 990-BBBS	12844 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBBT	12844 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBBU	12844 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBBV	12844 990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBBW	12844 990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBBX	12844 990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBBY	12844 990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBBZ	12844 990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBCB	12844 990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBCC	12844 990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBCD	12844 990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBCE	12844 990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBCF	12844 990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 990-BBCG	12844 990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12844 992-8149	12844 992-8149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12844 995-8131	12844 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
12620 007-1527	12620 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12620 009-4364	12620 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12620 009-4869	12620 009-4869	HyperConverged Infra	FEDERAL GOVERNMENT ORDER	\$0	Each	10%	\$0	Other	F1
12620 009-4877	12620 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12620 460-5909	12620 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
12620 460-8530	12620 460-8530	HyperConverged Infra	Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
12620 460-9052	12620 460-9052	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
12620 460-9052	12620 460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
12620 460-9900	12620 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
12620 461-0497	12620 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
12620_468-8015	12620_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12620_468-8016	12620_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12620_468-8017	12620_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12620_468-8018	12620_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12620_468-8019	12620_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12620_806-7308	12620_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
12620_809-8895	12620_809-8895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1
12620_809-8540	12620_809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1
12620_809-8541	12620_809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1
12620_809-8542	12620_809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1
12620_809-8543	12620_809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
12620_809-8545	12620_809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
12620_809-8547	12620_809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
12620_809-8550	12620_809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1
12620_809-8552	12620_809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other	F1
12620_809-8561	12620_809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$632	Each	10%	\$569	Other	F1
12620_809-8562	12620_809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other	F1
12620_809-8563	12620_809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1
12620_809-8565	12620_809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1
12620_809-8567	12620_809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other	F1
12620_809-8570	12620_809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$1,501	Each	10%	\$1,351	Other	F1
12620_809-8572	12620_809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$1,739	Each	10%	\$1,565	Other	F1
12620_809-8574	12620_809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$395	Each	10%	\$356	Other	F1
12620_812-4005	12620_812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
12620_812-8809	12620_812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12620_812-9493	12620_812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12620_812-9549	12620_812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12620_813-5907	12620_813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1
12620_813-5909	12620_813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1
12620_813-5910	12620_813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1
12620_813-5911	12620_813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1
12620_816-0483	12620_816-0483	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$100	Each	10%	\$90	Other	F1
12620_816-0484	12620_816-0484	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$200	Each	10%	\$180	Other	F1
12620_816-0485	12620_816-0485	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$300	Each	10%	\$270	Other	F1
12620_816-0486	12620_816-0486	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1
12620_816-0487	12620_816-0487	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$535	Each	10%	\$482	Other	F1
12620_816-0488	12620_816-0488	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	\$1,047	Each	10%	\$942	Other	F1
12620_816-0489	12620_816-0489	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 4 Years	\$2,560	Each	10%	\$2,304	Other	F1
12620_816-0490	12620_816-0490	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$117	Each	10%	\$105	Other	F1
12620_816-0491	12620_816-0491	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$431	Each	10%	\$388	Other	F1
12620_816-0492	12620_816-0492	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,094	Each	10%	\$985	Other	F1
12620_816-0495	12620_816-0495	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,025	Each	10%	\$1,823	Other	F1
12620_816-0496	12620_816-0496	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$3,538	Each	10%	\$3,184	Other	F1
12620_816-0497	12620_816-0497	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$5,097	Each	10%	\$4,587	Other	F1
12620_816-0500	12620_816-0500	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,035	Each	10%	\$932	Other	F1
12620_816-0501	12620_816-0501	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$1,756	Each	10%	\$1,580	Other	F1
12620_816-0502	12620_816-0502	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$2,475	Each	10%	\$2,228	Other	F1
12620_816-0505	12620_816-0505	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$3,099	Each	10%	\$2,789	Other	F1
12620_816-0506	12620_816-0506	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$357	Each	10%	\$321	Other	F1
12620_816-0507	12620_816-0507	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$5,807	Each	10%	\$5,226	Other	F1
12620_816-0508	12620_816-0508	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years	\$748	Each	10%	\$673	Other	F1
12620_816-0509	12620_816-0509	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$8,781	Each	10%	\$7,903	Other	F1
12620_816-0510	12620_816-0510	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years	\$1,921	Each	10%	\$1,729	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
12620_816-0512	12620_816-0512	HyperConverged Infra	ProSupport for Software, Webscale Software, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
12620_816-0514	12620_816-0514	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$74	Each	10%	\$67	Other	F1
12620_816-0515	12620_816-0515	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,884	Each	10%	\$1,696	Other	F1
12620_816-0516	12620_816-0516	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$304	Each	10%	\$274	Other	F1
12620_816-0517	12620_816-0517	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$3,539	Each	10%	\$3,185	Other	F1
12620_816-0518	12620_816-0518	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$829	Each	10%	\$746	Other	F1
12620_816-0519	12620_816-0519	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$5,364	Each	10%	\$4,828	Other	F1
12620_816-0528	12620_816-0528	HyperConverged Infra	ProSupport for Software, Webscale Software, 5 Years	\$7,472	Each	10%	\$6,725	Other	F1
12620_816-0535	12620_816-0535	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
12620_816-0537	12620_816-0537	HyperConverged Infra	ProSupport for Software, Webscale Software, 3 Years	\$4,484	Each	10%	\$4,036	Other	F1
12620_816-0538	12620_816-0538	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 3 Years	\$1,830	Each	10%	\$1,647	Other	F1
12620_816-0539	12620_816-0539	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,291	Each	10%	\$3,862	Other	F1
12620_816-0540	12620_816-0540	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$786	Each	10%	\$707	Other	F1
12620_816-0541	12620_816-0541	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$2,092	Each	10%	\$1,883	Other	F1
12620_816-0542	12620_816-0542	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$582	Each	10%	\$524	Other	F1
12620_816-0543	12620_816-0543	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$4,436	Each	10%	\$3,992	Other	F1
12620_816-0544	12620_816-0544	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$7,277	Each	10%	\$6,549	Other	F1
12620_816-0545	12620_816-0545	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,352	Each	10%	\$1,217	Other	F1
12620_816-0546	12620_816-0546	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,071	Each	10%	\$3,664	Other	F1
12620_816-0547	12620_816-0547	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$5,122	Each	10%	\$4,610	Other	F1
12620_816-0548	12620_816-0548	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$1,760	Each	10%	\$1,584	Other	F1
12620_816-0549	12620_816-0549	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Years	\$2,501	Each	10%	\$2,251	Other	F1
12620_816-0550	12620_816-0550	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$1,455	Each	10%	\$1,310	Other	F1
12620_816-0551	12620_816-0551	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 6 Years	\$5,913	Each	10%	\$5,322	Other	F1
12620_816-0552	12620_816-0552	HyperConverged Infra	ProSupport for Software, Webscale Software, 4 Years	\$5,977	Each	10%	\$5,379	Other	F1
12620_816-0553	12620_816-0553	HyperConverged Infra	ProSupport for Software, Webscale Software, 6 Years	\$9,550	Each	10%	\$8,595	Other	F1
12620_816-0554	12620_816-0554	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$9,491	Each	10%	\$8,542	Other	F1
12620_816-0555	12620_816-0555	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,285	Each	10%	\$2,957	Other	F1
12620_816-0556	12620_816-0556	HyperConverged Infra	ProSupport for Software, Webscale Software, 7 Years	\$11,627	Each	10%	\$10,464	Other	F1
12620_816-0557	12620_816-0557	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$260	Each	10%	\$234	Other	F1
12620_816-0558	12620_816-0558	HyperConverged Infra	Keep Your Hard Drive, 6 Year	\$320	Each	10%	\$288	Other	F1
12620_816-0559	12620_816-0559	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$5,651	Each	10%	\$5,086	Other	F1
12620_816-0560	12620_816-0560	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Extended to 6 Years	\$5,078	Each	10%	\$4,570	Other	F1
12620_816-0561	12620_816-0561	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$440	Each	10%	\$396	Other	F1
12620_816-0562	12620_816-0562	HyperConverged Infra	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$2,194	Each	10%	\$1,975	Other	F1
12620_816-0563	12620_816-0563	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 7 Years	\$2,758	Each	10%	\$2,482	Other	F1
12620_816-0564	12620_816-0564	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$1,859	Each	10%	\$1,673	Other	F1
12620_816-0565	12620_816-0565	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 7 Years	\$6,684	Each	10%	\$6,016	Other	F1
12620_816-0566	12620_816-0566	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,455	Each	10%	\$4,009	Other	F1
12620_816-0567	12620_816-0567	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$10,394	Each	10%	\$9,355	Other	F1
12620_816-1669	12620_816-1669	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$782	Each	10%	\$704	Other	F1
12620_816-1670	12620_816-1670	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$1,540	Each	10%	\$1,386	Other	F1
12620_816-1675	12620_816-1675	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$1,790	Each	10%	\$1,611	Other	F1
12620_816-1676	12620_816-1676	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,083	Each	10%	\$1,875	Other	F1
12620_816-1681	12620_816-1681	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$2,345	Each	10%	\$2,111	Other	F1
12620_816-1711	12620_816-1711	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$1,696	Each	10%	\$1,526	Other	F1

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Vendor Notes:

Updated November 25, 2020

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12620_816-1712	12620_816-1712	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$3,495	Each	10%	\$3,146	Other	F1
12620_816-1717	12620_816-1717	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$4,098	Each	10%	\$3,688	Other	F1
12620_816-1718	12620_816-1718	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$4,821	Each	10%	\$4,339	Other	F1
12620_816-1723	12620_816-1723	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$5,477	Each	10%	\$4,929	Other	F1
12620_821-3887	12620_821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1
12620_821-3888	12620_821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1
12620_821-5821	12620_821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1
12620_821-6586	12620_821-6586	HyperConverged Infra	XC Core Conversion, 6 Years	\$0	Each	10%	\$0	Other	F1
12620_821-6587	12620_821-6587	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1
12620_821-6588	12620_821-6588	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1
12620_821-6589	12620_821-6589	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1
12620_821-6590	12620_821-6590	HyperConverged Infra	XC Core Conversion, 5 Years	\$0	Each	10%	\$0	Other	F1
12620_823-9267	12620_823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1
12620_823-9270	12620_823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1
12620_823-9284	12620_823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
12620_843-9204	12620_843-9204	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$583	Each	10%	\$525	Other	F1
12620_843-9205	12620_843-9205	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$167	Each	10%	\$150	Other	F1
12620_843-9206	12620_843-9206	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$250	Each	10%	\$225	Other	F1
12620_843-9207	12620_843-9207	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$333	Each	10%	\$300	Other	F1
12620_843-9208	12620_843-9208	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$417	Each	10%	\$375	Other	F1
12620_843-9209	12620_843-9209	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$500	Each	10%	\$450	Other	F1
12620_843-9212	12620_843-9212	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$333	Each	10%	\$300	Other	F1
12620_843-9213	12620_843-9213	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$417	Each	10%	\$375	Other	F1
12620_843-9214	12620_843-9214	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$250	Each	10%	\$225	Other	F1
12620_843-9215	12620_843-9215	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$583	Each	10%	\$525	Other	F1
12620_843-9216	12620_843-9216	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$167	Each	10%	\$150	Other	F1
12620_843-9217	12620_843-9217	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$500	Each	10%	\$450	Other	F1
12620_843-9218	12620_843-9218	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$83	Each	10%	\$75	Other	F1
12620_843-9241	12620_843-9241	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$83	Each	10%	\$75	Other	F1
12620_847-7534	12620_847-7534	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$2,800	Each	10%	\$2,520	Other	F1
12620_847-7535	12620_847-7535	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$800	Each	10%	\$720	Other	F1
12620_847-7536	12620_847-7536	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$1,200	Each	10%	\$1,080	Other	F1
12620_847-7537	12620_847-7537	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$1,600	Each	10%	\$1,440	Other	F1
12620_847-7538	12620_847-7538	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$2,000	Each	10%	\$1,800	Other	F1
12620_847-7539	12620_847-7539	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$2,400	Each	10%	\$2,160	Other	F1
12620_847-7542	12620_847-7542	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$1,600	Each	10%	\$1,440	Other	F1
12620_847-7543	12620_847-7543	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$2,000	Each	10%	\$1,800	Other	F1
12620_847-7544	12620_847-7544	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$1,200	Each	10%	\$1,080	Other	F1
12620_847-7545	12620_847-7545	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$2,800	Each	10%	\$2,520	Other	F1
12620_847-7546	12620_847-7546	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$800	Each	10%	\$720	Other	F1
12620_847-7547	12620_847-7547	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$2,400	Each	10%	\$2,160	Other	F1
12620_847-7548	12620_847-7548	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$400	Each	10%	\$360	Other	F1
12620_847-7571	12620_847-7571	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$400	Each	10%	\$360	Other	F1
12620_927-3179	12620_927-3179	HyperConverged Infra	Client Program Management Support	\$20	Each	10%	\$18	Other	F1
12620_927-3189	12620_927-3189	HyperConverged Infra	Solutions Standard Program Launch	\$1,000	Each	10%	\$900	Other	F1
12620_927-3199	12620_927-3199	HyperConverged Infra	Solutions Custom Program Launch	\$2,000	Each	10%	\$1,800	Other	F1
12620_929-8509	12620_929-8509	HyperConverged Infra	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
12620_929-8519	12620_929-8519	HyperConverged Infra	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
12620_936-2329	12620_936-2329	HyperConverged Infra	GCP Operations Management	\$2	Each	10%	\$2	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12620_936-2339	12620_936-2339	HyperConverged Infra	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
12620_936-2349	12620_936-2349	HyperConverged Infra	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
12620_936-2359	12620_936-2359	HyperConverged Infra	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
12620_936-2369	12620_936-2369	HyperConverged Infra	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
12620_936-5359	12620_936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
12620_936-5459	12620_936-5459	HyperConverged Infra	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
12620_951-2015	12620_951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
12620_973-2426	12620_973-2426	HyperConverged Infra	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1
12620_975-3461	12620_975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
12620_984-3267	12620_984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1
12620_989-3439	12620_989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
12620_990-BBBS	12620_990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBBT	12620_990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBBU	12620_990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBBV	12620_990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBBW	12620_990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBBX	12620_990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBBY	12620_990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBBZ	12620_990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBCB	12620_990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBCC	12620_990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBCD	12620_990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBCE	12620_990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBCF	12620_990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_990-BBCG	12620_990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1
12620_992-6149	12620_992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
12620_995-8131	12620_995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
12620_998-4204	12620_998-4204	HyperConverged Infra	OEM IoT Solution	\$3	Each	10%	\$3	Other	F1
12620_998-4205	12620_998-4205	HyperConverged Infra	OEM NFV Solution	\$0	Each	10%	\$0	Other	F1
12842_007-1527	12842_007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12842_009-4364	12842_009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
12842_009-4877	12842_009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
12842_460-5909	12842_460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
12842_460-8530	12842_460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
12842_460-9052	12842_460-9052	HyperConverged Infra	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
12842_460-9900	12842_460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
12842_461-0497	12842_461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
12842_468-8015	12842_468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
12842_468-8016	12842_468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
12842_468-8017	12842_468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12842_468-8018	12842_468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
12842_468-8019	12842_468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
12842_806-7308	12842_806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
12842_809-6895	12842_809-6895	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment Verification	\$82	Each	10%	\$74	Other	F1
12842_809-8540	12842_809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1
12842_809-8541	12842_809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1
12842_809-8542	12842_809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1
12842_809-8543	12842_809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1
12842_809-8544	12842_809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1
12842_809-8545	12842_809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1
12842_809-8546	12842_809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1
12842_809-8547	12842_809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1
12842_809-8548	12842_809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1
12842_809-8549	12842_809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other	F1
12842_809-8550	12842_809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1
12842_809-8551	12842_809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%	\$845	Other	F1
12842_809-8552	12842_809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other	F1
12842_809-8553	12842_809-8553	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%	\$192	Other	F1
12842_809-8561	12842_809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27	\$632	Each	10%	\$569	Other	F1
12842_809-8562	12842_809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other	F1
12842_809-8563	12842_809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39	\$790	Each	10%	\$711	Other	F1
12842_809-8564	12842_809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other	F1
12842_809-8565	12842_809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51	\$1,027	Each	10%	\$925	Other	F1
12842_809-8566	12842_809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other	F1
12842_809-8567	12842_809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63	\$1,264	Each	10%	\$1,138	Other	F1
12842_809-8568	12842_809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other	F1
12842_809-8569	12842_809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%	\$1,351	Other	F1
12842_809-8570	12842_809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75	\$1,501	Each	10%	\$1,351	Other	F1
12842_809-8571	12842_809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%	\$1,565	Other	F1
12842_809-8572	12842_809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87	\$1,739	Each	10%	\$1,565	Other	F1
12842_809-8573	12842_809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%	\$356	Other	F1
12842_809-8574	12842_809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15	\$395	Each	10%	\$356	Other	F1
12842_812-4005	12842_812-4005	HyperConverged Infra	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
12842_812-8809	12842_812-8809	HyperConverged Infra	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
12842_812-9493	12842_812-9493	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Dell Delivered (Req. SOW)	\$163	Each	10%	\$146	Other	F1
12842_812-9549	12842_812-9549	HyperConverged Infra	ProDeploy Flex Install Dell Storage XC Series Appliance - Partner Delivered (Req. SOW)	\$85	Each	10%	\$76	Other	F1
12842_813-5907	12842_813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1
12842_813-5909	12842_813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1
12842_813-5910	12842_813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1
12842_813-5911	12842_813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1
12842_816-0233	12842_816-0233	HyperConverged Infra	ProSupport for Software, Webscale Software, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
12842_816-0249	12842_816-0249	HyperConverged Infra	ProSupport for Software, Webscale Software, 5 Years	\$7,472	Each	10%	\$6,725	Other	F1
12842_816-0258	12842_816-0258	HyperConverged Infra	ProSupport for Software, Webscale Software, 3 Years	\$4,484	Each	10%	\$4,036	Other	F1
12842_816-0273	12842_816-0273	HyperConverged Infra	ProSupport for Software, Webscale Software, 4 Years	\$5,977	Each	10%	\$5,379	Other	F1
12842_816-0274	12842_816-0274	HyperConverged Infra	ProSupport for Software, Webscale Software, 6 Years	\$9,550	Each	10%	\$8,595	Other	F1
12842_816-0277	12842_816-0277	HyperConverged Infra	ProSupport for Software, Webscale Software, 7 Years	\$11,627	Each	10%	\$10,464	Other	F1
12842_816-1450	12842_816-1450	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$782	Each	10%	\$704	Other	F1
12842_816-1457	12842_816-1457	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$6,939	Each	10%	\$6,245	Other	F1
12842_816-1458	12842_816-1458	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$8,203	Each	10%	\$7,383	Other	F1
12842_816-1465	12842_816-1465	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,637	Each	10%	\$8,673	Other	F1
12842_816-1466	12842_816-1466	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 7 Years	\$12,679	Each	10%	\$11,411	Other	F1
12842_816-1506	12842_816-1506	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$1,696	Each	10%	\$1,526	Other	F1
12842_816-1513	12842_816-1513	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$14,392	Each	10%	\$12,953	Other	F1
12842_816-1514	12842_816-1514	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$16,832	Each	10%	\$15,149	Other	F1
12842_816-1521	12842_816-1521	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$19,799	Each	10%	\$17,819	Other	F1
12842_816-1522	12842_816-1522	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$26,021	Each	10%	\$23,419	Other	F1
12842_817-7410	12842_817-7410	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 7 Years	\$15,405	Each	10%	\$13,865	Other	F1
12842_817-7411	12842_817-7411	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 6 Years	\$13,698	Each	10%	\$12,328	Other	F1
12842_817-7412	12842_817-7412	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$12,674	Each	10%	\$11,407	Other	F1
12842_817-7413	12842_817-7413	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$10,503	Each	10%	\$9,453	Other	F1
12842_817-7414	12842_817-7414	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$8,381	Each	10%	\$7,543	Other	F1
12842_817-7415	12842_817-7415	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$4,473	Each	10%	\$4,026	Other	F1
12842_817-7418	12842_817-7418	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$6,027	Each	10%	\$5,424	Other	F1
12842_817-7419	12842_817-7419	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$4,741	Each	10%	\$4,267	Other	F1
12842_817-7420	12842_817-7420	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,772	Each	10%	\$2,495	Other	F1
12842_817-7421	12842_817-7421	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,951	Each	10%	\$1,756	Other	F1
12842_817-7422	12842_817-7422	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,080	Each	10%	\$972	Other	F1
12842_817-7423	12842_817-7423	HyperConverged Infra	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency	\$515	Each	10%	\$464	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	Product Category (if applicable)
				Base Price from Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
12842 817-7426	12842 817-7426	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 7 Years	\$9,727	Each	10%	\$8,754	Other	F1	
12842 817-7427	12842 817-7427	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 6 Years	\$8,606	Each	10%	\$7,745	Other	F1	
12842 817-7428	12842 817-7428	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 5 Years	\$7,807	Each	10%	\$7,026	Other	F1	
12842 817-7429	12842 817-7429	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 4 Years	\$6,455	Each	10%	\$5,810	Other	F1	
12842 817-7430	12842 817-7430	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 3 Years	\$5,150	Each	10%	\$4,635	Other	F1	
12842 817-7431	12842 817-7431	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,742	Each	10%	\$2,468	Other	F1	
12842 817-7434	12842 817-7434	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$2,706	Each	10%	\$2,435	Other	F1	
12842 817-7435	12842 817-7435	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$2,117	Each	10%	\$1,905	Other	F1	
12842 817-7436	12842 817-7436	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,206	Each	10%	\$1,085	Other	F1	
12842 817-7437	12842 817-7437	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$948	Each	10%	\$763	Other	F1	
12842 817-7438	12842 817-7438	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$442	Each	10%	\$398	Other	F1	
12842 817-7439	12842 817-7439	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$108	Each	10%	\$97	Other	F1	
12842 817-7442	12842 817-7442	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 7 Years	\$7,864	Each	10%	\$7,078	Other	F1	
12842 817-7443	12842 817-7443	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 6 Years	\$7,128	Each	10%	\$6,415	Other	F1	
12842 817-7444	12842 817-7444	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 5 Years	\$7,093	Each	10%	\$6,384	Other	F1	
12842 817-7445	12842 817-7445	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 4 Years	\$5,971	Each	10%	\$5,374	Other	F1	
12842 817-7446	12842 817-7446	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 3 Years	\$4,924	Each	10%	\$4,432	Other	F1	
12842 817-7447	12842 817-7447	HyperConverged Infra	ProSupport Mission Critical:7x24 HW/SW Tech Support and Assistance, 1 Year	\$2,818	Each	10%	\$2,536	Other	F1	
12842 817-7450	12842 817-7450	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$7,067	Each	10%	\$6,360	Other	F1	
12842 817-7451	12842 817-7451	HyperConverged Infra	Mision Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 5 Years	\$5,666	Each	10%	\$5,099	Other	F1	
12842 817-7452	12842 817-7452	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$3,563	Each	10%	\$3,207	Other	F1	
12842 817-7453	12842 817-7453	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$2,547	Each	10%	\$2,292	Other	F1	
12842 817-7454	12842 817-7454	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch,	\$1,457	Each	10%	\$1,311	Other	F1	
12842 817-7455	12842 817-7455	HyperConverged Infra	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$745	Each	10%	\$671	Other	F1	
12842 817-7458	12842 817-7458	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 7 Years	\$4,284	Each	10%	\$3,838	Other	F1	
12842 817-7459	12842 817-7459	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 6 Years	\$3,867	Each	10%	\$3,480	Other	F1	
12842 817-7460	12842 817-7460	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 5 Years	\$3,828	Each	10%	\$3,445	Other	F1	
12842 817-7461	12842 817-7461	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 4 Years	\$3,236	Each	10%	\$2,912	Other	F1	
12842 817-7462	12842 817-7462	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	\$2,715	Each	10%	\$2,444	Other	F1	
12842 817-7463	12842 817-7463	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance, 1 Year	\$1,600	Each	10%	\$1,440	Other	F1	
12842 817-7466	12842 817-7466	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 6 Years	\$3,393	Each	10%	\$3,054	Other	F1	
12842 817-7467	12842 817-7467	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 5 Years	\$2,721	Each	10%	\$2,449	Other	F1	
12842 817-7468	12842 817-7468	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years	\$1,691	Each	10%	\$1,522	Other	F1	
12842 817-7469	12842 817-7469	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years	\$1,215	Each	10%	\$1,094	Other	F1	
12842 817-7470	12842 817-7470	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years	\$667	Each	10%	\$600	Other	F1	
12842 817-7471	12842 817-7471	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$181	Each	10%	\$163	Other	F1	
12842 817-7474	12842 817-7474	HyperConverged Infra	Keep Your Hard Drive, 7 Year	\$484	Each	10%	\$436	Other	F1	
12842 817-7475	12842 817-7475	HyperConverged Infra	Keep Your Hard Drive, 6 Years	\$418	Each	10%	\$376	Other	F1	
12842 817-7476	12842 817-7476	HyperConverged Infra	Keep Your Hard Drive, 5 Years	\$330	Each	10%	\$297	Other	F1	
12842 817-7477	12842 817-7477	HyperConverged Infra	Keep Your Hard Drive, 4 Years	\$275	Each	10%	\$248	Other	F1	
12842 817-7478	12842 817-7478	HyperConverged Infra	Keep Your Hard Drive, 1 Year	\$110	Each	10%	\$99	Other	F1	
12842 817-7479	12842 817-7479	HyperConverged Infra	Dell Hardware Limited Warranty 1 Year	\$200	Each	10%	\$180	Other	F1	
12842 817-7480	12842 817-7480	HyperConverged Infra	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
12842 817-7481	12842 817-7481	HyperConverged Infra	Keep Your Hard Drive, 3 Years	\$220	Each	10%	\$198	Other	F1	
12842 821-3887	12842 821-3887	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment	\$2,865	Each	10%	\$2,578	Other	F1	
12842 821-3888	12842 821-3888	HyperConverged Infra	ProDeploy Plus Dell Storage XC Series Appliance - Deployment Verification	\$134	Each	10%	\$121	Other	F1	
12842 821-5821	12842 821-5821	HyperConverged Infra	ProDeploy Dell Storage XC Series Appliance - Deployment	\$1,640	Each	10%	\$1,476	Other	F1	
12842 821-6586	12842 821-6586	HyperConverged Infra	XC Core Conversion, 6 Years	\$0	Each	10%	\$0	Other	F1	
12842 821-6587	12842 821-6587	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1	
12842 821-6588	12842 821-6588	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1	
12842 821-6589	12842 821-6589	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1	
12842 821-6590	12842 821-6590	HyperConverged Infra	XC Core Conversion, 5 Years	\$0	Each	10%	\$0	Other	F1	
12842 823-9267	12842 823-9267	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Hyper-converged Infrastructure	\$3,157	Each	10%	\$2,841	Other	F1	
12842 823-9270	12842 823-9270	HyperConverged Infra	ProDeploy Additional Deployment Time:4 Hour Remote Hyper-converged Infrastructure	\$1,386	Each	10%	\$1,247	Other	F1	
12842 823-9284	12842 823-9284	HyperConverged Infra	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
12842 843-9210	12842 843-9210	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 75 Months	\$500	Each	10%	\$450	Other	F1	
12842 843-9211	12842 843-9211	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 87 Months	\$583	Each	10%	\$525	Other	F1	
12842 843-9221	12842 843-9221	HyperConverged Infra	Keep your Hard Drive For Enterprise 1 Year	\$83	Each	10%	\$75	Other	F1	
12842 843-9222	12842 843-9222	HyperConverged Infra	Keep your Hard Drive For Enterprise 2 Years	\$167	Each	10%	\$150	Other	F1	
12842 843-9223	12842 843-9223	HyperConverged Infra	Keep your Hard Drive For Enterprise 3 Years	\$250	Each	10%	\$225	Other	F1	
12842 843-9224	12842 843-9224	HyperConverged Infra	Keep your Hard Drive For Enterprise 4 Years	\$333	Each	10%	\$300	Other	F1	
12842 843-9227	12842 843-9227	HyperConverged Infra	Keep your Hard Drive For Enterprise 6 Years	\$500	Each	10%	\$450	Other	F1	
12842 843-9228	12842 843-9228	HyperConverged Infra	Keep your Hard Drive For Enterprise 7 Years	\$583	Each	10%	\$525	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	use drop-down		
12842 843-9229	12842 843-9229	HyperConverged Infra	Keep your Hard Drive For Enterprise 5 Years	\$417	Each	10%	\$375	Other	F1	
12842 843-9230	12842 843-9230	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 27 Months	\$167	Each	10%	\$150	Other	F1	
12842 843-9231	12842 843-9231	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 39 Months	\$250	Each	10%	\$225	Other	F1	
12842 843-9232	12842 843-9232	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 51 Months	\$333	Each	10%	\$300	Other	F1	
12842 843-9233	12842 843-9233	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 63 Months	\$417	Each	10%	\$375	Other	F1	
12842 843-9236	12842 843-9236	HyperConverged Infra	Keep your Hard Drive For Enterprise Channel 15 Months	\$83	Each	10%	\$75	Other	F1	
12842 847-7540	12842 847-7540	HyperConverged Infra	Keep your Component For Enterprise Channel 75 Months	\$1,400	Each	10%	\$1,260	Other	F1	
12842 847-7541	12842 847-7541	HyperConverged Infra	Keep your Component For Enterprise Channel 87 Months	\$1,633	Each	10%	\$1,470	Other	F1	
12842 847-7551	12842 847-7551	HyperConverged Infra	Keep your Component For Enterprise 1 Year	\$233	Each	10%	\$210	Other	F1	
12842 847-7552	12842 847-7552	HyperConverged Infra	Keep your Component For Enterprise 2 Years	\$467	Each	10%	\$420	Other	F1	
12842 847-7553	12842 847-7553	HyperConverged Infra	Keep your Component For Enterprise 3 Years	\$700	Each	10%	\$630	Other	F1	
12842 847-7554	12842 847-7554	HyperConverged Infra	Keep your Component For Enterprise 4 Years	\$933	Each	10%	\$840	Other	F1	
12842 847-7557	12842 847-7557	HyperConverged Infra	Keep your Component For Enterprise 6 Years	\$1,400	Each	10%	\$1,260	Other	F1	
12842 847-7558	12842 847-7558	HyperConverged Infra	Keep your Component For Enterprise 7 Years	\$1,633	Each	10%	\$1,470	Other	F1	
12842 847-7559	12842 847-7559	HyperConverged Infra	Keep your Component For Enterprise 5 Years	\$1,167	Each	10%	\$1,050	Other	F1	
12842 847-7560	12842 847-7560	HyperConverged Infra	Keep your Component For Enterprise Channel 27 Months	\$467	Each	10%	\$420	Other	F1	
12842 847-7561	12842 847-7561	HyperConverged Infra	Keep your Component For Enterprise Channel 39 Months	\$700	Each	10%	\$630	Other	F1	
12842 847-7562	12842 847-7562	HyperConverged Infra	Keep your Component For Enterprise Channel 51 Months	\$933	Each	10%	\$840	Other	F1	
12842 847-7563	12842 847-7563	HyperConverged Infra	Keep your Component For Enterprise Channel 63 Months	\$1,167	Each	10%	\$1,050	Other	F1	
12842 847-7566	12842 847-7566	HyperConverged Infra	Keep your Component For Enterprise Channel 15 Months	\$233	Each	10%	\$210	Other	F1	
12842 951-2015	12842 951-2015	HyperConverged Infra	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1	
12842 973-2426	12842 973-2426	HyperConverged Infra	Declined Remote Consulting Service	\$0	Each	10%	\$0	Other	F1	
12842 975-3461	12842 975-3461	HyperConverged Infra	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
12842 984-3267	12842 984-3267	HyperConverged Infra	Custom Service	\$0	Each	10%	\$0	Other	F1	
12842 989-3439	12842 989-3439	HyperConverged Infra	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
12842 990-BBBS	12842 990-BBBS	HyperConverged Infra	Select Ship To Country for Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBBT	12842 990-BBBT	HyperConverged Infra	Macau Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBBU	12842 990-BBBU	HyperConverged Infra	China Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBBV	12842 990-BBBV	HyperConverged Infra	Hong Kong Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBBW	12842 990-BBBW	HyperConverged Infra	Singapore Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBBX	12842 990-BBBX	HyperConverged Infra	Japan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBBY	12842 990-BBBY	HyperConverged Infra	Thailand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBBZ	12842 990-BBBZ	HyperConverged Infra	Taiwan Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBCB	12842 990-BBCB	HyperConverged Infra	Malaysia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBCC	12842 990-BBCC	HyperConverged Infra	Brunei Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBCD	12842 990-BBCD	HyperConverged Infra	New Zealand Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBCE	12842 990-BBCE	HyperConverged Infra	Australia Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBCF	12842 990-BBCF	HyperConverged Infra	Korea Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 990-BBCG	12842 990-BBCG	HyperConverged Infra	India Bundled Freight	\$0	Each	10%	\$0	Other	F1	
12842 992-6149	12842 992-6149	HyperConverged Infra	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
12842 995-8131	12842 995-8131	HyperConverged Infra	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1	
12369 007-1527	12369 007-1527	HyperConverged Infra	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12369 009-4364	12369 009-4364	HyperConverged Infra	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
12369 009-4877	12369 009-4877	HyperConverged Infra	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
12369 460-5909	12369 460-5909	HyperConverged Infra	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1	
12369 460-8530	12369 460-8530	HyperConverged Infra	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
12369 460-9052	12369 460-9052	HyperConverged Infra	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1	
12369 460-9900	12369 460-9900	HyperConverged Infra	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
12369 461-0497	12369 461-0497	HyperConverged Infra	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1	
12369 468-8015	12369 468-8015	HyperConverged Infra	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
12369 468-8016	12369 468-8016	HyperConverged Infra	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
12369 468-8017	12369 468-8017	HyperConverged Infra	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12369 468-8018	12369 468-8018	HyperConverged Infra	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
12369 468-8019	12369 468-8019	HyperConverged Infra	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
12369 806-7308	12369 806-7308	HyperConverged Infra	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
12369 809-8540	12369 809-8540	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 27 Months	\$342	Each	10%	\$307	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
12369 809-8541	12369 809-8541	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 15 Months	\$213	Each	10%	\$192	Other	F1	
12369 809-8542	12369 809-8542	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 2 Year	\$342	Each	10%	\$307	Other	F1	
12369 809-8543	12369 809-8543	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 39 Months	\$427	Each	10%	\$384	Other	F1	
12369 809-8544	12369 809-8544	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 3 Year	\$427	Each	10%	\$384	Other	F1	
12369 809-8545	12369 809-8545	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 51 Months	\$555	Each	10%	\$500	Other	F1	
12369 809-8546	12369 809-8546	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 4 Year	\$555	Each	10%	\$500	Other	F1	
12369 809-8547	12369 809-8547	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 63 Months	\$683	Each	10%	\$615	Other	F1	
12369 809-8548	12369 809-8548	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 5 Year	\$683	Each	10%	\$615	Other	F1	
12369 809-8549	12369 809-8549	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 6 Year	\$811	Each	10%	\$730	Other	F1	
12369 809-8550	12369 809-8550	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 75 Months	\$811	Each	10%	\$730	Other	F1	
12369 809-8551	12369 809-8551	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 7 Year	\$939	Each	10%	\$845	Other	F1	
12369 809-8552	12369 809-8552	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 87 Months	\$939	Each	10%	\$845	Other	F1	
12369 809-8553	12369 809-8553	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day, 1 Year	\$213	Each	10%	\$192	Other	F1	
12369 809-8561	12369 809-8561	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 27 Months	\$632	Each	10%	\$569	Other	F1	
12369 809-8562	12369 809-8562	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 2 Year	\$632	Each	10%	\$569	Other	F1	
12369 809-8563	12369 809-8563	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 39 Months	\$790	Each	10%	\$711	Other	F1	
12369 809-8564	12369 809-8564	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 3 Year	\$790	Each	10%	\$711	Other	F1	
12369 809-8565	12369 809-8565	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 51 Months	\$1,027	Each	10%	\$925	Other	F1	
12369 809-8566	12369 809-8566	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 4 Year	\$1,027	Each	10%	\$925	Other	F1	
12369 809-8567	12369 809-8567	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 63 Months	\$1,264	Each	10%	\$1,138	Other	F1	
12369 809-8568	12369 809-8568	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 5 Year	\$1,264	Each	10%	\$1,138	Other	F1	
12369 809-8569	12369 809-8569	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 6 Year	\$1,501	Each	10%	\$1,351	Other	F1	
12369 809-8570	12369 809-8570	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 75 Months	\$1,501	Each	10%	\$1,351	Other	F1	
12369 809-8571	12369 809-8571	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 7 Year	\$1,739	Each	10%	\$1,565	Other	F1	
12369 809-8572	12369 809-8572	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 87 Months	\$1,739	Each	10%	\$1,565	Other	F1	
12369 809-8573	12369 809-8573	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 1 Year	\$395	Each	10%	\$356	Other	F1	
12369 809-8574	12369 809-8574	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24, 15 Months	\$395	Each	10%	\$356	Other	F1	
12369 929-3709	12369 929-3709	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
12369 935-6720	12369 935-6720	HyperConverged Infra	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
12369 936-5359	12369 936-5359	HyperConverged Infra	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
12627 809-8582	12627 809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1	
12627 809-8583	12627 809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1	
12627 809-8584	12627 809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$283	Each	10%	\$237	Other	F1	
12627 813-5907	12627 813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1	
12627 813-5908	12627 813-5908	HyperConverged Infra	Declined ProSupport for Multivendor Software 2 Years	\$0	Each	10%	\$0	Other	F1	
12627 813-5909	12627 813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1	
12627 813-5910	12627 813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1	
12627 813-5911	12627 813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1	
12627 816-0214	12627 816-0214	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$919	Each	10%	\$827	Other	F1	
12627 816-0215	12627 816-0215	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$919	Each	10%	\$827	Other	F1	
12627 816-0219	12627 816-0219	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$439	Each	10%	\$395	Other	F1	
12627 816-0220	12627 816-0220	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$439	Each	10%	\$395	Other	F1	
12627 816-0224	12627 816-0224	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$919	Each	10%	\$827	Other	F1	
12627 816-0225	12627 816-0225	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$919	Each	10%	\$827	Other	F1	
12627 816-0232	12627 816-0232	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$439	Each	10%	\$395	Other	F1	
12627 816-0234	12627 816-0234	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$439	Each	10%	\$395	Other	F1	
12627 816-0241	12627 816-0241	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,379	Each	10%	\$1,241	Other	F1	
12627 816-0242	12627 816-0242	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,379	Each	10%	\$1,241	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12627_816-0243	12627_816-0243	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,129	Each	10%	\$1,916	Other	F1
12627_816-0244	12627_816-0244	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,129	Each	10%	\$1,916	Other	F1
12627_816-0245	12627_816-0245	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,349	Each	10%	\$1,214	Other	F1
12627_816-0246	12627_816-0246	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,349	Each	10%	\$1,214	Other	F1
12627_816-0247	12627_816-0247	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$659	Each	10%	\$593	Other	F1
12627_816-0248	12627_816-0248	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$659	Each	10%	\$593	Other	F1
12627_816-0250	12627_816-0250	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
12627_816-0251	12627_816-0251	HyperConverged Infra	Keep Your Hard Drive	\$100	Each	10%	\$90	Other	F1
12627_816-0252	12627_816-0252	HyperConverged Infra	Keep Your Hard Drive	\$100	Each	10%	\$90	Other	F1
12627_816-0253	12627_816-0253	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 2 Years	\$3,320	Each	10%	\$2,988	Other	F1
12627_816-0254	12627_816-0254	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 3 Years	\$4,980	Each	10%	\$4,482	Other	F1
12627_816-0257	12627_816-0257	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 4 Years	\$6,640	Each	10%	\$5,976	Other	F1
12627_816-1683	12627_816-1683	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$544	Each	10%	\$490	Other	F1
12627_816-1685	12627_816-1685	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$544	Each	10%	\$490	Other	F1
12627_816-1704	12627_816-1704	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,017	Each	10%	\$915	Other	F1
12627_816-1707	12627_816-1707	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,017	Each	10%	\$915	Other	F1
12627_816-1725	12627_816-1725	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,373	Each	10%	\$1,236	Other	F1
12627_816-1727	12627_816-1727	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,373	Each	10%	\$1,236	Other	F1
12627_817-6969	12627_817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
12627_818-3273	12627_818-3273	HyperConverged Infra	ProSupport for Software, Webscale Software - Extension Daily	\$1,660	Each	10%	\$1,494	Other	F1
12627_821-3925	12627_821-3925	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
12627_821-6591	12627_821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1
12627_821-6592	12627_821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1
12627_821-6593	12627_821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1
12627_821-6594	12627_821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1
12627_841-0887	12627_841-0887	HyperConverged Infra	Keep Your Component For Enterprise	\$2,892	Each	10%	\$2,603	Other	F1
12627_841-0888	12627_841-0888	HyperConverged Infra	Keep Your Component For Enterprise	\$2,892	Each	10%	\$2,603	Other	F1
12627_843-9225	12627_843-9225	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$144	Each	10%	\$130	Other	F1
12627_843-9226	12627_843-9226	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$144	Each	10%	\$130	Other	F1
12627_926-0476	12627_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12848_809-8582	12848_809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
12848_809-8583	12848_809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
12848_809-8584	12848_809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
12848_813-5907	12848_813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1
12848_813-5908	12848_813-5908	HyperConverged Infra	Declined ProSupport for Multivendor Software 2 Years	\$0	Each	10%	\$0	Other	F1
12848_813-5909	12848_813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1
12848_813-5910	12848_813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1
12848_813-5911	12848_813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1
12848_816-0250	12848_816-0250	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
12848_816-0253	12848_816-0253	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 2 Years	\$3,320	Each	10%	\$2,988	Other	F1
12848_816-0254	12848_816-0254	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 3 Years	\$4,980	Each	10%	\$4,482	Other	F1
12848_816-0257	12848_816-0257	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 4 Years	\$6,640	Each	10%	\$5,976	Other	F1
12848_816-1445	12848_816-1445	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,950	Each	10%	\$3,555	Other	F1
12848_816-1446	12848_816-1446	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,950	Each	10%	\$3,555	Other	F1
12848_816-1473	12848_816-1473	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,718	Each	10%	\$4,246	Other	F1
12848_816-1474	12848_816-1474	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,718	Each	10%	\$4,246	Other	F1
12848_816-1501	12848_816-1501	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$7,264	Each	10%	\$6,538	Other	F1
12848_816-1502	12848_816-1502	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$7,264	Each	10%	\$6,538	Other	F1
12848_816-1529	12848_816-1529	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$9,215	Each	10%	\$8,294	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12848_816-1530	12848_816-1530	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$9,215	Each	10%	\$8,294	Other	F1
12848_817-6969	12848_817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
12848_817-7187	12848_817-7187	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$959	Each	10%	\$863	Other	F1
12848_817-7188	12848_817-7188	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$959	Each	10%	\$863	Other	F1
12848_817-7195	12848_817-7195	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$959	Each	10%	\$863	Other	F1
12848_817-7196	12848_817-7196	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$959	Each	10%	\$863	Other	F1
12848_817-7203	12848_817-7203	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$409	Each	10%	\$368	Other	F1
12848_817-7204	12848_817-7204	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$409	Each	10%	\$368	Other	F1
12848_817-7211	12848_817-7211	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$479	Each	10%	\$431	Other	F1
12848_817-7212	12848_817-7212	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$479	Each	10%	\$431	Other	F1
12848_817-7219	12848_817-7219	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$639	Each	10%	\$575	Other	F1
12848_817-7220	12848_817-7220	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$639	Each	10%	\$575	Other	F1
12848_817-7228	12848_817-7228	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$959	Each	10%	\$863	Other	F1
12848_817-7229	12848_817-7229	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$959	Each	10%	\$863	Other	F1
12848_817-7237	12848_817-7237	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$259	Each	10%	\$233	Other	F1
12848_817-7238	12848_817-7238	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$259	Each	10%	\$233	Other	F1
12848_817-7245	12848_817-7245	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$479	Each	10%	\$431	Other	F1
12848_817-7246	12848_817-7246	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$479	Each	10%	\$431	Other	F1
12848_817-7254	12848_817-7254	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
12848_817-7255	12848_817-7255	HyperConverged Infra	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
12848_818-3273	12848_818-3273	HyperConverged Infra	ProSupport for Software, Webscale Software - Extension Daily	\$1,660	Each	10%	\$1,494	Other	F1
12848_821-3925	12848_821-3925	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
12848_821-6591	12848_821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1
12848_821-6592	12848_821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1
12848_821-6593	12848_821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1
12848_821-6594	12848_821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1
12848_843-9194	12848_843-9194	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1
12848_843-9195	12848_843-9195	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1
12848_847-7524	12848_847-7524	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1
12848_847-7525	12848_847-7525	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1
12848_926-0476	12848_926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12849_809-8582	12849_809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
12849_809-8583	12849_809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
12849_809-8584	12849_809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
12849_816-1445	12849_816-1445	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,950	Each	10%	\$3,555	Other	F1
12849_816-1446	12849_816-1446	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$3,950	Each	10%	\$3,555	Other	F1
12849_816-1473	12849_816-1473	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,718	Each	10%	\$4,246	Other	F1
12849_816-1474	12849_816-1474	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,718	Each	10%	\$4,246	Other	F1
12849_816-1501	12849_816-1501	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$7,264	Each	10%	\$6,538	Other	F1
12849_816-1502	12849_816-1502	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$7,264	Each	10%	\$6,538	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1 Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12849 816-1529	12849 816-1529	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$9,215	Each	10%	\$8,294	Other	F1	
12849 816-1530	12849 816-1530	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$9,215	Each	10%	\$8,294	Other	F1	
12849 817-7489	12849 817-7489	HyperConverged Infra	Keep Your Hard Drive	\$83	Each	10%	\$74	Other	F1	
12849 817-7490	12849 817-7490	HyperConverged Infra	Keep Your Hard Drive	\$83	Each	10%	\$74	Other	F1	
12849 817-7497	12849 817-7497	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$259	Each	10%	\$233	Other	F1	
12849 817-7498	12849 817-7498	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$259	Each	10%	\$233	Other	F1	
12849 817-7505	12849 817-7505	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$139	Each	10%	\$125	Other	F1	
12849 817-7506	12849 817-7506	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$139	Each	10%	\$125	Other	F1	
12849 817-7513	12849 817-7513	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$519	Each	10%	\$467	Other	F1	
12849 817-7514	12849 817-7514	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$519	Each	10%	\$467	Other	F1	
12849 817-7521	12849 817-7521	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$349	Each	10%	\$314	Other	F1	
12849 817-7522	12849 817-7522	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$349	Each	10%	\$314	Other	F1	
12849 817-7529	12849 817-7529	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$259	Each	10%	\$233	Other	F1	
12849 817-7530	12849 817-7530	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$259	Each	10%	\$233	Other	F1	
12849 817-7537	12849 817-7537	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$219	Each	10%	\$197	Other	F1	
12849 817-7538	12849 817-7538	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$219	Each	10%	\$197	Other	F1	
12849 817-7545	12849 817-7545	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$519	Each	10%	\$467	Other	F1	
12849 817-7546	12849 817-7546	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$519	Each	10%	\$467	Other	F1	
12849 817-7553	12849 817-7553	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$529	Each	10%	\$476	Other	F1	
12849 817-7554	12849 817-7554	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$529	Each	10%	\$476	Other	F1	
12849 843-9194	12849 843-9194	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1	
12849 843-9195	12849 843-9195	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$114	Each	10%	\$103	Other	F1	
12849 847-7524	12849 847-7524	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1	
12849 847-7525	12849 847-7525	HyperConverged Infra	Keep your Component For Enterprise	\$151	Each	10%	\$136	Other	F1	
12849 926-0476	12849 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
12622 809-8582	12622 809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1	
12622 809-8583	12622 809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1	
12622 809-8584	12622 809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1	
12622 813-5907	12622 813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1	
12622 813-5908	12622 813-5908	HyperConverged Infra	Declined ProSupport for Multivendor Software 2 Years	\$0	Each	10%	\$0	Other	F1	
12622 813-5909	12622 813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1	
12622 813-5910	12622 813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1	
12622 813-5911	12622 813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1	
12622 816-0493	12622 816-0493	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1	
12622 816-0494	12622 816-0494	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1	
12622 816-0498	12622 816-0498	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$599	Each	10%	\$539	Other	F1	
12622 816-0499	12622 816-0499	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$599	Each	10%	\$539	Other	F1	
12622 816-0503	12622 816-0503	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1	
12622 816-0504	12622 816-0504	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,279	Each	10%	\$1,151	Other	F1	
12622 816-0511	12622 816-0511	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$599	Each	10%	\$539	Other	F1	
12622 816-0513	12622 816-0513	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$599	Each	10%	\$539	Other	F1	
12622 816-0520	12622 816-0520	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,909	Each	10%	\$1,718	Other	F1	
12622 816-0521	12622 816-0521	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,909	Each	10%	\$1,718	Other	F1	
12622 816-0522	12622 816-0522	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,969	Each	10%	\$2,672	Other	F1	
12622 816-0523	12622 816-0523	HyperConverged Infra	ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance	\$2,969	Each	10%	\$2,672	Other	F1	
12622 816-0524	12622 816-0524	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,699	Each	10%	\$1,529	Other	F1	
12622 816-0525	12622 816-0525	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,699	Each	10%	\$1,529	Other	F1	
12622 816-0526	12622 816-0526	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$899	Each	10%	\$809	Other	F1	
12622 816-0527	12622 816-0527	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$899	Each	10%	\$809	Other	F1	
12622 816-0529	12622 816-0529	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1	
12622 816-0530	12622 816-0530	HyperConverged Infra	Keep Your Hard Drive	\$100	Each	10%	\$90	Other	F1	
12622 816-0531	12622 816-0531	HyperConverged Infra	Keep Your Hard Drive	\$100	Each	10%	\$90	Other	F1	
12622 816-0532	12622 816-0532	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 2 Years	\$3,320	Each	10%	\$2,988	Other	F1	
12622 816-0533	12622 816-0533	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 3 Years	\$4,980	Each	10%	\$4,482	Other	F1	
12622 816-0536	12622 816-0536	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 4 Years	\$6,640	Each	10%	\$5,976	Other	F1	
12622 816-1664	12622 816-1664	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$604	Each	10%	\$544	Other	F1	
12622 816-1687	12622 816-1687	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$788	Each	10%	\$709	Other	F1	
12622 816-1705	12622 816-1705	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,517	Each	10%	\$1,365	Other	F1	
12622 816-1706	12622 816-1706	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$1,517	Each	10%	\$1,365	Other	F1	
12622 816-1724	12622 816-1724	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,026	Each	10%	\$1,823	Other	F1	
12622 816-1729	12622 816-1729	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$2,026	Each	10%	\$1,823	Other	F1	
12622 817-6969	12622 817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1	
12622 821-3926	12622 821-3926	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1	
12622 821-6591	12622 821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1	
12622 821-6592	12622 821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12622 821-6593	12622 821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1
12622 821-6594	12622 821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1
12622 926-0476	12622 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
12846 809-8582	12846 809-8582	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
12846 809-8583	12846 809-8583	HyperConverged Infra	Dell On Site Diagnosis Service, Next Business Day	\$142	Each	10%	\$128	Other	F1
12846 809-8584	12846 809-8584	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
12846 809-8585	12846 809-8585	HyperConverged Infra	Dell Onsite Diagnosis Service, Same Business Day (per system warranty) 7X24	\$263	Each	10%	\$237	Other	F1
12846 813-5907	12846 813-5907	HyperConverged Infra	Declined ProSupport for Multivendor Software 1 Year	\$0	Each	10%	\$0	Other	F1
12846 813-5908	12846 813-5908	HyperConverged Infra	Declined ProSupport for Multivendor Software 2 Years	\$0	Each	10%	\$0	Other	F1
12846 813-5909	12846 813-5909	HyperConverged Infra	Declined ProSupport for Multivendor Software 3 Years	\$0	Each	10%	\$0	Other	F1
12846 813-5910	12846 813-5910	HyperConverged Infra	Declined ProSupport for Multivendor Software 4 Years	\$0	Each	10%	\$0	Other	F1
12846 813-5911	12846 813-5911	HyperConverged Infra	Declined ProSupport for Multivendor Software 5 Years	\$0	Each	10%	\$0	Other	F1
12846 816-0250	12846 816-0250	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
12846 816-0253	12846 816-0253	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 2 Years	\$3,320	Each	10%	\$2,988	Other	F1
12846 816-0254	12846 816-0254	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 3 Years	\$4,980	Each	10%	\$4,482	Other	F1
12846 816-0257	12846 816-0257	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 4 Years	\$6,640	Each	10%	\$5,976	Other	F1
12846 816-1445	12846 816-1445	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$3,950	Each	10%	\$3,555	Other	F1
12846 816-1446	12846 816-1446	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$3,950	Each	10%	\$3,555	Other	F1
12846 816-1473	12846 816-1473	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,718	Each	10%	\$4,246	Other	F1
12846 816-1474	12846 816-1474	HyperConverged Infra	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,718	Each	10%	\$4,246	Other	F1
12846 816-1501	12846 816-1501	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$7,264	Each	10%	\$6,538	Other	F1
12846 816-1502	12846 816-1502	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$7,264	Each	10%	\$6,538	Other	F1
12846 816-1529	12846 816-1529	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$9,215	Each	10%	\$8,294	Other	F1
12846 816-1530	12846 816-1530	HyperConverged Infra	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$9,215	Each	10%	\$8,294	Other	F1
12846 817-6969	12846 817-6969	HyperConverged Infra	ProSupport for Software, Webscale Software	\$1,660	Each	10%	\$1,494	Other	F1
12846 817-7408	12846 817-7408	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,759	Each	10%	\$2,483	Other	F1
12846 817-7409	12846 817-7409	HyperConverged Infra	ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$2,759	Each	10%	\$2,483	Other	F1
12846 817-7416	12846 817-7416	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,749	Each	10%	\$2,474	Other	F1
12846 817-7417	12846 817-7417	HyperConverged Infra	ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,749	Each	10%	\$2,474	Other	F1
12846 817-7424	12846 817-7424	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,169	Each	10%	\$1,052	Other	F1
12846 817-7425	12846 817-7425	HyperConverged Infra	ProSupport Plus:7x24 HW/SW Tech Support and Assistance	\$1,169	Each	10%	\$1,052	Other	F1
12846 817-7432	12846 817-7432	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,379	Each	10%	\$1,241	Other	F1
12846 817-7433	12846 817-7433	HyperConverged Infra	ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis	\$1,379	Each	10%	\$1,241	Other	F1
12846 817-7440	12846 817-7440	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,839	Each	10%	\$1,655	Other	F1
12846 817-7441	12846 817-7441	HyperConverged Infra	ProSupport Mission Critical: 7x24 HW/SW Technical Support and Assistance	\$1,839	Each	10%	\$1,655	Other	F1
12846 817-7448	12846 817-7448	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,749	Each	10%	\$2,474	Other	F1
12846 817-7449	12846 817-7449	HyperConverged Infra	Mission Critical Package:4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,749	Each	10%	\$2,474	Other	F1
12846 817-7456	12846 817-7456	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$739	Each	10%	\$665	Other	F1
12846 817-7457	12846 817-7457	HyperConverged Infra	ProSupport:7x24 HW/SW Tech Support and Assistance	\$739	Each	10%	\$665	Other	F1
12846 817-7464	12846 817-7464	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,379	Each	10%	\$1,241	Other	F1
12846 817-7465	12846 817-7465	HyperConverged Infra	ProSupport:Next Business Day Onsite Service After Problem Diagnosis	\$1,379	Each	10%	\$1,241	Other	F1
12846 817-7472	12846 817-7472	HyperConverged Infra	Keep Your Hard Drive	\$100	Each	10%	\$90	Other	F1
12846 817-7473	12846 817-7473	HyperConverged Infra	Keep Your Hard Drive	\$100	Each	10%	\$90	Other	F1
12846 821-3925	12846 821-3925	HyperConverged Infra	ProSupport for Software, Webscale Software, Extension, 1 Year	\$1,660	Each	10%	\$1,494	Other	F1
12846 821-6591	12846 821-6591	HyperConverged Infra	XC Core Conversion, 1 Year	\$0	Each	10%	\$0	Other	F1
12846 821-6592	12846 821-6592	HyperConverged Infra	XC Core Conversion, 3 Years	\$0	Each	10%	\$0	Other	F1
12846 821-6593	12846 821-6593	HyperConverged Infra	XC Core Conversion, 2 Years	\$0	Each	10%	\$0	Other	F1
12846 821-6594	12846 821-6594	HyperConverged Infra	XC Core Conversion, 4 Years	\$0	Each	10%	\$0	Other	F1
12846 843-9234	12846 843-9234	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$150	Each	10%	\$135	Other	F1
12846 843-9235	12846 843-9235	HyperConverged Infra	Keep your Hard Drive For Enterprise	\$150	Each	10%	\$135	Other	F1
12846 847-7564	12846 847-7564	HyperConverged Infra	Keep your Component For Enterprise	\$250	Each	10%	\$225	Other	F1
12846 847-7565	12846 847-7565	HyperConverged Infra	Keep your Component For Enterprise	\$250	Each	10%	\$225	Other	F1
12846 926-0476	12846 926-0476	HyperConverged Infra	Custom Other Services, Reinstatement Fee,Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
PS-BAS-SID-SVCS1R	PS-BAS-SID-SVCS1R	NA	RSA SID Services 1 day Remote	\$2,900	Each	10%	\$2,610	Other	F1
PS-CUS-CCH	PS-CUS-CCH	NA	CONTROL CENTER HEALTH CHECK	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EXP-PV-DATA	PS-CUS-EXP-PV-DATA	NA	PS CUSTOM EXPENSES FOR PIVOTAL DATA	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EXP-PV-DSCI	PS-CUS-EXP-PV-DSCI	NA	PS CUSTOM EXPENSES FOR PIVOTAL DATA SCI	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EXP-PV-LABS	PS-CUS-EXP-PV-LABS	NA	PS CUSTOM EXPENSES FOR PIVOTAL LABS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EXP-PV-PCF	PS-CUS-EXP-PV-PCF	NA	PS CUSTOM EXPENSE FOR PIVOTAL PLATFORM	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-S1S	PS-CUS-S1S	NA	STORAGE-SCOPE CUSTOM ENGAGEMENT	\$198,000	Each	10%	\$178,200	Other	F1
PS-DFS-ICG111	PS-DFS-ICG111	NA	DFS SVC, ICGCP, T1, CB1, 1YCT, PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-DFS-ICG113	PS-DFS-ICG113	NA	DFS SVC, ICGCP, T1, CB1, 3YCT, PER TB-MTH	\$9	Each	10%	\$8	Other	F1
PS-DFS-ICG121	PS-DFS-ICG121	NA	DFS SVC, ICGCP, T1, CB2, 1YCT, PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-DFS-ICG123	PS-DFS-ICG123	NA	DFS SVC, ICGCP, T1, CB2, 3YCT, PER TB-MTH	\$9	Each	10%	\$8	Other	F1
PS-DFS-ICG131	PS-DFS-ICG131	NA	DFS SVC, ICGCP, T1, CB3, 1YCT, PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-DFS-ICG133	PS-DFS-ICG133	NA	DFS SVC, ICGCP, T1, CB3, 3YCT, PER TB-MTH	\$9	Each	10%	\$8	Other	F1
PS-DFS-ICG141	PS-DFS-ICG141	NA	DFS SVC, ICGCP, T1, CB4, 1YCT, PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-DFS-ICG143	PS-DFS-ICG143	NA	DFS SVC, ICGCP, T1, CB4, 3YCT, PER TB-MTH	\$9	Each	10%	\$8	Other	F1
PS-DFS-ICG151	PS-DFS-ICG151	NA	DFS SVC, ICGCP, T1, CB5, 1YCT, PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-DFS-ICG153	PS-DFS-ICG153	NA	DFS SVC, ICGCP, T1, CB5, 3YCT, PER TB-MTH	\$9	Each	10%	\$8	Other	F1
PS-DFS-ICG211	PS-DFS-ICG211	NA	DFS SVC, ICGCP, T2, CB1, 1YCT, PER TB-MTH	\$5	Each	10%	\$5	Other	F1
PS-DFS-ICG213	PS-DFS-ICG213	NA	DFS SVC, ICGCP, T2, CB1, 3YCT, PER TB-MTH	\$5	Each	10%	\$4	Other	F1
PS-DFS-ICG221	PS-DFS-ICG221	NA	DFS SVC, ICGCP, T2, CB2, 1YCT, PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-DFS-ICG223	PS-DFS-ICG223	NA	DFS SVC, ICGCP, T2, CB2, 3YCT, PER TB-MTH	\$5	Each	10%	\$5	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
PS-DFS-ICG231	PS-DFS-ICG231	NA	DFS SVC, ICGCP, T2, CB3, 1YCT, PER TB-MTH	\$6	Each	10%	\$6	Other	F1
PS-DFS-ICG233	PS-DFS-ICG233	NA	DFS SVC, ICGCP, T2, CB3, 3YCT, PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-DFS-ICG241	PS-DFS-ICG241	NA	DFS SVC, ICGCP, T2, CB4, 1YCT, PER TB-MTH	\$6	Each	10%	\$6	Other	F1
PS-DFS-ICG243	PS-DFS-ICG243	NA	DFS SVC, ICGCP, T2, CB4, 3YCT, PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-DFS-ICG251	PS-DFS-ICG251	NA	DFS SVC, ICGCP, T2, CB5, 1YCT, PER TB-MTH	\$6	Each	10%	\$6	Other	F1
PS-DFS-ICG253	PS-DFS-ICG253	NA	DFS SVC, ICGCP, T2, CB5, 3YCT, PER TB-MTH	\$5	Each	10%	\$5	Other	F1
PS-DFS-ICG311	PS-DFS-ICG311	NA	DFS SVC, ICGCP, T3, CB1, 1YCT, PER TB-MTH	\$3	Each	10%	\$3	Other	F1
PS-DFS-ICG313	PS-DFS-ICG313	NA	DFS SVC, ICGCP, T3, CB1, 3YCT, PER TB-MTH	\$3	Each	10%	\$3	Other	F1
PS-DFS-ICG321	PS-DFS-ICG321	NA	DFS SVC, ICGCP, T3, CB2, 1YCT, PER TB-MTH	\$3	Each	10%	\$3	Other	F1
PS-DFS-ICG323	PS-DFS-ICG323	NA	DFS SVC, ICGCP, T3, CB2, 3YCT, PER TB-MTH	\$3	Each	10%	\$3	Other	F1
PS-DFS-ICG331	PS-DFS-ICG331	NA	DFS SVC, ICGCP, T3, CB3, 1YCT, PER TB-MTH	\$4	Each	10%	\$3	Other	F1
PS-DFS-ICG333	PS-DFS-ICG333	NA	DFS SVC, ICGCP, T3, CB3, 3YCT, PER TB-MTH	\$3	Each	10%	\$3	Other	F1
PS-DFS-ICG341	PS-DFS-ICG341	NA	DFS SVC, ICGCP, T3, CB4, 1YCT, PER TB-MTH	\$4	Each	10%	\$3	Other	F1
PS-DFS-ICG343	PS-DFS-ICG343	NA	DFS SVC, ICGCP, T3, CB4, 3YCT, PER TB-MTH	\$3	Each	10%	\$3	Other	F1
PS-DFS-ICG351	PS-DFS-ICG351	NA	DFS SVC, ICGCP, T3, CB5, 1YCT, PER TB-MTH	\$3	Each	10%	\$3	Other	F1
PS-DFS-ICG353	PS-DFS-ICG353	NA	DFS SVC, ICGCP, T3, CB5, 3YCT, PER TB-MTH	\$3	Each	10%	\$3	Other	F1
PS-DFS-ICG411	PS-DFS-ICG411	NA	DFS SVC, ICGCP, T4, CB1, 1YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-DFS-ICG413	PS-DFS-ICG413	NA	DFS SVC, ICGCP, T4, CB1, 3YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-DFS-ICG421	PS-DFS-ICG421	NA	DFS SVC, ICGCP, T4, CB2, 1YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-DFS-ICG423	PS-DFS-ICG423	NA	DFS SVC, ICGCP, T4, CB2, 3YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-DFS-ICG431	PS-DFS-ICG431	NA	DFS SVC, ICGCP, T4, CB3, 1YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-DFS-ICG433	PS-DFS-ICG433	NA	DFS SVC, ICGCP, T4, CB3, 3YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-DFS-ICG441	PS-DFS-ICG441	NA	DFS SVC, ICGCP, T4, CB4, 1YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-DFS-ICG443	PS-DFS-ICG443	NA	DFS SVC, ICGCP, T4, CB4, 3YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-DFS-ICG451	PS-DFS-ICG451	NA	DFS SVC, ICGCP, T4, CB5, 1YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-DFS-ICG453	PS-DFS-ICG453	NA	DFS SVC, ICGCP, T4, CB5, 3YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-COLO-ICG111	PS-IMS-COLO-ICG111	NA	IMS COLO, ICGCP, T1, CB1, 1YCT, PER TB-MTH	\$11	Each	10%	\$9	Other	F1
PS-IMS-COLO-ICG113	PS-IMS-COLO-ICG113	NA	IMS COLO, ICGCP, T1, CB1, 3YCT, PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-IMS-COLO-ICG121	PS-IMS-COLO-ICG121	NA	IMS COLO, ICGCP, T1, CB2, 1YCT, PER TB-MTH	\$11	Each	10%	\$10	Other	F1
PS-IMS-COLO-ICG123	PS-IMS-COLO-ICG123	NA	IMS COLO, ICGCP, T1, CB2, 3YCT, PER TB-MTH	\$11	Each	10%	\$10	Other	F1
PS-IMS-COLO-ICG131	PS-IMS-COLO-ICG131	NA	IMS COLO, ICGCP, T1, CB3, 1YCT, PER TB-MTH	\$11	Each	10%	\$10	Other	F1
PS-IMS-COLO-ICG133	PS-IMS-COLO-ICG133	NA	IMS COLO, ICGCP, T1, CB3, 3YCT, PER TB-MTH	\$11	Each	10%	\$10	Other	F1
PS-IMS-COLO-ICG141	PS-IMS-COLO-ICG141	NA	IMS COLO, ICGCP, T1, CB4, 1YCT, PER TB-MTH	\$12	Each	10%	\$10	Other	F1
PS-IMS-COLO-ICG143	PS-IMS-COLO-ICG143	NA	IMS COLO, ICGCP, T1, CB4, 3YCT, PER TB-MTH	\$11	Each	10%	\$10	Other	F1
PS-IMS-COLO-ICG151	PS-IMS-COLO-ICG151	NA	IMS COLO, ICGCP, T1, CB5, 1YCT, PER TB-MTH	\$12	Each	10%	\$11	Other	F1
PS-IMS-COLO-ICG153	PS-IMS-COLO-ICG153	NA	IMS COLO, ICGCP, T1, CB5, 3YCT, PER TB-MTH	\$12	Each	10%	\$10	Other	F1
PS-IMS-COLO-ICG211	PS-IMS-COLO-ICG211	NA	IMS COLO, ICGCP, T2, CB1, 1YCT, PER TB-MTH	\$17	Each	10%	\$15	Other	F1
PS-IMS-COLO-ICG213	PS-IMS-COLO-ICG213	NA	IMS COLO, ICGCP, T2, CB1, 3YCT, PER TB-MTH	\$17	Each	10%	\$15	Other	F1
PS-IMS-COLO-ICG221	PS-IMS-COLO-ICG221	NA	IMS COLO, ICGCP, T2, CB2, 1YCT, PER TB-MTH	\$19	Each	10%	\$17	Other	F1
PS-IMS-COLO-ICG223	PS-IMS-COLO-ICG223	NA	IMS COLO, ICGCP, T2, CB2, 3YCT, PER TB-MTH	\$19	Each	10%	\$17	Other	F1
PS-IMS-COLO-ICG231	PS-IMS-COLO-ICG231	NA	IMS COLO, ICGCP, T2, CB3, 1YCT, PER TB-MTH	\$22	Each	10%	\$19	Other	F1
PS-IMS-COLO-ICG233	PS-IMS-COLO-ICG233	NA	IMS COLO, ICGCP, T2, CB3, 3YCT, PER TB-MTH	\$21	Each	10%	\$19	Other	F1
PS-IMS-COLO-ICG241	PS-IMS-COLO-ICG241	NA	IMS COLO, ICGCP, T2, CB4, 1YCT, PER TB-MTH	\$22	Each	10%	\$20	Other	F1
PS-IMS-COLO-ICG243	PS-IMS-COLO-ICG243	NA	IMS COLO, ICGCP, T2, CB4, 3YCT, PER TB-MTH	\$22	Each	10%	\$19	Other	F1
PS-IMS-COLO-ICG251	PS-IMS-COLO-ICG251	NA	IMS COLO, ICGCP, T2, CB5, 1YCT, PER TB-MTH	\$23	Each	10%	\$21	Other	F1
PS-IMS-COLO-ICG253	PS-IMS-COLO-ICG253	NA	IMS COLO, ICGCP, T2, CB5, 3YCT, PER TB-MTH	\$22	Each	10%	\$20	Other	F1
PS-IMS-COLO-ICG311	PS-IMS-COLO-ICG311	NA	IMS COLO, ICGCP, T3, CB1, 1YCT, PER TB-MTH	\$4	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG313	PS-IMS-COLO-ICG313	NA	IMS COLO, ICGCP, T3, CB1, 3YCT, PER TB-MTH	\$4	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG321	PS-IMS-COLO-ICG321	NA	IMS COLO, ICGCP, T3, CB2, 1YCT, PER TB-MTH	\$4	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG323	PS-IMS-COLO-ICG323	NA	IMS COLO, ICGCP, T3, CB2, 3YCT, PER TB-MTH	\$4	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG331	PS-IMS-COLO-ICG331	NA	IMS COLO, ICGCP, T3, CB3, 1YCT, PER TB-MTH	\$4	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG333	PS-IMS-COLO-ICG333	NA	IMS COLO, ICGCP, T3, CB3, 3YCT, PER TB-MTH	\$4	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG341	PS-IMS-COLO-ICG341	NA	IMS COLO, ICGCP, T3, CB4, 1YCT, PER TB-MTH	\$4	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG343	PS-IMS-COLO-ICG343	NA	IMS COLO, ICGCP, T3, CB4, 3YCT, PER TB-MTH	\$4	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG351	PS-IMS-COLO-ICG351	NA	IMS COLO, ICGCP, T3, CB5, 1YCT, PER TB-MTH	\$5	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG353	PS-IMS-COLO-ICG353	NA	IMS COLO, ICGCP, T3, CB5, 3YCT, PER TB-MTH	\$5	Each	10%	\$4	Other	F1
PS-IMS-COLO-ICG411	PS-IMS-COLO-ICG411	NA	IMS COLO, ICGCP, T4, CB1, 1YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-COLO-ICG413	PS-IMS-COLO-ICG413	NA	IMS COLO, ICGCP, T4, CB1, 3YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-COLO-ICG421	PS-IMS-COLO-ICG421	NA	IMS COLO, ICGCP, T4, CB2, 1YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-COLO-ICG423	PS-IMS-COLO-ICG423	NA	IMS COLO, ICGCP, T4, CB2, 3YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-COLO-ICG431	PS-IMS-COLO-ICG431	NA	IMS COLO, ICGCP, T4, CB3, 1YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-COLO-ICG433	PS-IMS-COLO-ICG433	NA	IMS COLO, ICGCP, T4, CB3, 3YCT, PER TB-MTH	\$2	Each	10%	\$2	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-IMS-COLO-ICG441	PS-IMS-COLO-ICG441	NA	IMS COLO, ICGCP,T4,CB4,1YCT,PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-COLO-ICG443	PS-IMS-COLO-ICG443	NA	IMS COLO, ICGCP,T4,CB4,3YCT,PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-COLO-ICG451	PS-IMS-COLO-ICG451	NA	IMS COLO, ICGCP,T4,CB5,1YCT,PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-COLO-ICG453	PS-IMS-COLO-ICG453	NA	IMS COLO, ICGCP,T4,CB5,3YCT,PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-IMS-SVC-ICG111	PS-IMS-SVC-ICG111	NA	IMS SVC, ICGCP,T1,CB1,1YCT,PER TB-MTH	\$31	Each	10%	\$28	Other	F1
PS-IMS-SVC-ICG113	PS-IMS-SVC-ICG113	NA	IMS SVC, ICGCP,T1,CB1,3YCT,PER TB-MTH	\$25	Each	10%	\$23	Other	F1
PS-IMS-SVC-ICG121	PS-IMS-SVC-ICG121	NA	IMS SVC, ICGCP,T1,CB2,1YCT,PER TB-MTH	\$24	Each	10%	\$21	Other	F1
PS-IMS-SVC-ICG123	PS-IMS-SVC-ICG123	NA	IMS SVC, ICGCP,T1,CB2,3YCT,PER TB-MTH	\$20	Each	10%	\$18	Other	F1
PS-IMS-SVC-ICG131	PS-IMS-SVC-ICG131	NA	IMS SVC, ICGCP,T1,CB3,1YCT,PER TB-MTH	\$21	Each	10%	\$19	Other	F1
PS-IMS-SVC-ICG133	PS-IMS-SVC-ICG133	NA	IMS SVC, ICGCP,T1,CB3,3YCT,PER TB-MTH	\$19	Each	10%	\$17	Other	F1
PS-IMS-SVC-ICG141	PS-IMS-SVC-ICG141	NA	IMS SVC, ICGCP,T1,CB4,1YCT,PER TB-MTH	\$18	Each	10%	\$16	Other	F1
PS-IMS-SVC-ICG143	PS-IMS-SVC-ICG143	NA	IMS SVC, ICGCP,T1,CB4,3YCT,PER TB-MTH	\$16	Each	10%	\$15	Other	F1
PS-IMS-SVC-ICG151	PS-IMS-SVC-ICG151	NA	IMS SVC, ICGCP,T1,CB5,1YCT,PER TB-MTH	\$17	Each	10%	\$15	Other	F1
PS-IMS-SVC-ICG153	PS-IMS-SVC-ICG153	NA	IMS SVC, ICGCP,T1,CB5,3YCT,PER TB-MTH	\$16	Each	10%	\$14	Other	F1
PS-IMS-SVC-ICG211	PS-IMS-SVC-ICG211	NA	IMS SVC, ICGCP,T2,CB1,1YCT,PER TB-MTH	\$36	Each	10%	\$32	Other	F1
PS-IMS-SVC-ICG213	PS-IMS-SVC-ICG213	NA	IMS SVC, ICGCP,T2,CB1,3YCT,PER TB-MTH	\$27	Each	10%	\$25	Other	F1
PS-IMS-SVC-ICG221	PS-IMS-SVC-ICG221	NA	IMS SVC, ICGCP,T2,CB2,1YCT,PER TB-MTH	\$20	Each	10%	\$18	Other	F1
PS-IMS-SVC-ICG223	PS-IMS-SVC-ICG223	NA	IMS SVC, ICGCP,T2,CB2,3YCT,PER TB-MTH	\$17	Each	10%	\$15	Other	F1
PS-IMS-SVC-ICG231	PS-IMS-SVC-ICG231	NA	IMS SVC, ICGCP,T2,CB3,1YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-IMS-SVC-ICG233	PS-IMS-SVC-ICG233	NA	IMS SVC, ICGCP,T2,CB3,3YCT,PER TB-MTH	\$7	Each	10%	\$6	Other	F1
PS-IMS-SVC-ICG241	PS-IMS-SVC-ICG241	NA	IMS SVC, ICGCP,T2,CB4,1YCT,PER TB-MTH	\$9	Each	10%	\$8	Other	F1
PS-IMS-SVC-ICG243	PS-IMS-SVC-ICG243	NA	IMS SVC, ICGCP,T2,CB4,3YCT,PER TB-MTH	\$7	Each	10%	\$6	Other	F1
PS-IMS-SVC-ICG251	PS-IMS-SVC-ICG251	NA	IMS SVC, ICGCP,T2,CB5,1YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
PS-IMS-SVC-ICG253	PS-IMS-SVC-ICG253	NA	IMS SVC, ICGCP,T2,CB5,3YCT,PER TB-MTH	\$7	Each	10%	\$6	Other	F1
PS-IMS-SVC-ICG311	PS-IMS-SVC-ICG311	NA	IMS SVC, ICGCP,T3,CB1,1YCT,PER TB-MTH	\$13	Each	10%	\$12	Other	F1
PS-IMS-SVC-ICG313	PS-IMS-SVC-ICG313	NA	IMS SVC, ICGCP,T3,CB1,3YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1
PS-IMS-SVC-ICG321	PS-IMS-SVC-ICG321	NA	IMS SVC, ICGCP,T3,CB2,1YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1
PS-IMS-SVC-ICG323	PS-IMS-SVC-ICG323	NA	IMS SVC, ICGCP,T3,CB2,3YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-IMS-SVC-ICG331	PS-IMS-SVC-ICG331	NA	IMS SVC, ICGCP,T3,CB3,1YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1
PS-IMS-SVC-ICG333	PS-IMS-SVC-ICG333	NA	IMS SVC, ICGCP,T3,CB3,3YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-IMS-SVC-ICG341	PS-IMS-SVC-ICG341	NA	IMS SVC, ICGCP,T3,CB4,1YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-IMS-SVC-ICG343	PS-IMS-SVC-ICG343	NA	IMS SVC, ICGCP,T3,CB4,3YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-IMS-SVC-ICG351	PS-IMS-SVC-ICG351	NA	IMS SVC, ICGCP,T3,CB5,1YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1
PS-IMS-SVC-ICG353	PS-IMS-SVC-ICG353	NA	IMS SVC, ICGCP,T3,CB5,3YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1
PS-IMS-SVC-ICG411	PS-IMS-SVC-ICG411	NA	IMS SVC, ICGCP,T4,CB1,1YCT,PER TB-MTH	\$6	Each	10%	\$6	Other	F1
PS-IMS-SVC-ICG413	PS-IMS-SVC-ICG413	NA	IMS SVC, ICGCP,T4,CB1,3YCT,PER TB-MTH	\$6	Each	10%	\$6	Other	F1
PS-IMS-SVC-ICG421	PS-IMS-SVC-ICG421	NA	IMS SVC, ICGCP,T4,CB2,1YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-IMS-SVC-ICG423	PS-IMS-SVC-ICG423	NA	IMS SVC, ICGCP,T4,CB2,3YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-IMS-SVC-ICG431	PS-IMS-SVC-ICG431	NA	IMS SVC, ICGCP,T4,CB3,1YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-IMS-SVC-ICG433	PS-IMS-SVC-ICG433	NA	IMS SVC, ICGCP,T4,CB3,3YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-IMS-SVC-ICG441	PS-IMS-SVC-ICG441	NA	IMS SVC, ICGCP,T4,CB4,1YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-IMS-SVC-ICG443	PS-IMS-SVC-ICG443	NA	IMS SVC, ICGCP,T4,CB4,3YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-IMS-SVC-ICG451	PS-IMS-SVC-ICG451	NA	IMS SVC, ICGCP,T4,CB5,1YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-IMS-SVC-ICG453	PS-IMS-SVC-ICG453	NA	IMS SVC, ICGCP,T4,CB5,3YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
PS-PDUTLTY-ICG111	PS-PDUTLTY-ICG111	NA	UTILITY PS ICGCP,T1,CB1,1YCT,PER TB-MTH	\$2	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG113	PS-PDUTLTY-ICG113	NA	UTILITY PS ICGCP,T1,CB1,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG121	PS-PDUTLTY-ICG121	NA	UTILITY PS ICGCP,T1,CB2,1YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG123	PS-PDUTLTY-ICG123	NA	UTILITY PS ICGCP,T1,CB2,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG131	PS-PDUTLTY-ICG131	NA	UTILITY PS ICGCP,T1,CB3,1YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-PDUTLTY-ICG133	PS-PDUTLTY-ICG133	NA	UTILITY PS ICGCP,T1,CB3,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG141	PS-PDUTLTY-ICG141	NA	UTILITY PS ICGCP,T1,CB4,1YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG143	PS-PDUTLTY-ICG143	NA	UTILITY PS ICGCP,T1,CB4,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG151	PS-PDUTLTY-ICG151	NA	UTILITY PS ICGCP,T1,CB5,1YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG153	PS-PDUTLTY-ICG153	NA	UTILITY PS ICGCP,T1,CB5,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG211	PS-PDUTLTY-ICG211	NA	UTILITY PS ICGCP,T2,CB1,1YCT,PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-PDUTLTY-ICG213	PS-PDUTLTY-ICG213	NA	UTILITY PS ICGCP,T2,CB1,3YCT,PER TB-MTH	\$2	Each	10%	\$2	Other	F1
PS-PDUTLTY-ICG221	PS-PDUTLTY-ICG221	NA	UTILITY PS ICGCP,T2,CB2,1YCT,PER TB-MTH	\$2	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG223	PS-PDUTLTY-ICG223	NA	UTILITY PS ICGCP,T2,CB2,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG231	PS-PDUTLTY-ICG231	NA	UTILITY PS ICGCP,T2,CB3,1YCT,PER TB-MTH	\$2	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG233	PS-PDUTLTY-ICG233	NA	UTILITY PS ICGCP,T2,CB3,3YCT,PER TB-MTH	\$2	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG241	PS-PDUTLTY-ICG241	NA	UTILITY PS ICGCP,T2,CB4,1YCT,PER TB-MTH	\$2	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG243	PS-PDUTLTY-ICG243	NA	UTILITY PS ICGCP,T2,CB4,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG251	PS-PDUTLTY-ICG251	NA	UTILITY PS ICGCP,T2,CB5,1YCT,PER TB-MTH	\$2	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG253	PS-PDUTLTY-ICG253	NA	UTILITY PS ICGCP,T2,CB5,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG311	PS-PDUTLTY-ICG311	NA	UTILITY PS ICGCP,T3,CB1,1YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG313	PS-PDUTLTY-ICG313	NA	UTILITY PS ICGCP,T3,CB1,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG321	PS-PDUTLTY-ICG321	NA	UTILITY PS ICGCP,T3,CB2,1YCT,PER TB-MTH	\$1	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG323	PS-PDUTLTY-ICG323	NA	UTILITY PS ICGCP,T3,CB2,3YCT,PER TB-MTH	\$1	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG331	PS-PDUTLTY-ICG331	NA	UTILITY PS ICGCP,T3,CB3,1YCT,PER TB-MTH	\$1	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG333	PS-PDUTLTY-ICG333	NA	UTILITY PS ICGCP,T3,CB3,3YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG341	PS-PDUTLTY-ICG341	NA	UTILITY PS ICGCP,T3,CB4,1YCT,PER TB-MTH	\$1	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG343	PS-PDUTLTY-ICG343	NA	UTILITY PS ICGCP,T3,CB4,3YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG351	PS-PDUTLTY-ICG351	NA	UTILITY PS ICGCP,T3,CB5,1YCT,PER TB-MTH	\$1	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG353	PS-PDUTLTY-ICG353	NA	UTILITY PS ICGCP,T3,CB5,3YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG411	PS-PDUTLTY-ICG411	NA	UTILITY PS ICGCP,T4,CB1,1YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG413	PS-PDUTLTY-ICG413	NA	UTILITY PS ICGCP,T4,CB1,3YCT,PER TB-MTH	\$1	Each	10%	\$1	Other	F1
PS-PDUTLTY-ICG421	PS-PDUTLTY-ICG421	NA	UTILITY PS ICGCP,T4,CB2,1YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG423	PS-PDUTLTY-ICG423	NA	UTILITY PS ICGCP,T4,CB2,3YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG431	PS-PDUTLTY-ICG431	NA	UTILITY PS ICGCP,T4,CB3,1YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG433	PS-PDUTLTY-ICG433	NA	UTILITY PS ICGCP,T4,CB3,3YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG441	PS-PDUTLTY-ICG441	NA	UTILITY PS ICGCP,T4,CB4,1YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG443	PS-PDUTLTY-ICG443	NA	UTILITY PS ICGCP,T4,CB4,3YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG451	PS-PDUTLTY-ICG451	NA	UTILITY PS ICGCP,T4,CB5,1YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
PS-PDUTLTY-ICG453	PS-PDUTLTY-ICG453	NA	UTILITY PS ICGCP,T4,CB5,3YCT,PER TB-MTH	\$0	Each	10%	\$0	Other	F1
UTILITY-HW-ICG111	UTILITY-HW-ICG111	NA	UTILITY HW ICGCP,T1,CB1,1YCT,PER TB-MTH	\$57	Each	10%	\$52	Other	F1
UTILITY-HW-ICG113	UTILITY-HW-ICG113	NA	UTILITY HW ICGCP,T1,CB1,3YCT,PER TB-MTH	\$53	Each	10%	\$47	Other	F1
UTILITY-HW-ICG121	UTILITY-HW-ICG121	NA	UTILITY HW ICGCP,T1,CB2,1YCT,PER TB-MTH	\$59	Each	10%	\$53	Other	F1
UTILITY-HW-ICG123	UTILITY-HW-ICG123	NA	UTILITY HW ICGCP,T1,CB2,3YCT,PER TB-MTH	\$53	Each	10%	\$48	Other	F1
UTILITY-HW-ICG131	UTILITY-HW-ICG131	NA	UTILITY HW ICGCP,T1,CB3,1YCT,PER TB-MTH	\$58	Each	10%	\$52	Other	F1
UTILITY-HW-ICG133	UTILITY-HW-ICG133	NA	UTILITY HW ICGCP,T1,CB3,3YCT,PER TB-MTH	\$52	Each	10%	\$47	Other	F1
UTILITY-HW-ICG141	UTILITY-HW-ICG141	NA	UTILITY HW ICGCP,T1,CB4,1YCT,PER TB-MTH	\$58	Each	10%	\$52	Other	F1
UTILITY-HW-ICG143	UTILITY-HW-ICG143	NA	UTILITY HW ICGCP,T1,CB4,3YCT,PER TB-MTH	\$52	Each	10%	\$47	Other	F1
UTILITY-HW-ICG151	UTILITY-HW-ICG151	NA	UTILITY HW ICGCP,T1,CB5,1YCT,PER TB-MTH	\$57	Each	10%	\$51	Other	F1
UTILITY-HW-ICG153	UTILITY-HW-ICG153	NA	UTILITY HW ICGCP,T1,CB5,3YCT,PER TB-MTH	\$51	Each	10%	\$46	Other	F1
UTILITY-HW-ICG211	UTILITY-HW-ICG211	NA	UTILITY HW ICGCP,T2,CB1,1YCT,PER TB-MTH	\$33	Each	10%	\$30	Other	F1
UTILITY-HW-ICG213	UTILITY-HW-ICG213	NA	UTILITY HW ICGCP,T2,CB1,3YCT,PER TB-MTH	\$32	Each	10%	\$29	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
UTILITY-HW-ICG221	UTILITY-HW-ICG221	NA	UTILITY HW ICGCP,T2,CB2,1YCT,PER TB-MTH	\$38	Each	10%	\$34	Other	F1
UTILITY-HW-ICG223	UTILITY-HW-ICG223	NA	UTILITY HW ICGCP,T2,CB2,3YCT,PER TB-MTH	\$35	Each	10%	\$32	Other	F1
UTILITY-HW-ICG231	UTILITY-HW-ICG231	NA	UTILITY HW ICGCP,T2,CB3,1YCT,PER TB-MTH	\$41	Each	10%	\$37	Other	F1
UTILITY-HW-ICG233	UTILITY-HW-ICG233	NA	UTILITY HW ICGCP,T2,CB3,3YCT,PER TB-MTH	\$38	Each	10%	\$34	Other	F1
UTILITY-HW-ICG241	UTILITY-HW-ICG241	NA	UTILITY HW ICGCP,T2,CB4,1YCT,PER TB-MTH	\$41	Each	10%	\$37	Other	F1
UTILITY-HW-ICG243	UTILITY-HW-ICG243	NA	UTILITY HW ICGCP,T2,CB4,3YCT,PER TB-MTH	\$38	Each	10%	\$34	Other	F1
UTILITY-HW-ICG251	UTILITY-HW-ICG251	NA	UTILITY HW ICGCP,T2,CB5,1YCT,PER TB-MTH	\$41	Each	10%	\$37	Other	F1
UTILITY-HW-ICG253	UTILITY-HW-ICG253	NA	UTILITY HW ICGCP,T2,CB5,3YCT,PER TB-MTH	\$37	Each	10%	\$34	Other	F1
UTILITY-HW-ICG311	UTILITY-HW-ICG311	NA	UTILITY HW ICGCP,T3,CB1,1YCT,PER TB-MTH	\$13	Each	10%	\$12	Other	F1
UTILITY-HW-ICG313	UTILITY-HW-ICG313	NA	UTILITY HW ICGCP,T3,CB1,3YCT,PER TB-MTH	\$13	Each	10%	\$11	Other	F1
UTILITY-HW-ICG321	UTILITY-HW-ICG321	NA	UTILITY HW ICGCP,T3,CB2,1YCT,PER TB-MTH	\$14	Each	10%	\$12	Other	F1
UTILITY-HW-ICG323	UTILITY-HW-ICG323	NA	UTILITY HW ICGCP,T3,CB2,3YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1
UTILITY-HW-ICG331	UTILITY-HW-ICG331	NA	UTILITY HW ICGCP,T3,CB3,1YCT,PER TB-MTH	\$13	Each	10%	\$12	Other	F1
UTILITY-HW-ICG333	UTILITY-HW-ICG333	NA	UTILITY HW ICGCP,T3,CB3,3YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1
UTILITY-HW-ICG341	UTILITY-HW-ICG341	NA	UTILITY HW ICGCP,T3,CB4,1YCT,PER TB-MTH	\$13	Each	10%	\$12	Other	F1
UTILITY-HW-ICG343	UTILITY-HW-ICG343	NA	UTILITY HW ICGCP,T3,CB4,3YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1
UTILITY-HW-ICG351	UTILITY-HW-ICG351	NA	UTILITY HW ICGCP,T3,CB5,1YCT,PER TB-MTH	\$13	Each	10%	\$12	Other	F1
UTILITY-HW-ICG353	UTILITY-HW-ICG353	NA	UTILITY HW ICGCP,T3,CB5,3YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1
UTILITY-HW-ICG411	UTILITY-HW-ICG411	NA	UTILITY HW ICGCP,T4,CB1,1YCT,PER TB-MTH	\$9	Each	10%	\$8	Other	F1
UTILITY-HW-ICG413	UTILITY-HW-ICG413	NA	UTILITY HW ICGCP,T4,CB1,3YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
UTILITY-HW-ICG421	UTILITY-HW-ICG421	NA	UTILITY HW ICGCP,T4,CB2,1YCT,PER TB-MTH	\$8	Each	10%	\$8	Other	F1
UTILITY-HW-ICG423	UTILITY-HW-ICG423	NA	UTILITY HW ICGCP,T4,CB2,3YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
UTILITY-HW-ICG431	UTILITY-HW-ICG431	NA	UTILITY HW ICGCP,T4,CB3,1YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
UTILITY-HW-ICG433	UTILITY-HW-ICG433	NA	UTILITY HW ICGCP,T4,CB3,3YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
UTILITY-HW-ICG441	UTILITY-HW-ICG441	NA	UTILITY HW ICGCP,T4,CB4,1YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
UTILITY-HW-ICG443	UTILITY-HW-ICG443	NA	UTILITY HW ICGCP,T4,CB4,3YCT,PER TB-MTH	\$7	Each	10%	\$6	Other	F1
UTILITY-HW-ICG451	UTILITY-HW-ICG451	NA	UTILITY HW ICGCP,T4,CB5,1YCT,PER TB-MTH	\$7	Each	10%	\$7	Other	F1
UTILITY-HW-ICG453	UTILITY-HW-ICG453	NA	UTILITY HW ICGCP,T4,CB5,3YCT,PER TB-MTH	\$7	Each	10%	\$6	Other	F1
UTILITY-HWM-ICG111	UTILITY-HWM-ICG111	NA	UTILITY HWM ICGCP,T1,CB1,1YCT,PER TB-MTH	\$22	Each	10%	\$20	Other	F1
UTILITY-HWM-ICG113	UTILITY-HWM-ICG113	NA	UTILITY HWM ICGCP,T1,CB1,3YCT,PER TB-MTH	\$20	Each	10%	\$18	Other	F1
UTILITY-HWM-ICG121	UTILITY-HWM-ICG121	NA	UTILITY HWM ICGCP,T1,CB2,1YCT,PER TB-MTH	\$23	Each	10%	\$20	Other	F1
UTILITY-HWM-ICG123	UTILITY-HWM-ICG123	NA	UTILITY HWM ICGCP,T1,CB2,3YCT,PER TB-MTH	\$20	Each	10%	\$18	Other	F1
UTILITY-HWM-ICG131	UTILITY-HWM-ICG131	NA	UTILITY HWM ICGCP,T1,CB3,1YCT,PER TB-MTH	\$22	Each	10%	\$20	Other	F1
UTILITY-HWM-ICG133	UTILITY-HWM-ICG133	NA	UTILITY HWM ICGCP,T1,CB3,3YCT,PER TB-MTH	\$20	Each	10%	\$18	Other	F1
UTILITY-HWM-ICG141	UTILITY-HWM-ICG141	NA	UTILITY HWM ICGCP,T1,CB4,1YCT,PER TB-MTH	\$22	Each	10%	\$20	Other	F1
UTILITY-HWM-ICG143	UTILITY-HWM-ICG143	NA	UTILITY HWM ICGCP,T1,CB4,3YCT,PER TB-MTH	\$19	Each	10%	\$17	Other	F1
UTILITY-HWM-ICG151	UTILITY-HWM-ICG151	NA	UTILITY HWM ICGCP,T1,CB5,1YCT,PER TB-MTH	\$21	Each	10%	\$19	Other	F1
UTILITY-HWM-ICG153	UTILITY-HWM-ICG153	NA	UTILITY HWM ICGCP,T1,CB5,3YCT,PER TB-MTH	\$19	Each	10%	\$17	Other	F1
UTILITY-HWM-ICG211	UTILITY-HWM-ICG211	NA	UTILITY HWM ICGCP,T2,CB1,1YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category	
UTILITY-HWM-ICG213	UTILITY-HWM-ICG213	NA	UTILITY HWM ICGCP,T2,CB1,3YCT,PER TB-MTH	\$9	Each	10%	\$8	Other	F1	
UTILITY-HWM-ICG221	UTILITY-HWM-ICG221	NA	UTILITY HWM ICGCP,T2,CB2,1YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1	
UTILITY-HWM-ICG223	UTILITY-HWM-ICG223	NA	UTILITY HWM ICGCP,T2,CB2,3YCT,PER TB-MTH	\$9	Each	10%	\$8	Other	F1	
UTILITY-HWM-ICG231	UTILITY-HWM-ICG231	NA	UTILITY HWM ICGCP,T2,CB3,1YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1	
UTILITY-HWM-ICG233	UTILITY-HWM-ICG233	NA	UTILITY HWM ICGCP,T2,CB3,3YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1	
UTILITY-HWM-ICG241	UTILITY-HWM-ICG241	NA	UTILITY HWM ICGCP,T2,CB4,1YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1	
UTILITY-HWM-ICG243	UTILITY-HWM-ICG243	NA	UTILITY HWM ICGCP,T2,CB4,3YCT,PER TB-MTH	\$9	Each	10%	\$8	Other	F1	
UTILITY-HWM-ICG251	UTILITY-HWM-ICG251	NA	UTILITY HWM ICGCP,T2,CB5,1YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1	
UTILITY-HWM-ICG253	UTILITY-HWM-ICG253	NA	UTILITY HWM ICGCP,T2,CB5,3YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1	
UTILITY-HWM-ICG311	UTILITY-HWM-ICG311	NA	UTILITY HWM ICGCP,T3,CB1,1YCT,PER TB-MTH	\$5	Each	10%	\$4	Other	F1	
UTILITY-HWM-ICG313	UTILITY-HWM-ICG313	NA	UTILITY HWM ICGCP,T3,CB1,3YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1	
UTILITY-HWM-ICG321	UTILITY-HWM-ICG321	NA	UTILITY HWM ICGCP,T3,CB2,1YCT,PER TB-MTH	\$5	Each	10%	\$4	Other	F1	
UTILITY-HWM-ICG323	UTILITY-HWM-ICG323	NA	UTILITY HWM ICGCP,T3,CB2,3YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1	
UTILITY-HWM-ICG331	UTILITY-HWM-ICG331	NA	UTILITY HWM ICGCP,T3,CB3,1YCT,PER TB-MTH	\$5	Each	10%	\$4	Other	F1	
UTILITY-HWM-ICG333	UTILITY-HWM-ICG333	NA	UTILITY HWM ICGCP,T3,CB3,3YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1	
UTILITY-HWM-ICG341	UTILITY-HWM-ICG341	NA	UTILITY HWM ICGCP,T3,CB4,1YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1	
UTILITY-HWM-ICG343	UTILITY-HWM-ICG343	NA	UTILITY HWM ICGCP,T3,CB4,3YCT,PER TB-MTH	\$4	Each	10%	\$3	Other	F1	
UTILITY-HWM-ICG351	UTILITY-HWM-ICG351	NA	UTILITY HWM ICGCP,T3,CB5,1YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1	
UTILITY-HWM-ICG353	UTILITY-HWM-ICG353	NA	UTILITY HWM ICGCP,T3,CB5,3YCT,PER TB-MTH	\$3	Each	10%	\$3	Other	F1	
UTILITY-HWM-ICG411	UTILITY-HWM-ICG411	NA	UTILITY HWM ICGCP,T4,CB1,1YCT,PER TB-MTH	\$3	Each	10%	\$3	Other	F1	
UTILITY-HWM-ICG413	UTILITY-HWM-ICG413	NA	UTILITY HWM ICGCP,T4,CB1,3YCT,PER TB-MTH	\$3	Each	10%	\$3	Other	F1	
UTILITY-HWM-ICG421	UTILITY-HWM-ICG421	NA	UTILITY HWM ICGCP,T4,CB2,1YCT,PER TB-MTH	\$3	Each	10%	\$3	Other	F1	
UTILITY-HWM-ICG423	UTILITY-HWM-ICG423	NA	UTILITY HWM ICGCP,T4,CB2,3YCT,PER TB-MTH	\$3	Each	10%	\$3	Other	F1	
UTILITY-HWM-ICG431	UTILITY-HWM-ICG431	NA	UTILITY HWM ICGCP,T4,CB3,1YCT,PER TB-MTH	\$3	Each	10%	\$3	Other	F1	
UTILITY-HWM-ICG433	UTILITY-HWM-ICG433	NA	UTILITY HWM ICGCP,T4,CB3,3YCT,PER TB-MTH	\$3	Each	10%	\$2	Other	F1	
UTILITY-HWM-ICG441	UTILITY-HWM-ICG441	NA	UTILITY HWM ICGCP,T4,CB4,1YCT,PER TB-MTH	\$3	Each	10%	\$2	Other	F1	
UTILITY-HWM-ICG443	UTILITY-HWM-ICG443	NA	UTILITY HWM ICGCP,T4,CB4,3YCT,PER TB-MTH	\$2	Each	10%	\$2	Other	F1	
UTILITY-HWM-ICG451	UTILITY-HWM-ICG451	NA	UTILITY HWM ICGCP,T4,CB5,1YCT,PER TB-MTH	\$3	Each	10%	\$2	Other	F1	
UTILITY-HWM-ICG453	UTILITY-HWM-ICG453	NA	UTILITY HWM ICGCP,T4,CB5,3YCT,PER TB-MTH	\$2	Each	10%	\$2	Other	F1	
UTILITY-SW-ICG111	UTILITY-SW-ICG111	NA	UTILITY SW ICGCP,T1,CB1,1YCT,PER TB-MTH	\$31	Each	10%	\$28	Other	F1	
UTILITY-SW-ICG113	UTILITY-SW-ICG113	NA	UTILITY SW ICGCP,T1,CB1,3YCT,PER TB-MTH	\$28	Each	10%	\$25	Other	F1	
UTILITY-SW-ICG121	UTILITY-SW-ICG121	NA	UTILITY SW ICGCP,T1,CB2,1YCT,PER TB-MTH	\$32	Each	10%	\$28	Other	F1	
UTILITY-SW-ICG123	UTILITY-SW-ICG123	NA	UTILITY SW ICGCP,T1,CB2,3YCT,PER TB-MTH	\$28	Each	10%	\$25	Other	F1	
UTILITY-SW-ICG131	UTILITY-SW-ICG131	NA	UTILITY SW ICGCP,T1,CB3,1YCT,PER TB-MTH	\$31	Each	10%	\$28	Other	F1	
UTILITY-SW-ICG133	UTILITY-SW-ICG133	NA	UTILITY SW ICGCP,T1,CB3,3YCT,PER TB-MTH	\$28	Each	10%	\$25	Other	F1	
UTILITY-SW-ICG141	UTILITY-SW-ICG141	NA	UTILITY SW ICGCP,T1,CB4,1YCT,PER TB-MTH	\$31	Each	10%	\$28	Other	F1	
UTILITY-SW-ICG143	UTILITY-SW-ICG143	NA	UTILITY SW ICGCP,T1,CB4,3YCT,PER TB-MTH	\$27	Each	10%	\$24	Other	F1	
UTILITY-SW-ICG151	UTILITY-SW-ICG151	NA	UTILITY SW ICGCP,T1,CB5,1YCT,PER TB-MTH	\$30	Each	10%	\$27	Other	F1	
UTILITY-SW-ICG153	UTILITY-SW-ICG153	NA	UTILITY SW ICGCP,T1,CB5,3YCT,PER TB-MTH	\$26	Each	10%	\$23	Other	F1	
UTILITY-SW-ICG211	UTILITY-SW-ICG211	NA	UTILITY SW ICGCP,T2,CB1,1YCT,PER TB-MTH	\$18	Each	10%	\$16	Other	F1	
UTILITY-SW-ICG213	UTILITY-SW-ICG213	NA	UTILITY SW ICGCP,T2,CB1,3YCT,PER TB-MTH	\$16	Each	10%	\$15	Other	F1	
UTILITY-SW-ICG221	UTILITY-SW-ICG221	NA	UTILITY SW ICGCP,T2,CB2,1YCT,PER TB-MTH	\$20	Each	10%	\$18	Other	F1	
UTILITY-SW-ICG223	UTILITY-SW-ICG223	NA	UTILITY SW ICGCP,T2,CB2,3YCT,PER TB-MTH	\$17	Each	10%	\$16	Other	F1	
UTILITY-SW-ICG231	UTILITY-SW-ICG231	NA	UTILITY SW ICGCP,T2,CB3,1YCT,PER TB-MTH	\$20	Each	10%	\$18	Other	F1	
UTILITY-SW-ICG233	UTILITY-SW-ICG233	NA	UTILITY SW ICGCP,T2,CB3,3YCT,PER TB-MTH	\$18	Each	10%	\$16	Other	F1	
UTILITY-SW-ICG241	UTILITY-SW-ICG241	NA	UTILITY SW ICGCP,T2,CB4,1YCT,PER TB-MTH	\$19	Each	10%	\$17	Other	F1	
UTILITY-SW-ICG243	UTILITY-SW-ICG243	NA	UTILITY SW ICGCP,T2,CB4,3YCT,PER TB-MTH	\$17	Each	10%	\$15	Other	F1	
UTILITY-SW-ICG251	UTILITY-SW-ICG251	NA	UTILITY SW ICGCP,T2,CB5,1YCT,PER TB-MTH	\$18	Each	10%	\$16	Other	F1	
UTILITY-SW-ICG253	UTILITY-SW-ICG253	NA	UTILITY SW ICGCP,T2,CB5,3YCT,PER TB-MTH	\$15	Each	10%	\$14	Other	F1	
UTILITY-SW-ICG311	UTILITY-SW-ICG311	NA	UTILITY SW ICGCP,T3,CB1,1YCT,PER TB-MTH	\$13	Each	10%	\$12	Other	F1	
UTILITY-SW-ICG313	UTILITY-SW-ICG313	NA	UTILITY SW ICGCP,T3,CB1,3YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1	
UTILITY-SW-ICG321	UTILITY-SW-ICG321	NA	UTILITY SW ICGCP,T3,CB2,1YCT,PER TB-MTH	\$14	Each	10%	\$12	Other	F1	
UTILITY-SW-ICG323	UTILITY-SW-ICG323	NA	UTILITY SW ICGCP,T3,CB2,3YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1	
UTILITY-SW-ICG331	UTILITY-SW-ICG331	NA	UTILITY SW ICGCP,T3,CB3,1YCT,PER TB-MTH	\$13	Each	10%	\$12	Other	F1	
UTILITY-SW-ICG333	UTILITY-SW-ICG333	NA	UTILITY SW ICGCP,T3,CB3,3YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1	
UTILITY-SW-ICG341	UTILITY-SW-ICG341	NA	UTILITY SW ICGCP,T3,CB4,1YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1	
UTILITY-SW-ICG343	UTILITY-SW-ICG343	NA	UTILITY SW ICGCP,T3,CB4,3YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1	
UTILITY-SW-ICG351	UTILITY-SW-ICG351	NA	UTILITY SW ICGCP,T3,CB5,1YCT,PER TB-MTH	\$12	Each	10%	\$10	Other	F1	
UTILITY-SW-ICG353	UTILITY-SW-ICG353	NA	UTILITY SW ICGCP,T3,CB5,3YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I\Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
UTILITY-SW-ICG411	UTILITY-SW-ICG411	NA	UTILITY SW ICGCP,T4,CB1,1YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
UTILITY-SW-ICG413	UTILITY-SW-ICG413	NA	UTILITY SW ICGCP,T4,CB1,3YCT,PER TB-MTH	\$5	Each	10%	\$5	Other	F1
UTILITY-SW-ICG421	UTILITY-SW-ICG421	NA	UTILITY SW ICGCP,T4,CB2,1YCT,PER TB-MTH	\$6	Each	10%	\$5	Other	F1
UTILITY-SW-ICG423	UTILITY-SW-ICG423	NA	UTILITY SW ICGCP,T4,CB2,3YCT,PER TB-MTH	\$5	Each	10%	\$4	Other	F1
UTILITY-SW-ICG431	UTILITY-SW-ICG431	NA	UTILITY SW ICGCP,T4,CB3,1YCT,PER TB-MTH	\$5	Each	10%	\$5	Other	F1
UTILITY-SW-ICG433	UTILITY-SW-ICG433	NA	UTILITY SW ICGCP,T4,CB3,3YCT,PER TB-MTH	\$5	Each	10%	\$4	Other	F1
UTILITY-SW-ICG441	UTILITY-SW-ICG441	NA	UTILITY SW ICGCP,T4,CB4,1YCT,PER TB-MTH	\$5	Each	10%	\$4	Other	F1
UTILITY-SW-ICG443	UTILITY-SW-ICG443	NA	UTILITY SW ICGCP,T4,CB4,3YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1
UTILITY-SW-ICG451	UTILITY-SW-ICG451	NA	UTILITY SW ICGCP,T4,CB5,1YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1
UTILITY-SW-ICG453	UTILITY-SW-ICG453	NA	UTILITY SW ICGCP,T4,CB5,3YCT,PER TB-MTH	\$4	Each	10%	\$3	Other	F1
UTILITY-SWM-ICG111	UTILITY-SWM-ICG111	NA	UTILITY SWM ICGCP,T1,CB1,1YCT,PER TB-MTH	\$18	Each	10%	\$16	Other	F1
UTILITY-SWM-ICG113	UTILITY-SWM-ICG113	NA	UTILITY SWM ICGCP,T1,CB1,3YCT,PER TB-MTH	\$16	Each	10%	\$15	Other	F1
UTILITY-SWM-ICG121	UTILITY-SWM-ICG121	NA	UTILITY SWM ICGCP,T1,CB2,1YCT,PER TB-MTH	\$18	Each	10%	\$16	Other	F1
UTILITY-SWM-ICG123	UTILITY-SWM-ICG123	NA	UTILITY SWM ICGCP,T1,CB2,3YCT,PER TB-MTH	\$16	Each	10%	\$15	Other	F1
UTILITY-SWM-ICG131	UTILITY-SWM-ICG131	NA	UTILITY SWM ICGCP,T1,CB3,1YCT,PER TB-MTH	\$18	Each	10%	\$16	Other	F1
UTILITY-SWM-ICG133	UTILITY-SWM-ICG133	NA	UTILITY SWM ICGCP,T1,CB3,3YCT,PER TB-MTH	\$16	Each	10%	\$14	Other	F1
UTILITY-SWM-ICG141	UTILITY-SWM-ICG141	NA	UTILITY SWM ICGCP,T1,CB4,1YCT,PER TB-MTH	\$18	Each	10%	\$16	Other	F1
UTILITY-SWM-ICG143	UTILITY-SWM-ICG143	NA	UTILITY SWM ICGCP,T1,CB4,3YCT,PER TB-MTH	\$16	Each	10%	\$14	Other	F1
UTILITY-SWM-ICG151	UTILITY-SWM-ICG151	NA	UTILITY SWM ICGCP,T1,CB5,1YCT,PER TB-MTH	\$17	Each	10%	\$15	Other	F1
UTILITY-SWM-ICG153	UTILITY-SWM-ICG153	NA	UTILITY SWM ICGCP,T1,CB5,3YCT,PER TB-MTH	\$15	Each	10%	\$14	Other	F1
UTILITY-SWM-ICG211	UTILITY-SWM-ICG211	NA	UTILITY SWM ICGCP,T2,CB1,1YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1
UTILITY-SWM-ICG213	UTILITY-SWM-ICG213	NA	UTILITY SWM ICGCP,T2,CB1,3YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1
UTILITY-SWM-ICG221	UTILITY-SWM-ICG221	NA	UTILITY SWM ICGCP,T2,CB2,1YCT,PER TB-MTH	\$13	Each	10%	\$12	Other	F1
UTILITY-SWM-ICG223	UTILITY-SWM-ICG223	NA	UTILITY SWM ICGCP,T2,CB2,3YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1
UTILITY-SWM-ICG231	UTILITY-SWM-ICG231	NA	UTILITY SWM ICGCP,T2,CB3,1YCT,PER TB-MTH	\$13	Each	10%	\$12	Other	F1
UTILITY-SWM-ICG233	UTILITY-SWM-ICG233	NA	UTILITY SWM ICGCP,T2,CB3,3YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1
UTILITY-SWM-ICG241	UTILITY-SWM-ICG241	NA	UTILITY SWM ICGCP,T2,CB4,1YCT,PER TB-MTH	\$13	Each	10%	\$11	Other	F1
UTILITY-SWM-ICG243	UTILITY-SWM-ICG243	NA	UTILITY SWM ICGCP,T2,CB4,3YCT,PER TB-MTH	\$11	Each	10%	\$10	Other	F1
UTILITY-SWM-ICG251	UTILITY-SWM-ICG251	NA	UTILITY SWM ICGCP,T2,CB5,1YCT,PER TB-MTH	\$12	Each	10%	\$11	Other	F1
UTILITY-SWM-ICG253	UTILITY-SWM-ICG253	NA	UTILITY SWM ICGCP,T2,CB5,3YCT,PER TB-MTH	\$10	Each	10%	\$9	Other	F1
UTILITY-SWM-ICG311	UTILITY-SWM-ICG311	NA	UTILITY SWM ICGCP,T3,CB1,1YCT,PER TB-MTH	\$9	Each	10%	\$8	Other	F1
UTILITY-SWM-ICG313	UTILITY-SWM-ICG313	NA	UTILITY SWM ICGCP,T3,CB1,3YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
UTILITY-SWM-ICG321	UTILITY-SWM-ICG321	NA	UTILITY SWM ICGCP,T3,CB2,1YCT,PER TB-MTH	\$9	Each	10%	\$8	Other	F1
UTILITY-SWM-ICG323	UTILITY-SWM-ICG323	NA	UTILITY SWM ICGCP,T3,CB2,3YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
UTILITY-SWM-ICG331	UTILITY-SWM-ICG331	NA	UTILITY SWM ICGCP,T3,CB3,1YCT,PER TB-MTH	\$8	Each	10%	\$8	Other	F1
UTILITY-SWM-ICG333	UTILITY-SWM-ICG333	NA	UTILITY SWM ICGCP,T3,CB3,3YCT,PER TB-MTH	\$7	Each	10%	\$7	Other	F1
UTILITY-SWM-ICG341	UTILITY-SWM-ICG341	NA	UTILITY SWM ICGCP,T3,CB4,1YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
UTILITY-SWM-ICG343	UTILITY-SWM-ICG343	NA	UTILITY SWM ICGCP,T3,CB4,3YCT,PER TB-MTH	\$7	Each	10%	\$6	Other	F1
UTILITY-SWM-ICG351	UTILITY-SWM-ICG351	NA	UTILITY SWM ICGCP,T3,CB5,1YCT,PER TB-MTH	\$8	Each	10%	\$7	Other	F1
UTILITY-SWM-ICG353	UTILITY-SWM-ICG353	NA	UTILITY SWM ICGCP,T3,CB5,3YCT,PER TB-MTH	\$6	Each	10%	\$6	Other	F1
UTILITY-SWM-ICG411	UTILITY-SWM-ICG411	NA	UTILITY SWM ICGCP,T4,CB1,1YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1
UTILITY-SWM-ICG413	UTILITY-SWM-ICG413	NA	UTILITY SWM ICGCP,T4,CB1,3YCT,PER TB-MTH	\$4	Each	10%	\$3	Other	F1
UTILITY-SWM-ICG421	UTILITY-SWM-ICG421	NA	UTILITY SWM ICGCP,T4,CB2,1YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1
UTILITY-SWM-ICG423	UTILITY-SWM-ICG423	NA	UTILITY SWM ICGCP,T4,CB2,3YCT,PER TB-MTH	\$4	Each	10%	\$3	Other	F1
UTILITY-SWM-ICG431	UTILITY-SWM-ICG431	NA	UTILITY SWM ICGCP,T4,CB3,1YCT,PER TB-MTH	\$4	Each	10%	\$4	Other	F1
UTILITY-SWM-ICG433	UTILITY-SWM-ICG433	NA	UTILITY SWM ICGCP,T4,CB3,3YCT,PER TB-MTH	\$3	Each	10%	\$3	Other	F1
UTILITY-SWM-ICG441	UTILITY-SWM-ICG441	NA	UTILITY SWM ICGCP,T4,CB4,1YCT,PER TB-MTH	\$4	Each	10%	\$3	Other	F1
UTILITY-SWM-ICG443	UTILITY-SWM-ICG443	NA	UTILITY SWM ICGCP,T4,CB4,3YCT,PER TB-MTH	\$3	Each	10%	\$3	Other	F1
UTILITY-SWM-ICG451	UTILITY-SWM-ICG451	NA	UTILITY SWM ICGCP,T4,CB5,1YCT,PER TB-MTH	\$3	Each	10%	\$3	Other	F1
UTILITY-SWM-ICG453	UTILITY-SWM-ICG453	NA	UTILITY SWM ICGCP,T4,CB5,3YCT,PER TB-MTH	\$3	Each	10%	\$2	Other	F1
PS-CUS-RAIN	PS-CUS-RAIN	NAS	CTA Custom Service Offering	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RFFVA	PS-CUS-RFFVA	NAS	RAINFINITY FVA DESIGN + IMPLEMENT	\$198,000	Each	10%	\$178,200	Other	F1
PS-BAS-AVE	PS-BAS-AVE	OPEN STORAGE	IMPLEMENTATION FOR AVE BASIC	\$5,510	Each	10%	\$4,959	Other	F1
PS-BAS-AVMN	PS-BAS-AVMN	OPEN STORAGE	EMC IMPLEMENTATION FOR AVAMAR / MULTI NO	\$18,180	Each	10%	\$16,362	Other	F1
PS-BAS-DXW	PS-BAS-DXW	OPEN STORAGE	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	\$10,990	Each	10%	\$9,891	Other	F1
PS-CUS-BURASW	PS-CUS-BURASW	OPEN STORAGE	EMC BURAS SOFTWARE CUSTOM SERVICES	\$198,000	Each	10%	\$178,200	Other	F1
PS-EXP-NWS	PS-EXP-NWS	OPEN STORAGE	EMC NETWORKER EXPANDED QUICKSTART	\$15,700	Each	10%	\$14,130	Other	F1
PS-BAS-IDPANLUPG	PS-BAS-IDPANLUPG	PROF SERVICES	Impl for IDPA DP4400 Storage Expansi Kit	\$1,900	Each	10%	\$1,710	Other	F1
PS-BAS-IDPAREIP	PS-BAS-IDPAREIP	PROF SERVICES	Implementation for IDPA Re-IP Svc	\$5,500	Each	10%	\$4,950	Other	F1
PS-BAS-IDPAREIK	PS-BAS-IDPAREIK	PROF SERVICES	IDPA 6x + 8x Re-Rack	\$7,100	Each	10%	\$6,390	Other	F1
PS-BAS-RSAUXDIOEX	PS-BAS-RSAUXDIOEX	PROF SERVICES	RSA Unity Dense IO Exp	\$1,725	Each	10%	\$1,553	Other	F1
PS-BAS-RSAUXFRDDIN	PS-BAS-RSAUXFRDDIN	PROF SERVICES	RSA Unity Dense DAE Racking	\$1,660	Each	10%	\$1,494	Other	F1
PS-BAS-RSAUXFRDIN	PS-BAS-RSAUXFRDIN	PROF SERVICES	RSA Unity DAE Racking	\$1,330	Each	10%	\$1,197	Other	F1
PS-BAS-RSAUXFRDPIN	PS-BAS-RSAUXFRDPIN	PROF SERVICES	RSA Unity DPE Racking	\$805	Each	10%	\$725	Other	F1
PS-BDAD-ISIAD12UIN	PS-BDAD-ISIAD12UIN	PROF SERVICES	BD AddOn, Isilon Add 1 2U Node	\$500	Each	10%	\$450	Other	F1
PS-BDAD-ISIAD1DNIN	PS-BDAD-ISIAD1DNIN	PROF SERVICES	BD AddOn, Isilon Add 1 Dense Node	\$500	Each	10%	\$450	Other	F1
PS-BDAD-ISIAD1NIN	PS-BDAD-ISIAD1NIN	PROF SERVICES	BD AddOn, Isilon Add 1 Node	\$500	Each	10%	\$450	Other	F1
PS-BDAD-PMAX2REIN	PS-BDAD-PMAX2REIN	PROF SERVICES	BD AddOn, PMax 2000 Rack Install	\$3,760	Each	10%	\$3,384	Other	F1
PS-BDAD-PMAX8AREIN	PS-BDAD-PMAX8AREIN	PROF SERVICES	BD AddOn, PMax 8000 Adpn Rack Install	\$2,170	Each	10%	\$1,953	Other	F1
PS-BDAD-PMAX8IN	PS-BDAD-PMAX8IN	PROF SERVICES	BD AddOn, PowerMax 8000 Bay install	\$870	Each	10%	\$783	Other	F1
PS-BDAD-PMAX8REIN	PS-BDAD-PMAX8REIN	PROF SERVICES	BD AddOn, PMax 8000 Rack Install	\$3,760	Each	10%	\$3,384	Other	F1
PS-BDAD-UXAFRDIN	PS-BDAD-UXAFRDIN	PROF SERVICES	BD AddOn, Unity?AF Dense DAE	\$600	Each	10%	\$540	Other	F1
PS-BDAD-UXAFRDIN	PS-BDAD-UXAFRDIN	PROF SERVICES	BD AddOn, Unity?AF DAE	\$350	Each	10%	\$315	Other	F1
PS-BDAD-UXDIOEX	PS-BDAD-UXDIOEX	PROF SERVICES	BD AddOn, Unity Dense IO Exp	\$600	Each	10%	\$540	Other	F1
PS-BDAD-UXFRDIN	PS-BDAD-UXFRDIN	PROF SERVICES	BD AddOn, Unity HF Dense?DAE	\$430	Each	10%	\$387	Other	F1
PS-BDAD-UXFRDIN	PS-BDAD-UXFRDIN	PROF SERVICES	BD AddOn, Unity?HF DAE	\$200	Each	10%	\$180	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

						\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-BDAD-UXFRDPIN	PS-BDAD-UXFRDPIN	PROF SERVICES	BD AddOn, Unity DPE Racking	\$0	Each	10%	\$0	Other	F1
PS-BDAD-VMX250FIN	PS-BDAD-VMX250FIN	PROF SERVICES	BD AddOn, VMAX 250F Rack Install	\$3,110	Each	10%	\$2,799	Other	F1
PS-BDAD-VMXAREIN	PS-BDAD-VMXAREIN	PROF SERVICES	BD AddOn, VMAX Additional Rack Instl	\$2,436	Each	10%	\$2,192	Other	F1
PS-BDAD-VMXREIN	PS-BDAD-VMXREIN	PROF SERVICES	BD AddOn, VMAX Rack Install	\$2,900	Each	10%	\$2,610	Other	F1
PS-BDAD-VMXSBBIN	PS-BDAD-VMXSBBIN	PROF SERVICES	BD AddOn, VMAX Bay Instl	\$580	Each	10%	\$522	Other	F1
PS-BDAD-XTIN	PS-BDAD-XTIN	PROF SERVICES	PD AddOn, XtremIO 1 Brick Install	\$400	Each	10%	\$360	Other	F1
PS-BD-AVMNIN	PS-BD-AVMNIN	PROF SERVICES	BD For Avamar Multi Node Install	\$2,890	Each	10%	\$2,601	Other	F1
PS-BD-AVSNIN	PS-BD-AVSNIN	PROF SERVICES	BD For Avamar Single Node Install	\$1,300	Each	10%	\$1,170	Other	F1
PS-BD-CTXBLDIN	PS-BD-CTXBLDIN	PROF SERVICES	BD For Connectrix Blades	\$2,040	Each	10%	\$1,836	Other	F1
PS-BD-CTXDIRIN	PS-BD-CTXDIRIN	PROF SERVICES	BD For Connectrix Director	\$2,250	Each	10%	\$2,025	Other	F1
PS-BD-CTXSWIN	PS-BD-CTXSWIN	PROF SERVICES	BD For Connectrix Switch	\$2,040	Each	10%	\$1,836	Other	F1
PS-BD-ECSDRHX	PS-BD-ECSDRHX	PROF SERVICES	BD for ECS Drive Expansion	\$1,500	Each	10%	\$1,350	Other	F1
PS-BD-IS1NHX	PS-BD-IS1NHX	PROF SERVICES	BD for Isilon Expansion	\$750	Each	10%	\$675	Other	F1
PS-BD-IS1SHX	PS-BD-IS1SHX	PROF SERVICES	BD for Isilon Expansion 1 Switch	\$700	Each	10%	\$630	Other	F1
PS-BD-ISIB2UIN	PS-BD-ISIB2UIN	PROF SERVICES	BD For Isilon 2U Node	\$3,000	Each	10%	\$2,700	Other	F1
PS-BD-ISIBHDIN	PS-BD-ISIBHDIN	PROF SERVICES	BD For Isilon Dense Nodes	\$3,000	Each	10%	\$2,700	Other	F1
PS-BD-ISIBIN	PS-BD-ISIBIN	PROF SERVICES	BD For Isilon	\$3,000	Each	10%	\$2,700	Other	F1
PS-BD-PMAX2IN	PS-BD-PMAX2IN	PROF SERVICES	BD For PowerMax 2000	\$5,190	Each	10%	\$4,671	Other	F1
PS-BD-PMAX8IN	PS-BD-PMAX8IN	PROF SERVICES	BD For PowerMax 8000	\$5,190	Each	10%	\$4,671	Other	F1
PS-BD-PSC1ININ	PS-BD-PSC1ININ	PROF SERVICES	BD for Isilon	\$750	Each	10%	\$675	Other	F1
PS-BD-UXA350DP	PS-BD-UXA350DP	PROF SERVICES	BD For Unity 350F	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXA450DP	PS-BD-UXA450DP	PROF SERVICES	BD For Unity 450F	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXA550DP	PS-BD-UXA550DP	PROF SERVICES	BD For Unity 550F	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXA650DP	PS-BD-UXA650DP	PROF SERVICES	BD For Unity 650F	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXAFDP	PS-BD-UXAFDP	PROF SERVICES	BD for Unity AF	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXAFXDP	PS-BD-UXAFXDP	PROF SERVICES	BD for Unity XT AF	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXH300DP	PS-BD-UXH300DP	PROF SERVICES	BD For Unity 300	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXH400DP	PS-BD-UXH400DP	PROF SERVICES	BD For Unity 400	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXH500DP	PS-BD-UXH500DP	PROF SERVICES	BD For Unity 500	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXH600DP	PS-BD-UXH600DP	PROF SERVICES	BD For Unity 600	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXHFDP	PS-BD-UXHFDP	PROF SERVICES	BD for Unity HF	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-UXHFZDP	PS-BD-UXHFZDP	PROF SERVICES	BD for Unity XT HF	\$1,750	Each	10%	\$1,575	Other	F1
PS-BD-VMXIN	PS-BD-VMXIN	PROF SERVICES	BD For VMAX	\$4,440	Each	10%	\$3,996	Other	F1
PS-BD-VMXTRACKING	PS-BD-VMXTRACKING	PROF SERVICES	VMAX Basic Deployment Tracking	\$0	Each	10%	\$0	Other	F1
PS-BD-VPXIN	PS-BD-VPXIN	PROF SERVICES	BD for VPLEX Install	\$1,600	Each	10%	\$1,440	Other	F1
PS-BD-VPXRCKIN	PS-BD-VPXRCKIN	PROF SERVICES	BD for VPLEX Install 1or 2 Eng Cust Rck	\$3,000	Each	10%	\$2,700	Other	F1
PS-BD-VXFLXRN	PS-BD-VXFLXRN	PROF SERVICES	BD for VxFlex Ready Node	\$0	Each	10%	\$0	Other	F1
PS-BD-XTIN	PS-BD-XTIN	PROF SERVICES	BD for XtremIO X2 Installation	\$5,560	Each	10%	\$5,004	Other	F1
PS-CON-EUC-PERSONA	PS-CON-EUC-PERSONA	PROF SERVICES	Workforce Persona Strategy	\$200,400	Each	10%	\$180,360	Other	F1
PS-CON-EUC-VDIFT-O	PS-CON-EUC-VDIFT-O	PROF SERVICES	Workforce Persona Quickstart Onsite	\$53,890	Each	10%	\$48,501	Other	F1
PS-CON-EUC-VDIFT-R	PS-CON-EUC-VDIFT-R	PROF SERVICES	Workforce Persona Quickstart Remote	\$28,500	Each	10%	\$25,650	Other	F1
PS-CON-EUC-VDIHC-O	PS-CON-EUC-VDIHC-O	PROF SERVICES	VDI Healthcheck Assessment Onsite	\$53,890	Each	10%	\$48,501	Other	F1
PS-CON-EUC-VDIHC-R	PS-CON-EUC-VDIHC-R	PROF SERVICES	VDI Healthcheck Assessment Remote	\$28,500	Each	10%	\$25,650	Other	F1
PS-CON-FAD	PS-CON-FAD	PROF SERVICES	Flexible Consulting: App Portfolio Opt	\$12,900	Each	10%	\$11,610	Other	F1
PS-CON-FBD	PS-CON-FBD	PROF SERVICES	Flexible Consulting: Big Data App + Plat	\$12,900	Each	10%	\$11,610	Other	F1
PS-CON-FBR	PS-CON-FBR	PROF SERVICES	Flexible Consulting: Business Resiliency	\$12,900	Each	10%	\$11,610	Other	F1
PS-CON-FCC	PS-CON-FCC	PROF SERVICES	Flexible Consulting: Comms + Collab	\$12,900	Each	10%	\$11,610	Other	F1
PS-CON-FCN	PS-CON-FCN	PROF SERVICES	Flexible Consulting: Cloud Nat + DevOps	\$12,900	Each	10%	\$11,610	Other	F1
PS-CON-FDC	PS-CON-FDC	PROF SERVICES	Flexible Consulting: DC Mod + Migration	\$12,900	Each	10%	\$11,610	Other	F1
PS-CON-FDW	PS-CON-FDW	PROF SERVICES	Flexible Consulting: Dig Workplc Portals	\$12,900	Each	10%	\$11,610	Other	F1
PS-CON-FMC	PS-CON-FMC	PROF SERVICES	Flexible Consulting: MultiCloud + Op Mod	\$12,900	Each	10%	\$11,610	Other	F1
PS-CON-FVE	PS-CON-FVE	PROF SERVICES	Flexible Consulting: VDI + EUC	\$12,900	Each	10%	\$11,610	Other	F1
PS-CON-HANA-OSUP-L	PS-CON-HANA-OSUP-L	PROF SERVICES	US CAN ONLY:SAP HANA OS Up L 3 Inst 3 BM	\$30,090	Each	10%	\$27,081	Other	F1
PS-CON-HANA-OSUP-S	PS-CON-HANA-OSUP-S	PROF SERVICES	US CAN ONLY:SAP HANA OS Up S 1 Inst 1 BM	\$15,300	Each	10%	\$13,770	Other	F1
PS-CON-HANASR-C-L	PS-CON-HANASR-C-L	PROF SERVICES	US CAN ONLY:SAP HANA Sys Repl OS Cls L	\$40,460	Each	10%	\$36,414	Other	F1
PS-CON-HANASR-C-S	PS-CON-HANASR-C-S	PROF SERVICES	US CAN ONLY:SAP HANA Sys Repl OS Cls S?	\$15,300	Each	10%	\$13,770	Other	F1
PS-CON-HANASR-NC-L	PS-CON-HANASR-NC-L	PROF SERVICES	US CAN ONLY:SAP HANA Sys Repl NoOS Cls L	\$34,510	Each	10%	\$31,059	Other	F1
PS-CON-HANASR-NC-S	PS-CON-HANASR-NC-S	PROF SERVICES	US CAN ONLY:SAP HANA Sys Repl NoOS Cls S	\$12,580	Each	10%	\$11,322	Other	F1
PS-CON-HANA-TDID-L	PS-CON-HANA-TDID-L	PROF SERVICES	US CAN ONLY:SAP HANA TDI 7L 3 Inst 3 BM	\$46,920	Each	10%	\$42,228	Other	F1
PS-CON-HANA-TDID-S	PS-CON-HANA-TDID-S	PROF SERVICES	US CAN ONLY:SAP HANA TDI PS 1 Inst 1 BM	\$29,240	Each	10%	\$26,316	Other	F1
PS-CON-HANA-UPG-L	PS-CON-HANA-UPG-L	PROF SERVICES	US CAN ONLY:SAP HANA Up L 3 Inst 3 BM	\$30,090	Each	10%	\$27,081	Other	F1
PS-CON-HANA-UPG-S	PS-CON-HANA-UPG-S	PROF SERVICES	US CAN ONLY:SAP HANA Up S 1 Inst 1 BM	\$15,300	Each	10%	\$13,770	Other	F1
PS-CON-IAC-DOFOR	PS-CON-IAC-DOFOR	PROF SERVICES	Infra-as-Code Platform - Remote(Do For)	\$105,140	Each	10%	\$94,626	Other	F1
PS-CON-IAC-DOWITH	PS-CON-IAC-DOWITH	PROF SERVICES	Infra-as-Code Platform - Onsite(Do With)	\$205,110	Each	10%	\$184,599	Other	F1
PS-CON-WFX-ACMADV	PS-CON-WFX-ACMADV	PROF SERVICES	Workforce Adoption Change Mgmt Advisory	\$44,680	Each	10%	\$40,212	Other	F1
PS-CON-WFX-ACMPGM	PS-CON-WFX-ACMPGM	PROF SERVICES	Workforce Adoption Change Mgmt Program	\$231,360	Each	10%	\$208,224	Other	F1
PS-CON-WFX-ACMPLN	PS-CON-WFX-ACMPLN	PROF SERVICES	Workforce Adoption Change Mgmt Planning	\$115,670	Each	10%	\$104,103	Other	F1
PS-CUS-NW	PS-CUS-NW	PROF SERVICES	NETWORKER CUSTOM SERVICES	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-S1MIG	PS-CUS-S1MIG	PROF SERVICES	CUSTOM EX TO S1 MIGRATION PS ESG	\$198,000	Each	10%	\$178,200	Other	F1
PS-DELLCONS-RS	PS-DELLCONS-RS	PROF SERVICES	Dell Res Share Deals for Consult PS	\$0	Each	10%	\$0	Other	F1
PS-DELLDEP-RS	PS-DELLDEP-RS	PROF SERVICES	Dell Res Share Deals for Deploy PS	\$0	Each	10%	\$0	Other	F1
PS-L1-PV-ADVISORY	PS-L1-PV-ADVISORY	PROF SERVICES	PS L1 ADVISORY FOR PIVOTAL DATA	\$14,000	Each	10%	\$12,600	Other	F1
PS-L1-PV-APP-TR-2L	PS-L1-PV-APP-TR-2L	PROF SERVICES	PS L1 PCF APP TRANS - 2 WEEKS LARGE	\$132,500	Each	10%	\$119,250	Other	F1
PS-L1-PV-APP-TR-2M	PS-L1-PV-APP-TR-2M	PROF SERVICES	PS L1 PCF APP TRANS - 2 WEEKS MEDIUM	\$100,000	Each	10%	\$90,000	Other	F1
PS-L1-PV-APP-TR-2S	PS-L1-PV-APP-TR-2S	PROF SERVICES	PS L1 PCF APP TRANS - 2 WEEKS SMALL	\$70,000	Each	10%	\$63,000	Other	F1
PS-L1-PV-ARCH-PCF	PS-L1-PV-ARCH-PCF	PROF SERVICES	PS L1 SOLUTION ARCHITECT SVCS FOR PCF	\$31,500	Each	10%	\$28,350	Other	F1
PS-L1-PV-BDS-ONB	PS-L1-PV-BDS-ONB	PROF SERVICES	PS L1 BDS ONBOARDING FOR PIVOTAL DATA	\$32,000	Each	10%	\$28,800	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
PS-L1-PV-DE-REVIEW	PS-L1-PV-DE-REVIEW	PROF SERVICES	PS L1 DE ARCH REVIEW FOR PIVOTAL DATA	\$15,500	Each	10%	\$13,950	Other	F1
PS-L1-PV-DE-SA	PS-L1-PV-DE-SA	PROF SERVICES	PS L1 DE SOLUTION ASSUR FOR PIVOTAL DATA	\$95,000	Each	10%	\$85,500	Other	F1
PS-L1-PV-DE-SVC-13	PS-L1-PV-DE-SVC-13	PROF SERVICES	PS L1 DATA ENGINEER EXPERT - 13 WEEKS	\$107,500	Each	10%	\$96,750	Other	F1
PS-L1-PV-DE-SVC-4	PS-L1-PV-DE-SVC-4	PROF SERVICES	PS L1 DATA ENGINEER EXPERT - 4 WEEKS	\$16,000	Each	10%	\$14,400	Other	F1
PS-L1-PV-DOE-PCF	PS-L1-PV-DOE-PCF	PROF SERVICES	PS L1 DESIGNATED OPS ENGINEER FOR PCF	\$72,000	Each	10%	\$64,800	Other	F1
PS-L1-PV-DOJO-2L	PS-L1-PV-DOJO-2L	PROF SERVICES	PS L1 DOJO FOR PCF - 2 WEEKS LARGE	\$132,500	Each	10%	\$119,250	Other	F1
PS-L1-PV-DOJO-2M	PS-L1-PV-DOJO-2M	PROF SERVICES	PS L1 DOJO FOR PCF - 2 WEEKS MEDIUM	\$100,000	Each	10%	\$90,000	Other	F1
PS-L1-PV-DOJO-2S	PS-L1-PV-DOJO-2S	PROF SERVICES	PS L1 DOJO FOR PCF - 2 WEEKS SMALL	\$70,000	Each	10%	\$63,000	Other	F1
PS-L1-PV-DOJO-4L	PS-L1-PV-DOJO-4L	PROF SERVICES	PS L1 DOJO FOR PCF - 4 WEEKS LARGE	\$265,000	Each	10%	\$238,500	Other	F1
PS-L1-PV-DOJO-4M	PS-L1-PV-DOJO-4M	PROF SERVICES	PS L1 DOJO FOR PCF - 4 WEEKS MEDIUM	\$200,000	Each	10%	\$180,000	Other	F1
PS-L1-PV-DOJO-4S	PS-L1-PV-DOJO-4S	PROF SERVICES	PS L1 DOJO FOR PCF - 4 WEEKS SMALL	\$140,000	Each	10%	\$126,000	Other	F1
PS-L1-PV-DOJO-6	PS-L1-PV-DOJO-6	PROF SERVICES	PS L1 DOJO FOR PCF - 6 Weeks	\$327,096	Each	10%	\$294,386	Other	F1
PS-L1-PV-DOJO-6L	PS-L1-PV-DOJO-6L	PROF SERVICES	PS L1 DOJO FOR PCF - 6 WEEKS LARGE	\$400,000	Each	10%	\$360,000	Other	F1
PS-L1-PV-DOJO-6M	PS-L1-PV-DOJO-6M	PROF SERVICES	PS L1 DOJO FOR PCF - 6 WEEKS MEDIUM	\$300,000	Each	10%	\$270,000	Other	F1
PS-L1-PV-DOJO-6P	PS-L1-PV-DOJO-6P	PROF SERVICES	PS L1 DOJO FOR PCF - 6 Weeks at Pivotal	\$277,200	Each	10%	\$249,480	Other	F1
PS-L1-PV-DOJO-8	PS-L1-PV-DOJO-8	PROF SERVICES	PS L1 DOJO FOR PCF - 8 Weeks	\$436,128	Each	10%	\$392,515	Other	F1
PS-L1-PV-DOJO-8P	PS-L1-PV-DOJO-8P	PROF SERVICES	PS L1 DOJO FOR PCF - 8 Weeks at Pivotal	\$369,600	Each	10%	\$332,640	Other	F1
PS-L1-PV-DS-LAB100	PS-L1-PV-DS-LAB100	PROF SERVICES	PIVOTAL DATA SCIENCE LAB 100	\$43,000	Each	10%	\$38,700	Other	F1
PS-L1-PV-DS-RDMP	PS-L1-PV-DS-RDMP	PROF SERVICES	PIVOTAL DATA SCIENCE ROADMAPPING	\$38,000	Each	10%	\$34,200	Other	F1
PS-L1-PV-ED-12FT	PS-L1-PV-ED-12FT	PROF SERVICES	PV L1 ED 12 MONTHS FULLTIME	\$360,000	Each	10%	\$324,000	Other	F1
PS-L1-PV-ED-12HT	PS-L1-PV-ED-12HT	PROF SERVICES	PV L1 ED 12 MONTHS HALFTIME	\$180,000	Each	10%	\$162,000	Other	F1
PS-L1-PV-ED-6FT	PS-L1-PV-ED-6FT	PROF SERVICES	PS L1 PIVOTAL ENGT DIR 6 MO FULL TIME	\$180,000	Each	10%	\$162,000	Other	F1
PS-L1-PV-ED-6HT	PS-L1-PV-ED-6HT	PROF SERVICES	PS L1 PIVOTAL ENGT DIR 6 MO HALF TIME	\$90,000	Each	10%	\$81,000	Other	F1
PS-L1-PV-GPDB-UP	PS-L1-PV-GPDB-UP	PROF SERVICES	PS L1 GPDB UPGRADE FOR PIVOTAL DATA	\$2,500	Each	10%	\$2,250	Other	F1
PS-L1-PV-PCFHC	PS-L1-PV-PCFHC	PROF SERVICES	PS L1 PV PIVP HEALTH CHECK	\$63,000	Each	10%	\$56,700	Other	F1
PS-L1-PV-PCF-SA-3	PS-L1-PV-PCF-SA-3	PROF SERVICES	PS L1 SOLUTION ASSUR FOR PCF - 3 MONTHS	\$90,000	Each	10%	\$81,000	Other	F1
PS-L1-PV-PCF-SA-6	PS-L1-PV-PCF-SA-6	PROF SERVICES	PS L1 SOLUTION ASSUR FOR PCF - 6 MONTHS	\$180,000	Each	10%	\$162,000	Other	F1
PS-L1-PV-PHD-UP	PS-L1-PV-PHD-UP	PROF SERVICES	PS L1 PHD UPGRADE FOR PIVOTAL DATA	\$35,000	Each	10%	\$31,500	Other	F1
PS-L1-PV-PKSDEPLOY	PS-L1-PV-PKSDEPLOY	PROF SERVICES	PS L1 Piv Pks Deploy	\$45,000	Each	10%	\$40,500	Other	F1
PS-L1-PV-PRD-2	PS-L1-PV-PRD-2	PROF SERVICES	PS L1 PV Rapid Deploy 2 Weeks	\$77,880	Each	10%	\$70,092	Other	F1
PS-L1-PV-PRD-3	PS-L1-PV-PRD-3	PROF SERVICES	PS L1 PV Rapid Deploy 3 Weeks	\$116,820	Each	10%	\$105,138	Other	F1
PS-L1-PV-PRD-4	PS-L1-PV-PRD-4	PROF SERVICES	PS L1 PV Rapid Deploy 4 Weeks	\$155,760	Each	10%	\$140,184	Other	F1
PS-L1-PV-PRE-13R	PS-L1-PV-PRE-13R	PROF SERVICES	PS L1 PV PRE 13 Weeks Remote	\$194,040	Each	10%	\$174,636	Other	F1
PS-L1-PV-PRE-13T	PS-L1-PV-PRE-13T	PROF SERVICES	PS L1 PV PRE 13 Weeks with Travel	\$218,064	Each	10%	\$196,258	Other	F1
PS-L1-PV-PRE2-13R	PS-L1-PV-PRE2-13R	PROF SERVICES	PS L1 PV PRE 13 Weeks Remote	\$374,220	Each	10%	\$336,798	Other	F1
PS-L1-PV-PRE2-13T	PS-L1-PV-PRE2-13T	PROF SERVICES	PS L1 PV PRE2 13 Weeks with Travel	\$420,552	Each	10%	\$378,497	Other	F1
PS-L1-PV-PRE-M	PS-L1-PV-PRE-M	PROF SERVICES	PS L1 Pre - Medium Pivotal	\$300,000	Each	10%	\$270,000	Other	F1
PS-L1-PV-PRE-S	PS-L1-PV-PRE-S	PROF SERVICES	PS L1 Pre - Small Pivotal	\$200,000	Each	10%	\$180,000	Other	F1
PS-L1-PV-TXHC	PS-L1-PV-TXHC	PROF SERVICES	PS L1 PV TX Heath Check	\$120,000	Each	10%	\$108,000	Other	F1
PS-L1-PV-VIA-L	PS-L1-PV-VIA-L	PROF SERVICES	PS L1 PV Via Large	\$300,000	Each	10%	\$270,000	Other	F1
PS-L1-PV-VIA-S	PS-L1-PV-VIA-S	PROF SERVICES	PS L1 PV Via Small	\$150,000	Each	10%	\$135,000	Other	F1
PS-PCON-BAS-APO	PS-PCON-BAS-APO	PROF SERVICES	ProConsult Base Advisory for App Profile	\$8,630	Each	10%	\$7,767	Other	F1
PS-PCON-BAS-BD	PS-PCON-BAS-BD	PROF SERVICES	ProConsult Base: Advisory Data Analytics	\$8,630	Each	10%	\$7,767	Other	F1
PS-PCON-BAS-BZRS	PS-PCON-BAS-BZRS	PROF SERVICES	ProConsult Base: Advisory for Biz Res	\$8,630	Each	10%	\$7,767	Other	F1
PS-PCON-BAS-DEVOPS	PS-PCON-BAS-DEVOPS	PROF SERVICES	ProConsult Base: Advisory for DevOps	\$8,630	Each	10%	\$7,767	Other	F1
PS-PCON-BAS-DTCR	PS-PCON-BAS-DTCR	PROF SERVICES	ProConsult Base: Advisory for Datacenter	\$8,630	Each	10%	\$7,767	Other	F1
PS-PCON-BAS-DWP	PS-PCON-BAS-DWP	PROF SERVICES	ProConsult Base: Advisory for DWorkplace	\$8,630	Each	10%	\$7,767	Other	F1
PS-PCON-BAS-MLCLD	PS-PCON-BAS-MLCLD	PROF SERVICES	ProConsult Base Workshop for Multicloud	\$8,630	Each	10%	\$7,767	Other	F1
PS-PCON-BAS-O365	PS-PCON-BAS-O365	PROF SERVICES	ProConsult Base: Advisory for Office 365	\$8,630	Each	10%	\$7,767	Other	F1
PS-PCON-BAS-VDIEUC	PS-PCON-BAS-VDIEUC	PROF SERVICES	ProConsult Base: Advisory for VDI/EUC	\$8,630	Each	10%	\$7,767	Other	F1
PS-PCON-COR-APO	PS-PCON-COR-APO	PROF SERVICES	ProConsult Core Advisory for App Profile	\$126,230	Each	10%	\$113,607	Other	F1
PS-PCON-COR-BD	PS-PCON-COR-BD	PROF SERVICES	ProConsult Core: Advisory Data Analytics	\$126,230	Each	10%	\$113,607	Other	F1
PS-PCON-COR-BZRS	PS-PCON-COR-BZRS	PROF SERVICES	ProConsult Core: Advisory for Biz Res	\$126,230	Each	10%	\$113,607	Other	F1
PS-PCON-COR-DEVOPS	PS-PCON-COR-DEVOPS	PROF SERVICES	ProConsult Core: Advisory for DevOps	\$126,230	Each	10%	\$113,607	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source			Calculated Column Price/UoM (Calculated)		
PS-PCON-COR-DTCR	PS-PCON-COR-DTCR	PROF SERVICES	ProConsult Core: Advisory for Datacenter	\$126,230	Each	10%	\$113,607	Other	F1
PS-PCON-COR-DWP	PS-PCON-COR-DWP	PROF SERVICES	ProConsult Core: Advisory for DWorkplace	\$126,230	Each	10%	\$113,607	Other	F1
PS-PCON-COR-MLCLD	PS-PCON-COR-MLCLD	PROF SERVICES	ProConsult Core Advisory for Multicloud	\$126,230	Each	10%	\$113,607	Other	F1
PS-PCON-COR-0365	PS-PCON-COR-0365	PROF SERVICES	ProConsult Core: Advisory for Office 365	\$126,230	Each	10%	\$113,607	Other	F1
PS-PCON-COR-VDIEUC	PS-PCON-COR-VDIEUC	PROF SERVICES	ProConsult Core: Advisory for VDI/EUC	\$126,230	Each	10%	\$113,607	Other	F1
PS-PCON-CRD-B-10K	PS-PCON-CRD-B-10K	PROF SERVICES	PCON CRD: Base Order Attach - 10K	\$10,000	Each	10%	\$9,000	Other	F1
PS-PCON-CRD-C-25K	PS-PCON-CRD-C-25K	PROF SERVICES	PCON CRD: Core Order Attach - 25K	\$25,000	Each	10%	\$22,500	Other	F1
PS-PCON-CRD-P-50K	PS-PCON-CRD-P-50K	PROF SERVICES	PCON CRD: Plus Order Attach - 50K	\$50,000	Each	10%	\$45,000	Other	F1
PS-PCON-CRD-X	PS-PCON-CRD-X	PROF SERVICES	PCON CRD: Custom Order Attach	\$0	Each	10%	\$0	Other	F1
PS-PCON-MIG-B-COLB	PS-PCON-MIG-B-COLB	PROF SERVICES	PCON-MIG: Base Office 365 Collaboration	\$21,440	Each	10%	\$19,296	Other	F1
PS-PCON-MIG-B-COMM	PS-PCON-MIG-B-COMM	PROF SERVICES	PCON-MIG: Base Office 365 Communication	\$7,360	Each	10%	\$6,624	Other	F1
PS-PCON-MIG-B-PBCL	PS-PCON-MIG-B-PBCL	PROF SERVICES	PCON-MIG: Base Public Cloud	\$18,410	Each	10%	\$16,569	Other	F1
PS-PCON-MIG-B-PRCL	PS-PCON-MIG-B-PRCL	PROF SERVICES	PCON-MIG: Base Private Cloud	\$10,480	Each	10%	\$9,432	Other	F1
PS-PCON-MIG-B-VDI	PS-PCON-MIG-B-VDI	PROF SERVICES	PCON-MIG: Base Virtual Desktop Infra	\$7,820	Each	10%	\$7,038	Other	F1
PS-PCON-MIG-C-COLB	PS-PCON-MIG-C-COLB	PROF SERVICES	PCON-MIG: Core Office 365 Collaboration	\$56,720	Each	10%	\$51,048	Other	F1
PS-PCON-MIG-C-COMM	PS-PCON-MIG-C-COMM	PROF SERVICES	PCON-MIG: Core Office 365 Communication	\$11,760	Each	10%	\$10,584	Other	F1
PS-PCON-MIG-C-PBCL	PS-PCON-MIG-C-PBCL	PROF SERVICES	PCON-MIG: Core Public Cloud	\$55,800	Each	10%	\$50,220	Other	F1
PS-PCON-MIG-C-PRCL	PS-PCON-MIG-C-PRCL	PROF SERVICES	PCON-MIG: Core Private Cloud	\$46,430	Each	10%	\$41,787	Other	F1
PS-PCON-MIG-C-VDI	PS-PCON-MIG-C-VDI	PROF SERVICES	PCON-MIG: Core Virtual Desktop Infra	\$25,250	Each	10%	\$22,725	Other	F1
PS-PCON-MIG-P-COLB	PS-PCON-MIG-P-COLB	PROF SERVICES	PCON-MIG: Plus Office 365 Collaboration	\$110,600	Each	10%	\$99,540	Other	F1
PS-PCON-MIG-P-COMM	PS-PCON-MIG-P-COMM	PROF SERVICES	PCON-MIG: Plus Office 365 Communication	\$38,390	Each	10%	\$34,551	Other	F1
PS-PCON-MIG-P-PBCL	PS-PCON-MIG-P-PBCL	PROF SERVICES	PCON-MIG: Plus Public Cloud	\$348,990	Each	10%	\$314,091	Other	F1
PS-PCON-MIG-P-PRCL	PS-PCON-MIG-P-PRCL	PROF SERVICES	PCON-MIG: Plus Private Cloud	\$216,640	Each	10%	\$194,976	Other	F1
PS-PCON-MIG-P-VDI	PS-PCON-MIG-P-VDI	PROF SERVICES	PCON-MIG: Plus Virtual Desktop Infra	\$64,970	Each	10%	\$58,473	Other	F1
PS-PCON-PLS-AFO	PS-PCON-PLS-AFO	PROF SERVICES	ProConsult Plus Advisory For App Profile	\$326,610	Each	10%	\$293,949	Other	F1
PS-PCON-PLS-BD	PS-PCON-PLS-BD	PROF SERVICES	ProConsult Plus: Advisory Data Analytics	\$326,610	Each	10%	\$293,949	Other	F1
PS-PCON-PLS-BZRS	PS-PCON-PLS-BZRS	PROF SERVICES	ProConsult Plus: Advisory for Biz Res	\$326,610	Each	10%	\$293,949	Other	F1
PS-PCON-PLS-DEVOPS	PS-PCON-PLS-DEVOPS	PROF SERVICES	ProConsult Plus: Advisory for DevOps	\$326,610	Each	10%	\$293,949	Other	F1
PS-PCON-PLS-DTCR	PS-PCON-PLS-DTCR	PROF SERVICES	ProConsult Plus: Advisory for Datacenter	\$326,610	Each	10%	\$293,949	Other	F1
PS-PCON-PLS-DWP	PS-PCON-PLS-DWP	PROF SERVICES	ProConsult Plus: Advisory for DWorkplace	\$326,610	Each	10%	\$293,949	Other	F1
PS-PCON-PLS-MLCLD	PS-PCON-PLS-MLCLD	PROF SERVICES	ProConsult Plus: Advisory for Multicloud	\$326,610	Each	10%	\$293,949	Other	F1
PS-PCON-PLS-0365	PS-PCON-PLS-0365	PROF SERVICES	ProConsult Plus: Advisory for Office 365	\$326,610	Each	10%	\$293,949	Other	F1
PS-PCON-PLS-VDIEUC	PS-PCON-PLS-VDIEUC	PROF SERVICES	ProConsult Plus: Advisory for VDI/EUC	\$326,610	Each	10%	\$293,949	Other	F1
PS-PDAD-AVIG	PS-PDAD-AVIG	PROF SERVICES	PD AddOn, Avamar DD Boost Integ	\$9,880	Each	10%	\$8,892	Other	F1
PS-PDAD-AVMNBUDP	PS-PDAD-AVMNBUDP	PROF SERVICES	PD AddOn, Avamar Multi Node Deploy	\$4,750	Each	10%	\$4,275	Other	F1
PS-PDAD-AVMNDP	PS-PDAD-AVMNDP	PROF SERVICES	PD AddOn, Avamar Multi Node Deploy	\$4,740	Each	10%	\$4,266	Other	F1
PS-PDAD-AVSNBUDP	PS-PDAD-AVSNBUDP	PROF SERVICES	PD AddOn, Avamar Single Node Deploy	\$3,500	Each	10%	\$3,150	Other	F1
PS-PDAD-AVSNDP	PS-PDAD-AVSNDP	PROF SERVICES	PD AddOn, Avamar Single Node Deploy	\$3,500	Each	10%	\$3,150	Other	F1
PS-PDAD-CBNWIG	PS-PDAD-CBNWIG	PROF SERVICES	PD AddOn, CloudBoost NetWorker Integr	\$4,000	Each	10%	\$3,600	Other	F1
PS-PDAD-CMASHAHX	PS-PDAD-CMASHAHX	PROF SERVICES	PD AddOn for AzureStack Exp upto 4nodes	\$1,750	Each	10%	\$1,575	Other	F1
PS-PDAD-CTASWDP	PS-PDAD-CTASWDP	PROF SERVICES	PD AddOn, Unity CloudTiering SW	\$3,500	Each	10%	\$3,150	Other	F1
PS-PDAD-CTXBISEDP	PS-PDAD-CTXBISEDP	PROF SERVICES	PD AddOn, Connectrix Blade IPSAN Ext	\$2,500	Each	10%	\$2,250	Other	F1
PS-PDAD-CTXBLDDP	PS-PDAD-CTXBLDDP	PROF SERVICES	PD Add-on, Connectrix Blade	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDAD-CTXHADP	PS-PDAD-CTXHADP	PROF SERVICES	PD Add-on, for Connectrix, Host Adder	\$1,400	Each	10%	\$1,260	Other	F1
PS-PDAD-DDOCTDP	PS-PDAD-DDOCTDP	PROF SERVICES	PD AddOn, DD Cloud Tier	\$2,810	Each	10%	\$2,529	Other	F1
PS-PDAD-DDDSAIN	PS-PDAD-DDDSAIN	PROF SERVICES	PD AddOn, DD DS Shelf Install	\$880	Each	10%	\$792	Other	F1
PS-PDAD-DDESAIN	PS-PDAD-DDESAIN	PROF SERVICES	PD AddOn, DD ES Shelf Install	\$440	Each	10%	\$396	Other	F1
PS-PDAD-DPPPOADP	PS-PDAD-DPPPOADP	PROF SERVICES	PD AddOn, ProtectPoint Addn DB Integ	\$2,400	Each	10%	\$2,160	Other	F1
PS-PDAD-DPAFRDP	PS-PDAD-DPAFRDP	PROF SERVICES	PD AddOn, DPA federated Rptg Deploy	\$4,500	Each	10%	\$4,050	Other	F1
PS-PDAD-DPAIG	PS-PDAD-DPAIG	PROF SERVICES	PD AddOn, DPA Customization	\$7,335	Each	10%	\$6,602	Other	F1
PS-PDAD-DPSSDP	PS-PDAD-DPSSDP	PROF SERVICES	PD AddOn, Data Protectn Suite Soln Pkg	\$1,690	Each	10%	\$1,521	Other	F1
PS-PDAD-DPSVWDP	PS-PDAD-DPSVWDP	PROF SERVICES	PD AddOn, Data Protection Suite VMWare	\$14,370	Each	10%	\$12,933	Other	F1
PS-PDAD-ECS3CANIN	PS-PDAD-ECS3CANIN	PROF SERVICES	PD AddOn, for ECS Add One 2U Node	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDAD-ECS3CAVDP	PS-PDAD-ECS3CAVDP	PROF SERVICES	PD AddOn, for ECS 2U Add VDC	\$3,080	Each	10%	\$2,772	Other	F1
PS-PDAD-ECS3CCRN	PS-PDAD-ECS3CCRN	PROF SERVICES	PD AddOn, for ECS 2U Node Add Rack Cable	\$280	Each	10%	\$252	Other	F1
PS-PDAD-ECSAD1NIN	PS-PDAD-ECSAD1NIN	PROF SERVICES	PD AddOn, ECS One Node	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDAD-ECSADCRIN	PS-PDAD-ECSADCRIN	PROF SERVICES	PD AddOn, ECS Add Rack & Cable	\$670	Each	10%	\$603	Other	F1
PS-PDAD-ECSADVDDCP	PS-PDAD-ECSADVDDCP	PROF SERVICES	PD AddOn, ECS Virtual Data Center	\$3,080	Each	10%	\$2,772	Other	F1
PS-PDAD-HCISODP	PS-PDAD-HCISODP	PROF SERVICES	PDAD Stretch Cluster New Deploy Per Node	\$575	Each	10%	\$518	Other	F1
PS-PDAD-IDPAAFCFIG	PS-PDAD-IDPAAFCFIG	PROF SERVICES	PD Add-On for Advanced Config for IDPA	\$2,900	Each	10%	\$2,610	Other	F1
PS-PDAD-ISIAD12UIN	PS-PDAD-ISIAD12UIN	PROF SERVICES	PD AddOn, Isilon Add 1 2U Node	\$750	Each	10%	\$675	Other	F1
PS-PDAD-ISIAD1DNIN	PS-PDAD-ISIAD1DNIN	PROF SERVICES	PD AddOn, Isilon Add 1 Dense Node	\$750	Each	10%	\$675	Other	F1
PS-PDAD-ISIAD1NIN	PS-PDAD-ISIAD1NIN	PROF SERVICES	PD AddOn, Isilon Add One Node	\$750	Each	10%	\$675	Other	F1
PS-PDAD-ISIADF2UDP	PS-PDAD-ISIADF2UDP	PROF SERVICES	PD AddOn, Isilon Add Feature 2U Node	\$2,000	Each	10%	\$1,800	Other	F1
PS-PDAD-ISIADF2ADP	PS-PDAD-ISIADF2ADP	PROF SERVICES	PD AddOn, Isilon Feature 2U Workload	\$2,000	Each	10%	\$1,800	Other	F1
PS-PDAD-ISIADFHDPP	PS-PDAD-ISIADFHDPP	PROF SERVICES	PD AddOn, Isilon Feature Or Dense Node	\$2,000	Each	10%	\$1,800	Other	F1
PS-PDAD-NWCLTUP	PS-PDAD-NWCLTUP	PROF SERVICES	PD AddOn, NW Clients	\$2,900	Each	10%	\$2,610	Other	F1
PS-PDAD-NWDAUP	PS-PDAD-NWDAUP	PROF SERVICES	PD AddOn, NW Database and Apps	\$5,300	Each	10%	\$4,770	Other	F1
PS-PDAD-NWEXCHIG	PS-PDAD-NWEXCHIG	PROF SERVICES	PD AddOn, Networker MS EXCH Integ	\$10,890	Each	10%	\$9,801	Other	F1
PS-PDAD-NWMMUP	PS-PDAD-NWMMUP	PROF SERVICES	PD AddOn, NW Module Microsoft	\$4,600	Each	10%	\$4,140	Other	F1
PS-PDAD-NWMySQLIG	PS-PDAD-NWMySQLIG	PROF SERVICES	PD AddOn, Networker MYSQL Integ	\$11,090	Each	10%	\$9,981	Other	F1
PS-PDAD-NWSQLIG	PS-PDAD-NWSQLIG	PROF SERVICES	PD AddOn, Networker MS SQL Integ	\$8,080	Each	10%	\$7,272	Other	F1
PS-PDAD-NWVMUP	PS-PDAD-NWVMUP	PROF SERVICES	PD AddOn, NW VMware Backup	\$3,800	Each	10%	\$3,420	Other	F1
PS-PDAD-PMAX2BUP	PS-PDAD-PMAX2BUP	PROF SERVICES	PD AddOn, for PowerMax 2000 Bk Upgrade	\$3,900	Each	10%	\$3,510	Other	F1
PS-PDAD-PMAX2REIN	PS-PDAD-PMAX2REIN	PROF SERVICES	PD AddOn, PMax 2000 Rack Install	\$3,760	Each	10%	\$3,384	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-PDAD-PMAX8AREIN	PS-PDAD-PMAX8AREIN	PROF SERVICES	PD AddOn, PMax 8000 Adn Rack Install	\$2,170	Each	10%	\$1,953	Other	F1
PS-PDAD-PMAX8BUP	PS-PDAD-PMAX8BUP	PROF SERVICES	PD AddOn, for PMax 8000 Bk w Fab Up	\$5,500	Each	10%	\$4,950	Other	F1
PS-PDAD-PMAX8IN	PS-PDAD-PMAX8IN	PROF SERVICES	PD AddOn, PowerMax 8000 Bay Install	\$870	Each	10%	\$783	Other	F1
PS-PDAD-PMAX8REIN	PS-PDAD-PMAX8REIN	PROF SERVICES	PD AddOn, PMax 8000 Rack Install	\$3,760	Each	10%	\$3,384	Other	F1
PS-PDAD-PMAX8SBUP	PS-PDAD-PMAX8SBUP	PROF SERVICES	PD AddOn, for PowerMax 8000 Bk Sy By Up	\$4,000	Each	10%	\$3,600	Other	F1
PS-PDAD-PMAX8WFUP	PS-PDAD-PMAX8WFUP	PROF SERVICES	PD AddOn, for PowerMax 8000 Bk w/Fab Up	\$7,200	Each	10%	\$6,480	Other	F1
PS-PDAD-PMAXCAPUP	PS-PDAD-PMAXCAPUP	PROF SERVICES	PD AddOn, for PowerMax Cap Pac Upg	\$200	Each	10%	\$180	Other	F1
PS-PDAD-PMAXCLAUP	PS-PDAD-PMAXCLAUP	PROF SERVICES	PD AddOn, for PowerMax Cloud Add Upg	\$1,640	Each	10%	\$1,476	Other	F1
PS-PDAD-PMAXCLRUP	PS-PDAD-PMAXCLRUP	PROF SERVICES	PD AddOn, for PowerMax Cloud Remove Upg	\$1,640	Each	10%	\$1,476	Other	F1
PS-PDAD-PMAXENSUP	PS-PDAD-PMAXENSUP	PROF SERVICES	PD AddOn, for PowerMax Int eNAS Upgrade	\$900	Each	10%	\$810	Other	F1
PS-PDAD-PMAXFEIUP	PS-PDAD-PMAXFEIUP	PROF SERVICES	PD AddOn, for PowerMax FEIO Mod Upgrade	\$600	Each	10%	\$540	Other	F1
PS-PDAD-PMAXMEMUP	PS-PDAD-PMAXMEMUP	PROF SERVICES	PD AddOn, for PowerMax Memory Upgrade	\$1,000	Each	10%	\$900	Other	F1
PS-PDAD-PMAXVMFUP	PS-PDAD-PMAXVMFUP	PROF SERVICES	PD AddOn, for PMax Vlt Flash Mod Upg	\$600	Each	10%	\$540	Other	F1
PS-PDAD-PPAPPBBDP	PS-PDAD-PPAPPBBDP	PROF SERVICES	PD AddOn, PowerProtect App Dir DB Deploy	\$3,300	Each	10%	\$2,970	Other	F1
PS-PDAD-PPAPPMSDP	PS-PDAD-PPAPPMSDP	PROF SERVICES	PD AddOn, PowerProtect App Dir MS Deploy	\$3,300	Each	10%	\$2,970	Other	F1
PS-PDAD-PPDDDSAIN	PS-PDAD-PPDDDSAIN	PROF SERVICES	PD AddOn, PowerProtect DD DS Shelf Inst	\$1,600	Each	10%	\$1,440	Other	F1
PS-PDAD-PPDDESAIN	PS-PDAD-PPDDESAIN	PROF SERVICES	PD AddOn, PowerProtect DD ES Shelf Inst	\$1,400	Each	10%	\$1,260	Other	F1
PS-PDAD-PPISDP	PS-PDAD-PPISDP	PROF SERVICES	PD AddOn, ProtectPoint Integ w/Storage	\$240	Each	10%	\$216	Other	F1
PS-PDAD-PPSPDP	PS-PDAD-PPSPDP	PROF SERVICES	PDAD for PowerProtect Soln Pkg Deploy	\$1,700	Each	10%	\$1,530	Other	F1
PS-PDAD-PPSTORDP	PS-PDAD-PPSTORDP	PROF SERVICES	PD AddOn, PowerProtect Stor Dir Deploy	\$13,000	Each	10%	\$11,700	Other	F1
PS-PDAD-PSCADSDP	PS-PDAD-PSCADSDP	PROF SERVICES	PD AddOn, Isilon Advanced Design	\$6,850	Each	10%	\$6,165	Other	F1
PS-PDAD-PSCADVDP	PS-PDAD-PSCADVDP	PROF SERVICES	PD AddOn, Isilon Advanced Bundle	\$4,750	Each	10%	\$4,275	Other	F1
PS-PDAD-PSCENTDP	PS-PDAD-PSCENTDP	PROF SERVICES	PD AddOn, Isilon Enterprise Bundle	\$4,150	Each	10%	\$3,735	Other	F1
PS-PDAD-PSCSIQDP	PS-PDAD-PSCSIQDP	PROF SERVICES	PD AddOn, On for Isilon SyncIQ	\$3,100	Each	10%	\$2,790	Other	F1
PS-PDAD-RPAIN	PS-PDAD-RPAIN	PROF SERVICES	PD AddOn, RecoverPoint Appliance Instl	\$1,000	Each	10%	\$900	Other	F1
PS-PDAD-S1DMDP	PS-PDAD-S1DMDP	PROF SERVICES	PD AddOn, S1 DM 1000 User Base T1	\$8,044	Each	10%	\$7,240	Other	F1
PS-PDAD-S1DMT2DP	PS-PDAD-S1DMT2DP	PROF SERVICES	PD AddOn, S1 DM 6000 User Base T2	\$14,680	Each	10%	\$13,212	Other	F1
PS-PDAD-S1SPVRDP	PS-PDAD-S1SPVRDP	PROF SERVICES	PD AddOn, S1 Supervisor	\$7,896	Each	10%	\$7,106	Other	F1
PS-PDAD-SRMACBDP	PS-PDAD-SRMACBDP	PROF SERVICES	PD AddOn, SRM App Chargeback Reporting	\$13,200	Each	10%	\$11,880	Other	F1
PS-PDAD-SRMOPCDP	PS-PDAD-SRMOPCDP	PROF SERVICES	PD AddOn, SRM Data Protin Compliance	\$14,400	Each	10%	\$12,960	Other	F1
PS-PDAD-SRMOFRDP	PS-PDAD-SRMOFRDP	PROF SERVICES	PD AddOn, SRM Operational Readiness	\$7,500	Each	10%	\$6,750	Other	F1
PS-PDAD-SRMFERDP	PS-PDAD-SRMFERDP	PROF SERVICES	PD AddOn, SRM Perf Trend Reporting	\$15,600	Each	10%	\$14,040	Other	F1
PS-PDAD-SRMSACDP	PS-PDAD-SRMSACDP	PROF SERVICES	PD AddOn, SRM Storage Capacity Trends	\$13,200	Each	10%	\$11,880	Other	F1
PS-PDAD-SRMSCMDP	PS-PDAD-SRMSCMDP	PROF SERVICES	PD AddOn, SRM Storage Config Mgmt	\$15,000	Each	10%	\$13,500	Other	F1
PS-PDAD-SRMSLADP	PS-PDAD-SRMSLADP	PROF SERVICES	PD AddOn, SRM SLA Reporting	\$13,200	Each	10%	\$11,880	Other	F1
PS-PDADT-ODPDTECH	PS-PDADT-ODPDTECH	PROF SERVICES	PD Addl Dept Time: 8HR Onsite DPD Tech	\$4,100	Each	10%	\$3,690	Other	F1
PS-PDADT-OECSTECH	PS-PDADT-OECSTECH	PROF SERVICES	PD Addl Dept Time: 8HR Onsite ECS Tech	\$4,100	Each	10%	\$3,690	Other	F1
PS-PDADT-OHCITECH	PS-PDADT-OHCITECH	PROF SERVICES	PD Addl Dept Time: 8HR Onsite HCI Tech	\$4,100	Each	10%	\$3,690	Other	F1
PS-PDADT-OISITECH	PS-PDADT-OISITECH	PROF SERVICES	PD Addl Dept Time: 8HR Onsite ISI Tech	\$4,100	Each	10%	\$3,690	Other	F1
PS-PDADT-OPM	PS-PDADT-OPM	PROF SERVICES	PD Addl Dept Time: 8HR Onsite Prj Mgr	\$4,100	Each	10%	\$3,690	Other	F1
PS-PDADT-OSTRTECH	PS-PDADT-OSTRTECH	PROF SERVICES	PD Addl Dept Time: 8HR Onsite STR Tech	\$4,100	Each	10%	\$3,690	Other	F1
PS-PDADT-RDPDTECH	PS-PDADT-RDPDTECH	PROF SERVICES	PD Addl Dept Time: 4HR Remote DPD Tech	\$1,700	Each	10%	\$1,530	Other	F1
PS-PDADT-RECSITECH	PS-PDADT-RECSITECH	PROF SERVICES	PD Addl Dept Time: 4HR Remote ECS Tech	\$1,700	Each	10%	\$1,530	Other	F1
PS-PDADT-RHCITECH	PS-PDADT-RHCITECH	PROF SERVICES	PD Addl Dept Time: 4HR Remote HCI Tech	\$1,700	Each	10%	\$1,530	Other	F1
PS-PDADT-RISITECH	PS-PDADT-RISITECH	PROF SERVICES	PD Addl Dept Time: 4HR Remote ISI Tech	\$1,700	Each	10%	\$1,530	Other	F1
PS-PDADT-RSTRTECH	PS-PDADT-RSTRTECH	PROF SERVICES	PD Addl Dept Time: 4HR Remote STR Tech	\$1,700	Each	10%	\$1,530	Other	F1
PS-PDAD-UX2HDP	PS-PDAD-UX2HDP	PROF SERVICES	PD AddOn, Unity Two Host	\$1,406	Each	10%	\$1,265	Other	F1
PS-PDAD-UX5FSDP	PS-PDAD-UX5FSDP	PROF SERVICES	PD AddOn, Unity Five FS	\$936	Each	10%	\$842	Other	F1
PS-PDAD-UXA2HDP	PS-PDAD-UXA2HDP	PROF SERVICES	PD AddOn, Unity AF Two Host	\$1,480	Each	10%	\$1,332	Other	F1
PS-PDAD-UXA5FSDP	PS-PDAD-UXA5FSDP	PROF SERVICES	PD AddOn, Unity AF Five FS	\$990	Each	10%	\$891	Other	F1
PS-PDAD-UXAAVDP	PS-PDAD-UXAAVDP	PROF SERVICES	PD AddOn, Unity AF Antivirus	\$560	Each	10%	\$504	Other	F1
PS-PDAD-UXAFRDDIN	PS-PDAD-UXAFRDDIN	PROF SERVICES	PD AddOn, Unity AF?Dense DAE	\$1,000	Each	10%	\$900	Other	F1
PS-PDAD-UXAFRDIN	PS-PDAD-UXAFRDIN	PROF SERVICES	PD AddOn, Unity?AF DAE	\$720	Each	10%	\$648	Other	F1
PS-PDAD-UXAMREPPD	PS-PDAD-UXAMREPPD	PROF SERVICES	PD AddOn, Unity AF Metrosync	\$4,200	Each	10%	\$3,780	Other	F1
PS-PDAD-UXAREPPD	PS-PDAD-UXAREPPD	PROF SERVICES	PD AddOn, Unity AF Replication	\$1,810	Each	10%	\$1,629	Other	F1
PS-PDAD-UXASNAPDP	PS-PDAD-UXASNAPDP	PROF SERVICES	PD AddOn, Unity AF Unified Snapshots	\$1,230	Each	10%	\$1,107	Other	F1
PS-PDAD-UXAVDP	PS-PDAD-UXAVDP	PROF SERVICES	PD AddOn, Unity Antivirus	\$526	Each	10%	\$473	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-PDAD-UXDIOEX	PS-PDAD-UXDIOEX	PROF SERVICES	PD AddOn, Unity Dense IO Exp	\$1,000	Each	10%	\$900	Other	F1
PS-PDAD-UXFRDDIN	PS-PDAD-UXFRDDIN	PROF SERVICES	PD AddOn, Unity HF Dense DAE	\$800	Each	10%	\$720	Other	F1
PS-PDAD-UXFRDIN	PS-PDAD-UXFRDIN	PROF SERVICES	PD AddOn, Unity?HF?DAE	\$500	Each	10%	\$450	Other	F1
PS-PDAD-UXFRDPIN	PS-PDAD-UXFRDPIN	PROF SERVICES	PD AddOn, Unity DPE Racking	\$0	Each	10%	\$0	Other	F1
PS-PDAD-UXMREPPD	PS-PDAD-UXMREPPD	PROF SERVICES	PD AddOn, Unity Metrosync	\$4,000	Each	10%	\$3,600	Other	F1
PS-PDAD-UXREPPD	PS-PDAD-UXREPPD	PROF SERVICES	PD AddOn, Unity Replication	\$1,712	Each	10%	\$1,541	Other	F1
PS-PDAD-UXSNAPDP	PS-PDAD-UXSNAPDP	PROF SERVICES	PD AddOn, Unity Unified Snapshots	\$1,170	Each	10%	\$1,053	Other	F1
PS-PDAD-UXSQLRBDP	PS-PDAD-UXSQLRBDP	PROF SERVICES	PD AddOn, Unity SQL RB	\$572	Each	10%	\$515	Other	F1
PS-PDAD-VMFAF250UP	PS-PDAD-VMFAF250UP	PROF SERVICES	PD AddOn, for VMAX All Flash 250 Vbr Upg	\$4,200	Each	10%	\$3,780	Other	F1
PS-PDAD-VMFAFCAPUP	PS-PDAD-VMFAFCAPUP	PROF SERVICES	PD AddOn, for VMAX All FI Cap Pack Upg	\$200	Each	10%	\$180	Other	F1
PS-PDAD-VMFAFFUIP	PS-PDAD-VMFAFFUIP	PROF SERVICES	PD AddOn, for VMAX All FI FEIO Mod Upg	\$600	Each	10%	\$540	Other	F1
PS-PDAD-VMFAFMEMUP	PS-PDAD-VMFAFMEMUP	PROF SERVICES	PD AddOn, for VMAX All Flash Memory Upg	\$1,000	Each	10%	\$900	Other	F1
PS-PDAD-VMFAFVBSUP	PS-PDAD-VMFAFVBSUP	PROF SERVICES	PD AddOn, for VMAX AF VBrk Sys Bay Up	\$4,000	Each	10%	\$3,600	Other	F1
PS-PDAD-VMFAFVBLUP	PS-PDAD-VMFAFVBLUP	PROF SERVICES	PD AddOn, for VMAX AF VBrick Upgrade	\$9,000	Each	10%	\$8,100	Other	F1
PS-PDAD-VMFAFVFMUP	PS-PDAD-VMFAFVFMUP	PROF SERVICES	PD AddOn, for VMAX All FI VIT FI Mod Up	\$600	Each	10%	\$540	Other	F1
PS-PDAD-VMFAFVWFUP	PS-PDAD-VMFAFVWFUP	PROF SERVICES	PD AddOn, for VMAX AF VBrick wFAB Upg	\$11,000	Each	10%	\$9,900	Other	F1
PS-PDAD-VMX250FIN	PS-PDAD-VMX250FIN	PROF SERVICES	PD AddOn, VMAX 250F Rack Install	\$3,110	Each	10%	\$2,799	Other	F1
PS-PDAD-VMX2HAIN	PS-PDAD-VMX2HAIN	PROF SERVICES	PD AddOn, VMAX 2-Host Implement	\$1,200	Each	10%	\$1,080	Other	F1
PS-PDAD-VMX4HAIN	PS-PDAD-VMX4HAIN	PROF SERVICES	PD AddOn, VMAX 4-Host Implement	\$3,000	Each	10%	\$2,700	Other	F1
PS-PDAD-VMXAREIN	PS-PDAD-VMXAREIN	PROF SERVICES	PD AddOn, VMAX Additional Rack Instl	\$2,436	Each	10%	\$2,192	Other	F1
PS-PDAD-VMXDAEUP	PS-PDAD-VMXDAEUP	PROF SERVICES	PD AddOn, for VMAX3 DAE Upgrade	\$1,700	Each	10%	\$1,530	Other	F1
PS-PDAD-VMXDRVUP	PS-PDAD-VMXDRVUP	PROF SERVICES	PD AddOn, for VMAX3 Drive Upgrade	\$200	Each	10%	\$180	Other	F1
PS-PDAD-VMXEMGMUP	PS-PDAD-VMXEMGMUP	PROF SERVICES	PD AddOn, for VMAX3 eManagement Upgrade	\$1,700	Each	10%	\$1,530	Other	F1
PS-PDAD-VMXENASIN	PS-PDAD-VMXENASIN	PROF SERVICES	PD AddOn, VMAX eNAS Install	\$800	Each	10%	\$720	Other	F1
PS-PDAD-VMXENASUP	PS-PDAD-VMXENASUP	PROF SERVICES	PD AddOn, for VMAX eNAS Upgrade	\$900	Each	10%	\$810	Other	F1
PS-PDAD-VMXENGUP	PS-PDAD-VMXENGUP	PROF SERVICES	PD AddOn, for VMAX3 Engine Upgrade	\$7,900	Each	10%	\$7,110	Other	F1
PS-PDAD-VMXFABUP	PS-PDAD-VMXFABUP	PROF SERVICES	PD AddOn, for VMAX3 Fabric Upgrade	\$1,600	Each	10%	\$1,440	Other	F1
PS-PDAD-VMXFEIUP	PS-PDAD-VMXFEIUP	PROF SERVICES	PD AddOn, for VMAX3 FEIO Module Upgrade	\$600	Each	10%	\$540	Other	F1
PS-PDAD-VMXHDP	PS-PDAD-VMXHDP	PROF SERVICES	PD AddOn, VMAX Host Deployment	\$2,400	Each	10%	\$2,160	Other	F1
PS-PDAD-VMXHPHC	PS-PDAD-VMXHPHC	PROF SERVICES	PD AddOn, VMAX Host Port Optimizatn	\$6,000	Each	10%	\$5,400	Other	F1
PS-PDAD-VMXMEMUP	PS-PDAD-VMXMEMUP	PROF SERVICES	PD AddOn, for VMAX3 Memory Upgrade	\$1,000	Each	10%	\$900	Other	F1
PS-PDAD-VMXNASDP	PS-PDAD-VMXNASDP	PROF SERVICES	PD AddOn, VMAX Impl For File	\$3,600	Each	10%	\$3,240	Other	F1
PS-PDAD-VMXRDFDP	PS-PDAD-VMXRDFDP	PROF SERVICES	PD AddOn, VMAX Impl For SRDF	\$5,200	Each	10%	\$4,680	Other	F1
PS-PDAD-VMXREIN	PS-PDAD-VMXREIN	PROF SERVICES	PD AddOn, VMAX Rack Install	\$2,900	Each	10%	\$2,610	Other	F1
PS-PDAD-VMXSBIN	PS-PDAD-VMXSBIN	PROF SERVICES	PD AddOn, VMAX Bay Instl	\$580	Each	10%	\$522	Other	F1
PS-PDAD-VMXSRPDP	PS-PDAD-VMXSRPDP	PROF SERVICES	PD AddOn, VMAX Res Pool Design Impl	\$2,280	Each	10%	\$2,052	Other	F1
PS-PDAD-VMXSYMDP	PS-PDAD-VMXSYMDP	PROF SERVICES	PD AddOn, VMAX Array Deployment	\$8,800	Each	10%	\$7,920	Other	F1
PS-PDAD-VMXSYSDP	PS-PDAD-VMXSYSDP	PROF SERVICES	PD AddOn, for VMAX3 System Bay Upgrade	\$4,000	Each	10%	\$3,600	Other	F1
PS-PDAD-VMXTMFD	PS-PDAD-VMXTMFD	PROF SERVICES	PD AddOn, VMAX Impl For TimeFinder	\$3,800	Each	10%	\$3,420	Other	F1
PS-PDAD-VMXVFMUP	PS-PDAD-VMXVFMUP	PROF SERVICES	PD AddOn, for VMAX3 Vault Flash Mod Upg	\$600	Each	10%	\$540	Other	F1
PS-PDAD-VPXENC1DP	PS-PDAD-VPXENC1DP	PROF SERVICES	PD AddOn, VPLEX Encapsulation 1 Event	\$3,600	Each	10%	\$3,240	Other	F1
PS-PDAD-VPXENC5DP	PS-PDAD-VPXENC5DP	PROF SERVICES	PD AddOn, VPLEX Encapsulation 5 Events	\$12,000	Each	10%	\$10,800	Other	F1
PS-PDAD-VPXMTMDP	PS-PDAD-VPXMTMDP	PROF SERVICES	PD AddOn, VPLEX Metro Module	\$1,800	Each	10%	\$1,620	Other	F1
PS-PDAD-VPXMTPTDP	PS-PDAD-VPXMTPTDP	PROF SERVICES	PD AddOn, VPLEX MetroPoint Solution	\$2,500	Each	10%	\$2,250	Other	F1
PS-PDAD-VPXMTSDP	PS-PDAD-VPXMTSDP	PROF SERVICES	PD AddOn, VPLEX Impl Metro Sol w/2 host	\$3,600	Each	10%	\$3,240	Other	F1
PS-PDAD-VPXSRVDP	PS-PDAD-VPXSRVDP	PROF SERVICES	PD AddOn, VPLEX 4 Servers Module Addn	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDAD-VPXSTGDP	PS-PDAD-VPXSTGDP	PROF SERVICES	PD AddOn, VPLEX 1 Storage Array Module	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDAD-VPXWTSDP	PS-PDAD-VPXWTSDP	PROF SERVICES	PD AddOn, VPLEX Impl Cluster Witness Mod	\$2,100	Each	10%	\$1,890	Other	F1
PS-PDAD-W4NWSKDP	PS-PDAD-W4NWSKDP	PROF SERVICES	PD AddOn, SRM Reporting Design	\$9,000	Each	10%	\$8,100	Other	F1
PS-PDAD-X400CUIN	PS-PDAD-X400CUIN	PROF SERVICES	PD Add-On for PP X400 Capacity Cube Inst	\$850	Each	10%	\$765	Other	F1
PS-PDAD-X400DP	PS-PDAD-X400DP	PROF SERVICES	PD Add-on for PowerProtect X400	\$2,500	Each	10%	\$2,250	Other	F1
PS-PDAD-XIOBKEPIM	PS-PDAD-XIOBKEPIM	PROF SERVICES	PD Add-On, for XIO, XBrick Clstr Exp Imp	\$1,100	Each	10%	\$990	Other	F1
PS-PDAD-XIODKINUP	PS-PDAD-XIODKINUP	PROF SERVICES	PD Add-On, for XIO, Disk Inst Upgd	\$400	Each	10%	\$360	Other	F1
PS-PDAD-XTDP	PS-PDAD-XTDP	PROF SERVICES	PD AddOn, XtremIO Implement 5 Host	\$1,730	Each	10%	\$1,557	Other	F1
PS-PDAD-XTIN	PS-PDAD-XTIN	PROF SERVICES	PD AddOn, XtremIO 1 Brick Install	\$760	Each	10%	\$684	Other	F1
PS-PDAD-XTRRADP	PS-PDAD-XTRRADP	PROF SERVICES	PD AddOn, XtremIO Remote Replicatn Extn	\$1,480	Each	10%	\$1,332	Other	F1
PS-PDAD-XTRRBDP	PS-PDAD-XTRRBDP	PROF SERVICES	PD AddOn, XtremIO Remote Replicatn Base	\$3,930	Each	10%	\$3,537	Other	F1
PS-PD-APSYDP	PS-PD-APSYDP	PROF SERVICES	PD For AppSync Install 4 Host	\$6,020	Each	10%	\$5,418	Other	F1
PS-PD-AVAMARHX	PS-PD-AVAMARHX	PROF SERVICES	PD Avamar Nodes Rebalance and Expand	\$4,400	Each	10%	\$3,960	Other	F1
PS-PD-AVEDP	PS-PD-AVEDP	PROF SERVICES	PD For Avamar Virtual Edition Deploy	\$5,510	Each	10%	\$4,959	Other	F1
PS-PD-AVMNDP	PS-PD-AVMNDP	PROF SERVICES	PD For Avamar Multi Node Deploy	\$11,810	Each	10%	\$10,629	Other	F1
PS-PD-AVNBUDP	PS-PD-AVNBUDP	PROF SERVICES	PD For AV/NW Backup Deploy	\$11,000	Each	10%	\$9,900	Other	F1
PS-PD-AVNWWSCHBUDP	PS-PD-AVNWWSCHBUDP	PROF SERVICES	PD For AV/NW Search Backup Deploy	\$17,900	Each	10%	\$16,110	Other	F1
PS-PD-AVNSDP	PS-PD-AVNSDP	PROF SERVICES	PD For Avamar Single Node Deploy	\$7,290	Each	10%	\$6,561	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
PS-PD-CLDLNKDP	PS-PD-CLDLNKDP	PROF SERVICES	PD for CloudLink	\$5,430	Each	10%	\$4,887	Other	F1
PS-PD-CLOUDBSTDP	PS-PD-CLOUDBSTDP	PROF SERVICES	PD for CloudBoost Deploy	\$3,300	Each	10%	\$2,970	Other	F1
PS-PD-CMASHBHX	PS-PD-CMASHBHX	PROF SERVICES	PD for AzureStack Base Exp upto 4 nodes	\$5,050	Each	10%	\$4,545	Other	F1
PS-PD-CMASHDP	PS-PD-CMASHDP	PROF SERVICES	PD for Azure Stack Hub Deploy	\$32,780	Each	10%	\$29,502	Other	F1
PS-PD-CTXBLDDP	PS-PD-CTXBLDDP	PROF SERVICES	PD for Connectrix Blades	\$2,500	Each	10%	\$2,250	Other	F1
PS-PD-CTXDIRDP	PS-PD-CTXDIRDP	PROF SERVICES	PD For Connectrix Director	\$4,400	Each	10%	\$3,960	Other	F1
PS-PD-CTXIPSANDP	PS-PD-CTXIPSANDP	PROF SERVICES	PD for Connectrix IPSAN Extension	\$2,500	Each	10%	\$2,250	Other	F1
PS-PD-CTXSWDP	PS-PD-CTXSWDP	PROF SERVICES	PD For Connectrix Switch	\$2,500	Each	10%	\$2,250	Other	F1
PS-PD-DD00DP	PS-PD-DD00DP	PROF SERVICES	PD For Data Domain 0 Shelf System	\$2,500	Each	10%	\$2,250	Other	F1
PS-PD-DOB0ADP	PS-PD-DOB0ADP	PROF SERVICES	PD For Data Domain Boost Database Apps	\$3,820	Each	10%	\$3,438	Other	F1
PS-PD-DOBMSADP	PS-PD-DOBMSADP	PROF SERVICES	PD For Data Domain Boost Microsoft Apps	\$3,060	Each	10%	\$2,754	Other	F1
PS-PD-DDCCHX	PS-PD-DDCCHX	PROF SERVICES	PD for Data Domain Code Upg	\$1,500	Each	10%	\$1,350	Other	F1
PS-PD-DDCUUP	PS-PD-DDCUUP	PROF SERVICES	PD for Data Domain System Cont Upg	\$2,600	Each	10%	\$2,340	Other	F1
PS-PD-DDDSPHX	PS-PD-DDDSPHX	PROF SERVICES	PD for Data Domain Inst for Stor Exp DP	\$2,600	Each	10%	\$2,340	Other	F1
PS-PD-DDDSXHX	PS-PD-DDDSXHX	PROF SERVICES	PD for Data Domain Inst for DS Exp Shelf	\$2,600	Each	10%	\$2,340	Other	F1
PS-PD-DDESXHX	PS-PD-DDESXHX	PROF SERVICES	PD for Data Domain Inst for ES Exp Shelf	\$2,600	Each	10%	\$2,340	Other	F1
PS-PD-DDIBDP	PS-PD-DDIBDP	PROF SERVICES	PD For Data Domain (Base)	\$6,540	Each	10%	\$5,886	Other	F1
PS-PD-DDPHDP	PS-PD-DDPHDP	PROF SERVICES	PD For DD Pre-Racked System	\$6,330	Each	10%	\$5,697	Other	F1
PS-PD-DDPPIDP	PS-PD-DDPPIDP	PROF SERVICES	PD for ProtectPoint	\$5,600	Each	10%	\$5,040	Other	F1
PS-PD-DDPPOIDP	PS-PD-DDPPOIDP	PROF SERVICES	PD For ProtectPoint, DB Integration	\$6,600	Each	10%	\$5,940	Other	F1
PS-PD-DDVEDP	PS-PD-DDVEDP	PROF SERVICES	PD For Data Domain Virtual Ed	\$2,500	Each	10%	\$2,250	Other	F1
PS-PD-DPADP	PS-PD-DPADP	PROF SERVICES	PD For DPA Deploy	\$6,270	Each	10%	\$5,643	Other	F1
PS-PD-DPCDP	PS-PD-DPCDP	PROF SERVICES	PD For Data Protection Central Deploy	\$4,660	Each	10%	\$4,194	Other	F1
PS-PD-DPSVWDP	PS-PD-DPSVWDP	PROF SERVICES	PD For Data Protection Suite For VMWare	\$26,580	Each	10%	\$23,922	Other	F1
PS-PD-ECDMAADP	PS-PD-ECDMAADP	PROF SERVICES	PD for eCDM with Application Agent	\$7,000	Each	10%	\$6,300	Other	F1
PS-PD-ECDMDP	PS-PD-ECDMDP	PROF SERVICES	PD For Enterprise Copy Data Management	\$3,670	Each	10%	\$3,303	Other	F1
PS-PD-ECSDP	PS-PD-ECSDP	PROF SERVICES	PD For ECS	\$5,300	Each	10%	\$4,770	Other	F1
PS-PD-ECSEX300DP	PS-PD-ECSEX300DP	PROF SERVICES	PD for ECS 2U	\$5,300	Each	10%	\$4,770	Other	F1
PS-PD-IDPAAEDP	PS-PD-IDPAAEDP	PROF SERVICES	PD for IDPA DP5x Series	\$6,330	Each	10%	\$5,697	Other	F1
PS-PD-IDPAAVDP	PS-PD-IDPAAVDP	PROF SERVICES	PD for IDPA DP8x Series	\$7,520	Each	10%	\$6,768	Other	F1
PS-PD-IDPAVEDP	PS-PD-IDPAVEDP	PROF SERVICES	PD for IDPA DP4x Series	\$3,560	Each	10%	\$3,204	Other	F1
PS-PD-ISI1NHX	PS-PD-ISI1NHX	PROF SERVICES	PD for Isilon Expansion	\$850	Each	10%	\$765	Other	F1
PS-PD-ISI1NUP	PS-PD-ISI1NUP	PROF SERVICES	PD for Isilon Hardware Upgrade	\$850	Each	10%	\$765	Other	F1
PS-PD-ISI1SHX	PS-PD-ISI1SHX	PROF SERVICES	PD for Isilon Expansion, 1 Switch	\$1,200	Each	10%	\$1,080	Other	F1
PS-PD-ISIADV2UDP	PS-PD-ISIADV2UDP	PROF SERVICES	PD For Isilon Advanced Bundle 2U Node	\$6,300	Each	10%	\$5,670	Other	F1
PS-PD-ISIADVDP	PS-PD-ISIADVDP	PROF SERVICES	PD For Isilon Advanced Bundle	\$6,300	Each	10%	\$5,670	Other	F1
PS-PD-ISIADVHDDP	PS-PD-ISIADVHDDP	PROF SERVICES	PD For Isilon Advanced Bundle Dense	\$6,300	Each	10%	\$5,670	Other	F1
PS-PD-ISIENT2UDP	PS-PD-ISIENT2UDP	PROF SERVICES	PD For Isilon Enterprise Bundle 2U Node	\$5,700	Each	10%	\$5,130	Other	F1
PS-PD-ISIENTDP	PS-PD-ISIENTDP	PROF SERVICES	PD For Isilon Enterprise Bundle	\$5,700	Each	10%	\$5,130	Other	F1
PS-PD-ISIENTHDDP	PS-PD-ISIENTHDDP	PROF SERVICES	PD For Isilon Enterprise Bundle Dense	\$5,700	Each	10%	\$5,130	Other	F1
PS-PD-ISIOFSY2UDP	PS-PD-ISIOFSY2UDP	PROF SERVICES	PD For Isilon OneFS SyncIQ 2U Nodes	\$4,200	Each	10%	\$3,780	Other	F1
PS-PD-ISIOFSYDP	PS-PD-ISIOFSYDP	PROF SERVICES	PD For Isilon OneFS SyncIQ	\$4,200	Each	10%	\$3,780	Other	F1
PS-PD-ISIOFSYHDDP	PS-PD-ISIOFSYHDDP	PROF SERVICES	PD For Isilon OneFS SyncIQ Dense Nodes	\$4,200	Each	10%	\$3,780	Other	F1
PS-PD-ISIWDIDP	PS-PD-ISIWDIDP	PROF SERVICES	PD For Isilon Adv Design Deploy	\$8,400	Each	10%	\$7,560	Other	F1
PS-PD-NWDP	PS-PD-NWDP	PROF SERVICES	PD For NetWorker Deploy	\$9,800	Each	10%	\$8,820	Other	F1
PS-PD-NWUP	PS-PD-NWUP	PROF SERVICES	PD for NetWorker Base Upgrade	\$6,200	Each	10%	\$5,580	Other	F1
PS-PDPAD-AVIG	PS-PDPAD-AVIG	PROF SERVICES	PDP AddOn, Avamar DD Boost Integ	\$14,820	Each	10%	\$13,338	Other	F1
PS-PDPAD-AVMNBUDP	PS-PDPAD-AVMNBUDP	PROF SERVICES	PDP AddOn, Avamar Multi Node Deploy	\$7,100	Each	10%	\$6,390	Other	F1
PS-PDPAD-AVMNDP	PS-PDPAD-AVMNDP	PROF SERVICES	PDP AddOn, Avamar Multi Node Deploy	\$7,110	Each	10%	\$6,399	Other	F1
PS-PDPAD-AVSNBUDP	PS-PDPAD-AVSNBUDP	PROF SERVICES	PDP AddOn, Avamar Single Node Deploy	\$5,250	Each	10%	\$4,725	Other	F1
PS-PDPAD-AVSNDP	PS-PDPAD-AVSNDP	PROF SERVICES	PDP AddOn, Avamar Single Node Deploy	\$5,250	Each	10%	\$4,725	Other	F1
PS-PDPAD-CBNWIG	PS-PDPAD-CBNWIG	PROF SERVICES	PDP AddOn, CloudBoost NetWorker Integr	\$7,600	Each	10%	\$6,840	Other	F1
PS-PDPAD-CMASHAHX	PS-PDPAD-CMASHAHX	PROF SERVICES	PDP AddOn for AzureStack Exp upto 4nodes	\$2,650	Each	10%	\$2,385	Other	F1
PS-PDPAD-CTASWDP	PS-PDPAD-CTASWDP	PROF SERVICES	PDP AddOn, Unity CloudTiering SW	\$5,250	Each	10%	\$4,725	Other	F1
PS-PDPAD-CTXBISED	PS-PDPAD-CTXBISED	PROF SERVICES	PDP Add-on, Connectrix Blade IPSAN Ext	\$4,250	Each	10%	\$3,825	Other	F1
PS-PDPAD-CTXBLDDP	PS-PDPAD-CTXBLDDP	PROF SERVICES	PDP Add-on, Connectrix Blade	\$3,060	Each	10%	\$2,754	Other	F1
PS-PDPAD-CTXHADP	PS-PDPAD-CTXHADP	PROF SERVICES	PDP Add-on, for Connectrix, Host Adder	\$3,500	Each	10%	\$3,150	Other	F1
PS-PDPAD-DDCTDP	PS-PDPAD-DDCTDP	PROF SERVICES	PDP AddOn, DD Cloud Tier	\$4,215	Each	10%	\$3,794	Other	F1
PS-PDPAD-DDDSAIN	PS-PDPAD-DDDSAIN	PROF SERVICES	PDP AddOn, DD DS Shelf Install	\$1,320	Each	10%	\$1,188	Other	F1
PS-PDPAD-DDESAIN	PS-PDPAD-DDESAIN	PROF SERVICES	PDP AddOn, DD ES Shelf Install	\$660	Each	10%	\$594	Other	F1
PS-PDPAD-DDPPOADP	PS-PDPAD-DDPPOADP	PROF SERVICES	PDP AddOn, ProtectPoint Addn DB Integ	\$6,000	Each	10%	\$5,400	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
PS-PDPAD-DPAFRDP	PS-PDPAD-DPAFRDP	PROF SERVICES	PDP AddOn, DPA federated Rptg Deploy	\$8,500	Each	10%	\$7,650	Other	F1
PS-PDPAD-DPAIG	PS-PDPAD-DPAIG	PROF SERVICES	PDP AddOn, DPA Customization	\$11,003	Each	10%	\$9,902	Other	F1
PS-PDPAD-DPSSPDP	PS-PDPAD-DPSSPDP	PROF SERVICES	PDP AddOn, Data Protectn Suite Soln Pkg	\$2,535	Each	10%	\$2,282	Other	F1
PS-PDPAD-DPSVWDP	PS-PDPAD-DPSVWDP	PROF SERVICES	PDP AddOn, Data Protection Suite VMWare	\$21,555	Each	10%	\$19,400	Other	F1
PS-PDPAD-ECS3CANIN	PS-PDPAD-ECS3CANIN	PROF SERVICES	PDP AddOn, for ECS 2U Add One Node	\$2,400	Each	10%	\$2,160	Other	F1
PS-PDPAD-ECS3CAVDP	PS-PDPAD-ECS3CAVDP	PROF SERVICES	PDP AddOn, for ECS 2U Add VDC	\$5,500	Each	10%	\$4,950	Other	F1
PS-PDPAD-ECS3CCRIN	PS-PDPAD-ECS3CCRIN	PROF SERVICES	PDP AddOn, ECS 2U Node Add Rack Cable	\$450	Each	10%	\$405	Other	F1
PS-PDPAD-ECSAD1NIN	PS-PDPAD-ECSAD1NIN	PROF SERVICES	PDP AddOn, ECS Add One Node	\$2,400	Each	10%	\$2,160	Other	F1
PS-PDPAD-ECSADCRIN	PS-PDPAD-ECSADCRIN	PROF SERVICES	PDP AddOn, ECS Add Rack & Cable	\$1,200	Each	10%	\$1,080	Other	F1
PS-PDPAD-ECSAVDCDP	PS-PDPAD-ECSAVDCDP	PROF SERVICES	PDP AddOn, ECS Virtual Data Center	\$5,500	Each	10%	\$4,950	Other	F1
PS-PDPAD-ECSDRHX	PS-PDPAD-ECSDRHX	PROF SERVICES	PDP for ECS Add 60 Drives	\$2,400	Each	10%	\$2,160	Other	F1
PS-PDPAD-HCISCDP	PS-PDPAD-HCISCDP	PROF SERVICES	PDPAD Stretch Cluster New Deploy PerNode	\$1,000	Each	10%	\$900	Other	F1
PS-PDPAD-IDPAACFIG	PS-PDPAD-IDPAACFIG	PROF SERVICES	PDP AddOn for Advanced Config for IDPA	\$4,900	Each	10%	\$4,410	Other	F1
PS-PDPAD-ISIAD1DIN	PS-PDPAD-ISIAD1DIN	PROF SERVICES	PDP AddOn, Isilon Add 1 Dense Node	\$1,350	Each	10%	\$1,215	Other	F1
PS-PDPAD-ISIAD1NIN	PS-PDPAD-ISIAD1NIN	PROF SERVICES	PDP AddOn, Isilon One Node	\$1,350	Each	10%	\$1,215	Other	F1
PS-PDPAD-ISIAD2UIN	PS-PDPAD-ISIAD2UIN	PROF SERVICES	PDP AddOn, Isilon Add 1 2U Node	\$1,350	Each	10%	\$1,215	Other	F1
PS-PDPAD-ISIADF2DP	PS-PDPAD-ISIADF2DP	PROF SERVICES	PDP AddOn, Isilon Add Feature 2U Node	\$3,000	Each	10%	\$2,700	Other	F1
PS-PDPAD-ISIADFDDP	PS-PDPAD-ISIADFDDP	PROF SERVICES	PDP AddOn, Isilon Add Feature Dense	\$3,000	Each	10%	\$2,700	Other	F1
PS-PDPAD-ISIADFEDP	PS-PDPAD-ISIADFEDP	PROF SERVICES	PDP AddOn, Isilon Feature Or Workload	\$3,000	Each	10%	\$2,700	Other	F1
PS-PDP-ADMINOS	PS-PDP-ADMINOS	PROF SERVICES	Impl. for AV Datastore MultiNode Onsite	\$13,885	Each	10%	\$12,497	Other	F1
PS-PDPAD-NWCLTUP	PS-PDPAD-NWCLTUP	PROF SERVICES	PDP AddOn, NW Clients	\$4,300	Each	10%	\$3,870	Other	F1
PS-PDPAD-NWDAUP	PS-PDPAD-NWDAUP	PROF SERVICES	PDP AddOn, NW Database and Apps	\$7,900	Each	10%	\$7,110	Other	F1
PS-PDPAD-NWEXCHIG	PS-PDPAD-NWEXCHIG	PROF SERVICES	PDP AddOn, Networker MS EXCH Integ	\$16,335	Each	10%	\$14,702	Other	F1
PS-PDPAD-NWMMUP	PS-PDPAD-NWMMUP	PROF SERVICES	PDP AddOn, NW Module Microsoft	\$6,900	Each	10%	\$6,210	Other	F1
PS-PDPAD-NWMSQLIG	PS-PDPAD-NWMSQLIG	PROF SERVICES	PDP AddOn, Networker MYSQL Integ	\$16,635	Each	10%	\$14,972	Other	F1
PS-PDPAD-NWSQLIG	PS-PDPAD-NWSQLIG	PROF SERVICES	PDP AddOn, Networker MS SQL Integ	\$12,120	Each	10%	\$10,908	Other	F1
PS-PDPAD-NWVMUP	PS-PDPAD-NWVMUP	PROF SERVICES	PDP AddOn, NW VMWare Backup	\$5,700	Each	10%	\$5,130	Other	F1
PS-PDPAD-PMAX2BUP	PS-PDPAD-PMAX2BUP	PROF SERVICES	PDP AddOn, for PowerMax 2000 Bk Upgrade	\$5,900	Each	10%	\$5,310	Other	F1
PS-PDPAD-PMAX2REIN	PS-PDPAD-PMAX2REIN	PROF SERVICES	PDP AddOn, PMax 2000 Rack Install	\$3,760	Each	10%	\$3,384	Other	F1
PS-PDPAD-PMAX8ARIN	PS-PDPAD-PMAX8ARIN	PROF SERVICES	PDP AddOn, PMax 8000 Addn Rack Install	\$2,170	Each	10%	\$1,953	Other	F1
PS-PDPAD-PMAX8BUP	PS-PDPAD-PMAX8BUP	PROF SERVICES	PDP AddOn, for PMax 8000 Bk w/ Fab Up	\$8,400	Each	10%	\$7,560	Other	F1
PS-PDPAD-PMAX8IN	PS-PDPAD-PMAX8IN	PROF SERVICES	PDP AddOn, PowerMax 8000 Bay install	\$870	Each	10%	\$783	Other	F1
PS-PDPAD-PMAX8REIN	PS-PDPAD-PMAX8REIN	PROF SERVICES	PDP AddOn, PMax 8000 Rack Install	\$3,760	Each	10%	\$3,384	Other	F1
PS-PDPAD-PMAX8SBUP	PS-PDPAD-PMAX8SBUP	PROF SERVICES	PDP AddOn, for PowerMax 8000 Bk Sy By Up	\$7,000	Each	10%	\$6,300	Other	F1
PS-PDPAD-PMAX8WFUP	PS-PDPAD-PMAX8WFUP	PROF SERVICES	PDP AddOn, for PowerMax 8000 Bk w/Fab Up	\$9,400	Each	10%	\$8,460	Other	F1
PS-PDPAD-PMAXCAPUP	PS-PDPAD-PMAXCAPUP	PROF SERVICES	PDP AddOn, for PowerMax Cap Pac Upg	\$300	Each	10%	\$270	Other	F1
PS-PDPAD-PMAXCLAPUP	PS-PDPAD-PMAXCLAPUP	PROF SERVICES	PDP AddOn, for PowerMax Cloud Add Upg	\$2,970	Each	10%	\$2,673	Other	F1
PS-PDPAD-PMAXCLRUP	PS-PDPAD-PMAXCLRUP	PROF SERVICES	PDP AddOn, for PowerMax Cloud Remove Upg	\$2,970	Each	10%	\$2,673	Other	F1
PS-PDPAD-PMAXENSUP	PS-PDPAD-PMAXENSUP	PROF SERVICES	PDP AddOn, for PowerMax Ins eNAS Upgrade	\$1,400	Each	10%	\$1,260	Other	F1
PS-PDPAD-PMAXFEIUP	PS-PDPAD-PMAXFEIUP	PROF SERVICES	PDP AddOn, for PowerMax FEIO Mod Upgrade	\$1,100	Each	10%	\$990	Other	F1
PS-PDPAD-PMAXMEMUP	PS-PDPAD-PMAXMEMUP	PROF SERVICES	PDP AddOn, for PowerMax Memory Upgrade	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDPAD-PMAXVFMLUP	PS-PDPAD-PMAXVFMLUP	PROF SERVICES	PDP AddOn, for PMax Vlt Flash Mod Upg	\$900	Each	10%	\$810	Other	F1
PS-PDPAD-PPAPPBDDP	PS-PDPAD-PPAPPBDDP	PROF SERVICES	PDP AddOn, PowerProtect Ap Dir DB Deploy	\$6,200	Each	10%	\$5,580	Other	F1
PS-PDPAD-PPAPPMSPD	PS-PDPAD-PPAPPMSPD	PROF SERVICES	PDP AddOn, PowerProtect Ap Dir MS Deploy	\$6,200	Each	10%	\$5,580	Other	F1
PS-PDPAD-PPDDDSAIN	PS-PDPAD-PPDDDSAIN	PROF SERVICES	PDP AddOn, PowerProtect DD DS Shelf Inst	\$2,400	Each	10%	\$2,160	Other	F1
PS-PDPAD-PPDDESAIN	PS-PDPAD-PPDDESAIN	PROF SERVICES	PDP AddOn, PowerProtect DD ES Shelf Inst	\$2,400	Each	10%	\$2,160	Other	F1
PS-PDPAD-PPISDP	PS-PDPAD-PPISDP	PROF SERVICES	PDP AddOn, ProtectPoint Integ w/Storage	\$600	Each	10%	\$540	Other	F1
PS-PDPAD-PPSPDP	PS-PDPAD-PPSPDP	PROF SERVICES	PDPAD for PowerProtect Soln Pkg Deploy	\$2,900	Each	10%	\$2,610	Other	F1
PS-PDPAD-PPSTORDP	PS-PDPAD-PPSTORDP	PROF SERVICES	PDPAddOn, PowerProtect Stor Dir Deploy	\$22,000	Each	10%	\$19,800	Other	F1
PS-PDPAD-PSCADSDP	PS-PDPAD-PSCADSDP	PROF SERVICES	PDP AddOn, Isilon Advanced Design	\$14,000	Each	10%	\$12,600	Other	F1
PS-PDPAD-PSCADVDP	PS-PDPAD-PSCADVDP	PROF SERVICES	PDP AddOn, Isilon Advanced Bundle	\$11,250	Each	10%	\$10,125	Other	F1
PS-PDPAD-PSCENTDP	PS-PDPAD-PSCENTDP	PROF SERVICES	PDP AddOn, Isilon Enterprise Bundle	\$8,750	Each	10%	\$7,875	Other	F1
PS-PDPAD-PSCSIQDP	PS-PDPAD-PSCSIQDP	PROF SERVICES	PDP AddOn, Isilon SyncIQ	\$7,600	Each	10%	\$6,840	Other	F1
PS-PDPAD-RPAIN	PS-PDPAD-RPAIN	PROF SERVICES	PDP AddOn, RecoverPoint Appliance Instl	\$1,900	Each	10%	\$1,710	Other	F1
PS-PDPAD-S1DMDP	PS-PDPAD-S1DMDP	PROF SERVICES	PDP AddOn, S1 DM 1000 User Base T1	\$20,110	Each	10%	\$18,099	Other	F1
PS-PDPAD-S1DMT2DP	PS-PDPAD-S1DMT2DP	PROF SERVICES	PDP AddOn, S1 DM 6000 User Base T2	\$36,700	Each	10%	\$33,030	Other	F1
PS-PDPAD-S1SPVRDP	PS-PDPAD-S1SPVRDP	PROF SERVICES	PDP AddOn, S1 Supervisor	\$19,740	Each	10%	\$17,766	Other	F1
PS-PDPAD-SDDCRADP	PS-PDPAD-SDDCRADP	PROF SERVICES	PDP AddOn, SDDC Deploy Additional Rack	\$10,610	Each	10%	\$9,549	Other	F1
PS-PDP-ADSNOS	PS-PDP-ADSNOS	PROF SERVICES	Impl. for AV Datastore SingleNode Onsite	\$8,695	Each	10%	\$7,826	Other	F1
PS-PDPAD-SRMACBDP	PS-PDPAD-SRMACBDP	PROF SERVICES	PDP AddOn, SRM App Chargeback Reporting	\$22,000	Each	10%	\$19,800	Other	F1
PS-PDPAD-SRMDPCDP	PS-PDPAD-SRMDPCDP	PROF SERVICES	PDP AddOn, SRM Data Protn Compliance	\$24,000	Each	10%	\$21,600	Other	F1
PS-PDPAD-SRMOPRDP	PS-PDPAD-SRMOPRDP	PROF SERVICES	PDP AddOn, SRM Operational Readiness	\$12,500	Each	10%	\$11,250	Other	F1
PS-PDPAD-SRMPERDP	PS-PDPAD-SRMPERDP	PROF SERVICES	PDP AddOn, SRM Perf Trend Reporting	\$26,000	Each	10%	\$23,400	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K)	
								Product Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-PDPAD-SRMSACDP	PS-PDPAD-SRMSACDP	PROF SERVICES	PDP AddOn, SRM Storage Capacity Trends	\$22,000	Each	10%	\$19,800	Other	F1
PS-PDPAD-SRMSCMDP	PS-PDPAD-SRMSCMDP	PROF SERVICES	PDP AddOn, SRM Storage Config Mgmt	\$25,000	Each	10%	\$22,500	Other	F1
PS-PDPAD-SRMSLADP	PS-PDPAD-SRMSLADP	PROF SERVICES	PDP AddOn, SRM SLA Reporting	\$22,000	Each	10%	\$19,800	Other	F1
PS-PDPAD-UX2HDP	PS-PDPAD-UX2HDP	PROF SERVICES	PDP AddOn, Unity Two Host	\$3,515	Each	10%	\$3,164	Other	F1
PS-PDPAD-UX5FSDP	PS-PDPAD-UX5FSDP	PROF SERVICES	PDP AddOn, Unity Five FS	\$2,340	Each	10%	\$2,106	Other	F1
PS-PDPAD-UXA2HDP	PS-PDPAD-UXA2HDP	PROF SERVICES	PDP AddOn, Unity AF Two Host	\$3,700	Each	10%	\$3,330	Other	F1
PS-PDPAD-UXA5FSDP	PS-PDPAD-UXA5FSDP	PROF SERVICES	PDP AddOn, Unity AF Five FS	\$2,460	Each	10%	\$2,214	Other	F1
PS-PDPAD-UXAAVDP	PS-PDPAD-UXAAVDP	PROF SERVICES	PDP AddOn, Unity AF Antivirus	\$1,390	Each	10%	\$1,251	Other	F1
PS-PDPAD-UXAFRDDIN	PS-PDPAD-UXAFRDDIN	PROF SERVICES	PDP AddOn, Unity AF Dense DAE	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDPAD-UXAFRDIN	PS-PDPAD-UXAFRDIN	PROF SERVICES	PDP AddOn, Unity?AF DAE	\$1,440	Each	10%	\$1,296	Other	F1
PS-PDPAD-UXAMREPPD	PS-PDPAD-UXAMREPPD	PROF SERVICES	PDP AddOn, Unity AF MetroSync	\$7,980	Each	10%	\$7,182	Other	F1
PS-PDPAD-UXAREPPD	PS-PDPAD-UXAREPPD	PROF SERVICES	PDP AddOn, Unity AF Replication	\$4,500	Each	10%	\$4,050	Other	F1
PS-PDPAD-UXASNAPDP	PS-PDPAD-UXASNAPDP	PROF SERVICES	PDP AddOn, Unity AF Unified Snapshots	\$3,080	Each	10%	\$2,772	Other	F1
PS-PDPAD-UXAVDP	PS-PDPAD-UXAVDP	PROF SERVICES	PDP AddOn, Unity Antivirus	\$1,315	Each	10%	\$1,184	Other	F1
PS-PDPAD-UXDIOEX	PS-PDPAD-UXDIOEX	PROF SERVICES	PDP AddOn, Unity Dense IO Exp	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDPAD-UXFRDDIN	PS-PDPAD-UXFRDDIN	PROF SERVICES	PDP AddOn, Unity HF Dense DAE	\$1,440	Each	10%	\$1,296	Other	F1
PS-PDPAD-UXFRDIN	PS-PDPAD-UXFRDIN	PROF SERVICES	PDP AddOn, Unity HF DAE	\$1,100	Each	10%	\$990	Other	F1
PS-PDPAD-UXFRDPIN	PS-PDPAD-UXFRDPIN	PROF SERVICES	PDP AddOn, Unity DPE Racking	\$0	Each	10%	\$0	Other	F1
PS-PDPAD-UXMREPPD	PS-PDPAD-UXMREPPD	PROF SERVICES	PDP AddOn, Unity MetroSync	\$7,600	Each	10%	\$6,840	Other	F1
PS-PDPAD-UXREPPD	PS-PDPAD-UXREPPD	PROF SERVICES	PDP AddOn, Unity Replication	\$4,280	Each	10%	\$3,852	Other	F1
PS-PDPAD-UXSNAPDP	PS-PDPAD-UXSNAPDP	PROF SERVICES	PDP AddOn, Unity Unified Snapshots	\$2,925	Each	10%	\$2,633	Other	F1
PS-PDPAD-UXSQLRBDP	PS-PDPAD-UXSQLRBDP	PROF SERVICES	PDP AddOn, Unity SQL RB	\$1,430	Each	10%	\$1,287	Other	F1
PS-PDPAD-VMAF250UP	PS-PDPAD-VMAF250UP	PROF SERVICES	PDP AddOn, for VMAX All Flash 250 Vbr Up	\$6,500	Each	10%	\$5,850	Other	F1
PS-PDPAD-VMAFCAPUP	PS-PDPAD-VMAFCAPUP	PROF SERVICES	PDP AddOn, for VMAX All FI Cap Pack Upg	\$300	Each	10%	\$270	Other	F1
PS-PDPAD-VMAFFEIUP	PS-PDPAD-VMAFFEIUP	PROF SERVICES	PDP AddOn, for VMAX All FI FEIO Mod Upg	\$1,100	Each	10%	\$990	Other	F1
PS-PDPAD-VMAFMEMUP	PS-PDPAD-VMAFMEMUP	PROF SERVICES	PDP AddOn, for VMAX All Flash Memory Upg	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDPAD-VMAFVBSUP	PS-PDPAD-VMAFVBSUP	PROF SERVICES	PDP AddOn, for VMAX AF VBK Sys Bay Up	\$7,000	Each	10%	\$6,300	Other	F1
PS-PDPAD-VMAFVBUP	PS-PDPAD-VMAFVBUP	PROF SERVICES	PDP AddOn, for VMAX AF VBrick Upgrade	\$14,000	Each	10%	\$12,600	Other	F1
PS-PDPAD-VMAFVMUP	PS-PDPAD-VMAFVMUP	PROF SERVICES	PDP AddOn, for VMAX All FI VIT FI Mod Up	\$900	Each	10%	\$810	Other	F1
PS-PDPAD-VMAFVWFUP	PS-PDPAD-VMAFVWFUP	PROF SERVICES	PDP AddOn, for VMAX AF VBrick w/Fab Upg	\$16,000	Each	10%	\$14,400	Other	F1
PS-PDPAD-VMX250FIN	PS-PDPAD-VMX250FIN	PROF SERVICES	PDP AddOn, VMAX 250F Rack Install	\$3,110	Each	10%	\$2,799	Other	F1
PS-PDPAD-VMX2HAIN	PS-PDPAD-VMX2HAIN	PROF SERVICES	PDP AddOn, VMAX 2-Host Implement	\$3,000	Each	10%	\$2,700	Other	F1
PS-PDPAD-VMX4HAIN	PS-PDPAD-VMX4HAIN	PROF SERVICES	PDP AddOn, VMAX 4-Host Implement	\$7,500	Each	10%	\$6,750	Other	F1
PS-PDPAD-VMXAREIN	PS-PDPAD-VMXAREIN	PROF SERVICES	PDP AddOn, VMAX Additional Rack Instl	\$2,436	Each	10%	\$2,192	Other	F1
PS-PDPAD-VMXDAEUP	PS-PDPAD-VMXDAEUP	PROF SERVICES	PDP AddOn, for VMAX3 DAE Upgrade	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDPAD-VMXDRVUP	PS-PDPAD-VMXDRVUP	PROF SERVICES	PDP AddOn, for VMAX3 Drive Upgrade	\$300	Each	10%	\$270	Other	F1
PS-PDPAD-VMXEMGUP	PS-PDPAD-VMXEMGUP	PROF SERVICES	PDP AddOn, for VMAX3 eManagement Upgrade	\$2,400	Each	10%	\$2,160	Other	F1
PS-PDPAD-VMXENASIN	PS-PDPAD-VMXENASIN	PROF SERVICES	PDP AddOn, VMAX eNAS Install	\$1,600	Each	10%	\$1,440	Other	F1
PS-PDPAD-VMXENASUP	PS-PDPAD-VMXENASUP	PROF SERVICES	PDP AddOn, for VMAX eNAS Upgrade	\$1,400	Each	10%	\$1,260	Other	F1
PS-PDPAD-VMXENGUP	PS-PDPAD-VMXENGUP	PROF SERVICES	PDP AddOn, for VMAX3 Engine Upgrade	\$12,000	Each	10%	\$10,800	Other	F1
PS-PDPAD-VMXFABUP	PS-PDPAD-VMXFABUP	PROF SERVICES	PDP AddOn, for VMAX3 Fabric Upgrade	\$2,300	Each	10%	\$2,070	Other	F1
PS-PDPAD-VMXFEIUP	PS-PDPAD-VMXFEIUP	PROF SERVICES	PDP AddOn, for VMAX3 FEIO Module Upgrade	\$1,100	Each	10%	\$990	Other	F1
PS-PDPAD-VMXHDP	PS-PDPAD-VMXHDP	PROF SERVICES	PDP AddOn, VMAX Host Deployment	\$6,000	Each	10%	\$5,400	Other	F1
PS-PDPAD-VMXHPHC	PS-PDPAD-VMXHPHC	PROF SERVICES	PDP AddOn, VMAX Host Port Optimizatr	\$15,000	Each	10%	\$13,500	Other	F1
PS-PDPAD-VMXMEMPUP	PS-PDPAD-VMXMEMPUP	PROF SERVICES	PDP AddOn, for VMAX3 Memory Upgrade	\$1,500	Each	10%	\$1,350	Other	F1
PS-PDPAD-VMXNASDP	PS-PDPAD-VMXNASDP	PROF SERVICES	PDP AddOn, VMAX Impl For File	\$9,000	Each	10%	\$8,100	Other	F1
PS-PDPAD-VMXRDFDP	PS-PDPAD-VMXRDFDP	PROF SERVICES	PDP AddOn, VMAX Impl For SRDF	\$13,000	Each	10%	\$11,700	Other	F1
PS-PDPAD-VMXREIN	PS-PDPAD-VMXREIN	PROF SERVICES	PDP AddOn, VMAX Rack Install	\$2,900	Each	10%	\$2,610	Other	F1
PS-PDPAD-VMXSBN	PS-PDPAD-VMXSBN	PROF SERVICES	PDP AddOn, VMAX Bay Instl	\$580	Each	10%	\$522	Other	F1
PS-PDPAD-VMXSPRDP	PS-PDPAD-VMXSPRDP	PROF SERVICES	PDP AddOn, VMAX Res Pool Design Impl	\$5,700	Each	10%	\$5,130	Other	F1
PS-PDPAD-VMXSRPDP	PS-PDPAD-VMXSRPDP	PROF SERVICES	PDPAD For VMAX, Res Pool Design Impl	\$5,700	Each	10%	\$5,130	Other	F1
PS-PDPAD-VMXSYMNDP	PS-PDPAD-VMXSYMNDP	PROF SERVICES	PDP AddOn, VMAX Array Deployment	\$22,000	Each	10%	\$19,800	Other	F1
PS-PDPAD-VMXSYSBUP	PS-PDPAD-VMXSYSBUP	PROF SERVICES	PDP AddOn, for VMAX3 System Bay Upgrade	\$6,100	Each	10%	\$5,490	Other	F1
PS-PDPAD-VMXTMFD	PS-PDPAD-VMXTMFD	PROF SERVICES	PDP AddOn, VMAX Impl For TimeFinder	\$9,500	Each	10%	\$8,550	Other	F1
PS-PDPAD-VMXVFMUP	PS-PDPAD-VMXVFMUP	PROF SERVICES	PDP AddOn, for VMAX3 Vault Flash Mod Upg	\$900	Each	10%	\$810	Other	F1
PS-PDPAD-VPXENC1DP	PS-PDPAD-VPXENC1DP	PROF SERVICES	PDP AddOn, VPLEX Encapsulation 1 Event	\$6,000	Each	10%	\$5,400	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down		
PS-PDPAD-VPXENC5DP	PS-PDPAD-VPXENC5DP	PROF SERVICES	PDP AddOn, VPLEX Encapsulation 5 Events	\$20,000	Each	10%	\$18,000	Other	F1	
PS-PDPAD-VPXGENAHX	PS-PDPAD-VPXGENAHX	PROF SERVICES	PDP AddOn, VPLEX Gen Addl Engine Exp	\$3,500	Each	10%	\$3,150	Other	F1	
PS-PDPAD-VPXGENMHX	PS-PDPAD-VPXGENMHX	PROF SERVICES	PDP AddOn, VPLEX Gen Metro Expansion	\$8,600	Each	10%	\$7,740	Other	F1	
PS-PDPAD-VPXMTMDP	PS-PDPAD-VPXMTMDP	PROF SERVICES	PDP AddOn, VPLEX Metro Module	\$3,000	Each	10%	\$2,700	Other	F1	
PS-PDPAD-VPXMTPTDP	PS-PDPAD-VPXMTPTDP	PROF SERVICES	PDP AddOn, VPLEX MetroPoint Solution	\$3,800	Each	10%	\$3,420	Other	F1	
PS-PDPAD-VPXMTSDP	PS-PDPAD-VPXMTSDP	PROF SERVICES	PDP AddOn, VPLEX Impl Metro Sol w/2 host	\$6,000	Each	10%	\$5,400	Other	F1	
PS-PDPAD-VPXSRVDP	PS-PDPAD-VPXSRVDP	PROF SERVICES	PDP AddOn, VPLEX 4 Servers Module Addn	\$2,500	Each	10%	\$2,250	Other	F1	
PS-PDPAD-VPXSTGDP	PS-PDPAD-VPXSTGDP	PROF SERVICES	PDP AddOn, VPLEX 1 Storage Array Module	\$2,500	Each	10%	\$2,250	Other	F1	
PS-PDPAD-VPXWTSQDP	PS-PDPAD-VPXWTSQDP	PROF SERVICES	PDP AddOn, VPLEX Imp Cluster Witness Mod	\$3,500	Each	10%	\$3,150	Other	F1	
PS-PDPAD-W4NWWSKDP	PS-PDPAD-W4NWWSKDP	PROF SERVICES	PDP AddOn, SRM Reporting Design	\$15,000	Each	10%	\$13,500	Other	F1	
PS-PDPAD-X400CUIN	PS-PDPAD-X400CUIN	PROF SERVICES	PDP Add-On for PP X400 Capacity Cube Inps	\$1,280	Each	10%	\$1,152	Other	F1	
PS-PDPAD-X400DP	PS-PDPAD-X400DP	PROF SERVICES	PDP Add-on for PowerProtect X400	\$4,250	Each	10%	\$3,825	Other	F1	
PS-PDPAD-XIOBKPEM	PS-PDPAD-XIOBKPEM	PROF SERVICES	PDP Add-On for XIO, XBrick Clstr Exp Imp	\$1,850	Each	10%	\$1,665	Other	F1	
PS-PDPAD-XIODKINUP	PS-PDPAD-XIODKINUP	PROF SERVICES	PDP Add-On, for XIO, Disk Inst Upgd	\$680	Each	10%	\$612	Other	F1	
PS-PDPAD-XTDP	PS-PDPAD-XTDP	PROF SERVICES	PDP Add-On, XtremIO Implement 5 Host	\$2,595	Each	10%	\$2,336	Other	F1	
PS-PDPAD-XTIN	PS-PDPAD-XTIN	PROF SERVICES	PDP AddOn, XtremIO 1 Brick Install	\$1,292	Each	10%	\$1,163	Other	F1	
PS-PDPAD-XTRRADP	PS-PDPAD-XTRRADP	PROF SERVICES	PDP AddOn, XtremIO Remote Replicatn Extn	\$2,516	Each	10%	\$2,264	Other	F1	
PS-PDPAD-XTRRBDP	PS-PDPAD-XTRRBDP	PROF SERVICES	PDP AddOn, XtremIO Remote Replicatn Base	\$5,895	Each	10%	\$5,306	Other	F1	
PS-PDP-APSYDP	PS-PDP-APSYDP	PROF SERVICES	PDP For AppSync Install 4 Host	\$8,490	Each	10%	\$7,641	Other	F1	
PS-PDP-AVAMARHX	PS-PDP-AVAMARHX	PROF SERVICES	PDP Avamar Nodes Rebalance and Expand	\$7,400	Each	10%	\$6,660	Other	F1	
PS-PDP-AVDDOS	PS-PDP-AVDDOS	PROF SERVICES	Impl. for AV with Data Domain	\$13,880	Each	10%	\$12,492	Other	F1	
PS-PDP-AVEDP	PS-PDP-AVEDP	PROF SERVICES	PDP For Avamar Virtual Edition Deploy	\$7,325	Each	10%	\$6,593	Other	F1	
PS-PDP-AVEOS	PS-PDP-AVEOS	PROF SERVICES	Impl. for AVE Onsite	\$7,325	Each	10%	\$6,593	Other	F1	
PS-PDP-AVMNDP	PS-PDP-AVMNDP	PROF SERVICES	PDP For Avamar Multi Node Deploy	\$16,775	Each	10%	\$15,098	Other	F1	
PS-PDP-AVNWBDUP	PS-PDP-AVNWBDUP	PROF SERVICES	PDP for AV/NW Backup Deploy	\$18,900	Each	10%	\$17,010	Other	F1	
PS-PDP-AVNWWSCHBUDP	PS-PDP-AVNWWSCHBUDP	PROF SERVICES	PDP for AV/NW Search Backup Deploy	\$29,700	Each	10%	\$26,730	Other	F1	
PS-PDP-AVSNPD	PS-PDP-AVSNPD	PROF SERVICES	PDP For Avamar Single Node Deploy	\$9,995	Each	10%	\$8,996	Other	F1	
PS-PDP-CLAOS	PS-PDP-CLAOS	PROF SERVICES	CloudArray Implementation ProDeploy Plus	\$2,240	Each	10%	\$2,016	Other	F1	
PS-PDP-CLDLNKDP	PS-PDP-CLDLNKDP	PROF SERVICES	PDP for CloudLink	\$8,120	Each	10%	\$7,308	Other	F1	
PS-PDP-CLOUDBSTDP	PS-PDP-CLOUDBSTDP	PROF SERVICES	PDP for CloudBoost Deploy	\$5,500	Each	10%	\$4,950	Other	F1	
PS-PDP-CLSMIMPOS	PS-PDP-CLSMIMPOS	PROF SERVICES	Impl for CloudLink, ProDeploy Plus	\$8,120	Each	10%	\$7,308	Other	F1	
PS-PDP-CMASHBXH	PS-PDP-CMASHBXH	PROF SERVICES	PDP for AzureStack Base Exp upto 4nodes	\$7,550	Each	10%	\$6,795	Other	F1	
PS-PDP-CMASHDP	PS-PDP-CMASHDP	PROF SERVICES	PDP for Azure Stack Hub Deploy	\$72,300	Each	10%	\$65,070	Other	F1	
PS-PDP-CTXBLDDP	PS-PDP-CTXBLDDP	PROF SERVICES	PDP for Connectrix Blades	\$4,250	Each	10%	\$3,825	Other	F1	
PS-PDP-CTDIRDP	PS-PDP-CTDIRDP	PROF SERVICES	PDP For Connectrix Director	\$8,500	Each	10%	\$7,650	Other	F1	
PS-PDP-CTXIP SANDP	PS-PDP-CTXIP SANDP	PROF SERVICES	PDP for Connectrix IPSAN Extension	\$4,250	Each	10%	\$3,825	Other	F1	
PS-PDP-CTXSWDP	PS-PDP-CTXSWDP	PROF SERVICES	PDP For Connectrix Switch	\$4,250	Each	10%	\$3,825	Other	F1	
PS-PDP-CTXTRACKING	PS-PDP-CTXTRACKING	PROF SERVICES	CTX PRODEPLOYPLUS TRACKING	\$0	Each	10%	\$0	Other	F1	
PS-PDP-DD00DP	PS-PDP-DD00DP	PROF SERVICES	PDP for Data Domain 0 Shelf System	\$6,140	Each	10%	\$5,526	Other	F1	
PS-PDP-DD00OS	PS-PDP-DD00OS	PROF SERVICES	Impl DD No Shelf System Plus	\$6,140	Each	10%	\$5,526	Other	F1	
PS-PDP-DBDBA	PS-PDP-DBDBA	PROF SERVICES	Impl for DD Boost for DB Applications	\$4,000	Each	10%	\$3,600	Other	F1	
PS-PDP-DBDBADP	PS-PDP-DBDBADP	PROF SERVICES	PDP For Data Domain Boost Database Apps	\$5,790	Each	10%	\$5,211	Other	F1	
PS-PDP-DBDBAOS	PS-PDP-DBDBAOS	PROF SERVICES	Impl for DBEA Database	\$5,790	Each	10%	\$5,211	Other	F1	
PS-PDP-DBBMSADP	PS-PDP-DBBMSADP	PROF SERVICES	PDP For Data Domain Boost Microsoft Apps	\$4,990	Each	10%	\$4,491	Other	F1	
PS-PDP-DBBMSAOS	PS-PDP-DBBMSAOS	PROF SERVICES	Impl for DBEA Microsoft	\$4,990	Each	10%	\$4,491	Other	F1	
PS-PDP-DDCCHX	PS-PDP-DDCCHX	PROF SERVICES	PDP for Data Domain Code Upg	\$2,300	Each	10%	\$2,070	Other	F1	
PS-PDP-DDCTOS	PS-PDP-DDCTOS	PROF SERVICES	Impl DD Cloud Tier Plus	\$5,360	Each	10%	\$4,824	Other	F1	
PS-PDP-DDCUUP	PS-PDP-DDCUUP	PROF SERVICES	PDP for Data Domain System Cont Upg	\$3,900	Each	10%	\$3,510	Other	F1	
PS-PDP-DDDSPHX	PS-PDP-DDDSPHX	PROF SERVICES	PDP for Data Domain Inst for Stor Exp DP	\$3,900	Each	10%	\$3,510	Other	F1	
PS-PDP-DDDSXHX	PS-PDP-DDDSXHX	PROF SERVICES	PDP for Data Domain Inst for DS Exp Shel	\$3,900	Each	10%	\$3,510	Other	F1	
PS-PDP-DDESXHX	PS-PDP-DDESXHX	PROF SERVICES	PDP for Data Domain Inst for ES Exp Shel	\$3,900	Each	10%	\$3,510	Other	F1	
PS-PDP-DDIBDP	PS-PDP-DDIBDP	PROF SERVICES	PDP for Data Domain (Base)	\$9,730	Each	10%	\$8,757	Other	F1	
PS-PDP-DDIBOS	PS-PDP-DDIBOS	PROF SERVICES	Impl DD (Base) Plus	\$9,730	Each	10%	\$8,757	Other	F1	
PS-PDP-DDPHDP	PS-PDP-DDPHDP	PROF SERVICES	PDP For DD Pre-Racked System	\$8,755	Each	10%	\$7,880	Other	F1	
PS-PDP-DDPHOS	PS-PDP-DDPHOS	PROF SERVICES	Impl for DD PreRacked System Plus	\$8,755	Each	10%	\$7,880	Other	F1	
PS-PDP-DDPIPDP	PS-PDP-DDPIPDP	PROF SERVICES	PDP for ProtectPoint	\$14,000	Each	10%	\$12,600	Other	F1	
PS-PDP-DDPIIOS	PS-PDP-DDPIIOS	PROF SERVICES	Impl ProtectPoint Plus	\$8,800	Each	10%	\$7,920	Other	F1	
PS-PDP-DDPIP	PS-PDP-DDPIP	PROF SERVICES	Implementation for ProtectPoint Plus	\$8,760	Each	10%	\$7,884	Other	F1	
PS-PDP-DDPPMXOS	PS-PDP-DDPPMXOS	PROF SERVICES	ProtectPoint VMAX Sol Pkg Plus	\$2,620	Each	10%	\$2,358	Other	F1	
PS-PDP-DDPPMPX	PS-PDP-DDPPMPX	PROF SERVICES	PP with VMAX3 Solution Package Plus	\$1,130	Each	10%	\$1,017	Other	F1	
PS-PDP-DDPPOIDP	PS-PDP-DDPPOIDP	PROF SERVICES	PDP for ProtectPoint, DB Integration	\$16,500	Each	10%	\$14,850	Other	F1	
PS-PDP-DDPPOIOS	PS-PDP-DDPPOIOS	PROF SERVICES	Integrate ProtectPoint Database Plus	\$14,530	Each	10%	\$13,077	Other	F1	
PS-PDP-DDPPOIP	PS-PDP-DDPPOIP	PROF SERVICES	Integration for PP with Database Plus	\$13,980	Each	10%	\$12,582	Other	F1	
PS-PDP-DDPPXOOS	PS-PDP-DDPPXOOS	PROF SERVICES	ProtectPoint XtremIO Sol Pkg Plus	\$2,620	Each	10%	\$2,358	Other	F1	
PS-PDP-DDVEDP	PS-PDP-DDVEDP	PROF SERVICES	PDP for Data Domain Virtual Ed	\$5,600	Each	10%	\$5,040	Other	F1	
PS-PDP-DDVEOS	PS-PDP-DDVEOS	PROF SERVICES	Configure DD Virtual Edition Plus	\$6,620	Each	10%	\$5,958	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PS-PDP-DPACIOS	PS-PDP-DPACIOS	PROF SERVICES	Customization for DPA	\$17,230	Each	10%	\$15,507	Other	F1
PS-PDP-DPADP	PS-PDP-DPADP	PROF SERVICES	PDP For DPA Deploy	\$9,405	Each	10%	\$8,465	Other	F1
PS-PDP-DPAOS	PS-PDP-DPAOS	PROF SERVICES	Impl. for DPA Onsite	\$8,265	Each	10%	\$7,439	Other	F1
PS-PDP-DPCDP	PS-PDP-DPCDP	PROF SERVICES	PDP For Data Protection Central Deploy	\$6,990	Each	10%	\$6,291	Other	F1
PS-PDP-DPSCDMOS	PS-PDP-DPSCDMOS	PROF SERVICES	Configure eCDM Plus	\$5,450	Each	10%	\$4,905	Other	F1
PS-PDP-DPSCDMP	PS-PDP-DPSCDMP	PROF SERVICES	Config 4 Enterprise Copy Data Mgmt Plus	\$4,110	Each	10%	\$3,699	Other	F1
PS-PDP-DPSIOS	PS-PDP-DPSIOS	PROF SERVICES	Impl DP Search Plus	\$12,410	Each	10%	\$11,169	Other	F1
PS-PDP-DPSIP	PS-PDP-DPSIP	PROF SERVICES	Impl for Data Protection Search Plus	\$9,130	Each	10%	\$8,217	Other	F1
PS-PDP-DPSOS	PS-PDP-DPSOS	PROF SERVICES	DP Suite Sol Pkg Plus	\$3,500	Each	10%	\$3,150	Other	F1
PS-PDP-DPSP	PS-PDP-DPSP	PROF SERVICES	DP Suite Solution Package Plus	\$1,750	Each	10%	\$1,575	Other	F1
PS-PDP-DPSVMIOS	PS-PDP-DPSVMIOS	PROF SERVICES	Impl DP Suite for VMware Plus	\$27,330	Each	10%	\$24,597	Other	F1
PS-PDP-DPSVMROS	PS-PDP-DPSVMROS	PROF SERVICES	Impl DP Suite VMware Replication Plus	\$14,490	Each	10%	\$13,041	Other	F1
PS-PDP-DPSVWDP	PS-PDP-DPSVWDP	PROF SERVICES	PDP For Data Protection Suite For VMware	\$39,870	Each	10%	\$35,883	Other	F1
PS-PDP-ECDMAADP	PS-PDP-ECDMAADP	PROF SERVICES	PDP for eCDM with Application Agent	\$10,500	Each	10%	\$9,450	Other	F1
PS-PDP-ECMDP	PS-PDP-ECMDP	PROF SERVICES	PDP For Enterprise Copy Data Management	\$5,450	Each	10%	\$4,905	Other	F1
PS-PDP-ECSDP	PS-PDP-ECSDP	PROF SERVICES	PDP For ECS	\$8,480	Each	10%	\$7,632	Other	F1
PS-PDP-ECSEX300DP	PS-PDP-ECSEX300DP	PROF SERVICES	PDP for ECS 2U	\$8,480	Each	10%	\$7,632	Other	F1
PS-PDP-ECSINIMPOS	PS-PDP-ECSINIMPOS	PROF SERVICES	Install and Impl ECS ProDeploy Plus	\$23,570	Each	10%	\$21,213	Other	F1
PS-PDP-ECSNHX	PS-PDP-ECSNHX	PROF SERVICES	PDP for ECS Node Expansion	\$5,500	Each	10%	\$4,950	Other	F1
PS-PDP-HCIANIMPOS	PS-PDP-HCIANIMPOS	PROF SERVICES	Onsite Implementation for VxRail Node	\$3,840	Each	10%	\$3,456	Other	F1
PS-PDP-IDPAEDP	PS-PDP-IDPAEDP	PROF SERVICES	PDP for IDPA DP4x Series	\$10,761	Each	10%	\$9,685	Other	F1
PS-PDP-IDPAEOS	PS-PDP-IDPAEOS	PROF SERVICES	Impl IDPA DP5x Series Plus	\$9,120	Each	10%	\$8,208	Other	F1
PS-PDP-IDPAVDP	PS-PDP-IDPAVDP	PROF SERVICES	PDP for IDPA DP8x Series	\$12,784	Each	10%	\$11,506	Other	F1
PS-PDP-IDPAAVOS	PS-PDP-IDPAAVOS	PROF SERVICES	Impl IDPA DP8x Series Plus	\$10,310	Each	10%	\$9,279	Other	F1
PS-PDP-IDPANAOS	PS-PDP-IDPANAOS	PROF SERVICES	IDPA Network Validation Add-on Plus	\$5,140	Each	10%	\$4,626	Other	F1
PS-PDP-IDPAVEDP	PS-PDP-IDPAVEDP	PROF SERVICES	PDP for IDPA DP4x Series	\$6,310	Each	10%	\$5,679	Other	F1
PS-PDP-IMAPSYOS	PS-PDP-IMAPSYOS	PROF SERVICES	ONSITE APPSYNC IMPL FOR 4 HOSTS	\$8,490	Each	10%	\$7,641	Other	F1
PS-PDP-IPTORSWCOS	PS-PDP-IPTORSWCOS	PROF SERVICES	Config of ToR Switch, ProDeploy Plus	\$5,840	Each	10%	\$5,256	Other	F1
PS-PDP-ISI1NHX	PS-PDP-ISI1NHX	PROF SERVICES	PDP for Isilon Expansion	\$1,600	Each	10%	\$1,440	Other	F1
PS-PDP-ISI1NUP	PS-PDP-ISI1NUP	PROF SERVICES	PDP for Isilon Hardware Upgrade	\$1,600	Each	10%	\$1,440	Other	F1
PS-PDP-ISI1SHX	PS-PDP-ISI1SHX	PROF SERVICES	PDP for Isilon Expansion, 1 Switch	\$1,900	Each	10%	\$1,710	Other	F1
PS-PDP-ISIADV2UDP	PS-PDP-ISIADV2UDP	PROF SERVICES	PDP For Isilon Advanced Bundle 2U Node	\$13,230	Each	10%	\$11,907	Other	F1
PS-PDP-ISIADVDP	PS-PDP-ISIADVDP	PROF SERVICES	PDP For Isilon Advanced Bundle	\$13,230	Each	10%	\$11,907	Other	F1
PS-PDP-ISIADVHDDP	PS-PDP-ISIADVHDDP	PROF SERVICES	PDP For Isilon Advanced Bundle Dense	\$13,230	Each	10%	\$11,907	Other	F1
PS-PDP-ISIENT2UDP	PS-PDP-ISIENT2UDP	PROF SERVICES	PDP For Isilon Enterprise Bundle 2U Node	\$10,830	Each	10%	\$9,747	Other	F1
PS-PDP-ISIENTDP	PS-PDP-ISIENTDP	PROF SERVICES	PDP For Isilon Enterprise Bundle	\$10,830	Each	10%	\$9,747	Other	F1
PS-PDP-ISIENTHDDP	PS-PDP-ISIENTHDDP	PROF SERVICES	PDP For Isilon Enterprise Bundle Dense	\$10,830	Each	10%	\$9,747	Other	F1
PS-PDP-ISIIMPADFOS	PS-PDP-ISIIMPADFOS	PROF SERVICES	Impl Isilon Feature Prodeploy Plus	\$8,400	Each	10%	\$7,560	Other	F1
PS-PDP-ISIIMPADVOS	PS-PDP-ISIIMPADVOS	PROF SERVICES	Impl Isilon Advanced Prodeploy Plus	\$17,865	Each	10%	\$16,079	Other	F1
PS-PDP-ISIIMPENTOS	PS-PDP-ISIIMPENTOS	PROF SERVICES	Impl Isilon Enterprise Prodeploy Plus	\$13,680	Each	10%	\$12,312	Other	F1
PS-PDP-ISIIMPOFSOS	PS-PDP-ISIIMPOFSOS	PROF SERVICES	Impl Isilon ONEFS Synci Prodeploy Plus	\$13,980	Each	10%	\$12,582	Other	F1
PS-PDP-ISIOFSYDVP	PS-PDP-ISIOFSYDVP	PROF SERVICES	PDP For Isilon OneFS SynciQ	\$7,980	Each	10%	\$7,182	Other	F1
PS-PDP-ISIOFSY2UDP	PS-PDP-ISIOFSY2UDP	PROF SERVICES	PDP For Isilon OneFS SynciQ 2U Node	\$7,980	Each	10%	\$7,182	Other	F1
PS-PDP-ISIOFSYHDDP	PS-PDP-ISIOFSYHDDP	PROF SERVICES	PDP For Isilon OneFS SynciQ Dense	\$7,980	Each	10%	\$7,182	Other	F1
PS-PDP-ISIWDIDP	PS-PDP-ISIWDIDP	PROF SERVICES	PDP For Isilon Adv Design Deploy	\$14,280	Each	10%	\$12,852	Other	F1
PS-PD-PMAX2DP	PS-PD-PMAX2DP	PROF SERVICES	PD For PowerMax 2000	\$13,620	Each	10%	\$12,258	Other	F1
PS-PD-PMAX8DP	PS-PD-PMAX8DP	PROF SERVICES	PD For PowerMax 8000	\$13,620	Each	10%	\$12,258	Other	F1
PS-PD-PMAXUP	PS-PD-PMAXUP	PROF SERVICES	PD For PowerMax Base Upgrade	\$2,500	Each	10%	\$2,250	Other	F1
PS-PDP-NMDAMSOS	PS-PDP-NMDAMSOS	PROF SERVICES	Impl. for NW Mod for DBApps MySQL Onsite	\$15,495	Each	10%	\$13,946	Other	F1
PS-PDP-NMEXOS	PS-PDP-NMEXOS	PROF SERVICES	Impl. for NW Mod. for MS Exch Onsite	\$15,195	Each	10%	\$13,676	Other	F1
PS-PDP-NMMSQLOS	PS-PDP-NMMSQLOS	PROF SERVICES	Impl. for NW Mod. for MS SQL Onsite	\$10,980	Each	10%	\$9,882	Other	F1
PS-PDP-NWDP	PS-PDP-NWDP	PROF SERVICES	PDP For NetWorker Deploy	\$13,560	Each	10%	\$12,204	Other	F1
PS-PDP-NWOS	PS-PDP-NWOS	PROF SERVICES	Implementation for NW Onsite	\$13,560	Each	10%	\$12,204	Other	F1
PS-PDP-NWUP	PS-PDP-NWUP	PROF SERVICES	PDP For Networker Upgrade	\$9,250	Each	10%	\$8,325	Other	F1
PS-PD-PP1	PS-PD-PP1	PROF SERVICES	PD for PowerPath 1 Host	\$890	Each	10%	\$801	Other	F1
PS-PDP-P30APPSYNC	PS-PDP-P30APPSYNC	PROF SERVICES	30dayPostDeployAssist AppSync	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30AVAMAR	PS-PDP-P30AVAMAR	PROF SERVICES	30dayPostDeployAssist Avamar	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30CLDARRAY	PS-PDP-P30CLDARRAY	PROF SERVICES	30dayPostDeployAssist CloudArray	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30CLDLINK	PS-PDP-P30CLDLINK	PROF SERVICES	30dayPostDeployAssist Cloudlink	\$240	Each	10%	\$216	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
PS-PDP-P30CNCTRIX	PS-PDP-P30CNCTRIX	PROF SERVICES	30dayPostDeployAssist Connectrix	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30DD	PS-PDP-P30DD	PROF SERVICES	30dayPostDeployAssist DD	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30DPA	PS-PDP-P30DPA	PROF SERVICES	30dayPostDeployAssist DPA	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30DPC	PS-PDP-P30DPC	PROF SERVICES	30dayPostDeployAssist DPC	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30DPS	PS-PDP-P30DPS	PROF SERVICES	30dayPostDeployAssist DPS	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30DPSEARCH	PS-PDP-P30DPSEARCH	PROF SERVICES	30dayPostDeployAssist DP Search	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30ECDM	PS-PDP-P30ECDM	PROF SERVICES	30dayPostDeployAssist ECDM	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30ECS	PS-PDP-P30ECS	PROF SERVICES	30dayPostDeployAssist ECS	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30IDPA	PS-PDP-P30IDPA	PROF SERVICES	30dayPostDeployAssist IDPA	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30ISILON	PS-PDP-P30ISILON	PROF SERVICES	30dayPostDeployAssist Isilon	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30ISILSRCH	PS-PDP-P30ISILSRCH	PROF SERVICES	30dayPostDeployAssist Isilon Search	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30NW	PS-PDP-P30NW	PROF SERVICES	30dayPostDeployAssist NetWorker	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30PPS	PS-PDP-P30PPS	PROF SERVICES	30dayPostDeployAssist PPS	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30PROTCTPT	PS-PDP-P30PROTCTPT	PROF SERVICES	30dayPostDeployAssist ProtectPoint	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30RP	PS-PDP-P30RP	PROF SERVICES	30dayPostDeployAssist RecoverPoint	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30RP4VM	PS-PDP-P30RP4VM	PROF SERVICES	30dayPostDeployAssist RP4VM	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30SCALEIO	PS-PDP-P30SCALEIO	PROF SERVICES	30 Day Post Deploy-Assist VxFlex OS	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30SDDC	PS-PDP-P30SDDC	PROF SERVICES	SDDC 30-day PostDeploy Assist PDP	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDP-P30SOURCE1	PS-PDP-P30SOURCE1	PROF SERVICES	30dayPostDeployAssist SourceOne	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30SRM	PS-PDP-P30SRM	PROF SERVICES	30dayPostDeployAssist SRM	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30UNITY	PS-PDP-P30UNITY	PROF SERVICES	30dayPostDeployAssist Unity	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30VDR	PS-PDP-P30VDR	PROF SERVICES	30dayPostDeployAssist VDR	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30VMAX	PS-PDP-P30VMAX	PROF SERVICES	30dayPostDeployAssist VMAX	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30VPLEX	PS-PDP-P30VPLEX	PROF SERVICES	30dayPostDeployAssist VPLEX	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30VXVLEX	PS-PDP-P30VXVLEX	PROF SERVICES	30dayPostDeployAssist VxFlexOS	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30VXRAIL	PS-PDP-P30VXRAIL	PROF SERVICES	30dayPostDeployAssist VxRail	\$240	Each	10%	\$216	Other	F1
PS-PDP-P30XTREMIO	PS-PDP-P30XTREMIO	PROF SERVICES	30dayPostDeployAssist XtremIO	\$240	Each	10%	\$216	Other	F1
PS-PD-PPAPPDBDP	PS-PD-PPAPPDBDP	PROF SERVICES	PD for PowerProtect App Dir DB Deploy	\$3,300	Each	10%	\$2,970	Other	F1
PS-PD-PPAPPMSPD	PS-PD-PPAPPMSPD	PROF SERVICES	PD for PowerProtect App Dir MS Deploy	\$3,300	Each	10%	\$2,970	Other	F1
PS-PD-PPBUDP	PS-PD-PPBUDP	PROF SERVICES	PD for PowerProtect Backup Deploy	\$18,800	Each	10%	\$16,920	Other	F1
PS-PD-PPCLOUDDP	PS-PD-PPCLOUDDP	PROF SERVICES	PD for PowerProtect Cloud Deploy	\$11,100	Each	10%	\$9,990	Other	F1
PS-PD-PPCLOUDDRDP	PS-PD-PPCLOUDDRDP	PROF SERVICES	PD for PowerProtect Cloud DR Deploy	\$5,400	Each	10%	\$4,860	Other	F1
PS-PD-PPCYBER1MDP	PS-PD-PPCYBER1MDP	PROF SERVICES	PD for PowerProtect Cyber Rec 1M Deploy	\$7,500	Each	10%	\$6,750	Other	F1
PS-PD-PPCYBER3MDP	PS-PD-PPCYBER3MDP	PROF SERVICES	PD for PowerProtect Cyber Rec 3M Deploy	\$12,500	Each	10%	\$11,250	Other	F1
PS-PD-PPDATAMGRDP	PS-PD-PPDATAMGRDP	PROF SERVICES	PD for PowerProtect Data Manager Deploy	\$3,300	Each	10%	\$2,970	Other	F1
PS-PD-PPDDCCHX	PS-PD-PPDDCCHX	PROF SERVICES	PD for PowerProtect DD Code Upp	\$2,000	Each	10%	\$1,800	Other	F1
PS-PD-PPDDCUJP	PS-PD-PPDDCUJP	PROF SERVICES	PD PowerProtect DD System Controller Upp	\$3,500	Each	10%	\$3,150	Other	F1
PS-PD-PPDDDSPHX	PS-PD-PPDDDSPHX	PROF SERVICES	PD PowerProtect DD Inst for Stor Exp Dk	\$2,200	Each	10%	\$1,980	Other	F1
PS-PD-PPDDDSXHX	PS-PD-PPDDDSXHX	PROF SERVICES	PD PowerProtect DD Inst for DS Exp Sif	\$2,600	Each	10%	\$2,340	Other	F1
PS-PD-PPDESXHX	PS-PD-PPDESXHX	PROF SERVICES	PD PowerProtect DD Inst for ES Exp Sif	\$2,100	Each	10%	\$1,890	Other	F1
PS-PD-PPDDIBDP	PS-PD-PPDDIBDP	PROF SERVICES	PD for PowerProtect Data Domain (Base)	\$6,540	Each	10%	\$5,886	Other	F1
PS-PD-PPDDPHDP	PS-PD-PPDDPHDP	PROF SERVICES	PD for PowerProtect Data Domain Prerack	\$6,300	Each	10%	\$5,670	Other	F1
PS-PDP-PMAX2DP	PS-PDP-PMAX2DP	PROF SERVICES	PDP For PowerMax 2000	\$17,490	Each	10%	\$15,741	Other	F1
PS-PDP-PMAX8DP	PS-PDP-PMAX8DP	PROF SERVICES	PDP For PowerMax 8000	\$17,490	Each	10%	\$15,741	Other	F1
PS-PDP-PMAXUP	PS-PDP-PMAXUP	PROF SERVICES	PDP for PowerMax Base Upgrade	\$3,700	Each	10%	\$3,330	Other	F1
PS-PDP-PP1	PS-PDP-PP1	PROF SERVICES	PDP for PowerPath 1 Host	\$2,490	Each	10%	\$2,241	Other	F1
PS-PDP-PPAPPDBDP	PS-PDP-PPAPPDBDP	PROF SERVICES	PDP for PowerProtect App Dir DB Deploy	\$6,200	Each	10%	\$5,580	Other	F1
PS-PDP-PPAPPMSPD	PS-PDP-PPAPPMSPD	PROF SERVICES	PDP for PowerProtect App Dir MS Deploy	\$6,200	Each	10%	\$5,580	Other	F1
PS-PDP-PPBUDP	PS-PDP-PPBUDP	PROF SERVICES	PDP for PowerProtect Backup Deploy	\$29,200	Each	10%	\$26,280	Other	F1
PS-PDP-PPCLOUDDP	PS-PDP-PPCLOUDDP	PROF SERVICES	PDP for PowerProtect Cloud Deploy	\$19,000	Each	10%	\$17,100	Other	F1
PS-PDP-PPCLOUDDRDP	PS-PDP-PPCLOUDDRDP	PROF SERVICES	PDP for PowerProtect Cloud DR Deploy	\$9,900	Each	10%	\$8,910	Other	F1
PS-PDP-PPCYBER1MDP	PS-PDP-PPCYBER1MDP	PROF SERVICES	PDP for PowerProtect Cyber Rec 1M Deploy	\$10,500	Each	10%	\$9,450	Other	F1
PS-PDP-PPCYBER3MDP	PS-PDP-PPCYBER3MDP	PROF SERVICES	PDP for PowerProtect Cyber Rec 3M Deploy	\$17,500	Each	10%	\$15,750	Other	F1
PS-PDP-PPDATAMGRDP	PS-PDP-PPDATAMGRDP	PROF SERVICES	PDP for PowerProtect Data Manager Deploy	\$6,200	Each	10%	\$5,580	Other	F1
PS-PDP-PPDDCCHX	PS-PDP-PPDDCCHX	PROF SERVICES	PDP PowerProtect DD Code Upp	\$3,400	Each	10%	\$3,060	Other	F1
PS-PDP-PPDDCUJP	PS-PDP-PPDDCUJP	PROF SERVICES	PDP for PowerProtect DD System Cntl Upp	\$6,000	Each	10%	\$5,400	Other	F1
PS-PDP-PPDDDSPHX	PS-PDP-PPDDDSPHX	PROF SERVICES	PDP PowerProtect DD Inst for Stor Exp Dk	\$3,800	Each	10%	\$3,420	Other	F1
PS-PDP-PPDDDSXHX	PS-PDP-PPDDDSXHX	PROF SERVICES	PDP PowerProtect DD Inst for DS Exp Sif	\$4,400	Each	10%	\$3,960	Other	F1
PS-PDP-PPDESXHX	PS-PDP-PPDESXHX	PROF SERVICES	PDP PowerProtect DD Inst for ES Exp Sif	\$3,600	Each	10%	\$3,240	Other	F1
PS-PDP-PPDDIBDP	PS-PDP-PPDDIBDP	PROF SERVICES	PDP for PowerProtect Data Domain (Base)	\$9,700	Each	10%	\$8,730	Other	F1
PS-PDP-PPDDPHDP	PS-PDP-PPDDPHDP	PROF SERVICES	PDP for PowerProtect Data Domain Prerack	\$8,700	Each	10%	\$7,830	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-PDP-PPVWRPROTDP	PS-PDP-PPVWRPROTDP	PROF SERVICES	PDP For PowerProtect Software Deploy	\$49,000	Each	10%	\$44,100	Other	F1
PS-PDP-PPSTORDP	PS-PDP-PPSTORDP	PROF SERVICES	PDP for PowerProtect Storage Dir Deploy	\$22,000	Each	10%	\$19,800	Other	F1
PS-PDP-PPVMREPD	PS-PDP-PPVMREPD	PROF SERVICES	PDP for PowerProtect VM Replic Deploy	\$9,900	Each	10%	\$8,910	Other	F1
PS-PD-PPVWRPROTDP	PS-PD-PPVWRPROTDP	PROF SERVICES	PD For PowerProtect Software Deploy	\$31,900	Each	10%	\$28,710	Other	F1
PS-PDP-PSC1NDP	PS-PDP-PSC1NDP	PROF SERVICES	PDP for Isilon	\$1,600	Each	10%	\$1,440	Other	F1
PS-PD-PPSTORDP	PS-PD-PPSTORDP	PROF SERVICES	PD for PowerProtect Storage Dir Deploy	\$13,000	Each	10%	\$11,700	Other	F1
PS-PD-PPVMREPD	PS-PD-PPVMREPD	PROF SERVICES	PD for PowerProtect VM Replic Deploy	\$5,400	Each	10%	\$4,860	Other	F1
PS-PDP-RCVRRPTOS	PS-PDP-RCVRRPTOS	PROF SERVICES	On Site RP Full Deploy for 4 RPAs	\$24,840	Each	10%	\$22,356	Other	F1
PS-PDP-RPV4MNDP	PS-PDP-RPV4MNDP	PROF SERVICES	PDP for RecoverPoint for VM	\$12,000	Each	10%	\$10,800	Other	F1
PS-PDP-RPUNIDP	PS-PDP-RPUNIDP	PROF SERVICES	PDP for RecoverPoint with Unity	\$6,300	Each	10%	\$5,670	Other	F1
PS-PDP-RPUNIOS	PS-PDP-RPUNIOS	PROF SERVICES	OnSite RP for UnityVNX Deploy for 2 RPAs	\$7,460	Each	10%	\$6,714	Other	F1
PS-PDP-RPVMRLOS	PS-PDP-RPVMRLOS	PROF SERVICES	ONSITE RP4VM LOCAL REPL IMPL FOR 1 HOST	\$6,320	Each	10%	\$5,688	Other	F1
PS-PDP-RPVMRROS	PS-PDP-RPVMRROS	PROF SERVICES	ONSITE RP4VM REMOTE REPL IMPL FOR 1 CG	\$7,670	Each	10%	\$6,903	Other	F1
PS-PDP-RPVMXDP	PS-PDP-RPVMXDP	PROF SERVICES	PDP for RecoverPoint with PowerMax	\$6,300	Each	10%	\$5,670	Other	F1
PS-PDP-RPVMXEOS	PS-PDP-RPVMXEOS	PROF SERVICES	On Site RP for VMAX Deploy for 2 RPAs	\$9,055	Each	10%	\$8,150	Other	F1
PS-PDP-RPVPLXDP	PS-PDP-RPVPLXDP	PROF SERVICES	PDP for RecoverPoint with VPLEX	\$6,300	Each	10%	\$5,670	Other	F1
PS-PDP-RPVRPTDP	PS-PDP-RPVRPTDP	PROF SERVICES	ProDeploy Plus for RecoverPoint	\$19,000	Each	10%	\$17,100	Other	F1
PS-PDP-RPVXFLXDP	PS-PDP-RPVXFLXDP	PROF SERVICES	PDP for RecoverPoint with VxFlex OS	\$6,300	Each	10%	\$5,670	Other	F1
PS-PDP-RPXIOIMPSOS	PS-PDP-RPXIOIMPSOS	PROF SERVICES	On Site RP for XtremIO Deploy Add-On	\$5,660	Each	10%	\$5,094	Other	F1
PS-PDP-RPXTPD	PS-PDP-RPXTPD	PROF SERVICES	PDP for RecoverPoint with XtremIO	\$6,300	Each	10%	\$5,670	Other	F1
PS-PDP-S1DMOS	PS-PDP-S1DMOS	PROF SERVICES	Impl SourceOne DM 1000 User Base Plus	\$14,670	Each	10%	\$13,203	Other	F1
PS-PDP-S1DMT2OS	PS-PDP-S1DMT2OS	PROF SERVICES	Impl SourceOne DM 6000 User Base Plus	\$25,420	Each	10%	\$22,878	Other	F1
PS-PDP-S1DP	PS-PDP-S1DP	PROF SERVICES	PDP for SourceOne EM 1000 T1	\$34,670	Each	10%	\$31,203	Other	F1
PS-PDP-S1DRDS	PS-PDP-S1DRDS	PROF SERVICES	Impl SourceOne DR 1000 User Base Plus	\$19,660	Each	10%	\$17,694	Other	F1
PS-PDP-S1DR2OS	PS-PDP-S1DR2OS	PROF SERVICES	Impl SourceOne DR 6000 User Base Plus	\$30,780	Each	10%	\$27,702	Other	F1
PS-PDP-S1F10DP	PS-PDP-S1F10DP	PROF SERVICES	PDP for SourceOne FA 10TB	\$19,740	Each	10%	\$17,766	Other	F1
PS-PDP-S1F10OS	PS-PDP-S1F10OS	PROF SERVICES	Impl SourceOne File 10Tb Plus	\$19,740	Each	10%	\$17,766	Other	F1
PS-PDP-S1F130DP	PS-PDP-S1F130DP	PROF SERVICES	PDP for SourceOne, FA 30TB	\$26,510	Each	10%	\$23,859	Other	F1
PS-PDP-S1F130OS	PS-PDP-S1F130OS	PROF SERVICES	Impl SourceOne File 30Tb Plus	\$34,670	Each	10%	\$31,203	Other	F1
PS-PDP-S1F150DP	PS-PDP-S1F150DP	PROF SERVICES	PDP for SourceOne, FA 50TB	\$38,170	Each	10%	\$34,353	Other	F1
PS-PDP-S1F150OS	PS-PDP-S1F150OS	PROF SERVICES	Impl SourceOne File 50Tb Plus	\$35,620	Each	10%	\$32,058	Other	F1
PS-PDP-S1OS	PS-PDP-S1OS	PROF SERVICES	Impl SourceOne EM 1000 User Base Plus	\$20,110	Each	10%	\$18,099	Other	F1
PS-PDP-S1SH10DP	PS-PDP-S1SH10DP	PROF SERVICES	PDP for SourceOne, SP 10TB	\$15,000	Each	10%	\$13,500	Other	F1
PS-PDP-S1SH10OS	PS-PDP-S1SH10OS	PROF SERVICES	Impl SourceOne SharePoint 10Tb Plus	\$19,740	Each	10%	\$17,766	Other	F1
PS-PDP-S1SH30DP	PS-PDP-S1SH30DP	PROF SERVICES	PDP for SourceOne, SP 30TB	\$21,210	Each	10%	\$19,089	Other	F1
PS-PDP-S1SH30OS	PS-PDP-S1SH30OS	PROF SERVICES	Impl SourceOne SharePoint 30Tb Plus	\$26,510	Each	10%	\$23,859	Other	F1
PS-PDP-S1SH50DP	PS-PDP-S1SH50DP	PROF SERVICES	PDP for SourceOne, SP 50TB	\$30,000	Each	10%	\$27,000	Other	F1
PS-PDP-S1SH50OS	PS-PDP-S1SH50OS	PROF SERVICES	Impl SourceOne SharePoint 50Tb Plus	\$38,170	Each	10%	\$34,353	Other	F1
PS-PDP-S1T2DP	PS-PDP-S1T2DP	PROF SERVICES	PDP for SourceOne EM 6000 T2	\$35,620	Each	10%	\$32,058	Other	F1
PS-PDP-S1T2OS	PS-PDP-S1T2OS	PROF SERVICES	Impl SourceOne EM 6000 User Base Plus	\$36,700	Each	10%	\$33,030	Other	F1
PS-PDP-S3XXXDP	PS-PDP-S3XXXDP	PROF SERVICES	PDP for Dell EMC Networking S3XXX	\$5,960	Each	10%	\$5,364	Other	F1
PS-PDP-S4XXXDP	PS-PDP-S4XXXDP	PROF SERVICES	PDP for Dell EMC Networking S4XXX	\$5,960	Each	10%	\$5,364	Other	F1
PS-PDP-S5XXXDP	PS-PDP-S5XXXDP	PROF SERVICES	PDP for Dell EMC Networking S5XXX	\$6,450	Each	10%	\$5,805	Other	F1
PS-PD-PSC1NDP	PS-PD-PSC1NDP	PROF SERVICES	PD for Isilon	\$850	Each	10%	\$765	Other	F1
PS-PDP-SDDCBOS	PS-PDP-SDDCBOS	PROF SERVICES	SDDC Implement 1st Rack PDP	\$39,280	Each	10%	\$35,352	Other	F1
PS-PDP-SDDCDP	PS-PDP-SDDCDP	PROF SERVICES	PDP For SDDC Deploy 1st Rack Only	\$78,560	Each	10%	\$70,704	Other	F1
PS-PDP-SDDCNAOS	PS-PDP-SDDCNAOS	PROF SERVICES	SDDC Plan/Design Per System PDP	\$39,280	Each	10%	\$35,352	Other	F1
PS-PDP-SDDCRAOS	PS-PDP-SDDCRAOS	PROF SERVICES	SDDC Implement Add I Rack PDP	\$10,610	Each	10%	\$9,549	Other	F1
PS-PDP-SIOIMPOS	PS-PDP-SIOIMPOS	PROF SERVICES	Impl for VxFlex OS ProDeploy Plus	\$12,545	Each	10%	\$11,291	Other	F1
PS-PDP-SRCHDP	PS-PDP-SRCHDP	PROF SERVICES	PDP For Search Deploy	\$13,651	Each	10%	\$12,286	Other	F1
PS-PDP-SRMDP	PS-PDP-SRMDP	PROF SERVICES	PDP for SRM Implementation	\$17,010	Each	10%	\$15,309	Other	F1
PS-PDP-SRMIPOS	PS-PDP-SRMIPOS	PROF SERVICES	SRM Base Implementation, ProDeploy Plus	\$17,010	Each	10%	\$15,309	Other	F1
PS-PDP-SRMMRDP	PS-PDP-SRMMRDP	PROF SERVICES	PDP For Storage Monitoring + Reporting	\$3,400	Each	10%	\$3,060	Other	F1
PS-PDP-UXA350DP	PS-PDP-UXA350DP	PROF SERVICES	PDP For Unity 350F	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXA450DP	PS-PDP-UXA450DP	PROF SERVICES	PDP For Unity 450F	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXA550DP	PS-PDP-UXA550DP	PROF SERVICES	PDP For Unity 550F	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXA650DP	PS-PDP-UXA650DP	PROF SERVICES	PDP For Unity 650F	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXAFDP	PS-PDP-UXAFDP	PROF SERVICES	PDP for Unity AF	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXAFXDP	PS-PDP-UXAFXDP	PROF SERVICES	PDP for Unity XT AF	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXH300DP	PS-PDP-UXH300DP	PROF SERVICES	PDP For Unity 300	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXH400DP	PS-PDP-UXH400DP	PROF SERVICES	PDP For Unity 400	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXH500DP	PS-PDP-UXH500DP	PROF SERVICES	PDP For Unity 500	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXH600DP	PS-PDP-UXH600DP	PROF SERVICES	PDP For Unity 600	\$8,000	Each	10%	\$7,200	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-PDP-UXHFD	PS-PDP-UXHFD	PROF SERVICES	PDP for Unity HF	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXHFXD	PS-PDP-UXHFXD	PROF SERVICES	PDP for Unity XT HF	\$8,000	Each	10%	\$7,200	Other	F1
PS-PDP-UXIMBOS	PS-PDP-UXIMBOS	PROF SERVICES	PDP Onsite Base Implementation	\$6,734	Each	10%	\$6,061	Other	F1
PS-PDP-UXIMBPOS	PS-PDP-UXIMBPOS	PROF SERVICES	PDP Onsite Base Plus Implementation	\$8,050	Each	10%	\$7,245	Other	F1
PS-PDP-VCFVXRDP	PS-PDP-VCFVXRDP	PROF SERVICES	PDP for VCF on VxRail, Node Deploy	\$4,800	Each	10%	\$4,320	Other	F1
PS-PDP-VIPRIMPOS	PS-PDP-VIPRIMPOS	PROF SERVICES	VIPR Base Implementation, ProDeploy Plus	\$19,900	Each	10%	\$17,910	Other	F1
PS-PDP-VMAFUP	PS-PDP-VMAFUP	PROF SERVICES	PDP for AF Base Upgrade	\$3,500	Each	10%	\$3,150	Other	F1
PS-PDP-VMESLMOS	PS-PDP-VMESLMOS	PROF SERVICES	Implement to PowerMax, ProDeploy Plus	\$12,300	Each	10%	\$11,070	Other	F1
PS-PDP-VMNFSTOS	PS-PDP-VMNFSTOS	PROF SERVICES	IMPLMT FOR VMAX ALL FLASH PRODEPLOY PLUS	\$11,905	Each	10%	\$10,715	Other	F1
PS-PDP-VMXBASEUP	PS-PDP-VMXBASEUP	PROF SERVICES	PDP for VMAX3 Base Upgrade	\$3,500	Each	10%	\$3,150	Other	F1
PS-PDP-VMXDP	PS-PDP-VMXDP	PROF SERVICES	PDP For VMAX	\$16,345	Each	10%	\$14,711	Other	F1
PS-PDP-VP1ECROS	PS-PDP-VP1ECROS	PROF SERVICES	ONSITE SINGLE ENG VPLEX DEPLOY CUST RACK	\$7,070	Each	10%	\$6,363	Other	F1
PS-PDP-VPLEXOS	PS-PDP-VPLEXOS	PROF SERVICES	ONSITE VPLEX DEPLOY IN EMC CAB	\$7,550	Each	10%	\$6,795	Other	F1
PS-PDP-VPROTDP	PS-PDP-VPROTDP	PROF SERVICES	PDP for vProtect Deployment	\$6,950	Each	10%	\$6,255	Other	F1
PS-PDP-VPX1EDP	PS-PDP-VPX1EDP	PROF SERVICES	PDP for VPLEX Deploy Single Eng Cust Rck	\$9,080	Each	10%	\$8,172	Other	F1
PS-PDP-VPXCULPGHX	PS-PDP-VPXCULPGHX	PROF SERVICES	PDP for VPLEX Cluster Expansion	\$14,000	Each	10%	\$12,600	Other	F1
PS-PDP-VPXDP	PS-PDP-VPXDP	PROF SERVICES	PDP for VPLEX DEPLOY IN DELL EMC CAB	\$8,961	Each	10%	\$8,065	Other	F1
PS-PDP-VPXGENBHX	PS-PDP-VPXGENBHX	PROF SERVICES	PDP for VPLEX Gen Base Expansion	\$11,000	Each	10%	\$9,900	Other	F1
PS-PDP-VPXPLOS	PS-PDP-VPXPLOS	PROF SERVICES	ONSITE VPLEX IMPL ONLY FOR 8 HOSTS	\$6,495	Each	10%	\$5,846	Other	F1
PS-PDP-VPXRCK1CDP	PS-PDP-VPXRCK1CDP	PROF SERVICES	PDP for VPLEX Deploy 4 Eng Cust Rck	\$16,560	Each	10%	\$14,904	Other	F1
PS-PDP-VPXRCKCDP	PS-PDP-VPXRCKCDP	PROF SERVICES	PDP for VPLEX Deploy 2 Eng Cust Rck	\$11,800	Each	10%	\$10,620	Other	F1
PS-PDP-VXFLEXAPP	PS-PDP-VXFLEXAPP	PROF SERVICES	PDP for VxFlex Appliance	\$0	Each	10%	\$0	Other	F1
PS-PDP-VXFLEXOSDP	PS-PDP-VXFLEXOSDP	PROF SERVICES	ProDeploy Plus for VxFlex OS	\$21,000	Each	10%	\$18,900	Other	F1
PS-PDP-VXFLEXRN	PS-PDP-VXFLEXRN	PROF SERVICES	PDP for VxFlex Ready Node	\$0	Each	10%	\$0	Other	F1
PS-PDP-VXRDP	PS-PDP-VXRDP	PROF SERVICES	PDP For VxRail Deploy Per Node	\$3,840	Each	10%	\$3,456	Other	F1
PS-PDP-X400DP	PS-PDP-X400DP	PROF SERVICES	PDP Implementation for PowerProtectX400	\$8,350	Each	10%	\$7,515	Other	F1
PS-PDP-XIOBKEPIM	PS-PDP-XIOBKEPIM	PROF SERVICES	PDP for XIO, Multi XBrick Cistr Exp Imp	\$9,700	Each	10%	\$8,730	Other	F1
PS-PDP-XIOBSDKUP	PS-PDP-XIOBSDKUP	PROF SERVICES	PDP for XIO, X2 Base Disk Upgd	\$3,550	Each	10%	\$3,195	Other	F1
PS-PDP-XIOSTBKUPIM	PS-PDP-XIOSTBKUPIM	PROF SERVICES	PDP for XIO, Starter Brick Upgd Inst	\$2,500	Each	10%	\$2,250	Other	F1
PS-PDP-XIOSTDCPEIM	PS-PDP-XIOSTDCPEIM	PROF SERVICES	PDP for XIO, 1 to Dul Xbrk Cistr Exp Imp	\$11,000	Each	10%	\$9,900	Other	F1
PS-PDP-XTDP	PS-PDP-XTDP	PROF SERVICES	PDP for XtremIO Deploy	\$14,000	Each	10%	\$12,600	Other	F1
PS-PDP-XTIMBSOS	PS-PDP-XTIMBSOS	PROF SERVICES	ONSITE XTREMIO ARRAY IMPL WITH 5 HOSTS	\$8,440	Each	10%	\$7,596	Other	F1
PS-PDP-Z92XXDP	PS-PDP-Z92XXDP	PROF SERVICES	PDP for Dell EMC Networking Z92XX	\$9,920	Each	10%	\$8,928	Other	F1
PS-PD-RP4VMDP	PS-PD-RP4VMDP	PROF SERVICES	PD for RecoverPoint for VM	\$4,800	Each	10%	\$4,320	Other	F1
PS-PD-RPUNIDP	PS-PD-RPUNIDP	PROF SERVICES	PD for RecoverPoint with Unity	\$3,000	Each	10%	\$2,700	Other	F1
PS-PD-RPVMXDP	PS-PD-RPVMXDP	PROF SERVICES	PD for RecoverPoint with PowerMax	\$3,000	Each	10%	\$2,700	Other	F1
PS-PD-RPVLXDP	PS-PD-RPVLXDP	PROF SERVICES	PD for RecoverPoint with VPLEX	\$3,000	Each	10%	\$2,700	Other	F1
PS-PD-RPVRP1DP	PS-PD-RPVRP1DP	PROF SERVICES	ProDeploy for RecoverPoint	\$10,000	Each	10%	\$9,000	Other	F1
PS-PD-RPVXFLXDP	PS-PD-RPVXFLXDP	PROF SERVICES	PD RecoverPoint with VxFlex OS	\$3,000	Each	10%	\$2,700	Other	F1
PS-PD-RPXTDP	PS-PD-RPXTDP	PROF SERVICES	PD for RecoverPoint with XtremIO	\$3,000	Each	10%	\$2,700	Other	F1
PS-PD-S1DP	PS-PD-S1DP	PROF SERVICES	PD for SourceOne, EM 1000 Tier 1	\$13,868	Each	10%	\$12,481	Other	F1
PS-PD-S1F10DP	PS-PD-S1F10DP	PROF SERVICES	PD for SourceOne, File Arch 10TB	\$7,896	Each	10%	\$7,106	Other	F1
PS-PD-S1F30DP	PS-PD-S1F30DP	PROF SERVICES	PD for SourceOne, File Arch 30TB	\$8,484	Each	10%	\$7,636	Other	F1
PS-PD-S1F50DP	PS-PD-S1F50DP	PROF SERVICES	PD for SourceOne File Arch 50TB	\$14,248	Each	10%	\$12,823	Other	F1
PS-PD-S1SH10DP	PS-PD-S1SH10DP	PROF SERVICES	PD for SourceOne, SP Arch 10TB	\$6,000	Each	10%	\$5,400	Other	F1
PS-PD-S1SH30DP	PS-PD-S1SH30DP	PROF SERVICES	PD for SourceOne, SP Arch 30TB	\$10,604	Each	10%	\$9,544	Other	F1
PS-PD-S1SH50DP	PS-PD-S1SH50DP	PROF SERVICES	PD for SourceOne, SP Arch 50TB	\$12,000	Each	10%	\$10,800	Other	F1
PS-PD-S1T2DP	PS-PD-S1T2DP	PROF SERVICES	PD for SourceOne, EM 6000 User T2	\$15,268	Each	10%	\$13,741	Other	F1
PS-PD-S3XXDP	PS-PD-S3XXDP	PROF SERVICES	PD for Dell EMC Networking S3XXX	\$2,480	Each	10%	\$2,232	Other	F1
PS-PD-S4XXDP	PS-PD-S4XXDP	PROF SERVICES	PD for Dell EMC Networking S4XXX	\$2,480	Each	10%	\$2,232	Other	F1
PS-PD-S5XXDP	PS-PD-S5XXDP	PROF SERVICES	PD for Dell EMC Networking S5XXX	\$2,860	Each	10%	\$2,574	Other	F1
PS-PD-SRCHDP	PS-PD-SRCHDP	PROF SERVICES	PD For Search Deploy	\$8,191	Each	10%	\$7,372	Other	F1
PS-PD-SRMDP	PS-PD-SRMDP	PROF SERVICES	PD For SRM Implementation	\$11,720	Each	10%	\$10,548	Other	F1
PS-PD-SRMRDP	PS-PD-SRMRDP	PROF SERVICES	PD For Storage Monitoring + Reporting	\$2,000	Each	10%	\$1,800	Other	F1
PS-PD-UXA350DP	PS-PD-UXA350DP	PROF SERVICES	PD For Unity 350F	\$4,500	Each	10%	\$4,050	Other	F1
PS-PD-UXA450DP	PS-PD-UXA450DP	PROF SERVICES	PD For Unity 450F	\$4,500	Each	10%	\$4,050	Other	F1
PS-PD-UXA550DP	PS-PD-UXA550DP	PROF SERVICES	PD For Unity 550F	\$4,500	Each	10%	\$4,050	Other	F1
PS-PD-UXA650DP	PS-PD-UXA650DP	PROF SERVICES	PD For Unity 650F	\$4,500	Each	10%	\$4,050	Other	F1
PS-PD-UXAFDP	PS-PD-UXAFDP	PROF SERVICES	PD for Unity AF	\$4,730	Each	10%	\$4,257	Other	F1
PS-PD-UXAFXDP	PS-PD-UXAFXDP	PROF SERVICES	PD for Unity XT AF	\$4,730	Each	10%	\$4,257	Other	F1
PS-PD-UXH300DP	PS-PD-UXH300DP	PROF SERVICES	PD For Unity 300	\$4,500	Each	10%	\$4,050	Other	F1
PS-PD-UXH400DP	PS-PD-UXH400DP	PROF SERVICES	PD For Unity 400	\$4,500	Each	10%	\$4,050	Other	F1
PS-PD-UXH500DP	PS-PD-UXH500DP	PROF SERVICES	PD For Unity 500	\$4,500	Each	10%	\$4,050	Other	F1
PS-PD-UXH600DP	PS-PD-UXH600DP	PROF SERVICES	PD For Unity 600	\$4,500	Each	10%	\$4,050	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0		
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column L-(Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-PD-UXHFD	PS-PD-UXHFD	PROF SERVICES	PD for Unity HF	\$4,730	Each	10%		\$4,257	Other	F1
PS-PD-UXHFXDP	PS-PD-UXHFXDP	PROF SERVICES	PD for Unity XT HF	\$4,730	Each	10%		\$4,257	Other	F1
PS-PD-VMAFUP	PS-PD-VMAFUP	PROF SERVICES	PD for AF Base Upgrade	\$2,200	Each	10%		\$1,980	Other	F1
PS-PD-VMXBASEUP	PS-PD-VMXBASEUP	PROF SERVICES	PD for VMAX3 Base Upgrade	\$2,200	Each	10%		\$1,980	Other	F1
PS-PD-VMXDP	PS-PD-VMXDP	PROF SERVICES	PD For VMAX	\$12,870	Each	10%		\$11,583	Other	F1
PS-PD-VPROTDP	PS-PD-VPROTDP	PROF SERVICES	PD for vProtect Deployment	\$3,950	Each	10%		\$3,555	Other	F1
PS-PD-VPX1EDP	PS-PD-VPX1EDP	PROF SERVICES	PD for VPLEX Deploy Single Eng Cust Rck	\$5,200	Each	10%		\$4,680	Other	F1
PS-PD-VPXCLUPGHX	PS-PD-VPXCLUPGHX	PROF SERVICES	PD for VPLEX Cluster Expansion	\$9,500	Each	10%		\$8,550	Other	F1
PS-PD-VPXDP	PS-PD-VPXDP	PROF SERVICES	PD for VPLEX in D EMC Cab upto 4 engines	\$5,130	Each	10%		\$4,617	Other	F1
PS-PD-VPXRCK1CDP	PS-PD-VPXRCK1CDP	PROF SERVICES	PD for VPLEX Deploy 4 Eng Cust Rck	\$9,600	Each	10%		\$8,640	Other	F1
PS-PD-VPXRCKCDP	PS-PD-VPXRCKCDP	PROF SERVICES	PD for VPLEX Deploy 2 Eng Cust Rck	\$6,800	Each	10%		\$6,120	Other	F1
PS-PD-VXFLXAPP	PS-PD-VXFLXAPP	PROF SERVICES	PD for VxFlex Appliance	\$0	Each	10%		\$0	Other	F1
PS-PD-VXFLXOSDP	PS-PD-VXFLXOSDP	PROF SERVICES	ProDeploy for VxFlex OS	\$14,000	Each	10%		\$12,600	Other	F1
PS-PD-VXFLXRN	PS-PD-VXFLXRN	PROF SERVICES	PD for VxFlex Ready Node	\$0	Each	10%		\$0	Other	F1
PS-PD-VXRDP	PS-PD-VXRDP	PROF SERVICES	PD For VxRail Deploy Per Node	\$2,150	Each	10%		\$1,935	Other	F1
PS-PD-X400DP	PS-PD-X400DP	PROF SERVICES	PD Implementation for PowerProtect X400	\$4,500	Each	10%		\$4,050	Other	F1
PS-PD-XIOBKEPIM	PS-PD-XIOBKEPIM	PROF SERVICES	PD for XIO, Multi XBrick Clstr Exp Imp	\$5,700	Each	10%		\$5,130	Other	F1
PS-PD-XIOBSDKUP	PS-PD-XIOBSDKUP	PROF SERVICES	PD for XIO, X2 Base Disk Upgd	\$2,080	Each	10%		\$1,872	Other	F1
PS-PD-XIOSTBKUPIM	PS-PD-XIOSTBKUPIM	PROF SERVICES	PD for XIO, Starter Brick Upgd Inst	\$1,450	Each	10%		\$1,305	Other	F1
PS-PD-XIOSTDCEPIM	PS-PD-XIOSTDCEPIM	PROF SERVICES	PD for XIO, 1 to Dul Xbrk Clstr Exp Imp	\$6,450	Each	10%		\$5,805	Other	F1
PS-PD-XTRDP	PS-PD-XTRDP	PROF SERVICES	PD for XtremIO Deploy	\$8,440	Each	10%		\$7,596	Other	F1
PS-PD-Z92XDP	PS-PD-Z92XDP	PROF SERVICES	PD for Dell EMC Networking Z92XX	\$4,960	Each	10%		\$4,464	Other	F1
PS-PKG-DDPPMX	PS-PKG-DDPPMX	PROF SERVICES	ProtectPoint with VMAX Solution Package	\$570	Each	10%		\$513	Other	F1
PS-PKG-DDPPYO	PS-PKG-DDPPYO	PROF SERVICES	DPSAPPS w XtremIO Solution Package	\$570	Each	10%		\$513	Other	F1
PS-PKG-DMBDE	PS-PKG-DMBDE	PROF SERVICES	Architect + Impl Test Block Pkg	\$13,900	Each	10%		\$12,510	Other	F1
PS-PKG-DMFDE	PS-PKG-DMFDE	PROF SERVICES	Architect + Impl Test File Pkg	\$9,400	Each	10%		\$8,460	Other	F1
PS-PKG-DPS	PS-PKG-DPS	PROF SERVICES	DPS Solution Package	\$1,690	Each	10%		\$1,521	Other	F1
PS-PKG-IMFSB	PS-PKG-IMFSB	PROF SERVICES	FAST Implementation Block Only	\$6,150	Each	10%		\$5,535	Other	F1
PS-PKG-IMFSU	PS-PKG-IMFSU	PROF SERVICES	FAST IMPLEMENT	\$6,150	Each	10%		\$5,535	Other	F1
PS-PKG-IMFSVE	PS-PKG-IMFSVE	PROF SERVICES	DESIGN AND IMP FOR VNXE FAST SUITE	\$1,810	Each	10%		\$1,629	Other	F1
PS-PKG-IMLPB	PS-PKG-IMLPB	PROF SERVICES	VNX - SNAPVIEW SNAPSURE IMPLEMENT	\$2,730	Each	10%		\$2,457	Other	F1
PS-PKG-IMLPUP	PS-PKG-IMLPUP	PROF SERVICES	VNX - SNAPVIEW SNAPSURE IMPLEMENT	\$5,580	Each	10%		\$5,022	Other	F1
PS-PKG-IMMGU	PS-PKG-IMMGU	PROF SERVICES	IMPLEMENT USM SUITE	\$3,220	Each	10%		\$2,898	Other	F1
PS-PKG-IMMGVE	PS-PKG-IMMGVE	PROF SERVICES	IMP FOR UNIFIED VNXE MGMT SUITE	\$5,310	Each	10%		\$4,779	Other	F1
PS-PKG-IMRPB	PS-PKG-IMRPB	PROF SERVICES	VNX BLOCK - MIRRORVIEW IMPLEMENT	\$3,210	Each	10%		\$2,889	Other	F1
PS-PKG-IMRPU	PS-PKG-IMRPU	PROF SERVICES	VNX - MIRRORVIEW REPLICATOR IMP	\$11,550	Each	10%		\$10,395	Other	F1
PS-PKG-IMSCU	PS-PKG-IMSCU	PROF SERVICES	SECURITY + COMP IMPLEMENT PKG -VN	\$5,510	Each	10%		\$4,959	Other	F1
PS-PKG-IMSCVE	PS-PKG-IMSCVE	PROF SERVICES	IMP 4 VNXE SECURITY + COMPLIANCE SUITE	\$2,250	Each	10%		\$2,025	Other	F1
PS-PKG-IRSRUNBK	PS-PKG-IRSRUNBK	PROF SERVICES	Isolated Recovery Runbook Design and Imp	\$32,170	Each	10%		\$28,953	Other	F1
PS-PKG-LEBD	PS-PKG-LEBD	PROF SERVICES	VNX - BASIC INSTALL-IMPLEMENT BLOCK	\$5,260	Each	10%		\$4,734	Other	F1
PS-PKG-MRBD	PS-PKG-MRBD	PROF SERVICES	VNX BLOCK INSTALL + IMPLEMENT	\$8,620	Each	10%		\$7,758	Other	F1
PS-PKG-MRUD	PS-PKG-MRUD	PROF SERVICES	VNX - BASIC INSTALL-IMPLEMENT	\$8,080	Each	10%		\$7,272	Other	F1
PS-PKG-MRUDE	PS-PKG-MRUDE	PROF SERVICES	INSTALL IMPLEMENT VN	\$11,290	Each	10%		\$10,161	Other	F1
PS-PKG-ORSS	PS-PKG-ORSS	PROF SERVICES	EMC Oracle Replatforming Services Suite	\$129,150	Each	10%		\$116,235	Other	F1
PS-PKG-RPDESCDP	PS-PKG-RPDESCDP	PROF SERVICES	RECOVERPOINT DESIGN FOR CDP	\$3,800	Each	10%		\$3,420	Other	F1
PS-PKG-RPDESDR	PS-PKG-RPDESDR	PROF SERVICES	RECOVERPOINT DESIGN FOR DR	\$1,970	Each	10%		\$1,773	Other	F1
PS-PKG-RPIMPCDP	PS-PKG-RPIMPCDP	PROF SERVICES	RECOVERPOINT IMPL CDP REPLICATION	\$2,880	Each	10%		\$2,592	Other	F1
PS-PKG-RPIMPDR	PS-PKG-RPIMPDR	PROF SERVICES	RECOVERPOINT IMPL DR REPLICATION	\$1,750	Each	10%		\$1,575	Other	F1
PS-PKG-RPINSRPA	PS-PKG-RPINSRPA	PROF SERVICES	RECOVERPOINT PRPA INSTALL	\$550	Each	10%		\$495	Other	F1
PS-PKG-RPINSVMX3	PS-PKG-RPINSVMX3	PROF SERVICES	EMC RECOVERPOINT INSTL/CNFG VMAX3 SPLITR	\$1,810	Each	10%		\$1,629	Other	F1
PS-PKG-RPINSVRPA	PS-PKG-RPINSVRPA	PROF SERVICES	RECOVERPOINT VRPA INSTALL	\$610	Each	10%		\$549	Other	F1
PS-PKG-RPINSVRPA	PS-PKG-RPINSVRPA	PROF SERVICES	RECOVERPOINT VRPA INSTALL REMOTE DELIVER	\$490	Each	10%		\$441	Other	F1
PS-PKG-RPXIOIMPS	PS-PKG-RPXIOIMPS	PROF SERVICES	RECOVERPOINT IMPL RPTXREMIO SOLN	\$1,010	Each	10%		\$909	Other	F1
PS-PKG-VXEUD	PS-PKG-VXEUD	PROF SERVICES	IMPLEMENTATION FOR UNIFIED VNXE	\$3,110	Each	10%		\$2,799	Other	F1
PS-PKG-XIORPCINS	PS-PKG-XIORPCINS	PROF SERVICES	RECOVERPOINT CFG XTREMIO CONNECTOR	\$290	Each	10%		\$261	Other	F1
PS-PRDY-DPONSITE	PS-PRDY-DPONSITE	PROF SERVICES	Prod Ready for Data Protect Onsite	\$10,500	Each	10%		\$9,450	Other	F1
PS-PRDY-DPREMOT	PS-PRDY-DPREMOT	PROF SERVICES	Prod Ready for Data Protect Remote	\$6,000	Each	10%		\$5,400	Other	F1
DELL-DEPRES-INT-PS	DELL-DEPRES-INT-PS	PROF SERVICES	Dell PAPERING Res for Intl Deploy PS	\$0	Each	10%		\$0	Other	F1
DELL-DEPRES-PS	DELL-DEPRES-PS	PROF SERVICES	Dell PAPERING Res for Dom Deploy PS	\$0	Each	10%		\$0	Other	F1
PS-BAS-AVNDMP	PS-BAS-AVNDMP	PROF SERVICES	AVAMAR BASIC NDDM QUICKSTART	\$3,740	Each	10%		\$3,366	Other	F1
PS-BAS-AVOPAS	PS-BAS-AVOPAS	PROF SERVICES	AVAMAR OPERATIONS BEST PRACTICES	\$12,090	Each	10%		\$10,881	Other	F1
PS-BAS-DPOPAS	PS-BAS-DPOPAS	PROF SERVICES	BEST PRACTICES EXSTING DPA INSTALL	\$10,120	Each	10%		\$9,108	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PS-CUS-EXPISL	PS-CUS-EXPISL	PROF. SERVICES	ISILON REBILLABLE EXPENSE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EXP-PV-APP	PS-CUS-EXP-PV-APP	PROF. SERVICES	App Transformation Expense	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EXP-PV-CNDE	PS-CUS-EXP-PV-CNDE	PROF. SERVICES	PS Custom for Pv Cnde Exp	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EXP-PV-APL	PS-CUS-EXP-PV-APL	PROF. SERVICES	PS Custom for Pv Aple Exp	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EXP-PV-TX	PS-CUS-EXP-PV-TX	PROF. SERVICES	PS Custom for Pv Tx Exp	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EX-PV-DATATX	PS-CUS-EX-PV-DATATX	PROF. SERVICES	PS Custom for PVTL DataTX EXP	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-EXPVVS	PS-CUS-EXPVVS	PROF. SERVICES	Expense Model for Virtustream	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDASD	PS-CUS-FEDASD	PROF. SERVICES	ASD GENERIC MODEL CODE(Federal Div Only)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDBRS	PS-CUS-FEDBRS	PROF. SERVICES	CUSTOM SERVICE BRS (Federal Div Only)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDCTO	PS-CUS-FEDCTO	PROF. SERVICES	Federal Custom Service for CTO	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDCTX	PS-CUS-FEDCTX	PROF. SERVICES	Federal Custom Connectrix/Connectivity	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDDPC	PS-CUS-FEDDPC	PROF. SERVICES	Federal Custom Service for DPC	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDDPCRES	PS-CUS-FEDDPCRES	PROF. SERVICES	Federal Custom Residency for DPC	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDDSSD	PS-CUS-FEDDSSD	PROF. SERVICES	Custom Implementation for DSSD (Fed Div)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDECS	PS-CUS-FEDECS	PROF. SERVICES	EMC CONSULTING SERVICE (Federal Div)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDECSBD	PS-CUS-FEDECSBD	PROF. SERVICES	Federal Consulting Svcs Big Data Isilon	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDECSDP	PS-CUS-FEDECSDP	PROF. SERVICES	Federal Consulting Svcs Data Protection	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDECEST	PS-CUS-FEDECEST	PROF. SERVICES	Custom Svcs Elastic Cloud Storage Federal	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDECSVMW	PS-CUS-FEDECSVMW	PROF. SERVICES	CONSULTING SERVICES W/MWARE (Fed Div)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDES	PS-CUS-FEDES	PROF. SERVICES	CUSTOM SERVICE, ESD (Federal Div Only)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDISILON	PS-CUS-FEDISILON	PROF. SERVICES	ISILON SERVICES (Federal Div Only)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDPC213	PS-CUS-FEDPC213	PROF. SERVICES	Federal Custom Implementation Services	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDRESVAC	PS-CUS-FEDRESVAC	PROF. SERVICES	Residency, EMC Delivered Shared VMw Port	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDRESVCE	PS-CUS-FEDRESVCE	PROF. SERVICES	VCE Residency	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDUSD	PS-CUS-FEDUSD	PROF. SERVICES	CUSTOM SERVICE, USD (Federal Div Only)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDVCEECS	PS-CUS-FEDVCEECS	PROF. SERVICES	CONSULTING SERVICES FOR VCE(Federal Div)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDVXRACK	PS-CUS-FEDVXRACK	PROF. SERVICES	Federal Custom Implementation, VxRack	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDVXRAIL	PS-CUS-FEDVXRAIL	PROF. SERVICES	Federal Custom Implementation, VxRail	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-FEDXTREM	PS-CUS-FEDXTREM	PROF. SERVICES	EMC DESIGN + IMP FOR XTREMIO CUSTOM(Fed)	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-GP	PS-CUS-GP	PROF. SERVICES	CUSTOM GREENPLUM TS SERVICE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGCAP	PS-CUS-IIGCAP	PROF. SERVICES	IIG CAPTURE LABOR	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGCOL	PS-CUS-IIGCOL	PROF. SERVICES	IIG COLLABORATION LABOR	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGDCS	PS-CUS-IIGDCS	PROF. SERVICES	IIG CUSTOMER COMMUNICATIONS LABOR	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGCEM	PS-CUS-IIGCEM	PROF. SERVICES	IIG CONTENT MANAGEMENT LABOR	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGOND	PS-CUS-IIGOND	PROF. SERVICES	IIG ONDEMAND LABOR	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGOND2	PS-CUS-IIGOND2	PROF. SERVICES	IIG ONDEMAND LABOR	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGONDREN	PS-CUS-IIGONDREN	PROF. SERVICES	Renewal for OnDemand Hosting Serv	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGONDREN2	PS-CUS-IIGONDREN2	PROF. SERVICES	RENEWAL FOR ONDEMAND HOSTING SERV	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGPVG	PS-CUS-IIGPVG	PROF. SERVICES	IIG PERVASIVE GOVERNANCE LABOR	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGSOL	PS-CUS-IIGSOL	PROF. SERVICES	IIG SOLUTIONS IP	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGSOLAPX	PS-CUS-IIGSOLAPX	PROF. SERVICES	APx Solution BRT	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGSUP	PS-CUS-IIGSUP	PROF. SERVICES	IIG SOLUTIONS SUPPORT	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGSUPAPX	PS-CUS-IIGSUPAPX	PROF. SERVICES	APx Solution Support BRT	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-IIGXCP	PS-CUS-IIGXCP	PROF. SERVICES	IIG PROCESS MANAGEMENT LABOR	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-INFSEC	PS-CUS-INFSEC	PROF. SERVICES	SERVICES FOR INFO SEC	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-INVCS	PS-CUS-INVCS	PROF. SERVICES	EMC CONSULTING INVESTMENT	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-ISILON	PS-CUS-ISILON	PROF. SERVICES	ISILON SERVICES	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-KZN	PS-CUS-KZN	PROF. SERVICES	SOURCEONE KAZEON CUSTOM INSTALLATION SER	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-LS	PS-CUS-LS	PROF. SERVICES	IIG LIFE SCIENCES LABOR	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-LSSOL	PS-CUS-LSSOL	PROF. SERVICES	IIG LIFE SCIENCES LABOR SOLUTIONS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-LSSUP	PS-CUS-LSSUP	PROF. SERVICES	IIG LIFE SCIENCES LABOR SOLUTION SUPPORT	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-MIGASD	PS-CUS-MIGASD	PROF. SERVICES	Data Migration for VxFlex OS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-MIGBRS	PS-CUS-MIGBRS	PROF. SERVICES	Data Migration for Data Protection	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-MIGECST	PS-CUS-MIGECST	PROF. SERVICES	Data Migration for Elastic Cloud Storage	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-MIGESD	PS-CUS-MIGESD	PROF. SERVICES	Data Migration for Enterprise Storage	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-MIGISILON	PS-CUS-MIGISILON	PROF. SERVICES	Data Migration for Isilon	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-MIGUSD	PS-CUS-MIGUSD	PROF. SERVICES	Data Migration for Midrange Storage	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-MIGVCE	PS-CUS-MIGVCE	PROF. SERVICES	Data Migration for HCI	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-MIGXTREM	PS-CUS-MIGXTREM	PROF. SERVICES	Data Migration for XtremIO	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-MOZY	PS-CUS-MOZY	PROF. SERVICES	EMC Implementation for Mozy Custom	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-NETCON	PS-CUS-NETCON	PROF. SERVICES	A NETWORK CONSULTING SERVICE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-ORCL	PS-CUS-ORCL	PROF. SERVICES	Oracle Services	\$198,000	Each	10%	\$178,200	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
PS-CUS-OT	PS-CUS-OT	PROF. SERVICES	Custom Services for OpenText	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-OTS	PS-CUS-OTS	PROF. SERVICES	OUTTASKING INFRASTRUCTURE MGMT SVC	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-P1	PS-CUS-P1	PROF. SERVICES	PowerStore Deployment Custom	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-P1DM	PS-CUS-P1DM	PROF. SERVICES	PowerStore Data Migration Custom	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-P1RES	PS-CUS-P1RES	PROF. SERVICES	PowerStore Residency Custom	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PC213	PS-CUS-PC213	PROF. SERVICES	Custom Implementation Services	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PIVLBS	PS-CUS-PIVLBS	PROF. SERVICES	PIVOTAL LABS CUSTOM PS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PV-APLE	PS-CUS-PV-APLE	PROF. SERVICES	PS Custom for Pv Aple	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PV-APP-TR	PS-CUS-PV-APP-TR	PROF. SERVICES	App Transformation	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PV-CNDE	PS-CUS-PV-CNDE	PROF. SERVICES	PS Custom for Pv Cnde	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PV-DATA	PS-CUS-PV-DATA	PROF. SERVICES	PS CUSTOM FOR PIVOTAL DATA	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PV-DATA-SCI	PS-CUS-PV-DATA-SCI	PROF. SERVICES	PS CUSTOM FOR PIVOTAL DATA SCIENCE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PV-DATATX	PS-CUS-PV-DATATX	PROF. SERVICES	PS Custom for PVTL DataTX	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PV-LABS	PS-CUS-PV-LABS	PROF. SERVICES	PS CUSTOM FOR PIVOTAL LABS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PV-PCF	PS-CUS-PV-PCF	PROF. SERVICES	PS CUSTOM FOR PIVOTAL CLOUD FOUNDRY	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-PV-TX	PS-CUS-PV-TX	PROF. SERVICES	PS Custom for Pv Tx	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RCVRPT	PS-CUS-RCVRPT	PROF. SERVICES	RECOVERPOINT CUSTOM SRVC	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESCAP	PS-CUS-RESCAP	PROF. SERVICES	CAPTIVA RESIDENCY SERVICES	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESCOL	PS-CUS-RESCOL	PROF. SERVICES	IIG COLLABORATION RESIDENCY	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESDCS	PS-CUS-RESDCS	PROF. SERVICES	DOCSCI RESIDENCY SERVICES	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESECM	PS-CUS-RESECM	PROF. SERVICES	IIG CONTENT MANAGEMENT RESIDENCY	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESKZN	PS-CUS-RESKZN	PROF. SERVICES	KAZEON RESIDENCY SERVICES	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESOND	PS-CUS-RESOND	PROF. SERVICES	IIG ONDEMAND RESIDENCY	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESOND2	PS-CUS-RESOND2	PROF. SERVICES	IIG ONDEMAND RESIDENCY	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESONDREN	PS-CUS-RESONDREN	PROF. SERVICES	Renewal for Application Mgmt Serv	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESONDREN2	PS-CUS-RESONDREN2	PROF. SERVICES	RENEWAL FOR APPLICATION MGMT SERV	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESPVG	PS-CUS-RESPVG	PROF. SERVICES	IIG PERVASIVE GOVERNANCE RESIDENCY	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RESXCP	PS-CUS-RESXCP	PROF. SERVICES	IIG PROCESS MANAGEMENT RESIDENCY	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RPCE	PS-CUS-RPCE	PROF. SERVICES	IMPLEMENT FOR RECOVERPOINT/CE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-S1HC	PS-CUS-S1HC	PROF. SERVICES	SOURCEONE CUSTOMER HEALTHCHECK	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-S1UPG	PS-CUS-S1UPG	PROF. SERVICES	SOURCEONE CUSTOM UPGRADE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SCALEIO	PS-CUS-SCALEIO	PROF. SERVICES	Design + Impl for ScaleIO	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SDSSASEXPVM	PS-CUS-SDSSASEXPVM	PROF. SERVICES	VMWARE SAS T+E Billback	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SDSSASRESVM	PS-CUS-SDSSASRESVM	PROF. SERVICES	VMWARE SAS Residency Services	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SDSSASVMW	PS-CUS-SDSSASVMW	PROF. SERVICES	VMWARE SAS Deployment Services	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SMSMSS	PS-CUS-SMSMSS	PROF. SERVICES	MANAGED STORAGE SERVICE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SMSUPP	PS-CUS-SMSUPP	PROF. SERVICES	RMSG CUSTOM SUPPORT	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SMVO	PS-CUS-SMVO	PROF. SERVICES	ENGAGEMENT FOR VOYENCE PRODUCTS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SOL	PS-CUS-SOL	PROF. SERVICES	IIG SOLUTION IP AND FRAMEWORKS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SOLSUP	PS-CUS-SOLSUP	PROF. SERVICES	IIG SOLUTION SUPPORT HOURS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-SRC1	PS-CUS-SRC1	PROF. SERVICES	SOURCEONE CUSTOM PROFESSIONAL SERVICES	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-USD	PS-CUS-USD	PROF. SERVICES	CUSTOM SERVICE, USD	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-VCE	PS-CUS-VCE	PROF. SERVICES	SERVICES FOR VCE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-VCEECS	PS-CUS-VCEECS	PROF. SERVICES	CONSULTING SERVICES FOR VCE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-VMW	PS-CUS-VMW	PROF. SERVICES	VMware Consulting VMware Sold	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-VMWDELL	PS-CUS-VMWDELL	PROF. SERVICES	VMware Consulting Dell Resell	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-VPHAS	PS-CUS-VPHAS	PROF. SERVICES	VPLEX High Availability Readiness	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-VSBRLOTS	PS-CUS-VSBRLOTS	PROF. SERVICES	VIRTUSTREAM BRLOTS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-VSOTS	PS-CUS-VSOTS	PROF. SERVICES	VIRTUSTREAM OTS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-VXRACK	PS-CUS-VXRACK	PROF. SERVICES	Custom Implementation Services, VxRack	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-VXRAIL	PS-CUS-VXRAIL	PROF. SERVICES	Implementation for VxRail Custom	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-XHIVE	PS-CUS-XHIVE	PROF. SERVICES	X-HIVE CUSTOM PROFESSIONAL SERVICES	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-XTREM	PS-CUS-XTREM	PROF. SERVICES	EMC DESIGN + IMP FOR XTREMIO CUSTOM	\$198,000	Each	10%	\$178,200	Other	F1
PS-DE-MRDPDER	PS-DE-MRDPDER	PROF. SERVICES	Data Sanitize Data Protec MV Offsite	\$999,998	Each	10%	\$899,998	Other	F1
PS-DE-MRHSTGER	PS-DE-MRHSTGER	PROF. SERVICES	Data Sanitize High End MV Offsite	\$999,998	Each	10%	\$899,998	Other	F1
PS-DE-MRUNSTGER	PS-DE-MRUNSTGER	PROF. SERVICES	Data Sanitize Unstructured MV Offsite	\$999,998	Each	10%	\$899,998	Other	F1
PS-DE-NTMRDPDER	PS-DE-NTMRDPDER	PROF. SERVICES	Data Sanit Data Prot MV Offsite Non Tied	\$999,998	Each	10%	\$899,998	Other	F1
PS-DE-NTMRHSTGER	PS-DE-NTMRHSTGER	PROF. SERVICES	Data Sanit High End MV Offsite Non Tied	\$999,998	Each	10%	\$899,998	Other	F1
PS-DE-NTMRMRSTGER	PS-DE-NTMRMRSTGER	PROF. SERVICES	Data Sanit MidRange MV Offsite Non Tied	\$999,998	Each	10%	\$899,998	Other	F1
PS-DE-NTMRUNSTGER	PS-DE-NTMRUNSTGER	PROF. SERVICES	Data Sanit Unstruct MV Offsite Non Tied	\$999,998	Each	10%	\$899,998	Other	F1
PS-EXP-AVNDMP	PS-EXP-AVNDMP	PROF. SERVICES	AVAMAR EXPANDED NDMPIQUICKSTART	\$5,750	Each	10%	\$5,175	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down			
PS-FOD-PMAXPD	PS-FOD-PMAXPD	PROF. SERVICES	Flex On Demand For PMAX PD	\$0	Each	10%		\$0	Other	F1	
PS-FOD-PMAXPDP	PS-FOD-PMAXPDP	PROF. SERVICES	Flex On Demand For PMAX PDP	\$0	Each	10%		\$0	Other	F1	
PSINST-ESRS	PSINST-ESRS	PROF. SERVICES	ZERO DOLLAR ESRS INSTALL	\$0	Each	10%		\$0	Other	F1	
PS-PCON-FLX-B-AP-O	PS-PCON-FLX-B-AP-O	PROF. SERVICES	PCON FLX: Base App Portfolio Opt-On-Site	\$12,230	Each	10%		\$11,007	Other	F1	
PS-PCON-FLX-B-AP-R	PS-PCON-FLX-B-AP-R	PROF. SERVICES	PCON FLX: Base App Portfolio Opt-Remote	\$3,550	Each	10%		\$3,195	Other	F1	
PS-PCON-FLX-B-BD-O	PS-PCON-FLX-B-BD-O	PROF. SERVICES	PCON-FLX: Base Big Data-On-Site	\$12,230	Each	10%		\$11,007	Other	F1	
PS-PCON-FLX-B-BD-R	PS-PCON-FLX-B-BD-R	PROF. SERVICES	PCON FLX: Base Data Analytics-Remote	\$3,550	Each	10%		\$3,195	Other	F1	
PS-PCON-FLX-B-BR-O	PS-PCON-FLX-B-BR-O	PROF. SERVICES	PCON FLX: Base Bus Resiliency-On-Site	\$12,230	Each	10%		\$11,007	Other	F1	
PS-PCON-FLX-B-BR-R	PS-PCON-FLX-B-BR-R	PROF. SERVICES	PCON FLX: Base Bus Resiliency-Remote	\$3,550	Each	10%		\$3,195	Other	F1	
PS-PCON-FLX-B-CC-O	PS-PCON-FLX-B-CC-O	PROF. SERVICES	PCON FLX: Base Comms + Collab-On-Site	\$12,230	Each	10%		\$11,007	Other	F1	
PS-PCON-FLX-B-CC-R	PS-PCON-FLX-B-CC-R	PROF. SERVICES	PCON FLX: Base Comms + Collab-Remote	\$3,550	Each	10%		\$3,195	Other	F1	
PS-PCON-FLX-B-CN-O	PS-PCON-FLX-B-CN-O	PROF. SERVICES	PCON FLX: Base Cloud Native-On-Site	\$12,230	Each	10%		\$11,007	Other	F1	
PS-PCON-FLX-B-CN-R	PS-PCON-FLX-B-CN-R	PROF. SERVICES	PCON FLX: Base Cloud Native-Remote	\$3,550	Each	10%		\$3,195	Other	F1	
PS-PCON-FLX-B-DC-O	PS-PCON-FLX-B-DC-O	PROF. SERVICES	PCON FLX: Base Data Center Trans-On-Site	\$12,230	Each	10%		\$11,007	Other	F1	
PS-PCON-FLX-B-DC-R	PS-PCON-FLX-B-DC-R	PROF. SERVICES	PCON FLX: Base Data Center Trans-Remote	\$3,550	Each	10%		\$3,195	Other	F1	
PS-PCON-FLX-B-DW-O	PS-PCON-FLX-B-DW-O	PROF. SERVICES	PCON FLX: Base Digital WrkPlc-On-Site	\$12,230	Each	10%		\$11,007	Other	F1	
PS-PCON-FLX-B-DW-R	PS-PCON-FLX-B-DW-R	PROF. SERVICES	PCON FLX: Base Digital WrkPlc-Remote	\$3,550	Each	10%		\$3,195	Other	F1	
PS-PCON-FLX-B-MC-O	PS-PCON-FLX-B-MC-O	PROF. SERVICES	PCON FLX: Base Multi-Cld + OpMod-On-Site	\$12,230	Each	10%		\$11,007	Other	F1	
PS-PCON-FLX-B-MC-R	PS-PCON-FLX-B-MC-R	PROF. SERVICES	PCON FLX: Base Multi-Cld + OpMod-Remote	\$3,550	Each	10%		\$3,195	Other	F1	
PS-PCON-FLX-B-PM-O	PS-PCON-FLX-B-PM-O	PROF. SERVICES	PCON FLX: Base Proj Mgmt-On-Site	\$13,200	Each	10%		\$11,880	Other	F1	
PS-PCON-FLX-B-PM-R	PS-PCON-FLX-B-PM-R	PROF. SERVICES	PCON FLX: Base Proj Mgmt-Remote	\$3,910	Each	10%		\$3,519	Other	F1	
PS-PCON-FLX-B-VE-O	PS-PCON-FLX-B-VE-O	PROF. SERVICES	PCON FLX: Base VDI + EUC-On-Site	\$12,230	Each	10%		\$11,007	Other	F1	
PS-PCON-FLX-B-VE-R	PS-PCON-FLX-B-VE-R	PROF. SERVICES	PCON FLX: Base VDI + EUC-Remote	\$3,550	Each	10%		\$3,195	Other	F1	
PS-PCON-FLX-C-AP-O	PS-PCON-FLX-C-AP-O	PROF. SERVICES	PCON FLX: Core App Portfolio Opt-On-Site	\$15,210	Each	10%		\$13,689	Other	F1	
PS-PCON-FLX-C-AP-R	PS-PCON-FLX-C-AP-R	PROF. SERVICES	PCON FLX: Core App Portfolio Opt-Remote	\$4,260	Each	10%		\$3,834	Other	F1	
PS-PCON-FLX-C-BD-O	PS-PCON-FLX-C-BD-O	PROF. SERVICES	PCON FLX: Core Data Analytics-On-Site	\$15,210	Each	10%		\$13,689	Other	F1	
PS-PCON-FLX-C-BD-R	PS-PCON-FLX-C-BD-R	PROF. SERVICES	PCON FLX: Core Data Analytics-Remote	\$4,260	Each	10%		\$3,834	Other	F1	
PS-PCON-FLX-C-BR-O	PS-PCON-FLX-C-BR-O	PROF. SERVICES	PCON FLX: Core Bus Resiliency-On-Site	\$15,210	Each	10%		\$13,689	Other	F1	
PS-PCON-FLX-C-BR-R	PS-PCON-FLX-C-BR-R	PROF. SERVICES	PCON FLX: Core Bus Resiliency-Remote	\$4,260	Each	10%		\$3,834	Other	F1	
PS-PCON-FLX-C-CC-O	PS-PCON-FLX-C-CC-O	PROF. SERVICES	PCON FLX: Core Comms + Collab-On-Site	\$15,210	Each	10%		\$13,689	Other	F1	
PS-PCON-FLX-C-CC-R	PS-PCON-FLX-C-CC-R	PROF. SERVICES	PCON FLX: Core Comms + Collab-Remote	\$4,260	Each	10%		\$3,834	Other	F1	
PS-PCON-FLX-C-CN-O	PS-PCON-FLX-C-CN-O	PROF. SERVICES	PCON FLX: Core Cloud Native-On-Site	\$15,210	Each	10%		\$13,689	Other	F1	
PS-PCON-FLX-C-CN-R	PS-PCON-FLX-C-CN-R	PROF. SERVICES	PCON FLX: Core Cloud Native-Remote	\$4,260	Each	10%		\$3,834	Other	F1	
PS-PCON-FLX-C-DC-O	PS-PCON-FLX-C-DC-O	PROF. SERVICES	PCON FLX: Core Data Center Trans-On-Site	\$15,210	Each	10%		\$13,689	Other	F1	
PS-PCON-FLX-C-DC-R	PS-PCON-FLX-C-DC-R	PROF. SERVICES	PCON FLX: Core Data Center Trans-Remote	\$4,260	Each	10%		\$3,834	Other	F1	
PS-PCON-FLX-C-DW-O	PS-PCON-FLX-C-DW-O	PROF. SERVICES	PCON FLX: Core Digital WrkPlc-On-Site	\$15,210	Each	10%		\$13,689	Other	F1	
PS-PCON-FLX-C-DW-R	PS-PCON-FLX-C-DW-R	PROF. SERVICES	PCON FLX: Core Digital WrkPlc-Remote	\$4,260	Each	10%		\$3,834	Other	F1	
PS-PCON-FLX-C-MC-O	PS-PCON-FLX-C-MC-O	PROF. SERVICES	PCON FLX: Core Multi-Cld + OpMod-On-Site	\$15,210	Each	10%		\$13,689	Other	F1	
PS-PCON-FLX-C-MC-R	PS-PCON-FLX-C-MC-R	PROF. SERVICES	PCON FLX: Core Multi-Cld + OpMod-Remote	\$4,260	Each	10%		\$3,834	Other	F1	
PS-PCON-FLX-C-PM-O	PS-PCON-FLX-C-PM-O	PROF. SERVICES	PCON FLX: Core Proj Mgmt-On-Site	\$14,490	Each	10%		\$13,041	Other	F1	
PS-PCON-FLX-C-VE-O	PS-PCON-FLX-C-VE-O	PROF. SERVICES	PCON FLX: Core VDI + EUC-On-Site	\$15,210	Each	10%		\$13,689	Other	F1	
PS-PCON-FLX-C-VE-R	PS-PCON-FLX-C-VE-R	PROF. SERVICES	PCON FLX: Core VDI + EUC-Remote	\$4,260	Each	10%		\$3,834	Other	F1	
PS-PCON-FLX-P-AP-O	PS-PCON-FLX-P-AP-O	PROF. SERVICES	PCON FLX: Plus App Portfolio Opt-On-Site	\$20,010	Each	10%		\$18,009	Other	F1	
PS-PCON-FLX-P-AP-R	PS-PCON-FLX-P-AP-R	PROF. SERVICES	PCON FLX: Plus App Portfolio Opt-Remote	\$5,330	Each	10%		\$4,797	Other	F1	
PS-PCON-FLX-P-BD-O	PS-PCON-FLX-P-BD-O	PROF. SERVICES	PCON FLX: Plus Data Analytics-On-Site	\$20,010	Each	10%		\$18,009	Other	F1	
PS-PCON-FLX-P-BD-R	PS-PCON-FLX-P-BD-R	PROF. SERVICES	PCON FLX: Plus Data Analytics-Remote	\$5,330	Each	10%		\$4,797	Other	F1	
PS-PCON-FLX-P-BR-O	PS-PCON-FLX-P-BR-O	PROF. SERVICES	PCON FLX: Plus Bus Resiliency-On-Site	\$20,010	Each	10%		\$18,009	Other	F1	
PS-PCON-FLX-P-BR-R	PS-PCON-FLX-P-BR-R	PROF. SERVICES	PCON FLX: Plus Bus Resiliency-Remote	\$5,330	Each	10%		\$4,797	Other	F1	
PS-PCON-FLX-P-CC-O	PS-PCON-FLX-P-CC-O	PROF. SERVICES	PCON FLX: Plus Comms + Collab-On-Site	\$20,010	Each	10%		\$18,009	Other	F1	
PS-PCON-FLX-P-CC-R	PS-PCON-FLX-P-CC-R	PROF. SERVICES	PCON FLX: Plus Comms + Collab-Remote	\$5,330	Each	10%		\$4,797	Other	F1	
PS-PCON-FLX-P-CN-O	PS-PCON-FLX-P-CN-O	PROF. SERVICES	PCON FLX: Plus Cloud Native-On-Site	\$20,010	Each	10%		\$18,009	Other	F1	
PS-PCON-FLX-P-CN-R	PS-PCON-FLX-P-CN-R	PROF. SERVICES	PCON FLX: Plus Cloud Native-Remote	\$5,330	Each	10%		\$4,797	Other	F1	
PS-PCON-FLX-P-DC-O	PS-PCON-FLX-P-DC-O	PROF. SERVICES	PCON FLX: Plus Data Center Trans-On-Site	\$20,010	Each	10%		\$18,009	Other	F1	
PS-PCON-FLX-P-DC-R	PS-PCON-FLX-P-DC-R	PROF. SERVICES	PCON FLX: Plus Data Center Trans-Remote	\$5,330	Each	10%		\$4,797	Other	F1	
PS-PCON-FLX-P-DW-O	PS-PCON-FLX-P-DW-O	PROF. SERVICES	PCON FLX: Plus Digital WrkPlc-On-Site	\$20,010	Each	10%		\$18,009	Other	F1	
PS-PCON-FLX-P-DW-R	PS-PCON-FLX-P-DW-R	PROF. SERVICES	PCON FLX: Plus Digital WrkPlc-Remote	\$5,330	Each	10%		\$4,797	Other	F1	
PS-PCON-FLX-P-MC-O	PS-PCON-FLX-P-MC-O	PROF. SERVICES	PCON FLX: Plus Multi-Cld + OpMod-On-Site	\$20,010	Each	10%		\$18,009	Other	F1	
PS-PCON-FLX-P-MC-R	PS-PCON-FLX-P-MC-R	PROF. SERVICES	PCON FLX: Plus Multi-Cld + OpMod-Remote	\$5,330	Each	10%		\$4,797	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PS-PCON-FLX-P-PM-O	PS-PCON-FLX-P-PM-O	PROF. SERVICES	PCON FLX: Plus Proj Mgmt-On-Site	\$17,210	Each	10%	\$15,489	Other	F1
PS-PCON-FLX-P-VE-O	PS-PCON-FLX-P-VE-O	PROF. SERVICES	PCON FLX: Plus VDI + EUC-On-Site	\$20,010	Each	10%	\$18,009	Other	F1
PS-PCON-FLX-P-VE-R	PS-PCON-FLX-P-VE-R	PROF. SERVICES	PCON FLX: Plus VDI + EUC-Remote	\$5,330	Each	10%	\$4,797	Other	F1
PS-PCON-MIG-B-SQL	PS-PCON-MIG-B-SQL	PROF. SERVICES	ProConsult Migration Base for SQL DB	\$64,640	Each	10%	\$58,176	Other	F1
PS-PCON-MIG-C-SQL	PS-PCON-MIG-C-SQL	PROF. SERVICES	ProConsult Migration Core for SQL DB	\$92,420	Each	10%	\$83,178	Other	F1
PS-PCON-MIG-P-SQL	PS-PCON-MIG-P-SQL	PROF. SERVICES	ProConsult Migration Plus for SQL DB	\$213,430	Each	10%	\$192,087	Other	F1
PS-PDAD-CYBERSNDP	PS-PDAD-CYBERSNDP	PROF. SERVICES	PD Add-on CyberSense Installation Svc	\$3,420	Each	10%	\$3,078	Other	F1
PS-PDAD-PSCGENUPD	PS-PDAD-PSCGENUPD	PROF. SERVICES	PDAD for PowerScale Expansion Gen Update	\$1,650	Each	10%	\$1,485	Other	F1
PS-PDAD-UXAHWEX	PS-PDAD-UXAHWEX	PROF. SERVICES	PD AddOn, Unity AF HW	\$2,000	Each	10%	\$1,800	Other	F1
PS-PDAD-UXHHWEX	PS-PDAD-UXHHWEX	PROF. SERVICES	PD AddOn, Unity HF HW	\$2,000	Each	10%	\$1,800	Other	F1
PS-PDAD-XT2DP	PS-PDAD-XT2DP	PROF. SERVICES	PD AddOn, for XtremIO 2 Host	\$1,500	Each	10%	\$1,350	Other	F1
PS-PD-CLOUDDRDP	PS-PD-CLOUDDRDP	PROF. SERVICES	PD for Cloud Disaster Recovery Deploy	\$5,400	Each	10%	\$4,860	Other	F1
PS-PD-CTASWDP	PS-PD-CTASWDP	PROF. SERVICES	PD for Cloud Tiering SW	\$3,500	Each	10%	\$3,150	Other	F1
PS-PDPAD-CYBERSNDP	PS-PDPAD-CYBERSNDP	PROF. SERVICES	PDP Add-on CyberSense Installation Svc	\$6,240	Each	10%	\$5,616	Other	F1
PS-PDPAD-PSCGENUPD	PS-PDPAD-PSCGENUPD	PROF. SERVICES	PDPAD for PowerScale Expansion, Gen Upd	\$2,970	Each	10%	\$2,673	Other	F1
PS-PDPAD-UXAHWEX	PS-PDPAD-UXAHWEX	PROF. SERVICES	PDP AddOn, Unity AF HW	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDPAD-UXHHWEX	PS-PDPAD-UXHHWEX	PROF. SERVICES	PDP AddOn, Unity HF HW	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDPAD-XT2DP	PS-PDPAD-XT2DP	PROF. SERVICES	PDP AddOn, for XtremIO 2 Host	\$2,550	Each	10%	\$2,295	Other	F1
PS-PDP-CLOUDDRDP	PS-PDP-CLOUDDRDP	PROF. SERVICES	PDP for Cloud Disaster Recovery Deploy	\$9,900	Each	10%	\$8,910	Other	F1
PS-PDP-CTASWDP	PS-PDP-CTASWDP	PROF. SERVICES	PDP for Cloud Tiering SW	\$5,250	Each	10%	\$4,725	Other	F1
PS-PDP-RR4VMUP	PS-PDP-RR4VMUP	PROF. SERVICES	PDP for Recoverpoint for VM Upgrade	\$1,900	Each	10%	\$1,710	Other	F1
PS-PDP-RPHX	PS-PDP-RPHX	PROF. SERVICES	PDP for RecoverPoint Expansion	\$5,500	Each	10%	\$4,950	Other	F1
PS-PDP-UX2HDP	PS-PDP-UX2HDP	PROF. SERVICES	PDP for Unity 2 Host	\$3,520	Each	10%	\$3,168	Other	F1
PS-PDP-UX5FSDP	PS-PDP-UX5FSDP	PROF. SERVICES	PDP for Unity 5 FS	\$2,340	Each	10%	\$2,106	Other	F1
PS-PDP-UXADAEDP	PS-PDP-UXADAEDP	PROF. SERVICES	PDP for Unity AF DAE	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDP-UXADDAEDP	PS-PDP-UXADDAEDP	PROF. SERVICES	PDP for Unity AF Dense DAE	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDP-UXAFDIPUG	PS-PDP-UXAFDIPUG	PROF. SERVICES	PDP for Unity AF, DIP Conversion	\$3,000	Each	10%	\$2,700	Other	F1
PS-PDP-UXAHWEX	PS-PDP-UXAHWEX	PROF. SERVICES	PDP for Unity AF HW	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDP-UXAVDP	PS-PDP-UXAVDP	PROF. SERVICES	PDP for Unity Antivirus	\$1,800	Each	10%	\$1,620	Other	F1
PS-PDP-UXHDAEDP	PS-PDP-UXHDAEDP	PROF. SERVICES	PDP for Unity HF DAE	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDP-UXHDDAEDP	PS-PDP-UXHDDAEDP	PROF. SERVICES	PDP for Unity HF Dense DAE	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDP-UXHFDIPUG	PS-PDP-UXHFDIPUG	PROF. SERVICES	PDP for Unity HF, DIP Conversion	\$3,000	Each	10%	\$2,700	Other	F1
PS-PDP-UXHHWEX	PS-PDP-UXHHWEX	PROF. SERVICES	PDP for Unity HF HW	\$2,600	Each	10%	\$2,340	Other	F1
PS-PDP-UXREPPD	PS-PDP-UXREPPD	PROF. SERVICES	PDP for Unity Replication	\$4,280	Each	10%	\$3,852	Other	F1
PS-PDP-UXSNAPDP	PS-PDP-UXSNAPDP	PROF. SERVICES	PDP for Unity Unified SnapShots	\$2,930	Each	10%	\$2,637	Other	F1
PS-PDP-VRPAUP	PS-PDP-VRPAUP	PROF. SERVICES	PDP for Virtual RPA Upgrade	\$5,500	Each	10%	\$4,950	Other	F1
PS-PD-RR4VMUP	PS-PD-RR4VMUP	PROF. SERVICES	PD for Recoverpoint for VM Upgrade	\$1,250	Each	10%	\$1,125	Other	F1
PS-PD-RPHX	PS-PD-RPHX	PROF. SERVICES	PD for RecoverPoint Expansion	\$3,200	Each	10%	\$2,880	Other	F1
PS-PD-UX2HDP	PS-PD-UX2HDP	PROF. SERVICES	PD for Unity 2 Host	\$1,410	Each	10%	\$1,269	Other	F1
PS-PD-UX5FSDP	PS-PD-UX5FSDP	PROF. SERVICES	PD for Unity 5 FS	\$940	Each	10%	\$846	Other	F1
PS-PD-UXADAEDP	PS-PD-UXADAEDP	PROF. SERVICES	PD for Unity AF DAE	\$1,700	Each	10%	\$1,530	Other	F1
PS-PD-UXADDAEDP	PS-PD-UXADDAEDP	PROF. SERVICES	PD for Unity AF Dense DAE	\$1,700	Each	10%	\$1,530	Other	F1
PS-PD-UXAHWEX	PS-PD-UXAHWEX	PROF. SERVICES	PD for Unity AF HW	\$2,000	Each	10%	\$1,800	Other	F1
PS-PD-UXAVDP	PS-PD-UXAVDP	PROF. SERVICES	PD for Unity Antivirus	\$750	Each	10%	\$675	Other	F1
PS-PD-UXHDAEDP	PS-PD-UXHDAEDP	PROF. SERVICES	PD for Unity HF DAE	\$1,700	Each	10%	\$1,530	Other	F1
PS-PD-UXHDDAEDP	PS-PD-UXHDDAEDP	PROF. SERVICES	PD for Unity HF Dense DAE	\$1,700	Each	10%	\$1,530	Other	F1
PS-PD-UXHHWEX	PS-PD-UXHHWEX	PROF. SERVICES	PD for Unity HF HW	\$2,000	Each	10%	\$1,800	Other	F1
PS-PD-UXREPPD	PS-PD-UXREPPD	PROF. SERVICES	PD for Unity Replication	\$1,720	Each	10%	\$1,548	Other	F1
PS-PD-UXSNAPDP	PS-PD-UXSNAPDP	PROF. SERVICES	PD for Unity Unified SnapShots	\$1,170	Each	10%	\$1,053	Other	F1
PS-PD-VRPAUP	PS-PD-VRPAUP	PROF. SERVICES	PD for Virtual RPA Upgrade	\$3,200	Each	10%	\$2,880	Other	F1
PS-PPD-EHC	PS-PPD-EHC	PROF. SERVICES	Deposit on PS Services EHC	\$0	Each	10%	\$0	Other	F1
PS-PPD-ELA	PS-PPD-ELA	PROF. SERVICES	Deposit on PS Services ELA	\$0	Each	10%	\$0	Other	F1
PS-PPD-SERV	PS-PPD-SERV	PROF. SERVICES	Deposit on PS Services	\$0	Each	10%	\$0	Other	F1
PSUPGD-ESRS	PSUPGD-ESRS	PROF. SERVICES	ZERO DOLLAR ESRSUPGRADE	\$0	Each	10%	\$0	Other	F1
PS-VTS	PS-VTS	PROF. SERVICES	VIRTUSTREAM SERVICES	\$0	Each	10%	\$0	Other	F1
PS-BAS VAEVBBA	PS-BAS VAEVBBA	PROF. SVCS.	V-Brick Sys Bay Upgd PowerMax 8000Add-on	\$4,290	Each	10%	\$3,861	Other	F1
PS-BAS-2HAIE	PS-BAS-2HAIE	PROF. SVCS.	VMAX Implementation for 2 Host	\$2,980	Each	10%	\$2,682	Other	F1
PS-BAS-4HAIE	PS-BAS-4HAIE	PROF. SVCS.	VMAX Implementation for 4 Host	\$6,270	Each	10%	\$5,643	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
PS-BAS-ACDPI	PS-BAS-ACDPI	PROF. SVCS.	INSTALL ACDP PLATFORM	\$5,670	Each	10%	\$5,103	Other	F1
PS-BAS-AD10N	PS-BAS-AD10N	PROF. SVCS.	Installation of upto 10 Isilon nodes	\$2,880	Each	10%	\$2,592	Other	F1
PS-BAS-AD1N	PS-BAS-AD1N	PROF. SVCS.	INSTALLATION OF 1 ISILON NODE	\$430	Each	10%	\$387	Other	F1
PS-BAS-ADBKLG	PS-BAS-ADBKLG	PROF. SVCS.	ADD BLOCK HOST LARGE	\$5,350	Each	10%	\$4,815	Other	F1
PS-BAS-ADBKREP	PS-BAS-ADBKREP	PROF. SVCS.	Block Replication Deployment VNXe32000	\$2,000	Each	10%	\$1,800	Other	F1
PS-BAS-ADBKSM	PS-BAS-ADBKSM	PROF. SVCS.	ADD BLOCK HOST SMALL	\$3,020	Each	10%	\$2,718	Other	F1
PS-BAS-ADCEE	PS-BAS-ADCEE	PROF. SVCS.	UNIFIED QS: EVENT ENABLER MODULE	\$2,850	Each	10%	\$2,565	Other	F1
PS-BAS-ADDAE	PS-BAS-ADDAE	PROF. SVCS.	RACK + STACK OF UPTO 2 DAE	\$370	Each	10%	\$333	Other	F1
PS-BAS-ADLMDM	PS-BAS-ADLMDM	PROF. SVCS.	DLM Migration Add-on	\$1,900	Each	10%	\$1,710	Other	F1
PS-BAS-ADENT	PS-BAS-ADENT	PROF. SVCS.	CIFS/NFS/ISCSI IMPLEMENT - 12 FS	\$2,900	Each	10%	\$2,610	Other	F1
PS-BAS-ADFSLG	PS-BAS-ADFSLG	PROF. SVCS.	ADD FILESYSTEM LARGE	\$3,780	Each	10%	\$3,402	Other	F1
PS-BAS-ADFSM	PS-BAS-ADFSM	PROF. SVCS.	ADD FILESYSTEM SMALL	\$2,250	Each	10%	\$2,025	Other	F1
PS-BAS-ADGDRTPD	PS-BAS-ADGDRTPD	PROF. SVCS.	GDDR Tape Deploy Add-on	\$1,500	Each	10%	\$1,350	Other	F1
PS-BAS-ADINIQ	PS-BAS-ADINIQ	PROF. SVCS.	CONFIGURE INSIGHTIQ	\$1,290	Each	10%	\$1,161	Other	F1
PS-BAS-ADME	PS-BAS-ADME	PROF. SVCS.	Impl for AV Data Migration Export	\$10,650	Each	10%	\$9,585	Other	F1
PS-BAS-ADMCEBHYB	PS-BAS-ADMCEBHYB	PROF. SVCS.	Impl. for CloudBoost for AV with hyb old	\$2,980	Each	10%	\$2,682	Other	F1
PS-BAS-ADMCEBPVT	PS-BAS-ADMCEBPVT	PROF. SVCS.	Implementation for ADMe CloudBoost Addon	\$1,290	Each	10%	\$1,161	Other	F1
PS-BAS-ADMIN	PS-BAS-ADMIN	PROF. SVCS.	DATA STORE MULTI-NODE BASE IMP	\$8,920	Each	10%	\$8,028	Other	F1
PS-BAS-ADMINA	PS-BAS-ADMINA	PROF. SVCS.	DATA STORE MULTI-NODE ADD-ON IMP	\$4,740	Each	10%	\$4,266	Other	F1
PS-BAS-ADMONR	PS-BAS-ADMONR	PROF. SVCS.	MONITORING AND REPORTING IMPLEMENT	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-ADMVW	PS-BAS-ADMVW	PROF. SVCS.	MIRRORVIEW QUICKSTART MODULE	\$4,050	Each	10%	\$3,645	Other	F1
PS-BAS-ADREP	PS-BAS-ADREP	PROF. SVCS.	UNIFIED QS: REPLICATOR MODULE	\$6,180	Each	10%	\$5,562	Other	F1
PS-BAS-ADSELG	PS-BAS-ADSELG	PROF. SVCS.	ADD OF 25 SHARE/EXPORTS	\$1,290	Each	10%	\$1,161	Other	F1
PS-BAS-ADSMK	PS-BAS-ADSMK	PROF. SVCS.	Configure upto 10 SmartLock Folders	\$1,290	Each	10%	\$1,161	Other	F1
PS-BAS-ADSN	PS-BAS-ADSN	PROF. SVCS.	DATA STORE SINGLE-NODE BASE IMP	\$5,990	Each	10%	\$5,391	Other	F1
PS-BAS-ADSNA	PS-BAS-ADSNA	PROF. SVCS.	DATA STORE SINGLE-NODE ADD-ON IMP	\$3,500	Each	10%	\$3,150	Other	F1
PS-BAS-ADSNAP	PS-BAS-ADSNAP	PROF. SVCS.	UNIFIED QS: SNAPSURE MODULE	\$2,360	Each	10%	\$2,124	Other	F1
PS-BAS-ADSPOL	PS-BAS-ADSPOL	PROF. SVCS.	CONFIGURE UPTO 5 SMARTPOOLS	\$1,050	Each	10%	\$945	Other	F1
PS-BAS-ADSPV	PS-BAS-ADSPV	PROF. SVCS.	SNAPVIEW QUICKSTART MODULE	\$2,240	Each	10%	\$2,016	Other	F1
PS-BAS-ADSQLG	PS-BAS-ADSQLG	PROF. SVCS.	ADD OF 25 SMARTQUOTAS	\$1,290	Each	10%	\$1,161	Other	F1
PS-BAS-ADSQSM	PS-BAS-ADSQSM	PROF. SVCS.	ADD OF 10 SMARTQUOTAS	\$1,050	Each	10%	\$945	Other	F1
PS-BAS-ADSSLG	PS-BAS-ADSSLG	PROF. SVCS.	ADD OF 25 SNAPSHOTS	\$1,290	Each	10%	\$1,161	Other	F1
PS-BAS-ADSYIQ	PS-BAS-ADSYIQ	PROF. SVCS.	Configure upto 5 SyncIQ Policies	\$1,570	Each	10%	\$1,413	Other	F1
PS-BAS-ADMVTR	PS-BAS-ADMVTR	PROF. SVCS.	VPLEX IMPLEMENT METRO CLUSTER ADDER	\$1,940	Each	10%	\$1,746	Other	F1
PS-BAS-ADVPBEREBAL	PS-BAS-ADVPBEREBAL	PROF. SVCS.	1 ARRAY ADDER VPLEX BACKEND REBALANCE	\$1,610	Each	10%	\$1,449	Other	F1
PS-BAS-ADVPPEREBAL	PS-BAS-ADVPPEREBAL	PROF. SVCS.	VPLEX FRONT-END REBALANCE ADDER 10 HOST	\$1,610	Each	10%	\$1,449	Other	F1
PS-BAS-ADVPRO	PS-BAS-ADVPRO	PROF. SVCS.	VIRTUAL PROVISIONING FOR BLOCK MODU	\$2,810	Each	10%	\$2,529	Other	F1
PS-BAS-ADVRCCK	PS-BAS-ADVRCCK	PROF. SVCS.	VPLEX INSTALL IN CUSTOMER RACK	\$2,750	Each	10%	\$2,475	Other	F1
PS-BAS-ADVSI	PS-BAS-ADVSI	PROF. SVCS.	Virtual Storage Integrator (VSI) Impl	\$1,770	Each	10%	\$1,593	Other	F1
PS-BAS-ADVSRV	PS-BAS-ADVSRV	PROF. SVCS.	VPLEX QUICKSTART: ADD SERVER MODULE	\$1,390	Each	10%	\$1,251	Other	F1
PS-BAS-ADVSTG	PS-BAS-ADVSTG	PROF. SVCS.	VPLEX QUICKSTART: ADD ARRAY MODULE	\$1,390	Each	10%	\$1,251	Other	F1
PS-BAS-APOAZ-PLT	PS-BAS-APOAZ-PLT	PROF. SVCS.	Profile Accelerator	\$132,000	Each	10%	\$118,800	Other	F1
PS-BAS-APPOLRP	PS-BAS-APPOLRP	PROF. SVCS.	DESIGN + IMPLMT ORCLE LOCAL REP APPSYNC	\$4,300	Each	10%	\$3,870	Other	F1
PS-BAS-AT240A	PS-BAS-AT240A	PROF. SVCS.	2 NODE ATMOS INSTALLATION 120/240	\$730	Each	10%	\$657	Other	F1
PS-BAS-AT240B	PS-BAS-AT240B	PROF. SVCS.	EMC Site Deployment for Atmos: Base	\$4,910	Each	10%	\$4,419	Other	F1
PS-BAS-AT360A	PS-BAS-AT360A	PROF. SVCS.	2 NODE ATMOS INSTALLATION 360/480	\$1,930	Each	10%	\$1,737	Other	F1
PS-BAS-ATDE	PS-BAS-ATDE	PROF. SVCS.	EMC DATA ERASURE FOR ATMOS	\$4,000	Each	10%	\$3,600	Other	F1
PS-BAS-ATPLM	PS-BAS-ATPLM	PROF. SVCS.	Atmos Policy Migration	\$7,190	Each	10%	\$6,471	Other	F1
PS-BAS-ATSD	PS-BAS-ATSD	PROF. SVCS.	Atmos Solution Design	\$5,340	Each	10%	\$4,806	Other	F1
PS-BAS-ATSR	PS-BAS-ATSR	PROF. SVCS.	Atmos Solutions Review	\$6,190	Each	10%	\$5,571	Other	F1
PS-BAS-ATTSTAA100	PS-BAS-ATTSTAA100	PROF. SVCS.	ATT STORAGE AS A SERVICE 12 MOS 100 TB	\$76,200	Each	10%	\$68,580	Other	F1
PS-BAS-ATTSTAA350	PS-BAS-ATTSTAA350	PROF. SVCS.	ATT STORAGE AS A SERVICE 12 MOS 50 TB	\$38,100	Each	10%	\$34,290	Other	F1
PS-BAS-AVADPK	PS-BAS-AVADPK	PROF. SVCS.	AV Mod for App DB Suite Client 10PK	\$10,970	Each	10%	\$9,873	Other	F1
PS-BAS-AVADT	PS-BAS-AVADT	PROF. SVCS.	IMPLEMENT FOR AVAMAR DATA TRANSPORT	\$12,900	Each	10%	\$11,610	Other	F1
PS-BAS-AVBRPA	PS-BAS-AVBRPA	PROF. SVCS.	Avamar BE Single Node Repl Add-on	\$810	Each	10%	\$729	Other	F1
PS-BAS-AVBSNR	PS-BAS-AVBSNR	PROF. SVCS.	Avamar BE Single Node Remote Imp	\$3,220	Each	10%	\$2,898	Other	F1
PS-BAS-AVDD	PS-BAS-AVDD	PROF. SVCS.	AVAMAR IMPLEMENTATION FOR DD BOOST	\$9,880	Each	10%	\$8,892	Other	F1
PS-BAS-AVDE	PS-BAS-AVDE	PROF. SVCS.	EMC DATA ERASURE FOR AVAMAR	\$4,000	Each	10%	\$3,600	Other	F1
PS-BAS-AVDSMI	PS-BAS-AVDSMI	PROF. SVCS.	AVAMAR DS INSTALL FOR MULTI NODE	\$2,890	Each	10%	\$2,601	Other	F1
PS-BAS-AVDSNI	PS-BAS-AVDSNI	PROF. SVCS.	AVAMAR DS INSTALL FOR SINGLE NODE	\$1,300	Each	10%	\$1,170	Other	F1
PS-BAS-AVDTLT	PS-BAS-AVDTLT	PROF. SVCS.	AVAMAR PLANNING FOR DESKTOP LAPTOP	\$12,370	Each	10%	\$11,133	Other	F1
PS-BAS-AVEIA	PS-BAS-AVEIA	PROF. SVCS.	Implementation Assistance for AVE	\$4,310	Each	10%	\$3,879	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-BAS-AVFC	PS-BAS-AVFC	PROF. SVCS.	XtremSF XtremCache Performance POC	\$5,590	Each	10%	\$5,031	Other	F1
PS-BAS-AVHC	PS-BAS-AVHC	PROF. SVCS.	HEALTH CHECK FOR AVAMAR QS	\$11,370	Each	10%	\$10,233	Other	F1
PS-BAS-AVHCS	PS-BAS-AVHCS	PROF. SVCS.	EMC HEALTH CHECK FOR AVAMAR SUBS	\$28,425	Each	10%	\$25,583	Other	F1
PS-BAS-AVMIGM	PS-BAS-AVMIGM	PROF. SVCS.	EMC MIGRATION FOR MULTI AVAMAR QS	\$8,360	Each	10%	\$7,524	Other	F1
PS-BAS-AVMIGS	PS-BAS-AVMIGS	PROF. SVCS.	EMC MIGRATION FOR SINGLE AVAMAR QS	\$4,740	Each	10%	\$4,266	Other	F1
PS-BAS-AVMSPK	PS-BAS-AVMSPK	PROF. SVCS.	AV Mod for MS App Suite Client 10PK	\$11,250	Each	10%	\$10,125	Other	F1
PS-BAS-AVVADP	PS-BAS-AVVADP	PROF. SVCS.	AV VADP Integration QS	\$9,640	Each	10%	\$8,676	Other	F1
PS-BAS-AVVBLK	PS-BAS-AVVBLK	PROF. SVCS.	Avamar Integration with Vsphere	\$10,810	Each	10%	\$9,729	Other	F1
PS-BAS-AVVCDDP	PS-BAS-AVVCDDP	PROF. SVCS.	DEPLOY AVAMAR WITH VMW VPCLOUD DIR BASE	\$22,960	Each	10%	\$20,664	Other	F1
PS-BAS-AVVCDDPADD	PS-BAS-AVVCDDPADD	PROF. SVCS.	DEPLOY AVAMAR WITH VMW VPCLOUD DIR ADD-ON	\$12,190	Each	10%	\$10,971	Other	F1
PS-BAS-AVVDPM	PS-BAS-AVVDPM	PROF. SVCS.	Avamar Migration for VMware VDP	\$12,450	Each	10%	\$11,205	Other	F1
PS-BAS-AVMPK	PS-BAS-AVMPK	PROF. SVCS.	AV VMware Proxy Server 5Pk Add-on Q	\$4,980	Each	10%	\$4,482	Other	F1
PS-BAS-AVKIMP	PS-BAS-AVKIMP	PROF. SVCS.	AVAMAR NODE REBALANCE QUICKSTART	\$4,420	Each	10%	\$3,978	Other	F1
PS-BAS-AVKINS	PS-BAS-AVKINS	PROF. SVCS.	AVAMAR EXP NODE INSTALL QUICKSTART	\$720	Each	10%	\$648	Other	F1
PS-BAS-AVXR	PS-BAS-AVXR	PROF. SVCS.	IMP FOR AVAMAR EXT RETENTION	\$11,130	Each	10%	\$10,017	Other	F1
PS-BAS-AVXRI	PS-BAS-AVXRI	PROF. SVCS.	INSTALL FOR AVAMAR EXT RETENTION	\$1,590	Each	10%	\$1,431	Other	F1
PS-BAS-BATCHSOL	PS-BAS-BATCHSOL	PROF. SVCS.	ECD CONS SOL BatchPrint	\$50,000	Each	10%	\$45,000	Other	F1
PS-BAS-BATCHSUP	PS-BAS-BATCHSUP	PROF. SVCS.	ECD CONS SOLSUP BatchPrint	\$11,500	Each	10%	\$10,350	Other	F1
PS-BAS-BBRM	PS-BAS-BBRM	PROF. SVCS.	Implementation for Backup Recov Mgr	\$2,210	Each	10%	\$1,989	Other	F1
PS-BAS-BCFCOE	PS-BAS-BCFCOE	PROF. SVCS.	INSTALL OF BROCADE FCOE SWITCHES	\$4,420	Each	10%	\$3,978	Other	F1
PS-BAS-BDVWL1	PS-BAS-BDVWL1	PROF. SVCS.	L1 Big data vision service	\$87,010	Each	10%	\$78,309	Other	F1
PS-BAS-BSOPT	PS-BAS-BSOPT	PROF. SVCS.	EMC SAN Optimization for Connectrix B-Se	\$22,580	Each	10%	\$20,322	Other	F1
PS-BAS-BSOPTC	PS-BAS-BSOPTC	PROF. SVCS.	SAN Opt for B-Series Ctx Mgr Add-On	\$3,860	Each	10%	\$3,474	Other	F1
PS-BAS-BSOPTD	PS-BAS-BSOPTD	PROF. SVCS.	SAN Opt for B-Series Director Add-On	\$890	Each	10%	\$801	Other	F1
PS-BAS-CA	PS-BAS-CA	PROF. SVCS.	Fixed price PSS Customer Advocate	\$50,000	Each	10%	\$45,000	Other	F1
PS-BAS-CADSOL	PS-BAS-CADSOL	PROF. SVCS.	ECD CONS SOL CADRender	\$25,000	Each	10%	\$22,500	Other	F1
PS-BAS-CADSUP	PS-BAS-CADSUP	PROF. SVCS.	ECD CONS SOLSUP CADRender	\$5,750	Each	10%	\$5,175	Other	F1
PS-BAS-CARSAPINFWS	PS-BAS-CARSAPINFWS	PROF. SVCS.	CARS WS APP + INFR READINESS VPLEX METRO	\$49,550	Each	10%	\$44,595	Other	F1
PS-BAS-CARSAPPWS	PS-BAS-CARSAPPWS	PROF. SVCS.	CARS WORKSHOP APP READINESS VPLEX METRO	\$35,780	Each	10%	\$32,202	Other	F1
PS-BAS-CARSINFWS	PS-BAS-CARSINFWS	PROF. SVCS.	CARS WORKSHOP INFR READINESS VPLEX METRO	\$35,780	Each	10%	\$32,202	Other	F1
PS-BAS-CBAPVRT	PS-BAS-CBAPVRT	PROF. SVCS.	Install of CloudBoost Virtual Appliance	\$2,130	Each	10%	\$1,917	Other	F1
PS-BAS-CBNW	PS-BAS-CBNW	PROF. SVCS.	Impl for CloudBoost Appliance for NW	\$5,140	Each	10%	\$4,626	Other	F1
PS-BAS-CBPMIG	PS-BAS-CBPMIG	PROF. SVCS.	MIGRATION FROM CB PORTAL TO CB VAPP	\$1,350	Each	10%	\$1,215	Other	F1
PS-BAS-CBSOL1	PS-BAS-CBSOL1	PROF. SVCS.	ECD CONS SOL ContentBridge 1 Instance	\$40,000	Each	10%	\$36,000	Other	F1
PS-BAS-CBSOL2	PS-BAS-CBSOL2	PROF. SVCS.	ECD CONS SOL ContentBridge 2 Instances	\$60,000	Each	10%	\$54,000	Other	F1
PS-BAS-CBSOL3	PS-BAS-CBSOL3	PROF. SVCS.	ECD CONS SOL ContentBridge 3 Instances	\$75,000	Each	10%	\$67,500	Other	F1
PS-BAS-CBSOL4	PS-BAS-CBSOL4	PROF. SVCS.	ECD CONS SOL ContentBridge 4 Instances	\$90,000	Each	10%	\$81,000	Other	F1
PS-BAS-CBSOL5	PS-BAS-CBSOL5	PROF. SVCS.	ECD CONS SOL ContentBridge Add On>4	\$10,000	Each	10%	\$9,000	Other	F1
PS-BAS-CBSUP1	PS-BAS-CBSUP1	PROF. SVCS.	ECD CONS SOLSUP ContentBridge 1 Instance	\$9,200	Each	10%	\$8,280	Other	F1
PS-BAS-CBSUP2	PS-BAS-CBSUP2	PROF. SVCS.	ECD CONS SOLSUP ContentBridge 2Instances	\$13,800	Each	10%	\$12,420	Other	F1
PS-BAS-CBSUP3	PS-BAS-CBSUP3	PROF. SVCS.	ECD CONS SOLSUP ContentBridge 3Instances	\$17,250	Each	10%	\$15,525	Other	F1
PS-BAS-CBSUP4	PS-BAS-CBSUP4	PROF. SVCS.	ECD CONS SOLSUP ContentBridge 4Instances	\$20,700	Each	10%	\$18,630	Other	F1
PS-BAS-CBSUP5	PS-BAS-CBSUP5	PROF. SVCS.	ECD CONS SOLSUP ContentBridge Add On>4	\$2,300	Each	10%	\$2,070	Other	F1
PS-BAS-CENI	PS-BAS-CENI	PROF. SVCS.	Installation for Centera Base	\$3,020	Each	10%	\$2,718	Other	F1
PS-BAS-CENNDE	PS-BAS-CENNDE	PROF. SVCS.	Data Erasure for Centera Nodes	\$4,000	Each	10%	\$3,600	Other	F1
PS-BAS-CENXI	PS-BAS-CENXI	PROF. SVCS.	Installation for Centera Expansion	\$1,450	Each	10%	\$1,305	Other	F1
PS-BAS-CICM	PS-BAS-CICM	PROF. SVCS.	CENTERA INTRA-CLUSTER MIGRATION	\$5,730	Each	10%	\$5,157	Other	F1
PS-BAS-CICM3G	PS-BAS-CICM3G	PROF. SVCS.	GEN3 INTRA-CLUSTER DATA MIGRATIONS	\$0	Each	10%	\$0	Other	F1
PS-BAS-CICMR	PS-BAS-CICMR	PROF. SVCS.	Centera Reconciliation: Add-on	\$3,940	Each	10%	\$3,546	Other	F1
PS-BAS-CIS	PS-BAS-CIS	PROF. SVCS.	IMPL FOR CENTERA	\$10,500	Each	10%	\$9,450	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
PS-BAS-CISRMD	PS-BAS-CISRMD	PROF. SVCS.	Imp for VMware SRM for Converged	\$18,830	Each	10%	\$16,947	Other	F1
PS-BAS-CISRME	PS-BAS-CISRME	PROF. SVCS.	Imp for VMware SRM for Converged Add-on	\$2,080	Each	10%	\$1,872	Other	F1
PS-BAS-CLA	PS-BAS-CLA	PROF. SVCS.	CloudArray configuration (post-install)	\$810	Each	10%	\$729	Other	F1
PS-BAS-CLADS	PS-BAS-CLADS	PROF. SVCS.	EMC CloudArray Disk to Cloud Migration	\$6,750	Each	10%	\$6,075	Other	F1
PS-BAS-CLAI	PS-BAS-CLAI	PROF. SVCS.	CloudArray install (HW or virtual)	\$2,620	Each	10%	\$2,358	Other	F1
PS-BAS-CLRWTS	PS-BAS-CLRWTS	PROF. SVCS.	VPLEX WITNESS IMPLEMENTATION	\$2,700	Each	10%	\$2,430	Other	F1
PS-BAS-CLVMIMP	PS-BAS-CLVMIMP	PROF. SVCS.	Implementation for CloudLink SecureVM	\$5,430	Each	10%	\$4,887	Other	F1
PS-BAS-CONSBBAWS	PS-BAS-CONSBBAWS	PROF. SVCS.	Blueprint Backup Architecture Intro Adv	\$81,720	Each	10%	\$73,548	Other	F1
PS-BAS-CSEASD	PS-BAS-CSEASD	PROF. SVCS.	ASD CSE - block of time	\$1,020	Each	10%	\$918	Other	F1
PS-BAS-CSECI	PS-BAS-CSECI	PROF. SVCS.	CI CSE - BLOCK OF TIME	\$1,520	Each	10%	\$1,368	Other	F1
PS-BAS-CSEFL	PS-BAS-CSEFL	PROF. SVCS.	ETPD CSE - 4 HR BLOCK	\$1,020	Each	10%	\$918	Other	F1
PS-BAS-CSEUSD	PS-BAS-CSEUSD	PROF. SVCS.	USD CSE - block of time	\$1,020	Each	10%	\$918	Other	F1
PS-BAS-CSFCOE	PS-BAS-CSFCOE	PROF. SVCS.	INSTALL FOR CISCO FCOE SWITCHES	\$4,420	Each	10%	\$3,978	Other	F1
PS-BAS-CSGCP-A	PS-BAS-CSGCP-A	PROF. SVCS.	Customer Success GCP Support A	\$1,563	Each	10%	\$1,407	Other	F1
PS-BAS-CSGCP-B	PS-BAS-CSGCP-B	PROF. SVCS.	Customer Success GCP Support B	\$3,125	Each	10%	\$2,813	Other	F1
PS-BAS-CSGCP-C	PS-BAS-CSGCP-C	PROF. SVCS.	Customer Success GCP Support C	\$8,750	Each	10%	\$7,875	Other	F1
PS-BAS-CSGCP-D	PS-BAS-CSGCP-D	PROF. SVCS.	Customer Success GCP Support D	\$23,125	Each	10%	\$20,813	Other	F1
PS-BAS-CTASW	PS-BAS-CTASW	PROF. SVCS.	Cloud Tiering Software Implementation	\$4,050	Each	10%	\$3,645	Other	F1
PS-BAS-CTXHW	PS-BAS-CTXHW	PROF. SVCS.	Connectrix Installation Director/Switch	\$2,240	Each	10%	\$2,016	Other	F1
PS-BAS-CTXHWABLD	PS-BAS-CTXHWABLD	PROF. SVCS.	Connectrix Installation for Blades Adder	\$440	Each	10%	\$396	Other	F1
PS-BAS-CTXHWADS	PS-BAS-CTXHWADS	PROF. SVCS.	Connectrix Install Adder Director/Switch	\$870	Each	10%	\$783	Other	F1
PS-BAS-CTXHWUBLD	PS-BAS-CTXHWUBLD	PROF. SVCS.	Connectrix Blade Upgrade	\$1,590	Each	10%	\$1,431	Other	F1
PS-BAS-CUA	PS-BAS-CUA	PROF. SVCS.	IMPL FOR CUA SINGLE OR EA PAIR	\$5,900	Each	10%	\$5,310	Other	F1
PS-BAS-CVA	PS-BAS-CVA	PROF. SVCS.	IMPLEMENT CENTERA VIRTUAL ARCHIVE	\$3,460	Each	10%	\$3,114	Other	F1
PS-BAS-CXDE	PS-BAS-CXDE	PROF. SVCS.	DATA ERASURE FOR CLARIION	\$4,900	Each	10%	\$4,410	Other	F1
PS-BAS-DATALD	PS-BAS-DATALD	PROF. SVCS.	ANALYTICS DATA LOADING MAX 3 TB	\$48,240	Each	10%	\$43,416	Other	F1
PS-BAS-DBPT	PS-BAS-DBPT	PROF. SVCS.	DB PERFORMANCE TIERING SERVICE	\$26,780	Each	10%	\$24,102	Other	F1
PS-BAS-DCAIMP	PS-BAS-DCAIMP	PROF. SVCS.	GP DCA INSTALLATION	\$14,530	Each	10%	\$13,077	Other	F1
PS-BAS-DCAIRA	PS-BAS-DCAIRA	PROF. SVCS.	DCA Adder Rack for New or Upgrade	\$5,910	Each	10%	\$5,319	Other	F1
PS-BAS-DCTMRPT1	PS-BAS-DCTMRPT1	PROF. SVCS.	ECD CONS SOL Dctm Rpts 50 users	\$105	Each	10%	\$95	Other	F1
PS-BAS-DCTMRPT2	PS-BAS-DCTMRPT2	PROF. SVCS.	ECD CONS SOL Dctm Rpts Server	\$70	Each	10%	\$63	Other	F1
PS-BAS-DCTMRPT3	PS-BAS-DCTMRPT3	PROF. SVCS.	ECD CONS SOL Dctm Rpts 251-500 users	\$62	Each	10%	\$56	Other	F1
PS-BAS-DCTMRPT4	PS-BAS-DCTMRPT4	PROF. SVCS.	ECD CONS SOL Dctm Rpts 501-1250 users	\$53	Each	10%	\$48	Other	F1
PS-BAS-DCTMRPT5	PS-BAS-DCTMRPT5	PROF. SVCS.	ECD CONS SOL Dctm Rpts 1251+ users	\$40	Each	10%	\$36	Other	F1
PS-BAS-DCTMSUP1	PS-BAS-DCTMSUP1	PROF. SVCS.	ECD CONS SOLSUP Dctm Rpts 50 users	\$24	Each	10%	\$22	Other	F1
PS-BAS-DCTMSUP2	PS-BAS-DCTMSUP2	PROF. SVCS.	ECD CONS SOLSUP Dctm Rpts Server	\$16	Each	10%	\$14	Other	F1
PS-BAS-DCTMSUP3	PS-BAS-DCTMSUP3	PROF. SVCS.	ECD CONS SOLSUP Dctm Rpts 251-500 users	\$14	Each	10%	\$13	Other	F1
PS-BAS-DCTMSUP4	PS-BAS-DCTMSUP4	PROF. SVCS.	ECD CONS SOLSUP Dctm Rpts 501-1250 users	\$12	Each	10%	\$11	Other	F1
PS-BAS-DCTMSUP5	PS-BAS-DCTMSUP5	PROF. SVCS.	ECD CONS SOLSUP Dctm Rpts 1251+ users	\$9	Each	10%	\$8	Other	F1
PS-BAS-DD00	PS-BAS-DD00	PROF. SVCS.	IMPL FOR DD 0 SHELF QS	\$2,500	Each	10%	\$2,250	Other	F1
PS-BAS-DD00P	PS-BAS-DD00P	PROF. SVCS.	Impl for DD No Shelf for Partners	\$1,930	Each	10%	\$1,737	Other	F1
PS-BAS-DD06	PS-BAS-DD06	PROF. SVCS.	DD DDR WITH 1 TO 6 SHELVES	\$5,000	Each	10%	\$4,500	Other	F1
PS-BAS-DD12	PS-BAS-DD12	PROF. SVCS.	IMPL FOR DATA DOMAIN 12 SHELF	\$7,500	Each	10%	\$6,750	Other	F1
PS-BAS-DD24	PS-BAS-DD24	PROF. SVCS.	IMPL FOR DD 24 SHELF QS	\$10,000	Each	10%	\$9,000	Other	F1
PS-BAS-DBDB	PS-BAS-DBDB	PROF. SVCS.	DD BOOST IMPL FOR DATABASE APPL QS	\$2,980	Each	10%	\$2,682	Other	F1
PS-BAS-DBDBA	PS-BAS-DBDBA	PROF. SVCS.	Impl DDBoost DB Appl	\$3,820	Each	10%	\$3,438	Other	F1
PS-BAS-DBBM	PS-BAS-DBBM	PROF. SVCS.	DD BOOST IMPL FOR MICROSOFT APPL QS	\$2,490	Each	10%	\$2,241	Other	F1
PS-BAS-DBBMSA	PS-BAS-DBBMSA	PROF. SVCS.	Impl DDBoost MS Appl	\$3,060	Each	10%	\$2,754	Other	F1
PS-BAS-DBBT	PS-BAS-DBBT	PROF. SVCS.	IMPL DD BOOST NBU ADD-ON QS	\$7,710	Each	10%	\$6,939	Other	F1
PS-BAS-DDCC	PS-BAS-DDCC	PROF. SVCS.	DD CONFIG AND CODE UPGRADE	\$1,450	Each	10%	\$1,305	Other	F1
PS-BAS-DDCDRB	PS-BAS-DDCDRB	PROF. SVCS.	DDCDR Remote Implementation Service	\$7,730	Each	10%	\$6,957	Other	F1
PS-BAS-DDCR1MDP	PS-BAS-DDCR1MDP	PROF. SVCS.	Cyber Recovery Installation for 1 mtree	\$12,330	Each	10%	\$11,097	Other	F1
PS-BAS-DDCR3MDP	PS-BAS-DDCR3MDP	PROF. SVCS.	Cyber Recovery Installation for 3 mtree	\$17,320	Each	10%	\$15,588	Other	F1
PS-BAS-DDCT	PS-BAS-DDCT	PROF. SVCS.	DD CLOUD TIER	\$2,810	Each	10%	\$2,529	Other	F1
PS-BAS-DDCU	PS-BAS-DDCU	PROF. SVCS.	DD SYSTEM CONTROLLER UPGRADE	\$2,500	Each	10%	\$2,250	Other	F1
PS-BAS-DDDE	PS-BAS-DDDE	PROF. SVCS.	EMC DATA ERASURE FOR DATA DOMAIN	\$4,000	Each	10%	\$3,600	Other	F1
PS-BAS-DDDSA	PS-BAS-DDDSA	PROF. SVCS.	Install Add-on for Data Domain DS Shelf	\$880	Each	10%	\$792	Other	F1
PS-BAS-DDDSP	PS-BAS-DDDSP	PROF. SVCS.	Capacity Disk Pak Expansion for DD	\$2,220	Each	10%	\$1,998	Other	F1
PS-BAS-DDDSX	PS-BAS-DDDSX	PROF. SVCS.	Install for Data Domain DS Expansion	\$2,480	Each	10%	\$2,232	Other	F1
PS-BAS-DDDX	PS-BAS-DDDX	PROF. SVCS.	DiskXtender to DD Migration QS	\$16,300	Each	10%	\$14,670	Other	F1
PS-BAS-DDER	PS-BAS-DDER	PROF. SVCS.	DD Extend Retention Conversion QS	\$9,560	Each	10%	\$8,604	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-BAS-DDERMIGDM	PS-BAS-DDERMIGDM	PROF. SVCS.	DD Extended Retention Data Mig	\$5,040	Each	10%	\$4,536	Other	F1
PS-BAS-DDESA	PS-BAS-DDESA	PROF. SVCS.	Install Add-on for Data Domain ES Shelf	\$440	Each	10%	\$396	Other	F1
PS-BAS-DDESI	PS-BAS-DDESI	PROF. SVCS.	INSTALLATION OF DD EXPANSION SHELF	\$1,000	Each	10%	\$900	Other	F1
PS-BAS-DDESX	PS-BAS-DDESX	PROF. SVCS.	Install New DD ES Shelf	\$2,050	Each	10%	\$1,845	Other	F1
PS-BAS-DDGL	PS-BAS-DDGL	PROF. SVCS.	Guru Live for Data Domain	\$1,320	Each	10%	\$1,188	Other	F1
PS-BAS-DDGP	PS-BAS-DDGP	PROF. SVCS.	GP DCA Integration with DD	\$4,390	Each	10%	\$3,951	Other	F1
PS-BAS-DDHA	PS-BAS-DDHA	PROF. SVCS.	IMPLE DD WITH HA CONFIGURATION	\$5,620	Each	10%	\$5,058	Other	F1
PS-BAS-DDHC	PS-BAS-DDHC	PROF. SVCS.	HealthCheck for DD QS	\$10,120	Each	10%	\$9,108	Other	F1
PS-BAS-DDHCS	PS-BAS-DDHCS	PROF. SVCS.	HealthCheck for DD Subscription	\$33,440	Each	10%	\$30,096	Other	F1
PS-BAS-DDIB	PS-BAS-DDIB	PROF. SVCS.	Impl Data Domain (Base)	\$6,540	Each	10%	\$5,886	Other	F1
PS-BAS-DDIBMI	PS-BAS-DDIBMI	PROF. SVCS.	Implement DD with IBM iSeries	\$2,170	Each	10%	\$1,953	Other	F1
PS-BAS-DDIR	PS-BAS-DDIR	PROF. SVCS.	Implement IR Air-Gap Scripting	\$17,610	Each	10%	\$15,849	Other	F1
PS-BAS-DDMC	PS-BAS-DDMC	PROF. SVCS.	DD Mgmt Center Configuration QS	\$4,620	Each	10%	\$4,158	Other	F1
PS-BAS-DDOR	PS-BAS-DDOR	PROF. SVCS.	Impl for DD Boost and Oracle RMAN	\$7,710	Each	10%	\$6,939	Other	F1
PS-BAS-DDPH	PS-BAS-DDPH	PROF. SVCS.	IMPL PRERACKED CONTROLLER + SHELVES	\$6,330	Each	10%	\$5,697	Other	F1
PS-BAS-DDPPI	PS-BAS-DDPPI	PROF. SVCS.	Implement DPSAPPS QS	\$8,400	Each	10%	\$7,560	Other	F1
PS-BAS-DDPPOA	PS-BAS-DDPPOA	PROF. SVCS.	Integrate DPSAPPS Oracle Addon QS	\$5,340	Each	10%	\$4,806	Other	F1
PS-BAS-DDPPOI	PS-BAS-DDPPOI	PROF. SVCS.	Integrate DPSAPPS with Oracle QS	\$13,490	Each	10%	\$12,141	Other	F1
PS-BAS-DDPS	PS-BAS-DDPS	PROF. SVCS.	INSTALL PRERACKED SHELVES EXPANSION	\$2,820	Each	10%	\$2,538	Other	F1
PS-BAS-DDRMAN	PS-BAS-DDRMAN	PROF. SVCS.	Int Enablement Wkshp for DD + RMAN	\$12,370	Each	10%	\$11,133	Other	F1
PS-BAS-DDSM	PS-BAS-DDSM	PROF. SVCS.	DD SHELF MIGRATION	\$4,340	Each	10%	\$3,906	Other	F1
PS-BAS-DDSMT	PS-BAS-DDSMT	PROF. SVCS.	DD Secure Multi-Tenancy Design QS	\$3,940	Each	10%	\$3,546	Other	F1
PS-BAS-DDSR	PS-BAS-DDSR	PROF. SVCS.	DD STAGING AND RELOCATION QS	\$10,650	Each	10%	\$9,585	Other	F1
PS-BAS-DDTSM	PS-BAS-DDTSM	PROF. SVCS.	DD INTEGRATION WITH TSM	\$12,370	Each	10%	\$11,133	Other	F1
PS-BAS-DDVE	PS-BAS-DDVE	PROF. SVCS.	DD VE CONFIGURATION	\$2,390	Each	10%	\$2,151	Other	F1
PS-BAS-DDVMC	PS-BAS-DDVMC	PROF. SVCS.	Install Data Domain Cloud Virtual Machin	\$3,530	Each	10%	\$3,177	Other	F1
PS-BAS-DDVRPA	PS-BAS-DDVRPA	PROF. SVCS.	Impl for DD VRPA (base)	\$2,480	Each	10%	\$2,232	Other	F1
PS-BAS-DDVRPAE	PS-BAS-DDVRPAE	PROF. SVCS.	Impl for DD VRPA (expansion)	\$3,030	Each	10%	\$2,727	Other	F1
PS-BAS-DDVTL	PS-BAS-DDVTL	PROF. SVCS.	IMPLEMENTATION FOR DD VTL	\$2,000	Each	10%	\$1,800	Other	F1
PS-BAS-DLM	PS-BAS-DLM	PROF. SVCS.	IMPLEMENTATION FOR DLM SA BLOCK	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-DLM00	PS-BAS-DLM00	PROF. SVCS.	IMPLE DD FOR DLM NO SHELF SYS QS	\$5,710	Each	10%	\$5,139	Other	F1
PS-BAS-DLM06	PS-BAS-DLM06	PROF. SVCS.	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$9,480	Each	10%	\$8,532	Other	F1
PS-BAS-DLM12	PS-BAS-DLM12	PROF. SVCS.	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	\$9,960	Each	10%	\$8,964	Other	F1
PS-BAS-DLM24	PS-BAS-DLM24	PROF. SVCS.	IMPL DD FOR DLM 13TO24 SHELF SYS QS	\$11,410	Each	10%	\$10,269	Other	F1
PS-BAS-DLMCLOUDP	PS-BAS-DLMCLOUDP	PROF. SVCS.	DLM Cloud Deployment	\$9,000	Each	10%	\$8,100	Other	F1
PS-BAS-DLMD	PS-BAS-DLMD	PROF. SVCS.	IMPL FOR DLM DESIGN QS	\$21,120	Each	10%	\$19,008	Other	F1
PS-BAS-DLMDM	PS-BAS-DLMDM	PROF. SVCS.	DLM Migration Base	\$8,000	Each	10%	\$7,200	Other	F1
PS-BAS-DLMHC	PS-BAS-DLMHC	PROF. SVCS.	HealthCheck for DLM QS	\$14,900	Each	10%	\$13,410	Other	F1
PS-BAS-DLMR	PS-BAS-DLMR	PROF. SVCS.	Impl for DLM Replications QS	\$16,630	Each	10%	\$14,967	Other	F1
PS-BAS-DLMVTU	PS-BAS-DLMVTU	PROF. SVCS.	Upgrade DLM VTE	\$9,850	Each	10%	\$8,865	Other	F1
PS-BAS-DMBDA	PS-BAS-DMBDA	PROF. SVCS.	Migration Architect Block Add	\$3,660	Each	10%	\$3,294	Other	F1
PS-BAS-DMBDB	PS-BAS-DMBDB	PROF. SVCS.	Migration Architect Block Base	\$10,120	Each	10%	\$9,108	Other	F1
PS-BAS-DMBEE	PS-BAS-DMBEE	PROF. SVCS.	Data Migration Block Event	\$11,490	Each	10%	\$10,341	Other	F1
PS-BAS-DMEQS	PS-BAS-DMEQS	PROF. SVCS.	Migration Impl Test	\$3,780	Each	10%	\$3,402	Other	F1
PS-BAS-DMFDA	PS-BAS-DMFDA	PROF. SVCS.	Migration Architect File Add	\$2,530	Each	10%	\$2,277	Other	F1
PS-BAS-DMFDB	PS-BAS-DMFDB	PROF. SVCS.	Data Migration Architect File Base	\$5,620	Each	10%	\$5,058	Other	F1
PS-BAS-DMFEE	PS-BAS-DMFEE	PROF. SVCS.	Migration File: Event	\$8,320	Each	10%	\$7,488	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I-Column K)	
PS-BAS-DPA	PS-BAS-DPA	PROF. SVCS.	DPA BASIC QUICKSTART	\$6,270	Each	10%	\$5,643	Other	F1
PS-BAS-DPACI	PS-BAS-DPACI	PROF. SVCS.	CUSTOMIZATION FOR DPA QS	\$8,150	Each	10%	\$7,335	Other	F1
PS-BAS-DPADPS	PS-BAS-DPADPS	PROF. SVCS.	DPA Implementation for DPS Base	\$4,580	Each	10%	\$4,122	Other	F1
PS-BAS-DPADPSA	PS-BAS-DPADPSA	PROF. SVCS.	DPA Implementation for DPS Add-on	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-DPAFR	PS-BAS-DPAFR	PROF. SVCS.	DPA Federated Reporting Implementation	\$7,670	Each	10%	\$6,903	Other	F1
PS-BAS-DPAHC	PS-BAS-DPAHC	PROF. SVCS.	EMC HEALTH CHECK FOR DPA	\$7,870	Each	10%	\$7,083	Other	F1
PS-BAS-DPAHCS	PS-BAS-DPAHCS	PROF. SVCS.	EMC HEALTH CHECK FOR DPA SUB	\$23,330	Each	10%	\$20,997	Other	F1
PS-BAS-DPAR	PS-BAS-DPAR	PROF. SVCS.	IMPLEMENT FOR DPA REMOTE	\$1,490	Each	10%	\$1,341	Other	F1
PS-BAS-DPAUM	PS-BAS-DPAUM	PROF. SVCS.	DPA UPGRADE AND MIGRATION SERVICE	\$17,150	Each	10%	\$15,435	Other	F1
PS-BAS-DPCDPS	PS-BAS-DPCDPS	PROF. SVCS.	Implement for Data Protection Central	\$4,860	Each	10%	\$4,194	Other	F1
PS-BAS-DPDA	PS-BAS-DPDA	PROF. SVCS.	VCE Deploy for DP for CI - DPA Add-On	\$3,490	Each	10%	\$3,141	Other	F1
PS-BAS-DPDB	PS-BAS-DPDB	PROF. SVCS.	VCE Deploy for DP for CI - Base	\$7,350	Each	10%	\$6,615	Other	F1
PS-BAS-DPMBLK	PS-BAS-DPMBLK	PROF. SVCS.	DATABASE PM BLOCK 4 HOURS	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-DPRA	PS-BAS-DPRA	PROF. SVCS.	DPA REPLICATION ANALYSIS QUICKSTART	\$7,190	Each	10%	\$6,471	Other	F1
PS-BAS-DPSCDM	PS-BAS-DPSCDM	PROF. SVCS.	Impl for Enterprise Copy Data Management	\$3,670	Each	10%	\$3,303	Other	F1
PS-BAS-DPSI	PS-BAS-DPSI	PROF. SVCS.	Impl Data Protection Search	\$11,130	Each	10%	\$10,017	Other	F1
PS-BAS-DPSVMI	PS-BAS-DPSVMI	PROF. SVCS.	Impl for DPS for VM	\$26,580	Each	10%	\$23,922	Other	F1
PS-BAS-DPSVMR	PS-BAS-DPSVMR	PROF. SVCS.	Impl for DPS for VM Replication Add-On	\$14,370	Each	10%	\$12,933	Other	F1
PS-BAS-DSE1BR	PS-BAS-DSE1BR	PROF. SVCS.	Designated Support Engineer - Remote	\$90,000	Each	10%	\$81,000	Other	F1
PS-BAS-DSE1DD	PS-BAS-DSE1DD	PROF. SVCS.	DSE REMOTE TIER 1 10 HR DATA DOMAIN	\$90,000	Each	10%	\$81,000	Other	F1
PS-BAS-DSE1S1	PS-BAS-DSE1S1	PROF. SVCS.	Designated Support Engineer - Remote	\$90,000	Each	10%	\$81,000	Other	F1
PS-BAS-DSE1SW	PS-BAS-DSE1SW	PROF. SVCS.	DSE REMOTE TIER 1 10 HR OPEN SW	\$90,000	Each	10%	\$81,000	Other	F1
PS-BAS-DSEBR	PS-BAS-DSEBR	PROF. SVCS.	DSE ONSITE BR	\$275,000	Each	10%	\$247,500	Other	F1
PS-BAS-DSEBRB	PS-BAS-DSEBRB	PROF. SVCS.	Designated Support Engineer - Remote	\$45,000	Each	10%	\$40,500	Other	F1
PS-BAS-DSEDD	PS-BAS-DSEDD	PROF. SVCS.	DSE ONSITE DATA DOMAIN	\$275,000	Each	10%	\$247,500	Other	F1
PS-BAS-DSEDDB	PS-BAS-DSEDDB	PROF. SVCS.	Designated Support Engineer - Remote	\$45,000	Each	10%	\$40,500	Other	F1
PS-BAS-DSESWB	PS-BAS-DSESWB	PROF. SVCS.	DSE REMOTE TIER 1 OPEN SW 6 MTH	\$45,000	Each	10%	\$40,500	Other	F1
PS-BAS-ECS4N	PS-BAS-ECS4N	PROF. SVCS.	Implementation for ECS Node Expansion	\$8,140	Each	10%	\$7,326	Other	F1
PS-BAS-ECSATEXP	PS-BAS-ECSATEXP	PROF. SVCS.	Atmos to ECS Expansion	\$4,220	Each	10%	\$3,798	Other	F1
PS-BAS-ECSCASEXP	PS-BAS-ECSCASEXP	PROF. SVCS.	ECS CAS Transformation	\$14,620	Each	10%	\$13,158	Other	F1
PS-BAS-ECSCL	PS-BAS-ECSCL	PROF. SVCS.	EMC Workshop for ECS Cloud Assessment	\$17,310	Each	10%	\$15,579	Other	F1
PS-BAS-ECSCLRA	PS-BAS-ECSCLRA	PROF. SVCS.	ECS Installation in a Customer Rack	\$3,060	Each	10%	\$2,754	Other	F1
PS-BAS-ECSDE	PS-BAS-ECSDE	PROF. SVCS.	Data Erasure for ECS	\$4,000	Each	10%	\$3,600	Other	F1
PS-BAS-ECSDR	PS-BAS-ECSDR	PROF. SVCS.	Implementation for ECS Drive Expansion	\$3,400	Each	10%	\$3,060	Other	F1
PS-BAS-ECSIMP	PS-BAS-ECSIMP	PROF. SVCS.	ECS Appliance Implementation	\$5,400	Each	10%	\$4,860	Other	F1
PS-BAS-ECSINS	PS-BAS-ECSINS	PROF. SVCS.	ECS Appliance Install	\$17,340	Each	10%	\$15,606	Other	F1
PS-BAS-ECSINSAD8N	PS-BAS-ECSINSAD8N	PROF. SVCS.	ECS Add 8 Nodes Install or Expand	\$2,800	Each	10%	\$2,520	Other	F1
PS-BAS-ECSMIG	PS-BAS-ECSMIG	PROF. SVCS.	ECS Data Migration Base	\$17,400	Each	10%	\$15,660	Other	F1
PS-BAS-ECSMIGA	PS-BAS-ECSMIGA	PROF. SVCS.	Object Migration Monitoring + Reporting	\$2,400	Each	10%	\$2,160	Other	F1
PS-BAS-ECSMIGGEN	PS-BAS-ECSMIGGEN	PROF. SVCS.	Data Migration for ECS Generation Update	\$16,000	Each	10%	\$14,400	Other	F1
PS-BAS-ECSSD	PS-BAS-ECSSD	PROF. SVCS.	ECS Appliance Architecture and Design	\$5,400	Each	10%	\$4,860	Other	F1
PS-BAS-EHCIMV	PS-BAS-EHCIMV	PROF. SVCS.	Hybrid Cloud Foundational Implementation	\$308,227	Each	10%	\$277,404	Other	F1
PS-BAS-EMASOL	PS-BAS-EMASOL	PROF. SVCS.	ECD CONS SOL EMA	\$50,000	Each	10%	\$45,000	Other	F1
PS-BAS-EPWCWF	PS-BAS-EPWCWF	PROF. SVCS.	Ent Priv Cloud Foundation Workshop	\$30,580	Each	10%	\$27,522	Other	F1
PS-BAS-EPCWST	PS-BAS-EPCWST	PROF. SVCS.	Ent Priv Cloud Transform Workshop	\$42,620	Each	10%	\$38,358	Other	F1
PS-BAS-EQS	PS-BAS-EQS	PROF. SVCS.	Data Migration Impl Guidance	\$3,780	Each	10%	\$3,402	Other	F1
PS-BAS-ERM	PS-BAS-ERM	PROF. SVCS.	Replication Manager QuickStart	\$7,630	Each	10%	\$6,867	Other	F1
PS-BAS-ESA	PS-BAS-ESA	PROF. SVCS.	IMPLEMENT STORAGE ANALYTICS	\$2,030	Each	10%	\$1,827	Other	F1
PS-BAS-ESDPROMOBDM	PS-BAS-ESDPROMOBDM	PROF. SVCS.	Migration Promotion for PowerMax, Block	\$286	Each	10%	\$257	Other	F1
PS-BAS-ESDPROMOFDM	PS-BAS-ESDPROMOFDM	PROF. SVCS.	Migration Promotion for PowerMax, File	\$286	Each	10%	\$257	Other	F1
PS-BAS-EX2S1	PS-BAS-EX2S1	PROF. SVCS.	EMC EX TO SOURCEONE MIGRATION	\$42,010	Each	10%	\$37,809	Other	F1
PS-BAS-EX360	PS-BAS-EX360	PROF. SVCS.	INSTALL FOR 360 RACK	\$5,020	Each	10%	\$4,518	Other	F1
PS-BAS-EXCOS	PS-BAS-EXCOS	PROF. SVCS.	EXPAND ONE RACK TO FULL RACK	\$3,310	Each	10%	\$2,979	Other	F1
PS-BAS-EXIS2U	PS-BAS-EXIS2U	PROF. SVCS.	ISILON 2U NODE EXPANSION BASE	\$2,010	Each	10%	\$1,809	Other	F1
PS-BAS-EXIS4U	PS-BAS-EXIS4U	PROF. SVCS.	ISILON 4U NODE EXPANSION BASE	\$2,590	Each	10%	\$2,331	Other	F1
PS-BAS-FCIA	PS-BAS-FCIA	PROF. SVCS.	FC Infra Assessment	\$16,750	Each	10%	\$15,075	Other	F1
PS-BAS-FCO4L	PS-BAS-FCO4L	PROF. SVCS.	FCOE 4 LINK UPLINK ADDER	\$1,570	Each	10%	\$1,413	Other	F1
PS-BAS-FCREP	PS-BAS-FCREP	PROF. SVCS.	EVALUATE NETWORK FOR FC REPLICATION	\$10,680	Each	10%	\$9,621	Other	F1
PS-BAS-FMAQS	PS-BAS-FMAQS	PROF. SVCS.	CTA QuickStart Implementation	\$8,560	Each	10%	\$7,704	Other	F1
PS-BAS-FMAVE	PS-BAS-FMAVE	PROF. SVCS.	CTA-VE QuickStart Implementation	\$4,580	Each	10%	\$4,122	Other	F1
PS-BAS-GDDRTDP	PS-BAS-GDDRTDP	PROF. SVCS.	GDDR Tape Deployment	\$9,000	Each	10%	\$8,100	Other	F1
PS-BAS-GPEX	PS-BAS-GPEX	PROF. SVCS.	GP DCA IN-RACK EXPANSION	\$7,310	Each	10%	\$6,579	Other	F1
PS-BAS-GPEXA	PS-BAS-GPEXA	PROF. SVCS.	GP DCA IN-RACK EXPANSION ADD-ON	\$2,530	Each	10%	\$2,277	Other	F1
PS-BAS-GPEXAR	PS-BAS-GPEXAR	PROF. SVCS.	GP DCA ADDTL RACK EXPANSION	\$10,120	Each	10%	\$9,108	Other	F1
PS-BAS-GPEXSR	PS-BAS-GPEXSR	PROF. SVCS.	GP DCA SECOND RACK EXPANSION	\$6,750	Each	10%	\$6,075	Other	F1
PS-BAS-GPUPG	PS-BAS-GPUPG	PROF. SVCS.	Greenplum Database Upgrade Service	\$3,810	Each	10%	\$3,429	Other	F1
PS-BAS-HANA	PS-BAS-HANA	PROF. SVCS.	2 hrs PM effort for SAP HANA oversight	\$570	Each	10%	\$513	Other	F1
PS-BAS-HCBET	PS-BAS-HCBET	PROF. SVCS.	HEALTH CHECK FOR BLOCKU - EVENT	\$9,460	Each	10%	\$8,514	Other	F1
PS-BAS-HCBST	PS-BAS-HCBST	PROF. SVCS.	HEALTH CHECK FOR BLOCKU - SUBS	\$23,650	Each	10%	\$21,285	Other	F1
PS-BAS-HCIACDU	PS-BAS-HCIACDU	PROF. SVCS.	EMC Install for VxRail Cache Drives	\$3,260	Each	10%	\$2,934	Other	F1
PS-BAS-HCIANCE	PS-BAS-HCIANCE	PROF. SVCS.	Install VxRail Cluster Expansion Node Ad	\$3,270	Each	10%	\$2,943	Other	F1
PS-BAS-HCIANHE	PS-BAS-HCIANHE	PROF. SVCS.	Install for VxRail Node Hardware Upgrade	\$4,060	Each	10%	\$3,654	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
PS-BAS-HCIANIMP	PS-BAS-HCIANIMP	PROF. SVCS.	IMPLEMENT VXRAIL NODE	\$2,150	Each	10%	\$1,935	Other	F1
PS-BAS-HCIANSE	PS-BAS-HCIANSE	PROF. SVCS.	Install VxRail Node Disk Group Upgrade	\$3,560	Each	10%	\$3,204	Other	F1
PS-BAS-HCIASMIG	PS-BAS-HCIASMIG	PROF. SVCS.	EMC Migration for VSPEX BLUE to VxRail	\$16,160	Each	10%	\$14,544	Other	F1
PS-BAS-HCIASUPG	PS-BAS-HCIASUPG	PROF. SVCS.	EMC Impl for VxRail Software 3.0 Upgrade	\$7,970	Each	10%	\$7,173	Other	F1
PS-BAS-HCIAZCRIN	PS-BAS-HCIAZCRIN	PROF. SVCS.	Azure Stack SDS HW Install in Cust Rack	\$5,420	Each	10%	\$4,878	Other	F1
PS-BAS-HCIAZRIMP	PS-BAS-HCIAZRIMP	PROF. SVCS.	Azure Stack SDS HW Configuration	\$13,940	Each	10%	\$12,546	Other	F1
PS-BAS-HCIAZRIN	PS-BAS-HCIAZRIN	PROF. SVCS.	Azure Stack SDS HW Install in EMC Rack	\$2,310	Each	10%	\$2,079	Other	F1
PS-BAS-HCIAZRUPA	PS-BAS-HCIAZRUPA	PROF. SVCS.	MHC Node Expansion Addon - 4 addT nodes	\$1,670	Each	10%	\$1,503	Other	F1
PS-BAS-HCIAZRUPB	PS-BAS-HCIAZRUPB	PROF. SVCS.	MHC Node Expansion Base - up to 4 nodes	\$6,120	Each	10%	\$5,508	Other	F1
PS-BAS-HCIJET	PS-BAS-HCIJET	PROF. SVCS.	HEALTH CHECK FOR FILE - EVENT	\$10,890	Each	10%	\$9,801	Other	F1
PS-BAS-HCIJST	PS-BAS-HCIJST	PROF. SVCS.	HEALTH CHECK FOR FILEU - SUBS	\$27,230	Each	10%	\$24,507	Other	F1
PS-BAS-HCVP	PS-BAS-HCVP	PROF. SVCS.	Health Check for VPLEX	\$13,660	Each	10%	\$12,294	Other	F1
PS-BAS-HDFS KAD	PS-BAS-HDFS KAD	PROF. SVCS.	Hadoop Integration Kerberos and AD	\$16,250	Each	10%	\$14,625	Other	F1
PS-BAS-HDFS PERF	PS-BAS-HDFS PERF	PROF. SVCS.	Hadoop Performance Tuning Service	\$16,250	Each	10%	\$14,625	Other	F1
PS-BAS-HDFS SEC	PS-BAS-HDFS SEC	PROF. SVCS.	Hadoop Multitenancy and Security	\$16,250	Each	10%	\$14,625	Other	F1
PS-BAS-HDIS	PS-BAS-HDIS	PROF. SVCS.	Implem for Hadoop on Isilon Starter Kit	\$11,610	Each	10%	\$10,449	Other	F1
PS-BAS-IAUX	PS-BAS-IAUX	PROF. SVCS.	Customer Implementation Assistance	\$1,450	Each	10%	\$1,305	Other	F1
PS-BAS-IAUXV	PS-BAS-IAUXV	PROF. SVCS.	UnityVSA Implementation Assistance	\$1,450	Each	10%	\$1,305	Other	F1
PS-BAS-ICDM	PS-BAS-ICDM	PROF. SVCS.	iCDM-AppSync intall+1 replica on 1 host	\$1,790	Each	10%	\$1,611	Other	F1
PS-BAS-IDE BLK	PS-BAS-IDE BLK	PROF. SVCS.	EMC IDE/4-HR BLOCK	\$1,020	Each	10%	\$918	Other	F1
PS-BAS-IDE BRS	PS-BAS-IDE BRS	PROF. SVCS.	IDE FOR BRS 4 HOUR BLOCK	\$1,020	Each	10%	\$918	Other	F1
PS-BAS-IDE ISI	PS-BAS-IDE ISI	PROF. SVCS.	ISILON IDE BLOCK 4 HOURS	\$1,020	Each	10%	\$918	Other	F1
PS-BAS-IDMBA	PS-BAS-IDMBA	PROF. SVCS.	IDM Data Migration Block Add-on	\$2,080	Each	10%	\$1,872	Other	F1
PS-BAS-IDMBB	PS-BAS-IDMBB	PROF. SVCS.	IDM Data Migration Block Base	\$3,670	Each	10%	\$3,303	Other	F1
PS-BAS-IDMBE	PS-BAS-IDMBE	PROF. SVCS.	IDM Data Migration Block, Event	\$3,810	Each	10%	\$3,429	Other	F1
PS-BAS-IDMVA	PS-BAS-IDMVA	PROF. SVCS.	IDM Data Migration Virtual, Add-On	\$1,075	Each	10%	\$968	Other	F1
PS-BAS-IDMVB	PS-BAS-IDMVB	PROF. SVCS.	IDM Data Migration Virtual, Base	\$1,750	Each	10%	\$1,575	Other	F1
PS-BAS-IDMVE	PS-BAS-IDMVE	PROF. SVCS.	IDM Data Migration Virtual, Event	\$2,150	Each	10%	\$1,935	Other	F1
PS-BAS-IDPAAE	PS-BAS-IDPAAE	PROF. SVCS.	Impl Int DP Appliance DP5x Series	\$6,330	Each	10%	\$5,697	Other	F1
PS-BAS-IDPAAV	PS-BAS-IDPAAV	PROF. SVCS.	Impl Int DP Appliance DP8x Series	\$7,520	Each	10%	\$6,768	Other	F1
PS-BAS-IDPANA	PS-BAS-IDPANA	PROF. SVCS.	IDPA Network Validation Add-on	\$2,590	Each	10%	\$2,331	Other	F1
PS-BAS-IDPAVE	PS-BAS-IDPAVE	PROF. SVCS.	Impl Int DP Appliance DP4x Series	\$3,560	Each	10%	\$3,204	Other	F1
PS-BAS-IDSBLK	PS-BAS-IDSBLK	PROF. SVCS.	EMC IDS 4Hr Block	\$1,690	Each	10%	\$1,521	Other	F1
PS-BAS-IDSCI	PS-BAS-IDSCI	PROF. SVCS.	CI IDS - BLOCK OF TIME	\$1,790	Each	10%	\$1,611	Other	F1
PS-BAS-IDSFL	PS-BAS-IDSFL	PROF. SVCS.	ETPD IDS - 4 HR BLOCK	\$1,690	Each	10%	\$1,521	Other	F1
PS-BAS-IDSISI	PS-BAS-IDSISI	PROF. SVCS.	ISILON IDS BLOCK 4 HOURS	\$1,690	Each	10%	\$1,521	Other	F1
PS-BAS-IDSUSD	PS-BAS-IDSUSD	PROF. SVCS.	USD IDS - block of time	\$1,690	Each	10%	\$1,521	Other	F1
PS-BAS-IMAPSY	PS-BAS-IMAPSY	PROF. SVCS.	EMC UNIFIED IMPLEMENT APPSYNC QS	\$6,020	Each	10%	\$5,418	Other	F1
PS-BAS-IMBS	PS-BAS-IMBS	PROF. SVCS.	ISILON BASE IMPLEMENTATION	\$6,310	Each	10%	\$5,679	Other	F1
PS-BAS-IMBSP	PS-BAS-IMBSP	PROF. SVCS.	ISILON BASE PLUS IMPLEMENTATION	\$8,600	Each	10%	\$7,740	Other	F1
PS-BAS-IMFILE	PS-BAS-IMFILE	PROF. SVCS.	IMPLEMENT FILE VNX	\$5,350	Each	10%	\$4,815	Other	F1
PS-BAS-IMLEND	PS-BAS-IMLEND	PROF. SVCS.	2 HOST OR 3 FILE IMPLEMENTATION	\$1,870	Each	10%	\$1,683	Other	F1
PS-BAS-IMPLVE	PS-BAS-IMPLVE	PROF. SVCS.	ATMOS VIRTUAL EDITION IMPLEMENT	\$10,600	Each	10%	\$9,540	Other	F1
PS-BAS-IMPRM	PS-BAS-IMPRM	PROF. SVCS.	ISILON PREMIUM IMPLEMENTATION	\$10,890	Each	10%	\$9,801	Other	F1
PS-BAS-IMVFC	PS-BAS-IMVFC	PROF. SVCS.	Implement 2 XtremSF with XtremCache	\$1,500	Each	10%	\$1,350	Other	F1
PS-BAS-INCLUP	PS-BAS-INCLUP	PROF. SVCS.	INSTALLATION VPLEX CLUSTER UPG QS	\$2,870	Each	10%	\$2,583	Other	F1
PS-BAS-INDIR	PS-BAS-INDIR	PROF. SVCS.	GENERIC DIRECTOR INSTALL	\$2,250	Each	10%	\$2,025	Other	F1
PS-BAS-INIS2U	PS-BAS-INIS2U	PROF. SVCS.	Isilon 2U Installation Base	\$3,290	Each	10%	\$2,961	Other	F1
PS-BAS-INIS4U	PS-BAS-INIS4U	PROF. SVCS.	Isilon 4U Installation Base	\$3,870	Each	10%	\$3,483	Other	F1
PS-BAS-INSW	PS-BAS-INSW	PROF. SVCS.	GENERIC SWITCH OR BLADE INSTAL	\$2,040	Each	10%	\$1,836	Other	F1
PS-BAS-INSWIP	PS-BAS-INSWIP	PROF. SVCS.	Installation for IP Switch	\$2,040	Each	10%	\$1,836	Other	F1
PS-BAS-INTNBU	PS-BAS-INTNBU	PROF. SVCS.	DD INTEGRATION WITH NBU	\$12,370	Each	10%	\$11,133	Other	F1
PS-BAS-INTNWK	PS-BAS-INTNWK	PROF. SVCS.	DD INTEGRATION WITH NETWORKER	\$12,370	Each	10%	\$11,133	Other	F1
PS-BAS-INVNX	PS-BAS-INVNX	PROF. SVCS.	VNX INSTALLATION	\$2,160	Each	10%	\$1,944	Other	F1
PS-BAS-IOCARD	PS-BAS-IOCARD	PROF. SVCS.	INSTALLATION FOR FLEXPORT CARDS	\$1,300	Each	10%	\$1,170	Other	F1
PS-BAS-IOCARD2	PS-BAS-IOCARD2	PROF. SVCS.	IO Module Pair Install/Upgrade	\$1,300	Each	10%	\$1,170	Other	F1
PS-BAS-IPREP	PS-BAS-IPREP	PROF. SVCS.	EVALUATED NETWORK FOR IP REPLICATION	\$12,660	Each	10%	\$11,394	Other	F1
PS-BAS-IPSANEXT	PS-BAS-IPSANEXT	PROF. SVCS.	Implementation for FCIP SAN Extension	\$11,050	Each	10%	\$9,945	Other	F1
PS-BAS-IPORSWC	PS-BAS-IPORSWC	PROF. SVCS.	VxRail TOR Switch Configuration	\$3,510	Each	10%	\$3,159	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
PS-BAS-IRSDDIMPL	PS-BAS-IRSDDIMPL	PROF. SVCS.	ISOLATED RECOVERY DATA DOMAIN IMPLEMENT	\$94,830	Each	10%	\$85,347	Other	F1
PS-BAS-ISASD	PS-BAS-ISASD	PROF. SVCS.	ASD IMPLEMENTATION SPECIALIST- 4 HOURS	\$1,690	Each	10%	\$1,521	Other	F1
PS-BAS-ISBRS	PS-BAS-ISBRS	PROF. SVCS.	BRS IS BLOCK	\$1,690	Each	10%	\$1,521	Other	F1
PS-BAS-ISDE	PS-BAS-ISDE	PROF. SVCS.	ERASURE SERVICE FOR ISILON	\$4,000	Each	10%	\$3,600	Other	F1
PS-BAS-ISESD	PS-BAS-ISESD	PROF. SVCS.	ESD IS - block of time	\$1,690	Each	10%	\$1,521	Other	F1
PS-BAS-ISIETHUP	PS-BAS-ISIETHUP	PROF. SVCS.	IB to Eth Isilon Cluster Conversion	\$9,500	Each	10%	\$8,550	Other	F1
PS-BAS-ISIIMPADFEA	PS-BAS-ISIIMPADFEA	PROF. SVCS.	Implement Isilon Smart Feature	\$6,360	Each	10%	\$5,724	Other	F1
PS-BAS-ISIIMPADV	PS-BAS-ISIIMPADV	PROF. SVCS.	Implement Isilon Advanced	\$11,320	Each	10%	\$10,188	Other	F1
PS-BAS-ISIIMPENT	PS-BAS-ISIIMPENT	PROF. SVCS.	Implement Isilon Enterprise or Essential	\$8,730	Each	10%	\$7,857	Other	F1
PS-BAS-ISIIMPOFSSY	PS-BAS-ISIIMPOFSSY	PROF. SVCS.	Implement Isilon OFS and SyncIQ	\$8,730	Each	10%	\$7,857	Other	F1
PS-BAS-ISIINS4N	PS-BAS-ISIINS4N	PROF. SVCS.	Isilon Install 4 Nodes Base	\$4,470	Each	10%	\$4,023	Other	F1
PS-BAS-ISIINSAD4N	PS-BAS-ISIINSAD4N	PROF. SVCS.	Isilon Install Add 4 Nodes	\$1,380	Each	10%	\$1,242	Other	F1
PS-BAS-ISIINSNSW	PS-BAS-ISIINSNSW	PROF. SVCS.	Install Network Switch for Isilon	\$9,440	Each	10%	\$8,496	Other	F1
PS-BAS-ISIPROMOFDM	PS-BAS-ISIPROMOFDM	PROF. SVCS.	Migration Promotion for Isilon, File	\$286	Each	10%	\$257	Other	F1
PS-BAS-ISIMIA	PS-BAS-ISIMIA	PROF. SVCS.	ISILON MIGRATION SELECT TOOLS CUTOVERS	\$15,900	Each	10%	\$14,310	Other	F1
PS-BAS-ISIMIB	PS-BAS-ISIMIB	PROF. SVCS.	ISILON MIGRATION WITH SELECT TOOLS SETUP	\$22,970	Each	10%	\$20,673	Other	F1
PS-BAS-ISTECH	PS-BAS-ISTECH	PROF. SVCS.	TECH REFRESH UPTO 10NODES DATA ONLY	\$7,960	Each	10%	\$7,164	Other	F1
PS-BAS-ITCONADVWS	PS-BAS-ITCONADVWS	PROF. SVCS.	IT Continuity Introductory Advisory	\$81,840	Each	10%	\$73,656	Other	F1
PS-BAS-LAB100	PS-BAS-LAB100	PROF. SVCS.	DATA ANALYTICS LAB 100	\$43,000	Each	10%	\$38,700	Other	F1
PS-BAS-LABPMR	PS-BAS-LABPMR	PROF. SVCS.	DATA ANALYTICS LAB PRIMER	\$38,000	Each	10%	\$34,200	Other	F1
PS-BAS-LTDAWKSH	PS-BAS-LTDAWKSH	PROF. SVCS.	Legacy Tape Data Access Wkshp	\$5,910	Each	10%	\$5,319	Other	F1
PS-BAS-MDSOPT	PS-BAS-MDSOPT	PROF. SVCS.	SAN Optimization for Connectrix MDS	\$9,350	Each	10%	\$8,415	Other	F1
PS-BAS-METROPT	PS-BAS-METROPT	PROF. SVCS.	VPLEX METROPOINT IMPLEMENTATION	\$3,020	Each	10%	\$2,718	Other	F1
PS-BAS-MHCACCEL	PS-BAS-MHCACCEL	PROF. SVCS.	Knowledge Accelerator for Azure Stack	\$14,560	Each	10%	\$13,104	Other	F1
PS-BAS-MHCASRIMP	PS-BAS-MHCASRIMP	PROF. SVCS.	Azure Stack Remote Implementation	\$13,420	Each	10%	\$12,078	Other	F1
PS-BAS-MHCDSIMP	PS-BAS-MHCDSIMP	PROF. SVCS.	Disconnect Implementation of Azure Stack	\$54,760	Each	10%	\$49,284	Other	F1
PS-BAS-MHCONIMP	PS-BAS-MHCONIMP	PROF. SVCS.	Onsite implementation for Azure Stack	\$51,120	Each	10%	\$46,008	Other	F1
PS-BAS-MHCSAGG	PS-BAS-MHCSAGG	PROF. SVCS.	Azure Stack Staff-Aug 40hrs	\$19,000	Each	10%	\$17,100	Other	F1
PS-BAS-MIAISI	PS-BAS-MIAISI	PROF. SVCS.	ISILON DATA MIGRATION ADDON	\$17,230	Each	10%	\$15,507	Other	F1
PS-BAS-MIBISI	PS-BAS-MIBISI	PROF. SVCS.	ISILON DATA MIGRATION BASE	\$25,340	Each	10%	\$22,806	Other	F1
PS-BAS-MIGEIS	PS-BAS-MIGEIS	PROF. SVCS.	GE Medical Data Migration to Isilon	\$16,470	Each	10%	\$14,823	Other	F1
PS-BAS-MIGPROMOA	PS-BAS-MIGPROMOA	PROF. SVCS.	PROMO ISILON MIGRATION ADD - 25K USD	\$26,970	Each	10%	\$24,273	Other	F1
PS-BAS-MIGPROMOB	PS-BAS-MIGPROMOB	PROF. SVCS.	PROMO - ISILON MIGRATION BASE - 43K USD	\$43,510	Each	10%	\$39,159	Other	F1
PS-BAS-MSAT240B	PS-BAS-MSAT240B	PROF. SVCS.	Atmos Single Rack Imp Managed Serv	\$12,834	Each	10%	\$11,551	Other	F1
PS-BAS-NHC-1P2S	PS-BAS-NHC-1P2S	PROF. SVCS.	PS L1 NHC FOR PCF - 1 FTE 2 WKS SML	\$30,600	Each	10%	\$27,540	Other	F1
PS-BAS-NMDAMS	PS-BAS-NMDAMS	PROF. SVCS.	EMC IMP FOR NMDA FOR MYSQL	\$11,090	Each	10%	\$9,981	Other	F1
PS-BAS-NMEX	PS-BAS-NMEX	PROF. SVCS.	IMP NETWORKER MIRCOSOFT MODULE EXCH	\$10,890	Each	10%	\$9,801	Other	F1
PS-BAS-NMSP	PS-BAS-NMSP	PROF. SVCS.	IMP NETWORKER MIRCOSOFT MODULE SHPT	\$12,410	Each	10%	\$11,169	Other	F1
PS-BAS-NMMSQL	PS-BAS-NMMSQL	PROF. SVCS.	IMP NETWORKER MIRCOSOFT MODULE SQL	\$8,080	Each	10%	\$7,272	Other	F1
PS-BAS-NW	PS-BAS-NW	PROF. SVCS.	EMC NETWORKER BASIC QUICKSTART	\$9,800	Each	10%	\$8,820	Other	F1
PS-BAS-NWCBHYB	PS-BAS-NWCBHYB	PROF. SVCS.	Impl. for CloudBoost for NW in HYB Cld	\$8,200	Each	10%	\$7,380	Other	F1
PS-BAS-NWCBPVT	PS-BAS-NWCBPVT	PROF. SVCS.	Implementation for NetWorker CloudBoost	\$3,860	Each	10%	\$3,474	Other	F1
PS-BAS-NWGL	PS-BAS-NWGL	PROF. SVCS.	Remote Implementation Design + Guidance	\$3,640	Each	10%	\$3,276	Other	F1
PS-BAS-NWHC	PS-BAS-NWHC	PROF. SVCS.	HEALTH CHECK FOR NETWORKER QS	\$12,090	Each	10%	\$10,881	Other	F1
PS-BAS-NWHCS	PS-BAS-NWHCS	PROF. SVCS.	EMC HEALTH CHECK FOR NETWORKER SUB	\$30,225	Each	10%	\$27,203	Other	F1
PS-BAS-NWIA	PS-BAS-NWIA	PROF. SVCS.	Onsite Implementation Design + Guidance	\$5,940	Each	10%	\$5,346	Other	F1
PS-BAS-NWIAR	PS-BAS-NWIAR	PROF. SVCS.	Remote Implementation Design + Guidance	\$3,640	Each	10%	\$3,276	Other	F1
PS-BAS-NWVG	PS-BAS-NWVG	PROF. SVCS.	Backup Migration Planning QS	\$24,170	Each	10%	\$21,753	Other	F1
PS-BAS-NWOSMIG	PS-BAS-NWOSMIG	PROF. SVCS.	NW Server Cross Platform OS Migration	\$10,400	Each	10%	\$9,360	Other	F1
PS-BAS-NWMSMBR	PS-BAS-NWMSMBR	PROF. SVCS.	Remote Implementation for SMB base svc	\$3,160	Each	10%	\$2,844	Other	F1
PS-BAS-NWMSBRADD	PS-BAS-NWMSBRADD	PROF. SVCS.	Remote implementation for SMB Add-on	\$1,770	Each	10%	\$1,593	Other	F1
PS-BAS-NWMSBRVBA	PS-BAS-NWMSBRVBA	PROF. SVCS.	NW Remote Impl. for SMB, VBA add-on	\$1,770	Each	10%	\$1,593	Other	F1
PS-BAS-NWUPCLNT	PS-BAS-NWUPCLNT	PROF. SVCS.	NW Client Upgrade Add-On 10pk	\$3,420	Each	10%	\$3,078	Other	F1
PS-BAS-NWUPGCLNT	PS-BAS-NWUPGCLNT	PROF. SVCS.	NW Upgrade Client Add-on 10PK	\$3,880	Each	10%	\$3,492	Other	F1
PS-BAS-NWUPGIMP	PS-BAS-NWUPGIMP	PROF. SVCS.	NW Upgrade Implementation Base Service	\$8,400	Each	10%	\$7,560	Other	F1
PS-BAS-NWUPGNMDA	PS-BAS-NWUPGNMDA	PROF. SVCS.	NW Upgrade NMDA Add-on	\$6,270	Each	10%	\$5,643	Other	F1
PS-BAS-NWUPGNMM	PS-BAS-NWUPGNMM	PROF. SVCS.	NW UPGRADE NMM Add-on	\$6,270	Each	10%	\$5,643	Other	F1
PS-BAS-NWUPGVMM	PS-BAS-NWUPGVMM	PROF. SVCS.	NW Upgrade VMWARE Backup Add-on	\$4,510	Each	10%	\$4,059	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-BAS-NWUPIMP	PS-BAS-NWUPIMP	PROF. SVCS.	NW Upgrade Implementation Base Service	\$7,400	Each	10%	\$6,660	Other	F1
PS-BAS-NWUPNMDA	PS-BAS-NWUPNMDA	PROF. SVCS.	NW NMDA Upgrade Add-On	\$5,520	Each	10%	\$4,968	Other	F1
PS-BAS-NWUPNMM	PS-BAS-NWUPNMM	PROF. SVCS.	NW NMM Upgrade Add-On	\$5,520	Each	10%	\$4,968	Other	F1
PS-BAS-NWUPP	PS-BAS-NWUPP	PROF. SVCS.	NetWorker Upgrade Planning QS	\$11,530	Each	10%	\$10,377	Other	F1
PS-BAS-NWUPVBA	PS-BAS-NWUPVBA	PROF. SVCS.	NW Upgrade Add-On for VBA only	\$4,510	Each	10%	\$4,059	Other	F1
PS-BAS-ORASP	PS-BAS-ORASP	PROF. SVCS.	Oracle Migration Assessment Services	\$64,760	Each	10%	\$58,284	Other	F1
PS-BAS-ORCLBR	PS-BAS-ORCLBR	PROF. SVCS.	Oracle RMAN Integration (10DB)	\$27,920	Each	10%	\$25,128	Other	F1
PS-BAS-ORLIC	PS-BAS-ORLIC	PROF. SVCS.	Assessment for Oracle Licensing	\$18,750	Each	10%	\$16,875	Other	F1
PS-BAS-ORVPRO	PS-BAS-ORVPRO	PROF. SVCS.	Prototype for Oracle Virtualization	\$36,330	Each	10%	\$31,797	Other	F1
PS-BAS-OSUPCE1U	PS-BAS-OSUPCE1U	PROF. SVCS.	Onsite Uplift for Local CSE 1 site visit	\$660	Each	10%	\$594	Other	F1
PS-BAS-OSUPIS1U	PS-BAS-OSUPIS1U	PROF. SVCS.	Onsite Uplift for Local IS 1 site visit	\$770	Each	10%	\$693	Other	F1
PS-BAS-OSUPPM1U	PS-BAS-OSUPPM1U	PROF. SVCS.	Onsite Uplift for Local PM 1 site visit	\$890	Each	10%	\$801	Other	F1
PS-BAS-OSUPSA1U	PS-BAS-OSUPSA1U	PROF. SVCS.	Onsite Uplift for Local SA 1 site visit	\$890	Each	10%	\$801	Other	F1
PS-BAS-OTS DP	PS-BAS-OTS DP	PROF. SVCS.	OTS for Data Protection	\$97,500	Each	10%	\$87,750	Other	F1
PS-BAS-OTS STORAGE	PS-BAS-OTS STORAGE	PROF. SVCS.	Level 1 bundled pricing for VNX Out-Task	\$97,500	Each	10%	\$87,750	Other	F1
PS-BAS-OTSVNX	PS-BAS-OTSVNX	PROF. SVCS.	Out-Tasking for VNX (100TB Usable)	\$97,500	Each	10%	\$87,750	Other	F1
PS-BAS-PCF-APTR-2L	PS-BAS-PCF-APTR-2L	PROF. SVCS.	PS PCF APP TRANS - 2 WEEKS LARGE	\$149,690	Each	10%	\$134,721	Other	F1
PS-BAS-PCF-APTR-2M	PS-BAS-PCF-APTR-2M	PROF. SVCS.	PS PCF APP TRANS - 2 WEEKS MEDIUM	\$120,570	Each	10%	\$108,513	Other	F1
PS-BAS-PCF-APTR-2S	PS-BAS-PCF-APTR-2S	PROF. SVCS.	PS PCF APP TRANS - 2 WEEKS SMALL	\$81,810	Each	10%	\$73,629	Other	F1
PS-BAS-PCF-ARCH	PS-BAS-PCF-ARCH	PROF. SVCS.	PS SOLUTION ARCHITECT SVCS FOR PCF	\$26,000	Each	10%	\$23,400	Other	F1
PS-BAS-PCF-DJ-2L	PS-BAS-PCF-DJ-2L	PROF. SVCS.	PS DOJO FOR PCF - 2 WEEKS LARGE	\$110,000	Each	10%	\$99,000	Other	F1
PS-BAS-PCF-DJ-2M	PS-BAS-PCF-DJ-2M	PROF. SVCS.	PS DOJO FOR PCF - 2 WEEKS MEDIUM	\$84,000	Each	10%	\$75,600	Other	F1
PS-BAS-PCF-DJ-2S	PS-BAS-PCF-DJ-2S	PROF. SVCS.	PS DOJO FOR PCF - 2 WEEKS SMALL	\$58,000	Each	10%	\$52,200	Other	F1
PS-BAS-PCF-DOE	PS-BAS-PCF-DOE	PROF. SVCS.	PS DESIGNATED OPS ENGINEER FOR PCF	\$70,000	Each	10%	\$63,000	Other	F1
PS-BAS-PCF-PGM-2S	PS-BAS-PCF-PGM-2S	PROF. SVCS.	PS Senior Program Manager for PCF	\$21,670	Each	10%	\$19,503	Other	F1
PS-BAS-PCFVSD-A-2L	PS-BAS-PCFVSD-A-2L	PROF. SVCS.	CloudNative Application Migration VSD 2L	\$29,280	Each	10%	\$26,352	Other	F1
PS-BAS-PCFVSD-A-2M	PS-BAS-PCFVSD-A-2M	PROF. SVCS.	CloudNative Application Migration VSD 2M	\$20,800	Each	10%	\$18,720	Other	F1
PS-BAS-PCFVSD-A-2S	PS-BAS-PCFVSD-A-2S	PROF. SVCS.	CloudNative Application Migration VSD 2S	\$12,320	Each	10%	\$11,088	Other	F1
PS-BAS-PCFVSD-ARCH	PS-BAS-PCFVSD-ARCH	PROF. SVCS.	PCF Remote Solutions Architect VSD	\$13,200	Each	10%	\$11,880	Other	F1
PS-BAS-PCFVSD-DOE	PS-BAS-PCFVSD-DOE	PROF. SVCS.	PCF Remote Operations Engineer VSD	\$42,900	Each	10%	\$38,610	Other	F1
PS-BAS-PCFVSD-P-2L	PS-BAS-PCFVSD-P-2L	PROF. SVCS.	CloudNative Platform Enable VSD 2L	\$41,320	Each	10%	\$37,188	Other	F1
PS-BAS-PCFVSD-P-2M	PS-BAS-PCFVSD-P-2M	PROF. SVCS.	CloudNative Platform Enable VSD 2M	\$32,840	Each	10%	\$29,556	Other	F1
PS-BAS-PCFVSD-P-2S	PS-BAS-PCFVSD-P-2S	PROF. SVCS.	CloudNative Platform Enable VSD 2S	\$24,360	Each	10%	\$21,924	Other	F1
PS-BAS-PDP30DPDCA	PS-BAS-PDP30DPDCA	PROF. SVCS.	ProDeploy Plus 30 Day Post Deploy Assist	\$240	Each	10%	\$216	Other	F1
PS-BAS-PEBASE	PS-BAS-PEBASE	PROF. SVCS.	PS Project Engagement Base	\$2,830	Each	10%	\$2,547	Other	F1
PS-BAS-PMASD	PS-BAS-PMASD	PROF. SVCS.	ASD Project Manager - block of time	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-PMBLK	PS-BAS-PMBLK	PROF. SVCS.	COMMERCIAL PMGMT 4HRS QS	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-PMBRS	PS-BAS-PMBRS	PROF. SVCS.	BRS PROJECT MGMT 4 HOURS QS	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-PMCI	PS-BAS-PMCI	PROF. SVCS.	CI PM - BLOCK OF TIME	\$2,010	Each	10%	\$1,809	Other	F1
PS-BAS-PMDLM	PS-BAS-PMDLM	PROF. SVCS.	PM BLOCK FOR DLM	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-PMDSSD	PS-BAS-PMDSSD	PROF. SVCS.	DSSD PM - 4 HR BLOCK	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-PMESD	PS-BAS-PMESD	PROF. SVCS.	ESD Project Manager - block of time	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-PMFL	PS-BAS-PMFL	PROF. SVCS.	ETPD PM - 4 HR BLOCK	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-PMISI	PS-BAS-PMISI	PROF. SVCS.	ISILON PM BLOCK 4 HOURS	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-PMUSD	PS-BAS-PMUSD	PROF. SVCS.	USD Project Manager - block of time	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-PMXENAS	PS-BAS-PMXENAS	PROF. SVCS.	Installation for eNAS PowerMax, Add-on	\$1,020	Each	10%	\$918	Other	F1
PS-BAS-PP1	PS-BAS-PP1	PROF. SVCS.	POWERPATH 1HOST QS	\$770	Each	10%	\$693	Other	F1
PS-BAS-PP4	PS-BAS-PP4	PROF. SVCS.	POWERPATH 4HOST QS	\$2,490	Each	10%	\$2,241	Other	F1
PS-BAS-PPVE1	PS-BAS-PPVE1	PROF. SVCS.	POWERPATH VE 1-HOST QUICKSTART	\$1,010	Each	10%	\$909	Other	F1
PS-BAS-PPVE4	PS-BAS-PPVE4	PROF. SVCS.	POWERPATH VE 4-HOST QUICKSTART	\$2,740	Each	10%	\$2,466	Other	F1
PS-BAS-PROF	PS-BAS-PROF	PROF. SVCS.	EMC AMERICAS ONLY APP PROFILING ADVISOR	\$100,000	Each	10%	\$90,000	Other	F1
PS-BAS-PROMOISIF	PS-BAS-PROMOISIF	PROF. SVCS.	Promotional Data Migration File, NetApp	\$270	Each	10%	\$243	Other	F1
PS-BAS-PROMOUSDB	PS-BAS-PROMOUSDB	PROF. SVCS.	Promotional Data Migration Block, NetApp	\$730	Each	10%	\$657	Other	F1
PS-BAS-PROMOUSDF	PS-BAS-PROMOUSDF	PROF. SVCS.	Promotional Data Migration File, NetApp	\$270	Each	10%	\$243	Other	F1
PS-BAS-PSGSOL	PS-BAS-PSGSOL	PROF. SVCS.	ECD CONS SOL PSG Modules (Single PROD)	\$20,000	Each	10%	\$18,000	Other	F1
PS-BAS-PSGSOL2	PS-BAS-PSGSOL2	PROF. SVCS.	ECD CONS SOL PSG Modules (Add on PROD)	\$5,000	Each	10%	\$4,500	Other	F1
PS-BAS-PSGSUP	PS-BAS-PSGSUP	PROF. SVCS.	ECD CONS SOLSUP PSG Modules	\$7,200	Each	10%	\$6,480	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-BAS-RCSEUSD	PS-BAS-RCSEUSD	PROF. SVCS.	Remote CSE 4 hr Block	\$870	Each	10%	\$783	Other	F1
PS-BAS-RCVRPT	PS-BAS-RCVRPT	PROF. SVCS.	RECOVERPOINT FIXED	\$18,720	Each	10%	\$16,848	Other	F1
PS-BAS-RISUSD	PS-BAS-RISUSD	PROF. SVCS.	Remote Implemt Specialist 4 hr Block	\$1,020	Each	10%	\$918	Other	F1
PS-BAS-RPAD2CG	PS-BAS-RPAD2CG	PROF. SVCS.	RECOVERPOINT 2 CG ADDER	\$490	Each	10%	\$441	Other	F1
PS-BAS-RPAD2HOST	PS-BAS-RPAD2HOST	PROF. SVCS.	RECOVERPOINT 2 HOST ADDER	\$490	Each	10%	\$441	Other	F1
PS-BAS-RPADD	PS-BAS-RPADD	PROF. SVCS.	Install 2 addl RPAs to existing cluster	\$2,900	Each	10%	\$2,610	Other	F1
PS-BAS-RPHCE	PS-BAS-RPHCE	PROF. SVCS.	Health Check for RecoverPoint	\$9,670	Each	10%	\$8,703	Other	F1
PS-BAS-RPHCR	PS-BAS-RPHCR	PROF. SVCS.	Remote RPA Health Check No Performance	\$3,780	Each	10%	\$3,402	Other	F1
PS-BAS-RPMUSD	PS-BAS-RPMUSD	PROF. SVCS.	Remote Project Management 4 hr Block	\$1,160	Each	10%	\$1,062	Other	F1
PS-BAS-RPORDR	PS-BAS-RPORDR	PROF. SVCS.	Oracle DR with RecoverPoint	\$10,500	Each	10%	\$9,450	Other	F1
PS-BAS-RPSIO	PS-BAS-RPSIO	PROF. SVCS.	RecoverPoint Implementation VxFlex OS	\$7,320	Each	10%	\$6,588	Other	F1
PS-BAS-RPUNI	PS-BAS-RPUNI	PROF. SVCS.	EMC RECOVERPOINT IMP FOR UNIFIED QS	\$5,950	Each	10%	\$5,355	Other	F1
PS-BAS-RPVMAX	PS-BAS-RPVMAX	PROF. SVCS.	EMC RECOVERPOINT IMP FOR VMAX QS	\$10,930	Each	10%	\$9,837	Other	F1
PS-BAS-RPVMGL	PS-BAS-RPVMGL	PROF. SVCS.	RP FOR VMS IMPLEMENTATION ASSISTANCE	\$1,450	Each	10%	\$1,305	Other	F1
PS-BAS-RPMLR	PS-BAS-RPMLR	PROF. SVCS.	Implement RPVM Local on 1 host as POC	\$2,840	Each	10%	\$2,556	Other	F1
PS-BAS-RPMRR	PS-BAS-RPMRR	PROF. SVCS.	Implement RPVM Remote on 1 CG as POC	\$3,920	Each	10%	\$3,528	Other	F1
PS-BAS-RPVMXE	PS-BAS-RPVMXE	PROF. SVCS.	RecoverPoint Implementation for VMAX	\$6,730	Each	10%	\$6,057	Other	F1
PS-BAS-RPVPLX	PS-BAS-RPVPLX	PROF. SVCS.	RECOVERPOINT IMPL WITH VPLEX SPLITTER	\$10,930	Each	10%	\$9,837	Other	F1
PS-BAS-RSAM1A	PS-BAS-RSAM1A	PROF. SVCS.	TAM TIER1 12HR (12 MTH)	\$100,000	Each	10%	\$90,000	Other	F1
PS-BAS-RSAM1B	PS-BAS-RSAM1B	PROF. SVCS.	TAM TIER1 12HR (6 MTH)	\$60,000	Each	10%	\$54,000	Other	F1
PS-BAS-RSAM2A	PS-BAS-RSAM2A	PROF. SVCS.	TAM TIER2 6HR (12 MTH)	\$60,000	Each	10%	\$54,000	Other	F1
PS-BAS-RSAM2B	PS-BAS-RSAM2B	PROF. SVCS.	Technical Account Manager	\$30,000	Each	10%	\$27,000	Other	F1
PS-BAS-RSAM3A	PS-BAS-RSAM3A	PROF. SVCS.	TAM TIER3 4HR (12 MTH)	\$40,000	Each	10%	\$36,000	Other	F1
PS-BAS-RSAM3B	PS-BAS-RSAM3B	PROF. SVCS.	TAM TIER3 4HR (6 MTH)	\$20,000	Each	10%	\$18,000	Other	F1
PS-BAS-RSAUSD	PS-BAS-RSAUSD	PROF. SVCS.	Remote Solutions Architect 4 hr Block	\$1,160	Each	10%	\$1,062	Other	F1
PS-BAS-RSAUXIMBNW	PS-BAS-RSAUXIMBNW	PROF. SVCS.	RSA NetWitness Implementation Unity	\$15,490	Each	10%	\$13,941	Other	F1
PS-BAS-RSVXED	PS-BAS-RSVXED	PROF. SVCS.	REMOTE DEPLOY SUPPORT FOR VNXE UNIFIED	\$1,250	Each	10%	\$1,125	Other	F1
PS-BAS-RUPSW	PS-BAS-RUPSW	PROF. SVCS.	Remote Software Installation + Upgrades	\$870	Each	10%	\$783	Other	F1
PS-BAS-S1	PS-BAS-S1	PROF. SVCS.	EMC S1 EM IMPLEMENTATION: BASE T1	\$17,230	Each	10%	\$15,507	Other	F1
PS-BAS-S1A	PS-BAS-S1A	PROF. SVCS.	EMC S1 EM IMPLEMENTATION: Add-on T1	\$2,820	Each	10%	\$2,538	Other	F1
PS-BAS-S1A2	PS-BAS-S1A2	PROF. SVCS.	EMC S1 EM IMPLEMENTATION: Add-on T2	\$5,630	Each	10%	\$5,067	Other	F1
PS-BAS-S1DM	PS-BAS-S1DM	PROF. SVCS.	EMC S1 DM IMPLEMENTATION: BASE T1	\$12,770	Each	10%	\$11,493	Other	F1
PS-BAS-S1DMA	PS-BAS-S1DMA	PROF. SVCS.	EMC S1 DM IMPLEMENTATION: Add-on T1	\$2,530	Each	10%	\$2,277	Other	F1
PS-BAS-S1DMA2	PS-BAS-S1DMA2	PROF. SVCS.	EMC S1 DM IMPLEMENTATION: Add-on T2	\$2,530	Each	10%	\$2,277	Other	F1
PS-BAS-S1DMT2	PS-BAS-S1DMT2	PROF. SVCS.	EMC S1 DM IMPLEMENTATION: BASE T2	\$21,210	Each	10%	\$19,089	Other	F1
PS-BAS-S1DR	PS-BAS-S1DR	PROF. SVCS.	EMC S1 DR IMPLEMENTATION: BASE T1	\$16,750	Each	10%	\$15,075	Other	F1
PS-BAS-S1DRA	PS-BAS-S1DRA	PROF. SVCS.	EMC S1 DR IMPLEMENTATION: Add-on T1	\$2,530	Each	10%	\$2,277	Other	F1
PS-BAS-S1DRA2	PS-BAS-S1DRA2	PROF. SVCS.	EMC S1 DR IMPLEMENTATION: Add-on T2	\$7,760	Each	10%	\$6,984	Other	F1
PS-BAS-S1DRT2	PS-BAS-S1DRT2	PROF. SVCS.	EMC S1 DR IMPLEMENTATION: BASE T2	\$25,100	Each	10%	\$22,590	Other	F1
PS-BAS-S1ES	PS-BAS-S1ES	PROF. SVCS.	Impl S1 Elastic Search	\$9,160	Each	10%	\$8,244	Other	F1
PS-BAS-S1FI	PS-BAS-S1FI	PROF. SVCS.	S1 FILE DEPLOYMENT: ADD ON	\$21,730	Each	10%	\$19,557	Other	F1
PS-BAS-S1FI10	PS-BAS-S1FI10	PROF. SVCS.	IMPL S1 FOR FILE ARCHIVE, 10TB SYSTEM	\$16,270	Each	10%	\$14,643	Other	F1
PS-BAS-S1FI30	PS-BAS-S1FI30	PROF. SVCS.	IMPL S1 FOR FILE ARCHIVE, 30TB SYSTEM	\$21,730	Each	10%	\$19,557	Other	F1
PS-BAS-S1FI50	PS-BAS-S1FI50	PROF. SVCS.	IMPL S1 FOR FILE ARCHIVE, 50TB SYSTEM	\$30,800	Each	10%	\$27,720	Other	F1
PS-BAS-S1HC	PS-BAS-S1HC	PROF. SVCS.	SourceOne HealthCheck 5 Servers	\$14,300	Each	10%	\$12,870	Other	F1
PS-BAS-S1HCT2	PS-BAS-S1HCT2	PROF. SVCS.	SOURCEONE HEALTHCHECK, 10 SERVERS	\$27,590	Each	10%	\$24,831	Other	F1
PS-BAS-S1SH	PS-BAS-S1SH	PROF. SVCS.	S1 SHAREPOINT DEPLOYMENT:ADD ON	\$23,700	Each	10%	\$21,330	Other	F1
PS-BAS-S1SH10	PS-BAS-S1SH10	PROF. SVCS.	IMPL S1 FOR SHAREPOINT ARCHIVE, 10TB SYS	\$16,270	Each	10%	\$14,643	Other	F1
PS-BAS-S1SH30	PS-BAS-S1SH30	PROF. SVCS.	IMPL S1 FOR SHAREPOINT ARCHIVE, 30TB SYS	\$21,730	Each	10%	\$19,557	Other	F1
PS-BAS-S1SH50	PS-BAS-S1SH50	PROF. SVCS.	IMPL S1 FOR SHAREPOINT ARCHIVE, 50TB SYS	\$30,800	Each	10%	\$27,720	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-BAS-S1SPVR	PS-BAS-S1SPVR	PROF. SVCS.	SOURCEONE SUPERVISOR DEPLOYMENT	\$12,770	Each	10%	\$11,493	Other	F1
PS-BAS-S1T2	PS-BAS-S1T2	PROF. SVCS.	EMC S1 EM IMPLEMENTATION: BASE T2	\$30,000	Each	10%	\$27,000	Other	F1
PS-BAS-S1UPGR	PS-BAS-S1UPGR	PROF. SVCS.	SOURCEONE UPGRADE 6.X TO 7.X	\$17,270	Each	10%	\$15,543	Other	F1
PS-BAS-S1UPT2	PS-BAS-S1UPT2	PROF. SVCS.	SOURCEONE EM 7.X UPGRADE TIER 2	\$29,040	Each	10%	\$26,136	Other	F1
PS-BAS-SAASD	PS-BAS-SAASD	PROF. SVCS.	ASD Solutions Architect - block of time	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-SABLK	PS-BAS-SABLK	PROF. SVCS.	COMMERCIAL SA 4HOURS QS	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-SABRS	PS-BAS-SABRS	PROF. SVCS.	BRS SOL ARCHITECT 4 HOURS QS	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-SACI	PS-BAS-SACI	PROF. SVCS.	CI SA - BLOCK OF TIME	\$2,070	Each	10%	\$1,863	Other	F1
PS-BAS-SAESD	PS-BAS-SAESD	PROF. SVCS.	ESD Solutions Architect - block of time	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-SAFL	PS-BAS-SAFL	PROF. SVCS.	ETPD SA - 4 HR BLOCK	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-SAIS1	PS-BAS-SAIS1	PROF. SVCS.	ISILON SA BLOCK 4 HOURS	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-SAM	PS-BAS-SAM	PROF. SVCS.	Service Account Manager	\$50,000	Each	10%	\$45,000	Other	F1
PS-BAS-SAUD	PS-BAS-SAUD	PROF. SVCS.	USD Solutions Architect - block of time	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-SDDCHXA	PS-BAS-SDDCHXA	PROF. SVCS.	Hardware Expansion SDDC 4 Add'l Nodes	\$3,420	Each	10%	\$3,078	Other	F1
PS-BAS-SDDCHXB	PS-BAS-SDDCHXB	PROF. SVCS.	Hardware Expansion for SDDC 4 Node Base	\$13,410	Each	10%	\$12,069	Other	F1
PS-BAS-SDDCRA	PS-BAS-SDDCRA	PROF. SVCS.	VxRack SDDC Rack Add-On	\$15,700	Each	10%	\$14,130	Other	F1
PS-BAS-SIOADDES	PS-BAS-SIOADDES	PROF. SVCS.	Add Design for VxFlex Node Install	\$2,200	Each	10%	\$1,980	Other	F1
PS-BAS-SIOADOS	PS-BAS-SIOADOS	PROF. SVCS.	Install OS for VxFlex Node	\$7,000	Each	10%	\$6,300	Other	F1
PS-BAS-SIOIMP	PS-BAS-SIOIMP	PROF. SVCS.	Standard Implementation for VxFlex OS	\$6,800	Each	10%	\$6,120	Other	F1
PS-BAS-SIOINS	PS-BAS-SIOINS	PROF. SVCS.	VxFlex Node Install or Expand	\$6,400	Each	10%	\$5,760	Other	F1
PS-BAS-SRM	PS-BAS-SRM	PROF. SVCS.	EMC QUICK START FOR VMWARE SRM	\$30,240	Each	10%	\$27,216	Other	F1
PS-BAS-SRMAIMP	PS-BAS-SRMAIMP	PROF. SVCS.	Imp for SRM Oper Readiness Add-on	\$10,370	Each	10%	\$9,333	Other	F1
PS-BAS-SRMCACB	PS-BAS-SRMCACB	PROF. SVCS.	SRM CONFIG APP CHARGEBACK REPORTING	\$21,920	Each	10%	\$19,728	Other	F1
PS-BAS-SRMCDCP	PS-BAS-SRMCDCP	PROF. SVCS.	SRM CONFIG DATA PROT COMPLIANCE	\$24,170	Each	10%	\$21,753	Other	F1
PS-BAS-SRMCPEP	PS-BAS-SRMCPEP	PROF. SVCS.	SRM CONFIG PERF TREND REPORTING	\$25,860	Each	10%	\$23,274	Other	F1
PS-BAS-SRMCSCAC	PS-BAS-SRMCSCAC	PROF. SVCS.	SRM CONFIG STORAGE CAPACITY TRENDS	\$21,920	Each	10%	\$19,728	Other	F1
PS-BAS-SRMCSCM	PS-BAS-SRMCSCM	PROF. SVCS.	SRM CONFIG STRG CFG MGT	\$24,170	Each	10%	\$21,753	Other	F1
PS-BAS-SRMCCLA	PS-BAS-SRMCCLA	PROF. SVCS.	SRM CONFIG SLA REPORTING	\$21,920	Each	10%	\$19,728	Other	F1
PS-BAS-SRMEIMP	PS-BAS-SRMEIMP	PROF. SVCS.	Expanded Implementation for SRM	\$85,050	Each	10%	\$76,545	Other	F1
PS-BAS-SRMESI	PS-BAS-SRMESI	PROF. SVCS.	EMC Storage M+R Implementation.	\$2,840	Each	10%	\$2,556	Other	F1
PS-BAS-SRMESUP	PS-BAS-SRMESUP	PROF. SVCS.	EMC Storage M+R Upgrade	\$3,100	Each	10%	\$2,790	Other	F1
PS-BAS-SRMEXP	PS-BAS-SRMEXP	PROF. SVCS.	SRM Expansion Service	\$13,280	Each	10%	\$11,952	Other	F1
PS-BAS-SRMGL	PS-BAS-SRMGL	PROF. SVCS.	SRM Suite GURU Live	\$2,700	Each	10%	\$2,430	Other	F1
PS-BAS-SRMIIMP	PS-BAS-SRMIIMP	PROF. SVCS.	Introductory Implementation for SRM	\$15,500	Each	10%	\$13,950	Other	F1
PS-BAS-SRMIMP	PS-BAS-SRMIMP	PROF. SVCS.	Implementation for SRM	\$11,720	Each	10%	\$10,548	Other	F1
PS-BAS-SRMRD	PS-BAS-SRMRD	PROF. SVCS.	EMC Assessment for VIPR SRM Reporting D	\$12,370	Each	10%	\$11,133	Other	F1
PS-BAS-SRMSIMP	PS-BAS-SRMSIMP	PROF. SVCS.	Standard Implementation for SRM	\$43,050	Each	10%	\$38,745	Other	F1
PS-BAS-SRMSR	PS-BAS-SRMSR	PROF. SVCS.	SRM Solution Review	\$15,840	Each	10%	\$14,256	Other	F1
PS-BAS-SRMUPO	PS-BAS-SRMUPO	PROF. SVCS.	SINGLE DEPLOYMENT UPGRADE FOR VIPR SRM	\$21,050	Each	10%	\$18,945	Other	F1
PS-BAS-SYMDE	PS-BAS-SYMDE	PROF. SVCS.	DATA ERASURE FOR SYMM	\$6,500	Each	10%	\$5,850	Other	F1
PS-BAS-SYMHDP	PS-BAS-SYMHDP	PROF. SVCS.	VMAX Host Deployment	\$5,570	Each	10%	\$5,013	Other	F1
PS-BAS-SYMNAS	PS-BAS-SYMNAS	PROF. SVCS.	VMAX File Implementation	\$8,600	Each	10%	\$7,740	Other	F1
PS-BAS-TPR	PS-BAS-TPR	PROF. SVCS.	TUNE AND PRUNE SERVICE	\$20,320	Each	10%	\$18,288	Other	F1
PS-BAS-UCBASE	PS-BAS-UCBASE	PROF. SVCS.	PS Upgrade Coordination Base	\$600	Each	10%	\$540	Other	F1
PS-BAS-UPBASE	PS-BAS-UPBASE	PROF. SVCS.	REQD UNIFIED STOR UPGRADE BASE	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-UPCONF	PS-BAS-UPCONF	PROF. SVCS.	CONFIG UPDATE	\$2,740	Each	10%	\$2,466	Other	F1
PS-BAS-UPCS	PS-BAS-UPCS	PROF. SVCS.	EMC UNIFIED CONTROL STATION UPGRADE	\$1,740	Each	10%	\$1,566	Other	F1
PS-BAS-UPCT10	PS-BAS-UPCT10	PROF. SVCS.	HW UPGRADES FOR UP TO 10 NODES	\$3,860	Each	10%	\$3,474	Other	F1
PS-BAS-UPCT20	PS-BAS-UPCT20	PROF. SVCS.	HW UPGRADES FOR UP TO 20 NODES	\$5,720	Each	10%	\$5,148	Other	F1
PS-BAS-UPCT3	PS-BAS-UPCT3	PROF. SVCS.	HW UPGRADES FOR UP TO 3 NODES	\$2,710	Each	10%	\$2,439	Other	F1
PS-BAS-UPDAE	PS-BAS-UPDAE	PROF. SVCS.	STANDARD DAE/DISK UPGRADE MODULE	\$360	Each	10%	\$324	Other	F1
PS-BAS-UPDAEB	PS-BAS-UPDAEB	PROF. SVCS.	STANDARD DAE/DISK UPGRADE QUICKSTAR	\$1,870	Each	10%	\$1,683	Other	F1
PS-BAS-UPDM	PS-BAS-UPDM	PROF. SVCS.	EMC UNIFIED DATA MOVER UPGRADE	\$2,310	Each	10%	\$2,079	Other	F1
PS-BAS-UPGDIR	PS-BAS-UPGDIR	PROF. SVCS.	GENERIC DIRECTOR UPGRADE	\$16,070	Each	10%	\$14,463	Other	F1
PS-BAS-UPGSW	PS-BAS-UPGSW	PROF. SVCS.	GENERIC SWITCH OR BLADE UPGRADE	\$10,970	Each	10%	\$9,873	Other	F1
PS-BAS-UPHW	PS-BAS-UPHW	PROF. SVCS.	Hardware Upgrades	\$1,090	Each	10%	\$981	Other	F1
PS-BAS-UPISSW	PS-BAS-UPISSW	PROF. SVCS.	REOD Isilon Software Expansion Base	\$1,970	Each	10%	\$1,773	Other	F1
PS-BAS-USDMFA	PS-BAS-USDMFA	PROF. SVCS.	EMC Select File Migration Add-on	\$1,470	Each	10%	\$1,323	Other	F1
PS-BAS-USDMFB	PS-BAS-USDMFB	PROF. SVCS.	EMC Select File Migration Base	\$9,540	Each	10%	\$8,586	Other	F1
PS-BAS-USDMFE	PS-BAS-USDMFE	PROF. SVCS.	EMC Select File Migration Event Add-on	\$3,490	Each	10%	\$3,141	Other	F1
PS-BAS-USDPROMOBDM	PS-BAS-USDPROMOBDM	PROF. SVCS.	Migration Promotion for Unity, Block	\$286	Each	10%	\$257	Other	F1
PS-BAS-USDPROMOFDM	PS-BAS-USDPROMOFDM	PROF. SVCS.	Migration Promotion for Unity, File	\$286	Each	10%	\$257	Other	F1
PS-BAS-USDSE1	PS-BAS-USDSE1	PROF. SVCS.	USD Designated Support Engineer 12 MO	\$90,000	Each	10%	\$81,000	Other	F1
PS-BAS-USDSE2	PS-BAS-USDSE2	PROF. SVCS.	USD Designated Support Engineer tier 2	\$45,000	Each	10%	\$40,500	Other	F1
PS-BAS-USTAM	PS-BAS-USTAM	PROF. SVCS.	USD Technical Account Manager	\$100,000	Each	10%	\$90,000	Other	F1
PS-BAS-UTYDE	PS-BAS-UTYDE	PROF. SVCS.	Data Erasure for Unity	\$4,900	Each	10%	\$4,410	Other	F1
PS-BAS-UXADHLG	PS-BAS-UXADHLG	PROF. SVCS.	Add Host Large	\$2,160	Each	10%	\$1,944	Other	F1
PS-BAS-UXADHSM	PS-BAS-UXADHSM	PROF. SVCS.	Add Host Small	\$1,355	Each	10%	\$1,220	Other	F1

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Vendor Notes:

Updated November 25, 2020

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				Base price from Base Price Source			Calculated Column			
PS-BAS-UXADSELG	PS-BAS-UXADSELG	PROF. SVCS.	Add Share/Export Large	\$1,905	Each	10%	\$1,715	Other	F1	
PS-BAS-UXADSESM	PS-BAS-UXADSESM	PROF. SVCS.	Add Share/Export Small	\$1,355	Each	10%	\$1,220	Other	F1	
PS-BAS-UXHC1	PS-BAS-UXHC1	PROF. SVCS.	Unity Health Check	\$2,130	Each	10%	\$1,917	Other	F1	
PS-BAS-UXHWIN	PS-BAS-UXHWIN	PROF. SVCS.	Hardware Installation	\$1,895	Each	10%	\$1,706	Other	F1	
PS-BAS-UXIMAV	PS-BAS-UXIMAV	PROF. SVCS.	CAVA Implementation	\$1,315	Each	10%	\$1,184	Other	F1	
PS-BAS-UXIMB	PS-BAS-UXIMB	PROF. SVCS.	Implementation for Unity	\$3,000	Each	10%	\$2,700	Other	F1	
PS-BAS-UXIMBP	PS-BAS-UXIMBP	PROF. SVCS.	Implementation for Unity with FAST	\$3,000	Each	10%	\$2,700	Other	F1	
PS-BAS-UXIMFAST	PS-BAS-UXIMFAST	PROF. SVCS.	FAST Implementation	\$1,870	Each	10%	\$1,683	Other	F1	
PS-BAS-UXIMREP	PS-BAS-UXIMREP	PROF. SVCS.	Remote Replication Implementation	\$4,280	Each	10%	\$3,852	Other	F1	
PS-BAS-UXIMSNAP	PS-BAS-UXIMSNAP	PROF. SVCS.	Snap Implementation	\$2,925	Each	10%	\$2,633	Other	F1	
PS-BAS-V2B2UCV	PS-BAS-V2B2UCV	PROF. SVCS.	VNX Block to Unified Upgrade	\$4,240	Each	10%	\$3,816	Other	F1	
PS-BAS-V2DMCV	PS-BAS-V2DMCV	PROF. SVCS.	VNX Data Mover Conversion	\$940	Each	10%	\$846	Other	F1	
PS-BAS-V2F2UCV	PS-BAS-V2F2UCV	PROF. SVCS.	VNX File to Unified Upgrade	\$3,150	Each	10%	\$2,835	Other	F1	
PS-BAS-V2FBRUPA	PS-BAS-V2FBRUPA	PROF. SVCS.	VMAX 250F V-Brick Upg Add-On	\$4,940	Each	10%	\$4,446	Other	F1	
PS-BAS-V2FRAC	PS-BAS-V2FRAC	PROF. SVCS.	VMAX 250F Racking Essentials	\$3,110	Each	10%	\$2,799	Other	F1	
PS-BAS-V2IMVDMMS	PS-BAS-V2IMVDMMS	PROF. SVCS.	VDM MetroSync Implementation	\$6,670	Each	10%	\$6,003	Other	F1	
PS-BAS-V2SPCV	PS-BAS-V2SPCV	PROF. SVCS.	VNX Storage Processor Conversion	\$3,460	Each	10%	\$3,114	Other	F1	
PS-BAS-VAECAPUA	PS-BAS-VAECAPUA	PROF. SVCS.	Capacity Pack Upgrd for PowerMax, Add-on	\$220	Each	10%	\$198	Other	F1	
PS-BAS-VAEEVBFLA	PS-BAS-VAEEVBFLA	PROF. SVCS.	PowerMax Brk Upg for PowerMax 2000, Add	\$4,510	Each	10%	\$4,059	Other	F1	
PS-BAS-VAEFEIOMA	PS-BAS-VAEFEIOMA	PROF. SVCS.	FEIO Module Upgrade for PowerMax, Add-on	\$690	Each	10%	\$621	Other	F1	
PS-BAS-VAEMEMUA	PS-BAS-VAEMEMUA	PROF. SVCS.	Memory Upgrade for PowerMax, Add-on	\$1,090	Each	10%	\$981	Other	F1	
PS-BAS-VAEUPG	PS-BAS-VAEUPG	PROF. SVCS.	Upgrade for PowerMax, Base	\$2,840	Each	10%	\$2,556	Other	F1	
PS-BAS-VAEVBWOFA	PS-BAS-VAEVBWOFA	PROF. SVCS.	V-Brick Upgd PowerMax 8000 w/o fabAdd-on	\$6,460	Each	10%	\$5,814	Other	F1	
PS-BAS-VAEVMUA	PS-BAS-VAEVMUA	PROF. SVCS.	Vault Flash Module Upgd PowerMax, Add-on	\$660	Each	10%	\$594	Other	F1	
PS-BAS-VAFCAPUA	PS-BAS-VAFCAPUA	PROF. SVCS.	VMAX AF Capacity Pack Upgrade Add-On	\$220	Each	10%	\$198	Other	F1	
PS-BAS-VAFCOMA	PS-BAS-VAFCOMA	PROF. SVCS.	Imp for VMAX AF Compression Adjustment	\$0	Each	10%	\$0	Other	F1	
PS-BAS-VAFCOME	PS-BAS-VAFCOME	PROF. SVCS.	Impl for VMAX AF Compression Enablement	\$0	Each	10%	\$0	Other	F1	
PS-BAS-VAFMEMUA	PS-BAS-VAFMEMUA	PROF. SVCS.	VMAX AF Memory Upgrade Add-On	\$1,090	Each	10%	\$981	Other	F1	
PS-BAS-VAFUPGB	PS-BAS-VAFUPGB	PROF. SVCS.	VMAX AF Base Upgrade	\$2,510	Each	10%	\$2,259	Other	F1	
PS-BAS-VAFBVBA	PS-BAS-VAFBVBA	PROF. SVCS.	VMAX AF V-Brick Bay Upgrade Add-On	\$4,660	Each	10%	\$4,194	Other	F1	
PS-BAS-VAFBVFLA	PS-BAS-VAFBVFLA	PROF. SVCS.	VMAX AF V-Brick Upgrade Add-On	\$10,080	Each	10%	\$9,072	Other	F1	
PS-BAS-VAFBWFBA	PS-BAS-VAFBWFBA	PROF. SVCS.	VMAX AF V-Brick with Fabr Upgrade Add-On	\$11,820	Each	10%	\$10,638	Other	F1	
PS-BAS-VAFVFMUA	PS-BAS-VAFVFMUA	PROF. SVCS.	VMAX AF Vault Flash Upgrade Add-On	\$660	Each	10%	\$594	Other	F1	
PS-BAS-VBVMX	PS-BAS-VBVMX	PROF. SVCS.	VBLOCK VNX IMPLEMENTATION	\$81,890	Each	10%	\$73,701	Other	F1	
PS-BAS-VCENWDD	PS-BAS-VCENWDD	PROF. SVCS.	EMC Integration for VCE NW and DD	\$13,120	Each	10%	\$11,808	Other	F1	
PS-BAS-VCOPS	PS-BAS-VCOPS	PROF. SVCS.	Service Operations Insight for EPC	\$78,090	Each	10%	\$70,281	Other	F1	
PS-BAS-VDMDR	PS-BAS-VDMDR	PROF. SVCS.	Imp VDM DR Sync and AFM	\$4,060	Each	10%	\$3,654	Other	F1	
PS-BAS-VIHSP1	PS-BAS-VIHSP1	PROF. SVCS.	VIPR HDFS STARTER PACK IMPLEMENTATION	\$8,690	Each	10%	\$7,821	Other	F1	
PS-BAS-VIPRAFA	PS-BAS-VIPRAFA	PROF. SVCS.	IMPLEMENTATION FOR VIPR-C WITH AFA BUNDL	\$15,160	Each	10%	\$13,644	Other	F1	
PS-BAS-VIPRIIMP	PS-BAS-VIPRIIMP	PROF. SVCS.	INTRODUCTORY STORAGE AUTOMATION FOR VIPR	\$18,550	Each	10%	\$16,695	Other	F1	
PS-BAS-VIPRIMP	PS-BAS-VIPRIMP	PROF. SVCS.	Impl. for VIPR Controller	\$14,040	Each	10%	\$12,636	Other	F1	
PS-BAS-VIPRIUIM	PS-BAS-VIPRIUIM	PROF. SVCS.	Transition vBlock customers UIM to VIPR	\$23,170	Each	10%	\$20,853	Other	F1	
PS-BAS-VIPROBJ	PS-BAS-VIPROBJ	PROF. SVCS.	VIPR OBJECT IMPLEMENTATION SERVICE	\$8,480	Each	10%	\$7,632	Other	F1	
PS-BAS-VIPRSIMP	PS-BAS-VIPRSIMP	PROF. SVCS.	STANDARD STORAGE AUTOMATION FOR VIPR	\$34,130	Each	10%	\$30,717	Other	F1	
PS-BAS-VIPRSP	PS-BAS-VIPRSP	PROF. SVCS.	Remote VIPR Starter Pack Implementation	\$3,500	Each	10%	\$3,150	Other	F1	
PS-BAS-VIPRSPO	PS-BAS-VIPRSPO	PROF. SVCS.	Onsite VIPR Starter Pack Implementation	\$14,340	Each	10%	\$12,906	Other	F1	
PS-BAS-VIPRSUIM	PS-BAS-VIPRSUIM	PROF. SVCS.	TRANSITION VBLOCK CUSTOMERS UIM TO VIPR	\$32,970	Each	10%	\$29,673	Other	F1	
PS-BAS-VIPRVCO	PS-BAS-VIPRVCO	PROF. SVCS.	VIPR V-Center Orchestrator	\$5,430	Each	10%	\$4,887	Other	F1	
PS-BAS-VIPRVPLEX	PS-BAS-VIPRVPLEX	PROF. SVCS.	Integration service for VIPR and VPLEX	\$11,370	Each	10%	\$10,233	Other	F1	
PS-BAS-VMAXSPUPG	PS-BAS-VMAXSPUPG	PROF. SVCS.	EMC Service Processor Upgrade for VMAX	\$1,810	Each	10%	\$1,629	Other	F1	
PS-BAS-VME	PS-BAS-VME	PROF. SVCS.	Installation for PowerMax 8000, Base	\$5,190	Each	10%	\$4,671	Other	F1	
PS-BAS-VME3PR	PS-BAS-VME3PR	PROF. SVCS.	Racking Essentials for PowerMax 8000	\$3,760	Each	10%	\$3,384	Other	F1	
PS-BAS-VME3PRA	PS-BAS-VME3PRA	PROF. SVCS.	Racking Essentials PowerMax 8000, Add-on	\$2,170	Each	10%	\$1,953	Other	F1	
PS-BAS-VMEA	PS-BAS-VMEA	PROF. SVCS.	Installation for PowerMax 8000, Add-On	\$870	Each	10%	\$783	Other	F1	
PS-BAS-VMEE3PR	PS-BAS-VMEE3PR	PROF. SVCS.	Racking Essentials for PowerMax 2000	\$3,760	Each	10%	\$3,384	Other	F1	
PS-BAS-VMEEB	PS-BAS-VMEEB	PROF. SVCS.	Installation for PowerMax 2000 Base	\$5,190	Each	10%	\$4,671	Other	F1	
PS-BAS-VMESLM	PS-BAS-VMESLM	PROF. SVCS.	Implementation for PowerMax SLM with QoS	\$8,430	Each	10%	\$7,587	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-BAS-VMFFEIOMA	PS-BAS-VMFFEIOMA	PROF. SVCS.	VMAX AF FEIO Module Upgrade Add-On	\$685	Each	10%	\$617	Other	F1
PS-BAS-VMN	PS-BAS-VMN	PROF. SVCS.	VMAX Installation	\$4,440	Each	10%	\$3,996	Other	F1
PS-BAS-VMN3PR	PS-BAS-VMN3PR	PROF. SVCS.	VMAX Racking Essentials	\$2,900	Each	10%	\$2,610	Other	F1
PS-BAS-VMN3PRA	PS-BAS-VMN3PRA	PROF. SVCS.	VMAX RACKING ESSENTIALS ADD-ON	\$1,740	Each	10%	\$1,566	Other	F1
PS-BAS-VMNA	PS-BAS-VMNA	PROF. SVCS.	VMAX Installation Add-On	\$580	Each	10%	\$522	Other	F1
PS-BAS-VMNADP	PS-BAS-VMNADP	PROF. SVCS.	VMAX Array Deployment	\$12,650	Each	10%	\$11,385	Other	F1
PS-BAS-VMNBASEU	PS-BAS-VMNBASEU	PROF. SVCS.	VMAX Base Upgrade	\$2,510	Each	10%	\$2,259	Other	F1
PS-BAS-VMNDAEUA	PS-BAS-VMNDAEUA	PROF. SVCS.	VMAX DAE Upgrade Add-On	\$1,960	Each	10%	\$1,764	Other	F1
PS-BAS-VMNDBWS	PS-BAS-VMNDBWS	PROF. SVCS.	VMAX Database Analysis Workshop	\$3,940	Each	10%	\$3,546	Other	F1
PS-BAS-VMNDRVUA	PS-BAS-VMNDRVUA	PROF. SVCS.	VMAX Drive Upgrade Add-On	\$220	Each	10%	\$198	Other	F1
PS-BAS-VMNEMGMT	PS-BAS-VMNEMGMT	PROF. SVCS.	Install eMgmt for VMAX3	\$2,330	Each	10%	\$2,097	Other	F1
PS-BAS-VMNENGLUA	PS-BAS-VMNENGLUA	PROF. SVCS.	VMAX Engine Upgrade Add-On	\$9,210	Each	10%	\$8,289	Other	F1
PS-BAS-VMNFABUA	PS-BAS-VMNFABUA	PROF. SVCS.	VMAX Fabric Upgrade Add-On	\$1,740	Each	10%	\$1,566	Other	F1
PS-BAS-VMNFEMUA	PS-BAS-VMNFEMUA	PROF. SVCS.	VMAX FE IO Module Upgrade Add-On	\$685	Each	10%	\$617	Other	F1
PS-BAS-VMNFST	PS-BAS-VMNFST	PROF. SVCS.	Impl for VMAX Storage Group Provisioning	\$8,430	Each	10%	\$7,587	Other	F1
PS-BAS-VMNFSTXEPR	PS-BAS-VMNFSTXEPR	PROF. SVCS.	Impl for VMAX3 FAST.X with Single SRP	\$7,030	Each	10%	\$6,327	Other	F1
PS-BAS-VMNFSTXUPM	PS-BAS-VMNFSTXUPM	PROF. SVCS.	Impl for VMAX upgrade with MSRP's Config	\$9,050	Each	10%	\$8,145	Other	F1
PS-BAS-VMNFSTXUPS	PS-BAS-VMNFSTXUPS	PROF. SVCS.	Impl for FAST.X Upg for Single SRP	\$9,050	Each	10%	\$8,145	Other	F1
PS-BAS-VMNMEMUA	PS-BAS-VMNMEMUA	PROF. SVCS.	VMAX Memory Upgrade Add-On	\$1,090	Each	10%	\$981	Other	F1
PS-BAS-VMNMFBC	PS-BAS-VMNMFBC	PROF. SVCS.	Impl for VMAX3 CKD and FBA Cap Reconfig	\$2,720	Each	10%	\$2,448	Other	F1
PS-BAS-VMNSLA	PS-BAS-VMNSLA	PROF. SVCS.	VMAX Service Level Add-On	\$1,540	Each	10%	\$1,386	Other	F1
PS-BAS-VMNSLB	PS-BAS-VMNSLB	PROF. SVCS.	VMAX Service Level Base	\$6,860	Each	10%	\$6,174	Other	F1
PS-BAS-VMNSRSP	PS-BAS-VMNSRSP	PROF. SVCS.	VMAX Storage Resource Pool Design / Impl	\$5,690	Each	10%	\$5,121	Other	F1
PS-BAS-VMNSYSUA	PS-BAS-VMNSYSUA	PROF. SVCS.	VMAX System Bay Upgrade Add-On	\$4,660	Each	10%	\$4,194	Other	F1
PS-BAS-VMNTMFA	PS-BAS-VMNTMFA	PROF. SVCS.	Assessment for VMAX TimeFinder Scripts	\$5,910	Each	10%	\$5,319	Other	F1
PS-BAS-VMNVFMUA	PS-BAS-VMNVFMUA	PROF. SVCS.	VMAX Vault Flash Upgrade Add-On	\$660	Each	10%	\$594	Other	F1
PS-BAS-VMVDP	PS-BAS-VMVDP	PROF. SVCS.	Imp for VMware vSphere Data Protection	\$2,000	Each	10%	\$1,800	Other	F1
PS-BAS-VMVIEW	PS-BAS-VMVIEW	PROF. SVCS.	STORAGE ASSESSMENT FOR VMWARE VIEW	\$13,490	Each	10%	\$12,141	Other	F1
PS-BAS-VMXENAS	PS-BAS-VMXENAS	PROF. SVCS.	Install eNAS on VMAX3 and VMAX AF	\$1,020	Each	10%	\$918	Other	F1
PS-BAS-VMXESA	PS-BAS-VMXESA	PROF. SVCS.	Implement Storage Analytics	\$2,070	Each	10%	\$1,863	Other	F1
PS-BAS-VMXMIEB	PS-BAS-VMXMIEB	PROF. SVCS.	VMAX Data Migration with SRDF Base	\$7,430	Each	10%	\$6,687	Other	F1
PS-BAS-VMXNDMA	PS-BAS-VMXNDMA	PROF. SVCS.	VMAX NDM with SRDF Event Add-On	\$1,270	Each	10%	\$1,143	Other	F1
PS-BAS-VMXNDMB	PS-BAS-VMXNDMB	PROF. SVCS.	VMAX NDM with SRDF Base	\$2,740	Each	10%	\$2,466	Other	F1
PS-BAS-VMXORSA	PS-BAS-VMXORSA	PROF. SVCS.	VMAX Data Migration with OR Add-on	\$9,870	Each	10%	\$8,883	Other	F1
PS-BAS-VNXDE	PS-BAS-VNXDE	PROF. SVCS.	VNX DATA ERASURE	\$4,900	Each	10%	\$4,410	Other	F1
PS-BAS-VNXHAN	PS-BAS-VNXHAN	PROF. SVCS.	Implementation for SAP Hana TDI for VNX	\$2,250	Each	10%	\$2,025	Other	F1
PS-BAS-VNXVI	PS-BAS-VNXVI	PROF. SVCS.	MIGR VNX VIRTUAL INFRA UPTO 15HOSTS	\$12,930	Each	10%	\$11,637	Other	F1
PS-BAS-VP1EGR	PS-BAS-VP1EGR	PROF. SVCS.	Single Engine VPLEX 1 host Cust Rack	\$5,210	Each	10%	\$4,689	Other	F1
PS-BAS-VPBEREBAL	PS-BAS-VPBEREBAL	PROF. SVCS.	VPLEX BACKEND REBALANCE BASE 1 ARRAY	\$3,540	Each	10%	\$3,186	Other	F1
PS-BAS-VPCLUPINSIM	PS-BAS-VPCLUPINSIM	PROF. SVCS.	INTALL + IMPLEMENT VPLEX CLUSTER UPG	\$11,980	Each	10%	\$10,242	Other	F1
PS-BAS-VPENC1	PS-BAS-VPENC1	PROF. SVCS.	VPLEX ENCAPSULATE 10-HOST MAX 8-HR	\$5,750	Each	10%	\$5,175	Other	F1
PS-BAS-VPENC5	PS-BAS-VPENC5	PROF. SVCS.	VPLEX ENCAPSULATE 50-HOST MAX 40-HR	\$19,560	Each	10%	\$17,604	Other	F1
PS-BAS-VPFEREBAL	PS-BAS-VPFEREBAL	PROF. SVCS.	VPLEX FRONT-END REBALANCE BASE 20 HOST	\$3,540	Each	10%	\$3,186	Other	F1
PS-BAS-VPGHWA	PS-BAS-VPGHWA	PROF. SVCS.	VS2-to-VS6 Upgrade Additional Engine	\$3,230	Each	10%	\$2,907	Other	F1
PS-BAS-VPGHWB	PS-BAS-VPGHWB	PROF. SVCS.	VS2-to-VS6 Local Upgrade 1st Engine	\$10,630	Each	10%	\$9,567	Other	F1
PS-BAS-VPGHWM	PS-BAS-VPGHWM	PROF. SVCS.	VS2-to-VS6 Metro Upgrade 1st Engine	\$7,660	Each	10%	\$6,894	Other	F1
PS-BAS-VPHCS	PS-BAS-VPHCS	PROF. SVCS.	Health Check for VPLEX Subscription	\$35,070	Each	10%	\$31,563	Other	F1
PS-BAS-VPLEX	PS-BAS-VPLEX	PROF. SVCS.	EMC DESIGN AND IMPL FOR V-PLEX QS	\$5,130	Each	10%	\$4,617	Other	F1
PS-BAS-VPLXESA	PS-BAS-VPLXESA	PROF. SVCS.	Deploy EMC Storage Analytics for VPLEX	\$2,070	Each	10%	\$1,863	Other	F1
PS-BAS-VPMAADD	PS-BAS-VPMAADD	PROF. SVCS.	VPLEX Migration 20 Host Adder	\$9,450	Each	10%	\$8,505	Other	F1
PS-BAS-VPMBASE	PS-BAS-VPMBASE	PROF. SVCS.	VPLEX Migration Service Base	\$16,960	Each	10%	\$15,264	Other	F1
PS-BAS-VPMTS	PS-BAS-VPMTS	PROF. SVCS.	Full Metro Solution Implement w/2 hosts	\$5,550	Each	10%	\$4,995	Other	F1
PS-BAS-VPORAC	PS-BAS-VPORAC	PROF. SVCS.	VPLEX Oracle RAC Design + 1 Implement	\$35,030	Each	10%	\$31,527	Other	F1
PS-BAS-VPORAS	PS-BAS-VPORAS	PROF. SVCS.	ASSESSMENT FOR ORACLE RAC MIGRATION	\$20,240	Each	10%	\$18,216	Other	F1
PS-BAS-VPVEGL	PS-BAS-VPVEGL	PROF. SVCS.	VPLEX/VE REMOTE GURU LIVE IMPL ASSISTANC	\$1,450	Each	10%	\$1,305	Other	F1
PS-BAS-VPXINS	PS-BAS-VPXINS	PROF. SVCS.	VPLEX INSTALL ONLY (NO D+H)	\$1,590	Each	10%	\$1,431	Other	F1
PS-BAS-VPXIPL	PS-BAS-VPXIPL	PROF. SVCS.	IMPL FOR VPLEX QUICKSTART	\$4,040	Each	10%	\$3,636	Other	F1
PS-BAS-VPXICL	PS-BAS-VPXICL	PROF. SVCS.	GURU Live for VSPX BLUE	\$1,250	Each	10%	\$1,125	Other	F1
PS-BAS-VSBINSA	PS-BAS-VSBINSA	PROF. SVCS.	Installation for VSPX BLUE Add-on	\$970	Each	10%	\$873	Other	F1
PS-BAS-VXE2HDA	PS-BAS-VXE2HDA	PROF. SVCS.	VNX Deployment Storage Adder	\$2,050	Each	10%	\$1,845	Other	F1
PS-BAS-VXEED	PS-BAS-VXEED	PROF. SVCS.	VNXe1600 Deployment	\$5,350	Each	10%	\$4,815	Other	F1
PS-BAS-VXEDMH	PS-BAS-VXEDMH	PROF. SVCS.	VNXe Host Based Data Migration	\$8,070	Each	10%	\$7,263	Other	F1
PS-BAS-VXEDMHA	PS-BAS-VXEDMHA	PROF. SVCS.	VNXe Host Based Data Migration Adder	\$3,340	Each	10%	\$3,006	Other	F1
PS-BAS-VXEUD	PS-BAS-VXEUD	PROF. SVCS.	VNXe3200 Deployment	\$6,350	Each	10%	\$5,715	Other	F1
PS-BAS-VXEUPS	PS-BAS-VXEUPS	PROF. SVCS.	VNXe Storage Upgrade	\$3,660	Each	10%	\$3,294	Other	F1
PS-BAS-VXRKDE	PS-BAS-VXRKDE	PROF. SVCS.	Data Erasure for VxRack	\$4,000	Each	10%	\$3,600	Other	F1
PS-BAS-VXRLEDE	PS-BAS-VXRLEDE	PROF. SVCS.	Data Erasure for VxRail	\$4,000	Each	10%	\$3,600	Other	F1
PS-BAS-VXVDX	PS-BAS-VXVDX	PROF. SVCS.	Implementation for Connectrix for VxRail	\$5,330	Each	10%	\$4,797	Other	F1
PS-BAS-W4NWSK	PS-BAS-W4NWSK	PROF. SVCS.	SRM Reporting Design	\$12,370	Each	10%	\$11,133	Other	F1
PS-BAS-XTAD1B	PS-BAS-XTAD1B	PROF. SVCS.	INSTALL 1 ADDL BRICK IN CUST CAB	\$370	Each	10%	\$333	Other	F1
PS-BAS-XTCEV	PS-BAS-XTCEV	PROF. SVCS.	Consulting Existing VDI with XtremIO	\$73,140	Each	10%	\$65,826	Other	F1
PS-BAS-XTCNV	PS-BAS-XTCNV	PROF. SVCS.	Consulting New VDI with XtremIO	\$98,470	Each	10%	\$88,623	Other	F1
PS-BAS-XTDE	PS-BAS-XTDE	PROF. SVCS.	XTREMIUM UP TO 4 BRICK DATA ERASURE	\$4,900	Each	10%	\$4,410	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
PS-BAS-XTDUAX2	PS-BAS-XTDUAX2	PROF. SVCS.	ADDER TO BASE SSD UPGRD FOR X2 (+72 MAX)	\$440	Each	10%	\$396	Other	F1	
PS-BAS-XTDUBX2	PS-BAS-XTDUBX2	PROF. SVCS.	BASE SSD UPGRADE FOR X2 (72 MAX)	\$1,880	Each	10%	\$1,692	Other	F1	
PS-BAS-XTEPIC	PS-BAS-XTEPIC	PROF. SVCS.	Epic Solution for deployed XtremIO	\$15,740	Each	10%	\$14,166	Other	F1	
PS-BAS-XTHBEX	PS-BAS-XTHBEX	PROF. SVCS.	10TB Starter Brk 5TB Expansion Disk Inst	\$1,580	Each	10%	\$1,422	Other	F1	
PS-BAS-XTHC	PS-BAS-XTHC	PROF. SVCS.	Remote Delivered Health Check Event	\$1,890	Each	10%	\$1,701	Other	F1	
PS-BAS-XTICDM	PS-BAS-XTICDM	PROF. SVCS.	ICDM:AppSync Install+1 Replica on 1 host	\$1,790	Each	10%	\$1,611	Other	F1	
PS-BAS-XTIMBR	PS-BAS-XTIMBR	PROF. SVCS.	REMOTE IMPL ARRAY WITH 5 HOSTS	\$2,800	Each	10%	\$2,520	Other	F1	
PS-BAS-XTIMBS	PS-BAS-XTIMBS	PROF. SVCS.	IMPL ARRAY WITH 5 HOSTS	\$4,220	Each	10%	\$3,798	Other	F1	
PS-BAS-XTIMP	PS-BAS-XTIMP	PROF. SVCS.	IMPL ADDITIONAL 5 HOSTS	\$1,730	Each	10%	\$1,557	Other	F1	
PS-BAS-XTINBS	PS-BAS-XTINBS	PROF. SVCS.	XtremIO Install Single Xbrick or EMC Cab	\$3,440	Each	10%	\$3,096	Other	F1	
PS-BAS-XTINCA	PS-BAS-XTINCA	PROF. SVCS.	XtremIO Install of Additional EMC Cabinet	\$2,250	Each	10%	\$2,025	Other	F1	
PS-BAS-XTINX2	PS-BAS-XTINX2	PROF. SVCS.	Install Full X2cab or 1st brk in CustCab	\$5,560	Each	10%	\$5,004	Other	F1	
PS-BAS-XTMIA	PS-BAS-XTMIA	PROF. SVCS.	XTREMIO EVENT ADDER MIGR 5 HOSTS	\$11,930	Each	10%	\$10,737	Other	F1	
PS-BAS-XTMIB	PS-BAS-XTMIB	PROF. SVCS.	XTREMIO BASE MIGR 5 HOSTS 1 EVENT	\$20,200	Each	10%	\$18,180	Other	F1	
PS-BAS-XTOLRP	PS-BAS-XTOLRP	PROF. SVCS.	XtremIO Snapshots for Oracle - 1 DB inst	\$13,770	Each	10%	\$12,393	Other	F1	
PS-BAS-XTRIMA	PS-BAS-XTRIMA	PROF. SVCS.	XIO Implement: Remote Replication Add on	\$1,480	Each	10%	\$1,332	Other	F1	
PS-BAS-XTRIMB	PS-BAS-XTRIMB	PROF. SVCS.	XIO Implement: Remote Replication Base	\$3,930	Each	10%	\$3,537	Other	F1	
PS-BAS-XTUP1B	PS-BAS-XTUP1B	PROF. SVCS.	CLUSTER EXPANSION 1 BRICK ADD	\$4,940	Each	10%	\$4,446	Other	F1	
PS-BAS-XTUPAB	PS-BAS-XTUPAB	PROF. SVCS.	Add1 Xbrick after 1st Xbrick Expansion	\$1,230	Each	10%	\$1,107	Other	F1	
PS-BAS-XTUPSB	PS-BAS-XTUPSB	PROF. SVCS.	Cluster Expansion from 1 Xbrick only	\$7,170	Each	10%	\$6,453	Other	F1	
PS-BAS-XTUPXB	PS-BAS-XTUPXB	PROF. SVCS.	Cluster Expansion from 2 or more Xbricks	\$6,370	Each	10%	\$5,733	Other	F1	
PS-CON-BDAAS-JS	PS-CON-BDAAS-JS	PROF. SVCS.	BDAaS Accelerator	\$165,000	Each	10%	\$148,500	Other	F1	
PS-CON-CYBRECADVBS	PS-CON-CYBRECADVBS	PROF. SVCS.	Cyber Recovery Workshop	\$5,000	Each	10%	\$4,500	Other	F1	
PS-CON-CYBRECADVPL	PS-CON-CYBRECADVPL	PROF. SVCS.	Cyber Recovery Advisory + Roadmap	\$115,000	Each	10%	\$103,500	Other	F1	
PS-CON-CYBRECADVSD	PS-CON-CYBRECADVSD	PROF. SVCS.	Cyber Recovery Advisory	\$34,000	Each	10%	\$30,600	Other	F1	
PS-CON-DLNVDP	PS-CON-DLNVDP	PROF. SVCS.	DL-NVidia Data Science + Engineer Accel	\$83,460	Each	10%	\$75,114	Other	F1	
PS-CON-DLNVF	PS-CON-DLNVF	PROF. SVCS.	DL - NVidia Advisory	\$50,900	Each	10%	\$45,810	Other	F1	
PS-CON-MLHDDP	PS-CON-MLHDDP	PROF. SVCS.	ML-Data Scientist + Engineering Accel	\$83,460	Each	10%	\$75,114	Other	F1	
PS-CON-MLHDF	PS-CON-MLHDF	PROF. SVCS.	ML - Advisory/Hadoop Workbench Install	\$50,900	Each	10%	\$45,810	Other	F1	
PS-COP-AVAENA	PS-COP-AVAENA	PROF. SVCS.	AVAMAR ENABLE BNDL PRICED IN CART	\$0	Each	10%	\$0	Other	F1	
PS-COP-AVHC	PS-COP-AVHC	PROF. SVCS.	COOP HEALTH CHECK FOR AVAMAR	\$2,350	Each	10%	\$2,115	Other	F1	
PS-COP-DPAHC	PS-COP-DPAHC	PROF. SVCS.	COOP HEALTH CHECK FOR DPA	\$2,080	Each	10%	\$1,872	Other	F1	
PS-COP-DPAHCS	PS-COP-DPAHCS	PROF. SVCS.	COOP HEALTH CHECK FOR DPA SUB	\$8,980	Each	10%	\$8,082	Other	F1	
PS-COP-ECSDIG	PS-COP-ECSDIG	PROF. SVCS.	ECS Cooperative Service	\$2,250	Each	10%	\$2,025	Other	F1	
PS-COP-HCBET	PS-COP-HCBET	PROF. SVCS.	COOP HEALTH CHK BLOCK- EVENT	\$1,890	Each	10%	\$1,701	Other	F1	
PS-COP-HCBST	PS-COP-HCBST	PROF. SVCS.	COOP HEALTH CHK BLOCK- QUARTERLY	\$6,490	Each	10%	\$5,841	Other	F1	
PS-COP-HCIADIG	PS-COP-HCIADIG	PROF. SVCS.	Cooperative Guidance for VxRAIL	\$1,372	Each	10%	\$1,235	Other	F1	
PS-COP-HCUJET	PS-COP-HCUJET	PROF. SVCS.	COOP HEALTH CHK UNIFIED/FILE-EVENT	\$1,970	Each	10%	\$1,773	Other	F1	
PS-COP-HCUJST	PS-COP-HCUJST	PROF. SVCS.	COOP HEALTH CHK UNIF/FILE QUARTERLY	\$6,790	Each	10%	\$6,111	Other	F1	
PS-COP-ITTW	PS-COP-ITTW	PROF. SVCS.	COOPERATIVE IT TRANSFORMATION WORKSHOP	\$1,000	Each	10%	\$900	Other	F1	
PS-COP-MIABLK	PS-COP-MIABLK	PROF. SVCS.	COOPERATIVE BLOCK MIGRATION ADDER	\$4,370	Each	10%	\$3,933	Other	F1	
PS-COP-MIBBLK	PS-COP-MIBBLK	PROF. SVCS.	COOPERATIVE BLOCK MIGRATION BASE	\$5,840	Each	10%	\$5,256	Other	F1	
PS-COP-MIGBLK	PS-COP-MIGBLK	PROF. SVCS.	COOP BLOCK MIGRATION DESIGN REVIEW	\$1,270	Each	10%	\$1,143	Other	F1	
PS-COP-MIGFIL	PS-COP-MIGFIL	PROF. SVCS.	Coop Data Migration for File Guid	\$1,530	Each	10%	\$1,377	Other	F1	
PS-COP-NWHC	PS-COP-NWHC	PROF. SVCS.	COOP HEALTH CHECK FOR NETWORKER	\$2,540	Each	10%	\$2,286	Other	F1	
PS-COP-NWHCS	PS-COP-NWHCS	PROF. SVCS.	COOP HEALTH CHECK FOR NETWORKER SUB	\$9,950	Each	10%	\$8,955	Other	F1	
PS-COP-UNIDIG	PS-COP-UNIDIG	PROF. SVCS.	VNX Unified Design + Imp Guidance	\$1,510	Each	10%	\$1,359	Other	F1	
PS-COP-VMNDIG	PS-COP-VMNDIG	PROF. SVCS.	Design and Implement Guidance for VMAX	\$2,260	Each	10%	\$2,034	Other	F1	
PS-COP-VPDIDG	PS-COP-VPDIDG	PROF. SVCS.	GUIDANCE SERVICE FOR VPLEX PARTNERS	\$1,070	Each	10%	\$963	Other	F1	
PS-COP-XTIIG	PS-COP-XTIIG	PROF. SVCS.	XtremIO Coop Install Implement Guidance	\$1,130	Each	10%	\$1,017	Other	F1	
PS-DD-MODPDDS	PS-DD-MODPDDS	PROF. SVCS.	Data Destruction Data Protec MV Onsite	\$13,440	Each	10%	\$12,096	Other	F1	
PS-DD-MOHESTGDS	PS-DD-MOHESTGDS	PROF. SVCS.	Data Destruction High End MV Onsite	\$13,440	Each	10%	\$12,096	Other	F1	
PS-DD-MOUNSTGDS	PS-DD-MOUNSTGDS	PROF. SVCS.	Data Destruction Unstructured MV Onsite	\$13,440	Each	10%	\$12,096	Other	F1	
PS-DD-NTMODPDDS	PS-DD-NTMODPDDS	PROF. SVCS.	Data Dest Data Prot MV Onsite Non Tied	\$13,440	Each	10%	\$12,096	Other	F1	
PS-DD-NTMOHCIDS	PS-DD-NTMOHCIDS	PROF. SVCS.	Data Destruct HCI MultiVend Non Tied	\$11,200	Each	10%	\$10,080	Other	F1	
PS-DD-NTMOHESTGDS	PS-DD-NTMOHESTGDS	PROF. SVCS.	Data Dest High End MV Onsite Non Tied	\$13,440	Each	10%	\$12,096	Other	F1	
PS-DD-NTMOMRSTGDS	PS-DD-NTMOMRSTGDS	PROF. SVCS.	Data Dest Mid Range MV Onsite Non Tied	\$11,200	Each	10%	\$10,080	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
PS-DD-NTMONETWRKDS	PS-DD-NTMONETWRKDS	PROF. SVCS.	Data Destruct ENT: NETWORK MV ONS-NT	\$4,480	Each	10%	\$4,032	Other	F1
PS-DD-NTMOUNSTGDS	PS-DD-NTMOUNSTGDS	PROF. SVCS.	Data Dest Unstruct MV Onsite Non Tied	\$13,440	Each	10%	\$12,096	Other	F1
PS-DD-NTODPPDS	PS-DD-NTODPPDS	PROF. SVCS.	Data Destruct Data Prot Onsite Non Tied	\$11,200	Each	10%	\$10,080	Other	F1
PS-DD-NTOHCHDS	PS-DD-NTOHCHDS	PROF. SVCS.	Data Destruct HCI Onsite Non Tied	\$9,333	Each	10%	\$8,400	Other	F1
PS-DD-NTOHESTGDS	PS-DD-NTOHESTGDS	PROF. SVCS.	Data Destruct High End Onsite Non Tied	\$11,200	Each	10%	\$10,080	Other	F1
PS-DD-NTOMRSTGDS	PS-DD-NTOMRSTGDS	PROF. SVCS.	Data Destruct Mid Range Onsite Non Tied	\$9,333	Each	10%	\$8,400	Other	F1
PS-DD-NTONETWRKDS	PS-DD-NTONETWRKDS	PROF. SVCS.	Data Destruct ENT: NETWORK ONS-NT	\$3,733	Each	10%	\$3,360	Other	F1
PS-DD-NTOUNSTGDS	PS-DD-NTOUNSTGDS	PROF. SVCS.	Data Destruct Unstruct Onsite Non Tied	\$11,200	Each	10%	\$10,080	Other	F1
PS-DD-ODPPDS	PS-DD-ODPPDS	PROF. SVCS.	Data Destruction Data Protection Onsite	\$11,200	Each	10%	\$10,080	Other	F1
PS-DD-OHESTGDS	PS-DD-OHESTGDS	PROF. SVCS.	Data Destruction High End Stg Onsite	\$11,200	Each	10%	\$10,080	Other	F1
PS-DD-OUNSTGDS	PS-DD-OUNSTGDS	PROF. SVCS.	Data Destruction Unstructured Stg Onsite	\$11,200	Each	10%	\$10,080	Other	F1
PS-DE-MODPDER	PS-DE-MODPDER	PROF. SVCS.	Data Sanitize Data Protec MV Onsite	\$17,280	Each	10%	\$15,552	Other	F1
PS-DE-MOHESTGER	PS-DE-MOHESTGER	PROF. SVCS.	Data Sanitize High End MV Onsite	\$17,280	Each	10%	\$15,552	Other	F1
PS-DE-MOUNSTGER	PS-DE-MOUNSTGER	PROF. SVCS.	Data Sanitize Unstructured MV Onsite	\$17,280	Each	10%	\$15,552	Other	F1
PS-DE-NTHCISTGMVON	PS-DE-NTHCISTGMVON	PROF. SVCS.	Data Sanitize HCI MV Onsite Non Tied	\$14,400	Each	10%	\$12,960	Other	F1
PS-DE-NTMODPDER	PS-DE-NTMODPDER	PROF. SVCS.	Data Sanit Data Prot MV Onsite Non Tied	\$17,280	Each	10%	\$15,552	Other	F1
PS-DE-NTMOHESTGER	PS-DE-NTMOHESTGER	PROF. SVCS.	Data Sanit High End MV Onsite Non Tied	\$17,280	Each	10%	\$15,552	Other	F1
PS-DE-NTMOMRSTGER	PS-DE-NTMOMRSTGER	PROF. SVCS.	Data Sanit MidRange MV Onsite Non Tied	\$14,400	Each	10%	\$12,960	Other	F1
PS-DE-NTMOUNSTGER	PS-DE-NTMOUNSTGER	PROF. SVCS.	Data Sanit Unstruct MV Onsite Non Tied	\$17,280	Each	10%	\$15,552	Other	F1
PS-DE-NTNETWRKONS	PS-DE-NTNETWRKONS	PROF. SVCS.	Data Sanitize ENT: NETWORK ONS-NT	\$2,667	Each	10%	\$2,400	Other	F1
PS-DE-NTODPDER	PS-DE-NTODPDER	PROF. SVCS.	Data Sanitize Data Prot Onsite Non Tied	\$8,000	Each	10%	\$7,200	Other	F1
PS-DE-NTOHCHIER	PS-DE-NTOHCHIER	PROF. SVCS.	Data Sanitize HCI Onsite Non Tied	\$6,000	Each	10%	\$5,400	Other	F1
PS-DE-NTOHESTGER	PS-DE-NTOHESTGER	PROF. SVCS.	Data Sanitize High End Onsite Non Tied	\$8,000	Each	10%	\$7,200	Other	F1
PS-DE-NTOMRSTGER	PS-DE-NTOMRSTGER	PROF. SVCS.	Data Sanitize Mid Range Onsite Non Tied	\$6,667	Each	10%	\$6,000	Other	F1
PS-DE-NTOUNSTGER	PS-DE-NTOUNSTGER	PROF. SVCS.	Data Sanitize Unstruct Onsite Non Tied	\$8,000	Each	10%	\$7,200	Other	F1
PS-DE-ODPDER	PS-DE-ODPDER	PROF. SVCS.	Data Sanitize Data Protection Onsite	\$8,000	Each	10%	\$7,200	Other	F1
PS-DE-OHESTGER	PS-DE-OHESTGER	PROF. SVCS.	Data Sanitize High End Stg Onsite	\$8,000	Each	10%	\$7,200	Other	F1
PS-DE-OUNSTGER	PS-DE-OUNSTGER	PROF. SVCS.	Data Sanitize Unstructured Stg Onsite	\$8,000	Each	10%	\$7,200	Other	F1
PS-EXP-CI4	PS-EXP-CI4	PROF. SVCS.	IMPL FOR CENTERA 4-NODE	\$5,500	Each	10%	\$4,950	Other	F1
PS-EXP-CI4R	PS-EXP-CI4R	PROF. SVCS.	IMPL FOR CENTERA 4-NODE W/REP	\$9,400	Each	10%	\$8,460	Other	F1
PS-EXP-CIA	PS-EXP-CIA	PROF. SVCS.	IMPL FOR CENTERA W/REPL	\$22,530	Each	10%	\$20,277	Other	F1
PS-EXP-DPABU	PS-EXP-DPABU	PROF. SVCS.	DPA BACKUP EXTENDED IMPLEMENTATION	\$15,420	Each	10%	\$13,878	Other	F1
PS-EXP-DPRA	PS-EXP-DPRA	PROF. SVCS.	ADV IMPLEMENTATION FOR DPA	\$16,100	Each	10%	\$14,490	Other	F1
PS-EXP-DSC	PS-EXP-DSC	PROF. SVCS.	Ctx Switch 4Host Imp QSES	\$11,840	Each	10%	\$10,656	Other	F1
PS-EXP-HCSYS	PS-EXP-HCSYS	PROF. SVCS.	Health Check for VMAX (Sub)	\$31,300	Each	10%	\$28,170	Other	F1
PS-EXP-MSIPW	PS-EXP-MSIPW	PROF. SVCS.	MS INFRASTRUCTURE PROTECTION WRKSH	\$35,410	Each	10%	\$31,869	Other	F1
PS-EXP-RDFIOE	PS-EXP-RDFIOE	PROF. SVCS.	VMAX Implementation for SDF Qs	\$12,730	Each	10%	\$11,457	Other	F1
PS-EXP-SNADD	PS-EXP-SNADD	PROF. SVCS.	ADDITION OF 4 HOSTSAN SET UP	\$5,990	Each	10%	\$5,391	Other	F1
PS-EXP-SPA	PS-EXP-SPA	PROF. SVCS.	Health Check for VMAX (Event)	\$12,520	Each	10%	\$11,268	Other	F1
PS-EXP-TMFIQE	PS-EXP-TMFIQE	PROF. SVCS.	VMAX Implementation for TimeFinder QS	\$9,440	Each	10%	\$8,496	Other	F1
PS-EXP-VMNFSTXCA	PS-EXP-VMNFSTXCA	PROF. SVCS.	Impl for VMAX with MSRPs	\$9,930	Each	10%	\$8,937	Other	F1
PS-OEM-INVNX	PS-OEM-INVNX	PROF. SVCS.	OEM VNX Installation	\$2,950	Each	10%	\$2,655	Other	F1
PS-OEM-PRGM2	PS-OEM-PRGM2	PROF. SVCS.	OEM Program Manager 2 hour adder	\$650	Each	10%	\$585	Other	F1
PS-PDP-IDPAVEOS	PS-PDP-IDPAVEOS	PROF. SVCS.	Impl Int DP Appliance DP4x Series Plus	\$6,310	Each	10%	\$5,679	Other	F1
PS-PKG-DDAV	PS-PKG-DDAV	PROF. SVCS.	AV AND DD INTEGRATED SOLUTION	\$570	Each	10%	\$513	Other	F1
PS-PKG-DDSAP	PS-PKG-DDSAP	PROF. SVCS.	IMP FOR DD WITH SAP HANA STUDIO SOL	\$1,290	Each	10%	\$1,161	Other	F1
PSUPGD-VMINDARU	PSUPGD-VMINDARU	PROF. SVCS.	VMAX DARE Upgrade	\$0	Each	10%	\$0	Other	F1
PS-VSD-UXDMBA	PS-VSD-UXDMBA	PROF. SVCS.	VSD Unity Data Migration Block, Add-on	\$2,970	Each	10%	\$2,673	Other	F1
PS-VSD-UXDMBB	PS-VSD-UXDMBB	PROF. SVCS.	VSD Unity Data Migration Block, Base	\$5,570	Each	10%	\$5,013	Other	F1
PS-VSD-UXDMBE	PS-VSD-UXDMBE	PROF. SVCS.	VSD Unity Data Migration Block, Event	\$6,060	Each	10%	\$5,454	Other	F1
PS-VSD-UXDMFA	PS-VSD-UXDMFA	PROF. SVCS.	VSD Unity Data Migration File, Add-on	\$4,160	Each	10%	\$3,744	Other	F1
PS-VSD-UXDMFB	PS-VSD-UXDMFB	PROF. SVCS.	VSD Unity Data Migration File, Base	\$6,280	Each	10%	\$5,652	Other	F1
PS-VSD-UXDMFE	PS-VSD-UXDMFE	PROF. SVCS.	VSD Unity Data Migration File, Event	\$3,195	Each	10%	\$2,876	Other	F1
RSA-NEB-PS	RSA-NEB-PS	PROF. SVCS.	Dell-RSA NEB Transfer SKU	\$0	Each	10%	\$0	Other	F1
SECWORKS-EXPPS	SECWORKS-EXPPS	PROF. SVCS.	Secureworks Papering Deals for Exp PS	\$0	Each	10%	\$0	Other	F1
SECWORKS-PS	SECWORKS-PS	PROF. SVCS.	Secureworks Papering Deals for PS	\$0	Each	10%	\$0	Other	F1
PS-CUS-CPY	PS-CUS-CPY	RPQ	CUST COPYCROSS ENG	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-CS	PS-CUS-CS	RPQ	Custom Service CS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-DBT	PS-CUS-DBT	RPQ	PS CUSTOM DBTUNER	\$198,000	Each	10%	\$178,200	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
PS-CUS-DBU	PS-CUS-DBU	RPQ	DBTUNER PERF TUNE US	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-DMBC	PS-CUS-DMBC	RPQ	CUSTOM DATA MIGRATE BC	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-DMNS	PS-CUS-DMNS	RPQ	CUSTOM DATA MIGRATE NS	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-ECCOPE	PS-CUS-ECCOPE	RPQ	EMC CONTROL CENTER 5.0	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-ESA	PS-CUS-ESA	RPQ	Storage Mgt Strat Analys	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-GEOM	PS-CUS-GEOM	RPQ	CUSTOM GEOSPAN MCSFT	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-LCLREP	PS-CUS-LCLREP	RPQ	CUSTOM LOCAL REP SERVICE	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-OSS	PS-CUS-OSS	RPQ	CUSTOM OPEN STORAGE SW SVC	\$198,000	Each	10%	\$178,200	Other	F1
PS-CUS-RMTREP	PS-CUS-RMTREP	RPQ	CUSTOM REMOTE REPLICATION	\$198,000	Each	10%	\$178,200	Other	F1
11178 812-4950	11178 812-4950	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,323	Each	10%	\$1,191	Other	F1
11178 812-4951	11178 812-4951	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,323	Each	10%	\$1,191	Other	F1
11178 812-4952	11178 812-4952	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$729	Each	10%	\$656	Other	F1
11178 812-4953	11178 812-4953	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$729	Each	10%	\$656	Other	F1
11178 812-4954	11178 812-4954	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$901	Each	10%	\$811	Other	F1
11178 812-4955	11178 812-4955	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$901	Each	10%	\$811	Other	F1
11178 812-4956	11178 812-4956	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,490	Each	10%	\$1,341	Other	F1
11178 812-4957	11178 812-4957	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,490	Each	10%	\$1,341	Other	F1
11178 812-5032	11178 812-5032	Software - Storage	Keep Your Hard Drive	\$659	Each	10%	\$593	Other	F1
11178 812-5033	11178 812-5033	Software - Storage	Keep Your Hard Drive	\$659	Each	10%	\$593	Other	F1
11369 812-4966	11369 812-4966	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$3,169	Each	10%	\$2,852	Other	F1
11369 812-4967	11369 812-4967	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,589	Each	10%	\$1,430	Other	F1
11369 812-4968	11369 812-4968	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$3,169	Each	10%	\$2,852	Other	F1
11369 812-4969	11369 812-4969	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,589	Each	10%	\$1,430	Other	F1
11369 812-4970	11369 812-4970	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,109	Each	10%	\$1,898	Other	F1
11369 812-4971	11369 812-4971	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,109	Each	10%	\$1,898	Other	F1
11369 812-5034	11369 812-5034	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$324	Each	10%	\$292	Other	F1
11369 812-5035	11369 812-5035	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$324	Each	10%	\$292	Other	F1
11369 812-5036	11369 812-5036	Software - Storage	Next Business Day Onsite Service After Remote Diagnosis	\$1,589	Each	10%	\$1,430	Other	F1
11369 812-5037	11369 812-5037	Software - Storage	Next Business Day Onsite Service After Remote Diagnosis	\$1,589	Each	10%	\$1,430	Other	F1
11369 983-5105	11369 983-5105	Software - Storage	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11369 984-0996	11369 984-0996	Software - Storage	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11497 812-4986	11497 812-4986	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,641	Each	10%	\$1,477	Other	F1
11497 812-4987	11497 812-4987	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,641	Each	10%	\$1,477	Other	F1
11497 812-4988	11497 812-4988	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,094	Each	10%	\$985	Other	F1
11497 812-4989	11497 812-4989	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,094	Each	10%	\$985	Other	F1
11497 812-4990	11497 812-4990	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,019	Each	10%	\$917	Other	F1
11497 812-4991	11497 812-4991	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,019	Each	10%	\$917	Other	F1
11497 812-4992	11497 812-4992	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,368	Each	10%	\$1,231	Other	F1
11497 812-4993	11497 812-4993	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,368	Each	10%	\$1,231	Other	F1
11497 812-5012	11497 812-5012	Software - Storage	Next Business Day Onsite Service After Remote Diagnosis	\$1,094	Each	10%	\$985	Other	F1
11497 812-5015	11497 812-5015	Software - Storage	Next Business Day Onsite Service After Remote Diagnosis	\$1,094	Each	10%	\$985	Other	F1
11497 971-4722	11497 971-4722	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 971-4724	11497 971-4724	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 971-4725	11497 971-4725	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 971-4726	11497 971-4726	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 971-4727	11497 971-4727	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 973-3783	11497 973-3783	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 973-5766	11497 973-5766	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 973-9146	11497 973-9146	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 973-9147	11497 973-9147	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 973-9149	11497 973-9149	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 973-9150	11497 973-9150	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 975-3306	11497 975-3306	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 983-5105	11497 983-5105	Software - Storage	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11497 984-0996	11497 984-0996	Software - Storage	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11497 998-8963	11497 998-8963	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11497 998-8964	11497 998-8964	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544 812-5013	11544 812-5013	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$927	Each	10%	\$834	Other	F1
11544 812-5014	11544 812-5014	Software - Storage	ProSupport: Next Business Day Onsite Service	\$537	Each	10%	\$483	Other	F1
11544 812-5016	11544 812-5016	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$927	Each	10%	\$834	Other	F1
11544 812-5017	11544 812-5017	Software - Storage	ProSupport: Next Business Day Onsite Service	\$537	Each	10%	\$483	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
11544_812-5018	11544_812-5018	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$645	Each	10%	\$581	Other	F1
11544_812-5019	11544_812-5019	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$355	Each	10%	\$320	Other	F1
11544_812-5020	11544_812-5020	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$645	Each	10%	\$581	Other	F1
11544_812-5021	11544_812-5021	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$355	Each	10%	\$320	Other	F1
11544_812-5022	11544_812-5022	Software - Storage	Keep Your Hard Drive	\$57	Each	10%	\$51	Other	F1
11544_812-5023	11544_812-5023	Software - Storage	Keep Your Hard Drive	\$57	Each	10%	\$51	Other	F1
11544_816-1219	11544_816-1219	Software - Storage	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$869	Each	10%	\$782	Other	F1
11544_816-1224	11544_816-1224	Software - Storage	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$869	Each	10%	\$782	Other	F1
11544_816-1248	11544_816-1248	Software - Storage	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,047	Each	10%	\$942	Other	F1
11544_816-1251	11544_816-1251	Software - Storage	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,047	Each	10%	\$942	Other	F1
11544_816-1416	11544_816-1416	Software - Storage	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,642	Each	10%	\$1,478	Other	F1
11544_816-1419	11544_816-1419	Software - Storage	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,642	Each	10%	\$1,478	Other	F1
11544_971-4722	11544_971-4722	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_971-4724	11544_971-4724	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_971-4725	11544_971-4725	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_971-4726	11544_971-4726	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_971-4727	11544_971-4727	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_973-3783	11544_973-3783	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_973-5766	11544_973-5766	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_973-9146	11544_973-9146	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_973-9147	11544_973-9147	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_973-9149	11544_973-9149	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_973-9150	11544_973-9150	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_975-3306	11544_975-3306	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_998-8963	11544_998-8963	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11544_998-8964	11544_998-8964	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_812-4958	11656_812-4958	Software - Storage	ProSupport 4-Hour 7x24 Onsite Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
11656_812-4959	11656_812-4959	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11656_812-4960	11656_812-4960	Software - Storage	ProSupport 4-Hour 7x24 Onsite Service After Problem Diagnosis	\$799	Each	10%	\$719	Other	F1
11656_812-4961	11656_812-4961	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$399	Each	10%	\$359	Other	F1
11656_812-4962	11656_812-4962	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$699	Each	10%	\$629	Other	F1
11656_812-4963	11656_812-4963	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$449	Each	10%	\$404	Other	F1
11656_812-4964	11656_812-4964	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$699	Each	10%	\$629	Other	F1
11656_812-4965	11656_812-4965	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$449	Each	10%	\$404	Other	F1
11656_812-5032	11656_812-5032	Software - Storage	Keep Your Hard Drive	\$659	Each	10%	\$593	Other	F1
11656_812-5033	11656_812-5033	Software - Storage	Keep Your Hard Drive	\$659	Each	10%	\$593	Other	F1
11656_971-4722	11656_971-4722	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_971-4724	11656_971-4724	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_971-4725	11656_971-4725	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_971-4726	11656_971-4726	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_971-4727	11656_971-4727	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_973-3783	11656_973-3783	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_973-5766	11656_973-5766	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_973-9146	11656_973-9146	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_973-9147	11656_973-9147	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_973-9149	11656_973-9149	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656_973-9150	11656_973-9150	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
11656 975-3306	11656 975-3306	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656 998-8963	11656 998-8963	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11656 998-8964	11656 998-8964	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11757 812-4972	11757 812-4972	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$3,789	Each	10%	\$3,410	Other	F1
11757 812-4973	11757 812-4973	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,899	Each	10%	\$1,709	Other	F1
11757 812-4974	11757 812-4974	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$3,789	Each	10%	\$3,410	Other	F1
11757 812-4975	11757 812-4975	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,899	Each	10%	\$1,709	Other	F1
11757 812-4976	11757 812-4976	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,529	Each	10%	\$2,276	Other	F1
11757 812-4977	11757 812-4977	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$2,529	Each	10%	\$2,276	Other	F1
11757 812-5038	11757 812-5038	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,019	Each	10%	\$917	Other	F1
11757 812-5039	11757 812-5039	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$1,019	Each	10%	\$917	Other	F1
11757 812-5040	11757 812-5040	Software - Storage	Next Business Day Onsite Service After Remote Diagnosis	\$1,899	Each	10%	\$1,709	Other	F1
11757 812-5041	11757 812-5041	Software - Storage	Next Business Day Onsite Service After Remote Diagnosis	\$1,899	Each	10%	\$1,709	Other	F1
11757 983-5105	11757 983-5105	Software - Storage	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11757 984-0996	11757 984-0996	Software - Storage	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11881 984-0996	11881 984-0996	Software - Storage	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11967 804-3679	11967 804-3679	Software - Storage	Keep Your Hard Drive	\$596	Each	10%	\$537	Other	F1
11967 804-3680	11967 804-3680	Software - Storage	Keep Your Hard Drive	\$596	Each	10%	\$537	Other	F1
11967 812-4978	11967 812-4978	Software - Storage	ProSupport 4-Hour 7x24 Onsite Service After Problem Diagnosis	\$289	Each	10%	\$260	Other	F1
11967 812-4979	11967 812-4979	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$149	Each	10%	\$134	Other	F1
11967 812-4980	11967 812-4980	Software - Storage	ProSupport 4-Hour 7x24 Onsite Service After Problem Diagnosis	\$289	Each	10%	\$260	Other	F1
11967 812-4981	11967 812-4981	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$149	Each	10%	\$134	Other	F1
11967 812-4982	11967 812-4982	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$199	Each	10%	\$179	Other	F1
11967 812-4983	11967 812-4983	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$79	Each	10%	\$71	Other	F1
11967 812-4984	11967 812-4984	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$199	Each	10%	\$179	Other	F1
11967 812-4985	11967 812-4985	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$79	Each	10%	\$71	Other	F1
11362 812-4994	11362 812-4994	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1
11362 812-4995	11362 812-4995	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,499	Each	10%	\$1,349	Other	F1
11362 812-4996	11362 812-4996	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$999	Each	10%	\$899	Other	F1
11362 812-4997	11362 812-4997	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$999	Each	10%	\$899	Other	F1
11362 812-4998	11362 812-4998	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$999	Each	10%	\$899	Other	F1
11362 812-4999	11362 812-4999	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$999	Each	10%	\$899	Other	F1
11362 812-5000	11362 812-5000	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,249	Each	10%	\$1,124	Other	F1
11362 812-5001	11362 812-5001	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,249	Each	10%	\$1,124	Other	F1
11362 812-5002	11362 812-5002	Software - Storage	Keep Your Hard Drive	\$659	Each	10%	\$593	Other	F1
11362 812-5003	11362 812-5003	Software - Storage	Keep Your Hard Drive	\$659	Each	10%	\$593	Other	F1
11362 971-4722	11362 971-4722	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 971-4724	11362 971-4724	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 971-4725	11362 971-4725	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 971-4726	11362 971-4726	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 971-4727	11362 971-4727	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 973-3783	11362 973-3783	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 973-5766	11362 973-5766	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 973-9146	11362 973-9146	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 973-9147	11362 973-9147	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 973-9149	11362 973-9149	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 973-9150	11362 973-9150	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 975-3306	11362 975-3306	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 998-8963	11362 998-8963	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11362 998-8964	11362 998-8964	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390 812-5004	11390 812-5004	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,641	Each	10%	\$1,477	Other	F1
11390 812-5005	11390 812-5005	Software - Storage	ProSupport 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,641	Each	10%	\$1,477	Other	F1
11390 812-5006	11390 812-5006	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,094	Each	10%	\$985	Other	F1
11390 812-5007	11390 812-5007	Software - Storage	ProSupport Next Business Day Onsite Service After Problem Diagnosis	\$1,094	Each	10%	\$985	Other	F1
11390 812-5008	11390 812-5008	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$999	Each	10%	\$899	Other	F1
11390 812-5009	11390 812-5009	Software - Storage	ProSupport: 7x24 HW / SW Tech Support and Assistance	\$999	Each	10%	\$899	Other	F1
11390 812-5010	11390 812-5010	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,368	Each	10%	\$1,231	Other	F1
11390 812-5011	11390 812-5011	Software - Storage	ProSupport Mission Critical: 7x24 HW / SW Tech Support and Assistance	\$1,368	Each	10%	\$1,231	Other	F1
11390 812-7066	11390 812-7066	Software - Storage	Next Business Day Onsite Service After Remote Diagnosis	\$1,094	Each	10%	\$985	Other	F1
11390 812-7068	11390 812-7068	Software - Storage	Next Business Day Onsite Service After Remote Diagnosis	\$1,094	Each	10%	\$985	Other	F1
11390 971-4722	11390 971-4722	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390 971-4724	11390 971-4724	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390 971-4725	11390 971-4725	Software - Storage	Custom: MVS AKIBIA: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390 971-4726	11390 971-4726	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390 971-4727	11390 971-4727	Software - Storage	Custom: MVS DECISION 1: Multivendor Support	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11390_973-3783	11390_973-3783	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390_973-5766	11390_973-5766	Software - Storage	Custom: MVS TechData: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390_973-9146	11390_973-9146	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390_973-9147	11390_973-9147	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390_973-9149	11390_973-9149	Software - Storage	Custom: MVS IBR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390_973-9150	11390_973-9150	Software - Storage	Custom: MVS NCR: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390_975-3306	11390_975-3306	Software - Storage	Custom: MVS PARK PLACE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390_983-5105	11390_983-5105	Software - Storage	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11390_984-0996	11390_984-0996	Software - Storage	Keep Your Hard Drive	\$193	Each	10%	\$173	Other	F1
11390_998-8963	11390_998-8963	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
11390_998-8964	11390_998-8964	Software - Storage	Custom: MVS CURVATURE: Multivendor Support	\$0	Each	10%	\$0	Other	F1
14546_711-BBZB	14546_711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$99,999	Each	10%	\$89,999	Other	F1
14546_812-4005	14546_812-4005	Storage Integrated Offer	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr from order	\$300	Each	10%	\$270	Other	F1
14546_812-4030	14546_812-4030	Storage Integrated Offer	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$1	Each	10%	\$1	Other	F1
14546_812-4031	14546_812-4031	Storage Integrated Offer	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
14546_812-4032	14546_812-4032	Storage Integrated Offer	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
14546_812-4033	14546_812-4033	Storage Integrated Offer	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
14546_812-4034	14546_812-4034	Storage Integrated Offer	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires 1yr from order	\$10,000	Each	10%	\$9,000	Other	F1
14546_822-3179	14546_822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14546_823-9269	14546_823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
14546_823-9274	14546_823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
14546_823-9284	14546_823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14546_825-3451	14546_825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$1,095	Each	10%	\$986	Other	F1
14546_825-3452	14546_825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$2,731	Each	10%	\$2,458	Other	F1
14546_825-8623	14546_825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14546_825-8624	14546_825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14546_841-8234	14546_841-8234	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$25,350	Each	10%	\$22,815	Other	F1
14546_841-8235	14546_841-8235	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$33,800	Each	10%	\$30,420	Other	F1
14546_841-8236	14546_841-8236	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$42,250	Each	10%	\$38,025	Other	F1
14546_841-8237	14546_841-8237	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$8,450	Each	10%	\$7,605	Other	F1
14546_841-8240	14546_841-8240	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$13,260	Each	10%	\$11,934	Other	F1
14546_841-8241	14546_841-8241	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$17,680	Each	10%	\$15,912	Other	F1
14546_841-8242	14546_841-8242	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$22,100	Each	10%	\$19,890	Other	F1
14546_841-8243	14546_841-8243	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$4,420	Each	10%	\$3,978	Other	F1
14546_841-8250	14546_841-8250	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$13,260	Each	10%	\$11,934	Other	F1
14546_841-8251	14546_841-8251	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$17,680	Each	10%	\$15,912	Other	F1
14546_841-8252	14546_841-8252	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$22,100	Each	10%	\$19,890	Other	F1
14546_841-8253	14546_841-8253	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$4,420	Each	10%	\$3,978	Other	F1
14546_841-8254	14546_841-8254	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$25,350	Each	10%	\$22,815	Other	F1
14546_841-8255	14546_841-8255	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$33,800	Each	10%	\$30,420	Other	F1
14546_841-8256	14546_841-8256	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$42,250	Each	10%	\$38,025	Other	F1
14546_841-8257	14546_841-8257	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$8,450	Each	10%	\$7,605	Other	F1
14546_842-0137	14546_842-0137	Storage Integrated Offer	ProDeploy Add-on for Connectrix FC Blade -Requires ProDeploy	\$1,125	Each	10%	\$1,013	Other	F1
14546_842-0138	14546_842-0138	Storage Integrated Offer	ProDeploy Add-on for Connectrix SAN Extension Blade -Requires ProDeploy	\$1,875	Each	10%	\$1,688	Other	F1
14546_842-0139	14546_842-0139	Storage Integrated Offer	ProDeploy Plus Add-on for Connectrix FC Blade -Requires ProDeploy Plus	\$2,295	Each	10%	\$2,066	Other	F1
14546_842-0140	14546_842-0140	Storage Integrated Offer	ProDeploy Plus Add-on for Connectrix SAN Extension Blade -Requires ProDeploy Plus	\$3,188	Each	10%	\$2,869	Other	F1
14546_842-0141	14546_842-0141	Storage Integrated Offer	ProDeploy for Connectrix FC Blade -first device	\$1,875	Each	10%	\$1,688	Other	F1
14546_842-0142	14546_842-0142	Storage Integrated Offer	ProDeploy Plus for Connectrix FC Blade -first device	\$2,988	Each	10%	\$2,689	Other	F1
14546_842-0143	14546_842-0143	Storage Integrated Offer	ProDeploy for Connectrix SAN Extension Blade -first device	\$1,875	Each	10%	\$1,688	Other	F1
14546_842-0144	14546_842-0144	Storage Integrated Offer	ProDeploy Plus for Connectrix SAN Extension Blade -first device	\$2,988	Each	10%	\$2,689	Other	F1
14546_847-2874	14546_847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Remote) - Remote	\$876	Each	10%	\$788	Other	F1
14546_847-2884	14546_847-2884	Storage Integrated Offer	ProDeploy Add-on for Connectrix FC Blade (Requires ProDeploy Remote) - Remote	\$99,999	Each	10%	\$89,999	Other	F1
14546_847-2885	14546_847-2885	Storage Integrated Offer	ProDeploy Add-on for Connectrix SAN Extension Blade (Requires ProDeploy Remote) - Remote	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14546 847-2886	14546 847-2886	Storage Integrated Offer	ProDeploy for Connectrix FC Blade - First device - Remote	\$99,999	Each	10%	\$89,999	Other	F1
14546 847-2887	14546 847-2887	Storage Integrated Offer	ProDeploy for Connectrix SAN Extension Blade - First device - Remote	\$99,999	Each	10%	\$89,999	Other	F1
14546 951-2015	14546 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14546 955-9041	14546 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14546 975-3461	14546 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14546 984-3267	14546 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
14546 987-2549	14546 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
14546 989-3439	14546 989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14546 992-6149	14546 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14543 711-BB2B	14543 711-BB2B	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14543 812-4007	14543 812-4007	Storage Integrated Offer	ProDeploy Plus Training Credits 700 Redeem at education.dellemc.com Expires 1Yr	\$700	Each	10%	\$630	Other	F1
14543 812-4030	14543 812-4030	Storage Integrated Offer	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
14543 812-4031	14543 812-4031	Storage Integrated Offer	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
14543 812-4032	14543 812-4032	Storage Integrated Offer	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1
14543 812-4033	14543 812-4033	Storage Integrated Offer	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1
14543 812-4034	14543 812-4034	Storage Integrated Offer	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
14543 822-3179	14543 822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14543 823-9269	14543 823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
14543 823-9274	14543 823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
14543 823-9284	14543 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14543 825-3451	14543 825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$1,095	Each	10%	\$986	Other	F1
14543 825-3452	14543 825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$2,731	Each	10%	\$2,458	Other	F1
14543 825-8623	14543 825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14543 825-8624	14543 825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14543 841-8234	14543 841-8234	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$25,350	Each	10%	\$22,815	Other	F1
14543 841-8235	14543 841-8235	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$33,800	Each	10%	\$30,420	Other	F1
14543 841-8236	14543 841-8236	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$42,250	Each	10%	\$38,025	Other	F1
14543 841-8237	14543 841-8237	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$8,450	Each	10%	\$7,605	Other	F1
14543 841-8240	14543 841-8240	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$13,260	Each	10%	\$11,934	Other	F1
14543 841-8241	14543 841-8241	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$17,680	Each	10%	\$15,912	Other	F1
14543 841-8242	14543 841-8242	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$22,100	Each	10%	\$19,890	Other	F1
14543 841-8243	14543 841-8243	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$4,420	Each	10%	\$3,978	Other	F1
14543 841-8250	14543 841-8250	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$13,260	Each	10%	\$11,934	Other	F1
14543 841-8251	14543 841-8251	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$17,680	Each	10%	\$15,912	Other	F1
14543 841-8252	14543 841-8252	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$22,100	Each	10%	\$19,890	Other	F1
14543 841-8253	14543 841-8253	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$4,420	Each	10%	\$3,978	Other	F1
14543 841-8254	14543 841-8254	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$25,350	Each	10%	\$22,815	Other	F1
14543 841-8255	14543 841-8255	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$33,800	Each	10%	\$30,420	Other	F1
14543 841-8256	14543 841-8256	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$42,250	Each	10%	\$38,025	Other	F1
14543 841-8257	14543 841-8257	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$8,450	Each	10%	\$7,605	Other	F1
14543 842-0129	14543 842-0129	Storage Integrated Offer	ProDeploy for Connectrix B-Series Director -incl. 2 blade deployment	\$3,300	Each	10%	\$2,970	Other	F1
14543 842-0130	14543 842-0130	Storage Integrated Offer	ProDeploy Plus for Connectrix B-Series Director -incl. 2 blade deployment	\$6,175	Each	10%	\$5,558	Other	F1
14543 842-0131	14543 842-0131	Storage Integrated Offer	ProDeploy for Connectrix MDS Director -incl. 2 blade deployment	\$3,300	Each	10%	\$2,970	Other	F1
14543 842-0132	14543 842-0132	Storage Integrated Offer	ProDeploy Plus for Connectrix MDS Director -incl. 2 blade deployment	\$6,175	Each	10%	\$5,558	Other	F1
14543 951-2015	14543 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14543 955-9041	14543 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14543 975-3461	14543 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14543 984-3267	14543 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
14543 987-2549	14543 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
14543 989-3439	14543 989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14543 992-6149	14543 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13870 007-1527	13870 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13870 009-4364	13870 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13870 009-4877	13870 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13870 460-5909	13870 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13870 460-8530	13870 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13870 460-9052	13870 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
13870-460-9900	13870-460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13870-461-0497	13870-461-0497	Storage Integrated Offer	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1	
13870-468-8015	13870-468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13870-468-8016	13870-468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13870-468-8017	13870-468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13870-468-8018	13870-468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13870-468-8019	13870-468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13870-827-3209	13870-827-3209	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 1 Year	\$5,685	Each	10%	\$5,116	Other	F1	
13870-827-3210	13870-827-3210	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 2 Years	\$11,370	Each	10%	\$10,233	Other	F1	
13870-827-3211	13870-827-3211	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 3 Years	\$17,054	Each	10%	\$15,349	Other	F1	
13870-827-3212	13870-827-3212	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 4 Years	\$22,739	Each	10%	\$20,465	Other	F1	
13870-827-3213	13870-827-3213	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 5 Years	\$28,424	Each	10%	\$25,582	Other	F1	
13870-827-3214	13870-827-3214	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 1 Year	\$6,395	Each	10%	\$5,756	Other	F1	
13870-827-3215	13870-827-3215	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 2 Years	\$12,791	Each	10%	\$11,512	Other	F1	
13870-827-3216	13870-827-3216	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 3 Years	\$19,186	Each	10%	\$17,268	Other	F1	
13870-827-3217	13870-827-3217	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 4 Years	\$25,582	Each	10%	\$23,023	Other	F1	
13870-827-3218	13870-827-3218	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 5 Years	\$31,977	Each	10%	\$28,779	Other	F1	
13870-827-3219	13870-827-3219	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 1 Year	\$6,751	Each	10%	\$6,076	Other	F1	
13870-827-3220	13870-827-3220	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 2 Years	\$13,501	Each	10%	\$12,151	Other	F1	
13870-827-3221	13870-827-3221	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 3 Years	\$20,252	Each	10%	\$18,227	Other	F1	
13870-827-3222	13870-827-3222	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 4 Years	\$27,003	Each	10%	\$24,303	Other	F1	
13870-827-3223	13870-827-3223	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance 5 Years	\$33,754	Each	10%	\$30,378	Other	F1	
13870-827-3224	13870-827-3224	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 1 Year	\$7,106	Each	10%	\$6,395	Other	F1	
13870-827-3225	13870-827-3225	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 2 Years	\$14,212	Each	10%	\$12,791	Other	F1	
13870-827-3226	13870-827-3226	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 3 Years	\$21,318	Each	10%	\$19,186	Other	F1	
13870-827-3227	13870-827-3227	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 4 Years	\$28,424	Each	10%	\$25,582	Other	F1	
13870-827-3228	13870-827-3228	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance 5 Years	\$35,530	Each	10%	\$31,977	Other	F1	
13870-827-3229	13870-827-3229	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance 1 Year	\$878	Each	10%	\$791	Other	F1	
13870-827-3230	13870-827-3230	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance 2 Years	\$1,757	Each	10%	\$1,581	Other	F1	
13870-827-3231	13870-827-3231	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance 3 Years	\$2,635	Each	10%	\$2,372	Other	F1	
13870-827-3232	13870-827-3232	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance 4 Years	\$3,514	Each	10%	\$3,162	Other	F1	
13870-827-3233	13870-827-3233	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance 5 Years	\$4,392	Each	10%	\$3,953	Other	F1	
13870-827-3234	13870-827-3234	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance 1 Year	\$988	Each	10%	\$889	Other	F1	
13870-827-3235	13870-827-3235	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance 2 Years	\$1,976	Each	10%	\$1,779	Other	F1	
13870-827-3236	13870-827-3236	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance 3 Years	\$2,965	Each	10%	\$2,668	Other	F1	
13870-827-3237	13870-827-3237	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance 4 Years	\$3,953	Each	10%	\$3,558	Other	F1	
13870-827-3238	13870-827-3238	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance 5 Years	\$4,941	Each	10%	\$4,447	Other	F1	
13870-827-3239	13870-827-3239	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance 1 Year	\$1,043	Each	10%	\$939	Other	F1	
13870-827-3240	13870-827-3240	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance 2 Years	\$2,086	Each	10%	\$1,878	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13870 827-3241	13870 827-3241	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6610B, Software	\$3,129	Each	10%	\$2,816	Other	F1
13870 827-3242	13870 827-3242	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6610B, Software	\$4,172	Each	10%	\$3,755	Other	F1
13870 827-3243	13870 827-3243	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6610B, Software	\$5,216	Each	10%	\$4,694	Other	F1
13870 827-3244	13870 827-3244	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance	\$1,098	Each	10%	\$988	Other	F1
13870 827-3245	13870 827-3245	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance	\$2,196	Each	10%	\$1,976	Other	F1
13870 827-3246	13870 827-3246	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance	\$3,294	Each	10%	\$2,965	Other	F1
13870 827-3247	13870 827-3247	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance	\$4,392	Each	10%	\$3,953	Other	F1
13870 827-3248	13870 827-3248	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance	\$5,490	Each	10%	\$4,941	Other	F1
13870 827-3249	13870 827-3249	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6520B, Software Support/Maintenance 1	\$2,931	Each	10%	\$2,638	Other	F1
13870 827-3250	13870 827-3250	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6520B, Software Support/Maintenance 2	\$5,862	Each	10%	\$5,276	Other	F1
13870 827-3251	13870 827-3251	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6520B, Software Support/Maintenance 3	\$8,794	Each	10%	\$7,914	Other	F1
13870 827-3252	13870 827-3252	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6520B, Software Support/Maintenance 4	\$11,725	Each	10%	\$10,652	Other	F1
13870 827-3253	13870 827-3253	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6520B, Software Support/Maintenance 5	\$14,656	Each	10%	\$13,190	Other	F1
13870 827-3254	13870 827-3254	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance 1	\$3,298	Each	10%	\$2,968	Other	F1
13870 827-3255	13870 827-3255	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance 2	\$6,595	Each	10%	\$5,936	Other	F1
13870 827-3256	13870 827-3256	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance 3	\$9,893	Each	10%	\$8,904	Other	F1
13870 827-3257	13870 827-3257	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance 4	\$13,190	Each	10%	\$11,871	Other	F1
13870 827-3258	13870 827-3258	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance 5	\$16,488	Each	10%	\$14,839	Other	F1
13870 827-3259	13870 827-3259	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6520B, Software	\$3,481	Each	10%	\$3,133	Other	F1
13870 827-3260	13870 827-3260	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6520B, Software	\$6,962	Each	10%	\$6,265	Other	F1
13870 827-3261	13870 827-3261	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6520B, Software	\$10,442	Each	10%	\$9,398	Other	F1
13870 827-3262	13870 827-3262	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6520B, Software	\$13,923	Each	10%	\$12,531	Other	F1
13870 827-3263	13870 827-3263	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6520B, Software	\$17,404	Each	10%	\$15,664	Other	F1
13870 827-3264	13870 827-3264	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance 1 Year	\$3,664	Each	10%	\$3,298	Other	F1
13870 827-3265	13870 827-3265	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance	\$7,328	Each	10%	\$6,595	Other	F1
13870 827-3266	13870 827-3266	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance	\$10,992	Each	10%	\$9,893	Other	F1
13870 827-3267	13870 827-3267	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance 4 Years	\$14,656	Each	10%	\$13,190	Other	F1
13870 827-3268	13870 827-3268	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance	\$18,320	Each	10%	\$16,488	Other	F1
13870 827-3269	13870 827-3269	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Intergrated Routing, Software	\$2,832	Each	10%	\$2,549	Other	F1
13870 827-3270	13870 827-3270	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Intergrated Routing, Software	\$5,664	Each	10%	\$5,098	Other	F1
13870 827-3271	13870 827-3271	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Intergrated Routing, Software	\$8,496	Each	10%	\$7,646	Other	F1
13870 827-3272	13870 827-3272	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Intergrated Routing, Software	\$11,328	Each	10%	\$10,195	Other	F1
13870 827-3273	13870 827-3273	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Intergrated Routing, Software	\$14,160	Each	10%	\$12,744	Other	F1
13870 827-3274	13870 827-3274	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Intergrated Routing, Software	\$3,186	Each	10%	\$2,867	Other	F1
13870 827-3275	13870 827-3275	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Intergrated Routing, Software Support/Maintenance 2 Years	\$6,372	Each	10%	\$5,735	Other	F1
13870 827-3276	13870 827-3276	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Intergrated Routing, Software	\$9,558	Each	10%	\$8,602	Other	F1
13870 827-3277	13870 827-3277	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Intergrated Routing, Software	\$12,744	Each	10%	\$11,470	Other	F1
13870 827-3278	13870 827-3278	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Intergrated Routing, Software	\$15,930	Each	10%	\$14,337	Other	F1
13870 827-3279	13870 827-3279	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Intergrated Routing, Software	\$3,363	Each	10%	\$3,027	Other	F1
13870 827-3280	13870 827-3280	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Intergrated Routing, Software	\$6,726	Each	10%	\$6,053	Other	F1
13870 827-3281	13870 827-3281	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Intergrated Routing, Software	\$10,089	Each	10%	\$9,080	Other	F1
13870 827-3282	13870 827-3282	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Intergrated Routing, Software	\$13,452	Each	10%	\$12,107	Other	F1
13870 827-3283	13870 827-3283	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Intergrated Routing, Software	\$16,815	Each	10%	\$15,134	Other	F1
13870 827-3284	13870 827-3284	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Intergrated Routing, Software	\$3,540	Each	10%	\$3,186	Other	F1
13870 827-3285	13870 827-3285	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Intergrated Routing, Software	\$7,080	Each	10%	\$6,372	Other	F1
13870 827-3286	13870 827-3286	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Intergrated Routing, Software	\$10,620	Each	10%	\$9,558	Other	F1
13870 827-3287	13870 827-3287	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Intergrated Routing, Software Support/Maintenance 4 Years	\$14,160	Each	10%	\$12,744	Other	F1
13870 827-3288	13870 827-3288	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Intergrated Routing, Software	\$17,700	Each	10%	\$15,930	Other	F1
13870 827-3289	13870 827-3289	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 1, Software Support/Maintenance 1 Year	\$5,853	Each	10%	\$5,268	Other	F1
13870 827-3290	13870 827-3290	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 1, Software Support/Maintenance 3 Years	\$11,706	Each	10%	\$10,535	Other	F1
13870 827-3291	13870 827-3291	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 1, Software Support/Maintenance 5 Years	\$17,558	Each	10%	\$15,803	Other	F1
13870 827-3292	13870 827-3292	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 1, Software Support/Maintenance 7 Years	\$23,411	Each	10%	\$21,070	Other	F1
13870 827-3293	13870 827-3293	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 1, Software Support/Maintenance 9 Years	\$29,264	Each	10%	\$26,338	Other	F1
13870 827-3294	13870 827-3294	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 1, Software Support/Maintenance 2 Years	\$6,584	Each	10%	\$5,926	Other	F1
13870 827-3295	13870 827-3295	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$13,169	Each	10%	\$11,852	Other	F1
13870 827-3296	13870 827-3296	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$19,753	Each	10%	\$17,778	Other	F1
13870 827-3297	13870 827-3297	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$26,338	Each	10%	\$23,704	Other	F1
13870 827-3298	13870 827-3298	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$32,922	Each	10%	\$29,630	Other	F1
13870 827-3299	13870 827-3299	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 1, Software	\$6,950	Each	10%	\$6,255	Other	F1
13870 827-3300	13870 827-3300	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 1, Software	\$13,900	Each	10%	\$12,510	Other	F1
13870 827-3301	13870 827-3301	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 1, Software	\$20,851	Each	10%	\$18,766	Other	F1
13870 827-3302	13870 827-3302	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 1, Software	\$27,801	Each	10%	\$25,021	Other	F1
13870 827-3303	13870 827-3303	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 1, Software	\$34,751	Each	10%	\$31,276	Other	F1
13870 827-3304	13870 827-3304	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 1, Software	\$7,316	Each	10%	\$6,584	Other	F1
13870 827-3305	13870 827-3305	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 1, Software	\$14,632	Each	10%	\$13,169	Other	F1
13870 827-3306	13870 827-3306	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 1, Software	\$21,948	Each	10%	\$19,753	Other	F1
13870 827-3307	13870 827-3307	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 1, Software	\$29,264	Each	10%	\$26,338	Other	F1
13870 827-3308	13870 827-3308	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 1, Software	\$36,580	Each	10%	\$32,922	Other	F1
13870 827-3309	13870 827-3309	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$9,445	Each	10%	\$8,500	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13870 827-3310	13870 827-3310	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$18,890	Each	10%	\$17,001	Other	F1
13870 827-3311	13870 827-3311	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$28,334	Each	10%	\$25,501	Other	F1
13870 827-3312	13870 827-3312	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$37,779	Each	10%	\$34,001	Other	F1
13870 827-3313	13870 827-3313	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$47,224	Each	10%	\$42,502	Other	F1
13870 827-3314	13870 827-3314	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$10,625	Each	10%	\$9,563	Other	F1
13870 827-3315	13870 827-3315	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$21,251	Each	10%	\$19,126	Other	F1
13870 827-3316	13870 827-3316	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$31,876	Each	10%	\$28,689	Other	F1
13870 827-3317	13870 827-3317	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$42,502	Each	10%	\$38,251	Other	F1
13870 827-3318	13870 827-3318	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$53,127	Each	10%	\$47,614	Other	F1
13870 827-3319	13870 827-3319	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$11,216	Each	10%	\$10,094	Other	F1
13870 827-3320	13870 827-3320	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$22,431	Each	10%	\$20,188	Other	F1
13870 827-3321	13870 827-3321	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$33,647	Each	10%	\$30,282	Other	F1
13870 827-3322	13870 827-3322	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$44,863	Each	10%	\$40,377	Other	F1
13870 827-3323	13870 827-3323	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 2, Software	\$56,079	Each	10%	\$50,471	Other	F1
13870 827-3324	13870 827-3324	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 2, Software	\$11,806	Each	10%	\$10,625	Other	F1
13870 827-3325	13870 827-3325	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 2, Software	\$23,612	Each	10%	\$21,251	Other	F1
13870 827-3326	13870 827-3326	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 2, Software	\$35,418	Each	10%	\$31,876	Other	F1
13870 827-3327	13870 827-3327	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 2, Software	\$47,224	Each	10%	\$42,502	Other	F1
13870 827-3328	13870 827-3328	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 2, Software	\$59,030	Each	10%	\$53,127	Other	F1
13870 835-6325	13870 835-6325	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Extended Fabric Software Support-	\$968	Each	10%	\$871	Other	F1
13870 835-6326	13870 835-6326	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Extended Fabric Software Support-	\$1,936	Each	10%	\$1,742	Other	F1
13870 835-6327	13870 835-6327	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Extended Fabric Software Support-	\$2,904	Each	10%	\$2,614	Other	F1
13870 835-6328	13870 835-6328	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Extended Fabric Software Support-	\$3,872	Each	10%	\$3,485	Other	F1
13870 835-6329	13870 835-6329	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Extended Fabric Software Support-	\$4,840	Each	10%	\$4,356	Other	F1
13870 835-6330	13870 835-6330	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Extended Fabric Software Support-Maintenance	\$1,089	Each	10%	\$980	Other	F1
13870 835-6331	13870 835-6331	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Extended Fabric Software Support-Maintenance	\$2,178	Each	10%	\$1,960	Other	F1
13870 835-6332	13870 835-6332	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Extended Fabric Software Support-Maintenance	\$3,267	Each	10%	\$2,940	Other	F1
13870 835-6333	13870 835-6333	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Extended Fabric Software Support-Maintenance	\$4,356	Each	10%	\$3,920	Other	F1
13870 835-6334	13870 835-6334	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Extended Fabric Software Support-Maintenance	\$5,445	Each	10%	\$4,901	Other	F1
13870 835-6335	13870 835-6335	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Extended Fabric Software Support-	\$1,150	Each	10%	\$1,035	Other	F1
13870 835-6336	13870 835-6336	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Extended Fabric Software Support-	\$2,299	Each	10%	\$2,069	Other	F1
13870 835-6337	13870 835-6337	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Extended Fabric Software Support-	\$3,449	Each	10%	\$3,104	Other	F1
13870 835-6338	13870 835-6338	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Extended Fabric Software Support-	\$4,598	Each	10%	\$4,138	Other	F1
13870 835-6339	13870 835-6339	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Extended Fabric Software Support-	\$5,748	Each	10%	\$5,173	Other	F1
13870 835-6340	13870 835-6340	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Extended Fabric Software Support-	\$1,210	Each	10%	\$1,089	Other	F1
13870 835-6341	13870 835-6341	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Extended Fabric Software Support-	\$2,420	Each	10%	\$2,178	Other	F1
13870 835-6342	13870 835-6342	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Extended Fabric Software Support-	\$3,630	Each	10%	\$3,267	Other	F1
13870 835-6343	13870 835-6343	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Extended Fabric Software Support-	\$4,840	Each	10%	\$4,356	Other	F1
13870 835-6344	13870 835-6344	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Extended Fabric Software Support-	\$6,050	Each	10%	\$5,445	Other	F1
13870 835-6345	13870 835-6345	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Enterprise Switch Bundle Software Support-	\$1,941	Each	10%	\$1,747	Other	F1
13870 835-6346	13870 835-6346	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Enterprise Switch Bundle Software Support-	\$3,883	Each	10%	\$3,495	Other	F1
13870 835-6347	13870 835-6347	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Enterprise Switch Bundle Software Support-	\$5,824	Each	10%	\$5,242	Other	F1
13870 835-6348	13870 835-6348	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Enterprise Switch Bundle Software Support-	\$7,766	Each	10%	\$6,989	Other	F1
13870 835-6349	13870 835-6349	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Enterprise Switch Bundle Software Support-	\$9,707	Each	10%	\$8,736	Other	F1
13870 835-6350	13870 835-6350	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$2,184	Each	10%	\$1,986	Other	F1
13870 835-6351	13870 835-6351	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$4,368	Each	10%	\$3,931	Other	F1
13870 835-6352	13870 835-6352	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$6,552	Each	10%	\$5,897	Other	F1
13870 835-6353	13870 835-6353	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$8,736	Each	10%	\$7,863	Other	F1
13870 835-6354	13870 835-6354	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$10,921	Each	10%	\$9,829	Other	F1
13870 835-6355	13870 835-6355	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Enterprise Switch Bundle Software	\$2,305	Each	10%	\$2,075	Other	F1
13870 835-6356	13870 835-6356	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Enterprise Switch Bundle Software	\$4,611	Each	10%	\$4,150	Other	F1
13870 835-6357	13870 835-6357	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Enterprise Switch Bundle Software	\$6,916	Each	10%	\$6,225	Other	F1
13870 835-6358	13870 835-6358	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Enterprise Switch Bundle Software	\$9,222	Each	10%	\$8,300	Other	F1
13870 835-6359	13870 835-6359	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Enterprise Switch Bundle Software	\$11,527	Each	10%	\$10,375	Other	F1
13870 835-6360	13870 835-6360	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$2,427	Each	10%	\$2,184	Other	F1
13870 835-6361	13870 835-6361	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$4,854	Each	10%	\$4,368	Other	F1
13870 835-6362	13870 835-6362	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$7,280	Each	10%	\$6,552	Other	F1
13870 835-6363	13870 835-6363	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$9,707	Each	10%	\$8,736	Other	F1
13870 835-6364	13870 835-6364	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Enterprise Switch Bundle Software Support-	\$12,134	Each	10%	\$10,921	Other	F1
13870 835-6365	13870 835-6365	Storage Integrated Offer	ProSupport Next Business Day DS-6630B Integrated Routing Software Support-	\$6,581	Each	10%	\$5,923	Other	F1
13870 835-6366	13870 835-6366	Storage Integrated Offer	ProSupport Next Business Day DS-6630B Integrated Routing Software Support-	\$13,162	Each	10%	\$11,845	Other	F1
13870 835-6367	13870 835-6367	Storage Integrated Offer	ProSupport Next Business Day DS-6630B Integrated Routing Software Support-	\$19,742	Each	10%	\$17,768	Other	F1
13870 835-6368	13870 835-6368	Storage Integrated Offer	ProSupport Next Business Day DS-6630B Integrated Routing Software Support-	\$26,323	Each	10%	\$23,691	Other	F1
13870 835-6369	13870 835-6369	Storage Integrated Offer	ProSupport Next Business Day DS-6630B Integrated Routing Software Support-	\$32,904	Each	10%	\$29,614	Other	F1
13870 835-6370	13870 835-6370	Storage Integrated Offer	ProSupport Mission Critical DS-6630B Integrated Routing Software Support-Maintenance 1 Year	\$7,403	Each	10%	\$6,663	Other	F1
13870 835-6371	13870 835-6371	Storage Integrated Offer	ProSupport Mission Critical DS-6630B Integrated Routing Software Support-Maintenance 2 Years	\$14,807	Each	10%	\$13,326	Other	F1
13870 835-6372	13870 835-6372	Storage Integrated Offer	ProSupport Mission Critical DS-6630B Integrated Routing Software Support-Maintenance 3 Years	\$22,210	Each	10%	\$19,989	Other	F1
13870 835-6373	13870 835-6373	Storage Integrated Offer	ProSupport Mission Critical DS-6630B Integrated Routing Software Support-Maintenance 5 Years	\$37,017	Each	10%	\$26,652	Other	F1
13870 835-6374	13870 835-6374	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6630B Integrated Routing Software Support-Maintenance 1 Year	\$7,815	Each	10%	\$7,033	Other	F1
13870 835-6375	13870 835-6375	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6630B Integrated Routing Software Support-Maintenance 2 Years	\$15,629	Each	10%	\$14,066	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13870_835-6377	13870_835-6377	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6630B Integrated Routing Software Support-Maintenance 3 Years	\$23,444	Each	10%	\$21,100	Other	F1	
13870_835-6378	13870_835-6378	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6630B Integrated Routing Software Support-Maintenance 4 Years	\$31,259	Each	10%	\$28,133	Other	F1	
13870_835-6379	13870_835-6379	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6630B Integrated Routing Software Support-ProSupport Plus Mission Critical DS-6630B Integrated Routing Software Support-Maintenance 1 Year	\$8,226	Each	10%	\$7,403	Other	F1	
13870_835-6380	13870_835-6380	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6630B Integrated Routing Software Support-	\$16,452	Each	10%	\$14,807	Other	F1	
13870_835-6381	13870_835-6381	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6630B Integrated Routing Software Support-	\$24,678	Each	10%	\$22,210	Other	F1	
13870_835-6382	13870_835-6382	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6630B Integrated Routing Software Support-	\$32,904	Each	10%	\$29,614	Other	F1	
13870_835-6383	13870_835-6383	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6630B Integrated Routing Software Support-	\$41,130	Each	10%	\$37,017	Other	F1	
13870_835-6384	13870_835-6384	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Integrated Routing Software Support-Maintenance 5 Years	\$4,083	Each	10%	\$3,675	Other	F1	
13870_835-6385	13870_835-6385	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Integrated Routing Software Support-Maintenance 1 Year	\$8,166	Each	10%	\$7,350	Other	F1	
13870_835-6386	13870_835-6386	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Integrated Routing Software Support-Maintenance 2 Years	\$12,250	Each	10%	\$11,025	Other	F1	
13870_835-6387	13870_835-6387	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Integrated Routing Software Support-Maintenance 3 Years	\$16,333	Each	10%	\$14,700	Other	F1	
13870_835-6388	13870_835-6388	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Integrated Routing Software Support-	\$20,416	Each	10%	\$18,374	Other	F1	
13870_835-6389	13870_835-6389	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Integrated Routing Software Support-	\$4,594	Each	10%	\$4,134	Other	F1	
13870_835-6390	13870_835-6390	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Integrated Routing Software Support-	\$9,187	Each	10%	\$8,268	Other	F1	
13870_835-6391	13870_835-6391	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Integrated Routing Software Support-	\$13,781	Each	10%	\$12,403	Other	F1	
13870_835-6392	13870_835-6392	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Integrated Routing Software Support-	\$18,374	Each	10%	\$16,537	Other	F1	
13870_835-6393	13870_835-6393	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Integrated Routing Software Support-	\$22,968	Each	10%	\$20,671	Other	F1	
13870_835-6394	13870_835-6394	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Integrated Routing Software Support-	\$4,849	Each	10%	\$4,364	Other	F1	
13870_835-6395	13870_835-6395	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Integrated Routing Software Support-	\$9,698	Each	10%	\$8,728	Other	F1	
13870_835-6396	13870_835-6396	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Integrated Routing Software Support-	\$14,546	Each	10%	\$13,092	Other	F1	
13870_835-6397	13870_835-6397	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Integrated Routing Software Support-	\$19,395	Each	10%	\$17,456	Other	F1	
13870_835-6398	13870_835-6398	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Integrated Routing Software Support-	\$24,244	Each	10%	\$21,820	Other	F1	
13870_835-6399	13870_835-6399	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Integrated Routing Software Support-	\$5,104	Each	10%	\$4,594	Other	F1	
13870_835-6400	13870_835-6400	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Integrated Routing Software Support-	\$10,208	Each	10%	\$9,187	Other	F1	
13870_835-6401	13870_835-6401	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Integrated Routing Software Support-	\$15,312	Each	10%	\$13,781	Other	F1	
13870_835-6402	13870_835-6402	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Integrated Routing Software Support-	\$20,416	Each	10%	\$18,374	Other	F1	
13870_835-6403	13870_835-6403	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Integrated Routing Software Support-	\$25,520	Each	10%	\$22,968	Other	F1	
13870_835-6404	13870_835-6404	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Integrated Routing Software Support-	\$2,832	Each	10%	\$2,549	Other	F1	
13870_835-6405	13870_835-6405	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Integrated Routing Software Support-	\$5,664	Each	10%	\$5,098	Other	F1	
13870_835-6406	13870_835-6406	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Integrated Routing Software Support-	\$8,496	Each	10%	\$7,646	Other	F1	
13870_835-6407	13870_835-6407	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Integrated Routing Software Support-	\$11,328	Each	10%	\$10,195	Other	F1	
13870_835-6408	13870_835-6408	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Integrated Routing Software Support-	\$14,160	Each	10%	\$12,744	Other	F1	
13870_835-6409	13870_835-6409	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Integrated Routing Software Support-	\$3,186	Each	10%	\$2,867	Other	F1	
13870_835-6410	13870_835-6410	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Integrated Routing Software Support-	\$6,372	Each	10%	\$5,735	Other	F1	
13870_835-6411	13870_835-6411	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Integrated Routing Software Support-	\$9,558	Each	10%	\$8,602	Other	F1	
13870_835-6412	13870_835-6412	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Integrated Routing Software Support-	\$12,744	Each	10%	\$11,470	Other	F1	
13870_835-6413	13870_835-6413	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Integrated Routing Software Support-	\$15,930	Each	10%	\$14,337	Other	F1	
13870_835-6414	13870_835-6414	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Integrated Routing Software Support-	\$3,363	Each	10%	\$3,027	Other	F1	
13870_835-6415	13870_835-6415	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Integrated Routing Software Support-	\$6,726	Each	10%	\$6,053	Other	F1	
13870_835-6416	13870_835-6416	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Integrated Routing Software Support-	\$10,089	Each	10%	\$9,080	Other	F1	
13870_835-6417	13870_835-6417	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Integrated Routing Software Support-	\$13,452	Each	10%	\$12,107	Other	F1	
13870_835-6418	13870_835-6418	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Integrated Routing Software Support-	\$16,815	Each	10%	\$15,134	Other	F1	
13870_835-6419	13870_835-6419	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Integrated Routing Software Support-	\$3,540	Each	10%	\$3,186	Other	F1	
13870_835-6420	13870_835-6420	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Integrated Routing Software Support-	\$7,080	Each	10%	\$6,372	Other	F1	
13870_835-6421	13870_835-6421	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Integrated Routing Software Support-	\$10,620	Each	10%	\$9,558	Other	F1	
13870_835-6422	13870_835-6422	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Integrated Routing Software Support-	\$14,160	Each	10%	\$12,744	Other	F1	
13870_835-6423	13870_835-6423	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Integrated Routing Software Support-	\$17,700	Each	10%	\$15,930	Other	F1	
13870_835-6424	13870_835-6424	Storage Integrated Offer	ProSupport Next Business Day MP-7840B Integrated Routing Software Support-	\$2,832	Each	10%	\$2,549	Other	F1	
13870_835-6425	13870_835-6425	Storage Integrated Offer	ProSupport Next Business Day MP-7840B Integrated Routing Software Support-	\$5,664	Each	10%	\$5,098	Other	F1	
13870_835-6426	13870_835-6426	Storage Integrated Offer	ProSupport Next Business Day MP-7840B Integrated Routing Software Support-	\$8,496	Each	10%	\$7,646	Other	F1	
13870_835-6427	13870_835-6427	Storage Integrated Offer	ProSupport Next Business Day MP-7840B Integrated Routing Software Support-	\$11,328	Each	10%	\$10,195	Other	F1	
13870_835-6428	13870_835-6428	Storage Integrated Offer	ProSupport Next Business Day MP-7840B Integrated Routing Software Support-	\$14,160	Each	10%	\$12,744	Other	F1	
13870_835-6429	13870_835-6429	Storage Integrated Offer	ProSupport Mission Critical MP-7840B Integrated Routing Software Support-	\$3,186	Each	10%	\$2,867	Other	F1	
13870_835-6430	13870_835-6430	Storage Integrated Offer	ProSupport Mission Critical MP-7840B Integrated Routing Software Support-	\$6,372	Each	10%	\$5,735	Other	F1	
13870_835-6431	13870_835-6431	Storage Integrated Offer	ProSupport Mission Critical MP-7840B Integrated Routing Software Support-	\$9,558	Each	10%	\$8,602	Other	F1	
13870_835-6432	13870_835-6432	Storage Integrated Offer	ProSupport Mission Critical MP-7840B Integrated Routing Software Support-							

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			\$0	ALJP Proposed Price/UoM (Calculated)		
13870_835-6433	13870_835-6433	Storage Integrated Offer	ProSupport Mission Critical MP-7840B Integrated Routing Software Support-Maintenance 4 Years	\$12,744	Each	10%		\$11,470	Other	F1
13870_835-6434	13870_835-6434	Storage Integrated Offer	ProSupport Mission Critical MP-7840B Integrated Routing Software Support-	\$15,930	Each	10%		\$14,337	Other	F1
13870_835-6435	13870_835-6435	Storage Integrated Offer	ProSupport Plus Next Business Day MP-7840B Integrated Routing Software Support-Maintenance 1 Year	\$3,363	Each	10%		\$3,027	Other	F1
13870_835-6436	13870_835-6436	Storage Integrated Offer	ProSupport Plus Next Business Day MP-7840B Integrated Routing Software Support-Maintenance 2 Years	\$6,726	Each	10%		\$6,053	Other	F1
13870_835-6437	13870_835-6437	Storage Integrated Offer	ProSupport Plus Next Business Day MP-7840B Integrated Routing Software Support-Maintenance 3 Years	\$10,089	Each	10%		\$9,080	Other	F1
13870_835-6438	13870_835-6438	Storage Integrated Offer	ProSupport Plus Next Business Day MP-7840B Integrated Routing Software Support-	\$13,452	Each	10%		\$12,107	Other	F1
13870_835-6439	13870_835-6439	Storage Integrated Offer	ProSupport Plus Next Business Day MP-7840B Integrated Routing Software Support-	\$16,815	Each	10%		\$15,134	Other	F1
13870_835-6440	13870_835-6440	Storage Integrated Offer	ProSupport Plus Mission Critical MP-7840B Integrated Routing Software Support-	\$3,540	Each	10%		\$3,186	Other	F1
13870_835-6441	13870_835-6441	Storage Integrated Offer	ProSupport Plus Mission Critical MP-7840B Integrated Routing Software Support-	\$7,080	Each	10%		\$6,372	Other	F1
13870_835-6442	13870_835-6442	Storage Integrated Offer	ProSupport Plus Mission Critical MP-7840B Integrated Routing Software Support-	\$10,620	Each	10%		\$9,558	Other	F1
13870_835-6443	13870_835-6443	Storage Integrated Offer	ProSupport Plus Mission Critical MP-7840B Integrated Routing Software Support-	\$14,160	Each	10%		\$12,744	Other	F1
13870_835-6444	13870_835-6444	Storage Integrated Offer	ProSupport Plus Mission Critical MP-7840B Integrated Routing Software Support-	\$17,700	Each	10%		\$15,930	Other	F1
13870_835-6445	13870_835-6445	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Performance Monitor Software Support-	\$1,210	Each	10%		\$1,089	Other	F1
13870_835-6446	13870_835-6446	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Performance Monitor Software Support-	\$2,419	Each	10%		\$2,177	Other	F1
13870_835-6447	13870_835-6447	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Performance Monitor Software Support-	\$3,629	Each	10%		\$3,266	Other	F1
13870_835-6448	13870_835-6448	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Performance Monitor Software Support-	\$4,838	Each	10%		\$4,355	Other	F1
13870_835-6449	13870_835-6449	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Performance Monitor Software Support-	\$6,048	Each	10%		\$5,443	Other	F1
13870_835-6450	13870_835-6450	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Performance Monitor Software Support-	\$1,361	Each	10%		\$1,225	Other	F1
13870_835-6451	13870_835-6451	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Performance Monitor Software Support-	\$2,722	Each	10%		\$2,449	Other	F1
13870_835-6452	13870_835-6452	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Performance Monitor Software Support-	\$4,082	Each	10%		\$3,674	Other	F1
13870_835-6453	13870_835-6453	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Performance Monitor Software Support-	\$5,443	Each	10%		\$4,899	Other	F1
13870_835-6454	13870_835-6454	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Performance Monitor Software Support-	\$6,804	Each	10%		\$6,124	Other	F1
13870_835-6455	13870_835-6455	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Performance Monitor Software Support-	\$1,436	Each	10%		\$1,293	Other	F1
13870_835-6456	13870_835-6456	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Performance Monitor Software Support-	\$2,873	Each	10%		\$2,586	Other	F1
13870_835-6457	13870_835-6457	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Performance Monitor Software Support-	\$4,309	Each	10%		\$3,878	Other	F1
13870_835-6458	13870_835-6458	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Performance Monitor Software Support-	\$5,746	Each	10%		\$5,171	Other	F1
13870_835-6459	13870_835-6459	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Performance Monitor Software Support-	\$7,182	Each	10%		\$6,464	Other	F1
13870_835-6460	13870_835-6460	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Performance Monitor Software Support-	\$1,512	Each	10%		\$1,361	Other	F1
13870_835-6461	13870_835-6461	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Performance Monitor Software Support-	\$3,024	Each	10%		\$2,722	Other	F1
13870_835-6462	13870_835-6462	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Performance Monitor Software Support-	\$4,536	Each	10%		\$4,082	Other	F1
13870_835-6463	13870_835-6463	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Performance Monitor Software Support-	\$6,048	Each	10%		\$5,443	Other	F1
13870_835-6464	13870_835-6464	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Performance Monitor Software Support-	\$7,560	Each	10%		\$6,804	Other	F1
13870_835-6465	13870_835-6465	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Fabric Watch Software Support-Maintenance	\$1,210	Each	10%		\$1,089	Other	F1
13870_835-6466	13870_835-6466	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Fabric Watch Software Support-Maintenance	\$2,419	Each	10%		\$2,177	Other	F1
13870_835-6467	13870_835-6467	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Fabric Watch Software Support-Maintenance	\$3,629	Each	10%		\$3,266	Other	F1
13870_835-6468	13870_835-6468	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Fabric Watch Software Support-Maintenance	\$4,838	Each	10%		\$4,355	Other	F1
13870_835-6469	13870_835-6469	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Fabric Watch Software Support-Maintenance	\$6,048	Each	10%		\$5,443	Other	F1
13870_835-6470	13870_835-6470	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Fabric Watch Software Support-Maintenance 1 Year	\$1,361	Each	10%		\$1,225	Other	F1
13870_835-6471	13870_835-6471	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Fabric Watch Software Support-Maintenance 2 Years	\$2,722	Each	10%		\$2,449	Other	F1
13870_835-6472	13870_835-6472	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Fabric Watch Software Support-Maintenance 3 Years	\$4,082	Each	10%		\$3,674	Other	F1
13870_835-6473	13870_835-6473	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Fabric Watch Software Support-Maintenance 4 Years	\$5,443	Each	10%		\$4,899	Other	F1
13870_835-6474	13870_835-6474	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Fabric Watch Software Support-Maintenance 5 Years	\$6,804	Each	10%		\$6,124	Other	F1
13870_835-6475	13870_835-6475	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Fabric Watch Software Support-	\$1,436	Each	10%		\$1,293	Other	F1
13870_835-6476	13870_835-6476	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Fabric Watch Software Support-	\$2,873	Each	10%		\$2,586	Other	F1
13870_835-6477	13870_835-6477	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Fabric Watch Software Support-	\$4,309	Each	10%		\$3,878	Other	F1
13870_835-6478	13870_835-6478	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Fabric Watch Software Support-	\$5,746	Each	10%		\$5,171	Other	F1
13870_835-6479	13870_835-6479	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Fabric Watch Software Support-	\$7,182	Each	10%		\$6,464	Other	F1
13870_835-6480	13870_835-6480	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Fabric Watch Software Support-	\$1,512	Each	10%		\$1,361	Other	F1
13870_835-6481	13870_835-6481	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Fabric Watch Software Support-	\$3,024	Each	10%		\$2,722	Other	F1
13870_835-6482	13870_835-6482	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Fabric Watch Software Support-	\$4,536	Each	10%		\$4,082	Other	F1
13870_835-6483	13870_835-6483	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Fabric Watch Software Support-	\$6,048	Each	10%		\$5,443	Other	F1
13870_835-6484	13870_835-6484	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Fabric Watch Software Support-	\$7,560	Each	10%		\$6,804	Other	F1
13870_835-6485	13870_835-6485	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Trunking Software Support-Maintenance 1	\$1,451	Each	10%		\$1,306	Other	F1
13870_835-6486	13870_835-6486	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Trunking Software Support-Maintenance 2	\$2,902	Each	10%		\$2,612	Other	F1
13870_835-6487	13870_835-6487	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Trunking Software Support-Maintenance 3 Years	\$4,354	Each	10%		\$3,918	Other	F1
13870_835-6488	13870_835-6488	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Trunking Software Support-Maintenance 4 Years	\$5,805	Each	10%		\$5,224	Other	F1
13870_835-6489	13870_835-6489	Storage Integrated Offer	ProSupport Next Business Day DS-6520B Trunking Software Support-Maintenance 5	\$7,256	Each	10%		\$6,530	Other	F1
13870_835-6490	13870_835-6490	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Trunking Software Support-Maintenance 1 Year	\$1,633	Each	10%		\$1,469	Other	F1
13870_835-6491	13870_835-6491	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Trunking Software Support-Maintenance 2 Years	\$3,265	Each	10%		\$2,939	Other	F1
13870_835-6492	13870_835-6492	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Trunking Software Support-Maintenance 3 Years	\$4,898	Each	10%		\$4,408	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13870 835-6493	13870 835-6493	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Trunking Software Support-Maintenance 4 Years	\$6,530	Each	10%	\$5,877	Other	F1
13870 835-6494	13870 835-6494	Storage Integrated Offer	ProSupport Mission Critical DS-6520B Trunking Software Support-Maintenance 5 Years	\$8,163	Each	10%	\$7,347	Other	F1
13870 835-6495	13870 835-6495	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Trunking Software Support-Maintenance	\$1,723	Each	10%	\$1,551	Other	F1
13870 835-6496	13870 835-6496	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Trunking Software Support-Maintenance	\$3,447	Each	10%	\$3,102	Other	F1
13870 835-6497	13870 835-6497	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Trunking Software Support-Maintenance 3 Years	\$5,170	Each	10%	\$4,653	Other	F1
13870 835-6498	13870 835-6498	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Trunking Software Support-Maintenance	\$6,893	Each	10%	\$6,204	Other	F1
13870 835-6499	13870 835-6499	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6520B Trunking Software Support-Maintenance 5 Years	\$8,617	Each	10%	\$7,755	Other	F1
13870 835-6500	13870 835-6500	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Trunking Software Support-Maintenance 1 Year	\$1,814	Each	10%	\$1,633	Other	F1
13870 835-6501	13870 835-6501	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Trunking Software Support-Maintenance 2 Years	\$3,628	Each	10%	\$3,265	Other	F1
13870 835-6502	13870 835-6502	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Trunking Software Support-Maintenance 3 Years	\$5,442	Each	10%	\$4,898	Other	F1
13870 835-6503	13870 835-6503	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Trunking Software Support-Maintenance 4 Years	\$7,256	Each	10%	\$6,530	Other	F1
13870 835-6504	13870 835-6504	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6520B Trunking Software Support-Maintenance 5 Years	\$9,070	Each	10%	\$8,163	Other	F1
13870 835-6505	13870 835-6505	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Main Frame Enterprise Software Support-Maintenance 1 Year	\$2,843	Each	10%	\$2,559	Other	F1
13870 835-6506	13870 835-6506	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Main Frame Enterprise Software Support-Maintenance 2 Years	\$5,686	Each	10%	\$5,118	Other	F1
13870 835-6507	13870 835-6507	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Main Frame Enterprise Software Support-	\$8,530	Each	10%	\$7,677	Other	F1
13870 835-6508	13870 835-6508	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Main Frame Enterprise Software Support-	\$11,373	Each	10%	\$10,236	Other	F1
13870 835-6509	13870 835-6509	Storage Integrated Offer	ProSupport Next Business Day DS-6620B Main Frame Enterprise Software Support-	\$14,216	Each	10%	\$12,794	Other	F1
13870 835-6510	13870 835-6510	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Main Frame Enterprise Software Support-	\$3,199	Each	10%	\$2,879	Other	F1
13870 835-6511	13870 835-6511	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Main Frame Enterprise Software Support-	\$6,397	Each	10%	\$5,757	Other	F1
13870 835-6512	13870 835-6512	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Main Frame Enterprise Software Support-	\$9,596	Each	10%	\$8,636	Other	F1
13870 835-6513	13870 835-6513	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Main Frame Enterprise Software Support-	\$12,794	Each	10%	\$11,515	Other	F1
13870 835-6514	13870 835-6514	Storage Integrated Offer	ProSupport Mission Critical DS-6620B Main Frame Enterprise Software Support-	\$15,993	Each	10%	\$14,394	Other	F1
13870 835-6515	13870 835-6515	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Main Frame Enterprise Software Support-Maintenance 1 Year	\$3,376	Each	10%	\$3,039	Other	F1
13870 835-6516	13870 835-6516	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Main Frame Enterprise Software Support-	\$6,753	Each	10%	\$6,077	Other	F1
13870 835-6517	13870 835-6517	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Main Frame Enterprise Software Support-	\$10,129	Each	10%	\$9,116	Other	F1
13870 835-6518	13870 835-6518	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Main Frame Enterprise Software Support-	\$13,505	Each	10%	\$12,155	Other	F1
13870 835-6519	13870 835-6519	Storage Integrated Offer	ProSupport Plus Next Business Day DS-6620B Main Frame Enterprise Software Support-Maintenance 5 Years	\$16,882	Each	10%	\$15,193	Other	F1
13870 835-6520	13870 835-6520	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Main Frame Enterprise Software Support-	\$3,554	Each	10%	\$3,199	Other	F1
13870 835-6521	13870 835-6521	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Main Frame Enterprise Software Support-Maintenance 2 Years	\$7,108	Each	10%	\$6,397	Other	F1
13870 835-6522	13870 835-6522	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Main Frame Enterprise Software Support-	\$10,662	Each	10%	\$9,596	Other	F1
13870 835-6523	13870 835-6523	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Main Frame Enterprise Software Support-	\$14,216	Each	10%	\$12,794	Other	F1
13870 835-6524	13870 835-6524	Storage Integrated Offer	ProSupport Plus Mission Critical DS-6620B Main Frame Enterprise Software Support-Maintenance 5 Years	\$17,770	Each	10%	\$15,993	Other	F1
13870 929-3709	13870 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13870 935-6720	13870 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14547 007-1527	14547 007-1527	Storage Integrated Offer	Total Includes: Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14547 009-4364	14547 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14547 009-4877	14547 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14547 460-5909	14547 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery.	\$0	Each	10%	\$0	Other	F1
14547 460-8530	14547 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14547 460-9052	14547 460-9052	Storage Integrated Offer	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14547 460-9900	14547 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14547 461-0497	14547 461-0497	Storage Integrated Offer	PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1
14547 468-8015	14547 468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
14547 468-8016	14547 468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
14547 468-8017	14547 468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14547 468-8018	14547 468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14547 468-8019	14547 468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14547 711-BBZB	14547 711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14547 822-3179	14547 822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14547 823-9269	14547 823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
14547 823-9274	14547 823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
14547 823-9284	14547 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14547 825-8623	14547 825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14547 825-8624	14547 825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14547 841-8228	14547 841-8228	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$624	Each	10%	\$562	Other	F1
14547 841-8229	14547 841-8229	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$832	Each	10%	\$749	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14547 841-8230	14547 841-8230	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$1,040	Each	10%	\$936	Other	F1
14547 841-8231	14547 841-8231	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$208	Each	10%	\$187	Other	F1
14547 841-8246	14547 841-8246	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$624	Each	10%	\$562	Other	F1
14547 841-8247	14547 841-8247	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$832	Each	10%	\$749	Other	F1
14547 841-8248	14547 841-8248	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$1,040	Each	10%	\$936	Other	F1
14547 841-8249	14547 841-8249	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$208	Each	10%	\$187	Other	F1
14547 951-2015	14547 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14547 955-9041	14547 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14547 975-3461	14547 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14547 984-3267	14547 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
14547 987-2549	14547 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
14547 989-3439	14547 989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14547 992-6149	14547 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13660 007-1527	13660 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13660 009-4364	13660 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13660 009-4877	13660 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13660 460-5909	13660 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13660 460-8530	13660 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13660 460-9052	13660 460-9052	Storage Integrated Offer	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13660 460-9900	13660 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13660 461-0497	13660 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13660 468-8015	13660 468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13660 468-8016	13660 468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13660 468-8017	13660 468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13660 468-8018	13660 468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13660 468-8019	13660 468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13660 835-6545	13660 835-6545	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9100 Software Support-Maintenance 1 Year	\$827	Each	10%	\$744	Other	F1
13660 835-6546	13660 835-6546	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9100 Software Support-Maintenance 2 Years	\$1,654	Each	10%	\$1,489	Other	F1
13660 835-6547	13660 835-6547	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9100 Software Support-Maintenance 3 Years	\$2,482	Each	10%	\$2,233	Other	F1
13660 835-6548	13660 835-6548	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9100 Software Support-	\$3,309	Each	10%	\$2,978	Other	F1
13660 835-6549	13660 835-6549	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9100 Software Support-	\$4,136	Each	10%	\$3,722	Other	F1
13660 835-6550	13660 835-6550	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9100 Software Support-Maintenance 1	\$931	Each	10%	\$838	Other	F1
13660 835-6551	13660 835-6551	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9100 Software Support-Maintenance 2 Years	\$1,861	Each	10%	\$1,675	Other	F1
13660 835-6552	13660 835-6552	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9100 Software Support-Maintenance 3 Years	\$2,792	Each	10%	\$2,513	Other	F1
13660 835-6553	13660 835-6553	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9100 Software Support-Maintenance 4	\$3,722	Each	10%	\$3,350	Other	F1
13660 835-6554	13660 835-6554	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9100 Software Support-Maintenance 5	\$4,653	Each	10%	\$4,188	Other	F1
13660 835-6555	13660 835-6555	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9100 Software Support-	\$982	Each	10%	\$884	Other	F1
13660 835-6556	13660 835-6556	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9100 Software Support-	\$1,965	Each	10%	\$1,768	Other	F1
13660 835-6557	13660 835-6557	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9100 Software Support-	\$2,947	Each	10%	\$2,652	Other	F1
13660 835-6558	13660 835-6558	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9100 Software Support-	\$3,929	Each	10%	\$3,536	Other	F1
13660 835-6559	13660 835-6559	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9100 Software Support-	\$4,912	Each	10%	\$4,420	Other	F1
13660 835-6560	13660 835-6560	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9100 Software Support-	\$1,034	Each	10%	\$931	Other	F1
13660 835-6561	13660 835-6561	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9100 Software Support-	\$2,068	Each	10%	\$1,861	Other	F1
13660 835-6562	13660 835-6562	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9100 Software Support-	\$3,102	Each	10%	\$2,792	Other	F1
13660 835-6563	13660 835-6563	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9100 Software Support-	\$4,136	Each	10%	\$3,722	Other	F1
13660 835-6564	13660 835-6564	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9100 Software Support-	\$5,170	Each	10%	\$4,653	Other	F1
13660 835-6565	13660 835-6565	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9300 Software Support-Maintenance	\$1,158	Each	10%	\$1,043	Other	F1
13660 835-6566	13660 835-6566	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9300 Software Support-Maintenance	\$2,317	Each	10%	\$2,085	Other	F1
13660 835-6567	13660 835-6567	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9300 Software Support-Maintenance	\$3,475	Each	10%	\$3,128	Other	F1
13660 835-6568	13660 835-6568	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9300 Software Support-Maintenance	\$4,634	Each	10%	\$4,170	Other	F1
13660 835-6569	13660 835-6569	Storage Integrated Offer	ProSupport Next Business Day SAN Analytics MDS 9300 Software Support-Maintenance 5 Years	\$5,792	Each	10%	\$5,213	Other	F1
13660 835-6570	13660 835-6570	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9300 Software Support-Maintenance 1	\$1,303	Each	10%	\$1,173	Other	F1
13660 835-6571	13660 835-6571	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9300 Software Support-Maintenance 2	\$2,606	Each	10%	\$2,346	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13660 835-6572	13660 835-6572	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9300 Software Support-Maintenance 3	\$3,910	Each	10%	\$3,519	Other	F1	
13660 835-6573	13660 835-6573	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9300 Software Support-Maintenance 4	\$5,213	Each	10%	\$4,692	Other	F1	
13660 835-6574	13660 835-6574	Storage Integrated Offer	ProSupport Mission Critical SAN Analytics MDS 9300 Software Support-Maintenance 5 Years	\$6,516	Each	10%	\$5,864	Other	F1	
13660 835-6575	13660 835-6575	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9300 Software Support-	\$1,376	Each	10%	\$1,238	Other	F1	
13660 835-6576	13660 835-6576	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9300 Software Support-	\$2,751	Each	10%	\$2,476	Other	F1	
13660 835-6577	13660 835-6577	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9300 Software Support-	\$4,127	Each	10%	\$3,714	Other	F1	
13660 835-6578	13660 835-6578	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9300 Software Support-	\$5,502	Each	10%	\$4,952	Other	F1	
13660 835-6579	13660 835-6579	Storage Integrated Offer	ProSupport Plus Next Business Day SAN Analytics MDS 9300 Software Support-	\$6,878	Each	10%	\$6,190	Other	F1	
13660 835-6580	13660 835-6580	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9300 Software Support-	\$1,448	Each	10%	\$1,303	Other	F1	
13660 835-6581	13660 835-6581	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9300 Software Support-	\$2,896	Each	10%	\$2,606	Other	F1	
13660 835-6582	13660 835-6582	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9300 Software Support-	\$4,344	Each	10%	\$3,910	Other	F1	
13660 835-6583	13660 835-6583	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9300 Software Support-	\$5,792	Each	10%	\$5,213	Other	F1	
13660 835-6584	13660 835-6584	Storage Integrated Offer	ProSupport Plus Mission Critical SAN Analytics MDS 9300 Software Support-	\$7,240	Each	10%	\$6,516	Other	F1	
13660 835-6585	13660 835-6585	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Software Support-	\$1,486	Each	10%	\$1,338	Other	F1	
13660 835-6586	13660 835-6586	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Software Support-	\$2,973	Each	10%	\$2,676	Other	F1	
13660 835-6587	13660 835-6587	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Software Support-	\$4,459	Each	10%	\$4,013	Other	F1	
13660 835-6588	13660 835-6588	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Software Support-	\$5,946	Each	10%	\$5,351	Other	F1	
13660 835-6589	13660 835-6589	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Software Support-	\$7,432	Each	10%	\$6,689	Other	F1	
13660 835-6590	13660 835-6590	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Software Support-Maintenance	\$1,672	Each	10%	\$1,505	Other	F1	
13660 835-6591	13660 835-6591	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Software Support-Maintenance	\$3,344	Each	10%	\$3,010	Other	F1	
13660 835-6592	13660 835-6592	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Software Support-Maintenance	\$5,017	Each	10%	\$4,515	Other	F1	
13660 835-6593	13660 835-6593	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Software Support-Maintenance	\$6,689	Each	10%	\$6,020	Other	F1	
13660 835-6594	13660 835-6594	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Software Support-Maintenance	\$8,361	Each	10%	\$7,525	Other	F1	
13660 835-6595	13660 835-6595	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9100 Software Support-Maintenance 1 Year	\$1,765	Each	10%	\$1,589	Other	F1	
13660 835-6596	13660 835-6596	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9100 Software Support-Maintenance 2 Years	\$3,530	Each	10%	\$3,177	Other	F1	
13660 835-6597	13660 835-6597	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9100 Software Support-	\$5,295	Each	10%	\$4,766	Other	F1	
13660 835-6598	13660 835-6598	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9100 Software Support-	\$7,060	Each	10%	\$6,354	Other	F1	
13660 835-6599	13660 835-6599	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9100 Software Support-	\$8,826	Each	10%	\$7,943	Other	F1	
13660 835-6600	13660 835-6600	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9100 Software Support-Maintenance 1 Year	\$1,858	Each	10%	\$1,672	Other	F1	
13660 835-6601	13660 835-6601	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9100 Software Support-Maintenance 2 Years	\$3,716	Each	10%	\$3,344	Other	F1	
13660 835-6602	13660 835-6602	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9100 Software Support-	\$5,574	Each	10%	\$5,017	Other	F1	
13660 835-6603	13660 835-6603	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9100 Software Support-	\$7,432	Each	10%	\$6,689	Other	F1	
13660 835-6604	13660 835-6604	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9100 Software Support-	\$9,290	Each	10%	\$8,361	Other	F1	
13660 835-6605	13660 835-6605	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9300 Software Support-	\$1,122	Each	10%	\$1,010	Other	F1	
13660 835-6606	13660 835-6606	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9300 Software Support-	\$2,244	Each	10%	\$2,020	Other	F1	
13660 835-6607	13660 835-6607	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9300 Software Support-	\$3,367	Each	10%	\$3,030	Other	F1	
13660 835-6608	13660 835-6608	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9300 Software Support-	\$4,489	Each	10%	\$4,040	Other	F1	
13660 835-6609	13660 835-6609	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9300 Software Support-	\$5,611	Each	10%	\$5,050	Other	F1	
13660 835-6610	13660 835-6610	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9300 Software Support-Maintenance	\$1,263	Each	10%	\$1,136	Other	F1	
13660 835-6611	13660 835-6611	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9300 Software Support-Maintenance	\$2,525	Each	10%	\$2,273	Other	F1	
13660 835-6612	13660 835-6612	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9300 Software Support-Maintenance 3 Years	\$3,788	Each	10%	\$3,409	Other	F1	
13660 835-6613	13660 835-6613	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9300 Software Support-Maintenance 4 Years	\$5,050	Each	10%	\$4,545	Other	F1	
13660 835-6614	13660 835-6614	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9300 Software Support-Maintenance 5 Years	\$6,313	Each	10%	\$5,681	Other	F1	
13660 835-6615	13660 835-6615	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9300 Software Support-Maintenance 1 Year	\$1,333	Each	10%	\$1,199	Other	F1	
13660 835-6616	13660 835-6616	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9300 Software Support-Maintenance 2 Years	\$2,665	Each	10%	\$2,399	Other	F1	
13660 835-6617	13660 835-6617	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9300 Software Support-Maintenance 3 Years	\$3,998	Each	10%	\$3,598	Other	F1	
13660 835-6618	13660 835-6618	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9300 Software Support-	\$5,331	Each	10%	\$4,798	Other	F1	
13660 835-6619	13660 835-6619	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9300 Software Support-	\$6,663	Each	10%	\$5,997	Other	F1	
13660 835-6620	13660 835-6620	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9300 Software Support-	\$1,403	Each	10%	\$1,263	Other	F1	
13660 835-6621	13660 835-6621	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9300 Software Support-	\$2,806	Each	10%	\$2,525	Other	F1	
13660 835-6622	13660 835-6622	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9300 Software Support-	\$4,208	Each	10%	\$3,788	Other	F1	
13660 835-6623	13660 835-6623	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9300 Software Support-	\$5,611	Each	10%	\$5,050	Other	F1	
13660 835-6624	13660 835-6624	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCNM MDS 9300 Software Support-	\$7,014	Each	10%	\$6,313	Other	F1	
13660 835-6625	13660 835-6625	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Server Based Software	\$1,486	Each	10%	\$1,338	Other	F1	
13660 835-6626	13660 835-6626	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Server Based Software	\$2,973	Each	10%	\$2,676	Other	F1	
13660 835-6627	13660 835-6627	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Server Based Software	\$4,459	Each	10%	\$4,013	Other	F1	
13660 835-6628	13660 835-6628	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Server Based Software	\$5,946	Each	10%	\$5,351	Other	F1	
13660 835-6629	13660 835-6629	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCNM MDS 9100 Server Based Software Support-Maintenance 5 Years	\$7,432	Each	10%	\$6,689	Other	F1	
13660 835-6630	13660 835-6630	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Server Based Software Support-Maintenance 1 Year	\$1,672	Each	10%	\$1,505	Other	F1	
13660 835-6631	13660 835-6631	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Server Based Software	\$3,344	Each	10%	\$3,010	Other	F1	
13660 835-6632	13660 835-6632	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Server Based Software	\$5,017	Each	10%	\$4,515	Other	F1	
13660 835-6633	13660 835-6633	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Server Based Software	\$6,689	Each	10%	\$6,020	Other	F1	
13660 835-6634	13660 835-6634	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCNM MDS 9100 Server Based Software	\$8,361	Each	10%	\$7,525	Other	F1	
13660 835-6635	13660 835-6635	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCNM MDS 9100 Server Based	\$1,765	Each	10%	\$1,589	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	
13660 835-6636	13660 835-6636	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCCM MDS 9100 Server Based	\$3,530	Each	10%	\$3,177	Other	F1
13660 835-6637	13660 835-6637	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCCM MDS 9100 Server Based	\$5,295	Each	10%	\$4,766	Other	F1
13660 835-6638	13660 835-6638	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCCM MDS 9100 Server Based	\$7,060	Each	10%	\$6,354	Other	F1
13660 835-6639	13660 835-6639	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCCM MDS 9100 Server Based	\$8,826	Each	10%	\$7,943	Other	F1
13660 835-6640	13660 835-6640	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9100 Server Based Software	\$1,858	Each	10%	\$1,672	Other	F1
13660 835-6641	13660 835-6641	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9100 Server Based Software	\$3,716	Each	10%	\$3,344	Other	F1
13660 835-6642	13660 835-6642	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9100 Server Based Software Spt-Maintenance 3 Years	\$5,574	Each	10%	\$5,017	Other	F1
13660 835-6643	13660 835-6643	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9100 Server Based Software Spt-Maintenance 4 Years	\$7,432	Each	10%	\$6,689	Other	F1
13660 835-6644	13660 835-6644	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9100 Server Based Software	\$9,290	Each	10%	\$8,361	Other	F1
13660 835-6645	13660 835-6645	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCCM MDS 9300 Server Based Software	\$1,472	Each	10%	\$1,325	Other	F1
13660 835-6646	13660 835-6646	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCCM MDS 9300 Server Based Software	\$2,943	Each	10%	\$2,649	Other	F1
13660 835-6647	13660 835-6647	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCCM MDS 9300 Server Based Software	\$4,415	Each	10%	\$3,974	Other	F1
13660 835-6648	13660 835-6648	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCCM MDS 9300 Server Based Software	\$5,887	Each	10%	\$5,298	Other	F1
13660 835-6649	13660 835-6649	Storage Integrated Offer	ProSupport Next Business Day Enterprise DCCM MDS 9300 Server Based Software Support-Maintenance 5 Years	\$7,358	Each	10%	\$6,623	Other	F1
13660 835-6650	13660 835-6650	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCCM MDS 9300 Server Based Software	\$1,656	Each	10%	\$1,490	Other	F1
13660 835-6651	13660 835-6651	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCCM MDS 9300 Server Based Software	\$3,311	Each	10%	\$2,980	Other	F1
13660 835-6652	13660 835-6652	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCCM MDS 9300 Server Based Software	\$4,967	Each	10%	\$4,470	Other	F1
13660 835-6653	13660 835-6653	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCCM MDS 9300 Server Based Software Support-Maintenance 4 Years	\$6,623	Each	10%	\$5,960	Other	F1
13660 835-6654	13660 835-6654	Storage Integrated Offer	ProSupport Mission Critical Enterprise DCCM MDS 9300 Server Based Software	\$8,278	Each	10%	\$7,450	Other	F1
13660 835-6655	13660 835-6655	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCCM MDS 9300 Server Based	\$1,748	Each	10%	\$1,573	Other	F1
13660 835-6656	13660 835-6656	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCCM MDS 9300 Server Based	\$3,495	Each	10%	\$3,146	Other	F1
13660 835-6657	13660 835-6657	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCCM MDS 9300 Server Based	\$5,243	Each	10%	\$4,719	Other	F1
13660 835-6658	13660 835-6658	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCCM MDS 9300 Server Based	\$6,990	Each	10%	\$6,291	Other	F1
13660 835-6659	13660 835-6659	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise DCCM MDS 9300 Server Based	\$8,738	Each	10%	\$7,864	Other	F1
13660 835-6660	13660 835-6660	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9300 Server Based Software	\$1,840	Each	10%	\$1,656	Other	F1
13660 835-6661	13660 835-6661	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9300 Server Based Software	\$3,679	Each	10%	\$3,311	Other	F1
13660 835-6662	13660 835-6662	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9300 Server Based Software	\$5,519	Each	10%	\$4,967	Other	F1
13660 835-6663	13660 835-6663	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9300 Server Based Software	\$7,358	Each	10%	\$6,623	Other	F1
13660 835-6664	13660 835-6664	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise DCCM MDS 9300 Server Based Software	\$9,198	Each	10%	\$8,278	Other	F1
13660 835-6665	13660 835-6665	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Server Based Software Support-	\$1,122	Each	10%	\$1,010	Other	F1
13660 835-6666	13660 835-6666	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Server Based Software Support-	\$2,244	Each	10%	\$2,019	Other	F1
13660 835-6667	13660 835-6667	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Server Based Software Support-	\$3,366	Each	10%	\$3,029	Other	F1
13660 835-6668	13660 835-6668	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Server Based Software Support-	\$4,488	Each	10%	\$4,039	Other	F1
13660 835-6669	13660 835-6669	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Server Based Software Support-	\$5,610	Each	10%	\$5,049	Other	F1
13660 835-6670	13660 835-6670	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Server Based Software Support-	\$1,262	Each	10%	\$1,136	Other	F1
13660 835-6671	13660 835-6671	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Server Based Software Support-	\$2,524	Each	10%	\$2,272	Other	F1
13660 835-6672	13660 835-6672	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Server Based Software Support-	\$3,786	Each	10%	\$3,408	Other	F1
13660 835-6673	13660 835-6673	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Server Based Software Support-	\$5,049	Each	10%	\$4,544	Other	F1
13660 835-6674	13660 835-6674	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Server Based Software Support-	\$6,311	Each	10%	\$5,680	Other	F1
13660 835-6675	13660 835-6675	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Server Based Software	\$1,332	Each	10%	\$1,199	Other	F1
13660 835-6676	13660 835-6676	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Server Based Software	\$2,665	Each	10%	\$2,398	Other	F1
13660 835-6677	13660 835-6677	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Server Based Software	\$3,997	Each	10%	\$3,597	Other	F1
13660 835-6678	13660 835-6678	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Server Based Software	\$5,329	Each	10%	\$4,796	Other	F1
13660 835-6679	13660 835-6679	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Server Based Software	\$6,661	Each	10%	\$5,995	Other	F1
13660 835-6680	13660 835-6680	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Server Based Software Support-	\$1,402	Each	10%	\$1,262	Other	F1
13660 835-6681	13660 835-6681	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Server Based Software Support-	\$2,805	Each	10%	\$2,524	Other	F1
13660 835-6682	13660 835-6682	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Server Based Software Support-Maintenance 3 Years	\$4,207	Each	10%	\$3,786	Other	F1
13660 835-6683	13660 835-6683	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Server Based Software Support-Maintenance 4 Years	\$5,610	Each	10%	\$5,049	Other	F1
13660 835-6684	13660 835-6684	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Server Based Software Support-	\$7,012	Each	10%	\$6,311	Other	F1
13660 835-6685	13660 835-6685	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Switch Based Software Support-	\$1,122	Each	10%	\$1,010	Other	F1
13660 835-6686	13660 835-6686	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Switch Based Software Support-	\$2,244	Each	10%	\$2,019	Other	F1
13660 835-6687	13660 835-6687	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Switch Based Software Support-	\$3,366	Each	10%	\$3,029	Other	F1
13660 835-6688	13660 835-6688	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Switch Based Software Support-	\$4,488	Each	10%	\$4,039	Other	F1
13660 835-6689	13660 835-6689	Storage Integrated Offer	ProSupport Next Business Day DCCM SAN MDS 9100 Switch Based Software Support-	\$5,610	Each	10%	\$5,049	Other	F1
13660 835-6690	13660 835-6690	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-	\$1,262	Each	10%	\$1,136	Other	F1
13660 835-6691	13660 835-6691	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-	\$2,524	Each	10%	\$2,272	Other	F1
13660 835-6692	13660 835-6692	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-	\$3,786	Each	10%	\$3,408	Other	F1
13660 835-6693	13660 835-6693	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-	\$5,049	Each	10%	\$4,544	Other	F1
13660 835-6694	13660 835-6694	Storage Integrated Offer	ProSupport Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-Maintenance 5 Years	\$6,311	Each	10%	\$5,680	Other	F1
13660 835-6695	13660 835-6695	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Switch Based Software Support-Maintenance 1 Year	\$1,332	Each	10%	\$1,199	Other	F1
13660 835-6696	13660 835-6696	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Switch Based Software	\$2,665	Each	10%	\$2,398	Other	F1
13660 835-6697	13660 835-6697	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Switch Based Software	\$3,997	Each	10%	\$3,597	Other	F1
13660 835-6698	13660 835-6698	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Switch Based Software	\$5,329	Each	10%	\$4,796	Other	F1
13660 835-6699	13660 835-6699	Storage Integrated Offer	ProSupport Plus Next Business Day DCCM SAN MDS 9100 Switch Based Software	\$6,661	Each	10%	\$5,995	Other	F1
13660 835-6700	13660 835-6700	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-	\$1,402	Each	10%	\$1,262	Other	F1
13660 835-6701	13660 835-6701	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-	\$2,805	Each	10%	\$2,524	Other	F1
13660 835-6702	13660 835-6702	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-	\$4,207	Each	10%	\$3,786	Other	F1
13660 835-6703	13660 835-6703	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-	\$5,610	Each	10%	\$5,049	Other	F1
13660 835-6704	13660 835-6704	Storage Integrated Offer	ProSupport Plus Mission Critical DCCM SAN MDS 9100 Switch Based Software Support-	\$7,012	Each	10%	\$6,311	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)		
13660_835-6705	13660_835-6705	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Server Based Software Support-Maintenance 1 Year	\$1,122	Each	10%	\$1,010	Other	F1
13660_835-6706	13660_835-6706	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Server Based Software Support-Maintenance 2 Years	\$2,244	Each	10%	\$2,019	Other	F1
13660_835-6707	13660_835-6707	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Server Based Software Support-	\$3,366	Each	10%	\$3,029	Other	F1
13660_835-6708	13660_835-6708	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Server Based Software Support-	\$4,488	Each	10%	\$4,039	Other	F1
13660_835-6709	13660_835-6709	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Server Based Software Support-	\$5,610	Each	10%	\$5,049	Other	F1
13660_835-6710	13660_835-6710	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Server Based Software Support-	\$1,262	Each	10%	\$1,136	Other	F1
13660_835-6711	13660_835-6711	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Server Based Software Support-	\$2,524	Each	10%	\$2,272	Other	F1
13660_835-6712	13660_835-6712	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Server Based Software Support-	\$3,786	Each	10%	\$3,408	Other	F1
13660_835-6713	13660_835-6713	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Server Based Software Support-Maintenance 4 Years	\$5,049	Each	10%	\$4,544	Other	F1
13660_835-6714	13660_835-6714	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Server Based Software Support-Maintenance 5 Years	\$6,311	Each	10%	\$5,680	Other	F1
13660_835-6715	13660_835-6715	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Server Based Software	\$1,332	Each	10%	\$1,199	Other	F1
13660_835-6716	13660_835-6716	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Server Based Software	\$2,665	Each	10%	\$2,398	Other	F1
13660_835-6717	13660_835-6717	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Server Based Software	\$3,997	Each	10%	\$3,597	Other	F1
13660_835-6718	13660_835-6718	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Server Based Software	\$5,329	Each	10%	\$4,796	Other	F1
13660_835-6719	13660_835-6719	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Server Based Software	\$6,661	Each	10%	\$5,995	Other	F1
13660_835-6720	13660_835-6720	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Server Based Software Support-	\$1,402	Each	10%	\$1,262	Other	F1
13660_835-6721	13660_835-6721	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Server Based Software Support-	\$2,805	Each	10%	\$2,524	Other	F1
13660_835-6722	13660_835-6722	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Server Based Software Support-	\$4,207	Each	10%	\$3,786	Other	F1
13660_835-6723	13660_835-6723	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Server Based Software Support-	\$5,610	Each	10%	\$5,049	Other	F1
13660_835-6724	13660_835-6724	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Server Based Software Support-	\$7,012	Each	10%	\$6,311	Other	F1
13660_835-6725	13660_835-6725	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Switch Based Software Support-	\$1,122	Each	10%	\$1,010	Other	F1
13660_835-6726	13660_835-6726	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Switch Based Software Support-	\$2,244	Each	10%	\$2,019	Other	F1
13660_835-6727	13660_835-6727	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Switch Based Software Support-	\$3,366	Each	10%	\$3,029	Other	F1
13660_835-6728	13660_835-6728	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Switch Based Software Support-	\$4,488	Each	10%	\$4,039	Other	F1
13660_835-6729	13660_835-6729	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9200 Switch Based Software Support-	\$5,610	Each	10%	\$5,049	Other	F1
13660_835-6730	13660_835-6730	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-Maintenance 1 Year	\$1,262	Each	10%	\$1,136	Other	F1
13660_835-6731	13660_835-6731	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-Maintenance 2 Years	\$2,524	Each	10%	\$2,272	Other	F1
13660_835-6732	13660_835-6732	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-	\$3,786	Each	10%	\$3,408	Other	F1
13660_835-6733	13660_835-6733	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-	\$5,049	Each	10%	\$4,544	Other	F1
13660_835-6734	13660_835-6734	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-	\$6,311	Each	10%	\$5,680	Other	F1
13660_835-6735	13660_835-6735	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Switch Based Software	\$1,332	Each	10%	\$1,199	Other	F1
13660_835-6736	13660_835-6736	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Switch Based Software	\$2,665	Each	10%	\$2,398	Other	F1
13660_835-6737	13660_835-6737	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Switch Based Software	\$3,997	Each	10%	\$3,597	Other	F1
13660_835-6738	13660_835-6738	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Switch Based Software	\$5,329	Each	10%	\$4,796	Other	F1
13660_835-6739	13660_835-6739	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9200 Switch Based Software	\$6,661	Each	10%	\$5,995	Other	F1
13660_835-6740	13660_835-6740	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-	\$1,402	Each	10%	\$1,262	Other	F1
13660_835-6741	13660_835-6741	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-	\$2,805	Each	10%	\$2,524	Other	F1
13660_835-6742	13660_835-6742	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-	\$4,207	Each	10%	\$3,786	Other	F1
13660_835-6743	13660_835-6743	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-	\$5,610	Each	10%	\$5,049	Other	F1
13660_835-6744	13660_835-6744	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9200 Switch Based Software Support-	\$7,012	Each	10%	\$6,311	Other	F1
13660_835-6745	13660_835-6745	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Server Based Software Support-	\$1,122	Each	10%	\$1,010	Other	F1
13660_835-6746	13660_835-6746	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Server Based Software Support-	\$2,244	Each	10%	\$2,020	Other	F1
13660_835-6747	13660_835-6747	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Server Based Software Support-	\$3,367	Each	10%	\$3,030	Other	F1
13660_835-6748	13660_835-6748	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Server Based Software Support-	\$4,489	Each	10%	\$4,040	Other	F1
13660_835-6749	13660_835-6749	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Server Based Software Support-	\$5,611	Each	10%	\$5,050	Other	F1
13660_835-6750	13660_835-6750	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Server Based Software Support-	\$1,263	Each	10%	\$1,136	Other	F1
13660_835-6751	13660_835-6751	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Server Based Software Support-	\$2,525	Each	10%	\$2,273	Other	F1
13660_835-6752	13660_835-6752	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Server Based Software Support-	\$3,788	Each	10%	\$3,409	Other	F1
13660_835-6753	13660_835-6753	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Server Based Software Support-	\$5,050	Each	10%	\$4,545	Other	F1
13660_835-6754	13660_835-6754	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Server Based Software Support-	\$6,313	Each	10%	\$5,681	Other	F1
13660_835-6755	13660_835-6755	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Server Based Software	\$1,333	Each	10%	\$1,199	Other	F1
13660_835-6756	13660_835-6756	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Server Based Software	\$2,665	Each	10%	\$2,399	Other	F1
13660_835-6757	13660_835-6757	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Server Based Software	\$3,998	Each	10%	\$3,598	Other	F1
13660_835-6758	13660_835-6758	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Server Based Software	\$5,331	Each	10%	\$4,798	Other	F1
13660_835-6759	13660_835-6759	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Server Based Software	\$6,663	Each	10%	\$5,997	Other	F1
13660_835-6760	13660_835-6760	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Server Based Software Support-	\$1,403	Each	10%	\$1,263	Other	F1
13660_835-6761	13660_835-6761	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Server Based Software Support-Maintenance 2 Years	\$2,806	Each	10%	\$2,525	Other	F1
13660_835-6762	13660_835-6762	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Server Based Software Support-Maintenance 3 Years	\$4,208	Each	10%	\$3,788	Other	F1
13660_835-6763	13660_835-6763	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Server Based Software Support-	\$5,611	Each	10%	\$5,050	Other	F1
13660_835-6764	13660_835-6764	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Server Based Software Support-Maintenance 5 Years	\$7,014	Each	10%	\$6,313	Other	F1
13660_835-6765	13660_835-6765	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 1 Year	\$1,122	Each	10%	\$1,010	Other	F1
13660_835-6766	13660_835-6766	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 2 Years	\$2,244	Each	10%	\$2,020	Other	F1
13660_835-6767	13660_835-6767	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 3 Years	\$3,367	Each	10%	\$3,030	Other	F1
13660_835-6768	13660_835-6768	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 4 Years	\$4,489	Each	10%	\$4,040	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13660_835-6769	13660_835-6769	Storage Integrated Offer	ProSupport Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 5 Years	\$5,611	Each	10%	\$5,050	Other	F1
13660_835-6770	13660_835-6770	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 1 Year	\$1,263	Each	10%	\$1,136	Other	F1
13660_835-6771	13660_835-6771	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 2 Years	\$2,525	Each	10%	\$2,273	Other	F1
13660_835-6772	13660_835-6772	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 3 Years	\$3,788	Each	10%	\$3,409	Other	F1
13660_835-6773	13660_835-6773	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 4 Years	\$5,050	Each	10%	\$4,545	Other	F1
13660_835-6774	13660_835-6774	Storage Integrated Offer	ProSupport Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 5 Years	\$6,313	Each	10%	\$5,681	Other	F1
13660_835-6775	13660_835-6775	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 1 Year	\$1,333	Each	10%	\$1,199	Other	F1
13660_835-6776	13660_835-6776	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 2 Years	\$2,665	Each	10%	\$2,399	Other	F1
13660_835-6777	13660_835-6777	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 3 Years	\$3,998	Each	10%	\$3,598	Other	F1
13660_835-6778	13660_835-6778	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 4 Years	\$5,331	Each	10%	\$4,798	Other	F1
13660_835-6779	13660_835-6779	Storage Integrated Offer	ProSupport Plus Next Business Day DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 5 Years	\$6,663	Each	10%	\$5,997	Other	F1
13660_835-6780	13660_835-6780	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 1 Year	\$1,403	Each	10%	\$1,263	Other	F1
13660_835-6781	13660_835-6781	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 2 Years	\$2,806	Each	10%	\$2,525	Other	F1
13660_835-6782	13660_835-6782	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 3 Years	\$4,208	Each	10%	\$3,788	Other	F1
13660_835-6783	13660_835-6783	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 4 Years	\$5,611	Each	10%	\$5,050	Other	F1
13660_835-6784	13660_835-6784	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM SAN MDS 9300 Switch Based Software Support-Maintenance 5 Years	\$7,014	Each	10%	\$6,313	Other	F1
13660_929-3709	13660_929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13660_935-6720	13660_935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13655_007-1527	13655_007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13655_009-4364	13655_009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13655_009-4877	13655_009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13655_460-5909	13655_460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13655_460-8530	13655_460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13655_460-9052	13655_460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13655_460-9900	13655_460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13655_461-0497	13655_461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13655_468-8015	13655_468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13655_468-8016	13655_468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13655_468-8017	13655_468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13655_468-8018	13655_468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13655_468-8019	13655_468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13655_711-BBZB	13655_711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
13655_806-7308	13655_806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13655_812-4005	13655_812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
13655_812-8809	13655_812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13655_822-3179	13655_822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13655_823-9269	13655_823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
13655_823-9274	13655_823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
13655_823-9284	13655_823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13655_825-3433	13655_825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1
13655_825-3434	13655_825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13655-825-3435	13655-825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1
13655-825-3436	13655-825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$159	Each	10%	\$143	Other	F1
13655-825-3445	13655-825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1
13655-825-3446	13655-825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1
13655-825-3451	13655-825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1
13655-825-3452	13655-825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus)	\$2,731	Each	10%	\$2,458	Other	F1
13655-825-3991	13655-825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1
13655-825-3992	13655-825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1
13655-825-3993	13655-825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1
13655-825-3994	13655-825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months	\$124	Each	10%	\$112	Other	F1
13655-825-3995	13655-825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1
13655-825-3996	13655-825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1
13655-825-3997	13655-825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1
13655-825-3998	13655-825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1
13655-825-3999	13655-825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1
13655-825-4000	13655-825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months	\$372	Each	10%	\$335	Other	F1
13655-825-4001	13655-825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1
13655-825-4002	13655-825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$497	Each	10%	\$447	Other	F1
13655-825-4003	13655-825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1
13655-825-4004	13655-825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1
13655-825-4005	13655-825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1
13655-825-4006	13655-825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months	\$621	Each	10%	\$559	Other	F1
13655-825-4011	13655-825-4011	Storage Integrated Offer	Keep Your Components 1 Year	\$249	Each	10%	\$224	Other	F1
13655-825-4012	13655-825-4012	Storage Integrated Offer	Keep Your Components 3 Years	\$499	Each	10%	\$449	Other	F1
13655-825-4013	13655-825-4013	Storage Integrated Offer	Keep Your Components 4 Years	\$649	Each	10%	\$584	Other	F1
13655-825-4014	13655-825-4014	Storage Integrated Offer	Keep Your Components 5 Years	\$799	Each	10%	\$719	Other	F1
13655-825-4017	13655-825-4017	Storage Integrated Offer	Keep Your Components 39 Months	\$499	Each	10%	\$449	Other	F1
13655-825-4018	13655-825-4018	Storage Integrated Offer	Keep Your Components 51 Months	\$649	Each	10%	\$584	Other	F1
13655-825-4019	13655-825-4019	Storage Integrated Offer	Keep Your Components 63 Months	\$799	Each	10%	\$719	Other	F1
13655-825-4020	13655-825-4020	Storage Integrated Offer	Keep Your Components 15 Months	\$249	Each	10%	\$224	Other	F1
13655-825-4562	13655-825-4562	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,236	Each	10%	\$2,012	Other	F1
13655-825-4563	13655-825-4563	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,366	Each	10%	\$4,829	Other	F1
13655-825-4564	13655-825-4564	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$8,864	Each	10%	\$7,978	Other	F1
13655-825-4566	13655-825-4566	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$7,061	Each	10%	\$6,355	Other	F1
13655-825-4568	13655-825-4568	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,321	Each	10%	\$2,089	Other	F1
13655-825-4569	13655-825-4569	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,993	Each	10%	\$5,394	Other	F1
13655-825-4570	13655-825-4570	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$10,168	Each	10%	\$9,151	Other	F1
13655-825-4572	13655-825-4572	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$8,001	Each	10%	\$7,201	Other	F1
13655-825-4618	13655-825-4618	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery 15 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13655_825-4619	13655_825-4619	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13655_825-4620	13655_825-4620	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$495	Each	10%	\$446	Other	F1
13655_825-4622	13655_825-4622	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$20	Each	10%	\$18	Other	F1
13655_825-4624	13655_825-4624	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$1,383	Each	10%	\$1,245	Other	F1
13655_825-4625	13655_825-4625	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$2,065	Each	10%	\$1,859	Other	F1
13655_825-4626	13655_825-4626	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$1,944	Each	10%	\$1,750	Other	F1
13655_825-4628	13655_825-4628	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$2,399	Each	10%	\$2,159	Other	F1
13655_825-4631	13655_825-4631	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 15 Months	\$2,428	Each	10%	\$2,185	Other	F1
13655_825-4632	13655_825-4632	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,942	Each	10%	\$1,748	Other	F1
13655_825-4634	13655_825-4634	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$4,483	Each	10%	\$4,035	Other	F1
13655_825-4635	13655_825-4635	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$5,884	Each	10%	\$5,296	Other	F1
13655_825-4636	13655_825-4636	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 51 Months	\$6,249	Each	10%	\$5,624	Other	F1
13655_825-4637	13655_825-4637	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$7,392	Each	10%	\$6,653	Other	F1
13655_825-4638	13655_825-4638	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 63 Months	\$7,758	Each	10%	\$6,982	Other	F1
13655_825-4641	13655_825-4641	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,128	Each	10%	\$1,015	Other	F1
13655_825-4642	13655_825-4642	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$902	Each	10%	\$812	Other	F1
13655_825-4643	13655_825-4643	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$2,950	Each	10%	\$2,655	Other	F1
13655_825-4644	13655_825-4644	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,775	Each	10%	\$2,498	Other	F1
13655_825-4645	13655_825-4645	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$4,175	Each	10%	\$3,758	Other	F1
13655_825-4646	13655_825-4646	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,991	Each	10%	\$3,592	Other	F1
13655_825-4647	13655_825-4647	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$5,230	Each	10%	\$4,707	Other	F1
13655_825-4648	13655_825-4648	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$5,047	Each	10%	\$4,542	Other	F1
13655_825-4651	13655_825-4651	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$2,376	Each	10%	\$2,138	Other	F1
13655_825-4652	13655_825-4652	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,901	Each	10%	\$1,711	Other	F1
13655_825-4654	13655_825-4654	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$4,732	Each	10%	\$4,259	Other	F1
13655_825-4655	13655_825-4655	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$6,319	Each	10%	\$5,687	Other	F1
13655_825-4656	13655_825-4656	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$6,610	Each	10%	\$5,949	Other	F1
13655_825-4657	13655_825-4657	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$8,066	Each	10%	\$7,259	Other	F1
13655_825-4658	13655_825-4658	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$8,358	Each	10%	\$7,522	Other	F1
13655_825-4661	13655_825-4661	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$16	Each	10%	\$14	Other	F1
13655_825-4662	13655_825-4662	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$13	Each	10%	\$12	Other	F1
13655_825-4663	13655_825-4663	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$1,123	Each	10%	\$1,011	Other	F1
13655_825-4664	13655_825-4664	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$1,037	Each	10%	\$933	Other	F1
13655_825-4665	13655_825-4665	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$1,562	Each	10%	\$1,406	Other	F1
13655_825-4666	13655_825-4666	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$1,470	Each	10%	\$1,323	Other	F1
13655_825-4667	13655_825-4667	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$1,900	Each	10%	\$1,710	Other	F1
13655_825-4668	13655_825-4668	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$1,809	Each	10%	\$1,628	Other	F1
13655_825-4671	13655_825-4671	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 15 Months	\$4,189	Each	10%	\$3,770	Other	F1
13655_825-4672	13655_825-4672	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$3,351	Each	10%	\$3,016	Other	F1
13655_825-4673	13655_825-4673	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 39 Months	\$9,793	Each	10%	\$8,814	Other	F1
13655_825-4674	13655_825-4674	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$9,041	Each	10%	\$8,137	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
13655-825-4675	13655-825-4675	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$11,971	Each	10%	\$10,774	Other	F1
13655-825-4676	13655-825-4676	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 51 Months	\$12,717	Each	10%	\$11,445	Other	F1
13655-825-4677	13655-825-4677	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$14,996	Each	10%	\$13,496	Other	F1
13655-825-4678	13655-825-4678	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 63 Months	\$15,743	Each	10%	\$14,169	Other	F1
13655-825-4681	13655-825-4681	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$674	Each	10%	\$607	Other	F1
13655-825-4682	13655-825-4682	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$539	Each	10%	\$485	Other	F1
13655-825-4683	13655-825-4683	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$1,986	Each	10%	\$1,787	Other	F1
13655-825-4684	13655-825-4684	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$1,847	Each	10%	\$1,662	Other	F1
13655-825-4685	13655-825-4685	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$2,799	Each	10%	\$2,519	Other	F1
13655-825-4686	13655-825-4686	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,651	Each	10%	\$2,386	Other	F1
13655-825-4687	13655-825-4687	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,458	Each	10%	\$3,112	Other	F1
13655-825-4688	13655-825-4688	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,311	Each	10%	\$2,980	Other	F1
13655-825-4691	13655-825-4691	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$4,231	Each	10%	\$3,808	Other	F1
13655-825-4692	13655-825-4692	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$3,385	Each	10%	\$3,047	Other	F1
13655-825-4693	13655-825-4693	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 39 Months	\$10,094	Each	10%	\$9,085	Other	F1
13655-825-4694	13655-825-4694	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$9,387	Each	10%	\$8,448	Other	F1
13655-825-4695	13655-825-4695	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$12,507	Each	10%	\$11,256	Other	F1
13655-825-4696	13655-825-4696	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$13,205	Each	10%	\$11,885	Other	F1
13655-825-4697	13655-825-4697	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$15,771	Each	10%	\$14,194	Other	F1
13655-825-4698	13655-825-4698	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$16,470	Each	10%	\$14,823	Other	F1
13655-847-2873	13655-847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%	\$1,439	Other	F1
13655-847-2874	13655-847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Remote) - Remote	\$876	Each	10%	\$788	Other	F1
13655-847-5884	13655-847-5884	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$1,333	Each	10%	\$1,200	Other	F1
13655-847-5885	13655-847-5885	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$2,667	Each	10%	\$2,400	Other	F1
13655-847-5886	13655-847-5886	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$4,000	Each	10%	\$3,600	Other	F1
13655-847-5887	13655-847-5887	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$5,333	Each	10%	\$4,800	Other	F1
13655-847-5888	13655-847-5888	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$6,667	Each	10%	\$6,000	Other	F1
13655-847-5889	13655-847-5889	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$8,000	Each	10%	\$7,200	Other	F1
13655-847-5890	13655-847-5890	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$9,333	Each	10%	\$8,400	Other	F1
13655-847-5892	13655-847-5892	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$8,000	Each	10%	\$7,200	Other	F1
13655-847-5893	13655-847-5893	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$9,333	Each	10%	\$8,400	Other	F1
13655-847-5894	13655-847-5894	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$1,333	Each	10%	\$1,200	Other	F1
13655-847-5895	13655-847-5895	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$5,333	Each	10%	\$4,800	Other	F1
13655-847-5896	13655-847-5896	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$6,667	Each	10%	\$6,000	Other	F1
13655-847-5897	13655-847-5897	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$2,667	Each	10%	\$2,400	Other	F1
13655-847-5898	13655-847-5898	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$4,000	Each	10%	\$3,600	Other	F1
13655-951-2015	13655-951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit <a href="http://www.dell.com/contactdell">//www.dell.com/contactdell</a>	\$0	Each	10%	\$0	Other	F1
13655-955-9041	13655-955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13655-975-3461	13655-975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13655-984-3267	13655-984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
13655-987-2549	13655-987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13655-989-3439	13655-989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13655-992-6149	13655-992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13654-007-1527	13654-007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13654-009-4364	13654-009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13654-009-4877	13654-009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13654-460-5909	13654-460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Accepteddocuments are not required.	\$0	Each	10%	\$0	Other	F1
13654-460-8530	13654-460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13654-460-9052	13654-460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13654-460-9900	13654-460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13654-461-0497	13654-461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13654-468-8015	13654-468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13654-468-8016	13654-468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13654-468-8017	13654-468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13654-468-8018	13654-468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13654-468-8019	13654-468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13654-711-BBZB	13654-711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
13654-806-7308	13654-806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13654-812-4005	13654-812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13654-812-8809	13654-812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13654-822-3178	13654-822-3178	Storage Integrated Offer	Partner Success Program Management	\$12	Each	10%	\$11	Other	F1
13654-823-9269	13654-823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
13654-823-9274	13654-823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
13654-823-9284	13654-823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13654-825-1936	13654-825-1936	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$28	Each	10%	\$25	Other	F1
13654-825-1940	13654-825-1940	Storage Integrated Offer	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$240	Each	10%	\$216	Other	F1
13654-825-1941	13654-825-1941	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$339	Each	10%	\$305	Other	F1
13654-825-1942	13654-825-1942	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$424	Each	10%	\$382	Other	F1
13654-825-1943	13654-825-1943	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$921	Each	10%	\$829	Other	F1
13654-825-1944	13654-825-1944	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 39 Months	\$997	Each	10%	\$897	Other	F1
13654-825-1945	13654-825-1945	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,214	Each	10%	\$1,093	Other	F1
13654-825-1946	13654-825-1946	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,515	Each	10%	\$1,364	Other	F1
13654-825-1947	13654-825-1947	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$1,590	Each	10%	\$1,431	Other	F1
13654-825-1948	13654-825-1948	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Technical Support and Assistance, 51 Months	\$1,290	Each	10%	\$1,161	Other	F1
13654-825-1953	13654-825-1953	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$38	Each	10%	\$34	Other	F1
13654-825-1954	13654-825-1954	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$48	Each	10%	\$43	Other	F1
13654-825-1955	13654-825-1955	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$155	Each	10%	\$140	Other	F1
13654-825-1956	13654-825-1956	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$167	Each	10%	\$150	Other	F1
13654-825-1957	13654-825-1957	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$227	Each	10%	\$204	Other	F1
13654-825-1958	13654-825-1958	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$287	Each	10%	\$258	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13654 825-1959	13654 825-1959	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$300	Each	10%	\$270	Other	F1
13654 825-1960	13654 825-1960	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 1 Year	\$358	Each	10%	\$322	Other	F1
13654 825-1961	13654 825-1961	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 15 Months	\$447	Each	10%	\$402	Other	F1
13654 825-1962	13654 825-1962	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 3 Years	\$996	Each	10%	\$896	Other	F1
13654 825-1963	13654 825-1963	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 39 Months	\$1,073	Each	10%	\$966	Other	F1
13654 825-1964	13654 825-1964	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 4 Years	\$1,320	Each	10%	\$1,188	Other	F1
13654 825-1965	13654 825-1965	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 5 Years	\$1,656	Each	10%	\$1,490	Other	F1
13654 825-1966	13654 825-1966	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 51 Months	\$1,396	Each	10%	\$1,256	Other	F1
13654 825-1967	13654 825-1967	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance, 63 Months	\$1,732	Each	10%	\$1,559	Other	F1
13654 825-1972	13654 825-1972	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
13654 825-1973	13654 825-1973	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 15 Months	\$1	Each	10%	\$1	Other	F1
13654 825-1976	13654 825-1976	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance, 1 Year	\$197	Each	10%	\$177	Other	F1
13654 825-1977	13654 825-1977	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance, 15 Months	\$246	Each	10%	\$221	Other	F1
13654 825-1978	13654 825-1978	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance, 3 Years	\$462	Each	10%	\$416	Other	F1
13654 825-1980	13654 825-1980	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance, 4 Years	\$600	Each	10%	\$540	Other	F1
13654 825-1981	13654 825-1981	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance, 5 Years	\$748	Each	10%	\$673	Other	F1
13654 825-1982	13654 825-1982	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance, 63 Months	\$784	Each	10%	\$706	Other	F1
13654 825-1983	13654 825-1983	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance, 51 Months	\$637	Each	10%	\$573	Other	F1
13654 825-1986	13654 825-1986	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year	\$68	Each	10%	\$61	Other	F1
13654 825-1987	13654 825-1987	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 15 Months	\$85	Each	10%	\$77	Other	F1
13654 825-1988	13654 825-1988	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	\$248	Each	10%	\$223	Other	F1
13654 825-1989	13654 825-1989	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 24 Months Extended	\$265	Each	10%	\$239	Other	F1
13654 825-1990	13654 825-1990	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years Extended	\$360	Each	10%	\$324	Other	F1
13654 825-1991	13654 825-1991	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 36 Months Extended	\$378	Each	10%	\$340	Other	F1
13654 825-1992	13654 825-1992	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended	\$459	Each	10%	\$413	Other	F1
13654 825-1993	13654 825-1993	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 48 Months Extended	\$477	Each	10%	\$429	Other	F1
13654 825-1994	13654 825-1994	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance, 1 Year	\$215	Each	10%	\$194	Other	F1
13654 825-1995	13654 825-1995	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance, 15 Months	\$269	Each	10%	\$242	Other	F1
13654 825-1996	13654 825-1996	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance, 3 Years	\$533	Each	10%	\$480	Other	F1
13654 825-1998	13654 825-1998	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance, 4 Years	\$704	Each	10%	\$634	Other	F1
13654 825-1999	13654 825-1999	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance, 5 Years	\$888	Each	10%	\$799	Other	F1
13654 825-2000	13654 825-2000	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance, 63 Months	\$924	Each	10%	\$832	Other	F1
13654 825-2001	13654 825-2001	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance, 51 Months	\$740	Each	10%	\$666	Other	F1
13654 825-2006	13654 825-2006	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 1 Year	\$1	Each	10%	\$1	Other	F1
13654 825-2009	13654 825-2009	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
13654 825-2010	13654 825-2010	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery, 15 Months	\$0	Each	10%	\$0	Other	F1
13654 825-2011	13654 825-2011	Storage Integrated Offer	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 3 Years Extended	\$191	Each	10%	\$172	Other	F1
13654 825-2012	13654 825-2012	Storage Integrated Offer	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$203	Each	10%	\$183	Other	F1
13654 825-2013	13654 825-2013	Storage Integrated Offer	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	\$242	Each	10%	\$218	Other	F1
13654 825-2015	13654 825-2015	Storage Integrated Offer	ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	\$131	Each	10%	\$118	Other	F1
13654 825-2017	13654 825-2017	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended	\$97	Each	10%	\$87	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13654 825-2018	13654 825-2018	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 3 Year Extended	\$143	Each	10%	\$129	Other	F1
13654 825-2019	13654 825-2019	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 4 Year Extended	\$182	Each	10%	\$164	Other	F1
13654 825-2020	13654 825-2020	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 24 Months Extended	\$106	Each	10%	\$95	Other	F1
13654 825-2021	13654 825-2021	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 36 Months Extended	\$152	Each	10%	\$137	Other	F1
13654 825-2022	13654 825-2022	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 48 Months Extended	\$192	Each	10%	\$173	Other	F1
13654 825-3433	13654 825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1
13654 825-3434	13654 825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1
13654 825-3435	13654 825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1
13654 825-3436	13654 825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$159	Each	10%	\$143	Other	F1
13654 825-3445	13654 825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1
13654 825-3446	13654 825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1
13654 825-3451	13654 825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1
13654 825-3452	13654 825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus)	\$2,731	Each	10%	\$2,458	Other	F1
13654 825-3929	13654 825-3929	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$227	Each	10%	\$204	Other	F1
13654 825-3930	13654 825-3930	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$551	Each	10%	\$496	Other	F1
13654 825-3931	13654 825-3931	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$667	Each	10%	\$600	Other	F1
13654 825-3932	13654 825-3932	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$719	Each	10%	\$647	Other	F1
13654 825-3933	13654 825-3933	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$192	Each	10%	\$173	Other	F1
13654 825-3934	13654 825-3934	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$492	Each	10%	\$443	Other	F1
13654 825-3935	13654 825-3935	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$819	Each	10%	\$737	Other	F1
13654 825-3936	13654 825-3936	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$649	Each	10%	\$584	Other	F1
13654 825-3987	13654 825-3987	Storage Integrated Offer	Keep Your Components 1 Year	\$59	Each	10%	\$53	Other	F1
13654 825-3988	13654 825-3988	Storage Integrated Offer	Keep Your Components 3 Years	\$119	Each	10%	\$107	Other	F1
13654 825-3989	13654 825-3989	Storage Integrated Offer	Keep Your Components 4 Years	\$149	Each	10%	\$134	Other	F1
13654 825-3990	13654 825-3990	Storage Integrated Offer	Keep Your Components 5 Years	\$189	Each	10%	\$170	Other	F1
13654 825-3991	13654 825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1
13654 825-3992	13654 825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1
13654 825-3993	13654 825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1
13654 825-3994	13654 825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months	\$124	Each	10%	\$112	Other	F1
13654 825-3995	13654 825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1
13654 825-3996	13654 825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1
13654 825-3997	13654 825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1
13654 825-3998	13654 825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1
13654 825-3999	13654 825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1
13654 825-4000	13654 825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months	\$372	Each	10%	\$335	Other	F1
13654 825-4001	13654 825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1
13654 825-4002	13654 825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months	\$497	Each	10%	\$447	Other	F1
13654 825-4003	13654 825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1
13654 825-4004	13654 825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13654-825-4005	13654-825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%		\$265	Other	F1
13654-825-4006	13654-825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months	\$621	Each	10%		\$559	Other	F1
13654-825-4023	13654-825-4023	Storage Integrated Offer	Keep Your Components 39 Months	\$119	Each	10%		\$107	Other	F1
13654-825-4024	13654-825-4024	Storage Integrated Offer	Keep Your Components 51 Months	\$149	Each	10%		\$134	Other	F1
13654-825-4025	13654-825-4025	Storage Integrated Offer	Keep Your Components 63 Months	\$189	Each	10%		\$170	Other	F1
13654-825-4026	13654-825-4026	Storage Integrated Offer	Keep Your Components 15 Months	\$59	Each	10%		\$53	Other	F1
13654-847-2873	13654-847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%		\$1,439	Other	F1
13654-847-2874	13654-847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$876	Each	10%		\$788	Other	F1
13654-847-5900	13654-847-5900	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$250	Each	10%		\$225	Other	F1
13654-847-5901	13654-847-5901	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$500	Each	10%		\$450	Other	F1
13654-847-5902	13654-847-5902	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$750	Each	10%		\$675	Other	F1
13654-847-5915	13654-847-5915	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$1,000	Each	10%		\$900	Other	F1
13654-847-5918	13654-847-5918	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$500	Each	10%		\$450	Other	F1
13654-847-5919	13654-847-5919	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$750	Each	10%		\$675	Other	F1
13654-847-5920	13654-847-5920	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$1,000	Each	10%		\$900	Other	F1
13654-847-5921	13654-847-5921	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$1,500	Each	10%		\$1,350	Other	F1
13654-847-5922	13654-847-5922	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$1,750	Each	10%		\$1,575	Other	F1
13654-847-5923	13654-847-5923	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$1,500	Each	10%		\$1,350	Other	F1
13654-847-5939	13654-847-5939	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$1,250	Each	10%		\$1,125	Other	F1
13654-847-5961	13654-847-5961	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$1,750	Each	10%		\$1,575	Other	F1
13654-847-5962	13654-847-5962	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$250	Each	10%		\$225	Other	F1
13654-847-5963	13654-847-5963	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$1,250	Each	10%		\$1,125	Other	F1
13654-951-2015	13654-951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%		\$0	Other	F1
13654-955-9041	13654-955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%		\$0	Other	F1
13654-975-3461	13654-975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%		\$0	Other	F1
13654-984-3267	13654-984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%		\$0	Other	F1
13654-987-2549	13654-987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%		\$0	Other	F1
13654-989-3439	13654-989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%		\$0	Other	F1
13654-992-6149	13654-992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%		\$0	Other	F1
14407-007-1527	14407-007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%		\$0	Other	F1
14407-009-4364	14407-009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%		\$0	Other	F1
14407-009-4877	14407-009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%		\$0	Other	F1
14407-460-5909	14407-460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Accepteddocuments are not required.	\$0	Each	10%		\$0	Other	F1
14407-460-8530	14407-460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$135	Each	10%		\$122	Other	F1
14407-460-9052	14407-460-9052	Storage Integrated Offer		\$0	Each	10%		\$0	Other	F1
14407-460-9900	14407-460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%		\$0	Other	F1
14407-461-0497	14407-461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%		\$0	Other	F1
14407-468-8015	14407-468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%		\$270	Other	F1
14407-468-8016	14407-468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%		\$176	Other	F1
14407-468-8017	14407-468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%		\$135	Other	F1
14407-468-8018	14407-468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%		\$135	Other	F1
14407-468-8019	14407-468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%		\$563	Other	F1
14407-711-BBZB	14407-711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%		\$89,999	Other	F1
14407-806-7308	14407-806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access. Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%		\$0	Other	F1
14407-812-4005	14407-812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$300	Each	10%		\$270	Other	F1
14407-812-8809	14407-812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%		\$90	Other	F1
14407-822-3179	14407-822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%		\$90	Other	F1



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14407 825-3433	14407 825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1
14407 825-3434	14407 825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1
14407 825-3435	14407 825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1
14407 825-3436	14407 825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$159	Each	10%	\$143	Other	F1
14407 825-3445	14407 825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1
14407 825-3446	14407 825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1
14407 825-3451	14407 825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1
14407 825-3452	14407 825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$2,731	Each	10%	\$2,458	Other	F1
14407 825-3943	14407 825-3943	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,948	Each	10%	\$8,053	Other	F1
14407 825-3944	14407 825-3944	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$6,960	Each	10%	\$6,264	Other	F1
14407 825-3945	14407 825-3945	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,155	Each	10%	\$4,640	Other	F1
14407 825-3946	14407 825-3946	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,795	Each	10%	\$5,216	Other	F1
14407 825-3947	14407 825-3947	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$2,163	Each	10%	\$1,947	Other	F1
14407 825-3950	14407 825-3950	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,613	Each	10%	\$8,652	Other	F1
14407 825-3951	14407 825-3951	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$7,567	Each	10%	\$6,810	Other	F1
14407 825-3952	14407 825-3952	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,367	Each	10%	\$3,930	Other	F1
14407 825-3965	14407 825-3965	Storage Integrated Offer	Keep Your Components 15 Months	\$579	Each	10%	\$521	Other	F1
14407 825-3966	14407 825-3966	Storage Integrated Offer	Keep Your Components 39 Months	\$1,159	Each	10%	\$1,043	Other	F1
14407 825-3967	14407 825-3967	Storage Integrated Offer	Keep Your Components 51 Months	\$1,509	Each	10%	\$1,358	Other	F1
14407 825-3968	14407 825-3968	Storage Integrated Offer	Keep Your Components 63 Months	\$1,849	Each	10%	\$1,664	Other	F1
14407 825-3981	14407 825-3981	Storage Integrated Offer	Keep Your Components 1 Year	\$579	Each	10%	\$521	Other	F1
14407 825-3982	14407 825-3982	Storage Integrated Offer	Keep Your Components 3 Years	\$1,159	Each	10%	\$1,043	Other	F1
14407 825-3983	14407 825-3983	Storage Integrated Offer	Keep Your Components 4 Years	\$1,509	Each	10%	\$1,358	Other	F1
14407 825-3984	14407 825-3984	Storage Integrated Offer	Keep Your Components 5 Years	\$1,849	Each	10%	\$1,664	Other	F1
14407 825-3991	14407 825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1
14407 825-3992	14407 825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1
14407 825-3993	14407 825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1
14407 825-3994	14407 825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months	\$124	Each	10%	\$112	Other	F1
14407 825-3995	14407 825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1
14407 825-3996	14407 825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1
14407 825-3997	14407 825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1
14407 825-3998	14407 825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1
14407 825-3999	14407 825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1
14407 825-4000	14407 825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months	\$372	Each	10%	\$335	Other	F1
14407 825-4001	14407 825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1
14407 825-4002	14407 825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months	\$497	Each	10%	\$447	Other	F1
14407 825-4003	14407 825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1
14407 825-4004	14407 825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1
14407 825-4005	14407 825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1
14407 825-4006	14407 825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months	\$621	Each	10%	\$559	Other	F1
14407 825-8623	14407 825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14407 825-8624	14407 825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14407 826-8369	14407 826-8369	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch	\$1,391	Each	10%	\$1,251	Other	F1
14407 826-8370	14407 826-8370	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel SAN Extension Switch	\$2,411	Each	10%	\$2,170	Other	F1
14407 826-8371	14407 826-8371	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel SAN Extension Switch Deployment	\$434	Each	10%	\$391	Other	F1
14407 826-8372	14407 826-8372	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch Deployment Verification	\$459	Each	10%	\$414	Other	F1
14407 835-6073	14407 835-6073	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,796	Each	10%	\$4,316	Other	F1
14407 835-6074	14407 835-6074	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,920	Each	10%	\$4,428	Other	F1
14407 835-6075	14407 835-6075	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,737	Each	10%	\$3,363	Other	F1
14407 835-6076	14407 835-6076	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,862	Each	10%	\$3,476	Other	F1
14407 835-6077	14407 835-6077	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,579	Each	10%	\$2,321	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I\Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14407_835-6078	14407_835-6078	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,700	Each	10%	\$2,430	Other	F1
14407_835-6079	14407_835-6079	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$978	Each	10%	\$880	Other	F1
14407_835-6080	14407_835-6080	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,222	Each	10%	\$1,100	Other	F1
14407_835-6083	14407_835-6083	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 63 Months	\$3,423	Each	10%	\$3,081	Other	F1
14407_835-6084	14407_835-6084	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$3,336	Each	10%	\$3,002	Other	F1
14407_835-6085	14407_835-6085	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 51 Months	\$2,659	Each	10%	\$2,393	Other	F1
14407_835-6086	14407_835-6086	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$2,573	Each	10%	\$2,316	Other	F1
14407_835-6087	14407_835-6087	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,909	Each	10%	\$1,718	Other	F1
14407_835-6088	14407_835-6088	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 39 Months	\$1,999	Each	10%	\$1,799	Other	F1
14407_835-6089	14407_835-6089	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$844	Each	10%	\$760	Other	F1
14407_835-6090	14407_835-6090	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 15 Months	\$1,055	Each	10%	\$950	Other	F1
14407_835-6093	14407_835-6093	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 63 Months	\$4,644	Each	10%	\$4,180	Other	F1
14407_835-6094	14407_835-6094	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$4,428	Each	10%	\$3,985	Other	F1
14407_835-6095	14407_835-6095	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 51 Months	\$3,705	Each	10%	\$3,335	Other	F1
14407_835-6096	14407_835-6096	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$3,492	Each	10%	\$3,143	Other	F1
14407_835-6097	14407_835-6097	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$2,675	Each	10%	\$2,408	Other	F1
14407_835-6098	14407_835-6098	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 39 Months	\$2,894	Each	10%	\$2,605	Other	F1
14407_835-6099	14407_835-6099	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,520	Each	10%	\$1,368	Other	F1
14407_835-6100	14407_835-6100	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 15 Months	\$1,899	Each	10%	\$1,709	Other	F1
14407_835-6103	14407_835-6103	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$3,339	Each	10%	\$3,005	Other	F1
14407_835-6104	14407_835-6104	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$3,502	Each	10%	\$3,152	Other	F1
14407_835-6105	14407_835-6105	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$2,713	Each	10%	\$2,442	Other	F1
14407_835-6106	14407_835-6106	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$2,879	Each	10%	\$2,591	Other	F1
14407_835-6107	14407_835-6107	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$1,968	Each	10%	\$1,771	Other	F1
14407_835-6108	14407_835-6108	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$2,129	Each	10%	\$1,916	Other	F1
14407_835-6109	14407_835-6109	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$42	Each	10%	\$38	Other	F1
14407_835-6110	14407_835-6110	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$53	Each	10%	\$48	Other	F1
14407_835-6113	14407_835-6113	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 63 Months	\$1,054	Each	10%	\$949	Other	F1
14407_835-6114	14407_835-6114	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$1,040	Each	10%	\$936	Other	F1
14407_835-6115	14407_835-6115	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 51 Months	\$801	Each	10%	\$721	Other	F1
14407_835-6116	14407_835-6116	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$788	Each	10%	\$709	Other	F1
14407_835-6117	14407_835-6117	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$576	Each	10%	\$518	Other	F1
14407_835-6119	14407_835-6119	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$292	Each	10%	\$263	Other	F1
14407_835-6120	14407_835-6120	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 15 Months	\$365	Each	10%	\$329	Other	F1
14407_835-6123	14407_835-6123	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$4,458	Each	10%	\$4,012	Other	F1
14407_835-6124	14407_835-6124	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$4,516	Each	10%	\$4,064	Other	F1
14407_835-6125	14407_835-6125	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,409	Each	10%	\$3,068	Other	F1
14407_835-6126	14407_835-6126	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$3,468	Each	10%	\$3,121	Other	F1
14407_835-6127	14407_835-6127	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,319	Each	10%	\$2,087	Other	F1
14407_835-6128	14407_835-6128	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$2,377	Each	10%	\$2,139	Other	F1
14407_835-6129	14407_835-6129	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,009	Each	10%	\$908	Other	F1
14407_835-6130	14407_835-6130	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,262	Each	10%	\$1,136	Other	F1
14407_835-6133	14407_835-6133	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 63 Months	\$1,553	Each	10%	\$1,398	Other	F1
14407_835-6134	14407_835-6134	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$1,483	Each	10%	\$1,335	Other	F1
14407_835-6135	14407_835-6135	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 51 Months	\$1,227	Each	10%	\$1,104	Other	F1
14407_835-6136	14407_835-6136	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$1,158	Each	10%	\$1,042	Other	F1
14407_835-6137	14407_835-6137	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$896	Each	10%	\$806	Other	F1
14407_835-6139	14407_835-6139	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$847	Each	10%	\$762	Other	F1
14407_835-6140	14407_835-6140	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 15 Months	\$1,059	Each	10%	\$953	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14407-835-6143	14407-835-6143	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$3,008	Each	10%	\$2,707	Other	F1
14407-835-6145	14407-835-6145	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$2,422	Each	10%	\$2,180	Other	F1
14407-835-6146	14407-835-6146	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$2,565	Each	10%	\$2,309	Other	F1
14407-835-6147	14407-835-6147	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$1,773	Each	10%	\$1,596	Other	F1
14407-835-6149	14407-835-6149	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$64	Each	10%	\$58	Other	F1
14407-835-6151	14407-835-6151	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$495	Each	10%	\$445	Other	F1
14407-835-6152	14407-835-6152	Storage Integrated Offer	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
14407-835-6153	14407-835-6153	Storage Integrated Offer	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1
14407-847-2873	14407-847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%	\$1,439	Other	F1
14407-847-2874	14407-847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$876	Each	10%	\$788	Other	F1
14407-847-2880	14407-847-2880	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch - Remote	\$1,480	Each	10%	\$1,332	Other	F1
14407-847-5980	14407-847-5980	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$1,333	Each	10%	\$1,200	Other	F1
14407-847-5981	14407-847-5981	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$2,667	Each	10%	\$2,400	Other	F1
14407-847-5982	14407-847-5982	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$4,000	Each	10%	\$3,600	Other	F1
14407-847-5988	14407-847-5988	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$5,333	Each	10%	\$4,800	Other	F1
14407-847-5991	14407-847-5991	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$2,667	Each	10%	\$2,400	Other	F1
14407-847-5992	14407-847-5992	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$4,000	Each	10%	\$3,600	Other	F1
14407-847-5993	14407-847-5993	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$5,333	Each	10%	\$4,800	Other	F1
14407-847-5994	14407-847-5994	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$8,000	Each	10%	\$7,200	Other	F1
14407-847-5995	14407-847-5995	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$9,333	Each	10%	\$8,400	Other	F1
14407-847-5996	14407-847-5996	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$8,000	Each	10%	\$7,200	Other	F1
14407-847-6008	14407-847-6008	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$6,667	Each	10%	\$6,000	Other	F1
14407-847-6009	14407-847-6009	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$9,333	Each	10%	\$8,400	Other	F1
14407-847-6010	14407-847-6010	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$1,333	Each	10%	\$1,200	Other	F1
14407-847-6011	14407-847-6011	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$6,667	Each	10%	\$6,000	Other	F1
14407-951-2015	14407-951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14407-955-9041	14407-955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14407-975-3461	14407-975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14407-984-3267	14407-984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
14407-987-2549	14407-987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
14407-989-3439	14407-989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
14407-992-6149	14407-992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13750-007-1527	13750-007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13750-009-4364	13750-009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13750-009-4877	13750-009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13750-460-5909	13750-460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13750-460-8530	13750-460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13750-460-9052	13750-460-9052	Storage Integrated Offer	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13750-460-9900	13750-460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13750-461-0497	13750-461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13750-468-8015	13750-468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13750-468-8016	13750-468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13750-468-8017	13750-468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13750-468-8018	13750-468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13750-468-8019	13750-468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13750-711-BB2B	13750-711-BB2B	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
13750-806-7308	13750-806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13750-812-4005	13750-812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13750-812-8809	13750-812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13750-822-3179	13750-822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13750-823-9269	13750-823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
13750-823-9274	13750-823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
13750-823-9284	13750-823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13750-825-3433	13750-825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1
13750-825-3434	13750-825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1
13750-825-3435	13750-825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1
13750-825-3436	13750-825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new	\$159	Each	10%	\$143	Other	F1
13750-825-3445	13750-825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1
13750-825-3446	13750-825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1
13750-825-3451	13750-825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$1,095	Each	10%	\$986	Other	F1
13750-825-3452	13750-825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$2,731	Each	10%	\$2,458	Other	F1
13750-825-3943	13750-825-3943	Storage Integrated Offer	ProDeploy Plus) Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,948	Each	10%	\$8,053	Other	F1
13750-825-3944	13750-825-3944	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$6,960	Each	10%	\$6,264	Other	F1
13750-825-3945	13750-825-3945	Storage Integrated Offer	Support Assist 4 Years Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$5,155	Each	10%	\$4,640	Other	F1
13750-825-3946	13750-825-3946	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,795	Each	10%	\$5,216	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
13750_825-3947	13750_825-3947	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,163	Each	10%	\$1,947	Other	F1
13750_825-3950	13750_825-3950	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,613	Each	10%	\$8,652	Other	F1
13750_825-3951	13750_825-3951	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$7,567	Each	10%	\$6,810	Other	F1
13750_825-3952	13750_825-3952	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,367	Each	10%	\$3,930	Other	F1
13750_825-3965	13750_825-3965	Storage Integrated Offer	Keep Your Components 15 Months	\$579	Each	10%	\$521	Other	F1
13750_825-3966	13750_825-3966	Storage Integrated Offer	Keep Your Components 39 Months	\$1,159	Each	10%	\$1,043	Other	F1
13750_825-3967	13750_825-3967	Storage Integrated Offer	Keep Your Components 51 Months	\$1,509	Each	10%	\$1,358	Other	F1
13750_825-3968	13750_825-3968	Storage Integrated Offer	Keep Your Components 63 Months	\$1,849	Each	10%	\$1,664	Other	F1
13750_825-3981	13750_825-3981	Storage Integrated Offer	Keep Your Components 1 Year	\$579	Each	10%	\$521	Other	F1
13750_825-3982	13750_825-3982	Storage Integrated Offer	Keep Your Components 3 Years	\$1,159	Each	10%	\$1,043	Other	F1
13750_825-3983	13750_825-3983	Storage Integrated Offer	Keep Your Components 4 Years	\$1,509	Each	10%	\$1,358	Other	F1
13750_825-3984	13750_825-3984	Storage Integrated Offer	Keep Your Components 5 Years	\$1,849	Each	10%	\$1,664	Other	F1
13750_825-3991	13750_825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1
13750_825-3992	13750_825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1
13750_825-3993	13750_825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1
13750_825-3994	13750_825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months	\$124	Each	10%	\$112	Other	F1
13750_825-3995	13750_825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1
13750_825-3996	13750_825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1
13750_825-3997	13750_825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1
13750_825-3998	13750_825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1
13750_825-3999	13750_825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1
13750_825-4000	13750_825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39	\$372	Each	10%	\$335	Other	F1
13750_825-4001	13750_825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1
13750_825-4002	13750_825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$497	Each	10%	\$447	Other	F1
13750_825-4003	13750_825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1
13750_825-4004	13750_825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1
13750_825-4005	13750_825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1
13750_826-4006	13750_826-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63	\$621	Each	10%	\$559	Other	F1
13750_826-4290	13750_826-4290	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1
13750_826-4291	13750_826-4291	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13750_826-4292	13750_826-4292	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$495	Each	10%	\$445	Other	F1
13750_826-4294	13750_826-4294	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$282	Each	10%	\$254	Other	F1
13750_826-4296	13750_826-4296	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$7,870	Each	10%	\$7,083	Other	F1
13750_826-4297	13750_826-4297	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$11,383	Each	10%	\$10,245	Other	F1
13750_826-4298	13750_826-4298	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$10,747	Each	10%	\$9,672	Other	F1
13750_826-4300	13750_826-4300	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$13,350	Each	10%	\$12,015	Other	F1
13750_826-4303	13750_826-4303	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 15 Months	\$4,700	Each	10%	\$4,230	Other	F1
13750_826-4304	13750_826-4304	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$3,761	Each	10%	\$3,385	Other	F1
13750_826-4306	13750_826-4306	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$3,976	Each	10%	\$3,578	Other	F1
13750_826-4307	13750_826-4307	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$5,141	Each	10%	\$4,627	Other	F1
13750_826-4308	13750_826-4308	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 51 Months	\$5,445	Each	10%	\$4,901	Other	F1
13750_826-4309	13750_826-4309	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$6,581	Each	10%	\$5,923	Other	F1
13750_826-4310	13750_826-4310	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 63 Months	\$6,891	Each	10%	\$6,202	Other	F1
13750_826-4313	13750_826-4313	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$5,598	Each	10%	\$5,038	Other	F1
13750_826-4314	13750_826-4314	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$4,478	Each	10%	\$4,030	Other	F1
13750_826-4315	13750_826-4315	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$10,550	Each	10%	\$9,495	Other	F1
13750_826-4316	13750_826-4316	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$10,291	Each	10%	\$9,262	Other	F1
13750_826-4317	13750_826-4317	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$15,390	Each	10%	\$13,851	Other	F1
13750_826-4318	13750_826-4318	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$15,127	Each	10%	\$13,614	Other	F1
13750_826-4319	13750_826-4319	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$20,043	Each	10%	\$18,039	Other	F1
13750_826-4320	13750_826-4320	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$19,780	Each	10%	\$17,802	Other	F1
13750_826-4323	13750_826-4323	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$1,621	Each	10%	\$1,459	Other	F1
13750_826-4324	13750_826-4324	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,297	Each	10%	\$1,167	Other	F1
13750_826-4326	13750_826-4326	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,556	Each	10%	\$2,300	Other	F1
13750_826-4327	13750_826-4327	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$3,495	Each	10%	\$3,146	Other	F1
13750_826-4328	13750_826-4328	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$3,556	Each	10%	\$3,200	Other	F1
13750_826-4329	13750_826-4329	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$4,617	Each	10%	\$4,155	Other	F1
13750_826-4330	13750_826-4330	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$4,678	Each	10%	\$4,210	Other	F1
13750_826-4333	13750_826-4333	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$235	Each	10%	\$212	Other	F1
13750_826-4334	13750_826-4334	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$188	Each	10%	\$169	Other	F1
13750_826-4335	13750_826-4335	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$9,449	Each	10%	\$8,504	Other	F1
13750_826-4336	13750_826-4336	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$8,734	Each	10%	\$7,861	Other	F1
13750_826-4337	13750_826-4337	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$12,777	Each	10%	\$11,499	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13750 826-4338	13750 826-4338	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$12,040	Each	10%	\$10,836	Other	F1
13750 826-4339	13750 826-4339	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$15,540	Each	10%	\$13,986	Other	F1
13750 826-4340	13750 826-4340	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$14,815	Each	10%	\$13,334	Other	F1
13750 826-4343	13750 826-4343	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 15 Months	\$8,428	Each	10%	\$7,585	Other	F1
13750 826-4344	13750 826-4344	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$6,742	Each	10%	\$6,068	Other	F1
13750 826-4345	13750 826-4345	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 39 Months	\$12,839	Each	10%	\$11,555	Other	F1
13750 826-4346	13750 826-4346	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$11,868	Each	10%	\$10,681	Other	F1
13750 826-4347	13750 826-4347	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$15,492	Each	10%	\$13,943	Other	F1
13750 826-4348	13750 826-4348	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 51 Months	\$16,441	Each	10%	\$14,797	Other	F1
13750 826-4349	13750 826-4349	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$19,647	Each	10%	\$17,682	Other	F1
13750 826-4350	13750 826-4350	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 63 Months	\$20,608	Each	10%	\$18,547	Other	F1
13750 826-4353	13750 826-4353	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$4,681	Each	10%	\$4,213	Other	F1
13750 826-4354	13750 826-4354	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$3,745	Each	10%	\$3,371	Other	F1
13750 826-4355	13750 826-4355	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 39 Months	\$8,869	Each	10%	\$7,982	Other	F1
13750 826-4356	13750 826-4356	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$8,471	Each	10%	\$7,624	Other	F1
13750 826-4357	13750 826-4357	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$11,418	Each	10%	\$10,276	Other	F1
13750 826-4358	13750 826-4358	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$11,799	Each	10%	\$10,619	Other	F1
13750 826-4359	13750 826-4359	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$14,803	Each	10%	\$13,323	Other	F1
13750 826-4360	13750 826-4360	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$15,187	Each	10%	\$13,668	Other	F1
13750 826-4363	13750 826-4363	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$5,425	Each	10%	\$4,883	Other	F1
13750 826-4364	13750 826-4364	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,340	Each	10%	\$3,906	Other	F1
13750 826-4365	13750 826-4365	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$11,982	Each	10%	\$10,784	Other	F1
13750 826-4366	13750 826-4366	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$11,444	Each	10%	\$10,300	Other	F1
13750 826-4367	13750 826-4367	Storage Integrated Offer	ProSupport Plus: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$17,137	Each	10%	\$15,423	Other	F1
13750 826-4368	13750 826-4368	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$16,582	Each	10%	\$14,924	Other	F1
13750 826-4369	13750 826-4369	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$21,834	Each	10%	\$19,651	Other	F1
13750 826-4370	13750 826-4370	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$21,282	Each	10%	\$19,154	Other	F1
13750 847-2873	13750 847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Remote) - Remote	\$1,599	Each	10%	\$1,439	Other	F1
13750 847-2874	13750 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Remote) - Remote	\$876	Each	10%	\$788	Other	F1
13750 847-5905	13750 847-5905	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$11,000	Each	10%	\$9,900	Other	F1
13750 847-5906	13750 847-5906	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$14,667	Each	10%	\$13,200	Other	F1
13750 847-5907	13750 847-5907	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$18,333	Each	10%	\$16,500	Other	F1
13750 847-5908	13750 847-5908	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$22,000	Each	10%	\$19,800	Other	F1
13750 847-5909	13750 847-5909	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$25,667	Each	10%	\$23,100	Other	F1
13750 847-5916	13750 847-5916	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$3,667	Each	10%	\$3,300	Other	F1
13750 847-5917	13750 847-5917	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$7,333	Each	10%	\$6,600	Other	F1
13750 847-5928	13750 847-5928	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$3,667	Each	10%	\$3,300	Other	F1
13750 847-5929	13750 847-5929	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$7,333	Each	10%	\$6,600	Other	F1
13750 847-5930	13750 847-5930	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$14,667	Each	10%	\$13,200	Other	F1
13750 847-5931	13750 847-5931	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$18,333	Each	10%	\$16,500	Other	F1
13750 847-5932	13750 847-5932	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$22,000	Each	10%	\$19,800	Other	F1
13750 847-5933	13750 847-5933	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$25,667	Each	10%	\$23,100	Other	F1
13750 847-5934	13750 847-5934	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$11,000	Each	10%	\$9,900	Other	F1
13750 951-2015	13750 951-2015	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13750 955-9041	13750 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13750 975-3461	13750 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13750_984-3267	13750_984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
13750_987-2549	13750_987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
13750_989-3439	13750_989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13750_992-6149	13750_992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14583_007-1527	14583_007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14583_009-4364	14583_009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14583_009-4877	14583_009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14583_460-5909	14583_460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14583_460-8530	14583_460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14583_460-9052	14583_460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14583_460-9900	14583_460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14583_461-0497	14583_461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14583_468-8015	14583_468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
14583_468-8016	14583_468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
14583_468-8017	14583_468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14583_468-8018	14583_468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14583_468-8019	14583_468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14583_711-BBZB	14583_711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14583_812-4005	14583_812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
14583_812-4030	14583_812-4030	Storage Integrated Offer	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr from order	\$1	Each	10%	\$1	Other	F1
14583_812-4031	14583_812-4031	Storage Integrated Offer	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
14583_812-4032	14583_812-4032	Storage Integrated Offer	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
14583_812-4033	14583_812-4033	Storage Integrated Offer	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1
14583_812-4034	14583_812-4034	Storage Integrated Offer	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
14583_822-3179	14583_822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14583_823-9269	14583_823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
14583_823-9274	14583_823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
14583_823-9284	14583_823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14583_825-3433	14583_825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1
14583_825-3434	14583_825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1
14583_825-3435	14583_825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1
14583_825-3436	14583_825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new	\$159	Each	10%	\$143	Other	F1
14583_825-3451	14583_825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$1,095	Each	10%	\$986	Other	F1
14583_825-3452	14583_825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$2,731	Each	10%	\$2,458	Other	F1
14583_825-3943	14583_825-3943	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$8,948	Each	10%	\$8,053	Other	F1
14583_825-3944	14583_825-3944	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,960	Each	10%	\$6,264	Other	F1
14583_825-3945	14583_825-3945	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$5,155	Each	10%	\$4,640	Other	F1
14583_825-3946	14583_825-3946	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,795	Each	10%	\$5,216	Other	F1
14583_825-3947	14583_825-3947	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,163	Each	10%	\$1,947	Other	F1
14583_825-3950	14583_825-3950	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,613	Each	10%	\$8,652	Other	F1
14583_825-3951	14583_825-3951	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$7,567	Each	10%	\$6,810	Other	F1
14583_825-3952	14583_825-3952	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,367	Each	10%	\$3,930	Other	F1
14583_825-8623	14583_825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14583_825-8624	14583_825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14583_841-7350	14583_841-7350	Storage Integrated Offer	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support and Assistance 63 Months	\$2,072	Each	10%	\$1,865	Other	F1
14583_841-7351	14583_841-7351	Storage Integrated Offer	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support and Assistance 51 Months	\$1,623	Each	10%	\$1,461	Other	F1
14583_841-7352	14583_841-7352	Storage Integrated Offer	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support and Assistance 39 Months	\$1,207	Each	10%	\$1,086	Other	F1
14583_841-7353	14583_841-7353	Storage Integrated Offer	Restricted ProSupport One for Data Center 7x24 Technical Support and Assistance 39 Months	\$1,139	Each	10%	\$1,025	Other	F1
14583_841-7354	14583_841-7354	Storage Integrated Offer	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support and Assistance 15 Months	\$414	Each	10%	\$373	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) use drop-down	Product Category (if applicable)
14583 841-7355	14583 841-7355	Storage Integrated Offer	Restricted ProSupport One for Data Center 7x24 Technical Support and Assistance 63 Months	\$1,987	Each	10%	\$1,788	Other	F1
14583 841-7356	14583 841-7356	Storage Integrated Offer	Restricted ProSupport One for Data Center 7x24 Technical Support and Assistance 51	\$1,543	Each	10%	\$1,389	Other	F1
14583 841-7357	14583 841-7357	Storage Integrated Offer	Restricted ProSupport One for Data Center 7x24 Technical Support and Assistance 15	\$391	Each	10%	\$352	Other	F1
14583 841-7358	14583 841-7358	Storage Integrated Offer	Keep Your Components 15 Months	\$775	Each	10%	\$697	Other	F1
14583 841-7359	14583 841-7359	Storage Integrated Offer	Keep Your Components 39 Months	\$2,324	Each	10%	\$2,092	Other	F1
14583 841-7360	14583 841-7360	Storage Integrated Offer	Keep Your Components 51 Months	\$3,099	Each	10%	\$2,789	Other	F1
14583 841-7361	14583 841-7361	Storage Integrated Offer	Keep Your Components 63 Months	\$3,874	Each	10%	\$3,487	Other	F1
14583 841-7362	14583 841-7362	Storage Integrated Offer	Keep Your Components 1 Year	\$775	Each	10%	\$697	Other	F1
14583 841-7363	14583 841-7363	Storage Integrated Offer	Keep Your Components 3 Years	\$2,324	Each	10%	\$2,092	Other	F1
14583 841-7364	14583 841-7364	Storage Integrated Offer	Keep Your Components 4 Years	\$3,099	Each	10%	\$2,789	Other	F1
14583 841-7365	14583 841-7365	Storage Integrated Offer	Keep Your Components 5 Years	\$3,874	Each	10%	\$3,487	Other	F1
14583 841-7370	14583 841-7370	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 4 Years Extended	\$5,803	Each	10%	\$5,223	Other	F1
14583 841-7371	14583 841-7371	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$5,803	Each	10%	\$5,223	Other	F1
14583 841-7372	14583 841-7372	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3	\$4,442	Each	10%	\$3,998	Other	F1
14583 841-7373	14583 841-7373	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch	\$4,442	Each	10%	\$3,998	Other	F1
14583 841-7374	14583 841-7374	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2	\$2,999	Each	10%	\$2,699	Other	F1
14583 841-7375	14583 841-7375	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 24 Months Extended	\$2,999	Each	10%	\$2,699	Other	F1
14583 841-7376	14583 841-7376	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 1 Year	\$1,452	Each	10%	\$1,307	Other	F1
14583 841-7377	14583 841-7377	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 15 Months	\$1,452	Each	10%	\$1,307	Other	F1
14583 841-7380	14583 841-7380	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 63 Months	\$3,175	Each	10%	\$2,858	Other	F1
14583 841-7381	14583 841-7381	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 Years	\$3,175	Each	10%	\$2,858	Other	F1
14583 841-7382	14583 841-7382	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 51 Months	\$2,450	Each	10%	\$2,205	Other	F1
14583 841-7383	14583 841-7383	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 4 Years	\$2,450	Each	10%	\$2,205	Other	F1
14583 841-7384	14583 841-7384	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 3 Years	\$1,807	Each	10%	\$1,626	Other	F1
14583 841-7385	14583 841-7385	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 39 Months	\$1,807	Each	10%	\$1,626	Other	F1
14583 841-7386	14583 841-7386	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 1 Year	\$634	Each	10%	\$571	Other	F1
14583 841-7387	14583 841-7387	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 15 Months	\$634	Each	10%	\$571	Other	F1
14583 841-7390	14583 841-7390	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance 63 Months	\$3,995	Each	10%	\$3,596	Other	F1
14583 841-7391	14583 841-7391	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance 5 Years	\$3,995	Each	10%	\$3,596	Other	F1
14583 841-7392	14583 841-7392	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance 51 Months	\$3,083	Each	10%	\$2,775	Other	F1
14583 841-7393	14583 841-7393	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance 4 Years	\$3,083	Each	10%	\$2,775	Other	F1
14583 841-7394	14583 841-7394	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance 3 Years	\$2,267	Each	10%	\$2,040	Other	F1
14583 841-7395	14583 841-7395	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance 39 Months	\$2,267	Each	10%	\$2,040	Other	F1
14583 841-7396	14583 841-7396	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance 1 Year	\$784	Each	10%	\$706	Other	F1
14583 841-7397	14583 841-7397	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance 15 Months	\$784	Each	10%	\$706	Other	F1
14583 841-7400	14583 841-7400	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$3,941	Each	10%	\$3,547	Other	F1
14583 841-7401	14583 841-7401	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$3,941	Each	10%	\$3,547	Other	F1
14583 841-7402	14583 841-7402	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$3,065	Each	10%	\$2,759	Other	F1
14583 841-7403	14583 841-7403	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$3,065	Each	10%	\$2,759	Other	F1
14583 841-7404	14583 841-7404	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$2,093	Each	10%	\$1,884	Other	F1
14583 841-7405	14583 841-7405	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$2,093	Each	10%	\$1,884	Other	F1
14583 841-7406	14583 841-7406	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,004	Each	10%	\$904	Other	F1
14583 841-7407	14583 841-7407	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1,004	Each	10%	\$904	Other	F1
14583 841-7410	14583 841-7410	Storage Integrated Offer	ProSupport Mission Critical 7x24 Technical Support and Assistance 63 Months	\$954	Each	10%	\$859	Other	F1
14583 841-7411	14583 841-7411	Storage Integrated Offer	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$954	Each	10%	\$859	Other	F1
14583 841-7412	14583 841-7412	Storage Integrated Offer	ProSupport Mission Critical 7x24 Technical Support and Assistance 51 Months	\$729	Each	10%	\$656	Other	F1
14583 841-7413	14583 841-7413	Storage Integrated Offer	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$729	Each	10%	\$656	Other	F1
14583 841-7414	14583 841-7414	Storage Integrated Offer	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$536	Each	10%	\$482	Other	F1
14583 841-7416	14583 841-7416	Storage Integrated Offer	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$190	Each	10%	\$171	Other	F1
14583 841-7417	14583 841-7417	Storage Integrated Offer	ProSupport Mission Critical 7x24 Technical Support and Assistance 15 Months	\$190	Each	10%	\$171	Other	F1
14583 841-7420	14583 841-7420	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 4	\$5,196	Each	10%	\$4,676	Other	F1
14583 841-7421	14583 841-7421	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 48	\$5,196	Each	10%	\$4,676	Other	F1
14583 841-7422	14583 841-7422	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3	\$3,931	Each	10%	\$3,538	Other	F1
14583 841-7423	14583 841-7423	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 36 Months Extended	\$3,931	Each	10%	\$3,538	Other	F1
14583 841-7424	14583 841-7424	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2	\$2,634	Each	10%	\$2,371	Other	F1
14583 841-7425	14583 841-7425	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 24	\$2,634	Each	10%	\$2,371	Other	F1
14583 841-7426	14583 841-7426	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 1	\$1,300	Each	10%	\$1,170	Other	F1
14583 841-7427	14583 841-7427	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 15	\$1,300	Each	10%	\$1,170	Other	F1
14583 841-7430	14583 841-7430	Storage Integrated Offer	ProSupport 7x24 Technical Support and Assistance 63 Months	\$1,205	Each	10%	\$1,085	Other	F1
14583 841-7431	14583 841-7431	Storage Integrated Offer	ProSupport 7x24 Technical Support and Assistance 5 Years	\$917	Each	10%	\$825	Other	F1
14583 841-7432	14583 841-7432	Storage Integrated Offer	ProSupport 7x24 Technical Support and Assistance 51 Months	\$917	Each	10%	\$825	Other	F1
14583 841-7433	14583 841-7433	Storage Integrated Offer	ProSupport 7x24 Technical Support and Assistance 4 Years	\$917	Each	10%	\$825	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14583 841-7434	14583 841-7434	Storage Integrated Offer	ProSupport 7x24 Technical Support and Assistance 3 Years	\$670	Each	10%	\$603	Other	F1
14583 841-7436	14583 841-7436	Storage Integrated Offer	ProSupport 7x24 Technical Support and Assistance 1 Year	\$235	Each	10%	\$212	Other	F1
14583 841-7437	14583 841-7437	Storage Integrated Offer	ProSupport 7x24 Technical Support and Assistance 15 Months	\$235	Each	10%	\$212	Other	F1
14583 841-7440	14583 841-7440	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$3,202	Each	10%	\$2,882	Other	F1
14583 841-7442	14583 841-7442	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$2,447	Each	10%	\$2,202	Other	F1
14583 841-7443	14583 841-7443	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$2,447	Each	10%	\$2,202	Other	F1
14583 841-7444	14583 841-7444	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$1,651	Each	10%	\$1,486	Other	F1
14583 841-7446	14583 841-7446	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$808	Each	10%	\$727	Other	F1
14583 841-7448	14583 841-7448	Storage Integrated Offer	Dell Hardware Limited Warranty Initial Year	\$495	Each	10%	\$445	Other	F1
14583 841-7449	14583 841-7449	Storage Integrated Offer	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 1 Year	\$0	Each	10%	\$0	Other	F1
14583 841-7450	14583 841-7450	Storage Integrated Offer	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1
14583 847-2873	14583 847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%	\$1,439	Other	F1
14583 847-2874	14583 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$876	Each	10%	\$788	Other	F1
14583 847-5980	14583 847-5980	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$1,333	Each	10%	\$1,200	Other	F1
14583 847-5981	14583 847-5981	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$2,667	Each	10%	\$2,400	Other	F1
14583 847-5982	14583 847-5982	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$4,000	Each	10%	\$3,600	Other	F1
14583 847-5988	14583 847-5988	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$5,333	Each	10%	\$4,800	Other	F1
14583 847-5991	14583 847-5991	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$2,667	Each	10%	\$2,400	Other	F1
14583 847-5992	14583 847-5992	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$4,000	Each	10%	\$3,600	Other	F1
14583 847-5993	14583 847-5993	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$5,333	Each	10%	\$4,800	Other	F1
14583 847-5994	14583 847-5994	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$8,000	Each	10%	\$7,200	Other	F1
14583 847-5995	14583 847-5995	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$9,333	Each	10%	\$8,400	Other	F1
14583 847-5996	14583 847-5996	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$8,000	Each	10%	\$7,200	Other	F1
14583 847-6008	14583 847-6008	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$6,667	Each	10%	\$6,000	Other	F1
14583 847-6009	14583 847-6009	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$9,333	Each	10%	\$8,400	Other	F1
14583 847-6010	14583 847-6010	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$1,333	Each	10%	\$1,200	Other	F1
14583 847-6011	14583 847-6011	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$6,667	Each	10%	\$6,000	Other	F1
14583 951-2015	14583 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14583 955-9041	14583 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14583 975-3461	14583 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14583 984-3267	14583 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
14583 987-2549	14583 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14583 989-3439	14583 989-3439	Storage Integrated Offer		\$0	Each	10%	\$0	Other	F1
14583 992-6149	14583 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14542 007-1527	14542 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14542 009-4364	14542 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14542 009-4877	14542 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14542 460-5909	14542 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14542 460-8530	14542 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14542 460-9052	14542 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14542 460-8900	14542 460-8900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14542 461-0497	14542 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14542 468-8015	14542 468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
14542 468-8016	14542 468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
14542 468-8017	14542 468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14542 468-8018	14542 468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14542 468-8019	14542 468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14542 711-BB2B	14542 711-BB2B	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14542 812-4005	14542 812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
14542 812-4030	14542 812-4030	Storage Integrated Offer	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
14542 812-4031	14542 812-4031	Storage Integrated Offer	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
14542 812-4032	14542 812-4032	Storage Integrated Offer	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
14542 812-4033	14542 812-4033	Storage Integrated Offer	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
14542 812-4034	14542 812-4034	Storage Integrated Offer	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires 1yr from order	\$10,000	Each	10%	\$9,000	Other	F1
14542 822-3179	14542 822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14542 823-9269	14542 823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
14542 823-9274	14542 823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
14542 823-9284	14542 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14542 825-3451	14542 825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1
14542 825-3452	14542 825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus)	\$2,731	Each	10%	\$2,458	Other	F1
14542 825-8623	14542 825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14542_825-8624	14542_825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14542_841-8240	14542_841-8240	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$13,260	Each	10%	\$11,934	Other	F1
14542_841-8241	14542_841-8241	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$17,680	Each	10%	\$15,912	Other	F1
14542_841-8242	14542_841-8242	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$22,100	Each	10%	\$19,890	Other	F1
14542_841-8243	14542_841-8243	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$4,420	Each	10%	\$3,978	Other	F1
14542_841-8250	14542_841-8250	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$13,260	Each	10%	\$11,934	Other	F1
14542_841-8251	14542_841-8251	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$17,680	Each	10%	\$15,912	Other	F1
14542_841-8252	14542_841-8252	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$22,100	Each	10%	\$19,890	Other	F1
14542_841-8253	14542_841-8253	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$4,420	Each	10%	\$3,978	Other	F1
14542_842-0137	14542_842-0137	Storage Integrated Offer	ProDeploy Add-on for Connectrix FC Blade -Requires ProDeploy	\$1,125	Each	10%	\$1,013	Other	F1
14542_842-0138	14542_842-0138	Storage Integrated Offer	ProDeploy Add-on for Connectrix SAN Extension Blade -Requires ProDeploy	\$1,875	Each	10%	\$1,688	Other	F1
14542_842-0139	14542_842-0139	Storage Integrated Offer	ProDeploy Plus Add-on for Connectrix FC Blade -Requires ProDeploy Plus	\$2,295	Each	10%	\$2,066	Other	F1
14542_842-0140	14542_842-0140	Storage Integrated Offer	ProDeploy Plus Add-on for Connectrix SAN Extension Blade -Requires ProDeploy Plus	\$3,188	Each	10%	\$2,869	Other	F1
14542_842-0141	14542_842-0141	Storage Integrated Offer	ProDeploy for Connectrix FC Blade -first device	\$1,875	Each	10%	\$1,688	Other	F1
14542_842-0142	14542_842-0142	Storage Integrated Offer	ProDeploy Plus for Connectrix FC Blade -first device	\$2,988	Each	10%	\$2,689	Other	F1
14542_842-0143	14542_842-0143	Storage Integrated Offer	ProDeploy for Connectrix SAN Extension Blade -first device	\$1,875	Each	10%	\$1,688	Other	F1
14542_842-0144	14542_842-0144	Storage Integrated Offer	ProDeploy Plus for Connectrix SAN Extension Blade -first device	\$2,988	Each	10%	\$2,689	Other	F1
14542_847-2874	14542_847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$876	Each	10%	\$788	Other	F1
14542_847-2884	14542_847-2884	Storage Integrated Offer	ProDeploy Add-on for Connectrix FC Blade (Requires ProDeploy Remote) - Remote	\$99,999	Each	10%	\$89,999	Other	F1
14542_847-2885	14542_847-2885	Storage Integrated Offer	ProDeploy Add-on for Connectrix SAN Extension Blade (Requires ProDeploy Remote) - Remote	\$99,999	Each	10%	\$89,999	Other	F1
14542_847-2886	14542_847-2886	Storage Integrated Offer	ProDeploy for Connectrix FC Blade - First device - Remote	\$99,999	Each	10%	\$89,999	Other	F1
14542_847-2887	14542_847-2887	Storage Integrated Offer	ProDeploy for Connectrix SAN Extension Blade - First device - Remote	\$99,999	Each	10%	\$89,999	Other	F1
14542_951-2015	14542_951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14542_955-9041	14542_955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14542_975-3461	14542_975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14542_984-3267	14542_984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
14542_987-2549	14542_987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
14542_989-3439	14542_989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14542_992-6149	14542_992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14541_007-1527	14541_007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14541_009-4364	14541_009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14541_009-4877	14541_009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14541_460-5909	14541_460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14541_460-8530	14541_460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
14541_460-9052	14541_460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14541_460-9900	14541_460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14541_461-0497	14541_461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature	\$0	Each	10%	\$0	Other	F1
14541_468-8015	14541_468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
14541_468-8016	14541_468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
14541_468-8017	14541_468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14541_468-8018	14541_468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14541_468-8019	14541_468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14541 711-BBZB	14541 711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1	
14541 812-4007	14541 812-4007	Storage Integrated Offer	ProDeploy Plus Training Credits 700 Redeem at education.dellemc.com Expires 1Yr	\$700	Each	10%	\$630	Other	F1	
14541 812-4030	14541 812-4030	Storage Integrated Offer	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1	Each	10%	\$1	Other	F1	
14541 812-4031	14541 812-4031	Storage Integrated Offer	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1	
14541 812-4032	14541 812-4032	Storage Integrated Offer	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1	
14541 812-4033	14541 812-4033	Storage Integrated Offer	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1	
14541 812-4034	14541 812-4034	Storage Integrated Offer	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires	\$10,000	Each	10%	\$9,000	Other	F1	
14541 822-3179	14541 822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
14541 823-9269	14541 823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
14541 823-9274	14541 823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
14541 823-9284	14541 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
14541 825-3451	14541 825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$1,095	Each	10%	\$986	Other	F1	
14541 825-3452	14541 825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$2,731	Each	10%	\$2,458	Other	F1	
14541 825-8623	14541 825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14541 825-8624	14541 825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14541 841-8234	14541 841-8234	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$25,350	Each	10%	\$22,815	Other	F1	
14541 841-8235	14541 841-8235	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$33,800	Each	10%	\$30,420	Other	F1	
14541 841-8236	14541 841-8236	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$42,250	Each	10%	\$38,025	Other	F1	
14541 841-8237	14541 841-8237	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$8,450	Each	10%	\$7,605	Other	F1	
14541 841-8240	14541 841-8240	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$13,260	Each	10%	\$11,934	Other	F1	
14541 841-8241	14541 841-8241	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$17,680	Each	10%	\$15,912	Other	F1	
14541 841-8242	14541 841-8242	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$22,100	Each	10%	\$19,890	Other	F1	
14541 841-8243	14541 841-8243	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$4,420	Each	10%	\$3,978	Other	F1	
14541 841-8250	14541 841-8250	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$13,260	Each	10%	\$11,934	Other	F1	
14541 841-8251	14541 841-8251	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$17,680	Each	10%	\$15,912	Other	F1	
14541 841-8252	14541 841-8252	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$22,100	Each	10%	\$19,890	Other	F1	
14541 841-8253	14541 841-8253	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$4,420	Each	10%	\$3,978	Other	F1	
14541 841-8254	14541 841-8254	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$25,350	Each	10%	\$22,815	Other	F1	
14541 841-8255	14541 841-8255	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$33,800	Each	10%	\$30,420	Other	F1	
14541 841-8256	14541 841-8256	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$42,250	Each	10%	\$38,025	Other	F1	
14541 841-8257	14541 841-8257	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$8,450	Each	10%	\$7,605	Other	F1	
14541 842-0129	14541 842-0129	Storage Integrated Offer	ProDeploy for Connectrix B-Series Director -incl. 2 blade deployment	\$3,300	Each	10%	\$2,970	Other	F1	
14541 842-0130	14541 842-0130	Storage Integrated Offer	ProDeploy Plus for Connectrix B-Series Director -incl. 2 blade deployment	\$6,175	Each	10%	\$5,558	Other	F1	
14541 842-0131	14541 842-0131	Storage Integrated Offer	ProDeploy for Connectrix MDS Director -incl. 2 blade deployment	\$3,300	Each	10%	\$2,970	Other	F1	
14541 842-0132	14541 842-0132	Storage Integrated Offer	ProDeploy Plus for Connectrix MDS Director -incl. 2 blade deployment	\$6,175	Each	10%	\$5,558	Other	F1	
14541 951-2015	14541 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1	
14541 955-9041	14541 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
14541 975-3461	14541 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14541 984-3267	14541 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1	
14541 987-2549	14541 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14541 989-3439	14541 989-3439	Storage Integrated Offer	call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1	
14541 992-6149	14541 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13872 007-1527	13872 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13872 009-4364	13872 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13872 009-4877	13872 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13872 460-5909	13872 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1	
13872 460-8530	13872 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13872 460-9052	13872 460-9052	Storage Integrated Offer	Dell E Com will help you buildInternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1	
13872 460-9900	13872 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13872 461-0497	13872 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13872 468-8015	13872 468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13872 468-8016	13872 468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13872 468-8017	13872 468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13872-468-8018	13872-468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13872-468-8019	13872-468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13872-827-3329	13872-827-3329	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 1 Year	\$1,168	Each	10%	\$1,051	Other	F1
13872-827-3330	13872-827-3330	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 2 Years	\$2,336	Each	10%	\$2,102	Other	F1
13872-827-3331	13872-827-3331	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 3 Years	\$3,504	Each	10%	\$3,154	Other	F1
13872-827-3332	13872-827-3332	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 4 Years	\$4,672	Each	10%	\$4,205	Other	F1
13872-827-3333	13872-827-3333	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 5 Years	\$5,840	Each	10%	\$5,256	Other	F1
13872-827-3334	13872-827-3334	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 1 Year	\$1,314	Each	10%	\$1,183	Other	F1
13872-827-3335	13872-827-3335	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 2 Years	\$2,628	Each	10%	\$2,365	Other	F1
13872-827-3336	13872-827-3336	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 3 Years	\$3,942	Each	10%	\$3,548	Other	F1
13872-827-3337	13872-827-3337	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 4 Years	\$5,256	Each	10%	\$4,730	Other	F1
13872-827-3338	13872-827-3338	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 5 Years	\$6,570	Each	10%	\$5,913	Other	F1
13872-827-3339	13872-827-3339	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 1 Year	\$1,387	Each	10%	\$1,248	Other	F1
13872-827-3340	13872-827-3340	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 2 Years	\$2,774	Each	10%	\$2,497	Other	F1
13872-827-3341	13872-827-3341	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 3 Years	\$4,161	Each	10%	\$3,745	Other	F1
13872-827-3342	13872-827-3342	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 4 Years	\$5,548	Each	10%	\$4,993	Other	F1
13872-827-3343	13872-827-3343	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance 5 Years	\$6,935	Each	10%	\$6,242	Other	F1
13872-827-3344	13872-827-3344	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 1 Year	\$1,460	Each	10%	\$1,314	Other	F1
13872-827-3345	13872-827-3345	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 2 Years	\$2,920	Each	10%	\$2,628	Other	F1
13872-827-3346	13872-827-3346	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 3 Years	\$4,380	Each	10%	\$3,942	Other	F1
13872-827-3347	13872-827-3347	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 4 Years	\$5,840	Each	10%	\$5,256	Other	F1
13872-827-3348	13872-827-3348	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance 5 Years	\$7,300	Each	10%	\$6,570	Other	F1
13872-827-3349	13872-827-3349	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 1 Year	\$1,058	Each	10%	\$952	Other	F1
13872-827-3350	13872-827-3350	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 2 Years	\$2,115	Each	10%	\$1,904	Other	F1
13872-827-3351	13872-827-3351	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 3 Years	\$3,173	Each	10%	\$2,856	Other	F1
13872-827-3352	13872-827-3352	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 4 Years	\$4,230	Each	10%	\$3,807	Other	F1
13872-827-3353	13872-827-3353	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 5 Years	\$5,288	Each	10%	\$4,759	Other	F1
13872-827-3354	13872-827-3354	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 1 Year	\$1,190	Each	10%	\$1,071	Other	F1
13872-827-3355	13872-827-3355	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 2 Years	\$2,380	Each	10%	\$2,142	Other	F1
13872-827-3356	13872-827-3356	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 3 Years	\$3,569	Each	10%	\$3,212	Other	F1
13872-827-3357	13872-827-3357	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 4 Years	\$4,759	Each	10%	\$4,283	Other	F1
13872-827-3358	13872-827-3358	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 5 Years	\$5,949	Each	10%	\$5,354	Other	F1
13872-827-3359	13872-827-3359	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 1 Year	\$1,256	Each	10%	\$1,130	Other	F1
13872-827-3360	13872-827-3360	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 2 Years	\$2,512	Each	10%	\$2,261	Other	F1
13872-827-3361	13872-827-3361	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 3 Years	\$3,768	Each	10%	\$3,391	Other	F1
13872-827-3362	13872-827-3362	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 4 Years	\$5,024	Each	10%	\$4,521	Other	F1
13872-827-3363	13872-827-3363	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance 5 Years	\$6,280	Each	10%	\$5,652	Other	F1
13872-827-3364	13872-827-3364	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 1 Year	\$1,322	Each	10%	\$1,190	Other	F1
13872-827-3365	13872-827-3365	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 2 Years	\$2,644	Each	10%	\$2,380	Other	F1
13872-827-3366	13872-827-3366	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 3 Years	\$3,966	Each	10%	\$3,569	Other	F1
13872-827-3367	13872-827-3367	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 4 Years	\$5,288	Each	10%	\$4,759	Other	F1
13872-827-3368	13872-827-3368	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance 5 Years	\$6,610	Each	10%	\$5,949	Other	F1
13872-835-6525	13872-835-6525	Storage Integrated Offer	ProSupport Next Business Day Enterprise MDS 9200 Software Support-Maintenance 1 Year	\$1,296	Each	10%	\$1,166	Other	F1
13872-835-6526	13872-835-6526	Storage Integrated Offer	ProSupport Next Business Day Enterprise MDS 9200 Software Support-Maintenance 2 Years	\$2,592	Each	10%	\$2,333	Other	F1
13872-835-6527	13872-835-6527	Storage Integrated Offer	ProSupport Next Business Day Enterprise MDS 9200 Software Support-Maintenance 3 Years	\$3,888	Each	10%	\$3,499	Other	F1
13872-835-6528	13872-835-6528	Storage Integrated Offer	ProSupport Next Business Day Enterprise MDS 9200 Software Support-Maintenance 4 Years	\$5,184	Each	10%	\$4,666	Other	F1
13872-835-6529	13872-835-6529	Storage Integrated Offer	ProSupport Next Business Day Enterprise MDS 9200 Software Support-Maintenance 5 Years	\$6,480	Each	10%	\$5,832	Other	F1
13872-835-6530	13872-835-6530	Storage Integrated Offer	ProSupport Mission Critical Enterprise MDS 9200 Software Support-Maintenance 1 Year	\$1,458	Each	10%	\$1,312	Other	F1
13872-835-6531	13872-835-6531	Storage Integrated Offer	ProSupport Mission Critical Enterprise MDS 9200 Software Support-Maintenance 2 Years	\$2,916	Each	10%	\$2,624	Other	F1
13872-835-6532	13872-835-6532	Storage Integrated Offer	ProSupport Mission Critical Enterprise MDS 9200 Software Support-Maintenance 3 Years	\$4,374	Each	10%	\$3,937	Other	F1
13872-835-6533	13872-835-6533	Storage Integrated Offer	ProSupport Mission Critical Enterprise MDS 9200 Software Support-Maintenance 4 Years	\$5,832	Each	10%	\$5,249	Other	F1
13872-835-6534	13872-835-6534	Storage Integrated Offer	ProSupport Mission Critical Enterprise MDS 9200 Software Support-Maintenance 5 Years	\$7,290	Each	10%	\$6,561	Other	F1
13872-835-6535	13872-835-6535	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise MDS 9200 Software Support-	\$1,539	Each	10%	\$1,385	Other	F1
13872-835-6536	13872-835-6536	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise MDS 9200 Software Support-	\$3,078	Each	10%	\$2,770	Other	F1
13872-835-6537	13872-835-6537	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise MDS 9200 Software Support-	\$4,617	Each	10%	\$4,155	Other	F1
13872-835-6538	13872-835-6538	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise MDS 9200 Software Support-	\$6,156	Each	10%	\$5,540	Other	F1
13872-835-6539	13872-835-6539	Storage Integrated Offer	ProSupport Plus Next Business Day Enterprise MDS 9200 Software Support-	\$7,695	Each	10%	\$6,926	Other	F1
13872-835-6540	13872-835-6540	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise MDS 9200 Software Support-Maintenance 1 Year	\$1,620	Each	10%	\$1,458	Other	F1
13872-835-6541	13872-835-6541	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise MDS 9200 Software Support-Maintenance 2 Years	\$3,240	Each	10%	\$2,916	Other	F1
13872-835-6542	13872-835-6542	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise MDS 9200 Software Support-Maintenance 3 Years	\$4,860	Each	10%	\$4,374	Other	F1
13872-835-6543	13872-835-6543	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise MDS 9200 Software Support-Maintenance 4 Years	\$6,480	Each	10%	\$5,832	Other	F1
13872-835-6544	13872-835-6544	Storage Integrated Offer	ProSupport Plus Mission Critical Enterprise MDS 9200 Software Support-Maintenance 5 Years	\$8,100	Each	10%	\$7,290	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13872_929-3709	13872_929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13872_935-6720	13872_935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13754_007-1527	13754_007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13754_009-4364	13754_009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13754_009-4877	13754_009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13754_460-5909	13754_460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13754_460-8530	13754_460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13754_460-9052	13754_460-9052	Storage Integrated Offer	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13754_460-9900	13754_460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13754_461-0497	13754_461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13754_468-8015	13754_468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13754_468-8016	13754_468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13754_468-8017	13754_468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13754_468-8018	13754_468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13754_468-8019	13754_468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13754_711-BBZB	13754_711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
13754_806-7308	13754_806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$0	Each	10%	\$0	Other	F1
13754_812-4005	13754_812-4005	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$300	Each	10%	\$270	Other	F1
13754_812-8809	13754_812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13754_822-3179	13754_822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13754_823-9269	13754_823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
13754_823-9274	13754_823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
13754_823-9284	13754_823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13754_825-3433	13754_825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1
13754_825-3434	13754_825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1
13754_825-3435	13754_825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1
13754_825-3436	13754_825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$159	Each	10%	\$143	Other	F1
13754_825-3445	13754_825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1
13754_825-3446	13754_825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1
13754_825-3451	13754_825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1
13754_825-3452	13754_825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus)	\$2,731	Each	10%	\$2,458	Other	F1
13754_825-3943	13754_825-3943	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,948	Each	10%	\$8,053	Other	F1
13754_825-3944	13754_825-3944	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$6,960	Each	10%	\$6,264	Other	F1
13754_825-3945	13754_825-3945	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$5,155	Each	10%	\$4,640	Other	F1
13754_825-3946	13754_825-3946	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assis 3 Years	\$5,795	Each	10%	\$5,216	Other	F1
13754_825-3947	13754_825-3947	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,163	Each	10%	\$1,947	Other	F1
13754_825-3950	13754_825-3950	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assis 5 Years	\$9,613	Each	10%	\$8,652	Other	F1
13754_825-3951	13754_825-3951	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assis 4 Years	\$7,567	Each	10%	\$6,810	Other	F1
13754_825-3952	13754_825-3952	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assis 1 Year	\$4,367	Each	10%	\$3,930	Other	F1
13754_825-3965	13754_825-3965	Storage Integrated Offer	Keep Your Components 15 Months	\$579	Each	10%	\$521	Other	F1
13754_825-3966	13754_825-3966	Storage Integrated Offer	Keep Your Components 39 Months	\$1,159	Each	10%	\$1,043	Other	F1
13754_825-3967	13754_825-3967	Storage Integrated Offer	Keep Your Components 51 Months	\$1,509	Each	10%	\$1,358	Other	F1
13754_825-3968	13754_825-3968	Storage Integrated Offer	Keep Your Components 63 Months	\$1,849	Each	10%	\$1,664	Other	F1
13754_825-3981	13754_825-3981	Storage Integrated Offer	Keep Your Components 1 Year	\$579	Each	10%	\$521	Other	F1
13754_825-3982	13754_825-3982	Storage Integrated Offer	Keep Your Components 3 Years	\$1,159	Each	10%	\$1,043	Other	F1
13754_825-3983	13754_825-3983	Storage Integrated Offer	Keep Your Components 4 Years	\$1,509	Each	10%	\$1,358	Other	F1
13754_825-3984	13754_825-3984	Storage Integrated Offer	Keep Your Components 5 Years	\$1,849	Each	10%	\$1,664	Other	F1
13754_825-3991	13754_825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1
13754_825-3992	13754_825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1
13754_825-3993	13754_825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1
13754_825-3994	13754_825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months	\$124	Each	10%	\$112	Other	F1
13754_825-3995	13754_825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1
13754_825-3996	13754_825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1
13754_825-3997	13754_825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1
13754_825-3998	13754_825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1
13754_825-3999	13754_825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1
13754_825-4000	13754_825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39	\$372	Each	10%	\$335	Other	F1
13754_825-4001	13754_825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source Price	UoM		Calculated Column Price/UoM (Calculated)	Price/UoM (Calculated)			
13754 825-4002	13754 825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$497	Each	10%	\$447	Other	F1		
13754 825-4003	13754 825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1		
13754 825-4004	13754 825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1		
13754 825-4005	13754 825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1		
13754 825-4006	13754 825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63	\$621	Each	10%	\$559	Other	F1		
13754 826-4207	13754 826-4207	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1		
13754 826-4208	13754 826-4208	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1		
13754 826-4209	13754 826-4209	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$495	Each	10%	\$445	Other	F1		
13754 826-4211	13754 826-4211	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$67	Each	10%	\$60	Other	F1		
13754 826-4213	13754 826-4213	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$1,874	Each	10%	\$1,687	Other	F1		
13754 826-4214	13754 826-4214	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$2,710	Each	10%	\$2,439	Other	F1		
13754 826-4215	13754 826-4215	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$2,559	Each	10%	\$2,303	Other	F1		
13754 826-4217	13754 826-4217	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$3,179	Each	10%	\$2,861	Other	F1		
13754 826-4220	13754 826-4220	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 15 Months	\$1,119	Each	10%	\$1,007	Other	F1		
13754 826-4221	13754 826-4221	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$896	Each	10%	\$806	Other	F1		
13754 826-4223	13754 826-4223	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$947	Each	10%	\$852	Other	F1		
13754 826-4224	13754 826-4224	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$1,224	Each	10%	\$1,102	Other	F1		
13754 826-4225	13754 826-4225	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 51 Months	\$1,297	Each	10%	\$1,167	Other	F1		
13754 826-4226	13754 826-4226	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,567	Each	10%	\$1,410	Other	F1		
13754 826-4227	13754 826-4227	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 63 Months	\$1,641	Each	10%	\$1,477	Other	F1		
13754 826-4230	13754 826-4230	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$1,333	Each	10%	\$1,200	Other	F1		
13754 826-4231	13754 826-4231	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,066	Each	10%	\$959	Other	F1		
13754 826-4232	13754 826-4232	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$2,512	Each	10%	\$2,261	Other	F1		
13754 826-4233	13754 826-4233	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,450	Each	10%	\$2,205	Other	F1		
13754 826-4234	13754 826-4234	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$3,664	Each	10%	\$3,298	Other	F1		
13754 826-4235	13754 826-4235	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$3,602	Each	10%	\$3,242	Other	F1		
13754 826-4236	13754 826-4236	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$4,772	Each	10%	\$4,295	Other	F1		
13754 826-4237	13754 826-4237	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$4,710	Each	10%	\$4,239	Other	F1		
13754 826-4240	13754 826-4240	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$386	Each	10%	\$347	Other	F1		
13754 826-4241	13754 826-4241	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$309	Each	10%	\$278	Other	F1		
13754 826-4243	13754 826-4243	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$609	Each	10%	\$548	Other	F1		
13754 826-4244	13754 826-4244	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$832	Each	10%	\$749	Other	F1		
13754 826-4245	13754 826-4245	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$847	Each	10%	\$762	Other	F1		
13754 826-4246	13754 826-4246	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,099	Each	10%	\$989	Other	F1		
13754 826-4247	13754 826-4247	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$1,114	Each	10%	\$1,003	Other	F1		
13754 826-4250	13754 826-4250	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$56	Each	10%	\$50	Other	F1		
13754 826-4251	13754 826-4251	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$45	Each	10%	\$41	Other	F1		
13754 826-4252	13754 826-4252	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$2,250	Each	10%	\$2,025	Other	F1		
13754 826-4253	13754 826-4253	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$2,079	Each	10%	\$1,871	Other	F1		
13754 826-4254	13754 826-4254	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$3,042	Each	10%	\$2,738	Other	F1		
13754 826-4255	13754 826-4255	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$2,867	Each	10%	\$2,580	Other	F1		
13754 826-4256	13754 826-4256	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$3,700	Each	10%	\$3,330	Other	F1		
13754 826-4257	13754 826-4257	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$3,527	Each	10%	\$3,174	Other	F1		
13754 826-4260	13754 826-4260	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 15 Months	\$2,007	Each	10%	\$1,806	Other	F1		
13754 826-4261	13754 826-4261	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,605	Each	10%	\$1,445	Other	F1		
13754 826-4262	13754 826-4262	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 39 Months	\$3,057	Each	10%	\$2,751	Other	F1		
13754 826-4263	13754 826-4263	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,826	Each	10%	\$2,543	Other	F1		
13754 826-4264	13754 826-4264	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$3,688	Each	10%	\$3,319	Other	F1		
13754 826-4265	13754 826-4265	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 51 Months	\$3,915	Each	10%	\$3,524	Other	F1		
13754 826-4266	13754 826-4266	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$4,678	Each	10%	\$4,210	Other	F1		
13754 826-4267	13754 826-4267	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 63 Months	\$4,907	Each	10%	\$4,416	Other	F1		
13754 826-4270	13754 826-4270	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$1,114	Each	10%	\$1,003	Other	F1		
13754 826-4271	13754 826-4271	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$892	Each	10%	\$803	Other	F1		
13754 826-4272	13754 826-4272	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 39 Months	\$2,112	Each	10%	\$1,901	Other	F1		
13754 826-4273	13754 826-4273	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,017	Each	10%	\$1,815	Other	F1		
13754 826-4274	13754 826-4274	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,719	Each	10%	\$2,447	Other	F1		
13754 826-4275	13754 826-4275	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$2,809	Each	10%	\$2,528	Other	F1		
13754 826-4276	13754 826-4276	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$3,525	Each	10%	\$3,173	Other	F1		
13754 826-4277	13754 826-4277	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$3,616	Each	10%	\$3,254	Other	F1		
13754 826-4280	13754 826-4280	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,292	Each	10%	\$1,163	Other	F1		
13754 826-4281	13754 826-4281	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,033	Each	10%	\$930	Other	F1		
13754 826-4282	13754 826-4282	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$2,852	Each	10%	\$2,567	Other	F1		
13754 826-4283	13754 826-4283	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,725	Each	10%	\$2,453	Other	F1		

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13754 826-4284	13754 826-4284	Storage Integrated Offer	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$4,080	Each	10%	\$3,672	Other	F1
13754 826-4285	13754 826-4285	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,948	Each	10%	\$3,553	Other	F1
13754 826-4286	13754 826-4286	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$5,198	Each	10%	\$4,678	Other	F1
13754 826-4287	13754 826-4287	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,067	Each	10%	\$4,560	Other	F1
13754 847-2873	13754 847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%	\$1,439	Other	F1
13754 847-2874	13754 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$876	Each	10%	\$788	Other	F1
13754 847-5903	13754 847-5903	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$1,333	Each	10%	\$1,200	Other	F1
13754 847-5904	13754 847-5904	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$2,667	Each	10%	\$2,400	Other	F1
13754 847-5910	13754 847-5910	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$8,000	Each	10%	\$7,200	Other	F1
13754 847-5911	13754 847-5911	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$9,333	Each	10%	\$8,400	Other	F1
13754 847-5912	13754 847-5912	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$4,000	Each	10%	\$3,600	Other	F1
13754 847-5913	13754 847-5913	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$5,333	Each	10%	\$4,800	Other	F1
13754 847-5914	13754 847-5914	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$6,667	Each	10%	\$6,000	Other	F1
13754 847-5954	13754 847-5954	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$1,333	Each	10%	\$1,200	Other	F1
13754 847-5955	13754 847-5955	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$2,667	Each	10%	\$2,400	Other	F1
13754 847-5956	13754 847-5956	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$4,000	Each	10%	\$3,600	Other	F1
13754 847-5957	13754 847-5957	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$5,333	Each	10%	\$4,800	Other	F1
13754 847-5958	13754 847-5958	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$6,667	Each	10%	\$6,000	Other	F1
13754 847-5959	13754 847-5959	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$8,000	Each	10%	\$7,200	Other	F1
13754 847-5960	13754 847-5960	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$9,333	Each	10%	\$8,400	Other	F1
13754 951-2015	13754 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13754 955-9041	13754 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13754 975-3461	13754 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13754 984-3267	13754 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
13754 987-2549	13754 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
13754 989-3439	13754 989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13754 992-6149	13754 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13658 007-1527	13658 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13658 009-4364	13658 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13658 009-4877	13658 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13658 460-5909	13658 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13658 460-8530	13658 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13658 460-9052	13658 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13658 460-9900	13658 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13658 461-0497	13658 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13658 468-8015	13658 468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13658 468-8016	13658 468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13658 468-8017	13658 468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13658 468-8018	13658 468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13658 468-8019	13658 468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13658 711-BB2B	13658 711-BB2B	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
13658 806-7308	13658 806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13658 812-4005	13658 812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13658 812-8809	13658 812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13658 822-3179	13658 822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13658 823-9269	13658 823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
13658 823-9274	13658 823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
13658 823-9284	13658 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13658 825-3433	13658 825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1	
13658 825-3434	13658 825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1	
13658 825-3435	13658 825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1	
13658 825-3436	13658 825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$159	Each	10%	\$143	Other	F1	
13658 825-3445	13658 825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1	
13658 825-3446	13658 825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1	
13658 825-3451	13658 825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1	
13658 825-3452	13658 825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus)	\$2,731	Each	10%	\$2,458	Other	F1	
13658 825-3929	13658 825-3929	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$227	Each	10%	\$204	Other	F1	
13658 825-3930	13658 825-3930	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$551	Each	10%	\$496	Other	F1	
13658 825-3931	13658 825-3931	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$667	Each	10%	\$600	Other	F1	
13658 825-3932	13658 825-3932	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$719	Each	10%	\$647	Other	F1	
13658 825-3933	13658 825-3933	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$192	Each	10%	\$173	Other	F1	
13658 825-3934	13658 825-3934	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$492	Each	10%	\$443	Other	F1	
13658 825-3935	13658 825-3935	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$819	Each	10%	\$737	Other	F1	
13658 825-3936	13658 825-3936	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$649	Each	10%	\$584	Other	F1	
13658 825-3987	13658 825-3987	Storage Integrated Offer	Keep Your Components 1 Year	\$59	Each	10%	\$53	Other	F1	
13658 825-3988	13658 825-3988	Storage Integrated Offer	Keep Your Components 3 Years	\$119	Each	10%	\$107	Other	F1	
13658 825-3989	13658 825-3989	Storage Integrated Offer	Keep Your Components 4 Years	\$149	Each	10%	\$134	Other	F1	
13658 825-3990	13658 825-3990	Storage Integrated Offer	Keep Your Components 5 Years	\$189	Each	10%	\$170	Other	F1	
13658 825-3991	13658 825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1	
13658 825-3992	13658 825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1	
13658 825-3993	13658 825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1	
13658 825-3994	13658 825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months	\$124	Each	10%	\$112	Other	F1	
13658 825-3995	13658 825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1	
13658 825-3996	13658 825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1	
13658 825-3997	13658 825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1	
13658 825-3998	13658 825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1	
13658 825-3999	13658 825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1	
13658 825-4000	13658 825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39	\$372	Each	10%	\$335	Other	F1	
13658 825-4001	13658 825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1	
13658 825-4002	13658 825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$497	Each	10%	\$447	Other	F1	
13658 825-4003	13658 825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1	
13658 825-4004	13658 825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1	
13658 825-4005	13658 825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1	
13658 825-4006	13658 825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63	\$621	Each	10%	\$559	Other	F1	
13658 825-4023	13658 825-4023	Storage Integrated Offer	Keep Your Components 39 Months	\$119	Each	10%	\$107	Other	F1	
13658 825-4024	13658 825-4024	Storage Integrated Offer	Keep Your Components 51 Months	\$149	Each	10%	\$134	Other	F1	
13658 825-4025	13658 825-4025	Storage Integrated Offer	Keep Your Components 63 Months	\$189	Each	10%	\$170	Other	F1	
13658 825-4026	13658 825-4026	Storage Integrated Offer	Keep Your Components 15 Months	\$59	Each	10%	\$53	Other	F1	
13658 825-4479	13658 825-4479	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1	
13658 825-4480	13658 825-4480	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
13658 825-4481	13658 825-4481	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$79	Each	10%	\$71	Other	F1	
13658 825-4483	13658 825-4483	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1	Each	10%	\$1	Other	F1	
13658 825-4485	13658 825-4485	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$98	Each	10%	\$88	Other	F1	
13658 825-4486	13658 825-4486	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$151	Each	10%	\$136	Other	F1	
13658 825-4487	13658 825-4487	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$142	Each	10%	\$128	Other	F1	
13658 825-4489	13658 825-4489	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$180	Each	10%	\$162	Other	F1	



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Vendor Notes:

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				Base price from Base Price Source	UoM					
13658 825-4492	13658 825-4492	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 15 Months	\$183	Each	10%	\$165	Other	F1	
13658 825-4493	13658 825-4493	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$146	Each	10%	\$131	Other	F1	
13658 825-4495	13658 825-4495	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$343	Each	10%	\$309	Other	F1	
13658 825-4496	13658 825-4496	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$446	Each	10%	\$401	Other	F1	
13658 825-4497	13658 825-4497	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 51 Months	\$474	Each	10%	\$427	Other	F1	
13658 825-4498	13658 825-4498	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$556	Each	10%	\$500	Other	F1	
13658 825-4499	13658 825-4499	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 63 Months	\$584	Each	10%	\$526	Other	F1	
13658 825-4502	13658 825-4502	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$63	Each	10%	\$57	Other	F1	
13658 825-4503	13658 825-4503	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$51	Each	10%	\$46	Other	F1	
13658 825-4504	13658 825-4504	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$197	Each	10%	\$177	Other	F1	
13658 825-4505	13658 825-4505	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$184	Each	10%	\$166	Other	F1	
13658 825-4506	13658 825-4506	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$282	Each	10%	\$254	Other	F1	
13658 825-4507	13658 825-4507	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$268	Each	10%	\$241	Other	F1	
13658 825-4508	13658 825-4508	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$355	Each	10%	\$320	Other	F1	
13658 825-4509	13658 825-4509	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$341	Each	10%	\$307	Other	F1	
13658 825-4512	13658 825-4512	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$200	Each	10%	\$180	Other	F1	
13658 825-4513	13658 825-4513	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$160	Each	10%	\$144	Other	F1	
13658 825-4515	13658 825-4515	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$397	Each	10%	\$357	Other	F1	
13658 825-4516	13658 825-4516	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$523	Each	10%	\$471	Other	F1	
13658 825-4517	13658 825-4517	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$550	Each	10%	\$495	Other	F1	
13658 825-4518	13658 825-4518	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$661	Each	10%	\$595	Other	F1	
13658 825-4519	13658 825-4519	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$687	Each	10%	\$618	Other	F1	
13658 825-4522	13658 825-4522	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$1	Each	10%	\$1	Other	F1	
13658 825-4523	13658 825-4523	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1	Each	10%	\$1	Other	F1	
13658 825-4524	13658 825-4524	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$78	Each	10%	\$70	Other	F1	
13658 825-4525	13658 825-4525	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$72	Each	10%	\$65	Other	F1	
13658 825-4526	13658 825-4526	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$113	Each	10%	\$102	Other	F1	
13658 825-4527	13658 825-4527	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$107	Each	10%	\$96	Other	F1	
13658 825-4528	13658 825-4528	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$142	Each	10%	\$128	Other	F1	
13658 825-4529	13658 825-4529	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$136	Each	10%	\$122	Other	F1	
13658 825-4532	13658 825-4532	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 15 Months	\$315	Each	10%	\$284	Other	F1	
13658 825-4533	13658 825-4533	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$252	Each	10%	\$227	Other	F1	
13658 825-4534	13658 825-4534	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 39 Months	\$742	Each	10%	\$668	Other	F1	
13658 825-4535	13658 825-4535	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$685	Each	10%	\$617	Other	F1	
13658 825-4536	13658 825-4536	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$902	Each	10%	\$812	Other	F1	
13658 825-4537	13658 825-4537	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 51 Months	\$960	Each	10%	\$864	Other	F1	
13658 825-4538	13658 825-4538	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,126	Each	10%	\$1,013	Other	F1	
13658 825-4539	13658 825-4539	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 63 Months	\$1,183	Each	10%	\$1,065	Other	F1	
13658 825-4542	13658 825-4542	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$35	Each	10%	\$32	Other	F1	
13658 825-4543	13658 825-4543	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$28	Each	10%	\$25	Other	F1	
13658 825-4544	13658 825-4544	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$125	Each	10%	\$113	Other	F1	
13658 825-4545	13658 825-4545	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$116	Each	10%	\$104	Other	F1	
13658 825-4546	13658 825-4546	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$178	Each	10%	\$160	Other	F1	
13658 825-4547	13658 825-4547	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$169	Each	10%	\$152	Other	F1	
13658 825-4548	13658 825-4548	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$223	Each	10%	\$201	Other	F1	
13658 825-4549	13658 825-4549	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$214	Each	10%	\$193	Other	F1	
13658 825-4552	13658 825-4552	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$333	Each	10%	\$300	Other	F1	
13658 825-4553	13658 825-4553	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$267	Each	10%	\$240	Other	F1	
13658 825-4554	13658 825-4554	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 39 Months	\$798	Each	10%	\$718	Other	F1	
13658 825-4555	13658 825-4555	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$740	Each	10%	\$666	Other	F1	
13658 825-4556	13658 825-4556	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$982	Each	10%	\$884	Other	F1	
13658 825-4557	13658 825-4557	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$1,039	Each	10%	\$935	Other	F1	
13658 825-4558	13658 825-4558	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,232	Each	10%	\$1,109	Other	F1	
13658 825-4559	13658 825-4559	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$1,289	Each	10%	\$1,160	Other	F1	
13658 847-2873	13658 847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%	\$1,439	Other	F1	
13658 847-2874	13658 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$972	Each	10%	\$878	Other	F1	
13658 847-5964	13658 847-5964	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$250	Each	10%	\$225	Other	F1	
13658 847-5965	13658 847-5965	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$500	Each	10%	\$450	Other	F1	
13658 847-5966	13658 847-5966	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$750	Each	10%	\$675	Other	F1	
13658 847-5967	13658 847-5967	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$1,000	Each	10%	\$900	Other	F1	
13658 847-5968	13658 847-5968	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$1,250	Each	10%	\$1,125	Other	F1	
13658 847-5969	13658 847-5969	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$1,500	Each	10%	\$1,350	Other	F1	
13658 847-5970	13658 847-5970	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$1,750	Each	10%	\$1,575	Other	F1	
13658 847-5972	13658 847-5972	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$1,500	Each	10%	\$1,350	Other	F1	
13658 847-5973	13658 847-5973	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$1,750	Each	10%	\$1,575	Other	F1	
13658 847-5974	13658 847-5974	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$250	Each	10%	\$225	Other	F1	
13658 847-5975	13658 847-5975	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$1,000	Each	10%	\$900	Other	F1	
13658 847-5976	13658 847-5976	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$1,250	Each	10%	\$1,125	Other	F1	
13658 847-5977	13658 847-5977	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$500	Each	10%	\$450	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13658-847-5978	13658-847-5978	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$750	Each	10%	\$675	Other	F1	
13658-951-2015	13658-951-2015	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13658-955-9041	13658-955-9041	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13658-975-3461	13658-975-3461	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1	
13658-984-3267	13658-984-3267	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1	
13658-987-2549	13658-987-2549	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13658-989-3439	13658-989-3439	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13658-992-6149	13658-992-6149	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13755-007-1527	13755-007-1527	Storage Integrated Offer	Provincial Government Order In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1	
13755-009-4364	13755-009-4364	Storage Integrated Offer	OCONUS Delivery - PowerEdge Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$135	Each	10%	\$122	Other	F1	
13755-009-4877	13755-009-4877	Storage Integrated Offer	GSA Contract #GS-35F-4076D PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1	
13755-460-5909	13755-460-5909	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13755-460-8530	13755-460-8530	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13755-460-9052	13755-460-9052	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13755-460-9900	13755-460-9900	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13755-461-0497	13755-461-0497	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13755-468-8015	13755-468-8015	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1	
13755-468-8016	13755-468-8016	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$0	Each	10%	\$0	Other	F1	
13755-468-8017	13755-468-8017	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13755-468-8018	13755-468-8018	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13755-468-8019	13755-468-8019	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13755-711-BB2B	13755-711-BB2B	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
13755-806-7308	13755-806-7308	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
13755-812-4005	13755-812-4005	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13755-812-8809	13755-812-8809	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1	
13755-822-3179	13755-822-3179	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1	
13755-823-9269	13755-823-9269	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1	
13755-823-9274	13755-823-9274	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$159	Each	10%	\$143	Other	F1	
13755-823-9284	13755-823-9284	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1	
13755-825-3433	13755-825-3433	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1	
13755-825-3434	13755-825-3434	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$1,095	Each	10%	\$986	Other	F1	
13755-825-3435	13755-825-3435	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$2,731	Each	10%	\$2,458	Other	F1	
13755-825-3436	13755-825-3436	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,948	Each	10%	\$8,053	Other	F1	
13755-825-3437	13755-825-3437	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$6,960	Each	10%	\$6,264	Other	F1	
13755-825-3438	13755-825-3438	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$5,155	Each	10%	\$4,640	Other	F1	
13755-825-3439	13755-825-3439	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,795	Each	10%	\$5,216	Other	F1	
13755-825-3440	13755-825-3440	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech	\$2,163	Each	10%	\$1,947	Other	F1	
13755-825-3441	13755-825-3441	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,613	Each	10%	\$8,652	Other	F1	
13755-825-3442	13755-825-3442	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$7,567	Each	10%	\$6,810	Other	F1	
13755-825-3443	13755-825-3443	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,367	Each	10%	\$3,930	Other	F1	
13755-825-3444	13755-825-3444	Storage Integrated Offer	Keep Your Components 15 Months	\$579	Each	10%	\$521	Other	F1	
13755-825-3445	13755-825-3445	Storage Integrated Offer	Keep Your Components 39 Months	\$1,159	Each	10%	\$1,043	Other	F1	
13755-825-3446	13755-825-3446	Storage Integrated Offer	Keep Your Components 51 Months	\$1,509	Each	10%	\$1,358	Other	F1	
13755-825-3447	13755-825-3447	Storage Integrated Offer	Keep Your Components 63 Months	\$1,849	Each	10%	\$1,664	Other	F1	
13755-825-3448	13755-825-3448	Storage Integrated Offer	Keep Your Components 1 Year	\$579	Each	10%	\$521	Other	F1	
13755-825-3449	13755-825-3449	Storage Integrated Offer	Keep Your Components 3 Years	\$1,159	Each	10%	\$1,043	Other	F1	
13755-825-3450	13755-825-3450	Storage Integrated Offer	Keep Your Components 4 Years	\$1,509	Each	10%	\$1,358	Other	F1	
13755-825-3451	13755-825-3451	Storage Integrated Offer	Keep Your Components 5 Years	\$1,849	Each	10%	\$1,664	Other	F1	
13755-825-3452	13755-825-3452	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	0-100					
13755 825-3992	13755 825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1	
13755 825-3993	13755 825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1	
13755 825-3994	13755 825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15	\$124	Each	10%	\$112	Other	F1	
13755 825-3995	13755 825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1	
13755 825-3996	13755 825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1	
13755 825-3997	13755 825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1	
13755 825-3998	13755 825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1	
13755 825-3999	13755 825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1	
13755 825-4000	13755 825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months	\$372	Each	10%	\$335	Other	F1	
13755 825-4001	13755 825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1	
13755 825-4002	13755 825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months	\$497	Each	10%	\$447	Other	F1	
13755 825-4003	13755 825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1	
13755 825-4004	13755 825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1	
13755 825-4005	13755 825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1	
13755 825-4006	13755 825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months	\$621	Each	10%	\$559	Other	F1	
13755 826-4373	13755 826-4373	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery 15 Months	\$0	Each	10%	\$0	Other	F1	
13755 826-4374	13755 826-4374	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1	
13755 826-4375	13755 826-4375	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$495	Each	10%	\$445	Other	F1	
13755 826-4377	13755 826-4377	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$50	Each	10%	\$45	Other	F1	
13755 826-4379	13755 826-4379	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$1,408	Each	10%	\$1,267	Other	F1	
13755 826-4380	13755 826-4380	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$2,036	Each	10%	\$1,832	Other	F1	
13755 826-4381	13755 826-4381	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$1,922	Each	10%	\$1,730	Other	F1	
13755 826-4383	13755 826-4383	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$2,388	Each	10%	\$2,149	Other	F1	
13755 826-4386	13755 826-4386	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 15 Months	\$841	Each	10%	\$757	Other	F1	
13755 826-4387	13755 826-4387	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$673	Each	10%	\$606	Other	F1	
13755 826-4389	13755 826-4389	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$711	Each	10%	\$640	Other	F1	
13755 826-4390	13755 826-4390	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$920	Each	10%	\$828	Other	F1	
13755 826-4391	13755 826-4391	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 51 Months	\$974	Each	10%	\$877	Other	F1	
13755 826-4392	13755 826-4392	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,178	Each	10%	\$1,060	Other	F1	
13755 826-4393	13755 826-4393	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 63 Months	\$1,233	Each	10%	\$1,110	Other	F1	
13755 826-4396	13755 826-4396	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$1,001	Each	10%	\$901	Other	F1	
13755 826-4397	13755 826-4397	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$801	Each	10%	\$721	Other	F1	
13755 826-4398	13755 826-4398	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$1,887	Each	10%	\$1,698	Other	F1	
13755 826-4399	13755 826-4399	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$1,841	Each	10%	\$1,657	Other	F1	
13755 826-4400	13755 826-4400	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$2,753	Each	10%	\$2,478	Other	F1	
13755 826-4401	13755 826-4401	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$2,706	Each	10%	\$2,435	Other	F1	
13755 826-4402	13755 826-4402	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$3,585	Each	10%	\$3,227	Other	F1	
13755 826-4403	13755 826-4403	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$3,538	Each	10%	\$3,184	Other	F1	
13755 826-4406	13755 826-4406	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$290	Each	10%	\$261	Other	F1	
13755 826-4407	13755 826-4407	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$232	Each	10%	\$209	Other	F1	
13755 826-4409	13755 826-4409	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$457	Each	10%	\$411	Other	F1	
13755 826-4410	13755 826-4410	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$625	Each	10%	\$563	Other	F1	
13755 826-4411	13755 826-4411	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$636	Each	10%	\$572	Other	F1	
13755 826-4412	13755 826-4412	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$826	Each	10%	\$743	Other	F1	
13755 826-4413	13755 826-4413	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$837	Each	10%	\$753	Other	F1	
13755 826-4416	13755 826-4416	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$42	Each	10%	\$38	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	\$0			ALJP Proposed Price/UoM (Calculated)	use drop-down	
13755 826-4417	13755 826-4417	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$34	Each	10%	\$31	Other	F1	
13755 826-4418	13755 826-4418	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$1,690	Each	10%	\$1,521	Other	F1	
13755 826-4419	13755 826-4419	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$1,562	Each	10%	\$1,406	Other	F1	
13755 826-4420	13755 826-4420	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$2,285	Each	10%	\$2,057	Other	F1	
13755 826-4421	13755 826-4421	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$2,153	Each	10%	\$1,938	Other	F1	
13755 826-4422	13755 826-4422	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$2,780	Each	10%	\$2,502	Other	F1	
13755 826-4423	13755 826-4423	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$2,650	Each	10%	\$2,385	Other	F1	
13755 826-4426	13755 826-4426	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 15 Months	\$1,508	Each	10%	\$1,357	Other	F1	
13755 826-4427	13755 826-4427	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,206	Each	10%	\$1,085	Other	F1	
13755 826-4428	13755 826-4428	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 39 Months	\$2,297	Each	10%	\$2,067	Other	F1	
13755 826-4429	13755 826-4429	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,123	Each	10%	\$1,911	Other	F1	
13755 826-4430	13755 826-4430	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,771	Each	10%	\$2,494	Other	F1	
13755 826-4431	13755 826-4431	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 51 Months	\$2,941	Each	10%	\$2,647	Other	F1	
13755 826-4432	13755 826-4432	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$3,514	Each	10%	\$3,163	Other	F1	
13755 826-4433	13755 826-4433	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 63 Months	\$3,686	Each	10%	\$3,317	Other	F1	
13755 826-4436	13755 826-4436	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$837	Each	10%	\$753	Other	F1	
13755 826-4437	13755 826-4437	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$670	Each	10%	\$603	Other	F1	
13755 826-4438	13755 826-4438	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 39 Months	\$1,586	Each	10%	\$1,427	Other	F1	
13755 826-4439	13755 826-4439	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,516	Each	10%	\$1,364	Other	F1	
13755 826-4440	13755 826-4440	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,043	Each	10%	\$1,839	Other	F1	
13755 826-4441	13755 826-4441	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$2,110	Each	10%	\$1,899	Other	F1	
13755 826-4442	13755 826-4442	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$2,648	Each	10%	\$2,383	Other	F1	
13755 826-4443	13755 826-4443	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$2,717	Each	10%	\$2,445	Other	F1	
13755 826-4446	13755 826-4446	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$971	Each	10%	\$874	Other	F1	
13755 826-4447	13755 826-4447	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$776	Each	10%	\$698	Other	F1	
13755 826-4448	13755 826-4448	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,143	Each	10%	\$1,929	Other	F1	
13755 826-4449	13755 826-4449	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,047	Each	10%	\$1,842	Other	F1	
13755 826-4450	13755 826-4450	Storage Integrated Offer	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,065	Each	10%	\$2,759	Other	F1	
13755 826-4451	13755 826-4451	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,966	Each	10%	\$2,669	Other	F1	
13755 826-4452	13755 826-4452	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,905	Each	10%	\$3,515	Other	F1	
13755 826-4453	13755 826-4453	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,807	Each	10%	\$3,426	Other	F1	
13755 847-2873	13755 847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%	\$1,439	Other	F1	
13755 847-2874	13755 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$876	Each	10%	\$788	Other	F1	
13755 847-5980	13755 847-5980	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$1,333	Each	10%	\$1,200	Other	F1	
13755 847-5981	13755 847-5981	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$2,667	Each	10%	\$2,400	Other	F1	
13755 847-5982	13755 847-5982	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$4,000	Each	10%	\$3,600	Other	F1	
13755 847-5988	13755 847-5988	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$5,333	Each	10%	\$4,800	Other	F1	
13755 847-5991	13755 847-5991	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$2,667	Each	10%	\$2,400	Other	F1	
13755 847-5992	13755 847-5992	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$4,000	Each	10%	\$3,600	Other	F1	
13755 847-5993	13755 847-5993	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$5,333	Each	10%	\$4,800	Other	F1	
13755 847-5994	13755 847-5994	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$8,000	Each	10%	\$7,200	Other	F1	
13755 847-5995	13755 847-5995	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$9,333	Each	10%	\$8,400	Other	F1	
13755 847-5996	13755 847-5996	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$8,000	Each	10%	\$7,200	Other	F1	
13755 847-6008	13755 847-6008	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$6,667	Each	10%	\$6,000	Other	F1	
13755 847-6009	13755 847-6009	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$9,333	Each	10%	\$8,400	Other	F1	
13755 847-6010	13755 847-6010	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$1,333	Each	10%	\$1,200	Other	F1	
13755 847-6011	13755 847-6011	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$6,667	Each	10%	\$6,000	Other	F1	
13755 951-2015	13755 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1	
13755 955-9041	13755 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13755 975-3461	13755 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13755 984-3267	13755 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1	
13755 987-2549	13755 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
13755 989-3439	13755 989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1	
13755 992-6149	13755 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
14408 007-1527	14408 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14408 009-4364	14408 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14408 009-4877	14408 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14408 460-5909	14408 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14408 460-8530	14408 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
14408 460-9052	14408 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14408 460-9900	14408 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14408 461-0497	14408 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14408 468-8015	14408 468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
14408 468-8016	14408 468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
14408 468-8017	14408 468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14408-468-8018	14408-468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
14408-468-8019	14408-468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14408-711-BBZB	14408-711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14408-806-7308	14408-806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$0	Each	10%	\$0	Other	F1
14408-812-4005	14408-812-4005	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$300	Each	10%	\$270	Other	F1
14408-812-8809	14408-812-8809	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$100	Each	10%	\$90	Other	F1
14408-822-3179	14408-822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
14408-825-3433	14408-825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1
14408-825-3434	14408-825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1
14408-825-3435	14408-825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1
14408-825-3436	14408-825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$159	Each	10%	\$143	Other	F1
14408-825-3445	14408-825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$178	Each	10%	\$160	Other	F1
14408-825-3446	14408-825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1
14408-825-3451	14408-825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$1,095	Each	10%	\$986	Other	F1
14408-825-3452	14408-825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,731	Each	10%	\$2,458	Other	F1
14408-825-3943	14408-825-3943	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$8,948	Each	10%	\$8,053	Other	F1
14408-825-3944	14408-825-3944	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,960	Each	10%	\$6,264	Other	F1
14408-825-3945	14408-825-3945	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,155	Each	10%	\$4,640	Other	F1
14408-825-3946	14408-825-3946	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,795	Each	10%	\$5,216	Other	F1
14408-825-3947	14408-825-3947	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$2,163	Each	10%	\$1,947	Other	F1
14408-825-3950	14408-825-3950	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$9,613	Each	10%	\$8,652	Other	F1
14408-825-3951	14408-825-3951	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$7,567	Each	10%	\$6,810	Other	F1
14408-825-3952	14408-825-3952	Storage Integrated Offer	Keep Your Components 15 Months	\$4,367	Each	10%	\$3,930	Other	F1
14408-825-3965	14408-825-3965	Storage Integrated Offer	Keep Your Components 15 Months	\$579	Each	10%	\$521	Other	F1
14408-825-3966	14408-825-3966	Storage Integrated Offer	Keep Your Components 39 Months	\$1,159	Each	10%	\$1,043	Other	F1
14408-825-3967	14408-825-3967	Storage Integrated Offer	Keep Your Components 51 Months	\$1,509	Each	10%	\$1,358	Other	F1
14408-825-3968	14408-825-3968	Storage Integrated Offer	Keep Your Components 63 Months	\$1,849	Each	10%	\$1,664	Other	F1
14408-825-3981	14408-825-3981	Storage Integrated Offer	Keep Your Components 1 Year	\$579	Each	10%	\$521	Other	F1
14408-825-3982	14408-825-3982	Storage Integrated Offer	Keep Your Components 3 Years	\$1,159	Each	10%	\$1,043	Other	F1
14408-825-3983	14408-825-3983	Storage Integrated Offer	Keep Your Components 4 Years	\$1,509	Each	10%	\$1,358	Other	F1
14408-825-3984	14408-825-3984	Storage Integrated Offer	Keep Your Components 5 Years	\$1,849	Each	10%	\$1,664	Other	F1
14408-825-3991	14408-825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1
14408-825-3992	14408-825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1
14408-825-3993	14408-825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1
14408-825-3994	14408-825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15	\$124	Each	10%	\$112	Other	F1
14408-825-3995	14408-825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1
14408-825-3996	14408-825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1
14408-825-3997	14408-825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1
14408-825-3998	14408-825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1
14408-825-3999	14408-825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1
14408-825-4000	14408-825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39	\$372	Each	10%	\$335	Other	F1
14408-825-4001	14408-825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1
14408-825-4002	14408-825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$497	Each	10%	\$447	Other	F1
14408-825-4003	14408-825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1
14408-825-4004	14408-825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1
14408-825-4005	14408-825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1
14408-825-4006	14408-825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63	\$621	Each	10%	\$559	Other	F1
14408-825-8623	14408-825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14408-825-8624	14408-825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14408-826-8369	14408-826-8369	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch	\$1,391	Each	10%	\$1,251	Other	F1
14408-826-8370	14408-826-8370	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel SAN Extension Switch	\$2,411	Each	10%	\$2,170	Other	F1
14408-826-8371	14408-826-8371	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel SAN Extension Switch Deployment	\$434	Each	10%	\$391	Other	F1
14408-826-8372	14408-826-8372	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch Deployment Verification	\$459	Each	10%	\$414	Other	F1
14408-835-6154	14408-835-6154	Storage Integrated Offer	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery 15 Years	\$0	Each	10%	\$0	Other	F1
14408-835-6155	14408-835-6155	Storage Integrated Offer	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
14408-835-6156	14408-835-6156	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$495	Each	10%	\$445	Other	F1
14408-835-6158	14408-835-6158	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$141	Each	10%	\$127	Other	F1
14408-835-6160	14408-835-6160	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$3,934	Each	10%	\$3,541	Other	F1
14408-835-6161	14408-835-6161	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$5,691	Each	10%	\$5,122	Other	F1
14408-835-6162	14408-835-6162	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$5,373	Each	10%	\$4,836	Other	F1
14408-835-6164	14408-835-6164	Storage Integrated Offer	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$6,675	Each	10%	\$6,008	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14408 835-6167	14408 835-6167	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 15 Months	\$2,350	Each	10%	\$2,115	Other	F1
14408 835-6168	14408 835-6168	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,880	Each	10%	\$1,692	Other	F1
14408 835-6170	14408 835-6170	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,988	Each	10%	\$1,789	Other	F1
14408 835-6171	14408 835-6171	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$2,570	Each	10%	\$2,313	Other	F1
14408 835-6172	14408 835-6172	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 51 Months	\$2,723	Each	10%	\$2,451	Other	F1
14408 835-6173	14408 835-6173	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$3,290	Each	10%	\$2,961	Other	F1
14408 835-6174	14408 835-6174	Storage Integrated Offer	ProSupport 7x24 HW-SW Tech Support and Assistance 63 Months	\$3,446	Each	10%	\$3,101	Other	F1
14408 835-6177	14408 835-6177	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$2,799	Each	10%	\$2,519	Other	F1
14408 835-6178	14408 835-6178	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$2,239	Each	10%	\$2,015	Other	F1
14408 835-6179	14408 835-6179	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$5,275	Each	10%	\$4,748	Other	F1
14408 835-6180	14408 835-6180	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$5,145	Each	10%	\$4,631	Other	F1
14408 835-6181	14408 835-6181	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$7,694	Each	10%	\$6,925	Other	F1
14408 835-6182	14408 835-6182	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$7,563	Each	10%	\$6,807	Other	F1
14408 835-6183	14408 835-6183	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$10,020	Each	10%	\$9,018	Other	F1
14408 835-6184	14408 835-6184	Storage Integrated Offer	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$9,890	Each	10%	\$8,901	Other	F1
14408 835-6187	14408 835-6187	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 15 Months	\$810	Each	10%	\$729	Other	F1
14408 835-6188	14408 835-6188	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$648	Each	10%	\$583	Other	F1
14408 835-6190	14408 835-6190	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,278	Each	10%	\$1,150	Other	F1
14408 835-6191	14408 835-6191	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$1,747	Each	10%	\$1,572	Other	F1
14408 835-6192	14408 835-6192	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 51 Months	\$1,778	Each	10%	\$1,600	Other	F1
14408 835-6193	14408 835-6193	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$2,308	Each	10%	\$2,077	Other	F1
14408 835-6194	14408 835-6194	Storage Integrated Offer	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 63 Months	\$2,339	Each	10%	\$2,105	Other	F1
14408 835-6197	14408 835-6197	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$118	Each	10%	\$106	Other	F1
14408 835-6198	14408 835-6198	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$94	Each	10%	\$85	Other	F1
14408 835-6199	14408 835-6199	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$4,724	Each	10%	\$4,252	Other	F1
14408 835-6200	14408 835-6200	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$4,366	Each	10%	\$3,929	Other	F1
14408 835-6201	14408 835-6201	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$6,388	Each	10%	\$5,749	Other	F1
14408 835-6202	14408 835-6202	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$6,019	Each	10%	\$5,417	Other	F1
14408 835-6203	14408 835-6203	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$7,769	Each	10%	\$6,992	Other	F1
14408 835-6204	14408 835-6204	Storage Integrated Offer	ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$7,407	Each	10%	\$6,666	Other	F1
14408 835-6207	14408 835-6207	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 15 Months	\$4,213	Each	10%	\$3,792	Other	F1
14408 835-6208	14408 835-6208	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,371	Each	10%	\$3,034	Other	F1
14408 835-6209	14408 835-6209	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 39 Months	\$6,419	Each	10%	\$5,777	Other	F1
14408 835-6210	14408 835-6210	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$5,934	Each	10%	\$5,341	Other	F1
14408 835-6211	14408 835-6211	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$7,746	Each	10%	\$6,971	Other	F1
14408 835-6212	14408 835-6212	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 51 Months	\$8,219	Each	10%	\$7,397	Other	F1
14408 835-6213	14408 835-6213	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$9,823	Each	10%	\$8,841	Other	F1
14408 835-6214	14408 835-6214	Storage Integrated Offer	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 63 Months	\$10,303	Each	10%	\$9,273	Other	F1
14408 835-6217	14408 835-6217	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 15 Months	\$2,341	Each	10%	\$2,107	Other	F1
14408 835-6218	14408 835-6218	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,872	Each	10%	\$1,685	Other	F1
14408 835-6219	14408 835-6219	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 39 Months	\$4,435	Each	10%	\$3,992	Other	F1
14408 835-6220	14408 835-6220	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$4,235	Each	10%	\$3,812	Other	F1
14408 835-6221	14408 835-6221	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$5,708	Each	10%	\$5,137	Other	F1
14408 835-6222	14408 835-6222	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 51 Months	\$5,900	Each	10%	\$5,310	Other	F1
14408 835-6223	14408 835-6223	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$7,401	Each	10%	\$6,661	Other	F1
14408 835-6224	14408 835-6224	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 63 Months	\$7,593	Each	10%	\$6,834	Other	F1
14408 835-6227	14408 835-6227	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,712	Each	10%	\$2,441	Other	F1
14408 835-6228	14408 835-6228	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,170	Each	10%	\$1,953	Other	F1
14408 835-6229	14408 835-6229	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,990	Each	10%	\$5,391	Other	F1
14408 835-6230	14408 835-6230	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,722	Each	10%	\$5,150	Other	F1
14408 835-6231	14408 835-6231	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,568	Each	10%	\$7,711	Other	F1
14408 835-6232	14408 835-6232	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$8,291	Each	10%	\$7,462	Other	F1
14408 835-6233	14408 835-6233	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$10,917	Each	10%	\$9,825	Other	F1
14408 835-6234	14408 835-6234	Storage Integrated Offer	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$10,640	Each	10%	\$9,576	Other	F1
14408 847-2873	14408 847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%	\$1,439	Other	F1
14408 847-2874	14408 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Remote) - Remote	\$876	Each	10%	\$788	Other	F1
14408 847-2880	14408 847-2880	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch - Remote	\$1,480	Each	10%	\$1,332	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14408 847-5980	14408 847-5980	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$1,333	Each	10%	\$1,200	Other	F1
14408 847-5981	14408 847-5981	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$2,667	Each	10%	\$2,400	Other	F1
14408 847-5982	14408 847-5982	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$4,000	Each	10%	\$3,600	Other	F1
14408 847-5988	14408 847-5988	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$5,333	Each	10%	\$4,800	Other	F1
14408 847-5991	14408 847-5991	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$2,667	Each	10%	\$2,400	Other	F1
14408 847-5992	14408 847-5992	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$4,000	Each	10%	\$3,600	Other	F1
14408 847-5993	14408 847-5993	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$5,333	Each	10%	\$4,800	Other	F1
14408 847-5994	14408 847-5994	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$8,000	Each	10%	\$7,200	Other	F1
14408 847-5995	14408 847-5995	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$9,333	Each	10%	\$8,400	Other	F1
14408 847-5996	14408 847-5996	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$8,000	Each	10%	\$7,200	Other	F1
14408 847-6008	14408 847-6008	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$6,667	Each	10%	\$6,000	Other	F1
14408 847-6009	14408 847-6009	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$9,333	Each	10%	\$8,400	Other	F1
14408 847-6010	14408 847-6010	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$1,333	Each	10%	\$1,200	Other	F1
14408 847-6011	14408 847-6011	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$6,667	Each	10%	\$6,000	Other	F1
14408 951-2015	14408 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14408 955-9041	14408 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14408 975-3461	14408 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14408 984-3267	14408 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
14408 987-2549	14408 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
14408 989-3439	14408 989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14408 992-6149	14408 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13659 007-1527	13659 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13659 009-4364	13659 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13659 009-4877	13659 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13659 460-5909	13659 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13659 460-8530	13659 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13659 460-9052	13659 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13659 460-9900	13659 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13659 461-0497	13659 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13659 468-8015	13659 468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13659 468-8016	13659 468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13659 468-8017	13659 468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13659 468-8018	13659 468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13659 468-8019	13659 468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13659 711-BBZB	13659 711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
13659 806-7308	13659 806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13659 812-4005	13659 812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
13659 812-8809	13659 812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13659 822-3179	13659 822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13659 823-9269	13659 823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
13659 823-9274	13659 823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
13659 823-9284	13659 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13659 825-3433	13659 825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1
13659 825-3434	13659 825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1
13659 825-3435	13659 825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1
13659 825-3436	13659 825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$159	Each	10%	\$143	Other	F1
13659 825-3445	13659 825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1
13659 825-3446	13659 825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1
13659 825-3451	13659 825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1
13659 825-3452	13659 825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$2,731	Each	10%	\$2,458	Other	F1
13659 825-3846	13659 825-3846	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13659 825-3847	13659 825-3847	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1
13659 825-3848	13659 825-3848	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$495	Each	10%	\$446	Other	F1
13659 825-3849	13659 825-3849	Storage Integrated Offer	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$5,043	Each	10%	\$4,539	Other	F1
13659 825-3850	13659 825-3850	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,984	Each	10%	\$1,786	Other	F1
13659 825-3851	13659 825-3851	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 15 Months	\$2,480	Each	10%	\$2,232	Other	F1
13659 825-3852	13659 825-3852	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$3,493	Each	10%	\$3,144	Other	F1
13659 825-3853	13659 825-3853	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 39 Months	\$3,778	Each	10%	\$3,400	Other	F1
13659 825-3854	13659 825-3854	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$4,560	Each	10%	\$4,104	Other	F1
13659 825-3855	13659 825-3855	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$5,782	Each	10%	\$5,204	Other	F1
13659 825-3856	13659 825-3856	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 63 Months	\$6,065	Each	10%	\$5,450	Other	F1
13659 825-3857	13659 825-3857	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 51 Months	\$4,838	Each	10%	\$4,354	Other	F1
13659 825-3862	13659 825-3862	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,277	Each	10%	\$1,149	Other	F1
13659 825-3863	13659 825-3863	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,596	Each	10%	\$1,436	Other	F1
13659 825-3864	13659 825-3864	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,368	Each	10%	\$3,031	Other	F1
13659 825-3865	13659 825-3865	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,526	Each	10%	\$3,173	Other	F1
13659 825-3866	13659 825-3866	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,880	Each	10%	\$4,392	Other	F1
13659 825-3867	13659 825-3867	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,263	Each	10%	\$5,637	Other	F1
13659 825-3868	13659 825-3868	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,426	Each	10%	\$5,783	Other	F1
13659 825-3869	13659 825-3869	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,102	Each	10%	\$992	Other	F1
13659 825-3870	13659 825-3870	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$1,378	Each	10%	\$1,240	Other	F1
13659 825-3871	13659 825-3871	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,493	Each	10%	\$2,244	Other	F1
13659 825-3872	13659 825-3872	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 39 Months	\$2,611	Each	10%	\$2,350	Other	F1
13659 825-3873	13659 825-3873	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$3,360	Each	10%	\$3,024	Other	F1
13659 825-3874	13659 825-3874	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$4,357	Each	10%	\$3,921	Other	F1
13659 825-3875	13659 825-3875	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$3,473	Each	10%	\$3,126	Other	F1
13659 825-3876	13659 825-3876	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$4,469	Each	10%	\$4,022	Other	F1
13659 825-3881	13659 825-3881	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$55	Each	10%	\$50	Other	F1
13659 825-3882	13659 825-3882	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$69	Each	10%	\$62	Other	F1
13659 825-3883	13659 825-3883	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$2,570	Each	10%	\$2,313	Other	F1
13659 825-3884	13659 825-3884	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$2,781	Each	10%	\$2,503	Other	F1
13659 825-3885	13659 825-3885	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$3,543	Each	10%	\$3,189	Other	F1
13659 825-3886	13659 825-3886	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$3,760	Each	10%	\$3,384	Other	F1
13659 825-3887	13659 825-3887	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$4,360	Each	10%	\$3,924	Other	F1
13659 825-3888	13659 825-3888	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$4,573	Each	10%	\$4,116	Other	F1
13659 825-3891	13659 825-3891	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,107	Each	10%	\$996	Other	F1
13659 825-3892	13659 825-3892	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 15 Months	\$1,383	Each	10%	\$1,245	Other	F1
13659 825-3893	13659 825-3893	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,170	Each	10%	\$1,053	Other	F1
13659 825-3895	13659 825-3895	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$1,513	Each	10%	\$1,362	Other	F1
13659 825-3896	13659 825-3896	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,937	Each	10%	\$1,743	Other	F1
13659 825-3897	13659 825-3897	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 51 Months	\$1,602	Each	10%	\$1,442	Other	F1
13659 825-3898	13659 825-3898	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 63 Months	\$2,028	Each	10%	\$1,825	Other	F1
13659 825-3901	13659 825-3901	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,318	Each	10%	\$1,186	Other	F1
13659 825-3902	13659 825-3902	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$1,647	Each	10%	\$1,482	Other	F1
13659 825-3903	13659 825-3903	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$3,029	Each	10%	\$2,726	Other	F1
13659 825-3904	13659 825-3904	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$3,105	Each	10%	\$2,795	Other	F1
13659 825-3905	13659 825-3905	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$4,451	Each	10%	\$4,006	Other	F1
13659 825-3906	13659 825-3906	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$4,529	Each	10%	\$4,076	Other	F1
13659 825-3907	13659 825-3907	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$5,821	Each	10%	\$5,239	Other	F1
13659 825-3908	13659 825-3908	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$5,898	Each	10%	\$5,308	Other	F1
13659 825-3909	13659 825-3909	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$382	Each	10%	\$344	Other	F1
13659 825-3910	13659 825-3910	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$477	Each	10%	\$429	Other	F1
13659 825-3911	13659 825-3911	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$752	Each	10%	\$677	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)			
13659 825-3913	13659 825-3913	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$1,029	Each	10%	\$926	Other	F1		
13659 825-3914	13659 825-3914	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,359	Each	10%	\$1,223	Other	F1		
13659 825-3915	13659 825-3915	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$1,047	Each	10%	\$942	Other	F1		
13659 825-3916	13659 825-3916	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$1,377	Each	10%	\$1,239	Other	F1		
13659 825-3921	13659 825-3921	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$83	Each	10%	\$75	Other	F1		
13659 825-3923	13659 825-3923	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$2,316	Each	10%	\$2,084	Other	F1		
13659 825-3925	13659 825-3925	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$3,163	Each	10%	\$2,847	Other	F1		
13659 825-3926	13659 825-3926	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$3,350	Each	10%	\$3,015	Other	F1		
13659 825-3927	13659 825-3927	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$3,928	Each	10%	\$3,535	Other	F1		
13659 825-3943	13659 825-3943	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,948	Each	10%	\$8,053	Other	F1		
13659 825-3944	13659 825-3944	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$8,960	Each	10%	\$8,264	Other	F1		
13659 825-3945	13659 825-3945	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$5,155	Each	10%	\$4,640	Other	F1		
13659 825-3946	13659 825-3946	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,795	Each	10%	\$5,216	Other	F1		
13659 825-3947	13659 825-3947	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,163	Each	10%	\$1,947	Other	F1		
13659 825-3950	13659 825-3950	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,613	Each	10%	\$8,652	Other	F1		
13659 825-3951	13659 825-3951	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$7,567	Each	10%	\$6,810	Other	F1		
13659 825-3952	13659 825-3952	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,367	Each	10%	\$3,930	Other	F1		
13659 825-3965	13659 825-3965	Storage Integrated Offer	Keep Your Components 15 Months	\$579	Each	10%	\$521	Other	F1		
13659 825-3966	13659 825-3966	Storage Integrated Offer	Keep Your Components 39 Months	\$1,159	Each	10%	\$1,043	Other	F1		
13659 825-3967	13659 825-3967	Storage Integrated Offer	Keep Your Components 51 Months	\$1,509	Each	10%	\$1,358	Other	F1		
13659 825-3968	13659 825-3968	Storage Integrated Offer	Keep Your Components 63 Months	\$1,849	Each	10%	\$1,664	Other	F1		
13659 825-3981	13659 825-3981	Storage Integrated Offer	Keep Your Components 1 Year	\$579	Each	10%	\$521	Other	F1		
13659 825-3982	13659 825-3982	Storage Integrated Offer	Keep Your Components 3 Years	\$1,159	Each	10%	\$1,043	Other	F1		
13659 825-3983	13659 825-3983	Storage Integrated Offer	Keep Your Components 4 Years	\$1,509	Each	10%	\$1,358	Other	F1		
13659 825-3984	13659 825-3984	Storage Integrated Offer	Keep Your Components 5 Years	\$1,849	Each	10%	\$1,664	Other	F1		
13659 825-3991	13659 825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1		
13659 825-3992	13659 825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1		
13659 825-3993	13659 825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1		
13659 825-3994	13659 825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15 Months	\$124	Each	10%	\$112	Other	F1		
13659 825-3995	13659 825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1		
13659 825-3996	13659 825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1		
13659 825-3997	13659 825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1		
13659 825-3998	13659 825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1		
13659 825-3999	13659 825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1		
13659 825-4000	13659 825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months	\$372	Each	10%	\$335	Other	F1		
13659 825-4001	13659 825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1		
13659 825-4002	13659 825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months	\$497	Each	10%	\$447	Other	F1		
13659 825-4003	13659 825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1		
13659 825-4004	13659 825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1		
13659 825-4005	13659 825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1		
13659 825-4006	13659 825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months	\$621	Each	10%	\$559	Other	F1		
13659 847-2873	13659 847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%	\$1,439	Other	F1		
13659 847-2874	13659 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$876	Each	10%	\$788	Other	F1		
13659 847-5980	13659 847-5980	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$1,333	Each	10%	\$1,200	Other	F1		
13659 847-5981	13659 847-5981	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$2,667	Each	10%	\$2,400	Other	F1		
13659 847-5982	13659 847-5982	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$4,000	Each	10%	\$3,600	Other	F1		
13659 847-5988	13659 847-5988	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$5,333	Each	10%	\$4,800	Other	F1		
13659 847-5991	13659 847-5991	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$2,667	Each	10%	\$2,400	Other	F1		
13659 847-5992	13659 847-5992	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$4,000	Each	10%	\$3,600	Other	F1		
13659 847-5993	13659 847-5993	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$5,333	Each	10%	\$4,800	Other	F1		
13659 847-5994	13659 847-5994	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$8,000	Each	10%	\$7,200	Other	F1		
13659 847-5995	13659 847-5995	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$9,333	Each	10%	\$8,400	Other	F1		
13659 847-5996	13659 847-5996	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$8,000	Each	10%	\$7,200	Other	F1		
13659 847-6008	13659 847-6008	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$6,667	Each	10%	\$6,000	Other	F1		
13659 847-6009	13659 847-6009	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$9,333	Each	10%	\$8,400	Other	F1		
13659 847-6010	13659 847-6010	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$1,333	Each	10%	\$1,200	Other	F1		
13659 847-6011	13659 847-6011	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$6,667	Each	10%	\$6,000	Other	F1		
13659 951-2015	13659 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13659_955-9041	13659_955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13659_975-3461	13659_975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13659_984-3267	13659_984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
13659_987-2549	13659_987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
13659_989-3439	13659_989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13659_992-6149	13659_992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13758_007-1527	13758_007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13758_009-4364	13758_009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13758_009-4877	13758_009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13758_460-5909	13758_460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13758_460-8530	13758_460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13758_460-9052	13758_460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13758_460-9900	13758_460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13758_461-0497	13758_461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13758_468-8015	13758_468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13758_468-8016	13758_468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13758_468-8017	13758_468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13758_468-8018	13758_468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13758_468-8019	13758_468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13758_711-BB2B	13758_711-BB2B	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
13758_806-7308	13758_806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13758_812-4005	13758_812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
13758_812-8809	13758_812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13758_822-3179	13758_822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13758_823-9269	13758_823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1
13758_823-9274	13758_823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1
13758_823-9284	13758_823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13758_825-3433	13758_825-3433	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$1,831	Each	10%	\$1,648	Other	F1
13758_825-3434	13758_825-3434	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$168	Each	10%	\$151	Other	F1
13758_825-3435	13758_825-3435	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment (up to 4 new hosts)	\$3,040	Each	10%	\$2,736	Other	F1
13758_825-3436	13758_825-3436	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel Switch Deployment Verification (up to 4 new hosts)	\$159	Each	10%	\$143	Other	F1
13758_825-3445	13758_825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1
13758_825-3446	13758_825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1
13758_825-3451	13758_825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1
13758_825-3452	13758_825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus)	\$2,731	Each	10%	\$2,458	Other	F1
13758_825-3943	13758_825-3943	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assit 5 Years	\$8,948	Each	10%	\$8,053	Other	F1
13758_825-3944	13758_825-3944	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assit 4 Years	\$6,960	Each	10%	\$6,264	Other	F1
13758_825-3945	13758_825-3945	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assit 3 Years	\$5,155	Each	10%	\$4,640	Other	F1
13758_825-3946	13758_825-3946	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assit 3 Years	\$5,795	Each	10%	\$5,216	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13758 825-3947	13758 825-3947	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,163	Each	10%	\$1,947	Other	F1
13758 825-3950	13758 825-3950	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,613	Each	10%	\$8,652	Other	F1
13758 825-3951	13758 825-3951	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$7,567	Each	10%	\$6,810	Other	F1
13758 825-3952	13758 825-3952	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,367	Each	10%	\$3,930	Other	F1
13758 825-3965	13758 825-3965	Storage Integrated Offer	Keep Your Components 15 Months	\$579	Each	10%	\$521	Other	F1
13758 825-3966	13758 825-3966	Storage Integrated Offer	Keep Your Components 39 Months	\$1,159	Each	10%	\$1,043	Other	F1
13758 825-3967	13758 825-3967	Storage Integrated Offer	Keep Your Components 51 Months	\$1,509	Each	10%	\$1,358	Other	F1
13758 825-3968	13758 825-3968	Storage Integrated Offer	Keep Your Components 63 Months	\$1,849	Each	10%	\$1,664	Other	F1
13758 825-3981	13758 825-3981	Storage Integrated Offer	Keep Your Components 1 Year	\$579	Each	10%	\$521	Other	F1
13758 825-3982	13758 825-3982	Storage Integrated Offer	Keep Your Components 3 Years	\$1,159	Each	10%	\$1,043	Other	F1
13758 825-3983	13758 825-3983	Storage Integrated Offer	Keep Your Components 4 Years	\$1,509	Each	10%	\$1,358	Other	F1
13758 825-3984	13758 825-3984	Storage Integrated Offer	Keep Your Components 5 Years	\$1,849	Each	10%	\$1,664	Other	F1
13758 825-3991	13758 825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1
13758 825-3992	13758 825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1
13758 825-3993	13758 825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1
13758 825-3994	13758 825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15	\$124	Each	10%	\$112	Other	F1
13758 825-3995	13758 825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1
13758 825-3996	13758 825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1
13758 825-3997	13758 825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1
13758 825-3998	13758 825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1
13758 825-3999	13758 825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1
13758 825-4000	13758 825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39	\$372	Each	10%	\$335	Other	F1
13758 825-4001	13758 825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1
13758 825-4002	13758 825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$497	Each	10%	\$447	Other	F1
13758 825-4003	13758 825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1
13758 825-4004	13758 825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1
13758 825-4005	13758 825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1
13758 825-4006	13758 825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months	\$621	Each	10%	\$559	Other	F1
13758 826-4456	13758 826-4456	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery 15 Months	\$0	Each	10%	\$0	Other	F1
13758 826-4457	13758 826-4457	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13758 826-4458	13758 826-4458	Storage Integrated Offer	Dell Hardware Limited Warranty Plus Onsite Service	\$495	Each	10%	\$445	Other	F1
13758 826-4460	13758 826-4460	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$175	Each	10%	\$158	Other	F1
13758 826-4462	13758 826-4462	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$4,882	Each	10%	\$4,394	Other	F1
13758 826-4463	13758 826-4463	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$7,061	Each	10%	\$6,355	Other	F1
13758 826-4464	13758 826-4464	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$6,667	Each	10%	\$6,000	Other	F1
13758 826-4466	13758 826-4466	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$8,281	Each	10%	\$7,453	Other	F1
13758 826-4469	13758 826-4469	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 15 Months	\$2,916	Each	10%	\$2,624	Other	F1
13758 826-4470	13758 826-4470	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$2,333	Each	10%	\$2,100	Other	F1
13758 826-4472	13758 826-4472	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,466	Each	10%	\$2,219	Other	F1
13758 826-4473	13758 826-4473	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$3,189	Each	10%	\$2,870	Other	F1
13758 826-4474	13758 826-4474	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 51 Months	\$3,378	Each	10%	\$3,040	Other	F1
13758 826-4475	13758 826-4475	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$4,083	Each	10%	\$3,675	Other	F1
13758 826-4476	13758 826-4476	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 63 Months	\$4,275	Each	10%	\$3,848	Other	F1
13758 826-4479	13758 826-4479	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$3,472	Each	10%	\$3,125	Other	F1
13758 826-4480	13758 826-4480	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$2,778	Each	10%	\$2,500	Other	F1
13758 826-4481	13758 826-4481	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$6,545	Each	10%	\$5,891	Other	F1
13758 826-4482	13758 826-4482	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$6,384	Each	10%	\$5,746	Other	F1
13758 826-4483	13758 826-4483	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$9,548	Each	10%	\$8,593	Other	F1
13758 826-4484	13758 826-4484	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$9,384	Each	10%	\$8,446	Other	F1
13758 826-4485	13758 826-4485	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$12,434	Each	10%	\$11,191	Other	F1
13758 826-4486	13758 826-4486	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$12,271	Each	10%	\$11,044	Other	F1
13758 826-4489	13758 826-4489	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$1,006	Each	10%	\$905	Other	F1
13758 826-4490	13758 826-4490	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$805	Each	10%	\$725	Other	F1
13758 826-4492	13758 826-4492	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,586	Each	10%	\$1,427	Other	F1
13758 826-4493	13758 826-4493	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,168	Each	10%	\$1,951	Other	F1
13758 826-4494	13758 826-4494	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$2,206	Each	10%	\$1,985	Other	F1
13758 826-4495	13758 826-4495	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$2,864	Each	10%	\$2,578	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13758 826-4496	13758 826-4496	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$2,902	Each	10%	\$2,612	Other	F1
13758 826-4499	13758 826-4499	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$146	Each	10%	\$131	Other	F1
13758 826-4500	13758 826-4500	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$117	Each	10%	\$105	Other	F1
13758 826-4501	13758 826-4501	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 24 Months Extended	\$5,861	Each	10%	\$5,275	Other	F1
13758 826-4502	13758 826-4502	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$5,418	Each	10%	\$4,876	Other	F1
13758 826-4503	13758 826-4503	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$7,926	Each	10%	\$7,133	Other	F1
13758 826-4504	13758 826-4504	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$7,469	Each	10%	\$6,722	Other	F1
13758 826-4505	13758 826-4505	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$9,640	Each	10%	\$8,676	Other	F1
13758 826-4506	13758 826-4506	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$9,190	Each	10%	\$8,271	Other	F1
13758 826-4509	13758 826-4509	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 15 Months	\$5,228	Each	10%	\$4,705	Other	F1
13758 826-4510	13758 826-4510	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$4,182	Each	10%	\$3,764	Other	F1
13758 826-4511	13758 826-4511	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 39 Months	\$7,965	Each	10%	\$7,169	Other	F1
13758 826-4512	13758 826-4512	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$7,382	Each	10%	\$6,626	Other	F1
13758 826-4513	13758 826-4513	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$9,610	Each	10%	\$8,649	Other	F1
13758 826-4514	13758 826-4514	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 51 Months	\$10,199	Each	10%	\$9,179	Other	F1
13758 826-4515	13758 826-4515	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$12,188	Each	10%	\$10,969	Other	F1
13758 826-4516	13758 826-4516	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 63 Months	\$12,784	Each	10%	\$11,506	Other	F1
13758 826-4519	13758 826-4519	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$2,904	Each	10%	\$2,614	Other	F1
13758 826-4520	13758 826-4520	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$2,323	Each	10%	\$2,091	Other	F1
13758 826-4521	13758 826-4521	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 39 Months	\$5,502	Each	10%	\$4,952	Other	F1
13758 826-4522	13758 826-4522	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$5,255	Each	10%	\$4,730	Other	F1
13758 826-4523	13758 826-4523	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$7,083	Each	10%	\$6,375	Other	F1
13758 826-4524	13758 826-4524	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$7,320	Each	10%	\$6,588	Other	F1
13758 826-4525	13758 826-4525	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$9,183	Each	10%	\$8,265	Other	F1
13758 826-4526	13758 826-4526	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$9,421	Each	10%	\$8,479	Other	F1
13758 826-4529	13758 826-4529	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,365	Each	10%	\$3,029	Other	F1
13758 826-4530	13758 826-4530	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,693	Each	10%	\$2,424	Other	F1
13758 826-4531	13758 826-4531	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,433	Each	10%	\$6,690	Other	F1
13758 826-4532	13758 826-4532	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,099	Each	10%	\$6,389	Other	F1
13758 826-4533	13758 826-4533	Storage Integrated Offer	ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$10,631	Each	10%	\$9,568	Other	F1
13758 826-4534	13758 826-4534	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$10,286	Each	10%	\$9,257	Other	F1
13758 826-4535	13758 826-4535	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,545	Each	10%	\$12,191	Other	F1
13758 826-4536	13758 826-4536	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,202	Each	10%	\$11,882	Other	F1
13758 847-2873	13758 847-2873	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel Switch Deployment (up to 4 new hosts) - Remote	\$1,599	Each	10%	\$1,439	Other	F1
13758 847-2874	13758 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$876	Each	10%	\$788	Other	F1
13758 847-5983	13758 847-5983	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$11,000	Each	10%	\$9,900	Other	F1
13758 847-5984	13758 847-5984	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$14,667	Each	10%	\$13,200	Other	F1
13758 847-5985	13758 847-5985	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$18,333	Each	10%	\$16,500	Other	F1
13758 847-5986	13758 847-5986	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$22,000	Each	10%	\$19,800	Other	F1
13758 847-5987	13758 847-5987	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$25,667	Each	10%	\$23,100	Other	F1
13758 847-5989	13758 847-5989	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$3,667	Each	10%	\$3,300	Other	F1
13758 847-5990	13758 847-5990	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$7,333	Each	10%	\$6,600	Other	F1
13758 847-5999	13758 847-5999	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$3,667	Each	10%	\$3,300	Other	F1
13758 847-6000	13758 847-6000	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$7,333	Each	10%	\$6,600	Other	F1
13758 847-6001	13758 847-6001	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$14,667	Each	10%	\$13,200	Other	F1
13758 847-6002	13758 847-6002	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$18,333	Each	10%	\$16,500	Other	F1
13758 847-6003	13758 847-6003	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$22,000	Each	10%	\$19,800	Other	F1
13758 847-6004	13758 847-6004	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$25,667	Each	10%	\$23,100	Other	F1
13758 847-6005	13758 847-6005	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$11,000	Each	10%	\$9,900	Other	F1
13758 951-2015	13758 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13758 955-9041	13758 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13758 975-3461	13758 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13758 984-3267	13758 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13758 987-2549	13758 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
13758 989-3439	13758 989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13758 992-6149	13758 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13753 007-1527	13753 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13753 009-4364	13753 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13753 009-4877	13753 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13753 460-5909	13753 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13753 460-8530	13753 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13753 460-9052	13753 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13753 460-9900	13753 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13753 461-0497	13753 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13753 468-8015	13753 468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13753 468-8016	13753 468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13753 468-8017	13753 468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13753 468-8018	13753 468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13753 468-8019	13753 468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13753 711-BBZB	13753 711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1	
13753 806-7308	13753 806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13753 812-4005	13753 812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13753 812-8809	13753 812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1	
13753 822-3179	13753 822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13753 823-9269	13753 823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
13753 823-9274	13753 823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
13753 823-9284	13753 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13753 825-3445	13753 825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1	
13753 825-3446	13753 825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1	
13753 825-3451	13753 825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1	
13753 825-3452	13753 825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus)	\$2,731	Each	10%	\$2,458	Other	F1	
13753 825-3943	13753 825-3943	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$8,948	Each	10%	\$8,053	Other	F1	
13753 825-3944	13753 825-3944	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$6,960	Each	10%	\$6,264	Other	F1	
13753 825-3945	13753 825-3945	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,155	Each	10%	\$4,640	Other	F1	
13753 825-3946	13753 825-3946	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,795	Each	10%	\$5,216	Other	F1	
13753 825-3947	13753 825-3947	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$2,163	Each	10%	\$1,947	Other	F1	
13753 825-3950	13753 825-3950	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,613	Each	10%	\$8,652	Other	F1	
13753 825-3951	13753 825-3951	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$7,567	Each	10%	\$6,810	Other	F1	
13753 825-3952	13753 825-3952	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,367	Each	10%	\$3,930	Other	F1	
13753 825-3965	13753 825-3965	Storage Integrated Offer	Keep Your Components 15 Months	\$579	Each	10%	\$521	Other	F1	
13753 825-3966	13753 825-3966	Storage Integrated Offer	Keep Your Components 39 Months	\$1,159	Each	10%	\$1,043	Other	F1	
13753 825-3967	13753 825-3967	Storage Integrated Offer	Keep Your Components 51 Months	\$1,509	Each	10%	\$1,358	Other	F1	
13753 825-3968	13753 825-3968	Storage Integrated Offer	Keep Your Components 63 Months	\$1,849	Each	10%	\$1,664	Other	F1	
13753 825-3981	13753 825-3981	Storage Integrated Offer	Keep Your Components 1 Year	\$579	Each	10%	\$521	Other	F1	
13753 825-3982	13753 825-3982	Storage Integrated Offer	Keep Your Components 3 Years	\$1,159	Each	10%	\$1,043	Other	F1	
13753 825-3983	13753 825-3983	Storage Integrated Offer	Keep Your Components 4 Years	\$1,509	Each	10%	\$1,358	Other	F1	
13753 825-3984	13753 825-3984	Storage Integrated Offer	Keep Your Components 5 Years	\$1,849	Each	10%	\$1,664	Other	F1	
13753 825-3991	13753 825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1	
13753 825-3992	13753 825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1	
13753 825-3993	13753 825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1	
13753 825-3994	13753 825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15	\$124	Each	10%	\$112	Other	F1	
13753 825-3995	13753 825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1	
13753 825-3996	13753 825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1	
13753 825-3997	13753 825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1	
13753 825-3998	13753 825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1	
13753 825-3999	13753 825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1	
13753 825-4000	13753 825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39	\$372	Each	10%	\$335	Other	F1	
13753 825-4001	13753 825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1	
13753 825-4002	13753 825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51	\$497	Each	10%	\$447	Other	F1	
13753 825-4003	13753 825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1	
13753 825-4004	13753 825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1	
13753 825-4005	13753 825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1	
13753 825-4006	13753 825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63	\$621	Each	10%	\$559	Other	F1	
13753 826-4121	13753 826-4121	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1	
13753 826-4122	13753 826-4122	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1	
13753 826-4123	13753 826-4123	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$495	Each	10%	\$445	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13753 826-4125	13753 826-4125	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$46	Each	10%	\$41	Other	F1
13753 826-4127	13753 826-4127	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$1,278	Each	10%	\$1,150	Other	F1
13753 826-4128	13753 826-4128	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$1,848	Each	10%	\$1,663	Other	F1
13753 826-4129	13753 826-4129	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$1,744	Each	10%	\$1,570	Other	F1
13753 826-4131	13753 826-4131	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$2,167	Each	10%	\$1,950	Other	F1
13753 826-4134	13753 826-4134	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 15 Months	\$763	Each	10%	\$687	Other	F1
13753 826-4135	13753 826-4135	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$610	Each	10%	\$549	Other	F1
13753 826-4137	13753 826-4137	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$645	Each	10%	\$581	Other	F1
13753 826-4138	13753 826-4138	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$635	Each	10%	\$572	Other	F1
13753 826-4139	13753 826-4139	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 51 Months	\$884	Each	10%	\$796	Other	F1
13753 826-4140	13753 826-4140	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$1,068	Each	10%	\$961	Other	F1
13753 826-4141	13753 826-4141	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 63 Months	\$1,119	Each	10%	\$1,007	Other	F1
13753 826-4144	13753 826-4144	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$909	Each	10%	\$818	Other	F1
13753 826-4145	13753 826-4145	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$727	Each	10%	\$654	Other	F1
13753 826-4146	13753 826-4146	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24	\$1,713	Each	10%	\$1,542	Other	F1
13753 826-4147	13753 826-4147	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$1,671	Each	10%	\$1,504	Other	F1
13753 826-4148	13753 826-4148	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36	\$2,498	Each	10%	\$2,248	Other	F1
13753 826-4149	13753 826-4149	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$2,456	Each	10%	\$2,210	Other	F1
13753 826-4150	13753 826-4150	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48	\$3,254	Each	10%	\$2,929	Other	F1
13753 826-4151	13753 826-4151	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$3,211	Each	10%	\$2,890	Other	F1
13753 826-4154	13753 826-4154	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$263	Each	10%	\$237	Other	F1
13753 826-4155	13753 826-4155	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$211	Each	10%	\$190	Other	F1
13753 826-4157	13753 826-4157	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$415	Each	10%	\$374	Other	F1
13753 826-4158	13753 826-4158	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$567	Each	10%	\$510	Other	F1
13753 826-4159	13753 826-4159	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$577	Each	10%	\$519	Other	F1
13753 826-4160	13753 826-4160	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$750	Each	10%	\$675	Other	F1
13753 826-4161	13753 826-4161	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$759	Each	10%	\$683	Other	F1
13753 826-4164	13753 826-4164	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$38	Each	10%	\$34	Other	F1
13753 826-4165	13753 826-4165	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$31	Each	10%	\$28	Other	F1
13753 826-4166	13753 826-4166	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$1,534	Each	10%	\$1,381	Other	F1
13753 826-4167	13753 826-4167	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$1,418	Each	10%	\$1,276	Other	F1
13753 826-4168	13753 826-4168	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$2,074	Each	10%	\$1,867	Other	F1
13753 826-4169	13753 826-4169	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$1,954	Each	10%	\$1,759	Other	F1
13753 826-4170	13753 826-4170	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 48 Months	\$2,523	Each	10%	\$2,271	Other	F1
13753 826-4171	13753 826-4171	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$2,405	Each	10%	\$2,165	Other	F1
13753 826-4174	13753 826-4174	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 15 Months	\$1,368	Each	10%	\$1,231	Other	F1
13753 826-4175	13753 826-4175	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,094	Each	10%	\$985	Other	F1
13753 826-4176	13753 826-4176	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 39 Months	\$2,084	Each	10%	\$1,876	Other	F1
13753 826-4177	13753 826-4177	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,926	Each	10%	\$1,733	Other	F1
13753 826-4178	13753 826-4178	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,515	Each	10%	\$2,284	Other	F1
13753 826-4179	13753 826-4179	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 51 Months	\$2,689	Each	10%	\$2,402	Other	F1
13753 826-4180	13753 826-4180	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$3,199	Each	10%	\$2,870	Other	F1
13753 826-4181	13753 826-4181	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 63 Months	\$3,345	Each	10%	\$3,011	Other	F1
13753 826-4184	13753 826-4184	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$760	Each	10%	\$684	Other	F1
13753 826-4185	13753 826-4185	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$608	Each	10%	\$547	Other	F1
13753 826-4186	13753 826-4186	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 39 Months	\$1,440	Each	10%	\$1,296	Other	F1
13753 826-4187	13753 826-4187	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$1,375	Each	10%	\$1,238	Other	F1
13753 826-4188	13753 826-4188	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$1,853	Each	10%	\$1,668	Other	F1
13753 826-4189	13753 826-4189	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$1,915	Each	10%	\$1,724	Other	F1
13753 826-4190	13753 826-4190	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$2,403	Each	10%	\$2,163	Other	F1
13753 826-4191	13753 826-4191	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$2,465	Each	10%	\$2,219	Other	F1
13753 826-4194	13753 826-4194	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$881	Each	10%	\$793	Other	F1
13753 826-4195	13753 826-4195	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$705	Each	10%	\$635	Other	F1
13753 826-4196	13753 826-4196	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,945	Each	10%	\$1,751	Other	F1
13753 826-4197	13753 826-4197	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,858	Each	10%	\$1,672	Other	F1
13753 826-4198	13753 826-4198	Storage Integrated Offer	ProSupport Plus: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,782	Each	10%	\$2,504	Other	F1
13753 826-4199	13753 826-4199	Storage Integrated Offer	ProSupport Plus: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,692	Each	10%	\$2,423	Other	F1
13753 826-4200	13753 826-4200	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,545	Each	10%	\$3,191	Other	F1
13753 826-4201	13753 826-4201	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,455	Each	10%	\$3,110	Other	F1
13753 826-8369	13753 826-8369	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch	\$1,391	Each	10%	\$1,251	Other	F1
13753 826-8370	13753 826-8370	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel SAN Extension Switch	\$2,411	Each	10%	\$2,170	Other	F1
13753 826-8371	13753 826-8371	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel SAN Extension Switch Deployment Verification	\$434	Each	10%	\$391	Other	F1
13753 826-8372	13753 826-8372	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch Deployment Verification	\$459	Each	10%	\$414	Other	F1
13753 847-2874	13753 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Remote) - Remote	\$876	Each	10%	\$788	Other	F1
13753 847-2880	13753 847-2880	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch - Remote	\$1,480	Each	10%	\$1,332	Other	F1
13753 847-5940	13753 847-5940	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$6,667	Each	10%	\$6,000	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13753_847-5941	13753_847-5941	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$8,000	Each	10%	\$7,200	Other	F1
13753_847-5942	13753_847-5942	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$9,333	Each	10%	\$8,400	Other	F1
13753_847-5943	13753_847-5943	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$1,333	Each	10%	\$1,200	Other	F1
13753_847-5944	13753_847-5944	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$2,667	Each	10%	\$2,400	Other	F1
13753_847-5945	13753_847-5945	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$8,000	Each	10%	\$7,200	Other	F1
13753_847-5946	13753_847-5946	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$9,333	Each	10%	\$8,400	Other	F1
13753_847-5947	13753_847-5947	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$2,667	Each	10%	\$2,400	Other	F1
13753_847-5948	13753_847-5948	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$4,000	Each	10%	\$3,600	Other	F1
13753_847-5949	13753_847-5949	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$5,333	Each	10%	\$4,800	Other	F1
13753_847-5950	13753_847-5950	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$6,667	Each	10%	\$6,000	Other	F1
13753_847-5951	13753_847-5951	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$4,000	Each	10%	\$3,600	Other	F1
13753_847-5952	13753_847-5952	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$5,333	Each	10%	\$4,800	Other	F1
13753_847-5953	13753_847-5953	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$1,333	Each	10%	\$1,200	Other	F1
13753_951-2015	13753_951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13753_955-9041	13753_955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13753_975-3461	13753_975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13753_984-3267	13753_984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
13753_987-2549	13753_987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1
13753_989-3439	13753_989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13753_992-6149	13753_992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13751_007-1527	13751_007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13751_009-4364	13751_009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13751_009-4877	13751_009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13751_460-5909	13751_460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13751_460-8530	13751_460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1
13751_460-9052	13751_460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13751_460-9900	13751_460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13751_461-0497	13751_461-0497	Storage Integrated Offer	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13751_468-8015	13751_468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1
13751_468-8016	13751_468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1
13751_468-8017	13751_468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13751_468-8018	13751_468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1
13751_468-8019	13751_468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13751_711-BBZB	13751_711-BBZB	Storage Integrated Offer	Channel Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
13751_806-7308	13751_806-7308	Storage Integrated Offer	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13751_812-4005	13751_812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
13751_812-8809	13751_812-8809	Storage Integrated Offer	ProDeploy Flex Planning and Management (Requires SOW)	\$100	Each	10%	\$90	Other	F1
13751_822-3179	13751_822-3179	Storage Integrated Offer	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
13751_823-9269	13751_823-9269	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Networking Technical Resource	\$1,080	Each	10%	\$972	Other	F1	
13751_823-9274	13751_823-9274	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Networking Technical Resource	\$2,800	Each	10%	\$2,520	Other	F1	
13751_823-9284	13751_823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13751_825-3445	13751_825-3445	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Dell EMC delivered)	\$178	Each	10%	\$160	Other	F1	
13751_825-3446	13751_825-3446	Storage Integrated Offer	ProDeploy Flex Install Connectrix (Partner delivered)	\$172	Each	10%	\$155	Other	F1	
13751_825-3451	13751_825-3451	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy)	\$1,095	Each	10%	\$986	Other	F1	
13751_825-3452	13751_825-3452	Storage Integrated Offer	ProDeploy Plus Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires ProDeploy Plus)	\$2,731	Each	10%	\$2,458	Other	F1	
13751_825-3943	13751_825-3943	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$8,948	Each	10%	\$8,053	Other	F1	
13751_825-3944	13751_825-3944	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$6,960	Each	10%	\$6,264	Other	F1	
13751_825-3945	13751_825-3945	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$5,155	Each	10%	\$4,640	Other	F1	
13751_825-3946	13751_825-3946	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 3 Years	\$5,795	Each	10%	\$5,216	Other	F1	
13751_825-3947	13751_825-3947	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,163	Each	10%	\$1,947	Other	F1	
13751_825-3950	13751_825-3950	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 5 Years	\$9,613	Each	10%	\$8,652	Other	F1	
13751_825-3951	13751_825-3951	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 4 Years	\$7,567	Each	10%	\$6,810	Other	F1	
13751_825-3952	13751_825-3952	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assist 1 Year	\$4,367	Each	10%	\$3,930	Other	F1	
13751_825-3965	13751_825-3965	Storage Integrated Offer	Keep Your Components 15 Months	\$579	Each	10%	\$521	Other	F1	
13751_825-3966	13751_825-3966	Storage Integrated Offer	Keep Your Components 39 Months	\$1,159	Each	10%	\$1,043	Other	F1	
13751_825-3967	13751_825-3967	Storage Integrated Offer	Keep Your Components 51 Months	\$1,509	Each	10%	\$1,358	Other	F1	
13751_825-3968	13751_825-3968	Storage Integrated Offer	Keep Your Components 63 Months	\$1,849	Each	10%	\$1,664	Other	F1	
13751_825-3981	13751_825-3981	Storage Integrated Offer	Keep Your Components 1 Year	\$579	Each	10%	\$521	Other	F1	
13751_825-3982	13751_825-3982	Storage Integrated Offer	Keep Your Components 3 Years	\$1,159	Each	10%	\$1,043	Other	F1	
13751_825-3983	13751_825-3983	Storage Integrated Offer	Keep Your Components 4 Years	\$1,509	Each	10%	\$1,358	Other	F1	
13751_825-3984	13751_825-3984	Storage Integrated Offer	Keep Your Components 5 Years	\$1,849	Each	10%	\$1,664	Other	F1	
13751_825-3991	13751_825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1	
13751_825-3992	13751_825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1	
13751_825-3993	13751_825-3993	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$59	Each	10%	\$53	Other	F1	
13751_825-3994	13751_825-3994	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 15	\$124	Each	10%	\$112	Other	F1	
13751_825-3995	13751_825-3995	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$176	Each	10%	\$159	Other	F1	
13751_825-3996	13751_825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1	
13751_825-3997	13751_825-3997	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$235	Each	10%	\$212	Other	F1	
13751_825-3998	13751_825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1	
13751_825-3999	13751_825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1	
13751_825-4000	13751_825-4000	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 39 Months	\$372	Each	10%	\$335	Other	F1	
13751_825-4001	13751_825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1	
13751_825-4002	13751_825-4002	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 51 Months	\$497	Each	10%	\$447	Other	F1	
13751_825-4003	13751_825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1	
13751_825-4004	13751_825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1	
13751_825-4005	13751_825-4005	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$294	Each	10%	\$265	Other	F1	
13751_825-4006	13751_825-4006	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 63 Months	\$621	Each	10%	\$559	Other	F1	
13751_826-4038	13751_826-4038	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery 15 Months	\$0	Each	10%	\$0	Other	F1	
13751_826-4039	13751_826-4039	Storage Integrated Offer	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1	
13751_826-4040	13751_826-4040	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$495	Each	10%	\$445	Other	F1	
13751_826-4042	13751_826-4042	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$226	Each	10%	\$203	Other	F1	
13751_826-4044	13751_826-4044	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$6,303	Each	10%	\$5,673	Other	F1	
13751_826-4045	13751_826-4045	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 36 Months	\$9,116	Each	10%	\$8,204	Other	F1	
13751_826-4046	13751_826-4046	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$8,607	Each	10%	\$7,746	Other	F1	
13751_826-4048	13751_826-4048	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$10,691	Each	10%	\$9,622	Other	F1	
13751_826-4051	13751_826-4051	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 15 Months	\$3,764	Each	10%	\$3,388	Other	F1	
13751_826-4052	13751_826-4052	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$3,012	Each	10%	\$2,711	Other	F1	
13751_826-4054	13751_826-4054	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$3,184	Each	10%	\$2,866	Other	F1	
13751_826-4055	13751_826-4055	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$4,117	Each	10%	\$3,705	Other	F1	
13751_826-4056	13751_826-4056	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 51 Months	\$4,360	Each	10%	\$3,924	Other	F1	
13751_826-4057	13751_826-4057	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$5,271	Each	10%	\$4,744	Other	F1	
13751_826-4058	13751_826-4058	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance 63 Months	\$5,519	Each	10%	\$4,967	Other	F1	
13751_826-4061	13751_826-4061	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$4,483	Each	10%	\$4,035	Other	F1	
13751_826-4062	13751_826-4062	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$3,586	Each	10%	\$3,227	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13751 826-4063	13751 826-4063	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 24 Months Extended	\$8,449	Each	10%	\$7,604	Other	F1
13751 826-4064	13751 826-4064	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$8,242	Each	10%	\$7,418	Other	F1
13751 826-4065	13751 826-4065	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 36 Months Extended	\$12,325	Each	10%	\$11,093	Other	F1
13751 826-4066	13751 826-4066	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$12,115	Each	10%	\$10,904	Other	F1
13751 826-4067	13751 826-4067	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 48 Months Extended	\$16,051	Each	10%	\$14,446	Other	F1
13751 826-4068	13751 826-4068	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$15,841	Each	10%	\$14,257	Other	F1
13751 826-4071	13751 826-4071	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$1,298	Each	10%	\$1,168	Other	F1
13751 826-4072	13751 826-4072	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,039	Each	10%	\$935	Other	F1
13751 826-4074	13751 826-4074	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,047	Each	10%	\$1,842	Other	F1
13751 826-4075	13751 826-4075	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$2,799	Each	10%	\$2,519	Other	F1
13751 826-4076	13751 826-4076	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$2,848	Each	10%	\$2,563	Other	F1
13751 826-4077	13751 826-4077	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$3,698	Each	10%	\$3,328	Other	F1
13751 826-4078	13751 826-4078	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$3,747	Each	10%	\$3,372	Other	F1
13751 826-4081	13751 826-4081	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 15 Months	\$188	Each	10%	\$169	Other	F1
13751 826-4082	13751 826-4082	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$151	Each	10%	\$136	Other	F1
13751 826-4083	13751 826-4083	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 24 Months	\$7,567	Each	10%	\$6,810	Other	F1
13751 826-4084	13751 826-4084	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$6,994	Each	10%	\$6,295	Other	F1
13751 826-4085	13751 826-4085	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 36 Months Extended	\$10,233	Each	10%	\$9,210	Other	F1
13751 826-4086	13751 826-4086	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$9,642	Each	10%	\$8,678	Other	F1
13751 826-4087	13751 826-4087	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 48 Months Extended	\$12,446	Each	10%	\$11,201	Other	F1
13751 826-4088	13751 826-4088	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$11,865	Each	10%	\$10,679	Other	F1
13751 826-4091	13751 826-4091	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 15 Months	\$6,750	Each	10%	\$6,075	Other	F1
13751 826-4092	13751 826-4092	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$5,399	Each	10%	\$4,859	Other	F1
13751 826-4093	13751 826-4093	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 39 Months	\$10,283	Each	10%	\$9,255	Other	F1
13751 826-4094	13751 826-4094	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$9,505	Each	10%	\$8,555	Other	F1
13751 826-4095	13751 826-4095	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$12,407	Each	10%	\$11,166	Other	F1
13751 826-4096	13751 826-4096	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 51 Months	\$13,167	Each	10%	\$11,850	Other	F1
13751 826-4097	13751 826-4097	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$15,734	Each	10%	\$14,161	Other	F1
13751 826-4098	13751 826-4098	Storage Integrated Offer	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 63 Months	\$16,504	Each	10%	\$14,854	Other	F1
13751 826-4101	13751 826-4101	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 15 Months	\$3,749	Each	10%	\$3,374	Other	F1
13751 826-4102	13751 826-4102	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$2,999	Each	10%	\$2,699	Other	F1
13751 826-4103	13751 826-4103	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 39 Months	\$7,103	Each	10%	\$6,393	Other	F1
13751 826-4104	13751 826-4104	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$6,784	Each	10%	\$6,106	Other	F1
13751 826-4105	13751 826-4105	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$9,144	Each	10%	\$8,230	Other	F1
13751 826-4106	13751 826-4106	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 51 Months	\$9,450	Each	10%	\$8,505	Other	F1
13751 826-4107	13751 826-4107	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$11,855	Each	10%	\$10,670	Other	F1
13751 826-4108	13751 826-4108	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 63 Months	\$12,163	Each	10%	\$10,947	Other	F1
13751 826-4111	13751 826-4111	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,345	Each	10%	\$3,911	Other	F1
13751 826-4112	13751 826-4112	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,476	Each	10%	\$3,128	Other	F1
13751 826-4113	13751 826-4113	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,596	Each	10%	\$8,636	Other	F1
13751 826-4114	13751 826-4114	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$9,165	Each	10%	\$8,249	Other	F1
13751 826-4115	13751 826-4115	Storage Integrated Offer	ProSupport Plus: Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,724	Each	10%	\$12,352	Other	F1
13751 826-4116	13751 826-4116	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,280	Each	10%	\$11,952	Other	F1
13751 826-4117	13751 826-4117	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$17,486	Each	10%	\$15,737	Other	F1
13751 826-4118	13751 826-4118	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$17,044	Each	10%	\$15,340	Other	F1
13751 826-8369	13751 826-8369	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch	\$1,391	Each	10%	\$1,251	Other	F1
13751 826-8370	13751 826-8370	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel SAN Extension Switch	\$2,411	Each	10%	\$2,170	Other	F1
13751 826-8371	13751 826-8371	Storage Integrated Offer	ProDeploy Plus Connectrix Fibre Channel SAN Extension Switch Deployment	\$434	Each	10%	\$391	Other	F1

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I) ALJP Category (REQUIRED) use drop-down	Column K	
13751 826-8372	13751 826-8372	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch Deployment Verification	\$459	Each	10%	\$414	Other	F1	
13751 847-2874	13751 847-2874	Storage Integrated Offer	ProDeploy Add-On: Add Additional 2 Hosts to Dell EMC Networking (Requires	\$876	Each	10%	\$788	Other	F1	
13751 847-2880	13751 847-2880	Storage Integrated Offer	ProDeploy Connectrix Fibre Channel SAN Extension Switch - Remote	\$1,480	Each	10%	\$1,332	Other	F1	
13751 847-5983	13751 847-5983	Storage Integrated Offer	Keep Your Component For Enterprise Channel 39 Months	\$11,000	Each	10%	\$9,900	Other	F1	
13751 847-5984	13751 847-5984	Storage Integrated Offer	Keep Your Component For Enterprise Channel 51 Months	\$14,667	Each	10%	\$13,200	Other	F1	
13751 847-5985	13751 847-5985	Storage Integrated Offer	Keep Your Component For Enterprise Channel 63 Months	\$18,333	Each	10%	\$16,500	Other	F1	
13751 847-5986	13751 847-5986	Storage Integrated Offer	Keep Your Component For Enterprise Channel 75 Months	\$22,000	Each	10%	\$19,800	Other	F1	
13751 847-5987	13751 847-5987	Storage Integrated Offer	Keep Your Component For Enterprise Channel 87 Months	\$25,667	Each	10%	\$23,100	Other	F1	
13751 847-5989	13751 847-5989	Storage Integrated Offer	Keep Your Component For Enterprise Channel 15 Months	\$3,667	Each	10%	\$3,300	Other	F1	
13751 847-5990	13751 847-5990	Storage Integrated Offer	Keep Your Component For Enterprise Channel 27 Months	\$7,333	Each	10%	\$6,600	Other	F1	
13751 847-5999	13751 847-5999	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$3,667	Each	10%	\$3,300	Other	F1	
13751 847-6000	13751 847-6000	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$7,333	Each	10%	\$6,600	Other	F1	
13751 847-6001	13751 847-6001	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$14,667	Each	10%	\$13,200	Other	F1	
13751 847-6002	13751 847-6002	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$18,333	Each	10%	\$16,500	Other	F1	
13751 847-6003	13751 847-6003	Storage Integrated Offer	Keep Your Component For Enterprise 6 Years	\$22,000	Each	10%	\$19,800	Other	F1	
13751 847-6004	13751 847-6004	Storage Integrated Offer	Keep Your Component For Enterprise 7 Years	\$25,667	Each	10%	\$23,100	Other	F1	
13751 847-6005	13751 847-6005	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$11,000	Each	10%	\$9,900	Other	F1	
13751 951-2015	13751 951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1	
13751 955-9041	13751 955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13751 975-3461	13751 975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13751 984-3267	13751 984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1	
13751 987-2549	13751 987-2549	Storage Integrated Offer	INSTALL DECLINED - Switch deployment performed by Customer or 3rd party	\$0	Each	10%	\$0	Other	F1	
13751 989-3439	13751 989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13751 992-4149	13751 992-4149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13657 007-1527	13657 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13657 009-4364	13657 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13657 009-4877	13657 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13657 460-5909	13657 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery.	\$0	Each	10%	\$0	Other	F1	
13657 460-8530	13657 460-8530	Storage Integrated Offer	OCONUS Delivery - PowerEdge	\$135	Each	10%	\$122	Other	F1	
13657 460-9052	13657 460-9052	Storage Integrated Offer	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13657 460-9900	13657 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13657 461-0497	13657 461-0497	Storage Integrated Offer	PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized signature.	\$0	Each	10%	\$0	Other	F1	
13657 468-8015	13657 468-8015	Storage Integrated Offer	Africa PowerEdge OCONUS Delivery	\$300	Each	10%	\$270	Other	F1	
13657 468-8016	13657 468-8016	Storage Integrated Offer	Americas (Non US) PowerEdge OCONUS Delivery	\$195	Each	10%	\$176	Other	F1	
13657 468-8017	13657 468-8017	Storage Integrated Offer	Asian Pacific (APJ) PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13657 468-8018	13657 468-8018	Storage Integrated Offer	Europe PowerEdge OCONUS Delivery	\$150	Each	10%	\$135	Other	F1	
13657 468-8019	13657 468-8019	Storage Integrated Offer	Middle East (ME) PowerEdge OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13657 825-4732	13657 825-4732	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 1 Year	\$2,210	Each	10%	\$1,989	Other	F1	
13657 825-4733	13657 825-4733	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 2 Years	\$4,419	Each	10%	\$3,977	Other	F1	
13657 825-4734	13657 825-4734	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 3 Years	\$6,629	Each	10%	\$5,966	Other	F1	
13657 825-4735	13657 825-4735	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 4 Years	\$8,838	Each	10%	\$7,955	Other	F1	
13657 825-4736	13657 825-4736	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 5 Years	\$11,048	Each	10%	\$9,943	Other	F1	
13657 825-4737	13657 825-4737	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 15 Months	\$2,210	Each	10%	\$1,989	Other	F1	
13657 825-4738	13657 825-4738	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 27 Months	\$4,419	Each	10%	\$3,977	Other	F1	
13657 825-4739	13657 825-4739	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 39 Months	\$6,629	Each	10%	\$5,966	Other	F1	
13657 825-4740	13657 825-4740	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 51 Months	\$8,838	Each	10%	\$7,955	Other	F1	
13657 825-4741	13657 825-4741	Storage Integrated Offer	ProSupport Next Business Day SANNav BSE Software Support/Maintenance 63 Months	\$11,048	Each	10%	\$9,943	Other	F1	
13657 825-4742	13657 825-4742	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 1 Year	\$2,486	Each	10%	\$2,237	Other	F1	
13657 825-4743	13657 825-4743	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 2 Years	\$4,972	Each	10%	\$4,474	Other	F1	
13657 825-4744	13657 825-4744	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 3 Years	\$7,457	Each	10%	\$6,712	Other	F1	
13657 825-4745	13657 825-4745	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 4 Years	\$9,943	Each	10%	\$8,949	Other	F1	
13657 825-4746	13657 825-4746	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 5 Years	\$12,429	Each	10%	\$11,186	Other	F1	
13657 825-4747	13657 825-4747	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 15 Months	\$2,486	Each	10%	\$2,237	Other	F1	
13657 825-4748	13657 825-4748	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 27 Months	\$4,972	Each	10%	\$4,474	Other	F1	
13657 825-4749	13657 825-4749	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 39 Months	\$7,457	Each	10%	\$6,712	Other	F1	
13657 825-4750	13657 825-4750	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 51 Months	\$9,943	Each	10%	\$8,949	Other	F1	
13657 825-4751	13657 825-4751	Storage Integrated Offer	ProSupport Mission Critical SANNav BSE Software Support/Maintenance 63 Months	\$12,429	Each	10%	\$11,186	Other	F1	
13657 825-4752	13657 825-4752	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 1 Year	\$2,762	Each	10%	\$2,486	Other	F1	
13657 825-4753	13657 825-4753	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 2 Years	\$5,524	Each	10%	\$4,972	Other	F1	
13657 825-4754	13657 825-4754	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 3 Years	\$8,286	Each	10%	\$7,457	Other	F1	
13657 825-4755	13657 825-4755	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 4 Years	\$11,048	Each	10%	\$9,943	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1)Column K	Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13657 825-4756	13657 825-4756	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 5 Years	\$13,810	Each	10%	\$12,429	Other	F1	
13657 825-4757	13657 825-4757	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 15 Months	\$2,762	Each	10%	\$2,486	Other	F1	
13657 825-4758	13657 825-4758	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 27 Months	\$5,524	Each	10%	\$4,972	Other	F1	
13657 825-4759	13657 825-4759	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 39 Months	\$8,286	Each	10%	\$7,457	Other	F1	
13657 825-4760	13657 825-4760	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 51 Months	\$11,048	Each	10%	\$9,943	Other	F1	
13657 825-4761	13657 825-4761	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav BSE Software Support/Maintenance 63 Months	\$13,810	Each	10%	\$12,429	Other	F1	
13657 825-4762	13657 825-4762	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 1 Year	\$5,522	Each	10%	\$4,969	Other	F1	
13657 825-4763	13657 825-4763	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 2 Years	\$11,043	Each	10%	\$9,939	Other	F1	
13657 825-4764	13657 825-4764	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 3 Years	\$16,565	Each	10%	\$14,908	Other	F1	
13657 825-4765	13657 825-4765	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 4 Years	\$22,086	Each	10%	\$19,878	Other	F1	
13657 825-4766	13657 825-4766	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 5 Years	\$27,608	Each	10%	\$24,847	Other	F1	
13657 825-4767	13657 825-4767	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 15 Months	\$5,522	Each	10%	\$4,969	Other	F1	
13657 825-4768	13657 825-4768	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 27 Months	\$11,043	Each	10%	\$9,939	Other	F1	
13657 825-4769	13657 825-4769	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 39 Months	\$16,565	Each	10%	\$14,908	Other	F1	
13657 825-4770	13657 825-4770	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 51 Months	\$22,086	Each	10%	\$19,878	Other	F1	
13657 825-4771	13657 825-4771	Storage Integrated Offer	ProSupport Next Business Day SANNav ENT Software Support/Maintenance 63 Months	\$27,608	Each	10%	\$24,847	Other	F1	
13657 825-4772	13657 825-4772	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 1 Year	\$6,212	Each	10%	\$5,591	Other	F1	
13657 825-4773	13657 825-4773	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 2 Years	\$12,424	Each	10%	\$11,181	Other	F1	
13657 825-4774	13657 825-4774	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 3 Years	\$18,635	Each	10%	\$16,772	Other	F1	
13657 825-4775	13657 825-4775	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 4 Years	\$24,847	Each	10%	\$22,362	Other	F1	
13657 825-4776	13657 825-4776	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 5 Years	\$31,059	Each	10%	\$27,953	Other	F1	
13657 825-4777	13657 825-4777	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 15 Months	\$6,212	Each	10%	\$5,591	Other	F1	
13657 825-4778	13657 825-4778	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 27 Months	\$12,424	Each	10%	\$11,181	Other	F1	
13657 825-4779	13657 825-4779	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 39 Months	\$18,635	Each	10%	\$16,772	Other	F1	
13657 825-4780	13657 825-4780	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 51 Months	\$24,847	Each	10%	\$22,362	Other	F1	
13657 825-4781	13657 825-4781	Storage Integrated Offer	ProSupport Mission Critical SANNav ENT Software Support/Maintenance 63 Months	\$31,059	Each	10%	\$27,953	Other	F1	
13657 825-4782	13657 825-4782	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 1 Year	\$6,902	Each	10%	\$6,212	Other	F1	
13657 825-4783	13657 825-4783	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 2 Years	\$13,804	Each	10%	\$12,424	Other	F1	
13657 825-4784	13657 825-4784	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 3 Years	\$20,706	Each	10%	\$18,635	Other	F1	
13657 825-4785	13657 825-4785	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 4 Years	\$27,608	Each	10%	\$24,847	Other	F1	
13657 825-4786	13657 825-4786	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 5 Years	\$34,510	Each	10%	\$31,059	Other	F1	
13657 825-4787	13657 825-4787	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 15 Months	\$6,902	Each	10%	\$6,212	Other	F1	
13657 825-4788	13657 825-4788	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 27 Months	\$13,804	Each	10%	\$12,424	Other	F1	
13657 825-4789	13657 825-4789	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 39 Months	\$20,706	Each	10%	\$18,635	Other	F1	
13657 825-4790	13657 825-4790	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 51 Months	\$27,608	Each	10%	\$24,847	Other	F1	
13657 825-4791	13657 825-4791	Storage Integrated Offer	ProSupport Plus Mission Critical SANNav ENT Software Support/Maintenance 63 Months	\$34,510	Each	10%	\$31,059	Other	F1	
13657 825-4792	13657 825-4792	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 1 Year	\$8,283	Each	10%	\$7,455	Other	F1	
13657 825-4793	13657 825-4793	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 2 Years	\$16,566	Each	10%	\$14,910	Other	F1	
13657 825-4794	13657 825-4794	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 3 Years	\$24,850	Each	10%	\$22,365	Other	F1	
13657 825-4795	13657 825-4795	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 4 Years	\$33,133	Each	10%	\$29,820	Other	F1	
13657 825-4796	13657 825-4796	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 5 Years	\$41,416	Each	10%	\$37,274	Other	F1	
13657 825-4797	13657 825-4797	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 15 Months	\$8,283	Each	10%	\$7,455	Other	F1	
13657 825-4798	13657 825-4798	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 27 Months	\$16,566	Each	10%	\$14,910	Other	F1	
13657 825-4799	13657 825-4799	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 39 Months	\$24,850	Each	10%	\$22,365	Other	F1	
13657 825-4800	13657 825-4800	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 51 Months	\$33,133	Each	10%	\$29,820	Other	F1	
13657 825-4801	13657 825-4801	Storage Integrated Offer	ProSupport Next Business Day SANNav GLOB Software Support/Maintenance 63 Months	\$41,416	Each	10%	\$37,274	Other	F1	
13657 825-4808	13657 825-4808	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 1 Year	\$9,319	Each	10%	\$8,387	Other	F1	
13657 825-4809	13657 825-4809	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 2 Years	\$18,637	Each	10%	\$16,773	Other	F1	
13657 825-4810	13657 825-4810	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 3 Years	\$27,956	Each	10%	\$25,160	Other	F1	
13657 825-4811	13657 825-4811	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 4 Years	\$37,274	Each	10%	\$33,547	Other	F1	
13657 825-4812	13657 825-4812	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 5 Years	\$46,593	Each	10%	\$41,934	Other	F1	
13657 825-4813	13657 825-4813	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 15 Months	\$9,319	Each	10%	\$8,387	Other	F1	
13657 825-4814	13657 825-4814	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 27 Months	\$18,637	Each	10%	\$16,773	Other	F1	
13657 825-4815	13657 825-4815	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 39 Months	\$27,956	Each	10%	\$25,160	Other	F1	
13657 825-4816	13657 825-4816	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 51 Months	\$37,274	Each	10%	\$33,547	Other	F1	
13657 825-4817	13657 825-4817	Storage Integrated Offer	ProSupport Mission Critical SANNAV GLOB Software Support/Maintenance 63 Months	\$46,593	Each	10%	\$41,934	Other	F1	
13657 825-4818	13657 825-4818	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 1 Year	\$10,354	Each	10%	\$9,319	Other	F1	
13657 825-4819	13657 825-4819	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 2 Years	\$20,708	Each	10%	\$18,637	Other	F1	
13657 825-4820	13657 825-4820	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 3 Years	\$31,062	Each	10%	\$27,956	Other	F1	
13657 825-4821	13657 825-4821	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 4 Years	\$41,416	Each	10%	\$37,274	Other	F1	
13657 825-4822	13657 825-4822	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 5 Years	\$51,770	Each	10%	\$46,593	Other	F1	
13657 825-4823	13657 825-4823	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 15 Months	\$10,354	Each	10%	\$9,319	Other	F1	
13657 825-4824	13657 825-4824	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 27 Months	\$20,708	Each	10%	\$18,637	Other	F1	
13657 825-4825	13657 825-4825	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 39 Months	\$31,062	Each	10%	\$27,956	Other	F1	
13657 825-4826	13657 825-4826	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 51 Months	\$41,416	Each	10%	\$37,274	Other	F1	
13657 825-4827	13657 825-4827	Storage Integrated Offer	ProSupport Plus Mission Critical SANNAV GLOB Software Support/Maintenance 63 Months	\$51,770	Each	10%	\$46,593	Other	F1	
13657 929-3709	13657 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13657 935-6720	13657 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14555 841-8238	14555 841-8238	Storage Integrated Offer	Keep Your Component For Enterprise	\$8,450	Each	10%	\$7,605	Other	F1	
14555 841-8239	14555 841-8239	Storage Integrated Offer	Keep Your Component For Enterprise	\$8,450	Each	10%	\$7,605	Other	F1	
14555 841-8244	14555 841-8244	Storage Integrated Offer	Keep Your Component For Enterprise	\$4,420	Each	10%	\$3,978	Other	F1	
14555 841-8245	14555 841-8245	Storage Integrated Offer	Keep Your Component For Enterprise	\$4,420	Each	10%	\$3,978	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	Other		
14555 926-0476	14555 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14554 841-8238	14554 841-8238	Storage Integrated Offer	Keep Your Component For Enterprise	\$8,450	Each	10%	\$7,605	Other	F1	
14554 841-8239	14554 841-8239	Storage Integrated Offer	Keep Your Component For Enterprise	\$8,450	Each	10%	\$7,605	Other	F1	
14554 841-8244	14554 841-8244	Storage Integrated Offer	Keep Your Component For Enterprise	\$4,420	Each	10%	\$3,978	Other	F1	
14554 841-8245	14554 841-8245	Storage Integrated Offer	Keep Your Component For Enterprise	\$4,420	Each	10%	\$3,978	Other	F1	
14554 926-0476	14554 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14556 841-8232	14556 841-8232	Storage Integrated Offer	Keep Your Component For Enterprise	\$208	Each	10%	\$187	Other	F1	
14556 841-8233	14556 841-8233	Storage Integrated Offer	Keep Your Component For Enterprise	\$208	Each	10%	\$187	Other	F1	
14556 926-0476	14556 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14589 825-3941	14589 825-3941	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1	
14589 825-3942	14589 825-3942	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1	
14589 825-3948	14589 825-3948	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1	
14589 825-3949	14589 825-3949	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1	
14589 825-3962	14589 825-3962	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,871	Each	10%	\$2,584	Other	F1	
14589 825-3963	14589 825-3963	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,871	Each	10%	\$2,584	Other	F1	
14589 825-3970	14589 825-3970	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1	
14589 825-3971	14589 825-3971	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1	
14589 841-7366	14589 841-7366	Storage Integrated Offer	Keep Your Components	\$775	Each	10%	\$697	Other	F1	
14589 841-7367	14589 841-7367	Storage Integrated Offer	Keep Your Components	\$775	Each	10%	\$697	Other	F1	
14589 841-7378	14589 841-7378	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$1,252	Each	10%	\$1,126	Other	F1	
14589 841-7379	14589 841-7379	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance	\$1,252	Each	10%	\$1,126	Other	F1	
14589 841-7388	14589 841-7388	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance	\$1,073	Each	10%	\$966	Other	F1	
14589 841-7389	14589 841-7389	Storage Integrated Offer	ProSupport Plus 7x24 Technical Support and Assistance	\$1,073	Each	10%	\$966	Other	F1	
14589 841-7408	14589 841-7408	Storage Integrated Offer	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$894	Each	10%	\$805	Other	F1	
14589 841-7409	14589 841-7409	Storage Integrated Offer	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$894	Each	10%	\$805	Other	F1	
14589 841-7428	14589 841-7428	Storage Integrated Offer	ProSupport 7x24 Technical Support and Assistance	\$626	Each	10%	\$563	Other	F1	
14589 841-7429	14589 841-7429	Storage Integrated Offer	ProSupport 7x24 Technical Support and Assistance	\$626	Each	10%	\$563	Other	F1	
14589 847-6006	14589 847-6006	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1	
14589 847-6007	14589 847-6007	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1	
14589 926-0476	14589 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14553 841-8244	14553 841-8244	Storage Integrated Offer	Keep Your Component For Enterprise	\$4,420	Each	10%	\$3,978	Other	F1	
14553 841-8245	14553 841-8245	Storage Integrated Offer	Keep Your Component For Enterprise	\$4,420	Each	10%	\$3,978	Other	F1	
14553 926-0476	14553 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14552 841-8238	14552 841-8238	Storage Integrated Offer	Keep Your Component For Enterprise	\$8,450	Each	10%	\$7,605	Other	F1	
14552 841-8239	14552 841-8239	Storage Integrated Offer	Keep Your Component For Enterprise	\$8,450	Each	10%	\$7,605	Other	F1	
14552 841-8244	14552 841-8244	Storage Integrated Offer	Keep Your Component For Enterprise	\$4,420	Each	10%	\$3,978	Other	F1	
14552 841-8245	14552 841-8245	Storage Integrated Offer	Keep Your Component For Enterprise	\$4,420	Each	10%	\$3,978	Other	F1	
14552 926-0476	14552 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
13871 827-3369	13871 827-3369	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance	\$5,685	Each	10%	\$5,116	Other	F1	
13871 827-3370	13871 827-3370	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance	\$6,395	Each	10%	\$5,756	Other	F1	
13871 827-3371	13871 827-3371	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance	\$6,751	Each	10%	\$6,076	Other	F1	
13871 827-3372	13871 827-3372	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance	\$7,106	Each	10%	\$6,395	Other	F1	
13871 827-3373	13871 827-3373	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance	\$5,685	Each	10%	\$5,116	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13871_827-3374	13871_827-3374	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance	\$6,395	Each	10%	\$5,756	Other	F1
13871_827-3375	13871_827-3375	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6630B, Software Support/Maintenance	\$6,751	Each	10%	\$6,076	Other	F1
13871_827-3376	13871_827-3376	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6630B, Software Support/Maintenance	\$7,106	Each	10%	\$6,395	Other	F1
13871_827-3377	13871_827-3377	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance	\$878	Each	10%	\$791	Other	F1
13871_827-3378	13871_827-3378	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance	\$988	Each	10%	\$889	Other	F1
13871_827-3379	13871_827-3379	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance	\$1,043	Each	10%	\$939	Other	F1
13871_827-3380	13871_827-3380	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance	\$1,098	Each	10%	\$988	Other	F1
13871_827-3381	13871_827-3381	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance	\$878	Each	10%	\$791	Other	F1
13871_827-3382	13871_827-3382	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance	\$988	Each	10%	\$889	Other	F1
13871_827-3383	13871_827-3383	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6610B, Software Support/Maintenance	\$1,043	Each	10%	\$939	Other	F1
13871_827-3384	13871_827-3384	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6610B, Software Support/Maintenance	\$1,098	Each	10%	\$988	Other	F1
13871_827-3385	13871_827-3385	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6520B, Software Support/Maintenance	\$2,931	Each	10%	\$2,638	Other	F1
13871_827-3386	13871_827-3386	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance	\$3,298	Each	10%	\$2,968	Other	F1
13871_827-3387	13871_827-3387	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6520B, Software Support/Maintenance	\$3,481	Each	10%	\$3,133	Other	F1
13871_827-3388	13871_827-3388	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance	\$3,664	Each	10%	\$3,298	Other	F1
13871_827-3389	13871_827-3389	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, DS-6520B, Software Support/Maintenance	\$2,931	Each	10%	\$2,638	Other	F1
13871_827-3390	13871_827-3390	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance	\$3,298	Each	10%	\$2,968	Other	F1
13871_827-3391	13871_827-3391	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, DS-6520B, Software Support/Maintenance	\$3,481	Each	10%	\$3,133	Other	F1
13871_827-3392	13871_827-3392	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, DS-6520B, Software Support/Maintenance	\$3,664	Each	10%	\$3,298	Other	F1
13871_827-3393	13871_827-3393	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Intergrated Routing, Software Support/Maintenance	\$2,832	Each	10%	\$2,549	Other	F1
13871_827-3394	13871_827-3394	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Intergrated Routing, Software Support/Maintenance	\$3,186	Each	10%	\$2,867	Other	F1
13871_827-3395	13871_827-3395	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Intergrated Routing, Software Support/Maintenance	\$3,363	Each	10%	\$3,027	Other	F1
13871_827-3396	13871_827-3396	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Intergrated Routing, Software Support/Maintenance	\$3,540	Each	10%	\$3,186	Other	F1
13871_827-3397	13871_827-3397	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Intergrated Routing, Software Support/Maintenance	\$2,832	Each	10%	\$2,549	Other	F1
13871_827-3398	13871_827-3398	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Intergrated Routing, Software Support/Maintenance	\$3,186	Each	10%	\$2,867	Other	F1
13871_827-3399	13871_827-3399	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Intergrated Routing, Software Support/Maintenance	\$3,363	Each	10%	\$3,027	Other	F1
13871_827-3400	13871_827-3400	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Intergrated Routing, Software Support/Maintenance	\$3,540	Each	10%	\$3,186	Other	F1
13871_827-3401	13871_827-3401	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$5,853	Each	10%	\$5,268	Other	F1
13871_827-3402	13871_827-3402	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$6,584	Each	10%	\$5,926	Other	F1
13871_827-3403	13871_827-3403	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$6,950	Each	10%	\$6,255	Other	F1
13871_827-3404	13871_827-3404	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$7,316	Each	10%	\$6,584	Other	F1
13871_827-3405	13871_827-3405	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$5,853	Each	10%	\$5,268	Other	F1
13871_827-3406	13871_827-3406	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$6,584	Each	10%	\$5,926	Other	F1
13871_827-3407	13871_827-3407	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$6,950	Each	10%	\$6,255	Other	F1
13871_827-3408	13871_827-3408	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 1, Software Support/Maintenance	\$7,316	Each	10%	\$6,584	Other	F1
13871_827-3409	13871_827-3409	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$9,445	Each	10%	\$8,500	Other	F1
13871_827-3410	13871_827-3410	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$10,625	Each	10%	\$9,563	Other	F1
13871_827-3411	13871_827-3411	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$11,216	Each	10%	\$10,094	Other	F1
13871_827-3412	13871_827-3412	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$11,806	Each	10%	\$10,625	Other	F1
13871_827-3413	13871_827-3413	Storage Integrated Offer	ProSupport Next Business Day, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$9,445	Each	10%	\$8,500	Other	F1
13871_827-3414	13871_827-3414	Storage Integrated Offer	ProSupport Mission Critical, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$10,625	Each	10%	\$9,563	Other	F1
13871_827-3415	13871_827-3415	Storage Integrated Offer	ProSupport Plus Next Business Day, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$11,216	Each	10%	\$10,094	Other	F1
13871_827-3416	13871_827-3416	Storage Integrated Offer	ProSupport Plus Mission Critical, MP-7840B, Wan Upgrade 2, Software Support/Maintenance	\$11,806	Each	10%	\$10,625	Other	F1
13667_825-4802	13667_825-4802	Storage Integrated Offer	ProSupport Next Business Day DCNM Software Support/Maintenance	\$1,122	Each	10%	\$1,010	Other	F1
13667_825-4803	13667_825-4803	Storage Integrated Offer	ProSupport Mission Critical DCNM Software Support/Maintenance	\$1,263	Each	10%	\$1,136	Other	F1
13667_825-4804	13667_825-4804	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM Software Support/Maintenance	\$1,403	Each	10%	\$1,263	Other	F1
13667_825-4805	13667_825-4805	Storage Integrated Offer	ProSupport Next Business Day DCNM Software Support/Maintenance	\$1,122	Each	10%	\$1,010	Other	F1
13667_825-4806	13667_825-4806	Storage Integrated Offer	ProSupport Mission Critical DCNM Software Support/Maintenance	\$1,263	Each	10%	\$1,136	Other	F1
13667_825-4807	13667_825-4807	Storage Integrated Offer	ProSupport Plus Mission Critical DCNM Software Support/Maintenance	\$1,403	Each	10%	\$1,263	Other	F1
13663_825-4007	13663_825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13663_825-4008	13663_825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13663_825-4009	13663_825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13663_825-4010	13663_825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13663_825-4015	13663_825-4015	Storage Integrated Offer	Keep Your Components	\$319	Each	10%	\$287	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13663 825-4021	13663 825-4021	Storage Integrated Offer	Keep Your Components	\$319	Each	10%	\$287	Other	F1
13663 825-4565	13663 825-4565	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,099	Each	10%	\$1,889	Other	F1
13663 825-4567	13663 825-4567	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,099	Each	10%	\$1,889	Other	F1
13663 825-4571	13663 825-4571	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,999	Each	10%	\$2,699	Other	F1
13663 825-4573	13663 825-4573	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,999	Each	10%	\$2,699	Other	F1
13663 825-4582	13663 825-4582	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,990	Each	10%	\$1,791	Other	F1
13663 825-4583	13663 825-4583	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,393	Each	10%	\$1,254	Other	F1
13663 825-4584	13663 825-4584	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,990	Each	10%	\$1,791	Other	F1
13663 825-4585	13663 825-4585	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$1,393	Each	10%	\$1,254	Other	F1
13663 825-4629	13663 825-4629	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,962	Each	10%	\$1,766	Other	F1
13663 825-4630	13663 825-4630	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,962	Each	10%	\$1,766	Other	F1
13663 825-4639	13663 825-4639	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$1,962	Each	10%	\$1,766	Other	F1
13663 825-4640	13663 825-4640	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$1,962	Each	10%	\$1,766	Other	F1
13663 825-4649	13663 825-4649	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,803	Each	10%	\$2,523	Other	F1
13663 825-4650	13663 825-4650	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$2,803	Each	10%	\$2,523	Other	F1
13663 825-4659	13663 825-4659	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$2,803	Each	10%	\$2,523	Other	F1
13663 825-4660	13663 825-4660	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$2,803	Each	10%	\$2,523	Other	F1
13663 825-4669	13663 825-4669	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,364	Each	10%	\$3,027	Other	F1
13663 825-4670	13663 825-4670	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$3,364	Each	10%	\$3,027	Other	F1
13663 825-4679	13663 825-4679	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$3,364	Each	10%	\$3,027	Other	F1
13663 825-4680	13663 825-4680	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$3,364	Each	10%	\$3,027	Other	F1
13663 825-4689	13663 825-4689	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,924	Each	10%	\$3,532	Other	F1
13663 825-4690	13663 825-4690	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,924	Each	10%	\$3,532	Other	F1
13663 825-4699	13663 825-4699	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$3,924	Each	10%	\$3,532	Other	F1
13663 825-4700	13663 825-4700	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$3,924	Each	10%	\$3,532	Other	F1
13663 847-5891	13663 847-5891	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
13663 847-5899	13663 847-5899	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
13663 926-0476	13663 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13662 825-1949	13662 825-1949	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$340	Each	10%	\$306	Other	F1
13662 825-1950	13662 825-1950	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$340	Each	10%	\$306	Other	F1
13662 825-1951	13662 825-1951	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$396	Each	10%	\$357	Other	F1
13662 825-1952	13662 825-1952	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$396	Each	10%	\$357	Other	F1
13662 825-1968	13662 825-1968	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$396	Each	10%	\$357	Other	F1
13662 825-1969	13662 825-1969	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$396	Each	10%	\$357	Other	F1
13662 825-1970	13662 825-1970	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$340	Each	10%	\$306	Other	F1
13662 825-1971	13662 825-1971	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$340	Each	10%	\$306	Other	F1
13662 825-1974	13662 825-1974	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$198	Each	10%	\$178	Other	F1
13662 825-1975	13662 825-1975	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$198	Each	10%	\$178	Other	F1
13662 825-1984	13662 825-1984	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$283	Each	10%	\$255	Other	F1
13662 825-1985	13662 825-1985	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$283	Each	10%	\$255	Other	F1
13662 825-2002	13662 825-2002	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$283	Each	10%	\$255	Other	F1
13662 825-2003	13662 825-2003	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$283	Each	10%	\$255	Other	F1
13662 825-2004	13662 825-2004	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$198	Each	10%	\$178	Other	F1
13662 825-2005	13662 825-2005	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$198	Each	10%	\$178	Other	F1
13662 825-3937	13662 825-3937	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$212	Each	10%	\$191	Other	F1
13662 825-3938	13662 825-3938	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$212	Each	10%	\$191	Other	F1
13662 825-3939	13662 825-3939	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support	\$303	Each	10%	\$273	Other	F1
13662 825-3940	13662 825-3940	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support	\$303	Each	10%	\$273	Other	F1
13662 825-3961	13662 825-3961	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$140	Each	10%	\$126	Other	F1
13662 825-3964	13662 825-3964	Storage Integrated Offer	Assistance	\$104	Each	10%	\$94	Other	F1
13662 825-3969	13662 825-3969	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$201	Each	10%	\$181	Other	F1
13662 825-3972	13662 825-3972	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$201	Each	10%	\$181	Other	F1
13662 825-4007	13662 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13662 825-4008	13662 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I/Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13662 825-4009	13662 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13662 825-4010	13662 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13662 825-4016	13662 825-4016	Storage Integrated Offer	Keep Your Components	\$79	Each	10%	\$71	Other	F1
13662 825-4022	13662 825-4022	Storage Integrated Offer	Keep Your Components	\$79	Each	10%	\$71	Other	F1
13662 847-5937	13662 847-5937	Storage Integrated Offer	Keep Your Component For Enterprise	\$250	Each	10%	\$225	Other	F1
13662 847-5938	13662 847-5938	Storage Integrated Offer	Keep Your Component For Enterprise	\$250	Each	10%	\$225	Other	F1
13662 926-0476	13662 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14426 825-3941	14426 825-3941	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$6,179	Each	10%	\$5,561	Other	F1
14426 825-3942	14426 825-3942	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$6,179	Each	10%	\$5,561	Other	F1
14426 825-3948	14426 825-3948	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
14426 825-3949	14426 825-3949	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
14426 825-3962	14426 825-3962	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
14426 825-3963	14426 825-3963	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
14426 825-3970	14426 825-3970	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$4,100	Each	10%	\$3,690	Other	F1
14426 825-3971	14426 825-3971	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$4,100	Each	10%	\$3,690	Other	F1
14426 825-3985	14426 825-3985	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
14426 825-3986	14426 825-3986	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
14426 825-4007	14426 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
14426 825-4008	14426 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
14426 825-4009	14426 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
14426 825-4010	14426 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
14426 847-6006	14426 847-6006	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
14426 847-6007	14426 847-6007	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
14426 926-0476	14426 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13759 825-3941	13759 825-3941	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$6,179	Each	10%	\$5,561	Other	F1
13759 825-3942	13759 825-3942	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$6,179	Each	10%	\$5,561	Other	F1
13759 825-3948	13759 825-3948	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
13759 825-3949	13759 825-3949	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
13759 825-3962	13759 825-3962	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
13759 825-3963	13759 825-3963	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
13759 825-3970	13759 825-3970	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13759 825-3971	13759 825-3971	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13759 825-3985	13759 825-3985	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13759 825-3986	13759 825-3986	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13759 825-4007	13759 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13759 825-4008	13759 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13759 825-4009	13759 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13759 825-4010	13759 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13759 826-4301	13759 826-4301	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$4,043	Each	10%	\$3,638	Other	F1
13759 826-4302	13759 826-4302	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$4,043	Each	10%	\$3,638	Other	F1
13759 826-4311	13759 826-4311	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$4,043	Each	10%	\$3,638	Other	F1
13759 826-4312	13759 826-4312	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$4,043	Each	10%	\$3,638	Other	F1
13759 826-4321	13759 826-4321	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$5,775	Each	10%	\$5,198	Other	F1
13759 826-4322	13759 826-4322	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$5,775	Each	10%	\$5,198	Other	F1
13759 826-4331	13759 826-4331	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$5,775	Each	10%	\$5,198	Other	F1
13759 826-4332	13759 826-4332	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$5,775	Each	10%	\$5,198	Other	F1
13759 826-4341	13759 826-4341	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$6,930	Each	10%	\$6,237	Other	F1
13759 826-4342	13759 826-4342	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$6,930	Each	10%	\$6,237	Other	F1
13759 826-4351	13759 826-4351	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$6,930	Each	10%	\$6,237	Other	F1
13759 826-4352	13759 826-4352	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$6,930	Each	10%	\$6,237	Other	F1
13759 826-4361	13759 826-4361	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$8,085	Each	10%	\$7,277	Other	F1
13759 826-4362	13759 826-4362	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$8,085	Each	10%	\$7,277	Other	F1
13759 826-4371	13759 826-4371	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,085	Each	10%	\$7,277	Other	F1
13759 826-4372	13759 826-4372	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,085	Each	10%	\$7,277	Other	F1
13759 847-5926	13759 847-5926	Storage Integrated Offer	Keep Your Component For Enterprise	\$3,667	Each	10%	\$3,300	Other	F1
13759 847-5927	13759 847-5927	Storage Integrated Offer	Keep Your Component For Enterprise	\$3,667	Each	10%	\$3,300	Other	F1
13759 926-0476	13759 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13873 827-3417	13873 827-3417	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance	\$1,168	Each	10%	\$1,051	Other	F1
13873 827-3418	13873 827-3418	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance	\$1,314	Each	10%	\$1,183	Other	F1
13873 827-3419	13873 827-3419	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9100, Software	\$1,387	Each	10%	\$1,248	Other	F1
13873 827-3420	13873 827-3420	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance	\$1,460	Each	10%	\$1,314	Other	F1
13873 827-3421	13873 827-3421	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9100, Software Support/Maintenance	\$1,168	Each	10%	\$1,051	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13873 827-3422	13873 827-3422	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance	\$1,314	Each	10%	\$1,183	Other	F1	
13873 827-3423	13873 827-3423	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9100, Software	\$1,387	Each	10%	\$1,248	Other	F1	
13873 827-3424	13873 827-3424	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9100, Software Support/Maintenance	\$1,460	Each	10%	\$1,314	Other	F1	
13873 827-3425	13873 827-3425	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance	\$1,058	Each	10%	\$952	Other	F1	
13873 827-3426	13873 827-3426	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance	\$1,190	Each	10%	\$1,071	Other	F1	
13873 827-3427	13873 827-3427	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9300, Software	\$1,256	Each	10%	\$1,130	Other	F1	
13873 827-3428	13873 827-3428	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance	\$1,322	Each	10%	\$1,190	Other	F1	
13873 827-3429	13873 827-3429	Storage Integrated Offer	ProSupport Next Business Day, Enterprise, MDS 9300, Software Support/Maintenance	\$1,058	Each	10%	\$952	Other	F1	
13873 827-3430	13873 827-3430	Storage Integrated Offer	ProSupport Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance	\$1,190	Each	10%	\$1,071	Other	F1	
13873 827-3431	13873 827-3431	Storage Integrated Offer	ProSupport Plus Next Business Day, Enterprise, MDS 9300, Software	\$1,256	Each	10%	\$1,130	Other	F1	
13873 827-3432	13873 827-3432	Storage Integrated Offer	ProSupport Plus Mission Critical, Enterprise, MDS 9300, Software Support/Maintenance	\$1,322	Each	10%	\$1,190	Other	F1	
13763 825-3941	13763 825-3941	Storage Integrated Offer	ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1	
13763 825-3942	13763 825-3942	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1	
13763 825-3948	13763 825-3948	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1	
13763 825-3949	13763 825-3949	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1	
13763 825-3962	13763 825-3962	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,871	Each	10%	\$2,584	Other	F1	
13763 825-3963	13763 825-3963	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,871	Each	10%	\$2,584	Other	F1	
13763 825-3970	13763 825-3970	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1	
13763 825-3971	13763 825-3971	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$4,100	Each	10%	\$3,690	Other	F1	
13763 825-3985	13763 825-3985	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1	
13763 825-3986	13763 825-3986	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1	
13763 825-4007	13763 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1	
13763 825-4008	13763 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1	
13763 825-4009	13763 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1	
13763 825-4010	13763 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1	
13763 826-4218	13763 826-4218	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$963	Each	10%	\$866	Other	F1	
13763 826-4219	13763 826-4219	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$963	Each	10%	\$866	Other	F1	
13763 826-4228	13763 826-4228	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$963	Each	10%	\$866	Other	F1	
13763 826-4229	13763 826-4229	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$963	Each	10%	\$866	Other	F1	
13763 826-4238	13763 826-4238	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,375	Each	10%	\$1,238	Other	F1	
13763 826-4239	13763 826-4239	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,375	Each	10%	\$1,238	Other	F1	
13763 826-4248	13763 826-4248	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$1,375	Each	10%	\$1,238	Other	F1	
13763 826-4249	13763 826-4249	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$1,375	Each	10%	\$1,238	Other	F1	
13763 826-4258	13763 826-4258	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,650	Each	10%	\$1,485	Other	F1	
13763 826-4259	13763 826-4259	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,650	Each	10%	\$1,485	Other	F1	
13763 826-4268	13763 826-4268	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$1,650	Each	10%	\$1,485	Other	F1	
13763 826-4269	13763 826-4269	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$1,650	Each	10%	\$1,485	Other	F1	
13763 826-4278	13763 826-4278	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$1,925	Each	10%	\$1,733	Other	F1	
13763 826-4279	13763 826-4279	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$1,925	Each	10%	\$1,733	Other	F1	
13763 826-4288	13763 826-4288	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,925	Each	10%	\$1,733	Other	F1	
13763 826-4289	13763 826-4289	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,925	Each	10%	\$1,733	Other	F1	
13763 847-5924	13763 847-5924	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1	
13763 847-5925	13763 847-5925	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1	
13763 926-0476	13763 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
13665 825-3937	13665 825-3937	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$212	Each	10%	\$191	Other	F1	
13665 825-3938	13665 825-3938	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$212	Each	10%	\$191	Other	F1	
13665 825-3939	13665 825-3939	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$303	Each	10%	\$273	Other	F1	
13665 825-3940	13665 825-3940	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$303	Each	10%	\$273	Other	F1	
13665 825-3961	13665 825-3961	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$140	Each	10%	\$126	Other	F1	
13665 825-3964	13665 825-3964	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$104	Each	10%	\$94	Other	F1	
13665 825-3969	13665 825-3969	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$201	Each	10%	\$181	Other	F1	
13665 825-3972	13665 825-3972	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$201	Each	10%	\$181	Other	F1	
13665 825-4007	13665 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1	
13665 825-4008	13665 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1	
13665 825-4009	13665 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1	
13665 825-4010	13665 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1	
13665 825-4016	13665 825-4016	Storage Integrated Offer	Keep Your Components	\$79	Each	10%	\$71	Other	F1	
13665 825-4022	13665 825-4022	Storage Integrated Offer	Keep Your Components	\$79	Each	10%	\$71	Other	F1	
13665 825-4490	13665 825-4490	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$147	Each	10%	\$133	Other	F1	
13665 825-4491	13665 825-4491	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$147	Each	10%	\$133	Other	F1	
13665 825-4500	13665 825-4500	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$147	Each	10%	\$133	Other	F1	
13665 825-4501	13665 825-4501	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$147	Each	10%	\$133	Other	F1	
13665 825-4510	13665 825-4510	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$211	Each	10%	\$189	Other	F1	
13665 825-4511	13665 825-4511	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$211	Each	10%	\$189	Other	F1	
13665 825-4520	13665 825-4520	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$211	Each	10%	\$189	Other	F1	
13665 825-4521	13665 825-4521	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$211	Each	10%	\$189	Other	F1	
13665 825-4530	13665 825-4530	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$253	Each	10%	\$227	Other	F1	
13665 825-4531	13665 825-4531	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$253	Each	10%	\$227	Other	F1	
13665 825-4540	13665 825-4540	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$253	Each	10%	\$227	Other	F1	
13665 825-4541	13665 825-4541	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$253	Each	10%	\$227	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13665 825-4550	13665 825-4550	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$295	Each	10%	\$265	Other	F1
13665 825-4551	13665 825-4551	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$295	Each	10%	\$265	Other	F1
13665 825-4560	13665 825-4560	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$295	Each	10%	\$265	Other	F1
13665 825-4561	13665 825-4561	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$295	Each	10%	\$265	Other	F1
13665 847-5971	13665 847-5971	Storage Integrated Offer	Keep Your Component For Enterprise	\$250	Each	10%	\$225	Other	F1
13665 847-5979	13665 847-5979	Storage Integrated Offer	Keep Your Component For Enterprise	\$250	Each	10%	\$225	Other	F1
13665 926-0476	13665 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13764 825-3941	13764 825-3941	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$6,179	Each	10%	\$5,561	Other	F1
13764 825-3942	13764 825-3942	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$6,179	Each	10%	\$5,561	Other	F1
13764 825-3948	13764 825-3948	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
13764 825-3949	13764 825-3949	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
13764 825-3962	13764 825-3962	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
13764 825-3963	13764 825-3963	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
13764 825-3970	13764 825-3970	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$4,100	Each	10%	\$3,690	Other	F1
13764 825-3971	13764 825-3971	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$4,100	Each	10%	\$3,690	Other	F1
13764 825-3985	13764 825-3985	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13764 825-3986	13764 825-3986	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13764 825-4007	13764 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13764 825-4008	13764 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13764 825-4009	13764 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13764 825-4010	13764 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13764 826-4384	13764 826-4384	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$723	Each	10%	\$651	Other	F1
13764 826-4385	13764 826-4385	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$723	Each	10%	\$651	Other	F1
13764 826-4394	13764 826-4394	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$723	Each	10%	\$651	Other	F1
13764 826-4395	13764 826-4395	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$723	Each	10%	\$651	Other	F1
13764 826-4404	13764 826-4404	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,033	Each	10%	\$930	Other	F1
13764 826-4405	13764 826-4405	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,033	Each	10%	\$930	Other	F1
13764 826-4414	13764 826-4414	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$1,033	Each	10%	\$930	Other	F1
13764 826-4415	13764 826-4415	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$1,033	Each	10%	\$930	Other	F1
13764 826-4424	13764 826-4424	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,240	Each	10%	\$1,116	Other	F1
13764 826-4425	13764 826-4425	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,240	Each	10%	\$1,116	Other	F1
13764 826-4434	13764 826-4434	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$1,240	Each	10%	\$1,116	Other	F1
13764 826-4435	13764 826-4435	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$1,240	Each	10%	\$1,116	Other	F1
13764 826-4444	13764 826-4444	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$1,446	Each	10%	\$1,302	Other	F1
13764 826-4445	13764 826-4445	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$1,446	Each	10%	\$1,302	Other	F1
13764 826-4454	13764 826-4454	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,446	Each	10%	\$1,302	Other	F1
13764 826-4455	13764 826-4455	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,446	Each	10%	\$1,302	Other	F1
13764 847-6006	13764 847-6006	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
13764 847-6007	13764 847-6007	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
13764 926-0476	13764 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14427 825-3941	14427 825-3941	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1
14427 825-3942	14427 825-3942	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
14427 825-3948	14427 825-3948	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
14427 825-3949	14427 825-3949	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
14427 825-3962	14427 825-3962	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
14427 825-3963	14427 825-3963	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
14427 825-3970	14427 825-3970	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$4,100	Each	10%	\$3,690	Other	F1
14427 825-3971	14427 825-3971	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$4,100	Each	10%	\$3,690	Other	F1
14427 825-3985	14427 825-3985	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
14427 825-3986	14427 825-3986	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
14427 825-4007	14427 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
14427 825-4008	14427 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
14427 825-4009	14427 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
14427 825-4010	14427 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
14427 847-6006	14427 847-6006	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
14427 847-6007	14427 847-6007	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
14427 926-0476	14427 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13666 825-3858	13666 825-3858	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$2,039	Each	10%	\$1,835	Other	F1
13666 825-3859	13666 825-3859	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$2,039	Each	10%	\$1,835	Other	F1
13666 825-3860	13666 825-3860	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,379	Each	10%	\$2,141	Other	F1
13666 825-3861	13666 825-3861	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,379	Each	10%	\$2,141	Other	F1
13666 825-3877	13666 825-3877	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$2,379	Each	10%	\$2,141	Other	F1
13666 825-3878	13666 825-3878	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$2,379	Each	10%	\$2,141	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13666 825-3879	13666 825-3879	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,039	Each	10%	\$1,835	Other	F1
13666 825-3880	13666 825-3880	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$2,039	Each	10%	\$1,835	Other	F1
13666 825-3889	13666 825-3889	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$1,190	Each	10%	\$1,071	Other	F1
13666 825-3890	13666 825-3890	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$1,190	Each	10%	\$1,071	Other	F1
13666 825-3899	13666 825-3899	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,700	Each	10%	\$1,530	Other	F1
13666 825-3900	13666 825-3900	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,700	Each	10%	\$1,530	Other	F1
13666 825-3917	13666 825-3917	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$1,700	Each	10%	\$1,530	Other	F1
13666 825-3918	13666 825-3918	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$1,700	Each	10%	\$1,530	Other	F1
13666 825-3919	13666 825-3919	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,190	Each	10%	\$1,071	Other	F1
13666 825-3920	13666 825-3920	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,190	Each	10%	\$1,071	Other	F1
13666 825-3941	13666 825-3941	Storage Integrated Offer	ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1
13666 825-3942	13666 825-3942	Storage Integrated Offer	ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1
13666 825-3948	13666 825-3948	Storage Integrated Offer	ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,327	Each	10%	\$3,894	Other	F1
13666 825-3949	13666 825-3949	Storage Integrated Offer	ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,327	Each	10%	\$3,894	Other	F1
13666 825-3962	13666 825-3962	Storage Integrated Offer	ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,871	Each	10%	\$2,584	Other	F1
13666 825-3963	13666 825-3963	Storage Integrated Offer	ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,871	Each	10%	\$2,584	Other	F1
13666 825-3970	13666 825-3970	Storage Integrated Offer	ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13666 825-3971	13666 825-3971	Storage Integrated Offer	ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13666 825-3985	13666 825-3985	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13666 825-3986	13666 825-3986	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13666 825-4007	13666 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13666 825-4008	13666 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13666 825-4009	13666 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13666 825-4010	13666 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13666 847-6006	13666 847-6006	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
13666 847-6007	13666 847-6007	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
13666 926-0476	13666 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13765 825-3941	13765 825-3941	Storage Integrated Offer	ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1
13765 825-3942	13765 825-3942	Storage Integrated Offer	ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1
13765 825-3948	13765 825-3948	Storage Integrated Offer	ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,327	Each	10%	\$3,894	Other	F1
13765 825-3949	13765 825-3949	Storage Integrated Offer	ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,327	Each	10%	\$3,894	Other	F1
13765 825-3962	13765 825-3962	Storage Integrated Offer	ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,871	Each	10%	\$2,584	Other	F1
13765 825-3963	13765 825-3963	Storage Integrated Offer	ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,871	Each	10%	\$2,584	Other	F1
13765 825-3970	13765 825-3970	Storage Integrated Offer	ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13765 825-3971	13765 825-3971	Storage Integrated Offer	ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13765 825-3985	13765 825-3985	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13765 825-3986	13765 825-3986	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13765 825-4007	13765 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13765 825-4008	13765 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13765 825-4009	13765 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13765 825-4010	13765 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13765 826-4467	13765 826-4467	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$2,508	Each	10%	\$2,257	Other	F1
13765 826-4468	13765 826-4468	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$2,508	Each	10%	\$2,257	Other	F1
13765 826-4477	13765 826-4477	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$2,508	Each	10%	\$2,257	Other	F1
13765 826-4478	13765 826-4478	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$2,508	Each	10%	\$2,257	Other	F1
13765 826-4487	13765 826-4487	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$3,583	Each	10%	\$3,224	Other	F1
13765 826-4488	13765 826-4488	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$3,583	Each	10%	\$3,224	Other	F1
13765 826-4497	13765 826-4497	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$3,583	Each	10%	\$3,224	Other	F1
13765 826-4498	13765 826-4498	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$3,583	Each	10%	\$3,224	Other	F1
13765 826-4507	13765 826-4507	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$4,299	Each	10%	\$3,869	Other	F1
13765 826-4508	13765 826-4508	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$4,299	Each	10%	\$3,869	Other	F1
13765 826-4517	13765 826-4517	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$4,299	Each	10%	\$3,869	Other	F1
13765 826-4518	13765 826-4518	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$4,299	Each	10%	\$3,869	Other	F1
13765 826-4527	13765 826-4527	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$5,016	Each	10%	\$4,514	Other	F1
13765 826-4528	13765 826-4528	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$5,016	Each	10%	\$4,514	Other	F1
13765 826-4537	13765 826-4537	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,016	Each	10%	\$4,514	Other	F1
13765 826-4538	13765 826-4538	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,016	Each	10%	\$4,514	Other	F1
13765 847-5997	13765 847-5997	Storage Integrated Offer	Keep Your Component For Enterprise	\$3,667	Each	10%	\$3,300	Other	F1
13765 847-5998	13765 847-5998	Storage Integrated Offer	Keep Your Component For Enterprise	\$3,667	Each	10%	\$3,300	Other	F1
13765 926-0476	13765 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13762 825-3941	13762 825-3941	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1
13762 825-3942	13762 825-3942	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$6,179	Each	10%	\$5,561	Other	F1
13762 825-3948	13762 825-3948	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
13762 825-3949	13762 825-3949	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
13762 825-3962	13762 825-3962	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
13762 825-3963	13762 825-3963	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
13762 825-3970	13762 825-3970	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13762 825-3971	13762 825-3971	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13762 825-3985	13762 825-3985	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13762 825-3986	13762 825-3986	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13762 825-4007	13762 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13762 825-4008	13762 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13762 825-4009	13762 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13762 825-4010	13762 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13762 826-4132	13762 826-4132	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$656	Each	10%	\$591	Other	F1
13762 826-4133	13762 826-4133	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$656	Each	10%	\$591	Other	F1
13762 826-4142	13762 826-4142	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$656	Each	10%	\$591	Other	F1
13762 826-4143	13762 826-4143	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$656	Each	10%	\$591	Other	F1
13762 826-4152	13762 826-4152	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$938	Each	10%	\$844	Other	F1
13762 826-4153	13762 826-4153	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$938	Each	10%	\$844	Other	F1
13762 826-4162	13762 826-4162	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$938	Each	10%	\$844	Other	F1
13762 826-4163	13762 826-4163	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$938	Each	10%	\$844	Other	F1
13762 826-4172	13762 826-4172	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,125	Each	10%	\$1,013	Other	F1
13762 826-4173	13762 826-4173	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,125	Each	10%	\$1,013	Other	F1
13762 826-4182	13762 826-4182	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$1,125	Each	10%	\$1,013	Other	F1
13762 826-4183	13762 826-4183	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$1,125	Each	10%	\$1,013	Other	F1
13762 826-4192	13762 826-4192	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$1,313	Each	10%	\$1,181	Other	F1
13762 826-4193	13762 826-4193	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$1,313	Each	10%	\$1,181	Other	F1
13762 826-4202	13762 826-4202	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,313	Each	10%	\$1,181	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13762 826-4203	13762 826-4203	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,313	Each	10%	\$1,181	Other	F1
13762 847-5935	13762 847-5935	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
13762 847-5936	13762 847-5936	Storage Integrated Offer	Keep Your Component For Enterprise	\$1,333	Each	10%	\$1,200	Other	F1
13762 926-0476	13762 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13761 825-3941	13761 825-3941	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$6,179	Each	10%	\$5,561	Other	F1
13761 825-3942	13761 825-3942	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical	\$6,179	Each	10%	\$5,561	Other	F1
13761 825-3948	13761 825-3948	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
13761 825-3949	13761 825-3949	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$4,327	Each	10%	\$3,894	Other	F1
13761 825-3962	13761 825-3962	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support	\$2,871	Each	10%	\$2,584	Other	F1
13761 825-3963	13761 825-3963	Storage Integrated Offer	Restricted: ProSupport One for Data Center: 7x24 HW/SW Technical Support Assistance	\$2,871	Each	10%	\$2,584	Other	F1
13761 825-3970	13761 825-3970	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13761 825-3971	13761 825-3971	Storage Integrated Offer	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Technical Support Assistance	\$4,100	Each	10%	\$3,690	Other	F1
13761 825-3985	13761 825-3985	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13761 825-3986	13761 825-3986	Storage Integrated Offer	Keep Your Components	\$749	Each	10%	\$674	Other	F1
13761 825-4007	13761 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13761 825-4008	13761 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
13761 825-4009	13761 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13761 825-4010	13761 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
13761 826-4049	13761 826-4049	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$3,238	Each	10%	\$2,914	Other	F1
13761 826-4050	13761 826-4050	Storage Integrated Offer	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$3,238	Each	10%	\$2,914	Other	F1
13761 826-4059	13761 826-4059	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$3,238	Each	10%	\$2,914	Other	F1
13761 826-4060	13761 826-4060	Storage Integrated Offer	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$3,238	Each	10%	\$2,914	Other	F1
13761 826-4069	13761 826-4069	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$4,625	Each	10%	\$4,163	Other	F1
13761 826-4070	13761 826-4070	Storage Integrated Offer	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$4,625	Each	10%	\$4,163	Other	F1
13761 826-4079	13761 826-4079	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$4,625	Each	10%	\$4,163	Other	F1
13761 826-4080	13761 826-4080	Storage Integrated Offer	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$4,625	Each	10%	\$4,163	Other	F1
13761 826-4089	13761 826-4089	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$5,550	Each	10%	\$4,995	Other	F1
13761 826-4090	13761 826-4090	Storage Integrated Offer	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$5,550	Each	10%	\$4,995	Other	F1
13761 826-4099	13761 826-4099	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$5,550	Each	10%	\$4,995	Other	F1
13761 826-4100	13761 826-4100	Storage Integrated Offer	ProSupport Plus: 7x24 Technical Support	\$5,550	Each	10%	\$4,995	Other	F1
13761 826-4109	13761 826-4109	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$6,475	Each	10%	\$5,828	Other	F1
13761 826-4110	13761 826-4110	Storage Integrated Offer	ProSupport Plus: Mission Critical 7x24 Tech Support	\$6,475	Each	10%	\$5,828	Other	F1
13761 826-4119	13761 826-4119	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,475	Each	10%	\$5,828	Other	F1
13761 826-4120	13761 826-4120	Storage Integrated Offer	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,475	Each	10%	\$5,828	Other	F1
13761 847-5997	13761 847-5997	Storage Integrated Offer	Keep Your Component For Enterprise	\$3,667	Each	10%	\$3,300	Other	F1
13761 847-5998	13761 847-5998	Storage Integrated Offer	Keep Your Component For Enterprise	\$3,667	Each	10%	\$3,300	Other	F1
13761 926-0476	13761 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13637 460-5909	13637 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D Acceptance occursday after delivery	\$0	Each	10%	\$0	Other	F1
13637 460-9052	13637 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13637 460-9900	13637 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13637 461-0497	13637 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms.PO#,quote#, GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13637 812-4005	13637 812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13637 825-0196	13637 825-0196	Storage Integrated Offer	ProDeploy Dell EMC AppSync	\$4,242	Each	10%	\$3,818	Other	F1
13637 825-0197	13637 825-0197	Storage Integrated Offer	ProDeploy Dell EMC AppSync Deployment Verification	\$213	Each	10%	\$191	Other	F1
13637 825-0200	13637 825-0200	Storage Integrated Offer	ProDeploy Plus Dell EMC AppSync	\$5,825	Each	10%	\$5,243	Other	F1
13637 825-0201	13637 825-0201	Storage Integrated Offer	ProDeploy Plus Dell EMC AppSync Deployment Verification	\$157	Each	10%	\$142	Other	F1
13637 827-0424	13637 827-0424	Storage Integrated Offer	ProSupport Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0425	13637 827-0425	Storage Integrated Offer	ProSupport Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0426	13637 827-0426	Storage Integrated Offer	ProSupport Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0427	13637 827-0427	Storage Integrated Offer	ProSupport Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0428	13637 827-0428	Storage Integrated Offer	ProSupport Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0429	13637 827-0429	Storage Integrated Offer	ProSupport Mission Critical, AppSync, All-Flash, Basic, Software Support/Maintenance 1	\$0	Each	10%	\$0	Other	F1
13637 827-0430	13637 827-0430	Storage Integrated Offer	ProSupport Mission Critical, AppSync, All-Flash, Basic, Software Support/Maintenance 2	\$0	Each	10%	\$0	Other	F1
13637 827-0431	13637 827-0431	Storage Integrated Offer	ProSupport Mission Critical, AppSync, All-Flash, Basic, Software Support/Maintenance 3	\$0	Each	10%	\$0	Other	F1
13637 827-0432	13637 827-0432	Storage Integrated Offer	ProSupport Mission Critical, AppSync, All-Flash, Basic, Software Support/Maintenance 4	\$0	Each	10%	\$0	Other	F1
13637 827-0433	13637 827-0433	Storage Integrated Offer	ProSupport Mission Critical, AppSync, All-Flash, Basic, Software Support/Maintenance 5	\$0	Each	10%	\$0	Other	F1
13637 827-0434	13637 827-0434	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0435	13637 827-0435	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0436	13637 827-0436	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0437	13637 827-0437	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0438	13637 827-0438	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0439	13637 827-0439	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1
13637 827-0440	13637 827-0440	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, All-Flash, Basic, Software Support/Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13637 827-0441	13637 827-0441	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1	
13637 827-0442	13637 827-0442	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1	
13637 827-0443	13637 827-0443	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1	
13637 827-0444	13637 827-0444	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$7,398	Each	10%	\$6,659	Other	F1	
13637 827-0445	13637 827-0445	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$14,797	Each	10%	\$13,317	Other	F1	
13637 827-0446	13637 827-0446	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$22,195	Each	10%	\$19,976	Other	F1	
13637 827-0447	13637 827-0447	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$29,594	Each	10%	\$26,634	Other	F1	
13637 827-0448	13637 827-0448	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$36,992	Each	10%	\$33,293	Other	F1	
13637 827-0449	13637 827-0449	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$8,323	Each	10%	\$7,491	Other	F1	
13637 827-0450	13637 827-0450	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$16,646	Each	10%	\$14,982	Other	F1	
13637 827-0451	13637 827-0451	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$24,970	Each	10%	\$22,473	Other	F1	
13637 827-0452	13637 827-0452	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$33,293	Each	10%	\$29,964	Other	F1	
13637 827-0453	13637 827-0453	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$41,616	Each	10%	\$37,454	Other	F1	
13637 827-0454	13637 827-0454	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$8,786	Each	10%	\$7,907	Other	F1	
13637 827-0455	13637 827-0455	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$17,571	Each	10%	\$15,814	Other	F1	
13637 827-0456	13637 827-0456	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$26,357	Each	10%	\$23,721	Other	F1	
13637 827-0457	13637 827-0457	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$35,142	Each	10%	\$31,628	Other	F1	
13637 827-0458	13637 827-0458	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$43,928	Each	10%	\$39,535	Other	F1	
13637 827-0459	13637 827-0459	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$9,248	Each	10%	\$8,323	Other	F1	
13637 827-0460	13637 827-0460	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$18,496	Each	10%	\$16,646	Other	F1	
13637 827-0461	13637 827-0461	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$27,744	Each	10%	\$24,970	Other	F1	
13637 827-0462	13637 827-0462	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$36,992	Each	10%	\$33,293	Other	F1	
13637 827-0463	13637 827-0463	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$46,240	Each	10%	\$41,616	Other	F1	
13637 828-1494	13637 828-1494	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$1,967	Each	10%	\$1,771	Other	F1	
13637 828-1496	13637 828-1496	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$1,749	Each	10%	\$1,574	Other	F1	
13637 828-1498	13637 828-1498	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$2,186	Each	10%	\$1,967	Other	F1	
13637 828-1500	13637 828-1500	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$2,077	Each	10%	\$1,869	Other	F1	
13637 828-1502	13637 828-1502	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$3,935	Each	10%	\$3,541	Other	F1	
13637 828-1504	13637 828-1504	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$3,498	Each	10%	\$3,148	Other	F1	
13637 828-1506	13637 828-1506	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$4,372	Each	10%	\$3,935	Other	F1	
13637 828-1508	13637 828-1508	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$4,153	Each	10%	\$3,738	Other	F1	
13637 828-1510	13637 828-1510	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$5,902	Each	10%	\$5,312	Other	F1	
13637 828-1512	13637 828-1512	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$5,246	Each	10%	\$4,722	Other	F1	
13637 828-1514	13637 828-1514	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$6,558	Each	10%	\$5,902	Other	F1	
13637 828-1516	13637 828-1516	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$6,230	Each	10%	\$5,607	Other	F1	
13637 828-1518	13637 828-1518	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$7,870	Each	10%	\$7,083	Other	F1	
13637 828-1520	13637 828-1520	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$6,995	Each	10%	\$6,296	Other	F1	
13637 828-1522	13637 828-1522	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$8,744	Each	10%	\$7,870	Other	F1	
13637 828-1524	13637 828-1524	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$8,307	Each	10%	\$7,476	Other	F1	
13637 828-1526	13637 828-1526	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$9,837	Each	10%	\$8,853	Other	F1	
13637 828-1528	13637 828-1528	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$8,744	Each	10%	\$7,870	Other	F1	
13637 828-1530	13637 828-1530	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$10,930	Each	10%	\$9,837	Other	F1	
13637 828-1532	13637 828-1532	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$10,384	Each	10%	\$9,345	Other	F1	
13637 828-1570	13637 828-1570	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$3,840	Each	10%	\$3,456	Other	F1	
13637 828-1571	13637 828-1571	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$7,680	Each	10%	\$6,912	Other	F1	
13637 828-1572	13637 828-1572	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$11,520	Each	10%	\$10,368	Other	F1	
13637 828-1573	13637 828-1573	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$15,360	Each	10%	\$13,824	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13637-828-1574	13637-828-1574	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$19,200	Each	10%	\$17,280	Other	F1
13637-828-1575	13637-828-1575	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$4,320	Each	10%	\$3,888	Other	F1
13637-828-1576	13637-828-1576	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$8,640	Each	10%	\$7,776	Other	F1
13637-828-1577	13637-828-1577	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$12,960	Each	10%	\$11,664	Other	F1
13637-828-1578	13637-828-1578	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$17,280	Each	10%	\$15,552	Other	F1
13637-828-1579	13637-828-1579	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$21,600	Each	10%	\$19,440	Other	F1
13637-828-1580	13637-828-1580	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$4,560	Each	10%	\$4,104	Other	F1
13637-828-1581	13637-828-1581	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$9,120	Each	10%	\$8,208	Other	F1
13637-828-1582	13637-828-1582	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$13,680	Each	10%	\$12,312	Other	F1
13637-828-1583	13637-828-1583	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$18,240	Each	10%	\$16,416	Other	F1
13637-828-1584	13637-828-1584	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$22,800	Each	10%	\$20,520	Other	F1
13637-828-1585	13637-828-1585	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$4,800	Each	10%	\$4,320	Other	F1
13637-828-1586	13637-828-1586	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$9,600	Each	10%	\$8,640	Other	F1
13637-828-1587	13637-828-1587	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$14,400	Each	10%	\$12,960	Other	F1
13637-828-1588	13637-828-1588	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$19,200	Each	10%	\$17,280	Other	F1
13637-828-1589	13637-828-1589	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$24,000	Each	10%	\$21,600	Other	F1
13637-828-1609	13637-828-1609	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$6,077	Each	10%	\$5,469	Other	F1
13637-828-1610	13637-828-1610	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$13,673	Each	10%	\$12,306	Other	F1
13637-828-1611	13637-828-1611	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$18,230	Each	10%	\$16,407	Other	F1
13637-828-1612	13637-828-1612	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$24,307	Each	10%	\$21,876	Other	F1
13637-828-1613	13637-828-1613	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$30,384	Each	10%	\$27,346	Other	F1
13637-828-1614	13637-828-1614	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$6,836	Each	10%	\$6,153	Other	F1
13637-828-1616	13637-828-1616	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$12,154	Each	10%	\$10,938	Other	F1
13637-828-1630	13637-828-1630	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$20,509	Each	10%	\$18,458	Other	F1
13637-828-1633	13637-828-1633	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$27,346	Each	10%	\$24,611	Other	F1
13637-828-1635	13637-828-1635	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$7,216	Each	10%	\$6,495	Other	F1
13637-828-1646	13637-828-1646	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$34,162	Each	10%	\$30,764	Other	F1
13637-828-1651	13637-828-1651	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$37,980	Each	10%	\$34,182	Other	F1
13637-828-1652	13637-828-1652	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$30,384	Each	10%	\$27,346	Other	F1
13637-828-1653	13637-828-1653	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$22,788	Each	10%	\$20,509	Other	F1
13637-828-1654	13637-828-1654	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$15,192	Each	10%	\$13,673	Other	F1
13637-828-1655	13637-828-1655	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 5 Years	\$7,596	Each	10%	\$6,836	Other	F1
13637-828-1656	13637-828-1656	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 1 Year	\$36,081	Each	10%	\$32,473	Other	F1
13637-828-1657	13637-828-1657	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 2 Years	\$28,865	Each	10%	\$25,978	Other	F1
13637-828-1658	13637-828-1658	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 3 Years	\$21,649	Each	10%	\$19,484	Other	F1
13637-828-1659	13637-828-1659	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, All-Flash, Advanced, Software Support/Maintenance 4 Years	\$14,432	Each	10%	\$12,989	Other	F1
13637-929-3709	13637-929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13637-935-6720	13637-935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13637-992-6149	13637-992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13634-460-5909	13634-460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13634-460-9052	13634-460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13634-460-9900	13634-460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13634-461-0497	13634-461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13634-812-4005	13634-812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13634-825-0196	13634-825-0196	Storage Integrated Offer	ProDeploy Dell EMC AppSync	\$4,242	Each	10%	\$3,818	Other	F1
13634-825-0197	13634-825-0197	Storage Integrated Offer	ProDeploy Dell EMC AppSync Deployment Verification	\$213	Each	10%	\$191	Other	F1
13634-825-0200	13634-825-0200	Storage Integrated Offer	ProDeploy Plus Dell EMC AppSync	\$5,825	Each	10%	\$5,243	Other	F1
13634-825-0201	13634-825-0201	Storage Integrated Offer	ProDeploy Plus Dell EMC AppSync Deployment Verification	\$157	Each	10%	\$142	Other	F1
13634-827-0384	13634-827-0384	Storage Integrated Offer	ProSupport Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13634-827-0385	13634-827-0385	Storage Integrated Offer	ProSupport Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13634-827-0386	13634-827-0386	Storage Integrated Offer	ProSupport Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13634-827-0387	13634-827-0387	Storage Integrated Offer	ProSupport Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13634-827-0388	13634-827-0388	Storage Integrated Offer	ProSupport Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	\$0					
13634 827-0389	13634 827-0389	Storage Integrated Offer	ProSupport Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 1	\$0	Each	10%	\$0	Other	F1	
13634 827-0390	13634 827-0390	Storage Integrated Offer	ProSupport Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 2	\$0	Each	10%	\$0	Other	F1	
13634 827-0391	13634 827-0391	Storage Integrated Offer	ProSupport Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 3	\$0	Each	10%	\$0	Other	F1	
13634 827-0392	13634 827-0392	Storage Integrated Offer	ProSupport Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 4	\$0	Each	10%	\$0	Other	F1	
13634 827-0393	13634 827-0393	Storage Integrated Offer	ProSupport Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 5	\$0	Each	10%	\$0	Other	F1	
13634 827-0394	13634 827-0394	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13634 827-0395	13634 827-0395	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13634 827-0396	13634 827-0396	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13634 827-0397	13634 827-0397	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13634 827-0398	13634 827-0398	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, Hybrid, Basic, Software Support/Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13634 827-0399	13634 827-0399	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13634 827-0400	13634 827-0400	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13634 827-0401	13634 827-0401	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13634 827-0402	13634 827-0402	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13634 827-0403	13634 827-0403	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, Hybrid, Basic, Software Support/Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13634 827-0404	13634 827-0404	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$7,398	Each	10%	\$6,659	Other	F1	
13634 827-0405	13634 827-0405	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$14,797	Each	10%	\$13,317	Other	F1	
13634 827-0406	13634 827-0406	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$22,195	Each	10%	\$19,976	Other	F1	
13634 827-0407	13634 827-0407	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$29,594	Each	10%	\$26,634	Other	F1	
13634 827-0408	13634 827-0408	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 5 Years	\$36,992	Each	10%	\$33,293	Other	F1	
13634 827-0409	13634 827-0409	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$8,323	Each	10%	\$7,491	Other	F1	
13634 827-0410	13634 827-0410	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$16,646	Each	10%	\$14,982	Other	F1	
13634 827-0411	13634 827-0411	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$24,970	Each	10%	\$22,475	Other	F1	
13634 827-0412	13634 827-0412	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$33,293	Each	10%	\$29,964	Other	F1	
13634 827-0413	13634 827-0413	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 5 Years	\$41,616	Each	10%	\$37,454	Other	F1	
13634 827-0414	13634 827-0414	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$8,786	Each	10%	\$7,907	Other	F1	
13634 827-0415	13634 827-0415	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$17,571	Each	10%	\$15,814	Other	F1	
13634 827-0416	13634 827-0416	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$26,357	Each	10%	\$23,721	Other	F1	
13634 827-0417	13634 827-0417	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$35,142	Each	10%	\$31,628	Other	F1	
13634 827-0418	13634 827-0418	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 5 Years	\$43,928	Each	10%	\$39,535	Other	F1	
13634 827-0419	13634 827-0419	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$9,248	Each	10%	\$8,323	Other	F1	
13634 827-0420	13634 827-0420	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$18,496	Each	10%	\$16,646	Other	F1	
13634 827-0421	13634 827-0421	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$27,744	Each	10%	\$24,970	Other	F1	
13634 827-0422	13634 827-0422	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$36,992	Each	10%	\$33,293	Other	F1	
13634 827-0423	13634 827-0423	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, Hybrid, Advanced, Software Support/Maintenance 5 Years	\$46,240	Each	10%	\$41,616	Other	F1	
13634 828-1495	13634 828-1495	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$1,967	Each	10%	\$1,771	Other	F1	
13634 828-1497	13634 828-1497	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$1,749	Each	10%	\$1,574	Other	F1	
13634 828-1499	13634 828-1499	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$2,186	Each	10%	\$1,967	Other	F1	
13634 828-1501	13634 828-1501	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$2,077	Each	10%	\$1,869	Other	F1	
13634 828-1503	13634 828-1503	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$3,935	Each	10%	\$3,541	Other	F1	
13634 828-1505	13634 828-1505	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$3,498	Each	10%	\$3,148	Other	F1	
13634 828-1507	13634 828-1507	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$4,372	Each	10%	\$3,935	Other	F1	
13634 828-1509	13634 828-1509	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$4,153	Each	10%	\$3,738	Other	F1	
13634 828-1511	13634 828-1511	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$5,902	Each	10%	\$5,312	Other	F1	
13634 828-1513	13634 828-1513	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$5,246	Each	10%	\$4,722	Other	F1	
13634 828-1515	13634 828-1515	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$6,558	Each	10%	\$5,902	Other	F1	
13634 828-1517	13634 828-1517	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$6,230	Each	10%	\$5,607	Other	F1	
13634 828-1519	13634 828-1519	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$7,870	Each	10%	\$7,083	Other	F1	
13634 828-1521	13634 828-1521	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$6,995	Each	10%	\$6,296	Other	F1	
13634 828-1523	13634 828-1523	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$8,744	Each	10%	\$7,870	Other	F1	
13634 828-1525	13634 828-1525	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$8,307	Each	10%	\$7,476	Other	F1	
13634 828-1527	13634 828-1527	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 5 Years	\$9,837	Each	10%	\$8,953	Other	F1	
13634 828-1529	13634 828-1529	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 5 Years	\$8,744	Each	10%	\$7,870	Other	F1	
13634 828-1531	13634 828-1531	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 5 Years	\$10,930	Each	10%	\$9,837	Other	F1	
13634 828-1533	13634 828-1533	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, Hybrid, Advanced, Software Support/Maintenance 5 Years	\$10,384	Each	10%	\$9,345	Other	F1	
13634 828-1550	13634 828-1550	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$3,840	Each	10%	\$3,456	Other	F1	
13634 828-1551	13634 828-1551	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$7,680	Each	10%	\$6,912	Other	F1	
13634 828-1552	13634 828-1552	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$11,520	Each	10%	\$10,368	Other	F1	
13634 828-1553	13634 828-1553	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$15,360	Each	10%	\$13,824	Other	F1	
13634 828-1554	13634 828-1554	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 5 Years	\$19,200	Each	10%	\$17,280	Other	F1	
13634 828-1555	13634 828-1555	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$4,320	Each	10%	\$3,888	Other	F1	
13634 828-1556	13634 828-1556	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 2 Years	\$8,640	Each	10%	\$7,776	Other	F1	
13634 828-1557	13634 828-1557	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$12,960	Each	10%	\$11,664	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	\$0		
13634 828-1558	13634 828-1558	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 4 Years	\$17,280	Each	10%	\$15,552	Other	F1
13634 828-1559	13634 828-1559	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$21,600	Each	10%	\$19,440	Other	F1
13634 828-1560	13634 828-1560	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$4,560	Each	10%	\$4,104	Other	F1
13634 828-1561	13634 828-1561	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$9,120	Each	10%	\$8,208	Other	F1
13634 828-1562	13634 828-1562	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$13,680	Each	10%	\$12,312	Other	F1
13634 828-1563	13634 828-1563	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$18,240	Each	10%	\$16,416	Other	F1
13634 828-1564	13634 828-1564	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 3 Years	\$22,800	Each	10%	\$20,520	Other	F1
13634 828-1565	13634 828-1565	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$4,800	Each	10%	\$4,320	Other	F1
13634 828-1566	13634 828-1566	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$9,600	Each	10%	\$8,640	Other	F1
13634 828-1567	13634 828-1567	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$14,400	Each	10%	\$12,960	Other	F1
13634 828-1568	13634 828-1568	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$19,200	Each	10%	\$17,280	Other	F1
13634 828-1569	13634 828-1569	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$24,000	Each	10%	\$21,600	Other	F1
13634 828-1606	13634 828-1606	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$37,980	Each	10%	\$34,182	Other	F1
13634 828-1607	13634 828-1607	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$22,788	Each	10%	\$20,509	Other	F1
13634 828-1608	13634 828-1608	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$30,384	Each	10%	\$27,346	Other	F1
13634 828-1615	13634 828-1615	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$15,192	Each	10%	\$13,673	Other	F1
13634 828-1617	13634 828-1617	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$7,596	Each	10%	\$6,836	Other	F1
13634 828-1618	13634 828-1618	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$18,230	Each	10%	\$16,407	Other	F1
13634 828-1619	13634 828-1619	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$28,865	Each	10%	\$25,978	Other	F1
13634 828-1620	13634 828-1620	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$21,649	Each	10%	\$19,484	Other	F1
13634 828-1621	13634 828-1621	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$14,432	Each	10%	\$12,989	Other	F1
13634 828-1622	13634 828-1622	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$7,216	Each	10%	\$6,495	Other	F1
13634 828-1623	13634 828-1623	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$34,162	Each	10%	\$30,764	Other	F1
13634 828-1624	13634 828-1624	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$27,346	Each	10%	\$24,611	Other	F1
13634 828-1625	13634 828-1625	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$20,509	Each	10%	\$18,458	Other	F1
13634 828-1626	13634 828-1626	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$13,673	Each	10%	\$12,306	Other	F1
13634 828-1627	13634 828-1627	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$6,836	Each	10%	\$6,153	Other	F1
13634 828-1628	13634 828-1628	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$30,384	Each	10%	\$27,346	Other	F1
13634 828-1629	13634 828-1629	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$24,307	Each	10%	\$21,876	Other	F1
13634 828-1631	13634 828-1631	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$12,154	Each	10%	\$10,938	Other	F1
13634 828-1632	13634 828-1632	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$36,081	Each	10%	\$32,473	Other	F1
13634 828-1661	13634 828-1661	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, Hybrid, Advanced, Software Support/Maintenance 1 Year	\$6,077	Each	10%	\$5,469	Other	F1
13634 929-3709	13634 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13634 935-6720	13634 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13634 992-6149	13634 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14631 460-9909	14631 460-9909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14631 460-9052	14631 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14631 460-9900	14631 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14631 461-0497	14631 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14631 929-3709	14631 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14631 935-6720	14631 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13864 460-9909	13864 460-9909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13864 460-9052	13864 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13864 460-9900	13864 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13864 461-0497	13864 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13864 812-4005	13864 812-4005	Storage Integrated Offer	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13864 825-0196	13864 825-0196	Storage Integrated Offer	ProDeploy Dell EMC AppSync	\$4,242	Each	10%	\$3,818	Other	F1
13864 825-0197	13864 825-0197	Storage Integrated Offer	ProDeploy Dell EMC AppSync Deployment Verification	\$213	Each	10%	\$191	Other	F1
13864 825-0200	13864 825-0200	Storage Integrated Offer	ProDeploy Plus Dell EMC AppSync	\$5,825	Each	10%	\$5,243	Other	F1
13864 825-0201	13864 825-0201	Storage Integrated Offer	ProDeploy Plus Dell EMC AppSync Deployment Verification	\$157	Each	10%	\$142	Other	F1
13864 825-8623	13864 825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13864 825-8624	13864 825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13864 828-5715	13864 828-5715	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Maintenance 1	\$0	Each	10%	\$0	Other	F1
13864 828-5716	13864 828-5716	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Maintenance 2	\$0	Each	10%	\$0	Other	F1
13864 828-5717	13864 828-5717	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Maintenance 3	\$0	Each	10%	\$0	Other	F1
13864 828-5718	13864 828-5718	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Maintenance 4	\$0	Each	10%	\$0	Other	F1
13864 828-5719	13864 828-5719	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Maintenance 5	\$0	Each	10%	\$0	Other	F1
13864 828-5720	13864 828-5720	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Maintenance 1	\$0	Each	10%	\$0	Other	F1
13864 828-5721	13864 828-5721	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Maintenance 2	\$0	Each	10%	\$0	Other	F1
13864 828-5722	13864 828-5722	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Maintenance 3	\$0	Each	10%	\$0	Other	F1
13864 828-5723	13864 828-5723	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Maintenance 4	\$0	Each	10%	\$0	Other	F1
13864 828-5724	13864 828-5724	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Maintenance 5	\$0	Each	10%	\$0	Other	F1
13864 828-5725	13864 828-5725	Storage Integrated Offer	ProSupport Plus Next Business Day for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5726	13864 828-5726	Storage Integrated Offer	ProSupport Plus Next Business Day for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5727	13864 828-5727	Storage Integrated Offer	ProSupport Plus Next Business Day for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5728	13864 828-5728	Storage Integrated Offer	ProSupport Plus Next Business Day for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5729	13864 828-5729	Storage Integrated Offer	ProSupport Plus Next Business Day for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5730	13864 828-5730	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5731	13864 828-5731	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5732	13864 828-5732	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5733	13864 828-5733	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5734	13864 828-5734	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support	\$0	Each	10%	\$0	Other	F1
13864 828-5759	13864 828-5759	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13864 828-5760	13864 828-5760	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Contract 2	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I\Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13864 828-5761	13864 828-5761	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
13864 828-5762	13864 828-5762	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
13864 828-5763	13864 828-5763	Storage Integrated Offer	ProSupport Next Business Day AppSync Starter Pack Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
13864 828-5764	13864 828-5764	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13864 828-5765	13864 828-5765	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
13864 828-5766	13864 828-5766	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
13864 828-5767	13864 828-5767	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
13864 828-5768	13864 828-5768	Storage Integrated Offer	ProSupport Mission Critical for AppSync Starter Pack Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
13864 828-5769	13864 828-5769	Storage Integrated Offer	ProSupport Plus Next Business Day for AppSync Starter Pack Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5770	13864 828-5770	Storage Integrated Offer	ProSupport Plus Next Business Day for AppSync Starter Pack Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5771	13864 828-5771	Storage Integrated Offer	ProSupport Plus Next Business Day for AppSync Starter Pack Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5772	13864 828-5772	Storage Integrated Offer	ProSupport Plus Next Business Day for AppSync Starter Pack Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5773	13864 828-5773	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13864 828-5774	13864 828-5774	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5775	13864 828-5775	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5776	13864 828-5776	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5777	13864 828-5777	Storage Integrated Offer	ProSupport Plus Mission Critical for AppSync Starter Pack Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5778	13864 828-5778	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1	
13864 828-5787	13864 828-5787	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Maintenance 2	\$133	Each	10%	\$120	Other	F1	
13864 828-5788	13864 828-5788	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Maintenance 3	\$199	Each	10%	\$179	Other	F1	
13864 828-5789	13864 828-5789	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Maintenance 4	\$266	Each	10%	\$239	Other	F1	
13864 828-5790	13864 828-5790	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Maintenance 5	\$332	Each	10%	\$299	Other	F1	
13864 828-5791	13864 828-5791	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Maintenance 1 Year	\$75	Each	10%	\$67	Other	F1	
13864 828-5792	13864 828-5792	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Maintenance 2 Years	\$149	Each	10%	\$134	Other	F1	
13864 828-5793	13864 828-5793	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Maintenance 3 Years	\$224	Each	10%	\$202	Other	F1	
13864 828-5794	13864 828-5794	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Maintenance 4 Years	\$299	Each	10%	\$269	Other	F1	
13864 828-5795	13864 828-5795	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Maintenance 5 Years	\$373	Each	10%	\$336	Other	F1	
13864 828-5796	13864 828-5796	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Maintenance	\$79	Each	10%	\$71	Other	F1	
13864 828-5797	13864 828-5797	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Maintenance	\$158	Each	10%	\$142	Other	F1	
13864 828-5798	13864 828-5798	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Maintenance 3 Years	\$237	Each	10%	\$213	Other	F1	
13864 828-5799	13864 828-5799	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Maintenance 4 Years	\$315	Each	10%	\$284	Other	F1	
13864 828-5800	13864 828-5800	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Maintenance 5 Years	\$394	Each	10%	\$355	Other	F1	
13864 828-5801	13864 828-5801	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Maintenance 1	\$83	Each	10%	\$75	Other	F1	
13864 828-5802	13864 828-5802	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Maintenance 2	\$166	Each	10%	\$149	Other	F1	
13864 828-5803	13864 828-5803	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Maintenance 3	\$249	Each	10%	\$224	Other	F1	
13864 828-5804	13864 828-5804	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Maintenance 4	\$332	Each	10%	\$299	Other	F1	
13864 828-5805	13864 828-5805	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Maintenance 5	\$415	Each	10%	\$373	Other	F1	
13864 828-5806	13864 828-5806	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13864 828-5831	13864 828-5831	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5832	13864 828-5832	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5833	13864 828-5833	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5834	13864 828-5834	Storage Integrated Offer	ProSupport Next Business Day AppSync Advanced Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5835	13864 828-5835	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13864 828-5836	13864 828-5836	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5837	13864 828-5837	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5838	13864 828-5838	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5839	13864 828-5839	Storage Integrated Offer	ProSupport Mission Critical AppSync Advanced Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5840	13864 828-5840	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13864 828-5841	13864 828-5841	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
13864 828-5842	13864 828-5842	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Contract 3	\$0	Each	10%	\$0	Other	F1	
13864 828-5843	13864 828-5843	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Contract 4	\$0	Each	10%	\$0	Other	F1	
13864 828-5844	13864 828-5844	Storage Integrated Offer	ProSupport Plus Next Business Day AppSync Advanced Software Support Contract 5	\$0	Each	10%	\$0	Other	F1	
13864 828-5845	13864 828-5845	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
13864 828-5846	13864 828-5846	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
13864 828-5847	13864 828-5847	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	(REQUIRED) use drop-down	(if applicable)
13864 828-5848	13864 828-5848	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13864 828-5849	13864 828-5849	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13864 828-5850	13864 828-5850	Storage Integrated Offer	ProSupport Plus Mission Critical AppSync Advanced Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13864 929-3709	13864 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13864 935-6720	13864 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13864 992-6149	13864 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14746 460-5909	14746 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14746 460-9052	14746 460-9052	Storage Integrated Offer	Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14746 460-9900	14746 460-9900	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14746 461-0497	14746 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14746 929-3709	14746 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14746 935-6720	14746 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13820 460-5909	13820 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13820 460-9052	13820 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13820 460-9900	13820 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13820 461-0497	13820 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13820 812-4011	13820 812-4011	Storage Integrated Offer	ProDeploy Plus Training Credits 200 Redeem at education.dell.com Expires 1Yr	\$200	Each	10%	\$180	Other	F1
13820 823-9276	13820 823-9276	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13820 823-9284	13820 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13820 823-9285	13820 823-9285	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13820 829-2443	13820 829-2443	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 1	\$276	Each	10%	\$248	Other	F1
13820 829-2444	13820 829-2444	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 2	\$552	Each	10%	\$497	Other	F1
13820 829-2445	13820 829-2445	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 3	\$828	Each	10%	\$745	Other	F1
13820 829-2446	13820 829-2446	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 4	\$1,104	Each	10%	\$994	Other	F1
13820 829-2447	13820 829-2447	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 5	\$1,380	Each	10%	\$1,242	Other	F1
13820 829-2448	13820 829-2448	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 1	\$253	Each	10%	\$228	Other	F1
13820 829-2449	13820 829-2449	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 2	\$506	Each	10%	\$455	Other	F1
13820 829-2450	13820 829-2450	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 3	\$759	Each	10%	\$683	Other	F1
13820 829-2451	13820 829-2451	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 4	\$1,012	Each	10%	\$911	Other	F1
13820 829-2452	13820 829-2452	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 5	\$1,265	Each	10%	\$1,139	Other	F1
13820 829-2453	13820 829-2453	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU	\$300	Each	10%	\$270	Other	F1
13820 829-2454	13820 829-2454	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU	\$600	Each	10%	\$540	Other	F1
13820 829-2455	13820 829-2455	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU	\$900	Each	10%	\$810	Other	F1
13820 829-2456	13820 829-2456	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU	\$1,200	Each	10%	\$1,080	Other	F1
13820 829-2457	13820 829-2457	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU	\$1,500	Each	10%	\$1,350	Other	F1
13820 829-2458	13820 829-2458	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU	\$275	Each	10%	\$248	Other	F1
13820 829-2459	13820 829-2459	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 2 Years	\$550	Each	10%	\$495	Other	F1
13820 829-2460	13820 829-2460	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 3 Years	\$825	Each	10%	\$743	Other	F1
13820 829-2461	13820 829-2461	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 4 Years	\$1,100	Each	10%	\$990	Other	F1
13820 829-2462	13820 829-2462	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 5 Years	\$1,375	Each	10%	\$1,238	Other	F1
13820 829-2463	13820 829-2463	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 1 Year	\$115	Each	10%	\$104	Other	F1
13820 829-2464	13820 829-2464	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 2 Years	\$230	Each	10%	\$207	Other	F1
13820 829-2465	13820 829-2465	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 3 Years	\$345	Each	10%	\$311	Other	F1
13820 829-2466	13820 829-2466	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 4 Years	\$460	Each	10%	\$414	Other	F1
13820 829-2467	13820 829-2467	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 5 Years	\$575	Each	10%	\$518	Other	F1
13820 829-2468	13820 829-2468	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 1 Year	\$104	Each	10%	\$93	Other	F1
13820 829-2469	13820 829-2469	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 2 Years	\$207	Each	10%	\$186	Other	F1
13820 829-2470	13820 829-2470	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 3 Years	\$311	Each	10%	\$279	Other	F1
13820 829-2471	13820 829-2471	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 4 Years	\$414	Each	10%	\$373	Other	F1
13820 829-2472	13820 829-2472	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 5 Years	\$518	Each	10%	\$466	Other	F1
13820 829-2473	13820 829-2473	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint	\$125	Each	10%	\$113	Other	F1
13820 829-2474	13820 829-2474	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint	\$250	Each	10%	\$225	Other	F1
13820 829-2475	13820 829-2475	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 3 Years	\$375	Each	10%	\$338	Other	F1
13820 829-2476	13820 829-2476	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 4 Years	\$500	Each	10%	\$450	Other	F1
13820 829-2477	13820 829-2477	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 5 Years	\$625	Each	10%	\$563	Other	F1
13820 829-2478	13820 829-2478	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 1 Year	\$113	Each	10%	\$101	Other	F1
13820 829-2479	13820 829-2479	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 2 Years	\$225	Each	10%	\$203	Other	F1
13820 829-2480	13820 829-2480	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 3 Years	\$338	Each	10%	\$304	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13820 829-2481	13820 829-2481	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 4 Years	\$450	Each	10%	\$405	Other	F1
13820 829-2482	13820 829-2482	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 5 Years	\$563	Each	10%	\$506	Other	F1
13820 829-2483	13820 829-2483	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13820 829-2484	13820 829-2484	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13820 829-2485	13820 829-2485	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2486	13820 829-2486	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13820 829-2487	13820 829-2487	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2488	13820 829-2488	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13820 829-2489	13820 829-2489	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2490	13820 829-2490	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2491	13820 829-2491	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2492	13820 829-2492	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2493	13820 829-2493	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13820 829-2494	13820 829-2494	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2495	13820 829-2495	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2496	13820 829-2496	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2497	13820 829-2497	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2498	13820 829-2498	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2499	13820 829-2499	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2500	13820 829-2500	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2501	13820 829-2501	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2502	13820 829-2502	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13820 829-2503	13820 829-2503	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13820 829-2504	13820 829-2504	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2505	13820 829-2505	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2506	13820 829-2506	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2507	13820 829-2507	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2508	13820 829-2508	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13820 829-2509	13820 829-2509	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2510	13820 829-2510	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2511	13820 829-2511	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2512	13820 829-2512	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2513	13820 829-2513	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13820 829-2514	13820 829-2514	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2515	13820 829-2515	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2516	13820 829-2516	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2517	13820 829-2517	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13820 829-2518	13820 829-2518	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13820 829-2519	13820 829-2519	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13820 829-2520	13820 829-2520	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13820 829-2521	13820 829-2521	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13820 829-2522	13820 829-2522	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13820 843-6229	13820 843-6229	Storage Integrated Offer	ProDeploy for PowerPath One Host	\$668	Each	10%	\$601	Other	F1
13820 843-6230	13820 843-6230	Storage Integrated Offer	ProDeploy Plus for PowerPath One Host	\$1,668	Each	10%	\$1,501	Other	F1
13820 929-3709	13820 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13820 935-6720	13820 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13820 992-6149	13820 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14775 460-5909	14775 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
14775 460-9052	14775 460-9052	Storage Integrated Offer	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14775 460-9900	14775 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14775 461-0497	14775 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14775 929-3709	14775 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14775 935-6720	14775 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13819 460-5909	13819 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occurs day after delivery. Acceptance documents are not required.	\$0	Each	10%	\$0	Other	F1
13819 460-9052	13819 460-9052	Storage Integrated Offer	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13819 460-9900	13819 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13819 461-0497	13819 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13819 812-4011	13819 812-4011	Storage Integrated Offer	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$200	Each	10%	\$180	Other	F1
13819 823-9276	13819 823-9276	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13819 823-9284	13819 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13819 823-9285	13819 823-9285	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13819 829-2303	13819 829-2303	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 1 Year	\$411	Each	10%	\$369	Other	F1
13819 829-2304	13819 829-2304	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 2 Years	\$821	Each	10%	\$739	Other	F1
13819 829-2305	13819 829-2305	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 3 Years	\$1,232	Each	10%	\$1,108	Other	F1
13819 829-2306	13819 829-2306	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 4 Years	\$1,642	Each	10%	\$1,478	Other	F1
13819 829-2307	13819 829-2307	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 5 Years	\$2,053	Each	10%	\$1,847	Other	F1
13819 829-2308	13819 829-2308	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 1 Year	\$378	Each	10%	\$341	Other	F1
13819 829-2309	13819 829-2309	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 2	\$757	Each	10%	\$681	Other	F1
13819 829-2310	13819 829-2310	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 3	\$1,135	Each	10%	\$1,022	Other	F1
13819 829-2311	13819 829-2311	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 4	\$1,513	Each	10%	\$1,362	Other	F1
13819 829-2312	13819 829-2312	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 5	\$1,892	Each	10%	\$1,703	Other	F1
13819 829-2313	13819 829-2313	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 1	\$345	Each	10%	\$311	Other	F1
13819 829-2314	13819 829-2314	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 2	\$690	Each	10%	\$621	Other	F1
13819 829-2315	13819 829-2315	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 3	\$1,035	Each	10%	\$932	Other	F1
13819 829-2316	13819 829-2316	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 4	\$1,380	Each	10%	\$1,242	Other	F1
13819 829-2317	13819 829-2317	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 5 Years	\$1,725	Each	10%	\$1,553	Other	F1
13819 829-2318	13819 829-2318	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 1	\$311	Each	10%	\$279	Other	F1
13819 829-2319	13819 829-2319	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 2	\$621	Each	10%	\$559	Other	F1
13819 829-2320	13819 829-2320	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 3	\$932	Each	10%	\$838	Other	F1
13819 829-2321	13819 829-2321	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 4	\$1,242	Each	10%	\$1,118	Other	F1
13819 829-2322	13819 829-2322	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 5	\$1,553	Each	10%	\$1,397	Other	F1
13819 829-2323	13819 829-2323	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 1 Year	\$276	Each	10%	\$248	Other	F1
13819 829-2324	13819 829-2324	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 2	\$552	Each	10%	\$497	Other	F1
13819 829-2325	13819 829-2325	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 3	\$828	Each	10%	\$745	Other	F1
13819 829-2326	13819 829-2326	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 4	\$1,104	Each	10%	\$994	Other	F1
13819 829-2327	13819 829-2327	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 5	\$1,380	Each	10%	\$1,242	Other	F1
13819 829-2328	13819 829-2328	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$242	Each	10%	\$217	Other	F1
13819 829-2329	13819 829-2329	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$483	Each	10%	\$435	Other	F1
13819 829-2330	13819 829-2330	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$725	Each	10%	\$652	Other	F1
13819 829-2331	13819 829-2331	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$966	Each	10%	\$869	Other	F1
13819 829-2332	13819 829-2332	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$1,208	Each	10%	\$1,087	Other	F1
13819 829-2333	13819 829-2333	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 1	\$207	Each	10%	\$186	Other	F1
13819 829-2334	13819 829-2334	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 2	\$414	Each	10%	\$373	Other	F1
13819 829-2335	13819 829-2335	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 3	\$621	Each	10%	\$559	Other	F1
13819 829-2336	13819 829-2336	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 4	\$828	Each	10%	\$745	Other	F1
13819 829-2337	13819 829-2337	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 5	\$1,035	Each	10%	\$932	Other	F1
13819 829-2338	13819 829-2338	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 1	\$446	Each	10%	\$402	Other	F1
13819 829-2339	13819 829-2339	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 2	\$893	Each	10%	\$803	Other	F1
13819 829-2340	13819 829-2340	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 3 Years	\$1,339	Each	10%	\$1,205	Other	F1
13819 829-2341	13819 829-2341	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 4	\$1,785	Each	10%	\$1,607	Other	F1
13819 829-2342	13819 829-2342	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 5	\$2,231	Each	10%	\$2,008	Other	F1
13819 829-2343	13819 829-2343	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 1	\$411	Each	10%	\$370	Other	F1
13819 829-2344	13819 829-2344	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 2 Years	\$823	Each	10%	\$740	Other	F1
13819 829-2345	13819 829-2345	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 3	\$1,234	Each	10%	\$1,110	Other	F1
13819 829-2346	13819 829-2346	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 4	\$1,645	Each	10%	\$1,481	Other	F1
13819 829-2347	13819 829-2347	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 5	\$2,056	Each	10%	\$1,851	Other	F1
13819 829-2348	13819 829-2348	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU	\$375	Each	10%	\$338	Other	F1
13819 829-2349	13819 829-2349	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU	\$750	Each	10%	\$675	Other	F1
13819 829-2350	13819 829-2350	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU	\$1,125	Each	10%	\$1,013	Other	F1
13819 829-2351	13819 829-2351	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 4 Years	\$1,500	Each	10%	\$1,350	Other	F1
13819 829-2352	13819 829-2352	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 5 Years	\$1,875	Each	10%	\$1,688	Other	F1
13819 829-2353	13819 829-2353	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU	\$338	Each	10%	\$304	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (REQUIRED) use drop-down	
13819 829-2354	13819 829-2354	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU	\$675	Each	10%	\$608	Other	F1
13819 829-2355	13819 829-2355	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU	\$1,013	Each	10%	\$911	Other	F1
13819 829-2356	13819 829-2356	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU	\$1,350	Each	10%	\$1,215	Other	F1
13819 829-2357	13819 829-2357	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU	\$1,688	Each	10%	\$1,519	Other	F1
13819 829-2358	13819 829-2358	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$300	Each	10%	\$270	Other	F1
13819 829-2359	13819 829-2359	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$600	Each	10%	\$540	Other	F1
13819 829-2360	13819 829-2360	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$900	Each	10%	\$810	Other	F1
13819 829-2361	13819 829-2361	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$1,200	Each	10%	\$1,080	Other	F1
13819 829-2362	13819 829-2362	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$1,500	Each	10%	\$1,350	Other	F1
13819 829-2363	13819 829-2363	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU	\$253	Each	10%	\$236	Other	F1
13819 829-2364	13819 829-2364	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU	\$525	Each	10%	\$473	Other	F1
13819 829-2365	13819 829-2365	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU	\$788	Each	10%	\$709	Other	F1
13819 829-2366	13819 829-2366	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU	\$1,050	Each	10%	\$945	Other	F1
13819 829-2367	13819 829-2367	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU	\$1,313	Each	10%	\$1,181	Other	F1
13819 829-2368	13819 829-2368	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint	\$225	Each	10%	\$203	Other	F1
13819 829-2369	13819 829-2369	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint	\$450	Each	10%	\$405	Other	F1
13819 829-2370	13819 829-2370	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint	\$675	Each	10%	\$608	Other	F1
13819 829-2371	13819 829-2371	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint	\$900	Each	10%	\$810	Other	F1
13819 829-2372	13819 829-2372	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint	\$1,125	Each	10%	\$1,013	Other	F1
13819 829-2373	13819 829-2373	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 1	\$0	Each	10%	\$0	Other	F1
13819 829-2374	13819 829-2374	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 2	\$0	Each	10%	\$0	Other	F1
13819 829-2375	13819 829-2375	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 3	\$0	Each	10%	\$0	Other	F1
13819 829-2376	13819 829-2376	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 4	\$0	Each	10%	\$0	Other	F1
13819 829-2377	13819 829-2377	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 5	\$0	Each	10%	\$0	Other	F1
13819 829-2378	13819 829-2378	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 1	\$0	Each	10%	\$0	Other	F1
13819 829-2379	13819 829-2379	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 2	\$0	Each	10%	\$0	Other	F1
13819 829-2380	13819 829-2380	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 3	\$0	Each	10%	\$0	Other	F1
13819 829-2381	13819 829-2381	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 4	\$0	Each	10%	\$0	Other	F1
13819 829-2382	13819 829-2382	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 5	\$0	Each	10%	\$0	Other	F1
13819 829-2383	13819 829-2383	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2384	13819 829-2384	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2385	13819 829-2385	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2386	13819 829-2386	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2387	13819 829-2387	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2388	13819 829-2388	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2389	13819 829-2389	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2390	13819 829-2390	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2391	13819 829-2391	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2392	13819 829-2392	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2393	13819 829-2393	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2394	13819 829-2394	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2395	13819 829-2395	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13819 829-2396	13819 829-2396	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2397	13819 829-2397	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2398	13819 829-2398	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13819 829-2399	13819 829-2399	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2400	13819 829-2400	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2401	13819 829-2401	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2402	13819 829-2402	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2403	13819 829-2403	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13819 829-2404	13819 829-2404	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2405	13819 829-2405	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2406	13819 829-2406	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2407	13819 829-2407	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2408	13819 829-2408	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13819 829-2409	13819 829-2409	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2410	13819 829-2410	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13819 829-2411	13819 829-2411	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2412	13819 829-2412	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2413	13819 829-2413	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13819 829-2414	13819 829-2414	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2415	13819 829-2415	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2416	13819 829-2416	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2417	13819 829-2417	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2418	13819 829-2418	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13819 829-2419	13819 829-2419	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2420	13819 829-2420	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2421	13819 829-2421	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2422	13819 829-2422	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2423	13819 829-2423	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13819 829-2424	13819 829-2424	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2425	13819 829-2425	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2426	13819 829-2426	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2427	13819 829-2427	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2428	13819 829-2428	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13819 829-2429	13819 829-2429	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2430	13819 829-2430	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2431	13819 829-2431	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2432	13819 829-2432	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2433	13819 829-2433	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13819 829-2434	13819 829-2434	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2435	13819 829-2435	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2436	13819 829-2436	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2437	13819 829-2437	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2438	13819 829-2438	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 1 Year	\$0	Each	10%	\$0	Other	F1
13819 829-2439	13819 829-2439	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 2 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2440	13819 829-2440	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 3 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2441	13819 829-2441	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 4 Years	\$0	Each	10%	\$0	Other	F1
13819 829-2442	13819 829-2442	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract 5 Years	\$0	Each	10%	\$0	Other	F1
13819 843-6229	13819 843-6229	Storage Integrated Offer	ProDeploy for PowerPath One Host	\$668	Each	10%	\$601	Other	F1
13819 843-6230	13819 843-6230	Storage Integrated Offer	ProDeploy Plus for PowerPath One Host	\$1,668	Each	10%	\$1,501	Other	F1
13819 929-3709	13819 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13819 935-6720	13819 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13819 992-6149	13819 992-6149	Storage Integrated Offer	Custom Installation Required with this order In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14648 460-5909	14648 460-5909	Storage Integrated Offer	Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14648 460-9052	14648 460-9052	Storage Integrated Offer	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14648 460-9900	14648 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14648 461-0497	14648 461-0497	Storage Integrated Offer	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14648 929-3709	14648 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14648 935-6720	14648 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13866 460-5909	13866 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occurs day after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13866 460-9052	13866 460-9052	Storage Integrated Offer	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13866 460-9900	13866 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13866 461-0497	13866 461-0497	Storage Integrated Offer	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13866 812-4042	13866 812-4042	Storage Integrated Offer	ProDeploy Plus Training Credits 1600 Redeem at education.dell.com Expires 1Yr from Order Date	\$1,600	Each	10%	\$1,440	Other	F1
13866 825-8623	13866 825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13866 825-8624	13866 825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13866 825-9308	13866 825-9308	Storage Integrated Offer	ProDeploy Storage Resource Manager	\$8,259	Each	10%	\$7,433	Other	F1
13866 825-9309	13866 825-9309	Storage Integrated Offer	ProDeploy Storage Resource Manager Deployment Verification	\$414	Each	10%	\$372	Other	F1
13866 825-9310	13866 825-9310	Storage Integrated Offer	ProDeploy Plus Storage Resource Manager	\$10,666	Each	10%	\$9,599	Other	F1
13866 825-9311	13866 825-9311	Storage Integrated Offer	ProDeploy Plus Storage Resource Manager Deployment Verification	\$322	Each	10%	\$289	Other	F1
13866 825-9312	13866 825-9312	Storage Integrated Offer	ProDeploy Add-On for SRM, Performance Trending and Reporting (Requires ProDeploy)	\$11,544	Each	10%	\$10,390	Other	F1
13866 825-9313	13866 825-9313	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Performance Trending and Reporting (Requires ProDeploy Plus)	\$19,240	Each	10%	\$17,316	Other	F1
13866 825-9314	13866 825-9314	Storage Integrated Offer	ProDeploy Add-On for SRM Storage and Application Capacity Trends Reporting (Requires ProDeploy)	\$9,768	Each	10%	\$8,791	Other	F1
13866 825-9315	13866 825-9315	Storage Integrated Offer	ProDeploy Plus Add-On for SRM Storage and Application Cap Trends Reporting(Requires ProDeploy Plus)	\$16,280	Each	10%	\$14,652	Other	F1
13866 825-9316	13866 825-9316	Storage Integrated Offer	ProDeploy Add-On for SRM, Data Protection Compliance (Requires ProDeploy)	\$10,656	Each	10%	\$9,590	Other	F1
13866 825-9317	13866 825-9317	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Data Protection Compliance (Requires ProDeploy Plus)	\$17,760	Each	10%	\$15,984	Other	F1
13866 825-9318	13866 825-9318	Storage Integrated Offer	ProDeploy Add-On for SRM, Application Chargeback Reporting (Requires ProDeploy)	\$9,768	Each	10%	\$8,791	Other	F1
13866 825-9319	13866 825-9319	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Application Chargeback Reporting (Requires ProDeploy Plus)	\$16,280	Each	10%	\$14,652	Other	F1
13866 825-9320	13866 825-9320	Storage Integrated Offer	ProDeploy Add-On for SRM, Storage Configuration Management (Requires ProDeploy)	\$11,100	Each	10%	\$9,990	Other	F1
13866 825-9321	13866 825-9321	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Storage Configuration Management (Requires ProDeploy Plus)	\$18,500	Each	10%	\$16,650	Other	F1
13866 825-9322	13866 825-9322	Storage Integrated Offer	ProDeploy Add-On for SRM, SLA Achievement Reporting (Requires ProDeploy)	\$9,768	Each	10%	\$8,791	Other	F1
13866 825-9323	13866 825-9323	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, SLA Achievement Reporting (Requires ProDeploy)	\$16,280	Each	10%	\$14,652	Other	F1
13866 825-9324	13866 825-9324	Storage Integrated Offer	ProDeploy Add-On for SRM, Reporting Design (Requires ProDeploy)	\$6,660	Each	10%	\$5,994	Other	F1
13866 825-9325	13866 825-9325	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Reporting Design (Requires ProDeploy Plus)	\$11,100	Each	10%	\$9,990	Other	F1
13866 825-9326	13866 825-9326	Storage Integrated Offer	ProDeploy Add-On for SRM, Operational Readiness (Requires ProDeploy)	\$5,550	Each	10%	\$4,995	Other	F1
13866 825-9327	13866 825-9327	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Operational Readiness (Requires ProDeploy Plus)	\$9,250	Each	10%	\$8,325	Other	F1
13866 829-1344	13866 829-1344	Storage Integrated Offer	1 Year ProSupport 4-Hour Mission Critical Storage Resource Manager Software Support	\$0	Each	10%	\$0	Other	F1
13866 829-1345	13866 829-1345	Storage Integrated Offer	2 Years ProSupport 4-Hour Mission Critical Storage Resource Manager Software	\$0	Each	10%	\$0	Other	F1
13866 829-1346	13866 829-1346	Storage Integrated Offer	3 Years ProSupport 4-Hour Mission Critical Storage Resource Manager Software	\$0	Each	10%	\$0	Other	F1
13866 829-1347	13866 829-1347	Storage Integrated Offer	4 Years ProSupport 4-Hour Mission Critical Storage Resource Manager Software	\$0	Each	10%	\$0	Other	F1
13866 829-1348	13866 829-1348	Storage Integrated Offer	5 Years ProSupport 4-Hour Mission Critical Storage Resource Manager Software	\$0	Each	10%	\$0	Other	F1
13866 829-1349	13866 829-1349	Storage Integrated Offer	1 Year ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$0	Each	10%	\$0	Other	F1
13866 829-1350	13866 829-1350	Storage Integrated Offer	2 Years ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$0	Each	10%	\$0	Other	F1
13866 829-1351	13866 829-1351	Storage Integrated Offer	3 Years ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$0	Each	10%	\$0	Other	F1
13866 829-1352	13866 829-1352	Storage Integrated Offer	4 Years ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$0	Each	10%	\$0	Other	F1
13866 829-1353	13866 829-1353	Storage Integrated Offer	5 Years ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$0	Each	10%	\$0	Other	F1
13866 829-1354	13866 829-1354	Storage Integrated Offer	1 Year ProSupport 4-Hour Mission Critical Storage Resource Manager Software	\$62	Each	10%	\$56	Other	F1
13866 829-1355	13866 829-1355	Storage Integrated Offer	2 Years ProSupport 4-Hour Mission Critical Storage Resource Manager Software	\$124	Each	10%	\$112	Other	F1
13866 829-1356	13866 829-1356	Storage Integrated Offer	3 Years ProSupport 4-Hour Mission Critical Storage Resource Manager Software	\$186	Each	10%	\$168	Other	F1
13866 829-1357	13866 829-1357	Storage Integrated Offer	4 Years ProSupport 4-Hour Mission Critical Storage Resource Manager Software	\$248	Each	10%	\$224	Other	F1
13866 829-1358	13866 829-1358	Storage Integrated Offer	5 Years ProSupport 4-Hour Mission Critical Storage Resource Manager Software	\$310	Each	10%	\$279	Other	F1
13866 829-1359	13866 829-1359	Storage Integrated Offer	1 Year ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$69	Each	10%	\$62	Other	F1
13866 829-1360	13866 829-1360	Storage Integrated Offer	2 Years ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$138	Each	10%	\$124	Other	F1
13866 829-1361	13866 829-1361	Storage Integrated Offer	3 Years ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$207	Each	10%	\$186	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Source	UoM					
13866 829-1362	13866 829-1362	Storage Integrated Offer	4 Years ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$276	Each	10%	\$248	Other	F1	
13866 829-1363	13866 829-1363	Storage Integrated Offer	5 Years ProSupport Plus 4-Hour Mission Critical Storage Resource Manager Software	\$345	Each	10%	\$310	Other	F1	
13866 929-3709	13866 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13866 935-6720	13866 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13866 992-6149	13866 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13777 460-5909	13777 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13777 460-9052	13777 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13777 460-9900	13777 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13777 461-0497	13777 461-0497	Storage Integrated Offer	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13777 812-4042	13777 812-4042	Storage Integrated Offer	ProDeploy Plus Training Credits 1600 Redeem at education.dell.com Expires 1Yr	\$1,600	Each	10%	\$1,440	Other	F1	
13777 825-6793	13777 825-6793	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$6,874	Each	10%	\$6,187	Other	F1	
13777 825-6794	13777 825-6794	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 2 Years	\$13,748	Each	10%	\$12,374	Other	F1	
13777 825-6795	13777 825-6795	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 3 Years	\$20,623	Each	10%	\$18,560	Other	F1	
13777 825-6796	13777 825-6796	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 4 Years	\$27,497	Each	10%	\$24,747	Other	F1	
13777 825-6797	13777 825-6797	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 5 Years	\$34,371	Each	10%	\$30,934	Other	F1	
13777 825-6798	13777 825-6798	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 1 Year	\$7,638	Each	10%	\$6,874	Other	F1	
13777 825-6799	13777 825-6799	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 2 Years	\$15,276	Each	10%	\$13,748	Other	F1	
13777 825-6800	13777 825-6800	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 3 Years	\$22,914	Each	10%	\$20,623	Other	F1	
13777 825-6801	13777 825-6801	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 4 Years	\$30,552	Each	10%	\$27,497	Other	F1	
13777 825-6802	13777 825-6802	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 5 Years	\$38,190	Each	10%	\$34,371	Other	F1	
13777 825-9308	13777 825-9308	Storage Integrated Offer	ProDeploy Storage Resource Manager	\$8,259	Each	10%	\$7,433	Other	F1	
13777 825-9309	13777 825-9309	Storage Integrated Offer	ProDeploy Storage Resource Manager Deployment Verification	\$414	Each	10%	\$372	Other	F1	
13777 825-9310	13777 825-9310	Storage Integrated Offer	ProDeploy Plus Storage Resource Manager	\$10,666	Each	10%	\$9,599	Other	F1	
13777 825-9311	13777 825-9311	Storage Integrated Offer	ProDeploy Plus Storage Resource Manager Deployment Verification	\$322	Each	10%	\$289	Other	F1	
13777 825-9312	13777 825-9312	Storage Integrated Offer	ProDeploy Add-On for SRM, Performance Trending and Reporting (Requires ProDeploy)	\$11,544	Each	10%	\$10,390	Other	F1	
13777 825-9313	13777 825-9313	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Performance Trending and Reporting (Requires ProDeploy)	\$19,240	Each	10%	\$17,316	Other	F1	
13777 825-9314	13777 825-9314	Storage Integrated Offer	ProDeploy Add-On for SRM Storage and Application Capacity Trends Reporting	\$9,768	Each	10%	\$8,791	Other	F1	
13777 825-9315	13777 825-9315	Storage Integrated Offer	ProDeploy Plus Add-On for SRM Storage and Application Cap Trends	\$16,280	Each	10%	\$14,652	Other	F1	
13777 825-9316	13777 825-9316	Storage Integrated Offer	ProDeploy Add-On for SRM, Data Protection Compliance (Requires ProDeploy)	\$10,656	Each	10%	\$9,590	Other	F1	
13777 825-9317	13777 825-9317	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Data Protection Compliance (Requires ProDeploy)	\$17,760	Each	10%	\$15,984	Other	F1	
13777 825-9318	13777 825-9318	Storage Integrated Offer	ProDeploy Add-On for SRM, Application Chargeback Reporting (Requires ProDeploy)	\$9,768	Each	10%	\$8,791	Other	F1	
13777 825-9319	13777 825-9319	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Application Chargeback Reporting (Requires ProDeploy)	\$16,280	Each	10%	\$14,652	Other	F1	
13777 825-9320	13777 825-9320	Storage Integrated Offer	ProDeploy Add-On for SRM, Storage Configuration Management (Requires ProDeploy)	\$11,100	Each	10%	\$9,990	Other	F1	
13777 825-9321	13777 825-9321	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Storage Configuration Management (Requires ProDeploy)	\$18,500	Each	10%	\$16,650	Other	F1	
13777 825-9322	13777 825-9322	Storage Integrated Offer	ProDeploy Add-On for SRM, SLA Achievement Reporting (Requires ProDeploy)	\$9,768	Each	10%	\$8,791	Other	F1	
13777 825-9323	13777 825-9323	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, SLA Achievement Reporting (Requires ProDeploy)	\$16,280	Each	10%	\$14,652	Other	F1	
13777 825-9324	13777 825-9324	Storage Integrated Offer	ProDeploy Add-On for SRM, Reporting Design (Requires ProDeploy)	\$6,660	Each	10%	\$5,994	Other	F1	
13777 825-9325	13777 825-9325	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Reporting Design (Requires ProDeploy Plus)	\$11,100	Each	10%	\$9,990	Other	F1	
13777 825-9326	13777 825-9326	Storage Integrated Offer	ProDeploy Add-On for SRM, Operational Readiness (Requires ProDeploy)	\$5,550	Each	10%	\$4,995	Other	F1	
13777 825-9327	13777 825-9327	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Operational Readiness (Requires ProDeploy Plus)	\$9,250	Each	10%	\$8,325	Other	F1	
13777 828-2512	13777 828-2512	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$983	Each	10%	\$885	Other	F1	
13777 828-2513	13777 828-2513	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$1,966	Each	10%	\$1,769	Other	F1	
13777 828-2514	13777 828-2514	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$2,948	Each	10%	\$2,654	Other	F1	
13777 828-2515	13777 828-2515	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$3,931	Each	10%	\$3,538	Other	F1	
13777 828-2516	13777 828-2516	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$4,914	Each	10%	\$4,423	Other	F1	
13777 828-2517	13777 828-2517	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$1,092	Each	10%	\$983	Other	F1	
13777 828-2518	13777 828-2518	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$2,184	Each	10%	\$1,966	Other	F1	
13777 828-2519	13777 828-2519	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$3,276	Each	10%	\$2,948	Other	F1	
13777 828-2520	13777 828-2520	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$4,368	Each	10%	\$3,931	Other	F1	
13777 828-2521	13777 828-2521	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$5,460	Each	10%	\$4,914	Other	F1	
13777 828-2541	13777 828-2541	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$2,358	Each	10%	\$2,122	Other	F1	
13777 828-2542	13777 828-2542	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$4,716	Each	10%	\$4,244	Other	F1	
13777 828-2544	13777 828-2544	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$7,074	Each	10%	\$6,367	Other	F1	
13777 828-2545	13777 828-2545	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$11,790	Each	10%	\$10,611	Other	F1	
13777 828-2546	13777 828-2546	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$2,620	Each	10%	\$2,358	Other	F1	
13777 828-2547	13777 828-2547	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$5,240	Each	10%	\$4,716	Other	F1	
13777 828-2548	13777 828-2548	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$7,860	Each	10%	\$7,074	Other	F1	
13777 828-2549	13777 828-2549	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$10,480	Each	10%	\$9,432	Other	F1	
13777 828-2550	13777 828-2550	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$13,100	Each	10%	\$11,790	Other	F1	
13777 828-2556	13777 828-2556	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$9,432	Each	10%	\$8,489	Other	F1	
13777 828-2558	13777 828-2558	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$9,428	Each	10%	\$8,486	Other	F1	
13777 828-2559	13777 828-2559	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$4,714	Each	10%	\$4,243	Other	F1	
13777 828-2568	13777 828-2568	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$14,143	Each	10%	\$12,728	Other	F1	
13777 828-2570	13777 828-2570	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$18,857	Each	10%	\$16,971	Other	F1	
13777 828-2572	13777 828-2572	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$5,238	Each	10%	\$4,714	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13777 828-2573	13777 828-2573	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 2 Years	\$10,476	Each	10%	\$9,428	Other	F1
13777 828-2574	13777 828-2574	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 3 Years	\$15,714	Each	10%	\$14,143	Other	F1
13777 828-2575	13777 828-2575	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 3 Years	\$20,952	Each	10%	\$18,857	Other	F1
13777 828-2576	13777 828-2576	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 3 Years	\$26,190	Each	10%	\$23,571	Other	F1
13777 828-2584	13777 828-2584	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software Support/Maintenance 3 Years	\$23,571	Each	10%	\$21,214	Other	F1
13777 929-3709	13777 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13777 935-6720	13777 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13777 992-6149	13777 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13766 460-5909	13766 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D Acceptance occurs day after delivery.	\$0	Each	10%	\$0	Other	F1
13766 460-9052	13766 460-9052	Storage Integrated Offer	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13766 460-9900	13766 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13766 461-0497	13766 461-0497	Storage Integrated Offer	PO Requires: Billing, Shipping Terms, PO# quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1
13766 812-4042	13766 812-4042	Storage Integrated Offer	ProDeploy Plus Training Credits 1600 Redeem at education.dellemc.com Expires 1Yr	\$1,600	Each	10%	\$1,440	Other	F1
13766 825-6783	13766 825-6783	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$6,874	Each	10%	\$6,187	Other	F1
13766 825-6784	13766 825-6784	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$13,748	Each	10%	\$12,374	Other	F1
13766 825-6785	13766 825-6785	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$20,623	Each	10%	\$18,560	Other	F1
13766 825-6786	13766 825-6786	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 4 Years	\$27,497	Each	10%	\$24,747	Other	F1
13766 825-6787	13766 825-6787	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 5 Years	\$34,371	Each	10%	\$30,934	Other	F1
13766 825-6788	13766 825-6788	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 1 Year	\$7,638	Each	10%	\$6,874	Other	F1
13766 825-6789	13766 825-6789	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$15,276	Each	10%	\$13,748	Other	F1
13766 825-6790	13766 825-6790	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 4 Years	\$22,914	Each	10%	\$20,623	Other	F1
13766 825-6791	13766 825-6791	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 4 Years	\$30,552	Each	10%	\$27,497	Other	F1
13766 825-6792	13766 825-6792	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 4 Years	\$38,190	Each	10%	\$34,371	Other	F1
13766 825-9308	13766 825-9308	Storage Integrated Offer	ProDeploy Storage Resource Manager	\$8,259	Each	10%	\$7,433	Other	F1
13766 825-9309	13766 825-9309	Storage Integrated Offer	ProDeploy Storage Resource Manager Deployment Verification	\$414	Each	10%	\$372	Other	F1
13766 825-9310	13766 825-9310	Storage Integrated Offer	ProDeploy Plus Storage Resource Manager	\$10,666	Each	10%	\$9,599	Other	F1
13766 825-9311	13766 825-9311	Storage Integrated Offer	ProDeploy Plus Storage Resource Manager Deployment Verification	\$322	Each	10%	\$289	Other	F1
13766 825-9312	13766 825-9312	Storage Integrated Offer	ProDeploy Add-On for SRM, Performance Trending and Reporting (Requires ProDeploy)	\$11,544	Each	10%	\$10,390	Other	F1
13766 825-9313	13766 825-9313	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Performance Trending and Reporting (Requires ProDeploy)	\$19,240	Each	10%	\$17,316	Other	F1
13766 825-9314	13766 825-9314	Storage Integrated Offer	ProDeploy Add-On for SRM Storage and Application Capacity Trends Reporting	\$9,768	Each	10%	\$8,791	Other	F1
13766 825-9315	13766 825-9315	Storage Integrated Offer	ProDeploy Plus Add-On for SRM Storage and Application Cap Trends	\$16,280	Each	10%	\$14,652	Other	F1
13766 825-9316	13766 825-9316	Storage Integrated Offer	ProDeploy Add-On for SRM, Data Protection Compliance (Requires ProDeploy)	\$10,656	Each	10%	\$9,590	Other	F1
13766 825-9317	13766 825-9317	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Data Protection Compliance (Requires ProDeploy Plus)	\$17,760	Each	10%	\$15,984	Other	F1
13766 825-9318	13766 825-9318	Storage Integrated Offer	ProDeploy Add-On for SRM, Application Chargeback Reporting (Requires ProDeploy)	\$9,768	Each	10%	\$8,791	Other	F1
13766 825-9319	13766 825-9319	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Application Chargeback Reporting (Requires ProDeploy Plus)	\$16,280	Each	10%	\$14,652	Other	F1
13766 825-9320	13766 825-9320	Storage Integrated Offer	ProDeploy Add-On for SRM, Storage Configuration Management (Requires ProDeploy)	\$11,100	Each	10%	\$9,990	Other	F1
13766 825-9321	13766 825-9321	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Storage Configuration Management (Requires ProDeploy)	\$18,500	Each	10%	\$16,650	Other	F1
13766 825-9322	13766 825-9322	Storage Integrated Offer	ProDeploy Add-On for SRM, SLA Achievement Reporting (Requires ProDeploy)	\$9,768	Each	10%	\$8,791	Other	F1
13766 825-9323	13766 825-9323	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, SLA Achievement Reporting (Requires ProDeploy Plus)	\$16,280	Each	10%	\$14,652	Other	F1
13766 825-9324	13766 825-9324	Storage Integrated Offer	ProDeploy Add-On for SRM, Reporting Design (Requires ProDeploy)	\$6,660	Each	10%	\$5,994	Other	F1
13766 825-9325	13766 825-9325	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Reporting Design (Requires ProDeploy Plus)	\$11,100	Each	10%	\$9,990	Other	F1
13766 825-9326	13766 825-9326	Storage Integrated Offer	ProDeploy Add-On for SRM, Operational Readiness (Requires ProDeploy)	\$5,550	Each	10%	\$4,995	Other	F1
13766 825-9327	13766 825-9327	Storage Integrated Offer	ProDeploy Plus Add-On for SRM, Operational Readiness (Requires ProDeploy Plus)	\$9,250	Each	10%	\$8,325	Other	F1
13766 828-2502	13766 828-2502	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$983	Each	10%	\$885	Other	F1
13766 828-2503	13766 828-2503	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$1,966	Each	10%	\$1,769	Other	F1
13766 828-2504	13766 828-2504	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$2,948	Each	10%	\$2,654	Other	F1
13766 828-2505	13766 828-2505	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$3,931	Each	10%	\$3,538	Other	F1
13766 828-2506	13766 828-2506	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$4,914	Each	10%	\$4,423	Other	F1
13766 828-2507	13766 828-2507	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$1,092	Each	10%	\$983	Other	F1
13766 828-2508	13766 828-2508	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$2,184	Each	10%	\$1,966	Other	F1
13766 828-2509	13766 828-2509	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$3,276	Each	10%	\$2,948	Other	F1
13766 828-2510	13766 828-2510	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$4,368	Each	10%	\$3,931	Other	F1
13766 828-2511	13766 828-2511	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$5,460	Each	10%	\$4,914	Other	F1
13766 828-2532	13766 828-2532	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$4,716	Each	10%	\$4,244	Other	F1
13766 828-2533	13766 828-2533	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$7,074	Each	10%	\$6,367	Other	F1
13766 828-2534	13766 828-2534	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$9,432	Each	10%	\$8,489	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1 Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13766 828-2535	13766 828-2535	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 5 Years	\$11,790	Each	10%	\$10,611	Other	F1
13766 828-2536	13766 828-2536	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 1 Year	\$2,620	Each	10%	\$2,358	Other	F1
13766 828-2537	13766 828-2537	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 1 Year	\$5,240	Each	10%	\$4,716	Other	F1
13766 828-2538	13766 828-2538	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$7,860	Each	10%	\$7,074	Other	F1
13766 828-2539	13766 828-2539	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 4 Years	\$10,480	Each	10%	\$9,432	Other	F1
13766 828-2540	13766 828-2540	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 5 Years	\$13,100	Each	10%	\$11,790	Other	F1
13766 828-2557	13766 828-2557	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 1 Year	\$2,358	Each	10%	\$2,122	Other	F1
13766 828-2560	13766 828-2560	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 5 Years	\$26,190	Each	10%	\$23,571	Other	F1
13766 828-2561	13766 828-2561	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 5 Years	\$20,952	Each	10%	\$18,857	Other	F1
13766 828-2562	13766 828-2562	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$15,714	Each	10%	\$14,143	Other	F1
13766 828-2563	13766 828-2563	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 1 Year	\$9,428	Each	10%	\$8,486	Other	F1
13766 828-2564	13766 828-2564	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 1 Year	\$5,238	Each	10%	\$4,714	Other	F1
13766 828-2565	13766 828-2565	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 5 Years	\$23,571	Each	10%	\$21,214	Other	F1
13766 828-2566	13766 828-2566	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 4 Years	\$18,857	Each	10%	\$16,971	Other	F1
13766 828-2567	13766 828-2567	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 3 Years	\$14,143	Each	10%	\$12,728	Other	F1
13766 828-2569	13766 828-2569	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 2 Years	\$10,476	Each	10%	\$9,428	Other	F1
13766 828-2585	13766 828-2585	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance 1 Year	\$4,714	Each	10%	\$4,243	Other	F1
13766 929-3709	13766 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13766 935-6720	13766 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13766 992-6149	13766 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14750 460-5909	14750 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14750 460-9052	14750 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14750 460-9900	14750 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14750 461-0497	14750 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14750 929-3709	14750 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14750 935-6720	14750 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13779 460-5909	13779 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13779 460-9052	13779 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13779 460-9900	13779 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13779 461-0497	13779 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13779 812-4011	13779 812-4011	Storage Integrated Offer	ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$200	Each	10%	\$180	Other	F1
13779 825-6773	13779 825-6773	Storage Integrated Offer	ProSupport Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13779 825-6774	13779 825-6774	Storage Integrated Offer	ProSupport Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13779 825-6775	13779 825-6775	Storage Integrated Offer	ProSupport Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13779 825-6776	13779 825-6776	Storage Integrated Offer	ProSupport Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13779 825-6777	13779 825-6777	Storage Integrated Offer	ProSupport Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13779 825-6778	13779 825-6778	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13779 825-6779	13779 825-6779	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13779 825-6780	13779 825-6780	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13779 825-6781	13779 825-6781	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13779 825-6782	13779 825-6782	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Monitoring/Reporting, Software Support/Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13779 825-9266	13779 825-9266	Storage Integrated Offer	ProDeploy Storage Monitoring and Reporting	\$1,327	Each	10%	\$1,194	Other	F1
13779 825-9267	13779 825-9267	Storage Integrated Offer	ProDeploy Storage Monitoring and Reporting Deployment Verification	\$153	Each	10%	\$138	Other	F1
13779 825-9268	13779 825-9268	Storage Integrated Offer	ProDeploy Plus Storage Monitoring and Reporting	\$2,170	Each	10%	\$1,953	Other	F1
13779 825-9269	13779 825-9269	Storage Integrated Offer	ProDeploy Plus Storage Monitoring and Reporting Deployment Verification	\$146	Each	10%	\$132	Other	F1
13779 929-3709	13779 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13779 935-6720	13779 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13779 992-6149	13779 992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14908 460-5909	14908 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14908 460-9052	14908 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14908 460-9900	14908 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14908 461-0497	14908 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14908 929-3709	14908 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14908 935-6720	14908 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
13822 829-2607	13822 829-2607	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 1 Year	\$276	Each	10%	\$248	Other	F1
13822 829-2608	13822 829-2608	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 2 Years	\$552	Each	10%	\$497	Other	F1
13822 829-2609	13822 829-2609	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 3 Years	\$828	Each	10%	\$745	Other	F1
13822 829-2610	13822 829-2610	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 4 Years	\$1,104	Each	10%	\$994	Other	F1
13822 829-2611	13822 829-2611	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 5 Years	\$1,380	Each	10%	\$1,242	Other	F1
13822 829-2612	13822 829-2612	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 6 Years	\$1,656	Each	10%	\$1,490	Other	F1
13822 829-2613	13822 829-2613	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 1 Year	\$253	Each	10%	\$228	Other	F1
13822 829-2614	13822 829-2614	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 2 Years	\$506	Each	10%	\$455	Other	F1
13822 829-2615	13822 829-2615	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 3 Years	\$759	Each	10%	\$683	Other	F1
13822 829-2616	13822 829-2616	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 4 Years	\$1,012	Each	10%	\$911	Other	F1
13822 829-2617	13822 829-2617	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 5 Years	\$1,265	Each	10%	\$1,139	Other	F1
13822 829-2618	13822 829-2618	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 6 Years	\$1,518	Each	10%	\$1,366	Other	F1
13822 829-2619	13822 829-2619	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU	\$300	Each	10%	\$270	Other	F1
13822 829-2620	13822 829-2620	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU	\$600	Each	10%	\$540	Other	F1
13822 829-2621	13822 829-2621	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 4 Years	\$900	Each	10%	\$810	Other	F1
13822 829-2622	13822 829-2622	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 5 Years	\$1,200	Each	10%	\$1,080	Other	F1
13822 829-2623	13822 829-2623	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt/Maint 6 Years	\$1,500	Each	10%	\$1,350	Other	F1
13822 829-2624	13822 829-2624	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 1 Year	\$1,800	Each	10%	\$1,620	Other	F1
13822 829-2625	13822 829-2625	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt/Maint 1 Year	\$275	Each	10%	\$248	Other	F1
13822 829-2626	13822 829-2626	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU	\$550	Each	10%	\$495	Other	F1
13822 829-2627	13822 829-2627	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU	\$825	Each	10%	\$743	Other	F1
13822 829-2628	13822 829-2628	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU	\$1,100	Each	10%	\$990	Other	F1
13822 829-2629	13822 829-2629	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU	\$1,375	Each	10%	\$1,238	Other	F1
13822 829-2630	13822 829-2630	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU	\$1,650	Each	10%	\$1,485	Other	F1
13822 829-2631	13822 829-2631	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 1	\$115	Each	10%	\$104	Other	F1
13822 829-2632	13822 829-2632	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 2	\$230	Each	10%	\$207	Other	F1
13822 829-2633	13822 829-2633	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 3	\$345	Each	10%	\$311	Other	F1
13822 829-2634	13822 829-2634	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 4	\$460	Each	10%	\$414	Other	F1
13822 829-2635	13822 829-2635	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 5	\$575	Each	10%	\$518	Other	F1
13822 829-2636	13822 829-2636	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 6	\$690	Each	10%	\$621	Other	F1
13822 829-2637	13822 829-2637	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 1 Year	\$104	Each	10%	\$93	Other	F1
13822 829-2638	13822 829-2638	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 2	\$207	Each	10%	\$186	Other	F1
13822 829-2639	13822 829-2639	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 3	\$311	Each	10%	\$279	Other	F1
13822 829-2640	13822 829-2640	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 4	\$414	Each	10%	\$373	Other	F1
13822 829-2641	13822 829-2641	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 5	\$518	Each	10%	\$466	Other	F1
13822 829-2642	13822 829-2642	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 6	\$621	Each	10%	\$559	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source			0-100	Calculated Column L (Column I*Column K)	
13822 829-2643	13822 829-2643	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 1 Year	\$125	Each	10%	\$113	Other	F1
13822 829-2644	13822 829-2644	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint 2 Years	\$250	Each	10%	\$225	Other	F1
13822 829-2645	13822 829-2645	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint	\$375	Each	10%	\$338	Other	F1
13822 829-2646	13822 829-2646	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint	\$500	Each	10%	\$450	Other	F1
13822 829-2647	13822 829-2647	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint	\$625	Each	10%	\$563	Other	F1
13822 829-2648	13822 829-2648	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt/Maint	\$750	Each	10%	\$675	Other	F1
13822 829-2649	13822 829-2649	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 1	\$113	Each	10%	\$101	Other	F1
13822 829-2650	13822 829-2650	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 2	\$225	Each	10%	\$203	Other	F1
13822 829-2651	13822 829-2651	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 3	\$338	Each	10%	\$304	Other	F1
13822 829-2652	13822 829-2652	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 4	\$450	Each	10%	\$405	Other	F1
13822 829-2653	13822 829-2653	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 5 Years	\$563	Each	10%	\$506	Other	F1
13822 829-2654	13822 829-2654	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt/Maint 6 Years	\$675	Each	10%	\$608	Other	F1
13822 829-2669	13822 829-2669	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2670	13822 829-2670	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2671	13822 829-2671	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2672	13822 829-2672	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2673	13822 829-2673	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13822 829-2674	13822 829-2674	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13822 829-2675	13822 829-2675	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2676	13822 829-2676	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2691	13822 829-2691	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2692	13822 829-2692	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2693	13822 829-2693	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 1-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2694	13822 829-2694	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE Non-X86 200+ CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13822 829-2695	13822 829-2695	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13822 829-2696	13822 829-2696	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13822 829-2697	13822 829-2697	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 1-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1
13822 829-2698	13822 829-2698	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/PE X86 200+ CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1
13821 829-2523	13821 829-2523	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 1 Year	\$411	Each	10%	\$369	Other	F1
13821 829-2524	13821 829-2524	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 2 Years	\$821	Each	10%	\$739	Other	F1
13821 829-2525	13821 829-2525	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 3 Years	\$1,232	Each	10%	\$1,108	Other	F1
13821 829-2526	13821 829-2526	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 4 Years	\$1,642	Each	10%	\$1,478	Other	F1
13821 829-2527	13821 829-2527	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 5 Years	\$2,053	Each	10%	\$1,847	Other	F1
13821 829-2528	13821 829-2528	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 6 Years	\$2,463	Each	10%	\$2,217	Other	F1
13821 829-2529	13821 829-2529	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 1 Year	\$378	Each	10%	\$341	Other	F1
13821 829-2530	13821 829-2530	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 2 Years	\$757	Each	10%	\$681	Other	F1
13821 829-2531	13821 829-2531	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 3	\$1,135	Each	10%	\$1,022	Other	F1
13821 829-2532	13821 829-2532	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 4	\$1,513	Each	10%	\$1,362	Other	F1
13821 829-2533	13821 829-2533	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 5	\$1,892	Each	10%	\$1,703	Other	F1
13821 829-2534	13821 829-2534	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 6	\$2,270	Each	10%	\$2,043	Other	F1
13821 829-2535	13821 829-2535	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 1	\$345	Each	10%	\$311	Other	F1
13821 829-2536	13821 829-2536	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 2	\$690	Each	10%	\$621	Other	F1
13821 829-2537	13821 829-2537	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 3	\$1,035	Each	10%	\$932	Other	F1
13821 829-2538	13821 829-2538	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 4	\$1,380	Each	10%	\$1,242	Other	F1
13821 829-2539	13821 829-2539	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 5	\$1,725	Each	10%	\$1,553	Other	F1
13821 829-2540	13821 829-2540	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 6	\$2,070	Each	10%	\$1,863	Other	F1
13821 829-2541	13821 829-2541	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 1	\$311	Each	10%	\$279	Other	F1
13821 829-2542	13821 829-2542	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 2	\$621	Each	10%	\$559	Other	F1
13821 829-2543	13821 829-2543	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 3	\$932	Each	10%	\$838	Other	F1
13821 829-2544	13821 829-2544	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 4 Years	\$1,242	Each	10%	\$1,118	Other	F1
13821 829-2545	13821 829-2545	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 5	\$1,553	Each	10%	\$1,387	Other	F1
13821 829-2546	13821 829-2546	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 6	\$1,863	Each	10%	\$1,677	Other	F1
13821 829-2547	13821 829-2547	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 1	\$276	Each	10%	\$248	Other	F1
13821 829-2548	13821 829-2548	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 2 Years	\$552	Each	10%	\$497	Other	F1
13821 829-2549	13821 829-2549	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 3	\$828	Each	10%	\$745	Other	F1
13821 829-2550	13821 829-2550	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 4	\$1,104	Each	10%	\$994	Other	F1
13821 829-2551	13821 829-2551	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 5	\$1,380	Each	10%	\$1,242	Other	F1
13821 829-2552	13821 829-2552	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 6	\$1,656	Each	10%	\$1,490	Other	F1
13821 829-2553	13821 829-2553	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$242	Each	10%	\$217	Other	F1
13821 829-2554	13821 829-2554	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$483	Each	10%	\$435	Other	F1
13821 829-2555	13821 829-2555	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$725	Each	10%	\$652	Other	F1
13821 829-2556	13821 829-2556	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$966	Each	10%	\$869	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Source Price	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13821 829-2557	13821 829-2557	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$1,208	Each	10%	\$1,087	Other	F1	
13821 829-2558	13821 829-2558	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint	\$1,449	Each	10%	\$1,304	Other	F1	
13821 829-2559	13821 829-2559	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 1	\$207	Each	10%	\$186	Other	F1	
13821 829-2560	13821 829-2560	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 2	\$414	Each	10%	\$373	Other	F1	
13821 829-2561	13821 829-2561	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 3 Years	\$621	Each	10%	\$559	Other	F1	
13821 829-2562	13821 829-2562	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 4 Years	\$828	Each	10%	\$745	Other	F1	
13821 829-2563	13821 829-2563	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 5	\$1,035	Each	10%	\$932	Other	F1	
13821 829-2564	13821 829-2564	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 6	\$1,242	Each	10%	\$1,118	Other	F1	
13821 829-2565	13821 829-2565	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 1 Year	\$446	Each	10%	\$402	Other	F1	
13821 829-2566	13821 829-2566	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 2	\$893	Each	10%	\$803	Other	F1	
13821 829-2567	13821 829-2567	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 3	\$1,339	Each	10%	\$1,205	Other	F1	
13821 829-2568	13821 829-2568	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 4 Years	\$1,785	Each	10%	\$1,607	Other	F1	
13821 829-2569	13821 829-2569	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 5 Years	\$2,231	Each	10%	\$2,008	Other	F1	
13821 829-2570	13821 829-2570	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt/Maint 6	\$2,678	Each	10%	\$2,410	Other	F1	
13821 829-2571	13821 829-2571	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 1 Year	\$411	Each	10%	\$370	Other	F1	
13821 829-2572	13821 829-2572	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 2 Years	\$823	Each	10%	\$740	Other	F1	
13821 829-2573	13821 829-2573	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 3 Years	\$1,234	Each	10%	\$1,110	Other	F1	
13821 829-2574	13821 829-2574	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 4	\$1,645	Each	10%	\$1,481	Other	F1	
13821 829-2575	13821 829-2575	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 5	\$2,056	Each	10%	\$1,851	Other	F1	
13821 829-2576	13821 829-2576	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt/Maint 6	\$2,468	Each	10%	\$2,221	Other	F1	
13821 829-2577	13821 829-2577	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU	\$375	Each	10%	\$338	Other	F1	
13821 829-2578	13821 829-2578	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU	\$750	Each	10%	\$675	Other	F1	
13821 829-2579	13821 829-2579	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt/Maint 3 Years	\$1,125	Each	10%	\$1,013	Other	F1	
13821 829-2580	13821 829-2580	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU	\$1,500	Each	10%	\$1,350	Other	F1	
13821 829-2581	13821 829-2581	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU	\$1,875	Each	10%	\$1,688	Other	F1	
13821 829-2582	13821 829-2582	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU	\$2,250	Each	10%	\$2,025	Other	F1	
13821 829-2583	13821 829-2583	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU	\$338	Each	10%	\$304	Other	F1	
13821 829-2584	13821 829-2584	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU	\$675	Each	10%	\$608	Other	F1	
13821 829-2585	13821 829-2585	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 3 Years	\$1,013	Each	10%	\$911	Other	F1	
13821 829-2586	13821 829-2586	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt/Maint 4 Years	\$1,350	Each	10%	\$1,215	Other	F1	
13821 829-2587	13821 829-2587	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU	\$1,688	Each	10%	\$1,519	Other	F1	
13821 829-2588	13821 829-2588	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU	\$2,025	Each	10%	\$1,823	Other	F1	
13821 829-2589	13821 829-2589	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$300	Each	10%	\$270	Other	F1	
13821 829-2590	13821 829-2590	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt/Maint 2 Years	\$600	Each	10%	\$540	Other	F1	
13821 829-2591	13821 829-2591	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$900	Each	10%	\$810	Other	F1	
13821 829-2592	13821 829-2592	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$1,200	Each	10%	\$1,080	Other	F1	
13821 829-2593	13821 829-2593	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$1,500	Each	10%	\$1,350	Other	F1	
13821 829-2594	13821 829-2594	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU	\$1,800	Each	10%	\$1,620	Other	F1	
13821 829-2595	13821 829-2595	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU	\$263	Each	10%	\$236	Other	F1	
13821 829-2596	13821 829-2596	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint 2 Years	\$525	Each	10%	\$473	Other	F1	
13821 829-2597	13821 829-2597	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU	\$788	Each	10%	\$709	Other	F1	
13821 829-2598	13821 829-2598	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU	\$1,050	Each	10%	\$945	Other	F1	
13821 829-2599	13821 829-2599	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU	\$1,313	Each	10%	\$1,181	Other	F1	
13821 829-2600	13821 829-2600	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt/Maint 6 Years	\$1,575	Each	10%	\$1,418	Other	F1	
13821 829-2601	13821 829-2601	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint	\$225	Each	10%	\$203	Other	F1	
13821 829-2602	13821 829-2602	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint	\$450	Each	10%	\$405	Other	F1	
13821 829-2603	13821 829-2603	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint	\$675	Each	10%	\$608	Other	F1	
13821 829-2604	13821 829-2604	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint	\$900	Each	10%	\$810	Other	F1	
13821 829-2605	13821 829-2605	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 6 Years	\$1,125	Each	10%	\$1,013	Other	F1	
13821 829-2606	13821 829-2606	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt/Maint 6 Years	\$1,350	Each	10%	\$1,215	Other	F1	
13821 829-2655	13821 829-2655	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2656	13821 829-2656	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2657	13821 829-2657	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2658	13821 829-2658	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2659	13821 829-2659	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2660	13821 829-2660	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	
13821 829-2661	13821 829-2661	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2662	13821 829-2662	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2663	13821 829-2663	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2664	13821 829-2664	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	
13821 829-2665	13821 829-2665	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	
13821 829-2666	13821 829-2666	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13821 829-2667	13821 829-2667	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	
13821 829-2668	13821 829-2668	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	
13821 829-2677	13821 829-2677	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2678	13821 829-2678	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2679	13821 829-2679	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2680	13821 829-2680	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2681	13821 829-2681	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2682	13821 829-2682	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	
13821 829-2683	13821 829-2683	Storage Integrated Offer	ProSupport 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2684	13821 829-2684	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1-7 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2685	13821 829-2685	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 8-99 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2686	13821 829-2686	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 100-199 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	
13821 829-2687	13821 829-2687	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 200-499 CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	
13821 829-2688	13821 829-2688	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 500-999 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2689	13821 829-2689	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 1000-2999 CPU SftwrSpt Contract	\$0	Each	10%	\$0	Other	F1	
13821 829-2690	13821 829-2690	Storage Integrated Offer	ProSupport Plus 4-Hour Mission Critical PowerPath/VE X86 3000+ CPU SftwrSpt	\$0	Each	10%	\$0	Other	F1	
13778 825-6807	13778 825-6807	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$6,874	Each	10%	\$6,187	Other	F1	
13778 825-6808	13778 825-6808	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$7,638	Each	10%	\$6,874	Other	F1	
13778 825-6813	13778 825-6813	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$6,874	Each	10%	\$6,187	Other	F1	
13778 825-6814	13778 825-6814	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$7,638	Each	10%	\$6,874	Other	F1	
13778 828-2524	13778 828-2524	Storage Integrated Offer	Support/Maintenance	\$983	Each	10%	\$885	Other	F1	
13778 828-2525	13778 828-2525	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$1,092	Each	10%	\$983	Other	F1	
13778 828-2528	13778 828-2528	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$983	Each	10%	\$885	Other	F1	
13778 828-2529	13778 828-2529	Storage Integrated Offer	Support/Maintenance	\$1,092	Each	10%	\$983	Other	F1	
13778 828-2530	13778 828-2530	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$2,620	Each	10%	\$2,358	Other	F1	
13778 828-2543	13778 828-2543	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$2,358	Each	10%	\$2,122	Other	F1	
13778 828-2553	13778 828-2553	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$2,358	Each	10%	\$2,122	Other	F1	
13778 828-2554	13778 828-2554	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$2,620	Each	10%	\$2,358	Other	F1	
13778 828-2578	13778 828-2578	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$4,714	Each	10%	\$4,243	Other	F1	
13778 828-2579	13778 828-2579	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$5,238	Each	10%	\$4,714	Other	F1	
13778 828-2582	13778 828-2582	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, All-Flash, Software	\$4,714	Each	10%	\$4,243	Other	F1	
13778 828-2583	13778 828-2583	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, All-Flash, Software	\$5,238	Each	10%	\$4,714	Other	F1	
13780 825-6803	13780 825-6803	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Monitoring/Reporting, Software	\$0	Each	10%	\$0	Other	F1	
13780 825-6804	13780 825-6804	Storage Integrated Offer	Support/Maintenance	\$0	Each	10%	\$0	Other	F1	
13780 825-6809	13780 825-6809	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Monitoring/Reporting, Software	\$0	Each	10%	\$0	Other	F1	
13780 825-6810	13780 825-6810	Storage Integrated Offer	Support/Maintenance	\$0	Each	10%	\$0	Other	F1	
13638 827-0480	13638 827-0480	Storage Integrated Offer	ProSupport Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1	
13638 827-0481	13638 827-0481	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1	
13638 827-0482	13638 827-0482	Storage Integrated Offer	Support/Maintenance	\$0	Each	10%	\$0	Other	F1	
13638 827-0483	13638 827-0483	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1	
13638 827-0484	13638 827-0484	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, All-Flash, Advanced, Software	\$7,398	Each	10%	\$6,659	Other	F1	
13638 827-0485	13638 827-0485	Storage Integrated Offer	Support/Maintenance	\$8,323	Each	10%	\$7,491	Other	F1	
13638 827-0486	13638 827-0486	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, All-Flash, Advanced, Software	\$8,786	Each	10%	\$7,907	Other	F1	
13638 827-0487	13638 827-0487	Storage Integrated Offer	Support/Maintenance	\$9,248	Each	10%	\$8,323	Other	F1	
13638 827-0488	13638 827-0488	Storage Integrated Offer	ProSupport Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1	
13638 827-0489	13638 827-0489	Storage Integrated Offer	Support/Maintenance	\$0	Each	10%	\$0	Other	F1	
13638 827-0490	13638 827-0490	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1	
13638 827-0491	13638 827-0491	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, All-Flash, Basic, Software	\$0	Each	10%	\$0	Other	F1	
13638 827-0492	13638 827-0492	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, All-Flash, Advanced, Software	\$7,398	Each	10%	\$6,659	Other	F1	
13638 827-0493	13638 827-0493	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, All-Flash, Advanced, Software	\$8,323	Each	10%	\$7,491	Other	F1	
13638 827-0494	13638 827-0494	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, All-Flash, Advanced, Software	\$8,786	Each	10%	\$7,907	Other	F1	
13638 827-0495	13638 827-0495	Storage Integrated Offer	Support/Maintenance	\$9,248	Each	10%	\$8,323	Other	F1	
13638 828-1534	13638 828-1534	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, All-Flash, Advanced, Software	\$1,967	Each	10%	\$1,771	Other	F1	
13638 828-1535	13638 828-1535	Storage Integrated Offer	Support/Maintenance	\$1,967	Each	10%	\$1,771	Other	F1	
13638 828-1538	13638 828-1538	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, All-Flash, Advanced, Software	\$1,749	Each	10%	\$1,574	Other	F1	
13638 828-1539	13638 828-1539	Storage Integrated Offer	Support/Maintenance	\$1,749	Each	10%	\$1,574	Other	F1	
13638 828-1542	13638 828-1542	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, All-Flash, Advanced, Software	\$2,186	Each	10%	\$1,967	Other	F1	
13638 828-1543	13638 828-1543	Storage Integrated Offer	Support/Maintenance	\$2,186	Each	10%	\$1,967	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13638 828-1546	13638 828-1546	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, All-Flash, Advanced, Software	\$2,077	Each	10%	\$1,869	Other	F1	
13638 828-1547	13638 828-1547	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, All-Flash, Advanced, Software	\$2,077	Each	10%	\$1,869	Other	F1	
13638 828-1598	13638 828-1598	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, All-Flash, Advanced, Software	\$3,840	Each	10%	\$3,456	Other	F1	
13638 828-1599	13638 828-1599	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, All-Flash, Advanced, Software	\$4,320	Each	10%	\$3,888	Other	F1	
13638 828-1600	13638 828-1600	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, All-Flash, Advanced, Software	\$4,560	Each	10%	\$4,104	Other	F1	
13638 828-1601	13638 828-1601	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, All-Flash, Advanced, Software	\$4,800	Each	10%	\$4,320	Other	F1	
13638 828-1602	13638 828-1602	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, All-Flash, Advanced, Software	\$3,840	Each	10%	\$3,456	Other	F1	
13638 828-1603	13638 828-1603	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, All-Flash, Advanced, Software	\$4,320	Each	10%	\$3,888	Other	F1	
13638 828-1604	13638 828-1604	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, All-Flash, Advanced, Software	\$4,560	Each	10%	\$4,104	Other	F1	
13638 828-1605	13638 828-1605	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, All-Flash, Advanced, Software	\$4,800	Each	10%	\$4,320	Other	F1	
13638 828-1636	13638 828-1636	Storage Integrated Offer	Support/Maintenance	\$7,596	Each	10%	\$6,836	Other	F1	
13638 828-1637	13638 828-1637	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, All-Flash, Advanced, Software	\$7,216	Each	10%	\$6,495	Other	F1	
13638 828-1638	13638 828-1638	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, All-Flash, Advanced, Software	\$6,836	Each	10%	\$6,153	Other	F1	
13638 828-1639	13638 828-1639	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, All-Flash, Advanced, Software	\$6,077	Each	10%	\$5,469	Other	F1	
13638 828-1640	13638 828-1640	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, All-Flash, Advanced, Software	\$7,596	Each	10%	\$6,836	Other	F1	
13638 828-1641	13638 828-1641	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, All-Flash, Advanced, Software	\$7,216	Each	10%	\$6,495	Other	F1	
13638 828-1642	13638 828-1642	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, All-Flash, Advanced, Software	\$6,836	Each	10%	\$6,153	Other	F1	
13638 828-1643	13638 828-1643	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, All-Flash, Advanced, Software	\$6,077	Each	10%	\$5,469	Other	F1	
13635 827-0464	13635 827-0464	Storage Integrated Offer	ProSupport Next Business Day, AppSync, Hybrid, Basic, Sftwr Spt/Maintenance	\$0	Each	10%	\$0	Other	F1	
13635 827-0465	13635 827-0465	Storage Integrated Offer	ProSupport Mission Critical, AppSync, Hybrid, Basic, Sftwr Spt/Maintenance	\$0	Each	10%	\$0	Other	F1	
13635 827-0466	13635 827-0466	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, Hybrid, Basic, Sftwr Spt/Maintenance	\$0	Each	10%	\$0	Other	F1	
13635 827-0467	13635 827-0467	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, Hybrid, Basic, Sftwr Spt/Maintenance	\$0	Each	10%	\$0	Other	F1	
13635 827-0468	13635 827-0468	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, Hybrid, Advanced, Sftwr Spt/Maintenance	\$7,398	Each	10%	\$6,659	Other	F1	
13635 827-0469	13635 827-0469	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, Hybrid, Advanced, Sftwr Spt/Maintenance	\$8,323	Each	10%	\$7,491	Other	F1	
13635 827-0470	13635 827-0470	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, Hybrid, Advanced, Sftwr	\$8,786	Each	10%	\$7,907	Other	F1	
13635 827-0471	13635 827-0471	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, Hybrid, Advanced, Sftwr	\$9,248	Each	10%	\$8,323	Other	F1	
13635 827-0472	13635 827-0472	Storage Integrated Offer	ProSupport Next Business Day, AppSync, Hybrid, Basic, Sftwr Spt/Maintenance	\$0	Each	10%	\$0	Other	F1	
13635 827-0473	13635 827-0473	Storage Integrated Offer	ProSupport Mission Critical, AppSync, Hybrid, Basic, Sftwr Spt/Maintenance	\$0	Each	10%	\$0	Other	F1	
13635 827-0474	13635 827-0474	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync, Hybrid, Basic, Sftwr Spt/Maintenance	\$0	Each	10%	\$0	Other	F1	
13635 827-0475	13635 827-0475	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync, Hybrid, Basic, Sftwr Spt/Maintenance	\$0	Each	10%	\$0	Other	F1	
13635 827-0476	13635 827-0476	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U880, Hybrid, Advanced, Sftwr Spt/Maintenance	\$7,398	Each	10%	\$6,659	Other	F1	
13635 827-0477	13635 827-0477	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U880, Hybrid, Advanced, Sftwr Spt/Maintenance	\$8,323	Each	10%	\$7,491	Other	F1	
13635 827-0478	13635 827-0478	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U880, Hybrid, Advanced, Sftwr	\$8,786	Each	10%	\$7,907	Other	F1	
13635 827-0479	13635 827-0479	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U880, Hybrid, Advanced, Sftwr	\$9,248	Each	10%	\$8,323	Other	F1	
13635 828-1536	13635 828-1536	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, Hybrid, Advanced, Sftwr Spt/Maintenance	\$1,967	Each	10%	\$1,771	Other	F1	
13635 828-1537	13635 828-1537	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U380, Hybrid, Advanced, Sftwr Spt/Maintenance	\$1,967	Each	10%	\$1,771	Other	F1	
13635 828-1540	13635 828-1540	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, Hybrid, Advanced, Sftwr Spt/Maintenance	\$1,749	Each	10%	\$1,574	Other	F1	
13635 828-1541	13635 828-1541	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U380, Hybrid, Advanced, Sftwr Spt/Maintenance	\$1,749	Each	10%	\$1,574	Other	F1	
13635 828-1544	13635 828-1544	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, Hybrid, Advanced, Sftwr Spt/Maintenance	\$2,186	Each	10%	\$1,967	Other	F1	
13635 828-1545	13635 828-1545	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U380, Hybrid, Advanced, Sftwr Spt/Maintenance	\$2,186	Each	10%	\$1,967	Other	F1	
13635 828-1548	13635 828-1548	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, Hybrid, Advanced, Sftwr Spt/Maintenance	\$2,077	Each	10%	\$1,869	Other	F1	
13635 828-1549	13635 828-1549	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U380, Hybrid, Advanced, Sftwr Spt/Maintenance	\$2,077	Each	10%	\$1,869	Other	F1	
13635 828-1590	13635 828-1590	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, Hybrid, Advanced, Sftwr	\$3,840	Each	10%	\$3,456	Other	F1	
13635 828-1591	13635 828-1591	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, Hybrid, Advanced, Sftwr Spt/Maintenance	\$4,320	Each	10%	\$3,888	Other	F1	
13635 828-1592	13635 828-1592	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, Hybrid, Advanced, Sftwr Spt/Maintenance	\$4,560	Each	10%	\$4,104	Other	F1	
13635 828-1593	13635 828-1593	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, Hybrid, Advanced, Sftwr	\$4,800	Each	10%	\$4,320	Other	F1	
13635 828-1594	13635 828-1594	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U480, Hybrid, Advanced, Sftwr	\$3,840	Each	10%	\$3,456	Other	F1	
13635 828-1595	13635 828-1595	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U480, Hybrid, Advanced, Sftwr Spt/Maintenance	\$4,320	Each	10%	\$3,888	Other	F1	
13635 828-1596	13635 828-1596	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U480, Hybrid, Advanced, Sftwr	\$4,560	Each	10%	\$4,104	Other	F1	
13635 828-1597	13635 828-1597	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U480, Hybrid, Advanced, Sftwr Spt/Maintenance	\$4,800	Each	10%	\$4,320	Other	F1	
13635 828-1634	13635 828-1634	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, Hybrid, Advanced, Sftwr Spt/Maintenance	\$6,836	Each	10%	\$6,153	Other	F1	
13635 828-1644	13635 828-1644	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, Hybrid, Advanced, Sftwr Spt/Maintenance	\$7,596	Each	10%	\$6,836	Other	F1	
13635 828-1645	13635 828-1645	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, Hybrid, Advanced, Sftwr Spt/Maintenance	\$7,216	Each	10%	\$6,495	Other	F1	
13635 828-1647	13635 828-1647	Storage Integrated Offer	ProSupport Mission Critical, AppSync-U680, Hybrid, Advanced, Sftwr Spt/Maintenance	\$6,836	Each	10%	\$6,153	Other	F1	
13635 828-1648	13635 828-1648	Storage Integrated Offer	ProSupport Plus Mission Critical, AppSync-U680, Hybrid, Advanced, Sftwr	\$7,596	Each	10%	\$6,836	Other	F1	
13635 828-1649	13635 828-1649	Storage Integrated Offer	ProSupport Plus Next Business Day, AppSync-U680, Hybrid, Advanced, Sftwr Spt/Maintenance	\$7,216	Each	10%	\$6,495	Other	F1	
13635 828-1650	13635 828-1650	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, Hybrid, Advanced, Sftwr Spt/Maintenance	\$6,077	Each	10%	\$5,469	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13635-828-1660	13635-828-1660	Storage Integrated Offer	ProSupport Next Business Day, AppSync-U680, Hybrid, Advanced, Sftwr Spt/Maintenance	\$6,077	Each	10%	\$5,469	Other	F1
13775-825-6805	13775-825-6805	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software	\$6,874	Each	10%	\$6,187	Other	F1
13775-825-6806	13775-825-6806	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software	\$7,638	Each	10%	\$6,874	Other	F1
13775-825-6811	13775-825-6811	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software	\$6,874	Each	10%	\$6,187	Other	F1
13775-825-6812	13775-825-6812	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software	\$7,638	Each	10%	\$6,874	Other	F1
13775-828-2522	13775-828-2522	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance	\$983	Each	10%	\$885	Other	F1
13775-828-2523	13775-828-2523	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance	\$1,092	Each	10%	\$983	Other	F1
13775-828-2526	13775-828-2526	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software	\$983	Each	10%	\$885	Other	F1
13775-828-2527	13775-828-2527	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software	\$1,092	Each	10%	\$983	Other	F1
13775-828-2531	13775-828-2531	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software	\$2,620	Each	10%	\$2,358	Other	F1
13775-828-2551	13775-828-2551	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software	\$2,358	Each	10%	\$2,122	Other	F1
13775-828-2552	13775-828-2552	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software	\$2,620	Each	10%	\$2,358	Other	F1
13775-828-2555	13775-828-2555	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software	\$2,358	Each	10%	\$2,122	Other	F1
13775-828-2571	13775-828-2571	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software Support/Maintenance	\$4,714	Each	10%	\$4,243	Other	F1
13775-828-2577	13775-828-2577	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software	\$5,238	Each	10%	\$4,714	Other	F1
13775-828-2580	13775-828-2580	Storage Integrated Offer	ProSupport Mission Critical, Storage Resource Manager, Hybrid, Software	\$4,714	Each	10%	\$4,243	Other	F1
13775-828-2581	13775-828-2581	Storage Integrated Offer	ProSupport Plus Mission Critical, Storage Resource Manager, Hybrid, Software	\$5,238	Each	10%	\$4,714	Other	F1
14713-007-1527	14713-007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14713-009-4364	14713-009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14713-009-4877	14713-009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14713-460-5909	14713-460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14713-460-8531	14713-460-8531	Storage Integrated Offer	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14713-460-9052	14713-460-9052	Storage Integrated Offer	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14713-460-9900	14713-460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14713-461-0497	14713-461-0497	Storage Integrated Offer	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14713-468-8025	14713-468-8025	Storage Integrated Offer	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14713-468-8026	14713-468-8026	Storage Integrated Offer	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14713-468-8027	14713-468-8027	Storage Integrated Offer	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14713-468-8028	14713-468-8028	Storage Integrated Offer	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14713-468-8029	14713-468-8029	Storage Integrated Offer	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14713-812-4007	14713-812-4007	Storage Integrated Offer	ProDeploy Plus Training Credits 700 Redeem at education.dell.com Expires 1Yr	\$700	Each	10%	\$630	Other	F1
14713-823-9276	14713-823-9276	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
14713-823-9284	14713-823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14713-823-9285	14713-823-9285	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
14713-825-3991	14713-825-3991	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$59	Each	10%	\$53	Other	F1
14713-825-3992	14713-825-3992	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$124	Each	10%	\$112	Other	F1
14713-825-3996	14713-825-3996	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$176	Each	10%	\$159	Other	F1
14713-825-3998	14713-825-3998	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$235	Each	10%	\$212	Other	F1
14713-825-3999	14713-825-3999	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$294	Each	10%	\$265	Other	F1
14713-825-4001	14713-825-4001	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$372	Each	10%	\$335	Other	F1
14713-825-4003	14713-825-4003	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$497	Each	10%	\$447	Other	F1
14713-825-4004	14713-825-4004	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$621	Each	10%	\$559	Other	F1
14713-825-8623	14713-825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14713-825-8624	14713-825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14713-845-2823	14713-845-2823	Storage Integrated Offer	Keep Your Component For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2824	14713-845-2824	Storage Integrated Offer	Keep Your Component For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2825	14713-845-2825	Storage Integrated Offer	Keep Your Component For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2826	14713-845-2826	Storage Integrated Offer	Keep Your Component For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2829	14713-845-2829	Storage Integrated Offer	Keep Your Hard Drive For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2830	14713-845-2830	Storage Integrated Offer	Keep Your Hard Drive For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2831	14713-845-2831	Storage Integrated Offer	Keep Your Hard Drive For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2832	14713-845-2832	Storage Integrated Offer	Keep Your Hard Drive For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2837	14713-845-2837	Storage Integrated Offer	Keep Your Component For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2838	14713-845-2838	Storage Integrated Offer	Keep Your Hard Drive For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2990	14713-845-2990	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2991	14713-845-2991	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2992	14713-845-2992	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2995	14713-845-2995	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2996	14713-845-2996	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2997	14713-845-2997	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-2999	14713-845-2999	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-3000	14713-845-3000	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-3002	14713-845-3002	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-3005	14713-845-3005	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-3006	14713-845-3006	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713-845-3008	14713-845-3008	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	Product Category (if applicable)
14713_845-3009	14713_845-3009	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3011	14713_845-3011	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3014	14713_845-3014	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3015	14713_845-3015	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3016	14713_845-3016	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3017	14713_845-3017	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3018	14713_845-3018	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3019	14713_845-3019	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3021	14713_845-3021	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3022	14713_845-3022	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3025	14713_845-3025	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3079	14713_845-3079	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3080	14713_845-3080	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3086	14713_845-3086	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3088	14713_845-3088	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3090	14713_845-3090	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3091	14713_845-3091	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3095	14713_845-3095	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3096	14713_845-3096	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3098	14713_845-3098	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3101	14713_845-3101	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3103	14713_845-3103	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3104	14713_845-3104	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3105	14713_845-3105	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3110	14713_845-3110	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3112	14713_845-3112	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3114	14713_845-3114	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3117	14713_845-3117	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3120	14713_845-3120	Storage Integrated Offer	5 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3122	14713_845-3122	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3124	14713_845-3124	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3125	14713_845-3125	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3126	14713_845-3126	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3128	14713_845-3128	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3129	14713_845-3129	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3131	14713_845-3131	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3134	14713_845-3134	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3135	14713_845-3135	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3136	14713_845-3136	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3139	14713_845-3139	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3141	14713_845-3141	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3142	14713_845-3142	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3143	14713_845-3143	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3144	14713_845-3144	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3146	14713_845-3146	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14713 845-3147	14713 845-3147	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3148	14713 845-3148	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3149	14713 845-3149	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3150	14713 845-3150	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3152	14713 845-3152	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3154	14713 845-3154	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3156	14713 845-3156	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3158	14713 845-3158	Storage Integrated Offer	Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3160	14713 845-3160	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3161	14713 845-3161	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3164	14713 845-3164	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3165	14713 845-3165	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3166	14713 845-3166	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3167	14713 845-3167	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3168	14713 845-3168	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3169	14713 845-3169	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3171	14713 845-3171	Storage Integrated Offer	Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3173	14713 845-3173	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3176	14713 845-3176	Storage Integrated Offer	Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3177	14713 845-3177	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3178	14713 845-3178	Storage Integrated Offer	Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3183	14713 845-3183	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3184	14713 845-3184	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3185	14713 845-3185	Storage Integrated Offer	Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3186	14713 845-3186	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3187	14713 845-3187	Storage Integrated Offer	Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3188	14713 845-3188	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3189	14713 845-3189	Storage Integrated Offer	Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3190	14713 845-3190	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3191	14713 845-3191	Storage Integrated Offer	Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3195	14713 845-3195	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3202	14713 845-3202	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3204	14713 845-3204	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3205	14713 845-3205	Storage Integrated Offer	Storage Integrated Offer	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3206	14713 845-3206	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3211	14713 845-3211	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3212	14713 845-3212	Storage Integrated Offer	1 Year ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3214	14713 845-3214	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3217	14713 845-3217	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3220	14713 845-3220	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3221	14713 845-3221	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3223	14713 845-3223	Storage Integrated Offer	Storage Integrated Offer	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3225	14713 845-3225	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3229	14713 845-3229	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3236	14713 845-3236	Storage Integrated Offer	Storage Integrated Offer	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3237	14713 845-3237	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3238	14713 845-3238	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3241	14713 845-3241	Storage Integrated Offer	Storage Integrated Offer	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3243	14713 845-3243	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3244	14713 845-3244	Storage Integrated Offer	Storage Integrated Offer	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3245	14713 845-3245	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3247	14713 845-3247	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3250	14713 845-3250	Storage Integrated Offer	Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3252	14713 845-3252	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3253	14713 845-3253	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3254	14713 845-3254	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3255	14713 845-3255	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3260	14713 845-3260	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3261	14713 845-3261	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14713 845-3263	14713 845-3263	Storage Integrated Offer	Storage Integrated Offer	\$99,999	Each	10%	\$89,999	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I*Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14713 845-3264	14713 845-3264	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3268	14713 845-3268	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3269	14713 845-3269	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3270	14713 845-3270	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3272	14713 845-3272	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3274	14713 845-3274	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3275	14713 845-3275	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3278	14713 845-3278	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3283	14713 845-3283	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3284	14713 845-3284	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3286	14713 845-3286	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3288	14713 845-3288	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3289	14713 845-3289	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3297	14713 845-3297	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3299	14713 845-3299	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3304	14713 845-3304	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3305	14713 845-3305	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3308	14713 845-3308	Storage Integrated Offer	3 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3313	14713 845-3313	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3314	14713 845-3314	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3315	14713 845-3315	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3317	14713 845-3317	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3318	14713 845-3318	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3320	14713 845-3320	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3321	14713 845-3321	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3322	14713 845-3322	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3324	14713 845-3324	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3325	14713 845-3325	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3326	14713 845-3326	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3329	14713 845-3329	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3331	14713 845-3331	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3332	14713 845-3332	Storage Integrated Offer	5 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3333	14713 845-3333	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3339	14713 845-3339	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3342	14713 845-3342	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3344	14713 845-3344	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3346	14713 845-3346	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3347	14713 845-3347	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3348	14713 845-3348	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3350	14713 845-3350	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3351	14713 845-3351	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3352	14713 845-3352	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3353	14713 845-3353	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3357	14713 845-3357	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3360	14713 845-3360	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3361	14713 845-3361	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3365	14713 845-3365	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3368	14713 845-3368	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3372	14713 845-3372	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3373	14713 845-3373	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3375	14713 845-3375	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3376	14713 845-3376	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3377	14713 845-3377	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3379	14713 845-3379	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3380	14713 845-3380	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713 845-3381	14713 845-3381	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column		
14713_845-3382	14713_845-3382	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3384	14713_845-3384	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3385	14713_845-3385	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3386	14713_845-3386	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3388	14713_845-3388	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3389	14713_845-3389	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3390	14713_845-3390	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3391	14713_845-3391	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3393	14713_845-3393	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3395	14713_845-3395	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3396	14713_845-3396	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3398	14713_845-3398	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3400	14713_845-3400	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3401	14713_845-3401	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3403	14713_845-3403	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3404	14713_845-3404	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3410	14713_845-3410	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3413	14713_845-3413	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3415	14713_845-3415	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3417	14713_845-3417	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3418	14713_845-3418	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3419	14713_845-3419	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3420	14713_845-3420	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3421	14713_845-3421	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3423	14713_845-3423	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3429	14713_845-3429	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3433	14713_845-3433	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3436	14713_845-3436	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3437	14713_845-3437	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3438	14713_845-3438	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3439	14713_845-3439	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3440	14713_845-3440	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3445	14713_845-3445	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3446	14713_845-3446	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3447	14713_845-3447	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3448	14713_845-3448	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3449	14713_845-3449	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3451	14713_845-3451	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3455	14713_845-3455	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3457	14713_845-3457	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3458	14713_845-3458	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3461	14713_845-3461	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3464	14713_845-3464	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3465	14713_845-3465	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3467	14713_845-3467	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3468	14713_845-3468	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3471	14713_845-3471	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3473	14713_845-3473	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3475	14713_845-3475	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3477	14713_845-3477	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3478	14713_845-3478	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3482	14713_845-3482	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3485	14713_845-3485	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3487	14713_845-3487	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3489	14713_845-3489	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3490	14713_845-3490	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14713_845-3491	14713_845-3491	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3492	14713_845-3492	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3494	14713_845-3494	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3495	14713_845-3495	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3496	14713_845-3496	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3497	14713_845-3497	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3498	14713_845-3498	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3499	14713_845-3499	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3501	14713_845-3501	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3502	14713_845-3502	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3505	14713_845-3505	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3506	14713_845-3506	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3507	14713_845-3507	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3510	14713_845-3510	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3512	14713_845-3512	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3513	14713_845-3513	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3514	14713_845-3514	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3520	14713_845-3520	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3523	14713_845-3523	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3527	14713_845-3527	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3528	14713_845-3528	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3529	14713_845-3529	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3530	14713_845-3530	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3531	14713_845-3531	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3532	14713_845-3532	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3533	14713_845-3533	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3534	14713_845-3534	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3535	14713_845-3535	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3540	14713_845-3540	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3541	14713_845-3541	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3544	14713_845-3544	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3549	14713_845-3549	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3551	14713_845-3551	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3552	14713_845-3552	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3553	14713_845-3553	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3557	14713_845-3557	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3561	14713_845-3561	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3564	14713_845-3564	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3565	14713_845-3565	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3568	14713_845-3568	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3569	14713_845-3569	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3573	14713_845-3573	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3574	14713_845-3574	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3575	14713_845-3575	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3577	14713_845-3577	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14713 845-3579	14713 845-3579	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3582	14713 845-3582	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3583	14713 845-3583	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3588	14713 845-3588	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3589	14713 845-3589	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3590	14713 845-3590	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3591	14713 845-3591	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3592	14713 845-3592	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3594	14713 845-3594	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3596	14713 845-3596	Storage Integrated Offer	1 Year ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3598	14713 845-3598	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3599	14713 845-3599	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3600	14713 845-3600	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3603	14713 845-3603	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3604	14713 845-3604	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3609	14713 845-3609	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3611	14713 845-3611	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3613	14713 845-3613	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3614	14713 845-3614	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3617	14713 845-3617	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3621	14713 845-3621	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3623	14713 845-3623	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3624	14713 845-3624	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3626	14713 845-3626	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3628	14713 845-3628	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3635	14713 845-3635	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3636	14713 845-3636	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3641	14713 845-3641	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3644	14713 845-3644	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3645	14713 845-3645	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3646	14713 845-3646	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3649	14713 845-3649	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3650	14713 845-3650	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3652	14713 845-3652	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3653	14713 845-3653	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3654	14713 845-3654	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3655	14713 845-3655	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3658	14713 845-3658	Storage Integrated Offer	2 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3665	14713 845-3665	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3668	14713 845-3668	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3669	14713 845-3669	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3672	14713 845-3672	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3674	14713 845-3674	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3676	14713 845-3676	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3678	14713 845-3678	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3679	14713 845-3679	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3681	14713 845-3681	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3687	14713 845-3687	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3690	14713 845-3690	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3691	14713 845-3691	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3693	14713 845-3693	Storage Integrated Offer	2 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3696	14713 845-3696	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3701	14713 845-3701	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3702	14713 845-3702	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3703	14713 845-3703	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3705	14713 845-3705	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3707	14713 845-3707	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3743	14713 845-3743	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3745	14713 845-3745	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3749	14713 845-3749	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3805	14713 845-3805	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3807	14713 845-3807	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3811	14713 845-3811	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14713 845-3812	14713 845-3812	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%		\$89,999	Other	F1	

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column		
14713_845-3816	14713_845-3816	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support- 1 Year ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3818	14713_845-3818	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3819	14713_845-3819	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 5000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3824	14713_845-3824	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3827	14713_845-3827	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3828	14713_845-3828	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3829	14713_845-3829	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Local Base Incl Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3843	14713_845-3843	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3844	14713_845-3844	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3846	14713_845-3846	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3847	14713_845-3847	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3848	14713_845-3848	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Local Base Incl Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3851	14713_845-3851	Storage Integrated Offer	4 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3852	14713_845-3852	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3853	14713_845-3853	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3855	14713_845-3855	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3856	14713_845-3856	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3858	14713_845-3858	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3859	14713_845-3859	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 3000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3863	14713_845-3863	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3864	14713_845-3864	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3865	14713_845-3865	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3868	14713_845-3868	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3870	14713_845-3870	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3871	14713_845-3871	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3874	14713_845-3874	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3879	14713_845-3879	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3883	14713_845-3883	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3884	14713_845-3884	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Local Base Incl Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3887	14713_845-3887	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3890	14713_845-3890	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3891	14713_845-3891	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3892	14713_845-3892	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3894	14713_845-3894	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3933	14713_845-3933	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3934	14713_845-3934	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3935	14713_845-3935	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3938	14713_845-3938	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3939	14713_845-3939	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_845-3940	14713_845-3940	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14713_929-3709	14713_929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14713_935-6720	14713_935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14713_951-2015	14713_951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14713_955-9041	14713_955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14713_975-3461	14713_975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14713_984-3267	14713_984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
14713_989-3439	14713_989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14713_992-6149	14713_992-6149	Storage Integrated Offer	Information Only, Channel Partner Installation Required	\$0	Each	10%	\$0	Other	F1
14713_995-8131	14713_995-8131	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D Acceptance occursday after delivery	\$0	Each	10%	\$0	Other	F1
14755_460-5909	14755_460-5909	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14755_460-9052	14755_460-9052	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14755_460-9900	14755_460-9900	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14755_845-2993	14755_845-2993	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755_845-2994	14755_845-2994	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755_845-2998	14755_845-2998	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755_845-3001	14755_845-3001	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support- Contract	\$99,999	Each	10%	\$89,999	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
14755 845-3003	14755 845-3003	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3004	14755 845-3004	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3007	14755 845-3007	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3010	14755 845-3010	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3012	14755 845-3012	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3013	14755 845-3013	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3020	14755 845-3020	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3023	14755 845-3023	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3024	14755 845-3024	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3081	14755 845-3081	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3082	14755 845-3082	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3083	14755 845-3083	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3084	14755 845-3084	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3085	14755 845-3085	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3087	14755 845-3087	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3089	14755 845-3089	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3092	14755 845-3092	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3093	14755 845-3093	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3094	14755 845-3094	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3097	14755 845-3097	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3099	14755 845-3099	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3100	14755 845-3100	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3102	14755 845-3102	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3106	14755 845-3106	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3107	14755 845-3107	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3108	14755 845-3108	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3109	14755 845-3109	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3111	14755 845-3111	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3113	14755 845-3113	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3115	14755 845-3115	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3116	14755 845-3116	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3118	14755 845-3118	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3119	14755 845-3119	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3121	14755 845-3121	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3123	14755 845-3123	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3127	14755 845-3127	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3130	14755 845-3130	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3132	14755 845-3132	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3133	14755 845-3133	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3137	14755 845-3137	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3138	14755 845-3138	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3140	14755 845-3140	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3145	14755 845-3145	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3151	14755 845-3151	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3153	14755 845-3153	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3155	14755 845-3155	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3157	14755 845-3157	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3159	14755 845-3159	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3162	14755 845-3162	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3163	14755 845-3163	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3170	14755 845-3170	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3172	14755 845-3172	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3174	14755 845-3174	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3175	14755 845-3175	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3179	14755 845-3179	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3180	14755 845-3180	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3181	14755 845-3181	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L1(Column L1Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14755 845-3182	14755 845-3182	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3192	14755 845-3192	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3193	14755 845-3193	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3194	14755 845-3194	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3196	14755 845-3196	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3197	14755 845-3197	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3198	14755 845-3198	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3199	14755 845-3199	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3200	14755 845-3200	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3201	14755 845-3201	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3203	14755 845-3203	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3207	14755 845-3207	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3208	14755 845-3208	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3209	14755 845-3209	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3210	14755 845-3210	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3213	14755 845-3213	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3215	14755 845-3215	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3216	14755 845-3216	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3218	14755 845-3218	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3219	14755 845-3219	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3222	14755 845-3222	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3224	14755 845-3224	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3226	14755 845-3226	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3227	14755 845-3227	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3228	14755 845-3228	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3230	14755 845-3230	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3231	14755 845-3231	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3232	14755 845-3232	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3233	14755 845-3233	Storage Integrated Offer	1 Year ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3234	14755 845-3234	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3235	14755 845-3235	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3239	14755 845-3239	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3239	14755 845-3239	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3240	14755 845-3240	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3242	14755 845-3242	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3246	14755 845-3246	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3248	14755 845-3248	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3249	14755 845-3249	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3251	14755 845-3251	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3256	14755 845-3256	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3257	14755 845-3257	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3258	14755 845-3258	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3259	14755 845-3259	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3262	14755 845-3262	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3265	14755 845-3265	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3266	14755 845-3266	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	use drop-down	ALJP Category (REQUIRED)	
14755 845-3267	14755 845-3267	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3271	14755 845-3271	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3273	14755 845-3273	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3276	14755 845-3276	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3277	14755 845-3277	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3279	14755 845-3279	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3280	14755 845-3280	Storage Integrated Offer	3 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3281	14755 845-3281	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3282	14755 845-3282	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3285	14755 845-3285	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3287	14755 845-3287	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3290	14755 845-3290	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3291	14755 845-3291	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3292	14755 845-3292	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3293	14755 845-3293	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3294	14755 845-3294	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3295	14755 845-3295	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3296	14755 845-3296	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3298	14755 845-3298	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3300	14755 845-3300	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3301	14755 845-3301	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3302	14755 845-3302	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3303	14755 845-3303	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3306	14755 845-3306	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3307	14755 845-3307	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3309	14755 845-3309	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3310	14755 845-3310	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3311	14755 845-3311	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3312	14755 845-3312	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3316	14755 845-3316	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3319	14755 845-3319	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3323	14755 845-3323	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3327	14755 845-3327	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3328	14755 845-3328	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3330	14755 845-3330	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3334	14755 845-3334	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3335	14755 845-3335	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3336	14755 845-3336	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3337	14755 845-3337	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3338	14755 845-3338	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3340	14755 845-3340	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3341	14755 845-3341	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3343	14755 845-3343	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3345	14755 845-3345	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3349	14755 845-3349	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3354	14755 845-3354	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3355	14755 845-3355	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3356	14755 845-3356	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3358	14755 845-3358	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3359	14755 845-3359	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3362	14755 845-3362	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3363	14755 845-3363	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3364	14755 845-3364	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3366	14755 845-3366	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3367	14755 845-3367	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3369	14755 845-3369	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3370	14755 845-3370	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3371	14755 845-3371	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3374	14755 845-3374	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3378	14755 845-3378	Storage Integrated Offer	5 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3383	14755 845-3383	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3387	14755 845-3387	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
14755 845-3392	14755 845-3392	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3394	14755 845-3394	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3397	14755 845-3397	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3399	14755 845-3399	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3402	14755 845-3402	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3405	14755 845-3405	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3406	14755 845-3406	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3407	14755 845-3407	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3408	14755 845-3408	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3409	14755 845-3409	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3411	14755 845-3411	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3412	14755 845-3412	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3414	14755 845-3414	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3416	14755 845-3416	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3422	14755 845-3422	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3424	14755 845-3424	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3425	14755 845-3425	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3426	14755 845-3426	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3427	14755 845-3427	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3428	14755 845-3428	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3430	14755 845-3430	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3431	14755 845-3431	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3432	14755 845-3432	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3434	14755 845-3434	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3435	14755 845-3435	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3441	14755 845-3441	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3442	14755 845-3442	Storage Integrated Offer	2 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3443	14755 845-3443	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3444	14755 845-3444	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3450	14755 845-3450	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3452	14755 845-3452	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3453	14755 845-3453	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3454	14755 845-3454	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3456	14755 845-3456	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3459	14755 845-3459	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3460	14755 845-3460	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3462	14755 845-3462	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3463	14755 845-3463	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3466	14755 845-3466	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3469	14755 845-3469	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3470	14755 845-3470	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3472	14755 845-3472	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3474	14755 845-3474	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3476	14755 845-3476	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3479	14755 845-3479	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3480	14755 845-3480	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3481	14755 845-3481	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3483	14755 845-3483	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3484	14755 845-3484	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3486	14755 845-3486	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3488	14755 845-3488	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3493	14755 845-3493	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3500	14755 845-3500	Storage Integrated Offer	4 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3503	14755 845-3503	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3504	14755 845-3504	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3508	14755 845-3508	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3509	14755 845-3509	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3511	14755 845-3511	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3515	14755 845-3515	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3516	14755 845-3516	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14755 845-3517	14755 845-3517	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column	L(Column I*Column K)	
				Base Price from Source	Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)		
14755 845-3518	14755 845-3518	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3519	14755 845-3519	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3521	14755 845-3521	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3522	14755 845-3522	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3524	14755 845-3524	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3525	14755 845-3525	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3526	14755 845-3526	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3536	14755 845-3536	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3537	14755 845-3537	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3538	14755 845-3538	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3539	14755 845-3539	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3542	14755 845-3542	Storage Integrated Offer	4 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3543	14755 845-3543	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3545	14755 845-3545	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3546	14755 845-3546	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3547	14755 845-3547	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3548	14755 845-3548	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3550	14755 845-3550	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3554	14755 845-3554	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3555	14755 845-3555	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3556	14755 845-3556	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3558	14755 845-3558	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3559	14755 845-3559	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3560	14755 845-3560	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3562	14755 845-3562	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3563	14755 845-3563	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3566	14755 845-3566	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3567	14755 845-3567	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3570	14755 845-3570	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3571	14755 845-3571	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3572	14755 845-3572	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3576	14755 845-3576	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3578	14755 845-3578	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3580	14755 845-3580	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3581	14755 845-3581	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3584	14755 845-3584	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3585	14755 845-3585	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3586	14755 845-3586	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3587	14755 845-3587	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3593	14755 845-3593	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3595	14755 845-3595	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3597	14755 845-3597	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3601	14755 845-3601	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3602	14755 845-3602	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3605	14755 845-3605	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3606	14755 845-3606	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3607	14755 845-3607	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3608	14755 845-3608	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3610	14755 845-3610	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3612	14755 845-3612	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3615	14755 845-3615	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3616	14755 845-3616	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3618	14755 845-3618	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3619	14755 845-3619	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3620	14755 845-3620	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3622	14755 845-3622	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			
14755 845-3625	14755 845-3625	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1			



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14755 845-3627	14755 845-3627	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3629	14755 845-3629	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3630	14755 845-3630	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3631	14755 845-3631	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3632	14755 845-3632	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3633	14755 845-3633	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3634	14755 845-3634	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3637	14755 845-3637	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3638	14755 845-3638	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3639	14755 845-3639	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3640	14755 845-3640	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3642	14755 845-3642	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3643	14755 845-3643	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3647	14755 845-3647	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3648	14755 845-3648	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3651	14755 845-3651	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3656	14755 845-3656	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3657	14755 845-3657	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3659	14755 845-3659	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3660	14755 845-3660	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3661	14755 845-3661	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3662	14755 845-3662	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3663	14755 845-3663	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3664	14755 845-3664	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3666	14755 845-3666	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3667	14755 845-3667	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3670	14755 845-3670	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3671	14755 845-3671	Storage Integrated Offer	5 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3673	14755 845-3673	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3675	14755 845-3675	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3677	14755 845-3677	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3680	14755 845-3680	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3688	14755 845-3688	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3689	14755 845-3689	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3692	14755 845-3692	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3694	14755 845-3694	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3695	14755 845-3695	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3697	14755 845-3697	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3698	14755 845-3698	Storage Integrated Offer	1 Year ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3699	14755 845-3699	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3700	14755 845-3700	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3704	14755 845-3704	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3706	14755 845-3706	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3708	14755 845-3708	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3709	14755 845-3709	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3742	14755 845-3742	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3744	14755 845-3744	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3746	14755 845-3746	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3747	14755 845-3747	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3748	14755 845-3748	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3803	14755 845-3803	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3804	14755 845-3804	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3806	14755 845-3806	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3808	14755 845-3808	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3809	14755 845-3809	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3810	14755 845-3810	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3813	14755 845-3813	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3814	14755 845-3814	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3815	14755 845-3815	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3817	14755 845-3817	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3820	14755 845-3820	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3821	14755 845-3821	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3822	14755 845-3822	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14755 845-3823	14755 845-3823	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14755 845-3825	14755 845-3825	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3826	14755 845-3826	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3842	14755 845-3842	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3844	14755 845-3844	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3849	14755 845-3849	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3850	14755 845-3850	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3854	14755 845-3854	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3857	14755 845-3857	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3860	14755 845-3860	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3861	14755 845-3861	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3862	14755 845-3862	Storage Integrated Offer	2 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3866	14755 845-3866	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3867	14755 845-3867	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3869	14755 845-3869	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3872	14755 845-3872	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3873	14755 845-3873	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3875	14755 845-3875	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3876	14755 845-3876	Storage Integrated Offer	3 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3877	14755 845-3877	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3878	14755 845-3878	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3880	14755 845-3880	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3881	14755 845-3881	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3882	14755 845-3882	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3885	14755 845-3885	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3886	14755 845-3886	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3888	14755 845-3888	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Local Base Incl Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3889	14755 845-3889	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3893	14755 845-3893	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3937	14755 845-3937	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%		\$89,999	Other	F1	
14755 845-3941	14755 845-3941	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%		\$89,999	Other	F1	
14755 929-3709	14755 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%		\$0	Other	F1	
14755 935-6720	14755 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%		\$0	Other	F1	
14444 007-1527	14444 007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%		\$0	Other	F1	
14444 009-4364	14444 009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%		\$0	Other	F1	
14444 009-4877	14444 009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%		\$0	Other	F1	
14444 460-5909	14444 460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%		\$0	Other	F1	
14444 460-8531	14444 460-8531	Storage Integrated Offer	OCONUS Delivery - PowerVault	\$168	Each	10%		\$151	Other	F1	
14444 460-9052	14444 460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%		\$0	Other	F1	
14444 460-9900	14444 460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%		\$0	Other	F1	
14444 461-0497	14444 461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%		\$0	Other	F1	
14444 468-8025	14444 468-8025	Storage Integrated Offer	Africa Power Vault OCONUS Delivery	\$375	Each	10%		\$338	Other	F1	
14444 468-8026	14444 468-8026	Storage Integrated Offer	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%		\$225	Other	F1	
14444 468-8027	14444 468-8027	Storage Integrated Offer	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%		\$158	Other	F1	
14444 468-8028	14444 468-8028	Storage Integrated Offer	Europe Power Vault OCONUS Delivery	\$125	Each	10%		\$113	Other	F1	
14444 468-8029	14444 468-8029	Storage Integrated Offer	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%		\$563	Other	F1	
14444 812-4007	14444 812-4007	Storage Integrated Offer	ProDeploy Plus Training Credits 700 Redeem at education.dell.com Expires 1Yr from Order Date	\$700	Each	10%		\$630	Other	F1	
14444 823-9276	14444 823-9276	Storage Integrated Offer	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%		\$1,080	Other	F1	
14444 823-9284	14444 823-9284	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%		\$2,070	Other	F1	
14444 823-9285	14444 823-9285	Storage Integrated Offer	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%		\$2,655	Other	F1	
14444 825-8623	14444 825-8623	Storage Integrated Offer	Certified Deployment Partner T1 or Distributors	\$0	Each	10%		\$0	Other	F1	
14444 825-8624	14444 825-8624	Storage Integrated Offer	Certified Deployment Partner T2	\$0	Each	10%		\$0	Other	F1	
14444 837-6873	14444 837-6873	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support	\$0	Each	10%		\$0	Other	F1	
14444 837-6875	14444 837-6875	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support	\$0	Each	10%		\$0	Other	F1	
14444 837-6876	14444 837-6876	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1	
14444 837-6877	14444 837-6877	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support	\$0	Each	10%		\$0	Other	F1	
14444 837-6878	14444 837-6878	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1	
14444 837-6879	14444 837-6879	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support	\$0	Each	10%		\$0	Other	F1	
14444 837-6880	14444 837-6880	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1	
14444 837-6881	14444 837-6881	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support	\$0	Each	10%		\$0	Other	F1	
14444 837-6882	14444 837-6882	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1	
14444 837-6883	14444 837-6883	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract 1	\$0	Each	10%		\$0	Other	F1	
14444 837-6884	14444 837-6884	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract	\$0	Each	10%		\$0	Other	F1	
14444 837-6885	14444 837-6885	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract 1	\$0	Each	10%		\$0	Other	F1	
14444 837-6886	14444 837-6886	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract	\$0	Each	10%		\$0	Other	F1	
14444 837-6887	14444 837-6887	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract 1	\$0	Each	10%		\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I*Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14444 837-6888	14444 837-6888	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14444 837-6889	14444 837-6889	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract 1	\$0	Each	10%	\$0	Other	F1	
14444 837-6890	14444 837-6890	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14444 837-6891	14444 837-6891	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract 1	\$0	Each	10%	\$0	Other	F1	
14444 837-6892	14444 837-6892	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6893	14444 837-6893	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6894	14444 837-6894	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6895	14444 837-6895	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6896	14444 837-6896	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6897	14444 837-6897	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6898	14444 837-6898	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6899	14444 837-6899	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6900	14444 837-6900	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6901	14444 837-6901	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6903	14444 837-6903	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6904	14444 837-6904	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6905	14444 837-6905	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6906	14444 837-6906	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6907	14444 837-6907	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6908	14444 837-6908	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6909	14444 837-6909	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6910	14444 837-6910	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6911	14444 837-6911	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6912	14444 837-6912	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1	
14444 837-6913	14444 837-6913	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6915	14444 837-6915	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6916	14444 837-6916	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6917	14444 837-6917	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6918	14444 837-6918	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6919	14444 837-6919	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6920	14444 837-6920	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6921	14444 837-6921	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6922	14444 837-6922	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14444 837-6923	14444 837-6923	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14444 837-6924	14444 837-6924	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14444 837-6925	14444 837-6925	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14444 837-6926	14444 837-6926	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14444 837-6927	14444 837-6927	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14444 837-6928	14444 837-6928	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14444 837-6929	14444 837-6929	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract 2	\$0	Each	10%	\$0	Other	F1	
14444 837-6930	14444 837-6930	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6931	14444 837-6931	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6932	14444 837-6932	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6933	14444 837-6933	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6934	14444 837-6934	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6935	14444 837-6935	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6936	14444 837-6936	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6937	14444 837-6937	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6938	14444 837-6938	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6939	14444 837-6939	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6940	14444 837-6940	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6941	14444 837-6941	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6943	14444 837-6943	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	
14444 837-6944	14444 837-6944	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14444 837-6945	14444 837-6945	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6946	14444 837-6946	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6947	14444 837-6947	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6948	14444 837-6948	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6949	14444 837-6949	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6950	14444 837-6950	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6951	14444 837-6951	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6952	14444 837-6952	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6953	14444 837-6953	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6955	14444 837-6955	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6956	14444 837-6956	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6957	14444 837-6957	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6958	14444 837-6958	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6959	14444 837-6959	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6960	14444 837-6960	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6961	14444 837-6961	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6962	14444 837-6962	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6963	14444 837-6963	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6964	14444 837-6964	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6965	14444 837-6965	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6966	14444 837-6966	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6967	14444 837-6967	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6968	14444 837-6968	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6969	14444 837-6969	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6970	14444 837-6970	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6971	14444 837-6971	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6972	14444 837-6972	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6973	14444 837-6973	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6974	14444 837-6974	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6975	14444 837-6975	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6976	14444 837-6976	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6977	14444 837-6977	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6978	14444 837-6978	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6979	14444 837-6979	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6980	14444 837-6980	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6981	14444 837-6981	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6983	14444 837-6983	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6984	14444 837-6984	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14444 837-6985	14444 837-6985	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6986	14444 837-6986	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6987	14444 837-6987	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6988	14444 837-6988	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6989	14444 837-6989	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6990	14444 837-6990	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6991	14444 837-6991	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6992	14444 837-6992	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6993	14444 837-6993	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6995	14444 837-6995	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6996	14444 837-6996	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6997	14444 837-6997	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6998	14444 837-6998	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-6999	14444 837-6999	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7000	14444 837-7000	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7001	14444 837-7001	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7002	14444 837-7002	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7003	14444 837-7003	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7004	14444 837-7004	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7005	14444 837-7005	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7006	14444 837-7006	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7007	14444 837-7007	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7008	14444 837-7008	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7009	14444 837-7009	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7010	14444 837-7010	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7011	14444 837-7011	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7012	14444 837-7012	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7013	14444 837-7013	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7014	14444 837-7014	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7015	14444 837-7015	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7016	14444 837-7016	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7017	14444 837-7017	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7018	14444 837-7018	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7019	14444 837-7019	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7020	14444 837-7020	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7021	14444 837-7021	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7023	14444 837-7023	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7024	14444 837-7024	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)	
									Product Category (if applicable)	Product Category (REQUIRED) use drop-down
14444 837-7025	14444 837-7025	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7026	14444 837-7026	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7027	14444 837-7027	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7028	14444 837-7028	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7029	14444 837-7029	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7030	14444 837-7030	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7031	14444 837-7031	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7032	14444 837-7032	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support Contract 4 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7033	14444 837-7033	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7035	14444 837-7035	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 5 Years	\$0	Each	10%		\$0	Other	F1
14444 837-7036	14444 837-7036	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7037	14444 837-7037	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7038	14444 837-7038	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7039	14444 837-7039	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7040	14444 837-7040	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7041	14444 837-7041	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7042	14444 837-7042	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7043	14444 837-7043	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7044	14444 837-7044	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract	\$0	Each	10%		\$0	Other	F1
14444 837-7045	14444 837-7045	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7046	14444 837-7046	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract	\$0	Each	10%		\$0	Other	F1
14444 837-7047	14444 837-7047	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7048	14444 837-7048	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract	\$0	Each	10%		\$0	Other	F1
14444 837-7049	14444 837-7049	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7050	14444 837-7050	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract	\$0	Each	10%		\$0	Other	F1
14444 837-7051	14444 837-7051	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7052	14444 837-7052	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract	\$0	Each	10%		\$0	Other	F1
14444 837-7053	14444 837-7053	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7054	14444 837-7054	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7055	14444 837-7055	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7056	14444 837-7056	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7057	14444 837-7057	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7058	14444 837-7058	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7059	14444 837-7059	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7060	14444 837-7060	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7061	14444 837-7061	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7063	14444 837-7063	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7064	14444 837-7064	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7065	14444 837-7065	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7066	14444 837-7066	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7067	14444 837-7067	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7068	14444 837-7068	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7069	14444 837-7069	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7070	14444 837-7070	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7071	14444 837-7071	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract 5	\$0	Each	10%		\$0	Other	F1
14444 837-7072	14444 837-7072	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support	\$0	Each	10%		\$0	Other	F1
14444 837-7073	14444 837-7073	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%		\$0	Other	F1
14444 837-7075	14444 837-7075	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 1	\$5,198	Each	10%		\$4,679	Other	F1
14444 837-7076	14444 837-7076	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%		\$0	Other	F1
14444 837-7077	14444 837-7077	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 1	\$5,447	Each	10%		\$4,902	Other	F1
14444 837-7078	14444 837-7078	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%		\$0	Other	F1
14444 837-7079	14444 837-7079	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 1	\$6,536	Each	10%		\$5,882	Other	F1
14444 837-7080	14444 837-7080	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%		\$0	Other	F1
14444 837-7081	14444 837-7081	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 1	\$7,843	Each	10%		\$7,058	Other	F1
14444 837-7082	14444 837-7082	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-Maintenance 1 Year	\$0	Each	10%		\$0	Other	F1
14444 837-7083	14444 837-7083	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 1 Year	\$9,410	Each	10%		\$8,469	Other	F1
14444 837-7084	14444 837-7084	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-Maintenance 1 Year	\$0	Each	10%		\$0	Other	F1
14444 837-7085	14444 837-7085	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maintenance 1 Year	\$2,185	Each	10%		\$1,967	Other	F1
14444 837-7086	14444 837-7086	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$5,962	Each	10%		\$5,365	Other	F1
14444 837-7087	14444 837-7087	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$5,198	Each	10%		\$4,679	Other	F1
14444 837-7088	14444 837-7088	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$13,644	Each	10%		\$12,280	Other	F1
14444 837-7089	14444 837-7089	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$5,447	Each	10%		\$4,902	Other	F1
14444 837-7090	14444 837-7090	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$26,053	Each	10%		\$23,448	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
14444 837-7091	14444 837-7091	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$7,108	Each	10%	\$6,397	Other	F1
14444 837-7092	14444 837-7092	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$31,118	Each	10%	\$28,007	Other	F1
14444 837-7093	14444 837-7093	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7095	14444 837-7095	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 1	\$5,776	Each	10%	\$5,198	Other	F1
14444 837-7096	14444 837-7096	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7097	14444 837-7097	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 1	\$6,052	Each	10%	\$5,447	Other	F1
14444 837-7098	14444 837-7098	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7099	14444 837-7099	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 1	\$7,262	Each	10%	\$6,536	Other	F1
14444 837-7100	14444 837-7100	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7101	14444 837-7101	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 1	\$8,714	Each	10%	\$7,843	Other	F1
14444 837-7102	14444 837-7102	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7103	14444 837-7103	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 1	\$10,456	Each	10%	\$9,410	Other	F1
14444 837-7104	14444 837-7104	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7105	14444 837-7105	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$2,428	Each	10%	\$2,185	Other	F1
14444 837-7106	14444 837-7106	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$6,624	Each	10%	\$5,962	Other	F1
14444 837-7107	14444 837-7107	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$5,776	Each	10%	\$5,198	Other	F1
14444 837-7108	14444 837-7108	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$15,160	Each	10%	\$13,644	Other	F1
14444 837-7109	14444 837-7109	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$6,052	Each	10%	\$5,447	Other	F1
14444 837-7110	14444 837-7110	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$28,948	Each	10%	\$26,053	Other	F1
14444 837-7111	14444 837-7111	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$7,898	Each	10%	\$7,108	Other	F1
14444 837-7112	14444 837-7112	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$34,576	Each	10%	\$31,118	Other	F1
14444 837-7113	14444 837-7113	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7115	14444 837-7115	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 2	\$10,397	Each	10%	\$9,357	Other	F1
14444 837-7116	14444 837-7116	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7117	14444 837-7117	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 2	\$10,894	Each	10%	\$9,804	Other	F1
14444 837-7118	14444 837-7118	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7119	14444 837-7119	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 2	\$13,072	Each	10%	\$11,764	Other	F1
14444 837-7120	14444 837-7120	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7121	14444 837-7121	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 2	\$15,685	Each	10%	\$14,117	Other	F1
14444 837-7122	14444 837-7122	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7123	14444 837-7123	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 2	\$18,821	Each	10%	\$16,939	Other	F1
14444 837-7124	14444 837-7124	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7125	14444 837-7125	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$4,370	Each	10%	\$3,933	Other	F1
14444 837-7126	14444 837-7126	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$11,923	Each	10%	\$10,731	Other	F1
14444 837-7127	14444 837-7127	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$10,397	Each	10%	\$9,357	Other	F1
14444 837-7128	14444 837-7128	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$27,288	Each	10%	\$24,559	Other	F1
14444 837-7129	14444 837-7129	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$10,894	Each	10%	\$9,804	Other	F1
14444 837-7130	14444 837-7130	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$52,106	Each	10%	\$46,896	Other	F1
14444 837-7131	14444 837-7131	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$14,216	Each	10%	\$12,795	Other	F1
14444 837-7132	14444 837-7132	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$62,237	Each	10%	\$56,013	Other	F1
14444 837-7133	14444 837-7133	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7135	14444 837-7135	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 2	\$11,552	Each	10%	\$10,397	Other	F1
14444 837-7136	14444 837-7136	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7137	14444 837-7137	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 2	\$12,104	Each	10%	\$10,894	Other	F1
14444 837-7138	14444 837-7138	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7139	14444 837-7139	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 2 Years	\$14,524	Each	10%	\$13,072	Other	F1
14444 837-7140	14444 837-7140	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7141	14444 837-7141	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 2 Years	\$17,428	Each	10%	\$15,685	Other	F1
14444 837-7142	14444 837-7142	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7143	14444 837-7143	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 2 Years	\$20,912	Each	10%	\$18,821	Other	F1
14444 837-7144	14444 837-7144	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7145	14444 837-7145	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$4,856	Each	10%	\$4,370	Other	F1
14444 837-7146	14444 837-7146	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$13,248	Each	10%	\$11,923	Other	F1
14444 837-7147	14444 837-7147	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$11,552	Each	10%	\$10,397	Other	F1
14444 837-7148	14444 837-7148	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$30,320	Each	10%	\$27,288	Other	F1
14444 837-7149	14444 837-7149	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$12,104	Each	10%	\$10,894	Other	F1
14444 837-7150	14444 837-7150	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$57,896	Each	10%	\$52,106	Other	F1
14444 837-7151	14444 837-7151	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$15,796	Each	10%	\$14,216	Other	F1
14444 837-7152	14444 837-7152	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$69,152	Each	10%	\$62,237	Other	F1
14444 837-7153	14444 837-7153	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7155	14444 837-7155	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 3 Years	\$15,595	Each	10%	\$14,036	Other	F1
14444 837-7156	14444 837-7156	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7157	14444 837-7157	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 3 Years	\$16,340	Each	10%	\$14,706	Other	F1
14444 837-7158	14444 837-7158	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7159	14444 837-7159	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 3 Years	\$19,607	Each	10%	\$17,647	Other	F1
14444 837-7160	14444 837-7160	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	L-(Column I*Column K)		
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14444 837-7161	14444 837-7161	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 3	\$23,528	Each	10%	\$21,175	Other	F1
14444 837-7162	14444 837-7162	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7163	14444 837-7163	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 3	\$28,231	Each	10%	\$25,408	Other	F1
14444 837-7164	14444 837-7164	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7165	14444 837-7165	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$6,556	Each	10%	\$5,900	Other	F1
14444 837-7166	14444 837-7166	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$17,885	Each	10%	\$16,096	Other	F1
14444 837-7167	14444 837-7167	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$15,595	Each	10%	\$14,036	Other	F1
14444 837-7168	14444 837-7168	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$40,932	Each	10%	\$36,839	Other	F1
14444 837-7169	14444 837-7169	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$16,340	Each	10%	\$14,706	Other	F1
14444 837-7170	14444 837-7170	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$78,160	Each	10%	\$70,344	Other	F1
14444 837-7171	14444 837-7171	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maintenance 3 Years	\$21,325	Each	10%	\$19,192	Other	F1
14444 837-7172	14444 837-7172	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maintenance 3 Years	\$93,355	Each	10%	\$84,020	Other	F1
14444 837-7173	14444 837-7173	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-Maint 3 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7175	14444 837-7175	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 3	\$17,328	Each	10%	\$15,595	Other	F1
14444 837-7176	14444 837-7176	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7177	14444 837-7177	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 3	\$18,156	Each	10%	\$16,340	Other	F1
14444 837-7178	14444 837-7178	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7179	14444 837-7179	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 3	\$21,786	Each	10%	\$19,607	Other	F1
14444 837-7180	14444 837-7180	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7181	14444 837-7181	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 3	\$26,142	Each	10%	\$23,528	Other	F1
14444 837-7182	14444 837-7182	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7183	14444 837-7183	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 3	\$31,368	Each	10%	\$28,231	Other	F1
14444 837-7184	14444 837-7184	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7185	14444 837-7185	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$7,284	Each	10%	\$6,556	Other	F1
14444 837-7186	14444 837-7186	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$19,872	Each	10%	\$17,885	Other	F1
14444 837-7187	14444 837-7187	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$17,328	Each	10%	\$15,595	Other	F1
14444 837-7188	14444 837-7188	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$45,480	Each	10%	\$40,932	Other	F1
14444 837-7189	14444 837-7189	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$18,156	Each	10%	\$16,340	Other	F1
14444 837-7190	14444 837-7190	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$86,844	Each	10%	\$78,160	Other	F1
14444 837-7191	14444 837-7191	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$23,694	Each	10%	\$21,325	Other	F1
14444 837-7192	14444 837-7192	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$103,728	Each	10%	\$93,355	Other	F1
14444 837-7193	14444 837-7193	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7195	14444 837-7195	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 4	\$20,794	Each	10%	\$18,714	Other	F1
14444 837-7196	14444 837-7196	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7197	14444 837-7197	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 4	\$21,787	Each	10%	\$19,608	Other	F1
14444 837-7198	14444 837-7198	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7199	14444 837-7199	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 4	\$26,143	Each	10%	\$23,529	Other	F1
14444 837-7200	14444 837-7200	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7201	14444 837-7201	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 4	\$31,370	Each	10%	\$28,233	Other	F1
14444 837-7202	14444 837-7202	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7203	14444 837-7203	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 4	\$37,642	Each	10%	\$33,877	Other	F1
14444 837-7204	14444 837-7204	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7205	14444 837-7205	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$8,741	Each	10%	\$7,867	Other	F1
14444 837-7206	14444 837-7206	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$23,846	Each	10%	\$21,462	Other	F1
14444 837-7207	14444 837-7207	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$20,794	Each	10%	\$18,714	Other	F1
14444 837-7208	14444 837-7208	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maintenance 4 Years	\$54,576	Each	10%	\$49,118	Other	F1
14444 837-7209	14444 837-7209	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maintenance 4 Years	\$21,787	Each	10%	\$19,608	Other	F1
14444 837-7210	14444 837-7210	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maintenance 4 Years	\$104,213	Each	10%	\$93,792	Other	F1
14444 837-7211	14444 837-7211	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maintenance 4 Years	\$28,433	Each	10%	\$25,590	Other	F1
14444 837-7212	14444 837-7212	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maintenance 4 Years	\$124,474	Each	10%	\$112,026	Other	F1
14444 837-7213	14444 837-7213	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7215	14444 837-7215	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 4	\$23,104	Each	10%	\$20,794	Other	F1
14444 837-7216	14444 837-7216	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7217	14444 837-7217	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 4	\$24,208	Each	10%	\$21,787	Other	F1
14444 837-7218	14444 837-7218	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14444 837-7219	14444 837-7219	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 4 Years	\$29,048	Each	10%	\$26,143	Other	F1
14444 837-7220	14444 837-7220	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-Maint 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7221	14444 837-7221	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 4 Years	\$34,856	Each	10%	\$31,370	Other	F1
14444 837-7222	14444 837-7222	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-Maint 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7223	14444 837-7223	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 4 Years	\$41,824	Each	10%	\$37,642	Other	F1
14444 837-7224	14444 837-7224	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-Maint 4 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7225	14444 837-7225	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maint 4 Years	\$9,712	Each	10%	\$8,741	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
14444 837-7226	14444 837-7226	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maint 4 Years	\$26,496	Each	10%	\$23,846	Other	F1
14444 837-7227	14444 837-7227	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maint 4 Years	\$23,104	Each	10%	\$20,794	Other	F1
14444 837-7228	14444 837-7228	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maint 4 Years	\$60,640	Each	10%	\$54,576	Other	F1
14444 837-7229	14444 837-7229	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maint 4 Years	\$24,208	Each	10%	\$21,787	Other	F1
14444 837-7230	14444 837-7230	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maint 4 Years	\$115,792	Each	10%	\$104,213	Other	F1
14444 837-7231	14444 837-7231	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maint 4 Years	\$31,592	Each	10%	\$28,433	Other	F1
14444 837-7232	14444 837-7232	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maint 4 Years	\$138,304	Each	10%	\$124,474	Other	F1
14444 837-7233	14444 837-7233	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7235	14444 837-7235	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 5 Years	\$25,992	Each	10%	\$23,393	Other	F1
14444 837-7236	14444 837-7236	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7237	14444 837-7237	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 5 Years	\$27,234	Each	10%	\$24,511	Other	F1
14444 837-7238	14444 837-7238	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7239	14444 837-7239	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 5 Years	\$32,679	Each	10%	\$29,411	Other	F1
14444 837-7240	14444 837-7240	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7241	14444 837-7241	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 5 Years	\$39,213	Each	10%	\$35,292	Other	F1
14444 837-7242	14444 837-7242	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7243	14444 837-7243	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 5 Years	\$47,052	Each	10%	\$42,347	Other	F1
14444 837-7244	14444 837-7244	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7245	14444 837-7245	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maintenance 5 Years	\$10,926	Each	10%	\$9,833	Other	F1
14444 837-7246	14444 837-7246	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maintenance 5 Years	\$29,808	Each	10%	\$26,827	Other	F1
14444 837-7247	14444 837-7247	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maintenance 5 Years	\$25,992	Each	10%	\$23,393	Other	F1
14444 837-7248	14444 837-7248	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maintenance 5 Years	\$68,220	Each	10%	\$61,398	Other	F1
14444 837-7249	14444 837-7249	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maintenance 5 Years	\$27,234	Each	10%	\$24,511	Other	F1
14444 837-7250	14444 837-7250	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maintenance 5 Years	\$130,266	Each	10%	\$117,239	Other	F1
14444 837-7251	14444 837-7251	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maintenance 5 Years	\$35,541	Each	10%	\$31,987	Other	F1
14444 837-7252	14444 837-7252	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maintenance 5 Years	\$155,592	Each	10%	\$140,033	Other	F1
14444 837-7253	14444 837-7253	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7255	14444 837-7255	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 5 Years	\$28,880	Each	10%	\$25,992	Other	F1
14444 837-7256	14444 837-7256	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7257	14444 837-7257	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 5 Years	\$30,260	Each	10%	\$27,234	Other	F1
14444 837-7258	14444 837-7258	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7259	14444 837-7259	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 5 Years	\$36,310	Each	10%	\$32,679	Other	F1
14444 837-7260	14444 837-7260	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7261	14444 837-7261	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 5 Years	\$43,570	Each	10%	\$39,213	Other	F1
14444 837-7262	14444 837-7262	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7263	14444 837-7263	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 5 Years	\$52,280	Each	10%	\$47,052	Other	F1
14444 837-7264	14444 837-7264	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14444 837-7265	14444 837-7265	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maint 5 Years	\$12,140	Each	10%	\$10,926	Other	F1
14444 837-7266	14444 837-7266	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maint 5 Years	\$33,120	Each	10%	\$29,808	Other	F1
14444 837-7267	14444 837-7267	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maint 5 Years	\$28,880	Each	10%	\$25,992	Other	F1
14444 837-7268	14444 837-7268	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maint 5 Years	\$75,800	Each	10%	\$68,220	Other	F1
14444 837-7269	14444 837-7269	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maint 5 Years	\$30,260	Each	10%	\$27,234	Other	F1
14444 837-7270	14444 837-7270	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maint 5 Years	\$144,740	Each	10%	\$130,266	Other	F1

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14444 837-7271	14444 837-7271	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maint 5 Years	\$39,490	Each	10%	\$35,541	Other	F1
14444 837-7272	14444 837-7272	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maint 5 Years	\$172,880	Each	10%	\$155,592	Other	F1
14444 837-9635	14444 837-9635	Storage Integrated Offer	Prodeploy for VPLEX Single Engine Customer Rack	\$3,640	Each	10%	\$3,276	Other	F1
14444 837-9636	14444 837-9636	Storage Integrated Offer	Prodeploy Plus for VPLEX Single Engine Customer Rack	\$5,656	Each	10%	\$5,090	Other	F1
14444 837-9637	14444 837-9637	Storage Integrated Offer	Prodeploy for VPLEX 2 Engine Customer Rack	\$4,760	Each	10%	\$4,284	Other	F1
14444 837-9638	14444 837-9638	Storage Integrated Offer	Prodeploy Plus for VPLEX 2 Engine Customer Rack	\$7,560	Each	10%	\$6,804	Other	F1
14444 837-9639	14444 837-9639	Storage Integrated Offer	Prodeploy for VPLEX 4 Engine Customer Rack	\$6,720	Each	10%	\$6,048	Other	F1
14444 837-9640	14444 837-9640	Storage Integrated Offer	Prodeploy Plus for VPLEX 4 Engine Customer Rack	\$10,892	Each	10%	\$9,803	Other	F1
14444 837-9641	14444 837-9641	Storage Integrated Offer	ProDeploy Add-On for VPLEX 1 Storage Array Module-Requires ProDeploy	\$1,050	Each	10%	\$945	Other	F1
14444 837-9642	14444 837-9642	Storage Integrated Offer	ProDeploy Add-On for VPLEX 4 Servers Module Addition-Requires ProDeploy	\$1,050	Each	10%	\$945	Other	F1
14444 837-9643	14444 837-9643	Storage Integrated Offer	ProDeploy Add-On for VPLEX Metro Module-Requires ProDeploy	\$1,260	Each	10%	\$1,134	Other	F1
14444 837-9644	14444 837-9644	Storage Integrated Offer	ProDeploy Add-On for VPLEX Metro Solution with 2 host-Requires ProDeploy	\$2,520	Each	10%	\$2,268	Other	F1
14444 837-9645	14444 837-9645	Storage Integrated Offer	ProDeploy Add-On for VPLEX Cluster Witness Module-Requires ProDeploy	\$1,470	Each	10%	\$1,323	Other	F1
14444 837-9646	14444 837-9646	Storage Integrated Offer	ProDeploy Add-On for VPLEX Encapsulation 1 Event-Requires ProDeploy	\$2,520	Each	10%	\$2,268	Other	F1
14444 837-9647	14444 837-9647	Storage Integrated Offer	ProDeploy Add-On for VPLEX Encapsulation 5 Events-Requires ProDeploy	\$8,400	Each	10%	\$7,560	Other	F1
14444 837-9648	14444 837-9648	Storage Integrated Offer	ProDeploy Plus Add-On for VPLEX 1 Storage Array Module-Requires ProDeploy	\$1,750	Each	10%	\$1,575	Other	F1
14444 837-9649	14444 837-9649	Storage Integrated Offer	ProDeploy Plus Add-On for VPLEX 4 Servers Module Addition-Requires ProDeploy	\$1,750	Each	10%	\$1,575	Other	F1
14444 837-9650	14444 837-9650	Storage Integrated Offer	ProDeploy Plus Add-On for VPLEX Metro Module-Requires ProDeploy	\$2,100	Each	10%	\$1,890	Other	F1
14444 837-9651	14444 837-9651	Storage Integrated Offer	ProDeploy Plus Add-On for VPLEX Metro Solution with 2 host-Requires ProDeploy	\$4,200	Each	10%	\$3,780	Other	F1
14444 837-9652	14444 837-9652	Storage Integrated Offer	ProDeploy Plus Add-On for VPLEX Cluster Witness Module-Requires ProDeploy	\$2,450	Each	10%	\$2,205	Other	F1
14444 837-9653	14444 837-9653	Storage Integrated Offer	ProDeploy Plus Add-On for VPLEX Encapsulation 1 Event-Requires ProDeploy	\$4,200	Each	10%	\$3,780	Other	F1
14444 837-9654	14444 837-9654	Storage Integrated Offer	ProDeploy Plus Add-On for VPLEX Encapsulation 5 Events-Requires ProDeploy	\$14,000	Each	10%	\$12,600	Other	F1
14444 837-9692	14444 837-9692	Storage Integrated Offer	VPLEX Migration Service Base	\$11,872	Each	10%	\$10,685	Other	F1
14444 837-9693	14444 837-9693	Storage Integrated Offer	VPLEX Migration 20 Host Addition	\$6,615	Each	10%	\$5,954	Other	F1
14444 837-9694	14444 837-9694	Storage Integrated Offer	Health Check for VPLEX	\$9,562	Each	10%	\$8,606	Other	F1
14444 843-8529	14444 843-8529	Storage Integrated Offer	ProSupport Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 4Years	\$31,092	Each	10%	\$27,983	Other	F1
14444 843-8530	14444 843-8530	Storage Integrated Offer	ProSupport Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 5Years	\$38,865	Each	10%	\$34,979	Other	F1
14444 843-8531	14444 843-8531	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 3Years	\$3,109	Each	10%	\$2,798	Other	F1
14444 843-8532	14444 843-8532	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 4Years	\$35,238	Each	10%	\$31,714	Other	F1
14444 843-8533	14444 843-8533	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 5Years	\$44,047	Each	10%	\$39,642	Other	F1
14444 843-8534	14444 843-8534	Storage Integrated Offer	ProSupport Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 4Years	\$440	Each	10%	\$396	Other	F1
14444 843-8535	14444 843-8535	Storage Integrated Offer	ProSupport Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 5Years	\$550	Each	10%	\$495	Other	F1
14444 843-8536	14444 843-8536	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 3Years	\$44	Each	10%	\$40	Other	F1
14444 843-8537	14444 843-8537	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 4Years	\$499	Each	10%	\$449	Other	F1
14444 843-8538	14444 843-8538	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 5Years	\$623	Each	10%	\$561	Other	F1
14444 843-8539	14444 843-8539	Storage Integrated Offer	ProSupport Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 4Years	\$3,000	Each	10%	\$2,700	Other	F1
14444 843-8540	14444 843-8540	Storage Integrated Offer	ProSupport Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 5Years	\$3,750	Each	10%	\$3,375	Other	F1
14444 843-8541	14444 843-8541	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 3Years	\$300	Each	10%	\$270	Other	F1



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Vendor Notes:

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14444_843-8542	14444_843-8542	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 4Years	\$3,400	Each	10%	\$3,060	Other	F1
14444_843-8543	14444_843-8543	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Hardware Component Add-On 5Years	\$4,250	Each	10%	\$3,825	Other	F1
14444_843-8544	14444_843-8544	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Service with Emergency Dispatch 2Years Extended	\$11,991	Each	10%	\$10,792	Other	F1
14444_843-8545	14444_843-8545	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Service with Emergency Dispatch 1Year Extended	\$9,410	Each	10%	\$8,469	Other	F1
14444_843-8546	14444_843-8546	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Tech Support and Assistance 5Years	\$38,982	Each	10%	\$35,084	Other	F1
14444_843-8547	14444_843-8547	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Tech Support and Assistance 4Years	\$31,186	Each	10%	\$28,067	Other	F1
14444_843-8548	14444_843-8548	Storage Integrated Offer	ProSupport Plus Mission Critical 7x24 Tech Support and Assistance 3Years	\$2,751	Each	10%	\$2,476	Other	F1
14444_843-8549	14444_843-8549	Storage Integrated Offer	ProSupport Mission Critical 7x24 Tech Support and Assistance 5Years	\$33,180	Each	10%	\$29,862	Other	F1
14444_843-8550	14444_843-8550	Storage Integrated Offer	ProSupport Mission Critical 7x24 Tech Support and Assistance 4Years	\$26,544	Each	10%	\$23,890	Other	F1
14444_843-8551	14444_843-8551	Storage Integrated Offer	ProSupport Mission Critical 7x24 Tech Support and Assistance 3Years	\$0	Each	10%	\$0	Other	F1
14444_843-8552	14444_843-8552	Storage Integrated Offer	ProSupport Mission Critical 4Hour 7x24 On-Site Service with Emergency Dispatch 5Years	\$12,600	Each	10%	\$11,340	Other	F1
14444_843-8553	14444_843-8553	Storage Integrated Offer	ProSupport Mission Critical 4Hour 7x24 On-Site Service with Emergency Dispatch 4Years	\$10,080	Each	10%	\$9,072	Other	F1
14444_843-8554	14444_843-8554	Storage Integrated Offer	ProSupport Plus Mission Critical 4Hour 7x24 On-Site Service with Emergency Dispatch 3Years	\$911	Each	10%	\$820	Other	F1
14444_843-8555	14444_843-8555	Storage Integrated Offer	ProSupport Mission Critical 4Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1
14444_843-8556	14444_843-8556	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service	\$2,615	Each	10%	\$2,353	Other	F1
14444_929-3709	14444_929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14444_929-8509	14444_929-8509	Storage Integrated Offer	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
14444_929-8519	14444_929-8519	Storage Integrated Offer	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
14444_935-6720	14444_935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14444_936-2329	14444_936-2329	Storage Integrated Offer	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
14444_936-2339	14444_936-2339	Storage Integrated Offer	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
14444_936-2349	14444_936-2349	Storage Integrated Offer	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
14444_936-2359	14444_936-2359	Storage Integrated Offer	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
14444_936-2369	14444_936-2369	Storage Integrated Offer	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
14444_936-2379	14444_936-2379	Storage Integrated Offer	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
14444_936-2389	14444_936-2389	Storage Integrated Offer	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
14444_936-2399	14444_936-2399	Storage Integrated Offer	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
14444_936-2409	14444_936-2409	Storage Integrated Offer	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
14444_936-2419	14444_936-2419	Storage Integrated Offer	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
14444_936-2429	14444_936-2429	Storage Integrated Offer	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
14444_936-5279	14444_936-5279	Storage Integrated Offer	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
14444_936-5299	14444_936-5299	Storage Integrated Offer	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
14444_936-5319	14444_936-5319	Storage Integrated Offer	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
14444_936-5339	14444_936-5339	Storage Integrated Offer	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
14444_936-5359	14444_936-5359	Storage Integrated Offer	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14444_936-5379	14444_936-5379	Storage Integrated Offer	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
14444_936-5389	14444_936-5389	Storage Integrated Offer	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
14444_936-5399	14444_936-5399	Storage Integrated Offer	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
14444_936-5409	14444_936-5409	Storage Integrated Offer	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
14444_936-5419	14444_936-5419	Storage Integrated Offer	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
14444_936-5439	14444_936-5439	Storage Integrated Offer	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
14444_936-5449	14444_936-5449	Storage Integrated Offer	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
14444_936-5459	14444_936-5459	Storage Integrated Offer	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
14444_936-5469	14444_936-5469	Storage Integrated Offer	GCP Operations Management	\$38	Each	10%	\$34	Other	F1

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14444_951-2015	14444_951-2015	Storage Integrated Offer	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14444_953-8349	14444_953-8349	Storage Integrated Offer	Thank You for Choosing Dell	\$0	Each	10%	\$0	Other	F1
14444_955-9041	14444_955-9041	Storage Integrated Offer	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
14444_972-0401	14444_972-0401	Storage Integrated Offer	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
14444_972-0402	14444_972-0402	Storage Integrated Offer	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
14444_972-0403	14444_972-0403	Storage Integrated Offer	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
14444_972-0404	14444_972-0404	Storage Integrated Offer	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
14444_975-3461	14444_975-3461	Storage Integrated Offer	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14444_984-3267	14444_984-3267	Storage Integrated Offer	Custom Service	\$0	Each	10%	\$0	Other	F1
14444_989-3439	14444_989-3439	Storage Integrated Offer	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14444_992-6149	14444_992-6149	Storage Integrated Offer	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14444_998-2511	14444_998-2511	Storage Integrated Offer	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
14442_007-1527	14442_007-1527	Storage Integrated Offer	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14442_009-4364	14442_009-4364	Storage Integrated Offer	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14442_009-4877	14442_009-4877	Storage Integrated Offer	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14442_460-5909	14442_460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14442_460-8531	14442_460-8531	Storage Integrated Offer	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14442_460-9052	14442_460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14442_460-9900	14442_460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14442_461-0497	14442_461-0497	Storage Integrated Offer	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14442_468-8025	14442_468-8025	Storage Integrated Offer	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14442_468-8026	14442_468-8026	Storage Integrated Offer	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14442_468-8027	14442_468-8027	Storage Integrated Offer	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14442_468-8028	14442_468-8028	Storage Integrated Offer	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14442_468-8029	14442_468-8029	Storage Integrated Offer	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14442_929-8509	14442_929-8509	Storage Integrated Offer	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
14442_929-8519	14442_929-8519	Storage Integrated Offer	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
14442_936-2329	14442_936-2329	Storage Integrated Offer	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
14442_936-2339	14442_936-2339	Storage Integrated Offer	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
14442_936-2349	14442_936-2349	Storage Integrated Offer	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
14442_936-2359	14442_936-2359	Storage Integrated Offer	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
14442_936-2369	14442_936-2369	Storage Integrated Offer	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
14442_936-2379	14442_936-2379	Storage Integrated Offer	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
14442_936-2389	14442_936-2389	Storage Integrated Offer	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
14442_936-2399	14442_936-2399	Storage Integrated Offer	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
14442_936-2409	14442_936-2409	Storage Integrated Offer	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
14442_936-2419	14442_936-2419	Storage Integrated Offer	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
14442_936-2429	14442_936-2429	Storage Integrated Offer	GCP Operations Management	\$23	Each	10%	\$20	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14442_936-5279	14442_936-5279	Storage Integrated Offer	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
14442_936-5299	14442_936-5299	Storage Integrated Offer	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
14442_936-5319	14442_936-5319	Storage Integrated Offer	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
14442_936-5339	14442_936-5339	Storage Integrated Offer	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
14442_936-5359	14442_936-5359	Storage Integrated Offer	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14442_936-5379	14442_936-5379	Storage Integrated Offer	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
14442_936-5389	14442_936-5389	Storage Integrated Offer	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
14442_936-5399	14442_936-5399	Storage Integrated Offer	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
14442_936-5409	14442_936-5409	Storage Integrated Offer	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
14442_936-5419	14442_936-5419	Storage Integrated Offer	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
14442_936-5439	14442_936-5439	Storage Integrated Offer	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
14442_936-5449	14442_936-5449	Storage Integrated Offer	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
14442_936-5459	14442_936-5459	Storage Integrated Offer	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
14442_936-5469	14442_936-5469	Storage Integrated Offer	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
14442_972-0401	14442_972-0401	Storage Integrated Offer	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
14442_972-0402	14442_972-0402	Storage Integrated Offer	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
14442_972-0403	14442_972-0403	Storage Integrated Offer	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
14442_972-0404	14442_972-0404	Storage Integrated Offer	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
14442_998-2511	14442_998-2511	Storage Integrated Offer	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
14482_460-5909	14482_460-5909	Storage Integrated Offer	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14482_460-9052	14482_460-9052	Storage Integrated Offer	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14482_460-9900	14482_460-9900	Storage Integrated Offer	GSA Contract #GS-35F-4076D PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14482_461-0497	14482_461-0497	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6873	14482_837-6873	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6875	14482_837-6875	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6876	14482_837-6876	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6877	14482_837-6877	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6878	14482_837-6878	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6879	14482_837-6879	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6880	14482_837-6880	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6881	14482_837-6881	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6882	14482_837-6882	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6883	14482_837-6883	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6884	14482_837-6884	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6885	14482_837-6885	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6886	14482_837-6886	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6887	14482_837-6887	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6888	14482_837-6888	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6889	14482_837-6889	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6890	14482_837-6890	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6891	14482_837-6891	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6892	14482_837-6892	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6893	14482_837-6893	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6894	14482_837-6894	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6895	14482_837-6895	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6896	14482_837-6896	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6897	14482_837-6897	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6898	14482_837-6898	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6899	14482_837-6899	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6900	14482_837-6900	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6901	14482_837-6901	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6902	14482_837-6902	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6903	14482_837-6903	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6904	14482_837-6904	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14482_837-6905	14482_837-6905	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14482 837-6967	14482 837-6967	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6968	14482 837-6968	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6969	14482 837-6969	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6970	14482 837-6970	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6971	14482 837-6971	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6972	14482 837-6972	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6973	14482 837-6973	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6974	14482 837-6974	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6975	14482 837-6975	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6976	14482 837-6976	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6977	14482 837-6977	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6978	14482 837-6978	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6979	14482 837-6979	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6980	14482 837-6980	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6981	14482 837-6981	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6983	14482 837-6983	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6984	14482 837-6984	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6985	14482 837-6985	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6986	14482 837-6986	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6987	14482 837-6987	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6988	14482 837-6988	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6989	14482 837-6989	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6990	14482 837-6990	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6991	14482 837-6991	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6992	14482 837-6992	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6993	14482 837-6993	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6995	14482 837-6995	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6996	14482 837-6996	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6997	14482 837-6997	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6998	14482 837-6998	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14482 837-6999	14482 837-6999	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7000	14482 837-7000	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7001	14482 837-7001	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7002	14482 837-7002	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7003	14482 837-7003	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract 4	\$0	Each	10%	\$0	Other	F1
14482 837-7004	14482 837-7004	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14482 837-7005	14482 837-7005	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract 4	\$0	Each	10%	\$0	Other	F1
14482 837-7006	14482 837-7006	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14482 837-7007	14482 837-7007	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract 4	\$0	Each	10%	\$0	Other	F1
14482 837-7008	14482 837-7008	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14482 837-7009	14482 837-7009	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract 4	\$0	Each	10%	\$0	Other	F1
14482 837-7010	14482 837-7010	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14482 837-7011	14482 837-7011	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract 4	\$0	Each	10%	\$0	Other	F1





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Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source	Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14482_837-7075	14482_837-7075	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 1	\$5,198		Each	10%	\$4,679	Other	F1
14482_837-7076	14482_837-7076	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0		Each	10%	\$0	Other	F1
14482_837-7077	14482_837-7077	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 1	\$5,447		Each	10%	\$4,902	Other	F1
14482_837-7078	14482_837-7078	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0		Each	10%	\$0	Other	F1
14482_837-7079	14482_837-7079	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 1	\$6,536		Each	10%	\$5,882	Other	F1
14482_837-7080	14482_837-7080	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-Maintenance 1 Year	\$0		Each	10%	\$0	Other	F1
14482_837-7081	14482_837-7081	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 1	\$7,843		Each	10%	\$7,058	Other	F1
14482_837-7082	14482_837-7082	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$0		Each	10%	\$0	Other	F1
14482_837-7083	14482_837-7083	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 1	\$9,410		Each	10%	\$8,469	Other	F1
14482_837-7084	14482_837-7084	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0		Each	10%	\$0	Other	F1
14482_837-7085	14482_837-7085	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maintenance 1 Year	\$2,185		Each	10%	\$1,967	Other	F1
14482_837-7086	14482_837-7086	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$5,962		Each	10%	\$5,365	Other	F1
14482_837-7087	14482_837-7087	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$5,198		Each	10%	\$4,679	Other	F1
14482_837-7088	14482_837-7088	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$13,644		Each	10%	\$12,280	Other	F1
14482_837-7089	14482_837-7089	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$5,447		Each	10%	\$4,902	Other	F1
14482_837-7090	14482_837-7090	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$26,053		Each	10%	\$23,448	Other	F1
14482_837-7091	14482_837-7091	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$7,108		Each	10%	\$6,397	Other	F1
14482_837-7092	14482_837-7092	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$31,118		Each	10%	\$28,007	Other	F1
14482_837-7093	14482_837-7093	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support.	\$0		Each	10%	\$0	Other	F1
14482_837-7095	14482_837-7095	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 1	\$5,776		Each	10%	\$5,198	Other	F1
14482_837-7096	14482_837-7096	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0		Each	10%	\$0	Other	F1
14482_837-7097	14482_837-7097	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 1	\$6,052		Each	10%	\$5,447	Other	F1
14482_837-7098	14482_837-7098	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-Maint 1 Year	\$0		Each	10%	\$0	Other	F1
14482_837-7099	14482_837-7099	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 1	\$7,262		Each	10%	\$6,536	Other	F1
14482_837-7100	14482_837-7100	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-Maint 1 Year	\$0		Each	10%	\$0	Other	F1
14482_837-7101	14482_837-7101	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 1 Year	\$8,714		Each	10%	\$7,843	Other	F1
14482_837-7102	14482_837-7102	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-Maint 1 Year	\$0		Each	10%	\$0	Other	F1
14482_837-7103	14482_837-7103	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 1	\$10,456		Each	10%	\$9,410	Other	F1
14482_837-7104	14482_837-7104	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-Maint 1 Year	\$0		Each	10%	\$0	Other	F1
14482_837-7105	14482_837-7105	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maint 1 Year	\$2,428		Each	10%	\$2,185	Other	F1
14482_837-7106	14482_837-7106	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maint 1 Year	\$6,624		Each	10%	\$5,962	Other	F1
14482_837-7107	14482_837-7107	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$5,776		Each	10%	\$5,198	Other	F1
14482_837-7108	14482_837-7108	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$15,160		Each	10%	\$13,644	Other	F1
14482_837-7109	14482_837-7109	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$6,052		Each	10%	\$5,447	Other	F1
14482_837-7110	14482_837-7110	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$28,948		Each	10%	\$26,053	Other	F1
14482_837-7111	14482_837-7111	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$7,898		Each	10%	\$7,108	Other	F1
14482_837-7112	14482_837-7112	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$34,576		Each	10%	\$31,118	Other	F1
14482_837-7113	14482_837-7113	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support	\$0		Each	10%	\$0	Other	F1
14482_837-7115	14482_837-7115	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 2	\$10,397		Each	10%	\$9,357	Other	F1
14482_837-7116	14482_837-7116	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0		Each	10%	\$0	Other	F1
14482_837-7117	14482_837-7117	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 2	\$10,894		Each	10%	\$9,804	Other	F1
14482_837-7118	14482_837-7118	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0		Each	10%	\$0	Other	F1
14482_837-7119	14482_837-7119	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 2 Years	\$13,072		Each	10%	\$11,764	Other	F1
14482_837-7120	14482_837-7120	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-Maintenance 2 Years	\$0		Each	10%	\$0	Other	F1
14482_837-7121	14482_837-7121	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 2 Years	\$15,685		Each	10%	\$14,117	Other	F1
14482_837-7122	14482_837-7122	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-Maintenance 2 Years	\$0		Each	10%	\$0	Other	F1
14482_837-7123	14482_837-7123	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 2 Years	\$18,821		Each	10%	\$16,939	Other	F1
14482_837-7124	14482_837-7124	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-Maintenance 2 Years	\$0		Each	10%	\$0	Other	F1
14482_837-7125	14482_837-7125	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maintenance 2 Years	\$4,370		Each	10%	\$3,933	Other	F1
14482_837-7126	14482_837-7126	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maintenance 2 Years	\$11,923		Each	10%	\$10,731	Other	F1
14482_837-7127	14482_837-7127	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maintenance 2 Years	\$10,397		Each	10%	\$9,357	Other	F1
14482_837-7128	14482_837-7128	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maintenance 2 Years	\$27,288		Each	10%	\$24,559	Other	F1
14482_837-7129	14482_837-7129	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maintenance 2 Years	\$10,894		Each	10%	\$9,804	Other	F1
14482_837-7130	14482_837-7130	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maintenance 2 Years	\$52,106		Each	10%	\$46,896	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14482 837-7131	14482 837-7131	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maintenance 2 Years	\$14,216	Each	10%	\$12,795	Other	F1
14482 837-7132	14482 837-7132	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maintenance 2 Years	\$62,237	Each	10%	\$56,013	Other	F1
14482 837-7133	14482 837-7133	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-Maint 2 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7135	14482 837-7135	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 2 Years	\$11,552	Each	10%	\$10,397	Other	F1
14482 837-7136	14482 837-7136	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-Maint 2 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7137	14482 837-7137	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 2 Years	\$12,104	Each	10%	\$10,894	Other	F1
14482 837-7138	14482 837-7138	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-Maint 2 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7139	14482 837-7139	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 2 Years	\$14,524	Each	10%	\$13,072	Other	F1
14482 837-7140	14482 837-7140	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-Maint 2 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7141	14482 837-7141	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 2 Years	\$17,428	Each	10%	\$15,685	Other	F1
14482 837-7142	14482 837-7142	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-Maint 2 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7143	14482 837-7143	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 2 Years	\$20,912	Each	10%	\$18,821	Other	F1
14482 837-7144	14482 837-7144	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-Maint 2 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7145	14482 837-7145	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maint 2 Years	\$4,856	Each	10%	\$4,370	Other	F1
14482 837-7146	14482 837-7146	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maint 2 Years	\$13,248	Each	10%	\$11,923	Other	F1
14482 837-7147	14482 837-7147	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maint 2 Years	\$11,552	Each	10%	\$10,397	Other	F1
14482 837-7148	14482 837-7148	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maint 2 Years	\$30,320	Each	10%	\$27,288	Other	F1
14482 837-7149	14482 837-7149	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maint 2 Years	\$12,104	Each	10%	\$10,894	Other	F1
14482 837-7150	14482 837-7150	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maint 2 Years	\$57,896	Each	10%	\$52,106	Other	F1
14482 837-7151	14482 837-7151	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maint 2 Years	\$15,796	Each	10%	\$14,216	Other	F1
14482 837-7152	14482 837-7152	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maint 2 Years	\$69,152	Each	10%	\$62,237	Other	F1
14482 837-7153	14482 837-7153	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7155	14482 837-7155	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 3 Years	\$15,595	Each	10%	\$14,036	Other	F1
14482 837-7156	14482 837-7156	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7157	14482 837-7157	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 3 Years	\$16,340	Each	10%	\$14,706	Other	F1
14482 837-7158	14482 837-7158	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7159	14482 837-7159	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 3 Years	\$19,607	Each	10%	\$17,647	Other	F1
14482 837-7160	14482 837-7160	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7161	14482 837-7161	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 3 Years	\$23,528	Each	10%	\$21,175	Other	F1
14482 837-7162	14482 837-7162	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7163	14482 837-7163	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 3 Years	\$28,231	Each	10%	\$25,408	Other	F1
14482 837-7164	14482 837-7164	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7165	14482 837-7165	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maintenance 3 Years	\$6,556	Each	10%	\$5,900	Other	F1
14482 837-7166	14482 837-7166	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maintenance 3 Years	\$17,885	Each	10%	\$16,096	Other	F1
14482 837-7167	14482 837-7167	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maintenance 3 Years	\$15,595	Each	10%	\$14,036	Other	F1
14482 837-7168	14482 837-7168	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maintenance 3 Years	\$40,932	Each	10%	\$36,839	Other	F1
14482 837-7169	14482 837-7169	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maintenance 3 Years	\$16,340	Each	10%	\$14,706	Other	F1
14482 837-7170	14482 837-7170	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maintenance 3 Years	\$78,160	Each	10%	\$70,344	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14482_837-7171	14482_837-7171	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maintenance 3 Years	\$21,325	Each	10%	\$19,192	Other	F1
14482_837-7172	14482_837-7172	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maintenance 3 Years	\$93,355	Each	10%	\$84,020	Other	F1
14482_837-7173	14482_837-7173	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7175	14482_837-7175	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 3	\$17,328	Each	10%	\$15,595	Other	F1
14482_837-7176	14482_837-7176	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7177	14482_837-7177	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 3	\$18,156	Each	10%	\$16,340	Other	F1
14482_837-7178	14482_837-7178	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7179	14482_837-7179	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 3	\$21,766	Each	10%	\$19,607	Other	F1
14482_837-7180	14482_837-7180	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7181	14482_837-7181	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 3	\$26,142	Each	10%	\$23,628	Other	F1
14482_837-7182	14482_837-7182	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7183	14482_837-7183	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 3	\$31,368	Each	10%	\$28,231	Other	F1
14482_837-7184	14482_837-7184	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7185	14482_837-7185	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$7,284	Each	10%	\$6,556	Other	F1
14482_837-7186	14482_837-7186	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maint 3 Years	\$19,872	Each	10%	\$17,885	Other	F1
14482_837-7187	14482_837-7187	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maint 3 Years	\$17,328	Each	10%	\$15,595	Other	F1
14482_837-7188	14482_837-7188	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$45,480	Each	10%	\$40,932	Other	F1
14482_837-7189	14482_837-7189	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$18,156	Each	10%	\$16,340	Other	F1
14482_837-7190	14482_837-7190	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$86,844	Each	10%	\$78,160	Other	F1
14482_837-7191	14482_837-7191	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maint 3 Years	\$23,694	Each	10%	\$21,325	Other	F1
14482_837-7192	14482_837-7192	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maint 3 Years	\$103,728	Each	10%	\$93,355	Other	F1
14482_837-7193	14482_837-7193	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14482_837-7195	14482_837-7195	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 4	\$20,794	Each	10%	\$18,714	Other	F1
14482_837-7196	14482_837-7196	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14482_837-7197	14482_837-7197	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 4	\$21,787	Each	10%	\$19,608	Other	F1
14482_837-7198	14482_837-7198	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14482_837-7199	14482_837-7199	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 4	\$26,143	Each	10%	\$23,529	Other	F1
14482_837-7200	14482_837-7200	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7201	14482_837-7201	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 4	\$31,370	Each	10%	\$28,233	Other	F1
14482_837-7202	14482_837-7202	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14482_837-7203	14482_837-7203	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 4	\$37,642	Each	10%	\$33,877	Other	F1
14482_837-7204	14482_837-7204	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7205	14482_837-7205	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$8,741	Each	10%	\$7,867	Other	F1
14482_837-7206	14482_837-7206	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$23,846	Each	10%	\$21,462	Other	F1
14482_837-7207	14482_837-7207	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maintenance 4 Years	\$20,794	Each	10%	\$18,714	Other	F1
14482_837-7208	14482_837-7208	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maintenance 4 Years	\$54,576	Each	10%	\$49,118	Other	F1
14482_837-7209	14482_837-7209	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maintenance 4 Years	\$21,787	Each	10%	\$19,608	Other	F1
14482_837-7210	14482_837-7210	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maintenance 4 Years	\$104,213	Each	10%	\$93,792	Other	F1
14482_837-7211	14482_837-7211	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maintenance 4 Years	\$28,433	Each	10%	\$25,590	Other	F1
14482_837-7212	14482_837-7212	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maintenance 4 Years	\$124,474	Each	10%	\$112,026	Other	F1
14482_837-7213	14482_837-7213	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-Maint 4 Years	\$0	Each	10%	\$0	Other	F1
14482_837-7215	14482_837-7215	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 4	\$23,104	Each	10%	\$20,794	Other	F1
14482_837-7216	14482_837-7216	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-Maint 4 Years	\$0	Each	10%	\$0	Other	F1
14482_837-7217	14482_837-7217	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 4	\$24,208	Each	10%	\$21,787	Other	F1
14482_837-7218	14482_837-7218	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7219	14482_837-7219	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 4	\$29,048	Each	10%	\$26,143	Other	F1
14482_837-7220	14482_837-7220	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7221	14482_837-7221	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 4	\$34,856	Each	10%	\$31,370	Other	F1
14482_837-7222	14482_837-7222	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7223	14482_837-7223	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 4	\$41,824	Each	10%	\$37,642	Other	F1
14482_837-7224	14482_837-7224	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482_837-7225	14482_837-7225	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$9,712	Each	10%	\$8,741	Other	F1
14482_837-7226	14482_837-7226	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$26,496	Each	10%	\$23,846	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14482 837-7227	14482 837-7227	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maint 4 Years	\$23,104	Each	10%	\$20,794	Other	F1
14482 837-7228	14482 837-7228	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maint 4 Years	\$60,640	Each	10%	\$54,576	Other	F1
14482 837-7229	14482 837-7229	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maint 4 Years	\$24,208	Each	10%	\$21,787	Other	F1
14482 837-7230	14482 837-7230	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maint 4 Years	\$115,792	Each	10%	\$104,213	Other	F1
14482 837-7231	14482 837-7231	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maint 4 Years	\$31,592	Each	10%	\$28,433	Other	F1
14482 837-7232	14482 837-7232	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maint 4 Years	\$138,304	Each	10%	\$124,474	Other	F1
14482 837-7233	14482 837-7233	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1
14482 837-7235	14482 837-7235	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 5	\$25,992	Each	10%	\$23,393	Other	F1
14482 837-7236	14482 837-7236	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$0	Each	10%	\$0	Other	F1
14482 837-7237	14482 837-7237	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 5	\$27,234	Each	10%	\$24,511	Other	F1
14482 837-7238	14482 837-7238	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7239	14482 837-7239	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 5 Years	\$32,679	Each	10%	\$29,411	Other	F1
14482 837-7240	14482 837-7240	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7241	14482 837-7241	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 5 Years	\$39,213	Each	10%	\$35,292	Other	F1
14482 837-7242	14482 837-7242	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7243	14482 837-7243	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 5 Years	\$47,052	Each	10%	\$42,347	Other	F1
14482 837-7244	14482 837-7244	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7245	14482 837-7245	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maintenance 5 Years	\$10,926	Each	10%	\$9,833	Other	F1
14482 837-7246	14482 837-7246	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maintenance 5 Years	\$29,808	Each	10%	\$26,827	Other	F1
14482 837-7247	14482 837-7247	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maintenance 5 Years	\$25,992	Each	10%	\$23,393	Other	F1
14482 837-7248	14482 837-7248	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maintenance 5 Years	\$68,220	Each	10%	\$61,398	Other	F1
14482 837-7249	14482 837-7249	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maintenance 5 Years	\$27,234	Each	10%	\$24,511	Other	F1
14482 837-7250	14482 837-7250	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maintenance 5 Years	\$130,266	Each	10%	\$117,239	Other	F1
14482 837-7251	14482 837-7251	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maintenance 5 Years	\$35,541	Each	10%	\$31,987	Other	F1
14482 837-7252	14482 837-7252	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maintenance 5 Years	\$155,592	Each	10%	\$140,033	Other	F1
14482 837-7253	14482 837-7253	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7255	14482 837-7255	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 5 Years	\$28,880	Each	10%	\$25,992	Other	F1
14482 837-7256	14482 837-7256	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7257	14482 837-7257	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 5 Years	\$30,260	Each	10%	\$27,234	Other	F1
14482 837-7258	14482 837-7258	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7259	14482 837-7259	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 5 Years	\$36,310	Each	10%	\$32,679	Other	F1
14482 837-7260	14482 837-7260	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7261	14482 837-7261	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 5 Years	\$43,570	Each	10%	\$39,213	Other	F1
14482 837-7262	14482 837-7262	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7263	14482 837-7263	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 5 Years	\$52,280	Each	10%	\$47,052	Other	F1
14482 837-7264	14482 837-7264	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-Maint 5 Years	\$0	Each	10%	\$0	Other	F1
14482 837-7265	14482 837-7265	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maint 5 Years	\$12,140	Each	10%	\$10,926	Other	F1
14482 837-7266	14482 837-7266	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maint 5 Years	\$33,120	Each	10%	\$29,808	Other	F1
14482 837-7267	14482 837-7267	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maint 5 Years	\$28,880	Each	10%	\$25,992	Other	F1
14482 837-7268	14482 837-7268	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maint 5 Years	\$75,800	Each	10%	\$68,220	Other	F1



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Vendor Notes:

Updated November 25, 2020

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14482 837-7269	14482 837-7269	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maint 5 Years	\$30,260	Each	10%	\$27,234	Other	F1
14482 837-7270	14482 837-7270	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maint 5 Years	\$144,740	Each	10%	\$130,266	Other	F1
14482 837-7271	14482 837-7271	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maint 5 Years	\$39,490	Each	10%	\$35,541	Other	F1
14482 837-7272	14482 837-7272	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maint 5 Years	\$172,880	Each	10%	\$155,592	Other	F1
14482 929-3709	14482 929-3709	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14482 929-8509	14482 929-8509	Storage Integrated Offer	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
14482 929-8519	14482 929-8519	Storage Integrated Offer	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
14482 935-6720	14482 935-6720	Storage Integrated Offer	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14482 936-2329	14482 936-2329	Storage Integrated Offer	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
14482 936-2339	14482 936-2339	Storage Integrated Offer	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
14482 936-2349	14482 936-2349	Storage Integrated Offer	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
14482 936-2359	14482 936-2359	Storage Integrated Offer	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
14482 936-2369	14482 936-2369	Storage Integrated Offer	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
14482 936-2379	14482 936-2379	Storage Integrated Offer	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
14482 936-2389	14482 936-2389	Storage Integrated Offer	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
14482 936-2399	14482 936-2399	Storage Integrated Offer	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
14482 936-2409	14482 936-2409	Storage Integrated Offer	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
14482 936-2419	14482 936-2419	Storage Integrated Offer	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
14482 936-2429	14482 936-2429	Storage Integrated Offer	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
14482 936-5279	14482 936-5279	Storage Integrated Offer	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
14482 936-5299	14482 936-5299	Storage Integrated Offer	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
14482 936-5319	14482 936-5319	Storage Integrated Offer	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
14482 936-5339	14482 936-5339	Storage Integrated Offer	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
14482 936-5359	14482 936-5359	Storage Integrated Offer	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
14482 936-5379	14482 936-5379	Storage Integrated Offer	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
14482 936-5389	14482 936-5389	Storage Integrated Offer	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
14482 936-5399	14482 936-5399	Storage Integrated Offer	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
14482 936-5409	14482 936-5409	Storage Integrated Offer	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
14482 936-5419	14482 936-5419	Storage Integrated Offer	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
14482 936-5439	14482 936-5439	Storage Integrated Offer	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
14482 936-5449	14482 936-5449	Storage Integrated Offer	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
14482 936-5459	14482 936-5459	Storage Integrated Offer	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
14482 936-5469	14482 936-5469	Storage Integrated Offer	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
14482 972-0401	14482 972-0401	Storage Integrated Offer	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
14482 972-0402	14482 972-0402	Storage Integrated Offer	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
14482 972-0403	14482 972-0403	Storage Integrated Offer	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
14482 972-0404	14482 972-0404	Storage Integrated Offer	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
14482 998-2511	14482 998-2511	Storage Integrated Offer	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
14716 825-4007	14716 825-4007	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
14716 825-4008	14716 825-4008	Storage Integrated Offer	Dell Onsite Diagnosis Service Next Business Day	\$59	Each	10%	\$53	Other	F1
14716 825-4009	14716 825-4009	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
14716 825-4010	14716 825-4010	Storage Integrated Offer	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$124	Each	10%	\$112	Other	F1
14716 845-2827	14716 845-2827	Storage Integrated Offer	Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1

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Vendor Notes:

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14716 845-2828	14716 845-2828	Storage Integrated Offer	Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2839	14716 845-2839	Storage Integrated Offer	Keep Your Hard Drive For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2840	14716 845-2840	Storage Integrated Offer	Keep Your Hard Drive For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2881	14716 845-2881	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2882	14716 845-2882	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2883	14716 845-2883	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2884	14716 845-2884	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2885	14716 845-2885	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2886	14716 845-2886	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2887	14716 845-2887	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2888	14716 845-2888	Storage Integrated Offer	ProSupport Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2889	14716 845-2889	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2890	14716 845-2890	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2891	14716 845-2891	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2892	14716 845-2892	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2893	14716 845-2893	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2894	14716 845-2894	Storage Integrated Offer	ProSupport Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2895	14716 845-2895	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2896	14716 845-2896	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2897	14716 845-2897	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2898	14716 845-2898	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2899	14716 845-2899	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2900	14716 845-2900	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2901	14716 845-2901	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2902	14716 845-2902	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2903	14716 845-2903	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2904	14716 845-2904	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2905	14716 845-2905	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2906	14716 845-2906	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2907	14716 845-2907	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2908	14716 845-2908	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2909	14716 845-2909	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2910	14716 845-2910	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2911	14716 845-2911	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2912	14716 845-2912	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2913	14716 845-2913	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2914	14716 845-2914	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2915	14716 845-2915	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2916	14716 845-2916	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2917	14716 845-2917	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2918	14716 845-2918	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2919	14716 845-2919	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2920	14716 845-2920	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2921	14716 845-2921	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2922	14716 845-2922	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2923	14716 845-2923	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2924	14716 845-2924	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2925	14716 845-2925	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-2926	14716 845-2926	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	0-100					
14716 845-2927	14716 845-2927	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2928	14716 845-2928	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2929	14716 845-2929	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2930	14716 845-2930	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2931	14716 845-2931	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2932	14716 845-2932	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2933	14716 845-2933	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2934	14716 845-2934	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2935	14716 845-2935	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2936	14716 845-2936	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2937	14716 845-2937	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2938	14716 845-2938	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2939	14716 845-2939	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2940	14716 845-2940	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2941	14716 845-2941	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2942	14716 845-2942	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2943	14716 845-2943	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2944	14716 845-2944	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2945	14716 845-2945	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2946	14716 845-2946	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2947	14716 845-2947	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2948	14716 845-2948	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2949	14716 845-2949	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2950	14716 845-2950	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2951	14716 845-2951	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2952	14716 845-2952	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2953	14716 845-2953	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2954	14716 845-2954	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2955	14716 845-2955	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2956	14716 845-2956	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2957	14716 845-2957	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2958	14716 845-2958	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2959	14716 845-2959	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2960	14716 845-2960	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2961	14716 845-2961	Storage Integrated Offer	4 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2962	14716 845-2962	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2963	14716 845-2963	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2964	14716 845-2964	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2965	14716 845-2965	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2966	14716 845-2966	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2967	14716 845-2967	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2968	14716 845-2968	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2969	14716 845-2969	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2970	14716 845-2970	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2971	14716 845-2971	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2972	14716 845-2972	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2973	14716 845-2973	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2974	14716 845-2974	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2975	14716 845-2975	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2976	14716 845-2976	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2977	14716 845-2977	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2978	14716 845-2978	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2979	14716 845-2979	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2980	14716 845-2980	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2981	14716 845-2981	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2982	14716 845-2982	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-2983	14716 845-2983	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14716_845-2984	14716_845-2984	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-2985	14716_845-2985	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-2986	14716_845-2986	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-2987	14716_845-2987	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-2988	14716_845-2988	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-2989	14716_845-2989	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3026	14716_845-3026	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3027	14716_845-3027	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3028	14716_845-3028	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3029	14716_845-3029	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3030	14716_845-3030	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3031	14716_845-3031	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3032	14716_845-3032	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3033	14716_845-3033	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3034	14716_845-3034	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3035	14716_845-3035	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3036	14716_845-3036	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3037	14716_845-3037	Storage Integrated Offer	6 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3038	14716_845-3038	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3039	14716_845-3039	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3040	14716_845-3040	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3041	14716_845-3041	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3042	14716_845-3042	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3043	14716_845-3043	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3044	14716_845-3044	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3045	14716_845-3045	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3046	14716_845-3046	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3047	14716_845-3047	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3048	14716_845-3048	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3049	14716_845-3049	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3050	14716_845-3050	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3051	14716_845-3051	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3052	14716_845-3052	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3053	14716_845-3053	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3054	14716_845-3054	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3055	14716_845-3055	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3056	14716_845-3056	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716_845-3057	14716_845-3057	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14716 845-3058	14716 845-3058	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3059	14716 845-3059	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3060	14716 845-3060	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3061	14716 845-3061	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3062	14716 845-3062	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3063	14716 845-3063	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3064	14716 845-3064	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3065	14716 845-3065	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3066	14716 845-3066	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3067	14716 845-3067	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3068	14716 845-3068	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3069	14716 845-3069	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3070	14716 845-3070	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3071	14716 845-3071	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3072	14716 845-3072	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3073	14716 845-3073	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3074	14716 845-3074	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3075	14716 845-3075	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3076	14716 845-3076	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3077	14716 845-3077	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3078	14716 845-3078	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3682	14716 845-3682	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3683	14716 845-3683	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3684	14716 845-3684	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3685	14716 845-3685	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3686	14716 845-3686	Storage Integrated Offer	ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3710	14716 845-3710	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3711	14716 845-3711	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3712	14716 845-3712	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3713	14716 845-3713	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3714	14716 845-3714	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3715	14716 845-3715	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3716	14716 845-3716	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3717	14716 845-3717	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3718	14716 845-3718	Storage Integrated Offer	2 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3719	14716 845-3719	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3720	14716 845-3720	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3721	14716 845-3721	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3722	14716 845-3722	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3723	14716 845-3723	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3724	14716 845-3724	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3725	14716 845-3725	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3726	14716 845-3726	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3727	14716 845-3727	Storage Integrated Offer	ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3728	14716 845-3728	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3729	14716 845-3729	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3730	14716 845-3730	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3731	14716 845-3731	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3732	14716 845-3732	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3733	14716 845-3733	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3734	14716 845-3734	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3735	14716 845-3735	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3736	14716 845-3736	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3737	14716 845-3737	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3738	14716 845-3738	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3739	14716 845-3739	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3740	14716 845-3740	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3741	14716 845-3741	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3750	14716 845-3750	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3751	14716 845-3751	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3752	14716 845-3752	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3753	14716 845-3753	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3754	14716 845-3754	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3755	14716 845-3755	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
14716 845-3756	14716 845-3756	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3757	14716 845-3757	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3758	14716 845-3758	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3759	14716 845-3759	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3760	14716 845-3760	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3761	14716 845-3761	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3762	14716 845-3762	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3763	14716 845-3763	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3764	14716 845-3764	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3765	14716 845-3765	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3766	14716 845-3766	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3767	14716 845-3767	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3768	14716 845-3768	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3769	14716 845-3769	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3770	14716 845-3770	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3771	14716 845-3771	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3772	14716 845-3772	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3773	14716 845-3773	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3774	14716 845-3774	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3775	14716 845-3775	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3776	14716 845-3776	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3777	14716 845-3777	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3778	14716 845-3778	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3779	14716 845-3779	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3780	14716 845-3780	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3781	14716 845-3781	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3782	14716 845-3782	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3783	14716 845-3783	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3784	14716 845-3784	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3785	14716 845-3785	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3786	14716 845-3786	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3787	14716 845-3787	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3788	14716 845-3788	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3789	14716 845-3789	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3790	14716 845-3790	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3791	14716 845-3791	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3792	14716 845-3792	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3793	14716 845-3793	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3794	14716 845-3794	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3795	14716 845-3795	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3796	14716 845-3796	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3797	14716 845-3797	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3798	14716 845-3798	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3799	14716 845-3799	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3800	14716 845-3800	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3801	14716 845-3801	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3802	14716 845-3802	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14716 845-3830	14716 845-3830	Storage Integrated Offer	5 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14716 845-3831	14716 845-3831	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3832	14716 845-3832	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3833	14716 845-3833	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3834	14716 845-3834	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3835	14716 845-3835	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3836	14716 845-3836	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3837	14716 845-3837	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3838	14716 845-3838	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3839	14716 845-3839	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3840	14716 845-3840	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3841	14716 845-3841	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3896	14716 845-3896	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3897	14716 845-3897	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3898	14716 845-3898	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3899	14716 845-3899	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3900	14716 845-3900	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3901	14716 845-3901	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3902	14716 845-3902	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3903	14716 845-3903	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3904	14716 845-3904	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3905	14716 845-3905	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3906	14716 845-3906	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3907	14716 845-3907	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3908	14716 845-3908	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3909	14716 845-3909	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3910	14716 845-3910	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3911	14716 845-3911	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3912	14716 845-3912	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3913	14716 845-3913	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3914	14716 845-3914	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3915	14716 845-3915	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3916	14716 845-3916	Storage Integrated Offer	3 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3917	14716 845-3917	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3918	14716 845-3918	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3919	14716 845-3919	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3920	14716 845-3920	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3921	14716 845-3921	Storage Integrated Offer	1 Year ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3922	14716 845-3922	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3923	14716 845-3923	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3924	14716 845-3924	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3925	14716 845-3925	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3926	14716 845-3926	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3927	14716 845-3927	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14716 845-3928	14716 845-3928	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3929	14716 845-3929	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3930	14716 845-3930	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3931	14716 845-3931	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3932	14716 845-3932	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3942	14716 845-3942	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3943	14716 845-3943	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 845-3944	14716 845-3944	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14716 926-0476	14716 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14758 845-2881	14758 845-2881	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2882	14758 845-2882	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2883	14758 845-2883	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2884	14758 845-2884	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2885	14758 845-2885	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2886	14758 845-2886	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2887	14758 845-2887	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2888	14758 845-2888	Storage Integrated Offer	ProSupport Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2889	14758 845-2889	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2890	14758 845-2890	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2891	14758 845-2891	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2892	14758 845-2892	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2893	14758 845-2893	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2894	14758 845-2894	Storage Integrated Offer	ProSupport Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2895	14758 845-2895	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2896	14758 845-2896	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2897	14758 845-2897	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2898	14758 845-2898	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2899	14758 845-2899	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2900	14758 845-2900	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2901	14758 845-2901	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2902	14758 845-2902	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2903	14758 845-2903	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2904	14758 845-2904	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2905	14758 845-2905	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2906	14758 845-2906	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2907	14758 845-2907	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2908	14758 845-2908	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2909	14758 845-2909	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	K Column J Product Category (if applicable)
14758 845-2910	14758 845-2910	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2911	14758 845-2911	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2912	14758 845-2912	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2913	14758 845-2913	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2914	14758 845-2914	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2915	14758 845-2915	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2916	14758 845-2916	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2917	14758 845-2917	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2918	14758 845-2918	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2919	14758 845-2919	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2920	14758 845-2920	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2921	14758 845-2921	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2922	14758 845-2922	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2923	14758 845-2923	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2924	14758 845-2924	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2925	14758 845-2925	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2926	14758 845-2926	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2927	14758 845-2927	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2928	14758 845-2928	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2929	14758 845-2929	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2930	14758 845-2930	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2931	14758 845-2931	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2932	14758 845-2932	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2933	14758 845-2933	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2934	14758 845-2934	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2935	14758 845-2935	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2936	14758 845-2936	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2937	14758 845-2937	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2938	14758 845-2938	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2939	14758 845-2939	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2940	14758 845-2940	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2941	14758 845-2941	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2942	14758 845-2942	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2943	14758 845-2943	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2944	14758 845-2944	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2945	14758 845-2945	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2946	14758 845-2946	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2947	14758 845-2947	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2948	14758 845-2948	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2949	14758 845-2949	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2950	14758 845-2950	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2951	14758 845-2951	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2952	14758 845-2952	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-2953	14758 845-2953	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14758 845-2954	14758 845-2954	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2955	14758 845-2955	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2956	14758 845-2956	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2957	14758 845-2957	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2958	14758 845-2958	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2959	14758 845-2959	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2960	14758 845-2960	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2961	14758 845-2961	Storage Integrated Offer	4 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2962	14758 845-2962	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2963	14758 845-2963	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2964	14758 845-2964	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2964	14758 845-2964	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2965	14758 845-2965	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2966	14758 845-2966	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2967	14758 845-2967	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2968	14758 845-2968	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2969	14758 845-2969	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2970	14758 845-2970	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2971	14758 845-2971	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2972	14758 845-2972	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2973	14758 845-2973	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2974	14758 845-2974	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2975	14758 845-2975	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2976	14758 845-2976	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2977	14758 845-2977	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2978	14758 845-2978	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2979	14758 845-2979	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2980	14758 845-2980	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2981	14758 845-2981	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2982	14758 845-2982	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2983	14758 845-2983	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2984	14758 845-2984	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2985	14758 845-2985	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2986	14758 845-2986	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2987	14758 845-2987	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2988	14758 845-2988	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-2989	14758 845-2989	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3026	14758 845-3026	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3027	14758 845-3027	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3028	14758 845-3028	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3029	14758 845-3029	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3030	14758 845-3030	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3031	14758 845-3031	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3032	14758 845-3032	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3033	14758 845-3033	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3034	14758 845-3034	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I	Column K)	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14758 845-3035	14758 845-3035	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3036	14758 845-3036	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3037	14758 845-3037	Storage Integrated Offer	6 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3038	14758 845-3038	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3039	14758 845-3039	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3040	14758 845-3040	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3041	14758 845-3041	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3042	14758 845-3042	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3043	14758 845-3043	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3044	14758 845-3044	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3045	14758 845-3045	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3046	14758 845-3046	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3047	14758 845-3047	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3048	14758 845-3048	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3049	14758 845-3049	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3050	14758 845-3050	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3051	14758 845-3051	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3052	14758 845-3052	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3053	14758 845-3053	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3054	14758 845-3054	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3055	14758 845-3055	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3056	14758 845-3056	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3057	14758 845-3057	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3058	14758 845-3058	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3059	14758 845-3059	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3060	14758 845-3060	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3061	14758 845-3061	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3062	14758 845-3062	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3063	14758 845-3063	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3064	14758 845-3064	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3065	14758 845-3065	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3066	14758 845-3066	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3067	14758 845-3067	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3068	14758 845-3068	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3069	14758 845-3069	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3070	14758 845-3070	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3071	14758 845-3071	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3072	14758 845-3072	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3073	14758 845-3073	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3074	14758 845-3074	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Local Base Incl Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3075	14758 845-3075	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3076	14758 845-3076	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3077	14758 845-3077	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3078	14758 845-3078	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3682	14758 845-3682	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3683	14758 845-3683	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3684	14758 845-3684	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3685	14758 845-3685	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3686	14758 845-3686	Storage Integrated Offer	ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3710	14758 845-3710	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3711	14758 845-3711	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3712	14758 845-3712	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3713	14758 845-3713	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3714	14758 845-3714	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3715	14758 845-3715	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3716	14758 845-3716	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3717	14758 845-3717	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3718	14758 845-3718	Storage Integrated Offer	2 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3719	14758 845-3719	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3720	14758 845-3720	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	0-100					
14758 845-3721	14758 845-3721	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3722	14758 845-3722	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3723	14758 845-3723	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3724	14758 845-3724	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3725	14758 845-3725	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3726	14758 845-3726	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3727	14758 845-3727	Storage Integrated Offer	ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3728	14758 845-3728	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3729	14758 845-3729	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3730	14758 845-3730	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3731	14758 845-3731	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3732	14758 845-3732	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3733	14758 845-3733	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3734	14758 845-3734	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3735	14758 845-3735	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3736	14758 845-3736	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3737	14758 845-3737	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3738	14758 845-3738	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3739	14758 845-3739	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3740	14758 845-3740	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3741	14758 845-3741	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3750	14758 845-3750	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3751	14758 845-3751	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3752	14758 845-3752	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3753	14758 845-3753	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3754	14758 845-3754	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3755	14758 845-3755	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3756	14758 845-3756	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3757	14758 845-3757	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3758	14758 845-3758	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3759	14758 845-3759	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3760	14758 845-3760	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3761	14758 845-3761	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3762	14758 845-3762	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3763	14758 845-3763	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3764	14758 845-3764	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3765	14758 845-3765	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3766	14758 845-3766	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3767	14758 845-3767	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3768	14758 845-3768	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3769	14758 845-3769	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3770	14758 845-3770	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3771	14758 845-3771	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3772	14758 845-3772	Storage Integrated Offer	5 Years ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14758 845-3773	14758 845-3773	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3774	14758 845-3774	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3775	14758 845-3775	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3776	14758 845-3776	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node Local Base Incl 10TB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3777	14758 845-3777	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3778	14758 845-3778	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3779	14758 845-3779	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3780	14758 845-3780	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3781	14758 845-3781	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3782	14758 845-3782	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3783	14758 845-3783	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3784	14758 845-3784	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3785	14758 845-3785	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3786	14758 845-3786	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3787	14758 845-3787	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3788	14758 845-3788	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3789	14758 845-3789	Storage Integrated Offer	4 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3790	14758 845-3790	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3791	14758 845-3791	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3792	14758 845-3792	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3793	14758 845-3793	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3794	14758 845-3794	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3795	14758 845-3795	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3796	14758 845-3796	Storage Integrated Offer	1 Year ProSupport Mission Critical metro node PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3797	14758 845-3797	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3798	14758 845-3798	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3799	14758 845-3799	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical metro node PowerStore 1000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3800	14758 845-3800	Storage Integrated Offer	3 Years ProSupport Mission Critical metro node PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3801	14758 845-3801	Storage Integrated Offer	2 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3802	14758 845-3802	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3830	14758 845-3830	Storage Integrated Offer	5 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3831	14758 845-3831	Storage Integrated Offer	5 Years ProSupport Mission Critical metro node Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3832	14758 845-3832	Storage Integrated Offer	2 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3833	14758 845-3833	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3834	14758 845-3834	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3835	14758 845-3835	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3836	14758 845-3836	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3837	14758 845-3837	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3838	14758 845-3838	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 1000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3839	14758 845-3839	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3840	14758 845-3840	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3841	14758 845-3841	Storage Integrated Offer	ProSupport Plus Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3896	14758 845-3896	Storage Integrated Offer	ProSupport Plus Mission Critical -Local PowerStore 3000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3897	14758 845-3897	Storage Integrated Offer	ProSupport Mission Critical metro node Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3898	14758 845-3898	Storage Integrated Offer	ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3899	14758 845-3899	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3900	14758 845-3900	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local PowerStore 5000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	
14758 845-3901	14758 845-3901	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical -Local PowerStore 7000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	K(Column J) Product Category (if applicable)
				Base price from Base Price Source	UoM				
14758 845-3902	14758 845-3902	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 380 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3903	14758 845-3903	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3904	14758 845-3904	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3905	14758 845-3905	Storage Integrated Offer	6 Years ProSupport Mission Critical metro node PowerStore 3000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3906	14758 845-3906	Storage Integrated Offer	6 Years ProSupport Mission Critical -Local Unity XT 480 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3907	14758 845-3907	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3908	14758 845-3908	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3909	14758 845-3909	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 580 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3910	14758 845-3910	Storage Integrated Offer	1 Year ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3911	14758 845-3911	Storage Integrated Offer	4 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3912	14758 845-3912	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3913	14758 845-3913	Storage Integrated Offer	3 Years ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3914	14758 845-3914	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical metro node PowerStore 9000 FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3915	14758 845-3915	Storage Integrated Offer	Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3916	14758 845-3916	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local PowerStore 9000 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3917	14758 845-3917	Storage Integrated Offer	3 Years ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3918	14758 845-3918	Storage Integrated Offer	Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3919	14758 845-3919	Storage Integrated Offer	3 Years ProSupport Plus Mission Critical metro node PowerStore 3000FB Software	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3920	14758 845-3920	Storage Integrated Offer	Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3921	14758 845-3921	Storage Integrated Offer	4 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3922	14758 845-3922	Storage Integrated Offer	Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3923	14758 845-3923	Storage Integrated Offer	2 Years ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3924	14758 845-3924	Storage Integrated Offer	Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3925	14758 845-3925	Storage Integrated Offer	1 Year ProSupport Mission Critical - metro node Unity XT 380 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3926	14758 845-3926	Storage Integrated Offer	5 Years ProSupport Plus Mission Critical -Local PowerStore 1000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3927	14758 845-3927	Storage Integrated Offer	Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3928	14758 845-3928	Storage Integrated Offer	6 Years ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3929	14758 845-3929	Storage Integrated Offer	Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3930	14758 845-3930	Storage Integrated Offer	1 Year ProSupport Mission Critical -Local Unity XT 880 FB Software Support-Maint	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3931	14758 845-3931	Storage Integrated Offer	ProSupport Plus Mission Critical -Local Unity XT 480 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3932	14758 845-3932	Storage Integrated Offer	ProSupport Mission Critical metro node PowerStore 7000 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3942	14758 845-3942	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 3000FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3943	14758 845-3943	Storage Integrated Offer	ProSupport Mission Critical -Local Unity XT 680 FB Software Support-Contract	\$99,999	Each	10%	\$89,999	Other	F1
14758 845-3944	14758 845-3944	Storage Integrated Offer	ProSupport Plus Mission Critical metro node PowerStore 5000 FB Software Support-	\$99,999	Each	10%	\$89,999	Other	F1
14445 837-7273	14445 837-7273	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support	\$0	Each	10%	\$0	Other	F1
14445 837-7275	14445 837-7275	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support	\$0	Each	10%	\$0	Other	F1
14445 837-7276	14445 837-7276	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1
14445 837-7277	14445 837-7277	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support	\$0	Each	10%	\$0	Other	F1
14445 837-7278	14445 837-7278	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1
14445 837-7279	14445 837-7279	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support	\$0	Each	10%	\$0	Other	F1
14445 837-7280	14445 837-7280	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1
14445 837-7281	14445 837-7281	Storage Integrated Offer	Contract	\$0	Each	10%	\$0	Other	F1
14445 837-7282	14445 837-7282	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1
14445 837-7283	14445 837-7283	Storage Integrated Offer	Contract	\$0	Each	10%	\$0	Other	F1
14445 837-7284	14445 837-7284	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445 837-7285	14445 837-7285	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445 837-7286	14445 837-7286	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445 837-7287	14445 837-7287	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445 837-7288	14445 837-7288	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445 837-7289	14445 837-7289	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445 837-7289	14445 837-7289	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14445_837-7290	14445_837-7290	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7291	14445_837-7291	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7292	14445_837-7292	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7293	14445_837-7293	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7294	14445_837-7294	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7295	14445_837-7295	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7296	14445_837-7296	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7297	14445_837-7297	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7298	14445_837-7298	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7299	14445_837-7299	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7300	14445_837-7300	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7301	14445_837-7301	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7303	14445_837-7303	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7304	14445_837-7304	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7305	14445_837-7305	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7306	14445_837-7306	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7307	14445_837-7307	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7308	14445_837-7308	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7309	14445_837-7309	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7310	14445_837-7310	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7311	14445_837-7311	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7312	14445_837-7312	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7313	14445_837-7313	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7315	14445_837-7315	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7316	14445_837-7316	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7317	14445_837-7317	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7318	14445_837-7318	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7319	14445_837-7319	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7320	14445_837-7320	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7321	14445_837-7321	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7322	14445_837-7322	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7323	14445_837-7323	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7324	14445_837-7324	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7325	14445_837-7325	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7326	14445_837-7326	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7327	14445_837-7327	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7328	14445_837-7328	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7329	14445_837-7329	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7330	14445_837-7330	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7331	14445_837-7331	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7332	14445_837-7332	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7333	14445_837-7333	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7334	14445_837-7334	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7335	14445_837-7335	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7336	14445_837-7336	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7337	14445_837-7337	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7338	14445_837-7338	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support	\$0	Each	10%	\$0	Other	F1
14445_837-7339	14445_837-7339	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support Contract	\$0	Each	10%	\$0	Other	F1
14445_837-7340	14445_837-7340	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support Contract	\$0	Each	10%	\$0	Other	F1



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I\Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14445 837-7341	14445 837-7341	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14445 837-7343	14445 837-7343	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14445 837-7344	14445 837-7344	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support	\$0	Each	10%	\$0	Other	F1	
14445 837-7345	14445 837-7345	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14445 837-7346	14445 837-7346	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support	\$0	Each	10%	\$0	Other	F1	
14445 837-7347	14445 837-7347	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14445 837-7348	14445 837-7348	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support	\$0	Each	10%	\$0	Other	F1	
14445 837-7349	14445 837-7349	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14445 837-7350	14445 837-7350	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support	\$0	Each	10%	\$0	Other	F1	
14445 837-7351	14445 837-7351	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14445 837-7352	14445 837-7352	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support	\$0	Each	10%	\$0	Other	F1	
14445 837-7353	14445 837-7353	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14445 837-7355	14445 837-7355	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 1	\$5,198	Each	10%	\$4,679	Other	F1	
14445 837-7356	14445 837-7356	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$9,406	Each	10%	\$8,465	Other	F1	
14445 837-7357	14445 837-7357	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 1	\$5,447	Each	10%	\$4,902	Other	F1	
14445 837-7358	14445 837-7358	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$10,640	Each	10%	\$9,576	Other	F1	
14445 837-7359	14445 837-7359	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 1	\$6,536	Each	10%	\$5,882	Other	F1	
14445 837-7360	14445 837-7360	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$11,181	Each	10%	\$10,062	Other	F1	
14445 837-7361	14445 837-7361	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 1	\$7,843	Each	10%	\$7,058	Other	F1	
14445 837-7362	14445 837-7362	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$11,751	Each	10%	\$10,576	Other	F1	
14445 837-7363	14445 837-7363	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 1	\$9,410	Each	10%	\$8,469	Other	F1	
14445 837-7364	14445 837-7364	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$12,354	Each	10%	\$11,119	Other	F1	
14445 837-7365	14445 837-7365	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$2,185	Each	10%	\$1,967	Other	F1	
14445 837-7366	14445 837-7366	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$5,962	Each	10%	\$5,365	Other	F1	
14445 837-7367	14445 837-7367	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$5,198	Each	10%	\$4,679	Other	F1	
14445 837-7368	14445 837-7368	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$13,644	Each	10%	\$12,280	Other	F1	
14445 837-7369	14445 837-7369	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$5,447	Each	10%	\$4,902	Other	F1	
14445 837-7370	14445 837-7370	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$26,053	Each	10%	\$23,448	Other	F1	
14445 837-7371	14445 837-7371	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$7,108	Each	10%	\$6,397	Other	F1	
14445 837-7372	14445 837-7372	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$31,118	Each	10%	\$28,007	Other	F1	
14445 837-7373	14445 837-7373	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14445 837-7375	14445 837-7375	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 1	\$5,776	Each	10%	\$5,198	Other	F1	
14445 837-7376	14445 837-7376	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$10,451	Each	10%	\$9,406	Other	F1	
14445 837-7377	14445 837-7377	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 1	\$6,052	Each	10%	\$5,447	Other	F1	
14445 837-7378	14445 837-7378	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$11,822	Each	10%	\$10,640	Other	F1	
14445 837-7379	14445 837-7379	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 1 Year	\$7,262	Each	10%	\$6,536	Other	F1	
14445 837-7380	14445 837-7380	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-Maint 1 Year	\$12,423	Each	10%	\$11,181	Other	F1	
14445 837-7381	14445 837-7381	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 1 Year	\$8,714	Each	10%	\$7,843	Other	F1	
14445 837-7382	14445 837-7382	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-Maint 1 Year	\$13,057	Each	10%	\$11,751	Other	F1	
14445 837-7383	14445 837-7383	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 1 Year	\$10,456	Each	10%	\$9,410	Other	F1	
14445 837-7384	14445 837-7384	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-Maint 1 Year	\$13,727	Each	10%	\$12,354	Other	F1	
14445 837-7385	14445 837-7385	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-Maint 1 Year	\$2,428	Each	10%	\$2,185	Other	F1	
14445 837-7386	14445 837-7386	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-Maint 1 Year	\$6,624	Each	10%	\$5,962	Other	F1	
14445 837-7387	14445 837-7387	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-Maint 1 Year	\$5,776	Each	10%	\$5,198	Other	F1	
14445 837-7388	14445 837-7388	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-Maint 1 Year	\$15,160	Each	10%	\$13,644	Other	F1	
14445 837-7389	14445 837-7389	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-Maint 1 Year	\$6,052	Each	10%	\$5,447	Other	F1	
14445 837-7390	14445 837-7390	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-Maint 1 Year	\$28,948	Each	10%	\$26,053	Other	F1	
14445 837-7391	14445 837-7391	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-Maint 1 Year	\$7,898	Each	10%	\$7,108	Other	F1	
14445 837-7392	14445 837-7392	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-Maint 1 Year	\$34,576	Each	10%	\$31,118	Other	F1	
14445 837-7393	14445 837-7393	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14445 837-7395	14445 837-7395	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 2 Years	\$10,397	Each	10%	\$9,357	Other	F1	
14445 837-7396	14445 837-7396	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-Maintenance 2 Years	\$18,812	Each	10%	\$16,931	Other	F1	
14445 837-7397	14445 837-7397	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 2 Years	\$10,894	Each	10%	\$9,804	Other	F1	
14445 837-7398	14445 837-7398	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-Maintenance 2 Years	\$21,280	Each	10%	\$19,152	Other	F1	
14445 837-7399	14445 837-7399	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 2 Years	\$13,072	Each	10%	\$11,764	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed	ALJP Category	Product Category
				Base Price Source	UoM Discount(%)	Price/UoM (Calculated)	Price (REQUIRED) use drop-down	(If applicable)	
14445 837-7400	14445 837-7400	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-Maintenance 2 Years	\$22,361	Each 10%	\$20,125	Other	F1	
14445 837-7401	14445 837-7401	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 2 Years	\$15,685	Each 10%	\$14,117	Other	F1	
14445 837-7402	14445 837-7402	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-Maintenance 2 Years	\$23,502	Each 10%	\$21,152	Other	F1	
14445 837-7403	14445 837-7403	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 2 Years	\$18,821	Each 10%	\$16,939	Other	F1	
14445 837-7404	14445 837-7404	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-Maintenance 2 Years	\$24,708	Each 10%	\$22,237	Other	F1	
14445 837-7405	14445 837-7405	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$4,370	Each 10%	\$3,933	Other	F1	
14445 837-7406	14445 837-7406	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-350 Metro FB Software Support-	\$11,923	Each 10%	\$10,731	Other	F1	
14445 837-7407	14445 837-7407	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$10,397	Each 10%	\$9,357	Other	F1	
14445 837-7408	14445 837-7408	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$27,288	Each 10%	\$24,559	Other	F1	
14445 837-7409	14445 837-7409	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$10,894	Each 10%	\$9,804	Other	F1	
14445 837-7410	14445 837-7410	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$52,106	Each 10%	\$46,896	Other	F1	
14445 837-7411	14445 837-7411	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$14,216	Each 10%	\$12,795	Other	F1	
14445 837-7412	14445 837-7412	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$62,237	Each 10%	\$56,013	Other	F1	
14445 837-7413	14445 837-7413	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support-	\$0	Each 10%	\$0	Other	F1	
14445 837-7415	14445 837-7415	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 2	\$11,552	Each 10%	\$10,397	Other	F1	
14445 837-7416	14445 837-7416	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$20,902	Each 10%	\$18,812	Other	F1	
14445 837-7417	14445 837-7417	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 2	\$12,104	Each 10%	\$10,894	Other	F1	
14445 837-7418	14445 837-7418	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$23,645	Each 10%	\$21,280	Other	F1	
14445 837-7419	14445 837-7419	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 2	\$14,524	Each 10%	\$13,072	Other	F1	
14445 837-7420	14445 837-7420	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$24,846	Each 10%	\$22,361	Other	F1	
14445 837-7421	14445 837-7421	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 2	\$17,428	Each 10%	\$15,685	Other	F1	
14445 837-7422	14445 837-7422	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$26,113	Each 10%	\$23,502	Other	F1	
14445 837-7423	14445 837-7423	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 2	\$20,912	Each 10%	\$18,821	Other	F1	
14445 837-7424	14445 837-7424	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$27,453	Each 10%	\$24,708	Other	F1	
14445 837-7425	14445 837-7425	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$4,856	Each 10%	\$4,370	Other	F1	
14445 837-7426	14445 837-7426	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$13,248	Each 10%	\$11,923	Other	F1	
14445 837-7427	14445 837-7427	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$11,552	Each 10%	\$10,397	Other	F1	
14445 837-7428	14445 837-7428	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$30,320	Each 10%	\$27,288	Other	F1	
14445 837-7429	14445 837-7429	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$12,104	Each 10%	\$10,894	Other	F1	
14445 837-7430	14445 837-7430	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$57,896	Each 10%	\$52,106	Other	F1	
14445 837-7431	14445 837-7431	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$15,796	Each 10%	\$14,216	Other	F1	
14445 837-7432	14445 837-7432	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$69,152	Each 10%	\$62,237	Other	F1	
14445 837-7433	14445 837-7433	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support-	\$0	Each 10%	\$0	Other	F1	
14445 837-7435	14445 837-7435	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 3	\$15,595	Each 10%	\$14,106	Other	F1	
14445 837-7436	14445 837-7436	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$28,218	Each 10%	\$25,396	Other	F1	
14445 837-7437	14445 837-7437	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 3	\$16,340	Each 10%	\$14,706	Other	F1	
14445 837-7438	14445 837-7438	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$31,920	Each 10%	\$28,728	Other	F1	
14445 837-7439	14445 837-7439	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 3	\$19,607	Each 10%	\$17,647	Other	F1	
14445 837-7440	14445 837-7440	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$33,542	Each 10%	\$30,187	Other	F1	
14445 837-7441	14445 837-7441	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 3	\$23,528	Each 10%	\$21,175	Other	F1	
14445 837-7442	14445 837-7442	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$35,253	Each 10%	\$31,728	Other	F1	
14445 837-7443	14445 837-7443	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 3	\$28,231	Each 10%	\$25,408	Other	F1	
14445 837-7444	14445 837-7444	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$37,062	Each 10%	\$33,556	Other	F1	
14445 837-7445	14445 837-7445	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$6,556	Each 10%	\$5,900	Other	F1	
14445 837-7446	14445 837-7446	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$17,885	Each 10%	\$16,096	Other	F1	
14445 837-7447	14445 837-7447	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$15,595	Each 10%	\$14,036	Other	F1	
14445 837-7448	14445 837-7448	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$40,932	Each 10%	\$36,839	Other	F1	
14445 837-7449	14445 837-7449	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$16,340	Each 10%	\$14,706	Other	F1	
14445 837-7450	14445 837-7450	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$78,160	Each 10%	\$70,344	Other	F1	
14445 837-7451	14445 837-7451	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$21,325	Each 10%	\$19,192	Other	F1	
14445 837-7452	14445 837-7452	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$93,355	Each 10%	\$84,020	Other	F1	
14445 837-7453	14445 837-7453	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support-	\$0	Each 10%	\$0	Other	F1	
14445 837-7455	14445 837-7455	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 3	\$17,328	Each 10%	\$15,595	Other	F1	
14445 837-7456	14445 837-7456	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$31,353	Each 10%	\$28,218	Other	F1	
14445 837-7457	14445 837-7457	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 3	\$18,150	Each 10%	\$16,340	Other	F1	
14445 837-7458	14445 837-7458	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$35,467	Each 10%	\$31,920	Other	F1	
14445 837-7459	14445 837-7459	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 3	\$21,706	Each 10%	\$19,607	Other	F1	
14445 837-7460	14445 837-7460	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$37,268	Each 10%	\$33,542	Other	F1	
14445 837-7461	14445 837-7461	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 3	\$26,142	Each 10%	\$23,528	Other	F1	
14445 837-7462	14445 837-7462	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$39,170	Each 10%	\$35,253	Other	F1	
14445 837-7463	14445 837-7463	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 3	\$31,368	Each 10%	\$28,231	Other	F1	
14445 837-7464	14445 837-7464	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$41,180	Each 10%	\$37,062	Other	F1	
14445 837-7465	14445 837-7465	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$7,284	Each 10%	\$6,556	Other	F1	
14445 837-7466	14445 837-7466	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$19,872	Each 10%	\$17,885	Other	F1	
14445 837-7467	14445 837-7467	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$17,328	Each 10%	\$15,595	Other	F1	
14445 837-7468	14445 837-7468	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$45,480	Each 10%	\$40,932	Other	F1	
14445 837-7469	14445 837-7469	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$18,156	Each 10%	\$16,340	Other	F1	
14445 837-7470	14445 837-7470	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$86,844	Each 10%	\$78,160	Other	F1	
14445 837-7471	14445 837-7471	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$23,694	Each 10%	\$21,325	Other	F1	
14445 837-7472	14445 837-7472	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$103,728	Each 10%	\$93,355	Other	F1	
14445 837-7473	14445 837-7473	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support-	\$0	Each 10%	\$0	Other	F1	
14445 837-7475	14445 837-7475	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 4	\$20,794	Each 10%	\$18,714	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (if applicable)	
14445 837-7476	14445 837-7476	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$37,624	Each	10%	\$33,861	Other	F1	
14445 837-7477	14445 837-7477	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 4	\$21,787	Each	10%	\$19,608	Other	F1	
14445 837-7478	14445 837-7478	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$42,561	Each	10%	\$38,305	Other	F1	
14445 837-7479	14445 837-7479	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 4	\$26,143	Each	10%	\$23,529	Other	F1	
14445 837-7480	14445 837-7480	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$44,722	Each	10%	\$40,250	Other	F1	
14445 837-7481	14445 837-7481	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 4	\$31,370	Each	10%	\$28,233	Other	F1	
14445 837-7482	14445 837-7482	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$47,004	Each	10%	\$42,303	Other	F1	
14445 837-7483	14445 837-7483	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 4	\$37,642	Each	10%	\$33,877	Other	F1	
14445 837-7484	14445 837-7484	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$49,416	Each	10%	\$44,474	Other	F1	
14445 837-7485	14445 837-7485	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 300-380 Local FB Software Support-	\$8,741	Each	10%	\$7,867	Other	F1	
14445 837-7486	14445 837-7486	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 300-380 Metro FB Software Support-	\$23,846	Each	10%	\$21,462	Other	F1	
14445 837-7487	14445 837-7487	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 400-480 Local FB Software Support-	\$20,794	Each	10%	\$18,714	Other	F1	
14445 837-7488	14445 837-7488	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 400-480 Metro FB Software Support-	\$54,576	Each	10%	\$49,118	Other	F1	
14445 837-7489	14445 837-7489	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 500-680 Local FB Software Support-	\$21,787	Each	10%	\$19,608	Other	F1	
14445 837-7490	14445 837-7490	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 500-680 Metro FB Software Support-	\$104,213	Each	10%	\$93,792	Other	F1	
14445 837-7491	14445 837-7491	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 600-880 Local FB Software Support-	\$28,433	Each	10%	\$25,590	Other	F1	
14445 837-7492	14445 837-7492	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 600-880 Metro FB Software Support-	\$124,474	Each	10%	\$112,026	Other	F1	
14445 837-7493	14445 837-7493	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14445 837-7495	14445 837-7495	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 4	\$23,104	Each	10%	\$20,794	Other	F1	
14445 837-7496	14445 837-7496	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$41,804	Each	10%	\$37,624	Other	F1	
14445 837-7497	14445 837-7497	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 4	\$24,208	Each	10%	\$21,787	Other	F1	
14445 837-7498	14445 837-7498	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$47,290	Each	10%	\$42,561	Other	F1	
14445 837-7499	14445 837-7499	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 4	\$29,048	Each	10%	\$26,143	Other	F1	
14445 837-7500	14445 837-7500	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$49,691	Each	10%	\$44,722	Other	F1	
14445 837-7501	14445 837-7501	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 4	\$34,856	Each	10%	\$31,370	Other	F1	
14445 837-7502	14445 837-7502	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$52,226	Each	10%	\$47,004	Other	F1	
14445 837-7503	14445 837-7503	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 4	\$41,824	Each	10%	\$37,642	Other	F1	
14445 837-7504	14445 837-7504	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$54,906	Each	10%	\$49,416	Other	F1	
14445 837-7505	14445 837-7505	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 300-380 Local FB Software Support-	\$9,712	Each	10%	\$8,741	Other	F1	
14445 837-7506	14445 837-7506	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 300-380 Metro FB Software Support-	\$26,496	Each	10%	\$23,846	Other	F1	
14445 837-7507	14445 837-7507	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 400-480 Local FB Software Support-	\$23,104	Each	10%	\$20,794	Other	F1	
14445 837-7508	14445 837-7508	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 400-480 Metro FB Software Support-	\$60,640	Each	10%	\$54,576	Other	F1	
14445 837-7509	14445 837-7509	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 500-680 Local FB Software Support-	\$24,208	Each	10%	\$21,787	Other	F1	
14445 837-7510	14445 837-7510	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 500-680 Metro FB Software Support-	\$115,792	Each	10%	\$104,213	Other	F1	
14445 837-7511	14445 837-7511	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 600-880 Local FB Software Support-	\$31,592	Each	10%	\$28,433	Other	F1	
14445 837-7512	14445 837-7512	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 600-880 Metro FB Software Support-	\$138,304	Each	10%	\$124,474	Other	F1	
14445 837-7513	14445 837-7513	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14445 837-7515	14445 837-7515	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 5	\$25,992	Each	10%	\$23,393	Other	F1	
14445 837-7516	14445 837-7516	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$47,030	Each	10%	\$42,327	Other	F1	
14445 837-7517	14445 837-7517	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 5	\$27,234	Each	10%	\$24,511	Other	F1	
14445 837-7518	14445 837-7518	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$53,201	Each	10%	\$47,881	Other	F1	
14445 837-7519	14445 837-7519	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 5	\$32,679	Each	10%	\$29,411	Other	F1	
14445 837-7520	14445 837-7520	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$55,903	Each	10%	\$50,312	Other	F1	
14445 837-7521	14445 837-7521	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 5	\$39,213	Each	10%	\$35,292	Other	F1	
14445 837-7522	14445 837-7522	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$58,755	Each	10%	\$52,879	Other	F1	
14445 837-7523	14445 837-7523	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 5	\$47,052	Each	10%	\$42,347	Other	F1	
14445 837-7524	14445 837-7524	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$61,770	Each	10%	\$55,593	Other	F1	
14445 837-7525	14445 837-7525	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 300-380 Local FB Software Support-	\$10,926	Each	10%	\$9,833	Other	F1	
14445 837-7526	14445 837-7526	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 300-380 Metro FB Software Support-	\$29,808	Each	10%	\$26,827	Other	F1	
14445 837-7527	14445 837-7527	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 400-480 Local FB Software Support-	\$25,992	Each	10%	\$23,393	Other	F1	
14445 837-7528	14445 837-7528	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 400-480 Metro FB Software Support-	\$68,220	Each	10%	\$61,398	Other	F1	
14445 837-7529	14445 837-7529	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 500-680 Local FB Software Support-	\$27,234	Each	10%	\$24,511	Other	F1	
14445 837-7530	14445 837-7530	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 500-680 Metro FB Software Support-	\$130,266	Each	10%	\$117,239	Other	F1	
14445 837-7531	14445 837-7531	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 600-880 Local FB Software Support-	\$35,541	Each	10%	\$31,987	Other	F1	
14445 837-7532	14445 837-7532	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Unity 600-880 Metro FB Software Support-	\$155,592	Each	10%	\$140,033	Other	F1	
14445 837-7533	14445 837-7533	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14445 837-7535	14445 837-7535	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 5	\$28,880	Each	10%	\$25,992	Other	F1	
14445 837-7536	14445 837-7536	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$52,255	Each	10%	\$47,030	Other	F1	
14445 837-7537	14445 837-7537	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 5	\$30,280	Each	10%	\$27,234	Other	F1	
14445 837-7538	14445 837-7538	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$59,112	Each	10%	\$53,201	Other	F1	
14445 837-7539	14445 837-7539	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 5	\$36,310	Each	10%	\$32,679	Other	F1	
14445 837-7540	14445 837-7540	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$62,114	Each	10%	\$55,903	Other	F1	
14445 837-7541	14445 837-7541	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 5	\$43,570	Each	10%	\$39,213	Other	F1	
14445 837-7542	14445 837-7542	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$65,283	Each	10%	\$58,755	Other	F1	
14445 837-7543	14445 837-7543	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 5	\$52,280	Each	10%	\$47,052	Other	F1	
14445 837-7544	14445 837-7544	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$68,633	Each	10%	\$61,770	Other	F1	
14445 837-7545	14445 837-7545	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 300-380 Local FB Software Support-	\$12,140	Each	10%	\$10,926	Other	F1	
14445 837-7546	14445 837-7546	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 300-380 Metro FB Software Support-	\$33,120	Each	10%	\$29,808	Other	F1	
14445 837-7547	14445 837-7547	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 400-480 Local FB Software Support-	\$28,880	Each	10%	\$25,992	Other	F1	
14445 837-7548	14445 837-7548	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 400-480 Metro FB Software Support-	\$75,800	Each	10%	\$68,220	Other	F1	
14445 837-7549	14445 837-7549	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 500-680 Local FB Software Support-	\$30,260	Each	10%	\$27,234	Other	F1	
14445 837-7550	14445 837-7550	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 500-680 Metro FB Software Support-	\$144,740	Each	10%	\$130,266	Other	F1	
14445 837-7551	14445 837-7551	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 600-880 Local FB Software Support-	\$39,490	Each	10%	\$35,541	Other	F1	
14445 837-7552	14445 837-7552	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V6 Unity 600-880 Metro FB Software Support-	\$172,880	Each	10%	\$155,592	Other	F1	
14445 837-7553	14445 837-7553	Storage Integrated Offer	ProSupport Mission Critical VPLEX V6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14445 837-7555	14445 837-7555	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 6	\$31,190	Each	10%	\$28,071	Other	F1	
14445 837-7556	14445 837-7556	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$56,435	Each	10%	\$50,792	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			use drop-down	Product Category (If applicable)	
14445 837-7557	14445 837-7557	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 6	\$32,681	\$29,413	Each	10%	\$29,413	Other	F1
14445 837-7558	14445 837-7558	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$63,841	\$57,457	Each	10%	\$57,457	Other	F1
14445 837-7559	14445 837-7559	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 6	\$39,215	\$35,293	Each	10%	\$35,293	Other	F1
14445 837-7560	14445 837-7560	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$67,083	\$60,375	Each	10%	\$60,375	Other	F1
14445 837-7561	14445 837-7561	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 6	\$47,056	\$42,350	Each	10%	\$42,350	Other	F1
14445 837-7562	14445 837-7562	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$70,506	\$63,455	Each	10%	\$63,455	Other	F1
14445 837-7563	14445 837-7563	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 6	\$56,462	\$50,816	Each	10%	\$50,816	Other	F1
14445 837-7564	14445 837-7564	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$74,124	\$66,711	Each	10%	\$66,711	Other	F1
14445 837-7565	14445 837-7565	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$13,111	\$11,800	Each	10%	\$11,800	Other	F1
14445 837-7566	14445 837-7566	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$35,770	\$32,193	Each	10%	\$32,193	Other	F1
14445 837-7567	14445 837-7567	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$31,190	\$28,071	Each	10%	\$28,071	Other	F1
14445 837-7568	14445 837-7568	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$81,864	\$73,678	Each	10%	\$73,678	Other	F1
14445 837-7569	14445 837-7569	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$32,681	\$29,413	Each	10%	\$29,413	Other	F1
14445 837-7570	14445 837-7570	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$156,319	\$140,687	Each	10%	\$140,687	Other	F1
14445 837-7571	14445 837-7571	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$42,649	\$38,384	Each	10%	\$38,384	Other	F1
14445 837-7572	14445 837-7572	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$186,710	\$168,039	Each	10%	\$168,039	Other	F1
14445 837-7573	14445 837-7573	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14445 837-7575	14445 837-7575	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 6	\$34,656	\$31,190	Each	10%	\$31,190	Other	F1
14445 837-7576	14445 837-7576	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$62,706	\$56,435	Each	10%	\$56,435	Other	F1
14445 837-7577	14445 837-7577	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 6	\$36,312	\$32,681	Each	10%	\$32,681	Other	F1
14445 837-7578	14445 837-7578	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$70,934	\$63,841	Each	10%	\$63,841	Other	F1
14445 837-7579	14445 837-7579	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 6	\$43,572	\$39,215	Each	10%	\$39,215	Other	F1
14445 837-7580	14445 837-7580	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$74,537	\$67,083	Each	10%	\$67,083	Other	F1
14445 837-7581	14445 837-7581	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 6	\$52,284	\$47,056	Each	10%	\$47,056	Other	F1
14445 837-7582	14445 837-7582	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$78,340	\$70,506	Each	10%	\$70,506	Other	F1
14445 837-7583	14445 837-7583	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 6	\$62,736	\$56,462	Each	10%	\$56,462	Other	F1
14445 837-7584	14445 837-7584	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$82,360	\$74,124	Each	10%	\$74,124	Other	F1
14445 837-7585	14445 837-7585	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$14,568	\$13,111	Each	10%	\$13,111	Other	F1
14445 837-7586	14445 837-7586	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$39,744	\$35,770	Each	10%	\$35,770	Other	F1
14445 837-7587	14445 837-7587	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$34,656	\$31,190	Each	10%	\$31,190	Other	F1
14445 837-7588	14445 837-7588	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$90,960	\$81,864	Each	10%	\$81,864	Other	F1
14445 837-7589	14445 837-7589	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$36,312	\$32,681	Each	10%	\$32,681	Other	F1
14445 837-7590	14445 837-7590	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$173,688	\$156,319	Each	10%	\$156,319	Other	F1
14445 837-7591	14445 837-7591	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$47,388	\$42,649	Each	10%	\$42,649	Other	F1
14445 837-7592	14445 837-7592	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$207,456	\$186,710	Each	10%	\$186,710	Other	F1
14445 926-0476	14445 926-0476	Storage Integrated Offer	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	\$179	Each	10%	\$179	Other	F1
14483 837-7273	14483 837-7273	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7275	14483 837-7275	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7276	14483 837-7276	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7277	14483 837-7277	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7278	14483 837-7278	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7279	14483 837-7279	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7280	14483 837-7280	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7281	14483 837-7281	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7282	14483 837-7282	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7283	14483 837-7283	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7284	14483 837-7284	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7285	14483 837-7285	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7286	14483 837-7286	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7287	14483 837-7287	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7288	14483 837-7288	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7289	14483 837-7289	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7290	14483 837-7290	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7291	14483 837-7291	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7292	14483 837-7292	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7293	14483 837-7293	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7294	14483 837-7294	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7295	14483 837-7295	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7296	14483 837-7296	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7297	14483 837-7297	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7298	14483 837-7298	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7299	14483 837-7299	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7300	14483 837-7300	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7301	14483 837-7301	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7303	14483 837-7303	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7304	14483 837-7304	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7305	14483 837-7305	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7306	14483 837-7306	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7307	14483 837-7307	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7308	14483 837-7308	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7309	14483 837-7309	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7310	14483 837-7310	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7311	14483 837-7311	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7312	14483 837-7312	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7313	14483 837-7313	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support	\$0	\$0	Each	10%	\$0	Other	F1
14483 837-7315	14483 837-7315	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support	\$0	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14483 837-7316	14483 837-7316	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7317	14483 837-7317	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7318	14483 837-7318	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7319	14483 837-7319	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7320	14483 837-7320	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7321	14483 837-7321	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7322	14483 837-7322	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7323	14483 837-7323	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7324	14483 837-7324	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7325	14483 837-7325	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7326	14483 837-7326	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7327	14483 837-7327	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7328	14483 837-7328	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7329	14483 837-7329	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7330	14483 837-7330	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7331	14483 837-7331	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7332	14483 837-7332	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7333	14483 837-7333	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7334	14483 837-7334	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7335	14483 837-7335	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7336	14483 837-7336	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7337	14483 837-7337	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7338	14483 837-7338	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7339	14483 837-7339	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7340	14483 837-7340	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7341	14483 837-7341	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support	\$0	Each	10%	\$0	Other	F1	
14483 837-7343	14483 837-7343	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7344	14483 837-7344	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7345	14483 837-7345	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7346	14483 837-7346	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7347	14483 837-7347	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7348	14483 837-7348	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7349	14483 837-7349	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7350	14483 837-7350	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7351	14483 837-7351	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7352	14483 837-7352	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000FB Software Support Contract	\$0	Each	10%	\$0	Other	F1	
14483 837-7353	14483 837-7353	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14483 837-7355	14483 837-7355	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 1	\$5,198	Each	10%	\$4,679	Other	F1	
14483 837-7356	14483 837-7356	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$9,406	Each	10%	\$8,465	Other	F1	
14483 837-7357	14483 837-7357	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 1	\$5,447	Each	10%	\$4,902	Other	F1	
14483 837-7358	14483 837-7358	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$10,640	Each	10%	\$9,576	Other	F1	
14483 837-7359	14483 837-7359	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 1	\$6,536	Each	10%	\$5,882	Other	F1	
14483 837-7360	14483 837-7360	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$11,181	Each	10%	\$10,062	Other	F1	
14483 837-7361	14483 837-7361	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 1	\$7,843	Each	10%	\$7,058	Other	F1	
14483 837-7362	14483 837-7362	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$11,751	Each	10%	\$10,576	Other	F1	
14483 837-7363	14483 837-7363	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 1	\$9,410	Each	10%	\$8,469	Other	F1	
14483 837-7364	14483 837-7364	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$12,354	Each	10%	\$11,119	Other	F1	
14483 837-7365	14483 837-7365	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$2,185	Each	10%	\$1,967	Other	F1	
14483 837-7366	14483 837-7366	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$5,962	Each	10%	\$5,365	Other	F1	
14483 837-7367	14483 837-7367	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$5,198	Each	10%	\$4,679	Other	F1	
14483 837-7368	14483 837-7368	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$13,644	Each	10%	\$12,280	Other	F1	
14483 837-7369	14483 837-7369	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$5,447	Each	10%	\$4,902	Other	F1	
14483 837-7370	14483 837-7370	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$26,053	Each	10%	\$23,448	Other	F1	
14483 837-7371	14483 837-7371	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$7,108	Each	10%	\$6,397	Other	F1	
14483 837-7372	14483 837-7372	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$31,118	Each	10%	\$28,007	Other	F1	
14483 837-7373	14483 837-7373	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14483 837-7375	14483 837-7375	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 1	\$5,776	Each	10%	\$5,198	Other	F1	
14483 837-7376	14483 837-7376	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$10,451	Each	10%	\$9,406	Other	F1	
14483 837-7377	14483 837-7377	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 1	\$6,052	Each	10%	\$5,447	Other	F1	
14483 837-7378	14483 837-7378	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$11,822	Each	10%	\$10,640	Other	F1	
14483 837-7379	14483 837-7379	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 1	\$7,282	Each	10%	\$6,636	Other	F1	
14483 837-7380	14483 837-7380	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$12,423	Each	10%	\$11,181	Other	F1	
14483 837-7381	14483 837-7381	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 1	\$8,714	Each	10%	\$7,843	Other	F1	
14483 837-7382	14483 837-7382	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$13,057	Each	10%	\$11,751	Other	F1	
14483 837-7383	14483 837-7383	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 1	\$10,456	Each	10%	\$9,410	Other	F1	
14483 837-7384	14483 837-7384	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$13,727	Each	10%	\$12,354	Other	F1	
14483 837-7385	14483 837-7385	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Local FB Software Support-	\$2,428	Each	10%	\$2,185	Other	F1	
14483 837-7386	14483 837-7386	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 300-380 Metro FB Software Support-	\$6,624	Each	10%	\$5,962	Other	F1	
14483 837-7387	14483 837-7387	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Local FB Software Support-	\$5,776	Each	10%	\$5,198	Other	F1	
14483 837-7388	14483 837-7388	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 400-480 Metro FB Software Support-	\$15,160	Each	10%	\$13,644	Other	F1	
14483 837-7389	14483 837-7389	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Local FB Software Support-	\$6,052	Each	10%	\$5,447	Other	F1	
14483 837-7390	14483 837-7390	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 500-680 Metro FB Software Support-	\$28,948	Each	10%	\$26,053	Other	F1	
14483 837-7391	14483 837-7391	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Local FB Software Support-	\$7,898	Each	10%	\$7,108	Other	F1	
14483 837-7392	14483 837-7392	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX VS6 Unity 600-880 Metro FB Software Support-	\$34,576	Each	10%	\$31,118	Other	F1	
14483 837-7393	14483 837-7393	Storage Integrated Offer	ProSupport Mission Critical VPLEX VS6 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14483 837-7395	14483 837-7395	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 2	\$10,397	Each	10%	\$9,357	Other	F1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14483 837-7477	14483 837-7477	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 4	\$21,787	Each	10%	\$19,608	Other	F1	
14483 837-7478	14483 837-7478	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$42,561	Each	10%	\$38,305	Other	F1	
14483 837-7479	14483 837-7479	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 4	\$26,143	Each	10%	\$23,529	Other	F1	
14483 837-7480	14483 837-7480	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$44,722	Each	10%	\$40,250	Other	F1	
14483 837-7481	14483 837-7481	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 4	\$31,370	Each	10%	\$28,233	Other	F1	
14483 837-7482	14483 837-7482	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$47,004	Each	10%	\$42,303	Other	F1	
14483 837-7483	14483 837-7483	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 4	\$37,642	Each	10%	\$33,877	Other	F1	
14483 837-7484	14483 837-7484	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$49,416	Each	10%	\$44,474	Other	F1	
14483 837-7485	14483 837-7485	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$8,741	Each	10%	\$7,867	Other	F1	
14483 837-7486	14483 837-7486	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$23,846	Each	10%	\$21,462	Other	F1	
14483 837-7487	14483 837-7487	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$20,794	Each	10%	\$18,714	Other	F1	
14483 837-7488	14483 837-7488	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$54,576	Each	10%	\$49,118	Other	F1	
14483 837-7489	14483 837-7489	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$21,787	Each	10%	\$19,608	Other	F1	
14483 837-7490	14483 837-7490	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$104,213	Each	10%	\$93,792	Other	F1	
14483 837-7491	14483 837-7491	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$28,433	Each	10%	\$25,590	Other	F1	
14483 837-7492	14483 837-7492	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$124,474	Each	10%	\$112,026	Other	F1	
14483 837-7493	14483 837-7493	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14483 837-7495	14483 837-7495	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 4	\$23,104	Each	10%	\$20,794	Other	F1	
14483 837-7496	14483 837-7496	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$41,804	Each	10%	\$37,624	Other	F1	
14483 837-7497	14483 837-7497	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 4	\$24,208	Each	10%	\$21,787	Other	F1	
14483 837-7498	14483 837-7498	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$47,290	Each	10%	\$42,561	Other	F1	
14483 837-7499	14483 837-7499	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 4	\$29,048	Each	10%	\$26,143	Other	F1	
14483 837-7500	14483 837-7500	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$49,691	Each	10%	\$44,722	Other	F1	
14483 837-7501	14483 837-7501	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 4	\$34,856	Each	10%	\$31,370	Other	F1	
14483 837-7502	14483 837-7502	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$52,226	Each	10%	\$47,004	Other	F1	
14483 837-7503	14483 837-7503	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 4	\$41,824	Each	10%	\$37,642	Other	F1	
14483 837-7504	14483 837-7504	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$54,906	Each	10%	\$49,416	Other	F1	
14483 837-7505	14483 837-7505	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$9,712	Each	10%	\$8,741	Other	F1	
14483 837-7506	14483 837-7506	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$26,496	Each	10%	\$23,846	Other	F1	
14483 837-7507	14483 837-7507	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$23,104	Each	10%	\$20,794	Other	F1	
14483 837-7508	14483 837-7508	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$60,640	Each	10%	\$54,576	Other	F1	
14483 837-7509	14483 837-7509	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$24,208	Each	10%	\$21,787	Other	F1	
14483 837-7510	14483 837-7510	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$115,792	Each	10%	\$104,213	Other	F1	
14483 837-7511	14483 837-7511	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$31,592	Each	10%	\$28,433	Other	F1	
14483 837-7512	14483 837-7512	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$138,304	Each	10%	\$124,474	Other	F1	
14483 837-7513	14483 837-7513	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14483 837-7515	14483 837-7515	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 5	\$25,992	Each	10%	\$23,393	Other	F1	
14483 837-7516	14483 837-7516	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$47,030	Each	10%	\$42,327	Other	F1	
14483 837-7517	14483 837-7517	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 5	\$27,234	Each	10%	\$24,511	Other	F1	
14483 837-7518	14483 837-7518	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$53,201	Each	10%	\$47,881	Other	F1	
14483 837-7519	14483 837-7519	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 5	\$32,679	Each	10%	\$29,411	Other	F1	
14483 837-7520	14483 837-7520	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$55,903	Each	10%	\$50,312	Other	F1	
14483 837-7521	14483 837-7521	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 5	\$36,310	Each	10%	\$32,829	Other	F1	
14483 837-7522	14483 837-7522	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$58,755	Each	10%	\$52,879	Other	F1	
14483 837-7523	14483 837-7523	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 5	\$47,052	Each	10%	\$42,347	Other	F1	
14483 837-7524	14483 837-7524	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$61,770	Each	10%	\$55,593	Other	F1	
14483 837-7525	14483 837-7525	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$10,926	Each	10%	\$9,833	Other	F1	
14483 837-7526	14483 837-7526	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$29,808	Each	10%	\$26,827	Other	F1	
14483 837-7527	14483 837-7527	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$25,992	Each	10%	\$23,393	Other	F1	
14483 837-7528	14483 837-7528	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$68,220	Each	10%	\$61,398	Other	F1	
14483 837-7529	14483 837-7529	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$27,234	Each	10%	\$24,511	Other	F1	
14483 837-7530	14483 837-7530	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$130,266	Each	10%	\$117,239	Other	F1	
14483 837-7531	14483 837-7531	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$35,541	Each	10%	\$31,987	Other	F1	
14483 837-7532	14483 837-7532	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$155,592	Each	10%	\$140,033	Other	F1	
14483 837-7533	14483 837-7533	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14483 837-7535	14483 837-7535	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 5	\$28,880	Each	10%	\$25,992	Other	F1	
14483 837-7536	14483 837-7536	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$52,255	Each	10%	\$47,030	Other	F1	
14483 837-7537	14483 837-7537	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 5	\$30,260	Each	10%	\$27,234	Other	F1	
14483 837-7538	14483 837-7538	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$59,112	Each	10%	\$53,201	Other	F1	
14483 837-7539	14483 837-7539	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 5	\$36,310	Each	10%	\$32,829	Other	F1	
14483 837-7540	14483 837-7540	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$62,114	Each	10%	\$55,903	Other	F1	
14483 837-7541	14483 837-7541	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 5	\$43,570	Each	10%	\$39,213	Other	F1	
14483 837-7542	14483 837-7542	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$65,283	Each	10%	\$58,755	Other	F1	
14483 837-7543	14483 837-7543	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 5	\$52,280	Each	10%	\$47,052	Other	F1	
14483 837-7544	14483 837-7544	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$68,633	Each	10%	\$61,770	Other	F1	
14483 837-7545	14483 837-7545	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$12,140	Each	10%	\$10,926	Other	F1	
14483 837-7546	14483 837-7546	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$33,120	Each	10%	\$29,808	Other	F1	
14483 837-7547	14483 837-7547	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$28,880	Each	10%	\$25,992	Other	F1	
14483 837-7548	14483 837-7548	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$75,800	Each	10%	\$68,220	Other	F1	
14483 837-7549	14483 837-7549	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$30,260	Each	10%	\$27,234	Other	F1	
14483 837-7550	14483 837-7550	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$144,740	Each	10%	\$130,266	Other	F1	
14483 837-7551	14483 837-7551	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$39,490	Each	10%	\$35,541	Other	F1	
14483 837-7552	14483 837-7552	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$172,880	Each	10%	\$155,592	Other	F1	
14483 837-7553	14483 837-7553	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14483 837-7555	14483 837-7555	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 1000 FB Software Support-Maintenance 6	\$31,190	Each	10%	\$28,071	Other	F1	
14483 837-7556	14483 837-7556	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$56,435	Each	10%	\$50,792	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down		
14483 837-7557	14483 837-7557	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 3000 FB Software Support-Maintenance 6	\$32,681	Each	10%	\$29,413	Other	F1	
14483 837-7558	14483 837-7558	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$63,841	Each	10%	\$57,457	Other	F1	
14483 837-7559	14483 837-7559	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 5000 FB Software Support-Maintenance 6	\$39,215	Each	10%	\$35,293	Other	F1	
14483 837-7560	14483 837-7560	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$67,083	Each	10%	\$60,375	Other	F1	
14483 837-7561	14483 837-7561	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 7000 FB Software Support-Maintenance 6	\$47,056	Each	10%	\$42,350	Other	F1	
14483 837-7562	14483 837-7562	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$70,506	Each	10%	\$63,455	Other	F1	
14483 837-7563	14483 837-7563	Storage Integrated Offer	ProSupport Mission Critical Local PowerStore 9000 FB Software Support-Maintenance 6	\$56,462	Each	10%	\$50,816	Other	F1	
14483 837-7564	14483 837-7564	Storage Integrated Offer	ProSupport Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$74,124	Each	10%	\$66,711	Other	F1	
14483 837-7565	14483 837-7565	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$13,111	Each	10%	\$11,800	Other	F1	
14483 837-7566	14483 837-7566	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$35,770	Each	10%	\$32,193	Other	F1	
14483 837-7567	14483 837-7567	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$31,190	Each	10%	\$28,071	Other	F1	
14483 837-7568	14483 837-7568	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$81,864	Each	10%	\$73,678	Other	F1	
14483 837-7569	14483 837-7569	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$32,681	Each	10%	\$29,413	Other	F1	
14483 837-7570	14483 837-7570	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$156,319	Each	10%	\$140,687	Other	F1	
14483 837-7571	14483 837-7571	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$42,649	Each	10%	\$38,384	Other	F1	
14483 837-7572	14483 837-7572	Storage Integrated Offer	ProSupport Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$186,710	Each	10%	\$168,039	Other	F1	
14483 837-7573	14483 837-7573	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Geosync Base Incl 10TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14483 837-7575	14483 837-7575	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 1000 FB Software Support-Maint 6	\$34,656	Each	10%	\$31,190	Other	F1	
14483 837-7576	14483 837-7576	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 1000 FB Software Support-	\$62,706	Each	10%	\$56,435	Other	F1	
14483 837-7577	14483 837-7577	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 3000 FB Software Support-Maint 6	\$36,312	Each	10%	\$32,681	Other	F1	
14483 837-7578	14483 837-7578	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 3000 FB Software Support-	\$70,934	Each	10%	\$63,841	Other	F1	
14483 837-7579	14483 837-7579	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 5000 FB Software Support-Maint 6	\$43,572	Each	10%	\$39,215	Other	F1	
14483 837-7580	14483 837-7580	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 5000 FB Software Support-	\$74,537	Each	10%	\$67,083	Other	F1	
14483 837-7581	14483 837-7581	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 7000 FB Software Support-Maint 6	\$52,284	Each	10%	\$47,056	Other	F1	
14483 837-7582	14483 837-7582	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 7000 FB Software Support-	\$76,340	Each	10%	\$70,506	Other	F1	
14483 837-7583	14483 837-7583	Storage Integrated Offer	ProSupport Plus Mission Critical Local PowerStore 9000 FB Software Support-Maint 6	\$62,736	Each	10%	\$56,462	Other	F1	
14483 837-7584	14483 837-7584	Storage Integrated Offer	ProSupport Plus Mission Critical Metro Node PowerStore 9000 FB Software Support-	\$82,360	Each	10%	\$74,124	Other	F1	
14483 837-7585	14483 837-7585	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Local FB Software Support-	\$14,568	Each	10%	\$13,111	Other	F1	
14483 837-7586	14483 837-7586	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 300-380 Metro FB Software Support-	\$39,744	Each	10%	\$35,770	Other	F1	
14483 837-7587	14483 837-7587	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Local FB Software Support-	\$34,656	Each	10%	\$31,190	Other	F1	
14483 837-7588	14483 837-7588	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 400-480 Metro FB Software Support-	\$90,960	Each	10%	\$81,864	Other	F1	
14483 837-7589	14483 837-7589	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Local FB Software Support-	\$36,312	Each	10%	\$32,681	Other	F1	
14483 837-7590	14483 837-7590	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 500-680 Metro FB Software Support-	\$173,688	Each	10%	\$156,319	Other	F1	
14483 837-7591	14483 837-7591	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Local FB Software Support-	\$47,388	Each	10%	\$42,649	Other	F1	
14483 837-7592	14483 837-7592	Storage Integrated Offer	ProSupport Plus Mission Critical VPLEX V56 Unity 600-880 Metro FB Software Support-	\$207,456	Each	10%	\$186,710	Other	F1	
13687 007-1527	13687 007-1527	Storage Mid Range	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13687 009-4364	13687 009-4364	Storage Mid Range	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13687 009-4877	13687 009-4877	Storage Mid Range	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13687 460-5909	13687 460-5909	Storage Mid Range	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13687 460-8531	13687 460-8531	Storage Mid Range	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
13687 460-9052	13687 460-9052	Storage Mid Range	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1	
13687 460-9900	13687 460-9900	Storage Mid Range	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13687 461-0497	13687 461-0497	Storage Mid Range	PO Requires: Billing,Shipping,Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13687 468-8025	13687 468-8025	Storage Mid Range	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
13687 468-8026	13687 468-8026	Storage Mid Range	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
13687 468-8027	13687 468-8027	Storage Mid Range	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
13687 468-8028	13687 468-8028	Storage Mid Range	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
13687 468-8029	13687 468-8029	Storage Mid Range	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13687 539-BBBF	13687 539-BBBF	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$10,998	Each	10%	\$9,898	Other	F1	
13687 539-BBBG	13687 539-BBBG	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$10,998	Each	10%	\$9,898	Other	F1	
13687 714-BBCM	13687 714-BBCM	Storage Mid Range	Next Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1	
13687 714-BBCN	13687 714-BBCN	Storage Mid Range	Same Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1	
13687 718-BBCJ	13687 718-BBCJ	Storage Mid Range	ProSupport Plus Add-On Anytime Upgrade Select	\$399,987	Each	10%	\$359,988	Other	F1	
13687 804-2161	13687 804-2161	Storage Mid Range	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1	
13687 806-7308	13687 806-7308	Storage Mid Range	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13687 812-4019	13687 812-4019	Storage Mid Range	ProDeploy Plus Training Credits 800 Redeem at education.dell.com Expires 1Yr	\$800	Each	10%	\$720	Other	F1	
13687 812-4031	13687 812-4031	Storage Mid Range	Education Services Training Credits 10 - Redeem at education.dell.com Expires 1yr	\$10	Each	10%	\$9	Other	F1	
13687 812-4032	13687 812-4032	Storage Mid Range	Education Services Training Credits 100 - Redeem at education.dell.com Expires	\$100	Each	10%	\$90	Other	F1	
13687 812-4033	13687 812-4033	Storage Mid Range	Education Services Training Credits 1000 - Redeem at education.dell.com Expires	\$1,000	Each	10%	\$900	Other	F1	
13687 813-5754	13687 813-5754	Storage Mid Range	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1	
13687 822-3179	13687 822-3179	Storage Mid Range	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13687 823-9276	13687 823-9276	Storage Mid Range	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1	
13687 823-9284	13687 823-9284	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13687 823-9285	13687 823-9285	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1	
13687 825-6575	13687 825-6575	Storage Mid Range	ProDeploy Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1	
13687 825-6576	13687 825-6576	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Hardware Component (Requires ProDeploy	\$2,160	Each	10%	\$1,944	Other	F1	
13687 825-6577	13687 825-6577	Storage Mid Range	ProDeploy Add-On for PowerStore Add Two Hosts (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1	
13687 825-6578	13687 825-6578	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Add Two Hosts (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1	
13687 825-6579	13687 825-6579	Storage Mid Range	ProDeploy Add-On for PowerStore File (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1	
13687 825-6580	13687 825-6580	Storage Mid Range	ProDeploy Plus Add-On for PowerStore File (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1	
13687 825-6581	13687 825-6581	Storage Mid Range	ProDeploy Add-On for PowerStore Remote Replication (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1	
13687 825-6582	13687 825-6582	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Remote Replication (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13687 825-6585	13687 825-6585	Storage Mid Range	ProDeploy Add-On for PowerStore Local Protection (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13687 825-6586	13687 825-6586	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Local Protection (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13687 825-7398	13687 825-7398	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$1,320	Each	10%	\$1,188	Other	F1
13687 825-7399	13687 825-7399	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$2,129	Each	10%	\$1,916	Other	F1
13687 825-7400	13687 825-7400	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$15,519	Each	10%	\$13,967	Other	F1
13687 825-7401	13687 825-7401	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$30,388	Each	10%	\$27,349	Other	F1
13687 825-7402	13687 825-7402	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$50,105	Each	10%	\$45,094	Other	F1
13687 825-7403	13687 825-7403	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$25,044	Each	10%	\$22,540	Other	F1
13687 825-7404	13687 825-7404	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$49,038	Each	10%	\$44,135	Other	F1
13687 825-7405	13687 825-7405	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$80,856	Each	10%	\$72,770	Other	F1
13687 825-7484	13687 825-7484	Storage Mid Range	Optimize for PowerStore X Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13687 825-7485	13687 825-7485	Storage Mid Range	Optimize for PowerStore X Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13687 825-7486	13687 825-7486	Storage Mid Range	Optimize for PowerStore X Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13687 825-7487	13687 825-7487	Storage Mid Range	Optimize for PowerStore X Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13687 825-7496	13687 825-7496	Storage Mid Range	Optimize for PowerStore X Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13687 825-7499	13687 825-7499	Storage Mid Range	Optimize for PowerStore X Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13687 825-7500	13687 825-7500	Storage Mid Range	Optimize for PowerStore X Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13687 825-7501	13687 825-7501	Storage Mid Range	Optimize for PowerStore X Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13687 825-7502	13687 825-7502	Storage Mid Range	Optimize for PowerStore T Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13687 825-7503	13687 825-7503	Storage Mid Range	Optimize for PowerStore T Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13687 825-7504	13687 825-7504	Storage Mid Range	Optimize for PowerStore T Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13687 825-7505	13687 825-7505	Storage Mid Range	Optimize for PowerStore T Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13687 825-7506	13687 825-7506	Storage Mid Range	Optimize for PowerStore T Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13687 825-7508	13687 825-7508	Storage Mid Range	Optimize for PowerStore T Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13687 825-7509	13687 825-7509	Storage Mid Range	Optimize for PowerStore T Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13687 825-7510	13687 825-7510	Storage Mid Range	Optimize for PowerStore T Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13687 825-8623	13687 825-8623	Storage Mid Range	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13687 825-8624	13687 825-8624	Storage Mid Range	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13687 825-8626	13687 825-8626	Storage Mid Range	ProDeploy for PowerStore 1XXX X	\$3,850	Each	10%	\$3,465	Other	F1
13687 825-8628	13687 825-8628	Storage Mid Range	ProDeploy Plus for PowerStore 1XXX X	\$6,130	Each	10%	\$5,517	Other	F1
13687 825-8631	13687 825-8631	Storage Mid Range	ProDeploy for PowerStore 1XXX T	\$3,500	Each	10%	\$3,150	Other	F1
13687 825-8633	13687 825-8633	Storage Mid Range	ProDeploy Plus for PowerStore 1XXX T	\$5,500	Each	10%	\$4,950	Other	F1
13687 825-9478	13687 825-9478	Storage Mid Range	Keep Your Hard Drive 1 Year	\$2,424	Each	10%	\$2,182	Other	F1
13687 825-9479	13687 825-9479	Storage Mid Range	Keep Your Hard Drive 3 Years	\$7,273	Each	10%	\$6,545	Other	F1
13687 825-9480	13687 825-9480	Storage Mid Range	Keep Your Hard Drive 4 Years	\$9,697	Each	10%	\$8,727	Other	F1
13687 825-9481	13687 825-9481	Storage Mid Range	Keep Your Hard Drive 5 Years	\$12,121	Each	10%	\$10,909	Other	F1
13687 825-9488	13687 825-9488	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13687 825-9489	13687 825-9489	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service	\$678	Each	10%	\$611	Other	F1
13687 825-9490	13687 825-9490	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$895	Each	10%	\$806	Other	F1
13687 825-9491	13687 825-9491	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$1,790	Each	10%	\$1,611	Other	F1
13687 825-9492	13687 825-9492	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$2,685	Each	10%	\$2,417	Other	F1
13687 825-9493	13687 825-9493	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$3,579	Each	10%	\$3,221	Other	F1
13687 825-9496	13687 825-9496	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$2,096	Each	10%	\$1,886	Other	F1
13687 825-9497	13687 825-9497	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$6,287	Each	10%	\$5,658	Other	F1
13687 825-9498	13687 825-9498	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$8,383	Each	10%	\$7,545	Other	F1
13687 825-9499	13687 825-9499	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$10,480	Each	10%	\$9,432	Other	F1
13687 825-9502	13687 825-9502	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,582	Each	10%	\$1,424	Other	F1
13687 825-9503	13687 825-9503	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$3,164	Each	10%	\$2,848	Other	F1
13687 825-9504	13687 825-9504	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$4,747	Each	10%	\$4,272	Other	F1
13687 825-9505	13687 825-9505	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$6,329	Each	10%	\$5,696	Other	F1
13687 825-9508	13687 825-9508	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$2,156	Each	10%	\$1,940	Other	F1
13687 825-9509	13687 825-9509	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$6,469	Each	10%	\$5,822	Other	F1
13687 825-9510	13687 825-9510	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$8,625	Each	10%	\$7,763	Other	F1
13687 825-9511	13687 825-9511	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$10,781	Each	10%	\$9,703	Other	F1
13687 825-9514	13687 825-9514	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,176	Each	10%	\$1,058	Other	F1
13687 825-9515	13687 825-9515	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$2,352	Each	10%	\$2,117	Other	F1
13687 825-9516	13687 825-9516	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$3,527	Each	10%	\$3,174	Other	F1
13687 825-9517	13687 825-9517	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$4,703	Each	10%	\$4,233	Other	F1
13687 825-9520	13687 825-9520	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$2,936	Each	10%	\$2,642	Other	F1
13687 825-9521	13687 825-9521	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$8,809	Each	10%	\$7,928	Other	F1
13687 825-9522	13687 825-9522	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$11,748	Each	10%	\$10,571	Other	F1
13687 825-9523	13687 825-9523	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$14,682	Each	10%	\$13,214	Other	F1
13687 825-9526	13687 825-9526	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,829	Each	10%	\$1,646	Other	F1
13687 825-9527	13687 825-9527	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,657	Each	10%	\$3,291	Other	F1
13687 825-9528	13687 825-9528	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$5,485	Each	10%	\$4,937	Other	F1
13687 825-9529	13687 825-9529	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$7,314	Each	10%	\$6,583	Other	F1
13687 825-9532	13687 825-9532	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$2,657	Each	10%	\$2,391	Other	F1
13687 825-9533	13687 825-9533	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$7,972	Each	10%	\$7,175	Other	F1
13687 825-9534	13687 825-9534	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$10,630	Each	10%	\$9,567	Other	F1
13687 825-9535	13687 825-9535	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$13,287	Each	10%	\$11,958	Other	F1
13687 825-9538	13687 825-9538	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 1	\$2,470	Each	10%	\$2,223	Other	F1
13687 825-9539	13687 825-9539	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 3	\$7,409	Each	10%	\$6,668	Other	F1
13687 825-9540	13687 825-9540	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 5	\$12,349	Each	10%	\$11,114	Other	F1
13687 825-9542	13687 825-9542	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 4	\$9,878	Each	10%	\$8,890	Other	F1
13687 825-9544	13687 825-9544	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,530	Each	10%	\$2,277	Other	F1
13687 825-9545	13687 825-9545	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$7,591	Each	10%	\$6,832	Other	F1
13687 825-9546	13687 825-9546	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$12,650	Each	10%	\$11,385	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Proposed (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source Price	UoM		Calculated Column Price/UoM (Calculated)	Column M (Calculated)		
13687 825-9548	13687 825-9548	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$10,120	Each	10%	\$9,108	Other	F1	
13687 826-0525	13687 826-0525	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$4,568	Each	10%	\$4,111	Other	F1	
13687 826-0526	13687 826-0526	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$9,135	Each	10%	\$8,222	Other	F1	
13687 826-0527	13687 826-0527	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$13,703	Each	10%	\$12,333	Other	F1	
13687 826-0528	13687 826-0528	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$18,271	Each	10%	\$16,444	Other	F1	
13687 826-0529	13687 826-0529	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$22,838	Each	10%	\$20,554	Other	F1	
13687 826-0530	13687 826-0530	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 1	\$5,191	Each	10%	\$4,671	Other	F1	
13687 826-0531	13687 826-0531	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 2	\$10,381	Each	10%	\$9,343	Other	F1	
13687 826-0532	13687 826-0532	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 3	\$15,572	Each	10%	\$14,014	Other	F1	
13687 826-0533	13687 826-0533	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 4	\$20,762	Each	10%	\$18,686	Other	F1	
13687 826-0534	13687 826-0534	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 5	\$25,953	Each	10%	\$23,357	Other	F1	
13687 826-0535	13687 826-0535	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$5,398	Each	10%	\$4,858	Other	F1	
13687 826-0536	13687 826-0536	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$10,796	Each	10%	\$9,717	Other	F1	
13687 826-0537	13687 826-0537	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$16,194	Each	10%	\$14,575	Other	F1	
13687 826-0538	13687 826-0538	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$21,592	Each	10%	\$19,433	Other	F1	
13687 826-0539	13687 826-0539	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$26,991	Each	10%	\$24,292	Other	F1	
13687 826-0540	13687 826-0540	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$5,606	Each	10%	\$5,045	Other	F1	
13687 826-0541	13687 826-0541	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$11,211	Each	10%	\$10,090	Other	F1	
13687 826-0542	13687 826-0542	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$16,817	Each	10%	\$15,135	Other	F1	
13687 826-0543	13687 826-0543	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$22,423	Each	10%	\$20,181	Other	F1	
13687 826-0544	13687 826-0544	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$28,029	Each	10%	\$25,226	Other	F1	
13687 828-4796	13687 828-4796	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High	\$0	Each	10%	\$0	Other	F1	
13687 828-4797	13687 828-4797	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,884	Each	10%	\$3,496	Other	F1	
13687 828-4798	13687 828-4798	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$11,652	Each	10%	\$10,487	Other	F1	
13687 828-4799	13687 828-4799	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$15,537	Each	10%	\$13,983	Other	F1	
13687 828-4800	13687 828-4800	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$19,421	Each	10%	\$17,479	Other	F1	
13687 828-4801	13687 828-4801	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,856	Each	10%	\$4,370	Other	F1	
13687 828-4802	13687 828-4802	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$14,566	Each	10%	\$13,109	Other	F1	
13687 828-4803	13687 828-4803	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$19,421	Each	10%	\$17,479	Other	F1	
13687 828-4804	13687 828-4804	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$24,276	Each	10%	\$21,848	Other	F1	
13687 828-4805	13687 828-4805	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$5,341	Each	10%	\$4,807	Other	F1	
13687 828-4806	13687 828-4806	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$16,022	Each	10%	\$14,420	Other	F1	
13687 828-4807	13687 828-4807	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$21,363	Each	10%	\$19,227	Other	F1	
13687 828-4808	13687 828-4808	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$26,704	Each	10%	\$24,033	Other	F1	
13687 828-4809	13687 828-4809	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1	\$5,826	Each	10%	\$5,244	Other	F1	
13687 828-4810	13687 828-4810	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3	\$17,479	Each	10%	\$15,731	Other	F1	
13687 828-4811	13687 828-4811	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4	\$23,305	Each	10%	\$20,974	Other	F1	
13687 828-4812	13687 828-4812	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5	\$29,131	Each	10%	\$26,218	Other	F1	
13687 828-4813	13687 828-4813	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low	\$0	Each	10%	\$0	Other	F1	
13687 828-4814	13687 828-4814	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$702	Each	10%	\$632	Other	F1	
13687 828-4815	13687 828-4815	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,106	Each	10%	\$1,895	Other	F1	
13687 828-4816	13687 828-4816	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,808	Each	10%	\$2,527	Other	F1	
13687 828-4817	13687 828-4817	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$3,510	Each	10%	\$3,159	Other	F1	
13687 828-4818	13687 828-4818	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$877	Each	10%	\$790	Other	F1	
13687 828-4819	13687 828-4819	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$2,632	Each	10%	\$2,369	Other	F1	
13687 828-4820	13687 828-4820	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$3,510	Each	10%	\$3,159	Other	F1	
13687 828-4821	13687 828-4821	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$4,387	Each	10%	\$3,948	Other	F1	
13687 828-4822	13687 828-4822	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$965	Each	10%	\$869	Other	F1	
13687 828-4823	13687 828-4823	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,896	Each	10%	\$2,606	Other	F1	
13687 828-4824	13687 828-4824	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$3,861	Each	10%	\$3,475	Other	F1	
13687 828-4825	13687 828-4825	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$4,826	Each	10%	\$4,343	Other	F1	
13687 828-4826	13687 828-4826	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1	\$1,053	Each	10%	\$948	Other	F1	
13687 828-4827	13687 828-4827	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3	\$3,159	Each	10%	\$2,843	Other	F1	
13687 828-4828	13687 828-4828	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4	\$4,212	Each	10%	\$3,791	Other	F1	
13687 828-4829	13687 828-4829	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5	\$5,265	Each	10%	\$4,738	Other	F1	
13687 828-4830	13687 828-4830	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium	\$0	Each	10%	\$0	Other	F1	
13687 828-4831	13687 828-4831	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,870	Each	10%	\$1,683	Other	F1	
13687 828-4832	13687 828-4832	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,611	Each	10%	\$5,050	Other	F1	
13687 828-4833	13687 828-4833	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,481	Each	10%	\$6,733	Other	F1	
13687 828-4834	13687 828-4834	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$9,352	Each	10%	\$8,417	Other	F1	
13687 828-4835	13687 828-4835	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$2,338	Each	10%	\$2,104	Other	F1	
13687 828-4836	13687 828-4836	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$7,014	Each	10%	\$6,312	Other	F1	
13687 828-4837	13687 828-4837	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$9,352	Each	10%	\$8,417	Other	F1	
13687 828-4838	13687 828-4838	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$11,690	Each	10%	\$10,521	Other	F1	
13687 828-4839	13687 828-4839	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$2,572	Each	10%	\$2,315	Other	F1	
13687 828-4840	13687 828-4840	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$7,715	Each	10%	\$6,944	Other	F1	
13687 828-4841	13687 828-4841	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$10,287	Each	10%	\$9,258	Other	F1	
13687 828-4842	13687 828-4842	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$12,859	Each	10%	\$11,573	Other	F1	
13687 828-4843	13687 828-4843	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$2,806	Each	10%	\$2,525	Other	F1	
13687 828-4844	13687 828-4844	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$8,417	Each	10%	\$7,575	Other	F1	
13687 828-4845	13687 828-4845	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$11,222	Each	10%	\$10,100	Other	F1	
13687 828-4846	13687 828-4846	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$14,028	Each	10%	\$12,625	Other	F1	
13687 838-0351	13687 838-0351	Storage Mid Range	Promotional - ProDeploy for PowerStore Base Enclosure	\$0	Each	10%	\$0	Other	F1	
13687 839-7101	13687 839-7101	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$2,749	Each	10%	\$2,474	Other	F1	
13687 839-7102	13687 839-7102	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 2 Years	\$4,437	Each	10%	\$3,993	Other	F1	
13687 839-7103	13687 839-7103	Storage Mid Range	Optimize for PowerStore X Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1	
13687 839-7104	13687 839-7104	Storage Mid Range	Optimize for PowerStore X Models Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13687-839-7105	13687-839-7105	Storage Mid Range	Optimize for PowerStore T Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13687-839-7106	13687-839-7106	Storage Mid Range	Optimize for PowerStore T Models Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13687-839-7107	13687-839-7107	Storage Mid Range	Keep Your Hard Drive 2 Years	\$4,848	Each	10%	\$4,364	Other	F1
13687-839-7109	13687-839-7109	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$895	Each	10%	\$806	Other	F1
13687-839-7110	13687-839-7110	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$4,191	Each	10%	\$3,772	Other	F1
13687-839-7111	13687-839-7111	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,582	Each	10%	\$1,424	Other	F1
13687-839-7112	13687-839-7112	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$4,313	Each	10%	\$3,882	Other	F1
13687-839-7113	13687-839-7113	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,176	Each	10%	\$1,058	Other	F1
13687-839-7114	13687-839-7114	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$5,872	Each	10%	\$5,285	Other	F1
13687-839-7115	13687-839-7115	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,928	Each	10%	\$1,745	Other	F1
13687-839-7116	13687-839-7116	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$5,315	Each	10%	\$4,784	Other	F1
13687-839-7117	13687-839-7117	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 2	\$4,939	Each	10%	\$4,445	Other	F1
13687-839-7118	13687-839-7118	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$5,060	Each	10%	\$4,554	Other	F1
13687-839-7121	13687-839-7121	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13687-839-7122	13687-839-7122	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13687-839-7123	13687-839-7123	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13687-839-7124	13687-839-7124	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2	\$7,119	Each	10%	\$6,407	Other	F1
13687-839-7125	13687-839-7125	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13687-839-7126	13687-839-7126	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13687-839-7127	13687-839-7127	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13687-839-7128	13687-839-7128	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2	\$7,119	Each	10%	\$6,407	Other	F1
13687-839-7129	13687-839-7129	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13687-839-7130	13687-839-7130	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$5,932	Each	10%	\$5,339	Other	F1
13687-839-7131	13687-839-7131	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13687-839-7132	13687-839-7132	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$7,119	Each	10%	\$6,407	Other	F1
13687-841-7096	13687-841-7096	Storage Mid Range	Anytime Upgrade Standard 3 Years	\$53,939	Each	10%	\$48,545	Other	F1
13687-841-7097	13687-841-7097	Storage Mid Range	Anytime Upgrade Select 3 Years	\$107,879	Each	10%	\$97,091	Other	F1
13687-841-7098	13687-841-7098	Storage Mid Range	Anytime Upgrade Standard 4 Years	\$53,939	Each	10%	\$48,545	Other	F1
13687-841-7099	13687-841-7099	Storage Mid Range	Anytime Upgrade Select 4 Years	\$107,879	Each	10%	\$97,091	Other	F1
13687-841-7100	13687-841-7100	Storage Mid Range	ProSupport Plus Add-On Anytime Upgrade Standard 5 Years	\$53,939	Each	10%	\$48,545	Other	F1
13687-841-7101	13687-841-7101	Storage Mid Range	Anytime Upgrade Select 5 Years	\$107,879	Each	10%	\$97,091	Other	F1
13687-841-7102	13687-841-7102	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 3 Years	\$1,578	Each	10%	\$1,420	Other	F1
13687-841-7103	13687-841-7103	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 3 Years	\$3,159	Each	10%	\$2,843	Other	F1
13687-841-7104	13687-841-7104	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 4 Years	\$2,104	Each	10%	\$1,894	Other	F1
13687-841-7105	13687-841-7105	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 4 Years	\$4,212	Each	10%	\$3,791	Other	F1
13687-841-7106	13687-841-7106	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 5 Years	\$2,630	Each	10%	\$2,367	Other	F1
13687-841-7107	13687-841-7107	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 5 Years	\$5,265	Each	10%	\$4,739	Other	F1
13687-841-7108	13687-841-7108	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 3 Years	\$4,209	Each	10%	\$3,788	Other	F1
13687-841-7109	13687-841-7109	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 3 Years	\$8,418	Each	10%	\$7,576	Other	F1
13687-841-7110	13687-841-7110	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 4 Years	\$5,612	Each	10%	\$5,051	Other	F1
13687-841-7111	13687-841-7111	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 4 Years	\$11,224	Each	10%	\$10,102	Other	F1
13687-841-7112	13687-841-7112	Storage Mid Range	ProSupport Plus Add-On Anytime Upgrade Standard Addition for Medium Capacity Hard	\$7,015	Each	10%	\$6,314	Other	F1
13687-841-7113	13687-841-7113	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 5 Years	\$14,030	Each	10%	\$12,627	Other	F1
13687-841-7114	13687-841-7114	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 3 Years	\$15,003	Each	10%	\$13,503	Other	F1
13687-841-7115	13687-841-7115	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 3 Years	\$21,003	Each	10%	\$18,903	Other	F1
13687-841-7116	13687-841-7116	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 4 Years	\$14,004	Each	10%	\$12,604	Other	F1
13687-841-7117	13687-841-7117	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 4 Years	\$28,004	Each	10%	\$25,204	Other	F1
13687-841-7118	13687-841-7118	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 5 Years	\$17,505	Each	10%	\$15,755	Other	F1
13687-841-7119	13687-841-7119	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 5 Years	\$35,005	Each	10%	\$31,505	Other	F1
13687-843-7056	13687-843-7056	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 75 Months	\$14,545	Each	10%	\$13,091	Other	F1
13687-843-7057	13687-843-7057	Storage Mid Range	Keep your Hard Drive For Enterprise 6 Years	\$14,545	Each	10%	\$13,091	Other	F1
13687-843-7058	13687-843-7058	Storage Mid Range	Keep your Hard Drive For Enterprise 7 Years	\$16,970	Each	10%	\$15,273	Other	F1
13687-843-7059	13687-843-7059	Storage Mid Range	Keep your Hard Drive For Enterprise 3 Years	\$7,273	Each	10%	\$6,545	Other	F1
13687-843-7060	13687-843-7060	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 15 Months	\$2,424	Each	10%	\$2,182	Other	F1
13687-843-7061	13687-843-7061	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 27 Months	\$4,848	Each	10%	\$4,364	Other	F1
13687-843-7062	13687-843-7062	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 39 Months	\$7,273	Each	10%	\$6,545	Other	F1
13687-843-7063	13687-843-7063	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 51 Months	\$9,697	Each	10%	\$8,727	Other	F1
13687-843-7064	13687-843-7064	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 63 Months	\$12,121	Each	10%	\$10,909	Other	F1
13687-843-7065	13687-843-7065	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 87 Months	\$16,970	Each	10%	\$15,273	Other	F1
13687-843-7066	13687-843-7066	Storage Mid Range	Keep your Hard Drive For Enterprise 1 Year	\$2,424	Each	10%	\$2,182	Other	F1
13687-843-7067	13687-843-7067	Storage Mid Range	Keep your Hard Drive For Enterprise 4 Years	\$9,697	Each	10%	\$8,727	Other	F1
13687-843-7068	13687-843-7068	Storage Mid Range	Keep your Hard Drive For Enterprise 5 Years	\$12,121	Each	10%	\$10,909	Other	F1
13687-843-7071	13687-843-7071	Storage Mid Range	Keep your Hard Drive For Enterprise 2 Years	\$4,848	Each	10%	\$4,364	Other	F1
13687-844-7372	13687-844-7372	Storage Mid Range	Anytime Upgrade Standard 5 Years	\$53,939	Each	10%	\$48,545	Other	F1
13687-844-7373	13687-844-7373	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
13687-847-5391	13687-847-5391	Storage Mid Range	Keep Your Component For Enterprise Channel 75 Months	\$29,091	Each	10%	\$26,182	Other	F1
13687-847-5392	13687-847-5392	Storage Mid Range	Keep Your Component For Enterprise 6 Years	\$29,091	Each	10%	\$26,182	Other	F1
13687-847-5393	13687-847-5393	Storage Mid Range	Keep Your Component For Enterprise 7 Years	\$33,939	Each	10%	\$30,545	Other	F1
13687-847-5394	13687-847-5394	Storage Mid Range	Keep Your Component For Enterprise 3 Years	\$14,545	Each	10%	\$13,091	Other	F1
13687-847-5395	13687-847-5395	Storage Mid Range	Keep Your Component For Enterprise Channel 15 Months	\$4,848	Each	10%	\$4,364	Other	F1
13687-847-5396	13687-847-5396	Storage Mid Range	Keep Your Component For Enterprise Channel 27 Months	\$9,697	Each	10%	\$8,727	Other	F1
13687-847-5397	13687-847-5397	Storage Mid Range	Keep Your Component For Enterprise Channel 39 Months	\$14,545	Each	10%	\$13,091	Other	F1
13687-847-5398	13687-847-5398	Storage Mid Range	Keep Your Component For Enterprise Channel 51 Months	\$19,394	Each	10%	\$17,455	Other	F1
13687-847-5399	13687-847-5399	Storage Mid Range	Keep Your Component For Enterprise Channel 63 Months	\$24,242	Each	10%	\$21,818	Other	F1
13687-847-5400	13687-847-5400	Storage Mid Range	Keep Your Component For Enterprise Channel 87 Months	\$33,939	Each	10%	\$30,545	Other	F1
13687-847-5401	13687-847-5401	Storage Mid Range	Keep Your Component For Enterprise 1 Year	\$4,848	Each	10%	\$4,364	Other	F1
13687-847-5402	13687-847-5402	Storage Mid Range	Keep Your Component For Enterprise 4 Years	\$19,394	Each	10%	\$17,455	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down		
13687 847-5403	13687 847-5403	Storage Mid Range	Keep Your Component For Enterprise 5 Years	\$24,242	Each	10%	\$21,818	Other	F1	
13687 847-5406	13687 847-5406	Storage Mid Range	Keep Your Component For Enterprise 2 Years	\$9,697	Each	10%	\$8,727	Other	F1	
13687 929-8509	13687 929-8509	Storage Mid Range	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13687 929-8519	13687 929-8519	Storage Mid Range	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13687 936-2329	13687 936-2329	Storage Mid Range	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13687 936-2339	13687 936-2339	Storage Mid Range	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13687 936-2349	13687 936-2349	Storage Mid Range	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13687 936-2359	13687 936-2359	Storage Mid Range	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13687 936-2369	13687 936-2369	Storage Mid Range	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13687 936-2379	13687 936-2379	Storage Mid Range	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1	
13687 936-2389	13687 936-2389	Storage Mid Range	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1	
13687 936-2399	13687 936-2399	Storage Mid Range	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1	
13687 936-2409	13687 936-2409	Storage Mid Range	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1	
13687 936-2419	13687 936-2419	Storage Mid Range	GCP Operations Management	\$200	Each	10%	\$180	Other	F1	
13687 936-2429	13687 936-2429	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13687 936-5279	13687 936-5279	Storage Mid Range	GCP Operations Management	\$3	Each	10%	\$3	Other	F1	
13687 936-5299	13687 936-5299	Storage Mid Range	GCP Operations Management	\$5	Each	10%	\$5	Other	F1	
13687 936-5319	13687 936-5319	Storage Mid Range	GCP Operations Management	\$7	Each	10%	\$6	Other	F1	
13687 936-5339	13687 936-5339	Storage Mid Range	GCP Operations Management	\$9	Each	10%	\$8	Other	F1	
13687 936-5359	13687 936-5359	Storage Mid Range	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13687 936-5379	13687 936-5379	Storage Mid Range	GCP Operations Management	\$13	Each	10%	\$11	Other	F1	
13687 936-5389	13687 936-5389	Storage Mid Range	GCP Operations Management	\$14	Each	10%	\$12	Other	F1	
13687 936-5399	13687 936-5399	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13687 936-5409	13687 936-5409	Storage Mid Range	GCP Operations Management	\$15	Each	10%	\$14	Other	F1	
13687 936-5419	13687 936-5419	Storage Mid Range	GCP Operations Management	\$16	Each	10%	\$14	Other	F1	
13687 936-5439	13687 936-5439	Storage Mid Range	GCP Operations Management	\$18	Each	10%	\$16	Other	F1	
13687 936-5449	13687 936-5449	Storage Mid Range	GCP Operations Management	\$19	Each	10%	\$17	Other	F1	
13687 936-5459	13687 936-5459	Storage Mid Range	GCP Operations Management	\$25	Each	10%	\$23	Other	F1	
13687 936-5469	13687 936-5469	Storage Mid Range	GCP Operations Management	\$38	Each	10%	\$34	Other	F1	
13687 951-2015	13687 951-2015	Storage Mid Range	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
13687 955-9041	13687 955-9041	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13687 972-0401	13687 972-0401	Storage Mid Range	GCP Operations Management	\$50	Each	10%	\$45	Other	F1	
13687 972-0402	13687 972-0402	Storage Mid Range	GCP Operations Management	\$125	Each	10%	\$113	Other	F1	
13687 972-0403	13687 972-0403	Storage Mid Range	GCP Operations Management	\$150	Each	10%	\$135	Other	F1	
13687 972-0404	13687 972-0404	Storage Mid Range	GCP Operations Management	\$375	Each	10%	\$338	Other	F1	
13687 975-3461	13687 975-3461	Storage Mid Range	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13687 984-3267	13687 984-3267	Storage Mid Range	Custom Service	\$0	Each	10%	\$0	Other	F1	
13687 989-3439	13687 989-3439	Storage Mid Range	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
13687 992-6149	13687 992-6149	Storage Mid Range	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13687 998-2511	13687 998-2511	Storage Mid Range	GCP Operations Management	\$100	Each	10%	\$90	Other	F1	
13686 007-1527	13686 007-1527	Storage Mid Range	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13686 009-4364	13686 009-4364	Storage Mid Range	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
13686 009-4877	13686 009-4877	Storage Mid Range	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
13686 460-5909	13686 460-5909	Storage Mid Range	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
13686 460-8531	13686 460-8531	Storage Mid Range	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
13686 460-9052	13686 460-9052	Storage Mid Range	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
13686 460-9900	13686 460-9900	Storage Mid Range	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
13686 461-0497	13686 461-0497	Storage Mid Range	PO Requires: Billing,ShippingTerms,PO#,quote#, GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
13686 468-8025	13686 468-8025	Storage Mid Range	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
13686 468-8026	13686 468-8026	Storage Mid Range	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
13686 468-8027	13686 468-8027	Storage Mid Range	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
13686 468-8028	13686 468-8028	Storage Mid Range	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
13686 468-8029	13686 468-8029	Storage Mid Range	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13686 714-BBCM	13686 714-BBCM	Storage Mid Range	Next Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1	
13686 714-BBCN	13686 714-BBCN	Storage Mid Range	Same Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1	
13686 806-7308	13686 806-7308	Storage Mid Range	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1	
13686 822-3179	13686 822-3179	Storage Mid Range	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13686 823-9276	13686 823-9276	Storage Mid Range	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1	
13686 823-9284	13686 823-9284	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1	
13686 823-9285	13686 823-9285	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1	
13686 825-6575	13686 825-6575	Storage Mid Range	ProDeploy Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1	
13686 825-6576	13686 825-6576	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$2,160	Each	10%	\$1,944	Other	F1	
13686 825-6577	13686 825-6577	Storage Mid Range	ProDeploy Add-On for PowerStore Add Two Hosts (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1	
13686 825-6578	13686 825-6578	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Add Two Hosts (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1	
13686 825-6579	13686 825-6579	Storage Mid Range	ProDeploy Add-On for PowerStore File (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1	
13686 825-6580	13686 825-6580	Storage Mid Range	ProDeploy Plus Add-On for PowerStore File (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1	
13686 825-6581	13686 825-6581	Storage Mid Range	ProDeploy Add-On for PowerStore Remote Replication (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1	
13686 825-6582	13686 825-6582	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Remote Replication (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1	
13686 825-6585	13686 825-6585	Storage Mid Range	ProDeploy Add-On for PowerStore Local Protection (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1	
13686 825-6586	13686 825-6586	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Local Protection (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1	
13686 825-7398	13686 825-7398	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$1,320	Each	10%	\$1,188	Other	F1	
13686 825-7399	13686 825-7399	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$2,129	Each	10%	\$1,916	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13686 825-7400	13686 825-7400	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$15,519	Each	10%	\$13,967	Other	F1
13686 825-7401	13686 825-7401	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$30,388	Each	10%	\$27,349	Other	F1
13686 825-7402	13686 825-7402	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$50,105	Each	10%	\$45,094	Other	F1
13686 825-7403	13686 825-7403	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$25,044	Each	10%	\$22,540	Other	F1
13686 825-7404	13686 825-7404	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$49,038	Each	10%	\$44,135	Other	F1
13686 825-7405	13686 825-7405	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$80,856	Each	10%	\$72,770	Other	F1
13686 825-8623	13686 825-8623	Storage Mid Range	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13686 825-8624	13686 825-8624	Storage Mid Range	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13686 825-8769	13686 825-8769	Storage Mid Range	ProDeploy for PowerStore Expansion Enclosure	\$2,000	Each	10%	\$1,800	Other	F1
13686 825-8771	13686 825-8771	Storage Mid Range	ProDeploy Plus for PowerStore Expansion Enclosure	\$3,400	Each	10%	\$3,060	Other	F1
13686 825-9042	13686 825-9042	Storage Mid Range	Keep Your Hard Drive 1 Year	\$737	Each	10%	\$664	Other	F1
13686 825-9043	13686 825-9043	Storage Mid Range	Keep Your Hard Drive 3 Years	\$2,212	Each	10%	\$1,991	Other	F1
13686 825-9044	13686 825-9044	Storage Mid Range	Keep Your Hard Drive 4 Years	\$2,949	Each	10%	\$2,654	Other	F1
13686 825-9045	13686 825-9045	Storage Mid Range	Keep Your Hard Drive 5 Years	\$3,687	Each	10%	\$3,318	Other	F1
13686 825-9052	13686 825-9052	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
13686 825-9053	13686 825-9053	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service	\$678	Each	10%	\$611	Other	F1
13686 825-9054	13686 825-9054	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$325	Each	10%	\$293	Other	F1
13686 825-9055	13686 825-9055	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$651	Each	10%	\$586	Other	F1
13686 825-9056	13686 825-9056	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$976	Each	10%	\$878	Other	F1
13686 825-9057	13686 825-9057	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$1,302	Each	10%	\$1,172	Other	F1
13686 825-9060	13686 825-9060	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$762	Each	10%	\$686	Other	F1
13686 825-9061	13686 825-9061	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,286	Each	10%	\$2,057	Other	F1
13686 825-9062	13686 825-9062	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$3,048	Each	10%	\$2,743	Other	F1
13686 825-9063	13686 825-9063	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$3,810	Each	10%	\$3,429	Other	F1
13686 825-9066	13686 825-9066	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$575	Each	10%	\$518	Other	F1
13686 825-9067	13686 825-9067	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$1,151	Each	10%	\$1,036	Other	F1
13686 825-9068	13686 825-9068	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$1,726	Each	10%	\$1,553	Other	F1
13686 825-9069	13686 825-9069	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$2,301	Each	10%	\$2,071	Other	F1
13686 825-9072	13686 825-9072	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$784	Each	10%	\$706	Other	F1
13686 825-9073	13686 825-9073	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,352	Each	10%	\$2,117	Other	F1
13686 825-9074	13686 825-9074	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$3,136	Each	10%	\$2,822	Other	F1
13686 825-9075	13686 825-9075	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$3,920	Each	10%	\$3,528	Other	F1
13686 825-9078	13686 825-9078	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$427	Each	10%	\$384	Other	F1
13686 825-9079	13686 825-9079	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$855	Each	10%	\$770	Other	F1
13686 825-9080	13686 825-9080	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$1,282	Each	10%	\$1,154	Other	F1
13686 825-9081	13686 825-9081	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$1,710	Each	10%	\$1,539	Other	F1
13686 825-9084	13686 825-9084	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$1,068	Each	10%	\$961	Other	F1
13686 825-9085	13686 825-9085	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$3,203	Each	10%	\$2,883	Other	F1
13686 825-9086	13686 825-9086	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$4,271	Each	10%	\$3,844	Other	F1
13686 825-9087	13686 825-9087	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$5,339	Each	10%	\$4,805	Other	F1
13686 825-9090	13686 825-9090	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$665	Each	10%	\$599	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13686 825-9091	13686 825-9091	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$1,330	Each	10%	\$1,197	Other	F1
13686 825-9092	13686 825-9092	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$1,994	Each	10%	\$1,795	Other	F1
13686 825-9093	13686 825-9093	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$2,659	Each	10%	\$2,393	Other	F1
13686 825-9096	13686 825-9096	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$966	Each	10%	\$869	Other	F1
13686 825-9097	13686 825-9097	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$2,898	Each	10%	\$2,608	Other	F1
13686 825-9098	13686 825-9098	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$3,865	Each	10%	\$3,479	Other	F1
13686 825-9099	13686 825-9099	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 1 Year	\$4,831	Each	10%	\$4,348	Other	F1
13686 825-9102	13686 825-9102	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 3 Years	\$898	Each	10%	\$808	Other	F1
13686 825-9103	13686 825-9103	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 5 Years	\$2,694	Each	10%	\$2,424	Other	F1
13686 825-9104	13686 825-9104	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$4,489	Each	10%	\$4,040	Other	F1
13686 825-9106	13686 825-9106	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 1 Year	\$3,592	Each	10%	\$3,233	Other	F1
13686 825-9108	13686 825-9108	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 3 Years	\$920	Each	10%	\$828	Other	F1
13686 825-9109	13686 825-9109	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 5 Years	\$2,759	Each	10%	\$2,483	Other	F1
13686 825-9110	13686 825-9110	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$4,600	Each	10%	\$4,140	Other	F1
13686 825-9112	13686 825-9112	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$3,679	Each	10%	\$3,312	Other	F1
13686 828-4796	13686 828-4796	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13686 828-4797	13686 828-4797	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,884	Each	10%	\$3,496	Other	F1
13686 828-4798	13686 828-4798	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$11,652	Each	10%	\$10,487	Other	F1
13686 828-4799	13686 828-4799	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$15,537	Each	10%	\$13,983	Other	F1
13686 828-4800	13686 828-4800	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$19,421	Each	10%	\$17,479	Other	F1
13686 828-4801	13686 828-4801	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,855	Each	10%	\$4,370	Other	F1
13686 828-4802	13686 828-4802	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$14,566	Each	10%	\$13,109	Other	F1
13686 828-4803	13686 828-4803	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$19,421	Each	10%	\$17,479	Other	F1
13686 828-4804	13686 828-4804	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$24,276	Each	10%	\$21,848	Other	F1
13686 828-4805	13686 828-4805	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$5,341	Each	10%	\$4,807	Other	F1
13686 828-4806	13686 828-4806	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$16,022	Each	10%	\$14,420	Other	F1
13686 828-4807	13686 828-4807	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$21,363	Each	10%	\$19,227	Other	F1
13686 828-4808	13686 828-4808	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$26,704	Each	10%	\$24,033	Other	F1
13686 828-4809	13686 828-4809	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,826	Each	10%	\$5,244	Other	F1
13686 828-4810	13686 828-4810	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$17,479	Each	10%	\$15,731	Other	F1
13686 828-4811	13686 828-4811	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$23,305	Each	10%	\$20,974	Other	F1
13686 828-4812	13686 828-4812	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$29,131	Each	10%	\$26,218	Other	F1
13686 828-4813	13686 828-4813	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13686 828-4814	13686 828-4814	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$702	Each	10%	\$632	Other	F1
13686 828-4815	13686 828-4815	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,106	Each	10%	\$1,895	Other	F1
13686 828-4816	13686 828-4816	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,808	Each	10%	\$2,527	Other	F1
13686 828-4817	13686 828-4817	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$3,510	Each	10%	\$3,159	Other	F1
13686 828-4818	13686 828-4818	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$877	Each	10%	\$790	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13686 828-4819	13686 828-4819	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$2,632	Each	10%	\$2,369	Other	F1
13686 828-4820	13686 828-4820	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$3,510	Each	10%	\$3,159	Other	F1
13686 828-4821	13686 828-4821	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$4,387	Each	10%	\$3,948	Other	F1
13686 828-4822	13686 828-4822	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$965	Each	10%	\$869	Other	F1
13686 828-4823	13686 828-4823	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,896	Each	10%	\$2,606	Other	F1
13686 828-4824	13686 828-4824	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$3,861	Each	10%	\$3,475	Other	F1
13686 828-4825	13686 828-4825	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$4,826	Each	10%	\$4,343	Other	F1
13686 828-4826	13686 828-4826	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$1,053	Each	10%	\$948	Other	F1
13686 828-4827	13686 828-4827	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$3,159	Each	10%	\$2,843	Other	F1
13686 828-4828	13686 828-4828	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$4,212	Each	10%	\$3,791	Other	F1
13686 828-4829	13686 828-4829	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$5,265	Each	10%	\$4,738	Other	F1
13686 828-4830	13686 828-4830	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13686 828-4831	13686 828-4831	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,870	Each	10%	\$1,683	Other	F1
13686 828-4832	13686 828-4832	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,611	Each	10%	\$5,050	Other	F1
13686 828-4833	13686 828-4833	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,481	Each	10%	\$6,733	Other	F1
13686 828-4834	13686 828-4834	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$9,352	Each	10%	\$8,417	Other	F1
13686 828-4835	13686 828-4835	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$2,338	Each	10%	\$2,104	Other	F1
13686 828-4836	13686 828-4836	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$7,014	Each	10%	\$6,312	Other	F1
13686 828-4837	13686 828-4837	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$9,352	Each	10%	\$8,417	Other	F1
13686 828-4838	13686 828-4838	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$11,690	Each	10%	\$10,521	Other	F1
13686 828-4839	13686 828-4839	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$2,572	Each	10%	\$2,315	Other	F1
13686 828-4840	13686 828-4840	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$7,715	Each	10%	\$6,944	Other	F1
13686 828-4841	13686 828-4841	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$10,287	Each	10%	\$9,258	Other	F1
13686 828-4842	13686 828-4842	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$12,859	Each	10%	\$11,573	Other	F1
13686 828-4843	13686 828-4843	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$2,806	Each	10%	\$2,525	Other	F1
13686 828-4844	13686 828-4844	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$8,417	Each	10%	\$7,575	Other	F1
13686 828-4845	13686 828-4845	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$11,222	Each	10%	\$10,100	Other	F1
13686 828-4846	13686 828-4846	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$14,028	Each	10%	\$12,625	Other	F1
13686 838-0350	13686 838-0350	Storage Mid Range	Promotional - ProDeploy for PowerStore Expansion Enclosure	\$0	Each	10%	\$0	Other	F1
13686 839-7101	13686 839-7101	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$2,749	Each	10%	\$2,474	Other	F1
13686 839-7102	13686 839-7102	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 2 Years	\$4,437	Each	10%	\$3,993	Other	F1
13686 839-7121	13686 839-7121	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13686 839-7122	13686 839-7122	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13686 839-7123	13686 839-7123	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13686 839-7124	13686 839-7124	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13686 839-7125	13686 839-7125	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13686 839-7126	13686 839-7126	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13686 839-7127	13686 839-7127	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13686 839-7128	13686 839-7128	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13686 839-7129	13686 839-7129	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13686 839-7130	13686 839-7130	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13686 839-7131	13686 839-7131	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13686 839-7132	13686 839-7132	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13686 839-7312	13686 839-7312	Storage Mid Range	Keep Your Hard Drive 2 Years	\$1,475	Each	10%	\$1,327	Other	F1
13686 839-7314	13686 839-7314	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$326	Each	10%	\$293	Other	F1
13686 839-7315	13686 839-7315	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$1,524	Each	10%	\$1,372	Other	F1
13686 839-7316	13686 839-7316	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$575	Each	10%	\$518	Other	F1
13686 839-7317	13686 839-7317	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$1,568	Each	10%	\$1,411	Other	F1
13686 839-7318	13686 839-7318	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$428	Each	10%	\$385	Other	F1
13686 839-7319	13686 839-7319	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$2,135	Each	10%	\$1,922	Other	F1
13686 839-7320	13686 839-7320	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$665	Each	10%	\$599	Other	F1
13686 839-7321	13686 839-7321	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$1,932	Each	10%	\$1,739	Other	F1
13686 839-7322	13686 839-7322	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 2 Years	\$1,796	Each	10%	\$1,616	Other	F1
13686 839-7323	13686 839-7323	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 2 Years	\$1,840	Each	10%	\$1,656	Other	F1
13686 841-7216	13686 841-7216	Storage Mid Range	Anytime Upgrade Standard 3 Years	\$2,447	Each	10%	\$2,202	Other	F1
13686 841-7217	13686 841-7217	Storage Mid Range	Anytime Upgrade Select 3 Years	\$4,893	Each	10%	\$4,404	Other	F1
13686 841-7218	13686 841-7218	Storage Mid Range	Anytime Upgrade Standard 4 Years	\$3,262	Each	10%	\$2,936	Other	F1
13686 841-7219	13686 841-7219	Storage Mid Range	Anytime Upgrade Select 4 Years	\$6,524	Each	10%	\$5,872	Other	F1
13686 841-7220	13686 841-7220	Storage Mid Range	Anytime Upgrade Standard 5 Years	\$4,078	Each	10%	\$3,670	Other	F1
13686 841-7221	13686 841-7221	Storage Mid Range	Anytime Upgrade Select 5 Years	\$8,155	Each	10%	\$7,340	Other	F1
13686 841-7225	13686 841-7225	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 3 Years	\$1,894	Each	10%	\$1,705	Other	F1
13686 841-7226	13686 841-7226	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 3 Years	\$3,791	Each	10%	\$3,412	Other	F1
13686 841-7227	13686 841-7227	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 4 Years	\$2,525	Each	10%	\$2,273	Other	F1
13686 841-7228	13686 841-7228	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 4 Years	\$7,829	Each	10%	\$7,046	Other	F1
13686 841-7229	13686 841-7229	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 5 Years	\$3,156	Each	10%	\$2,840	Other	F1
13686 841-7230	13686 841-7230	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 5 Years	\$6,318	Each	10%	\$5,686	Other	F1
13686 841-7231	13686 841-7231	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 3 Years	\$5,051	Each	10%	\$4,546	Other	F1
13686 841-7232	13686 841-7232	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 3 Years	\$10,102	Each	10%	\$9,092	Other	F1
13686 841-7233	13686 841-7233	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 4 Years	\$6,734	Each	10%	\$6,061	Other	F1
13686 841-7234	13686 841-7234	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 4 Years	\$7,829	Each	10%	\$7,046	Other	F1
13686 841-7235	13686 841-7235	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 5 Years	\$8,418	Each	10%	\$7,576	Other	F1
13686 841-7236	13686 841-7236	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 5 Years	\$16,836	Each	10%	\$15,152	Other	F1
13686 841-7237	13686 841-7237	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 3 Years	\$12,604	Each	10%	\$11,344	Other	F1
13686 841-7238	13686 841-7238	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 3 Years	\$25,204	Each	10%	\$22,684	Other	F1
13686 841-7239	13686 841-7239	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 4 Years	\$16,805	Each	10%	\$15,125	Other	F1
13686 841-7240	13686 841-7240	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 4 Years	\$7,829	Each	10%	\$7,046	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13686 841-7241	13686 841-7241	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 5 Years	\$21,006	Each	10%	\$18,905	Other	F1
13686 841-7242	13686 841-7242	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 5 Years	\$42,006	Each	10%	\$37,805	Other	F1
13686 843-7072	13686 843-7072	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 75 Months	\$4,424	Each	10%	\$3,982	Other	F1
13686 843-7073	13686 843-7073	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 87 Months	\$5,161	Each	10%	\$4,645	Other	F1
13686 843-7076	13686 843-7076	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,687	Each	10%	\$3,318	Other	F1
13686 843-7077	13686 843-7077	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,949	Each	10%	\$2,654	Other	F1
13686 843-7078	13686 843-7078	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 39 Months	\$2,212	Each	10%	\$1,991	Other	F1
13686 843-7096	13686 843-7096	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,475	Each	10%	\$1,327	Other	F1
13686 843-7097	13686 843-7097	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 15 Months	\$737	Each	10%	\$664	Other	F1
13686 843-7114	13686 843-7114	Storage Mid Range	Keep your Hard Drive For Enterprise 7 Years	\$5,161	Each	10%	\$4,645	Other	F1
13686 843-7115	13686 843-7115	Storage Mid Range	Keep your Hard Drive For Enterprise 5 Years	\$3,687	Each	10%	\$3,318	Other	F1
13686 843-7116	13686 843-7116	Storage Mid Range	Keep your Hard Drive For Enterprise 3 Years	\$2,212	Each	10%	\$1,991	Other	F1
13686 843-7117	13686 843-7117	Storage Mid Range	Keep your Hard Drive For Enterprise 2 Years	\$1,475	Each	10%	\$1,327	Other	F1
13686 843-7133	13686 843-7133	Storage Mid Range	Keep your Hard Drive For Enterprise 6 Years	\$4,424	Each	10%	\$3,982	Other	F1
13686 843-7134	13686 843-7134	Storage Mid Range	Keep your Hard Drive For Enterprise 4 Years	\$2,949	Each	10%	\$2,654	Other	F1
13686 843-7135	13686 843-7135	Storage Mid Range	Keep your Hard Drive For Enterprise 1 Year	\$737	Each	10%	\$664	Other	F1
13686 847-5407	13686 847-5407	Storage Mid Range	Keep Your Component For Enterprise Channel 75 Months	\$8,848	Each	10%	\$7,963	Other	F1
13686 847-5408	13686 847-5408	Storage Mid Range	Keep Your Component For Enterprise Channel 87 Months	\$10,323	Each	10%	\$9,290	Other	F1
13686 847-5411	13686 847-5411	Storage Mid Range	Keep Your Component For Enterprise Channel 63 Months	\$7,373	Each	10%	\$6,636	Other	F1
13686 847-5412	13686 847-5412	Storage Mid Range	Keep Your Component For Enterprise Channel 51 Months	\$5,899	Each	10%	\$5,309	Other	F1
13686 847-5413	13686 847-5413	Storage Mid Range	Keep Your Component For Enterprise Channel 39 Months	\$4,424	Each	10%	\$3,982	Other	F1
13686 847-5431	13686 847-5431	Storage Mid Range	Keep Your Component For Enterprise Channel 27 Months	\$2,949	Each	10%	\$2,654	Other	F1
13686 847-5432	13686 847-5432	Storage Mid Range	Keep Your Component For Enterprise Channel 15 Months	\$1,475	Each	10%	\$1,327	Other	F1
13686 847-5449	13686 847-5449	Storage Mid Range	Keep Your Component For Enterprise 7 Years	\$10,323	Each	10%	\$9,290	Other	F1
13686 847-5450	13686 847-5450	Storage Mid Range	Keep Your Component For Enterprise 5 Years	\$7,373	Each	10%	\$6,636	Other	F1
13686 847-5451	13686 847-5451	Storage Mid Range	Keep Your Component For Enterprise 3 Years	\$4,424	Each	10%	\$3,982	Other	F1
13686 847-5452	13686 847-5452	Storage Mid Range	Keep Your Component For Enterprise 2 Years	\$2,949	Each	10%	\$2,654	Other	F1
13686 847-5468	13686 847-5468	Storage Mid Range	Keep Your Component For Enterprise 6 Years	\$8,848	Each	10%	\$7,963	Other	F1
13686 847-5469	13686 847-5469	Storage Mid Range	Keep Your Component For Enterprise 4 Years	\$5,899	Each	10%	\$5,309	Other	F1
13686 847-5470	13686 847-5470	Storage Mid Range	Keep Your Component For Enterprise 1 Year	\$1,475	Each	10%	\$1,327	Other	F1
13686 929-8509	13686 929-8509	Storage Mid Range	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13686 929-8519	13686 929-8519	Storage Mid Range	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13686 936-2329	13686 936-2329	Storage Mid Range	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13686 936-2339	13686 936-2339	Storage Mid Range	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13686 936-2349	13686 936-2349	Storage Mid Range	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13686 936-2359	13686 936-2359	Storage Mid Range	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13686 936-2369	13686 936-2369	Storage Mid Range	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13686 936-2379	13686 936-2379	Storage Mid Range	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13686 936-2389	13686 936-2389	Storage Mid Range	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13686 936-2399	13686 936-2399	Storage Mid Range	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13686 936-2409	13686 936-2409	Storage Mid Range	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13686 936-2419	13686 936-2419	Storage Mid Range	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13686 936-2429	13686 936-2429	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13686 936-5279	13686 936-5279	Storage Mid Range	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13686 936-5299	13686 936-5299	Storage Mid Range	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13686 936-5319	13686 936-5319	Storage Mid Range	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13686 936-5339	13686 936-5339	Storage Mid Range	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13686 936-5359	13686 936-5359	Storage Mid Range	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13686 936-5379	13686 936-5379	Storage Mid Range	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13686 936-5389	13686 936-5389	Storage Mid Range	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13686 936-5399	13686 936-5399	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13686 936-5409	13686 936-5409	Storage Mid Range	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13686 936-5419	13686 936-5419	Storage Mid Range	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13686 936-5439	13686 936-5439	Storage Mid Range	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13686 936-5449	13686 936-5449	Storage Mid Range	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13686 936-5459	13686 936-5459	Storage Mid Range	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13686 936-5469	13686 936-5469	Storage Mid Range	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13686 951-2015	13686 951-2015	Storage Mid Range	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column M ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13686 955-9041	13686 955-9041	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13686 972-0401	13686 972-0401	Storage Mid Range	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13686 972-0402	13686 972-0402	Storage Mid Range	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13686 972-0403	13686 972-0403	Storage Mid Range	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13686 972-0404	13686 972-0404	Storage Mid Range	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13686 975-3461	13686 975-3461	Storage Mid Range	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13686 984-3267	13686 984-3267	Storage Mid Range	Custom Service	\$0	Each	10%	\$0	Other	F1
13686 989-3439	13686 989-3439	Storage Mid Range	Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13686 992-6149	13686 992-6149	Storage Mid Range	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13686 998-2511	13686 998-2511	Storage Mid Range	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13674 007-1527	13674 007-1527	Storage Mid Range	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13674 009-4364	13674 009-4364	Storage Mid Range	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13674 009-4877	13674 009-4877	Storage Mid Range	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13674 460-5909	13674 460-5909	Storage Mid Range	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13674 460-8531	13674 460-8531	Storage Mid Range	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13674 460-9052	13674 460-9052	Storage Mid Range	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13674 460-9900	13674 460-9900	Storage Mid Range	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13674 461-0497	13674 461-0497	Storage Mid Range	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13674 468-8025	13674 468-8025	Storage Mid Range	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13674 468-8026	13674 468-8026	Storage Mid Range	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13674 468-8027	13674 468-8027	Storage Mid Range	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13674 468-8028	13674 468-8028	Storage Mid Range	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13674 468-8029	13674 468-8029	Storage Mid Range	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13674 539-BBBF	13674 539-BBBF	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$10,998	Each	10%	\$9,898	Other	F1
13674 539-BBBG	13674 539-BBBG	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$10,998	Each	10%	\$9,898	Other	F1
13674 714-BBCM	13674 714-BBCM	Storage Mid Range	Next Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1
13674 714-BBCN	13674 714-BBCN	Storage Mid Range	Same Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1
13674 718-BBCJ	13674 718-BBCJ	Storage Mid Range	ProSupport Plus Add-On Anytime Upgrade Select	\$399,987	Each	10%	\$359,988	Other	F1
13674 804-2161	13674 804-2161	Storage Mid Range	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req. ProDeploy Plus	\$1,437	Each	10%	\$1,293	Other	F1
13674 806-7308	13674 806-7308	Storage Mid Range	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13674 812-4019	13674 812-4019	Storage Mid Range	ProDeploy Plus Training Credits 800 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$800	Each	10%	\$720	Other	F1
13674 812-4031	13674 812-4031	Storage Mid Range	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
13674 812-4032	13674 812-4032	Storage Mid Range	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13674 812-4033	13674 812-4033	Storage Mid Range	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13674 813-5754	13674 813-5754	Storage Mid Range	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req ProDeploy	\$1,437	Each	10%	\$1,293	Other	F1
13674 822-3179	13674 822-3179	Storage Mid Range	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13674 823-9276	13674 823-9276	Storage Mid Range	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13674 823-9284	13674 823-9284	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13674 823-9285	13674 823-9285	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13674 825-6575	13674 825-6575	Storage Mid Range	ProDeploy Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1

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Vendor Notes:

Updated November 25, 2020

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13674_825-6576	13674_825-6576	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Hardware Component (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13674_825-6577	13674_825-6577	Storage Mid Range	ProDeploy Add-On for PowerStore Add Two Hosts (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13674_825-6578	13674_825-6578	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Add Two Hosts (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13674_825-6579	13674_825-6579	Storage Mid Range	ProDeploy Add-On for PowerStore File (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13674_825-6580	13674_825-6580	Storage Mid Range	ProDeploy Plus Add-On for PowerStore File (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13674_825-6581	13674_825-6581	Storage Mid Range	ProDeploy Add-On for PowerStore Remote Replication (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13674_825-6582	13674_825-6582	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Remote Replication (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13674_825-6585	13674_825-6585	Storage Mid Range	ProDeploy Add-On for PowerStore Local Protection (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13674_825-6586	13674_825-6586	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Local Protection (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13674_825-7398	13674_825-7398	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$1,320	Each	10%	\$1,188	Other	F1
13674_825-7399	13674_825-7399	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$2,129	Each	10%	\$1,916	Other	F1
13674_825-7400	13674_825-7400	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$15,519	Each	10%	\$13,967	Other	F1
13674_825-7401	13674_825-7401	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$30,388	Each	10%	\$27,349	Other	F1
13674_825-7402	13674_825-7402	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$50,105	Each	10%	\$45,094	Other	F1
13674_825-7403	13674_825-7403	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$25,044	Each	10%	\$22,540	Other	F1
13674_825-7404	13674_825-7404	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$49,038	Each	10%	\$44,135	Other	F1
13674_825-7405	13674_825-7405	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$80,856	Each	10%	\$72,770	Other	F1
13674_825-7484	13674_825-7484	Storage Mid Range	Optimize for PowerStore X Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13674_825-7485	13674_825-7485	Storage Mid Range	Optimize for PowerStore X Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13674_825-7486	13674_825-7486	Storage Mid Range	Optimize for PowerStore X Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13674_825-7487	13674_825-7487	Storage Mid Range	Optimize for PowerStore X Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13674_825-7496	13674_825-7496	Storage Mid Range	Optimize for PowerStore X Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13674_825-7499	13674_825-7499	Storage Mid Range	Optimize for PowerStore X Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13674_825-7500	13674_825-7500	Storage Mid Range	Optimize for PowerStore X Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13674_825-7501	13674_825-7501	Storage Mid Range	Optimize for PowerStore X Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13674_825-7502	13674_825-7502	Storage Mid Range	Optimize for PowerStore T Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13674_825-7503	13674_825-7503	Storage Mid Range	Optimize for PowerStore T Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13674_825-7504	13674_825-7504	Storage Mid Range	Optimize for PowerStore T Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13674_825-7505	13674_825-7505	Storage Mid Range	Optimize for PowerStore T Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13674_825-7506	13674_825-7506	Storage Mid Range	Optimize for PowerStore T Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13674_825-7508	13674_825-7508	Storage Mid Range	Optimize for PowerStore T Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13674_825-7509	13674_825-7509	Storage Mid Range	Optimize for PowerStore T Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13674_825-7510	13674_825-7510	Storage Mid Range	Optimize for PowerStore T Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13674_825-8623	13674_825-8623	Storage Mid Range	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13674_825-8624	13674_825-8624	Storage Mid Range	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13674_826-0525	13674_826-0525	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$4,568	Each	10%	\$4,111	Other	F1
13674_826-0526	13674_826-0526	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$9,135	Each	10%	\$8,222	Other	F1
13674_826-0527	13674_826-0527	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$13,703	Each	10%	\$12,333	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13674 826-0528	13674 826-0528	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$18,271	Each	10%	\$16,444	Other	F1
13674 826-0529	13674 826-0529	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$22,838	Each	10%	\$20,554	Other	F1
13674 826-0530	13674 826-0530	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$5,191	Each	10%	\$4,671	Other	F1
13674 826-0531	13674 826-0531	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$10,381	Each	10%	\$9,343	Other	F1
13674 826-0532	13674 826-0532	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$15,572	Each	10%	\$14,014	Other	F1
13674 826-0533	13674 826-0533	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$20,762	Each	10%	\$18,686	Other	F1
13674 826-0534	13674 826-0534	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$25,953	Each	10%	\$23,357	Other	F1
13674 826-0535	13674 826-0535	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$5,398	Each	10%	\$4,858	Other	F1
13674 826-0536	13674 826-0536	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$10,796	Each	10%	\$9,717	Other	F1
13674 826-0537	13674 826-0537	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$16,194	Each	10%	\$14,575	Other	F1
13674 826-0538	13674 826-0538	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$21,592	Each	10%	\$19,433	Other	F1
13674 826-0539	13674 826-0539	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$26,991	Each	10%	\$24,292	Other	F1
13674 826-0540	13674 826-0540	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$5,606	Each	10%	\$5,045	Other	F1
13674 826-0541	13674 826-0541	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$11,211	Each	10%	\$10,090	Other	F1
13674 826-0542	13674 826-0542	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$16,817	Each	10%	\$15,135	Other	F1
13674 826-0543	13674 826-0543	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$22,423	Each	10%	\$20,181	Other	F1
13674 826-0544	13674 826-0544	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$28,029	Each	10%	\$25,226	Other	F1
13674 826-1456	13674 826-1456	Storage Mid Range	Keep Your Hard Drive 1 Year	\$6,364	Each	10%	\$5,727	Other	F1
13674 826-1457	13674 826-1457	Storage Mid Range	Keep Your Hard Drive 3 Years	\$19,091	Each	10%	\$17,182	Other	F1
13674 826-1458	13674 826-1458	Storage Mid Range	Keep Your Hard Drive 4 Years	\$25,455	Each	10%	\$22,909	Other	F1
13674 826-1459	13674 826-1459	Storage Mid Range	Keep Your Hard Drive 5 Years	\$31,818	Each	10%	\$28,636	Other	F1
13674 826-1466	13674 826-1466	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
13674 826-1467	13674 826-1467	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service	\$678	Each	10%	\$611	Other	F1
13674 826-1468	13674 826-1468	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$1,899	Each	10%	\$1,709	Other	F1
13674 826-1469	13674 826-1469	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$3,798	Each	10%	\$3,418	Other	F1
13674 826-1470	13674 826-1470	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$5,697	Each	10%	\$5,127	Other	F1
13674 826-1471	13674 826-1471	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$7,595	Each	10%	\$6,836	Other	F1
13674 826-1474	13674 826-1474	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$4,447	Each	10%	\$4,002	Other	F1
13674 826-1475	13674 826-1475	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$13,342	Each	10%	\$12,008	Other	F1
13674 826-1476	13674 826-1476	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$17,789	Each	10%	\$16,010	Other	F1
13674 826-1477	13674 826-1477	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$22,237	Each	10%	\$20,013	Other	F1
13674 826-1480	13674 826-1480	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$3,357	Each	10%	\$3,021	Other	F1
13674 826-1481	13674 826-1481	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$6,715	Each	10%	\$6,044	Other	F1
13674 826-1482	13674 826-1482	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$10,072	Each	10%	\$9,065	Other	F1
13674 826-1483	13674 826-1483	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$13,429	Each	10%	\$12,086	Other	F1
13674 826-1486	13674 826-1486	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$4,576	Each	10%	\$4,118	Other	F1
13674 826-1487	13674 826-1487	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$13,727	Each	10%	\$12,354	Other	F1
13674 826-1488	13674 826-1488	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$18,302	Each	10%	\$16,472	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13674 826-1489	13674 826-1489	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$22,878	Each	10%	\$20,590	Other	F1
13674 826-1492	13674 826-1492	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$2,495	Each	10%	\$2,246	Other	F1
13674 826-1493	13674 826-1493	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$4,990	Each	10%	\$4,491	Other	F1
13674 826-1494	13674 826-1494	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$7,485	Each	10%	\$6,737	Other	F1
13674 826-1495	13674 826-1495	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$9,980	Each	10%	\$8,982	Other	F1
13674 826-1498	13674 826-1498	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$6,231	Each	10%	\$5,608	Other	F1
13674 826-1499	13674 826-1499	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$18,693	Each	10%	\$16,824	Other	F1
13674 826-1500	13674 826-1500	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$24,925	Each	10%	\$22,433	Other	F1
13674 826-1501	13674 826-1501	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$31,156	Each	10%	\$28,040	Other	F1
13674 826-1504	13674 826-1504	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$3,880	Each	10%	\$3,492	Other	F1
13674 826-1505	13674 826-1505	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$7,760	Each	10%	\$6,984	Other	F1
13674 826-1506	13674 826-1506	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$11,641	Each	10%	\$10,477	Other	F1
13674 826-1507	13674 826-1507	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$15,521	Each	10%	\$13,969	Other	F1
13674 826-1510	13674 826-1510	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$5,639	Each	10%	\$5,075	Other	F1
13674 826-1511	13674 826-1511	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$16,918	Each	10%	\$15,226	Other	F1
13674 826-1512	13674 826-1512	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$22,557	Each	10%	\$20,301	Other	F1
13674 826-1513	13674 826-1513	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 1 Year	\$28,196	Each	10%	\$25,376	Other	F1
13674 826-1516	13674 826-1516	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 3 Years	\$5,241	Each	10%	\$4,717	Other	F1
13674 826-1517	13674 826-1517	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$15,722	Each	10%	\$14,150	Other	F1
13674 826-1518	13674 826-1518	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 5 Years	\$26,204	Each	10%	\$23,583	Other	F1
13674 826-1520	13674 826-1520	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$20,962	Each	10%	\$18,866	Other	F1
13674 826-1522	13674 826-1522	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 1 Year	\$5,369	Each	10%	\$4,832	Other	F1
13674 826-1523	13674 826-1523	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 3 Years	\$16,106	Each	10%	\$14,496	Other	F1
13674 826-1524	13674 826-1524	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 5 Years	\$26,845	Each	10%	\$24,160	Other	F1
13674 826-1526	13674 826-1526	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$21,476	Each	10%	\$19,328	Other	F1
13674 826-2945	13674 826-2945	Storage Mid Range	ProDeploy for PowerStore 3XXX X	\$4,235	Each	10%	\$3,812	Other	F1
13674 826-2947	13674 826-2947	Storage Mid Range	ProDeploy Plus for PowerStore 3XXX X	\$6,823	Each	10%	\$6,141	Other	F1
13674 826-2950	13674 826-2950	Storage Mid Range	ProDeploy for PowerStore 3XXX T	\$3,850	Each	10%	\$3,465	Other	F1
13674 826-2952	13674 826-2952	Storage Mid Range	ProDeploy Plus for PowerStore 3XXX T	\$6,130	Each	10%	\$5,517	Other	F1
13674 828-4796	13674 828-4796	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13674 828-4797	13674 828-4797	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,884	Each	10%	\$3,496	Other	F1
13674 828-4798	13674 828-4798	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$11,652	Each	10%	\$10,487	Other	F1
13674 828-4799	13674 828-4799	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$15,537	Each	10%	\$13,983	Other	F1
13674 828-4800	13674 828-4800	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$19,421	Each	10%	\$17,479	Other	F1
13674 828-4801	13674 828-4801	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,855	Each	10%	\$4,370	Other	F1
13674 828-4802	13674 828-4802	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$14,566	Each	10%	\$13,109	Other	F1
13674 828-4803	13674 828-4803	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$19,421	Each	10%	\$17,479	Other	F1
13674 828-4804	13674 828-4804	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$24,276	Each	10%	\$21,848	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13674 828-4805	13674 828-4805	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$5,341	Each	10%	\$4,807	Other	F1
13674 828-4806	13674 828-4806	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$16,022	Each	10%	\$14,420	Other	F1
13674 828-4807	13674 828-4807	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$21,363	Each	10%	\$19,227	Other	F1
13674 828-4808	13674 828-4808	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$26,704	Each	10%	\$24,033	Other	F1
13674 828-4809	13674 828-4809	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,826	Each	10%	\$5,244	Other	F1
13674 828-4810	13674 828-4810	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$17,479	Each	10%	\$15,731	Other	F1
13674 828-4811	13674 828-4811	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$23,305	Each	10%	\$20,974	Other	F1
13674 828-4812	13674 828-4812	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$29,131	Each	10%	\$26,218	Other	F1
13674 828-4813	13674 828-4813	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13674 828-4814	13674 828-4814	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$702	Each	10%	\$632	Other	F1
13674 828-4815	13674 828-4815	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,106	Each	10%	\$1,895	Other	F1
13674 828-4816	13674 828-4816	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,808	Each	10%	\$2,527	Other	F1
13674 828-4817	13674 828-4817	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$3,510	Each	10%	\$3,159	Other	F1
13674 828-4818	13674 828-4818	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$877	Each	10%	\$790	Other	F1
13674 828-4819	13674 828-4819	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$2,632	Each	10%	\$2,369	Other	F1
13674 828-4820	13674 828-4820	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$3,510	Each	10%	\$3,159	Other	F1
13674 828-4821	13674 828-4821	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$4,387	Each	10%	\$3,948	Other	F1
13674 828-4822	13674 828-4822	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$965	Each	10%	\$869	Other	F1
13674 828-4823	13674 828-4823	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,896	Each	10%	\$2,606	Other	F1
13674 828-4824	13674 828-4824	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$3,861	Each	10%	\$3,475	Other	F1
13674 828-4825	13674 828-4825	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$4,826	Each	10%	\$4,343	Other	F1
13674 828-4826	13674 828-4826	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$1,053	Each	10%	\$948	Other	F1
13674 828-4827	13674 828-4827	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$3,159	Each	10%	\$2,843	Other	F1
13674 828-4828	13674 828-4828	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$4,212	Each	10%	\$3,791	Other	F1
13674 828-4829	13674 828-4829	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$5,265	Each	10%	\$4,738	Other	F1
13674 828-4830	13674 828-4830	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13674 828-4831	13674 828-4831	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,870	Each	10%	\$1,683	Other	F1
13674 828-4832	13674 828-4832	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,611	Each	10%	\$5,050	Other	F1
13674 828-4833	13674 828-4833	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,481	Each	10%	\$6,733	Other	F1
13674 828-4834	13674 828-4834	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$9,352	Each	10%	\$8,417	Other	F1
13674 828-4835	13674 828-4835	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$2,338	Each	10%	\$2,104	Other	F1
13674 828-4836	13674 828-4836	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$7,014	Each	10%	\$6,312	Other	F1
13674 828-4837	13674 828-4837	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$9,352	Each	10%	\$8,417	Other	F1
13674 828-4838	13674 828-4838	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$11,690	Each	10%	\$10,521	Other	F1
13674 828-4839	13674 828-4839	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$2,572	Each	10%	\$2,315	Other	F1
13674 828-4840	13674 828-4840	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$7,715	Each	10%	\$6,944	Other	F1
13674 828-4841	13674 828-4841	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$10,287	Each	10%	\$9,258	Other	F1
13674 828-4842	13674 828-4842	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$12,859	Each	10%	\$11,573	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13674 828-4843	13674 828-4843	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$2,806	Each	10%	\$2,525	Other	F1
13674 828-4844	13674 828-4844	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$8,417	Each	10%	\$7,575	Other	F1
13674 828-4845	13674 828-4845	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$11,222	Each	10%	\$10,100	Other	F1
13674 828-4846	13674 828-4846	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$14,028	Each	10%	\$12,625	Other	F1
13674 838-0351	13674 838-0351	Storage Mid Range	Promotional - ProDeploy for PowerStore Base Enclosure	\$0	Each	10%	\$0	Other	F1
13674 839-7101	13674 839-7101	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$2,749	Each	10%	\$2,474	Other	F1
13674 839-7102	13674 839-7102	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 2 Years	\$4,437	Each	10%	\$3,993	Other	F1
13674 839-7103	13674 839-7103	Storage Mid Range	Optimize for PowerStore X Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13674 839-7104	13674 839-7104	Storage Mid Range	Optimize for PowerStore X Models Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13674 839-7105	13674 839-7105	Storage Mid Range	Optimize for PowerStore T Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13674 839-7106	13674 839-7106	Storage Mid Range	Optimize for PowerStore T Models Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13674 839-7121	13674 839-7121	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13674 839-7122	13674 839-7122	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13674 839-7123	13674 839-7123	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13674 839-7124	13674 839-7124	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13674 839-7125	13674 839-7125	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13674 839-7126	13674 839-7126	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13674 839-7127	13674 839-7127	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13674 839-7128	13674 839-7128	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13674 839-7129	13674 839-7129	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13674 839-7130	13674 839-7130	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13674 839-7131	13674 839-7131	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13674 839-7132	13674 839-7132	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13674 839-7257	13674 839-7257	Storage Mid Range	Keep Your Hard Drive 2 Years	\$12,727	Each	10%	\$11,455	Other	F1
13674 839-7258	13674 839-7258	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$1,899	Each	10%	\$1,709	Other	F1
13674 839-7259	13674 839-7259	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 2 Years	\$8,895	Each	10%	\$8,006	Other	F1
13674 839-7260	13674 839-7260	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 2 Years	\$10,481	Each	10%	\$9,433	Other	F1
13674 839-7261	13674 839-7261	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,357	Each	10%	\$3,021	Other	F1
13674 839-7262	13674 839-7262	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,357	Each	10%	\$3,021	Other	F1
13674 839-7263	13674 839-7263	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$9,152	Each	10%	\$8,237	Other	F1
13674 839-7264	13674 839-7264	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$2,495	Each	10%	\$2,246	Other	F1
13674 839-7265	13674 839-7265	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$12,462	Each	10%	\$11,216	Other	F1
13674 839-7266	13674 839-7266	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,880	Each	10%	\$3,492	Other	F1
13674 839-7267	13674 839-7267	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$11,279	Each	10%	\$10,151	Other	F1
13674 841-7120	13674 841-7120	Storage Mid Range	Anytime Upgrade Standard 3 Years	\$93,939	Each	10%	\$84,545	Other	F1
13674 841-7121	13674 841-7121	Storage Mid Range	ProSupport Plus Add-On Anytime Upgrade Select 3 Years	\$187,879	Each	10%	\$169,091	Other	F1
13674 841-7122	13674 841-7122	Storage Mid Range	Anytime Upgrade Standard 4 Years	\$93,939	Each	10%	\$84,545	Other	F1
13674 841-7123	13674 841-7123	Storage Mid Range	Anytime Upgrade Select 4 Years	\$187,879	Each	10%	\$169,091	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1' ALJP Proposed Price/UoM (Calculated)	I(Column 1' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13674 841-7124	13674 841-7124	Storage Mid Range	Anytime Upgrade Standard 5 Years	\$93,939	Each	10%	\$84,545	Other	F1	
13674 841-7125	13674 841-7125	Storage Mid Range	Anytime Upgrade Select 5 Years	\$187,879	Each	10%	\$169,091	Other	F1	
13674 841-7126	13674 841-7126	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 3 Years	\$1,578	Each	10%	\$1,420	Other	F1	
13674 841-7127	13674 841-7127	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 3 Years	\$3,159	Each	10%	\$2,843	Other	F1	
13674 841-7128	13674 841-7128	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 4 Years	\$2,104	Each	10%	\$1,894	Other	F1	
13674 841-7129	13674 841-7129	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 4 Years	\$4,212	Each	10%	\$3,791	Other	F1	
13674 841-7130	13674 841-7130	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 5 Years	\$2,630	Each	10%	\$2,367	Other	F1	
13674 841-7131	13674 841-7131	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 5 Years	\$5,265	Each	10%	\$4,739	Other	F1	
13674 841-7132	13674 841-7132	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 3 Years	\$4,209	Each	10%	\$3,788	Other	F1	
13674 841-7133	13674 841-7133	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 3 Years	\$8,418	Each	10%	\$7,576	Other	F1	
13674 841-7134	13674 841-7134	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 4 Years	\$5,612	Each	10%	\$5,051	Other	F1	
13674 841-7135	13674 841-7135	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 4 Years	\$11,224	Each	10%	\$10,102	Other	F1	
13674 841-7136	13674 841-7136	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 5 Years	\$7,015	Each	10%	\$6,314	Other	F1	
13674 841-7137	13674 841-7137	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 5 Years	\$14,030	Each	10%	\$12,627	Other	F1	
13674 841-7138	13674 841-7138	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 3 Years	\$10,503	Each	10%	\$9,453	Other	F1	
13674 841-7139	13674 841-7139	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 3 Years	\$21,003	Each	10%	\$18,903	Other	F1	
13674 841-7140	13674 841-7140	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 4 Years	\$14,004	Each	10%	\$12,604	Other	F1	
13674 841-7141	13674 841-7141	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 4 Years	\$28,004	Each	10%	\$25,204	Other	F1	
13674 841-7142	13674 841-7142	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 5 Years	\$17,505	Each	10%	\$15,755	Other	F1	
13674 841-7143	13674 841-7143	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 5 Years	\$35,005	Each	10%	\$31,505	Other	F1	
13674 843-7087	13674 843-7087	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 75 Months	\$38,182	Each	10%	\$34,364	Other	F1	
13674 843-7088	13674 843-7088	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 87 Months	\$44,545	Each	10%	\$40,091	Other	F1	
13674 843-7098	13674 843-7098	Storage Mid Range	Keep your Hard Drive For Enterprise 1 Year	\$6,364	Each	10%	\$5,727	Other	F1	
13674 843-7099	13674 843-7099	Storage Mid Range	Keep your Hard Drive For Enterprise 2 Years	\$12,727	Each	10%	\$11,455	Other	F1	
13674 843-7100	13674 843-7100	Storage Mid Range	Keep your Hard Drive For Enterprise 3 Years	\$19,091	Each	10%	\$17,182	Other	F1	
13674 843-7101	13674 843-7101	Storage Mid Range	Keep your Hard Drive For Enterprise 4 Years	\$25,455	Each	10%	\$22,909	Other	F1	
13674 843-7104	13674 843-7104	Storage Mid Range	Keep your Hard Drive For Enterprise 6 Years	\$38,182	Each	10%	\$34,364	Other	F1	
13674 843-7105	13674 843-7105	Storage Mid Range	Keep your Hard Drive For Enterprise 7 Years	\$44,545	Each	10%	\$40,091	Other	F1	
13674 843-7106	13674 843-7106	Storage Mid Range	Keep your Hard Drive For Enterprise 5 Years	\$31,818	Each	10%	\$28,636	Other	F1	
13674 843-7107	13674 843-7107	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 27 Months	\$12,727	Each	10%	\$11,455	Other	F1	
13674 843-7108	13674 843-7108	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 39 Months	\$19,091	Each	10%	\$17,182	Other	F1	
13674 843-7109	13674 843-7109	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 51 Months	\$25,455	Each	10%	\$22,909	Other	F1	
13674 843-7110	13674 843-7110	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 63 Months	\$31,818	Each	10%	\$28,636	Other	F1	
13674 843-7113	13674 843-7113	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 15 Months	\$6,364	Each	10%	\$5,727	Other	F1	
13674 844-7374	13674 844-7374	Storage Mid Range	Anytime Upgrade Select 3 Years	\$187,879	Each	10%	\$169,091	Other	F1	
13674 847-5422	13674 847-5422	Storage Mid Range	Keep Your Component For Enterprise Channel 75 Months	\$76,364	Each	10%	\$68,727	Other	F1	
13674 847-5423	13674 847-5423	Storage Mid Range	Keep Your Component For Enterprise Channel 87 Months	\$89,091	Each	10%	\$80,182	Other	F1	
13674 847-5433	13674 847-5433	Storage Mid Range	Keep Your Component For Enterprise 1 Year	\$12,727	Each	10%	\$11,455	Other	F1	
13674 847-5434	13674 847-5434	Storage Mid Range	Keep Your Component For Enterprise 2 Years	\$25,455	Each	10%	\$22,909	Other	F1	
13674 847-5435	13674 847-5435	Storage Mid Range	Keep Your Component For Enterprise 3 Years	\$38,182	Each	10%	\$34,364	Other	F1	
13674 847-5436	13674 847-5436	Storage Mid Range	Keep Your Component For Enterprise 4 Years	\$50,909	Each	10%	\$45,818	Other	F1	
13674 847-5439	13674 847-5439	Storage Mid Range	Keep Your Component For Enterprise 6 Years	\$76,364	Each	10%	\$68,727	Other	F1	
13674 847-5440	13674 847-5440	Storage Mid Range	Keep Your Component For Enterprise 7 Years	\$89,091	Each	10%	\$80,182	Other	F1	
13674 847-5441	13674 847-5441	Storage Mid Range	Keep Your Component For Enterprise 5 Years	\$63,636	Each	10%	\$57,273	Other	F1	
13674 847-5442	13674 847-5442	Storage Mid Range	Keep Your Component For Enterprise Channel 27 Months	\$25,455	Each	10%	\$22,909	Other	F1	
13674 847-5443	13674 847-5443	Storage Mid Range	Keep Your Component For Enterprise Channel 39 Months	\$38,182	Each	10%	\$34,364	Other	F1	
13674 847-5444	13674 847-5444	Storage Mid Range	Keep Your Component For Enterprise Channel 51 Months	\$50,909	Each	10%	\$45,818	Other	F1	
13674 847-5445	13674 847-5445	Storage Mid Range	Keep Your Component For Enterprise Channel 63 Months	\$63,636	Each	10%	\$57,273	Other	F1	
13674 847-5448	13674 847-5448	Storage Mid Range	Keep Your Component For Enterprise Channel 15 Months	\$12,727	Each	10%	\$11,455	Other	F1	
13674 929-8509	13674 929-8509	Storage Mid Range	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13674 929-8519	13674 929-8519	Storage Mid Range	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13674 936-2329	13674 936-2329	Storage Mid Range	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13674 936-2339	13674 936-2339	Storage Mid Range	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13674 936-2349	13674 936-2349	Storage Mid Range	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13674 936-2359	13674 936-2359	Storage Mid Range	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13674 936-2369	13674 936-2369	Storage Mid Range	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13674 936-2379	13674 936-2379	Storage Mid Range	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1	
13674 936-2389	13674 936-2389	Storage Mid Range	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1	
13674 936-2399	13674 936-2399	Storage Mid Range	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1	
13674 936-2409	13674 936-2409	Storage Mid Range	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1	
13674 936-2419	13674 936-2419	Storage Mid Range	GCP Operations Management	\$200	Each	10%	\$180	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13674 936-2429	13674 936-2429	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13674 936-5279	13674 936-5279	Storage Mid Range	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13674 936-5299	13674 936-5299	Storage Mid Range	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13674 936-5319	13674 936-5319	Storage Mid Range	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13674 936-5339	13674 936-5339	Storage Mid Range	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13674 936-5359	13674 936-5359	Storage Mid Range	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13674 936-5379	13674 936-5379	Storage Mid Range	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13674 936-5389	13674 936-5389	Storage Mid Range	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13674 936-5399	13674 936-5399	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13674 936-5409	13674 936-5409	Storage Mid Range	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13674 936-5419	13674 936-5419	Storage Mid Range	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13674 936-5439	13674 936-5439	Storage Mid Range	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13674 936-5449	13674 936-5449	Storage Mid Range	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13674 936-5459	13674 936-5459	Storage Mid Range	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13674 936-5469	13674 936-5469	Storage Mid Range	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13674 951-2015	13674 951-2015	Storage Mid Range	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13674 955-9041	13674 955-9041	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13674 972-0401	13674 972-0401	Storage Mid Range	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13674 972-0402	13674 972-0402	Storage Mid Range	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13674 972-0403	13674 972-0403	Storage Mid Range	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13674 972-0404	13674 972-0404	Storage Mid Range	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13674 975-3461	13674 975-3461	Storage Mid Range	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13674 984-3267	13674 984-3267	Storage Mid Range	Custom Service	\$0	Each	10%	\$0	Other	F1
13674 989-3439	13674 989-3439	Storage Mid Range	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13674 992-6149	13674 992-6149	Storage Mid Range	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13674 998-2511	13674 998-2511	Storage Mid Range	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
14777 007-1527	14777 007-1527	Storage Mid Range	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14777 009-4364	14777 009-4364	Storage Mid Range	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14777 009-4877	14777 009-4877	Storage Mid Range	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14777 460-5909	14777 460-5909	Storage Mid Range	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14777 460-8531	14777 460-8531	Storage Mid Range	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14777 460-9052	14777 460-9052	Storage Mid Range	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14777 460-9900	14777 460-9900	Storage Mid Range	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14777 461-0497	14777 461-0497	Storage Mid Range	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14777 468-8025	14777 468-8025	Storage Mid Range	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14777 468-8026	14777 468-8026	Storage Mid Range	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14777 468-8027	14777 468-8027	Storage Mid Range	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14777 468-8028	14777 468-8028	Storage Mid Range	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14777 468-8029	14777 468-8029	Storage Mid Range	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14777 539-BBBF	14777 539-BBBF	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$10,998	Each	10%	\$9,898	Other	F1
14777 539-BBBG	14777 539-BBBG	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$10,998	Each	10%	\$9,898	Other	F1
14777 709-BCFM	14777 709-BCFM	Storage Mid Range	Parts Only Warranty 12 Months	\$99,999	Each	10%	\$89,999	Other	F1
14777 714-BBCM	14777 714-BBCM	Storage Mid Range	Next Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1
14777 714-BBCN	14777 714-BBCN	Storage Mid Range	Same Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1
14777 804-2161	14777 804-2161	Storage Mid Range	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1
14777 806-7308	14777 806-7308	Storage Mid Range	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
14777 812-4019	14777 812-4019	Storage Mid Range	ProDeploy Plus Training Credits 800 Redeem at education.dellemc.com Expires 1Yr	\$800	Each	10%	\$720	Other	F1
14777 812-4030	14777 812-4030	Storage Mid Range	Education Services Training Credits 1 - Redeem at education.dellemc.com Expires 1yr	\$1	Each	10%	\$1	Other	F1
14777 812-4031	14777 812-4031	Storage Mid Range	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
14777 812-4032	14777 812-4032	Storage Mid Range	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires	\$100	Each	10%	\$90	Other	F1
14777 812-4033	14777 812-4033	Storage Mid Range	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires	\$1,000	Each	10%	\$900	Other	F1
14777 812-4034	14777 812-4034	Storage Mid Range	Education Services Training Credits 10000 - Redeem at education.dellemc.com Expires	\$10,000	Each	10%	\$9,000	Other	F1
14777 813-5754	14777 813-5754	Storage Mid Range	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1
14777 823-9276	14777 823-9276	Storage Mid Range	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14777 823-9284	14777 823-9284	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
14777 823-9285	14777 823-9285	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
14777 825-6575	14777 825-6575	Storage Mid Range	ProDeploy Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
14777 825-6576	14777 825-6576	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$2,160	Each	10%	\$1,944	Other	F1
14777 825-6577	14777 825-6577	Storage Mid Range	ProDeploy Add-On for PowerStore Add Two Hosts (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
14777 825-6578	14777 825-6578	Storage Mid Range	ProDeploy Plus Add-On for PowerStore File (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
14777 825-6579	14777 825-6579	Storage Mid Range	ProDeploy Add-On for PowerStore File (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
14777 825-6580	14777 825-6580	Storage Mid Range	ProDeploy Plus Add-On for PowerStore File (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
14777 825-6581	14777 825-6581	Storage Mid Range	ProDeploy Add-On for PowerStore Remote Replication (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
14777 825-6582	14777 825-6582	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Remote Replication (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
14777 825-6585	14777 825-6585	Storage Mid Range	ProDeploy Add-On for PowerStore Local Protection (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
14777 825-6586	14777 825-6586	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Local Protection (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
14777 825-7398	14777 825-7398	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$1,320	Each	10%	\$1,188	Other	F1
14777 825-7399	14777 825-7399	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$2,129	Each	10%	\$1,916	Other	F1
14777 825-7400	14777 825-7400	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$15,519	Each	10%	\$13,967	Other	F1
14777 825-7401	14777 825-7401	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$30,388	Each	10%	\$27,349	Other	F1
14777 825-7402	14777 825-7402	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$50,105	Each	10%	\$45,094	Other	F1
14777 825-7403	14777 825-7403	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$25,044	Each	10%	\$22,540	Other	F1
14777 825-7404	14777 825-7404	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$49,038	Each	10%	\$44,135	Other	F1
14777 825-7405	14777 825-7405	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$80,856	Each	10%	\$72,770	Other	F1
14777 825-7502	14777 825-7502	Storage Mid Range	Optimize for PowerStore T Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
14777 825-7503	14777 825-7503	Storage Mid Range	Optimize for PowerStore T Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
14777 825-7504	14777 825-7504	Storage Mid Range	Optimize for PowerStore T Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
14777 825-7505	14777 825-7505	Storage Mid Range	Optimize for PowerStore T Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
14777 825-7506	14777 825-7506	Storage Mid Range	Optimize for PowerStore T Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
14777 825-7508	14777 825-7508	Storage Mid Range	Optimize for PowerStore T Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
14777 825-7509	14777 825-7509	Storage Mid Range	Optimize for PowerStore T Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
14777 825-7510	14777 825-7510	Storage Mid Range	Optimize for PowerStore T Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
14777 825-8623	14777 825-8623	Storage Mid Range	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14777 825-8624	14777 825-8624	Storage Mid Range	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14777 839-7101	14777 839-7101	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$2,749	Each	10%	\$2,474	Other	F1
14777 839-7102	14777 839-7102	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 2 Years	\$4,437	Each	10%	\$3,993	Other	F1
14777 839-7105	14777 839-7105	Storage Mid Range	Optimize for PowerStore T Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
14777 839-7106	14777 839-7106	Storage Mid Range	Optimize for PowerStore T Models Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
14777 847-9509	14777 847-9509	Storage Mid Range	Keep Your Hard Drive for Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9510	14777 847-9510	Storage Mid Range	Keep Your Hard Drive for Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9511	14777 847-9511	Storage Mid Range	Keep Your Hard Drive for Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9512	14777 847-9512	Storage Mid Range	Keep Your Hard Drive for Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9513	14777 847-9513	Storage Mid Range	Keep Your Components for Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9514	14777 847-9514	Storage Mid Range	Keep Your Components for Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9515	14777 847-9515	Storage Mid Range	Keep Your Components for Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9516	14777 847-9516	Storage Mid Range	Keep Your Components for Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9519	14777 847-9519	Storage Mid Range	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9520	14777 847-9520	Storage Mid Range	Dell Hardware Limited Warranty	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9521	14777 847-9521	Storage Mid Range	ProSupport Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9522	14777 847-9522	Storage Mid Range	ProSupport Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9523	14777 847-9523	Storage Mid Range	ProSupport Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9524	14777 847-9524	Storage Mid Range	ProSupport Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9527	14777 847-9527	Storage Mid Range	ProSupport 7x24 Technical Support and Assistance 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9528	14777 847-9528	Storage Mid Range	ProSupport 7x24 Technical Support and Assistance 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9529	14777 847-9529	Storage Mid Range	ProSupport 7x24 Technical Support and Assistance 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9530	14777 847-9530	Storage Mid Range	ProSupport 7x24 Technical Support and Assistance 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9533	14777 847-9533	Storage Mid Range	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 1	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9534	14777 847-9534	Storage Mid Range	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9535	14777 847-9535	Storage Mid Range	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9536	14777 847-9536	Storage Mid Range	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 4	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9539	14777 847-9539	Storage Mid Range	ProSupport Mission Critical 7x24 Technical Support and Assistance 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9540	14777 847-9540	Storage Mid Range	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9541	14777 847-9541	Storage Mid Range	ProSupport Mission Critical 7x24 Technical Support and Assistance 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9542	14777 847-9542	Storage Mid Range	ProSupport Mission Critical 7x24 Technical Support and Assistance 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9545	14777 847-9545	Storage Mid Range	ProSupport Plus and Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14777 847-9546	14777 847-9546	Storage Mid Range	ProSupport Plus and Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$99,999	Each	10%	\$89,999	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
14777 847-9635	14777 847-9635	Storage Mid Range	ProSupport Plus Next Business Day Onsite Medium Capacity SSD Add-On 4 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9636	14777 847-9636	Storage Mid Range	ProSupport Plus Next Business Day Onsite Medium Capacity SSD Add-On 5 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9637	14777 847-9637	Storage Mid Range	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Medium Capacity SSD Add-On 1	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9638	14777 847-9638	Storage Mid Range	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Medium Capacity SSD Add-On 3	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9639	14777 847-9639	Storage Mid Range	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Medium Capacity SSD Add-On 4	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9640	14777 847-9640	Storage Mid Range	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Medium Capacity SSD Add-On 5	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9641	14777 847-9641	Storage Mid Range	ProSupport Next Business Day Onsite High Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9642	14777 847-9642	Storage Mid Range	ProSupport Mission Critical 4-Hour 7x24 Onsite High Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9643	14777 847-9643	Storage Mid Range	ProSupport Plus Next Business Day Onsite High Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9644	14777 847-9644	Storage Mid Range	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite High Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9645	14777 847-9645	Storage Mid Range	ProSupport Next Business Day Onsite Low Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9646	14777 847-9646	Storage Mid Range	ProSupport Mission Critical 4-Hour 7x24 Onsite Low Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9647	14777 847-9647	Storage Mid Range	ProSupport Plus Next Business Day Onsite Low Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9648	14777 847-9648	Storage Mid Range	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Low Capacity SSD Add-On 2	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9649	14777 847-9649	Storage Mid Range	ProSupport Next Business Day Onsite Medium Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9650	14777 847-9650	Storage Mid Range	ProSupport Mission Critical 4-Hour 7x24 Onsite Medium Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9651	14777 847-9651	Storage Mid Range	ProSupport Plus Next Business Day Onsite Medium Capacity SSD Add-On 2 Years	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9652	14777 847-9652	Storage Mid Range	ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Medium Capacity SSD Add-On 2	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9655	14777 847-9655	Storage Mid Range	ProDeploy for PowerStore 5XX T	\$99,999	Each	10%		\$89,999	Other	F1
14777 847-9656	14777 847-9656	Storage Mid Range	ProDeploy Plus for PowerStore 5XX T	\$99,999	Each	10%		\$89,999	Other	F1
14777 929-8509	14777 929-8509	Storage Mid Range	GCP Operations Management	\$12	Each	10%		\$11	Other	F1
14777 929-8519	14777 929-8519	Storage Mid Range	GCP Operations Management	\$17	Each	10%		\$15	Other	F1
14777 936-2329	14777 936-2329	Storage Mid Range	GCP Operations Management	\$2	Each	10%		\$2	Other	F1
14777 936-2339	14777 936-2339	Storage Mid Range	GCP Operations Management	\$4	Each	10%		\$4	Other	F1
14777 936-2349	14777 936-2349	Storage Mid Range	GCP Operations Management	\$6	Each	10%		\$5	Other	F1
14777 936-2359	14777 936-2359	Storage Mid Range	GCP Operations Management	\$8	Each	10%		\$7	Other	F1
14777 936-2369	14777 936-2369	Storage Mid Range	GCP Operations Management	\$10	Each	10%		\$9	Other	F1
14777 936-2379	14777 936-2379	Storage Mid Range	GCP Operations Management	\$1,875	Each	10%		\$1,688	Other	F1
14777 936-2389	14777 936-2389	Storage Mid Range	GCP Operations Management	\$2,350	Each	10%		\$2,115	Other	F1
14777 936-2399	14777 936-2399	Storage Mid Range	GCP Operations Management	\$6,855	Each	10%		\$6,170	Other	F1
14777 936-2409	14777 936-2409	Storage Mid Range	GCP Operations Management	\$18,500	Each	10%		\$16,650	Other	F1
14777 936-2419	14777 936-2419	Storage Mid Range	GCP Operations Management	\$200	Each	10%		\$180	Other	F1
14777 936-2429	14777 936-2429	Storage Mid Range	GCP Operations Management	\$23	Each	10%		\$20	Other	F1
14777 936-5279	14777 936-5279	Storage Mid Range	GCP Operations Management	\$3	Each	10%		\$3	Other	F1
14777 936-5299	14777 936-5299	Storage Mid Range	GCP Operations Management	\$5	Each	10%		\$5	Other	F1
14777 936-5319	14777 936-5319	Storage Mid Range	GCP Operations Management	\$7	Each	10%		\$6	Other	F1
14777 936-5339	14777 936-5339	Storage Mid Range	GCP Operations Management	\$9	Each	10%		\$8	Other	F1
14777 936-5359	14777 936-5359	Storage Mid Range	GCP Operations Management	\$11	Each	10%		\$10	Other	F1
14777 936-5379	14777 936-5379	Storage Mid Range	GCP Operations Management	\$13	Each	10%		\$11	Other	F1
14777 936-5389	14777 936-5389	Storage Mid Range	GCP Operations Management	\$14	Each	10%		\$12	Other	F1
14777 936-5399	14777 936-5399	Storage Mid Range	GCP Operations Management	\$23	Each	10%		\$20	Other	F1
14777 936-5409	14777 936-5409	Storage Mid Range	GCP Operations Management	\$15	Each	10%		\$14	Other	F1
14777 936-5419	14777 936-5419	Storage Mid Range	GCP Operations Management	\$16	Each	10%		\$14	Other	F1
14777 936-5439	14777 936-5439	Storage Mid Range	GCP Operations Management	\$18	Each	10%		\$16	Other	F1
14777 936-5449	14777 936-5449	Storage Mid Range	GCP Operations Management	\$19	Each	10%		\$17	Other	F1
14777 936-5459	14777 936-5459	Storage Mid Range	GCP Operations Management	\$25	Each	10%		\$23	Other	F1
14777 936-5469	14777 936-5469	Storage Mid Range	GCP Operations Management	\$38	Each	10%		\$34	Other	F1
14777 951-2015	14777 951-2015	Storage Mid Range	Thank you for choosing Dell ProSupport. For tech support, visit	\$0	Each	10%		\$0	Other	F1
14777 955-9041	14777 955-9041	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%		\$0	Other	F1
14777 972-0401	14777 972-0401	Storage Mid Range	GCP Operations Management	\$50	Each	10%		\$45	Other	F1
14777 972-0402	14777 972-0402	Storage Mid Range	GCP Operations Management	\$125	Each	10%		\$113	Other	F1
14777 972-0403	14777 972-0403	Storage Mid Range	GCP Operations Management	\$150	Each	10%		\$135	Other	F1
14777 972-0404	14777 972-0404	Storage Mid Range	GCP Operations Management	\$375	Each	10%		\$338	Other	F1
14777 975-3461	14777 975-3461	Storage Mid Range	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%		\$0	Other	F1
14777 984-3267	14777 984-3267	Storage Mid Range	Custom Service	\$0	Each	10%		\$0	Other	F1
14777 989-3439	14777 989-3439	Storage Mid Range	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%		\$0	Other	F1
14777 992-6149	14777 992-6149	Storage Mid Range	Custom Installation Required with this order	\$0	Each	10%		\$0	Other	F1
14777 998-2511	14777 998-2511	Storage Mid Range	GCP Operations Management	\$100	Each	10%		\$90	Other	F1
13683 007-1527	13683 007-1527	Storage Mid Range	Total Includes Shipping and Handling	\$0	Each	10%		\$0	Other	F1
13683 009-4364	13683 009-4364	Storage Mid Range	Shipping and Handling	\$0	Each	10%		\$0	Other	F1
13683 009-4877	13683 009-4877	Storage Mid Range	Provincial Government Order	\$0	Each	10%		\$0	Other	F1
13683 460-5909	13683 460-5909	Storage Mid Range	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%		\$0	Other	F1
13683 460-8531	13683 460-8531	Storage Mid Range	OCONUS Delivery - PowerVault	\$168	Each	10%		\$151	Other	F1
13683 460-9052	13683 460-9052	Storage Mid Range	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%		\$0	Other	F1
13683 460-9900	13683 460-9900	Storage Mid Range	GSA Contract #GS-35F-4076D	\$0	Each	10%		\$0	Other	F1
13683 461-0497	13683 461-0497	Storage Mid Range	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%		\$0	Other	F1
13683 468-8025	13683 468-8025	Storage Mid Range	Africa Power Vault OCONUS Delivery	\$375	Each	10%		\$338	Other	F1
13683 468-8026	13683 468-8026	Storage Mid Range	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%		\$225	Other	F1
13683 468-8027	13683 468-8027	Storage Mid Range	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%		\$158	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13683 468-8028	13683 468-8028	Storage Mid Range	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13683 468-8029	13683 468-8029	Storage Mid Range	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13683 539-BBBF	13683 539-BBBF	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$10,998	Each	10%	\$9,898	Other	F1
13683 539-BBBG	13683 539-BBBG	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$10,998	Each	10%	\$9,898	Other	F1
13683 714-BBCM	13683 714-BBCM	Storage Mid Range	Next Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1
13683 714-BBCN	13683 714-BBCN	Storage Mid Range	Same Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1
13683 718-BBCJ	13683 718-BBCJ	Storage Mid Range	ProSupport Plus Add-On: Anytime Upgrade Select	\$399,987	Each	10%	\$359,988	Other	F1
13683 804-2161	13683 804-2161	Storage Mid Range	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req.	\$1,437	Each	10%	\$1,293	Other	F1
13683 806-7308	13683 806-7308	Storage Mid Range	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Plus Training Credits 800 Redeem at education.dell EMC.com Expires 1Yr)	\$0	Each	10%	\$0	Other	F1
13683 812-4019	13683 812-4019	Storage Mid Range	Education Services Training Credits 10 - Redeem at education.dell EMC.com Expires 1yr	\$800	Each	10%	\$720	Other	F1
13683 812-4031	13683 812-4031	Storage Mid Range	Education Services Training Credits 100 - Redeem at education.dell EMC.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
13683 812-4032	13683 812-4032	Storage Mid Range	Education Services Training Credits 1000 - Redeem at education.dell EMC.com Expires 1yr	\$100	Each	10%	\$90	Other	F1
13683 812-4033	13683 812-4033	Storage Mid Range	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req	\$1,437	Each	10%	\$1,293	Other	F1
13683 813-5754	13683 813-5754	Storage Mid Range	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13683 822-3179	13683 822-3179	Storage Mid Range	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13683 823-9276	13683 823-9276	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13683 823-9284	13683 823-9284	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,950	Each	10%	\$2,655	Other	F1
13683 823-9285	13683 823-9285	Storage Mid Range	ProDeploy Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13683 825-6575	13683 825-6575	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$2,160	Each	10%	\$1,944	Other	F1
13683 825-6577	13683 825-6577	Storage Mid Range	ProDeploy Add-On for PowerStore Add Two Hosts (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13683 825-6578	13683 825-6578	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Add Two Hosts (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13683 825-6579	13683 825-6579	Storage Mid Range	ProDeploy Add-On for PowerStore File (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13683 825-6580	13683 825-6580	Storage Mid Range	ProDeploy Plus Add-On for PowerStore File (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13683 825-6581	13683 825-6581	Storage Mid Range	ProDeploy Add-On for PowerStore Remote Replication (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13683 825-6582	13683 825-6582	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Remote Replication (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13683 825-6585	13683 825-6585	Storage Mid Range	ProDeploy Add-On for PowerStore Local Protection (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13683 825-6586	13683 825-6586	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Local Protection (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13683 825-7398	13683 825-7398	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$1,320	Each	10%	\$1,188	Other	F1
13683 825-7399	13683 825-7399	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$2,129	Each	10%	\$1,916	Other	F1
13683 825-7400	13683 825-7400	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$15,519	Each	10%	\$13,967	Other	F1
13683 825-7401	13683 825-7401	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$30,388	Each	10%	\$27,349	Other	F1
13683 825-7402	13683 825-7402	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$50,105	Each	10%	\$45,094	Other	F1
13683 825-7403	13683 825-7403	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$25,044	Each	10%	\$22,540	Other	F1
13683 825-7404	13683 825-7404	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$49,038	Each	10%	\$44,135	Other	F1
13683 825-7405	13683 825-7405	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$80,856	Each	10%	\$72,770	Other	F1
13683 825-7484	13683 825-7484	Storage Mid Range	Optimize for PowerStore X Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13683 825-7485	13683 825-7485	Storage Mid Range	Optimize for PowerStore X Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13683 825-7486	13683 825-7486	Storage Mid Range	Optimize for PowerStore X Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13683 825-7487	13683 825-7487	Storage Mid Range	Optimize for PowerStore X Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13683 825-7496	13683 825-7496	Storage Mid Range	Optimize for PowerStore X Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13683 825-7499	13683 825-7499	Storage Mid Range	Optimize for PowerStore X Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13683 825-7500	13683 825-7500	Storage Mid Range	Optimize for PowerStore X Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13683 825-7501	13683 825-7501	Storage Mid Range	Optimize for PowerStore X Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13683 825-7502	13683 825-7502	Storage Mid Range	Optimize for PowerStore T Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13683 825-7503	13683 825-7503	Storage Mid Range	Optimize for PowerStore T Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13683 825-7504	13683 825-7504	Storage Mid Range	Optimize for PowerStore T Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13683 825-7505	13683 825-7505	Storage Mid Range	Optimize for PowerStore T Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13683 825-7506	13683 825-7506	Storage Mid Range	Optimize for PowerStore T Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13683 825-7508	13683 825-7508	Storage Mid Range	Optimize for PowerStore T Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13683 825-7509	13683 825-7509	Storage Mid Range	Optimize for PowerStore T Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13683 825-7510	13683 825-7510	Storage Mid Range	Optimize for PowerStore T Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13683 825-8623	13683 825-8623	Storage Mid Range	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13683 825-8624	13683 825-8624	Storage Mid Range	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13683 826-0525	13683 826-0525	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$4,568	Each	10%	\$4,111	Other	F1
13683 826-0526	13683 826-0526	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$9,135	Each	10%	\$8,222	Other	F1
13683 826-0527	13683 826-0527	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$18,271	Each	10%	\$16,444	Other	F1
13683 826-0528	13683 826-0528	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$22,838	Each	10%	\$20,554	Other	F1
13683 826-0530	13683 826-0530	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 1	\$5,191	Each	10%	\$4,671	Other	F1
13683 826-0531	13683 826-0531	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 2	\$10,381	Each	10%	\$9,343	Other	F1
13683 826-0532	13683 826-0532	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 3	\$15,572	Each	10%	\$14,014	Other	F1
13683 826-0533	13683 826-0533	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 4	\$20,762	Each	10%	\$18,686	Other	F1
13683 826-0534	13683 826-0534	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 5	\$25,953	Each	10%	\$23,357	Other	F1
13683 826-0535	13683 826-0535	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$5,398	Each	10%	\$4,858	Other	F1
13683 826-0536	13683 826-0536	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$10,796	Each	10%	\$9,717	Other	F1
13683 826-0537	13683 826-0537	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$16,194	Each	10%	\$14,575	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
13683 826-0538	13683 826-0538	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$21,592	Each	10%	\$19,433	Other	F1
13683 826-0539	13683 826-0539	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$26,991	Each	10%	\$24,292	Other	F1
13683 826-0540	13683 826-0540	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$5,606	Each	10%	\$5,045	Other	F1
13683 826-0541	13683 826-0541	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$11,211	Each	10%	\$10,090	Other	F1
13683 826-0542	13683 826-0542	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$16,817	Each	10%	\$15,136	Other	F1
13683 826-0543	13683 826-0543	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$22,423	Each	10%	\$20,181	Other	F1
13683 826-0544	13683 826-0544	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$28,029	Each	10%	\$25,226	Other	F1
13683 826-1370	13683 826-1370	Storage Mid Range	Keep Your Hard Drive 1 Year	\$10,606	Each	10%	\$9,545	Other	F1
13683 826-1371	13683 826-1371	Storage Mid Range	Keep Your Hard Drive 3 Years	\$31,818	Each	10%	\$28,636	Other	F1
13683 826-1372	13683 826-1372	Storage Mid Range	Keep Your Hard Drive 4 Years	\$42,424	Each	10%	\$38,182	Other	F1
13683 826-1373	13683 826-1373	Storage Mid Range	Keep Your Hard Drive 5 Years	\$53,030	Each	10%	\$47,727	Other	F1
13683 826-1380	13683 826-1380	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13683 826-1381	13683 826-1381	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service	\$678	Each	10%	\$611	Other	F1
13683 826-1382	13683 826-1382	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$4,005	Each	10%	\$3,605	Other	F1
13683 826-1383	13683 826-1383	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$8,010	Each	10%	\$7,209	Other	F1
13683 826-1384	13683 826-1384	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$12,014	Each	10%	\$10,813	Other	F1
13683 826-1385	13683 826-1385	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$16,019	Each	10%	\$14,417	Other	F1
13683 826-1388	13683 826-1388	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$9,380	Each	10%	\$8,442	Other	F1
13683 826-1389	13683 826-1389	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$28,139	Each	10%	\$25,325	Other	F1
13683 826-1390	13683 826-1390	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$37,519	Each	10%	\$33,767	Other	F1
13683 826-1391	13683 826-1391	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$46,899	Each	10%	\$42,209	Other	F1
13683 826-1394	13683 826-1394	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$7,081	Each	10%	\$6,373	Other	F1
13683 826-1395	13683 826-1395	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$14,161	Each	10%	\$12,745	Other	F1
13683 826-1396	13683 826-1396	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$21,242	Each	10%	\$19,118	Other	F1
13683 826-1397	13683 826-1397	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$28,322	Each	10%	\$25,490	Other	F1
13683 826-1400	13683 826-1400	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$9,650	Each	10%	\$8,685	Other	F1
13683 826-1401	13683 826-1401	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$28,950	Each	10%	\$26,055	Other	F1
13683 826-1402	13683 826-1402	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$38,600	Each	10%	\$34,740	Other	F1
13683 826-1403	13683 826-1403	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$48,250	Each	10%	\$43,425	Other	F1
13683 826-1406	13683 826-1406	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$5,262	Each	10%	\$4,736	Other	F1
13683 826-1407	13683 826-1407	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$10,524	Each	10%	\$9,472	Other	F1
13683 826-1408	13683 826-1408	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$15,786	Each	10%	\$14,207	Other	F1
13683 826-1409	13683 826-1409	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$21,047	Each	10%	\$18,942	Other	F1
13683 826-1412	13683 826-1412	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$13,142	Each	10%	\$11,828	Other	F1
13683 826-1413	13683 826-1413	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$39,425	Each	10%	\$35,483	Other	F1
13683 826-1414	13683 826-1414	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$52,567	Each	10%	\$47,310	Other	F1
13683 826-1415	13683 826-1415	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$65,709	Each	10%	\$59,138	Other	F1
13683 826-1418	13683 826-1418	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,184	Each	10%	\$7,366	Other	F1
13683 826-1419	13683 826-1419	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$16,367	Each	10%	\$14,730	Other	F1
13683 826-1420	13683 826-1420	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$24,550	Each	10%	\$22,095	Other	F1
13683 826-1421	13683 826-1421	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$32,734	Each	10%	\$29,461	Other	F1
13683 826-1424	13683 826-1424	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$11,893	Each	10%	\$10,704	Other	F1
13683 826-1425	13683 826-1425	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$35,679	Each	10%	\$32,111	Other	F1
13683 826-1426	13683 826-1426	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$47,573	Each	10%	\$42,816	Other	F1
13683 826-1427	13683 826-1427	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$59,466	Each	10%	\$53,619	Other	F1
13683 826-1430	13683 826-1430	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 1	\$11,053	Each	10%	\$9,947	Other	F1
13683 826-1431	13683 826-1431	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 3	\$33,158	Each	10%	\$29,842	Other	F1
13683 826-1432	13683 826-1432	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 5	\$55,264	Each	10%	\$49,737	Other	F1
13683 826-1434	13683 826-1434	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 4	\$44,211	Each	10%	\$39,790	Other	F1
13683 826-1436	13683 826-1436	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$11,323	Each	10%	\$10,190	Other	F1
13683 826-1437	13683 826-1437	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$33,969	Each	10%	\$30,572	Other	F1
13683 826-1438	13683 826-1438	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$56,615	Each	10%	\$50,954	Other	F1
13683 826-1440	13683 826-1440	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$45,292	Each	10%	\$40,763	Other	F1
13683 826-2925	13683 826-2925	Storage Mid Range	ProDeploy for PowerStore 5XXX X	\$4,659	Each	10%	\$4,193	Other	F1
13683 826-2927	13683 826-2927	Storage Mid Range	ProDeploy Plus for PowerStore 5XXX X	\$7,585	Each	10%	\$6,827	Other	F1
13683 826-2930	13683 826-2930	Storage Mid Range	ProDeploy for PowerStore 5XXX T	\$4,235	Each	10%	\$3,812	Other	F1
13683 826-2932	13683 826-2932	Storage Mid Range	ProDeploy Plus for PowerStore 5XXX T	\$6,823	Each	10%	\$6,141	Other	F1
13683 828-4796	13683 828-4796	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High	\$0	Each	10%	\$0	Other	F1
13683 828-4797	13683 828-4797	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,884	Each	10%	\$3,496	Other	F1
13683 828-4798	13683 828-4798	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$11,652	Each	10%	\$10,487	Other	F1
13683 828-4799	13683 828-4799	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$15,537	Each	10%	\$13,983	Other	F1
13683 828-4800	13683 828-4800	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$19,421	Each	10%	\$17,479	Other	F1
13683 828-4801	13683 828-4801	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,855	Each	10%	\$4,370	Other	F1
13683 828-4802	13683 828-4802	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$14,566	Each	10%	\$13,109	Other	F1
13683 828-4803	13683 828-4803	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$19,421	Each	10%	\$17,479	Other	F1
13683 828-4804	13683 828-4804	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$24,276	Each	10%	\$21,848	Other	F1
13683 828-4805	13683 828-4805	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$5,341	Each	10%	\$4,807	Other	F1
13683 828-4806	13683 828-4806	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$16,022	Each	10%	\$14,420	Other	F1
13683 828-4807	13683 828-4807	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$21,363	Each	10%	\$19,227	Other	F1
13683 828-4808	13683 828-4808	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$26,704	Each	10%	\$24,033	Other	F1
13683 828-4809	13683 828-4809	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1	\$5,826	Each	10%	\$5,244	Other	F1
13683 828-4810	13683 828-4810	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3	\$17,479	Each	10%	\$15,731	Other	F1
13683 828-4811	13683 828-4811	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4	\$23,305	Each	10%	\$20,974	Other	F1
13683 828-4812	13683 828-4812	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5	\$29,131	Each	10%	\$26,218	Other	F1
13683 828-4813	13683 828-4813	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low	\$0	Each	10%	\$0	Other	F1
13683 828-4814	13683 828-4814	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$702	Each	10%	\$632	Other	F1
13683 828-4815	13683 828-4815	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,106	Each	10%	\$1,895	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
13683 828-4816	13683 828-4816	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,808	Each	10%	\$2,527	Other	F1	
13683 828-4817	13683 828-4817	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$3,510	Each	10%	\$3,159	Other	F1	
13683 828-4818	13683 828-4818	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$877	Each	10%	\$790	Other	F1	
13683 828-4819	13683 828-4819	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$2,632	Each	10%	\$2,369	Other	F1	
13683 828-4820	13683 828-4820	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$3,510	Each	10%	\$3,159	Other	F1	
13683 828-4821	13683 828-4821	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$4,387	Each	10%	\$3,948	Other	F1	
13683 828-4822	13683 828-4822	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$965	Each	10%	\$869	Other	F1	
13683 828-4823	13683 828-4823	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,896	Each	10%	\$2,606	Other	F1	
13683 828-4824	13683 828-4824	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$3,861	Each	10%	\$3,475	Other	F1	
13683 828-4825	13683 828-4825	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$4,826	Each	10%	\$4,343	Other	F1	
13683 828-4826	13683 828-4826	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1	\$1,053	Each	10%	\$948	Other	F1	
13683 828-4827	13683 828-4827	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3	\$3,159	Each	10%	\$2,843	Other	F1	
13683 828-4828	13683 828-4828	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4	\$4,212	Each	10%	\$3,791	Other	F1	
13683 828-4829	13683 828-4829	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5	\$5,265	Each	10%	\$4,738	Other	F1	
13683 828-4830	13683 828-4830	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1	
13683 828-4831	13683 828-4831	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,870	Each	10%	\$1,683	Other	F1	
13683 828-4832	13683 828-4832	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,611	Each	10%	\$5,050	Other	F1	
13683 828-4833	13683 828-4833	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,481	Each	10%	\$6,733	Other	F1	
13683 828-4834	13683 828-4834	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$9,352	Each	10%	\$8,417	Other	F1	
13683 828-4835	13683 828-4835	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$2,338	Each	10%	\$2,104	Other	F1	
13683 828-4836	13683 828-4836	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$7,014	Each	10%	\$6,312	Other	F1	
13683 828-4837	13683 828-4837	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$9,352	Each	10%	\$8,417	Other	F1	
13683 828-4838	13683 828-4838	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$11,690	Each	10%	\$10,521	Other	F1	
13683 828-4839	13683 828-4839	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$2,572	Each	10%	\$2,315	Other	F1	
13683 828-4840	13683 828-4840	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$7,715	Each	10%	\$6,944	Other	F1	
13683 828-4841	13683 828-4841	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$10,287	Each	10%	\$9,258	Other	F1	
13683 828-4842	13683 828-4842	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$12,859	Each	10%	\$11,573	Other	F1	
13683 828-4843	13683 828-4843	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$2,806	Each	10%	\$2,525	Other	F1	
13683 828-4844	13683 828-4844	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$8,417	Each	10%	\$7,575	Other	F1	
13683 828-4845	13683 828-4845	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$11,222	Each	10%	\$10,100	Other	F1	
13683 828-4846	13683 828-4846	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$14,028	Each	10%	\$12,625	Other	F1	
13683 838-0351	13683 838-0351	Storage Mid Range	Promotional - ProDeploy for PowerStore Base Enclosure	\$0	Each	10%	\$0	Other	F1	
13683 839-7101	13683 839-7101	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$2,749	Each	10%	\$2,474	Other	F1	
13683 839-7102	13683 839-7102	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 2 Years	\$4,437	Each	10%	\$3,993	Other	F1	
13683 839-7103	13683 839-7103	Storage Mid Range	Optimize for PowerStore X Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1	
13683 839-7104	13683 839-7104	Storage Mid Range	Optimize for PowerStore X Models Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1	
13683 839-7105	13683 839-7105	Storage Mid Range	Optimize for PowerStore T Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1	
13683 839-7106	13683 839-7106	Storage Mid Range	Optimize for PowerStore T Models Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1	
13683 839-7121	13683 839-7121	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1	
13683 839-7122	13683 839-7122	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1	
13683 839-7123	13683 839-7123	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1	
13683 839-7124	13683 839-7124	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2	\$7,119	Each	10%	\$6,407	Other	F1	
13683 839-7125	13683 839-7125	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1	
13683 839-7126	13683 839-7126	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1	
13683 839-7127	13683 839-7127	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1	
13683 839-7128	13683 839-7128	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2	\$7,119	Each	10%	\$6,407	Other	F1	
13683 839-7129	13683 839-7129	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1	
13683 839-7130	13683 839-7130	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$5,932	Each	10%	\$5,339	Other	F1	
13683 839-7131	13683 839-7131	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1	
13683 839-7132	13683 839-7132	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$7,119	Each	10%	\$6,407	Other	F1	
13683 839-7270	13683 839-7270	Storage Mid Range	Keep Your Hard Drive 2 Years	\$21,212	Each	10%	\$19,091	Other	F1	
13683 839-7272	13683 839-7272	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$4,005	Each	10%	\$3,605	Other	F1	
13683 839-7273	13683 839-7273	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$18,759	Each	10%	\$16,883	Other	F1	
13683 839-7274	13683 839-7274	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$7,080	Each	10%	\$6,372	Other	F1	
13683 839-7275	13683 839-7275	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$19,300	Each	10%	\$17,370	Other	F1	
13683 839-7276	13683 839-7276	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$5,262	Each	10%	\$4,736	Other	F1	
13683 839-7277	13683 839-7277	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$26,283	Each	10%	\$23,655	Other	F1	
13683 839-7278	13683 839-7278	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$8,184	Each	10%	\$7,366	Other	F1	
13683 839-7279	13683 839-7279	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$23,786	Each	10%	\$21,407	Other	F1	
13683 839-7280	13683 839-7280	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 2	\$22,105	Each	10%	\$19,895	Other	F1	
13683 839-7281	13683 839-7281	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$22,646	Each	10%	\$20,382	Other	F1	
13683 841-7144	13683 841-7144	Storage Mid Range	Anytime Upgrade Standard 3 Years	\$138,710	Each	10%	\$124,839	Other	F1	
13683 841-7145	13683 841-7145	Storage Mid Range	Anytime Upgrade Select 3 Years	\$277,419	Each	10%	\$249,677	Other	F1	
13683 841-7146	13683 841-7146	Storage Mid Range	Anytime Upgrade Standard 4 Years	\$138,710	Each	10%	\$124,839	Other	F1	
13683 841-7147	13683 841-7147	Storage Mid Range	Anytime Upgrade Select 4 Years	\$277,419	Each	10%	\$249,677	Other	F1	
13683 841-7148	13683 841-7148	Storage Mid Range	Anytime Upgrade Standard 5 Years	\$138,710	Each	10%	\$124,839	Other	F1	
13683 841-7149	13683 841-7149	Storage Mid Range	Anytime Upgrade Select 5 Years	\$277,419	Each	10%	\$249,677	Other	F1	
13683 841-7150	13683 841-7150	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 3 Years	\$1,578	Each	10%	\$1,420	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I+Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13683 841-7151	13683 841-7151	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 3 Years	\$3,159	Each	10%	\$2,843	Other	F1
13683 841-7152	13683 841-7152	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 4 Years	\$2,104	Each	10%	\$1,894	Other	F1
13683 841-7153	13683 841-7153	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 4 Years	\$4,212	Each	10%	\$3,791	Other	F1
13683 841-7154	13683 841-7154	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 5 Years	\$2,630	Each	10%	\$2,367	Other	F1
13683 841-7155	13683 841-7155	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 5 Years	\$5,265	Each	10%	\$4,739	Other	F1
13683 841-7156	13683 841-7156	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 3 Years	\$4,209	Each	10%	\$3,788	Other	F1
13683 841-7157	13683 841-7157	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 3 Years	\$8,418	Each	10%	\$7,576	Other	F1
13683 841-7158	13683 841-7158	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 4 Years	\$5,612	Each	10%	\$5,051	Other	F1
13683 841-7159	13683 841-7159	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 4 Years	\$11,224	Each	10%	\$10,102	Other	F1
13683 841-7160	13683 841-7160	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 5 Years	\$7,015	Each	10%	\$6,314	Other	F1
13683 841-7161	13683 841-7161	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 5 Years	\$14,030	Each	10%	\$12,627	Other	F1
13683 841-7163	13683 841-7163	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 3 Years	\$21,003	Each	10%	\$18,903	Other	F1
13683 841-7164	13683 841-7164	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 4 Years	\$14,004	Each	10%	\$12,604	Other	F1
13683 841-7165	13683 841-7165	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 4 Years	\$28,004	Each	10%	\$25,204	Other	F1
13683 841-7166	13683 841-7166	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 5 Years	\$17,505	Each	10%	\$15,755	Other	F1
13683 841-7167	13683 841-7167	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 5 Years	\$35,005	Each	10%	\$31,505	Other	F1
13683 843-7079	13683 843-7079	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 87 Months	\$74,242	Each	10%	\$66,818	Other	F1
13683 843-7080	13683 843-7080	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 27 Months	\$21,212	Each	10%	\$19,091	Other	F1
13683 843-7081	13683 843-7081	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 39 Months	\$31,818	Each	10%	\$28,636	Other	F1
13683 843-7082	13683 843-7082	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 51 Months	\$42,424	Each	10%	\$38,182	Other	F1
13683 843-7083	13683 843-7083	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 63 Months	\$53,030	Each	10%	\$47,727	Other	F1
13683 843-7084	13683 843-7084	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 75 Months	\$63,636	Each	10%	\$57,273	Other	F1
13683 843-7089	13683 843-7089	Storage Mid Range	Keep your Hard Drive For Enterprise 4 Years	\$42,424	Each	10%	\$38,182	Other	F1
13683 843-7090	13683 843-7090	Storage Mid Range	Keep your Hard Drive For Enterprise 5 Years	\$53,030	Each	10%	\$47,727	Other	F1
13683 843-7091	13683 843-7091	Storage Mid Range	Keep your Hard Drive For Enterprise 3 Years	\$31,818	Each	10%	\$28,636	Other	F1
13683 843-7092	13683 843-7092	Storage Mid Range	Keep your Hard Drive For Enterprise 7 Years	\$74,242	Each	10%	\$66,818	Other	F1
13683 843-7093	13683 843-7093	Storage Mid Range	Keep your Hard Drive For Enterprise 2 Years	\$21,212	Each	10%	\$19,091	Other	F1
13683 843-7094	13683 843-7094	Storage Mid Range	Keep your Hard Drive For Enterprise 6 Years	\$63,636	Each	10%	\$57,273	Other	F1
13683 843-7095	13683 843-7095	Storage Mid Range	Keep your Hard Drive For Enterprise 1 Year	\$10,606	Each	10%	\$9,545	Other	F1
13683 843-7132	13683 843-7132	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 15 Months	\$10,606	Each	10%	\$9,545	Other	F1
13683 847-5414	13683 847-5414	Storage Mid Range	Keep Your Component For Enterprise Channel 87 Months	\$148,485	Each	10%	\$133,636	Other	F1
13683 847-5415	13683 847-5415	Storage Mid Range	Keep Your Component For Enterprise Channel 27 Months	\$42,424	Each	10%	\$38,182	Other	F1
13683 847-5416	13683 847-5416	Storage Mid Range	Keep Your Component For Enterprise Channel 39 Months	\$63,636	Each	10%	\$57,273	Other	F1
13683 847-5417	13683 847-5417	Storage Mid Range	Keep Your Component For Enterprise Channel 51 Months	\$84,848	Each	10%	\$76,364	Other	F1
13683 847-5418	13683 847-5418	Storage Mid Range	Keep Your Component For Enterprise Channel 63 Months	\$106,061	Each	10%	\$95,455	Other	F1
13683 847-5419	13683 847-5419	Storage Mid Range	Keep Your Component For Enterprise Channel 75 Months	\$127,273	Each	10%	\$114,545	Other	F1
13683 847-5424	13683 847-5424	Storage Mid Range	Keep Your Component For Enterprise 4 Years	\$84,848	Each	10%	\$76,364	Other	F1
13683 847-5425	13683 847-5425	Storage Mid Range	Keep Your Component For Enterprise 5 Years	\$106,061	Each	10%	\$95,455	Other	F1
13683 847-5426	13683 847-5426	Storage Mid Range	Keep Your Component For Enterprise 3 Years	\$63,636	Each	10%	\$57,273	Other	F1
13683 847-5427	13683 847-5427	Storage Mid Range	Keep Your Component For Enterprise 7 Years	\$148,485	Each	10%	\$133,636	Other	F1
13683 847-5428	13683 847-5428	Storage Mid Range	Keep Your Component For Enterprise 2 Years	\$42,424	Each	10%	\$38,182	Other	F1
13683 847-5429	13683 847-5429	Storage Mid Range	Keep Your Component For Enterprise 6 Years	\$127,273	Each	10%	\$114,545	Other	F1
13683 847-5430	13683 847-5430	Storage Mid Range	Keep Your Component For Enterprise 1 Year	\$21,212	Each	10%	\$19,091	Other	F1
13683 847-5467	13683 847-5467	Storage Mid Range	Keep Your Component For Enterprise Channel 15 Months	\$21,212	Each	10%	\$19,091	Other	F1
13683 929-8509	13683 929-8509	Storage Mid Range	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13683 929-8519	13683 929-8519	Storage Mid Range	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13683 936-2329	13683 936-2329	Storage Mid Range	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13683 936-2339	13683 936-2339	Storage Mid Range	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13683 936-2349	13683 936-2349	Storage Mid Range	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13683 936-2359	13683 936-2359	Storage Mid Range	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13683 936-2369	13683 936-2369	Storage Mid Range	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13683 936-2379	13683 936-2379	Storage Mid Range	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13683 936-2389	13683 936-2389	Storage Mid Range	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
13683 936-2399	13683 936-2399	Storage Mid Range	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13683 936-2409	13683 936-2409	Storage Mid Range	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13683 936-2419	13683 936-2419	Storage Mid Range	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13683 936-2429	13683 936-2429	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13683 936-5279	13683 936-5279	Storage Mid Range	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13683 936-5299	13683 936-5299	Storage Mid Range	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13683 936-5319	13683 936-5319	Storage Mid Range	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13683 936-5339	13683 936-5339	Storage Mid Range	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13683 936-5359	13683 936-5359	Storage Mid Range	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13683 936-5379	13683 936-5379	Storage Mid Range	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13683 936-5389	13683 936-5389	Storage Mid Range	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13683 936-5399	13683 936-5399	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13683 936-5409	13683 936-5409	Storage Mid Range	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13683 936-5419	13683 936-5419	Storage Mid Range	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13683 936-5439	13683 936-5439	Storage Mid Range	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13683 936-5449	13683 936-5449	Storage Mid Range	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13683 936-5459	13683 936-5459	Storage Mid Range	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13683 936-5469	13683 936-5469	Storage Mid Range	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13683 951-2015	13683 951-2015	Storage Mid Range	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13683 955-9041	13683 955-9041	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13683 972-0401	13683 972-0401	Storage Mid Range	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13683 972-0402	13683 972-0402	Storage Mid Range	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13683 972-0403	13683 972-0403	Storage Mid Range	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13683 972-0404	13683 972-0404	Storage Mid Range	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13683 975-3461	13683 975-3461	Storage Mid Range	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13683 984-3267	13683 984-3267	Storage Mid Range	Custom Service	\$0	Each	10%	\$0	Other	F1
13683 989-3439	13683 989-3439	Storage Mid Range	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13683 992-6149	13683 992-6149	Storage Mid Range	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13683 998-2511	13683 998-2511	Storage Mid Range	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13684 007-1527	13684 007-1527	Storage Mid Range	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13684 009-4364	13684 009-4364	Storage Mid Range	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13684 009-4877	13684 009-4877	Storage Mid Range	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13684 460-5909	13684 460-5909	Storage Mid Range	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13684 460-8531	13684 460-8531	Storage Mid Range	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13684 460-9052	13684 460-9052	Storage Mid Range	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13684 460-9900	13684 460-9900	Storage Mid Range	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13684 461-0497	13684 461-0497	Storage Mid Range	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13684 468-8025	13684 468-8025	Storage Mid Range	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13684 468-8026	13684 468-8026	Storage Mid Range	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13684 468-8027	13684 468-8027	Storage Mid Range	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13684 468-8028	13684 468-8028	Storage Mid Range	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13684 468-8029	13684 468-8029	Storage Mid Range	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13684 539-BBBF	13684 539-BBBF	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$10,998	Each	10%	\$9,898	Other	F1
13684 539-BBBG	13684 539-BBBG	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$10,998	Each	10%	\$9,898	Other	F1
13684 714-BBCM	13684 714-BBCM	Storage Mid Range	Next Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13684 714-BBCN	13684 714-BBCN	Storage Mid Range	Same Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1
13684 718-BBCJ	13684 718-BBCJ	Storage Mid Range	ProSupport Plus Add-On Anytime Upgrade Select	\$399,987	Each	10%	\$359,988	Other	F1
13684 804-2161	13684 804-2161	Storage Mid Range	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req. ProDeploy Plus	\$1,437	Each	10%	\$1,293	Other	F1
13684 806-7308	13684 806-7308	Storage Mid Range	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13684 812-4019	13684 812-4019	Storage Mid Range	ProDeploy Plus Training Credits 800 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$800	Each	10%	\$720	Other	F1
13684 812-4031	13684 812-4031	Storage Mid Range	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr	\$10	Each	10%	\$9	Other	F1
13684 812-4032	13684 812-4032	Storage Mid Range	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13684 812-4033	13684 812-4033	Storage Mid Range	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13684 813-5754	13684 813-5754	Storage Mid Range	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req ProDeploy	\$1,437	Each	10%	\$1,293	Other	F1
13684 822-3179	13684 822-3179	Storage Mid Range	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13684 823-9276	13684 823-9276	Storage Mid Range	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13684 823-9284	13684 823-9284	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13684 823-9285	13684 823-9285	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13684 825-6575	13684 825-6575	Storage Mid Range	ProDeploy Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13684 825-6576	13684 825-6576	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Hardware Component (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13684 825-6577	13684 825-6577	Storage Mid Range	ProDeploy Add-On for PowerStore Add Two Hosts (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13684 825-6578	13684 825-6578	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Add Two Hosts (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13684 825-6579	13684 825-6579	Storage Mid Range	ProDeploy Add-On for PowerStore File (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13684 825-6580	13684 825-6580	Storage Mid Range	ProDeploy Plus Add-On for PowerStore File (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13684 825-6581	13684 825-6581	Storage Mid Range	ProDeploy Add-On for PowerStore Remote Replication (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13684 825-6582	13684 825-6582	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Remote Replication (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13684 825-6585	13684 825-6585	Storage Mid Range	ProDeploy Add-On for PowerStore Local Protection (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13684 825-6586	13684 825-6586	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Local Protection (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13684 825-7398	13684 825-7398	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$1,320	Each	10%	\$1,188	Other	F1
13684 825-7399	13684 825-7399	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$2,129	Each	10%	\$1,916	Other	F1
13684 825-7400	13684 825-7400	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$15,519	Each	10%	\$13,967	Other	F1
13684 825-7401	13684 825-7401	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$30,388	Each	10%	\$27,349	Other	F1
13684 825-7402	13684 825-7402	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$50,105	Each	10%	\$45,094	Other	F1
13684 825-7403	13684 825-7403	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$25,044	Each	10%	\$22,540	Other	F1
13684 825-7404	13684 825-7404	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$49,038	Each	10%	\$44,135	Other	F1
13684 825-7405	13684 825-7405	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$80,856	Each	10%	\$72,770	Other	F1
13684 825-7484	13684 825-7484	Storage Mid Range	Optimize for PowerStore X Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13684 825-7485	13684 825-7485	Storage Mid Range	Optimize for PowerStore X Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13684 825-7486	13684 825-7486	Storage Mid Range	Optimize for PowerStore X Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13684 825-7487	13684 825-7487	Storage Mid Range	Optimize for PowerStore X Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13684 825-7496	13684 825-7496	Storage Mid Range	Optimize for PowerStore X Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13684 825-7499	13684 825-7499	Storage Mid Range	Optimize for PowerStore X Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13684 825-7500	13684 825-7500	Storage Mid Range	Optimize for PowerStore X Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13684 825-7501	13684 825-7501	Storage Mid Range	Optimize for PowerStore X Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13684 825-7502	13684 825-7502	Storage Mid Range	Optimize for PowerStore T Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13684 825-7503	13684 825-7503	Storage Mid Range	Optimize for PowerStore T Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13684 825-7504	13684 825-7504	Storage Mid Range	Optimize for PowerStore T Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13684 825-7505	13684 825-7505	Storage Mid Range	Optimize for PowerStore T Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base Price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13684 825-7506	13684 825-7506	Storage Mid Range	Optimize for PowerStore T Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13684 825-7508	13684 825-7508	Storage Mid Range	Optimize for PowerStore T Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13684 825-7509	13684 825-7509	Storage Mid Range	Optimize for PowerStore T Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13684 825-7510	13684 825-7510	Storage Mid Range	Optimize for PowerStore T Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13684 825-8623	13684 825-8623	Storage Mid Range	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13684 825-8624	13684 825-8624	Storage Mid Range	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13684 826-0525	13684 826-0525	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$4,568	Each	10%	\$4,111	Other	F1
13684 826-0526	13684 826-0526	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$9,135	Each	10%	\$8,222	Other	F1
13684 826-0527	13684 826-0527	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$13,703	Each	10%	\$12,333	Other	F1
13684 826-0528	13684 826-0528	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$18,271	Each	10%	\$16,444	Other	F1
13684 826-0529	13684 826-0529	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$22,838	Each	10%	\$20,554	Other	F1
13684 826-0530	13684 826-0530	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 1	\$5,191	Each	10%	\$4,671	Other	F1
13684 826-0531	13684 826-0531	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 2	\$10,381	Each	10%	\$9,343	Other	F1
13684 826-0532	13684 826-0532	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 3	\$15,572	Each	10%	\$14,014	Other	F1
13684 826-0533	13684 826-0533	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 4	\$20,762	Each	10%	\$18,686	Other	F1
13684 826-0534	13684 826-0534	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 5	\$25,953	Each	10%	\$23,357	Other	F1
13684 826-0535	13684 826-0535	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$5,398	Each	10%	\$4,858	Other	F1
13684 826-0536	13684 826-0536	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$10,796	Each	10%	\$9,717	Other	F1
13684 826-0537	13684 826-0537	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$16,194	Each	10%	\$14,575	Other	F1
13684 826-0538	13684 826-0538	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$21,592	Each	10%	\$19,433	Other	F1
13684 826-0539	13684 826-0539	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$26,991	Each	10%	\$24,292	Other	F1
13684 826-0540	13684 826-0540	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$6,606	Each	10%	\$5,945	Other	F1
13684 826-0541	13684 826-0541	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$11,211	Each	10%	\$10,090	Other	F1
13684 826-0542	13684 826-0542	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$16,817	Each	10%	\$15,135	Other	F1
13684 826-0543	13684 826-0543	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$22,423	Each	10%	\$20,181	Other	F1
13684 826-0544	13684 826-0544	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$28,029	Each	10%	\$25,226	Other	F1
13684 826-1284	13684 826-1284	Storage Mid Range	Keep Your Hard Drive 1 Year	\$14,583	Each	10%	\$13,125	Other	F1
13684 826-1285	13684 826-1285	Storage Mid Range	Keep Your Hard Drive 3 Years	\$43,750	Each	10%	\$39,375	Other	F1
13684 826-1286	13684 826-1286	Storage Mid Range	Keep Your Hard Drive 4 Years	\$58,333	Each	10%	\$52,500	Other	F1
13684 826-1287	13684 826-1287	Storage Mid Range	Keep Your Hard Drive 5 Years	\$72,917	Each	10%	\$65,625	Other	F1
13684 826-1294	13684 826-1294	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery	\$0	Each	10%	\$0	Other	F1
13684 826-1295	13684 826-1295	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service	\$678	Each	10%	\$611	Other	F1
13684 826-1296	13684 826-1296	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$5,885	Each	10%	\$5,297	Other	F1
13684 826-1297	13684 826-1297	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$11,769	Each	10%	\$10,592	Other	F1
13684 826-1298	13684 826-1298	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$17,653	Each	10%	\$15,888	Other	F1
13684 826-1299	13684 826-1299	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$23,538	Each	10%	\$21,184	Other	F1
13684 826-1302	13684 826-1302	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$13,782	Each	10%	\$12,404	Other	F1
13684 826-1303	13684 826-1303	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$41,346	Each	10%	\$37,211	Other	F1
13684 826-1304	13684 826-1304	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$55,128	Each	10%	\$49,615	Other	F1
13684 826-1305	13684 826-1305	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$68,910	Each	10%	\$62,019	Other	F1
13684 826-1308	13684 826-1308	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$10,404	Each	10%	\$9,364	Other	F1
13684 826-1309	13684 826-1309	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$20,808	Each	10%	\$18,727	Other	F1
13684 826-1310	13684 826-1310	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$31,212	Each	10%	\$28,091	Other	F1
13684 826-1311	13684 826-1311	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$41,616	Each	10%	\$37,454	Other	F1
13684 826-1314	13684 826-1314	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$14,179	Each	10%	\$12,761	Other	F1
13684 826-1315	13684 826-1315	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$42,538	Each	10%	\$38,284	Other	F1
13684 826-1316	13684 826-1316	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$56,717	Each	10%	\$51,045	Other	F1
13684 826-1317	13684 826-1317	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$70,897	Each	10%	\$63,807	Other	F1
13684 826-1320	13684 826-1320	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$7,732	Each	10%	\$6,959	Other	F1
13684 826-1321	13684 826-1321	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years	\$15,463	Each	10%	\$13,917	Other	F1
13684 826-1322	13684 826-1322	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years	\$23,195	Each	10%	\$20,876	Other	F1
13684 826-1323	13684 826-1323	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years	\$30,926	Each	10%	\$27,833	Other	F1
13684 826-1326	13684 826-1326	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$19,310	Each	10%	\$17,379	Other	F1
13684 826-1327	13684 826-1327	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$57,930	Each	10%	\$52,137	Other	F1
13684 826-1328	13684 826-1328	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$77,239	Each	10%	\$69,515	Other	F1
13684 826-1329	13684 826-1329	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$96,550	Each	10%	\$86,895	Other	F1
13684 826-1332	13684 826-1332	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$12,025	Each	10%	\$10,823	Other	F1
13684 826-1333	13684 826-1333	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$24,049	Each	10%	\$21,644	Other	F1
13684 826-1334	13684 826-1334	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$36,073	Each	10%	\$32,466	Other	F1
13684 826-1335	13684 826-1335	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$48,098	Each	10%	\$43,288	Other	F1
13684 826-1338	13684 826-1338	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$17,475	Each	10%	\$15,728	Other	F1
13684 826-1339	13684 826-1339	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$52,426	Each	10%	\$47,183	Other	F1
13684 826-1340	13684 826-1340	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$69,901	Each	10%	\$62,911	Other	F1
13684 826-1341	13684 826-1341	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$87,376	Each	10%	\$78,638	Other	F1
13684 826-1344	13684 826-1344	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 1	\$16,240	Each	10%	\$14,616	Other	F1
13684 826-1345	13684 826-1345	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 3	\$48,721	Each	10%	\$43,849	Other	F1
13684 826-1346	13684 826-1346	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 5	\$81,201	Each	10%	\$73,081	Other	F1
13684 826-1348	13684 826-1348	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 4	\$64,962	Each	10%	\$58,465	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13684 826-1350	13684 826-1350	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$16,638	Each	10%	\$14,974	Other	F1
13684 826-1351	13684 826-1351	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$49,913	Each	10%	\$44,921	Other	F1
13684 826-1352	13684 826-1352	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$83,189	Each	10%	\$74,870	Other	F1
13684 826-1354	13684 826-1354	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$66,550	Each	10%	\$59,895	Other	F1
13684 826-2905	13684 826-2905	Storage Mid Range	ProDeploy for PowerStore 7XXX X	\$5,124	Each	10%	\$4,612	Other	F1
13684 826-2907	13684 826-2907	Storage Mid Range	ProDeploy Plus for PowerStore 7XXX X	\$8,424	Each	10%	\$7,582	Other	F1
13684 826-2910	13684 826-2910	Storage Mid Range	ProDeploy for PowerStore 7XXX T	\$4,659	Each	10%	\$4,193	Other	F1
13684 826-2912	13684 826-2912	Storage Mid Range	ProDeploy Plus for PowerStore 7XXX T	\$7,585	Each	10%	\$6,827	Other	F1
13684 828-4796	13684 828-4796	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13684 828-4797	13684 828-4797	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,884	Each	10%	\$3,496	Other	F1
13684 828-4798	13684 828-4798	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$11,652	Each	10%	\$10,487	Other	F1
13684 828-4799	13684 828-4799	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$15,537	Each	10%	\$13,983	Other	F1
13684 828-4800	13684 828-4800	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$19,421	Each	10%	\$17,479	Other	F1
13684 828-4801	13684 828-4801	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,855	Each	10%	\$4,370	Other	F1
13684 828-4802	13684 828-4802	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$14,566	Each	10%	\$13,109	Other	F1
13684 828-4803	13684 828-4803	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$19,421	Each	10%	\$17,479	Other	F1
13684 828-4804	13684 828-4804	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$24,276	Each	10%	\$21,848	Other	F1
13684 828-4805	13684 828-4805	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$5,341	Each	10%	\$4,807	Other	F1
13684 828-4806	13684 828-4806	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$16,022	Each	10%	\$14,420	Other	F1
13684 828-4807	13684 828-4807	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$21,363	Each	10%	\$19,227	Other	F1
13684 828-4808	13684 828-4808	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$26,704	Each	10%	\$24,033	Other	F1
13684 828-4809	13684 828-4809	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,826	Each	10%	\$5,244	Other	F1
13684 828-4810	13684 828-4810	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$17,479	Each	10%	\$15,731	Other	F1
13684 828-4811	13684 828-4811	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$23,305	Each	10%	\$20,974	Other	F1
13684 828-4812	13684 828-4812	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$29,131	Each	10%	\$26,218	Other	F1
13684 828-4813	13684 828-4813	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13684 828-4814	13684 828-4814	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$702	Each	10%	\$632	Other	F1
13684 828-4815	13684 828-4815	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,106	Each	10%	\$1,895	Other	F1
13684 828-4816	13684 828-4816	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,808	Each	10%	\$2,527	Other	F1
13684 828-4817	13684 828-4817	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$3,510	Each	10%	\$3,159	Other	F1
13684 828-4818	13684 828-4818	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$877	Each	10%	\$790	Other	F1
13684 828-4819	13684 828-4819	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$2,632	Each	10%	\$2,369	Other	F1
13684 828-4820	13684 828-4820	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$3,510	Each	10%	\$3,159	Other	F1
13684 828-4821	13684 828-4821	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$4,387	Each	10%	\$3,948	Other	F1
13684 828-4822	13684 828-4822	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$965	Each	10%	\$869	Other	F1
13684 828-4823	13684 828-4823	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,896	Each	10%	\$2,606	Other	F1
13684 828-4824	13684 828-4824	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$3,861	Each	10%	\$3,475	Other	F1
13684 828-4825	13684 828-4825	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$4,826	Each	10%	\$4,343	Other	F1
13684 828-4826	13684 828-4826	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$1,053	Each	10%	\$948	Other	F1
13684 828-4827	13684 828-4827	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$3,159	Each	10%	\$2,843	Other	F1
13684 828-4828	13684 828-4828	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$4,212	Each	10%	\$3,791	Other	F1
13684 828-4829	13684 828-4829	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$5,265	Each	10%	\$4,738	Other	F1
13684 828-4830	13684 828-4830	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13684 828-4831	13684 828-4831	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,870	Each	10%	\$1,683	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13684 828-4832	13684 828-4832	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,611	Each	10%	\$5,050	Other	F1
13684 828-4833	13684 828-4833	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,481	Each	10%	\$6,733	Other	F1
13684 828-4834	13684 828-4834	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$9,352	Each	10%	\$8,417	Other	F1
13684 828-4835	13684 828-4835	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$2,338	Each	10%	\$2,104	Other	F1
13684 828-4836	13684 828-4836	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$7,014	Each	10%	\$6,312	Other	F1
13684 828-4837	13684 828-4837	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$9,352	Each	10%	\$8,417	Other	F1
13684 828-4838	13684 828-4838	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$11,690	Each	10%	\$10,521	Other	F1
13684 828-4839	13684 828-4839	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$2,572	Each	10%	\$2,315	Other	F1
13684 828-4840	13684 828-4840	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$7,715	Each	10%	\$6,944	Other	F1
13684 828-4841	13684 828-4841	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$10,287	Each	10%	\$9,258	Other	F1
13684 828-4842	13684 828-4842	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$12,859	Each	10%	\$11,573	Other	F1
13684 828-4843	13684 828-4843	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$2,806	Each	10%	\$2,525	Other	F1
13684 828-4844	13684 828-4844	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$8,417	Each	10%	\$7,575	Other	F1
13684 828-4845	13684 828-4845	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$11,222	Each	10%	\$10,100	Other	F1
13684 828-4846	13684 828-4846	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$14,028	Each	10%	\$12,625	Other	F1
13684 838-0351	13684 838-0351	Storage Mid Range	Promotional - ProDeploy for PowerStore Base Enclosure	\$0	Each	10%	\$0	Other	F1
13684 839-7101	13684 839-7101	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$2,749	Each	10%	\$2,474	Other	F1
13684 839-7102	13684 839-7102	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 2 Years	\$4,437	Each	10%	\$3,993	Other	F1
13684 839-7103	13684 839-7103	Storage Mid Range	Optimize for PowerStore X Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13684 839-7104	13684 839-7104	Storage Mid Range	Optimize for PowerStore X Models Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13684 839-7105	13684 839-7105	Storage Mid Range	Optimize for PowerStore T Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13684 839-7106	13684 839-7106	Storage Mid Range	Optimize for PowerStore T Models Quarterly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13684 839-7121	13684 839-7121	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13684 839-7122	13684 839-7122	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13684 839-7123	13684 839-7123	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13684 839-7124	13684 839-7124	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13684 839-7125	13684 839-7125	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13684 839-7126	13684 839-7126	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13684 839-7127	13684 839-7127	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13684 839-7128	13684 839-7128	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13684 839-7129	13684 839-7129	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13684 839-7130	13684 839-7130	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13684 839-7131	13684 839-7131	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13684 839-7132	13684 839-7132	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13684 839-7284	13684 839-7284	Storage Mid Range	Keep Your Hard Drive 2 Years	\$29,167	Each	10%	\$26,250	Other	F1
13684 839-7286	13684 839-7286	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$5,884	Each	10%	\$5,296	Other	F1
13684 839-7287	13684 839-7287	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$27,564	Each	10%	\$24,808	Other	F1
13684 839-7288	13684 839-7288	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$10,404	Each	10%	\$9,364	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13684-839-7289	13684-839-7289	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$28,358	Each	10%	\$25,522	Other	F1
13684-839-7290	13684-839-7290	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$7,731	Each	10%	\$6,958	Other	F1
13684-839-7291	13684-839-7291	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$38,620	Each	10%	\$34,758	Other	F1
13684-839-7292	13684-839-7292	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$12,024	Each	10%	\$10,822	Other	F1
13684-839-7293	13684-839-7293	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$34,951	Each	10%	\$31,456	Other	F1
13684-839-7294	13684-839-7294	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 2 Years	\$32,481	Each	10%	\$29,233	Other	F1
13684-839-7295	13684-839-7295	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 2 Years	\$33,275	Each	10%	\$29,948	Other	F1
13684-841-7168	13684-841-7168	Storage Mid Range	Anytime Upgrade Standard 3 Years	\$203,226	Each	10%	\$182,903	Other	F1
13684-841-7169	13684-841-7169	Storage Mid Range	Anytime Upgrade Select 3 Years	\$406,452	Each	10%	\$365,806	Other	F1
13684-841-7170	13684-841-7170	Storage Mid Range	Anytime Upgrade Standard 4 Years	\$203,226	Each	10%	\$182,903	Other	F1
13684-841-7171	13684-841-7171	Storage Mid Range	Anytime Upgrade Select 4 Years	\$406,452	Each	10%	\$365,806	Other	F1
13684-841-7172	13684-841-7172	Storage Mid Range	Anytime Upgrade Standard 5 Years	\$203,226	Each	10%	\$182,903	Other	F1
13684-841-7173	13684-841-7173	Storage Mid Range	Anytime Upgrade Select 5 Years	\$406,452	Each	10%	\$365,806	Other	F1
13684-841-7174	13684-841-7174	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 3 Years	\$1,578	Each	10%	\$1,420	Other	F1
13684-841-7175	13684-841-7175	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 3 Years	\$3,159	Each	10%	\$2,843	Other	F1
13684-841-7176	13684-841-7176	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 4 Years	\$2,104	Each	10%	\$1,894	Other	F1
13684-841-7177	13684-841-7177	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 4 Years	\$4,212	Each	10%	\$3,791	Other	F1
13684-841-7178	13684-841-7178	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 5 Years	\$2,630	Each	10%	\$2,367	Other	F1
13684-841-7179	13684-841-7179	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 5 Years	\$5,265	Each	10%	\$4,739	Other	F1
13684-841-7180	13684-841-7180	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 3 Years	\$4,209	Each	10%	\$3,788	Other	F1
13684-841-7181	13684-841-7181	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 3 Years	\$8,418	Each	10%	\$7,576	Other	F1
13684-841-7182	13684-841-7182	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 4 Years	\$5,612	Each	10%	\$5,051	Other	F1
13684-841-7183	13684-841-7183	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 4 Years	\$11,224	Each	10%	\$10,102	Other	F1
13684-841-7184	13684-841-7184	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 5 Years	\$7,015	Each	10%	\$6,314	Other	F1
13684-841-7185	13684-841-7185	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 5 Years	\$14,030	Each	10%	\$12,627	Other	F1
13684-841-7186	13684-841-7186	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 3 Years	\$10,503	Each	10%	\$9,453	Other	F1
13684-841-7187	13684-841-7187	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 3 Years	\$21,003	Each	10%	\$18,903	Other	F1
13684-841-7188	13684-841-7188	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 4 Years	\$14,004	Each	10%	\$12,604	Other	F1
13684-841-7189	13684-841-7189	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 4 Years	\$28,004	Each	10%	\$25,204	Other	F1
13684-841-7190	13684-841-7190	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 5 Years	\$17,505	Each	10%	\$15,755	Other	F1
13684-841-7191	13684-841-7191	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 5 Years	\$35,005	Each	10%	\$31,505	Other	F1
13684-843-7118	13684-843-7118	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 75 Months	\$87,500	Each	10%	\$78,750	Other	F1
13684-843-7119	13684-843-7119	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 87 Months	\$102,083	Each	10%	\$91,875	Other	F1
13684-843-7120	13684-843-7120	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 39 Months	\$43,750	Each	10%	\$39,375	Other	F1
13684-843-7121	13684-843-7121	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 27 Months	\$29,167	Each	10%	\$26,250	Other	F1
13684-843-7122	13684-843-7122	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 15 Months	\$14,583	Each	10%	\$13,125	Other	F1
13684-843-7123	13684-843-7123	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 51 Months	\$58,333	Each	10%	\$52,500	Other	F1
13684-843-7124	13684-843-7124	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 63 Months	\$72,917	Each	10%	\$65,625	Other	F1
13684-843-7125	13684-843-7125	Storage Mid Range	Keep your Hard Drive For Enterprise 4 Years	\$58,333	Each	10%	\$52,500	Other	F1
13684-843-7126	13684-843-7126	Storage Mid Range	Keep your Hard Drive For Enterprise 5 Years	\$72,917	Each	10%	\$65,625	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13684 843-7127	13684 843-7127	Storage Mid Range	Keep your Hard Drive For Enterprise 6 Years	\$87,500	Each	10%	\$78,750	Other	F1
13684 843-7128	13684 843-7128	Storage Mid Range	Keep your Hard Drive For Enterprise 7 Years	\$102,083	Each	10%	\$91,875	Other	F1
13684 843-7129	13684 843-7129	Storage Mid Range	Keep your Hard Drive For Enterprise 1 Year	\$14,583	Each	10%	\$13,125	Other	F1
13684 843-7130	13684 843-7130	Storage Mid Range	Keep your Hard Drive For Enterprise 2 Years	\$29,167	Each	10%	\$26,250	Other	F1
13684 843-7131	13684 843-7131	Storage Mid Range	Keep your Hard Drive For Enterprise 3 Years	\$43,750	Each	10%	\$39,375	Other	F1
13684 847-5453	13684 847-5453	Storage Mid Range	Keep Your Component For Enterprise Channel 75 Months	\$175,000	Each	10%	\$157,500	Other	F1
13684 847-5454	13684 847-5454	Storage Mid Range	Keep Your Component For Enterprise Channel 87 Months	\$204,167	Each	10%	\$183,750	Other	F1
13684 847-5455	13684 847-5455	Storage Mid Range	Keep Your Component For Enterprise Channel 39 Months	\$87,500	Each	10%	\$78,750	Other	F1
13684 847-5456	13684 847-5456	Storage Mid Range	Keep Your Component For Enterprise Channel 27 Months	\$58,333	Each	10%	\$52,500	Other	F1
13684 847-5457	13684 847-5457	Storage Mid Range	Keep Your Component For Enterprise Channel 15 Months	\$29,167	Each	10%	\$26,250	Other	F1
13684 847-5458	13684 847-5458	Storage Mid Range	Keep Your Component For Enterprise Channel 51 Months	\$116,667	Each	10%	\$105,000	Other	F1
13684 847-5459	13684 847-5459	Storage Mid Range	Keep Your Component For Enterprise Channel 63 Months	\$145,833	Each	10%	\$131,250	Other	F1
13684 847-5460	13684 847-5460	Storage Mid Range	Keep Your Component For Enterprise 4 Years	\$116,667	Each	10%	\$105,000	Other	F1
13684 847-5461	13684 847-5461	Storage Mid Range	Keep Your Component For Enterprise 5 Years	\$145,833	Each	10%	\$131,250	Other	F1
13684 847-5462	13684 847-5462	Storage Mid Range	Keep Your Component For Enterprise 6 Years	\$175,000	Each	10%	\$157,500	Other	F1
13684 847-5463	13684 847-5463	Storage Mid Range	Keep Your Component For Enterprise 7 Years	\$204,167	Each	10%	\$183,750	Other	F1
13684 847-5464	13684 847-5464	Storage Mid Range	Keep Your Component For Enterprise 1 Year	\$29,167	Each	10%	\$26,250	Other	F1
13684 847-5465	13684 847-5465	Storage Mid Range	Keep Your Component For Enterprise 2 Years	\$58,333	Each	10%	\$52,500	Other	F1
13684 847-5466	13684 847-5466	Storage Mid Range	Keep Your Component For Enterprise 3 Years	\$87,500	Each	10%	\$78,750	Other	F1
13684 929-8509	13684 929-8509	Storage Mid Range	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13684 929-8519	13684 929-8519	Storage Mid Range	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13684 936-2329	13684 936-2329	Storage Mid Range	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13684 936-2339	13684 936-2339	Storage Mid Range	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13684 936-2349	13684 936-2349	Storage Mid Range	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13684 936-2359	13684 936-2359	Storage Mid Range	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13684 936-2369	13684 936-2369	Storage Mid Range	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13684 936-2379	13684 936-2379	Storage Mid Range	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13684 936-2389	13684 936-2389	Storage Mid Range	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13684 936-2399	13684 936-2399	Storage Mid Range	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13684 936-2409	13684 936-2409	Storage Mid Range	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13684 936-2419	13684 936-2419	Storage Mid Range	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13684 936-2429	13684 936-2429	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13684 936-5279	13684 936-5279	Storage Mid Range	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13684 936-5299	13684 936-5299	Storage Mid Range	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13684 936-5319	13684 936-5319	Storage Mid Range	GCP Operations Management	\$7	Each	10%	\$6	Other	F1
13684 936-5339	13684 936-5339	Storage Mid Range	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13684 936-5359	13684 936-5359	Storage Mid Range	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13684 936-5379	13684 936-5379	Storage Mid Range	GCP Operations Management	\$13	Each	10%	\$11	Other	F1

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13684_936-5389	13684_936-5389	Storage Mid Range	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13684_936-5399	13684_936-5399	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13684_936-5409	13684_936-5409	Storage Mid Range	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13684_936-5419	13684_936-5419	Storage Mid Range	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13684_936-5439	13684_936-5439	Storage Mid Range	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13684_936-5449	13684_936-5449	Storage Mid Range	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13684_936-5459	13684_936-5459	Storage Mid Range	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13684_936-5469	13684_936-5469	Storage Mid Range	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13684_951-2015	13684_951-2015	Storage Mid Range	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13684_955-9041	13684_955-9041	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13684_972-0401	13684_972-0401	Storage Mid Range	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13684_972-0402	13684_972-0402	Storage Mid Range	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13684_972-0403	13684_972-0403	Storage Mid Range	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13684_972-0404	13684_972-0404	Storage Mid Range	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13684_975-3461	13684_975-3461	Storage Mid Range	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13684_984-3267	13684_984-3267	Storage Mid Range	Custom Service	\$0	Each	10%	\$0	Other	F1
13684_989-3439	13684_989-3439	Storage Mid Range	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13684_992-6149	13684_992-6149	Storage Mid Range	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13684_998-2511	13684_998-2511	Storage Mid Range	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13685_007-1527	13685_007-1527	Storage Mid Range	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13685_009-4364	13685_009-4364	Storage Mid Range	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13685_009-4877	13685_009-4877	Storage Mid Range	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13685_460-5909	13685_460-5909	Storage Mid Range	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13685_460-8531	13685_460-8531	Storage Mid Range	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13685_460-9052	13685_460-9052	Storage Mid Range	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13685_460-9900	13685_460-9900	Storage Mid Range	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13685_461-0497	13685_461-0497	Storage Mid Range	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13685_468-8025	13685_468-8025	Storage Mid Range	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13685_468-8026	13685_468-8026	Storage Mid Range	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13685_468-8027	13685_468-8027	Storage Mid Range	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13685_468-8028	13685_468-8028	Storage Mid Range	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13685_468-8029	13685_468-8029	Storage Mid Range	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13685_539-BBBF	13685_539-BBBF	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$10,998	Each	10%	\$9,898	Other	F1
13685_539-BBBG	13685_539-BBBG	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$10,998	Each	10%	\$9,898	Other	F1
13685_714-BBCM	13685_714-BBCM	Storage Mid Range	Next Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1
13685_714-BBCN	13685_714-BBCN	Storage Mid Range	Same Business Day Onsite Diagnosis Service	\$299,987	Each	10%	\$269,988	Other	F1
13685_718-BBCJ	13685_718-BBCJ	Storage Mid Range	ProSupport Plus Add-On Anytime Upgrade Select	\$399,987	Each	10%	\$359,988	Other	F1
13685_804-2161	13685_804-2161	Storage Mid Range	ProDeploy Plus Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req. ProDeploy Plus	\$1,437	Each	10%	\$1,293	Other	F1



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Vendor Notes:

Updated November 25, 2020

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13685 806-7308	13685 806-7308	Storage Mid Range	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13685 812-4019	13685 812-4019	Storage Mid Range	ProDeploy Plus Training Credits 800 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$800	Each	10%	\$720	Other	F1
13685 812-4031	13685 812-4031	Storage Mid Range	Education Services Training Credits 10 - Redeem at education.dellemc.com Expires 1yr from order	\$10	Each	10%	\$9	Other	F1
13685 812-4032	13685 812-4032	Storage Mid Range	Education Services Training Credits 100 - Redeem at education.dellemc.com Expires 1yr from order	\$100	Each	10%	\$90	Other	F1
13685 812-4033	13685 812-4033	Storage Mid Range	Education Services Training Credits 1000 - Redeem at education.dellemc.com Expires 1yr from order	\$1,000	Each	10%	\$900	Other	F1
13685 813-5754	13685 813-5754	Storage Mid Range	ProDeploy Add-On: Data Migration Services for Storage (per TB up to 4 host)-Req ProDeploy	\$1,437	Each	10%	\$1,293	Other	F1
13685 822-3179	13685 822-3179	Storage Mid Range	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13685 823-9276	13685 823-9276	Storage Mid Range	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13685 823-9284	13685 823-9284	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13685 823-9285	13685 823-9285	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13685 825-6563	13685 825-6563	Storage Mid Range	ProDeploy for PowerStore 9XXX X	\$5,637	Each	10%	\$5,073	Other	F1
13685 825-6565	13685 825-6565	Storage Mid Range	ProDeploy Plus for PowerStore 9XXX X	\$9,346	Each	10%	\$8,411	Other	F1
13685 825-6567	13685 825-6567	Storage Mid Range	ProDeploy for PowerStore 9XXX T	\$5,124	Each	10%	\$4,612	Other	F1
13685 825-6569	13685 825-6569	Storage Mid Range	ProDeploy Plus for PowerStore 9XXX T	\$8,424	Each	10%	\$7,582	Other	F1
13685 825-6575	13685 825-6575	Storage Mid Range	ProDeploy Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13685 825-6576	13685 825-6576	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Hardware Component (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13685 825-6577	13685 825-6577	Storage Mid Range	ProDeploy Add-On for PowerStore Add Two Hosts (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13685 825-6578	13685 825-6578	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Add Two Hosts (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13685 825-6579	13685 825-6579	Storage Mid Range	ProDeploy Add-On for PowerStore File (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13685 825-6580	13685 825-6580	Storage Mid Range	ProDeploy Plus Add-On for PowerStore File (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13685 825-6581	13685 825-6581	Storage Mid Range	ProDeploy Add-On for PowerStore Remote Replication (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13685 825-6582	13685 825-6582	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Remote Replication (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13685 825-6585	13685 825-6585	Storage Mid Range	ProDeploy Add-On for PowerStore Local Protection (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13685 825-6586	13685 825-6586	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Local Protection (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13685 825-7394	13685 825-7394	Storage Mid Range	Keep Your Hard Drive 1 Year	\$22,917	Each	10%	\$20,625	Other	F1
13685 825-7395	13685 825-7395	Storage Mid Range	Keep Your Hard Drive 3 Years	\$68,750	Each	10%	\$61,875	Other	F1
13685 825-7396	13685 825-7396	Storage Mid Range	Keep Your Hard Drive 4 Years	\$91,667	Each	10%	\$82,500	Other	F1
13685 825-7397	13685 825-7397	Storage Mid Range	Keep Your Hard Drive 5 Years	\$114,583	Each	10%	\$103,125	Other	F1
13685 825-7398	13685 825-7398	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$1,320	Each	10%	\$1,188	Other	F1
13685 825-7399	13685 825-7399	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 1 Year	\$2,129	Each	10%	\$1,916	Other	F1
13685 825-7400	13685 825-7400	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$15,519	Each	10%	\$13,967	Other	F1
13685 825-7401	13685 825-7401	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$30,388	Each	10%	\$27,349	Other	F1
13685 825-7402	13685 825-7402	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$50,105	Each	10%	\$45,094	Other	F1
13685 825-7403	13685 825-7403	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 3 Years	\$25,044	Each	10%	\$22,540	Other	F1
13685 825-7404	13685 825-7404	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 4 Years	\$49,038	Each	10%	\$44,135	Other	F1
13685 825-7405	13685 825-7405	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 5 Years	\$80,856	Each	10%	\$72,770	Other	F1
13685 825-7416	13685 825-7416	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13685 825-7417	13685 825-7417	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service	\$678	Each	10%	\$611	Other	F1
13685 825-7418	13685 825-7418	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$10,567	Each	10%	\$9,510	Other	F1
13685 825-7419	13685 825-7419	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$21,133	Each	10%	\$19,020	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13685-825-7420	13685-825-7420	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$31,699	Each	10%	\$28,529	Other	F1
13685-825-7421	13685-825-7421	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$42,266	Each	10%	\$38,039	Other	F1
13685-825-7424	13685-825-7424	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$24,748	Each	10%	\$22,273	Other	F1
13685-825-7425	13685-825-7425	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$74,244	Each	10%	\$66,820	Other	F1
13685-825-7426	13685-825-7426	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$98,993	Each	10%	\$89,094	Other	F1
13685-825-7427	13685-825-7427	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$123,740	Each	10%	\$111,366	Other	F1
13685-825-7430	13685-825-7430	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$18,682	Each	10%	\$16,814	Other	F1
13685-825-7431	13685-825-7431	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$37,364	Each	10%	\$33,628	Other	F1
13685-825-7432	13685-825-7432	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$56,045	Each	10%	\$50,441	Other	F1
13685-825-7433	13685-825-7433	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$74,728	Each	10%	\$67,255	Other	F1
13685-825-7436	13685-825-7436	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$25,461	Each	10%	\$22,915	Other	F1
13685-825-7437	13685-825-7437	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$76,384	Each	10%	\$68,746	Other	F1
13685-825-7438	13685-825-7438	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$101,846	Each	10%	\$91,661	Other	F1
13685-825-7439	13685-825-7439	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$127,307	Each	10%	\$114,576	Other	F1
13685-825-7442	13685-825-7442	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$13,883	Each	10%	\$12,495	Other	F1
13685-825-7443	13685-825-7443	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$27,767	Each	10%	\$24,990	Other	F1
13685-825-7444	13685-825-7444	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$41,650	Each	10%	\$37,485	Other	F1
13685-825-7445	13685-825-7445	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$55,534	Each	10%	\$49,981	Other	F1
13685-825-7448	13685-825-7448	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$34,675	Each	10%	\$31,208	Other	F1
13685-825-7449	13685-825-7449	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$104,023	Each	10%	\$93,621	Other	F1
13685-825-7450	13685-825-7450	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$138,698	Each	10%	\$124,828	Other	F1
13685-825-7451	13685-825-7451	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$173,372	Each	10%	\$156,035	Other	F1
13685-825-7454	13685-825-7454	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$21,592	Each	10%	\$19,433	Other	F1
13685-825-7455	13685-825-7455	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$43,184	Each	10%	\$38,866	Other	F1
13685-825-7456	13685-825-7456	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$64,776	Each	10%	\$58,298	Other	F1
13685-825-7457	13685-825-7457	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$86,368	Each	10%	\$77,731	Other	F1
13685-825-7460	13685-825-7460	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$31,380	Each	10%	\$28,242	Other	F1
13685-825-7461	13685-825-7461	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$94,140	Each	10%	\$84,726	Other	F1
13685-825-7462	13685-825-7462	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$125,520	Each	10%	\$112,968	Other	F1
13685-825-7463	13685-825-7463	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$156,900	Each	10%	\$141,210	Other	F1
13685-825-7466	13685-825-7466	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 1 Year	\$29,162	Each	10%	\$26,246	Other	F1
13685-825-7467	13685-825-7467	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 3 Years	\$87,487	Each	10%	\$78,738	Other	F1
13685-825-7468	13685-825-7468	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 5 Years	\$145,812	Each	10%	\$131,231	Other	F1
13685-825-7470	13685-825-7470	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$116,650	Each	10%	\$104,985	Other	F1
13685-825-7472	13685-825-7472	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 1 Year	\$29,876	Each	10%	\$26,888	Other	F1
13685-825-7473	13685-825-7473	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 3 Years	\$89,627	Each	10%	\$80,664	Other	F1
13685-825-7474	13685-825-7474	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 5 Years	\$149,379	Each	10%	\$134,441	Other	F1
13685-825-7476	13685-825-7476	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$119,504	Each	10%	\$107,553	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13685 825-7484	13685 825-7484	Storage Mid Range	Optimize for PowerStore X Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13685 825-7485	13685 825-7485	Storage Mid Range	Optimize for PowerStore X Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13685 825-7486	13685 825-7486	Storage Mid Range	Optimize for PowerStore X Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13685 825-7487	13685 825-7487	Storage Mid Range	Optimize for PowerStore X Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13685 825-7496	13685 825-7496	Storage Mid Range	Optimize for PowerStore X Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13685 825-7499	13685 825-7499	Storage Mid Range	Optimize for PowerStore X Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13685 825-7500	13685 825-7500	Storage Mid Range	Optimize for PowerStore X Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13685 825-7501	13685 825-7501	Storage Mid Range	Optimize for PowerStore X Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13685 825-7502	13685 825-7502	Storage Mid Range	Optimize for PowerStore T Models Quarterly 1 Year	\$12,000	Each	10%	\$10,800	Other	F1
13685 825-7503	13685 825-7503	Storage Mid Range	Optimize for PowerStore T Models Monthly 5 Years	\$100,000	Each	10%	\$90,000	Other	F1
13685 825-7504	13685 825-7504	Storage Mid Range	Optimize for PowerStore T Models Monthly 4 Years	\$80,000	Each	10%	\$72,000	Other	F1
13685 825-7505	13685 825-7505	Storage Mid Range	Optimize for PowerStore T Models Monthly 3 Years	\$60,000	Each	10%	\$54,000	Other	F1
13685 825-7506	13685 825-7506	Storage Mid Range	Optimize for PowerStore T Models Monthly 1 Year	\$20,000	Each	10%	\$18,000	Other	F1
13685 825-7508	13685 825-7508	Storage Mid Range	Optimize for PowerStore T Models Quarterly 5 Years	\$60,000	Each	10%	\$54,000	Other	F1
13685 825-7509	13685 825-7509	Storage Mid Range	Optimize for PowerStore T Models Quarterly 4 Years	\$48,000	Each	10%	\$43,200	Other	F1
13685 825-7510	13685 825-7510	Storage Mid Range	Optimize for PowerStore T Models Quarterly 3 Years	\$36,000	Each	10%	\$32,400	Other	F1
13685 825-8623	13685 825-8623	Storage Mid Range	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13685 825-8624	13685 825-8624	Storage Mid Range	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13685 826-0525	13685 826-0525	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$4,568	Each	10%	\$4,111	Other	F1
13685 826-0526	13685 826-0526	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$9,135	Each	10%	\$8,222	Other	F1
13685 826-0527	13685 826-0527	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$13,703	Each	10%	\$12,333	Other	F1
13685 826-0528	13685 826-0528	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$18,271	Each	10%	\$16,444	Other	F1
13685 826-0529	13685 826-0529	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$22,838	Each	10%	\$20,554	Other	F1
13685 826-0530	13685 826-0530	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$5,191	Each	10%	\$4,671	Other	F1
13685 826-0531	13685 826-0531	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$10,381	Each	10%	\$9,343	Other	F1
13685 826-0532	13685 826-0532	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$15,572	Each	10%	\$14,014	Other	F1
13685 826-0533	13685 826-0533	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$20,762	Each	10%	\$18,686	Other	F1
13685 826-0534	13685 826-0534	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$25,953	Each	10%	\$23,357	Other	F1
13685 826-0535	13685 826-0535	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$5,398	Each	10%	\$4,858	Other	F1
13685 826-0536	13685 826-0536	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$10,796	Each	10%	\$9,717	Other	F1
13685 826-0537	13685 826-0537	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$16,194	Each	10%	\$14,575	Other	F1
13685 826-0538	13685 826-0538	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$21,592	Each	10%	\$19,433	Other	F1
13685 826-0539	13685 826-0539	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$26,991	Each	10%	\$24,292	Other	F1
13685 826-0540	13685 826-0540	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$5,606	Each	10%	\$5,045	Other	F1
13685 826-0541	13685 826-0541	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$11,211	Each	10%	\$10,090	Other	F1
13685 826-0542	13685 826-0542	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$16,817	Each	10%	\$15,135	Other	F1
13685 826-0543	13685 826-0543	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$22,423	Each	10%	\$20,181	Other	F1
13685 826-0544	13685 826-0544	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$28,029	Each	10%	\$25,226	Other	F1
13685 828-4796	13685 828-4796	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High	\$0	Each	10%	\$0	Other	F1
13685 828-4797	13685 828-4797	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,884	Each	10%	\$3,496	Other	F1
13685 828-4798	13685 828-4798	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$11,652	Each	10%	\$10,487	Other	F1
13685 828-4799	13685 828-4799	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$15,537	Each	10%	\$13,983	Other	F1
13685 828-4800	13685 828-4800	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$19,421	Each	10%	\$17,479	Other	F1

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Vendor Notes:

Updated November 25, 2020

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13685 828-4801	13685 828-4801	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,855	Each	10%	\$4,370	Other	F1
13685 828-4802	13685 828-4802	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$14,566	Each	10%	\$13,109	Other	F1
13685 828-4803	13685 828-4803	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$19,421	Each	10%	\$17,479	Other	F1
13685 828-4804	13685 828-4804	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$24,276	Each	10%	\$21,848	Other	F1
13685 828-4805	13685 828-4805	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$5,341	Each	10%	\$4,807	Other	F1
13685 828-4806	13685 828-4806	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$16,022	Each	10%	\$14,420	Other	F1
13685 828-4807	13685 828-4807	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$21,363	Each	10%	\$19,227	Other	F1
13685 828-4808	13685 828-4808	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$26,704	Each	10%	\$24,033	Other	F1
13685 828-4809	13685 828-4809	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1	\$5,826	Each	10%	\$5,244	Other	F1
13685 828-4810	13685 828-4810	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3	\$17,479	Each	10%	\$15,731	Other	F1
13685 828-4811	13685 828-4811	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4	\$23,305	Each	10%	\$20,974	Other	F1
13685 828-4812	13685 828-4812	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5	\$29,131	Each	10%	\$26,218	Other	F1
13685 828-4813	13685 828-4813	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low	\$0	Each	10%	\$0	Other	F1
13685 828-4814	13685 828-4814	Storage Mid Range	Capacity SSD Add-On, 1 Year	\$702	Each	10%	\$632	Other	F1
13685 828-4815	13685 828-4815	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$2,106	Each	10%	\$1,895	Other	F1
13685 828-4816	13685 828-4816	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,808	Each	10%	\$2,527	Other	F1
13685 828-4817	13685 828-4817	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$3,510	Each	10%	\$3,159	Other	F1
13685 828-4818	13685 828-4818	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$877	Each	10%	\$790	Other	F1
13685 828-4819	13685 828-4819	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$2,632	Each	10%	\$2,369	Other	F1
13685 828-4820	13685 828-4820	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$3,510	Each	10%	\$3,159	Other	F1
13685 828-4821	13685 828-4821	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$4,387	Each	10%	\$3,948	Other	F1
13685 828-4822	13685 828-4822	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$965	Each	10%	\$869	Other	F1
13685 828-4823	13685 828-4823	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$2,896	Each	10%	\$2,606	Other	F1
13685 828-4824	13685 828-4824	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$3,861	Each	10%	\$3,475	Other	F1
13685 828-4825	13685 828-4825	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$4,826	Each	10%	\$4,343	Other	F1
13685 828-4826	13685 828-4826	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$1,053	Each	10%	\$948	Other	F1
13685 828-4827	13685 828-4827	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1	\$3,159	Each	10%	\$2,843	Other	F1
13685 828-4828	13685 828-4828	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3	\$4,212	Each	10%	\$3,791	Other	F1
13685 828-4829	13685 828-4829	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4	\$5,265	Each	10%	\$4,738	Other	F1
13685 828-4830	13685 828-4830	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5	\$0	Each	10%	\$0	Other	F1
13685 828-4831	13685 828-4831	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium	\$1,870	Each	10%	\$1,683	Other	F1
13685 828-4832	13685 828-4832	Storage Mid Range	Capacity SSD Add-On, 1 Year	\$5,611	Each	10%	\$5,050	Other	F1
13685 828-4833	13685 828-4833	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$7,481	Each	10%	\$6,733	Other	F1
13685 828-4834	13685 828-4834	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$9,352	Each	10%	\$8,417	Other	F1
13685 828-4835	13685 828-4835	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$2,338	Each	10%	\$2,104	Other	F1
13685 828-4836	13685 828-4836	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$7,014	Each	10%	\$6,312	Other	F1
13685 828-4837	13685 828-4837	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$9,352	Each	10%	\$8,417	Other	F1
13685 828-4838	13685 828-4838	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$11,690	Each	10%	\$10,521	Other	F1
13685 828-4839	13685 828-4839	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$2,572	Each	10%	\$2,315	Other	F1
13685 828-4840	13685 828-4840	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$7,715	Each	10%	\$6,944	Other	F1
13685 828-4841	13685 828-4841	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$10,287	Each	10%	\$9,258	Other	F1
13685 828-4842	13685 828-4842	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$12,859	Each	10%	\$11,573	Other	F1
13685 828-4843	13685 828-4843	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$2,806	Each	10%	\$2,525	Other	F1
13685 828-4844	13685 828-4844	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1	\$8,417	Each	10%	\$7,575	Other	F1
13685 828-4845	13685 828-4845	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3	\$11,222	Each	10%	\$10,100	Other	F1
13685 828-4846	13685 828-4846	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4	\$14,028	Each	10%	\$12,625	Other	F1
13685 839-0351	13685 839-0351	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5	\$0	Each	10%	\$0	Other	F1
13685 839-7101	13685 839-7101	Storage Mid Range	Promotional - ProDeploy for PowerStore Base Enclosure	\$2,749	Each	10%	\$2,474	Other	F1
13685 839-7102	13685 839-7102	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$4,437	Each	10%	\$3,993	Other	F1
13685 839-7103	13685 839-7103	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24 2 Years	\$40,000	Each	10%	\$36,000	Other	F1
13685 839-7104	13685 839-7104	Storage Mid Range	Optimize for PowerStore X Models Monthly 2 Years	\$24,000	Each	10%	\$21,600	Other	F1
13685 839-7105	13685 839-7105	Storage Mid Range	Optimize for PowerStore T Models Monthly 2 Years	\$40,000	Each	10%	\$36,000	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I	Column K)	Product Category (If applicable)
				Base Price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
13685 839-7106	13685 839-7106	Storage Mid Range	Optimize for PowerStore T Models Quarterly 2 Years	\$24,000	Each	10%		\$21,600	Other	F1	
13685 839-7121	13685 839-7121	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$4,746	Each	10%		\$4,271	Other	F1	
13685 839-7122	13685 839-7122	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$5,932	Each	10%		\$5,339	Other	F1	
13685 839-7123	13685 839-7123	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,525	Each	10%		\$5,873	Other	F1	
13685 839-7124	13685 839-7124	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2	\$7,119	Each	10%		\$6,407	Other	F1	
13685 839-7125	13685 839-7125	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$4,746	Each	10%		\$4,271	Other	F1	
13685 839-7126	13685 839-7126	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$5,932	Each	10%		\$5,339	Other	F1	
13685 839-7127	13685 839-7127	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$6,525	Each	10%		\$5,873	Other	F1	
13685 839-7128	13685 839-7128	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$7,119	Each	10%		\$6,407	Other	F1	
13685 839-7129	13685 839-7129	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$4,746	Each	10%		\$4,271	Other	F1	
13685 839-7130	13685 839-7130	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$5,932	Each	10%		\$5,339	Other	F1	
13685 839-7131	13685 839-7131	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$6,525	Each	10%		\$5,873	Other	F1	
13685 839-7132	13685 839-7132	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2	\$7,119	Each	10%		\$6,407	Other	F1	
13685 839-7298	13685 839-7298	Storage Mid Range	Keep Your Hard Drive 2 Years	\$45,833	Each	10%		\$41,250	Other	F1	
13685 839-7300	13685 839-7300	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$10,566	Each	10%		\$9,509	Other	F1	
13685 839-7301	13685 839-7301	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$49,496	Each	10%		\$44,546	Other	F1	
13685 839-7302	13685 839-7302	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$18,682	Each	10%		\$16,814	Other	F1	
13685 839-7303	13685 839-7303	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$50,923	Each	10%		\$45,831	Other	F1	
13685 839-7304	13685 839-7304	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$13,883	Each	10%		\$12,495	Other	F1	
13685 839-7305	13685 839-7305	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$69,349	Each	10%		\$62,414	Other	F1	
13685 839-7306	13685 839-7306	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$21,592	Each	10%		\$19,433	Other	F1	
13685 839-7307	13685 839-7307	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$62,760	Each	10%		\$56,484	Other	F1	
13685 839-7308	13685 839-7308	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 2	\$58,325	Each	10%		\$52,493	Other	F1	
13685 839-7309	13685 839-7309	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$59,751	Each	10%		\$53,776	Other	F1	
13685 841-7192	13685 841-7192	Storage Mid Range	Anytime Upgrade Standard 3 Years	\$219,355	Each	10%		\$197,419	Other	F1	
13685 841-7193	13685 841-7193	Storage Mid Range	Anytime Upgrade Select 3 Years	\$438,710	Each	10%		\$394,839	Other	F1	
13685 841-7194	13685 841-7194	Storage Mid Range	Anytime Upgrade Standard 4 Years	\$219,355	Each	10%		\$197,419	Other	F1	
13685 841-7195	13685 841-7195	Storage Mid Range	Anytime Upgrade Select 4 Years	\$438,710	Each	10%		\$394,839	Other	F1	
13685 841-7196	13685 841-7196	Storage Mid Range	Anytime Upgrade Standard 5 Years	\$219,355	Each	10%		\$197,419	Other	F1	
13685 841-7197	13685 841-7197	Storage Mid Range	Anytime Upgrade Select 5 Years	\$438,710	Each	10%		\$394,839	Other	F1	
13685 841-7198	13685 841-7198	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 3 Years	\$1,578	Each	10%		\$1,420	Other	F1	
13685 841-7199	13685 841-7199	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 3 Years	\$3,159	Each	10%		\$2,843	Other	F1	
13685 841-7200	13685 841-7200	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 4 Years	\$2,104	Each	10%		\$1,894	Other	F1	
13685 841-7201	13685 841-7201	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 4 Years	\$4,212	Each	10%		\$3,791	Other	F1	
13685 841-7202	13685 841-7202	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 5 Years	\$2,630	Each	10%		\$2,367	Other	F1	
13685 841-7203	13685 841-7203	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 5 Years	\$5,265	Each	10%		\$4,739	Other	F1	
13685 841-7204	13685 841-7204	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 3 Years	\$4,209	Each	10%		\$3,788	Other	F1	
13685 841-7205	13685 841-7205	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 3 Years	\$8,418	Each	10%		\$7,576	Other	F1	
13685 841-7206	13685 841-7206	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 4 Years	\$5,612	Each	10%		\$5,051	Other	F1	
13685 841-7207	13685 841-7207	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 4 Years	\$11,224	Each	10%		\$10,102	Other	F1	
13685 841-7208	13685 841-7208	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 5 Years	\$7,015	Each	10%		\$6,314	Other	F1	
13685 841-7209	13685 841-7209	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 5 Years	\$14,030	Each	10%		\$12,627	Other	F1	
13685 841-7210	13685 841-7210	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 3 Years	\$10,503	Each	10%		\$9,453	Other	F1	
13685 841-7211	13685 841-7211	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 3 Years	\$21,003	Each	10%		\$18,903	Other	F1	
13685 841-7212	13685 841-7212	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 4 Years	\$14,004	Each	10%		\$12,604	Other	F1	
13685 841-7213	13685 841-7213	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 4 Years	\$28,004	Each	10%		\$25,204	Other	F1	
13685 841-7214	13685 841-7214	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 5 Years	\$17,505	Each	10%		\$15,755	Other	F1	
13685 841-7215	13685 841-7215	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 5 Years	\$35,005	Each	10%		\$31,505	Other	F1	
13685 843-7136	13685 843-7136	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 39 Months	\$68,750	Each	10%		\$61,875	Other	F1	
13685 843-7137	13685 843-7137	Storage Mid Range	Keep your Hard Drive For Enterprise 6 Years	\$137,500	Each	10%		\$123,750	Other	F1	
13685 843-7138	13685 843-7138	Storage Mid Range	Keep your Hard Drive For Enterprise 7 Years	\$160,417	Each	10%		\$144,375	Other	F1	



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	Other		
13685 843-7139	13685 843-7139	Storage Mid Range	Keep your Hard Drive For Enterprise 3 Years	\$68,750	Each	10%	\$61,875	Other	F1	
13685 843-7140	13685 843-7140	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 15 Months	\$22,917	Each	10%	\$20,625	Other	F1	
13685 843-7141	13685 843-7141	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 27 Months	\$45,833	Each	10%	\$41,250	Other	F1	
13685 843-7142	13685 843-7142	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 51 Months	\$91,667	Each	10%	\$82,500	Other	F1	
13685 843-7144	13685 843-7144	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 87 Months	\$160,417	Each	10%	\$144,375	Other	F1	
13685 843-7145	13685 843-7145	Storage Mid Range	Keep your Hard Drive For Enterprise 1 Year	\$22,917	Each	10%	\$20,625	Other	F1	
13685 843-7146	13685 843-7146	Storage Mid Range	Keep your Hard Drive For Enterprise 4 Years	\$91,667	Each	10%	\$82,500	Other	F1	
13685 843-7147	13685 843-7147	Storage Mid Range	Keep your Hard Drive For Enterprise 5 Years	\$114,583	Each	10%	\$103,125	Other	F1	
13685 843-7149	13685 843-7149	Storage Mid Range	Keep your Hard Drive For Enterprise 2 Years	\$45,833	Each	10%	\$41,250	Other	F1	
13685 843-7150	13685 843-7150	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 63 Months	\$114,583	Each	10%	\$103,125	Other	F1	
13685 843-7151	13685 843-7151	Storage Mid Range	Keep your Hard Drive For Enterprise Channel 75 Months	\$137,500	Each	10%	\$123,750	Other	F1	
13685 847-5471	13685 847-5471	Storage Mid Range	Keep Your Component For Enterprise Channel 39 Months	\$137,500	Each	10%	\$123,750	Other	F1	
13685 847-5472	13685 847-5472	Storage Mid Range	Keep Your Component For Enterprise 6 Years	\$275,000	Each	10%	\$247,500	Other	F1	
13685 847-5473	13685 847-5473	Storage Mid Range	Keep Your Component For Enterprise 7 Years	\$320,833	Each	10%	\$288,750	Other	F1	
13685 847-5474	13685 847-5474	Storage Mid Range	Keep Your Component For Enterprise 3 Years	\$137,500	Each	10%	\$123,750	Other	F1	
13685 847-5475	13685 847-5475	Storage Mid Range	Keep Your Component For Enterprise Channel 15 Months	\$45,833	Each	10%	\$41,250	Other	F1	
13685 847-5476	13685 847-5476	Storage Mid Range	Keep Your Component For Enterprise Channel 27 Months	\$91,667	Each	10%	\$82,500	Other	F1	
13685 847-5477	13685 847-5477	Storage Mid Range	Keep Your Component For Enterprise Channel 51 Months	\$183,333	Each	10%	\$165,000	Other	F1	
13685 847-5479	13685 847-5479	Storage Mid Range	Keep Your Component For Enterprise Channel 87 Months	\$320,833	Each	10%	\$288,750	Other	F1	
13685 847-5480	13685 847-5480	Storage Mid Range	Keep Your Component For Enterprise 1 Year	\$45,833	Each	10%	\$41,250	Other	F1	
13685 847-5481	13685 847-5481	Storage Mid Range	Keep Your Component For Enterprise 4 Years	\$183,333	Each	10%	\$165,000	Other	F1	
13685 847-5482	13685 847-5482	Storage Mid Range	Keep Your Component For Enterprise 5 Years	\$229,167	Each	10%	\$206,250	Other	F1	
13685 847-5484	13685 847-5484	Storage Mid Range	Keep Your Component For Enterprise 2 Years	\$91,667	Each	10%	\$82,500	Other	F1	
13685 847-5485	13685 847-5485	Storage Mid Range	Keep Your Component For Enterprise Channel 63 Months	\$229,167	Each	10%	\$206,250	Other	F1	
13685 847-5486	13685 847-5486	Storage Mid Range	Keep Your Component For Enterprise Channel 75 Months	\$275,000	Each	10%	\$247,500	Other	F1	
13685 929-8509	13685 929-8509	Storage Mid Range	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13685 929-8519	13685 929-8519	Storage Mid Range	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13685 936-2329	13685 936-2329	Storage Mid Range	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13685 936-2339	13685 936-2339	Storage Mid Range	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13685 936-2349	13685 936-2349	Storage Mid Range	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13685 936-2359	13685 936-2359	Storage Mid Range	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13685 936-2369	13685 936-2369	Storage Mid Range	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13685 936-2379	13685 936-2379	Storage Mid Range	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1	
13685 936-2389	13685 936-2389	Storage Mid Range	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1	
13685 936-2399	13685 936-2399	Storage Mid Range	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1	
13685 936-2409	13685 936-2409	Storage Mid Range	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1	
13685 936-2419	13685 936-2419	Storage Mid Range	GCP Operations Management	\$200	Each	10%	\$180	Other	F1	
13685 936-2429	13685 936-2429	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13685 936-5279	13685 936-5279	Storage Mid Range	GCP Operations Management	\$3	Each	10%	\$3	Other	F1	
13685 936-5299	13685 936-5299	Storage Mid Range	GCP Operations Management	\$5	Each	10%	\$5	Other	F1	
13685 936-5319	13685 936-5319	Storage Mid Range	GCP Operations Management	\$7	Each	10%	\$6	Other	F1	
13685 936-5339	13685 936-5339	Storage Mid Range	GCP Operations Management	\$9	Each	10%	\$8	Other	F1	
13685 936-5359	13685 936-5359	Storage Mid Range	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13685 936-5379	13685 936-5379	Storage Mid Range	GCP Operations Management	\$13	Each	10%	\$11	Other	F1	
13685 936-5389	13685 936-5389	Storage Mid Range	GCP Operations Management	\$14	Each	10%	\$12	Other	F1	
13685 936-5399	13685 936-5399	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13685 936-5409	13685 936-5409	Storage Mid Range	GCP Operations Management	\$15	Each	10%	\$14	Other	F1	
13685 936-5419	13685 936-5419	Storage Mid Range	GCP Operations Management	\$16	Each	10%	\$14	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L1 (Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (If applicable)
13685 936-5439	13685 936-5439	Storage Mid Range	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13685 936-5449	13685 936-5449	Storage Mid Range	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13685 936-5459	13685 936-5459	Storage Mid Range	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13685 936-5469	13685 936-5469	Storage Mid Range	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13685 951-2015	13685 951-2015	Storage Mid Range	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13685 955-9041	13685 955-9041	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13685 972-0401	13685 972-0401	Storage Mid Range	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13685 972-0402	13685 972-0402	Storage Mid Range	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13685 972-0403	13685 972-0403	Storage Mid Range	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13685 972-0404	13685 972-0404	Storage Mid Range	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13685 975-3461	13685 975-3461	Storage Mid Range	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13685 984-3267	13685 984-3267	Storage Mid Range	Custom Service	\$0	Each	10%	\$0	Other	F1
13685 989-3439	13685 989-3439	Storage Mid Range	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13685 992-6149	13685 992-6149	Storage Mid Range	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13685 998-2511	13685 998-2511	Storage Mid Range	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
14627 984-3267	14627 984-3267	Storage Mid Range	Custom Service	\$0	Each	10%	\$0	Other	F1
13688 007-1527	13688 007-1527	Storage Mid Range	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13688 009-4364	13688 009-4364	Storage Mid Range	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13688 009-4877	13688 009-4877	Storage Mid Range	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13688 460-5909	13688 460-5909	Storage Mid Range	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13688 460-8531	13688 460-8531	Storage Mid Range	OCONUS Delivery - PowerVault Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$168	Each	10%	\$151	Other	F1
13688 460-9052	13688 460-9052	Storage Mid Range		\$0	Each	10%	\$0	Other	F1
13688 460-9900	13688 460-9900	Storage Mid Range	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13688 461-0497	13688 461-0497	Storage Mid Range	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13688 468-8025	13688 468-8025	Storage Mid Range	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13688 468-8026	13688 468-8026	Storage Mid Range	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13688 468-8027	13688 468-8027	Storage Mid Range	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13688 468-8028	13688 468-8028	Storage Mid Range	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13688 468-8029	13688 468-8029	Storage Mid Range	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13688 806-7308	13688 806-7308	Storage Mid Range	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13688 825-8788	13688 825-8788	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
13688 825-8789	13688 825-8789	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service	\$678	Each	10%	\$611	Other	F1
13688 929-8509	13688 929-8509	Storage Mid Range	GCP Operations Management	\$12	Each	10%	\$11	Other	F1
13688 929-8519	13688 929-8519	Storage Mid Range	GCP Operations Management	\$17	Each	10%	\$15	Other	F1
13688 936-2329	13688 936-2329	Storage Mid Range	GCP Operations Management	\$2	Each	10%	\$2	Other	F1
13688 936-2339	13688 936-2339	Storage Mid Range	GCP Operations Management	\$4	Each	10%	\$4	Other	F1
13688 936-2349	13688 936-2349	Storage Mid Range	GCP Operations Management	\$6	Each	10%	\$5	Other	F1
13688 936-2359	13688 936-2359	Storage Mid Range	GCP Operations Management	\$8	Each	10%	\$7	Other	F1
13688 936-2369	13688 936-2369	Storage Mid Range	GCP Operations Management	\$10	Each	10%	\$9	Other	F1
13688 936-2379	13688 936-2379	Storage Mid Range	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1
13688 936-2389	13688 936-2389	Storage Mid Range	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1
13688 936-2399	13688 936-2399	Storage Mid Range	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1
13688 936-2409	13688 936-2409	Storage Mid Range	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1
13688 936-2419	13688 936-2419	Storage Mid Range	GCP Operations Management	\$200	Each	10%	\$180	Other	F1
13688 936-2429	13688 936-2429	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13688 936-5279	13688 936-5279	Storage Mid Range	GCP Operations Management	\$3	Each	10%	\$3	Other	F1
13688 936-5299	13688 936-5299	Storage Mid Range	GCP Operations Management	\$5	Each	10%	\$5	Other	F1
13688 936-5319	13688 936-5319	Storage Mid Range	GCP Operations Management	\$7	Each	10%	\$6	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13688_936-5339	13688_936-5339	Storage Mid Range	GCP Operations Management	\$9	Each	10%	\$8	Other	F1
13688_936-5359	13688_936-5359	Storage Mid Range	GCP Operations Management	\$11	Each	10%	\$10	Other	F1
13688_936-5379	13688_936-5379	Storage Mid Range	GCP Operations Management	\$13	Each	10%	\$11	Other	F1
13688_936-5389	13688_936-5389	Storage Mid Range	GCP Operations Management	\$14	Each	10%	\$12	Other	F1
13688_936-5399	13688_936-5399	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1
13688_936-5409	13688_936-5409	Storage Mid Range	GCP Operations Management	\$15	Each	10%	\$14	Other	F1
13688_936-5419	13688_936-5419	Storage Mid Range	GCP Operations Management	\$16	Each	10%	\$14	Other	F1
13688_936-5439	13688_936-5439	Storage Mid Range	GCP Operations Management	\$18	Each	10%	\$16	Other	F1
13688_936-5449	13688_936-5449	Storage Mid Range	GCP Operations Management	\$19	Each	10%	\$17	Other	F1
13688_936-5459	13688_936-5459	Storage Mid Range	GCP Operations Management	\$25	Each	10%	\$23	Other	F1
13688_936-5469	13688_936-5469	Storage Mid Range	GCP Operations Management	\$38	Each	10%	\$34	Other	F1
13688_972-0401	13688_972-0401	Storage Mid Range	GCP Operations Management	\$50	Each	10%	\$45	Other	F1
13688_972-0402	13688_972-0402	Storage Mid Range	GCP Operations Management	\$125	Each	10%	\$113	Other	F1
13688_972-0403	13688_972-0403	Storage Mid Range	GCP Operations Management	\$150	Each	10%	\$135	Other	F1
13688_972-0404	13688_972-0404	Storage Mid Range	GCP Operations Management	\$375	Each	10%	\$338	Other	F1
13688_975-3461	13688_975-3461	Storage Mid Range	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13688_998-2511	13688_998-2511	Storage Mid Range	GCP Operations Management	\$100	Each	10%	\$90	Other	F1
13689_007-1527	13689_007-1527	Storage Mid Range	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13689_009-4364	13689_009-4364	Storage Mid Range	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13689_009-4877	13689_009-4877	Storage Mid Range	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13689_460-5909	13689_460-5909	Storage Mid Range	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13689_460-8531	13689_460-8531	Storage Mid Range	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13689_460-9052	13689_460-9052	Storage Mid Range	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13689_460-9900	13689_460-9900	Storage Mid Range	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13689_461-0497	13689_461-0497	Storage Mid Range	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13689_468-8025	13689_468-8025	Storage Mid Range	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13689_468-8026	13689_468-8026	Storage Mid Range	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13689_468-8027	13689_468-8027	Storage Mid Range	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13689_468-8028	13689_468-8028	Storage Mid Range	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13689_468-8029	13689_468-8029	Storage Mid Range	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13689_806-7308	13689_806-7308	Storage Mid Range	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13689_822-3179	13689_822-3179	Storage Mid Range	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13689_823-9276	13689_823-9276	Storage Mid Range	ProDeploy Additional Deployment Time:4 Hour Remote Storage Technical Resource	\$1,200	Each	10%	\$1,080	Other	F1
13689_823-9284	13689_823-9284	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Project Management	\$2,300	Each	10%	\$2,070	Other	F1
13689_823-9285	13689_823-9285	Storage Mid Range	ProDeploy Additional Deployment Time:8 Hour Onsite Storage Technical Resource	\$2,950	Each	10%	\$2,655	Other	F1
13689_825-6575	13689_825-6575	Storage Mid Range	ProDeploy Add-On for PowerStore Hardware Component (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13689_825-6576	13689_825-6576	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Hardware Component (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13689_825-6577	13689_825-6577	Storage Mid Range	ProDeploy Add-On for PowerStore Add Two Hosts (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13689_825-6578	13689_825-6578	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Add Two Hosts (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13689_825-6579	13689_825-6579	Storage Mid Range	ProDeploy Add-On for PowerStore File (Requires ProDeploy)	\$1,200	Each	10%	\$1,080	Other	F1
13689_825-6580	13689_825-6580	Storage Mid Range	ProDeploy Plus Add-On for PowerStore File (Requires ProDeploy Plus)	\$2,160	Each	10%	\$1,944	Other	F1
13689_825-6581	13689_825-6581	Storage Mid Range	ProDeploy Add-On for PowerStore Remote Replication (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1
13689_825-6582	13689_825-6582	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Remote Replication (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13689_825-6585	13689_825-6585	Storage Mid Range	ProDeploy Add-On for PowerStore Local Protection (Requires ProDeploy)	\$1,500	Each	10%	\$1,350	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13689 825-6586	13689 825-6586	Storage Mid Range	ProDeploy Plus Add-On for PowerStore Local Protection (Requires ProDeploy Plus)	\$2,700	Each	10%	\$2,430	Other	F1
13689 825-8619	13689 825-8619	Storage Mid Range	ProDeploy for PowerStore Hardware Component	\$2,000	Each	10%	\$1,800	Other	F1
13689 825-8621	13689 825-8621	Storage Mid Range	ProDeploy Plus for PowerStore Hardware Component	\$3,600	Each	10%	\$3,240	Other	F1
13689 825-8623	13689 825-8623	Storage Mid Range	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13689 825-8624	13689 825-8624	Storage Mid Range	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13689 826-0154	13689 826-0154	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
13689 826-0155	13689 826-0155	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service	\$678	Each	10%	\$611	Other	F1
13689 826-0162	13689 826-0162	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0163	13689 826-0163	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0164	13689 826-0164	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0165	13689 826-0165	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0170	13689 826-0170	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0171	13689 826-0171	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0172	13689 826-0172	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0173	13689 826-0173	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0174	13689 826-0174	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0175	13689 826-0175	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0176	13689 826-0176	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0177	13689 826-0177	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0182	13689 826-0182	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0183	13689 826-0183	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0184	13689 826-0184	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0185	13689 826-0185	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0188	13689 826-0188	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0189	13689 826-0189	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0190	13689 826-0190	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0191	13689 826-0191	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0194	13689 826-0194	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0195	13689 826-0195	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0196	13689 826-0196	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0197	13689 826-0197	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0200	13689 826-0200	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0201	13689 826-0201	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0202	13689 826-0202	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0203	13689 826-0203	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0206	13689 826-0206	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0207	13689 826-0207	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 2 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0208	13689 826-0208	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 3 Years Extended	\$0	Each	10%	\$0	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13689 826-0209	13689 826-0209	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 4 Years Extended	\$0	Each	10%	\$0	Other	F1
13689 826-0214	13689 826-0214	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0215	13689 826-0215	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0216	13689 826-0216	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0217	13689 826-0217	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0222	13689 826-0222	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
13689 826-0223	13689 826-0223	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0224	13689 826-0224	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0225	13689 826-0225	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
13689 826-0525	13689 826-0525	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$4,568	Each	10%	\$4,111	Other	F1
13689 826-0526	13689 826-0526	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$9,135	Each	10%	\$8,222	Other	F1
13689 826-0527	13689 826-0527	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$13,703	Each	10%	\$12,333	Other	F1
13689 826-0528	13689 826-0528	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$18,271	Each	10%	\$16,444	Other	F1
13689 826-0529	13689 826-0529	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$22,838	Each	10%	\$20,554	Other	F1
13689 826-0530	13689 826-0530	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$5,191	Each	10%	\$4,671	Other	F1
13689 826-0531	13689 826-0531	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$10,381	Each	10%	\$9,343	Other	F1
13689 826-0532	13689 826-0532	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$15,572	Each	10%	\$14,014	Other	F1
13689 826-0533	13689 826-0533	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$20,762	Each	10%	\$18,686	Other	F1
13689 826-0534	13689 826-0534	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$25,953	Each	10%	\$23,357	Other	F1
13689 826-0535	13689 826-0535	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$5,398	Each	10%	\$4,858	Other	F1
13689 826-0536	13689 826-0536	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$10,796	Each	10%	\$9,717	Other	F1
13689 826-0537	13689 826-0537	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$16,194	Each	10%	\$14,575	Other	F1
13689 826-0538	13689 826-0538	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$21,592	Each	10%	\$19,433	Other	F1
13689 826-0539	13689 826-0539	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$26,991	Each	10%	\$24,292	Other	F1
13689 826-0540	13689 826-0540	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 1 Year	\$5,606	Each	10%	\$5,045	Other	F1
13689 826-0541	13689 826-0541	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 2 Years	\$11,211	Each	10%	\$10,090	Other	F1
13689 826-0542	13689 826-0542	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 3 Years	\$16,817	Each	10%	\$15,135	Other	F1
13689 826-0543	13689 826-0543	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 4 Years	\$22,423	Each	10%	\$20,181	Other	F1
13689 826-0544	13689 826-0544	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance 5 Years	\$28,029	Each	10%	\$25,226	Other	F1
13689 828-4796	13689 828-4796	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts High Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13689 828-4797	13689 828-4797	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$3,884	Each	10%	\$3,496	Other	F1
13689 828-4798	13689 828-4798	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$11,652	Each	10%	\$10,487	Other	F1
13689 828-4799	13689 828-4799	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$15,537	Each	10%	\$13,983	Other	F1
13689 828-4800	13689 828-4800	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$19,421	Each	10%	\$17,479	Other	F1
13689 828-4801	13689 828-4801	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$4,855	Each	10%	\$4,370	Other	F1
13689 828-4802	13689 828-4802	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$14,566	Each	10%	\$13,109	Other	F1
13689 828-4803	13689 828-4803	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$19,421	Each	10%	\$17,479	Other	F1
13689 828-4804	13689 828-4804	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$24,276	Each	10%	\$21,848	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13689 828-4805	13689 828-4805	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 1 Year	\$5,341	Each	10%	\$4,807	Other	F1
13689 828-4806	13689 828-4806	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 3 Years	\$16,022	Each	10%	\$14,420	Other	F1
13689 828-4807	13689 828-4807	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 4 Years	\$21,363	Each	10%	\$19,227	Other	F1
13689 828-4808	13689 828-4808	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 5 Years	\$26,704	Each	10%	\$24,033	Other	F1
13689 828-4809	13689 828-4809	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 1 Year	\$5,826	Each	10%	\$5,244	Other	F1
13689 828-4810	13689 828-4810	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 3 Years	\$17,479	Each	10%	\$15,731	Other	F1
13689 828-4811	13689 828-4811	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 4 Years	\$23,305	Each	10%	\$20,974	Other	F1
13689 828-4812	13689 828-4812	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 5 Years	\$29,131	Each	10%	\$26,218	Other	F1
13689 828-4813	13689 828-4813	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Low Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13689 828-4814	13689 828-4814	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$702	Each	10%	\$632	Other	F1
13689 828-4815	13689 828-4815	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,106	Each	10%	\$1,895	Other	F1
13689 828-4816	13689 828-4816	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$2,808	Each	10%	\$2,527	Other	F1
13689 828-4817	13689 828-4817	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$3,510	Each	10%	\$3,159	Other	F1
13689 828-4818	13689 828-4818	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$877	Each	10%	\$790	Other	F1
13689 828-4819	13689 828-4819	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$2,632	Each	10%	\$2,369	Other	F1
13689 828-4820	13689 828-4820	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$3,510	Each	10%	\$3,159	Other	F1
13689 828-4821	13689 828-4821	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$4,387	Each	10%	\$3,948	Other	F1
13689 828-4822	13689 828-4822	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 1 Year	\$965	Each	10%	\$869	Other	F1
13689 828-4823	13689 828-4823	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 3 Years	\$2,896	Each	10%	\$2,606	Other	F1
13689 828-4824	13689 828-4824	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 4 Years	\$3,861	Each	10%	\$3,475	Other	F1
13689 828-4825	13689 828-4825	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 5 Years	\$4,826	Each	10%	\$4,343	Other	F1
13689 828-4826	13689 828-4826	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 1 Year	\$1,053	Each	10%	\$948	Other	F1
13689 828-4827	13689 828-4827	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 3 Years	\$3,159	Each	10%	\$2,843	Other	F1
13689 828-4828	13689 828-4828	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 4 Years	\$4,212	Each	10%	\$3,791	Other	F1
13689 828-4829	13689 828-4829	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 5 Years	\$5,265	Each	10%	\$4,738	Other	F1
13689 828-4830	13689 828-4830	Storage Mid Range	Basic Hardware Services: Business Hours (5x10) Next Business Day Parts Medium Capacity SSD Add-On, 1 Year	\$0	Each	10%	\$0	Other	F1
13689 828-4831	13689 828-4831	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$1,870	Each	10%	\$1,683	Other	F1
13689 828-4832	13689 828-4832	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$5,611	Each	10%	\$5,050	Other	F1
13689 828-4833	13689 828-4833	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$7,481	Each	10%	\$6,733	Other	F1
13689 828-4834	13689 828-4834	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$9,352	Each	10%	\$8,417	Other	F1
13689 828-4835	13689 828-4835	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$2,338	Each	10%	\$2,104	Other	F1
13689 828-4836	13689 828-4836	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$7,014	Each	10%	\$6,312	Other	F1
13689 828-4837	13689 828-4837	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$9,352	Each	10%	\$8,417	Other	F1
13689 828-4838	13689 828-4838	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$11,690	Each	10%	\$10,521	Other	F1
13689 828-4839	13689 828-4839	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 1 Year	\$2,572	Each	10%	\$2,315	Other	F1
13689 828-4840	13689 828-4840	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 3 Years	\$7,715	Each	10%	\$6,944	Other	F1
13689 828-4841	13689 828-4841	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 4 Years	\$10,287	Each	10%	\$9,258	Other	F1
13689 828-4842	13689 828-4842	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 5 Years	\$12,859	Each	10%	\$11,573	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13689 828-4843	13689 828-4843	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 1 Year	\$2,806	Each	10%	\$2,525	Other	F1
13689 828-4844	13689 828-4844	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 3 Years	\$8,417	Each	10%	\$7,575	Other	F1
13689 828-4845	13689 828-4845	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 4 Years	\$11,222	Each	10%	\$10,100	Other	F1
13689 828-4846	13689 828-4846	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 5 Years	\$14,028	Each	10%	\$12,625	Other	F1
13689 839-7121	13689 839-7121	Storage Mid Range	ProSupport: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13689 839-7122	13689 839-7122	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13689 839-7123	13689 839-7123	Storage Mid Range	ProSupport Plus: Next Business Day On-Site High Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13689 839-7124	13689 839-7124	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site High Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13689 839-7125	13689 839-7125	Storage Mid Range	ProSupport: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13689 839-7126	13689 839-7126	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13689 839-7127	13689 839-7127	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Low Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13689 839-7128	13689 839-7128	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Low Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13689 839-7129	13689 839-7129	Storage Mid Range	ProSupport: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$4,746	Each	10%	\$4,271	Other	F1
13689 839-7130	13689 839-7130	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$5,932	Each	10%	\$5,339	Other	F1
13689 839-7131	13689 839-7131	Storage Mid Range	ProSupport Plus: Next Business Day On-Site Medium Capacity SSD Add-On, 2 Years	\$6,525	Each	10%	\$5,873	Other	F1
13689 839-7132	13689 839-7132	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years	\$7,119	Each	10%	\$6,407	Other	F1
13689 839-7327	13689 839-7327	Storage Mid Range	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13689 839-7328	13689 839-7328	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13689 839-7329	13689 839-7329	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13689 839-7330	13689 839-7330	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13689 839-7331	13689 839-7331	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13689 839-7332	13689 839-7332	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13689 839-7333	13689 839-7333	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13689 839-7334	13689 839-7334	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1
13689 839-7335	13689 839-7335	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13689 839-7336	13689 839-7336	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
13689 841-7216	13689 841-7216	Storage Mid Range	Anytime Upgrade Standard 3 Years	\$2,447	Each	10%	\$2,202	Other	F1
13689 841-7217	13689 841-7217	Storage Mid Range	Anytime Upgrade Select 3 Years	\$4,893	Each	10%	\$4,404	Other	F1
13689 841-7218	13689 841-7218	Storage Mid Range	Anytime Upgrade Standard 4 Years	\$3,262	Each	10%	\$2,936	Other	F1
13689 841-7219	13689 841-7219	Storage Mid Range	Anytime Upgrade Select 4 Years	\$6,524	Each	10%	\$5,872	Other	F1
13689 841-7220	13689 841-7220	Storage Mid Range	Anytime Upgrade Standard 5 Years	\$4,078	Each	10%	\$3,670	Other	F1
13689 841-7221	13689 841-7221	Storage Mid Range	Anytime Upgrade Select 5 Years	\$8,155	Each	10%	\$7,340	Other	F1
13689 841-7225	13689 841-7225	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 3 Years	\$1,894	Each	10%	\$1,705	Other	F1
13689 841-7226	13689 841-7226	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 3 Years	\$3,791	Each	10%	\$3,412	Other	F1
13689 841-7227	13689 841-7227	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 4 Years	\$2,525	Each	10%	\$2,273	Other	F1
13689 841-7228	13689 841-7228	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 4 Years	\$7,829	Each	10%	\$7,046	Other	F1
13689 841-7229	13689 841-7229	Storage Mid Range	Anytime Upgrade Standard Addition for Low Capacity Hard Drives 5 Years	\$3,156	Each	10%	\$2,840	Other	F1
13689 841-7230	13689 841-7230	Storage Mid Range	Anytime Upgrade Select Addition for Low Capacity Hard Drives 5 Years	\$6,318	Each	10%	\$5,686	Other	F1
13689 841-7231	13689 841-7231	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 3 Years	\$5,051	Each	10%	\$4,546	Other	F1
13689 841-7232	13689 841-7232	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 3 Years	\$10,102	Each	10%	\$9,092	Other	F1
13689 841-7233	13689 841-7233	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 4 Years	\$6,734	Each	10%	\$6,061	Other	F1
13689 841-7234	13689 841-7234	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 4 Years	\$7,829	Each	10%	\$7,046	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13689 841-7235	13689 841-7235	Storage Mid Range	Anytime Upgrade Standard Addition for Medium Capacity Hard Drives 5 Years	\$8,418	Each	10%	\$7,576	Other	F1	
13689 841-7236	13689 841-7236	Storage Mid Range	Anytime Upgrade Select Addition for Medium Capacity Hard Drives 5 Years	\$16,836	Each	10%	\$15,152	Other	F1	
13689 841-7237	13689 841-7237	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 3 Years	\$12,604	Each	10%	\$11,344	Other	F1	
13689 841-7238	13689 841-7238	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 3 Years	\$25,204	Each	10%	\$22,684	Other	F1	
13689 841-7239	13689 841-7239	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 4 Years	\$16,805	Each	10%	\$15,125	Other	F1	
13689 841-7240	13689 841-7240	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 4 Years	\$7,829	Each	10%	\$7,046	Other	F1	
13689 841-7241	13689 841-7241	Storage Mid Range	Anytime Upgrade Standard Addition for High Capacity Hard Drives 5 Years	\$21,006	Each	10%	\$18,905	Other	F1	
13689 841-7242	13689 841-7242	Storage Mid Range	Anytime Upgrade Select Addition for High Capacity Hard Drives 5 Years	\$42,006	Each	10%	\$37,805	Other	F1	
13689 929-3709	13689 929-3709	Storage Mid Range	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13689 929-8509	13689 929-8509	Storage Mid Range	GCP Operations Management	\$12	Each	10%	\$11	Other	F1	
13689 929-8519	13689 929-8519	Storage Mid Range	GCP Operations Management	\$17	Each	10%	\$15	Other	F1	
13689 936-6720	13689 936-6720	Storage Mid Range	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
13689 936-2329	13689 936-2329	Storage Mid Range	GCP Operations Management	\$2	Each	10%	\$2	Other	F1	
13689 936-2339	13689 936-2339	Storage Mid Range	GCP Operations Management	\$4	Each	10%	\$4	Other	F1	
13689 936-2349	13689 936-2349	Storage Mid Range	GCP Operations Management	\$6	Each	10%	\$5	Other	F1	
13689 936-2359	13689 936-2359	Storage Mid Range	GCP Operations Management	\$8	Each	10%	\$7	Other	F1	
13689 936-2369	13689 936-2369	Storage Mid Range	GCP Operations Management	\$10	Each	10%	\$9	Other	F1	
13689 936-2379	13689 936-2379	Storage Mid Range	GCP Operations Management	\$1,875	Each	10%	\$1,688	Other	F1	
13689 936-2389	13689 936-2389	Storage Mid Range	GCP Operations Management	\$2,350	Each	10%	\$2,115	Other	F1	
13689 936-2399	13689 936-2399	Storage Mid Range	GCP Operations Management	\$6,855	Each	10%	\$6,170	Other	F1	
13689 936-2409	13689 936-2409	Storage Mid Range	GCP Operations Management	\$18,500	Each	10%	\$16,650	Other	F1	
13689 936-2419	13689 936-2419	Storage Mid Range	GCP Operations Management	\$200	Each	10%	\$180	Other	F1	
13689 936-2429	13689 936-2429	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13689 936-5279	13689 936-5279	Storage Mid Range	GCP Operations Management	\$3	Each	10%	\$3	Other	F1	
13689 936-5299	13689 936-5299	Storage Mid Range	GCP Operations Management	\$5	Each	10%	\$5	Other	F1	
13689 936-5319	13689 936-5319	Storage Mid Range	GCP Operations Management	\$7	Each	10%	\$6	Other	F1	
13689 936-5339	13689 936-5339	Storage Mid Range	GCP Operations Management	\$9	Each	10%	\$8	Other	F1	
13689 936-5359	13689 936-5359	Storage Mid Range	GCP Operations Management	\$11	Each	10%	\$10	Other	F1	
13689 936-5379	13689 936-5379	Storage Mid Range	GCP Operations Management	\$13	Each	10%	\$11	Other	F1	
13689 936-5389	13689 936-5389	Storage Mid Range	GCP Operations Management	\$14	Each	10%	\$12	Other	F1	
13689 936-5399	13689 936-5399	Storage Mid Range	GCP Operations Management	\$23	Each	10%	\$20	Other	F1	
13689 936-5409	13689 936-5409	Storage Mid Range	GCP Operations Management	\$15	Each	10%	\$14	Other	F1	
13689 936-5419	13689 936-5419	Storage Mid Range	GCP Operations Management	\$16	Each	10%	\$14	Other	F1	
13689 936-5439	13689 936-5439	Storage Mid Range	GCP Operations Management	\$18	Each	10%	\$16	Other	F1	
13689 936-5449	13689 936-5449	Storage Mid Range	GCP Operations Management	\$19	Each	10%	\$17	Other	F1	
13689 936-5459	13689 936-5459	Storage Mid Range	GCP Operations Management	\$25	Each	10%	\$23	Other	F1	
13689 936-5469	13689 936-5469	Storage Mid Range	GCP Operations Management	\$38	Each	10%	\$34	Other	F1	
13689 951-2015	13689 951-2015	Storage Mid Range	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1	
13689 955-9041	13689 955-9041	Storage Mid Range	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
13689 972-0401	13689 972-0401	Storage Mid Range	GCP Operations Management	\$50	Each	10%	\$45	Other	F1	
13689 972-0402	13689 972-0402	Storage Mid Range	GCP Operations Management	\$125	Each	10%	\$113	Other	F1	
13689 972-0403	13689 972-0403	Storage Mid Range	GCP Operations Management	\$150	Each	10%	\$135	Other	F1	
13689 972-0404	13689 972-0404	Storage Mid Range	GCP Operations Management	\$375	Each	10%	\$338	Other	F1	
13689 975-3461	13689 975-3461	Storage Mid Range	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
13689 984-3267	13689 984-3267	Storage Mid Range	Custom Service	\$0	Each	10%	\$0	Other	F1	
13689 989-3439	13689 989-3439	Storage Mid Range	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1	
13689 992-6149	13689 992-6149	Storage Mid Range	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1	
13689 998-2511	13689 998-2511	Storage Mid Range	GCP Operations Management	\$100	Each	10%	\$90	Other	F1	
14815 115-BBBB	14815 115-BBBB	Storage Mid Range	STaaS Block Services Tier 3 per TB HR Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	
14815 115-BBBC	14815 115-BBBC	Storage Mid Range	STaaS Block Services Tier 2 per TB HR Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14815_115-BBBD	14815_115-BBBD	Storage Mid Range	STaaS Block Services Tier 1 per TB HR Sub 1 Year	\$299,987	Each	10%	\$269,988	Other	F1
14815_115-BBBH	14815_115-BBBH	Storage Mid Range	STaaS Block Services Tier 3 per TB HR Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14815_115-BBBI	14815_115-BBBI	Storage Mid Range	STaaS Block Services Tier 2 per TB HR Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
14815_115-BBBJ	14815_115-BBBJ	Storage Mid Range	STaaS Block Services Tier 1 per TB HR Sub 3 Year	\$299,987	Each	10%	\$269,988	Other	F1
13690_549-BBBJ	13690_549-BBBJ	Storage Mid Range	Optimize for PowerStore T Models Quarterly Reinstate	\$10,998	Each	10%	\$9,898	Other	F1
13690_549-BBBK	13690_549-BBBK	Storage Mid Range	Optimize for PowerStore T Models Quarterly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13690_549-BBBL	13690_549-BBBL	Storage Mid Range	Optimize for PowerStore T Models Monthly Reinstate	\$10,998	Each	10%	\$9,898	Other	F1
13690_549-BBBM	13690_549-BBBM	Storage Mid Range	Optimize for PowerStore T Models Monthly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13690_736-BBCI	13690_736-BBCI	Storage Mid Range	Next Business Day Onsite Diagnosis Service Reinstate	\$299,987	Each	10%	\$269,988	Other	F1
13690_736-BBCJ	13690_736-BBCJ	Storage Mid Range	Next Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13690_736-BBCK	13690_736-BBCK	Storage Mid Range	Same Business Day Onsite Diagnosis Service Reinstate	\$299,987	Each	10%	\$269,988	Other	F1
13690_736-BBCL	13690_736-BBCL	Storage Mid Range	Same Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13690_825-7406	13690_825-7406	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13690_825-7407	13690_825-7407	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13690_825-7408	13690_825-7408	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13690_825-7409	13690_825-7409	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13690_825-7482	13690_825-7482	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13690_825-7483	13690_825-7483	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1
13690_825-7497	13690_825-7497	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1
13690_825-7498	13690_825-7498	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13690_825-7507	13690_825-7507	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1
13690_825-7511	13690_825-7511	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13690_825-7512	13690_825-7512	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13690_825-7513	13690_825-7513	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1
13690_825-9476	13690_825-9476	Storage Mid Range	Keep Your Hard Drive	\$2,424	Each	10%	\$2,182	Other	F1
13690_825-9477	13690_825-9477	Storage Mid Range	Keep Your Hard Drive	\$2,424	Each	10%	\$2,182	Other	F1
13690_825-9494	13690_825-9494	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,196	Each	10%	\$1,077	Other	F1
13690_825-9495	13690_825-9495	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$1,196	Each	10%	\$1,077	Other	F1
13690_825-9500	13690_825-9500	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$1,794	Each	10%	\$1,615	Other	F1
13690_825-9501	13690_825-9501	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$1,794	Each	10%	\$1,615	Other	F1
13690_825-9506	13690_825-9506	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,495	Each	10%	\$1,346	Other	F1
13690_825-9507	13690_825-9507	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$1,495	Each	10%	\$1,346	Other	F1
13690_825-9512	13690_825-9512	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$2,243	Each	10%	\$2,019	Other	F1
13690_825-9513	13690_825-9513	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$2,243	Each	10%	\$2,019	Other	F1
13690_825-9518	13690_825-9518	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,645	Each	10%	\$1,480	Other	F1
13690_825-9519	13690_825-9519	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$1,645	Each	10%	\$1,480	Other	F1
13690_825-9524	13690_825-9524	Storage Mid Range	ProSupport Plus: 7x24 Tech Support and Assistance	\$2,467	Each	10%	\$2,221	Other	F1
13690_825-9525	13690_825-9525	Storage Mid Range	ProSupport Plus: 7x24 Tech Support and Assistance	\$2,467	Each	10%	\$2,221	Other	F1
13690_825-9530	13690_825-9530	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,794	Each	10%	\$1,615	Other	F1
13690_825-9531	13690_825-9531	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,794	Each	10%	\$1,615	Other	F1
13690_825-9536	13690_825-9536	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 Tech Support and Assistance	\$2,692	Each	10%	\$2,422	Other	F1
13690_825-9537	13690_825-9537	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 Tech Support and Assistance	\$2,692	Each	10%	\$2,422	Other	F1
13690_825-9541	13690_825-9541	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$2,168	Each	10%	\$1,951	Other	F1
13690_825-9543	13690_825-9543	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$2,168	Each	10%	\$1,951	Other	F1
13690_825-9547	13690_825-9547	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,617	Each	10%	\$2,355	Other	F1
13690_825-9549	13690_825-9549	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,617	Each	10%	\$2,355	Other	F1
13690_825-9550	13690_825-9550	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$2,172	Each	10%	\$1,955	Other	F1
13690_825-9551	13690_825-9551	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$1,800	Each	10%	\$1,620	Other	F1
13690_825-9552	13690_825-9552	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance	\$2,172	Each	10%	\$1,955	Other	F1
13690_825-9553	13690_825-9553	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$1,800	Each	10%	\$1,620	Other	F1
13690_826-0565	13690_826-0565	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1
13690_826-0566	13690_826-0566	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1
13690_826-0567	13690_826-0567	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$8,999	Each	10%	\$8,099	Other	F1
13690_826-0568	13690_826-0568	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$9,345	Each	10%	\$8,410	Other	F1
13690_826-0573	13690_826-0573	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1
13690_826-0574	13690_826-0574	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Proposed (REQUIRED) use drop-down	Product Category (if applicable)
13690_826-0575	13690_826-0575	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$8,999	Each	10%	\$8,099	Other	F1
13690_826-0576	13690_826-0576	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$9,345	Each	10%	\$8,410	Other	F1
13690_843-7069	13690_843-7069	Storage Mid Range	Keep your Hard Drive For Enterprise	\$2,424	Each	10%	\$2,182	Other	F1
13690_843-7070	13690_843-7070	Storage Mid Range	Keep your Hard Drive For Enterprise	\$2,424	Each	10%	\$2,182	Other	F1
13690_847-5404	13690_847-5404	Storage Mid Range	Keep Your Component For Enterprise	\$4,848	Each	10%	\$4,364	Other	F1
13690_847-5405	13690_847-5405	Storage Mid Range	Keep Your Component For Enterprise	\$4,848	Each	10%	\$4,364	Other	F1
13690_926-0476	13690_926-0476	Storage Mid Range	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13695_736-BBCI	13695_736-BBCI	Storage Mid Range	Next Business Day Onsite Diagnosis Service Reinstate	\$299,987	Each	10%	\$269,988	Other	F1
13695_736-BBCJ	13695_736-BBCJ	Storage Mid Range	Next Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13695_736-BBCK	13695_736-BBCK	Storage Mid Range	Same Business Day Onsite Diagnosis Service Reinstate	\$299,987	Each	10%	\$269,988	Other	F1
13695_736-BBCL	13695_736-BBCL	Storage Mid Range	Same Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13695_825-7406	13695_825-7406	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13695_825-7407	13695_825-7407	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13695_825-7408	13695_825-7408	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13695_825-7409	13695_825-7409	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13695_825-9040	13695_825-9040	Storage Mid Range	Keep Your Hard Drive	\$737	Each	10%	\$664	Other	F1
13695_825-9041	13695_825-9041	Storage Mid Range	Keep Your Hard Drive	\$737	Each	10%	\$664	Other	F1
13695_825-9058	13695_825-9058	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$435	Each	10%	\$391	Other	F1
13695_825-9059	13695_825-9059	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$435	Each	10%	\$391	Other	F1
13695_825-9064	13695_825-9064	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$652	Each	10%	\$587	Other	F1
13695_825-9065	13695_825-9065	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$652	Each	10%	\$587	Other	F1
13695_825-9070	13695_825-9070	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$544	Each	10%	\$489	Other	F1
13695_825-9071	13695_825-9071	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$544	Each	10%	\$489	Other	F1
13695_825-9076	13695_825-9076	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$816	Each	10%	\$734	Other	F1
13695_825-9077	13695_825-9077	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$816	Each	10%	\$734	Other	F1
13695_825-9082	13695_825-9082	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$598	Each	10%	\$538	Other	F1
13695_825-9083	13695_825-9083	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$598	Each	10%	\$538	Other	F1
13695_825-9088	13695_825-9088	Storage Mid Range	ProSupport Plus: 7x24 Tech Support and Assistance	\$897	Each	10%	\$807	Other	F1
13695_825-9089	13695_825-9089	Storage Mid Range	ProSupport Plus: 7x24 Tech Support and Assistance	\$897	Each	10%	\$807	Other	F1
13695_825-9094	13695_825-9094	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$652	Each	10%	\$587	Other	F1
13695_825-9095	13695_825-9095	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$652	Each	10%	\$587	Other	F1
13695_825-9100	13695_825-9100	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 Tech Support and Assistance	\$979	Each	10%	\$881	Other	F1
13695_825-9101	13695_825-9101	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 Tech Support and Assistance	\$979	Each	10%	\$881	Other	F1
13695_825-9105	13695_825-9105	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$788	Each	10%	\$710	Other	F1
13695_825-9107	13695_825-9107	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$788	Each	10%	\$710	Other	F1
13695_825-9111	13695_825-9111	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$951	Each	10%	\$856	Other	F1
13695_825-9113	13695_825-9113	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$951	Each	10%	\$856	Other	F1
13695_825-9114	13695_825-9114	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$790	Each	10%	\$711	Other	F1
13695_825-9115	13695_825-9115	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$654	Each	10%	\$589	Other	F1
13695_825-9116	13695_825-9116	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance	\$790	Each	10%	\$711	Other	F1
13695_825-9117	13695_825-9117	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$654	Each	10%	\$589	Other	F1
13695_843-7102	13695_843-7102	Storage Mid Range	Keep your Hard Drive For Enterprise	\$737	Each	10%	\$664	Other	F1
13695_843-7103	13695_843-7103	Storage Mid Range	Keep your Hard Drive For Enterprise	\$737	Each	10%	\$664	Other	F1
13695_847-5437	13695_847-5437	Storage Mid Range	Keep Your Component For Enterprise	\$1,475	Each	10%	\$1,327	Other	F1
13695_847-5438	13695_847-5438	Storage Mid Range	Keep Your Component For Enterprise	\$1,475	Each	10%	\$1,327	Other	F1
13695_926-0476	13695_926-0476	Storage Mid Range	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13692_549-BBBJ	13692_549-BBBJ	Storage Mid Range	Optimize for PowerStore T Models Quarterly Reinstate	\$10,998	Each	10%	\$9,898	Other	F1
13692_549-BBBK	13692_549-BBBK	Storage Mid Range	Optimize for PowerStore T Models Quarterly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13692_549-BBBL	13692_549-BBBL	Storage Mid Range	Optimize for PowerStore T Models Monthly Reinstate	\$10,998	Each	10%	\$9,898	Other	F1
13692_549-BBBM	13692_549-BBBM	Storage Mid Range	Optimize for PowerStore T Models Monthly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13692_736-BBCI	13692_736-BBCI	Storage Mid Range	Next Business Day Onsite Diagnosis Service Reinstate	\$299,987	Each	10%	\$269,988	Other	F1
13692_736-BBCJ	13692_736-BBCJ	Storage Mid Range	Next Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13692_736-BBCK	13692_736-BBCK	Storage Mid Range	Same Business Day Onsite Diagnosis Service Reinstate	\$299,987	Each	10%	\$269,988	Other	F1



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Vendor Notes: Updated November 25, 2020

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13692_736-BBCL	13692_736-BBCL	Storage Mid Range	Same Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13692_825-7406	13692_825-7406	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13692_825-7407	13692_825-7407	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13692_825-7408	13692_825-7408	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13692_825-7409	13692_825-7409	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13692_825-7482	13692_825-7482	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13692_825-7483	13692_825-7483	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1
13692_825-7497	13692_825-7497	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1
13692_825-7498	13692_825-7498	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13692_825-7507	13692_825-7507	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1
13692_825-7511	13692_825-7511	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13692_825-7512	13692_825-7512	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13692_825-7513	13692_825-7513	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1
13692_826-0565	13692_826-0565	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1
13692_826-0566	13692_826-0566	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1
13692_826-0567	13692_826-0567	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$8,999	Each	10%	\$8,099	Other	F1
13692_826-0568	13692_826-0568	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$9,345	Each	10%	\$8,410	Other	F1
13692_826-0573	13692_826-0573	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1
13692_826-0574	13692_826-0574	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1
13692_826-0575	13692_826-0575	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$8,999	Each	10%	\$8,099	Other	F1
13692_826-0576	13692_826-0576	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$9,345	Each	10%	\$8,410	Other	F1
13692_926-0476	13692_926-0476	Storage Mid Range	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13693_549-BBBJ	13693_549-BBBJ	Storage Mid Range	Optimize for PowerStore T Models Quarterly Reinstatement	\$10,998	Each	10%	\$9,898	Other	F1
13693_549-BBBK	13693_549-BBBK	Storage Mid Range	Optimize for PowerStore T Models Quarterly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13693_549-BBBL	13693_549-BBBL	Storage Mid Range	Optimize for PowerStore T Models Monthly Reinstatement	\$10,998	Each	10%	\$9,898	Other	F1
13693_549-BBBM	13693_549-BBBM	Storage Mid Range	Optimize for PowerStore T Models Monthly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13693_736-BBCL	13693_736-BBCL	Storage Mid Range	Next Business Day Onsite Diagnosis Service Reinstatement	\$299,987	Each	10%	\$269,988	Other	F1
13693_736-BBCL	13693_736-BBCL	Storage Mid Range	Next Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13693_736-BBCK	13693_736-BBCK	Storage Mid Range	Same Business Day Onsite Diagnosis Service Reinstatement	\$299,987	Each	10%	\$269,988	Other	F1
13693_736-BBCL	13693_736-BBCL	Storage Mid Range	Same Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13693_825-7406	13693_825-7406	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13693_825-7407	13693_825-7407	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13693_825-7408	13693_825-7408	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13693_825-7409	13693_825-7409	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13693_825-7482	13693_825-7482	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13693_825-7483	13693_825-7483	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1
13693_825-7497	13693_825-7497	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1
13693_825-7498	13693_825-7498	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13693_825-7507	13693_825-7507	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1
13693_825-7511	13693_825-7511	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13693_825-7512	13693_825-7512	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13693_825-7513	13693_825-7513	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1
13693_826-0565	13693_826-0565	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1
13693_826-0566	13693_826-0566	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1
13693_826-0567	13693_826-0567	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$8,999	Each	10%	\$8,099	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13693 826-0568	13693 826-0568	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$9,345	Each	10%	\$8,410	Other	F1
13693 826-0573	13693 826-0573	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1
13693 826-0574	13693 826-0574	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1
13693 826-0575	13693 826-0575	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$8,999	Each	10%	\$8,099	Other	F1
13693 826-0576	13693 826-0576	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$9,345	Each	10%	\$8,410	Other	F1
13693 926-0476	13693 926-0476	Storage Mid Range	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13694 549-BBBJ	13694 549-BBBJ	Storage Mid Range	Optimize for PowerStore T Models Quarterly Reinstatement	\$10,998	Each	10%	\$9,898	Other	F1
13694 549-BBBK	13694 549-BBBK	Storage Mid Range	Optimize for PowerStore T Models Quarterly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13694 549-BBBL	13694 549-BBBL	Storage Mid Range	Optimize for PowerStore T Models Monthly Reinstatement	\$10,998	Each	10%	\$9,898	Other	F1
13694 549-BBBM	13694 549-BBBM	Storage Mid Range	Optimize for PowerStore T Models Monthly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13694 736-BBCI	13694 736-BBCI	Storage Mid Range	Next Business Day Onsite Diagnosis Service Reinstatement	\$299,987	Each	10%	\$269,988	Other	F1
13694 736-BBCJ	13694 736-BBCJ	Storage Mid Range	Next Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13694 736-BBCK	13694 736-BBCK	Storage Mid Range	Same Business Day Onsite Diagnosis Service Reinstatement	\$299,987	Each	10%	\$269,988	Other	F1
13694 736-BBCL	13694 736-BBCL	Storage Mid Range	Same Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13694 825-7392	13694 825-7392	Storage Mid Range	Keep Your Hard Drive	\$22,917	Each	10%	\$20,625	Other	F1
13694 825-7393	13694 825-7393	Storage Mid Range	Keep Your Hard Drive	\$22,917	Each	10%	\$20,625	Other	F1
13694 825-7406	13694 825-7406	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13694 825-7407	13694 825-7407	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13694 825-7408	13694 825-7408	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13694 825-7409	13694 825-7409	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13694 825-7422	13694 825-7422	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$14,126	Each	10%	\$12,713	Other	F1
13694 825-7423	13694 825-7423	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$14,126	Each	10%	\$12,713	Other	F1
13694 825-7428	13694 825-7428	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$21,189	Each	10%	\$19,070	Other	F1
13694 825-7429	13694 825-7429	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$21,189	Each	10%	\$19,070	Other	F1
13694 825-7434	13694 825-7434	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$17,657	Each	10%	\$15,892	Other	F1
13694 825-7435	13694 825-7435	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$17,657	Each	10%	\$15,892	Other	F1
13694 825-7440	13694 825-7440	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$26,486	Each	10%	\$23,837	Other	F1
13694 825-7441	13694 825-7441	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$26,486	Each	10%	\$23,837	Other	F1
13694 825-7446	13694 825-7446	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$19,423	Each	10%	\$17,481	Other	F1
13694 825-7447	13694 825-7447	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$19,423	Each	10%	\$17,481	Other	F1
13694 825-7452	13694 825-7452	Storage Mid Range	ProSupport Plus: 7x24 Tech Support and Assistance	\$29,135	Each	10%	\$26,221	Other	F1
13694 825-7453	13694 825-7453	Storage Mid Range	ProSupport Plus: 7x24 Tech Support and Assistance	\$29,135	Each	10%	\$26,221	Other	F1
13694 825-7458	13694 825-7458	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$21,189	Each	10%	\$19,070	Other	F1
13694 825-7459	13694 825-7459	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$21,189	Each	10%	\$19,070	Other	F1
13694 825-7464	13694 825-7464	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 Tech Support and Assistance	\$31,783	Each	10%	\$28,605	Other	F1
13694 825-7465	13694 825-7465	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 Tech Support and Assistance	\$31,783	Each	10%	\$28,605	Other	F1
13694 825-7469	13694 825-7469	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$25,603	Each	10%	\$23,043	Other	F1
13694 825-7471	13694 825-7471	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$25,603	Each	10%	\$23,043	Other	F1
13694 825-7475	13694 825-7475	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$30,900	Each	10%	\$27,810	Other	F1
13694 825-7477	13694 825-7477	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$30,900	Each	10%	\$27,810	Other	F1
13694 825-7478	13694 825-7478	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$25,647	Each	10%	\$23,083	Other	F1
13694 825-7479	13694 825-7479	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$21,251	Each	10%	\$19,126	Other	F1
13694 825-7480	13694 825-7480	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech	\$25,647	Each	10%	\$23,083	Other	F1
13694 825-7481	13694 825-7481	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$21,251	Each	10%	\$19,126	Other	F1
13694 825-7482	13694 825-7482	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13694 825-7483	13694 825-7483	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1	
13694 825-7497	13694 825-7497	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1	
13694 825-7498	13694 825-7498	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1	
13694 825-7507	13694 825-7507	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1	
13694 825-7511	13694 825-7511	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1	
13694 825-7512	13694 825-7512	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1	
13694 825-7513	13694 825-7513	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1	
13694 826-0565	13694 826-0565	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1	
13694 826-0566	13694 826-0566	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1	
13694 826-0567	13694 826-0567	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$8,999	Each	10%	\$8,099	Other	F1	
13694 826-0568	13694 826-0568	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$9,345	Each	10%	\$8,410	Other	F1	
13694 826-0573	13694 826-0573	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1	
13694 826-0574	13694 826-0574	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1	
13694 826-0575	13694 826-0575	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$8,999	Each	10%	\$8,099	Other	F1	
13694 826-0576	13694 826-0576	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$9,345	Each	10%	\$8,410	Other	F1	
13694 843-7143	13694 843-7143	Storage Mid Range	Keep your Hard Drive For Enterprise	\$22,917	Each	10%	\$20,625	Other	F1	
13694 843-7148	13694 843-7148	Storage Mid Range	Keep your Hard Drive For Enterprise	\$22,917	Each	10%	\$20,625	Other	F1	
13694 847-5478	13694 847-5478	Storage Mid Range	Keep Your Component For Enterprise	\$45,833	Each	10%	\$41,250	Other	F1	
13694 847-5483	13694 847-5483	Storage Mid Range	Keep Your Component For Enterprise	\$45,833	Each	10%	\$41,250	Other	F1	
13694 926-0476	13694 926-0476	Storage Mid Range	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
13698 826-0166	13698 826-0166	Storage Mid Range	ProSupport Plus: 7x24 Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0167	13698 826-0167	Storage Mid Range	ProSupport Plus: 7x24 Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0168	13698 826-0168	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
13698 826-0169	13698 826-0169	Storage Mid Range	ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
13698 826-0178	13698 826-0178	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0179	13698 826-0179	Storage Mid Range	ProSupport Plus: Mission Critical 7x24 Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0180	13698 826-0180	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1	
13698 826-0181	13698 826-0181	Storage Mid Range	ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1	
13698 826-0186	13698 826-0186	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0187	13698 826-0187	Storage Mid Range	ProSupport: 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0192	13698 826-0192	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
13698 826-0193	13698 826-0193	Storage Mid Range	ProSupport: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$0	Each	10%	\$0	Other	F1	
13698 826-0198	13698 826-0198	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0199	13698 826-0199	Storage Mid Range	ProSupport: Mission Critical 7x24 HW/SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0204	13698 826-0204	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1	
13698 826-0205	13698 826-0205	Storage Mid Range	ProSupport: Next Business Day Onsite Service After Problem Diagnosis	\$0	Each	10%	\$0	Other	F1	
13698 826-0210	13698 826-0210	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0211	13698 826-0211	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0212	13698 826-0212	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0213	13698 826-0213	Storage Mid Range	Restricted: ProSupport One for Data Center: 7x24 HW/SW Tech Support Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0218	13698 826-0218	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0219	13698 826-0219	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0220	13698 826-0220	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0221	13698 826-0221	Storage Mid Range	Restricted: ProSupport One Mission Critical for Data Center: 7x24 HW/SW Tech Support Assistance	\$0	Each	10%	\$0	Other	F1	
13698 826-0565	13698 826-0565	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1	
13698 826-0566	13698 826-0566	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13698 826-0567	13698 826-0567	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$8,999	Each	10%	\$8,099	Other	F1
13698 826-0568	13698 826-0568	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$9,345	Each	10%	\$8,410	Other	F1
13698 826-0573	13698 826-0573	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1
13698 826-0574	13698 826-0574	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1
13698 826-0575	13698 826-0575	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$8,999	Each	10%	\$8,099	Other	F1
13698 826-0576	13698 826-0576	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$9,345	Each	10%	\$8,410	Other	F1
13698 926-0476	13698 926-0476	Storage Mid Range	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13691 549-BBBJ	13691 549-BBBJ	Storage Mid Range	Optimize for PowerStore T Models Quarterly Reinstatement	\$10,998	Each	10%	\$9,898	Other	F1
13691 549-BBBK	13691 549-BBBK	Storage Mid Range	Optimize for PowerStore T Models Quarterly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13691 549-BBBL	13691 549-BBBL	Storage Mid Range	Optimize for PowerStore T Models Monthly Reinstatement	\$10,998	Each	10%	\$9,898	Other	F1
13691 549-BBBM	13691 549-BBBM	Storage Mid Range	Optimize for PowerStore T Models Monthly Variable	\$10,998	Each	10%	\$9,898	Other	F1
13691 736-BBCI	13691 736-BBCI	Storage Mid Range	Next Business Day Onsite Diagnosis Service Reinstatement	\$299,987	Each	10%	\$269,988	Other	F1
13691 736-BBCJ	13691 736-BBCJ	Storage Mid Range	Next Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13691 736-BBCK	13691 736-BBCK	Storage Mid Range	Same Business Day Onsite Diagnosis Service Reinstatement	\$299,987	Each	10%	\$269,988	Other	F1
13691 736-BBCL	13691 736-BBCL	Storage Mid Range	Same Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
13691 825-7406	13691 825-7406	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13691 825-7407	13691 825-7407	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
13691 825-7408	13691 825-7408	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13691 825-7409	13691 825-7409	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
13691 825-7482	13691 825-7482	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13691 825-7483	13691 825-7483	Storage Mid Range	Optimize for PowerStore X Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1
13691 825-7497	13691 825-7497	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1
13691 825-7498	13691 825-7498	Storage Mid Range	Optimize for PowerStore X Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13691 825-7507	13691 825-7507	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1
13691 825-7511	13691 825-7511	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1
13691 825-7512	13691 825-7512	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
13691 825-7513	13691 825-7513	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1
13691 826-0565	13691 826-0565	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1
13691 826-0566	13691 826-0566	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1
13691 826-0567	13691 826-0567	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software	\$8,999	Each	10%	\$8,099	Other	F1
13691 826-0568	13691 826-0568	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$9,345	Each	10%	\$8,410	Other	F1
13691 826-0573	13691 826-0573	Storage Mid Range	ProSupport Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$7,614	Each	10%	\$6,853	Other	F1
13691 826-0574	13691 826-0574	Storage Mid Range	ProSupport Mission Critical VSphere Enterprise Plus Software Support/Maintenance	\$8,653	Each	10%	\$7,787	Other	F1
13691 826-0575	13691 826-0575	Storage Mid Range	ProSupport Plus Next Business Day VSphere Enterprise Plus Software Support/Maintenance	\$8,999	Each	10%	\$8,099	Other	F1
13691 826-0576	13691 826-0576	Storage Mid Range	ProSupport Plus Mission Critical VSphere Enterprise Plus Software	\$9,345	Each	10%	\$8,410	Other	F1
13691 843-7111	13691 843-7111	Storage Mid Range	Keep your Hard Drive For Enterprise	\$6,364	Each	10%	\$5,727	Other	F1
13691 843-7112	13691 843-7112	Storage Mid Range	Keep your Hard Drive For Enterprise	\$6,364	Each	10%	\$5,727	Other	F1
13691 847-5446	13691 847-5446	Storage Mid Range	Keep Your Component For Enterprise	\$12,727	Each	10%	\$11,455	Other	F1
13691 847-5447	13691 847-5447	Storage Mid Range	Keep Your Component For Enterprise	\$12,727	Each	10%	\$11,455	Other	F1
13691 926-0476	13691 926-0476	Storage Mid Range	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14778 549-BBBJ	14778 549-BBBJ	Storage Mid Range	Optimize for PowerStore T Models Quarterly Reinstatement	\$10,998	Each	10%	\$9,898	Other	F1
14778 549-BBBK	14778 549-BBBK	Storage Mid Range	Optimize for PowerStore T Models Quarterly Variable	\$10,998	Each	10%	\$9,898	Other	F1
14778 549-BBBL	14778 549-BBBL	Storage Mid Range	Optimize for PowerStore T Models Monthly Reinstatement	\$10,998	Each	10%	\$9,898	Other	F1
14778 549-BBBM	14778 549-BBBM	Storage Mid Range	Optimize for PowerStore T Models Monthly Variable	\$10,998	Each	10%	\$9,898	Other	F1
14778 736-BBCI	14778 736-BBCI	Storage Mid Range	Next Business Day Onsite Diagnosis Service Reinstatement	\$299,987	Each	10%	\$269,988	Other	F1
14778 736-BBCJ	14778 736-BBCJ	Storage Mid Range	Next Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
14778 736-BBCK	14778 736-BBCK	Storage Mid Range	Same Business Day Onsite Diagnosis Service Reinstatement	\$299,987	Each	10%	\$269,988	Other	F1
14778 736-BBCL	14778 736-BBCL	Storage Mid Range	Same Business Day Onsite Diagnosis Service Variable	\$299,987	Each	10%	\$269,988	Other	F1
14778 825-7406	14778 825-7406	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
14778 825-7407	14778 825-7407	Storage Mid Range	Dell Onsite Diagnosis Service Next Business Day	\$1,724	Each	10%	\$1,552	Other	F1
14778 825-7408	14778 825-7408	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
14778 825-7409	14778 825-7409	Storage Mid Range	Dell Onsite Diagnosis Service Same Business Day (per system warranty) 7X24	\$2,783	Each	10%	\$2,504	Other	F1
14778 825-7507	14778 825-7507	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$9,876	Each	10%	\$8,888	Other	F1
14778 825-7511	14778 825-7511	Storage Mid Range	Optimize for PowerStore T Models Monthly	\$20,000	Each	10%	\$18,000	Other	F1
14778 825-7512	14778 825-7512	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$12,000	Each	10%	\$10,800	Other	F1
14778 825-7513	14778 825-7513	Storage Mid Range	Optimize for PowerStore T Models Quarterly	\$9,876	Each	10%	\$8,888	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14778 847-9507	14778 847-9507	Storage Mid Range	Keep Your Hard Drive for Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9508	14778 847-9508	Storage Mid Range	Keep Your Hard Drive for Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9517	14778 847-9517	Storage Mid Range	Keep Your Components for Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9518	14778 847-9518	Storage Mid Range	Keep Your Components for Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9531	14778 847-9531	Storage Mid Range	ProSupport 7x24 Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9532	14778 847-9532	Storage Mid Range	ProSupport 7x24 Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9543	14778 847-9543	Storage Mid Range	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9544	14778 847-9544	Storage Mid Range	ProSupport Mission Critical 7x24 Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9555	14778 847-9555	Storage Mid Range	Prosupport Plus and 7x24 Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9556	14778 847-9556	Storage Mid Range	Prosupport Plus and 7x24 Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9567	14778 847-9567	Storage Mid Range	Prosupport Plus and Mission Critical 7x24 Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9568	14778 847-9568	Storage Mid Range	Prosupport Plus and Mission Critical 7x24 Technical Support and Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9572	14778 847-9572	Storage Mid Range	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9574	14778 847-9574	Storage Mid Range	Restricted ProSupport One for Data Center 7x24 Technical Support Assistance	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9578	14778 847-9578	Storage Mid Range	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$99,999	Each	10%	\$89,999	Other	F1
14778 847-9580	14778 847-9580	Storage Mid Range	Restricted ProSupport One Mission Critical for Data Center 7x24 Technical Support	\$99,999	Each	10%	\$89,999	Other	F1
14778 926-0476	14778 926-0476	Storage Mid Range	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
8124 210-AXLP	8124 210-AXLP	Storage Unstructured	Thank You For Choosing Dell	\$0	Each	10%	\$0	Other	F1
8124 993-5619	8124 993-5619	Storage Unstructured	Thank You for choosing Dell	\$0	Each	10%	\$0	Other	F1
8125 210-AXLP	8125 210-AXLP	Storage Unstructured	Thank You For Choosing Dell	\$0	Each	10%	\$0	Other	F1
13992 007-1527	13992 007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13992 009-4364	13992 009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13992 009-4877	13992 009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13992 460-5900	13992 460-5900	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery.	\$0	Each	10%	\$0	Other	F1
13992 460-8531	13992 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13992 460-9052	13992 460-9052	Storage Unstructured	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13992 460-9900	13992 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13992 461-0497	13992 461-0497	Storage Unstructured	PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1
13992 468-8025	13992 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13992 468-8026	13992 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13992 468-8027	13992 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13992 468-8028	13992 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13992 468-8029	13992 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13992 806-7308	13992 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
13992 812-4005	13992 812-4005	Storage Unstructured	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1
13992 825-8623	13992 825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13992 825-8624	13992 825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13992 829-3026	13992 829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
13992 829-3033	13992 829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1
13992 829-3034	13992 829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1
13992 829-3052	13992 829-3052	Storage Unstructured	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13992 829-3053	13992 829-3053	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$255	Each	10%	\$230	Other	F1
13992 829-3054	13992 829-3054	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$449	Each	10%	\$404	Other	F1
13992 829-3055	13992 829-3055	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$449	Each	10%	\$404	Other	F1
13992 829-3056	13992 829-3056	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$898	Each	10%	\$808	Other	F1
13992 829-3057	13992 829-3057	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$1,347	Each	10%	\$1,212	Other	F1
13992 829-3058	13992 829-3058	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$1,796	Each	10%	\$1,616	Other	F1
13992 829-3061	13992 829-3061	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,297	Each	10%	\$1,167	Other	F1
13992 829-3062	13992 829-3062	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$2,593	Each	10%	\$2,334	Other	F1
13992 829-3063	13992 829-3063	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$3,890	Each	10%	\$3,501	Other	F1
13992 829-3064	13992 829-3064	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$5,186	Each	10%	\$4,667	Other	F1
13992 829-3065	13992 829-3065	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$6,483	Each	10%	\$5,835	Other	F1
13992 829-3068	13992 829-3068	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$577	Each	10%	\$519	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992-829-3069	13992-829-3069	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$577	Each	10%	\$519	Other	F1
13992-829-3070	13992-829-3070	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$1,153	Each	10%	\$1,038	Other	F1
13992-829-3071	13992-829-3071	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$1,730	Each	10%	\$1,557	Other	F1
13992-829-3072	13992-829-3072	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$2,306	Each	10%	\$2,075	Other	F1
13992-829-3075	13992-829-3075	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,518	Each	10%	\$1,366	Other	F1
13992-829-3076	13992-829-3076	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$3,035	Each	10%	\$2,732	Other	F1
13992-829-3077	13992-829-3077	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$4,554	Each	10%	\$4,099	Other	F1
13992-829-3078	13992-829-3078	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$6,072	Each	10%	\$5,465	Other	F1
13992-829-3079	13992-829-3079	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$7,591	Each	10%	\$6,832	Other	F1
13992-829-3082	13992-829-3082	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$526	Each	10%	\$473	Other	F1
13992-829-3083	13992-829-3083	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$526	Each	10%	\$473	Other	F1
13992-829-3084	13992-829-3084	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$1,052	Each	10%	\$947	Other	F1
13992-829-3085	13992-829-3085	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$1,578	Each	10%	\$1,420	Other	F1
13992-829-3086	13992-829-3086	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$2,104	Each	10%	\$1,894	Other	F1
13992-829-3089	13992-829-3089	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,743	Each	10%	\$1,569	Other	F1
13992-829-3090	13992-829-3090	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$3,487	Each	10%	\$3,138	Other	F1
13992-829-3091	13992-829-3091	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$5,230	Each	10%	\$4,707	Other	F1
13992-829-3092	13992-829-3092	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$6,973	Each	10%	\$6,276	Other	F1
13992-829-3093	13992-829-3093	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$8,716	Each	10%	\$7,844	Other	F1
13992-829-3096	13992-829-3096	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$608	Each	10%	\$547	Other	F1
13992-829-3097	13992-829-3097	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$608	Each	10%	\$547	Other	F1
13992-829-3098	13992-829-3098	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$1,215	Each	10%	\$1,094	Other	F1
13992-829-3099	13992-829-3099	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$1,823	Each	10%	\$1,641	Other	F1
13992-829-3100	13992-829-3100	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$2,431	Each	10%	\$2,188	Other	F1
13992-829-3103	13992-829-3103	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,836	Each	10%	\$1,652	Other	F1
13992-829-3104	13992-829-3104	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$3,672	Each	10%	\$3,305	Other	F1
13992-829-3105	13992-829-3105	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$5,509	Each	10%	\$4,958	Other	F1
13992-829-3106	13992-829-3106	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$7,344	Each	10%	\$6,610	Other	F1
13992-829-3107	13992-829-3107	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$9,180	Each	10%	\$8,262	Other	F1
13992-829-4166	13992-829-4166	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$817	Each	10%	\$735	Other	F1
13992-829-4167	13992-829-4167	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$1,633	Each	10%	\$1,470	Other	F1
13992-829-4168	13992-829-4168	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$2,450	Each	10%	\$2,205	Other	F1
13992-829-4169	13992-829-4169	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$3,267	Each	10%	\$2,940	Other	F1
13992-829-4170	13992-829-4170	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$4,083	Each	10%	\$3,675	Other	F1
13992-829-4171	13992-829-4171	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$980	Each	10%	\$882	Other	F1
13992-829-4172	13992-829-4172	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$1,960	Each	10%	\$1,764	Other	F1
13992-829-4173	13992-829-4173	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$2,940	Each	10%	\$2,646	Other	F1
13992-829-4174	13992-829-4174	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$3,920	Each	10%	\$3,528	Other	F1
13992-829-4175	13992-829-4175	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$4,900	Each	10%	\$4,410	Other	F1
13992-829-4176	13992-829-4176	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,062	Each	10%	\$956	Other	F1
13992-829-4177	13992-829-4177	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$2,123	Each	10%	\$1,911	Other	F1
13992-829-4178	13992-829-4178	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$3,185	Each	10%	\$2,867	Other	F1
13992-829-4179	13992-829-4179	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$4,247	Each	10%	\$3,822	Other	F1
13992-829-4180	13992-829-4180	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$5,308	Each	10%	\$4,778	Other	F1
13992-829-4181	13992-829-4181	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$1,143	Each	10%	\$1,029	Other	F1

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Vendor Notes:

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13992 829-4182	13992 829-4182	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$2,287	Each	10%	\$2,058	Other	F1
13992 829-4183	13992 829-4183	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$3,430	Each	10%	\$3,087	Other	F1
13992 829-4184	13992 829-4184	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$4,573	Each	10%	\$4,116	Other	F1
13992 829-4185	13992 829-4185	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$5,717	Each	10%	\$5,145	Other	F1
13992 829-4186	13992 829-4186	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$250	Each	10%	\$225	Other	F1
13992 829-4187	13992 829-4187	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$500	Each	10%	\$450	Other	F1
13992 829-4188	13992 829-4188	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$750	Each	10%	\$675	Other	F1
13992 829-4189	13992 829-4189	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$1,000	Each	10%	\$900	Other	F1
13992 829-4190	13992 829-4190	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$1,250	Each	10%	\$1,125	Other	F1
13992 829-4191	13992 829-4191	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
13992 829-4192	13992 829-4192	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
13992 829-4193	13992 829-4193	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
13992 829-4194	13992 829-4194	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
13992 829-4195	13992 829-4195	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
13992 829-4196	13992 829-4196	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$325	Each	10%	\$293	Other	F1
13992 829-4197	13992 829-4197	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$650	Each	10%	\$585	Other	F1
13992 829-4198	13992 829-4198	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$975	Each	10%	\$878	Other	F1
13992 829-4199	13992 829-4199	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$1,300	Each	10%	\$1,170	Other	F1
13992 829-4200	13992 829-4200	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$1,625	Each	10%	\$1,463	Other	F1
13992 829-4201	13992 829-4201	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$350	Each	10%	\$315	Other	F1
13992 829-4202	13992 829-4202	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$700	Each	10%	\$630	Other	F1
13992 829-4203	13992 829-4203	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$1,050	Each	10%	\$945	Other	F1
13992 829-4204	13992 829-4204	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$1,400	Each	10%	\$1,260	Other	F1
13992 829-4205	13992 829-4205	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$1,750	Each	10%	\$1,575	Other	F1
13992 829-4206	13992 829-4206	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13992 829-4207	13992 829-4207	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13992 829-4208	13992 829-4208	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1
13992 829-4209	13992 829-4209	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$37	Each	10%	\$33	Other	F1
13992 829-4210	13992 829-4210	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1
13992 829-4211	13992 829-4211	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
13992 829-4212	13992 829-4212	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$22	Each	10%	\$20	Other	F1
13992 829-4213	13992 829-4213	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$33	Each	10%	\$30	Other	F1
13992 829-4214	13992 829-4214	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$44	Each	10%	\$40	Other	F1
13992 829-4215	13992 829-4215	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$55	Each	10%	\$49	Other	F1
13992 829-4216	13992 829-4216	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
13992 829-4217	13992 829-4217	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1
13992 829-4218	13992 829-4218	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1
13992 829-4219	13992 829-4219	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992_829-4220	13992_829-4220	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$54	Other	F1
13992_829-4221	13992_829-4221	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
13992_829-4222	13992_829-4222	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
13992_829-4223	13992_829-4223	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$35	Other	F1
13992_829-4224	13992_829-4224	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$51	Each	10%	\$46	Other	F1
13992_829-4225	13992_829-4225	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$64	Each	10%	\$58	Other	F1
13992_829-4226	13992_829-4226	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$273	Each	10%	\$246	Other	F1
13992_829-4227	13992_829-4227	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$546	Each	10%	\$491	Other	F1
13992_829-4228	13992_829-4228	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$818	Each	10%	\$737	Other	F1
13992_829-4229	13992_829-4229	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,091	Each	10%	\$982	Other	F1
13992_829-4230	13992_829-4230	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$1,364	Each	10%	\$1,228	Other	F1
13992_829-4231	13992_829-4231	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$307	Each	10%	\$276	Other	F1
13992_829-4232	13992_829-4232	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$614	Each	10%	\$552	Other	F1
13992_829-4233	13992_829-4233	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$921	Each	10%	\$829	Other	F1
13992_829-4234	13992_829-4234	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,228	Each	10%	\$1,105	Other	F1
13992_829-4235	13992_829-4235	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$1,535	Each	10%	\$1,381	Other	F1
13992_829-4236	13992_829-4236	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$324	Each	10%	\$292	Other	F1
13992_829-4237	13992_829-4237	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$648	Each	10%	\$583	Other	F1
13992_829-4238	13992_829-4238	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$972	Each	10%	\$875	Other	F1
13992_829-4239	13992_829-4239	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,296	Each	10%	\$1,166	Other	F1
13992_829-4240	13992_829-4240	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$1,620	Each	10%	\$1,458	Other	F1
13992_829-4241	13992_829-4241	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$341	Each	10%	\$307	Other	F1
13992_829-4242	13992_829-4242	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$682	Each	10%	\$614	Other	F1
13992_829-4243	13992_829-4243	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,023	Each	10%	\$921	Other	F1
13992_829-4244	13992_829-4244	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,364	Each	10%	\$1,228	Other	F1
13992_829-4245	13992_829-4245	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$1,705	Each	10%	\$1,535	Other	F1
13992_829-4246	13992_829-4246	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13992_829-4247	13992_829-4247	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$10	Other	F1
13992_829-4248	13992_829-4248	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$16	Other	F1
13992_829-4249	13992_829-4249	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
13992_829-4250	13992_829-4250	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
13992_829-4251	13992_829-4251	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$6	Other	F1
13992_829-4252	13992_829-4252	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
13992_829-4253	13992_829-4253	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$19	Each	10%	\$17	Other	F1
13992_829-4254	13992_829-4254	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$26	Each	10%	\$23	Other	F1
13992_829-4255	13992_829-4255	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$32	Each	10%	\$29	Other	F1
13992_829-4256	13992_829-4256	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13992_829-4257	13992_829-4257	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
13992-829-4258	13992-829-4258	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1
13992-829-4259	13992-829-4259	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1
13992-829-4260	13992-829-4260	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1
13992-829-4261	13992-829-4261	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13992-829-4262	13992-829-4262	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13992-829-4263	13992-829-4263	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
13992-829-4264	13992-829-4264	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13992-829-4265	13992-829-4265	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
13992-829-4266	13992-829-4266	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$343	Each	10%	\$308	Other	F1
13992-829-4267	13992-829-4267	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$685	Each	10%	\$617	Other	F1
13992-829-4268	13992-829-4268	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,028	Each	10%	\$925	Other	F1
13992-829-4269	13992-829-4269	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,371	Each	10%	\$1,234	Other	F1
13992-829-4270	13992-829-4270	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$1,714	Each	10%	\$1,542	Other	F1
13992-829-4271	13992-829-4271	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$386	Each	10%	\$347	Other	F1
13992-829-4272	13992-829-4272	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$771	Each	10%	\$694	Other	F1
13992-829-4273	13992-829-4273	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,157	Each	10%	\$1,041	Other	F1
13992-829-4274	13992-829-4274	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,542	Each	10%	\$1,388	Other	F1
13992-829-4275	13992-829-4275	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$1,928	Each	10%	\$1,735	Other	F1
13992-829-4276	13992-829-4276	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$407	Each	10%	\$366	Other	F1
13992-829-4277	13992-829-4277	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$814	Each	10%	\$733	Other	F1
13992-829-4278	13992-829-4278	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,221	Each	10%	\$1,099	Other	F1
13992-829-4279	13992-829-4279	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,628	Each	10%	\$1,465	Other	F1
13992-829-4280	13992-829-4280	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,035	Each	10%	\$1,831	Other	F1
13992-829-4281	13992-829-4281	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$428	Each	10%	\$386	Other	F1
13992-829-4282	13992-829-4282	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$857	Each	10%	\$771	Other	F1
13992-829-4283	13992-829-4283	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,285	Each	10%	\$1,157	Other	F1
13992-829-4284	13992-829-4284	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,714	Each	10%	\$1,542	Other	F1
13992-829-4285	13992-829-4285	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,142	Each	10%	\$1,928	Other	F1
13992-829-4286	13992-829-4286	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$7	Each	10%	\$6	Other	F1
13992-829-4287	13992-829-4287	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
13992-829-4288	13992-829-4288	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$22	Each	10%	\$19	Other	F1
13992-829-4289	13992-829-4289	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13992-829-4290	13992-829-4290	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
13992-829-4291	13992-829-4291	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13992-829-4292	13992-829-4292	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
13992-829-4293	13992-829-4293	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
13992-829-4294	13992-829-4294	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$32	Each	10%	\$29	Other	F1
13992-829-4295	13992-829-4295	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$41	Each	10%	\$36	Other	F1
13992-829-4296	13992-829-4296	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$9	Each	10%	\$8	Other	F1
13992-829-4297	13992-829-4297	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
13992-829-4298	13992-829-4298	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$26	Each	10%	\$23	Other	F1
13992-829-4299	13992-829-4299	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$34	Each	10%	\$31	Other	F1
13992-829-4300	13992-829-4300	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$38	Other	F1
13992-829-4301	13992-829-4301	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13992-829-4302	13992-829-4302	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13992-829-4303	13992-829-4303	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
13992 829-4304	13992 829-4304	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
13992 829-4305	13992 829-4305	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$45	Each	10%	\$41	Other	F1
13992 829-4306	13992 829-4306	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$686	Each	10%	\$617	Other	F1
13992 829-4307	13992 829-4307	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$1,372	Each	10%	\$1,235	Other	F1
13992 829-4308	13992 829-4308	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,058	Each	10%	\$1,852	Other	F1
13992 829-4309	13992 829-4309	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,744	Each	10%	\$2,469	Other	F1
13992 829-4310	13992 829-4310	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$3,430	Each	10%	\$3,087	Other	F1
13992 829-4311	13992 829-4311	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$772	Each	10%	\$694	Other	F1
13992 829-4312	13992 829-4312	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,543	Each	10%	\$1,389	Other	F1
13992 829-4313	13992 829-4313	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,315	Each	10%	\$2,083	Other	F1
13992 829-4314	13992 829-4314	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$3,087	Each	10%	\$2,778	Other	F1
13992 829-4315	13992 829-4315	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$3,858	Each	10%	\$3,472	Other	F1
13992 829-4316	13992 829-4316	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$815	Each	10%	\$733	Other	F1
13992 829-4317	13992 829-4317	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$1,629	Each	10%	\$1,466	Other	F1
13992 829-4318	13992 829-4318	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$2,444	Each	10%	\$2,199	Other	F1
13992 829-4319	13992 829-4319	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$3,258	Each	10%	\$2,932	Other	F1
13992 829-4320	13992 829-4320	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$4,073	Each	10%	\$3,665	Other	F1
13992 829-4321	13992 829-4321	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$857	Each	10%	\$772	Other	F1
13992 829-4322	13992 829-4322	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,715	Each	10%	\$1,543	Other	F1
13992 829-4323	13992 829-4323	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,572	Each	10%	\$2,315	Other	F1
13992 829-4324	13992 829-4324	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$3,430	Each	10%	\$3,087	Other	F1
13992 829-4325	13992 829-4325	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$4,287	Each	10%	\$3,858	Other	F1
13992 829-4326	13992 829-4326	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
13992 829-4327	13992 829-4327	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
13992 829-4328	13992 829-4328	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
13992 829-4329	13992 829-4329	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
13992 829-4330	13992 829-4330	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
13992 829-4331	13992 829-4331	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$16	Each	10%	\$15	Other	F1
13992 829-4332	13992 829-4332	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1
13992 829-4333	13992 829-4333	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$49	Each	10%	\$44	Other	F1
13992 829-4334	13992 829-4334	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1
13992 829-4335	13992 829-4335	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$81	Each	10%	\$73	Other	F1
13992 829-4336	13992 829-4336	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$17	Each	10%	\$15	Other	F1
13992 829-4337	13992 829-4337	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$34	Each	10%	\$31	Other	F1
13992 829-4338	13992 829-4338	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$51	Each	10%	\$46	Other	F1
13992 829-4339	13992 829-4339	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$68	Each	10%	\$62	Other	F1
13992 829-4340	13992 829-4340	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$86	Each	10%	\$77	Other	F1
13992 829-4341	13992 829-4341	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$18	Each	10%	\$16	Other	F1
13992 829-4342	13992 829-4342	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$36	Each	10%	\$32	Other	F1
13992 829-4343	13992 829-4343	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$54	Each	10%	\$49	Other	F1
13992 829-4344	13992 829-4344	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$72	Each	10%	\$65	Other	F1
13992 829-4345	13992 829-4345	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$90	Each	10%	\$81	Other	F1
13992 829-4346	13992 829-4346	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$191	Each	10%	\$172	Other	F1
13992 829-4347	13992 829-4347	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2	\$381	Each	10%	\$343	Other	F1
13992 829-4348	13992 829-4348	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3	\$572	Each	10%	\$515	Other	F1
13992 829-4349	13992 829-4349	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4	\$763	Each	10%	\$687	Other	F1
13992 829-4350	13992 829-4350	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5	\$954	Each	10%	\$858	Other	F1
13992 829-4351	13992 829-4351	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1
13992 829-4352	13992 829-4352	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1
13992 829-4353	13992 829-4353	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1
13992 829-4354	13992 829-4354	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1
13992 829-4355	13992 829-4355	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	Column M (Column I*Column K) ALJP Category use drop-down	Product Category (if applicable)
13992 829-4356	13992 829-4356	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1	\$226	Each	10%		\$204	Other	F1
13992 829-4357	13992 829-4357	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2	\$453	Each	10%		\$408	Other	F1
13992 829-4358	13992 829-4358	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3	\$679	Each	10%		\$611	Other	F1
13992 829-4359	13992 829-4359	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$906	Each	10%		\$815	Other	F1
13992 829-4360	13992 829-4360	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,132	Each	10%		\$1,019	Other	F1
13992 829-4361	13992 829-4361	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$238	Each	10%		\$215	Other	F1
13992 829-4362	13992 829-4362	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$477	Each	10%		\$429	Other	F1
13992 829-4363	13992 829-4363	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$715	Each	10%		\$644	Other	F1
13992 829-4364	13992 829-4364	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$954	Each	10%		\$858	Other	F1
13992 829-4365	13992 829-4365	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,192	Each	10%		\$1,073	Other	F1
13992 829-4366	13992 829-4366	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$4	Each	10%		\$4	Other	F1
13992 829-4367	13992 829-4367	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2	\$8	Each	10%		\$7	Other	F1
13992 829-4368	13992 829-4368	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$12	Each	10%		\$11	Other	F1
13992 829-4369	13992 829-4369	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$16	Each	10%		\$14	Other	F1
13992 829-4370	13992 829-4370	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$20	Each	10%		\$18	Other	F1
13992 829-4371	13992 829-4371	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%		\$4	Other	F1
13992 829-4372	13992 829-4372	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%		\$8	Other	F1
13992 829-4373	13992 829-4373	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$14	Each	10%		\$12	Other	F1
13992 829-4374	13992 829-4374	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$18	Each	10%		\$16	Other	F1
13992 829-4375	13992 829-4375	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$23	Each	10%		\$20	Other	F1
13992 829-4376	13992 829-4376	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$5	Each	10%		\$4	Other	F1
13992 829-4377	13992 829-4377	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%		\$9	Other	F1
13992 829-4378	13992 829-4378	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$14	Each	10%		\$13	Other	F1
13992 829-4379	13992 829-4379	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%		\$17	Other	F1
13992 829-4380	13992 829-4380	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%		\$21	Other	F1
13992 829-4381	13992 829-4381	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%		\$5	Other	F1
13992 829-4382	13992 829-4382	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%		\$9	Other	F1
13992 829-4383	13992 829-4383	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%		\$14	Other	F1
13992 829-4384	13992 829-4384	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$20	Each	10%		\$18	Other	F1
13992 829-4385	13992 829-4385	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$25	Each	10%		\$23	Other	F1
13992 829-4386	13992 829-4386	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$112	Each	10%		\$101	Other	F1
13992 829-4387	13992 829-4387	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$225	Each	10%		\$202	Other	F1
13992 829-4388	13992 829-4388	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$337	Each	10%		\$304	Other	F1
13992 829-4389	13992 829-4389	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$450	Each	10%		\$405	Other	F1
13992 829-4390	13992 829-4390	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$562	Each	10%		\$506	Other	F1
13992 829-4391	13992 829-4391	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$127	Each	10%		\$114	Other	F1
13992 829-4392	13992 829-4392	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$253	Each	10%		\$228	Other	F1
13992 829-4393	13992 829-4393	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$380	Each	10%		\$342	Other	F1
13992 829-4394	13992 829-4394	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$506	Each	10%		\$456	Other	F1
13992 829-4395	13992 829-4395	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$633	Each	10%		\$569	Other	F1
13992 829-4396	13992 829-4396	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$134	Each	10%		\$120	Other	F1
13992 829-4397	13992 829-4397	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$267	Each	10%		\$240	Other	F1
13992 829-4398	13992 829-4398	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$401	Each	10%		\$361	Other	F1
13992 829-4399	13992 829-4399	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$534	Each	10%		\$481	Other	F1
13992 829-4400	13992 829-4400	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$668	Each	10%		\$601	Other	F1
13992 829-4401	13992 829-4401	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$141	Each	10%		\$127	Other	F1
13992 829-4402	13992 829-4402	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$281	Each	10%		\$253	Other	F1
13992 829-4403	13992 829-4403	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$422	Each	10%		\$380	Other	F1
13992 829-4404	13992 829-4404	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$562	Each	10%		\$506	Other	F1
13992 829-4405	13992 829-4405	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$703	Each	10%		\$633	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992 829-4406	13992 829-4406	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13992 829-4407	13992 829-4407	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$4	Other	F1
13992 829-4408	13992 829-4408	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
13992 829-4409	13992 829-4409	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
13992 829-4410	13992 829-4410	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$12	Each	10%	\$11	Other	F1
13992 829-4411	13992 829-4411	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1
13992 829-4412	13992 829-4412	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
13992 829-4413	13992 829-4413	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
13992 829-4414	13992 829-4414	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$11	Each	10%	\$10	Other	F1
13992 829-4415	13992 829-4415	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$12	Other	F1
13992 829-4416	13992 829-4416	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$3	Each	10%	\$3	Other	F1
13992 829-4417	13992 829-4417	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$6	Each	10%	\$5	Other	F1
13992 829-4418	13992 829-4418	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$9	Each	10%	\$8	Other	F1
13992 829-4419	13992 829-4419	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$11	Each	10%	\$10	Other	F1
13992 829-4420	13992 829-4420	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
13992 829-4421	13992 829-4421	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13992 829-4422	13992 829-4422	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
13992 829-4423	13992 829-4423	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
13992 829-4424	13992 829-4424	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
13992 829-4425	13992 829-4425	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
13992 829-4426	13992 829-4426	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$191	Each	10%	\$172	Other	F1
13992 829-4427	13992 829-4427	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$381	Each	10%	\$343	Other	F1
13992 829-4428	13992 829-4428	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$572	Each	10%	\$515	Other	F1
13992 829-4429	13992 829-4429	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$763	Each	10%	\$687	Other	F1
13992 829-4430	13992 829-4430	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$954	Each	10%	\$858	Other	F1
13992 829-4431	13992 829-4431	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1
13992 829-4432	13992 829-4432	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1
13992 829-4433	13992 829-4433	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1
13992 829-4434	13992 829-4434	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1
13992 829-4435	13992 829-4435	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1
13992 829-4436	13992 829-4436	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
13992 829-4437	13992 829-4437	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$453	Each	10%	\$408	Other	F1
13992 829-4438	13992 829-4438	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$679	Each	10%	\$611	Other	F1
13992 829-4439	13992 829-4439	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$906	Each	10%	\$815	Other	F1
13992 829-4440	13992 829-4440	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$1,132	Each	10%	\$1,019	Other	F1
13992 829-4441	13992 829-4441	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$238	Each	10%	\$215	Other	F1
13992 829-4442	13992 829-4442	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$477	Each	10%	\$429	Other	F1
13992 829-4443	13992 829-4443	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$715	Each	10%	\$644	Other	F1
13992 829-4444	13992 829-4444	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$954	Each	10%	\$858	Other	F1
13992 829-4445	13992 829-4445	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,192	Each	10%	\$1,073	Other	F1
13992 829-4446	13992 829-4446	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13992 829-4447	13992 829-4447	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13992 829-4448	13992 829-4448	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13992 829-4449	13992 829-4449	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13992 829-4450	13992 829-4450	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
13992 829-4451	13992 829-4451	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13992 829-4452	13992 829-4452	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992 829-4453	13992 829-4453	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1
13992 829-4454	13992 829-4454	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1
13992 829-4455	13992 829-4455	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1
13992 829-4456	13992 829-4456	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$5	Each	10%	\$4	Other	F1
13992 829-4457	13992 829-4457	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
13992 829-4458	13992 829-4458	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
13992 829-4459	13992 829-4459	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13992 829-4460	13992 829-4460	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1
13992 829-4461	13992 829-4461	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13992 829-4462	13992 829-4462	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13992 829-4463	13992 829-4463	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
13992 829-4464	13992 829-4464	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1
13992 829-4465	13992 829-4465	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$25	Each	10%	\$23	Other	F1
13992 829-4466	13992 829-4466	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$191	Each	10%	\$172	Other	F1
13992 829-4467	13992 829-4467	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$381	Each	10%	\$343	Other	F1
13992 829-4468	13992 829-4468	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$572	Each	10%	\$515	Other	F1
13992 829-4469	13992 829-4469	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$763	Each	10%	\$687	Other	F1
13992 829-4470	13992 829-4470	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$954	Each	10%	\$858	Other	F1
13992 829-4471	13992 829-4471	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1
13992 829-4472	13992 829-4472	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1
13992 829-4473	13992 829-4473	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1
13992 829-4474	13992 829-4474	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1
13992 829-4475	13992 829-4475	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1
13992 829-4476	13992 829-4476	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$226	Each	10%	\$204	Other	F1
13992 829-4477	13992 829-4477	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$453	Each	10%	\$408	Other	F1
13992 829-4478	13992 829-4478	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$679	Each	10%	\$611	Other	F1
13992 829-4479	13992 829-4479	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$906	Each	10%	\$815	Other	F1
13992 829-4480	13992 829-4480	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$1,132	Each	10%	\$1,019	Other	F1
13992 829-4481	13992 829-4481	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$238	Each	10%	\$215	Other	F1
13992 829-4482	13992 829-4482	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$477	Each	10%	\$429	Other	F1
13992 829-4483	13992 829-4483	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$715	Each	10%	\$644	Other	F1
13992 829-4484	13992 829-4484	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$954	Each	10%	\$858	Other	F1
13992 829-4485	13992 829-4485	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,192	Each	10%	\$1,073	Other	F1
13992 829-4486	13992 829-4486	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13992 829-4487	13992 829-4487	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13992 829-4488	13992 829-4488	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13992 829-4489	13992 829-4489	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13992 829-4490	13992 829-4490	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
13992 829-4491	13992 829-4491	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13992 829-4492	13992 829-4492	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
13992 829-4493	13992 829-4493	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1
13992 829-4494	13992 829-4494	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1
13992 829-4495	13992 829-4495	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1
13992 829-4496	13992 829-4496	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13992 829-4497	13992 829-4497	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13992 829-4498	13992 829-4498	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
13992 829-4499	13992 829-4499	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13992 829-4500	13992 829-4500	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13992 829-4501	13992 829-4501	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13992 829-4502	13992 829-4502	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13992 829-4503	13992 829-4503	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
13992 829-4504	13992 829-4504	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1
13992 829-4505	13992 829-4505	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$25	Each	10%	\$23	Other	F1
13992 829-4506	13992 829-4506	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$78	Each	10%	\$70	Other	F1
13992 829-4507	13992 829-4507	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$155	Each	10%	\$140	Other	F1
13992 829-4508	13992 829-4508	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$233	Each	10%	\$210	Other	F1
13992 829-4509	13992 829-4509	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$310	Each	10%	\$279	Other	F1
13992 829-4510	13992 829-4510	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$388	Each	10%	\$349	Other	F1
13992 829-4511	13992 829-4511	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$87	Each	10%	\$79	Other	F1
13992 829-4512	13992 829-4512	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$175	Each	10%	\$157	Other	F1
13992 829-4513	13992 829-4513	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$262	Each	10%	\$236	Other	F1
13992 829-4514	13992 829-4514	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$349	Each	10%	\$314	Other	F1
13992 829-4515	13992 829-4515	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$437	Each	10%	\$393	Other	F1
13992 829-4516	13992 829-4516	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$92	Each	10%	\$83	Other	F1
13992 829-4517	13992 829-4517	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$184	Each	10%	\$166	Other	F1
13992 829-4518	13992 829-4518	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$276	Each	10%	\$249	Other	F1
13992 829-4519	13992 829-4519	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$369	Each	10%	\$332	Other	F1
13992 829-4520	13992 829-4520	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$461	Each	10%	\$415	Other	F1
13992 829-4521	13992 829-4521	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$97	Each	10%	\$87	Other	F1
13992 829-4522	13992 829-4522	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$194	Each	10%	\$175	Other	F1
13992 829-4523	13992 829-4523	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$291	Each	10%	\$262	Other	F1
13992 829-4524	13992 829-4524	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$388	Each	10%	\$349	Other	F1
13992 829-4525	13992 829-4525	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$485	Each	10%	\$437	Other	F1
13992 829-4526	13992 829-4526	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$1	Other	F1
13992 829-4527	13992 829-4527	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$3	Each	10%	\$3	Other	F1
13992 829-4528	13992 829-4528	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$4	Other	F1
13992 829-4529	13992 829-4529	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$6	Each	10%	\$6	Other	F1
13992 829-4530	13992 829-4530	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$8	Each	10%	\$7	Other	F1
13992 829-4531	13992 829-4531	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13992 829-4532	13992 829-4532	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13992 829-4533	13992 829-4533	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
13992 829-4534	13992 829-4534	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
13992 829-4535	13992 829-4535	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
13992 829-4536	13992 829-4536	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13992 829-4537	13992 829-4537	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13992 829-4538	13992 829-4538	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
13992 829-4539	13992 829-4539	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13992 829-4540	13992 829-4540	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992 829-4541	13992 829-4541	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13992 829-4542	13992 829-4542	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
13992 829-4543	13992 829-4543	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
13992 829-4544	13992 829-4544	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13992 829-4545	13992 829-4545	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13992 829-4546	13992 829-4546	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$278	Each	10%	\$250	Other	F1
13992 829-4547	13992 829-4547	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$556	Each	10%	\$500	Other	F1
13992 829-4548	13992 829-4548	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$834	Each	10%	\$750	Other	F1
13992 829-4549	13992 829-4549	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,112	Each	10%	\$1,001	Other	F1
13992 829-4550	13992 829-4550	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,390	Each	10%	\$1,251	Other	F1
13992 829-4551	13992 829-4551	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$313	Each	10%	\$281	Other	F1
13992 829-4552	13992 829-4552	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$625	Each	10%	\$563	Other	F1
13992 829-4553	13992 829-4553	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$938	Each	10%	\$844	Other	F1
13992 829-4554	13992 829-4554	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,251	Each	10%	\$1,126	Other	F1
13992 829-4555	13992 829-4555	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,563	Each	10%	\$1,407	Other	F1
13992 829-4556	13992 829-4556	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$330	Each	10%	\$297	Other	F1
13992 829-4557	13992 829-4557	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$660	Each	10%	\$594	Other	F1
13992 829-4558	13992 829-4558	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$990	Each	10%	\$891	Other	F1
13992 829-4559	13992 829-4559	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,320	Each	10%	\$1,188	Other	F1
13992 829-4560	13992 829-4560	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,650	Each	10%	\$1,485	Other	F1
13992 829-4561	13992 829-4561	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$347	Each	10%	\$313	Other	F1
13992 829-4562	13992 829-4562	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$695	Each	10%	\$625	Other	F1
13992 829-4563	13992 829-4563	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,042	Each	10%	\$938	Other	F1
13992 829-4564	13992 829-4564	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,390	Each	10%	\$1,251	Other	F1
13992 829-4565	13992 829-4565	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,737	Each	10%	\$1,563	Other	F1
13992 829-4566	13992 829-4566	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13992 829-4567	13992 829-4567	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$10	Other	F1
13992 829-4568	13992 829-4568	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$16	Other	F1
13992 829-4569	13992 829-4569	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
13992 829-4570	13992 829-4570	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
13992 829-4571	13992 829-4571	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$6	Other	F1
13992 829-4572	13992 829-4572	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
13992 829-4573	13992 829-4573	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$19	Each	10%	\$17	Other	F1
13992 829-4574	13992 829-4574	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$26	Each	10%	\$23	Other	F1
13992 829-4575	13992 829-4575	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$32	Each	10%	\$29	Other	F1
13992 829-4576	13992 829-4576	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13992 829-4577	13992 829-4577	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1
13992 829-4578	13992 829-4578	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992-829-4579	13992-829-4579	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1
13992-829-4580	13992-829-4580	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1
13992-829-4581	13992-829-4581	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13992-829-4582	13992-829-4582	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13992-829-4583	13992-829-4583	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
13992-829-4584	13992-829-4584	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13992-829-4585	13992-829-4585	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
13992-829-4586	13992-829-4586	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$78	Each	10%	\$70	Other	F1
13992-829-4587	13992-829-4587	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$155	Each	10%	\$140	Other	F1
13992-829-4588	13992-829-4588	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$233	Each	10%	\$210	Other	F1
13992-829-4589	13992-829-4589	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$310	Each	10%	\$279	Other	F1
13992-829-4590	13992-829-4590	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$388	Each	10%	\$349	Other	F1
13992-829-4591	13992-829-4591	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$87	Each	10%	\$79	Other	F1
13992-829-4592	13992-829-4592	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$175	Each	10%	\$157	Other	F1
13992-829-4593	13992-829-4593	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$262	Each	10%	\$236	Other	F1
13992-829-4594	13992-829-4594	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$349	Each	10%	\$314	Other	F1
13992-829-4595	13992-829-4595	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$437	Each	10%	\$393	Other	F1
13992-829-4596	13992-829-4596	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$92	Each	10%	\$83	Other	F1
13992-829-4597	13992-829-4597	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$184	Each	10%	\$166	Other	F1
13992-829-4598	13992-829-4598	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$276	Each	10%	\$249	Other	F1
13992-829-4599	13992-829-4599	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$369	Each	10%	\$332	Other	F1
13992-829-4600	13992-829-4600	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$461	Each	10%	\$415	Other	F1
13992-829-4601	13992-829-4601	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$97	Each	10%	\$87	Other	F1
13992-829-4602	13992-829-4602	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$194	Each	10%	\$175	Other	F1
13992-829-4603	13992-829-4603	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$291	Each	10%	\$262	Other	F1
13992-829-4604	13992-829-4604	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$388	Each	10%	\$349	Other	F1
13992-829-4605	13992-829-4605	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$485	Each	10%	\$437	Other	F1
13992-829-4606	13992-829-4606	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$1	Other	F1
13992-829-4607	13992-829-4607	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$3	Each	10%	\$3	Other	F1
13992-829-4608	13992-829-4608	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$4	Other	F1
13992-829-4609	13992-829-4609	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$6	Each	10%	\$6	Other	F1
13992-829-4610	13992-829-4610	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$8	Each	10%	\$7	Other	F1
13992-829-4611	13992-829-4611	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13992-829-4612	13992-829-4612	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13992-829-4613	13992-829-4613	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
13992-829-4614	13992-829-4614	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
13992-829-4615	13992-829-4615	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
13992-829-4616	13992-829-4616	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992 829-4617	13992 829-4617	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13992 829-4618	13992 829-4618	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
13992 829-4619	13992 829-4619	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13992 829-4620	13992 829-4620	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13992 829-4621	13992 829-4621	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13992 829-4622	13992 829-4622	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
13992 829-4623	13992 829-4623	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
13992 829-4624	13992 829-4624	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13992 829-4625	13992 829-4625	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13992 829-4626	13992 829-4626	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4627	13992 829-4627	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4628	13992 829-4628	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4629	13992 829-4629	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4630	13992 829-4630	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4631	13992 829-4631	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4632	13992 829-4632	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4633	13992 829-4633	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4634	13992 829-4634	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4635	13992 829-4635	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4636	13992 829-4636	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4637	13992 829-4637	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4638	13992 829-4638	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4639	13992 829-4639	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4640	13992 829-4640	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4641	13992 829-4641	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4642	13992 829-4642	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4643	13992 829-4643	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4644	13992 829-4644	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4645	13992 829-4645	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4646	13992 829-4646	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
13992 829-4647	13992 829-4647	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
13992 829-4648	13992 829-4648	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
13992 829-4649	13992 829-4649	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
13992 829-4650	13992 829-4650	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
13992 829-4651	13992 829-4651	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
13992 829-4652	13992 829-4652	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
13992 829-4653	13992 829-4653	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
13992 829-4654	13992 829-4654	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992 829-4655	13992 829-4655	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
13992 829-4656	13992 829-4656	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
13992 829-4657	13992 829-4657	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
13992 829-4658	13992 829-4658	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
13992 829-4659	13992 829-4659	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
13992 829-4660	13992 829-4660	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
13992 829-4661	13992 829-4661	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
13992 829-4662	13992 829-4662	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
13992 829-4663	13992 829-4663	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
13992 829-4664	13992 829-4664	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
13992 829-4665	13992 829-4665	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
13992 829-4666	13992 829-4666	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4667	13992 829-4667	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4668	13992 829-4668	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4669	13992 829-4669	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4670	13992 829-4670	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4671	13992 829-4671	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4672	13992 829-4672	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4673	13992 829-4673	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4674	13992 829-4674	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4675	13992 829-4675	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4676	13992 829-4676	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4677	13992 829-4677	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4678	13992 829-4678	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4679	13992 829-4679	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4680	13992 829-4680	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4681	13992 829-4681	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4682	13992 829-4682	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4683	13992 829-4683	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4684	13992 829-4684	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4685	13992 829-4685	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4686	13992 829-4686	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4687	13992 829-4687	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4688	13992 829-4688	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4689	13992 829-4689	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4690	13992 829-4690	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4691	13992 829-4691	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4692	13992 829-4692	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992 829-4693	13992 829-4693	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4694	13992 829-4694	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4695	13992 829-4695	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4696	13992 829-4696	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4697	13992 829-4697	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4698	13992 829-4698	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4699	13992 829-4699	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4700	13992 829-4700	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4701	13992 829-4701	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4702	13992 829-4702	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4703	13992 829-4703	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4704	13992 829-4704	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4705	13992 829-4705	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4706	13992 829-4706	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4707	13992 829-4707	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4708	13992 829-4708	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4709	13992 829-4709	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4710	13992 829-4710	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4711	13992 829-4711	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4712	13992 829-4712	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4713	13992 829-4713	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4714	13992 829-4714	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4715	13992 829-4715	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4716	13992 829-4716	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4717	13992 829-4717	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4718	13992 829-4718	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4719	13992 829-4719	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4720	13992 829-4720	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4721	13992 829-4721	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4722	13992 829-4722	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4723	13992 829-4723	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4724	13992 829-4724	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4725	13992 829-4725	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4726	13992 829-4726	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4727	13992 829-4727	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4728	13992 829-4728	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4729	13992 829-4729	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4730	13992 829-4730	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13992 829-4731	13992 829-4731	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4732	13992 829-4732	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4733	13992 829-4733	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4734	13992 829-4734	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4735	13992 829-4735	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4736	13992 829-4736	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13992 829-4737	13992 829-4737	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13992 829-4738	13992 829-4738	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13992 829-4739	13992 829-4739	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13992 829-4740	13992 829-4740	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13992 829-4741	13992 829-4741	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13992 829-4742	13992 829-4742	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13992 829-4743	13992 829-4743	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13992 829-4744	13992 829-4744	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13992 829-4745	13992 829-4745	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13992 829-4746	13992 829-4746	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13992 829-4747	13992 829-4747	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4748	13992 829-4748	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4749	13992 829-4749	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4750	13992 829-4750	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4751	13992 829-4751	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13992 829-4752	13992 829-4752	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13992 829-4753	13992 829-4753	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13992 829-4754	13992 829-4754	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13992 829-4755	13992 829-4755	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13992 829-4756	13992 829-4756	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13992 829-4757	13992 829-4757	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13992 829-4758	13992 829-4758	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13992 829-4759	13992 829-4759	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13992 829-4760	13992 829-4760	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13992 829-4761	13992 829-4761	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13992 829-4762	13992 829-4762	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4763	13992 829-4763	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4764	13992 829-4764	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13992 829-4765	13992 829-4765	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13992 831-3478	13992 831-3478	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$12	Each	10%	\$11	Other	F1
13992 831-3479	13992 831-3479	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$35	Each	10%	\$32	Other	F1
13992 831-3480	13992 831-3480	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$47	Each	10%	\$42	Other	F1
13992 831-3481	13992 831-3481	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$59	Each	10%	\$53	Other	F1
13992 831-3482	13992 831-3482	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$14	Each	10%	\$13	Other	F1
13992 831-3483	13992 831-3483	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$42	Each	10%	\$38	Other	F1
13992 831-3484	13992 831-3484	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$56	Each	10%	\$51	Other	F1
13992 831-3485	13992 831-3485	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$71	Each	10%	\$64	Other	F1
13992 831-3486	13992 831-3486	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$15	Each	10%	\$14	Other	F1
13992 831-3487	13992 831-3487	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$46	Each	10%	\$41	Other	F1
13992 831-3488	13992 831-3488	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$61	Each	10%	\$55	Other	F1
13992 831-3489	13992 831-3489	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$76	Each	10%	\$69	Other	F1
13992 831-3490	13992 831-3490	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1	\$16	Each	10%	\$15	Other	F1
13992 831-3491	13992 831-3491	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3	\$49	Each	10%	\$44	Other	F1
13992 831-3492	13992 831-3492	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4	\$66	Each	10%	\$59	Other	F1
13992 831-3493	13992 831-3493	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5	\$82	Each	10%	\$74	Other	F1
13992 831-3494	13992 831-3494	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$24	Each	10%	\$21	Other	F1
13992 831-3495	13992 831-3495	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$28	Each	10%	\$25	Other	F1
13992 831-3496	13992 831-3496	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$31	Each	10%	\$28	Other	F1
13992 831-3497	13992 831-3497	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2	\$33	Each	10%	\$30	Other	F1
13992 831-4620	13992 831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
13992 831-4621	13992 831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
13992 831-4622	13992 831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
13992 831-4623	13992 831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13992_831-4624	13992_831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
13992_831-4625	13992_831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
13992_831-4626	13992_831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
13992_831-4627	13992_831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
13992_831-4628	13992_831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
13992_831-4629	13992_831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
13992_831-5273	13992_831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
13992_831-5274	13992_831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
13992_831-5275	13992_831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
13992_833-5205	13992_833-5205	Storage Unstructured	Keep Your Hard Drive 2 Years	\$1,041	Each	10%	\$937	Other	F1
13992_833-5207	13992_833-5207	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,341	Each	10%	\$1,207	Other	F1
13992_833-5208	13992_833-5208	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,341	Each	10%	\$1,207	Other	F1
13992_833-5215	13992_833-5215	Storage Unstructured	Keep Your Hard Drive 5 Years	\$2,602	Each	10%	\$2,342	Other	F1
13992_833-5216	13992_833-5216	Storage Unstructured	Keep Your Hard Drive 4 Years	\$2,082	Each	10%	\$1,873	Other	F1
13992_833-5217	13992_833-5217	Storage Unstructured	Keep Your Hard Drive 3 Years	\$1,561	Each	10%	\$1,405	Other	F1
13992_833-5218	13992_833-5218	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$670	Each	10%	\$603	Other	F1
13992_833-5219	13992_833-5219	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,011	Each	10%	\$1,810	Other	F1
13992_833-5220	13992_833-5220	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,681	Each	10%	\$2,413	Other	F1
13992_833-5221	13992_833-5221	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$3,351	Each	10%	\$3,016	Other	F1
13992_833-5222	13992_833-5222	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,681	Each	10%	\$2,413	Other	F1
13992_833-5223	13992_833-5223	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$3,351	Each	10%	\$3,016	Other	F1
13992_833-5224	13992_833-5224	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$670	Each	10%	\$603	Other	F1
13992_833-5225	13992_833-5225	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,011	Each	10%	\$1,810	Other	F1
13992_833-5226	13992_833-5226	Storage Unstructured	Keep Your Hard Drive 1 Year	\$520	Each	10%	\$468	Other	F1
13992_837-0279	13992_837-0279	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$612	Each	10%	\$551	Other	F1
13992_837-0280	13992_837-0280	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$1,836	Each	10%	\$1,653	Other	F1
13992_837-0281	13992_837-0281	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,448	Each	10%	\$2,204	Other	F1
13992_837-0282	13992_837-0282	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,061	Each	10%	\$2,755	Other	F1
13992_837-0283	13992_837-0283	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$735	Each	10%	\$661	Other	F1
13992_837-0284	13992_837-0284	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,204	Each	10%	\$1,983	Other	F1
13992_837-0285	13992_837-0285	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,938	Each	10%	\$2,644	Other	F1
13992_837-0286	13992_837-0286	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,673	Each	10%	\$3,305	Other	F1
13992_837-0287	13992_837-0287	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$796	Each	10%	\$716	Other	F1
13992_837-0288	13992_837-0288	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,387	Each	10%	\$2,149	Other	F1
13992_837-0289	13992_837-0289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,183	Each	10%	\$2,865	Other	F1
13992_837-0290	13992_837-0290	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,979	Each	10%	\$3,581	Other	F1
13992_837-0291	13992_837-0291	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$857	Each	10%	\$771	Other	F1
13992_837-0292	13992_837-0292	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,571	Each	10%	\$2,314	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13992-837-0293	13992-837-0293	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,428	Each	10%	\$3,085	Other	F1	
13992-837-0294	13992-837-0294	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$4,285	Each	10%	\$3,856	Other	F1	
13992-837-0295	13992-837-0295	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,224	Each	10%	\$1,102	Other	F1	
13992-837-0296	13992-837-0296	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,469	Each	10%	\$1,322	Other	F1	
13992-837-0297	13992-837-0297	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,592	Each	10%	\$1,432	Other	F1	
13992-837-0298	13992-837-0298	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,714	Each	10%	\$1,543	Other	F1	
13992-837-0307	13992-837-0307	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$194	Each	10%	\$175	Other	F1	
13992-837-0308	13992-837-0308	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$582	Each	10%	\$524	Other	F1	
13992-837-0309	13992-837-0309	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$776	Each	10%	\$698	Other	F1	
13992-837-0310	13992-837-0310	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$970	Each	10%	\$873	Other	F1	
13992-837-0311	13992-837-0311	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$233	Each	10%	\$209	Other	F1	
13992-837-0312	13992-837-0312	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$698	Each	10%	\$628	Other	F1	
13992-837-0313	13992-837-0313	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$931	Each	10%	\$838	Other	F1	
13992-837-0314	13992-837-0314	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,164	Each	10%	\$1,047	Other	F1	
13992-837-0315	13992-837-0315	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$252	Each	10%	\$227	Other	F1	
13992-837-0316	13992-837-0316	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$756	Each	10%	\$681	Other	F1	
13992-837-0317	13992-837-0317	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,008	Each	10%	\$908	Other	F1	
13992-837-0318	13992-837-0318	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,261	Each	10%	\$1,135	Other	F1	
13992-837-0319	13992-837-0319	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$272	Each	10%	\$244	Other	F1	
13992-837-0320	13992-837-0320	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$815	Each	10%	\$733	Other	F1	
13992-837-0321	13992-837-0321	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,086	Each	10%	\$977	Other	F1	
13992-837-0322	13992-837-0322	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,358	Each	10%	\$1,222	Other	F1	
13992-837-0323	13992-837-0323	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$388	Each	10%	\$349	Other	F1	
13992-837-0324	13992-837-0324	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$465	Each	10%	\$419	Other	F1	
13992-837-0325	13992-837-0325	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$504	Each	10%	\$454	Other	F1	
13992-837-0326	13992-837-0326	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$543	Each	10%	\$489	Other	F1	
13992-843-7276	13992-843-7276	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,122	Each	10%	\$2,810	Other	F1	
13992-843-7279	13992-843-7279	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$3,122	Each	10%	\$2,810	Other	F1	
13992-843-7281	13992-843-7281	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$3,643	Each	10%	\$3,278	Other	F1	
13992-843-7282	13992-843-7282	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$1,561	Each	10%	\$1,405	Other	F1	
13992-843-7283	13992-843-7283	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$520	Each	10%	\$468	Other	F1	
13992-843-7284	13992-843-7284	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,041	Each	10%	\$937	Other	F1	
13992-843-7285	13992-843-7285	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,561	Each	10%	\$1,405	Other	F1	
13992-843-7286	13992-843-7286	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,082	Each	10%	\$1,873	Other	F1	
13992-843-7287	13992-843-7287	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$2,602	Each	10%	\$2,342	Other	F1	
13992-843-7288	13992-843-7288	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$3,643	Each	10%	\$3,278	Other	F1	
13992-843-7291	13992-843-7291	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$520	Each	10%	\$468	Other	F1	
13992-843-7292	13992-843-7292	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$2,082	Each	10%	\$1,873	Other	F1	
13992-843-7293	13992-843-7293	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$2,602	Each	10%	\$2,342	Other	F1	
13992-843-7296	13992-843-7296	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$1,041	Each	10%	\$937	Other	F1	
13992-847-3953	13992-847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1	
13992-847-3954	13992-847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1	
13992-847-6012	13992-847-6012	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$1,041	Each	10%	\$937	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13992-847-6013	13992-847-6013	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$2,082	Each	10%	\$1,873	Other	F1
13992-847-6014	13992-847-6014	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$3,122	Each	10%	\$2,810	Other	F1
13992-847-6015	13992-847-6015	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$4,163	Each	10%	\$3,747	Other	F1
13992-847-6016	13992-847-6016	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$5,204	Each	10%	\$4,684	Other	F1
13992-847-6017	13992-847-6017	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$6,245	Each	10%	\$5,620	Other	F1
13992-847-6018	13992-847-6018	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$7,285	Each	10%	\$6,557	Other	F1
13992-951-2015	13992-951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13992-955-9041	13992-955-9041	Storage Unstructured	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1
13992-975-3461	13992-975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13992-984-3267	13992-984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
13992-989-3439	13992-989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13992-992-6149	13992-992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13993-007-1527	13993-007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13993-009-4364	13993-009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13993-009-4877	13993-009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13993-460-5909	13993-460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13993-460-8531	13993-460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13993-460-9052	13993-460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13993-460-9900	13993-460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13993-461-0497	13993-461-0497	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13993-468-8025	13993-468-8025	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13993-468-8026	13993-468-8026	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13993-468-8027	13993-468-8027	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13993-468-8028	13993-468-8028	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13993-806-7308	13993-806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Plus Training Credits 300 Redeem at education.dellem.com Expires 1Yr	\$0	Each	10%	\$0	Other	F1
13993-812-4005	13993-812-4005	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$300	Each	10%	\$270	Other	F1
13993-825-8623	13993-825-8623	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13993-825-8624	13993-825-8624	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
13993-829-3026	13993-829-3026	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1
13993-829-3033	13993-829-3033	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1
13993-829-4166	13993-829-4166	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$817	Each	10%	\$735	Other	F1
13993-829-4167	13993-829-4167	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$1,633	Each	10%	\$1,470	Other	F1
13993-829-4168	13993-829-4168	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$2,450	Each	10%	\$2,205	Other	F1
13993-829-4169	13993-829-4169	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$3,267	Each	10%	\$2,940	Other	F1
13993-829-4170	13993-829-4170	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$4,083	Each	10%	\$3,675	Other	F1
13993-829-4171	13993-829-4171	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$980	Each	10%	\$882	Other	F1
13993-829-4172	13993-829-4172	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$1,960	Each	10%	\$1,764	Other	F1
13993-829-4173	13993-829-4173	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$2,940	Each	10%	\$2,646	Other	F1
13993-829-4174	13993-829-4174	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$3,920	Each	10%	\$3,528	Other	F1
13993-829-4175	13993-829-4175	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$4,900	Each	10%	\$4,410	Other	F1
13993-829-4176	13993-829-4176	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,062	Each	10%	\$956	Other	F1
13993-829-4177	13993-829-4177	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2	\$2,123	Each	10%	\$1,911	Other	F1
13993-829-4178	13993-829-4178	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3	\$3,185	Each	10%	\$2,867	Other	F1
13993-829-4179	13993-829-4179	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4	\$4,247	Each	10%	\$3,822	Other	F1
13993-829-4180	13993-829-4180	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5	\$5,308	Each	10%	\$4,778	Other	F1
13993-829-4181	13993-829-4181	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$1,143	Each	10%	\$1,029	Other	F1
13993-829-4182	13993-829-4182	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$2,287	Each	10%	\$2,058	Other	F1
13993-829-4183	13993-829-4183	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$3,430	Each	10%	\$3,087	Other	F1
13993-829-4184	13993-829-4184	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$4,573	Each	10%	\$4,116	Other	F1
13993-829-4185	13993-829-4185	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$5,717	Each	10%	\$5,145	Other	F1
13993-829-4186	13993-829-4186	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$250	Each	10%	\$225	Other	F1
13993-829-4187	13993-829-4187	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$500	Each	10%	\$450	Other	F1
13993-829-4188	13993-829-4188	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$750	Each	10%	\$675	Other	F1
13993-829-4189	13993-829-4189	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,000	Each	10%	\$900	Other	F1
13993-829-4190	13993-829-4190	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,250	Each	10%	\$1,125	Other	F1
13993-829-4191	13993-829-4191	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1	\$300	Each	10%	\$270	Other	F1
13993-829-4192	13993-829-4192	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2	\$600	Each	10%	\$540	Other	F1
13993-829-4193	13993-829-4193	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3	\$900	Each	10%	\$810	Other	F1
13993-829-4194	13993-829-4194	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4	\$1,200	Each	10%	\$1,080	Other	F1
13993-829-4195	13993-829-4195	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5	\$1,500	Each	10%	\$1,350	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
13993 829-4196	13993 829-4196	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325	Each	10%		\$293	Other	F1
13993 829-4197	13993 829-4197	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$650	Each	10%		\$585	Other	F1
13993 829-4198	13993 829-4198	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$975	Each	10%		\$878	Other	F1
13993 829-4199	13993 829-4199	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,300	Each	10%		\$1,170	Other	F1
13993 829-4200	13993 829-4200	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,625	Each	10%		\$1,463	Other	F1
13993 829-4201	13993 829-4201	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350	Each	10%		\$315	Other	F1
13993 829-4202	13993 829-4202	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$700	Each	10%		\$630	Other	F1
13993 829-4203	13993 829-4203	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,050	Each	10%		\$945	Other	F1
13993 829-4204	13993 829-4204	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,400	Each	10%		\$1,260	Other	F1
13993 829-4205	13993 829-4205	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,750	Each	10%		\$1,575	Other	F1
13993 829-4206	13993 829-4206	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$9	Each	10%		\$8	Other	F1
13993 829-4207	13993 829-4207	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$18	Each	10%		\$16	Other	F1
13993 829-4208	13993 829-4208	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$27	Each	10%		\$25	Other	F1
13993 829-4209	13993 829-4209	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$37	Each	10%		\$33	Other	F1
13993 829-4210	13993 829-4210	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$46	Each	10%		\$41	Other	F1
13993 829-4211	13993 829-4211	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$11	Each	10%		\$10	Other	F1
13993 829-4212	13993 829-4212	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$22	Each	10%		\$20	Other	F1
13993 829-4213	13993 829-4213	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$33	Each	10%		\$30	Other	F1
13993 829-4214	13993 829-4214	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$44	Each	10%		\$40	Other	F1
13993 829-4215	13993 829-4215	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$55	Each	10%		\$49	Other	F1
13993 829-4216	13993 829-4216	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$12	Each	10%		\$11	Other	F1
13993 829-4217	13993 829-4217	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$24	Each	10%		\$21	Other	F1
13993 829-4218	13993 829-4218	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$36	Each	10%		\$32	Other	F1
13993 829-4219	13993 829-4219	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$48	Each	10%		\$43	Other	F1
13993 829-4220	13993 829-4220	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$59	Each	10%		\$54	Other	F1
13993 829-4221	13993 829-4221	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$13	Each	10%		\$12	Other	F1
13993 829-4222	13993 829-4222	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$26	Each	10%		\$23	Other	F1
13993 829-4223	13993 829-4223	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$38	Each	10%		\$35	Other	F1
13993 829-4224	13993 829-4224	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$51	Each	10%		\$46	Other	F1
13993 829-4225	13993 829-4225	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$64	Each	10%		\$58	Other	F1
13993 829-4226	13993 829-4226	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$273	Each	10%		\$246	Other	F1
13993 829-4227	13993 829-4227	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$546	Each	10%		\$491	Other	F1
13993 829-4228	13993 829-4228	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$818	Each	10%		\$737	Other	F1
13993 829-4229	13993 829-4229	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,091	Each	10%		\$982	Other	F1
13993 829-4230	13993 829-4230	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$1,364	Each	10%		\$1,228	Other	F1
13993 829-4231	13993 829-4231	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$307	Each	10%		\$276	Other	F1
13993 829-4232	13993 829-4232	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$614	Each	10%		\$552	Other	F1
13993 829-4233	13993 829-4233	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$921	Each	10%		\$829	Other	F1
13993 829-4234	13993 829-4234	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,228	Each	10%		\$1,105	Other	F1
13993 829-4235	13993 829-4235	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$1,535	Each	10%		\$1,381	Other	F1
13993 829-4236	13993 829-4236	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$324	Each	10%		\$292	Other	F1
13993 829-4237	13993 829-4237	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$648	Each	10%		\$583	Other	F1
13993 829-4238	13993 829-4238	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$972	Each	10%		\$875	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993_829-4239	13993_829-4239	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,296	Each	10%	\$1,166	Other	F1
13993_829-4240	13993_829-4240	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$1,620	Each	10%	\$1,458	Other	F1
13993_829-4241	13993_829-4241	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$341	Each	10%	\$307	Other	F1
13993_829-4242	13993_829-4242	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$682	Each	10%	\$614	Other	F1
13993_829-4243	13993_829-4243	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,023	Each	10%	\$921	Other	F1
13993_829-4244	13993_829-4244	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,364	Each	10%	\$1,228	Other	F1
13993_829-4245	13993_829-4245	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$1,705	Each	10%	\$1,535	Other	F1
13993_829-4246	13993_829-4246	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13993_829-4247	13993_829-4247	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$10	Other	F1
13993_829-4248	13993_829-4248	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$16	Other	F1
13993_829-4249	13993_829-4249	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
13993_829-4250	13993_829-4250	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
13993_829-4251	13993_829-4251	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$6	Other	F1
13993_829-4252	13993_829-4252	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
13993_829-4253	13993_829-4253	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$19	Each	10%	\$17	Other	F1
13993_829-4254	13993_829-4254	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$26	Each	10%	\$23	Other	F1
13993_829-4255	13993_829-4255	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$32	Each	10%	\$29	Other	F1
13993_829-4256	13993_829-4256	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13993_829-4257	13993_829-4257	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1
13993_829-4258	13993_829-4258	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1
13993_829-4259	13993_829-4259	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1
13993_829-4260	13993_829-4260	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1
13993_829-4261	13993_829-4261	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13993_829-4262	13993_829-4262	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13993_829-4263	13993_829-4263	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
13993_829-4264	13993_829-4264	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13993_829-4265	13993_829-4265	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
13993_829-4266	13993_829-4266	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$343	Each	10%	\$308	Other	F1
13993_829-4267	13993_829-4267	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$685	Each	10%	\$617	Other	F1
13993_829-4268	13993_829-4268	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,028	Each	10%	\$925	Other	F1
13993_829-4269	13993_829-4269	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,371	Each	10%	\$1,234	Other	F1
13993_829-4270	13993_829-4270	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$1,714	Each	10%	\$1,542	Other	F1
13993_829-4271	13993_829-4271	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$386	Each	10%	\$347	Other	F1
13993_829-4272	13993_829-4272	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$771	Each	10%	\$694	Other	F1
13993_829-4273	13993_829-4273	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,157	Each	10%	\$1,041	Other	F1
13993_829-4274	13993_829-4274	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,542	Each	10%	\$1,388	Other	F1
13993_829-4275	13993_829-4275	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$1,928	Each	10%	\$1,735	Other	F1
13993_829-4276	13993_829-4276	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$407	Each	10%	\$366	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993 829-4277	13993 829-4277	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$814	Each	10%	\$733	Other	F1
13993 829-4278	13993 829-4278	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,221	Each	10%	\$1,099	Other	F1
13993 829-4279	13993 829-4279	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,628	Each	10%	\$1,465	Other	F1
13993 829-4280	13993 829-4280	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,035	Each	10%	\$1,831	Other	F1
13993 829-4281	13993 829-4281	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$428	Each	10%	\$386	Other	F1
13993 829-4282	13993 829-4282	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$857	Each	10%	\$771	Other	F1
13993 829-4283	13993 829-4283	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,285	Each	10%	\$1,157	Other	F1
13993 829-4284	13993 829-4284	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,714	Each	10%	\$1,542	Other	F1
13993 829-4285	13993 829-4285	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,142	Each	10%	\$1,928	Other	F1
13993 829-4286	13993 829-4286	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13993 829-4287	13993 829-4287	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13993 829-4288	13993 829-4288	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
13993 829-4289	13993 829-4289	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13993 829-4290	13993 829-4290	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
13993 829-4291	13993 829-4291	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13993 829-4292	13993 829-4292	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$15	Other	F1
13993 829-4293	13993 829-4293	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
13993 829-4294	13993 829-4294	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
13993 829-4295	13993 829-4295	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$41	Each	10%	\$36	Other	F1
13993 829-4296	13993 829-4296	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13993 829-4297	13993 829-4297	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$17	Each	10%	\$15	Other	F1
13993 829-4298	13993 829-4298	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1
13993 829-4299	13993 829-4299	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$34	Each	10%	\$31	Other	F1
13993 829-4300	13993 829-4300	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$38	Other	F1
13993 829-4301	13993 829-4301	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13993 829-4302	13993 829-4302	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13993 829-4303	13993 829-4303	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
13993 829-4304	13993 829-4304	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
13993 829-4305	13993 829-4305	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
13993 829-4306	13993 829-4306	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$686	Each	10%	\$617	Other	F1
13993 829-4307	13993 829-4307	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$1,372	Each	10%	\$1,235	Other	F1
13993 829-4308	13993 829-4308	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$2,058	Each	10%	\$1,852	Other	F1
13993 829-4309	13993 829-4309	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$2,744	Each	10%	\$2,469	Other	F1
13993 829-4310	13993 829-4310	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$3,430	Each	10%	\$3,087	Other	F1
13993 829-4311	13993 829-4311	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$772	Each	10%	\$694	Other	F1
13993 829-4312	13993 829-4312	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$1,543	Each	10%	\$1,389	Other	F1
13993 829-4313	13993 829-4313	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$2,315	Each	10%	\$2,083	Other	F1
13993 829-4314	13993 829-4314	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$3,087	Each	10%	\$2,778	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13993_829-4315	13993_829-4315	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$3,858	Each	10%	\$3,472	Other	F1	
13993_829-4316	13993_829-4316	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$815	Each	10%	\$733	Other	F1	
13993_829-4317	13993_829-4317	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$1,629	Each	10%	\$1,466	Other	F1	
13993_829-4318	13993_829-4318	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$2,444	Each	10%	\$2,199	Other	F1	
13993_829-4319	13993_829-4319	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$3,258	Each	10%	\$2,932	Other	F1	
13993_829-4320	13993_829-4320	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$4,073	Each	10%	\$3,665	Other	F1	
13993_829-4321	13993_829-4321	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$857	Each	10%	\$772	Other	F1	
13993_829-4322	13993_829-4322	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$1,715	Each	10%	\$1,543	Other	F1	
13993_829-4323	13993_829-4323	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$2,572	Each	10%	\$2,315	Other	F1	
13993_829-4324	13993_829-4324	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$3,430	Each	10%	\$3,087	Other	F1	
13993_829-4325	13993_829-4325	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$4,287	Each	10%	\$3,858	Other	F1	
13993_829-4326	13993_829-4326	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1	
13993_829-4327	13993_829-4327	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1	
13993_829-4328	13993_829-4328	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1	
13993_829-4329	13993_829-4329	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1	
13993_829-4330	13993_829-4330	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1	
13993_829-4331	13993_829-4331	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1	
13993_829-4332	13993_829-4332	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1	
13993_829-4333	13993_829-4333	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1	
13993_829-4334	13993_829-4334	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1	
13993_829-4335	13993_829-4335	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1	
13993_829-4336	13993_829-4336	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1	
13993_829-4337	13993_829-4337	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1	
13993_829-4338	13993_829-4338	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1	
13993_829-4339	13993_829-4339	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1	
13993_829-4340	13993_829-4340	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$77	Other	F1	
13993_829-4341	13993_829-4341	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1	
13993_829-4342	13993_829-4342	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$36	Each	10%	\$32	Other	F1	
13993_829-4343	13993_829-4343	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$54	Each	10%	\$49	Other	F1	
13993_829-4344	13993_829-4344	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1	
13993_829-4345	13993_829-4345	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$90	Each	10%	\$81	Other	F1	
13993_829-4346	13993_829-4346	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$191	Each	10%	\$172	Other	F1	
13993_829-4347	13993_829-4347	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$381	Each	10%	\$343	Other	F1	
13993_829-4348	13993_829-4348	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$572	Each	10%	\$515	Other	F1	
13993_829-4349	13993_829-4349	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$763	Each	10%	\$687	Other	F1	
13993_829-4350	13993_829-4350	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$954	Each	10%	\$858	Other	F1	
13993_829-4351	13993_829-4351	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1	
13993_829-4352	13993_829-4352	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column M ALJP Category (REQUIRED) use drop-down	Column N Product Category (if applicable)
13993_829-4353	13993_829-4353	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1
13993_829-4354	13993_829-4354	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1
13993_829-4355	13993_829-4355	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1
13993_829-4356	13993_829-4356	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$226	Each	10%	\$204	Other	F1
13993_829-4357	13993_829-4357	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$453	Each	10%	\$408	Other	F1
13993_829-4358	13993_829-4358	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$679	Each	10%	\$611	Other	F1
13993_829-4359	13993_829-4359	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$906	Each	10%	\$815	Other	F1
13993_829-4360	13993_829-4360	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,132	Each	10%	\$1,019	Other	F1
13993_829-4361	13993_829-4361	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$238	Each	10%	\$215	Other	F1
13993_829-4362	13993_829-4362	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$477	Each	10%	\$429	Other	F1
13993_829-4363	13993_829-4363	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$715	Each	10%	\$644	Other	F1
13993_829-4364	13993_829-4364	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$954	Each	10%	\$858	Other	F1
13993_829-4365	13993_829-4365	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,192	Each	10%	\$1,073	Other	F1
13993_829-4366	13993_829-4366	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13993_829-4367	13993_829-4367	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13993_829-4368	13993_829-4368	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13993_829-4369	13993_829-4369	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13993_829-4370	13993_829-4370	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
13993_829-4371	13993_829-4371	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13993_829-4372	13993_829-4372	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
13993_829-4373	13993_829-4373	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1
13993_829-4374	13993_829-4374	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1
13993_829-4375	13993_829-4375	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1
13993_829-4376	13993_829-4376	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13993_829-4377	13993_829-4377	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13993_829-4378	13993_829-4378	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
13993_829-4379	13993_829-4379	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13993_829-4380	13993_829-4380	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1
13993_829-4381	13993_829-4381	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13993_829-4382	13993_829-4382	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13993_829-4383	13993_829-4383	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
13993_829-4384	13993_829-4384	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1
13993_829-4385	13993_829-4385	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$25	Each	10%	\$23	Other	F1
13993_829-4386	13993_829-4386	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$112	Each	10%	\$101	Other	F1
13993_829-4387	13993_829-4387	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$225	Each	10%	\$202	Other	F1
13993_829-4388	13993_829-4388	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$337	Each	10%	\$304	Other	F1
13993_829-4389	13993_829-4389	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$450	Each	10%	\$405	Other	F1
13993_829-4390	13993_829-4390	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$562	Each	10%	\$506	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993 829-4391	13993 829-4391	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance 1 Year	\$127	Each	10%	\$114	Other	F1
13993 829-4392	13993 829-4392	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance 2 Years	\$253	Each	10%	\$228	Other	F1
13993 829-4393	13993 829-4393	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance 3 Years	\$380	Each	10%	\$342	Other	F1
13993 829-4394	13993 829-4394	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance 4 Years	\$506	Each	10%	\$456	Other	F1
13993 829-4395	13993 829-4395	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance 5 Years	\$633	Each	10%	\$569	Other	F1
13993 829-4396	13993 829-4396	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance 1 Year	\$134	Each	10%	\$120	Other	F1
13993 829-4397	13993 829-4397	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance 2 Years	\$267	Each	10%	\$240	Other	F1
13993 829-4398	13993 829-4398	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance 3 Years	\$401	Each	10%	\$361	Other	F1
13993 829-4399	13993 829-4399	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance 4 Years	\$534	Each	10%	\$481	Other	F1
13993 829-4400	13993 829-4400	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance 5 Years	\$668	Each	10%	\$601	Other	F1
13993 829-4401	13993 829-4401	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 1 Year	\$141	Each	10%	\$127	Other	F1
13993 829-4402	13993 829-4402	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 2 Years	\$281	Each	10%	\$253	Other	F1
13993 829-4403	13993 829-4403	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 3 Years	\$422	Each	10%	\$380	Other	F1
13993 829-4404	13993 829-4404	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 4 Years	\$562	Each	10%	\$506	Other	F1
13993 829-4405	13993 829-4405	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 5 Years	\$703	Each	10%	\$633	Other	F1
13993 829-4406	13993 829-4406	Storage Unstructured	ProSupport Next Business Day SnapshotQ Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13993 829-4407	13993 829-4407	Storage Unstructured	ProSupport Next Business Day SnapshotQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$4	Other	F1
13993 829-4408	13993 829-4408	Storage Unstructured	ProSupport Next Business Day SnapshotQ Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
13993 829-4409	13993 829-4409	Storage Unstructured	ProSupport Next Business Day SnapshotQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
13993 829-4410	13993 829-4410	Storage Unstructured	ProSupport Next Business Day SnapshotQ Capacity Software Support-Maintenance 5 Years	\$12	Each	10%	\$11	Other	F1
13993 829-4411	13993 829-4411	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1
13993 829-4412	13993 829-4412	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
13993 829-4413	13993 829-4413	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
13993 829-4414	13993 829-4414	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 4 Years	\$11	Each	10%	\$10	Other	F1
13993 829-4415	13993 829-4415	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$12	Other	F1
13993 829-4416	13993 829-4416	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13993 829-4417	13993 829-4417	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
13993 829-4418	13993 829-4418	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
13993 829-4419	13993 829-4419	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-Maintenance 4 Years	\$11	Each	10%	\$10	Other	F1
13993 829-4420	13993 829-4420	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
13993 829-4421	13993 829-4421	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13993 829-4422	13993 829-4422	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
13993 829-4423	13993 829-4423	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
13993 829-4424	13993 829-4424	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
13993 829-4425	13993 829-4425	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
13993 829-4426	13993 829-4426	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$191	Each	10%	\$172	Other	F1
13993 829-4427	13993 829-4427	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$381	Each	10%	\$343	Other	F1
13993 829-4428	13993 829-4428	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$572	Each	10%	\$515	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993_829-4429	13993_829-4429	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$763	Each	10%	\$687	Other	F1
13993_829-4430	13993_829-4430	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$954	Each	10%	\$858	Other	F1
13993_829-4431	13993_829-4431	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1
13993_829-4432	13993_829-4432	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1
13993_829-4433	13993_829-4433	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1
13993_829-4434	13993_829-4434	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1
13993_829-4435	13993_829-4435	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1
13993_829-4436	13993_829-4436	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$226	Each	10%	\$204	Other	F1
13993_829-4437	13993_829-4437	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$453	Each	10%	\$408	Other	F1
13993_829-4438	13993_829-4438	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$679	Each	10%	\$611	Other	F1
13993_829-4439	13993_829-4439	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$906	Each	10%	\$815	Other	F1
13993_829-4440	13993_829-4440	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$1,132	Each	10%	\$1,019	Other	F1
13993_829-4441	13993_829-4441	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$238	Each	10%	\$215	Other	F1
13993_829-4442	13993_829-4442	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$477	Each	10%	\$429	Other	F1
13993_829-4443	13993_829-4443	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$715	Each	10%	\$644	Other	F1
13993_829-4444	13993_829-4444	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$954	Each	10%	\$858	Other	F1
13993_829-4445	13993_829-4445	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,192	Each	10%	\$1,073	Other	F1
13993_829-4446	13993_829-4446	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13993_829-4447	13993_829-4447	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13993_829-4448	13993_829-4448	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13993_829-4449	13993_829-4449	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13993_829-4450	13993_829-4450	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
13993_829-4451	13993_829-4451	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13993_829-4452	13993_829-4452	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
13993_829-4453	13993_829-4453	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1
13993_829-4454	13993_829-4454	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1
13993_829-4455	13993_829-4455	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1
13993_829-4456	13993_829-4456	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13993_829-4457	13993_829-4457	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13993_829-4458	13993_829-4458	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
13993_829-4459	13993_829-4459	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13993_829-4460	13993_829-4460	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1
13993_829-4461	13993_829-4461	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13993_829-4462	13993_829-4462	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13993_829-4463	13993_829-4463	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
13993_829-4464	13993_829-4464	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1
13993_829-4465	13993_829-4465	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$25	Each	10%	\$23	Other	F1
13993_829-4466	13993_829-4466	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$191	Each	10%	\$172	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993 829-4467	13993 829-4467	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$381	Each	10%	\$343	Other	F1
13993 829-4468	13993 829-4468	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$572	Each	10%	\$515	Other	F1
13993 829-4469	13993 829-4469	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$763	Each	10%	\$687	Other	F1
13993 829-4470	13993 829-4470	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$954	Each	10%	\$858	Other	F1
13993 829-4471	13993 829-4471	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1
13993 829-4472	13993 829-4472	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1
13993 829-4473	13993 829-4473	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1
13993 829-4474	13993 829-4474	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1
13993 829-4475	13993 829-4475	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1
13993 829-4476	13993 829-4476	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$226	Each	10%	\$204	Other	F1
13993 829-4477	13993 829-4477	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$453	Each	10%	\$408	Other	F1
13993 829-4478	13993 829-4478	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$679	Each	10%	\$611	Other	F1
13993 829-4479	13993 829-4479	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$906	Each	10%	\$815	Other	F1
13993 829-4480	13993 829-4480	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$1,132	Each	10%	\$1,019	Other	F1
13993 829-4481	13993 829-4481	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$238	Each	10%	\$215	Other	F1
13993 829-4482	13993 829-4482	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$477	Each	10%	\$429	Other	F1
13993 829-4483	13993 829-4483	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$715	Each	10%	\$644	Other	F1
13993 829-4484	13993 829-4484	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$954	Each	10%	\$858	Other	F1
13993 829-4485	13993 829-4485	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,192	Each	10%	\$1,073	Other	F1
13993 829-4486	13993 829-4486	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13993 829-4487	13993 829-4487	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13993 829-4488	13993 829-4488	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13993 829-4489	13993 829-4489	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13993 829-4490	13993 829-4490	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
13993 829-4491	13993 829-4491	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13993 829-4492	13993 829-4492	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
13993 829-4493	13993 829-4493	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1
13993 829-4494	13993 829-4494	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1
13993 829-4495	13993 829-4495	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1
13993 829-4496	13993 829-4496	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13993 829-4497	13993 829-4497	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13993 829-4498	13993 829-4498	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
13993 829-4499	13993 829-4499	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13993 829-4500	13993 829-4500	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1
13993 829-4501	13993 829-4501	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13993 829-4502	13993 829-4502	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13993 829-4503	13993 829-4503	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
13993 829-4504	13993 829-4504	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13993 829-4505	13993 829-4505	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$25	Each	10%	\$23	Other	F1
13993 829-4506	13993 829-4506	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$78	Each	10%	\$70	Other	F1
13993 829-4507	13993 829-4507	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$155	Each	10%	\$140	Other	F1
13993 829-4508	13993 829-4508	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$233	Each	10%	\$210	Other	F1
13993 829-4509	13993 829-4509	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$310	Each	10%	\$279	Other	F1
13993 829-4510	13993 829-4510	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$388	Each	10%	\$349	Other	F1
13993 829-4511	13993 829-4511	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$87	Each	10%	\$79	Other	F1
13993 829-4512	13993 829-4512	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$175	Each	10%	\$157	Other	F1
13993 829-4513	13993 829-4513	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$262	Each	10%	\$236	Other	F1
13993 829-4514	13993 829-4514	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$349	Each	10%	\$314	Other	F1
13993 829-4515	13993 829-4515	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$437	Each	10%	\$393	Other	F1
13993 829-4516	13993 829-4516	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$92	Each	10%	\$83	Other	F1
13993 829-4517	13993 829-4517	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$184	Each	10%	\$166	Other	F1
13993 829-4518	13993 829-4518	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$276	Each	10%	\$249	Other	F1
13993 829-4519	13993 829-4519	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$369	Each	10%	\$332	Other	F1
13993 829-4520	13993 829-4520	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$461	Each	10%	\$415	Other	F1
13993 829-4521	13993 829-4521	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$97	Each	10%	\$87	Other	F1
13993 829-4522	13993 829-4522	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$194	Each	10%	\$175	Other	F1
13993 829-4523	13993 829-4523	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$291	Each	10%	\$262	Other	F1
13993 829-4524	13993 829-4524	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$388	Each	10%	\$349	Other	F1
13993 829-4525	13993 829-4525	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$485	Each	10%	\$437	Other	F1
13993 829-4526	13993 829-4526	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$1	Other	F1
13993 829-4527	13993 829-4527	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$3	Each	10%	\$3	Other	F1
13993 829-4528	13993 829-4528	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$4	Other	F1
13993 829-4529	13993 829-4529	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$6	Each	10%	\$6	Other	F1
13993 829-4530	13993 829-4530	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$8	Each	10%	\$7	Other	F1
13993 829-4531	13993 829-4531	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13993 829-4532	13993 829-4532	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13993 829-4533	13993 829-4533	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
13993 829-4534	13993 829-4534	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
13993 829-4535	13993 829-4535	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
13993 829-4536	13993 829-4536	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13993 829-4537	13993 829-4537	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13993 829-4538	13993 829-4538	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
13993 829-4539	13993 829-4539	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13993 829-4540	13993 829-4540	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13993 829-4541	13993 829-4541	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13993 829-4542	13993 829-4542	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993 829-4543	13993 829-4543	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
13993 829-4544	13993 829-4544	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13993 829-4545	13993 829-4545	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13993 829-4546	13993 829-4546	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$278	Each	10%	\$250	Other	F1
13993 829-4547	13993 829-4547	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$556	Each	10%	\$500	Other	F1
13993 829-4548	13993 829-4548	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$834	Each	10%	\$750	Other	F1
13993 829-4549	13993 829-4549	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,112	Each	10%	\$1,001	Other	F1
13993 829-4550	13993 829-4550	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,390	Each	10%	\$1,251	Other	F1
13993 829-4551	13993 829-4551	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$313	Each	10%	\$281	Other	F1
13993 829-4552	13993 829-4552	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$625	Each	10%	\$563	Other	F1
13993 829-4553	13993 829-4553	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$938	Each	10%	\$844	Other	F1
13993 829-4554	13993 829-4554	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,251	Each	10%	\$1,126	Other	F1
13993 829-4555	13993 829-4555	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,563	Each	10%	\$1,407	Other	F1
13993 829-4556	13993 829-4556	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$330	Each	10%	\$297	Other	F1
13993 829-4557	13993 829-4557	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$660	Each	10%	\$594	Other	F1
13993 829-4558	13993 829-4558	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$990	Each	10%	\$891	Other	F1
13993 829-4559	13993 829-4559	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,320	Each	10%	\$1,188	Other	F1
13993 829-4560	13993 829-4560	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,650	Each	10%	\$1,485	Other	F1
13993 829-4561	13993 829-4561	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$347	Each	10%	\$313	Other	F1
13993 829-4562	13993 829-4562	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$695	Each	10%	\$625	Other	F1
13993 829-4563	13993 829-4563	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,042	Each	10%	\$938	Other	F1
13993 829-4564	13993 829-4564	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,390	Each	10%	\$1,251	Other	F1
13993 829-4565	13993 829-4565	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,737	Each	10%	\$1,563	Other	F1
13993 829-4566	13993 829-4566	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13993 829-4567	13993 829-4567	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$10	Other	F1
13993 829-4568	13993 829-4568	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$16	Other	F1
13993 829-4569	13993 829-4569	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
13993 829-4570	13993 829-4570	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
13993 829-4571	13993 829-4571	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$6	Other	F1
13993 829-4572	13993 829-4572	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
13993 829-4573	13993 829-4573	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$19	Each	10%	\$17	Other	F1
13993 829-4574	13993 829-4574	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$26	Each	10%	\$23	Other	F1
13993 829-4575	13993 829-4575	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$32	Each	10%	\$29	Other	F1
13993 829-4576	13993 829-4576	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13993 829-4577	13993 829-4577	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1
13993 829-4578	13993 829-4578	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1
13993 829-4579	13993 829-4579	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1
13993 829-4580	13993 829-4580	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993 829-4581	13993 829-4581	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13993 829-4582	13993 829-4582	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13993 829-4583	13993 829-4583	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
13993 829-4584	13993 829-4584	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13993 829-4585	13993 829-4585	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
13993 829-4586	13993 829-4586	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$78	Each	10%	\$70	Other	F1
13993 829-4587	13993 829-4587	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$155	Each	10%	\$140	Other	F1
13993 829-4588	13993 829-4588	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$233	Each	10%	\$210	Other	F1
13993 829-4589	13993 829-4589	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$310	Each	10%	\$279	Other	F1
13993 829-4590	13993 829-4590	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$388	Each	10%	\$349	Other	F1
13993 829-4591	13993 829-4591	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$87	Each	10%	\$79	Other	F1
13993 829-4592	13993 829-4592	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$175	Each	10%	\$157	Other	F1
13993 829-4593	13993 829-4593	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$262	Each	10%	\$236	Other	F1
13993 829-4594	13993 829-4594	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$349	Each	10%	\$314	Other	F1
13993 829-4595	13993 829-4595	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$437	Each	10%	\$393	Other	F1
13993 829-4596	13993 829-4596	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$92	Each	10%	\$83	Other	F1
13993 829-4597	13993 829-4597	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$184	Each	10%	\$166	Other	F1
13993 829-4598	13993 829-4598	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$276	Each	10%	\$249	Other	F1
13993 829-4599	13993 829-4599	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$369	Each	10%	\$332	Other	F1
13993 829-4600	13993 829-4600	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$461	Each	10%	\$415	Other	F1
13993 829-4601	13993 829-4601	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$97	Each	10%	\$87	Other	F1
13993 829-4602	13993 829-4602	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$194	Each	10%	\$175	Other	F1
13993 829-4603	13993 829-4603	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$291	Each	10%	\$262	Other	F1
13993 829-4604	13993 829-4604	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$388	Each	10%	\$349	Other	F1
13993 829-4605	13993 829-4605	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$485	Each	10%	\$437	Other	F1
13993 829-4606	13993 829-4606	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$1	Other	F1
13993 829-4607	13993 829-4607	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$3	Each	10%	\$3	Other	F1
13993 829-4608	13993 829-4608	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$4	Other	F1
13993 829-4609	13993 829-4609	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$6	Each	10%	\$6	Other	F1
13993 829-4610	13993 829-4610	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$8	Each	10%	\$7	Other	F1
13993 829-4611	13993 829-4611	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13993 829-4612	13993 829-4612	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13993 829-4613	13993 829-4613	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
13993 829-4614	13993 829-4614	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
13993 829-4615	13993 829-4615	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
13993 829-4616	13993 829-4616	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13993 829-4617	13993 829-4617	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13993 829-4618	13993 829-4618	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993 829-4619	13993 829-4619	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13993 829-4620	13993 829-4620	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13993 829-4621	13993 829-4621	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13993 829-4622	13993 829-4622	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
13993 829-4623	13993 829-4623	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
13993 829-4624	13993 829-4624	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13993 829-4625	13993 829-4625	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13993 829-4626	13993 829-4626	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4627	13993 829-4627	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4628	13993 829-4628	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4629	13993 829-4629	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4630	13993 829-4630	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4631	13993 829-4631	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4632	13993 829-4632	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4633	13993 829-4633	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4634	13993 829-4634	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4635	13993 829-4635	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4636	13993 829-4636	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4637	13993 829-4637	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4638	13993 829-4638	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4639	13993 829-4639	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4640	13993 829-4640	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4641	13993 829-4641	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4642	13993 829-4642	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4643	13993 829-4643	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4644	13993 829-4644	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4645	13993 829-4645	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4646	13993 829-4646	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
13993 829-4647	13993 829-4647	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
13993 829-4648	13993 829-4648	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
13993 829-4649	13993 829-4649	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
13993 829-4650	13993 829-4650	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
13993 829-4651	13993 829-4651	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
13993 829-4652	13993 829-4652	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
13993 829-4653	13993 829-4653	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
13993 829-4654	13993 829-4654	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
13993 829-4655	13993 829-4655	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
13993 829-4656	13993 829-4656	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993 829-4657	13993 829-4657	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
13993 829-4658	13993 829-4658	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
13993 829-4659	13993 829-4659	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
13993 829-4660	13993 829-4660	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
13993 829-4661	13993 829-4661	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
13993 829-4662	13993 829-4662	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
13993 829-4663	13993 829-4663	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
13993 829-4664	13993 829-4664	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
13993 829-4665	13993 829-4665	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
13993 829-4666	13993 829-4666	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4667	13993 829-4667	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4668	13993 829-4668	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4669	13993 829-4669	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4670	13993 829-4670	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4671	13993 829-4671	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4672	13993 829-4672	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4673	13993 829-4673	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4674	13993 829-4674	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4675	13993 829-4675	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4676	13993 829-4676	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4677	13993 829-4677	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4678	13993 829-4678	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4679	13993 829-4679	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4680	13993 829-4680	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4681	13993 829-4681	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4682	13993 829-4682	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4683	13993 829-4683	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4684	13993 829-4684	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4685	13993 829-4685	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4686	13993 829-4686	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4687	13993 829-4687	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4688	13993 829-4688	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4689	13993 829-4689	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4690	13993 829-4690	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4691	13993 829-4691	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4692	13993 829-4692	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4693	13993 829-4693	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4694	13993 829-4694	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993 829-4695	13993 829-4695	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4696	13993 829-4696	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4697	13993 829-4697	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4698	13993 829-4698	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4699	13993 829-4699	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4700	13993 829-4700	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4701	13993 829-4701	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4702	13993 829-4702	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4703	13993 829-4703	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4704	13993 829-4704	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4705	13993 829-4705	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4706	13993 829-4706	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4707	13993 829-4707	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4708	13993 829-4708	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4709	13993 829-4709	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4710	13993 829-4710	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4711	13993 829-4711	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4712	13993 829-4712	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4713	13993 829-4713	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4714	13993 829-4714	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4715	13993 829-4715	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4716	13993 829-4716	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4717	13993 829-4717	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4718	13993 829-4718	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4719	13993 829-4719	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4720	13993 829-4720	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4721	13993 829-4721	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4722	13993 829-4722	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4723	13993 829-4723	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4724	13993 829-4724	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4725	13993 829-4725	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4726	13993 829-4726	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4727	13993 829-4727	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4728	13993 829-4728	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4729	13993 829-4729	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4730	13993 829-4730	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4731	13993 829-4731	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4732	13993 829-4732	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993 829-4733	13993 829-4733	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4734	13993 829-4734	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4735	13993 829-4735	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4736	13993 829-4736	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4737	13993 829-4737	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4738	13993 829-4738	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4739	13993 829-4739	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4740	13993 829-4740	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4741	13993 829-4741	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4742	13993 829-4742	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4743	13993 829-4743	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4744	13993 829-4744	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4745	13993 829-4745	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4746	13993 829-4746	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4747	13993 829-4747	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4748	13993 829-4748	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4749	13993 829-4749	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4750	13993 829-4750	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4751	13993 829-4751	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4752	13993 829-4752	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4753	13993 829-4753	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4754	13993 829-4754	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4755	13993 829-4755	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4756	13993 829-4756	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4757	13993 829-4757	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4758	13993 829-4758	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4759	13993 829-4759	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4760	13993 829-4760	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4761	13993 829-4761	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13993 829-4762	13993 829-4762	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4763	13993 829-4763	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4764	13993 829-4764	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13993 829-4765	13993 829-4765	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13993 831-4620	13993 831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
13993 831-4621	13993 831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
13993 831-4622	13993 831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
13993 831-4623	13993 831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
13993 831-4624	13993 831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993_831-4625	13993_831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
13993_831-4626	13993_831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
13993_831-4627	13993_831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
13993_831-4628	13993_831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
13993_831-4629	13993_831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
13993_831-5273	13993_831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
13993_831-5274	13993_831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
13993_831-5275	13993_831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
13993_834-5201	13993_834-5201	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$5	Each	10%	\$5	Other	F1
13993_834-5202	13993_834-5202	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$16	Each	10%	\$14	Other	F1
13993_834-5203	13993_834-5203	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$21	Each	10%	\$19	Other	F1
13993_834-5204	13993_834-5204	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$26	Each	10%	\$24	Other	F1
13993_834-5205	13993_834-5205	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$6	Each	10%	\$6	Other	F1
13993_834-5206	13993_834-5206	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$19	Each	10%	\$17	Other	F1
13993_834-5207	13993_834-5207	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$25	Each	10%	\$23	Other	F1
13993_834-5208	13993_834-5208	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$32	Each	10%	\$29	Other	F1
13993_834-5209	13993_834-5209	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$7	Each	10%	\$6	Other	F1
13993_834-5210	13993_834-5210	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$21	Each	10%	\$19	Other	F1
13993_834-5211	13993_834-5211	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$28	Each	10%	\$25	Other	F1
13993_834-5212	13993_834-5212	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$34	Each	10%	\$31	Other	F1
13993_834-5213	13993_834-5213	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$7	Each	10%	\$7	Other	F1
13993_834-5214	13993_834-5214	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$22	Each	10%	\$20	Other	F1
13993_834-5215	13993_834-5215	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$30	Each	10%	\$27	Other	F1
13993_834-5216	13993_834-5216	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$37	Each	10%	\$33	Other	F1
13993_834-5217	13993_834-5217	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$11	Each	10%	\$10	Other	F1
13993_834-5218	13993_834-5218	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$13	Each	10%	\$11	Other	F1
13993_834-5219	13993_834-5219	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$14	Each	10%	\$12	Other	F1
13993_834-5220	13993_834-5220	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$15	Each	10%	\$13	Other	F1
13993_834-5221	13993_834-5221	Storage Unstructured	Keep Your Hard Drive 2 Years	\$1,489	Each	10%	\$1,340	Other	F1
13993_834-5223	13993_834-5223	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$920	Each	10%	\$828	Other	F1
13993_834-5224	13993_834-5224	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,083	Each	10%	\$975	Other	F1
13993_834-5231	13993_834-5231	Storage Unstructured	Keep Your Hard Drive 5 Years	\$3,722	Each	10%	\$3,350	Other	F1
13993_834-5232	13993_834-5232	Storage Unstructured	Keep Your Hard Drive 4 Years	\$2,977	Each	10%	\$2,680	Other	F1
13993_834-5233	13993_834-5233	Storage Unstructured	Keep Your Hard Drive 3 Years	\$2,233	Each	10%	\$2,010	Other	F1
13993_834-5234	13993_834-5234	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$460	Each	10%	\$414	Other	F1
13993_834-5235	13993_834-5235	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$1,381	Each	10%	\$1,243	Other	F1
13993_834-5236	13993_834-5236	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$1,840	Each	10%	\$1,656	Other	F1
13993_834-5237	13993_834-5237	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$2,302	Each	10%	\$2,072	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993_834-5238	13993_834-5238	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,165	Each	10%	\$1,949	Other	F1
13993_834-5239	13993_834-5239	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$2,707	Each	10%	\$2,436	Other	F1
13993_834-5240	13993_834-5240	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$542	Each	10%	\$488	Other	F1
13993_834-5241	13993_834-5241	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$1,623	Each	10%	\$1,461	Other	F1
13993_834-5242	13993_834-5242	Storage Unstructured	Keep Your Hard Drive 1 Year	\$744	Each	10%	\$670	Other	F1
13993_834-5243	13993_834-5243	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13993_834-5244	13993_834-5244	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$255	Each	10%	\$230	Other	F1
13993_834-5245	13993_834-5245	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$828	Each	10%	\$745	Other	F1
13993_834-5246	13993_834-5246	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$827	Each	10%	\$744	Other	F1
13993_834-5247	13993_834-5247	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$1,654	Each	10%	\$1,489	Other	F1
13993_834-5248	13993_834-5248	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$2,481	Each	10%	\$2,233	Other	F1
13993_834-5249	13993_834-5249	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$3,308	Each	10%	\$2,977	Other	F1
13993_834-5252	13993_834-5252	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,388	Each	10%	\$2,149	Other	F1
13993_834-5253	13993_834-5253	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$4,776	Each	10%	\$4,298	Other	F1
13993_834-5254	13993_834-5254	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$7,165	Each	10%	\$6,449	Other	F1
13993_834-5255	13993_834-5255	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$9,553	Each	10%	\$8,598	Other	F1
13993_834-5256	13993_834-5256	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$11,942	Each	10%	\$10,748	Other	F1
13993_834-5259	13993_834-5259	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,062	Each	10%	\$956	Other	F1
13993_834-5260	13993_834-5260	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,062	Each	10%	\$956	Other	F1
13993_834-5261	13993_834-5261	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,125	Each	10%	\$1,913	Other	F1
13993_834-5262	13993_834-5262	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,187	Each	10%	\$2,868	Other	F1
13993_834-5263	13993_834-5263	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$4,248	Each	10%	\$3,823	Other	F1
13993_834-5266	13993_834-5266	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,797	Each	10%	\$2,517	Other	F1
13993_834-5267	13993_834-5267	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$5,593	Each	10%	\$5,034	Other	F1
13993_834-5268	13993_834-5268	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$8,389	Each	10%	\$7,550	Other	F1
13993_834-5269	13993_834-5269	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$11,186	Each	10%	\$10,067	Other	F1
13993_834-5270	13993_834-5270	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$13,984	Each	10%	\$12,586	Other	F1
13993_834-5273	13993_834-5273	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$969	Each	10%	\$872	Other	F1
13993_834-5274	13993_834-5274	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$970	Each	10%	\$873	Other	F1
13993_834-5275	13993_834-5275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$1,938	Each	10%	\$1,744	Other	F1
13993_834-5276	13993_834-5276	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$2,908	Each	10%	\$2,617	Other	F1
13993_834-5277	13993_834-5277	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$3,877	Each	10%	\$3,489	Other	F1
13993_834-5280	13993_834-5280	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,211	Each	10%	\$2,890	Other	F1
13993_834-5281	13993_834-5281	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,422	Each	10%	\$5,780	Other	F1
13993_834-5282	13993_834-5282	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$9,634	Each	10%	\$8,671	Other	F1
13993_834-5283	13993_834-5283	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$12,844	Each	10%	\$11,560	Other	F1
13993_834-5284	13993_834-5284	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$16,055	Each	10%	\$14,450	Other	F1
13993_834-5287	13993_834-5287	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,119	Each	10%	\$1,007	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993_834-5288	13993_834-5288	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,119	Each	10%	\$1,007	Other	F1
13993_834-5289	13993_834-5289	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,239	Each	10%	\$2,015	Other	F1
13993_834-5290	13993_834-5290	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,357	Each	10%	\$3,021	Other	F1
13993_834-5291	13993_834-5291	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$4,477	Each	10%	\$4,029	Other	F1
13993_834-5294	13993_834-5294	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,383	Each	10%	\$3,045	Other	F1
13993_834-5295	13993_834-5295	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,766	Each	10%	\$6,089	Other	F1
13993_834-5296	13993_834-5296	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$10,148	Each	10%	\$9,133	Other	F1
13993_834-5297	13993_834-5297	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$13,531	Each	10%	\$12,178	Other	F1
13993_834-5298	13993_834-5298	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$16,913	Each	10%	\$15,222	Other	F1
13993_837-0279	13993_837-0279	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$612	Each	10%	\$551	Other	F1
13993_837-0280	13993_837-0280	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$1,836	Each	10%	\$1,653	Other	F1
13993_837-0281	13993_837-0281	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,448	Each	10%	\$2,204	Other	F1
13993_837-0282	13993_837-0282	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,061	Each	10%	\$2,755	Other	F1
13993_837-0283	13993_837-0283	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$735	Each	10%	\$661	Other	F1
13993_837-0284	13993_837-0284	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,204	Each	10%	\$1,983	Other	F1
13993_837-0285	13993_837-0285	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,938	Each	10%	\$2,644	Other	F1
13993_837-0286	13993_837-0286	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,673	Each	10%	\$3,305	Other	F1
13993_837-0287	13993_837-0287	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$796	Each	10%	\$716	Other	F1
13993_837-0288	13993_837-0288	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,387	Each	10%	\$2,149	Other	F1
13993_837-0289	13993_837-0289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,183	Each	10%	\$2,865	Other	F1
13993_837-0290	13993_837-0290	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,979	Each	10%	\$3,581	Other	F1
13993_837-0291	13993_837-0291	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$857	Each	10%	\$771	Other	F1
13993_837-0292	13993_837-0292	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,571	Each	10%	\$2,314	Other	F1
13993_837-0293	13993_837-0293	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,428	Each	10%	\$3,085	Other	F1
13993_837-0294	13993_837-0294	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$4,285	Each	10%	\$3,856	Other	F1
13993_837-0295	13993_837-0295	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,224	Each	10%	\$1,102	Other	F1
13993_837-0296	13993_837-0296	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,469	Each	10%	\$1,322	Other	F1
13993_837-0297	13993_837-0297	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,592	Each	10%	\$1,432	Other	F1
13993_837-0298	13993_837-0298	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,714	Each	10%	\$1,543	Other	F1
13993_837-0307	13993_837-0307	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$194	Each	10%	\$175	Other	F1
13993_837-0308	13993_837-0308	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$582	Each	10%	\$524	Other	F1
13993_837-0309	13993_837-0309	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$776	Each	10%	\$698	Other	F1
13993_837-0310	13993_837-0310	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$970	Each	10%	\$873	Other	F1
13993_837-0311	13993_837-0311	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$233	Each	10%	\$209	Other	F1
13993_837-0312	13993_837-0312	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$698	Each	10%	\$628	Other	F1
13993_837-0313	13993_837-0313	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$931	Each	10%	\$838	Other	F1
13993_837-0314	13993_837-0314	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,164	Each	10%	\$1,047	Other	F1
13993_837-0315	13993_837-0315	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$252	Each	10%	\$227	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993_837-0316	13993_837-0316	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$756	Each	10%	\$681	Other	F1
13993_837-0317	13993_837-0317	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,008	Each	10%	\$908	Other	F1
13993_837-0318	13993_837-0318	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,261	Each	10%	\$1,135	Other	F1
13993_837-0319	13993_837-0319	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$272	Each	10%	\$244	Other	F1
13993_837-0320	13993_837-0320	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$815	Each	10%	\$733	Other	F1
13993_837-0321	13993_837-0321	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,086	Each	10%	\$977	Other	F1
13993_837-0322	13993_837-0322	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,358	Each	10%	\$1,222	Other	F1
13993_837-0323	13993_837-0323	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$388	Each	10%	\$349	Other	F1
13993_837-0324	13993_837-0324	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$465	Each	10%	\$419	Other	F1
13993_837-0325	13993_837-0325	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$504	Each	10%	\$454	Other	F1
13993_837-0326	13993_837-0326	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$543	Each	10%	\$489	Other	F1
13993_843-7297	13993_843-7297	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$4,466	Each	10%	\$4,019	Other	F1
13993_843-7298	13993_843-7298	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$5,210	Each	10%	\$4,689	Other	F1
13993_843-7301	13993_843-7301	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,722	Each	10%	\$3,350	Other	F1
13993_843-7302	13993_843-7302	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,977	Each	10%	\$2,680	Other	F1
13993_843-7303	13993_843-7303	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$2,233	Each	10%	\$2,010	Other	F1
13993_843-7330	13993_843-7330	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,489	Each	10%	\$1,340	Other	F1
13993_843-7331	13993_843-7331	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$744	Each	10%	\$670	Other	F1
13993_843-7415	13993_843-7415	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$5,210	Each	10%	\$4,689	Other	F1
13993_843-7416	13993_843-7416	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$3,722	Each	10%	\$3,350	Other	F1
13993_843-7417	13993_843-7417	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$2,233	Each	10%	\$2,010	Other	F1
13993_843-7418	13993_843-7418	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$1,489	Each	10%	\$1,340	Other	F1
13993_843-7434	13993_843-7434	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$4,466	Each	10%	\$4,019	Other	F1
13993_843-7435	13993_843-7435	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$2,977	Each	10%	\$2,680	Other	F1
13993_843-7436	13993_843-7436	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$744	Each	10%	\$670	Other	F1
13993_847-3953	13993_847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
13993_847-3954	13993_847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
13993_847-6021	13993_847-6021	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$2,977	Each	10%	\$2,680	Other	F1
13993_847-6022	13993_847-6022	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$4,466	Each	10%	\$4,019	Other	F1
13993_847-6023	13993_847-6023	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$5,955	Each	10%	\$5,359	Other	F1
13993_847-6024	13993_847-6024	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$8,932	Each	10%	\$8,039	Other	F1
13993_847-6040	13993_847-6040	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$7,443	Each	10%	\$6,699	Other	F1
13993_847-6055	13993_847-6055	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$10,421	Each	10%	\$9,379	Other	F1
13993_847-6056	13993_847-6056	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$1,489	Each	10%	\$1,340	Other	F1
13993_951-2015	13993_951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13993_975-3461	13993_975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13993_984-3267	13993_984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
13993_989-3439	13993_989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993_992-6149	13993_992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14177_007-1527	14177_007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14177_009-4364	14177_009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14177_009-4877	14177_009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14177_460-5909	14177_460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14177_460-8531	14177_460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14177_460-9052	14177_460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14177_460-9900	14177_460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14177_461-0497	14177_461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14177_468-8025	14177_468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14177_468-8026	14177_468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14177_468-8027	14177_468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14177_468-8028	14177_468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14177_468-8029	14177_468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14177_806-7308	14177_806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
14177_836-8252	14177_836-8252	Storage Unstructured	Keep Your Hard Drive 2 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8254	14177_836-8254	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8255	14177_836-8255	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8261	14177_836-8261	Storage Unstructured	Keep Your Components 5 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8262	14177_836-8262	Storage Unstructured	Keep Your Hard Drive 5 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8263	14177_836-8263	Storage Unstructured	Keep Your Hard Drive 4 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8264	14177_836-8264	Storage Unstructured	Keep Your Hard Drive 3 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8265	14177_836-8265	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8266	14177_836-8266	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8267	14177_836-8267	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8268	14177_836-8268	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8269	14177_836-8269	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8270	14177_836-8270	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8271	14177_836-8271	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8272	14177_836-8272	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8273	14177_836-8273	Storage Unstructured	Keep Your Hard Drive 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8274	14177_836-8274	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
14177_836-8275	14177_836-8275	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$355	Each	10%	\$320	Other	F1
14177_836-8276	14177_836-8276	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8277	14177_836-8277	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8278	14177_836-8278	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8279	14177_836-8279	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8280	14177_836-8280	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14177_836-8283	14177_836-8283	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8284	14177_836-8284	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8285	14177_836-8285	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8286	14177_836-8286	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8287	14177_836-8287	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8290	14177_836-8290	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8291	14177_836-8291	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8292	14177_836-8292	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8293	14177_836-8293	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8294	14177_836-8294	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8297	14177_836-8297	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8298	14177_836-8298	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8299	14177_836-8299	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8300	14177_836-8300	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8301	14177_836-8301	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8304	14177_836-8304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8305	14177_836-8305	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8306	14177_836-8306	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8307	14177_836-8307	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8308	14177_836-8308	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8311	14177_836-8311	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8312	14177_836-8312	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8313	14177_836-8313	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8314	14177_836-8314	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8315	14177_836-8315	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8318	14177_836-8318	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8319	14177_836-8319	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8320	14177_836-8320	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8321	14177_836-8321	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8322	14177_836-8322	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$0	Each	10%	\$0	Other	F1
14177_836-8325	14177_836-8325	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$0	Each	10%	\$0	Other	F1
14177_836-8326	14177_836-8326	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8327	14177_836-8327	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8328	14177_836-8328	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$0	Each	10%	\$0	Other	F1
14177_836-8329	14177_836-8329	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$0	Each	10%	\$0	Other	F1
14177_837-0279	14177_837-0279	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$612	Each	10%	\$551	Other	F1
14177_837-0280	14177_837-0280	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$1,836	Each	10%	\$1,653	Other	F1
14177_837-0281	14177_837-0281	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,448	Each	10%	\$2,204	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14177_837-0282	14177_837-0282	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,061	Each	10%	\$2,755	Other	F1	
14177_837-0283	14177_837-0283	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$735	Each	10%	\$661	Other	F1	
14177_837-0284	14177_837-0284	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,204	Each	10%	\$1,983	Other	F1	
14177_837-0285	14177_837-0285	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,938	Each	10%	\$2,644	Other	F1	
14177_837-0286	14177_837-0286	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,673	Each	10%	\$3,305	Other	F1	
14177_837-0287	14177_837-0287	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$796	Each	10%	\$716	Other	F1	
14177_837-0288	14177_837-0288	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,387	Each	10%	\$2,149	Other	F1	
14177_837-0289	14177_837-0289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,183	Each	10%	\$2,865	Other	F1	
14177_837-0290	14177_837-0290	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,979	Each	10%	\$3,581	Other	F1	
14177_837-0291	14177_837-0291	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$857	Each	10%	\$771	Other	F1	
14177_837-0292	14177_837-0292	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,571	Each	10%	\$2,314	Other	F1	
14177_837-0293	14177_837-0293	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,428	Each	10%	\$3,085	Other	F1	
14177_837-0294	14177_837-0294	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$4,285	Each	10%	\$3,856	Other	F1	
14177_837-0295	14177_837-0295	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,224	Each	10%	\$1,102	Other	F1	
14177_837-0296	14177_837-0296	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,469	Each	10%	\$1,322	Other	F1	
14177_837-0297	14177_837-0297	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,592	Each	10%	\$1,432	Other	F1	
14177_837-0298	14177_837-0298	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,714	Each	10%	\$1,543	Other	F1	
14177_837-0307	14177_837-0307	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$194	Each	10%	\$175	Other	F1	
14177_837-0308	14177_837-0308	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$582	Each	10%	\$524	Other	F1	
14177_837-0309	14177_837-0309	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$776	Each	10%	\$698	Other	F1	
14177_837-0310	14177_837-0310	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$970	Each	10%	\$873	Other	F1	
14177_837-0311	14177_837-0311	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$233	Each	10%	\$209	Other	F1	
14177_837-0312	14177_837-0312	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$698	Each	10%	\$628	Other	F1	
14177_837-0313	14177_837-0313	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$931	Each	10%	\$838	Other	F1	
14177_837-0314	14177_837-0314	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,164	Each	10%	\$1,047	Other	F1	
14177_837-0315	14177_837-0315	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$252	Each	10%	\$227	Other	F1	
14177_837-0316	14177_837-0316	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$756	Each	10%	\$681	Other	F1	
14177_837-0317	14177_837-0317	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,008	Each	10%	\$908	Other	F1	
14177_837-0318	14177_837-0318	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,261	Each	10%	\$1,135	Other	F1	
14177_837-0319	14177_837-0319	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$272	Each	10%	\$244	Other	F1	
14177_837-0320	14177_837-0320	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$815	Each	10%	\$733	Other	F1	
14177_837-0321	14177_837-0321	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,086	Each	10%	\$977	Other	F1	
14177_837-0322	14177_837-0322	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,358	Each	10%	\$1,222	Other	F1	
14177_837-0323	14177_837-0323	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$388	Each	10%	\$349	Other	F1	
14177_837-0324	14177_837-0324	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$465	Each	10%	\$419	Other	F1	
14177_837-0325	14177_837-0325	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$504	Each	10%	\$454	Other	F1	
14177_837-0326	14177_837-0326	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$543	Each	10%	\$489	Other	F1	
14177_843-7438	14177_843-7438	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$0	Each	10%	\$0	Other	F1	



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14177 843-7656	14177 843-7656	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$0	Each	10%	\$0	Other	F1
14177 843-7657	14177 843-7657	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$0	Each	10%	\$0	Other	F1
14177 843-7658	14177 843-7658	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$0	Each	10%	\$0	Other	F1
14177 843-7660	14177 843-7660	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$0	Each	10%	\$0	Other	F1
14177 843-7661	14177 843-7661	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$0	Each	10%	\$0	Other	F1
14177 843-7665	14177 843-7665	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$0	Each	10%	\$0	Other	F1
14177 843-7666	14177 843-7666	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$0	Each	10%	\$0	Other	F1
14177 843-7667	14177 843-7667	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$0	Each	10%	\$0	Other	F1
14177 843-7668	14177 843-7668	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$0	Each	10%	\$0	Other	F1
14177 843-7670	14177 843-7670	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$0	Each	10%	\$0	Other	F1
14177 843-7671	14177 843-7671	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$0	Each	10%	\$0	Other	F1
14177 843-7672	14177 843-7672	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$0	Each	10%	\$0	Other	F1
14177 843-7674	14177 843-7674	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$0	Each	10%	\$0	Other	F1
14177 847-3946	14177 847-3946	Storage Unstructured	ProDeploy Plus for PowerScale Hardware Upgrade	\$1,120	Each	10%	\$1,008	Other	F1
14177 847-3947	14177 847-3947	Storage Unstructured	ProDeploy for PowerScale Hardware Upgrade	\$595	Each	10%	\$536	Other	F1
14177 847-4503	14177 847-4503	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 1 Year	\$167	Each	10%	\$151	Other	F1
14177 847-4504	14177 847-4504	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 3 Years	\$502	Each	10%	\$452	Other	F1
14177 847-4505	14177 847-4505	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 4 Years	\$670	Each	10%	\$603	Other	F1
14177 847-4506	14177 847-4506	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 5 Years	\$837	Each	10%	\$753	Other	F1
14177 847-4507	14177 847-4507	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS 1 Year	\$209	Each	10%	\$188	Other	F1
14177 847-4508	14177 847-4508	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS 3 Years	\$628	Each	10%	\$565	Other	F1
14177 847-4509	14177 847-4509	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS 4 Years	\$837	Each	10%	\$753	Other	F1
14177 847-4510	14177 847-4510	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS 5 Years	\$1,047	Each	10%	\$942	Other	F1
14177 847-4511	14177 847-4511	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On DIMMS 1 Year	\$230	Each	10%	\$207	Other	F1
14177 847-4512	14177 847-4512	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On DIMMS 3 Years	\$691	Each	10%	\$622	Other	F1
14177 847-4513	14177 847-4513	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On DIMMS 4 Years	\$921	Each	10%	\$829	Other	F1
14177 847-4514	14177 847-4514	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On DIMMS 5 Years	\$1,151	Each	10%	\$1,036	Other	F1
14177 847-4515	14177 847-4515	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On DIMMS 1 Year	\$251	Each	10%	\$226	Other	F1
14177 847-4516	14177 847-4516	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On DIMMS 3 Years	\$753	Each	10%	\$678	Other	F1
14177 847-4517	14177 847-4517	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On DIMMS 4 Years	\$1,005	Each	10%	\$904	Other	F1
14177 847-4518	14177 847-4518	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On DIMMS 5 Years	\$1,256	Each	10%	\$1,130	Other	F1
14177 847-4519	14177 847-4519	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 2 Years	\$335	Each	10%	\$301	Other	F1
14177 847-4520	14177 847-4520	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS 2 Years	\$419	Each	10%	\$377	Other	F1
14177 847-4521	14177 847-4521	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On DIMMS 2 Years	\$460	Each	10%	\$414	Other	F1
14177 847-4522	14177 847-4522	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On DIMMS 2 Years	\$502	Each	10%	\$452	Other	F1
14177 847-4523	14177 847-4523	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules Eth 1 Year	\$78	Each	10%	\$70	Other	F1
14177 847-4524	14177 847-4524	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules Eth 3 Years	\$234	Each	10%	\$211	Other	F1
14177 847-4525	14177 847-4525	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules Eth 4 Years	\$312	Each	10%	\$281	Other	F1
14177 847-4526	14177 847-4526	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules Eth 5 Years	\$390	Each	10%	\$351	Other	F1
14177 847-4527	14177 847-4527	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules Eth 1 Year	\$98	Each	10%	\$88	Other	F1
14177 847-4528	14177 847-4528	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules Eth 3 Years	\$293	Each	10%	\$263	Other	F1
14177 847-4529	14177 847-4529	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules Eth 4 Years	\$390	Each	10%	\$351	Other	F1
14177 847-4530	14177 847-4530	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules Eth 5 Years	\$488	Each	10%	\$439	Other	F1
14177 847-4531	14177 847-4531	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules Eth 1 Year	\$107	Each	10%	\$97	Other	F1
14177 847-4532	14177 847-4532	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules Eth 3 Years	\$322	Each	10%	\$290	Other	F1
14177 847-4533	14177 847-4533	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules Eth 4 Years	\$429	Each	10%	\$386	Other	F1
14177 847-4534	14177 847-4534	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules Eth 5 Years	\$536	Each	10%	\$483	Other	F1
14177 847-4535	14177 847-4535	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules Eth 1 Year	\$117	Each	10%	\$105	Other	F1
14177 847-4536	14177 847-4536	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules Eth 3 Years	\$351	Each	10%	\$316	Other	F1
14177 847-4537	14177 847-4537	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules Eth 4 Years	\$468	Each	10%	\$421	Other	F1
14177 847-4538	14177 847-4538	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules Eth 5 Years	\$585	Each	10%	\$527	Other	F1
14177 847-4539	14177 847-4539	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules Eth 2 Years	\$156	Each	10%	\$140	Other	F1
14177 847-4540	14177 847-4540	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules Eth 2 Years	\$195	Each	10%	\$176	Other	F1
14177 847-4541	14177 847-4541	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules Eth 2 Years	\$215	Each	10%	\$193	Other	F1
14177 847-4542	14177 847-4542	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules Eth 2 Years	\$234	Each	10%	\$211	Other	F1
14177 847-4543	14177 847-4543	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules FC 1 Year	\$378	Each	10%	\$340	Other	F1
14177 847-4544	14177 847-4544	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules FC 3 Years	\$1,133	Each	10%	\$1,020	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
14177 847-4545	14177 847-4545	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules FC 4 Years	\$1,511	Each	10%	\$1,360	Other	F1	
14177 847-4546	14177 847-4546	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules FC 5 Years	\$1,888	Each	10%	\$1,700	Other	F1	
14177 847-4547	14177 847-4547	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules FC 1 Year	\$472	Each	10%	\$425	Other	F1	
14177 847-4548	14177 847-4548	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules FC 3 Years	\$1,416	Each	10%	\$1,275	Other	F1	
14177 847-4549	14177 847-4549	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules FC 4 Years	\$1,888	Each	10%	\$1,700	Other	F1	
14177 847-4550	14177 847-4550	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules FC 5 Years	\$2,361	Each	10%	\$2,124	Other	F1	
14177 847-4551	14177 847-4551	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules FC 1 Year	\$519	Each	10%	\$467	Other	F1	
14177 847-4552	14177 847-4552	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules FC 3 Years	\$1,558	Each	10%	\$1,402	Other	F1	
14177 847-4553	14177 847-4553	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules FC 4 Years	\$2,077	Each	10%	\$1,870	Other	F1	
14177 847-4554	14177 847-4554	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules FC 5 Years	\$2,597	Each	10%	\$2,337	Other	F1	
14177 847-4555	14177 847-4555	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules FC 1 Year	\$567	Each	10%	\$510	Other	F1	
14177 847-4556	14177 847-4556	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules FC 3 Years	\$1,700	Each	10%	\$1,530	Other	F1	
14177 847-4557	14177 847-4557	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules FC 4 Years	\$2,266	Each	10%	\$2,039	Other	F1	
14177 847-4558	14177 847-4558	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules FC 5 Years	\$2,833	Each	10%	\$2,549	Other	F1	
14177 847-4559	14177 847-4559	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules FC 2 Years	\$755	Each	10%	\$680	Other	F1	
14177 847-4560	14177 847-4560	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules FC 2 Years	\$944	Each	10%	\$850	Other	F1	
14177 847-4561	14177 847-4561	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules FC 2 Years	\$1,039	Each	10%	\$935	Other	F1	
14177 847-4562	14177 847-4562	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules FC 2 Years	\$1,133	Each	10%	\$1,020	Other	F1	
14177 847-4563	14177 847-4563	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG 1 Year	\$5,307	Each	10%	\$4,776	Other	F1	
14177 847-4564	14177 847-4564	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG 3 Years	\$15,920	Each	10%	\$14,328	Other	F1	
14177 847-4565	14177 847-4565	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG 4 Years	\$21,227	Each	10%	\$19,104	Other	F1	
14177 847-4566	14177 847-4566	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG 5 Years	\$26,533	Each	10%	\$23,880	Other	F1	
14177 847-4567	14177 847-4567	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories LUPG 1 Year	\$6,633	Each	10%	\$5,970	Other	F1	
14177 847-4568	14177 847-4568	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories LUPG 3 Years	\$19,900	Each	10%	\$17,910	Other	F1	
14177 847-4569	14177 847-4569	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories LUPG 4 Years	\$26,533	Each	10%	\$23,880	Other	F1	
14177 847-4570	14177 847-4570	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories LUPG 5 Years	\$33,167	Each	10%	\$29,850	Other	F1	
14177 847-4571	14177 847-4571	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG 1 Year	\$7,297	Each	10%	\$6,567	Other	F1	
14177 847-4572	14177 847-4572	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG 3 Years	\$21,890	Each	10%	\$19,701	Other	F1	
14177 847-4573	14177 847-4573	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG 4 Years	\$29,187	Each	10%	\$26,268	Other	F1	
14177 847-4574	14177 847-4574	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG 5 Years	\$36,483	Each	10%	\$32,835	Other	F1	
14177 847-4575	14177 847-4575	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories LUPG 1 Year	\$7,960	Each	10%	\$7,164	Other	F1	
14177 847-4576	14177 847-4576	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories LUPG 3 Years	\$23,880	Each	10%	\$21,492	Other	F1	
14177 847-4577	14177 847-4577	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories LUPG 4 Years	\$31,840	Each	10%	\$28,656	Other	F1	
14177 847-4578	14177 847-4578	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories LUPG 5 Years	\$39,800	Each	10%	\$35,820	Other	F1	
14177 847-4579	14177 847-4579	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG 2 Years	\$10,613	Each	10%	\$9,552	Other	F1	
14177 847-4580	14177 847-4580	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories LUPG 2 Years	\$13,267	Each	10%	\$11,940	Other	F1	
14177 847-4581	14177 847-4581	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG 2 Years	\$14,593	Each	10%	\$13,134	Other	F1	
14177 847-4582	14177 847-4582	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories LUPG 2 Years	\$15,920	Each	10%	\$14,328	Other	F1	
14177 847-4583	14177 847-4583	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 1 Year	\$2,000	Each	10%	\$1,800	Other	F1	
14177 847-4584	14177 847-4584	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 3 Years	\$6,000	Each	10%	\$5,400	Other	F1	
14177 847-4585	14177 847-4585	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 4 Years	\$8,000	Each	10%	\$7,200	Other	F1	
14177 847-4586	14177 847-4586	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 5 Years	\$10,000	Each	10%	\$9,000	Other	F1	
14177 847-4587	14177 847-4587	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 1 Year	\$2,500	Each	10%	\$2,250	Other	F1	
14177 847-4588	14177 847-4588	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 3 Years	\$7,500	Each	10%	\$6,750	Other	F1	
14177 847-4589	14177 847-4589	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 4 Years	\$10,000	Each	10%	\$9,000	Other	F1	
14177 847-4590	14177 847-4590	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 5 Years	\$12,500	Each	10%	\$11,250	Other	F1	
14177 847-4591	14177 847-4591	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 1 Year	\$2,750	Each	10%	\$2,475	Other	F1	
14177 847-4592	14177 847-4592	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 3 Years	\$8,250	Each	10%	\$7,425	Other	F1	
14177 847-4593	14177 847-4593	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 4 Years	\$11,000	Each	10%	\$9,900	Other	F1	
14177 847-4594	14177 847-4594	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 5 Years	\$13,750	Each	10%	\$12,375	Other	F1	
14177 847-4595	14177 847-4595	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 1 Year	\$3,000	Each	10%	\$2,700	Other	F1	
14177 847-4596	14177 847-4596	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 3 Years	\$9,000	Each	10%	\$8,100	Other	F1	
14177 847-4597	14177 847-4597	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 4 Years	\$12,000	Each	10%	\$10,800	Other	F1	
14177 847-4598	14177 847-4598	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 5 Years	\$15,000	Each	10%	\$13,500	Other	F1	
14177 847-4599	14177 847-4599	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 2 Years	\$4,000	Each	10%	\$3,600	Other	F1	
14177 847-4600	14177 847-4600	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 2 Years	\$5,000	Each	10%	\$4,500	Other	F1	
14177 847-4601	14177 847-4601	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 2 Years	\$5,500	Each	10%	\$4,950	Other	F1	
14177 847-4602	14177 847-4602	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 2 Years	\$6,000	Each	10%	\$5,400	Other	F1	
14177 847-4751	14177 847-4751	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4752	14177 847-4752	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4753	14177 847-4753	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4754	14177 847-4754	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 4 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4755	14177 847-4755	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS 5 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4756	14177 847-4756	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS 1 Year-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4757	14177 847-4757	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS 2 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4758	14177 847-4758	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS 3 Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14177 847-4830	14177 847-4830	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG 5 Years-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4831	14177 847-4831	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 1 Year-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4832	14177 847-4832	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 2 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4833	14177 847-4833	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 3 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4834	14177 847-4834	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 4 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4835	14177 847-4835	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG 5 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4836	14177 847-4836	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 1 Year-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4837	14177 847-4837	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 2 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4838	14177 847-4838	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 3 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4839	14177 847-4839	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 4 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4840	14177 847-4840	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG 5 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4841	14177 847-4841	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 1 Year-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4842	14177 847-4842	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 2 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4843	14177 847-4843	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 3 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4844	14177 847-4844	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 4 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4845	14177 847-4845	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG 5 Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4846	14177 847-4846	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 1 Year-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4847	14177 847-4847	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 2 Years-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4848	14177 847-4848	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 3 Years-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4849	14177 847-4849	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 4 Years-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4850	14177 847-4850	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG 5 Years-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4851	14177 847-4851	Storage Unstructured	Partner Spt HW Level 3 Spt Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4852	14177 847-4852	Storage Unstructured	Partner Spt HW Level 3 Spt with RemoteConnection Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4853	14177 847-4853	Storage Unstructured	Partner Spt HW Level 3 Spt with RemoteMonitoring Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4854	14177 847-4854	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4855	14177 847-4855	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Connection Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4856	14177 847-4856	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD RemoteMonitoring Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4857	14177 847-4857	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4858	14177 847-4858	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with RemoteMonitoring Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4859	14177 847-4859	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4860	14177 847-4860	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD RemoteMonitoring Add-On DIMMS 3Years-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4861	14177 847-4861	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with RemoteMonitoring Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4862	14177 847-4862	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On DIMMS	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4863	14177 847-4863	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD Add-On DIMMS 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4864	14177 847-4864	Storage Unstructured	Partner Spt HW Level 3 Spt Add-On Front-End IO Modules Eth 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4865	14177 847-4865	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Connection Add-On Front-End IO Modules Eth	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4866	14177 847-4866	Storage Unstructured	Partner Spt HW Level 3 Spt with RemoteMonitoring Add-On Front-End IO Modules Eth	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4867	14177 847-4867	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Add-On Front-End IO Modules Eth 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4868	14177 847-4868	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4869	14177 847-4869	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD RemoteMonitoring Add-On Front-End IO Modules	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4870	14177 847-4870	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On Front-End IO Modules Eth 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4871	14177 847-4871	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4872	14177 847-4872	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On Front-End IO Modules Eth 3Years-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4873	14177 847-4873	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4874	14177 847-4874	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4875	14177 847-4875	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4876	14177 847-4876	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD Add-On Front-End IO Modules Eth	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4877	14177 847-4877	Storage Unstructured	Partner Spt HW Level 3 Spt Add-On Front-End IO Modules FC 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4878	14177 847-4878	Storage Unstructured	Partner Spt HW Level 3 Spt with RemoteConnection Add-On Front-End IO Modules FC	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4879	14177 847-4879	Storage Unstructured	Partner Spt HW Level 3 Spt with RemoteMonitoring Add-On Front-End IO Modules FC	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4880	14177 847-4880	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Add-On Front-End IO Modules FC 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4881	14177 847-4881	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4882	14177 847-4882	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD RemoteMonitoring Add-On Front-End IO Modules	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4883	14177 847-4883	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On Front-End IO Modules FC 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4884	14177 847-4884	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4885	14177 847-4885	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On Front-End IO Modules FC 3Years-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4886	14177 847-4886	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4887	14177 847-4887	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4888	14177 847-4888	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Front-End IO	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4889	14177 847-4889	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD Add-On Front-End IO Modules FC 3Years-	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4890	14177 847-4890	Storage Unstructured	Partner Spt HW Level 3 Spt Add-On Switch Accessories LUPG 3Years-LA	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1
14177 847-4891	14177 847-4891	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Connection Add-On Switch Accessories LUPG	\$99,999	\$89,999	Each	10%	\$89,999	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
14177 847-4893	14177 847-4893	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Add-On Switch Accessories LUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4894	14177 847-4894	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD RemoteConnection Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4895	14177 847-4895	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD RemoteMonitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4896	14177 847-4896	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On Switch Accessories LUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4897	14177 847-4897	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4898	14177 847-4898	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On Switch Accessories LUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4899	14177 847-4899	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch Accessories LUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4900	14177 847-4900	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with RemoteMonitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4901	14177 847-4901	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt withNBD RemoteMonitoring Add-On Switch AccessoriesLUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4902	14177 847-4902	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt withNBD Add-On Switch Accessories LUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4903	14177 847-4903	Storage Unstructured	Partner Spt HW Level 3 Spt Add-On Switch Accessories SUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4904	14177 847-4904	Storage Unstructured	Partner Spt HW Level 3 Spt with RemoteConnection Add-On Switch Accessories SUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4905	14177 847-4905	Storage Unstructured	Partner Spt HW Level 3 Spt with RemoteMonitoring Add-On Switch Accessories SUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4906	14177 847-4906	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Add-On Switch Accessories SUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4907	14177 847-4907	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD RemoteConnection Add-On Switch Accessories SUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4908	14177 847-4908	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD RemoteMonitoring Add-On Switch Accessories SUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4909	14177 847-4909	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On Switch Accessories SUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4910	14177 847-4910	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with RemoteMonitoring Add-On Switch Accessories SUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4911	14177 847-4911	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On Switch Accessories SUPG 3Years-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4912	14177 847-4912	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4913	14177 847-4913	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with RemoteMonitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4914	14177 847-4914	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt withNBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-4915	14177 847-4915	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD Add-On Switch Accessories SUPG	\$99,999	Each	10%	\$89,999	Other	F1	
14177 847-6093	14177 847-6093	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$0	Each	10%	\$0	Other	F1	
14177 847-6094	14177 847-6094	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$0	Each	10%	\$0	Other	F1	
14177 847-6095	14177 847-6095	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$0	Each	10%	\$0	Other	F1	
14177 847-6096	14177 847-6096	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$0	Each	10%	\$0	Other	F1	
14177 847-6097	14177 847-6097	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$0	Each	10%	\$0	Other	F1	
14177 847-6098	14177 847-6098	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$0	Each	10%	\$0	Other	F1	
14177 847-6099	14177 847-6099	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$0	Each	10%	\$0	Other	F1	
14177 929-3709	14177 929-3709	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14177 935-6720	14177 935-6720	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1	
14177 951-2015	14177 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
14177 975-3461	14177 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14177 984-3267	14177 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1	
14177 989-3439	14177 989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14170 007-1527	14170 007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14170 009-4364	14170 009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14170 009-4877	14170 009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	
14170 460-5909	14170 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1	
14170 460-8531	14170 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
14170 460-9052	14170 460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14170 460-9900	14170 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14170 461-0497	14170 461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14170 468-8025	14170 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
14170 468-8026	14170 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
14170 468-8027	14170 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
14170 468-8028	14170 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
14170 468-8029	14170 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14170 806-7308	14170 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
14170 822-3179	14170 822-3179	Storage Unstructured	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
14170 829-3110	14170 829-3110	Storage Unstructured	Basic Hardware Services Business Hours (5x10) Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1	
14170 829-3111	14170 829-3111	Storage Unstructured	Years	\$255	Each	10%	\$230	Other	F1	
14170 829-3112	14170 829-3112	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$145	Each	10%	\$131	Other	F1	
14170 829-3113	14170 829-3113	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$144	Each	10%	\$130	Other	F1	
14170 829-3114	14170 829-3114	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$289	Each	10%	\$260	Other	F1	
14170 829-3115	14170 829-3115	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$433	Each	10%	\$390	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM					
14170 829-3116	14170 829-3116	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$578	Each	10%	\$520	Other	F1	
14170 829-3119	14170 829-3119	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$417	Each	10%	\$375	Other	F1	
14170 829-3120	14170 829-3120	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$834	Each	10%	\$751	Other	F1	
14170 829-3121	14170 829-3121	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,251	Each	10%	\$1,126	Other	F1	
14170 829-3122	14170 829-3122	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$1,668	Each	10%	\$1,501	Other	F1	
14170 829-3123	14170 829-3123	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$2,085	Each	10%	\$1,877	Other	F1	
14170 829-3126	14170 829-3126	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$186	Each	10%	\$167	Other	F1	
14170 829-3127	14170 829-3127	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$185	Each	10%	\$167	Other	F1	
14170 829-3128	14170 829-3128	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$371	Each	10%	\$334	Other	F1	
14170 829-3129	14170 829-3129	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$557	Each	10%	\$501	Other	F1	
14170 829-3130	14170 829-3130	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$742	Each	10%	\$668	Other	F1	
14170 829-3133	14170 829-3133	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$488	Each	10%	\$439	Other	F1	
14170 829-3134	14170 829-3134	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$977	Each	10%	\$879	Other	F1	
14170 829-3135	14170 829-3135	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,465	Each	10%	\$1,319	Other	F1	
14170 829-3136	14170 829-3136	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$1,953	Each	10%	\$1,758	Other	F1	
14170 829-3137	14170 829-3137	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$2,442	Each	10%	\$2,198	Other	F1	
14170 829-3140	14170 829-3140	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$169	Each	10%	\$152	Other	F1	
14170 829-3141	14170 829-3141	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$169	Each	10%	\$152	Other	F1	
14170 829-3142	14170 829-3142	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$338	Each	10%	\$304	Other	F1	
14170 829-3143	14170 829-3143	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$508	Each	10%	\$457	Other	F1	
14170 829-3144	14170 829-3144	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$677	Each	10%	\$609	Other	F1	
14170 829-3147	14170 829-3147	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$561	Each	10%	\$505	Other	F1	
14170 829-3148	14170 829-3148	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,122	Each	10%	\$1,010	Other	F1	
14170 829-3149	14170 829-3149	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,683	Each	10%	\$1,515	Other	F1	
14170 829-3150	14170 829-3150	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$2,243	Each	10%	\$2,019	Other	F1	
14170 829-3151	14170 829-3151	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$2,804	Each	10%	\$2,524	Other	F1	
14170 829-3154	14170 829-3154	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$196	Each	10%	\$176	Other	F1	
14170 829-3155	14170 829-3155	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$195	Each	10%	\$176	Other	F1	
14170 829-3156	14170 829-3156	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$391	Each	10%	\$352	Other	F1	
14170 829-3157	14170 829-3157	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$586	Each	10%	\$527	Other	F1	
14170 829-3158	14170 829-3158	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$782	Each	10%	\$704	Other	F1	
14170 829-3161	14170 829-3161	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$590	Each	10%	\$531	Other	F1	
14170 829-3162	14170 829-3162	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,181	Each	10%	\$1,063	Other	F1	
14170 829-3163	14170 829-3163	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,772	Each	10%	\$1,595	Other	F1	
14170 829-3164	14170 829-3164	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$2,363	Each	10%	\$2,127	Other	F1	
14170 829-3165	14170 829-3165	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$2,953	Each	10%	\$2,658	Other	F1	
14170 831-3450	14170 831-3450	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$21	Each	10%	\$19	Other	F1	
14170 831-3451	14170 831-3451	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$64	Each	10%	\$57	Other	F1	
14170 831-3452	14170 831-3452	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$85	Each	10%	\$76	Other	F1	
14170 831-3453	14170 831-3453	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$106	Each	10%	\$95	Other	F1	
14170 831-3454	14170 831-3454	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Year	\$25	Each	10%	\$23	Other	F1	
14170 831-3455	14170 831-3455	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$76	Each	10%	\$69	Other	F1	
14170 831-3456	14170 831-3456	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$102	Each	10%	\$92	Other	F1	
14170 831-3457	14170 831-3457	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$127	Each	10%	\$114	Other	F1	
14170 831-3458	14170 831-3458	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$28	Each	10%	\$25	Other	F1	
14170 831-3459	14170 831-3459	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$83	Each	10%	\$74	Other	F1	
14170 831-3460	14170 831-3460	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$110	Each	10%	\$99	Other	F1	
14170 831-3461	14170 831-3461	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$138	Each	10%	\$124	Other	F1	
14170 831-3462	14170 831-3462	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1	\$30	Each	10%	\$27	Other	F1	
14170 831-3463	14170 831-3463	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3	\$89	Each	10%	\$80	Other	F1	
14170 831-3464	14170 831-3464	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4	\$119	Each	10%	\$107	Other	F1	
14170 831-3465	14170 831-3465	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5	\$148	Each	10%	\$134	Other	F1	
14170 831-3466	14170 831-3466	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$42	Each	10%	\$38	Other	F1	
14170 831-3467	14170 831-3467	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$51	Each	10%	\$46	Other	F1	
14170 831-3468	14170 831-3468	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$55	Each	10%	\$50	Other	F1	
14170 831-3469	14170 831-3469	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2	\$59	Each	10%	\$53	Other	F1	
14170 834-7363	14170 834-7363	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,341	Each	10%	\$1,207	Other	F1	
14170 834-7364	14170 834-7364	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,341	Each	10%	\$1,207	Other	F1	
14170 834-7365	14170 834-7365	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1	
14170 834-7366	14170 834-7366	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$2,011	Each	10%	\$1,810	Other	F1	
14170 834-7367	14170 834-7367	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$2,681	Each	10%	\$2,413	Other	F1	
14170 834-7368	14170 834-7368	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$3,351	Each	10%	\$3,016	Other	F1	
14170 834-7369	14170 834-7369	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$2,681	Each	10%	\$2,413	Other	F1	
14170 834-7370	14170 834-7370	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$3,351	Each	10%	\$3,016	Other	F1	
14170 834-7371	14170 834-7371	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$670	Each	10%	\$603	Other	F1	
14170 834-7372	14170 834-7372	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$2,011	Each	10%	\$1,810	Other	F1	
14170 951-2015	14170 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1	
14170 955-9041	14170 955-9041	Storage Unstructured	Dell Hardware Limited Warranty Plus On Site Service Extended Year	\$0	Each	10%	\$0	Other	F1	
14170 975-3461	14170 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1	
14170 984-3267	14170 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1	
14170 989-3439	14170 989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1	
14145 007-1527	14145 007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14145 009-4364	14145 009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1	
14145 009-4877	14145 009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	L (Column I*Column K) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14145 460-5909	14145 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14145 460-8531	14145 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
14145 460-9052	14145 460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14145 460-9900	14145 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14145 461-0497	14145 461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1	
14145 468-8025	14145 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
14145 468-8026	14145 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
14145 468-8027	14145 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
14145 468-8028	14145 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
14145 468-8029	14145 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14145 806-7308	14145 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
14145 812-4005	14145 812-4005	Storage Unstructured	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
14145 825-8623	14145 825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14145 825-8624	14145 825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14145 829-3026	14145 829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1	
14145 829-3033	14145 829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1	
14145 829-3034	14145 829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1	
14145 831-4620	14145 831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1	
14145 831-4621	14145 831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1	
14145 831-4622	14145 831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1	
14145 831-4623	14145 831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1	
14145 831-4624	14145 831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1	
14145 831-4625	14145 831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1	
14145 831-4626	14145 831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1	
14145 831-4627	14145 831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1	
14145 831-4628	14145 831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1	
14145 831-4629	14145 831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1	
14145 831-5273	14145 831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1	
14145 831-5274	14145 831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1	
14145 831-5275	14145 831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1	
14145 833-5255	14145 833-5255	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$183	Each	10%	\$164	Other	F1	
14145 833-5256	14145 833-5256	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$548	Each	10%	\$493	Other	F1	
14145 833-5257	14145 833-5257	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$730	Each	10%	\$657	Other	F1	
14145 833-5258	14145 833-5258	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$913	Each	10%	\$821	Other	F1	
14145 833-5259	14145 833-5259	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$228	Each	10%	\$205	Other	F1	
14145 833-5260	14145 833-5260	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$685	Each	10%	\$616	Other	F1	
14145 833-5261	14145 833-5261	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$913	Each	10%	\$821	Other	F1	
14145 833-5262	14145 833-5262	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$1,141	Each	10%	\$1,027	Other	F1	
14145 833-5263	14145 833-5263	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$251	Each	10%	\$226	Other	F1	
14145 833-5264	14145 833-5264	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$753	Each	10%	\$678	Other	F1	
14145 833-5265	14145 833-5265	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$1,004	Each	10%	\$904	Other	F1	
14145 833-5266	14145 833-5266	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$1,255	Each	10%	\$1,129	Other	F1	
14145 833-5267	14145 833-5267	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1	\$274	Each	10%	\$246	Other	F1	
14145 833-5268	14145 833-5268	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3	\$821	Each	10%	\$739	Other	F1	
14145 833-5269	14145 833-5269	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4	\$1,095	Each	10%	\$986	Other	F1	
14145 833-5270	14145 833-5270	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5	\$1,369	Each	10%	\$1,232	Other	F1	
14145 833-5271	14145 833-5271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$365	Each	10%	\$329	Other	F1	
14145 833-5272	14145 833-5272	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$456	Each	10%	\$411	Other	F1	
14145 833-5273	14145 833-5273	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$502	Each	10%	\$452	Other	F1	
14145 833-5274	14145 833-5274	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2	\$548	Each	10%	\$493	Other	F1	
14145 833-5275	14145 833-5275	Storage Unstructured	Keep Your Hard Drive 2 Years	\$8,906	Each	10%	\$8,015	Other	F1	
14145 833-5276	14145 833-5276	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,091	Each	10%	\$982	Other	F1	
14145 833-5277	14145 833-5277	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,254	Each	10%	\$1,129	Other	F1	
14145 833-5278	14145 833-5278	Storage Unstructured	Keep Your Hard Drive 5 Years	\$22,265	Each	10%	\$20,039	Other	F1	
14145 833-5279	14145 833-5279	Storage Unstructured	Keep Your Hard Drive 4 Years	\$17,812	Each	10%	\$16,031	Other	F1	
14145 833-5280	14145 833-5280	Storage Unstructured	Keep Your Hard Drive 3 Years	\$13,359	Each	10%	\$12,023	Other	F1	
14145 833-5281	14145 833-5281	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$546	Each	10%	\$491	Other	F1	
14145 833-5282	14145 833-5282	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,637	Each	10%	\$1,473	Other	F1	
14145 833-5283	14145 833-5283	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$2,183	Each	10%	\$1,965	Other	F1	
14145 833-5284	14145 833-5284	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$2,729	Each	10%	\$2,456	Other	F1	
14145 833-5285	14145 833-5285	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$2,506	Each	10%	\$2,255	Other	F1	
14145 833-5286	14145 833-5286	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$3,132	Each	10%	\$2,819	Other	F1	
14145 833-5287	14145 833-5287	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$626	Each	10%	\$563	Other	F1	
14145 833-5288	14145 833-5288	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,880	Each	10%	\$1,692	Other	F1	
14145 833-5289	14145 833-5289	Storage Unstructured	Keep Your Hard Drive 1 Year	\$4,453	Each	10%	\$4,008	Other	F1	
14145 833-5290	14145 833-5290	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1	
14145 833-5291	14145 833-5291	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$355	Each	10%	\$320	Other	F1	
14145 833-5292	14145 833-5292	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$862	Each	10%	\$776	Other	F1	
14145 833-5293	14145 833-5293	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$862	Each	10%	\$776	Other	F1	
14145 833-5294	14145 833-5294	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$1,724	Each	10%	\$1,552	Other	F1	
14145 833-5295	14145 833-5295	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$2,587	Each	10%	\$2,328	Other	F1	
14145 833-5296	14145 833-5296	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$3,449	Each	10%	\$3,104	Other	F1	
14145 833-5299	14145 833-5299	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,169	Each	10%	\$1,952	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Source	UoM					
14145 833-5300	14145 833-5300	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$4,337	Each	10%	\$3,903	Other	F1	
14145 833-5301	14145 833-5301	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$6,506	Each	10%	\$5,855	Other	F1	
14145 833-5302	14145 833-5302	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$8,674	Each	10%	\$7,807	Other	F1	
14145 833-5303	14145 833-5303	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$10,843	Each	10%	\$9,759	Other	F1	
14145 833-5306	14145 833-5306	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,346	Each	10%	\$1,211	Other	F1	
14145 833-5307	14145 833-5307	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,346	Each	10%	\$1,211	Other	F1	
14145 833-5308	14145 833-5308	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$2,693	Each	10%	\$2,424	Other	F1	
14145 833-5309	14145 833-5309	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$4,039	Each	10%	\$3,635	Other	F1	
14145 833-5310	14145 833-5310	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$5,385	Each	10%	\$4,847	Other	F1	
14145 833-5313	14145 833-5313	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,442	Each	10%	\$2,198	Other	F1	
14145 833-5314	14145 833-5314	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$4,885	Each	10%	\$4,397	Other	F1	
14145 833-5315	14145 833-5315	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$7,326	Each	10%	\$6,593	Other	F1	
14145 833-5316	14145 833-5316	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$9,769	Each	10%	\$8,792	Other	F1	
14145 833-5317	14145 833-5317	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$12,211	Each	10%	\$10,990	Other	F1	
14145 833-5320	14145 833-5320	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,095	Each	10%	\$986	Other	F1	
14145 833-5321	14145 833-5321	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,094	Each	10%	\$985	Other	F1	
14145 833-5322	14145 833-5322	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$2,189	Each	10%	\$1,970	Other	F1	
14145 833-5323	14145 833-5323	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$3,284	Each	10%	\$2,956	Other	F1	
14145 833-5324	14145 833-5324	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$4,378	Each	10%	\$3,940	Other	F1	
14145 833-5327	14145 833-5327	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,072	Each	10%	\$2,765	Other	F1	
14145 833-5328	14145 833-5328	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,145	Each	10%	\$5,531	Other	F1	
14145 833-5329	14145 833-5329	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$9,218	Each	10%	\$8,296	Other	F1	
14145 833-5330	14145 833-5330	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$12,290	Each	10%	\$11,061	Other	F1	
14145 833-5331	14145 833-5331	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$15,363	Each	10%	\$13,827	Other	F1	
14145 833-5334	14145 833-5334	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,503	Each	10%	\$1,353	Other	F1	
14145 833-5335	14145 833-5335	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,503	Each	10%	\$1,353	Other	F1	
14145 833-5336	14145 833-5336	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,006	Each	10%	\$2,705	Other	F1	
14145 833-5337	14145 833-5337	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,509	Each	10%	\$4,058	Other	F1	
14145 833-5338	14145 833-5338	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,012	Each	10%	\$5,411	Other	F1	
14145 833-5341	14145 833-5341	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,043	Each	10%	\$2,739	Other	F1	
14145 833-5342	14145 833-5342	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,086	Each	10%	\$5,477	Other	F1	
14145 833-5343	14145 833-5343	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$9,129	Each	10%	\$8,216	Other	F1	
14145 833-5344	14145 833-5344	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$12,172	Each	10%	\$10,955	Other	F1	
14145 833-5345	14145 833-5345	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$15,215	Each	10%	\$13,694	Other	F1	
14145 834-8769	14145 834-8769	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,687	Each	10%	\$1,680	Other	F1	
14145 834-8770	14145 834-8770	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,373	Each	10%	\$3,360	Other	F1	
14145 834-8771	14145 834-8771	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,060	Each	10%	\$5,040	Other	F1	
14145 834-8772	14145 834-8772	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,467	Each	10%	\$6,720	Other	F1	
14145 834-8773	14145 834-8773	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,333	Each	10%	\$8,400	Other	F1	
14145 834-8774	14145 834-8774	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,333	Each	10%	\$2,100	Other	F1	
14145 834-8775	14145 834-8775	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,667	Each	10%	\$4,200	Other	F1	
14145 834-8776	14145 834-8776	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,000	Each	10%	\$6,300	Other	F1	
14145 834-8777	14145 834-8777	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,333	Each	10%	\$8,400	Other	F1	
14145 834-8778	14145 834-8778	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,667	Each	10%	\$10,500	Other	F1	
14145 834-8779	14145 834-8779	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,567	Each	10%	\$2,310	Other	F1	
14145 834-8780	14145 834-8780	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2	\$5,133	Each	10%	\$4,620	Other	F1	
14145 834-8781	14145 834-8781	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3	\$7,700	Each	10%	\$6,930	Other	F1	
14145 834-8782	14145 834-8782	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4	\$10,267	Each	10%	\$9,240	Other	F1	
14145 834-8783	14145 834-8783	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5	\$12,833	Each	10%	\$11,550	Other	F1	
14145 834-8784	14145 834-8784	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,800	Each	10%	\$2,520	Other	F1	
14145 834-8785	14145 834-8785	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,600	Each	10%	\$5,040	Other	F1	
14145 834-8786	14145 834-8786	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,400	Each	10%	\$7,560	Other	F1	
14145 834-8787	14145 834-8787	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$11,200	Each	10%	\$10,080	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								0-100	use drop-down	
14145 834-8788	14145 834-8788	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$14,000	Each	10%	\$12,600	Other	F1	
14145 834-8789	14145 834-8789	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$720	Each	10%	\$648	Other	F1	
14145 834-8790	14145 834-8790	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,440	Each	10%	\$1,296	Other	F1	
14145 834-8791	14145 834-8791	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$2,160	Each	10%	\$1,944	Other	F1	
14145 834-8792	14145 834-8792	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$2,880	Each	10%	\$2,592	Other	F1	
14145 834-8793	14145 834-8793	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$3,600	Each	10%	\$3,240	Other	F1	
14145 834-8794	14145 834-8794	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1	\$900	Each	10%	\$810	Other	F1	
14145 834-8795	14145 834-8795	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2	\$1,800	Each	10%	\$1,620	Other	F1	
14145 834-8796	14145 834-8796	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3	\$2,700	Each	10%	\$2,430	Other	F1	
14145 834-8797	14145 834-8797	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4	\$3,600	Each	10%	\$3,240	Other	F1	
14145 834-8798	14145 834-8798	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5	\$4,500	Each	10%	\$4,050	Other	F1	
14145 834-8799	14145 834-8799	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$990	Each	10%	\$891	Other	F1	
14145 834-8800	14145 834-8800	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,980	Each	10%	\$1,782	Other	F1	
14145 834-8801	14145 834-8801	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$2,970	Each	10%	\$2,673	Other	F1	
14145 834-8802	14145 834-8802	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$3,960	Each	10%	\$3,564	Other	F1	
14145 834-8803	14145 834-8803	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$4,950	Each	10%	\$4,455	Other	F1	
14145 834-8804	14145 834-8804	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,080	Each	10%	\$972	Other	F1	
14145 834-8805	14145 834-8805	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$2,160	Each	10%	\$1,944	Other	F1	
14145 834-8806	14145 834-8806	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$3,240	Each	10%	\$2,916	Other	F1	
14145 834-8807	14145 834-8807	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$4,320	Each	10%	\$3,888	Other	F1	
14145 834-8808	14145 834-8808	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$5,400	Each	10%	\$4,860	Other	F1	
14145 834-8809	14145 834-8809	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1	
14145 834-8810	14145 834-8810	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1	
14145 834-8811	14145 834-8811	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1	
14145 834-8812	14145 834-8812	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1	
14145 834-8813	14145 834-8813	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1	
14145 834-8814	14145 834-8814	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1	
14145 834-8815	14145 834-8815	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1	
14145 834-8816	14145 834-8816	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1	
14145 834-8817	14145 834-8817	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1	
14145 834-8818	14145 834-8818	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1	
14145 834-8819	14145 834-8819	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$156	Each	10%	\$140	Other	F1	
14145 834-8820	14145 834-8820	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$312	Each	10%	\$281	Other	F1	
14145 834-8821	14145 834-8821	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$468	Each	10%	\$421	Other	F1	
14145 834-8822	14145 834-8822	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$623	Each	10%	\$561	Other	F1	
14145 834-8823	14145 834-8823	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$779	Each	10%	\$701	Other	F1	
14145 834-8824	14145 834-8824	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1	\$170	Each	10%	\$153	Other	F1	
14145 834-8825	14145 834-8825	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$340	Each	10%	\$306	Other	F1	
14145 834-8826	14145 834-8826	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$510	Each	10%	\$459	Other	F1	
14145 834-8827	14145 834-8827	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$680	Each	10%	\$612	Other	F1	
14145 834-8828	14145 834-8828	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$850	Each	10%	\$765	Other	F1	
14145 834-8829	14145 834-8829	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1	\$954	Each	10%	\$859	Other	F1	
14145 834-8830	14145 834-8830	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2	\$1,908	Each	10%	\$1,717	Other	F1	
14145 834-8831	14145 834-8831	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3	\$2,862	Each	10%	\$2,576	Other	F1	
14145 834-8832	14145 834-8832	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4	\$3,816	Each	10%	\$3,435	Other	F1	
14145 834-8833	14145 834-8833	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5	\$4,770	Each	10%	\$4,293	Other	F1	
14145 834-8834	14145 834-8834	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,073	Each	10%	\$966	Other	F1	
14145 834-8835	14145 834-8835	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,147	Each	10%	\$1,932	Other	F1	
14145 834-8836	14145 834-8836	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,220	Each	10%	\$2,898	Other	F1	
14145 834-8837	14145 834-8837	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,293	Each	10%	\$3,864	Other	F1	
14145 834-8838	14145 834-8838	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,367	Each	10%	\$4,830	Other	F1	
14145 834-8839	14145 834-8839	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1	
14145 834-8840	14145 834-8840	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$2,266	Each	10%	\$2,039	Other	F1	
14145 834-8841	14145 834-8841	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$3,399	Each	10%	\$3,059	Other	F1	
14145 834-8842	14145 834-8842	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$4,532	Each	10%	\$4,079	Other	F1	
14145 834-8843	14145 834-8843	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$5,665	Each	10%	\$5,098	Other	F1	
14145 834-8844	14145 834-8844	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1	\$1,193	Each	10%	\$1,073	Other	F1	
14145 834-8845	14145 834-8845	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2	\$2,385	Each	10%	\$2,147	Other	F1	
14145 834-8846	14145 834-8846	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3	\$3,578	Each	10%	\$3,220	Other	F1	
14145 834-8847	14145 834-8847	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4	\$4,770	Each	10%	\$4,293	Other	F1	
14145 834-8848	14145 834-8848	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5	\$5,963	Each	10%	\$5,367	Other	F1	
14145 834-8849	14145 834-8849	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1	\$12	Each	10%	\$10	Other	F1	
14145 834-8850	14145 834-8850	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2	\$23	Each	10%	\$21	Other	F1	
14145 834-8851	14145 834-8851	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3	\$35	Each	10%	\$31	Other	F1	
14145 834-8852	14145 834-8852	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4	\$46	Each	10%	\$41	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) use drop-down	
14145 834-8853	14145 834-8853	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1	
14145 834-8854	14145 834-8854	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1	
14145 834-8855	14145 834-8855	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1	
14145 834-8856	14145 834-8856	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1	
14145 834-8857	14145 834-8857	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1	
14145 834-8858	14145 834-8858	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1	
14145 834-8859	14145 834-8859	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1	
14145 834-8860	14145 834-8860	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1	
14145 834-8861	14145 834-8861	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1	
14145 834-8862	14145 834-8862	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1	
14145 834-8863	14145 834-8863	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1	
14145 834-8864	14145 834-8864	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1	
14145 834-8865	14145 834-8865	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1	
14145 834-8866	14145 834-8866	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1	
14145 834-8867	14145 834-8867	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1	
14145 834-8868	14145 834-8868	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1	
14145 834-8869	14145 834-8869	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,198	Each	10%	\$1,078	Other	F1	
14145 834-8870	14145 834-8870	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,396	Each	10%	\$2,157	Other	F1	
14145 834-8871	14145 834-8871	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$3,595	Each	10%	\$3,235	Other	F1	
14145 834-8872	14145 834-8872	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$4,793	Each	10%	\$4,314	Other	F1	
14145 834-8873	14145 834-8873	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$5,991	Each	10%	\$5,392	Other	F1	
14145 834-8874	14145 834-8874	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,348	Each	10%	\$1,213	Other	F1	
14145 834-8875	14145 834-8875	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,696	Each	10%	\$2,426	Other	F1	
14145 834-8876	14145 834-8876	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,044	Each	10%	\$3,640	Other	F1	
14145 834-8877	14145 834-8877	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,392	Each	10%	\$4,853	Other	F1	
14145 834-8878	14145 834-8878	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$6,740	Each	10%	\$6,066	Other	F1	
14145 834-8879	14145 834-8879	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,423	Each	10%	\$1,281	Other	F1	
14145 834-8880	14145 834-8880	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,846	Each	10%	\$2,561	Other	F1	
14145 834-8881	14145 834-8881	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,269	Each	10%	\$3,842	Other	F1	
14145 834-8882	14145 834-8882	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,692	Each	10%	\$5,122	Other	F1	
14145 834-8883	14145 834-8883	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,115	Each	10%	\$6,403	Other	F1	
14145 834-8884	14145 834-8884	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,498	Each	10%	\$1,348	Other	F1	
14145 834-8885	14145 834-8885	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,996	Each	10%	\$2,696	Other	F1	
14145 834-8886	14145 834-8886	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,493	Each	10%	\$4,044	Other	F1	
14145 834-8887	14145 834-8887	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,991	Each	10%	\$5,392	Other	F1	
14145 834-8888	14145 834-8888	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,489	Each	10%	\$6,740	Other	F1	
14145 834-8889	14145 834-8889	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1	
14145 834-8890	14145 834-8890	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1	
14145 834-8891	14145 834-8891	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1	
14145 834-8892	14145 834-8892	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1	
14145 834-8893	14145 834-8893	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1	
14145 834-8894	14145 834-8894	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1	
14145 834-8895	14145 834-8895	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1	
14145 834-8896	14145 834-8896	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1	
14145 834-8897	14145 834-8897	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1	
14145 834-8898	14145 834-8898	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1	
14145 834-8899	14145 834-8899	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1	
14145 834-8900	14145 834-8900	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1	
14145 834-8901	14145 834-8901	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1	
14145 834-8902	14145 834-8902	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14145 834-8903	14145 834-8903	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$77	Other	F1	
14145 834-8904	14145 834-8904	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%	\$16	Other	F1	
14145 834-8905	14145 834-8905	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1	
14145 834-8906	14145 834-8906	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$54	Each	10%	\$49	Other	F1	
14145 834-8907	14145 834-8907	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1	
14145 834-8908	14145 834-8908	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$90	Each	10%	\$81	Other	F1	
14145 834-8909	14145 834-8909	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%	\$2,158	Other	F1	
14145 834-8910	14145 834-8910	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$4,796	Each	10%	\$4,317	Other	F1	
14145 834-8911	14145 834-8911	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$7,195	Each	10%	\$6,475	Other	F1	
14145 834-8912	14145 834-8912	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$9,593	Each	10%	\$8,634	Other	F1	
14145 834-8913	14145 834-8913	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$11,991	Each	10%	\$10,792	Other	F1	
14145 834-8914	14145 834-8914	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,698	Each	10%	\$2,428	Other	F1	
14145 834-8915	14145 834-8915	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$5,396	Each	10%	\$4,856	Other	F1	
14145 834-8916	14145 834-8916	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$8,094	Each	10%	\$7,285	Other	F1	
14145 834-8917	14145 834-8917	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$10,792	Each	10%	\$9,713	Other	F1	
14145 834-8918	14145 834-8918	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$13,490	Each	10%	\$12,141	Other	F1	
14145 834-8919	14145 834-8919	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1	
14145 834-8920	14145 834-8920	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$5,696	Each	10%	\$5,126	Other	F1	
14145 834-8921	14145 834-8921	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$8,544	Each	10%	\$7,689	Other	F1	
14145 834-8922	14145 834-8922	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$11,392	Each	10%	\$10,252	Other	F1	
14145 834-8923	14145 834-8923	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$14,240	Each	10%	\$12,816	Other	F1	
14145 834-8924	14145 834-8924	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,998	Each	10%	\$2,698	Other	F1	
14145 834-8925	14145 834-8925	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$5,996	Each	10%	\$5,396	Other	F1	
14145 834-8926	14145 834-8926	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$8,993	Each	10%	\$8,094	Other	F1	
14145 834-8927	14145 834-8927	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$11,991	Each	10%	\$10,792	Other	F1	
14145 834-8928	14145 834-8928	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$14,989	Each	10%	\$13,490	Other	F1	
14145 834-8929	14145 834-8929	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14145 834-8930	14145 834-8930	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1	
14145 834-8931	14145 834-8931	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1	
14145 834-8932	14145 834-8932	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$115	Each	10%	\$104	Other	F1	
14145 834-8933	14145 834-8933	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$144	Each	10%	\$130	Other	F1	
14145 834-8934	14145 834-8934	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1	
14145 834-8935	14145 834-8935	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1	
14145 834-8936	14145 834-8936	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$97	Each	10%	\$87	Other	F1	
14145 834-8937	14145 834-8937	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$130	Each	10%	\$117	Other	F1	
14145 834-8938	14145 834-8938	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$162	Each	10%	\$146	Other	F1	
14145 834-8939	14145 834-8939	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$34	Each	10%	\$31	Other	F1	
14145 834-8940	14145 834-8940	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$68	Each	10%	\$62	Other	F1	
14145 834-8941	14145 834-8941	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$103	Each	10%	\$92	Other	F1	
14145 834-8942	14145 834-8942	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$137	Each	10%	\$123	Other	F1	
14145 834-8943	14145 834-8943	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$171	Each	10%	\$154	Other	F1	
14145 834-8944	14145 834-8944	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$36	Each	10%	\$32	Other	F1	
14145 834-8945	14145 834-8945	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$72	Each	10%	\$65	Other	F1	
14145 834-8946	14145 834-8946	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$108	Each	10%	\$97	Other	F1	
14145 834-8947	14145 834-8947	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$144	Each	10%	\$130	Other	F1	
14145 834-8948	14145 834-8948	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$180	Each	10%	\$162	Other	F1	
14145 834-8949	14145 834-8949	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1	
14145 834-8950	14145 834-8950	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2	\$1,333	Each	10%	\$1,200	Other	F1	
14145 834-8951	14145 834-8951	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3	\$2,000	Each	10%	\$1,800	Other	F1	
14145 834-8952	14145 834-8952	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4	\$2,667	Each	10%	\$2,400	Other	F1	
14145 834-8953	14145 834-8953	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5	\$3,334	Each	10%	\$3,000	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14145 834-8954	14145 834-8954	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
14145 834-8955	14145 834-8955	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
14145 834-8956	14145 834-8956	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
14145 834-8957	14145 834-8957	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
14145 834-8958	14145 834-8958	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
14145 834-8959	14145 834-8959	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
14145 834-8960	14145 834-8960	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
14145 834-8961	14145 834-8961	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
14145 834-8962	14145 834-8962	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
14145 834-8963	14145 834-8963	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
14145 834-8964	14145 834-8964	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
14145 834-8965	14145 834-8965	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
14145 834-8966	14145 834-8966	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
14145 834-8967	14145 834-8967	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
14145 834-8968	14145 834-8968	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
14145 834-8969	14145 834-8969	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14145 834-8970	14145 834-8970	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14145 834-8971	14145 834-8971	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14145 834-8972	14145 834-8972	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14145 834-8973	14145 834-8973	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14145 834-8974	14145 834-8974	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14145 834-8975	14145 834-8975	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14145 834-8976	14145 834-8976	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14145 834-8977	14145 834-8977	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14145 834-8978	14145 834-8978	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14145 834-8979	14145 834-8979	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
14145 834-8980	14145 834-8980	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
14145 834-8981	14145 834-8981	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14145 834-8982	14145 834-8982	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14145 834-8983	14145 834-8983	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14145 834-8984	14145 834-8984	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14145 834-8985	14145 834-8985	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14145 834-8986	14145 834-8986	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14145 834-8987	14145 834-8987	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14145 834-8988	14145 834-8988	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14145 834-8989	14145 834-8989	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$393	Each	10%	\$354	Other	F1
14145 834-8990	14145 834-8990	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$787	Each	10%	\$708	Other	F1
14145 834-8991	14145 834-8991	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,180	Each	10%	\$1,062	Other	F1
14145 834-8992	14145 834-8992	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,573	Each	10%	\$1,416	Other	F1
14145 834-8993	14145 834-8993	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$1,966	Each	10%	\$1,770	Other	F1
14145 834-8994	14145 834-8994	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$442	Each	10%	\$398	Other	F1
14145 834-8995	14145 834-8995	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$885	Each	10%	\$796	Other	F1
14145 834-8996	14145 834-8996	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,327	Each	10%	\$1,195	Other	F1
14145 834-8997	14145 834-8997	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,770	Each	10%	\$1,593	Other	F1
14145 834-8998	14145 834-8998	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,212	Each	10%	\$1,991	Other	F1
14145 834-8999	14145 834-8999	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$467	Each	10%	\$420	Other	F1
14145 834-9000	14145 834-9000	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$934	Each	10%	\$841	Other	F1
14145 834-9001	14145 834-9001	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
14145 834-9002	14145 834-9002	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
14145 834-9003	14145 834-9003	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
14145 834-9004	14145 834-9004	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$492	Each	10%	\$442	Other	F1
14145 834-9005	14145 834-9005	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$983	Each	10%	\$885	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I Column K)		Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
14145 834-9006	14145 834-9006	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,475	Each	10%	\$1,327	Other		F1
14145 834-9007	14145 834-9007	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,966	Each	10%	\$1,770	Other		F1
14145 834-9008	14145 834-9008	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,458	Each	10%	\$2,212	Other		F1
14145 834-9009	14145 834-9009	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other		F1
14145 834-9010	14145 834-9010	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other		F1
14145 834-9011	14145 834-9011	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3	\$14	Each	10%	\$13	Other		F1
14145 834-9012	14145 834-9012	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4	\$19	Each	10%	\$17	Other		F1
14145 834-9013	14145 834-9013	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5	\$24	Each	10%	\$22	Other		F1
14145 834-9014	14145 834-9014	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other		F1
14145 834-9015	14145 834-9015	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$11	Each	10%	\$10	Other		F1
14145 834-9016	14145 834-9016	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$16	Each	10%	\$15	Other		F1
14145 834-9017	14145 834-9017	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$22	Each	10%	\$19	Other		F1
14145 834-9018	14145 834-9018	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other		F1
14145 834-9019	14145 834-9019	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other		F1
14145 834-9020	14145 834-9020	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$11	Each	10%	\$10	Other		F1
14145 834-9021	14145 834-9021	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$17	Each	10%	\$15	Other		F1
14145 834-9022	14145 834-9022	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$23	Each	10%	\$21	Other		F1
14145 834-9023	14145 834-9023	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$29	Each	10%	\$26	Other		F1
14145 834-9024	14145 834-9024	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other		F1
14145 834-9025	14145 834-9025	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$12	Each	10%	\$11	Other		F1
14145 834-9026	14145 834-9026	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$18	Each	10%	\$16	Other		F1
14145 834-9027	14145 834-9027	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$24	Each	10%	\$22	Other		F1
14145 834-9028	14145 834-9028	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other		F1
14145 834-9029	14145 834-9029	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1	\$667	Each	10%	\$600	Other		F1
14145 834-9030	14145 834-9030	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2	\$1,333	Each	10%	\$1,200	Other		F1
14145 834-9031	14145 834-9031	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3	\$2,000	Each	10%	\$1,800	Other		F1
14145 834-9032	14145 834-9032	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4	\$2,667	Each	10%	\$2,400	Other		F1
14145 834-9033	14145 834-9033	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5	\$3,334	Each	10%	\$3,000	Other		F1
14145 834-9034	14145 834-9034	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other		F1
14145 834-9035	14145 834-9035	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other		F1
14145 834-9036	14145 834-9036	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other		F1
14145 834-9037	14145 834-9037	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other		F1
14145 834-9038	14145 834-9038	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other		F1
14145 834-9039	14145 834-9039	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other		F1
14145 834-9040	14145 834-9040	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$1,583	Each	10%	\$1,425	Other		F1
14145 834-9041	14145 834-9041	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$2,375	Each	10%	\$2,138	Other		F1
14145 834-9042	14145 834-9042	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$3,167	Each	10%	\$2,850	Other		F1
14145 834-9043	14145 834-9043	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$3,959	Each	10%	\$3,563	Other		F1
14145 834-9044	14145 834-9044	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1	\$833	Each	10%	\$750	Other		F1
14145 834-9045	14145 834-9045	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2	\$1,667	Each	10%	\$1,500	Other		F1
14145 834-9046	14145 834-9046	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3	\$2,500	Each	10%	\$2,250	Other		F1
14145 834-9047	14145 834-9047	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4	\$3,334	Each	10%	\$3,000	Other		F1
14145 834-9048	14145 834-9048	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5	\$4,167	Each	10%	\$3,750	Other		F1
14145 834-9049	14145 834-9049	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other		F1
14145 834-9050	14145 834-9050	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other		F1
14145 834-9051	14145 834-9051	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$24	Each	10%	\$22	Other		F1
14145 834-9052	14145 834-9052	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other		F1
14145 834-9053	14145 834-9053	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other		F1
14145 834-9054	14145 834-9054	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1	\$9	Each	10%	\$8	Other		F1
14145 834-9055	14145 834-9055	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2	\$18	Each	10%	\$16	Other		F1
14145 834-9056	14145 834-9056	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3	\$27	Each	10%	\$24	Other		F1
14145 834-9057	14145 834-9057	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4	\$36	Each	10%	\$32	Other		F1
14145 834-9058	14145 834-9058	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5	\$45	Each	10%	\$41	Other		F1
14145 834-9059	14145 834-9059	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$10	Each	10%	\$9	Other		F1
14145 834-9060	14145 834-9060	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$19	Each	10%	\$17	Other		F1
14145 834-9061	14145 834-9061	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$29	Each	10%	\$26	Other		F1
14145 834-9062	14145 834-9062	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$38	Each	10%	\$34	Other		F1
14145 834-9063	14145 834-9063	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$48	Each	10%	\$43	Other		F1
14145 834-9064	14145 834-9064	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other		F1
14145 834-9065	14145 834-9065	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other		F1
14145 834-9066	14145 834-9066	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$30	Each	10%	\$27	Other		F1
14145 834-9067	14145 834-9067	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other		F1
14145 834-9068	14145 834-9068	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$50	Each	10%	\$45	Other		F1
14145 834-9069	14145 834-9069	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other		F1
14145 834-9070	14145 834-9070	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other		F1
14145 834-9071	14145 834-9071	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other		F1
14145 834-9072	14145 834-9072	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other		F1
14145 834-9073	14145 834-9073	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other		F1
14145 834-9074	14145 834-9074	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other		F1
14145 834-9075	14145 834-9075	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other		F1
14145 834-9076	14145 834-9076	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other		F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)	
									ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down
14145 834-9077	14145 834-9077	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,000	Each	10%		\$2,700	Other	F1
14145 834-9078	14145 834-9078	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$3,750	Each	10%		\$3,375	Other	F1
14145 834-9079	14145 834-9079	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$792	Each	10%		\$713	Other	F1
14145 834-9080	14145 834-9080	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,583	Each	10%		\$1,425	Other	F1
14145 834-9081	14145 834-9081	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,375	Each	10%		\$2,138	Other	F1
14145 834-9082	14145 834-9082	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$3,167	Each	10%		\$2,850	Other	F1
14145 834-9083	14145 834-9083	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,959	Each	10%		\$3,563	Other	F1
14145 834-9084	14145 834-9084	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$833	Each	10%		\$750	Other	F1
14145 834-9085	14145 834-9085	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,667	Each	10%		\$1,500	Other	F1
14145 834-9086	14145 834-9086	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,500	Each	10%		\$2,250	Other	F1
14145 834-9087	14145 834-9087	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,334	Each	10%		\$3,000	Other	F1
14145 834-9088	14145 834-9088	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$4,167	Each	10%		\$3,750	Other	F1
14145 834-9089	14145 834-9089	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%		\$7	Other	F1
14145 834-9090	14145 834-9090	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%		\$14	Other	F1
14145 834-9091	14145 834-9091	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%		\$22	Other	F1
14145 834-9092	14145 834-9092	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%		\$29	Other	F1
14145 834-9093	14145 834-9093	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%		\$36	Other	F1
14145 834-9094	14145 834-9094	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%		\$8	Other	F1
14145 834-9095	14145 834-9095	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%		\$16	Other	F1
14145 834-9096	14145 834-9096	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%		\$24	Other	F1
14145 834-9097	14145 834-9097	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%		\$32	Other	F1
14145 834-9098	14145 834-9098	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%		\$41	Other	F1
14145 834-9099	14145 834-9099	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%		\$9	Other	F1
14145 834-9100	14145 834-9100	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%		\$17	Other	F1
14145 834-9101	14145 834-9101	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%		\$26	Other	F1
14145 834-9102	14145 834-9102	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%		\$34	Other	F1
14145 834-9103	14145 834-9103	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%		\$43	Other	F1
14145 834-9104	14145 834-9104	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%		\$9	Other	F1
14145 834-9105	14145 834-9105	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%		\$18	Other	F1
14145 834-9106	14145 834-9106	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%		\$27	Other	F1
14145 834-9107	14145 834-9107	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%		\$36	Other	F1
14145 834-9108	14145 834-9108	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%		\$45	Other	F1
14145 834-9109	14145 834-9109	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$271	Each	10%		\$244	Other	F1
14145 834-9110	14145 834-9110	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$543	Each	10%		\$488	Other	F1
14145 834-9111	14145 834-9111	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$814	Each	10%		\$733	Other	F1
14145 834-9112	14145 834-9112	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,085	Each	10%		\$977	Other	F1
14145 834-9113	14145 834-9113	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,357	Each	10%		\$1,221	Other	F1
14145 834-9114	14145 834-9114	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$305	Each	10%		\$275	Other	F1
14145 834-9115	14145 834-9115	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$611	Each	10%		\$550	Other	F1
14145 834-9116	14145 834-9116	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$916	Each	10%		\$824	Other	F1
14145 834-9117	14145 834-9117	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,221	Each	10%		\$1,099	Other	F1
14145 834-9118	14145 834-9118	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,526	Each	10%		\$1,374	Other	F1
14145 834-9119	14145 834-9119	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%		\$290	Other	F1
14145 834-9120	14145 834-9120	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$644	Each	10%		\$580	Other	F1
14145 834-9121	14145 834-9121	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$967	Each	10%		\$870	Other	F1
14145 834-9122	14145 834-9122	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,289	Each	10%		\$1,160	Other	F1
14145 834-9123	14145 834-9123	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,611	Each	10%		\$1,450	Other	F1
14145 834-9124	14145 834-9124	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$339	Each	10%		\$305	Other	F1
14145 834-9125	14145 834-9125	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$678	Each	10%		\$611	Other	F1
14145 834-9126	14145 834-9126	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$1,018	Each	10%		\$916	Other	F1
14145 834-9127	14145 834-9127	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,357	Each	10%		\$1,221	Other	F1
14145 834-9128	14145 834-9128	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,696	Each	10%		\$1,526	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14145_834-9129	14145_834-9129	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14145_834-9130	14145_834-9130	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14145_834-9131	14145_834-9131	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14145_834-9132	14145_834-9132	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14145_834-9133	14145_834-9133	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14145_834-9134	14145_834-9134	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14145_834-9135	14145_834-9135	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14145_834-9136	14145_834-9136	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14145_834-9137	14145_834-9137	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14145_834-9138	14145_834-9138	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14145_834-9139	14145_834-9139	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$4	Each	10%	\$3	Other	F1
14145_834-9140	14145_834-9140	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$7	Other	F1
14145_834-9141	14145_834-9141	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$11	Each	10%	\$10	Other	F1
14145_834-9142	14145_834-9142	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$15	Each	10%	\$14	Other	F1
14145_834-9143	14145_834-9143	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
14145_834-9144	14145_834-9144	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1
14145_834-9145	14145_834-9145	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
14145_834-9146	14145_834-9146	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1
14145_834-9147	14145_834-9147	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other	F1
14145_834-9148	14145_834-9148	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
14145_834-9149	14145_834-9149	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$874	Each	10%	\$787	Other	F1
14145_834-9150	14145_834-9150	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$1,748	Each	10%	\$1,573	Other	F1
14145_834-9151	14145_834-9151	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$2,622	Each	10%	\$2,360	Other	F1
14145_834-9152	14145_834-9152	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$3,496	Each	10%	\$3,146	Other	F1
14145_834-9153	14145_834-9153	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$4,370	Each	10%	\$3,933	Other	F1
14145_834-9154	14145_834-9154	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$983	Each	10%	\$885	Other	F1
14145_834-9155	14145_834-9155	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$1,966	Each	10%	\$1,770	Other	F1
14145_834-9156	14145_834-9156	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$2,949	Each	10%	\$2,655	Other	F1
14145_834-9157	14145_834-9157	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$3,933	Each	10%	\$3,539	Other	F1
14145_834-9158	14145_834-9158	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$4,916	Each	10%	\$4,424	Other	F1
14145_834-9159	14145_834-9159	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14145_834-9160	14145_834-9160	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$2,076	Each	10%	\$1,868	Other	F1
14145_834-9161	14145_834-9161	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$3,113	Each	10%	\$2,802	Other	F1
14145_834-9162	14145_834-9162	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$4,151	Each	10%	\$3,736	Other	F1
14145_834-9163	14145_834-9163	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$5,189	Each	10%	\$4,670	Other	F1
14145_834-9164	14145_834-9164	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14145_834-9165	14145_834-9165	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$2,185	Each	10%	\$1,966	Other	F1
14145_834-9166	14145_834-9166	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$3,277	Each	10%	\$2,949	Other	F1
14145_834-9167	14145_834-9167	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$4,370	Each	10%	\$3,933	Other	F1
14145_834-9168	14145_834-9168	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$5,462	Each	10%	\$4,916	Other	F1
14145_834-9169	14145_834-9169	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1
14145_834-9170	14145_834-9170	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$21	Each	10%	\$19	Other	F1
14145_834-9171	14145_834-9171	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other	F1
14145_834-9172	14145_834-9172	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$42	Each	10%	\$38	Other	F1
14145_834-9173	14145_834-9173	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$53	Each	10%	\$48	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14145 834-9174	14145 834-9174	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
14145 834-9175	14145 834-9175	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1
14145 834-9176	14145 834-9176	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1
14145 834-9177	14145 834-9177	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1
14145 834-9178	14145 834-9178	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1
14145 834-9179	14145 834-9179	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1
14145 834-9180	14145 834-9180	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1
14145 834-9181	14145 834-9181	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1
14145 834-9182	14145 834-9182	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$50	Each	10%	\$45	Other	F1
14145 834-9183	14145 834-9183	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$63	Each	10%	\$56	Other	F1
14145 834-9184	14145 834-9184	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14145 834-9185	14145 834-9185	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$24	Other	F1
14145 834-9186	14145 834-9186	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$40	Each	10%	\$36	Other	F1
14145 834-9187	14145 834-9187	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$53	Each	10%	\$48	Other	F1
14145 834-9188	14145 834-9188	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$66	Each	10%	\$59	Other	F1
14145 834-9189	14145 834-9189	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1
14145 834-9190	14145 834-9190	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
14145 834-9191	14145 834-9191	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
14145 834-9192	14145 834-9192	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
14145 834-9193	14145 834-9193	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
14145 834-9194	14145 834-9194	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
14145 834-9195	14145 834-9195	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
14145 834-9196	14145 834-9196	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
14145 834-9197	14145 834-9197	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
14145 834-9198	14145 834-9198	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
14145 834-9199	14145 834-9199	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1
14145 834-9200	14145 834-9200	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1
14145 834-9201	14145 834-9201	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1
14145 834-9202	14145 834-9202	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1
14145 834-9203	14145 834-9203	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
14145 834-9204	14145 834-9204	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
14145 834-9205	14145 834-9205	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
14145 834-9206	14145 834-9206	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
14145 834-9207	14145 834-9207	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
14145 834-9208	14145 834-9208	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
14145 834-9209	14145 834-9209	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14145 834-9210	14145 834-9210	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14145 834-9211	14145 834-9211	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14145 834-9212	14145 834-9212	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14145 834-9213	14145 834-9213	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14145 834-9214	14145 834-9214	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14145 834-9215	14145 834-9215	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14145 834-9216	14145 834-9216	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14145 834-9217	14145 834-9217	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14145 834-9218	14145 834-9218	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14145 834-9219	14145 834-9219	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14145 834-9220	14145 834-9220	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14145 834-9221	14145 834-9221	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14145 834-9222	14145 834-9222	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14145 834-9223	14145 834-9223	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14145 834-9224	14145 834-9224	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14145 834-9225	14145 834-9225	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14145 834-9226	14145 834-9226	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14145 834-9227	14145 834-9227	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14145 834-9228	14145 834-9228	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14145 834-9229	14145 834-9229	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9230	14145 834-9230	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9231	14145 834-9231	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9232	14145 834-9232	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9233	14145 834-9233	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9234	14145 834-9234	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9235	14145 834-9235	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9236	14145 834-9236	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9237	14145 834-9237	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9238	14145 834-9238	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9239	14145 834-9239	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9240	14145 834-9240	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9241	14145 834-9241	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9242	14145 834-9242	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9243	14145 834-9243	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9244	14145 834-9244	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9245	14145 834-9245	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9246	14145 834-9246	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9247	14145 834-9247	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9248	14145 834-9248	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9249	14145 834-9249	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14145 834-9250	14145 834-9250	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14145 834-9251	14145 834-9251	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14145 834-9252	14145 834-9252	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14145 834-9253	14145 834-9253	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14145 834-9254	14145 834-9254	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14145 834-9255	14145 834-9255	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14145 834-9256	14145 834-9256	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14145 834-9257	14145 834-9257	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$227	Each	10%	\$204	Other	F1	
14145 834-9258	14145 834-9258	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284	Each	10%	\$255	Other	F1	
14145 834-9259	14145 834-9259	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$60	Each	10%	\$54	Other	F1	
14145 834-9260	14145 834-9260	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$120	Each	10%	\$108	Other	F1	
14145 834-9261	14145 834-9261	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$180	Each	10%	\$162	Other	F1	
14145 834-9262	14145 834-9262	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$239	Each	10%	\$215	Other	F1	
14145 834-9263	14145 834-9263	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$299	Each	10%	\$269	Other	F1	
14145 834-9264	14145 834-9264	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$63	Each	10%	\$57	Other	F1	
14145 834-9265	14145 834-9265	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$126	Each	10%	\$113	Other	F1	
14145 834-9266	14145 834-9266	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$189	Each	10%	\$170	Other	F1	
14145 834-9267	14145 834-9267	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$252	Each	10%	\$227	Other	F1	
14145 834-9268	14145 834-9268	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$315	Each	10%	\$284	Other	F1	
14145 834-9269	14145 834-9269	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9270	14145 834-9270	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9271	14145 834-9271	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9272	14145 834-9272	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9273	14145 834-9273	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9274	14145 834-9274	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
14145 834-9275	14145 834-9275	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
14145 834-9276	14145 834-9276	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
14145 834-9277	14145 834-9277	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
14145 834-9278	14145 834-9278	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
14145 834-9279	14145 834-9279	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9280	14145 834-9280	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9281	14145 834-9281	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9282	14145 834-9282	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9283	14145 834-9283	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9284	14145 834-9284	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9285	14145 834-9285	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9286	14145 834-9286	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9287	14145 834-9287	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9288	14145 834-9288	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9289	14145 834-9289	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9290	14145 834-9290	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9291	14145 834-9291	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9292	14145 834-9292	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9293	14145 834-9293	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9294	14145 834-9294	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9295	14145 834-9295	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9296	14145 834-9296	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9297	14145 834-9297	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9298	14145 834-9298	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9299	14145 834-9299	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9300	14145 834-9300	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9301	14145 834-9301	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9302	14145 834-9302	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9303	14145 834-9303	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9304	14145 834-9304	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9305	14145 834-9305	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9306	14145 834-9306	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9307	14145 834-9307	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9308	14145 834-9308	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14145 834-9309	14145 834-9309	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14145 834-9310	14145 834-9310	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14145 834-9311	14145 834-9311	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9312	14145 834-9312	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9313	14145 834-9313	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9314	14145 834-9314	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9315	14145 834-9315	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9316	14145 834-9316	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9317	14145 834-9317	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9318	14145 834-9318	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9319	14145 834-9319	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9320	14145 834-9320	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9321	14145 834-9321	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9322	14145 834-9322	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9323	14145 834-9323	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9324	14145 834-9324	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9325	14145 834-9325	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9326	14145 834-9326	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9327	14145 834-9327	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9328	14145 834-9328	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9329	14145 834-9329	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9330	14145 834-9330	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9331	14145 834-9331	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9332	14145 834-9332	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9333	14145 834-9333	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9334	14145 834-9334	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9335	14145 834-9335	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9336	14145 834-9336	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9337	14145 834-9337	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9338	14145 834-9338	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9339	14145 834-9339	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9340	14145 834-9340	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9341	14145 834-9341	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9342	14145 834-9342	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9343	14145 834-9343	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9344	14145 834-9344	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9345	14145 834-9345	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9346	14145 834-9346	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9347	14145 834-9347	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9348	14145 834-9348	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9349	14145 834-9349	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9350	14145 834-9350	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9351	14145 834-9351	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9352	14145 834-9352	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9353	14145 834-9353	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9354	14145 834-9354	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14145 834-9355	14145 834-9355	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9356	14145 834-9356	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9357	14145 834-9357	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9358	14145 834-9358	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9359	14145 834-9359	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9360	14145 834-9360	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

xx.xx (Example:5.68) 0-100 Calculated Column L (Column I\*Column K)  
 Base price from ALJP Proposed ALJP Category  
 Base Price Source use drop-down Product Category  
 (if applicable)

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price Source	UoM	Proposed Discount(%)	Calculated Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14145 834-9361	14145 834-9361	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9362	14145 834-9362	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9363	14145 834-9363	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14145 834-9364	14145 834-9364	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9365	14145 834-9365	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9366	14145 834-9366	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9367	14145 834-9367	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 834-9368	14145 834-9368	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14145 837-0279	14145 837-0279	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$612	Each	10%	\$551	Other	F1
14145 837-0280	14145 837-0280	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$1,836	Each	10%	\$1,653	Other	F1
14145 837-0281	14145 837-0281	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$2,448	Each	10%	\$2,204	Other	F1
14145 837-0282	14145 837-0282	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$3,061	Each	10%	\$2,755	Other	F1
14145 837-0283	14145 837-0283	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$735	Each	10%	\$661	Other	F1
14145 837-0284	14145 837-0284	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$2,204	Each	10%	\$1,983	Other	F1
14145 837-0285	14145 837-0285	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$2,938	Each	10%	\$2,644	Other	F1
14145 837-0286	14145 837-0286	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$3,673	Each	10%	\$3,305	Other	F1
14145 837-0287	14145 837-0287	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$796	Each	10%	\$716	Other	F1
14145 837-0288	14145 837-0288	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$2,387	Each	10%	\$2,149	Other	F1
14145 837-0289	14145 837-0289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$3,183	Each	10%	\$2,865	Other	F1
14145 837-0290	14145 837-0290	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$3,979	Each	10%	\$3,581	Other	F1
14145 837-0291	14145 837-0291	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$857	Each	10%	\$771	Other	F1
14145 837-0292	14145 837-0292	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$2,571	Each	10%	\$2,314	Other	F1
14145 837-0293	14145 837-0293	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$3,428	Each	10%	\$3,085	Other	F1
14145 837-0294	14145 837-0294	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$4,285	Each	10%	\$3,856	Other	F1
14145 837-0295	14145 837-0295	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$1,224	Each	10%	\$1,102	Other	F1
14145 837-0296	14145 837-0296	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,469	Each	10%	\$1,322	Other	F1
14145 837-0297	14145 837-0297	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$1,592	Each	10%	\$1,432	Other	F1
14145 837-0298	14145 837-0298	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,714	Each	10%	\$1,543	Other	F1
14145 837-0307	14145 837-0307	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$194	Each	10%	\$175	Other	F1
14145 837-0308	14145 837-0308	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$582	Each	10%	\$524	Other	F1
14145 837-0309	14145 837-0309	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$776	Each	10%	\$698	Other	F1
14145 837-0310	14145 837-0310	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$970	Each	10%	\$873	Other	F1
14145 837-0311	14145 837-0311	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$233	Each	10%	\$209	Other	F1
14145 837-0312	14145 837-0312	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$698	Each	10%	\$628	Other	F1
14145 837-0313	14145 837-0313	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$931	Each	10%	\$838	Other	F1
14145 837-0314	14145 837-0314	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,164	Each	10%	\$1,047	Other	F1
14145 837-0315	14145 837-0315	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$252	Each	10%	\$227	Other	F1
14145 837-0316	14145 837-0316	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$756	Each	10%	\$681	Other	F1
14145 837-0317	14145 837-0317	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$1,008	Each	10%	\$908	Other	F1
14145 837-0318	14145 837-0318	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$1,261	Each	10%	\$1,135	Other	F1
14145 837-0319	14145 837-0319	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$272	Each	10%	\$244	Other	F1
14145 837-0320	14145 837-0320	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$815	Each	10%	\$733	Other	F1
14145 837-0321	14145 837-0321	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,086	Each	10%	\$977	Other	F1
14145 837-0322	14145 837-0322	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,358	Each	10%	\$1,222	Other	F1
14145 837-0323	14145 837-0323	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$388	Each	10%	\$349	Other	F1
14145 837-0324	14145 837-0324	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$465	Each	10%	\$419	Other	F1
14145 837-0325	14145 837-0325	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$504	Each	10%	\$454	Other	F1
14145 837-0326	14145 837-0326	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$543	Each	10%	\$489	Other	F1
14145 843-7321	14145 843-7321	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$26,718	Each	10%	\$24,046	Other	F1
14145 843-7322	14145 843-7322	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$31,171	Each	10%	\$28,054	Other	F1
14145 843-7399	14145 843-7399	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$4,453	Each	10%	\$4,008	Other	F1
14145 843-7400	14145 843-7400	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$8,906	Each	10%	\$8,015	Other	F1
14145 843-7401	14145 843-7401	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$13,359	Each	10%	\$12,023	Other	F1
14145 843-7402	14145 843-7402	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$17,812	Each	10%	\$16,031	Other	F1
14145 843-7405	14145 843-7405	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$26,718	Each	10%	\$24,046	Other	F1
14145 843-7406	14145 843-7406	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$31,171	Each	10%	\$28,054	Other	F1
14145 843-7407	14145 843-7407	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$22,265	Each	10%	\$20,039	Other	F1
14145 843-7408	14145 843-7408	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$8,906	Each	10%	\$8,015	Other	F1
14145 843-7409	14145 843-7409	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 36 Months	\$13,359	Each	10%	\$12,023	Other	F1
14145 843-7410	14145 843-7410	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$17,812	Each	10%	\$16,031	Other	F1
14145 843-7411	14145 843-7411	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$22,265	Each	10%	\$20,039	Other	F1
14145 843-7414	14145 843-7414	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$4,453	Each	10%	\$4,008	Other	F1
14145 847-3953	14145 847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
14145 847-3954	14145 847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
14145 847-6029	14145 847-6029	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$8,906	Each	10%	\$8,015	Other	F1
14145 847-6030	14145 847-6030	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$17,812	Each	10%	\$16,031	Other	F1
14145 847-6031	14145 847-6031	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$35,624	Each	10%	\$32,062	Other	F1
14145 847-6032	14145 847-6032	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$44,530	Each	10%	\$40,077	Other	F1
14145 847-6033	14145 847-6033	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$53,436	Each	10%	\$48,093	Other	F1
14145 847-6034	14145 847-6034	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$62,342	Each	10%	\$56,108	Other	F1
14145 847-6035	14145 847-6035	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$26,718	Each	10%	\$24,046	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14145 951-2015	14145 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14145 975-3461	14145 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14145 984-3267	14145 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
14145 989-3439	14145 989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14145 992-6149	14145 992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14146 007-1527	14146 007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14146 009-4364	14146 009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14146 009-4877	14146 009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14146 460-5909	14146 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14146 460-8531	14146 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14146 460-9052	14146 460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14146 460-9900	14146 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14146 461-0497	14146 461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms.PO#,quote#, GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14146 468-8025	14146 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14146 468-8026	14146 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14146 468-8027	14146 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14146 468-8028	14146 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14146 468-8029	14146 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14146 806-7308	14146 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$0	Each	10%	\$0	Other	F1
14146 812-4005	14146 812-4005	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$300	Each	10%	\$270	Other	F1
14146 825-8623	14146 825-8623	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14146 825-8624	14146 825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14146 829-3026	14146 829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
14146 829-3033	14146 829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1
14146 829-3034	14146 829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1
14146 831-4620	14146 831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14146 831-4621	14146 831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14146 831-4622	14146 831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14146 831-4623	14146 831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14146 831-4624	14146 831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14146 831-4625	14146 831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
14146 831-4626	14146 831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14146 831-4627	14146 831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14146 831-4628	14146 831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14146 831-4629	14146 831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14146 831-5273	14146 831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
14146 831-5274	14146 831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
14146 831-5275	14146 831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
14146 833-5729	14146 833-5729	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1
14146 833-5730	14146 833-5730	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$355	Each	10%	\$320	Other	F1
14146 833-5733	14146 833-5733	Storage Unstructured	Keep Your Hard Drive 1 Year	\$8,485	Each	10%	\$7,637	Other	F1
14146 833-5734	14146 833-5734	Storage Unstructured	Keep Your Hard Drive 2 Years	\$16,971	Each	10%	\$15,274	Other	F1
14146 833-5735	14146 833-5735	Storage Unstructured	Keep Your Hard Drive 3 Years	\$25,456	Each	10%	\$22,910	Other	F1
14146 833-5736	14146 833-5736	Storage Unstructured	Keep Your Hard Drive 4 Years	\$33,941	Each	10%	\$30,547	Other	F1
14146 833-5737	14146 833-5737	Storage Unstructured	Keep Your Hard Drive 5 Years	\$42,427	Each	10%	\$38,184	Other	F1
14146 833-5738	14146 833-5738	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$242	Each	10%	\$218	Other	F1
14146 833-5739	14146 833-5739	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$484	Each	10%	\$436	Other	F1
14146 833-5740	14146 833-5740	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$726	Each	10%	\$653	Other	F1
14146 833-5741	14146 833-5741	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$968	Each	10%	\$871	Other	F1
14146 833-5742	14146 833-5742	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$1,210	Each	10%	\$1,089	Other	F1
14146 833-5745	14146 833-5745	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,921	Each	10%	\$1,729	Other	F1
14146 833-5746	14146 833-5746	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$1,922	Each	10%	\$1,730	Other	F1
14146 833-5747	14146 833-5747	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$3,843	Each	10%	\$3,459	Other	F1
14146 833-5748	14146 833-5748	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$5,764	Each	10%	\$5,188	Other	F1
14146 833-5749	14146 833-5749	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$7,685	Each	10%	\$6,917	Other	F1
14146 833-5752	14146 833-5752	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$4,832	Each	10%	\$4,349	Other	F1
14146 833-5753	14146 833-5753	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$9,664	Each	10%	\$8,698	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14146 833-5754	14146 833-5754	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$14,496	Each	10%	\$13,046	Other	F1
14146 833-5755	14146 833-5755	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$19,328	Each	10%	\$17,395	Other	F1
14146 833-5756	14146 833-5756	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$24,160	Each	10%	\$21,744	Other	F1
14146 833-5761	14146 833-5761	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$2,383	Each	10%	\$2,145	Other	F1
14146 833-5762	14146 833-5762	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$4,766	Each	10%	\$4,289	Other	F1
14146 833-5763	14146 833-5763	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$7,149	Each	10%	\$6,434	Other	F1
14146 833-5764	14146 833-5764	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$9,532	Each	10%	\$8,579	Other	F1
14146 833-5765	14146 833-5765	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$11,915	Each	10%	\$10,724	Other	F1
14146 833-5770	14146 833-5770	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$2,735	Each	10%	\$2,462	Other	F1
14146 833-5771	14146 833-5771	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$5,469	Each	10%	\$4,922	Other	F1
14146 833-5772	14146 833-5772	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$8,205	Each	10%	\$7,385	Other	F1
14146 833-5773	14146 833-5773	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$10,939	Each	10%	\$9,845	Other	F1
14146 833-5774	14146 833-5774	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$13,674	Each	10%	\$12,307	Other	F1
14146 833-5777	14146 833-5777	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$302	Each	10%	\$272	Other	F1
14146 833-5778	14146 833-5778	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$605	Each	10%	\$544	Other	F1
14146 833-5779	14146 833-5779	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$907	Each	10%	\$817	Other	F1
14146 833-5780	14146 833-5780	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$1,210	Each	10%	\$1,089	Other	F1
14146 833-5781	14146 833-5781	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$1,512	Each	10%	\$1,361	Other	F1
14146 833-5784	14146 833-5784	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$3,000	Each	10%	\$2,700	Other	F1
14146 833-5785	14146 833-5785	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,000	Each	10%	\$2,700	Other	F1
14146 833-5786	14146 833-5786	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$6,000	Each	10%	\$5,400	Other	F1
14146 833-5787	14146 833-5787	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$9,000	Each	10%	\$8,100	Other	F1
14146 833-5788	14146 833-5788	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$12,000	Each	10%	\$10,800	Other	F1
14146 833-5791	14146 833-5791	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$5,442	Each	10%	\$4,898	Other	F1
14146 833-5792	14146 833-5792	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$10,883	Each	10%	\$9,795	Other	F1
14146 833-5793	14146 833-5793	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$16,325	Each	10%	\$14,693	Other	F1
14146 833-5794	14146 833-5794	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$21,766	Each	10%	\$19,589	Other	F1
14146 833-5795	14146 833-5795	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$27,208	Each	10%	\$24,487	Other	F1
14146 833-5798	14146 833-5798	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$333	Each	10%	\$299	Other	F1
14146 833-5799	14146 833-5799	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$665	Each	10%	\$599	Other	F1
14146 833-5800	14146 833-5800	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$998	Each	10%	\$898	Other	F1
14146 833-5801	14146 833-5801	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$1,331	Each	10%	\$1,198	Other	F1
14146 833-5802	14146 833-5802	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$1,663	Each	10%	\$1,497	Other	F1
14146 833-5805	14146 833-5805	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$2,439	Each	10%	\$2,195	Other	F1
14146 833-5806	14146 833-5806	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$2,439	Each	10%	\$2,195	Other	F1
14146 833-5807	14146 833-5807	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$4,878	Each	10%	\$4,390	Other	F1
14146 833-5808	14146 833-5808	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$7,317	Each	10%	\$6,585	Other	F1
14146 833-5809	14146 833-5809	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$9,756	Each	10%	\$8,780	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14146 833-5812	14146 833-5812	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$6,847	Each	10%	\$6,162	Other	F1	
14146 833-5813	14146 833-5813	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$13,694	Each	10%	\$12,325	Other	F1	
14146 833-5814	14146 833-5814	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$20,540	Each	10%	\$18,486	Other	F1	
14146 833-5815	14146 833-5815	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$27,387	Each	10%	\$24,648	Other	F1	
14146 833-5816	14146 833-5816	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$34,234	Each	10%	\$30,811	Other	F1	
14146 833-5819	14146 833-5819	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$363	Each	10%	\$327	Other	F1	
14146 833-5820	14146 833-5820	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$726	Each	10%	\$653	Other	F1	
14146 833-5821	14146 833-5821	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$1,089	Each	10%	\$980	Other	F1	
14146 833-5822	14146 833-5822	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$1,452	Each	10%	\$1,307	Other	F1	
14146 833-5823	14146 833-5823	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$1,815	Each	10%	\$1,633	Other	F1	
14146 833-5826	14146 833-5826	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,349	Each	10%	\$3,014	Other	F1	
14146 833-5827	14146 833-5827	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,349	Each	10%	\$3,014	Other	F1	
14146 833-5828	14146 833-5828	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$6,698	Each	10%	\$6,028	Other	F1	
14146 833-5829	14146 833-5829	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$10,047	Each	10%	\$9,042	Other	F1	
14146 833-5830	14146 833-5830	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$13,396	Each	10%	\$12,056	Other	F1	
14146 833-5833	14146 833-5833	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$6,781	Each	10%	\$6,103	Other	F1	
14146 833-5834	14146 833-5834	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$13,562	Each	10%	\$12,206	Other	F1	
14146 833-5835	14146 833-5835	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$20,343	Each	10%	\$18,309	Other	F1	
14146 833-5836	14146 833-5836	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$27,124	Each	10%	\$24,412	Other	F1	
14146 833-5837	14146 833-5837	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$33,905	Each	10%	\$30,515	Other	F1	
14146 833-5853	14146 833-5853	Storage Unstructured	Keep Your Components 1 Year	\$16,971	Each	10%	\$15,274	Other	F1	
14146 834-8769	14146 834-8769	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,967	Each	10%	\$1,880	Other	F1	
14146 834-8770	14146 834-8770	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,733	Each	10%	\$3,360	Other	F1	
14146 834-8771	14146 834-8771	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,600	Each	10%	\$5,040	Other	F1	
14146 834-8772	14146 834-8772	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,467	Each	10%	\$6,720	Other	F1	
14146 834-8773	14146 834-8773	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,333	Each	10%	\$8,400	Other	F1	
14146 834-8774	14146 834-8774	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,333	Each	10%	\$2,100	Other	F1	
14146 834-8775	14146 834-8775	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,667	Each	10%	\$4,200	Other	F1	
14146 834-8776	14146 834-8776	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,000	Each	10%	\$6,300	Other	F1	
14146 834-8777	14146 834-8777	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,333	Each	10%	\$8,400	Other	F1	
14146 834-8778	14146 834-8778	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,667	Each	10%	\$10,500	Other	F1	
14146 834-8779	14146 834-8779	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,567	Each	10%	\$2,310	Other	F1	
14146 834-8780	14146 834-8780	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$5,133	Each	10%	\$4,620	Other	F1	
14146 834-8781	14146 834-8781	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$7,700	Each	10%	\$6,930	Other	F1	
14146 834-8782	14146 834-8782	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$10,267	Each	10%	\$9,240	Other	F1	
14146 834-8783	14146 834-8783	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,833	Each	10%	\$11,550	Other	F1	
14146 834-8784	14146 834-8784	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,800	Each	10%	\$2,520	Other	F1	
14146 834-8785	14146 834-8785	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,600	Each	10%	\$5,040	Other	F1	
14146 834-8786	14146 834-8786	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,400	Each	10%	\$7,560	Other	F1	
14146 834-8787	14146 834-8787	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$11,200	Each	10%	\$10,080	Other	F1	
14146 834-8788	14146 834-8788	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$14,000	Each	10%	\$12,600	Other	F1	
14146 834-8789	14146 834-8789	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$720	Each	10%	\$648	Other	F1	
14146 834-8790	14146 834-8790	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,440	Each	10%	\$1,296	Other	F1	
14146 834-8791	14146 834-8791	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,160	Each	10%	\$1,944	Other	F1	
14146 834-8792	14146 834-8792	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$2,880	Each	10%	\$2,592	Other	F1	
14146 834-8793	14146 834-8793	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$3,600	Each	10%	\$3,240	Other	F1	
14146 834-8794	14146 834-8794	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$900	Each	10%	\$810	Other	F1	
14146 834-8795	14146 834-8795	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,800	Each	10%	\$1,620	Other	F1	
14146 834-8796	14146 834-8796	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,700	Each	10%	\$2,430	Other	F1	
14146 834-8797	14146 834-8797	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$3,600	Each	10%	\$3,240	Other	F1	
14146 834-8798	14146 834-8798	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$4,500	Each	10%	\$4,050	Other	F1	
14146 834-8799	14146 834-8799	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$990	Each	10%	\$891	Other	F1	
14146 834-8800	14146 834-8800	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,980	Each	10%	\$1,782	Other	F1	
14146 834-8801	14146 834-8801	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$2,970	Each	10%	\$2,673	Other	F1	
14146 834-8802	14146 834-8802	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$3,960	Each	10%	\$3,564	Other	F1	
14146 834-8803	14146 834-8803	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$4,950	Each	10%	\$4,455	Other	F1	
14146 834-8804	14146 834-8804	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,080	Each	10%	\$972	Other	F1	
14146 834-8805	14146 834-8805	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$2,160	Each	10%	\$1,944	Other	F1	
14146 834-8806	14146 834-8806	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$3,240	Each	10%	\$2,916	Other	F1	
14146 834-8807	14146 834-8807	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$4,320	Each	10%	\$3,888	Other	F1	
14146 834-8808	14146 834-8808	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$5,400	Each	10%	\$4,860	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) use drop-down	
14146 834-8809	14146 834-8809	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1	
14146 834-8810	14146 834-8810	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1	
14146 834-8811	14146 834-8811	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1	
14146 834-8812	14146 834-8812	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1	
14146 834-8813	14146 834-8813	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1	
14146 834-8814	14146 834-8814	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1	
14146 834-8815	14146 834-8815	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1	
14146 834-8816	14146 834-8816	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1	
14146 834-8817	14146 834-8817	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1	
14146 834-8818	14146 834-8818	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1	
14146 834-8819	14146 834-8819	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1	
14146 834-8820	14146 834-8820	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1	
14146 834-8821	14146 834-8821	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1	
14146 834-8822	14146 834-8822	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1	
14146 834-8823	14146 834-8823	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1	
14146 834-8824	14146 834-8824	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1	
14146 834-8825	14146 834-8825	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1	
14146 834-8826	14146 834-8826	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1	
14146 834-8827	14146 834-8827	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1	
14146 834-8828	14146 834-8828	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1	
14146 834-8829	14146 834-8829	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$954	Each	10%	\$859	Other	F1	
14146 834-8830	14146 834-8830	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$1,908	Each	10%	\$1,717	Other	F1	
14146 834-8831	14146 834-8831	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$2,862	Each	10%	\$2,576	Other	F1	
14146 834-8832	14146 834-8832	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$3,816	Each	10%	\$3,435	Other	F1	
14146 834-8833	14146 834-8833	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$4,770	Each	10%	\$4,293	Other	F1	
14146 834-8834	14146 834-8834	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,073	Each	10%	\$966	Other	F1	
14146 834-8835	14146 834-8835	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,147	Each	10%	\$1,932	Other	F1	
14146 834-8836	14146 834-8836	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,220	Each	10%	\$2,898	Other	F1	
14146 834-8837	14146 834-8837	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,293	Each	10%	\$3,864	Other	F1	
14146 834-8838	14146 834-8838	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,367	Each	10%	\$4,830	Other	F1	
14146 834-8839	14146 834-8839	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$1,133	Each	10%	\$1,020	Other	F1	
14146 834-8840	14146 834-8840	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$2,266	Each	10%	\$2,039	Other	F1	
14146 834-8841	14146 834-8841	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$3,399	Each	10%	\$3,059	Other	F1	
14146 834-8842	14146 834-8842	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$4,532	Each	10%	\$4,079	Other	F1	
14146 834-8843	14146 834-8843	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$5,665	Each	10%	\$5,098	Other	F1	
14146 834-8844	14146 834-8844	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,193	Each	10%	\$1,073	Other	F1	
14146 834-8845	14146 834-8845	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,385	Each	10%	\$2,147	Other	F1	
14146 834-8846	14146 834-8846	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,578	Each	10%	\$3,220	Other	F1	
14146 834-8847	14146 834-8847	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,770	Each	10%	\$4,293	Other	F1	
14146 834-8848	14146 834-8848	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,963	Each	10%	\$5,367	Other	F1	
14146 834-8849	14146 834-8849	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1	
14146 834-8850	14146 834-8850	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1	
14146 834-8851	14146 834-8851	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1	
14146 834-8852	14146 834-8852	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1	
14146 834-8853	14146 834-8853	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1	
14146 834-8854	14146 834-8854	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1	
14146 834-8855	14146 834-8855	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1	
14146 834-8856	14146 834-8856	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1	
14146 834-8857	14146 834-8857	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1	
14146 834-8858	14146 834-8858	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1	
14146 834-8859	14146 834-8859	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1	
14146 834-8860	14146 834-8860	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1	
14146 834-8861	14146 834-8861	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1	
14146 834-8862	14146 834-8862	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1	
14146 834-8863	14146 834-8863	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1	
14146 834-8864	14146 834-8864	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1	
14146 834-8865	14146 834-8865	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1	
14146 834-8866	14146 834-8866	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1	
14146 834-8867	14146 834-8867	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1	
14146 834-8868	14146 834-8868	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14146 834-8869	14146 834-8869	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1	\$1,198	Each	10%	\$1,078	Other	F1	
14146 834-8870	14146 834-8870	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2	\$2,396	Each	10%	\$2,157	Other	F1	
14146 834-8871	14146 834-8871	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$3,595	Each	10%	\$3,235	Other	F1	
14146 834-8872	14146 834-8872	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4	\$4,793	Each	10%	\$4,314	Other	F1	
14146 834-8873	14146 834-8873	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5	\$5,991	Each	10%	\$5,392	Other	F1	
14146 834-8874	14146 834-8874	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1	\$1,348	Each	10%	\$1,213	Other	F1	
14146 834-8875	14146 834-8875	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2	\$2,696	Each	10%	\$2,426	Other	F1	
14146 834-8876	14146 834-8876	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3	\$4,044	Each	10%	\$3,640	Other	F1	
14146 834-8877	14146 834-8877	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4	\$5,392	Each	10%	\$4,853	Other	F1	
14146 834-8878	14146 834-8878	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5	\$6,740	Each	10%	\$6,066	Other	F1	
14146 834-8879	14146 834-8879	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,423	Each	10%	\$1,281	Other	F1	
14146 834-8880	14146 834-8880	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$2,846	Each	10%	\$2,561	Other	F1	
14146 834-8881	14146 834-8881	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$4,269	Each	10%	\$3,842	Other	F1	
14146 834-8882	14146 834-8882	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$5,692	Each	10%	\$5,122	Other	F1	
14146 834-8883	14146 834-8883	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$7,115	Each	10%	\$6,403	Other	F1	
14146 834-8884	14146 834-8884	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1	
14146 834-8885	14146 834-8885	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$2,996	Each	10%	\$2,696	Other	F1	
14146 834-8886	14146 834-8886	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$4,493	Each	10%	\$4,044	Other	F1	
14146 834-8887	14146 834-8887	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$5,991	Each	10%	\$5,392	Other	F1	
14146 834-8888	14146 834-8888	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$7,489	Each	10%	\$6,740	Other	F1	
14146 834-8889	14146 834-8889	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1	
14146 834-8890	14146 834-8890	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14146 834-8891	14146 834-8891	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1	
14146 834-8892	14146 834-8892	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1	
14146 834-8893	14146 834-8893	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1	
14146 834-8894	14146 834-8894	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$16	Each	10%	\$15	Other	F1	
14146 834-8895	14146 834-8895	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other	F1	
14146 834-8896	14146 834-8896	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$49	Each	10%	\$44	Other	F1	
14146 834-8897	14146 834-8897	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$65	Each	10%	\$58	Other	F1	
14146 834-8898	14146 834-8898	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$81	Each	10%	\$73	Other	F1	
14146 834-8899	14146 834-8899	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%	\$15	Other	F1	
14146 834-8900	14146 834-8900	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$34	Each	10%	\$31	Other	F1	
14146 834-8901	14146 834-8901	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1	
14146 834-8902	14146 834-8902	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$68	Each	10%	\$62	Other	F1	
14146 834-8903	14146 834-8903	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$77	Other	F1	
14146 834-8904	14146 834-8904	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%	\$16	Other	F1	
14146 834-8905	14146 834-8905	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1	
14146 834-8906	14146 834-8906	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$54	Each	10%	\$49	Other	F1	
14146 834-8907	14146 834-8907	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1	
14146 834-8908	14146 834-8908	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$90	Each	10%	\$81	Other	F1	
14146 834-8909	14146 834-8909	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%	\$2,158	Other	F1	
14146 834-8910	14146 834-8910	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$4,796	Each	10%	\$4,317	Other	F1	
14146 834-8911	14146 834-8911	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$7,195	Each	10%	\$6,475	Other	F1	
14146 834-8912	14146 834-8912	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$9,593	Each	10%	\$8,634	Other	F1	
14146 834-8913	14146 834-8913	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$11,991	Each	10%	\$10,792	Other	F1	
14146 834-8914	14146 834-8914	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,698	Each	10%	\$2,428	Other	F1	
14146 834-8915	14146 834-8915	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$5,396	Each	10%	\$4,856	Other	F1	
14146 834-8916	14146 834-8916	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$8,094	Each	10%	\$7,285	Other	F1	
14146 834-8917	14146 834-8917	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$10,792	Each	10%	\$9,713	Other	F1	
14146 834-8918	14146 834-8918	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$13,490	Each	10%	\$12,141	Other	F1	
14146 834-8919	14146 834-8919	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1	
14146 834-8920	14146 834-8920	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$5,696	Each	10%	\$5,126	Other	F1	
14146 834-8921	14146 834-8921	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$8,544	Each	10%	\$7,689	Other	F1	
14146 834-8922	14146 834-8922	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$11,392	Each	10%	\$10,252	Other	F1	
14146 834-8923	14146 834-8923	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$14,240	Each	10%	\$12,816	Other	F1	
14146 834-8924	14146 834-8924	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,998	Each	10%	\$2,698	Other	F1	
14146 834-8925	14146 834-8925	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$5,996	Each	10%	\$5,396	Other	F1	
14146 834-8926	14146 834-8926	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$8,993	Each	10%	\$8,094	Other	F1	
14146 834-8927	14146 834-8927	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$11,991	Each	10%	\$10,792	Other	F1	
14146 834-8928	14146 834-8928	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$14,989	Each	10%	\$13,490	Other	F1	
14146 834-8929	14146 834-8929	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14146 834-8930	14146 834-8930	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1	
14146 834-8931	14146 834-8931	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1	
14146 834-8932	14146 834-8932	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$115	Each	10%	\$104	Other	F1	
14146 834-8933	14146 834-8933	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$144	Each	10%	\$130	Other	F1	
14146 834-8934	14146 834-8934	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
14146 834-8935	14146 834-8935	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1	
14146 834-8936	14146 834-8936	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$97	Each	10%	\$87	Other	F1	
14146 834-8937	14146 834-8937	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$130	Each	10%	\$117	Other	F1	
14146 834-8938	14146 834-8938	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$162	Each	10%	\$146	Other	F1	
14146 834-8939	14146 834-8939	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$34	Each	10%	\$31	Other	F1	
14146 834-8940	14146 834-8940	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$68	Each	10%	\$62	Other	F1	
14146 834-8941	14146 834-8941	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$103	Each	10%	\$92	Other	F1	
14146 834-8942	14146 834-8942	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$137	Each	10%	\$123	Other	F1	
14146 834-8943	14146 834-8943	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$171	Each	10%	\$154	Other	F1	
14146 834-8944	14146 834-8944	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$36	Each	10%	\$32	Other	F1	
14146 834-8945	14146 834-8945	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$72	Each	10%	\$65	Other	F1	
14146 834-8946	14146 834-8946	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$108	Each	10%	\$97	Other	F1	
14146 834-8947	14146 834-8947	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$144	Each	10%	\$130	Other	F1	
14146 834-8948	14146 834-8948	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$180	Each	10%	\$162	Other	F1	
14146 834-8949	14146 834-8949	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1	
14146 834-8950	14146 834-8950	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2	\$1,333	Each	10%	\$1,200	Other	F1	
14146 834-8951	14146 834-8951	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3	\$2,000	Each	10%	\$1,800	Other	F1	
14146 834-8952	14146 834-8952	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4	\$2,667	Each	10%	\$2,400	Other	F1	
14146 834-8953	14146 834-8953	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5	\$3,334	Each	10%	\$3,000	Other	F1	
14146 834-8954	14146 834-8954	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1	
14146 834-8955	14146 834-8955	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1	
14146 834-8956	14146 834-8956	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1	
14146 834-8957	14146 834-8957	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1	
14146 834-8958	14146 834-8958	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1	
14146 834-8959	14146 834-8959	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1	\$792	Each	10%	\$713	Other	F1	
14146 834-8960	14146 834-8960	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2	\$1,583	Each	10%	\$1,425	Other	F1	
14146 834-8961	14146 834-8961	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3	\$2,375	Each	10%	\$2,138	Other	F1	
14146 834-8962	14146 834-8962	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4	\$3,167	Each	10%	\$2,850	Other	F1	
14146 834-8963	14146 834-8963	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5	\$3,959	Each	10%	\$3,563	Other	F1	
14146 834-8964	14146 834-8964	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1	\$833	Each	10%	\$750	Other	F1	
14146 834-8965	14146 834-8965	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2	\$1,667	Each	10%	\$1,500	Other	F1	
14146 834-8966	14146 834-8966	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3	\$2,500	Each	10%	\$2,250	Other	F1	
14146 834-8967	14146 834-8967	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4	\$3,334	Each	10%	\$3,000	Other	F1	
14146 834-8968	14146 834-8968	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5	\$4,167	Each	10%	\$3,750	Other	F1	
14146 834-8969	14146 834-8969	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$8	Each	10%	\$7	Other	F1	
14146 834-8970	14146 834-8970	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2	\$16	Each	10%	\$14	Other	F1	
14146 834-8971	14146 834-8971	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3	\$24	Each	10%	\$22	Other	F1	
14146 834-8972	14146 834-8972	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4	\$32	Each	10%	\$29	Other	F1	
14146 834-8973	14146 834-8973	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5	\$40	Each	10%	\$36	Other	F1	
14146 834-8974	14146 834-8974	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14146 834-8975	14146 834-8975	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$18	Each	10%	\$16	Other	F1	
14146 834-8976	14146 834-8976	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$27	Each	10%	\$24	Other	F1	
14146 834-8977	14146 834-8977	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$36	Each	10%	\$32	Other	F1	
14146 834-8978	14146 834-8978	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$45	Each	10%	\$41	Other	F1	
14146 834-8979	14146 834-8979	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
14146 834-8980	14146 834-8980	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$19	Each	10%	\$17	Other	F1	
14146 834-8981	14146 834-8981	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14146 834-8982	14146 834-8982	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$38	Each	10%	\$34	Other	F1	
14146 834-8983	14146 834-8983	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$48	Each	10%	\$43	Other	F1	
14146 834-8984	14146 834-8984	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$10	Each	10%	\$9	Other	F1	
14146 834-8985	14146 834-8985	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$20	Each	10%	\$18	Other	F1	
14146 834-8986	14146 834-8986	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$30	Each	10%	\$27	Other	F1	
14146 834-8987	14146 834-8987	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$40	Each	10%	\$36	Other	F1	
14146 834-8988	14146 834-8988	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$50	Each	10%	\$45	Other	F1	
14146 834-8989	14146 834-8989	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$393	Each	10%	\$354	Other	F1	
14146 834-8990	14146 834-8990	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2	\$787	Each	10%	\$708	Other	F1	
14146 834-8991	14146 834-8991	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3	\$1,180	Each	10%	\$1,062	Other	F1	
14146 834-8992	14146 834-8992	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4	\$1,573	Each	10%	\$1,416	Other	F1	
14146 834-8993	14146 834-8993	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5	\$1,966	Each	10%	\$1,770	Other	F1	
14146 834-8994	14146 834-8994	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$442	Each	10%	\$398	Other	F1	
14146 834-8995	14146 834-8995	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$885	Each	10%	\$796	Other	F1	
14146 834-8996	14146 834-8996	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,327	Each	10%	\$1,195	Other	F1	
14146 834-8997	14146 834-8997	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,770	Each	10%	\$1,593	Other	F1	
14146 834-8998	14146 834-8998	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,212	Each	10%	\$1,991	Other	F1	
14146 834-8999	14146 834-8999	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1	\$467	Each	10%	\$420	Other	F1	
14146 834-9000	14146 834-9000	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2	\$934	Each	10%	\$841	Other	F1	
14146 834-9001	14146 834-9001	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3	\$1,401	Each	10%	\$1,261	Other	F1	
14146 834-9002	14146 834-9002	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4	\$1,868	Each	10%	\$1,681	Other	F1	
14146 834-9003	14146 834-9003	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5	\$2,335	Each	10%	\$2,102	Other	F1	
14146 834-9004	14146 834-9004	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1	\$492	Each	10%	\$442	Other	F1	
14146 834-9005	14146 834-9005	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2	\$983	Each	10%	\$885	Other	F1	
14146 834-9006	14146 834-9006	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3	\$1,475	Each	10%	\$1,327	Other	F1	
14146 834-9007	14146 834-9007	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4	\$1,966	Each	10%	\$1,770	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Column I)(Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14146 834-9008	14146 834-9008	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5	\$2,458	Each	10%	\$2,212	Other	F1
14146 834-9009	14146 834-9009	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1
14146 834-9010	14146 834-9010	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1
14146 834-9011	14146 834-9011	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3	\$14	Each	10%	\$13	Other	F1
14146 834-9012	14146 834-9012	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4	\$19	Each	10%	\$17	Other	F1
14146 834-9013	14146 834-9013	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5	\$24	Each	10%	\$22	Other	F1
14146 834-9014	14146 834-9014	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14146 834-9015	14146 834-9015	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$11	Each	10%	\$10	Other	F1
14146 834-9016	14146 834-9016	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$16	Each	10%	\$15	Other	F1
14146 834-9017	14146 834-9017	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14146 834-9018	14146 834-9018	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14146 834-9019	14146 834-9019	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14146 834-9020	14146 834-9020	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14146 834-9021	14146 834-9021	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$15	Other	F1
14146 834-9022	14146 834-9022	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
14146 834-9023	14146 834-9023	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14146 834-9024	14146 834-9024	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1
14146 834-9025	14146 834-9025	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$12	Each	10%	\$11	Other	F1
14146 834-9026	14146 834-9026	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$18	Each	10%	\$16	Other	F1
14146 834-9027	14146 834-9027	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$24	Each	10%	\$22	Other	F1
14146 834-9028	14146 834-9028	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other	F1
14146 834-9029	14146 834-9029	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1	\$667	Each	10%	\$600	Other	F1
14146 834-9030	14146 834-9030	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2	\$1,333	Each	10%	\$1,200	Other	F1
14146 834-9031	14146 834-9031	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3	\$2,000	Each	10%	\$1,800	Other	F1
14146 834-9032	14146 834-9032	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4	\$2,667	Each	10%	\$2,400	Other	F1
14146 834-9033	14146 834-9033	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
14146 834-9034	14146 834-9034	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
14146 834-9035	14146 834-9035	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
14146 834-9036	14146 834-9036	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
14146 834-9037	14146 834-9037	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
14146 834-9038	14146 834-9038	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
14146 834-9039	14146 834-9039	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
14146 834-9040	14146 834-9040	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
14146 834-9041	14146 834-9041	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
14146 834-9042	14146 834-9042	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
14146 834-9043	14146 834-9043	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
14146 834-9044	14146 834-9044	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
14146 834-9045	14146 834-9045	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
14146 834-9046	14146 834-9046	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
14146 834-9047	14146 834-9047	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
14146 834-9048	14146 834-9048	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
14146 834-9049	14146 834-9049	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14146 834-9050	14146 834-9050	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14146 834-9051	14146 834-9051	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14146 834-9052	14146 834-9052	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14146 834-9053	14146 834-9053	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14146 834-9054	14146 834-9054	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14146 834-9055	14146 834-9055	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14146 834-9056	14146 834-9056	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14146 834-9057	14146 834-9057	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14146 834-9058	14146 834-9058	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14146 834-9059	14146 834-9059	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14146 834-9060	14146 834-9060	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14146 834-9061	14146 834-9061	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14146 834-9062	14146 834-9062	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14146 834-9063	14146 834-9063	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14146 834-9064	14146 834-9064	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14146 834-9065	14146 834-9065	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14146 834-9066	14146 834-9066	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14146 834-9067	14146 834-9067	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14146 834-9068	14146 834-9068	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14146 834-9069	14146 834-9069	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
14146 834-9070	14146 834-9070	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
14146 834-9071	14146 834-9071	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
14146 834-9072	14146 834-9072	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
14146 834-9073	14146 834-9073	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
14146 834-9074	14146 834-9074	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
14146 834-9075	14146 834-9075	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
14146 834-9076	14146 834-9076	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
14146 834-9077	14146 834-9077	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
14146 834-9078	14146 834-9078	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
14146 834-9079	14146 834-9079	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
14146 834-9080	14146 834-9080	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
14146 834-9081	14146 834-9081	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
14146 834-9082	14146 834-9082	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
14146 834-9083	14146 834-9083	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
14146 834-9084	14146 834-9084	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
14146 834-9085	14146 834-9085	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
14146 834-9086	14146 834-9086	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
14146 834-9087	14146 834-9087	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
14146 834-9088	14146 834-9088	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
14146 834-9089	14146 834-9089	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14146 834-9090	14146 834-9090	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14146 834-9091	14146 834-9091	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14146 834-9092	14146 834-9092	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14146 834-9093	14146 834-9093	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14146 834-9094	14146 834-9094	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14146 834-9095	14146 834-9095	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14146 834-9096	14146 834-9096	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14146 834-9097	14146 834-9097	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14146 834-9098	14146 834-9098	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14146 834-9099	14146 834-9099	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1	\$10	Each	10%	\$9	Other	F1
14146 834-9100	14146 834-9100	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2	\$19	Each	10%	\$17	Other	F1
14146 834-9101	14146 834-9101	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3	\$29	Each	10%	\$26	Other	F1
14146 834-9102	14146 834-9102	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4	\$38	Each	10%	\$34	Other	F1
14146 834-9103	14146 834-9103	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5	\$48	Each	10%	\$43	Other	F1
14146 834-9104	14146 834-9104	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1	\$10	Each	10%	\$9	Other	F1
14146 834-9105	14146 834-9105	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2	\$20	Each	10%	\$18	Other	F1
14146 834-9106	14146 834-9106	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3	\$30	Each	10%	\$27	Other	F1
14146 834-9107	14146 834-9107	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4	\$40	Each	10%	\$36	Other	F1
14146 834-9108	14146 834-9108	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5	\$50	Each	10%	\$45	Other	F1
14146 834-9109	14146 834-9109	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1	\$271	Each	10%	\$244	Other	F1
14146 834-9110	14146 834-9110	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2	\$543	Each	10%	\$488	Other	F1
14146 834-9111	14146 834-9111	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3	\$814	Each	10%	\$733	Other	F1
14146 834-9112	14146 834-9112	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4	\$1,085	Each	10%	\$977	Other	F1
14146 834-9113	14146 834-9113	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5	\$1,357	Each	10%	\$1,221	Other	F1
14146 834-9114	14146 834-9114	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
14146 834-9115	14146 834-9115	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
14146 834-9116	14146 834-9116	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
14146 834-9117	14146 834-9117	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
14146 834-9118	14146 834-9118	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
14146 834-9119	14146 834-9119	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14146 834-9120	14146 834-9120	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$644	Each	10%	\$580	Other	F1
14146 834-9121	14146 834-9121	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$967	Each	10%	\$870	Other	F1
14146 834-9122	14146 834-9122	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$1,289	Each	10%	\$1,160	Other	F1
14146 834-9123	14146 834-9123	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
14146 834-9124	14146 834-9124	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
14146 834-9125	14146 834-9125	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
14146 834-9126	14146 834-9126	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
14146 834-9127	14146 834-9127	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
14146 834-9128	14146 834-9128	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
14146 834-9129	14146 834-9129	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14146 834-9130	14146 834-9130	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14146 834-9131	14146 834-9131	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14146 834-9132	14146 834-9132	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4	\$13	Each	10%	\$12	Other	F1
14146 834-9133	14146 834-9133	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5	\$16	Each	10%	\$14	Other	F1
14146 834-9134	14146 834-9134	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1	\$4	Each	10%	\$3	Other	F1
14146 834-9135	14146 834-9135	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2	\$7	Each	10%	\$6	Other	F1
14146 834-9136	14146 834-9136	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3	\$11	Each	10%	\$10	Other	F1
14146 834-9137	14146 834-9137	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4	\$14	Each	10%	\$13	Other	F1
14146 834-9138	14146 834-9138	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5	\$18	Each	10%	\$16	Other	F1
14146 834-9139	14146 834-9139	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14146 834-9140	14146 834-9140	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$7	Other	F1
14146 834-9141	14146 834-9141	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$11	Each	10%	\$10	Other	F1
14146 834-9142	14146 834-9142	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$15	Each	10%	\$14	Other	F1
14146 834-9143	14146 834-9143	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
14146 834-9144	14146 834-9144	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1
14146 834-9145	14146 834-9145	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
14146 834-9146	14146 834-9146	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1
14146 834-9147	14146 834-9147	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other	F1
14146 834-9148	14146 834-9148	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
14146 834-9149	14146 834-9149	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1	\$874	Each	10%	\$787	Other	F1
14146 834-9150	14146 834-9150	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2	\$1,748	Each	10%	\$1,573	Other	F1
14146 834-9151	14146 834-9151	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3	\$2,622	Each	10%	\$2,360	Other	F1
14146 834-9152	14146 834-9152	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4	\$3,496	Each	10%	\$3,146	Other	F1
14146 834-9153	14146 834-9153	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5	\$4,370	Each	10%	\$3,933	Other	F1
14146 834-9154	14146 834-9154	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$983	Each	10%	\$885	Other	F1
14146 834-9155	14146 834-9155	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$1,966	Each	10%	\$1,770	Other	F1
14146 834-9156	14146 834-9156	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$2,949	Each	10%	\$2,655	Other	F1
14146 834-9157	14146 834-9157	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$3,933	Each	10%	\$3,539	Other	F1
14146 834-9158	14146 834-9158	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$4,916	Each	10%	\$4,424	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14146 834-9159	14146 834-9159	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1	
14146 834-9160	14146 834-9160	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$2,076	Each	10%	\$1,868	Other	F1	
14146 834-9161	14146 834-9161	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$3,113	Each	10%	\$2,802	Other	F1	
14146 834-9162	14146 834-9162	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$4,151	Each	10%	\$3,736	Other	F1	
14146 834-9163	14146 834-9163	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$5,189	Each	10%	\$4,670	Other	F1	
14146 834-9164	14146 834-9164	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$1,092	Each	10%	\$983	Other	F1	
14146 834-9165	14146 834-9165	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$2,185	Each	10%	\$1,966	Other	F1	
14146 834-9166	14146 834-9166	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$3,277	Each	10%	\$2,949	Other	F1	
14146 834-9167	14146 834-9167	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$4,370	Each	10%	\$3,933	Other	F1	
14146 834-9168	14146 834-9168	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$5,462	Each	10%	\$4,916	Other	F1	
14146 834-9169	14146 834-9169	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1	
14146 834-9170	14146 834-9170	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1	
14146 834-9171	14146 834-9171	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1	
14146 834-9172	14146 834-9172	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$42	Each	10%	\$38	Other	F1	
14146 834-9173	14146 834-9173	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1	
14146 834-9174	14146 834-9174	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1	
14146 834-9175	14146 834-9175	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1	
14146 834-9176	14146 834-9176	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1	
14146 834-9177	14146 834-9177	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1	
14146 834-9178	14146 834-9178	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1	
14146 834-9179	14146 834-9179	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$13	Each	10%	\$11	Other	F1	
14146 834-9180	14146 834-9180	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$25	Each	10%	\$23	Other	F1	
14146 834-9181	14146 834-9181	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$38	Each	10%	\$34	Other	F1	
14146 834-9182	14146 834-9182	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$50	Each	10%	\$45	Other	F1	
14146 834-9183	14146 834-9183	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$63	Each	10%	\$56	Other	F1	
14146 834-9184	14146 834-9184	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$13	Each	10%	\$12	Other	F1	
14146 834-9185	14146 834-9185	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$26	Each	10%	\$24	Other	F1	
14146 834-9186	14146 834-9186	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1	
14146 834-9187	14146 834-9187	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$53	Each	10%	\$48	Other	F1	
14146 834-9188	14146 834-9188	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$66	Each	10%	\$59	Other	F1	
14146 834-9189	14146 834-9189	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1	
14146 834-9190	14146 834-9190	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1	
14146 834-9191	14146 834-9191	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1	
14146 834-9192	14146 834-9192	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1	
14146 834-9193	14146 834-9193	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1	
14146 834-9194	14146 834-9194	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1	
14146 834-9195	14146 834-9195	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1	
14146 834-9196	14146 834-9196	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1	
14146 834-9197	14146 834-9197	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1	
14146 834-9198	14146 834-9198	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1	
14146 834-9199	14146 834-9199	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1	\$322	Each	10%	\$290	Other	F1	
14146 834-9200	14146 834-9200	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2	\$644	Each	10%	\$580	Other	F1	
14146 834-9201	14146 834-9201	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3	\$967	Each	10%	\$870	Other	F1	
14146 834-9202	14146 834-9202	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4	\$1,289	Each	10%	\$1,160	Other	F1	
14146 834-9203	14146 834-9203	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5	\$1,611	Each	10%	\$1,450	Other	F1	
14146 834-9204	14146 834-9204	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$359	Each	10%	\$305	Other	F1	
14146 834-9205	14146 834-9205	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2	\$678	Each	10%	\$611	Other	F1	
14146 834-9206	14146 834-9206	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3	\$1,018	Each	10%	\$916	Other	F1	
14146 834-9207	14146 834-9207	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4	\$1,357	Each	10%	\$1,221	Other	F1	
14146 834-9208	14146 834-9208	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5	\$1,696	Each	10%	\$1,526	Other	F1	
14146 834-9209	14146 834-9209	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$3	Each	10%	\$3	Other	F1	
14146 834-9210	14146 834-9210	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$6	Each	10%	\$6	Other	F1	
14146 834-9211	14146 834-9211	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$10	Each	10%	\$9	Other	F1	
14146 834-9212	14146 834-9212	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$13	Each	10%	\$12	Other	F1	







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14146 834-9356	14146 834-9356	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14146 834-9357	14146 834-9357	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14146 834-9358	14146 834-9358	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14146 834-9359	14146 834-9359	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 834-9360	14146 834-9360	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 834-9361	14146 834-9361	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 834-9362	14146 834-9362	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 834-9363	14146 834-9363	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 834-9364	14146 834-9364	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 834-9365	14146 834-9365	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 834-9366	14146 834-9366	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 834-9367	14146 834-9367	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 834-9368	14146 834-9368	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14146 837-0279	14146 837-0279	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$612	Each	10%	\$551	Other	F1	
14146 837-0280	14146 837-0280	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$1,836	Each	10%	\$1,653	Other	F1	
14146 837-0281	14146 837-0281	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$2,448	Each	10%	\$2,204	Other	F1	
14146 837-0282	14146 837-0282	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$3,061	Each	10%	\$2,755	Other	F1	
14146 837-0283	14146 837-0283	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$735	Each	10%	\$661	Other	F1	
14146 837-0284	14146 837-0284	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$2,204	Each	10%	\$1,983	Other	F1	
14146 837-0285	14146 837-0285	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$2,938	Each	10%	\$2,644	Other	F1	
14146 837-0286	14146 837-0286	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$3,673	Each	10%	\$3,305	Other	F1	
14146 837-0287	14146 837-0287	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$796	Each	10%	\$716	Other	F1	
14146 837-0288	14146 837-0288	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$2,387	Each	10%	\$2,149	Other	F1	
14146 837-0289	14146 837-0289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$3,183	Each	10%	\$2,865	Other	F1	
14146 837-0290	14146 837-0290	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$3,979	Each	10%	\$3,581	Other	F1	
14146 837-0291	14146 837-0291	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$857	Each	10%	\$771	Other	F1	
14146 837-0292	14146 837-0292	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$2,571	Each	10%	\$2,314	Other	F1	
14146 837-0293	14146 837-0293	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$3,428	Each	10%	\$3,085	Other	F1	
14146 837-0294	14146 837-0294	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$4,285	Each	10%	\$3,856	Other	F1	
14146 837-0295	14146 837-0295	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$1,224	Each	10%	\$1,102	Other	F1	
14146 837-0296	14146 837-0296	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,469	Each	10%	\$1,322	Other	F1	
14146 837-0297	14146 837-0297	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$1,592	Each	10%	\$1,432	Other	F1	
14146 837-0298	14146 837-0298	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,714	Each	10%	\$1,543	Other	F1	
14146 837-0307	14146 837-0307	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$194	Each	10%	\$175	Other	F1	
14146 837-0308	14146 837-0308	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$582	Each	10%	\$524	Other	F1	
14146 837-0309	14146 837-0309	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$776	Each	10%	\$698	Other	F1	
14146 837-0310	14146 837-0310	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$970	Each	10%	\$873	Other	F1	
14146 837-0311	14146 837-0311	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$233	Each	10%	\$209	Other	F1	
14146 837-0312	14146 837-0312	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$698	Each	10%	\$628	Other	F1	
14146 837-0313	14146 837-0313	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$931	Each	10%	\$838	Other	F1	
14146 837-0314	14146 837-0314	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,164	Each	10%	\$1,047	Other	F1	
14146 837-0315	14146 837-0315	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$252	Each	10%	\$227	Other	F1	
14146 837-0316	14146 837-0316	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$756	Each	10%	\$681	Other	F1	
14146 837-0317	14146 837-0317	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,008	Each	10%	\$908	Other	F1	
14146 837-0318	14146 837-0318	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$1,261	Each	10%	\$1,135	Other	F1	
14146 837-0319	14146 837-0319	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$272	Each	10%	\$244	Other	F1	
14146 837-0320	14146 837-0320	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$815	Each	10%	\$733	Other	F1	
14146 837-0321	14146 837-0321	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,086	Each	10%	\$977	Other	F1	
14146 837-0322	14146 837-0322	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,358	Each	10%	\$1,222	Other	F1	
14146 837-0323	14146 837-0323	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$388	Each	10%	\$349	Other	F1	
14146 837-0324	14146 837-0324	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$465	Each	10%	\$419	Other	F1	
14146 837-0325	14146 837-0325	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$504	Each	10%	\$454	Other	F1	
14146 837-0326	14146 837-0326	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$543	Each	10%	\$489	Other	F1	
14146 843-7304	14146 843-7304	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$59,398	Each	10%	\$53,458	Other	F1	
14146 843-7305	14146 843-7305	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$16,971	Each	10%	\$15,274	Other	F1	
14146 843-7306	14146 843-7306	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$25,456	Each	10%	\$22,910	Other	F1	
14146 843-7307	14146 843-7307	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$33,941	Each	10%	\$30,547	Other	F1	
14146 843-7308	14146 843-7308	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$42,427	Each	10%	\$38,184	Other	F1	
14146 843-7309	14146 843-7309	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$50,912	Each	10%	\$45,821	Other	F1	
14146 843-7323	14146 843-7323	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$33,941	Each	10%	\$30,547	Other	F1	
14146 843-7324	14146 843-7324	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$42,427	Each	10%	\$38,184	Other	F1	
14146 843-7325	14146 843-7325	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$25,456	Each	10%	\$22,910	Other	F1	
14146 843-7326	14146 843-7326	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$59,398	Each	10%	\$53,458	Other	F1	
14146 843-7327	14146 843-7327	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$16,971	Each	10%	\$15,274	Other	F1	
14146 843-7328	14146 843-7328	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$50,912	Each	10%	\$45,821	Other	F1	
14146 843-7329	14146 843-7329	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$8,485	Each	10%	\$7,637	Other	F1	
14146 843-7433	14146 843-7433	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$8,485	Each	10%	\$7,637	Other	F1	
14146 847-3953	14146 847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14146 847-3954	14146 847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
14146 847-6048	14146 847-6048	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$16,971	Each	10%	\$15,274	Other	F1
14146 847-6049	14146 847-6049	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$33,941	Each	10%	\$30,547	Other	F1
14146 847-6050	14146 847-6050	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$50,912	Each	10%	\$45,821	Other	F1
14146 847-6051	14146 847-6051	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$67,883	Each	10%	\$61,095	Other	F1
14146 847-6052	14146 847-6052	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$84,854	Each	10%	\$76,368	Other	F1
14146 847-6053	14146 847-6053	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$101,824	Each	10%	\$91,642	Other	F1
14146 847-6054	14146 847-6054	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$118,795	Each	10%	\$106,916	Other	F1
14146 951-2015	14146 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14146 975-3461	14146 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14146 984-3267	14146 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
14146 989-3439	14146 989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14146 992-6149	14146 992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13997 007-1527	13997 007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13997 009-4364	13997 009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13997 009-4877	13997 009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13997 460-5909	13997 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13997 460-8531	13997 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13997 460-9052	13997 460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13997 460-9900	13997 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13997 461-0487	13997 461-0487	Storage Unstructured	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13997 468-8025	13997 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13997 468-8026	13997 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13997 468-8027	13997 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13997 468-8028	13997 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13997 468-8029	13997 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13997 806-7308	13997 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
13997 812-4005	13997 812-4005	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13997 825-8623	13997 825-8623	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13997 825-8624	13997 825-8624	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
13997 829-3026	13997 829-3026	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1
13997 829-3033	13997 829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$595	Each	10%	\$536	Other	F1
13997 829-3034	13997 829-3034	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
13997 831-4620	13997 831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
13997 831-4621	13997 831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
13997 831-4622	13997 831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
13997 831-4623	13997 831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
13997 831-4624	13997 831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$780	Each	10%	\$702	Other	F1
13997 831-4625	13997 831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$1,054	Each	10%	\$948	Other	F1
13997 831-4626	13997 831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,613	Each	10%	\$1,452	Other	F1
13997 831-4627	13997 831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$2,140	Each	10%	\$1,926	Other	F1
13997 831-4628	13997 831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$505	Each	10%	\$454	Other	F1
13997 831-4629	13997 831-4629	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
13997 831-5273	13997 831-5273	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
13997 831-5274	13997 831-5274	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
13997 833-8169	13997 833-8169	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$9	Each	10%	\$8	Other	F1
13997 833-8170	13997 833-8170	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$26	Each	10%	\$23	Other	F1
13997 833-8171	13997 833-8171	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$34	Each	10%	\$31	Other	F1
13997 833-8172	13997 833-8172	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$43	Each	10%	\$39	Other	F1
13997 833-8173	13997 833-8173	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$10	Each	10%	\$9	Other	F1
13997 833-8174	13997 833-8174	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$31	Each	10%	\$28	Other	F1
13997 833-8175	13997 833-8175	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$41	Each	10%	\$37	Other	F1
13997 833-8176	13997 833-8176	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$51	Each	10%	\$46	Other	F1
13997 833-8177	13997 833-8177	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$11	Each	10%	\$10	Other	F1
13997 833-8178	13997 833-8178	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$33	Each	10%	\$30	Other	F1
13997 833-8179	13997 833-8179	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$45	Each	10%	\$40	Other	F1
13997 833-8180	13997 833-8180	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$56	Each	10%	\$50	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source Price	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13997 833-8181	13997 833-8181	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1	\$12	Each	10%	\$11	Other	F1
13997 833-8182	13997 833-8182	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3	\$36	Each	10%	\$32	Other	F1
13997 833-8183	13997 833-8183	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4	\$48	Each	10%	\$43	Other	F1
13997 833-8184	13997 833-8184	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5	\$60	Each	10%	\$54	Other	F1
13997 833-8185	13997 833-8185	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$17	Each	10%	\$15	Other	F1
13997 833-8186	13997 833-8186	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$21	Each	10%	\$19	Other	F1
13997 833-8187	13997 833-8187	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$22	Each	10%	\$20	Other	F1
13997 833-8188	13997 833-8188	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2	\$24	Each	10%	\$22	Other	F1
13997 833-8189	13997 833-8189	Storage Unstructured	Keep Your Hard Drive 2 Years	\$1,127	Each	10%	\$1,014	Other	F1
13997 833-8191	13997 833-8191	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$920	Each	10%	\$828	Other	F1
13997 833-8192	13997 833-8192	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,083	Each	10%	\$975	Other	F1
13997 833-8199	13997 833-8199	Storage Unstructured	Keep Your Hard Drive 5 Years	\$2,817	Each	10%	\$2,536	Other	F1
13997 833-8200	13997 833-8200	Storage Unstructured	Keep Your Hard Drive 4 Years	\$2,254	Each	10%	\$2,029	Other	F1
13997 833-8201	13997 833-8201	Storage Unstructured	Keep Your Hard Drive 3 Years	\$1,690	Each	10%	\$1,521	Other	F1
13997 833-8202	13997 833-8202	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$460	Each	10%	\$414	Other	F1
13997 833-8203	13997 833-8203	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,381	Each	10%	\$1,243	Other	F1
13997 833-8204	13997 833-8204	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,840	Each	10%	\$1,656	Other	F1
13997 833-8205	13997 833-8205	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$2,302	Each	10%	\$2,072	Other	F1
13997 833-8206	13997 833-8206	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$2,165	Each	10%	\$1,949	Other	F1
13997 833-8207	13997 833-8207	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$2,707	Each	10%	\$2,436	Other	F1
13997 833-8208	13997 833-8208	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$542	Each	10%	\$488	Other	F1
13997 833-8209	13997 833-8209	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,623	Each	10%	\$1,461	Other	F1
13997 833-8210	13997 833-8210	Storage Unstructured	Keep Your Hard Drive 1 Year	\$563	Each	10%	\$507	Other	F1
13997 833-8211	13997 833-8211	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1
13997 833-8212	13997 833-8212	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$255	Each	10%	\$230	Other	F1
13997 833-8213	13997 833-8213	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$776	Each	10%	\$698	Other	F1
13997 833-8214	13997 833-8214	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$776	Each	10%	\$698	Other	F1
13997 833-8215	13997 833-8215	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$1,552	Each	10%	\$1,397	Other	F1
13997 833-8216	13997 833-8216	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$2,327	Each	10%	\$2,094	Other	F1
13997 833-8217	13997 833-8217	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$3,103	Each	10%	\$2,793	Other	F1
13997 833-8220	13997 833-8220	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,240	Each	10%	\$2,016	Other	F1
13997 833-8221	13997 833-8221	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$4,479	Each	10%	\$4,031	Other	F1
13997 833-8222	13997 833-8222	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$6,719	Each	10%	\$6,047	Other	F1
13997 833-8223	13997 833-8223	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$8,959	Each	10%	\$8,063	Other	F1
13997 833-8224	13997 833-8224	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$11,199	Each	10%	\$10,079	Other	F1
13997 833-8227	13997 833-8227	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$996	Each	10%	\$896	Other	F1
13997 833-8228	13997 833-8228	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$996	Each	10%	\$896	Other	F1
13997 833-8229	13997 833-8229	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$1,992	Each	10%	\$1,793	Other	F1
13997 833-8230	13997 833-8230	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$2,988	Each	10%	\$2,689	Other	F1
13997 833-8231	13997 833-8231	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$3,984	Each	10%	\$3,586	Other	F1
13997 833-8234	13997 833-8234	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,623	Each	10%	\$2,361	Other	F1
13997 833-8235	13997 833-8235	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$5,245	Each	10%	\$4,721	Other	F1
13997 833-8236	13997 833-8236	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$7,868	Each	10%	\$7,081	Other	F1
13997 833-8237	13997 833-8237	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$10,491	Each	10%	\$9,442	Other	F1
13997 833-8238	13997 833-8238	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$13,114	Each	10%	\$11,803	Other	F1
13997 833-8241	13997 833-8241	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$909	Each	10%	\$818	Other	F1
13997 833-8242	13997 833-8242	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$909	Each	10%	\$818	Other	F1
13997 833-8243	13997 833-8243	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$1,818	Each	10%	\$1,636	Other	F1
13997 833-8244	13997 833-8244	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$2,727	Each	10%	\$2,454	Other	F1
13997 833-8245	13997 833-8245	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$3,635	Each	10%	\$3,272	Other	F1
13997 833-8248	13997 833-8248	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,011	Each	10%	\$2,710	Other	F1
13997 833-8249	13997 833-8249	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,023	Each	10%	\$5,421	Other	F1
13997 833-8250	13997 833-8250	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$9,034	Each	10%	\$8,131	Other	F1
13997 833-8251	13997 833-8251	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$12,045	Each	10%	\$10,841	Other	F1
13997 833-8252	13997 833-8252	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$15,057	Each	10%	\$13,551	Other	F1
13997 833-8255	13997 833-8255	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,050	Each	10%	\$945	Other	F1
13997 833-8256	13997 833-8256	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,050	Each	10%	\$945	Other	F1
13997 833-8257	13997 833-8257	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,100	Each	10%	\$1,890	Other	F1
13997 833-8258	13997 833-8258	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,150	Each	10%	\$2,835	Other	F1
13997 833-8259	13997 833-8259	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,199	Each	10%	\$3,779	Other	F1
13997 833-8282	13997 833-8282	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,172	Each	10%	\$2,855	Other	F1
13997 833-8283	13997 833-8283	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,344	Each	10%	\$5,710	Other	F1
13997 833-8284	13997 833-8284	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$9,516	Each	10%	\$8,564	Other	F1
13997 833-8285	13997 833-8285	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$12,687	Each	10%	\$11,418	Other	F1
13997 833-8286	13997 833-8286	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$15,860	Each	10%	\$14,274	Other	F1
13997 835-3662	13997 835-3662	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
13997 835-3663	13997 835-3663	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
13997 835-3664	13997 835-3664	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
13997 835-3665	13997 835-3665	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
13997 835-3666	13997 835-3666	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
13997 835-3667	13997 835-3667	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,352	Each	10%	\$2,117	Other	F1
13997 835-3668	13997 835-3668	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,704	Each	10%	\$4,234	Other	F1
13997 835-3669	13997 835-3669	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,056	Each	10%	\$6,350	Other	F1
13997 835-3670	13997 835-3670	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,408	Each	10%	\$8,467	Other	F1
13997 835-3671	13997 835-3671	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,760	Each	10%	\$10,584	Other	F1
13997 835-3672	13997 835-3672	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,548	Each	10%	\$2,293	Other	F1
13997 835-3673	13997 835-3673	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2	\$5,096	Each	10%	\$4,586	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13997 835-3674	13997 835-3674	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3	\$7,644	Each	10%	\$6,880	Other	F1
13997 835-3675	13997 835-3675	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4	\$10,192	Each	10%	\$9,173	Other	F1
13997 835-3676	13997 835-3676	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5	\$12,740	Each	10%	\$11,466	Other	F1
13997 835-3677	13997 835-3677	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,744	Each	10%	\$2,470	Other	F1
13997 835-3678	13997 835-3678	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,488	Each	10%	\$4,939	Other	F1
13997 835-3679	13997 835-3679	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,232	Each	10%	\$7,409	Other	F1
13997 835-3680	13997 835-3680	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$10,976	Each	10%	\$9,878	Other	F1
13997 835-3681	13997 835-3681	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$13,720	Each	10%	\$12,348	Other	F1
13997 835-3682	13997 835-3682	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$900	Each	10%	\$810	Other	F1
13997 835-3683	13997 835-3683	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,800	Each	10%	\$1,620	Other	F1
13997 835-3684	13997 835-3684	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$2,700	Each	10%	\$2,430	Other	F1
13997 835-3685	13997 835-3685	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$3,600	Each	10%	\$3,240	Other	F1
13997 835-3686	13997 835-3686	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$4,500	Each	10%	\$4,050	Other	F1
13997 835-3687	13997 835-3687	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1	\$1,080	Each	10%	\$972	Other	F1
13997 835-3688	13997 835-3688	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2	\$2,160	Each	10%	\$1,944	Other	F1
13997 835-3689	13997 835-3689	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3	\$3,240	Each	10%	\$2,916	Other	F1
13997 835-3690	13997 835-3690	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4	\$4,320	Each	10%	\$3,888	Other	F1
13997 835-3691	13997 835-3691	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5	\$5,400	Each	10%	\$4,860	Other	F1
13997 835-3692	13997 835-3692	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,170	Each	10%	\$1,053	Other	F1
13997 835-3693	13997 835-3693	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,340	Each	10%	\$2,106	Other	F1
13997 835-3694	13997 835-3694	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,510	Each	10%	\$3,159	Other	F1
13997 835-3695	13997 835-3695	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,680	Each	10%	\$4,212	Other	F1
13997 835-3696	13997 835-3696	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,850	Each	10%	\$5,265	Other	F1
13997 835-3697	13997 835-3697	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,260	Each	10%	\$1,134	Other	F1
13997 835-3698	13997 835-3698	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$2,520	Each	10%	\$2,268	Other	F1
13997 835-3699	13997 835-3699	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$3,780	Each	10%	\$3,402	Other	F1
13997 835-3700	13997 835-3700	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$5,040	Each	10%	\$4,536	Other	F1
13997 835-3701	13997 835-3701	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$6,300	Each	10%	\$5,670	Other	F1
13997 835-3702	13997 835-3702	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$47	Each	10%	\$43	Other	F1
13997 835-3703	13997 835-3703	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$95	Each	10%	\$85	Other	F1
13997 835-3704	13997 835-3704	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$142	Each	10%	\$128	Other	F1
13997 835-3705	13997 835-3705	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$189	Each	10%	\$171	Other	F1
13997 835-3706	13997 835-3706	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$237	Each	10%	\$213	Other	F1
13997 835-3707	13997 835-3707	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
13997 835-3708	13997 835-3708	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$114	Each	10%	\$102	Other	F1
13997 835-3709	13997 835-3709	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$171	Each	10%	\$153	Other	F1
13997 835-3710	13997 835-3710	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$205	Other	F1
13997 835-3711	13997 835-3711	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$256	Other	F1
13997 835-3712	13997 835-3712	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$62	Each	10%	\$55	Other	F1
13997 835-3713	13997 835-3713	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$123	Each	10%	\$111	Other	F1
13997 835-3714	13997 835-3714	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$185	Each	10%	\$166	Other	F1
13997 835-3715	13997 835-3715	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$246	Each	10%	\$222	Other	F1
13997 835-3716	13997 835-3716	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$308	Each	10%	\$277	Other	F1
13997 835-3717	13997 835-3717	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1
13997 835-3718	13997 835-3718	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$133	Each	10%	\$119	Other	F1
13997 835-3719	13997 835-3719	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1
13997 835-3720	13997 835-3720	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$239	Other	F1
13997 835-3721	13997 835-3721	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$332	Each	10%	\$298	Other	F1
13997 835-3722	13997 835-3722	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1	\$382	Each	10%	\$343	Other	F1
13997 835-3723	13997 835-3723	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2	\$763	Each	10%	\$687	Other	F1
13997 835-3724	13997 835-3724	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3	\$1,145	Each	10%	\$1,030	Other	F1
13997 835-3725	13997 835-3725	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4	\$1,526	Each	10%	\$1,374	Other	F1
13997 835-3726	13997 835-3726	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5	\$1,908	Each	10%	\$1,717	Other	F1
13997 835-3727	13997 835-3727	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$429	Each	10%	\$386	Other	F1
13997 835-3728	13997 835-3728	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$859	Each	10%	\$773	Other	F1
13997 835-3729	13997 835-3729	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,288	Each	10%	\$1,159	Other	F1
13997 835-3730	13997 835-3730	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,717	Each	10%	\$1,545	Other	F1
13997 835-3731	13997 835-3731	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$2,147	Each	10%	\$1,932	Other	F1
13997 835-3732	13997 835-3732	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$453	Each	10%	\$408	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13997 835-3733	13997 835-3733	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$906	Each	10%	\$816	Other	F1
13997 835-3734	13997 835-3734	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$1,359	Each	10%	\$1,224	Other	F1
13997 835-3735	13997 835-3735	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,813	Each	10%	\$1,631	Other	F1
13997 835-3736	13997 835-3736	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$2,266	Each	10%	\$2,039	Other	F1
13997 835-3737	13997 835-3737	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$477	Each	10%	\$429	Other	F1
13997 835-3738	13997 835-3738	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$954	Each	10%	\$859	Other	F1
13997 835-3739	13997 835-3739	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,431	Each	10%	\$1,288	Other	F1
13997 835-3740	13997 835-3740	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,908	Each	10%	\$1,717	Other	F1
13997 835-3741	13997 835-3741	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$2,385	Each	10%	\$2,147	Other	F1
13997 835-3742	13997 835-3742	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1
13997 835-3743	13997 835-3743	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2	\$12	Each	10%	\$11	Other	F1
13997 835-3744	13997 835-3744	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3	\$18	Each	10%	\$16	Other	F1
13997 835-3745	13997 835-3745	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4	\$24	Each	10%	\$22	Other	F1
13997 835-3746	13997 835-3746	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other	F1
13997 835-3747	13997 835-3747	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1	\$7	Each	10%	\$6	Other	F1
13997 835-3748	13997 835-3748	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2	\$14	Each	10%	\$12	Other	F1
13997 835-3749	13997 835-3749	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3	\$21	Each	10%	\$18	Other	F1
13997 835-3750	13997 835-3750	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4	\$27	Each	10%	\$25	Other	F1
13997 835-3751	13997 835-3751	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5	\$34	Each	10%	\$31	Other	F1
13997 835-3752	13997 835-3752	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13997 835-3753	13997 835-3753	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13997 835-3754	13997 835-3754	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
13997 835-3755	13997 835-3755	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13997 835-3756	13997 835-3756	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
13997 835-3757	13997 835-3757	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13997 835-3758	13997 835-3758	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1
13997 835-3759	13997 835-3759	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1
13997 835-3760	13997 835-3760	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
13997 835-3761	13997 835-3761	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$34	Other	F1
13997 835-3762	13997 835-3762	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1	\$479	Each	10%	\$431	Other	F1
13997 835-3763	13997 835-3763	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2	\$959	Each	10%	\$863	Other	F1
13997 835-3764	13997 835-3764	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3	\$1,438	Each	10%	\$1,294	Other	F1
13997 835-3765	13997 835-3765	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4	\$1,917	Each	10%	\$1,726	Other	F1
13997 835-3766	13997 835-3766	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5	\$2,397	Each	10%	\$2,157	Other	F1
13997 835-3767	13997 835-3767	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1	\$539	Each	10%	\$485	Other	F1
13997 835-3768	13997 835-3768	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2	\$1,079	Each	10%	\$971	Other	F1
13997 835-3769	13997 835-3769	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3	\$1,618	Each	10%	\$1,456	Other	F1
13997 835-3770	13997 835-3770	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4	\$2,157	Each	10%	\$1,941	Other	F1
13997 835-3771	13997 835-3771	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5	\$2,696	Each	10%	\$2,427	Other	F1
13997 835-3772	13997 835-3772	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$569	Each	10%	\$512	Other	F1
13997 835-3773	13997 835-3773	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$1,138	Each	10%	\$1,025	Other	F1
13997 835-3774	13997 835-3774	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,708	Each	10%	\$1,537	Other	F1
13997 835-3775	13997 835-3775	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$2,277	Each	10%	\$2,049	Other	F1
13997 835-3776	13997 835-3776	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,846	Each	10%	\$2,562	Other	F1
13997 835-3777	13997 835-3777	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	Each	10%	\$539	Other	F1
13997 835-3778	13997 835-3778	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,079	Other	F1
13997 835-3779	13997 835-3779	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,798	Each	10%	\$1,618	Other	F1
13997 835-3780	13997 835-3780	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$2,397	Each	10%	\$2,157	Other	F1
13997 835-3781	13997 835-3781	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$2,996	Each	10%	\$2,696	Other	F1
13997 835-3782	13997 835-3782	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$8	Each	10%	\$7	Other	F1
13997 835-3783	13997 835-3783	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$15	Each	10%	\$14	Other	F1
13997 835-3784	13997 835-3784	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$23	Each	10%	\$21	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13997_835-3785	13997_835-3785	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$31	Each	10%	\$28	Other	F1	
13997_835-3786	13997_835-3786	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
13997_835-3787	13997_835-3787	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$17	Each	10%	\$16	Other	F1	
13997_835-3788	13997_835-3788	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1	
13997_835-3789	13997_835-3789	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$35	Each	10%	\$31	Other	F1	
13997_835-3790	13997_835-3790	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$39	Other	F1	
13997_835-3791	13997_835-3791	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
13997_835-3792	13997_835-3792	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
13997_835-3793	13997_835-3793	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1	
13997_835-3794	13997_835-3794	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$33	Other	F1	
13997_835-3795	13997_835-3795	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1	
13997_835-3796	13997_835-3796	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	
13997_835-3797	13997_835-3797	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1	
13997_835-3798	13997_835-3798	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1	
13997_835-3799	13997_835-3799	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1	
13997_835-3800	13997_835-3800	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1	
13997_835-3801	13997_835-3801	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$959	Each	10%	\$863	Other	F1	
13997_835-3802	13997_835-3802	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$1,919	Each	10%	\$1,727	Other	F1	
13997_835-3803	13997_835-3803	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$2,878	Each	10%	\$2,590	Other	F1	
13997_835-3804	13997_835-3804	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$3,837	Each	10%	\$3,454	Other	F1	
13997_835-3805	13997_835-3805	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$4,797	Each	10%	\$4,317	Other	F1	
13997_835-3806	13997_835-3806	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$1,079	Each	10%	\$971	Other	F1	
13997_835-3807	13997_835-3807	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$2,159	Each	10%	\$1,943	Other	F1	
13997_835-3808	13997_835-3808	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$3,238	Each	10%	\$2,914	Other	F1	
13997_835-3809	13997_835-3809	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$4,317	Each	10%	\$3,885	Other	F1	
13997_835-3810	13997_835-3810	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$5,396	Each	10%	\$4,857	Other	F1	
13997_835-3811	13997_835-3811	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 1 Year	\$1,139	Each	10%	\$1,025	Other	F1	
13997_835-3812	13997_835-3812	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 2 Years	\$2,278	Each	10%	\$2,051	Other	F1	
13997_835-3813	13997_835-3813	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 3 Years	\$3,418	Each	10%	\$3,076	Other	F1	
13997_835-3814	13997_835-3814	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 4 Years	\$4,557	Each	10%	\$4,101	Other	F1	
13997_835-3815	13997_835-3815	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 5 Years	\$5,696	Each	10%	\$5,127	Other	F1	
13997_835-3816	13997_835-3816	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$1,199	Each	10%	\$1,079	Other	F1	
13997_835-3817	13997_835-3817	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$2,398	Each	10%	\$2,159	Other	F1	
13997_835-3818	13997_835-3818	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$3,598	Each	10%	\$3,238	Other	F1	
13997_835-3819	13997_835-3819	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$4,797	Each	10%	\$4,317	Other	F1	
13997_835-3820	13997_835-3820	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$5,996	Each	10%	\$5,396	Other	F1	
13997_835-3821	13997_835-3821	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$14	Other	F1	
13997_835-3822	13997_835-3822	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$31	Each	10%	\$28	Other	F1	
13997_835-3823	13997_835-3823	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$46	Each	10%	\$41	Other	F1	
13997_835-3824	13997_835-3824	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$61	Each	10%	\$55	Other	F1	
13997_835-3825	13997_835-3825	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$77	Each	10%	\$69	Other	F1	
13997_835-3826	13997_835-3826	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1	
13997_835-3827	13997_835-3827	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1	
13997_835-3828	13997_835-3828	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1	
13997_835-3829	13997_835-3829	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$69	Each	10%	\$62	Other	F1	
13997_835-3830	13997_835-3830	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$78	Other	F1	
13997_835-3831	13997_835-3831	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1	
13997_835-3832	13997_835-3832	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$36	Each	10%	\$33	Other	F1	
13997_835-3833	13997_835-3833	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$55	Each	10%	\$49	Other	F1	
13997_835-3834	13997_835-3834	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$73	Each	10%	\$66	Other	F1	
13997_835-3835	13997_835-3835	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years							

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
13997 835-3836	13997 835-3836	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$91	Each	10%	\$82	Other	F1
13997 835-3837	13997 835-3837	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$19	Each	10%	\$17	Other	F1
13997 835-3838	13997 835-3838	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$38	Each	10%	\$35	Other	F1
13997 835-3839	13997 835-3839	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$58	Each	10%	\$52	Other	F1
13997 835-3840	13997 835-3840	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$77	Each	10%	\$69	Other	F1
13997 835-3841	13997 835-3841	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$96	Each	10%	\$86	Other	F1
13997 835-3842	13997 835-3842	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1
13997 835-3843	13997 835-3843	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1
13997 835-3844	13997 835-3844	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1
13997 835-3845	13997 835-3845	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1
13997 835-3846	13997 835-3846	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1
13997 835-3847	13997 835-3847	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
13997 835-3848	13997 835-3848	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
13997 835-3849	13997 835-3849	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
13997 835-3850	13997 835-3850	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
13997 835-3851	13997 835-3851	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
13997 835-3852	13997 835-3852	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
13997 835-3853	13997 835-3853	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1
13997 835-3854	13997 835-3854	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1
13997 835-3855	13997 835-3855	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1
13997 835-3856	13997 835-3856	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1
13997 835-3857	13997 835-3857	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
13997 835-3858	13997 835-3858	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
13997 835-3859	13997 835-3859	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
13997 835-3860	13997 835-3860	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
13997 835-3861	13997 835-3861	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
13997 835-3862	13997 835-3862	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13997 835-3863	13997 835-3863	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
13997 835-3864	13997 835-3864	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
13997 835-3865	13997 835-3865	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
13997 835-3866	13997 835-3866	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
13997 835-3867	13997 835-3867	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13997 835-3868	13997 835-3868	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13997 835-3869	13997 835-3869	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
13997 835-3870	13997 835-3870	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13997 835-3871	13997 835-3871	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
13997 835-3872	13997 835-3872	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$5	Each	10%	\$5	Other	F1
13997 835-3873	13997 835-3873	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
13997 835-3874	13997 835-3874	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$15	Each	10%	\$14	Other	F1
13997 835-3875	13997 835-3875	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$21	Each	10%	\$18	Other	F1
13997 835-3876	13997 835-3876	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$26	Each	10%	\$23	Other	F1
13997 835-3877	13997 835-3877	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13997 835-3878	13997 835-3878	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
13997 835-3879	13997 835-3879	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
13997 835-3880	13997 835-3880	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
13997 835-3881	13997 835-3881	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
13997 835-3882	13997 835-3882	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$157	Each	10%	\$142	Other	F1
13997 835-3883	13997 835-3883	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$315	Each	10%	\$283	Other	F1
13997 835-3884	13997 835-3884	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$472	Each	10%	\$425	Other	F1
13997 835-3885	13997 835-3885	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$629	Each	10%	\$566	Other	F1
13997 835-3886	13997 835-3886	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$786	Each	10%	\$708	Other	F1
13997 835-3887	13997 835-3887	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$177	Each	10%	\$159	Other	F1
13997 835-3888	13997 835-3888	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$354	Each	10%	\$318	Other	F1
13997 835-3889	13997 835-3889	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$531	Each	10%	\$478	Other	F1
13997 835-3890	13997 835-3890	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$708	Each	10%	\$637	Other	F1
13997 835-3891	13997 835-3891	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$885	Each	10%	\$796	Other	F1
13997 835-3892	13997 835-3892	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$187	Each	10%	\$168	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		
13997 835-3893	13997 835-3893	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2	\$374	Each	10%	\$336	Other	F1	
13997 835-3894	13997 835-3894	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3	\$560	Each	10%	\$504	Other	F1	
13997 835-3895	13997 835-3895	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4	\$747	Each	10%	\$672	Other	F1	
13997 835-3896	13997 835-3896	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5	\$934	Each	10%	\$840	Other	F1	
13997 835-3897	13997 835-3897	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1	\$197	Each	10%	\$177	Other	F1	
13997 835-3898	13997 835-3898	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2	\$393	Each	10%	\$354	Other	F1	
13997 835-3899	13997 835-3899	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3	\$590	Each	10%	\$531	Other	F1	
13997 835-3900	13997 835-3900	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4	\$786	Each	10%	\$708	Other	F1	
13997 835-3901	13997 835-3901	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5	\$983	Each	10%	\$885	Other	F1	
13997 835-3902	13997 835-3902	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1	\$3	Each	10%	\$2	Other	F1	
13997 835-3903	13997 835-3903	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2	\$5	Each	10%	\$5	Other	F1	
13997 835-3904	13997 835-3904	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3	\$8	Each	10%	\$7	Other	F1	
13997 835-3905	13997 835-3905	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4	\$10	Each	10%	\$9	Other	F1	
13997 835-3906	13997 835-3906	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5	\$13	Each	10%	\$12	Other	F1	
13997 835-3907	13997 835-3907	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1	
13997 835-3908	13997 835-3908	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$6	Each	10%	\$5	Other	F1	
13997 835-3909	13997 835-3909	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$9	Each	10%	\$8	Other	F1	
13997 835-3910	13997 835-3910	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$12	Each	10%	\$10	Other	F1	
13997 835-3911	13997 835-3911	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$14	Each	10%	\$13	Other	F1	
13997 835-3912	13997 835-3912	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$3	Each	10%	\$3	Other	F1	
13997 835-3913	13997 835-3913	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$6	Each	10%	\$5	Other	F1	
13997 835-3914	13997 835-3914	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$9	Each	10%	\$8	Other	F1	
13997 835-3915	13997 835-3915	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$12	Each	10%	\$11	Other	F1	
13997 835-3916	13997 835-3916	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$15	Each	10%	\$14	Other	F1	
13997 835-3917	13997 835-3917	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1	\$3	Each	10%	\$3	Other	F1	
13997 835-3918	13997 835-3918	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$6	Each	10%	\$6	Other	F1	
13997 835-3919	13997 835-3919	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$10	Each	10%	\$9	Other	F1	
13997 835-3920	13997 835-3920	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$13	Each	10%	\$12	Other	F1	
13997 835-3921	13997 835-3921	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$16	Each	10%	\$14	Other	F1	
13997 835-3922	13997 835-3922	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1	\$267	Each	10%	\$240	Other	F1	
13997 835-3923	13997 835-3923	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2	\$533	Each	10%	\$480	Other	F1	
13997 835-3924	13997 835-3924	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3	\$800	Each	10%	\$720	Other	F1	
13997 835-3925	13997 835-3925	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4	\$1,067	Each	10%	\$960	Other	F1	
13997 835-3926	13997 835-3926	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5	\$1,334	Each	10%	\$1,200	Other	F1	
13997 835-3927	13997 835-3927	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1	
13997 835-3928	13997 835-3928	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1	
13997 835-3929	13997 835-3929	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1	
13997 835-3930	13997 835-3930	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1	
13997 835-3931	13997 835-3931	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1	
13997 835-3932	13997 835-3932	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1	
13997 835-3933	13997 835-3933	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$633	Each	10%	\$570	Other	F1	
13997 835-3934	13997 835-3934	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$950	Each	10%	\$855	Other	F1	
13997 835-3935	13997 835-3935	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$1,267	Each	10%	\$1,140	Other	F1	
13997 835-3936	13997 835-3936	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$1,584	Each	10%	\$1,425	Other	F1	
13997 835-3937	13997 835-3937	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1	\$333	Each	10%	\$300	Other	F1	
13997 835-3938	13997 835-3938	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2	\$667	Each	10%	\$600	Other	F1	
13997 835-3939	13997 835-3939	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3	\$1,000	Each	10%	\$900	Other	F1	
13997 835-3940	13997 835-3940	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4	\$1,334	Each	10%	\$1,200	Other	F1	
13997 835-3941	13997 835-3941	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5	\$1,667	Each	10%	\$1,500	Other	F1	
13997 835-3942	13997 835-3942	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1	
13997 835-3943	13997 835-3943	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$9	Each	10%	\$8	Other	F1	
13997 835-3944	13997 835-3944	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$13	Each	10%	\$12	Other	F1	
13997 835-3945	13997 835-3945	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$17	Each	10%	\$16	Other	F1	
13997 835-3946	13997 835-3946	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$22	Each	10%	\$19	Other	F1	
13997 835-3947	13997 835-3947	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1	
13997 835-3948	13997 835-3948	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1	
13997 835-3949	13997 835-3949	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3	\$15	Each	10%	\$13	Other	F1	
13997 835-3950	13997 835-3950	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4	\$19	Each	10%	\$17	Other	F1	
13997 835-3951	13997 835-3951	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$24	Each	10%	\$22	Other	F1	
13997 835-3952	13997 835-3952	Storage Unstructured	Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
13997 835-3953	13997 835-3953	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
13997 835-3954	13997 835-3954	Storage Unstructured	Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1	
13997 835-3955	13997 835-3955	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$21	Each	10%	\$18	Other	F1	
13997 835-3956	13997 835-3956	Storage Unstructured	Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1	
13997 835-3957	13997 835-3957	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$5	Each	10%	\$5	Other	F1	
13997 835-3958	13997 835-3958	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1	
13997 835-3959	13997 835-3959	Storage Unstructured	2 Years	\$16	Each	10%	\$15	Other	F1	
13997 835-3960	13997 835-3960	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$22	Each	10%	\$19	Other	F1	
13997 835-3961	13997 835-3961	Storage Unstructured	3 Years	\$27	Each	10%	\$24	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13997 835-3962	13997 835-3962	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1	
13997 835-3963	13997 835-3963	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1	
13997 835-3964	13997 835-3964	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1	
13997 835-3965	13997 835-3965	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1	
13997 835-3966	13997 835-3966	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1	
13997 835-3967	13997 835-3967	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1	
13997 835-3968	13997 835-3968	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1	
13997 835-3969	13997 835-3969	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1	
13997 835-3970	13997 835-3970	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1	
13997 835-3971	13997 835-3971	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1	
13997 835-3972	13997 835-3972	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1	
13997 835-3973	13997 835-3973	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1	
13997 835-3974	13997 835-3974	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1	
13997 835-3975	13997 835-3975	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1	
13997 835-3976	13997 835-3976	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1	
13997 835-3977	13997 835-3977	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1	
13997 835-3978	13997 835-3978	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1	
13997 835-3979	13997 835-3979	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1	
13997 835-3980	13997 835-3980	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1	
13997 835-3981	13997 835-3981	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1	
13997 835-3982	13997 835-3982	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
13997 835-3983	13997 835-3983	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1	
13997 835-3984	13997 835-3984	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1	
13997 835-3985	13997 835-3985	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1	
13997 835-3986	13997 835-3986	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1	
13997 835-3987	13997 835-3987	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1	
13997 835-3988	13997 835-3988	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
13997 835-3989	13997 835-3989	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1	
13997 835-3990	13997 835-3990	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1	
13997 835-3991	13997 835-3991	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1	
13997 835-3992	13997 835-3992	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
13997 835-3993	13997 835-3993	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
13997 835-3994	13997 835-3994	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1	
13997 835-3995	13997 835-3995	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1	
13997 835-3996	13997 835-3996	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1	
13997 835-3997	13997 835-3997	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
13997 835-3998	13997 835-3998	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1	
13997 835-3999	13997 835-3999	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1	
13997 835-4000	13997 835-4000	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1	
13997 835-4001	13997 835-4001	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1	
13997 835-4002	13997 835-4002	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$109	Each	10%	\$98	Other	F1	
13997 835-4003	13997 835-4003	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$217	Each	10%	\$196	Other	F1	
13997 835-4004	13997 835-4004	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$326	Each	10%	\$293	Other	F1	
13997 835-4005	13997 835-4005	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$435	Each	10%	\$391	Other	F1	
13997 835-4006	13997 835-4006	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$543	Each	10%	\$489	Other	F1	
13997 835-4007	13997 835-4007	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$122	Each	10%	\$110	Other	F1	
13997 835-4008	13997 835-4008	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$244	Each	10%	\$220	Other	F1	
13997 835-4009	13997 835-4009	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$367	Each	10%	\$330	Other	F1	
13997 835-4010	13997 835-4010	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$489	Each	10%	\$440	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13997_835-4011	13997_835-4011	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$611	Each	10%	\$550	Other	F1
13997_835-4012	13997_835-4012	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$129	Each	10%	\$116	Other	F1
13997_835-4013	13997_835-4013	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$258	Each	10%	\$232	Other	F1
13997_835-4014	13997_835-4014	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$387	Each	10%	\$348	Other	F1
13997_835-4015	13997_835-4015	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$516	Each	10%	\$464	Other	F1
13997_835-4016	13997_835-4016	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$645	Each	10%	\$581	Other	F1
13997_835-4017	13997_835-4017	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$136	Each	10%	\$122	Other	F1
13997_835-4018	13997_835-4018	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$272	Each	10%	\$244	Other	F1
13997_835-4019	13997_835-4019	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$407	Each	10%	\$367	Other	F1
13997_835-4020	13997_835-4020	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$543	Each	10%	\$489	Other	F1
13997_835-4021	13997_835-4021	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$679	Each	10%	\$611	Other	F1
13997_835-4022	13997_835-4022	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13997_835-4023	13997_835-4023	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13997_835-4024	13997_835-4024	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
13997_835-4025	13997_835-4025	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
13997_835-4026	13997_835-4026	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
13997_835-4027	13997_835-4027	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13997_835-4028	13997_835-4028	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
13997_835-4029	13997_835-4029	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
13997_835-4030	13997_835-4030	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13997_835-4031	13997_835-4031	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13997_835-4032	13997_835-4032	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13997_835-4033	13997_835-4033	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
13997_835-4034	13997_835-4034	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
13997_835-4035	13997_835-4035	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
13997_835-4036	13997_835-4036	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13997_835-4037	13997_835-4037	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13997_835-4038	13997_835-4038	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
13997_835-4039	13997_835-4039	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
13997_835-4040	13997_835-4040	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
13997_835-4041	13997_835-4041	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
13997_835-4042	13997_835-4042	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$336	Each	10%	\$303	Other	F1
13997_835-4043	13997_835-4043	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$673	Each	10%	\$606	Other	F1
13997_835-4044	13997_835-4044	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$1,009	Each	10%	\$908	Other	F1
13997_835-4045	13997_835-4045	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,346	Each	10%	\$1,211	Other	F1
13997_835-4046	13997_835-4046	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,682	Each	10%	\$1,514	Other	F1
13997_835-4047	13997_835-4047	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$379	Each	10%	\$341	Other	F1
13997_835-4048	13997_835-4048	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$757	Each	10%	\$681	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13997_835-4049	13997_835-4049	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,136	Each	10%	\$1,022	Other	F1
13997_835-4050	13997_835-4050	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,514	Each	10%	\$1,363	Other	F1
13997_835-4051	13997_835-4051	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,893	Each	10%	\$1,703	Other	F1
13997_835-4052	13997_835-4052	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$400	Each	10%	\$360	Other	F1
13997_835-4053	13997_835-4053	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$799	Each	10%	\$719	Other	F1
13997_835-4054	13997_835-4054	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$1,199	Each	10%	\$1,079	Other	F1
13997_835-4055	13997_835-4055	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,598	Each	10%	\$1,438	Other	F1
13997_835-4056	13997_835-4056	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,998	Each	10%	\$1,798	Other	F1
13997_835-4057	13997_835-4057	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$421	Each	10%	\$379	Other	F1
13997_835-4058	13997_835-4058	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$841	Each	10%	\$757	Other	F1
13997_835-4059	13997_835-4059	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,262	Each	10%	\$1,136	Other	F1
13997_835-4060	13997_835-4060	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,682	Each	10%	\$1,514	Other	F1
13997_835-4061	13997_835-4061	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$2,103	Each	10%	\$1,893	Other	F1
13997_835-4062	13997_835-4062	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13997_835-4063	13997_835-4063	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
13997_835-4064	13997_835-4064	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
13997_835-4065	13997_835-4065	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$21	Other	F1
13997_835-4066	13997_835-4066	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
13997_835-4067	13997_835-4067	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13997_835-4068	13997_835-4068	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
13997_835-4069	13997_835-4069	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$20	Each	10%	\$18	Other	F1
13997_835-4070	13997_835-4070	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$24	Other	F1
13997_835-4071	13997_835-4071	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$33	Each	10%	\$30	Other	F1
13997_835-4072	13997_835-4072	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13997_835-4073	13997_835-4073	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13997_835-4074	13997_835-4074	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$19	Other	F1
13997_835-4075	13997_835-4075	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$28	Each	10%	\$25	Other	F1
13997_835-4076	13997_835-4076	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$35	Each	10%	\$32	Other	F1
13997_835-4077	13997_835-4077	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$7	Other	F1
13997_835-4078	13997_835-4078	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$13	Other	F1
13997_835-4079	13997_835-4079	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$20	Other	F1
13997_835-4080	13997_835-4080	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
13997_835-4081	13997_835-4081	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$37	Each	10%	\$33	Other	F1
13997_835-4082	13997_835-4082	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$109	Each	10%	\$98	Other	F1
13997_835-4083	13997_835-4083	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$217	Each	10%	\$196	Other	F1
13997_835-4084	13997_835-4084	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$326	Each	10%	\$293	Other	F1
13997_835-4085	13997_835-4085	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$435	Each	10%	\$391	Other	F1
13997_835-4086	13997_835-4086	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$543	Each	10%	\$489	Other	F1
13997_835-4087	13997_835-4087	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$122	Each	10%	\$110	Other	F1
13997_835-4088	13997_835-4088	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$244	Each	10%	\$220	Other	F1
13997_835-4089	13997_835-4089	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$367	Each	10%	\$330	Other	F1
13997_835-4090	13997_835-4090	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$489	Each	10%	\$440	Other	F1
13997_835-4091	13997_835-4091	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$611	Each	10%	\$550	Other	F1
13997_835-4092	13997_835-4092	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$129	Each	10%	\$116	Other	F1
13997_835-4093	13997_835-4093	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$258	Each	10%	\$232	Other	F1
13997_835-4094	13997_835-4094	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$387	Each	10%	\$346	Other	F1
13997_835-4095	13997_835-4095	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$516	Each	10%	\$464	Other	F1
13997_835-4096	13997_835-4096	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$645	Each	10%	\$581	Other	F1
13997_835-4097	13997_835-4097	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$136	Each	10%	\$122	Other	F1
13997_835-4098	13997_835-4098	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$272	Each	10%	\$244	Other	F1
13997_835-4099	13997_835-4099	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$407	Each	10%	\$367	Other	F1
13997_835-4100	13997_835-4100	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$543	Each	10%	\$489	Other	F1
13997_835-4101	13997_835-4101	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$679	Each	10%	\$611	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
13997 835-4102	13997 835-4102	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%		\$2	Other	F1	
13997 835-4103	13997 835-4103	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$4	Each	10%		\$3	Other	F1	
13997 835-4104	13997 835-4104	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$5	Each	10%		\$5	Other	F1	
13997 835-4105	13997 835-4105	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$7	Each	10%		\$6	Other	F1	
13997 835-4106	13997 835-4106	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5	\$9	Each	10%		\$8	Other	F1	
13997 835-4107	13997 835-4107	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%		\$2	Other	F1	
13997 835-4108	13997 835-4108	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%		\$4	Other	F1	
13997 835-4109	13997 835-4109	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%		\$5	Other	F1	
13997 835-4110	13997 835-4110	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%		\$7	Other	F1	
13997 835-4111	13997 835-4111	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%		\$9	Other	F1	
13997 835-4112	13997 835-4112	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$2	Each	10%		\$2	Other	F1	
13997 835-4113	13997 835-4113	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$4	Each	10%		\$4	Other	F1	
13997 835-4114	13997 835-4114	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$6	Each	10%		\$6	Other	F1	
13997 835-4115	13997 835-4115	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$8	Each	10%		\$8	Other	F1	
13997 835-4116	13997 835-4116	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$10	Each	10%		\$9	Other	F1	
13997 835-4117	13997 835-4117	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%		\$2	Other	F1	
13997 835-4118	13997 835-4118	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2	\$4	Each	10%		\$4	Other	F1	
13997 835-4119	13997 835-4119	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3	\$7	Each	10%		\$6	Other	F1	
13997 835-4120	13997 835-4120	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4	\$9	Each	10%		\$8	Other	F1	
13997 835-4121	13997 835-4121	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5	\$11	Each	10%		\$10	Other	F1	
13997 835-4122	13997 835-4122	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4123	13997 835-4123	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4124	13997 835-4124	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4125	13997 835-4125	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4126	13997 835-4126	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4127	13997 835-4127	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4128	13997 835-4128	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4129	13997 835-4129	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4130	13997 835-4130	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4131	13997 835-4131	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4132	13997 835-4132	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%		\$0	Other	F1	
13997 835-4133	13997 835-4133	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%		\$0	Other	F1	
13997 835-4134	13997 835-4134	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%		\$0	Other	F1	
13997 835-4135	13997 835-4135	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%		\$0	Other	F1	
13997 835-4136	13997 835-4136	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%		\$0	Other	F1	
13997 835-4137	13997 835-4137	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4138	13997 835-4138	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4139	13997 835-4139	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4140	13997 835-4140	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4141	13997 835-4141	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4142	13997 835-4142	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$50	Each	10%		\$45	Other	F1	
13997 835-4143	13997 835-4143	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$101	Each	10%		\$91	Other	F1	
13997 835-4144	13997 835-4144	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$151	Each	10%		\$136	Other	F1	
13997 835-4145	13997 835-4145	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$202	Each	10%		\$181	Other	F1	
13997 835-4146	13997 835-4146	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$252	Each	10%		\$227	Other	F1	
13997 835-4147	13997 835-4147	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$57	Each	10%		\$51	Other	F1	
13997 835-4148	13997 835-4148	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$113	Each	10%		\$102	Other	F1	
13997 835-4149	13997 835-4149	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$170	Each	10%		\$153	Other	F1	
13997 835-4150	13997 835-4150	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$227	Each	10%		\$204	Other	F1	
13997 835-4151	13997 835-4151	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284	Each	10%		\$255	Other	F1	
13997 835-4152	13997 835-4152	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%		\$54	Other	F1	
13997 835-4153	13997 835-4153	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%		\$108	Other	F1	
13997 835-4154	13997 835-4154	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%		\$162	Other	F1	
13997 835-4155	13997 835-4155	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%		\$215	Other	F1	
13997 835-4156	13997 835-4156	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%		\$269	Other	F1	
13997 835-4157	13997 835-4157	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%		\$57	Other	F1	
13997 835-4158	13997 835-4158	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%		\$113	Other	F1	
13997 835-4159	13997 835-4159	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%		\$170	Other	F1	
13997 835-4160	13997 835-4160	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%		\$227	Other	F1	
13997 835-4161	13997 835-4161	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%		\$284	Other	F1	
13997 835-4162	13997 835-4162	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4163	13997 835-4163	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4164	13997 835-4164	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4165	13997 835-4165	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4166	13997 835-4166	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%		\$0	Other	F1	
13997 835-4167	13997 835-4167	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%		\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13997_835-4168	13997_835-4168	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4169	13997_835-4169	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4170	13997_835-4170	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4171	13997_835-4171	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4172	13997_835-4172	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4173	13997_835-4173	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4174	13997_835-4174	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4175	13997_835-4175	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4176	13997_835-4176	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4177	13997_835-4177	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4178	13997_835-4178	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4179	13997_835-4179	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4180	13997_835-4180	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4181	13997_835-4181	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4182	13997_835-4182	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4183	13997_835-4183	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4184	13997_835-4184	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4185	13997_835-4185	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4186	13997_835-4186	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4187	13997_835-4187	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4188	13997_835-4188	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4189	13997_835-4189	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4190	13997_835-4190	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4191	13997_835-4191	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4192	13997_835-4192	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4193	13997_835-4193	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4194	13997_835-4194	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4195	13997_835-4195	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4196	13997_835-4196	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4197	13997_835-4197	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4198	13997_835-4198	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4199	13997_835-4199	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4200	13997_835-4200	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4201	13997_835-4201	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4202	13997_835-4202	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4203	13997_835-4203	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4204	13997_835-4204	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4205	13997_835-4205	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4206	13997_835-4206	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13997_835-4207	13997_835-4207	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4208	13997_835-4208	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4209	13997_835-4209	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4210	13997_835-4210	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4211	13997_835-4211	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4212	13997_835-4212	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4213	13997_835-4213	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4214	13997_835-4214	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4215	13997_835-4215	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4216	13997_835-4216	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4217	13997_835-4217	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4218	13997_835-4218	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4219	13997_835-4219	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4220	13997_835-4220	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4221	13997_835-4221	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4222	13997_835-4222	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4223	13997_835-4223	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4224	13997_835-4224	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4225	13997_835-4225	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4226	13997_835-4226	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4227	13997_835-4227	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4228	13997_835-4228	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4229	13997_835-4229	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4230	13997_835-4230	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4231	13997_835-4231	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4232	13997_835-4232	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4233	13997_835-4233	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4234	13997_835-4234	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4235	13997_835-4235	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4236	13997_835-4236	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4237	13997_835-4237	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4238	13997_835-4238	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4239	13997_835-4239	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4240	13997_835-4240	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4241	13997_835-4241	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4242	13997_835-4242	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13997_835-4243	13997_835-4243	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13997_835-4244	13997_835-4244	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13997 835-4245	13997 835-4245	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13997 835-4246	13997 835-4246	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13997 835-4247	13997 835-4247	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13997 835-4248	13997 835-4248	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13997 835-4249	13997 835-4249	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13997 835-4250	13997 835-4250	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13997 835-4251	13997 835-4251	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13997 835-4252	13997 835-4252	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13997 835-4253	13997 835-4253	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13997 835-4254	13997 835-4254	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13997 835-4255	13997 835-4255	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13997 835-4256	13997 835-4256	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13997 835-4257	13997 835-4257	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13997 835-4258	13997 835-4258	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13997 835-4259	13997 835-4259	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13997 835-4260	13997 835-4260	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13997 835-4261	13997 835-4261	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13997 837-0279	13997 837-0279	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$612	Each	10%	\$551	Other	F1	
13997 837-0280	13997 837-0280	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$1,836	Each	10%	\$1,653	Other	F1	
13997 837-0281	13997 837-0281	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$2,448	Each	10%	\$2,204	Other	F1	
13997 837-0282	13997 837-0282	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$3,061	Each	10%	\$2,755	Other	F1	
13997 837-0283	13997 837-0283	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$735	Each	10%	\$661	Other	F1	
13997 837-0284	13997 837-0284	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$2,204	Each	10%	\$1,983	Other	F1	
13997 837-0285	13997 837-0285	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$2,938	Each	10%	\$2,644	Other	F1	
13997 837-0286	13997 837-0286	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$3,673	Each	10%	\$3,305	Other	F1	
13997 837-0287	13997 837-0287	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$796	Each	10%	\$716	Other	F1	
13997 837-0288	13997 837-0288	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$2,387	Each	10%	\$2,149	Other	F1	
13997 837-0289	13997 837-0289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,183	Each	10%	\$2,865	Other	F1	
13997 837-0290	13997 837-0290	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,979	Each	10%	\$3,581	Other	F1	
13997 837-0291	13997 837-0291	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$857	Each	10%	\$771	Other	F1	
13997 837-0292	13997 837-0292	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,571	Each	10%	\$2,314	Other	F1	
13997 837-0293	13997 837-0293	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,428	Each	10%	\$3,085	Other	F1	
13997 837-0294	13997 837-0294	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$4,285	Each	10%	\$3,856	Other	F1	
13997 837-0295	13997 837-0295	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,224	Each	10%	\$1,102	Other	F1	
13997 837-0296	13997 837-0296	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,469	Each	10%	\$1,322	Other	F1	
13997 837-0297	13997 837-0297	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,592	Each	10%	\$1,432	Other	F1	
13997 837-0298	13997 837-0298	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,714	Each	10%	\$1,543	Other	F1	
13997 837-0307	13997 837-0307	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$194	Each	10%	\$175	Other	F1	
13997 837-0308	13997 837-0308	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$582	Each	10%	\$524	Other	F1	
13997 837-0309	13997 837-0309	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$776	Each	10%	\$698	Other	F1	
13997 837-0310	13997 837-0310	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$970	Each	10%	\$873	Other	F1	
13997 837-0311	13997 837-0311	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$233	Each	10%	\$209	Other	F1	
13997 837-0312	13997 837-0312	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$698	Each	10%	\$628	Other	F1	
13997 837-0313	13997 837-0313	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$931	Each	10%	\$838	Other	F1	
13997 837-0314	13997 837-0314	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,164	Each	10%	\$1,047	Other	F1	
13997 837-0315	13997 837-0315	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$252	Each	10%	\$227	Other	F1	
13997 837-0316	13997 837-0316	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$756	Each	10%	\$681	Other	F1	
13997 837-0317	13997 837-0317	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,008	Each	10%	\$908	Other	F1	
13997 837-0318	13997 837-0318	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,261	Each	10%	\$1,135	Other	F1	
13997 837-0319	13997 837-0319	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$272	Each	10%	\$244	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
13997-837-0320	13997-837-0320	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$815	Each	10%	\$733	Other	F1
13997-837-0321	13997-837-0321	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,086	Each	10%	\$977	Other	F1
13997-837-0322	13997-837-0322	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,358	Each	10%	\$1,222	Other	F1
13997-837-0323	13997-837-0323	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$388	Each	10%	\$349	Other	F1
13997-837-0324	13997-837-0324	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$465	Each	10%	\$419	Other	F1
13997-837-0325	13997-837-0325	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$504	Each	10%	\$454	Other	F1
13997-837-0326	13997-837-0326	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$543	Each	10%	\$489	Other	F1
13997-843-7419	13997-843-7419	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$3,381	Each	10%	\$3,043	Other	F1
13997-843-7420	13997-843-7420	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$3,944	Each	10%	\$3,550	Other	F1
13997-843-7421	13997-843-7421	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$1,690	Each	10%	\$1,521	Other	F1
13997-843-7422	13997-843-7422	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,127	Each	10%	\$1,014	Other	F1
13997-843-7423	13997-843-7423	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$563	Each	10%	\$507	Other	F1
13997-843-7424	13997-843-7424	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,254	Each	10%	\$2,029	Other	F1
13997-843-7425	13997-843-7425	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$2,817	Each	10%	\$2,536	Other	F1
13997-843-7426	13997-843-7426	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$2,254	Each	10%	\$2,029	Other	F1
13997-843-7427	13997-843-7427	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$2,817	Each	10%	\$2,536	Other	F1
13997-843-7428	13997-843-7428	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$3,381	Each	10%	\$3,043	Other	F1
13997-843-7429	13997-843-7429	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$3,944	Each	10%	\$3,550	Other	F1
13997-843-7430	13997-843-7430	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$563	Each	10%	\$507	Other	F1
13997-843-7431	13997-843-7431	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$1,127	Each	10%	\$1,014	Other	F1
13997-843-7432	13997-843-7432	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$1,690	Each	10%	\$1,521	Other	F1
13997-847-3953	13997-847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
13997-847-3954	13997-847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
13997-847-6041	13997-847-6041	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$6,762	Each	10%	\$6,086	Other	F1
13997-847-6042	13997-847-6042	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$7,889	Each	10%	\$7,100	Other	F1
13997-847-6043	13997-847-6043	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$2,254	Each	10%	\$2,029	Other	F1
13997-847-6044	13997-847-6044	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$3,381	Each	10%	\$3,043	Other	F1
13997-847-6045	13997-847-6045	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$4,508	Each	10%	\$4,057	Other	F1
13997-847-6046	13997-847-6046	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$5,635	Each	10%	\$5,071	Other	F1
13997-847-6047	13997-847-6047	Storage Unstructured	Keep Your Component For Enterprise 1 Year Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13997-951-2015	13997-951-2015	Storage Unstructured		\$0	Each	10%	\$0	Other	F1
13997-975-3461	13997-975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13997-984-3267	13997-984-3267	Storage Unstructured	Custom Service Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13997-989-3439	13997-989-3439	Storage Unstructured		\$0	Each	10%	\$0	Other	F1
13997-992-6149	13997-992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14173-007-1527	14173-007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14173-009-4364	14173-009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14173-009-4877	14173-009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14173-460-5909	14173-460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14173-460-8531	14173-460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14173-460-9052	14173-460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14173-460-9900	14173-460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14173-461-0497	14173-461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_468-8025	14173_468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14173_468-8026	14173_468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14173_468-8027	14173_468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14173_468-8028	14173_468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14173_468-8029	14173_468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14173_806-7308	14173_806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
14173_812-4005	14173_812-4005	Storage Unstructured	ProDeploy Plus Training Credits 300 Redeem at education.dell EMC.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
14173_825-8623	14173_825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14173_825-8624	14173_825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14173_829-3026	14173_829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
14173_829-3033	14173_829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1
14173_829-3034	14173_829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1
14173_831-4620	14173_831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14173_831-4621	14173_831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14173_831-4622	14173_831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14173_831-4623	14173_831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14173_831-4624	14173_831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14173_831-4625	14173_831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
14173_831-4626	14173_831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14173_831-4627	14173_831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14173_831-4628	14173_831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14173_831-4629	14173_831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14173_831-5273	14173_831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
14173_831-5274	14173_831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
14173_831-5275	14173_831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
14173_833-8297	14173_833-8297	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$12	Each	10%	\$11	Other	F1
14173_833-8298	14173_833-8298	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$37	Each	10%	\$34	Other	F1
14173_833-8299	14173_833-8299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$50	Each	10%	\$45	Other	F1
14173_833-8300	14173_833-8300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$62	Each	10%	\$56	Other	F1
14173_833-8301	14173_833-8301	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$15	Each	10%	\$13	Other	F1
14173_833-8302	14173_833-8302	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$45	Each	10%	\$40	Other	F1
14173_833-8303	14173_833-8303	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$60	Each	10%	\$54	Other	F1
14173_833-8304	14173_833-8304	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$74	Each	10%	\$67	Other	F1
14173_833-8305	14173_833-8305	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$16	Each	10%	\$15	Other	F1
14173_833-8306	14173_833-8306	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$48	Each	10%	\$44	Other	F1
14173_833-8307	14173_833-8307	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$65	Each	10%	\$58	Other	F1
14173_833-8308	14173_833-8308	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$81	Each	10%	\$73	Other	F1
14173_833-8309	14173_833-8309	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$17	Each	10%	\$16	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_833-8310	14173_833-8310	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$52	Each	10%	\$47	Other	F1
14173_833-8311	14173_833-8311	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$69	Each	10%	\$63	Other	F1
14173_833-8312	14173_833-8312	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$87	Each	10%	\$78	Other	F1
14173_833-8313	14173_833-8313	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$25	Each	10%	\$22	Other	F1
14173_833-8314	14173_833-8314	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$30	Each	10%	\$27	Other	F1
14173_833-8315	14173_833-8315	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$32	Each	10%	\$29	Other	F1
14173_833-8316	14173_833-8316	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$35	Each	10%	\$31	Other	F1
14173_833-8317	14173_833-8317	Storage Unstructured	Keep Your Hard Drive 2 Years	\$1,730	Each	10%	\$1,557	Other	F1
14173_833-8319	14173_833-8319	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,428	Each	10%	\$1,285	Other	F1
14173_833-8320	14173_833-8320	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,680	Each	10%	\$1,512	Other	F1
14173_833-8327	14173_833-8327	Storage Unstructured	Keep Your Hard Drive 5 Years	\$4,325	Each	10%	\$3,892	Other	F1
14173_833-8328	14173_833-8328	Storage Unstructured	Keep Your Hard Drive 4 Years	\$3,460	Each	10%	\$3,114	Other	F1
14173_833-8329	14173_833-8329	Storage Unstructured	Keep Your Hard Drive 3 Years	\$2,595	Each	10%	\$2,335	Other	F1
14173_833-8330	14173_833-8330	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$714	Each	10%	\$643	Other	F1
14173_833-8331	14173_833-8331	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,142	Each	10%	\$1,928	Other	F1
14173_833-8332	14173_833-8332	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,857	Each	10%	\$2,571	Other	F1
14173_833-8333	14173_833-8333	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$3,571	Each	10%	\$3,214	Other	F1
14173_833-8334	14173_833-8334	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$3,359	Each	10%	\$3,023	Other	F1
14173_833-8335	14173_833-8335	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$4,199	Each	10%	\$3,779	Other	F1
14173_833-8336	14173_833-8336	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$840	Each	10%	\$756	Other	F1
14173_833-8337	14173_833-8337	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,520	Each	10%	\$2,268	Other	F1
14173_833-8338	14173_833-8338	Storage Unstructured	Keep Your Hard Drive 1 Year	\$865	Each	10%	\$778	Other	F1
14173_833-8339	14173_833-8339	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
14173_833-8340	14173_833-8340	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$255	Each	10%	\$230	Other	F1
14173_833-8341	14173_833-8341	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$933	Each	10%	\$840	Other	F1
14173_833-8342	14173_833-8342	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$933	Each	10%	\$840	Other	F1
14173_833-8343	14173_833-8343	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$1,866	Each	10%	\$1,679	Other	F1
14173_833-8344	14173_833-8344	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$2,799	Each	10%	\$2,519	Other	F1
14173_833-8345	14173_833-8345	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$3,732	Each	10%	\$3,359	Other	F1
14173_833-8348	14173_833-8348	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,694	Each	10%	\$2,425	Other	F1
14173_833-8349	14173_833-8349	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$5,388	Each	10%	\$4,849	Other	F1
14173_833-8350	14173_833-8350	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$8,081	Each	10%	\$7,273	Other	F1
14173_833-8351	14173_833-8351	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$10,775	Each	10%	\$9,698	Other	F1
14173_833-8352	14173_833-8352	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$13,469	Each	10%	\$12,122	Other	F1
14173_833-8355	14173_833-8355	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,198	Each	10%	\$1,078	Other	F1
14173_833-8356	14173_833-8356	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,198	Each	10%	\$1,078	Other	F1
14173_833-8357	14173_833-8357	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,396	Each	10%	\$2,156	Other	F1
14173_833-8358	14173_833-8358	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,594	Each	10%	\$3,235	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173-833-8359	14173-833-8359	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$4,792	Each	10%	\$4,313	Other	F1
14173-833-8362	14173-833-8362	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,154	Each	10%	\$2,839	Other	F1
14173-833-8363	14173-833-8363	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,308	Each	10%	\$5,677	Other	F1
14173-833-8364	14173-833-8364	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$9,462	Each	10%	\$8,516	Other	F1
14173-833-8365	14173-833-8365	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$12,617	Each	10%	\$11,355	Other	F1
14173-833-8366	14173-833-8366	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$15,771	Each	10%	\$14,194	Other	F1
14173-833-8369	14173-833-8369	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,093	Each	10%	\$984	Other	F1
14173-833-8370	14173-833-8370	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$1,093	Each	10%	\$984	Other	F1
14173-833-8371	14173-833-8371	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$2,186	Each	10%	\$1,967	Other	F1
14173-833-8372	14173-833-8372	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$3,279	Each	10%	\$2,951	Other	F1
14173-833-8373	14173-833-8373	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$4,372	Each	10%	\$3,935	Other	F1
14173-833-8376	14173-833-8376	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,622	Each	10%	\$3,260	Other	F1
14173-833-8377	14173-833-8377	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$7,244	Each	10%	\$6,520	Other	F1
14173-833-8378	14173-833-8378	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$10,866	Each	10%	\$9,779	Other	F1
14173-833-8379	14173-833-8379	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$14,487	Each	10%	\$13,038	Other	F1
14173-833-8380	14173-833-8380	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$18,109	Each	10%	\$16,298	Other	F1
14173-833-8383	14173-833-8383	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,263	Each	10%	\$1,137	Other	F1
14173-833-8384	14173-833-8384	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,263	Each	10%	\$1,137	Other	F1
14173-833-8385	14173-833-8385	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,525	Each	10%	\$2,273	Other	F1
14173-833-8386	14173-833-8386	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,788	Each	10%	\$3,409	Other	F1
14173-833-8387	14173-833-8387	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$5,050	Each	10%	\$4,545	Other	F1
14173-833-8390	14173-833-8390	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,815	Each	10%	\$3,434	Other	F1
14173-833-8391	14173-833-8391	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$7,629	Each	10%	\$6,866	Other	F1
14173-833-8392	14173-833-8392	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$11,445	Each	10%	\$10,301	Other	F1
14173-833-8393	14173-833-8393	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$15,259	Each	10%	\$13,733	Other	F1
14173-833-8394	14173-833-8394	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$19,075	Each	10%	\$17,168	Other	F1
14173-835-3662	14173-835-3662	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
14173-835-3663	14173-835-3663	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
14173-835-3664	14173-835-3664	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
14173-835-3665	14173-835-3665	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
14173-835-3666	14173-835-3666	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
14173-835-3667	14173-835-3667	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,352	Each	10%	\$2,117	Other	F1
14173-835-3668	14173-835-3668	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,704	Each	10%	\$4,234	Other	F1
14173-835-3669	14173-835-3669	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,056	Each	10%	\$6,350	Other	F1
14173-835-3670	14173-835-3670	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,408	Each	10%	\$8,467	Other	F1
14173-835-3671	14173-835-3671	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,760	Each	10%	\$10,584	Other	F1
14173-835-3672	14173-835-3672	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,548	Each	10%	\$2,293	Other	F1
14173-835-3673	14173-835-3673	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$5,096	Each	10%	\$4,586	Other	F1
14173-835-3674	14173-835-3674	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$7,644	Each	10%	\$6,880	Other	F1
14173-835-3675	14173-835-3675	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$10,192	Each	10%	\$9,173	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-3676	14173_835-3676	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,740	Each	10%	\$11,466	Other	F1
14173_835-3677	14173_835-3677	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,744	Each	10%	\$2,470	Other	F1
14173_835-3678	14173_835-3678	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,488	Each	10%	\$4,939	Other	F1
14173_835-3679	14173_835-3679	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,232	Each	10%	\$7,409	Other	F1
14173_835-3680	14173_835-3680	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$10,976	Each	10%	\$9,878	Other	F1
14173_835-3681	14173_835-3681	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$13,720	Each	10%	\$12,348	Other	F1
14173_835-3682	14173_835-3682	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$900	Each	10%	\$810	Other	F1
14173_835-3683	14173_835-3683	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,800	Each	10%	\$1,620	Other	F1
14173_835-3684	14173_835-3684	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,700	Each	10%	\$2,430	Other	F1
14173_835-3685	14173_835-3685	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$3,600	Each	10%	\$3,240	Other	F1
14173_835-3686	14173_835-3686	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$4,500	Each	10%	\$4,050	Other	F1
14173_835-3687	14173_835-3687	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,080	Each	10%	\$972	Other	F1
14173_835-3688	14173_835-3688	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,160	Each	10%	\$1,944	Other	F1
14173_835-3689	14173_835-3689	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,240	Each	10%	\$2,916	Other	F1
14173_835-3690	14173_835-3690	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,320	Each	10%	\$3,888	Other	F1
14173_835-3691	14173_835-3691	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,400	Each	10%	\$4,860	Other	F1
14173_835-3692	14173_835-3692	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,170	Each	10%	\$1,053	Other	F1
14173_835-3693	14173_835-3693	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,340	Each	10%	\$2,106	Other	F1
14173_835-3694	14173_835-3694	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,510	Each	10%	\$3,159	Other	F1
14173_835-3695	14173_835-3695	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,680	Each	10%	\$4,212	Other	F1
14173_835-3696	14173_835-3696	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,850	Each	10%	\$5,265	Other	F1
14173_835-3697	14173_835-3697	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,260	Each	10%	\$1,134	Other	F1
14173_835-3698	14173_835-3698	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,520	Each	10%	\$2,268	Other	F1
14173_835-3699	14173_835-3699	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,780	Each	10%	\$3,402	Other	F1
14173_835-3700	14173_835-3700	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$5,040	Each	10%	\$4,536	Other	F1
14173_835-3701	14173_835-3701	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$6,300	Each	10%	\$5,670	Other	F1
14173_835-3702	14173_835-3702	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$47	Each	10%	\$43	Other	F1
14173_835-3703	14173_835-3703	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$95	Each	10%	\$85	Other	F1
14173_835-3704	14173_835-3704	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$142	Each	10%	\$128	Other	F1
14173_835-3705	14173_835-3705	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$189	Each	10%	\$171	Other	F1
14173_835-3706	14173_835-3706	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$237	Each	10%	\$213	Other	F1
14173_835-3707	14173_835-3707	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14173_835-3708	14173_835-3708	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$114	Each	10%	\$102	Other	F1
14173_835-3709	14173_835-3709	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$171	Each	10%	\$153	Other	F1
14173_835-3710	14173_835-3710	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$205	Other	F1
14173_835-3711	14173_835-3711	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$256	Other	F1
14173_835-3712	14173_835-3712	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$62	Each	10%	\$55	Other	F1
14173_835-3713	14173_835-3713	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$123	Each	10%	\$111	Other	F1
14173_835-3714	14173_835-3714	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$185	Each	10%	\$166	Other	F1
14173_835-3715	14173_835-3715	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$246	Each	10%	\$222	Other	F1
14173_835-3716	14173_835-3716	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$308	Each	10%	\$277	Other	F1

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Vendor Notes:

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							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14173_835-3717	14173_835-3717	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1
14173_835-3718	14173_835-3718	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$133	Each	10%	\$119	Other	F1
14173_835-3719	14173_835-3719	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1
14173_835-3720	14173_835-3720	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$239	Other	F1
14173_835-3721	14173_835-3721	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$332	Each	10%	\$298	Other	F1
14173_835-3722	14173_835-3722	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$382	Each	10%	\$343	Other	F1
14173_835-3723	14173_835-3723	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$763	Each	10%	\$687	Other	F1
14173_835-3724	14173_835-3724	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$1,145	Each	10%	\$1,030	Other	F1
14173_835-3725	14173_835-3725	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,526	Each	10%	\$1,374	Other	F1
14173_835-3726	14173_835-3726	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$1,908	Each	10%	\$1,717	Other	F1
14173_835-3727	14173_835-3727	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$429	Each	10%	\$386	Other	F1
14173_835-3728	14173_835-3728	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$859	Each	10%	\$773	Other	F1
14173_835-3729	14173_835-3729	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,288	Each	10%	\$1,159	Other	F1
14173_835-3730	14173_835-3730	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,717	Each	10%	\$1,545	Other	F1
14173_835-3731	14173_835-3731	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$2,147	Each	10%	\$1,932	Other	F1
14173_835-3732	14173_835-3732	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$453	Each	10%	\$408	Other	F1
14173_835-3733	14173_835-3733	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$906	Each	10%	\$816	Other	F1
14173_835-3734	14173_835-3734	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$1,359	Each	10%	\$1,224	Other	F1
14173_835-3735	14173_835-3735	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,813	Each	10%	\$1,631	Other	F1
14173_835-3736	14173_835-3736	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$2,266	Each	10%	\$2,039	Other	F1
14173_835-3737	14173_835-3737	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$477	Each	10%	\$429	Other	F1
14173_835-3738	14173_835-3738	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$954	Each	10%	\$859	Other	F1
14173_835-3739	14173_835-3739	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,431	Each	10%	\$1,288	Other	F1
14173_835-3740	14173_835-3740	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,908	Each	10%	\$1,717	Other	F1
14173_835-3741	14173_835-3741	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$2,385	Each	10%	\$2,147	Other	F1
14173_835-3742	14173_835-3742	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14173_835-3743	14173_835-3743	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14173_835-3744	14173_835-3744	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14173_835-3745	14173_835-3745	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
14173_835-3746	14173_835-3746	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14173_835-3747	14173_835-3747	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14173_835-3748	14173_835-3748	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1
14173_835-3749	14173_835-3749	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1
14173_835-3750	14173_835-3750	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1
14173_835-3751	14173_835-3751	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1
14173_835-3752	14173_835-3752	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14173_835-3753	14173_835-3753	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
14173_835-3754	14173_835-3754	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
14173_835-3755	14173_835-3755	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
14173_835-3756	14173_835-3756	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-3757	14173_835-3757	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14173_835-3758	14173_835-3758	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1
14173_835-3759	14173_835-3759	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1
14173_835-3760	14173_835-3760	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
14173_835-3761	14173_835-3761	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$34	Other	F1
14173_835-3762	14173_835-3762	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$479	Each	10%	\$431	Other	F1
14173_835-3763	14173_835-3763	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$959	Each	10%	\$863	Other	F1
14173_835-3764	14173_835-3764	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,438	Each	10%	\$1,294	Other	F1
14173_835-3765	14173_835-3765	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,917	Each	10%	\$1,726	Other	F1
14173_835-3766	14173_835-3766	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,397	Each	10%	\$2,157	Other	F1
14173_835-3767	14173_835-3767	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$539	Each	10%	\$485	Other	F1
14173_835-3768	14173_835-3768	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$1,079	Each	10%	\$971	Other	F1
14173_835-3769	14173_835-3769	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,618	Each	10%	\$1,456	Other	F1
14173_835-3770	14173_835-3770	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$2,157	Each	10%	\$1,941	Other	F1
14173_835-3771	14173_835-3771	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,696	Each	10%	\$2,427	Other	F1
14173_835-3772	14173_835-3772	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$569	Each	10%	\$512	Other	F1
14173_835-3773	14173_835-3773	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$1,138	Each	10%	\$1,025	Other	F1
14173_835-3774	14173_835-3774	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,708	Each	10%	\$1,537	Other	F1
14173_835-3775	14173_835-3775	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$2,277	Each	10%	\$2,049	Other	F1
14173_835-3776	14173_835-3776	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,846	Each	10%	\$2,562	Other	F1
14173_835-3777	14173_835-3777	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$599	Each	10%	\$539	Other	F1
14173_835-3778	14173_835-3778	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$1,198	Each	10%	\$1,079	Other	F1
14173_835-3779	14173_835-3779	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,798	Each	10%	\$1,618	Other	F1
14173_835-3780	14173_835-3780	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$2,397	Each	10%	\$2,157	Other	F1
14173_835-3781	14173_835-3781	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,996	Each	10%	\$2,696	Other	F1
14173_835-3782	14173_835-3782	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14173_835-3783	14173_835-3783	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1
14173_835-3784	14173_835-3784	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1
14173_835-3785	14173_835-3785	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$31	Each	10%	\$28	Other	F1
14173_835-3786	14173_835-3786	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$35	Other	F1
14173_835-3787	14173_835-3787	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14173_835-3788	14173_835-3788	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$17	Each	10%	\$16	Other	F1
14173_835-3789	14173_835-3789	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1
14173_835-3790	14173_835-3790	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$35	Each	10%	\$31	Other	F1
14173_835-3791	14173_835-3791	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$39	Other	F1
14173_835-3792	14173_835-3792	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14173_835-3793	14173_835-3793	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14173_835-3794	14173_835-3794	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-3795	14173_835-3795	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$33	Other	F1
14173_835-3796	14173_835-3796	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1
14173_835-3797	14173_835-3797	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14173_835-3798	14173_835-3798	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14173_835-3799	14173_835-3799	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14173_835-3800	14173_835-3800	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1
14173_835-3801	14173_835-3801	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14173_835-3802	14173_835-3802	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$959	Each	10%	\$863	Other	F1
14173_835-3803	14173_835-3803	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$1,919	Each	10%	\$1,727	Other	F1
14173_835-3804	14173_835-3804	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$2,878	Each	10%	\$2,590	Other	F1
14173_835-3805	14173_835-3805	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$3,837	Each	10%	\$3,454	Other	F1
14173_835-3806	14173_835-3806	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$4,797	Each	10%	\$4,317	Other	F1
14173_835-3807	14173_835-3807	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$1,079	Each	10%	\$971	Other	F1
14173_835-3808	14173_835-3808	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$2,159	Each	10%	\$1,943	Other	F1
14173_835-3809	14173_835-3809	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$3,238	Each	10%	\$2,914	Other	F1
14173_835-3810	14173_835-3810	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$4,317	Each	10%	\$3,885	Other	F1
14173_835-3811	14173_835-3811	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$5,396	Each	10%	\$4,857	Other	F1
14173_835-3812	14173_835-3812	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 1 Year	\$1,139	Each	10%	\$1,025	Other	F1
14173_835-3813	14173_835-3813	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 2 Years	\$2,278	Each	10%	\$2,051	Other	F1
14173_835-3814	14173_835-3814	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 3 Years	\$3,418	Each	10%	\$3,076	Other	F1
14173_835-3815	14173_835-3815	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 4 Years	\$4,557	Each	10%	\$4,101	Other	F1
14173_835-3816	14173_835-3816	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 5 Years	\$5,696	Each	10%	\$5,127	Other	F1
14173_835-3817	14173_835-3817	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$1,199	Each	10%	\$1,079	Other	F1
14173_835-3818	14173_835-3818	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$2,398	Each	10%	\$2,159	Other	F1
14173_835-3819	14173_835-3819	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$3,598	Each	10%	\$3,238	Other	F1
14173_835-3820	14173_835-3820	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$4,797	Each	10%	\$4,317	Other	F1
14173_835-3821	14173_835-3821	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$5,996	Each	10%	\$5,396	Other	F1
14173_835-3822	14173_835-3822	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$14	Other	F1
14173_835-3823	14173_835-3823	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$31	Each	10%	\$28	Other	F1
14173_835-3824	14173_835-3824	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$46	Each	10%	\$41	Other	F1
14173_835-3825	14173_835-3825	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$61	Each	10%	\$55	Other	F1
14173_835-3826	14173_835-3826	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$77	Each	10%	\$69	Other	F1
14173_835-3827	14173_835-3827	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1
14173_835-3828	14173_835-3828	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1
14173_835-3829	14173_835-3829	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1
14173_835-3830	14173_835-3830	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$69	Each	10%	\$62	Other	F1
14173_835-3831	14173_835-3831	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$78	Other	F1
14173_835-3832	14173_835-3832	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-3833	14173_835-3833	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$36	Each	10%	\$33	Other	F1
14173_835-3834	14173_835-3834	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$55	Each	10%	\$49	Other	F1
14173_835-3835	14173_835-3835	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$73	Each	10%	\$66	Other	F1
14173_835-3836	14173_835-3836	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$91	Each	10%	\$82	Other	F1
14173_835-3837	14173_835-3837	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1
14173_835-3838	14173_835-3838	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$38	Each	10%	\$35	Other	F1
14173_835-3839	14173_835-3839	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$58	Each	10%	\$52	Other	F1
14173_835-3840	14173_835-3840	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$77	Each	10%	\$69	Other	F1
14173_835-3841	14173_835-3841	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$96	Each	10%	\$86	Other	F1
14173_835-3842	14173_835-3842	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1
14173_835-3843	14173_835-3843	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1
14173_835-3844	14173_835-3844	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1
14173_835-3845	14173_835-3845	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1
14173_835-3846	14173_835-3846	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1
14173_835-3847	14173_835-3847	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
14173_835-3848	14173_835-3848	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
14173_835-3849	14173_835-3849	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
14173_835-3850	14173_835-3850	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
14173_835-3851	14173_835-3851	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
14173_835-3852	14173_835-3852	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
14173_835-3853	14173_835-3853	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1
14173_835-3854	14173_835-3854	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1
14173_835-3855	14173_835-3855	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1
14173_835-3856	14173_835-3856	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1
14173_835-3857	14173_835-3857	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
14173_835-3858	14173_835-3858	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
14173_835-3859	14173_835-3859	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
14173_835-3860	14173_835-3860	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
14173_835-3861	14173_835-3861	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
14173_835-3862	14173_835-3862	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14173_835-3863	14173_835-3863	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14173_835-3864	14173_835-3864	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14173_835-3865	14173_835-3865	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14173_835-3866	14173_835-3866	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14173_835-3867	14173_835-3867	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14173_835-3868	14173_835-3868	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14173_835-3869	14173_835-3869	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14173_835-3870	14173_835-3870	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-3871	14173_835-3871	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14173_835-3872	14173_835-3872	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14173_835-3873	14173_835-3873	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14173_835-3874	14173_835-3874	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14173_835-3875	14173_835-3875	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14173_835-3876	14173_835-3876	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14173_835-3877	14173_835-3877	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14173_835-3878	14173_835-3878	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14173_835-3879	14173_835-3879	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14173_835-3880	14173_835-3880	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14173_835-3881	14173_835-3881	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14173_835-3882	14173_835-3882	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$157	Each	10%	\$142	Other	F1
14173_835-3883	14173_835-3883	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$315	Each	10%	\$283	Other	F1
14173_835-3884	14173_835-3884	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$472	Each	10%	\$425	Other	F1
14173_835-3885	14173_835-3885	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$629	Each	10%	\$566	Other	F1
14173_835-3886	14173_835-3886	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$786	Each	10%	\$708	Other	F1
14173_835-3887	14173_835-3887	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$177	Each	10%	\$159	Other	F1
14173_835-3888	14173_835-3888	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$354	Each	10%	\$318	Other	F1
14173_835-3889	14173_835-3889	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$531	Each	10%	\$478	Other	F1
14173_835-3890	14173_835-3890	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$708	Each	10%	\$637	Other	F1
14173_835-3891	14173_835-3891	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$885	Each	10%	\$796	Other	F1
14173_835-3892	14173_835-3892	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$187	Each	10%	\$168	Other	F1
14173_835-3893	14173_835-3893	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$374	Each	10%	\$336	Other	F1
14173_835-3894	14173_835-3894	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$560	Each	10%	\$504	Other	F1
14173_835-3895	14173_835-3895	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$747	Each	10%	\$672	Other	F1
14173_835-3896	14173_835-3896	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$934	Each	10%	\$840	Other	F1
14173_835-3897	14173_835-3897	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$197	Each	10%	\$177	Other	F1
14173_835-3898	14173_835-3898	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$393	Each	10%	\$354	Other	F1
14173_835-3899	14173_835-3899	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$590	Each	10%	\$531	Other	F1
14173_835-3900	14173_835-3900	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$786	Each	10%	\$708	Other	F1
14173_835-3901	14173_835-3901	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$983	Each	10%	\$885	Other	F1
14173_835-3902	14173_835-3902	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1
14173_835-3903	14173_835-3903	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
14173_835-3904	14173_835-3904	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
14173_835-3905	14173_835-3905	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
14173_835-3906	14173_835-3906	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$13	Each	10%	\$12	Other	F1
14173_835-3907	14173_835-3907	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14173_835-3908	14173_835-3908	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-3909	14173_835-3909	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14173_835-3910	14173_835-3910	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$10	Other	F1
14173_835-3911	14173_835-3911	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
14173_835-3912	14173_835-3912	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14173_835-3913	14173_835-3913	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14173_835-3914	14173_835-3914	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14173_835-3915	14173_835-3915	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
14173_835-3916	14173_835-3916	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
14173_835-3917	14173_835-3917	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14173_835-3918	14173_835-3918	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14173_835-3919	14173_835-3919	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14173_835-3920	14173_835-3920	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14173_835-3921	14173_835-3921	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14173_835-3922	14173_835-3922	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1
14173_835-3923	14173_835-3923	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1
14173_835-3924	14173_835-3924	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1
14173_835-3925	14173_835-3925	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1
14173_835-3926	14173_835-3926	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1
14173_835-3927	14173_835-3927	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
14173_835-3928	14173_835-3928	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
14173_835-3929	14173_835-3929	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
14173_835-3930	14173_835-3930	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
14173_835-3931	14173_835-3931	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
14173_835-3932	14173_835-3932	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
14173_835-3933	14173_835-3933	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1
14173_835-3934	14173_835-3934	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1
14173_835-3935	14173_835-3935	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1
14173_835-3936	14173_835-3936	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1
14173_835-3937	14173_835-3937	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
14173_835-3938	14173_835-3938	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
14173_835-3939	14173_835-3939	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
14173_835-3940	14173_835-3940	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
14173_835-3941	14173_835-3941	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
14173_835-3942	14173_835-3942	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14173_835-3943	14173_835-3943	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14173_835-3944	14173_835-3944	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14173_835-3945	14173_835-3945	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14173_835-3946	14173_835-3946	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-3947	14173_835-3947	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14173_835-3948	14173_835-3948	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14173_835-3949	14173_835-3949	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14173_835-3950	14173_835-3950	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14173_835-3951	14173_835-3951	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14173_835-3952	14173_835-3952	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14173_835-3953	14173_835-3953	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14173_835-3954	14173_835-3954	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14173_835-3955	14173_835-3955	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14173_835-3956	14173_835-3956	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14173_835-3957	14173_835-3957	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14173_835-3958	14173_835-3958	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14173_835-3959	14173_835-3959	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14173_835-3960	14173_835-3960	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14173_835-3961	14173_835-3961	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14173_835-3962	14173_835-3962	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1
14173_835-3963	14173_835-3963	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1
14173_835-3964	14173_835-3964	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1
14173_835-3965	14173_835-3965	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1
14173_835-3966	14173_835-3966	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1
14173_835-3967	14173_835-3967	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
14173_835-3968	14173_835-3968	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
14173_835-3969	14173_835-3969	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
14173_835-3970	14173_835-3970	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
14173_835-3971	14173_835-3971	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
14173_835-3972	14173_835-3972	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
14173_835-3973	14173_835-3973	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2	\$633	Each	10%	\$570	Other	F1
14173_835-3974	14173_835-3974	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3	\$950	Each	10%	\$855	Other	F1
14173_835-3975	14173_835-3975	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4	\$1,267	Each	10%	\$1,140	Other	F1
14173_835-3976	14173_835-3976	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5	\$1,584	Each	10%	\$1,425	Other	F1
14173_835-3977	14173_835-3977	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
14173_835-3978	14173_835-3978	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
14173_835-3979	14173_835-3979	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
14173_835-3980	14173_835-3980	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
14173_835-3981	14173_835-3981	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
14173_835-3982	14173_835-3982	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14173_835-3983	14173_835-3983	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14173_835-3984	14173_835-3984	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14173_835-3985	14173_835-3985	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14173_835-3986	14173_835-3986	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14173_835-3987	14173_835-3987	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14173_835-3988	14173_835-3988	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14173_835-3989	14173_835-3989	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14173_835-3990	14173_835-3990	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14173_835-3991	14173_835-3991	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14173_835-3992	14173_835-3992	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) use drop-down	
14173 835-3993	14173 835-3993	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1	
14173 835-3994	14173 835-3994	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3	\$15	Each	10%	\$14	Other	F1	
14173 835-3995	14173 835-3995	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4	\$21	Each	10%	\$18	Other	F1	
14173 835-3996	14173 835-3996	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5	\$26	Each	10%	\$23	Other	F1	
14173 835-3997	14173 835-3997	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
14173 835-3998	14173 835-3998	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1	
14173 835-3999	14173 835-3999	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1	
14173 835-4000	14173 835-4000	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1	
14173 835-4001	14173 835-4001	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1	
14173 835-4002	14173 835-4002	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$109	Each	10%	\$98	Other	F1	
14173 835-4003	14173 835-4003	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$217	Each	10%	\$196	Other	F1	
14173 835-4004	14173 835-4004	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$326	Each	10%	\$293	Other	F1	
14173 835-4005	14173 835-4005	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$435	Each	10%	\$391	Other	F1	
14173 835-4006	14173 835-4006	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$543	Each	10%	\$489	Other	F1	
14173 835-4007	14173 835-4007	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$122	Each	10%	\$110	Other	F1	
14173 835-4008	14173 835-4008	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$244	Each	10%	\$220	Other	F1	
14173 835-4009	14173 835-4009	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$367	Each	10%	\$330	Other	F1	
14173 835-4010	14173 835-4010	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$489	Each	10%	\$440	Other	F1	
14173 835-4011	14173 835-4011	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$611	Each	10%	\$550	Other	F1	
14173 835-4012	14173 835-4012	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1	
14173 835-4013	14173 835-4013	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$258	Each	10%	\$232	Other	F1	
14173 835-4014	14173 835-4014	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$387	Each	10%	\$348	Other	F1	
14173 835-4015	14173 835-4015	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$516	Each	10%	\$464	Other	F1	
14173 835-4016	14173 835-4016	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$645	Each	10%	\$581	Other	F1	
14173 835-4017	14173 835-4017	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$136	Each	10%	\$122	Other	F1	
14173 835-4018	14173 835-4018	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$272	Each	10%	\$244	Other	F1	
14173 835-4019	14173 835-4019	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$407	Each	10%	\$367	Other	F1	
14173 835-4020	14173 835-4020	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$543	Each	10%	\$489	Other	F1	
14173 835-4021	14173 835-4021	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$679	Each	10%	\$611	Other	F1	
14173 835-4022	14173 835-4022	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14173 835-4023	14173 835-4023	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1	
14173 835-4024	14173 835-4024	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1	
14173 835-4025	14173 835-4025	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1	
14173 835-4026	14173 835-4026	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1	
14173 835-4027	14173 835-4027	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1	\$2	Each	10%	\$2	Other	F1	
14173 835-4028	14173 835-4028	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2	\$4	Each	10%	\$4	Other	F1	
14173 835-4029	14173 835-4029	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3	\$6	Each	10%	\$5	Other	F1	
14173 835-4030	14173 835-4030	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4	\$8	Each	10%	\$7	Other	F1	
14173 835-4031	14173 835-4031	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5	\$10	Each	10%	\$9	Other	F1	
14173 835-4032	14173 835-4032	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$2	Each	10%	\$2	Other	F1	
14173 835-4033	14173 835-4033	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$4	Each	10%	\$4	Other	F1	
14173 835-4034	14173 835-4034	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$6	Each	10%	\$6	Other	F1	
14173 835-4035	14173 835-4035	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$8	Other	F1	
14173 835-4036	14173 835-4036	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
14173 835-4037	14173 835-4037	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1	
14173 835-4038	14173 835-4038	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1	
14173 835-4039	14173 835-4039	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1	
14173 835-4040	14173 835-4040	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-4041	14173_835-4041	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
14173_835-4042	14173_835-4042	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$336	Each	10%	\$303	Other	F1
14173_835-4043	14173_835-4043	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$673	Each	10%	\$606	Other	F1
14173_835-4044	14173_835-4044	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$1,009	Each	10%	\$908	Other	F1
14173_835-4045	14173_835-4045	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,346	Each	10%	\$1,211	Other	F1
14173_835-4046	14173_835-4046	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,682	Each	10%	\$1,514	Other	F1
14173_835-4047	14173_835-4047	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$379	Each	10%	\$341	Other	F1
14173_835-4048	14173_835-4048	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$757	Each	10%	\$681	Other	F1
14173_835-4049	14173_835-4049	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,136	Each	10%	\$1,022	Other	F1
14173_835-4050	14173_835-4050	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,514	Each	10%	\$1,363	Other	F1
14173_835-4051	14173_835-4051	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,893	Each	10%	\$1,703	Other	F1
14173_835-4052	14173_835-4052	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$400	Each	10%	\$360	Other	F1
14173_835-4053	14173_835-4053	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$799	Each	10%	\$719	Other	F1
14173_835-4054	14173_835-4054	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,199	Each	10%	\$1,079	Other	F1
14173_835-4055	14173_835-4055	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,598	Each	10%	\$1,438	Other	F1
14173_835-4056	14173_835-4056	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,998	Each	10%	\$1,798	Other	F1
14173_835-4057	14173_835-4057	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1	\$421	Each	10%	\$379	Other	F1
14173_835-4058	14173_835-4058	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2	\$841	Each	10%	\$757	Other	F1
14173_835-4059	14173_835-4059	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,262	Each	10%	\$1,136	Other	F1
14173_835-4060	14173_835-4060	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,682	Each	10%	\$1,514	Other	F1
14173_835-4061	14173_835-4061	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$2,103	Each	10%	\$1,893	Other	F1
14173_835-4062	14173_835-4062	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14173_835-4063	14173_835-4063	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14173_835-4064	14173_835-4064	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14173_835-4065	14173_835-4065	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$21	Other	F1
14173_835-4066	14173_835-4066	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14173_835-4067	14173_835-4067	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14173_835-4068	14173_835-4068	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
14173_835-4069	14173_835-4069	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$20	Each	10%	\$18	Other	F1
14173_835-4070	14173_835-4070	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$27	Each	10%	\$24	Other	F1
14173_835-4071	14173_835-4071	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5	\$33	Each	10%	\$30	Other	F1
14173_835-4072	14173_835-4072	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$7	Each	10%	\$6	Other	F1
14173_835-4073	14173_835-4073	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14173_835-4074	14173_835-4074	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$21	Each	10%	\$19	Other	F1
14173_835-4075	14173_835-4075	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$28	Each	10%	\$25	Other	F1
14173_835-4076	14173_835-4076	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$35	Each	10%	\$32	Other	F1
14173_835-4077	14173_835-4077	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$7	Each	10%	\$7	Other	F1
14173_835-4078	14173_835-4078	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$15	Each	10%	\$13	Other	F1
14173_835-4079	14173_835-4079	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$22	Each	10%	\$20	Other	F1
14173_835-4080	14173_835-4080	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
14173_835-4081	14173_835-4081	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$37	Each	10%	\$33	Other	F1
14173_835-4082	14173_835-4082	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$109	Each	10%	\$98	Other	F1
14173_835-4083	14173_835-4083	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$217	Each	10%	\$196	Other	F1
14173_835-4084	14173_835-4084	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$326	Each	10%	\$293	Other	F1
14173_835-4085	14173_835-4085	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$435	Each	10%	\$391	Other	F1
14173_835-4086	14173_835-4086	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$543	Each	10%	\$489	Other	F1
14173_835-4087	14173_835-4087	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$122	Each	10%	\$110	Other	F1
14173_835-4088	14173_835-4088	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$244	Each	10%	\$220	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-4089	14173_835-4089	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$367	Each	10%	\$330	Other	F1
14173_835-4090	14173_835-4090	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$489	Each	10%	\$440	Other	F1
14173_835-4091	14173_835-4091	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$611	Each	10%	\$550	Other	F1
14173_835-4092	14173_835-4092	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1	\$129	Each	10%	\$116	Other	F1
14173_835-4093	14173_835-4093	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2	\$258	Each	10%	\$232	Other	F1
14173_835-4094	14173_835-4094	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3	\$387	Each	10%	\$348	Other	F1
14173_835-4095	14173_835-4095	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4	\$516	Each	10%	\$464	Other	F1
14173_835-4096	14173_835-4096	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5	\$645	Each	10%	\$581	Other	F1
14173_835-4097	14173_835-4097	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$136	Each	10%	\$122	Other	F1
14173_835-4098	14173_835-4098	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2	\$272	Each	10%	\$244	Other	F1
14173_835-4099	14173_835-4099	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3	\$407	Each	10%	\$367	Other	F1
14173_835-4100	14173_835-4100	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4	\$543	Each	10%	\$489	Other	F1
14173_835-4101	14173_835-4101	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5	\$679	Each	10%	\$611	Other	F1
14173_835-4102	14173_835-4102	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%	\$2	Other	F1
14173_835-4103	14173_835-4103	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$4	Each	10%	\$3	Other	F1
14173_835-4104	14173_835-4104	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$5	Each	10%	\$5	Other	F1
14173_835-4105	14173_835-4105	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$7	Each	10%	\$6	Other	F1
14173_835-4106	14173_835-4106	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5	\$9	Each	10%	\$8	Other	F1
14173_835-4107	14173_835-4107	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14173_835-4108	14173_835-4108	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14173_835-4109	14173_835-4109	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
14173_835-4110	14173_835-4110	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
14173_835-4111	14173_835-4111	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14173_835-4112	14173_835-4112	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1
14173_835-4113	14173_835-4113	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1
14173_835-4114	14173_835-4114	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$6	Each	10%	\$6	Other	F1
14173_835-4115	14173_835-4115	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$8	Each	10%	\$8	Other	F1
14173_835-4116	14173_835-4116	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1
14173_835-4117	14173_835-4117	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%	\$2	Other	F1
14173_835-4118	14173_835-4118	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2	\$4	Each	10%	\$4	Other	F1
14173_835-4119	14173_835-4119	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3	\$7	Each	10%	\$6	Other	F1
14173_835-4120	14173_835-4120	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4	\$9	Each	10%	\$8	Other	F1
14173_835-4121	14173_835-4121	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5	\$11	Each	10%	\$10	Other	F1
14173_835-4122	14173_835-4122	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14173_835-4123	14173_835-4123	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4124	14173_835-4124	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4125	14173_835-4125	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4126	14173_835-4126	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4127	14173_835-4127	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14173_835-4128	14173_835-4128	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4129	14173_835-4129	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4130	14173_835-4130	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4131	14173_835-4131	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4132	14173_835-4132	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14173_835-4133	14173_835-4133	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14173_835-4134	14173_835-4134	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14173_835-4135	14173_835-4135	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14173_835-4136	14173_835-4136	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14173_835-4137	14173_835-4137	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4138	14173_835-4138	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4139	14173_835-4139	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-4140	14173_835-4140	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4141	14173_835-4141	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4142	14173_835-4142	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14173_835-4143	14173_835-4143	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14173_835-4144	14173_835-4144	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14173_835-4145	14173_835-4145	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14173_835-4146	14173_835-4146	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14173_835-4147	14173_835-4147	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14173_835-4148	14173_835-4148	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14173_835-4149	14173_835-4149	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14173_835-4150	14173_835-4150	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14173_835-4151	14173_835-4151	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14173_835-4152	14173_835-4152	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$60	Each	10%	\$54	Other	F1
14173_835-4153	14173_835-4153	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$120	Each	10%	\$108	Other	F1
14173_835-4154	14173_835-4154	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$180	Each	10%	\$162	Other	F1
14173_835-4155	14173_835-4155	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$239	Each	10%	\$215	Other	F1
14173_835-4156	14173_835-4156	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$299	Each	10%	\$269	Other	F1
14173_835-4157	14173_835-4157	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$63	Each	10%	\$57	Other	F1
14173_835-4158	14173_835-4158	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$126	Each	10%	\$113	Other	F1
14173_835-4159	14173_835-4159	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$189	Each	10%	\$170	Other	F1
14173_835-4160	14173_835-4160	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$252	Each	10%	\$227	Other	F1
14173_835-4161	14173_835-4161	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$315	Each	10%	\$284	Other	F1
14173_835-4162	14173_835-4162	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14173_835-4163	14173_835-4163	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4164	14173_835-4164	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4165	14173_835-4165	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4166	14173_835-4166	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4167	14173_835-4167	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14173_835-4168	14173_835-4168	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4169	14173_835-4169	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4170	14173_835-4170	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4171	14173_835-4171	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4172	14173_835-4172	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4173	14173_835-4173	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4174	14173_835-4174	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4175	14173_835-4175	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4176	14173_835-4176	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4177	14173_835-4177	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4178	14173_835-4178	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4179	14173_835-4179	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4180	14173_835-4180	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4181	14173_835-4181	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4182	14173_835-4182	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14173_835-4183	14173_835-4183	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4184	14173_835-4184	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
				Base price from Base Price Source						
14173_835-4185	14173_835-4185	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4186	14173_835-4186	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4187	14173_835-4187	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4188	14173_835-4188	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4189	14173_835-4189	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4190	14173_835-4190	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4191	14173_835-4191	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4192	14173_835-4192	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4193	14173_835-4193	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4194	14173_835-4194	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4195	14173_835-4195	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4196	14173_835-4196	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4197	14173_835-4197	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4198	14173_835-4198	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4199	14173_835-4199	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4200	14173_835-4200	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4201	14173_835-4201	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4202	14173_835-4202	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4203	14173_835-4203	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4204	14173_835-4204	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4205	14173_835-4205	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4206	14173_835-4206	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4207	14173_835-4207	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4208	14173_835-4208	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4209	14173_835-4209	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4210	14173_835-4210	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4211	14173_835-4211	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4212	14173_835-4212	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4213	14173_835-4213	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4214	14173_835-4214	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4215	14173_835-4215	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4216	14173_835-4216	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4217	14173_835-4217	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4218	14173_835-4218	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4219	14173_835-4219	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4220	14173_835-4220	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4221	14173_835-4221	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4222	14173_835-4222	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4223	14173_835-4223	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4224	14173_835-4224	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4225	14173_835-4225	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4226	14173_835-4226	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4227	14173_835-4227	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4228	14173_835-4228	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4229	14173_835-4229	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4230	14173_835-4230	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4231	14173_835-4231	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14173_835-4232	14173_835-4232	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14173_835-4233	14173_835-4233	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_835-4234	14173_835-4234	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4235	14173_835-4235	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4236	14173_835-4236	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4237	14173_835-4237	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14173_835-4238	14173_835-4238	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4239	14173_835-4239	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4240	14173_835-4240	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4241	14173_835-4241	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4242	14173_835-4242	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4243	14173_835-4243	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4244	14173_835-4244	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4245	14173_835-4245	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4246	14173_835-4246	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14173_835-4247	14173_835-4247	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14173_835-4248	14173_835-4248	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14173_835-4249	14173_835-4249	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14173_835-4250	14173_835-4250	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4251	14173_835-4251	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4252	14173_835-4252	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14173_835-4253	14173_835-4253	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4254	14173_835-4254	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4255	14173_835-4255	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4256	14173_835-4256	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4257	14173_835-4257	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14173_835-4258	14173_835-4258	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4259	14173_835-4259	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4260	14173_835-4260	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14173_835-4261	14173_835-4261	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14173_837-0279	14173_837-0279	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$612	Each	10%	\$551	Other	F1
14173_837-0280	14173_837-0280	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$1,836	Each	10%	\$1,653	Other	F1
14173_837-0281	14173_837-0281	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,448	Each	10%	\$2,204	Other	F1
14173_837-0282	14173_837-0282	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,061	Each	10%	\$2,755	Other	F1
14173_837-0283	14173_837-0283	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$735	Each	10%	\$661	Other	F1
14173_837-0284	14173_837-0284	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,204	Each	10%	\$1,983	Other	F1
14173_837-0285	14173_837-0285	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$2,938	Each	10%	\$2,644	Other	F1
14173_837-0286	14173_837-0286	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$796	Each	10%	\$716	Other	F1
14173_837-0287	14173_837-0287	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,387	Each	10%	\$2,149	Other	F1
14173_837-0288	14173_837-0288	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,183	Each	10%	\$2,865	Other	F1
14173_837-0289	14173_837-0289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,979	Each	10%	\$3,581	Other	F1
14173_837-0290	14173_837-0290	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$857	Each	10%	\$771	Other	F1
14173_837-0291	14173_837-0291	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,571	Each	10%	\$2,314	Other	F1
14173_837-0292	14173_837-0292	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,428	Each	10%	\$3,085	Other	F1
14173_837-0293	14173_837-0293	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$4,285	Each	10%	\$3,856	Other	F1
14173_837-0294	14173_837-0294	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,224	Each	10%	\$1,102	Other	F1
14173_837-0295	14173_837-0295	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,469	Each	10%	\$1,322	Other	F1
14173_837-0296	14173_837-0296	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years						



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14173 837-0297	14173 837-0297	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$1,592	Each	10%	\$1,432	Other	F1
14173 837-0298	14173 837-0298	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,714	Each	10%	\$1,543	Other	F1
14173 837-0307	14173 837-0307	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$194	Each	10%	\$175	Other	F1
14173 837-0308	14173 837-0308	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$582	Each	10%	\$524	Other	F1
14173 837-0309	14173 837-0309	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$776	Each	10%	\$698	Other	F1
14173 837-0310	14173 837-0310	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$970	Each	10%	\$873	Other	F1
14173 837-0311	14173 837-0311	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$233	Each	10%	\$209	Other	F1
14173 837-0312	14173 837-0312	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$698	Each	10%	\$628	Other	F1
14173 837-0313	14173 837-0313	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$931	Each	10%	\$836	Other	F1
14173 837-0314	14173 837-0314	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$1,164	Each	10%	\$1,047	Other	F1
14173 837-0315	14173 837-0315	Storage Unstructured	Drive Low Tier 1 Year	\$252	Each	10%	\$227	Other	F1
14173 837-0316	14173 837-0316	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$756	Each	10%	\$681	Other	F1
14173 837-0317	14173 837-0317	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,008	Each	10%	\$908	Other	F1
14173 837-0318	14173 837-0318	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,261	Each	10%	\$1,135	Other	F1
14173 837-0319	14173 837-0319	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$272	Each	10%	\$244	Other	F1
14173 837-0320	14173 837-0320	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$815	Each	10%	\$733	Other	F1
14173 837-0321	14173 837-0321	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,086	Each	10%	\$977	Other	F1
14173 837-0322	14173 837-0322	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,358	Each	10%	\$1,222	Other	F1
14173 837-0323	14173 837-0323	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$388	Each	10%	\$349	Other	F1
14173 837-0324	14173 837-0324	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$465	Each	10%	\$419	Other	F1
14173 837-0325	14173 837-0325	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$504	Each	10%	\$454	Other	F1
14173 837-0326	14173 837-0326	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$543	Each	10%	\$489	Other	F1
14173 843-7680	14173 843-7680	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$1,730	Each	10%	\$1,557	Other	F1
14173 843-7682	14173 843-7682	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$4,325	Each	10%	\$3,892	Other	F1
14173 843-7683	14173 843-7683	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$3,460	Each	10%	\$3,114	Other	F1
14173 843-7684	14173 843-7684	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$865	Each	10%	\$778	Other	F1
14173 843-7685	14173 843-7685	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$6,054	Each	10%	\$5,449	Other	F1
14173 843-7686	14173 843-7686	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$4,325	Each	10%	\$3,892	Other	F1
14173 843-7687	14173 843-7687	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$3,460	Each	10%	\$3,114	Other	F1
14173 843-7688	14173 843-7688	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$2,595	Each	10%	\$2,335	Other	F1
14173 843-7689	14173 843-7689	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,730	Each	10%	\$1,557	Other	F1
14173 843-7690	14173 843-7690	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$865	Each	10%	\$778	Other	F1
14173 843-7691	14173 843-7691	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$2,595	Each	10%	\$2,335	Other	F1
14173 843-7752	14173 843-7752	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$6,054	Each	10%	\$5,449	Other	F1
14173 843-7753	14173 843-7753	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$5,189	Each	10%	\$4,671	Other	F1
14173 843-7756	14173 843-7756	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$5,189	Each	10%	\$4,671	Other	F1
14173 847-3953	14173 847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
14173 847-3954	14173 847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
14173 847-6057	14173 847-6057	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$1,730	Each	10%	\$1,557	Other	F1
14173 847-6058	14173 847-6058	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$3,460	Each	10%	\$3,114	Other	F1
14173 847-6059	14173 847-6059	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$5,189	Each	10%	\$4,671	Other	F1
14173 847-6060	14173 847-6060	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$6,919	Each	10%	\$6,227	Other	F1
14173 847-6061	14173 847-6061	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$8,649	Each	10%	\$7,784	Other	F1
14173 847-6062	14173 847-6062	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$10,379	Each	10%	\$9,341	Other	F1
14173 847-6063	14173 847-6063	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$12,109	Each	10%	\$10,898	Other	F1
14173 951-2015	14173 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14173 975-3461	14173 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14173 984-3267	14173 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_989-3439	14173_989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14173_992-6149	14173_992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13998_007-1527	13998_007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13998_009-4364	13998_009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13998_009-4877	13998_009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13998_460-5909	13998_460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
13998_460-8531	13998_460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13998_460-9052	13998_460-9052	Storage Unstructured	Dell E Corn will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
13998_460-9900	13998_460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13998_461-0497	13998_461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
13998_468-8025	13998_468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13998_468-8026	13998_468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13998_468-8027	13998_468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13998_468-8028	13998_468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13998_468-8029	13998_468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13998_806-7308	13998_806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13998_812-4005	13998_812-4005	Storage Unstructured	ProDeploy Plus Training Credits 300 Redeem at education.dellem.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
13998_825-8623	13998_825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13998_825-8624	13998_825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13998_829-3026	13998_829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
13998_829-3033	13998_829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1
13998_829-3034	13998_829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1
13998_831-4620	13998_831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
13998_831-4621	13998_831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
13998_831-4622	13998_831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
13998_831-4623	13998_831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
13998_831-4624	13998_831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
13998_831-4625	13998_831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
13998_831-4626	13998_831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
13998_831-4627	13998_831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
13998_831-4628	13998_831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
13998_831-4629	13998_831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
13998_831-5273	13998_831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
13998_831-5274	13998_831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
13998_831-5275	13998_831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
13998_833-8425	13998_833-8425	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$16	Each	10%	\$15	Other	F1
13998_833-8426	13998_833-8426	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$48	Each	10%	\$44	Other	F1
13998_833-8427	13998_833-8427	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$65	Each	10%	\$58	Other	F1
13998_833-8428	13998_833-8428	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$81	Each	10%	\$73	Other	F1
13998_833-8429	13998_833-8429	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$19	Each	10%	\$17	Other	F1
13998_833-8430	13998_833-8430	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$58	Each	10%	\$52	Other	F1
13998_833-8431	13998_833-8431	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$78	Each	10%	\$70	Other	F1
13998_833-8432	13998_833-8432	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$97	Each	10%	\$87	Other	F1
13998_833-8433	13998_833-8433	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$21	Each	10%	\$19	Other	F1
13998_833-8434	13998_833-8434	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$63	Each	10%	\$57	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
13998 833-8435	13998 833-8435	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$84	Each	10%	\$76	Other	F1
13998 833-8436	13998 833-8436	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$105	Each	10%	\$94	Other	F1
13998 833-8437	13998 833-8437	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$23	Each	10%	\$20	Other	F1
13998 833-8438	13998 833-8438	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$68	Each	10%	\$61	Other	F1
13998 833-8439	13998 833-8439	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$90	Each	10%	\$81	Other	F1
13998 833-8440	13998 833-8440	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$113	Each	10%	\$102	Other	F1
13998 833-8441	13998 833-8441	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$32	Each	10%	\$29	Other	F1
13998 833-8442	13998 833-8442	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$39	Each	10%	\$35	Other	F1
13998 833-8443	13998 833-8443	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$42	Each	10%	\$38	Other	F1
13998 833-8444	13998 833-8444	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$45	Each	10%	\$41	Other	F1
13998 833-8445	13998 833-8445	Storage Unstructured	Keep Your Hard Drive 2 Years	\$4,417	Each	10%	\$3,976	Other	F1
13998 833-8447	13998 833-8447	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,384	Each	10%	\$1,246	Other	F1
13998 833-8448	13998 833-8448	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,526	Each	10%	\$1,373	Other	F1
13998 833-8455	13998 833-8455	Storage Unstructured	Keep Your Hard Drive 5 Years	\$11,043	Each	10%	\$9,939	Other	F1
13998 833-8456	13998 833-8456	Storage Unstructured	Keep Your Hard Drive 4 Years	\$8,834	Each	10%	\$7,951	Other	F1
13998 833-8457	13998 833-8457	Storage Unstructured	Keep Your Hard Drive 3 Years	\$6,626	Each	10%	\$5,963	Other	F1
13998 833-8458	13998 833-8458	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$692	Each	10%	\$623	Other	F1
13998 833-8459	13998 833-8459	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,077	Each	10%	\$1,869	Other	F1
13998 833-8460	13998 833-8460	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,769	Each	10%	\$2,492	Other	F1
13998 833-8461	13998 833-8461	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$3,462	Each	10%	\$3,116	Other	F1
13998 833-8462	13998 833-8462	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$3,051	Each	10%	\$2,746	Other	F1
13998 833-8463	13998 833-8463	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$3,814	Each	10%	\$3,433	Other	F1
13998 833-8464	13998 833-8464	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$763	Each	10%	\$687	Other	F1
13998 833-8465	13998 833-8465	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,289	Each	10%	\$2,060	Other	F1
13998 833-8466	13998 833-8466	Storage Unstructured	Keep Your Hard Drive 1 Year	\$2,209	Each	10%	\$1,988	Other	F1
13998 833-8467	13998 833-8467	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13998 833-8468	13998 833-8468	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$355	Each	10%	\$320	Other	F1
13998 833-8469	13998 833-8469	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$2,362	Each	10%	\$2,126	Other	F1
13998 833-8470	13998 833-8470	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$2,362	Each	10%	\$2,126	Other	F1
13998 833-8471	13998 833-8471	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$4,723	Each	10%	\$4,251	Other	F1
13998 833-8472	13998 833-8472	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$7,084	Each	10%	\$6,376	Other	F1
13998 833-8473	13998 833-8473	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$9,446	Each	10%	\$8,501	Other	F1
13998 833-8476	13998 833-8476	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$5,938	Each	10%	\$5,344	Other	F1
13998 833-8477	13998 833-8477	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$11,876	Each	10%	\$10,688	Other	F1
13998 833-8478	13998 833-8478	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$17,815	Each	10%	\$16,034	Other	F1
13998 833-8479	13998 833-8479	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$23,754	Each	10%	\$21,379	Other	F1
13998 833-8480	13998 833-8480	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$29,692	Each	10%	\$26,723	Other	F1
13998 833-8483	13998 833-8483	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$3,540	Each	10%	\$3,186	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998 833-8484	13998 833-8484	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,540	Each	10%	\$3,186	Other	F1
13998 833-8485	13998 833-8485	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$7,079	Each	10%	\$6,371	Other	F1
13998 833-8486	13998 833-8486	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$10,619	Each	10%	\$9,557	Other	F1
13998 833-8487	13998 833-8487	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$14,158	Each	10%	\$12,742	Other	F1
13998 833-8490	13998 833-8490	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$6,420	Each	10%	\$5,778	Other	F1
13998 833-8491	13998 833-8491	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$12,840	Each	10%	\$11,556	Other	F1
13998 833-8492	13998 833-8492	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$19,261	Each	10%	\$17,335	Other	F1
13998 833-8493	13998 833-8493	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$25,681	Each	10%	\$23,113	Other	F1
13998 833-8494	13998 833-8494	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$32,102	Each	10%	\$28,892	Other	F1
13998 833-8497	13998 833-8497	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$2,834	Each	10%	\$2,551	Other	F1
13998 833-8498	13998 833-8498	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$2,835	Each	10%	\$2,552	Other	F1
13998 833-8499	13998 833-8499	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$5,669	Each	10%	\$5,102	Other	F1
13998 833-8500	13998 833-8500	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$8,502	Each	10%	\$7,652	Other	F1
13998 833-8501	13998 833-8501	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$11,337	Each	10%	\$10,203	Other	F1
13998 833-8504	13998 833-8504	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$7,956	Each	10%	\$7,160	Other	F1
13998 833-8505	13998 833-8505	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$15,911	Each	10%	\$14,320	Other	F1
13998 833-8506	13998 833-8506	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$23,867	Each	10%	\$21,480	Other	F1
13998 833-8507	13998 833-8507	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$31,824	Each	10%	\$28,642	Other	F1
13998 833-8508	13998 833-8508	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$39,779	Each	10%	\$35,801	Other	F1
13998 833-8511	13998 833-8511	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$3,842	Each	10%	\$3,458	Other	F1
13998 833-8512	13998 833-8512	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$3,842	Each	10%	\$3,458	Other	F1
13998 833-8513	13998 833-8513	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$7,684	Each	10%	\$6,916	Other	F1
13998 833-8514	13998 833-8514	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$11,525	Each	10%	\$10,373	Other	F1
13998 833-8515	13998 833-8515	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$15,367	Each	10%	\$13,830	Other	F1
13998 833-8518	13998 833-8518	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$7,778	Each	10%	\$7,000	Other	F1
13998 833-8519	13998 833-8519	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$15,556	Each	10%	\$14,000	Other	F1
13998 833-8520	13998 833-8520	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$23,334	Each	10%	\$21,001	Other	F1
13998 833-8521	13998 833-8521	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$31,113	Each	10%	\$28,002	Other	F1
13998 833-8522	13998 833-8522	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$38,891	Each	10%	\$35,002	Other	F1
13998 835-3662	13998 835-3662	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
13998 835-3663	13998 835-3663	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
13998 835-3664	13998 835-3664	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
13998 835-3665	13998 835-3665	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
13998 835-3666	13998 835-3666	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
13998 835-3667	13998 835-3667	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,352	Each	10%	\$2,117	Other	F1
13998 835-3668	13998 835-3668	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,704	Each	10%	\$4,234	Other	F1
13998 835-3669	13998 835-3669	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,056	Each	10%	\$6,350	Other	F1
13998 835-3670	13998 835-3670	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,408	Each	10%	\$8,467	Other	F1
13998 835-3671	13998 835-3671	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,760	Each	10%	\$10,584	Other	F1
13998 835-3672	13998 835-3672	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,548	Each	10%	\$2,293	Other	F1
13998 835-3673	13998 835-3673	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$5,096	Each	10%	\$4,586	Other	F1
13998 835-3674	13998 835-3674	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$7,644	Each	10%	\$6,880	Other	F1
13998 835-3675	13998 835-3675	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$10,192	Each	10%	\$9,173	Other	F1
13998 835-3676	13998 835-3676	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,740	Each	10%	\$11,466	Other	F1
13998 835-3677	13998 835-3677	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,744	Each	10%	\$2,470	Other	F1
13998 835-3678	13998 835-3678	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,488	Each	10%	\$4,939	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13998 835-3679	13998 835-3679	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,232	Each	10%	\$7,409	Other	F1
13998 835-3680	13998 835-3680	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$10,976	Each	10%	\$9,878	Other	F1
13998 835-3681	13998 835-3681	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$13,720	Each	10%	\$12,348	Other	F1
13998 835-3682	13998 835-3682	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$900	Each	10%	\$810	Other	F1
13998 835-3683	13998 835-3683	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,800	Each	10%	\$1,620	Other	F1
13998 835-3684	13998 835-3684	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$2,700	Each	10%	\$2,430	Other	F1
13998 835-3685	13998 835-3685	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$3,600	Each	10%	\$3,240	Other	F1
13998 835-3686	13998 835-3686	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$4,500	Each	10%	\$4,050	Other	F1
13998 835-3687	13998 835-3687	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Years	\$1,080	Each	10%	\$972	Other	F1
13998 835-3688	13998 835-3688	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,160	Each	10%	\$1,944	Other	F1
13998 835-3689	13998 835-3689	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,240	Each	10%	\$2,916	Other	F1
13998 835-3690	13998 835-3690	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,320	Each	10%	\$3,888	Other	F1
13998 835-3691	13998 835-3691	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,400	Each	10%	\$4,860	Other	F1
13998 835-3692	13998 835-3692	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,170	Each	10%	\$1,053	Other	F1
13998 835-3693	13998 835-3693	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,340	Each	10%	\$2,106	Other	F1
13998 835-3694	13998 835-3694	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,510	Each	10%	\$3,159	Other	F1
13998 835-3695	13998 835-3695	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,680	Each	10%	\$4,212	Other	F1
13998 835-3696	13998 835-3696	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,850	Each	10%	\$5,265	Other	F1
13998 835-3697	13998 835-3697	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,260	Each	10%	\$1,134	Other	F1
13998 835-3698	13998 835-3698	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$2,520	Each	10%	\$2,268	Other	F1
13998 835-3699	13998 835-3699	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$3,780	Each	10%	\$3,402	Other	F1
13998 835-3700	13998 835-3700	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$5,040	Each	10%	\$4,536	Other	F1
13998 835-3701	13998 835-3701	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$6,300	Each	10%	\$5,670	Other	F1
13998 835-3702	13998 835-3702	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$47	Each	10%	\$43	Other	F1
13998 835-3703	13998 835-3703	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$95	Each	10%	\$85	Other	F1
13998 835-3704	13998 835-3704	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$142	Each	10%	\$128	Other	F1
13998 835-3705	13998 835-3705	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$189	Each	10%	\$171	Other	F1
13998 835-3706	13998 835-3706	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$237	Each	10%	\$213	Other	F1
13998 835-3707	13998 835-3707	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
13998 835-3708	13998 835-3708	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$114	Each	10%	\$102	Other	F1
13998 835-3709	13998 835-3709	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$171	Each	10%	\$153	Other	F1
13998 835-3710	13998 835-3710	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$205	Other	F1
13998 835-3711	13998 835-3711	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$256	Other	F1
13998 835-3712	13998 835-3712	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$62	Each	10%	\$55	Other	F1
13998 835-3713	13998 835-3713	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$123	Each	10%	\$111	Other	F1
13998 835-3714	13998 835-3714	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$185	Each	10%	\$166	Other	F1
13998 835-3715	13998 835-3715	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$246	Each	10%	\$222	Other	F1
13998 835-3716	13998 835-3716	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$308	Each	10%	\$277	Other	F1
13998 835-3717	13998 835-3717	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1
13998 835-3718	13998 835-3718	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$133	Each	10%	\$119	Other	F1
13998 835-3719	13998 835-3719	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1
13998 835-3720	13998 835-3720	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$239	Other	F1
13998 835-3721	13998 835-3721	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$332	Each	10%	\$298	Other	F1
13998 835-3722	13998 835-3722	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$362	Each	10%	\$343	Other	F1
13998 835-3723	13998 835-3723	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$763	Each	10%	\$687	Other	F1
13998 835-3724	13998 835-3724	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$1,145	Each	10%	\$1,030	Other	F1
13998 835-3725	13998 835-3725	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,528	Each	10%	\$1,374	Other	F1
13998 835-3726	13998 835-3726	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$1,908	Each	10%	\$1,717	Other	F1
13998 835-3727	13998 835-3727	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$429	Each	10%	\$386	Other	F1
13998 835-3728	13998 835-3728	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$859	Each	10%	\$773	Other	F1
13998 835-3729	13998 835-3729	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,288	Each	10%	\$1,159	Other	F1
13998 835-3730	13998 835-3730	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,717	Each	10%	\$1,545	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998_835-3731	13998_835-3731	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$2,147	Each	10%	\$1,932	Other	F1
13998_835-3732	13998_835-3732	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$453	Each	10%	\$408	Other	F1
13998_835-3733	13998_835-3733	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$906	Each	10%	\$816	Other	F1
13998_835-3734	13998_835-3734	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$1,359	Each	10%	\$1,224	Other	F1
13998_835-3735	13998_835-3735	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,813	Each	10%	\$1,631	Other	F1
13998_835-3736	13998_835-3736	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$2,266	Each	10%	\$2,039	Other	F1
13998_835-3737	13998_835-3737	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$477	Each	10%	\$429	Other	F1
13998_835-3738	13998_835-3738	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$954	Each	10%	\$859	Other	F1
13998_835-3739	13998_835-3739	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,431	Each	10%	\$1,288	Other	F1
13998_835-3740	13998_835-3740	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,908	Each	10%	\$1,717	Other	F1
13998_835-3741	13998_835-3741	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$2,385	Each	10%	\$2,147	Other	F1
13998_835-3742	13998_835-3742	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13998_835-3743	13998_835-3743	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
13998_835-3744	13998_835-3744	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
13998_835-3745	13998_835-3745	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
13998_835-3746	13998_835-3746	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
13998_835-3747	13998_835-3747	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13998_835-3748	13998_835-3748	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1
13998_835-3749	13998_835-3749	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1
13998_835-3750	13998_835-3750	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1
13998_835-3751	13998_835-3751	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1
13998_835-3752	13998_835-3752	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13998_835-3753	13998_835-3753	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13998_835-3754	13998_835-3754	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
13998_835-3755	13998_835-3755	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13998_835-3756	13998_835-3756	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
13998_835-3757	13998_835-3757	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13998_835-3758	13998_835-3758	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1
13998_835-3759	13998_835-3759	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1
13998_835-3760	13998_835-3760	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
13998_835-3761	13998_835-3761	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$34	Other	F1
13998_835-3762	13998_835-3762	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$479	Each	10%	\$431	Other	F1
13998_835-3763	13998_835-3763	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$959	Each	10%	\$863	Other	F1
13998_835-3764	13998_835-3764	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,438	Each	10%	\$1,294	Other	F1
13998_835-3765	13998_835-3765	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,917	Each	10%	\$1,726	Other	F1
13998_835-3766	13998_835-3766	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,397	Each	10%	\$2,157	Other	F1
13998_835-3767	13998_835-3767	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$539	Each	10%	\$485	Other	F1
13998_835-3768	13998_835-3768	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$1,079	Each	10%	\$971	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998_835-3769	13998_835-3769	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,618	Each	10%	\$1,456	Other	F1
13998_835-3770	13998_835-3770	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$2,157	Each	10%	\$1,941	Other	F1
13998_835-3771	13998_835-3771	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,696	Each	10%	\$2,427	Other	F1
13998_835-3772	13998_835-3772	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$569	Each	10%	\$512	Other	F1
13998_835-3773	13998_835-3773	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$1,138	Each	10%	\$1,025	Other	F1
13998_835-3774	13998_835-3774	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,708	Each	10%	\$1,537	Other	F1
13998_835-3775	13998_835-3775	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$2,277	Each	10%	\$2,049	Other	F1
13998_835-3776	13998_835-3776	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,846	Each	10%	\$2,562	Other	F1
13998_835-3777	13998_835-3777	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$599	Each	10%	\$539	Other	F1
13998_835-3778	13998_835-3778	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$1,198	Each	10%	\$1,079	Other	F1
13998_835-3779	13998_835-3779	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$1,798	Each	10%	\$1,618	Other	F1
13998_835-3780	13998_835-3780	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$2,397	Each	10%	\$2,157	Other	F1
13998_835-3781	13998_835-3781	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$2,996	Each	10%	\$2,696	Other	F1
13998_835-3782	13998_835-3782	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13998_835-3783	13998_835-3783	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1
13998_835-3784	13998_835-3784	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1
13998_835-3785	13998_835-3785	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$31	Each	10%	\$28	Other	F1
13998_835-3786	13998_835-3786	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$35	Other	F1
13998_835-3787	13998_835-3787	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13998_835-3788	13998_835-3788	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$17	Each	10%	\$16	Other	F1
13998_835-3789	13998_835-3789	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1
13998_835-3790	13998_835-3790	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$35	Each	10%	\$31	Other	F1
13998_835-3791	13998_835-3791	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$39	Other	F1
13998_835-3792	13998_835-3792	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13998_835-3793	13998_835-3793	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13998_835-3794	13998_835-3794	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1
13998_835-3795	13998_835-3795	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$33	Other	F1
13998_835-3796	13998_835-3796	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1
13998_835-3797	13998_835-3797	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13998_835-3798	13998_835-3798	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
13998_835-3799	13998_835-3799	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
13998_835-3800	13998_835-3800	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1
13998_835-3801	13998_835-3801	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
13998_835-3802	13998_835-3802	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$959	Each	10%	\$863	Other	F1
13998_835-3803	13998_835-3803	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$1,919	Each	10%	\$1,727	Other	F1
13998_835-3804	13998_835-3804	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$2,878	Each	10%	\$2,590	Other	F1
13998_835-3805	13998_835-3805	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$3,837	Each	10%	\$3,454	Other	F1
13998_835-3806	13998_835-3806	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$4,797	Each	10%	\$4,317	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
13998 835-3807	13998 835-3807	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$1,079	Each	10%	\$971	Other	F1
13998 835-3808	13998 835-3808	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$2,159	Each	10%	\$1,943	Other	F1
13998 835-3809	13998 835-3809	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$3,238	Each	10%	\$2,914	Other	F1
13998 835-3810	13998 835-3810	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$4,317	Each	10%	\$3,885	Other	F1
13998 835-3811	13998 835-3811	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$5,396	Each	10%	\$4,857	Other	F1
13998 835-3812	13998 835-3812	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 1 Year	\$1,139	Each	10%	\$1,025	Other	F1
13998 835-3813	13998 835-3813	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 2 Years	\$2,278	Each	10%	\$2,051	Other	F1
13998 835-3814	13998 835-3814	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 3 Years	\$3,418	Each	10%	\$3,076	Other	F1
13998 835-3815	13998 835-3815	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 4 Years	\$4,557	Each	10%	\$4,101	Other	F1
13998 835-3816	13998 835-3816	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 5 Years	\$5,696	Each	10%	\$5,127	Other	F1
13998 835-3817	13998 835-3817	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$1,199	Each	10%	\$1,079	Other	F1
13998 835-3818	13998 835-3818	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$2,398	Each	10%	\$2,159	Other	F1
13998 835-3819	13998 835-3819	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$3,598	Each	10%	\$3,238	Other	F1
13998 835-3820	13998 835-3820	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$4,797	Each	10%	\$4,317	Other	F1
13998 835-3821	13998 835-3821	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$5,996	Each	10%	\$5,396	Other	F1
13998 835-3822	13998 835-3822	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$14	Other	F1
13998 835-3823	13998 835-3823	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$31	Each	10%	\$28	Other	F1
13998 835-3824	13998 835-3824	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$46	Each	10%	\$41	Other	F1
13998 835-3825	13998 835-3825	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$61	Each	10%	\$55	Other	F1
13998 835-3826	13998 835-3826	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$77	Each	10%	\$69	Other	F1
13998 835-3827	13998 835-3827	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1
13998 835-3828	13998 835-3828	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1
13998 835-3829	13998 835-3829	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1
13998 835-3830	13998 835-3830	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$69	Each	10%	\$62	Other	F1
13998 835-3831	13998 835-3831	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$78	Other	F1
13998 835-3832	13998 835-3832	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1
13998 835-3833	13998 835-3833	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$36	Each	10%	\$33	Other	F1
13998 835-3834	13998 835-3834	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$55	Each	10%	\$49	Other	F1
13998 835-3835	13998 835-3835	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$73	Each	10%	\$66	Other	F1
13998 835-3836	13998 835-3836	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$91	Each	10%	\$82	Other	F1
13998 835-3837	13998 835-3837	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1
13998 835-3838	13998 835-3838	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$38	Each	10%	\$35	Other	F1
13998 835-3839	13998 835-3839	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$58	Each	10%	\$52	Other	F1
13998 835-3840	13998 835-3840	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$77	Each	10%	\$69	Other	F1
13998 835-3841	13998 835-3841	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$96	Each	10%	\$86	Other	F1
13998 835-3842	13998 835-3842	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1
13998 835-3843	13998 835-3843	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2	\$533	Each	10%	\$480	Other	F1
13998 835-3844	13998 835-3844	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3	\$800	Each	10%	\$720	Other	F1
13998 835-3845	13998 835-3845	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4	\$1,067	Each	10%	\$960	Other	F1
13998 835-3846	13998 835-3846	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5	\$1,334	Each	10%	\$1,200	Other	F1
13998 835-3847	13998 835-3847	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
13998 835-3848	13998 835-3848	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
13998 835-3849	13998 835-3849	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
13998 835-3850	13998 835-3850	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
13998 835-3851	13998 835-3851	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998 835-3852	13998 835-3852	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
13998 835-3853	13998 835-3853	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1
13998 835-3854	13998 835-3854	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1
13998 835-3855	13998 835-3855	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1
13998 835-3856	13998 835-3856	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1
13998 835-3857	13998 835-3857	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
13998 835-3858	13998 835-3858	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
13998 835-3859	13998 835-3859	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
13998 835-3860	13998 835-3860	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
13998 835-3861	13998 835-3861	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
13998 835-3862	13998 835-3862	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13998 835-3863	13998 835-3863	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
13998 835-3864	13998 835-3864	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
13998 835-3865	13998 835-3865	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
13998 835-3866	13998 835-3866	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
13998 835-3867	13998 835-3867	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13998 835-3868	13998 835-3868	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13998 835-3869	13998 835-3869	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
13998 835-3870	13998 835-3870	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13998 835-3871	13998 835-3871	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
13998 835-3872	13998 835-3872	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13998 835-3873	13998 835-3873	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13998 835-3874	13998 835-3874	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
13998 835-3875	13998 835-3875	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
13998 835-3876	13998 835-3876	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
13998 835-3877	13998 835-3877	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13998 835-3878	13998 835-3878	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
13998 835-3879	13998 835-3879	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
13998 835-3880	13998 835-3880	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
13998 835-3881	13998 835-3881	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
13998 835-3882	13998 835-3882	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$157	Each	10%	\$142	Other	F1
13998 835-3883	13998 835-3883	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$315	Each	10%	\$283	Other	F1
13998 835-3884	13998 835-3884	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$472	Each	10%	\$425	Other	F1
13998 835-3885	13998 835-3885	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$629	Each	10%	\$566	Other	F1
13998 835-3886	13998 835-3886	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$786	Each	10%	\$708	Other	F1
13998 835-3887	13998 835-3887	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$177	Each	10%	\$159	Other	F1
13998 835-3888	13998 835-3888	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$354	Each	10%	\$318	Other	F1
13998 835-3889	13998 835-3889	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$531	Each	10%	\$478	Other	F1
13998 835-3890	13998 835-3890	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$708	Each	10%	\$637	Other	F1
13998 835-3891	13998 835-3891	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$885	Each	10%	\$796	Other	F1
13998 835-3892	13998 835-3892	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$187	Each	10%	\$168	Other	F1
13998 835-3893	13998 835-3893	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$374	Each	10%	\$336	Other	F1
13998 835-3894	13998 835-3894	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$560	Each	10%	\$504	Other	F1
13998 835-3895	13998 835-3895	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$747	Each	10%	\$672	Other	F1
13998 835-3896	13998 835-3896	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$934	Each	10%	\$840	Other	F1
13998 835-3897	13998 835-3897	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$197	Each	10%	\$177	Other	F1
13998 835-3898	13998 835-3898	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$393	Each	10%	\$354	Other	F1
13998 835-3899	13998 835-3899	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$590	Each	10%	\$531	Other	F1
13998 835-3900	13998 835-3900	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$786	Each	10%	\$708	Other	F1
13998 835-3901	13998 835-3901	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$983	Each	10%	\$885	Other	F1
13998 835-3902	13998 835-3902	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998 835-3903	13998 835-3903	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
13998 835-3904	13998 835-3904	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
13998 835-3905	13998 835-3905	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
13998 835-3906	13998 835-3906	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$13	Each	10%	\$12	Other	F1
13998 835-3907	13998 835-3907	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13998 835-3908	13998 835-3908	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
13998 835-3909	13998 835-3909	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
13998 835-3910	13998 835-3910	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$10	Other	F1
13998 835-3911	13998 835-3911	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
13998 835-3912	13998 835-3912	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13998 835-3913	13998 835-3913	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
13998 835-3914	13998 835-3914	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
13998 835-3915	13998 835-3915	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
13998 835-3916	13998 835-3916	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
13998 835-3917	13998 835-3917	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13998 835-3918	13998 835-3918	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
13998 835-3919	13998 835-3919	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
13998 835-3920	13998 835-3920	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
13998 835-3921	13998 835-3921	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
13998 835-3922	13998 835-3922	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1
13998 835-3923	13998 835-3923	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1
13998 835-3924	13998 835-3924	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1
13998 835-3925	13998 835-3925	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1
13998 835-3926	13998 835-3926	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1
13998 835-3927	13998 835-3927	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
13998 835-3928	13998 835-3928	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
13998 835-3929	13998 835-3929	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
13998 835-3930	13998 835-3930	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
13998 835-3931	13998 835-3931	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
13998 835-3932	13998 835-3932	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
13998 835-3933	13998 835-3933	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1
13998 835-3934	13998 835-3934	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1
13998 835-3935	13998 835-3935	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1
13998 835-3936	13998 835-3936	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1
13998 835-3937	13998 835-3937	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
13998 835-3938	13998 835-3938	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
13998 835-3939	13998 835-3939	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
13998 835-3940	13998 835-3940	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
13998 835-3941	13998 835-3941	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
13998 835-3942	13998 835-3942	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998 835-3943	13998 835-3943	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$9	Each	10%	\$8	Other	F1
13998 835-3944	13998 835-3944	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
13998 835-3945	13998 835-3945	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
13998 835-3946	13998 835-3946	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
13998 835-3947	13998 835-3947	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13998 835-3948	13998 835-3948	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13998 835-3949	13998 835-3949	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
13998 835-3950	13998 835-3950	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13998 835-3951	13998 835-3951	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
13998 835-3952	13998 835-3952	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13998 835-3953	13998 835-3953	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13998 835-3954	13998 835-3954	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
13998 835-3955	13998 835-3955	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
13998 835-3956	13998 835-3956	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
13998 835-3957	13998 835-3957	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13998 835-3958	13998 835-3958	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
13998 835-3959	13998 835-3959	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
13998 835-3960	13998 835-3960	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
13998 835-3961	13998 835-3961	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
13998 835-3962	13998 835-3962	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1
13998 835-3963	13998 835-3963	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1
13998 835-3964	13998 835-3964	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1
13998 835-3965	13998 835-3965	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1
13998 835-3966	13998 835-3966	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1
13998 835-3967	13998 835-3967	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
13998 835-3968	13998 835-3968	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
13998 835-3969	13998 835-3969	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
13998 835-3970	13998 835-3970	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
13998 835-3971	13998 835-3971	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
13998 835-3972	13998 835-3972	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
13998 835-3973	13998 835-3973	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1
13998 835-3974	13998 835-3974	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1
13998 835-3975	13998 835-3975	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1
13998 835-3976	13998 835-3976	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1
13998 835-3977	13998 835-3977	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
13998 835-3978	13998 835-3978	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
13998 835-3979	13998 835-3979	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
13998 835-3980	13998 835-3980	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
13998 835-3981	13998 835-3981	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
13998 835-3982	13998 835-3982	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13998 835-3983	13998 835-3983	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
13998 835-3984	13998 835-3984	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
13998 835-3985	13998 835-3985	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
13998 835-3986	13998 835-3986	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1	
13998 835-3987	13998 835-3987	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1	
13998 835-3988	13998 835-3988	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
13998 835-3989	13998 835-3989	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1	
13998 835-3990	13998 835-3990	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1	
13998 835-3991	13998 835-3991	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1	
13998 835-3992	13998 835-3992	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
13998 835-3993	13998 835-3993	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
13998 835-3994	13998 835-3994	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1	
13998 835-3995	13998 835-3995	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1	
13998 835-3996	13998 835-3996	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1	
13998 835-3997	13998 835-3997	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
13998 835-3998	13998 835-3998	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1	
13998 835-3999	13998 835-3999	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1	
13998 835-4000	13998 835-4000	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1	
13998 835-4001	13998 835-4001	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1	
13998 835-4002	13998 835-4002	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$109	Each	10%	\$98	Other	F1	
13998 835-4003	13998 835-4003	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$217	Each	10%	\$196	Other	F1	
13998 835-4004	13998 835-4004	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$326	Each	10%	\$293	Other	F1	
13998 835-4005	13998 835-4005	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$435	Each	10%	\$391	Other	F1	
13998 835-4006	13998 835-4006	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$543	Each	10%	\$489	Other	F1	
13998 835-4007	13998 835-4007	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$122	Each	10%	\$110	Other	F1	
13998 835-4008	13998 835-4008	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$244	Each	10%	\$220	Other	F1	
13998 835-4009	13998 835-4009	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$367	Each	10%	\$330	Other	F1	
13998 835-4010	13998 835-4010	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$489	Each	10%	\$440	Other	F1	
13998 835-4011	13998 835-4011	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$611	Each	10%	\$550	Other	F1	
13998 835-4012	13998 835-4012	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$129	Each	10%	\$116	Other	F1	
13998 835-4013	13998 835-4013	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$258	Each	10%	\$232	Other	F1	
13998 835-4014	13998 835-4014	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$387	Each	10%	\$348	Other	F1	
13998 835-4015	13998 835-4015	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$516	Each	10%	\$464	Other	F1	
13998 835-4016	13998 835-4016	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$645	Each	10%	\$581	Other	F1	
13998 835-4017	13998 835-4017	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$136	Each	10%	\$122	Other	F1	
13998 835-4018	13998 835-4018	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$272	Each	10%	\$244	Other	F1	
13998 835-4019	13998 835-4019	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$407	Each	10%	\$367	Other	F1	
13998 835-4020	13998 835-4020	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$543	Each	10%	\$489	Other	F1	
13998 835-4021	13998 835-4021	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$679	Each	10%	\$611	Other	F1	
13998 835-4022	13998 835-4022	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
13998 835-4023	13998 835-4023	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1	
13998 835-4024	13998 835-4024	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1	
13998 835-4025	13998 835-4025	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1	
13998 835-4026	13998 835-4026	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1	
13998 835-4027	13998 835-4027	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
13998 835-4028	13998 835-4028	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1	
13998 835-4029	13998 835-4029	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1	
13998 835-4030	13998 835-4030	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1	
13998 835-4031	13998 835-4031	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1	
13998 835-4032	13998 835-4032	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$2	Each	10%	\$2	Other	F1	
13998 835-4033	13998 835-4033	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$4	Each	10%	\$4	Other	F1	
13998 835-4034	13998 835-4034	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$6	Each	10%	\$6	Other	F1	
13998 835-4035	13998 835-4035	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$8	Other	F1	
13998 835-4036	13998 835-4036	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
13998 835-4037	13998 835-4037	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1	
13998 835-4038	13998 835-4038	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1	
13998 835-4039	13998 835-4039	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$7	Each	10%	\$6	Other	F1	
13998 835-4040	13998 835-4040	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$9	Each	10%	\$8	Other	F1	
13998 835-4041	13998 835-4041	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1	
13998 835-4042	13998 835-4042	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$336	Each	10%	\$303	Other	F1	
13998 835-4043	13998 835-4043	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$673	Each	10%	\$606	Other	F1	
13998 835-4044	13998 835-4044	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$1,009	Each	10%	\$908	Other	F1	
13998 835-4045	13998 835-4045	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,346	Each	10%	\$1,211	Other	F1	
13998 835-4046	13998 835-4046	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,682	Each	10%	\$1,514	Other	F1	
13998 835-4047	13998 835-4047	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$379	Each	10%	\$341	Other	F1	
13998 835-4048	13998 835-4048	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$757	Each	10%	\$681	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13998 835-4049	13998 835-4049	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,136	Each	10%	\$1,022	Other	F1
13998 835-4050	13998 835-4050	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,514	Each	10%	\$1,363	Other	F1
13998 835-4051	13998 835-4051	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,893	Each	10%	\$1,703	Other	F1
13998 835-4052	13998 835-4052	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$400	Each	10%	\$360	Other	F1
13998 835-4053	13998 835-4053	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$799	Each	10%	\$719	Other	F1
13998 835-4054	13998 835-4054	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,199	Each	10%	\$1,079	Other	F1
13998 835-4055	13998 835-4055	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,598	Each	10%	\$1,438	Other	F1
13998 835-4056	13998 835-4056	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$1,998	Each	10%	\$1,798	Other	F1
13998 835-4057	13998 835-4057	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$421	Each	10%	\$379	Other	F1
13998 835-4058	13998 835-4058	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$841	Each	10%	\$757	Other	F1
13998 835-4059	13998 835-4059	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,262	Each	10%	\$1,136	Other	F1
13998 835-4060	13998 835-4060	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,682	Each	10%	\$1,514	Other	F1
13998 835-4061	13998 835-4061	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$2,103	Each	10%	\$1,893	Other	F1
13998 835-4062	13998 835-4062	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
13998 835-4063	13998 835-4063	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13998 835-4064	13998 835-4064	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1
13998 835-4065	13998 835-4065	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1
13998 835-4066	13998 835-4066	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$30	Each	10%	\$27	Other	F1
13998 835-4067	13998 835-4067	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
13998 835-4068	13998 835-4068	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
13998 835-4069	13998 835-4069	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1
13998 835-4070	13998 835-4070	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
13998 835-4071	13998 835-4071	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$33	Each	10%	\$30	Other	F1
13998 835-4072	13998 835-4072	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
13998 835-4073	13998 835-4073	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
13998 835-4074	13998 835-4074	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$19	Other	F1
13998 835-4075	13998 835-4075	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$28	Each	10%	\$25	Other	F1
13998 835-4076	13998 835-4076	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$35	Each	10%	\$32	Other	F1
13998 835-4077	13998 835-4077	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$7	Other	F1
13998 835-4078	13998 835-4078	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
13998 835-4079	13998 835-4079	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$20	Other	F1
13998 835-4080	13998 835-4080	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
13998 835-4081	13998 835-4081	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1
13998 835-4082	13998 835-4082	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$109	Each	10%	\$98	Other	F1
13998 835-4083	13998 835-4083	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$217	Each	10%	\$196	Other	F1
13998 835-4084	13998 835-4084	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$326	Each	10%	\$293	Other	F1
13998 835-4085	13998 835-4085	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$435	Each	10%	\$391	Other	F1
13998 835-4086	13998 835-4086	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$543	Each	10%	\$489	Other	F1
13998 835-4087	13998 835-4087	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$122	Each	10%	\$110	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998 835-4088	13998 835-4088	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$244	Each	10%	\$220	Other	F1
13998 835-4089	13998 835-4089	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$367	Each	10%	\$330	Other	F1
13998 835-4090	13998 835-4090	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$489	Each	10%	\$440	Other	F1
13998 835-4091	13998 835-4091	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$611	Each	10%	\$550	Other	F1
13998 835-4092	13998 835-4092	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$129	Each	10%	\$116	Other	F1
13998 835-4093	13998 835-4093	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$258	Each	10%	\$232	Other	F1
13998 835-4094	13998 835-4094	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$387	Each	10%	\$348	Other	F1
13998 835-4095	13998 835-4095	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$516	Each	10%	\$464	Other	F1
13998 835-4096	13998 835-4096	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$645	Each	10%	\$581	Other	F1
13998 835-4097	13998 835-4097	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$136	Each	10%	\$122	Other	F1
13998 835-4098	13998 835-4098	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$272	Each	10%	\$244	Other	F1
13998 835-4099	13998 835-4099	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$407	Each	10%	\$367	Other	F1
13998 835-4100	13998 835-4100	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$543	Each	10%	\$489	Other	F1
13998 835-4101	13998 835-4101	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$679	Each	10%	\$611	Other	F1
13998 835-4102	13998 835-4102	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13998 835-4103	13998 835-4103	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
13998 835-4104	13998 835-4104	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
13998 835-4105	13998 835-4105	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
13998 835-4106	13998 835-4106	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
13998 835-4107	13998 835-4107	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13998 835-4108	13998 835-4108	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
13998 835-4109	13998 835-4109	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
13998 835-4110	13998 835-4110	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
13998 835-4111	13998 835-4111	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13998 835-4112	13998 835-4112	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13998 835-4113	13998 835-4113	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
13998 835-4114	13998 835-4114	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
13998 835-4115	13998 835-4115	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
13998 835-4116	13998 835-4116	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
13998 835-4117	13998 835-4117	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13998 835-4118	13998 835-4118	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
13998 835-4119	13998 835-4119	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
13998 835-4120	13998 835-4120	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
13998 835-4121	13998 835-4121	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
13998 835-4122	13998 835-4122	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998 835-4123	13998 835-4123	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998 835-4124	13998 835-4124	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998 835-4125	13998 835-4125	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13998_835-4126	13998_835-4126	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4127	13998_835-4127	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4128	13998_835-4128	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4129	13998_835-4129	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4130	13998_835-4130	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4131	13998_835-4131	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4132	13998_835-4132	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4133	13998_835-4133	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4134	13998_835-4134	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4135	13998_835-4135	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4136	13998_835-4136	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4137	13998_835-4137	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4138	13998_835-4138	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4139	13998_835-4139	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4140	13998_835-4140	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4141	13998_835-4141	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4142	13998_835-4142	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
13998_835-4143	13998_835-4143	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
13998_835-4144	13998_835-4144	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
13998_835-4145	13998_835-4145	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
13998_835-4146	13998_835-4146	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
13998_835-4147	13998_835-4147	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
13998_835-4148	13998_835-4148	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
13998_835-4149	13998_835-4149	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
13998_835-4150	13998_835-4150	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
13998_835-4151	13998_835-4151	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
13998_835-4152	13998_835-4152	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
13998_835-4153	13998_835-4153	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
13998_835-4154	13998_835-4154	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
13998_835-4155	13998_835-4155	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
13998_835-4156	13998_835-4156	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
13998_835-4157	13998_835-4157	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
13998_835-4158	13998_835-4158	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
13998_835-4159	13998_835-4159	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
13998_835-4160	13998_835-4160	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
13998_835-4161	13998_835-4161	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
13998_835-4162	13998_835-4162	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4163	13998_835-4163	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998_835-4164	13998_835-4164	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4165	13998_835-4165	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4166	13998_835-4166	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4167	13998_835-4167	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4168	13998_835-4168	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4169	13998_835-4169	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4170	13998_835-4170	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4171	13998_835-4171	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4172	13998_835-4172	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4173	13998_835-4173	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4174	13998_835-4174	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4175	13998_835-4175	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4176	13998_835-4176	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4177	13998_835-4177	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4178	13998_835-4178	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4179	13998_835-4179	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4180	13998_835-4180	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4181	13998_835-4181	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4182	13998_835-4182	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4183	13998_835-4183	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4184	13998_835-4184	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4185	13998_835-4185	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4186	13998_835-4186	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4187	13998_835-4187	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4188	13998_835-4188	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4189	13998_835-4189	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4190	13998_835-4190	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4191	13998_835-4191	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4192	13998_835-4192	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4193	13998_835-4193	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4194	13998_835-4194	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4195	13998_835-4195	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4196	13998_835-4196	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4197	13998_835-4197	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4198	13998_835-4198	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4199	13998_835-4199	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4200	13998_835-4200	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4201	13998_835-4201	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998_835-4202	13998_835-4202	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4203	13998_835-4203	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4204	13998_835-4204	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4205	13998_835-4205	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4206	13998_835-4206	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4207	13998_835-4207	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4208	13998_835-4208	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4209	13998_835-4209	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4210	13998_835-4210	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4211	13998_835-4211	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4212	13998_835-4212	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4213	13998_835-4213	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4214	13998_835-4214	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4215	13998_835-4215	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4216	13998_835-4216	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4217	13998_835-4217	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4218	13998_835-4218	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4219	13998_835-4219	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4220	13998_835-4220	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4221	13998_835-4221	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4222	13998_835-4222	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4223	13998_835-4223	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4224	13998_835-4224	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4225	13998_835-4225	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4226	13998_835-4226	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4227	13998_835-4227	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4228	13998_835-4228	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4229	13998_835-4229	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4230	13998_835-4230	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4231	13998_835-4231	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4232	13998_835-4232	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4233	13998_835-4233	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4234	13998_835-4234	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4235	13998_835-4235	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4236	13998_835-4236	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4237	13998_835-4237	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4238	13998_835-4238	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4239	13998_835-4239	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998_835-4240	13998_835-4240	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4241	13998_835-4241	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4242	13998_835-4242	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4243	13998_835-4243	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4244	13998_835-4244	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4245	13998_835-4245	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4246	13998_835-4246	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4247	13998_835-4247	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4248	13998_835-4248	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4249	13998_835-4249	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4250	13998_835-4250	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4251	13998_835-4251	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4252	13998_835-4252	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4253	13998_835-4253	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4254	13998_835-4254	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4255	13998_835-4255	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4256	13998_835-4256	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4257	13998_835-4257	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13998_835-4258	13998_835-4258	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4259	13998_835-4259	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4260	13998_835-4260	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13998_835-4261	13998_835-4261	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13998_837-0279	13998_837-0279	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$612	Each	10%	\$551	Other	F1
13998_837-0280	13998_837-0280	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$1,836	Each	10%	\$1,653	Other	F1
13998_837-0281	13998_837-0281	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,448	Each	10%	\$2,204	Other	F1
13998_837-0282	13998_837-0282	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,061	Each	10%	\$2,755	Other	F1
13998_837-0283	13998_837-0283	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$735	Each	10%	\$661	Other	F1
13998_837-0284	13998_837-0284	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,204	Each	10%	\$1,983	Other	F1
13998_837-0285	13998_837-0285	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,938	Each	10%	\$2,644	Other	F1
13998_837-0286	13998_837-0286	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,673	Each	10%	\$3,305	Other	F1
13998_837-0287	13998_837-0287	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$796	Each	10%	\$716	Other	F1
13998_837-0288	13998_837-0288	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,387	Each	10%	\$2,149	Other	F1
13998_837-0289	13998_837-0289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,183	Each	10%	\$2,865	Other	F1
13998_837-0290	13998_837-0290	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,979	Each	10%	\$3,581	Other	F1
13998_837-0291	13998_837-0291	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$857	Each	10%	\$771	Other	F1
13998_837-0292	13998_837-0292	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,571	Each	10%	\$2,314	Other	F1
13998_837-0293	13998_837-0293	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,428	Each	10%	\$3,085	Other	F1
13998_837-0294	13998_837-0294	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$4,285	Each	10%	\$3,856	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13998 837-0295	13998 837-0295	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,224	Each	10%	\$1,102	Other	F1	
13998 837-0296	13998 837-0296	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,469	Each	10%	\$1,322	Other	F1	
13998 837-0297	13998 837-0297	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,592	Each	10%	\$1,432	Other	F1	
13998 837-0298	13998 837-0298	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,714	Each	10%	\$1,543	Other	F1	
13998 837-0307	13998 837-0307	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$194	Each	10%	\$175	Other	F1	
13998 837-0308	13998 837-0308	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$582	Each	10%	\$524	Other	F1	
13998 837-0309	13998 837-0309	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$776	Each	10%	\$698	Other	F1	
13998 837-0310	13998 837-0310	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$970	Each	10%	\$873	Other	F1	
13998 837-0311	13998 837-0311	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$233	Each	10%	\$209	Other	F1	
13998 837-0312	13998 837-0312	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$698	Each	10%	\$628	Other	F1	
13998 837-0313	13998 837-0313	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$931	Each	10%	\$838	Other	F1	
13998 837-0314	13998 837-0314	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,164	Each	10%	\$1,047	Other	F1	
13998 837-0315	13998 837-0315	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$252	Each	10%	\$227	Other	F1	
13998 837-0316	13998 837-0316	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$756	Each	10%	\$681	Other	F1	
13998 837-0317	13998 837-0317	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,008	Each	10%	\$908	Other	F1	
13998 837-0318	13998 837-0318	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,261	Each	10%	\$1,135	Other	F1	
13998 837-0319	13998 837-0319	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$272	Each	10%	\$244	Other	F1	
13998 837-0320	13998 837-0320	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$815	Each	10%	\$733	Other	F1	
13998 837-0321	13998 837-0321	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$1,086	Each	10%	\$977	Other	F1	
13998 837-0322	13998 837-0322	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$1,358	Each	10%	\$1,222	Other	F1	
13998 837-0323	13998 837-0323	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$388	Each	10%	\$349	Other	F1	
13998 837-0324	13998 837-0324	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$465	Each	10%	\$419	Other	F1	
13998 837-0325	13998 837-0325	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$504	Each	10%	\$454	Other	F1	
13998 837-0326	13998 837-0326	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier 2 Years	\$543	Each	10%	\$489	Other	F1	
13998 843-7437	13998 843-7437	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$13,252	Each	10%	\$11,927	Other	F1	
13998 843-7443	13998 843-7443	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$8,834	Each	10%	\$7,951	Other	F1	
13998 843-7449	13998 843-7449	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$2,209	Each	10%	\$1,988	Other	F1	
13998 843-7636	13998 843-7636	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$6,626	Each	10%	\$5,963	Other	F1	
13998 843-7637	13998 843-7637	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$15,460	Each	10%	\$13,914	Other	F1	
13998 843-7644	13998 843-7644	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$11,043	Each	10%	\$9,939	Other	F1	
13998 843-7650	13998 843-7650	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$2,209	Each	10%	\$1,988	Other	F1	
13998 843-7654	13998 843-7654	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$4,417	Each	10%	\$3,976	Other	F1	
13998 843-7655	13998 843-7655	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$4,417	Each	10%	\$3,976	Other	F1	
13998 843-7659	13998 843-7659	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$11,043	Each	10%	\$9,939	Other	F1	
13998 843-7673	13998 843-7673	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$6,626	Each	10%	\$5,963	Other	F1	
13998 843-7675	13998 843-7675	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$8,834	Each	10%	\$7,951	Other	F1	
13998 843-7678	13998 843-7678	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$15,460	Each	10%	\$13,914	Other	F1	
13998 843-7679	13998 843-7679	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$13,252	Each	10%	\$11,927	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998 847-3953	13998 847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
13998 847-3954	13998 847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
13998 847-6066	13998 847-6066	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$8,834	Each	10%	\$7,951	Other	F1
13998 847-6067	13998 847-6067	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$13,252	Each	10%	\$11,927	Other	F1
13998 847-6068	13998 847-6068	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$17,669	Each	10%	\$15,902	Other	F1
13998 847-6069	13998 847-6069	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$26,503	Each	10%	\$23,853	Other	F1
13998 847-6085	13998 847-6085	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$22,086	Each	10%	\$19,878	Other	F1
13998 847-6100	13998 847-6100	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$30,921	Each	10%	\$27,829	Other	F1
13998 847-6101	13998 847-6101	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$4,417	Each	10%	\$3,976	Other	F1
13998 951-2015	13998 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13998 975-3461	13998 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13998 984-3267	13998 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
13998 989-3439	13998 989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13998 992-6149	13998 992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13999 007-1527	13999 007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13999 009-4364	13999 009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
13999 009-4877	13999 009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
13999 460-5909	13999 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13999 460-8531	13999 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
13999 460-9052	13999 460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13999 460-9900	13999 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13999 461-0497	13999 461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
13999 468-8025	13999 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
13999 468-8026	13999 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13999 468-8027	13999 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13999 468-8028	13999 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13999 468-8029	13999 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13999 806-7308	13999 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13999 812-4005	13999 812-4005	Storage Unstructured	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
13999 825-8623	13999 825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13999 825-8624	13999 825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13999 829-3026	13999 829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
13999 829-3033	13999 829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1
13999 829-3034	13999 829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1
13999 831-4620	13999 831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
13999 831-4621	13999 831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
13999 831-4622	13999 831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
13999 831-4623	13999 831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1



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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999 831-4624	13999 831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
13999 831-4625	13999 831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
13999 831-4626	13999 831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
13999 831-4627	13999 831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
13999 831-4628	13999 831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
13999 831-4629	13999 831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
13999 831-5273	13999 831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
13999 831-5274	13999 831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
13999 831-5275	13999 831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
13999 833-5077	13999 833-5077	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Years	\$0	Each	10%	\$0	Other	F1
13999 833-5078	13999 833-5078	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$355	Each	10%	\$320	Other	F1
13999 833-5081	13999 833-5081	Storage Unstructured	Keep Your Hard Drive 1 Year	\$1,041	Each	10%	\$937	Other	F1
13999 833-5082	13999 833-5082	Storage Unstructured	Keep Your Hard Drive 2 Years	\$2,082	Each	10%	\$1,874	Other	F1
13999 833-5083	13999 833-5083	Storage Unstructured	Keep Your Hard Drive 3 Years	\$3,123	Each	10%	\$2,811	Other	F1
13999 833-5084	13999 833-5084	Storage Unstructured	Keep Your Hard Drive 4 Years	\$4,164	Each	10%	\$3,748	Other	F1
13999 833-5085	13999 833-5085	Storage Unstructured	Keep Your Hard Drive 5 Years	\$5,205	Each	10%	\$4,685	Other	F1
13999 833-5088	13999 833-5088	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,434	Each	10%	\$3,091	Other	F1
13999 833-5089	13999 833-5089	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,868	Each	10%	\$6,181	Other	F1
13999 833-5090	13999 833-5090	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$10,302	Each	10%	\$9,272	Other	F1
13999 833-5091	13999 833-5091	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$13,737	Each	10%	\$12,363	Other	F1
13999 833-5092	13999 833-5092	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$17,171	Each	10%	\$15,454	Other	F1
13999 833-5095	13999 833-5095	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$41	Each	10%	\$37	Other	F1
13999 833-5096	13999 833-5096	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$81	Each	10%	\$73	Other	F1
13999 833-5097	13999 833-5097	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$122	Each	10%	\$110	Other	F1
13999 833-5098	13999 833-5098	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$163	Each	10%	\$147	Other	F1
13999 833-5099	13999 833-5099	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$204	Each	10%	\$183	Other	F1
13999 833-5102	13999 833-5102	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$2,047	Each	10%	\$1,842	Other	F1
13999 833-5103	13999 833-5103	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,047	Each	10%	\$1,842	Other	F1
13999 833-5104	13999 833-5104	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$4,094	Each	10%	\$3,685	Other	F1
13999 833-5105	13999 833-5105	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$6,141	Each	10%	\$5,527	Other	F1
13999 833-5106	13999 833-5106	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$8,188	Each	10%	\$7,369	Other	F1
13999 833-5109	13999 833-5109	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,713	Each	10%	\$3,342	Other	F1
13999 833-5110	13999 833-5110	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$7,426	Each	10%	\$6,683	Other	F1
13999 833-5111	13999 833-5111	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$11,139	Each	10%	\$10,025	Other	F1
13999 833-5112	13999 833-5112	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$14,852	Each	10%	\$13,367	Other	F1
13999 833-5113	13999 833-5113	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$18,565	Each	10%	\$16,709	Other	F1
13999 833-5116	13999 833-5116	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$34	Each	10%	\$31	Other	F1
13999 833-5117	13999 833-5117	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$68	Each	10%	\$61	Other	F1

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Vendor Notes:

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13999 833-5118	13999 833-5118	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$102	Each	10%	\$92	Other	F1
13999 833-5119	13999 833-5119	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$136	Each	10%	\$122	Other	F1
13999 833-5120	13999 833-5120	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$170	Each	10%	\$153	Other	F1
13999 833-5123	13999 833-5123	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,366	Each	10%	\$1,229	Other	F1
13999 833-5124	13999 833-5124	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$1,366	Each	10%	\$1,229	Other	F1
13999 833-5125	13999 833-5125	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$2,732	Each	10%	\$2,459	Other	F1
13999 833-5126	13999 833-5126	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$4,097	Each	10%	\$3,687	Other	F1
13999 833-5127	13999 833-5127	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$5,463	Each	10%	\$4,917	Other	F1
13999 833-5130	13999 833-5130	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$4,601	Each	10%	\$4,141	Other	F1
13999 833-5131	13999 833-5131	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$9,202	Each	10%	\$8,282	Other	F1
13999 833-5132	13999 833-5132	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$13,803	Each	10%	\$12,423	Other	F1
13999 833-5133	13999 833-5133	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$18,404	Each	10%	\$16,564	Other	F1
13999 833-5134	13999 833-5134	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$23,005	Each	10%	\$20,705	Other	F1
13999 833-5137	13999 833-5137	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$48	Each	10%	\$43	Other	F1
13999 833-5138	13999 833-5138	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$95	Each	10%	\$86	Other	F1
13999 833-5139	13999 833-5139	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$143	Each	10%	\$128	Other	F1
13999 833-5140	13999 833-5140	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$190	Each	10%	\$171	Other	F1
13999 833-5141	13999 833-5141	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$238	Each	10%	\$214	Other	F1
13999 833-5144	13999 833-5144	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$2,222	Each	10%	\$2,000	Other	F1
13999 833-5145	13999 833-5145	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$2,222	Each	10%	\$2,000	Other	F1
13999 833-5146	13999 833-5146	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$4,443	Each	10%	\$3,999	Other	F1
13999 833-5147	13999 833-5147	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$6,665	Each	10%	\$5,999	Other	F1
13999 833-5148	13999 833-5148	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$8,887	Each	10%	\$7,998	Other	F1
13999 833-5151	13999 833-5151	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$4,498	Each	10%	\$4,048	Other	F1
13999 833-5152	13999 833-5152	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$8,996	Each	10%	\$8,096	Other	F1
13999 833-5153	13999 833-5153	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$13,495	Each	10%	\$12,146	Other	F1
13999 833-5154	13999 833-5154	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$17,993	Each	10%	\$16,194	Other	F1
13999 833-5155	13999 833-5155	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$22,491	Each	10%	\$20,242	Other	F1
13999 833-5158	13999 833-5158	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$44	Each	10%	\$40	Other	F1
13999 833-5159	13999 833-5159	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$88	Each	10%	\$79	Other	F1
13999 833-5160	13999 833-5160	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$132	Each	10%	\$119	Other	F1
13999 833-5161	13999 833-5161	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$176	Each	10%	\$159	Other	F1
13999 833-5162	13999 833-5162	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$221	Each	10%	\$199	Other	F1
13999 833-5165	13999 833-5165	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,639	Each	10%	\$1,475	Other	F1
13999 833-5166	13999 833-5166	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$1,639	Each	10%	\$1,475	Other	F1
13999 833-5167	13999 833-5167	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$3,278	Each	10%	\$2,950	Other	F1
13999 833-5168	13999 833-5168	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$4,917	Each	10%	\$4,425	Other	F1
13999 833-5169	13999 833-5169	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$6,556	Each	10%	\$5,900	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L1 (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999 833-5174	13999 833-5174	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$688	Each	10%	\$619	Other	F1
13999 833-5175	13999 833-5175	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,377	Each	10%	\$1,239	Other	F1
13999 833-5176	13999 833-5176	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,064	Each	10%	\$1,858	Other	F1
13999 833-5177	13999 833-5177	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,752	Each	10%	\$2,477	Other	F1
13999 833-5178	13999 833-5178	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$3,440	Each	10%	\$3,096	Other	F1
13999 833-5183	13999 833-5183	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$758	Each	10%	\$682	Other	F1
13999 833-5184	13999 833-5184	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,516	Each	10%	\$1,364	Other	F1
13999 833-5185	13999 833-5185	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,273	Each	10%	\$2,046	Other	F1
13999 833-5186	13999 833-5186	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$3,031	Each	10%	\$2,728	Other	F1
13999 833-5187	13999 833-5187	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$3,789	Each	10%	\$3,410	Other	F1
13999 834-9817	13999 834-9817	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
13999 834-9818	13999 834-9818	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
13999 834-9819	13999 834-9819	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
13999 834-9820	13999 834-9820	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
13999 834-9821	13999 834-9821	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
13999 834-9822	13999 834-9822	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,352	Each	10%	\$2,117	Other	F1
13999 834-9823	13999 834-9823	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,704	Each	10%	\$4,234	Other	F1
13999 834-9824	13999 834-9824	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,056	Each	10%	\$6,350	Other	F1
13999 834-9825	13999 834-9825	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,408	Each	10%	\$8,467	Other	F1
13999 834-9826	13999 834-9826	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,760	Each	10%	\$10,584	Other	F1
13999 834-9827	13999 834-9827	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,548	Each	10%	\$2,293	Other	F1
13999 834-9828	13999 834-9828	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$5,096	Each	10%	\$4,586	Other	F1
13999 834-9829	13999 834-9829	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$7,644	Each	10%	\$6,880	Other	F1
13999 834-9830	13999 834-9830	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$10,192	Each	10%	\$9,173	Other	F1
13999 834-9831	13999 834-9831	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,740	Each	10%	\$11,466	Other	F1
13999 834-9832	13999 834-9832	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,744	Each	10%	\$2,470	Other	F1
13999 834-9833	13999 834-9833	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,488	Each	10%	\$4,939	Other	F1
13999 834-9834	13999 834-9834	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,232	Each	10%	\$7,409	Other	F1
13999 834-9835	13999 834-9835	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$10,976	Each	10%	\$9,878	Other	F1
13999 834-9836	13999 834-9836	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$13,720	Each	10%	\$12,348	Other	F1
13999 834-9837	13999 834-9837	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$900	Each	10%	\$810	Other	F1
13999 834-9838	13999 834-9838	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,800	Each	10%	\$1,620	Other	F1
13999 834-9839	13999 834-9839	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,700	Each	10%	\$2,430	Other	F1
13999 834-9840	13999 834-9840	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$3,600	Each	10%	\$3,240	Other	F1
13999 834-9841	13999 834-9841	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$4,500	Each	10%	\$4,050	Other	F1
13999 834-9842	13999 834-9842	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,080	Each	10%	\$972	Other	F1
13999 834-9843	13999 834-9843	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,160	Each	10%	\$1,944	Other	F1
13999 834-9844	13999 834-9844	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,240	Each	10%	\$2,916	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999 834-9845	13999 834-9845	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,320	Each	10%	\$3,888	Other	F1
13999 834-9846	13999 834-9846	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,400	Each	10%	\$4,860	Other	F1
13999 834-9847	13999 834-9847	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,170	Each	10%	\$1,053	Other	F1
13999 834-9848	13999 834-9848	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,340	Each	10%	\$2,106	Other	F1
13999 834-9849	13999 834-9849	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,510	Each	10%	\$3,159	Other	F1
13999 834-9850	13999 834-9850	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,680	Each	10%	\$4,212	Other	F1
13999 834-9851	13999 834-9851	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,850	Each	10%	\$5,265	Other	F1
13999 834-9852	13999 834-9852	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,260	Each	10%	\$1,134	Other	F1
13999 834-9853	13999 834-9853	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,520	Each	10%	\$2,268	Other	F1
13999 834-9854	13999 834-9854	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,780	Each	10%	\$3,402	Other	F1
13999 834-9855	13999 834-9855	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$5,040	Each	10%	\$4,536	Other	F1
13999 834-9856	13999 834-9856	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$6,300	Each	10%	\$5,670	Other	F1
13999 834-9857	13999 834-9857	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$139	Each	10%	\$125	Other	F1
13999 834-9858	13999 834-9858	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$278	Each	10%	\$250	Other	F1
13999 834-9859	13999 834-9859	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$416	Each	10%	\$375	Other	F1
13999 834-9860	13999 834-9860	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$555	Each	10%	\$500	Other	F1
13999 834-9861	13999 834-9861	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$694	Each	10%	\$625	Other	F1
13999 834-9862	13999 834-9862	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$167	Each	10%	\$150	Other	F1
13999 834-9863	13999 834-9863	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$333	Each	10%	\$300	Other	F1
13999 834-9864	13999 834-9864	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$500	Each	10%	\$450	Other	F1
13999 834-9865	13999 834-9865	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$666	Each	10%	\$600	Other	F1
13999 834-9866	13999 834-9866	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$833	Each	10%	\$750	Other	F1
13999 834-9867	13999 834-9867	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$180	Each	10%	\$162	Other	F1
13999 834-9868	13999 834-9868	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$361	Each	10%	\$325	Other	F1
13999 834-9869	13999 834-9869	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$541	Each	10%	\$487	Other	F1
13999 834-9870	13999 834-9870	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$722	Each	10%	\$650	Other	F1
13999 834-9871	13999 834-9871	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$902	Each	10%	\$812	Other	F1
13999 834-9872	13999 834-9872	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$194	Each	10%	\$175	Other	F1
13999 834-9873	13999 834-9873	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$389	Each	10%	\$350	Other	F1
13999 834-9874	13999 834-9874	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$583	Each	10%	\$525	Other	F1
13999 834-9875	13999 834-9875	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$777	Each	10%	\$700	Other	F1
13999 834-9876	13999 834-9876	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$972	Each	10%	\$875	Other	F1
13999 834-9877	13999 834-9877	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$954	Each	10%	\$859	Other	F1
13999 834-9878	13999 834-9878	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$1,908	Each	10%	\$1,717	Other	F1
13999 834-9879	13999 834-9879	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$2,862	Each	10%	\$2,576	Other	F1
13999 834-9880	13999 834-9880	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$3,816	Each	10%	\$3,435	Other	F1
13999 834-9881	13999 834-9881	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$4,770	Each	10%	\$4,293	Other	F1
13999 834-9882	13999 834-9882	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,073	Each	10%	\$966	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999 834-9883	13999 834-9883	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,147	Each	10%	\$1,932	Other	F1
13999 834-9884	13999 834-9884	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,220	Each	10%	\$2,898	Other	F1
13999 834-9885	13999 834-9885	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,293	Each	10%	\$3,864	Other	F1
13999 834-9886	13999 834-9886	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,367	Each	10%	\$4,830	Other	F1
13999 834-9887	13999 834-9887	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$1,133	Each	10%	\$1,020	Other	F1
13999 834-9888	13999 834-9888	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$2,266	Each	10%	\$2,039	Other	F1
13999 834-9889	13999 834-9889	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$3,399	Each	10%	\$3,059	Other	F1
13999 834-9890	13999 834-9890	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$4,532	Each	10%	\$4,079	Other	F1
13999 834-9891	13999 834-9891	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$5,665	Each	10%	\$5,098	Other	F1
13999 834-9892	13999 834-9892	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,193	Each	10%	\$1,073	Other	F1
13999 834-9893	13999 834-9893	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,385	Each	10%	\$2,147	Other	F1
13999 834-9894	13999 834-9894	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,578	Each	10%	\$3,220	Other	F1
13999 834-9895	13999 834-9895	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,770	Each	10%	\$4,293	Other	F1
13999 834-9896	13999 834-9896	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,963	Each	10%	\$5,367	Other	F1
13999 834-9897	13999 834-9897	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
13999 834-9898	13999 834-9898	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
13999 834-9899	13999 834-9899	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
13999 834-9900	13999 834-9900	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1
13999 834-9901	13999 834-9901	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
13999 834-9902	13999 834-9902	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
13999 834-9903	13999 834-9903	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
13999 834-9904	13999 834-9904	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
13999 834-9905	13999 834-9905	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
13999 834-9906	13999 834-9906	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
13999 834-9907	13999 834-9907	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1
13999 834-9908	13999 834-9908	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1
13999 834-9909	13999 834-9909	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1
13999 834-9910	13999 834-9910	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
13999 834-9911	13999 834-9911	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
13999 834-9912	13999 834-9912	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
13999 834-9913	13999 834-9913	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
13999 834-9914	13999 834-9914	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
13999 834-9915	13999 834-9915	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
13999 834-9916	13999 834-9916	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
13999 834-9917	13999 834-9917	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,198	Each	10%	\$1,078	Other	F1
13999 834-9918	13999 834-9918	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,396	Each	10%	\$2,157	Other	F1
13999 834-9919	13999 834-9919	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$3,595	Each	10%	\$3,235	Other	F1
13999 834-9920	13999 834-9920	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$4,793	Each	10%	\$4,314	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999 834-9921	13999 834-9921	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$5,991	Each	10%	\$5,392	Other	F1
13999 834-9922	13999 834-9922	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,348	Each	10%	\$1,213	Other	F1
13999 834-9923	13999 834-9923	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,696	Each	10%	\$2,426	Other	F1
13999 834-9924	13999 834-9924	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,044	Each	10%	\$3,640	Other	F1
13999 834-9925	13999 834-9925	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,392	Each	10%	\$4,853	Other	F1
13999 834-9926	13999 834-9926	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$6,740	Each	10%	\$6,066	Other	F1
13999 834-9927	13999 834-9927	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,423	Each	10%	\$1,281	Other	F1
13999 834-9928	13999 834-9928	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,846	Each	10%	\$2,561	Other	F1
13999 834-9929	13999 834-9929	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,269	Each	10%	\$3,842	Other	F1
13999 834-9930	13999 834-9930	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,692	Each	10%	\$5,122	Other	F1
13999 834-9931	13999 834-9931	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,115	Each	10%	\$6,403	Other	F1
13999 834-9932	13999 834-9932	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,498	Each	10%	\$1,348	Other	F1
13999 834-9933	13999 834-9933	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,996	Each	10%	\$2,696	Other	F1
13999 834-9934	13999 834-9934	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,493	Each	10%	\$4,044	Other	F1
13999 834-9935	13999 834-9935	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,991	Each	10%	\$5,392	Other	F1
13999 834-9936	13999 834-9936	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,489	Each	10%	\$6,740	Other	F1
13999 834-9937	13999 834-9937	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
13999 834-9938	13999 834-9938	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
13999 834-9939	13999 834-9939	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
13999 834-9940	13999 834-9940	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
13999 834-9941	13999 834-9941	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
13999 834-9942	13999 834-9942	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1
13999 834-9943	13999 834-9943	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1
13999 834-9944	13999 834-9944	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1
13999 834-9945	13999 834-9945	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1
13999 834-9946	13999 834-9946	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1
13999 834-9947	13999 834-9947	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
13999 834-9948	13999 834-9948	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1
13999 834-9949	13999 834-9949	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1
13999 834-9950	13999 834-9950	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1
13999 834-9951	13999 834-9951	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$77	Other	F1
13999 834-9952	13999 834-9952	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1
13999 834-9953	13999 834-9953	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$36	Each	10%	\$32	Other	F1
13999 834-9954	13999 834-9954	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$54	Each	10%	\$49	Other	F1
13999 834-9955	13999 834-9955	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1
13999 834-9956	13999 834-9956	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$90	Each	10%	\$81	Other	F1
13999 834-9957	13999 834-9957	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,398	Each	10%	\$2,158	Other	F1
13999 834-9958	13999 834-9958	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$4,796	Each	10%	\$4,317	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (If applicable)
13999 834-9959	13999 834-9959	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$7,195	Each	10%	\$6,475	Other	F1
13999 834-9960	13999 834-9960	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$9,593	Each	10%	\$8,634	Other	F1
13999 834-9961	13999 834-9961	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$11,991	Each	10%	\$10,792	Other	F1
13999 834-9962	13999 834-9962	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,698	Each	10%	\$2,428	Other	F1
13999 834-9963	13999 834-9963	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$5,396	Each	10%	\$4,856	Other	F1
13999 834-9964	13999 834-9964	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$8,094	Each	10%	\$7,285	Other	F1
13999 834-9965	13999 834-9965	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$10,792	Each	10%	\$9,713	Other	F1
13999 834-9966	13999 834-9966	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$13,490	Each	10%	\$12,141	Other	F1
13999 834-9967	13999 834-9967	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 1 Year	\$2,848	Each	10%	\$2,563	Other	F1
13999 834-9968	13999 834-9968	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 2 Years	\$5,696	Each	10%	\$5,126	Other	F1
13999 834-9969	13999 834-9969	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 3 Years	\$8,544	Each	10%	\$7,689	Other	F1
13999 834-9970	13999 834-9970	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 4 Years	\$11,392	Each	10%	\$10,252	Other	F1
13999 834-9971	13999 834-9971	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 5 Years	\$14,240	Each	10%	\$12,816	Other	F1
13999 834-9972	13999 834-9972	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,998	Each	10%	\$2,698	Other	F1
13999 834-9973	13999 834-9973	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$5,996	Each	10%	\$5,396	Other	F1
13999 834-9974	13999 834-9974	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$8,993	Each	10%	\$8,094	Other	F1
13999 834-9975	13999 834-9975	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$11,991	Each	10%	\$10,792	Other	F1
13999 834-9976	13999 834-9976	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$14,989	Each	10%	\$13,490	Other	F1
13999 834-9977	13999 834-9977	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$29	Each	10%	\$26	Other	F1
13999 834-9978	13999 834-9978	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$58	Each	10%	\$52	Other	F1
13999 834-9979	13999 834-9979	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$86	Each	10%	\$78	Other	F1
13999 834-9980	13999 834-9980	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$115	Each	10%	\$104	Other	F1
13999 834-9981	13999 834-9981	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$144	Each	10%	\$130	Other	F1
13999 834-9982	13999 834-9982	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$32	Each	10%	\$29	Other	F1
13999 834-9983	13999 834-9983	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$65	Each	10%	\$58	Other	F1
13999 834-9984	13999 834-9984	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$97	Each	10%	\$87	Other	F1
13999 834-9985	13999 834-9985	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$130	Each	10%	\$117	Other	F1
13999 834-9986	13999 834-9986	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$162	Each	10%	\$146	Other	F1
13999 834-9987	13999 834-9987	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$34	Each	10%	\$31	Other	F1
13999 834-9988	13999 834-9988	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$68	Each	10%	\$62	Other	F1
13999 834-9989	13999 834-9989	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$103	Each	10%	\$92	Other	F1
13999 834-9990	13999 834-9990	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$137	Each	10%	\$123	Other	F1
13999 834-9991	13999 834-9991	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$171	Each	10%	\$154	Other	F1
13999 834-9992	13999 834-9992	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$36	Each	10%	\$32	Other	F1
13999 834-9993	13999 834-9993	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$72	Each	10%	\$65	Other	F1
13999 834-9994	13999 834-9994	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$108	Each	10%	\$97	Other	F1
13999 834-9995	13999 834-9995	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$144	Each	10%	\$130	Other	F1
13999 834-9996	13999 834-9996	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$180	Each	10%	\$162	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999 834-9997	13999 834-9997	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
13999 834-9998	13999 834-9998	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
13999 834-9999	13999 834-9999	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
13999 835-0005	13999 835-0005	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
13999 835-0006	13999 835-0006	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
13999 835-0007	13999 835-0007	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
13999 835-0008	13999 835-0008	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
13999 835-0009	13999 835-0009	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
13999 835-0010	13999 835-0010	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
13999 835-0011	13999 835-0011	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
13999 835-0012	13999 835-0012	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
13999 835-0013	13999 835-0013	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
13999 835-0014	13999 835-0014	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
13999 835-0015	13999 835-0015	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
13999 835-0016	13999 835-0016	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
13999 835-0017	13999 835-0017	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
13999 835-0018	13999 835-0018	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
13999 835-0019	13999 835-0019	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
13999 835-0020	13999 835-0020	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
13999 835-0021	13999 835-0021	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
13999 835-0022	13999 835-0022	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13999 835-0023	13999 835-0023	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
13999 835-0024	13999 835-0024	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
13999 835-0025	13999 835-0025	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
13999 835-0026	13999 835-0026	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
13999 835-0027	13999 835-0027	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13999 835-0028	13999 835-0028	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13999 835-0029	13999 835-0029	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
13999 835-0030	13999 835-0030	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
13999 835-0031	13999 835-0031	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
13999 835-0032	13999 835-0032	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13999 835-0033	13999 835-0033	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
13999 835-0034	13999 835-0034	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
13999 835-0035	13999 835-0035	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
13999 835-0036	13999 835-0036	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
13999 835-0037	13999 835-0037	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13999 835-0038	13999 835-0038	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
13999 835-0039	13999 835-0039	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999 835-0040	13999 835-0040	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
13999 835-0041	13999 835-0041	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
13999 835-0042	13999 835-0042	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$393	Each	10%	\$354	Other	F1
13999 835-0043	13999 835-0043	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$787	Each	10%	\$708	Other	F1
13999 835-0044	13999 835-0044	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,180	Each	10%	\$1,062	Other	F1
13999 835-0045	13999 835-0045	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,573	Each	10%	\$1,416	Other	F1
13999 835-0046	13999 835-0046	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$1,966	Each	10%	\$1,770	Other	F1
13999 835-0047	13999 835-0047	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$442	Each	10%	\$398	Other	F1
13999 835-0048	13999 835-0048	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$885	Each	10%	\$796	Other	F1
13999 835-0049	13999 835-0049	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,327	Each	10%	\$1,195	Other	F1
13999 835-0050	13999 835-0050	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,770	Each	10%	\$1,593	Other	F1
13999 835-0051	13999 835-0051	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,212	Each	10%	\$1,991	Other	F1
13999 835-0052	13999 835-0052	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$467	Each	10%	\$420	Other	F1
13999 835-0053	13999 835-0053	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$934	Each	10%	\$841	Other	F1
13999 835-0054	13999 835-0054	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13999 835-0055	13999 835-0055	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13999 835-0056	13999 835-0056	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13999 835-0057	13999 835-0057	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$492	Each	10%	\$442	Other	F1
13999 835-0058	13999 835-0058	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$983	Each	10%	\$885	Other	F1
13999 835-0059	13999 835-0059	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,475	Each	10%	\$1,327	Other	F1
13999 835-0060	13999 835-0060	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,966	Each	10%	\$1,770	Other	F1
13999 835-0061	13999 835-0061	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,458	Each	10%	\$2,212	Other	F1
13999 835-0062	13999 835-0062	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13999 835-0063	13999 835-0063	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13999 835-0064	13999 835-0064	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
13999 835-0065	13999 835-0065	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13999 835-0066	13999 835-0066	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
13999 835-0067	13999 835-0067	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13999 835-0068	13999 835-0068	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
13999 835-0069	13999 835-0069	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
13999 835-0070	13999 835-0070	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
13999 835-0071	13999 835-0071	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
13999 835-0072	13999 835-0072	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13999 835-0073	13999 835-0073	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
13999 835-0074	13999 835-0074	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$15	Other	F1
13999 835-0075	13999 835-0075	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
13999 835-0076	13999 835-0076	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
13999 835-0077	13999 835-0077	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999_835-0078	13999_835-0078	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
13999_835-0079	13999_835-0079	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
13999_835-0080	13999_835-0080	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
13999_835-0081	13999_835-0081	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
13999_835-0082	13999_835-0082	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
13999_835-0083	13999_835-0083	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
13999_835-0084	13999_835-0084	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
13999_835-0085	13999_835-0085	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
13999_835-0086	13999_835-0086	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
13999_835-0087	13999_835-0087	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
13999_835-0088	13999_835-0088	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
13999_835-0089	13999_835-0089	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
13999_835-0090	13999_835-0090	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
13999_835-0091	13999_835-0091	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
13999_835-0092	13999_835-0092	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
13999_835-0093	13999_835-0093	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
13999_835-0094	13999_835-0094	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
13999_835-0095	13999_835-0095	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
13999_835-0096	13999_835-0096	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
13999_835-0097	13999_835-0097	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
13999_835-0098	13999_835-0098	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
13999_835-0099	13999_835-0099	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
13999_835-0100	13999_835-0100	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
13999_835-0101	13999_835-0101	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
13999_835-0102	13999_835-0102	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13999_835-0103	13999_835-0103	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
13999_835-0104	13999_835-0104	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
13999_835-0105	13999_835-0105	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
13999_835-0106	13999_835-0106	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
13999_835-0107	13999_835-0107	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13999_835-0108	13999_835-0108	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13999_835-0109	13999_835-0109	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
13999_835-0110	13999_835-0110	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
13999_835-0111	13999_835-0111	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
13999_835-0112	13999_835-0112	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13999_835-0113	13999_835-0113	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
13999_835-0114	13999_835-0114	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
13999_835-0115	13999_835-0115	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999_835-0116	13999_835-0116	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
13999_835-0117	13999_835-0117	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13999_835-0118	13999_835-0118	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
13999_835-0119	13999_835-0119	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
13999_835-0120	13999_835-0120	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
13999_835-0121	13999_835-0121	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
13999_835-0122	13999_835-0122	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
13999_835-0123	13999_835-0123	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
13999_835-0124	13999_835-0124	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
13999_835-0125	13999_835-0125	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
13999_835-0126	13999_835-0126	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
13999_835-0127	13999_835-0127	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
13999_835-0128	13999_835-0128	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
13999_835-0129	13999_835-0129	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
13999_835-0130	13999_835-0130	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
13999_835-0131	13999_835-0131	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
13999_835-0132	13999_835-0132	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
13999_835-0133	13999_835-0133	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
13999_835-0134	13999_835-0134	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
13999_835-0135	13999_835-0135	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
13999_835-0136	13999_835-0136	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
13999_835-0137	13999_835-0137	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
13999_835-0138	13999_835-0138	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
13999_835-0139	13999_835-0139	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
13999_835-0140	13999_835-0140	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
13999_835-0141	13999_835-0141	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
13999_835-0142	13999_835-0142	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13999_835-0143	13999_835-0143	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
13999_835-0144	13999_835-0144	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
13999_835-0145	13999_835-0145	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
13999_835-0146	13999_835-0146	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
13999_835-0147	13999_835-0147	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13999_835-0148	13999_835-0148	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13999_835-0149	13999_835-0149	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
13999_835-0150	13999_835-0150	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
13999_835-0151	13999_835-0151	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
13999_835-0152	13999_835-0152	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13999_835-0153	13999_835-0153	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999_835-0154	13999_835-0154	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
13999_835-0155	13999_835-0155	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
13999_835-0156	13999_835-0156	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
13999_835-0157	13999_835-0157	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13999_835-0158	13999_835-0158	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
13999_835-0159	13999_835-0159	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
13999_835-0160	13999_835-0160	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
13999_835-0161	13999_835-0161	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
13999_835-0162	13999_835-0162	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1
13999_835-0163	13999_835-0163	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
13999_835-0164	13999_835-0164	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
13999_835-0165	13999_835-0165	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
13999_835-0166	13999_835-0166	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
13999_835-0167	13999_835-0167	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
13999_835-0168	13999_835-0168	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
13999_835-0169	13999_835-0169	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
13999_835-0170	13999_835-0170	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
13999_835-0171	13999_835-0171	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
13999_835-0172	13999_835-0172	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1
13999_835-0173	13999_835-0173	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1
13999_835-0174	13999_835-0174	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1
13999_835-0175	13999_835-0175	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1
13999_835-0176	13999_835-0176	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
13999_835-0177	13999_835-0177	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
13999_835-0178	13999_835-0178	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
13999_835-0179	13999_835-0179	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
13999_835-0180	13999_835-0180	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
13999_835-0181	13999_835-0181	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
13999_835-0182	13999_835-0182	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13999_835-0183	13999_835-0183	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
13999_835-0184	13999_835-0184	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
13999_835-0185	13999_835-0185	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
13999_835-0186	13999_835-0186	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
13999_835-0187	13999_835-0187	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
13999_835-0188	13999_835-0188	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
13999_835-0189	13999_835-0189	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
13999_835-0190	13999_835-0190	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
13999_835-0191	13999_835-0191	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999_835-0192	13999_835-0192	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
13999_835-0193	13999_835-0193	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13999_835-0194	13999_835-0194	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
13999_835-0195	13999_835-0195	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
13999_835-0196	13999_835-0196	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
13999_835-0197	13999_835-0197	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13999_835-0198	13999_835-0198	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13999_835-0199	13999_835-0199	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13999_835-0200	13999_835-0200	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13999_835-0201	13999_835-0201	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
13999_835-0202	13999_835-0202	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$874	Each	10%	\$787	Other	F1
13999_835-0203	13999_835-0203	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$1,748	Each	10%	\$1,573	Other	F1
13999_835-0204	13999_835-0204	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$2,622	Each	10%	\$2,360	Other	F1
13999_835-0205	13999_835-0205	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$3,496	Each	10%	\$3,146	Other	F1
13999_835-0206	13999_835-0206	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$4,370	Each	10%	\$3,933	Other	F1
13999_835-0207	13999_835-0207	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$983	Each	10%	\$885	Other	F1
13999_835-0208	13999_835-0208	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$1,966	Each	10%	\$1,770	Other	F1
13999_835-0209	13999_835-0209	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$2,949	Each	10%	\$2,655	Other	F1
13999_835-0210	13999_835-0210	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$3,933	Each	10%	\$3,539	Other	F1
13999_835-0211	13999_835-0211	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$4,916	Each	10%	\$4,424	Other	F1
13999_835-0212	13999_835-0212	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$1,038	Each	10%	\$934	Other	F1
13999_835-0213	13999_835-0213	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$2,076	Each	10%	\$1,868	Other	F1
13999_835-0214	13999_835-0214	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$3,113	Each	10%	\$2,802	Other	F1
13999_835-0215	13999_835-0215	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$4,151	Each	10%	\$3,736	Other	F1
13999_835-0216	13999_835-0216	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$5,189	Each	10%	\$4,670	Other	F1
13999_835-0217	13999_835-0217	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$1,092	Each	10%	\$983	Other	F1
13999_835-0218	13999_835-0218	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$2,185	Each	10%	\$1,966	Other	F1
13999_835-0219	13999_835-0219	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$3,277	Each	10%	\$2,949	Other	F1
13999_835-0220	13999_835-0220	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$4,370	Each	10%	\$3,933	Other	F1
13999_835-0221	13999_835-0221	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$5,462	Each	10%	\$4,916	Other	F1
13999_835-0222	13999_835-0222	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
13999_835-0223	13999_835-0223	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1
13999_835-0224	13999_835-0224	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1
13999_835-0225	13999_835-0225	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$42	Each	10%	\$38	Other	F1
13999_835-0226	13999_835-0226	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1
13999_835-0227	13999_835-0227	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
13999_835-0228	13999_835-0228	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1
13999_835-0229	13999_835-0229	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13999 835-0230	13999 835-0230	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1	
13999 835-0231	13999 835-0231	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1	
13999 835-0232	13999 835-0232	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1	
13999 835-0233	13999 835-0233	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1	
13999 835-0234	13999 835-0234	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1	
13999 835-0235	13999 835-0235	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$50	Each	10%	\$45	Other	F1	
13999 835-0236	13999 835-0236	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$63	Each	10%	\$56	Other	F1	
13999 835-0237	13999 835-0237	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1	
13999 835-0238	13999 835-0238	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$24	Other	F1	
13999 835-0239	13999 835-0239	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$40	Each	10%	\$36	Other	F1	
13999 835-0240	13999 835-0240	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$53	Each	10%	\$48	Other	F1	
13999 835-0241	13999 835-0241	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$66	Each	10%	\$59	Other	F1	
13999 835-0242	13999 835-0242	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1	
13999 835-0243	13999 835-0243	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1	
13999 835-0244	13999 835-0244	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1	
13999 835-0245	13999 835-0245	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1	
13999 835-0246	13999 835-0246	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1	
13999 835-0247	13999 835-0247	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1	
13999 835-0248	13999 835-0248	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1	
13999 835-0249	13999 835-0249	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1	
13999 835-0250	13999 835-0250	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1	
13999 835-0251	13999 835-0251	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1	
13999 835-0252	13999 835-0252	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1	
13999 835-0253	13999 835-0253	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1	
13999 835-0254	13999 835-0254	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1	
13999 835-0255	13999 835-0255	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1	
13999 835-0256	13999 835-0256	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1	
13999 835-0257	13999 835-0257	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1	
13999 835-0258	13999 835-0258	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1	
13999 835-0259	13999 835-0259	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1	
13999 835-0260	13999 835-0260	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1	
13999 835-0261	13999 835-0261	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1	
13999 835-0262	13999 835-0262	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1	
13999 835-0263	13999 835-0263	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1	
13999 835-0264	13999 835-0264	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1	
13999 835-0265	13999 835-0265	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1	
13999 835-0266	13999 835-0266	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1	
13999 835-0267	13999 835-0267	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13999 835-0268	13999 835-0268	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
13999 835-0269	13999 835-0269	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
13999 835-0270	13999 835-0270	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
13999 835-0271	13999 835-0271	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
13999 835-0272	13999 835-0272	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
13999 835-0273	13999 835-0273	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13999 835-0274	13999 835-0274	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
13999 835-0275	13999 835-0275	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
13999 835-0276	13999 835-0276	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
13999 835-0277	13999 835-0277	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13999 835-0278	13999 835-0278	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13999 835-0279	13999 835-0279	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13999 835-0280	13999 835-0280	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13999 835-0281	13999 835-0281	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
13999 835-0282	13999 835-0282	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0283	13999 835-0283	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0284	13999 835-0284	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0285	13999 835-0285	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0286	13999 835-0286	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0287	13999 835-0287	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0288	13999 835-0288	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0289	13999 835-0289	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0290	13999 835-0290	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0291	13999 835-0291	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0292	13999 835-0292	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13999 835-0293	13999 835-0293	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13999 835-0294	13999 835-0294	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13999 835-0295	13999 835-0295	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13999 835-0296	13999 835-0296	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13999 835-0297	13999 835-0297	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0298	13999 835-0298	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0299	13999 835-0299	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0300	13999 835-0300	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0301	13999 835-0301	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0302	13999 835-0302	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$50	Each	10%	\$45	Other	F1
13999 835-0303	13999 835-0303	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$101	Each	10%	\$91	Other	F1
13999 835-0304	13999 835-0304	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$151	Each	10%	\$136	Other	F1
13999 835-0305	13999 835-0305	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$202	Each	10%	\$181	Other	F1
13999 835-0306	13999 835-0306	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$252	Each	10%	\$227	Other	F1
13999 835-0307	13999 835-0307	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$57	Each	10%	\$51	Other	F1
13999 835-0308	13999 835-0308	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$113	Each	10%	\$102	Other	F1
13999 835-0309	13999 835-0309	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$170	Each	10%	\$153	Other	F1
13999 835-0310	13999 835-0310	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$227	Each	10%	\$204	Other	F1
13999 835-0311	13999 835-0311	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284	Each	10%	\$255	Other	F1
13999 835-0312	13999 835-0312	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$60	Each	10%	\$54	Other	F1
13999 835-0313	13999 835-0313	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$120	Each	10%	\$108	Other	F1
13999 835-0314	13999 835-0314	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$180	Each	10%	\$162	Other	F1
13999 835-0315	13999 835-0315	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$239	Each	10%	\$215	Other	F1
13999 835-0316	13999 835-0316	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$299	Each	10%	\$269	Other	F1
13999 835-0317	13999 835-0317	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$63	Each	10%	\$57	Other	F1
13999 835-0318	13999 835-0318	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$126	Each	10%	\$113	Other	F1
13999 835-0319	13999 835-0319	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$189	Each	10%	\$170	Other	F1
13999 835-0320	13999 835-0320	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$252	Each	10%	\$227	Other	F1
13999 835-0321	13999 835-0321	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$315	Each	10%	\$284	Other	F1
13999 835-0322	13999 835-0322	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0323	13999 835-0323	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0324	13999 835-0324	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0325	13999 835-0325	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0326	13999 835-0326	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13999 835-0327	13999 835-0327	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13999 835-0328	13999 835-0328	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13999 835-0329	13999 835-0329	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13999 835-0330	13999 835-0330	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13999 835-0331	13999 835-0331	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13999 835-0332	13999 835-0332	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999_835-0401	13999_835-0401	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0402	13999_835-0402	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13999_835-0403	13999_835-0403	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0404	13999_835-0404	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0405	13999_835-0405	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0406	13999_835-0406	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0407	13999_835-0407	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13999_835-0408	13999_835-0408	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0409	13999_835-0409	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0410	13999_835-0410	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0411	13999_835-0411	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0412	13999_835-0412	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13999_835-0413	13999_835-0413	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0414	13999_835-0414	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0415	13999_835-0415	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0416	13999_835-0416	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0417	13999_835-0417	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13999_835-0418	13999_835-0418	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0419	13999_835-0419	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0420	13999_835-0420	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13999_835-0421	13999_835-0421	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13999_837-0279	13999_837-0279	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$612	Each	10%	\$551	Other	F1
13999_837-0280	13999_837-0280	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$1,836	Each	10%	\$1,653	Other	F1
13999_837-0281	13999_837-0281	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,448	Each	10%	\$2,204	Other	F1
13999_837-0282	13999_837-0282	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,061	Each	10%	\$2,755	Other	F1
13999_837-0283	13999_837-0283	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$735	Each	10%	\$661	Other	F1
13999_837-0284	13999_837-0284	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,204	Each	10%	\$1,983	Other	F1
13999_837-0285	13999_837-0285	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$2,938	Each	10%	\$2,644	Other	F1
13999_837-0286	13999_837-0286	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,673	Each	10%	\$3,305	Other	F1
13999_837-0287	13999_837-0287	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$796	Each	10%	\$716	Other	F1
13999_837-0288	13999_837-0288	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,387	Each	10%	\$2,149	Other	F1
13999_837-0289	13999_837-0289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,183	Each	10%	\$2,865	Other	F1
13999_837-0290	13999_837-0290	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$3,979	Each	10%	\$3,581	Other	F1
13999_837-0291	13999_837-0291	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 1 Year	\$857	Each	10%	\$771	Other	F1
13999_837-0292	13999_837-0292	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 3 Years	\$2,571	Each	10%	\$2,314	Other	F1
13999_837-0293	13999_837-0293	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 4 Years	\$3,428	Each	10%	\$3,085	Other	F1
13999_837-0294	13999_837-0294	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 5 Years	\$4,285	Each	10%	\$3,856	Other	F1
13999_837-0295	13999_837-0295	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,224	Each	10%	\$1,102	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
13999_837-0296	13999_837-0296	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,469	Each	10%	\$1,322	Other	F1
13999_837-0297	13999_837-0297	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,592	Each	10%	\$1,432	Other	F1
13999_837-0298	13999_837-0298	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier 2 Years	\$1,714	Each	10%	\$1,543	Other	F1
13999_837-0307	13999_837-0307	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 1 Year	\$194	Each	10%	\$175	Other	F1
13999_837-0308	13999_837-0308	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 3 Years	\$582	Each	10%	\$524	Other	F1
13999_837-0309	13999_837-0309	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 4 Years	\$776	Each	10%	\$698	Other	F1
13999_837-0310	13999_837-0310	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier 5 Years	\$970	Each	10%	\$873	Other	F1
13999_837-0311	13999_837-0311	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$233	Each	10%	\$209	Other	F1
13999_837-0312	13999_837-0312	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$698	Each	10%	\$628	Other	F1
13999_837-0313	13999_837-0313	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$931	Each	10%	\$838	Other	F1
13999_837-0314	13999_837-0314	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,164	Each	10%	\$1,047	Other	F1
13999_837-0315	13999_837-0315	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$252	Each	10%	\$227	Other	F1
13999_837-0316	13999_837-0316	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$756	Each	10%	\$681	Other	F1
13999_837-0317	13999_837-0317	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$1,008	Each	10%	\$908	Other	F1
13999_837-0318	13999_837-0318	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$1,261	Each	10%	\$1,135	Other	F1
13999_837-0319	13999_837-0319	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$272	Each	10%	\$244	Other	F1
13999_837-0320	13999_837-0320	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$815	Each	10%	\$733	Other	F1
13999_837-0321	13999_837-0321	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,086	Each	10%	\$977	Other	F1
13999_837-0322	13999_837-0322	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$1,358	Each	10%	\$1,222	Other	F1
13999_837-0323	13999_837-0323	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$388	Each	10%	\$349	Other	F1
13999_837-0324	13999_837-0324	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$465	Each	10%	\$419	Other	F1
13999_837-0325	13999_837-0325	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$504	Each	10%	\$454	Other	F1
13999_837-0326	13999_837-0326	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$543	Each	10%	\$489	Other	F1
13999_843-7635	13999_843-7635	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$3,123	Each	10%	\$2,811	Other	F1
13999_843-7638	13999_843-7638	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$1,041	Each	10%	\$937	Other	F1
13999_843-7641	13999_843-7641	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$5,205	Each	10%	\$4,685	Other	F1
13999_843-7642	13999_843-7642	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$4,164	Each	10%	\$3,748	Other	F1
13999_843-7643	13999_843-7643	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$3,123	Each	10%	\$2,811	Other	F1
13999_843-7645	13999_843-7645	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$2,082	Each	10%	\$1,874	Other	F1
13999_843-7646	13999_843-7646	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$7,287	Each	10%	\$6,558	Other	F1
13999_843-7647	13999_843-7647	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$6,246	Each	10%	\$5,621	Other	F1
13999_843-7649	13999_843-7649	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$4,164	Each	10%	\$3,748	Other	F1
13999_843-7651	13999_843-7651	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$2,082	Each	10%	\$1,874	Other	F1
13999_843-7652	13999_843-7652	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$1,041	Each	10%	\$937	Other	F1
13999_843-7653	13999_843-7653	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$5,205	Each	10%	\$4,685	Other	F1
13999_843-7662	13999_843-7662	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$7,287	Each	10%	\$6,558	Other	F1
13999_843-7663	13999_843-7663	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$6,246	Each	10%	\$5,621	Other	F1
13999_847-3953	13999_847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
13999_847-3954	13999_847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
13999_847-6074	13999_847-6074	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$2,082	Each	10%	\$1,874	Other	F1
13999_847-6075	13999_847-6075	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$4,164	Each	10%	\$3,748	Other	F1
13999_847-6076	13999_847-6076	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$8,328	Each	10%	\$7,495	Other	F1
13999_847-6077	13999_847-6077	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$10,410	Each	10%	\$9,369	Other	F1
13999_847-6078	13999_847-6078	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$12,492	Each	10%	\$11,243	Other	F1
13999_847-6079	13999_847-6079	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$14,574	Each	10%	\$13,117	Other	F1
13999_847-6080	13999_847-6080	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$6,246	Each	10%	\$5,621	Other	F1
13999_951-2015	13999_951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
13999_975-3461	13999_975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13999_984-3267	13999_984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
13999_989-3439	13999_989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0	Other	F1
13999_992-6149	13999_992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14149_007-1527	14149_007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14149_009-4364	14149_009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14149_009-4877	14149_009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14149_460-5909	14149_460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D, Acceptance occurs day after delivery. Acceptance documents are not required.	\$0	Each	10%	\$0	Other	F1
14149_460-8531	14149_460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14149_460-9052	14149_460-9052	Storage Unstructured	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14149_460-9900	14149_460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14149_461-0497	14149_461-0497	Storage Unstructured	PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1
14149_468-8025	14149_468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14149_468-8026	14149_468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14149_468-8027	14149_468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14149_468-8028	14149_468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14149 468-8029	14149 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14149 806-7308	14149 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
14149 812-4005	14149 812-4005	Storage Unstructured	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
14149 825-8623	14149 825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
14149 825-8624	14149 825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
14149 829-3026	14149 829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1	
14149 829-3033	14149 829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1	
14149 829-3034	14149 829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1	
14149 829-4166	14149 829-4166	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$817	Each	10%	\$735	Other	F1	
14149 829-4167	14149 829-4167	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$1,633	Each	10%	\$1,470	Other	F1	
14149 829-4168	14149 829-4168	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$2,450	Each	10%	\$2,205	Other	F1	
14149 829-4169	14149 829-4169	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$3,267	Each	10%	\$2,940	Other	F1	
14149 829-4170	14149 829-4170	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$4,083	Each	10%	\$3,675	Other	F1	
14149 829-4171	14149 829-4171	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$980	Each	10%	\$882	Other	F1	
14149 829-4172	14149 829-4172	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$1,960	Each	10%	\$1,764	Other	F1	
14149 829-4173	14149 829-4173	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$2,940	Each	10%	\$2,646	Other	F1	
14149 829-4174	14149 829-4174	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$3,920	Each	10%	\$3,528	Other	F1	
14149 829-4175	14149 829-4175	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$4,900	Each	10%	\$4,410	Other	F1	
14149 829-4176	14149 829-4176	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,062	Each	10%	\$956	Other	F1	
14149 829-4177	14149 829-4177	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2	\$2,123	Each	10%	\$1,911	Other	F1	
14149 829-4178	14149 829-4178	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3	\$3,185	Each	10%	\$2,867	Other	F1	
14149 829-4179	14149 829-4179	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4	\$4,247	Each	10%	\$3,822	Other	F1	
14149 829-4180	14149 829-4180	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5	\$5,308	Each	10%	\$4,778	Other	F1	
14149 829-4181	14149 829-4181	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$1,143	Each	10%	\$1,029	Other	F1	
14149 829-4182	14149 829-4182	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$2,287	Each	10%	\$2,058	Other	F1	
14149 829-4183	14149 829-4183	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$3,430	Each	10%	\$3,087	Other	F1	
14149 829-4184	14149 829-4184	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$4,573	Each	10%	\$4,116	Other	F1	
14149 829-4185	14149 829-4185	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$5,717	Each	10%	\$5,145	Other	F1	
14149 829-4186	14149 829-4186	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$250	Each	10%	\$225	Other	F1	
14149 829-4187	14149 829-4187	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$500	Each	10%	\$450	Other	F1	
14149 829-4188	14149 829-4188	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$750	Each	10%	\$675	Other	F1	
14149 829-4189	14149 829-4189	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,000	Each	10%	\$900	Other	F1	
14149 829-4190	14149 829-4190	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$1,250	Each	10%	\$1,125	Other	F1	
14149 829-4191	14149 829-4191	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1	
14149 829-4192	14149 829-4192	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2	\$600	Each	10%	\$540	Other	F1	
14149 829-4193	14149 829-4193	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3	\$900	Each	10%	\$810	Other	F1	
14149 829-4194	14149 829-4194	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4	\$1,200	Each	10%	\$1,080	Other	F1	
14149 829-4195	14149 829-4195	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5	\$1,500	Each	10%	\$1,350	Other	F1	
14149 829-4196	14149 829-4196	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325	Each	10%	\$293	Other	F1	
14149 829-4197	14149 829-4197	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$650	Each	10%	\$585	Other	F1	
14149 829-4198	14149 829-4198	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$975	Each	10%	\$878	Other	F1	
14149 829-4199	14149 829-4199	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,300	Each	10%	\$1,170	Other	F1	
14149 829-4200	14149 829-4200	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,625	Each	10%	\$1,463	Other	F1	
14149 829-4201	14149 829-4201	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350	Each	10%	\$315	Other	F1	
14149 829-4202	14149 829-4202	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$700	Each	10%	\$630	Other	F1	
14149 829-4203	14149 829-4203	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,050	Each	10%	\$945	Other	F1	
14149 829-4204	14149 829-4204	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,400	Each	10%	\$1,260	Other	F1	
14149 829-4205	14149 829-4205	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,750	Each	10%	\$1,575	Other	F1	
14149 829-4206	14149 829-4206	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14149 829-4207	14149 829-4207	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
14149 829-4208	14149 829-4208	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1	
14149 829-4209	14149 829-4209	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$37	Each	10%	\$33	Other	F1	
14149 829-4210	14149 829-4210	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1	
14149 829-4211	14149 829-4211	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1	
14149 829-4212	14149 829-4212	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$22	Each	10%	\$20	Other	F1	
14149 829-4213	14149 829-4213	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$33	Each	10%	\$30	Other	F1	
14149 829-4214	14149 829-4214	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$44	Each	10%	\$40	Other	F1	
14149 829-4215	14149 829-4215	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$55	Each	10%	\$49	Other	F1	
14149 829-4216	14149 829-4216	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$12	Each	10%	\$11	Other	F1	
14149 829-4217	14149 829-4217	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$24	Each	10%	\$21	Other	F1	
14149 829-4218	14149 829-4218	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$36	Each	10%	\$32	Other	F1	
14149 829-4219	14149 829-4219	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$48	Each	10%	\$43	Other	F1	
14149 829-4220	14149 829-4220	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$59	Each	10%	\$54	Other	F1	
14149 829-4221	14149 829-4221	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1	
14149 829-4222	14149 829-4222	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$26	Each	10%	\$23	Other	F1	
14149 829-4223	14149 829-4223	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$38	Each	10%	\$35	Other	F1	
14149 829-4224	14149 829-4224	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$51	Each	10%	\$46	Other	F1	
14149 829-4225	14149 829-4225	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$64	Each	10%	\$58	Other	F1	
14149 829-4226	14149 829-4226	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1	\$191	Each	10%	\$172	Other	F1	
14149 829-4227	14149 829-4227	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$381	Each	10%	\$343	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
14149 829-4428	14149 829-4428	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$572	Each	10%	\$515	Other	F1	
14149 829-4429	14149 829-4429	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$763	Each	10%	\$687	Other	F1	
14149 829-4430	14149 829-4430	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$954	Each	10%	\$858	Other	F1	
14149 829-4431	14149 829-4431	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1	
14149 829-4432	14149 829-4432	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1	
14149 829-4433	14149 829-4433	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1	
14149 829-4434	14149 829-4434	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1	
14149 829-4435	14149 829-4435	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1	
14149 829-4436	14149 829-4436	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$226	Each	10%	\$204	Other	F1	
14149 829-4437	14149 829-4437	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$453	Each	10%	\$408	Other	F1	
14149 829-4438	14149 829-4438	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$679	Each	10%	\$611	Other	F1	
14149 829-4439	14149 829-4439	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$906	Each	10%	\$815	Other	F1	
14149 829-4440	14149 829-4440	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$1,132	Each	10%	\$1,019	Other	F1	
14149 829-4441	14149 829-4441	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$238	Each	10%	\$215	Other	F1	
14149 829-4442	14149 829-4442	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$477	Each	10%	\$429	Other	F1	
14149 829-4443	14149 829-4443	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$715	Each	10%	\$644	Other	F1	
14149 829-4444	14149 829-4444	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$954	Each	10%	\$858	Other	F1	
14149 829-4445	14149 829-4445	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,192	Each	10%	\$1,073	Other	F1	
14149 829-4446	14149 829-4446	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
14149 829-4447	14149 829-4447	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
14149 829-4448	14149 829-4448	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1	
14149 829-4449	14149 829-4449	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1	
14149 829-4450	14149 829-4450	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1	
14149 829-4451	14149 829-4451	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1	
14149 829-4452	14149 829-4452	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1	
14149 829-4453	14149 829-4453	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1	
14149 829-4454	14149 829-4454	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1	
14149 829-4455	14149 829-4455	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1	
14149 829-4456	14149 829-4456	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1	
14149 829-4457	14149 829-4457	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
14149 829-4458	14149 829-4458	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1	
14149 829-4459	14149 829-4459	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1	
14149 829-4460	14149 829-4460	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1	
14149 829-4461	14149 829-4461	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
14149 829-4462	14149 829-4462	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
14149 829-4463	14149 829-4463	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1	
14149 829-4464	14149 829-4464	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1	
14149 829-4465	14149 829-4465	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$25	Each	10%	\$23	Other	F1	
14149 829-4506	14149 829-4506	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$78	Each	10%	\$70	Other	F1	
14149 829-4507	14149 829-4507	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$155	Each	10%	\$140	Other	F1	
14149 829-4508	14149 829-4508	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$233	Each	10%	\$210	Other	F1	
14149 829-4509	14149 829-4509	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$310	Each	10%	\$279	Other	F1	
14149 829-4510	14149 829-4510	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$388	Each	10%	\$349	Other	F1	
14149 829-4511	14149 829-4511	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$87	Each	10%	\$79	Other	F1	
14149 829-4512	14149 829-4512	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$175	Each	10%	\$157	Other	F1	
14149 829-4513	14149 829-4513	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$262	Each	10%	\$236	Other	F1	
14149 829-4514	14149 829-4514	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$349	Each	10%	\$314	Other	F1	
14149 829-4515	14149 829-4515	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$437	Each	10%	\$393	Other	F1	
14149 829-4516	14149 829-4516	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$92	Each	10%	\$83	Other	F1	
14149 829-4517	14149 829-4517	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$184	Each	10%	\$166	Other	F1	
14149 829-4518	14149 829-4518	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$276	Each	10%	\$249	Other	F1	
14149 829-4519	14149 829-4519	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$369	Each	10%	\$332	Other	F1	
14149 829-4520	14149 829-4520	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$461	Each	10%	\$415	Other	F1	
14149 829-4521	14149 829-4521	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$97	Each	10%	\$87	Other	F1	
14149 829-4522	14149 829-4522	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$194	Each	10%	\$175	Other	F1	
14149 829-4523	14149 829-4523	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$291	Each	10%	\$262	Other	F1	
14149 829-4524	14149 829-4524	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$388	Each	10%	\$349	Other	F1	
14149 829-4525	14149 829-4525	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$485	Each	10%	\$437	Other	F1	
14149 829-4526	14149 829-4526	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$1	Other	F1	
14149 829-4527	14149 829-4527	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$3	Each	10%	\$3	Other	F1	
14149 829-4528	14149 829-4528	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$4	Other	F1	
14149 829-4529	14149 829-4529	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$6	Each	10%	\$6	Other	F1	
14149 829-4530	14149 829-4530	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$8	Each	10%	\$7	Other	F1	
14149 829-4531	14149 829-4531	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14149 829-4532	14149 829-4532	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1	
14149 829-4533	14149 829-4533	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1	
14149 829-4534	14149 829-4534	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1	
14149 829-4535	14149 829-4535	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1	
14149 829-4536	14149 829-4536	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14149 829-4537	14149 829-4537	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14149 829-4538	14149 829-4538	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$6	Each	10%	\$5	Other	F1
14149 829-4539	14149 829-4539	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$7	Other	F1
14149 829-4540	14149 829-4540	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
14149 829-4541	14149 829-4541	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1
14149 829-4542	14149 829-4542	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1
14149 829-4543	14149 829-4543	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$6	Each	10%	\$5	Other	F1
14149 829-4544	14149 829-4544	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
14149 829-4545	14149 829-4545	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1
14149 831-4620	14149 831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14149 831-4621	14149 831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14149 831-4622	14149 831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14149 831-4623	14149 831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14149 831-4624	14149 831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14149 831-4625	14149 831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
14149 831-4626	14149 831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14149 831-4627	14149 831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14149 831-4628	14149 831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14149 831-4629	14149 831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14149 831-5273	14149 831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
14149 831-5274	14149 831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
14149 831-5275	14149 831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
14149 835-7381	14149 835-7381	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$5	Each	10%	\$5	Other	F1
14149 835-7382	14149 835-7382	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$16	Each	10%	\$14	Other	F1
14149 835-7383	14149 835-7383	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$21	Each	10%	\$19	Other	F1
14149 835-7384	14149 835-7384	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$26	Each	10%	\$24	Other	F1
14149 835-7385	14149 835-7385	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$6	Each	10%	\$6	Other	F1
14149 835-7386	14149 835-7386	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$19	Each	10%	\$17	Other	F1
14149 835-7387	14149 835-7387	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$25	Each	10%	\$23	Other	F1
14149 835-7388	14149 835-7388	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$32	Each	10%	\$29	Other	F1
14149 835-7389	14149 835-7389	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$7	Each	10%	\$6	Other	F1
14149 835-7390	14149 835-7390	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$21	Each	10%	\$19	Other	F1
14149 835-7391	14149 835-7391	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$28	Each	10%	\$25	Other	F1
14149 835-7392	14149 835-7392	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$34	Each	10%	\$31	Other	F1
14149 835-7393	14149 835-7393	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$7	Each	10%	\$7	Other	F1
14149 835-7394	14149 835-7394	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$22	Each	10%	\$20	Other	F1
14149 835-7395	14149 835-7395	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$30	Each	10%	\$27	Other	F1
14149 835-7396	14149 835-7396	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$37	Each	10%	\$33	Other	F1
14149 835-7397	14149 835-7397	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$11	Each	10%	\$10	Other	F1
14149 835-7398	14149 835-7398	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$13	Each	10%	\$11	Other	F1
14149 835-7399	14149 835-7399	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$14	Each	10%	\$12	Other	F1
14149 835-7400	14149 835-7400	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$15	Each	10%	\$13	Other	F1
14149 835-7401	14149 835-7401	Storage Unstructured	Keep Your Hard Drive 2 Years	\$1,340	Each	10%	\$1,206	Other	F1
14149 835-7403	14149 835-7403	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$920	Each	10%	\$828	Other	F1
14149 835-7404	14149 835-7404	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,083	Each	10%	\$975	Other	F1
14149 835-7411	14149 835-7411	Storage Unstructured	Keep Your Hard Drive 5 Years	\$3,350	Each	10%	\$3,015	Other	F1
14149 835-7412	14149 835-7412	Storage Unstructured	Keep Your Hard Drive 4 Years	\$2,680	Each	10%	\$2,412	Other	F1
14149 835-7413	14149 835-7413	Storage Unstructured	Keep Your Hard Drive 3 Years	\$2,010	Each	10%	\$1,809	Other	F1
14149 835-7414	14149 835-7414	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$460	Each	10%	\$414	Other	F1
14149 835-7415	14149 835-7415	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$1,381	Each	10%	\$1,243	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14149_835-7416	14149_835-7416	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$1,840	Each	10%	\$1,656	Other	F1
14149_835-7417	14149_835-7417	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$2,302	Each	10%	\$2,072	Other	F1
14149_835-7418	14149_835-7418	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,165	Each	10%	\$1,949	Other	F1
14149_835-7419	14149_835-7419	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$2,707	Each	10%	\$2,436	Other	F1
14149_835-7420	14149_835-7420	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$542	Each	10%	\$488	Other	F1
14149_835-7421	14149_835-7421	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$1,623	Each	10%	\$1,461	Other	F1
14149_835-7422	14149_835-7422	Storage Unstructured	Keep Your Hard Drive 1 Year	\$670	Each	10%	\$603	Other	F1
14149_835-7423	14149_835-7423	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
14149_835-7424	14149_835-7424	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$255	Each	10%	\$230	Other	F1
14149_835-7425	14149_835-7425	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$828	Each	10%	\$745	Other	F1
14149_835-7426	14149_835-7426	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$827	Each	10%	\$744	Other	F1
14149_835-7427	14149_835-7427	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$1,655	Each	10%	\$1,490	Other	F1
14149_835-7428	14149_835-7428	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$2,481	Each	10%	\$2,233	Other	F1
14149_835-7429	14149_835-7429	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$3,309	Each	10%	\$2,978	Other	F1
14149_835-7432	14149_835-7432	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,388	Each	10%	\$2,149	Other	F1
14149_835-7433	14149_835-7433	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$4,776	Each	10%	\$4,298	Other	F1
14149_835-7434	14149_835-7434	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$7,164	Each	10%	\$6,448	Other	F1
14149_835-7435	14149_835-7435	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$9,553	Each	10%	\$8,598	Other	F1
14149_835-7436	14149_835-7436	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$11,941	Each	10%	\$10,747	Other	F1
14149_835-7439	14149_835-7439	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,063	Each	10%	\$957	Other	F1
14149_835-7440	14149_835-7440	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,062	Each	10%	\$956	Other	F1
14149_835-7441	14149_835-7441	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,124	Each	10%	\$1,912	Other	F1
14149_835-7442	14149_835-7442	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,186	Each	10%	\$2,867	Other	F1
14149_835-7443	14149_835-7443	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$4,248	Each	10%	\$3,823	Other	F1
14149_835-7446	14149_835-7446	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,796	Each	10%	\$2,516	Other	F1
14149_835-7447	14149_835-7447	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$5,592	Each	10%	\$5,033	Other	F1
14149_835-7448	14149_835-7448	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$8,389	Each	10%	\$7,650	Other	F1
14149_835-7449	14149_835-7449	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$11,186	Each	10%	\$10,067	Other	F1
14149_835-7450	14149_835-7450	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$13,983	Each	10%	\$12,585	Other	F1
14149_835-7453	14149_835-7453	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$969	Each	10%	\$872	Other	F1
14149_835-7454	14149_835-7454	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$970	Each	10%	\$873	Other	F1
14149_835-7455	14149_835-7455	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$1,938	Each	10%	\$1,744	Other	F1
14149_835-7456	14149_835-7456	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$2,908	Each	10%	\$2,617	Other	F1
14149_835-7457	14149_835-7457	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$3,876	Each	10%	\$3,488	Other	F1
14149_835-7460	14149_835-7460	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,211	Each	10%	\$2,890	Other	F1
14149_835-7461	14149_835-7461	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,422	Each	10%	\$5,780	Other	F1
14149_835-7462	14149_835-7462	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$9,634	Each	10%	\$8,671	Other	F1
14149_835-7463	14149_835-7463	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$12,844	Each	10%	\$11,560	Other	F1
14149_835-7464	14149_835-7464	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$16,056	Each	10%	\$14,450	Other	F1
14149_835-7467	14149_835-7467	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,120	Each	10%	\$1,008	Other	F1
14149_835-7468	14149_835-7468	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,120	Each	10%	\$1,008	Other	F1
14149_835-7469	14149_835-7469	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$2,239	Each	10%	\$2,015	Other	F1
14149_835-7470	14149_835-7470	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$3,359	Each	10%	\$3,023	Other	F1
14149_835-7471	14149_835-7471	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$4,478	Each	10%	\$4,030	Other	F1
14149_835-7474	14149_835-7474	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,382	Each	10%	\$3,044	Other	F1
14149_835-7475	14149_835-7475	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,764	Each	10%	\$6,088	Other	F1
14149_835-7476	14149_835-7476	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$10,147	Each	10%	\$9,132	Other	F1
14149_835-7477	14149_835-7477	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$13,528	Each	10%	\$12,175	Other	F1
14149_835-7478	14149_835-7478	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$16,911	Each	10%	\$15,220	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14149 843-7439	14149 843-7439	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$2,010	Each	10%	\$1,809	Other	F1
14149 843-7440	14149 843-7440	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$4,689	Each	10%	\$4,220	Other	F1
14149 843-7441	14149 843-7441	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$1,340	Each	10%	\$1,206	Other	F1
14149 843-7442	14149 843-7442	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$670	Each	10%	\$603	Other	F1
14149 843-7444	14149 843-7444	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$4,019	Each	10%	\$3,617	Other	F1
14149 843-7445	14149 843-7445	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$670	Each	10%	\$603	Other	F1
14149 843-7446	14149 843-7446	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$2,680	Each	10%	\$2,412	Other	F1
14149 843-7447	14149 843-7447	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$3,350	Each	10%	\$3,015	Other	F1
14149 843-7448	14149 843-7448	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$2,680	Each	10%	\$2,412	Other	F1
14149 843-7450	14149 843-7450	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$1,340	Each	10%	\$1,206	Other	F1
14149 843-7451	14149 843-7451	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$2,010	Each	10%	\$1,809	Other	F1
14149 843-7632	14149 843-7632	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$4,689	Each	10%	\$4,220	Other	F1
14149 843-7633	14149 843-7633	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$3,350	Each	10%	\$3,015	Other	F1
14149 843-7634	14149 843-7634	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$4,019	Each	10%	\$3,617	Other	F1
14149 847-3953	14149 847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
14149 847-3954	14149 847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
14149 847-6086	14149 847-6086	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$8,039	Each	10%	\$7,235	Other	F1
14149 847-6087	14149 847-6087	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$9,379	Each	10%	\$8,441	Other	F1
14149 847-6088	14149 847-6088	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$2,680	Each	10%	\$2,412	Other	F1
14149 847-6089	14149 847-6089	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$4,019	Each	10%	\$3,617	Other	F1
14149 847-6090	14149 847-6090	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$5,359	Each	10%	\$4,823	Other	F1
14149 847-6091	14149 847-6091	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$6,699	Each	10%	\$6,029	Other	F1
14149 847-6092	14149 847-6092	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$1,340	Each	10%	\$1,206	Other	F1
14149 951-2015	14149 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14149 975-3461	14149 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14149 984-3267	14149 984-3267	Storage Unstructured	Custom Service Thank you choosing Dell ProSupport. For tech support, visit /www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14149 989-3439	14149 989-3439	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14149 992-6149	14149 992-6149	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14147 007-1527	14147 007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14147 009-4364	14147 009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14147 009-4877	14147 009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14147 460-5909	14147 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14147 460-8531	14147 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14147 460-9052	14147 460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14147 460-9900	14147 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14147 461-0497	14147 461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14147 468-8025	14147 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14147 468-8026	14147 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14147 468-8027	14147 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14147 468-8028	14147 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14147 468-8029	14147 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14147 806-7308	14147 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1
14147 835-7848	14147 835-7848	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1
14147 835-7849	14147 835-7849	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$255	Each	10%	\$230	Other	F1
14147 984-3267	14147 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
14179 007-1527	14179 007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14179 009-4364	14179 009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14179 009-4877	14179 009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14179 460-5909	14179 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14179 460-8531	14179 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14179 460-9052	14179 460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14179 460-9900	14179 460-9900	Storage Unstructured	corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14179 461-0497	14179 461-0497	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14179 468-8025	14179 468-8025	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	Other	F1
14179 468-8026	14179 468-8026	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14179 468-8027	14179 468-8027	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14179 468-8028	14179 468-8028	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14179 468-8029	14179 468-8029	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14179 836-0322	14179 836-0322	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14179 836-0323	14179 836-0323	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$817	Each	10%	\$735	Other	F1
14179 836-0324	14179 836-0324	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$1,633	Each	10%	\$1,470	Other	F1
14179 836-0325	14179 836-0325	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$2,450	Each	10%	\$2,205	Other	F1
14179 836-0326	14179 836-0326	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$3,267	Each	10%	\$2,940	Other	F1
14179 836-0327	14179 836-0327	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$4,083	Each	10%	\$3,675	Other	F1
14179 836-0328	14179 836-0328	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$980	Each	10%	\$882	Other	F1
14179 836-0328	14179 836-0328	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$1,960	Each	10%	\$1,764	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14179 836-0329	14179 836-0329	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$2,940	Each	10%	\$2,646	Other	F1
14179 836-0330	14179 836-0330	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$3,920	Each	10%	\$3,528	Other	F1
14179 836-0331	14179 836-0331	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$4,900	Each	10%	\$4,410	Other	F1
14179 836-0332	14179 836-0332	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,062	Each	10%	\$956	Other	F1
14179 836-0333	14179 836-0333	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2	\$2,123	Each	10%	\$1,911	Other	F1
14179 836-0334	14179 836-0334	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3	\$3,185	Each	10%	\$2,867	Other	F1
14179 836-0335	14179 836-0335	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4	\$4,247	Each	10%	\$3,822	Other	F1
14179 836-0336	14179 836-0336	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5	\$5,308	Each	10%	\$4,778	Other	F1
14179 836-0337	14179 836-0337	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$1,143	Each	10%	\$1,029	Other	F1
14179 836-0338	14179 836-0338	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$2,287	Each	10%	\$2,058	Other	F1
14179 836-0339	14179 836-0339	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$3,430	Each	10%	\$3,087	Other	F1
14179 836-0340	14179 836-0340	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$4,573	Each	10%	\$4,116	Other	F1
14179 836-0341	14179 836-0341	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$5,717	Each	10%	\$5,145	Other	F1
14179 836-0342	14179 836-0342	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$250	Each	10%	\$225	Other	F1
14179 836-0343	14179 836-0343	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$500	Each	10%	\$450	Other	F1
14179 836-0344	14179 836-0344	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$750	Each	10%	\$675	Other	F1
14179 836-0345	14179 836-0345	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,000	Each	10%	\$900	Other	F1
14179 836-0346	14179 836-0346	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,250	Each	10%	\$1,125	Other	F1
14179 836-0347	14179 836-0347	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1	\$300	Each	10%	\$270	Other	F1
14179 836-0348	14179 836-0348	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2	\$600	Each	10%	\$540	Other	F1
14179 836-0349	14179 836-0349	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3	\$900	Each	10%	\$810	Other	F1
14179 836-0350	14179 836-0350	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4	\$1,200	Each	10%	\$1,080	Other	F1
14179 836-0351	14179 836-0351	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5	\$1,500	Each	10%	\$1,350	Other	F1
14179 836-0352	14179 836-0352	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325	Each	10%	\$293	Other	F1
14179 836-0353	14179 836-0353	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$650	Each	10%	\$585	Other	F1
14179 836-0354	14179 836-0354	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$975	Each	10%	\$878	Other	F1
14179 836-0355	14179 836-0355	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,300	Each	10%	\$1,170	Other	F1
14179 836-0356	14179 836-0356	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,625	Each	10%	\$1,463	Other	F1
14179 836-0357	14179 836-0357	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350	Each	10%	\$315	Other	F1
14179 836-0358	14179 836-0358	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$700	Each	10%	\$630	Other	F1
14179 836-0359	14179 836-0359	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,050	Each	10%	\$945	Other	F1
14179 836-0360	14179 836-0360	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,400	Each	10%	\$1,260	Other	F1
14179 836-0361	14179 836-0361	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,750	Each	10%	\$1,575	Other	F1
14179 836-0362	14179 836-0362	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14179 836-0363	14179 836-0363	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14179 836-0364	14179 836-0364	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1
14179 836-0365	14179 836-0365	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$37	Each	10%	\$33	Other	F1
14179 836-0366	14179 836-0366	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1
14179 836-0367	14179 836-0367	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
14179 836-0368	14179 836-0368	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$22	Each	10%	\$20	Other	F1
14179 836-0369	14179 836-0369	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$33	Each	10%	\$30	Other	F1
14179 836-0370	14179 836-0370	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$44	Each	10%	\$40	Other	F1
14179 836-0371	14179 836-0371	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$55	Each	10%	\$49	Other	F1
14179 836-0372	14179 836-0372	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$12	Each	10%	\$11	Other	F1
14179 836-0373	14179 836-0373	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$24	Each	10%	\$21	Other	F1
14179 836-0374	14179 836-0374	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$36	Each	10%	\$32	Other	F1
14179 836-0375	14179 836-0375	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$48	Each	10%	\$43	Other	F1
14179 836-0376	14179 836-0376	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$59	Each	10%	\$54	Other	F1
14179 836-0377	14179 836-0377	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1	\$13	Each	10%	\$12	Other	F1
14179 836-0378	14179 836-0378	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$26	Each	10%	\$23	Other	F1
14179 836-0379	14179 836-0379	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$38	Each	10%	\$35	Other	F1
14179 836-0380	14179 836-0380	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$51	Each	10%	\$46	Other	F1
14179 836-0381	14179 836-0381	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$64	Each	10%	\$58	Other	F1
14179 836-0382	14179 836-0382	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1	\$273	Each	10%	\$246	Other	F1
14179 836-0383	14179 836-0383	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2	\$546	Each	10%	\$491	Other	F1
14179 836-0384	14179 836-0384	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3	\$818	Each	10%	\$737	Other	F1
14179 836-0385	14179 836-0385	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4	\$1,091	Each	10%	\$982	Other	F1
14179 836-0386	14179 836-0386	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5	\$1,364	Each	10%	\$1,228	Other	F1
14179 836-0387	14179 836-0387	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$307	Each	10%	\$275	Other	F1
14179 836-0388	14179 836-0388	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$614	Each	10%	\$552	Other	F1
14179 836-0389	14179 836-0389	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$921	Each	10%	\$829	Other	F1
14179 836-0390	14179 836-0390	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,228	Each	10%	\$1,105	Other	F1
14179 836-0391	14179 836-0391	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$1,535	Each	10%	\$1,381	Other	F1
14179 836-0392	14179 836-0392	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$324	Each	10%	\$292	Other	F1
14179 836-0393	14179 836-0393	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$648	Each	10%	\$583	Other	F1
14179 836-0394	14179 836-0394	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$972	Each	10%	\$875	Other	F1
14179 836-0395	14179 836-0395	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,296	Each	10%	\$1,166	Other	F1
14179 836-0396	14179 836-0396	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,620	Each	10%	\$1,458	Other	F1
14179 836-0397	14179 836-0397	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1	\$341	Each	10%	\$307	Other	F1
14179 836-0398	14179 836-0398	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2	\$682	Each	10%	\$614	Other	F1
14179 836-0399	14179 836-0399	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3	\$1,023	Each	10%	\$921	Other	F1
14179 836-0400	14179 836-0400	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4	\$1,364	Each	10%	\$1,228	Other	F1
14179 836-0401	14179 836-0401	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5	\$1,705	Each	10%	\$1,535	Other	F1
14179 836-0402	14179 836-0402	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1
14179 836-0403	14179 836-0403	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2	\$12	Each	10%	\$10	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179 836-0404	14179 836-0404	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3	\$17	Each	10%		\$16	Other	F1	
14179 836-0405	14179 836-0405	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4	\$23	Each	10%		\$21	Other	F1	
14179 836-0406	14179 836-0406	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5	\$29	Each	10%		\$26	Other	F1	
14179 836-0407	14179 836-0407	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1	\$6	Each	10%		\$6	Other	F1	
14179 836-0408	14179 836-0408	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2	\$13	Each	10%		\$12	Other	F1	
14179 836-0409	14179 836-0409	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3	\$19	Each	10%		\$17	Other	F1	
14179 836-0410	14179 836-0410	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4	\$26	Each	10%		\$23	Other	F1	
14179 836-0411	14179 836-0411	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5	\$32	Each	10%		\$29	Other	F1	
14179 836-0412	14179 836-0412	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$7	Each	10%		\$6	Other	F1	
14179 836-0413	14179 836-0413	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$14	Each	10%		\$12	Other	F1	
14179 836-0414	14179 836-0414	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$21	Each	10%		\$18	Other	F1	
14179 836-0415	14179 836-0415	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$27	Each	10%		\$25	Other	F1	
14179 836-0416	14179 836-0416	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%		\$31	Other	F1	
14179 836-0417	14179 836-0417	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%		\$6	Other	F1	
14179 836-0418	14179 836-0418	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$14	Each	10%		\$13	Other	F1	
14179 836-0419	14179 836-0419	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$22	Each	10%		\$19	Other	F1	
14179 836-0420	14179 836-0420	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$29	Each	10%		\$26	Other	F1	
14179 836-0421	14179 836-0421	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$36	Each	10%		\$32	Other	F1	
14179 836-0422	14179 836-0422	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1	\$343	Each	10%		\$308	Other	F1	
14179 836-0423	14179 836-0423	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2	\$685	Each	10%		\$617	Other	F1	
14179 836-0424	14179 836-0424	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3	\$1,028	Each	10%		\$925	Other	F1	
14179 836-0425	14179 836-0425	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4	\$1,371	Each	10%		\$1,234	Other	F1	
14179 836-0426	14179 836-0426	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5	\$1,714	Each	10%		\$1,542	Other	F1	
14179 836-0427	14179 836-0427	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1	\$386	Each	10%		\$347	Other	F1	
14179 836-0428	14179 836-0428	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2	\$771	Each	10%		\$694	Other	F1	
14179 836-0429	14179 836-0429	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3	\$1,157	Each	10%		\$1,041	Other	F1	
14179 836-0430	14179 836-0430	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4	\$1,542	Each	10%		\$1,388	Other	F1	
14179 836-0431	14179 836-0431	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5	\$1,928	Each	10%		\$1,735	Other	F1	
14179 836-0432	14179 836-0432	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$407	Each	10%		\$366	Other	F1	
14179 836-0433	14179 836-0433	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$814	Each	10%		\$733	Other	F1	
14179 836-0434	14179 836-0434	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,221	Each	10%		\$1,099	Other	F1	
14179 836-0435	14179 836-0435	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$1,628	Each	10%		\$1,465	Other	F1	
14179 836-0436	14179 836-0436	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$2,035	Each	10%		\$1,831	Other	F1	
14179 836-0437	14179 836-0437	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$428	Each	10%		\$386	Other	F1	
14179 836-0438	14179 836-0438	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$857	Each	10%		\$771	Other	F1	
14179 836-0439	14179 836-0439	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,285	Each	10%		\$1,157	Other	F1	
14179 836-0440	14179 836-0440	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,714	Each	10%		\$1,542	Other	F1	
14179 836-0441	14179 836-0441	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$2,142	Each	10%		\$1,928	Other	F1	
14179 836-0442	14179 836-0442	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$7	Each	10%		\$6	Other	F1	
14179 836-0443	14179 836-0443	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$14	Each	10%		\$13	Other	F1	
14179 836-0444	14179 836-0444	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%		\$19	Other	F1	
14179 836-0445	14179 836-0445	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$29	Each	10%		\$26	Other	F1	
14179 836-0446	14179 836-0446	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$36	Each	10%		\$32	Other	F1	
14179 836-0447	14179 836-0447	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$8	Each	10%		\$7	Other	F1	
14179 836-0448	14179 836-0448	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$16	Each	10%		\$15	Other	F1	
14179 836-0449	14179 836-0449	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$24	Each	10%		\$22	Other	F1	
14179 836-0450	14179 836-0450	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$32	Each	10%		\$29	Other	F1	
14179 836-0451	14179 836-0451	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$41	Each	10%		\$36	Other	F1	
14179 836-0452	14179 836-0452	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$9	Each	10%		\$8	Other	F1	
14179 836-0453	14179 836-0453	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%		\$15	Other	F1	
14179 836-0454	14179 836-0454	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$26	Each	10%		\$23	Other	F1	
14179 836-0455	14179 836-0455	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$34	Each	10%		\$31	Other	F1	
14179 836-0456	14179 836-0456	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%		\$38	Other	F1	
14179 836-0457	14179 836-0457	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%		\$8	Other	F1	
14179 836-0458	14179 836-0458	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%		\$16	Other	F1	
14179 836-0459	14179 836-0459	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$27	Each	10%		\$24	Other	F1	
14179 836-0460	14179 836-0460	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%		\$32	Other	F1	
14179 836-0461	14179 836-0461	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$45	Each	10%		\$41	Other	F1	
14179 836-0462	14179 836-0462	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$686	Each	10%		\$617	Other	F1	
14179 836-0463	14179 836-0463	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$1,372	Each	10%		\$1,235	Other	F1	
14179 836-0464	14179 836-0464	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$2,058	Each	10%		\$1,852	Other	F1	
14179 836-0465	14179 836-0465	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,744	Each	10%		\$2,469	Other	F1	
14179 836-0466	14179 836-0466	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$3,430	Each	10%		\$3,087	Other	F1	
14179 836-0467	14179 836-0467	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$772	Each	10%		\$694	Other	F1	
14179 836-0468	14179 836-0468	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,543	Each	10%		\$1,389	Other	F1	
14179 836-0469	14179 836-0469	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,315	Each	10%		\$2,083	Other	F1	
14179 836-0470	14179 836-0470	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$3,087	Each	10%		\$2,778	Other	F1	
14179 836-0471	14179 836-0471	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$3,858	Each	10%		\$3,472	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14179 836-0472	14179 836-0472	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$815	Each	10%	\$733	Other	F1
14179 836-0473	14179 836-0473	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$1,629	Each	10%	\$1,466	Other	F1
14179 836-0474	14179 836-0474	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$2,444	Each	10%	\$2,199	Other	F1
14179 836-0475	14179 836-0475	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$3,258	Each	10%	\$2,932	Other	F1
14179 836-0476	14179 836-0476	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$4,073	Each	10%	\$3,665	Other	F1
14179 836-0477	14179 836-0477	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$857	Each	10%	\$772	Other	F1
14179 836-0478	14179 836-0478	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,715	Each	10%	\$1,543	Other	F1
14179 836-0479	14179 836-0479	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,572	Each	10%	\$2,315	Other	F1
14179 836-0480	14179 836-0480	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$3,430	Each	10%	\$3,087	Other	F1
14179 836-0481	14179 836-0481	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$4,287	Each	10%	\$3,858	Other	F1
14179 836-0482	14179 836-0482	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14179 836-0483	14179 836-0483	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14179 836-0484	14179 836-0484	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
14179 836-0485	14179 836-0485	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
14179 836-0486	14179 836-0486	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
14179 836-0487	14179 836-0487	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$16	Each	10%	\$15	Other	F1
14179 836-0488	14179 836-0488	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1
14179 836-0489	14179 836-0489	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$49	Each	10%	\$44	Other	F1
14179 836-0490	14179 836-0490	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1
14179 836-0491	14179 836-0491	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$81	Each	10%	\$73	Other	F1
14179 836-0492	14179 836-0492	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$17	Each	10%	\$15	Other	F1
14179 836-0493	14179 836-0493	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$34	Each	10%	\$31	Other	F1
14179 836-0494	14179 836-0494	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$51	Each	10%	\$46	Other	F1
14179 836-0495	14179 836-0495	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$68	Each	10%	\$62	Other	F1
14179 836-0496	14179 836-0496	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$86	Each	10%	\$77	Other	F1
14179 836-0497	14179 836-0497	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$18	Each	10%	\$16	Other	F1
14179 836-0498	14179 836-0498	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$36	Each	10%	\$32	Other	F1
14179 836-0499	14179 836-0499	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$54	Each	10%	\$49	Other	F1
14179 836-0500	14179 836-0500	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$72	Each	10%	\$65	Other	F1
14179 836-0501	14179 836-0501	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$90	Each	10%	\$81	Other	F1
14179 836-0502	14179 836-0502	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$191	Each	10%	\$172	Other	F1
14179 836-0503	14179 836-0503	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2	\$381	Each	10%	\$343	Other	F1
14179 836-0504	14179 836-0504	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3	\$572	Each	10%	\$515	Other	F1
14179 836-0505	14179 836-0505	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4	\$763	Each	10%	\$687	Other	F1
14179 836-0506	14179 836-0506	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$954	Each	10%	\$858	Other	F1
14179 836-0507	14179 836-0507	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1
14179 836-0508	14179 836-0508	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1
14179 836-0509	14179 836-0509	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1
14179 836-0510	14179 836-0510	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1
14179 836-0511	14179 836-0511	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1
14179 836-0512	14179 836-0512	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1	\$226	Each	10%	\$204	Other	F1
14179 836-0513	14179 836-0513	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2	\$453	Each	10%	\$408	Other	F1
14179 836-0514	14179 836-0514	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3	\$679	Each	10%	\$611	Other	F1
14179 836-0515	14179 836-0515	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$906	Each	10%	\$815	Other	F1
14179 836-0516	14179 836-0516	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,132	Each	10%	\$1,019	Other	F1
14179 836-0517	14179 836-0517	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1	\$238	Each	10%	\$215	Other	F1
14179 836-0518	14179 836-0518	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2	\$477	Each	10%	\$429	Other	F1
14179 836-0519	14179 836-0519	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$715	Each	10%	\$644	Other	F1
14179 836-0520	14179 836-0520	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$954	Each	10%	\$858	Other	F1
14179 836-0521	14179 836-0521	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,192	Each	10%	\$1,073	Other	F1
14179 836-0522	14179 836-0522	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$4	Each	10%	\$4	Other	F1
14179 836-0523	14179 836-0523	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14179 836-0524	14179 836-0524	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14179 836-0525	14179 836-0525	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14179 836-0526	14179 836-0526	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14179 836-0527	14179 836-0527	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14179 836-0528	14179 836-0528	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$9	Each	10%	\$8	Other	F1
14179 836-0529	14179 836-0529	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$14	Each	10%	\$12	Other	F1
14179 836-0530	14179 836-0530	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$18	Each	10%	\$16	Other	F1
14179 836-0531	14179 836-0531	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$23	Each	10%	\$20	Other	F1
14179 836-0532	14179 836-0532	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$5	Each	10%	\$4	Other	F1
14179 836-0533	14179 836-0533	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support- Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14179 836-0534	14179 836-0534	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support- Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14179 836-0535	14179 836-0535	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support- Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14179 836-0536	14179 836-0536	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$24	Each	10%	\$21	Other	F1
14179 836-0537	14179 836-0537	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14179_836-0538	14179_836-0538	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
14179_836-0539	14179_836-0539	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1	
14179_836-0540	14179_836-0540	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1	
14179_836-0541	14179_836-0541	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$112	Each	10%	\$101	Other	F1	
14179_836-0542	14179_836-0542	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$225	Each	10%	\$202	Other	F1	
14179_836-0543	14179_836-0543	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$337	Each	10%	\$304	Other	F1	
14179_836-0544	14179_836-0544	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$450	Each	10%	\$405	Other	F1	
14179_836-0545	14179_836-0545	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$562	Each	10%	\$506	Other	F1	
14179_836-0546	14179_836-0546	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$127	Each	10%	\$114	Other	F1	
14179_836-0547	14179_836-0547	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$253	Each	10%	\$228	Other	F1	
14179_836-0548	14179_836-0548	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$380	Each	10%	\$342	Other	F1	
14179_836-0549	14179_836-0549	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$506	Each	10%	\$456	Other	F1	
14179_836-0550	14179_836-0550	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$633	Each	10%	\$569	Other	F1	
14179_836-0551	14179_836-0551	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$134	Each	10%	\$120	Other	F1	
14179_836-0552	14179_836-0552	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$267	Each	10%	\$240	Other	F1	
14179_836-0553	14179_836-0553	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$401	Each	10%	\$361	Other	F1	
14179_836-0554	14179_836-0554	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$534	Each	10%	\$481	Other	F1	
14179_836-0555	14179_836-0555	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$668	Each	10%	\$601	Other	F1	
14179_836-0556	14179_836-0556	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$141	Each	10%	\$127	Other	F1	
14179_836-0557	14179_836-0557	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$281	Each	10%	\$253	Other	F1	
14179_836-0558	14179_836-0558	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$422	Each	10%	\$380	Other	F1	
14179_836-0559	14179_836-0559	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$562	Each	10%	\$506	Other	F1	
14179_836-0560	14179_836-0560	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$703	Each	10%	\$633	Other	F1	
14179_836-0561	14179_836-0561	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14179_836-0562	14179_836-0562	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$4	Other	F1	
14179_836-0563	14179_836-0563	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1	
14179_836-0564	14179_836-0564	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1	
14179_836-0565	14179_836-0565	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$12	Each	10%	\$11	Other	F1	
14179_836-0566	14179_836-0566	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1	
14179_836-0567	14179_836-0567	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1	
14179_836-0568	14179_836-0568	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1	
14179_836-0569	14179_836-0569	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$11	Each	10%	\$10	Other	F1	
14179_836-0570	14179_836-0570	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$12	Other	F1	
14179_836-0571	14179_836-0571	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$3	Each	10%	\$3	Other	F1	
14179_836-0572	14179_836-0572	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$6	Each	10%	\$5	Other	F1	
14179_836-0573	14179_836-0573	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$9	Each	10%	\$8	Other	F1	
14179_836-0574	14179_836-0574	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$11	Each	10%	\$10	Other	F1	
14179_836-0575	14179_836-0575	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$14	Each	10%	\$13	Other	F1	
14179_836-0576	14179_836-0576	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1	
14179_836-0577	14179_836-0577	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1	
14179_836-0578	14179_836-0578	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1	
14179_836-0579	14179_836-0579	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1	
14179_836-0580	14179_836-0580	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1	
14179_836-0581	14179_836-0581	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$191	Each	10%	\$172	Other	F1	
14179_836-0582	14179_836-0582	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$381	Each	10%	\$343	Other	F1	
14179_836-0583	14179_836-0583	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$572	Each	10%	\$515	Other	F1	
14179_836-0584	14179_836-0584	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$763	Each	10%	\$687	Other	F1	
14179_836-0585	14179_836-0585	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$954	Each	10%	\$858	Other	F1	
14179_836-0586	14179_836-0586	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1	
14179_836-0587	14179_836-0587	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1	
14179_836-0588	14179_836-0588	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1	
14179_836-0589	14179_836-0589	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1	
14179_836-0590	14179_836-0590	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1	
14179_836-0591	14179_836-0591	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1	
14179_836-0592	14179_836-0592	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$453	Each	10%	\$408	Other	F1	
14179_836-0593	14179_836-0593	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$679	Each	10%	\$611	Other	F1	
14179_836-0594	14179_836-0594	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$906	Each	10%	\$815	Other	F1	
14179_836-0595	14179_836-0595	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$1,132	Each	10%	\$1,019	Other	F1	
14179_836-0596	14179_836-0596	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$238	Each	10%	\$215	Other	F1	
14179_836-0597	14179_836-0597	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$477	Each	10%	\$429	Other	F1	
14179_836-0598	14179_836-0598	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$715	Each	10%	\$644	Other	F1	
14179_836-0599	14179_836-0599	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$954	Each	10%	\$858	Other	F1	
14179_836-0600	14179_836-0600	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,192	Each	10%	\$1,073	Other	F1	
14179_836-0601	14179_836-0601	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1	
14179_836-0602	14179_836-0602	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14179_836-0603	14179_836-0603	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1	
14179_836-0604	14179_836-0604	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other	F1	
14179_836-0605	14179_836-0605	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1	
14179_836-0606	14179_836-0606	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1	
14179_836-0607	14179_836-0607	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1	
14179_836-0608	14179_836-0608	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1	
14179_836-0609	14179_836-0609	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1	
14179_836-0610	14179_836-0610	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1	
14179_836-0611	14179_836-0611	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14179 836-0612	14179 836-0612	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$5	Each	10%	\$4	Other	F1
14179 836-0613	14179 836-0613	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
14179 836-0614	14179 836-0614	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14179 836-0615	14179 836-0615	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
14179 836-0616	14179 836-0616	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$24	Each	10%	\$21	Other	F1
14179 836-0617	14179 836-0617	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$5	Each	10%	\$5	Other	F1
14179 836-0618	14179 836-0618	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1
14179 836-0619	14179 836-0619	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1
14179 836-0620	14179 836-0620	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
14179 836-0621	14179 836-0621	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$25	Each	10%	\$23	Other	F1
14179 836-0622	14179 836-0622	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$191	Each	10%	\$172	Other	F1
14179 836-0623	14179 836-0623	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$381	Each	10%	\$343	Other	F1
14179 836-0624	14179 836-0624	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$572	Each	10%	\$515	Other	F1
14179 836-0625	14179 836-0625	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$763	Each	10%	\$687	Other	F1
14179 836-0626	14179 836-0626	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$954	Each	10%	\$858	Other	F1
14179 836-0627	14179 836-0627	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$215	Each	10%	\$193	Other	F1
14179 836-0628	14179 836-0628	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$429	Each	10%	\$386	Other	F1
14179 836-0629	14179 836-0629	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$579	Other	F1
14179 836-0630	14179 836-0630	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$858	Each	10%	\$772	Other	F1
14179 836-0631	14179 836-0631	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,073	Each	10%	\$966	Other	F1
14179 836-0632	14179 836-0632	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$226	Each	10%	\$204	Other	F1
14179 836-0633	14179 836-0633	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2	\$453	Each	10%	\$408	Other	F1
14179 836-0634	14179 836-0634	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3	\$679	Each	10%	\$611	Other	F1
14179 836-0635	14179 836-0635	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4	\$906	Each	10%	\$815	Other	F1
14179 836-0636	14179 836-0636	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5	\$1,132	Each	10%	\$1,019	Other	F1
14179 836-0637	14179 836-0637	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$238	Each	10%	\$215	Other	F1
14179 836-0638	14179 836-0638	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$477	Each	10%	\$429	Other	F1
14179 836-0639	14179 836-0639	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$715	Each	10%	\$644	Other	F1
14179 836-0640	14179 836-0640	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$954	Each	10%	\$858	Other	F1
14179 836-0641	14179 836-0641	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,192	Each	10%	\$1,073	Other	F1
14179 836-0642	14179 836-0642	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14179 836-0643	14179 836-0643	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14179 836-0644	14179 836-0644	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14179 836-0645	14179 836-0645	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14179 836-0646	14179 836-0646	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14179 836-0647	14179 836-0647	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14179 836-0648	14179 836-0648	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14179 836-0649	14179 836-0649	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1
14179 836-0650	14179 836-0650	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1
14179 836-0651	14179 836-0651	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1
14179 836-0652	14179 836-0652	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1
14179 836-0653	14179 836-0653	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1
14179 836-0654	14179 836-0654	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3	\$14	Each	10%	\$13	Other	F1
14179 836-0655	14179 836-0655	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4	\$19	Each	10%	\$17	Other	F1
14179 836-0656	14179 836-0656	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5	\$24	Each	10%	\$21	Other	F1
14179 836-0657	14179 836-0657	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$5	Other	F1
14179 836-0658	14179 836-0658	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1
14179 836-0659	14179 836-0659	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3	\$15	Each	10%	\$14	Other	F1
14179 836-0660	14179 836-0660	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4	\$20	Each	10%	\$18	Other	F1
14179 836-0661	14179 836-0661	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5	\$25	Each	10%	\$23	Other	F1
14179 836-0662	14179 836-0662	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1	\$78	Each	10%	\$70	Other	F1
14179 836-0663	14179 836-0663	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2	\$155	Each	10%	\$140	Other	F1
14179 836-0664	14179 836-0664	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3	\$233	Each	10%	\$210	Other	F1
14179 836-0665	14179 836-0665	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4	\$310	Each	10%	\$279	Other	F1
14179 836-0666	14179 836-0666	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5	\$388	Each	10%	\$349	Other	F1
14179 836-0667	14179 836-0667	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$87	Each	10%	\$79	Other	F1
14179 836-0668	14179 836-0668	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$175	Each	10%	\$157	Other	F1
14179 836-0669	14179 836-0669	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$262	Each	10%	\$236	Other	F1
14179 836-0670	14179 836-0670	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$349	Each	10%	\$314	Other	F1
14179 836-0671	14179 836-0671	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$437	Each	10%	\$393	Other	F1
14179 836-0672	14179 836-0672	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	Column M (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0						
14179 836-0673	14179 836-0673	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$184		Each	10%		\$166	Other	F1
14179 836-0674	14179 836-0674	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$276		Each	10%		\$249	Other	F1
14179 836-0675	14179 836-0675	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$369		Each	10%		\$332	Other	F1
14179 836-0676	14179 836-0676	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$461		Each	10%		\$415	Other	F1
14179 836-0677	14179 836-0677	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$97		Each	10%		\$87	Other	F1
14179 836-0678	14179 836-0678	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$194		Each	10%		\$175	Other	F1
14179 836-0679	14179 836-0679	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$291		Each	10%		\$262	Other	F1
14179 836-0680	14179 836-0680	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$388		Each	10%		\$349	Other	F1
14179 836-0681	14179 836-0681	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$485		Each	10%		\$437	Other	F1
14179 836-0682	14179 836-0682	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2		Each	10%		\$1	Other	F1
14179 836-0683	14179 836-0683	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$3		Each	10%		\$3	Other	F1
14179 836-0684	14179 836-0684	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5		Each	10%		\$4	Other	F1
14179 836-0685	14179 836-0685	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$6		Each	10%		\$6	Other	F1
14179 836-0686	14179 836-0686	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$8		Each	10%		\$7	Other	F1
14179 836-0687	14179 836-0687	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2		Each	10%		\$2	Other	F1
14179 836-0688	14179 836-0688	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4		Each	10%		\$3	Other	F1
14179 836-0689	14179 836-0689	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5		Each	10%		\$5	Other	F1
14179 836-0690	14179 836-0690	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7		Each	10%		\$6	Other	F1
14179 836-0691	14179 836-0691	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9		Each	10%		\$8	Other	F1
14179 836-0692	14179 836-0692	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$2		Each	10%		\$2	Other	F1
14179 836-0693	14179 836-0693	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$4		Each	10%		\$3	Other	F1
14179 836-0694	14179 836-0694	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$6		Each	10%		\$5	Other	F1
14179 836-0695	14179 836-0695	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8		Each	10%		\$7	Other	F1
14179 836-0696	14179 836-0696	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$10		Each	10%		\$9	Other	F1
14179 836-0697	14179 836-0697	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2		Each	10%		\$2	Other	F1
14179 836-0698	14179 836-0698	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4		Each	10%		\$4	Other	F1
14179 836-0699	14179 836-0699	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6		Each	10%		\$5	Other	F1
14179 836-0700	14179 836-0700	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8		Each	10%		\$7	Other	F1
14179 836-0701	14179 836-0701	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10		Each	10%		\$9	Other	F1
14179 836-0702	14179 836-0702	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$278		Each	10%		\$250	Other	F1
14179 836-0703	14179 836-0703	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$556		Each	10%		\$500	Other	F1
14179 836-0704	14179 836-0704	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$834		Each	10%		\$750	Other	F1
14179 836-0705	14179 836-0705	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,112		Each	10%		\$1,001	Other	F1
14179 836-0706	14179 836-0706	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,390		Each	10%		\$1,251	Other	F1
14179 836-0707	14179 836-0707	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$313		Each	10%		\$281	Other	F1
14179 836-0708	14179 836-0708	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$625		Each	10%		\$563	Other	F1
14179 836-0709	14179 836-0709	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$938		Each	10%		\$844	Other	F1
14179 836-0710	14179 836-0710	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,251		Each	10%		\$1,126	Other	F1
14179 836-0711	14179 836-0711	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,563		Each	10%		\$1,407	Other	F1
14179 836-0712	14179 836-0712	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$330		Each	10%		\$297	Other	F1
14179 836-0713	14179 836-0713	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$660		Each	10%		\$594	Other	F1
14179 836-0714	14179 836-0714	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$990		Each	10%		\$891	Other	F1
14179 836-0715	14179 836-0715	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,320		Each	10%		\$1,188	Other	F1
14179 836-0716	14179 836-0716	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,650		Each	10%		\$1,485	Other	F1
14179 836-0717	14179 836-0717	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$347		Each	10%		\$313	Other	F1
14179 836-0718	14179 836-0718	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$695		Each	10%		\$625	Other	F1
14179 836-0719	14179 836-0719	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,042		Each	10%		\$938	Other	F1
14179 836-0720	14179 836-0720	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,390		Each	10%		\$1,251	Other	F1
14179 836-0721	14179 836-0721	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,737		Each	10%		\$1,563	Other	F1
14179 836-0722	14179 836-0722	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$6		Each	10%		\$5	Other	F1
14179 836-0723	14179 836-0723	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$12		Each	10%		\$10	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	0-100			ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	
14179_836-0724	14179_836-0724	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$17	Each	10%	\$16	Other	F1	
14179_836-0725	14179_836-0725	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$23	Each	10%	\$21	Other	F1	
14179_836-0726	14179_836-0726	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$29	Each	10%	\$26	Other	F1	
14179_836-0727	14179_836-0727	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$6	Each	10%	\$6	Other	F1	
14179_836-0728	14179_836-0728	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$13	Each	10%	\$12	Other	F1	
14179_836-0729	14179_836-0729	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$19	Each	10%	\$17	Other	F1	
14179_836-0730	14179_836-0730	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$26	Each	10%	\$23	Other	F1	
14179_836-0731	14179_836-0731	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$32	Each	10%	\$29	Other	F1	
14179_836-0732	14179_836-0732	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1	
14179_836-0733	14179_836-0733	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1	
14179_836-0734	14179_836-0734	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1	
14179_836-0735	14179_836-0735	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1	
14179_836-0736	14179_836-0736	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1	
14179_836-0737	14179_836-0737	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1	
14179_836-0738	14179_836-0738	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1	
14179_836-0739	14179_836-0739	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1	
14179_836-0740	14179_836-0740	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1	
14179_836-0741	14179_836-0741	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1	
14179_836-0742	14179_836-0742	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$78	Each	10%	\$70	Other	F1	
14179_836-0743	14179_836-0743	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$155	Each	10%	\$140	Other	F1	
14179_836-0744	14179_836-0744	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$233	Each	10%	\$210	Other	F1	
14179_836-0745	14179_836-0745	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$310	Each	10%	\$278	Other	F1	
14179_836-0746	14179_836-0746	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$388	Each	10%	\$349	Other	F1	
14179_836-0747	14179_836-0747	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$87	Each	10%	\$79	Other	F1	
14179_836-0748	14179_836-0748	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$175	Each	10%	\$157	Other	F1	
14179_836-0749	14179_836-0749	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$262	Each	10%	\$236	Other	F1	
14179_836-0750	14179_836-0750	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$349	Each	10%	\$314	Other	F1	
14179_836-0751	14179_836-0751	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$437	Each	10%	\$393	Other	F1	
14179_836-0752	14179_836-0752	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$92	Each	10%	\$83	Other	F1	
14179_836-0753	14179_836-0753	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$184	Each	10%	\$166	Other	F1	
14179_836-0754	14179_836-0754	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$276	Each	10%	\$249	Other	F1	
14179_836-0755	14179_836-0755	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$369	Each	10%	\$332	Other	F1	
14179_836-0756	14179_836-0756	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$461	Each	10%	\$415	Other	F1	
14179_836-0757	14179_836-0757	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$97	Each	10%	\$87	Other	F1	
14179_836-0758	14179_836-0758	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2	\$194	Each	10%	\$175	Other	F1	
14179_836-0759	14179_836-0759	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3	\$291	Each	10%	\$262	Other	F1	
14179_836-0760	14179_836-0760	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4	\$388	Each	10%	\$349	Other	F1	
14179_836-0761	14179_836-0761	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5	\$485	Each	10%	\$437	Other	F1	
14179_836-0762	14179_836-0762	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%	\$1	Other	F1	
14179_836-0763	14179_836-0763	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$3	Each	10%	\$3	Other	F1	
14179_836-0764	14179_836-0764	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$5	Each	10%	\$4	Other	F1	
14179_836-0765	14179_836-0765	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$6	Each	10%	\$6	Other	F1	
14179_836-0766	14179_836-0766	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5	\$8	Each	10%	\$7	Other	F1	
14179_836-0767	14179_836-0767	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14179_836-0768	14179_836-0768	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1	
14179_836-0769	14179_836-0769	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1	
14179_836-0770	14179_836-0770	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1	
14179_836-0771	14179_836-0771	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1	
14179_836-0772	14179_836-0772	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14179_836-0773	14179_836-0773	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1	
14179_836-0774	14179_836-0774	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	0-100			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14179 836-0775	14179 836-0775	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14179 836-0776	14179 836-0776	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1	
14179 836-0777	14179 836-0777	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%	\$2	Other	F1	
14179 836-0778	14179 836-0778	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2	\$4	Each	10%	\$4	Other	F1	
14179 836-0779	14179 836-0779	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3	\$6	Each	10%	\$5	Other	F1	
14179 836-0780	14179 836-0780	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4	\$8	Each	10%	\$7	Other	F1	
14179 836-0781	14179 836-0781	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5	\$10	Each	10%	\$9	Other	F1	
14179 836-0782	14179 836-0782	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0783	14179 836-0783	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0784	14179 836-0784	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0785	14179 836-0785	Storage Unstructured	Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0786	14179 836-0786	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0787	14179 836-0787	Storage Unstructured	Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0787	14179 836-0787	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0788	14179 836-0788	Storage Unstructured	Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179 836-0788	14179 836-0788	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0789	14179 836-0789	Storage Unstructured	Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0789	14179 836-0789	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0790	14179 836-0790	Storage Unstructured	Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0790	14179 836-0790	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0791	14179 836-0791	Storage Unstructured	Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0791	14179 836-0791	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0792	14179 836-0792	Storage Unstructured	Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0792	14179 836-0792	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0793	14179 836-0793	Storage Unstructured	Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179 836-0793	14179 836-0793	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0794	14179 836-0794	Storage Unstructured	Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0795	14179 836-0795	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0796	14179 836-0796	Storage Unstructured	Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0796	14179 836-0796	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0797	14179 836-0797	Storage Unstructured	Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0797	14179 836-0797	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0798	14179 836-0798	Storage Unstructured	Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0798	14179 836-0798	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0799	14179 836-0799	Storage Unstructured	Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179 836-0800	14179 836-0800	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0801	14179 836-0801	Storage Unstructured	Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0801	14179 836-0801	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0802	14179 836-0802	Storage Unstructured	Maintenance 3 Years	\$50	Each	10%	\$45	Other	F1	
14179 836-0802	14179 836-0802	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$101	Each	10%	\$91	Other	F1	
14179 836-0803	14179 836-0803	Storage Unstructured	Maintenance 4 Years	\$151	Each	10%	\$136	Other	F1	
14179 836-0804	14179 836-0804	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$202	Each	10%	\$181	Other	F1	
14179 836-0805	14179 836-0805	Storage Unstructured	Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1	
14179 836-0806	14179 836-0806	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$57	Each	10%	\$51	Other	F1	
14179 836-0807	14179 836-0807	Storage Unstructured	Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1	
14179 836-0808	14179 836-0808	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$170	Each	10%	\$153	Other	F1	
14179 836-0808	14179 836-0808	Storage Unstructured	Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1	
14179 836-0809	14179 836-0809	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284	Each	10%	\$255	Other	F1	
14179 836-0810	14179 836-0810	Storage Unstructured	Maintenance 3 Years	\$60	Each	10%	\$54	Other	F1	
14179 836-0811	14179 836-0811	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$120	Each	10%	\$108	Other	F1	
14179 836-0812	14179 836-0812	Storage Unstructured	Maintenance 4 Years	\$180	Each	10%	\$162	Other	F1	
14179 836-0813	14179 836-0813	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$239	Each	10%	\$215	Other	F1	
14179 836-0814	14179 836-0814	Storage Unstructured	Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1	
14179 836-0815	14179 836-0815	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$63	Each	10%	\$57	Other	F1	
14179 836-0816	14179 836-0816	Storage Unstructured	Maintenance 1 Year	\$126	Each	10%	\$113	Other	F1	
14179 836-0817	14179 836-0817	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$189	Each	10%	\$170	Other	F1	
14179 836-0818	14179 836-0818	Storage Unstructured	Maintenance 2 Years	\$252	Each	10%	\$227	Other	F1	
14179 836-0819	14179 836-0819	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$315	Each	10%	\$284	Other	F1	
14179 836-0820	14179 836-0820	Storage Unstructured	Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0821	14179 836-0821	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0822	14179 836-0822	Storage Unstructured	Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0823	14179 836-0823	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0824	14179 836-0824	Storage Unstructured	Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0825	14179 836-0825	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0826	14179 836-0826	Storage Unstructured	Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179 836-0827	14179 836-0827	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14179 836-0828	14179 836-0828	Storage Unstructured	Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0829	14179 836-0829	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
14179 836-0830	14179 836-0830	Storage Unstructured	Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0831	14179 836-0831	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
14179 836-0831	14179 836-0831	Storage Unstructured	Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0831	14179 836-0831	Storage Unstructured	Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	UoM					
14179 836-0903	14179 836-0903	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0904	14179 836-0904	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0905	14179 836-0905	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0906	14179 836-0906	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0907	14179 836-0907	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179 836-0908	14179 836-0908	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0909	14179 836-0909	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0910	14179 836-0910	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0911	14179 836-0911	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0912	14179 836-0912	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179 836-0913	14179 836-0913	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0914	14179 836-0914	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0915	14179 836-0915	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0916	14179 836-0916	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0917	14179 836-0917	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179 836-0918	14179 836-0918	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0919	14179 836-0919	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0920	14179 836-0920	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0921	14179 836-0921	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179 836-0922	14179 836-0922	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,867	Each	10%	\$1,680	Other	F1	
14179 836-0923	14179 836-0923	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,733	Each	10%	\$3,360	Other	F1	
14179 836-0924	14179 836-0924	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,600	Each	10%	\$5,040	Other	F1	
14179 836-0925	14179 836-0925	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,467	Each	10%	\$6,720	Other	F1	
14179 836-0926	14179 836-0926	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,333	Each	10%	\$8,400	Other	F1	
14179 836-0927	14179 836-0927	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,333	Each	10%	\$2,100	Other	F1	
14179 836-0928	14179 836-0928	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,667	Each	10%	\$4,200	Other	F1	
14179 836-0929	14179 836-0929	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,000	Each	10%	\$6,300	Other	F1	
14179 836-0930	14179 836-0930	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,333	Each	10%	\$8,400	Other	F1	
14179 836-0931	14179 836-0931	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,667	Each	10%	\$10,500	Other	F1	
14179 836-0932	14179 836-0932	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,567	Each	10%	\$2,310	Other	F1	
14179 836-0933	14179 836-0933	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$5,133	Each	10%	\$4,620	Other	F1	
14179 836-0934	14179 836-0934	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$7,700	Each	10%	\$6,930	Other	F1	
14179 836-0935	14179 836-0935	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$10,267	Each	10%	\$9,240	Other	F1	
14179 836-0936	14179 836-0936	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,833	Each	10%	\$11,550	Other	F1	
14179 836-0937	14179 836-0937	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,800	Each	10%	\$2,520	Other	F1	
14179 836-0938	14179 836-0938	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,600	Each	10%	\$5,040	Other	F1	
14179 836-0939	14179 836-0939	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,400	Each	10%	\$7,560	Other	F1	
14179 836-0940	14179 836-0940	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$11,200	Each	10%	\$10,080	Other	F1	
14179 836-0941	14179 836-0941	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$14,000	Each	10%	\$12,600	Other	F1	
14179 836-0942	14179 836-0942	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$720	Each	10%	\$648	Other	F1	
14179 836-0943	14179 836-0943	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,440	Each	10%	\$1,296	Other	F1	
14179 836-0944	14179 836-0944	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,160	Each	10%	\$1,944	Other	F1	
14179 836-0945	14179 836-0945	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$2,880	Each	10%	\$2,592	Other	F1	
14179 836-0946	14179 836-0946	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$3,600	Each	10%	\$3,240	Other	F1	
14179 836-0947	14179 836-0947	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$900	Each	10%	\$810	Other	F1	
14179 836-0948	14179 836-0948	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,800	Each	10%	\$1,620	Other	F1	
14179 836-0949	14179 836-0949	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,700	Each	10%	\$2,430	Other	F1	
14179 836-0950	14179 836-0950	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$3,600	Each	10%	\$3,240	Other	F1	
14179 836-0951	14179 836-0951	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$4,500	Each	10%	\$4,050	Other	F1	
14179 836-0952	14179 836-0952	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$990	Each	10%	\$891	Other	F1	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179 836-0953	14179 836-0953	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,980	Each	10%	\$1,782	Other	F1
14179 836-0954	14179 836-0954	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,970	Each	10%	\$2,673	Other	F1
14179 836-0955	14179 836-0955	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$3,960	Each	10%	\$3,564	Other	F1
14179 836-0956	14179 836-0956	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$4,950	Each	10%	\$4,455	Other	F1
14179 836-0957	14179 836-0957	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,080	Each	10%	\$972	Other	F1
14179 836-0958	14179 836-0958	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,160	Each	10%	\$1,944	Other	F1
14179 836-0959	14179 836-0959	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,240	Each	10%	\$2,916	Other	F1
14179 836-0960	14179 836-0960	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,320	Each	10%	\$3,888	Other	F1
14179 836-0961	14179 836-0961	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,400	Each	10%	\$4,860	Other	F1
14179 836-0962	14179 836-0962	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
14179 836-0963	14179 836-0963	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
14179 836-0964	14179 836-0964	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
14179 836-0965	14179 836-0965	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
14179 836-0966	14179 836-0966	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
14179 836-0967	14179 836-0967	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
14179 836-0968	14179 836-0968	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
14179 836-0969	14179 836-0969	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
14179 836-0970	14179 836-0970	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
14179 836-0971	14179 836-0971	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
14179 836-0972	14179 836-0972	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1
14179 836-0973	14179 836-0973	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1
14179 836-0974	14179 836-0974	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1
14179 836-0975	14179 836-0975	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
14179 836-0976	14179 836-0976	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
14179 836-0977	14179 836-0977	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
14179 836-0978	14179 836-0978	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
14179 836-0979	14179 836-0979	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1
14179 836-0980	14179 836-0980	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
14179 836-0981	14179 836-0981	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1
14179 836-0982	14179 836-0982	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$954	Each	10%	\$859	Other	F1
14179 836-0983	14179 836-0983	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$1,908	Each	10%	\$1,717	Other	F1
14179 836-0984	14179 836-0984	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$2,862	Each	10%	\$2,576	Other	F1
14179 836-0985	14179 836-0985	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$3,816	Each	10%	\$3,435	Other	F1
14179 836-0986	14179 836-0986	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$4,770	Each	10%	\$4,293	Other	F1
14179 836-0987	14179 836-0987	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,073	Each	10%	\$966	Other	F1
14179 836-0988	14179 836-0988	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,147	Each	10%	\$1,932	Other	F1
14179 836-0989	14179 836-0989	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,220	Each	10%	\$2,898	Other	F1
14179 836-0990	14179 836-0990	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,293	Each	10%	\$3,864	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
14179_836-0991	14179_836-0991	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,367	Each	10%	\$4,830	Other	F1	
14179_836-0992	14179_836-0992	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$1,133	Each	10%	\$1,020	Other	F1	
14179_836-0993	14179_836-0993	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$2,266	Each	10%	\$2,039	Other	F1	
14179_836-0994	14179_836-0994	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$3,399	Each	10%	\$3,059	Other	F1	
14179_836-0995	14179_836-0995	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$4,532	Each	10%	\$4,079	Other	F1	
14179_836-0996	14179_836-0996	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$5,665	Each	10%	\$5,098	Other	F1	
14179_836-0997	14179_836-0997	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,193	Each	10%	\$1,073	Other	F1	
14179_836-0998	14179_836-0998	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,385	Each	10%	\$2,147	Other	F1	
14179_836-0999	14179_836-0999	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,578	Each	10%	\$3,220	Other	F1	
14179_836-1000	14179_836-1000	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,770	Each	10%	\$4,293	Other	F1	
14179_836-1001	14179_836-1001	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,963	Each	10%	\$5,367	Other	F1	
14179_836-1002	14179_836-1002	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1	
14179_836-1003	14179_836-1003	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1	
14179_836-1004	14179_836-1004	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1	
14179_836-1005	14179_836-1005	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1	
14179_836-1006	14179_836-1006	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1	
14179_836-1007	14179_836-1007	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1	
14179_836-1008	14179_836-1008	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1	
14179_836-1009	14179_836-1009	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1	
14179_836-1010	14179_836-1010	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1	
14179_836-1011	14179_836-1011	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1	
14179_836-1012	14179_836-1012	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$14	Each	10%	\$12	Other	F1	
14179_836-1013	14179_836-1013	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$27	Each	10%	\$25	Other	F1	
14179_836-1014	14179_836-1014	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$41	Each	10%	\$37	Other	F1	
14179_836-1015	14179_836-1015	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$55	Each	10%	\$49	Other	F1	
14179_836-1016	14179_836-1016	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1	
14179_836-1017	14179_836-1017	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1	
14179_836-1018	14179_836-1018	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1	
14179_836-1019	14179_836-1019	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1	
14179_836-1020	14179_836-1020	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1	
14179_836-1021	14179_836-1021	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1	
14179_836-1022	14179_836-1022	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,198	Each	10%	\$1,078	Other	F1	
14179_836-1023	14179_836-1023	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,396	Each	10%	\$2,157	Other	F1	
14179_836-1024	14179_836-1024	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$3,595	Each	10%	\$3,235	Other	F1	
14179_836-1025	14179_836-1025	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$4,793	Each	10%	\$4,314	Other	F1	
14179_836-1026	14179_836-1026	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$5,991	Each	10%	\$5,392	Other	F1	
14179_836-1027	14179_836-1027	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,348	Each	10%	\$1,213	Other	F1	
14179_836-1028	14179_836-1028	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,696	Each	10%	\$2,426	Other	F1	
14179_836-1029	14179_836-1029	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,044	Each	10%	\$3,640	Other	F1	
14179_836-1030	14179_836-1030	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,392	Each	10%	\$4,853	Other	F1	
14179_836-1031	14179_836-1031	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$6,740	Each	10%	\$6,066	Other	F1	
14179_836-1032	14179_836-1032	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,423	Each	10%	\$1,281	Other	F1	
14179_836-1033	14179_836-1033	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$2,846	Each	10%	\$2,561	Other	F1	
14179_836-1034	14179_836-1034	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$4,269	Each	10%	\$3,842	Other	F1	
14179_836-1035	14179_836-1035	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$5,692	Each	10%	\$5,122	Other	F1	
14179_836-1036	14179_836-1036	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$7,115	Each	10%	\$6,403	Other	F1	
14179_836-1037	14179_836-1037	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1	
14179_836-1038	14179_836-1038	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$2,996	Each	10%	\$2,696	Other	F1	
14179_836-1039	14179_836-1039	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$4,493	Each	10%	\$4,044	Other	F1	
14179_836-1040	14179_836-1040	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$5,991	Each	10%	\$5,392	Other	F1	



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14179 836-1041	14179 836-1041	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$7,489	Each	10%	\$6,740	Other	F1
14179 836-1042	14179 836-1042	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14179 836-1043	14179 836-1043	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14179 836-1044	14179 836-1044	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
14179 836-1045	14179 836-1045	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
14179 836-1046	14179 836-1046	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
14179 836-1047	14179 836-1047	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$16	Each	10%	\$15	Other	F1
14179 836-1048	14179 836-1048	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other	F1
14179 836-1049	14179 836-1049	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$49	Each	10%	\$44	Other	F1
14179 836-1050	14179 836-1050	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$65	Each	10%	\$58	Other	F1
14179 836-1051	14179 836-1051	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$81	Each	10%	\$73	Other	F1
14179 836-1052	14179 836-1052	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
14179 836-1053	14179 836-1053	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$34	Each	10%	\$31	Other	F1
14179 836-1054	14179 836-1054	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1
14179 836-1055	14179 836-1055	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$68	Each	10%	\$62	Other	F1
14179 836-1056	14179 836-1056	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$77	Other	F1
14179 836-1057	14179 836-1057	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%	\$16	Other	F1
14179 836-1058	14179 836-1058	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
14179 836-1059	14179 836-1059	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$54	Each	10%	\$49	Other	F1
14179 836-1060	14179 836-1060	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
14179 836-1061	14179 836-1061	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$90	Each	10%	\$81	Other	F1
14179 836-1062	14179 836-1062	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%	\$2,158	Other	F1
14179 836-1063	14179 836-1063	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$4,796	Each	10%	\$4,317	Other	F1
14179 836-1064	14179 836-1064	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$7,195	Each	10%	\$6,475	Other	F1
14179 836-1065	14179 836-1065	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$9,593	Each	10%	\$8,634	Other	F1
14179 836-1066	14179 836-1066	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$11,991	Each	10%	\$10,792	Other	F1
14179 836-1067	14179 836-1067	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,698	Each	10%	\$2,428	Other	F1
14179 836-1068	14179 836-1068	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$5,396	Each	10%	\$4,856	Other	F1
14179 836-1069	14179 836-1069	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$8,094	Each	10%	\$7,285	Other	F1
14179 836-1070	14179 836-1070	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$10,792	Each	10%	\$9,713	Other	F1
14179 836-1071	14179 836-1071	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$13,490	Each	10%	\$12,141	Other	F1
14179 836-1072	14179 836-1072	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1
14179 836-1073	14179 836-1073	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$5,696	Each	10%	\$5,126	Other	F1
14179 836-1074	14179 836-1074	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$8,544	Each	10%	\$7,689	Other	F1
14179 836-1075	14179 836-1075	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$11,392	Each	10%	\$10,252	Other	F1
14179 836-1076	14179 836-1076	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$14,240	Each	10%	\$12,816	Other	F1
14179 836-1077	14179 836-1077	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,998	Each	10%	\$2,698	Other	F1
14179 836-1078	14179 836-1078	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$5,996	Each	10%	\$5,396	Other	F1
14179 836-1079	14179 836-1079	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$8,993	Each	10%	\$8,094	Other	F1
14179 836-1080	14179 836-1080	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$11,991	Each	10%	\$10,792	Other	F1
14179 836-1081	14179 836-1081	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$14,989	Each	10%	\$13,490	Other	F1
14179 836-1082	14179 836-1082	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14179 836-1083	14179 836-1083	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
14179 836-1084	14179 836-1084	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
14179 836-1085	14179 836-1085	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$115	Each	10%	\$104	Other	F1
14179 836-1086	14179 836-1086	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$144	Each	10%	\$130	Other	F1
14179 836-1087	14179 836-1087	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1
14179 836-1088	14179 836-1088	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1
14179 836-1089	14179 836-1089	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$97	Each	10%	\$87	Other	F1
14179 836-1090	14179 836-1090	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$130	Each	10%	\$117	Other	F1
14179 836-1091	14179 836-1091	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$162	Each	10%	\$146	Other	F1
14179 836-1092	14179 836-1092	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$34	Each	10%	\$31	Other	F1
14179 836-1093	14179 836-1093	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$68	Each	10%	\$62	Other	F1
14179 836-1094	14179 836-1094	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$103	Each	10%	\$92	Other	F1
14179 836-1095	14179 836-1095	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$137	Each	10%	\$123	Other	F1
14179 836-1096	14179 836-1096	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$171	Each	10%	\$154	Other	F1
14179 836-1097	14179 836-1097	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$36	Each	10%	\$32	Other	F1
14179 836-1098	14179 836-1098	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$72	Each	10%	\$65	Other	F1
14179 836-1099	14179 836-1099	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$108	Each	10%	\$97	Other	F1
14179 836-1100	14179 836-1100	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$144	Each	10%	\$130	Other	F1
14179 836-1101	14179 836-1101	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$180	Each	10%	\$162	Other	F1
14179 836-1102	14179 836-1102	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
14179 836-1103	14179 836-1103	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
14179 836-1104	14179 836-1104	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
14179 836-1105	14179 836-1105	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
14179 836-1106	14179 836-1106	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
14179 836-1107	14179 836-1107	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
14179 836-1108	14179 836-1108	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1109	14179_836-1109	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
14179_836-1110	14179_836-1110	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
14179_836-1111	14179_836-1111	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
14179_836-1112	14179_836-1112	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
14179_836-1113	14179_836-1113	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
14179_836-1114	14179_836-1114	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
14179_836-1115	14179_836-1115	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
14179_836-1116	14179_836-1116	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
14179_836-1117	14179_836-1117	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
14179_836-1118	14179_836-1118	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
14179_836-1119	14179_836-1119	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
14179_836-1120	14179_836-1120	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
14179_836-1121	14179_836-1121	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
14179_836-1122	14179_836-1122	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14179_836-1123	14179_836-1123	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1124	14179_836-1124	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14179_836-1125	14179_836-1125	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14179_836-1126	14179_836-1126	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14179_836-1127	14179_836-1127	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14179_836-1128	14179_836-1128	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14179_836-1129	14179_836-1129	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14179_836-1130	14179_836-1130	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14179_836-1131	14179_836-1131	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14179_836-1132	14179_836-1132	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14179_836-1133	14179_836-1133	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14179_836-1134	14179_836-1134	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14179_836-1135	14179_836-1135	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14179_836-1136	14179_836-1136	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14179_836-1137	14179_836-1137	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14179_836-1138	14179_836-1138	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14179_836-1139	14179_836-1139	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14179_836-1140	14179_836-1140	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14179_836-1141	14179_836-1141	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14179_836-1142	14179_836-1142	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$393	Each	10%	\$354	Other	F1
14179_836-1143	14179_836-1143	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$787	Each	10%	\$708	Other	F1
14179_836-1144	14179_836-1144	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,180	Each	10%	\$1,062	Other	F1
14179_836-1145	14179_836-1145	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,573	Each	10%	\$1,416	Other	F1
14179_836-1146	14179_836-1146	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$1,966	Each	10%	\$1,770	Other	F1
14179_836-1147	14179_836-1147	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$442	Each	10%	\$398	Other	F1
14179_836-1148	14179_836-1148	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$885	Each	10%	\$796	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14179_836-1149	14179_836-1149	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance 3 Years	\$1,327	Each	10%	\$1,195	Other	F1
14179_836-1150	14179_836-1150	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance 4 Years	\$1,770	Each	10%	\$1,593	Other	F1
14179_836-1151	14179_836-1151	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance 5 Years	\$2,212	Each	10%	\$1,991	Other	F1
14179_836-1152	14179_836-1152	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$467	Each	10%	\$420	Other	F1
14179_836-1153	14179_836-1153	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$934	Each	10%	\$841	Other	F1
14179_836-1154	14179_836-1154	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
14179_836-1155	14179_836-1155	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
14179_836-1156	14179_836-1156	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
14179_836-1157	14179_836-1157	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 1 Year	\$492	Each	10%	\$442	Other	F1
14179_836-1158	14179_836-1158	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 2 Years	\$983	Each	10%	\$885	Other	F1
14179_836-1159	14179_836-1159	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 3 Years	\$1,475	Each	10%	\$1,327	Other	F1
14179_836-1160	14179_836-1160	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 4 Years	\$1,966	Each	10%	\$1,770	Other	F1
14179_836-1161	14179_836-1161	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance 5 Years	\$2,458	Each	10%	\$2,212	Other	F1
14179_836-1162	14179_836-1162	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14179_836-1163	14179_836-1163	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14179_836-1164	14179_836-1164	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
14179_836-1165	14179_836-1165	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14179_836-1166	14179_836-1166	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14179_836-1167	14179_836-1167	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14179_836-1168	14179_836-1168	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1169	14179_836-1169	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14179_836-1170	14179_836-1170	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14179_836-1171	14179_836-1171	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14179_836-1172	14179_836-1172	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14179_836-1173	14179_836-1173	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1174	14179_836-1174	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$15	Other	F1
14179_836-1175	14179_836-1175	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
14179_836-1176	14179_836-1176	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
14179_836-1177	14179_836-1177	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14179_836-1178	14179_836-1178	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14179_836-1179	14179_836-1179	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14179_836-1180	14179_836-1180	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
14179_836-1181	14179_836-1181	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14179_836-1182	14179_836-1182	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
14179_836-1183	14179_836-1183	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
14179_836-1184	14179_836-1184	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
14179_836-1185	14179_836-1185	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
14179_836-1186	14179_836-1186	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14179_836-1187	14179_836-1187	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1	
14179_836-1188	14179_836-1188	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1	
14179_836-1189	14179_836-1189	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1	
14179_836-1190	14179_836-1190	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1	
14179_836-1191	14179_836-1191	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1	
14179_836-1192	14179_836-1192	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1	
14179_836-1193	14179_836-1193	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$1,583	Each	10%	\$1,425	Other	F1	
14179_836-1194	14179_836-1194	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$2,375	Each	10%	\$2,138	Other	F1	
14179_836-1195	14179_836-1195	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$3,167	Each	10%	\$2,850	Other	F1	
14179_836-1196	14179_836-1196	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$3,959	Each	10%	\$3,563	Other	F1	
14179_836-1197	14179_836-1197	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1	
14179_836-1198	14179_836-1198	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1	
14179_836-1199	14179_836-1199	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1	
14179_836-1200	14179_836-1200	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1	
14179_836-1201	14179_836-1201	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1	
14179_836-1202	14179_836-1202	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1	
14179_836-1203	14179_836-1203	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1	
14179_836-1204	14179_836-1204	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1	
14179_836-1205	14179_836-1205	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1	
14179_836-1206	14179_836-1206	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1	
14179_836-1207	14179_836-1207	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14179_836-1208	14179_836-1208	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
14179_836-1209	14179_836-1209	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1	
14179_836-1210	14179_836-1210	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1	
14179_836-1211	14179_836-1211	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1	
14179_836-1212	14179_836-1212	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
14179_836-1213	14179_836-1213	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$19	Each	10%	\$17	Other	F1	
14179_836-1214	14179_836-1214	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14179_836-1215	14179_836-1215	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$38	Each	10%	\$34	Other	F1	
14179_836-1216	14179_836-1216	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$48	Each	10%	\$43	Other	F1	
14179_836-1217	14179_836-1217	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	
14179_836-1218	14179_836-1218	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1	
14179_836-1219	14179_836-1219	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1	
14179_836-1220	14179_836-1220	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1	
14179_836-1221	14179_836-1221	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1	
14179_836-1222	14179_836-1222	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1	
14179_836-1223	14179_836-1223	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1	
14179_836-1224	14179_836-1224	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1	
14179_836-1225	14179_836-1225	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1	
14179_836-1226	14179_836-1226	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1	
14179_836-1227	14179_836-1227	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1	
14179_836-1228	14179_836-1228	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1	
14179_836-1229	14179_836-1229	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1	
14179_836-1230	14179_836-1230	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1	
14179_836-1231	14179_836-1231	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1	
14179_836-1232	14179_836-1232	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1	
14179_836-1233	14179_836-1233	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1	
14179_836-1234	14179_836-1234	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1	
14179_836-1235	14179_836-1235	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1	
14179_836-1236	14179_836-1236	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1237	14179_836-1237	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
14179_836-1238	14179_836-1238	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
14179_836-1239	14179_836-1239	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
14179_836-1240	14179_836-1240	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
14179_836-1241	14179_836-1241	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
14179_836-1242	14179_836-1242	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14179_836-1243	14179_836-1243	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1244	14179_836-1244	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14179_836-1245	14179_836-1245	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14179_836-1246	14179_836-1246	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14179_836-1247	14179_836-1247	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14179_836-1248	14179_836-1248	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14179_836-1249	14179_836-1249	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14179_836-1250	14179_836-1250	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14179_836-1251	14179_836-1251	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14179_836-1252	14179_836-1252	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14179_836-1253	14179_836-1253	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14179_836-1254	14179_836-1254	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14179_836-1255	14179_836-1255	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14179_836-1256	14179_836-1256	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14179_836-1257	14179_836-1257	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14179_836-1258	14179_836-1258	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14179_836-1259	14179_836-1259	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14179_836-1260	14179_836-1260	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14179_836-1261	14179_836-1261	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14179_836-1262	14179_836-1262	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1
14179_836-1263	14179_836-1263	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
14179_836-1264	14179_836-1264	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
14179_836-1265	14179_836-1265	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
14179_836-1266	14179_836-1266	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
14179_836-1267	14179_836-1267	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
14179_836-1268	14179_836-1268	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
14179_836-1269	14179_836-1269	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
14179_836-1270	14179_836-1270	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
14179_836-1271	14179_836-1271	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
14179_836-1272	14179_836-1272	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1
14179_836-1273	14179_836-1273	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1
14179_836-1274	14179_836-1274	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1
14179_836-1275	14179_836-1275	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1
14179_836-1276	14179_836-1276	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
14179_836-1277	14179_836-1277	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
14179_836-1278	14179_836-1278	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
14179_836-1279	14179_836-1279	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1280	14179_836-1280	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
14179_836-1281	14179_836-1281	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
14179_836-1282	14179_836-1282	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14179_836-1283	14179_836-1283	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14179_836-1284	14179_836-1284	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14179_836-1285	14179_836-1285	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14179_836-1286	14179_836-1286	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1287	14179_836-1287	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14179_836-1288	14179_836-1288	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14179_836-1289	14179_836-1289	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1290	14179_836-1290	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14179_836-1291	14179_836-1291	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14179_836-1292	14179_836-1292	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14179_836-1293	14179_836-1293	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14179_836-1294	14179_836-1294	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1295	14179_836-1295	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14179_836-1296	14179_836-1296	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14179_836-1297	14179_836-1297	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14179_836-1298	14179_836-1298	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14179_836-1299	14179_836-1299	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14179_836-1300	14179_836-1300	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1301	14179_836-1301	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14179_836-1302	14179_836-1302	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$874	Each	10%	\$787	Other	F1
14179_836-1303	14179_836-1303	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$1,748	Each	10%	\$1,573	Other	F1
14179_836-1304	14179_836-1304	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$2,622	Each	10%	\$2,360	Other	F1
14179_836-1305	14179_836-1305	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$3,496	Each	10%	\$3,146	Other	F1
14179_836-1306	14179_836-1306	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$4,370	Each	10%	\$3,933	Other	F1
14179_836-1307	14179_836-1307	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$983	Each	10%	\$885	Other	F1
14179_836-1308	14179_836-1308	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$1,966	Each	10%	\$1,770	Other	F1
14179_836-1309	14179_836-1309	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$2,949	Each	10%	\$2,655	Other	F1
14179_836-1310	14179_836-1310	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$3,933	Each	10%	\$3,539	Other	F1
14179_836-1311	14179_836-1311	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$4,916	Each	10%	\$4,424	Other	F1
14179_836-1312	14179_836-1312	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$1,038	Each	10%	\$934	Other	F1
14179_836-1313	14179_836-1313	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$2,076	Each	10%	\$1,868	Other	F1
14179_836-1314	14179_836-1314	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$3,113	Each	10%	\$2,802	Other	F1
14179_836-1315	14179_836-1315	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$4,151	Each	10%	\$3,736	Other	F1
14179_836-1316	14179_836-1316	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$5,189	Each	10%	\$4,670	Other	F1
14179_836-1317	14179_836-1317	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$1,092	Each	10%	\$983	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1318	14179_836-1318	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$2,185	Each	10%	\$1,966	Other	F1
14179_836-1319	14179_836-1319	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$3,277	Each	10%	\$2,949	Other	F1
14179_836-1320	14179_836-1320	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$4,370	Each	10%	\$3,933	Other	F1
14179_836-1321	14179_836-1321	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$5,462	Each	10%	\$4,916	Other	F1
14179_836-1322	14179_836-1322	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
14179_836-1323	14179_836-1323	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1
14179_836-1324	14179_836-1324	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1
14179_836-1325	14179_836-1325	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$42	Each	10%	\$38	Other	F1
14179_836-1326	14179_836-1326	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1
14179_836-1327	14179_836-1327	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
14179_836-1328	14179_836-1328	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1
14179_836-1329	14179_836-1329	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1
14179_836-1330	14179_836-1330	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1
14179_836-1331	14179_836-1331	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1
14179_836-1332	14179_836-1332	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1
14179_836-1333	14179_836-1333	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1
14179_836-1334	14179_836-1334	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1
14179_836-1335	14179_836-1335	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$50	Each	10%	\$45	Other	F1
14179_836-1336	14179_836-1336	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$63	Each	10%	\$56	Other	F1
14179_836-1337	14179_836-1337	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14179_836-1338	14179_836-1338	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$24	Other	F1
14179_836-1339	14179_836-1339	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$40	Each	10%	\$36	Other	F1
14179_836-1340	14179_836-1340	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$53	Each	10%	\$48	Other	F1
14179_836-1341	14179_836-1341	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$66	Each	10%	\$59	Other	F1
14179_836-1342	14179_836-1342	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1
14179_836-1343	14179_836-1343	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
14179_836-1344	14179_836-1344	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
14179_836-1345	14179_836-1345	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
14179_836-1346	14179_836-1346	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
14179_836-1347	14179_836-1347	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
14179_836-1348	14179_836-1348	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
14179_836-1349	14179_836-1349	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
14179_836-1350	14179_836-1350	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
14179_836-1351	14179_836-1351	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
14179_836-1352	14179_836-1352	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1
14179_836-1353	14179_836-1353	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1
14179_836-1354	14179_836-1354	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1
14179_836-1355	14179_836-1355	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1356	14179_836-1356	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
14179_836-1357	14179_836-1357	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
14179_836-1358	14179_836-1358	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
14179_836-1359	14179_836-1359	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
14179_836-1360	14179_836-1360	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
14179_836-1361	14179_836-1361	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
14179_836-1362	14179_836-1362	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14179_836-1363	14179_836-1363	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14179_836-1364	14179_836-1364	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14179_836-1365	14179_836-1365	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14179_836-1366	14179_836-1366	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1367	14179_836-1367	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14179_836-1368	14179_836-1368	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14179_836-1369	14179_836-1369	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1370	14179_836-1370	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14179_836-1371	14179_836-1371	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14179_836-1372	14179_836-1372	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14179_836-1373	14179_836-1373	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14179_836-1374	14179_836-1374	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1375	14179_836-1375	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14179_836-1376	14179_836-1376	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14179_836-1377	14179_836-1377	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14179_836-1378	14179_836-1378	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14179_836-1379	14179_836-1379	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14179_836-1380	14179_836-1380	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1381	14179_836-1381	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14179_836-1382	14179_836-1382	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1383	14179_836-1383	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1384	14179_836-1384	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1385	14179_836-1385	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1386	14179_836-1386	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1387	14179_836-1387	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1388	14179_836-1388	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1389	14179_836-1389	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1390	14179_836-1390	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1391	14179_836-1391	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1392	14179_836-1392	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1393	14179_836-1393	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1394	14179_836-1394	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1395	14179_836-1395	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14179_836-1396	14179_836-1396	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1397	14179_836-1397	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1398	14179_836-1398	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1399	14179_836-1399	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1400	14179_836-1400	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1401	14179_836-1401	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1402	14179_836-1402	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14179_836-1403	14179_836-1403	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14179_836-1404	14179_836-1404	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14179_836-1405	14179_836-1405	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14179_836-1406	14179_836-1406	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14179_836-1407	14179_836-1407	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14179_836-1408	14179_836-1408	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14179_836-1409	14179_836-1409	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14179_836-1410	14179_836-1410	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14179_836-1411	14179_836-1411	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14179_836-1412	14179_836-1412	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14179_836-1413	14179_836-1413	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14179_836-1414	14179_836-1414	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14179_836-1415	14179_836-1415	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14179_836-1416	14179_836-1416	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14179_836-1417	14179_836-1417	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$63	Each	10%	\$57	Other	F1
14179_836-1418	14179_836-1418	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$126	Each	10%	\$113	Other	F1
14179_836-1419	14179_836-1419	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$189	Each	10%	\$170	Other	F1
14179_836-1420	14179_836-1420	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14179_836-1421	14179_836-1421	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14179_836-1422	14179_836-1422	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1423	14179_836-1423	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1424	14179_836-1424	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1425	14179_836-1425	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1426	14179_836-1426	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1427	14179_836-1427	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1428	14179_836-1428	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1429	14179_836-1429	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1430	14179_836-1430	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1431	14179_836-1431	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1432	14179_836-1432	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1433	14179_836-1433	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1434	14179_836-1434	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1435	14179_836-1435	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1436	14179_836-1436	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1

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14179_836-1437	14179_836-1437	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1438	14179_836-1438	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1439	14179_836-1439	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1440	14179_836-1440	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1441	14179_836-1441	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1442	14179_836-1442	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1443	14179_836-1443	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1444	14179_836-1444	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1445	14179_836-1445	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1446	14179_836-1446	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1447	14179_836-1447	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1448	14179_836-1448	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1449	14179_836-1449	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1450	14179_836-1450	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1451	14179_836-1451	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1452	14179_836-1452	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1453	14179_836-1453	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1454	14179_836-1454	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1455	14179_836-1455	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1456	14179_836-1456	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1457	14179_836-1457	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1458	14179_836-1458	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1459	14179_836-1459	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1460	14179_836-1460	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1461	14179_836-1461	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1462	14179_836-1462	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1463	14179_836-1463	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1464	14179_836-1464	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1465	14179_836-1465	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1466	14179_836-1466	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1467	14179_836-1467	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1468	14179_836-1468	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1469	14179_836-1469	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1470	14179_836-1470	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1471	14179_836-1471	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1472	14179_836-1472	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1473	14179_836-1473	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1474	14179_836-1474	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1475	14179_836-1475	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1476	14179_836-1476	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1477	14179_836-1477	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1478	14179_836-1478	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1479	14179_836-1479	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1480	14179_836-1480	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1481	14179_836-1481	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1482	14179_836-1482	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1483	14179_836-1483	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1484	14179_836-1484	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1485	14179_836-1485	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1486	14179_836-1486	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1487	14179_836-1487	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1488	14179_836-1488	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1489	14179_836-1489	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1490	14179_836-1490	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1491	14179_836-1491	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1492	14179_836-1492	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1493	14179_836-1493	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1494	14179_836-1494	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1495	14179_836-1495	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1496	14179_836-1496	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1497	14179_836-1497	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1498	14179_836-1498	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1499	14179_836-1499	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1500	14179_836-1500	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1501	14179_836-1501	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1502	14179_836-1502	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1503	14179_836-1503	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1504	14179_836-1504	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1505	14179_836-1505	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1506	14179_836-1506	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1507	14179_836-1507	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1508	14179_836-1508	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1509	14179_836-1509	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1510	14179_836-1510	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1511	14179_836-1511	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1512	14179_836-1512	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1513	14179_836-1513	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1514	14179_836-1514	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1515	14179_836-1515	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1516	14179_836-1516	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1517	14179_836-1517	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1518	14179_836-1518	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1519	14179_836-1519	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1520	14179_836-1520	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1521	14179_836-1521	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1522	14179_836-1522	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
14179_836-1523	14179_836-1523	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
14179_836-1524	14179_836-1524	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
14179_836-1525	14179_836-1525	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
14179_836-1526	14179_836-1526	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
14179_836-1527	14179_836-1527	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,352	Each	10%	\$2,117	Other	F1
14179_836-1528	14179_836-1528	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,704	Each	10%	\$4,234	Other	F1
14179_836-1529	14179_836-1529	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,056	Each	10%	\$6,350	Other	F1
14179_836-1530	14179_836-1530	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,408	Each	10%	\$8,467	Other	F1
14179_836-1531	14179_836-1531	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,760	Each	10%	\$10,584	Other	F1
14179_836-1532	14179_836-1532	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,548	Each	10%	\$2,293	Other	F1
14179_836-1533	14179_836-1533	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$5,096	Each	10%	\$4,586	Other	F1
14179_836-1534	14179_836-1534	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$7,644	Each	10%	\$6,880	Other	F1
14179_836-1535	14179_836-1535	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$10,192	Each	10%	\$9,173	Other	F1
14179_836-1536	14179_836-1536	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,740	Each	10%	\$11,466	Other	F1
14179_836-1537	14179_836-1537	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,744	Each	10%	\$2,470	Other	F1
14179_836-1538	14179_836-1538	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,488	Each	10%	\$4,939	Other	F1
14179_836-1539	14179_836-1539	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,232	Each	10%	\$7,409	Other	F1
14179_836-1540	14179_836-1540	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$10,976	Each	10%	\$9,878	Other	F1
14179_836-1541	14179_836-1541	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$13,720	Each	10%	\$12,348	Other	F1
14179_836-1542	14179_836-1542	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$900	Each	10%	\$810	Other	F1
14179_836-1543	14179_836-1543	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,800	Each	10%	\$1,620	Other	F1
14179_836-1544	14179_836-1544	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,700	Each	10%	\$2,430	Other	F1
14179_836-1545	14179_836-1545	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$3,600	Each	10%	\$3,240	Other	F1
14179_836-1546	14179_836-1546	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$4,500	Each	10%	\$4,050	Other	F1
14179_836-1547	14179_836-1547	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,080	Each	10%	\$972	Other	F1
14179_836-1548	14179_836-1548	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,160	Each	10%	\$1,944	Other	F1
14179_836-1549	14179_836-1549	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,240	Each	10%	\$2,916	Other	F1
14179_836-1550	14179_836-1550	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,320	Each	10%	\$3,888	Other	F1
14179_836-1551	14179_836-1551	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,400	Each	10%	\$4,860	Other	F1
14179_836-1552	14179_836-1552	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,170	Each	10%	\$1,053	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14179_836-1553	14179_836-1553	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,340	Each	10%	\$2,106	Other	F1	
14179_836-1554	14179_836-1554	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,510	Each	10%	\$3,159	Other	F1	
14179_836-1555	14179_836-1555	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,680	Each	10%	\$4,212	Other	F1	
14179_836-1556	14179_836-1556	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,850	Each	10%	\$5,265	Other	F1	
14179_836-1557	14179_836-1557	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,260	Each	10%	\$1,134	Other	F1	
14179_836-1558	14179_836-1558	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,520	Each	10%	\$2,268	Other	F1	
14179_836-1559	14179_836-1559	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,780	Each	10%	\$3,402	Other	F1	
14179_836-1560	14179_836-1560	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$5,040	Each	10%	\$4,536	Other	F1	
14179_836-1561	14179_836-1561	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$6,300	Each	10%	\$5,670	Other	F1	
14179_836-1562	14179_836-1562	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$139	Each	10%	\$125	Other	F1	
14179_836-1563	14179_836-1563	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$278	Each	10%	\$250	Other	F1	
14179_836-1564	14179_836-1564	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$416	Each	10%	\$375	Other	F1	
14179_836-1565	14179_836-1565	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$555	Each	10%	\$500	Other	F1	
14179_836-1566	14179_836-1566	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$694	Each	10%	\$625	Other	F1	
14179_836-1567	14179_836-1567	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$167	Each	10%	\$150	Other	F1	
14179_836-1568	14179_836-1568	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$333	Each	10%	\$300	Other	F1	
14179_836-1569	14179_836-1569	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$500	Each	10%	\$450	Other	F1	
14179_836-1570	14179_836-1570	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$666	Each	10%	\$600	Other	F1	
14179_836-1571	14179_836-1571	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$833	Each	10%	\$750	Other	F1	
14179_836-1572	14179_836-1572	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$180	Each	10%	\$162	Other	F1	
14179_836-1573	14179_836-1573	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$361	Each	10%	\$325	Other	F1	
14179_836-1574	14179_836-1574	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$541	Each	10%	\$487	Other	F1	
14179_836-1575	14179_836-1575	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$722	Each	10%	\$650	Other	F1	
14179_836-1576	14179_836-1576	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$902	Each	10%	\$812	Other	F1	
14179_836-1577	14179_836-1577	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$194	Each	10%	\$175	Other	F1	
14179_836-1578	14179_836-1578	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$389	Each	10%	\$350	Other	F1	
14179_836-1579	14179_836-1579	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$583	Each	10%	\$525	Other	F1	
14179_836-1580	14179_836-1580	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$777	Each	10%	\$700	Other	F1	
14179_836-1581	14179_836-1581	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$972	Each	10%	\$875	Other	F1	
14179_836-1582	14179_836-1582	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$954	Each	10%	\$859	Other	F1	
14179_836-1583	14179_836-1583	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$1,908	Each	10%	\$1,717	Other	F1	
14179_836-1584	14179_836-1584	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$2,862	Each	10%	\$2,576	Other	F1	
14179_836-1585	14179_836-1585	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$3,816	Each	10%	\$3,435	Other	F1	
14179_836-1586	14179_836-1586	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$4,770	Each	10%	\$4,293	Other	F1	
14179_836-1587	14179_836-1587	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,073	Each	10%	\$966	Other	F1	
14179_836-1588	14179_836-1588	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,147	Each	10%	\$1,932	Other	F1	
14179_836-1589	14179_836-1589	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,220	Each	10%	\$2,898	Other	F1	
14179_836-1590	14179_836-1590	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,293	Each	10%	\$3,864	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1591	14179_836-1591	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,367	Each	10%	\$4,830	Other	F1
14179_836-1592	14179_836-1592	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$1,133	Each	10%	\$1,020	Other	F1
14179_836-1593	14179_836-1593	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$2,266	Each	10%	\$2,039	Other	F1
14179_836-1594	14179_836-1594	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$3,399	Each	10%	\$3,059	Other	F1
14179_836-1595	14179_836-1595	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$4,532	Each	10%	\$4,079	Other	F1
14179_836-1596	14179_836-1596	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$5,665	Each	10%	\$5,098	Other	F1
14179_836-1597	14179_836-1597	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,193	Each	10%	\$1,073	Other	F1
14179_836-1598	14179_836-1598	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,385	Each	10%	\$2,147	Other	F1
14179_836-1599	14179_836-1599	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,578	Each	10%	\$3,220	Other	F1
14179_836-1600	14179_836-1600	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,770	Each	10%	\$4,293	Other	F1
14179_836-1601	14179_836-1601	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,963	Each	10%	\$5,367	Other	F1
14179_836-1602	14179_836-1602	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
14179_836-1603	14179_836-1603	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
14179_836-1604	14179_836-1604	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
14179_836-1605	14179_836-1605	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1
14179_836-1606	14179_836-1606	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
14179_836-1607	14179_836-1607	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14179_836-1608	14179_836-1608	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
14179_836-1609	14179_836-1609	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
14179_836-1610	14179_836-1610	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
14179_836-1611	14179_836-1611	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
14179_836-1612	14179_836-1612	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1
14179_836-1613	14179_836-1613	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1
14179_836-1614	14179_836-1614	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1
14179_836-1615	14179_836-1615	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
14179_836-1616	14179_836-1616	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
14179_836-1617	14179_836-1617	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14179_836-1618	14179_836-1618	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14179_836-1619	14179_836-1619	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14179_836-1620	14179_836-1620	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14179_836-1621	14179_836-1621	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14179_836-1622	14179_836-1622	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,198	Each	10%	\$1,078	Other	F1
14179_836-1623	14179_836-1623	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,396	Each	10%	\$2,157	Other	F1
14179_836-1624	14179_836-1624	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$3,595	Each	10%	\$3,235	Other	F1
14179_836-1625	14179_836-1625	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$4,793	Each	10%	\$4,314	Other	F1
14179_836-1626	14179_836-1626	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$5,991	Each	10%	\$5,392	Other	F1
14179_836-1627	14179_836-1627	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,348	Each	10%	\$1,213	Other	F1
14179_836-1628	14179_836-1628	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,696	Each	10%	\$2,426	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1629	14179_836-1629	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,044	Each	10%	\$3,640	Other	F1
14179_836-1630	14179_836-1630	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,392	Each	10%	\$4,853	Other	F1
14179_836-1631	14179_836-1631	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$6,740	Each	10%	\$6,066	Other	F1
14179_836-1632	14179_836-1632	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,423	Each	10%	\$1,281	Other	F1
14179_836-1633	14179_836-1633	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,846	Each	10%	\$2,561	Other	F1
14179_836-1634	14179_836-1634	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,269	Each	10%	\$3,842	Other	F1
14179_836-1635	14179_836-1635	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,692	Each	10%	\$5,122	Other	F1
14179_836-1636	14179_836-1636	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,115	Each	10%	\$6,403	Other	F1
14179_836-1637	14179_836-1637	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,498	Each	10%	\$1,348	Other	F1
14179_836-1638	14179_836-1638	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,996	Each	10%	\$2,696	Other	F1
14179_836-1639	14179_836-1639	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,493	Each	10%	\$4,044	Other	F1
14179_836-1640	14179_836-1640	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,991	Each	10%	\$5,392	Other	F1
14179_836-1641	14179_836-1641	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,489	Each	10%	\$6,740	Other	F1
14179_836-1642	14179_836-1642	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14179_836-1643	14179_836-1643	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14179_836-1644	14179_836-1644	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14179_836-1645	14179_836-1645	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14179_836-1646	14179_836-1646	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14179_836-1647	14179_836-1647	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1
14179_836-1648	14179_836-1648	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1
14179_836-1649	14179_836-1649	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1
14179_836-1650	14179_836-1650	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1
14179_836-1651	14179_836-1651	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1
14179_836-1652	14179_836-1652	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
14179_836-1653	14179_836-1653	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1
14179_836-1654	14179_836-1654	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1
14179_836-1655	14179_836-1655	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1
14179_836-1656	14179_836-1656	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$77	Other	F1
14179_836-1657	14179_836-1657	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1
14179_836-1658	14179_836-1658	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$36	Each	10%	\$32	Other	F1
14179_836-1659	14179_836-1659	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$54	Each	10%	\$49	Other	F1
14179_836-1660	14179_836-1660	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1
14179_836-1661	14179_836-1661	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$90	Each	10%	\$81	Other	F1
14179_836-1662	14179_836-1662	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,398	Each	10%	\$2,158	Other	F1
14179_836-1663	14179_836-1663	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$4,796	Each	10%	\$4,317	Other	F1
14179_836-1664	14179_836-1664	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$7,195	Each	10%	\$6,475	Other	F1
14179_836-1665	14179_836-1665	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$9,593	Each	10%	\$8,634	Other	F1
14179_836-1666	14179_836-1666	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$11,991	Each	10%	\$10,792	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14179_836-1667	14179_836-1667	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,698	Each	10%	\$2,428	Other	F1
14179_836-1668	14179_836-1668	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$5,396	Each	10%	\$4,856	Other	F1
14179_836-1669	14179_836-1669	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$8,004	Each	10%	\$7,285	Other	F1
14179_836-1670	14179_836-1670	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$10,792	Each	10%	\$9,713	Other	F1
14179_836-1671	14179_836-1671	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$13,490	Each	10%	\$12,141	Other	F1
14179_836-1672	14179_836-1672	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 1 Year	\$2,848	Each	10%	\$2,563	Other	F1
14179_836-1673	14179_836-1673	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 2 Years	\$5,696	Each	10%	\$5,126	Other	F1
14179_836-1674	14179_836-1674	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 3 Years	\$8,544	Each	10%	\$7,689	Other	F1
14179_836-1675	14179_836-1675	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 4 Years	\$11,392	Each	10%	\$10,252	Other	F1
14179_836-1676	14179_836-1676	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 5 Years	\$14,240	Each	10%	\$12,816	Other	F1
14179_836-1677	14179_836-1677	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,998	Each	10%	\$2,698	Other	F1
14179_836-1678	14179_836-1678	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$5,996	Each	10%	\$5,396	Other	F1
14179_836-1679	14179_836-1679	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$8,993	Each	10%	\$8,094	Other	F1
14179_836-1680	14179_836-1680	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$11,991	Each	10%	\$10,792	Other	F1
14179_836-1681	14179_836-1681	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$14,989	Each	10%	\$13,490	Other	F1
14179_836-1682	14179_836-1682	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$29	Each	10%	\$26	Other	F1
14179_836-1683	14179_836-1683	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$58	Each	10%	\$52	Other	F1
14179_836-1684	14179_836-1684	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$86	Each	10%	\$78	Other	F1
14179_836-1685	14179_836-1685	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$115	Each	10%	\$104	Other	F1
14179_836-1686	14179_836-1686	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$144	Each	10%	\$130	Other	F1
14179_836-1687	14179_836-1687	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$32	Each	10%	\$29	Other	F1
14179_836-1688	14179_836-1688	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$65	Each	10%	\$58	Other	F1
14179_836-1689	14179_836-1689	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$97	Each	10%	\$87	Other	F1
14179_836-1690	14179_836-1690	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$130	Each	10%	\$117	Other	F1
14179_836-1691	14179_836-1691	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$162	Each	10%	\$146	Other	F1
14179_836-1692	14179_836-1692	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$34	Each	10%	\$31	Other	F1
14179_836-1693	14179_836-1693	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$68	Each	10%	\$62	Other	F1
14179_836-1694	14179_836-1694	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$103	Each	10%	\$92	Other	F1
14179_836-1695	14179_836-1695	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$137	Each	10%	\$123	Other	F1
14179_836-1696	14179_836-1696	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$171	Each	10%	\$154	Other	F1
14179_836-1697	14179_836-1697	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$36	Each	10%	\$32	Other	F1
14179_836-1698	14179_836-1698	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$72	Each	10%	\$65	Other	F1
14179_836-1699	14179_836-1699	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$108	Each	10%	\$97	Other	F1
14179_836-1700	14179_836-1700	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$144	Each	10%	\$130	Other	F1
14179_836-1701	14179_836-1701	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$180	Each	10%	\$162	Other	F1
14179_836-1702	14179_836-1702	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
14179_836-1703	14179_836-1703	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
14179_836-1704	14179_836-1704	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
14179_836-1705	14179_836-1705	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
14179_836-1706	14179_836-1706	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
14179_836-1707	14179_836-1707	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
14179_836-1708	14179_836-1708	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
14179_836-1709	14179_836-1709	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14179 836-1710	14179 836-1710	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
14179 836-1711	14179 836-1711	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
14179 836-1712	14179 836-1712	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1	\$792	Each	10%	\$713	Other	F1
14179 836-1713	14179 836-1713	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2	\$1,583	Each	10%	\$1,425	Other	F1
14179 836-1714	14179 836-1714	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3	\$2,375	Each	10%	\$2,138	Other	F1
14179 836-1715	14179 836-1715	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4	\$3,167	Each	10%	\$2,850	Other	F1
14179 836-1716	14179 836-1716	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5	\$3,959	Each	10%	\$3,563	Other	F1
14179 836-1717	14179 836-1717	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1	\$833	Each	10%	\$750	Other	F1
14179 836-1718	14179 836-1718	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2	\$1,667	Each	10%	\$1,500	Other	F1
14179 836-1719	14179 836-1719	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3	\$2,500	Each	10%	\$2,250	Other	F1
14179 836-1720	14179 836-1720	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
14179 836-1721	14179 836-1721	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
14179 836-1722	14179 836-1722	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14179 836-1723	14179 836-1723	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14179 836-1724	14179 836-1724	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14179 836-1725	14179 836-1725	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14179 836-1726	14179 836-1726	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14179 836-1727	14179 836-1727	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14179 836-1728	14179 836-1728	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14179 836-1729	14179 836-1729	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14179 836-1730	14179 836-1730	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14179 836-1731	14179 836-1731	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14179 836-1732	14179 836-1732	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
14179 836-1733	14179 836-1733	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
14179 836-1734	14179 836-1734	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14179 836-1735	14179 836-1735	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$38	Each	10%	\$34	Other	F1
14179 836-1736	14179 836-1736	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$48	Each	10%	\$43	Other	F1
14179 836-1737	14179 836-1737	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$10	Each	10%	\$9	Other	F1
14179 836-1738	14179 836-1738	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$20	Each	10%	\$18	Other	F1
14179 836-1739	14179 836-1739	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14179 836-1740	14179 836-1740	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14179 836-1741	14179 836-1741	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14179 836-1742	14179 836-1742	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$393	Each	10%	\$354	Other	F1
14179 836-1743	14179 836-1743	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$787	Each	10%	\$708	Other	F1
14179 836-1744	14179 836-1744	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,180	Each	10%	\$1,062	Other	F1
14179 836-1745	14179 836-1745	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,573	Each	10%	\$1,416	Other	F1
14179 836-1746	14179 836-1746	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$1,966	Each	10%	\$1,770	Other	F1
14179 836-1747	14179 836-1747	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$442	Each	10%	\$398	Other	F1
14179 836-1748	14179 836-1748	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$885	Each	10%	\$796	Other	F1
14179 836-1749	14179 836-1749	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,327	Each	10%	\$1,195	Other	F1
14179 836-1750	14179 836-1750	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,770	Each	10%	\$1,593	Other	F1
14179 836-1751	14179 836-1751	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,212	Each	10%	\$1,991	Other	F1
14179 836-1752	14179 836-1752	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$467	Each	10%	\$420	Other	F1
14179 836-1753	14179 836-1753	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$934	Each	10%	\$841	Other	F1
14179 836-1754	14179 836-1754	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
14179 836-1755	14179 836-1755	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
14179 836-1756	14179 836-1756	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
14179 836-1757	14179 836-1757	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$492	Each	10%	\$442	Other	F1
14179 836-1758	14179 836-1758	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$983	Each	10%	\$885	Other	F1
14179 836-1759	14179 836-1759	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,475	Each	10%	\$1,327	Other	F1
14179 836-1760	14179 836-1760	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,966	Each	10%	\$1,770	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1761	14179_836-1761	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,458	Each	10%	\$2,212	Other	F1
14179_836-1762	14179_836-1762	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14179_836-1763	14179_836-1763	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14179_836-1764	14179_836-1764	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
14179_836-1765	14179_836-1765	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14179_836-1766	14179_836-1766	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14179_836-1767	14179_836-1767	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14179_836-1768	14179_836-1768	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1769	14179_836-1769	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14179_836-1770	14179_836-1770	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14179_836-1771	14179_836-1771	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14179_836-1772	14179_836-1772	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$6	Each	10%	\$5	Other	F1
14179_836-1773	14179_836-1773	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$11	Each	10%	\$10	Other	F1
14179_836-1774	14179_836-1774	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
14179_836-1775	14179_836-1775	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$23	Each	10%	\$21	Other	F1
14179_836-1776	14179_836-1776	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14179_836-1777	14179_836-1777	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1
14179_836-1778	14179_836-1778	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$12	Each	10%	\$11	Other	F1
14179_836-1779	14179_836-1779	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$18	Each	10%	\$16	Other	F1
14179_836-1780	14179_836-1780	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$24	Each	10%	\$22	Other	F1
14179_836-1781	14179_836-1781	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other	F1
14179_836-1782	14179_836-1782	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
14179_836-1783	14179_836-1783	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
14179_836-1784	14179_836-1784	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
14179_836-1785	14179_836-1785	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
14179_836-1786	14179_836-1786	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
14179_836-1787	14179_836-1787	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
14179_836-1788	14179_836-1788	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
14179_836-1789	14179_836-1789	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
14179_836-1790	14179_836-1790	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
14179_836-1791	14179_836-1791	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
14179_836-1792	14179_836-1792	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14179_836-1793	14179_836-1793	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$1,583	Each	10%	\$1,425	Other	F1
14179_836-1794	14179_836-1794	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$2,375	Each	10%	\$2,138	Other	F1
14179_836-1795	14179_836-1795	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$3,167	Each	10%	\$2,850	Other	F1
14179_836-1796	14179_836-1796	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$3,959	Each	10%	\$3,563	Other	F1
14179_836-1797	14179_836-1797	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1	\$833	Each	10%	\$750	Other	F1
14179_836-1798	14179_836-1798	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2	\$1,667	Each	10%	\$1,500	Other	F1
14179_836-1799	14179_836-1799	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3	\$2,500	Each	10%	\$2,250	Other	F1
14179_836-1800	14179_836-1800	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4	\$3,334	Each	10%	\$3,000	Other	F1
14179_836-1801	14179_836-1801	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5	\$4,167	Each	10%	\$3,750	Other	F1
14179_836-1802	14179_836-1802	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
14179_836-1803	14179_836-1803	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1804	14179_836-1804	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14179_836-1805	14179_836-1805	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14179_836-1806	14179_836-1806	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14179_836-1807	14179_836-1807	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14179_836-1808	14179_836-1808	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1809	14179_836-1809	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14179_836-1810	14179_836-1810	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14179_836-1811	14179_836-1811	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14179_836-1812	14179_836-1812	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14179_836-1813	14179_836-1813	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$19	Each	10%	\$17	Other	F1
14179_836-1814	14179_836-1814	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14179_836-1815	14179_836-1815	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1
14179_836-1816	14179_836-1816	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$48	Each	10%	\$43	Other	F1
14179_836-1817	14179_836-1817	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14179_836-1818	14179_836-1818	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$20	Each	10%	\$18	Other	F1
14179_836-1819	14179_836-1819	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14179_836-1820	14179_836-1820	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14179_836-1821	14179_836-1821	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14179_836-1822	14179_836-1822	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
14179_836-1823	14179_836-1823	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
14179_836-1824	14179_836-1824	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
14179_836-1825	14179_836-1825	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
14179_836-1826	14179_836-1826	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
14179_836-1827	14179_836-1827	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
14179_836-1828	14179_836-1828	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
14179_836-1829	14179_836-1829	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
14179_836-1830	14179_836-1830	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
14179_836-1831	14179_836-1831	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
14179_836-1832	14179_836-1832	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
14179_836-1833	14179_836-1833	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
14179_836-1834	14179_836-1834	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
14179_836-1835	14179_836-1835	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
14179_836-1836	14179_836-1836	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
14179_836-1837	14179_836-1837	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
14179_836-1838	14179_836-1838	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
14179_836-1839	14179_836-1839	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
14179_836-1840	14179_836-1840	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
14179_836-1841	14179_836-1841	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
14179_836-1842	14179_836-1842	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14179_836-1843	14179_836-1843	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1844	14179_836-1844	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14179_836-1845	14179_836-1845	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14179_836-1846	14179_836-1846	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14179_836-1847	14179_836-1847	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14179_836-1848	14179_836-1848	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14179_836-1849	14179_836-1849	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14179_836-1850	14179_836-1850	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14179_836-1851	14179_836-1851	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14179_836-1852	14179_836-1852	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14179_836-1853	14179_836-1853	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14179_836-1854	14179_836-1854	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14179_836-1855	14179_836-1855	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14179_836-1856	14179_836-1856	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14179_836-1857	14179_836-1857	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1	\$10	Each	10%	\$9	Other	F1
14179_836-1858	14179_836-1858	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2	\$20	Each	10%	\$18	Other	F1
14179_836-1859	14179_836-1859	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3	\$30	Each	10%	\$27	Other	F1
14179_836-1860	14179_836-1860	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4	\$40	Each	10%	\$36	Other	F1
14179_836-1861	14179_836-1861	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5	\$50	Each	10%	\$45	Other	F1
14179_836-1862	14179_836-1862	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1	\$271	Each	10%	\$244	Other	F1
14179_836-1863	14179_836-1863	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
14179_836-1864	14179_836-1864	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
14179_836-1865	14179_836-1865	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
14179_836-1866	14179_836-1866	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
14179_836-1867	14179_836-1867	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
14179_836-1868	14179_836-1868	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
14179_836-1869	14179_836-1869	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
14179_836-1870	14179_836-1870	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
14179_836-1871	14179_836-1871	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
14179_836-1872	14179_836-1872	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1
14179_836-1873	14179_836-1873	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$644	Each	10%	\$580	Other	F1
14179_836-1874	14179_836-1874	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$967	Each	10%	\$870	Other	F1
14179_836-1875	14179_836-1875	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$1,289	Each	10%	\$1,160	Other	F1
14179_836-1876	14179_836-1876	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$1,611	Each	10%	\$1,450	Other	F1
14179_836-1877	14179_836-1877	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
14179_836-1878	14179_836-1878	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
14179_836-1879	14179_836-1879	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
14179_836-1880	14179_836-1880	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
14179_836-1881	14179_836-1881	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
14179_836-1882	14179_836-1882	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14179_836-1883	14179_836-1883	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14179_836-1884	14179_836-1884	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14179_836-1885	14179_836-1885	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14179_836-1886	14179_836-1886	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1887	14179_836-1887	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14179_836-1888	14179_836-1888	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14179_836-1889	14179_836-1889	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1890	14179_836-1890	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14179_836-1891	14179_836-1891	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14179_836-1892	14179_836-1892	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$4	Each	10%	\$3	Other	F1
14179_836-1893	14179_836-1893	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$7	Other	F1
14179_836-1894	14179_836-1894	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$11	Each	10%	\$10	Other	F1
14179_836-1895	14179_836-1895	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$15	Each	10%	\$14	Other	F1
14179_836-1896	14179_836-1896	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
14179_836-1897	14179_836-1897	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1
14179_836-1898	14179_836-1898	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
14179_836-1899	14179_836-1899	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1
14179_836-1900	14179_836-1900	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other	F1
14179_836-1901	14179_836-1901	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
14179_836-1902	14179_836-1902	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$874	Each	10%	\$787	Other	F1
14179_836-1903	14179_836-1903	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$1,748	Each	10%	\$1,573	Other	F1
14179_836-1904	14179_836-1904	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$2,622	Each	10%	\$2,360	Other	F1



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-1905	14179_836-1905	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$3,496	Each	10%	\$3,146	Other	F1
14179_836-1906	14179_836-1906	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$4,370	Each	10%	\$3,933	Other	F1
14179_836-1907	14179_836-1907	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$983	Each	10%	\$885	Other	F1
14179_836-1908	14179_836-1908	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$1,966	Each	10%	\$1,770	Other	F1
14179_836-1909	14179_836-1909	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$2,949	Each	10%	\$2,655	Other	F1
14179_836-1910	14179_836-1910	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$3,933	Each	10%	\$3,539	Other	F1
14179_836-1911	14179_836-1911	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$4,916	Each	10%	\$4,424	Other	F1
14179_836-1912	14179_836-1912	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14179_836-1913	14179_836-1913	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$2,076	Each	10%	\$1,868	Other	F1
14179_836-1914	14179_836-1914	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$3,113	Each	10%	\$2,802	Other	F1
14179_836-1915	14179_836-1915	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$4,151	Each	10%	\$3,736	Other	F1
14179_836-1916	14179_836-1916	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$5,189	Each	10%	\$4,670	Other	F1
14179_836-1917	14179_836-1917	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1	\$1,092	Each	10%	\$983	Other	F1
14179_836-1918	14179_836-1918	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2	\$2,185	Each	10%	\$1,966	Other	F1
14179_836-1919	14179_836-1919	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3	\$3,277	Each	10%	\$2,949	Other	F1
14179_836-1920	14179_836-1920	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4	\$4,370	Each	10%	\$3,933	Other	F1
14179_836-1921	14179_836-1921	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5	\$5,462	Each	10%	\$4,916	Other	F1
14179_836-1922	14179_836-1922	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$11	Each	10%	\$10	Other	F1
14179_836-1923	14179_836-1923	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$21	Each	10%	\$19	Other	F1
14179_836-1924	14179_836-1924	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$32	Each	10%	\$29	Other	F1
14179_836-1925	14179_836-1925	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$42	Each	10%	\$38	Other	F1
14179_836-1926	14179_836-1926	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$53	Each	10%	\$48	Other	F1
14179_836-1927	14179_836-1927	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$12	Each	10%	\$11	Other	F1
14179_836-1928	14179_836-1928	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$24	Each	10%	\$21	Other	F1
14179_836-1929	14179_836-1929	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$36	Each	10%	\$32	Other	F1
14179_836-1930	14179_836-1930	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$48	Each	10%	\$43	Other	F1
14179_836-1931	14179_836-1931	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5	\$59	Each	10%	\$53	Other	F1
14179_836-1932	14179_836-1932	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$13	Each	10%	\$11	Other	F1
14179_836-1933	14179_836-1933	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$25	Each	10%	\$23	Other	F1
14179_836-1934	14179_836-1934	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$38	Each	10%	\$34	Other	F1
14179_836-1935	14179_836-1935	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$50	Each	10%	\$45	Other	F1
14179_836-1936	14179_836-1936	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$63	Each	10%	\$56	Other	F1
14179_836-1937	14179_836-1937	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$13	Each	10%	\$12	Other	F1
14179_836-1938	14179_836-1938	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$26	Each	10%	\$24	Other	F1
14179_836-1939	14179_836-1939	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1
14179_836-1940	14179_836-1940	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$53	Each	10%	\$48	Other	F1
14179_836-1941	14179_836-1941	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$66	Each	10%	\$59	Other	F1
14179_836-1942	14179_836-1942	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1
14179_836-1943	14179_836-1943	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
14179_836-1944	14179_836-1944	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
14179_836-1945	14179_836-1945	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
14179_836-1946	14179_836-1946	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
14179_836-1947	14179_836-1947	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
14179_836-1948	14179_836-1948	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14179_836-1949	14179_836-1949	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
14179_836-1950	14179_836-1950	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
14179_836-1951	14179_836-1951	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
14179_836-1952	14179_836-1952	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1
14179_836-1953	14179_836-1953	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1
14179_836-1954	14179_836-1954	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1
14179_836-1955	14179_836-1955	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1
14179_836-1956	14179_836-1956	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
14179_836-1957	14179_836-1957	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
14179_836-1958	14179_836-1958	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
14179_836-1959	14179_836-1959	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
14179_836-1960	14179_836-1960	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
14179_836-1961	14179_836-1961	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
14179_836-1962	14179_836-1962	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14179_836-1963	14179_836-1963	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14179_836-1964	14179_836-1964	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14179_836-1965	14179_836-1965	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14179_836-1966	14179_836-1966	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1967	14179_836-1967	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14179_836-1968	14179_836-1968	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14179_836-1969	14179_836-1969	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1970	14179_836-1970	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14179_836-1971	14179_836-1971	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14179_836-1972	14179_836-1972	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14179_836-1973	14179_836-1973	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14179_836-1974	14179_836-1974	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14179_836-1975	14179_836-1975	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14179_836-1976	14179_836-1976	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14179_836-1977	14179_836-1977	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14179_836-1978	14179_836-1978	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14179_836-1979	14179_836-1979	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14179_836-1980	14179_836-1980	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14179_836-1981	14179_836-1981	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14179_836-1982	14179_836-1982	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1983	14179_836-1983	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1984	14179_836-1984	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1985	14179_836-1985	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1986	14179_836-1986	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
14179_836-1987	14179_836-1987	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1988	14179_836-1988	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1989	14179_836-1989	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1990	14179_836-1990	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1991	14179_836-1991	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1992	14179_836-1992	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1993	14179_836-1993	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1994	14179_836-1994	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1995	14179_836-1995	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1996	14179_836-1996	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1997	14179_836-1997	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-1998	14179_836-1998	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-1999	14179_836-1999	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2000	14179_836-2000	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2001	14179_836-2001	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2002	14179_836-2002	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14179_836-2003	14179_836-2003	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14179_836-2004	14179_836-2004	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14179_836-2005	14179_836-2005	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14179_836-2006	14179_836-2006	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14179_836-2007	14179_836-2007	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14179_836-2008	14179_836-2008	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14179_836-2009	14179_836-2009	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14179_836-2010	14179_836-2010	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14179_836-2011	14179_836-2011	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14179_836-2012	14179_836-2012	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14179_836-2013	14179_836-2013	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14179_836-2014	14179_836-2014	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14179_836-2015	14179_836-2015	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14179_836-2016	14179_836-2016	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14179_836-2017	14179_836-2017	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14179_836-2018	14179_836-2018	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14179_836-2019	14179_836-2019	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14179_836-2020	14179_836-2020	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14179_836-2021	14179_836-2021	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14179_836-2022	14179_836-2022	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2023	14179_836-2023	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2024	14179_836-2024	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2025	14179_836-2025	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2026	14179_836-2026	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2027	14179_836-2027	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2028	14179_836-2028	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2029	14179_836-2029	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2030	14179_836-2030	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2031	14179_836-2031	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2032	14179_836-2032	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2033	14179_836-2033	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2034	14179_836-2034	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2035	14179_836-2035	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2036	14179_836-2036	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2037	14179_836-2037	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2038	14179_836-2038	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2039	14179_836-2039	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2040	14179_836-2040	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2041	14179_836-2041	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2042	14179_836-2042	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2043	14179_836-2043	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2044	14179_836-2044	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2045	14179_836-2045	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2046	14179_836-2046	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2047	14179_836-2047	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2048	14179_836-2048	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2049	14179_836-2049	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2050	14179_836-2050	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2051	14179_836-2051	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2052	14179_836-2052	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2053	14179_836-2053	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2054	14179_836-2054	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2055	14179_836-2055	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2056	14179_836-2056	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2057	14179_836-2057	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2058	14179_836-2058	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2059	14179_836-2059	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2060	14179_836-2060	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2061	14179_836-2061	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14179_836-2062	14179_836-2062	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2063	14179_836-2063	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2064	14179_836-2064	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2065	14179_836-2065	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2066	14179_836-2066	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2067	14179_836-2067	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2068	14179_836-2068	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2069	14179_836-2069	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2070	14179_836-2070	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2071	14179_836-2071	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2072	14179_836-2072	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2073	14179_836-2073	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2074	14179_836-2074	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2075	14179_836-2075	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2076	14179_836-2076	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I\Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14179_836-2077	14179_836-2077	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
14179_836-2078	14179_836-2078	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
14179_836-2079	14179_836-2079	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
14179_836-2080	14179_836-2080	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
14179_836-2081	14179_836-2081	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
14179_836-2082	14179_836-2082	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179_836-2083	14179_836-2083	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
14179_836-2084	14179_836-2084	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
14179_836-2085	14179_836-2085	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
14179_836-2086	14179_836-2086	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
14179_836-2087	14179_836-2087	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179_836-2088	14179_836-2088	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2089	14179_836-2089	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2090	14179_836-2090	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2091	14179_836-2091	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2092	14179_836-2092	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179_836-2093	14179_836-2093	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2094	14179_836-2094	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2095	14179_836-2095	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2096	14179_836-2096	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2097	14179_836-2097	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179_836-2098	14179_836-2098	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2099	14179_836-2099	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2100	14179_836-2100	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2101	14179_836-2101	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2102	14179_836-2102	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179_836-2103	14179_836-2103	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2104	14179_836-2104	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2105	14179_836-2105	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2106	14179_836-2106	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2107	14179_836-2107	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179_836-2108	14179_836-2108	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2109	14179_836-2109	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2110	14179_836-2110	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2111	14179_836-2111	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2112	14179_836-2112	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179_836-2113	14179_836-2113	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2114	14179_836-2114	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2115	14179_836-2115	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2116	14179_836-2116	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2117	14179_836-2117	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14179_836-2118	14179_836-2118	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2119	14179_836-2119	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14179_836-2120	14179_836-2120	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2121	14179_836-2121	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2122	14179_836-2122	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,960	Each	10%	\$1,764	Other	F1
14179_836-2123	14179_836-2123	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,920	Each	10%	\$3,528	Other	F1
14179_836-2124	14179_836-2124	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,880	Each	10%	\$5,292	Other	F1
14179_836-2125	14179_836-2125	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,840	Each	10%	\$7,056	Other	F1
14179_836-2126	14179_836-2126	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,800	Each	10%	\$8,820	Other	F1
14179_836-2127	14179_836-2127	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,352	Each	10%	\$2,117	Other	F1
14179_836-2128	14179_836-2128	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,704	Each	10%	\$4,234	Other	F1
14179_836-2129	14179_836-2129	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,056	Each	10%	\$6,350	Other	F1
14179_836-2130	14179_836-2130	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,408	Each	10%	\$8,467	Other	F1
14179_836-2131	14179_836-2131	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,760	Each	10%	\$10,584	Other	F1
14179_836-2132	14179_836-2132	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,548	Each	10%	\$2,293	Other	F1
14179_836-2133	14179_836-2133	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$5,096	Each	10%	\$4,586	Other	F1
14179_836-2134	14179_836-2134	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$7,644	Each	10%	\$6,880	Other	F1
14179_836-2135	14179_836-2135	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$10,192	Each	10%	\$9,173	Other	F1
14179_836-2136	14179_836-2136	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,740	Each	10%	\$11,466	Other	F1
14179_836-2137	14179_836-2137	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,744	Each	10%	\$2,470	Other	F1
14179_836-2138	14179_836-2138	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,488	Each	10%	\$4,939	Other	F1
14179_836-2139	14179_836-2139	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,232	Each	10%	\$7,409	Other	F1
14179_836-2140	14179_836-2140	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$10,976	Each	10%	\$9,878	Other	F1
14179_836-2141	14179_836-2141	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$13,720	Each	10%	\$12,348	Other	F1
14179_836-2142	14179_836-2142	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$900	Each	10%	\$810	Other	F1
14179_836-2143	14179_836-2143	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,800	Each	10%	\$1,620	Other	F1
14179_836-2144	14179_836-2144	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$2,700	Each	10%	\$2,430	Other	F1
14179_836-2145	14179_836-2145	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$3,600	Each	10%	\$3,240	Other	F1
14179_836-2146	14179_836-2146	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$4,500	Each	10%	\$4,050	Other	F1
14179_836-2147	14179_836-2147	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,080	Each	10%	\$972	Other	F1
14179_836-2148	14179_836-2148	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,160	Each	10%	\$1,944	Other	F1
14179_836-2149	14179_836-2149	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,240	Each	10%	\$2,916	Other	F1
14179_836-2150	14179_836-2150	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,320	Each	10%	\$3,888	Other	F1
14179_836-2151	14179_836-2151	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,400	Each	10%	\$4,860	Other	F1
14179_836-2152	14179_836-2152	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,170	Each	10%	\$1,053	Other	F1
14179_836-2153	14179_836-2153	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,340	Each	10%	\$2,106	Other	F1
14179_836-2154	14179_836-2154	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,510	Each	10%	\$3,159	Other	F1
14179_836-2155	14179_836-2155	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,680	Each	10%	\$4,212	Other	F1
14179_836-2156	14179_836-2156	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,850	Each	10%	\$5,265	Other	F1
14179_836-2157	14179_836-2157	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,260	Each	10%	\$1,134	Other	F1
14179_836-2158	14179_836-2158	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,520	Each	10%	\$2,268	Other	F1
14179_836-2159	14179_836-2159	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,780	Each	10%	\$3,402	Other	F1
14179_836-2160	14179_836-2160	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$5,040	Each	10%	\$4,536	Other	F1
14179_836-2161	14179_836-2161	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$6,300	Each	10%	\$5,670	Other	F1
14179_836-2162	14179_836-2162	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$47	Each	10%	\$43	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14179_836-2163	14179_836-2163	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$95	Each	10%	\$85	Other	F1	
14179_836-2164	14179_836-2164	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$142	Each	10%	\$128	Other	F1	
14179_836-2165	14179_836-2165	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$189	Each	10%	\$171	Other	F1	
14179_836-2166	14179_836-2166	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$237	Each	10%	\$213	Other	F1	
14179_836-2167	14179_836-2167	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1	
14179_836-2168	14179_836-2168	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$114	Each	10%	\$102	Other	F1	
14179_836-2169	14179_836-2169	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$171	Each	10%	\$153	Other	F1	
14179_836-2170	14179_836-2170	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$205	Other	F1	
14179_836-2171	14179_836-2171	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$256	Other	F1	
14179_836-2172	14179_836-2172	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$62	Each	10%	\$55	Other	F1	
14179_836-2173	14179_836-2173	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$123	Each	10%	\$111	Other	F1	
14179_836-2174	14179_836-2174	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$185	Each	10%	\$166	Other	F1	
14179_836-2175	14179_836-2175	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$246	Each	10%	\$222	Other	F1	
14179_836-2176	14179_836-2176	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$308	Each	10%	\$277	Other	F1	
14179_836-2177	14179_836-2177	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1	
14179_836-2178	14179_836-2178	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$133	Each	10%	\$119	Other	F1	
14179_836-2179	14179_836-2179	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1	
14179_836-2180	14179_836-2180	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$239	Other	F1	
14179_836-2181	14179_836-2181	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$332	Each	10%	\$298	Other	F1	
14179_836-2182	14179_836-2182	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$382	Each	10%	\$343	Other	F1	
14179_836-2183	14179_836-2183	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$763	Each	10%	\$687	Other	F1	
14179_836-2184	14179_836-2184	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$1,145	Each	10%	\$1,030	Other	F1	
14179_836-2185	14179_836-2185	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,526	Each	10%	\$1,374	Other	F1	
14179_836-2186	14179_836-2186	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$1,908	Each	10%	\$1,717	Other	F1	
14179_836-2187	14179_836-2187	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$429	Each	10%	\$386	Other	F1	
14179_836-2188	14179_836-2188	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$859	Each	10%	\$773	Other	F1	
14179_836-2189	14179_836-2189	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,288	Each	10%	\$1,159	Other	F1	
14179_836-2190	14179_836-2190	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,717	Each	10%	\$1,545	Other	F1	
14179_836-2191	14179_836-2191	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$2,147	Each	10%	\$1,932	Other	F1	
14179_836-2192	14179_836-2192	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$453	Each	10%	\$408	Other	F1	
14179_836-2193	14179_836-2193	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$906	Each	10%	\$816	Other	F1	
14179_836-2194	14179_836-2194	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$1,359	Each	10%	\$1,224	Other	F1	
14179_836-2195	14179_836-2195	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$1,813	Each	10%	\$1,631	Other	F1	
14179_836-2196	14179_836-2196	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$2,266	Each	10%	\$2,039	Other	F1	
14179_836-2197	14179_836-2197	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$477	Each	10%	\$429	Other	F1	
14179_836-2198	14179_836-2198	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$954	Each	10%	\$859	Other	F1	
14179_836-2199	14179_836-2199	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$1,431	Each	10%	\$1,288	Other	F1	
14179_836-2200	14179_836-2200	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$1,908	Each	10%	\$1,717	Other	F1	
14179_836-2201	14179_836-2201	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$2,385	Each	10%	\$2,147	Other	F1	
14179_836-2202	14179_836-2202	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1	
14179_836-2203	14179_836-2203	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1	
14179_836-2204	14179_836-2204	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1	
14179_836-2205	14179_836-2205	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1	
14179_836-2206	14179_836-2206	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1	
14179_836-2207	14179_836-2207	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1	
14179_836-2208	14179_836-2208	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1	
14179_836-2209	14179_836-2209	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1	
14179_836-2210	14179_836-2210	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1	
14179_836-2211	14179_836-2211	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1	
14179_836-2212	14179_836-2212	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$7	Each	10%	\$6	Other	F1	
14179_836-2213	14179_836-2213	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		
14179 836-2214	14179 836-2214	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$22	Each	10%	\$19	Other	F1	
14179 836-2215	14179 836-2215	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14179 836-2216	14179 836-2216	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1	
14179 836-2217	14179 836-2217	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14179 836-2218	14179 836-2218	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1	
14179 836-2219	14179 836-2219	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$23	Each	10%	\$21	Other	F1	
14179 836-2220	14179 836-2220	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$30	Each	10%	\$27	Other	F1	
14179 836-2221	14179 836-2221	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$38	Each	10%	\$34	Other	F1	
14179 836-2222	14179 836-2222	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1	\$479	Each	10%	\$431	Other	F1	
14179 836-2223	14179 836-2223	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2	\$959	Each	10%	\$863	Other	F1	
14179 836-2224	14179 836-2224	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3	\$1,438	Each	10%	\$1,294	Other	F1	
14179 836-2225	14179 836-2225	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4	\$1,917	Each	10%	\$1,726	Other	F1	
14179 836-2226	14179 836-2226	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5	\$2,397	Each	10%	\$2,157	Other	F1	
14179 836-2227	14179 836-2227	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1	\$539	Each	10%	\$485	Other	F1	
14179 836-2228	14179 836-2228	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2	\$1,079	Each	10%	\$971	Other	F1	
14179 836-2229	14179 836-2229	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3	\$1,618	Each	10%	\$1,456	Other	F1	
14179 836-2230	14179 836-2230	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4	\$2,157	Each	10%	\$1,941	Other	F1	
14179 836-2231	14179 836-2231	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5	\$2,696	Each	10%	\$2,427	Other	F1	
14179 836-2232	14179 836-2232	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$569	Each	10%	\$512	Other	F1	
14179 836-2233	14179 836-2233	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,138	Each	10%	\$1,025	Other	F1	
14179 836-2234	14179 836-2234	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,708	Each	10%	\$1,537	Other	F1	
14179 836-2235	14179 836-2235	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$2,277	Each	10%	\$2,049	Other	F1	
14179 836-2236	14179 836-2236	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$2,846	Each	10%	\$2,562	Other	F1	
14179 836-2237	14179 836-2237	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	Each	10%	\$539	Other	F1	
14179 836-2238	14179 836-2238	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,079	Other	F1	
14179 836-2239	14179 836-2239	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,798	Each	10%	\$1,618	Other	F1	
14179 836-2240	14179 836-2240	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$2,397	Each	10%	\$2,157	Other	F1	
14179 836-2241	14179 836-2241	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$2,996	Each	10%	\$2,696	Other	F1	
14179 836-2242	14179 836-2242	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$8	Each	10%	\$7	Other	F1	
14179 836-2243	14179 836-2243	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$15	Each	10%	\$14	Other	F1	
14179 836-2244	14179 836-2244	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$23	Each	10%	\$21	Other	F1	
14179 836-2245	14179 836-2245	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$31	Each	10%	\$28	Other	F1	
14179 836-2246	14179 836-2246	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$35	Other	F1	
14179 836-2247	14179 836-2247	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14179 836-2248	14179 836-2248	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$17	Each	10%	\$16	Other	F1	
14179 836-2249	14179 836-2249	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1	
14179 836-2250	14179 836-2250	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$35	Each	10%	\$31	Other	F1	
14179 836-2251	14179 836-2251	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$39	Other	F1	
14179 836-2252	14179 836-2252	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14179 836-2253	14179 836-2253	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1	
14179 836-2254	14179 836-2254	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1	
14179 836-2255	14179 836-2255	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$33	Other	F1	
14179 836-2256	14179 836-2256	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$46	Each	10%	\$41	Other	F1	
14179 836-2257	14179 836-2257	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
14179 836-2258	14179 836-2258	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1	
14179 836-2259	14179 836-2259	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1	
14179 836-2260	14179 836-2260	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1	
14179 836-2261	14179 836-2261	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1	
14179 836-2262	14179 836-2262	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$959	Each	10%	\$863	Other	F1	
14179 836-2263	14179 836-2263	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$1,919	Each	10%	\$1,727	Other	F1	
14179 836-2264	14179 836-2264	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$2,878	Each	10%	\$2,590	Other	F1	
14179 836-2265	14179 836-2265	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$3,837	Each	10%	\$3,454	Other	F1	
14179 836-2266	14179 836-2266	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$4,797	Each	10%	\$4,317	Other	F1	
14179 836-2267	14179 836-2267	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$1,079	Each	10%	\$971	Other	F1	
14179 836-2268	14179 836-2268	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$2,159	Each	10%	\$1,943	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2269	14179_836-2269	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$3,238	Each	10%	\$2,914	Other	F1
14179_836-2270	14179_836-2270	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$4,317	Each	10%	\$3,885	Other	F1
14179_836-2271	14179_836-2271	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$5,396	Each	10%	\$4,857	Other	F1
14179_836-2272	14179_836-2272	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 1 Year	\$1,139	Each	10%	\$1,025	Other	F1
14179_836-2273	14179_836-2273	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 2 Years	\$2,278	Each	10%	\$2,051	Other	F1
14179_836-2274	14179_836-2274	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 3 Years	\$3,418	Each	10%	\$3,076	Other	F1
14179_836-2275	14179_836-2275	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 4 Years	\$4,557	Each	10%	\$4,101	Other	F1
14179_836-2276	14179_836-2276	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 5 Years	\$5,696	Each	10%	\$5,127	Other	F1
14179_836-2277	14179_836-2277	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$1,199	Each	10%	\$1,079	Other	F1
14179_836-2278	14179_836-2278	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$2,398	Each	10%	\$2,159	Other	F1
14179_836-2279	14179_836-2279	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$3,598	Each	10%	\$3,238	Other	F1
14179_836-2280	14179_836-2280	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$4,797	Each	10%	\$4,317	Other	F1
14179_836-2281	14179_836-2281	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$5,996	Each	10%	\$5,396	Other	F1
14179_836-2282	14179_836-2282	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$14	Other	F1
14179_836-2283	14179_836-2283	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$31	Each	10%	\$28	Other	F1
14179_836-2284	14179_836-2284	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$46	Each	10%	\$41	Other	F1
14179_836-2285	14179_836-2285	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$61	Each	10%	\$55	Other	F1
14179_836-2286	14179_836-2286	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$77	Each	10%	\$69	Other	F1
14179_836-2287	14179_836-2287	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1
14179_836-2288	14179_836-2288	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1
14179_836-2289	14179_836-2289	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1
14179_836-2290	14179_836-2290	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$69	Each	10%	\$62	Other	F1
14179_836-2291	14179_836-2291	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$78	Other	F1
14179_836-2292	14179_836-2292	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1
14179_836-2293	14179_836-2293	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$36	Each	10%	\$33	Other	F1
14179_836-2294	14179_836-2294	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$55	Each	10%	\$49	Other	F1
14179_836-2295	14179_836-2295	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$73	Each	10%	\$66	Other	F1
14179_836-2296	14179_836-2296	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$91	Each	10%	\$82	Other	F1
14179_836-2297	14179_836-2297	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1
14179_836-2298	14179_836-2298	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$38	Each	10%	\$35	Other	F1
14179_836-2299	14179_836-2299	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$58	Each	10%	\$52	Other	F1
14179_836-2300	14179_836-2300	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$77	Each	10%	\$69	Other	F1
14179_836-2301	14179_836-2301	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$96	Each	10%	\$86	Other	F1
14179_836-2302	14179_836-2302	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1
14179_836-2303	14179_836-2303	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1
14179_836-2304	14179_836-2304	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1
14179_836-2305	14179_836-2305	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1
14179_836-2306	14179_836-2306	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2307	14179_836-2307	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
14179_836-2308	14179_836-2308	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
14179_836-2309	14179_836-2309	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
14179_836-2310	14179_836-2310	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
14179_836-2311	14179_836-2311	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
14179_836-2312	14179_836-2312	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
14179_836-2313	14179_836-2313	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1
14179_836-2314	14179_836-2314	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1
14179_836-2315	14179_836-2315	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1
14179_836-2316	14179_836-2316	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1
14179_836-2317	14179_836-2317	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
14179_836-2318	14179_836-2318	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
14179_836-2319	14179_836-2319	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
14179_836-2320	14179_836-2320	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
14179_836-2321	14179_836-2321	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
14179_836-2322	14179_836-2322	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14179_836-2323	14179_836-2323	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14179_836-2324	14179_836-2324	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14179_836-2325	14179_836-2325	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14179_836-2326	14179_836-2326	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14179_836-2327	14179_836-2327	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14179_836-2328	14179_836-2328	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2329	14179_836-2329	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14179_836-2330	14179_836-2330	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14179_836-2331	14179_836-2331	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14179_836-2332	14179_836-2332	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14179_836-2333	14179_836-2333	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2334	14179_836-2334	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14179_836-2335	14179_836-2335	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14179_836-2336	14179_836-2336	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14179_836-2337	14179_836-2337	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14179_836-2338	14179_836-2338	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14179_836-2339	14179_836-2339	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14179_836-2340	14179_836-2340	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14179_836-2341	14179_836-2341	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14179_836-2342	14179_836-2342	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$157	Each	10%	\$142	Other	F1
14179_836-2343	14179_836-2343	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$315	Each	10%	\$283	Other	F1
14179_836-2344	14179_836-2344	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$472	Each	10%	\$425	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2345	14179_836-2345	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$629	Each	10%	\$566	Other	F1
14179_836-2346	14179_836-2346	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$786	Each	10%	\$708	Other	F1
14179_836-2347	14179_836-2347	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$177	Each	10%	\$159	Other	F1
14179_836-2348	14179_836-2348	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$354	Each	10%	\$318	Other	F1
14179_836-2349	14179_836-2349	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$531	Each	10%	\$478	Other	F1
14179_836-2350	14179_836-2350	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$708	Each	10%	\$637	Other	F1
14179_836-2351	14179_836-2351	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$885	Each	10%	\$796	Other	F1
14179_836-2352	14179_836-2352	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$187	Each	10%	\$168	Other	F1
14179_836-2353	14179_836-2353	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$374	Each	10%	\$336	Other	F1
14179_836-2354	14179_836-2354	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$560	Each	10%	\$504	Other	F1
14179_836-2355	14179_836-2355	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$747	Each	10%	\$672	Other	F1
14179_836-2356	14179_836-2356	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$934	Each	10%	\$840	Other	F1
14179_836-2357	14179_836-2357	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$197	Each	10%	\$177	Other	F1
14179_836-2358	14179_836-2358	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$393	Each	10%	\$354	Other	F1
14179_836-2359	14179_836-2359	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$590	Each	10%	\$531	Other	F1
14179_836-2360	14179_836-2360	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$786	Each	10%	\$708	Other	F1
14179_836-2361	14179_836-2361	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$983	Each	10%	\$885	Other	F1
14179_836-2362	14179_836-2362	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1
14179_836-2363	14179_836-2363	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
14179_836-2364	14179_836-2364	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
14179_836-2365	14179_836-2365	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2366	14179_836-2366	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$13	Each	10%	\$12	Other	F1
14179_836-2367	14179_836-2367	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14179_836-2368	14179_836-2368	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14179_836-2369	14179_836-2369	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14179_836-2370	14179_836-2370	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$10	Other	F1
14179_836-2371	14179_836-2371	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
14179_836-2372	14179_836-2372	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14179_836-2373	14179_836-2373	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14179_836-2374	14179_836-2374	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14179_836-2375	14179_836-2375	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
14179_836-2376	14179_836-2376	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
14179_836-2377	14179_836-2377	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14179_836-2378	14179_836-2378	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14179_836-2379	14179_836-2379	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2380	14179_836-2380	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14179_836-2381	14179_836-2381	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14179_836-2382	14179_836-2382	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2383	14179_836-2383	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1
14179_836-2384	14179_836-2384	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1
14179_836-2385	14179_836-2385	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1
14179_836-2386	14179_836-2386	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1
14179_836-2387	14179_836-2387	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
14179_836-2388	14179_836-2388	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
14179_836-2389	14179_836-2389	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
14179_836-2390	14179_836-2390	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
14179_836-2391	14179_836-2391	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
14179_836-2392	14179_836-2392	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
14179_836-2393	14179_836-2393	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1
14179_836-2394	14179_836-2394	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1
14179_836-2395	14179_836-2395	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1
14179_836-2396	14179_836-2396	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1
14179_836-2397	14179_836-2397	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
14179_836-2398	14179_836-2398	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
14179_836-2399	14179_836-2399	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
14179_836-2400	14179_836-2400	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
14179_836-2401	14179_836-2401	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
14179_836-2402	14179_836-2402	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14179_836-2403	14179_836-2403	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14179_836-2404	14179_836-2404	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14179_836-2405	14179_836-2405	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14179_836-2406	14179_836-2406	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14179_836-2407	14179_836-2407	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14179_836-2408	14179_836-2408	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2409	14179_836-2409	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14179_836-2410	14179_836-2410	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14179_836-2411	14179_836-2411	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14179_836-2412	14179_836-2412	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14179_836-2413	14179_836-2413	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2414	14179_836-2414	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14179_836-2415	14179_836-2415	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14179_836-2416	14179_836-2416	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14179_836-2417	14179_836-2417	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14179_836-2418	14179_836-2418	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14179_836-2419	14179_836-2419	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14179_836-2420	14179_836-2420	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2421	14179_836-2421	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14179_836-2422	14179_836-2422	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$267	Each	10%	\$240	Other	F1
14179_836-2423	14179_836-2423	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$533	Each	10%	\$480	Other	F1
14179_836-2424	14179_836-2424	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$800	Each	10%	\$720	Other	F1
14179_836-2425	14179_836-2425	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$1,067	Each	10%	\$960	Other	F1
14179_836-2426	14179_836-2426	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$1,334	Each	10%	\$1,200	Other	F1
14179_836-2427	14179_836-2427	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$300	Each	10%	\$270	Other	F1
14179_836-2428	14179_836-2428	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$600	Each	10%	\$540	Other	F1
14179_836-2429	14179_836-2429	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$900	Each	10%	\$810	Other	F1
14179_836-2430	14179_836-2430	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$1,200	Each	10%	\$1,080	Other	F1
14179_836-2431	14179_836-2431	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,500	Each	10%	\$1,350	Other	F1
14179_836-2432	14179_836-2432	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$317	Each	10%	\$285	Other	F1
14179_836-2433	14179_836-2433	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$633	Each	10%	\$570	Other	F1
14179_836-2434	14179_836-2434	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$950	Each	10%	\$855	Other	F1
14179_836-2435	14179_836-2435	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$1,267	Each	10%	\$1,140	Other	F1
14179_836-2436	14179_836-2436	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$1,584	Each	10%	\$1,425	Other	F1
14179_836-2437	14179_836-2437	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$333	Each	10%	\$300	Other	F1
14179_836-2438	14179_836-2438	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$667	Each	10%	\$600	Other	F1
14179_836-2439	14179_836-2439	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$1,000	Each	10%	\$900	Other	F1
14179_836-2440	14179_836-2440	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$1,334	Each	10%	\$1,200	Other	F1
14179_836-2441	14179_836-2441	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$1,667	Each	10%	\$1,500	Other	F1
14179_836-2442	14179_836-2442	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14179_836-2443	14179_836-2443	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14179_836-2444	14179_836-2444	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14179_836-2445	14179_836-2445	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14179_836-2446	14179_836-2446	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14179_836-2447	14179_836-2447	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14179_836-2448	14179_836-2448	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2449	14179_836-2449	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14179_836-2450	14179_836-2450	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14179_836-2451	14179_836-2451	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14179_836-2452	14179_836-2452	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14179_836-2453	14179_836-2453	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2454	14179_836-2454	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14179_836-2455	14179_836-2455	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14179_836-2456	14179_836-2456	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14179_836-2457	14179_836-2457	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14179_836-2458	14179_836-2458	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2459	14179_836-2459	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14179_836-2460	14179_836-2460	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14179_836-2461	14179_836-2461	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14179_836-2462	14179_836-2462	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$109	Each	10%	\$98	Other	F1
14179_836-2463	14179_836-2463	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$217	Each	10%	\$196	Other	F1
14179_836-2464	14179_836-2464	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$326	Each	10%	\$293	Other	F1
14179_836-2465	14179_836-2465	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$435	Each	10%	\$391	Other	F1
14179_836-2466	14179_836-2466	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$543	Each	10%	\$489	Other	F1
14179_836-2467	14179_836-2467	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$122	Each	10%	\$110	Other	F1
14179_836-2468	14179_836-2468	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$244	Each	10%	\$220	Other	F1
14179_836-2469	14179_836-2469	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$367	Each	10%	\$330	Other	F1
14179_836-2470	14179_836-2470	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$489	Each	10%	\$440	Other	F1
14179_836-2471	14179_836-2471	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$611	Each	10%	\$550	Other	F1
14179_836-2472	14179_836-2472	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$129	Each	10%	\$116	Other	F1
14179_836-2473	14179_836-2473	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$258	Each	10%	\$232	Other	F1
14179_836-2474	14179_836-2474	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$387	Each	10%	\$348	Other	F1
14179_836-2475	14179_836-2475	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$516	Each	10%	\$464	Other	F1
14179_836-2476	14179_836-2476	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$645	Each	10%	\$581	Other	F1
14179_836-2477	14179_836-2477	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$136	Each	10%	\$122	Other	F1
14179_836-2478	14179_836-2478	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$272	Each	10%	\$244	Other	F1
14179_836-2479	14179_836-2479	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$407	Each	10%	\$367	Other	F1
14179_836-2480	14179_836-2480	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$543	Each	10%	\$489	Other	F1
14179_836-2481	14179_836-2481	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$679	Each	10%	\$611	Other	F1
14179_836-2482	14179_836-2482	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14179_836-2483	14179_836-2483	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14179_836-2484	14179_836-2484	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
14179_836-2485	14179_836-2485	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
14179_836-2486	14179_836-2486	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
14179_836-2487	14179_836-2487	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14179_836-2488	14179_836-2488	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14179_836-2489	14179_836-2489	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
14179_836-2490	14179_836-2490	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
14179_836-2491	14179_836-2491	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2492	14179_836-2492	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14179_836-2493	14179_836-2493	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14179_836-2494	14179_836-2494	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
14179_836-2495	14179_836-2495	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
14179_836-2496	14179_836-2496	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2497	14179_836-2497	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14179_836-2498	14179_836-2498	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14179_836-2499	14179_836-2499	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
14179_836-2500	14179_836-2500	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
14179_836-2501	14179_836-2501	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
14179_836-2502	14179_836-2502	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$336	Each	10%	\$303	Other	F1
14179_836-2503	14179_836-2503	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$673	Each	10%	\$606	Other	F1
14179_836-2504	14179_836-2504	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$1,009	Each	10%	\$908	Other	F1
14179_836-2505	14179_836-2505	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,346	Each	10%	\$1,211	Other	F1
14179_836-2506	14179_836-2506	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,682	Each	10%	\$1,514	Other	F1
14179_836-2507	14179_836-2507	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$379	Each	10%	\$341	Other	F1
14179_836-2508	14179_836-2508	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$757	Each	10%	\$681	Other	F1
14179_836-2509	14179_836-2509	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,136	Each	10%	\$1,022	Other	F1
14179_836-2510	14179_836-2510	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,514	Each	10%	\$1,363	Other	F1
14179_836-2511	14179_836-2511	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$1,893	Each	10%	\$1,703	Other	F1
14179_836-2512	14179_836-2512	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$400	Each	10%	\$360	Other	F1
14179_836-2513	14179_836-2513	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$799	Each	10%	\$719	Other	F1
14179_836-2514	14179_836-2514	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$1,199	Each	10%	\$1,079	Other	F1
14179_836-2515	14179_836-2515	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$1,598	Each	10%	\$1,438	Other	F1
14179_836-2516	14179_836-2516	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$1,998	Each	10%	\$1,798	Other	F1
14179_836-2517	14179_836-2517	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$421	Each	10%	\$379	Other	F1
14179_836-2518	14179_836-2518	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$841	Each	10%	\$757	Other	F1
14179_836-2519	14179_836-2519	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$1,262	Each	10%	\$1,136	Other	F1
14179_836-2520	14179_836-2520	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$1,682	Each	10%	\$1,514	Other	F1
14179_836-2521	14179_836-2521	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$2,103	Each	10%	\$1,893	Other	F1
14179_836-2522	14179_836-2522	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14179_836-2523	14179_836-2523	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14179_836-2524	14179_836-2524	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14179_836-2525	14179_836-2525	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$21	Other	F1
14179_836-2526	14179_836-2526	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14179_836-2527	14179_836-2527	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14179_836-2528	14179_836-2528	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
14179_836-2529	14179_836-2529	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$20	Each	10%	\$18	Other	F1
14179_836-2530	14179_836-2530	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$24	Other	F1
14179_836-2531	14179_836-2531	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$33	Each	10%	\$30	Other	F1
14179_836-2532	14179_836-2532	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14179_836-2533	14179_836-2533	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
14179_836-2534	14179_836-2534	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$19	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2535	14179_836-2535	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$28	Each	10%	\$25	Other	F1
14179_836-2536	14179_836-2536	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$35	Each	10%	\$32	Other	F1
14179_836-2537	14179_836-2537	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$7	Other	F1
14179_836-2538	14179_836-2538	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$13	Other	F1
14179_836-2539	14179_836-2539	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$20	Other	F1
14179_836-2540	14179_836-2540	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
14179_836-2541	14179_836-2541	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$37	Each	10%	\$33	Other	F1
14179_836-2542	14179_836-2542	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$109	Each	10%	\$98	Other	F1
14179_836-2543	14179_836-2543	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$217	Each	10%	\$196	Other	F1
14179_836-2544	14179_836-2544	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$326	Each	10%	\$293	Other	F1
14179_836-2545	14179_836-2545	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$435	Each	10%	\$391	Other	F1
14179_836-2546	14179_836-2546	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$543	Each	10%	\$489	Other	F1
14179_836-2547	14179_836-2547	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$122	Each	10%	\$110	Other	F1
14179_836-2548	14179_836-2548	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$244	Each	10%	\$220	Other	F1
14179_836-2549	14179_836-2549	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$367	Each	10%	\$330	Other	F1
14179_836-2550	14179_836-2550	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$489	Each	10%	\$440	Other	F1
14179_836-2551	14179_836-2551	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$611	Each	10%	\$550	Other	F1
14179_836-2552	14179_836-2552	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$129	Each	10%	\$116	Other	F1
14179_836-2553	14179_836-2553	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$258	Each	10%	\$232	Other	F1
14179_836-2554	14179_836-2554	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$387	Each	10%	\$348	Other	F1
14179_836-2555	14179_836-2555	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$516	Each	10%	\$464	Other	F1
14179_836-2556	14179_836-2556	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$645	Each	10%	\$581	Other	F1
14179_836-2557	14179_836-2557	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$136	Each	10%	\$122	Other	F1
14179_836-2558	14179_836-2558	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$272	Each	10%	\$244	Other	F1
14179_836-2559	14179_836-2559	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$407	Each	10%	\$367	Other	F1
14179_836-2560	14179_836-2560	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$543	Each	10%	\$489	Other	F1
14179_836-2561	14179_836-2561	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$679	Each	10%	\$611	Other	F1
14179_836-2562	14179_836-2562	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14179_836-2563	14179_836-2563	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14179_836-2564	14179_836-2564	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
14179_836-2565	14179_836-2565	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
14179_836-2566	14179_836-2566	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
14179_836-2567	14179_836-2567	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14179_836-2568	14179_836-2568	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14179_836-2569	14179_836-2569	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
14179_836-2570	14179_836-2570	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
14179_836-2571	14179_836-2571	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2572	14179_836-2572	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2573	14179_836-2573	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14179_836-2574	14179_836-2574	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
14179_836-2575	14179_836-2575	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
14179_836-2576	14179_836-2576	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14179_836-2577	14179_836-2577	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14179_836-2578	14179_836-2578	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14179_836-2579	14179_836-2579	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
14179_836-2580	14179_836-2580	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
14179_836-2581	14179_836-2581	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
14179_836-2582	14179_836-2582	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2583	14179_836-2583	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2584	14179_836-2584	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2585	14179_836-2585	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2586	14179_836-2586	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2587	14179_836-2587	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2588	14179_836-2588	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2589	14179_836-2589	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2590	14179_836-2590	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2591	14179_836-2591	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2592	14179_836-2592	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2593	14179_836-2593	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2594	14179_836-2594	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2595	14179_836-2595	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2596	14179_836-2596	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2597	14179_836-2597	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2598	14179_836-2598	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2599	14179_836-2599	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2600	14179_836-2600	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2601	14179_836-2601	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2602	14179_836-2602	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14179_836-2603	14179_836-2603	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14179_836-2604	14179_836-2604	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14179_836-2605	14179_836-2605	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14179_836-2606	14179_836-2606	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14179_836-2607	14179_836-2607	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14179_836-2608	14179_836-2608	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14179_836-2609	14179_836-2609	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14179_836-2610	14179_836-2610	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2611	14179_836-2611	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14179_836-2612	14179_836-2612	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14179_836-2613	14179_836-2613	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14179_836-2614	14179_836-2614	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14179_836-2615	14179_836-2615	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14179_836-2616	14179_836-2616	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14179_836-2617	14179_836-2617	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14179_836-2618	14179_836-2618	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14179_836-2619	14179_836-2619	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14179_836-2620	14179_836-2620	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14179_836-2621	14179_836-2621	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14179_836-2622	14179_836-2622	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2623	14179_836-2623	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2624	14179_836-2624	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2625	14179_836-2625	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2626	14179_836-2626	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2627	14179_836-2627	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2628	14179_836-2628	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2629	14179_836-2629	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2630	14179_836-2630	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2631	14179_836-2631	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2632	14179_836-2632	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2633	14179_836-2633	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2634	14179_836-2634	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2635	14179_836-2635	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2636	14179_836-2636	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2637	14179_836-2637	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2638	14179_836-2638	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2639	14179_836-2639	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2640	14179_836-2640	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2641	14179_836-2641	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2642	14179_836-2642	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2643	14179_836-2643	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2644	14179_836-2644	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2645	14179_836-2645	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2646	14179_836-2646	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2647	14179_836-2647	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2648	14179_836-2648	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_836-2649	14179_836-2649	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2650	14179_836-2650	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2651	14179_836-2651	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2652	14179_836-2652	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2653	14179_836-2653	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2654	14179_836-2654	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2655	14179_836-2655	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2656	14179_836-2656	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2657	14179_836-2657	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2658	14179_836-2658	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2659	14179_836-2659	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2660	14179_836-2660	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2661	14179_836-2661	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2662	14179_836-2662	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2663	14179_836-2663	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2664	14179_836-2664	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2665	14179_836-2665	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2666	14179_836-2666	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2667	14179_836-2667	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2668	14179_836-2668	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2669	14179_836-2669	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2670	14179_836-2670	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2671	14179_836-2671	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2672	14179_836-2672	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2673	14179_836-2673	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2674	14179_836-2674	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2675	14179_836-2675	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2676	14179_836-2676	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2677	14179_836-2677	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2678	14179_836-2678	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2679	14179_836-2679	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2680	14179_836-2680	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2681	14179_836-2681	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2682	14179_836-2682	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2683	14179_836-2683	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2684	14179_836-2684	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2685	14179_836-2685	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2686	14179_836-2686	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14179_836-2687	14179_836-2687	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2688	14179_836-2688	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2689	14179_836-2689	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2690	14179_836-2690	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2691	14179_836-2691	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2692	14179_836-2692	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2693	14179_836-2693	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2694	14179_836-2694	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2695	14179_836-2695	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2696	14179_836-2696	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2697	14179_836-2697	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2698	14179_836-2698	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2699	14179_836-2699	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2700	14179_836-2700	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2701	14179_836-2701	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2702	14179_836-2702	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2703	14179_836-2703	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2704	14179_836-2704	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2705	14179_836-2705	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2706	14179_836-2706	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2707	14179_836-2707	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2708	14179_836-2708	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2709	14179_836-2709	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2710	14179_836-2710	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2711	14179_836-2711	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2712	14179_836-2712	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2713	14179_836-2713	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2714	14179_836-2714	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2715	14179_836-2715	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2716	14179_836-2716	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2717	14179_836-2717	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14179_836-2718	14179_836-2718	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2719	14179_836-2719	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2720	14179_836-2720	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14179_836-2721	14179_836-2721	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14179_837-0517	14179_837-0517	Storage Unstructured	ProSupport Mission Critical OneFS Hybrid Tier 4C 120TB Software Support-Maintenance 3 Years	\$98,765	Each	10%	\$88,889	Other	F1
14179_929-3709	14179_929-3709	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14179_935-6720	14179_935-6720	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14401_007-1527	14401_007-1527	Storage Unstructured	Total Includes Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14401_009-4364	14401_009-4364	Storage Unstructured	Shipping and Handling	\$0	Each	10%	\$0	Other	F1
14401_009-4877	14401_009-4877	Storage Unstructured	Provincial Government Order	\$0	Each	10%	\$0	Other	F1
14401_460-5909	14401_460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14401_460-8531	14401_460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14401_460-9052	14401_460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/ corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14401_460-9900	14401_460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14401_461-0497	14401_461-0497	Storage Unstructured	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14401_468-8025	14401_468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14401_468-8026	14401_468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14401_468-8027	14401_468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14401_468-8028	14401_468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14401_468-8029	14401_468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14401_806-7308	14401_806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
14401_831-4620	14401_831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
14401_831-4621	14401_831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
14401_831-4622	14401_831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
14401_831-4623	14401_831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
14401_831-4624	14401_831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
14401_831-4625	14401_831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
14401_831-4626	14401_831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
14401_831-4627	14401_831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
14401_831-4628	14401_831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
14401_831-4629	14401_831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
14401_836-7890	14401_836-7890	Storage Unstructured	Keep Your Hard Drive 2 Years	\$648	Each	10%	\$583	Other	F1
14401_836-7891	14401_836-7891	Storage Unstructured	Keep Your Components 2 Years	\$1,295	Each	10%	\$1,166	Other	F1
14401_836-7892	14401_836-7892	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,084	Each	10%	\$976	Other	F1
14401_836-7893	14401_836-7893	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$1,386	Each	10%	\$1,247	Other	F1
14401_836-7896	14401_836-7896	Storage Unstructured	Keep Your Components 1 Year	\$648	Each	10%	\$583	Other	F1
14401_836-7897	14401_836-7897	Storage Unstructured	Keep Your Components 3 Years	\$1,943	Each	10%	\$1,748	Other	F1
14401_836-7898	14401_836-7898	Storage Unstructured	Keep Your Components 4 Years	\$2,590	Each	10%	\$2,331	Other	F1
14401_836-7899	14401_836-7899	Storage Unstructured	Keep Your Components 5 Years	\$3,238	Each	10%	\$2,914	Other	F1
14401_836-7900	14401_836-7900	Storage Unstructured	Keep Your Hard Drive 5 Years	\$1,619	Each	10%	\$1,457	Other	F1
14401_836-7901	14401_836-7901	Storage Unstructured	Keep Your Hard Drive 4 Years	\$1,295	Each	10%	\$1,166	Other	F1
14401_836-7902	14401_836-7902	Storage Unstructured	Keep Your Hard Drive 3 Years	\$971	Each	10%	\$874	Other	F1
14401_836-7903	14401_836-7903	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$542	Each	10%	\$488	Other	F1
14401_836-7904	14401_836-7904	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$1,626	Each	10%	\$1,463	Other	F1
14401_836-7905	14401_836-7905	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,168	Each	10%	\$1,951	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14401_836-7906	14401_836-7906	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$2,709	Each	10%	\$2,438	Other	F1	
14401_836-7907	14401_836-7907	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$2,770	Each	10%	\$2,493	Other	F1	
14401_836-7908	14401_836-7908	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$3,463	Each	10%	\$3,117	Other	F1	
14401_836-7909	14401_836-7909	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$692	Each	10%	\$623	Other	F1	
14401_836-7910	14401_836-7910	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$2,078	Each	10%	\$1,870	Other	F1	
14401_836-7911	14401_836-7911	Storage Unstructured	Keep Your Hard Drive 1 Year	\$324	Each	10%	\$291	Other	F1	
14401_836-7912	14401_836-7912	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1	
14401_836-7913	14401_836-7913	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$96	Each	10%	\$86	Other	F1	
14401_836-7914	14401_836-7914	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$163	Each	10%	\$147	Other	F1	
14401_836-7915	14401_836-7915	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$162	Each	10%	\$146	Other	F1	
14401_836-7916	14401_836-7916	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$325	Each	10%	\$293	Other	F1	
14401_836-7917	14401_836-7917	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$487	Each	10%	\$438	Other	F1	
14401_836-7918	14401_836-7918	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$650	Each	10%	\$585	Other	F1	
14401_836-7921	14401_836-7921	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$450	Each	10%	\$405	Other	F1	
14401_836-7922	14401_836-7922	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$900	Each	10%	\$810	Other	F1	
14401_836-7923	14401_836-7923	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,350	Each	10%	\$1,215	Other	F1	
14401_836-7924	14401_836-7924	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$1,800	Each	10%	\$1,620	Other	F1	
14401_836-7925	14401_836-7925	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$2,250	Each	10%	\$2,025	Other	F1	
14401_836-7928	14401_836-7928	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$314	Each	10%	\$283	Other	F1	
14401_836-7929	14401_836-7929	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$313	Each	10%	\$282	Other	F1	
14401_836-7930	14401_836-7930	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$627	Each	10%	\$564	Other	F1	
14401_836-7931	14401_836-7931	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$941	Each	10%	\$847	Other	F1	
14401_836-7932	14401_836-7932	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$1,254	Each	10%	\$1,129	Other	F1	
14401_836-7935	14401_836-7935	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$561	Each	10%	\$505	Other	F1	
14401_836-7936	14401_836-7936	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,123	Each	10%	\$1,011	Other	F1	
14401_836-7937	14401_836-7937	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,684	Each	10%	\$1,516	Other	F1	
14401_836-7938	14401_836-7938	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$2,245	Each	10%	\$2,021	Other	F1	
14401_836-7939	14401_836-7939	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$2,807	Each	10%	\$2,526	Other	F1	
14401_836-7942	14401_836-7942	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$155	Each	10%	\$140	Other	F1	
14401_836-7943	14401_836-7943	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$155	Each	10%	\$140	Other	F1	
14401_836-7944	14401_836-7944	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$311	Each	10%	\$280	Other	F1	
14401_836-7945	14401_836-7945	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$466	Each	10%	\$419	Other	F1	
14401_836-7946	14401_836-7946	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$622	Each	10%	\$560	Other	F1	
14401_836-7949	14401_836-7949	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$895	Each	10%	\$806	Other	F1	
14401_836-7950	14401_836-7950	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,790	Each	10%	\$1,611	Other	F1	
14401_836-7951	14401_836-7951	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$2,684	Each	10%	\$2,416	Other	F1	
14401_836-7952	14401_836-7952	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$3,579	Each	10%	\$3,221	Other	F1	
14401_836-7953	14401_836-7953	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$4,473	Each	10%	\$4,026	Other	F1	

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14401_836-7956	14401_836-7956	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$279	Each	10%	\$251	Other	F1
14401_836-7957	14401_836-7957	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$279	Each	10%	\$251	Other	F1
14401_836-7958	14401_836-7958	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$559	Each	10%	\$503	Other	F1
14401_836-7959	14401_836-7959	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$838	Each	10%	\$754	Other	F1
14401_836-7960	14401_836-7960	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$1,117	Each	10%	\$1,005	Other	F1
14401_836-7963	14401_836-7963	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$946	Each	10%	\$851	Other	F1
14401_836-7964	14401_836-7964	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,892	Each	10%	\$1,703	Other	F1
14401_836-7965	14401_836-7965	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$2,837	Each	10%	\$2,553	Other	F1
14401_836-7966	14401_836-7966	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$3,783	Each	10%	\$3,405	Other	F1
14401_836-7967	14401_836-7967	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$4,729	Each	10%	\$4,256	Other	F1
14401_847-4011	14401_847-4011	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch L 1 Year	\$16,058	Each	10%	\$14,452	Other	F1
14401_847-4012	14401_847-4012	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch L 3 Years	\$48,173	Each	10%	\$43,356	Other	F1
14401_847-4013	14401_847-4013	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch L 4 Years	\$64,230	Each	10%	\$57,807	Other	F1
14401_847-4014	14401_847-4014	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch L 5 Years	\$80,288	Each	10%	\$72,259	Other	F1
14401_847-4015	14401_847-4015	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch L 1 Year	\$20,072	Each	10%	\$18,065	Other	F1
14401_847-4016	14401_847-4016	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch L 3 Years	\$60,216	Each	10%	\$54,194	Other	F1
14401_847-4017	14401_847-4017	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch L 4 Years	\$80,288	Each	10%	\$72,259	Other	F1
14401_847-4018	14401_847-4018	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch L 5 Years	\$100,360	Each	10%	\$90,324	Other	F1
14401_847-4019	14401_847-4019	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch L 1 Year	\$22,079	Each	10%	\$19,871	Other	F1
14401_847-4020	14401_847-4020	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch L 3 Years	\$66,238	Each	10%	\$59,614	Other	F1
14401_847-4021	14401_847-4021	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch L 4 Years	\$88,317	Each	10%	\$79,485	Other	F1
14401_847-4022	14401_847-4022	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch L 5 Years	\$110,396	Each	10%	\$99,356	Other	F1
14401_847-4023	14401_847-4023	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch L 1 Year	\$24,086	Each	10%	\$21,678	Other	F1
14401_847-4024	14401_847-4024	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch L 3 Years	\$72,259	Each	10%	\$65,033	Other	F1
14401_847-4025	14401_847-4025	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch L 4 Years	\$96,346	Each	10%	\$86,711	Other	F1
14401_847-4026	14401_847-4026	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch L 5 Years	\$120,432	Each	10%	\$108,389	Other	F1
14401_847-4027	14401_847-4027	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch L 2 Years	\$32,115	Each	10%	\$28,904	Other	F1
14401_847-4028	14401_847-4028	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch L 2 Years	\$40,144	Each	10%	\$36,130	Other	F1
14401_847-4029	14401_847-4029	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch L 2 Years	\$44,158	Each	10%	\$39,743	Other	F1
14401_847-4030	14401_847-4030	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch L 2 Years	\$48,173	Each	10%	\$43,356	Other	F1
14401_847-4031	14401_847-4031	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch M 1 Year	\$618	Each	10%	\$556	Other	F1
14401_847-4032	14401_847-4032	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch M 3 Years	\$1,853	Each	10%	\$1,668	Other	F1
14401_847-4033	14401_847-4033	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch M 4 Years	\$2,470	Each	10%	\$2,223	Other	F1
14401_847-4034	14401_847-4034	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch M 5 Years	\$3,088	Each	10%	\$2,779	Other	F1
14401_847-4035	14401_847-4035	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch M 1 Year	\$772	Each	10%	\$695	Other	F1
14401_847-4036	14401_847-4036	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch M 3 Years	\$2,316	Each	10%	\$2,084	Other	F1
14401_847-4037	14401_847-4037	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch M 4 Years	\$3,088	Each	10%	\$2,779	Other	F1
14401_847-4038	14401_847-4038	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch M 5 Years	\$3,860	Each	10%	\$3,474	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14401_847-4039	14401_847-4039	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch M 1 Year	\$849	Each	10%	\$764	Other	F1
14401_847-4040	14401_847-4040	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch M 3 Years	\$2,548	Each	10%	\$2,293	Other	F1
14401_847-4041	14401_847-4041	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch M 4 Years	\$3,397	Each	10%	\$3,057	Other	F1
14401_847-4042	14401_847-4042	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch M 5 Years	\$4,246	Each	10%	\$3,821	Other	F1
14401_847-4043	14401_847-4043	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch M 1 Year	\$926	Each	10%	\$834	Other	F1
14401_847-4044	14401_847-4044	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch M 3 Years	\$2,779	Each	10%	\$2,501	Other	F1
14401_847-4045	14401_847-4045	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch M 4 Years	\$3,706	Each	10%	\$3,335	Other	F1
14401_847-4046	14401_847-4046	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch M 5 Years	\$4,632	Each	10%	\$4,169	Other	F1
14401_847-4047	14401_847-4047	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch M 2 Years	\$1,235	Each	10%	\$1,112	Other	F1
14401_847-4048	14401_847-4048	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch M 2 Years	\$1,544	Each	10%	\$1,390	Other	F1
14401_847-4049	14401_847-4049	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch M 2 Years	\$1,698	Each	10%	\$1,529	Other	F1
14401_847-4050	14401_847-4050	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch M 2 Years	\$1,853	Each	10%	\$1,668	Other	F1
14401_847-4051	14401_847-4051	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 1 Year	\$2,000	Each	10%	\$1,800	Other	F1
14401_847-4052	14401_847-4052	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 3 Years	\$6,000	Each	10%	\$5,400	Other	F1
14401_847-4053	14401_847-4053	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 4 Years	\$8,000	Each	10%	\$7,200	Other	F1
14401_847-4054	14401_847-4054	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 5 Years	\$10,000	Each	10%	\$9,000	Other	F1
14401_847-4055	14401_847-4055	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 1 Year	\$2,500	Each	10%	\$2,250	Other	F1
14401_847-4056	14401_847-4056	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 3 Years	\$7,500	Each	10%	\$6,750	Other	F1
14401_847-4057	14401_847-4057	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 4 Years	\$10,000	Each	10%	\$9,000	Other	F1
14401_847-4058	14401_847-4058	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 5 Years	\$12,500	Each	10%	\$11,250	Other	F1
14401_847-4059	14401_847-4059	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 1 Year	\$2,750	Each	10%	\$2,475	Other	F1
14401_847-4060	14401_847-4060	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 3 Years	\$8,250	Each	10%	\$7,425	Other	F1
14401_847-4061	14401_847-4061	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 4 Years	\$11,000	Each	10%	\$9,900	Other	F1
14401_847-4062	14401_847-4062	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 5 Years	\$13,750	Each	10%	\$12,375	Other	F1
14401_847-4063	14401_847-4063	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 1 Year	\$3,000	Each	10%	\$2,700	Other	F1
14401_847-4064	14401_847-4064	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 3 Years	\$9,000	Each	10%	\$8,100	Other	F1
14401_847-4065	14401_847-4065	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 4 Years	\$12,000	Each	10%	\$10,800	Other	F1
14401_847-4066	14401_847-4066	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 5 Years	\$15,000	Each	10%	\$13,500	Other	F1
14401_847-4067	14401_847-4067	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 2 Years	\$4,000	Each	10%	\$3,600	Other	F1
14401_847-4068	14401_847-4068	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 2 Years	\$5,000	Each	10%	\$4,500	Other	F1
14401_847-4069	14401_847-4069	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories SUPG 2 Years	\$5,500	Each	10%	\$4,950	Other	F1
14401_847-4070	14401_847-4070	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG 2 Years	\$6,000	Each	10%	\$5,400	Other	F1
14401_847-4071	14401_847-4071	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 1 Year	\$5,307	Each	10%	\$4,776	Other	F1
14401_847-4072	14401_847-4072	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 3 Years	\$15,920	Each	10%	\$14,328	Other	F1
14401_847-4073	14401_847-4073	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 4 Years	\$21,227	Each	10%	\$19,104	Other	F1
14401_847-4074	14401_847-4074	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 5 Years	\$26,533	Each	10%	\$23,880	Other	F1
14401_847-4075	14401_847-4075	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 1 Year	\$6,633	Each	10%	\$5,970	Other	F1
14401_847-4076	14401_847-4076	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 3 Years	\$19,900	Each	10%	\$17,910	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14401_847-4077	14401_847-4077	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 4 Years	\$26,533	Each	10%	\$23,880	Other	F1
14401_847-4078	14401_847-4078	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 5 Years	\$33,167	Each	10%	\$29,850	Other	F1
14401_847-4079	14401_847-4079	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 1 Year	\$7,297	Each	10%	\$6,567	Other	F1
14401_847-4080	14401_847-4080	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 3 Years	\$21,890	Each	10%	\$19,701	Other	F1
14401_847-4081	14401_847-4081	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 4 Years	\$29,187	Each	10%	\$26,268	Other	F1
14401_847-4082	14401_847-4082	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 5 Years	\$36,483	Each	10%	\$32,835	Other	F1
14401_847-4083	14401_847-4083	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 1 Year	\$7,960	Each	10%	\$7,164	Other	F1
14401_847-4084	14401_847-4084	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 3 Years	\$23,880	Each	10%	\$21,492	Other	F1
14401_847-4085	14401_847-4085	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 4 Years	\$31,840	Each	10%	\$28,656	Other	F1
14401_847-4086	14401_847-4086	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 5 Years	\$39,800	Each	10%	\$35,820	Other	F1
14401_847-4087	14401_847-4087	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 2 Years	\$10,613	Each	10%	\$9,552	Other	F1
14401_847-4088	14401_847-4088	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 2 Years	\$13,267	Each	10%	\$11,940	Other	F1
14401_847-4089	14401_847-4089	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories LUPG 2 Years	\$14,593	Each	10%	\$13,134	Other	F1
14401_847-4090	14401_847-4090	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG 2 Years	\$15,920	Each	10%	\$14,328	Other	F1
14401_847-6119	14401_847-6119	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$648	Each	10%	\$583	Other	F1
14401_847-6120	14401_847-6120	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$1,295	Each	10%	\$1,166	Other	F1
14401_847-6121	14401_847-6121	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$2,590	Each	10%	\$2,331	Other	F1
14401_847-6122	14401_847-6122	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$3,238	Each	10%	\$2,914	Other	F1
14401_847-6123	14401_847-6123	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$3,885	Each	10%	\$3,497	Other	F1
14401_847-6124	14401_847-6124	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$4,533	Each	10%	\$4,079	Other	F1
14401_847-6125	14401_847-6125	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$1,943	Each	10%	\$1,748	Other	F1
14401_951-2015	14401_951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14401_975-3461	14401_975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14401_984-3267	14401_984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
14401_989-3439	14401_989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13994_829-3066	13994_829-3066	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,047	Each	10%	\$943	Other	F1
13994_829-3067	13994_829-3067	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,047	Each	10%	\$943	Other	F1
13994_829-3074	13994_829-3074	Storage Unstructured	ProSupport Mission Critical 4-Hour 7X24 On-Site Service with Emergency Dispatch	\$838	Each	10%	\$754	Other	F1
13994_829-3080	13994_829-3080	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$1,257	Each	10%	\$1,131	Other	F1
13994_829-3081	13994_829-3081	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$1,257	Each	10%	\$1,131	Other	F1
13994_829-3094	13994_829-3094	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$1,362	Each	10%	\$1,225	Other	F1
13994_829-3095	13994_829-3095	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$1,362	Each	10%	\$1,225	Other	F1
13994_829-3108	13994_829-3108	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$1,466	Each	10%	\$1,320	Other	F1
13994_829-3109	13994_829-3109	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$1,466	Each	10%	\$1,320	Other	F1
13994_829-4766	13994_829-4766	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13994_829-4767	13994_829-4767	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13994_829-4768	13994_829-4768	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1
13994_829-4769	13994_829-4769	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$37	Each	10%	\$33	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
13994 829-4770	13994 829-4770	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1
13994 829-4771	13994 829-4771	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$55	Each	10%	\$49	Other	F1
13994 829-4772	13994 829-4772	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
13994 829-4773	13994 829-4773	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$22	Each	10%	\$20	Other	F1
13994 829-4774	13994 829-4774	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$33	Each	10%	\$30	Other	F1
13994 829-4775	13994 829-4775	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$44	Each	10%	\$40	Other	F1
13994 829-4776	13994 829-4776	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$55	Each	10%	\$49	Other	F1
13994 829-4777	13994 829-4777	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$66	Each	10%	\$59	Other	F1
13994 829-4778	13994 829-4778	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
13994 829-4779	13994 829-4779	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1
13994 829-4780	13994 829-4780	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1
13994 829-4781	13994 829-4781	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1
13994 829-4782	13994 829-4782	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$54	Other	F1
13994 829-4783	13994 829-4783	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$71	Each	10%	\$64	Other	F1
13994 829-4784	13994 829-4784	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
13994 829-4785	13994 829-4785	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
13994 829-4786	13994 829-4786	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$35	Other	F1
13994 829-4787	13994 829-4787	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$51	Each	10%	\$46	Other	F1
13994 829-4788	13994 829-4788	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$64	Each	10%	\$58	Other	F1
13994 829-4789	13994 829-4789	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$77	Each	10%	\$69	Other	F1
13994 829-4790	13994 829-4790	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13994 829-4791	13994 829-4791	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$10	Other	F1
13994 829-4792	13994 829-4792	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$16	Other	F1
13994 829-4793	13994 829-4793	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
13994 829-4794	13994 829-4794	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
13994 829-4795	13994 829-4795	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$35	Each	10%	\$31	Other	F1
13994 829-4796	13994 829-4796	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$6	Other	F1
13994 829-4797	13994 829-4797	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
13994 829-4798	13994 829-4798	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$19	Each	10%	\$17	Other	F1
13994 829-4799	13994 829-4799	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$26	Each	10%	\$23	Other	F1
13994 829-4800	13994 829-4800	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$32	Each	10%	\$29	Other	F1
13994 829-4801	13994 829-4801	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$39	Each	10%	\$35	Other	F1
13994 829-4802	13994 829-4802	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13994 829-4803	13994 829-4803	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1
13994 829-4804	13994 829-4804	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1
13994 829-4805	13994 829-4805	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1
13994 829-4806	13994 829-4806	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1
13994 829-4807	13994 829-4807	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$41	Each	10%	\$37	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13994 829-4808	13994 829-4808	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13994 829-4809	13994 829-4809	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13994 829-4810	13994 829-4810	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
13994 829-4811	13994 829-4811	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13994 829-4812	13994 829-4812	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
13994 829-4813	13994 829-4813	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$43	Each	10%	\$39	Other	F1
13994 829-4814	13994 829-4814	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
13994 829-4815	13994 829-4815	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
13994 829-4816	13994 829-4816	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
13994 829-4817	13994 829-4817	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
13994 829-4818	13994 829-4818	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
13994 829-4819	13994 829-4819	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$43	Each	10%	\$39	Other	F1
13994 829-4820	13994 829-4820	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13994 829-4821	13994 829-4821	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$15	Other	F1
13994 829-4822	13994 829-4822	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
13994 829-4823	13994 829-4823	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
13994 829-4824	13994 829-4824	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$41	Each	10%	\$36	Other	F1
13994 829-4825	13994 829-4825	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$49	Each	10%	\$44	Other	F1
13994 829-4826	13994 829-4826	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13994 829-4827	13994 829-4827	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$17	Each	10%	\$15	Other	F1
13994 829-4828	13994 829-4828	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1
13994 829-4829	13994 829-4829	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$34	Each	10%	\$31	Other	F1
13994 829-4830	13994 829-4830	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$38	Other	F1
13994 829-4831	13994 829-4831	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$51	Each	10%	\$46	Other	F1
13994 829-4832	13994 829-4832	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13994 829-4833	13994 829-4833	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13994 829-4834	13994 829-4834	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
13994 829-4835	13994 829-4835	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
13994 829-4836	13994 829-4836	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
13994 829-4837	13994 829-4837	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
13994 829-4838	13994 829-4838	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
13994 829-4839	13994 829-4839	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
13994 829-4840	13994 829-4840	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
13994 829-4841	13994 829-4841	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
13994 829-4842	13994 829-4842	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
13994 829-4843	13994 829-4843	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1
13994 829-4844	13994 829-4844	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1
13994 829-4845	13994 829-4845	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13994 829-4846	13994 829-4846	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1	
13994 829-4847	13994 829-4847	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1	
13994 829-4848	13994 829-4848	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1	
13994 829-4849	13994 829-4849	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$97	Each	10%	\$87	Other	F1	
13994 829-4850	13994 829-4850	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1	
13994 829-4851	13994 829-4851	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1	
13994 829-4852	13994 829-4852	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1	
13994 829-4853	13994 829-4853	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1	
13994 829-4854	13994 829-4854	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$77	Other	F1	
13994 829-4855	13994 829-4855	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$103	Each	10%	\$92	Other	F1	
13994 829-4856	13994 829-4856	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1	
13994 829-4857	13994 829-4857	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$36	Each	10%	\$32	Other	F1	
13994 829-4858	13994 829-4858	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$54	Each	10%	\$49	Other	F1	
13994 829-4859	13994 829-4859	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1	
13994 829-4860	13994 829-4860	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$90	Each	10%	\$81	Other	F1	
13994 829-4861	13994 829-4861	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$108	Each	10%	\$97	Other	F1	
13994 829-4862	13994 829-4862	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
13994 829-4863	13994 829-4863	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
13994 829-4864	13994 829-4864	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1	
13994 829-4865	13994 829-4865	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1	
13994 829-4866	13994 829-4866	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1	
13994 829-4867	13994 829-4867	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1	
13994 829-4868	13994 829-4868	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1	
13994 829-4869	13994 829-4869	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1	
13994 829-4870	13994 829-4870	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1	
13994 829-4871	13994 829-4871	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1	
13994 829-4872	13994 829-4872	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1	
13994 829-4873	13994 829-4873	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$27	Each	10%	\$24	Other	F1	
13994 829-4874	13994 829-4874	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1	
13994 829-4875	13994 829-4875	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
13994 829-4876	13994 829-4876	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1	
13994 829-4877	13994 829-4877	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1	
13994 829-4878	13994 829-4878	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1	
13994 829-4879	13994 829-4879	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1	
13994 829-4880	13994 829-4880	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
13994 829-4881	13994 829-4881	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
13994 829-4882	13994 829-4882	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1	
13994 829-4883	13994 829-4883	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13994 829-4884	13994 829-4884	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$25	Each	10%	\$23	Other	F1
13994 829-4885	13994 829-4885	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$30	Each	10%	\$27	Other	F1
13994 829-4886	13994 829-4886	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13994 829-4887	13994 829-4887	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$4	Other	F1
13994 829-4888	13994 829-4888	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
13994 829-4889	13994 829-4889	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
13994 829-4890	13994 829-4890	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$12	Each	10%	\$11	Other	F1
13994 829-4891	13994 829-4891	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$14	Each	10%	\$13	Other	F1
13994 829-4892	13994 829-4892	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1
13994 829-4893	13994 829-4893	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
13994 829-4894	13994 829-4894	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
13994 829-4895	13994 829-4895	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$11	Each	10%	\$10	Other	F1
13994 829-4896	13994 829-4896	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$12	Other	F1
13994 829-4897	13994 829-4897	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$16	Each	10%	\$15	Other	F1
13994 829-4898	13994 829-4898	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13994 829-4899	13994 829-4899	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
13994 829-4900	13994 829-4900	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
13994 829-4901	13994 829-4901	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$11	Each	10%	\$10	Other	F1
13994 829-4902	13994 829-4902	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
13994 829-4903	13994 829-4903	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$17	Each	10%	\$15	Other	F1
13994 829-4904	13994 829-4904	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13994 829-4905	13994 829-4905	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
13994 829-4906	13994 829-4906	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
13994 829-4907	13994 829-4907	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
13994 829-4908	13994 829-4908	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
13994 829-4909	13994 829-4909	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$18	Each	10%	\$16	Other	F1
13994 829-4910	13994 829-4910	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13994 829-4911	13994 829-4911	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13994 829-4912	13994 829-4912	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13994 829-4913	13994 829-4913	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13994 829-4914	13994 829-4914	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
13994 829-4915	13994 829-4915	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1
13994 829-4916	13994 829-4916	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13994 829-4917	13994 829-4917	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
13994 829-4918	13994 829-4918	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1
13994 829-4919	13994 829-4919	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1
13994 829-4920	13994 829-4920	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1
13994 829-4921	13994 829-4921	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$27	Each	10%	\$24	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13994 829-4922	13994 829-4922	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13994 829-4923	13994 829-4923	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13994 829-4924	13994 829-4924	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
13994 829-4925	13994 829-4925	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13994 829-4926	13994 829-4926	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1
13994 829-4927	13994 829-4927	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
13994 829-4928	13994 829-4928	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13994 829-4929	13994 829-4929	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13994 829-4930	13994 829-4930	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
13994 829-4931	13994 829-4931	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1
13994 829-4932	13994 829-4932	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$25	Each	10%	\$23	Other	F1
13994 829-4933	13994 829-4933	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$30	Each	10%	\$27	Other	F1
13994 829-4934	13994 829-4934	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13994 829-4935	13994 829-4935	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13994 829-4936	13994 829-4936	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13994 829-4937	13994 829-4937	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13994 829-4938	13994 829-4938	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
13994 829-4939	13994 829-4939	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1
13994 829-4940	13994 829-4940	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13994 829-4941	13994 829-4941	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
13994 829-4942	13994 829-4942	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1
13994 829-4943	13994 829-4943	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1
13994 829-4944	13994 829-4944	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1
13994 829-4945	13994 829-4945	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$27	Each	10%	\$24	Other	F1
13994 829-4946	13994 829-4946	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13994 829-4947	13994 829-4947	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13994 829-4948	13994 829-4948	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
13994 829-4949	13994 829-4949	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
13994 829-4950	13994 829-4950	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1
13994 829-4951	13994 829-4951	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
13994 829-4952	13994 829-4952	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13994 829-4953	13994 829-4953	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
13994 829-4954	13994 829-4954	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
13994 829-4955	13994 829-4955	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$20	Each	10%	\$18	Other	F1
13994 829-4956	13994 829-4956	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$25	Each	10%	\$23	Other	F1
13994 829-4957	13994 829-4957	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$30	Each	10%	\$27	Other	F1
13994 829-4958	13994 829-4958	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$1	Other	F1
13994 829-4959	13994 829-4959	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$3	Each	10%	\$3	Other	F1
13994 829-4960	13994 829-4960	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$4	Other	F1
13994 829-4961	13994 829-4961	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$6	Each	10%	\$6	Other	F1
13994 829-4962	13994 829-4962	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$8	Each	10%	\$7	Other	F1
13994 829-4963	13994 829-4963	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$10	Each	10%	\$9	Other	F1
13994 829-4964	13994 829-4964	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
13994 829-4965	13994 829-4965	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	
				Base Price	Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13994 829-4966	13994 829-4966	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3	\$5	Each	10%	\$5	Other	F1	
13994 829-4967	13994 829-4967	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4	\$7	Each	10%	\$6	Other	F1	
13994 829-4968	13994 829-4968	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5	\$9	Each	10%	\$8	Other	F1	
13994 829-4969	13994 829-4969	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6	\$11	Each	10%	\$10	Other	F1	
13994 829-4970	13994 829-4970	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$2	Each	10%	\$2	Other	F1	
13994 829-4971	13994 829-4971	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$4	Each	10%	\$3	Other	F1	
13994 829-4972	13994 829-4972	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$6	Each	10%	\$5	Other	F1	
13994 829-4973	13994 829-4973	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$7	Other	F1	
13994 829-4974	13994 829-4974	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
13994 829-4975	13994 829-4975	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$11	Each	10%	\$10	Other	F1	
13994 829-4976	13994 829-4976	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1	
13994 829-4977	13994 829-4977	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1	
13994 829-4978	13994 829-4978	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$6	Each	10%	\$5	Other	F1	
13994 829-4979	13994 829-4979	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
13994 829-4980	13994 829-4980	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1	
13994 829-4981	13994 829-4981	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1	
13994 829-4982	13994 829-4982	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1	
13994 829-4983	13994 829-4983	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$12	Each	10%	\$10	Other	F1	
13994 829-4984	13994 829-4984	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$17	Each	10%	\$16	Other	F1	
13994 829-4985	13994 829-4985	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$23	Each	10%	\$21	Other	F1	
13994 829-4986	13994 829-4986	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$29	Each	10%	\$26	Other	F1	
13994 829-4987	13994 829-4987	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6	\$35	Each	10%	\$31	Other	F1	
13994 829-4988	13994 829-4988	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$6	Each	10%	\$6	Other	F1	
13994 829-4989	13994 829-4989	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$13	Each	10%	\$12	Other	F1	
13994 829-4990	13994 829-4990	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$19	Each	10%	\$17	Other	F1	
13994 829-4991	13994 829-4991	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$26	Each	10%	\$23	Other	F1	
13994 829-4992	13994 829-4992	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5	\$32	Each	10%	\$29	Other	F1	
13994 829-4993	13994 829-4993	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6	\$39	Each	10%	\$35	Other	F1	
13994 829-4994	13994 829-4994	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$7	Each	10%	\$6	Other	F1	
13994 829-4995	13994 829-4995	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$14	Each	10%	\$12	Other	F1	
13994 829-4996	13994 829-4996	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$21	Each	10%	\$18	Other	F1	
13994 829-4997	13994 829-4997	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$27	Each	10%	\$25	Other	F1	
13994 829-4998	13994 829-4998	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$34	Each	10%	\$31	Other	F1	
13994 829-4999	13994 829-4999	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$41	Each	10%	\$37	Other	F1	
13994 829-5000	13994 829-5000	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$7	Each	10%	\$6	Other	F1	
13994 829-5001	13994 829-5001	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$14	Each	10%	\$13	Other	F1	
13994 829-5002	13994 829-5002	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$22	Each	10%	\$19	Other	F1	
13994 829-5003	13994 829-5003	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$29	Each	10%	\$26	Other	F1	
13994 829-5004	13994 829-5004	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$36	Each	10%	\$32	Other	F1	
13994 829-5005	13994 829-5005	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$43	Each	10%	\$39	Other	F1	
13994 829-5006	13994 829-5006	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%	\$1	Other	F1	
13994 829-5007	13994 829-5007	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$3	Each	10%	\$3	Other	F1	
13994 829-5008	13994 829-5008	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$5	Each	10%	\$4	Other	F1	
13994 829-5009	13994 829-5009	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$6	Each	10%	\$5	Other	F1	
13994 829-5010	13994 829-5010	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5	\$8	Each	10%	\$7	Other	F1	
13994 829-5011	13994 829-5011	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6	\$10	Each	10%	\$9	Other	F1	
13994 829-5012	13994 829-5012	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
13994 829-5013	13994 829-5013	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1	
13994 829-5014	13994 829-5014	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1	
13994 829-5015	13994 829-5015	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1	
13994 829-5016	13994 829-5016	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1	
13994 829-5017	13994 829-5017	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$11	Each	10%	\$10	Other	F1	
13994 829-5018	13994 829-5018	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1	
13994 829-5019	13994 829-5019	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1	
13994 829-5020	13994 829-5020	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$6	Each	10%	\$5	Other	F1	
13994 829-5021	13994 829-5021	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
13994 829-5022	13994 829-5022	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1	
13994 829-5023	13994 829-5023	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1	
13994 829-5024	13994 829-5024	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%	\$2	Other	F1	
13994 829-5025	13994 829-5025	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2	\$4	Each	10%	\$4	Other	F1	
13994 829-5026	13994 829-5026	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3	\$6	Each	10%	\$5	Other	F1	
13994 829-5027	13994 829-5027	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4	\$8	Each	10%	\$7	Other	F1	
13994 829-5028	13994 829-5028	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5	\$10	Each	10%	\$9	Other	F1	
13994 829-5029	13994 829-5029	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6	\$12	Each	10%	\$11	Other	F1	
13994 829-5030	13994 829-5030	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$50	Each	10%	\$45	Other	F1	
13994 829-5031	13994 829-5031	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$101	Each	10%	\$91	Other	F1	
13994 829-5032	13994 829-5032	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$151	Each	10%	\$136	Other	F1	
13994 829-5033	13994 829-5033	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$202	Each	10%	\$181	Other	F1	
13994 829-5034	13994 829-5034	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$252	Each	10%	\$227	Other	F1	
13994 829-5035	13994 829-5035	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$302	Each	10%	\$272	Other	F1	
13994 829-5036	13994 829-5036	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$57	Each	10%	\$51	Other	F1	
13994 829-5037	13994 829-5037	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$113	Each	10%	\$102	Other	F1	
13994 829-5038	13994 829-5038	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$170	Each	10%	\$153	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (Column N*Column O) ALJP Category (REQUIRED) use drop-down	
13994 829-5039	13994 829-5039	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$227		Each	10%	\$204	Other	F1
13994 829-5040	13994 829-5040	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284		Each	10%	\$255	Other	F1
13994 829-5041	13994 829-5041	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$340		Each	10%	\$306	Other	F1
13994 829-5042	13994 829-5042	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$60		Each	10%	\$54	Other	F1
13994 829-5043	13994 829-5043	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$120		Each	10%	\$108	Other	F1
13994 829-5044	13994 829-5044	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$180		Each	10%	\$162	Other	F1
13994 829-5045	13994 829-5045	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$239		Each	10%	\$215	Other	F1
13994 829-5046	13994 829-5046	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$299		Each	10%	\$269	Other	F1
13994 829-5047	13994 829-5047	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$359		Each	10%	\$323	Other	F1
13994 829-5048	13994 829-5048	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$63		Each	10%	\$57	Other	F1
13994 829-5049	13994 829-5049	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$126		Each	10%	\$113	Other	F1
13994 829-5050	13994 829-5050	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$189		Each	10%	\$170	Other	F1
13994 829-5051	13994 829-5051	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$252		Each	10%	\$227	Other	F1
13994 829-5052	13994 829-5052	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$315		Each	10%	\$284	Other	F1
13994 829-5053	13994 829-5053	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$378		Each	10%	\$340	Other	F1
13994 829-5054	13994 829-5054	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5055	13994 829-5055	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5056	13994 829-5056	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5057	13994 829-5057	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5058	13994 829-5058	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5059	13994 829-5059	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5060	13994 829-5060	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5061	13994 829-5061	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5062	13994 829-5062	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5063	13994 829-5063	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5064	13994 829-5064	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5065	13994 829-5065	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5066	13994 829-5066	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5067	13994 829-5067	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5068	13994 829-5068	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5069	13994 829-5069	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5070	13994 829-5070	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5071	13994 829-5071	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5072	13994 829-5072	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5073	13994 829-5073	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5074	13994 829-5074	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5075	13994 829-5075	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5076	13994 829-5076	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5077	13994 829-5077	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0		Each	10%	\$0	Other	F1
13994 829-5078	13994 829-5078	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$817		Each	10%	\$735	Other	F1
13994 829-5079	13994 829-5079	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$980		Each	10%	\$882	Other	F1
13994 829-5080	13994 829-5080	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$1,062		Each	10%	\$956	Other	F1
13994 829-5081	13994 829-5081	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$1,143		Each	10%	\$1,029	Other	F1
13994 829-5082	13994 829-5082	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$250		Each	10%	\$225	Other	F1
13994 829-5083	13994 829-5083	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$300		Each	10%	\$270	Other	F1
13994 829-5084	13994 829-5084	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325		Each	10%	\$293	Other	F1
13994 829-5085	13994 829-5085	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350		Each	10%	\$315	Other	F1
13994 829-5086	13994 829-5086	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$273		Each	10%	\$246	Other	F1
13994 829-5087	13994 829-5087	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$307		Each	10%	\$276	Other	F1
13994 829-5088	13994 829-5088	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$324		Each	10%	\$292	Other	F1
13994 829-5089	13994 829-5089	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$341		Each	10%	\$307	Other	F1
13994 829-5090	13994 829-5090	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$343		Each	10%	\$308	Other	F1
13994 829-5091	13994 829-5091	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$386		Each	10%	\$347	Other	F1
13994 829-5092	13994 829-5092	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$407		Each	10%	\$366	Other	F1
13994 829-5093	13994 829-5093	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$428		Each	10%	\$386	Other	F1
13994 829-5094	13994 829-5094	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$686		Each	10%	\$617	Other	F1
13994 829-5095	13994 829-5095	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$772		Each	10%	\$694	Other	F1
13994 829-5096	13994 829-5096	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$815		Each	10%	\$733	Other	F1
13994 829-5097	13994 829-5097	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$857		Each	10%	\$772	Other	F1
13994 829-5098	13994 829-5098	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$191		Each	10%	\$172	Other	F1
13994 829-5099	13994 829-5099	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$215		Each	10%	\$193	Other	F1
13994 829-5100	13994 829-5100	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$226		Each	10%	\$204	Other	F1
13994 829-5101	13994 829-5101	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$238		Each	10%	\$215	Other	F1
13994 829-5102	13994 829-5102	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$112		Each	10%	\$101	Other	F1
13994 829-5103	13994 829-5103	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$127		Each	10%	\$114	Other	F1

ALJP2020 ITB ALJP Price Listing

Updated November 25, 2020

Vendor Notes:

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100 Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
13994 829-5104	13994 829-5104	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$134	Each	10%	\$120	Other	F1		
13994 829-5105	13994 829-5105	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$141	Each	10%	\$127	Other	F1		
13994 829-5106	13994 829-5106	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1		
13994 829-5107	13994 829-5107	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1		
13994 829-5108	13994 829-5108	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1		
13994 829-5109	13994 829-5109	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1		
13994 829-5110	13994 829-5110	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1		
13994 829-5111	13994 829-5111	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1		
13994 829-5112	13994 829-5112	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1		
13994 829-5113	13994 829-5113	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1		
13994 829-5114	13994 829-5114	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1		
13994 829-5115	13994 829-5115	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1		
13994 829-5116	13994 829-5116	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1		
13994 829-5117	13994 829-5117	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1		
13994 829-5118	13994 829-5118	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$278	Each	10%	\$250	Other	F1		
13994 829-5119	13994 829-5119	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$313	Each	10%	\$281	Other	F1		
13994 829-5120	13994 829-5120	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$330	Each	10%	\$297	Other	F1		
13994 829-5121	13994 829-5121	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$347	Each	10%	\$313	Other	F1		
13994 829-5122	13994 829-5122	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1		
13994 829-5123	13994 829-5123	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1		
13994 829-5124	13994 829-5124	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1		
13994 829-5125	13994 829-5125	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1		
13994 829-5126	13994 829-5126	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1		
13994 829-5127	13994 829-5127	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1		
13994 829-5128	13994 829-5128	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1		
13994 829-5129	13994 829-5129	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1		
13994 829-5130	13994 829-5130	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1		
13994 829-5131	13994 829-5131	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5132	13994 829-5132	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1		
			ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1		
13994 829-5133	13994 829-5133	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5134	13994 829-5134	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5135	13994 829-5135	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5136	13994 829-5136	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5137	13994 829-5137	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5138	13994 829-5138	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5139	13994 829-5139	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5140	13994 829-5140	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5141	13994 829-5141	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1		
13994 829-5142	13994 829-5142	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1		
13994 829-5143	13994 829-5143	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1		
13994 829-5144	13994 829-5144	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1		
13994 829-5145	13994 829-5145	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$817	Each	10%	\$735	Other	F1		
13994 829-5146	13994 829-5146	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$980	Each	10%	\$882	Other	F1		
13994 829-5147	13994 829-5147	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$1,062	Each	10%	\$956	Other	F1		
13994 829-5148	13994 829-5148	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,143	Each	10%	\$1,029	Other	F1		
13994 829-5149	13994 829-5149	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$250	Each	10%	\$225	Other	F1		
13994 829-5150	13994 829-5150	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$300	Each	10%	\$270	Other	F1		
13994 829-5151	13994 829-5151	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325	Each	10%	\$293	Other	F1		
13994 829-5152	13994 829-5152	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350	Each	10%	\$315	Other	F1		
13994 829-5153	13994 829-5153	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$273	Each	10%	\$246	Other	F1		
13994 829-5154	13994 829-5154	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$307	Each	10%	\$276	Other	F1		
13994 829-5155	13994 829-5155	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$324	Each	10%	\$292	Other	F1		
13994 829-5156	13994 829-5156	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$341	Each	10%	\$307	Other	F1		
13994 829-5157	13994 829-5157	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$343	Each	10%	\$308	Other	F1		
13994 829-5158	13994 829-5158	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$368	Each	10%	\$337	Other	F1		
13994 829-5159	13994 829-5159	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$407	Each	10%	\$366	Other	F1		
13994 829-5160	13994 829-5160	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-	\$428	Each	10%	\$386	Other	F1		
13994 829-5161	13994 829-5161	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$686	Each	10%	\$617	Other	F1		
13994 829-5162	13994 829-5162	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$772	Each	10%	\$694	Other	F1		
13994 829-5163	13994 829-5163	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$815	Each	10%	\$733	Other	F1		
13994 829-5164	13994 829-5164	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$857	Each	10%	\$772	Other	F1		
13994 829-5165	13994 829-5165	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1		
13994 829-5166	13994 829-5166	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1		
13994 829-5167	13994 829-5167	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1		
13994 829-5168	13994 829-5168	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1		
13994 829-5169	13994 829-5169	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13994 829-5170	13994 829-5170	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$112	Each	10%	\$101	Other	F1
13994 829-5171	13994 829-5171	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$127	Each	10%	\$114	Other	F1
13994 829-5172	13994 829-5172	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$134	Each	10%	\$120	Other	F1
13994 829-5173	13994 829-5173	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$141	Each	10%	\$127	Other	F1
13994 829-5174	13994 829-5174	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
13994 829-5175	13994 829-5175	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
13994 829-5176	13994 829-5176	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
13994 829-5177	13994 829-5177	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
13994 829-5178	13994 829-5178	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
13994 829-5179	13994 829-5179	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
13994 829-5180	13994 829-5180	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
13994 829-5181	13994 829-5181	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
13994 829-5182	13994 829-5182	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1
13994 829-5183	13994 829-5183	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1
13994 829-5184	13994 829-5184	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1
13994 829-5185	13994 829-5185	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
13994 829-5186	13994 829-5186	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$278	Each	10%	\$250	Other	F1
13994 829-5187	13994 829-5187	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$313	Each	10%	\$281	Other	F1
13994 829-5188	13994 829-5188	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$330	Each	10%	\$297	Other	F1
13994 829-5189	13994 829-5189	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$347	Each	10%	\$313	Other	F1
13994 829-5190	13994 829-5190	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1
13994 829-5191	13994 829-5191	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1
13994 829-5192	13994 829-5192	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1
13994 829-5193	13994 829-5193	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
13994 829-5194	13994 829-5194	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13994 829-5195	13994 829-5195	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13994 829-5196	13994 829-5196	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13994 829-5197	13994 829-5197	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13994 829-5198	13994 829-5198	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13994 829-5199	13994 829-5199	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5200	13994 829-5200	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13994 829-5201	13994 829-5201	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13994 829-5202	13994 829-5202	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5203	13994 829-5203	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5204	13994 829-5204	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5205	13994 829-5205	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5206	13994 829-5206	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5207	13994 829-5207	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5208	13994 829-5208	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5209	13994 829-5209	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5210	13994 829-5210	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13994 829-5211	13994 829-5211	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13994 829-5212	13994 829-5212	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13994 829-5213	13994 829-5213	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13994 831-3470	13994 831-3470	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$12	Each	10%	\$11	Other	F1
13994 831-3471	13994 831-3471	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$12	Each	10%	\$11	Other	F1
13994 831-3472	13994 831-3472	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$14	Each	10%	\$13	Other	F1
13994 831-3473	13994 831-3473	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$14	Each	10%	\$13	Other	F1
13994 831-3474	13994 831-3474	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$15	Each	10%	\$14	Other	F1
13994 831-3475	13994 831-3475	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$15	Each	10%	\$14	Other	F1
13994 831-3476	13994 831-3476	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$16	Each	10%	\$15	Other	F1
13994 831-3477	13994 831-3477	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$16	Each	10%	\$15	Other	F1
13994 831-4630	13994 831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
13994 831-4631	13994 831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
13994 831-4632	13994 831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
13994 831-4633	13994 831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
13994 833-5227	13994 833-5227	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$670	Each	10%	\$603	Other	F1
13994 833-5228	13994 833-5228	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$670	Each	10%	\$603	Other	F1
13994 833-5229	13994 833-5229	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$670	Each	10%	\$603	Other	F1
13994 833-5230	13994 833-5230	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$670	Each	10%	\$603	Other	F1
13994 833-5231	13994 833-5231	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
13994 833-5232	13994 833-5232	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
13994 833-5233	13994 833-5233	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
13994 833-5234	13994 833-5234	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
13994 833-5235	13994 833-5235	Storage Unstructured	Keep Your Hard Drive	\$520	Each	10%	\$468	Other	F1
13994 833-5236	13994 833-5236	Storage Unstructured	Keep Your Hard Drive	\$520	Each	10%	\$468	Other	F1
13994 837-0271	13994 837-0271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1
13994 837-0272	13994 837-0272	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%	\$220	Other	F1
13994 837-0273	13994 837-0273	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$93	Each	10%	\$84	Other	F1
13994 837-0274	13994 837-0274	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$294	Each	10%	\$264	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13994 837-0275	13994 837-0275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%		\$91	Other	F1	
13994 837-0276	13994 837-0276	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%		\$286	Other	F1	
13994 837-0277	13994 837-0277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$109	Each	10%		\$98	Other	F1	
13994 837-0278	13994 837-0278	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$343	Each	10%		\$309	Other	F1	
13994 837-0299	13994 837-0299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%		\$70	Other	F1	
13994 837-0300	13994 837-0300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%		\$220	Other	F1	
13994 837-0301	13994 837-0301	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$93	Each	10%		\$84	Other	F1	
13994 837-0302	13994 837-0302	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$294	Each	10%		\$264	Other	F1	
13994 837-0303	13994 837-0303	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$101	Each	10%		\$91	Other	F1	
13994 837-0304	13994 837-0304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$318	Each	10%		\$286	Other	F1	
13994 837-0305	13994 837-0305	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$109	Each	10%		\$98	Other	F1	
13994 837-0306	13994 837-0306	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$343	Each	10%		\$309	Other	F1	
13994 843-7294	13994 843-7294	Storage Unstructured	Keep your Hard Drive For Enterprise	\$520	Each	10%		\$468	Other	F1	
13994 843-7295	13994 843-7295	Storage Unstructured	Keep your Hard Drive For Enterprise	\$520	Each	10%		\$468	Other	F1	
13994 847-6019	13994 847-6019	Storage Unstructured	Keep Your Component For Enterprise	\$1,041	Each	10%		\$937	Other	F1	
13994 847-6020	13994 847-6020	Storage Unstructured	Keep Your Component For Enterprise	\$1,041	Each	10%		\$937	Other	F1	
13994 926-0476	13994 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%		\$179	Other	F1	
13995 829-4766	13995 829-4766	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$9	Each	10%		\$8	Other	F1	
13995 829-4767	13995 829-4767	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$18	Each	10%		\$16	Other	F1	
13995 829-4768	13995 829-4768	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$27	Each	10%		\$25	Other	F1	
13995 829-4769	13995 829-4769	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$37	Each	10%		\$33	Other	F1	
13995 829-4770	13995 829-4770	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$46	Each	10%		\$41	Other	F1	
13995 829-4771	13995 829-4771	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$55	Each	10%		\$49	Other	F1	
13995 829-4772	13995 829-4772	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$11	Each	10%		\$10	Other	F1	
13995 829-4773	13995 829-4773	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$22	Each	10%		\$20	Other	F1	
13995 829-4774	13995 829-4774	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$33	Each	10%		\$30	Other	F1	
13995 829-4775	13995 829-4775	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$44	Each	10%		\$40	Other	F1	
13995 829-4776	13995 829-4776	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$55	Each	10%		\$49	Other	F1	
13995 829-4777	13995 829-4777	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$66	Each	10%		\$59	Other	F1	
13995 829-4778	13995 829-4778	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$12	Each	10%		\$11	Other	F1	
13995 829-4779	13995 829-4779	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$24	Each	10%		\$21	Other	F1	
13995 829-4780	13995 829-4780	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$36	Each	10%		\$32	Other	F1	
13995 829-4781	13995 829-4781	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$48	Each	10%		\$43	Other	F1	
13995 829-4782	13995 829-4782	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$59	Each	10%		\$54	Other	F1	
13995 829-4783	13995 829-4783	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6	\$71	Each	10%		\$64	Other	F1	
13995 829-4784	13995 829-4784	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1	\$13	Each	10%		\$12	Other	F1	
13995 829-4785	13995 829-4785	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$26	Each	10%		\$23	Other	F1	
13995 829-4786	13995 829-4786	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$38	Each	10%		\$35	Other	F1	
13995 829-4787	13995 829-4787	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$51	Each	10%		\$46	Other	F1	
13995 829-4788	13995 829-4788	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$64	Each	10%		\$58	Other	F1	
13995 829-4789	13995 829-4789	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6	\$77	Each	10%		\$69	Other	F1	
13995 829-4790	13995 829-4790	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1	\$6	Each	10%		\$5	Other	F1	
13995 829-4791	13995 829-4791	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2	\$12	Each	10%		\$10	Other	F1	
13995 829-4792	13995 829-4792	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3	\$17	Each	10%		\$16	Other	F1	
13995 829-4793	13995 829-4793	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4	\$23	Each	10%		\$21	Other	F1	
13995 829-4794	13995 829-4794	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5	\$29	Each	10%		\$26	Other	F1	
13995 829-4795	13995 829-4795	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6	\$35	Each	10%		\$31	Other	F1	
13995 829-4796	13995 829-4796	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1	\$6	Each	10%		\$6	Other	F1	
13995 829-4797	13995 829-4797	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2	\$13	Each	10%		\$12	Other	F1	
13995 829-4798	13995 829-4798	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3	\$19	Each	10%		\$17	Other	F1	
13995 829-4799	13995 829-4799	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4	\$26	Each	10%		\$23	Other	F1	
13995 829-4800	13995 829-4800	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5	\$32	Each	10%		\$29	Other	F1	
13995 829-4801	13995 829-4801	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6	\$39	Each	10%		\$35	Other	F1	
13995 829-4802	13995 829-4802	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$7	Each	10%		\$6	Other	F1	
13995 829-4803	13995 829-4803	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$14	Each	10%		\$12	Other	F1	
13995 829-4804	13995 829-4804	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$21	Each	10%		\$18	Other	F1	
13995 829-4805	13995 829-4805	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$27	Each	10%		\$25	Other	F1	
13995 829-4806	13995 829-4806	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$34	Each	10%		\$31	Other	F1	
13995 829-4807	13995 829-4807	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$41	Each	10%		\$37	Other	F1	
13995 829-4808	13995 829-4808	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$7	Each	10%		\$6	Other	F1	
13995 829-4809	13995 829-4809	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$14	Each	10%		\$13	Other	F1	
13995 829-4810	13995 829-4810	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$22	Each	10%		\$19	Other	F1	
13995 829-4811	13995 829-4811	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$29	Each	10%		\$26	Other	F1	
13995 829-4812	13995 829-4812	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$36	Each	10%		\$32	Other	F1	
13995 829-4813	13995 829-4813	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$43	Each	10%		\$39	Other	F1	
13995 829-4814	13995 829-4814	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$7	Each	10%		\$6	Other	F1	
13995 829-4815	13995 829-4815	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$14	Each	10%		\$13	Other	F1	
13995 829-4816	13995 829-4816	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$22	Each	10%		\$19	Other	F1	
13995 829-4817	13995 829-4817	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$29	Each	10%		\$26	Other	F1	
13995 829-4818	13995 829-4818	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$36	Each	10%		\$32	Other	F1	
13995 829-4819	13995 829-4819	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%		\$39	Other	F1	
13995 829-4820	13995 829-4820	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$8	Each	10%		\$7	Other	F1	
13995 829-4821	13995 829-4821	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$16	Each	10%		\$15	Other	F1	
13995 829-4822	13995 829-4822	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$24	Each	10%		\$22	Other	F1	
13995 829-4823	13995 829-4823	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$32	Each	10%		\$29	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13995 829-4824	13995 829-4824	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$41	Each	10%	\$36	Other	F1
13995 829-4825	13995 829-4825	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$49	Each	10%	\$44	Other	F1
13995 829-4826	13995 829-4826	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$9	Each	10%	\$8	Other	F1
13995 829-4827	13995 829-4827	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
13995 829-4828	13995 829-4828	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$26	Each	10%	\$23	Other	F1
13995 829-4829	13995 829-4829	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$34	Each	10%	\$31	Other	F1
13995 829-4830	13995 829-4830	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%	\$38	Other	F1
13995 829-4831	13995 829-4831	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1
13995 829-4832	13995 829-4832	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$9	Each	10%	\$8	Other	F1
13995 829-4833	13995 829-4833	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%	\$16	Other	F1
13995 829-4834	13995 829-4834	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$27	Each	10%	\$24	Other	F1
13995 829-4835	13995 829-4835	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
13995 829-4836	13995 829-4836	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$45	Each	10%	\$41	Other	F1
13995 829-4837	13995 829-4837	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$54	Each	10%	\$49	Other	F1
13995 829-4838	13995 829-4838	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
13995 829-4839	13995 829-4839	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
13995 829-4840	13995 829-4840	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
13995 829-4841	13995 829-4841	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
13995 829-4842	13995 829-4842	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
13995 829-4843	13995 829-4843	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
13995 829-4844	13995 829-4844	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$16	Each	10%	\$15	Other	F1
13995 829-4845	13995 829-4845	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1
13995 829-4846	13995 829-4846	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$49	Each	10%	\$44	Other	F1
13995 829-4847	13995 829-4847	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1
13995 829-4848	13995 829-4848	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$81	Each	10%	\$73	Other	F1
13995 829-4849	13995 829-4849	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$97	Each	10%	\$87	Other	F1
13995 829-4850	13995 829-4850	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$17	Each	10%	\$15	Other	F1
13995 829-4851	13995 829-4851	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$34	Each	10%	\$31	Other	F1
13995 829-4852	13995 829-4852	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$51	Each	10%	\$46	Other	F1
13995 829-4853	13995 829-4853	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$68	Each	10%	\$62	Other	F1
13995 829-4854	13995 829-4854	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$86	Each	10%	\$77	Other	F1
13995 829-4855	13995 829-4855	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$103	Each	10%	\$92	Other	F1
13995 829-4856	13995 829-4856	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$18	Each	10%	\$16	Other	F1
13995 829-4857	13995 829-4857	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$36	Each	10%	\$32	Other	F1
13995 829-4858	13995 829-4858	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$54	Each	10%	\$49	Other	F1
13995 829-4859	13995 829-4859	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$72	Each	10%	\$65	Other	F1
13995 829-4860	13995 829-4860	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$90	Each	10%	\$81	Other	F1
13995 829-4861	13995 829-4861	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$108	Each	10%	\$97	Other	F1
13995 829-4862	13995 829-4862	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$4	Each	10%	\$4	Other	F1
13995 829-4863	13995 829-4863	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2	\$8	Each	10%	\$7	Other	F1
13995 829-4864	13995 829-4864	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3	\$12	Each	10%	\$11	Other	F1
13995 829-4865	13995 829-4865	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4	\$16	Each	10%	\$14	Other	F1
13995 829-4866	13995 829-4866	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5	\$20	Each	10%	\$18	Other	F1
13995 829-4867	13995 829-4867	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6	\$24	Each	10%	\$22	Other	F1
13995 829-4868	13995 829-4868	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
13995 829-4869	13995 829-4869	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$9	Each	10%	\$8	Other	F1
13995 829-4870	13995 829-4870	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$14	Each	10%	\$12	Other	F1
13995 829-4871	13995 829-4871	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$18	Each	10%	\$16	Other	F1
13995 829-4872	13995 829-4872	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$23	Each	10%	\$20	Other	F1
13995 829-4873	13995 829-4873	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$27	Each	10%	\$24	Other	F1
13995 829-4874	13995 829-4874	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$5	Each	10%	\$4	Other	F1
13995 829-4875	13995 829-4875	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
13995 829-4876	13995 829-4876	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
13995 829-4877	13995 829-4877	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
13995 829-4878	13995 829-4878	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$24	Each	10%	\$21	Other	F1
13995 829-4879	13995 829-4879	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
13995 829-4880	13995 829-4880	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$5	Each	10%	\$5	Other	F1
13995 829-4881	13995 829-4881	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1
13995 829-4882	13995 829-4882	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$15	Each	10%	\$14	Other	F1
13995 829-4883	13995 829-4883	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$20	Each	10%	\$18	Other	F1
13995 829-4884	13995 829-4884	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$25	Each	10%	\$23	Other	F1
13995 829-4885	13995 829-4885	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$30	Each	10%	\$27	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13995 829-5030	13995 829-5030	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$50	Each	10%	\$45	Other	F1
13995 829-5031	13995 829-5031	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$101	Each	10%	\$91	Other	F1
13995 829-5032	13995 829-5032	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$151	Each	10%	\$136	Other	F1
13995 829-5033	13995 829-5033	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$202	Each	10%	\$181	Other	F1
13995 829-5034	13995 829-5034	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$252	Each	10%	\$227	Other	F1
13995 829-5035	13995 829-5035	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$302	Each	10%	\$272	Other	F1
13995 829-5036	13995 829-5036	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$57	Each	10%	\$51	Other	F1
13995 829-5037	13995 829-5037	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$113	Each	10%	\$102	Other	F1
13995 829-5038	13995 829-5038	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$170	Each	10%	\$153	Other	F1
13995 829-5039	13995 829-5039	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$227	Each	10%	\$204	Other	F1
13995 829-5040	13995 829-5040	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284	Each	10%	\$255	Other	F1
13995 829-5041	13995 829-5041	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$340	Each	10%	\$306	Other	F1
13995 829-5042	13995 829-5042	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$60	Each	10%	\$54	Other	F1
13995 829-5043	13995 829-5043	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$120	Each	10%	\$108	Other	F1
13995 829-5044	13995 829-5044	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$180	Each	10%	\$162	Other	F1
13995 829-5045	13995 829-5045	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$239	Each	10%	\$215	Other	F1
13995 829-5046	13995 829-5046	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$299	Each	10%	\$269	Other	F1
13995 829-5047	13995 829-5047	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software	\$359	Each	10%	\$323	Other	F1
13995 829-5048	13995 829-5048	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$63	Each	10%	\$57	Other	F1
13995 829-5049	13995 829-5049	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$126	Each	10%	\$113	Other	F1
13995 829-5050	13995 829-5050	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$189	Each	10%	\$170	Other	F1
13995 829-5051	13995 829-5051	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$252	Each	10%	\$227	Other	F1
13995 829-5052	13995 829-5052	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$315	Each	10%	\$284	Other	F1
13995 829-5053	13995 829-5053	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-	\$378	Each	10%	\$340	Other	F1
13995 829-5054	13995 829-5054	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5055	13995 829-5055	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5056	13995 829-5056	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5057	13995 829-5057	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5058	13995 829-5058	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5059	13995 829-5059	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5060	13995 829-5060	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5061	13995 829-5061	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5062	13995 829-5062	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5063	13995 829-5063	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5064	13995 829-5064	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5065	13995 829-5065	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5066	13995 829-5066	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5067	13995 829-5067	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5068	13995 829-5068	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5069	13995 829-5069	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5070	13995 829-5070	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5071	13995 829-5071	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5072	13995 829-5072	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5073	13995 829-5073	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5074	13995 829-5074	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5075	13995 829-5075	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5076	13995 829-5076	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5077	13995 829-5077	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5078	13995 829-5078	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$817	Each	10%	\$735	Other	F1
13995 829-5079	13995 829-5079	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$980	Each	10%	\$882	Other	F1
13995 829-5080	13995 829-5080	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$1,062	Each	10%	\$956	Other	F1
13995 829-5081	13995 829-5081	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$1,143	Each	10%	\$1,029	Other	F1
13995 829-5082	13995 829-5082	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$250	Each	10%	\$225	Other	F1
13995 829-5083	13995 829-5083	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
13995 829-5084	13995 829-5084	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325	Each	10%	\$293	Other	F1
13995 829-5085	13995 829-5085	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350	Each	10%	\$315	Other	F1
13995 829-5086	13995 829-5086	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$273	Each	10%	\$246	Other	F1
13995 829-5087	13995 829-5087	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$307	Each	10%	\$278	Other	F1
13995 829-5088	13995 829-5088	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$324	Each	10%	\$292	Other	F1
13995 829-5089	13995 829-5089	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$341	Each	10%	\$307	Other	F1
13995 829-5090	13995 829-5090	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$343	Each	10%	\$308	Other	F1
13995 829-5091	13995 829-5091	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$386	Each	10%	\$347	Other	F1
13995 829-5092	13995 829-5092	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$407	Each	10%	\$366	Other	F1
13995 829-5093	13995 829-5093	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$428	Each	10%	\$386	Other	F1
13995 829-5094	13995 829-5094	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$686	Each	10%	\$617	Other	F1
13995 829-5095	13995 829-5095	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$772	Each	10%	\$694	Other	F1
13995 829-5096	13995 829-5096	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$815	Each	10%	\$733	Other	F1
13995 829-5097	13995 829-5097	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$857	Each	10%	\$772	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13995 829-5098	13995 829-5098	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
13995 829-5099	13995 829-5099	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
13995 829-5100	13995 829-5100	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
13995 829-5101	13995 829-5101	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
13995 829-5102	13995 829-5102	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$112	Each	10%	\$101	Other	F1
13995 829-5103	13995 829-5103	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$127	Each	10%	\$114	Other	F1
13995 829-5104	13995 829-5104	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$134	Each	10%	\$120	Other	F1
13995 829-5105	13995 829-5105	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$141	Each	10%	\$127	Other	F1
13995 829-5106	13995 829-5106	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
13995 829-5107	13995 829-5107	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
13995 829-5108	13995 829-5108	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
13995 829-5109	13995 829-5109	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
13995 829-5110	13995 829-5110	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
13995 829-5111	13995 829-5111	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
13995 829-5112	13995 829-5112	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
13995 829-5113	13995 829-5113	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
13995 829-5114	13995 829-5114	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1
13995 829-5115	13995 829-5115	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1
13995 829-5116	13995 829-5116	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1
13995 829-5117	13995 829-5117	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
13995 829-5118	13995 829-5118	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$278	Each	10%	\$250	Other	F1
13995 829-5119	13995 829-5119	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$313	Each	10%	\$281	Other	F1
13995 829-5120	13995 829-5120	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$330	Each	10%	\$297	Other	F1
13995 829-5121	13995 829-5121	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$347	Each	10%	\$313	Other	F1
13995 829-5122	13995 829-5122	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1
13995 829-5123	13995 829-5123	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1
13995 829-5124	13995 829-5124	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1
13995 829-5125	13995 829-5125	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
13995 829-5126	13995 829-5126	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5127	13995 829-5127	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5128	13995 829-5128	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5129	13995 829-5129	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5130	13995 829-5130	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5131	13995 829-5131	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5132	13995 829-5132	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5133	13995 829-5133	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5134	13995 829-5134	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5135	13995 829-5135	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5136	13995 829-5136	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5137	13995 829-5137	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5138	13995 829-5138	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5139	13995 829-5139	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5140	13995 829-5140	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5141	13995 829-5141	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5142	13995 829-5142	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5143	13995 829-5143	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5144	13995 829-5144	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5145	13995 829-5145	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5146	13995 829-5146	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$817	Each	10%	\$735	Other	F1
13995 829-5147	13995 829-5147	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$980	Each	10%	\$882	Other	F1
13995 829-5148	13995 829-5148	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$1,062	Each	10%	\$956	Other	F1
13995 829-5149	13995 829-5149	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$1,143	Each	10%	\$1,029	Other	F1
13995 829-5150	13995 829-5150	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$250	Each	10%	\$225	Other	F1
13995 829-5151	13995 829-5151	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
13995 829-5152	13995 829-5152	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325	Each	10%	\$293	Other	F1
13995 829-5153	13995 829-5153	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350	Each	10%	\$315	Other	F1
13995 829-5154	13995 829-5154	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$273	Each	10%	\$246	Other	F1
13995 829-5155	13995 829-5155	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$307	Each	10%	\$276	Other	F1
13995 829-5156	13995 829-5156	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$324	Each	10%	\$292	Other	F1
13995 829-5157	13995 829-5157	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$341	Each	10%	\$307	Other	F1
13995 829-5158	13995 829-5158	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$343	Each	10%	\$308	Other	F1
13995 829-5159	13995 829-5159	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$386	Each	10%	\$347	Other	F1
13995 829-5160	13995 829-5160	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$407	Each	10%	\$366	Other	F1
13995 829-5161	13995 829-5161	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$428	Each	10%	\$386	Other	F1
13995 829-5162	13995 829-5162	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$686	Each	10%	\$617	Other	F1
13995 829-5163	13995 829-5163	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$772	Each	10%	\$694	Other	F1
13995 829-5164	13995 829-5164	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$815	Each	10%	\$733	Other	F1
13995 829-5165	13995 829-5165	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$857	Each	10%	\$772	Other	F1
13995 829-5166	13995 829-5166	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
13995 829-5167	13995 829-5167	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13995 829-5168	13995 829-5168	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
13995 829-5169	13995 829-5169	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
13995 829-5170	13995 829-5170	Storage Unstructured	ProSupport Next Business Day SnapshotQ Base Software Support-Maintenance	\$112	Each	10%	\$101	Other	F1
13995 829-5171	13995 829-5171	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance	\$127	Each	10%	\$114	Other	F1
13995 829-5172	13995 829-5172	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance	\$134	Each	10%	\$120	Other	F1
13995 829-5173	13995 829-5173	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance	\$141	Each	10%	\$127	Other	F1
13995 829-5174	13995 829-5174	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
13995 829-5175	13995 829-5175	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
13995 829-5176	13995 829-5176	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
13995 829-5177	13995 829-5177	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
13995 829-5178	13995 829-5178	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
13995 829-5179	13995 829-5179	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
13995 829-5180	13995 829-5180	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
13995 829-5181	13995 829-5181	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
13995 829-5182	13995 829-5182	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1
13995 829-5183	13995 829-5183	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1
13995 829-5184	13995 829-5184	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1
13995 829-5185	13995 829-5185	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
13995 829-5186	13995 829-5186	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$278	Each	10%	\$250	Other	F1
13995 829-5187	13995 829-5187	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$313	Each	10%	\$281	Other	F1
13995 829-5188	13995 829-5188	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$330	Each	10%	\$297	Other	F1
13995 829-5189	13995 829-5189	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$347	Each	10%	\$313	Other	F1
13995 829-5190	13995 829-5190	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1
13995 829-5191	13995 829-5191	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1
13995 829-5192	13995 829-5192	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1
13995 829-5193	13995 829-5193	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
13995 829-5194	13995 829-5194	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5195	13995 829-5195	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5196	13995 829-5196	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5197	13995 829-5197	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5198	13995 829-5198	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5199	13995 829-5199	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5200	13995 829-5200	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5201	13995 829-5201	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5202	13995 829-5202	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5203	13995 829-5203	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5204	13995 829-5204	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5205	13995 829-5205	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5206	13995 829-5206	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5207	13995 829-5207	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5208	13995 829-5208	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5209	13995 829-5209	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5210	13995 829-5210	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5211	13995 829-5211	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13995 829-5212	13995 829-5212	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13995 829-5213	13995 829-5213	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13995 831-4630	13995 831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
13995 831-4631	13995 831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
13995 831-4632	13995 831-4632	Storage Unstructured	Dell On Site Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
13995 831-4633	13995 831-4633	Storage Unstructured	Dell On Site Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
13995 834-5193	13995 834-5193	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$5	Each	10%	\$5	Other	F1
13995 834-5194	13995 834-5194	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$5	Each	10%	\$5	Other	F1
13995 834-5195	13995 834-5195	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$6	Each	10%	\$6	Other	F1
13995 834-5196	13995 834-5196	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$6	Each	10%	\$6	Other	F1
13995 834-5197	13995 834-5197	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$7	Each	10%	\$6	Other	F1
13995 834-5198	13995 834-5198	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$7	Each	10%	\$6	Other	F1
13995 834-5199	13995 834-5199	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$7	Each	10%	\$7	Other	F1
13995 834-5200	13995 834-5200	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$7	Each	10%	\$7	Other	F1
13995 834-5257	13995 834-5257	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,929	Each	10%	\$1,736	Other	F1
13995 834-5258	13995 834-5258	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,929	Each	10%	\$1,736	Other	F1
13995 834-5271	13995 834-5271	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,315	Each	10%	\$2,084	Other	F1
13995 834-5272	13995 834-5272	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,315	Each	10%	\$2,084	Other	F1
13995 834-5285	13995 834-5285	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,508	Each	10%	\$2,257	Other	F1
13995 834-5286	13995 834-5286	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,508	Each	10%	\$2,257	Other	F1
13995 834-5299	13995 834-5299	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,701	Each	10%	\$2,431	Other	F1
13995 834-5300	13995 834-5300	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,701	Each	10%	\$2,431	Other	F1
13995 834-5301	13995 834-5301	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$663	Each	10%	\$597	Other	F1
13995 834-5302	13995 834-5302	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$663	Each	10%	\$597	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13995 834-5303	13995 834-5303	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$440	Each	10%	\$396	Other	F1
13995 834-5304	13995 834-5304	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$440	Each	10%	\$396	Other	F1
13995 834-5305	13995 834-5305	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$553	Each	10%	\$498	Other	F1
13995 834-5306	13995 834-5306	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$553	Each	10%	\$498	Other	F1
13995 834-5307	13995 834-5307	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$367	Each	10%	\$330	Other	F1
13995 834-5308	13995 834-5308	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$367	Each	10%	\$330	Other	F1
13995 834-5309	13995 834-5309	Storage Unstructured	Keep Your Hard Drive	\$744	Each	10%	\$670	Other	F1
13995 834-5310	13995 834-5310	Storage Unstructured	Keep Your Hard Drive	\$744	Each	10%	\$670	Other	F1
13995 837-0271	13995 837-0271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1
13995 837-0272	13995 837-0272	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%	\$220	Other	F1
13995 837-0273	13995 837-0273	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$93	Each	10%	\$84	Other	F1
13995 837-0274	13995 837-0274	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$294	Each	10%	\$264	Other	F1
13995 837-0275	13995 837-0275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$101	Each	10%	\$91	Other	F1
13995 837-0276	13995 837-0276	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$318	Each	10%	\$286	Other	F1
13995 837-0277	13995 837-0277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$109	Each	10%	\$98	Other	F1
13995 837-0278	13995 837-0278	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$343	Each	10%	\$309	Other	F1
13995 837-0299	13995 837-0299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1
13995 837-0300	13995 837-0300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$245	Each	10%	\$220	Other	F1
13995 837-0301	13995 837-0301	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$93	Each	10%	\$84	Other	F1
13995 837-0302	13995 837-0302	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1
13995 837-0303	13995 837-0303	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
13995 837-0304	13995 837-0304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
13995 837-0305	13995 837-0305	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$109	Each	10%	\$98	Other	F1
13995 837-0306	13995 837-0306	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
13995 843-7403	13995 843-7403	Storage Unstructured	Keep your Hard Drive For Enterprise	\$744	Each	10%	\$670	Other	F1
13995 843-7404	13995 843-7404	Storage Unstructured	Keep your Hard Drive For Enterprise	\$744	Each	10%	\$670	Other	F1
13995 847-6038	13995 847-6038	Storage Unstructured	Keep Your Component For Enterprise	\$1,489	Each	10%	\$1,340	Other	F1
13995 847-6039	13995 847-6039	Storage Unstructured	Keep Your Component For Enterprise	\$1,489	Each	10%	\$1,340	Other	F1
13995 926-0476	13995 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14182 836-8288	14182 836-8288	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8289	14182 836-8289	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8302	14182 836-8302	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8303	14182 836-8303	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8316	14182 836-8316	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8317	14182 836-8317	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8330	14182 836-8330	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8331	14182 836-8331	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8332	14182 836-8332	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8333	14182 836-8333	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8334	14182 836-8334	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8335	14182 836-8335	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8336	14182 836-8336	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8337	14182 836-8337	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8338	14182 836-8338	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8339	14182 836-8339	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$0	Each	10%	\$0	Other	F1
14182 836-8340	14182 836-8340	Storage Unstructured	Keep Your Hard Drive	\$0	Each	10%	\$0	Other	F1
14182 836-8341	14182 836-8341	Storage Unstructured	Keep Your Hard Drive	\$0	Each	10%	\$0	Other	F1
14182 837-0271	14182 837-0271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1
14182 837-0272	14182 837-0272	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%	\$220	Other	F1
14182 837-0273	14182 837-0273	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$93	Each	10%	\$84	Other	F1
14182 837-0274	14182 837-0274	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$294	Each	10%	\$264	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	
14182 837-0275	14182 837-0275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$101	Each	10%	\$91	Other	F1
14182 837-0276	14182 837-0276	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$318	Each	10%	\$286	Other	F1
14182 837-0277	14182 837-0277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$109	Each	10%	\$98	Other	F1
14182 837-0278	14182 837-0278	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
14182 837-0299	14182 837-0299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$78	Each	10%	\$70	Other	F1
14182 837-0300	14182 837-0300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$245	Each	10%	\$220	Other	F1
14182 837-0301	14182 837-0301	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$93	Each	10%	\$84	Other	F1
14182 837-0302	14182 837-0302	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1
14182 837-0303	14182 837-0303	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
14182 837-0304	14182 837-0304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
14182 837-0305	14182 837-0305	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$109	Each	10%	\$98	Other	F1
14182 837-0306	14182 837-0306	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$343	Each	10%	\$309	Other	F1
14182 847-4603	14182 847-4603	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS	\$167	Each	10%	\$151	Other	F1
14182 847-4604	14182 847-4604	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS	\$209	Each	10%	\$188	Other	F1
14182 847-4605	14182 847-4605	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On DIMMS	\$230	Each	10%	\$207	Other	F1
14182 847-4606	14182 847-4606	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On DIMMS	\$251	Each	10%	\$226	Other	F1
14182 847-4607	14182 847-4607	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS	\$167	Each	10%	\$151	Other	F1
14182 847-4608	14182 847-4608	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On DIMMS	\$230	Each	10%	\$207	Other	F1
14182 847-4609	14182 847-4609	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On DIMMS	\$251	Each	10%	\$226	Other	F1
14182 847-4610	14182 847-4610	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules Eth	\$78	Each	10%	\$70	Other	F1
14182 847-4611	14182 847-4611	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules Eth	\$117	Each	10%	\$105	Other	F1
14182 847-4612	14182 847-4612	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules Eth	\$107	Each	10%	\$97	Other	F1
14182 847-4613	14182 847-4613	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules Eth	\$98	Each	10%	\$88	Other	F1
14182 847-4614	14182 847-4614	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules Eth	\$107	Each	10%	\$97	Other	F1
14182 847-4615	14182 847-4615	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules Eth	\$78	Each	10%	\$70	Other	F1
14182 847-4616	14182 847-4616	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS	\$209	Each	10%	\$188	Other	F1
14182 847-4617	14182 847-4617	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules Eth	\$117	Each	10%	\$105	Other	F1
14182 847-4618	14182 847-4618	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules FC	\$378	Each	10%	\$340	Other	F1
14182 847-4619	14182 847-4619	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules FC	\$519	Each	10%	\$467	Other	F1
14182 847-4620	14182 847-4620	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules FC	\$567	Each	10%	\$510	Other	F1
14182 847-4621	14182 847-4621	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules FC	\$378	Each	10%	\$340	Other	F1
14182 847-4622	14182 847-4622	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules Eth	\$98	Each	10%	\$88	Other	F1
14182 847-4623	14182 847-4623	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules FC	\$519	Each	10%	\$467	Other	F1
14182 847-4624	14182 847-4624	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules FC	\$472	Each	10%	\$425	Other	F1
14182 847-4625	14182 847-4625	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG	\$6,307	Each	10%	\$4,776	Other	F1
14182 847-4626	14182 847-4626	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories LUPG	\$6,633	Each	10%	\$5,970	Other	F1
14182 847-4627	14182 847-4627	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG	\$7,297	Each	10%	\$6,567	Other	F1
14182 847-4628	14182 847-4628	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories LUPG	\$7,960	Each	10%	\$7,164	Other	F1
14182 847-4629	14182 847-4629	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG	\$5,307	Each	10%	\$4,776	Other	F1
14182 847-4630	14182 847-4630	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories LUPG	\$6,633	Each	10%	\$5,970	Other	F1
14182 847-4631	14182 847-4631	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG	\$7,297	Each	10%	\$6,567	Other	F1
14182 847-4632	14182 847-4632	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories LUPG	\$7,960	Each	10%	\$7,164	Other	F1
14182 847-4633	14182 847-4633	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG	\$2,000	Each	10%	\$1,800	Other	F1
14182 847-4634	14182 847-4634	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG	\$2,500	Each	10%	\$2,250	Other	F1
14182 847-4635	14182 847-4635	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG	\$2,750	Each	10%	\$2,475	Other	F1
14182 847-4636	14182 847-4636	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG	\$3,000	Each	10%	\$2,700	Other	F1
14182 847-4637	14182 847-4637	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG	\$2,000	Each	10%	\$1,800	Other	F1
14182 847-4638	14182 847-4638	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG	\$2,500	Each	10%	\$2,250	Other	F1
14182 847-4639	14182 847-4639	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG	\$2,750	Each	10%	\$2,475	Other	F1
14182 847-4640	14182 847-4640	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG	\$3,000	Each	10%	\$2,700	Other	F1
14182 847-4641	14182 847-4641	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules FC	\$472	Each	10%	\$425	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14182 847-4642	14182 847-4642	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules FC	\$567	Each	10%	\$510	Other	F1
14182 847-4948	14182 847-4948	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4949	14182 847-4949	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4950	14182 847-4950	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On DIMMS -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4951	14182 847-4951	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On DIMMS -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4952	14182 847-4952	Storage Unstructured	ProSupport Next Business Day On-Site Add-On DIMMS -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4953	14182 847-4953	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On DIMMS -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4954	14182 847-4954	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On DIMMS -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4955	14182 847-4955	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On DIMMS -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4956	14182 847-4956	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules Eth -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4957	14182 847-4957	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules Eth -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4958	14182 847-4958	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules Eth -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4959	14182 847-4959	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules Eth -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4960	14182 847-4960	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules Eth -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4961	14182 847-4961	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules Eth -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4962	14182 847-4962	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules Eth -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4963	14182 847-4963	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules Eth -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4964	14182 847-4964	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules FC -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4965	14182 847-4965	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules FC -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4966	14182 847-4966	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules FC -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4967	14182 847-4967	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules FC -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4968	14182 847-4968	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Front-End IO Modules FC -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4969	14182 847-4969	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Front-End IO Modules FC -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4970	14182 847-4970	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Front-End IO Modules FC -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4971	14182 847-4971	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Front-End IO Modules FC -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4972	14182 847-4972	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4973	14182 847-4973	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories LUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4974	14182 847-4974	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories LUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4975	14182 847-4975	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4976	14182 847-4976	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4977	14182 847-4977	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories LUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4978	14182 847-4978	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories LUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4979	14182 847-4979	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories LUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4980	14182 847-4980	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories LUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4981	14182 847-4981	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4982	14182 847-4982	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4983	14182 847-4983	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4984	14182 847-4984	Storage Unstructured	ProSupport Next Business Day On-Site Add-On Switch Accessories SUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4985	14182 847-4985	Storage Unstructured	ProSupport and Mission Critical 4 Hour Add-On Switch Accessories SUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4986	14182 847-4986	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Add-On Switch Accessories SUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4987	14182 847-4987	Storage Unstructured	ProSupport Plus Next Business Day On-Site Add-On Switch Accessories SUPG -LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4996	14182 847-4996	Storage Unstructured	Partner Spt HW Level 3 Spt Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4997	14182 847-4997	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Connection Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4998	14182 847-4998	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Monitoring Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-4999	14182 847-4999	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5000	14182 847-5000	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Connection Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5001	14182 847-5001	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Monitoring Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5002	14182 847-5002	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5003	14182 847-5003	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with Remote Monitoring Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5004	14182 847-5004	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5005	14182 847-5005	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Remote Monitoring Add-On DIMMS-LA	\$99,999	Each	10%	\$89,999	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
14182 847-5079	14182 847-5079	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5080	14182 847-5080	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5081	14182 847-5081	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5082	14182 847-5082	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5083	14182 847-5083	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Remote Monitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5084	14182 847-5084	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with Remote Monitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5085	14182 847-5085	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5086	14182 847-5086	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5087	14182 847-5087	Storage Unstructured	Partner Spt HW Level 3 Spt Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5088	14182 847-5088	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Connection Add-On Switch Accessories LUPG-	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5089	14182 847-5089	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Monitoring Add-On Switch Accessories LUPG-	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5090	14182 847-5090	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5091	14182 847-5091	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Connection Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5092	14182 847-5092	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Monitoring Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5093	14182 847-5093	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5094	14182 847-5094	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5095	14182 847-5095	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5096	14182 847-5096	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Remote Monitoring Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5097	14182 847-5097	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with Remote Monitoring Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5098	14182 847-5098	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5099	14182 847-5099	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5100	14182 847-5100	Storage Unstructured	Partner Spt HW Level 3 Spt Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5101	14182 847-5101	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Connection Add-On Switch Accessories SUPG-	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5102	14182 847-5102	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Monitoring Add-On Switch Accessories SUPG-	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5103	14182 847-5103	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5104	14182 847-5104	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Connection Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5105	14182 847-5105	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5106	14182 847-5106	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5107	14182 847-5107	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5108	14182 847-5108	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5109	14182 847-5109	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5110	14182 847-5110	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5111	14182 847-5111	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5112	14182 847-5112	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5113	14182 847-5113	Storage Unstructured	Partner Spt HW Level 3 Spt Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5114	14182 847-5114	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Connection Add-On Switch Accessories SUPG-	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5115	14182 847-5115	Storage Unstructured	Partner Spt HW Level 3 Spt with Remote Monitoring Add-On Switch Accessories SUPG-	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5116	14182 847-5116	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5117	14182 847-5117	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Connection Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5118	14182 847-5118	Storage Unstructured	Partner Spt HW Level 3 Spt with NBD Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5119	14182 847-5119	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5120	14182 847-5120	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5121	14182 847-5121	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5122	14182 847-5122	Storage Unstructured	Partner Spt HW Level 2 and 3 Spt with NBD Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5123	14182 847-5123	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5124	14182 847-5124	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-5125	14182 847-5125	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Spt with NBD Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14182 847-6070	14182 847-6070	Storage Unstructured	Keep Your Component For Enterprise	\$0	Each	10%	\$0	Other	F1
14182 847-6071	14182 847-6071	Storage Unstructured	Keep Your Component For Enterprise	\$0	Each	10%	\$0	Other	F1
14182 926-0476	14182 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1 , Ent Low End	\$199	Each	10%	\$179	Other	F1
14171 829-3124	14171 829-3124	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$337	Each	10%	\$303	Other	F1
14171 829-3125	14171 829-3125	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$337	Each	10%	\$303	Other	F1
14171 829-3138	14171 829-3138	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$404	Each	10%	\$364	Other	F1
14171 829-3139	14171 829-3139	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$404	Each	10%	\$364	Other	F1
14171 829-3152	14171 829-3152	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$438	Each	10%	\$394	Other	F1
14171 829-3153	14171 829-3153	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$438	Each	10%	\$394	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0 L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14171 829-3166	14171 829-3166	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$472	Each	10%	\$425	Other	F1
14171 829-3167	14171 829-3167	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$472	Each	10%	\$425	Other	F1
14171 831-3442	14171 831-3442	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$21	Each	10%	\$19	Other	F1
14171 831-3443	14171 831-3443	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$21	Each	10%	\$19	Other	F1
14171 831-3444	14171 831-3444	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$25	Each	10%	\$23	Other	F1
14171 831-3445	14171 831-3445	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$25	Each	10%	\$23	Other	F1
14171 831-3446	14171 831-3446	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$28	Each	10%	\$25	Other	F1
14171 831-3447	14171 831-3447	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$28	Each	10%	\$25	Other	F1
14171 831-3448	14171 831-3448	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$30	Each	10%	\$27	Other	F1
14171 831-3449	14171 831-3449	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$30	Each	10%	\$27	Other	F1
14171 834-7373	14171 834-7373	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
14171 834-7374	14171 834-7374	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
14171 834-7375	14171 834-7375	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
14171 834-7376	14171 834-7376	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
14171 834-7377	14171 834-7377	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
14171 834-7378	14171 834-7378	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
14171 834-7379	14171 834-7379	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
14171 834-7380	14171 834-7380	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$670	Each	10%	\$603	Other	F1
14171 926-0476	14171 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14153 831-4630	14153 831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14153 831-4631	14153 831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14153 831-4632	14153 831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14153 831-4633	14153 831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14153 833-5247	14153 833-5247	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$183	Each	10%	\$164	Other	F1
14153 833-5248	14153 833-5248	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$183	Each	10%	\$164	Other	F1
14153 833-5249	14153 833-5249	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$228	Each	10%	\$205	Other	F1
14153 833-5250	14153 833-5250	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$228	Each	10%	\$205	Other	F1
14153 833-5251	14153 833-5251	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$251	Each	10%	\$226	Other	F1
14153 833-5252	14153 833-5252	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$251	Each	10%	\$226	Other	F1
14153 833-5253	14153 833-5253	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$274	Each	10%	\$246	Other	F1
14153 833-5254	14153 833-5254	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$274	Each	10%	\$246	Other	F1
14153 833-5304	14153 833-5304	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,818	Each	10%	\$1,637	Other	F1
14153 833-5305	14153 833-5305	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,818	Each	10%	\$1,637	Other	F1
14153 833-5318	14153 833-5318	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,273	Each	10%	\$2,046	Other	F1
14153 833-5319	14153 833-5319	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,273	Each	10%	\$2,046	Other	F1
14153 833-5332	14153 833-5332	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,500	Each	10%	\$2,250	Other	F1
14153 833-5333	14153 833-5333	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,500	Each	10%	\$2,250	Other	F1
14153 833-5346	14153 833-5346	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,728	Each	10%	\$2,455	Other	F1
14153 833-5347	14153 833-5347	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,728	Each	10%	\$2,455	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14153-833-5348	14153-833-5348	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$843	Each	10%	\$759	Other	F1
14153-833-5349	14153-833-5349	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$843	Each	10%	\$759	Other	F1
14153-833-5350	14153-833-5350	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$559	Each	10%	\$503	Other	F1
14153-833-5351	14153-833-5351	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$559	Each	10%	\$503	Other	F1
14153-833-5352	14153-833-5352	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$675	Each	10%	\$608	Other	F1
14153-833-5353	14153-833-5353	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$675	Each	10%	\$608	Other	F1
14153-833-5354	14153-833-5354	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$448	Each	10%	\$403	Other	F1
14153-833-5355	14153-833-5355	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$448	Each	10%	\$403	Other	F1
14153-833-5356	14153-833-5356	Storage Unstructured	Keep Your Hard Drive	\$4,453	Each	10%	\$4,008	Other	F1
14153-833-5357	14153-833-5357	Storage Unstructured	Keep Your Hard Drive	\$4,453	Each	10%	\$4,008	Other	F1
14153-834-9369	14153-834-9369	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,867	Each	10%	\$1,680	Other	F1
14153-834-9370	14153-834-9370	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,333	Each	10%	\$2,100	Other	F1
14153-834-9371	14153-834-9371	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,567	Each	10%	\$2,310	Other	F1
14153-834-9372	14153-834-9372	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,800	Each	10%	\$2,520	Other	F1
14153-834-9373	14153-834-9373	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$720	Each	10%	\$648	Other	F1
14153-834-9374	14153-834-9374	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14153-834-9375	14153-834-9375	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$990	Each	10%	\$891	Other	F1
14153-834-9376	14153-834-9376	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14153-834-9377	14153-834-9377	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1
14153-834-9378	14153-834-9378	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
14153-834-9379	14153-834-9379	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
14153-834-9380	14153-834-9380	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1
14153-834-9381	14153-834-9381	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
14153-834-9382	14153-834-9382	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1
14153-834-9383	14153-834-9383	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,423	Each	10%	\$1,281	Other	F1
14153-834-9384	14153-834-9384	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
14153-834-9385	14153-834-9385	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%	\$2,158	Other	F1
14153-834-9386	14153-834-9386	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,698	Each	10%	\$2,428	Other	F1
14153-834-9387	14153-834-9387	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1
14153-834-9388	14153-834-9388	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,998	Each	10%	\$2,698	Other	F1
14153-834-9389	14153-834-9389	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14153-834-9390	14153-834-9390	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14153-834-9391	14153-834-9391	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14153-834-9392	14153-834-9392	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14153-834-9393	14153-834-9393	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
14153-834-9394	14153-834-9394	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
14153-834-9395	14153-834-9395	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1
14153-834-9396	14153-834-9396	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
14153-834-9397	14153-834-9397	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14153-834-9398	14153-834-9398	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14153-834-9399	14153-834-9399	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14153-834-9400	14153-834-9400	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14153-834-9401	14153-834-9401	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14153 834-9402	14153 834-9402	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1	
14153 834-9403	14153 834-9403	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1	
14153 834-9404	14153 834-9404	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1	
14153 834-9405	14153 834-9405	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1	
14153 834-9406	14153 834-9406	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1	
14153 834-9407	14153 834-9407	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1	
14153 834-9408	14153 834-9408	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1	
14153 834-9409	14153 834-9409	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1	
14153 834-9410	14153 834-9410	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1	
14153 834-9411	14153 834-9411	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1	
14153 834-9412	14153 834-9412	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1	
14153 834-9413	14153 834-9413	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1	
14153 834-9414	14153 834-9414	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1	
14153 834-9415	14153 834-9415	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1	
14153 834-9416	14153 834-9416	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1	
14153 834-9417	14153 834-9417	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14153 834-9418	14153 834-9418	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14153 834-9419	14153 834-9419	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
14153 834-9420	14153 834-9420	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14153 834-9421	14153 834-9421	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14153 834-9422	14153 834-9422	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9423	14153 834-9423	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14153 834-9424	14153 834-9424	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14153 834-9425	14153 834-9425	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9426	14153 834-9426	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9427	14153 834-9427	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9428	14153 834-9428	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9429	14153 834-9429	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9430	14153 834-9430	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9431	14153 834-9431	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9432	14153 834-9432	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9433	14153 834-9433	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14153 834-9434	14153 834-9434	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14153 834-9435	14153 834-9435	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14153 834-9436	14153 834-9436	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14153 834-9437	14153 834-9437	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,867	Each	10%	\$1,680	Other	F1	
14153 834-9438	14153 834-9438	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,333	Each	10%	\$2,100	Other	F1	
14153 834-9439	14153 834-9439	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,567	Each	10%	\$2,310	Other	F1	
14153 834-9440	14153 834-9440	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,800	Each	10%	\$2,520	Other	F1	
14153 834-9441	14153 834-9441	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$720	Each	10%	\$648	Other	F1	
14153 834-9442	14153 834-9442	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1	
14153 834-9443	14153 834-9443	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$990	Each	10%	\$891	Other	F1	
14153 834-9444	14153 834-9444	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,080	Each	10%	\$972	Other	F1	
14153 834-9445	14153 834-9445	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1	
14153 834-9446	14153 834-9446	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1	
14153 834-9447	14153 834-9447	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1	
14153 834-9448	14153 834-9448	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1	
14153 834-9449	14153 834-9449	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1	
14153 834-9450	14153 834-9450	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1	
14153 834-9451	14153 834-9451	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,423	Each	10%	\$1,281	Other	F1	
14153 834-9452	14153 834-9452	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1	
14153 834-9453	14153 834-9453	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%	\$2,158	Other	F1	
14153 834-9454	14153 834-9454	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,698	Each	10%	\$2,428	Other	F1	
14153 834-9455	14153 834-9455	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1	
14153 834-9456	14153 834-9456	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,998	Each	10%	\$2,698	Other	F1	
14153 834-9457	14153 834-9457	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1	
14153 834-9458	14153 834-9458	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1	
14153 834-9459	14153 834-9459	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1	
14153 834-9460	14153 834-9460	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1	
14153 834-9461	14153 834-9461	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1	
14153 834-9462	14153 834-9462	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1	
14153 834-9463	14153 834-9463	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1	
14153 834-9464	14153 834-9464	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1	
14153 834-9465	14153 834-9465	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1	
14153 834-9466	14153 834-9466	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1	
14153 834-9467	14153 834-9467	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1	
14153 834-9468	14153 834-9468	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1	
14153 834-9469	14153 834-9469	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1	
14153 834-9470	14153 834-9470	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1	
14153 834-9471	14153 834-9471	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1	
14153 834-9472	14153 834-9472	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1	
14153 834-9473	14153 834-9473	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1	
14153 834-9474	14153 834-9474	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14153_834-9475	14153_834-9475	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14153_834-9476	14153_834-9476	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14153_834-9477	14153_834-9477	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14153_834-9478	14153_834-9478	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
14153_834-9479	14153_834-9479	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14153_834-9480	14153_834-9480	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14153_834-9481	14153_834-9481	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14153_834-9482	14153_834-9482	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14153_834-9483	14153_834-9483	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14153_834-9484	14153_834-9484	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14153_834-9485	14153_834-9485	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14153_834-9486	14153_834-9486	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14153_834-9487	14153_834-9487	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14153_834-9488	14153_834-9488	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14153_834-9489	14153_834-9489	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14153_834-9490	14153_834-9490	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9491	14153_834-9491	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14153_834-9492	14153_834-9492	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14153_834-9493	14153_834-9493	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9494	14153_834-9494	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9495	14153_834-9495	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9496	14153_834-9496	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9497	14153_834-9497	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9498	14153_834-9498	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9499	14153_834-9499	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9500	14153_834-9500	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9501	14153_834-9501	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14153_834-9502	14153_834-9502	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14153_834-9503	14153_834-9503	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14153_834-9504	14153_834-9504	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14153_834-9505	14153_834-9505	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
14153_834-9506	14153_834-9506	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
14153_834-9507	14153_834-9507	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
14153_834-9508	14153_834-9508	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
14153_834-9509	14153_834-9509	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
14153_834-9510	14153_834-9510	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$680	Each	10%	\$612	Other	F1
14153_834-9511	14153_834-9511	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
14153_834-9512	14153_834-9512	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
14153_834-9513	14153_834-9513	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
14153_834-9514	14153_834-9514	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
14153_834-9515	14153_834-9515	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
14153_834-9516	14153_834-9516	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$850	Each	10%	\$765	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
14153_834-9517	14153_834-9517	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1
14153_834-9518	14153_834-9518	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1
14153_834-9519	14153_834-9519	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1
14153_834-9520	14153_834-9520	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
14153_834-9521	14153_834-9521	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
14153_834-9522	14153_834-9522	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$935	Each	10%	\$842	Other	F1
14153_834-9523	14153_834-9523	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
14153_834-9524	14153_834-9524	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
14153_834-9525	14153_834-9525	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1
14153_834-9526	14153_834-9526	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
14153_834-9527	14153_834-9527	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1
14153_834-9528	14153_834-9528	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$1,020	Each	10%	\$918	Other	F1
14153_834-9529	14153_834-9529	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
14153_834-9530	14153_834-9530	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
14153_834-9531	14153_834-9531	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
14153_834-9532	14153_834-9532	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1
14153_834-9533	14153_834-9533	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
14153_834-9534	14153_834-9534	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$69	Each	10%	\$62	Other	F1
14153_834-9535	14153_834-9535	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14153_834-9536	14153_834-9536	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
14153_834-9537	14153_834-9537	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
14153_834-9538	14153_834-9538	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
14153_834-9539	14153_834-9539	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
14153_834-9540	14153_834-9540	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$78	Each	10%	\$70	Other	F1
14153_834-9541	14153_834-9541	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1
14153_834-9542	14153_834-9542	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1
14153_834-9543	14153_834-9543	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1
14153_834-9544	14153_834-9544	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
14153_834-9545	14153_834-9545	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
14153_834-9546	14153_834-9546	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$82	Each	10%	\$74	Other	F1
14153_834-9547	14153_834-9547	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14153_834-9548	14153_834-9548	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14153_834-9549	14153_834-9549	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14153_834-9550	14153_834-9550	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14153_834-9551	14153_834-9551	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14153_834-9552	14153_834-9552	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1
14153_834-9553	14153_834-9553	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14153_834-9554	14153_834-9554	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14153 834-9555	14153 834-9555	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1	
14153 834-9556	14153 834-9556	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1	
14153 834-9557	14153 834-9557	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1	
14153 834-9558	14153 834-9558	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1	
14153 834-9559	14153 834-9559	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1	
14153 834-9560	14153 834-9560	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1	
14153 834-9561	14153 834-9561	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1	
14153 834-9562	14153 834-9562	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1	
14153 834-9563	14153 834-9563	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1	
14153 834-9564	14153 834-9564	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$97	Each	10%	\$87	Other	F1	
14153 834-9565	14153 834-9565	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1	
14153 834-9566	14153 834-9566	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1	
14153 834-9567	14153 834-9567	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1	
14153 834-9568	14153 834-9568	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1	
14153 834-9569	14153 834-9569	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$77	Other	F1	
14153 834-9570	14153 834-9570	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$103	Each	10%	\$92	Other	F1	
14153 834-9571	14153 834-9571	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1	
14153 834-9572	14153 834-9572	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$36	Each	10%	\$32	Other	F1	
14153 834-9573	14153 834-9573	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$54	Each	10%	\$49	Other	F1	
14153 834-9574	14153 834-9574	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1	
14153 834-9575	14153 834-9575	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$90	Each	10%	\$81	Other	F1	
14153 834-9576	14153 834-9576	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$108	Each	10%	\$97	Other	F1	
14153 834-9577	14153 834-9577	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$29	Each	10%	\$26	Other	F1	
14153 834-9578	14153 834-9578	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$58	Each	10%	\$52	Other	F1	
14153 834-9579	14153 834-9579	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$86	Each	10%	\$78	Other	F1	
14153 834-9580	14153 834-9580	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$115	Each	10%	\$104	Other	F1	
14153 834-9581	14153 834-9581	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$144	Each	10%	\$130	Other	F1	
14153 834-9582	14153 834-9582	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$173	Each	10%	\$156	Other	F1	
14153 834-9583	14153 834-9583	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$32	Each	10%	\$29	Other	F1	
14153 834-9584	14153 834-9584	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$65	Each	10%	\$58	Other	F1	
14153 834-9585	14153 834-9585	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$97	Each	10%	\$87	Other	F1	
14153 834-9586	14153 834-9586	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$130	Each	10%	\$117	Other	F1	
14153 834-9587	14153 834-9587	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$162	Each	10%	\$146	Other	F1	
14153 834-9588	14153 834-9588	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$194	Each	10%	\$175	Other	F1	
14153 834-9589	14153 834-9589	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$34	Each	10%	\$31	Other	F1	
14153 834-9590	14153 834-9590	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$68	Each	10%	\$62	Other	F1	
14153 834-9591	14153 834-9591	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$103	Each	10%	\$92	Other	F1	
14153 834-9592	14153 834-9592	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$137	Each	10%	\$123	Other	F1	
14153 834-9593	14153 834-9593	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$171	Each	10%	\$154	Other	F1	
14153 834-9594	14153 834-9594	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 6 Years	\$205	Each	10%	\$185	Other	F1	
14153 834-9595	14153 834-9595	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$36	Each	10%	\$32	Other	F1	
14153 834-9596	14153 834-9596	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$72	Each	10%	\$65	Other	F1	
14153 834-9597	14153 834-9597	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$108	Each	10%	\$97	Other	F1	
14153 834-9598	14153 834-9598	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$144	Each	10%	\$130	Other	F1	
14153 834-9599	14153 834-9599	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$180	Each	10%	\$162	Other	F1	

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Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14153_834-9600	14153_834-9600	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 6 Years	\$216	Each	10%	\$194	Other	F1
14153_834-9601	14153_834-9601	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14153_834-9602	14153_834-9602	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14153_834-9603	14153_834-9603	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14153_834-9604	14153_834-9604	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14153_834-9605	14153_834-9605	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14153_834-9606	14153_834-9606	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14153_834-9607	14153_834-9607	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14153_834-9608	14153_834-9608	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14153_834-9609	14153_834-9609	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14153_834-9610	14153_834-9610	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14153_834-9611	14153_834-9611	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14153_834-9612	14153_834-9612	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14153_834-9613	14153_834-9613	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
14153_834-9614	14153_834-9614	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
14153_834-9615	14153_834-9615	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14153_834-9616	14153_834-9616	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14153_834-9617	14153_834-9617	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14153_834-9618	14153_834-9618	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14153_834-9619	14153_834-9619	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14153_834-9620	14153_834-9620	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14153_834-9621	14153_834-9621	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14153_834-9622	14153_834-9622	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14153_834-9623	14153_834-9623	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14153_834-9624	14153_834-9624	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14153_834-9625	14153_834-9625	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14153_834-9626	14153_834-9626	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14153_834-9627	14153_834-9627	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
14153_834-9628	14153_834-9628	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14153_834-9629	14153_834-9629	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14153_834-9630	14153_834-9630	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14153_834-9631	14153_834-9631	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14153_834-9632	14153_834-9632	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14153_834-9633	14153_834-9633	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14153_834-9634	14153_834-9634	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14153_834-9635	14153_834-9635	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14153_834-9636	14153_834-9636	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14153_834-9637	14153_834-9637	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14153_834-9638	14153_834-9638	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14153_834-9639	14153_834-9639	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$15	Other	F1
14153_834-9640	14153_834-9640	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
14153_834-9641	14153_834-9641	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
14153_834-9642	14153_834-9642	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$34	Each	10%	\$31	Other	F1
14153_834-9643	14153_834-9643	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14153_834-9644	14153_834-9644	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14153_834-9645	14153_834-9645	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14153_834-9646	14153_834-9646	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
14153_834-9647	14153_834-9647	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)			
14153 834-9648	14153 834-9648	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$32	Other	F1	
14153 834-9649	14153 834-9649	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1	
14153 834-9650	14153 834-9650	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1	
14153 834-9651	14153 834-9651	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1	
14153 834-9652	14153 834-9652	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1	
14153 834-9653	14153 834-9653	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1	
14153 834-9654	14153 834-9654	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1	
14153 834-9655	14153 834-9655	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14153 834-9656	14153 834-9656	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
14153 834-9657	14153 834-9657	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1	
14153 834-9658	14153 834-9658	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1	
14153 834-9659	14153 834-9659	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1	
14153 834-9660	14153 834-9660	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1	
14153 834-9661	14153 834-9661	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	
14153 834-9662	14153 834-9662	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1	
14153 834-9663	14153 834-9663	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1	
14153 834-9664	14153 834-9664	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1	
14153 834-9665	14153 834-9665	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1	
14153 834-9666	14153 834-9666	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1	
14153 834-9667	14153 834-9667	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	
14153 834-9668	14153 834-9668	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1	
14153 834-9669	14153 834-9669	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1	
14153 834-9670	14153 834-9670	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1	
14153 834-9671	14153 834-9671	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1	
14153 834-9672	14153 834-9672	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1	
14153 834-9673	14153 834-9673	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1	
14153 834-9674	14153 834-9674	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1	
14153 834-9675	14153 834-9675	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1	
14153 834-9676	14153 834-9676	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1	
14153 834-9677	14153 834-9677	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1	
14153 834-9678	14153 834-9678	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1	
14153 834-9679	14153 834-9679	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14153 834-9680	14153 834-9680	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
14153 834-9681	14153 834-9681	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1	
14153 834-9682	14153 834-9682	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1	
14153 834-9683	14153 834-9683	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1	
14153 834-9684	14153 834-9684	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1	
14153 834-9685	14153 834-9685	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14153 834-9686	14153 834-9686	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14153 834-9687	14153 834-9687	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14153 834-9688	14153 834-9688	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14153 834-9689	14153 834-9689	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14153 834-9690	14153 834-9690	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14153 834-9691	14153 834-9691	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14153 834-9692	14153 834-9692	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14153 834-9693	14153 834-9693	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14153 834-9694	14153 834-9694	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14153 834-9695	14153 834-9695	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14153 834-9696	14153 834-9696	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14153 834-9697	14153 834-9697	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14153 834-9698	14153 834-9698	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14153 834-9699	14153 834-9699	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14153 834-9700	14153 834-9700	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14153 834-9701	14153 834-9701	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14153 834-9702	14153 834-9702	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14153 834-9703	14153 834-9703	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14153 834-9704	14153 834-9704	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14153 834-9705	14153 834-9705	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14153 834-9706	14153 834-9706	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14153 834-9707	14153 834-9707	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14153 834-9708	14153 834-9708	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1
14153 834-9709	14153 834-9709	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14153 834-9710	14153 834-9710	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14153 834-9711	14153 834-9711	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14153 834-9712	14153 834-9712	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14153 834-9713	14153 834-9713	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14153 834-9714	14153 834-9714	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1
14153 834-9715	14153 834-9715	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14153 834-9716	14153 834-9716	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14153 834-9717	14153 834-9717	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14153 834-9718	14153 834-9718	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14153 834-9719	14153 834-9719	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14153 834-9720	14153 834-9720	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1
14153 834-9721	14153 834-9721	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
14153 834-9722	14153 834-9722	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1
14153 834-9723	14153 834-9723	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14153 834-9724	14153 834-9724	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$42	Each	10%	\$38	Other	F1
14153 834-9725	14153 834-9725	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1
14153 834-9726	14153 834-9726	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$63	Each	10%	\$57	Other	F1
14153 834-9727	14153 834-9727	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
14153 834-9728	14153 834-9728	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1
14153 834-9729	14153 834-9729	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1
14153 834-9730	14153 834-9730	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1
14153 834-9731	14153 834-9731	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1
14153 834-9732	14153 834-9732	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$71	Each	10%	\$64	Other	F1
14153 834-9733	14153 834-9733	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1
14153 834-9734	14153 834-9734	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1
14153 834-9735	14153 834-9735	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1
14153 834-9736	14153 834-9736	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$50	Each	10%	\$45	Other	F1
14153 834-9737	14153 834-9737	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$63	Each	10%	\$56	Other	F1
14153 834-9738	14153 834-9738	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$75	Each	10%	\$68	Other	F1
14153 834-9739	14153 834-9739	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14153 834-9740	14153 834-9740	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$24	Other	F1
14153 834-9741	14153 834-9741	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$40	Each	10%	\$36	Other	F1
14153 834-9742	14153 834-9742	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$53	Each	10%	\$48	Other	F1
14153 834-9743	14153 834-9743	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$66	Each	10%	\$59	Other	F1
14153 834-9744	14153 834-9744	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$79	Each	10%	\$71	Other	F1
14153 834-9745	14153 834-9745	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14153 834-9746	14153 834-9746	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14153 834-9747	14153 834-9747	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14153 834-9748	14153 834-9748	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14153 834-9749	14153 834-9749	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14153 834-9750	14153 834-9750	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14153 834-9751	14153 834-9751	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14153 834-9752	14153 834-9752	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14153 834-9753	14153 834-9753	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14153 834-9754	14153 834-9754	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14153 834-9755	14153 834-9755	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14153 834-9756	14153 834-9756	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1
14153 834-9757	14153 834-9757	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14153 834-9758	14153 834-9758	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14153 834-9759	14153 834-9759	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14153 834-9760	14153 834-9760	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14153 834-9761	14153 834-9761	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14153 834-9762	14153 834-9762	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1
14153 834-9763	14153 834-9763	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14153_834-9764	14153_834-9764	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14153_834-9765	14153_834-9765	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14153_834-9766	14153_834-9766	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14153_834-9767	14153_834-9767	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14153_834-9768	14153_834-9768	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1
14153_834-9769	14153_834-9769	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14153_834-9770	14153_834-9770	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14153_834-9771	14153_834-9771	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14153_834-9772	14153_834-9772	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14153_834-9773	14153_834-9773	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14153_834-9774	14153_834-9774	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14153_834-9775	14153_834-9775	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14153_834-9776	14153_834-9776	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14153_834-9777	14153_834-9777	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14153_834-9778	14153_834-9778	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14153_834-9779	14153_834-9779	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14153_834-9780	14153_834-9780	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$340	Each	10%	\$306	Other	F1
14153_834-9781	14153_834-9781	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14153_834-9782	14153_834-9782	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14153_834-9783	14153_834-9783	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14153_834-9784	14153_834-9784	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14153_834-9785	14153_834-9785	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14153_834-9786	14153_834-9786	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 6 Years	\$359	Each	10%	\$323	Other	F1
14153_834-9787	14153_834-9787	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14153_834-9788	14153_834-9788	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14153_834-9789	14153_834-9789	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14153_834-9790	14153_834-9790	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14153_834-9791	14153_834-9791	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14153_834-9792	14153_834-9792	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 6 Years	\$378	Each	10%	\$340	Other	F1
14153_834-9793	14153_834-9793	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14153_834-9794	14153_834-9794	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9795	14153_834-9795	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9796	14153_834-9796	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9797	14153_834-9797	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9798	14153_834-9798	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9799	14153_834-9799	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14153_834-9800	14153_834-9800	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9801	14153_834-9801	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14153_834-9802	14153_834-9802	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9803	14153_834-9803	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9804	14153_834-9804	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9805	14153_834-9805	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14153_834-9806	14153_834-9806	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9807	14153_834-9807	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9808	14153_834-9808	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9809	14153_834-9809	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9810	14153_834-9810	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9811	14153_834-9811	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14153_834-9812	14153_834-9812	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9813	14153_834-9813	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9814	14153_834-9814	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9815	14153_834-9815	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14153_834-9816	14153_834-9816	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14153_837-0271	14153_837-0271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1
14153_837-0272	14153_837-0272	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%	\$220	Other	F1
14153_837-0273	14153_837-0273	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$93	Each	10%	\$84	Other	F1
14153_837-0274	14153_837-0274	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1
14153_837-0275	14153_837-0275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
14153_837-0276	14153_837-0276	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
14153_837-0277	14153_837-0277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$109	Each	10%	\$98	Other	F1
14153_837-0278	14153_837-0278	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
14153_837-0299	14153_837-0299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$78	Each	10%	\$70	Other	F1
14153_837-0300	14153_837-0300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$245	Each	10%	\$220	Other	F1
14153_837-0301	14153_837-0301	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$93	Each	10%	\$84	Other	F1
14153_837-0302	14153_837-0302	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1
14153_837-0303	14153_837-0303	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
14153_837-0304	14153_837-0304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
14153_837-0305	14153_837-0305	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$109	Each	10%	\$98	Other	F1
14153_837-0306	14153_837-0306	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
14153_843-7412	14153_843-7412	Storage Unstructured	Keep your Hard Drive For Enterprise	\$4,453	Each	10%	\$4,008	Other	F1
14153_843-7413	14153_843-7413	Storage Unstructured	Keep your Hard Drive For Enterprise	\$4,453	Each	10%	\$4,008	Other	F1
14153_847-6027	14153_847-6027	Storage Unstructured	Keep Your Component For Enterprise	\$8,906	Each	10%	\$8,015	Other	F1
14153_847-6028	14153_847-6028	Storage Unstructured	Keep Your Component For Enterprise	\$8,906	Each	10%	\$8,015	Other	F1
14153_926-0476	14153_926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14154_831-4630	14154_831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14154_831-4631	14154_831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14154_831-4632	14154_831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14154_831-4633	14154_831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14154 833-5731	14154 833-5731	Storage Unstructured	Keep Your Hard Drive	\$8,485	Each	10%	\$7,637	Other	F1
14154 833-5732	14154 833-5732	Storage Unstructured	Keep Your Hard Drive	\$8,485	Each	10%	\$7,637	Other	F1
14154 833-5743	14154 833-5743	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$242	Each	10%	\$218	Other	F1
14154 833-5744	14154 833-5744	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$242	Each	10%	\$218	Other	F1
14154 833-5757	14154 833-5757	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$4,052	Each	10%	\$3,647	Other	F1
14154 833-5758	14154 833-5758	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$4,052	Each	10%	\$3,647	Other	F1
14154 833-5759	14154 833-5759	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,954	Each	10%	\$1,759	Other	F1
14154 833-5760	14154 833-5760	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,954	Each	10%	\$1,759	Other	F1
14154 833-5766	14154 833-5766	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$2,945	Each	10%	\$2,651	Other	F1
14154 833-5767	14154 833-5767	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$2,945	Each	10%	\$2,651	Other	F1
14154 833-5768	14154 833-5768	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$2,444	Each	10%	\$2,200	Other	F1
14154 833-5769	14154 833-5769	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$2,444	Each	10%	\$2,200	Other	F1
14154 833-5775	14154 833-5775	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$3,683	Each	10%	\$3,315	Other	F1
14154 833-5776	14154 833-5776	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$3,683	Each	10%	\$3,315	Other	F1
14154 833-5782	14154 833-5782	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$302	Each	10%	\$272	Other	F1
14154 833-5783	14154 833-5783	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$302	Each	10%	\$272	Other	F1
14154 833-5796	14154 833-5796	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$5,065	Each	10%	\$4,558	Other	F1
14154 833-5797	14154 833-5797	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$5,065	Each	10%	\$4,558	Other	F1
14154 833-5803	14154 833-5803	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$333	Each	10%	\$299	Other	F1
14154 833-5804	14154 833-5804	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$333	Each	10%	\$299	Other	F1
14154 833-5817	14154 833-5817	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$5,571	Each	10%	\$5,014	Other	F1
14154 833-5818	14154 833-5818	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$5,571	Each	10%	\$5,014	Other	F1
14154 833-5824	14154 833-5824	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$363	Each	10%	\$327	Other	F1
14154 833-5825	14154 833-5825	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$363	Each	10%	\$327	Other	F1
14154 833-5838	14154 833-5838	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$6,078	Each	10%	\$5,470	Other	F1
14154 833-5839	14154 833-5839	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$6,078	Each	10%	\$5,470	Other	F1
14154 834-9369	14154 834-9369	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,867	Each	10%	\$1,680	Other	F1
14154 834-9370	14154 834-9370	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,333	Each	10%	\$2,100	Other	F1
14154 834-9371	14154 834-9371	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,567	Each	10%	\$2,310	Other	F1
14154 834-9372	14154 834-9372	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,800	Each	10%	\$2,520	Other	F1
14154 834-9373	14154 834-9373	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$720	Each	10%	\$648	Other	F1
14154 834-9374	14154 834-9374	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14154 834-9375	14154 834-9375	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$990	Each	10%	\$891	Other	F1
14154 834-9376	14154 834-9376	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14154 834-9377	14154 834-9377	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1
14154 834-9378	14154 834-9378	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
14154 834-9379	14154 834-9379	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
14154 834-9380	14154 834-9380	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14154 834-9381	14154 834-9381	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
14154 834-9382	14154 834-9382	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1
14154 834-9383	14154 834-9383	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,423	Each	10%	\$1,281	Other	F1
14154 834-9384	14154 834-9384	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
14154 834-9385	14154 834-9385	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,398	Each	10%	\$2,158	Other	F1
14154 834-9386	14154 834-9386	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1
14154 834-9387	14154 834-9387	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,848	Each	10%	\$2,563	Other	F1
14154 834-9388	14154 834-9388	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,998	Each	10%	\$2,698	Other	F1
14154 834-9389	14154 834-9389	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14154 834-9390	14154 834-9390	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14154 834-9391	14154 834-9391	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14154 834-9392	14154 834-9392	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14154 834-9393	14154 834-9393	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
14154 834-9394	14154 834-9394	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
14154 834-9395	14154 834-9395	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1
14154 834-9396	14154 834-9396	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
14154 834-9397	14154 834-9397	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14154 834-9398	14154 834-9398	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14154 834-9399	14154 834-9399	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14154 834-9400	14154 834-9400	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14154 834-9401	14154 834-9401	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14154 834-9402	14154 834-9402	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14154 834-9403	14154 834-9403	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14154 834-9404	14154 834-9404	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14154 834-9405	14154 834-9405	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14154 834-9406	14154 834-9406	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14154 834-9407	14154 834-9407	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14154 834-9408	14154 834-9408	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14154 834-9409	14154 834-9409	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14154 834-9410	14154 834-9410	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
14154 834-9411	14154 834-9411	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14154 834-9412	14154 834-9412	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14154 834-9413	14154 834-9413	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14154 834-9414	14154 834-9414	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14154 834-9415	14154 834-9415	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14154 834-9416	14154 834-9416	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14154 834-9417	14154 834-9417	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9418	14154 834-9418	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14154 834-9419	14154 834-9419	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9420	14154 834-9420	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9421	14154 834-9421	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9422	14154 834-9422	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9423	14154 834-9423	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9424	14154 834-9424	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9425	14154 834-9425	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9426	14154 834-9426	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9427	14154 834-9427	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9428	14154 834-9428	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9429	14154 834-9429	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9430	14154 834-9430	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9431	14154 834-9431	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9432	14154 834-9432	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9433	14154 834-9433	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9434	14154 834-9434	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9435	14154 834-9435	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9436	14154 834-9436	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9437	14154 834-9437	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,867	Each	10%	\$1,680	Other	F1
14154 834-9438	14154 834-9438	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,333	Each	10%	\$2,100	Other	F1
14154 834-9439	14154 834-9439	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,567	Each	10%	\$2,310	Other	F1
14154 834-9440	14154 834-9440	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,800	Each	10%	\$2,520	Other	F1
14154 834-9441	14154 834-9441	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$720	Each	10%	\$648	Other	F1
14154 834-9442	14154 834-9442	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14154 834-9443	14154 834-9443	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$990	Each	10%	\$891	Other	F1
14154 834-9444	14154 834-9444	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14154 834-9445	14154 834-9445	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1
14154 834-9446	14154 834-9446	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
14154 834-9447	14154 834-9447	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
14154 834-9448	14154 834-9448	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1
14154 834-9449	14154 834-9449	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
14154 834-9450	14154 834-9450	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1
14154 834-9451	14154 834-9451	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,423	Each	10%	\$1,281	Other	F1
14154 834-9452	14154 834-9452	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
14154 834-9453	14154 834-9453	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,398	Each	10%	\$2,158	Other	F1
14154 834-9454	14154 834-9454	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1
14154 834-9455	14154 834-9455	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,848	Each	10%	\$2,563	Other	F1
14154 834-9456	14154 834-9456	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,998	Each	10%	\$2,698	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14154 834-9457	14154 834-9457	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14154 834-9458	14154 834-9458	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14154 834-9459	14154 834-9459	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14154 834-9460	14154 834-9460	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14154 834-9461	14154 834-9461	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
14154 834-9462	14154 834-9462	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
14154 834-9463	14154 834-9463	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1
14154 834-9464	14154 834-9464	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
14154 834-9465	14154 834-9465	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14154 834-9466	14154 834-9466	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14154 834-9467	14154 834-9467	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14154 834-9468	14154 834-9468	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14154 834-9469	14154 834-9469	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14154 834-9470	14154 834-9470	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14154 834-9471	14154 834-9471	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14154 834-9472	14154 834-9472	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14154 834-9473	14154 834-9473	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14154 834-9474	14154 834-9474	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14154 834-9475	14154 834-9475	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14154 834-9476	14154 834-9476	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14154 834-9477	14154 834-9477	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14154 834-9478	14154 834-9478	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
14154 834-9479	14154 834-9479	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14154 834-9480	14154 834-9480	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14154 834-9481	14154 834-9481	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14154 834-9482	14154 834-9482	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14154 834-9483	14154 834-9483	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14154 834-9484	14154 834-9484	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14154 834-9485	14154 834-9485	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9486	14154 834-9486	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9487	14154 834-9487	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9488	14154 834-9488	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9489	14154 834-9489	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9490	14154 834-9490	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9491	14154 834-9491	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9492	14154 834-9492	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9493	14154 834-9493	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9494	14154 834-9494	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

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14154 834-9495	14154 834-9495	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9496	14154 834-9496	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9497	14154 834-9497	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9498	14154 834-9498	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9499	14154 834-9499	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9500	14154 834-9500	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9501	14154 834-9501	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9502	14154 834-9502	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9503	14154 834-9503	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9504	14154 834-9504	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14154 834-9505	14154 834-9505	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
14154 834-9506	14154 834-9506	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
14154 834-9507	14154 834-9507	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
14154 834-9508	14154 834-9508	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
14154 834-9509	14154 834-9509	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
14154 834-9510	14154 834-9510	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$680	Each	10%	\$612	Other	F1
14154 834-9511	14154 834-9511	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
14154 834-9512	14154 834-9512	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
14154 834-9513	14154 834-9513	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
14154 834-9514	14154 834-9514	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
14154 834-9515	14154 834-9515	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
14154 834-9516	14154 834-9516	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$850	Each	10%	\$765	Other	F1
14154 834-9517	14154 834-9517	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1
14154 834-9518	14154 834-9518	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1
14154 834-9519	14154 834-9519	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1
14154 834-9520	14154 834-9520	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
14154 834-9521	14154 834-9521	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
14154 834-9522	14154 834-9522	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$935	Each	10%	\$842	Other	F1
14154 834-9523	14154 834-9523	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
14154 834-9524	14154 834-9524	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
14154 834-9525	14154 834-9525	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1
14154 834-9526	14154 834-9526	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
14154 834-9527	14154 834-9527	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1
14154 834-9528	14154 834-9528	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$1,020	Each	10%	\$918	Other	F1
14154 834-9529	14154 834-9529	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
14154 834-9530	14154 834-9530	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
14154 834-9531	14154 834-9531	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
14154 834-9532	14154 834-9532	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14154 834-9533	14154 834-9533	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
14154 834-9534	14154 834-9534	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$69	Each	10%	\$62	Other	F1
14154 834-9535	14154 834-9535	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14154 834-9536	14154 834-9536	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
14154 834-9537	14154 834-9537	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
14154 834-9538	14154 834-9538	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
14154 834-9539	14154 834-9539	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
14154 834-9540	14154 834-9540	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$78	Each	10%	\$70	Other	F1
14154 834-9541	14154 834-9541	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1
14154 834-9542	14154 834-9542	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1
14154 834-9543	14154 834-9543	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1
14154 834-9544	14154 834-9544	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
14154 834-9545	14154 834-9545	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
14154 834-9546	14154 834-9546	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$82	Each	10%	\$74	Other	F1
14154 834-9547	14154 834-9547	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14154 834-9548	14154 834-9548	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14154 834-9549	14154 834-9549	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14154 834-9550	14154 834-9550	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14154 834-9551	14154 834-9551	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14154 834-9552	14154 834-9552	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1
14154 834-9553	14154 834-9553	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14154 834-9554	14154 834-9554	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14154 834-9555	14154 834-9555	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14154 834-9556	14154 834-9556	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
14154 834-9557	14154 834-9557	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
14154 834-9558	14154 834-9558	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
14154 834-9559	14154 834-9559	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$16	Each	10%	\$15	Other	F1
14154 834-9560	14154 834-9560	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other	F1
14154 834-9561	14154 834-9561	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$49	Each	10%	\$44	Other	F1
14154 834-9562	14154 834-9562	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$65	Each	10%	\$58	Other	F1
14154 834-9563	14154 834-9563	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$81	Each	10%	\$73	Other	F1
14154 834-9564	14154 834-9564	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
14154 834-9565	14154 834-9565	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
14154 834-9566	14154 834-9566	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1
14154 834-9567	14154 834-9567	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1
14154 834-9568	14154 834-9568	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1
14154 834-9569	14154 834-9569	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$77	Other	F1
14154 834-9570	14154 834-9570	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$103	Each	10%	\$92	Other	F1
14154 834-9571	14154 834-9571	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1
14154 834-9572	14154 834-9572	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$36	Each	10%	\$32	Other	F1
14154 834-9573	14154 834-9573	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$54	Each	10%	\$49	Other	F1
14154 834-9574	14154 834-9574	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1
14154 834-9575	14154 834-9575	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$90	Each	10%	\$81	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14154 834-9576	14154 834-9576	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$108	Each	10%	\$97	Other	F1
14154 834-9577	14154 834-9577	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14154 834-9578	14154 834-9578	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
14154 834-9579	14154 834-9579	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
14154 834-9580	14154 834-9580	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$115	Each	10%	\$104	Other	F1
14154 834-9581	14154 834-9581	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$144	Each	10%	\$130	Other	F1
14154 834-9582	14154 834-9582	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$173	Each	10%	\$156	Other	F1
14154 834-9583	14154 834-9583	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1
14154 834-9584	14154 834-9584	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1
14154 834-9585	14154 834-9585	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$97	Each	10%	\$87	Other	F1
14154 834-9586	14154 834-9586	Storage Unstructured	Maintenance 4 Years	\$130	Each	10%	\$117	Other	F1
14154 834-9587	14154 834-9587	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$162	Each	10%	\$146	Other	F1
14154 834-9588	14154 834-9588	Storage Unstructured	Maintenance 6 Years	\$194	Each	10%	\$175	Other	F1
14154 834-9589	14154 834-9589	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$34	Each	10%	\$31	Other	F1
14154 834-9590	14154 834-9590	Storage Unstructured	Maintenance 1 Year	\$68	Each	10%	\$62	Other	F1
14154 834-9591	14154 834-9591	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$103	Each	10%	\$92	Other	F1
14154 834-9592	14154 834-9592	Storage Unstructured	Maintenance 2 Years	\$137	Each	10%	\$123	Other	F1
14154 834-9593	14154 834-9593	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$171	Each	10%	\$154	Other	F1
14154 834-9594	14154 834-9594	Storage Unstructured	Maintenance 3 Years	\$205	Each	10%	\$185	Other	F1
14154 834-9595	14154 834-9595	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$36	Each	10%	\$32	Other	F1
14154 834-9596	14154 834-9596	Storage Unstructured	Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1
14154 834-9597	14154 834-9597	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$108	Each	10%	\$97	Other	F1
14154 834-9598	14154 834-9598	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$144	Each	10%	\$130	Other	F1
14154 834-9599	14154 834-9599	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$180	Each	10%	\$162	Other	F1
14154 834-9600	14154 834-9600	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$216	Each	10%	\$194	Other	F1
14154 834-9601	14154 834-9601	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$8	Each	10%	\$7	Other	F1
14154 834-9602	14154 834-9602	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2	\$16	Each	10%	\$14	Other	F1
14154 834-9603	14154 834-9603	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3	\$24	Each	10%	\$22	Other	F1
14154 834-9604	14154 834-9604	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4	\$32	Each	10%	\$29	Other	F1
14154 834-9605	14154 834-9605	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5	\$40	Each	10%	\$36	Other	F1
14154 834-9606	14154 834-9606	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6	\$48	Each	10%	\$43	Other	F1
14154 834-9607	14154 834-9607	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14154 834-9608	14154 834-9608	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$18	Each	10%	\$16	Other	F1
14154 834-9609	14154 834-9609	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$27	Each	10%	\$24	Other	F1
14154 834-9610	14154 834-9610	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$36	Each	10%	\$32	Other	F1
14154 834-9611	14154 834-9611	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$45	Each	10%	\$41	Other	F1
14154 834-9612	14154 834-9612	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$54	Each	10%	\$49	Other	F1
14154 834-9613	14154 834-9613	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
14154 834-9614	14154 834-9614	Storage Unstructured	Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1
14154 834-9615	14154 834-9615	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14154 834-9616	14154 834-9616	Storage Unstructured	Maintenance 2 Years	\$38	Each	10%	\$34	Other	F1
14154 834-9617	14154 834-9617	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$48	Each	10%	\$43	Other	F1
14154 834-9618	14154 834-9618	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$57	Each	10%	\$51	Other	F1
14154 834-9619	14154 834-9619	Storage Unstructured	Maintenance 6 Years	\$10	Each	10%	\$9	Other	F1
14154 834-9620	14154 834-9620	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$20	Each	10%	\$18	Other	F1
14154 834-9621	14154 834-9621	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$30	Each	10%	\$27	Other	F1
14154 834-9622	14154 834-9622	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$40	Each	10%	\$36	Other	F1
14154 834-9623	14154 834-9623	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$50	Each	10%	\$45	Other	F1
14154 834-9624	14154 834-9624	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$60	Each	10%	\$54	Other	F1
14154 834-9625	14154 834-9625	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1
14154 834-9626	14154 834-9626	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14154 834-9627	14154 834-9627	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
14154 834-9628	14154 834-9628	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14154 834-9629	14154 834-9629	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14154 834-9630	14154 834-9630	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14154 834-9631	14154 834-9631	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14154 834-9632	14154 834-9632	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14154 834-9633	14154 834-9633	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14154 834-9634	14154 834-9634	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14154 834-9635	14154 834-9635	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14154 834-9636	14154 834-9636	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14154 834-9637	14154 834-9637	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14154 834-9638	14154 834-9638	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$11	Each	10%	\$10	Other	F1
14154 834-9639	14154 834-9639	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
14154 834-9640	14154 834-9640	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$23	Each	10%	\$21	Other	F1
14154 834-9641	14154 834-9641	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14154 834-9642	14154 834-9642	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$34	Each	10%	\$31	Other	F1
14154 834-9643	14154 834-9643	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1
14154 834-9644	14154 834-9644	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$12	Each	10%	\$11	Other	F1
14154 834-9645	14154 834-9645	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$18	Each	10%	\$16	Other	F1
14154 834-9646	14154 834-9646	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$24	Each	10%	\$22	Other	F1
14154 834-9647	14154 834-9647	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other	F1
14154 834-9648	14154 834-9648	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6	\$36	Each	10%	\$32	Other	F1
14154 834-9649	14154 834-9649	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14154 834-9650	14154 834-9650	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14154 834-9651	14154 834-9651	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14154 834-9652	14154 834-9652	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14154 834-9653	14154 834-9653	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14154 834-9654	14154 834-9654	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14154 834-9655	14154 834-9655	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14154 834-9656	14154 834-9656	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14154 834-9657	14154 834-9657	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14154 834-9658	14154 834-9658	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14154 834-9659	14154 834-9659	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14154 834-9660	14154 834-9660	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14154 834-9661	14154 834-9661	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
14154 834-9662	14154 834-9662	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
14154 834-9663	14154 834-9663	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14154 834-9664	14154 834-9664	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$38	Each	10%	\$34	Other	F1
14154 834-9665	14154 834-9665	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$48	Each	10%	\$43	Other	F1
14154 834-9666	14154 834-9666	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$57	Each	10%	\$51	Other	F1
14154 834-9667	14154 834-9667	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1
14154 834-9668	14154 834-9668	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
14154 834-9669	14154 834-9669	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14154 834-9670	14154 834-9670	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14154 834-9671	14154 834-9671	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14154 834-9672	14154 834-9672	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14154 834-9673	14154 834-9673	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14154 834-9674	14154 834-9674	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14154 834-9675	14154 834-9675	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14154 834-9676	14154 834-9676	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14154 834-9677	14154 834-9677	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14154 834-9678	14154 834-9678	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14154 834-9679	14154 834-9679	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14154 834-9680	14154 834-9680	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14154 834-9681	14154 834-9681	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14154 834-9682	14154 834-9682	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14154 834-9683	14154 834-9683	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14154 834-9684	14154 834-9684	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14154 834-9685	14154 834-9685	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14154 834-9686	14154 834-9686	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14154 834-9687	14154 834-9687	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14154 834-9688	14154 834-9688	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14154 834-9689	14154 834-9689	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14154 834-9690	14154 834-9690	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14154 834-9691	14154 834-9691	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14154 834-9692	14154 834-9692	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14154 834-9693	14154 834-9693	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14154 834-9694	14154 834-9694	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14154 834-9695	14154 834-9695	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14154 834-9696	14154 834-9696	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14154 834-9697	14154 834-9697	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14154 834-9698	14154 834-9698	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14154 834-9699	14154 834-9699	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14154 834-9700	14154 834-9700	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14154 834-9701	14154 834-9701	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14154 834-9702	14154 834-9702	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14154 834-9703	14154 834-9703	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14154 834-9704	14154 834-9704	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14154 834-9705	14154 834-9705	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14154 834-9706	14154 834-9706	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14154 834-9707	14154 834-9707	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14154 834-9708	14154 834-9708	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1
14154 834-9709	14154 834-9709	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14154 834-9710	14154 834-9710	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14154 834-9711	14154 834-9711	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14154 834-9712	14154 834-9712	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14154 834-9713	14154 834-9713	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14154 834-9714	14154 834-9714	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1
14154 834-9715	14154 834-9715	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14154 834-9716	14154 834-9716	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14154 834-9717	14154 834-9717	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14154 834-9718	14154 834-9718	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14154 834-9719	14154 834-9719	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14154 834-9720	14154 834-9720	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1
14154 834-9721	14154 834-9721	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
14154 834-9722	14154 834-9722	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14154 834-9723	14154 834-9723	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$32	Each	10%	\$29	Other	F1	
14154 834-9724	14154 834-9724	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$42	Each	10%	\$38	Other	F1	
14154 834-9725	14154 834-9725	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$53	Each	10%	\$48	Other	F1	
14154 834-9726	14154 834-9726	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6	\$63	Each	10%	\$57	Other	F1	
14154 834-9727	14154 834-9727	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$12	Each	10%	\$11	Other	F1	
14154 834-9728	14154 834-9728	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$24	Each	10%	\$21	Other	F1	
14154 834-9729	14154 834-9729	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1	
14154 834-9730	14154 834-9730	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1	
14154 834-9731	14154 834-9731	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1	
14154 834-9732	14154 834-9732	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$71	Each	10%	\$64	Other	F1	
14154 834-9733	14154 834-9733	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1	
14154 834-9734	14154 834-9734	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1	
14154 834-9735	14154 834-9735	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1	
14154 834-9736	14154 834-9736	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$50	Each	10%	\$45	Other	F1	
14154 834-9737	14154 834-9737	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$63	Each	10%	\$56	Other	F1	
14154 834-9738	14154 834-9738	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$75	Each	10%	\$68	Other	F1	
14154 834-9739	14154 834-9739	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1	
14154 834-9740	14154 834-9740	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$24	Other	F1	
14154 834-9741	14154 834-9741	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1	
14154 834-9742	14154 834-9742	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1	
14154 834-9743	14154 834-9743	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$66	Each	10%	\$59	Other	F1	
14154 834-9744	14154 834-9744	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$79	Each	10%	\$71	Other	F1	
14154 834-9745	14154 834-9745	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1	
14154 834-9746	14154 834-9746	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1	
14154 834-9747	14154 834-9747	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1	
14154 834-9748	14154 834-9748	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1	
14154 834-9749	14154 834-9749	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1	
14154 834-9750	14154 834-9750	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1	
14154 834-9751	14154 834-9751	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1	
14154 834-9752	14154 834-9752	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1	
14154 834-9753	14154 834-9753	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1	
14154 834-9754	14154 834-9754	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1	
14154 834-9755	14154 834-9755	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1	
14154 834-9756	14154 834-9756	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1	
14154 834-9757	14154 834-9757	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1	
14154 834-9758	14154 834-9758	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
14154 834-9759	14154 834-9759	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1	
14154 834-9760	14154 834-9760	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1	
14154 834-9761	14154 834-9761	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1	
14154 834-9762	14154 834-9762	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1	
14154 834-9763	14154 834-9763	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
14154 834-9764	14154 834-9764	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
14154 834-9765	14154 834-9765	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1	
14154 834-9766	14154 834-9766	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1	
14154 834-9767	14154 834-9767	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1	
14154 834-9768	14154 834-9768	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1	
14154 834-9769	14154 834-9769	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1	
14154 834-9770	14154 834-9770	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14154 834-9771	14154 834-9771	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14154 834-9772	14154 834-9772	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14154 834-9773	14154 834-9773	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14154 834-9774	14154 834-9774	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14154 834-9775	14154 834-9775	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14154 834-9776	14154 834-9776	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14154 834-9777	14154 834-9777	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14154 834-9778	14154 834-9778	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14154 834-9779	14154 834-9779	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14154 834-9780	14154 834-9780	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$340	Each	10%	\$306	Other	F1
14154 834-9781	14154 834-9781	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$60	Each	10%	\$54	Other	F1
14154 834-9782	14154 834-9782	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$120	Each	10%	\$108	Other	F1
14154 834-9783	14154 834-9783	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$180	Each	10%	\$162	Other	F1
14154 834-9784	14154 834-9784	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$239	Each	10%	\$215	Other	F1
14154 834-9785	14154 834-9785	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$299	Each	10%	\$269	Other	F1
14154 834-9786	14154 834-9786	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$359	Each	10%	\$323	Other	F1
14154 834-9787	14154 834-9787	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$63	Each	10%	\$57	Other	F1
14154 834-9788	14154 834-9788	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$126	Each	10%	\$113	Other	F1
14154 834-9789	14154 834-9789	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14154 834-9790	14154 834-9790	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14154 834-9791	14154 834-9791	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14154 834-9792	14154 834-9792	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 6 Years	\$378	Each	10%	\$340	Other	F1
14154 834-9793	14154 834-9793	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14154 834-9794	14154 834-9794	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9795	14154 834-9795	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9796	14154 834-9796	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9797	14154 834-9797	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9798	14154 834-9798	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9799	14154 834-9799	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14154 834-9800	14154 834-9800	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9801	14154 834-9801	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9802	14154 834-9802	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9803	14154 834-9803	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9804	14154 834-9804	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9805	14154 834-9805	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14154 834-9806	14154 834-9806	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9807	14154 834-9807	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9808	14154 834-9808	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9809	14154 834-9809	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9810	14154 834-9810	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9811	14154 834-9811	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14154 834-9812	14154 834-9812	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9813	14154 834-9813	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9814	14154 834-9814	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9815	14154 834-9815	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14154 834-9816	14154 834-9816	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14154 837-0271	14154 837-0271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1
14154 837-0272	14154 837-0272	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%	\$220	Other	F1
14154 837-0273	14154 837-0273	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$93	Each	10%	\$84	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14154 837-0274	14154 837-0274	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1
14154 837-0275	14154 837-0275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
14154 837-0276	14154 837-0276	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
14154 837-0277	14154 837-0277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$109	Each	10%	\$98	Other	F1
14154 837-0278	14154 837-0278	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
14154 837-0299	14154 837-0299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$78	Each	10%	\$70	Other	F1
14154 837-0300	14154 837-0300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$245	Each	10%	\$220	Other	F1
14154 837-0301	14154 837-0301	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$93	Each	10%	\$84	Other	F1
14154 837-0302	14154 837-0302	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1
14154 837-0303	14154 837-0303	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
14154 837-0304	14154 837-0304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
14154 837-0305	14154 837-0305	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$109	Each	10%	\$98	Other	F1
14154 837-0306	14154 837-0306	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
14154 847-6025	14154 847-6025	Storage Unstructured	Keep Your Component For Enterprise	\$16,971	Each	10%	\$15,274	Other	F1
14154 847-6026	14154 847-6026	Storage Unstructured	Keep Your Component For Enterprise	\$16,971	Each	10%	\$15,274	Other	F1
14154 926-0476	14154 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14150 831-4630	14150 831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14150 831-4631	14150 831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14150 831-4632	14150 831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14150 831-4633	14150 831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14150 833-8161	14150 833-8161	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$9	Each	10%	\$8	Other	F1
14150 833-8162	14150 833-8162	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$9	Each	10%	\$8	Other	F1
14150 833-8163	14150 833-8163	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$10	Each	10%	\$9	Other	F1
14150 833-8164	14150 833-8164	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$10	Each	10%	\$9	Other	F1
14150 833-8165	14150 833-8165	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$11	Each	10%	\$10	Other	F1
14150 833-8166	14150 833-8166	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$11	Each	10%	\$10	Other	F1
14150 833-8167	14150 833-8167	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$12	Each	10%	\$11	Other	F1
14150 833-8168	14150 833-8168	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$12	Each	10%	\$11	Other	F1
14150 833-8193	14150 833-8193	Storage Unstructured	Keep Your Components	\$1,127	Each	10%	\$1,014	Other	F1
14150 833-8194	14150 833-8194	Storage Unstructured	Keep Your Components	\$1,127	Each	10%	\$1,014	Other	F1
14150 833-8218	14150 833-8218	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis	\$1,206	Each	10%	\$1,086	Other	F1
14150 833-8219	14150 833-8219	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis	\$1,206	Each	10%	\$1,086	Other	F1
14150 833-8225	14150 833-8225	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,809	Each	10%	\$1,628	Other	F1
14150 833-8226	14150 833-8226	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,809	Each	10%	\$1,628	Other	F1
14150 833-8232	14150 833-8232	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,447	Each	10%	\$1,303	Other	F1
14150 833-8233	14150 833-8233	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,447	Each	10%	\$1,303	Other	F1
14150 833-8239	14150 833-8239	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,171	Each	10%	\$1,954	Other	F1
14150 833-8240	14150 833-8240	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,171	Each	10%	\$1,954	Other	F1
14150 833-8246	14150 833-8246	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis	\$1,568	Each	10%	\$1,411	Other	F1
14150 833-8247	14150 833-8247	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis	\$1,568	Each	10%	\$1,411	Other	F1
14150 833-8253	14150 833-8253	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,352	Each	10%	\$2,117	Other	F1
14150 833-8254	14150 833-8254	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,352	Each	10%	\$2,117	Other	F1
14150 833-8260	14150 833-8260	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,689	Each	10%	\$1,520	Other	F1
14150 833-8261	14150 833-8261	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$1,689	Each	10%	\$1,520	Other	F1
14150 833-8267	14150 833-8267	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,533	Each	10%	\$2,280	Other	F1



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Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14150_833-8268	14150_833-8268	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,533	Each	10%	\$2,280	Other	F1
14150_833-8269	14150_833-8269	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$663	Each	10%	\$597	Other	F1
14150_833-8270	14150_833-8270	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$663	Each	10%	\$597	Other	F1
14150_833-8271	14150_833-8271	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$440	Each	10%	\$396	Other	F1
14150_833-8272	14150_833-8272	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$440	Each	10%	\$396	Other	F1
14150_833-8273	14150_833-8273	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$553	Each	10%	\$498	Other	F1
14150_833-8274	14150_833-8274	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$553	Each	10%	\$498	Other	F1
14150_833-8275	14150_833-8275	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$367	Each	10%	\$330	Other	F1
14150_833-8276	14150_833-8276	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$367	Each	10%	\$330	Other	F1
14150_833-8277	14150_833-8277	Storage Unstructured	Keep Your Hard Drive	\$563	Each	10%	\$507	Other	F1
14150_833-8278	14150_833-8278	Storage Unstructured	Keep Your Hard Drive	\$563	Each	10%	\$507	Other	F1
14150_835-4262	14150_835-4262	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14150_835-4263	14150_835-4263	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14150_835-4264	14150_835-4264	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14150_835-4265	14150_835-4265	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14150_835-4266	14150_835-4266	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14150_835-4267	14150_835-4267	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14150_835-4268	14150_835-4268	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,170	Each	10%	\$1,053	Other	F1
14150_835-4269	14150_835-4269	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
14150_835-4270	14150_835-4270	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$382	Each	10%	\$343	Other	F1
14150_835-4271	14150_835-4271	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$429	Each	10%	\$386	Other	F1
14150_835-4272	14150_835-4272	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$453	Each	10%	\$408	Other	F1
14150_835-4273	14150_835-4273	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$477	Each	10%	\$429	Other	F1
14150_835-4274	14150_835-4274	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$479	Each	10%	\$431	Other	F1
14150_835-4275	14150_835-4275	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$539	Each	10%	\$485	Other	F1
14150_835-4276	14150_835-4276	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$569	Each	10%	\$512	Other	F1
14150_835-4277	14150_835-4277	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	Each	10%	\$539	Other	F1
14150_835-4278	14150_835-4278	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$959	Each	10%	\$863	Other	F1
14150_835-4279	14150_835-4279	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,079	Each	10%	\$971	Other	F1
14150_835-4280	14150_835-4280	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$1,139	Each	10%	\$1,025	Other	F1
14150_835-4281	14150_835-4281	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,199	Each	10%	\$1,079	Other	F1
14150_835-4282	14150_835-4282	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14150_835-4283	14150_835-4283	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14150_835-4284	14150_835-4284	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14150_835-4285	14150_835-4285	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14150_835-4286	14150_835-4286	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$157	Each	10%	\$142	Other	F1
14150_835-4287	14150_835-4287	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$177	Each	10%	\$159	Other	F1
14150_835-4288	14150_835-4288	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$187	Each	10%	\$168	Other	F1
14150_835-4289	14150_835-4289	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$197	Each	10%	\$177	Other	F1
14150_835-4290	14150_835-4290	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14150_835-4291	14150_835-4291	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14150_835-4292	14150_835-4292	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14150_835-4293	14150_835-4293	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14150_835-4294	14150_835-4294	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14150_835-4295	14150_835-4295	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14150_835-4296	14150_835-4296	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14150_835-4297	14150_835-4297	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14150_835-4298	14150_835-4298	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14150_835-4299	14150_835-4299	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14150_835-4300	14150_835-4300	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14150_835-4301	14150_835-4301	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1	
14150_835-4302	14150_835-4302	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$336	Each	10%	\$303	Other	F1	
14150_835-4303	14150_835-4303	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$379	Each	10%	\$341	Other	F1	
14150_835-4304	14150_835-4304	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$400	Each	10%	\$360	Other	F1	
14150_835-4305	14150_835-4305	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$421	Each	10%	\$379	Other	F1	
14150_835-4306	14150_835-4306	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1	
14150_835-4307	14150_835-4307	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1	
14150_835-4308	14150_835-4308	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1	
14150_835-4309	14150_835-4309	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1	
14150_835-4310	14150_835-4310	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4311	14150_835-4311	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4312	14150_835-4312	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4313	14150_835-4313	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4314	14150_835-4314	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4315	14150_835-4315	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4316	14150_835-4316	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4317	14150_835-4317	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4318	14150_835-4318	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4319	14150_835-4319	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4320	14150_835-4320	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4321	14150_835-4321	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4322	14150_835-4322	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4323	14150_835-4323	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4324	14150_835-4324	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4325	14150_835-4325	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4326	14150_835-4326	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4327	14150_835-4327	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4328	14150_835-4328	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4329	14150_835-4329	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4330	14150_835-4330	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1	
14150_835-4331	14150_835-4331	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1	
14150_835-4332	14150_835-4332	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1	
14150_835-4333	14150_835-4333	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1	
14150_835-4334	14150_835-4334	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1	
14150_835-4335	14150_835-4335	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1	
14150_835-4336	14150_835-4336	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,170	Each	10%	\$1,053	Other	F1	
14150_835-4337	14150_835-4337	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,260	Each	10%	\$1,134	Other	F1	
14150_835-4338	14150_835-4338	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$382	Each	10%	\$343	Other	F1	
14150_835-4339	14150_835-4339	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$429	Each	10%	\$386	Other	F1	
14150_835-4340	14150_835-4340	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$453	Each	10%	\$408	Other	F1	
14150_835-4341	14150_835-4341	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$477	Each	10%	\$429	Other	F1	
14150_835-4342	14150_835-4342	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$479	Each	10%	\$431	Other	F1	
14150_835-4343	14150_835-4343	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$539	Each	10%	\$485	Other	F1	
14150_835-4344	14150_835-4344	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$569	Each	10%	\$512	Other	F1	
14150_835-4345	14150_835-4345	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	Each	10%	\$539	Other	F1	
14150_835-4346	14150_835-4346	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$959	Each	10%	\$863	Other	F1	
14150_835-4347	14150_835-4347	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,079	Each	10%	\$971	Other	F1	
14150_835-4348	14150_835-4348	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$1,139	Each	10%	\$1,025	Other	F1	
14150_835-4349	14150_835-4349	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,199	Each	10%	\$1,079	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14150_835-4350	14150_835-4350	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1	
14150_835-4351	14150_835-4351	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1	
14150_835-4352	14150_835-4352	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1	
14150_835-4353	14150_835-4353	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1	
14150_835-4354	14150_835-4354	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$157	Each	10%	\$142	Other	F1	
14150_835-4355	14150_835-4355	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$177	Each	10%	\$159	Other	F1	
14150_835-4356	14150_835-4356	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$187	Each	10%	\$168	Other	F1	
14150_835-4357	14150_835-4357	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$197	Each	10%	\$177	Other	F1	
14150_835-4358	14150_835-4358	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1	
14150_835-4359	14150_835-4359	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1	
14150_835-4360	14150_835-4360	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1	
14150_835-4361	14150_835-4361	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1	
14150_835-4362	14150_835-4362	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1	
14150_835-4363	14150_835-4363	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1	
14150_835-4364	14150_835-4364	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1	
14150_835-4365	14150_835-4365	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1	
14150_835-4366	14150_835-4366	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1	
14150_835-4367	14150_835-4367	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1	
14150_835-4368	14150_835-4368	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1	
14150_835-4369	14150_835-4369	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1	
14150_835-4370	14150_835-4370	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$336	Each	10%	\$303	Other	F1	
14150_835-4371	14150_835-4371	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$379	Each	10%	\$341	Other	F1	
14150_835-4372	14150_835-4372	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$400	Each	10%	\$360	Other	F1	
14150_835-4373	14150_835-4373	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$421	Each	10%	\$379	Other	F1	
14150_835-4374	14150_835-4374	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1	
14150_835-4375	14150_835-4375	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1	
14150_835-4376	14150_835-4376	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1	
14150_835-4377	14150_835-4377	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1	
14150_835-4378	14150_835-4378	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4379	14150_835-4379	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4380	14150_835-4380	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
14150_835-4381	14150_835-4381	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4382	14150_835-4382	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4383	14150_835-4383	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4384	14150_835-4384	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4385	14150_835-4385	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4386	14150_835-4386	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4387	14150_835-4387	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4388	14150_835-4388	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4389	14150_835-4389	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4390	14150_835-4390	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4391	14150_835-4391	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4392	14150_835-4392	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4393	14150_835-4393	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14150_835-4394	14150_835-4394	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4395	14150_835-4395	Storage Unstructured	Maintenance ProSupport Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column L (Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14150_835-4396	14150_835-4396	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4397	14150_835-4397	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14150_835-4398	14150_835-4398	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$47	Each	10%	\$43	Other	F1	
14150_835-4399	14150_835-4399	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$95	Each	10%	\$85	Other	F1	
14150_835-4400	14150_835-4400	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$142	Each	10%	\$128	Other	F1	
14150_835-4401	14150_835-4401	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$189	Each	10%	\$171	Other	F1	
14150_835-4402	14150_835-4402	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$237	Each	10%	\$213	Other	F1	
14150_835-4403	14150_835-4403	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$284	Each	10%	\$256	Other	F1	
14150_835-4404	14150_835-4404	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1	
14150_835-4405	14150_835-4405	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$114	Each	10%	\$102	Other	F1	
14150_835-4406	14150_835-4406	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$171	Each	10%	\$153	Other	F1	
14150_835-4407	14150_835-4407	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$205	Other	F1	
14150_835-4408	14150_835-4408	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$256	Other	F1	
14150_835-4409	14150_835-4409	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$341	Each	10%	\$307	Other	F1	
14150_835-4410	14150_835-4410	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$62	Each	10%	\$55	Other	F1	
14150_835-4411	14150_835-4411	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$123	Each	10%	\$111	Other	F1	
14150_835-4412	14150_835-4412	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$185	Each	10%	\$166	Other	F1	
14150_835-4413	14150_835-4413	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$246	Each	10%	\$222	Other	F1	
14150_835-4414	14150_835-4414	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$308	Each	10%	\$277	Other	F1	
14150_835-4415	14150_835-4415	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$369	Each	10%	\$333	Other	F1	
14150_835-4416	14150_835-4416	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1	
14150_835-4417	14150_835-4417	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$133	Each	10%	\$119	Other	F1	
14150_835-4418	14150_835-4418	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1	
14150_835-4419	14150_835-4419	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$239	Other	F1	
14150_835-4420	14150_835-4420	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$332	Each	10%	\$298	Other	F1	
14150_835-4421	14150_835-4421	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$398	Each	10%	\$358	Other	F1	
14150_835-4422	14150_835-4422	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1	
14150_835-4423	14150_835-4423	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1	
14150_835-4424	14150_835-4424	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1	
14150_835-4425	14150_835-4425	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1	
14150_835-4426	14150_835-4426	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1	
14150_835-4427	14150_835-4427	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$33	Other	F1	
14150_835-4428	14150_835-4428	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1	
14150_835-4429	14150_835-4429	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1	
14150_835-4430	14150_835-4430	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1	
14150_835-4431	14150_835-4431	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1	
14150_835-4432	14150_835-4432	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1	
14150_835-4433	14150_835-4433	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$41	Each	10%	\$37	Other	F1	
14150_835-4434	14150_835-4434	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1	
14150_835-4435	14150_835-4435	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1	
14150_835-4436	14150_835-4436	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1	
14150_835-4437	14150_835-4437	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1	
14150_835-4438	14150_835-4438	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1	
14150_835-4439	14150_835-4439	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$43	Each	10%	\$39	Other	F1	
14150_835-4440	14150_835-4440	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1	
14150_835-4441	14150_835-4441	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1	
14150_835-4442	14150_835-4442	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14150_835-4443	14150_835-4443	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
14150_835-4444	14150_835-4444	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$34	Other	F1
14150_835-4445	14150_835-4445	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$46	Each	10%	\$41	Other	F1
14150_835-4446	14150_835-4446	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14150_835-4447	14150_835-4447	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1
14150_835-4448	14150_835-4448	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1
14150_835-4449	14150_835-4449	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$31	Each	10%	\$28	Other	F1
14150_835-4450	14150_835-4450	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$35	Other	F1
14150_835-4451	14150_835-4451	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$46	Each	10%	\$41	Other	F1
14150_835-4452	14150_835-4452	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14150_835-4453	14150_835-4453	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$17	Each	10%	\$16	Other	F1
14150_835-4454	14150_835-4454	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1
14150_835-4455	14150_835-4455	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$35	Each	10%	\$31	Other	F1
14150_835-4456	14150_835-4456	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$39	Other	F1
14150_835-4457	14150_835-4457	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$52	Each	10%	\$47	Other	F1
14150_835-4458	14150_835-4458	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14150_835-4459	14150_835-4459	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14150_835-4460	14150_835-4460	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1
14150_835-4461	14150_835-4461	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$33	Other	F1
14150_835-4462	14150_835-4462	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1
14150_835-4463	14150_835-4463	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$55	Each	10%	\$49	Other	F1
14150_835-4464	14150_835-4464	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14150_835-4465	14150_835-4465	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14150_835-4466	14150_835-4466	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14150_835-4467	14150_835-4467	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1
14150_835-4468	14150_835-4468	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14150_835-4469	14150_835-4469	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$58	Each	10%	\$52	Other	F1
14150_835-4470	14150_835-4470	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$14	Other	F1
14150_835-4471	14150_835-4471	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$31	Each	10%	\$28	Other	F1
14150_835-4472	14150_835-4472	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$46	Each	10%	\$41	Other	F1
14150_835-4473	14150_835-4473	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$61	Each	10%	\$55	Other	F1
14150_835-4474	14150_835-4474	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$77	Each	10%	\$69	Other	F1
14150_835-4475	14150_835-4475	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$92	Each	10%	\$83	Other	F1
14150_835-4476	14150_835-4476	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1
14150_835-4477	14150_835-4477	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1
14150_835-4478	14150_835-4478	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1
14150_835-4479	14150_835-4479	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$69	Each	10%	\$62	Other	F1
14150_835-4480	14150_835-4480	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$78	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14150_835-4481	14150_835-4481	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$104	Each	10%	\$93	Other	F1
14150_835-4482	14150_835-4482	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1
14150_835-4483	14150_835-4483	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$36	Each	10%	\$33	Other	F1
14150_835-4484	14150_835-4484	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$55	Each	10%	\$49	Other	F1
14150_835-4485	14150_835-4485	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$73	Each	10%	\$66	Other	F1
14150_835-4486	14150_835-4486	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$91	Each	10%	\$82	Other	F1
14150_835-4487	14150_835-4487	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 6 Years	\$109	Each	10%	\$98	Other	F1
14150_835-4488	14150_835-4488	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1
14150_835-4489	14150_835-4489	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$38	Each	10%	\$35	Other	F1
14150_835-4490	14150_835-4490	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$58	Each	10%	\$52	Other	F1
14150_835-4491	14150_835-4491	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$77	Each	10%	\$69	Other	F1
14150_835-4492	14150_835-4492	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$96	Each	10%	\$86	Other	F1
14150_835-4493	14150_835-4493	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 6 Years	\$115	Each	10%	\$104	Other	F1
14150_835-4494	14150_835-4494	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14150_835-4495	14150_835-4495	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14150_835-4496	14150_835-4496	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14150_835-4497	14150_835-4497	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14150_835-4498	14150_835-4498	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14150_835-4499	14150_835-4499	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14150_835-4500	14150_835-4500	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14150_835-4501	14150_835-4501	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4502	14150_835-4502	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14150_835-4503	14150_835-4503	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14150_835-4504	14150_835-4504	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14150_835-4505	14150_835-4505	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14150_835-4506	14150_835-4506	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14150_835-4507	14150_835-4507	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4508	14150_835-4508	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14150_835-4509	14150_835-4509	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14150_835-4510	14150_835-4510	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14150_835-4511	14150_835-4511	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14150_835-4512	14150_835-4512	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14150_835-4513	14150_835-4513	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14150_835-4514	14150_835-4514	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14150_835-4515	14150_835-4515	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14150_835-4516	14150_835-4516	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14150_835-4517	14150_835-4517	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14150_835-4518	14150_835-4518	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14150_835-4519	14150_835-4519	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
14150_835-4520	14150_835-4520	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
14150_835-4521	14150_835-4521	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4522	14150_835-4522	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$13	Each	10%	\$12	Other	F1
14150_835-4523	14150_835-4523	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$15	Each	10%	\$14	Other	F1
14150_835-4524	14150_835-4524	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14150_835-4525	14150_835-4525	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14150_835-4526	14150_835-4526	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14150_835-4527	14150_835-4527	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$10	Other	F1
14150_835-4528	14150_835-4528	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
14150_835-4528	14150_835-4528	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$17	Each	10%	\$16	Other	F1
14150_835-4529	14150_835-4529	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14150_835-4530	14150_835-4530	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14150_835-4531	14150_835-4531	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14150_835-4532	14150_835-4532	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
14150_835-4533	14150_835-4533	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
14150_835-4534	14150_835-4534	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$18	Each	10%	\$16	Other	F1
14150_835-4535	14150_835-4535	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14150_835-4536	14150_835-4536	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14150_835-4537	14150_835-4537	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4538	14150_835-4538	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14150_835-4539	14150_835-4539	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14150_835-4540	14150_835-4540	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14150_835-4541	14150_835-4541	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14150_835-4542	14150_835-4542	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14150_835-4543	14150_835-4543	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14150_835-4544	14150_835-4544	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14150_835-4545	14150_835-4545	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14150_835-4546	14150_835-4546	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14150_835-4547	14150_835-4547	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14150_835-4548	14150_835-4548	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4549	14150_835-4549	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14150_835-4550	14150_835-4550	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14150_835-4551	14150_835-4551	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14150_835-4552	14150_835-4552	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14150_835-4553	14150_835-4553	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14150_835-4554	14150_835-4554	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4555	14150_835-4555	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14150_835-4557	14150_835-4557	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14150_835-4558	14150_835-4558	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14150_835-4559	14150_835-4559	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14150_835-4560	14150_835-4560	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14150_835-4561	14150_835-4561	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14150_835-4562	14150_835-4562	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14150_835-4563	14150_835-4563	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14150_835-4564	14150_835-4564	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14150_835-4565	14150_835-4565	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14150_835-4566	14150_835-4566	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14150_835-4567	14150_835-4567	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14150_835-4568	14150_835-4568	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14150_835-4569	14150_835-4569	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14150_835-4570	14150_835-4570	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14150_835-4571	14150_835-4571	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14150_835-4572	14150_835-4572	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14150_835-4573	14150_835-4573	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4574	14150_835-4574	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14150_835-4575	14150_835-4575	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14150_835-4576	14150_835-4576	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14150_835-4577	14150_835-4577	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14150_835-4578	14150_835-4578	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14150_835-4579	14150_835-4579	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4580	14150_835-4580	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14150_835-4581	14150_835-4581	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14150_835-4582	14150_835-4582	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14150_835-4583	14150_835-4583	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14150_835-4584	14150_835-4584	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14150_835-4585	14150_835-4585	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14150_835-4586	14150_835-4586	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14150_835-4587	14150_835-4587	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14150_835-4588	14150_835-4588	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14150_835-4589	14150_835-4589	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14150_835-4590	14150_835-4590	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14150_835-4591	14150_835-4591	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14150_835-4592	14150_835-4592	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
14150_835-4593	14150_835-4593	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
14150_835-4594	14150_835-4594	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
14150_835-4595	14150_835-4595	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$11	Each	10%	\$10	Other	F1
14150_835-4596	14150_835-4596	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14150_835-4597	14150_835-4597	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14150_835-4598	14150_835-4598	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
14150_835-4599	14150_835-4599	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
14150_835-4600	14150_835-4600	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4601	14150_835-4601	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$12	Each	10%	\$11	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14150_835-4602	14150_835-4602	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14150_835-4603	14150_835-4603	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1	
14150_835-4604	14150_835-4604	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1	
14150_835-4605	14150_835-4605	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1	
14150_835-4606	14150_835-4606	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1	
14150_835-4607	14150_835-4607	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$13	Each	10%	\$11	Other	F1	
14150_835-4608	14150_835-4608	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1	
14150_835-4609	14150_835-4609	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1	
14150_835-4610	14150_835-4610	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$7	Each	10%	\$6	Other	F1	
14150_835-4611	14150_835-4611	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$9	Each	10%	\$8	Other	F1	
14150_835-4612	14150_835-4612	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1	
14150_835-4613	14150_835-4613	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$13	Each	10%	\$12	Other	F1	
14150_835-4614	14150_835-4614	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1	
14150_835-4615	14150_835-4615	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$12	Each	10%	\$11	Other	F1	
14150_835-4616	14150_835-4616	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$18	Each	10%	\$16	Other	F1	
14150_835-4617	14150_835-4617	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$24	Each	10%	\$21	Other	F1	
14150_835-4618	14150_835-4618	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other	F1	
14150_835-4619	14150_835-4619	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6	\$36	Each	10%	\$32	Other	F1	
14150_835-4620	14150_835-4620	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$7	Each	10%	\$6	Other	F1	
14150_835-4621	14150_835-4621	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$13	Each	10%	\$12	Other	F1	
14150_835-4622	14150_835-4622	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$20	Each	10%	\$18	Other	F1	
14150_835-4623	14150_835-4623	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$27	Each	10%	\$24	Other	F1	
14150_835-4624	14150_835-4624	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5	\$33	Each	10%	\$30	Other	F1	
14150_835-4625	14150_835-4625	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6	\$40	Each	10%	\$36	Other	F1	
14150_835-4626	14150_835-4626	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$7	Each	10%	\$6	Other	F1	
14150_835-4627	14150_835-4627	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$14	Each	10%	\$13	Other	F1	
14150_835-4628	14150_835-4628	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$21	Each	10%	\$19	Other	F1	
14150_835-4629	14150_835-4629	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$28	Each	10%	\$25	Other	F1	
14150_835-4630	14150_835-4630	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$35	Each	10%	\$32	Other	F1	
14150_835-4631	14150_835-4631	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$42	Each	10%	\$38	Other	F1	
14150_835-4632	14150_835-4632	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$7	Each	10%	\$7	Other	F1	
14150_835-4633	14150_835-4633	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$15	Each	10%	\$13	Other	F1	
14150_835-4634	14150_835-4634	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$22	Each	10%	\$20	Other	F1	
14150_835-4635	14150_835-4635	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$30	Each	10%	\$27	Other	F1	
14150_835-4636	14150_835-4636	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$37	Each	10%	\$33	Other	F1	
14150_835-4637	14150_835-4637	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$44	Each	10%	\$40	Other	F1	
14150_835-4638	14150_835-4638	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%	\$2	Other	F1	
14150_835-4639	14150_835-4639	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$4	Each	10%	\$3	Other	F1	
14150_835-4640	14150_835-4640	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$5	Each	10%	\$5	Other	F1	
14150_835-4641	14150_835-4641	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$7	Each	10%	\$6	Other	F1	
14150_835-4642	14150_835-4642	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5	\$9	Each	10%	\$8	Other	F1	
14150_835-4643	14150_835-4643	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6	\$11	Each	10%	\$10	Other	F1	
14150_835-4644	14150_835-4644	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14150_835-4645	14150_835-4645	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1	
14150_835-4646	14150_835-4646	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1	
14150_835-4647	14150_835-4647	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1	
14150_835-4648	14150_835-4648	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1	
14150_835-4649	14150_835-4649	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$12	Each	10%	\$11	Other	F1	
14150_835-4650	14150_835-4650	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14150_835-4651	14150_835-4651	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1	
14150_835-4652	14150_835-4652	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14150_835-4653	14150_835-4653	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
14150_835-4654	14150_835-4654	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14150_835-4655	14150_835-4655	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$11	Other	F1
14150_835-4656	14150_835-4656	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14150_835-4657	14150_835-4657	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14150_835-4658	14150_835-4658	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
14150_835-4659	14150_835-4659	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
14150_835-4660	14150_835-4660	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
14150_835-4661	14150_835-4661	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$12	Other	F1
14150_835-4662	14150_835-4662	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14150_835-4663	14150_835-4663	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14150_835-4664	14150_835-4664	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14150_835-4665	14150_835-4665	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14150_835-4666	14150_835-4666	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14150_835-4667	14150_835-4667	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14150_835-4668	14150_835-4668	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14150_835-4669	14150_835-4669	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14150_835-4670	14150_835-4670	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14150_835-4671	14150_835-4671	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14150_835-4672	14150_835-4672	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14150_835-4673	14150_835-4673	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$340	Each	10%	\$306	Other	F1
14150_835-4674	14150_835-4674	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14150_835-4675	14150_835-4675	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14150_835-4676	14150_835-4676	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14150_835-4677	14150_835-4677	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14150_835-4678	14150_835-4678	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14150_835-4679	14150_835-4679	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 6 Years	\$359	Each	10%	\$323	Other	F1
14150_835-4680	14150_835-4680	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14150_835-4681	14150_835-4681	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14150_835-4682	14150_835-4682	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14150_835-4683	14150_835-4683	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14150_835-4684	14150_835-4684	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14150_835-4685	14150_835-4685	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 6 Years	\$378	Each	10%	\$340	Other	F1
14150_835-4686	14150_835-4686	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14150_835-4687	14150_835-4687	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4688	14150_835-4688	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4689	14150_835-4689	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4690	14150_835-4690	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14150_835-4691	14150_835-4691	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4692	14150_835-4692	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14150_835-4693	14150_835-4693	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4694	14150_835-4694	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4695	14150_835-4695	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4696	14150_835-4696	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4697	14150_835-4697	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4698	14150_835-4698	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14150_835-4699	14150_835-4699	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4700	14150_835-4700	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4701	14150_835-4701	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4702	14150_835-4702	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4703	14150_835-4703	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4704	14150_835-4704	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14150_835-4705	14150_835-4705	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4706	14150_835-4706	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4707	14150_835-4707	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4708	14150_835-4708	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14150_835-4709	14150_835-4709	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14150_837-0271	14150_837-0271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$78	Each	10%	\$70	Other	F1
14150_837-0272	14150_837-0272	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$245	Each	10%	\$220	Other	F1
14150_837-0273	14150_837-0273	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$93	Each	10%	\$84	Other	F1
14150_837-0274	14150_837-0274	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1
14150_837-0275	14150_837-0275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
14150_837-0276	14150_837-0276	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
14150_837-0277	14150_837-0277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$109	Each	10%	\$98	Other	F1
14150_837-0278	14150_837-0278	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
14150_837-0299	14150_837-0299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$78	Each	10%	\$70	Other	F1
14150_837-0300	14150_837-0300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$245	Each	10%	\$220	Other	F1
14150_837-0301	14150_837-0301	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$93	Each	10%	\$84	Other	F1
14150_837-0302	14150_837-0302	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1
14150_837-0303	14150_837-0303	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
14150_837-0304	14150_837-0304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
14150_837-0305	14150_837-0305	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$109	Each	10%	\$98	Other	F1
14150_837-0306	14150_837-0306	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
14150_847-6036	14150_847-6036	Storage Unstructured	Keep Your Component For Enterprise	\$1,127	Each	10%	\$1,014	Other	F1
14150_847-6037	14150_847-6037	Storage Unstructured	Keep Your Component For Enterprise	\$1,127	Each	10%	\$1,014	Other	F1
14150_926-0476	14150_926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14181_831-4630	14181_831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14181_831-4631	14181_831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14181_831-4632	14181_831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14181_831-4633	14181_831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14181_833-8289	14181_833-8289	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$12	Each	10%	\$11	Other	F1
14181_833-8290	14181_833-8290	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$12	Each	10%	\$11	Other	F1
14181_833-8291	14181_833-8291	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$15	Each	10%	\$13	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14181_833-8292	14181_833-8292	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$15	\$13	Each	10%	\$13	Other	F1
14181_833-8293	14181_833-8293	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$16	\$15	Each	10%	\$15	Other	F1
14181_833-8294	14181_833-8294	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$16	\$15	Each	10%	\$15	Other	F1
14181_833-8295	14181_833-8295	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$17	\$16	Each	10%	\$16	Other	F1
14181_833-8296	14181_833-8296	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$17	\$16	Each	10%	\$16	Other	F1
14181_833-8353	14181_833-8353	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$2,176	\$1,958	Each	10%	\$1,958	Other	F1
14181_833-8354	14181_833-8354	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$2,176	\$1,958	Each	10%	\$1,958	Other	F1
14181_833-8367	14181_833-8367	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,611	\$2,350	Each	10%	\$2,350	Other	F1
14181_833-8368	14181_833-8368	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,611	\$2,350	Each	10%	\$2,350	Other	F1
14181_833-8381	14181_833-8381	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,829	\$2,546	Each	10%	\$2,546	Other	F1
14181_833-8382	14181_833-8382	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,829	\$2,546	Each	10%	\$2,546	Other	F1
14181_833-8395	14181_833-8395	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$3,047	\$2,742	Each	10%	\$2,742	Other	F1
14181_833-8396	14181_833-8396	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$3,047	\$2,742	Each	10%	\$2,742	Other	F1
14181_833-8397	14181_833-8397	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,027	\$924	Each	10%	\$924	Other	F1
14181_833-8398	14181_833-8398	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,027	\$924	Each	10%	\$924	Other	F1
14181_833-8399	14181_833-8399	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$682	\$614	Each	10%	\$614	Other	F1
14181_833-8400	14181_833-8400	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$682	\$614	Each	10%	\$614	Other	F1
14181_833-8401	14181_833-8401	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$856	\$770	Each	10%	\$770	Other	F1
14181_833-8402	14181_833-8402	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$856	\$770	Each	10%	\$770	Other	F1
14181_833-8403	14181_833-8403	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$568	\$511	Each	10%	\$511	Other	F1
14181_833-8404	14181_833-8404	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$568	\$511	Each	10%	\$511	Other	F1
14181_833-8405	14181_833-8405	Storage Unstructured	Keep Your Hard Drive	\$865	\$778	Each	10%	\$778	Other	F1
14181_833-8406	14181_833-8406	Storage Unstructured	Keep Your Hard Drive	\$865	\$778	Each	10%	\$778	Other	F1
14181_835-4262	14181_835-4262	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	\$1,764	Each	10%	\$1,764	Other	F1
14181_835-4263	14181_835-4263	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	\$2,117	Each	10%	\$2,117	Other	F1
14181_835-4264	14181_835-4264	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	\$2,293	Each	10%	\$2,293	Other	F1
14181_835-4265	14181_835-4265	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	\$2,470	Each	10%	\$2,470	Other	F1
14181_835-4266	14181_835-4266	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$900	\$810	Each	10%	\$810	Other	F1
14181_835-4267	14181_835-4267	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	\$972	Each	10%	\$972	Other	F1
14181_835-4268	14181_835-4268	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,170	\$1,053	Each	10%	\$1,053	Other	F1
14181_835-4269	14181_835-4269	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,260	\$1,134	Each	10%	\$1,134	Other	F1
14181_835-4270	14181_835-4270	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$382	\$343	Each	10%	\$343	Other	F1
14181_835-4271	14181_835-4271	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$429	\$386	Each	10%	\$386	Other	F1
14181_835-4272	14181_835-4272	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$453	\$408	Each	10%	\$408	Other	F1
14181_835-4273	14181_835-4273	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$477	\$429	Each	10%	\$429	Other	F1
14181_835-4274	14181_835-4274	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$479	\$431	Each	10%	\$431	Other	F1
14181_835-4275	14181_835-4275	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$539	\$485	Each	10%	\$485	Other	F1
14181_835-4276	14181_835-4276	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$569	\$512	Each	10%	\$512	Other	F1
14181_835-4277	14181_835-4277	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	\$539	Each	10%	\$539	Other	F1
14181_835-4278	14181_835-4278	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$959	\$863	Each	10%	\$863	Other	F1
14181_835-4279	14181_835-4279	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,079	\$971	Each	10%	\$971	Other	F1
14181_835-4280	14181_835-4280	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$1,139	\$1,025	Each	10%	\$1,025	Other	F1
14181_835-4281	14181_835-4281	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,199	\$1,079	Each	10%	\$1,079	Other	F1
14181_835-4282	14181_835-4282	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$267	\$240	Each	10%	\$240	Other	F1
14181_835-4283	14181_835-4283	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$300	\$270	Each	10%	\$270	Other	F1
14181_835-4284	14181_835-4284	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$317	\$285	Each	10%	\$285	Other	F1
14181_835-4285	14181_835-4285	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$333	\$300	Each	10%	\$300	Other	F1
14181_835-4286	14181_835-4286	Storage Unstructured	ProSupport Next Business Day SnapshotQ Base Software Support-Maintenance	\$157	\$142	Each	10%	\$142	Other	F1
14181_835-4287	14181_835-4287	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance	\$177	\$159	Each	10%	\$159	Other	F1
14181_835-4288	14181_835-4288	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance	\$187	\$168	Each	10%	\$168	Other	F1
14181_835-4289	14181_835-4289	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance	\$197	\$177	Each	10%	\$177	Other	F1
14181_835-4290	14181_835-4290	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$267	\$240	Each	10%	\$240	Other	F1
14181_835-4291	14181_835-4291	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$300	\$270	Each	10%	\$270	Other	F1
14181_835-4292	14181_835-4292	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$317	\$285	Each	10%	\$285	Other	F1
14181_835-4293	14181_835-4293	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$333	\$300	Each	10%	\$300	Other	F1
14181_835-4294	14181_835-4294	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$267	\$240	Each	10%	\$240	Other	F1
14181_835-4295	14181_835-4295	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$300	\$270	Each	10%	\$270	Other	F1
14181_835-4296	14181_835-4296	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$317	\$285	Each	10%	\$285	Other	F1
14181_835-4297	14181_835-4297	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$333	\$300	Each	10%	\$300	Other	F1
14181_835-4298	14181_835-4298	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$109	\$98	Each	10%	\$98	Other	F1
14181_835-4299	14181_835-4299	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$122	\$110	Each	10%	\$110	Other	F1
14181_835-4300	14181_835-4300	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$129	\$116	Each	10%	\$116	Other	F1
14181_835-4301	14181_835-4301	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$136	\$122	Each	10%	\$122	Other	F1
14181_835-4302	14181_835-4302	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$336	\$303	Each	10%	\$303	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14181_835-4303	14181_835-4303	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$379	Each	10%	\$341	Other	F1
14181_835-4304	14181_835-4304	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$400	Each	10%	\$360	Other	F1
14181_835-4305	14181_835-4305	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$421	Each	10%	\$379	Other	F1
14181_835-4306	14181_835-4306	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14181_835-4307	14181_835-4307	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14181_835-4308	14181_835-4308	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1
14181_835-4309	14181_835-4309	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1
14181_835-4310	14181_835-4310	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4311	14181_835-4311	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4312	14181_835-4312	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4313	14181_835-4313	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4314	14181_835-4314	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4315	14181_835-4315	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4316	14181_835-4316	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4317	14181_835-4317	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4318	14181_835-4318	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4319	14181_835-4319	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4320	14181_835-4320	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4321	14181_835-4321	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4322	14181_835-4322	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4323	14181_835-4323	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4324	14181_835-4324	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4325	14181_835-4325	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4326	14181_835-4326	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4327	14181_835-4327	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4328	14181_835-4328	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4329	14181_835-4329	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4330	14181_835-4330	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14181_835-4331	14181_835-4331	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14181_835-4332	14181_835-4332	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14181_835-4333	14181_835-4333	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14181_835-4334	14181_835-4334	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14181_835-4335	14181_835-4335	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14181_835-4336	14181_835-4336	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,170	Each	10%	\$1,053	Other	F1
14181_835-4337	14181_835-4337	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
14181_835-4338	14181_835-4338	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$382	Each	10%	\$343	Other	F1
14181_835-4339	14181_835-4339	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$429	Each	10%	\$386	Other	F1
14181_835-4340	14181_835-4340	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$453	Each	10%	\$408	Other	F1
14181_835-4341	14181_835-4341	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$477	Each	10%	\$429	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14181_835-4342	14181_835-4342	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$479	Each	10%	\$431	Other	F1
14181_835-4343	14181_835-4343	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$539	Each	10%	\$485	Other	F1
14181_835-4344	14181_835-4344	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$569	Each	10%	\$512	Other	F1
14181_835-4345	14181_835-4345	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	Each	10%	\$539	Other	F1
14181_835-4346	14181_835-4346	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$959	Each	10%	\$863	Other	F1
14181_835-4347	14181_835-4347	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,079	Each	10%	\$971	Other	F1
14181_835-4348	14181_835-4348	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$1,139	Each	10%	\$1,025	Other	F1
14181_835-4349	14181_835-4349	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,199	Each	10%	\$1,079	Other	F1
14181_835-4350	14181_835-4350	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14181_835-4351	14181_835-4351	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14181_835-4352	14181_835-4352	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14181_835-4353	14181_835-4353	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14181_835-4354	14181_835-4354	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$157	Each	10%	\$142	Other	F1
14181_835-4355	14181_835-4355	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$177	Each	10%	\$159	Other	F1
14181_835-4356	14181_835-4356	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$187	Each	10%	\$168	Other	F1
14181_835-4357	14181_835-4357	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$197	Each	10%	\$177	Other	F1
14181_835-4358	14181_835-4358	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14181_835-4359	14181_835-4359	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14181_835-4360	14181_835-4360	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14181_835-4361	14181_835-4361	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14181_835-4362	14181_835-4362	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14181_835-4363	14181_835-4363	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14181_835-4364	14181_835-4364	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14181_835-4365	14181_835-4365	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14181_835-4366	14181_835-4366	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14181_835-4367	14181_835-4367	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14181_835-4368	14181_835-4368	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1
14181_835-4369	14181_835-4369	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1
14181_835-4370	14181_835-4370	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$336	Each	10%	\$303	Other	F1
14181_835-4371	14181_835-4371	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$379	Each	10%	\$341	Other	F1
14181_835-4372	14181_835-4372	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$400	Each	10%	\$360	Other	F1
14181_835-4373	14181_835-4373	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$421	Each	10%	\$379	Other	F1
14181_835-4374	14181_835-4374	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14181_835-4375	14181_835-4375	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14181_835-4376	14181_835-4376	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1
14181_835-4377	14181_835-4377	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1
14181_835-4378	14181_835-4378	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4379	14181_835-4379	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14181_835-4380	14181_835-4380	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4381	14181_835-4381	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4382	14181_835-4382	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4383	14181_835-4383	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4384	14181_835-4384	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4385	14181_835-4385	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4386	14181_835-4386	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4387	14181_835-4387	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4388	14181_835-4388	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4389	14181_835-4389	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4390	14181_835-4390	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4391	14181_835-4391	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4392	14181_835-4392	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4393	14181_835-4393	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4394	14181_835-4394	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4395	14181_835-4395	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4396	14181_835-4396	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4397	14181_835-4397	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14181_835-4398	14181_835-4398	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$47	Each	10%	\$43	Other	F1
14181_835-4399	14181_835-4399	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$95	Each	10%	\$85	Other	F1
14181_835-4400	14181_835-4400	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$142	Each	10%	\$128	Other	F1
14181_835-4401	14181_835-4401	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$189	Each	10%	\$171	Other	F1
14181_835-4402	14181_835-4402	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$237	Each	10%	\$213	Other	F1
14181_835-4403	14181_835-4403	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$284	Each	10%	\$256	Other	F1
14181_835-4404	14181_835-4404	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14181_835-4405	14181_835-4405	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$114	Each	10%	\$102	Other	F1
14181_835-4406	14181_835-4406	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$171	Each	10%	\$153	Other	F1
14181_835-4407	14181_835-4407	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$205	Other	F1
14181_835-4408	14181_835-4408	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$256	Other	F1
14181_835-4409	14181_835-4409	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$341	Each	10%	\$307	Other	F1
14181_835-4410	14181_835-4410	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$62	Each	10%	\$55	Other	F1
14181_835-4411	14181_835-4411	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$123	Each	10%	\$111	Other	F1
14181_835-4412	14181_835-4412	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$185	Each	10%	\$166	Other	F1
14181_835-4413	14181_835-4413	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$246	Each	10%	\$222	Other	F1
14181_835-4414	14181_835-4414	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$308	Each	10%	\$277	Other	F1
14181_835-4415	14181_835-4415	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$369	Each	10%	\$333	Other	F1
14181_835-4416	14181_835-4416	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1
14181_835-4417	14181_835-4417	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$133	Each	10%	\$119	Other	F1



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14181_835-4418	14181_835-4418	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1	
14181_835-4419	14181_835-4419	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$239	Other	F1	
14181_835-4420	14181_835-4420	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$332	Each	10%	\$298	Other	F1	
14181_835-4421	14181_835-4421	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$398	Each	10%	\$358	Other	F1	
14181_835-4422	14181_835-4422	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1	
14181_835-4423	14181_835-4423	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1	
14181_835-4424	14181_835-4424	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1	
14181_835-4425	14181_835-4425	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1	
14181_835-4426	14181_835-4426	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1	
14181_835-4427	14181_835-4427	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$33	Other	F1	
14181_835-4428	14181_835-4428	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1	
14181_835-4429	14181_835-4429	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1	
14181_835-4430	14181_835-4430	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1	
14181_835-4431	14181_835-4431	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1	
14181_835-4432	14181_835-4432	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1	
14181_835-4433	14181_835-4433	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$41	Each	10%	\$37	Other	F1	
14181_835-4434	14181_835-4434	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1	
14181_835-4435	14181_835-4435	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1	
14181_835-4436	14181_835-4436	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1	
14181_835-4437	14181_835-4437	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1	
14181_835-4438	14181_835-4438	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1	
14181_835-4439	14181_835-4439	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$43	Each	10%	\$39	Other	F1	
14181_835-4440	14181_835-4440	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1	
14181_835-4441	14181_835-4441	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1	
14181_835-4442	14181_835-4442	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1	
14181_835-4443	14181_835-4443	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1	
14181_835-4444	14181_835-4444	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$34	Other	F1	
14181_835-4445	14181_835-4445	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$46	Each	10%	\$41	Other	F1	
14181_835-4446	14181_835-4446	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1	
14181_835-4447	14181_835-4447	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1	
14181_835-4448	14181_835-4448	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1	
14181_835-4449	14181_835-4449	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$31	Each	10%	\$28	Other	F1	
14181_835-4450	14181_835-4450	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$35	Other	F1	
14181_835-4451	14181_835-4451	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$46	Each	10%	\$41	Other	F1	
14181_835-4452	14181_835-4452	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14181_835-4453	14181_835-4453	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$17	Each	10%	\$16	Other	F1	
14181_835-4454	14181_835-4454	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1	
14181_835-4455	14181_835-4455	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$35	Each	10%	\$31	Other	F1	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14181_835-4456	14181_835-4456	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$39	Other	F1	
14181_835-4457	14181_835-4457	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$52	Each	10%	\$47	Other	F1	
14181_835-4458	14181_835-4458	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14181_835-4459	14181_835-4459	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
14181_835-4460	14181_835-4460	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1	
14181_835-4461	14181_835-4461	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$33	Other	F1	
14181_835-4462	14181_835-4462	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1	
14181_835-4463	14181_835-4463	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$55	Each	10%	\$49	Other	F1	
14181_835-4464	14181_835-4464	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	
14181_835-4465	14181_835-4465	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1	
14181_835-4466	14181_835-4466	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1	
14181_835-4467	14181_835-4467	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1	
14181_835-4468	14181_835-4468	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1	
14181_835-4469	14181_835-4469	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$58	Each	10%	\$52	Other	F1	
14181_835-4470	14181_835-4470	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$14	Other	F1	
14181_835-4471	14181_835-4471	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$31	Each	10%	\$28	Other	F1	
14181_835-4472	14181_835-4472	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$46	Each	10%	\$41	Other	F1	
14181_835-4473	14181_835-4473	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$61	Each	10%	\$55	Other	F1	
14181_835-4474	14181_835-4474	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$77	Each	10%	\$69	Other	F1	
14181_835-4475	14181_835-4475	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$92	Each	10%	\$83	Other	F1	
14181_835-4476	14181_835-4476	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1	
14181_835-4477	14181_835-4477	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1	
14181_835-4478	14181_835-4478	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1	
14181_835-4479	14181_835-4479	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$69	Each	10%	\$62	Other	F1	
14181_835-4480	14181_835-4480	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$78	Other	F1	
14181_835-4481	14181_835-4481	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$104	Each	10%	\$93	Other	F1	
14181_835-4482	14181_835-4482	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1	
14181_835-4483	14181_835-4483	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$36	Each	10%	\$33	Other	F1	
14181_835-4484	14181_835-4484	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$55	Each	10%	\$49	Other	F1	
14181_835-4485	14181_835-4485	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$73	Each	10%	\$66	Other	F1	
14181_835-4486	14181_835-4486	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$91	Each	10%	\$82	Other	F1	
14181_835-4487	14181_835-4487	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 6 Years	\$109	Each	10%	\$98	Other	F1	
14181_835-4488	14181_835-4488	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1	
14181_835-4489	14181_835-4489	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$38	Each	10%	\$35	Other	F1	
14181_835-4490	14181_835-4490	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$58	Each	10%	\$52	Other	F1	
14181_835-4491	14181_835-4491	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$77	Each	10%	\$69	Other	F1	
14181_835-4492	14181_835-4492	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$96	Each	10%	\$86	Other	F1	
14181_835-4493	14181_835-4493	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 6 Years	\$115	Each	10%	\$104	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14181_835-4494	14181_835-4494	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14181_835-4495	14181_835-4495	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14181_835-4496	14181_835-4496	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14181_835-4497	14181_835-4497	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14181_835-4498	14181_835-4498	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14181_835-4499	14181_835-4499	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14181_835-4500	14181_835-4500	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14181_835-4501	14181_835-4501	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4502	14181_835-4502	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14181_835-4503	14181_835-4503	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14181_835-4504	14181_835-4504	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14181_835-4505	14181_835-4505	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14181_835-4506	14181_835-4506	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14181_835-4507	14181_835-4507	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4508	14181_835-4508	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14181_835-4509	14181_835-4509	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14181_835-4510	14181_835-4510	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14181_835-4511	14181_835-4511	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14181_835-4512	14181_835-4512	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14181_835-4513	14181_835-4513	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14181_835-4514	14181_835-4514	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14181_835-4515	14181_835-4515	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14181_835-4516	14181_835-4516	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14181_835-4517	14181_835-4517	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14181_835-4518	14181_835-4518	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1
14181_835-4519	14181_835-4519	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
14181_835-4520	14181_835-4520	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
14181_835-4521	14181_835-4521	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4522	14181_835-4522	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$13	Each	10%	\$12	Other	F1
14181_835-4523	14181_835-4523	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$15	Each	10%	\$14	Other	F1
14181_835-4524	14181_835-4524	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14181_835-4525	14181_835-4525	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14181_835-4526	14181_835-4526	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14181_835-4527	14181_835-4527	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$10	Other	F1
14181_835-4528	14181_835-4528	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
14181_835-4529	14181_835-4529	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$17	Each	10%	\$16	Other	F1
14181_835-4530	14181_835-4530	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14181_835-4531	14181_835-4531	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14181_835-4532	14181_835-4532	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14181_835-4533	14181_835-4533	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
14181_835-4534	14181_835-4534	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
14181_835-4535	14181_835-4535	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$18	Each	10%	\$16	Other	F1
14181_835-4536	14181_835-4536	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14181_835-4537	14181_835-4537	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14181_835-4538	14181_835-4538	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4539	14181_835-4539	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14181_835-4540	14181_835-4540	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14181_835-4541	14181_835-4541	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14181_835-4542	14181_835-4542	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14181_835-4543	14181_835-4543	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14181_835-4544	14181_835-4544	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14181_835-4545	14181_835-4545	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14181_835-4546	14181_835-4546	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14181_835-4547	14181_835-4547	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14181_835-4548	14181_835-4548	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14181_835-4549	14181_835-4549	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4550	14181_835-4550	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14181_835-4551	14181_835-4551	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14181_835-4552	14181_835-4552	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14181_835-4553	14181_835-4553	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14181_835-4554	14181_835-4554	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14181_835-4555	14181_835-4555	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4556	14181_835-4556	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14181_835-4557	14181_835-4557	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14181_835-4558	14181_835-4558	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14181_835-4559	14181_835-4559	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14181_835-4560	14181_835-4560	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14181_835-4561	14181_835-4561	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14181_835-4562	14181_835-4562	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14181_835-4563	14181_835-4563	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14181_835-4564	14181_835-4564	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14181_835-4565	14181_835-4565	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14181_835-4566	14181_835-4566	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14181_835-4567	14181_835-4567	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14181_835-4568	14181_835-4568	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14181_835-4569	14181_835-4569	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14181_835-4570	14181_835-4570	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14181_835-4571	14181_835-4571	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14181_835-4572	14181_835-4572	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14181_835-4573	14181_835-4573	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4574	14181_835-4574	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14181_835-4575	14181_835-4575	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14181_835-4576	14181_835-4576	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14181_835-4577	14181_835-4577	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14181_835-4578	14181_835-4578	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14181_835-4579	14181_835-4579	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4580	14181_835-4580	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14181_835-4581	14181_835-4581	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14181_835-4582	14181_835-4582	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14181_835-4583	14181_835-4583	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14181_835-4584	14181_835-4584	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14181_835-4585	14181_835-4585	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14181_835-4586	14181_835-4586	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14181_835-4587	14181_835-4587	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14181_835-4588	14181_835-4588	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14181_835-4589	14181_835-4589	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14181_835-4590	14181_835-4590	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14181_835-4591	14181_835-4591	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14181_835-4592	14181_835-4592	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
14181_835-4593	14181_835-4593	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
14181_835-4594	14181_835-4594	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
14181_835-4595	14181_835-4595	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$11	Each	10%	\$10	Other	F1
14181_835-4596	14181_835-4596	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14181_835-4597	14181_835-4597	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14181_835-4598	14181_835-4598	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
14181_835-4599	14181_835-4599	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
14181_835-4600	14181_835-4600	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4601	14181_835-4601	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$12	Each	10%	\$11	Other	F1
14181_835-4602	14181_835-4602	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14181_835-4603	14181_835-4603	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14181_835-4604	14181_835-4604	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
14181_835-4605	14181_835-4605	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
14181_835-4606	14181_835-4606	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4607	14181_835-4607	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$11	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14181_835-4608	14181_835-4608	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14181_835-4609	14181_835-4609	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14181_835-4610	14181_835-4610	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
14181_835-4611	14181_835-4611	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
14181_835-4612	14181_835-4612	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
14181_835-4613	14181_835-4613	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$12	Other	F1
14181_835-4614	14181_835-4614	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14181_835-4615	14181_835-4615	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14181_835-4616	14181_835-4616	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14181_835-4617	14181_835-4617	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$21	Other	F1
14181_835-4618	14181_835-4618	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14181_835-4619	14181_835-4619	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$32	Other	F1
14181_835-4620	14181_835-4620	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14181_835-4621	14181_835-4621	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
14181_835-4622	14181_835-4622	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$20	Each	10%	\$18	Other	F1
14181_835-4623	14181_835-4623	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$24	Other	F1
14181_835-4624	14181_835-4624	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$33	Each	10%	\$30	Other	F1
14181_835-4625	14181_835-4625	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$40	Each	10%	\$36	Other	F1
14181_835-4626	14181_835-4626	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14181_835-4627	14181_835-4627	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
14181_835-4628	14181_835-4628	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$19	Other	F1
14181_835-4629	14181_835-4629	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$28	Each	10%	\$25	Other	F1
14181_835-4630	14181_835-4630	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$35	Each	10%	\$32	Other	F1
14181_835-4631	14181_835-4631	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$42	Each	10%	\$38	Other	F1
14181_835-4632	14181_835-4632	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$7	Other	F1
14181_835-4633	14181_835-4633	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$13	Other	F1
14181_835-4634	14181_835-4634	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$20	Other	F1
14181_835-4635	14181_835-4635	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
14181_835-4636	14181_835-4636	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$37	Each	10%	\$33	Other	F1
14181_835-4637	14181_835-4637	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$44	Each	10%	\$40	Other	F1
14181_835-4638	14181_835-4638	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14181_835-4639	14181_835-4639	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14181_835-4640	14181_835-4640	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
14181_835-4641	14181_835-4641	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
14181_835-4642	14181_835-4642	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
14181_835-4643	14181_835-4643	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$11	Each	10%	\$10	Other	F1
14181_835-4644	14181_835-4644	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14181_835-4645	14181_835-4645	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14181_835-4646	14181_835-4646	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
14181_835-4647	14181_835-4647	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
14181_835-4648	14181_835-4648	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4649	14181_835-4649	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$12	Each	10%	\$11	Other	F1
14181_835-4650	14181_835-4650	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14181_835-4651	14181_835-4651	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14181_835-4652	14181_835-4652	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
14181_835-4653	14181_835-4653	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
14181_835-4654	14181_835-4654	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14181_835-4655	14181_835-4655	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$11	Other	F1
14181_835-4656	14181_835-4656	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14181_835-4657	14181_835-4657	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14181_835-4658	14181_835-4658	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
14181_835-4659	14181_835-4659	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
14181_835-4660	14181_835-4660	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
14181_835-4661	14181_835-4661	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$12	Other	F1
14181_835-4662	14181_835-4662	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14181_835-4663	14181_835-4663	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14181_835-4664	14181_835-4664	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14181_835-4665	14181_835-4665	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14181_835-4666	14181_835-4666	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14181_835-4667	14181_835-4667	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14181_835-4668	14181_835-4668	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14181_835-4669	14181_835-4669	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14181_835-4670	14181_835-4670	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14181_835-4671	14181_835-4671	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14181_835-4672	14181_835-4672	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14181_835-4673	14181_835-4673	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$340	Each	10%	\$306	Other	F1
14181_835-4674	14181_835-4674	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14181_835-4675	14181_835-4675	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14181_835-4676	14181_835-4676	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14181_835-4677	14181_835-4677	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14181_835-4678	14181_835-4678	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14181_835-4679	14181_835-4679	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 6 Years	\$359	Each	10%	\$323	Other	F1
14181_835-4680	14181_835-4680	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14181_835-4681	14181_835-4681	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14181_835-4682	14181_835-4682	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14181_835-4683	14181_835-4683	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14181_835-4684	14181_835-4684	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14181_835-4685	14181_835-4685	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 6 Years	\$378	Each	10%	\$340	Other	F1
14181_835-4686	14181_835-4686	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14181_835-4687	14181_835-4687	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4688	14181_835-4688	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4689	14181_835-4689	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4690	14181_835-4690	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4691	14181_835-4691	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4692	14181_835-4692	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14181_835-4693	14181_835-4693	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4694	14181_835-4694	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4695	14181_835-4695	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4696	14181_835-4696	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4697	14181_835-4697	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4698	14181_835-4698	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14181_835-4699	14181_835-4699	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4700	14181_835-4700	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4701	14181_835-4701	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4702	14181_835-4702	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4703	14181_835-4703	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4704	14181_835-4704	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14181_835-4705	14181_835-4705	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4706	14181_835-4706	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4707	14181_835-4707	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4708	14181_835-4708	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14181_835-4709	14181_835-4709	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14181_837-0271	14181_837-0271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$78	Each	10%	\$70	Other	F1
14181_837-0272	14181_837-0272	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$245	Each	10%	\$220	Other	F1
14181_837-0273	14181_837-0273	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$93	Each	10%	\$84	Other	F1
14181_837-0274	14181_837-0274	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1
14181_837-0275	14181_837-0275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
14181_837-0276	14181_837-0276	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
14181_837-0277	14181_837-0277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$109	Each	10%	\$98	Other	F1
14181_837-0278	14181_837-0278	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
14181_837-0299	14181_837-0299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$78	Each	10%	\$70	Other	F1
14181_837-0300	14181_837-0300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$245	Each	10%	\$220	Other	F1
14181_837-0301	14181_837-0301	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$93	Each	10%	\$84	Other	F1
14181_837-0302	14181_837-0302	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$294	Each	10%	\$264	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14181_837-0303	14181_837-0303	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive Low Tier	\$101	Each	10%	\$91	Other	F1
14181_837-0304	14181_837-0304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive High Tier	\$318	Each	10%	\$286	Other	F1
14181_837-0305	14181_837-0305	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive Low Tier	\$109	Each	10%	\$98	Other	F1
14181_837-0306	14181_837-0306	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive High Tier	\$343	Each	10%	\$309	Other	F1
14181_843-7676	14181_843-7676	Storage Unstructured	Keep your Hard Drive For Enterprise	\$865	Each	10%	\$778	Other	F1
14181_843-7681	14181_843-7681	Storage Unstructured	Keep your Hard Drive For Enterprise	\$865	Each	10%	\$778	Other	F1
14181_847-6064	14181_847-6064	Storage Unstructured	Keep Your Component For Enterprise	\$1,730	Each	10%	\$1,557	Other	F1
14181_847-6065	14181_847-6065	Storage Unstructured	Keep Your Component For Enterprise	\$1,730	Each	10%	\$1,557	Other	F1
14181_926-0476	14181_926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14151_831-4630	14151_831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14151_831-4631	14151_831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
14151_831-4632	14151_831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14151_831-4633	14151_831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
14151_833-8417	14151_833-8417	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$16	Each	10%	\$15	Other	F1
14151_833-8418	14151_833-8418	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$16	Each	10%	\$15	Other	F1
14151_833-8419	14151_833-8419	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$19	Each	10%	\$17	Other	F1
14151_833-8420	14151_833-8420	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$19	Each	10%	\$17	Other	F1
14151_833-8421	14151_833-8421	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$21	Each	10%	\$19	Other	F1
14151_833-8422	14151_833-8422	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$21	Each	10%	\$19	Other	F1
14151_833-8423	14151_833-8423	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$23	Each	10%	\$20	Other	F1
14151_833-8424	14151_833-8424	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$23	Each	10%	\$20	Other	F1
14151_833-8481	14151_833-8481	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$4,980	Each	10%	\$4,482	Other	F1
14151_833-8482	14151_833-8482	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$4,980	Each	10%	\$4,482	Other	F1
14151_833-8495	14151_833-8495	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$5,976	Each	10%	\$5,378	Other	F1
14151_833-8496	14151_833-8496	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$5,976	Each	10%	\$5,378	Other	F1
14151_833-8509	14151_833-8509	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$6,474	Each	10%	\$5,827	Other	F1
14151_833-8510	14151_833-8510	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$6,474	Each	10%	\$5,827	Other	F1
14151_833-8523	14151_833-8523	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$6,972	Each	10%	\$6,275	Other	F1
14151_833-8524	14151_833-8524	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$6,972	Each	10%	\$6,275	Other	F1
14151_833-8525	14151_833-8525	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$1,027	Each	10%	\$924	Other	F1
14151_833-8526	14151_833-8526	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$1,027	Each	10%	\$924	Other	F1
14151_833-8527	14151_833-8527	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$682	Each	10%	\$614	Other	F1
14151_833-8528	14151_833-8528	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$682	Each	10%	\$614	Other	F1
14151_833-8529	14151_833-8529	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$856	Each	10%	\$770	Other	F1
14151_833-8530	14151_833-8530	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$856	Each	10%	\$770	Other	F1
14151_833-8531	14151_833-8531	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$568	Each	10%	\$511	Other	F1
14151_833-8532	14151_833-8532	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$568	Each	10%	\$511	Other	F1
14151_833-8533	14151_833-8533	Storage Unstructured	Keep Your Hard Drive	\$2,209	Each	10%	\$1,988	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14151_833-8534	14151_833-8534	Storage Unstructured	Keep Your Hard Drive	\$2,209	Each	10%	\$1,988	Other	F1
14151_835-4262	14151_835-4262	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14151_835-4263	14151_835-4263	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14151_835-4264	14151_835-4264	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14151_835-4265	14151_835-4265	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14151_835-4266	14151_835-4266	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14151_835-4267	14151_835-4267	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14151_835-4268	14151_835-4268	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,170	Each	10%	\$1,053	Other	F1
14151_835-4269	14151_835-4269	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
14151_835-4270	14151_835-4270	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$382	Each	10%	\$343	Other	F1
14151_835-4271	14151_835-4271	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$429	Each	10%	\$386	Other	F1
14151_835-4272	14151_835-4272	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$453	Each	10%	\$408	Other	F1
14151_835-4273	14151_835-4273	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$477	Each	10%	\$429	Other	F1
14151_835-4274	14151_835-4274	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$479	Each	10%	\$431	Other	F1
14151_835-4275	14151_835-4275	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$539	Each	10%	\$485	Other	F1
14151_835-4276	14151_835-4276	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$569	Each	10%	\$512	Other	F1
14151_835-4277	14151_835-4277	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	Each	10%	\$539	Other	F1
14151_835-4278	14151_835-4278	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$959	Each	10%	\$863	Other	F1
14151_835-4279	14151_835-4279	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,079	Each	10%	\$971	Other	F1
14151_835-4280	14151_835-4280	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$1,139	Each	10%	\$1,025	Other	F1
14151_835-4281	14151_835-4281	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,199	Each	10%	\$1,079	Other	F1
14151_835-4282	14151_835-4282	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14151_835-4283	14151_835-4283	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14151_835-4284	14151_835-4284	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14151_835-4285	14151_835-4285	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14151_835-4286	14151_835-4286	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$157	Each	10%	\$142	Other	F1
14151_835-4287	14151_835-4287	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$177	Each	10%	\$159	Other	F1
14151_835-4288	14151_835-4288	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$187	Each	10%	\$168	Other	F1
14151_835-4289	14151_835-4289	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$197	Each	10%	\$177	Other	F1
14151_835-4290	14151_835-4290	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14151_835-4291	14151_835-4291	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14151_835-4292	14151_835-4292	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14151_835-4293	14151_835-4293	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14151_835-4294	14151_835-4294	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14151_835-4295	14151_835-4295	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14151_835-4296	14151_835-4296	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14151_835-4297	14151_835-4297	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14151_835-4298	14151_835-4298	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14151_835-4299	14151_835-4299	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14151_835-4300	14151_835-4300	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1
14151_835-4301	14151_835-4301	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1
14151_835-4302	14151_835-4302	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$336	Each	10%	\$303	Other	F1
14151_835-4303	14151_835-4303	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$379	Each	10%	\$341	Other	F1
14151_835-4304	14151_835-4304	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$400	Each	10%	\$360	Other	F1
14151_835-4305	14151_835-4305	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$421	Each	10%	\$379	Other	F1
14151_835-4306	14151_835-4306	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14151_835-4307	14151_835-4307	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14151_835-4308	14151_835-4308	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1
14151_835-4309	14151_835-4309	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1
14151_835-4310	14151_835-4310	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4311	14151_835-4311	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4312	14151_835-4312	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4313	14151_835-4313	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4314	14151_835-4314	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4315	14151_835-4315	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4316	14151_835-4316	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4317	14151_835-4317	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4318	14151_835-4318	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4319	14151_835-4319	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4320	14151_835-4320	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4321	14151_835-4321	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4322	14151_835-4322	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4323	14151_835-4323	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4324	14151_835-4324	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4325	14151_835-4325	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4326	14151_835-4326	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4327	14151_835-4327	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4328	14151_835-4328	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4329	14151_835-4329	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4330	14151_835-4330	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14151_835-4331	14151_835-4331	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14151_835-4332	14151_835-4332	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14151_835-4333	14151_835-4333	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14151_835-4334	14151_835-4334	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14151_835-4335	14151_835-4335	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14151_835-4336	14151_835-4336	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,170	Each	10%	\$1,053	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
14151_835-4337	14151_835-4337	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
14151_835-4338	14151_835-4338	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$382	Each	10%	\$343	Other	F1
14151_835-4339	14151_835-4339	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$429	Each	10%	\$386	Other	F1
14151_835-4340	14151_835-4340	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$453	Each	10%	\$408	Other	F1
14151_835-4341	14151_835-4341	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$477	Each	10%	\$429	Other	F1
14151_835-4342	14151_835-4342	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$479	Each	10%	\$431	Other	F1
14151_835-4343	14151_835-4343	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$539	Each	10%	\$485	Other	F1
14151_835-4344	14151_835-4344	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$569	Each	10%	\$512	Other	F1
14151_835-4345	14151_835-4345	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	Each	10%	\$539	Other	F1
14151_835-4346	14151_835-4346	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$959	Each	10%	\$863	Other	F1
14151_835-4347	14151_835-4347	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,079	Each	10%	\$971	Other	F1
14151_835-4348	14151_835-4348	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$1,139	Each	10%	\$1,025	Other	F1
14151_835-4349	14151_835-4349	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,199	Each	10%	\$1,079	Other	F1
14151_835-4350	14151_835-4350	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14151_835-4351	14151_835-4351	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14151_835-4352	14151_835-4352	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14151_835-4353	14151_835-4353	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14151_835-4354	14151_835-4354	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$157	Each	10%	\$142	Other	F1
14151_835-4355	14151_835-4355	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$177	Each	10%	\$159	Other	F1
14151_835-4356	14151_835-4356	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$187	Each	10%	\$168	Other	F1
14151_835-4357	14151_835-4357	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$197	Each	10%	\$177	Other	F1
14151_835-4358	14151_835-4358	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14151_835-4359	14151_835-4359	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14151_835-4360	14151_835-4360	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14151_835-4361	14151_835-4361	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14151_835-4362	14151_835-4362	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14151_835-4363	14151_835-4363	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14151_835-4364	14151_835-4364	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14151_835-4365	14151_835-4365	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14151_835-4366	14151_835-4366	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14151_835-4367	14151_835-4367	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14151_835-4368	14151_835-4368	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1
14151_835-4369	14151_835-4369	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1
14151_835-4370	14151_835-4370	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$336	Each	10%	\$303	Other	F1
14151_835-4371	14151_835-4371	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$379	Each	10%	\$341	Other	F1
14151_835-4372	14151_835-4372	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$400	Each	10%	\$360	Other	F1
14151_835-4373	14151_835-4373	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$421	Each	10%	\$379	Other	F1
14151_835-4374	14151_835-4374	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
14151_835-4375	14151_835-4375	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14151_835-4376	14151_835-4376	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1
14151_835-4377	14151_835-4377	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1
14151_835-4378	14151_835-4378	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4379	14151_835-4379	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4380	14151_835-4380	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4381	14151_835-4381	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4382	14151_835-4382	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4383	14151_835-4383	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4384	14151_835-4384	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4385	14151_835-4385	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4386	14151_835-4386	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4387	14151_835-4387	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4388	14151_835-4388	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4389	14151_835-4389	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4390	14151_835-4390	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4391	14151_835-4391	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4392	14151_835-4392	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4393	14151_835-4393	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4394	14151_835-4394	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4395	14151_835-4395	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4396	14151_835-4396	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4397	14151_835-4397	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14151_835-4398	14151_835-4398	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$47	Each	10%	\$43	Other	F1
14151_835-4399	14151_835-4399	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$95	Each	10%	\$85	Other	F1
14151_835-4400	14151_835-4400	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$142	Each	10%	\$128	Other	F1
14151_835-4401	14151_835-4401	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$189	Each	10%	\$171	Other	F1
14151_835-4402	14151_835-4402	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$237	Each	10%	\$213	Other	F1
14151_835-4403	14151_835-4403	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$284	Each	10%	\$256	Other	F1
14151_835-4404	14151_835-4404	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14151_835-4405	14151_835-4405	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$114	Each	10%	\$102	Other	F1
14151_835-4406	14151_835-4406	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$171	Each	10%	\$153	Other	F1
14151_835-4407	14151_835-4407	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$205	Other	F1
14151_835-4408	14151_835-4408	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$256	Other	F1
14151_835-4409	14151_835-4409	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$341	Each	10%	\$307	Other	F1
14151_835-4410	14151_835-4410	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$62	Each	10%	\$55	Other	F1
14151_835-4411	14151_835-4411	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$123	Each	10%	\$111	Other	F1
14151_835-4412	14151_835-4412	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$185	Each	10%	\$166	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14151_835-4413	14151_835-4413	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$246	Each	10%	\$222	Other	F1
14151_835-4414	14151_835-4414	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$308	Each	10%	\$277	Other	F1
14151_835-4415	14151_835-4415	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$369	Each	10%	\$333	Other	F1
14151_835-4416	14151_835-4416	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1
14151_835-4417	14151_835-4417	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$133	Each	10%	\$119	Other	F1
14151_835-4418	14151_835-4418	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1
14151_835-4419	14151_835-4419	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$239	Other	F1
14151_835-4420	14151_835-4420	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$332	Each	10%	\$298	Other	F1
14151_835-4421	14151_835-4421	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$398	Each	10%	\$358	Other	F1
14151_835-4422	14151_835-4422	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14151_835-4423	14151_835-4423	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14151_835-4424	14151_835-4424	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14151_835-4425	14151_835-4425	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
14151_835-4426	14151_835-4426	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14151_835-4427	14151_835-4427	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$33	Other	F1
14151_835-4428	14151_835-4428	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14151_835-4429	14151_835-4429	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$12	Other	F1
14151_835-4430	14151_835-4430	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$18	Other	F1
14151_835-4431	14151_835-4431	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$25	Other	F1
14151_835-4432	14151_835-4432	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$34	Each	10%	\$31	Other	F1
14151_835-4433	14151_835-4433	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$41	Each	10%	\$37	Other	F1
14151_835-4434	14151_835-4434	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14151_835-4435	14151_835-4435	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
14151_835-4436	14151_835-4436	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$19	Other	F1
14151_835-4437	14151_835-4437	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
14151_835-4438	14151_835-4438	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
14151_835-4439	14151_835-4439	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$43	Each	10%	\$39	Other	F1
14151_835-4440	14151_835-4440	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14151_835-4441	14151_835-4441	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1
14151_835-4442	14151_835-4442	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1
14151_835-4443	14151_835-4443	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
14151_835-4444	14151_835-4444	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$34	Other	F1
14151_835-4445	14151_835-4445	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$46	Each	10%	\$41	Other	F1
14151_835-4446	14151_835-4446	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14151_835-4447	14151_835-4447	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$14	Other	F1
14151_835-4448	14151_835-4448	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$23	Each	10%	\$21	Other	F1
14151_835-4449	14151_835-4449	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$31	Each	10%	\$28	Other	F1
14151_835-4450	14151_835-4450	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$35	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14151_835-4451	14151_835-4451	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$46	Each	10%	\$41	Other	F1	
14151_835-4452	14151_835-4452	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14151_835-4453	14151_835-4453	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$17	Each	10%	\$16	Other	F1	
14151_835-4454	14151_835-4454	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$23	Other	F1	
14151_835-4455	14151_835-4455	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$35	Each	10%	\$31	Other	F1	
14151_835-4456	14151_835-4456	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$43	Each	10%	\$39	Other	F1	
14151_835-4457	14151_835-4457	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$52	Each	10%	\$47	Other	F1	
14151_835-4458	14151_835-4458	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14151_835-4459	14151_835-4459	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
14151_835-4460	14151_835-4460	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1	
14151_835-4461	14151_835-4461	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$33	Other	F1	
14151_835-4462	14151_835-4462	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1	
14151_835-4463	14151_835-4463	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$55	Each	10%	\$49	Other	F1	
14151_835-4464	14151_835-4464	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	
14151_835-4465	14151_835-4465	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1	
14151_835-4466	14151_835-4466	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1	
14151_835-4467	14151_835-4467	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1	
14151_835-4468	14151_835-4468	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1	
14151_835-4469	14151_835-4469	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$58	Each	10%	\$52	Other	F1	
14151_835-4470	14151_835-4470	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$14	Other	F1	
14151_835-4471	14151_835-4471	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$31	Each	10%	\$28	Other	F1	
14151_835-4472	14151_835-4472	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$46	Each	10%	\$41	Other	F1	
14151_835-4473	14151_835-4473	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$61	Each	10%	\$55	Other	F1	
14151_835-4474	14151_835-4474	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$77	Each	10%	\$69	Other	F1	
14151_835-4475	14151_835-4475	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$92	Each	10%	\$83	Other	F1	
14151_835-4476	14151_835-4476	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1	
14151_835-4477	14151_835-4477	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1	
14151_835-4478	14151_835-4478	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1	
14151_835-4479	14151_835-4479	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$69	Each	10%	\$62	Other	F1	
14151_835-4480	14151_835-4480	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$78	Other	F1	
14151_835-4481	14151_835-4481	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$104	Each	10%	\$93	Other	F1	
14151_835-4482	14151_835-4482	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1	
14151_835-4483	14151_835-4483	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$36	Each	10%	\$33	Other	F1	
14151_835-4484	14151_835-4484	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$55	Each	10%	\$49	Other	F1	
14151_835-4485	14151_835-4485	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$73	Each	10%	\$66	Other	F1	
14151_835-4486	14151_835-4486	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$91	Each	10%	\$82	Other	F1	
14151_835-4487	14151_835-4487	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 6 Years	\$109	Each	10%	\$98	Other	F1	
14151_835-4488	14151_835-4488	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1	



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14151_835-4489	14151_835-4489	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$38	Each	10%	\$35	Other	F1
14151_835-4490	14151_835-4490	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$58	Each	10%	\$52	Other	F1
14151_835-4491	14151_835-4491	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$77	Each	10%	\$69	Other	F1
14151_835-4492	14151_835-4492	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$96	Each	10%	\$86	Other	F1
14151_835-4493	14151_835-4493	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 6 Years	\$115	Each	10%	\$104	Other	F1
14151_835-4494	14151_835-4494	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14151_835-4495	14151_835-4495	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14151_835-4496	14151_835-4496	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14151_835-4497	14151_835-4497	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14151_835-4498	14151_835-4498	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14151_835-4499	14151_835-4499	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14151_835-4500	14151_835-4500	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14151_835-4501	14151_835-4501	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4502	14151_835-4502	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14151_835-4503	14151_835-4503	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14151_835-4504	14151_835-4504	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14151_835-4505	14151_835-4505	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14151_835-4506	14151_835-4506	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14151_835-4507	14151_835-4507	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4508	14151_835-4508	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14151_835-4509	14151_835-4509	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14151_835-4510	14151_835-4510	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14151_835-4511	14151_835-4511	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14151_835-4512	14151_835-4512	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14151_835-4513	14151_835-4513	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14151_835-4514	14151_835-4514	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14151_835-4515	14151_835-4515	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14151_835-4516	14151_835-4516	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14151_835-4517	14151_835-4517	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14151_835-4518	14151_835-4518	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1
14151_835-4519	14151_835-4519	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
14151_835-4520	14151_835-4520	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
14151_835-4521	14151_835-4521	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4522	14151_835-4522	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$13	Each	10%	\$12	Other	F1
14151_835-4523	14151_835-4523	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$15	Each	10%	\$14	Other	F1
14151_835-4524	14151_835-4524	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14151_835-4525	14151_835-4525	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14151_835-4526	14151_835-4526	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14151_835-4527	14151_835-4527	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$10	Other	F1
14151_835-4528	14151_835-4528	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
14151_835-4529	14151_835-4529	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$17	Each	10%	\$16	Other	F1
14151_835-4530	14151_835-4530	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14151_835-4531	14151_835-4531	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14151_835-4532	14151_835-4532	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14151_835-4533	14151_835-4533	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
14151_835-4534	14151_835-4534	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
14151_835-4535	14151_835-4535	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$18	Each	10%	\$16	Other	F1
14151_835-4536	14151_835-4536	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14151_835-4537	14151_835-4537	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14151_835-4538	14151_835-4538	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4539	14151_835-4539	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14151_835-4540	14151_835-4540	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14151_835-4541	14151_835-4541	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14151_835-4542	14151_835-4542	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14151_835-4543	14151_835-4543	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14151_835-4544	14151_835-4544	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14151_835-4545	14151_835-4545	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14151_835-4546	14151_835-4546	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14151_835-4547	14151_835-4547	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14151_835-4548	14151_835-4548	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14151_835-4549	14151_835-4549	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4550	14151_835-4550	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14151_835-4551	14151_835-4551	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14151_835-4552	14151_835-4552	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14151_835-4553	14151_835-4553	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14151_835-4554	14151_835-4554	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14151_835-4555	14151_835-4555	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4556	14151_835-4556	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14151_835-4557	14151_835-4557	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14151_835-4558	14151_835-4558	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14151_835-4559	14151_835-4559	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14151_835-4560	14151_835-4560	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14151_835-4561	14151_835-4561	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14151_835-4562	14151_835-4562	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14151_835-4563	14151_835-4563	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14151_835-4564	14151_835-4564	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14151_835-4565	14151_835-4565	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14151_835-4566	14151_835-4566	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14151_835-4567	14151_835-4567	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14151_835-4568	14151_835-4568	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14151_835-4569	14151_835-4569	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14151_835-4570	14151_835-4570	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14151_835-4571	14151_835-4571	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14151_835-4572	14151_835-4572	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14151_835-4573	14151_835-4573	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4574	14151_835-4574	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14151_835-4575	14151_835-4575	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14151_835-4576	14151_835-4576	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14151_835-4577	14151_835-4577	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14151_835-4578	14151_835-4578	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14151_835-4579	14151_835-4579	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4580	14151_835-4580	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14151_835-4581	14151_835-4581	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14151_835-4582	14151_835-4582	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14151_835-4583	14151_835-4583	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14151_835-4584	14151_835-4584	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14151_835-4585	14151_835-4585	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14151_835-4586	14151_835-4586	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14151_835-4587	14151_835-4587	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14151_835-4588	14151_835-4588	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14151_835-4589	14151_835-4589	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14151_835-4590	14151_835-4590	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14151_835-4591	14151_835-4591	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14151_835-4592	14151_835-4592	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
14151_835-4593	14151_835-4593	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
14151_835-4594	14151_835-4594	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
14151_835-4595	14151_835-4595	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$11	Each	10%	\$10	Other	F1
14151_835-4596	14151_835-4596	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14151_835-4597	14151_835-4597	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14151_835-4598	14151_835-4598	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
14151_835-4599	14151_835-4599	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
14151_835-4600	14151_835-4600	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4601	14151_835-4601	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$12	Each	10%	\$11	Other	F1
14151_835-4602	14151_835-4602	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14151_835-4603	14151_835-4603	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14151_835-4604	14151_835-4604	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
14151_835-4605	14151_835-4605	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
14151_835-4606	14151_835-4606	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14151_835-4607	14151_835-4607	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$11	Other	F1
14151_835-4608	14151_835-4608	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14151_835-4609	14151_835-4609	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14151_835-4610	14151_835-4610	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
14151_835-4611	14151_835-4611	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
14151_835-4612	14151_835-4612	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
14151_835-4613	14151_835-4613	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$12	Other	F1
14151_835-4614	14151_835-4614	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14151_835-4615	14151_835-4615	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14151_835-4616	14151_835-4616	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14151_835-4617	14151_835-4617	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$21	Other	F1
14151_835-4618	14151_835-4618	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14151_835-4619	14151_835-4619	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$32	Other	F1
14151_835-4620	14151_835-4620	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14151_835-4621	14151_835-4621	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
14151_835-4622	14151_835-4622	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$20	Each	10%	\$18	Other	F1
14151_835-4623	14151_835-4623	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$24	Other	F1
14151_835-4624	14151_835-4624	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$33	Each	10%	\$30	Other	F1
14151_835-4625	14151_835-4625	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$40	Each	10%	\$36	Other	F1
14151_835-4626	14151_835-4626	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14151_835-4627	14151_835-4627	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
14151_835-4628	14151_835-4628	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$19	Other	F1
14151_835-4629	14151_835-4629	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$28	Each	10%	\$25	Other	F1
14151_835-4630	14151_835-4630	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$35	Each	10%	\$32	Other	F1
14151_835-4631	14151_835-4631	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$42	Each	10%	\$38	Other	F1
14151_835-4632	14151_835-4632	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$7	Other	F1
14151_835-4633	14151_835-4633	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$13	Other	F1
14151_835-4634	14151_835-4634	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$20	Other	F1
14151_835-4635	14151_835-4635	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
14151_835-4636	14151_835-4636	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$37	Each	10%	\$33	Other	F1
14151_835-4637	14151_835-4637	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$44	Each	10%	\$40	Other	F1
14151_835-4638	14151_835-4638	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14151_835-4639	14151_835-4639	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14151_835-4640	14151_835-4640	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			Proposed Discount(%)	ALJP Category (REQUIRED) use drop-down	
14151_835-4641	14151_835-4641	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1	
14151_835-4642	14151_835-4642	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1	
14151_835-4643	14151_835-4643	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$11	Each	10%	\$10	Other	F1	
14151_835-4644	14151_835-4644	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14151_835-4645	14151_835-4645	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1	
14151_835-4646	14151_835-4646	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1	
14151_835-4647	14151_835-4647	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1	
14151_835-4648	14151_835-4648	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1	
14151_835-4649	14151_835-4649	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$12	Each	10%	\$11	Other	F1	
14151_835-4650	14151_835-4650	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14151_835-4651	14151_835-4651	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1	
14151_835-4652	14151_835-4652	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1	
14151_835-4653	14151_835-4653	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1	
14151_835-4654	14151_835-4654	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1	
14151_835-4655	14151_835-4655	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$11	Other	F1	
14151_835-4656	14151_835-4656	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14151_835-4657	14151_835-4657	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1	
14151_835-4658	14151_835-4658	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1	
14151_835-4659	14151_835-4659	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1	
14151_835-4660	14151_835-4660	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1	
14151_835-4661	14151_835-4661	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$12	Other	F1	
14151_835-4662	14151_835-4662	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$50	Each	10%	\$45	Other	F1	
14151_835-4663	14151_835-4663	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$101	Each	10%	\$91	Other	F1	
14151_835-4664	14151_835-4664	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$151	Each	10%	\$136	Other	F1	
14151_835-4665	14151_835-4665	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$202	Each	10%	\$181	Other	F1	
14151_835-4666	14151_835-4666	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$252	Each	10%	\$227	Other	F1	
14151_835-4667	14151_835-4667	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$302	Each	10%	\$272	Other	F1	
14151_835-4668	14151_835-4668	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$57	Each	10%	\$51	Other	F1	
14151_835-4669	14151_835-4669	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$113	Each	10%	\$102	Other	F1	
14151_835-4670	14151_835-4670	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$170	Each	10%	\$153	Other	F1	
14151_835-4671	14151_835-4671	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$227	Each	10%	\$204	Other	F1	
14151_835-4672	14151_835-4672	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284	Each	10%	\$255	Other	F1	
14151_835-4673	14151_835-4673	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$340	Each	10%	\$306	Other	F1	
14151_835-4674	14151_835-4674	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$60	Each	10%	\$54	Other	F1	
14151_835-4675	14151_835-4675	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$120	Each	10%	\$108	Other	F1	
14151_835-4676	14151_835-4676	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$180	Each	10%	\$162	Other	F1	
14151_835-4677	14151_835-4677	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$239	Each	10%	\$215	Other	F1	
14151_835-4678	14151_835-4678	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$299	Each	10%	\$269	Other	F1	
14151_835-4679	14151_835-4679	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$359	Each	10%	\$323	Other	F1	
14151_835-4680	14151_835-4680	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$63	Each	10%	\$57	Other	F1	
14151_835-4681	14151_835-4681	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$126	Each	10%	\$113	Other	F1	
14151_835-4682	14151_835-4682	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$189	Each	10%	\$170	Other	F1	
14151_835-4683	14151_835-4683	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$252	Each	10%	\$227	Other	F1	
14151_835-4684	14151_835-4684	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$315	Each	10%	\$284	Other	F1	
14151_835-4685	14151_835-4685	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$378	Each	10%	\$340	Other	F1	
14151_835-4686	14151_835-4686	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4687	14151_835-4687	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4688	14151_835-4688	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4689	14151_835-4689	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4690	14151_835-4690	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4691	14151_835-4691	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4692	14151_835-4692	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4693	14151_835-4693	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4694	14151_835-4694	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4695	14151_835-4695	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4696	14151_835-4696	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4697	14151_835-4697	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4698	14151_835-4698	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4699	14151_835-4699	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4700	14151_835-4700	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4701	14151_835-4701	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4702	14151_835-4702	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4703	14151_835-4703	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14151_835-4704	14151_835-4704	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column	L(Column I/Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	Other	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
14151 835-4705	14151 835-4705	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1		
14151 835-4706	14151 835-4706	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1		
14151 835-4707	14151 835-4707	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1		
14151 835-4708	14151 835-4708	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1		
14151 835-4709	14151 835-4709	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1		
14151 837-0271	14151 837-0271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1		
14151 837-0272	14151 837-0272	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%	\$220	Other	F1		
14151 837-0273	14151 837-0273	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$93	Each	10%	\$84	Other	F1		
14151 837-0274	14151 837-0274	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$284	Each	10%	\$264	Other	F1		
14151 837-0275	14151 837-0275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$101	Each	10%	\$91	Other	F1		
14151 837-0276	14151 837-0276	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State	\$318	Each	10%	\$286	Other	F1		
14151 837-0277	14151 837-0277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$109	Each	10%	\$98	Other	F1		
14151 837-0278	14151 837-0278	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$343	Each	10%	\$309	Other	F1		
14151 837-0299	14151 837-0299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1		
14151 837-0300	14151 837-0300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%	\$220	Other	F1		
14151 837-0301	14151 837-0301	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$93	Each	10%	\$84	Other	F1		
14151 837-0302	14151 837-0302	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$294	Each	10%	\$264	Other	F1		
14151 837-0303	14151 837-0303	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$101	Each	10%	\$91	Other	F1		
14151 837-0304	14151 837-0304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State	\$318	Each	10%	\$286	Other	F1		
14151 837-0305	14151 837-0305	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$109	Each	10%	\$98	Other	F1		
14151 837-0306	14151 837-0306	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$343	Each	10%	\$309	Other	F1		
14151 843-7648	14151 843-7648	Storage Unstructured	Keep your Hard Drive For Enterprise	\$2,209	Each	10%	\$1,988	Other	F1		
14151 843-7755	14151 843-7755	Storage Unstructured	Keep your Hard Drive For Enterprise	\$2,209	Each	10%	\$1,988	Other	F1		
14151 847-6083	14151 847-6083	Storage Unstructured	Keep Your Component For Enterprise	\$4,417	Each	10%	\$3,976	Other	F1		
14151 847-6084	14151 847-6084	Storage Unstructured	Keep Your Component For Enterprise	\$4,417	Each	10%	\$3,976	Other	F1		
14151 926-0476	14151 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1		
14152 831-4630	14152 831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1		
14152 831-4631	14152 831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1		
14152 831-4632	14152 831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1		
14152 831-4633	14152 831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1		
14152 833-5079	14152 833-5079	Storage Unstructured	Keep Your Hard Drive	\$1,041	Each	10%	\$937	Other	F1		
14152 833-5080	14152 833-5080	Storage Unstructured	Keep Your Hard Drive	\$1,041	Each	10%	\$937	Other	F1		
14152 833-5086	14152 833-5086	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$2,880	Each	10%	\$2,592	Other	F1		
14152 833-5087	14152 833-5087	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$2,880	Each	10%	\$2,592	Other	F1		
14152 833-5093	14152 833-5093	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$41	Each	10%	\$37	Other	F1		
14152 833-5094	14152 833-5094	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$41	Each	10%	\$37	Other	F1		
14152 833-5107	14152 833-5107	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$3,456	Each	10%	\$3,110	Other	F1		
14152 833-5108	14152 833-5108	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$3,456	Each	10%	\$3,110	Other	F1		
14152 833-5114	14152 833-5114	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$34	Each	10%	\$31	Other	F1		
14152 833-5115	14152 833-5115	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$34	Each	10%	\$31	Other	F1		
14152 833-5128	14152 833-5128	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$3,744	Each	10%	\$3,370	Other	F1		
14152 833-5129	14152 833-5129	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$3,744	Each	10%	\$3,370	Other	F1		
14152 833-5135	14152 833-5135	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$48	Each	10%	\$43	Other	F1		
14152 833-5136	14152 833-5136	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$48	Each	10%	\$43	Other	F1		
14152 833-5149	14152 833-5149	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$4,032	Each	10%	\$3,629	Other	F1		
14152 833-5150	14152 833-5150	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$4,032	Each	10%	\$3,629	Other	F1		
14152 833-5156	14152 833-5156	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$44	Each	10%	\$40	Other	F1		
14152 833-5157	14152 833-5157	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$44	Each	10%	\$40	Other	F1		
14152 833-5170	14152 833-5170	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$565	Each	10%	\$509	Other	F1		
14152 833-5171	14152 833-5171	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$565	Each	10%	\$509	Other	F1		
14152 833-5172	14152 833-5172	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$851	Each	10%	\$766	Other	F1		
14152 833-5173	14152 833-5173	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$851	Each	10%	\$766	Other	F1		
14152 833-5179	14152 833-5179	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$678	Each	10%	\$610	Other	F1		
14152 833-5180	14152 833-5180	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$678	Each	10%	\$610	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14152_833-5181	14152_833-5181	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$1,021	Each	10%	\$919	Other	F1
14152_833-5182	14152_833-5182	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance	\$1,021	Each	10%	\$919	Other	F1
14152_835-0422	14152_835-0422	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14152_835-0423	14152_835-0423	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14152_835-0424	14152_835-0424	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14152_835-0425	14152_835-0425	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14152_835-0426	14152_835-0426	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14152_835-0427	14152_835-0427	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14152_835-0428	14152_835-0428	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,170	Each	10%	\$1,053	Other	F1
14152_835-0429	14152_835-0429	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
14152_835-0430	14152_835-0430	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1
14152_835-0431	14152_835-0431	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
14152_835-0432	14152_835-0432	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
14152_835-0433	14152_835-0433	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1
14152_835-0434	14152_835-0434	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
14152_835-0435	14152_835-0435	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1
14152_835-0436	14152_835-0436	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,423	Each	10%	\$1,281	Other	F1
14152_835-0437	14152_835-0437	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
14152_835-0438	14152_835-0438	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,398	Each	10%	\$2,158	Other	F1
14152_835-0439	14152_835-0439	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1
14152_835-0440	14152_835-0440	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,848	Each	10%	\$2,563	Other	F1
14152_835-0441	14152_835-0441	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,998	Each	10%	\$2,698	Other	F1
14152_835-0442	14152_835-0442	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14152_835-0443	14152_835-0443	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14152_835-0444	14152_835-0444	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14152_835-0445	14152_835-0445	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14152_835-0446	14152_835-0446	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
14152_835-0447	14152_835-0447	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
14152_835-0448	14152_835-0448	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1
14152_835-0449	14152_835-0449	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
14152_835-0450	14152_835-0450	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14152_835-0451	14152_835-0451	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14152_835-0452	14152_835-0452	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14152_835-0453	14152_835-0453	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14152_835-0454	14152_835-0454	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14152_835-0455	14152_835-0455	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14152_835-0456	14152_835-0456	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14152_835-0457	14152_835-0457	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14152_835-0458	14152_835-0458	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14152_835-0459	14152_835-0459	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14152_835-0460	14152_835-0460	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14152_835-0461	14152_835-0461	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14152_835-0462	14152_835-0462	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14152_835-0463	14152_835-0463	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14152 835-0464	14152 835-0464	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14152 835-0465	14152 835-0465	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14152 835-0466	14152 835-0466	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14152 835-0467	14152 835-0467	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14152 835-0468	14152 835-0468	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14152 835-0469	14152 835-0469	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14152 835-0470	14152 835-0470	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14152 835-0471	14152 835-0471	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14152 835-0472	14152 835-0472	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14152 835-0473	14152 835-0473	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14152 835-0474	14152 835-0474	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14152 835-0475	14152 835-0475	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0476	14152 835-0476	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0477	14152 835-0477	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0478	14152 835-0478	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0479	14152 835-0479	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0480	14152 835-0480	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0481	14152 835-0481	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0482	14152 835-0482	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0483	14152 835-0483	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0484	14152 835-0484	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0485	14152 835-0485	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0486	14152 835-0486	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0487	14152 835-0487	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0488	14152 835-0488	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152 835-0489	14152 835-0489	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14152 835-0490	14152 835-0490	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14152 835-0491	14152 835-0491	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14152 835-0492	14152 835-0492	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14152 835-0493	14152 835-0493	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14152 835-0494	14152 835-0494	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$900	Each	10%	\$810	Other	F1
14152 835-0495	14152 835-0495	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14152 835-0496	14152 835-0496	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,170	Each	10%	\$1,053	Other	F1
14152 835-0497	14152 835-0497	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,260	Each	10%	\$1,134	Other	F1
14152 835-0498	14152 835-0498	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1
14152 835-0499	14152 835-0499	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
14152 835-0500	14152 835-0500	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
14152 835-0501	14152 835-0501	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1
14152 835-0502	14152 835-0502	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
14152 835-0503	14152 835-0503	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1
14152 835-0504	14152 835-0504	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,423	Each	10%	\$1,281	Other	F1
14152 835-0505	14152 835-0505	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
14152 835-0506	14152 835-0506	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%	\$2,158	Other	F1
14152 835-0507	14152 835-0507	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1
14152 835-0508	14152 835-0508	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1
14152 835-0509	14152 835-0509	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,998	Each	10%	\$2,698	Other	F1
14152 835-0510	14152 835-0510	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14152 835-0511	14152 835-0511	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14152 835-0512	14152 835-0512	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14152 835-0513	14152 835-0513	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14152 835-0514	14152 835-0514	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
14152 835-0515	14152 835-0515	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
14152 835-0516	14152 835-0516	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14152_835-0517	14152_835-0517	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
14152_835-0518	14152_835-0518	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14152_835-0519	14152_835-0519	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14152_835-0520	14152_835-0520	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14152_835-0521	14152_835-0521	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14152_835-0522	14152_835-0522	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14152_835-0523	14152_835-0523	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14152_835-0524	14152_835-0524	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14152_835-0525	14152_835-0525	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14152_835-0526	14152_835-0526	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14152_835-0527	14152_835-0527	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14152_835-0528	14152_835-0528	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14152_835-0529	14152_835-0529	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14152_835-0530	14152_835-0530	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14152_835-0531	14152_835-0531	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
14152_835-0532	14152_835-0532	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14152_835-0533	14152_835-0533	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14152_835-0534	14152_835-0534	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14152_835-0535	14152_835-0535	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14152_835-0536	14152_835-0536	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14152_835-0537	14152_835-0537	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14152_835-0538	14152_835-0538	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14152_835-0539	14152_835-0539	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14152_835-0540	14152_835-0540	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14152_835-0541	14152_835-0541	Storage Unstructured	Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0542	14152_835-0542	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14152_835-0543	14152_835-0543	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0544	14152_835-0544	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14152_835-0545	14152_835-0545	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14152_835-0546	14152_835-0546	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0547	14152_835-0547	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0548	14152_835-0548	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0549	14152_835-0549	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0550	14152_835-0550	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0551	14152_835-0551	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0552	14152_835-0552	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0553	14152_835-0553	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0554	14152_835-0554	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14152_835-0555	14152_835-0555	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14152_835-0556	14152_835-0556	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14152_835-0557	14152_835-0557	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14152_835-0558	14152_835-0558	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$139	Each	10%	\$125	Other	F1
14152_835-0559	14152_835-0559	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$278	Each	10%	\$250	Other	F1
14152_835-0560	14152_835-0560	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$416	Each	10%	\$375	Other	F1
14152_835-0561	14152_835-0561	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$555	Each	10%	\$500	Other	F1
14152_835-0562	14152_835-0562	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$694	Each	10%	\$625	Other	F1
14152_835-0563	14152_835-0563	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$833	Each	10%	\$750	Other	F1
14152_835-0564	14152_835-0564	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$167	Each	10%	\$150	Other	F1
14152_835-0565	14152_835-0565	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$333	Each	10%	\$300	Other	F1
14152_835-0566	14152_835-0566	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$500	Each	10%	\$450	Other	F1
14152_835-0567	14152_835-0567	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$666	Each	10%	\$600	Other	F1
14152_835-0568	14152_835-0568	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$833	Each	10%	\$750	Other	F1
14152_835-0569	14152_835-0569	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$1,000	Each	10%	\$900	Other	F1
14152_835-0570	14152_835-0570	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$180	Each	10%	\$162	Other	F1
14152_835-0571	14152_835-0571	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$361	Each	10%	\$325	Other	F1
14152_835-0572	14152_835-0572	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$541	Each	10%	\$487	Other	F1
14152_835-0573	14152_835-0573	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$722	Each	10%	\$650	Other	F1
14152_835-0574	14152_835-0574	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$902	Each	10%	\$812	Other	F1
14152_835-0575	14152_835-0575	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6	\$1,083	Each	10%	\$975	Other	F1
14152_835-0576	14152_835-0576	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$194	Each	10%	\$175	Other	F1
14152_835-0577	14152_835-0577	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$389	Each	10%	\$350	Other	F1
14152_835-0578	14152_835-0578	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$583	Each	10%	\$525	Other	F1
14152_835-0579	14152_835-0579	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$777	Each	10%	\$700	Other	F1
14152_835-0580	14152_835-0580	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$972	Each	10%	\$875	Other	F1
14152_835-0581	14152_835-0581	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6	\$1,166	Each	10%	\$1,050	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14152_835-0582	14152_835-0582	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
14152_835-0583	14152_835-0583	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
14152_835-0584	14152_835-0584	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
14152_835-0585	14152_835-0585	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1
14152_835-0586	14152_835-0586	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
14152_835-0587	14152_835-0587	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$69	Each	10%	\$62	Other	F1
14152_835-0588	14152_835-0588	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14152_835-0589	14152_835-0589	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
14152_835-0590	14152_835-0590	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
14152_835-0591	14152_835-0591	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
14152_835-0592	14152_835-0592	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
14152_835-0593	14152_835-0593	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$78	Each	10%	\$70	Other	F1
14152_835-0594	14152_835-0594	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$14	Each	10%	\$12	Other	F1
14152_835-0595	14152_835-0595	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$27	Each	10%	\$25	Other	F1
14152_835-0596	14152_835-0596	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$41	Each	10%	\$37	Other	F1
14152_835-0597	14152_835-0597	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
14152_835-0598	14152_835-0598	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
14152_835-0599	14152_835-0599	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$82	Each	10%	\$74	Other	F1
14152_835-0600	14152_835-0600	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$14	Each	10%	\$13	Other	F1
14152_835-0601	14152_835-0601	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$29	Each	10%	\$26	Other	F1
14152_835-0602	14152_835-0602	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$43	Each	10%	\$39	Other	F1
14152_835-0603	14152_835-0603	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$58	Each	10%	\$52	Other	F1
14152_835-0604	14152_835-0604	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$72	Each	10%	\$65	Other	F1
14152_835-0605	14152_835-0605	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$86	Each	10%	\$78	Other	F1
14152_835-0606	14152_835-0606	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14152_835-0607	14152_835-0607	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14152_835-0608	14152_835-0608	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
14152_835-0609	14152_835-0609	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
14152_835-0610	14152_835-0610	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
14152_835-0611	14152_835-0611	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
14152_835-0612	14152_835-0612	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$16	Each	10%	\$15	Other	F1
14152_835-0613	14152_835-0613	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other	F1
14152_835-0614	14152_835-0614	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$49	Each	10%	\$44	Other	F1
14152_835-0615	14152_835-0615	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$65	Each	10%	\$58	Other	F1
14152_835-0616	14152_835-0616	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$81	Each	10%	\$73	Other	F1
14152_835-0617	14152_835-0617	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
14152_835-0618	14152_835-0618	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
14152_835-0619	14152_835-0619	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$34	Each	10%	\$31	Other	F1
14152_835-0620	14152_835-0620	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1
14152_835-0621	14152_835-0621	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$68	Each	10%	\$62	Other	F1
14152_835-0622	14152_835-0622	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$77	Other	F1
14152_835-0623	14152_835-0623	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$103	Each	10%	\$92	Other	F1
14152_835-0624	14152_835-0624	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%	\$16	Other	F1
14152_835-0625	14152_835-0625	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
14152_835-0626	14152_835-0626	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$54	Each	10%	\$49	Other	F1
14152_835-0627	14152_835-0627	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
14152_835-0628	14152_835-0628	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$90	Each	10%	\$81	Other	F1
14152_835-0629	14152_835-0629	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$108	Each	10%	\$97	Other	F1
14152_835-0630	14152_835-0630	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14152_835-0631	14152_835-0631	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
14152_835-0632	14152_835-0632	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
14152_835-0633	14152_835-0633	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$115	Each	10%	\$104	Other	F1
14152_835-0634	14152_835-0634	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$144	Each	10%	\$130	Other	F1
14152_835-0635	14152_835-0635	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$173	Each	10%	\$156	Other	F1
14152_835-0636	14152_835-0636	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1
14152_835-0637	14152_835-0637	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1
14152_835-0638	14152_835-0638	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$97	Each	10%	\$87	Other	F1
14152_835-0639	14152_835-0639	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$130	Each	10%	\$117	Other	F1
14152_835-0640	14152_835-0640	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$162	Each	10%	\$146	Other	F1
14152_835-0641	14152_835-0641	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$194	Each	10%	\$175	Other	F1
14152_835-0642	14152_835-0642	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$34	Each	10%	\$31	Other	F1
14152_835-0643	14152_835-0643	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$68	Each	10%	\$62	Other	F1
14152_835-0644	14152_835-0644	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$103	Each	10%	\$92	Other	F1
14152_835-0645	14152_835-0645	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$137	Each	10%	\$123	Other	F1
14152_835-0646	14152_835-0646	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$171	Each	10%	\$154	Other	F1
14152_835-0647	14152_835-0647	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 6 Years	\$205	Each	10%	\$185	Other	F1
14152_835-0648	14152_835-0648	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$36	Each	10%	\$32	Other	F1
14152_835-0649	14152_835-0649	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$72	Each	10%	\$65	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1 Column K)	
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14152 835-0650	14152 835-0650	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$108	Each	10%	\$97	Other	F1	
14152 835-0651	14152 835-0651	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$144	Each	10%	\$130	Other	F1	
14152 835-0652	14152 835-0652	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$180	Each	10%	\$162	Other	F1	
14152 835-0653	14152 835-0653	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$216	Each	10%	\$194	Other	F1	
14152 835-0654	14152 835-0654	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$8	Each	10%	\$7	Other	F1	
14152 835-0655	14152 835-0655	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2	\$16	Each	10%	\$14	Other	F1	
14152 835-0656	14152 835-0656	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3	\$24	Each	10%	\$22	Other	F1	
14152 835-0657	14152 835-0657	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4	\$32	Each	10%	\$29	Other	F1	
14152 835-0658	14152 835-0658	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5	\$40	Each	10%	\$36	Other	F1	
14152 835-0659	14152 835-0659	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6	\$48	Each	10%	\$43	Other	F1	
14152 835-0660	14152 835-0660	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14152 835-0661	14152 835-0661	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$18	Each	10%	\$16	Other	F1	
14152 835-0662	14152 835-0662	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$27	Each	10%	\$24	Other	F1	
14152 835-0663	14152 835-0663	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$36	Each	10%	\$32	Other	F1	
14152 835-0664	14152 835-0664	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$45	Each	10%	\$41	Other	F1	
14152 835-0665	14152 835-0665	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$54	Each	10%	\$49	Other	F1	
14152 835-0666	14152 835-0666	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
14152 835-0667	14152 835-0667	Storage Unstructured	Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1	
14152 835-0668	14152 835-0668	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14152 835-0669	14152 835-0669	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$38	Each	10%	\$34	Other	F1	
14152 835-0670	14152 835-0670	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$48	Each	10%	\$43	Other	F1	
14152 835-0671	14152 835-0671	Storage Unstructured	Maintenance 5 Years	\$57	Each	10%	\$51	Other	F1	
14152 835-0672	14152 835-0672	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
14152 835-0673	14152 835-0673	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$20	Each	10%	\$18	Other	F1	
14152 835-0674	14152 835-0674	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$30	Each	10%	\$27	Other	F1	
14152 835-0675	14152 835-0675	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$40	Each	10%	\$36	Other	F1	
14152 835-0676	14152 835-0676	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$50	Each	10%	\$45	Other	F1	
14152 835-0677	14152 835-0677	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$60	Each	10%	\$54	Other	F1	
14152 835-0678	14152 835-0678	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1	
14152 835-0679	14152 835-0679	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1	
14152 835-0680	14152 835-0680	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3	\$14	Each	10%	\$13	Other	F1	
14152 835-0681	14152 835-0681	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4	\$19	Each	10%	\$17	Other	F1	
14152 835-0682	14152 835-0682	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5	\$24	Each	10%	\$22	Other	F1	
14152 835-0683	14152 835-0683	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6	\$29	Each	10%	\$26	Other	F1	
14152 835-0684	14152 835-0684	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
14152 835-0685	14152 835-0685	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$11	Each	10%	\$10	Other	F1	
14152 835-0686	14152 835-0686	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$16	Each	10%	\$15	Other	F1	
14152 835-0687	14152 835-0687	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$22	Each	10%	\$19	Other	F1	
14152 835-0688	14152 835-0688	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$27	Each	10%	\$24	Other	F1	
14152 835-0689	14152 835-0689	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6	\$32	Each	10%	\$29	Other	F1	
14152 835-0690	14152 835-0690	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$6	Each	10%	\$5	Other	F1	
14152 835-0691	14152 835-0691	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$11	Each	10%	\$10	Other	F1	
14152 835-0692	14152 835-0692	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$17	Each	10%	\$15	Other	F1	
14152 835-0693	14152 835-0693	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$23	Each	10%	\$21	Other	F1	
14152 835-0694	14152 835-0694	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14152 835-0695	14152 835-0695	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$34	Each	10%	\$31	Other	F1	
14152 835-0696	14152 835-0696	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1	
14152 835-0697	14152 835-0697	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$12	Each	10%	\$11	Other	F1	
14152 835-0698	14152 835-0698	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$18	Each	10%	\$16	Other	F1	
14152 835-0699	14152 835-0699	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$24	Each	10%	\$22	Other	F1	
14152 835-0700	14152 835-0700	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other	F1	
14152 835-0701	14152 835-0701	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6	\$36	Each	10%	\$32	Other	F1	
14152 835-0702	14152 835-0702	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14152 835-0703	14152 835-0703	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other	F1	
14152 835-0704	14152 835-0704	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$24	Each	10%	\$22	Other	F1	
14152 835-0705	14152 835-0705	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other	F1	
14152 835-0706	14152 835-0706	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1	
14152 835-0707	14152 835-0707	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$48	Each	10%	\$43	Other	F1	
14152 835-0708	14152 835-0708	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1	\$9	Each	10%	\$8	Other	F1	
14152 835-0709	14152 835-0709	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2	\$18	Each	10%	\$16	Other	F1	
14152 835-0710	14152 835-0710	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3	\$27	Each	10%	\$24	Other	F1	
14152 835-0711	14152 835-0711	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4	\$36	Each	10%	\$32	Other	F1	
14152 835-0712	14152 835-0712	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5	\$45	Each	10%	\$41	Other	F1	
14152 835-0713	14152 835-0713	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6	\$54	Each	10%	\$49	Other	F1	
14152 835-0714	14152 835-0714	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
14152 835-0715	14152 835-0715	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$19	Each	10%	\$17	Other	F1	
14152 835-0716	14152 835-0716	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14152 835-0717	14152 835-0717	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$38	Each	10%	\$34	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14152 835-0718	14152 835-0718	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$48	Each	10%	\$43	Other	F1
14152 835-0719	14152 835-0719	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$57	Each	10%	\$51	Other	F1
14152 835-0720	14152 835-0720	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1
14152 835-0721	14152 835-0721	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
14152 835-0722	14152 835-0722	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$30	Each	10%	\$27	Other	F1
14152 835-0723	14152 835-0723	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1
14152 835-0724	14152 835-0724	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$50	Each	10%	\$45	Other	F1
14152 835-0725	14152 835-0725	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$60	Each	10%	\$54	Other	F1
14152 835-0726	14152 835-0726	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14152 835-0727	14152 835-0727	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14152 835-0728	14152 835-0728	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14152 835-0729	14152 835-0729	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14152 835-0730	14152 835-0730	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14152 835-0731	14152 835-0731	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14152 835-0732	14152 835-0732	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14152 835-0733	14152 835-0733	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14152 835-0734	14152 835-0734	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14152 835-0735	14152 835-0735	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14152 835-0736	14152 835-0736	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14152 835-0737	14152 835-0737	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14152 835-0738	14152 835-0738	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14152 835-0739	14152 835-0739	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14152 835-0740	14152 835-0740	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14152 835-0741	14152 835-0741	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14152 835-0742	14152 835-0742	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14152 835-0743	14152 835-0743	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14152 835-0744	14152 835-0744	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14152 835-0745	14152 835-0745	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14152 835-0746	14152 835-0746	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14152 835-0747	14152 835-0747	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14152 835-0748	14152 835-0748	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14152 835-0749	14152 835-0749	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14152 835-0750	14152 835-0750	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14152 835-0751	14152 835-0751	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14152 835-0752	14152 835-0752	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14152 835-0753	14152 835-0753	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14152 835-0754	14152 835-0754	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14152 835-0755	14152 835-0755	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14152 835-0756	14152 835-0756	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14152 835-0757	14152 835-0757	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14152 835-0758	14152 835-0758	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14152 835-0759	14152 835-0759	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14152 835-0760	14152 835-0760	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14152 835-0761	14152 835-0761	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1
14152 835-0762	14152 835-0762	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14152 835-0763	14152 835-0763	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14152 835-0764	14152 835-0764	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14152 835-0765	14152 835-0765	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14152_835-0766	14152_835-0766	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14152_835-0767	14152_835-0767	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1
14152_835-0768	14152_835-0768	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14152_835-0769	14152_835-0769	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14152_835-0770	14152_835-0770	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14152_835-0771	14152_835-0771	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14152_835-0772	14152_835-0772	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14152_835-0773	14152_835-0773	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1
14152_835-0774	14152_835-0774	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
14152_835-0775	14152_835-0775	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1
14152_835-0776	14152_835-0776	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1
14152_835-0777	14152_835-0777	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$42	Each	10%	\$38	Other	F1
14152_835-0778	14152_835-0778	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1
14152_835-0779	14152_835-0779	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$63	Each	10%	\$57	Other	F1
14152_835-0780	14152_835-0780	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
14152_835-0781	14152_835-0781	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1
14152_835-0782	14152_835-0782	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1
14152_835-0783	14152_835-0783	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1
14152_835-0784	14152_835-0784	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1
14152_835-0785	14152_835-0785	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$71	Each	10%	\$64	Other	F1
14152_835-0786	14152_835-0786	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$13	Each	10%	\$11	Other	F1
14152_835-0787	14152_835-0787	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$25	Each	10%	\$23	Other	F1
14152_835-0788	14152_835-0788	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$38	Each	10%	\$34	Other	F1
14152_835-0789	14152_835-0789	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$50	Each	10%	\$45	Other	F1
14152_835-0790	14152_835-0790	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$63	Each	10%	\$56	Other	F1
14152_835-0791	14152_835-0791	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$75	Each	10%	\$68	Other	F1
14152_835-0792	14152_835-0792	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$13	Each	10%	\$12	Other	F1
14152_835-0793	14152_835-0793	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$26	Each	10%	\$24	Other	F1
14152_835-0794	14152_835-0794	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1
14152_835-0795	14152_835-0795	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$53	Each	10%	\$48	Other	F1
14152_835-0796	14152_835-0796	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$66	Each	10%	\$59	Other	F1
14152_835-0797	14152_835-0797	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$79	Each	10%	\$71	Other	F1
14152_835-0798	14152_835-0798	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$3	Each	10%	\$3	Other	F1
14152_835-0799	14152_835-0799	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$6	Each	10%	\$6	Other	F1
14152_835-0800	14152_835-0800	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$10	Each	10%	\$9	Other	F1
14152_835-0801	14152_835-0801	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$13	Each	10%	\$12	Other	F1
14152_835-0802	14152_835-0802	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5	\$16	Each	10%	\$14	Other	F1
14152_835-0803	14152_835-0803	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6	\$19	Each	10%	\$17	Other	F1
14152_835-0804	14152_835-0804	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14152_835-0805	14152_835-0805	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14152_835-0806	14152_835-0806	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14152_835-0807	14152_835-0807	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14152_835-0808	14152_835-0808	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14152_835-0809	14152_835-0809	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1
14152_835-0810	14152_835-0810	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14152_835-0811	14152_835-0811	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14152_835-0812	14152_835-0812	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14152_835-0813	14152_835-0813	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14152_835-0814	14152_835-0814	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14152_835-0815	14152_835-0815	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1
14152_835-0816	14152_835-0816	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14152_835-0817	14152_835-0817	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2	\$8	Each	10%	\$7	Other	F1
14152_835-0818	14152_835-0818	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3	\$12	Each	10%	\$11	Other	F1
14152_835-0819	14152_835-0819	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4	\$16	Each	10%	\$14	Other	F1
14152_835-0820	14152_835-0820	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5	\$20	Each	10%	\$18	Other	F1
14152_835-0821	14152_835-0821	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6	\$24	Each	10%	\$22	Other	F1
14152_835-0822	14152_835-0822	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$50	Each	10%	\$45	Other	F1
14152_835-0823	14152_835-0823	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14152_835-0824	14152_835-0824	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14152_835-0825	14152_835-0825	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14152_835-0826	14152_835-0826	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14152_835-0827	14152_835-0827	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14152_835-0828	14152_835-0828	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$57	Each	10%	\$51	Other	F1
14152_835-0829	14152_835-0829	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$113	Each	10%	\$102	Other	F1
14152_835-0830	14152_835-0830	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$170	Each	10%	\$153	Other	F1
14152_835-0831	14152_835-0831	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 7 Years	\$227	Each	10%	\$204	Other	F1
14152_835-0832	14152_835-0832	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 8 Years	\$284	Each	10%	\$255	Other	F1
14152_835-0833	14152_835-0833	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 9 Years	\$340	Each	10%	\$306	Other	F1
14152_835-0834	14152_835-0834	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$60	Each	10%	\$54	Other	F1
14152_835-0835	14152_835-0835	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$120	Each	10%	\$108	Other	F1
14152_835-0836	14152_835-0836	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$180	Each	10%	\$162	Other	F1
14152_835-0837	14152_835-0837	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$239	Each	10%	\$215	Other	F1
14152_835-0838	14152_835-0838	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 6 Years	\$299	Each	10%	\$269	Other	F1
14152_835-0839	14152_835-0839	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 7 Years	\$359	Each	10%	\$323	Other	F1
14152_835-0840	14152_835-0840	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14152_835-0841	14152_835-0841	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14152_835-0842	14152_835-0842	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14152_835-0843	14152_835-0843	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14152_835-0844	14152_835-0844	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14152_835-0845	14152_835-0845	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 6 Years	\$378	Each	10%	\$340	Other	F1
14152_835-0846	14152_835-0846	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14152_835-0847	14152_835-0847	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0848	14152_835-0848	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0849	14152_835-0849	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0850	14152_835-0850	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0851	14152_835-0851	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0852	14152_835-0852	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14152_835-0853	14152_835-0853	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0854	14152_835-0854	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0855	14152_835-0855	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0856	14152_835-0856	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0857	14152_835-0857	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0858	14152_835-0858	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0859	14152_835-0859	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0860	14152_835-0860	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0861	14152_835-0861	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0862	14152_835-0862	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 7 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0863	14152_835-0863	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 8 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0864	14152_835-0864	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14152_835-0865	14152_835-0865	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0866	14152_835-0866	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14152_835-0867	14152_835-0867	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM Proposed Discount(%)	Price/UoM (Calculated)	(REQUIRED) use drop-down	(If applicable)	
14152 835-0868	14152 835-0868	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14152 835-0869	14152 835-0869	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14152 837-0271	14152 837-0271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1
14152 837-0272	14152 837-0272	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%	\$220	Other	F1
14152 837-0273	14152 837-0273	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$93	Each	10%	\$84	Other	F1
14152 837-0274	14152 837-0274	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$294	Each	10%	\$264	Other	F1
14152 837-0275	14152 837-0275	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$101	Each	10%	\$91	Other	F1
14152 837-0276	14152 837-0276	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$318	Each	10%	\$286	Other	F1
14152 837-0277	14152 837-0277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$109	Each	10%	\$98	Other	F1
14152 837-0278	14152 837-0278	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$343	Each	10%	\$309	Other	F1
14152 837-0299	14152 837-0299	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$78	Each	10%	\$70	Other	F1
14152 837-0300	14152 837-0300	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$245	Each	10%	\$220	Other	F1
14152 837-0301	14152 837-0301	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$93	Each	10%	\$84	Other	F1
14152 837-0302	14152 837-0302	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$294	Each	10%	\$264	Other	F1
14152 837-0303	14152 837-0303	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$101	Each	10%	\$91	Other	F1
14152 837-0304	14152 837-0304	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Tera Byte Solid State Drive	\$318	Each	10%	\$286	Other	F1
14152 837-0305	14152 837-0305	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$109	Each	10%	\$98	Other	F1
14152 837-0306	14152 837-0306	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Tera Byte Solid State Drive	\$343	Each	10%	\$309	Other	F1
14152 843-7639	14152 843-7639	Storage Unstructured	Keep your Hard Drive For Enterprise	\$1,041	Each	10%	\$937	Other	F1
14152 843-7640	14152 843-7640	Storage Unstructured	Keep your Hard Drive For Enterprise	\$1,041	Each	10%	\$937	Other	F1
14152 847-6072	14152 847-6072	Storage Unstructured	Keep Your Component For Enterprise	\$2,082	Each	10%	\$1,874	Other	F1
14152 847-6073	14152 847-6073	Storage Unstructured	Keep Your Component For Enterprise	\$2,082	Each	10%	\$1,874	Other	F1
14152 926-0476	14152 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14158 829-4766	14158 829-4766	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14158 829-4767	14158 829-4767	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14158 829-4768	14158 829-4768	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1
14158 829-4769	14158 829-4769	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$37	Each	10%	\$33	Other	F1
14158 829-4770	14158 829-4770	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1
14158 829-4771	14158 829-4771	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$55	Each	10%	\$49	Other	F1
14158 829-4772	14158 829-4772	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
14158 829-4773	14158 829-4773	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$22	Each	10%	\$20	Other	F1
14158 829-4774	14158 829-4774	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$33	Each	10%	\$30	Other	F1
14158 829-4775	14158 829-4775	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$44	Each	10%	\$40	Other	F1
14158 829-4776	14158 829-4776	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$55	Each	10%	\$49	Other	F1
14158 829-4777	14158 829-4777	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$66	Each	10%	\$59	Other	F1
14158 829-4778	14158 829-4778	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$12	Each	10%	\$11	Other	F1
14158 829-4779	14158 829-4779	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$24	Each	10%	\$21	Other	F1
14158 829-4780	14158 829-4780	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$36	Each	10%	\$32	Other	F1
14158 829-4781	14158 829-4781	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$48	Each	10%	\$43	Other	F1
14158 829-4782	14158 829-4782	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$59	Each	10%	\$54	Other	F1
14158 829-4783	14158 829-4783	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6	\$71	Each	10%	\$64	Other	F1
14158 829-4784	14158 829-4784	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1	\$13	Each	10%	\$12	Other	F1
14158 829-4785	14158 829-4785	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$26	Each	10%	\$23	Other	F1
14158 829-4786	14158 829-4786	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$38	Each	10%	\$35	Other	F1
14158 829-4787	14158 829-4787	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$51	Each	10%	\$46	Other	F1
14158 829-4788	14158 829-4788	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$64	Each	10%	\$58	Other	F1
14158 829-4789	14158 829-4789	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6	\$77	Each	10%	\$69	Other	F1
14158 829-4910	14158 829-4910	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1
14158 829-4911	14158 829-4911	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
14158 829-4912	14158 829-4912	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1
14158 829-4913	14158 829-4913	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14158 829-4914	14158 829-4914	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
14158 829-4915	14158 829-4915	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$24	Each	10%	\$22	Other	F1
14158 829-4916	14158 829-4916	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1
14158 829-4917	14158 829-4917	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2	\$9	Each	10%	\$8	Other	F1
14158 829-4918	14158 829-4918	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3	\$14	Each	10%	\$12	Other	F1
14158 829-4919	14158 829-4919	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4	\$18	Each	10%	\$16	Other	F1
14158 829-4920	14158 829-4920	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5	\$23	Each	10%	\$20	Other	F1
14158 829-4921	14158 829-4921	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6	\$27	Each	10%	\$24	Other	F1
14158 829-4922	14158 829-4922	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14158 829-4923	14158 829-4923	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14158 829-4924	14158 829-4924	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance	\$14	Each	10%	\$13	Other	F1
14158 829-4925	14158 829-4925	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance	\$19	Each	10%	\$17	Other	F1
14158 829-4926	14158 829-4926	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance	\$24	Each	10%	\$21	Other	F1
14158 829-4927	14158 829-4927	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance	\$29	Each	10%	\$26	Other	F1
14158 829-4928	14158 829-4928	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$5	Each	10%	\$5	Other	F1
14158 829-4929	14158 829-4929	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1
14158 829-4930	14158 829-4930	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1
14158 829-4931	14158 829-4931	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14158 829-4932	14158 829-4932	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$25	Each	10%	\$23	Other	F1	
14158 829-4933	14158 829-4933	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$30	Each	10%	\$27	Other	F1	
14158 829-4958	14158 829-4958	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1	\$2	Each	10%	\$1	Other	F1	
14158 829-4959	14158 829-4959	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2	\$3	Each	10%	\$3	Other	F1	
14158 829-4960	14158 829-4960	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3	\$5	Each	10%	\$4	Other	F1	
14158 829-4961	14158 829-4961	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4	\$6	Each	10%	\$6	Other	F1	
14158 829-4962	14158 829-4962	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5	\$8	Each	10%	\$7	Other	F1	
14158 829-4963	14158 829-4963	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6	\$10	Each	10%	\$9	Other	F1	
14158 829-4964	14158 829-4964	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1	\$2	Each	10%	\$2	Other	F1	
14158 829-4965	14158 829-4965	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2	\$4	Each	10%	\$3	Other	F1	
14158 829-4966	14158 829-4966	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3	\$5	Each	10%	\$5	Other	F1	
14158 829-4967	14158 829-4967	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4	\$7	Each	10%	\$6	Other	F1	
14158 829-4968	14158 829-4968	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5	\$9	Each	10%	\$8	Other	F1	
14158 829-4969	14158 829-4969	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6	\$11	Each	10%	\$10	Other	F1	
14158 829-4970	14158 829-4970	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$2	Each	10%	\$2	Other	F1	
14158 829-4971	14158 829-4971	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$4	Each	10%	\$3	Other	F1	
14158 829-4972	14158 829-4972	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$6	Each	10%	\$5	Other	F1	
14158 829-4973	14158 829-4973	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$7	Other	F1	
14158 829-4974	14158 829-4974	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
14158 829-4975	14158 829-4975	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$11	Each	10%	\$10	Other	F1	
14158 829-4976	14158 829-4976	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1	
14158 829-4977	14158 829-4977	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1	
14158 829-4978	14158 829-4978	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$6	Each	10%	\$5	Other	F1	
14158 829-4979	14158 829-4979	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14158 829-4980	14158 829-4980	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1	
14158 829-4981	14158 829-4981	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1	
14158 829-5078	14158 829-5078	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$817	Each	10%	\$735	Other	F1	
14158 829-5079	14158 829-5079	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$980	Each	10%	\$882	Other	F1	
14158 829-5080	14158 829-5080	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$1,062	Each	10%	\$956	Other	F1	
14158 829-5081	14158 829-5081	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$1,143	Each	10%	\$1,029	Other	F1	
14158 829-5082	14158 829-5082	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$250	Each	10%	\$225	Other	F1	
14158 829-5083	14158 829-5083	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1	
14158 829-5084	14158 829-5084	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325	Each	10%	\$293	Other	F1	
14158 829-5085	14158 829-5085	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350	Each	10%	\$315	Other	F1	
14158 829-5106	14158 829-5106	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1	
14158 829-5107	14158 829-5107	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1	
14158 829-5108	14158 829-5108	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1	
14158 829-5109	14158 829-5109	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1	
14158 829-5114	14158 829-5114	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1	
14158 829-5115	14158 829-5115	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1	
14158 829-5116	14158 829-5116	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1	
14158 829-5117	14158 829-5117	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1	
14158 829-5146	14158 829-5146	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$817	Each	10%	\$735	Other	F1	
14158 829-5147	14158 829-5147	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$980	Each	10%	\$882	Other	F1	
14158 829-5148	14158 829-5148	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$1,062	Each	10%	\$956	Other	F1	
14158 829-5149	14158 829-5149	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$1,143	Each	10%	\$1,029	Other	F1	
14158 829-5150	14158 829-5150	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$250	Each	10%	\$225	Other	F1	
14158 829-5151	14158 829-5151	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1	
14158 829-5152	14158 829-5152	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325	Each	10%	\$293	Other	F1	
14158 829-5153	14158 829-5153	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350	Each	10%	\$315	Other	F1	
14158 829-5174	14158 829-5174	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1	
14158 829-5175	14158 829-5175	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1	
14158 829-5176	14158 829-5176	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1	
14158 829-5177	14158 829-5177	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1	
14158 829-5182	14158 829-5182	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1	
14158 829-5183	14158 829-5183	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1	
14158 829-5184	14158 829-5184	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1	
14158 829-5185	14158 829-5185	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1	
14158 831-4630	14158 831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1	
14158 831-4631	14158 831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1	
14158 831-4632	14158 831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14158 831-4633	14158 831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14158 835-7373	14158 835-7373	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$5	Each	10%	\$5	Other	F1	
14158 835-7374	14158 835-7374	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte	\$5	Each	10%	\$5	Other	F1	
14158 835-7375	14158 835-7375	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$6	Each	10%	\$6	Other	F1	
14158 835-7376	14158 835-7376	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$6	Each	10%	\$6	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14158-835-7377	14158-835-7377	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$7	Each	10%	\$6	Other	F1	
14158-835-7378	14158-835-7378	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte	\$7	Each	10%	\$6	Other	F1	
14158-835-7379	14158-835-7379	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$7	Each	10%	\$7	Other	F1	
14158-835-7380	14158-835-7380	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte	\$7	Each	10%	\$7	Other	F1	
14158-835-7437	14158-835-7437	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,929	Each	10%	\$1,736	Other	F1	
14158-835-7438	14158-835-7438	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$1,929	Each	10%	\$1,736	Other	F1	
14158-835-7451	14158-835-7451	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,315	Each	10%	\$2,084	Other	F1	
14158-835-7452	14158-835-7452	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,315	Each	10%	\$2,084	Other	F1	
14158-835-7465	14158-835-7465	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,508	Each	10%	\$2,257	Other	F1	
14158-835-7466	14158-835-7466	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$2,508	Each	10%	\$2,257	Other	F1	
14158-835-7479	14158-835-7479	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,701	Each	10%	\$2,431	Other	F1	
14158-835-7480	14158-835-7480	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$2,701	Each	10%	\$2,431	Other	F1	
14158-835-7481	14158-835-7481	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$663	Each	10%	\$597	Other	F1	
14158-835-7482	14158-835-7482	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$663	Each	10%	\$597	Other	F1	
14158-835-7483	14158-835-7483	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$440	Each	10%	\$396	Other	F1	
14158-835-7484	14158-835-7484	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$440	Each	10%	\$396	Other	F1	
14158-835-7485	14158-835-7485	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$553	Each	10%	\$498	Other	F1	
14158-835-7486	14158-835-7486	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$553	Each	10%	\$498	Other	F1	
14158-835-7487	14158-835-7487	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$367	Each	10%	\$330	Other	F1	
14158-835-7488	14158-835-7488	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$367	Each	10%	\$330	Other	F1	
14158-835-7489	14158-835-7489	Storage Unstructured	Keep Your Hard Drive	\$670	Each	10%	\$603	Other	F1	
14158-835-7490	14158-835-7490	Storage Unstructured	Keep Your Hard Drive	\$670	Each	10%	\$603	Other	F1	
14158-847-6081	14158-847-6081	Storage Unstructured	Keep Your Component For Enterprise	\$1,340	Each	10%	\$1,206	Other	F1	
14158-847-6082	14158-847-6082	Storage Unstructured	Keep Your Component For Enterprise	\$1,340	Each	10%	\$1,206	Other	F1	
14158-926-0476	14158-926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14183-829-4766	14183-829-4766	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14183-829-4767	14183-829-4767	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
14183-829-4768	14183-829-4768	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1	
14183-829-4769	14183-829-4769	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$37	Each	10%	\$33	Other	F1	
14183-829-4770	14183-829-4770	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1	
14183-829-4771	14183-829-4771	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$55	Each	10%	\$49	Other	F1	
14183-829-4772	14183-829-4772	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1	
14183-829-4773	14183-829-4773	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$22	Each	10%	\$20	Other	F1	
14183-829-4774	14183-829-4774	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$33	Each	10%	\$30	Other	F1	
14183-829-4775	14183-829-4775	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$44	Each	10%	\$40	Other	F1	
14183-829-4776	14183-829-4776	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$55	Each	10%	\$49	Other	F1	
14183-829-4777	14183-829-4777	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$66	Each	10%	\$59	Other	F1	
14183-829-4778	14183-829-4778	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$12	Each	10%	\$11	Other	F1	
14183-829-4779	14183-829-4779	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$24	Each	10%	\$21	Other	F1	
14183-829-4780	14183-829-4780	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$36	Each	10%	\$32	Other	F1	
14183-829-4781	14183-829-4781	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$48	Each	10%	\$43	Other	F1	
14183-829-4782	14183-829-4782	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$59	Each	10%	\$54	Other	F1	
14183-829-4783	14183-829-4783	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6	\$71	Each	10%	\$64	Other	F1	
14183-829-4784	14183-829-4784	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1	\$13	Each	10%	\$12	Other	F1	
14183-829-4785	14183-829-4785	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$26	Each	10%	\$23	Other	F1	
14183-829-4786	14183-829-4786	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$38	Each	10%	\$35	Other	F1	
14183-829-4787	14183-829-4787	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$51	Each	10%	\$46	Other	F1	
14183-829-4788	14183-829-4788	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$64	Each	10%	\$58	Other	F1	
14183-829-4789	14183-829-4789	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6	\$77	Each	10%	\$69	Other	F1	
14183-829-4790	14183-829-4790	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1	
14183-829-4791	14183-829-4791	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2	\$12	Each	10%	\$10	Other	F1	
14183-829-4792	14183-829-4792	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3	\$17	Each	10%	\$16	Other	F1	
14183-829-4793	14183-829-4793	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4	\$23	Each	10%	\$21	Other	F1	
14183-829-4794	14183-829-4794	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5	\$29	Each	10%	\$26	Other	F1	
14183-829-4795	14183-829-4795	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6	\$35	Each	10%	\$31	Other	F1	
14183-829-4808	14183-829-4808	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$7	Each	10%	\$6	Other	F1	
14183-829-4809	14183-829-4809	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$14	Each	10%	\$13	Other	F1	
14183-829-4810	14183-829-4810	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$22	Each	10%	\$19	Other	F1	
14183-829-4811	14183-829-4811	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$29	Each	10%	\$26	Other	F1	
14183-829-4812	14183-829-4812	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$36	Each	10%	\$32	Other	F1	
14183-829-4813	14183-829-4813	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$43	Each	10%	\$39	Other	F1	
14183-829-4814	14183-829-4814	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$7	Each	10%	\$6	Other	F1	
14183-829-4815	14183-829-4815	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1	
14183-829-4816	14183-829-4816	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$22	Each	10%	\$19	Other	F1	
14183-829-4817	14183-829-4817	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14183-829-4818	14183-829-4818	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1	
14183-829-4819	14183-829-4819	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1	
14183-829-4820	14183-829-4820	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14183-829-4821	14183-829-4821	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$16	Each	10%	\$15	Other	F1	
14183-829-4822	14183-829-4822	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$24	Each	10%	\$22	Other	F1	
14183-829-4823	14183-829-4823	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other	F1	
14183-829-4824	14183-829-4824	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$41	Each	10%	\$36	Other	F1	
14183-829-4825	14183-829-4825	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$49	Each	10%	\$44	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14183 829-4826	14183 829-4826	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$9	Each	10%	\$8	Other	F1
14183 829-4827	14183 829-4827	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
14183 829-4828	14183 829-4828	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$26	Each	10%	\$23	Other	F1
14183 829-4829	14183 829-4829	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$34	Each	10%	\$31	Other	F1
14183 829-4830	14183 829-4830	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%	\$38	Other	F1
14183 829-4831	14183 829-4831	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1
14183 829-4832	14183 829-4832	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$9	Each	10%	\$8	Other	F1
14183 829-4833	14183 829-4833	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%	\$16	Other	F1
14183 829-4834	14183 829-4834	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$27	Each	10%	\$24	Other	F1
14183 829-4835	14183 829-4835	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
14183 829-4836	14183 829-4836	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$45	Each	10%	\$41	Other	F1
14183 829-4837	14183 829-4837	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$54	Each	10%	\$49	Other	F1
14183 829-4838	14183 829-4838	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14183 829-4839	14183 829-4839	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14183 829-4840	14183 829-4840	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
14183 829-4841	14183 829-4841	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
14183 829-4842	14183 829-4842	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
14183 829-4843	14183 829-4843	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
14183 829-4844	14183 829-4844	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$16	Each	10%	\$15	Other	F1
14183 829-4845	14183 829-4845	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1
14183 829-4846	14183 829-4846	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$49	Each	10%	\$44	Other	F1
14183 829-4847	14183 829-4847	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1
14183 829-4848	14183 829-4848	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$81	Each	10%	\$73	Other	F1
14183 829-4849	14183 829-4849	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$97	Each	10%	\$87	Other	F1
14183 829-4850	14183 829-4850	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$17	Each	10%	\$15	Other	F1
14183 829-4851	14183 829-4851	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$34	Each	10%	\$31	Other	F1
14183 829-4852	14183 829-4852	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$51	Each	10%	\$46	Other	F1
14183 829-4853	14183 829-4853	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$68	Each	10%	\$62	Other	F1
14183 829-4854	14183 829-4854	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$86	Each	10%	\$77	Other	F1
14183 829-4855	14183 829-4855	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Software	\$103	Each	10%	\$92	Other	F1
14183 829-4856	14183 829-4856	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$18	Each	10%	\$16	Other	F1
14183 829-4857	14183 829-4857	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$36	Each	10%	\$32	Other	F1
14183 829-4858	14183 829-4858	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$54	Each	10%	\$49	Other	F1
14183 829-4859	14183 829-4859	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$72	Each	10%	\$65	Other	F1
14183 829-4860	14183 829-4860	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$90	Each	10%	\$81	Other	F1
14183 829-4861	14183 829-4861	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software	\$108	Each	10%	\$97	Other	F1
14183 829-4862	14183 829-4862	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$4	Each	10%	\$4	Other	F1
14183 829-4863	14183 829-4863	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2	\$8	Each	10%	\$7	Other	F1
14183 829-4796	14183 829-4796	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1	\$6	Each	10%	\$6	Other	F1
14183 829-4797	14183 829-4797	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2	\$13	Each	10%	\$12	Other	F1
14183 829-4798	14183 829-4798	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3	\$19	Each	10%	\$17	Other	F1
14183 829-4799	14183 829-4799	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4	\$26	Each	10%	\$23	Other	F1
14183 829-4800	14183 829-4800	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5	\$32	Each	10%	\$29	Other	F1
14183 829-4801	14183 829-4801	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6	\$39	Each	10%	\$35	Other	F1
14183 829-4802	14183 829-4802	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$7	Each	10%	\$6	Other	F1
14183 829-4803	14183 829-4803	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$14	Each	10%	\$12	Other	F1
14183 829-4804	14183 829-4804	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$21	Each	10%	\$18	Other	F1
14183 829-4805	14183 829-4805	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$27	Each	10%	\$25	Other	F1
14183 829-4806	14183 829-4806	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$34	Each	10%	\$31	Other	F1
14183 829-4807	14183 829-4807	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$41	Each	10%	\$37	Other	F1
14183 829-5054	14183 829-5054	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5055	14183 829-5055	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5056	14183 829-5056	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5057	14183 829-5057	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5058	14183 829-5058	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5059	14183 829-5059	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5060	14183 829-5060	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5061	14183 829-5061	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5062	14183 829-5062	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5063	14183 829-5063	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5064	14183 829-5064	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	Product Category (if applicable)
14183 829-5065	14183 829-5065	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5066	14183 829-5066	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5067	14183 829-5067	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5068	14183 829-5068	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5069	14183 829-5069	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5070	14183 829-5070	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5071	14183 829-5071	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5072	14183 829-5072	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5073	14183 829-5073	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5074	14183 829-5074	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5075	14183 829-5075	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5076	14183 829-5076	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5077	14183 829-5077	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 829-5078	14183 829-5078	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$817	Each	10%	\$735	Other	F1
14183 829-5079	14183 829-5079	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$980	Each	10%	\$882	Other	F1
14183 829-5080	14183 829-5080	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$1,062	Each	10%	\$956	Other	F1
14183 829-5081	14183 829-5081	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$1,143	Each	10%	\$1,029	Other	F1
14183 829-5082	14183 829-5082	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$250	Each	10%	\$225	Other	F1
14183 829-5083	14183 829-5083	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14183 829-5084	14183 829-5084	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$325	Each	10%	\$293	Other	F1
14183 829-5085	14183 829-5085	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$350	Each	10%	\$315	Other	F1
14183 829-5086	14183 829-5086	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$273	Each	10%	\$246	Other	F1
14183 829-5087	14183 829-5087	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$307	Each	10%	\$276	Other	F1
14183 829-5088	14183 829-5088	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$324	Each	10%	\$292	Other	F1
14183 829-5089	14183 829-5089	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$341	Each	10%	\$307	Other	F1
14183 829-5090	14183 829-5090	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$343	Each	10%	\$308	Other	F1
14183 829-5091	14183 829-5091	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$386	Each	10%	\$347	Other	F1
14183 829-5092	14183 829-5092	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$407	Each	10%	\$366	Other	F1
14183 829-5093	14183 829-5093	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$428	Each	10%	\$386	Other	F1
14183 829-5094	14183 829-5094	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$686	Each	10%	\$617	Other	F1
14183 829-5095	14183 829-5095	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$772	Each	10%	\$694	Other	F1
14183 829-5096	14183 829-5096	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software	\$815	Each	10%	\$733	Other	F1
14183 829-5097	14183 829-5097	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$857	Each	10%	\$772	Other	F1
14183 829-5098	14183 829-5098	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
14183 829-5099	14183 829-5099	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
14183 829-5100	14183 829-5100	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
14183 829-5101	14183 829-5101	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
14183 829-5102	14183 829-5102	Storage Unstructured	ProSupport Next Business Day SnapshotQ Base Software Support-Maintenance	\$112	Each	10%	\$101	Other	F1
14183 829-5103	14183 829-5103	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance	\$127	Each	10%	\$114	Other	F1
14183 829-5104	14183 829-5104	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance	\$134	Each	10%	\$120	Other	F1
14183 829-5105	14183 829-5105	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance	\$141	Each	10%	\$127	Other	F1
14183 829-5106	14183 829-5106	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
14183 829-5107	14183 829-5107	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
14183 829-5108	14183 829-5108	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
14183 829-5109	14183 829-5109	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
14183 829-5110	14183 829-5110	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
14183 829-5111	14183 829-5111	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
14183 829-5112	14183 829-5112	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
14183 829-5113	14183 829-5113	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
14183 829-5114	14183 829-5114	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1
14183 829-5115	14183 829-5115	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
14183 829-5116	14183 829-5116	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$92	Each	10%		\$83	Other	F1	
14183 829-5117	14183 829-5117	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$97	Each	10%		\$87	Other	F1	
14183 829-5118	14183 829-5118	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$278	Each	10%		\$250	Other	F1	
14183 829-5119	14183 829-5119	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$313	Each	10%		\$281	Other	F1	
14183 829-5120	14183 829-5120	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$330	Each	10%		\$297	Other	F1	
14183 829-5121	14183 829-5121	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$347	Each	10%		\$313	Other	F1	
14183 829-5122	14183 829-5122	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$78	Each	10%		\$70	Other	F1	
14183 829-5123	14183 829-5123	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$87	Each	10%		\$79	Other	F1	
14183 829-5124	14183 829-5124	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$92	Each	10%		\$83	Other	F1	
14183 829-5125	14183 829-5125	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$97	Each	10%		\$87	Other	F1	
14183 829-5126	14183 829-5126	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5127	14183 829-5127	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5128	14183 829-5128	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5129	14183 829-5129	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5130	14183 829-5130	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5131	14183 829-5131	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5132	14183 829-5132	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5133	14183 829-5133	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5134	14183 829-5134	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5135	14183 829-5135	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5136	14183 829-5136	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5137	14183 829-5137	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5138	14183 829-5138	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5139	14183 829-5139	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-5140	14183 829-5140	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 829-4864	14183 829-4864	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$12	Each	10%		\$11	Other	F1	
14183 829-4865	14183 829-4865	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$16	Each	10%		\$14	Other	F1	
14183 829-4866	14183 829-4866	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$20	Each	10%		\$18	Other	F1	
14183 829-4867	14183 829-4867	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$24	Each	10%		\$22	Other	F1	
14183 829-4868	14183 829-4868	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%		\$4	Other	F1	
14183 829-4869	14183 829-4869	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%		\$8	Other	F1	
14183 829-4870	14183 829-4870	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$14	Each	10%		\$12	Other	F1	
14183 829-4871	14183 829-4871	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$18	Each	10%		\$16	Other	F1	
14183 829-4872	14183 829-4872	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$23	Each	10%		\$20	Other	F1	
14183 829-4873	14183 829-4873	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$27	Each	10%		\$24	Other	F1	
14183 829-4874	14183 829-4874	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%		\$4	Other	F1	
14183 829-4875	14183 829-4875	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%		\$9	Other	F1	
14183 829-4876	14183 829-4876	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$14	Each	10%		\$13	Other	F1	
14183 829-4877	14183 829-4877	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%		\$17	Other	F1	
14183 829-4878	14183 829-4878	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%		\$21	Other	F1	
14183 829-4879	14183 829-4879	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$29	Each	10%		\$26	Other	F1	
14183 829-4880	14183 829-4880	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%		\$5	Other	F1	
14183 829-4881	14183 829-4881	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%		\$9	Other	F1	
14183 829-4882	14183 829-4882	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%		\$14	Other	F1	
14183 829-4883	14183 829-4883	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$20	Each	10%		\$18	Other	F1	
14183 829-4884	14183 829-4884	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$25	Each	10%		\$23	Other	F1	
14183 829-4885	14183 829-4885	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$30	Each	10%		\$27	Other	F1	
14183 829-4886	14183 829-4886	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$2	Each	10%		\$2	Other	F1	
14183 829-4887	14183 829-4887	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%		\$4	Other	F1	
14183 829-4888	14183 829-4888	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$7	Each	10%		\$6	Other	F1	
14183 829-4889	14183 829-4889	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%		\$9	Other	F1	
14183 829-4890	14183 829-4890	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$12	Each	10%		\$11	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)		
14183 829-4891	14183 829-4891	Storage Unstructured	ProSupport Next Business Day SnapshotQ Capacity Software Support-Maintenance 6 Years	\$14	Each	10%	\$13	Other	F1	
14183 829-4892	14183 829-4892	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1	
14183 829-4893	14183 829-4893	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 2	\$5	Each	10%	\$5	Other	F1	
14183 829-4894	14183 829-4894	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 3	\$8	Each	10%	\$7	Other	F1	
14183 829-4895	14183 829-4895	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 4	\$11	Each	10%	\$10	Other	F1	
14183 829-4896	14183 829-4896	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 5	\$14	Each	10%	\$12	Other	F1	
14183 829-4897	14183 829-4897	Storage Unstructured	ProSupport Mission Critical SnapshotQ Capacity Software Support-Maintenance 6	\$16	Each	10%	\$15	Other	F1	
14183 829-4898	14183 829-4898	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-	\$3	Each	10%	\$3	Other	F1	
14183 829-4899	14183 829-4899	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-	\$6	Each	10%	\$5	Other	F1	
14183 829-4900	14183 829-4900	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-	\$9	Each	10%	\$8	Other	F1	
14183 829-4901	14183 829-4901	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-	\$11	Each	10%	\$10	Other	F1	
14183 829-4902	14183 829-4902	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-	\$14	Each	10%	\$13	Other	F1	
14183 829-4903	14183 829-4903	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Capacity Software Support-Maintenance 6 Years	\$17	Each	10%	\$15	Other	F1	
14183 829-4904	14183 829-4904	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1	
14183 829-4905	14183 829-4905	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1	
14183 829-4906	14183 829-4906	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1	
14183 829-4907	14183 829-4907	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1	
14183 829-4908	14183 829-4908	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1	
14183 829-4909	14183 829-4909	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Capacity Software Support-Maintenance 6 Years	\$18	Each	10%	\$16	Other	F1	
14183 829-4910	14183 829-4910	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
14183 829-4911	14183 829-4911	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14183 829-4912	14183 829-4912	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1	
14183 829-4913	14183 829-4913	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other	F1	
14183 829-4914	14183 829-4914	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1	
14183 829-4915	14183 829-4915	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$24	Each	10%	\$22	Other	F1	
14183 829-4916	14183 829-4916	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1	
14183 829-4917	14183 829-4917	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2	\$9	Each	10%	\$8	Other	F1	
14183 829-4918	14183 829-4918	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3	\$14	Each	10%	\$12	Other	F1	
14183 829-4919	14183 829-4919	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4	\$18	Each	10%	\$16	Other	F1	
14183 829-4920	14183 829-4920	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1	
14183 829-4921	14183 829-4921	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$27	Each	10%	\$24	Other	F1	
14183 829-4922	14183 829-4922	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1	
14183 829-4923	14183 829-4923	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
14183 829-4924	14183 829-4924	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1	
14183 829-4925	14183 829-4925	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1	
14183 829-4926	14183 829-4926	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$21	Other	F1	
14183 829-4927	14183 829-4927	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1	
14183 829-4928	14183 829-4928	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1	
14183 829-4929	14183 829-4929	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1	
14183 829-4930	14183 829-4930	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1	
14183 829-4931	14183 829-4931	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1	
14183 829-4932	14183 829-4932	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$25	Each	10%	\$23	Other	F1	
14183 829-4933	14183 829-4933	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$30	Each	10%	\$27	Other	F1	
14183 829-4934	14183 829-4934	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
14183 829-4935	14183 829-4935	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
14183 829-4936	14183 829-4936	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1	
14183 829-4937	14183 829-4937	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1	
14183 829-4938	14183 829-4938	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1	
14183 829-4939	14183 829-4939	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1	
14183 829-4940	14183 829-4940	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1	
14183 829-4941	14183 829-4941	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1	
14183 829-4942	14183 829-4942	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$12	Other	F1	
14183 829-4943	14183 829-4943	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$18	Each	10%	\$16	Other	F1	
14183 829-4944	14183 829-4944	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$23	Each	10%	\$20	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source				ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14183 829-4945	14183 829-4945	Storage Unstructured	ProSupport Mission Critical SyncQ Capacity Software Support-Maintenance 6 Years	\$27	Each	10%	\$24	Other	F1	
14183 829-4946	14183 829-4946	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1	
14183 829-4947	14183 829-4947	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1	
14183 829-4948	14183 829-4948	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 3	\$14	Each	10%	\$13	Other	F1	
14183 829-4949	14183 829-4949	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 4	\$19	Each	10%	\$17	Other	F1	
14183 829-4950	14183 829-4950	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 5	\$24	Each	10%	\$21	Other	F1	
14183 829-4951	14183 829-4951	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 6	\$29	Each	10%	\$26	Other	F1	
14183 829-4952	14183 829-4952	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$5	Other	F1	
14183 829-4953	14183 829-4953	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1	
14183 829-4954	14183 829-4954	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 3	\$15	Each	10%	\$14	Other	F1	
14183 829-4955	14183 829-4955	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 4	\$20	Each	10%	\$18	Other	F1	
14183 829-4956	14183 829-4956	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 5	\$25	Each	10%	\$23	Other	F1	
14183 829-4957	14183 829-4957	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 6	\$30	Each	10%	\$27	Other	F1	
14183 829-4958	14183 829-4958	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1	\$2	Each	10%	\$1	Other	F1	
14183 829-4959	14183 829-4959	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2	\$3	Each	10%	\$3	Other	F1	
14183 829-4960	14183 829-4960	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3	\$5	Each	10%	\$4	Other	F1	
14183 829-4961	14183 829-4961	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4	\$6	Each	10%	\$6	Other	F1	
14183 829-4962	14183 829-4962	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5	\$8	Each	10%	\$7	Other	F1	
14183 829-4963	14183 829-4963	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6	\$10	Each	10%	\$9	Other	F1	
14183 829-4964	14183 829-4964	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1	\$2	Each	10%	\$2	Other	F1	
14183 829-4965	14183 829-4965	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2	\$4	Each	10%	\$3	Other	F1	
14183 829-4966	14183 829-4966	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3	\$5	Each	10%	\$5	Other	F1	
14183 829-4967	14183 829-4967	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4	\$7	Each	10%	\$6	Other	F1	
14183 829-4968	14183 829-4968	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5	\$9	Each	10%	\$8	Other	F1	
14183 829-4969	14183 829-4969	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6	\$11	Each	10%	\$10	Other	F1	
14183 829-4970	14183 829-4970	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$2	Each	10%	\$2	Other	F1	
14183 829-4971	14183 829-4971	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$4	Each	10%	\$3	Other	F1	
14183 829-4972	14183 829-4972	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$6	Each	10%	\$5	Other	F1	
14183 829-4973	14183 829-4973	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$7	Other	F1	
14183 829-4974	14183 829-4974	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$10	Each	10%	\$9	Other	F1	
14183 829-4975	14183 829-4975	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$11	Each	10%	\$10	Other	F1	
14183 829-4976	14183 829-4976	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1	
14183 829-4977	14183 829-4977	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$4	Each	10%	\$4	Other	F1	
14183 829-4978	14183 829-4978	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$6	Each	10%	\$5	Other	F1	
14183 829-4979	14183 829-4979	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14183 829-4980	14183 829-4980	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1	
14183 829-4981	14183 829-4981	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1	
14183 829-4982	14183 829-4982	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1	
14183 829-4983	14183 829-4983	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$12	Each	10%	\$10	Other	F1	
14183 829-4984	14183 829-4984	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$17	Each	10%	\$16	Other	F1	
14183 829-4985	14183 829-4985	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$23	Each	10%	\$21	Other	F1	
14183 829-4986	14183 829-4986	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$29	Each	10%	\$26	Other	F1	
14183 829-4987	14183 829-4987	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6	\$35	Each	10%	\$31	Other	F1	
14183 829-4988	14183 829-4988	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$6	Each	10%	\$6	Other	F1	
14183 829-4989	14183 829-4989	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$13	Each	10%	\$12	Other	F1	
14183 829-4990	14183 829-4990	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$19	Each	10%	\$17	Other	F1	
14183 829-4991	14183 829-4991	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$26	Each	10%	\$23	Other	F1	
14183 829-4992	14183 829-4992	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5	\$32	Each	10%	\$29	Other	F1	
14183 829-4993	14183 829-4993	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6	\$39	Each	10%	\$35	Other	F1	
14183 829-4994	14183 829-4994	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$7	Each	10%	\$6	Other	F1	
14183 829-4995	14183 829-4995	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$14	Each	10%	\$12	Other	F1	
14183 829-4996	14183 829-4996	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$21	Each	10%	\$18	Other	F1	
14183 829-4997	14183 829-4997	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$27	Each	10%	\$25	Other	F1	
14183 829-4998	14183 829-4998	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$34	Each	10%	\$31	Other	F1	
14183 829-4999	14183 829-4999	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$41	Each	10%	\$37	Other	F1	
14183 829-5000	14183 829-5000	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$7	Each	10%	\$6	Other	F1	
14183 829-5001	14183 829-5001	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$14	Each	10%	\$13	Other	F1	
14183 829-5002	14183 829-5002	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$22	Each	10%	\$19	Other	F1	
14183 829-5003	14183 829-5003	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$29	Each	10%	\$26	Other	F1	
14183 829-5004	14183 829-5004	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$36	Each	10%	\$32	Other	F1	
14183 829-5005	14183 829-5005	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$43	Each	10%	\$39	Other	F1	
14183 829-5006	14183 829-5006	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%	\$1	Other	F1	
14183 829-5007	14183 829-5007	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$3	Each	10%	\$3	Other	F1	
14183 829-5008	14183 829-5008	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$5	Each	10%	\$4	Other	F1	
14183 829-5009	14183 829-5009	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$6	Each	10%	\$6	Other	F1	
14183 829-5010	14183 829-5010	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5	\$8	Each	10%	\$7	Other	F1	
14183 829-5011	14183 829-5011	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6	\$10	Each	10%	\$9	Other	F1	
14183 829-5012	14183 829-5012	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1	
14183 829-5013	14183 829-5013	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1	
14183 829-5014	14183 829-5014	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1	
14183 829-5015	14183 829-5015	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14183 829-5016	14183 829-5016	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
14183 829-5017	14183 829-5017	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$11	Each	10%	\$10	Other	F1
14183 829-5018	14183 829-5018	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1
14183 829-5019	14183 829-5019	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$4	Each	10%	\$3	Other	F1
14183 829-5020	14183 829-5020	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$6	Each	10%	\$5	Other	F1
14183 829-5021	14183 829-5021	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
14183 829-5022	14183 829-5022	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1
14183 829-5023	14183 829-5023	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1
14183 829-5024	14183 829-5024	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1	\$2	Each	10%	\$2	Other	F1
14183 829-5025	14183 829-5025	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2	\$4	Each	10%	\$4	Other	F1
14183 829-5026	14183 829-5026	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3	\$6	Each	10%	\$5	Other	F1
14183 829-5027	14183 829-5027	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4	\$8	Each	10%	\$7	Other	F1
14183 829-5028	14183 829-5028	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14183 829-5029	14183 829-5029	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$12	Each	10%	\$11	Other	F1
14183 829-5030	14183 829-5030	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14183 829-5031	14183 829-5031	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14183 829-5032	14183 829-5032	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14183 829-5033	14183 829-5033	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14183 829-5034	14183 829-5034	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14183 829-5035	14183 829-5035	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14183 829-5036	14183 829-5036	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14183 829-5037	14183 829-5037	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14183 829-5038	14183 829-5038	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14183 829-5039	14183 829-5039	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14183 829-5040	14183 829-5040	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14183 829-5041	14183 829-5041	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$340	Each	10%	\$306	Other	F1
14183 829-5042	14183 829-5042	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14183 829-5043	14183 829-5043	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14183 829-5044	14183 829-5044	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14183 829-5045	14183 829-5045	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14183 829-5046	14183 829-5046	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14183 829-5047	14183 829-5047	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$359	Each	10%	\$323	Other	F1
14183 829-5048	14183 829-5048	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14183 829-5049	14183 829-5049	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14183 829-5050	14183 829-5050	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14183 829-5051	14183 829-5051	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14183 829-5052	14183 829-5052	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14183 829-5053	14183 829-5053	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$378	Each	10%	\$340	Other	F1
14183 829-5141	14183 829-5141	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 829-5142	14183 829-5142	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 829-5143	14183 829-5143	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 829-5144	14183 829-5144	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 829-5145	14183 829-5145	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 829-5146	14183 829-5146	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$817	Each	10%	\$735	Other	F1
14183 829-5147	14183 829-5147	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$980	Each	10%	\$882	Other	F1
14183 829-5148	14183 829-5148	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$1,062	Each	10%	\$956	Other	F1
14183 829-5149	14183 829-5149	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$1,143	Each	10%	\$1,029	Other	F1
14183 829-5150	14183 829-5150	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$250	Each	10%	\$225	Other	F1
14183 829-5151	14183 829-5151	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14183 829-5152	14183 829-5152	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$325	Each	10%	\$293	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183 829-5153	14183 829-5153	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$350	Each	10%	\$315	Other	F1
14183 829-5154	14183 829-5154	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$273	Each	10%	\$246	Other	F1
14183 829-5155	14183 829-5155	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$307	Each	10%	\$276	Other	F1
14183 829-5156	14183 829-5156	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$324	Each	10%	\$292	Other	F1
14183 829-5157	14183 829-5157	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$341	Each	10%	\$307	Other	F1
14183 829-5158	14183 829-5158	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$343	Each	10%	\$308	Other	F1
14183 829-5159	14183 829-5159	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$386	Each	10%	\$347	Other	F1
14183 829-5160	14183 829-5160	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$407	Each	10%	\$366	Other	F1
14183 829-5161	14183 829-5161	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$428	Each	10%	\$386	Other	F1
14183 829-5162	14183 829-5162	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$686	Each	10%	\$617	Other	F1
14183 829-5163	14183 829-5163	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$772	Each	10%	\$694	Other	F1
14183 829-5164	14183 829-5164	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$815	Each	10%	\$733	Other	F1
14183 829-5165	14183 829-5165	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$857	Each	10%	\$772	Other	F1
14183 829-5166	14183 829-5166	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
14183 829-5167	14183 829-5167	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
14183 829-5168	14183 829-5168	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
14183 829-5169	14183 829-5169	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
14183 829-5170	14183 829-5170	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$112	Each	10%	\$101	Other	F1
14183 829-5171	14183 829-5171	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$127	Each	10%	\$114	Other	F1
14183 829-5172	14183 829-5172	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$134	Each	10%	\$120	Other	F1
14183 829-5173	14183 829-5173	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$141	Each	10%	\$127	Other	F1
14183 829-5174	14183 829-5174	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
14183 829-5175	14183 829-5175	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
14183 829-5176	14183 829-5176	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
14183 829-5177	14183 829-5177	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
14183 829-5178	14183 829-5178	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$191	Each	10%	\$172	Other	F1
14183 829-5179	14183 829-5179	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$215	Each	10%	\$193	Other	F1
14183 829-5180	14183 829-5180	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$226	Each	10%	\$204	Other	F1
14183 829-5181	14183 829-5181	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1
14183 829-5182	14183 829-5182	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1
14183 829-5183	14183 829-5183	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1
14183 829-5184	14183 829-5184	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1
14183 829-5185	14183 829-5185	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
14183 829-5186	14183 829-5186	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$278	Each	10%	\$250	Other	F1
14183 829-5187	14183 829-5187	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$313	Each	10%	\$281	Other	F1
14183 829-5188	14183 829-5188	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$330	Each	10%	\$297	Other	F1
14183 829-5189	14183 829-5189	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$347	Each	10%	\$313	Other	F1
14183 829-5190	14183 829-5190	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$78	Each	10%	\$70	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category	
14183 829-5191	14183 829-5191	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1	
14183 829-5192	14183 829-5192	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1	
14183 829-5193	14183 829-5193	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1	
14183 829-5194	14183 829-5194	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5195	14183 829-5195	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5196	14183 829-5196	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5197	14183 829-5197	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5198	14183 829-5198	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5199	14183 829-5199	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5200	14183 829-5200	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5201	14183 829-5201	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5202	14183 829-5202	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5203	14183 829-5203	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5204	14183 829-5204	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5205	14183 829-5205	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5206	14183 829-5206	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5207	14183 829-5207	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5208	14183 829-5208	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5209	14183 829-5209	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5210	14183 829-5210	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5211	14183 829-5211	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5212	14183 829-5212	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 829-5213	14183 829-5213	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183 834-9369	14183 834-9369	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,867	Each	10%	\$1,680	Other	F1	
14183 834-9370	14183 834-9370	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,333	Each	10%	\$2,100	Other	F1	
14183 834-9371	14183 834-9371	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,567	Each	10%	\$2,310	Other	F1	
14183 834-9372	14183 834-9372	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,800	Each	10%	\$2,520	Other	F1	
14183 834-9373	14183 834-9373	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$720	Each	10%	\$648	Other	F1	
14183 834-9374	14183 834-9374	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1	
14183 834-9375	14183 834-9375	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$990	Each	10%	\$891	Other	F1	
14183 834-9376	14183 834-9376	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1	
14183 834-9377	14183 834-9377	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1	
14183 834-9378	14183 834-9378	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1	
14183 834-9379	14183 834-9379	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1	
14183 834-9380	14183 834-9380	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1	
14183 834-9381	14183 834-9381	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1	
14183 834-9382	14183 834-9382	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1	
14183 834-9383	14183 834-9383	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,423	Each	10%	\$1,281	Other	F1	
14183 834-9384	14183 834-9384	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1	
14183 834-9385	14183 834-9385	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,398	Each	10%	\$2,158	Other	F1	
14183 834-9386	14183 834-9386	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1	
14183 834-9387	14183 834-9387	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1	
14183 834-9388	14183 834-9388	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,998	Each	10%	\$2,698	Other	F1	
14183 834-9389	14183 834-9389	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1	
14183 834-9390	14183 834-9390	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1	
14183 834-9391	14183 834-9391	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1	
14183 834-9392	14183 834-9392	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1	
14183 834-9393	14183 834-9393	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1	
14183 834-9394	14183 834-9394	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1	
14183 834-9395	14183 834-9395	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1	



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Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183 834-9396	14183 834-9396	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%		\$442	Other	F1	
14183 834-9397	14183 834-9397	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%		\$600	Other	F1	
14183 834-9398	14183 834-9398	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%		\$675	Other	F1	
14183 834-9399	14183 834-9399	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%		\$713	Other	F1	
14183 834-9400	14183 834-9400	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%		\$750	Other	F1	
14183 834-9401	14183 834-9401	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%		\$600	Other	F1	
14183 834-9402	14183 834-9402	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%		\$675	Other	F1	
14183 834-9403	14183 834-9403	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%		\$713	Other	F1	
14183 834-9404	14183 834-9404	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%		\$750	Other	F1	
14183 834-9405	14183 834-9405	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%		\$244	Other	F1	
14183 834-9406	14183 834-9406	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%		\$275	Other	F1	
14183 834-9407	14183 834-9407	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%		\$290	Other	F1	
14183 834-9408	14183 834-9408	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%		\$305	Other	F1	
14183 834-9409	14183 834-9409	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%		\$787	Other	F1	
14183 834-9410	14183 834-9410	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%		\$885	Other	F1	
14183 834-9411	14183 834-9411	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%		\$934	Other	F1	
14183 834-9412	14183 834-9412	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%		\$983	Other	F1	
14183 834-9413	14183 834-9413	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%		\$244	Other	F1	
14183 834-9414	14183 834-9414	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%		\$275	Other	F1	
14183 834-9415	14183 834-9415	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%		\$290	Other	F1	
14183 834-9416	14183 834-9416	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%		\$305	Other	F1	
14183 834-9417	14183 834-9417	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
14183 834-9418	14183 834-9418	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
14183 834-9419	14183 834-9419	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%		\$0	Other	F1	
14183 834-9420	14183 834-9420	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%		\$0	Other	F1	
14183 834-9421	14183 834-9421	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%		\$0	Other	F1	
14183 834-9422	14183 834-9422	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9423	14183 834-9423	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%		\$0	Other	F1	
14183 834-9424	14183 834-9424	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%		\$0	Other	F1	
14183 834-9425	14183 834-9425	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9426	14183 834-9426	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9427	14183 834-9427	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9428	14183 834-9428	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9429	14183 834-9429	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9430	14183 834-9430	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9431	14183 834-9431	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9432	14183 834-9432	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9433	14183 834-9433	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%		\$0	Other	F1	
14183 834-9434	14183 834-9434	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%		\$0	Other	F1	
14183 834-9435	14183 834-9435	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%		\$0	Other	F1	
14183 834-9436	14183 834-9436	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%		\$0	Other	F1	
14183 834-9437	14183 834-9437	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,867	Each	10%		\$1,680	Other	F1	
14183 834-9438	14183 834-9438	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,333	Each	10%		\$2,100	Other	F1	
14183 834-9439	14183 834-9439	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,567	Each	10%		\$2,310	Other	F1	
14183 834-9440	14183 834-9440	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,800	Each	10%		\$2,520	Other	F1	
14183 834-9441	14183 834-9441	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$720	Each	10%		\$648	Other	F1	
14183 834-9442	14183 834-9442	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%		\$810	Other	F1	
14183 834-9443	14183 834-9443	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$990	Each	10%		\$891	Other	F1	
14183 834-9444	14183 834-9444	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,080	Each	10%		\$972	Other	F1	
14183 834-9445	14183 834-9445	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%		\$859	Other	F1	
14183 834-9446	14183 834-9446	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%		\$966	Other	F1	
14183 834-9447	14183 834-9447	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%		\$1,020	Other	F1	
14183 834-9448	14183 834-9448	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%		\$1,073	Other	F1	
14183 834-9449	14183 834-9449	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%		\$1,078	Other	F1	
14183 834-9450	14183 834-9450	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%		\$1,213	Other	F1	
14183 834-9451	14183 834-9451	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,423	Each	10%		\$1,281	Other	F1	
14183 834-9452	14183 834-9452	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%		\$1,348	Other	F1	
14183 834-9453	14183 834-9453	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%		\$2,158	Other	F1	
14183 834-9454	14183 834-9454	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,698	Each	10%		\$2,428	Other	F1	
14183 834-9455	14183 834-9455	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%		\$2,563	Other	F1	
14183 834-9456	14183 834-9456	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,998	Each	10%		\$2,698	Other	F1	
14183 834-9457	14183 834-9457	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%		\$600	Other	F1	
14183 834-9458	14183 834-9458	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%		\$675	Other	F1	
14183 834-9459	14183 834-9459	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%		\$713	Other	F1	
14183 834-9460	14183 834-9460	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%		\$750	Other	F1	
14183 834-9461	14183 834-9461	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%		\$354	Other	F1	
14183 834-9462	14183 834-9462	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$462	Each	10%		\$398	Other	F1	
14183 834-9463	14183 834-9463	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%		\$420	Other	F1	
14183 834-9464	14183 834-9464	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%		\$442	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183 834-9465	14183 834-9465	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14183 834-9466	14183 834-9466	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14183 834-9467	14183 834-9467	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14183 834-9468	14183 834-9468	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14183 834-9469	14183 834-9469	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14183 834-9470	14183 834-9470	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14183 834-9471	14183 834-9471	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14183 834-9472	14183 834-9472	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14183 834-9473	14183 834-9473	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14183 834-9474	14183 834-9474	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14183 834-9475	14183 834-9475	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14183 834-9476	14183 834-9476	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14183 834-9477	14183 834-9477	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14183 834-9478	14183 834-9478	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
14183 834-9479	14183 834-9479	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14183 834-9480	14183 834-9480	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14183 834-9481	14183 834-9481	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14183 834-9482	14183 834-9482	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14183 834-9483	14183 834-9483	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14183 834-9484	14183 834-9484	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14183 834-9485	14183 834-9485	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9486	14183 834-9486	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9487	14183 834-9487	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9488	14183 834-9488	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9489	14183 834-9489	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9490	14183 834-9490	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9491	14183 834-9491	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9492	14183 834-9492	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9493	14183 834-9493	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9494	14183 834-9494	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9495	14183 834-9495	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9496	14183 834-9496	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9497	14183 834-9497	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9498	14183 834-9498	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9499	14183 834-9499	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9500	14183 834-9500	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9501	14183 834-9501	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9502	14183 834-9502	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9503	14183 834-9503	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9504	14183 834-9504	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183 834-9505	14183 834-9505	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183 834-9506	14183 834-9506	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
14183 834-9507	14183 834-9507	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
14183 834-9508	14183 834-9508	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
14183 834-9509	14183 834-9509	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
14183 834-9510	14183 834-9510	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$680	Each	10%	\$612	Other	F1
14183 834-9511	14183 834-9511	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
14183 834-9512	14183 834-9512	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
14183 834-9513	14183 834-9513	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
14183 834-9514	14183 834-9514	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
14183 834-9515	14183 834-9515	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
14183 834-9516	14183 834-9516	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$850	Each	10%	\$765	Other	F1
14183 834-9517	14183 834-9517	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1
14183 834-9518	14183 834-9518	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1
14183 834-9519	14183 834-9519	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1
14183 834-9520	14183 834-9520	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
14183 834-9521	14183 834-9521	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
14183 834-9522	14183 834-9522	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$935	Each	10%	\$842	Other	F1
14183 834-9523	14183 834-9523	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
14183 834-9524	14183 834-9524	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
14183 834-9525	14183 834-9525	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1
14183 834-9526	14183 834-9526	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
14183 834-9527	14183 834-9527	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1
14183 834-9528	14183 834-9528	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$1,020	Each	10%	\$918	Other	F1
14183 834-9529	14183 834-9529	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
14183 834-9530	14183 834-9530	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
14183 834-9531	14183 834-9531	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
14183 834-9532	14183 834-9532	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1
14183 834-9533	14183 834-9533	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
14183 834-9534	14183 834-9534	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$69	Each	10%	\$62	Other	F1
14183 834-9535	14183 834-9535	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14183 834-9536	14183 834-9536	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
14183 834-9537	14183 834-9537	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
14183 834-9538	14183 834-9538	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
14183 834-9539	14183 834-9539	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
14183 834-9540	14183 834-9540	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$78	Each	10%	\$70	Other	F1
14183 834-9541	14183 834-9541	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1
14183 834-9542	14183 834-9542	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1
14183 834-9543	14183 834-9543	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183 834-9544	14183 834-9544	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
14183 834-9545	14183 834-9545	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
14183 834-9546	14183 834-9546	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$82	Each	10%	\$74	Other	F1
14183 834-9547	14183 834-9547	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14183 834-9548	14183 834-9548	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14183 834-9549	14183 834-9549	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14183 834-9550	14183 834-9550	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14183 834-9551	14183 834-9551	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14183 834-9552	14183 834-9552	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1
14183 834-9553	14183 834-9553	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14183 834-9554	14183 834-9554	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
14183 834-9555	14183 834-9555	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
14183 834-9556	14183 834-9556	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14183 834-9557	14183 834-9557	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14183 834-9558	14183 834-9558	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1
14183 834-9559	14183 834-9559	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1
14183 834-9560	14183 834-9560	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1
14183 834-9561	14183 834-9561	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1
14183 834-9562	14183 834-9562	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1
14183 834-9563	14183 834-9563	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1
14183 834-9564	14183 834-9564	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$97	Each	10%	\$87	Other	F1
14183 834-9565	14183 834-9565	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
14183 834-9566	14183 834-9566	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$34	Each	10%	\$31	Other	F1
14183 834-9567	14183 834-9567	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1
14183 834-9568	14183 834-9568	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$68	Each	10%	\$62	Other	F1
14183 834-9569	14183 834-9569	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$77	Other	F1
14183 834-9570	14183 834-9570	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$103	Each	10%	\$92	Other	F1
14183 834-9571	14183 834-9571	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%	\$16	Other	F1
14183 834-9572	14183 834-9572	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
14183 834-9573	14183 834-9573	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$54	Each	10%	\$49	Other	F1
14183 834-9574	14183 834-9574	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
14183 834-9575	14183 834-9575	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$90	Each	10%	\$81	Other	F1
14183 834-9576	14183 834-9576	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$108	Each	10%	\$97	Other	F1
14183 834-9577	14183 834-9577	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$29	Each	10%	\$26	Other	F1
14183 834-9578	14183 834-9578	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$58	Each	10%	\$52	Other	F1
14183 834-9579	14183 834-9579	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$86	Each	10%	\$78	Other	F1
14183 834-9580	14183 834-9580	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$115	Each	10%	\$104	Other	F1
14183 834-9581	14183 834-9581	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$144	Each	10%	\$130	Other	F1
14183 834-9582	14183 834-9582	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$173	Each	10%	\$156	Other	F1
14183 834-9583	14183 834-9583	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$32	Each	10%	\$29	Other	F1
14183 834-9584	14183 834-9584	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$65	Each	10%	\$58	Other	F1
14183 834-9585	14183 834-9585	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$97	Each	10%	\$87	Other	F1
14183 834-9586	14183 834-9586	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$130	Each	10%	\$117	Other	F1
14183 834-9587	14183 834-9587	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$162	Each	10%	\$146	Other	F1
14183 834-9588	14183 834-9588	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$194	Each	10%	\$175	Other	F1
14183 834-9589	14183 834-9589	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$34	Each	10%	\$31	Other	F1
14183 834-9590	14183 834-9590	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$68	Each	10%	\$62	Other	F1
14183 834-9591	14183 834-9591	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$103	Each	10%	\$92	Other	F1
14183 834-9592	14183 834-9592	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$137	Each	10%	\$123	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
14183 834-9593	14183 834-9593	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$171		Each	10%	\$154	Other	F1
14183 834-9594	14183 834-9594	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$205		Each	10%	\$185	Other	F1
14183 834-9595	14183 834-9595	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$36		Each	10%	\$32	Other	F1
14183 834-9596	14183 834-9596	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$72		Each	10%	\$65	Other	F1
14183 834-9597	14183 834-9597	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$108		Each	10%	\$97	Other	F1
14183 834-9598	14183 834-9598	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$144		Each	10%	\$130	Other	F1
14183 834-9599	14183 834-9599	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$180		Each	10%	\$162	Other	F1
14183 834-9600	14183 834-9600	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$216		Each	10%	\$194	Other	F1
14183 834-9601	14183 834-9601	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$8		Each	10%	\$7	Other	F1
14183 834-9602	14183 834-9602	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2	\$16		Each	10%	\$14	Other	F1
14183 834-9603	14183 834-9603	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3	\$24		Each	10%	\$22	Other	F1
14183 834-9604	14183 834-9604	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4	\$32		Each	10%	\$29	Other	F1
14183 834-9605	14183 834-9605	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5	\$40		Each	10%	\$36	Other	F1
14183 834-9606	14183 834-9606	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6	\$48		Each	10%	\$43	Other	F1
14183 834-9607	14183 834-9607	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9		Each	10%	\$8	Other	F1
14183 834-9608	14183 834-9608	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$18		Each	10%	\$16	Other	F1
14183 834-9609	14183 834-9609	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$27		Each	10%	\$24	Other	F1
14183 834-9610	14183 834-9610	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$36		Each	10%	\$32	Other	F1
14183 834-9611	14183 834-9611	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$45		Each	10%	\$41	Other	F1
14183 834-9612	14183 834-9612	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$54		Each	10%	\$49	Other	F1
14183 834-9613	14183 834-9613	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10		Each	10%	\$9	Other	F1
14183 834-9614	14183 834-9614	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$19		Each	10%	\$17	Other	F1
14183 834-9615	14183 834-9615	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$29		Each	10%	\$26	Other	F1
14183 834-9616	14183 834-9616	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$38		Each	10%	\$34	Other	F1
14183 834-9617	14183 834-9617	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$48		Each	10%	\$43	Other	F1
14183 834-9618	14183 834-9618	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$57		Each	10%	\$51	Other	F1
14183 834-9619	14183 834-9619	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$10		Each	10%	\$9	Other	F1
14183 834-9620	14183 834-9620	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$20		Each	10%	\$18	Other	F1
14183 834-9621	14183 834-9621	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$30		Each	10%	\$27	Other	F1
14183 834-9622	14183 834-9622	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$40		Each	10%	\$36	Other	F1
14183 834-9623	14183 834-9623	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$50		Each	10%	\$45	Other	F1
14183 834-9624	14183 834-9624	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$60		Each	10%	\$54	Other	F1
14183 834-9625	14183 834-9625	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1	\$5		Each	10%	\$4	Other	F1
14183 834-9626	14183 834-9626	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2	\$10		Each	10%	\$9	Other	F1
14183 834-9627	14183 834-9627	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3	\$14		Each	10%	\$13	Other	F1
14183 834-9628	14183 834-9628	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4	\$19		Each	10%	\$17	Other	F1
14183 834-9629	14183 834-9629	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5	\$24		Each	10%	\$22	Other	F1
14183 834-9630	14183 834-9630	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6	\$29		Each	10%	\$26	Other	F1
14183 834-9631	14183 834-9631	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5		Each	10%	\$5	Other	F1
14183 834-9632	14183 834-9632	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$11		Each	10%	\$10	Other	F1
14183 834-9633	14183 834-9633	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$16		Each	10%	\$15	Other	F1
14183 834-9634	14183 834-9634	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$22		Each	10%	\$19	Other	F1
14183 834-9635	14183 834-9635	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$27		Each	10%	\$24	Other	F1
14183 834-9636	14183 834-9636	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6	\$32		Each	10%	\$29	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183 834-9637	14183 834-9637	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14183 834-9638	14183 834-9638	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14183 834-9639	14183 834-9639	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$15	Other	F1
14183 834-9640	14183 834-9640	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
14183 834-9641	14183 834-9641	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
14183 834-9642	14183 834-9642	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$34	Each	10%	\$31	Other	F1
14183 834-9643	14183 834-9643	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14183 834-9644	14183 834-9644	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14183 834-9645	14183 834-9645	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14183 834-9646	14183 834-9646	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
14183 834-9647	14183 834-9647	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14183 834-9648	14183 834-9648	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$32	Other	F1
14183 834-9649	14183 834-9649	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14183 834-9650	14183 834-9650	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14183 834-9651	14183 834-9651	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14183 834-9652	14183 834-9652	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14183 834-9653	14183 834-9653	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14183 834-9654	14183 834-9654	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14183 834-9655	14183 834-9655	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14183 834-9656	14183 834-9656	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14183 834-9657	14183 834-9657	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14183 834-9658	14183 834-9658	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14183 834-9659	14183 834-9659	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14183 834-9660	14183 834-9660	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14183 834-9661	14183 834-9661	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14183 834-9662	14183 834-9662	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14183 834-9663	14183 834-9663	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14183 834-9664	14183 834-9664	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14183 834-9665	14183 834-9665	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14183 834-9666	14183 834-9666	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14183 834-9667	14183 834-9667	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14183 834-9668	14183 834-9668	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14183 834-9669	14183 834-9669	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14183 834-9670	14183 834-9670	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14183 834-9671	14183 834-9671	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14183 834-9672	14183 834-9672	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14183 834-9673	14183 834-9673	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14183 834-9674	14183 834-9674	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14183 834-9675	14183 834-9675	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14183 834-9676	14183 834-9676	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14183 834-9677	14183 834-9677	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14183 834-9678	14183 834-9678	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14183 834-9679	14183 834-9679	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14183 834-9680	14183 834-9680	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14183 834-9681	14183 834-9681	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14183 834-9682	14183 834-9682	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14183 834-9683	14183 834-9683	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14183 834-9684	14183 834-9684	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14183 834-9685	14183 834-9685	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14183 834-9686	14183 834-9686	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14183 834-9687	14183 834-9687	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14183 834-9688	14183 834-9688	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14183 834-9689	14183 834-9689	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14183 834-9690	14183 834-9690	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14183 834-9691	14183 834-9691	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14183 834-9692	14183 834-9692	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14183 834-9693	14183 834-9693	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14183 834-9694	14183 834-9694	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14183 834-9695	14183 834-9695	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14183 834-9696	14183 834-9696	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14183 834-9697	14183 834-9697	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14183 834-9698	14183 834-9698	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14183 834-9699	14183 834-9699	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14183 834-9700	14183 834-9700	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14183 834-9701	14183 834-9701	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14183 834-9702	14183 834-9702	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14183 834-9703	14183 834-9703	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14183 834-9704	14183 834-9704	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14183 834-9705	14183 834-9705	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14183 834-9706	14183 834-9706	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14183 834-9707	14183 834-9707	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14183 834-9708	14183 834-9708	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1
14183 834-9709	14183 834-9709	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14183 834-9710	14183 834-9710	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14183 834-9711	14183 834-9711	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14183 834-9712	14183 834-9712	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_834-9713	14183_834-9713	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14183_834-9714	14183_834-9714	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1
14183_834-9715	14183_834-9715	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14183_834-9716	14183_834-9716	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14183_834-9717	14183_834-9717	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14183_834-9718	14183_834-9718	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14183_834-9719	14183_834-9719	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14183_834-9720	14183_834-9720	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1
14183_834-9721	14183_834-9721	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
14183_834-9722	14183_834-9722	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1
14183_834-9723	14183_834-9723	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1
14183_834-9724	14183_834-9724	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$42	Each	10%	\$38	Other	F1
14183_834-9725	14183_834-9725	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1
14183_834-9726	14183_834-9726	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$63	Each	10%	\$57	Other	F1
14183_834-9727	14183_834-9727	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
14183_834-9728	14183_834-9728	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1
14183_834-9729	14183_834-9729	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1
14183_834-9730	14183_834-9730	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1
14183_834-9731	14183_834-9731	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1
14183_834-9732	14183_834-9732	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$71	Each	10%	\$64	Other	F1
14183_834-9733	14183_834-9733	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1
14183_834-9734	14183_834-9734	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1
14183_834-9735	14183_834-9735	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1
14183_834-9736	14183_834-9736	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$50	Each	10%	\$45	Other	F1
14183_834-9737	14183_834-9737	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$63	Each	10%	\$56	Other	F1
14183_834-9738	14183_834-9738	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$75	Each	10%	\$68	Other	F1
14183_834-9739	14183_834-9739	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14183_834-9740	14183_834-9740	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$24	Other	F1
14183_834-9741	14183_834-9741	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$40	Each	10%	\$36	Other	F1
14183_834-9742	14183_834-9742	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$53	Each	10%	\$48	Other	F1
14183_834-9743	14183_834-9743	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$66	Each	10%	\$59	Other	F1
14183_834-9744	14183_834-9744	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$79	Each	10%	\$71	Other	F1
14183_834-9745	14183_834-9745	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14183_834-9746	14183_834-9746	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14183_834-9747	14183_834-9747	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14183_834-9748	14183_834-9748	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14183_834-9749	14183_834-9749	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14183_834-9750	14183_834-9750	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14183_834-9751	14183_834-9751	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14183_834-9752	14183_834-9752	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183 834-9753	14183 834-9753	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14183 834-9754	14183 834-9754	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14183 834-9755	14183 834-9755	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14183 834-9756	14183 834-9756	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1
14183 834-9757	14183 834-9757	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14183 834-9758	14183 834-9758	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14183 834-9759	14183 834-9759	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14183 834-9760	14183 834-9760	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14183 834-9761	14183 834-9761	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14183 834-9762	14183 834-9762	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1
14183 834-9763	14183 834-9763	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14183 834-9764	14183 834-9764	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14183 834-9765	14183 834-9765	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14183 834-9766	14183 834-9766	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14183 834-9767	14183 834-9767	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14183 834-9768	14183 834-9768	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1
14183 834-9769	14183 834-9769	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14183 834-9770	14183 834-9770	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14183 834-9771	14183 834-9771	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14183 834-9772	14183 834-9772	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14183 834-9773	14183 834-9773	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14183 834-9774	14183 834-9774	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14183 834-9775	14183 834-9775	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14183 834-9776	14183 834-9776	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14183 834-9777	14183 834-9777	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14183 834-9778	14183 834-9778	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14183 834-9779	14183 834-9779	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14183 834-9780	14183 834-9780	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$340	Each	10%	\$306	Other	F1
14183 834-9781	14183 834-9781	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14183 834-9782	14183 834-9782	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14183 834-9783	14183 834-9783	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14183 834-9784	14183 834-9784	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14183 834-9785	14183 834-9785	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14183 834-9786	14183 834-9786	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 6 Years	\$359	Each	10%	\$323	Other	F1
14183 834-9787	14183 834-9787	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14183 834-9788	14183 834-9788	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14183 834-9789	14183 834-9789	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14183 834-9790	14183 834-9790	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14183_834-9791	14183_834-9791	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14183_834-9792	14183_834-9792	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 6 Years	\$378	Each	10%	\$340	Other	F1
14183_834-9793	14183_834-9793	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14183_834-9794	14183_834-9794	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9795	14183_834-9795	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9796	14183_834-9796	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9797	14183_834-9797	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9798	14183_834-9798	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9799	14183_834-9799	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14183_834-9800	14183_834-9800	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9801	14183_834-9801	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9802	14183_834-9802	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9803	14183_834-9803	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9804	14183_834-9804	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9805	14183_834-9805	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14183_834-9806	14183_834-9806	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9807	14183_834-9807	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9808	14183_834-9808	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9809	14183_834-9809	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9810	14183_834-9810	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9811	14183_834-9811	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14183_834-9812	14183_834-9812	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9813	14183_834-9813	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9814	14183_834-9814	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9815	14183_834-9815	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14183_834-9816	14183_834-9816	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14183_835-0422	14183_835-0422	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14183_835-0423	14183_835-0423	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14183_835-0424	14183_835-0424	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14183_835-0425	14183_835-0425	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14183_835-0426	14183_835-0426	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14183_835-0427	14183_835-0427	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14183_835-0428	14183_835-0428	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,170	Each	10%	\$1,053	Other	F1
14183_835-0429	14183_835-0429	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
14183_835-0430	14183_835-0430	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1
14183_835-0431	14183_835-0431	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
14183_835-0432	14183_835-0432	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
14183_835-0433	14183_835-0433	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1
14183_835-0434	14183_835-0434	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
14183_835-0435	14183_835-0435	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_835-0436	14183_835-0436	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,423	Each	10%	\$1,281	Other	F1
14183_835-0437	14183_835-0437	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
14183_835-0438	14183_835-0438	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,398	Each	10%	\$2,158	Other	F1
14183_835-0439	14183_835-0439	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1
14183_835-0440	14183_835-0440	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,848	Each	10%	\$2,563	Other	F1
14183_835-0441	14183_835-0441	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,998	Each	10%	\$2,698	Other	F1
14183_835-0442	14183_835-0442	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14183_835-0443	14183_835-0443	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14183_835-0444	14183_835-0444	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14183_835-0445	14183_835-0445	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14183_835-0446	14183_835-0446	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
14183_835-0447	14183_835-0447	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
14183_835-0448	14183_835-0448	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1
14183_835-0449	14183_835-0449	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
14183_835-0450	14183_835-0450	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14183_835-0451	14183_835-0451	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14183_835-0452	14183_835-0452	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14183_835-0453	14183_835-0453	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14183_835-0454	14183_835-0454	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14183_835-0455	14183_835-0455	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14183_835-0456	14183_835-0456	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14183_835-0457	14183_835-0457	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14183_835-0458	14183_835-0458	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14183_835-0459	14183_835-0459	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14183_835-0460	14183_835-0460	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14183_835-0461	14183_835-0461	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14183_835-0462	14183_835-0462	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14183_835-0463	14183_835-0463	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
14183_835-0464	14183_835-0464	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14183_835-0465	14183_835-0465	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14183_835-0466	14183_835-0466	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14183_835-0467	14183_835-0467	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14183_835-0468	14183_835-0468	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14183_835-0469	14183_835-0469	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14183_835-0470	14183_835-0470	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0471	14183_835-0471	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0472	14183_835-0472	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0473	14183_835-0473	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_835-0474	14183_835-0474	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0475	14183_835-0475	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0476	14183_835-0476	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0477	14183_835-0477	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0478	14183_835-0478	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0479	14183_835-0479	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0480	14183_835-0480	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0481	14183_835-0481	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0482	14183_835-0482	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0483	14183_835-0483	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0484	14183_835-0484	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0485	14183_835-0485	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0486	14183_835-0486	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0487	14183_835-0487	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0488	14183_835-0488	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0489	14183_835-0489	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0490	14183_835-0490	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14183_835-0491	14183_835-0491	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14183_835-0492	14183_835-0492	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14183_835-0493	14183_835-0493	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14183_835-0494	14183_835-0494	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14183_835-0495	14183_835-0495	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14183_835-0496	14183_835-0496	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,170	Each	10%	\$1,053	Other	F1
14183_835-0497	14183_835-0497	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
14183_835-0498	14183_835-0498	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1
14183_835-0499	14183_835-0499	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
14183_835-0500	14183_835-0500	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
14183_835-0501	14183_835-0501	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1
14183_835-0502	14183_835-0502	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
14183_835-0503	14183_835-0503	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1
14183_835-0504	14183_835-0504	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,423	Each	10%	\$1,281	Other	F1
14183_835-0505	14183_835-0505	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
14183_835-0506	14183_835-0506	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,398	Each	10%	\$2,158	Other	F1
14183_835-0507	14183_835-0507	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1
14183_835-0508	14183_835-0508	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,848	Each	10%	\$2,563	Other	F1
14183_835-0509	14183_835-0509	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,998	Each	10%	\$2,698	Other	F1
14183_835-0510	14183_835-0510	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14183_835-0511	14183_835-0511	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_835-0512	14183_835-0512	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14183_835-0513	14183_835-0513	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14183_835-0514	14183_835-0514	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
14183_835-0515	14183_835-0515	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
14183_835-0516	14183_835-0516	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1
14183_835-0517	14183_835-0517	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
14183_835-0518	14183_835-0518	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14183_835-0519	14183_835-0519	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14183_835-0520	14183_835-0520	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14183_835-0521	14183_835-0521	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14183_835-0522	14183_835-0522	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14183_835-0523	14183_835-0523	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14183_835-0524	14183_835-0524	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14183_835-0525	14183_835-0525	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14183_835-0526	14183_835-0526	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14183_835-0527	14183_835-0527	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14183_835-0528	14183_835-0528	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14183_835-0529	14183_835-0529	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14183_835-0530	14183_835-0530	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14183_835-0531	14183_835-0531	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
14183_835-0532	14183_835-0532	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14183_835-0533	14183_835-0533	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14183_835-0534	14183_835-0534	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14183_835-0535	14183_835-0535	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14183_835-0536	14183_835-0536	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14183_835-0537	14183_835-0537	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14183_835-0538	14183_835-0538	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0539	14183_835-0539	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0540	14183_835-0540	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0541	14183_835-0541	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0542	14183_835-0542	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0543	14183_835-0543	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0544	14183_835-0544	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0545	14183_835-0545	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0546	14183_835-0546	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0547	14183_835-0547	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0548	14183_835-0548	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0549	14183_835-0549	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_835-0550	14183_835-0550	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0551	14183_835-0551	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0552	14183_835-0552	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0553	14183_835-0553	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0554	14183_835-0554	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0555	14183_835-0555	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0556	14183_835-0556	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0557	14183_835-0557	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-0558	14183_835-0558	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$139	Each	10%	\$125	Other	F1
14183_835-0559	14183_835-0559	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$278	Each	10%	\$250	Other	F1
14183_835-0560	14183_835-0560	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$416	Each	10%	\$375	Other	F1
14183_835-0561	14183_835-0561	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$555	Each	10%	\$500	Other	F1
14183_835-0562	14183_835-0562	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$694	Each	10%	\$625	Other	F1
14183_835-0563	14183_835-0563	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$833	Each	10%	\$750	Other	F1
14183_835-0564	14183_835-0564	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$167	Each	10%	\$150	Other	F1
14183_835-0565	14183_835-0565	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$333	Each	10%	\$300	Other	F1
14183_835-0566	14183_835-0566	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$500	Each	10%	\$450	Other	F1
14183_835-0567	14183_835-0567	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$666	Each	10%	\$600	Other	F1
14183_835-0568	14183_835-0568	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$833	Each	10%	\$750	Other	F1
14183_835-0569	14183_835-0569	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$1,000	Each	10%	\$900	Other	F1
14183_835-0570	14183_835-0570	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$180	Each	10%	\$162	Other	F1
14183_835-0571	14183_835-0571	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$361	Each	10%	\$325	Other	F1
14183_835-0572	14183_835-0572	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$541	Each	10%	\$487	Other	F1
14183_835-0573	14183_835-0573	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$722	Each	10%	\$650	Other	F1
14183_835-0574	14183_835-0574	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$902	Each	10%	\$812	Other	F1
14183_835-0575	14183_835-0575	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$1,083	Each	10%	\$975	Other	F1
14183_835-0576	14183_835-0576	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$194	Each	10%	\$175	Other	F1
14183_835-0577	14183_835-0577	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$389	Each	10%	\$350	Other	F1
14183_835-0578	14183_835-0578	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$583	Each	10%	\$525	Other	F1
14183_835-0579	14183_835-0579	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$777	Each	10%	\$700	Other	F1
14183_835-0580	14183_835-0580	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$972	Each	10%	\$875	Other	F1
14183_835-0581	14183_835-0581	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$1,166	Each	10%	\$1,050	Other	F1
14183_835-0582	14183_835-0582	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
14183_835-0583	14183_835-0583	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
14183_835-0584	14183_835-0584	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
14183_835-0585	14183_835-0585	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1
14183_835-0586	14183_835-0586	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
14183_835-0587	14183_835-0587	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$69	Each	10%	\$62	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_835-0588	14183_835-0588	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14183_835-0589	14183_835-0589	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
14183_835-0590	14183_835-0590	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
14183_835-0591	14183_835-0591	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
14183_835-0592	14183_835-0592	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
14183_835-0593	14183_835-0593	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$78	Each	10%	\$70	Other	F1
14183_835-0594	14183_835-0594	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1
14183_835-0595	14183_835-0595	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1
14183_835-0596	14183_835-0596	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1
14183_835-0597	14183_835-0597	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
14183_835-0598	14183_835-0598	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
14183_835-0599	14183_835-0599	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$82	Each	10%	\$74	Other	F1
14183_835-0600	14183_835-0600	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14183_835-0601	14183_835-0601	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14183_835-0602	14183_835-0602	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14183_835-0603	14183_835-0603	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14183_835-0604	14183_835-0604	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14183_835-0605	14183_835-0605	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1
14183_835-0606	14183_835-0606	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14183_835-0607	14183_835-0607	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14183_835-0608	14183_835-0608	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14183_835-0609	14183_835-0609	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14183_835-0610	14183_835-0610	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14183_835-0611	14183_835-0611	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1
14183_835-0612	14183_835-0612	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1
14183_835-0613	14183_835-0613	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1
14183_835-0614	14183_835-0614	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1
14183_835-0615	14183_835-0615	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1
14183_835-0616	14183_835-0616	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1
14183_835-0617	14183_835-0617	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$97	Each	10%	\$87	Other	F1
14183_835-0618	14183_835-0618	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
14183_835-0619	14183_835-0619	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1
14183_835-0620	14183_835-0620	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1
14183_835-0621	14183_835-0621	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1
14183_835-0622	14183_835-0622	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$77	Other	F1
14183_835-0623	14183_835-0623	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$103	Each	10%	\$92	Other	F1
14183_835-0624	14183_835-0624	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1
14183_835-0625	14183_835-0625	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$36	Each	10%	\$32	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183-835-0626	14183-835-0626	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$54	Each	10%	\$49	Other	F1
14183-835-0627	14183-835-0627	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1
14183-835-0628	14183-835-0628	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$90	Each	10%	\$81	Other	F1
14183-835-0629	14183-835-0629	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$108	Each	10%	\$97	Other	F1
14183-835-0630	14183-835-0630	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$29	Each	10%	\$26	Other	F1
14183-835-0631	14183-835-0631	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$58	Each	10%	\$52	Other	F1
14183-835-0632	14183-835-0632	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$86	Each	10%	\$78	Other	F1
14183-835-0633	14183-835-0633	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$115	Each	10%	\$104	Other	F1
14183-835-0634	14183-835-0634	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$144	Each	10%	\$130	Other	F1
14183-835-0635	14183-835-0635	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$173	Each	10%	\$156	Other	F1
14183-835-0636	14183-835-0636	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$32	Each	10%	\$29	Other	F1
14183-835-0637	14183-835-0637	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$65	Each	10%	\$58	Other	F1
14183-835-0638	14183-835-0638	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$97	Each	10%	\$87	Other	F1
14183-835-0639	14183-835-0639	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$130	Each	10%	\$117	Other	F1
14183-835-0640	14183-835-0640	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$162	Each	10%	\$146	Other	F1
14183-835-0641	14183-835-0641	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$194	Each	10%	\$175	Other	F1
14183-835-0642	14183-835-0642	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$34	Each	10%	\$31	Other	F1
14183-835-0643	14183-835-0643	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$68	Each	10%	\$62	Other	F1
14183-835-0644	14183-835-0644	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$103	Each	10%	\$92	Other	F1
14183-835-0645	14183-835-0645	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$137	Each	10%	\$123	Other	F1
14183-835-0646	14183-835-0646	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$171	Each	10%	\$154	Other	F1
14183-835-0647	14183-835-0647	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 6 Years	\$205	Each	10%	\$185	Other	F1
14183-835-0648	14183-835-0648	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$36	Each	10%	\$32	Other	F1
14183-835-0649	14183-835-0649	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$72	Each	10%	\$65	Other	F1
14183-835-0650	14183-835-0650	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$108	Each	10%	\$97	Other	F1
14183-835-0651	14183-835-0651	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$144	Each	10%	\$130	Other	F1
14183-835-0652	14183-835-0652	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$180	Each	10%	\$162	Other	F1
14183-835-0653	14183-835-0653	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 6 Years	\$216	Each	10%	\$194	Other	F1
14183-835-0654	14183-835-0654	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14183-835-0655	14183-835-0655	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14183-835-0656	14183-835-0656	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14183-835-0657	14183-835-0657	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14183-835-0658	14183-835-0658	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14183-835-0659	14183-835-0659	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14183-835-0660	14183-835-0660	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14183-835-0661	14183-835-0661	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14183-835-0662	14183-835-0662	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14183-835-0663	14183-835-0663	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14183-835-0664	14183-835-0664	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14183-835-0665	14183-835-0665	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14183-835-0666	14183-835-0666	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14183-835-0667	14183-835-0667	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14183-835-0668	14183-835-0668	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14183-835-0669	14183-835-0669	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14183-835-0670	14183-835-0670	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14183-835-0671	14183-835-0671	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14183-835-0672	14183-835-0672	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14183-835-0673	14183-835-0673	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1

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Vendor Notes: Updated November 25, 2020

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14183_835-0674	14183_835-0674	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14183_835-0675	14183_835-0675	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14183_835-0676	14183_835-0676	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14183_835-0677	14183_835-0677	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14183_835-0678	14183_835-0678	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14183_835-0679	14183_835-0679	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14183_835-0680	14183_835-0680	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
14183_835-0681	14183_835-0681	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14183_835-0682	14183_835-0682	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14183_835-0683	14183_835-0683	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14183_835-0684	14183_835-0684	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14183_835-0685	14183_835-0685	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14183_835-0686	14183_835-0686	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14183_835-0687	14183_835-0687	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14183_835-0688	14183_835-0688	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14183_835-0689	14183_835-0689	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14183_835-0690	14183_835-0690	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$6	Each	10%	\$5	Other	F1
14183_835-0691	14183_835-0691	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$11	Each	10%	\$10	Other	F1
14183_835-0692	14183_835-0692	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
14183_835-0693	14183_835-0693	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
14183_835-0694	14183_835-0694	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
14183_835-0695	14183_835-0695	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$34	Each	10%	\$31	Other	F1
14183_835-0696	14183_835-0696	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14183_835-0697	14183_835-0697	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14183_835-0698	14183_835-0698	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14183_835-0699	14183_835-0699	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
14183_835-0700	14183_835-0700	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14183_835-0701	14183_835-0701	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$32	Other	F1
14183_835-0702	14183_835-0702	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14183_835-0703	14183_835-0703	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other	F1
14183_835-0704	14183_835-0704	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$24	Each	10%	\$22	Other	F1
14183_835-0705	14183_835-0705	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14183_835-0706	14183_835-0706	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1
14183_835-0707	14183_835-0707	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14183_835-0708	14183_835-0708	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1	\$9	Each	10%	\$8	Other	F1
14183_835-0709	14183_835-0709	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2	\$18	Each	10%	\$16	Other	F1
14183_835-0710	14183_835-0710	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3	\$27	Each	10%	\$24	Other	F1
14183_835-0711	14183_835-0711	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4	\$36	Each	10%	\$32	Other	F1
14183_835-0712	14183_835-0712	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5	\$45	Each	10%	\$41	Other	F1
14183_835-0713	14183_835-0713	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6	\$54	Each	10%	\$49	Other	F1
14183_835-0714	14183_835-0714	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14183_835-0715	14183_835-0715	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14183_835-0716	14183_835-0716	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14183_835-0717	14183_835-0717	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14183_835-0718	14183_835-0718	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14183_835-0719	14183_835-0719	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14183_835-0720	14183_835-0720	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14183_835-0721	14183_835-0721	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14183_835-0722	14183_835-0722	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14183_835-0723	14183_835-0723	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14183_835-0724	14183_835-0724	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14183_835-0725	14183_835-0725	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14183_835-0726	14183_835-0726	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14183_835-0727	14183_835-0727	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$14	Other	F1
14183_835-0728	14183_835-0728	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
14183_835-0729	14183_835-0729	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$32	Each	10%	\$29	Other	F1
14183_835-0730	14183_835-0730	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$40	Each	10%	\$36	Other	F1
14183_835-0731	14183_835-0731	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$48	Each	10%	\$43	Other	F1
14183_835-0732	14183_835-0732	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14183_835-0733	14183_835-0733	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14183_835-0734	14183_835-0734	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$24	Other	F1
14183_835-0735	14183_835-0735	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$36	Each	10%	\$32	Other	F1
14183_835-0736	14183_835-0736	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$45	Each	10%	\$41	Other	F1
14183_835-0737	14183_835-0737	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$54	Each	10%	\$49	Other	F1
14183_835-0738	14183_835-0738	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14183_835-0739	14183_835-0739	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$19	Each	10%	\$17	Other	F1
14183_835-0740	14183_835-0740	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$29	Each	10%	\$26	Other	F1
14183_835-0741	14183_835-0741	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$34	Other	F1
14183_835-0742	14183_835-0742	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14183_835-0743	14183_835-0743	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14183_835-0744	14183_835-0744	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14183_835-0745	14183_835-0745	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$20	Each	10%	\$18	Other	F1
14183_835-0746	14183_835-0746	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
14183_835-0747	14183_835-0747	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14183_835-0748	14183_835-0748	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$50	Each	10%	\$45	Other	F1
14183_835-0749	14183_835-0749	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14183_835-0750	14183_835-0750	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$3	Each	10%	\$3	Other	F1
14183_835-0751	14183_835-0751	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
14183_835-0752	14183_835-0752	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
14183_835-0753	14183_835-0753	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$13	Each	10%	\$12	Other	F1
14183_835-0754	14183_835-0754	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$16	Each	10%	\$14	Other	F1
14183_835-0755	14183_835-0755	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1
14183_835-0756	14183_835-0756	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14183_835-0757	14183_835-0757	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
14183_835-0758	14183_835-0758	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$11	Each	10%	\$10	Other	F1
14183_835-0759	14183_835-0759	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
14183_835-0760	14183_835-0760	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$18	Each	10%	\$16	Other	F1
14183_835-0761	14183_835-0761	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$22	Each	10%	\$19	Other	F1
14183_835-0762	14183_835-0762	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14183_835-0763	14183_835-0763	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
14183_835-0764	14183_835-0764	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$11	Each	10%	\$10	Other	F1
14183_835-0765	14183_835-0765	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
14183_835-0766	14183_835-0766	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14183_835-0767	14183_835-0767	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$23	Each	10%	\$21	Other	F1
14183_835-0768	14183_835-0768	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14183_835-0769	14183_835-0769	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14183 835-0770	14183 835-0770	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1	
14183 835-0771	14183 835-0771	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$14	Other	F1	
14183 835-0772	14183 835-0772	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1	
14183 835-0773	14183 835-0773	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1	
14183 835-0774	14183 835-0774	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1	
14183 835-0775	14183 835-0775	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1	
14183 835-0776	14183 835-0776	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1	
14183 835-0777	14183 835-0777	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$42	Each	10%	\$38	Other	F1	
14183 835-0778	14183 835-0778	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1	
14183 835-0779	14183 835-0779	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$63	Each	10%	\$57	Other	F1	
14183 835-0780	14183 835-0780	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1	
14183 835-0781	14183 835-0781	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1	
14183 835-0782	14183 835-0782	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1	
14183 835-0783	14183 835-0783	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1	
14183 835-0784	14183 835-0784	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1	
14183 835-0785	14183 835-0785	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$71	Each	10%	\$64	Other	F1	
14183 835-0786	14183 835-0786	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$13	Each	10%	\$11	Other	F1	
14183 835-0787	14183 835-0787	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$25	Each	10%	\$23	Other	F1	
14183 835-0788	14183 835-0788	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$38	Each	10%	\$34	Other	F1	
14183 835-0789	14183 835-0789	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$50	Each	10%	\$45	Other	F1	
14183 835-0790	14183 835-0790	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$63	Each	10%	\$56	Other	F1	
14183 835-0791	14183 835-0791	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$75	Each	10%	\$68	Other	F1	
14183 835-0792	14183 835-0792	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$13	Each	10%	\$12	Other	F1	
14183 835-0793	14183 835-0793	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$26	Each	10%	\$24	Other	F1	
14183 835-0794	14183 835-0794	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1	
14183 835-0795	14183 835-0795	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$53	Each	10%	\$48	Other	F1	
14183 835-0796	14183 835-0796	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$66	Each	10%	\$59	Other	F1	
14183 835-0797	14183 835-0797	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$79	Each	10%	\$71	Other	F1	
14183 835-0798	14183 835-0798	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1	
14183 835-0799	14183 835-0799	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1	
14183 835-0800	14183 835-0800	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1	
14183 835-0801	14183 835-0801	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1	
14183 835-0802	14183 835-0802	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1	
14183 835-0803	14183 835-0803	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1	
14183 835-0804	14183 835-0804	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1	
14183 835-0805	14183 835-0805	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1	
14183 835-0806	14183 835-0806	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1	
14183 835-0807	14183 835-0807	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1	
14183 835-0808	14183 835-0808	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1	
14183 835-0809	14183 835-0809	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1	
14183 835-0810	14183 835-0810	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$4	Each	10%	\$3	Other	F1	
14183 835-0811	14183 835-0811	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14183 835-0812	14183 835-0812	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1	
14183 835-0813	14183 835-0813	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1	
14183 835-0814	14183 835-0814	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$19	Each	10%	\$17	Other	F1	
14183 835-0815	14183 835-0815	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$23	Each	10%	\$21	Other	F1	
14183 835-0816	14183 835-0816	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
14183 835-0817	14183 835-0817	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
14183 835-0818	14183 835-0818	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_835-0819	14183_835-0819	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14183_835-0820	14183_835-0820	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14183_835-0821	14183_835-0821	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$24	Each	10%	\$22	Other	F1
14183_835-0822	14183_835-0822	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14183_835-0823	14183_835-0823	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14183_835-0824	14183_835-0824	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14183_835-0825	14183_835-0825	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14183_835-0826	14183_835-0826	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14183_835-0827	14183_835-0827	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14183_835-0828	14183_835-0828	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$57	Each	10%	\$51	Other	F1
14183_835-0829	14183_835-0829	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14183_835-0830	14183_835-0830	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$227	Each	10%	\$204	Other	F1
14183_835-0831	14183_835-0831	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14183_835-0832	14183_835-0832	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$340	Each	10%	\$306	Other	F1
14183_835-0833	14183_835-0833	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14183_835-0834	14183_835-0834	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14183_835-0835	14183_835-0835	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14183_835-0836	14183_835-0836	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14183_835-0837	14183_835-0837	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14183_835-0838	14183_835-0838	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 6 Years	\$359	Each	10%	\$323	Other	F1
14183_835-0839	14183_835-0839	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14183_835-0840	14183_835-0840	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14183_835-0841	14183_835-0841	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14183_835-0842	14183_835-0842	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14183_835-0843	14183_835-0843	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14183_835-0844	14183_835-0844	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$378	Each	10%	\$340	Other	F1
14183_835-0845	14183_835-0845	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0846	14183_835-0846	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0847	14183_835-0847	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0848	14183_835-0848	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0849	14183_835-0849	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0850	14183_835-0850	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0851	14183_835-0851	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0852	14183_835-0852	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0853	14183_835-0853	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0854	14183_835-0854	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-0855	14183_835-0855	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14183_835-0856	14183_835-0856	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14183_835-0857	14183_835-0857	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14183_835-0858	14183_835-0858	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14183_835-0859	14183_835-0859	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14183_835-0860	14183_835-0860	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14183_835-0861	14183_835-0861	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14183_835-0862	14183_835-0862	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14183_835-0863	14183_835-0863	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183 835-0864	14183 835-0864	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14183 835-0865	14183 835-0865	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 835-0866	14183 835-0866	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 835-0867	14183 835-0867	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 835-0868	14183 835-0868	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 835-0869	14183 835-0869	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183 835-4262	14183 835-4262	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14183 835-4263	14183 835-4263	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14183 835-4264	14183 835-4264	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14183 835-4265	14183 835-4265	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14183 835-4266	14183 835-4266	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$900	Each	10%	\$810	Other	F1
14183 835-4267	14183 835-4267	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14183 835-4268	14183 835-4268	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,170	Each	10%	\$1,053	Other	F1
14183 835-4269	14183 835-4269	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
14183 835-4270	14183 835-4270	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$382	Each	10%	\$343	Other	F1
14183 835-4271	14183 835-4271	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$429	Each	10%	\$386	Other	F1
14183 835-4272	14183 835-4272	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$453	Each	10%	\$408	Other	F1
14183 835-4273	14183 835-4273	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$477	Each	10%	\$429	Other	F1
14183 835-4274	14183 835-4274	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$479	Each	10%	\$431	Other	F1
14183 835-4275	14183 835-4275	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$539	Each	10%	\$485	Other	F1
14183 835-4276	14183 835-4276	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$569	Each	10%	\$512	Other	F1
14183 835-4277	14183 835-4277	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	Each	10%	\$539	Other	F1
14183 835-4278	14183 835-4278	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$959	Each	10%	\$863	Other	F1
14183 835-4279	14183 835-4279	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,079	Each	10%	\$971	Other	F1
14183 835-4280	14183 835-4280	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$1,139	Each	10%	\$1,025	Other	F1
14183 835-4281	14183 835-4281	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,199	Each	10%	\$1,079	Other	F1
14183 835-4282	14183 835-4282	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14183 835-4283	14183 835-4283	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14183 835-4284	14183 835-4284	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14183 835-4285	14183 835-4285	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14183 835-4286	14183 835-4286	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$157	Each	10%	\$142	Other	F1
14183 835-4287	14183 835-4287	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$177	Each	10%	\$159	Other	F1
14183 835-4288	14183 835-4288	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$187	Each	10%	\$168	Other	F1
14183 835-4289	14183 835-4289	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$197	Each	10%	\$177	Other	F1
14183 835-4290	14183 835-4290	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14183 835-4291	14183 835-4291	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14183 835-4292	14183 835-4292	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14183 835-4293	14183 835-4293	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14183 835-4294	14183 835-4294	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14183 835-4295	14183 835-4295	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14183 835-4296	14183 835-4296	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14183 835-4297	14183 835-4297	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1
14183 835-4298	14183 835-4298	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14183 835-4299	14183 835-4299	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14183 835-4300	14183 835-4300	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1
14183 835-4301	14183 835-4301	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1
14183 835-4302	14183 835-4302	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$336	Each	10%	\$303	Other	F1
14183 835-4303	14183 835-4303	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$379	Each	10%	\$341	Other	F1
14183 835-4304	14183 835-4304	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$400	Each	10%	\$360	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_835-4305	14183_835-4305	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$421	Each	10%	\$379	Other	F1
14183_835-4306	14183_835-4306	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14183_835-4307	14183_835-4307	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1
14183_835-4308	14183_835-4308	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1
14183_835-4309	14183_835-4309	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1
14183_835-4310	14183_835-4310	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4311	14183_835-4311	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4312	14183_835-4312	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14183_835-4313	14183_835-4313	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4314	14183_835-4314	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4315	14183_835-4315	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4316	14183_835-4316	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4317	14183_835-4317	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4318	14183_835-4318	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4319	14183_835-4319	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4320	14183_835-4320	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4321	14183_835-4321	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4322	14183_835-4322	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4323	14183_835-4323	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4324	14183_835-4324	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4325	14183_835-4325	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4326	14183_835-4326	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4327	14183_835-4327	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4328	14183_835-4328	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14183_835-4329	14183_835-4329	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4330	14183_835-4330	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
14183_835-4331	14183_835-4331	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,352	Each	10%	\$2,117	Other	F1
14183_835-4332	14183_835-4332	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$2,548	Each	10%	\$2,293	Other	F1
14183_835-4333	14183_835-4333	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$2,744	Each	10%	\$2,470	Other	F1
14183_835-4334	14183_835-4334	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$900	Each	10%	\$810	Other	F1
14183_835-4335	14183_835-4335	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,080	Each	10%	\$972	Other	F1
14183_835-4336	14183_835-4336	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,170	Each	10%	\$1,053	Other	F1
14183_835-4337	14183_835-4337	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,260	Each	10%	\$1,134	Other	F1
14183_835-4338	14183_835-4338	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$382	Each	10%	\$343	Other	F1
14183_835-4339	14183_835-4339	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$429	Each	10%	\$386	Other	F1
14183_835-4340	14183_835-4340	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$453	Each	10%	\$408	Other	F1
14183_835-4341	14183_835-4341	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$477	Each	10%	\$429	Other	F1
14183_835-4342	14183_835-4342	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$479	Each	10%	\$431	Other	F1
14183_835-4343	14183_835-4343	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$539	Each	10%	\$485	Other	F1
14183_835-4344	14183_835-4344	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$569	Each	10%	\$512	Other	F1
14183_835-4345	14183_835-4345	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$599	Each	10%	\$539	Other	F1
14183_835-4346	14183_835-4346	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$959	Each	10%	\$863	Other	F1
14183_835-4347	14183_835-4347	Storage Unstructured	Maintenance	\$959	Each	10%	\$863	Other	F1
14183_835-4348	14183_835-4348	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,079	Each	10%	\$971	Other	F1
14183_835-4349	14183_835-4349	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$1,139	Each	10%	\$1,025	Other	F1
14183_835-4350	14183_835-4350	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$1,199	Each	10%	\$1,079	Other	F1
14183_835-4351	14183_835-4351	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1
14183_835-4352	14183_835-4352	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1
14183_835-4353	14183_835-4353	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1
14183_835-4354	14183_835-4354	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14183_835-4354	14183_835-4354	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$157	Each	10%	\$142	Other	F1	
14183_835-4355	14183_835-4355	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$177	Each	10%	\$159	Other	F1	
14183_835-4356	14183_835-4356	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$187	Each	10%	\$168	Other	F1	
14183_835-4357	14183_835-4357	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$197	Each	10%	\$177	Other	F1	
14183_835-4358	14183_835-4358	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1	
14183_835-4359	14183_835-4359	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1	
14183_835-4360	14183_835-4360	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1	
14183_835-4361	14183_835-4361	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1	
14183_835-4362	14183_835-4362	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$267	Each	10%	\$240	Other	F1	
14183_835-4363	14183_835-4363	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$300	Each	10%	\$270	Other	F1	
14183_835-4364	14183_835-4364	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$317	Each	10%	\$285	Other	F1	
14183_835-4365	14183_835-4365	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$333	Each	10%	\$300	Other	F1	
14183_835-4366	14183_835-4366	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1	
14183_835-4367	14183_835-4367	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1	
14183_835-4368	14183_835-4368	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1	
14183_835-4369	14183_835-4369	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1	
14183_835-4370	14183_835-4370	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$336	Each	10%	\$303	Other	F1	
14183_835-4371	14183_835-4371	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$379	Each	10%	\$341	Other	F1	
14183_835-4372	14183_835-4372	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$400	Each	10%	\$360	Other	F1	
14183_835-4373	14183_835-4373	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$421	Each	10%	\$379	Other	F1	
14183_835-4374	14183_835-4374	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1	
14183_835-4375	14183_835-4375	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$122	Each	10%	\$110	Other	F1	
14183_835-4376	14183_835-4376	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$129	Each	10%	\$116	Other	F1	
14183_835-4377	14183_835-4377	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$136	Each	10%	\$122	Other	F1	
14183_835-4378	14183_835-4378	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4379	14183_835-4379	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4380	14183_835-4380	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4381	14183_835-4381	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4382	14183_835-4382	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4383	14183_835-4383	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4384	14183_835-4384	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4385	14183_835-4385	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4386	14183_835-4386	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4387	14183_835-4387	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4388	14183_835-4388	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4389	14183_835-4389	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4390	14183_835-4390	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4391	14183_835-4391	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4392	14183_835-4392	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4393	14183_835-4393	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4394	14183_835-4394	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14183_835-4395	14183_835-4395	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4396	14183_835-4396	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14183_835-4397	14183_835-4397	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14183_835-4398	14183_835-4398	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$47	Each	10%	\$43	Other	F1	
14183_835-4399	14183_835-4399	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$95	Each	10%	\$85	Other	F1	
14183_835-4400	14183_835-4400	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$142	Each	10%	\$128	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14183_835-4401	14183_835-4401	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$189	Each	10%	\$171	Other	F1	
14183_835-4402	14183_835-4402	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$237	Each	10%	\$213	Other	F1	
14183_835-4403	14183_835-4403	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$284	Each	10%	\$256	Other	F1	
14183_835-4404	14183_835-4404	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1	
14183_835-4405	14183_835-4405	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$114	Each	10%	\$102	Other	F1	
14183_835-4406	14183_835-4406	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$171	Each	10%	\$153	Other	F1	
14183_835-4407	14183_835-4407	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$205	Other	F1	
14183_835-4408	14183_835-4408	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$256	Other	F1	
14183_835-4409	14183_835-4409	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$341	Each	10%	\$307	Other	F1	
14183_835-4410	14183_835-4410	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$62	Each	10%	\$55	Other	F1	
14183_835-4411	14183_835-4411	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$123	Each	10%	\$111	Other	F1	
14183_835-4412	14183_835-4412	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$185	Each	10%	\$166	Other	F1	
14183_835-4413	14183_835-4413	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$246	Each	10%	\$222	Other	F1	
14183_835-4414	14183_835-4414	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$308	Each	10%	\$277	Other	F1	
14183_835-4415	14183_835-4415	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6	\$369	Each	10%	\$333	Other	F1	
14183_835-4416	14183_835-4416	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1	
14183_835-4417	14183_835-4417	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$133	Each	10%	\$119	Other	F1	
14183_835-4418	14183_835-4418	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$199	Each	10%	\$179	Other	F1	
14183_835-4419	14183_835-4419	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$265	Each	10%	\$239	Other	F1	
14183_835-4420	14183_835-4420	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$332	Each	10%	\$298	Other	F1	
14183_835-4421	14183_835-4421	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6	\$398	Each	10%	\$358	Other	F1	
14183_835-4422	14183_835-4422	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1	\$6	Each	10%	\$5	Other	F1	
14183_835-4423	14183_835-4423	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2	\$12	Each	10%	\$11	Other	F1	
14183_835-4424	14183_835-4424	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3	\$18	Each	10%	\$16	Other	F1	
14183_835-4425	14183_835-4425	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4	\$24	Each	10%	\$22	Other	F1	
14183_835-4426	14183_835-4426	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other	F1	
14183_835-4427	14183_835-4427	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6	\$36	Each	10%	\$33	Other	F1	
14183_835-4428	14183_835-4428	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1	\$7	Each	10%	\$6	Other	F1	
14183_835-4429	14183_835-4429	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2	\$14	Each	10%	\$12	Other	F1	
14183_835-4430	14183_835-4430	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3	\$21	Each	10%	\$18	Other	F1	
14183_835-4431	14183_835-4431	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4	\$27	Each	10%	\$25	Other	F1	
14183_835-4432	14183_835-4432	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5	\$34	Each	10%	\$31	Other	F1	
14183_835-4433	14183_835-4433	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6	\$41	Each	10%	\$37	Other	F1	
14183_835-4434	14183_835-4434	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$7	Each	10%	\$6	Other	F1	
14183_835-4435	14183_835-4435	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1	
14183_835-4436	14183_835-4436	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$22	Each	10%	\$19	Other	F1	
14183_835-4437	14183_835-4437	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1	
14183_835-4438	14183_835-4438	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1	
14183_835-4439	14183_835-4439	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1	
14183_835-4440	14183_835-4440	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1	
14183_835-4441	14183_835-4441	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1	
14183_835-4442	14183_835-4442	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$23	Each	10%	\$21	Other	F1	
14183_835-4443	14183_835-4443	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$30	Each	10%	\$27	Other	F1	
14183_835-4444	14183_835-4444	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$38	Each	10%	\$34	Other	F1	
14183_835-4445	14183_835-4445	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$46	Each	10%	\$41	Other	F1	
14183_835-4446	14183_835-4446	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$8	Each	10%	\$7	Other	F1	
14183_835-4447	14183_835-4447	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$15	Each	10%	\$14	Other	F1	
14183_835-4448	14183_835-4448	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$23	Each	10%	\$21	Other	F1	
14183_835-4449	14183_835-4449	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$31	Each	10%	\$28	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14183_835-4450	14183_835-4450	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$38	Each	10%	\$35	Other	F1	
14183_835-4451	14183_835-4451	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1	
14183_835-4452	14183_835-4452	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14183_835-4453	14183_835-4453	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1	
14183_835-4454	14183_835-4454	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$26	Each	10%	\$23	Other	F1	
14183_835-4455	14183_835-4455	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$35	Each	10%	\$31	Other	F1	
14183_835-4456	14183_835-4456	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$43	Each	10%	\$39	Other	F1	
14183_835-4457	14183_835-4457	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$52	Each	10%	\$47	Other	F1	
14183_835-4458	14183_835-4458	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1	
14183_835-4459	14183_835-4459	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
14183_835-4460	14183_835-4460	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$25	Other	F1	
14183_835-4461	14183_835-4461	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$33	Other	F1	
14183_835-4462	14183_835-4462	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$46	Each	10%	\$41	Other	F1	
14183_835-4463	14183_835-4463	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$55	Each	10%	\$49	Other	F1	
14183_835-4464	14183_835-4464	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	
14183_835-4465	14183_835-4465	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1	
14183_835-4466	14183_835-4466	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1	
14183_835-4467	14183_835-4467	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$35	Other	F1	
14183_835-4468	14183_835-4468	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1	
14183_835-4469	14183_835-4469	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1	
14183_835-4470	14183_835-4470	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$14	Other	F1	
14183_835-4471	14183_835-4471	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$31	Each	10%	\$28	Other	F1	
14183_835-4472	14183_835-4472	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1	
14183_835-4473	14183_835-4473	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$61	Each	10%	\$55	Other	F1	
14183_835-4474	14183_835-4474	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$77	Each	10%	\$69	Other	F1	
14183_835-4475	14183_835-4475	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$92	Each	10%	\$83	Other	F1	
14183_835-4476	14183_835-4476	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1	
14183_835-4477	14183_835-4477	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$35	Each	10%	\$31	Other	F1	
14183_835-4478	14183_835-4478	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1	
14183_835-4479	14183_835-4479	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$69	Each	10%	\$62	Other	F1	
14183_835-4480	14183_835-4480	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$78	Other	F1	
14183_835-4481	14183_835-4481	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$104	Each	10%	\$93	Other	F1	
14183_835-4482	14183_835-4482	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1	
14183_835-4483	14183_835-4483	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$36	Each	10%	\$33	Other	F1	
14183_835-4484	14183_835-4484	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$55	Each	10%	\$49	Other	F1	
14183_835-4485	14183_835-4485	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$73	Each	10%	\$66	Other	F1	
14183_835-4486	14183_835-4486	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$91	Each	10%	\$82	Other	F1	
14183_835-4487	14183_835-4487	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 6 Years	\$109	Each	10%	\$98	Other	F1	
14183_835-4488	14183_835-4488	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$19	Each	10%	\$17	Other	F1	
14183_835-4489	14183_835-4489	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$38	Each	10%	\$35	Other	F1	
14183_835-4490	14183_835-4490	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$58	Each	10%	\$52	Other	F1	
14183_835-4491	14183_835-4491	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$77	Each	10%	\$69	Other	F1	
14183_835-4492	14183_835-4492	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$96	Each	10%	\$86	Other	F1	
14183_835-4493	14183_835-4493	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$115	Each	10%	\$104	Other	F1	
14183_835-4494	14183_835-4494	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
14183_835-4495	14183_835-4495	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1	
14183_835-4496	14183_835-4496	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1	
14183_835-4497	14183_835-4497	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1	
14183_835-4498	14183_835-4498	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1	
14183_835-4499	14183_835-4499	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183 835-4500	14183 835-4500	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14183 835-4501	14183 835-4501	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14183 835-4502	14183 835-4502	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14183 835-4503	14183 835-4503	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14183 835-4504	14183 835-4504	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14183 835-4505	14183 835-4505	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14183 835-4506	14183 835-4506	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14183 835-4507	14183 835-4507	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14183 835-4508	14183 835-4508	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$15	Each	10%	\$14	Other	F1
14183 835-4509	14183 835-4509	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$21	Each	10%	\$18	Other	F1
14183 835-4510	14183 835-4510	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$26	Each	10%	\$23	Other	F1
14183 835-4511	14183 835-4511	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$31	Each	10%	\$28	Other	F1
14183 835-4512	14183 835-4512	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$5	Each	10%	\$5	Other	F1
14183 835-4513	14183 835-4513	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$11	Each	10%	\$10	Other	F1
14183 835-4514	14183 835-4514	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$16	Each	10%	\$15	Other	F1
14183 835-4515	14183 835-4515	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$22	Each	10%	\$19	Other	F1
14183 835-4516	14183 835-4516	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$27	Each	10%	\$24	Other	F1
14183 835-4517	14183 835-4517	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$32	Each	10%	\$29	Other	F1
14183 835-4518	14183 835-4518	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$2	Other	F1
14183 835-4519	14183 835-4519	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$5	Each	10%	\$5	Other	F1
14183 835-4520	14183 835-4520	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$8	Each	10%	\$7	Other	F1
14183 835-4521	14183 835-4521	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$10	Each	10%	\$9	Other	F1
14183 835-4522	14183 835-4522	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$13	Each	10%	\$12	Other	F1
14183 835-4523	14183 835-4523	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$15	Each	10%	\$14	Other	F1
14183 835-4524	14183 835-4524	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14183 835-4525	14183 835-4525	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14183 835-4526	14183 835-4526	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14183 835-4527	14183 835-4527	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$10	Other	F1
14183 835-4528	14183 835-4528	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$14	Each	10%	\$13	Other	F1
14183 835-4529	14183 835-4529	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$17	Each	10%	\$16	Other	F1
14183 835-4530	14183 835-4530	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14183 835-4531	14183 835-4531	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$5	Other	F1
14183 835-4532	14183 835-4532	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$9	Each	10%	\$8	Other	F1
14183 835-4533	14183 835-4533	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$12	Each	10%	\$11	Other	F1
14183 835-4534	14183 835-4534	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$15	Each	10%	\$14	Other	F1
14183 835-4535	14183 835-4535	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$18	Each	10%	\$16	Other	F1
14183 835-4536	14183 835-4536	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14183 835-4537	14183 835-4537	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14183 835-4538	14183 835-4538	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14183 835-4539	14183 835-4539	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14183 835-4540	14183 835-4540	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14183 835-4541	14183 835-4541	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14183 835-4542	14183 835-4542	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14183_835-4543	14183_835-4543	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14183_835-4544	14183_835-4544	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14183_835-4545	14183_835-4545	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14183_835-4546	14183_835-4546	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14183_835-4547	14183_835-4547	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14183_835-4548	14183_835-4548	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14183_835-4549	14183_835-4549	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14183_835-4550	14183_835-4550	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14183_835-4551	14183_835-4551	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14183_835-4552	14183_835-4552	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14183_835-4553	14183_835-4553	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14183_835-4554	14183_835-4554	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14183_835-4555	14183_835-4555	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14183_835-4556	14183_835-4556	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1
14183_835-4557	14183_835-4557	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14183_835-4558	14183_835-4558	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14183_835-4559	14183_835-4559	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14183_835-4560	14183_835-4560	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14183_835-4561	14183_835-4561	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14183_835-4562	14183_835-4562	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14183_835-4563	14183_835-4563	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14183_835-4564	14183_835-4564	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14183_835-4565	14183_835-4565	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14183_835-4566	14183_835-4566	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14183_835-4567	14183_835-4567	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$9	Each	10%	\$8	Other	F1
14183_835-4568	14183_835-4568	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$13	Each	10%	\$12	Other	F1
14183_835-4569	14183_835-4569	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$17	Each	10%	\$16	Other	F1
14183_835-4570	14183_835-4570	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$22	Each	10%	\$19	Other	F1
14183_835-4571	14183_835-4571	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$26	Each	10%	\$23	Other	F1
14183_835-4572	14183_835-4572	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14183_835-4573	14183_835-4573	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14183_835-4574	14183_835-4574	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$13	Other	F1
14183_835-4575	14183_835-4575	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14183_835-4576	14183_835-4576	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14183_835-4577	14183_835-4577	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14183_835-4578	14183_835-4578	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14183_835-4579	14183_835-4579	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14183_835-4580	14183_835-4580	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$15	Each	10%	\$14	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_835-4581	14183_835-4581	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$21	Each	10%	\$18	Other	F1
14183_835-4582	14183_835-4582	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$26	Each	10%	\$23	Other	F1
14183_835-4583	14183_835-4583	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$31	Each	10%	\$28	Other	F1
14183_835-4584	14183_835-4584	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14183_835-4585	14183_835-4585	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14183_835-4586	14183_835-4586	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14183_835-4587	14183_835-4587	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14183_835-4588	14183_835-4588	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14183_835-4589	14183_835-4589	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14183_835-4590	14183_835-4590	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14183_835-4591	14183_835-4591	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14183_835-4592	14183_835-4592	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
14183_835-4593	14183_835-4593	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
14183_835-4594	14183_835-4594	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
14183_835-4595	14183_835-4595	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$11	Each	10%	\$10	Other	F1
14183_835-4596	14183_835-4596	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14183_835-4597	14183_835-4597	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14183_835-4598	14183_835-4598	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
14183_835-4599	14183_835-4599	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
14183_835-4600	14183_835-4600	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14183_835-4601	14183_835-4601	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$12	Each	10%	\$11	Other	F1
14183_835-4602	14183_835-4602	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14183_835-4603	14183_835-4603	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14183_835-4604	14183_835-4604	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
14183_835-4605	14183_835-4605	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
14183_835-4606	14183_835-4606	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14183_835-4607	14183_835-4607	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$11	Other	F1
14183_835-4608	14183_835-4608	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14183_835-4609	14183_835-4609	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14183_835-4610	14183_835-4610	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
14183_835-4611	14183_835-4611	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
14183_835-4612	14183_835-4612	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
14183_835-4613	14183_835-4613	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$12	Other	F1
14183_835-4614	14183_835-4614	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14183_835-4615	14183_835-4615	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14183_835-4616	14183_835-4616	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14183_835-4617	14183_835-4617	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$21	Other	F1
14183_835-4618	14183_835-4618	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14183_835-4619	14183_835-4619	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$32	Other	F1
14183_835-4620	14183_835-4620	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14183_835-4621	14183_835-4621	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$13	Each	10%	\$12	Other	F1
14183_835-4622	14183_835-4622	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$20	Each	10%	\$18	Other	F1
14183_835-4623	14183_835-4623	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$27	Each	10%	\$24	Other	F1
14183_835-4624	14183_835-4624	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$33	Each	10%	\$30	Other	F1
14183_835-4625	14183_835-4625	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$40	Each	10%	\$36	Other	F1
14183_835-4626	14183_835-4626	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$6	Other	F1
14183_835-4627	14183_835-4627	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$14	Each	10%	\$13	Other	F1
14183_835-4628	14183_835-4628	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$21	Each	10%	\$19	Other	F1
14183_835-4629	14183_835-4629	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$28	Each	10%	\$25	Other	F1
14183_835-4630	14183_835-4630	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$35	Each	10%	\$32	Other	F1
14183_835-4631	14183_835-4631	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$42	Each	10%	\$38	Other	F1
14183_835-4632	14183_835-4632	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$7	Each	10%	\$7	Other	F1
14183_835-4633	14183_835-4633	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$15	Each	10%	\$13	Other	F1
14183_835-4634	14183_835-4634	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$22	Each	10%	\$20	Other	F1
14183_835-4635	14183_835-4635	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$30	Each	10%	\$27	Other	F1
14183_835-4636	14183_835-4636	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$37	Each	10%	\$33	Other	F1
14183_835-4637	14183_835-4637	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$44	Each	10%	\$40	Other	F1
14183_835-4638	14183_835-4638	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14183_835-4639	14183_835-4639	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$3	Other	F1
14183_835-4640	14183_835-4640	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$5	Each	10%	\$5	Other	F1
14183_835-4641	14183_835-4641	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$7	Each	10%	\$6	Other	F1
14183_835-4642	14183_835-4642	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$9	Each	10%	\$8	Other	F1
14183_835-4643	14183_835-4643	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$11	Each	10%	\$10	Other	F1
14183_835-4644	14183_835-4644	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14183_835-4645	14183_835-4645	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14183_835-4646	14183_835-4646	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$5	Other	F1
14183_835-4647	14183_835-4647	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$7	Other	F1
14183_835-4648	14183_835-4648	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14183_835-4649	14183_835-4649	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$12	Each	10%	\$11	Other	F1
14183_835-4650	14183_835-4650	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1
14183_835-4651	14183_835-4651	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14183_835-4652	14183_835-4652	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$6	Each	10%	\$6	Other	F1
14183_835-4653	14183_835-4653	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$8	Each	10%	\$8	Other	F1
14183_835-4654	14183_835-4654	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$10	Each	10%	\$9	Other	F1
14183_835-4655	14183_835-4655	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$11	Other	F1
14183_835-4656	14183_835-4656	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$2	Each	10%	\$2	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14183_835-4657	14183_835-4657	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$4	Each	10%	\$4	Other	F1
14183_835-4658	14183_835-4658	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$7	Each	10%	\$6	Other	F1
14183_835-4659	14183_835-4659	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$9	Each	10%	\$8	Other	F1
14183_835-4660	14183_835-4660	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$11	Each	10%	\$10	Other	F1
14183_835-4661	14183_835-4661	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$13	Each	10%	\$12	Other	F1
14183_835-4662	14183_835-4662	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14183_835-4663	14183_835-4663	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14183_835-4664	14183_835-4664	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14183_835-4665	14183_835-4665	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14183_835-4666	14183_835-4666	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14183_835-4667	14183_835-4667	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14183_835-4668	14183_835-4668	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14183_835-4669	14183_835-4669	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14183_835-4670	14183_835-4670	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14183_835-4671	14183_835-4671	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14183_835-4672	14183_835-4672	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14183_835-4673	14183_835-4673	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$340	Each	10%	\$306	Other	F1
14183_835-4674	14183_835-4674	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14183_835-4675	14183_835-4675	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14183_835-4676	14183_835-4676	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14183_835-4677	14183_835-4677	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14183_835-4678	14183_835-4678	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14183_835-4679	14183_835-4679	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 6 Years	\$359	Each	10%	\$323	Other	F1
14183_835-4680	14183_835-4680	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$63	Each	10%	\$57	Other	F1
14183_835-4681	14183_835-4681	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$126	Each	10%	\$113	Other	F1
14183_835-4682	14183_835-4682	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$189	Each	10%	\$170	Other	F1
14183_835-4683	14183_835-4683	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$252	Each	10%	\$227	Other	F1
14183_835-4684	14183_835-4684	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$315	Each	10%	\$284	Other	F1
14183_835-4685	14183_835-4685	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$378	Each	10%	\$340	Other	F1
14183_835-4686	14183_835-4686	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4687	14183_835-4687	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4688	14183_835-4688	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4689	14183_835-4689	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4690	14183_835-4690	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4691	14183_835-4691	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4692	14183_835-4692	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4693	14183_835-4693	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4694	14183_835-4694	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4695	14183_835-4695	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14183_835-4696	14183_835-4696	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14183_835-4697	14183_835-4697	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14183_835-4698	14183_835-4698	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14183_835-4699	14183_835-4699	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14183_835-4700	14183_835-4700	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4701	14183_835-4701	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4702	14183_835-4702	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4703	14183_835-4703	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14183_835-4704	14183_835-4704	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14183_835-4705	14183_835-4705	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14183_835-4706	14183_835-4706	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14183_835-4707	14183_835-4707	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14183_835-4708	14183_835-4708	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14183_835-4709	14183_835-4709	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14183_837-0518	14183_837-0518	Storage Unstructured	ProSupport Mission Critical OneFS Hybrid Tier 4C 120TB Software Support-	\$98,765	Each	10%	\$88,889	Other	F1	
14183_837-0519	14183_837-0519	Storage Unstructured	ProSupport Mission Critical OneFS Hybrid Tier 4C 120TB Software Support-	\$98,765	Each	10%	\$88,889	Other	F1	
14402_831-4630	14402_831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1	
14402_831-4631	14402_831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1	
14402_831-4632	14402_831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14402_831-4633	14402_831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1	
14402_836-7926	14402_836-7926	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$368	Each	10%	\$331	Other	F1	
14402_836-7927	14402_836-7927	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance	\$368	Each	10%	\$331	Other	F1	
14402_836-7940	14402_836-7940	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$525	Each	10%	\$473	Other	F1	
14402_836-7941	14402_836-7941	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance	\$525	Each	10%	\$473	Other	F1	
14402_836-7954	14402_836-7954	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$630	Each	10%	\$567	Other	F1	
14402_836-7955	14402_836-7955	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance	\$630	Each	10%	\$567	Other	F1	
14402_836-7968	14402_836-7968	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$735	Each	10%	\$662	Other	F1	
14402_836-7969	14402_836-7969	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance	\$735	Each	10%	\$662	Other	F1	
14402_836-7970	14402_836-7970	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,050	Each	10%	\$945	Other	F1	
14402_836-7971	14402_836-7971	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,050	Each	10%	\$945	Other	F1	
14402_836-7972	14402_836-7972	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,050	Each	10%	\$945	Other	F1	
14402_836-7973	14402_836-7973	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$1,050	Each	10%	\$945	Other	F1	
14402_836-7974	14402_836-7974	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,050	Each	10%	\$945	Other	F1	
14402_836-7975	14402_836-7975	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,050	Each	10%	\$945	Other	F1	
14402_836-7976	14402_836-7976	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,050	Each	10%	\$945	Other	F1	
14402_836-7977	14402_836-7977	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$1,050	Each	10%	\$945	Other	F1	
14402_836-7978	14402_836-7978	Storage Unstructured	Keep Your Hard Drive	\$324	Each	10%	\$291	Other	F1	
14402_836-7979	14402_836-7979	Storage Unstructured	Keep Your Hard Drive	\$324	Each	10%	\$291	Other	F1	
14402_847-4176	14402_847-4176	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4177	14402_847-4177	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4178	14402_847-4178	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4179	14402_847-4179	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4180	14402_847-4180	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4181	14402_847-4181	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4182	14402_847-4182	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4183	14402_847-4183	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4184	14402_847-4184	Storage Unstructured	Partner Spt HW Level 3 Support Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4185	14402_847-4185	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Connection Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4186	14402_847-4186	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Monitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4187	14402_847-4187	Storage Unstructured	Partner Spt HW Level 3 Support with Next Business Day Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4188	14402_847-4188	Storage Unstructured	Partner Spt HW Level 3 Support with NextBusinessDay RemoteConnection Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4189	14402_847-4189	Storage Unstructured	Partner Spt HW Level 3 Support with NextBusinessDay RemoteMonitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4190	14402_847-4190	Storage Unstructured	Partner Spt HW Level 2 and 3 Support Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4191	14402_847-4191	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Remote Monitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4192	14402_847-4192	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Next Business Day Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4193	14402_847-4193	Storage Unstructured	Partner Spt Hardware Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402_847-4194	14402_847-4194	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Remote Monitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1	

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Vendor Notes:

Updated November 25, 2020

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14402_847-4195	14402_847-4195	Storage Unstructured	Partner Spt Hardware Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4196	14402_847-4196	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Next Business Day Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4197	14402_847-4197	Storage Unstructured	Partner Spt HW Level 3 Support Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4198	14402_847-4198	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Connection Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4199	14402_847-4199	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Monitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4200	14402_847-4200	Storage Unstructured	Partner Spt HW Level 3 Support with Next Business Day Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4201	14402_847-4201	Storage Unstructured	Partner Spt HW Level 3 Support with NextBusinessDay RemoteConnection Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4202	14402_847-4202	Storage Unstructured	Partner Spt HW Level 3 Support with NextBusinessDay RemoteMonitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4203	14402_847-4203	Storage Unstructured	Partner Spt HW Level 2 and 3 Support Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4204	14402_847-4204	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Remote Monitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4205	14402_847-4205	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Next Business Day Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4206	14402_847-4206	Storage Unstructured	Partner Spt Hardware Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4207	14402_847-4207	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Remote Monitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4208	14402_847-4208	Storage Unstructured	Partner Spt Hardware Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4209	14402_847-4209	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Next Business Day Add-On Isilon Switch L-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4271	14402_847-4271	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4272	14402_847-4272	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4273	14402_847-4273	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4274	14402_847-4274	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4275	14402_847-4275	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4276	14402_847-4276	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4277	14402_847-4277	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4278	14402_847-4278	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4279	14402_847-4279	Storage Unstructured	Partner Spt HW Level 3 Support Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4280	14402_847-4280	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Connection Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4281	14402_847-4281	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Monitoring Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4282	14402_847-4282	Storage Unstructured	Partner Spt HW Level 3 Support with Next Business Day Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4283	14402_847-4283	Storage Unstructured	Partner Spt HW Level 3 Support with NextBusinessDay RemoteConnection Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4284	14402_847-4284	Storage Unstructured	Partner Spt HW Level 3 Support with NextBusinessDay RemoteMonitoring Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4285	14402_847-4285	Storage Unstructured	Partner Spt HW Level 2 and 3 Support Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4286	14402_847-4286	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Remote Monitoring Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4287	14402_847-4287	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Next Business Day Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4288	14402_847-4288	Storage Unstructured	Partner Spt Hardware Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Isilon Switch	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4289	14402_847-4289	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Remote Monitoring Add-On Isilon Switch	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4290	14402_847-4290	Storage Unstructured	Partner Spt Hardware Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Isilon Switch	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4291	14402_847-4291	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Next Business Day Add-On Isilon Switch	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4292	14402_847-4292	Storage Unstructured	Partner Spt HW Level 3 Support Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4293	14402_847-4293	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Connection Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4294	14402_847-4294	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Monitoring Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4295	14402_847-4295	Storage Unstructured	Partner Spt HW Level 3 Support with Next Business Day Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14402_847-4296	14402_847-4296	Storage Unstructured	Partner Spt HW Level 3 Support with NextBusinessDay RemoteConnection Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4297	14402_847-4297	Storage Unstructured	Partner Spt HW Level 3 Support with NextBusinessDay RemoteMonitoring Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4298	14402_847-4298	Storage Unstructured	Partner Spt HW Level 2 and 3 Support Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4299	14402_847-4299	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Remote Monitoring Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4300	14402_847-4300	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Next Business Day Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4301	14402_847-4301	Storage Unstructured	Partner Spt Hardware Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4302	14402_847-4302	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Remote Monitoring Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4303	14402_847-4303	Storage Unstructured	Partner Spt Hardware Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4304	14402_847-4304	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Next Business Day Add-On Isilon Switch M-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4366	14402_847-4366	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4367	14402_847-4367	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4368	14402_847-4368	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4369	14402_847-4369	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4370	14402_847-4370	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4371	14402_847-4371	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4372	14402_847-4372	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4373	14402_847-4373	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4374	14402_847-4374	Storage Unstructured	Partner Spt HW Level 3 Support Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4375	14402_847-4375	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Connection Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4376	14402_847-4376	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4377	14402_847-4377	Storage Unstructured	Partner Spt HW Level 3 Support with Next Business Day Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4378	14402_847-4378	Storage Unstructured	Partner Spt HW Level 3 Support with NBD RemoteConnection Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4379	14402_847-4379	Storage Unstructured	Partner Spt HW Level 3 Support with NBD RemoteMonitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4380	14402_847-4380	Storage Unstructured	Partner Spt HW Level 2 and 3 Support Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4381	14402_847-4381	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4382	14402_847-4382	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Next Business Day Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4383	14402_847-4383	Storage Unstructured	Partner Spt Hardware Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4384	14402_847-4384	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4385	14402_847-4385	Storage Unstructured	Partner Spt Hardware Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4386	14402_847-4386	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Next Business Day Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4387	14402_847-4387	Storage Unstructured	Partner Spt HW Level 3 Support Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4388	14402_847-4388	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Connection Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4389	14402_847-4389	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4390	14402_847-4390	Storage Unstructured	Partner Spt HW Level 3 Support with Next Business Day Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4391	14402_847-4391	Storage Unstructured	Partner Spt HW Level 3 Support with NBD RemoteConnection Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4392	14402_847-4392	Storage Unstructured	Partner Spt HW Level 3 Support with NBD RemoteMonitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4393	14402_847-4393	Storage Unstructured	Partner Spt HW Level 2 and 3 Support Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4394	14402_847-4394	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4395	14402_847-4395	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Next Business Day Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4396	14402_847-4396	Storage Unstructured	Partner Spt Hardware Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4397	14402_847-4397	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Remote Monitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4398	14402_847-4398	Storage Unstructured	Partner Spt Hardware Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1
14402_847-4399	14402_847-4399	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Next Business Day Add-On Switch Accessories SUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14402 847-4461	14402 847-4461	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4462	14402 847-4462	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4463	14402 847-4463	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4464	14402 847-4464	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4465	14402 847-4465	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4466	14402 847-4466	Storage Unstructured	ProSupport and Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4467	14402 847-4467	Storage Unstructured	ProSupport Plus Mission Critical 4 Hour Capacity Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4468	14402 847-4468	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4469	14402 847-4469	Storage Unstructured	Partner Spt HW Level 3 Support Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4470	14402 847-4470	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Connection Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4471	14402 847-4471	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4472	14402 847-4472	Storage Unstructured	Partner Spt HW Level 3 Support with Next Business Day Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4473	14402 847-4473	Storage Unstructured	Partner Spt HW Level 3 Support with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4474	14402 847-4474	Storage Unstructured	Partner Spt HW Level 3 Support with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4475	14402 847-4475	Storage Unstructured	Partner Spt HW Level 2 and 3 Support Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4476	14402 847-4476	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Remote Monitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4477	14402 847-4477	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Next Business Day Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4478	14402 847-4478	Storage Unstructured	Partner Spt Hardware Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4479	14402 847-4479	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Remote Monitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4480	14402 847-4480	Storage Unstructured	Partner Spt Hardware Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4481	14402 847-4481	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Next Business Day Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4482	14402 847-4482	Storage Unstructured	Partner Spt HW Level 3 Support Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4483	14402 847-4483	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4484	14402 847-4484	Storage Unstructured	Partner Spt HW Level 3 Support with Remote Monitoring Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4485	14402 847-4485	Storage Unstructured	Partner Spt HW Level 3 Support with Next Business Day Add-On Switch Accessories	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4486	14402 847-4486	Storage Unstructured	Partner Spt HW Level 3 Support with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4487	14402 847-4487	Storage Unstructured	Partner Spt HW Level 3 Support with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4488	14402 847-4488	Storage Unstructured	Partner Spt HW Level 2 and 3 Support Add-On Switch Accessories LUPG-LA	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4489	14402 847-4489	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Remote Monitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4490	14402 847-4490	Storage Unstructured	Partner Spt HW Level 2 and 3 Support with Next Business Day Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4491	14402 847-4491	Storage Unstructured	Partner Spt Hardware Level 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4492	14402 847-4492	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Remote Monitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4493	14402 847-4493	Storage Unstructured	Partner Spt Hardware Level 1 2 and 3 Spt with NBD RemoteMonitoring Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-4494	14402 847-4494	Storage Unstructured	Partner Spt HW Level 1 2 and 3 Support with Next Business Day Add-On Switch	\$99,999	Each	10%	\$89,999	Other	F1	
14402 847-6117	14402 847-6117	Storage Unstructured	Keep Your Component For Enterprise	\$648	Each	10%	\$583	Other	F1	
14402 847-6118	14402 847-6118	Storage Unstructured	Keep Your Component For Enterprise	\$648	Each	10%	\$583	Other	F1	
14402 926-0476	14402 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
14504 460-5909	14504 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D, Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1	
14504 460-8531	14504 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1	
14504 460-9052	14504 460-9052	Storage Unstructured	Dell E Corn will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1	
14504 460-9900	14504 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1	
14504 461-0497	14504 461-0497	Storage Unstructured	PO Requires: Billing, Shipping Terms, PO#, quote#, GSA contract# and authorized	\$0	Each	10%	\$0	Other	F1	
14504 468-8025	14504 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1	
14504 468-8026	14504 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
14504 468-8027	14504 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
14504 468-8028	14504 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
14504 468-8029	14504 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
14504 838-0080	14504 838-0080	Storage Unstructured	Keep Your Hard Drive 2 Years	\$1,396	Each	10%	\$1,256	Other	F1	
14504 838-0081	14504 838-0081	Storage Unstructured	Keep Your Hard Drive 5 Years	\$3,489	Each	10%	\$3,140	Other	F1	
14504 838-0082	14504 838-0082	Storage Unstructured	Keep Your Hard Drive 4 Years	\$2,791	Each	10%	\$2,512	Other	F1	
14504 838-0083	14504 838-0083	Storage Unstructured	Keep Your Hard Drive 3 Years	\$2,094	Each	10%	\$1,884	Other	F1	
14504 838-0084	14504 838-0084	Storage Unstructured	Keep Your Hard Drive 1 Year	\$698	Each	10%	\$628	Other	F1	
14504 838-0085	14504 838-0085	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1	
14504 838-0086	14504 838-0086	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$96	Each	10%	\$86	Other	F1	
14504 838-0087	14504 838-0087	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$801	Each	10%	\$721	Other	F1	
14504 838-0088	14504 838-0088	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$870	Each	10%	\$783	Other	F1	
14504 838-0089	14504 838-0089	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$1,686	Each	10%	\$1,517	Other	F1	
14504 838-0090	14504 838-0090	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$2,493	Each	10%	\$2,244	Other	F1	
14504 838-0091	14504 838-0091	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$3,298	Each	10%	\$2,968	Other	F1	
14504 838-0094	14504 838-0094	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,217	Each	10%	\$1,995	Other	F1	
14504 838-0095	14504 838-0095	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$4,365	Each	10%	\$3,929	Other	F1	
14504 838-0096	14504 838-0096	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$6,566	Each	10%	\$5,909	Other	F1	
14504 838-0097	14504 838-0097	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$8,777	Each	10%	\$7,899	Other	F1	
14504 838-0098	14504 838-0098	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$10,990	Each	10%	\$9,891	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14504_838-0101	14504_838-0101	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,352	Each	10%	\$1,217	Other	F1
14504_838-0102	14504_838-0102	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$1,436	Each	10%	\$1,292	Other	F1
14504_838-0103	14504_838-0103	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$2,806	Each	10%	\$2,525	Other	F1
14504_838-0104	14504_838-0104	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$4,166	Each	10%	\$3,749	Other	F1
14504_838-0105	14504_838-0105	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$5,522	Each	10%	\$4,970	Other	F1
14504_838-0108	14504_838-0108	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$2,420	Each	10%	\$2,178	Other	F1
14504_838-0109	14504_838-0109	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$4,756	Each	10%	\$4,280	Other	F1
14504_838-0110	14504_838-0110	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$7,159	Each	10%	\$6,443	Other	F1
14504_838-0111	14504_838-0111	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$9,571	Each	10%	\$8,614	Other	F1
14504_838-0112	14504_838-0112	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$11,987	Each	10%	\$10,788	Other	F1
14504_838-0115	14504_838-0115	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$614	Each	10%	\$553	Other	F1
14504_838-0116	14504_838-0116	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$656	Each	10%	\$590	Other	F1
14504_838-0117	14504_838-0117	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$1,281	Each	10%	\$1,153	Other	F1
14504_838-0118	14504_838-0118	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$1,901	Each	10%	\$1,711	Other	F1
14504_838-0119	14504_838-0119	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$2,518	Each	10%	\$2,266	Other	F1
14504_838-0122	14504_838-0122	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,535	Each	10%	\$3,182	Other	F1
14504_838-0123	14504_838-0123	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$7,029	Each	10%	\$6,326	Other	F1
14504_838-0124	14504_838-0124	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$10,553	Each	10%	\$9,498	Other	F1
14504_838-0125	14504_838-0125	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$14,083	Each	10%	\$12,675	Other	F1
14504_838-0126	14504_838-0126	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$17,615	Each	10%	\$15,854	Other	F1
14504_838-0129	14504_838-0129	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,032	Each	10%	\$929	Other	F1
14504_838-0130	14504_838-0130	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,092	Each	10%	\$983	Other	F1
14504_838-0131	14504_838-0131	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,139	Each	10%	\$1,925	Other	F1
14504_838-0132	14504_838-0132	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$3,178	Each	10%	\$2,860	Other	F1
14504_838-0133	14504_838-0133	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$4,214	Each	10%	\$3,793	Other	F1
14504_838-0136	14504_838-0136	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,495	Each	10%	\$3,146	Other	F1
14504_838-0137	14504_838-0137	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,929	Each	10%	\$6,236	Other	F1
14504_838-0138	14504_838-0138	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$10,409	Each	10%	\$9,368	Other	F1
14504_838-0139	14504_838-0139	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$13,897	Each	10%	\$12,507	Other	F1
14504_838-0140	14504_838-0140	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$17,387	Each	10%	\$15,648	Other	F1
14504_838-0145	14504_838-0145	Storage Unstructured	Keep Your Hard Drive 2 Years	\$1,919	Each	10%	\$1,727	Other	F1
14504_838-0146	14504_838-0146	Storage Unstructured	Keep Your Hard Drive 5 Years	\$4,797	Each	10%	\$4,317	Other	F1
14504_838-0147	14504_838-0147	Storage Unstructured	Keep Your Hard Drive 4 Years	\$3,838	Each	10%	\$3,454	Other	F1
14504_838-0148	14504_838-0148	Storage Unstructured	Keep Your Hard Drive 3 Years	\$2,878	Each	10%	\$2,590	Other	F1
14504_838-0149	14504_838-0149	Storage Unstructured	Keep Your Hard Drive 1 Year	\$959	Each	10%	\$863	Other	F1
14504_838-0150	14504_838-0150	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
14504_838-0151	14504_838-0151	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$96	Each	10%	\$86	Other	F1
14504_838-0152	14504_838-0152	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$1,100	Each	10%	\$990	Other	F1
14504_838-0153	14504_838-0153	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$1,168	Each	10%	\$1,051	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14504_838-0154	14504_838-0154	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$2,285	Each	10%	\$2,057	Other	F1
14504_838-0155	14504_838-0155	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$3,392	Each	10%	\$3,053	Other	F1
14504_838-0156	14504_838-0156	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$4,497	Each	10%	\$4,047	Other	F1
14504_838-0159	14504_838-0159	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,049	Each	10%	\$2,744	Other	F1
14504_838-0160	14504_838-0160	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,030	Each	10%	\$5,427	Other	F1
14504_838-0161	14504_838-0161	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$9,061	Each	10%	\$8,155	Other	F1
14504_838-0162	14504_838-0162	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$12,103	Each	10%	\$10,893	Other	F1
14504_838-0163	14504_838-0163	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$15,147	Each	10%	\$13,632	Other	F1
14504_838-0166	14504_838-0166	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,858	Each	10%	\$1,672	Other	F1
14504_838-0167	14504_838-0167	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,942	Each	10%	\$1,748	Other	F1
14504_838-0168	14504_838-0168	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$3,818	Each	10%	\$3,436	Other	F1
14504_838-0169	14504_838-0169	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$5,685	Each	10%	\$5,117	Other	F1
14504_838-0170	14504_838-0170	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$7,548	Each	10%	\$6,793	Other	F1
14504_838-0173	14504_838-0173	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$3,328	Each	10%	\$2,995	Other	F1
14504_838-0174	14504_838-0174	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$6,572	Each	10%	\$5,915	Other	F1
14504_838-0175	14504_838-0175	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$9,882	Each	10%	\$8,894	Other	F1
14504_838-0176	14504_838-0176	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$13,201	Each	10%	\$11,881	Other	F1
14504_838-0177	14504_838-0177	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$16,524	Each	10%	\$14,872	Other	F1
14504_838-0180	14504_838-0180	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$845	Each	10%	\$761	Other	F1
14504_838-0181	14504_838-0181	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$885	Each	10%	\$797	Other	F1
14504_838-0182	14504_838-0182	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$1,741	Each	10%	\$1,567	Other	F1
14504_838-0183	14504_838-0183	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$2,590	Each	10%	\$2,331	Other	F1
14504_838-0184	14504_838-0184	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$3,438	Each	10%	\$3,094	Other	F1
14504_838-0187	14504_838-0187	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$4,860	Each	10%	\$4,374	Other	F1
14504_838-0188	14504_838-0188	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$9,679	Each	10%	\$8,711	Other	F1
14504_838-0189	14504_838-0189	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$14,528	Each	10%	\$13,075	Other	F1
14504_838-0190	14504_838-0190	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$19,383	Each	10%	\$17,445	Other	F1
14504_838-0191	14504_838-0191	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$24,240	Each	10%	\$21,816	Other	F1
14504_838-0194	14504_838-0194	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$1,419	Each	10%	\$1,277	Other	F1
14504_838-0195	14504_838-0195	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$1,478	Each	10%	\$1,330	Other	F1
14504_838-0196	14504_838-0196	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$2,912	Each	10%	\$2,621	Other	F1
14504_838-0197	14504_838-0197	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$4,338	Each	10%	\$3,904	Other	F1
14504_838-0198	14504_838-0198	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$5,761	Each	10%	\$5,185	Other	F1
14504_838-0201	14504_838-0201	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$4,804	Each	10%	\$4,324	Other	F1
14504_838-0202	14504_838-0202	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$9,549	Each	10%	\$8,594	Other	F1
14504_838-0203	14504_838-0203	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$14,339	Each	10%	\$12,905	Other	F1
14504_838-0204	14504_838-0204	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$19,136	Each	10%	\$17,222	Other	F1
14504_838-0205	14504_838-0205	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$23,936	Each	10%	\$21,542	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14504_838-0398	14504_838-0398	Storage Unstructured	Keep Your Hard Drive 2 Years	\$365	Each	10%	\$328	Other	F1
14504_838-0399	14504_838-0399	Storage Unstructured	Keep Your Hard Drive 5 Years	\$911	Each	10%	\$820	Other	F1
14504_838-0400	14504_838-0400	Storage Unstructured	Keep Your Hard Drive 4 Years	\$729	Each	10%	\$656	Other	F1
14504_838-0401	14504_838-0401	Storage Unstructured	Keep Your Hard Drive 3 Years	\$547	Each	10%	\$492	Other	F1
14504_838-0402	14504_838-0402	Storage Unstructured	Keep Your Hard Drive 1 Year	\$182	Each	10%	\$164	Other	F1
14504_838-0403	14504_838-0403	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
14504_838-0404	14504_838-0404	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$96	Each	10%	\$86	Other	F1
14504_838-0405	14504_838-0405	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$209	Each	10%	\$188	Other	F1
14504_838-0406	14504_838-0406	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$301	Each	10%	\$271	Other	F1
14504_838-0407	14504_838-0407	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$519	Each	10%	\$467	Other	F1
14504_838-0408	14504_838-0408	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$731	Each	10%	\$658	Other	F1
14504_838-0409	14504_838-0409	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$942	Each	10%	\$848	Other	F1
14504_838-0412	14504_838-0412	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$579	Each	10%	\$521	Other	F1
14504_838-0413	14504_838-0413	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,067	Each	10%	\$960	Other	F1
14504_838-0414	14504_838-0414	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,637	Each	10%	\$1,473	Other	F1
14504_838-0415	14504_838-0415	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$2,213	Each	10%	\$1,992	Other	F1
14504_838-0416	14504_838-0416	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$2,791	Each	10%	\$2,512	Other	F1
14504_838-0419	14504_838-0419	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$353	Each	10%	\$318	Other	F1
14504_838-0420	14504_838-0420	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$456	Each	10%	\$410	Other	F1
14504_838-0421	14504_838-0421	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$821	Each	10%	\$739	Other	F1
14504_838-0422	14504_838-0422	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$1,179	Each	10%	\$1,061	Other	F1
14504_838-0423	14504_838-0423	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$1,535	Each	10%	\$1,382	Other	F1
14504_838-0426	14504_838-0426	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$632	Each	10%	\$569	Other	F1
14504_838-0427	14504_838-0427	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,162	Each	10%	\$1,046	Other	F1
14504_838-0428	14504_838-0428	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$1,782	Each	10%	\$1,604	Other	F1
14504_838-0429	14504_838-0429	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$2,410	Each	10%	\$2,169	Other	F1
14504_838-0430	14504_838-0430	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$3,039	Each	10%	\$2,735	Other	F1
14504_838-0433	14504_838-0433	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$161	Each	10%	\$145	Other	F1
14504_838-0434	14504_838-0434	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$211	Each	10%	\$190	Other	F1
14504_838-0435	14504_838-0435	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$381	Each	10%	\$343	Other	F1
14504_838-0436	14504_838-0436	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$545	Each	10%	\$491	Other	F1
14504_838-0437	14504_838-0437	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$707	Each	10%	\$636	Other	F1
14504_838-0440	14504_838-0440	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$923	Each	10%	\$831	Other	F1
14504_838-0441	14504_838-0441	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,796	Each	10%	\$1,616	Other	F1
14504_838-0442	14504_838-0442	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$2,710	Each	10%	\$2,439	Other	F1
14504_838-0443	14504_838-0443	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$3,630	Each	10%	\$3,267	Other	F1
14504_838-0444	14504_838-0444	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$4,552	Each	10%	\$4,097	Other	F1
14504_838-0447	14504_838-0447	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$270	Each	10%	\$243	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14504_838-0448	14504_838-0448	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$341	Each	10%	\$307	Other	F1
14504_838-0449	14504_838-0449	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$623	Each	10%	\$561	Other	F1
14504_838-0450	14504_838-0450	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$897	Each	10%	\$807	Other	F1
14504_838-0451	14504_838-0451	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$1,169	Each	10%	\$1,052	Other	F1
14504_838-0454	14504_838-0454	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$912	Each	10%	\$821	Other	F1
14504_838-0455	14504_838-0455	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$1,754	Each	10%	\$1,579	Other	F1
14504_838-0456	14504_838-0456	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$2,654	Each	10%	\$2,389	Other	F1
14504_838-0457	14504_838-0457	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$3,563	Each	10%	\$3,207	Other	F1
14504_838-0458	14504_838-0458	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$4,473	Each	10%	\$4,026	Other	F1
14504_838-0463	14504_838-0463	Storage Unstructured	Keep Your Hard Drive 2 Years	\$719	Each	10%	\$647	Other	F1
14504_838-0464	14504_838-0464	Storage Unstructured	Keep Your Hard Drive 5 Years	\$1,798	Each	10%	\$1,618	Other	F1
14504_838-0465	14504_838-0465	Storage Unstructured	Keep Your Hard Drive 4 Years	\$1,438	Each	10%	\$1,294	Other	F1
14504_838-0466	14504_838-0466	Storage Unstructured	Keep Your Hard Drive 3 Years	\$1,079	Each	10%	\$971	Other	F1
14504_838-0467	14504_838-0467	Storage Unstructured	Keep Your Hard Drive 1 Year	\$360	Each	10%	\$324	Other	F1
14504_838-0468	14504_838-0468	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
14504_838-0469	14504_838-0469	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$96	Each	10%	\$86	Other	F1
14504_838-0470	14504_838-0470	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$413	Each	10%	\$372	Other	F1
14504_838-0471	14504_838-0471	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$488	Each	10%	\$439	Other	F1
14504_838-0472	14504_838-0472	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$914	Each	10%	\$823	Other	F1
14504_838-0473	14504_838-0473	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$1,333	Each	10%	\$1,200	Other	F1
14504_838-0474	14504_838-0474	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$1,748	Each	10%	\$1,573	Other	F1
14504_838-0477	14504_838-0477	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,142	Each	10%	\$1,028	Other	F1
14504_838-0478	14504_838-0478	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$2,208	Each	10%	\$1,987	Other	F1
14504_838-0479	14504_838-0479	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$3,337	Each	10%	\$3,003	Other	F1
14504_838-0480	14504_838-0480	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$4,473	Each	10%	\$4,026	Other	F1
14504_838-0481	14504_838-0481	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$5,612	Each	10%	\$5,051	Other	F1
14504_838-0484	14504_838-0484	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$696	Each	10%	\$626	Other	F1
14504_838-0485	14504_838-0485	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$787	Each	10%	\$708	Other	F1
14504_838-0486	14504_838-0486	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$1,499	Each	10%	\$1,349	Other	F1
14504_838-0487	14504_838-0487	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$2,203	Each	10%	\$1,983	Other	F1
14504_838-0488	14504_838-0488	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$2,903	Each	10%	\$2,613	Other	F1
14504_838-0491	14504_838-0491	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,247	Each	10%	\$1,122	Other	F1
14504_838-0492	14504_838-0492	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$2,404	Each	10%	\$2,164	Other	F1
14504_838-0493	14504_838-0493	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$3,635	Each	10%	\$3,272	Other	F1
14504_838-0494	14504_838-0494	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$4,874	Each	10%	\$4,387	Other	F1
14504_838-0495	14504_838-0495	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$6,118	Each	10%	\$5,506	Other	F1
14504_838-0498	14504_838-0498	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$317	Each	10%	\$285	Other	F1
14504_838-0499	14504_838-0499	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$361	Each	10%	\$325	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14504_838-0500	14504_838-0500	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$688	Each	10%	\$619	Other	F1
14504_838-0501	14504_838-0501	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$1,009	Each	10%	\$908	Other	F1
14504_838-0502	14504_838-0502	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$1,328	Each	10%	\$1,195	Other	F1
14504_838-0505	14504_838-0505	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,821	Each	10%	\$1,639	Other	F1
14504_838-0506	14504_838-0506	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$3,597	Each	10%	\$3,237	Other	F1
14504_838-0507	14504_838-0507	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$5,408	Each	10%	\$4,867	Other	F1
14504_838-0508	14504_838-0508	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$7,225	Each	10%	\$6,503	Other	F1
14504_838-0509	14504_838-0509	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$9,043	Each	10%	\$8,139	Other	F1
14504_838-0512	14504_838-0512	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$532	Each	10%	\$479	Other	F1
14504_838-0513	14504_838-0513	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$595	Each	10%	\$536	Other	F1
14504_838-0514	14504_838-0514	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$1,141	Each	10%	\$1,027	Other	F1
14504_838-0515	14504_838-0515	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$1,679	Each	10%	\$1,511	Other	F1
14504_838-0516	14504_838-0516	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$2,214	Each	10%	\$1,993	Other	F1
14504_838-0519	14504_838-0519	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$1,800	Each	10%	\$1,620	Other	F1
14504_838-0520	14504_838-0520	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$3,537	Each	10%	\$3,183	Other	F1
14504_838-0521	14504_838-0521	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$5,323	Each	10%	\$4,791	Other	F1
14504_838-0522	14504_838-0522	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$7,117	Each	10%	\$6,405	Other	F1
14504_838-0523	14504_838-0523	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$8,914	Each	10%	\$8,023	Other	F1
14504_847-6138	14504_847-6138	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$365	Each	10%	\$328	Other	F1
14504_847-6139	14504_847-6139	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$729	Each	10%	\$656	Other	F1
14504_847-6140	14504_847-6140	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$1,094	Each	10%	\$984	Other	F1
14504_847-6141	14504_847-6141	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$1,458	Each	10%	\$1,313	Other	F1
14504_847-6142	14504_847-6142	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$1,823	Each	10%	\$1,641	Other	F1
14504_847-6143	14504_847-6143	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$2,188	Each	10%	\$1,969	Other	F1
14504_847-6144	14504_847-6144	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$2,552	Each	10%	\$2,297	Other	F1
14504_847-6147	14504_847-6147	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$1,438	Each	10%	\$1,294	Other	F1
14504_847-6148	14504_847-6148	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$2,157	Each	10%	\$1,941	Other	F1
14504_847-6149	14504_847-6149	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$2,876	Each	10%	\$2,588	Other	F1
14504_847-6150	14504_847-6150	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$4,314	Each	10%	\$3,883	Other	F1
14504_847-6155	14504_847-6155	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$1,396	Each	10%	\$1,256	Other	F1
14504_847-6156	14504_847-6156	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$2,791	Each	10%	\$2,512	Other	F1
14504_847-6157	14504_847-6157	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$5,583	Each	10%	\$5,025	Other	F1
14504_847-6158	14504_847-6158	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$6,979	Each	10%	\$6,281	Other	F1
14504_847-6159	14504_847-6159	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$8,374	Each	10%	\$7,537	Other	F1
14504_847-6160	14504_847-6160	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$9,770	Each	10%	\$8,793	Other	F1
14504_847-6161	14504_847-6161	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$4,187	Each	10%	\$3,768	Other	F1
14504_847-6164	14504_847-6164	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$3,595	Each	10%	\$3,236	Other	F1
14504_847-6165	14504_847-6165	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$1,919	Each	10%	\$1,727	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14504-847-6166	14504-847-6166	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$3,838	Each	10%	\$3,454	Other	F1
14504-847-6167	14504-847-6167	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$5,756	Each	10%	\$5,181	Other	F1
14504-847-6168	14504-847-6168	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$7,675	Each	10%	\$6,908	Other	F1
14504-847-6169	14504-847-6169	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$9,594	Each	10%	\$8,635	Other	F1
14504-847-6170	14504-847-6170	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$11,513	Each	10%	\$10,362	Other	F1
14504-847-6171	14504-847-6171	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$13,432	Each	10%	\$12,089	Other	F1
14504-847-6172	14504-847-6172	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$5,033	Each	10%	\$4,530	Other	F1
14504-847-6173	14504-847-6173	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$719	Each	10%	\$647	Other	F1
14504-951-2015	14504-951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
14504-975-3461	14504-975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14504-984-3267	14504-984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
14504-989-3439	14504-989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14163-199-BBYU	14163-199-BBYU	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol Low Init	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBYV	14163-199-BBYV	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol Low Ext	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBYW	14163-199-BBYW	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol Med Init	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBYX	14163-199-BBYX	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol Med Ext	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBYZ	14163-199-BBYZ	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol VLow Init	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBYZ	14163-199-BBYZ	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol VLow Ext	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBZB	14163-199-BBZB	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Low Init	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBZC	14163-199-BBZC	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Low Ext	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBZD	14163-199-BBZD	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Medium Init	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBZE	14163-199-BBZE	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Medium Ext	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBZF	14163-199-BBZF	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Very Low Ext	\$399,987	Each	10%	\$359,988	Other	F1
14163-199-BBZG	14163-199-BBZG	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Very Low Init	\$399,987	Each	10%	\$359,988	Other	F1
14163-460-5909	14163-460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14163-460-8531	14163-460-8531	Storage Unstructured	OCONUS Delivery - PowerVault Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$168	Each	10%	\$151	Other	F1
14163-460-9052	14163-460-9052	Storage Unstructured		\$0	Each	10%	\$0	Other	F1
14163-460-9900	14163-460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14163-461-0497	14163-461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14163-468-8025	14163-468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14163-468-8026	14163-468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14163-468-8027	14163-468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14163-468-8028	14163-468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14163-468-8029	14163-468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14163-806-7308	14163-806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
14163-812-4005	14163-812-4005	Storage Unstructured	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
14163-825-8623	14163-825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14163-825-8624	14163-825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14163-829-3026	14163-829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
14163-829-3033	14163-829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1
14163-829-3034	14163-829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1
14163-831-5273	14163-831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
14163-831-5274	14163-831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
14163-831-5275	14163-831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
14163-831-5329	14163-831-5329	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$60	Each	10%	\$54	Other	F1
14163-831-5330	14163-831-5330	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$119	Each	10%	\$107	Other	F1
14163-831-5331	14163-831-5331	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$179	Each	10%	\$161	Other	F1
14163-831-5332	14163-831-5332	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$238	Each	10%	\$214	Other	F1
14163-831-5333	14163-831-5333	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$298	Each	10%	\$268	Other	F1
14163-831-5334	14163-831-5334	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$74	Each	10%	\$67	Other	F1
14163-831-5335	14163-831-5335	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$149	Each	10%	\$134	Other	F1
14163-831-5336	14163-831-5336	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$223	Each	10%	\$201	Other	F1
14163-831-5337	14163-831-5337	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$298	Each	10%	\$268	Other	F1
14163-831-5338	14163-831-5338	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$372	Each	10%	\$335	Other	F1
14163-831-5339	14163-831-5339	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$82	Each	10%	\$74	Other	F1
14163-831-5340	14163-831-5340	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$164	Each	10%	\$147	Other	F1
14163-831-5341	14163-831-5341	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$245	Each	10%	\$221	Other	F1
14163-831-5342	14163-831-5342	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$327	Each	10%	\$295	Other	F1
14163-831-5343	14163-831-5343	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$409	Each	10%	\$368	Other	F1
14163-831-5344	14163-831-5344	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$89	Each	10%	\$80	Other	F1
14163-831-5345	14163-831-5345	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$179	Each	10%	\$161	Other	F1
14163-831-5346	14163-831-5346	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$268	Each	10%	\$241	Other	F1
14163-831-5347	14163-831-5347	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$357	Each	10%	\$321	Other	F1
14163-831-5348	14163-831-5348	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$446	Each	10%	\$402	Other	F1
14163-831-5349	14163-831-5349	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5350	14163-831-5350	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5351	14163-831-5351	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5352	14163-831-5352	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5353	14163-831-5353	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5354	14163-831-5354	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5355	14163-831-5355	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5356	14163-831-5356	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5357	14163-831-5357	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5358	14163-831-5358	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5359	14163-831-5359	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163-831-5360	14163-831-5360	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5361	14163_831-5361	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5362	14163_831-5362	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5363	14163_831-5363	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5364	14163_831-5364	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5365	14163_831-5365	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5366	14163_831-5366	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5367	14163_831-5367	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5368	14163_831-5368	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5369	14163_831-5369	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 15 Months	\$40	Each	10%	\$36	Other	F1
14163_831-5370	14163_831-5370	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$79	Each	10%	\$72	Other	F1
14163_831-5371	14163_831-5371	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$119	Each	10%	\$107	Other	F1
14163_831-5372	14163_831-5372	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 51 Months	\$159	Each	10%	\$143	Other	F1
14163_831-5373	14163_831-5373	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$199	Each	10%	\$179	Other	F1
14163_831-5374	14163_831-5374	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 15 Months	\$45	Each	10%	\$40	Other	F1
14163_831-5375	14163_831-5375	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 27 Months	\$89	Each	10%	\$80	Other	F1
14163_831-5376	14163_831-5376	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 39 Months	\$134	Each	10%	\$121	Other	F1
14163_831-5377	14163_831-5377	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 51 Months	\$179	Each	10%	\$161	Other	F1
14163_831-5378	14163_831-5378	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 63 Months	\$224	Each	10%	\$201	Other	F1
14163_831-5379	14163_831-5379	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 15 Months	\$47	Each	10%	\$42	Other	F1
14163_831-5380	14163_831-5380	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$94	Each	10%	\$85	Other	F1
14163_831-5381	14163_831-5381	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$142	Each	10%	\$127	Other	F1
14163_831-5382	14163_831-5382	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 51 Months	\$189	Each	10%	\$170	Other	F1
14163_831-5383	14163_831-5383	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$236	Each	10%	\$212	Other	F1
14163_831-5384	14163_831-5384	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 15 Months	\$50	Each	10%	\$45	Other	F1
14163_831-5385	14163_831-5385	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 27 Months	\$99	Each	10%	\$89	Other	F1
14163_831-5386	14163_831-5386	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 39 Months	\$149	Each	10%	\$134	Other	F1
14163_831-5387	14163_831-5387	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 51 Months	\$199	Each	10%	\$179	Other	F1
14163_831-5388	14163_831-5388	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 63 Months	\$248	Each	10%	\$224	Other	F1
14163_831-5389	14163_831-5389	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5390	14163_831-5390	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5391	14163_831-5391	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5392	14163_831-5392	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5393	14163_831-5393	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5394	14163_831-5394	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5395	14163_831-5395	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5396	14163_831-5396	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5397	14163_831-5397	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5398	14163_831-5398	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5399	14163_831-5399	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5400	14163_831-5400	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5401	14163_831-5401	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5402	14163_831-5402	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5403	14163_831-5403	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5404	14163_831-5404	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5405	14163_831-5405	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5406	14163_831-5406	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5407	14163_831-5407	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5408	14163_831-5408	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5409	14163_831-5409	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$51	Each	10%	\$46	Other	F1
14163_831-5410	14163_831-5410	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$103	Each	10%	\$92	Other	F1
14163_831-5411	14163_831-5411	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$154	Each	10%	\$139	Other	F1
14163_831-5412	14163_831-5412	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$205	Each	10%	\$185	Other	F1
14163_831-5413	14163_831-5413	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$257	Each	10%	\$231	Other	F1
14163_831-5414	14163_831-5414	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$58	Each	10%	\$52	Other	F1
14163_831-5415	14163_831-5415	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$115	Each	10%	\$104	Other	F1
14163_831-5416	14163_831-5416	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$173	Each	10%	\$156	Other	F1
14163_831-5417	14163_831-5417	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$231	Each	10%	\$208	Other	F1
14163_831-5418	14163_831-5418	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$289	Each	10%	\$260	Other	F1
14163_831-5419	14163_831-5419	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$61	Each	10%	\$55	Other	F1
14163_831-5420	14163_831-5420	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$122	Each	10%	\$110	Other	F1
14163_831-5421	14163_831-5421	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$183	Each	10%	\$164	Other	F1
14163_831-5422	14163_831-5422	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$244	Each	10%	\$219	Other	F1
14163_831-5423	14163_831-5423	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$305	Each	10%	\$274	Other	F1
14163_831-5424	14163_831-5424	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$64	Each	10%	\$58	Other	F1
14163_831-5425	14163_831-5425	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$128	Each	10%	\$115	Other	F1
14163_831-5426	14163_831-5426	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$192	Each	10%	\$173	Other	F1
14163_831-5427	14163_831-5427	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$257	Each	10%	\$231	Other	F1
14163_831-5428	14163_831-5428	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$321	Each	10%	\$289	Other	F1
14163_831-5429	14163_831-5429	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5430	14163_831-5430	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5431	14163_831-5431	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5432	14163_831-5432	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5433	14163_831-5433	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5434	14163_831-5434	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5435	14163_831-5435	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5436	14163_831-5436	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5437	14163_831-5437	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5438	14163_831-5438	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5439	14163_831-5439	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5440	14163_831-5440	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5441	14163_831-5441	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5442	14163_831-5442	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5443	14163_831-5443	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5444	14163_831-5444	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5445	14163_831-5445	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5446	14163_831-5446	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5447	14163_831-5447	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5448	14163_831-5448	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5449	14163_831-5449	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 15 Months	\$106	Each	10%	\$95	Other	F1
14163_831-5450	14163_831-5450	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 27 Months	\$212	Each	10%	\$191	Other	F1
14163_831-5451	14163_831-5451	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 39 Months	\$318	Each	10%	\$286	Other	F1
14163_831-5452	14163_831-5452	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 51 Months	\$423	Each	10%	\$381	Other	F1
14163_831-5453	14163_831-5453	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 63 Months	\$529	Each	10%	\$476	Other	F1
14163_831-5454	14163_831-5454	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 15 Months	\$119	Each	10%	\$107	Other	F1
14163_831-5455	14163_831-5455	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 27 Months	\$238	Each	10%	\$214	Other	F1
14163_831-5456	14163_831-5456	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 39 Months	\$357	Each	10%	\$321	Other	F1
14163_831-5457	14163_831-5457	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 51 Months	\$476	Each	10%	\$429	Other	F1
14163_831-5458	14163_831-5458	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 63 Months	\$595	Each	10%	\$536	Other	F1
14163_831-5459	14163_831-5459	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 15 Months	\$126	Each	10%	\$113	Other	F1
14163_831-5460	14163_831-5460	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 27 Months	\$251	Each	10%	\$226	Other	F1
14163_831-5461	14163_831-5461	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 39 Months	\$377	Each	10%	\$339	Other	F1
14163_831-5462	14163_831-5462	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 51 Months	\$503	Each	10%	\$452	Other	F1
14163_831-5463	14163_831-5463	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 63 Months	\$628	Each	10%	\$566	Other	F1
14163_831-5464	14163_831-5464	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 15 Months	\$132	Each	10%	\$119	Other	F1
14163_831-5465	14163_831-5465	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 27 Months	\$265	Each	10%	\$238	Other	F1
14163_831-5466	14163_831-5466	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 39 Months	\$397	Each	10%	\$357	Other	F1
14163_831-5467	14163_831-5467	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 51 Months	\$529	Each	10%	\$476	Other	F1
14163_831-5468	14163_831-5468	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 63 Months	\$662	Each	10%	\$595	Other	F1
14163_831-5469	14163_831-5469	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5470	14163_831-5470	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5471	14163_831-5471	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5472	14163_831-5472	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5473	14163_831-5473	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5474	14163_831-5474	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5475	14163_831-5475	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5476	14163_831-5476	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5477	14163_831-5477	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5478	14163_831-5478	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5479	14163_831-5479	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5480	14163_831-5480	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5481	14163_831-5481	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5482	14163_831-5482	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5483	14163_831-5483	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5484	14163_831-5484	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5485	14163_831-5485	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5486	14163_831-5486	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5487	14163_831-5487	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5488	14163_831-5488	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5489	14163_831-5489	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 15 Months	\$28	Each	10%	\$25	Other	F1
14163_831-5490	14163_831-5490	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 27 Months	\$55	Each	10%	\$50	Other	F1
14163_831-5491	14163_831-5491	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 39 Months	\$83	Each	10%	\$75	Other	F1
14163_831-5492	14163_831-5492	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 51 Months	\$110	Each	10%	\$99	Other	F1
14163_831-5493	14163_831-5493	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 63 Months	\$138	Each	10%	\$124	Other	F1
14163_831-5494	14163_831-5494	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 15 Months	\$31	Each	10%	\$28	Other	F1
14163_831-5495	14163_831-5495	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 27 Months	\$62	Each	10%	\$56	Other	F1
14163_831-5496	14163_831-5496	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 39 Months	\$93	Each	10%	\$84	Other	F1
14163_831-5497	14163_831-5497	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 51 Months	\$124	Each	10%	\$112	Other	F1
14163_831-5498	14163_831-5498	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 63 Months	\$155	Each	10%	\$140	Other	F1
14163_831-5499	14163_831-5499	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 15 Months	\$33	Each	10%	\$29	Other	F1
14163_831-5500	14163_831-5500	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 27 Months	\$66	Each	10%	\$59	Other	F1
14163_831-5501	14163_831-5501	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 39 Months	\$98	Each	10%	\$88	Other	F1
14163_831-5502	14163_831-5502	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 51 Months	\$131	Each	10%	\$118	Other	F1
14163_831-5503	14163_831-5503	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 63 Months	\$164	Each	10%	\$147	Other	F1
14163_831-5504	14163_831-5504	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 15 Months	\$35	Each	10%	\$31	Other	F1
14163_831-5505	14163_831-5505	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 27 Months	\$69	Each	10%	\$62	Other	F1
14163_831-5506	14163_831-5506	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 39 Months	\$104	Each	10%	\$93	Other	F1
14163_831-5507	14163_831-5507	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 51 Months	\$138	Each	10%	\$124	Other	F1
14163_831-5508	14163_831-5508	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 63 Months	\$173	Each	10%	\$155	Other	F1
14163_831-5509	14163_831-5509	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5510	14163_831-5510	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5511	14163_831-5511	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5512	14163_831-5512	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
14163_831-5513	14163_831-5513	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5514	14163_831-5514	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5515	14163_831-5515	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5516	14163_831-5516	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5517	14163_831-5517	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5518	14163_831-5518	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5519	14163_831-5519	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5520	14163_831-5520	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5521	14163_831-5521	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5522	14163_831-5522	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5523	14163_831-5523	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5524	14163_831-5524	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5525	14163_831-5525	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5526	14163_831-5526	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5527	14163_831-5527	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5528	14163_831-5528	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5529	14163_831-5529	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$17	Each	10%	\$15	Other	F1
14163_831-5530	14163_831-5530	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$33	Each	10%	\$30	Other	F1
14163_831-5531	14163_831-5531	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$50	Each	10%	\$45	Other	F1
14163_831-5532	14163_831-5532	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$66	Each	10%	\$60	Other	F1
14163_831-5533	14163_831-5533	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$83	Each	10%	\$75	Other	F1
14163_831-5534	14163_831-5534	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$19	Each	10%	\$17	Other	F1
14163_831-5535	14163_831-5535	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$37	Each	10%	\$34	Other	F1
14163_831-5536	14163_831-5536	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$56	Each	10%	\$50	Other	F1
14163_831-5537	14163_831-5537	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$75	Each	10%	\$67	Other	F1
14163_831-5538	14163_831-5538	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$93	Each	10%	\$84	Other	F1
14163_831-5539	14163_831-5539	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$20	Each	10%	\$18	Other	F1
14163_831-5540	14163_831-5540	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$39	Each	10%	\$35	Other	F1
14163_831-5541	14163_831-5541	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$59	Each	10%	\$53	Other	F1
14163_831-5542	14163_831-5542	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$79	Each	10%	\$71	Other	F1
14163_831-5543	14163_831-5543	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$98	Each	10%	\$88	Other	F1
14163_831-5544	14163_831-5544	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$21	Each	10%	\$19	Other	F1
14163_831-5545	14163_831-5545	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$41	Each	10%	\$37	Other	F1
14163_831-5546	14163_831-5546	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$62	Each	10%	\$56	Other	F1
14163_831-5547	14163_831-5547	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$83	Each	10%	\$75	Other	F1
14163_831-5548	14163_831-5548	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$104	Each	10%	\$93	Other	F1
14163_831-5549	14163_831-5549	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5550	14163_831-5550	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5551	14163_831-5551	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5552	14163_831-5552	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5553	14163_831-5553	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5554	14163_831-5554	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5555	14163_831-5555	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5556	14163_831-5556	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5557	14163_831-5557	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5558	14163_831-5558	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5559	14163_831-5559	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5560	14163_831-5560	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5561	14163_831-5561	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5562	14163_831-5562	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5563	14163_831-5563	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5564	14163_831-5564	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5565	14163_831-5565	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5566	14163_831-5566	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5567	14163_831-5567	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5568	14163_831-5568	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5569	14163_831-5569	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$28	Each	10%	\$25	Other	F1
14163_831-5570	14163_831-5570	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$55	Each	10%	\$50	Other	F1
14163_831-5571	14163_831-5571	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$83	Each	10%	\$75	Other	F1
14163_831-5572	14163_831-5572	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 51 Months	\$110	Each	10%	\$99	Other	F1
14163_831-5573	14163_831-5573	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 63 Months	\$138	Each	10%	\$124	Other	F1
14163_831-5574	14163_831-5574	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$31	Each	10%	\$28	Other	F1
14163_831-5575	14163_831-5575	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 27 Months	\$62	Each	10%	\$56	Other	F1
14163_831-5576	14163_831-5576	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 39 Months	\$93	Each	10%	\$84	Other	F1
14163_831-5577	14163_831-5577	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 51 Months	\$124	Each	10%	\$112	Other	F1
14163_831-5578	14163_831-5578	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 63 Months	\$155	Each	10%	\$140	Other	F1
14163_831-5579	14163_831-5579	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$33	Each	10%	\$29	Other	F1
14163_831-5580	14163_831-5580	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$66	Each	10%	\$59	Other	F1
14163_831-5581	14163_831-5581	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$98	Each	10%	\$88	Other	F1
14163_831-5582	14163_831-5582	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 51 Months	\$131	Each	10%	\$118	Other	F1
14163_831-5583	14163_831-5583	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 63 Months	\$164	Each	10%	\$147	Other	F1
14163_831-5584	14163_831-5584	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$35	Each	10%	\$31	Other	F1
14163_831-5585	14163_831-5585	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 27 Months	\$69	Each	10%	\$62	Other	F1
14163_831-5586	14163_831-5586	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 39 Months	\$104	Each	10%	\$93	Other	F1
14163_831-5587	14163_831-5587	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 51 Months	\$138	Each	10%	\$124	Other	F1
14163_831-5588	14163_831-5588	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 63 Months	\$173	Each	10%	\$155	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5589	14163_831-5589	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5590	14163_831-5590	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5591	14163_831-5591	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5592	14163_831-5592	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5593	14163_831-5593	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5594	14163_831-5594	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5595	14163_831-5595	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5596	14163_831-5596	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5597	14163_831-5597	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5598	14163_831-5598	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5599	14163_831-5599	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5600	14163_831-5600	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5601	14163_831-5601	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5602	14163_831-5602	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5603	14163_831-5603	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5604	14163_831-5604	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5605	14163_831-5605	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5606	14163_831-5606	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5607	14163_831-5607	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5608	14163_831-5608	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5609	14163_831-5609	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 15 Months	\$28	Each	10%	\$25	Other	F1
14163_831-5610	14163_831-5610	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 27 Months	\$55	Each	10%	\$50	Other	F1
14163_831-5611	14163_831-5611	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 39 Months	\$83	Each	10%	\$75	Other	F1
14163_831-5612	14163_831-5612	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 51 Months	\$110	Each	10%	\$99	Other	F1
14163_831-5613	14163_831-5613	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 63 Months	\$138	Each	10%	\$124	Other	F1
14163_831-5614	14163_831-5614	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$31	Each	10%	\$28	Other	F1
14163_831-5615	14163_831-5615	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$62	Each	10%	\$56	Other	F1
14163_831-5616	14163_831-5616	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$93	Each	10%	\$84	Other	F1
14163_831-5617	14163_831-5617	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$124	Each	10%	\$112	Other	F1
14163_831-5618	14163_831-5618	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 63 Months	\$155	Each	10%	\$140	Other	F1
14163_831-5619	14163_831-5619	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 15 Months	\$33	Each	10%	\$29	Other	F1
14163_831-5620	14163_831-5620	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 27 Months	\$66	Each	10%	\$59	Other	F1
14163_831-5621	14163_831-5621	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 39 Months	\$98	Each	10%	\$88	Other	F1
14163_831-5622	14163_831-5622	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 51 Months	\$131	Each	10%	\$118	Other	F1
14163_831-5623	14163_831-5623	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 63 Months	\$164	Each	10%	\$147	Other	F1
14163_831-5624	14163_831-5624	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$35	Each	10%	\$31	Other	F1
14163_831-5625	14163_831-5625	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$69	Each	10%	\$62	Other	F1
14163_831-5626	14163_831-5626	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$104	Each	10%	\$93	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5627	14163_831-5627	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$138	Each	10%	\$124	Other	F1
14163_831-5628	14163_831-5628	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 63 Months	\$173	Each	10%	\$155	Other	F1
14163_831-5629	14163_831-5629	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5630	14163_831-5630	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5631	14163_831-5631	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5632	14163_831-5632	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5633	14163_831-5633	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5634	14163_831-5634	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5635	14163_831-5635	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5636	14163_831-5636	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5637	14163_831-5637	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5638	14163_831-5638	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5639	14163_831-5639	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5640	14163_831-5640	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5641	14163_831-5641	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5642	14163_831-5642	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5643	14163_831-5643	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5644	14163_831-5644	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5645	14163_831-5645	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5646	14163_831-5646	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5647	14163_831-5647	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5648	14163_831-5648	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5649	14163_831-5649	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 15 Months	\$11	Each	10%	\$10	Other	F1
14163_831-5650	14163_831-5650	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 27 Months	\$22	Each	10%	\$20	Other	F1
14163_831-5651	14163_831-5651	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 39 Months	\$33	Each	10%	\$30	Other	F1
14163_831-5652	14163_831-5652	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 51 Months	\$44	Each	10%	\$40	Other	F1
14163_831-5653	14163_831-5653	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 63 Months	\$55	Each	10%	\$50	Other	F1
14163_831-5654	14163_831-5654	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 15 Months	\$12	Each	10%	\$11	Other	F1
14163_831-5655	14163_831-5655	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 27 Months	\$25	Each	10%	\$22	Other	F1
14163_831-5656	14163_831-5656	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 39 Months	\$37	Each	10%	\$34	Other	F1
14163_831-5657	14163_831-5657	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 51 Months	\$50	Each	10%	\$45	Other	F1
14163_831-5658	14163_831-5658	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 63 Months	\$62	Each	10%	\$56	Other	F1
14163_831-5659	14163_831-5659	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 15 Months	\$13	Each	10%	\$12	Other	F1
14163_831-5660	14163_831-5660	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 27 Months	\$26	Each	10%	\$24	Other	F1
14163_831-5661	14163_831-5661	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 39 Months	\$39	Each	10%	\$35	Other	F1
14163_831-5662	14163_831-5662	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 51 Months	\$52	Each	10%	\$47	Other	F1
14163_831-5663	14163_831-5663	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 63 Months	\$66	Each	10%	\$59	Other	F1
14163_831-5664	14163_831-5664	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 15 Months	\$14	Each	10%	\$12	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5665	14163_831-5665	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 27 Months	\$28	Each	10%	\$25	Other	F1
14163_831-5666	14163_831-5666	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 39 Months	\$41	Each	10%	\$37	Other	F1
14163_831-5667	14163_831-5667	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 51 Months	\$55	Each	10%	\$50	Other	F1
14163_831-5668	14163_831-5668	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 63 Months	\$69	Each	10%	\$62	Other	F1
14163_831-5669	14163_831-5669	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5670	14163_831-5670	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5671	14163_831-5671	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5672	14163_831-5672	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5673	14163_831-5673	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5674	14163_831-5674	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5675	14163_831-5675	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5676	14163_831-5676	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5677	14163_831-5677	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5678	14163_831-5678	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5679	14163_831-5679	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5680	14163_831-5680	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5681	14163_831-5681	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5682	14163_831-5682	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5683	14163_831-5683	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5684	14163_831-5684	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5685	14163_831-5685	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5686	14163_831-5686	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5687	14163_831-5687	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5688	14163_831-5688	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5689	14163_831-5689	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 15 Months	\$36	Each	10%	\$33	Other	F1
14163_831-5690	14163_831-5690	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 27 Months	\$73	Each	10%	\$66	Other	F1
14163_831-5691	14163_831-5691	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 39 Months	\$109	Each	10%	\$98	Other	F1
14163_831-5692	14163_831-5692	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 51 Months	\$146	Each	10%	\$131	Other	F1
14163_831-5693	14163_831-5693	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 63 Months	\$182	Each	10%	\$164	Other	F1
14163_831-5694	14163_831-5694	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 15 Months	\$41	Each	10%	\$37	Other	F1
14163_831-5695	14163_831-5695	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 27 Months	\$82	Each	10%	\$74	Other	F1
14163_831-5696	14163_831-5696	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 39 Months	\$123	Each	10%	\$111	Other	F1
14163_831-5697	14163_831-5697	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 51 Months	\$164	Each	10%	\$148	Other	F1
14163_831-5698	14163_831-5698	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 63 Months	\$205	Each	10%	\$184	Other	F1
14163_831-5699	14163_831-5699	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 15 Months	\$43	Each	10%	\$39	Other	F1
14163_831-5700	14163_831-5700	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 27 Months	\$87	Each	10%	\$78	Other	F1
14163_831-5701	14163_831-5701	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 39 Months	\$130	Each	10%	\$117	Other	F1
14163_831-5702	14163_831-5702	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 51 Months	\$173	Each	10%	\$156	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5703	14163_831-5703	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 63 Months	\$216	Each	10%	\$195	Other	F1
14163_831-5704	14163_831-5704	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 15 Months	\$46	Each	10%	\$41	Other	F1
14163_831-5705	14163_831-5705	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 27 Months	\$91	Each	10%	\$82	Other	F1
14163_831-5706	14163_831-5706	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 39 Months	\$137	Each	10%	\$123	Other	F1
14163_831-5707	14163_831-5707	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 51 Months	\$182	Each	10%	\$164	Other	F1
14163_831-5708	14163_831-5708	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 63 Months	\$228	Each	10%	\$205	Other	F1
14163_831-5709	14163_831-5709	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5710	14163_831-5710	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5711	14163_831-5711	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5712	14163_831-5712	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5713	14163_831-5713	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5714	14163_831-5714	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5715	14163_831-5715	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5716	14163_831-5716	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5717	14163_831-5717	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5718	14163_831-5718	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5719	14163_831-5719	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5720	14163_831-5720	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5721	14163_831-5721	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5722	14163_831-5722	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5723	14163_831-5723	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5724	14163_831-5724	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5725	14163_831-5725	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5726	14163_831-5726	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5727	14163_831-5727	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5728	14163_831-5728	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5729	14163_831-5729	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 15 Months	\$11	Each	10%	\$10	Other	F1
14163_831-5730	14163_831-5730	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 27 Months	\$22	Each	10%	\$20	Other	F1
14163_831-5731	14163_831-5731	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 39 Months	\$33	Each	10%	\$30	Other	F1
14163_831-5732	14163_831-5732	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 51 Months	\$44	Each	10%	\$40	Other	F1
14163_831-5733	14163_831-5733	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 63 Months	\$55	Each	10%	\$50	Other	F1
14163_831-5734	14163_831-5734	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 15 Months	\$12	Each	10%	\$11	Other	F1
14163_831-5735	14163_831-5735	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 27 Months	\$25	Each	10%	\$22	Other	F1
14163_831-5736	14163_831-5736	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 39 Months	\$37	Each	10%	\$34	Other	F1
14163_831-5737	14163_831-5737	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 51 Months	\$50	Each	10%	\$45	Other	F1
14163_831-5738	14163_831-5738	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 63 Months	\$62	Each	10%	\$56	Other	F1
14163_831-5739	14163_831-5739	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 15 Months	\$13	Each	10%	\$12	Other	F1
14163_831-5740	14163_831-5740	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 27 Months	\$26	Each	10%	\$24	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14163_831-5741	14163_831-5741	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 39 Months	\$39	Each	10%	\$35	Other	F1
14163_831-5742	14163_831-5742	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 51 Months	\$52	Each	10%	\$47	Other	F1
14163_831-5743	14163_831-5743	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 63 Months	\$66	Each	10%	\$59	Other	F1
14163_831-5744	14163_831-5744	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 15 Months	\$14	Each	10%	\$12	Other	F1
14163_831-5745	14163_831-5745	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 27 Months	\$28	Each	10%	\$25	Other	F1
14163_831-5746	14163_831-5746	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 39 Months	\$41	Each	10%	\$37	Other	F1
14163_831-5747	14163_831-5747	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 51 Months	\$55	Each	10%	\$50	Other	F1
14163_831-5748	14163_831-5748	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 63 Months	\$69	Each	10%	\$62	Other	F1
14163_831-5749	14163_831-5749	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5750	14163_831-5750	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5751	14163_831-5751	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5752	14163_831-5752	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5753	14163_831-5753	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5754	14163_831-5754	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5755	14163_831-5755	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5756	14163_831-5756	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5757	14163_831-5757	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5758	14163_831-5758	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5759	14163_831-5759	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5760	14163_831-5760	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5761	14163_831-5761	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5762	14163_831-5762	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5763	14163_831-5763	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5764	14163_831-5764	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5765	14163_831-5765	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5766	14163_831-5766	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5767	14163_831-5767	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5768	14163_831-5768	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5769	14163_831-5769	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 15 Months	\$38	Each	10%	\$34	Other	F1
14163_831-5770	14163_831-5770	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 27 Months	\$76	Each	10%	\$68	Other	F1
14163_831-5771	14163_831-5771	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 39 Months	\$113	Each	10%	\$102	Other	F1
14163_831-5772	14163_831-5772	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 51 Months	\$151	Each	10%	\$136	Other	F1
14163_831-5773	14163_831-5773	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 63 Months	\$189	Each	10%	\$170	Other	F1
14163_831-5774	14163_831-5774	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 15 Months	\$43	Each	10%	\$38	Other	F1
14163_831-5775	14163_831-5775	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 27 Months	\$85	Each	10%	\$77	Other	F1
14163_831-5776	14163_831-5776	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 39 Months	\$128	Each	10%	\$115	Other	F1
14163_831-5777	14163_831-5777	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 51 Months	\$170	Each	10%	\$153	Other	F1
14163_831-5778	14163_831-5778	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 63 Months	\$213	Each	10%	\$191	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5779	14163_831-5779	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 15 Months	\$45	Each	10%	\$40	Other	F1
14163_831-5780	14163_831-5780	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 27 Months	\$90	Each	10%	\$81	Other	F1
14163_831-5781	14163_831-5781	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 39 Months	\$135	Each	10%	\$121	Other	F1
14163_831-5782	14163_831-5782	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 51 Months	\$180	Each	10%	\$162	Other	F1
14163_831-5783	14163_831-5783	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 63 Months	\$224	Each	10%	\$202	Other	F1
14163_831-5784	14163_831-5784	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 15 Months	\$47	Each	10%	\$43	Other	F1
14163_831-5785	14163_831-5785	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 27 Months	\$95	Each	10%	\$85	Other	F1
14163_831-5786	14163_831-5786	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 39 Months	\$142	Each	10%	\$128	Other	F1
14163_831-5787	14163_831-5787	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 51 Months	\$189	Each	10%	\$170	Other	F1
14163_831-5788	14163_831-5788	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 63 Months	\$236	Each	10%	\$213	Other	F1
14163_831-5789	14163_831-5789	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5790	14163_831-5790	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5791	14163_831-5791	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5792	14163_831-5792	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5793	14163_831-5793	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5794	14163_831-5794	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5795	14163_831-5795	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5796	14163_831-5796	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5797	14163_831-5797	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5798	14163_831-5798	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5799	14163_831-5799	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5800	14163_831-5800	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5801	14163_831-5801	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5802	14163_831-5802	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5803	14163_831-5803	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5804	14163_831-5804	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5805	14163_831-5805	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5806	14163_831-5806	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5807	14163_831-5807	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5808	14163_831-5808	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5809	14163_831-5809	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5810	14163_831-5810	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5811	14163_831-5811	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5812	14163_831-5812	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5813	14163_831-5813	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5814	14163_831-5814	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5815	14163_831-5815	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5816	14163_831-5816	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5817	14163_831-5817	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5818	14163_831-5818	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5819	14163_831-5819	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5820	14163_831-5820	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5821	14163_831-5821	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5822	14163_831-5822	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5823	14163_831-5823	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5824	14163_831-5824	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5825	14163_831-5825	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5826	14163_831-5826	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5827	14163_831-5827	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5828	14163_831-5828	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5829	14163_831-5829	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5830	14163_831-5830	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5831	14163_831-5831	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5832	14163_831-5832	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5833	14163_831-5833	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5834	14163_831-5834	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5835	14163_831-5835	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5836	14163_831-5836	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5837	14163_831-5837	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5838	14163_831-5838	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5839	14163_831-5839	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5840	14163_831-5840	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5841	14163_831-5841	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5842	14163_831-5842	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5843	14163_831-5843	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5844	14163_831-5844	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5845	14163_831-5845	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5846	14163_831-5846	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5847	14163_831-5847	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5848	14163_831-5848	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5849	14163_831-5849	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5850	14163_831-5850	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5851	14163_831-5851	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5852	14163_831-5852	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5853	14163_831-5853	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5854	14163_831-5854	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_831-5855	14163_831-5855	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5856	14163_831-5856	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5857	14163_831-5857	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5858	14163_831-5858	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5859	14163_831-5859	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5860	14163_831-5860	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5861	14163_831-5861	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5862	14163_831-5862	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5863	14163_831-5863	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5864	14163_831-5864	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5865	14163_831-5865	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5866	14163_831-5866	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5867	14163_831-5867	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5868	14163_831-5868	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5869	14163_831-5869	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5870	14163_831-5870	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5871	14163_831-5871	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5872	14163_831-5872	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5873	14163_831-5873	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5874	14163_831-5874	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5875	14163_831-5875	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5876	14163_831-5876	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5877	14163_831-5877	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5878	14163_831-5878	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5879	14163_831-5879	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5880	14163_831-5880	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5881	14163_831-5881	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5882	14163_831-5882	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5883	14163_831-5883	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5884	14163_831-5884	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5885	14163_831-5885	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5886	14163_831-5886	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5887	14163_831-5887	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14163_831-5888	14163_831-5888	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14163_833-1229	14163_833-1229	Storage Unstructured	Keep Your Hard Drive 15 Months	\$12	Each	10%	\$11	Other	F1
14163_833-1230	14163_833-1230	Storage Unstructured	Keep Your Hard Drive 27 Months	\$25	Each	10%	\$22	Other	F1
14163_833-1231	14163_833-1231	Storage Unstructured	Keep Your Hard Drive 39 Months	\$37	Each	10%	\$33	Other	F1
14163_833-1232	14163_833-1232	Storage Unstructured	Keep Your Hard Drive 51 Months	\$49	Each	10%	\$45	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_833-1233	14163_833-1233	Storage Unstructured	Keep Your Hard Drive 63 Months	\$62	Each	10%	\$56	Other	F1
14163_833-1241	14163_833-1241	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 15 Months	\$48	Each	10%	\$43	Other	F1
14163_833-1242	14163_833-1242	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 39 Months	\$143	Each	10%	\$129	Other	F1
14163_833-1243	14163_833-1243	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 51 Months	\$191	Each	10%	\$172	Other	F1
14163_833-1244	14163_833-1244	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 63 Months	\$239	Each	10%	\$215	Other	F1
14163_833-1245	14163_833-1245	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 27 Months	\$96	Each	10%	\$86	Other	F1
14163_833-1246	14163_833-1246	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 51 Months	\$171	Each	10%	\$154	Other	F1
14163_833-1247	14163_833-1247	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 63 Months	\$214	Each	10%	\$192	Other	F1
14163_833-1248	14163_833-1248	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 27 Months	\$85	Each	10%	\$77	Other	F1
14163_833-1249	14163_833-1249	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 15 Months	\$43	Each	10%	\$38	Other	F1
14163_833-1250	14163_833-1250	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 39 Months	\$129	Each	10%	\$116	Other	F1
14163_833-1259	14163_833-1259	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 15 Months	\$0	Each	10%	\$0	Other	F1
14163_833-1260	14163_833-1260	Storage Unstructured	Dell Hardware Limited Warranty	\$51	Each	10%	\$46	Other	F1
14163_833-1261	14163_833-1261	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 15 Months	\$19	Each	10%	\$17	Other	F1
14163_833-1262	14163_833-1262	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 15 Months Extended	\$19	Each	10%	\$17	Other	F1
14163_833-1263	14163_833-1263	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 27 Months Extended	\$38	Each	10%	\$34	Other	F1
14163_833-1264	14163_833-1264	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 39 Months Extended	\$57	Each	10%	\$51	Other	F1
14163_833-1265	14163_833-1265	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 51 Months Extended	\$76	Each	10%	\$68	Other	F1
14163_833-1268	14163_833-1268	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 15 Months	\$34	Each	10%	\$31	Other	F1
14163_833-1269	14163_833-1269	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 27 Months	\$69	Each	10%	\$62	Other	F1
14163_833-1270	14163_833-1270	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 39 Months	\$103	Each	10%	\$93	Other	F1
14163_833-1271	14163_833-1271	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 51 Months	\$138	Each	10%	\$124	Other	F1
14163_833-1272	14163_833-1272	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 63 Months	\$172	Each	10%	\$155	Other	F1
14163_833-1275	14163_833-1275	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$31	Each	10%	\$28	Other	F1
14163_833-1276	14163_833-1276	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months Extended	\$31	Each	10%	\$28	Other	F1
14163_833-1277	14163_833-1277	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 27 Months Extended	\$61	Each	10%	\$55	Other	F1
14163_833-1278	14163_833-1278	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 39 Months Extended	\$92	Each	10%	\$83	Other	F1
14163_833-1279	14163_833-1279	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 51 Months Extended	\$123	Each	10%	\$111	Other	F1
14163_833-1282	14163_833-1282	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 15 Months	\$36	Each	10%	\$32	Other	F1
14163_833-1283	14163_833-1283	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 27 Months	\$72	Each	10%	\$65	Other	F1
14163_833-1284	14163_833-1284	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 39 Months	\$108	Each	10%	\$97	Other	F1
14163_833-1285	14163_833-1285	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 51 Months	\$144	Each	10%	\$130	Other	F1
14163_833-1286	14163_833-1286	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 63 Months	\$180	Each	10%	\$162	Other	F1
14163_833-1289	14163_833-1289	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 15 Months	\$12	Each	10%	\$11	Other	F1
14163_833-1290	14163_833-1290	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 15 Months Extended	\$12	Each	10%	\$11	Other	F1
14163_833-1291	14163_833-1291	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 27 Months Extended	\$24	Each	10%	\$22	Other	F1
14163_833-1292	14163_833-1292	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 39 Months Extended	\$36	Each	10%	\$32	Other	F1
14163_833-1293	14163_833-1293	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 51 Months Extended	\$48	Each	10%	\$43	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column 1*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14163-833-1296	14163-833-1296	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 15 Months	\$62	Each	10%		\$56	Other	F1	
14163-833-1297	14163-833-1297	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 27 Months	\$123	Each	10%		\$111	Other	F1	
14163-833-1298	14163-833-1298	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 39 Months	\$185	Each	10%		\$167	Other	F1	
14163-833-1299	14163-833-1299	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 51 Months	\$246	Each	10%		\$221	Other	F1	
14163-833-1300	14163-833-1300	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 63 Months	\$308	Each	10%		\$277	Other	F1	
14163-833-1303	14163-833-1303	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15 Months	\$17	Each	10%		\$15	Other	F1	
14163-833-1304	14163-833-1304	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$17	Each	10%		\$15	Other	F1	
14163-833-1305	14163-833-1305	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$33	Each	10%		\$30	Other	F1	
14163-833-1306	14163-833-1306	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$50	Each	10%		\$45	Other	F1	
14163-833-1307	14163-833-1307	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$67	Each	10%		\$60	Other	F1	
14163-833-1310	14163-833-1310	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 15 Months	\$63	Each	10%		\$57	Other	F1	
14163-833-1311	14163-833-1311	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 27 Months	\$126	Each	10%		\$113	Other	F1	
14163-833-1312	14163-833-1312	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 39 Months	\$191	Each	10%		\$172	Other	F1	
14163-833-1313	14163-833-1313	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 51 Months	\$254	Each	10%		\$229	Other	F1	
14163-833-1314	14163-833-1314	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 63 Months	\$317	Each	10%		\$285	Other	F1	
14163-833-1325	14163-833-1325	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 15 Months	\$260	Each	10%		\$234	Other	F1	
14163-833-1326	14163-833-1326	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 39 Months	\$780	Each	10%		\$702	Other	F1	
14163-833-1327	14163-833-1327	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 51 Months	\$1,040	Each	10%		\$936	Other	F1	
14163-833-1328	14163-833-1328	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 63 Months	\$1,300	Each	10%		\$1,170	Other	F1	
14163-833-1329	14163-833-1329	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 15 Months	\$325	Each	10%		\$292	Other	F1	
14163-833-1330	14163-833-1330	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 39 Months	\$975	Each	10%		\$877	Other	F1	
14163-833-1331	14163-833-1331	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 51 Months	\$1,300	Each	10%		\$1,170	Other	F1	
14163-833-1332	14163-833-1332	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 63 Months	\$1,625	Each	10%		\$1,462	Other	F1	
14163-833-1333	14163-833-1333	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 15 Months	\$357	Each	10%		\$322	Other	F1	
14163-833-1334	14163-833-1334	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 39 Months	\$1,072	Each	10%		\$965	Other	F1	
14163-833-1335	14163-833-1335	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 51 Months	\$1,430	Each	10%		\$1,287	Other	F1	
14163-833-1336	14163-833-1336	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 63 Months	\$1,787	Each	10%		\$1,609	Other	F1	
14163-833-1337	14163-833-1337	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 15 Months	\$390	Each	10%		\$351	Other	F1	
14163-833-1338	14163-833-1338	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 39 Months	\$1,170	Each	10%		\$1,053	Other	F1	
14163-833-1339	14163-833-1339	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 51 Months	\$1,560	Each	10%		\$1,404	Other	F1	
14163-833-1340	14163-833-1340	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 63 Months	\$1,950	Each	10%		\$1,755	Other	F1	
14163-833-1341	14163-833-1341	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 27 Months	\$520	Each	10%		\$468	Other	F1	
14163-833-1342	14163-833-1342	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 27 Months	\$650	Each	10%		\$585	Other	F1	
14163-833-1343	14163-833-1343	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 27 Months	\$715	Each	10%		\$643	Other	F1	
14163-833-1344	14163-833-1344	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 27 Months	\$780	Each	10%		\$702	Other	F1	
14163-833-1355	14163-833-1355	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 15 Months	\$138	Each	10%		\$124	Other	F1	
14163-833-1356	14163-833-1356	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 39 Months	\$413	Each	10%		\$371	Other	F1	
14163-833-1357	14163-833-1357	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 51 Months	\$550	Each	10%		\$495	Other	F1	
14163-833-1358	14163-833-1358	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 63 Months	\$688	Each	10%		\$619	Other	F1	
14163-833-1359	14163-833-1359	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 15 Months	\$172	Each	10%		\$155	Other	F1	
14163-833-1360	14163-833-1360	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 39 Months	\$516	Each	10%		\$464	Other	F1	
14163-833-1361	14163-833-1361	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 51 Months	\$688	Each	10%		\$619	Other	F1	
14163-833-1362	14163-833-1362	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 63 Months	\$860	Each	10%		\$774	Other	F1	
14163-833-1363	14163-833-1363	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 15 Months	\$189	Each	10%		\$170	Other	F1	
14163-833-1364	14163-833-1364	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 39 Months	\$567	Each	10%		\$511	Other	F1	
14163-833-1365	14163-833-1365	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 51 Months	\$756	Each	10%		\$681	Other	F1	
14163-833-1366	14163-833-1366	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 63 Months	\$945	Each	10%		\$851	Other	F1	
14163-833-1367	14163-833-1367	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 15 Months	\$206	Each	10%		\$186	Other	F1	
14163-833-1368	14163-833-1368	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 39 Months	\$619	Each	10%		\$557	Other	F1	
14163-833-1369	14163-833-1369	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 51 Months	\$825	Each	10%		\$743	Other	F1	
14163-833-1370	14163-833-1370	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 63 Months	\$1,031	Each	10%		\$928	Other	F1	
14163-833-1371	14163-833-1371	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 27 Months	\$275	Each	10%		\$248	Other	F1	
14163-833-1372	14163-833-1372	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 27 Months	\$344	Each	10%		\$309	Other	F1	
14163-833-1373	14163-833-1373	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 27 Months	\$378	Each	10%		\$340	Other	F1	
14163-833-1374	14163-833-1374	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 27 Months	\$413	Each	10%		\$371	Other	F1	
14163-833-1397	14163-833-1397	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 15 Months	\$333	Each	10%		\$300	Other	F1	
14163-833-1398	14163-833-1398	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$180	Each	10%		\$162	Other	F1	
14163-833-1399	14163-833-1399	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 27 Months	\$515	Each	10%		\$464	Other	F1	
14163-833-1400	14163-833-1400	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 27 Months	\$278	Each	10%		\$250	Other	F1	
14163-833-1401	14163-833-1401	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 39 Months	\$695	Each	10%		\$626	Other	F1	
14163-833-1402	14163-833-1402	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$376	Each	10%		\$338	Other	F1	
14163-833-1405	14163-833-1405	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 51 Months	\$1,065	Each	10%		\$958	Other	F1	
14163-833-1406	14163-833-1406	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$575	Each	10%		\$518	Other	F1	
14163-833-1407	14163-833-1407	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 63 Months	\$1,413	Each	10%		\$1,271	Other	F1	
14163-833-1408	14163-833-1408	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$763	Each	10%		\$687	Other	F1	
14163-838-9478	14163-838-9478	Storage Unstructured	15 Months ProSupport Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%		\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)	
				Base price from Base Price Source	\$0				ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163 838-9479	14163 838-9479	Storage Unstructured	27 Months ProSupport Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9480	14163 838-9480	Storage Unstructured	39 Months ProSupport Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9481	14163 838-9481	Storage Unstructured	51 Months ProSupport Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9482	14163 838-9482	Storage Unstructured	63 Months ProSupport Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9483	14163 838-9483	Storage Unstructured	15 Months ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14163 838-9484	14163 838-9484	Storage Unstructured	27 Months ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14163 838-9485	14163 838-9485	Storage Unstructured	39 Months ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14163 838-9486	14163 838-9486	Storage Unstructured	51 Months ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14163 838-9487	14163 838-9487	Storage Unstructured	63 Months ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14163 838-9488	14163 838-9488	Storage Unstructured	15 Months ProSupport Plus Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9489	14163 838-9489	Storage Unstructured	27 Months ProSupport Plus Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9490	14163 838-9490	Storage Unstructured	39 Months ProSupport Plus Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9491	14163 838-9491	Storage Unstructured	51 Months ProSupport Plus Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9492	14163 838-9492	Storage Unstructured	63 Months ProSupport Plus Next Business Day OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9493	14163 838-9493	Storage Unstructured	15 Months ProSupport Plus Mission Critical OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9494	14163 838-9494	Storage Unstructured	27 Months ProSupport Plus Mission Critical OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9495	14163 838-9495	Storage Unstructured	39 Months ProSupport Plus Mission Critical OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9496	14163 838-9496	Storage Unstructured	51 Months ProSupport Plus Mission Critical OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9497	14163 838-9497	Storage Unstructured	63 Months ProSupport Plus Mission Critical OneFS Base 4TB Software Support-	\$0	Each	10%	\$0	Other	F1	
14163 838-9498	14163 838-9498	Storage Unstructured	15 Months ProSupport Next Business Day OneFS Base 8TB Software Support-	\$490	Each	10%	\$441	Other	F1	
14163 838-9499	14163 838-9499	Storage Unstructured	27 Months ProSupport Next Business Day OneFS Base 8TB Software Support-	\$980	Each	10%	\$882	Other	F1	
14163 838-9500	14163 838-9500	Storage Unstructured	39 Months ProSupport Next Business Day OneFS Base 8TB Software Support-	\$1,470	Each	10%	\$1,323	Other	F1	
14163 838-9501	14163 838-9501	Storage Unstructured	51 Months ProSupport Next Business Day OneFS Base 8TB Software Support-	\$1,960	Each	10%	\$1,764	Other	F1	
14163 838-9502	14163 838-9502	Storage Unstructured	63 Months ProSupport Next Business Day OneFS Base 8TB Software Support-	\$2,450	Each	10%	\$2,205	Other	F1	
14163 838-9503	14163 838-9503	Storage Unstructured	15 Months ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$613	Each	10%	\$551	Other	F1	
14163 838-9504	14163 838-9504	Storage Unstructured	27 Months ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$1,225	Each	10%	\$1,103	Other	F1	
14163 838-9505	14163 838-9505	Storage Unstructured	39 Months ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$1,838	Each	10%	\$1,654	Other	F1	
14163 838-9506	14163 838-9506	Storage Unstructured	51 Months ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$2,450	Each	10%	\$2,205	Other	F1	
14163 838-9507	14163 838-9507	Storage Unstructured	63 Months ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$3,063	Each	10%	\$2,756	Other	F1	
14163 838-9508	14163 838-9508	Storage Unstructured	15 Months ProSupport Plus Next Business Day OneFS Base 8TB Software Support-	\$674	Each	10%	\$606	Other	F1	
14163 838-9509	14163 838-9509	Storage Unstructured	27 Months ProSupport Plus Next Business Day OneFS Base 8TB Software Support-	\$1,348	Each	10%	\$1,213	Other	F1	
14163 838-9510	14163 838-9510	Storage Unstructured	39 Months ProSupport Plus Next Business Day OneFS Base 8TB Software Support-	\$2,021	Each	10%	\$1,819	Other	F1	
14163 838-9511	14163 838-9511	Storage Unstructured	51 Months ProSupport Plus Next Business Day OneFS Base 8TB Software Support-	\$2,695	Each	10%	\$2,426	Other	F1	
14163 838-9512	14163 838-9512	Storage Unstructured	63 Months ProSupport Plus Next Business Day OneFS Base 8TB Software Support-	\$3,369	Each	10%	\$3,032	Other	F1	
14163 838-9513	14163 838-9513	Storage Unstructured	15 Months ProSupport Plus Mission Critical OneFS Base 8TB Software Support-	\$735	Each	10%	\$662	Other	F1	
14163 838-9514	14163 838-9514	Storage Unstructured	27 Months ProSupport Plus Mission Critical OneFS Base 8TB Software Support-	\$1,470	Each	10%	\$1,323	Other	F1	
14163 838-9515	14163 838-9515	Storage Unstructured	39 Months ProSupport Plus Mission Critical OneFS Base 8TB Software Support-	\$2,205	Each	10%	\$1,985	Other	F1	
14163 838-9516	14163 838-9516	Storage Unstructured	51 Months ProSupport Plus Mission Critical OneFS Base 8TB Software Support-	\$2,940	Each	10%	\$2,646	Other	F1	
14163 838-9517	14163 838-9517	Storage Unstructured	63 Months ProSupport Plus Mission Critical OneFS Base 8TB Software Support-	\$3,675	Each	10%	\$3,308	Other	F1	
14163 838-9518	14163 838-9518	Storage Unstructured	15 Months ProSupport Next Business Day OneFS Base 16TB Software Support-	\$1,050	Each	10%	\$945	Other	F1	
14163 838-9519	14163 838-9519	Storage Unstructured	27 Months ProSupport Next Business Day OneFS Base 16TB Software Support-	\$2,100	Each	10%	\$1,890	Other	F1	
14163 838-9520	14163 838-9520	Storage Unstructured	39 Months ProSupport Next Business Day OneFS Base 16TB Software Support-	\$3,150	Each	10%	\$2,835	Other	F1	
14163 838-9521	14163 838-9521	Storage Unstructured	51 Months ProSupport Next Business Day OneFS Base 16TB Software Support-	\$4,200	Each	10%	\$3,780	Other	F1	
14163 838-9522	14163 838-9522	Storage Unstructured	63 Months ProSupport Next Business Day OneFS Base 16TB Software Support-	\$5,250	Each	10%	\$4,725	Other	F1	
14163 838-9523	14163 838-9523	Storage Unstructured	15 Months ProSupport Mission Critical OneFS Base 16TB Software Support-	\$1,313	Each	10%	\$1,181	Other	F1	
14163 838-9524	14163 838-9524	Storage Unstructured	27 Months ProSupport Mission Critical OneFS Base 16TB Software Support-	\$2,625	Each	10%	\$2,363	Other	F1	
14163 838-9525	14163 838-9525	Storage Unstructured	39 Months ProSupport Mission Critical OneFS Base 16TB Software Support-	\$3,938	Each	10%	\$3,544	Other	F1	
14163 838-9526	14163 838-9526	Storage Unstructured	51 Months ProSupport Mission Critical OneFS Base 16TB Software Support-	\$5,250	Each	10%	\$4,725	Other	F1	
14163 838-9527	14163 838-9527	Storage Unstructured	63 Months ProSupport Mission Critical OneFS Base 16TB Software Support-	\$6,563	Each	10%	\$5,906	Other	F1	
14163 838-9528	14163 838-9528	Storage Unstructured	15 Months ProSupport Plus Next Business Day OneFS Base 16TB Software Support-	\$1,444	Each	10%	\$1,299	Other	F1	
14163 838-9529	14163 838-9529	Storage Unstructured	27 Months ProSupport Plus Next Business Day OneFS Base 16TB Software Support-	\$2,888	Each	10%	\$2,599	Other	F1	
14163 838-9530	14163 838-9530	Storage Unstructured	39 Months ProSupport Plus Next Business Day OneFS Base 16TB Software Support-	\$4,331	Each	10%	\$3,898	Other	F1	
14163 838-9531	14163 838-9531	Storage Unstructured	51 Months ProSupport Plus Next Business Day OneFS Base 16TB Software Support-	\$5,775	Each	10%	\$5,198	Other	F1	
14163 838-9532	14163 838-9532	Storage Unstructured	63 Months ProSupport Plus Next Business Day OneFS Base 16TB Software Support-	\$7,219	Each	10%	\$6,497	Other	F1	
14163 838-9533	14163 838-9533	Storage Unstructured	15 Months ProSupport Plus Mission Critical OneFS Base 16TB Software Support-	\$1,575	Each	10%	\$1,418	Other	F1	
14163 838-9534	14163 838-9534	Storage Unstructured	27 Months ProSupport Plus Mission Critical OneFS Base 16TB Software Support-	\$3,150	Each	10%	\$2,835	Other	F1	
14163 838-9535	14163 838-9535	Storage Unstructured	39 Months ProSupport Plus Mission Critical OneFS Base 16TB Software Support-	\$4,725	Each	10%	\$4,253	Other	F1	
14163 838-9536	14163 838-9536	Storage Unstructured	51 Months ProSupport Plus Mission Critical OneFS Base 16TB Software Support-	\$6,300	Each	10%	\$5,670	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
14163_838-9537	14163_838-9537	Storage Unstructured	63 Months ProSupport Plus Mission Critical OneFS Base 16TB Software Support-Maintenance	\$7,875	Each	10%	\$7,088	Other	F1
14163_843-7272	14163_843-7272	Storage Unstructured	Keep your Hard Drive For Enterprise 51 Months	\$32,317	Each	10%	\$29,086	Other	F1
14163_843-7273	14163_843-7273	Storage Unstructured	Keep your Hard Drive For Enterprise 63 Months	\$40,397	Each	10%	\$36,357	Other	F1
14163_843-7274	14163_843-7274	Storage Unstructured	Keep your Hard Drive For Enterprise 75 Months	\$48,476	Each	10%	\$43,628	Other	F1
14163_843-7275	14163_843-7275	Storage Unstructured	Keep your Hard Drive For Enterprise 87 Months	\$56,555	Each	10%	\$50,900	Other	F1
14163_843-7277	14163_843-7277	Storage Unstructured	Keep your Hard Drive For Enterprise 27 Months	\$16,159	Each	10%	\$14,543	Other	F1
14163_843-7278	14163_843-7278	Storage Unstructured	Keep your Hard Drive For Enterprise 39 Months	\$24,238	Each	10%	\$21,814	Other	F1
14163_843-7280	14163_843-7280	Storage Unstructured	Keep your Hard Drive For Enterprise 15 Months	\$8,079	Each	10%	\$7,271	Other	F1
14163_847-3953	14163_847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
14163_847-3954	14163_847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
14163_847-6185	14163_847-6185	Storage Unstructured	Keep Your Component For Enterprise 15 Months	\$16,159	Each	10%	\$14,543	Other	F1
14163_847-6186	14163_847-6186	Storage Unstructured	Keep Your Component For Enterprise 27 Months	\$32,317	Each	10%	\$29,086	Other	F1
14163_847-6187	14163_847-6187	Storage Unstructured	Keep Your Component For Enterprise 39 Months	\$48,476	Each	10%	\$43,628	Other	F1
14163_847-6188	14163_847-6188	Storage Unstructured	Keep Your Component For Enterprise 51 Months	\$64,635	Each	10%	\$58,171	Other	F1
14163_847-6189	14163_847-6189	Storage Unstructured	Keep Your Component For Enterprise 63 Months	\$80,793	Each	10%	\$72,714	Other	F1
14163_847-6190	14163_847-6190	Storage Unstructured	Keep Your Component For Enterprise 75 Months	\$96,952	Each	10%	\$87,257	Other	F1
14163_847-6191	14163_847-6191	Storage Unstructured	Keep Your Component For Enterprise 87 Months	\$113,111	Each	10%	\$101,800	Other	F1
14163_951-2015	14163_951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0	Other	F1
14163_975-3461	14163_975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
14163_984-3267	14163_984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
14163_989-3439	14163_989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
14163_992-6149	14163_992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14164_199-BBYU	14164_199-BBYU	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol Low Init	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBYV	14164_199-BBYV	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol Low Ext	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBYW	14164_199-BBYW	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol Med Init	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBYX	14164_199-BBYX	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol Med Ext	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBYY	14164_199-BBYY	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol VLow Init	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBYZ	14164_199-BBYZ	Storage Unstructured	RESTRICTED:ProSupport One Data Center and Next Business Day Onsite Service Vol VLow Ext	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBZB	14164_199-BBZB	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Low Init	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBZC	14164_199-BBZC	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Low Ext	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBZD	14164_199-BBZD	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Medium	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBZE	14164_199-BBZE	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Medium	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBZF	14164_199-BBZF	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Very Low	\$399,987	Each	10%	\$359,988	Other	F1
14164_199-BBZG	14164_199-BBZG	Storage Unstructured	RESTRICTED:ProSupport One Data Center and 4Hr Mission Critical Volume Very Low	\$399,987	Each	10%	\$359,988	Other	F1
14164_460-5909	14164_460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14164_460-8531	14164_460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151	Other	F1
14164_460-9052	14164_460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	Other	F1
14164_460-9900	14164_460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14164_461-0497	14164_461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14164_468-8025	14164_468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338	Other	F1
14164_468-8026	14164_468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14164_468-8027	14164_468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14164_468-8028	14164_468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14164_468-8029	14164_468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
14164_806-7308	14164_806-7308	Storage Unstructured	Codeliver Notification - Restricted Access. Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
14164_812-4005	14164_812-4005	Storage Unstructured	ProDeploy Plus Training Credits 300 Redeem at education.dell.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1
14164_825-8623	14164_825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14164_825-8624	14164_825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14164_829-3026	14164_829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
14164_829-3033	14164_829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14164 829-3034	14164 829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1
14164 831-5273	14164 831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
14164 831-5274	14164 831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
14164 831-5275	14164 831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
14164 831-7788	14164 831-7788	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 15 Months	\$1,400	Each	10%	\$1,260	Other	F1
14164 831-7789	14164 831-7789	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 27 Months	\$2,800	Each	10%	\$2,520	Other	F1
14164 831-7790	14164 831-7790	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 39 Months	\$4,200	Each	10%	\$3,780	Other	F1
14164 831-7791	14164 831-7791	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 51 Months	\$5,600	Each	10%	\$5,040	Other	F1
14164 831-7792	14164 831-7792	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 63 Months	\$7,000	Each	10%	\$6,300	Other	F1
14164 831-7793	14164 831-7793	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 15 Months	\$1,750	Each	10%	\$1,575	Other	F1
14164 831-7794	14164 831-7794	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 27 Months	\$3,500	Each	10%	\$3,150	Other	F1
14164 831-7795	14164 831-7795	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 39 Months	\$5,250	Each	10%	\$4,725	Other	F1
14164 831-7796	14164 831-7796	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 51 Months	\$7,000	Each	10%	\$6,300	Other	F1
14164 831-7797	14164 831-7797	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 63 Months	\$8,750	Each	10%	\$7,875	Other	F1
14164 831-7798	14164 831-7798	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 15 Months	\$1,925	Each	10%	\$1,732	Other	F1
14164 831-7799	14164 831-7799	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 27 Months	\$3,850	Each	10%	\$3,465	Other	F1
14164 831-7800	14164 831-7800	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 39 Months	\$5,775	Each	10%	\$5,197	Other	F1
14164 831-7801	14164 831-7801	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 51 Months	\$7,700	Each	10%	\$6,930	Other	F1
14164 831-7802	14164 831-7802	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 63 Months	\$9,625	Each	10%	\$8,662	Other	F1
14164 831-7803	14164 831-7803	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 15 Months	\$2,100	Each	10%	\$1,890	Other	F1
14164 831-7804	14164 831-7804	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 27 Months	\$4,200	Each	10%	\$3,780	Other	F1
14164 831-7805	14164 831-7805	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 39 Months	\$6,300	Each	10%	\$5,670	Other	F1
14164 831-7806	14164 831-7806	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 51 Months	\$8,400	Each	10%	\$7,560	Other	F1
14164 831-7807	14164 831-7807	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 63 Months	\$10,500	Each	10%	\$9,450	Other	F1
14164 831-7828	14164 831-7828	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$60	Each	10%	\$54	Other	F1
14164 831-7829	14164 831-7829	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$119	Each	10%	\$107	Other	F1
14164 831-7830	14164 831-7830	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$179	Each	10%	\$161	Other	F1
14164 831-7831	14164 831-7831	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$238	Each	10%	\$214	Other	F1
14164 831-7832	14164 831-7832	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$298	Each	10%	\$268	Other	F1
14164 831-7833	14164 831-7833	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$74	Each	10%	\$67	Other	F1
14164 831-7834	14164 831-7834	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$149	Each	10%	\$134	Other	F1
14164 831-7835	14164 831-7835	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$223	Each	10%	\$201	Other	F1
14164 831-7836	14164 831-7836	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$298	Each	10%	\$268	Other	F1
14164 831-7837	14164 831-7837	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$372	Each	10%	\$335	Other	F1
14164 831-7838	14164 831-7838	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$82	Each	10%	\$74	Other	F1
14164 831-7839	14164 831-7839	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$164	Each	10%	\$147	Other	F1
14164 831-7840	14164 831-7840	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$245	Each	10%	\$221	Other	F1
14164 831-7841	14164 831-7841	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$327	Each	10%	\$295	Other	F1
14164 831-7842	14164 831-7842	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$409	Each	10%	\$368	Other	F1
14164 831-7843	14164 831-7843	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$89	Each	10%	\$80	Other	F1
14164 831-7844	14164 831-7844	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$179	Each	10%	\$161	Other	F1
14164 831-7845	14164 831-7845	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$268	Each	10%	\$241	Other	F1
14164 831-7846	14164 831-7846	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$357	Each	10%	\$321	Other	F1
14164 831-7847	14164 831-7847	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$446	Each	10%	\$402	Other	F1
14164 831-7848	14164 831-7848	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 15 Months	\$716	Each	10%	\$644	Other	F1
14164 831-7849	14164 831-7849	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 27 Months	\$1,431	Each	10%	\$1,288	Other	F1
14164 831-7850	14164 831-7850	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 39 Months	\$2,147	Each	10%	\$1,932	Other	F1
14164 831-7851	14164 831-7851	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 51 Months	\$2,862	Each	10%	\$2,576	Other	F1
14164 831-7852	14164 831-7852	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 63 Months	\$3,578	Each	10%	\$3,220	Other	F1
14164 831-7853	14164 831-7853	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 15 Months	\$805	Each	10%	\$725	Other	F1
14164 831-7854	14164 831-7854	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 27 Months	\$1,610	Each	10%	\$1,449	Other	F1
14164 831-7855	14164 831-7855	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 39 Months	\$2,415	Each	10%	\$2,174	Other	F1
14164 831-7856	14164 831-7856	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 51 Months	\$3,220	Each	10%	\$2,898	Other	F1
14164 831-7857	14164 831-7857	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 63 Months	\$4,025	Each	10%	\$3,623	Other	F1
14164 831-7858	14164 831-7858	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 15 Months	\$850	Each	10%	\$765	Other	F1
14164 831-7859	14164 831-7859	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 27 Months	\$1,699	Each	10%	\$1,530	Other	F1
14164 831-7860	14164 831-7860	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 39 Months	\$2,549	Each	10%	\$2,294	Other	F1
14164 831-7861	14164 831-7861	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 51 Months	\$3,399	Each	10%	\$3,059	Other	F1
14164 831-7862	14164 831-7862	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 63 Months	\$4,249	Each	10%	\$3,824	Other	F1
14164 831-7863	14164 831-7863	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 15 Months	\$894	Each	10%	\$805	Other	F1
14164 831-7864	14164 831-7864	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 27 Months	\$1,789	Each	10%	\$1,610	Other	F1
14164 831-7865	14164 831-7865	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 39 Months	\$2,683	Each	10%	\$2,415	Other	F1
14164 831-7866	14164 831-7866	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 51 Months	\$3,578	Each	10%	\$3,220	Other	F1
14164 831-7867	14164 831-7867	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 63 Months	\$4,472	Each	10%	\$4,025	Other	F1
14164 831-7868	14164 831-7868	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 15 Months	\$9	Each	10%	\$8	Other	F1
14164 831-7869	14164 831-7869	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$17	Each	10%	\$16	Other	F1
14164 831-7870	14164 831-7870	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$26	Each	10%	\$23	Other	F1
14164 831-7871	14164 831-7871	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 51 Months	\$35	Each	10%	\$31	Other	F1
14164 831-7872	14164 831-7872	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$43	Each	10%	\$39	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (If applicable)
								\$	use drop-down	
14164 831-7873	14164 831-7873	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 15 Months	\$10	Each	10%	\$9	Other	F1	
14164 831-7874	14164 831-7874	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 27 Months	\$19	Each	10%	\$17	Other	F1	
14164 831-7875	14164 831-7875	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 39 Months	\$29	Each	10%	\$26	Other	F1	
14164 831-7876	14164 831-7876	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 51 Months	\$39	Each	10%	\$35	Other	F1	
14164 831-7877	14164 831-7877	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 63 Months	\$49	Each	10%	\$44	Other	F1	
14164 831-7878	14164 831-7878	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$10	Each	10%	\$9	Other	F1	
14164 831-7879	14164 831-7879	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$21	Each	10%	\$18	Other	F1	
14164 831-7880	14164 831-7880	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 51 Months	\$31	Each	10%	\$28	Other	F1	
14164 831-7881	14164 831-7881	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$41	Each	10%	\$37	Other	F1	
14164 831-7882	14164 831-7882	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 27 Months	\$51	Each	10%	\$46	Other	F1	
14164 831-7883	14164 831-7883	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 27 Months	\$11	Each	10%	\$10	Other	F1	
14164 831-7884	14164 831-7884	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 39 Months	\$22	Each	10%	\$19	Other	F1	
14164 831-7885	14164 831-7885	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 51 Months	\$32	Each	10%	\$29	Other	F1	
14164 831-7886	14164 831-7886	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 63 Months	\$43	Each	10%	\$39	Other	F1	
14164 831-7887	14164 831-7887	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 27 Months	\$54	Each	10%	\$49	Other	F1	
14164 831-7888	14164 831-7888	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 27 Months	\$899	Each	10%	\$809	Other	F1	
14164 831-7889	14164 831-7889	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 39 Months	\$1,797	Each	10%	\$1,618	Other	F1	
14164 831-7890	14164 831-7890	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 51 Months	\$2,696	Each	10%	\$2,426	Other	F1	
14164 831-7891	14164 831-7891	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 63 Months	\$3,595	Each	10%	\$3,235	Other	F1	
14164 831-7892	14164 831-7892	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 15 Months	\$4,493	Each	10%	\$4,044	Other	F1	
14164 831-7893	14164 831-7893	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 27 Months	\$1,011	Each	10%	\$910	Other	F1	
14164 831-7894	14164 831-7894	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 39 Months	\$2,022	Each	10%	\$1,820	Other	F1	
14164 831-7895	14164 831-7895	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 51 Months	\$3,033	Each	10%	\$2,730	Other	F1	
14164 831-7896	14164 831-7896	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 63 Months	\$4,044	Each	10%	\$3,640	Other	F1	
14164 831-7897	14164 831-7897	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 15 Months	\$5,055	Each	10%	\$4,550	Other	F1	
14164 831-7898	14164 831-7898	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 27 Months	\$1,067	Each	10%	\$960	Other	F1	
14164 831-7899	14164 831-7899	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 39 Months	\$2,134	Each	10%	\$1,921	Other	F1	
14164 831-7900	14164 831-7900	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 51 Months	\$3,202	Each	10%	\$2,881	Other	F1	
14164 831-7901	14164 831-7901	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 63 Months	\$4,269	Each	10%	\$3,842	Other	F1	
14164 831-7902	14164 831-7902	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 15 Months	\$5,336	Each	10%	\$4,802	Other	F1	
14164 831-7903	14164 831-7903	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 27 Months	\$1,123	Each	10%	\$1,011	Other	F1	
14164 831-7904	14164 831-7904	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 39 Months	\$2,247	Each	10%	\$2,022	Other	F1	
14164 831-7905	14164 831-7905	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 51 Months	\$3,370	Each	10%	\$3,033	Other	F1	
14164 831-7906	14164 831-7906	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 63 Months	\$4,493	Each	10%	\$4,044	Other	F1	
14164 831-7907	14164 831-7907	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 15 Months	\$5,617	Each	10%	\$5,055	Other	F1	
14164 831-7908	14164 831-7908	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$11	Each	10%	\$10	Other	F1	
14164 831-7909	14164 831-7909	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$22	Each	10%	\$19	Other	F1	
14164 831-7910	14164 831-7910	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$32	Each	10%	\$29	Other	F1	
14164 831-7911	14164 831-7911	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$43	Each	10%	\$39	Other	F1	
14164 831-7912	14164 831-7912	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$54	Each	10%	\$49	Other	F1	
14164 831-7913	14164 831-7913	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$12	Each	10%	\$11	Other	F1	
14164 831-7914	14164 831-7914	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$24	Each	10%	\$22	Other	F1	
14164 831-7915	14164 831-7915	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$36	Each	10%	\$33	Other	F1	
14164 831-7916	14164 831-7916	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$49	Each	10%	\$44	Other	F1	
14164 831-7917	14164 831-7917	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$61	Each	10%	\$55	Other	F1	
14164 831-7918	14164 831-7918	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$13	Each	10%	\$12	Other	F1	
14164 831-7919	14164 831-7919	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$26	Each	10%	\$23	Other	F1	
14164 831-7920	14164 831-7920	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$38	Each	10%	\$35	Other	F1	
14164 831-7921	14164 831-7921	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$51	Each	10%	\$46	Other	F1	
14164 831-7922	14164 831-7922	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$64	Each	10%	\$58	Other	F1	
14164 831-7923	14164 831-7923	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$12	Other	F1	
14164 831-7924	14164 831-7924	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$27	Each	10%	\$24	Other	F1	
14164 831-7925	14164 831-7925	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$41	Each	10%	\$36	Other	F1	
14164 831-7926	14164 831-7926	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$54	Each	10%	\$49	Other	F1	
14164 831-7927	14164 831-7927	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$68	Each	10%	\$61	Other	F1	
14164 831-7928	14164 831-7928	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 27 Months	\$1,799	Each	10%	\$1,619	Other	F1	
14164 831-7929	14164 831-7929	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 39 Months	\$3,597	Each	10%	\$3,238	Other	F1	
14164 831-7930	14164 831-7930	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 51 Months	\$5,396	Each	10%	\$4,856	Other	F1	
14164 831-7931	14164 831-7931	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 63 Months	\$7,195	Each	10%	\$6,475	Other	F1	
14164 831-7932	14164 831-7932	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 15 Months	\$8,993	Each	10%	\$8,094	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
14164 831-7933	14164 831-7933	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,024	Each	10%	\$1,821	Other	F1
14164 831-7934	14164 831-7934	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$4,047	Each	10%	\$3,642	Other	F1
14164 831-7935	14164 831-7935	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$6,071	Each	10%	\$5,463	Other	F1
14164 831-7936	14164 831-7936	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$8,094	Each	10%	\$7,285	Other	F1
14164 831-7937	14164 831-7937	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$10,118	Each	10%	\$9,106	Other	F1
14164 831-7938	14164 831-7938	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,136	Each	10%	\$1,922	Other	F1
14164 831-7939	14164 831-7939	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$4,272	Each	10%	\$3,845	Other	F1
14164 831-7940	14164 831-7940	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$6,408	Each	10%	\$5,767	Other	F1
14164 831-7941	14164 831-7941	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$8,544	Each	10%	\$7,689	Other	F1
14164 831-7942	14164 831-7942	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$10,680	Each	10%	\$9,612	Other	F1
14164 831-7943	14164 831-7943	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,248	Each	10%	\$2,024	Other	F1
14164 831-7944	14164 831-7944	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$4,497	Each	10%	\$4,047	Other	F1
14164 831-7945	14164 831-7945	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$6,745	Each	10%	\$6,071	Other	F1
14164 831-7946	14164 831-7946	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$8,993	Each	10%	\$8,094	Other	F1
14164 831-7947	14164 831-7947	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$11,242	Each	10%	\$10,118	Other	F1
14164 831-7948	14164 831-7948	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$22	Each	10%	\$19	Other	F1
14164 831-7949	14164 831-7949	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
14164 831-7950	14164 831-7950	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1
14164 831-7951	14164 831-7951	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
14164 831-7952	14164 831-7952	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$108	Each	10%	\$97	Other	F1
14164 831-7953	14164 831-7953	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$24	Each	10%	\$22	Other	F1
14164 831-7954	14164 831-7954	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$49	Each	10%	\$44	Other	F1
14164 831-7955	14164 831-7955	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$73	Each	10%	\$66	Other	F1
14164 831-7956	14164 831-7956	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$97	Each	10%	\$87	Other	F1
14164 831-7957	14164 831-7957	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$122	Each	10%	\$109	Other	F1
14164 831-7958	14164 831-7958	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$26	Each	10%	\$23	Other	F1
14164 831-7959	14164 831-7959	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$51	Each	10%	\$46	Other	F1
14164 831-7960	14164 831-7960	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$77	Each	10%	\$69	Other	F1
14164 831-7961	14164 831-7961	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$103	Each	10%	\$92	Other	F1
14164 831-7962	14164 831-7962	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$128	Each	10%	\$115	Other	F1
14164 831-7963	14164 831-7963	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$27	Each	10%	\$24	Other	F1
14164 831-7964	14164 831-7964	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$54	Each	10%	\$49	Other	F1
14164 831-7965	14164 831-7965	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$81	Each	10%	\$73	Other	F1
14164 831-7966	14164 831-7966	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$108	Each	10%	\$97	Other	F1
14164 831-7967	14164 831-7967	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$135	Each	10%	\$122	Other	F1
14164 831-7968	14164 831-7968	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 15	\$500	Each	10%	\$450	Other	F1
14164 831-7969	14164 831-7969	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 27	\$1,000	Each	10%	\$900	Other	F1
14164 831-7970	14164 831-7970	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 39	\$1,500	Each	10%	\$1,350	Other	F1
14164 831-7971	14164 831-7971	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 51	\$2,000	Each	10%	\$1,800	Other	F1
14164 831-7972	14164 831-7972	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 63	\$2,500	Each	10%	\$2,250	Other	F1
14164 831-7973	14164 831-7973	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 15 Months	\$563	Each	10%	\$506	Other	F1
14164 831-7974	14164 831-7974	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 27 Months	\$1,125	Each	10%	\$1,013	Other	F1
14164 831-7975	14164 831-7975	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 39 Months	\$1,688	Each	10%	\$1,519	Other	F1
14164 831-7976	14164 831-7976	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 51 Months	\$2,250	Each	10%	\$2,025	Other	F1
14164 831-7977	14164 831-7977	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 63 Months	\$2,813	Each	10%	\$2,531	Other	F1
14164 831-7978	14164 831-7978	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14164 831-7979	14164 831-7979	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$1,188	Each	10%	\$1,069	Other	F1
14164 831-7980	14164 831-7980	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$1,781	Each	10%	\$1,603	Other	F1
14164 831-7981	14164 831-7981	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$2,375	Each	10%	\$2,138	Other	F1
14164 831-7982	14164 831-7982	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$2,969	Each	10%	\$2,672	Other	F1
14164 831-7983	14164 831-7983	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 15	\$625	Each	10%	\$563	Other	F1
14164 831-7984	14164 831-7984	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 27	\$1,250	Each	10%	\$1,125	Other	F1
14164 831-7985	14164 831-7985	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 39	\$1,875	Each	10%	\$1,688	Other	F1
14164 831-7986	14164 831-7986	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 51	\$2,500	Each	10%	\$2,250	Other	F1
14164 831-7987	14164 831-7987	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 63	\$3,125	Each	10%	\$2,813	Other	F1
14164 831-7988	14164 831-7988	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 15	\$6	Each	10%	\$5	Other	F1
14164 831-7989	14164 831-7989	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 27	\$12	Each	10%	\$11	Other	F1
14164 831-7990	14164 831-7990	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 39	\$18	Each	10%	\$16	Other	F1
14164 831-7991	14164 831-7991	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 51	\$24	Each	10%	\$22	Other	F1
14164 831-7992	14164 831-7992	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 63	\$30	Each	10%	\$27	Other	F1
14164 831-7993	14164 831-7993	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 15	\$7	Each	10%	\$6	Other	F1
14164 831-7994	14164 831-7994	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 27	\$14	Each	10%	\$12	Other	F1
14164 831-7995	14164 831-7995	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 39	\$20	Each	10%	\$18	Other	F1
14164 831-7996	14164 831-7996	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 51	\$27	Each	10%	\$24	Other	F1
14164 831-7997	14164 831-7997	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 63	\$34	Each	10%	\$30	Other	F1
14164 831-7998	14164 831-7998	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$7	Each	10%	\$6	Other	F1
14164 831-7999	14164 831-7999	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14164 831-8000	14164 831-8000	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$21	Each	10%	\$19	Other	F1
14164 831-8001	14164 831-8001	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$29	Each	10%	\$26	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14164_831-8002	14164_831-8002	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 63 Months	\$36	Each	10%	\$32	Other	F1
14164_831-8003	14164_831-8003	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 15 Months	\$8	Each	10%	\$7	Other	F1
14164_831-8004	14164_831-8004	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 27 Months	\$15	Each	10%	\$14	Other	F1
14164_831-8005	14164_831-8005	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 39 Months	\$23	Each	10%	\$20	Other	F1
14164_831-8006	14164_831-8006	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 51 Months	\$30	Each	10%	\$27	Other	F1
14164_831-8007	14164_831-8007	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 63 Months	\$38	Each	10%	\$34	Other	F1
14164_831-8008	14164_831-8008	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 15 Months	\$295	Each	10%	\$265	Other	F1
14164_831-8009	14164_831-8009	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 27 Months	\$590	Each	10%	\$531	Other	F1
14164_831-8010	14164_831-8010	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 39 Months	\$885	Each	10%	\$796	Other	F1
14164_831-8011	14164_831-8011	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 51 Months	\$1,180	Each	10%	\$1,062	Other	F1
14164_831-8012	14164_831-8012	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 63 Months	\$1,475	Each	10%	\$1,327	Other	F1
14164_831-8013	14164_831-8013	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 15 Months	\$332	Each	10%	\$299	Other	F1
14164_831-8014	14164_831-8014	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 27 Months	\$664	Each	10%	\$597	Other	F1
14164_831-8015	14164_831-8015	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 39 Months	\$995	Each	10%	\$896	Other	F1
14164_831-8016	14164_831-8016	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 51 Months	\$1,327	Each	10%	\$1,195	Other	F1
14164_831-8017	14164_831-8017	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 63 Months	\$1,659	Each	10%	\$1,493	Other	F1
14164_831-8018	14164_831-8018	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 15 Months	\$350	Each	10%	\$315	Other	F1
14164_831-8019	14164_831-8019	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 27 Months	\$701	Each	10%	\$630	Other	F1
14164_831-8020	14164_831-8020	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 39 Months	\$1,051	Each	10%	\$946	Other	F1
14164_831-8021	14164_831-8021	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 51 Months	\$1,401	Each	10%	\$1,261	Other	F1
14164_831-8022	14164_831-8022	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 63 Months	\$1,751	Each	10%	\$1,576	Other	F1
14164_831-8023	14164_831-8023	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 15 Months	\$369	Each	10%	\$332	Other	F1
14164_831-8024	14164_831-8024	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 27 Months	\$737	Each	10%	\$664	Other	F1
14164_831-8025	14164_831-8025	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 39 Months	\$1,106	Each	10%	\$995	Other	F1
14164_831-8026	14164_831-8026	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 51 Months	\$1,475	Each	10%	\$1,327	Other	F1
14164_831-8027	14164_831-8027	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 63 Months	\$1,844	Each	10%	\$1,659	Other	F1
14164_831-8028	14164_831-8028	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$4	Each	10%	\$3	Other	F1
14164_831-8029	14164_831-8029	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$7	Each	10%	\$6	Other	F1
14164_831-8030	14164_831-8030	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$11	Each	10%	\$10	Other	F1
14164_831-8031	14164_831-8031	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$14	Each	10%	\$13	Other	F1
14164_831-8032	14164_831-8032	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$18	Each	10%	\$16	Other	F1
14164_831-8033	14164_831-8033	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$4	Each	10%	\$4	Other	F1
14164_831-8034	14164_831-8034	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$8	Each	10%	\$7	Other	F1
14164_831-8035	14164_831-8035	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$12	Each	10%	\$11	Other	F1
14164_831-8036	14164_831-8036	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$16	Each	10%	\$15	Other	F1
14164_831-8037	14164_831-8037	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$20	Each	10%	\$18	Other	F1
14164_831-8038	14164_831-8038	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$4	Each	10%	\$4	Other	F1
14164_831-8039	14164_831-8039	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$9	Each	10%	\$8	Other	F1
14164_831-8040	14164_831-8040	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$13	Each	10%	\$12	Other	F1
14164_831-8041	14164_831-8041	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$17	Each	10%	\$15	Other	F1
14164_831-8042	14164_831-8042	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$21	Each	10%	\$19	Other	F1
14164_831-8043	14164_831-8043	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$5	Each	10%	\$4	Other	F1
14164_831-8044	14164_831-8044	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$9	Each	10%	\$8	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14164 831-8045	14164 831-8045	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$14	Each	10%	\$12	Other	F1
14164 831-8046	14164 831-8046	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$18	Each	10%	\$16	Other	F1
14164 831-8047	14164 831-8047	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$23	Each	10%	\$20	Other	F1
14164 831-8048	14164 831-8048	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 15 Months	\$500	Each	10%	\$450	Other	F1
14164 831-8049	14164 831-8049	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 27 Months	\$1,000	Each	10%	\$900	Other	F1
14164 831-8050	14164 831-8050	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 39 Months	\$1,500	Each	10%	\$1,350	Other	F1
14164 831-8051	14164 831-8051	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 51 Months	\$2,000	Each	10%	\$1,800	Other	F1
14164 831-8052	14164 831-8052	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 63 Months	\$2,500	Each	10%	\$2,250	Other	F1
14164 831-8053	14164 831-8053	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 15 Months	\$563	Each	10%	\$506	Other	F1
14164 831-8054	14164 831-8054	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 27 Months	\$1,125	Each	10%	\$1,013	Other	F1
14164 831-8055	14164 831-8055	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 39 Months	\$1,688	Each	10%	\$1,519	Other	F1
14164 831-8056	14164 831-8056	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 51 Months	\$2,250	Each	10%	\$2,025	Other	F1
14164 831-8057	14164 831-8057	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 63 Months	\$2,813	Each	10%	\$2,531	Other	F1
14164 831-8058	14164 831-8058	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 15 Months	\$594	Each	10%	\$534	Other	F1
14164 831-8059	14164 831-8059	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 27 Months	\$1,188	Each	10%	\$1,069	Other	F1
14164 831-8060	14164 831-8060	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 39 Months	\$1,781	Each	10%	\$1,603	Other	F1
14164 831-8061	14164 831-8061	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 51 Months	\$2,375	Each	10%	\$2,138	Other	F1
14164 831-8062	14164 831-8062	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 63 Months	\$2,969	Each	10%	\$2,672	Other	F1
14164 831-8063	14164 831-8063	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 15 Months	\$625	Each	10%	\$563	Other	F1
14164 831-8064	14164 831-8064	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 27 Months	\$1,250	Each	10%	\$1,125	Other	F1
14164 831-8065	14164 831-8065	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 39 Months	\$1,875	Each	10%	\$1,688	Other	F1
14164 831-8066	14164 831-8066	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 51 Months	\$2,500	Each	10%	\$2,250	Other	F1
14164 831-8067	14164 831-8067	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 63 Months	\$3,125	Each	10%	\$2,813	Other	F1
14164 831-8068	14164 831-8068	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$6	Each	10%	\$5	Other	F1
14164 831-8069	14164 831-8069	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$12	Each	10%	\$11	Other	F1
14164 831-8070	14164 831-8070	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$18	Each	10%	\$16	Other	F1
14164 831-8071	14164 831-8071	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 51 Months	\$24	Each	10%	\$22	Other	F1
14164 831-8072	14164 831-8072	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 63 Months	\$30	Each	10%	\$27	Other	F1
14164 831-8073	14164 831-8073	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14164 831-8074	14164 831-8074	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$12	Other	F1
14164 831-8075	14164 831-8075	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 39 Months	\$20	Each	10%	\$18	Other	F1
14164 831-8076	14164 831-8076	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 51 Months	\$27	Each	10%	\$24	Other	F1
14164 831-8077	14164 831-8077	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 63 Months	\$34	Each	10%	\$30	Other	F1
14164 831-8078	14164 831-8078	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14164 831-8079	14164 831-8079	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$13	Other	F1
14164 831-8080	14164 831-8080	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$21	Each	10%	\$19	Other	F1
14164 831-8081	14164 831-8081	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 51 Months	\$29	Each	10%	\$26	Other	F1
14164 831-8082	14164 831-8082	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 63 Months	\$36	Each	10%	\$32	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14164 831-8083	14164 831-8083	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$8	Each	10%	\$7	Other	F1
14164 831-8084	14164 831-8084	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1
14164 831-8085	14164 831-8085	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$23	Each	10%	\$20	Other	F1
14164 831-8086	14164 831-8086	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$30	Each	10%	\$27	Other	F1
14164 831-8087	14164 831-8087	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$38	Each	10%	\$34	Other	F1
14164 831-8148	14164 831-8148	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 15 Months	\$500	Each	10%	\$450	Other	F1
14164 831-8149	14164 831-8149	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 27 Months	\$1,000	Each	10%	\$900	Other	F1
14164 831-8150	14164 831-8150	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 39 Months	\$1,500	Each	10%	\$1,350	Other	F1
14164 831-8151	14164 831-8151	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 51 Months	\$2,000	Each	10%	\$1,800	Other	F1
14164 831-8152	14164 831-8152	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 63 Months	\$2,500	Each	10%	\$2,250	Other	F1
14164 831-8153	14164 831-8153	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 15 Months	\$563	Each	10%	\$506	Other	F1
14164 831-8154	14164 831-8154	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 27 Months	\$1,125	Each	10%	\$1,013	Other	F1
14164 831-8155	14164 831-8155	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 39 Months	\$1,688	Each	10%	\$1,519	Other	F1
14164 831-8156	14164 831-8156	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 51 Months	\$2,250	Each	10%	\$2,025	Other	F1
14164 831-8157	14164 831-8157	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 63 Months	\$2,813	Each	10%	\$2,531	Other	F1
14164 831-8158	14164 831-8158	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 15	\$594	Each	10%	\$534	Other	F1
14164 831-8159	14164 831-8159	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 27	\$1,188	Each	10%	\$1,069	Other	F1
14164 831-8160	14164 831-8160	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 39	\$1,781	Each	10%	\$1,603	Other	F1
14164 831-8161	14164 831-8161	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 51	\$2,375	Each	10%	\$2,138	Other	F1
14164 831-8162	14164 831-8162	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 63	\$2,969	Each	10%	\$2,672	Other	F1
14164 831-8163	14164 831-8163	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 15	\$625	Each	10%	\$563	Other	F1
14164 831-8164	14164 831-8164	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 27	\$1,250	Each	10%	\$1,125	Other	F1
14164 831-8165	14164 831-8165	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 39	\$1,875	Each	10%	\$1,688	Other	F1
14164 831-8166	14164 831-8166	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 51	\$2,500	Each	10%	\$2,250	Other	F1
14164 831-8167	14164 831-8167	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 63	\$3,125	Each	10%	\$2,813	Other	F1
14164 831-8168	14164 831-8168	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 15	\$6	Each	10%	\$5	Other	F1
14164 831-8169	14164 831-8169	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 27	\$12	Each	10%	\$11	Other	F1
14164 831-8170	14164 831-8170	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 39	\$18	Each	10%	\$16	Other	F1
14164 831-8171	14164 831-8171	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 51	\$24	Each	10%	\$22	Other	F1
14164 831-8172	14164 831-8172	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 63	\$30	Each	10%	\$27	Other	F1
14164 831-8173	14164 831-8173	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14164 831-8174	14164 831-8174	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$12	Other	F1
14164 831-8175	14164 831-8175	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$20	Each	10%	\$18	Other	F1
14164 831-8176	14164 831-8176	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$27	Each	10%	\$24	Other	F1
14164 831-8177	14164 831-8177	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 63 Months	\$34	Each	10%	\$30	Other	F1
14164 831-8178	14164 831-8178	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14164 831-8179	14164 831-8179	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$13	Other	F1
14164 831-8180	14164 831-8180	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 39 Months	\$21	Each	10%	\$19	Other	F1
14164 831-8181	14164 831-8181	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 51 Months	\$29	Each	10%	\$26	Other	F1
14164 831-8182	14164 831-8182	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 63 Months	\$36	Each	10%	\$32	Other	F1
14164 831-8183	14164 831-8183	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$8	Each	10%	\$7	Other	F1
14164 831-8184	14164 831-8184	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 27	\$15	Each	10%	\$14	Other	F1
14164 831-8185	14164 831-8185	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 39	\$23	Each	10%	\$20	Other	F1
14164 831-8186	14164 831-8186	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 51	\$30	Each	10%	\$27	Other	F1
14164 831-8187	14164 831-8187	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 63	\$38	Each	10%	\$34	Other	F1
14164 831-8188	14164 831-8188	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 15	\$204	Each	10%	\$183	Other	F1
14164 831-8189	14164 831-8189	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 27	\$407	Each	10%	\$366	Other	F1
14164 831-8190	14164 831-8190	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 39	\$611	Each	10%	\$550	Other	F1
14164 831-8191	14164 831-8191	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 51 Months	\$814	Each	10%	\$733	Other	F1
14164 831-8192	14164 831-8192	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 63	\$1,018	Each	10%	\$916	Other	F1
14164 831-8193	14164 831-8193	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 15	\$229	Each	10%	\$206	Other	F1
14164 831-8194	14164 831-8194	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 27	\$458	Each	10%	\$412	Other	F1
14164 831-8195	14164 831-8195	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 39	\$687	Each	10%	\$618	Other	F1
14164 831-8196	14164 831-8196	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 51	\$916	Each	10%	\$824	Other	F1
14164 831-8197	14164 831-8197	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 63	\$1,145	Each	10%	\$1,030	Other	F1
14164 831-8198	14164 831-8198	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$242	Each	10%	\$218	Other	F1
14164 831-8199	14164 831-8199	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$483	Each	10%	\$435	Other	F1
14164 831-8200	14164 831-8200	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$725	Each	10%	\$653	Other	F1
14164 831-8201	14164 831-8201	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$967	Each	10%	\$870	Other	F1
14164 831-8202	14164 831-8202	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$1,208	Each	10%	\$1,088	Other	F1
14164 831-8203	14164 831-8203	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 15	\$254	Each	10%	\$229	Other	F1
14164 831-8204	14164 831-8204	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 27	\$509	Each	10%	\$458	Other	F1
14164 831-8205	14164 831-8205	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 39	\$763	Each	10%	\$687	Other	F1
14164 831-8206	14164 831-8206	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 51	\$1,018	Each	10%	\$916	Other	F1
14164 831-8207	14164 831-8207	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 63	\$1,272	Each	10%	\$1,145	Other	F1
14164 831-8268	14164 831-8268	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Source	Price			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
14164 831-8269	14164 831-8269	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$5	Each	10%		\$4	Other	F1		
14164 831-8270	14164 831-8270	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$7	Each	10%		\$6	Other	F1		
14164 831-8271	14164 831-8271	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$10	Each	10%		\$9	Other	F1		
14164 831-8272	14164 831-8272	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 63 Months	\$12	Each	10%		\$11	Other	F1		
14164 831-8273	14164 831-8273	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 15 Months	\$3	Each	10%		\$2	Other	F1		
14164 831-8274	14164 831-8274	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 27 Months	\$5	Each	10%		\$5	Other	F1		
14164 831-8275	14164 831-8275	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 39 Months	\$8	Each	10%		\$7	Other	F1		
14164 831-8276	14164 831-8276	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 51 Months	\$11	Each	10%		\$10	Other	F1		
14164 831-8277	14164 831-8277	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 63 Months	\$14	Each	10%		\$12	Other	F1		
14164 831-8278	14164 831-8278	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 15 Months	\$3	Each	10%		\$3	Other	F1		
14164 831-8279	14164 831-8279	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 27 Months	\$6	Each	10%		\$5	Other	F1		
14164 831-8280	14164 831-8280	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 39 Months	\$9	Each	10%		\$8	Other	F1		
14164 831-8281	14164 831-8281	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 51 Months	\$11	Each	10%		\$10	Other	F1		
14164 831-8282	14164 831-8282	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 63 Months	\$14	Each	10%		\$13	Other	F1		
14164 831-8283	14164 831-8283	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 15 Months	\$3	Each	10%		\$3	Other	F1		
14164 831-8284	14164 831-8284	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$6	Each	10%		\$5	Other	F1		
14164 831-8285	14164 831-8285	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 39 Months	\$9	Each	10%		\$8	Other	F1		
14164 831-8286	14164 831-8286	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 51 Months	\$12	Each	10%		\$11	Other	F1		
14164 831-8287	14164 831-8287	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 63 Months	\$15	Each	10%		\$14	Other	F1		
14164 831-8288	14164 831-8288	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 15 Months	\$655	Each	10%		\$590	Other	F1		
14164 831-8289	14164 831-8289	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 27 Months	\$1,311	Each	10%		\$1,180	Other	F1		
14164 831-8290	14164 831-8290	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 39 Months	\$1,966	Each	10%		\$1,770	Other	F1		
14164 831-8291	14164 831-8291	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 51 Months	\$2,622	Each	10%		\$2,360	Other	F1		
14164 831-8292	14164 831-8292	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 63 Months	\$3,277	Each	10%		\$2,949	Other	F1		
14164 831-8293	14164 831-8293	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 15 Months	\$737	Each	10%		\$664	Other	F1		
14164 831-8294	14164 831-8294	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 27 Months	\$1,475	Each	10%		\$1,327	Other	F1		
14164 831-8295	14164 831-8295	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 39 Months	\$2,212	Each	10%		\$1,991	Other	F1		
14164 831-8296	14164 831-8296	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 51 Months	\$2,949	Each	10%		\$2,655	Other	F1		
14164 831-8297	14164 831-8297	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 63 Months	\$3,687	Each	10%		\$3,318	Other	F1		
14164 831-8298	14164 831-8298	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$778	Each	10%		\$701	Other	F1		
14164 831-8299	14164 831-8299	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,557	Each	10%		\$1,401	Other	F1		
14164 831-8300	14164 831-8300	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$2,335	Each	10%		\$2,102	Other	F1		
14164 831-8301	14164 831-8301	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$3,113	Each	10%		\$2,802	Other	F1		
14164 831-8302	14164 831-8302	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$3,892	Each	10%		\$3,503	Other	F1		
14164 831-8303	14164 831-8303	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 15 Months	\$819	Each	10%		\$737	Other	F1		
14164 831-8304	14164 831-8304	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 27 Months	\$1,639	Each	10%		\$1,475	Other	F1		
14164 831-8305	14164 831-8305	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 39 Months	\$2,458	Each	10%		\$2,212	Other	F1		
14164 831-8306	14164 831-8306	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 51 Months	\$3,277	Each	10%		\$2,949	Other	F1		
14164 831-8307	14164 831-8307	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 63 Months	\$4,097	Each	10%		\$3,687	Other	F1		
14164 831-8308	14164 831-8308	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$36	Each	10%		\$33	Other	F1		
14164 831-8309	14164 831-8309	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$73	Each	10%		\$66	Other	F1		
14164 831-8310	14164 831-8310	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 39 Months	\$109	Each	10%		\$98	Other	F1		
14164 831-8311	14164 831-8311	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 51 Months	\$146	Each	10%		\$131	Other	F1		
14164 831-8312	14164 831-8312	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$182	Each	10%		\$164	Other	F1		
14164 831-8313	14164 831-8313	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 15 Months	\$41	Each	10%		\$37	Other	F1		
14164 831-8314	14164 831-8314	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 27 Months	\$82	Each	10%		\$74	Other	F1		
14164 831-8315	14164 831-8315	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 39 Months	\$123	Each	10%		\$111	Other	F1		
14164 831-8316	14164 831-8316	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 51 Months	\$164	Each	10%		\$148	Other	F1		
14164 831-8317	14164 831-8317	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 63 Months	\$205	Each	10%		\$184	Other	F1		
14164 831-8318	14164 831-8318	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$43	Each	10%		\$39	Other	F1		
14164 831-8319	14164 831-8319	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$87	Each	10%		\$78	Other	F1		
14164 831-8320	14164 831-8320	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$130	Each	10%		\$117	Other	F1		
14164 831-8321	14164 831-8321	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$173	Each	10%		\$156	Other	F1		
14164 831-8322	14164 831-8322	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$216	Each	10%		\$195	Other	F1		
14164 831-8323	14164 831-8323	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$46	Each	10%		\$41	Other	F1		
14164 831-8324	14164 831-8324	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$91	Each	10%		\$82	Other	F1		
14164 831-8325	14164 831-8325	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$137	Each	10%		\$123	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
14164 831-8326	14164 831-8326	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$182	Each	10%	\$164	Other	F1	
14164 831-8327	14164 831-8327	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$228	Each	10%	\$205	Other	F1	
14164 831-8388	14164 831-8388	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 15 Months	\$204	Each	10%	\$183	Other	F1	
14164 831-8389	14164 831-8389	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 27 Months	\$407	Each	10%	\$366	Other	F1	
14164 831-8390	14164 831-8390	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 39 Months	\$611	Each	10%	\$550	Other	F1	
14164 831-8391	14164 831-8391	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 51 Months	\$814	Each	10%	\$733	Other	F1	
14164 831-8392	14164 831-8392	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 63 Months	\$1,018	Each	10%	\$916	Other	F1	
14164 831-8393	14164 831-8393	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 15 Months	\$229	Each	10%	\$206	Other	F1	
14164 831-8394	14164 831-8394	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 27 Months	\$458	Each	10%	\$412	Other	F1	
14164 831-8395	14164 831-8395	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 39 Months	\$687	Each	10%	\$618	Other	F1	
14164 831-8396	14164 831-8396	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 51 Months	\$916	Each	10%	\$824	Other	F1	
14164 831-8397	14164 831-8397	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 63 Months	\$1,145	Each	10%	\$1,030	Other	F1	
14164 831-8398	14164 831-8398	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 15	\$242	Each	10%	\$218	Other	F1	
14164 831-8399	14164 831-8399	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 27	\$483	Each	10%	\$435	Other	F1	
14164 831-8400	14164 831-8400	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 39	\$725	Each	10%	\$653	Other	F1	
14164 831-8401	14164 831-8401	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 51	\$967	Each	10%	\$870	Other	F1	
14164 831-8402	14164 831-8402	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 63	\$1,208	Each	10%	\$1,088	Other	F1	
14164 831-8403	14164 831-8403	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 15	\$254	Each	10%	\$229	Other	F1	
14164 831-8404	14164 831-8404	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 27	\$509	Each	10%	\$458	Other	F1	
14164 831-8405	14164 831-8405	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 39	\$763	Each	10%	\$687	Other	F1	
14164 831-8406	14164 831-8406	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 51	\$1,018	Each	10%	\$916	Other	F1	
14164 831-8407	14164 831-8407	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 63	\$1,272	Each	10%	\$1,145	Other	F1	
14164 831-8408	14164 831-8408	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 15	\$2	Each	10%	\$2	Other	F1	
14164 831-8409	14164 831-8409	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 27	\$5	Each	10%	\$4	Other	F1	
14164 831-8410	14164 831-8410	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 39	\$7	Each	10%	\$6	Other	F1	
14164 831-8411	14164 831-8411	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 51	\$10	Each	10%	\$9	Other	F1	
14164 831-8412	14164 831-8412	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 63	\$12	Each	10%	\$11	Other	F1	
14164 831-8413	14164 831-8413	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 15	\$3	Each	10%	\$2	Other	F1	
14164 831-8414	14164 831-8414	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 27	\$5	Each	10%	\$5	Other	F1	
14164 831-8415	14164 831-8415	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 39	\$8	Each	10%	\$7	Other	F1	
14164 831-8416	14164 831-8416	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 51	\$11	Each	10%	\$10	Other	F1	
14164 831-8417	14164 831-8417	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 63	\$14	Each	10%	\$12	Other	F1	
14164 831-8418	14164 831-8418	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$3	Each	10%	\$3	Other	F1	
14164 831-8419	14164 831-8419	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$6	Each	10%	\$5	Other	F1	
14164 831-8420	14164 831-8420	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$9	Each	10%	\$8	Other	F1	
14164 831-8421	14164 831-8421	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1	
14164 831-8422	14164 831-8422	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$14	Each	10%	\$13	Other	F1	
14164 831-8423	14164 831-8423	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 15	\$3	Each	10%	\$3	Other	F1	
14164 831-8424	14164 831-8424	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 27	\$6	Each	10%	\$5	Other	F1	
14164 831-8425	14164 831-8425	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 39	\$9	Each	10%	\$8	Other	F1	
14164 831-8426	14164 831-8426	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 51	\$12	Each	10%	\$11	Other	F1	
14164 831-8427	14164 831-8427	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 63	\$15	Each	10%	\$14	Other	F1	
14164 831-8428	14164 831-8428	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8429	14164 831-8429	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8430	14164 831-8430	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8431	14164 831-8431	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8432	14164 831-8432	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8433	14164 831-8433	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8434	14164 831-8434	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8435	14164 831-8435	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8436	14164 831-8436	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8437	14164 831-8437	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8438	14164 831-8438	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
14164 831-8439	14164 831-8439	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
14164 831-8440	14164 831-8440	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
14164 831-8441	14164 831-8441	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
14164 831-8442	14164 831-8442	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
14164 831-8443	14164 831-8443	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8444	14164 831-8444	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8445	14164 831-8445	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8446	14164 831-8446	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8447	14164 831-8447	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8448	14164 831-8448	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$38	Each	10%	\$34	Other	F1	
14164 831-8449	14164 831-8449	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$76	Each	10%	\$68	Other	F1	
14164 831-8450	14164 831-8450	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$113	Each	10%	\$102	Other	F1	
14164 831-8451	14164 831-8451	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$151	Each	10%	\$136	Other	F1	
14164 831-8452	14164 831-8452	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$189	Each	10%	\$170	Other	F1	
14164 831-8453	14164 831-8453	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$43	Each	10%	\$38	Other	F1	
14164 831-8454	14164 831-8454	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$85	Each	10%	\$77	Other	F1	
14164 831-8455	14164 831-8455	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$128	Each	10%	\$115	Other	F1	
14164 831-8456	14164 831-8456	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$170	Each	10%	\$153	Other	F1	
14164 831-8457	14164 831-8457	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$213	Each	10%	\$191	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14164 831-8589	14164 831-8589	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 27	\$0	Each	10%	\$0	Other	F1	
14164 831-8590	14164 831-8590	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 39	\$0	Each	10%	\$0	Other	F1	
14164 831-8591	14164 831-8591	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 51	\$0	Each	10%	\$0	Other	F1	
14164 831-8592	14164 831-8592	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1	
14164 831-8593	14164 831-8593	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 15	\$0	Each	10%	\$0	Other	F1	
14164 831-8594	14164 831-8594	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 27	\$0	Each	10%	\$0	Other	F1	
14164 831-8595	14164 831-8595	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 39	\$0	Each	10%	\$0	Other	F1	
14164 831-8596	14164 831-8596	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 51	\$0	Each	10%	\$0	Other	F1	
14164 831-8597	14164 831-8597	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 63	\$0	Each	10%	\$0	Other	F1	
14164 831-8598	14164 831-8598	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1	
14164 831-8599	14164 831-8599	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1	
14164 831-8600	14164 831-8600	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1	
14164 831-8601	14164 831-8601	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1	
14164 831-8602	14164 831-8602	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1	
14164 831-8603	14164 831-8603	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 15	\$0	Each	10%	\$0	Other	F1	
14164 831-8604	14164 831-8604	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 27	\$0	Each	10%	\$0	Other	F1	
14164 831-8605	14164 831-8605	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 39	\$0	Each	10%	\$0	Other	F1	
14164 831-8606	14164 831-8606	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 51	\$0	Each	10%	\$0	Other	F1	
14164 831-8607	14164 831-8607	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 63	\$0	Each	10%	\$0	Other	F1	
14164 831-8608	14164 831-8608	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8609	14164 831-8609	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8610	14164 831-8610	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8611	14164 831-8611	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8612	14164 831-8612	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8613	14164 831-8613	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8614	14164 831-8614	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8615	14164 831-8615	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8616	14164 831-8616	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8617	14164 831-8617	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8618	14164 831-8618	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8619	14164 831-8619	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8620	14164 831-8620	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8621	14164 831-8621	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8622	14164 831-8622	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8623	14164 831-8623	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8624	14164 831-8624	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8625	14164 831-8625	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8626	14164 831-8626	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 831-8627	14164 831-8627	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14164 833-1386	14164 833-1386	Storage Unstructured	Keep Your Hard Drive 27 Months	\$52	Each	10%	\$47	Other	F1	
14164 833-1387	14164 833-1387	Storage Unstructured	Keep Your Hard Drive 39 Months	\$79	Each	10%	\$71	Other	F1	
14164 833-1388	14164 833-1388	Storage Unstructured	Keep Your Hard Drive 51 Months	\$105	Each	10%	\$94	Other	F1	
14164 833-1389	14164 833-1389	Storage Unstructured	Keep Your Hard Drive 63 Months	\$131	Each	10%	\$118	Other	F1	
14164 833-1397	14164 833-1397	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 15 Months	\$333	Each	10%	\$300	Other	F1	
14164 833-1398	14164 833-1398	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 15 Months	\$180	Each	10%	\$162	Other	F1	
14164 833-1399	14164 833-1399	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 27 Months	\$515	Each	10%	\$464	Other	F1	
14164 833-1400	14164 833-1400	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 27 Months	\$278	Each	10%	\$250	Other	F1	
14164 833-1401	14164 833-1401	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 39 Months	\$695	Each	10%	\$626	Other	F1	
14164 833-1402	14164 833-1402	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 39 Months	\$376	Each	10%	\$338	Other	F1	
14164 833-1405	14164 833-1405	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 51 Months	\$1,065	Each	10%	\$958	Other	F1	
14164 833-1406	14164 833-1406	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 51 Months	\$575	Each	10%	\$518	Other	F1	
14164 833-1407	14164 833-1407	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7X24 63 Months	\$1,413	Each	10%	\$1,271	Other	F1	
14164 833-1408	14164 833-1408	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 63 Months	\$763	Each	10%	\$687	Other	F1	
14164 833-1411	14164 833-1411	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery 15	\$0	Each	10%	\$0	Other	F1	
14164 833-1412	14164 833-1412	Storage Unstructured	Dell Hardware Limited Warranty	\$126	Each	10%	\$113	Other	F1	
14164 833-1413	14164 833-1413	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 15 Months	\$62	Each	10%	\$56	Other	F1	
14164 833-1414	14164 833-1414	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 27 Months	\$62	Each	10%	\$56	Other	F1	
14164 833-1415	14164 833-1415	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 39 Months	\$124	Each	10%	\$112	Other	F1	
14164 833-1416	14164 833-1416	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 51 Months	\$186	Each	10%	\$167	Other	F1	
14164 833-1417	14164 833-1417	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 51 Months	\$247	Each	10%	\$222	Other	F1	
14164 833-1420	14164 833-1420	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 15 Months	\$51	Each	10%	\$46	Other	F1	
14164 833-1421	14164 833-1421	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 27 Months	\$103	Each	10%	\$93	Other	F1	
14164 833-1422	14164 833-1422	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 39 Months	\$154	Each	10%	\$139	Other	F1	
14164 833-1423	14164 833-1423	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 51 Months	\$206	Each	10%	\$185	Other	F1	
14164 833-1424	14164 833-1424	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 63 Months	\$258	Each	10%	\$232	Other	F1	
14164 833-1427	14164 833-1427	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$98	Each	10%	\$88	Other	F1	
14164 833-1428	14164 833-1428	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 15	\$97	Each	10%	\$87	Other	F1	
14164 833-1429	14164 833-1429	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 27	\$194	Each	10%	\$175	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)	
				Base price from Base Price Source	UoM			Proposed Discount(%)	ALJP Category (REQUIRED) use drop-down
14164 833-1430	14164 833-1430	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 39	\$292	Each	10%	\$263	Other	F1
14164 833-1431	14164 833-1431	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 51	\$390	Each	10%	\$351	Other	F1
14164 833-1434	14164 833-1434	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 15 Months	\$44	Each	10%	\$40	Other	F1
14164 833-1435	14164 833-1435	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 27 Months	\$89	Each	10%	\$80	Other	F1
14164 833-1436	14164 833-1436	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 39 Months	\$133	Each	10%	\$120	Other	F1
14164 833-1437	14164 833-1437	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 51 Months	\$177	Each	10%	\$159	Other	F1
14164 833-1438	14164 833-1438	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 63 Months	\$221	Each	10%	\$199	Other	F1
14164 833-1441	14164 833-1441	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 15 Months	\$46	Each	10%	\$41	Other	F1
14164 833-1442	14164 833-1442	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 15 Months Extended	\$46	Each	10%	\$41	Other	F1
14164 833-1443	14164 833-1443	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 27 Months	\$92	Each	10%	\$83	Other	F1
14164 833-1444	14164 833-1444	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 39 Months	\$138	Each	10%	\$124	Other	F1
14164 833-1445	14164 833-1445	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 51 Months Extended	\$184	Each	10%	\$166	Other	F1
14164 833-1448	14164 833-1448	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 15 Months	\$110	Each	10%	\$99	Other	F1
14164 833-1449	14164 833-1449	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 27 Months	\$220	Each	10%	\$198	Other	F1
14164 833-1450	14164 833-1450	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 39 Months	\$330	Each	10%	\$297	Other	F1
14164 833-1451	14164 833-1451	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 51 Months	\$440	Each	10%	\$396	Other	F1
14164 833-1452	14164 833-1452	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 63 Months	\$550	Each	10%	\$495	Other	F1
14164 833-1455	14164 833-1455	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$68	Each	10%	\$61	Other	F1
14164 833-1456	14164 833-1456	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$69	Each	10%	\$62	Other	F1
14164 833-1457	14164 833-1457	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 27 Months Extended	\$137	Each	10%	\$123	Other	F1
14164 833-1458	14164 833-1458	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 39 Months Extended	\$206	Each	10%	\$185	Other	F1
14164 833-1459	14164 833-1459	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$274	Each	10%	\$247	Other	F1
14164 833-1462	14164 833-1462	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 15 Months	\$102	Each	10%	\$92	Other	F1
14164 833-1463	14164 833-1463	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 27 Months	\$203	Each	10%	\$183	Other	F1
14164 833-1464	14164 833-1464	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 39 Months	\$306	Each	10%	\$275	Other	F1
14164 833-1465	14164 833-1465	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 51 Months	\$407	Each	10%	\$366	Other	F1
14164 833-1466	14164 833-1466	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 63 Months	\$509	Each	10%	\$458	Other	F1
14164 833-1479	14164 833-1479	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 15 Months	\$182	Each	10%	\$164	Other	F1
14164 833-1480	14164 833-1480	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 39 Months	\$545	Each	10%	\$491	Other	F1
14164 833-1481	14164 833-1481	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 51 Months	\$727	Each	10%	\$654	Other	F1
14164 833-1482	14164 833-1482	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 63 Months	\$908	Each	10%	\$818	Other	F1
14164 833-1483	14164 833-1483	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 15 Months	\$227	Each	10%	\$204	Other	F1
14164 833-1484	14164 833-1484	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 39 Months	\$681	Each	10%	\$613	Other	F1
14164 833-1485	14164 833-1485	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 51 Months	\$908	Each	10%	\$818	Other	F1
14164 833-1486	14164 833-1486	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 63 Months	\$1,136	Each	10%	\$1,022	Other	F1
14164 833-1487	14164 833-1487	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 15 Months	\$250	Each	10%	\$225	Other	F1
14164 833-1488	14164 833-1488	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 39 Months	\$749	Each	10%	\$674	Other	F1
14164 833-1489	14164 833-1489	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 51 Months	\$989	Each	10%	\$899	Other	F1
14164 833-1490	14164 833-1490	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 63 Months	\$1,249	Each	10%	\$1,124	Other	F1
14164 833-1491	14164 833-1491	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 15 Months	\$273	Each	10%	\$245	Other	F1
14164 833-1492	14164 833-1492	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 39 Months	\$818	Each	10%	\$736	Other	F1
14164 833-1493	14164 833-1493	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 51 Months	\$1,090	Each	10%	\$981	Other	F1
14164 833-1494	14164 833-1494	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 63 Months	\$1,363	Each	10%	\$1,226	Other	F1
14164 833-1495	14164 833-1495	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 27 Months	\$363	Each	10%	\$327	Other	F1
14164 833-1496	14164 833-1496	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 27 Months	\$454	Each	10%	\$409	Other	F1
14164 833-1497	14164 833-1497	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 27 Months	\$500	Each	10%	\$450	Other	F1
14164 833-1498	14164 833-1498	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 27 Months	\$545	Each	10%	\$491	Other	F1
14164 833-1507	14164 833-1507	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 15 Months	\$98	Each	10%	\$88	Other	F1
14164 833-1508	14164 833-1508	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 39 Months	\$294	Each	10%	\$264	Other	F1
14164 833-1509	14164 833-1509	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 51 Months	\$391	Each	10%	\$352	Other	F1
14164 833-1510	14164 833-1510	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 63 Months	\$489	Each	10%	\$440	Other	F1
14164 833-1511	14164 833-1511	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 15 Months	\$122	Each	10%	\$110	Other	F1
14164 833-1512	14164 833-1512	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 39 Months	\$367	Each	10%	\$330	Other	F1
14164 833-1513	14164 833-1513	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 51 Months	\$489	Each	10%	\$440	Other	F1
14164 833-1514	14164 833-1514	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 63 Months	\$612	Each	10%	\$550	Other	F1
14164 833-1515	14164 833-1515	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 15 Months	\$135	Each	10%	\$121	Other	F1
14164 833-1516	14164 833-1516	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 39 Months	\$404	Each	10%	\$363	Other	F1
14164 833-1517	14164 833-1517	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 51 Months	\$538	Each	10%	\$484	Other	F1
14164 833-1518	14164 833-1518	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 63 Months	\$673	Each	10%	\$606	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	Column M (Column J*Column K)		
14164 833-1519	14164 833-1519	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 15 Months	\$147	Each	10%	\$132		Other	F1
14164 833-1520	14164 833-1520	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 39 Months	\$440	Each	10%	\$396		Other	F1
14164 833-1521	14164 833-1521	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 51 Months	\$587	Each	10%	\$528		Other	F1
14164 833-1522	14164 833-1522	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 63 Months	\$734	Each	10%	\$661		Other	F1
14164 833-1523	14164 833-1523	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 27 Months	\$196	Each	10%	\$176		Other	F1
14164 833-1524	14164 833-1524	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 27 Months	\$245	Each	10%	\$220		Other	F1
14164 833-1525	14164 833-1525	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 27 Months	\$269	Each	10%	\$242		Other	F1
14164 833-1526	14164 833-1526	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 27 Months	\$294	Each	10%	\$264		Other	F1
14164 833-1527	14164 833-1527	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$80	Each	10%	\$72		Other	F1
14164 833-1528	14164 833-1528	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 39 Months	\$239	Each	10%	\$216		Other	F1
14164 833-1529	14164 833-1529	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 51 Months	\$319	Each	10%	\$287		Other	F1
14164 833-1530	14164 833-1530	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$400	Each	10%	\$360		Other	F1
14164 833-1531	14164 833-1531	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$160	Each	10%	\$144		Other	F1
14164 833-1532	14164 833-1532	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$234	Each	10%	\$211		Other	F1
14164 833-1533	14164 833-1533	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$292	Each	10%	\$263		Other	F1
14164 833-1534	14164 833-1534	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$117	Each	10%	\$105		Other	F1
14164 833-1535	14164 833-1535	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$58	Each	10%	\$52		Other	F1
14164 833-1536	14164 833-1536	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$176	Each	10%	\$158		Other	F1
14164 843-7392	14164 843-7392	Storage Unstructured	Keep your Hard Drive For Enterprise 15 Months	\$18,950	Each	10%	\$17,055		Other	F1
14164 843-7393	14164 843-7393	Storage Unstructured	Keep your Hard Drive For Enterprise 27 Months	\$37,901	Each	10%	\$34,111		Other	F1
14164 843-7394	14164 843-7394	Storage Unstructured	Keep your Hard Drive For Enterprise 87 Months	\$132,653	Each	10%	\$119,388		Other	F1
14164 843-7395	14164 843-7395	Storage Unstructured	Keep your Hard Drive For Enterprise 51 Months	\$75,802	Each	10%	\$68,222		Other	F1
14164 843-7396	14164 843-7396	Storage Unstructured	Keep your Hard Drive For Enterprise 63 Months	\$94,752	Each	10%	\$85,277		Other	F1
14164 843-7397	14164 843-7397	Storage Unstructured	Keep your Hard Drive For Enterprise 75 Months	\$113,703	Each	10%	\$102,333		Other	F1
14164 843-7398	14164 843-7398	Storage Unstructured	Keep your Hard Drive For Enterprise 39 Months	\$56,851	Each	10%	\$51,166		Other	F1
14164 847-3953	14164 847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871		Other	F1
14164 847-3954	14164 847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040		Other	F1
14164 847-6176	14164 847-6176	Storage Unstructured	Keep Your Component For Enterprise 39 Months	\$113,703	Each	10%	\$102,333		Other	F1
14164 847-6177	14164 847-6177	Storage Unstructured	Keep Your Component For Enterprise 51 Months	\$151,604	Each	10%	\$136,443		Other	F1
14164 847-6178	14164 847-6178	Storage Unstructured	Keep Your Component For Enterprise 63 Months	\$189,505	Each	10%	\$170,554		Other	F1
14164 847-6179	14164 847-6179	Storage Unstructured	Keep Your Component For Enterprise 87 Months	\$265,307	Each	10%	\$238,776		Other	F1
14164 847-6182	14164 847-6182	Storage Unstructured	Keep Your Component For Enterprise 75 Months	\$227,406	Each	10%	\$204,665		Other	F1
14164 847-6183	14164 847-6183	Storage Unstructured	Keep Your Component For Enterprise 27 Months	\$75,802	Each	10%	\$68,222		Other	F1
14164 847-6184	14164 847-6184	Storage Unstructured	Keep Your Component For Enterprise 15 Months	\$37,901	Each	10%	\$34,111		Other	F1
14164 951-2015	14164 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit	\$0	Each	10%	\$0		Other	F1
14164 975-3461	14164 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0		Other	F1
14164 984-3267	14164 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0		Other	F1
14164 989-3439	14164 989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or	\$0	Each	10%	\$0		Other	F1
14164 992-6149	14164 992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0		Other	F1
14165 806-7308	14165 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0		Other	F1
14165 843-7310	14165 843-7310	Storage Unstructured	Keep your Hard Drive For Enterprise 15 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 843-7311	14165 843-7311	Storage Unstructured	Keep your Hard Drive For Enterprise 27 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 843-7312	14165 843-7312	Storage Unstructured	Keep your Hard Drive For Enterprise 39 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 843-7315	14165 843-7315	Storage Unstructured	Keep your Hard Drive For Enterprise 87 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 843-7316	14165 843-7316	Storage Unstructured	Keep your Hard Drive For Enterprise 51 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 843-7317	14165 843-7317	Storage Unstructured	Keep your Hard Drive For Enterprise 63 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 843-7318	14165 843-7318	Storage Unstructured	Keep your Hard Drive For Enterprise 75 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 847-6192	14165 847-6192	Storage Unstructured	Keep Your Component For Enterprise 27 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 847-6193	14165 847-6193	Storage Unstructured	Keep Your Component For Enterprise 39 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 847-6194	14165 847-6194	Storage Unstructured	Keep Your Component For Enterprise 15 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 847-6195	14165 847-6195	Storage Unstructured	Keep Your Component For Enterprise 63 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 847-6196	14165 847-6196	Storage Unstructured	Keep Your Component For Enterprise 75 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 847-6197	14165 847-6197	Storage Unstructured	Keep Your Component For Enterprise 87 Months	\$99,999	Each	10%	\$89,999		Other	F1
14165 847-6198	14165 847-6198	Storage Unstructured	Keep Your Component For Enterprise 51 Months	\$99,999	Each	10%	\$89,999		Other	F1
14754 460-5909	14754 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0		Other	F1
14754 460-8531	14754 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151		Other	F1
14754 460-9052	14754 460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0		Other	F1
14754 460-9900	14754 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0		Other	F1
14754 461-0497	14754 461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0		Other	F1
14754 468-8025	14754 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338		Other	F1
14754 468-8026	14754 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225		Other	F1
14754 468-8027	14754 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158		Other	F1
14754 468-8028	14754 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113		Other	F1
14754 468-8029	14754 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563		Other	F1
14754 929-3709	14754 929-3709	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0		Other	F1
14754 935-6720	14754 935-6720	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0		Other	F1
13986 460-5909	13986 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0		Other	F1
13986 460-8531	13986 460-8531	Storage Unstructured	OCONUS Delivery - PowerVault	\$168	Each	10%	\$151		Other	F1
13986 460-9052	13986 460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0		Other	F1
13986 460-9900	13986 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0		Other	F1
13986 461-0497	13986 461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms.PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0		Other	F1
13986 468-8025	13986 468-8025	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$375	Each	10%	\$338		Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K		
13986 468-8026	13986 468-8026	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1	
13986 468-8027	13986 468-8027	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1	
13986 468-8028	13986 468-8028	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1	
13986 468-8029	13986 468-8029	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1	
13986 806-7308	13986 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires	\$0	Each	10%	\$0	Other	F1	
13986 812-4005	13986 812-4005	Storage Unstructured	ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr	\$300	Each	10%	\$270	Other	F1	
13986 822-3179	13986 822-3179	Storage Unstructured	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1	
13986 825-8623	13986 825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1	
13986 825-8624	13986 825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1	
13986 829-3026	13986 829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1	
13986 829-3033	13986 829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1	
13986 829-3034	13986 829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1	
13986 831-4610	13986 831-4610	Storage Unstructured	Keep Your Hard Drive 2 Years	\$33	Each	10%	\$30	Other	F1	
13986 831-4612	13986 831-4612	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$111	Each	10%	\$100	Other	F1	
13986 831-4613	13986 831-4613	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$92	Each	10%	\$83	Other	F1	
13986 831-4620	13986 831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1	
13986 831-4621	13986 831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1	
13986 831-4622	13986 831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1	
13986 831-4623	13986 831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1	
13986 831-4624	13986 831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1	
13986 831-4625	13986 831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1	
13986 831-4626	13986 831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1	
13986 831-4627	13986 831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1	
13986 831-4628	13986 831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1	
13986 831-4629	13986 831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1	
13986 831-4634	13986 831-4634	Storage Unstructured	Keep Your Hard Drive 5 Years	\$82	Each	10%	\$74	Other	F1	
13986 831-4635	13986 831-4635	Storage Unstructured	Keep Your Hard Drive 4 Years	\$86	Each	10%	\$78	Other	F1	
13986 831-4636	13986 831-4636	Storage Unstructured	Keep Your Hard Drive 3 Years	\$49	Each	10%	\$45	Other	F1	
13986 831-4639	13986 831-4639	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$64	Each	10%	\$58	Other	F1	
13986 831-4640	13986 831-4640	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$174	Each	10%	\$157	Other	F1	
13986 831-4641	13986 831-4641	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$238	Each	10%	\$215	Other	F1	
13986 831-4642	13986 831-4642	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance	\$303	Each	10%	\$272	Other	F1	
13986 831-4643	13986 831-4643	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$206	Each	10%	\$185	Other	F1	
13986 831-4644	13986 831-4644	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$262	Each	10%	\$236	Other	F1	
13986 831-4645	13986 831-4645	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$57	Each	10%	\$51	Other	F1	
13986 831-4646	13986 831-4646	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical	\$149	Each	10%	\$134	Other	F1	
13986 831-4647	13986 831-4647	Storage Unstructured	Keep Your Hard Drive 1 Year	\$16	Each	10%	\$15	Other	F1	
13986 831-4648	13986 831-4648	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial	\$0	Each	10%	\$0	Other	F1	
13986 831-4649	13986 831-4649	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$63	Each	10%	\$57	Other	F1	
13986 831-4650	13986 831-4650	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$25	Each	10%	\$23	Other	F1	
13986 831-4651	13986 831-4651	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$42	Each	10%	\$38	Other	F1	
13986 831-4652	13986 831-4652	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$68	Each	10%	\$61	Other	F1	
13986 831-4653	13986 831-4653	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$93	Each	10%	\$84	Other	F1	
13986 831-4654	13986 831-4654	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$118	Each	10%	\$106	Other	F1	
13986 831-4657	13986 831-4657	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$46	Each	10%	\$41	Other	F1	
13986 831-4658	13986 831-4658	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$76	Each	10%	\$68	Other	F1	
13986 831-4659	13986 831-4659	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$121	Each	10%	\$109	Other	F1	
13986 831-4660	13986 831-4660	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$167	Each	10%	\$150	Other	F1	
13986 831-4661	13986 831-4661	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$213	Each	10%	\$192	Other	F1	
13986 831-4664	13986 831-4664	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$41	Each	10%	\$37	Other	F1	
13986 831-4665	13986 831-4665	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1	\$63	Each	10%	\$57	Other	F1	
13986 831-4666	13986 831-4666	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2	\$104	Each	10%	\$94	Other	F1	
13986 831-4667	13986 831-4667	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3	\$145	Each	10%	\$131	Other	F1	
13986 831-4668	13986 831-4668	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4	\$187	Each	10%	\$168	Other	F1	
13986 831-4671	13986 831-4671	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$48	Each	10%	\$43	Other	F1	
13986 831-4672	13986 831-4672	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$74	Each	10%	\$67	Other	F1	
13986 831-4673	13986 831-4673	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$122	Each	10%	\$110	Other	F1	
13986 831-4674	13986 831-4674	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$170	Each	10%	\$153	Other	F1	
13986 831-4675	13986 831-4675	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$218	Each	10%	\$196	Other	F1	
13986 831-4678	13986 831-4678	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$16	Each	10%	\$14	Other	F1	
13986 831-4679	13986 831-4679	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$29	Each	10%	\$26	Other	F1	
13986 831-4680	13986 831-4680	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years	\$45	Each	10%	\$41	Other	F1	
13986 831-4681	13986 831-4681	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years	\$61	Each	10%	\$55	Other	F1	
13986 831-4682	13986 831-4682	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years	\$77	Each	10%	\$69	Other	F1	
13986 831-4685	13986 831-4685	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$82	Each	10%	\$74	Other	F1	
13986 831-4686	13986 831-4686	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$151	Each	10%	\$136	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
13986 831-4687	13986 831-4687	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$233	Each	10%	\$210	Other	F1
13986 831-4688	13986 831-4688	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$315	Each	10%	\$284	Other	F1
13986 831-4689	13986 831-4689	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$397	Each	10%	\$357	Other	F1
13986 831-4692	13986 831-4692	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$22	Each	10%	\$20	Other	F1
13986 831-4693	13986 831-4693	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$40	Each	10%	\$36	Other	F1
13986 831-4694	13986 831-4694	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$62	Each	10%	\$56	Other	F1
13986 831-4695	13986 831-4695	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$85	Each	10%	\$77	Other	F1
13986 831-4696	13986 831-4696	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch	\$107	Each	10%	\$96	Other	F1
13986 831-4699	13986 831-4699	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$85	Each	10%	\$77	Other	F1
13986 831-4700	13986 831-4700	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$152	Each	10%	\$137	Other	F1
13986 831-4701	13986 831-4701	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$237	Each	10%	\$213	Other	F1
13986 831-4702	13986 831-4702	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$321	Each	10%	\$289	Other	F1
13986 831-4703	13986 831-4703	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$406	Each	10%	\$365	Other	F1
13986 831-4724	13986 831-4724	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$452	Each	10%	\$407	Other	F1
13986 831-4725	13986 831-4725	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$1,356	Each	10%	\$1,220	Other	F1
13986 831-4726	13986 831-4726	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$1,808	Each	10%	\$1,627	Other	F1
13986 831-4727	13986 831-4727	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$2,260	Each	10%	\$2,034	Other	F1
13986 831-4728	13986 831-4728	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$565	Each	10%	\$509	Other	F1
13986 831-4729	13986 831-4729	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$1,695	Each	10%	\$1,526	Other	F1
13986 831-4730	13986 831-4730	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$2,260	Each	10%	\$2,034	Other	F1
13986 831-4731	13986 831-4731	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$2,825	Each	10%	\$2,543	Other	F1
13986 831-4732	13986 831-4732	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$622	Each	10%	\$559	Other	F1
13986 831-4733	13986 831-4733	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$1,865	Each	10%	\$1,678	Other	F1
13986 831-4734	13986 831-4734	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$2,486	Each	10%	\$2,237	Other	F1
13986 831-4735	13986 831-4735	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$3,108	Each	10%	\$2,797	Other	F1
13986 831-4736	13986 831-4736	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1	\$678	Each	10%	\$610	Other	F1
13986 831-4737	13986 831-4737	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3	\$2,034	Each	10%	\$1,831	Other	F1
13986 831-4738	13986 831-4738	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4	\$2,712	Each	10%	\$2,441	Other	F1
13986 831-4739	13986 831-4739	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5	\$3,390	Each	10%	\$3,051	Other	F1
13986 831-4740	13986 831-4740	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$904	Each	10%	\$814	Other	F1
13986 831-4741	13986 831-4741	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$1,130	Each	10%	\$1,017	Other	F1
13986 831-4742	13986 831-4742	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$1,243	Each	10%	\$1,119	Other	F1
13986 831-4743	13986 831-4743	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$1,356	Each	10%	\$1,220	Other	F1
13986 831-4752	13986 831-4752	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$222	Each	10%	\$199	Other	F1
13986 831-4753	13986 831-4753	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$665	Each	10%	\$598	Other	F1
13986 831-4754	13986 831-4754	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$886	Each	10%	\$798	Other	F1
13986 831-4755	13986 831-4755	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$1,108	Each	10%	\$997	Other	F1
13986 831-4756	13986 831-4756	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$277	Each	10%	\$249	Other	F1
13986 831-4757	13986 831-4757	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$831	Each	10%	\$748	Other	F1
13986 831-4758	13986 831-4758	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$1,108	Each	10%	\$997	Other	F1
13986 831-4759	13986 831-4759	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$1,385	Each	10%	\$1,247	Other	F1
13986 831-4760	13986 831-4760	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$305	Each	10%	\$274	Other	F1
13986 831-4761	13986 831-4761	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$914	Each	10%	\$823	Other	F1
13986 831-4762	13986 831-4762	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$1,219	Each	10%	\$1,097	Other	F1
13986 831-4763	13986 831-4763	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$1,524	Each	10%	\$1,371	Other	F1
13986 831-4764	13986 831-4764	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1	\$332	Each	10%	\$299	Other	F1
13986 831-4765	13986 831-4765	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3	\$997	Each	10%	\$897	Other	F1
13986 831-4766	13986 831-4766	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4	\$1,330	Each	10%	\$1,197	Other	F1
13986 831-4767	13986 831-4767	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5	\$1,662	Each	10%	\$1,496	Other	F1
13986 831-4768	13986 831-4768	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$443	Each	10%	\$399	Other	F1
13986 831-4769	13986 831-4769	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$554	Each	10%	\$499	Other	F1
13986 831-4770	13986 831-4770	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$609	Each	10%	\$548	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 831-4771	13986 831-4771	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$665	Each	10%	\$598	Other	F1
13986 831-5273	13986 831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
13986 831-5274	13986 831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
13986 831-5275	13986 831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1
13986 831-8128	13986 831-8128	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
13986 831-8129	13986 831-8129	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
13986 831-8130	13986 831-8130	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
13986 831-8131	13986 831-8131	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
13986 831-8132	13986 831-8132	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
13986 831-8133	13986 831-8133	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
13986 831-8134	13986 831-8134	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
13986 831-8135	13986 831-8135	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
13986 831-8136	13986 831-8136	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
13986 831-8137	13986 831-8137	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
13986 831-8138	13986 831-8138	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$156	Each	10%	\$140	Other	F1
13986 831-8139	13986 831-8139	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$312	Each	10%	\$281	Other	F1
13986 831-8140	13986 831-8140	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$468	Each	10%	\$421	Other	F1
13986 831-8141	13986 831-8141	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
13986 831-8142	13986 831-8142	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
13986 831-8143	13986 831-8143	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
13986 831-8144	13986 831-8144	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
13986 831-8145	13986 831-8145	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1
13986 831-8146	13986 831-8146	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
13986 831-8147	13986 831-8147	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1
13986 831-8208	13986 831-8208	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8209	13986 831-8209	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13986 831-8210	13986 831-8210	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13986 831-8211	13986 831-8211	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13986 831-8212	13986 831-8212	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13986 831-8213	13986 831-8213	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8214	13986 831-8214	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8215	13986 831-8215	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8216	13986 831-8216	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8217	13986 831-8217	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8218	13986 831-8218	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8219	13986 831-8219	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8220	13986 831-8220	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8221	13986 831-8221	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8222	13986 831-8222	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8223	13986 831-8223	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8224	13986 831-8224	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8225	13986 831-8225	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8226	13986 831-8226	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8227	13986 831-8227	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8228	13986 831-8228	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1	\$53	Each	10%	\$48	Other	F1
13986 831-8229	13986 831-8229	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2	\$106	Each	10%	\$95	Other	F1
13986 831-8230	13986 831-8230	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3	\$159	Each	10%	\$143	Other	F1
13986 831-8231	13986 831-8231	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4	\$212	Each	10%	\$191	Other	F1
13986 831-8232	13986 831-8232	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5	\$265	Each	10%	\$238	Other	F1
13986 831-8233	13986 831-8233	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1	\$60	Each	10%	\$54	Other	F1
13986 831-8234	13986 831-8234	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2	\$119	Each	10%	\$107	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13986 831-8235	13986 831-8235	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3	\$179	Each	10%	\$161	Other	F1	
13986 831-8236	13986 831-8236	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4	\$238	Each	10%	\$215	Other	F1	
13986 831-8237	13986 831-8237	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5	\$298	Each	10%	\$268	Other	F1	
13986 831-8238	13986 831-8238	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1	
13986 831-8239	13986 831-8239	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1	
13986 831-8240	13986 831-8240	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1	
13986 831-8241	13986 831-8241	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1	
13986 831-8242	13986 831-8242	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$315	Each	10%	\$283	Other	F1	
13986 831-8243	13986 831-8243	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1	
13986 831-8244	13986 831-8244	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$132	Each	10%	\$119	Other	F1	
13986 831-8245	13986 831-8245	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1	
13986 831-8246	13986 831-8246	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$238	Other	F1	
13986 831-8247	13986 831-8247	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$331	Each	10%	\$298	Other	F1	
13986 831-8248	13986 831-8248	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
13986 831-8249	13986 831-8249	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
13986 831-8250	13986 831-8250	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
13986 831-8251	13986 831-8251	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
13986 831-8252	13986 831-8252	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
13986 831-8253	13986 831-8253	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
13986 831-8254	13986 831-8254	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
13986 831-8255	13986 831-8255	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
13986 831-8256	13986 831-8256	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
13986 831-8257	13986 831-8257	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
13986 831-8258	13986 831-8258	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13986 831-8259	13986 831-8259	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8260	13986 831-8260	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8261	13986 831-8261	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8262	13986 831-8262	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8263	13986 831-8263	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8264	13986 831-8264	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8265	13986 831-8265	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8266	13986 831-8266	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8267	13986 831-8267	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8328	13986 831-8328	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$68	Each	10%	\$62	Other	F1	
13986 831-8329	13986 831-8329	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$137	Each	10%	\$123	Other	F1	
13986 831-8330	13986 831-8330	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$205	Each	10%	\$185	Other	F1	
13986 831-8331	13986 831-8331	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$274	Each	10%	\$246	Other	F1	
13986 831-8332	13986 831-8332	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$342	Each	10%	\$308	Other	F1	
13986 831-8333	13986 831-8333	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$77	Each	10%	\$69	Other	F1	
13986 831-8334	13986 831-8334	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$154	Each	10%	\$139	Other	F1	
13986 831-8335	13986 831-8335	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$231	Each	10%	\$208	Other	F1	
13986 831-8336	13986 831-8336	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$308	Each	10%	\$277	Other	F1	
13986 831-8337	13986 831-8337	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$385	Each	10%	\$346	Other	F1	
13986 831-8338	13986 831-8338	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$81	Each	10%	\$73	Other	F1	
13986 831-8339	13986 831-8339	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$162	Each	10%	\$146	Other	F1	
13986 831-8340	13986 831-8340	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$244	Each	10%	\$219	Other	F1	
13986 831-8341	13986 831-8341	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$325	Each	10%	\$292	Other	F1	
13986 831-8342	13986 831-8342	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$406	Each	10%	\$366	Other	F1	
13986 831-8343	13986 831-8343	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$77	Other	F1	
13986 831-8344	13986 831-8344	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$171	Each	10%	\$154	Other	F1	
13986 831-8345	13986 831-8345	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$257	Each	10%	\$231	Other	F1	



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
13986 831-8346	13986 831-8346	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$342	Each	10%	\$308	Other	F1	
13986 831-8347	13986 831-8347	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$428	Each	10%	\$385	Other	F1	
13986 831-8348	13986 831-8348	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8349	13986 831-8349	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8350	13986 831-8350	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8351	13986 831-8351	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8352	13986 831-8352	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8353	13986 831-8353	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8354	13986 831-8354	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8355	13986 831-8355	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8356	13986 831-8356	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8357	13986 831-8357	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8358	13986 831-8358	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
13986 831-8359	13986 831-8359	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
13986 831-8360	13986 831-8360	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
13986 831-8361	13986 831-8361	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
13986 831-8362	13986 831-8362	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
13986 831-8363	13986 831-8363	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8364	13986 831-8364	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8365	13986 831-8365	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8366	13986 831-8366	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8367	13986 831-8367	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13986 831-8368	13986 831-8368	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$141	Each	10%	\$127	Other	F1	
13986 831-8369	13986 831-8369	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$262	Each	10%	\$254	Other	F1	
13986 831-8370	13986 831-8370	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$423	Each	10%	\$381	Other	F1	
13986 831-8371	13986 831-8371	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$564	Each	10%	\$508	Other	F1	
13986 831-8372	13986 831-8372	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$706	Each	10%	\$635	Other	F1	
13986 831-8373	13986 831-8373	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$159	Each	10%	\$143	Other	F1	
13986 831-8374	13986 831-8374	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$318	Each	10%	\$286	Other	F1	
13986 831-8375	13986 831-8375	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$476	Each	10%	\$429	Other	F1	
13986 831-8376	13986 831-8376	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$635	Each	10%	\$572	Other	F1	
13986 831-8377	13986 831-8377	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$794	Each	10%	\$714	Other	F1	
13986 831-8378	13986 831-8378	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$168	Each	10%	\$151	Other	F1	
13986 831-8379	13986 831-8379	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$335	Each	10%	\$302	Other	F1	
13986 831-8380	13986 831-8380	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$503	Each	10%	\$452	Other	F1	
13986 831-8381	13986 831-8381	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$670	Each	10%	\$603	Other	F1	
13986 831-8382	13986 831-8382	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$838	Each	10%	\$754	Other	F1	
13986 831-8383	13986 831-8383	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$176	Each	10%	\$159	Other	F1	
13986 831-8384	13986 831-8384	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$353	Each	10%	\$318	Other	F1	
13986 831-8385	13986 831-8385	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$529	Each	10%	\$476	Other	F1	
13986 831-8386	13986 831-8386	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$706	Each	10%	\$635	Other	F1	
13986 831-8387	13986 831-8387	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$862	Each	10%	\$794	Other	F1	
13986 831-8508	13986 831-8508	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13986 831-8509	13986 831-8509	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
13986 831-8510	13986 831-8510	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
13986 831-8511	13986 831-8511	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
13986 831-8512	13986 831-8512	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
13986 831-8513	13986 831-8513	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13986 831-8514	13986 831-8514	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8515	13986 831-8515	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8516	13986 831-8516	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8517	13986 831-8517	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8518	13986 831-8518	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
13986 831-8519	13986 831-8519	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
13986 831-8520	13986 831-8520	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
13986 831-8521	13986 831-8521	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
13986 831-8522	13986 831-8522	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
13986 831-8523	13986 831-8523	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
13986 831-8524	13986 831-8524	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
13986 831-8525	13986 831-8525	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
13986 831-8526	13986 831-8526	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
13986 831-8527	13986 831-8527	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
13986 831-8528	13986 831-8528	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1	
13986 831-8529	13986 831-8529	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1	
13986 831-8530	13986 831-8530	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3	\$110	Each	10%	\$99	Other	F1	
13986 831-8531	13986 831-8531	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4	\$147	Each	10%	\$132	Other	F1	
13986 831-8532	13986 831-8532	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5	\$184	Each	10%	\$166	Other	F1	
13986 831-8533	13986 831-8533	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1	
13986 831-8534	13986 831-8534	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$83	Each	10%	\$75	Other	F1	
13986 831-8535	13986 831-8535	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$124	Each	10%	\$112	Other	F1	
13986 831-8536	13986 831-8536	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$166	Each	10%	\$149	Other	F1	
13986 831-8537	13986 831-8537	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$207	Each	10%	\$186	Other	F1	
13986 831-8538	13986 831-8538	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$44	Each	10%	\$39	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13986 831-8539	13986 831-8539	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$87	Each	10%	\$79	Other	F1
13986 831-8540	13986 831-8540	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$131	Each	10%	\$118	Other	F1
13986 831-8541	13986 831-8541	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$175	Each	10%	\$157	Other	F1
13986 831-8542	13986 831-8542	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$219	Each	10%	\$197	Other	F1
13986 831-8543	13986 831-8543	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$46	Each	10%	\$41	Other	F1
13986 831-8544	13986 831-8544	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$92	Each	10%	\$83	Other	F1
13986 831-8545	13986 831-8545	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$138	Each	10%	\$124	Other	F1
13986 831-8546	13986 831-8546	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$184	Each	10%	\$166	Other	F1
13986 831-8547	13986 831-8547	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$230	Each	10%	\$207	Other	F1
13986 831-8548	13986 831-8548	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8549	13986 831-8549	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8550	13986 831-8550	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13986 831-8551	13986 831-8551	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13986 831-8552	13986 831-8552	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13986 831-8553	13986 831-8553	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8554	13986 831-8554	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8555	13986 831-8555	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8556	13986 831-8556	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8557	13986 831-8557	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8558	13986 831-8558	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13986 831-8559	13986 831-8559	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13986 831-8560	13986 831-8560	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13986 831-8561	13986 831-8561	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13986 831-8562	13986 831-8562	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13986 831-8563	13986 831-8563	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13986 831-8564	13986 831-8564	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13986 831-8565	13986 831-8565	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8566	13986 831-8566	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8567	13986 831-8567	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8628	13986 831-8628	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$22	Each	10%	\$20	Other	F1
13986 831-8629	13986 831-8629	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$44	Each	10%	\$40	Other	F1
13986 831-8630	13986 831-8630	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$66	Each	10%	\$60	Other	F1
13986 831-8631	13986 831-8631	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$88	Each	10%	\$79	Other	F1
13986 831-8632	13986 831-8632	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$110	Each	10%	\$99	Other	F1
13986 831-8633	13986 831-8633	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$22	Other	F1
13986 831-8634	13986 831-8634	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$50	Each	10%	\$45	Other	F1
13986 831-8635	13986 831-8635	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$75	Each	10%	\$67	Other	F1
13986 831-8636	13986 831-8636	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$99	Each	10%	\$89	Other	F1
13986 831-8637	13986 831-8637	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$124	Each	10%	\$112	Other	F1
13986 831-8638	13986 831-8638	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$26	Each	10%	\$24	Other	F1
13986 831-8639	13986 831-8639	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
13986 831-8640	13986 831-8640	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$79	Each	10%	\$71	Other	F1
13986 831-8641	13986 831-8641	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$105	Each	10%	\$94	Other	F1
13986 831-8642	13986 831-8642	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$131	Each	10%	\$118	Other	F1
13986 831-8643	13986 831-8643	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1	\$28	Each	10%	\$25	Other	F1
13986 831-8644	13986 831-8644	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$55	Each	10%	\$50	Other	F1
13986 831-8645	13986 831-8645	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$83	Each	10%	\$75	Other	F1
13986 831-8646	13986 831-8646	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$110	Each	10%	\$99	Other	F1
13986 831-8647	13986 831-8647	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$138	Each	10%	\$124	Other	F1
13986 831-8648	13986 831-8648	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13986 831-8649	13986 831-8649	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13986 831-8650	13986 831-8650	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13986 831-8651	13986 831-8651	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13986 831-8652	13986 831-8652	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 831-8653	13986 831-8653	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8654	13986 831-8654	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8655	13986 831-8655	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8656	13986 831-8656	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8657	13986 831-8657	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8658	13986 831-8658	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8659	13986 831-8659	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8660	13986 831-8660	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8661	13986 831-8661	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8662	13986 831-8662	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8663	13986 831-8663	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8664	13986 831-8664	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8665	13986 831-8665	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8666	13986 831-8666	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8667	13986 831-8667	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1
13986 831-8668	13986 831-8668	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1
13986 831-8669	13986 831-8669	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$110	Each	10%	\$99	Other	F1
13986 831-8670	13986 831-8670	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$147	Each	10%	\$132	Other	F1
13986 831-8671	13986 831-8671	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$184	Each	10%	\$166	Other	F1
13986 831-8672	13986 831-8672	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1
13986 831-8673	13986 831-8673	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$83	Each	10%	\$75	Other	F1
13986 831-8674	13986 831-8674	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$124	Each	10%	\$112	Other	F1
13986 831-8675	13986 831-8675	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$166	Each	10%	\$149	Other	F1
13986 831-8676	13986 831-8676	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$207	Each	10%	\$186	Other	F1
13986 831-8677	13986 831-8677	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$44	Each	10%	\$39	Other	F1
13986 831-8678	13986 831-8678	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$87	Each	10%	\$79	Other	F1
13986 831-8679	13986 831-8679	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1
13986 831-8680	13986 831-8680	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$175	Each	10%	\$157	Other	F1
13986 831-8681	13986 831-8681	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$219	Each	10%	\$197	Other	F1
13986 831-8682	13986 831-8682	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1
13986 831-8683	13986 831-8683	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$92	Each	10%	\$83	Other	F1
13986 831-8684	13986 831-8684	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$138	Each	10%	\$124	Other	F1
13986 831-8685	13986 831-8685	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$184	Each	10%	\$166	Other	F1
13986 831-8686	13986 831-8686	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$230	Each	10%	\$207	Other	F1
13986 831-8687	13986 831-8687	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8748	13986 831-8748	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8749	13986 831-8749	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8750	13986 831-8750	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 831-8752	13986 831-8752	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8753	13986 831-8753	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8754	13986 831-8754	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8755	13986 831-8755	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8756	13986 831-8756	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8757	13986 831-8757	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8758	13986 831-8758	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8759	13986 831-8759	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8760	13986 831-8760	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8761	13986 831-8761	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8762	13986 831-8762	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8763	13986 831-8763	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8764	13986 831-8764	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8765	13986 831-8765	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8766	13986 831-8766	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8767	13986 831-8767	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8768	13986 831-8768	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1
13986 831-8769	13986 831-8769	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1
13986 831-8770	13986 831-8770	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$110	Each	10%	\$99	Other	F1
13986 831-8771	13986 831-8771	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$147	Each	10%	\$132	Other	F1
13986 831-8772	13986 831-8772	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$184	Each	10%	\$166	Other	F1
13986 831-8773	13986 831-8773	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1
13986 831-8774	13986 831-8774	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$83	Each	10%	\$75	Other	F1
13986 831-8775	13986 831-8775	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$124	Each	10%	\$112	Other	F1
13986 831-8776	13986 831-8776	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$166	Each	10%	\$149	Other	F1
13986 831-8777	13986 831-8777	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$207	Each	10%	\$186	Other	F1
13986 831-8778	13986 831-8778	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$44	Each	10%	\$39	Other	F1
13986 831-8779	13986 831-8779	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$87	Each	10%	\$79	Other	F1
13986 831-8780	13986 831-8780	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1
13986 831-8781	13986 831-8781	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$175	Each	10%	\$157	Other	F1
13986 831-8782	13986 831-8782	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$219	Each	10%	\$197	Other	F1
13986 831-8783	13986 831-8783	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1
13986 831-8784	13986 831-8784	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$92	Each	10%	\$83	Other	F1
13986 831-8785	13986 831-8785	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$138	Each	10%	\$124	Other	F1
13986 831-8786	13986 831-8786	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$184	Each	10%	\$166	Other	F1
13986 831-8787	13986 831-8787	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$230	Each	10%	\$207	Other	F1
13986 831-8788	13986 831-8788	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8789	13986 831-8789	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8790	13986 831-8790	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8791	13986 831-8791	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8792	13986 831-8792	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-8793	13986 831-8793	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-8794	13986 831-8794	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM					
13986 831-8795	13986 831-8795	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8796	13986 831-8796	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8797	13986 831-8797	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8798	13986 831-8798	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8799	13986 831-8799	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8800	13986 831-8800	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8801	13986 831-8801	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8802	13986 831-8802	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8803	13986 831-8803	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
13986 831-8804	13986 831-8804	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
13986 831-8805	13986 831-8805	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
13986 831-8806	13986 831-8806	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
13986 831-8807	13986 831-8807	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
13986 831-8868	13986 831-8868	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1	\$15	Each	10%	\$13	Other	F1	
13986 831-8869	13986 831-8869	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2	\$29	Each	10%	\$26	Other	F1	
13986 831-8870	13986 831-8870	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3	\$44	Each	10%	\$40	Other	F1	
13986 831-8871	13986 831-8871	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4	\$59	Each	10%	\$53	Other	F1	
13986 831-8872	13986 831-8872	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5	\$74	Each	10%	\$66	Other	F1	
13986 831-8873	13986 831-8873	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1	\$17	Each	10%	\$15	Other	F1	
13986 831-8874	13986 831-8874	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2	\$33	Each	10%	\$30	Other	F1	
13986 831-8875	13986 831-8875	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3	\$50	Each	10%	\$45	Other	F1	
13986 831-8876	13986 831-8876	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4	\$66	Each	10%	\$60	Other	F1	
13986 831-8877	13986 831-8877	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5	\$83	Each	10%	\$75	Other	F1	
13986 831-8878	13986 831-8878	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$17	Each	10%	\$16	Other	F1	
13986 831-8879	13986 831-8879	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$35	Each	10%	\$31	Other	F1	
13986 831-8880	13986 831-8880	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$52	Each	10%	\$47	Other	F1	
13986 831-8881	13986 831-8881	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$70	Each	10%	\$63	Other	F1	
13986 831-8882	13986 831-8882	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$87	Each	10%	\$79	Other	F1	
13986 831-8883	13986 831-8883	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$18	Each	10%	\$17	Other	F1	
13986 831-8884	13986 831-8884	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$37	Each	10%	\$33	Other	F1	
13986 831-8885	13986 831-8885	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$55	Each	10%	\$50	Other	F1	
13986 831-8886	13986 831-8886	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$74	Each	10%	\$66	Other	F1	
13986 831-8887	13986 831-8887	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1	
13986 831-8888	13986 831-8888	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
13986 831-8889	13986 831-8889	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
13986 831-8890	13986 831-8890	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
13986 831-8891	13986 831-8891	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
13986 831-8892	13986 831-8892	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
13986 831-8893	13986 831-8893	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
13986 831-8894	13986 831-8894	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8895	13986 831-8895	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8896	13986 831-8896	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8897	13986 831-8897	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
13986 831-8898	13986 831-8898	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8899	13986 831-8899	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8900	13986 831-8900	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8901	13986 831-8901	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8902	13986 831-8902	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13986 831-8903	13986 831-8903	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1	
13986 831-8904	13986 831-8904	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1	
13986 831-8905	13986 831-8905	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1	
13986 831-8906	13986 831-8906	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1	
13986 831-8907	13986 831-8907	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1	
13986 831-8908	13986 831-8908	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$49	Each	10%	\$44	Other	F1	
13986 831-8909	13986 831-8909	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$97	Each	10%	\$87	Other	F1	
13986 831-8910	13986 831-8910	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$146	Each	10%	\$131	Other	F1	
13986 831-8911	13986 831-8911	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$194	Each	10%	\$175	Other	F1	
13986 831-8912	13986 831-8912	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$243	Each	10%	\$219	Other	F1	
13986 831-8913	13986 831-8913	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$56	Each	10%	\$49	Other	F1	
13986 831-8914	13986 831-8914	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$109	Each	10%	\$98	Other	F1	
13986 831-8915	13986 831-8915	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$164	Each	10%	\$148	Other	F1	
13986 831-8916	13986 831-8916	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$219	Each	10%	\$197	Other	F1	
13986 831-8917	13986 831-8917	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5	\$273	Each	10%	\$246	Other	F1	
13986 831-8918	13986 831-8918	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$58	Each	10%	\$52	Other	F1	
13986 831-8919	13986 831-8919	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$115	Each	10%	\$104	Other	F1	
13986 831-8920	13986 831-8920	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$173	Each	10%	\$156	Other	F1	
13986 831-8921	13986 831-8921	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$231	Each	10%	\$208	Other	F1	
13986 831-8922	13986 831-8922	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$288	Each	10%	\$260	Other	F1	
13986 831-8923	13986 831-8923	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$61	Each	10%	\$55	Other	F1	
13986 831-8924	13986 831-8924	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$121	Each	10%	\$109	Other	F1	
13986 831-8925	13986 831-8925	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$182	Each	10%	\$164	Other	F1	
13986 831-8926	13986 831-8926	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$243	Each	10%	\$219	Other	F1	
13986 831-8927	13986 831-8927	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$304	Each	10%	\$273	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 831-9048	13986 831-9048	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9049	13986 831-9049	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9050	13986 831-9050	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9051	13986 831-9051	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9052	13986 831-9052	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9053	13986 831-9053	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9054	13986 831-9054	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9055	13986 831-9055	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9056	13986 831-9056	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9057	13986 831-9057	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9058	13986 831-9058	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9059	13986 831-9059	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9060	13986 831-9060	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9061	13986 831-9061	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9062	13986 831-9062	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9063	13986 831-9063	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9064	13986 831-9064	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9065	13986 831-9065	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9066	13986 831-9066	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9067	13986 831-9067	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9068	13986 831-9068	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$13	Other	F1
13986 831-9069	13986 831-9069	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
13986 831-9070	13986 831-9070	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$44	Each	10%	\$40	Other	F1
13986 831-9071	13986 831-9071	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$59	Each	10%	\$53	Other	F1
13986 831-9072	13986 831-9072	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$74	Each	10%	\$66	Other	F1
13986 831-9073	13986 831-9073	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
13986 831-9074	13986 831-9074	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$33	Each	10%	\$30	Other	F1
13986 831-9075	13986 831-9075	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$50	Each	10%	\$45	Other	F1
13986 831-9076	13986 831-9076	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$66	Each	10%	\$60	Other	F1
13986 831-9077	13986 831-9077	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$83	Each	10%	\$75	Other	F1
13986 831-9078	13986 831-9078	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1
13986 831-9079	13986 831-9079	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1
13986 831-9080	13986 831-9080	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1
13986 831-9081	13986 831-9081	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$70	Each	10%	\$63	Other	F1
13986 831-9082	13986 831-9082	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$87	Each	10%	\$79	Other	F1
13986 831-9083	13986 831-9083	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$17	Other	F1
13986 831-9084	13986 831-9084	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$37	Each	10%	\$33	Other	F1
13986 831-9085	13986 831-9085	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$55	Each	10%	\$50	Other	F1
13986 831-9086	13986 831-9086	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$74	Each	10%	\$66	Other	F1
13986 831-9087	13986 831-9087	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$92	Each	10%	\$83	Other	F1
13986 831-9088	13986 831-9088	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9089	13986 831-9089	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 831-9090	13986 831-9090	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9091	13986 831-9091	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9092	13986 831-9092	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9093	13986 831-9093	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9094	13986 831-9094	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9095	13986 831-9095	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9096	13986 831-9096	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9097	13986 831-9097	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9098	13986 831-9098	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9099	13986 831-9099	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9100	13986 831-9100	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9101	13986 831-9101	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9102	13986 831-9102	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9103	13986 831-9103	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9104	13986 831-9104	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9105	13986 831-9105	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9106	13986 831-9106	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9107	13986 831-9107	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9168	13986 831-9168	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
13986 831-9169	13986 831-9169	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
13986 831-9170	13986 831-9170	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
13986 831-9171	13986 831-9171	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
13986 831-9172	13986 831-9172	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
13986 831-9173	13986 831-9173	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
13986 831-9174	13986 831-9174	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
13986 831-9175	13986 831-9175	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
13986 831-9176	13986 831-9176	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
13986 831-9177	13986 831-9177	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
13986 831-9178	13986 831-9178	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
13986 831-9179	13986 831-9179	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
13986 831-9180	13986 831-9180	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
13986 831-9181	13986 831-9181	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
13986 831-9182	13986 831-9182	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
13986 831-9183	13986 831-9183	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
13986 831-9184	13986 831-9184	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
13986 831-9185	13986 831-9185	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
13986 831-9186	13986 831-9186	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
13986 831-9187	13986 831-9187	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 831-9188	13986 831-9188	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9189	13986 831-9189	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9190	13986 831-9190	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9191	13986 831-9191	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9192	13986 831-9192	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9193	13986 831-9193	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9194	13986 831-9194	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9195	13986 831-9195	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9196	13986 831-9196	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9197	13986 831-9197	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9198	13986 831-9198	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9199	13986 831-9199	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9200	13986 831-9200	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9201	13986 831-9201	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9202	13986 831-9202	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9203	13986 831-9203	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9204	13986 831-9204	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9205	13986 831-9205	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9206	13986 831-9206	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9207	13986 831-9207	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9208	13986 831-9208	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9209	13986 831-9209	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9210	13986 831-9210	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9211	13986 831-9211	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9212	13986 831-9212	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9213	13986 831-9213	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9214	13986 831-9214	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9215	13986 831-9215	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9216	13986 831-9216	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9217	13986 831-9217	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9218	13986 831-9218	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9219	13986 831-9219	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9220	13986 831-9220	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9221	13986 831-9221	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9222	13986 831-9222	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9223	13986 831-9223	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9224	13986 831-9224	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9225	13986 831-9225	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9226	13986 831-9226	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9227	13986 831-9227	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9288	13986 831-9288	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9289	13986 831-9289	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9290	13986 831-9290	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9291	13986 831-9291	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9292	13986 831-9292	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 831-9293	13986 831-9293	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9294	13986 831-9294	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9295	13986 831-9295	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9296	13986 831-9296	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9297	13986 831-9297	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9298	13986 831-9298	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13986 831-9299	13986 831-9299	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13986 831-9300	13986 831-9300	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13986 831-9301	13986 831-9301	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13986 831-9302	13986 831-9302	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13986 831-9303	13986 831-9303	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13986 831-9304	13986 831-9304	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13986 831-9305	13986 831-9305	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13986 831-9306	13986 831-9306	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13986 831-9307	13986 831-9307	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13986 831-9308	13986 831-9308	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9309	13986 831-9309	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13986 831-9310	13986 831-9310	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13986 831-9311	13986 831-9311	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13986 831-9312	13986 831-9312	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13986 831-9313	13986 831-9313	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9314	13986 831-9314	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9315	13986 831-9315	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9316	13986 831-9316	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9317	13986 831-9317	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9318	13986 831-9318	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13986 831-9319	13986 831-9319	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13986 831-9320	13986 831-9320	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13986 831-9321	13986 831-9321	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13986 831-9322	13986 831-9322	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13986 831-9323	13986 831-9323	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1	\$0	Each	10%	\$0	Other	F1
13986 831-9324	13986 831-9324	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2	\$0	Each	10%	\$0	Other	F1
13986 831-9325	13986 831-9325	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3	\$0	Each	10%	\$0	Other	F1
13986 831-9326	13986 831-9326	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4	\$0	Each	10%	\$0	Other	F1
13986 831-9327	13986 831-9327	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5	\$0	Each	10%	\$0	Other	F1
13986 831-9328	13986 831-9328	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9329	13986 831-9329	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9330	13986 831-9330	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9331	13986 831-9331	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9332	13986 831-9332	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9333	13986 831-9333	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9334	13986 831-9334	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9335	13986 831-9335	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9336	13986 831-9336	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9337	13986 831-9337	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9338	13986 831-9338	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9339	13986 831-9339	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9340	13986 831-9340	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 831-9341	13986 831-9341	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9342	13986 831-9342	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9343	13986 831-9343	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13986 831-9344	13986 831-9344	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9345	13986 831-9345	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9346	13986 831-9346	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13986 831-9347	13986 831-9347	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13986 838-9394	13986 838-9394	Storage Unstructured	1 Year ProSupport Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9395	13986 838-9395	Storage Unstructured	2 Years ProSupport Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9396	13986 838-9396	Storage Unstructured	3 Years ProSupport Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9397	13986 838-9397	Storage Unstructured	4 Years ProSupport Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9398	13986 838-9398	Storage Unstructured	5 Years ProSupport Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9399	13986 838-9399	Storage Unstructured	1 Year ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9400	13986 838-9400	Storage Unstructured	2 Years ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9401	13986 838-9401	Storage Unstructured	3 Years ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9402	13986 838-9402	Storage Unstructured	4 Years ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9403	13986 838-9403	Storage Unstructured	5 Years ProSupport Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9404	13986 838-9404	Storage Unstructured	1 Year ProSupport Plus Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9405	13986 838-9405	Storage Unstructured	2 Years ProSupport Plus Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9406	13986 838-9406	Storage Unstructured	3 Years ProSupport Plus Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9407	13986 838-9407	Storage Unstructured	4 Years ProSupport Plus Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9408	13986 838-9408	Storage Unstructured	5 Years ProSupport Plus Next Business Day OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9409	13986 838-9409	Storage Unstructured	1 Year ProSupport Plus Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9410	13986 838-9410	Storage Unstructured	2 Years ProSupport Plus Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9411	13986 838-9411	Storage Unstructured	3 Years ProSupport Plus Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9412	13986 838-9412	Storage Unstructured	4 Years ProSupport Plus Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9413	13986 838-9413	Storage Unstructured	5 Years ProSupport Plus Mission Critical OneFS Base 4TB Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13986 838-9414	13986 838-9414	Storage Unstructured	1 Year ProSupport Next Business Day OneFS Base 8TB Software Support-Maintenance	\$653	Each	10%	\$588	Other	F1
13986 838-9415	13986 838-9415	Storage Unstructured	2 Years ProSupport Next Business Day OneFS Base 8TB Software Support-Maintenance	\$1,307	Each	10%	\$1,176	Other	F1
13986 838-9416	13986 838-9416	Storage Unstructured	3 Years ProSupport Next Business Day OneFS Base 8TB Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
13986 838-9417	13986 838-9417	Storage Unstructured	4 Years ProSupport Next Business Day OneFS Base 8TB Software Support-Maintenance	\$2,613	Each	10%	\$2,352	Other	F1
13986 838-9418	13986 838-9418	Storage Unstructured	5 Years ProSupport Next Business Day OneFS Base 8TB Software Support-Maintenance	\$3,267	Each	10%	\$2,940	Other	F1
13986 838-9419	13986 838-9419	Storage Unstructured	1 Year ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$817	Each	10%	\$735	Other	F1
13986 838-9420	13986 838-9420	Storage Unstructured	2 Years ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$1,633	Each	10%	\$1,470	Other	F1
13986 838-9421	13986 838-9421	Storage Unstructured	3 Years ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$2,450	Each	10%	\$2,205	Other	F1
13986 838-9422	13986 838-9422	Storage Unstructured	4 Years ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$3,267	Each	10%	\$2,940	Other	F1
13986 838-9423	13986 838-9423	Storage Unstructured	5 Years ProSupport Mission Critical OneFS Base 8TB Software Support-Maintenance	\$4,084	Each	10%	\$3,675	Other	F1
13986 838-9424	13986 838-9424	Storage Unstructured	1 Year ProSupport Plus Next Business Day OneFS Base 8TB Software Support-Maintenance	\$898	Each	10%	\$809	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 838-9425	13986 838-9425	Storage Unstructured	2 Years ProSupport Plus Next Business Day OneFS Base 8TB Software Support-Maintenance	\$1,797	Each	10%	\$1,617	Other	F1
13986 838-9426	13986 838-9426	Storage Unstructured	3 Years ProSupport Plus Next Business Day OneFS Base 8TB Software Support-Maintenance	\$2,695	Each	10%	\$2,426	Other	F1
13986 838-9427	13986 838-9427	Storage Unstructured	4 Years ProSupport Plus Next Business Day OneFS Base 8TB Software Support-Maintenance	\$3,593	Each	10%	\$3,234	Other	F1
13986 838-9428	13986 838-9428	Storage Unstructured	5 Years ProSupport Plus Next Business Day OneFS Base 8TB Software Support-Maintenance	\$4,492	Each	10%	\$4,043	Other	F1
13986 838-9429	13986 838-9429	Storage Unstructured	1 Year ProSupport Plus Mission Critical OneFS Base 8TB Software Support-Maintenance	\$980	Each	10%	\$882	Other	F1
13986 838-9430	13986 838-9430	Storage Unstructured	2 Years ProSupport Plus Mission Critical OneFS Base 8TB Software Support-Maintenance	\$1,960	Each	10%	\$1,764	Other	F1
13986 838-9431	13986 838-9431	Storage Unstructured	3 Years ProSupport Plus Mission Critical OneFS Base 8TB Software Support-Maintenance	\$2,940	Each	10%	\$2,646	Other	F1
13986 838-9432	13986 838-9432	Storage Unstructured	4 Years ProSupport Plus Mission Critical OneFS Base 8TB Software Support-Maintenance	\$3,920	Each	10%	\$3,528	Other	F1
13986 838-9433	13986 838-9433	Storage Unstructured	5 Years ProSupport Plus Mission Critical OneFS Base 8TB Software Support-Maintenance	\$4,900	Each	10%	\$4,410	Other	F1
13986 838-9434	13986 838-9434	Storage Unstructured	1 Year ProSupport Next Business Day OneFS Base 16TB Software Support-Maintenance	\$1,400	Each	10%	\$1,260	Other	F1
13986 838-9435	13986 838-9435	Storage Unstructured	2 Years ProSupport Next Business Day OneFS Base 16TB Software Support-Maintenance	\$2,800	Each	10%	\$2,520	Other	F1
13986 838-9436	13986 838-9436	Storage Unstructured	3 Years ProSupport Next Business Day OneFS Base 16TB Software Support-Maintenance	\$4,200	Each	10%	\$3,780	Other	F1
13986 838-9437	13986 838-9437	Storage Unstructured	4 Years ProSupport Next Business Day OneFS Base 16TB Software Support-Maintenance	\$5,600	Each	10%	\$5,040	Other	F1
13986 838-9438	13986 838-9438	Storage Unstructured	5 Years ProSupport Next Business Day OneFS Base 16TB Software Support-Maintenance	\$7,000	Each	10%	\$6,300	Other	F1
13986 838-9439	13986 838-9439	Storage Unstructured	1 Year ProSupport Mission Critical OneFS Base 16TB Software Support-Maintenance	\$1,750	Each	10%	\$1,575	Other	F1
13986 838-9440	13986 838-9440	Storage Unstructured	2 Years ProSupport Mission Critical OneFS Base 16TB Software Support-Maintenance	\$3,500	Each	10%	\$3,150	Other	F1
13986 838-9441	13986 838-9441	Storage Unstructured	3 Years ProSupport Mission Critical OneFS Base 16TB Software Support-Maintenance	\$5,250	Each	10%	\$4,725	Other	F1
13986 838-9442	13986 838-9442	Storage Unstructured	4 Years ProSupport Mission Critical OneFS Base 16TB Software Support-Maintenance	\$7,000	Each	10%	\$6,300	Other	F1
13986 838-9443	13986 838-9443	Storage Unstructured	5 Years ProSupport Mission Critical OneFS Base 16TB Software Support-Maintenance	\$8,750	Each	10%	\$7,875	Other	F1
13986 838-9444	13986 838-9444	Storage Unstructured	1 Year ProSupport Plus Next Business Day OneFS Base 16TB Software Support-Maintenance	\$1,925	Each	10%	\$1,733	Other	F1
13986 838-9445	13986 838-9445	Storage Unstructured	2 Years ProSupport Plus Next Business Day OneFS Base 16TB Software Support-Maintenance	\$3,850	Each	10%	\$3,465	Other	F1
13986 838-9446	13986 838-9446	Storage Unstructured	3 Years ProSupport Plus Next Business Day OneFS Base 16TB Software Support-Maintenance	\$5,775	Each	10%	\$5,198	Other	F1
13986 838-9447	13986 838-9447	Storage Unstructured	4 Years ProSupport Plus Next Business Day OneFS Base 16TB Software Support-Maintenance	\$7,700	Each	10%	\$6,930	Other	F1
13986 838-9448	13986 838-9448	Storage Unstructured	5 Years ProSupport Plus Next Business Day OneFS Base 16TB Software Support-Maintenance	\$9,625	Each	10%	\$8,663	Other	F1
13986 838-9449	13986 838-9449	Storage Unstructured	1 Year ProSupport Plus Mission Critical OneFS Base 16TB Software Support-Maintenance	\$2,100	Each	10%	\$1,890	Other	F1
13986 838-9450	13986 838-9450	Storage Unstructured	2 Years ProSupport Plus Mission Critical OneFS Base 16TB Software Support-Maintenance	\$4,200	Each	10%	\$3,780	Other	F1
13986 838-9451	13986 838-9451	Storage Unstructured	3 Years ProSupport Plus Mission Critical OneFS Base 16TB Software Support-Maintenance	\$6,300	Each	10%	\$5,670	Other	F1
13986 838-9452	13986 838-9452	Storage Unstructured	4 Years ProSupport Plus Mission Critical OneFS Base 16TB Software Support-Maintenance	\$8,400	Each	10%	\$7,560	Other	F1
13986 838-9453	13986 838-9453	Storage Unstructured	5 Years ProSupport Plus Mission Critical OneFS Base 16TB Software Support-Maintenance	\$10,500	Each	10%	\$9,450	Other	F1
13986 843-7757	13986 843-7757	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$48,476	Each	10%	\$43,628	Other	F1
13986 843-7781	13986 843-7781	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$48,476	Each	10%	\$43,628	Other	F1
13986 843-7782	13986 843-7782	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$56,555	Each	10%	\$50,900	Other	F1
13986 843-7783	13986 843-7783	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$24,238	Each	10%	\$21,814	Other	F1
13986 843-7784	13986 843-7784	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$8,079	Each	10%	\$7,271	Other	F1
13986 843-7785	13986 843-7785	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$16,159	Each	10%	\$14,543	Other	F1
13986 843-7786	13986 843-7786	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$24,238	Each	10%	\$21,814	Other	F1
13986 843-7788	13986 843-7788	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$40,397	Each	10%	\$36,357	Other	F1
13986 843-7789	13986 843-7789	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$56,555	Each	10%	\$50,900	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986 843-7790	13986 843-7790	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$8,079	Each	10%	\$7,271	Other	F1
13986 843-7791	13986 843-7791	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$32,317	Each	10%	\$29,086	Other	F1
13986 843-7792	13986 843-7792	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$32,317	Each	10%	\$29,086	Other	F1
13986 843-7794	13986 843-7794	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$40,397	Each	10%	\$36,357	Other	F1
13986 843-7800	13986 843-7800	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$16,159	Each	10%	\$14,543	Other	F1
13986 847-3953	13986 847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
13986 847-3954	13986 847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
13986 847-6129	13986 847-6129	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$16,159	Each	10%	\$14,543	Other	F1
13986 847-6130	13986 847-6130	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$32,317	Each	10%	\$29,086	Other	F1
13986 847-6131	13986 847-6131	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$48,476	Each	10%	\$43,628	Other	F1
13986 847-6132	13986 847-6132	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$64,635	Each	10%	\$58,171	Other	F1
13986 847-6133	13986 847-6133	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$80,793	Each	10%	\$72,714	Other	F1
13986 847-6134	13986 847-6134	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$96,952	Each	10%	\$87,257	Other	F1
13986 847-6135	13986 847-6135	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$113,111	Each	10%	\$101,800	Other	F1
13986 951-2015	13986 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13986 975-3461	13986 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13986 984-3267	13986 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
13986 989-3439	13986 989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13986 992-6149	13986 992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
14816 460-5909	14816 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1
14816 460-8531	14816 460-8531	Storage Unstructured	Acceptancedocuments are not required.	\$168	Each	10%	\$151	Other	F1
14816 460-9900	14816 460-9900	Storage Unstructured	OCONUS Delivery - PowerVault	\$0	Each	10%	\$0	Other	F1
14816 461-0497	14816 461-0497	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14816 468-8025	14816 468-8025	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized	\$375	Each	10%	\$338	Other	F1
14816 468-8026	14816 468-8026	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
14816 468-8027	14816 468-8027	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
14816 468-8028	14816 468-8028	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
14816 468-8029	14816 468-8029	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13988 460-5909	13988 460-5909	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$0	Each	10%	\$0	Other	F1
13988 460-8531	13988 460-8531	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$168	Each	10%	\$151	Other	F1
13988 460-9052	13988 460-9052	Storage Unstructured	Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
13988 460-9900	13988 460-9900	Storage Unstructured	OCONUS Delivery - PowerVault	\$0	Each	10%	\$0	Other	F1
13988 461-0497	13988 461-0497	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
13988 468-8025	13988 468-8025	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
13988 468-8026	13988 468-8026	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$375	Each	10%	\$338	Other	F1
13988 468-8027	13988 468-8027	Storage Unstructured	Africa Power Vault OCONUS Delivery	\$250	Each	10%	\$225	Other	F1
13988 468-8028	13988 468-8028	Storage Unstructured	Americas (Non US) Power Vault OCONUS Delivery	\$175	Each	10%	\$158	Other	F1
13988 468-8029	13988 468-8029	Storage Unstructured	Asian Pacific (APJ) Power Vault OCONUS Delivery	\$125	Each	10%	\$113	Other	F1
13988 806-7308	13988 806-7308	Storage Unstructured	Europe Power Vault OCONUS Delivery	\$625	Each	10%	\$563	Other	F1
13988 812-4005	13988 812-4005	Storage Unstructured	Middle East (ME) Power Vault OCONUS Delivery	\$0	Each	10%	\$0	Other	F1
			Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$300	Each	10%	\$270	Other	F1
			ProDeploy Plus Training Credits 300 Redeem at education.dellemc.com Expires 1Yr from Order Date	\$300	Each	10%	\$270	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 822-3179	13988 822-3179	Storage Unstructured	Partner Success Program Management	\$100	Each	10%	\$90	Other	F1
13988 825-8623	13988 825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
13988 825-8624	13988 825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
13988 829-3026	13988 829-3026	Storage Unstructured	Basic Deployment for PowerScale Node	\$525	Each	10%	\$473	Other	F1
13988 829-3033	13988 829-3033	Storage Unstructured	ProDeploy Plus for PowerScale Node	\$1,030	Each	10%	\$927	Other	F1
13988 829-3034	13988 829-3034	Storage Unstructured	ProDeploy for PowerScale Node	\$595	Each	10%	\$536	Other	F1
13988 831-4022	13988 831-4022	Storage Unstructured	Basic Hardware Services Business Hours 5x10 Next Business Day Parts Delivery Initial Year	\$0	Each	10%	\$0	Other	F1
13988 831-4023	13988 831-4023	Storage Unstructured	Dell Hardware Limited Warranty Initial Year	\$137	Each	10%	\$124	Other	F1
13988 831-4024	13988 831-4024	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$82	Each	10%	\$74	Other	F1
13988 831-4025	13988 831-4025	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$120	Each	10%	\$108	Other	F1
13988 831-4026	13988 831-4026	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$203	Each	10%	\$183	Other	F1
13988 831-4027	13988 831-4027	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$285	Each	10%	\$257	Other	F1
13988 831-4028	13988 831-4028	Storage Unstructured	ProSupport Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$367	Each	10%	\$330	Other	F1
13988 831-4031	13988 831-4031	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 1 Year	\$69	Each	10%	\$62	Other	F1
13988 831-4032	13988 831-4032	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 2 Years	\$101	Each	10%	\$91	Other	F1
13988 831-4033	13988 831-4033	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 3 Years	\$169	Each	10%	\$152	Other	F1
13988 831-4034	13988 831-4034	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 4 Years	\$238	Each	10%	\$214	Other	F1
13988 831-4035	13988 831-4035	Storage Unstructured	ProSupport 7x24 HW-SW Tech Support and Assistance 5 Years	\$307	Each	10%	\$276	Other	F1
13988 831-4038	13988 831-4038	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$130	Each	10%	\$117	Other	F1
13988 831-4039	13988 831-4039	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$170	Each	10%	\$153	Other	F1
13988 831-4040	13988 831-4040	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$300	Each	10%	\$270	Other	F1
13988 831-4041	13988 831-4041	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$430	Each	10%	\$387	Other	F1
13988 831-4042	13988 831-4042	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$561	Each	10%	\$505	Other	F1
13988 831-4045	13988 831-4045	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$59	Each	10%	\$53	Other	F1
13988 831-4046	13988 831-4046	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$78	Each	10%	\$70	Other	F1
13988 831-4047	13988 831-4047	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$137	Each	10%	\$123	Other	F1
13988 831-4048	13988 831-4048	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$196	Each	10%	\$176	Other	F1
13988 831-4049	13988 831-4049	Storage Unstructured	ProSupport Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$255	Each	10%	\$230	Other	F1
13988 831-4052	13988 831-4052	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year	\$61	Each	10%	\$55	Other	F1
13988 831-4053	13988 831-4053	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 1 Year Extended	\$105	Each	10%	\$95	Other	F1
13988 831-4054	13988 831-4054	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 2 Years Extended	\$166	Each	10%	\$149	Other	F1
13988 831-4055	13988 831-4055	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 3 Years Extended	\$228	Each	10%	\$205	Other	F1
13988 831-4056	13988 831-4056	Storage Unstructured	ProSupport Plus Next Business Day On-Site Service After Problem Diagnosis 4 Years Extended	\$289	Each	10%	\$260	Other	F1
13988 831-4059	13988 831-4059	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 1 Year	\$147	Each	10%	\$132	Other	F1
13988 831-4060	13988 831-4060	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 2 Years	\$250	Each	10%	\$225	Other	F1
13988 831-4061	13988 831-4061	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 3 Years	\$397	Each	10%	\$357	Other	F1
13988 831-4062	13988 831-4062	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 4 Years	\$543	Each	10%	\$489	Other	F1
13988 831-4063	13988 831-4063	Storage Unstructured	ProSupport Plus 7x24 HW-SW Tech Support and Assistance 5 Years	\$690	Each	10%	\$621	Other	F1

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13988 831-4066	13988 831-4066	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year	\$91	Each	10%	\$82	Other	F1
13988 831-4067	13988 831-4067	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 1 Year Extended	\$146	Each	10%	\$131	Other	F1
13988 831-4068	13988 831-4068	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 Years Extended	\$238	Each	10%	\$214	Other	F1
13988 831-4069	13988 831-4069	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 Years Extended	\$329	Each	10%	\$296	Other	F1
13988 831-4070	13988 831-4070	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 4 Years Extended	\$420	Each	10%	\$378	Other	F1
13988 831-4073	13988 831-4073	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 1 Year	\$136	Each	10%	\$122	Other	F1
13988 831-4074	13988 831-4074	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 2 Years	\$217	Each	10%	\$195	Other	F1
13988 831-4075	13988 831-4075	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 3 Years	\$352	Each	10%	\$317	Other	F1
13988 831-4076	13988 831-4076	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 4 Years	\$488	Each	10%	\$439	Other	F1
13988 831-4077	13988 831-4077	Storage Unstructured	ProSupport Plus Mission Critical 7x24 HW-SW Tech Support and Assistance 5 Years	\$624	Each	10%	\$562	Other	F1
13988 831-4088	13988 831-4088	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$290	Each	10%	\$261	Other	F1
13988 831-4089	13988 831-4089	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$869	Each	10%	\$782	Other	F1
13988 831-4090	13988 831-4090	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$1,158	Each	10%	\$1,043	Other	F1
13988 831-4091	13988 831-4091	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$1,448	Each	10%	\$1,303	Other	F1
13988 831-4092	13988 831-4092	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$362	Each	10%	\$326	Other	F1
13988 831-4093	13988 831-4093	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$1,086	Each	10%	\$977	Other	F1
13988 831-4094	13988 831-4094	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$1,448	Each	10%	\$1,303	Other	F1
13988 831-4095	13988 831-4095	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$1,810	Each	10%	\$1,629	Other	F1
13988 831-4096	13988 831-4096	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$398	Each	10%	\$358	Other	F1
13988 831-4097	13988 831-4097	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$1,195	Each	10%	\$1,075	Other	F1
13988 831-4098	13988 831-4098	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$1,593	Each	10%	\$1,434	Other	F1
13988 831-4099	13988 831-4099	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$1,991	Each	10%	\$1,792	Other	F1
13988 831-4100	13988 831-4100	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$434	Each	10%	\$391	Other	F1
13988 831-4101	13988 831-4101	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$1,303	Each	10%	\$1,173	Other	F1
13988 831-4102	13988 831-4102	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$1,738	Each	10%	\$1,564	Other	F1
13988 831-4103	13988 831-4103	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$2,172	Each	10%	\$1,955	Other	F1
13988 831-4104	13988 831-4104	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$579	Each	10%	\$521	Other	F1
13988 831-4105	13988 831-4105	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$724	Each	10%	\$652	Other	F1
13988 831-4106	13988 831-4106	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$796	Each	10%	\$717	Other	F1
13988 831-4107	13988 831-4107	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$869	Each	10%	\$782	Other	F1
13988 831-4108	13988 831-4108	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$107	Each	10%	\$96	Other	F1
13988 831-4109	13988 831-4109	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$282	Each	10%	\$254	Other	F1
13988 831-4110	13988 831-4110	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$389	Each	10%	\$350	Other	F1
13988 831-4111	13988 831-4111	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$497	Each	10%	\$447	Other	F1
13988 831-4112	13988 831-4112	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 4 Years	\$272	Each	10%	\$245	Other	F1
13988 831-4113	13988 831-4113	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 5 Years	\$349	Each	10%	\$314	Other	F1
13988 831-4114	13988 831-4114	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 1 Year	\$78	Each	10%	\$70	Other	F1
13988 831-4115	13988 831-4115	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 3 Years	\$194	Each	10%	\$175	Other	F1
13988 831-4132	13988 831-4132	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$162	Each	10%	\$146	Other	F1
13988 831-4133	13988 831-4133	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$486	Each	10%	\$437	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 831-4134	13988 831-4134	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$648	Each	10%	\$583	Other	F1
13988 831-4135	13988 831-4135	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$810	Each	10%	\$729	Other	F1
13988 831-4136	13988 831-4136	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$203	Each	10%	\$182	Other	F1
13988 831-4137	13988 831-4137	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$608	Each	10%	\$547	Other	F1
13988 831-4138	13988 831-4138	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$810	Each	10%	\$729	Other	F1
13988 831-4139	13988 831-4139	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$1,013	Each	10%	\$911	Other	F1
13988 831-4140	13988 831-4140	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 1 Year	\$223	Each	10%	\$200	Other	F1
13988 831-4141	13988 831-4141	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 3 Years	\$668	Each	10%	\$601	Other	F1
13988 831-4142	13988 831-4142	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 4 Years	\$891	Each	10%	\$802	Other	F1
13988 831-4143	13988 831-4143	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 5 Years	\$1,114	Each	10%	\$1,002	Other	F1
13988 831-4144	13988 831-4144	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 1 Year	\$243	Each	10%	\$219	Other	F1
13988 831-4145	13988 831-4145	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 3 Years	\$729	Each	10%	\$656	Other	F1
13988 831-4146	13988 831-4146	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 4 Years	\$972	Each	10%	\$875	Other	F1
13988 831-4147	13988 831-4147	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 5 Years	\$1,215	Each	10%	\$1,094	Other	F1
13988 831-4148	13988 831-4148	Storage Unstructured	ProSupport Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$324	Each	10%	\$292	Other	F1
13988 831-4149	13988 831-4149	Storage Unstructured	ProSupport Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$405	Each	10%	\$365	Other	F1
13988 831-4150	13988 831-4150	Storage Unstructured	ProSupport Plus Next Business Day On-Site Capacity Add-On Per Terabyte 2 Years	\$446	Each	10%	\$401	Other	F1
13988 831-4151	13988 831-4151	Storage Unstructured	ProSupport Plus Mission Critical 4-Hour 7x24 On-Site Capacity Add-On Per Terabyte 2 Years	\$486	Each	10%	\$437	Other	F1
13988 831-4152	13988 831-4152	Storage Unstructured	Restricted ProSupport One for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$176	Each	10%	\$159	Other	F1
13988 831-4153	13988 831-4153	Storage Unstructured	Restricted ProSupport One Mission Critical for Data Center 7x24 HW-SW Technical Support Assistance 2 Years	\$116	Each	10%	\$104	Other	F1
13988 831-4164	13988 831-4164	Storage Unstructured	Keep Your Hard Drive 2 Years	\$70	Each	10%	\$63	Other	F1
13988 831-4165	13988 831-4165	Storage Unstructured	Keep Your Hard Drive 5 Years	\$175	Each	10%	\$157	Other	F1
13988 831-4166	13988 831-4166	Storage Unstructured	Keep Your Hard Drive 4 Years	\$140	Each	10%	\$126	Other	F1
13988 831-4167	13988 831-4167	Storage Unstructured	Keep Your Hard Drive 3 Years	\$105	Each	10%	\$94	Other	F1
13988 831-4168	13988 831-4168	Storage Unstructured	Keep Your Hard Drive 1 Year	\$35	Each	10%	\$31	Other	F1
13988 831-4620	13988 831-4620	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 2 Years	\$422	Each	10%	\$379	Other	F1
13988 831-4621	13988 831-4621	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 3 Years	\$569	Each	10%	\$512	Other	F1
13988 831-4622	13988 831-4622	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 4 Years	\$872	Each	10%	\$784	Other	F1
13988 831-4623	13988 831-4623	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 5 Years	\$1,157	Each	10%	\$1,041	Other	F1
13988 831-4624	13988 831-4624	Storage Unstructured	Dell Onsite Diagnosis Service Next Business Day 1 Year	\$273	Each	10%	\$246	Other	F1
13988 831-4625	13988 831-4625	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 2 Years	\$780	Each	10%	\$702	Other	F1
13988 831-4626	13988 831-4626	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 3 Years	\$1,054	Each	10%	\$948	Other	F1
13988 831-4627	13988 831-4627	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 4 Years	\$1,613	Each	10%	\$1,452	Other	F1
13988 831-4628	13988 831-4628	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 5 Years	\$2,140	Each	10%	\$1,926	Other	F1
13988 831-4629	13988 831-4629	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24 1 Year	\$505	Each	10%	\$454	Other	F1
13988 831-5273	13988 831-5273	Storage Unstructured	Basic Deployment for PowerScale Expansion	\$525	Each	10%	\$473	Other	F1
13988 831-5274	13988 831-5274	Storage Unstructured	ProDeploy Plus for PowerScale Expansion	\$1,120	Each	10%	\$1,008	Other	F1
13988 831-5275	13988 831-5275	Storage Unstructured	ProDeploy for PowerScale Expansion	\$595	Each	10%	\$536	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 831-6740	13988 831-6740	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,867	Each	10%	\$1,680	Other	F1
13988 831-6741	13988 831-6741	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,733	Each	10%	\$3,360	Other	F1
13988 831-6742	13988 831-6742	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,600	Each	10%	\$5,040	Other	F1
13988 831-6743	13988 831-6743	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,467	Each	10%	\$6,720	Other	F1
13988 831-6744	13988 831-6744	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,333	Each	10%	\$8,400	Other	F1
13988 831-6745	13988 831-6745	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,333	Each	10%	\$2,100	Other	F1
13988 831-6746	13988 831-6746	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,667	Each	10%	\$4,200	Other	F1
13988 831-6747	13988 831-6747	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,000	Each	10%	\$6,300	Other	F1
13988 831-6748	13988 831-6748	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,333	Each	10%	\$8,400	Other	F1
13988 831-6749	13988 831-6749	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,667	Each	10%	\$10,500	Other	F1
13988 831-6750	13988 831-6750	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,567	Each	10%	\$2,310	Other	F1
13988 831-6751	13988 831-6751	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$5,133	Each	10%	\$4,620	Other	F1
13988 831-6752	13988 831-6752	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$7,700	Each	10%	\$6,930	Other	F1
13988 831-6753	13988 831-6753	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$10,267	Each	10%	\$9,240	Other	F1
13988 831-6754	13988 831-6754	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,833	Each	10%	\$11,550	Other	F1
13988 831-6755	13988 831-6755	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,800	Each	10%	\$2,520	Other	F1
13988 831-6756	13988 831-6756	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,600	Each	10%	\$5,040	Other	F1
13988 831-6757	13988 831-6757	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,400	Each	10%	\$7,560	Other	F1
13988 831-6758	13988 831-6758	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$11,200	Each	10%	\$10,080	Other	F1
13988 831-6759	13988 831-6759	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$14,000	Each	10%	\$12,600	Other	F1
13988 831-6780	13988 831-6780	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
13988 831-6781	13988 831-6781	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
13988 831-6782	13988 831-6782	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
13988 831-6783	13988 831-6783	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
13988 831-6784	13988 831-6784	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
13988 831-6785	13988 831-6785	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
13988 831-6786	13988 831-6786	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
13988 831-6787	13988 831-6787	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
13988 831-6788	13988 831-6788	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
13988 831-6789	13988 831-6789	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
13988 831-6790	13988 831-6790	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1
13988 831-6791	13988 831-6791	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1
13988 831-6792	13988 831-6792	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1
13988 831-6793	13988 831-6793	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
13988 831-6794	13988 831-6794	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
13988 831-6795	13988 831-6795	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
13988 831-6796	13988 831-6796	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
13988 831-6797	13988 831-6797	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 831-6798	13988 831-6798	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
13988 831-6799	13988 831-6799	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1
13988 831-6800	13988 831-6800	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$954	Each	10%	\$859	Other	F1
13988 831-6801	13988 831-6801	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$1,908	Each	10%	\$1,717	Other	F1
13988 831-6802	13988 831-6802	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$2,862	Each	10%	\$2,576	Other	F1
13988 831-6803	13988 831-6803	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$3,816	Each	10%	\$3,435	Other	F1
13988 831-6804	13988 831-6804	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$4,770	Each	10%	\$4,293	Other	F1
13988 831-6805	13988 831-6805	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,073	Each	10%	\$966	Other	F1
13988 831-6806	13988 831-6806	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,147	Each	10%	\$1,932	Other	F1
13988 831-6807	13988 831-6807	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,220	Each	10%	\$2,898	Other	F1
13988 831-6808	13988 831-6808	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,293	Each	10%	\$3,864	Other	F1
13988 831-6809	13988 831-6809	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,367	Each	10%	\$4,830	Other	F1
13988 831-6810	13988 831-6810	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$1,133	Each	10%	\$1,020	Other	F1
13988 831-6811	13988 831-6811	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$2,266	Each	10%	\$2,039	Other	F1
13988 831-6812	13988 831-6812	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$3,399	Each	10%	\$3,059	Other	F1
13988 831-6813	13988 831-6813	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$4,532	Each	10%	\$4,079	Other	F1
13988 831-6814	13988 831-6814	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$5,665	Each	10%	\$5,098	Other	F1
13988 831-6815	13988 831-6815	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,193	Each	10%	\$1,073	Other	F1
13988 831-6816	13988 831-6816	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,385	Each	10%	\$2,147	Other	F1
13988 831-6817	13988 831-6817	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,578	Each	10%	\$3,220	Other	F1
13988 831-6818	13988 831-6818	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,770	Each	10%	\$4,293	Other	F1
13988 831-6819	13988 831-6819	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,963	Each	10%	\$5,367	Other	F1
13988 831-6820	13988 831-6820	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
13988 831-6821	13988 831-6821	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
13988 831-6822	13988 831-6822	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
13988 831-6823	13988 831-6823	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1
13988 831-6824	13988 831-6824	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
13988 831-6825	13988 831-6825	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
13988 831-6826	13988 831-6826	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
13988 831-6827	13988 831-6827	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
13988 831-6828	13988 831-6828	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
13988 831-6829	13988 831-6829	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
13988 831-6830	13988 831-6830	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1
13988 831-6831	13988 831-6831	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1
13988 831-6832	13988 831-6832	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1
13988 831-6833	13988 831-6833	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
13988 831-6834	13988 831-6834	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
13988 831-6835	13988 831-6835	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 831-6836	13988 831-6836	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
13988 831-6837	13988 831-6837	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
13988 831-6838	13988 831-6838	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
13988 831-6839	13988 831-6839	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
13988 831-6840	13988 831-6840	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,198	Each	10%	\$1,078	Other	F1
13988 831-6841	13988 831-6841	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,396	Each	10%	\$2,157	Other	F1
13988 831-6842	13988 831-6842	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$3,595	Each	10%	\$3,235	Other	F1
13988 831-6843	13988 831-6843	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$4,793	Each	10%	\$4,314	Other	F1
13988 831-6844	13988 831-6844	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$5,991	Each	10%	\$5,392	Other	F1
13988 831-6845	13988 831-6845	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,348	Each	10%	\$1,213	Other	F1
13988 831-6846	13988 831-6846	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,696	Each	10%	\$2,426	Other	F1
13988 831-6847	13988 831-6847	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,044	Each	10%	\$3,640	Other	F1
13988 831-6848	13988 831-6848	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,392	Each	10%	\$4,853	Other	F1
13988 831-6849	13988 831-6849	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$6,740	Each	10%	\$6,066	Other	F1
13988 831-6850	13988 831-6850	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,423	Each	10%	\$1,281	Other	F1
13988 831-6851	13988 831-6851	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,846	Each	10%	\$2,561	Other	F1
13988 831-6852	13988 831-6852	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,269	Each	10%	\$3,842	Other	F1
13988 831-6853	13988 831-6853	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,692	Each	10%	\$5,122	Other	F1
13988 831-6854	13988 831-6854	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,115	Each	10%	\$6,403	Other	F1
13988 831-6855	13988 831-6855	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,498	Each	10%	\$1,348	Other	F1
13988 831-6856	13988 831-6856	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,996	Each	10%	\$2,696	Other	F1
13988 831-6857	13988 831-6857	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,493	Each	10%	\$4,044	Other	F1
13988 831-6858	13988 831-6858	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,991	Each	10%	\$5,392	Other	F1
13988 831-6859	13988 831-6859	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,489	Each	10%	\$6,740	Other	F1
13988 831-6860	13988 831-6860	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
13988 831-6861	13988 831-6861	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
13988 831-6862	13988 831-6862	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
13988 831-6863	13988 831-6863	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
13988 831-6864	13988 831-6864	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
13988 831-6865	13988 831-6865	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1
13988 831-6866	13988 831-6866	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1
13988 831-6867	13988 831-6867	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1
13988 831-6868	13988 831-6868	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1
13988 831-6869	13988 831-6869	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1
13988 831-6870	13988 831-6870	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
13988 831-6871	13988 831-6871	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1
13988 831-6872	13988 831-6872	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1
13988 831-6873	13988 831-6873	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 831-6874	13988 831-6874	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$77	Other	F1
13988 831-6875	13988 831-6875	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1
13988 831-6876	13988 831-6876	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$36	Each	10%	\$32	Other	F1
13988 831-6877	13988 831-6877	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$54	Each	10%	\$49	Other	F1
13988 831-6878	13988 831-6878	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1
13988 831-6879	13988 831-6879	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$90	Each	10%	\$81	Other	F1
13988 831-6880	13988 831-6880	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,398	Each	10%	\$2,158	Other	F1
13988 831-6881	13988 831-6881	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$4,796	Each	10%	\$4,317	Other	F1
13988 831-6882	13988 831-6882	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$7,195	Each	10%	\$6,475	Other	F1
13988 831-6883	13988 831-6883	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$9,593	Each	10%	\$8,634	Other	F1
13988 831-6884	13988 831-6884	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$11,991	Each	10%	\$10,792	Other	F1
13988 831-6885	13988 831-6885	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,698	Each	10%	\$2,428	Other	F1
13988 831-6886	13988 831-6886	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$5,396	Each	10%	\$4,856	Other	F1
13988 831-6887	13988 831-6887	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$8,094	Each	10%	\$7,285	Other	F1
13988 831-6888	13988 831-6888	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$10,792	Each	10%	\$9,713	Other	F1
13988 831-6889	13988 831-6889	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$13,490	Each	10%	\$12,141	Other	F1
13988 831-6890	13988 831-6890	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 1 Year	\$2,848	Each	10%	\$2,563	Other	F1
13988 831-6891	13988 831-6891	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 2 Years	\$5,696	Each	10%	\$5,126	Other	F1
13988 831-6892	13988 831-6892	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 3 Years	\$8,544	Each	10%	\$7,689	Other	F1
13988 831-6893	13988 831-6893	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 4 Years	\$11,392	Each	10%	\$10,252	Other	F1
13988 831-6894	13988 831-6894	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 5 Years	\$14,240	Each	10%	\$12,816	Other	F1
13988 831-6895	13988 831-6895	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,998	Each	10%	\$2,698	Other	F1
13988 831-6896	13988 831-6896	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$5,996	Each	10%	\$5,396	Other	F1
13988 831-6897	13988 831-6897	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$8,993	Each	10%	\$8,094	Other	F1
13988 831-6898	13988 831-6898	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$11,991	Each	10%	\$10,792	Other	F1
13988 831-6899	13988 831-6899	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$14,989	Each	10%	\$13,490	Other	F1
13988 831-6900	13988 831-6900	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$29	Each	10%	\$26	Other	F1
13988 831-6901	13988 831-6901	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$58	Each	10%	\$52	Other	F1
13988 831-6902	13988 831-6902	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$86	Each	10%	\$78	Other	F1
13988 831-6903	13988 831-6903	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$115	Each	10%	\$104	Other	F1
13988 831-6904	13988 831-6904	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$144	Each	10%	\$130	Other	F1
13988 831-6905	13988 831-6905	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$32	Each	10%	\$29	Other	F1
13988 831-6906	13988 831-6906	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$65	Each	10%	\$58	Other	F1
13988 831-6907	13988 831-6907	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$97	Each	10%	\$87	Other	F1
13988 831-6908	13988 831-6908	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$130	Each	10%	\$117	Other	F1
13988 831-6909	13988 831-6909	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$162	Each	10%	\$146	Other	F1
13988 831-6910	13988 831-6910	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$34	Each	10%	\$31	Other	F1
13988 831-6911	13988 831-6911	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$68	Each	10%	\$62	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 831-6912	13988 831-6912	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$103	Each	10%	\$92	Other	F1
13988 831-6913	13988 831-6913	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$137	Each	10%	\$123	Other	F1
13988 831-6914	13988 831-6914	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$171	Each	10%	\$154	Other	F1
13988 831-6915	13988 831-6915	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$36	Each	10%	\$32	Other	F1
13988 831-6916	13988 831-6916	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$72	Each	10%	\$65	Other	F1
13988 831-6917	13988 831-6917	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$108	Each	10%	\$97	Other	F1
13988 831-6918	13988 831-6918	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$144	Each	10%	\$130	Other	F1
13988 831-6919	13988 831-6919	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$180	Each	10%	\$162	Other	F1
13988 831-6920	13988 831-6920	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
13988 831-6921	13988 831-6921	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
13988 831-6922	13988 831-6922	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
13988 831-6923	13988 831-6923	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
13988 831-6924	13988 831-6924	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
13988 831-6925	13988 831-6925	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
13988 831-6926	13988 831-6926	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
13988 831-6927	13988 831-6927	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
13988 831-6928	13988 831-6928	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
13988 831-6929	13988 831-6929	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
13988 831-6930	13988 831-6930	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
13988 831-6931	13988 831-6931	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
13988 831-6932	13988 831-6932	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
13988 831-6933	13988 831-6933	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
13988 831-6934	13988 831-6934	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
13988 831-6935	13988 831-6935	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
13988 831-6936	13988 831-6936	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
13988 831-6937	13988 831-6937	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
13988 831-6938	13988 831-6938	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
13988 831-6939	13988 831-6939	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
13988 831-6940	13988 831-6940	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13988 831-6941	13988 831-6941	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
13988 831-6942	13988 831-6942	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
13988 831-6943	13988 831-6943	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
13988 831-6944	13988 831-6944	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
13988 831-6945	13988 831-6945	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13988 831-6946	13988 831-6946	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13988 831-6947	13988 831-6947	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
13988 831-6948	13988 831-6948	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
13988 831-6949	13988 831-6949	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
13988 831-6950	13988 831-6950	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13988 831-6951	13988 831-6951	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
13988 831-6952	13988 831-6952	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
13988 831-6953	13988 831-6953	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
13988 831-6954	13988 831-6954	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1



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Vendor Notes:

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13988 831-6955	13988 831-6955	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13988 831-6956	13988 831-6956	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$20	Each	10%	\$18	Other	F1
13988 831-6957	13988 831-6957	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$30	Each	10%	\$27	Other	F1
13988 831-6958	13988 831-6958	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$40	Each	10%	\$36	Other	F1
13988 831-6959	13988 831-6959	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$50	Each	10%	\$45	Other	F1
13988 831-6960	13988 831-6960	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$393	Each	10%	\$354	Other	F1
13988 831-6961	13988 831-6961	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2	\$787	Each	10%	\$708	Other	F1
13988 831-6962	13988 831-6962	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3	\$1,180	Each	10%	\$1,062	Other	F1
13988 831-6963	13988 831-6963	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4	\$1,573	Each	10%	\$1,416	Other	F1
13988 831-6964	13988 831-6964	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5	\$1,966	Each	10%	\$1,770	Other	F1
13988 831-6965	13988 831-6965	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$442	Each	10%	\$398	Other	F1
13988 831-6966	13988 831-6966	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$885	Each	10%	\$796	Other	F1
13988 831-6967	13988 831-6967	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,327	Each	10%	\$1,195	Other	F1
13988 831-6968	13988 831-6968	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,770	Each	10%	\$1,593	Other	F1
13988 831-6969	13988 831-6969	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,212	Each	10%	\$1,991	Other	F1
13988 831-6970	13988 831-6970	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$467	Each	10%	\$420	Other	F1
13988 831-6971	13988 831-6971	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$934	Each	10%	\$841	Other	F1
13988 831-6972	13988 831-6972	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
13988 831-6973	13988 831-6973	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
13988 831-6974	13988 831-6974	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
13988 831-6975	13988 831-6975	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$492	Each	10%	\$442	Other	F1
13988 831-6976	13988 831-6976	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2	\$983	Each	10%	\$885	Other	F1
13988 831-6977	13988 831-6977	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3	\$1,475	Each	10%	\$1,327	Other	F1
13988 831-6978	13988 831-6978	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4	\$1,966	Each	10%	\$1,770	Other	F1
13988 831-6979	13988 831-6979	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5	\$2,458	Each	10%	\$2,212	Other	F1
13988 831-6980	13988 831-6980	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1
13988 831-6981	13988 831-6981	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1
13988 831-6982	13988 831-6982	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3	\$14	Each	10%	\$13	Other	F1
13988 831-6983	13988 831-6983	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4	\$19	Each	10%	\$17	Other	F1
13988 831-6984	13988 831-6984	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5	\$24	Each	10%	\$22	Other	F1
13988 831-6985	13988 831-6985	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13988 831-6986	13988 831-6986	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
13988 831-6987	13988 831-6987	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
13988 831-6988	13988 831-6988	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
13988 831-6989	13988 831-6989	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
13988 831-6990	13988 831-6990	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13988 831-6991	13988 831-6991	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
13988 831-6992	13988 831-6992	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$15	Other	F1
13988 831-6993	13988 831-6993	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
13988 831-6994	13988 831-6994	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
13988 831-6995	13988 831-6995	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13988 831-6996	13988 831-6996	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$12	Each	10%	\$11	Other	F1
13988 831-6997	13988 831-6997	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$18	Each	10%	\$16	Other	F1
13988 831-6998	13988 831-6998	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
13988 831-6999	13988 831-6999	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other	F1
13988 831-7000	13988 831-7000	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
13988 831-7001	13988 831-7001	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2	\$1,333	Each	10%	\$1,200	Other	F1
13988 831-7002	13988 831-7002	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3	\$2,000	Each	10%	\$1,800	Other	F1
13988 831-7003	13988 831-7003	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
13988 831-7004	13988 831-7004	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5	\$3,334	Each	10%	\$3,000	Other	F1
13988 831-7005	13988 831-7005	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988_831-7006	13988_831-7006	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,500	Each	10%		\$1,350	Other	F1
13988_831-7007	13988_831-7007	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,250	Each	10%		\$2,025	Other	F1
13988_831-7008	13988_831-7008	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,000	Each	10%		\$2,700	Other	F1
13988_831-7009	13988_831-7009	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$3,750	Each	10%		\$3,375	Other	F1
13988_831-7010	13988_831-7010	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$792	Each	10%		\$713	Other	F1
13988_831-7011	13988_831-7011	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$1,583	Each	10%		\$1,425	Other	F1
13988_831-7012	13988_831-7012	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$2,375	Each	10%		\$2,138	Other	F1
13988_831-7013	13988_831-7013	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$3,167	Each	10%		\$2,850	Other	F1
13988_831-7014	13988_831-7014	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$3,959	Each	10%		\$3,563	Other	F1
13988_831-7015	13988_831-7015	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$833	Each	10%		\$750	Other	F1
13988_831-7016	13988_831-7016	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,667	Each	10%		\$1,500	Other	F1
13988_831-7017	13988_831-7017	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,500	Each	10%		\$2,250	Other	F1
13988_831-7018	13988_831-7018	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,334	Each	10%		\$3,000	Other	F1
13988_831-7019	13988_831-7019	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$4,167	Each	10%		\$3,750	Other	F1
13988_831-7020	13988_831-7020	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%		\$7	Other	F1
13988_831-7021	13988_831-7021	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%		\$14	Other	F1
13988_831-7022	13988_831-7022	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%		\$22	Other	F1
13988_831-7023	13988_831-7023	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%		\$29	Other	F1
13988_831-7024	13988_831-7024	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%		\$36	Other	F1
13988_831-7025	13988_831-7025	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%		\$8	Other	F1
13988_831-7026	13988_831-7026	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%		\$16	Other	F1
13988_831-7027	13988_831-7027	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%		\$24	Other	F1
13988_831-7028	13988_831-7028	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%		\$32	Other	F1
13988_831-7029	13988_831-7029	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%		\$41	Other	F1
13988_831-7030	13988_831-7030	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%		\$9	Other	F1
13988_831-7031	13988_831-7031	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$19	Each	10%		\$17	Other	F1
13988_831-7032	13988_831-7032	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$29	Each	10%		\$26	Other	F1
13988_831-7033	13988_831-7033	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$38	Each	10%		\$34	Other	F1
13988_831-7034	13988_831-7034	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$48	Each	10%		\$43	Other	F1
13988_831-7035	13988_831-7035	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%		\$9	Other	F1
13988_831-7036	13988_831-7036	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$20	Each	10%		\$18	Other	F1
13988_831-7037	13988_831-7037	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%		\$27	Other	F1
13988_831-7038	13988_831-7038	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$40	Each	10%		\$36	Other	F1
13988_831-7039	13988_831-7039	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%		\$45	Other	F1
13988_831-7040	13988_831-7040	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$667	Each	10%		\$600	Other	F1
13988_831-7041	13988_831-7041	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,333	Each	10%		\$1,200	Other	F1
13988_831-7042	13988_831-7042	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,000	Each	10%		\$1,800	Other	F1
13988_831-7043	13988_831-7043	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$2,667	Each	10%		\$2,400	Other	F1
13988_831-7044	13988_831-7044	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,334	Each	10%		\$3,000	Other	F1
13988_831-7045	13988_831-7045	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$750	Each	10%		\$675	Other	F1
13988_831-7046	13988_831-7046	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,500	Each	10%		\$1,350	Other	F1
13988_831-7047	13988_831-7047	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,250	Each	10%		\$2,025	Other	F1
13988_831-7048	13988_831-7048	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,000	Each	10%		\$2,700	Other	F1
13988_831-7049	13988_831-7049	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$3,750	Each	10%		\$3,375	Other	F1
13988_831-7050	13988_831-7050	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$792	Each	10%		\$713	Other	F1
13988_831-7051	13988_831-7051	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$1,583	Each	10%		\$1,425	Other	F1
13988_831-7052	13988_831-7052	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$2,375	Each	10%		\$2,138	Other	F1
13988_831-7053	13988_831-7053	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$3,167	Each	10%		\$2,850	Other	F1
13988_831-7054	13988_831-7054	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$3,959	Each	10%		\$3,563	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 831-7055	13988 831-7055	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
13988 831-7056	13988 831-7056	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
13988 831-7057	13988 831-7057	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
13988 831-7058	13988 831-7058	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
13988 831-7059	13988 831-7059	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
13988 831-7060	13988 831-7060	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13988 831-7061	13988 831-7061	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
13988 831-7062	13988 831-7062	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
13988 831-7063	13988 831-7063	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
13988 831-7064	13988 831-7064	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
13988 831-7065	13988 831-7065	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13988 831-7066	13988 831-7066	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
13988 831-7067	13988 831-7067	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
13988 831-7068	13988 831-7068	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
13988 831-7069	13988 831-7069	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
13988 831-7070	13988 831-7070	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13988 831-7071	13988 831-7071	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
13988 831-7072	13988 831-7072	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
13988 831-7073	13988 831-7073	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
13988 831-7074	13988 831-7074	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
13988 831-7075	13988 831-7075	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13988 831-7076	13988 831-7076	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
13988 831-7077	13988 831-7077	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
13988 831-7078	13988 831-7078	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
13988 831-7079	13988 831-7079	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
13988 831-7080	13988 831-7080	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1
13988 831-7081	13988 831-7081	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
13988 831-7082	13988 831-7082	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
13988 831-7083	13988 831-7083	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
13988 831-7084	13988 831-7084	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
13988 831-7085	13988 831-7085	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
13988 831-7086	13988 831-7086	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
13988 831-7087	13988 831-7087	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
13988 831-7088	13988 831-7088	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
13988 831-7089	13988 831-7089	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
13988 831-7090	13988 831-7090	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1
13988 831-7091	13988 831-7091	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1
13988 831-7092	13988 831-7092	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1
13988 831-7093	13988 831-7093	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1
13988 831-7094	13988 831-7094	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
13988 831-7095	13988 831-7095	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
13988 831-7096	13988 831-7096	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
13988 831-7097	13988 831-7097	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
13988 831-7098	13988 831-7098	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
13988 831-7099	13988 831-7099	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
13988 831-7100	13988 831-7100	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13988 831-7101	13988 831-7101	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
13988 831-7102	13988 831-7102	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13988 831-7103	13988 831-7103	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4	\$13	Each	10%	\$12	Other	F1	
13988 831-7104	13988 831-7104	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5	\$16	Each	10%	\$14	Other	F1	
13988 831-7105	13988 831-7105	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1	\$4	Each	10%	\$3	Other	F1	
13988 831-7106	13988 831-7106	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2	\$7	Each	10%	\$6	Other	F1	
13988 831-7107	13988 831-7107	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3	\$11	Each	10%	\$10	Other	F1	
13988 831-7108	13988 831-7108	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4	\$14	Each	10%	\$13	Other	F1	
13988 831-7109	13988 831-7109	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1	
13988 831-7110	13988 831-7110	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1	
13988 831-7111	13988 831-7111	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
13988 831-7112	13988 831-7112	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1	
13988 831-7113	13988 831-7113	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1	
13988 831-7114	13988 831-7114	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1	
13988 831-7115	13988 831-7115	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
13988 831-7116	13988 831-7116	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
13988 831-7117	13988 831-7117	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1	
13988 831-7118	13988 831-7118	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1	
13988 831-7119	13988 831-7119	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1	
13988 831-7120	13988 831-7120	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$874	Each	10%	\$787	Other	F1	
13988 831-7121	13988 831-7121	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$1,748	Each	10%	\$1,573	Other	F1	
13988 831-7122	13988 831-7122	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$2,622	Each	10%	\$2,360	Other	F1	
13988 831-7123	13988 831-7123	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$3,496	Each	10%	\$3,146	Other	F1	
13988 831-7124	13988 831-7124	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$4,370	Each	10%	\$3,933	Other	F1	
13988 831-7125	13988 831-7125	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$983	Each	10%	\$885	Other	F1	
13988 831-7126	13988 831-7126	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$1,966	Each	10%	\$1,770	Other	F1	
13988 831-7127	13988 831-7127	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$2,949	Each	10%	\$2,655	Other	F1	
13988 831-7128	13988 831-7128	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$3,933	Each	10%	\$3,539	Other	F1	
13988 831-7129	13988 831-7129	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$4,916	Each	10%	\$4,424	Other	F1	
13988 831-7130	13988 831-7130	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$1,038	Each	10%	\$934	Other	F1	
13988 831-7131	13988 831-7131	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$2,076	Each	10%	\$1,868	Other	F1	
13988 831-7132	13988 831-7132	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$3,113	Each	10%	\$2,802	Other	F1	
13988 831-7133	13988 831-7133	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$4,151	Each	10%	\$3,736	Other	F1	
13988 831-7134	13988 831-7134	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$5,189	Each	10%	\$4,670	Other	F1	
13988 831-7135	13988 831-7135	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$1,092	Each	10%	\$983	Other	F1	
13988 831-7136	13988 831-7136	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$2,185	Each	10%	\$1,966	Other	F1	
13988 831-7137	13988 831-7137	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$3,277	Each	10%	\$2,949	Other	F1	
13988 831-7138	13988 831-7138	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$4,370	Each	10%	\$3,933	Other	F1	
13988 831-7139	13988 831-7139	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$5,462	Each	10%	\$4,916	Other	F1	
13988 831-7140	13988 831-7140	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1	
13988 831-7141	13988 831-7141	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1	
13988 831-7142	13988 831-7142	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1	
13988 831-7143	13988 831-7143	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$42	Each	10%	\$38	Other	F1	
13988 831-7144	13988 831-7144	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1	
13988 831-7145	13988 831-7145	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1	
13988 831-7146	13988 831-7146	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1	
13988 831-7147	13988 831-7147	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1	
13988 831-7148	13988 831-7148	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1	
13988 831-7149	13988 831-7149	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1	
13988 831-7150	13988 831-7150	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 831-7151	13988 831-7151	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1
13988 831-7152	13988 831-7152	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1
13988 831-7153	13988 831-7153	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$50	Each	10%	\$45	Other	F1
13988 831-7154	13988 831-7154	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$63	Each	10%	\$56	Other	F1
13988 831-7155	13988 831-7155	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
13988 831-7156	13988 831-7156	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$24	Other	F1
13988 831-7157	13988 831-7157	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$40	Each	10%	\$36	Other	F1
13988 831-7158	13988 831-7158	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$53	Each	10%	\$48	Other	F1
13988 831-7159	13988 831-7159	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$66	Each	10%	\$59	Other	F1
13988 831-7160	13988 831-7160	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1
13988 831-7161	13988 831-7161	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
13988 831-7162	13988 831-7162	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
13988 831-7163	13988 831-7163	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
13988 831-7164	13988 831-7164	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
13988 831-7165	13988 831-7165	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
13988 831-7166	13988 831-7166	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
13988 831-7167	13988 831-7167	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
13988 831-7168	13988 831-7168	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
13988 831-7169	13988 831-7169	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
13988 831-7170	13988 831-7170	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1
13988 831-7171	13988 831-7171	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1
13988 831-7172	13988 831-7172	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1
13988 831-7173	13988 831-7173	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1
13988 831-7174	13988 831-7174	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
13988 831-7175	13988 831-7175	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
13988 831-7176	13988 831-7176	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
13988 831-7177	13988 831-7177	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
13988 831-7178	13988 831-7178	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
13988 831-7179	13988 831-7179	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
13988 831-7180	13988 831-7180	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13988 831-7181	13988 831-7181	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
13988 831-7182	13988 831-7182	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
13988 831-7183	13988 831-7183	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
13988 831-7184	13988 831-7184	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
13988 831-7185	13988 831-7185	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
13988 831-7186	13988 831-7186	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
13988 831-7187	13988 831-7187	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
13988 831-7188	13988 831-7188	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
13988 831-7189	13988 831-7189	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
13988 831-7190	13988 831-7190	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
13988 831-7191	13988 831-7191	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13988 831-7192	13988 831-7192	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
13988 831-7193	13988 831-7193	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
13988 831-7194	13988 831-7194	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
13988 831-7195	13988 831-7195	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
13988 831-7196	13988 831-7196	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
13988 831-7197	13988 831-7197	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
13988 831-7198	13988 831-7198	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
13988 831-7199	13988 831-7199	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 831-7200	13988 831-7200	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13988 831-7201	13988 831-7201	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7202	13988 831-7202	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7203	13988 831-7203	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7204	13988 831-7204	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7205	13988 831-7205	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13988 831-7206	13988 831-7206	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7207	13988 831-7207	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7208	13988 831-7208	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7209	13988 831-7209	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7210	13988 831-7210	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13988 831-7211	13988 831-7211	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13988 831-7212	13988 831-7212	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13988 831-7213	13988 831-7213	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13988 831-7214	13988 831-7214	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13988 831-7215	13988 831-7215	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7216	13988 831-7216	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7217	13988 831-7217	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7218	13988 831-7218	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7219	13988 831-7219	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
13988 831-7220	13988 831-7220	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
13988 831-7221	13988 831-7221	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
13988 831-7222	13988 831-7222	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
13988 831-7223	13988 831-7223	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
13988 831-7224	13988 831-7224	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
13988 831-7225	13988 831-7225	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
13988 831-7226	13988 831-7226	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
13988 831-7227	13988 831-7227	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
13988 831-7228	13988 831-7228	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
13988 831-7229	13988 831-7229	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$60	Each	10%	\$54	Other	F1
13988 831-7230	13988 831-7230	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$120	Each	10%	\$108	Other	F1
13988 831-7231	13988 831-7231	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$180	Each	10%	\$162	Other	F1
13988 831-7232	13988 831-7232	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$239	Each	10%	\$215	Other	F1
13988 831-7233	13988 831-7233	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$299	Each	10%	\$269	Other	F1
13988 831-7234	13988 831-7234	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$63	Each	10%	\$57	Other	F1
13988 831-7235	13988 831-7235	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$126	Each	10%	\$113	Other	F1
13988 831-7236	13988 831-7236	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$189	Each	10%	\$170	Other	F1
13988 831-7237	13988 831-7237	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$252	Each	10%	\$227	Other	F1
13988 831-7238	13988 831-7238	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$315	Each	10%	\$284	Other	F1
13988 831-7239	13988 831-7239	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13988 831-7240	13988 831-7240	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7241	13988 831-7241	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7242	13988 831-7242	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7243	13988 831-7243	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7244	13988 831-7244	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13988 831-7245	13988 831-7245	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7246	13988 831-7246	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7247	13988 831-7247	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7248	13988 831-7248	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7249	13988 831-7249	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7250	13988 831-7250	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7251	13988 831-7251	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7252	13988 831-7252	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7253	13988 831-7253	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7254	13988 831-7254	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7255	13988 831-7255	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7256	13988 831-7256	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7257	13988 831-7257	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7258	13988 831-7258	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7259	13988 831-7259	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7260	13988 831-7260	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7261	13988 831-7261	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7262	13988 831-7262	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7263	13988 831-7263	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7264	13988 831-7264	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7265	13988 831-7265	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7266	13988 831-7266	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7267	13988 831-7267	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7269	13988 831-7269	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7270	13988 831-7270	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7271	13988 831-7271	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7272	13988 831-7272	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7273	13988 831-7273	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7274	13988 831-7274	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7275	13988 831-7275	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7276	13988 831-7276	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7277	13988 831-7277	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7278	13988 831-7278	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7279	13988 831-7279	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7280	13988 831-7280	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7281	13988 831-7281	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7282	13988 831-7282	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7283	13988 831-7283	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7284	13988 831-7284	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7285	13988 831-7285	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7286	13988 831-7286	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7287	13988 831-7287	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7288	13988 831-7288	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7289	13988 831-7289	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7290	13988 831-7290	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7291	13988 831-7291	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7292	13988 831-7292	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7293	13988 831-7293	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7294	13988 831-7294	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	\$0	Other	F1
13988 831-7295	13988 831-7295	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated ALJP Proposed Price/UoM (Column L (Column I*Column K) use drop-down)	ALJP Category (REQUIRED)	Product Category (if applicable)
13988 831-7296	13988 831-7296	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7297	13988 831-7297	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7298	13988 831-7298	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7299	13988 831-7299	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7300	13988 831-7300	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13988 831-7301	13988 831-7301	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7302	13988 831-7302	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7303	13988 831-7303	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7304	13988 831-7304	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7305	13988 831-7305	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13988 831-7306	13988 831-7306	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7307	13988 831-7307	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7308	13988 831-7308	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7309	13988 831-7309	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7310	13988 831-7310	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13988 831-7311	13988 831-7311	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7312	13988 831-7312	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7313	13988 831-7313	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7314	13988 831-7314	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7315	13988 831-7315	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13988 831-7316	13988 831-7316	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7317	13988 831-7317	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7318	13988 831-7318	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7319	13988 831-7319	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7320	13988 831-7320	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13988 831-7321	13988 831-7321	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7322	13988 831-7322	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7323	13988 831-7323	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7324	13988 831-7324	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7325	13988 831-7325	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
13988 831-7326	13988 831-7326	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7327	13988 831-7327	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7328	13988 831-7328	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7329	13988 831-7329	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
13988 831-7330	13988 831-7330	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7331	13988 831-7331	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7332	13988 831-7332	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7333	13988 831-7333	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7334	13988 831-7334	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7335	13988 831-7335	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7336	13988 831-7336	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7337	13988 831-7337	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7338	13988 831-7338	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 831-7339	13988 831-7339	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13988 843-7770	13988 843-7770	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$132,653	Each	10%	\$119,388	Other	F1
13988 843-7771	13988 843-7771	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$94,752	Each	10%	\$85,277	Other	F1
13988 843-7772	13988 843-7772	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$56,851	Each	10%	\$51,166	Other	F1
13988 843-7773	13988 843-7773	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$37,901	Each	10%	\$34,111	Other	F1
13988 843-7774	13988 843-7774	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$113,703	Each	10%	\$102,333	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13988 843-7775	13988 843-7775	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$75,802	Each	10%	\$68,222	Other	F1
13988 843-7776	13988 843-7776	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$18,950	Each	10%	\$17,055	Other	F1
13988 843-7778	13988 843-7778	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$18,950	Each	10%	\$17,055	Other	F1
13988 843-7787	13988 843-7787	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$37,901	Each	10%	\$34,111	Other	F1
13988 843-7795	13988 843-7795	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$56,851	Each	10%	\$51,166	Other	F1
13988 843-7796	13988 843-7796	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$75,802	Each	10%	\$68,222	Other	F1
13988 843-7797	13988 843-7797	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$94,752	Each	10%	\$85,277	Other	F1
13988 843-7799	13988 843-7799	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$113,703	Each	10%	\$102,333	Other	F1
13988 843-7802	13988 843-7802	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$132,653	Each	10%	\$119,388	Other	F1
13988 847-3953	13988 847-3953	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus)	\$2,079	Each	10%	\$1,871	Other	F1
13988 847-3954	13988 847-3954	Storage Unstructured	ProDeploy Add-On for PowerScale Generation Update (Requires ProDeploy)	\$1,155	Each	10%	\$1,040	Other	F1
13988 847-6102	13988 847-6102	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$37,901	Each	10%	\$34,111	Other	F1
13988 847-6103	13988 847-6103	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$75,802	Each	10%	\$68,222	Other	F1
13988 847-6104	13988 847-6104	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$113,703	Each	10%	\$102,333	Other	F1
13988 847-6105	13988 847-6105	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$151,604	Each	10%	\$136,443	Other	F1
13988 847-6106	13988 847-6106	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$189,505	Each	10%	\$170,554	Other	F1
13988 847-6107	13988 847-6107	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$227,406	Each	10%	\$204,665	Other	F1
13988 847-6108	13988 847-6108	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$265,307	Each	10%	\$238,776	Other	F1
13988 951-2015	13988 951-2015	Storage Unstructured	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	\$0	Each	10%	\$0	Other	F1
13988 975-3461	13988 975-3461	Storage Unstructured	Dell Limited Hardware Warranty Extended Year(s)	\$0	Each	10%	\$0	Other	F1
13988 984-3267	13988 984-3267	Storage Unstructured	Custom Service	\$0	Each	10%	\$0	Other	F1
13988 989-3439	13988 989-3439	Storage Unstructured	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0	Each	10%	\$0	Other	F1
13988 992-6149	13988 992-6149	Storage Unstructured	Custom Installation Required with this order	\$0	Each	10%	\$0	Other	F1
13990 806-7308	13990 806-7308	Storage Unstructured	Codeliver Notification - Restricted Access: Codeliver Eligible Partners only (Requires ProDeploy or ProDeploy Plus)	\$0	Each	10%	\$0	Other	F1
13990 843-7758	13990 843-7758	Storage Unstructured	Keep your Hard Drive For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7759	13990 843-7759	Storage Unstructured	Keep your Hard Drive For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7762	13990 843-7762	Storage Unstructured	Keep your Hard Drive For Enterprise 6 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7763	13990 843-7763	Storage Unstructured	Keep your Hard Drive For Enterprise 7 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7764	13990 843-7764	Storage Unstructured	Keep your Hard Drive For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7765	13990 843-7765	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 27 Months	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7766	13990 843-7766	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 39 Months	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7767	13990 843-7767	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 51 Months	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7768	13990 843-7768	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 63 Months	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7769	13990 843-7769	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 15 Months	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7777	13990 843-7777	Storage Unstructured	Keep your Hard Drive For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7779	13990 843-7779	Storage Unstructured	Keep your Hard Drive For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7780	13990 843-7780	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 87 Months	\$99,999	Each	10%	\$89,999	Other	F1
13990 843-7798	13990 843-7798	Storage Unstructured	Keep your Hard Drive For Enterprise Channel 75 Months	\$99,999	Each	10%	\$89,999	Other	F1
13990 847-6111	13990 847-6111	Storage Unstructured	Keep Your Component For Enterprise 2 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 847-6112	13990 847-6112	Storage Unstructured	Keep Your Component For Enterprise 3 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 847-6113	13990 847-6113	Storage Unstructured	Keep Your Component For Enterprise 4 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 847-6114	13990 847-6114	Storage Unstructured	Keep Your Component For Enterprise 6 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 847-6128	13990 847-6128	Storage Unstructured	Keep Your Component For Enterprise 5 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 847-6136	13990 847-6136	Storage Unstructured	Keep Your Component For Enterprise 7 Years	\$99,999	Each	10%	\$89,999	Other	F1
13990 847-6137	13990 847-6137	Storage Unstructured	Keep Your Component For Enterprise 1 Year	\$99,999	Each	10%	\$89,999	Other	F1
14288 460-5909	14288 460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery.	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 460-9052	14288 460-9052	Storage Unstructured	Dell E Com will help you build internet ideas/infrastructure see www.dell.com/us/en/gen/	\$0	Each	10%	\$0	\$0	Other	F1
14288 460-9900	14288 460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	\$0	Other	F1
14288 461-0497	14288 461-0497	Storage Unstructured	PO Requires: Billing,Shipping Terms,PO#,quote#,GSA contract#and authorized	\$0	Each	10%	\$0	\$0	Other	F1
14288 831-5289	14288 831-5289	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 15 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5290	14288 831-5290	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 27 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5291	14288 831-5291	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 39 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5292	14288 831-5292	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 51 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5293	14288 831-5293	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 63 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5294	14288 831-5294	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 15 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5295	14288 831-5295	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 27 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5296	14288 831-5296	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 39 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5297	14288 831-5297	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 51 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5298	14288 831-5298	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 63 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5299	14288 831-5299	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 15 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5300	14288 831-5300	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 27 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5301	14288 831-5301	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 39 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5302	14288 831-5302	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 51 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5303	14288 831-5303	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 63 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5304	14288 831-5304	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 15 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5305	14288 831-5305	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 27 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5306	14288 831-5306	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 39 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5307	14288 831-5307	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 51 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5308	14288 831-5308	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 63 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5309	14288 831-5309	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5310	14288 831-5310	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5311	14288 831-5311	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5312	14288 831-5312	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5313	14288 831-5313	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5314	14288 831-5314	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5315	14288 831-5315	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 27 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5316	14288 831-5316	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 39 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5317	14288 831-5317	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 51 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5318	14288 831-5318	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 63 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5319	14288 831-5319	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 15 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5320	14288 831-5320	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 27 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5321	14288 831-5321	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 39 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5322	14288 831-5322	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 51 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5323	14288 831-5323	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 63 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5324	14288 831-5324	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 15 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5325	14288 831-5325	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 27 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5326	14288 831-5326	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 39 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5327	14288 831-5327	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 51 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5328	14288 831-5328	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 63 Months	\$12,345	Each	10%	\$11,111	\$11,111	Other	F1
14288 831-5329	14288 831-5329	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$60	Each	10%	\$54	\$54	Other	F1
14288 831-5330	14288 831-5330	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$119	Each	10%	\$107	\$107	Other	F1
14288 831-5331	14288 831-5331	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$179	Each	10%	\$161	\$161	Other	F1
14288 831-5332	14288 831-5332	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$238	Each	10%	\$214	\$214	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-5333	14288 831-5333	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$298	Each	10%	\$268	Other	F1
14288 831-5334	14288 831-5334	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$74	Each	10%	\$67	Other	F1
14288 831-5335	14288 831-5335	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$149	Each	10%	\$134	Other	F1
14288 831-5336	14288 831-5336	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$223	Each	10%	\$201	Other	F1
14288 831-5337	14288 831-5337	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$298	Each	10%	\$268	Other	F1
14288 831-5338	14288 831-5338	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$372	Each	10%	\$335	Other	F1
14288 831-5339	14288 831-5339	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$82	Each	10%	\$74	Other	F1
14288 831-5340	14288 831-5340	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$164	Each	10%	\$147	Other	F1
14288 831-5341	14288 831-5341	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$245	Each	10%	\$221	Other	F1
14288 831-5342	14288 831-5342	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$327	Each	10%	\$295	Other	F1
14288 831-5343	14288 831-5343	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$409	Each	10%	\$368	Other	F1
14288 831-5344	14288 831-5344	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$89	Each	10%	\$80	Other	F1
14288 831-5345	14288 831-5345	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$179	Each	10%	\$161	Other	F1
14288 831-5346	14288 831-5346	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$268	Each	10%	\$241	Other	F1
14288 831-5347	14288 831-5347	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$357	Each	10%	\$321	Other	F1
14288 831-5348	14288 831-5348	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$446	Each	10%	\$402	Other	F1
14288 831-6740	14288 831-6740	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$1,867	Each	10%	\$1,680	Other	F1
14288 831-6741	14288 831-6741	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$3,733	Each	10%	\$3,360	Other	F1
14288 831-6742	14288 831-6742	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$5,600	Each	10%	\$5,040	Other	F1
14288 831-6743	14288 831-6743	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$7,467	Each	10%	\$6,720	Other	F1
14288 831-6744	14288 831-6744	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$9,333	Each	10%	\$8,400	Other	F1
14288 831-6745	14288 831-6745	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,333	Each	10%	\$2,100	Other	F1
14288 831-6746	14288 831-6746	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$4,667	Each	10%	\$4,200	Other	F1
14288 831-6747	14288 831-6747	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$7,000	Each	10%	\$6,300	Other	F1
14288 831-6748	14288 831-6748	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$9,333	Each	10%	\$8,400	Other	F1
14288 831-6749	14288 831-6749	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$11,667	Each	10%	\$10,500	Other	F1
14288 831-6750	14288 831-6750	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$2,567	Each	10%	\$2,310	Other	F1
14288 831-6751	14288 831-6751	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$5,133	Each	10%	\$4,620	Other	F1
14288 831-6752	14288 831-6752	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$7,700	Each	10%	\$6,930	Other	F1
14288 831-6753	14288 831-6753	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$10,267	Each	10%	\$9,240	Other	F1
14288 831-6754	14288 831-6754	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,833	Each	10%	\$11,550	Other	F1
14288 831-6755	14288 831-6755	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$2,800	Each	10%	\$2,520	Other	F1
14288 831-6756	14288 831-6756	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$5,600	Each	10%	\$5,040	Other	F1
14288 831-6757	14288 831-6757	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$8,400	Each	10%	\$7,560	Other	F1
14288 831-6758	14288 831-6758	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$11,200	Each	10%	\$10,080	Other	F1
14288 831-6759	14288 831-6759	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$14,000	Each	10%	\$12,600	Other	F1
14288 831-6760	14288 831-6760	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$720	Each	10%	\$648	Other	F1
14288 831-6761	14288 831-6761	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,440	Each	10%	\$1,296	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-6762	14288 831-6762	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,160	Each	10%	\$1,944	Other	F1
14288 831-6763	14288 831-6763	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$2,880	Each	10%	\$2,592	Other	F1
14288 831-6764	14288 831-6764	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$3,600	Each	10%	\$3,240	Other	F1
14288 831-6765	14288 831-6765	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$900	Each	10%	\$810	Other	F1
14288 831-6766	14288 831-6766	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,800	Each	10%	\$1,620	Other	F1
14288 831-6767	14288 831-6767	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,700	Each	10%	\$2,430	Other	F1
14288 831-6768	14288 831-6768	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$3,600	Each	10%	\$3,240	Other	F1
14288 831-6769	14288 831-6769	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$4,500	Each	10%	\$4,050	Other	F1
14288 831-6770	14288 831-6770	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$990	Each	10%	\$891	Other	F1
14288 831-6771	14288 831-6771	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$1,980	Each	10%	\$1,782	Other	F1
14288 831-6772	14288 831-6772	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$2,970	Each	10%	\$2,673	Other	F1
14288 831-6773	14288 831-6773	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$3,960	Each	10%	\$3,564	Other	F1
14288 831-6774	14288 831-6774	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$4,950	Each	10%	\$4,455	Other	F1
14288 831-6775	14288 831-6775	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$1,080	Each	10%	\$972	Other	F1
14288 831-6776	14288 831-6776	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$2,160	Each	10%	\$1,944	Other	F1
14288 831-6777	14288 831-6777	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$3,240	Each	10%	\$2,916	Other	F1
14288 831-6778	14288 831-6778	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$4,320	Each	10%	\$3,888	Other	F1
14288 831-6779	14288 831-6779	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$5,400	Each	10%	\$4,860	Other	F1
14288 831-6780	14288 831-6780	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
14288 831-6781	14288 831-6781	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
14288 831-6782	14288 831-6782	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
14288 831-6783	14288 831-6783	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
14288 831-6784	14288 831-6784	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
14288 831-6785	14288 831-6785	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
14288 831-6786	14288 831-6786	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
14288 831-6787	14288 831-6787	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
14288 831-6788	14288 831-6788	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
14288 831-6789	14288 831-6789	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
14288 831-6790	14288 831-6790	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1
14288 831-6791	14288 831-6791	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1
14288 831-6792	14288 831-6792	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1
14288 831-6793	14288 831-6793	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
14288 831-6794	14288 831-6794	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
14288 831-6795	14288 831-6795	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
14288 831-6796	14288 831-6796	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
14288 831-6797	14288 831-6797	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1
14288 831-6798	14288 831-6798	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
14288 831-6799	14288 831-6799	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-6800	14288 831-6800	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$954	Each	10%	\$859	Other	F1
14288 831-6801	14288 831-6801	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$1,908	Each	10%	\$1,717	Other	F1
14288 831-6802	14288 831-6802	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$2,862	Each	10%	\$2,576	Other	F1
14288 831-6803	14288 831-6803	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$3,816	Each	10%	\$3,435	Other	F1
14288 831-6804	14288 831-6804	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$4,770	Each	10%	\$4,293	Other	F1
14288 831-6805	14288 831-6805	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,073	Each	10%	\$966	Other	F1
14288 831-6806	14288 831-6806	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,147	Each	10%	\$1,932	Other	F1
14288 831-6807	14288 831-6807	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,220	Each	10%	\$2,898	Other	F1
14288 831-6808	14288 831-6808	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,293	Each	10%	\$3,864	Other	F1
14288 831-6809	14288 831-6809	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,367	Each	10%	\$4,830	Other	F1
14288 831-6810	14288 831-6810	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$1,133	Each	10%	\$1,020	Other	F1
14288 831-6811	14288 831-6811	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$2,266	Each	10%	\$2,039	Other	F1
14288 831-6812	14288 831-6812	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$3,399	Each	10%	\$3,059	Other	F1
14288 831-6813	14288 831-6813	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$4,532	Each	10%	\$4,079	Other	F1
14288 831-6814	14288 831-6814	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$5,665	Each	10%	\$5,098	Other	F1
14288 831-6815	14288 831-6815	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$1,193	Each	10%	\$1,073	Other	F1
14288 831-6816	14288 831-6816	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$2,385	Each	10%	\$2,147	Other	F1
14288 831-6817	14288 831-6817	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$3,578	Each	10%	\$3,220	Other	F1
14288 831-6818	14288 831-6818	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$4,770	Each	10%	\$4,293	Other	F1
14288 831-6819	14288 831-6819	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$5,963	Each	10%	\$5,367	Other	F1
14288 831-6820	14288 831-6820	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
14288 831-6821	14288 831-6821	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
14288 831-6822	14288 831-6822	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
14288 831-6823	14288 831-6823	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1
14288 831-6824	14288 831-6824	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
14288 831-6825	14288 831-6825	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14288 831-6826	14288 831-6826	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
14288 831-6827	14288 831-6827	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
14288 831-6828	14288 831-6828	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
14288 831-6829	14288 831-6829	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
14288 831-6830	14288 831-6830	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1
14288 831-6831	14288 831-6831	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1
14288 831-6832	14288 831-6832	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1
14288 831-6833	14288 831-6833	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
14288 831-6834	14288 831-6834	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
14288 831-6835	14288 831-6835	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14288 831-6836	14288 831-6836	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14288 831-6837	14288 831-6837	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-6838	14288 831-6838	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14288 831-6839	14288 831-6839	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14288 831-6840	14288 831-6840	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,198	Each	10%	\$1,078	Other	F1
14288 831-6841	14288 831-6841	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,396	Each	10%	\$2,157	Other	F1
14288 831-6842	14288 831-6842	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$3,595	Each	10%	\$3,235	Other	F1
14288 831-6843	14288 831-6843	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$4,793	Each	10%	\$4,314	Other	F1
14288 831-6844	14288 831-6844	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$5,991	Each	10%	\$5,392	Other	F1
14288 831-6845	14288 831-6845	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,348	Each	10%	\$1,213	Other	F1
14288 831-6846	14288 831-6846	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,696	Each	10%	\$2,426	Other	F1
14288 831-6847	14288 831-6847	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,044	Each	10%	\$3,640	Other	F1
14288 831-6848	14288 831-6848	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,392	Each	10%	\$4,853	Other	F1
14288 831-6849	14288 831-6849	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$6,740	Each	10%	\$6,066	Other	F1
14288 831-6850	14288 831-6850	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,423	Each	10%	\$1,281	Other	F1
14288 831-6851	14288 831-6851	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,846	Each	10%	\$2,561	Other	F1
14288 831-6852	14288 831-6852	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,269	Each	10%	\$3,842	Other	F1
14288 831-6853	14288 831-6853	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,692	Each	10%	\$5,122	Other	F1
14288 831-6854	14288 831-6854	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,115	Each	10%	\$6,403	Other	F1
14288 831-6855	14288 831-6855	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$1,498	Each	10%	\$1,348	Other	F1
14288 831-6856	14288 831-6856	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$2,996	Each	10%	\$2,696	Other	F1
14288 831-6857	14288 831-6857	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$4,493	Each	10%	\$4,044	Other	F1
14288 831-6858	14288 831-6858	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$5,991	Each	10%	\$5,392	Other	F1
14288 831-6859	14288 831-6859	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$7,489	Each	10%	\$6,740	Other	F1
14288 831-6860	14288 831-6860	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14288 831-6861	14288 831-6861	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14288 831-6862	14288 831-6862	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14288 831-6863	14288 831-6863	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14288 831-6864	14288 831-6864	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14288 831-6865	14288 831-6865	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1
14288 831-6866	14288 831-6866	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1
14288 831-6867	14288 831-6867	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1
14288 831-6868	14288 831-6868	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$65	Each	10%	\$58	Other	F1
14288 831-6869	14288 831-6869	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$81	Each	10%	\$73	Other	F1
14288 831-6870	14288 831-6870	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
14288 831-6871	14288 831-6871	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$34	Each	10%	\$31	Other	F1
14288 831-6872	14288 831-6872	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1
14288 831-6873	14288 831-6873	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$68	Each	10%	\$62	Other	F1
14288 831-6874	14288 831-6874	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$77	Other	F1
14288 831-6875	14288 831-6875	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%	\$16	Other	F1
14288 831-6876	14288 831-6876	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
14288 831-6877	14288 831-6877	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$54	Each	10%	\$49	Other	F1
14288 831-6878	14288 831-6878	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
14288 831-6879	14288 831-6879	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$90	Each	10%	\$81	Other	F1
14288 831-6880	14288 831-6880	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%	\$2,158	Other	F1
14288 831-6881	14288 831-6881	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$4,796	Each	10%	\$4,317	Other	F1
14288 831-6882	14288 831-6882	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$7,195	Each	10%	\$6,475	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14288 831-6883	14288 831-6883	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$9,593	Each	10%	\$8,634	Other	F1
14288 831-6884	14288 831-6884	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$11,991	Each	10%	\$10,792	Other	F1
14288 831-6885	14288 831-6885	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$2,698	Each	10%	\$2,428	Other	F1
14288 831-6886	14288 831-6886	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$5,396	Each	10%	\$4,856	Other	F1
14288 831-6887	14288 831-6887	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$8,094	Each	10%	\$7,285	Other	F1
14288 831-6888	14288 831-6888	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$10,792	Each	10%	\$9,713	Other	F1
14288 831-6889	14288 831-6889	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$13,490	Each	10%	\$12,141	Other	F1
14288 831-6890	14288 831-6890	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1
14288 831-6891	14288 831-6891	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$5,696	Each	10%	\$5,126	Other	F1
14288 831-6892	14288 831-6892	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$8,544	Each	10%	\$7,689	Other	F1
14288 831-6893	14288 831-6893	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$11,392	Each	10%	\$10,252	Other	F1
14288 831-6894	14288 831-6894	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$14,240	Each	10%	\$12,816	Other	F1
14288 831-6895	14288 831-6895	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,998	Each	10%	\$2,698	Other	F1
14288 831-6896	14288 831-6896	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$5,996	Each	10%	\$5,396	Other	F1
14288 831-6897	14288 831-6897	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$8,993	Each	10%	\$8,094	Other	F1
14288 831-6898	14288 831-6898	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$11,991	Each	10%	\$10,792	Other	F1
14288 831-6899	14288 831-6899	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$14,989	Each	10%	\$13,490	Other	F1
14288 831-6900	14288 831-6900	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$29	Each	10%	\$26	Other	F1
14288 831-6901	14288 831-6901	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$58	Each	10%	\$52	Other	F1
14288 831-6902	14288 831-6902	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$86	Each	10%	\$78	Other	F1
14288 831-6903	14288 831-6903	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$115	Each	10%	\$104	Other	F1
14288 831-6904	14288 831-6904	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$144	Each	10%	\$130	Other	F1
14288 831-6905	14288 831-6905	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$32	Each	10%	\$29	Other	F1
14288 831-6906	14288 831-6906	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$65	Each	10%	\$58	Other	F1
14288 831-6907	14288 831-6907	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$97	Each	10%	\$87	Other	F1
14288 831-6908	14288 831-6908	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$130	Each	10%	\$117	Other	F1
14288 831-6909	14288 831-6909	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$162	Each	10%	\$146	Other	F1
14288 831-6910	14288 831-6910	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$34	Each	10%	\$31	Other	F1
14288 831-6911	14288 831-6911	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$68	Each	10%	\$62	Other	F1
14288 831-6912	14288 831-6912	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$103	Each	10%	\$92	Other	F1
14288 831-6913	14288 831-6913	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$137	Each	10%	\$123	Other	F1
14288 831-6914	14288 831-6914	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$171	Each	10%	\$154	Other	F1
14288 831-6915	14288 831-6915	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$36	Each	10%	\$32	Other	F1
14288 831-6916	14288 831-6916	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$72	Each	10%	\$65	Other	F1
14288 831-6917	14288 831-6917	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$108	Each	10%	\$97	Other	F1
14288 831-6918	14288 831-6918	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$144	Each	10%	\$130	Other	F1
14288 831-6919	14288 831-6919	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$180	Each	10%	\$162	Other	F1
14288 831-6920	14288 831-6920	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
14288 831-6921	14288 831-6921	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2	\$1,333	Each	10%	\$1,200	Other	F1
14288 831-6922	14288 831-6922	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3	\$2,000	Each	10%	\$1,800	Other	F1
14288 831-6923	14288 831-6923	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4	\$2,667	Each	10%	\$2,400	Other	F1
14288 831-6924	14288 831-6924	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5	\$3,334	Each	10%	\$3,000	Other	F1
14288 831-6925	14288 831-6925	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
14288 831-6926	14288 831-6926	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
14288 831-6927	14288 831-6927	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
14288 831-6928	14288 831-6928	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
14288 831-6929	14288 831-6929	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
14288 831-6930	14288 831-6930	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
14288 831-6931	14288 831-6931	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
14288 831-6932	14288 831-6932	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
14288 831-6933	14288 831-6933	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-6934	14288 831-6934	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
14288 831-6935	14288 831-6935	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
14288 831-6936	14288 831-6936	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1
14288 831-6937	14288 831-6937	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$2,500	Each	10%	\$2,250	Other	F1
14288 831-6938	14288 831-6938	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$3,334	Each	10%	\$3,000	Other	F1
14288 831-6939	14288 831-6939	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$4,167	Each	10%	\$3,750	Other	F1
14288 831-6940	14288 831-6940	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14288 831-6941	14288 831-6941	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14288 831-6942	14288 831-6942	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14288 831-6943	14288 831-6943	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14288 831-6944	14288 831-6944	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14288 831-6945	14288 831-6945	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14288 831-6946	14288 831-6946	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14288 831-6947	14288 831-6947	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14288 831-6948	14288 831-6948	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14288 831-6949	14288 831-6949	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14288 831-6950	14288 831-6950	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14288 831-6951	14288 831-6951	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14288 831-6952	14288 831-6952	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14288 831-6953	14288 831-6953	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14288 831-6954	14288 831-6954	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14288 831-6955	14288 831-6955	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14288 831-6956	14288 831-6956	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14288 831-6957	14288 831-6957	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14288 831-6958	14288 831-6958	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14288 831-6959	14288 831-6959	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14288 831-6960	14288 831-6960	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$393	Each	10%	\$354	Other	F1
14288 831-6961	14288 831-6961	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$787	Each	10%	\$708	Other	F1
14288 831-6962	14288 831-6962	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,180	Each	10%	\$1,062	Other	F1
14288 831-6963	14288 831-6963	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,573	Each	10%	\$1,416	Other	F1
14288 831-6964	14288 831-6964	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$1,966	Each	10%	\$1,770	Other	F1
14288 831-6965	14288 831-6965	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$442	Each	10%	\$398	Other	F1
14288 831-6966	14288 831-6966	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$885	Each	10%	\$796	Other	F1
14288 831-6967	14288 831-6967	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,327	Each	10%	\$1,195	Other	F1
14288 831-6968	14288 831-6968	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,770	Each	10%	\$1,593	Other	F1
14288 831-6969	14288 831-6969	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,212	Each	10%	\$1,991	Other	F1
14288 831-6970	14288 831-6970	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$467	Each	10%	\$420	Other	F1
14288 831-6971	14288 831-6971	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$934	Each	10%	\$841	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-6972	14288 831-6972	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,401	Each	10%	\$1,261	Other	F1
14288 831-6973	14288 831-6973	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,868	Each	10%	\$1,681	Other	F1
14288 831-6974	14288 831-6974	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,335	Each	10%	\$2,102	Other	F1
14288 831-6975	14288 831-6975	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$492	Each	10%	\$442	Other	F1
14288 831-6976	14288 831-6976	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$983	Each	10%	\$885	Other	F1
14288 831-6977	14288 831-6977	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$1,475	Each	10%	\$1,327	Other	F1
14288 831-6978	14288 831-6978	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$1,966	Each	10%	\$1,770	Other	F1
14288 831-6979	14288 831-6979	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$2,458	Each	10%	\$2,212	Other	F1
14288 831-6980	14288 831-6980	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14288 831-6981	14288 831-6981	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14288 831-6982	14288 831-6982	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
14288 831-6983	14288 831-6983	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14288 831-6984	14288 831-6984	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14288 831-6985	14288 831-6985	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14288 831-6986	14288 831-6986	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14288 831-6987	14288 831-6987	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14288 831-6988	14288 831-6988	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14288 831-6989	14288 831-6989	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14288 831-6990	14288 831-6990	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14288 831-6991	14288 831-6991	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14288 831-6992	14288 831-6992	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$15	Other	F1
14288 831-6993	14288 831-6993	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
14288 831-6994	14288 831-6994	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
14288 831-6995	14288 831-6995	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14288 831-6996	14288 831-6996	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14288 831-6997	14288 831-6997	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14288 831-6998	14288 831-6998	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
14288 831-6999	14288 831-6999	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14288 831-7000	14288 831-7000	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$667	Each	10%	\$600	Other	F1
14288 831-7001	14288 831-7001	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$1,333	Each	10%	\$1,200	Other	F1
14288 831-7002	14288 831-7002	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$2,000	Each	10%	\$1,800	Other	F1
14288 831-7003	14288 831-7003	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$2,667	Each	10%	\$2,400	Other	F1
14288 831-7004	14288 831-7004	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$3,334	Each	10%	\$3,000	Other	F1
14288 831-7005	14288 831-7005	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$750	Each	10%	\$675	Other	F1
14288 831-7006	14288 831-7006	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,500	Each	10%	\$1,350	Other	F1
14288 831-7007	14288 831-7007	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,250	Each	10%	\$2,025	Other	F1
14288 831-7008	14288 831-7008	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,000	Each	10%	\$2,700	Other	F1
14288 831-7009	14288 831-7009	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$3,750	Each	10%	\$3,375	Other	F1
14288 831-7010	14288 831-7010	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$792	Each	10%	\$713	Other	F1
14288 831-7011	14288 831-7011	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$1,583	Each	10%	\$1,425	Other	F1
14288 831-7012	14288 831-7012	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$2,375	Each	10%	\$2,138	Other	F1
14288 831-7013	14288 831-7013	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$3,167	Each	10%	\$2,850	Other	F1
14288 831-7014	14288 831-7014	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$3,959	Each	10%	\$3,563	Other	F1
14288 831-7015	14288 831-7015	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$833	Each	10%	\$750	Other	F1
14288 831-7016	14288 831-7016	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$1,667	Each	10%	\$1,500	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	Product Category (if applicable)
14288 831-7017	14288 831-7017	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$2,500	Each	10%		\$2,250	Other	F1
14288 831-7018	14288 831-7018	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$3,334	Each	10%		\$3,000	Other	F1
14288 831-7019	14288 831-7019	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$4,167	Each	10%		\$3,750	Other	F1
14288 831-7020	14288 831-7020	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%		\$7	Other	F1
14288 831-7021	14288 831-7021	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%		\$14	Other	F1
14288 831-7022	14288 831-7022	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%		\$22	Other	F1
14288 831-7023	14288 831-7023	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%		\$29	Other	F1
14288 831-7024	14288 831-7024	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%		\$36	Other	F1
14288 831-7025	14288 831-7025	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%		\$8	Other	F1
14288 831-7026	14288 831-7026	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%		\$16	Other	F1
14288 831-7027	14288 831-7027	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%		\$24	Other	F1
14288 831-7028	14288 831-7028	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%		\$32	Other	F1
14288 831-7029	14288 831-7029	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%		\$41	Other	F1
14288 831-7030	14288 831-7030	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$10	Each	10%		\$9	Other	F1
14288 831-7031	14288 831-7031	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$19	Each	10%		\$17	Other	F1
14288 831-7032	14288 831-7032	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$29	Each	10%		\$26	Other	F1
14288 831-7033	14288 831-7033	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$38	Each	10%		\$34	Other	F1
14288 831-7034	14288 831-7034	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$48	Each	10%		\$43	Other	F1
14288 831-7035	14288 831-7035	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$10	Each	10%		\$9	Other	F1
14288 831-7036	14288 831-7036	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%		\$18	Other	F1
14288 831-7037	14288 831-7037	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$30	Each	10%		\$27	Other	F1
14288 831-7038	14288 831-7038	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$40	Each	10%		\$36	Other	F1
14288 831-7039	14288 831-7039	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$50	Each	10%		\$45	Other	F1
14288 831-7040	14288 831-7040	Storage Unstructured	ProSupport Next Business Day SyncQ Base Software Support-Maintenance 1 Year	\$667	Each	10%		\$600	Other	F1
14288 831-7041	14288 831-7041	Storage Unstructured	ProSupport Next Business Day SyncQ Base Software Support-Maintenance 2 Years	\$1,333	Each	10%		\$1,200	Other	F1
14288 831-7042	14288 831-7042	Storage Unstructured	ProSupport Next Business Day SyncQ Base Software Support-Maintenance 3 Years	\$2,000	Each	10%		\$1,800	Other	F1
14288 831-7043	14288 831-7043	Storage Unstructured	ProSupport Next Business Day SyncQ Base Software Support-Maintenance 4 Years	\$2,667	Each	10%		\$2,400	Other	F1
14288 831-7044	14288 831-7044	Storage Unstructured	ProSupport Next Business Day SyncQ Base Software Support-Maintenance 5 Years	\$3,334	Each	10%		\$3,000	Other	F1
14288 831-7045	14288 831-7045	Storage Unstructured	ProSupport Mission Critical SyncQ Base Software Support-Maintenance 1 Year	\$750	Each	10%		\$675	Other	F1
14288 831-7046	14288 831-7046	Storage Unstructured	ProSupport Mission Critical SyncQ Base Software Support-Maintenance 2 Years	\$1,500	Each	10%		\$1,350	Other	F1
14288 831-7047	14288 831-7047	Storage Unstructured	ProSupport Mission Critical SyncQ Base Software Support-Maintenance 3 Years	\$2,250	Each	10%		\$2,025	Other	F1
14288 831-7048	14288 831-7048	Storage Unstructured	ProSupport Mission Critical SyncQ Base Software Support-Maintenance 4 Years	\$3,000	Each	10%		\$2,700	Other	F1
14288 831-7049	14288 831-7049	Storage Unstructured	ProSupport Mission Critical SyncQ Base Software Support-Maintenance 5 Years	\$3,750	Each	10%		\$3,375	Other	F1
14288 831-7050	14288 831-7050	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Base Software Support-Maintenance 1 Year	\$792	Each	10%		\$713	Other	F1
14288 831-7051	14288 831-7051	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Base Software Support-Maintenance 2 Years	\$1,583	Each	10%		\$1,425	Other	F1
14288 831-7052	14288 831-7052	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Base Software Support-Maintenance 3 Years	\$2,375	Each	10%		\$2,138	Other	F1
14288 831-7053	14288 831-7053	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Base Software Support-Maintenance 4 Years	\$3,167	Each	10%		\$2,850	Other	F1
14288 831-7054	14288 831-7054	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Base Software Support-Maintenance 5 Years	\$3,959	Each	10%		\$3,563	Other	F1
14288 831-7055	14288 831-7055	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Base Software Support-Maintenance 1 Year	\$833	Each	10%		\$750	Other	F1
14288 831-7056	14288 831-7056	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Base Software Support-Maintenance 2 Years	\$1,667	Each	10%		\$1,500	Other	F1
14288 831-7057	14288 831-7057	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Base Software Support-Maintenance 3 Years	\$2,500	Each	10%		\$2,250	Other	F1
14288 831-7058	14288 831-7058	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Base Software Support-Maintenance 4 Years	\$3,334	Each	10%		\$3,000	Other	F1
14288 831-7059	14288 831-7059	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Base Software Support-Maintenance 5 Years	\$4,167	Each	10%		\$3,750	Other	F1
14288 831-7060	14288 831-7060	Storage Unstructured	ProSupport Next Business Day SyncQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%		\$7	Other	F1
14288 831-7061	14288 831-7061	Storage Unstructured	ProSupport Next Business Day SyncQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%		\$14	Other	F1
14288 831-7062	14288 831-7062	Storage Unstructured	ProSupport Next Business Day SyncQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%		\$22	Other	F1
14288 831-7063	14288 831-7063	Storage Unstructured	ProSupport Next Business Day SyncQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%		\$29	Other	F1
14288 831-7064	14288 831-7064	Storage Unstructured	ProSupport Next Business Day SyncQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%		\$36	Other	F1
14288 831-7065	14288 831-7065	Storage Unstructured	ProSupport Mission Critical SyncQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%		\$8	Other	F1
14288 831-7066	14288 831-7066	Storage Unstructured	ProSupport Mission Critical SyncQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%		\$16	Other	F1
14288 831-7067	14288 831-7067	Storage Unstructured	ProSupport Mission Critical SyncQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%		\$24	Other	F1
14288 831-7068	14288 831-7068	Storage Unstructured	ProSupport Mission Critical SyncQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%		\$32	Other	F1
14288 831-7069	14288 831-7069	Storage Unstructured	ProSupport Mission Critical SyncQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%		\$41	Other	F1
14288 831-7070	14288 831-7070	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 1	\$10	Each	10%		\$9	Other	F1
14288 831-7071	14288 831-7071	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 2	\$19	Each	10%		\$17	Other	F1
14288 831-7072	14288 831-7072	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 3	\$29	Each	10%		\$26	Other	F1
14288 831-7073	14288 831-7073	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 4	\$38	Each	10%		\$34	Other	F1
14288 831-7074	14288 831-7074	Storage Unstructured	ProSupport Plus Next Business Day SyncQ Capacity Software Support-Maintenance 5	\$48	Each	10%		\$43	Other	F1
14288 831-7075	14288 831-7075	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 1	\$10	Each	10%		\$9	Other	F1
14288 831-7076	14288 831-7076	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 2	\$20	Each	10%		\$18	Other	F1
14288 831-7077	14288 831-7077	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 3	\$30	Each	10%		\$27	Other	F1
14288 831-7078	14288 831-7078	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%		\$36	Other	F1
14288 831-7079	14288 831-7079	Storage Unstructured	ProSupport Plus Mission Critical SyncQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%		\$45	Other	F1
14288 831-7080	14288 831-7080	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$271	Each	10%		\$244	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
14288 831-7081	14288 831-7081	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
14288 831-7082	14288 831-7082	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
14288 831-7083	14288 831-7083	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
14288 831-7084	14288 831-7084	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
14288 831-7085	14288 831-7085	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
14288 831-7086	14288 831-7086	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
14288 831-7087	14288 831-7087	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
14288 831-7088	14288 831-7088	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
14288 831-7089	14288 831-7089	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
14288 831-7090	14288 831-7090	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1
14288 831-7091	14288 831-7091	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1
14288 831-7092	14288 831-7092	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1
14288 831-7093	14288 831-7093	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
14288 831-7094	14288 831-7094	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
14288 831-7095	14288 831-7095	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
14288 831-7096	14288 831-7096	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
14288 831-7097	14288 831-7097	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
14288 831-7098	14288 831-7098	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
14288 831-7099	14288 831-7099	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14288 831-7100	14288 831-7100	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14288 831-7101	14288 831-7101	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14288 831-7102	14288 831-7102	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14288 831-7103	14288 831-7103	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14288 831-7104	14288 831-7104	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14288 831-7105	14288 831-7105	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14288 831-7106	14288 831-7106	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14288 831-7107	14288 831-7107	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14288 831-7108	14288 831-7108	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14288 831-7109	14288 831-7109	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14288 831-7110	14288 831-7110	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14288 831-7111	14288 831-7111	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14288 831-7112	14288 831-7112	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14288 831-7113	14288 831-7113	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14288 831-7114	14288 831-7114	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1
14288 831-7115	14288 831-7115	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14288 831-7116	14288 831-7116	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14288 831-7117	14288 831-7117	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14288 831-7118	14288 831-7118	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14288 831-7119	14288 831-7119	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14288 831-7120	14288 831-7120	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$874	Each	10%	\$787	Other	F1
14288 831-7121	14288 831-7121	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$1,748	Each	10%	\$1,573	Other	F1
14288 831-7122	14288 831-7122	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$2,622	Each	10%	\$2,360	Other	F1
14288 831-7123	14288 831-7123	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$3,496	Each	10%	\$3,146	Other	F1
14288 831-7124	14288 831-7124	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$4,370	Each	10%	\$3,933	Other	F1
14288 831-7125	14288 831-7125	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$983	Each	10%	\$885	Other	F1
14288 831-7126	14288 831-7126	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$1,966	Each	10%	\$1,770	Other	F1
14288 831-7127	14288 831-7127	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$2,949	Each	10%	\$2,655	Other	F1
14288 831-7128	14288 831-7128	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$3,933	Each	10%	\$3,539	Other	F1
14288 831-7129	14288 831-7129	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$4,916	Each	10%	\$4,424	Other	F1
14288 831-7130	14288 831-7130	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$1,038	Each	10%	\$934	Other	F1
14288 831-7131	14288 831-7131	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$2,076	Each	10%	\$1,868	Other	F1
14288 831-7132	14288 831-7132	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$3,113	Each	10%	\$2,802	Other	F1
14288 831-7133	14288 831-7133	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$4,151	Each	10%	\$3,736	Other	F1
14288 831-7134	14288 831-7134	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$5,189	Each	10%	\$4,670	Other	F1
14288 831-7135	14288 831-7135	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$1,092	Each	10%	\$983	Other	F1
14288 831-7136	14288 831-7136	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$2,185	Each	10%	\$1,966	Other	F1
14288 831-7137	14288 831-7137	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$3,277	Each	10%	\$2,949	Other	F1
14288 831-7138	14288 831-7138	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$4,370	Each	10%	\$3,933	Other	F1
14288 831-7139	14288 831-7139	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$5,462	Each	10%	\$4,916	Other	F1
14288 831-7140	14288 831-7140	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$11	Each	10%	\$10	Other	F1
14288 831-7141	14288 831-7141	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$21	Each	10%	\$19	Other	F1
14288 831-7142	14288 831-7142	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$32	Each	10%	\$29	Other	F1
14288 831-7143	14288 831-7143	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$42	Each	10%	\$38	Other	F1
14288 831-7144	14288 831-7144	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$53	Each	10%	\$48	Other	F1
14288 831-7145	14288 831-7145	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$11	Other	F1
14288 831-7146	14288 831-7146	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1
14288 831-7147	14288 831-7147	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1
14288 831-7148	14288 831-7148	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1
14288 831-7149	14288 831-7149	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1
14288 831-7150	14288 831-7150	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1
14288 831-7151	14288 831-7151	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1
14288 831-7152	14288 831-7152	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1
14288 831-7153	14288 831-7153	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$50	Each	10%	\$45	Other	F1
14288 831-7154	14288 831-7154	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$63	Each	10%	\$56	Other	F1
14288 831-7155	14288 831-7155	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14288 831-7156	14288 831-7156	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$24	Other	F1
14288 831-7157	14288 831-7157	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$40	Each	10%	\$36	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-7158	14288 831-7158	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$53	Each	10%	\$48	Other	F1
14288 831-7159	14288 831-7159	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$66	Each	10%	\$59	Other	F1
14288 831-7160	14288 831-7160	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$271	Each	10%	\$244	Other	F1
14288 831-7161	14288 831-7161	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$543	Each	10%	\$488	Other	F1
14288 831-7162	14288 831-7162	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$814	Each	10%	\$733	Other	F1
14288 831-7163	14288 831-7163	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,085	Each	10%	\$977	Other	F1
14288 831-7164	14288 831-7164	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,357	Each	10%	\$1,221	Other	F1
14288 831-7165	14288 831-7165	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$305	Each	10%	\$275	Other	F1
14288 831-7166	14288 831-7166	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$611	Each	10%	\$550	Other	F1
14288 831-7167	14288 831-7167	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$916	Each	10%	\$824	Other	F1
14288 831-7168	14288 831-7168	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,221	Each	10%	\$1,099	Other	F1
14288 831-7169	14288 831-7169	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,526	Each	10%	\$1,374	Other	F1
14288 831-7170	14288 831-7170	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$322	Each	10%	\$290	Other	F1
14288 831-7171	14288 831-7171	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$644	Each	10%	\$580	Other	F1
14288 831-7172	14288 831-7172	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$967	Each	10%	\$870	Other	F1
14288 831-7173	14288 831-7173	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$1,289	Each	10%	\$1,160	Other	F1
14288 831-7174	14288 831-7174	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$1,611	Each	10%	\$1,450	Other	F1
14288 831-7175	14288 831-7175	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$339	Each	10%	\$305	Other	F1
14288 831-7176	14288 831-7176	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$678	Each	10%	\$611	Other	F1
14288 831-7177	14288 831-7177	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$1,018	Each	10%	\$916	Other	F1
14288 831-7178	14288 831-7178	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$1,357	Each	10%	\$1,221	Other	F1
14288 831-7179	14288 831-7179	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$1,696	Each	10%	\$1,526	Other	F1
14288 831-7180	14288 831-7180	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14288 831-7181	14288 831-7181	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14288 831-7182	14288 831-7182	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14288 831-7183	14288 831-7183	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14288 831-7184	14288 831-7184	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14288 831-7185	14288 831-7185	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14288 831-7186	14288 831-7186	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14288 831-7187	14288 831-7187	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14288 831-7188	14288 831-7188	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14288 831-7189	14288 831-7189	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14288 831-7190	14288 831-7190	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14288 831-7191	14288 831-7191	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14288 831-7192	14288 831-7192	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14288 831-7193	14288 831-7193	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14288 831-7194	14288 831-7194	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1
14288 831-7195	14288 831-7195	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-7196	14288 831-7196	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14288 831-7197	14288 831-7197	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1
14288 831-7198	14288 831-7198	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1
14288 831-7199	14288 831-7199	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$20	Each	10%	\$18	Other	F1
14288 831-7200	14288 831-7200	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7201	14288 831-7201	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7202	14288 831-7202	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7203	14288 831-7203	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7204	14288 831-7204	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7205	14288 831-7205	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7206	14288 831-7206	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7207	14288 831-7207	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7208	14288 831-7208	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7209	14288 831-7209	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7210	14288 831-7210	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7211	14288 831-7211	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7212	14288 831-7212	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7213	14288 831-7213	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7214	14288 831-7214	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7215	14288 831-7215	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7216	14288 831-7216	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7217	14288 831-7217	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7218	14288 831-7218	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7219	14288 831-7219	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7220	14288 831-7220	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14288 831-7221	14288 831-7221	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14288 831-7222	14288 831-7222	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14288 831-7223	14288 831-7223	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14288 831-7224	14288 831-7224	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14288 831-7225	14288 831-7225	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14288 831-7226	14288 831-7226	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14288 831-7227	14288 831-7227	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14288 831-7228	14288 831-7228	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14288 831-7229	14288 831-7229	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14288 831-7230	14288 831-7230	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14288 831-7231	14288 831-7231	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14288 831-7232	14288 831-7232	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14288 831-7233	14288 831-7233	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-7234	14288 831-7234	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14288 831-7235	14288 831-7235	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14288 831-7236	14288 831-7236	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14288 831-7237	14288 831-7237	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14288 831-7238	14288 831-7238	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14288 831-7239	14288 831-7239	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14288 831-7240	14288 831-7240	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7241	14288 831-7241	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7242	14288 831-7242	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7243	14288 831-7243	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7244	14288 831-7244	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7245	14288 831-7245	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7246	14288 831-7246	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7247	14288 831-7247	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7248	14288 831-7248	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7249	14288 831-7249	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7250	14288 831-7250	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7251	14288 831-7251	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7252	14288 831-7252	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7253	14288 831-7253	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7254	14288 831-7254	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7255	14288 831-7255	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7256	14288 831-7256	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7257	14288 831-7257	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7258	14288 831-7258	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7259	14288 831-7259	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7260	14288 831-7260	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7261	14288 831-7261	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7262	14288 831-7262	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7263	14288 831-7263	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7264	14288 831-7264	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7265	14288 831-7265	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7266	14288 831-7266	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7267	14288 831-7267	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7269	14288 831-7269	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7270	14288 831-7270	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7271	14288 831-7271	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7272	14288 831-7272	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-7273	14288 831-7273	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7274	14288 831-7274	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7275	14288 831-7275	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7276	14288 831-7276	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7277	14288 831-7277	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7278	14288 831-7278	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7279	14288 831-7279	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7280	14288 831-7280	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7281	14288 831-7281	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7282	14288 831-7282	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7283	14288 831-7283	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7284	14288 831-7284	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7285	14288 831-7285	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7286	14288 831-7286	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7287	14288 831-7287	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7288	14288 831-7288	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7289	14288 831-7289	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7290	14288 831-7290	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7291	14288 831-7291	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7292	14288 831-7292	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7293	14288 831-7293	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7294	14288 831-7294	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7295	14288 831-7295	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7296	14288 831-7296	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7297	14288 831-7297	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7298	14288 831-7298	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7299	14288 831-7299	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7300	14288 831-7300	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7301	14288 831-7301	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7302	14288 831-7302	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7303	14288 831-7303	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7304	14288 831-7304	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7305	14288 831-7305	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7306	14288 831-7306	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7307	14288 831-7307	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7308	14288 831-7308	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7309	14288 831-7309	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7310	14288 831-7310	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-7311	14288 831-7311	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7312	14288 831-7312	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7313	14288 831-7313	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7314	14288 831-7314	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7315	14288 831-7315	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7316	14288 831-7316	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7317	14288 831-7317	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7318	14288 831-7318	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7319	14288 831-7319	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7320	14288 831-7320	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7321	14288 831-7321	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7322	14288 831-7322	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7323	14288 831-7323	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7324	14288 831-7324	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7325	14288 831-7325	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7326	14288 831-7326	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7327	14288 831-7327	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7328	14288 831-7328	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7329	14288 831-7329	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7330	14288 831-7330	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7331	14288 831-7331	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7332	14288 831-7332	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7333	14288 831-7333	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7334	14288 831-7334	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7335	14288 831-7335	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-7336	14288 831-7336	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7337	14288 831-7337	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7338	14288 831-7338	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7339	14288 831-7339	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-7788	14288 831-7788	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 15 Months	\$1,400	Each	10%	\$1,260	Other	F1
14288 831-7789	14288 831-7789	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 27 Months	\$2,800	Each	10%	\$2,520	Other	F1
14288 831-7790	14288 831-7790	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 39 Months	\$4,200	Each	10%	\$3,780	Other	F1
14288 831-7791	14288 831-7791	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 51 Months	\$5,600	Each	10%	\$5,040	Other	F1
14288 831-7792	14288 831-7792	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 63 Months	\$7,000	Each	10%	\$6,300	Other	F1
14288 831-7793	14288 831-7793	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 15 Months	\$1,750	Each	10%	\$1,575	Other	F1
14288 831-7794	14288 831-7794	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 27 Months	\$3,500	Each	10%	\$3,150	Other	F1
14288 831-7795	14288 831-7795	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 39 Months	\$5,250	Each	10%	\$4,725	Other	F1
14288 831-7796	14288 831-7796	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 51 Months	\$7,000	Each	10%	\$6,300	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-7797	14288 831-7797	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 63 Months	\$8,750	Each	10%	\$7,875	Other	F1
14288 831-7798	14288 831-7798	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 15 Months	\$1,925	Each	10%	\$1,732	Other	F1
14288 831-7799	14288 831-7799	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 27 Months	\$3,850	Each	10%	\$3,465	Other	F1
14288 831-7800	14288 831-7800	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 39 Months	\$5,775	Each	10%	\$5,197	Other	F1
14288 831-7801	14288 831-7801	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 51 Months	\$7,700	Each	10%	\$6,930	Other	F1
14288 831-7802	14288 831-7802	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 63 Months	\$9,625	Each	10%	\$8,662	Other	F1
14288 831-7803	14288 831-7803	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 15 Months	\$2,100	Each	10%	\$1,890	Other	F1
14288 831-7804	14288 831-7804	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 27 Months	\$4,200	Each	10%	\$3,780	Other	F1
14288 831-7805	14288 831-7805	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 39 Months	\$6,300	Each	10%	\$5,670	Other	F1
14288 831-7806	14288 831-7806	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 51 Months	\$8,400	Each	10%	\$7,560	Other	F1
14288 831-7807	14288 831-7807	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 63 Months	\$10,500	Each	10%	\$9,450	Other	F1
14288 831-7808	14288 831-7808	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 15 Months	\$540	Each	10%	\$486	Other	F1
14288 831-7809	14288 831-7809	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 27 Months	\$1,080	Each	10%	\$972	Other	F1
14288 831-7810	14288 831-7810	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 39 Months	\$1,620	Each	10%	\$1,458	Other	F1
14288 831-7811	14288 831-7811	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 51 Months	\$2,700	Each	10%	\$2,430	Other	F1
14288 831-7812	14288 831-7812	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 63 Months	\$3,240	Each	10%	\$2,916	Other	F1
14288 831-7813	14288 831-7813	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 15 Months	\$675	Each	10%	\$608	Other	F1
14288 831-7814	14288 831-7814	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 27 Months	\$1,350	Each	10%	\$1,215	Other	F1
14288 831-7815	14288 831-7815	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 39 Months	\$2,025	Each	10%	\$1,823	Other	F1
14288 831-7816	14288 831-7816	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 51 Months	\$3,375	Each	10%	\$3,038	Other	F1
14288 831-7817	14288 831-7817	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 63 Months	\$4,050	Each	10%	\$3,645	Other	F1
14288 831-7818	14288 831-7818	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 15 Months	\$743	Each	10%	\$668	Other	F1
14288 831-7819	14288 831-7819	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 27 Months	\$1,485	Each	10%	\$1,337	Other	F1
14288 831-7820	14288 831-7820	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 39 Months	\$2,228	Each	10%	\$2,005	Other	F1
14288 831-7821	14288 831-7821	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 51 Months	\$3,713	Each	10%	\$3,341	Other	F1
14288 831-7822	14288 831-7822	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 63 Months	\$4,455	Each	10%	\$4,010	Other	F1
14288 831-7823	14288 831-7823	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 15 Months	\$810	Each	10%	\$729	Other	F1
14288 831-7824	14288 831-7824	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 27 Months	\$1,620	Each	10%	\$1,458	Other	F1
14288 831-7825	14288 831-7825	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 39 Months	\$2,430	Each	10%	\$2,187	Other	F1
14288 831-7826	14288 831-7826	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 51 Months	\$4,050	Each	10%	\$3,645	Other	F1
14288 831-7827	14288 831-7827	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 63 Months	\$4,860	Each	10%	\$4,374	Other	F1
14288 831-7828	14288 831-7828	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$60	Each	10%	\$54	Other	F1
14288 831-7829	14288 831-7829	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$119	Each	10%	\$107	Other	F1
14288 831-7830	14288 831-7830	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$179	Each	10%	\$161	Other	F1
14288 831-7831	14288 831-7831	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$238	Each	10%	\$214	Other	F1
14288 831-7832	14288 831-7832	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$298	Each	10%	\$268	Other	F1
14288 831-7833	14288 831-7833	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$74	Each	10%	\$67	Other	F1
14288 831-7834	14288 831-7834	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$149	Each	10%	\$134	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-7835	14288 831-7835	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$223	Each	10%	\$201	Other	F1
14288 831-7836	14288 831-7836	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$298	Each	10%	\$268	Other	F1
14288 831-7837	14288 831-7837	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$372	Each	10%	\$335	Other	F1
14288 831-7838	14288 831-7838	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$82	Each	10%	\$74	Other	F1
14288 831-7839	14288 831-7839	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$164	Each	10%	\$147	Other	F1
14288 831-7840	14288 831-7840	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$245	Each	10%	\$221	Other	F1
14288 831-7841	14288 831-7841	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$327	Each	10%	\$295	Other	F1
14288 831-7842	14288 831-7842	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$409	Each	10%	\$368	Other	F1
14288 831-7843	14288 831-7843	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$89	Each	10%	\$80	Other	F1
14288 831-7844	14288 831-7844	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$179	Each	10%	\$161	Other	F1
14288 831-7845	14288 831-7845	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$268	Each	10%	\$241	Other	F1
14288 831-7846	14288 831-7846	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$357	Each	10%	\$321	Other	F1
14288 831-7847	14288 831-7847	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$446	Each	10%	\$402	Other	F1
14288 831-8088	14288 831-8088	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8089	14288 831-8089	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8090	14288 831-8090	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8091	14288 831-8091	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8092	14288 831-8092	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8093	14288 831-8093	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8094	14288 831-8094	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8095	14288 831-8095	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8096	14288 831-8096	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8097	14288 831-8097	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8098	14288 831-8098	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 1 Year	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8099	14288 831-8099	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 2 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8100	14288 831-8100	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 3 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8101	14288 831-8101	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 4 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8102	14288 831-8102	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance 5 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8103	14288 831-8103	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 1 Year	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8104	14288 831-8104	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 2 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8105	14288 831-8105	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 3 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8106	14288 831-8106	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 4 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8107	14288 831-8107	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance 5 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8108	14288 831-8108	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8109	14288 831-8109	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8110	14288 831-8110	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8111	14288 831-8111	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8112	14288 831-8112	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$12,345	Each	10%	\$11,111	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-8113	14288 831-8113	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8114	14288 831-8114	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8115	14288 831-8115	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8116	14288 831-8116	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8117	14288 831-8117	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8118	14288 831-8118	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8119	14288 831-8119	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8120	14288 831-8120	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8121	14288 831-8121	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8122	14288 831-8122	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8123	14288 831-8123	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 1 Year	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8124	14288 831-8124	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 2 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8125	14288 831-8125	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 3 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8126	14288 831-8126	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 4 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8127	14288 831-8127	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance 5 Years	\$12,345	Each	10%	\$11,111	Other	F1
14288 831-8128	14288 831-8128	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
14288 831-8129	14288 831-8129	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
14288 831-8130	14288 831-8130	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
14288 831-8131	14288 831-8131	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
14288 831-8132	14288 831-8132	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
14288 831-8133	14288 831-8133	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
14288 831-8134	14288 831-8134	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
14288 831-8135	14288 831-8135	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
14288 831-8136	14288 831-8136	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
14288 831-8137	14288 831-8137	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
14288 831-8138	14288 831-8138	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1
14288 831-8139	14288 831-8139	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1
14288 831-8140	14288 831-8140	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1
14288 831-8141	14288 831-8141	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
14288 831-8142	14288 831-8142	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
14288 831-8143	14288 831-8143	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
14288 831-8144	14288 831-8144	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
14288 831-8145	14288 831-8145	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1
14288 831-8146	14288 831-8146	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
14288 831-8147	14288 831-8147	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1
14288 831-8208	14288 831-8208	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8209	14288 831-8209	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8210	14288 831-8210	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-8211	14288 831-8211	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8212	14288 831-8212	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8213	14288 831-8213	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8214	14288 831-8214	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8215	14288 831-8215	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8216	14288 831-8216	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8217	14288 831-8217	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8218	14288 831-8218	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8219	14288 831-8219	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8220	14288 831-8220	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8221	14288 831-8221	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8222	14288 831-8222	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8223	14288 831-8223	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8224	14288 831-8224	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8225	14288 831-8225	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8226	14288 831-8226	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8227	14288 831-8227	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8228	14288 831-8228	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$53	Each	10%	\$48	Other	F1
14288 831-8229	14288 831-8229	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$106	Each	10%	\$95	Other	F1
14288 831-8230	14288 831-8230	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$159	Each	10%	\$143	Other	F1
14288 831-8231	14288 831-8231	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$212	Each	10%	\$191	Other	F1
14288 831-8232	14288 831-8232	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$265	Each	10%	\$238	Other	F1
14288 831-8233	14288 831-8233	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14288 831-8234	14288 831-8234	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$119	Each	10%	\$107	Other	F1
14288 831-8235	14288 831-8235	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$179	Each	10%	\$161	Other	F1
14288 831-8236	14288 831-8236	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$238	Each	10%	\$215	Other	F1
14288 831-8237	14288 831-8237	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$298	Each	10%	\$268	Other	F1
14288 831-8238	14288 831-8238	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14288 831-8239	14288 831-8239	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14288 831-8240	14288 831-8240	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14288 831-8241	14288 831-8241	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14288 831-8242	14288 831-8242	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$315	Each	10%	\$283	Other	F1
14288 831-8243	14288 831-8243	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1
14288 831-8244	14288 831-8244	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$132	Each	10%	\$119	Other	F1
14288 831-8245	14288 831-8245	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1
14288 831-8246	14288 831-8246	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$238	Other	F1
14288 831-8247	14288 831-8247	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$331	Each	10%	\$298	Other	F1
14288 831-8248	14288 831-8248	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-8249	14288 831-8249	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8250	14288 831-8250	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8251	14288 831-8251	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8252	14288 831-8252	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8253	14288 831-8253	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8254	14288 831-8254	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8255	14288 831-8255	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8256	14288 831-8256	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8257	14288 831-8257	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8258	14288 831-8258	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8259	14288 831-8259	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8260	14288 831-8260	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8261	14288 831-8261	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8262	14288 831-8262	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8263	14288 831-8263	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8264	14288 831-8264	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8265	14288 831-8265	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8266	14288 831-8266	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8267	14288 831-8267	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8328	14288 831-8328	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$68	Each	10%	\$62	Other	F1
14288 831-8329	14288 831-8329	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$137	Each	10%	\$123	Other	F1
14288 831-8330	14288 831-8330	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$205	Each	10%	\$185	Other	F1
14288 831-8331	14288 831-8331	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$274	Each	10%	\$246	Other	F1
14288 831-8332	14288 831-8332	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$342	Each	10%	\$308	Other	F1
14288 831-8333	14288 831-8333	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$77	Each	10%	\$69	Other	F1
14288 831-8334	14288 831-8334	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$154	Each	10%	\$139	Other	F1
14288 831-8335	14288 831-8335	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$231	Each	10%	\$208	Other	F1
14288 831-8336	14288 831-8336	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$308	Each	10%	\$277	Other	F1
14288 831-8337	14288 831-8337	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$385	Each	10%	\$346	Other	F1
14288 831-8338	14288 831-8338	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$81	Each	10%	\$73	Other	F1
14288 831-8339	14288 831-8339	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$162	Each	10%	\$146	Other	F1
14288 831-8340	14288 831-8340	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$244	Each	10%	\$219	Other	F1
14288 831-8341	14288 831-8341	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$325	Each	10%	\$292	Other	F1
14288 831-8342	14288 831-8342	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$406	Each	10%	\$366	Other	F1
14288 831-8343	14288 831-8343	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$86	Each	10%	\$77	Other	F1
14288 831-8344	14288 831-8344	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$171	Each	10%	\$154	Other	F1
14288 831-8345	14288 831-8345	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$257	Each	10%	\$231	Other	F1
14288 831-8346	14288 831-8346	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$342	Each	10%	\$308	Other	F1



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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14288 831-8347	14288 831-8347	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$428	Each	10%	\$385	Other	F1
14288 831-8348	14288 831-8348	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8349	14288 831-8349	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8350	14288 831-8350	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8351	14288 831-8351	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8352	14288 831-8352	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8353	14288 831-8353	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8354	14288 831-8354	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8355	14288 831-8355	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8356	14288 831-8356	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8357	14288 831-8357	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8358	14288 831-8358	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8359	14288 831-8359	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8360	14288 831-8360	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8361	14288 831-8361	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8362	14288 831-8362	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8363	14288 831-8363	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8364	14288 831-8364	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8365	14288 831-8365	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8366	14288 831-8366	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8367	14288 831-8367	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8368	14288 831-8368	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$141	Each	10%	\$127	Other	F1
14288 831-8369	14288 831-8369	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$282	Each	10%	\$254	Other	F1
14288 831-8370	14288 831-8370	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$423	Each	10%	\$381	Other	F1
14288 831-8371	14288 831-8371	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$564	Each	10%	\$508	Other	F1
14288 831-8372	14288 831-8372	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$706	Each	10%	\$635	Other	F1
14288 831-8373	14288 831-8373	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$159	Each	10%	\$143	Other	F1
14288 831-8374	14288 831-8374	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$318	Each	10%	\$286	Other	F1
14288 831-8375	14288 831-8375	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$476	Each	10%	\$429	Other	F1
14288 831-8376	14288 831-8376	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$635	Each	10%	\$572	Other	F1
14288 831-8377	14288 831-8377	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$794	Each	10%	\$714	Other	F1
14288 831-8378	14288 831-8378	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$168	Each	10%	\$151	Other	F1
14288 831-8379	14288 831-8379	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$335	Each	10%	\$302	Other	F1
14288 831-8380	14288 831-8380	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$503	Each	10%	\$452	Other	F1
14288 831-8381	14288 831-8381	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$670	Each	10%	\$603	Other	F1
14288 831-8382	14288 831-8382	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$838	Each	10%	\$754	Other	F1
14288 831-8383	14288 831-8383	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$176	Each	10%	\$159	Other	F1
14288 831-8384	14288 831-8384	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$353	Each	10%	\$318	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14288 831-8385	14288 831-8385	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$529	Each	10%	\$476	Other	F1
14288 831-8386	14288 831-8386	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$706	Each	10%	\$635	Other	F1
14288 831-8387	14288 831-8387	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$882	Each	10%	\$794	Other	F1
14288 831-8508	14288 831-8508	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8509	14288 831-8509	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8510	14288 831-8510	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8511	14288 831-8511	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8512	14288 831-8512	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8513	14288 831-8513	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8514	14288 831-8514	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8515	14288 831-8515	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8516	14288 831-8516	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8517	14288 831-8517	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8518	14288 831-8518	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8519	14288 831-8519	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8520	14288 831-8520	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8521	14288 831-8521	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8522	14288 831-8522	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8523	14288 831-8523	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8524	14288 831-8524	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8525	14288 831-8525	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8526	14288 831-8526	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8527	14288 831-8527	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8528	14288 831-8528	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1
14288 831-8529	14288 831-8529	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1
14288 831-8530	14288 831-8530	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$110	Each	10%	\$99	Other	F1
14288 831-8531	14288 831-8531	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$147	Each	10%	\$132	Other	F1
14288 831-8532	14288 831-8532	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$184	Each	10%	\$166	Other	F1
14288 831-8533	14288 831-8533	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1
14288 831-8534	14288 831-8534	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$83	Each	10%	\$75	Other	F1
14288 831-8535	14288 831-8535	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$124	Each	10%	\$112	Other	F1
14288 831-8536	14288 831-8536	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$166	Each	10%	\$149	Other	F1
14288 831-8537	14288 831-8537	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$207	Each	10%	\$186	Other	F1
14288 831-8538	14288 831-8538	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$44	Each	10%	\$39	Other	F1
14288 831-8539	14288 831-8539	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$87	Each	10%	\$79	Other	F1
14288 831-8540	14288 831-8540	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1
14288 831-8541	14288 831-8541	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$175	Each	10%	\$157	Other	F1
14288 831-8542	14288 831-8542	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$219	Each	10%	\$197	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-8543	14288 831-8543	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1
14288 831-8544	14288 831-8544	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$92	Each	10%	\$83	Other	F1
14288 831-8545	14288 831-8545	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$138	Each	10%	\$124	Other	F1
14288 831-8546	14288 831-8546	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$184	Each	10%	\$166	Other	F1
14288 831-8547	14288 831-8547	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$230	Each	10%	\$207	Other	F1
14288 831-8548	14288 831-8548	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8549	14288 831-8549	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8550	14288 831-8550	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8551	14288 831-8551	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8552	14288 831-8552	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8553	14288 831-8553	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8554	14288 831-8554	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8555	14288 831-8555	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8556	14288 831-8556	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8557	14288 831-8557	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8558	14288 831-8558	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8559	14288 831-8559	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8560	14288 831-8560	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8561	14288 831-8561	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8562	14288 831-8562	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8563	14288 831-8563	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8564	14288 831-8564	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8565	14288 831-8565	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8566	14288 831-8566	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8567	14288 831-8567	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8628	14288 831-8628	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$22	Each	10%	\$20	Other	F1
14288 831-8629	14288 831-8629	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$44	Each	10%	\$40	Other	F1
14288 831-8630	14288 831-8630	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$66	Each	10%	\$60	Other	F1
14288 831-8631	14288 831-8631	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$88	Each	10%	\$79	Other	F1
14288 831-8632	14288 831-8632	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$110	Each	10%	\$99	Other	F1
14288 831-8633	14288 831-8633	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$25	Each	10%	\$22	Other	F1
14288 831-8634	14288 831-8634	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$50	Each	10%	\$45	Other	F1
14288 831-8635	14288 831-8635	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$75	Each	10%	\$67	Other	F1
14288 831-8636	14288 831-8636	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$99	Each	10%	\$89	Other	F1
14288 831-8637	14288 831-8637	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$124	Each	10%	\$112	Other	F1
14288 831-8638	14288 831-8638	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$26	Each	10%	\$24	Other	F1
14288 831-8639	14288 831-8639	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$52	Each	10%	\$47	Other	F1
14288 831-8640	14288 831-8640	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$79	Each	10%	\$71	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-8641	14288 831-8641	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$105	Each	10%	\$94	Other	F1
14288 831-8642	14288 831-8642	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$131	Each	10%	\$118	Other	F1
14288 831-8643	14288 831-8643	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$28	Each	10%	\$25	Other	F1
14288 831-8644	14288 831-8644	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$55	Each	10%	\$50	Other	F1
14288 831-8645	14288 831-8645	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$83	Each	10%	\$75	Other	F1
14288 831-8646	14288 831-8646	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$110	Each	10%	\$99	Other	F1
14288 831-8647	14288 831-8647	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$138	Each	10%	\$124	Other	F1
14288 831-8648	14288 831-8648	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8649	14288 831-8649	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8650	14288 831-8650	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8651	14288 831-8651	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8652	14288 831-8652	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8653	14288 831-8653	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8654	14288 831-8654	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8655	14288 831-8655	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8656	14288 831-8656	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8657	14288 831-8657	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8658	14288 831-8658	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8659	14288 831-8659	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8660	14288 831-8660	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8661	14288 831-8661	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8662	14288 831-8662	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8663	14288 831-8663	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8664	14288 831-8664	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8665	14288 831-8665	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8666	14288 831-8666	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8667	14288 831-8667	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8668	14288 831-8668	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1
14288 831-8669	14288 831-8669	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1
14288 831-8670	14288 831-8670	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$110	Each	10%	\$99	Other	F1
14288 831-8671	14288 831-8671	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$147	Each	10%	\$132	Other	F1
14288 831-8672	14288 831-8672	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$184	Each	10%	\$166	Other	F1
14288 831-8673	14288 831-8673	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1
14288 831-8674	14288 831-8674	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$83	Each	10%	\$75	Other	F1
14288 831-8675	14288 831-8675	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$124	Each	10%	\$112	Other	F1
14288 831-8676	14288 831-8676	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$166	Each	10%	\$149	Other	F1
14288 831-8677	14288 831-8677	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$207	Each	10%	\$186	Other	F1
14288 831-8678	14288 831-8678	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$44	Each	10%	\$39	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-8679	14288 831-8679	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$87	Each	10%	\$79	Other	F1
14288 831-8680	14288 831-8680	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1
14288 831-8681	14288 831-8681	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$175	Each	10%	\$157	Other	F1
14288 831-8682	14288 831-8682	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$219	Each	10%	\$197	Other	F1
14288 831-8683	14288 831-8683	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1
14288 831-8684	14288 831-8684	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$92	Each	10%	\$83	Other	F1
14288 831-8685	14288 831-8685	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$138	Each	10%	\$124	Other	F1
14288 831-8686	14288 831-8686	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$184	Each	10%	\$166	Other	F1
14288 831-8687	14288 831-8687	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$230	Each	10%	\$207	Other	F1
14288 831-8748	14288 831-8748	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8749	14288 831-8749	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8750	14288 831-8750	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8751	14288 831-8751	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8752	14288 831-8752	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8753	14288 831-8753	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8754	14288 831-8754	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8755	14288 831-8755	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8756	14288 831-8756	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8757	14288 831-8757	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8758	14288 831-8758	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8759	14288 831-8759	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8760	14288 831-8760	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8761	14288 831-8761	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8762	14288 831-8762	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8763	14288 831-8763	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8764	14288 831-8764	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8765	14288 831-8765	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8766	14288 831-8766	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8767	14288 831-8767	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8768	14288 831-8768	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1
14288 831-8769	14288 831-8769	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1
14288 831-8770	14288 831-8770	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$110	Each	10%	\$99	Other	F1
14288 831-8771	14288 831-8771	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$147	Each	10%	\$132	Other	F1
14288 831-8772	14288 831-8772	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$184	Each	10%	\$166	Other	F1
14288 831-8773	14288 831-8773	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1
14288 831-8774	14288 831-8774	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$83	Each	10%	\$75	Other	F1
14288 831-8775	14288 831-8775	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$124	Each	10%	\$112	Other	F1
14288 831-8776	14288 831-8776	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$166	Each	10%	\$149	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-8777	14288 831-8777	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$207	Each	10%	\$186	Other	F1
14288 831-8778	14288 831-8778	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$44	Each	10%	\$39	Other	F1
14288 831-8779	14288 831-8779	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$87	Each	10%	\$79	Other	F1
14288 831-8780	14288 831-8780	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1
14288 831-8781	14288 831-8781	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$175	Each	10%	\$157	Other	F1
14288 831-8782	14288 831-8782	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$219	Each	10%	\$197	Other	F1
14288 831-8783	14288 831-8783	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1
14288 831-8784	14288 831-8784	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$92	Each	10%	\$83	Other	F1
14288 831-8785	14288 831-8785	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$138	Each	10%	\$124	Other	F1
14288 831-8786	14288 831-8786	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$184	Each	10%	\$166	Other	F1
14288 831-8787	14288 831-8787	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$230	Each	10%	\$207	Other	F1
14288 831-8788	14288 831-8788	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8789	14288 831-8789	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8790	14288 831-8790	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8791	14288 831-8791	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8792	14288 831-8792	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8793	14288 831-8793	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8794	14288 831-8794	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8795	14288 831-8795	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8796	14288 831-8796	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8797	14288 831-8797	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8798	14288 831-8798	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8799	14288 831-8799	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8800	14288 831-8800	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8801	14288 831-8801	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8802	14288 831-8802	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8803	14288 831-8803	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8804	14288 831-8804	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8805	14288 831-8805	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8806	14288 831-8806	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8807	14288 831-8807	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8868	14288 831-8868	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$13	Other	F1
14288 831-8869	14288 831-8869	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14288 831-8870	14288 831-8870	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$44	Each	10%	\$40	Other	F1
14288 831-8871	14288 831-8871	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$59	Each	10%	\$53	Other	F1
14288 831-8872	14288 831-8872	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$74	Each	10%	\$66	Other	F1
14288 831-8873	14288 831-8873	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
14288 831-8874	14288 831-8874	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$33	Each	10%	\$30	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-8875	14288 831-8875	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$50	Each	10%	\$45	Other	F1
14288 831-8876	14288 831-8876	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$66	Each	10%	\$60	Other	F1
14288 831-8877	14288 831-8877	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$83	Each	10%	\$75	Other	F1
14288 831-8878	14288 831-8878	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1
14288 831-8879	14288 831-8879	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1
14288 831-8880	14288 831-8880	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1
14288 831-8881	14288 831-8881	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$70	Each	10%	\$63	Other	F1
14288 831-8882	14288 831-8882	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$87	Each	10%	\$79	Other	F1
14288 831-8883	14288 831-8883	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$17	Other	F1
14288 831-8884	14288 831-8884	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$37	Each	10%	\$33	Other	F1
14288 831-8885	14288 831-8885	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$55	Each	10%	\$50	Other	F1
14288 831-8886	14288 831-8886	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$74	Each	10%	\$66	Other	F1
14288 831-8887	14288 831-8887	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$92	Each	10%	\$83	Other	F1
14288 831-8888	14288 831-8888	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8889	14288 831-8889	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8890	14288 831-8890	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8891	14288 831-8891	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8892	14288 831-8892	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8893	14288 831-8893	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8894	14288 831-8894	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8895	14288 831-8895	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8896	14288 831-8896	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8897	14288 831-8897	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8898	14288 831-8898	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8899	14288 831-8899	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8900	14288 831-8900	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8901	14288 831-8901	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8902	14288 831-8902	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8903	14288 831-8903	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-8904	14288 831-8904	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8905	14288 831-8905	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8906	14288 831-8906	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8907	14288 831-8907	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-8908	14288 831-8908	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$49	Each	10%	\$44	Other	F1
14288 831-8909	14288 831-8909	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$97	Each	10%	\$87	Other	F1
14288 831-8910	14288 831-8910	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$146	Each	10%	\$131	Other	F1
14288 831-8911	14288 831-8911	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$194	Each	10%	\$175	Other	F1
14288 831-8912	14288 831-8912	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$243	Each	10%	\$219	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-8913	14288 831-8913	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$55	Each	10%	\$49	Other	F1
14288 831-8914	14288 831-8914	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$109	Each	10%	\$98	Other	F1
14288 831-8915	14288 831-8915	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$164	Each	10%	\$148	Other	F1
14288 831-8916	14288 831-8916	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$219	Each	10%	\$197	Other	F1
14288 831-8917	14288 831-8917	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$273	Each	10%	\$246	Other	F1
14288 831-8918	14288 831-8918	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$58	Each	10%	\$52	Other	F1
14288 831-8919	14288 831-8919	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$115	Each	10%	\$104	Other	F1
14288 831-8920	14288 831-8920	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$173	Each	10%	\$156	Other	F1
14288 831-8921	14288 831-8921	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$231	Each	10%	\$208	Other	F1
14288 831-8922	14288 831-8922	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$288	Each	10%	\$260	Other	F1
14288 831-8923	14288 831-8923	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$61	Each	10%	\$55	Other	F1
14288 831-8924	14288 831-8924	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$121	Each	10%	\$109	Other	F1
14288 831-8925	14288 831-8925	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$182	Each	10%	\$164	Other	F1
14288 831-8926	14288 831-8926	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$243	Each	10%	\$219	Other	F1
14288 831-8927	14288 831-8927	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$304	Each	10%	\$273	Other	F1
14288 831-9048	14288 831-9048	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9049	14288 831-9049	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9050	14288 831-9050	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9051	14288 831-9051	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9052	14288 831-9052	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9053	14288 831-9053	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9054	14288 831-9054	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9055	14288 831-9055	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9056	14288 831-9056	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9057	14288 831-9057	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9058	14288 831-9058	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9059	14288 831-9059	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9060	14288 831-9060	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9061	14288 831-9061	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9062	14288 831-9062	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9063	14288 831-9063	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9064	14288 831-9064	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9065	14288 831-9065	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9066	14288 831-9066	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9067	14288 831-9067	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9068	14288 831-9068	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$13	Other	F1
14288 831-9069	14288 831-9069	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14288 831-9070	14288 831-9070	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$44	Each	10%	\$40	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-9071	14288 831-9071	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$59	Each	10%	\$53	Other	F1
14288 831-9072	14288 831-9072	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$74	Each	10%	\$66	Other	F1
14288 831-9073	14288 831-9073	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
14288 831-9074	14288 831-9074	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$33	Each	10%	\$30	Other	F1
14288 831-9075	14288 831-9075	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$50	Each	10%	\$45	Other	F1
14288 831-9076	14288 831-9076	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$66	Each	10%	\$60	Other	F1
14288 831-9077	14288 831-9077	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$83	Each	10%	\$75	Other	F1
14288 831-9078	14288 831-9078	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1
14288 831-9079	14288 831-9079	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1
14288 831-9080	14288 831-9080	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1
14288 831-9081	14288 831-9081	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$70	Each	10%	\$63	Other	F1
14288 831-9082	14288 831-9082	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$87	Each	10%	\$79	Other	F1
14288 831-9083	14288 831-9083	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$17	Other	F1
14288 831-9084	14288 831-9084	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$37	Each	10%	\$33	Other	F1
14288 831-9085	14288 831-9085	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$55	Each	10%	\$50	Other	F1
14288 831-9086	14288 831-9086	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$74	Each	10%	\$66	Other	F1
14288 831-9087	14288 831-9087	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$92	Each	10%	\$83	Other	F1
14288 831-9088	14288 831-9088	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9089	14288 831-9089	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9090	14288 831-9090	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9091	14288 831-9091	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9092	14288 831-9092	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9093	14288 831-9093	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9094	14288 831-9094	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9095	14288 831-9095	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9096	14288 831-9096	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9097	14288 831-9097	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9098	14288 831-9098	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9099	14288 831-9099	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9100	14288 831-9100	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9101	14288 831-9101	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9102	14288 831-9102	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9103	14288 831-9103	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9104	14288 831-9104	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9105	14288 831-9105	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9106	14288 831-9106	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9107	14288 831-9107	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9168	14288 831-9168	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14288 831-9169	14288 831-9169	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14288 831-9170	14288 831-9170	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14288 831-9171	14288 831-9171	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14288 831-9172	14288 831-9172	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14288 831-9173	14288 831-9173	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14288 831-9174	14288 831-9174	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14288 831-9175	14288 831-9175	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14288 831-9176	14288 831-9176	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14288 831-9177	14288 831-9177	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14288 831-9178	14288 831-9178	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14288 831-9179	14288 831-9179	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14288 831-9180	14288 831-9180	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14288 831-9181	14288 831-9181	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14288 831-9182	14288 831-9182	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14288 831-9183	14288 831-9183	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14288 831-9184	14288 831-9184	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14288 831-9185	14288 831-9185	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14288 831-9186	14288 831-9186	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14288 831-9187	14288 831-9187	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14288 831-9188	14288 831-9188	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9189	14288 831-9189	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9190	14288 831-9190	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9191	14288 831-9191	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9192	14288 831-9192	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9193	14288 831-9193	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9194	14288 831-9194	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9195	14288 831-9195	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9196	14288 831-9196	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9197	14288 831-9197	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9198	14288 831-9198	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9199	14288 831-9199	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9200	14288 831-9200	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9201	14288 831-9201	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9202	14288 831-9202	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9203	14288 831-9203	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14288 831-9204	14288 831-9204	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9205	14288 831-9205	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9206	14288 831-9206	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 831-9330	14288 831-9330	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9331	14288 831-9331	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9332	14288 831-9332	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9333	14288 831-9333	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14288 831-9334	14288 831-9334	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14288 831-9335	14288 831-9335	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14288 831-9336	14288 831-9336	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14288 831-9337	14288 831-9337	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14288 831-9338	14288 831-9338	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9339	14288 831-9339	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9340	14288 831-9340	Storage Unstructured	Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9341	14288 831-9341	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9342	14288 831-9342	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9343	14288 831-9343	Storage Unstructured	Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14288 831-9344	14288 831-9344	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9345	14288 831-9345	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9346	14288 831-9346	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14288 831-9347	14288 831-9347	Storage Unstructured	Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14288 929-3709	14288 929-3709	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14288 935-6720	14288 935-6720	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14514 847-6145	14514 847-6145	Storage Unstructured	Keep Your Component For Enterprise	\$365	Each	10%	\$328	Other	F1
14514 847-6146	14514 847-6146	Storage Unstructured	Keep Your Component For Enterprise	\$365	Each	10%	\$328	Other	F1
14514 847-6151	14514 847-6151	Storage Unstructured	Keep Your Component For Enterprise	\$1,919	Each	10%	\$1,727	Other	F1
14514 847-6152	14514 847-6152	Storage Unstructured	Keep Your Component For Enterprise	\$1,919	Each	10%	\$1,727	Other	F1
14514 847-6153	14514 847-6153	Storage Unstructured	Keep Your Component For Enterprise	\$1,396	Each	10%	\$1,256	Other	F1
14514 847-6154	14514 847-6154	Storage Unstructured	Keep Your Component For Enterprise	\$1,396	Each	10%	\$1,256	Other	F1
14514 847-6162	14514 847-6162	Storage Unstructured	Keep Your Component For Enterprise	\$719	Each	10%	\$647	Other	F1
14514 847-6163	14514 847-6163	Storage Unstructured	Keep Your Component For Enterprise	\$719	Each	10%	\$647	Other	F1
14514 926-0476	14514 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14168 831-5889	14168 831-5889	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168 831-5890	14168 831-5890	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168 831-5891	14168 831-5891	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168 831-5892	14168 831-5892	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168 831-5893	14168 831-5893	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1
14168 831-5894	14168 831-5894	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168 831-5895	14168 831-5895	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1
14168 831-5896	14168 831-5896	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1
14168 831-5897	14168 831-5897	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5898	14168 831-5898	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5899	14168 831-5899	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5900	14168 831-5900	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5901	14168 831-5901	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5902	14168 831-5902	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5903	14168 831-5903	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168 831-5904	14168 831-5904	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5905	14168 831-5905	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168 831-5906	14168 831-5906	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168 831-5907	14168 831-5907	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14168 831-5908	14168 831-5908	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168 831-5909	14168 831-5909	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5910	14168 831-5910	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5911	14168 831-5911	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5912	14168 831-5912	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5913	14168 831-5913	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5914	14168 831-5914	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5915	14168 831-5915	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5916	14168 831-5916	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5917	14168 831-5917	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5918	14168 831-5918	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5919	14168 831-5919	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5920	14168 831-5920	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5921	14168 831-5921	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5922	14168 831-5922	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5923	14168 831-5923	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5924	14168 831-5924	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5925	14168 831-5925	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168 831-5926	14168 831-5926	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14168_831-5927	14168_831-5927	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5928	14168_831-5928	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5929	14168_831-5929	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5930	14168_831-5930	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5931	14168_831-5931	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5932	14168_831-5932	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5933	14168_831-5933	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5934	14168_831-5934	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5935	14168_831-5935	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5936	14168_831-5936	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5937	14168_831-5937	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5938	14168_831-5938	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5939	14168_831-5939	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5940	14168_831-5940	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5941	14168_831-5941	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5942	14168_831-5942	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5943	14168_831-5943	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5944	14168_831-5944	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5945	14168_831-5945	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5946	14168_831-5946	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5947	14168_831-5947	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5948	14168_831-5948	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5949	14168_831-5949	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5950	14168_831-5950	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5951	14168_831-5951	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5952	14168_831-5952	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5953	14168_831-5953	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5954	14168_831-5954	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5955	14168_831-5955	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5956	14168_831-5956	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5957	14168_831-5957	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168_831-5958	14168_831-5958	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168_831-5959	14168_831-5959	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168_831-5960	14168_831-5960	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168_831-5961	14168_831-5961	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168_831-5962	14168_831-5962	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168_831-5963	14168_831-5963	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14168_831-5964	14168_831-5964	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column 8) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14168_831-5965	14168_831-5965	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5966	14168_831-5966	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5967	14168_831-5967	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5968	14168_831-5968	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5969	14168_831-5969	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5970	14168_831-5970	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5971	14168_831-5971	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5972	14168_831-5972	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5973	14168_831-5973	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5974	14168_831-5974	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5975	14168_831-5975	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5976	14168_831-5976	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5977	14168_831-5977	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5978	14168_831-5978	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5979	14168_831-5979	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5980	14168_831-5980	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5981	14168_831-5981	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5982	14168_831-5982	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5983	14168_831-5983	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5984	14168_831-5984	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5985	14168_831-5985	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5986	14168_831-5986	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5987	14168_831-5987	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5988	14168_831-5988	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5989	14168_831-5989	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5990	14168_831-5990	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5991	14168_831-5991	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5992	14168_831-5992	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5993	14168_831-5993	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5994	14168_831-5994	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5995	14168_831-5995	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5996	14168_831-5996	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5997	14168_831-5997	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5998	14168_831-5998	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-5999	14168_831-5999	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6000	14168_831-6000	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6001	14168_831-6001	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6002	14168_831-6002	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6003	14168_831-6003	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6004	14168_831-6004	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6005	14168_831-6005	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6006	14168_831-6006	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6007	14168_831-6007	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14168_831-6008	14168_831-6008	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6009	14168_831-6009	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6010	14168_831-6010	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6011	14168_831-6011	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6012	14168_831-6012	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6013	14168_831-6013	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6014	14168_831-6014	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6015	14168_831-6015	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6016	14168_831-6016	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6017	14168_831-6017	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6018	14168_831-6018	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14168_831-6019	14168_831-6019	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6020	14168_831-6020	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6021	14168_831-6021	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6022	14168_831-6022	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6023	14168_831-6023	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6024	14168_831-6024	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14168_831-6025	14168_831-6025	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 15	\$60	Each	10%	\$54	Other	F1
14168_831-6026	14168_831-6026	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 27	\$119	Each	10%	\$107	Other	F1
14168_831-6027	14168_831-6027	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 39	\$179	Each	10%	\$161	Other	F1
14168_831-6028	14168_831-6028	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 51	\$238	Each	10%	\$214	Other	F1
14168_831-6029	14168_831-6029	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 63	\$298	Each	10%	\$268	Other	F1
14168_831-6030	14168_831-6030	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 75	\$357	Each	10%	\$321	Other	F1
14168_831-6031	14168_831-6031	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$74	Each	10%	\$67	Other	F1
14168_831-6032	14168_831-6032	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$149	Each	10%	\$134	Other	F1
14168_831-6033	14168_831-6033	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$223	Each	10%	\$201	Other	F1
14168_831-6034	14168_831-6034	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$298	Each	10%	\$268	Other	F1
14168_831-6035	14168_831-6035	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$372	Each	10%	\$335	Other	F1
14168_831-6036	14168_831-6036	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 75 Months	\$446	Each	10%	\$402	Other	F1
14168_831-6037	14168_831-6037	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 15	\$82	Each	10%	\$74	Other	F1
14168_831-6038	14168_831-6038	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 27	\$164	Each	10%	\$147	Other	F1
14168_831-6039	14168_831-6039	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 39	\$245	Each	10%	\$221	Other	F1
14168_831-6040	14168_831-6040	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 51	\$327	Each	10%	\$295	Other	F1
14168_831-6041	14168_831-6041	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 63	\$409	Each	10%	\$368	Other	F1
14168_831-6042	14168_831-6042	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 75	\$491	Each	10%	\$442	Other	F1
14168_831-6043	14168_831-6043	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 15	\$89	Each	10%	\$80	Other	F1
14168_831-6044	14168_831-6044	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 27	\$179	Each	10%	\$161	Other	F1
14168_831-6045	14168_831-6045	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 39	\$268	Each	10%	\$241	Other	F1
14168_831-6046	14168_831-6046	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 51	\$357	Each	10%	\$321	Other	F1
14168_831-6047	14168_831-6047	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 63	\$446	Each	10%	\$402	Other	F1
14168_831-6048	14168_831-6048	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 75	\$536	Each	10%	\$482	Other	F1
14168_831-6049	14168_831-6049	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1
14168_831-6050	14168_831-6050	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$79	Each	10%	\$72	Other	F1
14168_831-6051	14168_831-6051	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$119	Each	10%	\$107	Other	F1
14168_831-6052	14168_831-6052	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$199	Each	10%	\$179	Other	F1
14168_831-6053	14168_831-6053	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 75 Months	\$238	Each	10%	\$214	Other	F1
14168_831-6054	14168_831-6054	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 15 Months	\$45	Each	10%	\$40	Other	F1
14168_831-6055	14168_831-6055	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 27 Months	\$89	Each	10%	\$80	Other	F1
14168_831-6056	14168_831-6056	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 39 Months	\$134	Each	10%	\$121	Other	F1
14168_831-6057	14168_831-6057	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 51 Months	\$224	Each	10%	\$201	Other	F1
14168_831-6058	14168_831-6058	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 63 Months	\$268	Each	10%	\$241	Other	F1
14168_831-6059	14168_831-6059	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 75 Months	\$313	Each	10%	\$282	Other	F1
14168_831-6060	14168_831-6060	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 15 Months	\$47	Each	10%	\$42	Other	F1
14168_831-6061	14168_831-6061	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$94	Each	10%	\$85	Other	F1
14168_831-6062	14168_831-6062	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$142	Each	10%	\$127	Other	F1
14168_831-6063	14168_831-6063	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$236	Each	10%	\$212	Other	F1
14168_831-6064	14168_831-6064	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 75 Months	\$283	Each	10%	\$255	Other	F1
14168_831-6065	14168_831-6065	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 15 Months	\$330	Each	10%	\$297	Other	F1
14168_831-6066	14168_831-6066	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$50	Each	10%	\$45	Other	F1
14168_831-6067	14168_831-6067	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$99	Each	10%	\$89	Other	F1
14168_831-6068	14168_831-6068	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$149	Each	10%	\$134	Other	F1
14168_831-6069	14168_831-6069	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$248	Each	10%	\$224	Other	F1
14168_831-6070	14168_831-6070	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$298	Each	10%	\$268	Other	F1
14168_831-6071	14168_831-6071	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$348	Each	10%	\$313	Other	F1
14168_831-6072	14168_831-6072	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1
14168_831-6073	14168_831-6073	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$103	Each	10%	\$92	Other	F1
14168_831-6074	14168_831-6074	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$154	Each	10%	\$139	Other	F1
14168_831-6075	14168_831-6075	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-						



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down		
14168 831-6076	14168 831-6076	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$257		Each	10%	\$231	Other	F1
14168 831-6077	14168 831-6077	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$308		Each	10%	\$277	Other	F1
14168 831-6078	14168 831-6078	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$359		Each	10%	\$323	Other	F1
14168 831-6079	14168 831-6079	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$58		Each	10%	\$52	Other	F1
14168 831-6080	14168 831-6080	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$115		Each	10%	\$104	Other	F1
14168 831-6081	14168 831-6081	Storage Unstructured	39 Months	\$173		Each	10%	\$156	Other	F1
14168 831-6082	14168 831-6082	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$289		Each	10%	\$260	Other	F1
14168 831-6083	14168 831-6083	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$346		Each	10%	\$312	Other	F1
14168 831-6084	14168 831-6084	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$404		Each	10%	\$364	Other	F1
14168 831-6085	14168 831-6085	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$61		Each	10%	\$55	Other	F1
14168 831-6086	14168 831-6086	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$122		Each	10%	\$110	Other	F1
14168 831-6087	14168 831-6087	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$183		Each	10%	\$164	Other	F1
14168 831-6088	14168 831-6088	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$305		Each	10%	\$274	Other	F1
14168 831-6089	14168 831-6089	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$366		Each	10%	\$329	Other	F1
14168 831-6090	14168 831-6090	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$426		Each	10%	\$384	Other	F1
14168 831-6091	14168 831-6091	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$64		Each	10%	\$58	Other	F1
14168 831-6092	14168 831-6092	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$128		Each	10%	\$115	Other	F1
14168 831-6093	14168 831-6093	Storage Unstructured	Maintenance 39 Months	\$192		Each	10%	\$173	Other	F1
14168 831-6094	14168 831-6094	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$321		Each	10%	\$289	Other	F1
14168 831-6095	14168 831-6095	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$385		Each	10%	\$346	Other	F1
14168 831-6096	14168 831-6096	Storage Unstructured	Maintenance 63 Months	\$449		Each	10%	\$404	Other	F1
14168 831-6097	14168 831-6097	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$106		Each	10%	\$95	Other	F1
14168 831-6098	14168 831-6098	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$212		Each	10%	\$191	Other	F1
14168 831-6099	14168 831-6099	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$318		Each	10%	\$286	Other	F1
14168 831-6100	14168 831-6100	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$529		Each	10%	\$475	Other	F1
14168 831-6101	14168 831-6101	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$635		Each	10%	\$572	Other	F1
14168 831-6102	14168 831-6102	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$741		Each	10%	\$667	Other	F1
14168 831-6103	14168 831-6103	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$119		Each	10%	\$107	Other	F1
14168 831-6104	14168 831-6104	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$238		Each	10%	\$214	Other	F1
14168 831-6105	14168 831-6105	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$357		Each	10%	\$321	Other	F1
14168 831-6106	14168 831-6106	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$595		Each	10%	\$536	Other	F1
14168 831-6107	14168 831-6107	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$714		Each	10%	\$643	Other	F1
14168 831-6108	14168 831-6108	Storage Unstructured	Maintenance 63 Months	\$833		Each	10%	\$750	Other	F1
14168 831-6109	14168 831-6109	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$126		Each	10%	\$113	Other	F1
14168 831-6110	14168 831-6110	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$251		Each	10%	\$226	Other	F1
14168 831-6111	14168 831-6111	Storage Unstructured	Maintenance 27 Months	\$377		Each	10%	\$339	Other	F1
14168 831-6112	14168 831-6112	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$628		Each	10%	\$566	Other	F1
14168 831-6113	14168 831-6113	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$754		Each	10%	\$679	Other	F1
14168 831-6114	14168 831-6114	Storage Unstructured	Maintenance 75 Months	\$880		Each	10%	\$792	Other	F1
14168 831-6115	14168 831-6115	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$132		Each	10%	\$119	Other	F1
14168 831-6116	14168 831-6116	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$265		Each	10%	\$238	Other	F1
14168 831-6117	14168 831-6117	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$397		Each	10%	\$357	Other	F1
14168 831-6118	14168 831-6118	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$662		Each	10%	\$595	Other	F1
14168 831-6119	14168 831-6119	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$794		Each	10%	\$714	Other	F1
14168 831-6120	14168 831-6120	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$926		Each	10%	\$833	Other	F1
14168 831-6121	14168 831-6121	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 15	\$28		Each	10%	\$25	Other	F1
14168 831-6122	14168 831-6122	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 27	\$55		Each	10%	\$50	Other	F1
14168 831-6123	14168 831-6123	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 39	\$83		Each	10%	\$75	Other	F1
14168 831-6124	14168 831-6124	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 51	\$138		Each	10%	\$124	Other	F1
14168 831-6125	14168 831-6125	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 63	\$166		Each	10%	\$149	Other	F1
14168 831-6126	14168 831-6126	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 75	\$193		Each	10%	\$174	Other	F1
14168 831-6127	14168 831-6127	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 15	\$31		Each	10%	\$28	Other	F1
14168 831-6128	14168 831-6128	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 27	\$62		Each	10%	\$56	Other	F1
14168 831-6129	14168 831-6129	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 39	\$93		Each	10%	\$84	Other	F1
14168 831-6130	14168 831-6130	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 51	\$155		Each	10%	\$140	Other	F1
14168 831-6131	14168 831-6131	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 63	\$186		Each	10%	\$168	Other	F1
14168 831-6132	14168 831-6132	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 75	\$217		Each	10%	\$196	Other	F1
14168 831-6133	14168 831-6133	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$33		Each	10%	\$29	Other	F1
14168 831-6134	14168 831-6134	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$66		Each	10%	\$59	Other	F1
14168 831-6135	14168 831-6135	Storage Unstructured	Maintenance 39 Months	\$98		Each	10%	\$88	Other	F1
14168 831-6136	14168 831-6136	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$164		Each	10%	\$147	Other	F1
14168 831-6137	14168 831-6137	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$197		Each	10%	\$177	Other	F1
14168 831-6138	14168 831-6138	Storage Unstructured	Maintenance 63 Months	\$229		Each	10%	\$206	Other	F1
14168 831-6139	14168 831-6139	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$35		Each	10%	\$31	Other	F1
14168 831-6140	14168 831-6140	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$69		Each	10%	\$62	Other	F1
14168 831-6141	14168 831-6141	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$104		Each	10%	\$93	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)			
14168 831-6142	14168 831-6142	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$173	Each	10%	\$155	Other	F1		
14168 831-6143	14168 831-6143	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$207	Each	10%	\$186	Other	F1		
14168 831-6144	14168 831-6144	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$242	Each	10%	\$217	Other	F1		
14168 831-6145	14168 831-6145	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15	\$17	Each	10%	\$15	Other	F1		
14168 831-6146	14168 831-6146	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27	\$33	Each	10%	\$30	Other	F1		
14168 831-6147	14168 831-6147	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39	\$50	Each	10%	\$45	Other	F1		
14168 831-6148	14168 831-6148	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51	\$83	Each	10%	\$75	Other	F1		
14168 831-6149	14168 831-6149	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63	\$99	Each	10%	\$89	Other	F1		
14168 831-6150	14168 831-6150	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 75	\$116	Each	10%	\$104	Other	F1		
14168 831-6151	14168 831-6151	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15	\$19	Each	10%	\$17	Other	F1		
14168 831-6152	14168 831-6152	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27	\$37	Each	10%	\$34	Other	F1		
14168 831-6153	14168 831-6153	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39	\$56	Each	10%	\$50	Other	F1		
14168 831-6154	14168 831-6154	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51	\$93	Each	10%	\$84	Other	F1		
14168 831-6155	14168 831-6155	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63	\$112	Each	10%	\$101	Other	F1		
14168 831-6156	14168 831-6156	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 75	\$130	Each	10%	\$117	Other	F1		
14168 831-6157	14168 831-6157	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$20	Each	10%	\$18	Other	F1		
14168 831-6158	14168 831-6158	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$39	Each	10%	\$35	Other	F1		
14168 831-6159	14168 831-6159	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$59	Each	10%	\$53	Other	F1		
14168 831-6160	14168 831-6160	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$98	Each	10%	\$88	Other	F1		
14168 831-6161	14168 831-6161	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$118	Each	10%	\$106	Other	F1		
14168 831-6162	14168 831-6162	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$138	Each	10%	\$124	Other	F1		
14168 831-6163	14168 831-6163	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$21	Each	10%	\$19	Other	F1		
14168 831-6164	14168 831-6164	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$41	Each	10%	\$37	Other	F1		
14168 831-6165	14168 831-6165	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$62	Each	10%	\$56	Other	F1		
14168 831-6166	14168 831-6166	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$104	Each	10%	\$93	Other	F1		
14168 831-6167	14168 831-6167	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$124	Each	10%	\$112	Other	F1		
14168 831-6168	14168 831-6168	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$145	Each	10%	\$130	Other	F1		
14168 831-6169	14168 831-6169	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$28	Each	10%	\$25	Other	F1		
14168 831-6170	14168 831-6170	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$55	Each	10%	\$50	Other	F1		
14168 831-6171	14168 831-6171	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$83	Each	10%	\$75	Other	F1		
14168 831-6172	14168 831-6172	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$138	Each	10%	\$124	Other	F1		
14168 831-6173	14168 831-6173	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$166	Each	10%	\$149	Other	F1		
14168 831-6174	14168 831-6174	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$193	Each	10%	\$174	Other	F1		
14168 831-6175	14168 831-6175	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$31	Each	10%	\$28	Other	F1		
14168 831-6176	14168 831-6176	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 27	\$62	Each	10%	\$56	Other	F1		
14168 831-6177	14168 831-6177	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 39	\$93	Each	10%	\$84	Other	F1		
14168 831-6178	14168 831-6178	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 51	\$155	Each	10%	\$140	Other	F1		
14168 831-6179	14168 831-6179	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 63	\$186	Each	10%	\$168	Other	F1		
14168 831-6180	14168 831-6180	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$217	Each	10%	\$196	Other	F1		
14168 831-6181	14168 831-6181	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$33	Each	10%	\$29	Other	F1		
14168 831-6182	14168 831-6182	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$66	Each	10%	\$59	Other	F1		
14168 831-6183	14168 831-6183	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$98	Each	10%	\$88	Other	F1		
14168 831-6184	14168 831-6184	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$164	Each	10%	\$147	Other	F1		
14168 831-6185	14168 831-6185	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$197	Each	10%	\$177	Other	F1		
14168 831-6186	14168 831-6186	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$229	Each	10%	\$206	Other	F1		
14168 831-6187	14168 831-6187	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$35	Each	10%	\$31	Other	F1		
14168 831-6188	14168 831-6188	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$69	Each	10%	\$62	Other	F1		
14168 831-6189	14168 831-6189	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$104	Each	10%	\$93	Other	F1		
14168 831-6190	14168 831-6190	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$173	Each	10%	\$155	Other	F1		
14168 831-6191	14168 831-6191	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$207	Each	10%	\$186	Other	F1		
14168 831-6192	14168 831-6192	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$242	Each	10%	\$217	Other	F1		
14168 831-6193	14168 831-6193	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 15	\$28	Each	10%	\$25	Other	F1		
14168 831-6194	14168 831-6194	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 27	\$55	Each	10%	\$50	Other	F1		
14168 831-6195	14168 831-6195	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 39	\$83	Each	10%	\$75	Other	F1		
14168 831-6196	14168 831-6196	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 51	\$138	Each	10%	\$124	Other	F1		
14168 831-6197	14168 831-6197	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 63	\$166	Each	10%	\$149	Other	F1		
14168 831-6198	14168 831-6198	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 75	\$193	Each	10%	\$174	Other	F1		
14168 831-6199	14168 831-6199	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$31	Each	10%	\$28	Other	F1		
14168 831-6200	14168 831-6200	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$62	Each	10%	\$56	Other	F1		
14168 831-6201	14168 831-6201	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$93	Each	10%	\$84	Other	F1		
14168 831-6202	14168 831-6202	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$155	Each	10%	\$140	Other	F1		
14168 831-6203	14168 831-6203	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 63 Months	\$186	Each	10%	\$168	Other	F1		
14168 831-6204	14168 831-6204	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 75 Months	\$217	Each	10%	\$196	Other	F1		
14168 831-6205	14168 831-6205	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 15	\$33	Each	10%	\$29	Other	F1		
14168 831-6206	14168 831-6206	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 27	\$66	Each	10%	\$59	Other	F1		
14168 831-6207	14168 831-6207	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 39	\$98	Each	10%	\$88	Other	F1		
14168 831-6208	14168 831-6208	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 51	\$164	Each	10%	\$147	Other	F1		
14168 831-6209	14168 831-6209	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 63	\$197	Each	10%	\$177	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)	
14168 831-6210	14168 831-6210	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 75	\$229	Each	10%	\$206	Other	F1	
14168 831-6211	14168 831-6211	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 15	\$35	Each	10%	\$31	Other	F1	
14168 831-6212	14168 831-6212	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 27	\$69	Each	10%	\$62	Other	F1	
14168 831-6213	14168 831-6213	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 39	\$104	Each	10%	\$93	Other	F1	
14168 831-6214	14168 831-6214	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 51	\$173	Each	10%	\$155	Other	F1	
14168 831-6215	14168 831-6215	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 63	\$207	Each	10%	\$186	Other	F1	
14168 831-6216	14168 831-6216	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 75	\$242	Each	10%	\$217	Other	F1	
14168 831-6217	14168 831-6217	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1	
14168 831-6218	14168 831-6218	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$22	Each	10%	\$20	Other	F1	
14168 831-6219	14168 831-6219	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$33	Each	10%	\$30	Other	F1	
14168 831-6220	14168 831-6220	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$55	Each	10%	\$50	Other	F1	
14168 831-6221	14168 831-6221	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$66	Each	10%	\$60	Other	F1	
14168 831-6222	14168 831-6222	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$77	Each	10%	\$70	Other	F1	
14168 831-6223	14168 831-6223	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 15	\$12	Each	10%	\$11	Other	F1	
14168 831-6224	14168 831-6224	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 27	\$25	Each	10%	\$22	Other	F1	
14168 831-6225	14168 831-6225	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 39	\$37	Each	10%	\$34	Other	F1	
14168 831-6226	14168 831-6226	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 51	\$62	Each	10%	\$56	Other	F1	
14168 831-6227	14168 831-6227	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 63	\$75	Each	10%	\$67	Other	F1	
14168 831-6228	14168 831-6228	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 75	\$87	Each	10%	\$78	Other	F1	
14168 831-6229	14168 831-6229	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$13	Each	10%	\$12	Other	F1	
14168 831-6230	14168 831-6230	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$26	Each	10%	\$24	Other	F1	
14168 831-6231	14168 831-6231	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$39	Each	10%	\$35	Other	F1	
14168 831-6232	14168 831-6232	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$66	Each	10%	\$59	Other	F1	
14168 831-6233	14168 831-6233	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$79	Each	10%	\$71	Other	F1	
14168 831-6234	14168 831-6234	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$92	Each	10%	\$83	Other	F1	
14168 831-6235	14168 831-6235	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$14	Each	10%	\$12	Other	F1	
14168 831-6236	14168 831-6236	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$28	Each	10%	\$25	Other	F1	
14168 831-6237	14168 831-6237	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$41	Each	10%	\$37	Other	F1	
14168 831-6238	14168 831-6238	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$69	Each	10%	\$62	Other	F1	
14168 831-6239	14168 831-6239	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$83	Each	10%	\$75	Other	F1	
14168 831-6240	14168 831-6240	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1	
14168 831-6241	14168 831-6241	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$36	Each	10%	\$33	Other	F1	
14168 831-6242	14168 831-6242	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$73	Each	10%	\$66	Other	F1	
14168 831-6243	14168 831-6243	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1	
14168 831-6244	14168 831-6244	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$182	Each	10%	\$164	Other	F1	
14168 831-6245	14168 831-6245	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$219	Each	10%	\$197	Other	F1	
14168 831-6246	14168 831-6246	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$255	Each	10%	\$230	Other	F1	
14168 831-6247	14168 831-6247	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 15	\$41	Each	10%	\$37	Other	F1	
14168 831-6248	14168 831-6248	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 27	\$82	Each	10%	\$74	Other	F1	
14168 831-6249	14168 831-6249	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 39	\$123	Each	10%	\$111	Other	F1	
14168 831-6250	14168 831-6250	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 51	\$205	Each	10%	\$184	Other	F1	
14168 831-6251	14168 831-6251	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 63	\$246	Each	10%	\$221	Other	F1	
14168 831-6252	14168 831-6252	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 75	\$287	Each	10%	\$258	Other	F1	
14168 831-6253	14168 831-6253	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$43	Each	10%	\$39	Other	F1	
14168 831-6254	14168 831-6254	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$87	Each	10%	\$78	Other	F1	
14168 831-6255	14168 831-6255	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$130	Each	10%	\$117	Other	F1	
14168 831-6256	14168 831-6256	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$216	Each	10%	\$195	Other	F1	
14168 831-6257	14168 831-6257	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$260	Each	10%	\$234	Other	F1	
14168 831-6258	14168 831-6258	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$303	Each	10%	\$273	Other	F1	
14168 831-6259	14168 831-6259	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$46	Each	10%	\$41	Other	F1	
14168 831-6260	14168 831-6260	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$91	Each	10%	\$82	Other	F1	
14168 831-6261	14168 831-6261	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$137	Each	10%	\$123	Other	F1	
14168 831-6262	14168 831-6262	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$228	Each	10%	\$205	Other	F1	
14168 831-6263	14168 831-6263	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$273	Each	10%	\$246	Other	F1	
14168 831-6264	14168 831-6264	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$319	Each	10%	\$287	Other	F1	
14168 831-6265	14168 831-6265	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 15	\$11	Each	10%	\$10	Other	F1	
14168 831-6266	14168 831-6266	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 27	\$22	Each	10%	\$20	Other	F1	
14168 831-6267	14168 831-6267	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 39	\$33	Each	10%	\$30	Other	F1	
14168 831-6268	14168 831-6268	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 51	\$55	Each	10%	\$50	Other	F1	
14168 831-6269	14168 831-6269	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 63	\$66	Each	10%	\$60	Other	F1	
14168 831-6270	14168 831-6270	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 75	\$77	Each	10%	\$70	Other	F1	
14168 831-6271	14168 831-6271	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 15	\$12	Each	10%	\$11	Other	F1	
14168 831-6272	14168 831-6272	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 27	\$25	Each	10%	\$22	Other	F1	
14168 831-6273	14168 831-6273	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 39	\$37	Each	10%	\$34	Other	F1	
14168 831-6274	14168 831-6274	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 51	\$62	Each	10%	\$56	Other	F1	
14168 831-6275	14168 831-6275	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 63	\$75	Each	10%	\$67	Other	F1	
14168 831-6276	14168 831-6276	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 75	\$87	Each	10%	\$78	Other	F1	
14168 831-6277	14168 831-6277	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$13	Each	10%	\$12	Other	F1	
14168 831-6278	14168 831-6278	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$26	Each	10%	\$24	Other	F1	
14168 831-6279	14168 831-6279	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$39	Each	10%	\$35	Other	F1	
14168 831-6280	14168 831-6280	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$66	Each	10%	\$59	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14168_831-6281	14168_831-6281	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 63 Months	\$79	Each	10%	\$71	Other	F1
14168_831-6282	14168_831-6282	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$92	Each	10%	\$83	Other	F1
14168_831-6283	14168_831-6283	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 15	\$14	Each	10%	\$12	Other	F1
14168_831-6284	14168_831-6284	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 27	\$28	Each	10%	\$25	Other	F1
14168_831-6285	14168_831-6285	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 39	\$41	Each	10%	\$37	Other	F1
14168_831-6286	14168_831-6286	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 51	\$69	Each	10%	\$62	Other	F1
14168_831-6287	14168_831-6287	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 63	\$83	Each	10%	\$75	Other	F1
14168_831-6288	14168_831-6288	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 75	\$97	Each	10%	\$87	Other	F1
14168_831-6289	14168_831-6289	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$38	Each	10%	\$34	Other	F1
14168_831-6290	14168_831-6290	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$76	Each	10%	\$68	Other	F1
14168_831-6291	14168_831-6291	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$113	Each	10%	\$102	Other	F1
14168_831-6292	14168_831-6292	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$189	Each	10%	\$170	Other	F1
14168_831-6293	14168_831-6293	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$227	Each	10%	\$204	Other	F1
14168_831-6294	14168_831-6294	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$265	Each	10%	\$238	Other	F1
14168_831-6295	14168_831-6295	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$43	Each	10%	\$38	Other	F1
14168_831-6296	14168_831-6296	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$85	Each	10%	\$77	Other	F1
14168_831-6297	14168_831-6297	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$128	Each	10%	\$115	Other	F1
14168_831-6298	14168_831-6298	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$213	Each	10%	\$191	Other	F1
14168_831-6299	14168_831-6299	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$255	Each	10%	\$230	Other	F1
14168_831-6300	14168_831-6300	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$298	Each	10%	\$268	Other	F1
14168_831-6301	14168_831-6301	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$45	Each	10%	\$40	Other	F1
14168_831-6302	14168_831-6302	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$90	Each	10%	\$81	Other	F1
14168_831-6303	14168_831-6303	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$135	Each	10%	\$121	Other	F1
14168_831-6304	14168_831-6304	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$224	Each	10%	\$202	Other	F1
14168_831-6305	14168_831-6305	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$269	Each	10%	\$242	Other	F1
14168_831-6306	14168_831-6306	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$314	Each	10%	\$283	Other	F1
14168_831-6307	14168_831-6307	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$47	Each	10%	\$43	Other	F1
14168_831-6308	14168_831-6308	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$95	Each	10%	\$85	Other	F1
14168_831-6309	14168_831-6309	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$142	Each	10%	\$128	Other	F1
14168_831-6310	14168_831-6310	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$236	Each	10%	\$213	Other	F1
14168_831-6311	14168_831-6311	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$284	Each	10%	\$255	Other	F1
14168_831-6312	14168_831-6312	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$331	Each	10%	\$298	Other	F1
14168_831-6313	14168_831-6313	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6314	14168_831-6314	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6315	14168_831-6315	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6316	14168_831-6316	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6317	14168_831-6317	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6318	14168_831-6318	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6319	14168_831-6319	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6320	14168_831-6320	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6321	14168_831-6321	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6322	14168_831-6322	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6323	14168_831-6323	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6324	14168_831-6324	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6325	14168_831-6325	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14168_831-6326	14168_831-6326	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14168_831-6327	14168_831-6327	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14168_831-6328	14168_831-6328	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14168_831-6329	14168_831-6329	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14168_831-6330	14168_831-6330	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0	Each	10%	\$0	Other	F1
14168_831-6331	14168_831-6331	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14168_831-6332	14168_831-6332	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14168_831-6333	14168_831-6333	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14168_831-6334	14168_831-6334	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14168_831-6335	14168_831-6335	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14168_831-6336	14168_831-6336	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0	Each	10%	\$0	Other	F1
14168_843-7289	14168_843-7289	Storage Unstructured	Keep your Hard Drive For Enterprise	\$8,079	Each	10%	\$7,271	Other	F1
14168_843-7290	14168_843-7290	Storage Unstructured	Keep your Hard Drive For Enterprise	\$8,079	Each	10%	\$7,271	Other	F1
14168_847-6199	14168_847-6199	Storage Unstructured	Keep Your Component For Enterprise	\$16,159	Each	10%	\$14,543	Other	F1
14168_847-6200	14168_847-6200	Storage Unstructured	Keep Your Component For Enterprise	\$16,159	Each	10%	\$14,543	Other	F1
14168_926-0476	14168_926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14167_831-8688	14167_831-8688	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$2,334	Each	10%	\$2,100	Other	F1
14167_831-8689	14167_831-8689	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,917	Each	10%	\$2,625	Other	F1
14167_831-8690	14167_831-8690	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$3,209	Each	10%	\$2,888	Other	F1
14167_831-8691	14167_831-8691	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$3,501	Each	10%	\$3,151	Other	F1
14167_831-8692	14167_831-8692	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14167_831-8693	14167_831-8693	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,125	Each	10%	\$1,013	Other	F1
14167_831-8694	14167_831-8694	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,238	Each	10%	\$1,114	Other	F1
14167_831-8695	14167_831-8695	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,350	Each	10%	\$1,215	Other	F1
14167_831-8696	14167_831-8696	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$716	Each	10%	\$644	Other	F1
14167_831-8697	14167_831-8697	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$805	Each	10%	\$725	Other	F1
14167_831-8698	14167_831-8698	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$850	Each	10%	\$765	Other	F1
14167_831-8699	14167_831-8699	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$894	Each	10%	\$805	Other	F1
14167_831-8700	14167_831-8700	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$899	Each	10%	\$809	Other	F1
14167_831-8701	14167_831-8701	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,011	Each	10%	\$910	Other	F1
14167_831-8702	14167_831-8702	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,067	Each	10%	\$960	Other	F1
14167_831-8703	14167_831-8703	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,123	Each	10%	\$1,011	Other	F1
14167_831-8704	14167_831-8704	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,799	Each	10%	\$1,619	Other	F1
14167_831-8705	14167_831-8705	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,024	Each	10%	\$1,821	Other	F1
14167_831-8706	14167_831-8706	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,136	Each	10%	\$1,922	Other	F1
14167_831-8707	14167_831-8707	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,248	Each	10%	\$2,024	Other	F1
14167_831-8708	14167_831-8708	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14167_831-8709	14167_831-8709	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14167_831-8710	14167_831-8710	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14167_831-8711	14167_831-8711	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14167_831-8712	14167_831-8712	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$295	Each	10%	\$265	Other	F1
14167_831-8713	14167_831-8713	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$332	Each	10%	\$299	Other	F1
14167_831-8714	14167_831-8714	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$350	Each	10%	\$315	Other	F1
14167_831-8715	14167_831-8715	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$369	Each	10%	\$332	Other	F1
14167_831-8716	14167_831-8716	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14167_831-8717	14167_831-8717	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14167_831-8718	14167_831-8718	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14167_831-8719	14167_831-8719	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14167_831-8720	14167_831-8720	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14167_831-8721	14167_831-8721	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14167_831-8722	14167_831-8722	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14167_831-8723	14167_831-8723	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14167_831-8724	14167_831-8724	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$204	Each	10%	\$183	Other	F1
14167_831-8725	14167_831-8725	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$229	Each	10%	\$206	Other	F1
14167_831-8726	14167_831-8726	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$242	Each	10%	\$218	Other	F1
14167_831-8727	14167_831-8727	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$254	Each	10%	\$229	Other	F1
14167_831-8728	14167_831-8728	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$655	Each	10%	\$590	Other	F1
14167_831-8729	14167_831-8729	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$737	Each	10%	\$664	Other	F1
14167_831-8730	14167_831-8730	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$778	Each	10%	\$701	Other	F1
14167_831-8731	14167_831-8731	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$819	Each	10%	\$737	Other	F1
14167_831-8732	14167_831-8732	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$204	Each	10%	\$183	Other	F1
14167_831-8733	14167_831-8733	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$229	Each	10%	\$206	Other	F1
14167_831-8734	14167_831-8734	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$242	Each	10%	\$218	Other	F1
14167_831-8735	14167_831-8735	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$254	Each	10%	\$229	Other	F1
14167_831-8736	14167_831-8736	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8737	14167_831-8737	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8738	14167_831-8738	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8739	14167_831-8739	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8740	14167_831-8740	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8741	14167_831-8741	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8742	14167_831-8742	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8743	14167_831-8743	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8744	14167_831-8744	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8745	14167_831-8745	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8746	14167_831-8746	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8747	14167_831-8747	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8808	14167_831-8808	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14167_831-8809	14167_831-8809	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8810	14167_831-8810	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8811	14167_831-8811	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8812	14167_831-8812	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8813	14167_831-8813	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8814	14167_831-8814	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8815	14167_831-8815	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8816	14167_831-8816	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$2,334	Each	10%	\$2,100	Other	F1
14167_831-8817	14167_831-8817	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,917	Each	10%	\$2,625	Other	F1
14167_831-8818	14167_831-8818	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$3,209	Each	10%	\$2,888	Other	F1
14167_831-8819	14167_831-8819	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$3,501	Each	10%	\$3,151	Other	F1
14167_831-8820	14167_831-8820	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$900	Each	10%	\$810	Other	F1
14167_831-8821	14167_831-8821	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,125	Each	10%	\$1,013	Other	F1
14167_831-8822	14167_831-8822	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,238	Each	10%	\$1,114	Other	F1
14167_831-8823	14167_831-8823	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,350	Each	10%	\$1,215	Other	F1
14167_831-8824	14167_831-8824	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$716	Each	10%	\$644	Other	F1
14167_831-8825	14167_831-8825	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$805	Each	10%	\$725	Other	F1
14167_831-8826	14167_831-8826	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$850	Each	10%	\$765	Other	F1
14167_831-8827	14167_831-8827	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$894	Each	10%	\$805	Other	F1
14167_831-8828	14167_831-8828	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$899	Each	10%	\$809	Other	F1
14167_831-8829	14167_831-8829	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,011	Each	10%	\$910	Other	F1
14167_831-8830	14167_831-8830	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,067	Each	10%	\$960	Other	F1
14167_831-8831	14167_831-8831	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,123	Each	10%	\$1,011	Other	F1
14167_831-8832	14167_831-8832	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,799	Each	10%	\$1,619	Other	F1
14167_831-8833	14167_831-8833	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,024	Each	10%	\$1,821	Other	F1
14167_831-8834	14167_831-8834	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,136	Each	10%	\$1,922	Other	F1
14167_831-8835	14167_831-8835	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,248	Each	10%	\$2,024	Other	F1
14167_831-8836	14167_831-8836	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14167_831-8837	14167_831-8837	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14167_831-8838	14167_831-8838	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14167_831-8839	14167_831-8839	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14167_831-8840	14167_831-8840	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$295	Each	10%	\$265	Other	F1
14167_831-8841	14167_831-8841	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$332	Each	10%	\$299	Other	F1
14167_831-8842	14167_831-8842	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$350	Each	10%	\$315	Other	F1
14167_831-8843	14167_831-8843	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$369	Each	10%	\$332	Other	F1
14167_831-8844	14167_831-8844	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14167_831-8845	14167_831-8845	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14167_831-8846	14167_831-8846	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
14167_831-8847	14167_831-8847	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14167_831-8848	14167_831-8848	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14167_831-8849	14167_831-8849	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14167_831-8850	14167_831-8850	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14167_831-8851	14167_831-8851	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14167_831-8852	14167_831-8852	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$204	Each	10%	\$183	Other	F1
14167_831-8853	14167_831-8853	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$229	Each	10%	\$206	Other	F1
14167_831-8854	14167_831-8854	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$242	Each	10%	\$218	Other	F1
14167_831-8855	14167_831-8855	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$254	Each	10%	\$229	Other	F1
14167_831-8856	14167_831-8856	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$655	Each	10%	\$590	Other	F1
14167_831-8857	14167_831-8857	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$737	Each	10%	\$664	Other	F1
14167_831-8858	14167_831-8858	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$778	Each	10%	\$701	Other	F1
14167_831-8859	14167_831-8859	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$819	Each	10%	\$737	Other	F1
14167_831-8860	14167_831-8860	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$204	Each	10%	\$183	Other	F1
14167_831-8861	14167_831-8861	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$229	Each	10%	\$206	Other	F1
14167_831-8862	14167_831-8862	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$242	Each	10%	\$218	Other	F1
14167_831-8863	14167_831-8863	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$254	Each	10%	\$229	Other	F1
14167_831-8864	14167_831-8864	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8865	14167_831-8865	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8866	14167_831-8866	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8867	14167_831-8867	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8928	14167_831-8928	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8929	14167_831-8929	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8930	14167_831-8930	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8931	14167_831-8931	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8932	14167_831-8932	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8933	14167_831-8933	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8934	14167_831-8934	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8935	14167_831-8935	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8936	14167_831-8936	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8937	14167_831-8937	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8938	14167_831-8938	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8939	14167_831-8939	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8940	14167_831-8940	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8941	14167_831-8941	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8942	14167_831-8942	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8943	14167_831-8943	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14167_831-8944	14167_831-8944	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$60	Each	10%	\$54	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14167_831-8945	14167_831-8945	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$119	Each	10%	\$107	Other	F1
14167_831-8946	14167_831-8946	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$179	Each	10%	\$161	Other	F1
14167_831-8947	14167_831-8947	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$238	Each	10%	\$214	Other	F1
14167_831-8948	14167_831-8948	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$298	Each	10%	\$268	Other	F1
14167_831-8949	14167_831-8949	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 75 Months	\$357	Each	10%	\$321	Other	F1
14167_831-8950	14167_831-8950	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$74	Each	10%	\$67	Other	F1
14167_831-8951	14167_831-8951	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$149	Each	10%	\$134	Other	F1
14167_831-8952	14167_831-8952	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$223	Each	10%	\$201	Other	F1
14167_831-8953	14167_831-8953	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$298	Each	10%	\$268	Other	F1
14167_831-8954	14167_831-8954	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$372	Each	10%	\$335	Other	F1
14167_831-8955	14167_831-8955	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 75 Months	\$446	Each	10%	\$402	Other	F1
14167_831-8956	14167_831-8956	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$82	Each	10%	\$74	Other	F1
14167_831-8957	14167_831-8957	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$164	Each	10%	\$147	Other	F1
14167_831-8958	14167_831-8958	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$245	Each	10%	\$221	Other	F1
14167_831-8959	14167_831-8959	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$327	Each	10%	\$295	Other	F1
14167_831-8960	14167_831-8960	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$409	Each	10%	\$368	Other	F1
14167_831-8961	14167_831-8961	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 75 Months	\$491	Each	10%	\$442	Other	F1
14167_831-8962	14167_831-8962	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$89	Each	10%	\$80	Other	F1
14167_831-8963	14167_831-8963	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$179	Each	10%	\$161	Other	F1
14167_831-8964	14167_831-8964	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$268	Each	10%	\$241	Other	F1
14167_831-8965	14167_831-8965	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$357	Each	10%	\$321	Other	F1
14167_831-8966	14167_831-8966	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$446	Each	10%	\$402	Other	F1
14167_831-8967	14167_831-8967	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 75 Months	\$536	Each	10%	\$482	Other	F1
14167_831-8968	14167_831-8968	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 15 Months	\$9	Each	10%	\$8	Other	F1
14167_831-8969	14167_831-8969	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$17	Each	10%	\$16	Other	F1
14167_831-8970	14167_831-8970	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$26	Each	10%	\$23	Other	F1
14167_831-8971	14167_831-8971	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 51 Months	\$43	Each	10%	\$39	Other	F1
14167_831-8972	14167_831-8972	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$52	Each	10%	\$47	Other	F1
14167_831-8973	14167_831-8973	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 75 Months	\$60	Each	10%	\$54	Other	F1
14167_831-8974	14167_831-8974	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 15 Months	\$10	Each	10%	\$9	Other	F1
14167_831-8975	14167_831-8975	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 27 Months	\$19	Each	10%	\$17	Other	F1
14167_831-8976	14167_831-8976	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 39 Months	\$29	Each	10%	\$26	Other	F1
14167_831-8977	14167_831-8977	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 51 Months	\$49	Each	10%	\$44	Other	F1
14167_831-8978	14167_831-8978	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 63 Months	\$58	Each	10%	\$52	Other	F1
14167_831-8979	14167_831-8979	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 75 Months	\$68	Each	10%	\$61	Other	F1
14167_831-8980	14167_831-8980	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 15 Months	\$10	Each	10%	\$9	Other	F1
14167_831-8981	14167_831-8981	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$21	Each	10%	\$18	Other	F1
14167_831-8982	14167_831-8982	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$31	Each	10%	\$28	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14167_831-8983	14167_831-8983	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 51 Months	\$51	Each	10%	\$46	Other	F1
14167_831-8984	14167_831-8984	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$62	Each	10%	\$55	Other	F1
14167_831-8985	14167_831-8985	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 75 Months	\$72	Each	10%	\$65	Other	F1
14167_831-8986	14167_831-8986	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 15 Months	\$11	Each	10%	\$10	Other	F1
14167_831-8987	14167_831-8987	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 27 Months	\$22	Each	10%	\$19	Other	F1
14167_831-8988	14167_831-8988	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 39 Months	\$32	Each	10%	\$29	Other	F1
14167_831-8989	14167_831-8989	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 51 Months	\$54	Each	10%	\$49	Other	F1
14167_831-8990	14167_831-8990	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 63 Months	\$65	Each	10%	\$58	Other	F1
14167_831-8991	14167_831-8991	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 75 Months	\$76	Each	10%	\$68	Other	F1
14167_831-8992	14167_831-8992	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$11	Each	10%	\$10	Other	F1
14167_831-8993	14167_831-8993	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$22	Each	10%	\$19	Other	F1
14167_831-8994	14167_831-8994	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$32	Each	10%	\$29	Other	F1
14167_831-8995	14167_831-8995	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$54	Each	10%	\$49	Other	F1
14167_831-8996	14167_831-8996	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$65	Each	10%	\$58	Other	F1
14167_831-8997	14167_831-8997	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 75 Months	\$76	Each	10%	\$68	Other	F1
14167_831-8998	14167_831-8998	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$12	Each	10%	\$11	Other	F1
14167_831-8999	14167_831-8999	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$24	Each	10%	\$22	Other	F1
14167_831-9000	14167_831-9000	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$36	Each	10%	\$33	Other	F1
14167_831-9001	14167_831-9001	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$61	Each	10%	\$55	Other	F1
14167_831-9002	14167_831-9002	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$73	Each	10%	\$66	Other	F1
14167_831-9003	14167_831-9003	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 75 Months	\$85	Each	10%	\$77	Other	F1
14167_831-9004	14167_831-9004	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$13	Each	10%	\$12	Other	F1
14167_831-9005	14167_831-9005	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$26	Each	10%	\$23	Other	F1
14167_831-9006	14167_831-9006	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$38	Each	10%	\$35	Other	F1
14167_831-9007	14167_831-9007	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$64	Each	10%	\$58	Other	F1
14167_831-9008	14167_831-9008	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$77	Each	10%	\$69	Other	F1
14167_831-9009	14167_831-9009	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 75 Months	\$90	Each	10%	\$81	Other	F1
14167_831-9010	14167_831-9010	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$14	Each	10%	\$12	Other	F1
14167_831-9011	14167_831-9011	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$27	Each	10%	\$24	Other	F1
14167_831-9012	14167_831-9012	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$41	Each	10%	\$36	Other	F1
14167_831-9013	14167_831-9013	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$68	Each	10%	\$61	Other	F1
14167_831-9014	14167_831-9014	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$81	Each	10%	\$73	Other	F1
14167_831-9015	14167_831-9015	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 75 Months	\$95	Each	10%	\$85	Other	F1
14167_831-9016	14167_831-9016	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 15 Months	\$22	Each	10%	\$19	Other	F1
14167_831-9017	14167_831-9017	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 27 Months	\$43	Each	10%	\$39	Other	F1
14167_831-9018	14167_831-9018	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 39 Months	\$65	Each	10%	\$58	Other	F1
14167_831-9019	14167_831-9019	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 51 Months	\$108	Each	10%	\$97	Other	F1
14167_831-9020	14167_831-9020	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 63 Months	\$130	Each	10%	\$117	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14167 831-9021	14167 831-9021	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 75 Months	\$151	Each	10%	\$136	Other	F1
14167 831-9022	14167 831-9022	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 15 Months	\$24	Each	10%	\$22	Other	F1
14167 831-9023	14167 831-9023	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 27 Months	\$49	Each	10%	\$44	Other	F1
14167 831-9024	14167 831-9024	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 39 Months	\$73	Each	10%	\$66	Other	F1
14167 831-9025	14167 831-9025	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 51 Months	\$122	Each	10%	\$109	Other	F1
14167 831-9026	14167 831-9026	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 63 Months	\$146	Each	10%	\$131	Other	F1
14167 831-9027	14167 831-9027	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 75 Months	\$170	Each	10%	\$153	Other	F1
14167 831-9028	14167 831-9028	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 15 Months	\$26	Each	10%	\$23	Other	F1
14167 831-9029	14167 831-9029	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 27 Months	\$51	Each	10%	\$46	Other	F1
14167 831-9030	14167 831-9030	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 39 Months	\$77	Each	10%	\$69	Other	F1
14167 831-9031	14167 831-9031	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 51 Months	\$128	Each	10%	\$115	Other	F1
14167 831-9032	14167 831-9032	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 63 Months	\$154	Each	10%	\$139	Other	F1
14167 831-9033	14167 831-9033	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 75 Months	\$180	Each	10%	\$162	Other	F1
14167 831-9034	14167 831-9034	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 15 Months	\$27	Each	10%	\$24	Other	F1
14167 831-9035	14167 831-9035	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 27 Months	\$54	Each	10%	\$49	Other	F1
14167 831-9036	14167 831-9036	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 39 Months	\$81	Each	10%	\$73	Other	F1
14167 831-9037	14167 831-9037	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 51 Months	\$135	Each	10%	\$122	Other	F1
14167 831-9038	14167 831-9038	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 63 Months	\$162	Each	10%	\$146	Other	F1
14167 831-9039	14167 831-9039	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 75 Months	\$189	Each	10%	\$170	Other	F1
14167 831-9040	14167 831-9040	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 15 Months	\$6	Each	10%	\$5	Other	F1
14167 831-9041	14167 831-9041	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 27 Months	\$12	Each	10%	\$11	Other	F1
14167 831-9042	14167 831-9042	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 39 Months	\$18	Each	10%	\$16	Other	F1
14167 831-9043	14167 831-9043	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 51 Months	\$30	Each	10%	\$27	Other	F1
14167 831-9044	14167 831-9044	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 63 Months	\$36	Each	10%	\$32	Other	F1
14167 831-9045	14167 831-9045	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 75 Months	\$42	Each	10%	\$38	Other	F1
14167 831-9046	14167 831-9046	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14167 831-9047	14167 831-9047	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$12	Other	F1
14167 831-9108	14167 831-9108	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 39 Months	\$20	Each	10%	\$18	Other	F1
14167 831-9109	14167 831-9109	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 51 Months	\$34	Each	10%	\$30	Other	F1
14167 831-9110	14167 831-9110	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 63 Months	\$41	Each	10%	\$36	Other	F1
14167 831-9111	14167 831-9111	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 75 Months	\$47	Each	10%	\$43	Other	F1
14167 831-9112	14167 831-9112	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$7	Each	10%	\$6	Other	F1
14167 831-9113	14167 831-9113	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14167 831-9114	14167 831-9114	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$21	Each	10%	\$19	Other	F1
14167 831-9115	14167 831-9115	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
14167 831-9116	14167 831-9116	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$43	Each	10%	\$38	Other	F1
14167 831-9117	14167 831-9117	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$50	Each	10%	\$45	Other	F1
14167 831-9118	14167 831-9118	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
14167 831-9119	14167 831-9119	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1
14167 831-9120	14167 831-9120	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$23	Each	10%	\$20	Other	F1
14167 831-9121	14167 831-9121	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$38	Each	10%	\$34	Other	F1
14167 831-9122	14167 831-9122	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$45	Each	10%	\$41	Other	F1
14167 831-9123	14167 831-9123	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance	\$53	Each	10%	\$47	Other	F1
14167 831-9124	14167 831-9124	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$4	Each	10%	\$3	Other	F1
14167 831-9125	14167 831-9125	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$7	Each	10%	\$6	Other	F1
14167 831-9126	14167 831-9126	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$11	Each	10%	\$10	Other	F1
14167 831-9127	14167 831-9127	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$18	Each	10%	\$16	Other	F1
14167 831-9128	14167 831-9128	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$22	Each	10%	\$19	Other	F1
14167 831-9129	14167 831-9129	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$25	Each	10%	\$23	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14167 831-9130	14167 831-9130	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$4	Each	10%	\$4	Other	F1
14167 831-9131	14167 831-9131	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$8	Each	10%	\$7	Other	F1
14167 831-9132	14167 831-9132	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$12	Each	10%	\$11	Other	F1
14167 831-9133	14167 831-9133	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$20	Each	10%	\$18	Other	F1
14167 831-9134	14167 831-9134	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$24	Each	10%	\$22	Other	F1
14167 831-9135	14167 831-9135	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$28	Each	10%	\$26	Other	F1
14167 831-9136	14167 831-9136	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$9	Each	10%	\$8	Other	F1
14167 831-9137	14167 831-9137	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$13	Each	10%	\$12	Other	F1
14167 831-9138	14167 831-9138	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$21	Each	10%	\$19	Other	F1
14167 831-9139	14167 831-9139	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$26	Each	10%	\$23	Other	F1
14167 831-9140	14167 831-9140	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$30	Each	10%	\$27	Other	F1
14167 831-9141	14167 831-9141	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$5	Each	10%	\$4	Other	F1
14167 831-9142	14167 831-9142	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$9	Each	10%	\$8	Other	F1
14167 831-9143	14167 831-9143	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$14	Each	10%	\$12	Other	F1
14167 831-9144	14167 831-9144	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$23	Each	10%	\$20	Other	F1
14167 831-9145	14167 831-9145	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$27	Each	10%	\$24	Other	F1
14167 831-9146	14167 831-9146	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$32	Each	10%	\$28	Other	F1
14167 831-9147	14167 831-9147	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$6	Each	10%	\$5	Other	F1
14167 831-9148	14167 831-9148	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$12	Each	10%	\$11	Other	F1
14167 831-9149	14167 831-9149	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$18	Each	10%	\$16	Other	F1
14167 831-9150	14167 831-9150	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 51 Months	\$30	Each	10%	\$27	Other	F1
14167 831-9151	14167 831-9151	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 63 Months	\$36	Each	10%	\$32	Other	F1
14167 831-9152	14167 831-9152	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 75 Months	\$42	Each	10%	\$38	Other	F1
14167 831-9153	14167 831-9153	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14167 831-9154	14167 831-9154	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$12	Other	F1
14167 831-9155	14167 831-9155	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 39 Months	\$20	Each	10%	\$18	Other	F1
14167 831-9156	14167 831-9156	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 51 Months	\$34	Each	10%	\$30	Other	F1
14167 831-9157	14167 831-9157	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 63 Months	\$41	Each	10%	\$36	Other	F1
14167 831-9158	14167 831-9158	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 75 Months	\$47	Each	10%	\$43	Other	F1
14167 831-9159	14167 831-9159	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14167 831-9160	14167 831-9160	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$13	Other	F1
14167 831-9161	14167 831-9161	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$21	Each	10%	\$19	Other	F1
14167 831-9162	14167 831-9162	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 51 Months	\$36	Each	10%	\$32	Other	F1
14167 831-9163	14167 831-9163	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 63 Months	\$43	Each	10%	\$38	Other	F1
14167 831-9164	14167 831-9164	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 75 Months	\$50	Each	10%	\$45	Other	F1
14167 831-9165	14167 831-9165	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$8	Each	10%	\$7	Other	F1
14167 831-9166	14167 831-9166	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 27 Months	\$15	Each	10%	\$14	Other	F1
14167 831-9167	14167 831-9167	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 39 Months	\$23	Each	10%	\$20	Other	F1
14167 831-9228	14167 831-9228	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 51 Months	\$38	Each	10%	\$34	Other	F1
14167 831-9229	14167 831-9229	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 63 Months	\$45	Each	10%	\$41	Other	F1
14167 831-9230	14167 831-9230	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 75 Months	\$53	Each	10%	\$47	Other	F1
14167 831-9231	14167 831-9231	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 15 Months	\$6	Each	10%	\$5	Other	F1
14167 831-9232	14167 831-9232	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 27 Months	\$12	Each	10%	\$11	Other	F1
14167 831-9233	14167 831-9233	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 39 Months	\$18	Each	10%	\$16	Other	F1
14167 831-9234	14167 831-9234	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 51 Months	\$30	Each	10%	\$27	Other	F1
14167 831-9235	14167 831-9235	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 63 Months	\$36	Each	10%	\$32	Other	F1
14167 831-9236	14167 831-9236	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 75 Months	\$42	Each	10%	\$38	Other	F1
14167 831-9237	14167 831-9237	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14167 831-9238	14167 831-9238	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$12	Other	F1
14167 831-9239	14167 831-9239	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$20	Each	10%	\$18	Other	F1
14167 831-9240	14167 831-9240	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$34	Each	10%	\$30	Other	F1
14167 831-9241	14167 831-9241	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 63 Months	\$41	Each	10%	\$36	Other	F1
14167 831-9242	14167 831-9242	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 75 Months	\$47	Each	10%	\$43	Other	F1
14167 831-9243	14167 831-9243	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14167 831-9244	14167 831-9244	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$13	Other	F1
14167 831-9245	14167 831-9245	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 39 Months	\$21	Each	10%	\$19	Other	F1
14167 831-9246	14167 831-9246	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 51 Months	\$36	Each	10%	\$32	Other	F1
14167 831-9247	14167 831-9247	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 63 Months	\$43	Each	10%	\$38	Other	F1
14167 831-9248	14167 831-9248	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 75 Months	\$50	Each	10%	\$45	Other	F1
14167 831-9249	14167 831-9249	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$8	Each	10%	\$7	Other	F1
14167 831-9250	14167 831-9250	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$15	Each	10%	\$14	Other	F1
14167 831-9251	14167 831-9251	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$23	Each	10%	\$20	Other	F1
14167 831-9252	14167 831-9252	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$39	Each	10%	\$34	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14167 831-9253	14167 831-9253	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$38	Each	10%	\$34	Other	F1
14167 831-9254	14167 831-9254	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 63	\$45	Each	10%	\$41	Other	F1
14167 831-9255	14167 831-9255	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 75	\$53	Each	10%	\$47	Other	F1
14167 831-9256	14167 831-9256	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$2	Each	10%	\$2	Other	F1
14167 831-9257	14167 831-9257	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$5	Each	10%	\$4	Other	F1
14167 831-9258	14167 831-9258	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$7	Each	10%	\$6	Other	F1
14167 831-9259	14167 831-9259	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$12	Each	10%	\$11	Other	F1
14167 831-9260	14167 831-9260	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$14	Each	10%	\$13	Other	F1
14167 831-9261	14167 831-9261	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$17	Each	10%	\$15	Other	F1
14167 831-9262	14167 831-9262	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 15	\$3	Each	10%	\$2	Other	F1
14167 831-9263	14167 831-9263	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 27	\$5	Each	10%	\$5	Other	F1
14167 831-9264	14167 831-9264	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 39	\$8	Each	10%	\$7	Other	F1
14167 831-9265	14167 831-9265	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 51	\$14	Each	10%	\$12	Other	F1
14167 831-9266	14167 831-9266	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 63	\$16	Each	10%	\$15	Other	F1
14167 831-9267	14167 831-9267	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 75	\$19	Each	10%	\$17	Other	F1
14167 831-9268	14167 831-9268	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$3	Each	10%	\$3	Other	F1
14167 831-9269	14167 831-9269	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$6	Each	10%	\$5	Other	F1
14167 831-9270	14167 831-9270	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$9	Each	10%	\$8	Other	F1
14167 831-9271	14167 831-9271	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14167 831-9272	14167 831-9272	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
14167 831-9273	14167 831-9273	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$20	Each	10%	\$18	Other	F1
14167 831-9274	14167 831-9274	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$3	Each	10%	\$3	Other	F1
14167 831-9275	14167 831-9275	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$6	Each	10%	\$5	Other	F1
14167 831-9276	14167 831-9276	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$9	Each	10%	\$8	Other	F1
14167 831-9277	14167 831-9277	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1
14167 831-9278	14167 831-9278	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$18	Each	10%	\$16	Other	F1
14167 831-9279	14167 831-9279	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$21	Each	10%	\$19	Other	F1
14167 831-9280	14167 831-9280	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$36	Each	10%	\$33	Other	F1
14167 831-9281	14167 831-9281	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$73	Each	10%	\$66	Other	F1
14167 831-9282	14167 831-9282	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14167 831-9283	14167 831-9283	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$182	Each	10%	\$164	Other	F1
14167 831-9284	14167 831-9284	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$219	Each	10%	\$197	Other	F1
14167 831-9285	14167 831-9285	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$255	Each	10%	\$230	Other	F1
14167 831-9286	14167 831-9286	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 15	\$41	Each	10%	\$37	Other	F1
14167 831-9287	14167 831-9287	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 27	\$82	Each	10%	\$74	Other	F1
14167 831-9348	14167 831-9348	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 39	\$123	Each	10%	\$111	Other	F1
14167 831-9349	14167 831-9349	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 51	\$205	Each	10%	\$184	Other	F1
14167 831-9350	14167 831-9350	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 63	\$246	Each	10%	\$221	Other	F1
14167 831-9351	14167 831-9351	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 75	\$287	Each	10%	\$258	Other	F1
14167 831-9352	14167 831-9352	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
14167 831-9353	14167 831-9353	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$67	Each	10%	\$78	Other	F1
14167 831-9354	14167 831-9354	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$130	Each	10%	\$117	Other	F1
14167 831-9355	14167 831-9355	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$216	Each	10%	\$195	Other	F1
14167 831-9356	14167 831-9356	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$260	Each	10%	\$234	Other	F1
14167 831-9357	14167 831-9357	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$303	Each	10%	\$273	Other	F1
14167 831-9358	14167 831-9358	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$46	Each	10%	\$41	Other	F1
14167 831-9359	14167 831-9359	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$91	Each	10%	\$82	Other	F1
14167 831-9360	14167 831-9360	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$137	Each	10%	\$123	Other	F1
14167 831-9361	14167 831-9361	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$228	Each	10%	\$205	Other	F1
14167 831-9362	14167 831-9362	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$273	Each	10%	\$246	Other	F1
14167 831-9363	14167 831-9363	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$319	Each	10%	\$287	Other	F1
14167 831-9364	14167 831-9364	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 15	\$2	Each	10%	\$2	Other	F1
14167 831-9365	14167 831-9365	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 27	\$5	Each	10%	\$4	Other	F1
14167 831-9366	14167 831-9366	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 39	\$7	Each	10%	\$6	Other	F1
14167 831-9367	14167 831-9367	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 51	\$12	Each	10%	\$11	Other	F1
14167 831-9368	14167 831-9368	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 63	\$14	Each	10%	\$13	Other	F1
14167 831-9369	14167 831-9369	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 75	\$17	Each	10%	\$15	Other	F1
14167 831-9370	14167 831-9370	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 15	\$3	Each	10%	\$2	Other	F1
14167 831-9371	14167 831-9371	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 27	\$5	Each	10%	\$5	Other	F1
14167 831-9372	14167 831-9372	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 39	\$8	Each	10%	\$7	Other	F1
14167 831-9373	14167 831-9373	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 51	\$14	Each	10%	\$12	Other	F1
14167 831-9374	14167 831-9374	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 63	\$16	Each	10%	\$15	Other	F1
14167 831-9375	14167 831-9375	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 75	\$19	Each	10%	\$17	Other	F1
14167 831-9376	14167 831-9376	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$3	Each	10%	\$3	Other	F1
14167 831-9377	14167 831-9377	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$6	Each	10%	\$5	Other	F1
14167 831-9378	14167 831-9378	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$9	Each	10%	\$8	Other	F1
14167 831-9379	14167 831-9379	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$14	Each	10%	\$13	Other	F1
14167 831-9380	14167 831-9380	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 63 Months	\$17	Each	10%	\$15	Other	F1
14167 831-9381	14167 831-9381	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 75 Months	\$20	Each	10%	\$18	Other	F1
14167 831-9382	14167 831-9382	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 15	\$3	Each	10%	\$3	Other	F1
14167 831-9383	14167 831-9383	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 27	\$6	Each	10%	\$5	Other	F1
14167 831-9384	14167 831-9384	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 39	\$9	Each	10%	\$8	Other	F1
14167 831-9385	14167 831-9385	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 51	\$15	Each	10%	\$14	Other	F1
14167 831-9386	14167 831-9386	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 63	\$18	Each	10%	\$16	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	\$0				ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14167 831-9387	14167 831-9387	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 75	\$21		Each	10%		\$19	Other	F1
14167 831-9388	14167 831-9388	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 15 Months	\$38		Each	10%		\$34	Other	F1
14167 831-9389	14167 831-9389	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 27 Months	\$76		Each	10%		\$68	Other	F1
14167 831-9390	14167 831-9390	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 39 Months	\$113		Each	10%		\$102	Other	F1
14167 831-9391	14167 831-9391	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 51 Months	\$189		Each	10%		\$170	Other	F1
14167 831-9392	14167 831-9392	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 63 Months	\$227		Each	10%		\$204	Other	F1
14167 831-9393	14167 831-9393	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 75 Months	\$265		Each	10%		\$238	Other	F1
14167 831-9394	14167 831-9394	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 15 Months	\$43		Each	10%		\$38	Other	F1
14167 831-9395	14167 831-9395	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 27 Months	\$66		Each	10%		\$77	Other	F1
14167 831-9396	14167 831-9396	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 39 Months	\$128		Each	10%		\$115	Other	F1
14167 831-9397	14167 831-9397	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 51 Months	\$213		Each	10%		\$191	Other	F1
14167 831-9398	14167 831-9398	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 63 Months	\$255		Each	10%		\$230	Other	F1
14167 831-9399	14167 831-9399	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 75 Months	\$298		Each	10%		\$268	Other	F1
14167 831-9400	14167 831-9400	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 15 Months	\$45		Each	10%		\$40	Other	F1
14167 831-9401	14167 831-9401	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 27 Months	\$90		Each	10%		\$81	Other	F1
14167 831-9402	14167 831-9402	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 39 Months	\$135		Each	10%		\$121	Other	F1
14167 831-9403	14167 831-9403	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 51 Months	\$224		Each	10%		\$202	Other	F1
14167 831-9404	14167 831-9404	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 63 Months	\$269		Each	10%		\$242	Other	F1
14167 831-9405	14167 831-9405	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 75 Months	\$314		Each	10%		\$283	Other	F1
14167 831-9406	14167 831-9406	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 15 Months	\$47		Each	10%		\$43	Other	F1
14167 831-9407	14167 831-9407	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 27 Months	\$95		Each	10%		\$85	Other	F1
14167 831-9468	14167 831-9468	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 39 Months	\$142		Each	10%		\$128	Other	F1
14167 831-9469	14167 831-9469	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 51 Months	\$236		Each	10%		\$213	Other	F1
14167 831-9470	14167 831-9470	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 63 Months	\$284		Each	10%		\$255	Other	F1
14167 831-9471	14167 831-9471	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 75 Months	\$331		Each	10%		\$298	Other	F1
14167 831-9472	14167 831-9472	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9473	14167 831-9473	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9474	14167 831-9474	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9475	14167 831-9475	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9476	14167 831-9476	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9477	14167 831-9477	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9478	14167 831-9478	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9479	14167 831-9479	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9480	14167 831-9480	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9481	14167 831-9481	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9482	14167 831-9482	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9483	14167 831-9483	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9484	14167 831-9484	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9485	14167 831-9485	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9486	14167 831-9486	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9487	14167 831-9487	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9488	14167 831-9488	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9489	14167 831-9489	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9490	14167 831-9490	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0		Each	10%		\$0	Other	F1
14167 831-9491	14167 831-9491	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0		Each	10%		\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K	
14167 831-9492	14167 831-9492	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14167 831-9493	14167 831-9493	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14167 831-9494	14167 831-9494	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14167 831-9495	14167 831-9495	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14167 847-6180	14167 847-6180	Storage Unstructured	Keep Your Component For Enterprise	\$37,901	Each	10%	\$34,111	Other	F1
14167 847-6181	14167 847-6181	Storage Unstructured	Keep Your Component For Enterprise	\$37,901	Each	10%	\$34,111	Other	F1
14167 926-0476	14167 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician,Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
14166 847-6201	14166 847-6201	Storage Unstructured	Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
14166 847-6202	14166 847-6202	Storage Unstructured	Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1
13987 831-4630	13987 831-4630	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
13987 831-4631	13987 831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
13987 831-4632	13987 831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
13987 831-4633	13987 831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
13987 831-9408	13987 831-9408	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
13987 831-9409	13987 831-9409	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
13987 831-9410	13987 831-9410	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
13987 831-9411	13987 831-9411	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
13987 831-9412	13987 831-9412	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1
13987 831-9413	13987 831-9413	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
13987 831-9414	13987 831-9414	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1
13987 831-9415	13987 831-9415	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1
13987 831-9416	13987 831-9416	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9417	13987 831-9417	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9418	13987 831-9418	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9419	13987 831-9419	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9420	13987 831-9420	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9421	13987 831-9421	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9422	13987 831-9422	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9423	13987 831-9423	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9424	13987 831-9424	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9425	13987 831-9425	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9426	13987 831-9426	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13987 831-9427	13987 831-9427	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9428	13987 831-9428	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9429	13987 831-9429	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9430	13987 831-9430	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9431	13987 831-9431	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9432	13987 831-9432	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9433	13987 831-9433	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9434	13987 831-9434	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9435	13987 831-9435	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9436	13987 831-9436	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9437	13987 831-9437	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9438	13987 831-9438	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9439	13987 831-9439	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9440	13987 831-9440	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9441	13987 831-9441	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9442	13987 831-9442	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9443	13987 831-9443	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9444	13987 831-9444	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9445	13987 831-9445	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9446	13987 831-9446	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9447	13987 831-9447	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9448	13987 831-9448	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9449	13987 831-9449	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9450	13987 831-9450	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9451	13987 831-9451	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9452	13987 831-9452	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9453	13987 831-9453	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9454	13987 831-9454	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9455	13987 831-9455	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9456	13987 831-9456	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9457	13987 831-9457	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9458	13987 831-9458	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13987 831-9459	13987 831-9459	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9460	13987 831-9460	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9461	13987 831-9461	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9462	13987 831-9462	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9463	13987 831-9463	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
13987 831-9464	13987 831-9464	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9465	13987 831-9465	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9466	13987 831-9466	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9467	13987 831-9467	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9466	13987 831-9466	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9497	13987 831-9497	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9498	13987 831-9498	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9499	13987 831-9499	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9500	13987 831-9500	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9501	13987 831-9501	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9502	13987 831-9502	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9503	13987 831-9503	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9504	13987 831-9504	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
13987 831-9505	13987 831-9505	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
13987 831-9506	13987 831-9506	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
13987 831-9507	13987 831-9507	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
13987 831-9508	13987 831-9508	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
13987 831-9509	13987 831-9509	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
13987 831-9510	13987 831-9510	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1	
13987 831-9511	13987 831-9511	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1	
13987 831-9512	13987 831-9512	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9513	13987 831-9513	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9514	13987 831-9514	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9515	13987 831-9515	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9516	13987 831-9516	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9517	13987 831-9517	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9518	13987 831-9518	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9519	13987 831-9519	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9520	13987 831-9520	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9521	13987 831-9521	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9522	13987 831-9522	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
13987 831-9523	13987 831-9523	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9524	13987 831-9524	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9525	13987 831-9525	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9526	13987 831-9526	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9527	13987 831-9527	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9528	13987 831-9528	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9529	13987 831-9529	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9530	13987 831-9530	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9531	13987 831-9531	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9532	13987 831-9532	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9533	13987 831-9533	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9534	13987 831-9534	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9535	13987 831-9535	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9536	13987 831-9536	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9537	13987 831-9537	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9538	13987 831-9538	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9539	13987 831-9539	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9540	13987 831-9540	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9541	13987 831-9541	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9542	13987 831-9542	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9543	13987 831-9543	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9544	13987 831-9544	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9545	13987 831-9545	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9546	13987 831-9546	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9547	13987 831-9547	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9548	13987 831-9548	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9549	13987 831-9549	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9550	13987 831-9550	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9551	13987 831-9551	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9552	13987 831-9552	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9553	13987 831-9553	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9554	13987 831-9554	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
13987 831-9555	13987 831-9555	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13987 831-9556	13987 831-9556	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9557	13987 831-9557	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9558	13987 831-9558	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13987 831-9559	13987 831-9559	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13987 831-9560	13987 831-9560	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9561	13987 831-9561	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9562	13987 831-9562	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9563	13987 831-9563	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9564	13987 831-9564	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9565	13987 831-9565	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9566	13987 831-9566	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9567	13987 831-9567	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9568	13987 831-9568	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9569	13987 831-9569	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13987 831-9570	13987 831-9570	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9571	13987 831-9571	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9572	13987 831-9572	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
13987 831-9573	13987 831-9573	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
13987 831-9574	13987 831-9574	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
13987 831-9575	13987 831-9575	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
13987 831-9576	13987 831-9576	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
13987 831-9577	13987 831-9577	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$680	Each	10%	\$612	Other	F1
13987 831-9578	13987 831-9578	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
13987 831-9579	13987 831-9579	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
13987 831-9580	13987 831-9580	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
13987 831-9581	13987 831-9581	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
13987 831-9582	13987 831-9582	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
13987 831-9583	13987 831-9583	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$850	Each	10%	\$765	Other	F1
13987 831-9584	13987 831-9584	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$156	Each	10%	\$140	Other	F1
13987 831-9585	13987 831-9585	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$312	Each	10%	\$281	Other	F1
13987 831-9586	13987 831-9586	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$468	Each	10%	\$421	Other	F1
13987 831-9587	13987 831-9587	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$623	Each	10%	\$561	Other	F1
13987 831-9588	13987 831-9588	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$779	Each	10%	\$701	Other	F1
13987 831-9589	13987 831-9589	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6	\$935	Each	10%	\$842	Other	F1
13987 831-9590	13987 831-9590	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
13987 831-9591	13987 831-9591	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$340	Each	10%	\$306	Other	F1
13987 831-9592	13987 831-9592	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$510	Each	10%	\$459	Other	F1
13987 831-9593	13987 831-9593	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$680	Each	10%	\$612	Other	F1
13987 831-9594	13987 831-9594	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$850	Each	10%	\$765	Other	F1
13987 831-9595	13987 831-9595	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6	\$1,020	Each	10%	\$918	Other	F1
13987 831-9596	13987 831-9596	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1	\$53	Each	10%	\$48	Other	F1
13987 831-9597	13987 831-9597	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2	\$106	Each	10%	\$95	Other	F1
13987 831-9598	13987 831-9598	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3	\$159	Each	10%	\$143	Other	F1
13987 831-9599	13987 831-9599	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4	\$212	Each	10%	\$191	Other	F1
13987 831-9600	13987 831-9600	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5	\$265	Each	10%	\$238	Other	F1
13987 831-9601	13987 831-9601	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6	\$318	Each	10%	\$286	Other	F1
13987 831-9602	13987 831-9602	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1	\$90	Each	10%	\$84	Other	F1
13987 831-9603	13987 831-9603	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2	\$119	Each	10%	\$107	Other	F1
13987 831-9604	13987 831-9604	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3	\$179	Each	10%	\$161	Other	F1
13987 831-9605	13987 831-9605	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4	\$238	Each	10%	\$215	Other	F1
13987 831-9606	13987 831-9606	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5	\$298	Each	10%	\$268	Other	F1
13987 831-9607	13987 831-9607	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6	\$358	Each	10%	\$322	Other	F1
13987 831-9608	13987 831-9608	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$63	Each	10%	\$57	Other	F1
13987 831-9609	13987 831-9609	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$126	Each	10%	\$113	Other	F1
13987 831-9610	13987 831-9610	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$189	Each	10%	\$170	Other	F1
13987 831-9611	13987 831-9611	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$252	Each	10%	\$227	Other	F1
13987 831-9612	13987 831-9612	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$315	Each	10%	\$283	Other	F1
13987 831-9613	13987 831-9613	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$378	Each	10%	\$340	Other	F1
13987 831-9614	13987 831-9614	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$66	Each	10%	\$60	Other	F1
13987 831-9615	13987 831-9615	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$132	Each	10%	\$119	Other	F1
13987 831-9616	13987 831-9616	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$199	Each	10%	\$179	Other	F1
13987 831-9617	13987 831-9617	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$265	Each	10%	\$238	Other	F1
13987 831-9618	13987 831-9618	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$331	Each	10%	\$298	Other	F1
13987 831-9619	13987 831-9619	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$397	Each	10%	\$358	Other	F1
13987 831-9620	13987 831-9620	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$68	Each	10%	\$62	Other	F1
13987 831-9621	13987 831-9621	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$137	Each	10%	\$123	Other	F1
13987 831-9622	13987 831-9622	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$205	Each	10%	\$185	Other	F1
13987 831-9623	13987 831-9623	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$274	Each	10%	\$246	Other	F1
13987 831-9624	13987 831-9624	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$342	Each	10%	\$308	Other	F1
13987 831-9625	13987 831-9625	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$410	Each	10%	\$369	Other	F1
13987 831-9626	13987 831-9626	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$77	Each	10%	\$69	Other	F1
13987 831-9627	13987 831-9627	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$154	Each	10%	\$139	Other	F1
13987 831-9628	13987 831-9628	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$231	Each	10%	\$208	Other	F1
13987 831-9629	13987 831-9629	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$308	Each	10%	\$277	Other	F1
13987 831-9630	13987 831-9630	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$385	Each	10%	\$346	Other	F1
13987 831-9631	13987 831-9631	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$462	Each	10%	\$416	Other	F1
13987 831-9632	13987 831-9632	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$81	Each	10%	\$73	Other	F1
13987 831-9633	13987 831-9633	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$162	Each	10%	\$146	Other	F1
13987 831-9634	13987 831-9634	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$244	Each	10%	\$219	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column			
13987 831-9635	13987 831-9635	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$325	Each	10%	\$292	Other	F1		
13987 831-9636	13987 831-9636	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$406	Each	10%	\$366	Other	F1		
13987 831-9637	13987 831-9637	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$487	Each	10%	\$439	Other	F1		
13987 831-9638	13987 831-9638	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$77	Other	F1		
13987 831-9639	13987 831-9639	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$171	Each	10%	\$154	Other	F1		
13987 831-9640	13987 831-9640	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$257	Each	10%	\$231	Other	F1		
13987 831-9641	13987 831-9641	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$342	Each	10%	\$308	Other	F1		
13987 831-9642	13987 831-9642	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$428	Each	10%	\$385	Other	F1		
13987 831-9643	13987 831-9643	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$513	Each	10%	\$462	Other	F1		
13987 831-9644	13987 831-9644	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$141	Each	10%	\$127	Other	F1		
13987 831-9645	13987 831-9645	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$282	Each	10%	\$254	Other	F1		
13987 831-9646	13987 831-9646	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$423	Each	10%	\$381	Other	F1		
13987 831-9647	13987 831-9647	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$564	Each	10%	\$508	Other	F1		
13987 831-9648	13987 831-9648	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$706	Each	10%	\$635	Other	F1		
13987 831-9649	13987 831-9649	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$847	Each	10%	\$762	Other	F1		
13987 831-9650	13987 831-9650	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$159	Each	10%	\$143	Other	F1		
13987 831-9651	13987 831-9651	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$318	Each	10%	\$286	Other	F1		
13987 831-9652	13987 831-9652	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$476	Each	10%	\$429	Other	F1		
13987 831-9653	13987 831-9653	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$635	Each	10%	\$572	Other	F1		
13987 831-9654	13987 831-9654	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$794	Each	10%	\$714	Other	F1		
13987 831-9655	13987 831-9655	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$953	Each	10%	\$857	Other	F1		
13987 831-9656	13987 831-9656	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$168	Each	10%	\$151	Other	F1		
13987 831-9657	13987 831-9657	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$335	Each	10%	\$302	Other	F1		
13987 831-9658	13987 831-9658	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$503	Each	10%	\$452	Other	F1		
13987 831-9659	13987 831-9659	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$670	Each	10%	\$603	Other	F1		
13987 831-9660	13987 831-9660	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$838	Each	10%	\$754	Other	F1		
13987 831-9661	13987 831-9661	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$1,005	Each	10%	\$905	Other	F1		
13987 831-9662	13987 831-9662	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$176	Each	10%	\$159	Other	F1		
13987 831-9663	13987 831-9663	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$353	Each	10%	\$318	Other	F1		
13987 831-9664	13987 831-9664	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$529	Each	10%	\$476	Other	F1		
13987 831-9665	13987 831-9665	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$706	Each	10%	\$635	Other	F1		
13987 831-9666	13987 831-9666	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$882	Each	10%	\$794	Other	F1		
13987 831-9667	13987 831-9667	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$1,058	Each	10%	\$953	Other	F1		
13987 831-9668	13987 831-9668	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$37	Each	10%	\$33	Other	F1		
13987 831-9669	13987 831-9669	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2	\$74	Each	10%	\$66	Other	F1		
13987 831-9670	13987 831-9670	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3	\$110	Each	10%	\$99	Other	F1		
13987 831-9671	13987 831-9671	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4	\$147	Each	10%	\$132	Other	F1		
13987 831-9672	13987 831-9672	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5	\$184	Each	10%	\$166	Other	F1		
13987 831-9673	13987 831-9673	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6	\$221	Each	10%	\$199	Other	F1		
13987 831-9674	13987 831-9674	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1		
13987 831-9675	13987 831-9675	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$83	Each	10%	\$75	Other	F1		
13987 831-9676	13987 831-9676	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$124	Each	10%	\$112	Other	F1		
13987 831-9677	13987 831-9677	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$166	Each	10%	\$149	Other	F1		
13987 831-9678	13987 831-9678	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$207	Each	10%	\$186	Other	F1		
13987 831-9679	13987 831-9679	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$248	Each	10%	\$224	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I-Column K)		Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category	
13987 831-9680	13987 831-9680	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$44	Each	10%	\$39	Other	F1	
13987 831-9681	13987 831-9681	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$87	Each	10%	\$79	Other	F1	
13987 831-9682	13987 831-9682	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1	
13987 831-9683	13987 831-9683	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$175	Each	10%	\$157	Other	F1	
13987 831-9684	13987 831-9684	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$219	Each	10%	\$197	Other	F1	
13987 831-9685	13987 831-9685	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$262	Each	10%	\$236	Other	F1	
13987 831-9686	13987 831-9686	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$46	Each	10%	\$41	Other	F1	
13987 831-9687	13987 831-9687	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$52	Each	10%	\$47	Other	F1	
13987 831-9688	13987 831-9688	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$138	Each	10%	\$124	Other	F1	
13987 831-9689	13987 831-9689	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$184	Each	10%	\$166	Other	F1	
13987 831-9690	13987 831-9690	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$230	Each	10%	\$207	Other	F1	
13987 831-9691	13987 831-9691	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$276	Each	10%	\$248	Other	F1	
13987 831-9692	13987 831-9692	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1	\$22	Each	10%	\$20	Other	F1	
13987 831-9693	13987 831-9693	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2	\$44	Each	10%	\$40	Other	F1	
13987 831-9694	13987 831-9694	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3	\$66	Each	10%	\$60	Other	F1	
13987 831-9695	13987 831-9695	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4	\$88	Each	10%	\$79	Other	F1	
13987 831-9696	13987 831-9696	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5	\$110	Each	10%	\$99	Other	F1	
13987 831-9697	13987 831-9697	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6	\$132	Each	10%	\$119	Other	F1	
13987 831-9698	13987 831-9698	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$25	Each	10%	\$22	Other	F1	
13987 831-9699	13987 831-9699	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$50	Each	10%	\$45	Other	F1	
13987 831-9700	13987 831-9700	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$75	Each	10%	\$67	Other	F1	
13987 831-9701	13987 831-9701	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$99	Each	10%	\$89	Other	F1	
13987 831-9702	13987 831-9702	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$124	Each	10%	\$112	Other	F1	
13987 831-9703	13987 831-9703	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6	\$149	Each	10%	\$134	Other	F1	
13987 831-9704	13987 831-9704	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$26	Each	10%	\$24	Other	F1	
13987 831-9705	13987 831-9705	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$52	Each	10%	\$47	Other	F1	
13987 831-9706	13987 831-9706	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$79	Each	10%	\$71	Other	F1	
13987 831-9707	13987 831-9707	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$105	Each	10%	\$94	Other	F1	
13987 831-9708	13987 831-9708	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$131	Each	10%	\$118	Other	F1	
13987 831-9709	13987 831-9709	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$157	Each	10%	\$142	Other	F1	
13987 831-9710	13987 831-9710	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1	\$28	Each	10%	\$25	Other	F1	
13987 831-9711	13987 831-9711	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$55	Each	10%	\$50	Other	F1	
13987 831-9712	13987 831-9712	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$83	Each	10%	\$75	Other	F1	
13987 831-9713	13987 831-9713	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$110	Each	10%	\$99	Other	F1	
13987 831-9714	13987 831-9714	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$138	Each	10%	\$124	Other	F1	
13987 831-9715	13987 831-9715	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6	\$166	Each	10%	\$149	Other	F1	
13987 831-9716	13987 831-9716	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$37	Each	10%	\$33	Other	F1	
13987 831-9717	13987 831-9717	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$74	Each	10%	\$66	Other	F1	
13987 831-9718	13987 831-9718	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$110	Each	10%	\$99	Other	F1	
13987 831-9719	13987 831-9719	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$147	Each	10%	\$132	Other	F1	
13987 831-9720	13987 831-9720	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$184	Each	10%	\$166	Other	F1	
13987 831-9721	13987 831-9721	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$221	Each	10%	\$199	Other	F1	
13987 831-9722	13987 831-9722	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1	\$41	Each	10%	\$37	Other	F1	
13987 831-9723	13987 831-9723	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2	\$83	Each	10%	\$75	Other	F1	
13987 831-9724	13987 831-9724	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3	\$124	Each	10%	\$112	Other	F1	
13987 831-9725	13987 831-9725	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4	\$166	Each	10%	\$149	Other	F1	
13987 831-9726	13987 831-9726	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5	\$207	Each	10%	\$186	Other	F1	
13987 831-9727	13987 831-9727	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6	\$248	Each	10%	\$224	Other	F1	
13987 831-9728	13987 831-9728	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$44	Each	10%	\$39	Other	F1	
13987 831-9729	13987 831-9729	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$87	Each	10%	\$79	Other	F1	
13987 831-9730	13987 831-9730	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1	
13987 831-9731	13987 831-9731	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$175	Each	10%	\$157	Other	F1	
13987 831-9732	13987 831-9732	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$219	Each	10%	\$197	Other	F1	
13987 831-9733	13987 831-9733	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$262	Each	10%	\$236	Other	F1	
13987 831-9734	13987 831-9734	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1	
13987 831-9735	13987 831-9735	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$92	Each	10%	\$83	Other	F1	
13987 831-9736	13987 831-9736	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$138	Each	10%	\$124	Other	F1	
13987 831-9737	13987 831-9737	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$184	Each	10%	\$166	Other	F1	
13987 831-9738	13987 831-9738	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$230	Each	10%	\$207	Other	F1	
13987 831-9739	13987 831-9739	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$276	Each	10%	\$248	Other	F1	
13987 831-9740	13987 831-9740	Storage Unstructured	ProSupport Next Business Day SynclQ Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1	
13987 831-9741	13987 831-9741	Storage Unstructured	ProSupport Next Business Day SynclQ Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1	
13987 831-9742	13987 831-9742	Storage Unstructured	ProSupport Next Business Day SynclQ Capacity Software Support-Maintenance 3 Years	\$110	Each	10%	\$99	Other	F1	
13987 831-9743	13987 831-9743	Storage Unstructured	ProSupport Next Business Day SynclQ Capacity Software Support-Maintenance 4 Years	\$147	Each	10%	\$132	Other	F1	
13987 831-9744	13987 831-9744	Storage Unstructured	ProSupport Next Business Day SynclQ Capacity Software Support-Maintenance 5 Years	\$184	Each	10%	\$166	Other	F1	
13987 831-9745	13987 831-9745	Storage Unstructured	ProSupport Next Business Day SynclQ Capacity Software Support-Maintenance 6 Years	\$221	Each	10%	\$199	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	
				Base Price from Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13987 831-9746	13987 831-9746	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1	
13987 831-9747	13987 831-9747	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$83	Each	10%	\$75	Other	F1	
13987 831-9748	13987 831-9748	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$124	Each	10%	\$112	Other	F1	
13987 831-9749	13987 831-9749	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$166	Each	10%	\$149	Other	F1	
13987 831-9750	13987 831-9750	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$207	Each	10%	\$186	Other	F1	
13987 831-9751	13987 831-9751	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$248	Each	10%	\$224	Other	F1	
13987 831-9752	13987 831-9752	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1	\$44	Each	10%	\$39	Other	F1	
13987 831-9753	13987 831-9753	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2	\$87	Each	10%	\$79	Other	F1	
13987 831-9754	13987 831-9754	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3	\$131	Each	10%	\$118	Other	F1	
13987 831-9755	13987 831-9755	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4	\$175	Each	10%	\$157	Other	F1	
13987 831-9756	13987 831-9756	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5	\$219	Each	10%	\$197	Other	F1	
13987 831-9757	13987 831-9757	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6	\$262	Each	10%	\$236	Other	F1	
13987 831-9758	13987 831-9758	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1	\$46	Each	10%	\$41	Other	F1	
13987 831-9759	13987 831-9759	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2	\$92	Each	10%	\$83	Other	F1	
13987 831-9760	13987 831-9760	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3	\$138	Each	10%	\$124	Other	F1	
13987 831-9761	13987 831-9761	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4	\$184	Each	10%	\$166	Other	F1	
13987 831-9762	13987 831-9762	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5	\$230	Each	10%	\$207	Other	F1	
13987 831-9763	13987 831-9763	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6	\$276	Each	10%	\$248	Other	F1	
13987 831-9764	13987 831-9764	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1	\$15	Each	10%	\$13	Other	F1	
13987 831-9765	13987 831-9765	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2	\$29	Each	10%	\$26	Other	F1	
13987 831-9766	13987 831-9766	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3	\$44	Each	10%	\$40	Other	F1	
13987 831-9767	13987 831-9767	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4	\$59	Each	10%	\$53	Other	F1	
13987 831-9768	13987 831-9768	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5	\$74	Each	10%	\$66	Other	F1	
13987 831-9769	13987 831-9769	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6	\$88	Each	10%	\$79	Other	F1	
13987 831-9770	13987 831-9770	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1	\$17	Each	10%	\$15	Other	F1	
13987 831-9771	13987 831-9771	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2	\$33	Each	10%	\$30	Other	F1	
13987 831-9772	13987 831-9772	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3	\$50	Each	10%	\$45	Other	F1	
13987 831-9773	13987 831-9773	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4	\$66	Each	10%	\$60	Other	F1	
13987 831-9774	13987 831-9774	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5	\$83	Each	10%	\$75	Other	F1	
13987 831-9775	13987 831-9775	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6	\$99	Each	10%	\$89	Other	F1	
13987 831-9776	13987 831-9776	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1	
13987 831-9777	13987 831-9777	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1	
13987 831-9778	13987 831-9778	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$70	Each	10%	\$63	Other	F1	
13987 831-9779	13987 831-9779	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$87	Each	10%	\$79	Other	F1	
13987 831-9780	13987 831-9780	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$105	Each	10%	\$94	Other	F1	
13987 831-9781	13987 831-9781	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$17	Other	F1	
13987 831-9782	13987 831-9782	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$37	Each	10%	\$33	Other	F1	
13987 831-9783	13987 831-9783	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$55	Each	10%	\$50	Other	F1	
13987 831-9784	13987 831-9784	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$74	Each	10%	\$66	Other	F1	
13987 831-9785	13987 831-9785	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$92	Each	10%	\$83	Other	F1	
13987 831-9786	13987 831-9786	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$110	Each	10%	\$99	Other	F1	
13987 831-9787	13987 831-9787	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$49	Each	10%	\$44	Other	F1	
13987 831-9788	13987 831-9788	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$97	Each	10%	\$87	Other	F1	
13987 831-9789	13987 831-9789	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$146	Each	10%	\$131	Other	F1	
13987 831-9790	13987 831-9790	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$194	Each	10%	\$175	Other	F1	
13987 831-9791	13987 831-9791	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$243	Each	10%	\$219	Other	F1	
13987 831-9792	13987 831-9792	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6	\$291	Each	10%	\$262	Other	F1	
13987 831-9793	13987 831-9793	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$55	Each	10%	\$49	Other	F1	
13987 831-9794	13987 831-9794	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$109	Each	10%	\$98	Other	F1	
13987 831-9795	13987 831-9795	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$164	Each	10%	\$148	Other	F1	
13987 831-9857	13987 831-9857	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$219	Each	10%	\$197	Other	F1	
13987 831-9858	13987 831-9858	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5	\$273	Each	10%	\$246	Other	F1	
13987 831-9859	13987 831-9859	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6	\$328	Each	10%	\$295	Other	F1	
13987 831-9860	13987 831-9860	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$58	Each	10%	\$52	Other	F1	
13987 831-9861	13987 831-9861	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$115	Each	10%	\$104	Other	F1	
13987 831-9862	13987 831-9862	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$173	Each	10%	\$156	Other	F1	
13987 831-9863	13987 831-9863	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$231	Each	10%	\$208	Other	F1	
13987 831-9864	13987 831-9864	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$288	Each	10%	\$260	Other	F1	
13987 831-9865	13987 831-9865	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 6	\$346	Each	10%	\$311	Other	F1	
13987 831-9866	13987 831-9866	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$61	Each	10%	\$55	Other	F1	
13987 831-9867	13987 831-9867	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$121	Each	10%	\$109	Other	F1	
13987 831-9868	13987 831-9868	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$182	Each	10%	\$164	Other	F1	
13987 831-9869	13987 831-9869	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$243	Each	10%	\$219	Other	F1	
13987 831-9870	13987 831-9870	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5	\$304	Each	10%	\$273	Other	F1	
13987 831-9871	13987 831-9871	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 6	\$364	Each	10%	\$328	Other	F1	
13987 831-9872	13987 831-9872	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$15	Each	10%	\$13	Other	F1	
13987 831-9873	13987 831-9873	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$29	Each	10%	\$26	Other	F1	
13987 831-9874	13987 831-9874	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$44	Each	10%	\$40	Other	F1	
13987 831-9875	13987 831-9875	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$59	Each	10%	\$53	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13987 831-9876	13987 831-9876	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5	\$74	Each	10%	\$66	Other	F1
13987 831-9877	13987 831-9877	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6	\$88	Each	10%	\$79	Other	F1
13987 831-9878	13987 831-9878	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
13987 831-9879	13987 831-9879	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$33	Each	10%	\$30	Other	F1
13987 831-9880	13987 831-9880	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$50	Each	10%	\$45	Other	F1
13987 831-9881	13987 831-9881	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$66	Each	10%	\$60	Other	F1
13987 831-9882	13987 831-9882	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$83	Each	10%	\$75	Other	F1
13987 831-9883	13987 831-9883	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$99	Each	10%	\$89	Other	F1
13987 831-9884	13987 831-9884	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$17	Each	10%	\$16	Other	F1
13987 831-9885	13987 831-9885	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$35	Each	10%	\$31	Other	F1
13987 831-9886	13987 831-9886	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$52	Each	10%	\$47	Other	F1
13987 831-9887	13987 831-9887	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$70	Each	10%	\$63	Other	F1
13987 831-9888	13987 831-9888	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$87	Each	10%	\$79	Other	F1
13987 831-9889	13987 831-9889	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$105	Each	10%	\$94	Other	F1
13987 831-9890	13987 831-9890	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1	\$18	Each	10%	\$17	Other	F1
13987 831-9891	13987 831-9891	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2	\$37	Each	10%	\$33	Other	F1
13987 831-9892	13987 831-9892	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3	\$55	Each	10%	\$50	Other	F1
13987 831-9893	13987 831-9893	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4	\$74	Each	10%	\$66	Other	F1
13987 831-9894	13987 831-9894	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5	\$92	Each	10%	\$83	Other	F1
13987 831-9895	13987 831-9895	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6	\$110	Each	10%	\$99	Other	F1
13987 831-9896	13987 831-9896	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$50	Each	10%	\$45	Other	F1
13987 831-9897	13987 831-9897	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$101	Each	10%	\$91	Other	F1
13987 831-9898	13987 831-9898	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$151	Each	10%	\$136	Other	F1
13987 831-9899	13987 831-9899	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$202	Each	10%	\$181	Other	F1
13987 831-9900	13987 831-9900	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$252	Each	10%	\$227	Other	F1
13987 831-9901	13987 831-9901	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$302	Each	10%	\$272	Other	F1
13987 831-9902	13987 831-9902	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$57	Each	10%	\$51	Other	F1
13987 831-9903	13987 831-9903	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$113	Each	10%	\$102	Other	F1
13987 831-9904	13987 831-9904	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$170	Each	10%	\$153	Other	F1
13987 831-9905	13987 831-9905	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$227	Each	10%	\$204	Other	F1
13987 831-9906	13987 831-9906	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284	Each	10%	\$255	Other	F1
13987 831-9907	13987 831-9907	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$340	Each	10%	\$306	Other	F1
13987 831-9908	13987 831-9908	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$60	Each	10%	\$54	Other	F1
13987 831-9909	13987 831-9909	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$120	Each	10%	\$108	Other	F1
13987 831-9910	13987 831-9910	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$180	Each	10%	\$162	Other	F1
13987 831-9911	13987 831-9911	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$239	Each	10%	\$215	Other	F1
13987 831-9912	13987 831-9912	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$299	Each	10%	\$269	Other	F1
13987 831-9913	13987 831-9913	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$359	Each	10%	\$323	Other	F1
13987 831-9914	13987 831-9914	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$63	Each	10%	\$57	Other	F1
13987 831-9915	13987 831-9915	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$126	Each	10%	\$113	Other	F1
13987 831-9976	13987 831-9976	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$189	Each	10%	\$170	Other	F1
13987 831-9977	13987 831-9977	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$252	Each	10%	\$227	Other	F1
13987 831-9978	13987 831-9978	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$315	Each	10%	\$284	Other	F1
13987 831-9979	13987 831-9979	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$378	Each	10%	\$340	Other	F1
13987 831-9980	13987 831-9980	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9981	13987 831-9981	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9982	13987 831-9982	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9983	13987 831-9983	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9984	13987 831-9984	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9985	13987 831-9985	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9986	13987 831-9986	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9987	13987 831-9987	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9988	13987 831-9988	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9989	13987 831-9989	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9990	13987 831-9990	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9991	13987 831-9991	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9992	13987 831-9992	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9993	13987 831-9993	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9994	13987 831-9994	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9995	13987 831-9995	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9996	13987 831-9996	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9997	13987 831-9997	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9998	13987 831-9998	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 831-9999	13987 831-9999	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 832-0026	13987 832-0026	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 832-0027	13987 832-0027	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 832-0028	13987 832-0028	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 832-0029	13987 832-0029	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
13987 843-7793	13987 843-7793	Storage Unstructured	Keep your Hard Drive For Enterprise	\$8.079	Each	10%	\$7.271	Other	F1
13987 843-7801	13987 843-7801	Storage Unstructured	Keep your Hard Drive For Enterprise	\$8.079	Each	10%	\$7.271	Other	F1
13987 847-6115	13987 847-6115	Storage Unstructured	Keep Your Component For Enterprise	\$16.159	Each	10%	\$14.543	Other	F1
13987 847-6116	13987 847-6116	Storage Unstructured	Keep Your Component For Enterprise	\$16.159	Each	10%	\$14.543	Other	F1
13987 926-0476	13987 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1
13989 831-4630	13989 831-4630	Storage Unstructured	Del On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13989 831-4631	13989 831-4631	Storage Unstructured	Dell On Site Diagnosis Service Next Business Day	\$1,442	Each	10%	\$1,297	Other	F1
13989 831-4632	13989 831-4632	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
13989 831-4633	13989 831-4633	Storage Unstructured	Dell Onsite Diagnosis Service Same Business Day per system warranty 7x24	\$351	Each	10%	\$316	Other	F1
13989 831-7340	13989 831-7340	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$3,112	Each	10%	\$2,801	Other	F1
13989 831-7341	13989 831-7341	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$3,890	Each	10%	\$3,501	Other	F1
13989 831-7342	13989 831-7342	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$4,279	Each	10%	\$3,851	Other	F1
13989 831-7343	13989 831-7343	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$4,668	Each	10%	\$4,201	Other	F1
13989 831-7344	13989 831-7344	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,200	Each	10%	\$1,080	Other	F1
13989 831-7345	13989 831-7345	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,500	Each	10%	\$1,350	Other	F1
13989 831-7346	13989 831-7346	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,650	Each	10%	\$1,485	Other	F1
13989 831-7347	13989 831-7347	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,800	Each	10%	\$1,620	Other	F1
13989 831-7348	13989 831-7348	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1
13989 831-7349	13989 831-7349	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
13989 831-7350	13989 831-7350	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
13989 831-7351	13989 831-7351	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1
13989 831-7352	13989 831-7352	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
13989 831-7353	13989 831-7353	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1
13989 831-7354	13989 831-7354	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,423	Each	10%	\$1,281	Other	F1
13989 831-7355	13989 831-7355	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
13989 831-7356	13989 831-7356	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%	\$2,158	Other	F1
13989 831-7357	13989 831-7357	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1
13989 831-7358	13989 831-7358	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1
13989 831-7359	13989 831-7359	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,998	Each	10%	\$2,698	Other	F1
13989 831-7360	13989 831-7360	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
13989 831-7361	13989 831-7361	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
13989 831-7362	13989 831-7362	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
13989 831-7363	13989 831-7363	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
13989 831-7364	13989 831-7364	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
13989 831-7365	13989 831-7365	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
13989 831-7366	13989 831-7366	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1
13989 831-7367	13989 831-7367	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
13989 831-7368	13989 831-7368	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
13989 831-7369	13989 831-7369	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
13989 831-7370	13989 831-7370	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
13989 831-7371	13989 831-7371	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
13989 831-7372	13989 831-7372	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
13989 831-7373	13989 831-7373	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
13989 831-7374	13989 831-7374	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
13989 831-7375	13989 831-7375	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
13989 831-7376	13989 831-7376	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
13989 831-7377	13989 831-7377	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
13989 831-7378	13989 831-7378	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
13989 831-7379	13989 831-7379	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
13989 831-7380	13989 831-7380	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
13989 831-7381	13989 831-7381	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
13989 831-7382	13989 831-7382	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
13989 831-7383	13989 831-7383	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
13989 831-7384	13989 831-7384	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
13989 831-7385	13989 831-7385	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
13989 831-7386	13989 831-7386	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
13989 831-7387	13989 831-7387	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
13989 831-7388	13989 831-7388	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7389	13989 831-7389	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7390	13989 831-7390	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
13989 831-7391	13989 831-7391	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7392	13989 831-7392	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7393	13989 831-7393	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7394	13989 831-7394	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7395	13989 831-7395	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7396	13989 831-7396	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7397	13989 831-7397	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7398	13989 831-7398	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7399	13989 831-7399	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7400	13989 831-7400	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7401	13989 831-7401	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7402	13989 831-7402	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7403	13989 831-7403	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7404	13989 831-7404	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7405	13989 831-7405	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7406	13989 831-7406	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7407	13989 831-7407	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L-(Column I*Column K)		
13989 831-7408	13989 831-7408	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$3,112	Each	10%	\$2,801	Other	F1	
13989 831-7409	13989 831-7409	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$3,890	Each	10%	\$3,501	Other	F1	
13989 831-7410	13989 831-7410	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$4,279	Each	10%	\$3,851	Other	F1	
13989 831-7411	13989 831-7411	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$4,668	Each	10%	\$4,201	Other	F1	
13989 831-7412	13989 831-7412	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,200	Each	10%	\$1,080	Other	F1	
13989 831-7413	13989 831-7413	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,500	Each	10%	\$1,350	Other	F1	
13989 831-7414	13989 831-7414	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,650	Each	10%	\$1,485	Other	F1	
13989 831-7415	13989 831-7415	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,800	Each	10%	\$1,620	Other	F1	
13989 831-7416	13989 831-7416	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1	
13989 831-7417	13989 831-7417	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1	
13989 831-7418	13989 831-7418	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,020	Other	F1	
13989 831-7419	13989 831-7419	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1	
13989 831-7420	13989 831-7420	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1	
13989 831-7421	13989 831-7421	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1	
13989 831-7422	13989 831-7422	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,423	Each	10%	\$1,281	Other	F1	
13989 831-7423	13989 831-7423	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1	
13989 831-7424	13989 831-7424	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$2,398	Each	10%	\$2,158	Other	F1	
13989 831-7425	13989 831-7425	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,698	Each	10%	\$2,428	Other	F1	
13989 831-7426	13989 831-7426	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,848	Each	10%	\$2,563	Other	F1	
13989 831-7427	13989 831-7427	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,998	Each	10%	\$2,698	Other	F1	
13989 831-7428	13989 831-7428	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1	
13989 831-7429	13989 831-7429	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1	
13989 831-7430	13989 831-7430	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1	
13989 831-7431	13989 831-7431	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1	
13989 831-7432	13989 831-7432	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1	
13989 831-7433	13989 831-7433	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1	
13989 831-7434	13989 831-7434	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1	
13989 831-7435	13989 831-7435	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1	
13989 831-7436	13989 831-7436	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1	
13989 831-7437	13989 831-7437	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1	
13989 831-7438	13989 831-7438	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1	
13989 831-7439	13989 831-7439	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1	
13989 831-7440	13989 831-7440	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1	
13989 831-7441	13989 831-7441	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1	
13989 831-7442	13989 831-7442	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1	
13989 831-7443	13989 831-7443	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1	
13989 831-7444	13989 831-7444	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1	
13989 831-7445	13989 831-7445	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1	
13989 831-7446	13989 831-7446	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1	
13989 831-7447	13989 831-7447	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1	
13989 831-7448	13989 831-7448	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1	
13989 831-7449	13989 831-7449	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1	
13989 831-7450	13989 831-7450	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1	
13989 831-7451	13989 831-7451	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1	
13989 831-7452	13989 831-7452	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1	
13989 831-7453	13989 831-7453	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1	
13989 831-7454	13989 831-7454	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1	
13989 831-7455	13989 831-7455	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1	
13989 831-7456	13989 831-7456	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13989 831-7457	13989 831-7457	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13989 831-7458	13989 831-7458	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1	
13989 831-7459	13989 831-7459	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7460	13989 831-7460	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7461	13989 831-7461	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13989 831-7462	13989 831-7462	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7463	13989 831-7463	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7464	13989 831-7464	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13989 831-7465	13989 831-7465	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13989 831-7466	13989 831-7466	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13989 831-7467	13989 831-7467	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13989 831-7468	13989 831-7468	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
13989 831-7469	13989 831-7469	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE
Proposing Company Name:	EMC CORPORATION	PROPOSAL Submission
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13989 831-7470	13989 831-7470	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7471	13989 831-7471	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7472	13989 831-7472	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7473	13989 831-7473	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
13989 831-7474	13989 831-7474	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7475	13989 831-7475	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
13989 831-7476	13989 831-7476	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
13989 831-7477	13989 831-7477	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
13989 831-7478	13989 831-7478	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
13989 831-7479	13989 831-7479	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
13989 831-7480	13989 831-7480	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
13989 831-7481	13989 831-7481	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$680	Each	10%	\$612	Other	F1
13989 831-7482	13989 831-7482	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
13989 831-7483	13989 831-7483	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
13989 831-7484	13989 831-7484	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
13989 831-7485	13989 831-7485	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
13989 831-7486	13989 831-7486	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
13989 831-7487	13989 831-7487	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$850	Each	10%	\$765	Other	F1
13989 831-7488	13989 831-7488	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1	\$156	Each	10%	\$140	Other	F1
13989 831-7489	13989 831-7489	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2	\$312	Each	10%	\$281	Other	F1
13989 831-7490	13989 831-7490	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3	\$468	Each	10%	\$421	Other	F1
13989 831-7491	13989 831-7491	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4	\$623	Each	10%	\$561	Other	F1
13989 831-7492	13989 831-7492	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5	\$779	Each	10%	\$701	Other	F1
13989 831-7493	13989 831-7493	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6	\$935	Each	10%	\$842	Other	F1
13989 831-7494	13989 831-7494	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
13989 831-7495	13989 831-7495	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2	\$340	Each	10%	\$306	Other	F1
13989 831-7496	13989 831-7496	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3	\$510	Each	10%	\$459	Other	F1
13989 831-7497	13989 831-7497	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4	\$680	Each	10%	\$612	Other	F1
13989 831-7498	13989 831-7498	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5	\$850	Each	10%	\$765	Other	F1
13989 831-7499	13989 831-7499	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6	\$1,020	Each	10%	\$918	Other	F1
13989 831-7500	13989 831-7500	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1	\$12	Each	10%	\$10	Other	F1
13989 831-7501	13989 831-7501	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2	\$23	Each	10%	\$21	Other	F1
13989 831-7502	13989 831-7502	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3	\$35	Each	10%	\$31	Other	F1
13989 831-7503	13989 831-7503	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4	\$46	Each	10%	\$41	Other	F1
13989 831-7504	13989 831-7504	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5	\$58	Each	10%	\$52	Other	F1
13989 831-7505	13989 831-7505	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6	\$69	Each	10%	\$62	Other	F1
13989 831-7506	13989 831-7506	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1	\$13	Each	10%	\$12	Other	F1
13989 831-7507	13989 831-7507	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2	\$26	Each	10%	\$23	Other	F1
13989 831-7508	13989 831-7508	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3	\$39	Each	10%	\$35	Other	F1
13989 831-7509	13989 831-7509	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4	\$52	Each	10%	\$47	Other	F1
13989 831-7510	13989 831-7510	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5	\$65	Each	10%	\$58	Other	F1
13989 831-7511	13989 831-7511	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6	\$78	Each	10%	\$70	Other	F1
13989 831-7512	13989 831-7512	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$14	Each	10%	\$12	Other	F1
13989 831-7513	13989 831-7513	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$27	Each	10%	\$25	Other	F1
13989 831-7514	13989 831-7514	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$41	Each	10%	\$37	Other	F1
13989 831-7515	13989 831-7515	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$55	Each	10%	\$49	Other	F1
13989 831-7516	13989 831-7516	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$68	Each	10%	\$62	Other	F1
13989 831-7517	13989 831-7517	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$82	Each	10%	\$74	Other	F1
13989 831-7518	13989 831-7518	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$14	Each	10%	\$13	Other	F1
13989 831-7519	13989 831-7519	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$29	Each	10%	\$26	Other	F1
13989 831-7520	13989 831-7520	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$43	Each	10%	\$39	Other	F1
13989 831-7521	13989 831-7521	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$58	Each	10%	\$52	Other	F1
13989 831-7522	13989 831-7522	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$72	Each	10%	\$65	Other	F1
13989 831-7523	13989 831-7523	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$86	Each	10%	\$78	Other	F1
13989 831-7524	13989 831-7524	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
13989 831-7525	13989 831-7525	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
13989 831-7526	13989 831-7526	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$43	Each	10%	\$39	Other	F1
13989 831-7527	13989 831-7527	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
13989 831-7528	13989 831-7528	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
13989 831-7529	13989 831-7529	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
13989 831-7530	13989 831-7530	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$16	Each	10%	\$15	Other	F1
13989 831-7531	13989 831-7531	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other	F1
13989 831-7532	13989 831-7532	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$49	Each	10%	\$44	Other	F1
13989 831-7533	13989 831-7533	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$65	Each	10%	\$58	Other	F1
13989 831-7534	13989 831-7534	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$81	Each	10%	\$73	Other	F1
13989 831-7535	13989 831-7535	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
13989 831-7536	13989 831-7536	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$17	Each	10%	\$15	Other	F1
13989 831-7537	13989 831-7537	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$34	Each	10%	\$31	Other	F1
13989 831-7538	13989 831-7538	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1
13989 831-7539	13989 831-7539	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$68	Each	10%	\$62	Other	F1
13989 831-7540	13989 831-7540	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$86	Each	10%	\$77	Other	F1
13989 831-7541	13989 831-7541	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$103	Each	10%	\$92	Other	F1
13989 831-7542	13989 831-7542	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$18	Each	10%	\$16	Other	F1
13989 831-7543	13989 831-7543	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
13989 831-7544	13989 831-7544	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$54	Each	10%	\$49	Other	F1
13989 831-7545	13989 831-7545	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$72	Each	10%	\$65	Other	F1
13989 831-7546	13989 831-7546	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$90	Each	10%	\$81	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13989 831-7547	13989 831-7547	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$108	Each	10%	\$97	Other	F1
13989 831-7548	13989 831-7548	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
13989 831-7549	13989 831-7549	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$58	Each	10%	\$52	Other	F1
13989 831-7550	13989 831-7550	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$86	Each	10%	\$78	Other	F1
13989 831-7551	13989 831-7551	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$115	Each	10%	\$104	Other	F1
13989 831-7552	13989 831-7552	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$144	Each	10%	\$130	Other	F1
13989 831-7553	13989 831-7553	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$173	Each	10%	\$156	Other	F1
13989 831-7554	13989 831-7554	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$32	Each	10%	\$29	Other	F1
13989 831-7555	13989 831-7555	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$65	Each	10%	\$58	Other	F1
13989 831-7556	13989 831-7556	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$97	Each	10%	\$87	Other	F1
13989 831-7557	13989 831-7557	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$130	Each	10%	\$117	Other	F1
13989 831-7558	13989 831-7558	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$162	Each	10%	\$146	Other	F1
13989 831-7559	13989 831-7559	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$194	Each	10%	\$175	Other	F1
13989 831-7560	13989 831-7560	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$34	Each	10%	\$31	Other	F1
13989 831-7561	13989 831-7561	Storage Unstructured	Maintenance 1 Year	\$68	Each	10%	\$62	Other	F1
13989 831-7562	13989 831-7562	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$103	Each	10%	\$92	Other	F1
13989 831-7563	13989 831-7563	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$137	Each	10%	\$123	Other	F1
13989 831-7564	13989 831-7564	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$171	Each	10%	\$154	Other	F1
13989 831-7565	13989 831-7565	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$205	Each	10%	\$185	Other	F1
13989 831-7566	13989 831-7566	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$36	Each	10%	\$32	Other	F1
13989 831-7567	13989 831-7567	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$72	Each	10%	\$65	Other	F1
13989 831-7568	13989 831-7568	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$108	Each	10%	\$97	Other	F1
13989 831-7569	13989 831-7569	Storage Unstructured	Maintenance 3 Years	\$144	Each	10%	\$130	Other	F1
13989 831-7570	13989 831-7570	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$180	Each	10%	\$162	Other	F1
13989 831-7571	13989 831-7571	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$216	Each	10%	\$194	Other	F1
13989 831-7572	13989 831-7572	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1	\$8	Each	10%	\$7	Other	F1
13989 831-7573	13989 831-7573	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2	\$16	Each	10%	\$14	Other	F1
13989 831-7574	13989 831-7574	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3	\$24	Each	10%	\$22	Other	F1
13989 831-7575	13989 831-7575	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4	\$32	Each	10%	\$29	Other	F1
13989 831-7576	13989 831-7576	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5	\$40	Each	10%	\$36	Other	F1
13989 831-7577	13989 831-7577	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6	\$48	Each	10%	\$43	Other	F1
13989 831-7578	13989 831-7578	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
13989 831-7579	13989 831-7579	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$18	Each	10%	\$16	Other	F1
13989 831-7580	13989 831-7580	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$27	Each	10%	\$24	Other	F1
13989 831-7581	13989 831-7581	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$36	Each	10%	\$32	Other	F1
13989 831-7582	13989 831-7582	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$45	Each	10%	\$41	Other	F1
13989 831-7583	13989 831-7583	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$54	Each	10%	\$49	Other	F1
13989 831-7584	13989 831-7584	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$10	Each	10%	\$9	Other	F1
13989 831-7585	13989 831-7585	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$19	Each	10%	\$17	Other	F1
13989 831-7586	13989 831-7586	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$29	Each	10%	\$26	Other	F1
13989 831-7587	13989 831-7587	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$38	Each	10%	\$34	Other	F1
13989 831-7588	13989 831-7588	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$48	Each	10%	\$43	Other	F1
13989 831-7589	13989 831-7589	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-	\$57	Each	10%	\$51	Other	F1
13989 831-7590	13989 831-7590	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1	\$10	Each	10%	\$9	Other	F1
13989 831-7591	13989 831-7591	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2	\$20	Each	10%	\$18	Other	F1
13989 831-7592	13989 831-7592	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3	\$30	Each	10%	\$27	Other	F1
13989 831-7593	13989 831-7593	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4	\$40	Each	10%	\$36	Other	F1
13989 831-7594	13989 831-7594	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5	\$50	Each	10%	\$45	Other	F1
13989 831-7595	13989 831-7595	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6	\$60	Each	10%	\$54	Other	F1
13989 831-7596	13989 831-7596	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1	\$5	Each	10%	\$4	Other	F1
13989 831-7597	13989 831-7597	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2	\$10	Each	10%	\$9	Other	F1
13989 831-7598	13989 831-7598	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3	\$14	Each	10%	\$13	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13989 831-7599	13989 831-7599	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4	\$19	Each	10%	\$17	Other	F1
13989 831-7600	13989 831-7600	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5	\$24	Each	10%	\$22	Other	F1
13989 831-7601	13989 831-7601	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6	\$29	Each	10%	\$26	Other	F1
13989 831-7602	13989 831-7602	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
13989 831-7603	13989 831-7603	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2	\$11	Each	10%	\$10	Other	F1
13989 831-7604	13989 831-7604	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3	\$16	Each	10%	\$15	Other	F1
13989 831-7605	13989 831-7605	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4	\$22	Each	10%	\$19	Other	F1
13989 831-7606	13989 831-7606	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$27	Each	10%	\$24	Other	F1
13989 831-7607	13989 831-7607	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6	\$32	Each	10%	\$29	Other	F1
13989 831-7608	13989 831-7608	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13989 831-7609	13989 831-7609	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
13989 831-7610	13989 831-7610	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$15	Other	F1
13989 831-7611	13989 831-7611	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
13989 831-7612	13989 831-7612	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
13989 831-7613	13989 831-7613	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$34	Each	10%	\$31	Other	F1
13989 831-7614	13989 831-7614	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
13989 831-7615	13989 831-7615	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
13989 831-7616	13989 831-7616	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
13989 831-7617	13989 831-7617	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
13989 831-7618	13989 831-7618	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5	\$30	Each	10%	\$27	Other	F1
13989 831-7619	13989 831-7619	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6	\$36	Each	10%	\$32	Other	F1
13989 831-7620	13989 831-7620	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
13989 831-7621	13989 831-7621	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other	F1
13989 831-7622	13989 831-7622	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$24	Each	10%	\$22	Other	F1
13989 831-7623	13989 831-7623	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$32	Each	10%	\$29	Other	F1
13989 831-7624	13989 831-7624	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1
13989 831-7625	13989 831-7625	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance	\$48	Each	10%	\$43	Other	F1
13989 831-7626	13989 831-7626	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1	\$9	Each	10%	\$8	Other	F1
13989 831-7627	13989 831-7627	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2	\$18	Each	10%	\$16	Other	F1
13989 831-7628	13989 831-7628	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
13989 831-7629	13989 831-7629	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
13989 831-7630	13989 831-7630	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
13989 831-7631	13989 831-7631	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
13989 831-7632	13989 831-7632	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
13989 831-7633	13989 831-7633	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
13989 831-7634	13989 831-7634	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
13989 831-7635	13989 831-7635	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
13989 831-7636	13989 831-7636	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
13989 831-7637	13989 831-7637	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
13989 831-7638	13989 831-7638	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$10	Each	10%	\$9	Other	F1
13989 831-7639	13989 831-7639	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
13989 831-7640	13989 831-7640	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$30	Each	10%	\$27	Other	F1
13989 831-7641	13989 831-7641	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1
13989 831-7642	13989 831-7642	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$50	Each	10%	\$45	Other	F1
13989 831-7643	13989 831-7643	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$60	Each	10%	\$54	Other	F1
13989 831-7644	13989 831-7644	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
13989 831-7645	13989 831-7645	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
13989 831-7646	13989 831-7646	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
13989 831-7647	13989 831-7647	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
13989 831-7648	13989 831-7648	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
13989 831-7649	13989 831-7649	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
13989 831-7650	13989 831-7650	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)		
13989 831-7651	13989 831-7651	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1	
13989 831-7652	13989 831-7652	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1	
13989 831-7653	13989 831-7653	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1	
13989 831-7654	13989 831-7654	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1	
13989 831-7655	13989 831-7655	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1	
13989 831-7656	13989 831-7656	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1	\$10	Each	10%	\$9	Other	F1	
13989 831-7657	13989 831-7657	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2	\$19	Each	10%	\$17	Other	F1	
13989 831-7658	13989 831-7658	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3	\$29	Each	10%	\$26	Other	F1	
13989 831-7659	13989 831-7659	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4	\$38	Each	10%	\$34	Other	F1	
13989 831-7660	13989 831-7660	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5	\$48	Each	10%	\$43	Other	F1	
13989 831-7661	13989 831-7661	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6	\$57	Each	10%	\$51	Other	F1	
13989 831-7662	13989 831-7662	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1	
13989 831-7663	13989 831-7663	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1	
13989 831-7664	13989 831-7664	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1	
13989 831-7665	13989 831-7665	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1	
13989 831-7666	13989 831-7666	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1	
13989 831-7667	13989 831-7667	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1	
13989 831-7668	13989 831-7668	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1	
13989 831-7669	13989 831-7669	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1	
13989 831-7670	13989 831-7670	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1	
13989 831-7671	13989 831-7671	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1	
13989 831-7672	13989 831-7672	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5	\$16	Each	10%	\$14	Other	F1	
13989 831-7673	13989 831-7673	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6	\$19	Each	10%	\$17	Other	F1	
13989 831-7674	13989 831-7674	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1	\$4	Each	10%	\$3	Other	F1	
13989 831-7675	13989 831-7675	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2	\$7	Each	10%	\$6	Other	F1	
13989 831-7676	13989 831-7676	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3	\$11	Each	10%	\$10	Other	F1	
13989 831-7677	13989 831-7677	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4	\$14	Each	10%	\$13	Other	F1	
13989 831-7678	13989 831-7678	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5	\$18	Each	10%	\$16	Other	F1	
13989 831-7679	13989 831-7679	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6	\$22	Each	10%	\$19	Other	F1	
13989 831-7680	13989 831-7680	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$4	Each	10%	\$3	Other	F1	
13989 831-7681	13989 831-7681	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-	\$8	Each	10%	\$7	Other	F1	
13989 831-7682	13989 831-7682	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1	
13989 831-7683	13989 831-7683	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1	
13989 831-7684	13989 831-7684	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1	
13989 831-7685	13989 831-7685	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1	
13989 831-7686	13989 831-7686	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
13989 831-7687	13989 831-7687	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
13989 831-7688	13989 831-7688	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1	
13989 831-7689	13989 831-7689	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$16	Each	10%	\$14	Other	F1	
13989 831-7690	13989 831-7690	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1	
13989 831-7691	13989 831-7691	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$24	Each	10%	\$22	Other	F1	
13989 831-7692	13989 831-7692	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$11	Each	10%	\$10	Other	F1	
13989 831-7693	13989 831-7693	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$21	Each	10%	\$19	Other	F1	
13989 831-7694	13989 831-7694	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$32	Each	10%	\$29	Other	F1	
13989 831-7695	13989 831-7695	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$42	Each	10%	\$38	Other	F1	
13989 831-7696	13989 831-7696	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$53	Each	10%	\$48	Other	F1	
13989 831-7697	13989 831-7697	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6	\$63	Each	10%	\$57	Other	F1	
13989 831-7698	13989 831-7698	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$12	Each	10%	\$11	Other	F1	
13989 831-7699	13989 831-7699	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$24	Each	10%	\$21	Other	F1	
13989 831-7700	13989 831-7700	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$36	Each	10%	\$32	Other	F1	
13989 831-7701	13989 831-7701	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$48	Each	10%	\$43	Other	F1	
13989 831-7702	13989 831-7702	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$59	Each	10%	\$53	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
13989_831-7703	13989_831-7703	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$71	Each	10%	\$64	Other	F1
13989_831-7704	13989_831-7704	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1
13989_831-7705	13989_831-7705	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1
13989_831-7706	13989_831-7706	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1
13989_831-7707	13989_831-7707	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$50	Each	10%	\$45	Other	F1
13989_831-7708	13989_831-7708	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$63	Each	10%	\$56	Other	F1
13989_831-7709	13989_831-7709	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$75	Each	10%	\$68	Other	F1
13989_831-7710	13989_831-7710	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$13	Each	10%	\$12	Other	F1
13989_831-7711	13989_831-7711	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$26	Each	10%	\$24	Other	F1
13989_831-7712	13989_831-7712	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1
13989_831-7713	13989_831-7713	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$53	Each	10%	\$48	Other	F1
13989_831-7714	13989_831-7714	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$66	Each	10%	\$59	Other	F1
13989_831-7715	13989_831-7715	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$79	Each	10%	\$71	Other	F1
13989_831-7716	13989_831-7716	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
13989_831-7717	13989_831-7717	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
13989_831-7718	13989_831-7718	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
13989_831-7719	13989_831-7719	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
13989_831-7720	13989_831-7720	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
13989_831-7721	13989_831-7721	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
13989_831-7722	13989_831-7722	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
13989_831-7723	13989_831-7723	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
13989_831-7724	13989_831-7724	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
13989_831-7725	13989_831-7725	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
13989_831-7726	13989_831-7726	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
13989_831-7727	13989_831-7727	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1
13989_831-7728	13989_831-7728	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$4	Each	10%	\$3	Other	F1
13989_831-7729	13989_831-7729	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
13989_831-7730	13989_831-7730	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1
13989_831-7731	13989_831-7731	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1
13989_831-7732	13989_831-7732	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$19	Each	10%	\$17	Other	F1
13989_831-7733	13989_831-7733	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$23	Each	10%	\$21	Other	F1
13989_831-7734	13989_831-7734	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1	\$4	Each	10%	\$4	Other	F1
13989_831-7735	13989_831-7735	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2	\$8	Each	10%	\$7	Other	F1
13989_831-7736	13989_831-7736	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3	\$12	Each	10%	\$11	Other	F1
13989_831-7737	13989_831-7737	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4	\$16	Each	10%	\$14	Other	F1
13989_831-7738	13989_831-7738	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5	\$20	Each	10%	\$18	Other	F1
13989_831-7739	13989_831-7739	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6	\$24	Each	10%	\$22	Other	F1
13989_831-7740	13989_831-7740	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$50	Each	10%	\$45	Other	F1
13989_831-7741	13989_831-7741	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$101	Each	10%	\$91	Other	F1
13989_831-7742	13989_831-7742	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$151	Each	10%	\$136	Other	F1
13989_831-7743	13989_831-7743	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$202	Each	10%	\$181	Other	F1
13989_831-7744	13989_831-7744	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$252	Each	10%	\$227	Other	F1
13989_831-7745	13989_831-7745	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-	\$302	Each	10%	\$272	Other	F1
13989_831-7746	13989_831-7746	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$57	Each	10%	\$51	Other	F1
13989_831-7747	13989_831-7747	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$113	Each	10%	\$102	Other	F1
13989_831-7748	13989_831-7748	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$170	Each	10%	\$153	Other	F1
13989_831-7749	13989_831-7749	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$227	Each	10%	\$204	Other	F1
13989_831-7750	13989_831-7750	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284	Each	10%	\$255	Other	F1
13989_831-7751	13989_831-7751	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$340	Each	10%	\$306	Other	F1
13989_831-7752	13989_831-7752	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$60	Each	10%	\$54	Other	F1
13989_831-7753	13989_831-7753	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$120	Each	10%	\$108	Other	F1
13989_831-7754	13989_831-7754	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$180	Each	10%	\$162	Other	F1
13989_831-7755	13989_831-7755	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$239	Each	10%	\$215	Other	F1
13989_831-7756	13989_831-7756	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$299	Each	10%	\$269	Other	F1
13989_831-7757	13989_831-7757	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spl-	\$359	Each	10%	\$323	Other	F1
13989_831-7758	13989_831-7758	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$63	Each	10%	\$57	Other	F1
13989_831-7759	13989_831-7759	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$126	Each	10%	\$113	Other	F1
13989_831-7760	13989_831-7760	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$189	Each	10%	\$170	Other	F1
13989_831-7761	13989_831-7761	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$252	Each	10%	\$227	Other	F1
13989_831-7762	13989_831-7762	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$315	Each	10%	\$284	Other	F1
13989_831-7763	13989_831-7763	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spl-	\$378	Each	10%	\$340	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13989 831-7764	13989 831-7764	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7765	13989 831-7765	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7766	13989 831-7766	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7767	13989 831-7767	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7768	13989 831-7768	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7769	13989 831-7769	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7770	13989 831-7770	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7771	13989 831-7771	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7772	13989 831-7772	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7773	13989 831-7773	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7774	13989 831-7774	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7775	13989 831-7775	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7776	13989 831-7776	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7777	13989 831-7777	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7778	13989 831-7778	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7779	13989 831-7779	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7780	13989 831-7780	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7781	13989 831-7781	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7782	13989 831-7782	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7783	13989 831-7783	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7784	13989 831-7784	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7785	13989 831-7785	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7786	13989 831-7786	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 831-7787	13989 831-7787	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
13989 843-7760	13989 843-7760	Storage Unstructured	Keep your Hard Drive For Enterprise	\$18,950	Each	10%	\$17,055	Other	F1	
13989 843-7761	13989 843-7761	Storage Unstructured	Keep your Hard Drive For Enterprise	\$18,950	Each	10%	\$17,055	Other	F1	
13989 847-6109	13989 847-6109	Storage Unstructured	Keep Your Component For Enterprise	\$37,901	Each	10%	\$34,111	Other	F1	
13989 847-6110	13989 847-6110	Storage Unstructured	Keep Your Component For Enterprise	\$37,901	Each	10%	\$34,111	Other	F1	
13989 926-0476	13989 926-0476	Storage Unstructured	Custom Other Services, Reinstatement Fee, Technician, Quantity 1, Ent Low End	\$199	Each	10%	\$179	Other	F1	
13991 847-6126	13991 847-6126	Storage Unstructured	Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1	
13991 847-6127	13991 847-6127	Storage Unstructured	Keep Your Component For Enterprise	\$99,999	Each	10%	\$89,999	Other	F1	
14330 831-5889	14330 831-5889	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
14330 831-5890	14330 831-5890	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
14330 831-5891	14330 831-5891	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
14330 831-5892	14330 831-5892	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
14330 831-5893	14330 831-5893	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1	
14330 831-5894	14330 831-5894	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1	
14330 831-5895	14330 831-5895	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1	
14330 831-5896	14330 831-5896	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%	\$11,111	Other	F1	
14330 831-5897	14330 831-5897	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5898	14330 831-5898	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5899	14330 831-5899	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5900	14330 831-5900	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5901	14330 831-5901	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5902	14330 831-5902	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5903	14330 831-5903	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-5904	14330 831-5904	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5905	14330 831-5905	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5906	14330 831-5906	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5907	14330 831-5907	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5908	14330 831-5908	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5909	14330 831-5909	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5910	14330 831-5910	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5911	14330 831-5911	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5912	14330 831-5912	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5913	14330 831-5913	Storage Unstructured	ProSupport Next Business Day SnapshotQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5914	14330 831-5914	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5915	14330 831-5915	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5916	14330 831-5916	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5917	14330 831-5917	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5918	14330 831-5918	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5919	14330 831-5919	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5920	14330 831-5920	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5921	14330 831-5921	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5922	14330 831-5922	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5923	14330 831-5923	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-5924	14330 831-5924	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330_831-5925	14330_831-5925	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5926	14330_831-5926	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5927	14330_831-5927	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5928	14330_831-5928	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5929	14330_831-5929	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5930	14330_831-5930	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5931	14330_831-5931	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5932	14330_831-5932	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5933	14330_831-5933	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5934	14330_831-5934	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5935	14330_831-5935	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5936	14330_831-5936	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5937	14330_831-5937	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5938	14330_831-5938	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5939	14330_831-5939	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14330_831-5940	14330_831-5940	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-5941	14330_831-5941	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-5942	14330_831-5942	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5943	14330_831-5943	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-5944	14330_831-5944	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-5945	14330_831-5945	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5946	14330_831-5946	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5947	14330_831-5947	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5948	14330_831-5948	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5949	14330_831-5949	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5950	14330_831-5950	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5951	14330_831-5951	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5952	14330_831-5952	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5953	14330_831-5953	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5954	14330_831-5954	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5955	14330_831-5955	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5956	14330_831-5956	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-5957	14330_831-5957	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330_831-5958	14330_831-5958	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330_831-5959	14330_831-5959	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330_831-5960	14330_831-5960	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330_831-5961	14330_831-5961	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330_831-5962	14330_831-5962	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330_831-5963	14330_831-5963	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330_831-5964	14330_831-5964	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330_831-5965	14330_831-5965	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5966	14330_831-5966	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5967	14330_831-5967	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5968	14330_831-5968	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-5969	14330_831-5969	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-5970	14330 831-5970	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5971	14330 831-5971	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5972	14330 831-5972	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5973	14330 831-5973	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5974	14330 831-5974	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5975	14330 831-5975	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5976	14330 831-5976	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5977	14330 831-5977	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5978	14330 831-5978	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5979	14330 831-5979	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5980	14330 831-5980	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5981	14330 831-5981	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5982	14330 831-5982	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5983	14330 831-5983	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5984	14330 831-5984	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5985	14330 831-5985	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5986	14330 831-5986	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5987	14330 831-5987	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5988	14330 831-5988	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5989	14330 831-5989	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5990	14330 831-5990	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5991	14330 831-5991	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5992	14330 831-5992	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5993	14330 831-5993	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5994	14330 831-5994	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5995	14330 831-5995	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5996	14330 831-5996	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5997	14330 831-5997	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5998	14330 831-5998	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-5999	14330 831-5999	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-6000	14330 831-6000	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-6001	14330 831-6001	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-6002	14330 831-6002	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-6003	14330 831-6003	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-6004	14330 831-6004	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-6005	14330 831-6005	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-6006	14330 831-6006	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-6007	14330 831-6007	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		Product Category (If applicable)
				Base price from Base Price Source	UoM			\$0		
14330 831-6008	14330 831-6008	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-6009	14330 831-6009	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-6010	14330 831-6010	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6011	14330 831-6011	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-6012	14330 831-6012	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-6013	14330 831-6013	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6014	14330 831-6014	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6015	14330 831-6015	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6016	14330 831-6016	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6017	14330 831-6017	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6018	14330 831-6018	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6019	14330 831-6019	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6020	14330 831-6020	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6021	14330 831-6021	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-6022	14330 831-6022	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1	
14330 831-6023	14330 831-6023	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-6024	14330 831-6024	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-6025	14330 831-6025	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 15	\$60	Each	10%	\$54	Other	F1	
14330 831-6026	14330 831-6026	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 27	\$119	Each	10%	\$107	Other	F1	
14330 831-6027	14330 831-6027	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 39	\$179	Each	10%	\$161	Other	F1	
14330 831-6028	14330 831-6028	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 51	\$238	Each	10%	\$214	Other	F1	
14330 831-6029	14330 831-6029	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 63	\$298	Each	10%	\$268	Other	F1	
14330 831-6030	14330 831-6030	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 75	\$357	Each	10%	\$321	Other	F1	
14330 831-6031	14330 831-6031	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$74	Each	10%	\$67	Other	F1	
14330 831-6032	14330 831-6032	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$149	Each	10%	\$134	Other	F1	
14330 831-6033	14330 831-6033	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$223	Each	10%	\$201	Other	F1	
14330 831-6034	14330 831-6034	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$298	Each	10%	\$268	Other	F1	
14330 831-6035	14330 831-6035	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$372	Each	10%	\$335	Other	F1	
14330 831-6036	14330 831-6036	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 75 Months	\$446	Each	10%	\$402	Other	F1	
14330 831-6037	14330 831-6037	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 15	\$82	Each	10%	\$74	Other	F1	
14330 831-6038	14330 831-6038	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 27	\$164	Each	10%	\$147	Other	F1	
14330 831-6039	14330 831-6039	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 39	\$245	Each	10%	\$221	Other	F1	
14330 831-6040	14330 831-6040	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 51	\$327	Each	10%	\$295	Other	F1	
14330 831-6041	14330 831-6041	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 63	\$409	Each	10%	\$368	Other	F1	
14330 831-6042	14330 831-6042	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 75	\$491	Each	10%	\$442	Other	F1	
14330 831-6043	14330 831-6043	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 15	\$89	Each	10%	\$80	Other	F1	
14330 831-6044	14330 831-6044	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 27	\$179	Each	10%	\$161	Other	F1	
14330 831-6045	14330 831-6045	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 39	\$268	Each	10%	\$241	Other	F1	
14330 831-6046	14330 831-6046	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 51	\$357	Each	10%	\$321	Other	F1	
14330 831-6047	14330 831-6047	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 63	\$446	Each	10%	\$402	Other	F1	
14330 831-6048	14330 831-6048	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 75	\$536	Each	10%	\$482	Other	F1	
14330 831-6049	14330 831-6049	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1	
14330 831-6050	14330 831-6050	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance	\$79	Each	10%	\$72	Other	F1	
14330 831-6051	14330 831-6051	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance	\$119	Each	10%	\$107	Other	F1	
14330 831-6052	14330 831-6052	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance	\$199	Each	10%	\$179	Other	F1	
14330 831-6053	14330 831-6053	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance	\$238	Each	10%	\$215	Other	F1	
14330 831-6054	14330 831-6054	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance	\$278	Each	10%	\$250	Other	F1	
14330 831-6055	14330 831-6055	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 15	\$45	Each	10%	\$40	Other	F1	
14330 831-6056	14330 831-6056	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 27	\$89	Each	10%	\$80	Other	F1	
14330 831-6057	14330 831-6057	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 39	\$134	Each	10%	\$121	Other	F1	
14330 831-6058	14330 831-6058	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 51	\$224	Each	10%	\$201	Other	F1	
14330 831-6059	14330 831-6059	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 63	\$268	Each	10%	\$241	Other	F1	
14330 831-6060	14330 831-6060	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 75	\$313	Each	10%	\$282	Other	F1	
14330 831-6061	14330 831-6061	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$47	Each	10%	\$42	Other	F1	
14330 831-6062	14330 831-6062	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$94	Each	10%	\$85	Other	F1	
14330 831-6063	14330 831-6063	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$142	Each	10%	\$127	Other	F1	
14330 831-6064	14330 831-6064	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$236	Each	10%	\$212	Other	F1	
14330 831-6065	14330 831-6065	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$283	Each	10%	\$255	Other	F1	
14330 831-6066	14330 831-6066	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-	\$330	Each	10%	\$297	Other	F1	
14330 831-6067	14330 831-6067	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$50	Each	10%	\$45	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I/Column K		
14330 831-6068	14330 831-6068	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$99	Each	10%	\$89	Other	F1	
14330 831-6069	14330 831-6069	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$149	Each	10%	\$134	Other	F1	
14330 831-6070	14330 831-6070	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$248	Each	10%	\$224	Other	F1	
14330 831-6071	14330 831-6071	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$298	Each	10%	\$268	Other	F1	
14330 831-6072	14330 831-6072	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance	\$348	Each	10%	\$313	Other	F1	
14330 831-6073	14330 831-6073	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$51	Each	10%	\$46	Other	F1	
14330 831-6074	14330 831-6074	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$103	Each	10%	\$92	Other	F1	
14330 831-6075	14330 831-6075	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$154	Each	10%	\$139	Other	F1	
14330 831-6076	14330 831-6076	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$257	Each	10%	\$231	Other	F1	
14330 831-6077	14330 831-6077	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$308	Each	10%	\$277	Other	F1	
14330 831-6078	14330 831-6078	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-	\$359	Each	10%	\$323	Other	F1	
14330 831-6079	14330 831-6079	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$58	Each	10%	\$52	Other	F1	
14330 831-6080	14330 831-6080	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$115	Each	10%	\$104	Other	F1	
14330 831-6081	14330 831-6081	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$173	Each	10%	\$156	Other	F1	
14330 831-6082	14330 831-6082	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$289	Each	10%	\$260	Other	F1	
14330 831-6083	14330 831-6083	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$346	Each	10%	\$312	Other	F1	
14330 831-6084	14330 831-6084	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance	\$404	Each	10%	\$364	Other	F1	
14330 831-6085	14330 831-6085	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$61	Each	10%	\$55	Other	F1	
14330 831-6086	14330 831-6086	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$122	Each	10%	\$110	Other	F1	
14330 831-6087	14330 831-6087	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$183	Each	10%	\$164	Other	F1	
14330 831-6088	14330 831-6088	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$305	Each	10%	\$274	Other	F1	
14330 831-6089	14330 831-6089	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$366	Each	10%	\$329	Other	F1	
14330 831-6090	14330 831-6090	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-	\$426	Each	10%	\$384	Other	F1	
14330 831-6091	14330 831-6091	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$64	Each	10%	\$58	Other	F1	
14330 831-6092	14330 831-6092	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$128	Each	10%	\$115	Other	F1	
14330 831-6093	14330 831-6093	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$192	Each	10%	\$173	Other	F1	
14330 831-6094	14330 831-6094	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$321	Each	10%	\$289	Other	F1	
14330 831-6095	14330 831-6095	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$385	Each	10%	\$346	Other	F1	
14330 831-6096	14330 831-6096	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-	\$449	Each	10%	\$404	Other	F1	
14330 831-6097	14330 831-6097	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$106	Each	10%	\$95	Other	F1	
14330 831-6098	14330 831-6098	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$212	Each	10%	\$191	Other	F1	
14330 831-6099	14330 831-6099	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$318	Each	10%	\$286	Other	F1	
14330 831-6100	14330 831-6100	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$529	Each	10%	\$476	Other	F1	
14330 831-6101	14330 831-6101	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$635	Each	10%	\$572	Other	F1	
14330 831-6102	14330 831-6102	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-	\$741	Each	10%	\$667	Other	F1	
14330 831-6103	14330 831-6103	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$119	Each	10%	\$107	Other	F1	
14330 831-6104	14330 831-6104	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-	\$238	Each	10%	\$214	Other	F1	
14330 831-6105	14330 831-6105	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 39 Months	\$357	Each	10%	\$321	Other	F1	
14330 831-6106	14330 831-6106	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 51 Months	\$595	Each	10%	\$536	Other	F1	
14330 831-6107	14330 831-6107	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 63 Months	\$714	Each	10%	\$643	Other	F1	
14330 831-6108	14330 831-6108	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 75 Months	\$833	Each	10%	\$750	Other	F1	
14330 831-6109	14330 831-6109	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-	\$126	Each	10%	\$113	Other	F1	
14330 831-6110	14330 831-6110	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 27 Months	\$251	Each	10%	\$226	Other	F1	
14330 831-6111	14330 831-6111	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 39 Months	\$377	Each	10%	\$339	Other	F1	
14330 831-6112	14330 831-6112	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 51 Months	\$628	Each	10%	\$566	Other	F1	
14330 831-6113	14330 831-6113	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 63 Months	\$754	Each	10%	\$679	Other	F1	
14330 831-6114	14330 831-6114	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 75 Months	\$880	Each	10%	\$792	Other	F1	
14330 831-6115	14330 831-6115	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$132	Each	10%	\$119	Other	F1	
14330 831-6116	14330 831-6116	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$265	Each	10%	\$238	Other	F1	
14330 831-6117	14330 831-6117	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$397	Each	10%	\$357	Other	F1	
14330 831-6118	14330 831-6118	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$662	Each	10%	\$595	Other	F1	
14330 831-6119	14330 831-6119	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-	\$794	Each	10%	\$714	Other	F1	
14330 831-6120	14330 831-6120	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 75 Months	\$926	Each	10%	\$833	Other	F1	
14330 831-6121	14330 831-6121	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 15 Months	\$28	Each	10%	\$25	Other	F1	
14330 831-6122	14330 831-6122	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 27 Months	\$55	Each	10%	\$50	Other	F1	
14330 831-6123	14330 831-6123	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 39 Months	\$83	Each	10%	\$75	Other	F1	
14330 831-6124	14330 831-6124	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 51 Months	\$138	Each	10%	\$124	Other	F1	
14330 831-6125	14330 831-6125	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 63 Months	\$166	Each	10%	\$149	Other	F1	
14330 831-6126	14330 831-6126	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 75 Months	\$193	Each	10%	\$174	Other	F1	
14330 831-6127	14330 831-6127	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 15 Months	\$31	Each	10%	\$28	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330_831-6128	14330_831-6128	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 27 Months	\$62	Each	10%	\$56	Other	F1
14330_831-6129	14330_831-6129	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 39 Months	\$93	Each	10%	\$84	Other	F1
14330_831-6130	14330_831-6130	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 51 Months	\$155	Each	10%	\$140	Other	F1
14330_831-6131	14330_831-6131	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 63 Months	\$186	Each	10%	\$168	Other	F1
14330_831-6132	14330_831-6132	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 75 Months	\$217	Each	10%	\$196	Other	F1
14330_831-6133	14330_831-6133	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 15 Months	\$33	Each	10%	\$29	Other	F1
14330_831-6134	14330_831-6134	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 27 Months	\$66	Each	10%	\$59	Other	F1
14330_831-6135	14330_831-6135	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 39 Months	\$98	Each	10%	\$88	Other	F1
14330_831-6136	14330_831-6136	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 51 Months	\$164	Each	10%	\$147	Other	F1
14330_831-6137	14330_831-6137	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 63 Months	\$197	Each	10%	\$177	Other	F1
14330_831-6138	14330_831-6138	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 75 Months	\$229	Each	10%	\$206	Other	F1
14330_831-6139	14330_831-6139	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 15 Months	\$35	Each	10%	\$31	Other	F1
14330_831-6140	14330_831-6140	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 27 Months	\$69	Each	10%	\$62	Other	F1
14330_831-6141	14330_831-6141	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 39 Months	\$104	Each	10%	\$93	Other	F1
14330_831-6142	14330_831-6142	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 51 Months	\$173	Each	10%	\$155	Other	F1
14330_831-6143	14330_831-6143	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 63 Months	\$207	Each	10%	\$186	Other	F1
14330_831-6144	14330_831-6144	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 75 Months	\$242	Each	10%	\$217	Other	F1
14330_831-6145	14330_831-6145	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$17	Each	10%	\$15	Other	F1
14330_831-6146	14330_831-6146	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$33	Each	10%	\$30	Other	F1
14330_831-6147	14330_831-6147	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$50	Each	10%	\$45	Other	F1
14330_831-6148	14330_831-6148	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$83	Each	10%	\$75	Other	F1
14330_831-6149	14330_831-6149	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$99	Each	10%	\$89	Other	F1
14330_831-6150	14330_831-6150	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$116	Each	10%	\$104	Other	F1
14330_831-6151	14330_831-6151	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$19	Each	10%	\$17	Other	F1
14330_831-6152	14330_831-6152	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$37	Each	10%	\$34	Other	F1
14330_831-6153	14330_831-6153	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$56	Each	10%	\$50	Other	F1
14330_831-6154	14330_831-6154	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$93	Each	10%	\$84	Other	F1
14330_831-6155	14330_831-6155	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$112	Each	10%	\$101	Other	F1
14330_831-6156	14330_831-6156	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$130	Each	10%	\$117	Other	F1
14330_831-6157	14330_831-6157	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$20	Each	10%	\$18	Other	F1
14330_831-6158	14330_831-6158	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$39	Each	10%	\$35	Other	F1
14330_831-6159	14330_831-6159	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$59	Each	10%	\$53	Other	F1
14330_831-6160	14330_831-6160	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$98	Each	10%	\$88	Other	F1
14330_831-6161	14330_831-6161	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$118	Each	10%	\$106	Other	F1
14330_831-6162	14330_831-6162	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$138	Each	10%	\$124	Other	F1
14330_831-6163	14330_831-6163	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$21	Each	10%	\$19	Other	F1
14330_831-6164	14330_831-6164	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$41	Each	10%	\$37	Other	F1
14330_831-6165	14330_831-6165	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$62	Each	10%	\$56	Other	F1
14330_831-6166	14330_831-6166	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$104	Each	10%	\$93	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14330_831-6167	14330_831-6167	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$124	Each	10%	\$112	Other	F1
14330_831-6168	14330_831-6168	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$145	Each	10%	\$130	Other	F1
14330_831-6169	14330_831-6169	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$28	Each	10%	\$25	Other	F1
14330_831-6170	14330_831-6170	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$55	Each	10%	\$50	Other	F1
14330_831-6171	14330_831-6171	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$83	Each	10%	\$75	Other	F1
14330_831-6172	14330_831-6172	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 51 Months	\$138	Each	10%	\$124	Other	F1
14330_831-6173	14330_831-6173	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 63 Months	\$166	Each	10%	\$149	Other	F1
14330_831-6174	14330_831-6174	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 75 Months	\$193	Each	10%	\$174	Other	F1
14330_831-6175	14330_831-6175	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$31	Each	10%	\$28	Other	F1
14330_831-6176	14330_831-6176	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 27 Months	\$62	Each	10%	\$56	Other	F1
14330_831-6177	14330_831-6177	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 39 Months	\$93	Each	10%	\$84	Other	F1
14330_831-6178	14330_831-6178	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 51 Months	\$155	Each	10%	\$140	Other	F1
14330_831-6179	14330_831-6179	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 63 Months	\$186	Each	10%	\$168	Other	F1
14330_831-6180	14330_831-6180	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 75 Months	\$217	Each	10%	\$196	Other	F1
14330_831-6181	14330_831-6181	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$33	Each	10%	\$29	Other	F1
14330_831-6182	14330_831-6182	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$66	Each	10%	\$59	Other	F1
14330_831-6183	14330_831-6183	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$98	Each	10%	\$88	Other	F1
14330_831-6184	14330_831-6184	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 51 Months	\$164	Each	10%	\$147	Other	F1
14330_831-6185	14330_831-6185	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 63 Months	\$197	Each	10%	\$177	Other	F1
14330_831-6186	14330_831-6186	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 75 Months	\$229	Each	10%	\$206	Other	F1
14330_831-6187	14330_831-6187	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$35	Each	10%	\$31	Other	F1
14330_831-6188	14330_831-6188	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 27 Months	\$69	Each	10%	\$62	Other	F1
14330_831-6189	14330_831-6189	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 39 Months	\$104	Each	10%	\$93	Other	F1
14330_831-6190	14330_831-6190	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 51 Months	\$173	Each	10%	\$155	Other	F1
14330_831-6191	14330_831-6191	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 63 Months	\$207	Each	10%	\$186	Other	F1
14330_831-6192	14330_831-6192	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 75 Months	\$242	Each	10%	\$217	Other	F1
14330_831-6193	14330_831-6193	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 15 Months	\$28	Each	10%	\$25	Other	F1
14330_831-6194	14330_831-6194	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 27 Months	\$55	Each	10%	\$50	Other	F1
14330_831-6195	14330_831-6195	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 39 Months	\$83	Each	10%	\$75	Other	F1
14330_831-6196	14330_831-6196	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 51 Months	\$138	Each	10%	\$124	Other	F1
14330_831-6197	14330_831-6197	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 63 Months	\$166	Each	10%	\$149	Other	F1
14330_831-6198	14330_831-6198	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 75 Months	\$193	Each	10%	\$174	Other	F1
14330_831-6199	14330_831-6199	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$31	Each	10%	\$28	Other	F1
14330_831-6200	14330_831-6200	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$62	Each	10%	\$56	Other	F1
14330_831-6201	14330_831-6201	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$93	Each	10%	\$84	Other	F1
14330_831-6202	14330_831-6202	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$155	Each	10%	\$140	Other	F1
14330_831-6203	14330_831-6203	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 63 Months	\$186	Each	10%	\$168	Other	F1
14330_831-6204	14330_831-6204	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 75 Months	\$217	Each	10%	\$196	Other	F1
14330_831-6205	14330_831-6205	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 15 Months	\$33	Each	10%	\$29	Other	F1
14330_831-6206	14330_831-6206	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 27 Months	\$66	Each	10%	\$59	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14330 831-6207	14330 831-6207	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 39 Months	\$98	Each	10%	\$88	Other	F1
14330 831-6208	14330 831-6208	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 51 Months	\$164	Each	10%	\$147	Other	F1
14330 831-6209	14330 831-6209	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 63 Months	\$197	Each	10%	\$177	Other	F1
14330 831-6210	14330 831-6210	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 75 Months	\$229	Each	10%	\$206	Other	F1
14330 831-6211	14330 831-6211	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$35	Each	10%	\$31	Other	F1
14330 831-6212	14330 831-6212	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$69	Each	10%	\$62	Other	F1
14330 831-6213	14330 831-6213	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$104	Each	10%	\$93	Other	F1
14330 831-6214	14330 831-6214	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$173	Each	10%	\$155	Other	F1
14330 831-6215	14330 831-6215	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 63 Months	\$207	Each	10%	\$186	Other	F1
14330 831-6216	14330 831-6216	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 75 Months	\$242	Each	10%	\$217	Other	F1
14330 831-6217	14330 831-6217	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1
14330 831-6218	14330 831-6218	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$22	Each	10%	\$20	Other	F1
14330 831-6219	14330 831-6219	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$33	Each	10%	\$30	Other	F1
14330 831-6220	14330 831-6220	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$55	Each	10%	\$50	Other	F1
14330 831-6221	14330 831-6221	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$66	Each	10%	\$60	Other	F1
14330 831-6222	14330 831-6222	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance	\$77	Each	10%	\$70	Other	F1
14330 831-6223	14330 831-6223	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 15 Months	\$12	Each	10%	\$11	Other	F1
14330 831-6224	14330 831-6224	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 27 Months	\$25	Each	10%	\$22	Other	F1
14330 831-6225	14330 831-6225	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 39 Months	\$37	Each	10%	\$34	Other	F1
14330 831-6226	14330 831-6226	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 51 Months	\$62	Each	10%	\$56	Other	F1
14330 831-6227	14330 831-6227	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 63 Months	\$75	Each	10%	\$67	Other	F1
14330 831-6228	14330 831-6228	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 75 Months	\$87	Each	10%	\$78	Other	F1
14330 831-6229	14330 831-6229	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 15 Months	\$13	Each	10%	\$12	Other	F1
14330 831-6230	14330 831-6230	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 27 Months	\$26	Each	10%	\$24	Other	F1
14330 831-6231	14330 831-6231	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 39 Months	\$39	Each	10%	\$35	Other	F1
14330 831-6232	14330 831-6232	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 51 Months	\$66	Each	10%	\$59	Other	F1
14330 831-6233	14330 831-6233	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 63 Months	\$79	Each	10%	\$71	Other	F1
14330 831-6234	14330 831-6234	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 75 Months	\$92	Each	10%	\$83	Other	F1
14330 831-6235	14330 831-6235	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$14	Each	10%	\$12	Other	F1
14330 831-6236	14330 831-6236	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$28	Each	10%	\$25	Other	F1
14330 831-6237	14330 831-6237	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$41	Each	10%	\$37	Other	F1
14330 831-6238	14330 831-6238	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$69	Each	10%	\$62	Other	F1
14330 831-6239	14330 831-6239	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$83	Each	10%	\$75	Other	F1
14330 831-6240	14330 831-6240	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$97	Each	10%	\$87	Other	F1
14330 831-6241	14330 831-6241	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$36	Each	10%	\$33	Other	F1
14330 831-6242	14330 831-6242	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$73	Each	10%	\$66	Other	F1
14330 831-6243	14330 831-6243	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14330 831-6244	14330 831-6244	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$182	Each	10%	\$164	Other	F1
14330 831-6245	14330 831-6245	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 63 Months	\$219	Each	10%	\$197	Other	F1
14330 831-6246	14330 831-6246	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 75 Months	\$255	Each	10%	\$230	Other	F1
14330 831-6247	14330 831-6247	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 15 Months	\$41	Each	10%	\$37	Other	F1
14330 831-6248	14330 831-6248	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 27 Months	\$82	Each	10%	\$74	Other	F1
14330 831-6249	14330 831-6249	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 39 Months	\$123	Each	10%	\$111	Other	F1
14330 831-6250	14330 831-6250	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 51 Months	\$205	Each	10%	\$184	Other	F1
14330 831-6251	14330 831-6251	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 63 Months	\$246	Each	10%	\$221	Other	F1
14330 831-6252	14330 831-6252	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 75 Months	\$287	Each	10%	\$258	Other	F1
14330 831-6253	14330 831-6253	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 15 Months	\$43	Each	10%	\$39	Other	F1
14330 831-6254	14330 831-6254	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 27 Months	\$87	Each	10%	\$78	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14330 831-6255	14330 831-6255	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$130	Each	10%	\$117	Other	F1	
14330 831-6256	14330 831-6256	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$216	Each	10%	\$195	Other	F1	
14330 831-6257	14330 831-6257	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$260	Each	10%	\$234	Other	F1	
14330 831-6258	14330 831-6258	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-	\$303	Each	10%	\$273	Other	F1	
14330 831-6259	14330 831-6259	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$46	Each	10%	\$41	Other	F1	
14330 831-6260	14330 831-6260	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$91	Each	10%	\$82	Other	F1	
14330 831-6261	14330 831-6261	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$137	Each	10%	\$123	Other	F1	
14330 831-6262	14330 831-6262	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$228	Each	10%	\$205	Other	F1	
14330 831-6263	14330 831-6263	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$273	Each	10%	\$246	Other	F1	
14330 831-6264	14330 831-6264	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$319	Each	10%	\$287	Other	F1	
14330 831-6265	14330 831-6265	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 15 Months	\$11	Each	10%	\$10	Other	F1	
14330 831-6266	14330 831-6266	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 27 Months	\$22	Each	10%	\$20	Other	F1	
14330 831-6267	14330 831-6267	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 39 Months	\$33	Each	10%	\$30	Other	F1	
14330 831-6268	14330 831-6268	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 51 Months	\$55	Each	10%	\$50	Other	F1	
14330 831-6269	14330 831-6269	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 63 Months	\$66	Each	10%	\$60	Other	F1	
14330 831-6270	14330 831-6270	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 75 Months	\$77	Each	10%	\$70	Other	F1	
14330 831-6271	14330 831-6271	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 15 Months	\$12	Each	10%	\$11	Other	F1	
14330 831-6272	14330 831-6272	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 27 Months	\$25	Each	10%	\$22	Other	F1	
14330 831-6273	14330 831-6273	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 39 Months	\$37	Each	10%	\$34	Other	F1	
14330 831-6274	14330 831-6274	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 51 Months	\$62	Each	10%	\$56	Other	F1	
14330 831-6275	14330 831-6275	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 63 Months	\$75	Each	10%	\$67	Other	F1	
14330 831-6276	14330 831-6276	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 75 Months	\$87	Each	10%	\$78	Other	F1	
14330 831-6277	14330 831-6277	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 15 Months	\$13	Each	10%	\$12	Other	F1	
14330 831-6278	14330 831-6278	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 27 Months	\$26	Each	10%	\$24	Other	F1	
14330 831-6279	14330 831-6279	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 39 Months	\$39	Each	10%	\$35	Other	F1	
14330 831-6280	14330 831-6280	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 51 Months	\$66	Each	10%	\$59	Other	F1	
14330 831-6281	14330 831-6281	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 63 Months	\$79	Each	10%	\$71	Other	F1	
14330 831-6282	14330 831-6282	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 75 Months	\$92	Each	10%	\$83	Other	F1	
14330 831-6283	14330 831-6283	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 15 Months	\$14	Each	10%	\$12	Other	F1	
14330 831-6284	14330 831-6284	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 27 Months	\$28	Each	10%	\$25	Other	F1	
14330 831-6285	14330 831-6285	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 39 Months	\$41	Each	10%	\$37	Other	F1	
14330 831-6286	14330 831-6286	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 51 Months	\$69	Each	10%	\$62	Other	F1	
14330 831-6287	14330 831-6287	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 63 Months	\$83	Each	10%	\$75	Other	F1	
14330 831-6288	14330 831-6288	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 75 Months	\$97	Each	10%	\$87	Other	F1	
14330 831-6289	14330 831-6289	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 15 Months	\$38	Each	10%	\$34	Other	F1	
14330 831-6290	14330 831-6290	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 27 Months	\$76	Each	10%	\$68	Other	F1	
14330 831-6291	14330 831-6291	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 39 Months	\$113	Each	10%	\$102	Other	F1	
14330 831-6292	14330 831-6292	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 51 Months	\$189	Each	10%	\$170	Other	F1	
14330 831-6293	14330 831-6293	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 63 Months	\$227	Each	10%	\$204	Other	F1	
14330 831-6294	14330 831-6294	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 75 Months	\$265	Each	10%	\$238	Other	F1	
14330 831-6295	14330 831-6295	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 15 Months	\$43	Each	10%	\$38	Other	F1	
14330 831-6296	14330 831-6296	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 27 Months	\$85	Each	10%	\$77	Other	F1	
14330 831-6297	14330 831-6297	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 39 Months	\$128	Each	10%	\$115	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-6298	14330 831-6298	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 51 Months	\$213	Each	10%	\$191	Other	F1
14330 831-6299	14330 831-6299	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 63 Months	\$255	Each	10%	\$230	Other	F1
14330 831-6300	14330 831-6300	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 75 Months	\$298	Each	10%	\$268	Other	F1
14330 831-6301	14330 831-6301	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 15 Months	\$45	Each	10%	\$40	Other	F1
14330 831-6302	14330 831-6302	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 27 Months	\$90	Each	10%	\$81	Other	F1
14330 831-6303	14330 831-6303	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 39 Months	\$135	Each	10%	\$121	Other	F1
14330 831-6304	14330 831-6304	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 51 Months	\$224	Each	10%	\$202	Other	F1
14330 831-6305	14330 831-6305	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 63 Months	\$269	Each	10%	\$242	Other	F1
14330 831-6306	14330 831-6306	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 75 Months	\$314	Each	10%	\$283	Other	F1
14330 831-6307	14330 831-6307	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 15 Months	\$47	Each	10%	\$43	Other	F1
14330 831-6308	14330 831-6308	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 27 Months	\$95	Each	10%	\$85	Other	F1
14330 831-6309	14330 831-6309	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 39 Months	\$142	Each	10%	\$128	Other	F1
14330 831-6310	14330 831-6310	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 51 Months	\$236	Each	10%	\$213	Other	F1
14330 831-6311	14330 831-6311	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 63 Months	\$284	Each	10%	\$255	Other	F1
14330 831-6312	14330 831-6312	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 75 Months	\$331	Each	10%	\$298	Other	F1
14330 831-6313	14330 831-6313	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6314	14330 831-6314	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6315	14330 831-6315	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6316	14330 831-6316	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6317	14330 831-6317	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6318	14330 831-6318	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6319	14330 831-6319	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6320	14330 831-6320	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6321	14330 831-6321	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6322	14330 831-6322	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6323	14330 831-6323	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6324	14330 831-6324	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6325	14330 831-6325	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6326	14330 831-6326	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6327	14330 831-6327	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6328	14330 831-6328	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6329	14330 831-6329	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6330	14330 831-6330	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6331	14330 831-6331	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6332	14330 831-6332	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6333	14330 831-6333	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6334	14330 831-6334	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14330 831-6335	14330 831-6335	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
14330 831-6336	14330 831-6336	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0	Each	10%	\$0	Other	F1
14330 831-7340	14330 831-7340	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$3,112	Each	10%	\$2,801	Other	F1
14330 831-7341	14330 831-7341	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$3,890	Each	10%	\$3,501	Other	F1
14330 831-7342	14330 831-7342	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$4,279	Each	10%	\$3,851	Other	F1
14330 831-7343	14330 831-7343	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$4,668	Each	10%	\$4,201	Other	F1
14330 831-7344	14330 831-7344	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,200	Each	10%	\$1,080	Other	F1
14330 831-7345	14330 831-7345	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,500	Each	10%	\$1,350	Other	F1
14330 831-7346	14330 831-7346	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,650	Each	10%	\$1,485	Other	F1
14330 831-7347	14330 831-7347	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,800	Each	10%	\$1,620	Other	F1
14330 831-7348	14330 831-7348	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1
14330 831-7349	14330 831-7349	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
14330 831-7350	14330 831-7350	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
14330 831-7351	14330 831-7351	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1
14330 831-7352	14330 831-7352	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
14330 831-7353	14330 831-7353	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1
14330 831-7354	14330 831-7354	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,423	Each	10%	\$1,281	Other	F1
14330 831-7355	14330 831-7355	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
14330 831-7356	14330 831-7356	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,398	Each	10%	\$2,158	Other	F1
14330 831-7357	14330 831-7357	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1
14330 831-7358	14330 831-7358	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,848	Each	10%	\$2,563	Other	F1
14330 831-7359	14330 831-7359	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,998	Each	10%	\$2,698	Other	F1
14330 831-7360	14330 831-7360	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14330 831-7361	14330 831-7361	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14330 831-7362	14330 831-7362	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14330 831-7363	14330 831-7363	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14330 831-7364	14330 831-7364	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
14330 831-7365	14330 831-7365	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
14330 831-7366	14330 831-7366	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1
14330 831-7367	14330 831-7367	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
14330 831-7368	14330 831-7368	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14330 831-7369	14330 831-7369	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14330 831-7370	14330 831-7370	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14330 831-7371	14330 831-7371	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14330 831-7372	14330 831-7372	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14330 831-7373	14330 831-7373	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14330 831-7374	14330 831-7374	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14330 831-7375	14330 831-7375	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14330 831-7376	14330 831-7376	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-7377	14330 831-7377	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14330 831-7378	14330 831-7378	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14330 831-7379	14330 831-7379	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14330 831-7380	14330 831-7380	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14330 831-7381	14330 831-7381	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
14330 831-7382	14330 831-7382	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14330 831-7383	14330 831-7383	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14330 831-7384	14330 831-7384	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14330 831-7385	14330 831-7385	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14330 831-7386	14330 831-7386	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14330 831-7387	14330 831-7387	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14330 831-7388	14330 831-7388	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7389	14330 831-7389	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7390	14330 831-7390	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7391	14330 831-7391	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7392	14330 831-7392	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7393	14330 831-7393	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7394	14330 831-7394	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7395	14330 831-7395	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7396	14330 831-7396	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7397	14330 831-7397	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7398	14330 831-7398	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7399	14330 831-7399	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7400	14330 831-7400	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7401	14330 831-7401	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7402	14330 831-7402	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7403	14330 831-7403	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7404	14330 831-7404	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7405	14330 831-7405	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7406	14330 831-7406	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7407	14330 831-7407	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7408	14330 831-7408	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$3,112	Each	10%	\$2,801	Other	F1
14330 831-7409	14330 831-7409	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$3,890	Each	10%	\$3,501	Other	F1
14330 831-7410	14330 831-7410	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$4,279	Each	10%	\$3,851	Other	F1
14330 831-7411	14330 831-7411	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$4,668	Each	10%	\$4,201	Other	F1
14330 831-7412	14330 831-7412	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,200	Each	10%	\$1,080	Other	F1
14330 831-7413	14330 831-7413	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,500	Each	10%	\$1,350	Other	F1
14330 831-7414	14330 831-7414	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,650	Each	10%	\$1,485	Other	F1
14330 831-7415	14330 831-7415	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,800	Each	10%	\$1,620	Other	F1
14330 831-7416	14330 831-7416	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$954	Each	10%	\$859	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-7417	14330 831-7417	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,073	Each	10%	\$966	Other	F1
14330 831-7418	14330 831-7418	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$1,133	Each	10%	\$1,020	Other	F1
14330 831-7419	14330 831-7419	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$1,193	Each	10%	\$1,073	Other	F1
14330 831-7420	14330 831-7420	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,198	Each	10%	\$1,078	Other	F1
14330 831-7421	14330 831-7421	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,348	Each	10%	\$1,213	Other	F1
14330 831-7422	14330 831-7422	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$1,423	Each	10%	\$1,281	Other	F1
14330 831-7423	14330 831-7423	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,498	Each	10%	\$1,348	Other	F1
14330 831-7424	14330 831-7424	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,398	Each	10%	\$2,158	Other	F1
14330 831-7425	14330 831-7425	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,698	Each	10%	\$2,428	Other	F1
14330 831-7426	14330 831-7426	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,848	Each	10%	\$2,563	Other	F1
14330 831-7427	14330 831-7427	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,998	Each	10%	\$2,698	Other	F1
14330 831-7428	14330 831-7428	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14330 831-7429	14330 831-7429	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14330 831-7430	14330 831-7430	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14330 831-7431	14330 831-7431	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14330 831-7432	14330 831-7432	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$393	Each	10%	\$354	Other	F1
14330 831-7433	14330 831-7433	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$442	Each	10%	\$398	Other	F1
14330 831-7434	14330 831-7434	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$467	Each	10%	\$420	Other	F1
14330 831-7435	14330 831-7435	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$492	Each	10%	\$442	Other	F1
14330 831-7436	14330 831-7436	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14330 831-7437	14330 831-7437	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14330 831-7438	14330 831-7438	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14330 831-7439	14330 831-7439	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14330 831-7440	14330 831-7440	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$667	Each	10%	\$600	Other	F1
14330 831-7441	14330 831-7441	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$750	Each	10%	\$675	Other	F1
14330 831-7442	14330 831-7442	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$792	Each	10%	\$713	Other	F1
14330 831-7443	14330 831-7443	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$833	Each	10%	\$750	Other	F1
14330 831-7444	14330 831-7444	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14330 831-7445	14330 831-7445	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14330 831-7446	14330 831-7446	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14330 831-7447	14330 831-7447	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14330 831-7448	14330 831-7448	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$874	Each	10%	\$787	Other	F1
14330 831-7449	14330 831-7449	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$983	Each	10%	\$885	Other	F1
14330 831-7450	14330 831-7450	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$1,038	Each	10%	\$934	Other	F1
14330 831-7451	14330 831-7451	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$1,092	Each	10%	\$983	Other	F1
14330 831-7452	14330 831-7452	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$271	Each	10%	\$244	Other	F1
14330 831-7453	14330 831-7453	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$305	Each	10%	\$275	Other	F1
14330 831-7454	14330 831-7454	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$322	Each	10%	\$290	Other	F1
14330 831-7455	14330 831-7455	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$339	Each	10%	\$305	Other	F1
14330 831-7456	14330 831-7456	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-7457	14330 831-7457	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7458	14330 831-7458	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7459	14330 831-7459	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7460	14330 831-7460	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7461	14330 831-7461	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7462	14330 831-7462	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7463	14330 831-7463	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7464	14330 831-7464	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7465	14330 831-7465	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7466	14330 831-7466	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7467	14330 831-7467	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7468	14330 831-7468	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7469	14330 831-7469	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7470	14330 831-7470	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7471	14330 831-7471	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7472	14330 831-7472	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7473	14330 831-7473	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7474	14330 831-7474	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7475	14330 831-7475	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-7476	14330 831-7476	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
14330 831-7477	14330 831-7477	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
14330 831-7478	14330 831-7478	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
14330 831-7479	14330 831-7479	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
14330 831-7480	14330 831-7480	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
14330 831-7481	14330 831-7481	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$680	Each	10%	\$612	Other	F1
14330 831-7482	14330 831-7482	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
14330 831-7483	14330 831-7483	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
14330 831-7484	14330 831-7484	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
14330 831-7485	14330 831-7485	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
14330 831-7486	14330 831-7486	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
14330 831-7487	14330 831-7487	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$850	Each	10%	\$765	Other	F1
14330 831-7488	14330 831-7488	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1
14330 831-7489	14330 831-7489	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1
14330 831-7490	14330 831-7490	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1
14330 831-7491	14330 831-7491	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
14330 831-7492	14330 831-7492	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
14330 831-7493	14330 831-7493	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$935	Each	10%	\$842	Other	F1
14330 831-7494	14330 831-7494	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14330 831-7495	14330 831-7495	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
14330 831-7496	14330 831-7496	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1
14330 831-7497	14330 831-7497	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
14330 831-7498	14330 831-7498	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1
14330 831-7499	14330 831-7499	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$1,020	Each	10%	\$918	Other	F1
14330 831-7500	14330 831-7500	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$12	Each	10%	\$10	Other	F1
14330 831-7501	14330 831-7501	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$23	Each	10%	\$21	Other	F1
14330 831-7502	14330 831-7502	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$35	Each	10%	\$31	Other	F1
14330 831-7503	14330 831-7503	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$46	Each	10%	\$41	Other	F1
14330 831-7504	14330 831-7504	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$58	Each	10%	\$52	Other	F1
14330 831-7505	14330 831-7505	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$69	Each	10%	\$62	Other	F1
14330 831-7506	14330 831-7506	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$12	Other	F1
14330 831-7507	14330 831-7507	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$26	Each	10%	\$23	Other	F1
14330 831-7508	14330 831-7508	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$39	Each	10%	\$35	Other	F1
14330 831-7509	14330 831-7509	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$52	Each	10%	\$47	Other	F1
14330 831-7510	14330 831-7510	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$65	Each	10%	\$58	Other	F1
14330 831-7511	14330 831-7511	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$78	Each	10%	\$70	Other	F1
14330 831-7512	14330 831-7512	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$12	Other	F1
14330 831-7513	14330 831-7513	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$27	Each	10%	\$25	Other	F1
14330 831-7514	14330 831-7514	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$41	Each	10%	\$37	Other	F1
14330 831-7515	14330 831-7515	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$55	Each	10%	\$49	Other	F1
14330 831-7516	14330 831-7516	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$68	Each	10%	\$62	Other	F1
14330 831-7517	14330 831-7517	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$82	Each	10%	\$74	Other	F1
14330 831-7518	14330 831-7518	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14330 831-7519	14330 831-7519	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14330 831-7520	14330 831-7520	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14330 831-7521	14330 831-7521	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14330 831-7522	14330 831-7522	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14330 831-7523	14330 831-7523	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1
14330 831-7524	14330 831-7524	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$14	Each	10%	\$13	Other	F1
14330 831-7525	14330 831-7525	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14330 831-7526	14330 831-7526	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$43	Each	10%	\$39	Other	F1
14330 831-7527	14330 831-7527	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$58	Each	10%	\$52	Other	F1
14330 831-7528	14330 831-7528	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$72	Each	10%	\$65	Other	F1
14330 831-7529	14330 831-7529	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$86	Each	10%	\$78	Other	F1
14330 831-7530	14330 831-7530	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$16	Each	10%	\$15	Other	F1
14330 831-7531	14330 831-7531	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$32	Each	10%	\$29	Other	F1
14330 831-7532	14330 831-7532	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$49	Each	10%	\$44	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14330 831-7533	14330 831-7533	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$65	Each	10%	\$58	Other	F1
14330 831-7534	14330 831-7534	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$81	Each	10%	\$73	Other	F1
14330 831-7535	14330 831-7535	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$97	Each	10%	\$87	Other	F1
14330 831-7536	14330 831-7536	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
14330 831-7537	14330 831-7537	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$34	Each	10%	\$31	Other	F1
14330 831-7538	14330 831-7538	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$51	Each	10%	\$46	Other	F1
14330 831-7539	14330 831-7539	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$68	Each	10%	\$62	Other	F1
14330 831-7540	14330 831-7540	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$86	Each	10%	\$77	Other	F1
14330 831-7541	14330 831-7541	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$103	Each	10%	\$92	Other	F1
14330 831-7542	14330 831-7542	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$16	Other	F1
14330 831-7543	14330 831-7543	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$36	Each	10%	\$32	Other	F1
14330 831-7544	14330 831-7544	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$54	Each	10%	\$49	Other	F1
14330 831-7545	14330 831-7545	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$72	Each	10%	\$65	Other	F1
14330 831-7546	14330 831-7546	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$90	Each	10%	\$81	Other	F1
14330 831-7547	14330 831-7547	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$108	Each	10%	\$97	Other	F1
14330 831-7548	14330 831-7548	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$29	Each	10%	\$26	Other	F1
14330 831-7549	14330 831-7549	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$58	Each	10%	\$52	Other	F1
14330 831-7550	14330 831-7550	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$86	Each	10%	\$78	Other	F1
14330 831-7551	14330 831-7551	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$115	Each	10%	\$104	Other	F1
14330 831-7552	14330 831-7552	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$144	Each	10%	\$130	Other	F1
14330 831-7553	14330 831-7553	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$173	Each	10%	\$156	Other	F1
14330 831-7554	14330 831-7554	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$32	Each	10%	\$29	Other	F1
14330 831-7555	14330 831-7555	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$65	Each	10%	\$58	Other	F1
14330 831-7556	14330 831-7556	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$97	Each	10%	\$87	Other	F1
14330 831-7557	14330 831-7557	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$130	Each	10%	\$117	Other	F1
14330 831-7558	14330 831-7558	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$162	Each	10%	\$146	Other	F1
14330 831-7559	14330 831-7559	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$194	Each	10%	\$175	Other	F1
14330 831-7560	14330 831-7560	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$34	Each	10%	\$31	Other	F1
14330 831-7561	14330 831-7561	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$68	Each	10%	\$62	Other	F1
14330 831-7562	14330 831-7562	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$103	Each	10%	\$92	Other	F1
14330 831-7563	14330 831-7563	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$137	Each	10%	\$123	Other	F1
14330 831-7564	14330 831-7564	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$171	Each	10%	\$154	Other	F1
14330 831-7565	14330 831-7565	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 6 Years	\$205	Each	10%	\$185	Other	F1
14330 831-7566	14330 831-7566	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$36	Each	10%	\$32	Other	F1
14330 831-7567	14330 831-7567	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$72	Each	10%	\$65	Other	F1
14330 831-7568	14330 831-7568	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$108	Each	10%	\$97	Other	F1
14330 831-7569	14330 831-7569	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$144	Each	10%	\$130	Other	F1
14330 831-7570	14330 831-7570	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$180	Each	10%	\$162	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-7571	14330 831-7571	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 6 Years	\$216	Each	10%	\$194	Other	F1
14330 831-7572	14330 831-7572	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14330 831-7573	14330 831-7573	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14330 831-7574	14330 831-7574	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14330 831-7575	14330 831-7575	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14330 831-7576	14330 831-7576	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14330 831-7577	14330 831-7577	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14330 831-7578	14330 831-7578	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14330 831-7579	14330 831-7579	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14330 831-7580	14330 831-7580	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14330 831-7581	14330 831-7581	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14330 831-7582	14330 831-7582	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14330 831-7583	14330 831-7583	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14330 831-7584	14330 831-7584	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14330 831-7585	14330 831-7585	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14330 831-7586	14330 831-7586	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14330 831-7587	14330 831-7587	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14330 831-7588	14330 831-7588	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14330 831-7589	14330 831-7589	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14330 831-7590	14330 831-7590	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14330 831-7591	14330 831-7591	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14330 831-7592	14330 831-7592	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14330 831-7593	14330 831-7593	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14330 831-7594	14330 831-7594	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14330 831-7595	14330 831-7595	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14330 831-7596	14330 831-7596	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$4	Other	F1
14330 831-7597	14330 831-7597	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$10	Each	10%	\$9	Other	F1
14330 831-7598	14330 831-7598	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$14	Each	10%	\$13	Other	F1
14330 831-7599	14330 831-7599	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$19	Each	10%	\$17	Other	F1
14330 831-7600	14330 831-7600	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$24	Each	10%	\$22	Other	F1
14330 831-7601	14330 831-7601	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$29	Each	10%	\$26	Other	F1
14330 831-7602	14330 831-7602	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$5	Each	10%	\$5	Other	F1
14330 831-7603	14330 831-7603	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14330 831-7604	14330 831-7604	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$16	Each	10%	\$15	Other	F1
14330 831-7605	14330 831-7605	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$22	Each	10%	\$19	Other	F1
14330 831-7606	14330 831-7606	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$27	Each	10%	\$24	Other	F1
14330 831-7607	14330 831-7607	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$32	Each	10%	\$29	Other	F1
14330 831-7608	14330 831-7608	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-7609	14330 831-7609	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$11	Each	10%	\$10	Other	F1
14330 831-7610	14330 831-7610	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$17	Each	10%	\$15	Other	F1
14330 831-7611	14330 831-7611	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$23	Each	10%	\$21	Other	F1
14330 831-7612	14330 831-7612	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$29	Each	10%	\$26	Other	F1
14330 831-7613	14330 831-7613	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$34	Each	10%	\$31	Other	F1
14330 831-7614	14330 831-7614	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$6	Each	10%	\$5	Other	F1
14330 831-7615	14330 831-7615	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$12	Each	10%	\$11	Other	F1
14330 831-7616	14330 831-7616	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$18	Each	10%	\$16	Other	F1
14330 831-7617	14330 831-7617	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$24	Each	10%	\$22	Other	F1
14330 831-7618	14330 831-7618	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$30	Each	10%	\$27	Other	F1
14330 831-7619	14330 831-7619	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$36	Each	10%	\$32	Other	F1
14330 831-7620	14330 831-7620	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14330 831-7621	14330 831-7621	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14330 831-7622	14330 831-7622	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1
14330 831-7623	14330 831-7623	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14330 831-7624	14330 831-7624	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14330 831-7625	14330 831-7625	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14330 831-7626	14330 831-7626	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14330 831-7627	14330 831-7627	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14330 831-7628	14330 831-7628	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14330 831-7629	14330 831-7629	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14330 831-7630	14330 831-7630	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14330 831-7631	14330 831-7631	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14330 831-7632	14330 831-7632	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14330 831-7633	14330 831-7633	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14330 831-7634	14330 831-7634	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14330 831-7635	14330 831-7635	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14330 831-7636	14330 831-7636	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14330 831-7637	14330 831-7637	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14330 831-7638	14330 831-7638	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14330 831-7639	14330 831-7639	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14330 831-7640	14330 831-7640	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14330 831-7641	14330 831-7641	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14330 831-7642	14330 831-7642	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14330 831-7643	14330 831-7643	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14330 831-7644	14330 831-7644	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$8	Each	10%	\$7	Other	F1
14330 831-7645	14330 831-7645	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$16	Each	10%	\$14	Other	F1
14330 831-7646	14330 831-7646	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$24	Each	10%	\$22	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14330 831-7647	14330 831-7647	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$32	Each	10%	\$29	Other	F1
14330 831-7648	14330 831-7648	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$40	Each	10%	\$36	Other	F1
14330 831-7649	14330 831-7649	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$48	Each	10%	\$43	Other	F1
14330 831-7650	14330 831-7650	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$9	Each	10%	\$8	Other	F1
14330 831-7651	14330 831-7651	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$18	Each	10%	\$16	Other	F1
14330 831-7652	14330 831-7652	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$27	Each	10%	\$24	Other	F1
14330 831-7653	14330 831-7653	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$36	Each	10%	\$32	Other	F1
14330 831-7654	14330 831-7654	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$45	Each	10%	\$41	Other	F1
14330 831-7655	14330 831-7655	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$54	Each	10%	\$49	Other	F1
14330 831-7656	14330 831-7656	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14330 831-7657	14330 831-7657	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$19	Each	10%	\$17	Other	F1
14330 831-7658	14330 831-7658	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$29	Each	10%	\$26	Other	F1
14330 831-7659	14330 831-7659	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$38	Each	10%	\$34	Other	F1
14330 831-7660	14330 831-7660	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$48	Each	10%	\$43	Other	F1
14330 831-7661	14330 831-7661	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$57	Each	10%	\$51	Other	F1
14330 831-7662	14330 831-7662	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$10	Each	10%	\$9	Other	F1
14330 831-7663	14330 831-7663	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$20	Each	10%	\$18	Other	F1
14330 831-7664	14330 831-7664	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$30	Each	10%	\$27	Other	F1
14330 831-7665	14330 831-7665	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$40	Each	10%	\$36	Other	F1
14330 831-7666	14330 831-7666	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$50	Each	10%	\$45	Other	F1
14330 831-7667	14330 831-7667	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$60	Each	10%	\$54	Other	F1
14330 831-7668	14330 831-7668	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$3	Each	10%	\$3	Other	F1
14330 831-7669	14330 831-7669	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$6	Each	10%	\$6	Other	F1
14330 831-7670	14330 831-7670	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$10	Each	10%	\$9	Other	F1
14330 831-7671	14330 831-7671	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$13	Each	10%	\$12	Other	F1
14330 831-7672	14330 831-7672	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$16	Each	10%	\$14	Other	F1
14330 831-7673	14330 831-7673	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$19	Each	10%	\$17	Other	F1
14330 831-7674	14330 831-7674	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14330 831-7675	14330 831-7675	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1
14330 831-7676	14330 831-7676	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14330 831-7677	14330 831-7677	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1
14330 831-7678	14330 831-7678	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1
14330 831-7679	14330 831-7679	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1
14330 831-7680	14330 831-7680	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1
14330 831-7681	14330 831-7681	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1
14330 831-7682	14330 831-7682	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1
14330 831-7683	14330 831-7683	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$15	Each	10%	\$14	Other	F1
14330 831-7684	14330 831-7684	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$19	Each	10%	\$17	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
14330_831-7685	14330_831-7685	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$23	Each	10%	\$21	Other	F1	
14330_831-7686	14330_831-7686	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$4	Other	F1	
14330_831-7687	14330_831-7687	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
14330_831-7688	14330_831-7688	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$12	Each	10%	\$11	Other	F1	
14330_831-7689	14330_831-7689	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$16	Each	10%	\$14	Other	F1	
14330_831-7690	14330_831-7690	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1	
14330_831-7691	14330_831-7691	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance	\$24	Each	10%	\$22	Other	F1	
14330_831-7692	14330_831-7692	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1	\$11	Each	10%	\$10	Other	F1	
14330_831-7693	14330_831-7693	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2	\$21	Each	10%	\$19	Other	F1	
14330_831-7694	14330_831-7694	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3	\$32	Each	10%	\$29	Other	F1	
14330_831-7695	14330_831-7695	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4	\$42	Each	10%	\$38	Other	F1	
14330_831-7696	14330_831-7696	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5	\$53	Each	10%	\$48	Other	F1	
14330_831-7697	14330_831-7697	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6	\$63	Each	10%	\$57	Other	F1	
14330_831-7698	14330_831-7698	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1	\$12	Each	10%	\$11	Other	F1	
14330_831-7699	14330_831-7699	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2	\$24	Each	10%	\$21	Other	F1	
14330_831-7700	14330_831-7700	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3	\$36	Each	10%	\$32	Other	F1	
14330_831-7701	14330_831-7701	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4	\$48	Each	10%	\$43	Other	F1	
14330_831-7702	14330_831-7702	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5	\$59	Each	10%	\$53	Other	F1	
14330_831-7703	14330_831-7703	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6	\$71	Each	10%	\$64	Other	F1	
14330_831-7704	14330_831-7704	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$13	Each	10%	\$11	Other	F1	
14330_831-7705	14330_831-7705	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$25	Each	10%	\$23	Other	F1	
14330_831-7706	14330_831-7706	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$38	Each	10%	\$34	Other	F1	
14330_831-7707	14330_831-7707	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$50	Each	10%	\$45	Other	F1	
14330_831-7708	14330_831-7708	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$63	Each	10%	\$56	Other	F1	
14330_831-7709	14330_831-7709	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$75	Each	10%	\$68	Other	F1	
14330_831-7710	14330_831-7710	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$13	Each	10%	\$12	Other	F1	
14330_831-7711	14330_831-7711	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$26	Each	10%	\$24	Other	F1	
14330_831-7712	14330_831-7712	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$40	Each	10%	\$36	Other	F1	
14330_831-7713	14330_831-7713	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$53	Each	10%	\$48	Other	F1	
14330_831-7714	14330_831-7714	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$66	Each	10%	\$59	Other	F1	
14330_831-7715	14330_831-7715	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$79	Each	10%	\$71	Other	F1	
14330_831-7716	14330_831-7716	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1	\$3	Each	10%	\$3	Other	F1	
14330_831-7717	14330_831-7717	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2	\$6	Each	10%	\$6	Other	F1	
14330_831-7718	14330_831-7718	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3	\$10	Each	10%	\$9	Other	F1	
14330_831-7719	14330_831-7719	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4	\$13	Each	10%	\$12	Other	F1	
14330_831-7720	14330_831-7720	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5	\$16	Each	10%	\$14	Other	F1	
14330_831-7721	14330_831-7721	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6	\$19	Each	10%	\$17	Other	F1	
14330_831-7722	14330_831-7722	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1	
14330_831-7723	14330_831-7723	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$7	Each	10%	\$6	Other	F1	
14330_831-7724	14330_831-7724	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$11	Each	10%	\$10	Other	F1	
14330_831-7725	14330_831-7725	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$14	Each	10%	\$13	Other	F1	
14330_831-7726	14330_831-7726	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$18	Each	10%	\$16	Other	F1	
14330_831-7727	14330_831-7727	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$22	Each	10%	\$19	Other	F1	
14330_831-7728	14330_831-7728	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$4	Each	10%	\$3	Other	F1	
14330_831-7729	14330_831-7729	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$8	Each	10%	\$7	Other	F1	
14330_831-7730	14330_831-7730	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$11	Each	10%	\$10	Other	F1	
14330_831-7731	14330_831-7731	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1	
14330_831-7732	14330_831-7732	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$19	Each	10%	\$17	Other	F1	
14330_831-7733	14330_831-7733	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$23	Each	10%	\$21	Other	F1	
14330_831-7734	14330_831-7734	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1	\$4	Each	10%	\$4	Other	F1	
14330_831-7735	14330_831-7735	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2	\$8	Each	10%	\$7	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14330 831-7736	14330 831-7736	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3	\$12	Each	10%	\$11	Other	F1	
14330 831-7737	14330 831-7737	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4	\$16	Each	10%	\$14	Other	F1	
14330 831-7738	14330 831-7738	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5	\$20	Each	10%	\$18	Other	F1	
14330 831-7739	14330 831-7739	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6	\$24	Each	10%	\$22	Other	F1	
14330 831-7740	14330 831-7740	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1	
14330 831-7741	14330 831-7741	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1	
14330 831-7742	14330 831-7742	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1	
14330 831-7743	14330 831-7743	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1	
14330 831-7744	14330 831-7744	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1	
14330 831-7745	14330 831-7745	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1	
14330 831-7746	14330 831-7746	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1	
14330 831-7747	14330 831-7747	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1	
14330 831-7748	14330 831-7748	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1	
14330 831-7749	14330 831-7749	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1	
14330 831-7750	14330 831-7750	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$284	Each	10%	\$255	Other	F1	
14330 831-7751	14330 831-7751	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-	\$340	Each	10%	\$306	Other	F1	
14330 831-7752	14330 831-7752	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1	
14330 831-7753	14330 831-7753	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$120	Each	10%	\$108	Other	F1	
14330 831-7754	14330 831-7754	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$180	Each	10%	\$162	Other	F1	
14330 831-7755	14330 831-7755	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$239	Each	10%	\$215	Other	F1	
14330 831-7756	14330 831-7756	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$299	Each	10%	\$269	Other	F1	
14330 831-7757	14330 831-7757	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 6 Years	\$359	Each	10%	\$323	Other	F1	
14330 831-7758	14330 831-7758	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$63	Each	10%	\$57	Other	F1	
14330 831-7759	14330 831-7759	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$126	Each	10%	\$113	Other	F1	
14330 831-7760	14330 831-7760	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$189	Each	10%	\$170	Other	F1	
14330 831-7761	14330 831-7761	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$252	Each	10%	\$227	Other	F1	
14330 831-7762	14330 831-7762	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$315	Each	10%	\$284	Other	F1	
14330 831-7763	14330 831-7763	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$378	Each	10%	\$340	Other	F1	
14330 831-7764	14330 831-7764	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14330 831-7765	14330 831-7765	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14330 831-7766	14330 831-7766	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1	
14330 831-7767	14330 831-7767	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1	
14330 831-7768	14330 831-7768	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1	
14330 831-7769	14330 831-7769	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1	
14330 831-7770	14330 831-7770	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14330 831-7771	14330 831-7771	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	
14330 831-7772	14330 831-7772	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7773	14330 831-7773	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7774	14330 831-7774	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7775	14330 831-7775	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7776	14330 831-7776	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7777	14330 831-7777	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7778	14330 831-7778	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7779	14330 831-7779	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7780	14330 831-7780	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7781	14330 831-7781	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1	
14330 831-7782	14330 831-7782	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1	
14330 831-7783	14330 831-7783	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330_831-7784	14330_831-7784	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14330_831-7785	14330_831-7785	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14330_831-7786	14330_831-7786	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14330_831-7787	14330_831-7787	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14330_831-8688	14330_831-8688	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$2,334	Each	10%	\$2,100	Other	F1
14330_831-8689	14330_831-8689	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,917	Each	10%	\$2,625	Other	F1
14330_831-8690	14330_831-8690	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$3,209	Each	10%	\$2,888	Other	F1
14330_831-8691	14330_831-8691	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$3,501	Each	10%	\$3,151	Other	F1
14330_831-8692	14330_831-8692	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$900	Each	10%	\$810	Other	F1
14330_831-8693	14330_831-8693	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,125	Each	10%	\$1,013	Other	F1
14330_831-8694	14330_831-8694	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,238	Each	10%	\$1,114	Other	F1
14330_831-8695	14330_831-8695	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,350	Each	10%	\$1,215	Other	F1
14330_831-8696	14330_831-8696	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$716	Each	10%	\$644	Other	F1
14330_831-8697	14330_831-8697	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$805	Each	10%	\$725	Other	F1
14330_831-8698	14330_831-8698	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$850	Each	10%	\$765	Other	F1
14330_831-8699	14330_831-8699	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$894	Each	10%	\$805	Other	F1
14330_831-8700	14330_831-8700	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$899	Each	10%	\$809	Other	F1
14330_831-8701	14330_831-8701	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,011	Each	10%	\$910	Other	F1
14330_831-8702	14330_831-8702	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,067	Each	10%	\$960	Other	F1
14330_831-8703	14330_831-8703	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,123	Each	10%	\$1,011	Other	F1
14330_831-8704	14330_831-8704	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$1,799	Each	10%	\$1,619	Other	F1
14330_831-8705	14330_831-8705	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,024	Each	10%	\$1,821	Other	F1
14330_831-8706	14330_831-8706	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$2,136	Each	10%	\$1,922	Other	F1
14330_831-8707	14330_831-8707	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$2,248	Each	10%	\$2,024	Other	F1
14330_831-8708	14330_831-8708	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14330_831-8709	14330_831-8709	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14330_831-8710	14330_831-8710	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14330_831-8711	14330_831-8711	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14330_831-8712	14330_831-8712	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$295	Each	10%	\$265	Other	F1
14330_831-8713	14330_831-8713	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$332	Each	10%	\$299	Other	F1
14330_831-8714	14330_831-8714	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$350	Each	10%	\$315	Other	F1
14330_831-8715	14330_831-8715	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$369	Each	10%	\$332	Other	F1
14330_831-8716	14330_831-8716	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14330_831-8717	14330_831-8717	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14330_831-8718	14330_831-8718	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14330_831-8719	14330_831-8719	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14330_831-8720	14330_831-8720	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14330_831-8721	14330_831-8721	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14330_831-8722	14330_831-8722	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14330_831-8723	14330_831-8723	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14330_831-8724	14330_831-8724	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$204	Each	10%	\$183	Other	F1
14330_831-8725	14330_831-8725	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$229	Each	10%	\$206	Other	F1
14330_831-8726	14330_831-8726	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$242	Each	10%	\$218	Other	F1
14330_831-8727	14330_831-8727	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$254	Each	10%	\$229	Other	F1
14330_831-8728	14330_831-8728	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$655	Each	10%	\$590	Other	F1
14330_831-8729	14330_831-8729	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$737	Each	10%	\$664	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330_831-8730	14330_831-8730	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$778	Each	10%	\$701	Other	F1
14330_831-8731	14330_831-8731	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$819	Each	10%	\$737	Other	F1
14330_831-8732	14330_831-8732	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$204	Each	10%	\$183	Other	F1
14330_831-8733	14330_831-8733	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$229	Each	10%	\$206	Other	F1
14330_831-8734	14330_831-8734	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$242	Each	10%	\$218	Other	F1
14330_831-8735	14330_831-8735	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$254	Each	10%	\$229	Other	F1
14330_831-8736	14330_831-8736	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-8737	14330_831-8737	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-8738	14330_831-8738	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14330_831-8739	14330_831-8739	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-8740	14330_831-8740	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-8741	14330_831-8741	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8742	14330_831-8742	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-8743	14330_831-8743	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-8744	14330_831-8744	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8745	14330_831-8745	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8746	14330_831-8746	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8747	14330_831-8747	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8808	14330_831-8808	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8809	14330_831-8809	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8810	14330_831-8810	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8811	14330_831-8811	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8812	14330_831-8812	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-8813	14330_831-8813	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-8814	14330_831-8814	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-8815	14330_831-8815	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-8816	14330_831-8816	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$2,334	Each	10%	\$2,100	Other	F1
14330_831-8817	14330_831-8817	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$2,917	Each	10%	\$2,625	Other	F1
14330_831-8818	14330_831-8818	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$3,209	Each	10%	\$2,888	Other	F1
14330_831-8819	14330_831-8819	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$3,501	Each	10%	\$3,151	Other	F1
14330_831-8820	14330_831-8820	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$900	Each	10%	\$810	Other	F1
14330_831-8821	14330_831-8821	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$1,125	Each	10%	\$1,013	Other	F1
14330_831-8822	14330_831-8822	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$1,238	Each	10%	\$1,114	Other	F1
14330_831-8823	14330_831-8823	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$1,350	Each	10%	\$1,215	Other	F1
14330_831-8824	14330_831-8824	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$716	Each	10%	\$644	Other	F1
14330_831-8825	14330_831-8825	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$805	Each	10%	\$725	Other	F1
14330_831-8826	14330_831-8826	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$850	Each	10%	\$765	Other	F1
14330_831-8827	14330_831-8827	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$894	Each	10%	\$805	Other	F1
14330_831-8828	14330_831-8828	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$899	Each	10%	\$809	Other	F1
14330_831-8829	14330_831-8829	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,011	Each	10%	\$910	Other	F1
14330_831-8830	14330_831-8830	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$1,067	Each	10%	\$960	Other	F1
14330_831-8831	14330_831-8831	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$1,123	Each	10%	\$1,011	Other	F1
14330_831-8832	14330_831-8832	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$1,799	Each	10%	\$1,619	Other	F1
14330_831-8833	14330_831-8833	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,024	Each	10%	\$1,821	Other	F1
14330_831-8834	14330_831-8834	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$2,136	Each	10%	\$1,922	Other	F1
14330_831-8835	14330_831-8835	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$2,248	Each	10%	\$2,024	Other	F1
14330_831-8836	14330_831-8836	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14330_831-8837	14330_831-8837	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14330_831-8838	14330_831-8838	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14330_831-8839	14330_831-8839	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14330_831-8840	14330_831-8840	Storage Unstructured	ProSupport Next Business Day SnapshotQ Base Software Support-Maintenance	\$295	Each	10%	\$265	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-8841	14330 831-8841	Storage Unstructured	ProSupport Mission Critical SnapshotQ Base Software Support-Maintenance	\$332	Each	10%	\$299	Other	F1
14330 831-8842	14330 831-8842	Storage Unstructured	ProSupport Plus Next Business Day SnapshotQ Base Software Support-Maintenance	\$350	Each	10%	\$315	Other	F1
14330 831-8843	14330 831-8843	Storage Unstructured	ProSupport Plus Mission Critical SnapshotQ Base Software Support-Maintenance	\$369	Each	10%	\$332	Other	F1
14330 831-8844	14330 831-8844	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14330 831-8845	14330 831-8845	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14330 831-8846	14330 831-8846	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14330 831-8847	14330 831-8847	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14330 831-8848	14330 831-8848	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$500	Each	10%	\$450	Other	F1
14330 831-8849	14330 831-8849	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$563	Each	10%	\$506	Other	F1
14330 831-8850	14330 831-8850	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$594	Each	10%	\$534	Other	F1
14330 831-8851	14330 831-8851	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$625	Each	10%	\$563	Other	F1
14330 831-8852	14330 831-8852	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$204	Each	10%	\$183	Other	F1
14330 831-8853	14330 831-8853	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$229	Each	10%	\$206	Other	F1
14330 831-8854	14330 831-8854	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$242	Each	10%	\$218	Other	F1
14330 831-8855	14330 831-8855	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$254	Each	10%	\$229	Other	F1
14330 831-8856	14330 831-8856	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$655	Each	10%	\$590	Other	F1
14330 831-8857	14330 831-8857	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$737	Each	10%	\$664	Other	F1
14330 831-8858	14330 831-8858	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$778	Each	10%	\$701	Other	F1
14330 831-8859	14330 831-8859	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$819	Each	10%	\$737	Other	F1
14330 831-8860	14330 831-8860	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$204	Each	10%	\$183	Other	F1
14330 831-8861	14330 831-8861	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$229	Each	10%	\$206	Other	F1
14330 831-8862	14330 831-8862	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$242	Each	10%	\$218	Other	F1
14330 831-8863	14330 831-8863	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$254	Each	10%	\$229	Other	F1
14330 831-8864	14330 831-8864	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8865	14330 831-8865	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8866	14330 831-8866	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8867	14330 831-8867	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8928	14330 831-8928	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8929	14330 831-8929	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8930	14330 831-8930	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8931	14330 831-8931	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8932	14330 831-8932	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8933	14330 831-8933	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8934	14330 831-8934	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8935	14330 831-8935	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8936	14330 831-8936	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8937	14330 831-8937	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8938	14330 831-8938	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8939	14330 831-8939	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8940	14330 831-8940	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8941	14330 831-8941	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8942	14330 831-8942	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8943	14330 831-8943	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-8944	14330 831-8944	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$60	Each	10%	\$54	Other	F1
14330 831-8945	14330 831-8945	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$119	Each	10%	\$107	Other	F1
14330 831-8946	14330 831-8946	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$179	Each	10%	\$161	Other	F1
14330 831-8947	14330 831-8947	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$238	Each	10%	\$214	Other	F1
14330 831-8948	14330 831-8948	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$298	Each	10%	\$268	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14330 831-8949	14330 831-8949	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 75 Months	\$357	Each	10%	\$321	Other	F1
14330 831-8950	14330 831-8950	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$74	Each	10%	\$67	Other	F1
14330 831-8951	14330 831-8951	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$149	Each	10%	\$134	Other	F1
14330 831-8952	14330 831-8952	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$223	Each	10%	\$201	Other	F1
14330 831-8953	14330 831-8953	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$298	Each	10%	\$268	Other	F1
14330 831-8954	14330 831-8954	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$372	Each	10%	\$335	Other	F1
14330 831-8955	14330 831-8955	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 75 Months	\$446	Each	10%	\$402	Other	F1
14330 831-8956	14330 831-8956	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 15 Months	\$82	Each	10%	\$74	Other	F1
14330 831-8957	14330 831-8957	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 27 Months	\$164	Each	10%	\$147	Other	F1
14330 831-8958	14330 831-8958	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 39 Months	\$245	Each	10%	\$221	Other	F1
14330 831-8959	14330 831-8959	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 51 Months	\$327	Each	10%	\$295	Other	F1
14330 831-8960	14330 831-8960	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 63 Months	\$409	Each	10%	\$368	Other	F1
14330 831-8961	14330 831-8961	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 75 Months	\$491	Each	10%	\$442	Other	F1
14330 831-8962	14330 831-8962	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 15 Months	\$89	Each	10%	\$80	Other	F1
14330 831-8963	14330 831-8963	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 27 Months	\$179	Each	10%	\$161	Other	F1
14330 831-8964	14330 831-8964	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 39 Months	\$268	Each	10%	\$241	Other	F1
14330 831-8965	14330 831-8965	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 51 Months	\$357	Each	10%	\$321	Other	F1
14330 831-8966	14330 831-8966	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 63 Months	\$446	Each	10%	\$402	Other	F1
14330 831-8967	14330 831-8967	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 75 Months	\$536	Each	10%	\$482	Other	F1
14330 831-8968	14330 831-8968	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 15 Months	\$9	Each	10%	\$8	Other	F1
14330 831-8969	14330 831-8969	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$17	Each	10%	\$16	Other	F1
14330 831-8970	14330 831-8970	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$26	Each	10%	\$23	Other	F1
14330 831-8971	14330 831-8971	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 51 Months	\$43	Each	10%	\$39	Other	F1
14330 831-8972	14330 831-8972	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$52	Each	10%	\$47	Other	F1
14330 831-8973	14330 831-8973	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 75 Months	\$60	Each	10%	\$54	Other	F1
14330 831-8974	14330 831-8974	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 15 Months	\$10	Each	10%	\$9	Other	F1
14330 831-8975	14330 831-8975	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 27 Months	\$19	Each	10%	\$17	Other	F1
14330 831-8976	14330 831-8976	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 39 Months	\$29	Each	10%	\$26	Other	F1
14330 831-8977	14330 831-8977	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 51 Months	\$49	Each	10%	\$44	Other	F1
14330 831-8978	14330 831-8978	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 63 Months	\$58	Each	10%	\$52	Other	F1
14330 831-8979	14330 831-8979	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 75 Months	\$68	Each	10%	\$61	Other	F1
14330 831-8980	14330 831-8980	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 15 Months	\$10	Each	10%	\$9	Other	F1
14330 831-8981	14330 831-8981	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 27 Months	\$21	Each	10%	\$18	Other	F1
14330 831-8982	14330 831-8982	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 39 Months	\$31	Each	10%	\$28	Other	F1
14330 831-8983	14330 831-8983	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 51 Months	\$51	Each	10%	\$46	Other	F1
14330 831-8984	14330 831-8984	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 63 Months	\$62	Each	10%	\$55	Other	F1
14330 831-8985	14330 831-8985	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 75 Months	\$72	Each	10%	\$65	Other	F1
14330 831-8986	14330 831-8986	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 15 Months	\$11	Each	10%	\$10	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-8987	14330 831-8987	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 27 Months	\$22	Each	10%	\$19	Other	F1
14330 831-8988	14330 831-8988	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 39 Months	\$32	Each	10%	\$29	Other	F1
14330 831-8989	14330 831-8989	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 51 Months	\$54	Each	10%	\$49	Other	F1
14330 831-8990	14330 831-8990	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 63 Months	\$65	Each	10%	\$58	Other	F1
14330 831-8991	14330 831-8991	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 75 Months	\$76	Each	10%	\$68	Other	F1
14330 831-8992	14330 831-8992	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$11	Each	10%	\$10	Other	F1
14330 831-8993	14330 831-8993	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$22	Each	10%	\$19	Other	F1
14330 831-8994	14330 831-8994	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$32	Each	10%	\$29	Other	F1
14330 831-8995	14330 831-8995	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$54	Each	10%	\$49	Other	F1
14330 831-8996	14330 831-8996	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$65	Each	10%	\$58	Other	F1
14330 831-8997	14330 831-8997	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 75 Months	\$76	Each	10%	\$68	Other	F1
14330 831-8998	14330 831-8998	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$12	Each	10%	\$11	Other	F1
14330 831-8999	14330 831-8999	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$24	Each	10%	\$22	Other	F1
14330 831-9000	14330 831-9000	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$36	Each	10%	\$33	Other	F1
14330 831-9001	14330 831-9001	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$61	Each	10%	\$55	Other	F1
14330 831-9002	14330 831-9002	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$73	Each	10%	\$66	Other	F1
14330 831-9003	14330 831-9003	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 75 Months	\$85	Each	10%	\$77	Other	F1
14330 831-9004	14330 831-9004	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$13	Each	10%	\$12	Other	F1
14330 831-9005	14330 831-9005	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$26	Each	10%	\$23	Other	F1
14330 831-9006	14330 831-9006	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$38	Each	10%	\$35	Other	F1
14330 831-9007	14330 831-9007	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$64	Each	10%	\$58	Other	F1
14330 831-9008	14330 831-9008	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$77	Each	10%	\$69	Other	F1
14330 831-9009	14330 831-9009	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 75 Months	\$90	Each	10%	\$81	Other	F1
14330 831-9010	14330 831-9010	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 15 Months	\$14	Each	10%	\$12	Other	F1
14330 831-9011	14330 831-9011	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 27 Months	\$27	Each	10%	\$24	Other	F1
14330 831-9012	14330 831-9012	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 39 Months	\$41	Each	10%	\$36	Other	F1
14330 831-9013	14330 831-9013	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 51 Months	\$68	Each	10%	\$61	Other	F1
14330 831-9014	14330 831-9014	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 63 Months	\$81	Each	10%	\$73	Other	F1
14330 831-9015	14330 831-9015	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 75 Months	\$95	Each	10%	\$85	Other	F1
14330 831-9016	14330 831-9016	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 15 Months	\$22	Each	10%	\$19	Other	F1
14330 831-9017	14330 831-9017	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 27 Months	\$43	Each	10%	\$39	Other	F1
14330 831-9018	14330 831-9018	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 39 Months	\$65	Each	10%	\$58	Other	F1
14330 831-9019	14330 831-9019	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 51 Months	\$108	Each	10%	\$97	Other	F1
14330 831-9020	14330 831-9020	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 63 Months	\$130	Each	10%	\$117	Other	F1
14330 831-9021	14330 831-9021	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 75 Months	\$151	Each	10%	\$136	Other	F1
14330 831-9022	14330 831-9022	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 15 Months	\$24	Each	10%	\$22	Other	F1
14330 831-9023	14330 831-9023	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 27 Months	\$49	Each	10%	\$44	Other	F1
14330 831-9024	14330 831-9024	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 39 Months	\$73	Each	10%	\$66	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-9025	14330 831-9025	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 51 Months	\$122	Each	10%	\$109	Other	F1
14330 831-9026	14330 831-9026	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 63 Months	\$146	Each	10%	\$131	Other	F1
14330 831-9027	14330 831-9027	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 75 Months	\$170	Each	10%	\$153	Other	F1
14330 831-9028	14330 831-9028	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 15 Months	\$26	Each	10%	\$23	Other	F1
14330 831-9029	14330 831-9029	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 27 Months	\$51	Each	10%	\$46	Other	F1
14330 831-9030	14330 831-9030	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 39 Months	\$77	Each	10%	\$69	Other	F1
14330 831-9031	14330 831-9031	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 51 Months	\$128	Each	10%	\$115	Other	F1
14330 831-9032	14330 831-9032	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 63 Months	\$154	Each	10%	\$139	Other	F1
14330 831-9033	14330 831-9033	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 75 Months	\$180	Each	10%	\$162	Other	F1
14330 831-9034	14330 831-9034	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 15 Months	\$27	Each	10%	\$24	Other	F1
14330 831-9035	14330 831-9035	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 27 Months	\$54	Each	10%	\$49	Other	F1
14330 831-9036	14330 831-9036	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 39 Months	\$81	Each	10%	\$73	Other	F1
14330 831-9037	14330 831-9037	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 51 Months	\$135	Each	10%	\$122	Other	F1
14330 831-9038	14330 831-9038	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 63 Months	\$162	Each	10%	\$146	Other	F1
14330 831-9039	14330 831-9039	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 75 Months	\$189	Each	10%	\$170	Other	F1
14330 831-9040	14330 831-9040	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 15 Months	\$6	Each	10%	\$5	Other	F1
14330 831-9041	14330 831-9041	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 27 Months	\$12	Each	10%	\$11	Other	F1
14330 831-9042	14330 831-9042	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 39 Months	\$18	Each	10%	\$16	Other	F1
14330 831-9043	14330 831-9043	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 51 Months	\$30	Each	10%	\$27	Other	F1
14330 831-9044	14330 831-9044	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 63 Months	\$36	Each	10%	\$32	Other	F1
14330 831-9045	14330 831-9045	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 75 Months	\$42	Each	10%	\$38	Other	F1
14330 831-9046	14330 831-9046	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14330 831-9047	14330 831-9047	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$12	Other	F1
14330 831-9108	14330 831-9108	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 39 Months	\$20	Each	10%	\$18	Other	F1
14330 831-9109	14330 831-9109	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 51 Months	\$34	Each	10%	\$30	Other	F1
14330 831-9110	14330 831-9110	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 63 Months	\$41	Each	10%	\$36	Other	F1
14330 831-9111	14330 831-9111	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 75 Months	\$47	Each	10%	\$43	Other	F1
14330 831-9112	14330 831-9112	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14330 831-9113	14330 831-9113	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$13	Other	F1
14330 831-9114	14330 831-9114	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 39 Months	\$21	Each	10%	\$19	Other	F1
14330 831-9115	14330 831-9115	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 51 Months	\$36	Each	10%	\$32	Other	F1
14330 831-9116	14330 831-9116	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 63 Months	\$43	Each	10%	\$38	Other	F1
14330 831-9117	14330 831-9117	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 75 Months	\$50	Each	10%	\$45	Other	F1
14330 831-9118	14330 831-9118	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 15 Months	\$8	Each	10%	\$7	Other	F1
14330 831-9119	14330 831-9119	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 27 Months	\$15	Each	10%	\$14	Other	F1
14330 831-9120	14330 831-9120	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 39 Months	\$23	Each	10%	\$20	Other	F1
14330 831-9121	14330 831-9121	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 51 Months	\$38	Each	10%	\$34	Other	F1
14330 831-9122	14330 831-9122	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 63 Months	\$45	Each	10%	\$41	Other	F1
14330 831-9123	14330 831-9123	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 75 Months	\$53	Each	10%	\$47	Other	F1
14330 831-9124	14330 831-9124	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$4	Each	10%	\$3	Other	F1
14330 831-9125	14330 831-9125	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$7	Each	10%	\$6	Other	F1
14330 831-9126	14330 831-9126	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$11	Each	10%	\$10	Other	F1
14330 831-9127	14330 831-9127	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$18	Each	10%	\$16	Other	F1
14330 831-9128	14330 831-9128	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$22	Each	10%	\$19	Other	F1
14330 831-9129	14330 831-9129	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$25	Each	10%	\$23	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330_831-9130	14330_831-9130	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 15 Months	\$4	Each	10%	\$4	Other	F1
14330_831-9131	14330_831-9131	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 27 Months	\$8	Each	10%	\$7	Other	F1
14330_831-9132	14330_831-9132	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 39 Months	\$12	Each	10%	\$11	Other	F1
14330_831-9133	14330_831-9133	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 51 Months	\$20	Each	10%	\$18	Other	F1
14330_831-9134	14330_831-9134	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$24	Each	10%	\$22	Other	F1
14330_831-9135	14330_831-9135	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$28	Each	10%	\$26	Other	F1
14330_831-9136	14330_831-9136	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$4	Each	10%	\$4	Other	F1
14330_831-9137	14330_831-9137	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$9	Each	10%	\$8	Other	F1
14330_831-9138	14330_831-9138	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$13	Each	10%	\$12	Other	F1
14330_831-9139	14330_831-9139	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$21	Each	10%	\$19	Other	F1
14330_831-9140	14330_831-9140	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$26	Each	10%	\$23	Other	F1
14330_831-9141	14330_831-9141	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-	\$30	Each	10%	\$27	Other	F1
14330_831-9142	14330_831-9142	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance	\$5	Each	10%	\$4	Other	F1
14330_831-9143	14330_831-9143	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance	\$9	Each	10%	\$8	Other	F1
14330_831-9144	14330_831-9144	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance	\$14	Each	10%	\$12	Other	F1
14330_831-9145	14330_831-9145	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance	\$23	Each	10%	\$20	Other	F1
14330_831-9146	14330_831-9146	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 63 Months	\$27	Each	10%	\$24	Other	F1
14330_831-9147	14330_831-9147	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 75 Months	\$32	Each	10%	\$28	Other	F1
14330_831-9148	14330_831-9148	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 15 Months	\$6	Each	10%	\$5	Other	F1
14330_831-9149	14330_831-9149	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 27 Months	\$12	Each	10%	\$11	Other	F1
14330_831-9150	14330_831-9150	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 39 Months	\$18	Each	10%	\$16	Other	F1
14330_831-9151	14330_831-9151	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 51 Months	\$30	Each	10%	\$27	Other	F1
14330_831-9152	14330_831-9152	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 63 Months	\$36	Each	10%	\$32	Other	F1
14330_831-9153	14330_831-9153	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 75 Months	\$42	Each	10%	\$38	Other	F1
14330_831-9154	14330_831-9154	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14330_831-9155	14330_831-9155	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$12	Other	F1
14330_831-9156	14330_831-9156	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 39 Months	\$20	Each	10%	\$18	Other	F1
14330_831-9157	14330_831-9157	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 51 Months	\$34	Each	10%	\$30	Other	F1
14330_831-9158	14330_831-9158	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 63 Months	\$41	Each	10%	\$36	Other	F1
14330_831-9159	14330_831-9159	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 75 Months	\$47	Each	10%	\$43	Other	F1
14330_831-9160	14330_831-9160	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$7	Each	10%	\$6	Other	F1
14330_831-9161	14330_831-9161	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$14	Each	10%	\$13	Other	F1
14330_831-9162	14330_831-9162	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$21	Each	10%	\$19	Other	F1
14330_831-9163	14330_831-9163	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$36	Each	10%	\$32	Other	F1
14330_831-9164	14330_831-9164	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$43	Each	10%	\$38	Other	F1
14330_831-9165	14330_831-9165	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-	\$50	Each	10%	\$45	Other	F1
14330_831-9166	14330_831-9166	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$8	Each	10%	\$7	Other	F1
14330_831-9167	14330_831-9167	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$15	Each	10%	\$14	Other	F1
14330_831-9228	14330_831-9228	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$23	Each	10%	\$20	Other	F1
14330_831-9229	14330_831-9229	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance	\$38	Each	10%	\$34	Other	F1
14330_831-9230	14330_831-9230	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 63 Months	\$45	Each	10%	\$41	Other	F1
14330_831-9231	14330_831-9231	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 75 Months	\$53	Each	10%	\$47	Other	F1
14330_831-9232	14330_831-9232	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 15 Months	\$6	Each	10%	\$5	Other	F1
14330_831-9233	14330_831-9233	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 27 Months	\$12	Each	10%	\$11	Other	F1
14330_831-9234	14330_831-9234	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 39 Months	\$18	Each	10%	\$16	Other	F1
14330_831-9235	14330_831-9235	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 51 Months	\$30	Each	10%	\$27	Other	F1
14330_831-9236	14330_831-9236	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 63 Months	\$36	Each	10%	\$32	Other	F1
14330_831-9237	14330_831-9237	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 75 Months	\$42	Each	10%	\$38	Other	F1
14330_831-9238	14330_831-9238	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14330_831-9239	14330_831-9239	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$12	Other	F1
14330_831-9240	14330_831-9240	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$20	Each	10%	\$18	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-9241	14330 831-9241	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$34	Each	10%	\$30	Other	F1
14330 831-9242	14330 831-9242	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 63 Months	\$41	Each	10%	\$36	Other	F1
14330 831-9243	14330 831-9243	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 75 Months	\$47	Each	10%	\$43	Other	F1
14330 831-9244	14330 831-9244	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 15 Months	\$7	Each	10%	\$6	Other	F1
14330 831-9245	14330 831-9245	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 27 Months	\$14	Each	10%	\$13	Other	F1
14330 831-9246	14330 831-9246	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 39 Months	\$21	Each	10%	\$19	Other	F1
14330 831-9247	14330 831-9247	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 51 Months	\$36	Each	10%	\$32	Other	F1
14330 831-9248	14330 831-9248	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 63 Months	\$43	Each	10%	\$38	Other	F1
14330 831-9249	14330 831-9249	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 75 Months	\$50	Each	10%	\$45	Other	F1
14330 831-9250	14330 831-9250	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 15 Months	\$8	Each	10%	\$7	Other	F1
14330 831-9251	14330 831-9251	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 27 Months	\$15	Each	10%	\$14	Other	F1
14330 831-9252	14330 831-9252	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 39 Months	\$23	Each	10%	\$20	Other	F1
14330 831-9253	14330 831-9253	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 51 Months	\$38	Each	10%	\$34	Other	F1
14330 831-9254	14330 831-9254	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 63 Months	\$45	Each	10%	\$41	Other	F1
14330 831-9255	14330 831-9255	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 75 Months	\$53	Each	10%	\$47	Other	F1
14330 831-9256	14330 831-9256	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 15 Months	\$2	Each	10%	\$2	Other	F1
14330 831-9257	14330 831-9257	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 27 Months	\$5	Each	10%	\$4	Other	F1
14330 831-9258	14330 831-9258	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 39 Months	\$7	Each	10%	\$6	Other	F1
14330 831-9259	14330 831-9259	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 51 Months	\$12	Each	10%	\$11	Other	F1
14330 831-9260	14330 831-9260	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 63 Months	\$14	Each	10%	\$13	Other	F1
14330 831-9261	14330 831-9261	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 75 Months	\$17	Each	10%	\$15	Other	F1
14330 831-9262	14330 831-9262	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 15 Months	\$3	Each	10%	\$2	Other	F1
14330 831-9263	14330 831-9263	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 27 Months	\$5	Each	10%	\$5	Other	F1
14330 831-9264	14330 831-9264	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 39 Months	\$8	Each	10%	\$7	Other	F1
14330 831-9265	14330 831-9265	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 51 Months	\$14	Each	10%	\$12	Other	F1
14330 831-9266	14330 831-9266	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 63 Months	\$16	Each	10%	\$15	Other	F1
14330 831-9267	14330 831-9267	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 75 Months	\$19	Each	10%	\$17	Other	F1
14330 831-9268	14330 831-9268	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 15 Months	\$3	Each	10%	\$3	Other	F1
14330 831-9269	14330 831-9269	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 27 Months	\$6	Each	10%	\$5	Other	F1
14330 831-9270	14330 831-9270	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 39 Months	\$9	Each	10%	\$8	Other	F1
14330 831-9271	14330 831-9271	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 51 Months	\$14	Each	10%	\$13	Other	F1
14330 831-9272	14330 831-9272	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 63 Months	\$17	Each	10%	\$15	Other	F1
14330 831-9273	14330 831-9273	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 75 Months	\$20	Each	10%	\$18	Other	F1
14330 831-9274	14330 831-9274	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 15 Months	\$3	Each	10%	\$3	Other	F1
14330 831-9275	14330 831-9275	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 27 Months	\$6	Each	10%	\$5	Other	F1
14330 831-9276	14330 831-9276	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 39 Months	\$9	Each	10%	\$8	Other	F1
14330 831-9277	14330 831-9277	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 51 Months	\$15	Each	10%	\$14	Other	F1
14330 831-9278	14330 831-9278	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 63 Months	\$18	Each	10%	\$16	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-9279	14330 831-9279	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 75 Months	\$21	Each	10%	\$19	Other	F1
14330 831-9280	14330 831-9280	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$36	Each	10%	\$33	Other	F1
14330 831-9281	14330 831-9281	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$73	Each	10%	\$66	Other	F1
14330 831-9282	14330 831-9282	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$109	Each	10%	\$98	Other	F1
14330 831-9283	14330 831-9283	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$182	Each	10%	\$164	Other	F1
14330 831-9284	14330 831-9284	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance	\$219	Each	10%	\$197	Other	F1
14330 831-9285	14330 831-9285	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 75 Months	\$255	Each	10%	\$230	Other	F1
14330 831-9286	14330 831-9286	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 15 Months	\$41	Each	10%	\$37	Other	F1
14330 831-9287	14330 831-9287	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 27 Months	\$82	Each	10%	\$74	Other	F1
14330 831-9348	14330 831-9348	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 39 Months	\$123	Each	10%	\$111	Other	F1
14330 831-9349	14330 831-9349	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 51 Months	\$205	Each	10%	\$184	Other	F1
14330 831-9350	14330 831-9350	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 63 Months	\$246	Each	10%	\$221	Other	F1
14330 831-9351	14330 831-9351	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 75 Months	\$287	Each	10%	\$258	Other	F1
14330 831-9352	14330 831-9352	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 15 Months	\$43	Each	10%	\$39	Other	F1
14330 831-9353	14330 831-9353	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 27 Months	\$87	Each	10%	\$78	Other	F1
14330 831-9354	14330 831-9354	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 39 Months	\$130	Each	10%	\$117	Other	F1
14330 831-9355	14330 831-9355	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 51 Months	\$216	Each	10%	\$195	Other	F1
14330 831-9356	14330 831-9356	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 63 Months	\$260	Each	10%	\$234	Other	F1
14330 831-9357	14330 831-9357	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 75 Months	\$303	Each	10%	\$273	Other	F1
14330 831-9358	14330 831-9358	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 15 Months	\$46	Each	10%	\$41	Other	F1
14330 831-9359	14330 831-9359	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 27 Months	\$91	Each	10%	\$82	Other	F1
14330 831-9360	14330 831-9360	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$137	Each	10%	\$123	Other	F1
14330 831-9361	14330 831-9361	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$228	Each	10%	\$205	Other	F1
14330 831-9362	14330 831-9362	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$273	Each	10%	\$246	Other	F1
14330 831-9363	14330 831-9363	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance	\$319	Each	10%	\$287	Other	F1
14330 831-9364	14330 831-9364	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 15 Months	\$2	Each	10%	\$2	Other	F1
14330 831-9365	14330 831-9365	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 27 Months	\$5	Each	10%	\$4	Other	F1
14330 831-9366	14330 831-9366	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 39 Months	\$7	Each	10%	\$6	Other	F1
14330 831-9367	14330 831-9367	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 51 Months	\$12	Each	10%	\$11	Other	F1
14330 831-9368	14330 831-9368	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 63 Months	\$14	Each	10%	\$13	Other	F1
14330 831-9369	14330 831-9369	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 75 Months	\$17	Each	10%	\$15	Other	F1
14330 831-9370	14330 831-9370	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 15 Months	\$3	Each	10%	\$2	Other	F1
14330 831-9371	14330 831-9371	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 27 Months	\$5	Each	10%	\$5	Other	F1
14330 831-9372	14330 831-9372	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 39 Months	\$8	Each	10%	\$7	Other	F1
14330 831-9373	14330 831-9373	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 51 Months	\$14	Each	10%	\$12	Other	F1
14330 831-9374	14330 831-9374	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 63 Months	\$16	Each	10%	\$15	Other	F1
14330 831-9375	14330 831-9375	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 75 Months	\$19	Each	10%	\$17	Other	F1
14330 831-9376	14330 831-9376	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 15 Months	\$3	Each	10%	\$3	Other	F1
14330 831-9377	14330 831-9377	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 27 Months	\$6	Each	10%	\$5	Other	F1
14330 831-9378	14330 831-9378	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 39 Months	\$9	Each	10%	\$8	Other	F1
14330 831-9379	14330 831-9379	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 51 Months	\$14	Each	10%	\$13	Other	F1
14330 831-9380	14330 831-9380	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$17	Each	10%	\$15	Other	F1
14330 831-9381	14330 831-9381	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance	\$20	Each	10%	\$18	Other	F1
14330 831-9382	14330 831-9382	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 15 Months	\$3	Each	10%	\$3	Other	F1
14330 831-9383	14330 831-9383	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 27 Months	\$6	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM					ALJP Category (REQUIRED) use drop-down	Column I/Column K	
14330 831-9384	14330 831-9384	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 39 Months	\$9	Each	10%			\$8	Other	F1	
14330 831-9385	14330 831-9385	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 63 Months	\$15	Each	10%			\$14	Other	F1	
14330 831-9386	14330 831-9386	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 75 Months	\$21	Each	10%			\$19	Other	F1	
14330 831-9387	14330 831-9387	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 15 Months	\$38	Each	10%			\$34	Other	F1	
14330 831-9388	14330 831-9388	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 27 Months	\$76	Each	10%			\$68	Other	F1	
14330 831-9389	14330 831-9389	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 39 Months	\$113	Each	10%			\$102	Other	F1	
14330 831-9391	14330 831-9391	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 51 Months	\$189	Each	10%			\$170	Other	F1	
14330 831-9392	14330 831-9392	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 63 Months	\$227	Each	10%			\$204	Other	F1	
14330 831-9393	14330 831-9393	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 75 Months	\$265	Each	10%			\$238	Other	F1	
14330 831-9394	14330 831-9394	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 15 Months	\$43	Each	10%			\$38	Other	F1	
14330 831-9395	14330 831-9395	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 27 Months	\$85	Each	10%			\$77	Other	F1	
14330 831-9396	14330 831-9396	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 39 Months	\$128	Each	10%			\$115	Other	F1	
14330 831-9397	14330 831-9397	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 51 Months	\$213	Each	10%			\$191	Other	F1	
14330 831-9398	14330 831-9398	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 63 Months	\$255	Each	10%			\$230	Other	F1	
14330 831-9399	14330 831-9399	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 75 Months	\$298	Each	10%			\$268	Other	F1	
14330 831-9400	14330 831-9400	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$45	Each	10%			\$40	Other	F1	
14330 831-9401	14330 831-9401	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$90	Each	10%			\$81	Other	F1	
14330 831-9402	14330 831-9402	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$135	Each	10%			\$121	Other	F1	
14330 831-9403	14330 831-9403	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$224	Each	10%			\$202	Other	F1	
14330 831-9404	14330 831-9404	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$269	Each	10%			\$242	Other	F1	
14330 831-9405	14330 831-9405	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-	\$314	Each	10%			\$283	Other	F1	
14330 831-9406	14330 831-9406	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$47	Each	10%			\$43	Other	F1	
14330 831-9407	14330 831-9407	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$95	Each	10%			\$85	Other	F1	
14330 831-9408	14330 831-9408	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%			\$11,111	Other	F1	
14330 831-9409	14330 831-9409	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%			\$11,111	Other	F1	
14330 831-9410	14330 831-9410	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%			\$11,111	Other	F1	
14330 831-9411	14330 831-9411	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%			\$11,111	Other	F1	
14330 831-9412	14330 831-9412	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%			\$11,111	Other	F1	
14330 831-9413	14330 831-9413	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%			\$11,111	Other	F1	
14330 831-9414	14330 831-9414	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%			\$11,111	Other	F1	
14330 831-9415	14330 831-9415	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-	\$12,345	Each	10%			\$11,111	Other	F1	
14330 831-9416	14330 831-9416	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9417	14330 831-9417	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9418	14330 831-9418	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9419	14330 831-9419	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9420	14330 831-9420	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9421	14330 831-9421	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9422	14330 831-9422	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-	\$0	Each	10%			\$0	Other	F1	
14330 831-9423	14330 831-9423	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9424	14330 831-9424	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%			\$0	Other	F1	
14330 831-9425	14330 831-9425	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%			\$0	Other	F1	
14330 831-9426	14330 831-9426	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-	\$0	Each	10%			\$0	Other	F1	
14330 831-9427	14330 831-9427	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-	\$0	Each	10%			\$0	Other	F1	
14330 831-9428	14330 831-9428	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9429	14330 831-9429	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9430	14330 831-9430	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9431	14330 831-9431	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9432	14330 831-9432	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9433	14330 831-9433	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9434	14330 831-9434	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9435	14330 831-9435	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9436	14330 831-9436	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9437	14330 831-9437	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9438	14330 831-9438	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9439	14330 831-9439	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9440	14330 831-9440	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9441	14330 831-9441	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9442	14330 831-9442	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9443	14330 831-9443	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9444	14330 831-9444	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9445	14330 831-9445	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9446	14330 831-9446	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	
14330 831-9447	14330 831-9447	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%			\$0	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330_831-9448	14330_831-9448	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9449	14330_831-9449	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9450	14330_831-9450	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9451	14330_831-9451	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9452	14330_831-9452	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9453	14330_831-9453	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9454	14330_831-9454	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9455	14330_831-9455	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9456	14330_831-9456	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9457	14330_831-9457	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9458	14330_831-9458	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-	\$0	Each	10%	\$0	Other	F1
14330_831-9459	14330_831-9459	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9460	14330_831-9460	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9461	14330_831-9461	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9462	14330_831-9462	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9463	14330_831-9463	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9464	14330_831-9464	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9465	14330_831-9465	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9466	14330_831-9466	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9467	14330_831-9467	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330_831-9468	14330_831-9468	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$142	Each	10%	\$128	Other	F1
14330_831-9469	14330_831-9469	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$236	Each	10%	\$213	Other	F1
14330_831-9470	14330_831-9470	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$284	Each	10%	\$255	Other	F1
14330_831-9471	14330_831-9471	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-	\$331	Each	10%	\$298	Other	F1
14330_831-9472	14330_831-9472	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9473	14330_831-9473	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9474	14330_831-9474	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9475	14330_831-9475	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9476	14330_831-9476	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9477	14330_831-9477	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9478	14330_831-9478	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9479	14330_831-9479	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9480	14330_831-9480	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9481	14330_831-9481	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9482	14330_831-9482	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9483	14330_831-9483	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9484	14330_831-9484	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9485	14330_831-9485	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1
14330_831-9486	14330_831-9486	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-9487	14330 831-9487	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14330 831-9488	14330 831-9488	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14330 831-9489	14330 831-9489	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0	Each	10%	\$0	Other	F1
14330 831-9490	14330 831-9490	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 15 Months	\$0	Each	10%	\$0	Other	F1
14330 831-9491	14330 831-9491	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 27 Months	\$0	Each	10%	\$0	Other	F1
14330 831-9492	14330 831-9492	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 39 Months	\$0	Each	10%	\$0	Other	F1
14330 831-9493	14330 831-9493	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 51 Months	\$0	Each	10%	\$0	Other	F1
14330 831-9494	14330 831-9494	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 63 Months	\$0	Each	10%	\$0	Other	F1
14330 831-9495	14330 831-9495	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 75 Months	\$0	Each	10%	\$0	Other	F1
14330 831-9496	14330 831-9496	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9497	14330 831-9497	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9498	14330 831-9498	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9499	14330 831-9499	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9500	14330 831-9500	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9501	14330 831-9501	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9502	14330 831-9502	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9503	14330 831-9503	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9504	14330 831-9504	Storage Unstructured	ProSupport Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330 831-9505	14330 831-9505	Storage Unstructured	ProSupport Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330 831-9506	14330 831-9506	Storage Unstructured	ProSupport Plus Next Business Day OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330 831-9507	14330 831-9507	Storage Unstructured	ProSupport Plus Mission Critical OneFS Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330 831-9508	14330 831-9508	Storage Unstructured	ProSupport Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330 831-9509	14330 831-9509	Storage Unstructured	ProSupport Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330 831-9510	14330 831-9510	Storage Unstructured	ProSupport Plus Next Business Day OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330 831-9511	14330 831-9511	Storage Unstructured	ProSupport Plus Mission Critical OneFS Enc-Key Mgt Base Software Support-Maintenance	\$12,345	Each	10%	\$11,111	Other	F1
14330 831-9512	14330 831-9512	Storage Unstructured	ProSupport Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9513	14330 831-9513	Storage Unstructured	ProSupport Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9514	14330 831-9514	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9515	14330 831-9515	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9516	14330 831-9516	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9517	14330 831-9517	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9518	14330 831-9518	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9519	14330 831-9519	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9520	14330 831-9520	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9521	14330 831-9521	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9522	14330 831-9522	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9523	14330 831-9523	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9524	14330 831-9524	Storage Unstructured	ProSupport Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-9525	14330 831-9525	Storage Unstructured	ProSupport Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9526	14330 831-9526	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9527	14330 831-9527	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9528	14330 831-9528	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9529	14330 831-9529	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9530	14330 831-9530	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9531	14330 831-9531	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9532	14330 831-9532	Storage Unstructured	ProSupport Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9533	14330 831-9533	Storage Unstructured	ProSupport Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9534	14330 831-9534	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9535	14330 831-9535	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9536	14330 831-9536	Storage Unstructured	ProSupport Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9537	14330 831-9537	Storage Unstructured	ProSupport Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9538	14330 831-9538	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9539	14330 831-9539	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9540	14330 831-9540	Storage Unstructured	ProSupport Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9541	14330 831-9541	Storage Unstructured	ProSupport Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9542	14330 831-9542	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9543	14330 831-9543	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9544	14330 831-9544	Storage Unstructured	ProSupport Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9545	14330 831-9545	Storage Unstructured	ProSupport Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9546	14330 831-9546	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9547	14330 831-9547	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9548	14330 831-9548	Storage Unstructured	ProSupport Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9549	14330 831-9549	Storage Unstructured	ProSupport Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9550	14330 831-9550	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9551	14330 831-9551	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9552	14330 831-9552	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9553	14330 831-9553	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9554	14330 831-9554	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Base Software Spt-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9555	14330 831-9555	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9556	14330 831-9556	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9557	14330 831-9557	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9558	14330 831-9558	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9559	14330 831-9559	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Base Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9560	14330 831-9560	Storage Unstructured	ProSupport Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9561	14330 831-9561	Storage Unstructured	ProSupport Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9562	14330 831-9562	Storage Unstructured	ProSupport Plus Next Business Day HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-9563	14330 831-9563	Storage Unstructured	ProSupport Plus Mission Critical HDFS for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9564	14330 831-9564	Storage Unstructured	ProSupport Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9565	14330 831-9565	Storage Unstructured	ProSupport Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9566	14330 831-9566	Storage Unstructured	ProSupport Plus Next Business Day SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9567	14330 831-9567	Storage Unstructured	ProSupport Plus Mission Critical SWIFT for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9568	14330 831-9568	Storage Unstructured	ProSupport Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9569	14330 831-9569	Storage Unstructured	ProSupport Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9570	14330 831-9570	Storage Unstructured	ProSupport Plus Next Business Day STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9571	14330 831-9571	Storage Unstructured	ProSupport Plus Mission Critical STIG Hardening for OneFS Software Support-Maintenance	\$0	Each	10%	\$0	Other	F1
14330 831-9572	14330 831-9572	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$113	Each	10%	\$102	Other	F1
14330 831-9573	14330 831-9573	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$227	Each	10%	\$204	Other	F1
14330 831-9574	14330 831-9574	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$340	Each	10%	\$306	Other	F1
14330 831-9575	14330 831-9575	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$453	Each	10%	\$408	Other	F1
14330 831-9576	14330 831-9576	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$567	Each	10%	\$510	Other	F1
14330 831-9577	14330 831-9577	Storage Unstructured	ProSupport Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$680	Each	10%	\$612	Other	F1
14330 831-9578	14330 831-9578	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$142	Each	10%	\$128	Other	F1
14330 831-9579	14330 831-9579	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$283	Each	10%	\$255	Other	F1
14330 831-9580	14330 831-9580	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$425	Each	10%	\$383	Other	F1
14330 831-9581	14330 831-9581	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$567	Each	10%	\$510	Other	F1
14330 831-9582	14330 831-9582	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$709	Each	10%	\$638	Other	F1
14330 831-9583	14330 831-9583	Storage Unstructured	ProSupport Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$850	Each	10%	\$765	Other	F1
14330 831-9584	14330 831-9584	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 1 Year	\$156	Each	10%	\$140	Other	F1
14330 831-9585	14330 831-9585	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 2 Years	\$312	Each	10%	\$281	Other	F1
14330 831-9586	14330 831-9586	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 3 Years	\$468	Each	10%	\$421	Other	F1
14330 831-9587	14330 831-9587	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 4 Years	\$623	Each	10%	\$561	Other	F1
14330 831-9588	14330 831-9588	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 5 Years	\$779	Each	10%	\$701	Other	F1
14330 831-9589	14330 831-9589	Storage Unstructured	ProSupport Plus Next Business Day OneFS Capacity Software Support-Maintenance 6 Years	\$935	Each	10%	\$842	Other	F1
14330 831-9590	14330 831-9590	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 1 Year	\$170	Each	10%	\$153	Other	F1
14330 831-9591	14330 831-9591	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 2 Years	\$340	Each	10%	\$306	Other	F1
14330 831-9592	14330 831-9592	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 3 Years	\$510	Each	10%	\$459	Other	F1
14330 831-9593	14330 831-9593	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 4 Years	\$680	Each	10%	\$612	Other	F1
14330 831-9594	14330 831-9594	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 5 Years	\$850	Each	10%	\$765	Other	F1
14330 831-9595	14330 831-9595	Storage Unstructured	ProSupport Plus Mission Critical OneFS Capacity Software Support-Maintenance 6 Years	\$1,020	Each	10%	\$918	Other	F1
14330 831-9596	14330 831-9596	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$53	Each	10%	\$48	Other	F1
14330 831-9597	14330 831-9597	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$106	Each	10%	\$95	Other	F1
14330 831-9598	14330 831-9598	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$159	Each	10%	\$143	Other	F1
14330 831-9599	14330 831-9599	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$212	Each	10%	\$191	Other	F1
14330 831-9600	14330 831-9600	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$265	Each	10%	\$238	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-9601	14330 831-9601	Storage Unstructured	ProSupport Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$318	Each	10%	\$286	Other	F1
14330 831-9602	14330 831-9602	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14330 831-9603	14330 831-9603	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$119	Each	10%	\$107	Other	F1
14330 831-9604	14330 831-9604	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$179	Each	10%	\$161	Other	F1
14330 831-9605	14330 831-9605	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$238	Each	10%	\$215	Other	F1
14330 831-9606	14330 831-9606	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$298	Each	10%	\$268	Other	F1
14330 831-9607	14330 831-9607	Storage Unstructured	ProSupport Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$358	Each	10%	\$322	Other	F1
14330 831-9608	14330 831-9608	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14330 831-9609	14330 831-9609	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14330 831-9610	14330 831-9610	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14330 831-9611	14330 831-9611	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14330 831-9612	14330 831-9612	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 5 Years	\$315	Each	10%	\$283	Other	F1
14330 831-9613	14330 831-9613	Storage Unstructured	ProSupport Plus Next Business Day Basic Bundle Capacity Software Support-Maintenance 6 Years	\$378	Each	10%	\$340	Other	F1
14330 831-9614	14330 831-9614	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 1 Year	\$66	Each	10%	\$60	Other	F1
14330 831-9615	14330 831-9615	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 2 Years	\$132	Each	10%	\$119	Other	F1
14330 831-9616	14330 831-9616	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 3 Years	\$199	Each	10%	\$179	Other	F1
14330 831-9617	14330 831-9617	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 4 Years	\$265	Each	10%	\$238	Other	F1
14330 831-9618	14330 831-9618	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 5 Years	\$331	Each	10%	\$298	Other	F1
14330 831-9619	14330 831-9619	Storage Unstructured	ProSupport Plus Mission Critical Basic Bundle Capacity Software Support-Maintenance 6 Years	\$397	Each	10%	\$358	Other	F1
14330 831-9620	14330 831-9620	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$68	Each	10%	\$62	Other	F1
14330 831-9621	14330 831-9621	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$137	Each	10%	\$123	Other	F1
14330 831-9622	14330 831-9622	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$205	Each	10%	\$185	Other	F1
14330 831-9623	14330 831-9623	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$274	Each	10%	\$246	Other	F1
14330 831-9624	14330 831-9624	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$342	Each	10%	\$308	Other	F1
14330 831-9625	14330 831-9625	Storage Unstructured	ProSupport Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$410	Each	10%	\$369	Other	F1
14330 831-9626	14330 831-9626	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$77	Each	10%	\$69	Other	F1
14330 831-9627	14330 831-9627	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$154	Each	10%	\$139	Other	F1
14330 831-9628	14330 831-9628	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$231	Each	10%	\$208	Other	F1
14330 831-9629	14330 831-9629	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$308	Each	10%	\$277	Other	F1
14330 831-9630	14330 831-9630	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$385	Each	10%	\$346	Other	F1
14330 831-9631	14330 831-9631	Storage Unstructured	ProSupport Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$462	Each	10%	\$416	Other	F1
14330 831-9632	14330 831-9632	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$81	Each	10%	\$73	Other	F1
14330 831-9633	14330 831-9633	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$162	Each	10%	\$146	Other	F1
14330 831-9634	14330 831-9634	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$244	Each	10%	\$219	Other	F1
14330 831-9635	14330 831-9635	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$325	Each	10%	\$292	Other	F1
14330 831-9636	14330 831-9636	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$406	Each	10%	\$366	Other	F1
14330 831-9637	14330 831-9637	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$487	Each	10%	\$439	Other	F1
14330 831-9638	14330 831-9638	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 1 Year	\$86	Each	10%	\$77	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L-(Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
14330 831-9639	14330 831-9639	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 2 Years	\$171	Each	10%	\$154	Other	F1	
14330 831-9640	14330 831-9640	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 3 Years	\$257	Each	10%	\$231	Other	F1	
14330 831-9641	14330 831-9641	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 4 Years	\$342	Each	10%	\$308	Other	F1	
14330 831-9642	14330 831-9642	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 5 Years	\$428	Each	10%	\$385	Other	F1	
14330 831-9643	14330 831-9643	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Bundle Capacity Software Support-Maintenance 6 Years	\$513	Each	10%	\$462	Other	F1	
14330 831-9644	14330 831-9644	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$141	Each	10%	\$127	Other	F1	
14330 831-9645	14330 831-9645	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$282	Each	10%	\$254	Other	F1	
14330 831-9646	14330 831-9646	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$423	Each	10%	\$381	Other	F1	
14330 831-9647	14330 831-9647	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$564	Each	10%	\$508	Other	F1	
14330 831-9648	14330 831-9648	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$706	Each	10%	\$635	Other	F1	
14330 831-9649	14330 831-9649	Storage Unstructured	ProSupport Next Business Day Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$847	Each	10%	\$762	Other	F1	
14330 831-9650	14330 831-9650	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 1 Year	\$159	Each	10%	\$143	Other	F1	
14330 831-9651	14330 831-9651	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 2 Years	\$318	Each	10%	\$286	Other	F1	
14330 831-9652	14330 831-9652	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 3 Years	\$476	Each	10%	\$429	Other	F1	
14330 831-9653	14330 831-9653	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 4 Years	\$635	Each	10%	\$572	Other	F1	
14330 831-9654	14330 831-9654	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 5 Years	\$794	Each	10%	\$714	Other	F1	
14330 831-9655	14330 831-9655	Storage Unstructured	ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maintenance 6 Years	\$953	Each	10%	\$857	Other	F1	
14330 831-9656	14330 831-9656	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 1 Year	\$168	Each	10%	\$151	Other	F1	
14330 831-9657	14330 831-9657	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 2 Years	\$335	Each	10%	\$302	Other	F1	
14330 831-9658	14330 831-9658	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 3 Years	\$503	Each	10%	\$452	Other	F1	
14330 831-9659	14330 831-9659	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 4 Years	\$670	Each	10%	\$603	Other	F1	
14330 831-9660	14330 831-9660	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 5 Years	\$838	Each	10%	\$754	Other	F1	
14330 831-9661	14330 831-9661	Storage Unstructured	ProSupport Plus Next Business Day Enterprise Advanced Bundle Capacity Sftwr Spt-Maintenance 6 Years	\$1,005	Each	10%	\$905	Other	F1	
14330 831-9662	14330 831-9662	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 1 Year	\$176	Each	10%	\$159	Other	F1	
14330 831-9663	14330 831-9663	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 2 Years	\$353	Each	10%	\$318	Other	F1	
14330 831-9664	14330 831-9664	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 3 Years	\$529	Each	10%	\$476	Other	F1	
14330 831-9665	14330 831-9665	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 4 Years	\$706	Each	10%	\$635	Other	F1	
14330 831-9666	14330 831-9666	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 5 Years	\$882	Each	10%	\$794	Other	F1	
14330 831-9667	14330 831-9667	Storage Unstructured	ProSupport Plus Mission Critical Enterprise Advanced Bundle Capacity Software Spt-Maintenance 6 Years	\$1,058	Each	10%	\$953	Other	F1	
14330 831-9668	14330 831-9668	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1	
14330 831-9669	14330 831-9669	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1	
14330 831-9670	14330 831-9670	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$110	Each	10%	\$99	Other	F1	
14330 831-9671	14330 831-9671	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$147	Each	10%	\$132	Other	F1	
14330 831-9672	14330 831-9672	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$184	Each	10%	\$166	Other	F1	
14330 831-9673	14330 831-9673	Storage Unstructured	ProSupport Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$221	Each	10%	\$199	Other	F1	
14330 831-9674	14330 831-9674	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1	
14330 831-9675	14330 831-9675	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$83	Each	10%	\$75	Other	F1	
14330 831-9676	14330 831-9676	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$124	Each	10%	\$112	Other	F1	



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-9677	14330 831-9677	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$166	Each	10%	\$149	Other	F1
14330 831-9678	14330 831-9678	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$207	Each	10%	\$186	Other	F1
14330 831-9679	14330 831-9679	Storage Unstructured	ProSupport Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$248	Each	10%	\$224	Other	F1
14330 831-9680	14330 831-9680	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 1 Year	\$44	Each	10%	\$39	Other	F1
14330 831-9681	14330 831-9681	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 2 Years	\$87	Each	10%	\$79	Other	F1
14330 831-9682	14330 831-9682	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1
14330 831-9683	14330 831-9683	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 4 Years	\$175	Each	10%	\$157	Other	F1
14330 831-9684	14330 831-9684	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 5 Years	\$219	Each	10%	\$197	Other	F1
14330 831-9685	14330 831-9685	Storage Unstructured	ProSupport Plus Next Business Day SmartPools Capacity Software Support-Maintenance 6 Years	\$262	Each	10%	\$236	Other	F1
14330 831-9686	14330 831-9686	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1
14330 831-9687	14330 831-9687	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 2 Years	\$92	Each	10%	\$83	Other	F1
14330 831-9688	14330 831-9688	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 3 Years	\$138	Each	10%	\$124	Other	F1
14330 831-9689	14330 831-9689	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 4 Years	\$184	Each	10%	\$166	Other	F1
14330 831-9690	14330 831-9690	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 5 Years	\$230	Each	10%	\$207	Other	F1
14330 831-9691	14330 831-9691	Storage Unstructured	ProSupport Plus Mission Critical SmartPools Capacity Software Support-Maintenance 6 Years	\$276	Each	10%	\$248	Other	F1
14330 831-9692	14330 831-9692	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$22	Each	10%	\$20	Other	F1
14330 831-9693	14330 831-9693	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$44	Each	10%	\$40	Other	F1
14330 831-9694	14330 831-9694	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$66	Each	10%	\$60	Other	F1
14330 831-9695	14330 831-9695	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$88	Each	10%	\$79	Other	F1
14330 831-9696	14330 831-9696	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$110	Each	10%	\$99	Other	F1
14330 831-9697	14330 831-9697	Storage Unstructured	ProSupport Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$132	Each	10%	\$119	Other	F1
14330 831-9698	14330 831-9698	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$25	Each	10%	\$22	Other	F1
14330 831-9699	14330 831-9699	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$50	Each	10%	\$45	Other	F1
14330 831-9700	14330 831-9700	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$75	Each	10%	\$67	Other	F1
14330 831-9701	14330 831-9701	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$99	Each	10%	\$89	Other	F1
14330 831-9702	14330 831-9702	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$124	Each	10%	\$112	Other	F1
14330 831-9703	14330 831-9703	Storage Unstructured	ProSupport Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$149	Each	10%	\$134	Other	F1
14330 831-9704	14330 831-9704	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$26	Each	10%	\$24	Other	F1
14330 831-9705	14330 831-9705	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$52	Each	10%	\$47	Other	F1
14330 831-9706	14330 831-9706	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$79	Each	10%	\$71	Other	F1
14330 831-9707	14330 831-9707	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$105	Each	10%	\$94	Other	F1
14330 831-9708	14330 831-9708	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$131	Each	10%	\$118	Other	F1
14330 831-9709	14330 831-9709	Storage Unstructured	ProSupport Plus Next Business Day SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$157	Each	10%	\$142	Other	F1
14330 831-9710	14330 831-9710	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 1 Year	\$28	Each	10%	\$25	Other	F1
14330 831-9711	14330 831-9711	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 2 Years	\$55	Each	10%	\$50	Other	F1
14330 831-9712	14330 831-9712	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 3 Years	\$83	Each	10%	\$75	Other	F1
14330 831-9713	14330 831-9713	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 4 Years	\$110	Each	10%	\$99	Other	F1
14330 831-9714	14330 831-9714	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 5 Years	\$138	Each	10%	\$124	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14330 831-9715	14330 831-9715	Storage Unstructured	ProSupport Plus Mission Critical SnapshotIQ Capacity Software Support-Maintenance 6 Years	\$166	Each	10%	\$149	Other	F1
14330 831-9716	14330 831-9716	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1
14330 831-9717	14330 831-9717	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1
14330 831-9718	14330 831-9718	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$110	Each	10%	\$99	Other	F1
14330 831-9719	14330 831-9719	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$147	Each	10%	\$132	Other	F1
14330 831-9720	14330 831-9720	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$184	Each	10%	\$166	Other	F1
14330 831-9721	14330 831-9721	Storage Unstructured	ProSupport Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$221	Each	10%	\$199	Other	F1
14330 831-9722	14330 831-9722	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1
14330 831-9723	14330 831-9723	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$83	Each	10%	\$75	Other	F1
14330 831-9724	14330 831-9724	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$124	Each	10%	\$112	Other	F1
14330 831-9725	14330 831-9725	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$166	Each	10%	\$149	Other	F1
14330 831-9726	14330 831-9726	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$207	Each	10%	\$186	Other	F1
14330 831-9727	14330 831-9727	Storage Unstructured	ProSupport Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$248	Each	10%	\$224	Other	F1
14330 831-9728	14330 831-9728	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 1 Year	\$44	Each	10%	\$39	Other	F1
14330 831-9729	14330 831-9729	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 2 Years	\$87	Each	10%	\$79	Other	F1
14330 831-9730	14330 831-9730	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1
14330 831-9731	14330 831-9731	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 4 Years	\$175	Each	10%	\$157	Other	F1
14330 831-9732	14330 831-9732	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 5 Years	\$219	Each	10%	\$197	Other	F1
14330 831-9733	14330 831-9733	Storage Unstructured	ProSupport Plus Next Business Day SmartConnect Capacity Software Support-Maintenance 6 Years	\$262	Each	10%	\$236	Other	F1
14330 831-9734	14330 831-9734	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1
14330 831-9735	14330 831-9735	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 2 Years	\$92	Each	10%	\$83	Other	F1
14330 831-9736	14330 831-9736	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 3 Years	\$138	Each	10%	\$124	Other	F1
14330 831-9737	14330 831-9737	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 4 Years	\$184	Each	10%	\$166	Other	F1
14330 831-9738	14330 831-9738	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 5 Years	\$230	Each	10%	\$207	Other	F1
14330 831-9739	14330 831-9739	Storage Unstructured	ProSupport Plus Mission Critical SmartConnect Capacity Software Support-Maintenance 6 Years	\$276	Each	10%	\$248	Other	F1
14330 831-9740	14330 831-9740	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$37	Each	10%	\$33	Other	F1
14330 831-9741	14330 831-9741	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$74	Each	10%	\$66	Other	F1
14330 831-9742	14330 831-9742	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$110	Each	10%	\$99	Other	F1
14330 831-9743	14330 831-9743	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$147	Each	10%	\$132	Other	F1
14330 831-9744	14330 831-9744	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$184	Each	10%	\$166	Other	F1
14330 831-9745	14330 831-9745	Storage Unstructured	ProSupport Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$221	Each	10%	\$199	Other	F1
14330 831-9746	14330 831-9746	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$41	Each	10%	\$37	Other	F1
14330 831-9747	14330 831-9747	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$83	Each	10%	\$75	Other	F1
14330 831-9748	14330 831-9748	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$124	Each	10%	\$112	Other	F1
14330 831-9749	14330 831-9749	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$166	Each	10%	\$149	Other	F1
14330 831-9750	14330 831-9750	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$207	Each	10%	\$186	Other	F1
14330 831-9751	14330 831-9751	Storage Unstructured	ProSupport Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$248	Each	10%	\$224	Other	F1
14330 831-9752	14330 831-9752	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 1 Year	\$44	Each	10%	\$39	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330_831-9753	14330_831-9753	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 2 Years	\$87	Each	10%	\$79	Other	F1
14330_831-9754	14330_831-9754	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 3 Years	\$131	Each	10%	\$118	Other	F1
14330_831-9755	14330_831-9755	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 4 Years	\$175	Each	10%	\$157	Other	F1
14330_831-9756	14330_831-9756	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 5 Years	\$219	Each	10%	\$197	Other	F1
14330_831-9757	14330_831-9757	Storage Unstructured	ProSupport Plus Next Business Day SyncIQ Capacity Software Support-Maintenance 6 Years	\$262	Each	10%	\$236	Other	F1
14330_831-9758	14330_831-9758	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 1 Year	\$46	Each	10%	\$41	Other	F1
14330_831-9759	14330_831-9759	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 2 Years	\$92	Each	10%	\$83	Other	F1
14330_831-9760	14330_831-9760	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 3 Years	\$138	Each	10%	\$124	Other	F1
14330_831-9761	14330_831-9761	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 4 Years	\$184	Each	10%	\$166	Other	F1
14330_831-9762	14330_831-9762	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 5 Years	\$230	Each	10%	\$207	Other	F1
14330_831-9763	14330_831-9763	Storage Unstructured	ProSupport Plus Mission Critical SyncIQ Capacity Software Support-Maintenance 6 Years	\$276	Each	10%	\$248	Other	F1
14330_831-9764	14330_831-9764	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$13	Other	F1
14330_831-9765	14330_831-9765	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14330_831-9766	14330_831-9766	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$44	Each	10%	\$40	Other	F1
14330_831-9767	14330_831-9767	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$59	Each	10%	\$53	Other	F1
14330_831-9768	14330_831-9768	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$74	Each	10%	\$66	Other	F1
14330_831-9769	14330_831-9769	Storage Unstructured	ProSupport Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$88	Each	10%	\$79	Other	F1
14330_831-9770	14330_831-9770	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
14330_831-9771	14330_831-9771	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$33	Each	10%	\$30	Other	F1
14330_831-9772	14330_831-9772	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$50	Each	10%	\$45	Other	F1
14330_831-9773	14330_831-9773	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$66	Each	10%	\$60	Other	F1
14330_831-9774	14330_831-9774	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$83	Each	10%	\$75	Other	F1
14330_831-9775	14330_831-9775	Storage Unstructured	ProSupport Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$99	Each	10%	\$89	Other	F1
14330_831-9776	14330_831-9776	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1
14330_831-9777	14330_831-9777	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1
14330_831-9778	14330_831-9778	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1
14330_831-9779	14330_831-9779	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 4 Years	\$70	Each	10%	\$63	Other	F1
14330_831-9780	14330_831-9780	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 5 Years	\$87	Each	10%	\$79	Other	F1
14330_831-9781	14330_831-9781	Storage Unstructured	ProSupport Plus Next Business Day SmartQuotas Capacity Software Support-Maintenance 6 Years	\$105	Each	10%	\$94	Other	F1
14330_831-9782	14330_831-9782	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$17	Other	F1
14330_831-9783	14330_831-9783	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 2 Years	\$37	Each	10%	\$33	Other	F1
14330_831-9784	14330_831-9784	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 3 Years	\$55	Each	10%	\$50	Other	F1
14330_831-9785	14330_831-9785	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 4 Years	\$74	Each	10%	\$66	Other	F1
14330_831-9786	14330_831-9786	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 5 Years	\$92	Each	10%	\$83	Other	F1
14330_831-9787	14330_831-9787	Storage Unstructured	ProSupport Plus Mission Critical SmartQuotas Capacity Software Support-Maintenance 6 Years	\$110	Each	10%	\$99	Other	F1
14330_831-9788	14330_831-9788	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$49	Each	10%	\$44	Other	F1
14330_831-9789	14330_831-9789	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$97	Each	10%	\$87	Other	F1
14330_831-9790	14330_831-9790	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$146	Each	10%	\$131	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330 831-9791	14330 831-9791	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$194	Each	10%	\$175	Other	F1
14330 831-9792	14330 831-9792	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$243	Each	10%	\$219	Other	F1
14330 831-9793	14330 831-9793	Storage Unstructured	ProSupport Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$291	Each	10%	\$262	Other	F1
14330 831-9794	14330 831-9794	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$55	Each	10%	\$49	Other	F1
14330 831-9795	14330 831-9795	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$109	Each	10%	\$98	Other	F1
14330 831-9856	14330 831-9856	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$164	Each	10%	\$148	Other	F1
14330 831-9857	14330 831-9857	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$219	Each	10%	\$197	Other	F1
14330 831-9858	14330 831-9858	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$273	Each	10%	\$246	Other	F1
14330 831-9859	14330 831-9859	Storage Unstructured	ProSupport Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$328	Each	10%	\$295	Other	F1
14330 831-9860	14330 831-9860	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 1 Year	\$58	Each	10%	\$52	Other	F1
14330 831-9861	14330 831-9861	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 2 Years	\$115	Each	10%	\$104	Other	F1
14330 831-9862	14330 831-9862	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 3 Years	\$173	Each	10%	\$156	Other	F1
14330 831-9863	14330 831-9863	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 4 Years	\$231	Each	10%	\$208	Other	F1
14330 831-9864	14330 831-9864	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 5 Years	\$288	Each	10%	\$260	Other	F1
14330 831-9865	14330 831-9865	Storage Unstructured	ProSupport Plus Next Business Day SmartDedupe Capacity Software Support-Maintenance 6 Years	\$346	Each	10%	\$311	Other	F1
14330 831-9866	14330 831-9866	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 1 Year	\$61	Each	10%	\$55	Other	F1
14330 831-9867	14330 831-9867	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 2 Years	\$121	Each	10%	\$109	Other	F1
14330 831-9868	14330 831-9868	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 3 Years	\$182	Each	10%	\$164	Other	F1
14330 831-9869	14330 831-9869	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 4 Years	\$243	Each	10%	\$219	Other	F1
14330 831-9870	14330 831-9870	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 5 Years	\$304	Each	10%	\$273	Other	F1
14330 831-9871	14330 831-9871	Storage Unstructured	ProSupport Plus Mission Critical SmartDedupe Capacity Software Support-Maintenance 6 Years	\$364	Each	10%	\$328	Other	F1
14330 831-9872	14330 831-9872	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$15	Each	10%	\$13	Other	F1
14330 831-9873	14330 831-9873	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$29	Each	10%	\$26	Other	F1
14330 831-9874	14330 831-9874	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$44	Each	10%	\$40	Other	F1
14330 831-9875	14330 831-9875	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$59	Each	10%	\$53	Other	F1
14330 831-9876	14330 831-9876	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$74	Each	10%	\$66	Other	F1
14330 831-9877	14330 831-9877	Storage Unstructured	ProSupport Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$88	Each	10%	\$79	Other	F1
14330 831-9878	14330 831-9878	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$15	Other	F1
14330 831-9879	14330 831-9879	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$33	Each	10%	\$30	Other	F1
14330 831-9880	14330 831-9880	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$50	Each	10%	\$45	Other	F1
14330 831-9881	14330 831-9881	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$66	Each	10%	\$60	Other	F1
14330 831-9882	14330 831-9882	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$83	Each	10%	\$75	Other	F1
14330 831-9883	14330 831-9883	Storage Unstructured	ProSupport Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$99	Each	10%	\$89	Other	F1
14330 831-9884	14330 831-9884	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 1 Year	\$17	Each	10%	\$16	Other	F1
14330 831-9885	14330 831-9885	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 2 Years	\$35	Each	10%	\$31	Other	F1
14330 831-9886	14330 831-9886	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 3 Years	\$52	Each	10%	\$47	Other	F1
14330 831-9887	14330 831-9887	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 4 Years	\$70	Each	10%	\$63	Other	F1
14330 831-9888	14330 831-9888	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 5 Years	\$87	Each	10%	\$79	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14330 831-9889	14330 831-9889	Storage Unstructured	ProSupport Plus Next Business Day SmartLock Capacity Software Support-Maintenance 6 Years	\$105	Each	10%	\$94	Other	F1
14330 831-9890	14330 831-9890	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 1 Year	\$18	Each	10%	\$17	Other	F1
14330 831-9891	14330 831-9891	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 2 Years	\$37	Each	10%	\$33	Other	F1
14330 831-9892	14330 831-9892	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 3 Years	\$55	Each	10%	\$50	Other	F1
14330 831-9893	14330 831-9893	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 4 Years	\$74	Each	10%	\$66	Other	F1
14330 831-9894	14330 831-9894	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 5 Years	\$92	Each	10%	\$83	Other	F1
14330 831-9895	14330 831-9895	Storage Unstructured	ProSupport Plus Mission Critical SmartLock Capacity Software Support-Maintenance 6 Years	\$110	Each	10%	\$99	Other	F1
14330 831-9896	14330 831-9896	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$50	Each	10%	\$45	Other	F1
14330 831-9897	14330 831-9897	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$101	Each	10%	\$91	Other	F1
14330 831-9898	14330 831-9898	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$151	Each	10%	\$136	Other	F1
14330 831-9899	14330 831-9899	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$202	Each	10%	\$181	Other	F1
14330 831-9900	14330 831-9900	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$252	Each	10%	\$227	Other	F1
14330 831-9901	14330 831-9901	Storage Unstructured	ProSupport Next Business Day CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$302	Each	10%	\$272	Other	F1
14330 831-9902	14330 831-9902	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 1 Year	\$57	Each	10%	\$51	Other	F1
14330 831-9903	14330 831-9903	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 2 Years	\$113	Each	10%	\$102	Other	F1
14330 831-9904	14330 831-9904	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 3 Years	\$170	Each	10%	\$153	Other	F1
14330 831-9905	14330 831-9905	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 4 Years	\$227	Each	10%	\$204	Other	F1
14330 831-9906	14330 831-9906	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 5 Years	\$284	Each	10%	\$255	Other	F1
14330 831-9907	14330 831-9907	Storage Unstructured	ProSupport Mission Critical CloudPools for Third Party Capacity Software Support-Maintenance 6 Years	\$340	Each	10%	\$306	Other	F1
14330 831-9908	14330 831-9908	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 1 Year	\$60	Each	10%	\$54	Other	F1
14330 831-9909	14330 831-9909	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 2 Years	\$120	Each	10%	\$108	Other	F1
14330 831-9910	14330 831-9910	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 3 Years	\$180	Each	10%	\$162	Other	F1
14330 831-9911	14330 831-9911	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 4 Years	\$239	Each	10%	\$215	Other	F1
14330 831-9912	14330 831-9912	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 5 Years	\$299	Each	10%	\$269	Other	F1
14330 831-9913	14330 831-9913	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for Third Party Capacity Sftwr Spt-Maintenance 6 Years	\$359	Each	10%	\$323	Other	F1
14330 831-9914	14330 831-9914	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 1 Year	\$63	Each	10%	\$57	Other	F1
14330 831-9915	14330 831-9915	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 2 Years	\$126	Each	10%	\$113	Other	F1
14330 831-9976	14330 831-9976	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 3 Years	\$189	Each	10%	\$170	Other	F1
14330 831-9977	14330 831-9977	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 4 Years	\$252	Each	10%	\$227	Other	F1
14330 831-9978	14330 831-9978	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 5 Years	\$315	Each	10%	\$284	Other	F1
14330 831-9979	14330 831-9979	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for Third Party Capacity Software Spt-Maintenance 6 Years	\$378	Each	10%	\$340	Other	F1
14330 831-9980	14330 831-9980	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14330 831-9981	14330 831-9981	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14330 831-9982	14330 831-9982	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14330 831-9983	14330 831-9983	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14330 831-9984	14330 831-9984	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14330 831-9985	14330 831-9985	Storage Unstructured	ProSupport Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14330 831-9986	14330 831-9986	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14330_831-9987	14330_831-9987	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9988	14330_831-9988	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9989	14330_831-9989	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9990	14330_831-9990	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9991	14330_831-9991	Storage Unstructured	ProSupport Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9992	14330_831-9992	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14330_831-9993	14330_831-9993	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9994	14330_831-9994	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9995	14330_831-9995	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9996	14330_831-9996	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9997	14330_831-9997	Storage Unstructured	ProSupport Plus Next Business Day CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14330_831-9998	14330_831-9998	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14330_831-9999	14330_831-9999	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14330_832-0026	14330_832-0026	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14330_832-0027	14330_832-0027	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14330_832-0028	14330_832-0028	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14330_832-0029	14330_832-0029	Storage Unstructured	ProSupport Plus Mission Critical CloudPools for EMC Capacity Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14292_825-8623	14292_825-8623	Storage Unstructured	Certified Deployment Partner T1 or Distributors	\$0	Each	10%	\$0	Other	F1
14292_825-8624	14292_825-8624	Storage Unstructured	Certified Deployment Partner T2	\$0	Each	10%	\$0	Other	F1
14292_829-3029	14292_829-3029	Storage Unstructured	ProDeploy Add-On for PowerScale Feature	\$1,400	Each	10%	\$1,260	Other	F1
14292_829-3031	14292_829-3031	Storage Unstructured	ProDeploy Plus Add-On for PowerScale Feature	\$2,100	Each	10%	\$1,890	Other	F1
14292_835-9400	14292_835-9400	Storage Unstructured	ProSupport Next Business Day-DatalQ Instance Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14292_835-9401	14292_835-9401	Storage Unstructured	ProSupport Next Business Day-DatalQ Instance Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9402	14292_835-9402	Storage Unstructured	ProSupport Next Business Day-DatalQ Instance Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9403	14292_835-9403	Storage Unstructured	ProSupport Next Business Day-DatalQ Instance Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9404	14292_835-9404	Storage Unstructured	ProSupport Next Business Day-DatalQ Instance Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9405	14292_835-9405	Storage Unstructured	ProSupport Mission Critical-DatalQ Instance Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14292_835-9406	14292_835-9406	Storage Unstructured	ProSupport Mission Critical-DatalQ Instance Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9407	14292_835-9407	Storage Unstructured	ProSupport Mission Critical-DatalQ Instance Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9408	14292_835-9408	Storage Unstructured	ProSupport Mission Critical-DatalQ Instance Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9409	14292_835-9409	Storage Unstructured	ProSupport Mission Critical-DatalQ Instance Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9410	14292_835-9410	Storage Unstructured	ProSupport Plus Next Business Day-DatalQ Instance Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14292_835-9411	14292_835-9411	Storage Unstructured	ProSupport Plus Next Business Day-DatalQ Instance Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9412	14292_835-9412	Storage Unstructured	ProSupport Plus Next Business Day-DatalQ Instance Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9413	14292_835-9413	Storage Unstructured	ProSupport Plus Next Business Day-DatalQ Instance Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9414	14292_835-9414	Storage Unstructured	ProSupport Plus Next Business Day-DatalQ Instance Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14292_835-9415	14292_835-9415	Storage Unstructured	ProSupport Plus Mission Critical-DatalQ Instance Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14292_835-9416	14292_835-9416	Storage Unstructured	ProSupport Plus Mission Critical-DatalQ Instance Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14292 835-9417	14292 835-9417	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9418	14292 835-9418	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9419	14292 835-9419	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9420	14292 835-9420	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14292 835-9421	14292 835-9421	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9422	14292 835-9422	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9423	14292 835-9423	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9424	14292 835-9424	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9425	14292 835-9425	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14292 835-9426	14292 835-9426	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9427	14292 835-9427	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9428	14292 835-9428	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9429	14292 835-9429	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9430	14292 835-9430	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14292 835-9431	14292 835-9431	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9432	14292 835-9432	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9433	14292 835-9433	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9434	14292 835-9434	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9435	14292 835-9435	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support Contract 1 Year	\$0	Each	10%	\$0	Other	F1
14292 835-9436	14292 835-9436	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support Contract 2 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9437	14292 835-9437	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support Contract 3 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9438	14292 835-9438	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support Contract 4 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9439	14292 835-9439	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support Contract 5 Years	\$0	Each	10%	\$0	Other	F1
14292 835-9440	14292 835-9440	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance>Data Mover on Dell Storage Sftwr Spt-Maint 36 Months	\$0	Each	10%	\$0	Other	F1
14292 835-9441	14292 835-9441	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance>Data Mover on Dell Storage Sftwr Spt-Contract 36 Months	\$0	Each	10%	\$0	Other	F1
14292 835-9442	14292 835-9442	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance 3rd Party Server Software Support-Maint 12 Months	\$4,095	Each	10%	\$3,686	Other	F1
14292 835-9443	14292 835-9443	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance 3rd Party Server Software Support-Maint 36 Months	\$7,180	Each	10%	\$6,462	Other	F1
14292 835-9444	14292 835-9444	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance 3rd Party Server Software Support Contract 12 Months	\$0	Each	10%	\$0	Other	F1
14292 835-9445	14292 835-9445	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance 3rd Party Server Software Support Contract 36 Months	\$0	Each	10%	\$0	Other	F1
14292 835-9446	14292 835-9446	Storage Unstructured	ProSupport Plus Mission Critical-Scanning Capacity non-UDS Dell EMC Storage Sftwr Spt-Maint 36 Months	\$0	Each	10%	\$0	Other	F1
14292 835-9447	14292 835-9447	Storage Unstructured	ProSupport Plus Mission Critical-Scanning Capacity non-UDS Dell EMC Storage SftwrSpt Contract 36 Months	\$0	Each	10%	\$0	Other	F1
14292 835-9448	14292 835-9448	Storage Unstructured	ProSupport Plus Mission Critical-Scanning Capacity 3rd Party Software Support-Maintenance 12 Months	\$11	Each	10%	\$10	Other	F1
14292 835-9449	14292 835-9449	Storage Unstructured	ProSupport Plus Mission Critical-Scanning Capacity 3rd Party Software Support-Maintenance 36 Months	\$20	Each	10%	\$18	Other	F1
14292 835-9450	14292 835-9450	Storage Unstructured	ProSupport Plus Mission Critical-Scanning Capacity 3rd Party Software Support Contract 12 Months	\$0	Each	10%	\$0	Other	F1
14292 835-9451	14292 835-9451	Storage Unstructured	ProSupport Plus Mission Critical-Scanning Capacity 3rd Party Software Support Contract 36 Months	\$0	Each	10%	\$0	Other	F1
14292 835-9452	14292 835-9452	Storage Unstructured	ProSupport Plus Mission Critical-Data Mover 3rd Party Plug In Software Support-Maintenance 12 Months	\$7	Each	10%	\$7	Other	F1
14292 835-9453	14292 835-9453	Storage Unstructured	ProSupport Plus Mission Critical-Data Mover 3rd Party Plug In Software Support-Maintenance 36 Months	\$13	Each	10%	\$12	Other	F1
14292 835-9454	14292 835-9454	Storage Unstructured	ProSupport Plus Mission Critical-Data Mover 3rd Party Plug In Software Support Contract 12 Months	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14292_835-9455	14292_835-9455	Storage Unstructured	ProSupport Plus Mission Critical-Data Mover 3rd Party Plug In Software Support Contract 36 Months	\$0	Each	10%	\$0	Other	F1
14292_835-9456	14292_835-9456	Storage Unstructured	ProSupport Plus Mission Critical-Duplicate Finder Plug In Software Support-Maintenance 12 Months	\$4	Each	10%	\$4	Other	F1
14292_835-9457	14292_835-9457	Storage Unstructured	ProSupport Plus Mission Critical-Duplicate Finder Plug In Software Support-Maintenance 36 Months	\$7	Each	10%	\$6	Other	F1
14292_835-9458	14292_835-9458	Storage Unstructured	ProSupport Plus Mission Critical-Duplicate Finder Plug In Software Support Contract 12 Months	\$0	Each	10%	\$0	Other	F1
14292_835-9459	14292_835-9459	Storage Unstructured	ProSupport Plus Mission Critical-Duplicate Finder Plug In Software Support Contract 36 Months	\$0	Each	10%	\$0	Other	F1
14292_835-9460	14292_835-9460	Storage Unstructured	ProSupport Plus Mission Critical-Audited Deletes Plug In Software Support-Maintenance 12 Months	\$3	Each	10%	\$3	Other	F1
14292_835-9461	14292_835-9461	Storage Unstructured	ProSupport Plus Mission Critical-Audited Deletes Plug In Software Support-Maintenance 36 Months	\$6	Each	10%	\$5	Other	F1
14292_835-9462	14292_835-9462	Storage Unstructured	ProSupport Plus Mission Critical-Audited Deletes Plug In Software Support Contract 12 Months	\$0	Each	10%	\$0	Other	F1
14292_835-9463	14292_835-9463	Storage Unstructured	ProSupport Plus Mission Critical-Audited Deletes Plug In Software Support Contract 36 Months	\$0	Each	10%	\$0	Other	F1
14292_929-3709	14292_929-3709	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14292_935-6720	14292_935-6720	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14404_460-5909	14404_460-5909	Storage Unstructured	In accordance w/ GSA contract GS-35F-4076D,Acceptance occursday after delivery. Acceptancedocuments are not required.	\$0	Each	10%	\$0	Other	F1
14404_460-9052	14404_460-9052	Storage Unstructured	Dell E Com will help you buildinternet ideas/infrastructure see www.dell.com/us/en/gen/corporate/howeworks.htm	\$0	Each	10%	\$0	Other	F1
14404_460-9900	14404_460-9900	Storage Unstructured	GSA Contract #GS-35F-4076D	\$0	Each	10%	\$0	Other	F1
14404_461-0497	14404_461-0497	Storage Unstructured	PO Requires: Billing,ShippingTerms,PO#,quote#,GSA contract#and authorized signature.	\$0	Each	10%	\$0	Other	F1
14404_929-3709	14404_929-3709	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14404_935-6720	14404_935-6720	Storage Unstructured	Thank you for Your Order	\$0	Each	10%	\$0	Other	F1
14293_835-9464	14293_835-9464	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14293_835-9465	14293_835-9465	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9466	14293_835-9466	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9467	14293_835-9467	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9468	14293_835-9468	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9469	14293_835-9469	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9470	14293_835-9470	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14293_835-9471	14293_835-9471	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9472	14293_835-9472	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9473	14293_835-9473	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9474	14293_835-9474	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9475	14293_835-9475	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9476	14293_835-9476	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14293_835-9477	14293_835-9477	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9478	14293_835-9478	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9479	14293_835-9479	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9480	14293_835-9480	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9481	14293_835-9481	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9482	14293_835-9482	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support-Maintenance 1 Year	\$0	Each	10%	\$0	Other	F1
14293_835-9483	14293_835-9483	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support-Maintenance 2 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9484	14293_835-9484	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support-Maintenance 3 Years	\$0	Each	10%	\$0	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14293_835-9485	14293_835-9485	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support-Maintenance 4 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9486	14293_835-9486	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support-Maintenance 5 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9487	14293_835-9487	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support-Maintenance 6 Years	\$0	Each	10%	\$0	Other	F1
14293_835-9488	14293_835-9488	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support Contract	\$0	Each	10%	\$0	Other	F1
14293_835-9489	14293_835-9489	Storage Unstructured	ProSupport Next Business Day-DataIQ Instance Software Support Contract	\$0	Each	10%	\$0	Other	F1
14293_835-9490	14293_835-9490	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support Contract	\$0	Each	10%	\$0	Other	F1
14293_835-9491	14293_835-9491	Storage Unstructured	ProSupport Mission Critical-DataIQ Instance Software Support Contract	\$0	Each	10%	\$0	Other	F1
14293_835-9492	14293_835-9492	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support Contract	\$0	Each	10%	\$0	Other	F1
14293_835-9493	14293_835-9493	Storage Unstructured	ProSupport Plus Next Business Day-DataIQ Instance Software Support Contract	\$0	Each	10%	\$0	Other	F1
14293_835-9494	14293_835-9494	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support Contract	\$0	Each	10%	\$0	Other	F1
14293_835-9495	14293_835-9495	Storage Unstructured	ProSupport Plus Mission Critical-DataIQ Instance Software Support Contract	\$0	Each	10%	\$0	Other	F1
0010200-PSS-1YR	0010200-PSS-1YR		Annual Maintenance PSS (0010200)	\$1,890	Each	10%	\$1,701	Other	F1
0010250-PSS-1YR	0010250-PSS-1YR		Annual Maintenance PSS (0010250)	\$1,340	Each	10%	\$1,206	Other	F1
105W20GSPAF-PSS-1YR	105W20GSPAF-PSS-1YR		Annual Maintenance PSS (105W20GSPAF)	\$1,665	Each	10%	\$1,499	Other	F1
10M_LCTOLC_4PK-PSS-1YR	10M_LCTOLC_4PK-PSS-1YR		Annual Maintenance PSS (10M_LCTOLC_4PK)	\$88	Each	10%	\$79	Other	F1
120W24GSPAF-PSS-1YR	120W24GSPAF-PSS-1YR		Annual Maintenance PSS (120W24GSPAF)	\$1,665	Each	10%	\$1,499	Other	F1
16GBDIMMAF-PSS-1YR	16GBDIMMAF-PSS-1YR		Annual Maintenance PSS (16GBDIMMAF)	\$126	Each	10%	\$113	Other	F1
16GBDIMMAF-PSS-1YR	16GBDIMMAF-PSS-1YR		Annual Maintenance PSS (16GBDIMMAF)	\$75	Each	10%	\$68	Other	F1
1S5STDFANE560165L-PSS-1YR	1S5STDFANE560165L-PSS-1YR		Annual Maintenance PSS (1S5STDFANE560165L)	\$21	Each	10%	\$19	Other	F1
1S8HPFANE560165GR-PSS-1YR	1S8HPFANE560165GR-PSS-1YR		Annual Maintenance PSS (1S8HPFANE560165GR)	\$54	Each	10%	\$49	Other	F1
1SE560HSKDM165G-PSS-1YR	1SE560HSKDM165G-PSS-1YR		Annual Maintenance PSS (1SE560HSKDM165G)	\$8	Each	10%	\$8	Other	F1
1SE560HSKDM165OL-PSS-1YR	1SE560HSKDM165OL-PSS-1YR		Annual Maintenance PSS (1SE560HSKDM165OL)	\$6	Each	10%	\$5	Other	F1
1SP570HSDM125GR-PSS-1YR	1SP570HSDM125GR-PSS-1YR		Annual Maintenance PSS (1SP570HSDM125GR)	\$517	Each	10%	\$466	Other	F1
1SP570HSDM125OL-PSS-1YR	1SP570HSDM125OL-PSS-1YR		Annual Maintenance PSS (1SP570HSDM125OL)	\$517	Each	10%	\$466	Other	F1
1SS570HSKDMFN-PSS-1YR	1SS570HSKDMFN-PSS-1YR		Annual Maintenance PSS (1SS570HSKDMFN)	\$184	Each	10%	\$165	Other	F1
200-0245-CF-PSS-1YR	200-0245-CF-PSS-1YR		Annual Maintenance PSS (200-0245-CF)	\$699	Each	10%	\$629	Other	F1
200-0245-PSS-1YR	200-0245-PSS-1YR		Annual Maintenance PSS (200-0245)	\$699	Each	10%	\$629	Other	F1
200-0247-CF-PSS-1YR	200-0247-CF-PSS-1YR		Annual Maintenance PSS (200-0247-CF)	\$417	Each	10%	\$375	Other	F1
200-0247-PSS-1YR	200-0247-PSS-1YR		Annual Maintenance PSS (200-0247)	\$417	Each	10%	\$375	Other	F1
200-0248-CF-PSS-1YR	200-0248-CF-PSS-1YR		Annual Maintenance PSS (200-0248-CF)	\$699	Each	10%	\$629	Other	F1
200-0248-PSS-1YR	200-0248-PSS-1YR		Annual Maintenance PSS (200-0248)	\$699	Each	10%	\$629	Other	F1
200-0249-CF-PSS-1YR	200-0249-CF-PSS-1YR		Annual Maintenance PSS (200-0249-CF)	\$699	Each	10%	\$629	Other	F1
200-0249-PSS-1YR	200-0249-PSS-1YR		Annual Maintenance PSS (200-0249)	\$699	Each	10%	\$629	Other	F1
200-0250-PSS-1YR	200-0250-PSS-1YR		Annual Maintenance PSS (200-0250)	\$699	Each	10%	\$629	Other	F1
200-0251-CF-PSS-1YR	200-0251-CF-PSS-1YR		Annual Maintenance PSS (200-0251-CF)	\$275	Each	10%	\$248	Other	F1
200-0251-PSS-1YR	200-0251-PSS-1YR		Annual Maintenance PSS (200-0251)	\$275	Each	10%	\$248	Other	F1
200-0252-CF-PSS-1YR	200-0252-CF-PSS-1YR		Annual Maintenance PSS (200-0252-CF)	\$939	Each	10%	\$845	Other	F1
200-0252-PSS-1YR	200-0252-PSS-1YR		Annual Maintenance PSS (200-0252)	\$939	Each	10%	\$845	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
200-0254-CF-PSS-1YR	200-0254-CF-PSS-1YR	Annual Maintenance PSS (200-0254-CF)		\$558	Each	10%	\$502	Other	F1
200-0254-PSS-1YR	200-0254-PSS-1YR	Annual Maintenance PSS (200-0254)		\$558	Each	10%	\$502	Other	F1
200-0255-CF-PSS-1YR	200-0255-CF-PSS-1YR	Annual Maintenance PSS (200-0255-CF)		\$939	Each	10%	\$845	Other	F1
200-0255-PSS-1YR	200-0255-PSS-1YR	Annual Maintenance PSS (200-0255)		\$939	Each	10%	\$845	Other	F1
200-0256-CF-PSS-1YR	200-0256-CF-PSS-1YR	Annual Maintenance PSS (200-0256-CF)		\$939	Each	10%	\$845	Other	F1
200-0256-PSS-1YR	200-0256-PSS-1YR	Annual Maintenance PSS (200-0256)		\$939	Each	10%	\$845	Other	F1
200-0257-PSS-1YR	200-0257-PSS-1YR	Annual Maintenance PSS (200-0257)		\$939	Each	10%	\$845	Other	F1
200-0258-CF-PSS-1YR	200-0258-CF-PSS-1YR	Annual Maintenance PSS (200-0258-CF)		\$374	Each	10%	\$337	Other	F1
200-0258-PSS-1YR	200-0258-PSS-1YR	Annual Maintenance PSS (200-0258)		\$374	Each	10%	\$337	Other	F1
200-0259-CF-PSS-1YR	200-0259-CF-PSS-1YR	Annual Maintenance PSS (200-0259-CF)		\$1,335	Each	10%	\$1,201	Other	F1
200-0259-PSS-1YR	200-0259-PSS-1YR	Annual Maintenance PSS (200-0259)		\$1,335	Each	10%	\$1,201	Other	F1
200-0261-CF-PSS-1YR	200-0261-CF-PSS-1YR	Annual Maintenance PSS (200-0261-CF)		\$784	Each	10%	\$706	Other	F1
200-0261-PSS-1YR	200-0261-PSS-1YR	Annual Maintenance PSS (200-0261)		\$784	Each	10%	\$706	Other	F1
200-0262-CF-PSS-1YR	200-0262-CF-PSS-1YR	Annual Maintenance PSS (200-0262-CF)		\$1,335	Each	10%	\$1,201	Other	F1
200-0262-PSS-1YR	200-0262-PSS-1YR	Annual Maintenance PSS (200-0262)		\$1,335	Each	10%	\$1,201	Other	F1
200-0263-CF-PSS-1YR	200-0263-CF-PSS-1YR	Annual Maintenance PSS (200-0263-CF)		\$1,335	Each	10%	\$1,201	Other	F1
200-0263-PSS-1YR	200-0263-PSS-1YR	Annual Maintenance PSS (200-0263)		\$1,335	Each	10%	\$1,201	Other	F1
200-0264-PSS-1YR	200-0264-PSS-1YR	Annual Maintenance PSS (200-0264)		\$1,335	Each	10%	\$1,201	Other	F1
200-0265-CF-PSS-1YR	200-0265-CF-PSS-1YR	Annual Maintenance PSS (200-0265-CF)		\$544	Each	10%	\$489	Other	F1
200-0265-PSS-1YR	200-0265-PSS-1YR	Annual Maintenance PSS (200-0265)		\$544	Each	10%	\$489	Other	F1
200-0289-CF-PSS-1YR	200-0289-CF-PSS-1YR	Annual Maintenance PSS (200-0289-CF)		\$275	Each	10%	\$248	Other	F1
200-0289-PSS-1YR	200-0289-PSS-1YR	Annual Maintenance PSS (200-0289)		\$275	Each	10%	\$248	Other	F1
200-0290-CF-PSS-1YR	200-0290-CF-PSS-1YR	Annual Maintenance PSS (200-0290-CF)		\$374	Each	10%	\$337	Other	F1
200-0290-PSS-1YR	200-0290-PSS-1YR	Annual Maintenance PSS (200-0290)		\$374	Each	10%	\$337	Other	F1
200-0291-CF-PSS-1YR	200-0291-CF-PSS-1YR	Annual Maintenance PSS (200-0291-CF)		\$544	Each	10%	\$489	Other	F1
200-0291-PSS-1YR	200-0291-PSS-1YR	Annual Maintenance PSS (200-0291)		\$544	Each	10%	\$489	Other	F1
200-0349-CF-PSS-1YR	200-0349-CF-PSS-1YR	Annual Maintenance PSS (200-0349-CF)		\$702	Each	10%	\$632	Other	F1
200-0349-PSS-1YR	200-0349-PSS-1YR	Annual Maintenance PSS (200-0349)		\$702	Each	10%	\$632	Other	F1
200-0350-CF-PSS-1YR	200-0350-CF-PSS-1YR	Annual Maintenance PSS (200-0350-CF)		\$702	Each	10%	\$632	Other	F1
200-0350-PSS-1YR	200-0350-PSS-1YR	Annual Maintenance PSS (200-0350)		\$702	Each	10%	\$632	Other	F1
200-0351-CF-PSS-1YR	200-0351-CF-PSS-1YR	Annual Maintenance PSS (200-0351-CF)		\$702	Each	10%	\$632	Other	F1
200-0351-PSS-1YR	200-0351-PSS-1YR	Annual Maintenance PSS (200-0351)		\$702	Each	10%	\$632	Other	F1
200-0352-CF-PSS-1YR	200-0352-CF-PSS-1YR	Annual Maintenance PSS (200-0352-CF)		\$1,012	Each	10%	\$911	Other	F1
200-0352-PSS-1YR	200-0352-PSS-1YR	Annual Maintenance PSS (200-0352)		\$1,012	Each	10%	\$911	Other	F1
200-0353-CF-PSS-1YR	200-0353-CF-PSS-1YR	Annual Maintenance PSS (200-0353-CF)		\$1,724	Each	10%	\$1,551	Other	F1
200-0353-PSS-1YR	200-0353-PSS-1YR	Annual Maintenance PSS (200-0353)		\$1,724	Each	10%	\$1,551	Other	F1
200-0354-CF-PSS-1YR	200-0354-CF-PSS-1YR	Annual Maintenance PSS (200-0354-CF)		\$1,724	Each	10%	\$1,551	Other	F1
200-0354-PSS-1YR	200-0354-PSS-1YR	Annual Maintenance PSS (200-0354)		\$1,724	Each	10%	\$1,551	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
200-0355-CF-PSS-1YR	200-0355-CF-PSS-1YR	Annual Maintenance PSS (200-0355-CF)		\$1,724	Each	10%	\$1,551	Other	F1
200-0355-PSS-1YR	200-0355-PSS-1YR	Annual Maintenance PSS (200-0355)		\$1,724	Each	10%	\$1,551	Other	F1
200-0357-CF-PSS-1YR	200-0357-CF-PSS-1YR	Annual Maintenance PSS (200-0357-CF)		\$699	Each	10%	\$629	Other	F1
200-0357-PSS-1YR	200-0357-PSS-1YR	Annual Maintenance PSS (200-0357)		\$699	Each	10%	\$629	Other	F1
200-0358-CF-PSS-1YR	200-0358-CF-PSS-1YR	Annual Maintenance PSS (200-0358-CF)		\$939	Each	10%	\$845	Other	F1
200-0358-PSS-1YR	200-0358-PSS-1YR	Annual Maintenance PSS (200-0358)		\$939	Each	10%	\$845	Other	F1
200-0359-CF-PSS-1YR	200-0359-CF-PSS-1YR	Annual Maintenance PSS (200-0359-CF)		\$1,751	Each	10%	\$1,576	Other	F1
200-0359-PSS-1YR	200-0359-PSS-1YR	Annual Maintenance PSS (200-0359)		\$1,751	Each	10%	\$1,576	Other	F1
200-0360-CF-PSS-1YR	200-0360-CF-PSS-1YR	Annual Maintenance PSS (200-0360-CF)		\$2,486	Each	10%	\$2,237	Other	F1
200-0360-PSS-1YR	200-0360-PSS-1YR	Annual Maintenance PSS (200-0360)		\$2,486	Each	10%	\$2,237	Other	F1
200-0368-CF-PSS-1YR	200-0368-CF-PSS-1YR	Annual Maintenance PSS (200-0368-CF)		\$2,514	Each	10%	\$2,262	Other	F1
200-0368-PSS-1YR	200-0368-PSS-1YR	Annual Maintenance PSS (200-0368)		\$2,514	Each	10%	\$2,262	Other	F1
200-0369-CF-PSS-1YR	200-0369-CF-PSS-1YR	Annual Maintenance PSS (200-0369-CF)		\$4,157	Each	10%	\$3,741	Other	F1
200-0369-PSS-1YR	200-0369-PSS-1YR	Annual Maintenance PSS (200-0369)		\$4,157	Each	10%	\$3,741	Other	F1
200-0370-CF-PSS-1YR	200-0370-CF-PSS-1YR	Annual Maintenance PSS (200-0370-CF)		\$1,024	Each	10%	\$922	Other	F1
200-0370-PSS-1YR	200-0370-PSS-1YR	Annual Maintenance PSS (200-0370)		\$1,024	Each	10%	\$922	Other	F1
200-0371-CF-PSS-1YR	200-0371-CF-PSS-1YR	Annual Maintenance PSS (200-0371-CF)		\$1,694	Each	10%	\$1,525	Other	F1
200-0371-PSS-1YR	200-0371-PSS-1YR	Annual Maintenance PSS (200-0371)		\$1,694	Each	10%	\$1,525	Other	F1
200-0372-CF-PSS-1YR	200-0372-CF-PSS-1YR	Annual Maintenance PSS (200-0372-CF)		\$2,514	Each	10%	\$2,262	Other	F1
200-0372-PSS-1YR	200-0372-PSS-1YR	Annual Maintenance PSS (200-0372)		\$2,514	Each	10%	\$2,262	Other	F1
200-0373-CF-PSS-1YR	200-0373-CF-PSS-1YR	Annual Maintenance PSS (200-0373-CF)		\$4,157	Each	10%	\$3,741	Other	F1
200-0373-PSS-1YR	200-0373-PSS-1YR	Annual Maintenance PSS (200-0373)		\$4,157	Each	10%	\$3,741	Other	F1
200-0374-CF-PSS-1YR	200-0374-CF-PSS-1YR	Annual Maintenance PSS (200-0374-CF)		\$1,024	Each	10%	\$922	Other	F1
200-0374-PSS-1YR	200-0374-PSS-1YR	Annual Maintenance PSS (200-0374)		\$1,024	Each	10%	\$922	Other	F1
200-0375-CF-PSS-1YR	200-0375-CF-PSS-1YR	Annual Maintenance PSS (200-0375-CF)		\$1,694	Each	10%	\$1,525	Other	F1
200-0375-PSS-1YR	200-0375-PSS-1YR	Annual Maintenance PSS (200-0375)		\$1,694	Each	10%	\$1,525	Other	F1
200-0376-CF-PSS-1YR	200-0376-CF-PSS-1YR	Annual Maintenance PSS (200-0376-CF)		\$1,476	Each	10%	\$1,329	Other	F1
200-0376-PSS-1YR	200-0376-PSS-1YR	Annual Maintenance PSS (200-0376)		\$1,476	Each	10%	\$1,329	Other	F1
200-0377-CF-PSS-1YR	200-0377-CF-PSS-1YR	Annual Maintenance PSS (200-0377-CF)		\$2,441	Each	10%	\$2,197	Other	F1
200-0377-PSS-1YR	200-0377-PSS-1YR	Annual Maintenance PSS (200-0377)		\$2,441	Each	10%	\$2,197	Other	F1
200-0378-CF-PSS-1YR	200-0378-CF-PSS-1YR	Annual Maintenance PSS (200-0378-CF)		\$2,514	Each	10%	\$2,262	Other	F1
200-0378-PSS-1YR	200-0378-PSS-1YR	Annual Maintenance PSS (200-0378)		\$2,514	Each	10%	\$2,262	Other	F1
200-0379-CF-PSS-1YR	200-0379-CF-PSS-1YR	Annual Maintenance PSS (200-0379-CF)		\$4,157	Each	10%	\$3,741	Other	F1
200-0379-PSS-1YR	200-0379-PSS-1YR	Annual Maintenance PSS (200-0379)		\$4,157	Each	10%	\$3,741	Other	F1
200-0380-CF-PSS-1YR	200-0380-CF-PSS-1YR	Annual Maintenance PSS (200-0380-CF)		\$3,625	Each	10%	\$3,262	Other	F1
200-0380-PSS-1YR	200-0380-PSS-1YR	Annual Maintenance PSS (200-0380)		\$3,625	Each	10%	\$3,262	Other	F1
200-0381-CF-PSS-1YR	200-0381-CF-PSS-1YR	Annual Maintenance PSS (200-0381-CF)		\$5,995	Each	10%	\$5,396	Other	F1
200-0381-PSS-1YR	200-0381-PSS-1YR	Annual Maintenance PSS (200-0381)		\$5,995	Each	10%	\$5,396	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
200-0384-CF-PSS-1YR	200-0384-CF-PSS-1YR		Annual Maintenance PSS (200-0384-CF)	\$1,024	Each	10%	\$922	Other	F1
200-0384-PSS-1YR	200-0384-PSS-1YR		Annual Maintenance PSS (200-0384)	\$1,024	Each	10%	\$922	Other	F1
200-0385-CF-PSS-1YR	200-0385-CF-PSS-1YR		Annual Maintenance PSS (200-0385-CF)	\$1,694	Each	10%	\$1,525	Other	F1
200-0385-PSS-1YR	200-0385-PSS-1YR		Annual Maintenance PSS (200-0385)	\$1,694	Each	10%	\$1,525	Other	F1
200-0388-CF-PSS-1YR	200-0388-CF-PSS-1YR		Annual Maintenance PSS (200-0388-CF)	\$3,288	Each	10%	\$2,959	Other	F1
200-0388-PSS-1YR	200-0388-PSS-1YR		Annual Maintenance PSS (200-0388)	\$3,288	Each	10%	\$2,959	Other	F1
200-0389-CF-PSS-1YR	200-0389-CF-PSS-1YR		Annual Maintenance PSS (200-0389-CF)	\$1,340	Each	10%	\$1,206	Other	F1
200-0389-PSS-1YR	200-0389-PSS-1YR		Annual Maintenance PSS (200-0389)	\$1,340	Each	10%	\$1,206	Other	F1
200-0390-CF-PSS-1YR	200-0390-CF-PSS-1YR		Annual Maintenance PSS (200-0390-CF)	\$3,288	Each	10%	\$2,959	Other	F1
200-0390-PSS-1YR	200-0390-PSS-1YR		Annual Maintenance PSS (200-0390)	\$3,288	Each	10%	\$2,959	Other	F1
200-0391-CF-PSS-1YR	200-0391-CF-PSS-1YR		Annual Maintenance PSS (200-0391-CF)	\$1,340	Each	10%	\$1,206	Other	F1
200-0391-PSS-1YR	200-0391-PSS-1YR		Annual Maintenance PSS (200-0391)	\$1,340	Each	10%	\$1,206	Other	F1
200-0392-CF-PSS-1YR	200-0392-CF-PSS-1YR		Annual Maintenance PSS (200-0392-CF)	\$1,931	Each	10%	\$1,738	Other	F1
200-0392-PSS-1YR	200-0392-PSS-1YR		Annual Maintenance PSS (200-0392)	\$1,931	Each	10%	\$1,738	Other	F1
200-0393-CF-PSS-1YR	200-0393-CF-PSS-1YR		Annual Maintenance PSS (200-0393-CF)	\$3,288	Each	10%	\$2,959	Other	F1
200-0393-PSS-1YR	200-0393-PSS-1YR		Annual Maintenance PSS (200-0393)	\$3,288	Each	10%	\$2,959	Other	F1
200-0394-CF-PSS-1YR	200-0394-CF-PSS-1YR		Annual Maintenance PSS (200-0394-CF)	\$4,742	Each	10%	\$4,268	Other	F1
200-0394-PSS-1YR	200-0394-PSS-1YR		Annual Maintenance PSS (200-0394)	\$4,742	Each	10%	\$4,268	Other	F1
200-0395-CF-PSS-1YR	200-0395-CF-PSS-1YR		Annual Maintenance PSS (200-0395-CF)	\$1,340	Each	10%	\$1,206	Other	F1
200-0395-PSS-1YR	200-0395-PSS-1YR		Annual Maintenance PSS (200-0395)	\$1,340	Each	10%	\$1,206	Other	F1
200-0396-CF-PSS-1YR	200-0396-CF-PSS-1YR		Annual Maintenance PSS (200-0396-CF)	\$5,438	Each	10%	\$4,894	Other	F1
200-0396-PSS-1YR	200-0396-PSS-1YR		Annual Maintenance PSS (200-0396)	\$5,438	Each	10%	\$4,894	Other	F1
200-0397-CF-PSS-1YR	200-0397-CF-PSS-1YR		Annual Maintenance PSS (200-0397-CF)	\$2,216	Each	10%	\$1,994	Other	F1
200-0397-PSS-1YR	200-0397-PSS-1YR		Annual Maintenance PSS (200-0397)	\$2,216	Each	10%	\$1,994	Other	F1
200-0398-CF-PSS-1YR	200-0398-CF-PSS-1YR		Annual Maintenance PSS (200-0398-CF)	\$5,438	Each	10%	\$4,894	Other	F1
200-0398-PSS-1YR	200-0398-PSS-1YR		Annual Maintenance PSS (200-0398)	\$5,438	Each	10%	\$4,894	Other	F1
200-0399-CF-PSS-1YR	200-0399-CF-PSS-1YR		Annual Maintenance PSS (200-0399-CF)	\$2,216	Each	10%	\$1,994	Other	F1
200-0399-PSS-1YR	200-0399-PSS-1YR		Annual Maintenance PSS (200-0399)	\$2,216	Each	10%	\$1,994	Other	F1
200-0400-CF-PSS-1YR	200-0400-CF-PSS-1YR		Annual Maintenance PSS (200-0400-CF)	\$3,194	Each	10%	\$2,875	Other	F1
200-0400-PSS-1YR	200-0400-PSS-1YR		Annual Maintenance PSS (200-0400)	\$3,194	Each	10%	\$2,875	Other	F1
200-0401-CF-PSS-1YR	200-0401-CF-PSS-1YR		Annual Maintenance PSS (200-0401-CF)	\$5,438	Each	10%	\$4,894	Other	F1
200-0401-PSS-1YR	200-0401-PSS-1YR		Annual Maintenance PSS (200-0401)	\$5,438	Each	10%	\$4,894	Other	F1
200-0402-CF-PSS-1YR	200-0402-CF-PSS-1YR		Annual Maintenance PSS (200-0402-CF)	\$7,843	Each	10%	\$7,058	Other	F1
200-0402-PSS-1YR	200-0402-PSS-1YR		Annual Maintenance PSS (200-0402)	\$7,843	Each	10%	\$7,058	Other	F1
200-0403-CF-PSS-1YR	200-0403-CF-PSS-1YR		Annual Maintenance PSS (200-0403-CF)	\$2,216	Each	10%	\$1,994	Other	F1
200-0403-PSS-1YR	200-0403-PSS-1YR		Annual Maintenance PSS (200-0403)	\$2,216	Each	10%	\$1,994	Other	F1
200-0405-CF-PSS-1YR	200-0405-CF-PSS-1YR		Annual Maintenance PSS (200-0405-CF)	\$78	Each	10%	\$70	Other	F1
200-0405-PSS-1YR	200-0405-PSS-1YR		Annual Maintenance PSS (200-0405)	\$78	Each	10%	\$70	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
200-0406-CF-PSS-1YR	200-0406-CF-PSS-1YR	Annual Maintenance PSS (200-0406-CF)		\$49	Each	10%	\$44	Other	F1
200-0406-PSS-1YR	200-0406-PSS-1YR	Annual Maintenance PSS (200-0406)		\$49	Each	10%	\$44	Other	F1
200-0410-CF-PSS-1YR	200-0410-CF-PSS-1YR	Annual Maintenance PSS (200-0410-CF)		\$16,042	Each	10%	\$14,438	Other	F1
200-0410-PSS-1YR	200-0410-PSS-1YR	Annual Maintenance PSS (200-0410)		\$16,042	Each	10%	\$14,438	Other	F1
200-0411-CF-PSS-1YR	200-0411-CF-PSS-1YR	Annual Maintenance PSS (200-0411-CF)		\$2,917	Each	10%	\$2,625	Other	F1
200-0411-PSS-1YR	200-0411-PSS-1YR	Annual Maintenance PSS (200-0411)		\$2,917	Each	10%	\$2,625	Other	F1
200-0412-CF-PSS-1YR	200-0412-CF-PSS-1YR	Annual Maintenance PSS (200-0412-CF)		\$972	Each	10%	\$875	Other	F1
200-0412-PSS-1YR	200-0412-PSS-1YR	Annual Maintenance PSS (200-0412)		\$972	Each	10%	\$875	Other	F1
200-0413-CF-PSS-1YR	200-0413-CF-PSS-1YR	Annual Maintenance PSS (200-0413-CF)		\$78	Each	10%	\$70	Other	F1
200-0413-PSS-1YR	200-0413-PSS-1YR	Annual Maintenance PSS (200-0413)		\$78	Each	10%	\$70	Other	F1
200-0414-CF-PSS-1YR	200-0414-CF-PSS-1YR	Annual Maintenance PSS (200-0414-CF)		\$87	Each	10%	\$78	Other	F1
200-0414-PSS-1YR	200-0414-PSS-1YR	Annual Maintenance PSS (200-0414)		\$87	Each	10%	\$78	Other	F1
200-0422-CF-PSS-1YR	200-0422-CF-PSS-1YR	Annual Maintenance PSS (200-0422-CF)		\$4,861	Each	10%	\$4,375	Other	F1
200-0422-PSS-1YR	200-0422-PSS-1YR	Annual Maintenance PSS (200-0422)		\$4,861	Each	10%	\$4,375	Other	F1
200-0423-CF-PSS-1YR	200-0423-CF-PSS-1YR	Annual Maintenance PSS (200-0423-CF)		\$2,674	Each	10%	\$2,406	Other	F1
200-0423-PSS-1YR	200-0423-PSS-1YR	Annual Maintenance PSS (200-0423)		\$2,674	Each	10%	\$2,406	Other	F1
200-0424-CF-PSS-1YR	200-0424-CF-PSS-1YR	Annual Maintenance PSS (200-0424-CF)		\$2,674	Each	10%	\$2,406	Other	F1
200-0424-PSS-1YR	200-0424-PSS-1YR	Annual Maintenance PSS (200-0424)		\$2,674	Each	10%	\$2,406	Other	F1
200-0983-CF-PSS-1YR	200-0983-CF-PSS-1YR	Annual Maintenance PSS (200-0983-CF)		\$275	Each	10%	\$248	Other	F1
200-0983-PSS-1YR	200-0983-PSS-1YR	Annual Maintenance PSS (200-0983)		\$275	Each	10%	\$248	Other	F1
200-0984-CF-PSS-1YR	200-0984-CF-PSS-1YR	Annual Maintenance PSS (200-0984-CF)		\$374	Each	10%	\$337	Other	F1
200-0984-PSS-1YR	200-0984-PSS-1YR	Annual Maintenance PSS (200-0984)		\$374	Each	10%	\$337	Other	F1
200-0986-CF-PSS-1YR	200-0986-CF-PSS-1YR	Annual Maintenance PSS (200-0986-CF)		\$544	Each	10%	\$489	Other	F1
200-0986-PSS-1YR	200-0986-PSS-1YR	Annual Maintenance PSS (200-0986)		\$544	Each	10%	\$489	Other	F1
201-0218-PSS-1YR	201-0218-PSS-1YR	Annual Maintenance PSS (201-0218)		\$1,004	Each	10%	\$904	Other	F1
201-0219-PSS-1YR	201-0219-PSS-1YR	Annual Maintenance PSS (201-0219)		\$1,004	Each	10%	\$904	Other	F1
201-0220-PSS-1YR	201-0220-PSS-1YR	Annual Maintenance PSS (201-0220)		\$1,259	Each	10%	\$1,133	Other	F1
201-0221-PSS-1YR	201-0221-PSS-1YR	Annual Maintenance PSS (201-0221)		\$1,634	Each	10%	\$1,470	Other	F1
201-0222-PSS-1YR	201-0222-PSS-1YR	Annual Maintenance PSS (201-0222)		\$1,634	Each	10%	\$1,470	Other	F1
201-0223-PSS-1YR	201-0223-PSS-1YR	Annual Maintenance PSS (201-0223)		\$1,252	Each	10%	\$1,127	Other	F1
201-0224-PSS-1YR	201-0224-PSS-1YR	Annual Maintenance PSS (201-0224)		\$1,882	Each	10%	\$1,693	Other	F1
201-0225-PSS-1YR	201-0225-PSS-1YR	Annual Maintenance PSS (201-0225)		\$623	Each	10%	\$561	Other	F1
201-0226-PSS-1YR	201-0226-PSS-1YR	Annual Maintenance PSS (201-0226)		\$1,882	Each	10%	\$1,693	Other	F1
201-0227-PSS-1YR	201-0227-PSS-1YR	Annual Maintenance PSS (201-0227)		\$2,759	Each	10%	\$2,483	Other	F1
201-0228-PSS-1YR	201-0228-PSS-1YR	Annual Maintenance PSS (201-0228)		\$2,130	Each	10%	\$1,917	Other	F1
201-0229-PSS-1YR	201-0229-PSS-1YR	Annual Maintenance PSS (201-0229)		\$1,259	Each	10%	\$1,133	Other	F1
201-0230-PSS-1YR	201-0230-PSS-1YR	Annual Maintenance PSS (201-0230)		\$1,507	Each	10%	\$1,356	Other	F1
201-0231-PSS-1YR	201-0231-PSS-1YR	Annual Maintenance PSS (201-0231)		\$1,348	Each	10%	\$1,213	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
201-0232-PSS-1YR	201-0232-PSS-1YR	Annual Maintenance PSS (201-0232)		\$1,348	Each	10%	\$1,213	Other	F1
201-0233-PSS-1YR	201-0233-PSS-1YR	Annual Maintenance PSS (201-0233)		\$1,691	Each	10%	\$1,522	Other	F1
201-0234-PSS-1YR	201-0234-PSS-1YR	Annual Maintenance PSS (201-0234)		\$2,193	Each	10%	\$1,974	Other	F1
201-0235-PSS-1YR	201-0235-PSS-1YR	Annual Maintenance PSS (201-0235)		\$2,193	Each	10%	\$1,974	Other	F1
201-0236-PSS-1YR	201-0236-PSS-1YR	Annual Maintenance PSS (201-0236)		\$1,685	Each	10%	\$1,516	Other	F1
201-0237-PSS-1YR	201-0237-PSS-1YR	Annual Maintenance PSS (201-0237)		\$2,530	Each	10%	\$2,277	Other	F1
201-0238-PSS-1YR	201-0238-PSS-1YR	Annual Maintenance PSS (201-0238)		\$839	Each	10%	\$755	Other	F1
201-0239-PSS-1YR	201-0239-PSS-1YR	Annual Maintenance PSS (201-0239)		\$2,530	Each	10%	\$2,277	Other	F1
201-0240-PSS-1YR	201-0240-PSS-1YR	Annual Maintenance PSS (201-0240)		\$3,712	Each	10%	\$3,341	Other	F1
201-0241-PSS-1YR	201-0241-PSS-1YR	Annual Maintenance PSS (201-0241)		\$2,867	Each	10%	\$2,580	Other	F1
201-0242-PSS-1YR	201-0242-PSS-1YR	Annual Maintenance PSS (201-0242)		\$1,691	Each	10%	\$1,522	Other	F1
201-0243-PSS-1YR	201-0243-PSS-1YR	Annual Maintenance PSS (201-0243)		\$2,028	Each	10%	\$1,825	Other	F1
201-0244-PSS-1YR	201-0244-PSS-1YR	Annual Maintenance PSS (201-0244)		\$1,907	Each	10%	\$1,716	Other	F1
201-0245-PSS-1YR	201-0245-PSS-1YR	Annual Maintenance PSS (201-0245)		\$1,907	Each	10%	\$1,716	Other	F1
201-0246-PSS-1YR	201-0246-PSS-1YR	Annual Maintenance PSS (201-0246)		\$2,403	Each	10%	\$2,163	Other	F1
201-0247-PSS-1YR	201-0247-PSS-1YR	Annual Maintenance PSS (201-0247)		\$3,109	Each	10%	\$2,798	Other	F1
201-0248-PSS-1YR	201-0248-PSS-1YR	Annual Maintenance PSS (201-0248)		\$3,109	Each	10%	\$2,798	Other	F1
201-0249-PSS-1YR	201-0249-PSS-1YR	Annual Maintenance PSS (201-0249)		\$2,397	Each	10%	\$2,157	Other	F1
201-0250-PSS-1YR	201-0250-PSS-1YR	Annual Maintenance PSS (201-0250)		\$3,598	Each	10%	\$3,238	Other	F1
201-0251-PSS-1YR	201-0251-PSS-1YR	Annual Maintenance PSS (201-0251)		\$1,195	Each	10%	\$1,076	Other	F1
201-0252-PSS-1YR	201-0252-PSS-1YR	Annual Maintenance PSS (201-0252)		\$3,598	Each	10%	\$3,238	Other	F1
201-0253-PSS-1YR	201-0253-PSS-1YR	Annual Maintenance PSS (201-0253)		\$5,289	Each	10%	\$4,760	Other	F1
201-0254-PSS-1YR	201-0254-PSS-1YR	Annual Maintenance PSS (201-0254)		\$4,087	Each	10%	\$3,679	Other	F1
201-0255-PSS-1YR	201-0255-PSS-1YR	Annual Maintenance PSS (201-0255)		\$2,403	Each	10%	\$2,163	Other	F1
201-0256-PSS-1YR	201-0256-PSS-1YR	Annual Maintenance PSS (201-0256)		\$2,892	Each	10%	\$2,603	Other	F1
201-0282-PSS-1YR	201-0282-PSS-1YR	Annual Maintenance PSS (201-0282)		\$2,462	Each	10%	\$2,216	Other	F1
201-0283-PSS-1YR	201-0283-PSS-1YR	Annual Maintenance PSS (201-0283)		\$2,462	Each	10%	\$2,216	Other	F1
201-0284-PSS-1YR	201-0284-PSS-1YR	Annual Maintenance PSS (201-0284)		\$3,102	Each	10%	\$2,792	Other	F1
201-0285-PSS-1YR	201-0285-PSS-1YR	Annual Maintenance PSS (201-0285)		\$4,014	Each	10%	\$3,612	Other	F1
201-0287-PSS-1YR	201-0287-PSS-1YR	Annual Maintenance PSS (201-0287)		\$3,094	Each	10%	\$2,785	Other	F1
201-0289-PSS-1YR	201-0289-PSS-1YR	Annual Maintenance PSS (201-0289)		\$1,543	Each	10%	\$1,389	Other	F1
201-0290-PSS-1YR	201-0290-PSS-1YR	Annual Maintenance PSS (201-0290)		\$4,646	Each	10%	\$4,181	Other	F1
201-0291-PSS-1YR	201-0291-PSS-1YR	Annual Maintenance PSS (201-0291)		\$6,829	Each	10%	\$6,146	Other	F1
201-0292-PSS-1YR	201-0292-PSS-1YR	Annual Maintenance PSS (201-0292)		\$5,278	Each	10%	\$4,750	Other	F1
201-0293-PSS-1YR	201-0293-PSS-1YR	Annual Maintenance PSS (201-0293)		\$3,102	Each	10%	\$2,792	Other	F1
201-0294-PSS-1YR	201-0294-PSS-1YR	Annual Maintenance PSS (201-0294)		\$3,735	Each	10%	\$3,361	Other	F1
201-0295-CF-PSS-1YR	201-0295-CF-PSS-1YR	Annual Maintenance PSS (201-0295-CF)		\$1,005	Each	10%	\$904	Other	F1
201-0295-PSS-1YR	201-0295-PSS-1YR	Annual Maintenance PSS (201-0295)		\$1,005	Each	10%	\$904	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
201-0296-CF-PSS-1YR	201-0296-CF-PSS-1YR	Annual Maintenance PSS (201-0296-CF)		\$1,348	Each	10%	\$1,213	Other	F1
201-0296-PSS-1YR	201-0296-PSS-1YR	Annual Maintenance PSS (201-0296)		\$1,348	Each	10%	\$1,213	Other	F1
201-0297-CF-PSS-1YR	201-0297-CF-PSS-1YR	Annual Maintenance PSS (201-0297-CF)		\$1,907	Each	10%	\$1,716	Other	F1
201-0297-PSS-1YR	201-0297-PSS-1YR	Annual Maintenance PSS (201-0297)		\$1,907	Each	10%	\$1,716	Other	F1
201-0298-CF-PSS-1YR	201-0298-CF-PSS-1YR	Annual Maintenance PSS (201-0298-CF)		\$2,462	Each	10%	\$2,216	Other	F1
201-0298-PSS-1YR	201-0298-PSS-1YR	Annual Maintenance PSS (201-0298)		\$2,462	Each	10%	\$2,216	Other	F1
201-0299-CF-PSS-1YR	201-0299-CF-PSS-1YR	Annual Maintenance PSS (201-0299-CF)		\$1,252	Each	10%	\$1,127	Other	F1
201-0299-PSS-1YR	201-0299-PSS-1YR	Annual Maintenance PSS (201-0299)		\$1,252	Each	10%	\$1,127	Other	F1
201-0300-CF-PSS-1YR	201-0300-CF-PSS-1YR	Annual Maintenance PSS (201-0300-CF)		\$1,685	Each	10%	\$1,516	Other	F1
201-0300-PSS-1YR	201-0300-PSS-1YR	Annual Maintenance PSS (201-0300)		\$1,685	Each	10%	\$1,516	Other	F1
201-0301-CF-PSS-1YR	201-0301-CF-PSS-1YR	Annual Maintenance PSS (201-0301-CF)		\$2,397	Each	10%	\$2,157	Other	F1
201-0301-PSS-1YR	201-0301-PSS-1YR	Annual Maintenance PSS (201-0301)		\$2,397	Each	10%	\$2,157	Other	F1
201-0302-CF-PSS-1YR	201-0302-CF-PSS-1YR	Annual Maintenance PSS (201-0302-CF)		\$3,094	Each	10%	\$2,785	Other	F1
201-0302-PSS-1YR	201-0302-PSS-1YR	Annual Maintenance PSS (201-0302)		\$3,094	Each	10%	\$2,785	Other	F1
201-0303-CF-PSS-1YR	201-0303-CF-PSS-1YR	Annual Maintenance PSS (201-0303-CF)		\$2,511	Each	10%	\$2,260	Other	F1
201-0303-PSS-1YR	201-0303-PSS-1YR	Annual Maintenance PSS (201-0303)		\$2,511	Each	10%	\$2,260	Other	F1
201-0304-CF-PSS-1YR	201-0304-CF-PSS-1YR	Annual Maintenance PSS (201-0304-CF)		\$3,376	Each	10%	\$3,038	Other	F1
201-0304-PSS-1YR	201-0304-PSS-1YR	Annual Maintenance PSS (201-0304)		\$3,376	Each	10%	\$3,038	Other	F1
201-0305-CF-PSS-1YR	201-0305-CF-PSS-1YR	Annual Maintenance PSS (201-0305-CF)		\$4,799	Each	10%	\$4,319	Other	F1
201-0305-PSS-1YR	201-0305-PSS-1YR	Annual Maintenance PSS (201-0305)		\$4,799	Each	10%	\$4,319	Other	F1
201-0306-CF-PSS-1YR	201-0306-CF-PSS-1YR	Annual Maintenance PSS (201-0306-CF)		\$6,197	Each	10%	\$5,577	Other	F1
201-0306-PSS-1YR	201-0306-PSS-1YR	Annual Maintenance PSS (201-0306)		\$6,197	Each	10%	\$5,577	Other	F1
201-0307-PSS-1YR	201-0307-PSS-1YR	Annual Maintenance PSS (201-0307)		\$3,554	Each	10%	\$3,199	Other	F1
201-0308-PSS-1YR	201-0308-PSS-1YR	Annual Maintenance PSS (201-0308)		\$4,779	Each	10%	\$4,301	Other	F1
201-0309-PSS-1YR	201-0309-PSS-1YR	Annual Maintenance PSS (201-0309)		\$7,150	Each	10%	\$6,435	Other	F1
201-0310-PSS-1YR	201-0310-PSS-1YR	Annual Maintenance PSS (201-0310)		\$9,422	Each	10%	\$8,480	Other	F1
201-0311-CF-PSS-1YR	201-0311-CF-PSS-1YR	Annual Maintenance PSS (201-0311-CF)		\$3,591	Each	10%	\$3,232	Other	F1
201-0311-PSS-1YR	201-0311-PSS-1YR	Annual Maintenance PSS (201-0311)		\$3,591	Each	10%	\$3,232	Other	F1
201-0312-CF-PSS-1YR	201-0312-CF-PSS-1YR	Annual Maintenance PSS (201-0312-CF)		\$5,938	Each	10%	\$5,345	Other	F1
201-0312-PSS-1YR	201-0312-PSS-1YR	Annual Maintenance PSS (201-0312)		\$5,938	Each	10%	\$5,345	Other	F1
201-0313-CF-PSS-1YR	201-0313-CF-PSS-1YR	Annual Maintenance PSS (201-0313-CF)		\$4,512	Each	10%	\$4,061	Other	F1
201-0313-PSS-1YR	201-0313-PSS-1YR	Annual Maintenance PSS (201-0313)		\$4,512	Each	10%	\$4,061	Other	F1
201-0314-CF-PSS-1YR	201-0314-CF-PSS-1YR	Annual Maintenance PSS (201-0314-CF)		\$7,463	Each	10%	\$6,717	Other	F1
201-0314-PSS-1YR	201-0314-PSS-1YR	Annual Maintenance PSS (201-0314)		\$7,463	Each	10%	\$6,717	Other	F1
201-0315-CF-PSS-1YR	201-0315-CF-PSS-1YR	Annual Maintenance PSS (201-0315-CF)		\$9,037	Each	10%	\$8,133	Other	F1
201-0315-PSS-1YR	201-0315-PSS-1YR	Annual Maintenance PSS (201-0315)		\$9,037	Each	10%	\$8,133	Other	F1
201-0316-CF-PSS-1YR	201-0316-CF-PSS-1YR	Annual Maintenance PSS (201-0316-CF)		\$14,946	Each	10%	\$13,451	Other	F1
201-0316-PSS-1YR	201-0316-PSS-1YR	Annual Maintenance PSS (201-0316)		\$14,946	Each	10%	\$13,451	Other	F1



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
201-0319-PSS-1YR	201-0319-PSS-1YR	Annual Maintenance PSS (201-0319)		\$3,591	Each	10%	\$3,232	Other	F1
201-0320-PSS-1YR	201-0320-PSS-1YR	Annual Maintenance PSS (201-0320)		\$3,591	Each	10%	\$3,232	Other	F1
201-0321-PSS-1YR	201-0321-PSS-1YR	Annual Maintenance PSS (201-0321)		\$4,524	Each	10%	\$4,072	Other	F1
201-0322-PSS-1YR	201-0322-PSS-1YR	Annual Maintenance PSS (201-0322)		\$5,853	Each	10%	\$5,268	Other	F1
201-0323-PSS-1YR	201-0323-PSS-1YR	Annual Maintenance PSS (201-0323)		\$4,513	Each	10%	\$4,061	Other	F1
201-0324-PSS-1YR	201-0324-PSS-1YR	Annual Maintenance PSS (201-0324)		\$2,250	Each	10%	\$2,025	Other	F1
201-0325-PSS-1YR	201-0325-PSS-1YR	Annual Maintenance PSS (201-0325)		\$6,775	Each	10%	\$6,097	Other	F1
201-0326-PSS-1YR	201-0326-PSS-1YR	Annual Maintenance PSS (201-0326)		\$9,959	Each	10%	\$8,963	Other	F1
201-0327-PSS-1YR	201-0327-PSS-1YR	Annual Maintenance PSS (201-0327)		\$7,697	Each	10%	\$6,927	Other	F1
201-0328-PSS-1YR	201-0328-PSS-1YR	Annual Maintenance PSS (201-0328)		\$4,524	Each	10%	\$4,072	Other	F1
201-0329-PSS-1YR	201-0329-PSS-1YR	Annual Maintenance PSS (201-0329)		\$5,446	Each	10%	\$4,902	Other	F1
201-0330-PSS-1YR	201-0330-PSS-1YR	Annual Maintenance PSS (201-0330)		\$5,939	Each	10%	\$5,345	Other	F1
201-0331-PSS-1YR	201-0331-PSS-1YR	Annual Maintenance PSS (201-0331)		\$5,939	Each	10%	\$5,345	Other	F1
201-0332-PSS-1YR	201-0332-PSS-1YR	Annual Maintenance PSS (201-0332)		\$7,483	Each	10%	\$6,735	Other	F1
201-0333-PSS-1YR	201-0333-PSS-1YR	Annual Maintenance PSS (201-0333)		\$9,681	Each	10%	\$8,713	Other	F1
201-0334-PSS-1YR	201-0334-PSS-1YR	Annual Maintenance PSS (201-0334)		\$7,464	Each	10%	\$6,717	Other	F1
201-0335-PSS-1YR	201-0335-PSS-1YR	Annual Maintenance PSS (201-0335)		\$3,722	Each	10%	\$3,350	Other	F1
201-0336-PSS-1YR	201-0336-PSS-1YR	Annual Maintenance PSS (201-0336)		\$11,205	Each	10%	\$10,084	Other	F1
201-0337-PSS-1YR	201-0337-PSS-1YR	Annual Maintenance PSS (201-0337)		\$16,471	Each	10%	\$14,824	Other	F1
201-0338-PSS-1YR	201-0338-PSS-1YR	Annual Maintenance PSS (201-0338)		\$12,730	Each	10%	\$11,457	Other	F1
201-0339-PSS-1YR	201-0339-PSS-1YR	Annual Maintenance PSS (201-0339)		\$7,483	Each	10%	\$6,735	Other	F1
201-0340-PSS-1YR	201-0340-PSS-1YR	Annual Maintenance PSS (201-0340)		\$9,008	Each	10%	\$8,107	Other	F1
201-0341-CF-PSS-1YR	201-0341-CF-PSS-1YR	Annual Maintenance PSS (201-0341-CF)		\$4,697	Each	10%	\$4,228	Other	F1
201-0341-PSS-1YR	201-0341-PSS-1YR	Annual Maintenance PSS (201-0341)		\$4,697	Each	10%	\$4,228	Other	F1
201-0342-CF-PSS-1YR	201-0342-CF-PSS-1YR	Annual Maintenance PSS (201-0342-CF)		\$5,903	Each	10%	\$5,313	Other	F1
201-0342-PSS-1YR	201-0342-PSS-1YR	Annual Maintenance PSS (201-0342)		\$5,903	Each	10%	\$5,313	Other	F1
201-0343-CF-PSS-1YR	201-0343-CF-PSS-1YR	Annual Maintenance PSS (201-0343-CF)		\$11,822	Each	10%	\$10,640	Other	F1
201-0343-PSS-1YR	201-0343-PSS-1YR	Annual Maintenance PSS (201-0343)		\$11,822	Each	10%	\$10,640	Other	F1
201-0344-CF-PSS-1YR	201-0344-CF-PSS-1YR	Annual Maintenance PSS (201-0344-CF)		\$7,769	Each	10%	\$6,992	Other	F1
201-0344-PSS-1YR	201-0344-PSS-1YR	Annual Maintenance PSS (201-0344)		\$7,769	Each	10%	\$6,992	Other	F1
201-0345-CF-PSS-1YR	201-0345-CF-PSS-1YR	Annual Maintenance PSS (201-0345-CF)		\$9,763	Each	10%	\$8,787	Other	F1
201-0345-PSS-1YR	201-0345-PSS-1YR	Annual Maintenance PSS (201-0345)		\$9,763	Each	10%	\$8,787	Other	F1
201-0346-CF-PSS-1YR	201-0346-CF-PSS-1YR	Annual Maintenance PSS (201-0346-CF)		\$19,552	Each	10%	\$17,597	Other	F1
201-0346-PSS-1YR	201-0346-PSS-1YR	Annual Maintenance PSS (201-0346)		\$19,552	Each	10%	\$17,597	Other	F1
2KMICL 1-QSFP-PSS-1YR	2KMICL 1-QSFP-PSS-1YR	Annual Maintenance PSS (2KMICL 1-QSFP)		\$1,264	Each	10%	\$1,137	Other	F1
2SSSTDFANE560165L-PSS-1YR	2SSSTDFANE560165L-PSS-1YR	Annual Maintenance PSS (2SSSTDFANE560165L)		\$33	Each	10%	\$30	Other	F1
2S8HPFANE560165GR-PSS-1YR	2S8HPFANE560165GR-PSS-1YR	Annual Maintenance PSS (2S8HPFANE560165GR)		\$54	Each	10%	\$49	Other	F1
2SE560HSKDM165GR-PSS-1YR	2SE560HSKDM165GR-PSS-1YR	Annual Maintenance PSS (2SE560HSKDM165GR)		\$8	Each	10%	\$7	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Other			
2SE560HSKDM165OL-PSS-1YR	2SE560HSKDM165OL-PSS-1YR		Annual Maintenance PSS (2SE560HSKDM165OL)	\$6	Each	10%	\$6	Other	F1		
2SP570HSDM125GR-PSS-1YR	2SP570HSDM125GR-PSS-1YR		Annual Maintenance PSS (2SP570HSDM125GR)	\$517	Each	10%	\$466	Other	F1		
2SP570HSDM125OL-PSS-1YR	2SP570HSDM125OL-PSS-1YR		Annual Maintenance PSS (2SP570HSDM125OL)	\$517	Each	10%	\$466	Other	F1		
2SS570HSKDMFN-PSS-1YR	2SS570HSKDMFN-PSS-1YR		Annual Maintenance PSS (2SS570HSKDMFN)	\$183	Each	10%	\$165	Other	F1		
2UDAELCCAF-PSS-1YR	2UDAELCCAF-PSS-1YR		Annual Maintenance PSS (2UDAELCCAF)	\$177	Each	10%	\$159	Other	F1		
2UDAELCC-PSS-1YR	2UDAELCC-PSS-1YR		Annual Maintenance PSS (2UDAELCC)	\$207	Each	10%	\$186	Other	F1		
3250-VL2E-PSS-1YR	3250-VL2E-PSS-1YR		Annual Maintenance PSS (3250-VL2E)	\$560	Each	10%	\$504	Other	F1		
3250-VL2EU-PSS-1YR	3250-VL2EU-PSS-1YR		Annual Maintenance PSS (3250-VL2EU)	\$560	Each	10%	\$504	Other	F1		
32GBDIMMAF-PSS-1YR	32GBDIMMAF-PSS-1YR		Annual Maintenance PSS (32GBDIMMAF)	\$179	Each	10%	\$161	Other	F1		
32GBDIMMAF-PSS-1YR	32GBDIMMAF-PSS-1YR		Annual Maintenance PSS (32GBDIMMAF)	\$159	Each	10%	\$143	Other	F1		
32GBDIMM-PSS-1YR	32GBDIMM-PSS-1YR		Annual Maintenance PSS (32GBDIMM)	\$186	Each	10%	\$167	Other	F1		
3D4000-PSS-1YR	3D4000-PSS-1YR		Annual Maintenance PSS (3D4000)	\$11,723	Each	10%	\$10,551	Other	F1		
3UDA80LCC-PSS-1YR	3UDA80LCC-PSS-1YR		Annual Maintenance PSS (3UDA80LCC)	\$889	Each	10%	\$800	Other	F1		
3UDAELCC-PSS-1YR	3UDAELCC-PSS-1YR		Annual Maintenance PSS (3UDAELCC)	\$308	Each	10%	\$277	Other	F1		
40U-RACK-DOORD-PSS-1YR	40U-RACK-DOORD-PSS-1YR		Annual Maintenance PSS (40U-RACK-DOORD)	\$315	Each	10%	\$284	Other	F1		
40U-RK-DOORLCKD-PSS-1YR	40U-RK-DOORLCKD-PSS-1YR		Annual Maintenance PSS (40U-RK-DOORLCKD)	\$315	Each	10%	\$284	Other	F1		
450-000-023-PSS-1YR	450-000-023-PSS-1YR		Annual Maintenance PSS (450-000-023)	\$148	Each	10%	\$133	Other	F1		
450-000-024-PSS-1YR	450-000-024-PSS-1YR		Annual Maintenance PSS (450-000-024)	\$297	Each	10%	\$267	Other	F1		
450-000-025-PSS-1YR	450-000-025-PSS-1YR		Annual Maintenance PSS (450-000-025)	\$207	Each	10%	\$186	Other	F1		
450-000-026-PSS-1YR	450-000-026-PSS-1YR		Annual Maintenance PSS (450-000-026)	\$414	Each	10%	\$373	Other	F1		
450-000-027-PSS-1YR	450-000-027-PSS-1YR		Annual Maintenance PSS (450-000-027)	\$106	Each	10%	\$95	Other	F1		
450-000-028-PSS-1YR	450-000-028-PSS-1YR		Annual Maintenance PSS (450-000-028)	\$211	Each	10%	\$190	Other	F1		
450-000-029-PSS-1YR	450-000-029-PSS-1YR		Annual Maintenance PSS (450-000-029)	\$50	Each	10%	\$45	Other	F1		
450-000-030-PSS-1YR	450-000-030-PSS-1YR		Annual Maintenance PSS (450-000-030)	\$111	Each	10%	\$100	Other	F1		
450-000-031-PSS-1YR	450-000-031-PSS-1YR		Annual Maintenance PSS (450-000-031)	\$50	Each	10%	\$45	Other	F1		
450-000-032-PSS-1YR	450-000-032-PSS-1YR		Annual Maintenance PSS (450-000-032)	\$111	Each	10%	\$100	Other	F1		
450-000-033-PSS-1YR	450-000-033-PSS-1YR		Annual Maintenance PSS (450-000-033)	\$330	Each	10%	\$297	Other	F1		
450-000-034-PSS-1YR	450-000-034-PSS-1YR		Annual Maintenance PSS (450-000-034)	\$165	Each	10%	\$149	Other	F1		
450-000-035-PSS-1YR	450-000-035-PSS-1YR		Annual Maintenance PSS (450-000-035)	\$381	Each	10%	\$343	Other	F1		
450-000-036-PSS-1YR	450-000-036-PSS-1YR		Annual Maintenance PSS (450-000-036)	\$165	Each	10%	\$149	Other	F1		
450-000-037-PSS-1YR	450-000-037-PSS-1YR		Annual Maintenance PSS (450-000-037)	\$330	Each	10%	\$297	Other	F1		
450-000-038-PSS-1YR	450-000-038-PSS-1YR		Annual Maintenance PSS (450-000-038)	\$165	Each	10%	\$149	Other	F1		
450-000-039-PSS-1YR	450-000-039-PSS-1YR		Annual Maintenance PSS (450-000-039)	\$381	Each	10%	\$343	Other	F1		
450-000-040-PSS-1YR	450-000-040-PSS-1YR		Annual Maintenance PSS (450-000-040)	\$165	Each	10%	\$149	Other	F1		
450-000-041-PSS-1YR	450-000-041-PSS-1YR		Annual Maintenance PSS (450-000-041)	\$148	Each	10%	\$133	Other	F1		
450-000-042-PSS-1YR	450-000-042-PSS-1YR		Annual Maintenance PSS (450-000-042)	\$297	Each	10%	\$267	Other	F1		
450-000-044-PSS-1YR	450-000-044-PSS-1YR		Annual Maintenance PSS (450-000-044)	\$67	Each	10%	\$60	Other	F1		
450-000-045-PSS-1YR	450-000-045-PSS-1YR		Annual Maintenance PSS (450-000-045)	\$133	Each	10%	\$120	Other	F1		
450-000-053-PSS-1YR	450-000-053-PSS-1YR		Annual Maintenance PSS (450-000-053)	\$438	Each	10%	\$395	Other	F1		
450-000-054-PSS-1YR	450-000-054-PSS-1YR		Annual Maintenance PSS (450-000-054)	\$219	Each	10%	\$197	Other	F1		
450-000-059-PSS-1YR	450-000-059-PSS-1YR		Annual Maintenance PSS (450-000-059)	\$330	Each	10%	\$297	Other	F1		
450-000-060-PSS-1YR	450-000-060-PSS-1YR		Annual Maintenance PSS (450-000-060)	\$165	Each	10%	\$149	Other	F1		
450-000-061-PSS-1YR	450-000-061-PSS-1YR		Annual Maintenance PSS (450-000-061)	\$381	Each	10%	\$343	Other	F1		
450-000-062-PSS-1YR	450-000-062-PSS-1YR		Annual Maintenance PSS (450-000-062)	\$165	Each	10%	\$149	Other	F1		
450-000-068-PSS-1YR	450-000-068-PSS-1YR		Annual Maintenance PSS (450-000-068)	\$1,772	Each	10%	\$1,595	Other	F1		
450-000-070-PSS-1YR	450-000-070-PSS-1YR		Annual Maintenance PSS (450-000-070)	\$1,176	Each	10%	\$1,058	Other	F1		
450-000-071-PSS-1YR	450-000-071-PSS-1YR		Annual Maintenance PSS (450-000-071)	\$1,104	Each	10%	\$994	Other	F1		
450-000-072-PSS-1YR	450-000-072-PSS-1YR		Annual Maintenance PSS (450-000-072)	\$972	Each	10%	\$875	Other	F1		
450-000-073-PSS-1YR	450-000-073-PSS-1YR		Annual Maintenance PSS (450-000-073)	\$904	Each	10%	\$814	Other	F1		
450-000-074-PSS-1YR	450-000-074-PSS-1YR		Annual Maintenance PSS (450-000-074)	\$968	Each	10%	\$871	Other	F1		
450-000-075-PSS-1YR	450-000-075-PSS-1YR		Annual Maintenance PSS (450-000-075)	\$790	Each	10%	\$702	Other	F1		
450-000-076-PSS-1YR	450-000-076-PSS-1YR		Annual Maintenance PSS (450-000-076)	\$696	Each	10%	\$626	Other	F1		
450-000-077-PSS-1YR	450-000-077-PSS-1YR		Annual Maintenance PSS (450-000-077)	\$602	Each	10%	\$542	Other	F1		
450-000-078-PSS-1YR	450-000-078-PSS-1YR		Annual Maintenance PSS (450-000-078)	\$522	Each	10%	\$470	Other	F1		
450-000-079-PSS-1YR	450-000-079-PSS-1YR		Annual Maintenance PSS (450-000-079)	\$456	Each	10%	\$410	Other	F1		
450-000-080-PSS-1YR	450-000-080-PSS-1YR		Annual Maintenance PSS (450-000-080)	\$396	Each	10%	\$356	Other	F1		
450-000-081-PSS-1YR	450-000-081-PSS-1YR		Annual Maintenance PSS (450-000-081)	\$586	Each	10%	\$527	Other	F1		
450-000-082-PSS-1YR	450-000-082-PSS-1YR		Annual Maintenance PSS (450-000-082)	\$550	Each	10%	\$495	Other	F1		
450-000-083-PSS-1YR	450-000-083-PSS-1YR		Annual Maintenance PSS (450-000-083)	\$486	Each	10%	\$437	Other	F1		
450-000-084-PSS-1YR	450-000-084-PSS-1YR		Annual Maintenance PSS (450-000-084)	\$452	Each	10%	\$407	Other	F1		
450-000-085-PSS-1YR	450-000-085-PSS-1YR		Annual Maintenance PSS (450-000-085)	\$432	Each	10%	\$389	Other	F1		
450-000-086-PSS-1YR	450-000-086-PSS-1YR		Annual Maintenance PSS (450-000-086)	\$390	Each	10%	\$351	Other	F1		
450-000-087-PSS-1YR	450-000-087-PSS-1YR		Annual Maintenance PSS (450-000-087)	\$346	Each	10%	\$311	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
450-000-088-PSS-1YR	450-000-088-PSS-1YR	Annual Maintenance PSS (450-000-088)		\$302	Each	10%	\$272	Other	F1
450-000-089-PSS-1YR	450-000-089-PSS-1YR	Annual Maintenance PSS (450-000-089)		\$262	Each	10%	\$236	Other	F1
450-000-090-PSS-1YR	450-000-090-PSS-1YR	Annual Maintenance PSS (450-000-090)		\$228	Each	10%	\$205	Other	F1
450-000-091-PSS-1YR	450-000-091-PSS-1YR	Annual Maintenance PSS (450-000-091)		\$198	Each	10%	\$178	Other	F1
450-000-180-PSS-1YR	450-000-180-PSS-1YR	Annual Maintenance PSS (450-000-180)		\$402	Each	10%	\$362	Other	F1
450-000-181-PSS-1YR	450-000-181-PSS-1YR	Annual Maintenance PSS (450-000-181)		\$378	Each	10%	\$340	Other	F1
450-000-182-PSS-1YR	450-000-182-PSS-1YR	Annual Maintenance PSS (450-000-182)		\$333	Each	10%	\$300	Other	F1
450-000-183-PSS-1YR	450-000-183-PSS-1YR	Annual Maintenance PSS (450-000-183)		\$310	Each	10%	\$279	Other	F1
450-000-184-PSS-1YR	450-000-184-PSS-1YR	Annual Maintenance PSS (450-000-184)		\$297	Each	10%	\$267	Other	F1
450-000-185-PSS-1YR	450-000-185-PSS-1YR	Annual Maintenance PSS (450-000-185)		\$267	Each	10%	\$240	Other	F1
450-000-186-PSS-1YR	450-000-186-PSS-1YR	Annual Maintenance PSS (450-000-186)		\$237	Each	10%	\$213	Other	F1
450-000-187-PSS-1YR	450-000-187-PSS-1YR	Annual Maintenance PSS (450-000-187)		\$204	Each	10%	\$184	Other	F1
450-000-188-PSS-1YR	450-000-188-PSS-1YR	Annual Maintenance PSS (450-000-188)		\$178	Each	10%	\$160	Other	F1
450-000-189-PSS-1YR	450-000-189-PSS-1YR	Annual Maintenance PSS (450-000-189)		\$155	Each	10%	\$140	Other	F1
450-000-190-PSS-1YR	450-000-190-PSS-1YR	Annual Maintenance PSS (450-000-190)		\$200	Each	10%	\$180	Other	F1
450-000-191-PSS-1YR	450-000-191-PSS-1YR	Annual Maintenance PSS (450-000-191)		\$189	Each	10%	\$170	Other	F1
450-000-192-PSS-1YR	450-000-192-PSS-1YR	Annual Maintenance PSS (450-000-192)		\$166	Each	10%	\$149	Other	F1
450-000-193-PSS-1YR	450-000-193-PSS-1YR	Annual Maintenance PSS (450-000-193)		\$155	Each	10%	\$140	Other	F1
450-000-194-PSS-1YR	450-000-194-PSS-1YR	Annual Maintenance PSS (450-000-194)		\$148	Each	10%	\$133	Other	F1
450-000-195-PSS-1YR	450-000-195-PSS-1YR	Annual Maintenance PSS (450-000-195)		\$133	Each	10%	\$120	Other	F1
450-000-196-PSS-1YR	450-000-196-PSS-1YR	Annual Maintenance PSS (450-000-196)		\$118	Each	10%	\$106	Other	F1
450-000-197-PSS-1YR	450-000-197-PSS-1YR	Annual Maintenance PSS (450-000-197)		\$103	Each	10%	\$93	Other	F1
450-000-198-PSS-1YR	450-000-198-PSS-1YR	Annual Maintenance PSS (450-000-198)		\$90	Each	10%	\$81	Other	F1
450-000-199-PSS-1YR	450-000-199-PSS-1YR	Annual Maintenance PSS (450-000-199)		\$77	Each	10%	\$69	Other	F1
450-000-290-PSS-1YR	450-000-290-PSS-1YR	Annual Maintenance PSS (450-000-290)		\$192	Each	10%	\$164	Other	F1
450-000-291-PSS-1YR	450-000-291-PSS-1YR	Annual Maintenance PSS (450-000-291)		\$175	Each	10%	\$157	Other	F1
450-000-292-PSS-1YR	450-000-292-PSS-1YR	Annual Maintenance PSS (450-000-292)		\$167	Each	10%	\$151	Other	F1
450-000-293-PSS-1YR	450-000-293-PSS-1YR	Annual Maintenance PSS (450-000-293)		\$161	Each	10%	\$145	Other	F1
450-000-294-PSS-1YR	450-000-294-PSS-1YR	Annual Maintenance PSS (450-000-294)		\$154	Each	10%	\$139	Other	F1
450-000-295-PSS-1YR	450-000-295-PSS-1YR	Annual Maintenance PSS (450-000-295)		\$149	Each	10%	\$134	Other	F1
450-000-296-PSS-1YR	450-000-296-PSS-1YR	Annual Maintenance PSS (450-000-296)		\$142	Each	10%	\$128	Other	F1
450-000-297-PSS-1YR	450-000-297-PSS-1YR	Annual Maintenance PSS (450-000-297)		\$137	Each	10%	\$123	Other	F1
450-000-298-PSS-1YR	450-000-298-PSS-1YR	Annual Maintenance PSS (450-000-298)		\$131	Each	10%	\$118	Other	F1
450-000-299-PSS-1YR	450-000-299-PSS-1YR	Annual Maintenance PSS (450-000-299)		\$126	Each	10%	\$113	Other	F1
450-000-300-PSS-1YR	450-000-300-PSS-1YR	Annual Maintenance PSS (450-000-300)		\$121	Each	10%	\$109	Other	F1
450-000-301-PSS-1YR	450-000-301-PSS-1YR	Annual Maintenance PSS (450-000-301)		\$82	Each	10%	\$74	Other	F1
450-000-302-PSS-1YR	450-000-302-PSS-1YR	Annual Maintenance PSS (450-000-302)		\$78	Each	10%	\$70	Other	F1
450-000-303-PSS-1YR	450-000-303-PSS-1YR	Annual Maintenance PSS (450-000-303)		\$76	Each	10%	\$68	Other	F1
450-000-304-PSS-1YR	450-000-304-PSS-1YR	Annual Maintenance PSS (450-000-304)		\$72	Each	10%	\$65	Other	F1
450-000-305-PSS-1YR	450-000-305-PSS-1YR	Annual Maintenance PSS (450-000-305)		\$69	Each	10%	\$62	Other	F1
450-000-306-PSS-1YR	450-000-306-PSS-1YR	Annual Maintenance PSS (450-000-306)		\$67	Each	10%	\$60	Other	F1
450-000-307-PSS-1YR	450-000-307-PSS-1YR	Annual Maintenance PSS (450-000-307)		\$64	Each	10%	\$58	Other	F1
450-000-308-PSS-1YR	450-000-308-PSS-1YR	Annual Maintenance PSS (450-000-308)		\$61	Each	10%	\$55	Other	F1
450-000-309-PSS-1YR	450-000-309-PSS-1YR	Annual Maintenance PSS (450-000-309)		\$59	Each	10%	\$53	Other	F1
450-000-310-PSS-1YR	450-000-310-PSS-1YR	Annual Maintenance PSS (450-000-310)		\$57	Each	10%	\$51	Other	F1
450-000-311-PSS-1YR	450-000-311-PSS-1YR	Annual Maintenance PSS (450-000-311)		\$54	Each	10%	\$49	Other	F1
450-000-312-PSS-1YR	450-000-312-PSS-1YR	Annual Maintenance PSS (450-000-312)		\$876	Each	10%	\$788	Other	F1
450-000-313-PSS-1YR	450-000-313-PSS-1YR	Annual Maintenance PSS (450-000-313)		\$824	Each	10%	\$742	Other	F1
450-000-314-PSS-1YR	450-000-314-PSS-1YR	Annual Maintenance PSS (450-000-314)		\$726	Each	10%	\$653	Other	F1
450-000-315-PSS-1YR	450-000-315-PSS-1YR	Annual Maintenance PSS (450-000-315)		\$648	Each	10%	\$583	Other	F1
450-000-316-PSS-1YR	450-000-316-PSS-1YR	Annual Maintenance PSS (450-000-316)		\$578	Each	10%	\$520	Other	F1
450-000-317-PSS-1YR	450-000-317-PSS-1YR	Annual Maintenance PSS (450-000-317)		\$512	Each	10%	\$461	Other	F1
450-000-318-PSS-1YR	450-000-318-PSS-1YR	Annual Maintenance PSS (450-000-318)		\$440	Each	10%	\$396	Other	F1
450-000-319-PSS-1YR	450-000-319-PSS-1YR	Annual Maintenance PSS (450-000-319)		\$376	Each	10%	\$338	Other	F1
450-000-320-PSS-1YR	450-000-320-PSS-1YR	Annual Maintenance PSS (450-000-320)		\$324	Each	10%	\$292	Other	F1
450-000-321-PSS-1YR	450-000-321-PSS-1YR	Annual Maintenance PSS (450-000-321)		\$278	Each	10%	\$250	Other	F1
450-000-322-PSS-1YR	450-000-322-PSS-1YR	Annual Maintenance PSS (450-000-322)		\$238	Each	10%	\$214	Other	F1
450-000-323-PSS-1YR	450-000-323-PSS-1YR	Annual Maintenance PSS (450-000-323)		\$438	Each	10%	\$394	Other	F1
450-000-324-PSS-1YR	450-000-324-PSS-1YR	Annual Maintenance PSS (450-000-324)		\$412	Each	10%	\$371	Other	F1
450-000-325-PSS-1YR	450-000-325-PSS-1YR	Annual Maintenance PSS (450-000-325)		\$362	Each	10%	\$326	Other	F1
450-000-326-PSS-1YR	450-000-326-PSS-1YR	Annual Maintenance PSS (450-000-326)		\$324	Each	10%	\$292	Other	F1
450-000-327-PSS-1YR	450-000-327-PSS-1YR	Annual Maintenance PSS (450-000-327)		\$290	Each	10%	\$261	Other	F1
450-000-328-PSS-1YR	450-000-328-PSS-1YR	Annual Maintenance PSS (450-000-328)		\$256	Each	10%	\$230	Other	F1
450-000-329-PSS-1YR	450-000-329-PSS-1YR	Annual Maintenance PSS (450-000-329)		\$220	Each	10%	\$198	Other	F1
450-000-330-PSS-1YR	450-000-330-PSS-1YR	Annual Maintenance PSS (450-000-330)		\$188	Each	10%	\$169	Other	F1
450-000-331-PSS-1YR	450-000-331-PSS-1YR	Annual Maintenance PSS (450-000-331)		\$162	Each	10%	\$146	Other	F1
450-000-332-PSS-1YR	450-000-332-PSS-1YR	Annual Maintenance PSS (450-000-332)		\$138	Each	10%	\$124	Other	F1
450-000-333-PSS-1YR	450-000-333-PSS-1YR	Annual Maintenance PSS (450-000-333)		\$120	Each	10%	\$108	Other	F1
450-000-334-PSS-1YR	450-000-334-PSS-1YR	Annual Maintenance PSS (450-000-334)		\$879	Each	10%	\$791	Other	F1
450-000-335-PSS-1YR	450-000-335-PSS-1YR	Annual Maintenance PSS (450-000-335)		\$729	Each	10%	\$656	Other	F1
450-000-336-PSS-1YR	450-000-336-PSS-1YR	Annual Maintenance PSS (450-000-336)		\$732	Each	10%	\$659	Other	F1
450-000-337-PSS-1YR	450-000-337-PSS-1YR	Annual Maintenance PSS (450-000-337)		\$598	Each	10%	\$538	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
450-000-338-PSS-1YR	450-000-338-PSS-1YR		Annual Maintenance PSS (450-000-338)	\$519	Each	10%	\$467	Other	F1
450-000-339-PSS-1YR	450-000-339-PSS-1YR		Annual Maintenance PSS (450-000-339)	\$441	Each	10%	\$397	Other	F1
450-000-340-PSS-1YR	450-000-340-PSS-1YR		Annual Maintenance PSS (450-000-340)	\$418	Each	10%	\$376	Other	F1
450-000-341-PSS-1YR	450-000-341-PSS-1YR		Annual Maintenance PSS (450-000-341)	\$383	Each	10%	\$345	Other	F1
450-000-342-PSS-1YR	450-000-342-PSS-1YR		Annual Maintenance PSS (450-000-342)	\$343	Each	10%	\$309	Other	F1
450-000-343-PSS-1YR	450-000-343-PSS-1YR		Annual Maintenance PSS (450-000-343)	\$301	Each	10%	\$271	Other	F1
450-000-344-PSS-1YR	450-000-344-PSS-1YR		Annual Maintenance PSS (450-000-344)	\$195	Each	10%	\$176	Other	F1
450-000-345-PSS-1YR	450-000-345-PSS-1YR		Annual Maintenance PSS (450-000-345)	\$438	Each	10%	\$394	Other	F1
450-000-346-PSS-1YR	450-000-346-PSS-1YR		Annual Maintenance PSS (450-000-346)	\$412	Each	10%	\$371	Other	F1
450-000-347-PSS-1YR	450-000-347-PSS-1YR		Annual Maintenance PSS (450-000-347)	\$362	Each	10%	\$326	Other	F1
450-000-348-PSS-1YR	450-000-348-PSS-1YR		Annual Maintenance PSS (450-000-348)	\$324	Each	10%	\$292	Other	F1
450-000-349-PSS-1YR	450-000-349-PSS-1YR		Annual Maintenance PSS (450-000-349)	\$290	Each	10%	\$261	Other	F1
450-000-350-PSS-1YR	450-000-350-PSS-1YR		Annual Maintenance PSS (450-000-350)	\$256	Each	10%	\$230	Other	F1
450-000-351-PSS-1YR	450-000-351-PSS-1YR		Annual Maintenance PSS (450-000-351)	\$220	Each	10%	\$198	Other	F1
450-000-352-PSS-1YR	450-000-352-PSS-1YR		Annual Maintenance PSS (450-000-352)	\$188	Each	10%	\$169	Other	F1
450-000-353-PSS-1YR	450-000-353-PSS-1YR		Annual Maintenance PSS (450-000-353)	\$162	Each	10%	\$146	Other	F1
450-000-354-PSS-1YR	450-000-354-PSS-1YR		Annual Maintenance PSS (450-000-354)	\$138	Each	10%	\$124	Other	F1
450-000-355-PSS-1YR	450-000-355-PSS-1YR		Annual Maintenance PSS (450-000-355)	\$120	Each	10%	\$108	Other	F1
450-000-400-PSS-1YR	450-000-400-PSS-1YR		Annual Maintenance PSS (450-000-400)	\$402	Each	10%	\$362	Other	F1
450-000-401-PSS-1YR	450-000-401-PSS-1YR		Annual Maintenance PSS (450-000-401)	\$378	Each	10%	\$340	Other	F1
450-000-402-PSS-1YR	450-000-402-PSS-1YR		Annual Maintenance PSS (450-000-402)	\$333	Each	10%	\$300	Other	F1
450-000-403-PSS-1YR	450-000-403-PSS-1YR		Annual Maintenance PSS (450-000-403)	\$310	Each	10%	\$279	Other	F1
450-000-404-PSS-1YR	450-000-404-PSS-1YR		Annual Maintenance PSS (450-000-404)	\$297	Each	10%	\$267	Other	F1
450-000-405-PSS-1YR	450-000-405-PSS-1YR		Annual Maintenance PSS (450-000-405)	\$267	Each	10%	\$240	Other	F1
450-000-406-PSS-1YR	450-000-406-PSS-1YR		Annual Maintenance PSS (450-000-406)	\$237	Each	10%	\$213	Other	F1
450-000-407-PSS-1YR	450-000-407-PSS-1YR		Annual Maintenance PSS (450-000-407)	\$204	Each	10%	\$184	Other	F1
450-000-408-PSS-1YR	450-000-408-PSS-1YR		Annual Maintenance PSS (450-000-408)	\$178	Each	10%	\$160	Other	F1
450-000-409-PSS-1YR	450-000-409-PSS-1YR		Annual Maintenance PSS (450-000-409)	\$155	Each	10%	\$140	Other	F1
450-000-410-PSS-1YR	450-000-410-PSS-1YR		Annual Maintenance PSS (450-000-410)	\$133	Each	10%	\$120	Other	F1
450-000-411-PSS-1YR	450-000-411-PSS-1YR		Annual Maintenance PSS (450-000-411)	\$200	Each	10%	\$180	Other	F1
450-000-412-PSS-1YR	450-000-412-PSS-1YR		Annual Maintenance PSS (450-000-412)	\$189	Each	10%	\$170	Other	F1
450-000-413-PSS-1YR	450-000-413-PSS-1YR		Annual Maintenance PSS (450-000-413)	\$166	Each	10%	\$149	Other	F1
450-000-414-PSS-1YR	450-000-414-PSS-1YR		Annual Maintenance PSS (450-000-414)	\$155	Each	10%	\$140	Other	F1
450-000-415-PSS-1YR	450-000-415-PSS-1YR		Annual Maintenance PSS (450-000-415)	\$148	Each	10%	\$133	Other	F1
450-000-416-PSS-1YR	450-000-416-PSS-1YR		Annual Maintenance PSS (450-000-416)	\$133	Each	10%	\$120	Other	F1
450-000-417-PSS-1YR	450-000-417-PSS-1YR		Annual Maintenance PSS (450-000-417)	\$118	Each	10%	\$106	Other	F1
450-000-418-PSS-1YR	450-000-418-PSS-1YR		Annual Maintenance PSS (450-000-418)	\$103	Each	10%	\$93	Other	F1
450-000-419-PSS-1YR	450-000-419-PSS-1YR		Annual Maintenance PSS (450-000-419)	\$90	Each	10%	\$81	Other	F1
450-000-420-PSS-1YR	450-000-420-PSS-1YR		Annual Maintenance PSS (450-000-420)	\$77	Each	10%	\$69	Other	F1
450-000-421-PSS-1YR	450-000-421-PSS-1YR		Annual Maintenance PSS (450-000-421)	\$67	Each	10%	\$60	Other	F1
450-000-422-PSS-1YR	450-000-422-PSS-1YR		Annual Maintenance PSS (450-000-422)	\$508	Each	10%	\$457	Other	F1
450-000-423-PSS-1YR	450-000-423-PSS-1YR		Annual Maintenance PSS (450-000-423)	\$477	Each	10%	\$429	Other	F1
450-000-424-PSS-1YR	450-000-424-PSS-1YR		Annual Maintenance PSS (450-000-424)	\$420	Each	10%	\$378	Other	F1
450-000-425-PSS-1YR	450-000-425-PSS-1YR		Annual Maintenance PSS (450-000-425)	\$391	Each	10%	\$352	Other	F1
450-000-426-PSS-1YR	450-000-426-PSS-1YR		Annual Maintenance PSS (450-000-426)	\$376	Each	10%	\$338	Other	F1
450-000-427-PSS-1YR	450-000-427-PSS-1YR		Annual Maintenance PSS (450-000-427)	\$338	Each	10%	\$304	Other	F1
450-000-428-PSS-1YR	450-000-428-PSS-1YR		Annual Maintenance PSS (450-000-428)	\$300	Each	10%	\$270	Other	F1
450-000-429-PSS-1YR	450-000-429-PSS-1YR		Annual Maintenance PSS (450-000-429)	\$260	Each	10%	\$234	Other	F1
450-000-430-PSS-1YR	450-000-430-PSS-1YR		Annual Maintenance PSS (450-000-430)	\$227	Each	10%	\$204	Other	F1
450-000-431-PSS-1YR	450-000-431-PSS-1YR		Annual Maintenance PSS (450-000-431)	\$197	Each	10%	\$177	Other	F1
450-000-432-PSS-1YR	450-000-432-PSS-1YR		Annual Maintenance PSS (450-000-432)	\$172	Each	10%	\$155	Other	F1
450-000-433-PSS-1YR	450-000-433-PSS-1YR		Annual Maintenance PSS (450-000-433)	\$254	Each	10%	\$229	Other	F1
450-000-434-PSS-1YR	450-000-434-PSS-1YR		Annual Maintenance PSS (450-000-434)	\$237	Each	10%	\$213	Other	F1
450-000-435-PSS-1YR	450-000-435-PSS-1YR		Annual Maintenance PSS (450-000-435)	\$210	Each	10%	\$189	Other	F1
450-000-436-PSS-1YR	450-000-436-PSS-1YR		Annual Maintenance PSS (450-000-436)	\$195	Each	10%	\$176	Other	F1
450-000-437-PSS-1YR	450-000-437-PSS-1YR		Annual Maintenance PSS (450-000-437)	\$187	Each	10%	\$168	Other	F1
450-000-438-PSS-1YR	450-000-438-PSS-1YR		Annual Maintenance PSS (450-000-438)	\$170	Each	10%	\$153	Other	F1
450-000-439-PSS-1YR	450-000-439-PSS-1YR		Annual Maintenance PSS (450-000-439)	\$149	Each	10%	\$134	Other	F1
450-000-440-PSS-1YR	450-000-440-PSS-1YR		Annual Maintenance PSS (450-000-440)	\$130	Each	10%	\$117	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
450-000-441-PSS-1YR	450-000-441-PSS-1YR	Annual Maintenance PSS (450-000-441)		\$113	Each	10%	\$102	Other	F1
450-000-442-PSS-1YR	450-000-442-PSS-1YR	Annual Maintenance PSS (450-000-442)		\$99	Each	10%	\$89	Other	F1
450-000-443-PSS-1YR	450-000-443-PSS-1YR	Annual Maintenance PSS (450-000-443)		\$86	Each	10%	\$77	Other	F1
450-000-444-PSS-1YR	450-000-444-PSS-1YR	Annual Maintenance PSS (450-000-444)		\$885	Each	10%	\$797	Other	F1
450-000-445-PSS-1YR	450-000-445-PSS-1YR	Annual Maintenance PSS (450-000-445)		\$770	Each	10%	\$693	Other	F1
450-000-446-PSS-1YR	450-000-446-PSS-1YR	Annual Maintenance PSS (450-000-446)		\$670	Each	10%	\$603	Other	F1
450-000-447-PSS-1YR	450-000-447-PSS-1YR	Annual Maintenance PSS (450-000-447)		\$546	Each	10%	\$491	Other	F1
450-000-448-PSS-1YR	450-000-448-PSS-1YR	Annual Maintenance PSS (450-000-448)		\$458	Each	10%	\$412	Other	F1
450-000-449-PSS-1YR	450-000-449-PSS-1YR	Annual Maintenance PSS (450-000-449)		\$427	Each	10%	\$384	Other	F1
450-000-450-PSS-1YR	450-000-450-PSS-1YR	Annual Maintenance PSS (450-000-450)		\$397	Each	10%	\$357	Other	F1
450-000-451-PSS-1YR	450-000-451-PSS-1YR	Annual Maintenance PSS (450-000-451)		\$368	Each	10%	\$331	Other	F1
450-000-452-PSS-1YR	450-000-452-PSS-1YR	Annual Maintenance PSS (450-000-452)		\$335	Each	10%	\$302	Other	F1
450-000-453-PSS-1YR	450-000-453-PSS-1YR	Annual Maintenance PSS (450-000-453)		\$312	Each	10%	\$281	Other	F1
450-000-454-PSS-1YR	450-000-454-PSS-1YR	Annual Maintenance PSS (450-000-454)		\$220	Each	10%	\$198	Other	F1
450-000-455-PSS-1YR	450-000-455-PSS-1YR	Annual Maintenance PSS (450-000-455)		\$254	Each	10%	\$229	Other	F1
450-000-456-PSS-1YR	450-000-456-PSS-1YR	Annual Maintenance PSS (450-000-456)		\$237	Each	10%	\$213	Other	F1
450-000-457-PSS-1YR	450-000-457-PSS-1YR	Annual Maintenance PSS (450-000-457)		\$210	Each	10%	\$189	Other	F1
450-000-458-PSS-1YR	450-000-458-PSS-1YR	Annual Maintenance PSS (450-000-458)		\$195	Each	10%	\$176	Other	F1
450-000-459-PSS-1YR	450-000-459-PSS-1YR	Annual Maintenance PSS (450-000-459)		\$187	Each	10%	\$168	Other	F1
450-000-460-PSS-1YR	450-000-460-PSS-1YR	Annual Maintenance PSS (450-000-460)		\$170	Each	10%	\$153	Other	F1
450-000-461-PSS-1YR	450-000-461-PSS-1YR	Annual Maintenance PSS (450-000-461)		\$149	Each	10%	\$134	Other	F1
450-000-462-PSS-1YR	450-000-462-PSS-1YR	Annual Maintenance PSS (450-000-462)		\$130	Each	10%	\$117	Other	F1
450-000-463-PSS-1YR	450-000-463-PSS-1YR	Annual Maintenance PSS (450-000-463)		\$113	Each	10%	\$102	Other	F1
450-000-464-PSS-1YR	450-000-464-PSS-1YR	Annual Maintenance PSS (450-000-464)		\$99	Each	10%	\$89	Other	F1
450-000-465-PSS-1YR	450-000-465-PSS-1YR	Annual Maintenance PSS (450-000-465)		\$86	Each	10%	\$77	Other	F1
450-000-466-PSS-1YR	450-000-466-PSS-1YR	Annual Maintenance PSS (450-000-466)		\$411	Each	10%	\$370	Other	F1
450-000-467-PSS-1YR	450-000-467-PSS-1YR	Annual Maintenance PSS (450-000-467)		\$395	Each	10%	\$347	Other	F1
450-000-468-PSS-1YR	450-000-468-PSS-1YR	Annual Maintenance PSS (450-000-468)		\$339	Each	10%	\$305	Other	F1
450-000-469-PSS-1YR	450-000-469-PSS-1YR	Annual Maintenance PSS (450-000-469)		\$316	Each	10%	\$284	Other	F1
450-000-470-PSS-1YR	450-000-470-PSS-1YR	Annual Maintenance PSS (450-000-470)		\$302	Each	10%	\$272	Other	F1
450-000-471-PSS-1YR	450-000-471-PSS-1YR	Annual Maintenance PSS (450-000-471)		\$272	Each	10%	\$244	Other	F1
450-000-472-PSS-1YR	450-000-472-PSS-1YR	Annual Maintenance PSS (450-000-472)		\$244	Each	10%	\$220	Other	F1
450-000-473-PSS-1YR	450-000-473-PSS-1YR	Annual Maintenance PSS (450-000-473)		\$211	Each	10%	\$190	Other	F1
450-000-474-PSS-1YR	450-000-474-PSS-1YR	Annual Maintenance PSS (450-000-474)		\$181	Each	10%	\$163	Other	F1
450-000-475-PSS-1YR	450-000-475-PSS-1YR	Annual Maintenance PSS (450-000-475)		\$160	Each	10%	\$144	Other	F1
450-000-476-PSS-1YR	450-000-476-PSS-1YR	Annual Maintenance PSS (450-000-476)		\$139	Each	10%	\$125	Other	F1
450-000-477-PSS-1YR	450-000-477-PSS-1YR	Annual Maintenance PSS (450-000-477)		\$205	Each	10%	\$185	Other	F1
450-000-478-PSS-1YR	450-000-478-PSS-1YR	Annual Maintenance PSS (450-000-478)		\$193	Each	10%	\$174	Other	F1
450-000-479-PSS-1YR	450-000-479-PSS-1YR	Annual Maintenance PSS (450-000-479)		\$169	Each	10%	\$152	Other	F1
450-000-480-PSS-1YR	450-000-480-PSS-1YR	Annual Maintenance PSS (450-000-480)		\$157	Each	10%	\$142	Other	F1
450-000-481-PSS-1YR	450-000-481-PSS-1YR	Annual Maintenance PSS (450-000-481)		\$151	Each	10%	\$136	Other	F1
450-000-482-PSS-1YR	450-000-482-PSS-1YR	Annual Maintenance PSS (450-000-482)		\$136	Each	10%	\$122	Other	F1
450-000-483-PSS-1YR	450-000-483-PSS-1YR	Annual Maintenance PSS (450-000-483)		\$122	Each	10%	\$110	Other	F1
450-000-484-PSS-1YR	450-000-484-PSS-1YR	Annual Maintenance PSS (450-000-484)		\$106	Each	10%	\$95	Other	F1
450-000-485-PSS-1YR	450-000-485-PSS-1YR	Annual Maintenance PSS (450-000-485)		\$91	Each	10%	\$82	Other	F1
450-000-486-PSS-1YR	450-000-486-PSS-1YR	Annual Maintenance PSS (450-000-486)		\$80	Each	10%	\$72	Other	F1
450-000-487-PSS-1YR	450-000-487-PSS-1YR	Annual Maintenance PSS (450-000-487)		\$70	Each	10%	\$63	Other	F1
450-000-488-PSS-1YR	450-000-488-PSS-1YR	Annual Maintenance PSS (450-000-488)		\$495	Each	10%	\$445	Other	F1
450-000-489-PSS-1YR	450-000-489-PSS-1YR	Annual Maintenance PSS (450-000-489)		\$437	Each	10%	\$393	Other	F1
450-000-490-PSS-1YR	450-000-490-PSS-1YR	Annual Maintenance PSS (450-000-490)		\$382	Each	10%	\$343	Other	F1
450-000-491-PSS-1YR	450-000-491-PSS-1YR	Annual Maintenance PSS (450-000-491)		\$331	Each	10%	\$298	Other	F1
450-000-492-PSS-1YR	450-000-492-PSS-1YR	Annual Maintenance PSS (450-000-492)		\$291	Each	10%	\$262	Other	F1
450-000-493-PSS-1YR	450-000-493-PSS-1YR	Annual Maintenance PSS (450-000-493)		\$272	Each	10%	\$244	Other	F1
450-000-494-PSS-1YR	450-000-494-PSS-1YR	Annual Maintenance PSS (450-000-494)		\$251	Each	10%	\$226	Other	F1
450-000-495-PSS-1YR	450-000-495-PSS-1YR	Annual Maintenance PSS (450-000-495)		\$230	Each	10%	\$207	Other	F1
450-000-496-PSS-1YR	450-000-496-PSS-1YR	Annual Maintenance PSS (450-000-496)		\$219	Each	10%	\$197	Other	F1
450-000-497-PSS-1YR	450-000-497-PSS-1YR	Annual Maintenance PSS (450-000-497)		\$203	Each	10%	\$183	Other	F1
450-000-498-PSS-1YR	450-000-498-PSS-1YR	Annual Maintenance PSS (450-000-498)		\$185	Each	10%	\$166	Other	F1
450-000-499-PSS-1YR	450-000-499-PSS-1YR	Annual Maintenance PSS (450-000-499)		\$206	Each	10%	\$185	Other	F1
450-000-500-PSS-1YR	450-000-500-PSS-1YR	Annual Maintenance PSS (450-000-500)		\$193	Each	10%	\$174	Other	F1
450-000-501-PSS-1YR	450-000-501-PSS-1YR	Annual Maintenance PSS (450-000-501)		\$170	Each	10%	\$153	Other	F1
450-000-502-PSS-1YR	450-000-502-PSS-1YR	Annual Maintenance PSS (450-000-502)		\$158	Each	10%	\$142	Other	F1
450-000-503-PSS-1YR	450-000-503-PSS-1YR	Annual Maintenance PSS (450-000-503)		\$151	Each	10%	\$136	Other	F1
450-000-504-PSS-1YR	450-000-504-PSS-1YR	Annual Maintenance PSS (450-000-504)		\$136	Each	10%	\$122	Other	F1
450-000-505-PSS-1YR	450-000-505-PSS-1YR	Annual Maintenance PSS (450-000-505)		\$122	Each	10%	\$110	Other	F1
450-000-506-PSS-1YR	450-000-506-PSS-1YR	Annual Maintenance PSS (450-000-506)		\$106	Each	10%	\$95	Other	F1
450-000-507-PSS-1YR	450-000-507-PSS-1YR	Annual Maintenance PSS (450-000-507)		\$90	Each	10%	\$81	Other	F1
450-000-508-PSS-1YR	450-000-508-PSS-1YR	Annual Maintenance PSS (450-000-508)		\$80	Each	10%	\$72	Other	F1
450-000-509-PSS-1YR	450-000-509-PSS-1YR	Annual Maintenance PSS (450-000-509)		\$70	Each	10%	\$63	Other	F1
450-000-510-PSS-1YR	450-000-510-PSS-1YR	Annual Maintenance PSS (450-000-510)		\$1,176	Each	10%	\$1,058	Other	F1
450-000-511-PSS-1YR	450-000-511-PSS-1YR	Annual Maintenance PSS (450-000-511)		\$1,104	Each	10%	\$994	Other	F1
450-000-512-PSS-1YR	450-000-512-PSS-1YR	Annual Maintenance PSS (450-000-512)		\$972	Each	10%	\$875	Other	F1
450-000-513-PSS-1YR	450-000-513-PSS-1YR	Annual Maintenance PSS (450-000-513)		\$904	Each	10%	\$814	Other	F1
450-000-514-PSS-1YR	450-000-514-PSS-1YR	Annual Maintenance PSS (450-000-514)		\$868	Each	10%	\$781	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
450-000-515-PSS-1YR	450-000-515-PSS-1YR	Annual Maintenance PSS (450-000-515)		\$780	Each	10%	\$702	Other	F1
450-000-516-PSS-1YR	450-000-516-PSS-1YR	Annual Maintenance PSS (450-000-516)		\$696	Each	10%	\$626	Other	F1
450-000-517-PSS-1YR	450-000-517-PSS-1YR	Annual Maintenance PSS (450-000-517)		\$602	Each	10%	\$542	Other	F1
450-000-518-PSS-1YR	450-000-518-PSS-1YR	Annual Maintenance PSS (450-000-518)		\$522	Each	10%	\$470	Other	F1
450-000-519-PSS-1YR	450-000-519-PSS-1YR	Annual Maintenance PSS (450-000-519)		\$456	Each	10%	\$410	Other	F1
450-000-520-PSS-1YR	450-000-520-PSS-1YR	Annual Maintenance PSS (450-000-520)		\$396	Each	10%	\$356	Other	F1
450-000-521-PSS-1YR	450-000-521-PSS-1YR	Annual Maintenance PSS (450-000-521)		\$586	Each	10%	\$527	Other	F1
450-000-522-PSS-1YR	450-000-522-PSS-1YR	Annual Maintenance PSS (450-000-522)		\$550	Each	10%	\$495	Other	F1
450-000-523-PSS-1YR	450-000-523-PSS-1YR	Annual Maintenance PSS (450-000-523)		\$486	Each	10%	\$437	Other	F1
450-000-524-PSS-1YR	450-000-524-PSS-1YR	Annual Maintenance PSS (450-000-524)		\$452	Each	10%	\$407	Other	F1
450-000-525-PSS-1YR	450-000-525-PSS-1YR	Annual Maintenance PSS (450-000-525)		\$432	Each	10%	\$389	Other	F1
450-000-526-PSS-1YR	450-000-526-PSS-1YR	Annual Maintenance PSS (450-000-526)		\$390	Each	10%	\$351	Other	F1
450-000-527-PSS-1YR	450-000-527-PSS-1YR	Annual Maintenance PSS (450-000-527)		\$346	Each	10%	\$311	Other	F1
450-000-528-PSS-1YR	450-000-528-PSS-1YR	Annual Maintenance PSS (450-000-528)		\$302	Each	10%	\$272	Other	F1
450-000-529-PSS-1YR	450-000-529-PSS-1YR	Annual Maintenance PSS (450-000-529)		\$262	Each	10%	\$236	Other	F1
450-000-530-PSS-1YR	450-000-530-PSS-1YR	Annual Maintenance PSS (450-000-530)		\$228	Each	10%	\$205	Other	F1
450-000-531-PSS-1YR	450-000-531-PSS-1YR	Annual Maintenance PSS (450-000-531)		\$198	Each	10%	\$178	Other	F1
450-000-598-PSS-1YR	450-000-598-PSS-1YR	Annual Maintenance PSS (450-000-598)		\$2,500	Each	10%	\$2,250	Other	F1
450-000-599-PSS-1YR	450-000-599-PSS-1YR	Annual Maintenance PSS (450-000-599)		\$5,000	Each	10%	\$4,500	Other	F1
450-000-601-PSS-1YR	450-000-601-PSS-1YR	Annual Maintenance PSS (450-000-601)		\$2,398	Each	10%	\$2,158	Other	F1
450-000-602-PSS-1YR	450-000-602-PSS-1YR	Annual Maintenance PSS (450-000-602)		\$813	Each	10%	\$731	Other	F1
450-000-603-PSS-1YR	450-000-603-PSS-1YR	Annual Maintenance PSS (450-000-603)		\$1,875	Each	10%	\$1,688	Other	F1
450-000-604-PSS-1YR	450-000-604-PSS-1YR	Annual Maintenance PSS (450-000-604)		\$3,500	Each	10%	\$3,150	Other	F1
450-000-605-PSS-1YR	450-000-605-PSS-1YR	Annual Maintenance PSS (450-000-605)		\$892	Each	10%	\$803	Other	F1
450-000-627-PSS-1YR	450-000-627-PSS-1YR	Annual Maintenance PSS (450-000-627)		\$1,606	Each	10%	\$1,445	Other	F1
450-000-628-PSS-1YR	450-000-628-PSS-1YR	Annual Maintenance PSS (450-000-628)		\$2,569	Each	10%	\$2,312	Other	F1
450-000-629-PSS-1YR	450-000-629-PSS-1YR	Annual Maintenance PSS (450-000-629)		\$6,700	Each	10%	\$6,030	Other	F1
450-000-630-PSS-1YR	450-000-630-PSS-1YR	Annual Maintenance PSS (450-000-630)		\$8,882	Each	10%	\$7,994	Other	F1
450-000-631-PSS-1YR	450-000-631-PSS-1YR	Annual Maintenance PSS (450-000-631)		\$10,788	Each	10%	\$9,709	Other	F1
450-000-694-PSS-1YR	450-000-694-PSS-1YR	Annual Maintenance PSS (450-000-694)		\$471	Each	10%	\$424	Other	F1
450-000-695-PSS-1YR	450-000-695-PSS-1YR	Annual Maintenance PSS (450-000-695)		\$373	Each	10%	\$336	Other	F1
450-000-696-PSS-1YR	450-000-696-PSS-1YR	Annual Maintenance PSS (450-000-696)		\$323	Each	10%	\$290	Other	F1
450-000-697-PSS-1YR	450-000-697-PSS-1YR	Annual Maintenance PSS (450-000-697)		\$311	Each	10%	\$279	Other	F1
450-000-698-PSS-1YR	450-000-698-PSS-1YR	Annual Maintenance PSS (450-000-698)		\$225	Each	10%	\$203	Other	F1
450-000-699-PSS-1YR	450-000-699-PSS-1YR	Annual Maintenance PSS (450-000-699)		\$170	Each	10%	\$153	Other	F1
450-000-700-PSS-1YR	450-000-700-PSS-1YR	Annual Maintenance PSS (450-000-700)		\$129	Each	10%	\$116	Other	F1
450-000-701-PSS-1YR	450-000-701-PSS-1YR	Annual Maintenance PSS (450-000-701)		\$471	Each	10%	\$424	Other	F1
450-000-702-PSS-1YR	450-000-702-PSS-1YR	Annual Maintenance PSS (450-000-702)		\$373	Each	10%	\$336	Other	F1
450-000-703-PSS-1YR	450-000-703-PSS-1YR	Annual Maintenance PSS (450-000-703)		\$323	Each	10%	\$290	Other	F1
450-000-704-PSS-1YR	450-000-704-PSS-1YR	Annual Maintenance PSS (450-000-704)		\$311	Each	10%	\$279	Other	F1
450-000-705-PSS-1YR	450-000-705-PSS-1YR	Annual Maintenance PSS (450-000-705)		\$225	Each	10%	\$203	Other	F1
450-000-706-PSS-1YR	450-000-706-PSS-1YR	Annual Maintenance PSS (450-000-706)		\$170	Each	10%	\$153	Other	F1
450-000-707-PSS-1YR	450-000-707-PSS-1YR	Annual Maintenance PSS (450-000-707)		\$129	Each	10%	\$116	Other	F1
450-000-708-PSS-1YR	450-000-708-PSS-1YR	Annual Maintenance PSS (450-000-708)		\$471	Each	10%	\$424	Other	F1
450-000-709-PSS-1YR	450-000-709-PSS-1YR	Annual Maintenance PSS (450-000-709)		\$373	Each	10%	\$336	Other	F1
450-000-710-PSS-1YR	450-000-710-PSS-1YR	Annual Maintenance PSS (450-000-710)		\$323	Each	10%	\$290	Other	F1
450-000-711-PSS-1YR	450-000-711-PSS-1YR	Annual Maintenance PSS (450-000-711)		\$311	Each	10%	\$279	Other	F1
450-000-712-PSS-1YR	450-000-712-PSS-1YR	Annual Maintenance PSS (450-000-712)		\$225	Each	10%	\$203	Other	F1
450-000-713-PSS-1YR	450-000-713-PSS-1YR	Annual Maintenance PSS (450-000-713)		\$170	Each	10%	\$153	Other	F1
450-000-714-PSS-1YR	450-000-714-PSS-1YR	Annual Maintenance PSS (450-000-714)		\$129	Each	10%	\$116	Other	F1
450-000-715-PSS-1YR	450-000-715-PSS-1YR	Annual Maintenance PSS (450-000-715)		\$421	Each	10%	\$379	Other	F1
450-000-716-PSS-1YR	450-000-716-PSS-1YR	Annual Maintenance PSS (450-000-716)		\$338	Each	10%	\$304	Other	F1
450-000-717-PSS-1YR	450-000-717-PSS-1YR	Annual Maintenance PSS (450-000-717)		\$265	Each	10%	\$239	Other	F1
450-000-718-PSS-1YR	450-000-718-PSS-1YR	Annual Maintenance PSS (450-000-718)		\$257	Each	10%	\$232	Other	F1
450-000-719-PSS-1YR	450-000-719-PSS-1YR	Annual Maintenance PSS (450-000-719)		\$187	Each	10%	\$168	Other	F1
450-000-720-PSS-1YR	450-000-720-PSS-1YR	Annual Maintenance PSS (450-000-720)		\$141	Each	10%	\$127	Other	F1
450-000-721-PSS-1YR	450-000-721-PSS-1YR	Annual Maintenance PSS (450-000-721)		\$107	Each	10%	\$96	Other	F1
450-000-722-PSS-1YR	450-000-722-PSS-1YR	Annual Maintenance PSS (450-000-722)		\$421	Each	10%	\$379	Other	F1
450-000-723-PSS-1YR	450-000-723-PSS-1YR	Annual Maintenance PSS (450-000-723)		\$338	Each	10%	\$304	Other	F1
450-000-724-PSS-1YR	450-000-724-PSS-1YR	Annual Maintenance PSS (450-000-724)		\$265	Each	10%	\$239	Other	F1
450-000-725-PSS-1YR	450-000-725-PSS-1YR	Annual Maintenance PSS (450-000-725)		\$257	Each	10%	\$232	Other	F1
450-000-726-PSS-1YR	450-000-726-PSS-1YR	Annual Maintenance PSS (450-000-726)		\$187	Each	10%	\$168	Other	F1
450-000-727-PSS-1YR	450-000-727-PSS-1YR	Annual Maintenance PSS (450-000-727)		\$141	Each	10%	\$127	Other	F1
450-000-728-PSS-1YR	450-000-728-PSS-1YR	Annual Maintenance PSS (450-000-728)		\$107	Each	10%	\$96	Other	F1
450-000-729-PSS-1YR	450-000-729-PSS-1YR	Annual Maintenance PSS (450-000-729)		\$421	Each	10%	\$379	Other	F1
450-000-730-PSS-1YR	450-000-730-PSS-1YR	Annual Maintenance PSS (450-000-730)		\$338	Each	10%	\$304	Other	F1
450-000-731-PSS-1YR	450-000-731-PSS-1YR	Annual Maintenance PSS (450-000-731)		\$265	Each	10%	\$239	Other	F1
450-000-732-PSS-1YR	450-000-732-PSS-1YR	Annual Maintenance PSS (450-000-732)		\$257	Each	10%	\$232	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
450-000-733-PSS-1YR	450-000-733-PSS-1YR	Annual Maintenance PSS (450-000-733)		\$187	Each	10%	\$168	Other	F1
450-000-734-PSS-1YR	450-000-734-PSS-1YR	Annual Maintenance PSS (450-000-734)		\$141	Each	10%	\$127	Other	F1
450-000-735-PSS-1YR	450-000-735-PSS-1YR	Annual Maintenance PSS (450-000-735)		\$107	Each	10%	\$96	Other	F1
450-000-770-PSS-1YR	450-000-770-PSS-1YR	Annual Maintenance PSS (450-000-770)		\$1,149	Each	10%	\$1,034	Other	F1
450-000-771-PSS-1YR	450-000-771-PSS-1YR	Annual Maintenance PSS (450-000-771)		\$3,446	Each	10%	\$3,102	Other	F1
450-000-772-PSS-1YR	450-000-772-PSS-1YR	Annual Maintenance PSS (450-000-772)		\$8,614	Each	10%	\$7,752	Other	F1
450-000-780-PSS-1YR	450-000-780-PSS-1YR	Annual Maintenance PSS (450-000-780)		\$4,523	Each	10%	\$4,070	Other	F1
450-000-781-PSS-1YR	450-000-781-PSS-1YR	Annual Maintenance PSS (450-000-781)		\$4,523	Each	10%	\$4,070	Other	F1
450-000-782-PSS-1YR	450-000-782-PSS-1YR	Annual Maintenance PSS (450-000-782)		\$4,523	Each	10%	\$4,070	Other	F1
450-000-790-PSS-1YR	450-000-790-PSS-1YR	Annual Maintenance PSS (450-000-790)		\$2,154	Each	10%	\$1,938	Other	F1
450-000-791-PSS-1YR	450-000-791-PSS-1YR	Annual Maintenance PSS (450-000-791)		\$6,461	Each	10%	\$5,815	Other	F1
450-000-792-PSS-1YR	450-000-792-PSS-1YR	Annual Maintenance PSS (450-000-792)		\$15,793	Each	10%	\$14,213	Other	F1
450-000-793-PSS-1YR	450-000-793-PSS-1YR	Annual Maintenance PSS (450-000-793)		\$471	Each	10%	\$424	Other	F1
450-000-794-PSS-1YR	450-000-794-PSS-1YR	Annual Maintenance PSS (450-000-794)		\$373	Each	10%	\$336	Other	F1
450-000-795-PSS-1YR	450-000-795-PSS-1YR	Annual Maintenance PSS (450-000-795)		\$323	Each	10%	\$290	Other	F1
450-000-796-PSS-1YR	450-000-796-PSS-1YR	Annual Maintenance PSS (450-000-796)		\$311	Each	10%	\$279	Other	F1
450-000-797-PSS-1YR	450-000-797-PSS-1YR	Annual Maintenance PSS (450-000-797)		\$225	Each	10%	\$203	Other	F1
450-000-798-PSS-1YR	450-000-798-PSS-1YR	Annual Maintenance PSS (450-000-798)		\$170	Each	10%	\$153	Other	F1
450-000-799-PSS-1YR	450-000-799-PSS-1YR	Annual Maintenance PSS (450-000-799)		\$129	Each	10%	\$116	Other	F1
450-000-810-PSS-1YR	450-000-810-PSS-1YR	Annual Maintenance PSS (450-000-810)		\$10,801	Each	10%	\$9,721	Other	F1
450-000-811-PSS-1YR	450-000-811-PSS-1YR	Annual Maintenance PSS (450-000-811)		\$14,462	Each	10%	\$13,016	Other	F1
450-000-812-PSS-1YR	450-000-812-PSS-1YR	Annual Maintenance PSS (450-000-812)		\$22,393	Each	10%	\$20,154	Other	F1
450-000-813-PSS-1YR	450-000-813-PSS-1YR	Annual Maintenance PSS (450-000-813)		\$889	Each	10%	\$800	Other	F1
450-000-814-PSS-1YR	450-000-814-PSS-1YR	Annual Maintenance PSS (450-000-814)		\$680	Each	10%	\$612	Other	F1
450-000-815-PSS-1YR	450-000-815-PSS-1YR	Annual Maintenance PSS (450-000-815)		\$522	Each	10%	\$469	Other	F1
450-000-816-PSS-1YR	450-000-816-PSS-1YR	Annual Maintenance PSS (450-000-816)		\$462	Each	10%	\$416	Other	F1
450-000-817-PSS-1YR	450-000-817-PSS-1YR	Annual Maintenance PSS (450-000-817)		\$362	Each	10%	\$326	Other	F1
450-000-818-PSS-1YR	450-000-818-PSS-1YR	Annual Maintenance PSS (450-000-818)		\$292	Each	10%	\$263	Other	F1
450-000-819-PSS-1YR	450-000-819-PSS-1YR	Annual Maintenance PSS (450-000-819)		\$235	Each	10%	\$212	Other	F1
450-000-820-PSS-1YR	450-000-820-PSS-1YR	Annual Maintenance PSS (450-000-820)		\$50	Each	10%	\$45	Other	F1
450-000-821-PSS-1YR	450-000-821-PSS-1YR	Annual Maintenance PSS (450-000-821)		\$35	Each	10%	\$32	Other	F1
450-000-822-PSS-1YR	450-000-822-PSS-1YR	Annual Maintenance PSS (450-000-822)		\$57	Each	10%	\$52	Other	F1
450-000-823-PSS-1YR	450-000-823-PSS-1YR	Annual Maintenance PSS (450-000-823)		\$53	Each	10%	\$48	Other	F1
450-000-824-PSS-1YR	450-000-824-PSS-1YR	Annual Maintenance PSS (450-000-824)		\$38	Each	10%	\$34	Other	F1
450-000-825-PSS-1YR	450-000-825-PSS-1YR	Annual Maintenance PSS (450-000-825)		\$29	Each	10%	\$26	Other	F1
450-000-826-PSS-1YR	450-000-826-PSS-1YR	Annual Maintenance PSS (450-000-826)		\$22	Each	10%	\$20	Other	F1
450-000-827-PSS-1YR	450-000-827-PSS-1YR	Annual Maintenance PSS (450-000-827)		\$471	Each	10%	\$424	Other	F1
450-000-828-PSS-1YR	450-000-828-PSS-1YR	Annual Maintenance PSS (450-000-828)		\$373	Each	10%	\$336	Other	F1
450-000-829-PSS-1YR	450-000-829-PSS-1YR	Annual Maintenance PSS (450-000-829)		\$323	Each	10%	\$290	Other	F1
450-000-830-PSS-1YR	450-000-830-PSS-1YR	Annual Maintenance PSS (450-000-830)		\$311	Each	10%	\$279	Other	F1
450-000-831-PSS-1YR	450-000-831-PSS-1YR	Annual Maintenance PSS (450-000-831)		\$225	Each	10%	\$203	Other	F1
450-000-832-PSS-1YR	450-000-832-PSS-1YR	Annual Maintenance PSS (450-000-832)		\$170	Each	10%	\$153	Other	F1
450-000-833-PSS-1YR	450-000-833-PSS-1YR	Annual Maintenance PSS (450-000-833)		\$129	Each	10%	\$116	Other	F1
450-000-841-PSS-1YR	450-000-841-PSS-1YR	Annual Maintenance PSS (450-000-841)		\$171	Each	10%	\$154	Other	F1
450-000-842-PSS-1YR	450-000-842-PSS-1YR	Annual Maintenance PSS (450-000-842)		\$129	Each	10%	\$116	Other	F1
450-000-843-PSS-1YR	450-000-843-PSS-1YR	Annual Maintenance PSS (450-000-843)		\$101	Each	10%	\$90	Other	F1
450-000-844-PSS-1YR	450-000-844-PSS-1YR	Annual Maintenance PSS (450-000-844)		\$119	Each	10%	\$107	Other	F1
450-000-845-PSS-1YR	450-000-845-PSS-1YR	Annual Maintenance PSS (450-000-845)		\$84	Each	10%	\$76	Other	F1
450-000-846-PSS-1YR	450-000-846-PSS-1YR	Annual Maintenance PSS (450-000-846)		\$63	Each	10%	\$57	Other	F1
450-000-847-PSS-1YR	450-000-847-PSS-1YR	Annual Maintenance PSS (450-000-847)		\$47	Each	10%	\$43	Other	F1
450-000-848-PSS-1YR	450-000-848-PSS-1YR	Annual Maintenance PSS (450-000-848)		\$471	Each	10%	\$424	Other	F1
450-000-849-PSS-1YR	450-000-849-PSS-1YR	Annual Maintenance PSS (450-000-849)		\$373	Each	10%	\$336	Other	F1
450-000-850-PSS-1YR	450-000-850-PSS-1YR	Annual Maintenance PSS (450-000-850)		\$323	Each	10%	\$290	Other	F1
450-000-851-PSS-1YR	450-000-851-PSS-1YR	Annual Maintenance PSS (450-000-851)		\$311	Each	10%	\$279	Other	F1
450-000-852-PSS-1YR	450-000-852-PSS-1YR	Annual Maintenance PSS (450-000-852)		\$225	Each	10%	\$203	Other	F1
450-000-853-PSS-1YR	450-000-853-PSS-1YR	Annual Maintenance PSS (450-000-853)		\$170	Each	10%	\$153	Other	F1
450-000-854-PSS-1YR	450-000-854-PSS-1YR	Annual Maintenance PSS (450-000-854)		\$129	Each	10%	\$116	Other	F1
450-000-855-PSS-1YR	450-000-855-PSS-1YR	Annual Maintenance PSS (450-000-855)		\$179	Each	10%	\$161	Other	F1
450-000-856-PSS-1YR	450-000-856-PSS-1YR	Annual Maintenance PSS (450-000-856)		\$133	Each	10%	\$119	Other	F1
450-000-857-PSS-1YR	450-000-857-PSS-1YR	Annual Maintenance PSS (450-000-857)		\$138	Each	10%	\$124	Other	F1
450-000-858-PSS-1YR	450-000-858-PSS-1YR	Annual Maintenance PSS (450-000-858)		\$136	Each	10%	\$122	Other	F1
450-000-859-PSS-1YR	450-000-859-PSS-1YR	Annual Maintenance PSS (450-000-859)		\$95	Each	10%	\$86	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
450-000-860-PSS-1YR	450-000-860-PSS-1YR		Annual Maintenance PSS (450-000-860)	\$71	Each	10%	\$64	Other	F1
450-000-861-PSS-1YR	450-000-861-PSS-1YR		Annual Maintenance PSS (450-000-861)	\$49	Each	10%	\$44	Other	F1
450-000-862-PSS-1YR	450-000-862-PSS-1YR		Annual Maintenance PSS (450-000-862)	\$471	Each	10%	\$424	Other	F1
450-000-863-PSS-1YR	450-000-863-PSS-1YR		Annual Maintenance PSS (450-000-863)	\$373	Each	10%	\$336	Other	F1
450-000-864-PSS-1YR	450-000-864-PSS-1YR		Annual Maintenance PSS (450-000-864)	\$323	Each	10%	\$290	Other	F1
450-000-865-PSS-1YR	450-000-865-PSS-1YR		Annual Maintenance PSS (450-000-865)	\$311	Each	10%	\$279	Other	F1
450-000-866-PSS-1YR	450-000-866-PSS-1YR		Annual Maintenance PSS (450-000-866)	\$225	Each	10%	\$203	Other	F1
450-000-867-PSS-1YR	450-000-867-PSS-1YR		Annual Maintenance PSS (450-000-867)	\$170	Each	10%	\$153	Other	F1
450-000-868-PSS-1YR	450-000-868-PSS-1YR		Annual Maintenance PSS (450-000-868)	\$129	Each	10%	\$116	Other	F1
450-000-920-PSS-1YR	450-000-920-PSS-1YR		Annual Maintenance PSS (450-000-920)	\$9,161	Each	10%	\$8,245	Other	F1
450-000-921-PSS-1YR	450-000-921-PSS-1YR		Annual Maintenance PSS (450-000-921)	\$9,161	Each	10%	\$8,245	Other	F1
450-000-922-PSS-1YR	450-000-922-PSS-1YR		Annual Maintenance PSS (450-000-922)	\$9,161	Each	10%	\$8,245	Other	F1
450-000-923-PSS-1YR	450-000-923-PSS-1YR		Annual Maintenance PSS (450-000-923)	\$5,053	Each	10%	\$4,548	Other	F1
450-000-924-PSS-1YR	450-000-924-PSS-1YR		Annual Maintenance PSS (450-000-924)	\$5,053	Each	10%	\$4,548	Other	F1
450-000-925-PSS-1YR	450-000-925-PSS-1YR		Annual Maintenance PSS (450-000-925)	\$5,053	Each	10%	\$4,548	Other	F1
450-000-942-PSS-1YR	450-000-942-PSS-1YR		Annual Maintenance PSS (450-000-942)	\$160	Each	10%	\$144	Other	F1
450-000-943-PSS-1YR	450-000-943-PSS-1YR		Annual Maintenance PSS (450-000-943)	\$320	Each	10%	\$288	Other	F1
450-000-944-PSS-1YR	450-000-944-PSS-1YR		Annual Maintenance PSS (450-000-944)	\$160	Each	10%	\$144	Other	F1
450-000-945-PSS-1YR	450-000-945-PSS-1YR		Annual Maintenance PSS (450-000-945)	\$179	Each	10%	\$161	Other	F1
450-000-946-PSS-1YR	450-000-946-PSS-1YR		Annual Maintenance PSS (450-000-946)	\$133	Each	10%	\$119	Other	F1
450-000-947-PSS-1YR	450-000-947-PSS-1YR		Annual Maintenance PSS (450-000-947)	\$138	Each	10%	\$124	Other	F1
450-000-948-PSS-1YR	450-000-948-PSS-1YR		Annual Maintenance PSS (450-000-948)	\$136	Each	10%	\$122	Other	F1
450-000-949-PSS-1YR	450-000-949-PSS-1YR		Annual Maintenance PSS (450-000-949)	\$95	Each	10%	\$86	Other	F1
450-000-950-PSS-1YR	450-000-950-PSS-1YR		Annual Maintenance PSS (450-000-950)	\$71	Each	10%	\$64	Other	F1
450-000-951-PSS-1YR	450-000-951-PSS-1YR		Annual Maintenance PSS (450-000-951)	\$49	Each	10%	\$44	Other	F1
450-000-952-PSS-1YR	450-000-952-PSS-1YR		Annual Maintenance PSS (450-000-952)	\$179	Each	10%	\$161	Other	F1
450-000-953-PSS-1YR	450-000-953-PSS-1YR		Annual Maintenance PSS (450-000-953)	\$133	Each	10%	\$119	Other	F1
450-000-954-PSS-1YR	450-000-954-PSS-1YR		Annual Maintenance PSS (450-000-954)	\$138	Each	10%	\$124	Other	F1
450-000-955-PSS-1YR	450-000-955-PSS-1YR		Annual Maintenance PSS (450-000-955)	\$136	Each	10%	\$122	Other	F1
450-000-956-PSS-1YR	450-000-956-PSS-1YR		Annual Maintenance PSS (450-000-956)	\$95	Each	10%	\$86	Other	F1
450-000-957-PSS-1YR	450-000-957-PSS-1YR		Annual Maintenance PSS (450-000-957)	\$71	Each	10%	\$64	Other	F1
450-000-958-PSS-1YR	450-000-958-PSS-1YR		Annual Maintenance PSS (450-000-958)	\$49	Each	10%	\$44	Other	F1
450-000-959-PSS-1YR	450-000-959-PSS-1YR		Annual Maintenance PSS (450-000-959)	\$179	Each	10%	\$161	Other	F1
450-000-960-PSS-1YR	450-000-960-PSS-1YR		Annual Maintenance PSS (450-000-960)	\$133	Each	10%	\$119	Other	F1
450-000-961-PSS-1YR	450-000-961-PSS-1YR		Annual Maintenance PSS (450-000-961)	\$138	Each	10%	\$124	Other	F1
450-000-962-PSS-1YR	450-000-962-PSS-1YR		Annual Maintenance PSS (450-000-962)	\$136	Each	10%	\$122	Other	F1
450-000-963-PSS-1YR	450-000-963-PSS-1YR		Annual Maintenance PSS (450-000-963)	\$95	Each	10%	\$86	Other	F1
450-000-964-PSS-1YR	450-000-964-PSS-1YR		Annual Maintenance PSS (450-000-964)	\$71	Each	10%	\$64	Other	F1
450-000-965-PSS-1YR	450-000-965-PSS-1YR		Annual Maintenance PSS (450-000-965)	\$49	Each	10%	\$44	Other	F1
450-000-987-PSS-1YR	450-000-987-PSS-1YR		Annual Maintenance PSS (450-000-987)	\$171	Each	10%	\$154	Other	F1
450-000-988-PSS-1YR	450-000-988-PSS-1YR		Annual Maintenance PSS (450-000-988)	\$129	Each	10%	\$116	Other	F1
450-000-989-PSS-1YR	450-000-989-PSS-1YR		Annual Maintenance PSS (450-000-989)	\$101	Each	10%	\$90	Other	F1
450-000-990-PSS-1YR	450-000-990-PSS-1YR		Annual Maintenance PSS (450-000-990)	\$119	Each	10%	\$107	Other	F1
450-000-991-PSS-1YR	450-000-991-PSS-1YR		Annual Maintenance PSS (450-000-991)	\$84	Each	10%	\$76	Other	F1
450-000-992-PSS-1YR	450-000-992-PSS-1YR		Annual Maintenance PSS (450-000-992)	\$63	Each	10%	\$57	Other	F1
450-000-993-PSS-1YR	450-000-993-PSS-1YR		Annual Maintenance PSS (450-000-993)	\$47	Each	10%	\$43	Other	F1
450-000-994-PSS-1YR	450-000-994-PSS-1YR		Annual Maintenance PSS (450-000-994)	\$171	Each	10%	\$154	Other	F1
450-000-995-PSS-1YR	450-000-995-PSS-1YR		Annual Maintenance PSS (450-000-995)	\$129	Each	10%	\$116	Other	F1
450-000-996-PSS-1YR	450-000-996-PSS-1YR		Annual Maintenance PSS (450-000-996)	\$101	Each	10%	\$90	Other	F1
450-000-997-PSS-1YR	450-000-997-PSS-1YR		Annual Maintenance PSS (450-000-997)	\$119	Each	10%	\$107	Other	F1
450-000-998-PSS-1YR	450-000-998-PSS-1YR		Annual Maintenance PSS (450-000-998)	\$84	Each	10%	\$76	Other	F1
450-000-999-PSS-1YR	450-000-999-PSS-1YR		Annual Maintenance PSS (450-000-999)	\$63	Each	10%	\$57	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
450-001-000-PSS-1YR	450-001-000-PSS-1YR		Annual Maintenance PSS (450-001-000)	\$47	Each	10%	\$43	Other	F1
450-001-001-PSS-1YR	450-001-001-PSS-1YR		Annual Maintenance PSS (450-001-001)	\$171	Each	10%	\$154	Other	F1
450-001-002-PSS-1YR	450-001-002-PSS-1YR		Annual Maintenance PSS (450-001-002)	\$129	Each	10%	\$116	Other	F1
450-001-003-PSS-1YR	450-001-003-PSS-1YR		Annual Maintenance PSS (450-001-003)	\$101	Each	10%	\$90	Other	F1
450-001-004-PSS-1YR	450-001-004-PSS-1YR		Annual Maintenance PSS (450-001-004)	\$119	Each	10%	\$107	Other	F1
450-001-005-PSS-1YR	450-001-005-PSS-1YR		Annual Maintenance PSS (450-001-005)	\$84	Each	10%	\$76	Other	F1
450-001-006-PSS-1YR	450-001-006-PSS-1YR		Annual Maintenance PSS (450-001-006)	\$63	Each	10%	\$57	Other	F1
450-001-007-PSS-1YR	450-001-007-PSS-1YR		Annual Maintenance PSS (450-001-007)	\$47	Each	10%	\$43	Other	F1
450-001-008-PSS-1YR	450-001-008-PSS-1YR		Annual Maintenance PSS (450-001-008)	\$471	Each	10%	\$424	Other	F1
450-001-009-PSS-1YR	450-001-009-PSS-1YR		Annual Maintenance PSS (450-001-009)	\$373	Each	10%	\$336	Other	F1
450-001-010-PSS-1YR	450-001-010-PSS-1YR		Annual Maintenance PSS (450-001-010)	\$323	Each	10%	\$290	Other	F1
450-001-011-PSS-1YR	450-001-011-PSS-1YR		Annual Maintenance PSS (450-001-011)	\$311	Each	10%	\$279	Other	F1
450-001-012-PSS-1YR	450-001-012-PSS-1YR		Annual Maintenance PSS (450-001-012)	\$225	Each	10%	\$203	Other	F1
450-001-013-PSS-1YR	450-001-013-PSS-1YR		Annual Maintenance PSS (450-001-013)	\$170	Each	10%	\$153	Other	F1
450-001-014-PSS-1YR	450-001-014-PSS-1YR		Annual Maintenance PSS (450-001-014)	\$129	Each	10%	\$116	Other	F1
450-001-015-PSS-1YR	450-001-015-PSS-1YR		Annual Maintenance PSS (450-001-015)	\$471	Each	10%	\$424	Other	F1
450-001-016-PSS-1YR	450-001-016-PSS-1YR		Annual Maintenance PSS (450-001-016)	\$373	Each	10%	\$336	Other	F1
450-001-017-PSS-1YR	450-001-017-PSS-1YR		Annual Maintenance PSS (450-001-017)	\$323	Each	10%	\$290	Other	F1
450-001-018-PSS-1YR	450-001-018-PSS-1YR		Annual Maintenance PSS (450-001-018)	\$311	Each	10%	\$279	Other	F1
450-001-019-PSS-1YR	450-001-019-PSS-1YR		Annual Maintenance PSS (450-001-019)	\$225	Each	10%	\$203	Other	F1
450-001-020-PSS-1YR	450-001-020-PSS-1YR		Annual Maintenance PSS (450-001-020)	\$170	Each	10%	\$153	Other	F1
450-001-021-PSS-1YR	450-001-021-PSS-1YR		Annual Maintenance PSS (450-001-021)	\$129	Each	10%	\$116	Other	F1
450-001-022-PSS-1YR	450-001-022-PSS-1YR		Annual Maintenance PSS (450-001-022)	\$471	Each	10%	\$424	Other	F1
450-001-023-PSS-1YR	450-001-023-PSS-1YR		Annual Maintenance PSS (450-001-023)	\$373	Each	10%	\$336	Other	F1
450-001-024-PSS-1YR	450-001-024-PSS-1YR		Annual Maintenance PSS (450-001-024)	\$323	Each	10%	\$290	Other	F1
450-001-025-PSS-1YR	450-001-025-PSS-1YR		Annual Maintenance PSS (450-001-025)	\$311	Each	10%	\$279	Other	F1
450-001-026-PSS-1YR	450-001-026-PSS-1YR		Annual Maintenance PSS (450-001-026)	\$225	Each	10%	\$203	Other	F1
450-001-027-PSS-1YR	450-001-027-PSS-1YR		Annual Maintenance PSS (450-001-027)	\$170	Each	10%	\$153	Other	F1
450-001-028-PSS-1YR	450-001-028-PSS-1YR		Annual Maintenance PSS (450-001-028)	\$129	Each	10%	\$116	Other	F1
450-001-029-PSS-1YR	450-001-029-PSS-1YR		Annual Maintenance PSS (450-001-029)	\$471	Each	10%	\$424	Other	F1
450-001-030-PSS-1YR	450-001-030-PSS-1YR		Annual Maintenance PSS (450-001-030)	\$373	Each	10%	\$336	Other	F1
450-001-031-PSS-1YR	450-001-031-PSS-1YR		Annual Maintenance PSS (450-001-031)	\$323	Each	10%	\$290	Other	F1
450-001-032-PSS-1YR	450-001-032-PSS-1YR		Annual Maintenance PSS (450-001-032)	\$311	Each	10%	\$279	Other	F1
450-001-033-PSS-1YR	450-001-033-PSS-1YR		Annual Maintenance PSS (450-001-033)	\$225	Each	10%	\$203	Other	F1
450-001-034-PSS-1YR	450-001-034-PSS-1YR		Annual Maintenance PSS (450-001-034)	\$170	Each	10%	\$153	Other	F1
450-001-035-PSS-1YR	450-001-035-PSS-1YR		Annual Maintenance PSS (450-001-035)	\$129	Each	10%	\$116	Other	F1
450-001-036-PSS-1YR	450-001-036-PSS-1YR		Annual Maintenance PSS (450-001-036)	\$471	Each	10%	\$424	Other	F1
450-001-037-PSS-1YR	450-001-037-PSS-1YR		Annual Maintenance PSS (450-001-037)	\$373	Each	10%	\$336	Other	F1
450-001-038-PSS-1YR	450-001-038-PSS-1YR		Annual Maintenance PSS (450-001-038)	\$323	Each	10%	\$290	Other	F1
450-001-039-PSS-1YR	450-001-039-PSS-1YR		Annual Maintenance PSS (450-001-039)	\$311	Each	10%	\$279	Other	F1
450-001-040-PSS-1YR	450-001-040-PSS-1YR		Annual Maintenance PSS (450-001-040)	\$225	Each	10%	\$203	Other	F1
450-001-041-PSS-1YR	450-001-041-PSS-1YR		Annual Maintenance PSS (450-001-041)	\$170	Each	10%	\$153	Other	F1
450-001-042-PSS-1YR	450-001-042-PSS-1YR		Annual Maintenance PSS (450-001-042)	\$129	Each	10%	\$116	Other	F1
450-001-043-PSS-1YR	450-001-043-PSS-1YR		Annual Maintenance PSS (450-001-043)	\$471	Each	10%	\$424	Other	F1
450-001-044-PSS-1YR	450-001-044-PSS-1YR		Annual Maintenance PSS (450-001-044)	\$373	Each	10%	\$336	Other	F1
450-001-045-PSS-1YR	450-001-045-PSS-1YR		Annual Maintenance PSS (450-001-045)	\$323	Each	10%	\$290	Other	F1
450-001-046-PSS-1YR	450-001-046-PSS-1YR		Annual Maintenance PSS (450-001-046)	\$311	Each	10%	\$279	Other	F1
450-001-047-PSS-1YR	450-001-047-PSS-1YR		Annual Maintenance PSS (450-001-047)	\$225	Each	10%	\$203	Other	F1
450-001-048-PSS-1YR	450-001-048-PSS-1YR		Annual Maintenance PSS (450-001-048)	\$170	Each	10%	\$153	Other	F1
450-001-049-PSS-1YR	450-001-049-PSS-1YR		Annual Maintenance PSS (450-001-049)	\$129	Each	10%	\$116	Other	F1
450-001-066-PSS-1YR	450-001-066-PSS-1YR		Annual Maintenance PSS (450-001-066)	\$266.800	Each	10%	\$240.120	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
450-001-067-PSS-1YR	450-001-067-PSS-1YR	Annual Maintenance PSS (450-001-067)		\$6.030	Each	10%	\$5,427	Other	F1	
450-001-068-PSS-1YR	450-001-068-PSS-1YR	Annual Maintenance PSS (450-001-068)		\$6.030	Each	10%	\$5,427	Other	F1	
450-001-069-PSS-1YR	450-001-069-PSS-1YR	Annual Maintenance PSS (450-001-069)		\$6.030	Each	10%	\$5,427	Other	F1	
450-001-070-PSS-1YR	450-001-070-PSS-1YR	Annual Maintenance PSS (450-001-070)		\$354	Each	10%	\$318	Other	F1	
450-001-071-PSS-1YR	450-001-071-PSS-1YR	Annual Maintenance PSS (450-001-071)		\$253	Each	10%	\$228	Other	F1	
450-001-072-PSS-1YR	450-001-072-PSS-1YR	Annual Maintenance PSS (450-001-072)		\$179	Each	10%	\$161	Other	F1	
450-001-073-PSS-1YR	450-001-073-PSS-1YR	Annual Maintenance PSS (450-001-073)		\$142	Each	10%	\$128	Other	F1	
450-001-074-PSS-1YR	450-001-074-PSS-1YR	Annual Maintenance PSS (450-001-074)		\$122	Each	10%	\$109	Other	F1	
450-001-075-PSS-1YR	450-001-075-PSS-1YR	Annual Maintenance PSS (450-001-075)		\$105	Each	10%	\$94	Other	F1	
450-001-076-PSS-1YR	450-001-076-PSS-1YR	Annual Maintenance PSS (450-001-076)		\$88	Each	10%	\$80	Other	F1	
450-001-079-PSS-1YR	450-001-079-PSS-1YR	Annual Maintenance PSS (450-001-079)		\$142	Each	10%	\$128	Other	F1	
450-001-080-PSS-1YR	450-001-080-PSS-1YR	Annual Maintenance PSS (450-001-080)		\$122	Each	10%	\$109	Other	F1	
450-001-081-PSS-1YR	450-001-081-PSS-1YR	Annual Maintenance PSS (450-001-081)		\$105	Each	10%	\$94	Other	F1	
450-001-082-PSS-1YR	450-001-082-PSS-1YR	Annual Maintenance PSS (450-001-082)		\$88	Each	10%	\$80	Other	F1	
450-001-083-PSS-1YR	450-001-083-PSS-1YR	Annual Maintenance PSS (450-001-083)		\$354	Each	10%	\$318	Other	F1	
450-001-084-PSS-1YR	450-001-084-PSS-1YR	Annual Maintenance PSS (450-001-084)		\$253	Each	10%	\$228	Other	F1	
450-001-085-PSS-1YR	450-001-085-PSS-1YR	Annual Maintenance PSS (450-001-085)		\$179	Each	10%	\$161	Other	F1	
450-001-086-PSS-1YR	450-001-086-PSS-1YR	Annual Maintenance PSS (450-001-086)		\$142	Each	10%	\$128	Other	F1	
450-001-087-PSS-1YR	450-001-087-PSS-1YR	Annual Maintenance PSS (450-001-087)		\$122	Each	10%	\$109	Other	F1	
450-001-088-PSS-1YR	450-001-088-PSS-1YR	Annual Maintenance PSS (450-001-088)		\$105	Each	10%	\$94	Other	F1	
450-001-089-PSS-1YR	450-001-089-PSS-1YR	Annual Maintenance PSS (450-001-089)		\$88	Each	10%	\$80	Other	F1	
450-001-090-PSS-1YR	450-001-090-PSS-1YR	Annual Maintenance PSS (450-001-090)		\$354	Each	10%	\$318	Other	F1	
450-001-091-PSS-1YR	450-001-091-PSS-1YR	Annual Maintenance PSS (450-001-091)		\$253	Each	10%	\$228	Other	F1	
450-001-092-PSS-1YR	450-001-092-PSS-1YR	Annual Maintenance PSS (450-001-092)		\$179	Each	10%	\$161	Other	F1	
450-001-093-PSS-1YR	450-001-093-PSS-1YR	Annual Maintenance PSS (450-001-093)		\$142	Each	10%	\$128	Other	F1	
450-001-094-PSS-1YR	450-001-094-PSS-1YR	Annual Maintenance PSS (450-001-094)		\$122	Each	10%	\$109	Other	F1	
450-001-095-PSS-1YR	450-001-095-PSS-1YR	Annual Maintenance PSS (450-001-095)		\$105	Each	10%	\$94	Other	F1	
450-001-096-PSS-1YR	450-001-096-PSS-1YR	Annual Maintenance PSS (450-001-096)		\$88	Each	10%	\$80	Other	F1	
450-001-097-PSS-1YR	450-001-097-PSS-1YR	Annual Maintenance PSS (450-001-097)		\$354	Each	10%	\$318	Other	F1	
450-001-098-PSS-1YR	450-001-098-PSS-1YR	Annual Maintenance PSS (450-001-098)		\$253	Each	10%	\$228	Other	F1	
450-001-099-PSS-1YR	450-001-099-PSS-1YR	Annual Maintenance PSS (450-001-099)		\$179	Each	10%	\$161	Other	F1	
450-001-121-PSS-1YR	450-001-121-PSS-1YR	Annual Maintenance PSS (450-001-121)		\$889	Each	10%	\$800	Other	F1	
450-001-122-PSS-1YR	450-001-122-PSS-1YR	Annual Maintenance PSS (450-001-122)		\$680	Each	10%	\$612	Other	F1	
450-001-123-PSS-1YR	450-001-123-PSS-1YR	Annual Maintenance PSS (450-001-123)		\$522	Each	10%	\$469	Other	F1	
450-001-124-PSS-1YR	450-001-124-PSS-1YR	Annual Maintenance PSS (450-001-124)		\$462	Each	10%	\$416	Other	F1	
450-001-125-PSS-1YR	450-001-125-PSS-1YR	Annual Maintenance PSS (450-001-125)		\$362	Each	10%	\$326	Other	F1	
450-001-126-PSS-1YR	450-001-126-PSS-1YR	Annual Maintenance PSS (450-001-126)		\$292	Each	10%	\$263	Other	F1	
450-001-127-PSS-1YR	450-001-127-PSS-1YR	Annual Maintenance PSS (450-001-127)		\$235	Each	10%	\$212	Other	F1	
450-001-128-PSS-1YR	450-001-128-PSS-1YR	Annual Maintenance PSS (450-001-128)		\$889	Each	10%	\$800	Other	F1	
450-001-129-PSS-1YR	450-001-129-PSS-1YR	Annual Maintenance PSS (450-001-129)		\$680	Each	10%	\$612	Other	F1	
450-001-130-PSS-1YR	450-001-130-PSS-1YR	Annual Maintenance PSS (450-001-130)		\$522	Each	10%	\$469	Other	F1	
450-001-131-PSS-1YR	450-001-131-PSS-1YR	Annual Maintenance PSS (450-001-131)		\$462	Each	10%	\$416	Other	F1	
450-001-132-PSS-1YR	450-001-132-PSS-1YR	Annual Maintenance PSS (450-001-132)		\$362	Each	10%	\$326	Other	F1	
450-001-133-PSS-1YR	450-001-133-PSS-1YR	Annual Maintenance PSS (450-001-133)		\$292	Each	10%	\$263	Other	F1	
450-001-134-PSS-1YR	450-001-134-PSS-1YR	Annual Maintenance PSS (450-001-134)		\$235	Each	10%	\$212	Other	F1	
450-001-135-PSS-1YR	450-001-135-PSS-1YR	Annual Maintenance PSS (450-001-135)		\$889	Each	10%	\$800	Other	F1	
450-001-136-PSS-1YR	450-001-136-PSS-1YR	Annual Maintenance PSS (450-001-136)		\$680	Each	10%	\$612	Other	F1	
450-001-137-PSS-1YR	450-001-137-PSS-1YR	Annual Maintenance PSS (450-001-137)		\$522	Each	10%	\$469	Other	F1	
450-001-138-PSS-1YR	450-001-138-PSS-1YR	Annual Maintenance PSS (450-001-138)		\$462	Each	10%	\$416	Other	F1	
450-001-139-PSS-1YR	450-001-139-PSS-1YR	Annual Maintenance PSS (450-001-139)		\$362	Each	10%	\$326	Other	F1	
450-001-140-PSS-1YR	450-001-140-PSS-1YR	Annual Maintenance PSS (450-001-140)		\$292	Each	10%	\$263	Other	F1	
450-001-141-PSS-1YR	450-001-141-PSS-1YR	Annual Maintenance PSS (450-001-141)		\$235	Each	10%	\$212	Other	F1	
450-001-142-PSS-1YR	450-001-142-PSS-1YR	Annual Maintenance PSS (450-001-142)		\$471	Each	10%	\$424	Other	F1	
450-001-143-PSS-1YR	450-001-143-PSS-1YR	Annual Maintenance PSS (450-001-143)		\$373	Each	10%	\$336	Other	F1	
450-001-144-PSS-1YR	450-001-144-PSS-1YR	Annual Maintenance PSS (450-001-144)		\$323	Each	10%	\$290	Other	F1	
450-001-145-PSS-1YR	450-001-145-PSS-1YR	Annual Maintenance PSS (450-001-145)		\$311	Each	10%	\$279	Other	F1	
450-001-146-PSS-1YR	450-001-146-PSS-1YR	Annual Maintenance PSS (450-001-146)		\$225	Each	10%	\$203	Other	F1	



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
450-001-147-PSS-1YR	450-001-147-PSS-1YR	Annual Maintenance PSS (450-001-147)		\$170	Each	10%	\$153	Other	F1
450-001-148-PSS-1YR	450-001-148-PSS-1YR	Annual Maintenance PSS (450-001-148)		\$129	Each	10%	\$116	Other	F1
450-001-149-PSS-1YR	450-001-149-PSS-1YR	Annual Maintenance PSS (450-001-149)		\$471	Each	10%	\$424	Other	F1
450-001-150-PSS-1YR	450-001-150-PSS-1YR	Annual Maintenance PSS (450-001-150)		\$373	Each	10%	\$336	Other	F1
450-001-151-PSS-1YR	450-001-151-PSS-1YR	Annual Maintenance PSS (450-001-151)		\$323	Each	10%	\$290	Other	F1
450-001-152-PSS-1YR	450-001-152-PSS-1YR	Annual Maintenance PSS (450-001-152)		\$311	Each	10%	\$279	Other	F1
450-001-153-PSS-1YR	450-001-153-PSS-1YR	Annual Maintenance PSS (450-001-153)		\$225	Each	10%	\$203	Other	F1
450-001-154-PSS-1YR	450-001-154-PSS-1YR	Annual Maintenance PSS (450-001-154)		\$170	Each	10%	\$153	Other	F1
450-001-155-PSS-1YR	450-001-155-PSS-1YR	Annual Maintenance PSS (450-001-155)		\$129	Each	10%	\$116	Other	F1
450-001-156-PSS-1YR	450-001-156-PSS-1YR	Annual Maintenance PSS (450-001-156)		\$471	Each	10%	\$424	Other	F1
450-001-157-PSS-1YR	450-001-157-PSS-1YR	Annual Maintenance PSS (450-001-157)		\$373	Each	10%	\$336	Other	F1
450-001-158-PSS-1YR	450-001-158-PSS-1YR	Annual Maintenance PSS (450-001-158)		\$323	Each	10%	\$290	Other	F1
450-001-159-PSS-1YR	450-001-159-PSS-1YR	Annual Maintenance PSS (450-001-159)		\$311	Each	10%	\$279	Other	F1
450-001-160-PSS-1YR	450-001-160-PSS-1YR	Annual Maintenance PSS (450-001-160)		\$225	Each	10%	\$203	Other	F1
450-001-161-PSS-1YR	450-001-161-PSS-1YR	Annual Maintenance PSS (450-001-161)		\$170	Each	10%	\$153	Other	F1
450-001-162-PSS-1YR	450-001-162-PSS-1YR	Annual Maintenance PSS (450-001-162)		\$129	Each	10%	\$116	Other	F1
450-001-163-PSS-1YR	450-001-163-PSS-1YR	Annual Maintenance PSS (450-001-163)		\$50	Each	10%	\$45	Other	F1
450-001-164-PSS-1YR	450-001-164-PSS-1YR	Annual Maintenance PSS (450-001-164)		\$35	Each	10%	\$32	Other	F1
450-001-165-PSS-1YR	450-001-165-PSS-1YR	Annual Maintenance PSS (450-001-165)		\$57	Each	10%	\$52	Other	F1
450-001-166-PSS-1YR	450-001-166-PSS-1YR	Annual Maintenance PSS (450-001-166)		\$53	Each	10%	\$48	Other	F1
450-001-167-PSS-1YR	450-001-167-PSS-1YR	Annual Maintenance PSS (450-001-167)		\$38	Each	10%	\$34	Other	F1
450-001-168-PSS-1YR	450-001-168-PSS-1YR	Annual Maintenance PSS (450-001-168)		\$29	Each	10%	\$26	Other	F1
450-001-169-PSS-1YR	450-001-169-PSS-1YR	Annual Maintenance PSS (450-001-169)		\$22	Each	10%	\$20	Other	F1
450-001-170-PSS-1YR	450-001-170-PSS-1YR	Annual Maintenance PSS (450-001-170)		\$50	Each	10%	\$45	Other	F1
450-001-171-PSS-1YR	450-001-171-PSS-1YR	Annual Maintenance PSS (450-001-171)		\$35	Each	10%	\$32	Other	F1
450-001-172-PSS-1YR	450-001-172-PSS-1YR	Annual Maintenance PSS (450-001-172)		\$57	Each	10%	\$52	Other	F1
450-001-173-PSS-1YR	450-001-173-PSS-1YR	Annual Maintenance PSS (450-001-173)		\$53	Each	10%	\$48	Other	F1
450-001-174-PSS-1YR	450-001-174-PSS-1YR	Annual Maintenance PSS (450-001-174)		\$38	Each	10%	\$34	Other	F1
450-001-175-PSS-1YR	450-001-175-PSS-1YR	Annual Maintenance PSS (450-001-175)		\$29	Each	10%	\$26	Other	F1
450-001-176-PSS-1YR	450-001-176-PSS-1YR	Annual Maintenance PSS (450-001-176)		\$22	Each	10%	\$20	Other	F1
450-001-177-PSS-1YR	450-001-177-PSS-1YR	Annual Maintenance PSS (450-001-177)		\$50	Each	10%	\$45	Other	F1
450-001-178-PSS-1YR	450-001-178-PSS-1YR	Annual Maintenance PSS (450-001-178)		\$35	Each	10%	\$32	Other	F1
450-001-179-PSS-1YR	450-001-179-PSS-1YR	Annual Maintenance PSS (450-001-179)		\$57	Each	10%	\$52	Other	F1
450-001-180-PSS-1YR	450-001-180-PSS-1YR	Annual Maintenance PSS (450-001-180)		\$53	Each	10%	\$48	Other	F1
450-001-181-PSS-1YR	450-001-181-PSS-1YR	Annual Maintenance PSS (450-001-181)		\$38	Each	10%	\$34	Other	F1
450-001-182-PSS-1YR	450-001-182-PSS-1YR	Annual Maintenance PSS (450-001-182)		\$29	Each	10%	\$26	Other	F1
450-001-183-PSS-1YR	450-001-183-PSS-1YR	Annual Maintenance PSS (450-001-183)		\$22	Each	10%	\$20	Other	F1
450-001-184-PSS-1YR	450-001-184-PSS-1YR	Annual Maintenance PSS (450-001-184)		\$203	Each	10%	\$183	Other	F1
450-001-185-PSS-1YR	450-001-185-PSS-1YR	Annual Maintenance PSS (450-001-185)		\$203	Each	10%	\$183	Other	F1
450-001-186-PSS-1YR	450-001-186-PSS-1YR	Annual Maintenance PSS (450-001-186)		\$46,400	Each	10%	\$41,760	Other	F1
450-001-187-PSS-1YR	450-001-187-PSS-1YR	Annual Maintenance PSS (450-001-187)		\$102,950	Each	10%	\$92,655	Other	F1
450-001-188-PSS-1YR	450-001-188-PSS-1YR	Annual Maintenance PSS (450-001-188)		\$1,034	Each	10%	\$931	Other	F1
450-001-189-PSS-1YR	450-001-189-PSS-1YR	Annual Maintenance PSS (450-001-189)		\$1,034	Each	10%	\$931	Other	F1
450-001-190-PSS-1YR	450-001-190-PSS-1YR	Annual Maintenance PSS (450-001-190)		\$1,034	Each	10%	\$931	Other	F1
450-001-191-PSS-1YR	450-001-191-PSS-1YR	Annual Maintenance PSS (450-001-191)		\$414	Each	10%	\$373	Other	F1
450-001-192-PSS-1YR	450-001-192-PSS-1YR	Annual Maintenance PSS (450-001-192)		\$207	Each	10%	\$186	Other	F1
450-001-193-PSS-1YR	450-001-193-PSS-1YR	Annual Maintenance PSS (450-001-193)		\$4,523	Each	10%	\$4,070	Other	F1
450-001-194-PSS-1YR	450-001-194-PSS-1YR	Annual Maintenance PSS (450-001-194)		\$4,523	Each	10%	\$4,070	Other	F1
450-001-195-PSS-1YR	450-001-195-PSS-1YR	Annual Maintenance PSS (450-001-195)		\$4,523	Each	10%	\$4,070	Other	F1
450-001-196-PSS-1YR	450-001-196-PSS-1YR	Annual Maintenance PSS (450-001-196)		\$6,030	Each	10%	\$5,427	Other	F1
450-001-197-PSS-1YR	450-001-197-PSS-1YR	Annual Maintenance PSS (450-001-197)		\$6,030	Each	10%	\$5,427	Other	F1
450-001-198-PSS-1YR	450-001-198-PSS-1YR	Annual Maintenance PSS (450-001-198)		\$10,801	Each	10%	\$9,721	Other	F1
450-001-199-PSS-1YR	450-001-199-PSS-1YR	Annual Maintenance PSS (450-001-199)		\$14,462	Each	10%	\$13,016	Other	F1
450-001-200-PSS-1YR	450-001-200-PSS-1YR	Annual Maintenance PSS (450-001-200)		\$22,393	Each	10%	\$20,154	Other	F1
450-001-201-PSS-1YR	450-001-201-PSS-1YR	Annual Maintenance PSS (450-001-201)		\$6,030	Each	10%	\$5,427	Other	F1
450-001-211-PSS-1YR	450-001-211-PSS-1YR	Annual Maintenance PSS (450-001-211)		\$421	Each	10%	\$379	Other	F1
450-001-212-PSS-1YR	450-001-212-PSS-1YR	Annual Maintenance PSS (450-001-212)		\$338	Each	10%	\$304	Other	F1
450-001-213-PSS-1YR	450-001-213-PSS-1YR	Annual Maintenance PSS (450-001-213)		\$265	Each	10%	\$239	Other	F1
450-001-214-PSS-1YR	450-001-214-PSS-1YR	Annual Maintenance PSS (450-001-214)		\$257	Each	10%	\$232	Other	F1
450-001-215-PSS-1YR	450-001-215-PSS-1YR	Annual Maintenance PSS (450-001-215)		\$187	Each	10%	\$168	Other	F1
450-001-216-PSS-1YR	450-001-216-PSS-1YR	Annual Maintenance PSS (450-001-216)		\$141	Each	10%	\$127	Other	F1
450-001-217-PSS-1YR	450-001-217-PSS-1YR	Annual Maintenance PSS (450-001-217)		\$107	Each	10%	\$96	Other	F1
450-001-218-PSS-1YR	450-001-218-PSS-1YR	Annual Maintenance PSS (450-001-218)		\$1,149	Each	10%	\$1,034	Other	F1
450-001-219-PSS-1YR	450-001-219-PSS-1YR	Annual Maintenance PSS (450-001-219)		\$4,523	Each	10%	\$4,070	Other	F1
450-001-220-PSS-1YR	450-001-220-PSS-1YR	Annual Maintenance PSS (450-001-220)		\$2,154	Each	10%	\$1,938	Other	F1
450-001-221-PSS-1YR	450-001-221-PSS-1YR	Annual Maintenance PSS (450-001-221)		\$471	Each	10%	\$424	Other	F1
450-001-222-PSS-1YR	450-001-222-PSS-1YR	Annual Maintenance PSS (450-001-222)		\$373	Each	10%	\$336	Other	F1
450-001-223-PSS-1YR	450-001-223-PSS-1YR	Annual Maintenance PSS (450-001-223)		\$323	Each	10%	\$290	Other	F1
450-001-224-PSS-1YR	450-001-224-PSS-1YR	Annual Maintenance PSS (450-001-224)		\$311	Each	10%	\$279	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
450-001-225-PSS-1YR	450-001-225-PSS-1YR	Annual Maintenance PSS (450-001-225)		\$225	Each	10%	\$203	Other	F1
450-001-226-PSS-1YR	450-001-226-PSS-1YR	Annual Maintenance PSS (450-001-226)		\$170	Each	10%	\$153	Other	F1
450-001-227-PSS-1YR	450-001-227-PSS-1YR	Annual Maintenance PSS (450-001-227)		\$129	Each	10%	\$116	Other	F1
450-001-228-PSS-1YR	450-001-228-PSS-1YR	Annual Maintenance PSS (450-001-228)		\$471	Each	10%	\$424	Other	F1
450-001-229-PSS-1YR	450-001-229-PSS-1YR	Annual Maintenance PSS (450-001-229)		\$373	Each	10%	\$336	Other	F1
450-001-230-PSS-1YR	450-001-230-PSS-1YR	Annual Maintenance PSS (450-001-230)		\$323	Each	10%	\$290	Other	F1
450-001-231-PSS-1YR	450-001-231-PSS-1YR	Annual Maintenance PSS (450-001-231)		\$311	Each	10%	\$279	Other	F1
450-001-232-PSS-1YR	450-001-232-PSS-1YR	Annual Maintenance PSS (450-001-232)		\$225	Each	10%	\$203	Other	F1
450-001-233-PSS-1YR	450-001-233-PSS-1YR	Annual Maintenance PSS (450-001-233)		\$170	Each	10%	\$153	Other	F1
450-001-234-PSS-1YR	450-001-234-PSS-1YR	Annual Maintenance PSS (450-001-234)		\$129	Each	10%	\$116	Other	F1
450-001-235-PSS-1YR	450-001-235-PSS-1YR	Annual Maintenance PSS (450-001-235)		\$6,030	Each	10%	\$5,427	Other	F1
450-001-236-PSS-1YR	450-001-236-PSS-1YR	Annual Maintenance PSS (450-001-236)		\$354	Each	10%	\$318	Other	F1
450-001-237-PSS-1YR	450-001-237-PSS-1YR	Annual Maintenance PSS (450-001-237)		\$253	Each	10%	\$228	Other	F1
450-001-238-PSS-1YR	450-001-238-PSS-1YR	Annual Maintenance PSS (450-001-238)		\$179	Each	10%	\$161	Other	F1
450-001-239-PSS-1YR	450-001-239-PSS-1YR	Annual Maintenance PSS (450-001-239)		\$142	Each	10%	\$128	Other	F1
450-001-240-PSS-1YR	450-001-240-PSS-1YR	Annual Maintenance PSS (450-001-240)		\$122	Each	10%	\$109	Other	F1
450-001-241-PSS-1YR	450-001-241-PSS-1YR	Annual Maintenance PSS (450-001-241)		\$105	Each	10%	\$94	Other	F1
450-001-242-PSS-1YR	450-001-242-PSS-1YR	Annual Maintenance PSS (450-001-242)		\$88	Each	10%	\$80	Other	F1
450-001-243-PSS-1YR	450-001-243-PSS-1YR	Annual Maintenance PSS (450-001-243)		\$354	Each	10%	\$318	Other	F1
450-001-244-PSS-1YR	450-001-244-PSS-1YR	Annual Maintenance PSS (450-001-244)		\$253	Each	10%	\$228	Other	F1
450-001-245-PSS-1YR	450-001-245-PSS-1YR	Annual Maintenance PSS (450-001-245)		\$179	Each	10%	\$161	Other	F1
450-001-246-PSS-1YR	450-001-246-PSS-1YR	Annual Maintenance PSS (450-001-246)		\$142	Each	10%	\$128	Other	F1
450-001-247-PSS-1YR	450-001-247-PSS-1YR	Annual Maintenance PSS (450-001-247)		\$122	Each	10%	\$109	Other	F1
450-001-248-PSS-1YR	450-001-248-PSS-1YR	Annual Maintenance PSS (450-001-248)		\$105	Each	10%	\$94	Other	F1
450-001-249-PSS-1YR	450-001-249-PSS-1YR	Annual Maintenance PSS (450-001-249)		\$88	Each	10%	\$80	Other	F1
450-001-250-PSS-1YR	450-001-250-PSS-1YR	Annual Maintenance PSS (450-001-250)		\$10,801	Each	10%	\$9,721	Other	F1
450-001-251-PSS-1YR	450-001-251-PSS-1YR	Annual Maintenance PSS (450-001-251)		\$889	Each	10%	\$800	Other	F1
450-001-252-PSS-1YR	450-001-252-PSS-1YR	Annual Maintenance PSS (450-001-252)		\$680	Each	10%	\$612	Other	F1
450-001-253-PSS-1YR	450-001-253-PSS-1YR	Annual Maintenance PSS (450-001-253)		\$522	Each	10%	\$469	Other	F1
450-001-254-PSS-1YR	450-001-254-PSS-1YR	Annual Maintenance PSS (450-001-254)		\$462	Each	10%	\$416	Other	F1
450-001-255-PSS-1YR	450-001-255-PSS-1YR	Annual Maintenance PSS (450-001-255)		\$362	Each	10%	\$326	Other	F1
450-001-256-PSS-1YR	450-001-256-PSS-1YR	Annual Maintenance PSS (450-001-256)		\$292	Each	10%	\$263	Other	F1
450-001-257-PSS-1YR	450-001-257-PSS-1YR	Annual Maintenance PSS (450-001-257)		\$235	Each	10%	\$212	Other	F1
450-001-258-PSS-1YR	450-001-258-PSS-1YR	Annual Maintenance PSS (450-001-258)		\$899	Each	10%	\$800	Other	F1
450-001-259-PSS-1YR	450-001-259-PSS-1YR	Annual Maintenance PSS (450-001-259)		\$680	Each	10%	\$612	Other	F1
450-001-260-PSS-1YR	450-001-260-PSS-1YR	Annual Maintenance PSS (450-001-260)		\$522	Each	10%	\$469	Other	F1
450-001-261-PSS-1YR	450-001-261-PSS-1YR	Annual Maintenance PSS (450-001-261)		\$462	Each	10%	\$416	Other	F1
450-001-262-PSS-1YR	450-001-262-PSS-1YR	Annual Maintenance PSS (450-001-262)		\$362	Each	10%	\$326	Other	F1
450-001-263-PSS-1YR	450-001-263-PSS-1YR	Annual Maintenance PSS (450-001-263)		\$292	Each	10%	\$263	Other	F1
450-001-264-PSS-1YR	450-001-264-PSS-1YR	Annual Maintenance PSS (450-001-264)		\$235	Each	10%	\$212	Other	F1
450-001-265-PSS-1YR	450-001-265-PSS-1YR	Annual Maintenance PSS (450-001-265)		\$50	Each	10%	\$45	Other	F1
450-001-266-PSS-1YR	450-001-266-PSS-1YR	Annual Maintenance PSS (450-001-266)		\$35	Each	10%	\$32	Other	F1
450-001-267-PSS-1YR	450-001-267-PSS-1YR	Annual Maintenance PSS (450-001-267)		\$57	Each	10%	\$52	Other	F1
450-001-268-PSS-1YR	450-001-268-PSS-1YR	Annual Maintenance PSS (450-001-268)		\$53	Each	10%	\$48	Other	F1
450-001-269-PSS-1YR	450-001-269-PSS-1YR	Annual Maintenance PSS (450-001-269)		\$38	Each	10%	\$34	Other	F1
450-001-270-PSS-1YR	450-001-270-PSS-1YR	Annual Maintenance PSS (450-001-270)		\$29	Each	10%	\$26	Other	F1
450-001-271-PSS-1YR	450-001-271-PSS-1YR	Annual Maintenance PSS (450-001-271)		\$22	Each	10%	\$20	Other	F1
450-001-272-PSS-1YR	450-001-272-PSS-1YR	Annual Maintenance PSS (450-001-272)		\$471	Each	10%	\$424	Other	F1
450-001-273-PSS-1YR	450-001-273-PSS-1YR	Annual Maintenance PSS (450-001-273)		\$373	Each	10%	\$336	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
450-001-274-PSS-1YR	450-001-274-PSS-1YR		Annual Maintenance PSS (450-001-274)	\$323	Each	10%	\$290	Other	F1
450-001-275-PSS-1YR	450-001-275-PSS-1YR		Annual Maintenance PSS (450-001-275)	\$311	Each	10%	\$279	Other	F1
450-001-276-PSS-1YR	450-001-276-PSS-1YR		Annual Maintenance PSS (450-001-276)	\$225	Each	10%	\$203	Other	F1
450-001-277-PSS-1YR	450-001-277-PSS-1YR		Annual Maintenance PSS (450-001-277)	\$170	Each	10%	\$153	Other	F1
450-001-278-PSS-1YR	450-001-278-PSS-1YR		Annual Maintenance PSS (450-001-278)	\$129	Each	10%	\$116	Other	F1
450-001-279-PSS-1YR	450-001-279-PSS-1YR		Annual Maintenance PSS (450-001-279)	\$471	Each	10%	\$424	Other	F1
450-001-280-PSS-1YR	450-001-280-PSS-1YR		Annual Maintenance PSS (450-001-280)	\$373	Each	10%	\$336	Other	F1
450-001-281-PSS-1YR	450-001-281-PSS-1YR		Annual Maintenance PSS (450-001-281)	\$323	Each	10%	\$290	Other	F1
450-001-282-PSS-1YR	450-001-282-PSS-1YR		Annual Maintenance PSS (450-001-282)	\$311	Each	10%	\$279	Other	F1
450-001-283-PSS-1YR	450-001-283-PSS-1YR		Annual Maintenance PSS (450-001-283)	\$225	Each	10%	\$203	Other	F1
450-001-284-PSS-1YR	450-001-284-PSS-1YR		Annual Maintenance PSS (450-001-284)	\$170	Each	10%	\$153	Other	F1
450-001-285-PSS-1YR	450-001-285-PSS-1YR		Annual Maintenance PSS (450-001-285)	\$129	Each	10%	\$116	Other	F1
450-001-286-PSS-1YR	450-001-286-PSS-1YR		Annual Maintenance PSS (450-001-286)	\$50	Each	10%	\$45	Other	F1
450-001-287-PSS-1YR	450-001-287-PSS-1YR		Annual Maintenance PSS (450-001-287)	\$35	Each	10%	\$32	Other	F1
450-001-288-PSS-1YR	450-001-288-PSS-1YR		Annual Maintenance PSS (450-001-288)	\$57	Each	10%	\$52	Other	F1
450-001-289-PSS-1YR	450-001-289-PSS-1YR		Annual Maintenance PSS (450-001-289)	\$53	Each	10%	\$48	Other	F1
450-001-290-PSS-1YR	450-001-290-PSS-1YR		Annual Maintenance PSS (450-001-290)	\$38	Each	10%	\$34	Other	F1
450-001-291-PSS-1YR	450-001-291-PSS-1YR		Annual Maintenance PSS (450-001-291)	\$29	Each	10%	\$26	Other	F1
450-001-292-PSS-1YR	450-001-292-PSS-1YR		Annual Maintenance PSS (450-001-292)	\$22	Each	10%	\$20	Other	F1
450-001-293-PSS-1YR	450-001-293-PSS-1YR		Annual Maintenance PSS (450-001-293)	\$171	Each	10%	\$154	Other	F1
450-001-294-PSS-1YR	450-001-294-PSS-1YR		Annual Maintenance PSS (450-001-294)	\$129	Each	10%	\$116	Other	F1
450-001-295-PSS-1YR	450-001-295-PSS-1YR		Annual Maintenance PSS (450-001-295)	\$101	Each	10%	\$90	Other	F1
450-001-296-PSS-1YR	450-001-296-PSS-1YR		Annual Maintenance PSS (450-001-296)	\$119	Each	10%	\$107	Other	F1
450-001-297-PSS-1YR	450-001-297-PSS-1YR		Annual Maintenance PSS (450-001-297)	\$84	Each	10%	\$76	Other	F1
450-001-298-PSS-1YR	450-001-298-PSS-1YR		Annual Maintenance PSS (450-001-298)	\$63	Each	10%	\$57	Other	F1
450-001-299-PSS-1YR	450-001-299-PSS-1YR		Annual Maintenance PSS (450-001-299)	\$47	Each	10%	\$43	Other	F1
450-001-300-PSS-1YR	450-001-300-PSS-1YR		Annual Maintenance PSS (450-001-300)	\$471	Each	10%	\$424	Other	F1
450-001-301-PSS-1YR	450-001-301-PSS-1YR		Annual Maintenance PSS (450-001-301)	\$373	Each	10%	\$336	Other	F1
450-001-302-PSS-1YR	450-001-302-PSS-1YR		Annual Maintenance PSS (450-001-302)	\$323	Each	10%	\$290	Other	F1
450-001-303-PSS-1YR	450-001-303-PSS-1YR		Annual Maintenance PSS (450-001-303)	\$311	Each	10%	\$279	Other	F1
450-001-304-PSS-1YR	450-001-304-PSS-1YR		Annual Maintenance PSS (450-001-304)	\$225	Each	10%	\$203	Other	F1
450-001-305-PSS-1YR	450-001-305-PSS-1YR		Annual Maintenance PSS (450-001-305)	\$170	Each	10%	\$153	Other	F1
450-001-306-PSS-1YR	450-001-306-PSS-1YR		Annual Maintenance PSS (450-001-306)	\$129	Each	10%	\$116	Other	F1
450-001-307-PSS-1YR	450-001-307-PSS-1YR		Annual Maintenance PSS (450-001-307)	\$179	Each	10%	\$161	Other	F1
450-001-308-PSS-1YR	450-001-308-PSS-1YR		Annual Maintenance PSS (450-001-308)	\$133	Each	10%	\$119	Other	F1
450-001-309-PSS-1YR	450-001-309-PSS-1YR		Annual Maintenance PSS (450-001-309)	\$138	Each	10%	\$124	Other	F1
450-001-310-PSS-1YR	450-001-310-PSS-1YR		Annual Maintenance PSS (450-001-310)	\$136	Each	10%	\$122	Other	F1
450-001-311-PSS-1YR	450-001-311-PSS-1YR		Annual Maintenance PSS (450-001-311)	\$95	Each	10%	\$86	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)			
450-001-312-PSS-1YR	450-001-312-PSS-1YR		Annual Maintenance PSS (450-001-312)	\$71	Each	10%		\$64	Other	F1	
450-001-313-PSS-1YR	450-001-313-PSS-1YR		Annual Maintenance PSS (450-001-313)	\$49	Each	10%		\$44	Other	F1	
450-001-314-PSS-1YR	450-001-314-PSS-1YR		Annual Maintenance PSS (450-001-314)	\$471	Each	10%		\$424	Other	F1	
450-001-315-PSS-1YR	450-001-315-PSS-1YR		Annual Maintenance PSS (450-001-315)	\$373	Each	10%		\$336	Other	F1	
450-001-316-PSS-1YR	450-001-316-PSS-1YR		Annual Maintenance PSS (450-001-316)	\$323	Each	10%		\$290	Other	F1	
450-001-317-PSS-1YR	450-001-317-PSS-1YR		Annual Maintenance PSS (450-001-317)	\$311	Each	10%		\$279	Other	F1	
450-001-318-PSS-1YR	450-001-318-PSS-1YR		Annual Maintenance PSS (450-001-318)	\$225	Each	10%		\$203	Other	F1	
450-001-319-PSS-1YR	450-001-319-PSS-1YR		Annual Maintenance PSS (450-001-319)	\$170	Each	10%		\$153	Other	F1	
450-001-320-PSS-1YR	450-001-320-PSS-1YR		Annual Maintenance PSS (450-001-320)	\$129	Each	10%		\$116	Other	F1	
450-001-321-PSS-1YR	450-001-321-PSS-1YR		Annual Maintenance PSS (450-001-321)	\$179	Each	10%		\$161	Other	F1	
450-001-322-PSS-1YR	450-001-322-PSS-1YR		Annual Maintenance PSS (450-001-322)	\$133	Each	10%		\$119	Other	F1	
450-001-323-PSS-1YR	450-001-323-PSS-1YR		Annual Maintenance PSS (450-001-323)	\$138	Each	10%		\$124	Other	F1	
450-001-324-PSS-1YR	450-001-324-PSS-1YR		Annual Maintenance PSS (450-001-324)	\$136	Each	10%		\$122	Other	F1	
450-001-325-PSS-1YR	450-001-325-PSS-1YR		Annual Maintenance PSS (450-001-325)	\$95	Each	10%		\$86	Other	F1	
450-001-326-PSS-1YR	450-001-326-PSS-1YR		Annual Maintenance PSS (450-001-326)	\$71	Each	10%		\$64	Other	F1	
450-001-327-PSS-1YR	450-001-327-PSS-1YR		Annual Maintenance PSS (450-001-327)	\$49	Each	10%		\$44	Other	F1	
450-001-328-PSS-1YR	450-001-328-PSS-1YR		Annual Maintenance PSS (450-001-328)	\$171	Each	10%		\$154	Other	F1	
450-001-329-PSS-1YR	450-001-329-PSS-1YR		Annual Maintenance PSS (450-001-329)	\$129	Each	10%		\$116	Other	F1	
450-001-330-PSS-1YR	450-001-330-PSS-1YR		Annual Maintenance PSS (450-001-330)	\$101	Each	10%		\$90	Other	F1	
450-001-331-PSS-1YR	450-001-331-PSS-1YR		Annual Maintenance PSS (450-001-331)	\$119	Each	10%		\$107	Other	F1	
450-001-332-PSS-1YR	450-001-332-PSS-1YR		Annual Maintenance PSS (450-001-332)	\$84	Each	10%		\$76	Other	F1	
450-001-333-PSS-1YR	450-001-333-PSS-1YR		Annual Maintenance PSS (450-001-333)	\$63	Each	10%		\$57	Other	F1	
450-001-334-PSS-1YR	450-001-334-PSS-1YR		Annual Maintenance PSS (450-001-334)	\$47	Each	10%		\$43	Other	F1	
450-001-335-PSS-1YR	450-001-335-PSS-1YR		Annual Maintenance PSS (450-001-335)	\$471	Each	10%		\$424	Other	F1	
450-001-336-PSS-1YR	450-001-336-PSS-1YR		Annual Maintenance PSS (450-001-336)	\$373	Each	10%		\$336	Other	F1	
450-001-337-PSS-1YR	450-001-337-PSS-1YR		Annual Maintenance PSS (450-001-337)	\$323	Each	10%		\$290	Other	F1	
450-001-338-PSS-1YR	450-001-338-PSS-1YR		Annual Maintenance PSS (450-001-338)	\$311	Each	10%		\$279	Other	F1	
450-001-339-PSS-1YR	450-001-339-PSS-1YR		Annual Maintenance PSS (450-001-339)	\$225	Each	10%		\$203	Other	F1	
450-001-340-PSS-1YR	450-001-340-PSS-1YR		Annual Maintenance PSS (450-001-340)	\$170	Each	10%		\$153	Other	F1	
450-001-341-PSS-1YR	450-001-341-PSS-1YR		Annual Maintenance PSS (450-001-341)	\$129	Each	10%		\$116	Other	F1	
450-001-342-PSS-1YR	450-001-342-PSS-1YR		Annual Maintenance PSS (450-001-342)	\$471	Each	10%		\$424	Other	F1	
450-001-343-PSS-1YR	450-001-343-PSS-1YR		Annual Maintenance PSS (450-001-343)	\$373	Each	10%		\$336	Other	F1	
450-001-344-PSS-1YR	450-001-344-PSS-1YR		Annual Maintenance PSS (450-001-344)	\$323	Each	10%		\$290	Other	F1	
450-001-345-PSS-1YR	450-001-345-PSS-1YR		Annual Maintenance PSS (450-001-345)	\$311	Each	10%		\$279	Other	F1	
450-001-346-PSS-1YR	450-001-346-PSS-1YR		Annual Maintenance PSS (450-001-346)	\$225	Each	10%		\$203	Other	F1	
450-001-347-PSS-1YR	450-001-347-PSS-1YR		Annual Maintenance PSS (450-001-347)	\$170	Each	10%		\$153	Other	F1	
450-001-348-PSS-1YR	450-001-348-PSS-1YR		Annual Maintenance PSS (450-001-348)	\$129	Each	10%		\$116	Other	F1	
450-001-350-PSS-1YR	450-001-350-PSS-1YR		Annual Maintenance PSS (450-001-350)	\$9,161	Each	10%		\$8,245	Other	F1	
450-001-351-PSS-1YR	450-001-351-PSS-1YR		Annual Maintenance PSS (450-001-351)	\$5,053	Each	10%		\$4,548	Other	F1	
450-001-353-PSS-1YR	450-001-353-PSS-1YR		Annual Maintenance PSS (450-001-353)	\$421	Each	10%		\$379	Other	F1	
450-001-354-PSS-1YR	450-001-354-PSS-1YR		Annual Maintenance PSS (450-001-354)	\$338	Each	10%		\$304	Other	F1	
450-001-355-PSS-1YR	450-001-355-PSS-1YR		Annual Maintenance PSS (450-001-355)	\$265	Each	10%		\$239	Other	F1	
450-001-356-PSS-1YR	450-001-356-PSS-1YR		Annual Maintenance PSS (450-001-356)	\$257	Each	10%		\$232	Other	F1	
450-001-357-PSS-1YR	450-001-357-PSS-1YR		Annual Maintenance PSS (450-001-357)	\$187	Each	10%		\$168	Other	F1	
450-001-358-PSS-1YR	450-001-358-PSS-1YR		Annual Maintenance PSS (450-001-358)	\$141	Each	10%		\$127	Other	F1	
450-001-359-PSS-1YR	450-001-359-PSS-1YR		Annual Maintenance PSS (450-001-359)	\$107	Each	10%		\$96	Other	F1	
450-001-360-PSS-1YR	450-001-360-PSS-1YR		Annual Maintenance PSS (450-001-360)	\$8,614	Each	10%		\$7,752	Other	F1	
450-001-361-PSS-1YR	450-001-361-PSS-1YR		Annual Maintenance PSS (450-001-361)	\$4,523	Each	10%		\$4,070	Other	F1	
450-001-362-PSS-1YR	450-001-362-PSS-1YR		Annual Maintenance PSS (450-001-362)	\$15,793	Each	10%		\$14,213	Other	F1	
450-001-363-PSS-1YR	450-001-363-PSS-1YR		Annual Maintenance PSS (450-001-363)	\$471	Each	10%		\$424	Other	F1	
450-001-364-PSS-1YR	450-001-364-PSS-1YR		Annual Maintenance PSS (450-001-364)	\$373	Each	10%		\$336	Other	F1	
450-001-365-PSS-1YR	450-001-365-PSS-1YR		Annual Maintenance PSS (450-001-365)	\$323	Each	10%		\$290	Other	F1	
450-001-366-PSS-1YR	450-001-366-PSS-1YR		Annual Maintenance PSS (450-001-366)	\$311	Each	10%		\$279	Other	F1	
450-001-367-PSS-1YR	450-001-367-PSS-1YR		Annual Maintenance PSS (450-001-367)	\$225	Each	10%		\$203	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
450-001-368-PSS-1YR	450-001-368-PSS-1YR	Annual Maintenance PSS (450-001-368)		\$170	Each	10%	\$153	Other	F1
450-001-369-PSS-1YR	450-001-369-PSS-1YR	Annual Maintenance PSS (450-001-369)		\$129	Each	10%	\$116	Other	F1
450-001-370-PSS-1YR	450-001-370-PSS-1YR	Annual Maintenance PSS (450-001-370)		\$6,030	Each	10%	\$5,427	Other	F1
450-001-371-PSS-1YR	450-001-371-PSS-1YR	Annual Maintenance PSS (450-001-371)		\$354	Each	10%	\$318	Other	F1
450-001-372-PSS-1YR	450-001-372-PSS-1YR	Annual Maintenance PSS (450-001-372)		\$253	Each	10%	\$228	Other	F1
450-001-373-PSS-1YR	450-001-373-PSS-1YR	Annual Maintenance PSS (450-001-373)		\$179	Each	10%	\$161	Other	F1
450-001-374-PSS-1YR	450-001-374-PSS-1YR	Annual Maintenance PSS (450-001-374)		\$142	Each	10%	\$128	Other	F1
450-001-375-PSS-1YR	450-001-375-PSS-1YR	Annual Maintenance PSS (450-001-375)		\$122	Each	10%	\$109	Other	F1
450-001-376-PSS-1YR	450-001-376-PSS-1YR	Annual Maintenance PSS (450-001-376)		\$105	Each	10%	\$94	Other	F1
450-001-377-PSS-1YR	450-001-377-PSS-1YR	Annual Maintenance PSS (450-001-377)		\$98	Each	10%	\$80	Other	F1
450-001-378-PSS-1YR	450-001-378-PSS-1YR	Annual Maintenance PSS (450-001-378)		\$22,393	Each	10%	\$20,154	Other	F1
450-001-379-PSS-1YR	450-001-379-PSS-1YR	Annual Maintenance PSS (450-001-379)		\$889	Each	10%	\$800	Other	F1
450-001-380-PSS-1YR	450-001-380-PSS-1YR	Annual Maintenance PSS (450-001-380)		\$680	Each	10%	\$612	Other	F1
450-001-381-PSS-1YR	450-001-381-PSS-1YR	Annual Maintenance PSS (450-001-381)		\$522	Each	10%	\$469	Other	F1
450-001-382-PSS-1YR	450-001-382-PSS-1YR	Annual Maintenance PSS (450-001-382)		\$462	Each	10%	\$416	Other	F1
450-001-383-PSS-1YR	450-001-383-PSS-1YR	Annual Maintenance PSS (450-001-383)		\$362	Each	10%	\$326	Other	F1
450-001-384-PSS-1YR	450-001-384-PSS-1YR	Annual Maintenance PSS (450-001-384)		\$292	Each	10%	\$263	Other	F1
450-001-385-PSS-1YR	450-001-385-PSS-1YR	Annual Maintenance PSS (450-001-385)		\$235	Each	10%	\$212	Other	F1
450-001-386-PSS-1YR	450-001-386-PSS-1YR	Annual Maintenance PSS (450-001-386)		\$471	Each	10%	\$424	Other	F1
450-001-387-PSS-1YR	450-001-387-PSS-1YR	Annual Maintenance PSS (450-001-387)		\$373	Each	10%	\$336	Other	F1
450-001-388-PSS-1YR	450-001-388-PSS-1YR	Annual Maintenance PSS (450-001-388)		\$323	Each	10%	\$290	Other	F1
450-001-389-PSS-1YR	450-001-389-PSS-1YR	Annual Maintenance PSS (450-001-389)		\$311	Each	10%	\$279	Other	F1
450-001-390-PSS-1YR	450-001-390-PSS-1YR	Annual Maintenance PSS (450-001-390)		\$225	Each	10%	\$203	Other	F1
450-001-391-PSS-1YR	450-001-391-PSS-1YR	Annual Maintenance PSS (450-001-391)		\$170	Each	10%	\$153	Other	F1
450-001-392-PSS-1YR	450-001-392-PSS-1YR	Annual Maintenance PSS (450-001-392)		\$129	Each	10%	\$116	Other	F1
450-001-393-PSS-1YR	450-001-393-PSS-1YR	Annual Maintenance PSS (450-001-393)		\$50	Each	10%	\$45	Other	F1
450-001-394-PSS-1YR	450-001-394-PSS-1YR	Annual Maintenance PSS (450-001-394)		\$35	Each	10%	\$32	Other	F1
450-001-395-PSS-1YR	450-001-395-PSS-1YR	Annual Maintenance PSS (450-001-395)		\$57	Each	10%	\$52	Other	F1
450-001-396-PSS-1YR	450-001-396-PSS-1YR	Annual Maintenance PSS (450-001-396)		\$53	Each	10%	\$48	Other	F1
450-001-397-PSS-1YR	450-001-397-PSS-1YR	Annual Maintenance PSS (450-001-397)		\$38	Each	10%	\$34	Other	F1
450-001-398-PSS-1YR	450-001-398-PSS-1YR	Annual Maintenance PSS (450-001-398)		\$29	Each	10%	\$26	Other	F1
450-001-399-PSS-1YR	450-001-399-PSS-1YR	Annual Maintenance PSS (450-001-399)		\$22	Each	10%	\$20	Other	F1
450-001-400-PSS-1YR	450-001-400-PSS-1YR	Annual Maintenance PSS (450-001-400)		\$179	Each	10%	\$161	Other	F1
450-001-401-PSS-1YR	450-001-401-PSS-1YR	Annual Maintenance PSS (450-001-401)		\$133	Each	10%	\$119	Other	F1
450-001-402-PSS-1YR	450-001-402-PSS-1YR	Annual Maintenance PSS (450-001-402)		\$138	Each	10%	\$124	Other	F1
450-001-403-PSS-1YR	450-001-403-PSS-1YR	Annual Maintenance PSS (450-001-403)		\$136	Each	10%	\$122	Other	F1
450-001-404-PSS-1YR	450-001-404-PSS-1YR	Annual Maintenance PSS (450-001-404)		\$95	Each	10%	\$86	Other	F1
450-001-405-PSS-1YR	450-001-405-PSS-1YR	Annual Maintenance PSS (450-001-405)		\$71	Each	10%	\$64	Other	F1
450-001-406-PSS-1YR	450-001-406-PSS-1YR	Annual Maintenance PSS (450-001-406)		\$49	Each	10%	\$44	Other	F1
450-001-407-PSS-1YR	450-001-407-PSS-1YR	Annual Maintenance PSS (450-001-407)		\$171	Each	10%	\$154	Other	F1
450-001-408-PSS-1YR	450-001-408-PSS-1YR	Annual Maintenance PSS (450-001-408)		\$129	Each	10%	\$116	Other	F1
450-001-409-PSS-1YR	450-001-409-PSS-1YR	Annual Maintenance PSS (450-001-409)		\$101	Each	10%	\$90	Other	F1
450-001-410-PSS-1YR	450-001-410-PSS-1YR	Annual Maintenance PSS (450-001-410)		\$119	Each	10%	\$107	Other	F1
450-001-411-PSS-1YR	450-001-411-PSS-1YR	Annual Maintenance PSS (450-001-411)		\$84	Each	10%	\$76	Other	F1
450-001-412-PSS-1YR	450-001-412-PSS-1YR	Annual Maintenance PSS (450-001-412)		\$63	Each	10%	\$57	Other	F1
450-001-413-PSS-1YR	450-001-413-PSS-1YR	Annual Maintenance PSS (450-001-413)		\$47	Each	10%	\$43	Other	F1
450-001-414-PSS-1YR	450-001-414-PSS-1YR	Annual Maintenance PSS (450-001-414)		\$471	Each	10%	\$424	Other	F1
450-001-415-PSS-1YR	450-001-415-PSS-1YR	Annual Maintenance PSS (450-001-415)		\$373	Each	10%	\$336	Other	F1
450-001-416-PSS-1YR	450-001-416-PSS-1YR	Annual Maintenance PSS (450-001-416)		\$323	Each	10%	\$290	Other	F1
450-001-417-PSS-1YR	450-001-417-PSS-1YR	Annual Maintenance PSS (450-001-417)		\$311	Each	10%	\$279	Other	F1
450-001-418-PSS-1YR	450-001-418-PSS-1YR	Annual Maintenance PSS (450-001-418)		\$225	Each	10%	\$203	Other	F1
450-001-419-PSS-1YR	450-001-419-PSS-1YR	Annual Maintenance PSS (450-001-419)		\$170	Each	10%	\$153	Other	F1
450-001-420-PSS-1YR	450-001-420-PSS-1YR	Annual Maintenance PSS (450-001-420)		\$129	Each	10%	\$116	Other	F1
450-001-421-PSS-1YR	450-001-421-PSS-1YR	Annual Maintenance PSS (450-001-421)		\$471	Each	10%	\$424	Other	F1
450-001-422-PSS-1YR	450-001-422-PSS-1YR	Annual Maintenance PSS (450-001-422)		\$373	Each	10%	\$336	Other	F1
450-001-423-PSS-1YR	450-001-423-PSS-1YR	Annual Maintenance PSS (450-001-423)		\$323	Each	10%	\$290	Other	F1
450-001-424-PSS-1YR	450-001-424-PSS-1YR	Annual Maintenance PSS (450-001-424)		\$311	Each	10%	\$279	Other	F1
450-001-425-PSS-1YR	450-001-425-PSS-1YR	Annual Maintenance PSS (450-001-425)		\$225	Each	10%	\$203	Other	F1
450-001-426-PSS-1YR	450-001-426-PSS-1YR	Annual Maintenance PSS (450-001-426)		\$170	Each	10%	\$153	Other	F1
450-001-427-PSS-1YR	450-001-427-PSS-1YR	Annual Maintenance PSS (450-001-427)		\$129	Each	10%	\$116	Other	F1
450-001-428-PSS-1YR	450-001-428-PSS-1YR	Annual Maintenance PSS (450-001-428)		\$9,161	Each	10%	\$8,245	Other	F1
450-001-429-PSS-1YR	450-001-429-PSS-1YR	Annual Maintenance PSS (450-001-429)		\$5,053	Each	10%	\$4,548	Other	F1
450-001-431-PSS-1YR	450-001-431-PSS-1YR	Annual Maintenance PSS (450-001-431)		\$421	Each	10%	\$379	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
450-001-432-PSS-1YR	450-001-432-PSS-1YR		Annual Maintenance PSS (450-001-432)	\$338	Each	10%	\$304	Other	F1
450-001-433-PSS-1YR	450-001-433-PSS-1YR		Annual Maintenance PSS (450-001-433)	\$265	Each	10%	\$239	Other	F1
450-001-434-PSS-1YR	450-001-434-PSS-1YR		Annual Maintenance PSS (450-001-434)	\$257	Each	10%	\$232	Other	F1
450-001-435-PSS-1YR	450-001-435-PSS-1YR		Annual Maintenance PSS (450-001-435)	\$187	Each	10%	\$168	Other	F1
450-001-436-PSS-1YR	450-001-436-PSS-1YR		Annual Maintenance PSS (450-001-436)	\$141	Each	10%	\$127	Other	F1
450-001-437-PSS-1YR	450-001-437-PSS-1YR		Annual Maintenance PSS (450-001-437)	\$107	Each	10%	\$96	Other	F1
450-001-438-PSS-1YR	450-001-438-PSS-1YR		Annual Maintenance PSS (450-001-438)	\$3,446	Each	10%	\$3,102	Other	F1
450-001-439-PSS-1YR	450-001-439-PSS-1YR		Annual Maintenance PSS (450-001-439)	\$4,523	Each	10%	\$4,070	Other	F1
450-001-440-PSS-1YR	450-001-440-PSS-1YR		Annual Maintenance PSS (450-001-440)	\$6,461	Each	10%	\$5,815	Other	F1
450-001-441-PSS-1YR	450-001-441-PSS-1YR		Annual Maintenance PSS (450-001-441)	\$471	Each	10%	\$424	Other	F1
450-001-442-PSS-1YR	450-001-442-PSS-1YR		Annual Maintenance PSS (450-001-442)	\$373	Each	10%	\$336	Other	F1
450-001-443-PSS-1YR	450-001-443-PSS-1YR		Annual Maintenance PSS (450-001-443)	\$323	Each	10%	\$290	Other	F1
450-001-444-PSS-1YR	450-001-444-PSS-1YR		Annual Maintenance PSS (450-001-444)	\$311	Each	10%	\$279	Other	F1
450-001-445-PSS-1YR	450-001-445-PSS-1YR		Annual Maintenance PSS (450-001-445)	\$225	Each	10%	\$203	Other	F1
450-001-446-PSS-1YR	450-001-446-PSS-1YR		Annual Maintenance PSS (450-001-446)	\$170	Each	10%	\$153	Other	F1
450-001-447-PSS-1YR	450-001-447-PSS-1YR		Annual Maintenance PSS (450-001-447)	\$129	Each	10%	\$116	Other	F1
450-001-448-PSS-1YR	450-001-448-PSS-1YR		Annual Maintenance PSS (450-001-448)	\$6,030	Each	10%	\$5,427	Other	F1
450-001-449-PSS-1YR	450-001-449-PSS-1YR		Annual Maintenance PSS (450-001-449)	\$354	Each	10%	\$318	Other	F1
450-001-450-PSS-1YR	450-001-450-PSS-1YR		Annual Maintenance PSS (450-001-450)	\$253	Each	10%	\$228	Other	F1
450-001-451-PSS-1YR	450-001-451-PSS-1YR		Annual Maintenance PSS (450-001-451)	\$179	Each	10%	\$161	Other	F1
450-001-452-PSS-1YR	450-001-452-PSS-1YR		Annual Maintenance PSS (450-001-452)	\$142	Each	10%	\$128	Other	F1
450-001-453-PSS-1YR	450-001-453-PSS-1YR		Annual Maintenance PSS (450-001-453)	\$122	Each	10%	\$109	Other	F1
450-001-454-PSS-1YR	450-001-454-PSS-1YR		Annual Maintenance PSS (450-001-454)	\$105	Each	10%	\$94	Other	F1
450-001-455-PSS-1YR	450-001-455-PSS-1YR		Annual Maintenance PSS (450-001-455)	\$88	Each	10%	\$80	Other	F1
450-001-456-PSS-1YR	450-001-456-PSS-1YR		Annual Maintenance PSS (450-001-456)	\$14,462	Each	10%	\$13,016	Other	F1
450-001-457-PSS-1YR	450-001-457-PSS-1YR		Annual Maintenance PSS (450-001-457)	\$889	Each	10%	\$800	Other	F1
450-001-458-PSS-1YR	450-001-458-PSS-1YR		Annual Maintenance PSS (450-001-458)	\$680	Each	10%	\$612	Other	F1
450-001-459-PSS-1YR	450-001-459-PSS-1YR		Annual Maintenance PSS (450-001-459)	\$522	Each	10%	\$469	Other	F1
450-001-460-PSS-1YR	450-001-460-PSS-1YR		Annual Maintenance PSS (450-001-460)	\$462	Each	10%	\$416	Other	F1
450-001-461-PSS-1YR	450-001-461-PSS-1YR		Annual Maintenance PSS (450-001-461)	\$362	Each	10%	\$326	Other	F1
450-001-462-PSS-1YR	450-001-462-PSS-1YR		Annual Maintenance PSS (450-001-462)	\$292	Each	10%	\$263	Other	F1
450-001-463-PSS-1YR	450-001-463-PSS-1YR		Annual Maintenance PSS (450-001-463)	\$235	Each	10%	\$212	Other	F1
450-001-464-PSS-1YR	450-001-464-PSS-1YR		Annual Maintenance PSS (450-001-464)	\$471	Each	10%	\$424	Other	F1
450-001-465-PSS-1YR	450-001-465-PSS-1YR		Annual Maintenance PSS (450-001-465)	\$373	Each	10%	\$336	Other	F1
450-001-466-PSS-1YR	450-001-466-PSS-1YR		Annual Maintenance PSS (450-001-466)	\$323	Each	10%	\$290	Other	F1
450-001-467-PSS-1YR	450-001-467-PSS-1YR		Annual Maintenance PSS (450-001-467)	\$311	Each	10%	\$279	Other	F1
450-001-468-PSS-1YR	450-001-468-PSS-1YR		Annual Maintenance PSS (450-001-468)	\$225	Each	10%	\$203	Other	F1
450-001-469-PSS-1YR	450-001-469-PSS-1YR		Annual Maintenance PSS (450-001-469)	\$170	Each	10%	\$153	Other	F1
450-001-470-PSS-1YR	450-001-470-PSS-1YR		Annual Maintenance PSS (450-001-470)	\$129	Each	10%	\$116	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
450-001-471-PSS-1YR	450-001-471-PSS-1YR	Annual Maintenance PSS (450-001-471)		\$50	Each	10%	\$45	Other	F1
450-001-472-PSS-1YR	450-001-472-PSS-1YR	Annual Maintenance PSS (450-001-472)		\$35	Each	10%	\$32	Other	F1
450-001-473-PSS-1YR	450-001-473-PSS-1YR	Annual Maintenance PSS (450-001-473)		\$57	Each	10%	\$52	Other	F1
450-001-474-PSS-1YR	450-001-474-PSS-1YR	Annual Maintenance PSS (450-001-474)		\$53	Each	10%	\$48	Other	F1
450-001-475-PSS-1YR	450-001-475-PSS-1YR	Annual Maintenance PSS (450-001-475)		\$38	Each	10%	\$34	Other	F1
450-001-476-PSS-1YR	450-001-476-PSS-1YR	Annual Maintenance PSS (450-001-476)		\$29	Each	10%	\$26	Other	F1
450-001-477-PSS-1YR	450-001-477-PSS-1YR	Annual Maintenance PSS (450-001-477)		\$22	Each	10%	\$20	Other	F1
450-001-478-PSS-1YR	450-001-478-PSS-1YR	Annual Maintenance PSS (450-001-478)		\$179	Each	10%	\$161	Other	F1
450-001-479-PSS-1YR	450-001-479-PSS-1YR	Annual Maintenance PSS (450-001-479)		\$133	Each	10%	\$119	Other	F1
450-001-480-PSS-1YR	450-001-480-PSS-1YR	Annual Maintenance PSS (450-001-480)		\$138	Each	10%	\$124	Other	F1
450-001-481-PSS-1YR	450-001-481-PSS-1YR	Annual Maintenance PSS (450-001-481)		\$136	Each	10%	\$122	Other	F1
450-001-482-PSS-1YR	450-001-482-PSS-1YR	Annual Maintenance PSS (450-001-482)		\$95	Each	10%	\$86	Other	F1
450-001-483-PSS-1YR	450-001-483-PSS-1YR	Annual Maintenance PSS (450-001-483)		\$71	Each	10%	\$64	Other	F1
450-001-484-PSS-1YR	450-001-484-PSS-1YR	Annual Maintenance PSS (450-001-484)		\$49	Each	10%	\$44	Other	F1
450-001-485-PSS-1YR	450-001-485-PSS-1YR	Annual Maintenance PSS (450-001-485)		\$171	Each	10%	\$154	Other	F1
450-001-486-PSS-1YR	450-001-486-PSS-1YR	Annual Maintenance PSS (450-001-486)		\$129	Each	10%	\$116	Other	F1
450-001-487-PSS-1YR	450-001-487-PSS-1YR	Annual Maintenance PSS (450-001-487)		\$101	Each	10%	\$90	Other	F1
450-001-488-PSS-1YR	450-001-488-PSS-1YR	Annual Maintenance PSS (450-001-488)		\$119	Each	10%	\$107	Other	F1
450-001-489-PSS-1YR	450-001-489-PSS-1YR	Annual Maintenance PSS (450-001-489)		\$84	Each	10%	\$76	Other	F1
450-001-490-PSS-1YR	450-001-490-PSS-1YR	Annual Maintenance PSS (450-001-490)		\$63	Each	10%	\$57	Other	F1
450-001-491-PSS-1YR	450-001-491-PSS-1YR	Annual Maintenance PSS (450-001-491)		\$47	Each	10%	\$43	Other	F1
450-001-492-PSS-1YR	450-001-492-PSS-1YR	Annual Maintenance PSS (450-001-492)		\$471	Each	10%	\$424	Other	F1
450-001-493-PSS-1YR	450-001-493-PSS-1YR	Annual Maintenance PSS (450-001-493)		\$373	Each	10%	\$336	Other	F1
450-001-494-PSS-1YR	450-001-494-PSS-1YR	Annual Maintenance PSS (450-001-494)		\$323	Each	10%	\$290	Other	F1
450-001-495-PSS-1YR	450-001-495-PSS-1YR	Annual Maintenance PSS (450-001-495)		\$311	Each	10%	\$279	Other	F1
450-001-496-PSS-1YR	450-001-496-PSS-1YR	Annual Maintenance PSS (450-001-496)		\$225	Each	10%	\$203	Other	F1
450-001-497-PSS-1YR	450-001-497-PSS-1YR	Annual Maintenance PSS (450-001-497)		\$170	Each	10%	\$153	Other	F1
450-001-498-PSS-1YR	450-001-498-PSS-1YR	Annual Maintenance PSS (450-001-498)		\$129	Each	10%	\$116	Other	F1
450-001-499-PSS-1YR	450-001-499-PSS-1YR	Annual Maintenance PSS (450-001-499)		\$471	Each	10%	\$424	Other	F1
450-001-500-PSS-1YR	450-001-500-PSS-1YR	Annual Maintenance PSS (450-001-500)		\$373	Each	10%	\$336	Other	F1
450-001-501-PSS-1YR	450-001-501-PSS-1YR	Annual Maintenance PSS (450-001-501)		\$323	Each	10%	\$290	Other	F1
450-001-502-PSS-1YR	450-001-502-PSS-1YR	Annual Maintenance PSS (450-001-502)		\$311	Each	10%	\$279	Other	F1
450-001-503-PSS-1YR	450-001-503-PSS-1YR	Annual Maintenance PSS (450-001-503)		\$225	Each	10%	\$203	Other	F1
450-001-504-PSS-1YR	450-001-504-PSS-1YR	Annual Maintenance PSS (450-001-504)		\$170	Each	10%	\$153	Other	F1
450-001-505-PSS-1YR	450-001-505-PSS-1YR	Annual Maintenance PSS (450-001-505)		\$129	Each	10%	\$116	Other	F1
450-001-506-PSS-1YR	450-001-506-PSS-1YR	Annual Maintenance PSS (450-001-506)		\$9,161	Each	10%	\$8,245	Other	F1
450-001-507-PSS-1YR	450-001-507-PSS-1YR	Annual Maintenance PSS (450-001-507)		\$5,053	Each	10%	\$4,548	Other	F1
450-001-508-PSS-1YR	450-001-508-PSS-1YR	Annual Maintenance PSS (450-001-508)		\$1,034	Each	10%	\$931	Other	F1
450-001-509-PSS-1YR	450-001-509-PSS-1YR	Annual Maintenance PSS (450-001-509)		\$1,262	Each	10%	\$1,136	Other	F1
450-001-510-PSS-1YR	450-001-510-PSS-1YR	Annual Maintenance PSS (450-001-510)		\$834	Each	10%	\$751	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
450-001-511-PSS-1YR	450-001-511-PSS-1YR		Annual Maintenance PSS (450-001-511)	\$2,524	Each	10%	\$2,272	Other	F1	
450-001-512-PSS-1YR	450-001-512-PSS-1YR		Annual Maintenance PSS (450-001-512)	\$5,048	Each	10%	\$4,543	Other	F1	
450-001-513-PSS-1YR	450-001-513-PSS-1YR		Annual Maintenance PSS (450-001-513)	\$10,094	Each	10%	\$9,085	Other	F1	
450-001-514-PSS-1YR	450-001-514-PSS-1YR		Annual Maintenance PSS (450-001-514)	\$113	Each	10%	\$101	Other	F1	
450-001-515-PSS-1YR	450-001-515-PSS-1YR		Annual Maintenance PSS (450-001-515)	\$85	Each	10%	\$77	Other	F1	
450-001-516-PSS-1YR	450-001-516-PSS-1YR		Annual Maintenance PSS (450-001-516)	\$68	Each	10%	\$61	Other	F1	
450-001-517-PSS-1YR	450-001-517-PSS-1YR		Annual Maintenance PSS (450-001-517)	\$60	Each	10%	\$54	Other	F1	
450-001-518-PSS-1YR	450-001-518-PSS-1YR		Annual Maintenance PSS (450-001-518)	\$48	Each	10%	\$43	Other	F1	
450-001-519-PSS-1YR	450-001-519-PSS-1YR		Annual Maintenance PSS (450-001-519)	\$40	Each	10%	\$36	Other	F1	
450-001-520-PSS-1YR	450-001-520-PSS-1YR		Annual Maintenance PSS (450-001-520)	\$38	Each	10%	\$34	Other	F1	
450-001-521-PSS-1YR	450-001-521-PSS-1YR		Annual Maintenance PSS (450-001-521)	\$3,576	Each	10%	\$3,218	Other	F1	
450-001-522-PSS-1YR	450-001-522-PSS-1YR		Annual Maintenance PSS (450-001-522)	\$5,420	Each	10%	\$4,878	Other	F1	
450-001-523-PSS-1YR	450-001-523-PSS-1YR		Annual Maintenance PSS (450-001-523)	\$9,908	Each	10%	\$8,917	Other	F1	
450-001-524-PSS-1YR	450-001-524-PSS-1YR		Annual Maintenance PSS (450-001-524)	\$18,654	Each	10%	\$16,789	Other	F1	
450-001-525-PSS-1YR	450-001-525-PSS-1YR		Annual Maintenance PSS (450-001-525)	\$26,158	Each	10%	\$23,542	Other	F1	
450-001-526-PSS-1YR	450-001-526-PSS-1YR		Annual Maintenance PSS (450-001-526)	\$40,546	Each	10%	\$36,491	Other	F1	
450-001-527-PSS-1YR	450-001-527-PSS-1YR		Annual Maintenance PSS (450-001-527)	\$26	Each	10%	\$24	Other	F1	
450-001-528-PSS-1YR	450-001-528-PSS-1YR		Annual Maintenance PSS (450-001-528)	\$20	Each	10%	\$18	Other	F1	
450-001-529-PSS-1YR	450-001-529-PSS-1YR		Annual Maintenance PSS (450-001-529)	\$16	Each	10%	\$14	Other	F1	
450-001-530-PSS-1YR	450-001-530-PSS-1YR		Annual Maintenance PSS (450-001-530)	\$14	Each	10%	\$13	Other	F1	
450-001-531-PSS-1YR	450-001-531-PSS-1YR		Annual Maintenance PSS (450-001-531)	\$10	Each	10%	\$9	Other	F1	
450-001-532-PSS-1YR	450-001-532-PSS-1YR		Annual Maintenance PSS (450-001-532)	\$8	Each	10%	\$7	Other	F1	
450-001-533-PSS-1YR	450-001-533-PSS-1YR		Annual Maintenance PSS (450-001-533)	\$7	Each	10%	\$6	Other	F1	
450-001-534-PSS-1YR	450-001-534-PSS-1YR		Annual Maintenance PSS (450-001-534)	\$400	Each	10%	\$360	Other	F1	
450-001-535-PSS-1YR	450-001-535-PSS-1YR		Annual Maintenance PSS (450-001-535)	\$398	Each	10%	\$358	Other	F1	
450-001-536-PSS-1YR	450-001-536-PSS-1YR		Annual Maintenance PSS (450-001-536)	\$395	Each	10%	\$356	Other	F1	
450-001-537-PSS-1YR	450-001-537-PSS-1YR		Annual Maintenance PSS (450-001-537)	\$393	Each	10%	\$353	Other	F1	
450-001-538-PSS-1YR	450-001-538-PSS-1YR		Annual Maintenance PSS (450-001-538)	\$365	Each	10%	\$329	Other	F1	
450-001-539-PSS-1YR	450-001-539-PSS-1YR		Annual Maintenance PSS (450-001-539)	\$308	Each	10%	\$277	Other	F1	
450-001-540-PSS-1YR	450-001-540-PSS-1YR		Annual Maintenance PSS (450-001-540)	\$293	Each	10%	\$263	Other	F1	
450-001-541-PSS-1YR	450-001-541-PSS-1YR		Annual Maintenance PSS (450-001-541)	\$265	Each	10%	\$239	Other	F1	
450-001-542-PSS-1YR	450-001-542-PSS-1YR		Annual Maintenance PSS (450-001-542)	\$203	Each	10%	\$182	Other	F1	
450-001-543-PSS-1YR	450-001-543-PSS-1YR		Annual Maintenance PSS (450-001-543)	\$173	Each	10%	\$155	Other	F1	
450-001-544-PSS-1YR	450-001-544-PSS-1YR		Annual Maintenance PSS (450-001-544)	\$244	Each	10%	\$219	Other	F1	
450-001-545-PSS-1YR	450-001-545-PSS-1YR		Annual Maintenance PSS (450-001-545)	\$243	Each	10%	\$218	Other	F1	
450-001-546-PSS-1YR	450-001-546-PSS-1YR		Annual Maintenance PSS (450-001-546)	\$225	Each	10%	\$203	Other	F1	
450-001-547-PSS-1YR	450-001-547-PSS-1YR		Annual Maintenance PSS (450-001-547)	\$208	Each	10%	\$187	Other	F1	
450-001-548-PSS-1YR	450-001-548-PSS-1YR		Annual Maintenance PSS (450-001-548)	\$190	Each	10%	\$171	Other	F1	
450-001-549-PSS-1YR	450-001-549-PSS-1YR		Annual Maintenance PSS (450-001-549)	\$145	Each	10%	\$131	Other	F1	
450-001-550-PSS-1YR	450-001-550-PSS-1YR		Annual Maintenance PSS (450-001-550)	\$135	Each	10%	\$122	Other	F1	
450-001-551-PSS-1YR	450-001-551-PSS-1YR		Annual Maintenance PSS (450-001-551)	\$125	Each	10%	\$113	Other	F1	
450-001-552-PSS-1YR	450-001-552-PSS-1YR		Annual Maintenance PSS (450-001-552)	\$118	Each	10%	\$106	Other	F1	
450-001-553-PSS-1YR	450-001-553-PSS-1YR		Annual Maintenance PSS (450-001-553)	\$110	Each	10%	\$99	Other	F1	
450-001-554-PSS-1YR	450-001-554-PSS-1YR		Annual Maintenance PSS (450-001-554)	\$175	Each	10%	\$158	Other	F1	
450-001-555-PSS-1YR	450-001-555-PSS-1YR		Annual Maintenance PSS (450-001-555)	\$165	Each	10%	\$149	Other	F1	
450-001-556-PSS-1YR	450-001-556-PSS-1YR		Annual Maintenance PSS (450-001-556)	\$153	Each	10%	\$137	Other	F1	
450-001-557-PSS-1YR	450-001-557-PSS-1YR		Annual Maintenance PSS (450-001-557)	\$140	Each	10%	\$126	Other	F1	
450-001-558-PSS-1YR	450-001-558-PSS-1YR		Annual Maintenance PSS (450-001-558)	\$130	Each	10%	\$117	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
450-001-559-PSS-1YR	450-001-559-PSS-1YR		Annual Maintenance PSS (450-001-559)	\$118	Each	10%	\$106	Other	F1
450-001-560-PSS-1YR	450-001-560-PSS-1YR		Annual Maintenance PSS (450-001-560)	\$108	Each	10%	\$97	Other	F1
450-001-561-PSS-1YR	450-001-561-PSS-1YR		Annual Maintenance PSS (450-001-561)	\$95	Each	10%	\$86	Other	F1
450-001-562-PSS-1YR	450-001-562-PSS-1YR		Annual Maintenance PSS (450-001-562)	\$88	Each	10%	\$79	Other	F1
450-001-563-PSS-1YR	450-001-563-PSS-1YR		Annual Maintenance PSS (450-001-563)	\$80	Each	10%	\$72	Other	F1
450-001-564-PSS-1YR	450-001-564-PSS-1YR		Annual Maintenance PSS (450-001-564)	\$2,295	Each	10%	\$2,066	Other	F1
450-001-565-PSS-1YR	450-001-565-PSS-1YR		Annual Maintenance PSS (450-001-565)	\$5,103	Each	10%	\$4,593	Other	F1
450-001-566-PSS-1YR	450-001-566-PSS-1YR		Annual Maintenance PSS (450-001-566)	\$5,616	Each	10%	\$5,054	Other	F1
450-001-567-PSS-1YR	450-001-567-PSS-1YR		Annual Maintenance PSS (450-001-567)	\$340	Each	10%	\$306	Other	F1
450-001-568-PSS-1YR	450-001-568-PSS-1YR		Annual Maintenance PSS (450-001-568)	\$336	Each	10%	\$303	Other	F1
450-001-569-PSS-1YR	450-001-569-PSS-1YR		Annual Maintenance PSS (450-001-569)	\$333	Each	10%	\$300	Other	F1
450-001-570-PSS-1YR	450-001-570-PSS-1YR		Annual Maintenance PSS (450-001-570)	\$321	Each	10%	\$289	Other	F1
450-001-571-PSS-1YR	450-001-571-PSS-1YR		Annual Maintenance PSS (450-001-571)	\$295	Each	10%	\$265	Other	F1
450-001-572-PSS-1YR	450-001-572-PSS-1YR		Annual Maintenance PSS (450-001-572)	\$269	Each	10%	\$242	Other	F1
450-001-573-PSS-1YR	450-001-573-PSS-1YR		Annual Maintenance PSS (450-001-573)	\$256	Each	10%	\$230	Other	F1
450-001-599-PSS-1YR	450-001-599-PSS-1YR		Annual Maintenance PSS (450-001-599)	\$475	Each	10%	\$428	Other	F1
450-001-600-PSS-1YR	450-001-600-PSS-1YR		Annual Maintenance PSS (450-001-600)	\$475	Each	10%	\$428	Other	F1
450-001-601-PSS-1YR	450-001-601-PSS-1YR		Annual Maintenance PSS (450-001-601)	\$475	Each	10%	\$428	Other	F1
450-001-602-PSS-1YR	450-001-602-PSS-1YR		Annual Maintenance PSS (450-001-602)	\$1,400	Each	10%	\$1,260	Other	F1
450-001-603-PSS-1YR	450-001-603-PSS-1YR		Annual Maintenance PSS (450-001-603)	\$3,361	Each	10%	\$3,025	Other	F1
450-001-604-PSS-1YR	450-001-604-PSS-1YR		Annual Maintenance PSS (450-001-604)	\$6,718	Each	10%	\$6,046	Other	F1
450-001-605-PSS-1YR	450-001-605-PSS-1YR		Annual Maintenance PSS (450-001-605)	\$9,796	Each	10%	\$8,817	Other	F1
450-001-606-PSS-1YR	450-001-606-PSS-1YR		Annual Maintenance PSS (450-001-606)	\$1,396	Each	10%	\$1,257	Other	F1
450-001-607-PSS-1YR	450-001-607-PSS-1YR		Annual Maintenance PSS (450-001-607)	\$3,351	Each	10%	\$3,016	Other	F1
450-001-608-PSS-1YR	450-001-608-PSS-1YR		Annual Maintenance PSS (450-001-608)	\$6,698	Each	10%	\$6,028	Other	F1
450-001-609-PSS-1YR	450-001-609-PSS-1YR		Annual Maintenance PSS (450-001-609)	\$9,767	Each	10%	\$8,790	Other	F1
450-001-625-PSS-1YR	450-001-625-PSS-1YR		Annual Maintenance PSS (450-001-625)	\$200	Each	10%	\$180	Other	F1
450-001-626-PSS-1YR	450-001-626-PSS-1YR		Annual Maintenance PSS (450-001-626)	\$200	Each	10%	\$180	Other	F1
450-001-629-PSS-1YR	450-001-629-PSS-1YR		Annual Maintenance PSS (450-001-629)	\$1,683	Each	10%	\$1,515	Other	F1
450-001-630-PSS-1YR	450-001-630-PSS-1YR		Annual Maintenance PSS (450-001-630)	\$1,683	Each	10%	\$1,515	Other	F1
450-001-632-PSS-1YR	450-001-632-PSS-1YR		Annual Maintenance PSS (450-001-632)	\$1,396	Each	10%	\$1,257	Other	F1
450-001-633-PSS-1YR	450-001-633-PSS-1YR		Annual Maintenance PSS (450-001-633)	\$3,351	Each	10%	\$3,016	Other	F1
450-001-634-PSS-1YR	450-001-634-PSS-1YR		Annual Maintenance PSS (450-001-634)	\$6,698	Each	10%	\$6,028	Other	F1
450-001-635-PSS-1YR	450-001-635-PSS-1YR		Annual Maintenance PSS (450-001-635)	\$9,767	Each	10%	\$8,790	Other	F1
450-001-640-PSS-1YR	450-001-640-PSS-1YR		Annual Maintenance PSS (450-001-640)	\$475	Each	10%	\$428	Other	F1
456-000-014-PSS-1YR	456-000-014-PSS-1YR		Annual Maintenance PSS (456-000-014)	\$7,500	Each	10%	\$6,750	Other	F1
456-000-015-PSS-1YR	456-000-015-PSS-1YR		Annual Maintenance PSS (456-000-015)	\$375	Each	10%	\$338	Other	F1
456-000-016-PSS-1YR	456-000-016-PSS-1YR		Annual Maintenance PSS (456-000-016)	\$750	Each	10%	\$675	Other	F1
456-000-017-PSS-1YR	456-000-017-PSS-1YR		Annual Maintenance PSS (456-000-017)	\$1,238	Each	10%	\$1,114	Other	F1
456-000-018-PSS-1YR	456-000-018-PSS-1YR		Annual Maintenance PSS (456-000-018)	\$375	Each	10%	\$338	Other	F1
456-000-019-PSS-1YR	456-000-019-PSS-1YR		Annual Maintenance PSS (456-000-019)	\$750	Each	10%	\$675	Other	F1
456-000-020-PSS-1YR	456-000-020-PSS-1YR		Annual Maintenance PSS (456-000-020)	\$1,238	Each	10%	\$1,114	Other	F1
456-000-022-PSS-1YR	456-000-022-PSS-1YR		Annual Maintenance PSS (456-000-022)	\$1,500	Each	10%	\$1,350	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-000-023-PSS-1YR	456-000-023-PSS-1YR		Annual Maintenance PSS (456-000-023)	\$2,475	Each	10%	\$2,228	Other	F1
456-000-024-PSS-1YR	456-000-024-PSS-1YR		Annual Maintenance PSS (456-000-024)	\$3,250	Each	10%	\$2,925	Other	F1
456-000-025-PSS-1YR	456-000-025-PSS-1YR		Annual Maintenance PSS (456-000-025)	\$750	Each	10%	\$675	Other	F1
456-000-026-PSS-1YR	456-000-026-PSS-1YR		Annual Maintenance PSS (456-000-026)	\$1,500	Each	10%	\$1,350	Other	F1
456-000-027-PSS-1YR	456-000-027-PSS-1YR		Annual Maintenance PSS (456-000-027)	\$2,475	Each	10%	\$2,228	Other	F1
456-000-028-PSS-1YR	456-000-028-PSS-1YR		Annual Maintenance PSS (456-000-028)	\$3,250	Each	10%	\$2,925	Other	F1
456-000-029-PSS-1YR	456-000-029-PSS-1YR		Annual Maintenance PSS (456-000-029)	\$750	Each	10%	\$675	Other	F1
456-000-030-PSS-1YR	456-000-030-PSS-1YR		Annual Maintenance PSS (456-000-030)	\$1,500	Each	10%	\$1,350	Other	F1
456-000-031-PSS-1YR	456-000-031-PSS-1YR		Annual Maintenance PSS (456-000-031)	\$2,475	Each	10%	\$2,228	Other	F1
456-000-032-PSS-1YR	456-000-032-PSS-1YR		Annual Maintenance PSS (456-000-032)	\$3,250	Each	10%	\$2,925	Other	F1
456-000-033-PSS-1YR	456-000-033-PSS-1YR		Annual Maintenance PSS (456-000-033)	\$375	Each	10%	\$338	Other	F1
456-000-034-PSS-1YR	456-000-034-PSS-1YR		Annual Maintenance PSS (456-000-034)	\$750	Each	10%	\$675	Other	F1
456-000-035-PSS-1YR	456-000-035-PSS-1YR		Annual Maintenance PSS (456-000-035)	\$1,238	Each	10%	\$1,114	Other	F1
456-000-036-PSS-1YR	456-000-036-PSS-1YR		Annual Maintenance PSS (456-000-036)	\$793	Each	10%	\$713	Other	F1
456-000-037-PSS-1YR	456-000-037-PSS-1YR		Annual Maintenance PSS (456-000-037)	\$1,620	Each	10%	\$1,458	Other	F1
456-000-038-PSS-1YR	456-000-038-PSS-1YR		Annual Maintenance PSS (456-000-038)	\$3,600	Each	10%	\$3,240	Other	F1
456-000-039-PSS-1YR	456-000-039-PSS-1YR		Annual Maintenance PSS (456-000-039)	\$5,040	Each	10%	\$4,536	Other	F1
456-000-040-PSS-1YR	456-000-040-PSS-1YR		Annual Maintenance PSS (456-000-040)	\$395	Each	10%	\$356	Other	F1
456-000-041-PSS-1YR	456-000-041-PSS-1YR		Annual Maintenance PSS (456-000-041)	\$358	Each	10%	\$322	Other	F1
456-000-042-PSS-1YR	456-000-042-PSS-1YR		Annual Maintenance PSS (456-000-042)	\$315	Each	10%	\$284	Other	F1
456-000-043-PSS-1YR	456-000-043-PSS-1YR		Annual Maintenance PSS (456-000-043)	\$280	Each	10%	\$252	Other	F1
456-000-044-PSS-1YR	456-000-044-PSS-1YR		Annual Maintenance PSS (456-000-044)	\$253	Each	10%	\$227	Other	F1
456-000-045-PSS-1YR	456-000-045-PSS-1YR		Annual Maintenance PSS (456-000-045)	\$223	Each	10%	\$200	Other	F1
456-000-046-PSS-1YR	456-000-046-PSS-1YR		Annual Maintenance PSS (456-000-046)	\$200	Each	10%	\$180	Other	F1
456-000-047-PSS-1YR	456-000-047-PSS-1YR		Annual Maintenance PSS (456-000-047)	\$178	Each	10%	\$160	Other	F1
456-000-048-PSS-1YR	456-000-048-PSS-1YR		Annual Maintenance PSS (456-000-048)	\$158	Each	10%	\$142	Other	F1
456-000-049-PSS-1YR	456-000-049-PSS-1YR		Annual Maintenance PSS (456-000-049)	\$828	Each	10%	\$745	Other	F1
456-000-050-PSS-1YR	456-000-050-PSS-1YR		Annual Maintenance PSS (456-000-050)	\$1,980	Each	10%	\$1,782	Other	F1
456-000-051-PSS-1YR	456-000-051-PSS-1YR		Annual Maintenance PSS (456-000-051)	\$1,440	Each	10%	\$1,296	Other	F1
456-000-052-PSS-1YR	456-000-052-PSS-1YR		Annual Maintenance PSS (456-000-052)	\$750	Each	10%	\$675	Other	F1
456-000-053-PSS-1YR	456-000-053-PSS-1YR		Annual Maintenance PSS (456-000-053)	\$750	Each	10%	\$675	Other	F1
456-000-054-PSS-1YR	456-000-054-PSS-1YR		Annual Maintenance PSS (456-000-054)	\$337	Each	10%	\$303	Other	F1
456-000-055-PSS-1YR	456-000-055-PSS-1YR		Annual Maintenance PSS (456-000-055)	\$224	Each	10%	\$202	Other	F1
456-000-056-PSS-1YR	456-000-056-PSS-1YR		Annual Maintenance PSS (456-000-056)	\$337	Each	10%	\$303	Other	F1
456-000-057-PSS-1YR	456-000-057-PSS-1YR		Annual Maintenance PSS (456-000-057)	\$496	Each	10%	\$446	Other	F1
456-000-058-PSS-1YR	456-000-058-PSS-1YR		Annual Maintenance PSS (456-000-058)	\$546	Each	10%	\$491	Other	F1
456-000-059-PSS-1YR	456-000-059-PSS-1YR		Annual Maintenance PSS (456-000-059)	\$488	Each	10%	\$439	Other	F1
456-000-060-PSS-1YR	456-000-060-PSS-1YR		Annual Maintenance PSS (456-000-060)	\$93	Each	10%	\$83	Other	F1



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-000-061-PSS-1YR	456-000-061-PSS-1YR		Annual Maintenance PSS (456-000-061)	\$302	Each	10%	\$272	Other	F1
456-000-062-PSS-1YR	456-000-062-PSS-1YR		Annual Maintenance PSS (456-000-062)	\$263	Each	10%	\$237	Other	F1
456-000-063-PSS-1YR	456-000-063-PSS-1YR		Annual Maintenance PSS (456-000-063)	\$337	Each	10%	\$303	Other	F1
456-000-066-PSS-1YR	456-000-066-PSS-1YR		Annual Maintenance PSS (456-000-066)	\$9,818	Each	10%	\$8,836	Other	F1
456-000-067-PSS-1YR	456-000-067-PSS-1YR		Annual Maintenance PSS (456-000-067)	\$631	Each	10%	\$568	Other	F1
456-000-068-PSS-1YR	456-000-068-PSS-1YR		Annual Maintenance PSS (456-000-068)	\$631	Each	10%	\$568	Other	F1
456-000-069-PSS-1YR	456-000-069-PSS-1YR		Annual Maintenance PSS (456-000-069)	\$631	Each	10%	\$568	Other	F1
456-000-070-PSS-1YR	456-000-070-PSS-1YR		Annual Maintenance PSS (456-000-070)	\$2,338	Each	10%	\$2,104	Other	F1
456-000-071-PSS-1YR	456-000-071-PSS-1YR		Annual Maintenance PSS (456-000-071)	\$631	Each	10%	\$568	Other	F1
456-000-072-PSS-1YR	456-000-072-PSS-1YR		Annual Maintenance PSS (456-000-072)	\$631	Each	10%	\$568	Other	F1
456-000-073-PSS-1YR	456-000-073-PSS-1YR		Annual Maintenance PSS (456-000-073)	\$3,635	Each	10%	\$3,271	Other	F1
456-000-074-PSS-1YR	456-000-074-PSS-1YR		Annual Maintenance PSS (456-000-074)	\$631	Each	10%	\$568	Other	F1
456-000-077-PSS-1YR	456-000-077-PSS-1YR		Annual Maintenance PSS (456-000-077)	\$600	Each	10%	\$540	Other	F1
456-000-078-PSS-1YR	456-000-078-PSS-1YR		Annual Maintenance PSS (456-000-078)	\$1,294	Each	10%	\$1,164	Other	F1
456-000-079-PSS-1YR	456-000-079-PSS-1YR		Annual Maintenance PSS (456-000-079)	\$2,288	Each	10%	\$2,059	Other	F1
456-000-080-PSS-1YR	456-000-080-PSS-1YR		Annual Maintenance PSS (456-000-080)	\$5,120	Each	10%	\$4,608	Other	F1
456-000-240-PSS-1YR	456-000-240-PSS-1YR		Annual Maintenance PSS (456-000-240)	\$192	Each	10%	\$173	Other	F1
456-000-241-PSS-1YR	456-000-241-PSS-1YR		Annual Maintenance PSS (456-000-241)	\$120	Each	10%	\$108	Other	F1
456-000-242-PSS-1YR	456-000-242-PSS-1YR		Annual Maintenance PSS (456-000-242)	\$112	Each	10%	\$101	Other	F1
456-000-243-PSS-1YR	456-000-243-PSS-1YR		Annual Maintenance PSS (456-000-243)	\$65	Each	10%	\$58	Other	F1
456-000-244-PSS-1YR	456-000-244-PSS-1YR		Annual Maintenance PSS (456-000-244)	\$45	Each	10%	\$41	Other	F1
456-000-245-PSS-1YR	456-000-245-PSS-1YR		Annual Maintenance PSS (456-000-245)	\$400	Each	10%	\$360	Other	F1
456-000-246-PSS-1YR	456-000-246-PSS-1YR		Annual Maintenance PSS (456-000-246)	\$130	Each	10%	\$117	Other	F1
456-000-247-PSS-1YR	456-000-247-PSS-1YR		Annual Maintenance PSS (456-000-247)	\$100	Each	10%	\$90	Other	F1
456-000-248-PSS-1YR	456-000-248-PSS-1YR		Annual Maintenance PSS (456-000-248)	\$130	Each	10%	\$117	Other	F1
456-000-249-PSS-1YR	456-000-249-PSS-1YR		Annual Maintenance PSS (456-000-249)	\$130	Each	10%	\$117	Other	F1
456-000-250-PSS-1YR	456-000-250-PSS-1YR		Annual Maintenance PSS (456-000-250)	\$130	Each	10%	\$117	Other	F1
456-000-251-PSS-1YR	456-000-251-PSS-1YR		Annual Maintenance PSS (456-000-251)	\$227	Each	10%	\$205	Other	F1
456-000-252-PSS-1YR	456-000-252-PSS-1YR		Annual Maintenance PSS (456-000-252)	\$152	Each	10%	\$137	Other	F1
456-000-253-PSS-1YR	456-000-253-PSS-1YR		Annual Maintenance PSS (456-000-253)	\$105	Each	10%	\$94	Other	F1
456-000-254-PSS-1YR	456-000-254-PSS-1YR		Annual Maintenance PSS (456-000-254)	\$62	Each	10%	\$56	Other	F1
456-000-255-PSS-1YR	456-000-255-PSS-1YR		Annual Maintenance PSS (456-000-255)	\$767	Each	10%	\$691	Other	F1
456-000-256-PSS-1YR	456-000-256-PSS-1YR		Annual Maintenance PSS (456-000-256)	\$1,000	Each	10%	\$900	Other	F1
456-000-261-PSS-1YR	456-000-261-PSS-1YR		Annual Maintenance PSS (456-000-261)	\$12,500	Each	10%	\$11,250	Other	F1
456-000-262-PSS-1YR	456-000-262-PSS-1YR		Annual Maintenance PSS (456-000-262)	\$50,000	Each	10%	\$45,000	Other	F1
456-000-265-PSS-1YR	456-000-265-PSS-1YR		Annual Maintenance PSS (456-000-265)	\$6,250	Each	10%	\$5,625	Other	F1
456-000-266-PSS-1YR	456-000-266-PSS-1YR		Annual Maintenance PSS (456-000-266)	\$25,000	Each	10%	\$22,500	Other	F1
456-000-268-PSS-1YR	456-000-268-PSS-1YR		Annual Maintenance PSS (456-000-268)	\$2,138	Each	10%	\$1,924	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-000-269-PSS-1YR	456-000-269-PSS-1YR		Annual Maintenance PSS (456-000-269)	\$4,275	Each	10%	\$3,848	Other	F1
456-000-270-PSS-1YR	456-000-270-PSS-1YR		Annual Maintenance PSS (456-000-270)	\$6,413	Each	10%	\$5,771	Other	F1
456-000-271-PSS-1YR	456-000-271-PSS-1YR		Annual Maintenance PSS (456-000-271)	\$8,550	Each	10%	\$7,695	Other	F1
456-000-274-PSS-1YR	456-000-274-PSS-1YR		Annual Maintenance PSS (456-000-274)	\$338	Each	10%	\$304	Other	F1
456-000-275-PSS-1YR	456-000-275-PSS-1YR		Annual Maintenance PSS (456-000-275)	\$150	Each	10%	\$135	Other	F1
456-000-276-PSS-1YR	456-000-276-PSS-1YR		Annual Maintenance PSS (456-000-276)	\$188	Each	10%	\$169	Other	F1
456-000-277-PSS-1YR	456-000-277-PSS-1YR		Annual Maintenance PSS (456-000-277)	\$250	Each	10%	\$225	Other	F1
456-000-278-PSS-1YR	456-000-278-PSS-1YR		Annual Maintenance PSS (456-000-278)	\$2,500	Each	10%	\$2,250	Other	F1
456-000-279-PSS-1YR	456-000-279-PSS-1YR		Annual Maintenance PSS (456-000-279)	\$5,000	Each	10%	\$4,500	Other	F1
456-000-280-PSS-1YR	456-000-280-PSS-1YR		Annual Maintenance PSS (456-000-280)	\$12,500	Each	10%	\$11,250	Other	F1
456-000-281-PSS-1YR	456-000-281-PSS-1YR		Annual Maintenance PSS (456-000-281)	\$20,000	Each	10%	\$18,000	Other	F1
456-000-282-PSS-1YR	456-000-282-PSS-1YR		Annual Maintenance PSS (456-000-282)	\$27,500	Each	10%	\$24,750	Other	F1
456-000-309-PSS-1YR	456-000-309-PSS-1YR		Annual Maintenance PSS (456-000-309)	\$250	Each	10%	\$225	Other	F1
456-000-310-PSS-1YR	456-000-310-PSS-1YR		Annual Maintenance PSS (456-000-310)	\$1,250	Each	10%	\$1,125	Other	F1
456-000-311-PSS-1YR	456-000-311-PSS-1YR		Annual Maintenance PSS (456-000-311)	\$6,250	Each	10%	\$5,625	Other	F1
456-000-312-PSS-1YR	456-000-312-PSS-1YR		Annual Maintenance PSS (456-000-312)	\$25,000	Each	10%	\$22,500	Other	F1
456-000-313-PSS-1YR	456-000-313-PSS-1YR		Annual Maintenance PSS (456-000-313)	\$2,000	Each	10%	\$1,800	Other	F1
456-000-314-PSS-1YR	456-000-314-PSS-1YR		Annual Maintenance PSS (456-000-314)	\$7,500	Each	10%	\$6,750	Other	F1
456-000-315-PSS-1YR	456-000-315-PSS-1YR		Annual Maintenance PSS (456-000-315)	\$10,000	Each	10%	\$9,000	Other	F1
456-000-316-PSS-1YR	456-000-316-PSS-1YR		Annual Maintenance PSS (456-000-316)	\$1,000	Each	10%	\$900	Other	F1
456-000-317-PSS-1YR	456-000-317-PSS-1YR		Annual Maintenance PSS (456-000-317)	\$3,750	Each	10%	\$3,375	Other	F1
456-000-318-PSS-1YR	456-000-318-PSS-1YR		Annual Maintenance PSS (456-000-318)	\$5,000	Each	10%	\$4,500	Other	F1
456-000-320-PSS-1YR	456-000-320-PSS-1YR		Annual Maintenance PSS (456-000-320)	\$2,500	Each	10%	\$2,250	Other	F1
456-000-321-PSS-1YR	456-000-321-PSS-1YR		Annual Maintenance PSS (456-000-321)	\$12,500	Each	10%	\$11,250	Other	F1
456-000-322-PSS-1YR	456-000-322-PSS-1YR		Annual Maintenance PSS (456-000-322)	\$50,000	Each	10%	\$45,000	Other	F1
456-000-323-PSS-1YR	456-000-323-PSS-1YR		Annual Maintenance PSS (456-000-323)	\$3,750	Each	10%	\$3,375	Other	F1
456-000-324-PSS-1YR	456-000-324-PSS-1YR		Annual Maintenance PSS (456-000-324)	\$144	Each	10%	\$129	Other	F1
456-000-325-PSS-1YR	456-000-325-PSS-1YR		Annual Maintenance PSS (456-000-325)	\$719	Each	10%	\$647	Other	F1
456-000-326-PSS-1YR	456-000-326-PSS-1YR		Annual Maintenance PSS (456-000-326)	\$3,594	Each	10%	\$3,234	Other	F1
456-000-327-PSS-1YR	456-000-327-PSS-1YR		Annual Maintenance PSS (456-000-327)	\$2,000	Each	10%	\$1,800	Other	F1
456-000-328-PSS-1YR	456-000-328-PSS-1YR		Annual Maintenance PSS (456-000-328)	\$7,500	Each	10%	\$6,750	Other	F1
456-000-329-PSS-1YR	456-000-329-PSS-1YR		Annual Maintenance PSS (456-000-329)	\$10,000	Each	10%	\$9,000	Other	F1
456-000-330-PSS-1YR	456-000-330-PSS-1YR		Annual Maintenance PSS (456-000-330)	\$1,000	Each	10%	\$900	Other	F1
456-000-331-PSS-1YR	456-000-331-PSS-1YR		Annual Maintenance PSS (456-000-331)	\$3,750	Each	10%	\$3,375	Other	F1
456-000-332-PSS-1YR	456-000-332-PSS-1YR		Annual Maintenance PSS (456-000-332)	\$5,000	Each	10%	\$4,500	Other	F1
456-000-334-PSS-1YR	456-000-334-PSS-1YR		Annual Maintenance PSS (456-000-334)	\$5,000	Each	10%	\$4,500	Other	F1
456-000-335-PSS-1YR	456-000-335-PSS-1YR		Annual Maintenance PSS (456-000-335)	\$7,500	Each	10%	\$6,750	Other	F1
456-000-336-PSS-1YR	456-000-336-PSS-1YR		Annual Maintenance PSS (456-000-336)	\$10,000	Each	10%	\$9,000	Other	F1
456-000-362-PSS-1YR	456-000-362-PSS-1YR		Annual Maintenance PSS (456-000-362)	\$3,850	Each	10%	\$3,465	Other	F1
456-000-366-PSS-1YR	456-000-366-PSS-1YR		Annual Maintenance PSS (456-000-366)	\$1,425	Each	10%	\$1,282	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-000-368-PSS-1YR	456-000-368-PSS-1YR		Annual Maintenance PSS (456-000-368)	\$1,550	Each	10%	\$1,395	Other	F1
456-000-390-PSS-1YR	456-000-390-PSS-1YR		Annual Maintenance PSS (456-000-390)	\$2,425	Each	10%	\$2,182	Other	F1
456-000-391-PSS-1YR	456-000-391-PSS-1YR		Annual Maintenance PSS (456-000-391)	\$2,225	Each	10%	\$2,002	Other	F1
456-000-397-PSS-1YR	456-000-397-PSS-1YR		Annual Maintenance PSS (456-000-397)	\$16,800	Each	10%	\$15,120	Other	F1
456-000-400-PSS-1YR	456-000-400-PSS-1YR		Annual Maintenance PSS (456-000-400)	\$19,650	Each	10%	\$17,685	Other	F1
456-000-403-PSS-1YR	456-000-403-PSS-1YR		Annual Maintenance PSS (456-000-403)	\$28,700	Each	10%	\$25,830	Other	F1
456-000-404-PSS-1YR	456-000-404-PSS-1YR		Annual Maintenance PSS (456-000-404)	\$34,450	Each	10%	\$31,005	Other	F1
456-000-405-PSS-1YR	456-000-405-PSS-1YR		Annual Maintenance PSS (456-000-405)	\$39,800	Each	10%	\$35,820	Other	F1
456-000-406-PSS-1YR	456-000-406-PSS-1YR		Annual Maintenance PSS (456-000-406)	\$44,400	Each	10%	\$39,960	Other	F1
456-000-407-PSS-1YR	456-000-407-PSS-1YR		Annual Maintenance PSS (456-000-407)	\$48,225	Each	10%	\$43,402	Other	F1
456-000-408-PSS-1YR	456-000-408-PSS-1YR		Annual Maintenance PSS (456-000-408)	\$110,400	Each	10%	\$99,360	Other	F1
456-000-409-PSS-1YR	456-000-409-PSS-1YR		Annual Maintenance PSS (456-000-409)	\$76,550	Each	10%	\$68,895	Other	F1
456-000-411-PSS-1YR	456-000-411-PSS-1YR		Annual Maintenance PSS (456-000-411)	\$143,525	Each	10%	\$129,172	Other	F1
456-000-413-PSS-1YR	456-000-413-PSS-1YR		Annual Maintenance PSS (456-000-413)	\$181,800	Each	10%	\$163,620	Other	F1
456-000-415-PSS-1YR	456-000-415-PSS-1YR		Annual Maintenance PSS (456-000-415)	\$210,500	Each	10%	\$189,450	Other	F1
456-000-417-PSS-1YR	456-000-417-PSS-1YR		Annual Maintenance PSS (456-000-417)	\$229,650	Each	10%	\$206,685	Other	F1
456-000-418-PSS-1YR	456-000-418-PSS-1YR		Annual Maintenance PSS (456-000-418)	\$1,550	Each	10%	\$1,395	Other	F1
456-000-420-PSS-1YR	456-000-420-PSS-1YR		Annual Maintenance PSS (456-000-420)	\$3,825	Each	10%	\$3,442	Other	F1
456-000-421-PSS-1YR	456-000-421-PSS-1YR		Annual Maintenance PSS (456-000-421)	\$7,650	Each	10%	\$6,885	Other	F1
456-000-422-PSS-1YR	456-000-422-PSS-1YR		Annual Maintenance PSS (456-000-422)	\$12,625	Each	10%	\$11,362	Other	F1
456-000-423-PSS-1YR	456-000-423-PSS-1YR		Annual Maintenance PSS (456-000-423)	\$15,200	Each	10%	\$13,680	Other	F1
456-000-424-PSS-1YR	456-000-424-PSS-1YR		Annual Maintenance PSS (456-000-424)	\$24,675	Each	10%	\$22,208	Other	F1
456-000-425-PSS-1YR	456-000-425-PSS-1YR		Annual Maintenance PSS (456-000-425)	\$53,575	Each	10%	\$48,217	Other	F1
456-000-426-PSS-1YR	456-000-426-PSS-1YR		Annual Maintenance PSS (456-000-426)	\$63,150	Each	10%	\$56,835	Other	F1
456-000-427-PSS-1YR	456-000-427-PSS-1YR		Annual Maintenance PSS (456-000-427)	\$66,975	Each	10%	\$60,277	Other	F1
456-000-428-PSS-1YR	456-000-428-PSS-1YR		Annual Maintenance PSS (456-000-428)	\$70,800	Each	10%	\$63,720	Other	F1
456-000-429-PSS-1YR	456-000-429-PSS-1YR		Annual Maintenance PSS (456-000-429)	\$248,775	Each	10%	\$223,897	Other	F1
456-000-430-PSS-1YR	456-000-430-PSS-1YR		Annual Maintenance PSS (456-000-430)	\$267,900	Each	10%	\$241,110	Other	F1
456-000-431-PSS-1YR	456-000-431-PSS-1YR		Annual Maintenance PSS (456-000-431)	\$287,050	Each	10%	\$258,345	Other	F1
456-000-432-PSS-1YR	456-000-432-PSS-1YR		Annual Maintenance PSS (456-000-432)	\$306,175	Each	10%	\$275,557	Other	F1
456-000-433-PSS-1YR	456-000-433-PSS-1YR		Annual Maintenance PSS (456-000-433)	\$334,900	Each	10%	\$301,410	Other	F1
456-000-466-PSS-1YR	456-000-466-PSS-1YR		Annual Maintenance PSS (456-000-466)	\$425	Each	10%	\$382	Other	F1
456-000-467-PSS-1YR	456-000-467-PSS-1YR		Annual Maintenance PSS (456-000-467)	\$300	Each	10%	\$270	Other	F1
456-000-468-PSS-1YR	456-000-468-PSS-1YR		Annual Maintenance PSS (456-000-468)	\$675	Each	10%	\$607	Other	F1
456-000-469-PSS-1YR	456-000-469-PSS-1YR		Annual Maintenance PSS (456-000-469)	\$1,025	Each	10%	\$922	Other	F1
456-000-470-PSS-1YR	456-000-470-PSS-1YR		Annual Maintenance PSS (456-000-470)	\$1,450	Each	10%	\$1,305	Other	F1
456-000-471-PSS-1YR	456-000-471-PSS-1YR		Annual Maintenance PSS (456-000-471)	\$1,725	Each	10%	\$1,552	Other	F1
456-000-473-PSS-1YR	456-000-473-PSS-1YR		Annual Maintenance PSS (456-000-473)	\$2,725	Each	10%	\$2,452	Other	F1
456-000-474-PSS-1YR	456-000-474-PSS-1YR		Annual Maintenance PSS (456-000-474)	\$3,150	Each	10%	\$2,835	Other	F1
456-000-476-PSS-1YR	456-000-476-PSS-1YR		Annual Maintenance PSS (456-000-476)	\$6,850	Each	10%	\$6,165	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-000-477-PSS-1YR	456-000-477-PSS-1YR		Annual Maintenance PSS (456-000-477)	\$8,550	Each	10%	\$7,695	Other	F1
456-000-478-PSS-1YR	456-000-478-PSS-1YR		Annual Maintenance PSS (456-000-478)	\$9,700	Each	10%	\$8,730	Other	F1
456-000-479-PSS-1YR	456-000-479-PSS-1YR		Annual Maintenance PSS (456-000-479)	\$11,400	Each	10%	\$10,260	Other	F1
456-000-480-PSS-1YR	456-000-480-PSS-1YR		Annual Maintenance PSS (456-000-480)	\$450	Each	10%	\$405	Other	F1
456-000-481-PSS-1YR	456-000-481-PSS-1YR		Annual Maintenance PSS (456-000-481)	\$1,450	Each	10%	\$1,305	Other	F1
456-000-482-PSS-1YR	456-000-482-PSS-1YR		Annual Maintenance PSS (456-000-482)	\$2,575	Each	10%	\$2,317	Other	F1
456-000-483-PSS-1YR	456-000-483-PSS-1YR		Annual Maintenance PSS (456-000-483)	\$3,425	Each	10%	\$3,082	Other	F1
456-000-484-PSS-1YR	456-000-484-PSS-1YR		Annual Maintenance PSS (456-000-484)	\$4,275	Each	10%	\$3,847	Other	F1
456-000-485-PSS-1YR	456-000-485-PSS-1YR		Annual Maintenance PSS (456-000-485)	\$5,150	Each	10%	\$4,635	Other	F1
456-000-486-PSS-1YR	456-000-486-PSS-1YR		Annual Maintenance PSS (456-000-486)	\$6,000	Each	10%	\$5,400	Other	F1
456-000-487-PSS-1YR	456-000-487-PSS-1YR		Annual Maintenance PSS (456-000-487)	\$7,150	Each	10%	\$6,435	Other	F1
456-000-488-PSS-1YR	456-000-488-PSS-1YR		Annual Maintenance PSS (456-000-488)	\$8,275	Each	10%	\$7,447	Other	F1
456-000-489-PSS-1YR	456-000-489-PSS-1YR		Annual Maintenance PSS (456-000-489)	\$9,425	Each	10%	\$8,482	Other	F1
456-000-490-PSS-1YR	456-000-490-PSS-1YR		Annual Maintenance PSS (456-000-490)	\$10,575	Each	10%	\$9,517	Other	F1
456-000-491-PSS-1YR	456-000-491-PSS-1YR		Annual Maintenance PSS (456-000-491)	\$11,700	Each	10%	\$10,530	Other	F1
456-000-492-PSS-1YR	456-000-492-PSS-1YR		Annual Maintenance PSS (456-000-492)	\$12,825	Each	10%	\$11,542	Other	F1
456-000-493-PSS-1YR	456-000-493-PSS-1YR		Annual Maintenance PSS (456-000-493)	\$13,950	Each	10%	\$12,555	Other	F1
456-000-494-PSS-1YR	456-000-494-PSS-1YR		Annual Maintenance PSS (456-000-494)	\$15,100	Each	10%	\$13,590	Other	F1
456-000-496-PSS-1YR	456-000-496-PSS-1YR		Annual Maintenance PSS (456-000-496)	\$725	Each	10%	\$652	Other	F1
456-000-497-PSS-1YR	456-000-497-PSS-1YR		Annual Maintenance PSS (456-000-497)	\$1,025	Each	10%	\$922	Other	F1
456-000-498-PSS-1YR	456-000-498-PSS-1YR		Annual Maintenance PSS (456-000-498)	\$1,450	Each	10%	\$1,305	Other	F1
456-000-499-PSS-1YR	456-000-499-PSS-1YR		Annual Maintenance PSS (456-000-499)	\$2,025	Each	10%	\$1,822	Other	F1
456-000-500-PSS-1YR	456-000-500-PSS-1YR		Annual Maintenance PSS (456-000-500)	\$2,300	Each	10%	\$2,070	Other	F1
456-000-501-PSS-1YR	456-000-501-PSS-1YR		Annual Maintenance PSS (456-000-501)	\$2,575	Each	10%	\$2,317	Other	F1
456-000-502-PSS-1YR	456-000-502-PSS-1YR		Annual Maintenance PSS (456-000-502)	\$2,875	Each	10%	\$2,587	Other	F1
456-000-503-PSS-1YR	456-000-503-PSS-1YR		Annual Maintenance PSS (456-000-503)	\$3,425	Each	10%	\$3,082	Other	F1
456-000-504-PSS-1YR	456-000-504-PSS-1YR		Annual Maintenance PSS (456-000-504)	\$4,275	Each	10%	\$3,847	Other	F1
456-000-506-PSS-1YR	456-000-506-PSS-1YR		Annual Maintenance PSS (456-000-506)	\$7,150	Each	10%	\$6,435	Other	F1
456-000-507-PSS-1YR	456-000-507-PSS-1YR		Annual Maintenance PSS (456-000-507)	\$8,550	Each	10%	\$7,695	Other	F1
456-000-508-PSS-1YR	456-000-508-PSS-1YR		Annual Maintenance PSS (456-000-508)	\$9,975	Each	10%	\$8,977	Other	F1
456-000-510-PSS-1YR	456-000-510-PSS-1YR		Annual Maintenance PSS (456-000-510)	\$825	Each	10%	\$742	Other	F1
456-000-511-PSS-1YR	456-000-511-PSS-1YR		Annual Maintenance PSS (456-000-511)	\$1,150	Each	10%	\$1,035	Other	F1
456-000-512-PSS-1YR	456-000-512-PSS-1YR		Annual Maintenance PSS (456-000-512)	\$1,575	Each	10%	\$1,417	Other	F1
456-000-513-PSS-1YR	456-000-513-PSS-1YR		Annual Maintenance PSS (456-000-513)	\$2,300	Each	10%	\$2,070	Other	F1
456-000-514-PSS-1YR	456-000-514-PSS-1YR		Annual Maintenance PSS (456-000-514)	\$2,575	Each	10%	\$2,317	Other	F1
456-000-515-PSS-1YR	456-000-515-PSS-1YR		Annual Maintenance PSS (456-000-515)	\$2,875	Each	10%	\$2,587	Other	F1
456-000-516-PSS-1YR	456-000-516-PSS-1YR		Annual Maintenance PSS (456-000-516)	\$3,150	Each	10%	\$2,835	Other	F1
456-000-517-PSS-1YR	456-000-517-PSS-1YR		Annual Maintenance PSS (456-000-517)	\$4,025	Each	10%	\$3,622	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-000-519-PSS-1YR	456-000-519-PSS-1YR	Annual Maintenance PSS (456-000-519)		\$6,300	Each	10%	\$5,670	Other	F1
456-000-520-PSS-1YR	456-000-520-PSS-1YR	Annual Maintenance PSS (456-000-520)		\$8,000	Each	10%	\$7,200	Other	F1
456-000-521-PSS-1YR	456-000-521-PSS-1YR	Annual Maintenance PSS (456-000-521)		\$200	Each	10%	\$180	Other	F1
456-000-522-PSS-1YR	456-000-522-PSS-1YR	Annual Maintenance PSS (456-000-522)		\$189	Each	10%	\$170	Other	F1
456-000-523-PSS-1YR	456-000-523-PSS-1YR	Annual Maintenance PSS (456-000-523)		\$166	Each	10%	\$149	Other	F1
456-000-524-PSS-1YR	456-000-524-PSS-1YR	Annual Maintenance PSS (456-000-524)		\$155	Each	10%	\$140	Other	F1
456-000-525-PSS-1YR	456-000-525-PSS-1YR	Annual Maintenance PSS (456-000-525)		\$148	Each	10%	\$133	Other	F1
456-000-526-PSS-1YR	456-000-526-PSS-1YR	Annual Maintenance PSS (456-000-526)		\$133	Each	10%	\$120	Other	F1
456-000-527-PSS-1YR	456-000-527-PSS-1YR	Annual Maintenance PSS (456-000-527)		\$118	Each	10%	\$106	Other	F1
456-000-528-PSS-1YR	456-000-528-PSS-1YR	Annual Maintenance PSS (456-000-528)		\$103	Each	10%	\$93	Other	F1
456-000-529-PSS-1YR	456-000-529-PSS-1YR	Annual Maintenance PSS (456-000-529)		\$90	Each	10%	\$81	Other	F1
456-000-530-PSS-1YR	456-000-530-PSS-1YR	Annual Maintenance PSS (456-000-530)		\$77	Each	10%	\$69	Other	F1
456-000-531-PSS-1YR	456-000-531-PSS-1YR	Annual Maintenance PSS (456-000-531)		\$67	Each	10%	\$60	Other	F1
456-000-532-PSS-1YR	456-000-532-PSS-1YR	Annual Maintenance PSS (456-000-532)		\$402	Each	10%	\$362	Other	F1
456-000-533-PSS-1YR	456-000-533-PSS-1YR	Annual Maintenance PSS (456-000-533)		\$378	Each	10%	\$340	Other	F1
456-000-534-PSS-1YR	456-000-534-PSS-1YR	Annual Maintenance PSS (456-000-534)		\$333	Each	10%	\$300	Other	F1
456-000-535-PSS-1YR	456-000-535-PSS-1YR	Annual Maintenance PSS (456-000-535)		\$310	Each	10%	\$279	Other	F1
456-000-536-PSS-1YR	456-000-536-PSS-1YR	Annual Maintenance PSS (456-000-536)		\$297	Each	10%	\$267	Other	F1
456-000-537-PSS-1YR	456-000-537-PSS-1YR	Annual Maintenance PSS (456-000-537)		\$267	Each	10%	\$240	Other	F1
456-000-538-PSS-1YR	456-000-538-PSS-1YR	Annual Maintenance PSS (456-000-538)		\$237	Each	10%	\$213	Other	F1
456-000-539-PSS-1YR	456-000-539-PSS-1YR	Annual Maintenance PSS (456-000-539)		\$204	Each	10%	\$184	Other	F1
456-000-540-PSS-1YR	456-000-540-PSS-1YR	Annual Maintenance PSS (456-000-540)		\$178	Each	10%	\$160	Other	F1
456-000-541-PSS-1YR	456-000-541-PSS-1YR	Annual Maintenance PSS (456-000-541)		\$155	Each	10%	\$140	Other	F1
456-000-542-PSS-1YR	456-000-542-PSS-1YR	Annual Maintenance PSS (456-000-542)		\$133	Each	10%	\$120	Other	F1
456-000-543-PSS-1YR	456-000-543-PSS-1YR	Annual Maintenance PSS (456-000-543)		\$494	Each	10%	\$445	Other	F1
456-000-544-PSS-1YR	456-000-544-PSS-1YR	Annual Maintenance PSS (456-000-544)		\$463	Each	10%	\$417	Other	F1
456-000-545-PSS-1YR	456-000-545-PSS-1YR	Annual Maintenance PSS (456-000-545)		\$412	Each	10%	\$371	Other	F1
456-000-546-PSS-1YR	456-000-546-PSS-1YR	Annual Maintenance PSS (456-000-546)		\$366	Each	10%	\$329	Other	F1
456-000-547-PSS-1YR	456-000-547-PSS-1YR	Annual Maintenance PSS (456-000-547)		\$329	Each	10%	\$296	Other	F1
456-000-548-PSS-1YR	456-000-548-PSS-1YR	Annual Maintenance PSS (456-000-548)		\$294	Each	10%	\$265	Other	F1
456-000-549-PSS-1YR	456-000-549-PSS-1YR	Annual Maintenance PSS (456-000-549)		\$254	Each	10%	\$229	Other	F1
456-000-550-PSS-1YR	456-000-550-PSS-1YR	Annual Maintenance PSS (456-000-550)		\$216	Each	10%	\$194	Other	F1
456-000-551-PSS-1YR	456-000-551-PSS-1YR	Annual Maintenance PSS (456-000-551)		\$182	Each	10%	\$164	Other	F1
456-000-552-PSS-1YR	456-000-552-PSS-1YR	Annual Maintenance PSS (456-000-552)		\$154	Each	10%	\$139	Other	F1
456-000-553-PSS-1YR	456-000-553-PSS-1YR	Annual Maintenance PSS (456-000-553)		\$134	Each	10%	\$121	Other	F1
456-000-554-PSS-1YR	456-000-554-PSS-1YR	Annual Maintenance PSS (456-000-554)		\$988	Each	10%	\$889	Other	F1
456-000-555-PSS-1YR	456-000-555-PSS-1YR	Annual Maintenance PSS (456-000-555)		\$926	Each	10%	\$833	Other	F1
456-000-556-PSS-1YR	456-000-556-PSS-1YR	Annual Maintenance PSS (456-000-556)		\$824	Each	10%	\$742	Other	F1



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Vendor Notes:

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456-000-557-PSS-1YR	456-000-557-PSS-1YR	Annual Maintenance PSS (456-000-557)		\$732	Each	10%	\$659	Other	F1
456-000-558-PSS-1YR	456-000-558-PSS-1YR	Annual Maintenance PSS (456-000-558)		\$658	Each	10%	\$592	Other	F1
456-000-559-PSS-1YR	456-000-559-PSS-1YR	Annual Maintenance PSS (456-000-559)		\$589	Each	10%	\$530	Other	F1
456-000-560-PSS-1YR	456-000-560-PSS-1YR	Annual Maintenance PSS (456-000-560)		\$508	Each	10%	\$457	Other	F1
456-000-561-PSS-1YR	456-000-561-PSS-1YR	Annual Maintenance PSS (456-000-561)		\$432	Each	10%	\$389	Other	F1
456-000-562-PSS-1YR	456-000-562-PSS-1YR	Annual Maintenance PSS (456-000-562)		\$364	Each	10%	\$328	Other	F1
456-000-563-PSS-1YR	456-000-563-PSS-1YR	Annual Maintenance PSS (456-000-563)		\$309	Each	10%	\$278	Other	F1
456-000-564-PSS-1YR	456-000-564-PSS-1YR	Annual Maintenance PSS (456-000-564)		\$267	Each	10%	\$240	Other	F1
456-000-623-PSS-1YR	456-000-623-PSS-1YR	Annual Maintenance PSS (456-000-623)		\$82	Each	10%	\$74	Other	F1
456-000-624-PSS-1YR	456-000-624-PSS-1YR	Annual Maintenance PSS (456-000-624)		\$78	Each	10%	\$70	Other	F1
456-000-625-PSS-1YR	456-000-625-PSS-1YR	Annual Maintenance PSS (456-000-625)		\$76	Each	10%	\$68	Other	F1
456-000-626-PSS-1YR	456-000-626-PSS-1YR	Annual Maintenance PSS (456-000-626)		\$72	Each	10%	\$65	Other	F1
456-000-627-PSS-1YR	456-000-627-PSS-1YR	Annual Maintenance PSS (456-000-627)		\$69	Each	10%	\$62	Other	F1
456-000-628-PSS-1YR	456-000-628-PSS-1YR	Annual Maintenance PSS (456-000-628)		\$67	Each	10%	\$60	Other	F1
456-000-629-PSS-1YR	456-000-629-PSS-1YR	Annual Maintenance PSS (456-000-629)		\$64	Each	10%	\$58	Other	F1
456-000-630-PSS-1YR	456-000-630-PSS-1YR	Annual Maintenance PSS (456-000-630)		\$61	Each	10%	\$55	Other	F1
456-000-631-PSS-1YR	456-000-631-PSS-1YR	Annual Maintenance PSS (456-000-631)		\$59	Each	10%	\$53	Other	F1
456-000-632-PSS-1YR	456-000-632-PSS-1YR	Annual Maintenance PSS (456-000-632)		\$57	Each	10%	\$51	Other	F1
456-000-633-PSS-1YR	456-000-633-PSS-1YR	Annual Maintenance PSS (456-000-633)		\$54	Each	10%	\$49	Other	F1
456-000-634-PSS-1YR	456-000-634-PSS-1YR	Annual Maintenance PSS (456-000-634)		\$182	Each	10%	\$164	Other	F1
456-000-635-PSS-1YR	456-000-635-PSS-1YR	Annual Maintenance PSS (456-000-635)		\$175	Each	10%	\$157	Other	F1
456-000-636-PSS-1YR	456-000-636-PSS-1YR	Annual Maintenance PSS (456-000-636)		\$167	Each	10%	\$151	Other	F1
456-000-637-PSS-1YR	456-000-637-PSS-1YR	Annual Maintenance PSS (456-000-637)		\$161	Each	10%	\$145	Other	F1
456-000-638-PSS-1YR	456-000-638-PSS-1YR	Annual Maintenance PSS (456-000-638)		\$154	Each	10%	\$139	Other	F1
456-000-639-PSS-1YR	456-000-639-PSS-1YR	Annual Maintenance PSS (456-000-639)		\$149	Each	10%	\$134	Other	F1
456-000-640-PSS-1YR	456-000-640-PSS-1YR	Annual Maintenance PSS (456-000-640)		\$142	Each	10%	\$128	Other	F1
456-000-641-PSS-1YR	456-000-641-PSS-1YR	Annual Maintenance PSS (456-000-641)		\$137	Each	10%	\$123	Other	F1
456-000-642-PSS-1YR	456-000-642-PSS-1YR	Annual Maintenance PSS (456-000-642)		\$131	Each	10%	\$118	Other	F1
456-000-643-PSS-1YR	456-000-643-PSS-1YR	Annual Maintenance PSS (456-000-643)		\$126	Each	10%	\$113	Other	F1
456-000-644-PSS-1YR	456-000-644-PSS-1YR	Annual Maintenance PSS (456-000-644)		\$121	Each	10%	\$109	Other	F1
456-000-656-PSS-1YR	456-000-656-PSS-1YR	Annual Maintenance PSS (456-000-656)		\$200	Each	10%	\$180	Other	F1
456-000-657-PSS-1YR	456-000-657-PSS-1YR	Annual Maintenance PSS (456-000-657)		\$189	Each	10%	\$170	Other	F1
456-000-658-PSS-1YR	456-000-658-PSS-1YR	Annual Maintenance PSS (456-000-658)		\$166	Each	10%	\$149	Other	F1
456-000-659-PSS-1YR	456-000-659-PSS-1YR	Annual Maintenance PSS (456-000-659)		\$155	Each	10%	\$140	Other	F1
456-000-660-PSS-1YR	456-000-660-PSS-1YR	Annual Maintenance PSS (456-000-660)		\$148	Each	10%	\$133	Other	F1
456-000-661-PSS-1YR	456-000-661-PSS-1YR	Annual Maintenance PSS (456-000-661)		\$133	Each	10%	\$120	Other	F1
456-000-662-PSS-1YR	456-000-662-PSS-1YR	Annual Maintenance PSS (456-000-662)		\$118	Each	10%	\$106	Other	F1
456-000-663-PSS-1YR	456-000-663-PSS-1YR	Annual Maintenance PSS (456-000-663)		\$103	Each	10%	\$93	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-000-664-PSS-1YR	456-000-664-PSS-1YR	Annual Maintenance PSS (456-000-664)		\$90	Each	10%	\$81	Other	F1
456-000-665-PSS-1YR	456-000-665-PSS-1YR	Annual Maintenance PSS (456-000-665)		\$77	Each	10%	\$69	Other	F1
456-000-666-PSS-1YR	456-000-666-PSS-1YR	Annual Maintenance PSS (456-000-666)		\$67	Each	10%	\$60	Other	F1
456-000-667-PSS-1YR	456-000-667-PSS-1YR	Annual Maintenance PSS (456-000-667)		\$402	Each	10%	\$362	Other	F1
456-000-668-PSS-1YR	456-000-668-PSS-1YR	Annual Maintenance PSS (456-000-668)		\$378	Each	10%	\$340	Other	F1
456-000-669-PSS-1YR	456-000-669-PSS-1YR	Annual Maintenance PSS (456-000-669)		\$333	Each	10%	\$300	Other	F1
456-000-670-PSS-1YR	456-000-670-PSS-1YR	Annual Maintenance PSS (456-000-670)		\$310	Each	10%	\$279	Other	F1
456-000-671-PSS-1YR	456-000-671-PSS-1YR	Annual Maintenance PSS (456-000-671)		\$297	Each	10%	\$267	Other	F1
456-000-672-PSS-1YR	456-000-672-PSS-1YR	Annual Maintenance PSS (456-000-672)		\$267	Each	10%	\$240	Other	F1
456-000-673-PSS-1YR	456-000-673-PSS-1YR	Annual Maintenance PSS (456-000-673)		\$237	Each	10%	\$213	Other	F1
456-000-674-PSS-1YR	456-000-674-PSS-1YR	Annual Maintenance PSS (456-000-674)		\$204	Each	10%	\$184	Other	F1
456-000-675-PSS-1YR	456-000-675-PSS-1YR	Annual Maintenance PSS (456-000-675)		\$178	Each	10%	\$160	Other	F1
456-000-676-PSS-1YR	456-000-676-PSS-1YR	Annual Maintenance PSS (456-000-676)		\$155	Each	10%	\$140	Other	F1
456-000-677-PSS-1YR	456-000-677-PSS-1YR	Annual Maintenance PSS (456-000-677)		\$133	Each	10%	\$120	Other	F1
456-000-678-PSS-1YR	456-000-678-PSS-1YR	Annual Maintenance PSS (456-000-678)		\$45,301	Each	10%	\$40,771	Other	F1
456-000-679-PSS-1YR	456-000-679-PSS-1YR	Annual Maintenance PSS (456-000-679)		\$45,301	Each	10%	\$40,771	Other	F1
456-000-680-PSS-1YR	456-000-680-PSS-1YR	Annual Maintenance PSS (456-000-680)		\$45,301	Each	10%	\$40,771	Other	F1
456-000-689-PSS-1YR	456-000-689-PSS-1YR	Annual Maintenance PSS (456-000-689)		\$254	Each	10%	\$229	Other	F1
456-000-690-PSS-1YR	456-000-690-PSS-1YR	Annual Maintenance PSS (456-000-690)		\$237	Each	10%	\$213	Other	F1
456-000-691-PSS-1YR	456-000-691-PSS-1YR	Annual Maintenance PSS (456-000-691)		\$210	Each	10%	\$189	Other	F1
456-000-692-PSS-1YR	456-000-692-PSS-1YR	Annual Maintenance PSS (456-000-692)		\$195	Each	10%	\$176	Other	F1
456-000-693-PSS-1YR	456-000-693-PSS-1YR	Annual Maintenance PSS (456-000-693)		\$187	Each	10%	\$168	Other	F1
456-000-694-PSS-1YR	456-000-694-PSS-1YR	Annual Maintenance PSS (456-000-694)		\$170	Each	10%	\$153	Other	F1
456-000-695-PSS-1YR	456-000-695-PSS-1YR	Annual Maintenance PSS (456-000-695)		\$149	Each	10%	\$134	Other	F1
456-000-696-PSS-1YR	456-000-696-PSS-1YR	Annual Maintenance PSS (456-000-696)		\$130	Each	10%	\$117	Other	F1
456-000-697-PSS-1YR	456-000-697-PSS-1YR	Annual Maintenance PSS (456-000-697)		\$113	Each	10%	\$102	Other	F1
456-000-698-PSS-1YR	456-000-698-PSS-1YR	Annual Maintenance PSS (456-000-698)		\$99	Each	10%	\$89	Other	F1
456-000-699-PSS-1YR	456-000-699-PSS-1YR	Annual Maintenance PSS (456-000-699)		\$86	Each	10%	\$77	Other	F1
456-000-700-PSS-1YR	456-000-700-PSS-1YR	Annual Maintenance PSS (456-000-700)		\$508	Each	10%	\$457	Other	F1
456-000-701-PSS-1YR	456-000-701-PSS-1YR	Annual Maintenance PSS (456-000-701)		\$477	Each	10%	\$429	Other	F1
456-000-702-PSS-1YR	456-000-702-PSS-1YR	Annual Maintenance PSS (456-000-702)		\$420	Each	10%	\$378	Other	F1
456-000-703-PSS-1YR	456-000-703-PSS-1YR	Annual Maintenance PSS (456-000-703)		\$391	Each	10%	\$352	Other	F1
456-000-704-PSS-1YR	456-000-704-PSS-1YR	Annual Maintenance PSS (456-000-704)		\$376	Each	10%	\$338	Other	F1
456-000-705-PSS-1YR	456-000-705-PSS-1YR	Annual Maintenance PSS (456-000-705)		\$338	Each	10%	\$304	Other	F1
456-000-706-PSS-1YR	456-000-706-PSS-1YR	Annual Maintenance PSS (456-000-706)		\$300	Each	10%	\$270	Other	F1
456-000-707-PSS-1YR	456-000-707-PSS-1YR	Annual Maintenance PSS (456-000-707)		\$260	Each	10%	\$234	Other	F1
456-000-708-PSS-1YR	456-000-708-PSS-1YR	Annual Maintenance PSS (456-000-708)		\$227	Each	10%	\$204	Other	F1
456-000-709-PSS-1YR	456-000-709-PSS-1YR	Annual Maintenance PSS (456-000-709)		\$197	Each	10%	\$177	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-000-710-PSS-1YR	456-000-710-PSS-1YR	Annual Maintenance PSS (456-000-710)		\$172	Each	10%	\$155	Other	F1
456-000-711-PSS-1YR	456-000-711-PSS-1YR	Annual Maintenance PSS (456-000-711)		\$254	Each	10%	\$229	Other	F1
456-000-712-PSS-1YR	456-000-712-PSS-1YR	Annual Maintenance PSS (456-000-712)		\$237	Each	10%	\$213	Other	F1
456-000-713-PSS-1YR	456-000-713-PSS-1YR	Annual Maintenance PSS (456-000-713)		\$210	Each	10%	\$189	Other	F1
456-000-714-PSS-1YR	456-000-714-PSS-1YR	Annual Maintenance PSS (456-000-714)		\$195	Each	10%	\$176	Other	F1
456-000-715-PSS-1YR	456-000-715-PSS-1YR	Annual Maintenance PSS (456-000-715)		\$187	Each	10%	\$168	Other	F1
456-000-716-PSS-1YR	456-000-716-PSS-1YR	Annual Maintenance PSS (456-000-716)		\$170	Each	10%	\$153	Other	F1
456-000-717-PSS-1YR	456-000-717-PSS-1YR	Annual Maintenance PSS (456-000-717)		\$149	Each	10%	\$134	Other	F1
456-000-718-PSS-1YR	456-000-718-PSS-1YR	Annual Maintenance PSS (456-000-718)		\$130	Each	10%	\$117	Other	F1
456-000-719-PSS-1YR	456-000-719-PSS-1YR	Annual Maintenance PSS (456-000-719)		\$113	Each	10%	\$102	Other	F1
456-000-720-PSS-1YR	456-000-720-PSS-1YR	Annual Maintenance PSS (456-000-720)		\$99	Each	10%	\$89	Other	F1
456-000-721-PSS-1YR	456-000-721-PSS-1YR	Annual Maintenance PSS (456-000-721)		\$86	Each	10%	\$77	Other	F1
456-000-722-PSS-1YR	456-000-722-PSS-1YR	Annual Maintenance PSS (456-000-722)		\$885	Each	10%	\$797	Other	F1
456-000-723-PSS-1YR	456-000-723-PSS-1YR	Annual Maintenance PSS (456-000-723)		\$770	Each	10%	\$693	Other	F1
456-000-724-PSS-1YR	456-000-724-PSS-1YR	Annual Maintenance PSS (456-000-724)		\$670	Each	10%	\$603	Other	F1
456-000-725-PSS-1YR	456-000-725-PSS-1YR	Annual Maintenance PSS (456-000-725)		\$546	Each	10%	\$491	Other	F1
456-000-726-PSS-1YR	456-000-726-PSS-1YR	Annual Maintenance PSS (456-000-726)		\$458	Each	10%	\$412	Other	F1
456-000-727-PSS-1YR	456-000-727-PSS-1YR	Annual Maintenance PSS (456-000-727)		\$427	Each	10%	\$384	Other	F1
456-000-728-PSS-1YR	456-000-728-PSS-1YR	Annual Maintenance PSS (456-000-728)		\$397	Each	10%	\$357	Other	F1
456-000-729-PSS-1YR	456-000-729-PSS-1YR	Annual Maintenance PSS (456-000-729)		\$368	Each	10%	\$331	Other	F1
456-000-730-PSS-1YR	456-000-730-PSS-1YR	Annual Maintenance PSS (456-000-730)		\$335	Each	10%	\$302	Other	F1
456-000-731-PSS-1YR	456-000-731-PSS-1YR	Annual Maintenance PSS (456-000-731)		\$312	Each	10%	\$281	Other	F1
456-000-732-PSS-1YR	456-000-732-PSS-1YR	Annual Maintenance PSS (456-000-732)		\$220	Each	10%	\$198	Other	F1
456-000-733-PSS-1YR	456-000-733-PSS-1YR	Annual Maintenance PSS (456-000-733)		\$205	Each	10%	\$185	Other	F1
456-000-734-PSS-1YR	456-000-734-PSS-1YR	Annual Maintenance PSS (456-000-734)		\$193	Each	10%	\$174	Other	F1
456-000-735-PSS-1YR	456-000-735-PSS-1YR	Annual Maintenance PSS (456-000-735)		\$169	Each	10%	\$152	Other	F1
456-000-736-PSS-1YR	456-000-736-PSS-1YR	Annual Maintenance PSS (456-000-736)		\$157	Each	10%	\$142	Other	F1
456-000-737-PSS-1YR	456-000-737-PSS-1YR	Annual Maintenance PSS (456-000-737)		\$151	Each	10%	\$136	Other	F1
456-000-738-PSS-1YR	456-000-738-PSS-1YR	Annual Maintenance PSS (456-000-738)		\$136	Each	10%	\$122	Other	F1
456-000-739-PSS-1YR	456-000-739-PSS-1YR	Annual Maintenance PSS (456-000-739)		\$122	Each	10%	\$110	Other	F1
456-000-740-PSS-1YR	456-000-740-PSS-1YR	Annual Maintenance PSS (456-000-740)		\$106	Each	10%	\$95	Other	F1
456-000-741-PSS-1YR	456-000-741-PSS-1YR	Annual Maintenance PSS (456-000-741)		\$91	Each	10%	\$82	Other	F1
456-000-742-PSS-1YR	456-000-742-PSS-1YR	Annual Maintenance PSS (456-000-742)		\$80	Each	10%	\$72	Other	F1
456-000-743-PSS-1YR	456-000-743-PSS-1YR	Annual Maintenance PSS (456-000-743)		\$70	Each	10%	\$63	Other	F1
456-000-744-PSS-1YR	456-000-744-PSS-1YR	Annual Maintenance PSS (456-000-744)		\$411	Each	10%	\$370	Other	F1
456-000-745-PSS-1YR	456-000-745-PSS-1YR	Annual Maintenance PSS (456-000-745)		\$385	Each	10%	\$347	Other	F1
456-000-746-PSS-1YR	456-000-746-PSS-1YR	Annual Maintenance PSS (456-000-746)		\$339	Each	10%	\$305	Other	F1
456-000-747-PSS-1YR	456-000-747-PSS-1YR	Annual Maintenance PSS (456-000-747)		\$316	Each	10%	\$284	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-000-748-PSS-1YR	456-000-748-PSS-1YR		Annual Maintenance PSS (456-000-748)	\$302	Each	10%	\$272	Other	F1
456-000-749-PSS-1YR	456-000-749-PSS-1YR		Annual Maintenance PSS (456-000-749)	\$272	Each	10%	\$244	Other	F1
456-000-750-PSS-1YR	456-000-750-PSS-1YR		Annual Maintenance PSS (456-000-750)	\$244	Each	10%	\$220	Other	F1
456-000-751-PSS-1YR	456-000-751-PSS-1YR		Annual Maintenance PSS (456-000-751)	\$211	Each	10%	\$190	Other	F1
456-000-752-PSS-1YR	456-000-752-PSS-1YR		Annual Maintenance PSS (456-000-752)	\$181	Each	10%	\$163	Other	F1
456-000-753-PSS-1YR	456-000-753-PSS-1YR		Annual Maintenance PSS (456-000-753)	\$160	Each	10%	\$144	Other	F1
456-000-754-PSS-1YR	456-000-754-PSS-1YR		Annual Maintenance PSS (456-000-754)	\$139	Each	10%	\$125	Other	F1
456-000-755-PSS-1YR	456-000-755-PSS-1YR		Annual Maintenance PSS (456-000-755)	\$206	Each	10%	\$185	Other	F1
456-000-756-PSS-1YR	456-000-756-PSS-1YR		Annual Maintenance PSS (456-000-756)	\$193	Each	10%	\$174	Other	F1
456-000-757-PSS-1YR	456-000-757-PSS-1YR		Annual Maintenance PSS (456-000-757)	\$170	Each	10%	\$153	Other	F1
456-000-758-PSS-1YR	456-000-758-PSS-1YR		Annual Maintenance PSS (456-000-758)	\$158	Each	10%	\$142	Other	F1
456-000-759-PSS-1YR	456-000-759-PSS-1YR		Annual Maintenance PSS (456-000-759)	\$151	Each	10%	\$136	Other	F1
456-000-760-PSS-1YR	456-000-760-PSS-1YR		Annual Maintenance PSS (456-000-760)	\$136	Each	10%	\$122	Other	F1
456-000-761-PSS-1YR	456-000-761-PSS-1YR		Annual Maintenance PSS (456-000-761)	\$122	Each	10%	\$110	Other	F1
456-000-762-PSS-1YR	456-000-762-PSS-1YR		Annual Maintenance PSS (456-000-762)	\$106	Each	10%	\$95	Other	F1
456-000-763-PSS-1YR	456-000-763-PSS-1YR		Annual Maintenance PSS (456-000-763)	\$90	Each	10%	\$81	Other	F1
456-000-764-PSS-1YR	456-000-764-PSS-1YR		Annual Maintenance PSS (456-000-764)	\$80	Each	10%	\$72	Other	F1
456-000-765-PSS-1YR	456-000-765-PSS-1YR		Annual Maintenance PSS (456-000-765)	\$70	Each	10%	\$63	Other	F1
456-000-766-PSS-1YR	456-000-766-PSS-1YR		Annual Maintenance PSS (456-000-766)	\$495	Each	10%	\$445	Other	F1
456-000-767-PSS-1YR	456-000-767-PSS-1YR		Annual Maintenance PSS (456-000-767)	\$437	Each	10%	\$393	Other	F1
456-000-768-PSS-1YR	456-000-768-PSS-1YR		Annual Maintenance PSS (456-000-768)	\$382	Each	10%	\$343	Other	F1
456-000-769-PSS-1YR	456-000-769-PSS-1YR		Annual Maintenance PSS (456-000-769)	\$331	Each	10%	\$298	Other	F1
456-000-770-PSS-1YR	456-000-770-PSS-1YR		Annual Maintenance PSS (456-000-770)	\$291	Each	10%	\$262	Other	F1
456-000-771-PSS-1YR	456-000-771-PSS-1YR		Annual Maintenance PSS (456-000-771)	\$272	Each	10%	\$244	Other	F1
456-000-772-PSS-1YR	456-000-772-PSS-1YR		Annual Maintenance PSS (456-000-772)	\$251	Each	10%	\$226	Other	F1
456-000-773-PSS-1YR	456-000-773-PSS-1YR		Annual Maintenance PSS (456-000-773)	\$230	Each	10%	\$207	Other	F1
456-000-774-PSS-1YR	456-000-774-PSS-1YR		Annual Maintenance PSS (456-000-774)	\$219	Each	10%	\$197	Other	F1
456-000-775-PSS-1YR	456-000-775-PSS-1YR		Annual Maintenance PSS (456-000-775)	\$203	Each	10%	\$183	Other	F1
456-000-776-PSS-1YR	456-000-776-PSS-1YR		Annual Maintenance PSS (456-000-776)	\$185	Each	10%	\$166	Other	F1
456-000-777-PSS-1YR	456-000-777-PSS-1YR		Annual Maintenance PSS (456-000-777)	\$438	Each	10%	\$394	Other	F1
456-000-778-PSS-1YR	456-000-778-PSS-1YR		Annual Maintenance PSS (456-000-778)	\$412	Each	10%	\$371	Other	F1
456-000-779-PSS-1YR	456-000-779-PSS-1YR		Annual Maintenance PSS (456-000-779)	\$362	Each	10%	\$326	Other	F1
456-000-780-PSS-1YR	456-000-780-PSS-1YR		Annual Maintenance PSS (456-000-780)	\$324	Each	10%	\$292	Other	F1
456-000-781-PSS-1YR	456-000-781-PSS-1YR		Annual Maintenance PSS (456-000-781)	\$290	Each	10%	\$261	Other	F1
456-000-782-PSS-1YR	456-000-782-PSS-1YR		Annual Maintenance PSS (456-000-782)	\$256	Each	10%	\$230	Other	F1
456-000-783-PSS-1YR	456-000-783-PSS-1YR		Annual Maintenance PSS (456-000-783)	\$220	Each	10%	\$198	Other	F1
456-000-784-PSS-1YR	456-000-784-PSS-1YR		Annual Maintenance PSS (456-000-784)	\$188	Each	10%	\$169	Other	F1
456-000-785-PSS-1YR	456-000-785-PSS-1YR		Annual Maintenance PSS (456-000-785)	\$162	Each	10%	\$146	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
456-000-786-PSS-1YR	456-000-786-PSS-1YR		Annual Maintenance PSS (456-000-786)	\$138	Each	10%	\$124	Other	F1	
456-000-787-PSS-1YR	456-000-787-PSS-1YR		Annual Maintenance PSS (456-000-787)	\$120	Each	10%	\$108	Other	F1	
456-000-788-PSS-1YR	456-000-788-PSS-1YR		Annual Maintenance PSS (456-000-788)	\$876	Each	10%	\$788	Other	F1	
456-000-789-PSS-1YR	456-000-789-PSS-1YR		Annual Maintenance PSS (456-000-789)	\$824	Each	10%	\$742	Other	F1	
456-000-790-PSS-1YR	456-000-790-PSS-1YR		Annual Maintenance PSS (456-000-790)	\$726	Each	10%	\$653	Other	F1	
456-000-791-PSS-1YR	456-000-791-PSS-1YR		Annual Maintenance PSS (456-000-791)	\$648	Each	10%	\$583	Other	F1	
456-000-792-PSS-1YR	456-000-792-PSS-1YR		Annual Maintenance PSS (456-000-792)	\$578	Each	10%	\$520	Other	F1	
456-000-793-PSS-1YR	456-000-793-PSS-1YR		Annual Maintenance PSS (456-000-793)	\$512	Each	10%	\$461	Other	F1	
456-000-794-PSS-1YR	456-000-794-PSS-1YR		Annual Maintenance PSS (456-000-794)	\$440	Each	10%	\$396	Other	F1	
456-000-795-PSS-1YR	456-000-795-PSS-1YR		Annual Maintenance PSS (456-000-795)	\$376	Each	10%	\$338	Other	F1	
456-000-796-PSS-1YR	456-000-796-PSS-1YR		Annual Maintenance PSS (456-000-796)	\$324	Each	10%	\$292	Other	F1	
456-000-797-PSS-1YR	456-000-797-PSS-1YR		Annual Maintenance PSS (456-000-797)	\$278	Each	10%	\$250	Other	F1	
456-000-798-PSS-1YR	456-000-798-PSS-1YR		Annual Maintenance PSS (456-000-798)	\$238	Each	10%	\$214	Other	F1	
456-000-799-PSS-1YR	456-000-799-PSS-1YR		Annual Maintenance PSS (456-000-799)	\$438	Each	10%	\$394	Other	F1	
456-000-800-PSS-1YR	456-000-800-PSS-1YR		Annual Maintenance PSS (456-000-800)	\$412	Each	10%	\$371	Other	F1	
456-000-801-PSS-1YR	456-000-801-PSS-1YR		Annual Maintenance PSS (456-000-801)	\$362	Each	10%	\$326	Other	F1	
456-000-802-PSS-1YR	456-000-802-PSS-1YR		Annual Maintenance PSS (456-000-802)	\$324	Each	10%	\$292	Other	F1	
456-000-803-PSS-1YR	456-000-803-PSS-1YR		Annual Maintenance PSS (456-000-803)	\$290	Each	10%	\$261	Other	F1	
456-000-804-PSS-1YR	456-000-804-PSS-1YR		Annual Maintenance PSS (456-000-804)	\$256	Each	10%	\$230	Other	F1	
456-000-805-PSS-1YR	456-000-805-PSS-1YR		Annual Maintenance PSS (456-000-805)	\$220	Each	10%	\$198	Other	F1	
456-000-806-PSS-1YR	456-000-806-PSS-1YR		Annual Maintenance PSS (456-000-806)	\$188	Each	10%	\$169	Other	F1	
456-000-807-PSS-1YR	456-000-807-PSS-1YR		Annual Maintenance PSS (456-000-807)	\$162	Each	10%	\$146	Other	F1	
456-000-808-PSS-1YR	456-000-808-PSS-1YR		Annual Maintenance PSS (456-000-808)	\$138	Each	10%	\$124	Other	F1	
456-000-809-PSS-1YR	456-000-809-PSS-1YR		Annual Maintenance PSS (456-000-809)	\$120	Each	10%	\$108	Other	F1	
456-000-810-PSS-1YR	456-000-810-PSS-1YR		Annual Maintenance PSS (456-000-810)	\$879	Each	10%	\$791	Other	F1	
456-000-811-PSS-1YR	456-000-811-PSS-1YR		Annual Maintenance PSS (456-000-811)	\$729	Each	10%	\$656	Other	F1	
456-000-812-PSS-1YR	456-000-812-PSS-1YR		Annual Maintenance PSS (456-000-812)	\$732	Each	10%	\$659	Other	F1	
456-000-813-PSS-1YR	456-000-813-PSS-1YR		Annual Maintenance PSS (456-000-813)	\$598	Each	10%	\$538	Other	F1	
456-000-814-PSS-1YR	456-000-814-PSS-1YR		Annual Maintenance PSS (456-000-814)	\$519	Each	10%	\$467	Other	F1	
456-000-815-PSS-1YR	456-000-815-PSS-1YR		Annual Maintenance PSS (456-000-815)	\$441	Each	10%	\$397	Other	F1	
456-000-816-PSS-1YR	456-000-816-PSS-1YR		Annual Maintenance PSS (456-000-816)	\$418	Each	10%	\$376	Other	F1	
456-000-817-PSS-1YR	456-000-817-PSS-1YR		Annual Maintenance PSS (456-000-817)	\$383	Each	10%	\$345	Other	F1	
456-000-818-PSS-1YR	456-000-818-PSS-1YR		Annual Maintenance PSS (456-000-818)	\$343	Each	10%	\$309	Other	F1	
456-000-819-PSS-1YR	456-000-819-PSS-1YR		Annual Maintenance PSS (456-000-819)	\$301	Each	10%	\$271	Other	F1	
456-000-820-PSS-1YR	456-000-820-PSS-1YR		Annual Maintenance PSS (456-000-820)	\$195	Each	10%	\$176	Other	F1	
456-000-821-PSS-1YR	456-000-821-PSS-1YR		Annual Maintenance PSS (456-000-821)	\$345	Each	10%	\$311	Other	F1	
456-000-822-PSS-1YR	456-000-822-PSS-1YR		Annual Maintenance PSS (456-000-822)	\$326	Each	10%	\$293	Other	F1	
456-000-823-PSS-1YR	456-000-823-PSS-1YR		Annual Maintenance PSS (456-000-823)	\$287	Each	10%	\$258	Other	F1	
456-000-824-PSS-1YR	456-000-824-PSS-1YR		Annual Maintenance PSS (456-000-824)	\$256	Each	10%	\$230	Other	F1	
456-000-825-PSS-1YR	456-000-825-PSS-1YR		Annual Maintenance PSS (456-000-825)	\$229	Each	10%	\$206	Other	F1	
456-000-826-PSS-1YR	456-000-826-PSS-1YR		Annual Maintenance PSS (456-000-826)	\$202	Each	10%	\$182	Other	F1	
456-000-827-PSS-1YR	456-000-827-PSS-1YR		Annual Maintenance PSS (456-000-827)	\$174	Each	10%	\$157	Other	F1	
456-000-828-PSS-1YR	456-000-828-PSS-1YR		Annual Maintenance PSS (456-000-828)	\$148	Each	10%	\$133	Other	F1	
456-000-829-PSS-1YR	456-000-829-PSS-1YR		Annual Maintenance PSS (456-000-829)	\$127	Each	10%	\$114	Other	F1	
456-000-830-PSS-1YR	456-000-830-PSS-1YR		Annual Maintenance PSS (456-000-830)	\$109	Each	10%	\$98	Other	F1	
456-000-831-PSS-1YR	456-000-831-PSS-1YR		Annual Maintenance PSS (456-000-831)	\$94	Each	10%	\$85	Other	F1	
456-000-832-PSS-1YR	456-000-832-PSS-1YR		Annual Maintenance PSS (456-000-832)	\$692	Each	10%	\$623	Other	F1	
456-000-833-PSS-1YR	456-000-833-PSS-1YR		Annual Maintenance PSS (456-000-833)	\$650	Each	10%	\$585	Other	F1	
456-000-834-PSS-1YR	456-000-834-PSS-1YR		Annual Maintenance PSS (456-000-834)	\$573	Each	10%	\$516	Other	F1	



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
456-000-835-PSS-1YR	456-000-835-PSS-1YR	Annual Maintenance PSS (456-000-835)		\$512	Each	10%	\$461	Other	F1
456-000-836-PSS-1YR	456-000-836-PSS-1YR	Annual Maintenance PSS (456-000-836)		\$455	Each	10%	\$410	Other	F1
456-000-837-PSS-1YR	456-000-837-PSS-1YR	Annual Maintenance PSS (456-000-837)		\$404	Each	10%	\$364	Other	F1
456-000-838-PSS-1YR	456-000-838-PSS-1YR	Annual Maintenance PSS (456-000-838)		\$348	Each	10%	\$313	Other	F1
456-000-839-PSS-1YR	456-000-839-PSS-1YR	Annual Maintenance PSS (456-000-839)		\$298	Each	10%	\$268	Other	F1
456-000-840-PSS-1YR	456-000-840-PSS-1YR	Annual Maintenance PSS (456-000-840)		\$256	Each	10%	\$230	Other	F1
456-000-841-PSS-1YR	456-000-841-PSS-1YR	Annual Maintenance PSS (456-000-841)		\$219	Each	10%	\$197	Other	F1
456-000-842-PSS-1YR	456-000-842-PSS-1YR	Annual Maintenance PSS (456-000-842)		\$187	Each	10%	\$168	Other	F1
456-000-843-PSS-1YR	456-000-843-PSS-1YR	Annual Maintenance PSS (456-000-843)		\$345	Each	10%	\$311	Other	F1
456-000-844-PSS-1YR	456-000-844-PSS-1YR	Annual Maintenance PSS (456-000-844)		\$326	Each	10%	\$293	Other	F1
456-000-845-PSS-1YR	456-000-845-PSS-1YR	Annual Maintenance PSS (456-000-845)		\$287	Each	10%	\$258	Other	F1
456-000-846-PSS-1YR	456-000-846-PSS-1YR	Annual Maintenance PSS (456-000-846)		\$256	Each	10%	\$230	Other	F1
456-000-847-PSS-1YR	456-000-847-PSS-1YR	Annual Maintenance PSS (456-000-847)		\$229	Each	10%	\$206	Other	F1
456-000-848-PSS-1YR	456-000-848-PSS-1YR	Annual Maintenance PSS (456-000-848)		\$202	Each	10%	\$182	Other	F1
456-000-849-PSS-1YR	456-000-849-PSS-1YR	Annual Maintenance PSS (456-000-849)		\$174	Each	10%	\$157	Other	F1
456-000-850-PSS-1YR	456-000-850-PSS-1YR	Annual Maintenance PSS (456-000-850)		\$148	Each	10%	\$133	Other	F1
456-000-851-PSS-1YR	456-000-851-PSS-1YR	Annual Maintenance PSS (456-000-851)		\$127	Each	10%	\$114	Other	F1
456-000-852-PSS-1YR	456-000-852-PSS-1YR	Annual Maintenance PSS (456-000-852)		\$109	Each	10%	\$98	Other	F1
456-000-853-PSS-1YR	456-000-853-PSS-1YR	Annual Maintenance PSS (456-000-853)		\$94	Each	10%	\$85	Other	F1
456-000-854-PSS-1YR	456-000-854-PSS-1YR	Annual Maintenance PSS (456-000-854)		\$285	Each	10%	\$257	Other	F1
456-000-855-PSS-1YR	456-000-855-PSS-1YR	Annual Maintenance PSS (456-000-855)		\$231	Each	10%	\$208	Other	F1
456-000-856-PSS-1YR	456-000-856-PSS-1YR	Annual Maintenance PSS (456-000-856)		\$241	Each	10%	\$217	Other	F1
456-000-857-PSS-1YR	456-000-857-PSS-1YR	Annual Maintenance PSS (456-000-857)		\$215	Each	10%	\$193	Other	F1
456-000-858-PSS-1YR	456-000-858-PSS-1YR	Annual Maintenance PSS (456-000-858)		\$183	Each	10%	\$165	Other	F1
456-000-859-PSS-1YR	456-000-859-PSS-1YR	Annual Maintenance PSS (456-000-859)		\$170	Each	10%	\$153	Other	F1
456-000-860-PSS-1YR	456-000-860-PSS-1YR	Annual Maintenance PSS (456-000-860)		\$150	Each	10%	\$135	Other	F1
456-000-861-PSS-1YR	456-000-861-PSS-1YR	Annual Maintenance PSS (456-000-861)		\$134	Each	10%	\$120	Other	F1
456-000-862-PSS-1YR	456-000-862-PSS-1YR	Annual Maintenance PSS (456-000-862)		\$111	Each	10%	\$100	Other	F1
456-000-863-PSS-1YR	456-000-863-PSS-1YR	Annual Maintenance PSS (456-000-863)		\$90	Each	10%	\$81	Other	F1
456-000-864-PSS-1YR	456-000-864-PSS-1YR	Annual Maintenance PSS (456-000-864)		\$57	Each	10%	\$51	Other	F1
456-000-865-PSS-1YR	456-000-865-PSS-1YR	Annual Maintenance PSS (456-000-865)		\$528	Each	10%	\$475	Other	F1
456-000-866-PSS-1YR	456-000-866-PSS-1YR	Annual Maintenance PSS (456-000-866)		\$494	Each	10%	\$445	Other	F1
456-000-867-PSS-1YR	456-000-867-PSS-1YR	Annual Maintenance PSS (456-000-867)		\$442	Each	10%	\$398	Other	F1
456-000-868-PSS-1YR	456-000-868-PSS-1YR	Annual Maintenance PSS (456-000-868)		\$380	Each	10%	\$342	Other	F1
456-000-869-PSS-1YR	456-000-869-PSS-1YR	Annual Maintenance PSS (456-000-869)		\$326	Each	10%	\$293	Other	F1
456-000-870-PSS-1YR	456-000-870-PSS-1YR	Annual Maintenance PSS (456-000-870)		\$290	Each	10%	\$261	Other	F1
456-000-871-PSS-1YR	456-000-871-PSS-1YR	Annual Maintenance PSS (456-000-871)		\$244	Each	10%	\$220	Other	F1
456-000-872-PSS-1YR	456-000-872-PSS-1YR	Annual Maintenance PSS (456-000-872)		\$206	Each	10%	\$185	Other	F1
456-000-873-PSS-1YR	456-000-873-PSS-1YR	Annual Maintenance PSS (456-000-873)		\$168	Each	10%	\$151	Other	F1
456-000-874-PSS-1YR	456-000-874-PSS-1YR	Annual Maintenance PSS (456-000-874)		\$140	Each	10%	\$126	Other	F1
456-000-875-PSS-1YR	456-000-875-PSS-1YR	Annual Maintenance PSS (456-000-875)		\$120	Each	10%	\$108	Other	F1
456-000-876-PSS-1YR	456-000-876-PSS-1YR	Annual Maintenance PSS (456-000-876)		\$1,054	Each	10%	\$949	Other	F1
456-000-877-PSS-1YR	456-000-877-PSS-1YR	Annual Maintenance PSS (456-000-877)		\$986	Each	10%	\$887	Other	F1
456-000-878-PSS-1YR	456-000-878-PSS-1YR	Annual Maintenance PSS (456-000-878)		\$892	Each	10%	\$794	Other	F1
456-000-879-PSS-1YR	456-000-879-PSS-1YR	Annual Maintenance PSS (456-000-879)		\$760	Each	10%	\$684	Other	F1
456-000-880-PSS-1YR	456-000-880-PSS-1YR	Annual Maintenance PSS (456-000-880)		\$648	Each	10%	\$583	Other	F1
456-000-881-PSS-1YR	456-000-881-PSS-1YR	Annual Maintenance PSS (456-000-881)		\$580	Each	10%	\$522	Other	F1
456-000-882-PSS-1YR	456-000-882-PSS-1YR	Annual Maintenance PSS (456-000-882)		\$488	Each	10%	\$439	Other	F1
456-000-883-PSS-1YR	456-000-883-PSS-1YR	Annual Maintenance PSS (456-000-883)		\$410	Each	10%	\$369	Other	F1
456-000-884-PSS-1YR	456-000-884-PSS-1YR	Annual Maintenance PSS (456-000-884)		\$334	Each	10%	\$301	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-000-885-PSS-1YR	456-000-885-PSS-1YR		Annual Maintenance PSS (456-000-885)	\$278	Each	10%	\$250	Other	F1
456-000-886-PSS-1YR	456-000-886-PSS-1YR		Annual Maintenance PSS (456-000-886)	\$242	Each	10%	\$218	Other	F1
456-000-898-PSS-1YR	456-000-898-PSS-1YR		Annual Maintenance PSS (456-000-898)	\$394	Each	10%	\$355	Other	F1
456-000-899-PSS-1YR	456-000-899-PSS-1YR		Annual Maintenance PSS (456-000-899)	\$371	Each	10%	\$334	Other	F1
456-000-900-PSS-1YR	456-000-900-PSS-1YR		Annual Maintenance PSS (456-000-900)	\$326	Each	10%	\$293	Other	F1
456-000-901-PSS-1YR	456-000-901-PSS-1YR		Annual Maintenance PSS (456-000-901)	\$292	Each	10%	\$262	Other	F1
456-000-902-PSS-1YR	456-000-902-PSS-1YR		Annual Maintenance PSS (456-000-902)	\$261	Each	10%	\$235	Other	F1
456-000-903-PSS-1YR	456-000-903-PSS-1YR		Annual Maintenance PSS (456-000-903)	\$230	Each	10%	\$207	Other	F1
456-000-904-PSS-1YR	456-000-904-PSS-1YR		Annual Maintenance PSS (456-000-904)	\$198	Each	10%	\$178	Other	F1
456-000-905-PSS-1YR	456-000-905-PSS-1YR		Annual Maintenance PSS (456-000-905)	\$169	Each	10%	\$152	Other	F1
456-000-906-PSS-1YR	456-000-906-PSS-1YR		Annual Maintenance PSS (456-000-906)	\$146	Each	10%	\$131	Other	F1
456-000-907-PSS-1YR	456-000-907-PSS-1YR		Annual Maintenance PSS (456-000-907)	\$124	Each	10%	\$112	Other	F1
456-000-908-PSS-1YR	456-000-908-PSS-1YR		Annual Maintenance PSS (456-000-908)	\$108	Each	10%	\$97	Other	F1
456-000-909-PSS-1YR	456-000-909-PSS-1YR		Annual Maintenance PSS (456-000-909)	\$788	Each	10%	\$710	Other	F1
456-000-910-PSS-1YR	456-000-910-PSS-1YR		Annual Maintenance PSS (456-000-910)	\$742	Each	10%	\$667	Other	F1
456-000-911-PSS-1YR	456-000-911-PSS-1YR		Annual Maintenance PSS (456-000-911)	\$653	Each	10%	\$588	Other	F1
456-000-912-PSS-1YR	456-000-912-PSS-1YR		Annual Maintenance PSS (456-000-912)	\$583	Each	10%	\$525	Other	F1
456-000-913-PSS-1YR	456-000-913-PSS-1YR		Annual Maintenance PSS (456-000-913)	\$520	Each	10%	\$468	Other	F1
456-000-914-PSS-1YR	456-000-914-PSS-1YR		Annual Maintenance PSS (456-000-914)	\$461	Each	10%	\$415	Other	F1
456-000-915-PSS-1YR	456-000-915-PSS-1YR		Annual Maintenance PSS (456-000-915)	\$396	Each	10%	\$356	Other	F1
456-000-916-PSS-1YR	456-000-916-PSS-1YR		Annual Maintenance PSS (456-000-916)	\$338	Each	10%	\$305	Other	F1
456-000-917-PSS-1YR	456-000-917-PSS-1YR		Annual Maintenance PSS (456-000-917)	\$292	Each	10%	\$262	Other	F1
456-000-918-PSS-1YR	456-000-918-PSS-1YR		Annual Maintenance PSS (456-000-918)	\$250	Each	10%	\$225	Other	F1
456-000-919-PSS-1YR	456-000-919-PSS-1YR		Annual Maintenance PSS (456-000-919)	\$214	Each	10%	\$193	Other	F1
456-001-523-PSS-1YR	456-001-523-PSS-1YR		Annual Maintenance PSS (456-001-523)	\$500	Each	10%	\$450	Other	F1
456-001-524-PSS-1YR	456-001-524-PSS-1YR		Annual Maintenance PSS (456-001-524)	\$2,500	Each	10%	\$2,250	Other	F1
456-001-525-PSS-1YR	456-001-525-PSS-1YR		Annual Maintenance PSS (456-001-525)	\$12,500	Each	10%	\$11,250	Other	F1
456-001-526-PSS-1YR	456-001-526-PSS-1YR		Annual Maintenance PSS (456-001-526)	\$50,000	Each	10%	\$45,000	Other	F1
456-001-536-PSS-1YR	456-001-536-PSS-1YR		Annual Maintenance PSS (456-001-536)	\$869	Each	10%	\$782	Other	F1
456-001-537-PSS-1YR	456-001-537-PSS-1YR		Annual Maintenance PSS (456-001-537)	\$1,738	Each	10%	\$1,564	Other	F1
456-001-538-PSS-1YR	456-001-538-PSS-1YR		Annual Maintenance PSS (456-001-538)	\$4,344	Each	10%	\$3,909	Other	F1
456-001-539-PSS-1YR	456-001-539-PSS-1YR		Annual Maintenance PSS (456-001-539)	\$17,375	Each	10%	\$15,638	Other	F1
456-001-541-PSS-1YR	456-001-541-PSS-1YR		Annual Maintenance PSS (456-001-541)	\$174	Each	10%	\$156	Other	F1
456-001-547-PSS-1YR	456-001-547-PSS-1YR		Annual Maintenance PSS (456-001-547)	\$5,175	Each	10%	\$4,658	Other	F1
456-001-548-PSS-1YR	456-001-548-PSS-1YR		Annual Maintenance PSS (456-001-548)	\$25,875	Each	10%	\$23,288	Other	F1
456-001-551-PSS-1YR	456-001-551-PSS-1YR		Annual Maintenance PSS (456-001-551)	\$10,350	Each	10%	\$9,315	Other	F1
456-001-555-PSS-1YR	456-001-555-PSS-1YR		Annual Maintenance PSS (456-001-555)	\$28,031	Each	10%	\$25,228	Other	F1
456-001-556-PSS-1YR	456-001-556-PSS-1YR		Annual Maintenance PSS (456-001-556)	\$140,156	Each	10%	\$126,141	Other	F1
456-001-560-PSS-1YR	456-001-560-PSS-1YR		Annual Maintenance PSS (456-001-560)	\$7,188	Each	10%	\$6,469	Other	F1
456-001-561-PSS-1YR	456-001-561-PSS-1YR		Annual Maintenance PSS (456-001-561)	\$28,750	Each	10%	\$25,875	Other	F1
456-001-563-PSS-1YR	456-001-563-PSS-1YR		Annual Maintenance PSS (456-001-563)	\$28,750	Each	10%	\$25,875	Other	F1
456-001-564-PSS-1YR	456-001-564-PSS-1YR		Annual Maintenance PSS (456-001-564)	\$14,375	Each	10%	\$12,938	Other	F1
456-001-565-PSS-1YR	456-001-565-PSS-1YR		Annual Maintenance PSS (456-001-565)	\$57,500	Each	10%	\$51,750	Other	F1
456-001-567-PSS-1YR	456-001-567-PSS-1YR		Annual Maintenance PSS (456-001-567)	\$9,344	Each	10%	\$8,409	Other	F1
456-001-568-PSS-1YR	456-001-568-PSS-1YR		Annual Maintenance PSS (456-001-568)	\$46,719	Each	10%	\$42,047	Other	F1
456-001-569-PSS-1YR	456-001-569-PSS-1YR		Annual Maintenance PSS (456-001-569)	\$186,875	Each	10%	\$168,188	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-001-571-PSS-1YR	456-001-571-PSS-1YR		Annual Maintenance PSS (456-001-571)	\$1,438	Each	10%	\$1,294	Other	F1
456-001-576-PSS-1YR	456-001-576-PSS-1YR		Annual Maintenance PSS (456-001-576)	\$14,375	Each	10%	\$12,938	Other	F1
456-001-579-PSS-1YR	456-001-579-PSS-1YR		Annual Maintenance PSS (456-001-579)	\$9,344	Each	10%	\$8,409	Other	F1
456-001-580-PSS-1YR	456-001-580-PSS-1YR		Annual Maintenance PSS (456-001-580)	\$46,719	Each	10%	\$42,047	Other	F1
456-001-584-PSS-1YR	456-001-584-PSS-1YR		Annual Maintenance PSS (456-001-584)	\$144	Each	10%	\$129	Other	F1
456-001-585-PSS-1YR	456-001-585-PSS-1YR		Annual Maintenance PSS (456-001-585)	\$719	Each	10%	\$647	Other	F1
456-001-586-PSS-1YR	456-001-586-PSS-1YR		Annual Maintenance PSS (456-001-586)	\$3,584	Each	10%	\$3,234	Other	F1
456-001-587-PSS-1YR	456-001-587-PSS-1YR		Annual Maintenance PSS (456-001-587)	\$2,000	Each	10%	\$1,800	Other	F1
456-001-588-PSS-1YR	456-001-588-PSS-1YR		Annual Maintenance PSS (456-001-588)	\$7,500	Each	10%	\$6,750	Other	F1
456-001-589-PSS-1YR	456-001-589-PSS-1YR		Annual Maintenance PSS (456-001-589)	\$10,000	Each	10%	\$9,000	Other	F1
456-001-590-PSS-1YR	456-001-590-PSS-1YR		Annual Maintenance PSS (456-001-590)	\$1,000	Each	10%	\$900	Other	F1
456-001-591-PSS-1YR	456-001-591-PSS-1YR		Annual Maintenance PSS (456-001-591)	\$3,750	Each	10%	\$3,375	Other	F1
456-001-592-PSS-1YR	456-001-592-PSS-1YR		Annual Maintenance PSS (456-001-592)	\$5,000	Each	10%	\$4,500	Other	F1
456-001-593-PSS-1YR	456-001-593-PSS-1YR		Annual Maintenance PSS (456-001-593)	\$2,500	Each	10%	\$2,250	Other	F1
456-001-594-PSS-1YR	456-001-594-PSS-1YR		Annual Maintenance PSS (456-001-594)	\$2,000	Each	10%	\$1,800	Other	F1
456-001-595-PSS-1YR	456-001-595-PSS-1YR		Annual Maintenance PSS (456-001-595)	\$7,500	Each	10%	\$6,750	Other	F1
456-001-596-PSS-1YR	456-001-596-PSS-1YR		Annual Maintenance PSS (456-001-596)	\$10,000	Each	10%	\$9,000	Other	F1
456-001-597-PSS-1YR	456-001-597-PSS-1YR		Annual Maintenance PSS (456-001-597)	\$1,000	Each	10%	\$900	Other	F1
456-001-598-PSS-1YR	456-001-598-PSS-1YR		Annual Maintenance PSS (456-001-598)	\$3,750	Each	10%	\$3,375	Other	F1
456-001-599-PSS-1YR	456-001-599-PSS-1YR		Annual Maintenance PSS (456-001-599)	\$5,000	Each	10%	\$4,500	Other	F1
456-001-600-PSS-1YR	456-001-600-PSS-1YR		Annual Maintenance PSS (456-001-600)	\$250	Each	10%	\$225	Other	F1
456-001-601-PSS-1YR	456-001-601-PSS-1YR		Annual Maintenance PSS (456-001-601)	\$1,250	Each	10%	\$1,125	Other	F1
456-001-603-PSS-1YR	456-001-603-PSS-1YR		Annual Maintenance PSS (456-001-603)	\$25,000	Each	10%	\$22,500	Other	F1
456-001-604-PSS-1YR	456-001-604-PSS-1YR		Annual Maintenance PSS (456-001-604)	\$500	Each	10%	\$450	Other	F1
456-001-605-PSS-1YR	456-001-605-PSS-1YR		Annual Maintenance PSS (456-001-605)	\$2,500	Each	10%	\$2,250	Other	F1
456-001-606-PSS-1YR	456-001-606-PSS-1YR		Annual Maintenance PSS (456-001-606)	\$12,500	Each	10%	\$11,250	Other	F1
456-001-608-PSS-1YR	456-001-608-PSS-1YR		Annual Maintenance PSS (456-001-608)	\$1,250	Each	10%	\$1,125	Other	F1
456-001-609-PSS-1YR	456-001-609-PSS-1YR		Annual Maintenance PSS (456-001-609)	\$5,000	Each	10%	\$4,500	Other	F1
456-001-610-PSS-1YR	456-001-610-PSS-1YR		Annual Maintenance PSS (456-001-610)	\$7,500	Each	10%	\$6,750	Other	F1
456-001-611-PSS-1YR	456-001-611-PSS-1YR		Annual Maintenance PSS (456-001-611)	\$10,000	Each	10%	\$9,000	Other	F1
456-001-616-PSS-1YR	456-001-616-PSS-1YR		Annual Maintenance PSS (456-001-616)	\$3,000	Each	10%	\$2,700	Other	F1
456-001-618-PSS-1YR	456-001-618-PSS-1YR		Annual Maintenance PSS (456-001-618)	\$60,000	Each	10%	\$54,000	Other	F1
456-001-620-PSS-1YR	456-001-620-PSS-1YR		Annual Maintenance PSS (456-001-620)	\$6,038	Each	10%	\$5,434	Other	F1
456-001-621-PSS-1YR	456-001-621-PSS-1YR		Annual Maintenance PSS (456-001-621)	\$30,188	Each	10%	\$27,169	Other	F1
456-001-624-PSS-1YR	456-001-624-PSS-1YR		Annual Maintenance PSS (456-001-624)	\$1,375	Each	10%	\$1,238	Other	F1
456-001-625-PSS-1YR	456-001-625-PSS-1YR		Annual Maintenance PSS (456-001-625)	\$6,875	Each	10%	\$6,188	Other	F1
456-001-626-PSS-1YR	456-001-626-PSS-1YR		Annual Maintenance PSS (456-001-626)	\$34,375	Each	10%	\$30,938	Other	F1
456-001-629-PSS-1YR	456-001-629-PSS-1YR		Annual Maintenance PSS (456-001-629)	\$8,625	Each	10%	\$7,763	Other	F1
456-001-630-PSS-1YR	456-001-630-PSS-1YR		Annual Maintenance PSS (456-001-630)	\$43,125	Each	10%	\$38,813	Other	F1
456-001-633-PSS-1YR	456-001-633-PSS-1YR		Annual Maintenance PSS (456-001-633)	\$1,925	Each	10%	\$1,733	Other	F1
456-001-634-PSS-1YR	456-001-634-PSS-1YR		Annual Maintenance PSS (456-001-634)	\$10,000	Each	10%	\$9,000	Other	F1
456-001-635-PSS-1YR	456-001-635-PSS-1YR		Annual Maintenance PSS (456-001-635)	\$50,000	Each	10%	\$45,000	Other	F1
456-001-639-PSS-1YR	456-001-639-PSS-1YR		Annual Maintenance PSS (456-001-639)	\$71,875	Each	10%	\$64,688	Other	F1
456-001-642-PSS-1YR	456-001-642-PSS-1YR		Annual Maintenance PSS (456-001-642)	\$23,125	Each	10%	\$20,813	Other	F1
456-001-643-PSS-1YR	456-001-643-PSS-1YR		Annual Maintenance PSS (456-001-643)	\$115,625	Each	10%	\$104,063	Other	F1
456-001-646-PSS-1YR	456-001-646-PSS-1YR		Annual Maintenance PSS (456-001-646)	\$33,875	Each	10%	\$30,488	Other	F1
456-001-647-PSS-1YR	456-001-647-PSS-1YR		Annual Maintenance PSS (456-001-647)	\$168,750	Each	10%	\$151,875	Other	F1
456-001-650-PSS-1YR	456-001-650-PSS-1YR		Annual Maintenance PSS (456-001-650)	\$106,250	Each	10%	\$95,625	Other	F1
456-001-651-PSS-1YR	456-001-651-PSS-1YR		Annual Maintenance PSS (456-001-651)	\$531,250	Each	10%	\$478,125	Other	F1
456-001-654-PSS-1YR	456-001-654-PSS-1YR		Annual Maintenance PSS (456-001-654)	\$2,500	Each	10%	\$2,250	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I+Column K)		Product Category (if applicable)
								\$0	use drop-down	
456-001-655-PSS-1YR	456-001-655-PSS-1YR		Annual Maintenance PSS (456-001-655)	\$12,938	Each	10%	\$11,644	Other	F1	
456-001-658-PSS-1YR	456-001-658-PSS-1YR		Annual Maintenance PSS (456-001-658)	\$6,000	Each	10%	\$5,400	Other	F1	
456-001-659-PSS-1YR	456-001-659-PSS-1YR		Annual Maintenance PSS (456-001-659)	\$30,000	Each	10%	\$27,000	Other	F1	
456-001-662-PSS-1YR	456-001-662-PSS-1YR		Annual Maintenance PSS (456-001-662)	\$42,000	Each	10%	\$37,800	Other	F1	
456-001-665-PSS-1YR	456-001-665-PSS-1YR		Annual Maintenance PSS (456-001-665)	\$10,350	Each	10%	\$9,315	Other	F1	
456-001-666-PSS-1YR	456-001-666-PSS-1YR		Annual Maintenance PSS (456-001-666)	\$51,750	Each	10%	\$46,575	Other	F1	
456-001-669-PSS-1YR	456-001-669-PSS-1YR		Annual Maintenance PSS (456-001-669)	\$2,875	Each	10%	\$2,588	Other	F1	
456-001-670-PSS-1YR	456-001-670-PSS-1YR		Annual Maintenance PSS (456-001-670)	\$14,375	Each	10%	\$12,938	Other	F1	
456-001-672-PSS-1YR	456-001-672-PSS-1YR		Annual Maintenance PSS (456-001-672)	\$140,156	Each	10%	\$126,141	Other	F1	
456-001-676-PSS-1YR	456-001-676-PSS-1YR		Annual Maintenance PSS (456-001-676)	\$46,719	Each	10%	\$42,047	Other	F1	
456-001-693-PSS-1YR	456-001-693-PSS-1YR		Annual Maintenance PSS (456-001-693)	\$2,875	Each	10%	\$2,588	Other	F1	
456-001-694-PSS-1YR	456-001-694-PSS-1YR		Annual Maintenance PSS (456-001-694)	\$14,375	Each	10%	\$12,938	Other	F1	
456-001-697-PSS-1YR	456-001-697-PSS-1YR		Annual Maintenance PSS (456-001-697)	\$9,344	Each	10%	\$8,409	Other	F1	
456-001-698-PSS-1YR	456-001-698-PSS-1YR		Annual Maintenance PSS (456-001-698)	\$46,719	Each	10%	\$42,047	Other	F1	
456-001-699-PSS-1YR	456-001-699-PSS-1YR		Annual Maintenance PSS (456-001-699)	\$186,875	Each	10%	\$168,188	Other	F1	
456-001-716-PSS-1YR	456-001-716-PSS-1YR		Annual Maintenance PSS (456-001-716)	\$2,588	Each	10%	\$2,329	Other	F1	
456-001-717-PSS-1YR	456-001-717-PSS-1YR		Annual Maintenance PSS (456-001-717)	\$12,938	Each	10%	\$11,644	Other	F1	
456-001-720-PSS-1YR	456-001-720-PSS-1YR		Annual Maintenance PSS (456-001-720)	\$2,588	Each	10%	\$2,329	Other	F1	
456-001-721-PSS-1YR	456-001-721-PSS-1YR		Annual Maintenance PSS (456-001-721)	\$12,893	Each	10%	\$11,603	Other	F1	
456-001-723-PSS-1YR	456-001-723-PSS-1YR		Annual Maintenance PSS (456-001-723)	\$62,500	Each	10%	\$56,250	Other	F1	
456-001-724-PSS-1YR	456-001-724-PSS-1YR		Annual Maintenance PSS (456-001-724)	\$2,588	Each	10%	\$2,329	Other	F1	
456-001-725-PSS-1YR	456-001-725-PSS-1YR		Annual Maintenance PSS (456-001-725)	\$12,893	Each	10%	\$11,603	Other	F1	
456-001-733-PSS-1YR	456-001-733-PSS-1YR		Annual Maintenance PSS (456-001-733)	\$2,588	Each	10%	\$2,329	Other	F1	
456-001-737-PSS-1YR	456-001-737-PSS-1YR		Annual Maintenance PSS (456-001-737)	\$174	Each	10%	\$156	Other	F1	
456-001-738-PSS-1YR	456-001-738-PSS-1YR		Annual Maintenance PSS (456-001-738)	\$869	Each	10%	\$782	Other	F1	
456-001-739-PSS-1YR	456-001-739-PSS-1YR		Annual Maintenance PSS (456-001-739)	\$4,344	Each	10%	\$3,909	Other	F1	
456-001-740-PSS-1YR	456-001-740-PSS-1YR		Annual Maintenance PSS (456-001-740)	\$17,375	Each	10%	\$15,638	Other	F1	
456-001-741-PSS-1YR	456-001-741-PSS-1YR		Annual Maintenance PSS (456-001-741)	\$86,875	Each	10%	\$78,188	Other	F1	
456-001-742-PSS-1YR	456-001-742-PSS-1YR		Annual Maintenance PSS (456-001-742)	\$173,750	Each	10%	\$156,375	Other	F1	
456-001-743-PSS-1YR	456-001-743-PSS-1YR		Annual Maintenance PSS (456-001-743)	\$2,588	Each	10%	\$2,329	Other	F1	
456-001-744-PSS-1YR	456-001-744-PSS-1YR		Annual Maintenance PSS (456-001-744)	\$12,938	Each	10%	\$11,644	Other	F1	
456-001-755-PSS-1YR	456-001-755-PSS-1YR		Annual Maintenance PSS (456-001-755)	\$688	Each	10%	\$619	Other	F1	
456-001-756-PSS-1YR	456-001-756-PSS-1YR		Annual Maintenance PSS (456-001-756)	\$1,250	Each	10%	\$1,125	Other	F1	
456-001-757-PSS-1YR	456-001-757-PSS-1YR		Annual Maintenance PSS (456-001-757)	\$413	Each	10%	\$371	Other	F1	
456-001-758-PSS-1YR	456-001-758-PSS-1YR		Annual Maintenance PSS (456-001-758)	\$7,150	Each	10%	\$6,435	Other	F1	
456-001-881-PSS-1YR	456-001-881-PSS-1YR		Annual Maintenance PSS (456-001-881)	\$275	Each	10%	\$247	Other	F1	
456-001-882-PSS-1YR	456-001-882-PSS-1YR		Annual Maintenance PSS (456-001-882)	\$675	Each	10%	\$607	Other	F1	
456-001-883-PSS-1YR	456-001-883-PSS-1YR		Annual Maintenance PSS (456-001-883)	\$900	Each	10%	\$810	Other	F1	
456-001-884-PSS-1YR	456-001-884-PSS-1YR		Annual Maintenance PSS (456-001-884)	\$1,275	Each	10%	\$1,147	Other	F1	
456-001-885-PSS-1YR	456-001-885-PSS-1YR		Annual Maintenance PSS (456-001-885)	\$1,450	Each	10%	\$1,305	Other	F1	
456-001-886-PSS-1YR	456-001-886-PSS-1YR		Annual Maintenance PSS (456-001-886)	\$1,550	Each	10%	\$1,395	Other	F1	
456-001-887-PSS-1YR	456-001-887-PSS-1YR		Annual Maintenance PSS (456-001-887)	\$2,175	Each	10%	\$1,957	Other	F1	
456-001-888-PSS-1YR	456-001-888-PSS-1YR		Annual Maintenance PSS (456-001-888)	\$2,425	Each	10%	\$2,182	Other	F1	
456-001-889-PSS-1YR	456-001-889-PSS-1YR		Annual Maintenance PSS (456-001-889)	\$2,450	Each	10%	\$2,205	Other	F1	
456-001-890-PSS-1YR	456-001-890-PSS-1YR		Annual Maintenance PSS (456-001-890)	\$2,825	Each	10%	\$2,542	Other	F1	
456-001-891-PSS-1YR	456-001-891-PSS-1YR		Annual Maintenance PSS (456-001-891)	\$3,150	Each	10%	\$2,835	Other	F1	
456-001-892-PSS-1YR	456-001-892-PSS-1YR		Annual Maintenance PSS (456-001-892)	\$4,125	Each	10%	\$3,712	Other	F1	
456-001-893-PSS-1YR	456-001-893-PSS-1YR		Annual Maintenance PSS (456-001-893)	\$6,175	Each	10%	\$5,557	Other	F1	
456-001-894-PSS-1YR	456-001-894-PSS-1YR		Annual Maintenance PSS (456-001-894)	\$6,850	Each	10%	\$6,165	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-001-895-PSS-1YR	456-001-895-PSS-1YR		Annual Maintenance PSS (456-001-895)	\$7,700	Each	10%	\$6,930	Other	F1
456-001-896-PSS-1YR	456-001-896-PSS-1YR		Annual Maintenance PSS (456-001-896)	\$8,725	Each	10%	\$7,852	Other	F1
456-001-897-PSS-1YR	456-001-897-PSS-1YR		Annual Maintenance PSS (456-001-897)	\$9,700	Each	10%	\$8,730	Other	F1
456-001-898-PSS-1YR	456-001-898-PSS-1YR		Annual Maintenance PSS (456-001-898)	\$10,275	Each	10%	\$9,247	Other	F1
456-001-909-PSS-1YR	456-001-909-PSS-1YR		Annual Maintenance PSS (456-001-909)	\$725	Each	10%	\$652	Other	F1
456-001-944-PSS-1YR	456-001-944-PSS-1YR		Annual Maintenance PSS (456-001-944)	\$625	Each	10%	\$562	Other	F1
456-001-989-PSS-1YR	456-001-989-PSS-1YR		Annual Maintenance PSS (456-001-989)	\$72	Each	10%	\$65	Other	F1
456-001-990-PSS-1YR	456-001-990-PSS-1YR		Annual Maintenance PSS (456-001-990)	\$800	Each	10%	\$720	Other	F1
456-001-991-PSS-1YR	456-001-991-PSS-1YR		Annual Maintenance PSS (456-001-991)	\$275	Each	10%	\$247	Other	F1
456-001-992-PSS-1YR	456-001-992-PSS-1YR		Annual Maintenance PSS (456-001-992)	\$1,175	Each	10%	\$1,057	Other	F1
456-001-993-PSS-1YR	456-001-993-PSS-1YR		Annual Maintenance PSS (456-001-993)	\$1,650	Each	10%	\$1,485	Other	F1
456-001-994-PSS-1YR	456-001-994-PSS-1YR		Annual Maintenance PSS (456-001-994)	\$1,500	Each	10%	\$1,350	Other	F1
456-001-995-PSS-1YR	456-001-995-PSS-1YR		Annual Maintenance PSS (456-001-995)	\$3,500	Each	10%	\$3,150	Other	F1
456-001-996-PSS-1YR	456-001-996-PSS-1YR		Annual Maintenance PSS (456-001-996)	\$1,650	Each	10%	\$1,485	Other	F1
456-001-997-PSS-1YR	456-001-997-PSS-1YR		Annual Maintenance PSS (456-001-997)	\$5,925	Each	10%	\$5,332	Other	F1
456-001-998-PSS-1YR	456-001-998-PSS-1YR		Annual Maintenance PSS (456-001-998)	\$1,750	Each	10%	\$1,575	Other	F1
456-001-999-PSS-1YR	456-001-999-PSS-1YR		Annual Maintenance PSS (456-001-999)	\$8,550	Each	10%	\$7,695	Other	F1
456-002-000-PSS-1YR	456-002-000-PSS-1YR		Annual Maintenance PSS (456-002-000)	\$1,950	Each	10%	\$1,755	Other	F1
456-002-001-PSS-1YR	456-002-001-PSS-1YR		Annual Maintenance PSS (456-002-001)	\$2,000	Each	10%	\$1,800	Other	F1
456-002-002-PSS-1YR	456-002-002-PSS-1YR		Annual Maintenance PSS (456-002-002)	\$2,125	Each	10%	\$1,912	Other	F1
456-002-003-PSS-1YR	456-002-003-PSS-1YR		Annual Maintenance PSS (456-002-003)	\$2,275	Each	10%	\$2,047	Other	F1
456-002-004-PSS-1YR	456-002-004-PSS-1YR		Annual Maintenance PSS (456-002-004)	\$2,375	Each	10%	\$2,137	Other	F1
456-002-005-PSS-1YR	456-002-005-PSS-1YR		Annual Maintenance PSS (456-002-005)	\$2,525	Each	10%	\$2,272	Other	F1
456-002-006-PSS-1YR	456-002-006-PSS-1YR		Annual Maintenance PSS (456-002-006)	\$2,625	Each	10%	\$2,362	Other	F1
456-002-007-PSS-1YR	456-002-007-PSS-1YR		Annual Maintenance PSS (456-002-007)	\$2,825	Each	10%	\$2,542	Other	F1
456-002-008-PSS-1YR	456-002-008-PSS-1YR		Annual Maintenance PSS (456-002-008)	\$2,925	Each	10%	\$2,632	Other	F1
456-002-009-PSS-1YR	456-002-009-PSS-1YR		Annual Maintenance PSS (456-002-009)	\$3,225	Each	10%	\$2,902	Other	F1
456-002-010-PSS-1YR	456-002-010-PSS-1YR		Annual Maintenance PSS (456-002-010)	\$3,525	Each	10%	\$3,172	Other	F1
456-002-011-PSS-1YR	456-002-011-PSS-1YR		Annual Maintenance PSS (456-002-011)	\$3,850	Each	10%	\$3,465	Other	F1
456-002-012-PSS-1YR	456-002-012-PSS-1YR		Annual Maintenance PSS (456-002-012)	\$5,175	Each	10%	\$4,657	Other	F1
456-002-013-PSS-1YR	456-002-013-PSS-1YR		Annual Maintenance PSS (456-002-013)	\$125	Each	10%	\$112	Other	F1
456-002-014-PSS-1YR	456-002-014-PSS-1YR		Annual Maintenance PSS (456-002-014)	\$1,775	Each	10%	\$1,597	Other	F1
456-002-015-PSS-1YR	456-002-015-PSS-1YR		Annual Maintenance PSS (456-002-015)	\$2,200	Each	10%	\$1,980	Other	F1
456-002-016-PSS-1YR	456-002-016-PSS-1YR		Annual Maintenance PSS (456-002-016)	\$2,700	Each	10%	\$2,430	Other	F1
456-002-017-PSS-1YR	456-002-017-PSS-1YR		Annual Maintenance PSS (456-002-017)	\$3,125	Each	10%	\$2,812	Other	F1
456-002-018-PSS-1YR	456-002-018-PSS-1YR		Annual Maintenance PSS (456-002-018)	\$3,525	Each	10%	\$3,172	Other	F1
456-002-019-PSS-1YR	456-002-019-PSS-1YR		Annual Maintenance PSS (456-002-019)	\$3,775	Each	10%	\$3,397	Other	F1
456-002-020-PSS-1YR	456-002-020-PSS-1YR		Annual Maintenance PSS (456-002-020)	\$4,525	Each	10%	\$4,072	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-002-021-PSS-1YR	456-002-021-PSS-1YR	Annual Maintenance PSS (456-002-021)		\$5,425	Each	10%	\$4,882	Other	F1
456-002-022-PSS-1YR	456-002-022-PSS-1YR	Annual Maintenance PSS (456-002-022)		\$6,525	Each	10%	\$5,872	Other	F1
456-002-023-PSS-1YR	456-002-023-PSS-1YR	Annual Maintenance PSS (456-002-023)		\$7,700	Each	10%	\$6,930	Other	F1
456-002-024-PSS-1YR	456-002-024-PSS-1YR	Annual Maintenance PSS (456-002-024)		\$8,550	Each	10%	\$7,695	Other	F1
456-002-025-PSS-1YR	456-002-025-PSS-1YR	Annual Maintenance PSS (456-002-025)		\$125	Each	10%	\$112	Other	F1
456-002-026-PSS-1YR	456-002-026-PSS-1YR	Annual Maintenance PSS (456-002-026)		\$650	Each	10%	\$585	Other	F1
456-002-027-PSS-1YR	456-002-027-PSS-1YR	Annual Maintenance PSS (456-002-027)		\$900	Each	10%	\$810	Other	F1
456-002-028-PSS-1YR	456-002-028-PSS-1YR	Annual Maintenance PSS (456-002-028)		\$1,275	Each	10%	\$1,147	Other	F1
456-002-029-PSS-1YR	456-002-029-PSS-1YR	Annual Maintenance PSS (456-002-029)		\$1,800	Each	10%	\$1,620	Other	F1
456-002-030-PSS-1YR	456-002-030-PSS-1YR	Annual Maintenance PSS (456-002-030)		\$2,075	Each	10%	\$1,867	Other	F1
456-002-031-PSS-1YR	456-002-031-PSS-1YR	Annual Maintenance PSS (456-002-031)		\$2,325	Each	10%	\$2,092	Other	F1
456-002-032-PSS-1YR	456-002-032-PSS-1YR	Annual Maintenance PSS (456-002-032)		\$2,575	Each	10%	\$2,317	Other	F1
456-002-033-PSS-1YR	456-002-033-PSS-1YR	Annual Maintenance PSS (456-002-033)		\$2,850	Each	10%	\$2,565	Other	F1
456-002-034-PSS-1YR	456-002-034-PSS-1YR	Annual Maintenance PSS (456-002-034)		\$2,875	Each	10%	\$2,587	Other	F1
456-002-035-PSS-1YR	456-002-035-PSS-1YR	Annual Maintenance PSS (456-002-035)		\$3,075	Each	10%	\$2,767	Other	F1
456-002-036-PSS-1YR	456-002-036-PSS-1YR	Annual Maintenance PSS (456-002-036)		\$3,400	Each	10%	\$3,060	Other	F1
456-002-037-PSS-1YR	456-002-037-PSS-1YR	Annual Maintenance PSS (456-002-037)		\$3,850	Each	10%	\$3,465	Other	F1
456-002-038-PSS-1YR	456-002-038-PSS-1YR	Annual Maintenance PSS (456-002-038)		\$5,125	Each	10%	\$4,612	Other	F1
456-002-039-PSS-1YR	456-002-039-PSS-1YR	Annual Maintenance PSS (456-002-039)		\$5,650	Each	10%	\$5,085	Other	F1
456-002-040-PSS-1YR	456-002-040-PSS-1YR	Annual Maintenance PSS (456-002-040)		\$6,425	Each	10%	\$5,782	Other	F1
456-002-041-PSS-1YR	456-002-041-PSS-1YR	Annual Maintenance PSS (456-002-041)		\$7,400	Each	10%	\$6,660	Other	F1
456-002-042-PSS-1YR	456-002-042-PSS-1YR	Annual Maintenance PSS (456-002-042)		\$8,000	Each	10%	\$7,200	Other	F1
456-002-043-PSS-1YR	456-002-043-PSS-1YR	Annual Maintenance PSS (456-002-043)		\$100	Each	10%	\$90	Other	F1
456-002-044-PSS-1YR	456-002-044-PSS-1YR	Annual Maintenance PSS (456-002-044)		\$275	Each	10%	\$247	Other	F1
456-002-045-PSS-1YR	456-002-045-PSS-1YR	Annual Maintenance PSS (456-002-045)		\$550	Each	10%	\$495	Other	F1
456-002-046-PSS-1YR	456-002-046-PSS-1YR	Annual Maintenance PSS (456-002-046)		\$425	Each	10%	\$382	Other	F1
456-002-047-PSS-1YR	456-002-047-PSS-1YR	Annual Maintenance PSS (456-002-047)		\$800	Each	10%	\$720	Other	F1
456-002-048-PSS-1YR	456-002-048-PSS-1YR	Annual Maintenance PSS (456-002-048)		\$575	Each	10%	\$517	Other	F1
456-002-049-PSS-1YR	456-002-049-PSS-1YR	Annual Maintenance PSS (456-002-049)		\$1,125	Each	10%	\$1,012	Other	F1
456-002-050-PSS-1YR	456-002-050-PSS-1YR	Annual Maintenance PSS (456-002-050)		\$145	Each	10%	\$130	Other	F1
456-002-051-PSS-1YR	456-002-051-PSS-1YR	Annual Maintenance PSS (456-002-051)		\$275	Each	10%	\$247	Other	F1
456-002-052-PSS-1YR	456-002-052-PSS-1YR	Annual Maintenance PSS (456-002-052)		\$475	Each	10%	\$427	Other	F1
456-002-053-PSS-1YR	456-002-053-PSS-1YR	Annual Maintenance PSS (456-002-053)		\$525	Each	10%	\$472	Other	F1
456-002-054-PSS-1YR	456-002-054-PSS-1YR	Annual Maintenance PSS (456-002-054)		\$775	Each	10%	\$697	Other	F1
456-002-055-PSS-1YR	456-002-055-PSS-1YR	Annual Maintenance PSS (456-002-055)		\$925	Each	10%	\$832	Other	F1
456-002-056-PSS-1YR	456-002-056-PSS-1YR	Annual Maintenance PSS (456-002-056)		\$975	Each	10%	\$877	Other	F1
456-002-057-PSS-1YR	456-002-057-PSS-1YR	Annual Maintenance PSS (456-002-057)		\$1,050	Each	10%	\$945	Other	F1
456-002-058-PSS-1YR	456-002-058-PSS-1YR	Annual Maintenance PSS (456-002-058)		\$1,250	Each	10%	\$1,125	Other	F1

**ALJP2020 ITB ALJP Price Listing**

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
456-002-059-PSS-1YR	456-002-059-PSS-1YR		Annual Maintenance PSS (456-002-059)	\$1,300	Each	10%	\$1,170	Other	F1	
456-002-060-PSS-1YR	456-002-060-PSS-1YR		Annual Maintenance PSS (456-002-060)	\$1,425	Each	10%	\$1,282	Other	F1	
456-002-061-PSS-1YR	456-002-061-PSS-1YR		Annual Maintenance PSS (456-002-061)	\$1,550	Each	10%	\$1,395	Other	F1	
456-002-062-PSS-1YR	456-002-062-PSS-1YR		Annual Maintenance PSS (456-002-062)	\$1,650	Each	10%	\$1,485	Other	F1	
456-002-063-PSS-1YR	456-002-063-PSS-1YR		Annual Maintenance PSS (456-002-063)	\$1,800	Each	10%	\$1,620	Other	F1	
456-002-064-PSS-1YR	456-002-064-PSS-1YR		Annual Maintenance PSS (456-002-064)	\$1,900	Each	10%	\$1,710	Other	F1	
456-002-065-PSS-1YR	456-002-065-PSS-1YR		Annual Maintenance PSS (456-002-065)	\$2,075	Each	10%	\$1,867	Other	F1	
456-002-066-PSS-1YR	456-002-066-PSS-1YR		Annual Maintenance PSS (456-002-066)	\$2,200	Each	10%	\$1,980	Other	F1	
456-002-067-PSS-1YR	456-002-067-PSS-1YR		Annual Maintenance PSS (456-002-067)	\$2,525	Each	10%	\$2,272	Other	F1	
456-002-068-PSS-1YR	456-002-068-PSS-1YR		Annual Maintenance PSS (456-002-068)	\$2,825	Each	10%	\$2,542	Other	F1	
456-002-069-PSS-1YR	456-002-069-PSS-1YR		Annual Maintenance PSS (456-002-069)	\$3,125	Each	10%	\$2,812	Other	F1	
456-002-070-PSS-1YR	456-002-070-PSS-1YR		Annual Maintenance PSS (456-002-070)	\$4,475	Each	10%	\$4,027	Other	F1	
456-002-296-PSS-1YR	456-002-296-PSS-1YR		Annual Maintenance PSS (456-002-296)	\$250	Each	10%	\$225	Other	F1	
456-002-297-PSS-1YR	456-002-297-PSS-1YR		Annual Maintenance PSS (456-002-297)	\$625	Each	10%	\$563	Other	F1	
456-002-298-PSS-1YR	456-002-298-PSS-1YR		Annual Maintenance PSS (456-002-298)	\$1,000	Each	10%	\$900	Other	F1	
456-002-304-PSS-1YR	456-002-304-PSS-1YR		Annual Maintenance PSS (456-002-304)	\$375	Each	10%	\$337	Other	F1	
456-002-326-PSS-1YR	456-002-326-PSS-1YR		Annual Maintenance PSS (456-002-326)	\$375	Each	10%	\$337	Other	F1	
456-002-328-PSS-1YR	456-002-328-PSS-1YR		Annual Maintenance PSS (456-002-328)	\$375	Each	10%	\$337	Other	F1	
456-002-471-PSS-1YR	456-002-471-PSS-1YR		Annual Maintenance PSS (456-002-471)	\$4,875	Each	10%	\$4,387	Other	F1	
456-002-472-PSS-1YR	456-002-472-PSS-1YR		Annual Maintenance PSS (456-002-472)	\$180	Each	10%	\$162	Other	F1	
456-002-474-PSS-1YR	456-002-474-PSS-1YR		Annual Maintenance PSS (456-002-474)	\$375	Each	10%	\$337	Other	F1	
456-002-475-PSS-1YR	456-002-475-PSS-1YR		Annual Maintenance PSS (456-002-475)	\$1,250	Each	10%	\$1,125	Other	F1	
456-002-476-PSS-1YR	456-002-476-PSS-1YR		Annual Maintenance PSS (456-002-476)	\$2,750	Each	10%	\$2,475	Other	F1	
456-002-477-PSS-1YR	456-002-477-PSS-1YR		Annual Maintenance PSS (456-002-477)	\$6,500	Each	10%	\$5,850	Other	F1	
456-002-478-PSS-1YR	456-002-478-PSS-1YR		Annual Maintenance PSS (456-002-478)	\$8,250	Each	10%	\$7,425	Other	F1	
456-002-479-PSS-1YR	456-002-479-PSS-1YR		Annual Maintenance PSS (456-002-479)	\$10,000	Each	10%	\$9,000	Other	F1	
456-002-790-PSS-1YR	456-002-790-PSS-1YR		Annual Maintenance PSS (456-002-790)	\$425	Each	10%	\$382	Other	F1	
456-002-791-PSS-1YR	456-002-791-PSS-1YR		Annual Maintenance PSS (456-002-791)	\$300	Each	10%	\$270	Other	F1	
456-002-792-PSS-1YR	456-002-792-PSS-1YR		Annual Maintenance PSS (456-002-792)	\$675	Each	10%	\$607	Other	F1	
456-002-793-PSS-1YR	456-002-793-PSS-1YR		Annual Maintenance PSS (456-002-793)	\$1,025	Each	10%	\$922	Other	F1	
456-002-794-PSS-1YR	456-002-794-PSS-1YR		Annual Maintenance PSS (456-002-794)	\$1,450	Each	10%	\$1,305	Other	F1	
456-002-795-PSS-1YR	456-002-795-PSS-1YR		Annual Maintenance PSS (456-002-795)	\$1,725	Each	10%	\$1,552	Other	F1	
456-002-796-PSS-1YR	456-002-796-PSS-1YR		Annual Maintenance PSS (456-002-796)	\$2,450	Each	10%	\$2,205	Other	F1	
456-002-797-PSS-1YR	456-002-797-PSS-1YR		Annual Maintenance PSS (456-002-797)	\$2,725	Each	10%	\$2,452	Other	F1	
456-002-798-PSS-1YR	456-002-798-PSS-1YR		Annual Maintenance PSS (456-002-798)	\$3,150	Each	10%	\$2,835	Other	F1	
456-002-799-PSS-1YR	456-002-799-PSS-1YR		Annual Maintenance PSS (456-002-799)	\$4,575	Each	10%	\$4,117	Other	F1	
456-002-800-PSS-1YR	456-002-800-PSS-1YR		Annual Maintenance PSS (456-002-800)	\$6,850	Each	10%	\$6,165	Other	F1	
456-002-801-PSS-1YR	456-002-801-PSS-1YR		Annual Maintenance PSS (456-002-801)	\$8,550	Each	10%	\$7,695	Other	F1	
456-002-802-PSS-1YR	456-002-802-PSS-1YR		Annual Maintenance PSS (456-002-802)	\$9,700	Each	10%	\$8,730	Other	F1	
456-002-803-PSS-1YR	456-002-803-PSS-1YR		Annual Maintenance PSS (456-002-803)	\$11,400	Each	10%	\$10,260	Other	F1	
456-002-804-PSS-1YR	456-002-804-PSS-1YR		Annual Maintenance PSS (456-002-804)	\$450	Each	10%	\$405	Other	F1	
456-002-805-PSS-1YR	456-002-805-PSS-1YR		Annual Maintenance PSS (456-002-805)	\$1,450	Each	10%	\$1,305	Other	F1	
456-002-806-PSS-1YR	456-002-806-PSS-1YR		Annual Maintenance PSS (456-002-806)	\$2,575	Each	10%	\$2,317	Other	F1	
456-002-807-PSS-1YR	456-002-807-PSS-1YR		Annual Maintenance PSS (456-002-807)	\$3,425	Each	10%	\$3,082	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
456-002-808-PSS-1YR	456-002-808-PSS-1YR		Annual Maintenance PSS (456-002-808)	\$4,275	Each	10%	\$3,847	Other	F1	
456-002-809-PSS-1YR	456-002-809-PSS-1YR		Annual Maintenance PSS (456-002-809)	\$5,150	Each	10%	\$4,635	Other	F1	
456-002-810-PSS-1YR	456-002-810-PSS-1YR		Annual Maintenance PSS (456-002-810)	\$6,000	Each	10%	\$5,400	Other	F1	
456-002-811-PSS-1YR	456-002-811-PSS-1YR		Annual Maintenance PSS (456-002-811)	\$7,150	Each	10%	\$6,435	Other	F1	
456-002-812-PSS-1YR	456-002-812-PSS-1YR		Annual Maintenance PSS (456-002-812)	\$8,275	Each	10%	\$7,447	Other	F1	
456-002-813-PSS-1YR	456-002-813-PSS-1YR		Annual Maintenance PSS (456-002-813)	\$9,425	Each	10%	\$8,482	Other	F1	
456-002-814-PSS-1YR	456-002-814-PSS-1YR		Annual Maintenance PSS (456-002-814)	\$10,575	Each	10%	\$9,517	Other	F1	
456-002-815-PSS-1YR	456-002-815-PSS-1YR		Annual Maintenance PSS (456-002-815)	\$11,700	Each	10%	\$10,530	Other	F1	
456-002-816-PSS-1YR	456-002-816-PSS-1YR		Annual Maintenance PSS (456-002-816)	\$12,825	Each	10%	\$11,542	Other	F1	
456-002-817-PSS-1YR	456-002-817-PSS-1YR		Annual Maintenance PSS (456-002-817)	\$13,950	Each	10%	\$12,555	Other	F1	
456-002-818-PSS-1YR	456-002-818-PSS-1YR		Annual Maintenance PSS (456-002-818)	\$15,100	Each	10%	\$13,590	Other	F1	
456-002-819-PSS-1YR	456-002-819-PSS-1YR		Annual Maintenance PSS (456-002-819)	\$150	Each	10%	\$135	Other	F1	
456-002-820-PSS-1YR	456-002-820-PSS-1YR		Annual Maintenance PSS (456-002-820)	\$725	Each	10%	\$652	Other	F1	
456-002-821-PSS-1YR	456-002-821-PSS-1YR		Annual Maintenance PSS (456-002-821)	\$1,025	Each	10%	\$922	Other	F1	
456-002-822-PSS-1YR	456-002-822-PSS-1YR		Annual Maintenance PSS (456-002-822)	\$1,450	Each	10%	\$1,305	Other	F1	
456-002-823-PSS-1YR	456-002-823-PSS-1YR		Annual Maintenance PSS (456-002-823)	\$2,025	Each	10%	\$1,822	Other	F1	
456-002-824-PSS-1YR	456-002-824-PSS-1YR		Annual Maintenance PSS (456-002-824)	\$2,300	Each	10%	\$2,070	Other	F1	
456-002-825-PSS-1YR	456-002-825-PSS-1YR		Annual Maintenance PSS (456-002-825)	\$2,575	Each	10%	\$2,317	Other	F1	
456-002-826-PSS-1YR	456-002-826-PSS-1YR		Annual Maintenance PSS (456-002-826)	\$2,875	Each	10%	\$2,587	Other	F1	
456-002-827-PSS-1YR	456-002-827-PSS-1YR		Annual Maintenance PSS (456-002-827)	\$3,425	Each	10%	\$3,082	Other	F1	
456-002-828-PSS-1YR	456-002-828-PSS-1YR		Annual Maintenance PSS (456-002-828)	\$4,275	Each	10%	\$3,847	Other	F1	
456-002-829-PSS-1YR	456-002-829-PSS-1YR		Annual Maintenance PSS (456-002-829)	\$5,700	Each	10%	\$5,130	Other	F1	
456-002-830-PSS-1YR	456-002-830-PSS-1YR		Annual Maintenance PSS (456-002-830)	\$7,150	Each	10%	\$6,435	Other	F1	
456-002-831-PSS-1YR	456-002-831-PSS-1YR		Annual Maintenance PSS (456-002-831)	\$8,550	Each	10%	\$7,695	Other	F1	
456-002-832-PSS-1YR	456-002-832-PSS-1YR		Annual Maintenance PSS (456-002-832)	\$9,975	Each	10%	\$8,977	Other	F1	
456-002-833-PSS-1YR	456-002-833-PSS-1YR		Annual Maintenance PSS (456-002-833)	\$825	Each	10%	\$742	Other	F1	
456-002-834-PSS-1YR	456-002-834-PSS-1YR		Annual Maintenance PSS (456-002-834)	\$1,150	Each	10%	\$1,035	Other	F1	
456-002-836-PSS-1YR	456-002-836-PSS-1YR		Annual Maintenance PSS (456-002-836)	\$2,300	Each	10%	\$2,070	Other	F1	
456-002-837-PSS-1YR	456-002-837-PSS-1YR		Annual Maintenance PSS (456-002-837)	\$2,575	Each	10%	\$2,317	Other	F1	
456-002-838-PSS-1YR	456-002-838-PSS-1YR		Annual Maintenance PSS (456-002-838)	\$2,875	Each	10%	\$2,587	Other	F1	
456-002-839-PSS-1YR	456-002-839-PSS-1YR		Annual Maintenance PSS (456-002-839)	\$3,150	Each	10%	\$2,835	Other	F1	
456-002-841-PSS-1YR	456-002-841-PSS-1YR		Annual Maintenance PSS (456-002-841)	\$6,300	Each	10%	\$5,670	Other	F1	
456-002-842-PSS-1YR	456-002-842-PSS-1YR		Annual Maintenance PSS (456-002-842)	\$8,000	Each	10%	\$7,200	Other	F1	
456-002-843-PSS-1YR	456-002-843-PSS-1YR		Annual Maintenance PSS (456-002-843)	\$9,425	Each	10%	\$8,482	Other	F1	
456-002-844-PSS-1YR	456-002-844-PSS-1YR		Annual Maintenance PSS (456-002-844)	\$10,825	Each	10%	\$9,742	Other	F1	
456-002-845-PSS-1YR	456-002-845-PSS-1YR		Annual Maintenance PSS (456-002-845)	\$58	Each	10%	\$52	Other	F1	
456-002-846-PSS-1YR	456-002-846-PSS-1YR		Annual Maintenance PSS (456-002-846)	\$180	Each	10%	\$162	Other	F1	
456-002-847-PSS-1YR	456-002-847-PSS-1YR		Annual Maintenance PSS (456-002-847)	\$425	Each	10%	\$382	Other	F1	
456-002-848-PSS-1YR	456-002-848-PSS-1YR		Annual Maintenance PSS (456-002-848)	\$575	Each	10%	\$517	Other	F1	
456-002-849-PSS-1YR	456-002-849-PSS-1YR		Annual Maintenance PSS (456-002-849)	\$825	Each	10%	\$742	Other	F1	
456-002-850-PSS-1YR	456-002-850-PSS-1YR		Annual Maintenance PSS (456-002-850)	\$925	Each	10%	\$832	Other	F1	
456-002-851-PSS-1YR	456-002-851-PSS-1YR		Annual Maintenance PSS (456-002-851)	\$1,075	Each	10%	\$967	Other	F1	
456-002-852-PSS-1YR	456-002-852-PSS-1YR		Annual Maintenance PSS (456-002-852)	\$1,450	Each	10%	\$1,305	Other	F1	
456-002-853-PSS-1YR	456-002-853-PSS-1YR		Annual Maintenance PSS (456-002-853)	\$144	Each	10%	\$129	Other	F1	
456-002-855-PSS-1YR	456-002-855-PSS-1YR		Annual Maintenance PSS (456-002-855)	\$300	Each	10%	\$270	Other	F1	
456-002-856-PSS-1YR	456-002-856-PSS-1YR		Annual Maintenance PSS (456-002-856)	\$875	Each	10%	\$787	Other	F1	
456-002-857-PSS-1YR	456-002-857-PSS-1YR		Annual Maintenance PSS (456-002-857)	\$1,450	Each	10%	\$1,305	Other	F1	
456-002-859-PSS-1YR	456-002-859-PSS-1YR		Annual Maintenance PSS (456-002-859)	\$5,700	Each	10%	\$5,130	Other	F1	
456-002-860-PSS-1YR	456-002-860-PSS-1YR		Annual Maintenance PSS (456-002-860)	\$9,425	Each	10%	\$8,482	Other	F1	
456-002-861-PSS-1YR	456-002-861-PSS-1YR		Annual Maintenance PSS (456-002-861)	\$11,400	Each	10%	\$10,260	Other	F1	
456-002-862-PSS-1YR	456-002-862-PSS-1YR		Annual Maintenance PSS (456-002-862)	\$2,875	Each	10%	\$2,587	Other	F1	
456-002-863-PSS-1YR	456-002-863-PSS-1YR		Annual Maintenance PSS (456-002-863)	\$2,300	Each	10%	\$2,070	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-002-864-PSS-1YR	456-002-864-PSS-1YR		Annual Maintenance PSS (456-002-864)	\$3,150	Each	10%	\$2,835	Other	F1
456-002-867-PSS-1YR	456-002-867-PSS-1YR		Annual Maintenance PSS (456-002-867)	\$11,400	Each	10%	\$10,260	Other	F1
456-002-868-PSS-1YR	456-002-868-PSS-1YR		Annual Maintenance PSS (456-002-868)	\$2,875	Each	10%	\$2,587	Other	F1
456-002-869-PSS-1YR	456-002-869-PSS-1YR		Annual Maintenance PSS (456-002-869)	\$2,300	Each	10%	\$2,070	Other	F1
456-002-870-PSS-1YR	456-002-870-PSS-1YR		Annual Maintenance PSS (456-002-870)	\$3,150	Each	10%	\$2,835	Other	F1
456-002-871-PSS-1YR	456-002-871-PSS-1YR		Annual Maintenance PSS (456-002-871)	\$7,425	Each	10%	\$6,682	Other	F1
456-002-873-PSS-1YR	456-002-873-PSS-1YR		Annual Maintenance PSS (456-002-873)	\$11,400	Each	10%	\$10,260	Other	F1
456-002-877-PSS-1YR	456-002-877-PSS-1YR		Annual Maintenance PSS (456-002-877)	\$5,150	Each	10%	\$4,635	Other	F1
456-002-878-PSS-1YR	456-002-878-PSS-1YR		Annual Maintenance PSS (456-002-878)	\$8,550	Each	10%	\$7,695	Other	F1
456-002-879-PSS-1YR	456-002-879-PSS-1YR		Annual Maintenance PSS (456-002-879)	\$9,975	Each	10%	\$8,977	Other	F1
456-002-881-PSS-1YR	456-002-881-PSS-1YR		Annual Maintenance PSS (456-002-881)	\$2,875	Each	10%	\$2,587	Other	F1
456-002-882-PSS-1YR	456-002-882-PSS-1YR		Annual Maintenance PSS (456-002-882)	\$15,525	Each	10%	\$13,972	Other	F1
456-002-883-PSS-1YR	456-002-883-PSS-1YR		Annual Maintenance PSS (456-002-883)	\$29,025	Each	10%	\$26,123	Other	F1
456-002-884-PSS-1YR	456-002-884-PSS-1YR		Annual Maintenance PSS (456-002-884)	\$41,625	Each	10%	\$37,463	Other	F1
456-002-885-PSS-1YR	456-002-885-PSS-1YR		Annual Maintenance PSS (456-002-885)	\$51,750	Each	10%	\$46,575	Other	F1
456-002-886-PSS-1YR	456-002-886-PSS-1YR		Annual Maintenance PSS (456-002-886)	\$58,500	Each	10%	\$52,650	Other	F1
456-002-887-PSS-1YR	456-002-887-PSS-1YR		Annual Maintenance PSS (456-002-887)	\$65,250	Each	10%	\$58,725	Other	F1
456-002-888-PSS-1YR	456-002-888-PSS-1YR		Annual Maintenance PSS (456-002-888)	\$72,000	Each	10%	\$64,800	Other	F1
456-002-889-PSS-1YR	456-002-889-PSS-1YR		Annual Maintenance PSS (456-002-889)	\$90,000	Each	10%	\$81,000	Other	F1
456-002-892-PSS-1YR	456-002-892-PSS-1YR		Annual Maintenance PSS (456-002-892)	\$675	Each	10%	\$607	Other	F1
456-002-893-PSS-1YR	456-002-893-PSS-1YR		Annual Maintenance PSS (456-002-893)	\$1,125	Each	10%	\$1,012	Other	F1
456-002-894-PSS-1YR	456-002-894-PSS-1YR		Annual Maintenance PSS (456-002-894)	\$2,025	Each	10%	\$1,822	Other	F1
456-002-895-PSS-1YR	456-002-895-PSS-1YR		Annual Maintenance PSS (456-002-895)	\$4,500	Each	10%	\$4,050	Other	F1
456-002-896-PSS-1YR	456-002-896-PSS-1YR		Annual Maintenance PSS (456-002-896)	\$8,100	Each	10%	\$7,290	Other	F1
456-002-897-PSS-1YR	456-002-897-PSS-1YR		Annual Maintenance PSS (456-002-897)	\$10,200	Each	10%	\$9,180	Other	F1
456-002-898-PSS-1YR	456-002-898-PSS-1YR		Annual Maintenance PSS (456-002-898)	\$11,400	Each	10%	\$10,260	Other	F1
456-002-899-PSS-1YR	456-002-899-PSS-1YR		Annual Maintenance PSS (456-002-899)	\$12,475	Each	10%	\$11,227	Other	F1
456-002-900-PSS-1YR	456-002-900-PSS-1YR		Annual Maintenance PSS (456-002-900)	\$13,625	Each	10%	\$12,262	Other	F1
456-002-901-PSS-1YR	456-002-901-PSS-1YR		Annual Maintenance PSS (456-002-901)	\$21,275	Each	10%	\$19,147	Other	F1
456-002-904-PSS-1YR	456-002-904-PSS-1YR		Annual Maintenance PSS (456-002-904)	\$30,400	Each	10%	\$27,360	Other	F1
456-002-905-PSS-1YR	456-002-905-PSS-1YR		Annual Maintenance PSS (456-002-905)	\$35,725	Each	10%	\$32,152	Other	F1
456-002-906-PSS-1YR	456-002-906-PSS-1YR		Annual Maintenance PSS (456-002-906)	\$39,700	Each	10%	\$35,730	Other	F1
456-002-907-PSS-1YR	456-002-907-PSS-1YR		Annual Maintenance PSS (456-002-907)	\$46,775	Each	10%	\$42,097	Other	F1
456-002-908-PSS-1YR	456-002-908-PSS-1YR		Annual Maintenance PSS (456-002-908)	\$49,625	Each	10%	\$44,662	Other	F1
456-002-909-PSS-1YR	456-002-909-PSS-1YR		Annual Maintenance PSS (456-002-909)	\$52,450	Each	10%	\$47,205	Other	F1
456-002-910-PSS-1YR	456-002-910-PSS-1YR		Annual Maintenance PSS (456-002-910)	\$56,700	Each	10%	\$51,030	Other	F1
456-002-911-PSS-1YR	456-002-911-PSS-1YR		Annual Maintenance PSS (456-002-911)	\$1,425	Each	10%	\$1,282	Other	F1
456-002-913-PSS-1YR	456-002-913-PSS-1YR		Annual Maintenance PSS (456-002-913)	\$725	Each	10%	\$652	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-003-040-PSS-1YR	456-003-040-PSS-1YR		Annual Maintenance PSS (456-003-040)	\$275	Each	10%	\$247	Other	F1
456-003-041-PSS-1YR	456-003-041-PSS-1YR		Annual Maintenance PSS (456-003-041)	\$675	Each	10%	\$607	Other	F1
456-003-042-PSS-1YR	456-003-042-PSS-1YR		Annual Maintenance PSS (456-003-042)	\$900	Each	10%	\$810	Other	F1
456-003-043-PSS-1YR	456-003-043-PSS-1YR		Annual Maintenance PSS (456-003-043)	\$1,300	Each	10%	\$1,170	Other	F1
456-003-044-PSS-1YR	456-003-044-PSS-1YR		Annual Maintenance PSS (456-003-044)	\$1,450	Each	10%	\$1,305	Other	F1
456-003-045-PSS-1YR	456-003-045-PSS-1YR		Annual Maintenance PSS (456-003-045)	\$1,550	Each	10%	\$1,395	Other	F1
456-003-046-PSS-1YR	456-003-046-PSS-1YR		Annual Maintenance PSS (456-003-046)	\$2,175	Each	10%	\$1,957	Other	F1
456-003-047-PSS-1YR	456-003-047-PSS-1YR		Annual Maintenance PSS (456-003-047)	\$2,425	Each	10%	\$2,182	Other	F1
456-003-050-PSS-1YR	456-003-050-PSS-1YR		Annual Maintenance PSS (456-003-050)	\$3,150	Each	10%	\$2,835	Other	F1
456-003-053-PSS-1YR	456-003-053-PSS-1YR		Annual Maintenance PSS (456-003-053)	\$6,850	Each	10%	\$6,165	Other	F1
456-003-054-PSS-1YR	456-003-054-PSS-1YR		Annual Maintenance PSS (456-003-054)	\$7,700	Each	10%	\$6,930	Other	F1
456-003-055-PSS-1YR	456-003-055-PSS-1YR		Annual Maintenance PSS (456-003-055)	\$8,750	Each	10%	\$7,875	Other	F1
456-003-056-PSS-1YR	456-003-056-PSS-1YR		Annual Maintenance PSS (456-003-056)	\$9,700	Each	10%	\$8,730	Other	F1
456-003-057-PSS-1YR	456-003-057-PSS-1YR		Annual Maintenance PSS (456-003-057)	\$10,275	Each	10%	\$9,247	Other	F1
456-003-077-PSS-1YR	456-003-077-PSS-1YR		Annual Maintenance PSS (456-003-077)	\$725	Each	10%	\$652	Other	F1
456-003-098-PSS-1YR	456-003-098-PSS-1YR		Annual Maintenance PSS (456-003-098)	\$75	Each	10%	\$67	Other	F1
456-003-099-PSS-1YR	456-003-099-PSS-1YR		Annual Maintenance PSS (456-003-099)	\$800	Each	10%	\$720	Other	F1
456-003-100-PSS-1YR	456-003-100-PSS-1YR		Annual Maintenance PSS (456-003-100)	\$275	Each	10%	\$247	Other	F1
456-003-101-PSS-1YR	456-003-101-PSS-1YR		Annual Maintenance PSS (456-003-101)	\$1,175	Each	10%	\$1,057	Other	F1
456-003-102-PSS-1YR	456-003-102-PSS-1YR		Annual Maintenance PSS (456-003-102)	\$1,650	Each	10%	\$1,485	Other	F1
456-003-103-PSS-1YR	456-003-103-PSS-1YR		Annual Maintenance PSS (456-003-103)	\$1,500	Each	10%	\$1,350	Other	F1
456-003-104-PSS-1YR	456-003-104-PSS-1YR		Annual Maintenance PSS (456-003-104)	\$3,500	Each	10%	\$3,150	Other	F1
456-003-105-PSS-1YR	456-003-105-PSS-1YR		Annual Maintenance PSS (456-003-105)	\$1,650	Each	10%	\$1,485	Other	F1
456-003-106-PSS-1YR	456-003-106-PSS-1YR		Annual Maintenance PSS (456-003-106)	\$5,925	Each	10%	\$5,332	Other	F1
456-003-107-PSS-1YR	456-003-107-PSS-1YR		Annual Maintenance PSS (456-003-107)	\$1,750	Each	10%	\$1,575	Other	F1
456-003-108-PSS-1YR	456-003-108-PSS-1YR		Annual Maintenance PSS (456-003-108)	\$8,550	Each	10%	\$7,695	Other	F1
456-003-109-PSS-1YR	456-003-109-PSS-1YR		Annual Maintenance PSS (456-003-109)	\$1,950	Each	10%	\$1,755	Other	F1
456-003-110-PSS-1YR	456-003-110-PSS-1YR		Annual Maintenance PSS (456-003-110)	\$2,000	Each	10%	\$1,800	Other	F1
456-003-111-PSS-1YR	456-003-111-PSS-1YR		Annual Maintenance PSS (456-003-111)	\$2,150	Each	10%	\$1,935	Other	F1
456-003-112-PSS-1YR	456-003-112-PSS-1YR		Annual Maintenance PSS (456-003-112)	\$2,250	Each	10%	\$2,025	Other	F1
456-003-113-PSS-1YR	456-003-113-PSS-1YR		Annual Maintenance PSS (456-003-113)	\$2,375	Each	10%	\$2,137	Other	F1
456-003-114-PSS-1YR	456-003-114-PSS-1YR		Annual Maintenance PSS (456-003-114)	\$2,550	Each	10%	\$2,295	Other	F1
456-003-115-PSS-1YR	456-003-115-PSS-1YR		Annual Maintenance PSS (456-003-115)	\$2,625	Each	10%	\$2,362	Other	F1
456-003-116-PSS-1YR	456-003-116-PSS-1YR		Annual Maintenance PSS (456-003-116)	\$2,775	Each	10%	\$2,497	Other	F1
456-003-117-PSS-1YR	456-003-117-PSS-1YR		Annual Maintenance PSS (456-003-117)	\$2,925	Each	10%	\$2,632	Other	F1
456-003-118-PSS-1YR	456-003-118-PSS-1YR		Annual Maintenance PSS (456-003-118)	\$3,225	Each	10%	\$2,902	Other	F1
456-003-119-PSS-1YR	456-003-119-PSS-1YR		Annual Maintenance PSS (456-003-119)	\$3,525	Each	10%	\$3,172	Other	F1
456-003-120-PSS-1YR	456-003-120-PSS-1YR		Annual Maintenance PSS (456-003-120)	\$3,850	Each	10%	\$3,465	Other	F1
456-003-121-PSS-1YR	456-003-121-PSS-1YR		Annual Maintenance PSS (456-003-121)	\$5,175	Each	10%	\$4,657	Other	F1
456-003-122-PSS-1YR	456-003-122-PSS-1YR		Annual Maintenance PSS (456-003-122)	\$125	Each	10%	\$112	Other	F1
456-003-123-PSS-1YR	456-003-123-PSS-1YR		Annual Maintenance PSS (456-003-123)	\$1,775	Each	10%	\$1,597	Other	F1
456-003-124-PSS-1YR	456-003-124-PSS-1YR		Annual Maintenance PSS (456-003-124)	\$2,200	Each	10%	\$1,980	Other	F1
456-003-125-PSS-1YR	456-003-125-PSS-1YR		Annual Maintenance PSS (456-003-125)	\$2,700	Each	10%	\$2,430	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-003-126-PSS-1YR	456-003-126-PSS-1YR		Annual Maintenance PSS (456-003-126)	\$3,125	Each	10%	\$2,812	Other	F1
456-003-128-PSS-1YR	456-003-128-PSS-1YR		Annual Maintenance PSS (456-003-128)	\$3,750	Each	10%	\$3,375	Other	F1
456-003-129-PSS-1YR	456-003-129-PSS-1YR		Annual Maintenance PSS (456-003-129)	\$4,500	Each	10%	\$4,050	Other	F1
456-003-132-PSS-1YR	456-003-132-PSS-1YR		Annual Maintenance PSS (456-003-132)	\$7,700	Each	10%	\$6,930	Other	F1
456-003-133-PSS-1YR	456-003-133-PSS-1YR		Annual Maintenance PSS (456-003-133)	\$8,550	Each	10%	\$7,695	Other	F1
456-003-134-PSS-1YR	456-003-134-PSS-1YR		Annual Maintenance PSS (456-003-134)	\$125	Each	10%	\$112	Other	F1
456-003-135-PSS-1YR	456-003-135-PSS-1YR		Annual Maintenance PSS (456-003-135)	\$650	Each	10%	\$585	Other	F1
456-003-136-PSS-1YR	456-003-136-PSS-1YR		Annual Maintenance PSS (456-003-136)	\$900	Each	10%	\$810	Other	F1
456-003-137-PSS-1YR	456-003-137-PSS-1YR		Annual Maintenance PSS (456-003-137)	\$1,250	Each	10%	\$1,125	Other	F1
456-003-138-PSS-1YR	456-003-138-PSS-1YR		Annual Maintenance PSS (456-003-138)	\$1,800	Each	10%	\$1,620	Other	F1
456-003-139-PSS-1YR	456-003-139-PSS-1YR		Annual Maintenance PSS (456-003-139)	\$2,050	Each	10%	\$1,845	Other	F1
456-003-140-PSS-1YR	456-003-140-PSS-1YR		Annual Maintenance PSS (456-003-140)	\$2,300	Each	10%	\$2,070	Other	F1
456-003-141-PSS-1YR	456-003-141-PSS-1YR		Annual Maintenance PSS (456-003-141)	\$2,550	Each	10%	\$2,295	Other	F1
456-003-143-PSS-1YR	456-003-143-PSS-1YR		Annual Maintenance PSS (456-003-143)	\$2,875	Each	10%	\$2,587	Other	F1
456-003-144-PSS-1YR	456-003-144-PSS-1YR		Annual Maintenance PSS (456-003-144)	\$3,100	Each	10%	\$2,790	Other	F1
456-003-145-PSS-1YR	456-003-145-PSS-1YR		Annual Maintenance PSS (456-003-145)	\$3,400	Each	10%	\$3,060	Other	F1
456-003-146-PSS-1YR	456-003-146-PSS-1YR		Annual Maintenance PSS (456-003-146)	\$3,850	Each	10%	\$3,465	Other	F1
456-003-148-PSS-1YR	456-003-148-PSS-1YR		Annual Maintenance PSS (456-003-148)	\$5,650	Each	10%	\$5,085	Other	F1
456-003-149-PSS-1YR	456-003-149-PSS-1YR		Annual Maintenance PSS (456-003-149)	\$6,425	Each	10%	\$5,782	Other	F1
456-003-150-PSS-1YR	456-003-150-PSS-1YR		Annual Maintenance PSS (456-003-150)	\$7,400	Each	10%	\$6,660	Other	F1
456-003-151-PSS-1YR	456-003-151-PSS-1YR		Annual Maintenance PSS (456-003-151)	\$8,000	Each	10%	\$7,200	Other	F1
456-003-153-PSS-1YR	456-003-153-PSS-1YR		Annual Maintenance PSS (456-003-153)	\$250	Each	10%	\$225	Other	F1
456-003-154-PSS-1YR	456-003-154-PSS-1YR		Annual Maintenance PSS (456-003-154)	\$550	Each	10%	\$495	Other	F1
456-003-155-PSS-1YR	456-003-155-PSS-1YR		Annual Maintenance PSS (456-003-155)	\$425	Each	10%	\$382	Other	F1
456-003-156-PSS-1YR	456-003-156-PSS-1YR		Annual Maintenance PSS (456-003-156)	\$800	Each	10%	\$720	Other	F1
456-003-157-PSS-1YR	456-003-157-PSS-1YR		Annual Maintenance PSS (456-003-157)	\$575	Each	10%	\$517	Other	F1
456-003-158-PSS-1YR	456-003-158-PSS-1YR		Annual Maintenance PSS (456-003-158)	\$1,125	Each	10%	\$1,012	Other	F1
456-003-159-PSS-1YR	456-003-159-PSS-1YR		Annual Maintenance PSS (456-003-159)	\$150	Each	10%	\$135	Other	F1
456-003-160-PSS-1YR	456-003-160-PSS-1YR		Annual Maintenance PSS (456-003-160)	\$300	Each	10%	\$270	Other	F1
456-003-162-PSS-1YR	456-003-162-PSS-1YR		Annual Maintenance PSS (456-003-162)	\$525	Each	10%	\$472	Other	F1
456-003-163-PSS-1YR	456-003-163-PSS-1YR		Annual Maintenance PSS (456-003-163)	\$775	Each	10%	\$697	Other	F1
456-003-164-PSS-1YR	456-003-164-PSS-1YR		Annual Maintenance PSS (456-003-164)	\$925	Each	10%	\$832	Other	F1
456-003-165-PSS-1YR	456-003-165-PSS-1YR		Annual Maintenance PSS (456-003-165)	\$975	Each	10%	\$877	Other	F1
456-003-167-PSS-1YR	456-003-167-PSS-1YR		Annual Maintenance PSS (456-003-167)	\$1,250	Each	10%	\$1,125	Other	F1
456-003-168-PSS-1YR	456-003-168-PSS-1YR		Annual Maintenance PSS (456-003-168)	\$1,300	Each	10%	\$1,170	Other	F1
456-003-169-PSS-1YR	456-003-169-PSS-1YR		Annual Maintenance PSS (456-003-169)	\$1,425	Each	10%	\$1,282	Other	F1
456-003-170-PSS-1YR	456-003-170-PSS-1YR		Annual Maintenance PSS (456-003-170)	\$1,550	Each	10%	\$1,395	Other	F1
456-003-171-PSS-1YR	456-003-171-PSS-1YR		Annual Maintenance PSS (456-003-171)	\$1,675	Each	10%	\$1,507	Other	F1
456-003-172-PSS-1YR	456-003-172-PSS-1YR		Annual Maintenance PSS (456-003-172)	\$1,825	Each	10%	\$1,642	Other	F1
456-003-173-PSS-1YR	456-003-173-PSS-1YR		Annual Maintenance PSS (456-003-173)	\$1,900	Each	10%	\$1,710	Other	F1
456-003-174-PSS-1YR	456-003-174-PSS-1YR		Annual Maintenance PSS (456-003-174)	\$2,075	Each	10%	\$1,867	Other	F1
456-003-175-PSS-1YR	456-003-175-PSS-1YR		Annual Maintenance PSS (456-003-175)	\$2,225	Each	10%	\$2,002	Other	F1
456-003-176-PSS-1YR	456-003-176-PSS-1YR		Annual Maintenance PSS (456-003-176)	\$2,525	Each	10%	\$2,272	Other	F1
456-003-177-PSS-1YR	456-003-177-PSS-1YR		Annual Maintenance PSS (456-003-177)	\$2,825	Each	10%	\$2,542	Other	F1
456-003-178-PSS-1YR	456-003-178-PSS-1YR		Annual Maintenance PSS (456-003-178)	\$3,150	Each	10%	\$2,835	Other	F1
456-003-179-PSS-1YR	456-003-179-PSS-1YR		Annual Maintenance PSS (456-003-179)	\$4,475	Each	10%	\$4,027	Other	F1
456-003-393-PSS-1YR	456-003-393-PSS-1YR		Annual Maintenance PSS (456-003-393)	\$4,875	Each	10%	\$4,387	Other	F1
456-003-522-PSS-1YR	456-003-522-PSS-1YR		Annual Maintenance PSS (456-003-522)	\$257	Each	10%	\$231	Other	F1
456-003-523-PSS-1YR	456-003-523-PSS-1YR		Annual Maintenance PSS (456-003-523)	\$5	Each	10%	\$5	Other	F1
456-003-525-PSS-1YR	456-003-525-PSS-1YR		Annual Maintenance PSS (456-003-525)	\$43	Each	10%	\$38	Other	F1
456-003-544-PSS-1YR	456-003-544-PSS-1YR		Annual Maintenance PSS (456-003-544)	\$23	Each	10%	\$20	Other	F1
456-003-545-PSS-1YR	456-003-545-PSS-1YR		Annual Maintenance PSS (456-003-545)	\$11	Each	10%	\$10	Other	F1
456-003-546-PSS-1YR	456-003-546-PSS-1YR		Annual Maintenance PSS (456-003-546)	\$10	Each	10%	\$9	Other	F1
456-003-547-PSS-1YR	456-003-547-PSS-1YR		Annual Maintenance PSS (456-003-547)	\$9	Each	10%	\$8	Other	F1
456-003-548-PSS-1YR	456-003-548-PSS-1YR		Annual Maintenance PSS (456-003-548)	\$43	Each	10%	\$38	Other	F1
456-003-559-PSS-1YR	456-003-559-PSS-1YR		Annual Maintenance PSS (456-003-559)	\$475	Each	10%	\$427	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-003-646-PSS-1YR	456-003-646-PSS-1YR		Annual Maintenance PSS (456-003-646)	\$5,700	Each	10%	\$5,130	Other	F1
456-004-481-PSS-1YR	456-004-481-PSS-1YR		Annual Maintenance PSS (456-004-481)	\$9,425	Each	10%	\$8,482	Other	F1
456-004-483-PSS-1YR	456-004-483-PSS-1YR		Annual Maintenance PSS (456-004-483)	\$58	Each	10%	\$52	Other	F1
456-004-484-PSS-1YR	456-004-484-PSS-1YR		Annual Maintenance PSS (456-004-484)	\$180	Each	10%	\$162	Other	F1
456-004-485-PSS-1YR	456-004-485-PSS-1YR		Annual Maintenance PSS (456-004-485)	\$425	Each	10%	\$382	Other	F1
456-004-486-PSS-1YR	456-004-486-PSS-1YR		Annual Maintenance PSS (456-004-486)	\$575	Each	10%	\$517	Other	F1
456-004-487-PSS-1YR	456-004-487-PSS-1YR		Annual Maintenance PSS (456-004-487)	\$825	Each	10%	\$742	Other	F1
456-004-488-PSS-1YR	456-004-488-PSS-1YR		Annual Maintenance PSS (456-004-488)	\$925	Each	10%	\$832	Other	F1
456-004-489-PSS-1YR	456-004-489-PSS-1YR		Annual Maintenance PSS (456-004-489)	\$1,075	Each	10%	\$967	Other	F1
456-004-490-PSS-1YR	456-004-490-PSS-1YR		Annual Maintenance PSS (456-004-490)	\$1,450	Each	10%	\$1,305	Other	F1
456-004-491-PSS-1YR	456-004-491-PSS-1YR		Annual Maintenance PSS (456-004-491)	\$144	Each	10%	\$129	Other	F1
456-004-492-PSS-1YR	456-004-492-PSS-1YR		Annual Maintenance PSS (456-004-492)	\$725	Each	10%	\$652	Other	F1
456-004-493-PSS-1YR	456-004-493-PSS-1YR		Annual Maintenance PSS (456-004-493)	\$300	Each	10%	\$270	Other	F1
456-004-494-PSS-1YR	456-004-494-PSS-1YR		Annual Maintenance PSS (456-004-494)	\$875	Each	10%	\$787	Other	F1
456-004-495-PSS-1YR	456-004-495-PSS-1YR		Annual Maintenance PSS (456-004-495)	\$1,450	Each	10%	\$1,305	Other	F1
456-004-496-PSS-1YR	456-004-496-PSS-1YR		Annual Maintenance PSS (456-004-496)	\$2,650	Each	10%	\$2,385	Other	F1
456-004-498-PSS-1YR	456-004-498-PSS-1YR		Annual Maintenance PSS (456-004-498)	\$9,425	Each	10%	\$8,482	Other	F1
456-004-499-PSS-1YR	456-004-499-PSS-1YR		Annual Maintenance PSS (456-004-499)	\$11,400	Each	10%	\$10,260	Other	F1
456-004-500-PSS-1YR	456-004-500-PSS-1YR		Annual Maintenance PSS (456-004-500)	\$2,875	Each	10%	\$2,587	Other	F1
456-004-501-PSS-1YR	456-004-501-PSS-1YR		Annual Maintenance PSS (456-004-501)	\$2,300	Each	10%	\$2,070	Other	F1
456-004-503-PSS-1YR	456-004-503-PSS-1YR		Annual Maintenance PSS (456-004-503)	\$7,425	Each	10%	\$6,682	Other	F1
456-004-504-PSS-1YR	456-004-504-PSS-1YR		Annual Maintenance PSS (456-004-504)	\$9,425	Each	10%	\$8,482	Other	F1
456-004-505-PSS-1YR	456-004-505-PSS-1YR		Annual Maintenance PSS (456-004-505)	\$11,400	Each	10%	\$10,260	Other	F1
456-004-507-PSS-1YR	456-004-507-PSS-1YR		Annual Maintenance PSS (456-004-507)	\$2,300	Each	10%	\$2,070	Other	F1
456-004-508-PSS-1YR	456-004-508-PSS-1YR		Annual Maintenance PSS (456-004-508)	\$3,150	Each	10%	\$2,835	Other	F1
456-004-509-PSS-1YR	456-004-509-PSS-1YR		Annual Maintenance PSS (456-004-509)	\$7,425	Each	10%	\$6,682	Other	F1
456-004-510-PSS-1YR	456-004-510-PSS-1YR		Annual Maintenance PSS (456-004-510)	\$9,425	Each	10%	\$8,482	Other	F1
456-004-511-PSS-1YR	456-004-511-PSS-1YR		Annual Maintenance PSS (456-004-511)	\$11,400	Each	10%	\$10,260	Other	F1
456-004-522-PSS-1YR	456-004-522-PSS-1YR		Annual Maintenance PSS (456-004-522)	\$5,150	Each	10%	\$4,635	Other	F1
456-004-523-PSS-1YR	456-004-523-PSS-1YR		Annual Maintenance PSS (456-004-523)	\$8,550	Each	10%	\$7,695	Other	F1
456-004-524-PSS-1YR	456-004-524-PSS-1YR		Annual Maintenance PSS (456-004-524)	\$9,975	Each	10%	\$8,977	Other	F1
456-004-525-PSS-1YR	456-004-525-PSS-1YR		Annual Maintenance PSS (456-004-525)	\$10,575	Each	10%	\$9,517	Other	F1
456-004-526-PSS-1YR	456-004-526-PSS-1YR		Annual Maintenance PSS (456-004-526)	\$2,875	Each	10%	\$2,587	Other	F1
456-004-527-PSS-1YR	456-004-527-PSS-1YR		Annual Maintenance PSS (456-004-527)	\$150	Each	10%	\$135	Other	F1
456-004-528-PSS-1YR	456-004-528-PSS-1YR		Annual Maintenance PSS (456-004-528)	\$750	Each	10%	\$675	Other	F1
456-004-529-PSS-1YR	456-004-529-PSS-1YR		Annual Maintenance PSS (456-004-529)	\$3,750	Each	10%	\$3,375	Other	F1
456-004-530-PSS-1YR	456-004-530-PSS-1YR		Annual Maintenance PSS (456-004-530)	\$500	Each	10%	\$450	Other	F1
456-004-531-PSS-1YR	456-004-531-PSS-1YR		Annual Maintenance PSS (456-004-531)	\$2,500	Each	10%	\$2,250	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-004-532-PSS-1YR	456-004-532-PSS-1YR		Annual Maintenance PSS (456-004-532)	\$12,500	Each	10%	\$11,250	Other	F1
456-004-533-PSS-1YR	456-004-533-PSS-1YR		Annual Maintenance PSS (456-004-533)	\$1,000	Each	10%	\$900	Other	F1
456-004-534-PSS-1YR	456-004-534-PSS-1YR		Annual Maintenance PSS (456-004-534)	\$5,000	Each	10%	\$4,500	Other	F1
456-004-535-PSS-1YR	456-004-535-PSS-1YR		Annual Maintenance PSS (456-004-535)	\$25,000	Each	10%	\$22,500	Other	F1
456-004-536-PSS-1YR	456-004-536-PSS-1YR		Annual Maintenance PSS (456-004-536)	\$188	Each	10%	\$169	Other	F1
456-004-537-PSS-1YR	456-004-537-PSS-1YR		Annual Maintenance PSS (456-004-537)	\$938	Each	10%	\$844	Other	F1
456-004-539-PSS-1YR	456-004-539-PSS-1YR		Annual Maintenance PSS (456-004-539)	\$625	Each	10%	\$563	Other	F1
456-004-540-PSS-1YR	456-004-540-PSS-1YR		Annual Maintenance PSS (456-004-540)	\$3,125	Each	10%	\$2,813	Other	F1
456-004-541-PSS-1YR	456-004-541-PSS-1YR		Annual Maintenance PSS (456-004-541)	\$15,625	Each	10%	\$14,063	Other	F1
456-004-542-PSS-1YR	456-004-542-PSS-1YR		Annual Maintenance PSS (456-004-542)	\$1,250	Each	10%	\$1,125	Other	F1
456-004-543-PSS-1YR	456-004-543-PSS-1YR		Annual Maintenance PSS (456-004-543)	\$6,250	Each	10%	\$5,625	Other	F1
456-004-544-PSS-1YR	456-004-544-PSS-1YR		Annual Maintenance PSS (456-004-544)	\$31,250	Each	10%	\$28,125	Other	F1
456-004-545-PSS-1YR	456-004-545-PSS-1YR		Annual Maintenance PSS (456-004-545)	\$625	Each	10%	\$563	Other	F1
456-004-546-PSS-1YR	456-004-546-PSS-1YR		Annual Maintenance PSS (456-004-546)	\$3,125	Each	10%	\$2,813	Other	F1
456-004-547-PSS-1YR	456-004-547-PSS-1YR		Annual Maintenance PSS (456-004-547)	\$15,625	Each	10%	\$14,063	Other	F1
456-004-550-PSS-1YR	456-004-550-PSS-1YR		Annual Maintenance PSS (456-004-550)	\$31,250	Each	10%	\$28,125	Other	F1
456-004-551-PSS-1YR	456-004-551-PSS-1YR		Annual Maintenance PSS (456-004-551)	\$2,250	Each	10%	\$2,025	Other	F1
456-004-552-PSS-1YR	456-004-552-PSS-1YR		Annual Maintenance PSS (456-004-552)	\$11,250	Each	10%	\$10,125	Other	F1
456-004-553-PSS-1YR	456-004-553-PSS-1YR		Annual Maintenance PSS (456-004-553)	\$56,250	Each	10%	\$50,625	Other	F1
456-004-555-PSS-1YR	456-004-555-PSS-1YR		Annual Maintenance PSS (456-004-555)	\$29,025	Each	10%	\$26,123	Other	F1
456-004-556-PSS-1YR	456-004-556-PSS-1YR		Annual Maintenance PSS (456-004-556)	\$41,625	Each	10%	\$37,463	Other	F1
456-004-557-PSS-1YR	456-004-557-PSS-1YR		Annual Maintenance PSS (456-004-557)	\$51,750	Each	10%	\$46,575	Other	F1
456-004-558-PSS-1YR	456-004-558-PSS-1YR		Annual Maintenance PSS (456-004-558)	\$58,500	Each	10%	\$52,650	Other	F1
456-004-559-PSS-1YR	456-004-559-PSS-1YR		Annual Maintenance PSS (456-004-559)	\$65,250	Each	10%	\$58,725	Other	F1
456-004-560-PSS-1YR	456-004-560-PSS-1YR		Annual Maintenance PSS (456-004-560)	\$72,000	Each	10%	\$64,800	Other	F1
456-004-561-PSS-1YR	456-004-561-PSS-1YR		Annual Maintenance PSS (456-004-561)	\$90,000	Each	10%	\$81,000	Other	F1
456-004-562-PSS-1YR	456-004-562-PSS-1YR		Annual Maintenance PSS (456-004-562)	\$100	Each	10%	\$90	Other	F1
456-004-563-PSS-1YR	456-004-563-PSS-1YR		Annual Maintenance PSS (456-004-563)	\$500	Each	10%	\$450	Other	F1
456-004-564-PSS-1YR	456-004-564-PSS-1YR		Annual Maintenance PSS (456-004-564)	\$1,250	Each	10%	\$1,125	Other	F1
456-004-565-PSS-1YR	456-004-565-PSS-1YR		Annual Maintenance PSS (456-004-565)	\$2,250	Each	10%	\$2,025	Other	F1
456-004-568-PSS-1YR	456-004-568-PSS-1YR		Annual Maintenance PSS (456-004-568)	\$650	Each	10%	\$585	Other	F1
456-004-569-PSS-1YR	456-004-569-PSS-1YR		Annual Maintenance PSS (456-004-569)	\$1,125	Each	10%	\$1,012	Other	F1
456-004-570-PSS-1YR	456-004-570-PSS-1YR		Annual Maintenance PSS (456-004-570)	\$2,025	Each	10%	\$1,822	Other	F1
456-004-571-PSS-1YR	456-004-571-PSS-1YR		Annual Maintenance PSS (456-004-571)	\$4,500	Each	10%	\$4,050	Other	F1
456-004-572-PSS-1YR	456-004-572-PSS-1YR		Annual Maintenance PSS (456-004-572)	\$8,100	Each	10%	\$7,290	Other	F1
456-004-573-PSS-1YR	456-004-573-PSS-1YR		Annual Maintenance PSS (456-004-573)	\$10,200	Each	10%	\$9,180	Other	F1
456-004-574-PSS-1YR	456-004-574-PSS-1YR		Annual Maintenance PSS (456-004-574)	\$11,500	Each	10%	\$10,350	Other	F1
456-004-575-PSS-1YR	456-004-575-PSS-1YR		Annual Maintenance PSS (456-004-575)	\$13,750	Each	10%	\$12,375	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-004-576-PSS-1YR	456-004-576-PSS-1YR	Annual Maintenance PSS (456-004-576)		\$17,500	Each	10%	\$15,750	Other	F1
456-004-577-PSS-1YR	456-004-577-PSS-1YR	Annual Maintenance PSS (456-004-577)		\$20,000	Each	10%	\$18,000	Other	F1
456-004-578-PSS-1YR	456-004-578-PSS-1YR	Annual Maintenance PSS (456-004-578)		\$25,525	Each	10%	\$22,972	Other	F1
456-004-579-PSS-1YR	456-004-579-PSS-1YR	Annual Maintenance PSS (456-004-579)		\$29,500	Each	10%	\$26,550	Other	F1
456-004-580-PSS-1YR	456-004-580-PSS-1YR	Annual Maintenance PSS (456-004-580)		\$30,400	Each	10%	\$27,360	Other	F1
456-004-581-PSS-1YR	456-004-581-PSS-1YR	Annual Maintenance PSS (456-004-581)		\$35,725	Each	10%	\$32,152	Other	F1
456-004-582-PSS-1YR	456-004-582-PSS-1YR	Annual Maintenance PSS (456-004-582)		\$39,700	Each	10%	\$35,730	Other	F1
456-004-583-PSS-1YR	456-004-583-PSS-1YR	Annual Maintenance PSS (456-004-583)		\$46,775	Each	10%	\$42,097	Other	F1
456-004-584-PSS-1YR	456-004-584-PSS-1YR	Annual Maintenance PSS (456-004-584)		\$49,625	Each	10%	\$44,662	Other	F1
456-004-585-PSS-1YR	456-004-585-PSS-1YR	Annual Maintenance PSS (456-004-585)		\$52,450	Each	10%	\$47,205	Other	F1
456-004-586-PSS-1YR	456-004-586-PSS-1YR	Annual Maintenance PSS (456-004-586)		\$56,700	Each	10%	\$51,030	Other	F1
456-004-587-PSS-1YR	456-004-587-PSS-1YR	Annual Maintenance PSS (456-004-587)		\$1,425	Each	10%	\$1,282	Other	F1
456-004-589-PSS-1YR	456-004-589-PSS-1YR	Annual Maintenance PSS (456-004-589)		\$725	Each	10%	\$652	Other	F1
456-004-591-PSS-1YR	456-004-591-PSS-1YR	Annual Maintenance PSS (456-004-591)		\$2,681	Each	10%	\$2,413	Other	F1
456-004-592-PSS-1YR	456-004-592-PSS-1YR	Annual Maintenance PSS (456-004-592)		\$4,270	Each	10%	\$3,843	Other	F1
456-004-602-PSS-1YR	456-004-602-PSS-1YR	Annual Maintenance PSS (456-004-602)		\$1,725	Each	10%	\$1,553	Other	F1
456-004-603-PSS-1YR	456-004-603-PSS-1YR	Annual Maintenance PSS (456-004-603)		\$600	Each	10%	\$540	Other	F1
456-004-606-PSS-1YR	456-004-606-PSS-1YR	Annual Maintenance PSS (456-004-606)		\$1,208	Each	10%	\$1,087	Other	F1
456-004-607-PSS-1YR	456-004-607-PSS-1YR	Annual Maintenance PSS (456-004-607)		\$2,750	Each	10%	\$2,475	Other	F1
456-004-613-PSS-1YR	456-004-613-PSS-1YR	Annual Maintenance PSS (456-004-613)		\$500	Each	10%	\$450	Other	F1
456-004-614-PSS-1YR	456-004-614-PSS-1YR	Annual Maintenance PSS (456-004-614)		\$2,225	Each	10%	\$2,003	Other	F1
456-004-615-PSS-1YR	456-004-615-PSS-1YR	Annual Maintenance PSS (456-004-615)		\$8,400	Each	10%	\$7,560	Other	F1
456-004-617-PSS-1YR	456-004-617-PSS-1YR	Annual Maintenance PSS (456-004-617)		\$500	Each	10%	\$450	Other	F1
456-004-622-PSS-1YR	456-004-622-PSS-1YR	Annual Maintenance PSS (456-004-622)		\$1,250	Each	10%	\$1,125	Other	F1
456-004-632-PSS-1YR	456-004-632-PSS-1YR	Annual Maintenance PSS (456-004-632)		\$3,625	Each	10%	\$3,263	Other	F1
456-004-633-PSS-1YR	456-004-633-PSS-1YR	Annual Maintenance PSS (456-004-633)		\$9,750	Each	10%	\$8,775	Other	F1
456-004-634-PSS-1YR	456-004-634-PSS-1YR	Annual Maintenance PSS (456-004-634)		\$2,750	Each	10%	\$2,475	Other	F1
456-004-635-PSS-1YR	456-004-635-PSS-1YR	Annual Maintenance PSS (456-004-635)		\$3,625	Each	10%	\$3,263	Other	F1
456-004-636-PSS-1YR	456-004-636-PSS-1YR	Annual Maintenance PSS (456-004-636)		\$5,120	Each	10%	\$4,608	Other	F1
456-004-638-PSS-1YR	456-004-638-PSS-1YR	Annual Maintenance PSS (456-004-638)		\$9,750	Each	10%	\$8,775	Other	F1
456-004-639-PSS-1YR	456-004-639-PSS-1YR	Annual Maintenance PSS (456-004-639)		\$5,120	Each	10%	\$4,608	Other	F1
456-004-640-PSS-1YR	456-004-640-PSS-1YR	Annual Maintenance PSS (456-004-640)		\$7,500	Each	10%	\$6,750	Other	F1
456-004-646-PSS-1YR	456-004-646-PSS-1YR	Annual Maintenance PSS (456-004-646)		\$1,344	Each	10%	\$1,210	Other	F1
456-004-659-PSS-1YR	456-004-659-PSS-1YR	Annual Maintenance PSS (456-004-659)		\$2,070	Each	10%	\$1,863	Other	F1
456-004-660-PSS-1YR	456-004-660-PSS-1YR	Annual Maintenance PSS (456-004-660)		\$575	Each	10%	\$518	Other	F1
456-004-663-PSS-1YR	456-004-663-PSS-1YR	Annual Maintenance PSS (456-004-663)		\$320	Each	10%	\$288	Other	F1
456-004-664-PSS-1YR	456-004-664-PSS-1YR	Annual Maintenance PSS (456-004-664)		\$399	Each	10%	\$359	Other	F1
456-004-665-PSS-1YR	456-004-665-PSS-1YR	Annual Maintenance PSS (456-004-665)		\$524	Each	10%	\$471	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-004-666-PSS-1YR	456-004-666-PSS-1YR	Annual Maintenance PSS (456-004-666)		\$799	Each	10%	\$719	Other	F1
456-004-671-PSS-1YR	456-004-671-PSS-1YR	Annual Maintenance PSS (456-004-671)		\$374	Each	10%	\$336	Other	F1
456-004-672-PSS-1YR	456-004-672-PSS-1YR	Annual Maintenance PSS (456-004-672)		\$1,249	Each	10%	\$1,124	Other	F1
456-004-673-PSS-1YR	456-004-673-PSS-1YR	Annual Maintenance PSS (456-004-673)		\$1,874	Each	10%	\$1,686	Other	F1
456-004-674-PSS-1YR	456-004-674-PSS-1YR	Annual Maintenance PSS (456-004-674)		\$6,749	Each	10%	\$6,074	Other	F1
456-004-676-PSS-1YR	456-004-676-PSS-1YR	Annual Maintenance PSS (456-004-676)		\$2,070	Each	10%	\$1,863	Other	F1
456-004-677-PSS-1YR	456-004-677-PSS-1YR	Annual Maintenance PSS (456-004-677)		\$1,035	Each	10%	\$932	Other	F1
456-004-678-PSS-1YR	456-004-678-PSS-1YR	Annual Maintenance PSS (456-004-678)		\$500	Each	10%	\$450	Other	F1
456-004-681-PSS-1YR	456-004-681-PSS-1YR	Annual Maintenance PSS (456-004-681)		\$250	Each	10%	\$225	Other	F1
456-004-682-PSS-1YR	456-004-682-PSS-1YR	Annual Maintenance PSS (456-004-682)		\$1,250	Each	10%	\$1,125	Other	F1
456-004-683-PSS-1YR	456-004-683-PSS-1YR	Annual Maintenance PSS (456-004-683)		\$6,250	Each	10%	\$5,625	Other	F1
456-004-684-PSS-1YR	456-004-684-PSS-1YR	Annual Maintenance PSS (456-004-684)		\$25,000	Each	10%	\$22,500	Other	F1
456-004-685-PSS-1YR	456-004-685-PSS-1YR	Annual Maintenance PSS (456-004-685)		\$625	Each	10%	\$563	Other	F1
456-004-686-PSS-1YR	456-004-686-PSS-1YR	Annual Maintenance PSS (456-004-686)		\$3,125	Each	10%	\$2,813	Other	F1
456-004-687-PSS-1YR	456-004-687-PSS-1YR	Annual Maintenance PSS (456-004-687)		\$15,625	Each	10%	\$14,063	Other	F1
456-004-688-PSS-1YR	456-004-688-PSS-1YR	Annual Maintenance PSS (456-004-688)		\$62,500	Each	10%	\$56,250	Other	F1
456-004-689-PSS-1YR	456-004-689-PSS-1YR	Annual Maintenance PSS (456-004-689)		\$749	Each	10%	\$674	Other	F1
456-004-690-PSS-1YR	456-004-690-PSS-1YR	Annual Maintenance PSS (456-004-690)		\$1,249	Each	10%	\$1,124	Other	F1
456-004-691-PSS-1YR	456-004-691-PSS-1YR	Annual Maintenance PSS (456-004-691)		\$2,999	Each	10%	\$2,699	Other	F1
456-004-692-PSS-1YR	456-004-692-PSS-1YR	Annual Maintenance PSS (456-004-692)		\$4,499	Each	10%	\$4,049	Other	F1
456-004-693-PSS-1YR	456-004-693-PSS-1YR	Annual Maintenance PSS (456-004-693)		\$320	Each	10%	\$288	Other	F1
456-004-694-PSS-1YR	456-004-694-PSS-1YR	Annual Maintenance PSS (456-004-694)		\$399	Each	10%	\$359	Other	F1
456-004-695-PSS-1YR	456-004-695-PSS-1YR	Annual Maintenance PSS (456-004-695)		\$524	Each	10%	\$471	Other	F1
456-004-696-PSS-1YR	456-004-696-PSS-1YR	Annual Maintenance PSS (456-004-696)		\$799	Each	10%	\$719	Other	F1
456-004-697-PSS-1YR	456-004-697-PSS-1YR	Annual Maintenance PSS (456-004-697)		\$320	Each	10%	\$288	Other	F1
456-004-698-PSS-1YR	456-004-698-PSS-1YR	Annual Maintenance PSS (456-004-698)		\$399	Each	10%	\$359	Other	F1
456-004-699-PSS-1YR	456-004-699-PSS-1YR	Annual Maintenance PSS (456-004-699)		\$524	Each	10%	\$471	Other	F1
456-004-700-PSS-1YR	456-004-700-PSS-1YR	Annual Maintenance PSS (456-004-700)		\$799	Each	10%	\$719	Other	F1
456-004-705-PSS-1YR	456-004-705-PSS-1YR	Annual Maintenance PSS (456-004-705)		\$320	Each	10%	\$288	Other	F1
456-004-706-PSS-1YR	456-004-706-PSS-1YR	Annual Maintenance PSS (456-004-706)		\$399	Each	10%	\$359	Other	F1
456-004-707-PSS-1YR	456-004-707-PSS-1YR	Annual Maintenance PSS (456-004-707)		\$524	Each	10%	\$471	Other	F1
456-004-708-PSS-1YR	456-004-708-PSS-1YR	Annual Maintenance PSS (456-004-708)		\$799	Each	10%	\$719	Other	F1
456-004-710-PSS-1YR	456-004-710-PSS-1YR	Annual Maintenance PSS (456-004-710)		\$320	Each	10%	\$288	Other	F1
456-004-711-PSS-1YR	456-004-711-PSS-1YR	Annual Maintenance PSS (456-004-711)		\$399	Each	10%	\$359	Other	F1
456-004-712-PSS-1YR	456-004-712-PSS-1YR	Annual Maintenance PSS (456-004-712)		\$524	Each	10%	\$471	Other	F1
456-004-713-PSS-1YR	456-004-713-PSS-1YR	Annual Maintenance PSS (456-004-713)		\$799	Each	10%	\$719	Other	F1
456-004-714-PSS-1YR	456-004-714-PSS-1YR	Annual Maintenance PSS (456-004-714)		\$345	Each	10%	\$311	Other	F1
456-004-715-PSS-1YR	456-004-715-PSS-1YR	Annual Maintenance PSS (456-004-715)		\$1,938	Each	10%	\$1,744	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-004-716-PSS-1YR	456-004-716-PSS-1YR	Annual Maintenance PSS (456-004-716)		\$1,938	Each	10%	\$1,744	Other	F1
456-004-717-PSS-1YR	456-004-717-PSS-1YR	Annual Maintenance PSS (456-004-717)		\$1,938	Each	10%	\$1,744	Other	F1
456-004-718-PSS-1YR	456-004-718-PSS-1YR	Annual Maintenance PSS (456-004-718)		\$1,938	Each	10%	\$1,744	Other	F1
456-004-720-PSS-1YR	456-004-720-PSS-1YR	Annual Maintenance PSS (456-004-720)		\$345	Each	10%	\$311	Other	F1
456-004-721-PSS-1YR	456-004-721-PSS-1YR	Annual Maintenance PSS (456-004-721)		\$1,438	Each	10%	\$1,294	Other	F1
456-004-723-PSS-1YR	456-004-723-PSS-1YR	Annual Maintenance PSS (456-004-723)		\$1,938	Each	10%	\$1,744	Other	F1
456-004-725-PSS-1YR	456-004-725-PSS-1YR	Annual Maintenance PSS (456-004-725)		\$3,875	Each	10%	\$3,488	Other	F1
456-004-726-PSS-1YR	456-004-726-PSS-1YR	Annual Maintenance PSS (456-004-726)		\$1,000	Each	10%	\$900	Other	F1
456-004-743-PSS-1YR	456-004-743-PSS-1YR	Annual Maintenance PSS (456-004-743)		\$320	Each	10%	\$288	Other	F1
456-004-744-PSS-1YR	456-004-744-PSS-1YR	Annual Maintenance PSS (456-004-744)		\$399	Each	10%	\$359	Other	F1
456-004-745-PSS-1YR	456-004-745-PSS-1YR	Annual Maintenance PSS (456-004-745)		\$524	Each	10%	\$471	Other	F1
456-004-746-PSS-1YR	456-004-746-PSS-1YR	Annual Maintenance PSS (456-004-746)		\$799	Each	10%	\$719	Other	F1
456-004-754-PSS-1YR	456-004-754-PSS-1YR	Annual Maintenance PSS (456-004-754)		\$345	Each	10%	\$311	Other	F1
456-004-755-PSS-1YR	456-004-755-PSS-1YR	Annual Maintenance PSS (456-004-755)		\$1,938	Each	10%	\$1,744	Other	F1
456-004-756-PSS-1YR	456-004-756-PSS-1YR	Annual Maintenance PSS (456-004-756)		\$1,938	Each	10%	\$1,744	Other	F1
456-004-758-PSS-1YR	456-004-758-PSS-1YR	Annual Maintenance PSS (456-004-758)		\$345	Each	10%	\$311	Other	F1
456-004-762-PSS-1YR	456-004-762-PSS-1YR	Annual Maintenance PSS (456-004-762)		\$6,625	Each	10%	\$5,963	Other	F1
456-004-763-PSS-1YR	456-004-763-PSS-1YR	Annual Maintenance PSS (456-004-763)		\$7,500	Each	10%	\$6,750	Other	F1
456-004-764-PSS-1YR	456-004-764-PSS-1YR	Annual Maintenance PSS (456-004-764)		\$8,625	Each	10%	\$7,763	Other	F1
456-004-769-PSS-1YR	456-004-769-PSS-1YR	Annual Maintenance PSS (456-004-769)		\$600	Each	10%	\$540	Other	F1
456-004-770-PSS-1YR	456-004-770-PSS-1YR	Annual Maintenance PSS (456-004-770)		\$345	Each	10%	\$311	Other	F1
456-004-811-PSS-1YR	456-004-811-PSS-1YR	Annual Maintenance PSS (456-004-811)		\$320	Each	10%	\$288	Other	F1
456-004-812-PSS-1YR	456-004-812-PSS-1YR	Annual Maintenance PSS (456-004-812)		\$399	Each	10%	\$359	Other	F1
456-004-813-PSS-1YR	456-004-813-PSS-1YR	Annual Maintenance PSS (456-004-813)		\$524	Each	10%	\$471	Other	F1
456-004-814-PSS-1YR	456-004-814-PSS-1YR	Annual Maintenance PSS (456-004-814)		\$799	Each	10%	\$719	Other	F1
456-004-821-PSS-1YR	456-004-821-PSS-1YR	Annual Maintenance PSS (456-004-821)		\$500	Each	10%	\$450	Other	F1
456-004-822-PSS-1YR	456-004-822-PSS-1YR	Annual Maintenance PSS (456-004-822)		\$5,625	Each	10%	\$5,063	Other	F1
456-004-824-PSS-1YR	456-004-824-PSS-1YR	Annual Maintenance PSS (456-004-824)		\$313	Each	10%	\$281	Other	F1
456-004-825-PSS-1YR	456-004-825-PSS-1YR	Annual Maintenance PSS (456-004-825)		\$625	Each	10%	\$563	Other	F1
456-004-826-PSS-1YR	456-004-826-PSS-1YR	Annual Maintenance PSS (456-004-826)		\$750	Each	10%	\$675	Other	F1
456-004-827-PSS-1YR	456-004-827-PSS-1YR	Annual Maintenance PSS (456-004-827)		\$1,250	Each	10%	\$1,125	Other	F1
456-004-828-PSS-1YR	456-004-828-PSS-1YR	Annual Maintenance PSS (456-004-828)		\$313	Each	10%	\$281	Other	F1
456-004-829-PSS-1YR	456-004-829-PSS-1YR	Annual Maintenance PSS (456-004-829)		\$625	Each	10%	\$563	Other	F1
456-004-945-PSS-1YR	456-004-945-PSS-1YR	Annual Maintenance PSS (456-004-945)		\$575	Each	10%	\$518	Other	F1
456-004-947-PSS-1YR	456-004-947-PSS-1YR	Annual Maintenance PSS (456-004-947)		\$288	Each	10%	\$259	Other	F1
456-004-948-PSS-1YR	456-004-948-PSS-1YR	Annual Maintenance PSS (456-004-948)		\$518	Each	10%	\$466	Other	F1
456-004-949-PSS-1YR	456-004-949-PSS-1YR	Annual Maintenance PSS (456-004-949)		\$1,725	Each	10%	\$1,553	Other	F1
456-004-951-PSS-1YR	456-004-951-PSS-1YR	Annual Maintenance PSS (456-004-951)		\$1,208	Each	10%	\$1,087	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
456-004-952-PSS-1YR	456-004-952-PSS-1YR		Annual Maintenance PSS (456-004-952)	\$2,750	Each	10%	\$2,475	Other	F1
456-004-954-PSS-1YR	456-004-954-PSS-1YR		Annual Maintenance PSS (456-004-954)	\$500	Each	10%	\$450	Other	F1
456-004-955-PSS-1YR	456-004-955-PSS-1YR		Annual Maintenance PSS (456-004-955)	\$2,225	Each	10%	\$2,003	Other	F1
456-004-956-PSS-1YR	456-004-956-PSS-1YR		Annual Maintenance PSS (456-004-956)	\$8,400	Each	10%	\$7,560	Other	F1
456-004-960-PSS-1YR	456-004-960-PSS-1YR		Annual Maintenance PSS (456-004-960)	\$250	Each	10%	\$225	Other	F1
456-004-961-PSS-1YR	456-004-961-PSS-1YR		Annual Maintenance PSS (456-004-961)	\$3,625	Each	10%	\$3,263	Other	F1
456-004-976-PSS-1YR	456-004-976-PSS-1YR		Annual Maintenance PSS (456-004-976)	\$70	Each	10%	\$63	Other	F1
456-004-977-PSS-1YR	456-004-977-PSS-1YR		Annual Maintenance PSS (456-004-977)	\$350	Each	10%	\$315	Other	F1
456-004-984-PSS-1YR	456-004-984-PSS-1YR		Annual Maintenance PSS (456-004-984)	\$575	Each	10%	\$518	Other	F1
456-004-987-PSS-1YR	456-004-987-PSS-1YR		Annual Maintenance PSS (456-004-987)	\$288	Each	10%	\$259	Other	F1
456-005-006-PSS-1YR	456-005-006-PSS-1YR		Annual Maintenance PSS (456-005-006)	\$250	Each	10%	\$225	Other	F1
456-005-031-PSS-1YR	456-005-031-PSS-1YR		Annual Maintenance PSS (456-005-031)	\$1,000	Each	10%	\$900	Other	F1
456-005-032-PSS-1YR	456-005-032-PSS-1YR		Annual Maintenance PSS (456-005-032)	\$1,181	Each	10%	\$1,063	Other	F1
456-005-033-PSS-1YR	456-005-033-PSS-1YR		Annual Maintenance PSS (456-005-033)	\$5,906	Each	10%	\$5,316	Other	F1
456-005-041-PSS-1YR	456-005-041-PSS-1YR		Annual Maintenance PSS (456-005-041)	\$236	Each	10%	\$213	Other	F1
456-005-042-PSS-1YR	456-005-042-PSS-1YR		Annual Maintenance PSS (456-005-042)	\$345	Each	10%	\$311	Other	F1
456-005-083-PSS-1YR	456-005-083-PSS-1YR		Annual Maintenance PSS (456-005-083)	\$500	Each	10%	\$450	Other	F1
456-005-085-PSS-1YR	456-005-085-PSS-1YR		Annual Maintenance PSS (456-005-085)	\$500	Each	10%	\$450	Other	F1
456-005-087-PSS-1YR	456-005-087-PSS-1YR		Annual Maintenance PSS (456-005-087)	\$500	Each	10%	\$450	Other	F1
456-005-101-PSS-1YR	456-005-101-PSS-1YR		Annual Maintenance PSS (456-005-101)	\$500	Each	10%	\$450	Other	F1
456-005-102-PSS-1YR	456-005-102-PSS-1YR		Annual Maintenance PSS (456-005-102)	\$500	Each	10%	\$450	Other	F1
456-005-123-PSS-1YR	456-005-123-PSS-1YR		Annual Maintenance PSS (456-005-123)	\$5,625	Each	10%	\$5,063	Other	F1
456-005-124-PSS-1YR	456-005-124-PSS-1YR		Annual Maintenance PSS (456-005-124)	\$1,875	Each	10%	\$1,688	Other	F1
456-005-126-PSS-1YR	456-005-126-PSS-1YR		Annual Maintenance PSS (456-005-126)	\$5,625	Each	10%	\$5,063	Other	F1
456-005-127-PSS-1YR	456-005-127-PSS-1YR		Annual Maintenance PSS (456-005-127)	\$999	Each	10%	\$899	Other	F1
456-005-128-PSS-1YR	456-005-128-PSS-1YR		Annual Maintenance PSS (456-005-128)	\$749	Each	10%	\$674	Other	F1
456-005-139-PSS-1YR	456-005-139-PSS-1YR		Annual Maintenance PSS (456-005-139)	\$1,875	Each	10%	\$1,688	Other	F1
456-005-141-PSS-1YR	456-005-141-PSS-1YR		Annual Maintenance PSS (456-005-141)	\$749	Each	10%	\$674	Other	F1
456-005-143-PSS-1YR	456-005-143-PSS-1YR		Annual Maintenance PSS (456-005-143)	\$620	Each	10%	\$558	Other	F1
456-005-147-PSS-1YR	456-005-147-PSS-1YR		Annual Maintenance PSS (456-005-147)	\$1,485	Each	10%	\$1,337	Other	F1
456-005-148-PSS-1YR	456-005-148-PSS-1YR		Annual Maintenance PSS (456-005-148)	\$2,970	Each	10%	\$2,673	Other	F1
456-005-149-PSS-1YR	456-005-149-PSS-1YR		Annual Maintenance PSS (456-005-149)	\$10,395	Each	10%	\$9,356	Other	F1
456-005-151-PSS-1YR	456-005-151-PSS-1YR		Annual Maintenance PSS (456-005-151)	\$743	Each	10%	\$668	Other	F1
456-005-189-PSS-1YR	456-005-189-PSS-1YR		Annual Maintenance PSS (456-005-189)	\$1,868	Each	10%	\$1,681	Other	F1
456-005-190-PSS-1YR	456-005-190-PSS-1YR		Annual Maintenance PSS (456-005-190)	\$2,610	Each	10%	\$2,349	Other	F1
456-005-191-PSS-1YR	456-005-191-PSS-1YR		Annual Maintenance PSS (456-005-191)	\$3,848	Each	10%	\$3,463	Other	F1
456-005-198-PSS-1YR	456-005-198-PSS-1YR		Annual Maintenance PSS (456-005-198)	\$1,485	Each	10%	\$1,337	Other	F1
456-005-199-PSS-1YR	456-005-199-PSS-1YR		Annual Maintenance PSS (456-005-199)	\$2,970	Each	10%	\$2,673	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-005-205-PSS-1YR	456-005-205-PSS-1YR		Annual Maintenance PSS (456-005-205)	\$945	Each	10%	\$851	Other	F1
456-005-209-PSS-1YR	456-005-209-PSS-1YR		Annual Maintenance PSS (456-005-209)	\$675	Each	10%	\$608	Other	F1
456-005-210-PSS-1YR	456-005-210-PSS-1YR		Annual Maintenance PSS (456-005-210)	\$1,868	Each	10%	\$1,681	Other	F1
456-005-211-PSS-1YR	456-005-211-PSS-1YR		Annual Maintenance PSS (456-005-211)	\$2,610	Each	10%	\$2,349	Other	F1
456-005-212-PSS-1YR	456-005-212-PSS-1YR		Annual Maintenance PSS (456-005-212)	\$3,848	Each	10%	\$3,463	Other	F1
456-005-213-PSS-1YR	456-005-213-PSS-1YR		Annual Maintenance PSS (456-005-213)	\$945	Each	10%	\$851	Other	F1
456-005-242-PSS-1YR	456-005-242-PSS-1YR		Annual Maintenance PSS (456-005-242)	\$675	Each	10%	\$608	Other	F1
456-005-404-PSS-1YR	456-005-404-PSS-1YR		Annual Maintenance PSS (456-005-404)	\$624	Each	10%	\$561	Other	F1
456-005-405-PSS-1YR	456-005-405-PSS-1YR		Annual Maintenance PSS (456-005-405)	\$1,124	Each	10%	\$1,011	Other	F1
456-005-406-PSS-1YR	456-005-406-PSS-1YR		Annual Maintenance PSS (456-005-406)	\$1,999	Each	10%	\$1,799	Other	F1
456-005-407-PSS-1YR	456-005-407-PSS-1YR		Annual Maintenance PSS (456-005-407)	\$4,374	Each	10%	\$3,936	Other	F1
456-005-408-PSS-1YR	456-005-408-PSS-1YR		Annual Maintenance PSS (456-005-408)	\$7,499	Each	10%	\$6,749	Other	F1
456-005-409-PSS-1YR	456-005-409-PSS-1YR		Annual Maintenance PSS (456-005-409)	\$15,874	Each	10%	\$14,286	Other	F1
456-005-410-PSS-1YR	456-005-410-PSS-1YR		Annual Maintenance PSS (456-005-410)	\$25,624	Each	10%	\$23,061	Other	F1
456-005-411-PSS-1YR	456-005-411-PSS-1YR		Annual Maintenance PSS (456-005-411)	\$43,624	Each	10%	\$39,261	Other	F1
456-005-413-PSS-1YR	456-005-413-PSS-1YR		Annual Maintenance PSS (456-005-413)	\$680	Each	10%	\$612	Other	F1
456-005-414-PSS-1YR	456-005-414-PSS-1YR		Annual Maintenance PSS (456-005-414)	\$1,300	Each	10%	\$1,170	Other	F1
456-005-415-PSS-1YR	456-005-415-PSS-1YR		Annual Maintenance PSS (456-005-415)	\$2,475	Each	10%	\$2,228	Other	F1
456-005-416-PSS-1YR	456-005-416-PSS-1YR		Annual Maintenance PSS (456-005-416)	\$668	Each	10%	\$601	Other	F1
456-005-446-PSS-1YR	456-005-446-PSS-1YR		Annual Maintenance PSS (456-005-446)	\$375	Each	10%	\$338	Other	F1
456-005-448-PSS-1YR	456-005-448-PSS-1YR		Annual Maintenance PSS (456-005-448)	\$375	Each	10%	\$338	Other	F1
456-005-453-PSS-1YR	456-005-453-PSS-1YR		Annual Maintenance PSS (456-005-453)	\$1,875	Each	10%	\$1,688	Other	F1
456-005-454-PSS-1YR	456-005-454-PSS-1YR		Annual Maintenance PSS (456-005-454)	\$9,375	Each	10%	\$8,438	Other	F1
456-005-455-PSS-1YR	456-005-455-PSS-1YR		Annual Maintenance PSS (456-005-455)	\$37,500	Each	10%	\$33,750	Other	F1
456-005-471-PSS-1YR	456-005-471-PSS-1YR		Annual Maintenance PSS (456-005-471)	\$288	Each	10%	\$259	Other	F1
456-005-472-PSS-1YR	456-005-472-PSS-1YR		Annual Maintenance PSS (456-005-472)	\$575	Each	10%	\$518	Other	F1
456-005-473-PSS-1YR	456-005-473-PSS-1YR		Annual Maintenance PSS (456-005-473)	\$1,875	Each	10%	\$1,688	Other	F1
456-005-474-PSS-1YR	456-005-474-PSS-1YR		Annual Maintenance PSS (456-005-474)	\$575	Each	10%	\$518	Other	F1
456-005-475-PSS-1YR	456-005-475-PSS-1YR		Annual Maintenance PSS (456-005-475)	\$1,875	Each	10%	\$1,688	Other	F1
456-005-476-PSS-1YR	456-005-476-PSS-1YR		Annual Maintenance PSS (456-005-476)	\$250	Each	10%	\$225	Other	F1
456-005-477-PSS-1YR	456-005-477-PSS-1YR		Annual Maintenance PSS (456-005-477)	\$250	Each	10%	\$225	Other	F1
456-005-478-PSS-1YR	456-005-478-PSS-1YR		Annual Maintenance PSS (456-005-478)	\$1,250	Each	10%	\$1,125	Other	F1
456-005-479-PSS-1YR	456-005-479-PSS-1YR		Annual Maintenance PSS (456-005-479)	\$6,250	Each	10%	\$5,625	Other	F1
456-005-480-PSS-1YR	456-005-480-PSS-1YR		Annual Maintenance PSS (456-005-480)	\$25,000	Each	10%	\$22,500	Other	F1
456-005-500-PSS-1YR	456-005-500-PSS-1YR		Annual Maintenance PSS (456-005-500)	\$414	Each	10%	\$373	Other	F1
456-005-501-PSS-1YR	456-005-501-PSS-1YR		Annual Maintenance PSS (456-005-501)	\$207	Each	10%	\$186	Other	F1
456-005-502-PSS-1YR	456-005-502-PSS-1YR		Annual Maintenance PSS (456-005-502)	\$111	Each	10%	\$100	Other	F1
456-005-503-PSS-1YR	456-005-503-PSS-1YR		Annual Maintenance PSS (456-005-503)	\$50	Each	10%	\$45	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-005-505-PSS-1YR	456-005-505-PSS-1YR	Annual Maintenance PSS (456-005-505)		\$43	Each	10%	\$39	Other	F1
456-005-506-PSS-1YR	456-005-506-PSS-1YR	Annual Maintenance PSS (456-005-506)		\$211	Each	10%	\$190	Other	F1
456-005-507-PSS-1YR	456-005-507-PSS-1YR	Annual Maintenance PSS (456-005-507)		\$106	Each	10%	\$95	Other	F1
456-005-508-PSS-1YR	456-005-508-PSS-1YR	Annual Maintenance PSS (456-005-508)		\$146	Each	10%	\$132	Other	F1
456-005-511-PSS-1YR	456-005-511-PSS-1YR	Annual Maintenance PSS (456-005-511)		\$239	Each	10%	\$215	Other	F1
456-005-512-PSS-1YR	456-005-512-PSS-1YR	Annual Maintenance PSS (456-005-512)		\$379	Each	10%	\$341	Other	F1
456-005-513-PSS-1YR	456-005-513-PSS-1YR	Annual Maintenance PSS (456-005-513)		\$126	Each	10%	\$113	Other	F1
456-005-514-PSS-1YR	456-005-514-PSS-1YR	Annual Maintenance PSS (456-005-514)		\$84	Each	10%	\$76	Other	F1
456-005-515-PSS-1YR	456-005-515-PSS-1YR	Annual Maintenance PSS (456-005-515)		\$210	Each	10%	\$189	Other	F1
456-005-516-PSS-1YR	456-005-516-PSS-1YR	Annual Maintenance PSS (456-005-516)		\$63	Each	10%	\$57	Other	F1
456-005-517-PSS-1YR	456-005-517-PSS-1YR	Annual Maintenance PSS (456-005-517)		\$42	Each	10%	\$38	Other	F1
456-005-518-PSS-1YR	456-005-518-PSS-1YR	Annual Maintenance PSS (456-005-518)		\$105	Each	10%	\$95	Other	F1
456-005-519-PSS-1YR	456-005-519-PSS-1YR	Annual Maintenance PSS (456-005-519)		\$100	Each	10%	\$90	Other	F1
456-005-520-PSS-1YR	456-005-520-PSS-1YR	Annual Maintenance PSS (456-005-520)		\$66	Each	10%	\$60	Other	F1
456-005-521-PSS-1YR	456-005-521-PSS-1YR	Annual Maintenance PSS (456-005-521)		\$166	Each	10%	\$150	Other	F1
456-005-522-PSS-1YR	456-005-522-PSS-1YR	Annual Maintenance PSS (456-005-522)		\$50	Each	10%	\$45	Other	F1
456-005-523-PSS-1YR	456-005-523-PSS-1YR	Annual Maintenance PSS (456-005-523)		\$33	Each	10%	\$30	Other	F1
456-005-524-PSS-1YR	456-005-524-PSS-1YR	Annual Maintenance PSS (456-005-524)		\$83	Each	10%	\$74	Other	F1
456-005-541-PSS-1YR	456-005-541-PSS-1YR	Annual Maintenance PSS (456-005-541)		\$206	Each	10%	\$185	Other	F1
456-005-542-PSS-1YR	456-005-542-PSS-1YR	Annual Maintenance PSS (456-005-542)		\$151	Each	10%	\$136	Other	F1
456-005-543-PSS-1YR	456-005-543-PSS-1YR	Annual Maintenance PSS (456-005-543)		\$122	Each	10%	\$110	Other	F1
456-005-544-PSS-1YR	456-005-544-PSS-1YR	Annual Maintenance PSS (456-005-544)		\$90	Each	10%	\$81	Other	F1
456-005-545-PSS-1YR	456-005-545-PSS-1YR	Annual Maintenance PSS (456-005-545)		\$70	Each	10%	\$63	Other	F1
456-005-546-PSS-1YR	456-005-546-PSS-1YR	Annual Maintenance PSS (456-005-546)		\$170	Each	10%	\$153	Other	F1
456-005-547-PSS-1YR	456-005-547-PSS-1YR	Annual Maintenance PSS (456-005-547)		\$158	Each	10%	\$142	Other	F1
456-005-548-PSS-1YR	456-005-548-PSS-1YR	Annual Maintenance PSS (456-005-548)		\$136	Each	10%	\$122	Other	F1
456-005-549-PSS-1YR	456-005-549-PSS-1YR	Annual Maintenance PSS (456-005-549)		\$106	Each	10%	\$95	Other	F1
456-005-550-PSS-1YR	456-005-550-PSS-1YR	Annual Maintenance PSS (456-005-550)		\$80	Each	10%	\$72	Other	F1
456-005-551-PSS-1YR	456-005-551-PSS-1YR	Annual Maintenance PSS (456-005-551)		\$193	Each	10%	\$174	Other	F1
456-005-552-PSS-1YR	456-005-552-PSS-1YR	Annual Maintenance PSS (456-005-552)		\$438	Each	10%	\$394	Other	F1
456-005-553-PSS-1YR	456-005-553-PSS-1YR	Annual Maintenance PSS (456-005-553)		\$412	Each	10%	\$371	Other	F1
456-005-554-PSS-1YR	456-005-554-PSS-1YR	Annual Maintenance PSS (456-005-554)		\$362	Each	10%	\$326	Other	F1
456-005-555-PSS-1YR	456-005-555-PSS-1YR	Annual Maintenance PSS (456-005-555)		\$324	Each	10%	\$292	Other	F1
456-005-556-PSS-1YR	456-005-556-PSS-1YR	Annual Maintenance PSS (456-005-556)		\$290	Each	10%	\$261	Other	F1
456-005-557-PSS-1YR	456-005-557-PSS-1YR	Annual Maintenance PSS (456-005-557)		\$256	Each	10%	\$230	Other	F1
456-005-558-PSS-1YR	456-005-558-PSS-1YR	Annual Maintenance PSS (456-005-558)		\$220	Each	10%	\$198	Other	F1
456-005-559-PSS-1YR	456-005-559-PSS-1YR	Annual Maintenance PSS (456-005-559)		\$188	Each	10%	\$169	Other	F1
456-005-560-PSS-1YR	456-005-560-PSS-1YR	Annual Maintenance PSS (456-005-560)		\$162	Each	10%	\$146	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-005-561-PSS-1YR	456-005-561-PSS-1YR	Annual Maintenance PSS (456-005-561)		\$138	Each	10%	\$124	Other	F1
456-005-562-PSS-1YR	456-005-562-PSS-1YR	Annual Maintenance PSS (456-005-562)		\$120	Each	10%	\$108	Other	F1
456-005-563-PSS-1YR	456-005-563-PSS-1YR	Annual Maintenance PSS (456-005-563)		\$438	Each	10%	\$394	Other	F1
456-005-564-PSS-1YR	456-005-564-PSS-1YR	Annual Maintenance PSS (456-005-564)		\$412	Each	10%	\$371	Other	F1
456-005-565-PSS-1YR	456-005-565-PSS-1YR	Annual Maintenance PSS (456-005-565)		\$362	Each	10%	\$326	Other	F1
456-005-566-PSS-1YR	456-005-566-PSS-1YR	Annual Maintenance PSS (456-005-566)		\$324	Each	10%	\$292	Other	F1
456-005-567-PSS-1YR	456-005-567-PSS-1YR	Annual Maintenance PSS (456-005-567)		\$290	Each	10%	\$261	Other	F1
456-005-568-PSS-1YR	456-005-568-PSS-1YR	Annual Maintenance PSS (456-005-568)		\$256	Each	10%	\$230	Other	F1
456-005-569-PSS-1YR	456-005-569-PSS-1YR	Annual Maintenance PSS (456-005-569)		\$220	Each	10%	\$198	Other	F1
456-005-570-PSS-1YR	456-005-570-PSS-1YR	Annual Maintenance PSS (456-005-570)		\$188	Each	10%	\$169	Other	F1
456-005-571-PSS-1YR	456-005-571-PSS-1YR	Annual Maintenance PSS (456-005-571)		\$162	Each	10%	\$146	Other	F1
456-005-572-PSS-1YR	456-005-572-PSS-1YR	Annual Maintenance PSS (456-005-572)		\$138	Each	10%	\$124	Other	F1
456-005-573-PSS-1YR	456-005-573-PSS-1YR	Annual Maintenance PSS (456-005-573)		\$120	Each	10%	\$108	Other	F1
456-005-574-PSS-1YR	456-005-574-PSS-1YR	Annual Maintenance PSS (456-005-574)		\$345	Each	10%	\$311	Other	F1
456-005-575-PSS-1YR	456-005-575-PSS-1YR	Annual Maintenance PSS (456-005-575)		\$326	Each	10%	\$293	Other	F1
456-005-576-PSS-1YR	456-005-576-PSS-1YR	Annual Maintenance PSS (456-005-576)		\$287	Each	10%	\$258	Other	F1
456-005-577-PSS-1YR	456-005-577-PSS-1YR	Annual Maintenance PSS (456-005-577)		\$256	Each	10%	\$230	Other	F1
456-005-578-PSS-1YR	456-005-578-PSS-1YR	Annual Maintenance PSS (456-005-578)		\$229	Each	10%	\$206	Other	F1
456-005-579-PSS-1YR	456-005-579-PSS-1YR	Annual Maintenance PSS (456-005-579)		\$202	Each	10%	\$182	Other	F1
456-005-580-PSS-1YR	456-005-580-PSS-1YR	Annual Maintenance PSS (456-005-580)		\$174	Each	10%	\$157	Other	F1
456-005-581-PSS-1YR	456-005-581-PSS-1YR	Annual Maintenance PSS (456-005-581)		\$148	Each	10%	\$133	Other	F1
456-005-582-PSS-1YR	456-005-582-PSS-1YR	Annual Maintenance PSS (456-005-582)		\$127	Each	10%	\$114	Other	F1
456-005-583-PSS-1YR	456-005-583-PSS-1YR	Annual Maintenance PSS (456-005-583)		\$109	Each	10%	\$98	Other	F1
456-005-584-PSS-1YR	456-005-584-PSS-1YR	Annual Maintenance PSS (456-005-584)		\$94	Each	10%	\$85	Other	F1
456-005-585-PSS-1YR	456-005-585-PSS-1YR	Annual Maintenance PSS (456-005-585)		\$254	Each	10%	\$229	Other	F1
456-005-586-PSS-1YR	456-005-586-PSS-1YR	Annual Maintenance PSS (456-005-586)		\$237	Each	10%	\$213	Other	F1
456-005-587-PSS-1YR	456-005-587-PSS-1YR	Annual Maintenance PSS (456-005-587)		\$210	Each	10%	\$189	Other	F1
456-005-588-PSS-1YR	456-005-588-PSS-1YR	Annual Maintenance PSS (456-005-588)		\$195	Each	10%	\$176	Other	F1
456-005-589-PSS-1YR	456-005-589-PSS-1YR	Annual Maintenance PSS (456-005-589)		\$187	Each	10%	\$168	Other	F1
456-005-590-PSS-1YR	456-005-590-PSS-1YR	Annual Maintenance PSS (456-005-590)		\$170	Each	10%	\$153	Other	F1
456-005-591-PSS-1YR	456-005-591-PSS-1YR	Annual Maintenance PSS (456-005-591)		\$149	Each	10%	\$134	Other	F1
456-005-592-PSS-1YR	456-005-592-PSS-1YR	Annual Maintenance PSS (456-005-592)		\$130	Each	10%	\$117	Other	F1
456-005-593-PSS-1YR	456-005-593-PSS-1YR	Annual Maintenance PSS (456-005-593)		\$113	Each	10%	\$102	Other	F1
456-005-594-PSS-1YR	456-005-594-PSS-1YR	Annual Maintenance PSS (456-005-594)		\$99	Each	10%	\$89	Other	F1
456-005-595-PSS-1YR	456-005-595-PSS-1YR	Annual Maintenance PSS (456-005-595)		\$86	Each	10%	\$77	Other	F1
456-005-596-PSS-1YR	456-005-596-PSS-1YR	Annual Maintenance PSS (456-005-596)		\$254	Each	10%	\$229	Other	F1
456-005-597-PSS-1YR	456-005-597-PSS-1YR	Annual Maintenance PSS (456-005-597)		\$237	Each	10%	\$213	Other	F1
456-005-598-PSS-1YR	456-005-598-PSS-1YR	Annual Maintenance PSS (456-005-598)		\$210	Each	10%	\$189	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I)(Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
456-005-599-PSS-1YR	456-005-599-PSS-1YR		Annual Maintenance PSS (456-005-599)	\$195	Each	10%	\$176	Other	F1	
456-005-600-PSS-1YR	456-005-600-PSS-1YR		Annual Maintenance PSS (456-005-600)	\$187	Each	10%	\$168	Other	F1	
456-005-601-PSS-1YR	456-005-601-PSS-1YR		Annual Maintenance PSS (456-005-601)	\$170	Each	10%	\$153	Other	F1	
456-005-602-PSS-1YR	456-005-602-PSS-1YR		Annual Maintenance PSS (456-005-602)	\$149	Each	10%	\$134	Other	F1	
456-005-603-PSS-1YR	456-005-603-PSS-1YR		Annual Maintenance PSS (456-005-603)	\$130	Each	10%	\$117	Other	F1	
456-005-604-PSS-1YR	456-005-604-PSS-1YR		Annual Maintenance PSS (456-005-604)	\$113	Each	10%	\$102	Other	F1	
456-005-605-PSS-1YR	456-005-605-PSS-1YR		Annual Maintenance PSS (456-005-605)	\$99	Each	10%	\$89	Other	F1	
456-005-606-PSS-1YR	456-005-606-PSS-1YR		Annual Maintenance PSS (456-005-606)	\$86	Each	10%	\$77	Other	F1	
456-005-607-PSS-1YR	456-005-607-PSS-1YR		Annual Maintenance PSS (456-005-607)	\$402	Each	10%	\$362	Other	F1	
456-005-608-PSS-1YR	456-005-608-PSS-1YR		Annual Maintenance PSS (456-005-608)	\$378	Each	10%	\$340	Other	F1	
456-005-609-PSS-1YR	456-005-609-PSS-1YR		Annual Maintenance PSS (456-005-609)	\$333	Each	10%	\$300	Other	F1	
456-005-610-PSS-1YR	456-005-610-PSS-1YR		Annual Maintenance PSS (456-005-610)	\$310	Each	10%	\$279	Other	F1	
456-005-611-PSS-1YR	456-005-611-PSS-1YR		Annual Maintenance PSS (456-005-611)	\$297	Each	10%	\$267	Other	F1	
456-005-612-PSS-1YR	456-005-612-PSS-1YR		Annual Maintenance PSS (456-005-612)	\$267	Each	10%	\$240	Other	F1	
456-005-613-PSS-1YR	456-005-613-PSS-1YR		Annual Maintenance PSS (456-005-613)	\$237	Each	10%	\$213	Other	F1	
456-005-614-PSS-1YR	456-005-614-PSS-1YR		Annual Maintenance PSS (456-005-614)	\$204	Each	10%	\$184	Other	F1	
456-005-615-PSS-1YR	456-005-615-PSS-1YR		Annual Maintenance PSS (456-005-615)	\$178	Each	10%	\$160	Other	F1	
456-005-616-PSS-1YR	456-005-616-PSS-1YR		Annual Maintenance PSS (456-005-616)	\$155	Each	10%	\$140	Other	F1	
456-005-618-PSS-1YR	456-005-618-PSS-1YR		Annual Maintenance PSS (456-005-618)	\$200	Each	10%	\$180	Other	F1	
456-005-619-PSS-1YR	456-005-619-PSS-1YR		Annual Maintenance PSS (456-005-619)	\$189	Each	10%	\$170	Other	F1	
456-005-620-PSS-1YR	456-005-620-PSS-1YR		Annual Maintenance PSS (456-005-620)	\$166	Each	10%	\$149	Other	F1	
456-005-621-PSS-1YR	456-005-621-PSS-1YR		Annual Maintenance PSS (456-005-621)	\$155	Each	10%	\$140	Other	F1	
456-005-622-PSS-1YR	456-005-622-PSS-1YR		Annual Maintenance PSS (456-005-622)	\$148	Each	10%	\$133	Other	F1	
456-005-623-PSS-1YR	456-005-623-PSS-1YR		Annual Maintenance PSS (456-005-623)	\$133	Each	10%	\$120	Other	F1	
456-005-624-PSS-1YR	456-005-624-PSS-1YR		Annual Maintenance PSS (456-005-624)	\$118	Each	10%	\$106	Other	F1	
456-005-625-PSS-1YR	456-005-625-PSS-1YR		Annual Maintenance PSS (456-005-625)	\$103	Each	10%	\$93	Other	F1	
456-005-626-PSS-1YR	456-005-626-PSS-1YR		Annual Maintenance PSS (456-005-626)	\$90	Each	10%	\$81	Other	F1	
456-005-627-PSS-1YR	456-005-627-PSS-1YR		Annual Maintenance PSS (456-005-627)	\$77	Each	10%	\$69	Other	F1	
456-005-628-PSS-1YR	456-005-628-PSS-1YR		Annual Maintenance PSS (456-005-628)	\$67	Each	10%	\$60	Other	F1	
456-005-700-PSS-1YR	456-005-700-PSS-1YR		Annual Maintenance PSS (456-005-700)	\$1,365	Each	10%	\$1,228	Other	F1	
456-005-731-PSS-1YR	456-005-731-PSS-1YR		Annual Maintenance PSS (456-005-731)	\$788	Each	10%	\$710	Other	F1	
456-005-732-PSS-1YR	456-005-732-PSS-1YR		Annual Maintenance PSS (456-005-732)	\$742	Each	10%	\$667	Other	F1	
456-005-733-PSS-1YR	456-005-733-PSS-1YR		Annual Maintenance PSS (456-005-733)	\$653	Each	10%	\$588	Other	F1	
456-005-734-PSS-1YR	456-005-734-PSS-1YR		Annual Maintenance PSS (456-005-734)	\$583	Each	10%	\$525	Other	F1	
456-005-735-PSS-1YR	456-005-735-PSS-1YR		Annual Maintenance PSS (456-005-735)	\$520	Each	10%	\$468	Other	F1	
456-005-736-PSS-1YR	456-005-736-PSS-1YR		Annual Maintenance PSS (456-005-736)	\$461	Each	10%	\$415	Other	F1	
456-005-737-PSS-1YR	456-005-737-PSS-1YR		Annual Maintenance PSS (456-005-737)	\$396	Each	10%	\$356	Other	F1	
456-005-738-PSS-1YR	456-005-738-PSS-1YR		Annual Maintenance PSS (456-005-738)	\$338	Each	10%	\$305	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-005-739-PSS-1YR	456-005-739-PSS-1YR		Annual Maintenance PSS (456-005-739)	\$292	Each	10%	\$262	Other	F1
456-005-740-PSS-1YR	456-005-740-PSS-1YR		Annual Maintenance PSS (456-005-740)	\$250	Each	10%	\$225	Other	F1
456-005-741-PSS-1YR	456-005-741-PSS-1YR		Annual Maintenance PSS (456-005-741)	\$214	Each	10%	\$193	Other	F1
456-005-742-PSS-1YR	456-005-742-PSS-1YR		Annual Maintenance PSS (456-005-742)	\$394	Each	10%	\$355	Other	F1
456-005-743-PSS-1YR	456-005-743-PSS-1YR		Annual Maintenance PSS (456-005-743)	\$371	Each	10%	\$334	Other	F1
456-005-744-PSS-1YR	456-005-744-PSS-1YR		Annual Maintenance PSS (456-005-744)	\$326	Each	10%	\$293	Other	F1
456-005-745-PSS-1YR	456-005-745-PSS-1YR		Annual Maintenance PSS (456-005-745)	\$292	Each	10%	\$262	Other	F1
456-005-746-PSS-1YR	456-005-746-PSS-1YR		Annual Maintenance PSS (456-005-746)	\$261	Each	10%	\$235	Other	F1
456-005-747-PSS-1YR	456-005-747-PSS-1YR		Annual Maintenance PSS (456-005-747)	\$230	Each	10%	\$207	Other	F1
456-005-748-PSS-1YR	456-005-748-PSS-1YR		Annual Maintenance PSS (456-005-748)	\$198	Each	10%	\$178	Other	F1
456-005-749-PSS-1YR	456-005-749-PSS-1YR		Annual Maintenance PSS (456-005-749)	\$169	Each	10%	\$152	Other	F1
456-005-750-PSS-1YR	456-005-750-PSS-1YR		Annual Maintenance PSS (456-005-750)	\$146	Each	10%	\$131	Other	F1
456-005-751-PSS-1YR	456-005-751-PSS-1YR		Annual Maintenance PSS (456-005-751)	\$124	Each	10%	\$112	Other	F1
456-005-752-PSS-1YR	456-005-752-PSS-1YR		Annual Maintenance PSS (456-005-752)	\$108	Each	10%	\$97	Other	F1
456-005-753-PSS-1YR	456-005-753-PSS-1YR		Annual Maintenance PSS (456-005-753)	\$516	Each	10%	\$464	Other	F1
456-005-754-PSS-1YR	456-005-754-PSS-1YR		Annual Maintenance PSS (456-005-754)	\$258	Each	10%	\$232	Other	F1
456-005-755-PSS-1YR	456-005-755-PSS-1YR		Annual Maintenance PSS (456-005-755)	\$516	Each	10%	\$464	Other	F1
456-005-756-PSS-1YR	456-005-756-PSS-1YR		Annual Maintenance PSS (456-005-756)	\$258	Each	10%	\$232	Other	F1
456-005-757-PSS-1YR	456-005-757-PSS-1YR		Annual Maintenance PSS (456-005-757)	\$48,031	Each	10%	\$43,228	Other	F1
456-005-758-PSS-1YR	456-005-758-PSS-1YR		Annual Maintenance PSS (456-005-758)	\$48,031	Each	10%	\$43,228	Other	F1
456-005-759-PSS-1YR	456-005-759-PSS-1YR		Annual Maintenance PSS (456-005-759)	\$48,031	Each	10%	\$43,228	Other	F1
456-005-770-PSS-1YR	456-005-770-PSS-1YR		Annual Maintenance PSS (456-005-770)	\$229	Each	10%	\$206	Other	F1
456-005-771-PSS-1YR	456-005-771-PSS-1YR		Annual Maintenance PSS (456-005-771)	\$153	Each	10%	\$138	Other	F1
456-005-772-PSS-1YR	456-005-772-PSS-1YR		Annual Maintenance PSS (456-005-772)	\$381	Each	10%	\$343	Other	F1
456-005-773-PSS-1YR	456-005-773-PSS-1YR		Annual Maintenance PSS (456-005-773)	\$198	Each	10%	\$178	Other	F1
456-005-774-PSS-1YR	456-005-774-PSS-1YR		Annual Maintenance PSS (456-005-774)	\$132	Each	10%	\$119	Other	F1
456-005-775-PSS-1YR	456-005-775-PSS-1YR		Annual Maintenance PSS (456-005-775)	\$330	Each	10%	\$297	Other	F1
456-005-776-PSS-1YR	456-005-776-PSS-1YR		Annual Maintenance PSS (456-005-776)	\$99	Each	10%	\$89	Other	F1
456-005-777-PSS-1YR	456-005-777-PSS-1YR		Annual Maintenance PSS (456-005-777)	\$66	Each	10%	\$59	Other	F1
456-005-779-PSS-1YR	456-005-779-PSS-1YR		Annual Maintenance PSS (456-005-779)	\$229	Each	10%	\$206	Other	F1
456-005-780-PSS-1YR	456-005-780-PSS-1YR		Annual Maintenance PSS (456-005-780)	\$153	Each	10%	\$138	Other	F1
456-005-781-PSS-1YR	456-005-781-PSS-1YR		Annual Maintenance PSS (456-005-781)	\$381	Each	10%	\$343	Other	F1
456-005-782-PSS-1YR	456-005-782-PSS-1YR		Annual Maintenance PSS (456-005-782)	\$198	Each	10%	\$178	Other	F1
456-005-783-PSS-1YR	456-005-783-PSS-1YR		Annual Maintenance PSS (456-005-783)	\$132	Each	10%	\$119	Other	F1
456-005-784-PSS-1YR	456-005-784-PSS-1YR		Annual Maintenance PSS (456-005-784)	\$330	Each	10%	\$297	Other	F1
456-005-785-PSS-1YR	456-005-785-PSS-1YR		Annual Maintenance PSS (456-005-785)	\$99	Each	10%	\$89	Other	F1
456-005-786-PSS-1YR	456-005-786-PSS-1YR		Annual Maintenance PSS (456-005-786)	\$66	Each	10%	\$59	Other	F1
456-005-787-PSS-1YR	456-005-787-PSS-1YR		Annual Maintenance PSS (456-005-787)	\$165	Each	10%	\$149	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L:(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-005-788-PSS-1YR	456-005-788-PSS-1YR		Annual Maintenance PSS (456-005-788)	\$988	Each	10%	\$889	Other	F1
456-005-789-PSS-1YR	456-005-789-PSS-1YR		Annual Maintenance PSS (456-005-789)	\$926	Each	10%	\$833	Other	F1
456-005-790-PSS-1YR	456-005-790-PSS-1YR		Annual Maintenance PSS (456-005-790)	\$824	Each	10%	\$742	Other	F1
456-005-791-PSS-1YR	456-005-791-PSS-1YR		Annual Maintenance PSS (456-005-791)	\$732	Each	10%	\$659	Other	F1
456-005-792-PSS-1YR	456-005-792-PSS-1YR		Annual Maintenance PSS (456-005-792)	\$658	Each	10%	\$592	Other	F1
456-005-793-PSS-1YR	456-005-793-PSS-1YR		Annual Maintenance PSS (456-005-793)	\$589	Each	10%	\$530	Other	F1
456-005-794-PSS-1YR	456-005-794-PSS-1YR		Annual Maintenance PSS (456-005-794)	\$508	Each	10%	\$457	Other	F1
456-005-795-PSS-1YR	456-005-795-PSS-1YR		Annual Maintenance PSS (456-005-795)	\$432	Each	10%	\$389	Other	F1
456-005-796-PSS-1YR	456-005-796-PSS-1YR		Annual Maintenance PSS (456-005-796)	\$364	Each	10%	\$328	Other	F1
456-005-797-PSS-1YR	456-005-797-PSS-1YR		Annual Maintenance PSS (456-005-797)	\$309	Each	10%	\$278	Other	F1
456-005-798-PSS-1YR	456-005-798-PSS-1YR		Annual Maintenance PSS (456-005-798)	\$267	Each	10%	\$240	Other	F1
456-005-799-PSS-1YR	456-005-799-PSS-1YR		Annual Maintenance PSS (456-005-799)	\$494	Each	10%	\$445	Other	F1
456-005-800-PSS-1YR	456-005-800-PSS-1YR		Annual Maintenance PSS (456-005-800)	\$463	Each	10%	\$417	Other	F1
456-005-801-PSS-1YR	456-005-801-PSS-1YR		Annual Maintenance PSS (456-005-801)	\$412	Each	10%	\$371	Other	F1
456-005-802-PSS-1YR	456-005-802-PSS-1YR		Annual Maintenance PSS (456-005-802)	\$366	Each	10%	\$329	Other	F1
456-005-803-PSS-1YR	456-005-803-PSS-1YR		Annual Maintenance PSS (456-005-803)	\$329	Each	10%	\$296	Other	F1
456-005-804-PSS-1YR	456-005-804-PSS-1YR		Annual Maintenance PSS (456-005-804)	\$294	Each	10%	\$265	Other	F1
456-005-805-PSS-1YR	456-005-805-PSS-1YR		Annual Maintenance PSS (456-005-805)	\$254	Each	10%	\$229	Other	F1
456-005-806-PSS-1YR	456-005-806-PSS-1YR		Annual Maintenance PSS (456-005-806)	\$216	Each	10%	\$194	Other	F1
456-005-807-PSS-1YR	456-005-807-PSS-1YR		Annual Maintenance PSS (456-005-807)	\$182	Each	10%	\$164	Other	F1
456-005-808-PSS-1YR	456-005-808-PSS-1YR		Annual Maintenance PSS (456-005-808)	\$154	Each	10%	\$139	Other	F1
456-005-809-PSS-1YR	456-005-809-PSS-1YR		Annual Maintenance PSS (456-005-809)	\$134	Each	10%	\$121	Other	F1
456-005-901-PSS-1YR	456-005-901-PSS-1YR		Annual Maintenance PSS (456-005-901)	\$106	Each	10%	\$95	Other	F1
456-005-902-PSS-1YR	456-005-902-PSS-1YR		Annual Maintenance PSS (456-005-902)	\$106	Each	10%	\$95	Other	F1
456-005-903-PSS-1YR	456-005-903-PSS-1YR		Annual Maintenance PSS (456-005-903)	\$276	Each	10%	\$248	Other	F1
456-005-906-PSS-1YR	456-005-906-PSS-1YR		Annual Maintenance PSS (456-005-906)	\$165	Each	10%	\$149	Other	F1
456-005-907-PSS-1YR	456-005-907-PSS-1YR		Annual Maintenance PSS (456-005-907)	\$165	Each	10%	\$149	Other	F1
456-005-909-PSS-1YR	456-005-909-PSS-1YR		Annual Maintenance PSS (456-005-909)	\$165	Each	10%	\$149	Other	F1
456-005-910-PSS-1YR	456-005-910-PSS-1YR		Annual Maintenance PSS (456-005-910)	\$165	Each	10%	\$149	Other	F1
456-005-912-PSS-1YR	456-005-912-PSS-1YR		Annual Maintenance PSS (456-005-912)	\$66	Each	10%	\$59	Other	F1
456-005-913-PSS-1YR	456-005-913-PSS-1YR		Annual Maintenance PSS (456-005-913)	\$66	Each	10%	\$59	Other	F1
456-005-914-PSS-1YR	456-005-914-PSS-1YR		Annual Maintenance PSS (456-005-914)	\$320	Each	10%	\$288	Other	F1
456-005-915-PSS-1YR	456-005-915-PSS-1YR		Annual Maintenance PSS (456-005-915)	\$132	Each	10%	\$119	Other	F1
456-005-916-PSS-1YR	456-005-916-PSS-1YR		Annual Maintenance PSS (456-005-916)	\$264	Each	10%	\$238	Other	F1
456-005-917-PSS-1YR	456-005-917-PSS-1YR		Annual Maintenance PSS (456-005-917)	\$132	Each	10%	\$119	Other	F1
456-005-918-PSS-1YR	456-005-918-PSS-1YR		Annual Maintenance PSS (456-005-918)	\$320	Each	10%	\$288	Other	F1
456-005-919-PSS-1YR	456-005-919-PSS-1YR		Annual Maintenance PSS (456-005-919)	\$132	Each	10%	\$119	Other	F1
456-005-920-PSS-1YR	456-005-920-PSS-1YR		Annual Maintenance PSS (456-005-920)	\$264	Each	10%	\$238	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L:(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-005-921-PSS-1YR	456-005-921-PSS-1YR		Annual Maintenance PSS (456-005-921)	\$132	Each	10%	\$119	Other	F1
456-006-020-PSS-1YR	456-006-020-PSS-1YR		Annual Maintenance PSS (456-006-020)	\$345	Each	10%	\$311	Other	F1
456-006-021-PSS-1YR	456-006-021-PSS-1YR		Annual Maintenance PSS (456-006-021)	\$326	Each	10%	\$293	Other	F1
456-006-022-PSS-1YR	456-006-022-PSS-1YR		Annual Maintenance PSS (456-006-022)	\$287	Each	10%	\$258	Other	F1
456-006-023-PSS-1YR	456-006-023-PSS-1YR		Annual Maintenance PSS (456-006-023)	\$256	Each	10%	\$230	Other	F1
456-006-024-PSS-1YR	456-006-024-PSS-1YR		Annual Maintenance PSS (456-006-024)	\$229	Each	10%	\$206	Other	F1
456-006-025-PSS-1YR	456-006-025-PSS-1YR		Annual Maintenance PSS (456-006-025)	\$202	Each	10%	\$182	Other	F1
456-006-026-PSS-1YR	456-006-026-PSS-1YR		Annual Maintenance PSS (456-006-026)	\$174	Each	10%	\$157	Other	F1
456-006-027-PSS-1YR	456-006-027-PSS-1YR		Annual Maintenance PSS (456-006-027)	\$148	Each	10%	\$133	Other	F1
456-006-028-PSS-1YR	456-006-028-PSS-1YR		Annual Maintenance PSS (456-006-028)	\$127	Each	10%	\$114	Other	F1
456-006-029-PSS-1YR	456-006-029-PSS-1YR		Annual Maintenance PSS (456-006-029)	\$109	Each	10%	\$98	Other	F1
456-006-030-PSS-1YR	456-006-030-PSS-1YR		Annual Maintenance PSS (456-006-030)	\$94	Each	10%	\$85	Other	F1
456-006-031-PSS-1YR	456-006-031-PSS-1YR		Annual Maintenance PSS (456-006-031)	\$692	Each	10%	\$623	Other	F1
456-006-032-PSS-1YR	456-006-032-PSS-1YR		Annual Maintenance PSS (456-006-032)	\$650	Each	10%	\$585	Other	F1
456-006-033-PSS-1YR	456-006-033-PSS-1YR		Annual Maintenance PSS (456-006-033)	\$573	Each	10%	\$516	Other	F1
456-006-034-PSS-1YR	456-006-034-PSS-1YR		Annual Maintenance PSS (456-006-034)	\$512	Each	10%	\$461	Other	F1
456-006-035-PSS-1YR	456-006-035-PSS-1YR		Annual Maintenance PSS (456-006-035)	\$455	Each	10%	\$410	Other	F1
456-006-036-PSS-1YR	456-006-036-PSS-1YR		Annual Maintenance PSS (456-006-036)	\$404	Each	10%	\$364	Other	F1
456-006-037-PSS-1YR	456-006-037-PSS-1YR		Annual Maintenance PSS (456-006-037)	\$348	Each	10%	\$313	Other	F1
456-006-038-PSS-1YR	456-006-038-PSS-1YR		Annual Maintenance PSS (456-006-038)	\$298	Each	10%	\$268	Other	F1
456-006-039-PSS-1YR	456-006-039-PSS-1YR		Annual Maintenance PSS (456-006-039)	\$256	Each	10%	\$230	Other	F1
456-006-040-PSS-1YR	456-006-040-PSS-1YR		Annual Maintenance PSS (456-006-040)	\$219	Each	10%	\$197	Other	F1
456-006-041-PSS-1YR	456-006-041-PSS-1YR		Annual Maintenance PSS (456-006-041)	\$187	Each	10%	\$168	Other	F1
456-006-042-PSS-1YR	456-006-042-PSS-1YR		Annual Maintenance PSS (456-006-042)	\$345	Each	10%	\$311	Other	F1
456-006-043-PSS-1YR	456-006-043-PSS-1YR		Annual Maintenance PSS (456-006-043)	\$326	Each	10%	\$293	Other	F1
456-006-044-PSS-1YR	456-006-044-PSS-1YR		Annual Maintenance PSS (456-006-044)	\$287	Each	10%	\$258	Other	F1
456-006-045-PSS-1YR	456-006-045-PSS-1YR		Annual Maintenance PSS (456-006-045)	\$256	Each	10%	\$230	Other	F1
456-006-046-PSS-1YR	456-006-046-PSS-1YR		Annual Maintenance PSS (456-006-046)	\$229	Each	10%	\$206	Other	F1
456-006-047-PSS-1YR	456-006-047-PSS-1YR		Annual Maintenance PSS (456-006-047)	\$202	Each	10%	\$182	Other	F1
456-006-048-PSS-1YR	456-006-048-PSS-1YR		Annual Maintenance PSS (456-006-048)	\$174	Each	10%	\$157	Other	F1
456-006-049-PSS-1YR	456-006-049-PSS-1YR		Annual Maintenance PSS (456-006-049)	\$148	Each	10%	\$133	Other	F1
456-006-050-PSS-1YR	456-006-050-PSS-1YR		Annual Maintenance PSS (456-006-050)	\$127	Each	10%	\$114	Other	F1
456-006-051-PSS-1YR	456-006-051-PSS-1YR		Annual Maintenance PSS (456-006-051)	\$109	Each	10%	\$98	Other	F1
456-006-052-PSS-1YR	456-006-052-PSS-1YR		Annual Maintenance PSS (456-006-052)	\$94	Each	10%	\$85	Other	F1
456-006-053-PSS-1YR	456-006-053-PSS-1YR		Annual Maintenance PSS (456-006-053)	\$285	Each	10%	\$257	Other	F1
456-006-054-PSS-1YR	456-006-054-PSS-1YR		Annual Maintenance PSS (456-006-054)	\$231	Each	10%	\$208	Other	F1
456-006-055-PSS-1YR	456-006-055-PSS-1YR		Annual Maintenance PSS (456-006-055)	\$241	Each	10%	\$217	Other	F1
456-006-056-PSS-1YR	456-006-056-PSS-1YR		Annual Maintenance PSS (456-006-056)	\$215	Each	10%	\$193	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-006-057-PSS-1YR	456-006-057-PSS-1YR	Annual Maintenance PSS (456-006-057)		\$183	Each	10%	\$165	Other	F1
456-006-058-PSS-1YR	456-006-058-PSS-1YR	Annual Maintenance PSS (456-006-058)		\$170	Each	10%	\$153	Other	F1
456-006-059-PSS-1YR	456-006-059-PSS-1YR	Annual Maintenance PSS (456-006-059)		\$150	Each	10%	\$135	Other	F1
456-006-060-PSS-1YR	456-006-060-PSS-1YR	Annual Maintenance PSS (456-006-060)		\$134	Each	10%	\$120	Other	F1
456-006-061-PSS-1YR	456-006-061-PSS-1YR	Annual Maintenance PSS (456-006-061)		\$111	Each	10%	\$100	Other	F1
456-006-062-PSS-1YR	456-006-062-PSS-1YR	Annual Maintenance PSS (456-006-062)		\$90	Each	10%	\$81	Other	F1
456-006-063-PSS-1YR	456-006-063-PSS-1YR	Annual Maintenance PSS (456-006-063)		\$57	Each	10%	\$51	Other	F1
456-006-064-PSS-1YR	456-006-064-PSS-1YR	Annual Maintenance PSS (456-006-064)		\$182	Each	10%	\$164	Other	F1
456-006-065-PSS-1YR	456-006-065-PSS-1YR	Annual Maintenance PSS (456-006-065)		\$175	Each	10%	\$157	Other	F1
456-006-066-PSS-1YR	456-006-066-PSS-1YR	Annual Maintenance PSS (456-006-066)		\$167	Each	10%	\$151	Other	F1
456-006-067-PSS-1YR	456-006-067-PSS-1YR	Annual Maintenance PSS (456-006-067)		\$161	Each	10%	\$145	Other	F1
456-006-068-PSS-1YR	456-006-068-PSS-1YR	Annual Maintenance PSS (456-006-068)		\$154	Each	10%	\$139	Other	F1
456-006-069-PSS-1YR	456-006-069-PSS-1YR	Annual Maintenance PSS (456-006-069)		\$149	Each	10%	\$134	Other	F1
456-006-070-PSS-1YR	456-006-070-PSS-1YR	Annual Maintenance PSS (456-006-070)		\$142	Each	10%	\$128	Other	F1
456-006-071-PSS-1YR	456-006-071-PSS-1YR	Annual Maintenance PSS (456-006-071)		\$137	Each	10%	\$123	Other	F1
456-006-072-PSS-1YR	456-006-072-PSS-1YR	Annual Maintenance PSS (456-006-072)		\$131	Each	10%	\$118	Other	F1
456-006-073-PSS-1YR	456-006-073-PSS-1YR	Annual Maintenance PSS (456-006-073)		\$126	Each	10%	\$113	Other	F1
456-006-074-PSS-1YR	456-006-074-PSS-1YR	Annual Maintenance PSS (456-006-074)		\$121	Each	10%	\$109	Other	F1
456-006-075-PSS-1YR	456-006-075-PSS-1YR	Annual Maintenance PSS (456-006-075)		\$82	Each	10%	\$74	Other	F1
456-006-076-PSS-1YR	456-006-076-PSS-1YR	Annual Maintenance PSS (456-006-076)		\$78	Each	10%	\$70	Other	F1
456-006-077-PSS-1YR	456-006-077-PSS-1YR	Annual Maintenance PSS (456-006-077)		\$76	Each	10%	\$68	Other	F1
456-006-078-PSS-1YR	456-006-078-PSS-1YR	Annual Maintenance PSS (456-006-078)		\$72	Each	10%	\$65	Other	F1
456-006-079-PSS-1YR	456-006-079-PSS-1YR	Annual Maintenance PSS (456-006-079)		\$69	Each	10%	\$62	Other	F1
456-006-080-PSS-1YR	456-006-080-PSS-1YR	Annual Maintenance PSS (456-006-080)		\$67	Each	10%	\$60	Other	F1
456-006-081-PSS-1YR	456-006-081-PSS-1YR	Annual Maintenance PSS (456-006-081)		\$64	Each	10%	\$58	Other	F1
456-006-082-PSS-1YR	456-006-082-PSS-1YR	Annual Maintenance PSS (456-006-082)		\$61	Each	10%	\$55	Other	F1
456-006-083-PSS-1YR	456-006-083-PSS-1YR	Annual Maintenance PSS (456-006-083)		\$59	Each	10%	\$53	Other	F1
456-006-084-PSS-1YR	456-006-084-PSS-1YR	Annual Maintenance PSS (456-006-084)		\$57	Each	10%	\$51	Other	F1
456-006-085-PSS-1YR	456-006-085-PSS-1YR	Annual Maintenance PSS (456-006-085)		\$54	Each	10%	\$49	Other	F1
456-006-086-PSS-1YR	456-006-086-PSS-1YR	Annual Maintenance PSS (456-006-086)		\$205	Each	10%	\$185	Other	F1
456-006-087-PSS-1YR	456-006-087-PSS-1YR	Annual Maintenance PSS (456-006-087)		\$193	Each	10%	\$174	Other	F1
456-006-088-PSS-1YR	456-006-088-PSS-1YR	Annual Maintenance PSS (456-006-088)		\$169	Each	10%	\$152	Other	F1
456-006-089-PSS-1YR	456-006-089-PSS-1YR	Annual Maintenance PSS (456-006-089)		\$157	Each	10%	\$142	Other	F1
456-006-090-PSS-1YR	456-006-090-PSS-1YR	Annual Maintenance PSS (456-006-090)		\$151	Each	10%	\$136	Other	F1
456-006-091-PSS-1YR	456-006-091-PSS-1YR	Annual Maintenance PSS (456-006-091)		\$136	Each	10%	\$122	Other	F1
456-006-092-PSS-1YR	456-006-092-PSS-1YR	Annual Maintenance PSS (456-006-092)		\$122	Each	10%	\$110	Other	F1
456-006-093-PSS-1YR	456-006-093-PSS-1YR	Annual Maintenance PSS (456-006-093)		\$106	Each	10%	\$95	Other	F1
456-006-094-PSS-1YR	456-006-094-PSS-1YR	Annual Maintenance PSS (456-006-094)		\$91	Each	10%	\$82	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-006-095-PSS-1YR	456-006-095-PSS-1YR	Annual Maintenance PSS (456-006-095)		\$80	Each	10%	\$72	Other	F1
456-006-096-PSS-1YR	456-006-096-PSS-1YR	Annual Maintenance PSS (456-006-096)		\$70	Each	10%	\$63	Other	F1
456-006-097-PSS-1YR	456-006-097-PSS-1YR	Annual Maintenance PSS (456-006-097)		\$411	Each	10%	\$370	Other	F1
456-006-098-PSS-1YR	456-006-098-PSS-1YR	Annual Maintenance PSS (456-006-098)		\$385	Each	10%	\$347	Other	F1
456-006-099-PSS-1YR	456-006-099-PSS-1YR	Annual Maintenance PSS (456-006-099)		\$339	Each	10%	\$305	Other	F1
456-006-100-PSS-1YR	456-006-100-PSS-1YR	Annual Maintenance PSS (456-006-100)		\$316	Each	10%	\$284	Other	F1
456-006-101-PSS-1YR	456-006-101-PSS-1YR	Annual Maintenance PSS (456-006-101)		\$302	Each	10%	\$272	Other	F1
456-006-102-PSS-1YR	456-006-102-PSS-1YR	Annual Maintenance PSS (456-006-102)		\$272	Each	10%	\$244	Other	F1
456-006-103-PSS-1YR	456-006-103-PSS-1YR	Annual Maintenance PSS (456-006-103)		\$244	Each	10%	\$220	Other	F1
456-006-104-PSS-1YR	456-006-104-PSS-1YR	Annual Maintenance PSS (456-006-104)		\$211	Each	10%	\$190	Other	F1
456-006-105-PSS-1YR	456-006-105-PSS-1YR	Annual Maintenance PSS (456-006-105)		\$181	Each	10%	\$163	Other	F1
456-006-106-PSS-1YR	456-006-106-PSS-1YR	Annual Maintenance PSS (456-006-106)		\$160	Each	10%	\$144	Other	F1
456-006-107-PSS-1YR	456-006-107-PSS-1YR	Annual Maintenance PSS (456-006-107)		\$139	Each	10%	\$125	Other	F1
456-006-108-PSS-1YR	456-006-108-PSS-1YR	Annual Maintenance PSS (456-006-108)		\$206	Each	10%	\$185	Other	F1
456-006-109-PSS-1YR	456-006-109-PSS-1YR	Annual Maintenance PSS (456-006-109)		\$193	Each	10%	\$174	Other	F1
456-006-110-PSS-1YR	456-006-110-PSS-1YR	Annual Maintenance PSS (456-006-110)		\$170	Each	10%	\$153	Other	F1
456-006-111-PSS-1YR	456-006-111-PSS-1YR	Annual Maintenance PSS (456-006-111)		\$158	Each	10%	\$142	Other	F1
456-006-112-PSS-1YR	456-006-112-PSS-1YR	Annual Maintenance PSS (456-006-112)		\$151	Each	10%	\$136	Other	F1
456-006-113-PSS-1YR	456-006-113-PSS-1YR	Annual Maintenance PSS (456-006-113)		\$136	Each	10%	\$122	Other	F1
456-006-114-PSS-1YR	456-006-114-PSS-1YR	Annual Maintenance PSS (456-006-114)		\$122	Each	10%	\$110	Other	F1
456-006-115-PSS-1YR	456-006-115-PSS-1YR	Annual Maintenance PSS (456-006-115)		\$106	Each	10%	\$95	Other	F1
456-006-116-PSS-1YR	456-006-116-PSS-1YR	Annual Maintenance PSS (456-006-116)		\$90	Each	10%	\$81	Other	F1
456-006-117-PSS-1YR	456-006-117-PSS-1YR	Annual Maintenance PSS (456-006-117)		\$80	Each	10%	\$72	Other	F1
456-006-118-PSS-1YR	456-006-118-PSS-1YR	Annual Maintenance PSS (456-006-118)		\$70	Each	10%	\$63	Other	F1
456-006-119-PSS-1YR	456-006-119-PSS-1YR	Annual Maintenance PSS (456-006-119)		\$495	Each	10%	\$445	Other	F1
456-006-120-PSS-1YR	456-006-120-PSS-1YR	Annual Maintenance PSS (456-006-120)		\$437	Each	10%	\$393	Other	F1
456-006-121-PSS-1YR	456-006-121-PSS-1YR	Annual Maintenance PSS (456-006-121)		\$382	Each	10%	\$343	Other	F1
456-006-122-PSS-1YR	456-006-122-PSS-1YR	Annual Maintenance PSS (456-006-122)		\$331	Each	10%	\$298	Other	F1
456-006-123-PSS-1YR	456-006-123-PSS-1YR	Annual Maintenance PSS (456-006-123)		\$291	Each	10%	\$262	Other	F1
456-006-124-PSS-1YR	456-006-124-PSS-1YR	Annual Maintenance PSS (456-006-124)		\$272	Each	10%	\$244	Other	F1
456-006-125-PSS-1YR	456-006-125-PSS-1YR	Annual Maintenance PSS (456-006-125)		\$251	Each	10%	\$226	Other	F1
456-006-126-PSS-1YR	456-006-126-PSS-1YR	Annual Maintenance PSS (456-006-126)		\$230	Each	10%	\$207	Other	F1
456-006-127-PSS-1YR	456-006-127-PSS-1YR	Annual Maintenance PSS (456-006-127)		\$219	Each	10%	\$197	Other	F1
456-006-128-PSS-1YR	456-006-128-PSS-1YR	Annual Maintenance PSS (456-006-128)		\$203	Each	10%	\$183	Other	F1
456-006-129-PSS-1YR	456-006-129-PSS-1YR	Annual Maintenance PSS (456-006-129)		\$185	Each	10%	\$166	Other	F1
456-006-130-PSS-1YR	456-006-130-PSS-1YR	Annual Maintenance PSS (456-006-130)		\$703	Each	10%	\$633	Other	F1
456-006-131-PSS-1YR	456-006-131-PSS-1YR	Annual Maintenance PSS (456-006-131)		\$583	Each	10%	\$525	Other	F1
456-006-132-PSS-1YR	456-006-132-PSS-1YR	Annual Maintenance PSS (456-006-132)		\$586	Each	10%	\$527	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-006-133-PSS-1YR	456-006-133-PSS-1YR		Annual Maintenance PSS (456-006-133)	\$478	Each	10%	\$431	Other	F1
456-006-134-PSS-1YR	456-006-134-PSS-1YR		Annual Maintenance PSS (456-006-134)	\$415	Each	10%	\$374	Other	F1
456-006-135-PSS-1YR	456-006-135-PSS-1YR		Annual Maintenance PSS (456-006-135)	\$353	Each	10%	\$318	Other	F1
456-006-136-PSS-1YR	456-006-136-PSS-1YR		Annual Maintenance PSS (456-006-136)	\$334	Each	10%	\$301	Other	F1
456-006-137-PSS-1YR	456-006-137-PSS-1YR		Annual Maintenance PSS (456-006-137)	\$306	Each	10%	\$276	Other	F1
456-006-138-PSS-1YR	456-006-138-PSS-1YR		Annual Maintenance PSS (456-006-138)	\$274	Each	10%	\$247	Other	F1
456-006-139-PSS-1YR	456-006-139-PSS-1YR		Annual Maintenance PSS (456-006-139)	\$241	Each	10%	\$217	Other	F1
456-006-140-PSS-1YR	456-006-140-PSS-1YR		Annual Maintenance PSS (456-006-140)	\$156	Each	10%	\$140	Other	F1
456-006-141-PSS-1YR	456-006-141-PSS-1YR		Annual Maintenance PSS (456-006-141)	\$791	Each	10%	\$712	Other	F1
456-006-142-PSS-1YR	456-006-142-PSS-1YR		Annual Maintenance PSS (456-006-142)	\$656	Each	10%	\$591	Other	F1
456-006-143-PSS-1YR	456-006-143-PSS-1YR		Annual Maintenance PSS (456-006-143)	\$659	Each	10%	\$593	Other	F1
456-006-144-PSS-1YR	456-006-144-PSS-1YR		Annual Maintenance PSS (456-006-144)	\$538	Each	10%	\$484	Other	F1
456-006-145-PSS-1YR	456-006-145-PSS-1YR		Annual Maintenance PSS (456-006-145)	\$467	Each	10%	\$420	Other	F1
456-006-146-PSS-1YR	456-006-146-PSS-1YR		Annual Maintenance PSS (456-006-146)	\$397	Each	10%	\$357	Other	F1
456-006-147-PSS-1YR	456-006-147-PSS-1YR		Annual Maintenance PSS (456-006-147)	\$376	Each	10%	\$339	Other	F1
456-006-148-PSS-1YR	456-006-148-PSS-1YR		Annual Maintenance PSS (456-006-148)	\$345	Each	10%	\$310	Other	F1
456-006-149-PSS-1YR	456-006-149-PSS-1YR		Annual Maintenance PSS (456-006-149)	\$309	Each	10%	\$278	Other	F1
456-006-150-PSS-1YR	456-006-150-PSS-1YR		Annual Maintenance PSS (456-006-150)	\$271	Each	10%	\$244	Other	F1
456-006-151-PSS-1YR	456-006-151-PSS-1YR		Annual Maintenance PSS (456-006-151)	\$176	Each	10%	\$158	Other	F1
456-006-152-PSS-1YR	456-006-152-PSS-1YR		Annual Maintenance PSS (456-006-152)	\$528	Each	10%	\$475	Other	F1
456-006-153-PSS-1YR	456-006-153-PSS-1YR		Annual Maintenance PSS (456-006-153)	\$494	Each	10%	\$445	Other	F1
456-006-154-PSS-1YR	456-006-154-PSS-1YR		Annual Maintenance PSS (456-006-154)	\$442	Each	10%	\$398	Other	F1
456-006-155-PSS-1YR	456-006-155-PSS-1YR		Annual Maintenance PSS (456-006-155)	\$380	Each	10%	\$342	Other	F1
456-006-156-PSS-1YR	456-006-156-PSS-1YR		Annual Maintenance PSS (456-006-156)	\$326	Each	10%	\$293	Other	F1
456-006-157-PSS-1YR	456-006-157-PSS-1YR		Annual Maintenance PSS (456-006-157)	\$290	Each	10%	\$261	Other	F1
456-006-158-PSS-1YR	456-006-158-PSS-1YR		Annual Maintenance PSS (456-006-158)	\$244	Each	10%	\$220	Other	F1
456-006-159-PSS-1YR	456-006-159-PSS-1YR		Annual Maintenance PSS (456-006-159)	\$206	Each	10%	\$185	Other	F1
456-006-160-PSS-1YR	456-006-160-PSS-1YR		Annual Maintenance PSS (456-006-160)	\$168	Each	10%	\$151	Other	F1
456-006-161-PSS-1YR	456-006-161-PSS-1YR		Annual Maintenance PSS (456-006-161)	\$140	Each	10%	\$126	Other	F1
456-006-162-PSS-1YR	456-006-162-PSS-1YR		Annual Maintenance PSS (456-006-162)	\$120	Each	10%	\$108	Other	F1
456-006-163-PSS-1YR	456-006-163-PSS-1YR		Annual Maintenance PSS (456-006-163)	\$1,054	Each	10%	\$949	Other	F1
456-006-164-PSS-1YR	456-006-164-PSS-1YR		Annual Maintenance PSS (456-006-164)	\$986	Each	10%	\$887	Other	F1
456-006-165-PSS-1YR	456-006-165-PSS-1YR		Annual Maintenance PSS (456-006-165)	\$882	Each	10%	\$794	Other	F1
456-006-166-PSS-1YR	456-006-166-PSS-1YR		Annual Maintenance PSS (456-006-166)	\$760	Each	10%	\$684	Other	F1
456-006-167-PSS-1YR	456-006-167-PSS-1YR		Annual Maintenance PSS (456-006-167)	\$648	Each	10%	\$583	Other	F1
456-006-168-PSS-1YR	456-006-168-PSS-1YR		Annual Maintenance PSS (456-006-168)	\$580	Each	10%	\$522	Other	F1
456-006-169-PSS-1YR	456-006-169-PSS-1YR		Annual Maintenance PSS (456-006-169)	\$488	Each	10%	\$439	Other	F1
456-006-170-PSS-1YR	456-006-170-PSS-1YR		Annual Maintenance PSS (456-006-170)	\$410	Each	10%	\$369	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-006-171-PSS-1YR	456-006-171-PSS-1YR		Annual Maintenance PSS (456-006-171)	\$334	Each	10%	\$301	Other	F1
456-006-172-PSS-1YR	456-006-172-PSS-1YR		Annual Maintenance PSS (456-006-172)	\$278	Each	10%	\$250	Other	F1
456-006-173-PSS-1YR	456-006-173-PSS-1YR		Annual Maintenance PSS (456-006-173)	\$242	Each	10%	\$218	Other	F1
456-006-174-PSS-1YR	456-006-174-PSS-1YR		Annual Maintenance PSS (456-006-174)	\$438	Each	10%	\$394	Other	F1
456-006-175-PSS-1YR	456-006-175-PSS-1YR		Annual Maintenance PSS (456-006-175)	\$412	Each	10%	\$371	Other	F1
456-006-176-PSS-1YR	456-006-176-PSS-1YR		Annual Maintenance PSS (456-006-176)	\$362	Each	10%	\$326	Other	F1
456-006-177-PSS-1YR	456-006-177-PSS-1YR		Annual Maintenance PSS (456-006-177)	\$324	Each	10%	\$292	Other	F1
456-006-178-PSS-1YR	456-006-178-PSS-1YR		Annual Maintenance PSS (456-006-178)	\$290	Each	10%	\$261	Other	F1
456-006-179-PSS-1YR	456-006-179-PSS-1YR		Annual Maintenance PSS (456-006-179)	\$256	Each	10%	\$230	Other	F1
456-006-180-PSS-1YR	456-006-180-PSS-1YR		Annual Maintenance PSS (456-006-180)	\$220	Each	10%	\$198	Other	F1
456-006-181-PSS-1YR	456-006-181-PSS-1YR		Annual Maintenance PSS (456-006-181)	\$188	Each	10%	\$169	Other	F1
456-006-182-PSS-1YR	456-006-182-PSS-1YR		Annual Maintenance PSS (456-006-182)	\$162	Each	10%	\$146	Other	F1
456-006-183-PSS-1YR	456-006-183-PSS-1YR		Annual Maintenance PSS (456-006-183)	\$138	Each	10%	\$124	Other	F1
456-006-184-PSS-1YR	456-006-184-PSS-1YR		Annual Maintenance PSS (456-006-184)	\$120	Each	10%	\$108	Other	F1
456-006-185-PSS-1YR	456-006-185-PSS-1YR		Annual Maintenance PSS (456-006-185)	\$876	Each	10%	\$788	Other	F1
456-006-186-PSS-1YR	456-006-186-PSS-1YR		Annual Maintenance PSS (456-006-186)	\$824	Each	10%	\$742	Other	F1
456-006-187-PSS-1YR	456-006-187-PSS-1YR		Annual Maintenance PSS (456-006-187)	\$726	Each	10%	\$653	Other	F1
456-006-188-PSS-1YR	456-006-188-PSS-1YR		Annual Maintenance PSS (456-006-188)	\$648	Each	10%	\$583	Other	F1
456-006-189-PSS-1YR	456-006-189-PSS-1YR		Annual Maintenance PSS (456-006-189)	\$578	Each	10%	\$520	Other	F1
456-006-190-PSS-1YR	456-006-190-PSS-1YR		Annual Maintenance PSS (456-006-190)	\$512	Each	10%	\$461	Other	F1
456-006-191-PSS-1YR	456-006-191-PSS-1YR		Annual Maintenance PSS (456-006-191)	\$440	Each	10%	\$396	Other	F1
456-006-192-PSS-1YR	456-006-192-PSS-1YR		Annual Maintenance PSS (456-006-192)	\$376	Each	10%	\$338	Other	F1
456-006-193-PSS-1YR	456-006-193-PSS-1YR		Annual Maintenance PSS (456-006-193)	\$324	Each	10%	\$292	Other	F1
456-006-194-PSS-1YR	456-006-194-PSS-1YR		Annual Maintenance PSS (456-006-194)	\$278	Each	10%	\$250	Other	F1
456-006-195-PSS-1YR	456-006-195-PSS-1YR		Annual Maintenance PSS (456-006-195)	\$238	Each	10%	\$214	Other	F1
456-006-196-PSS-1YR	456-006-196-PSS-1YR		Annual Maintenance PSS (456-006-196)	\$438	Each	10%	\$394	Other	F1
456-006-197-PSS-1YR	456-006-197-PSS-1YR		Annual Maintenance PSS (456-006-197)	\$412	Each	10%	\$371	Other	F1
456-006-198-PSS-1YR	456-006-198-PSS-1YR		Annual Maintenance PSS (456-006-198)	\$362	Each	10%	\$326	Other	F1
456-006-199-PSS-1YR	456-006-199-PSS-1YR		Annual Maintenance PSS (456-006-199)	\$324	Each	10%	\$292	Other	F1
456-006-200-PSS-1YR	456-006-200-PSS-1YR		Annual Maintenance PSS (456-006-200)	\$290	Each	10%	\$261	Other	F1
456-006-201-PSS-1YR	456-006-201-PSS-1YR		Annual Maintenance PSS (456-006-201)	\$256	Each	10%	\$230	Other	F1
456-006-202-PSS-1YR	456-006-202-PSS-1YR		Annual Maintenance PSS (456-006-202)	\$220	Each	10%	\$198	Other	F1
456-006-203-PSS-1YR	456-006-203-PSS-1YR		Annual Maintenance PSS (456-006-203)	\$188	Each	10%	\$169	Other	F1
456-006-204-PSS-1YR	456-006-204-PSS-1YR		Annual Maintenance PSS (456-006-204)	\$162	Each	10%	\$146	Other	F1
456-006-205-PSS-1YR	456-006-205-PSS-1YR		Annual Maintenance PSS (456-006-205)	\$138	Each	10%	\$124	Other	F1
456-006-206-PSS-1YR	456-006-206-PSS-1YR		Annual Maintenance PSS (456-006-206)	\$120	Each	10%	\$108	Other	F1
456-006-207-PSS-1YR	456-006-207-PSS-1YR		Annual Maintenance PSS (456-006-207)	\$879	Each	10%	\$791	Other	F1
456-006-208-PSS-1YR	456-006-208-PSS-1YR		Annual Maintenance PSS (456-006-208)	\$729	Each	10%	\$656	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-006-209-PSS-1YR	456-006-209-PSS-1YR		Annual Maintenance PSS (456-006-209)	\$732	Each	10%	\$659	Other	F1
456-006-210-PSS-1YR	456-006-210-PSS-1YR		Annual Maintenance PSS (456-006-210)	\$598	Each	10%	\$538	Other	F1
456-006-211-PSS-1YR	456-006-211-PSS-1YR		Annual Maintenance PSS (456-006-211)	\$519	Each	10%	\$467	Other	F1
456-006-212-PSS-1YR	456-006-212-PSS-1YR		Annual Maintenance PSS (456-006-212)	\$441	Each	10%	\$397	Other	F1
456-006-213-PSS-1YR	456-006-213-PSS-1YR		Annual Maintenance PSS (456-006-213)	\$418	Each	10%	\$376	Other	F1
456-006-214-PSS-1YR	456-006-214-PSS-1YR		Annual Maintenance PSS (456-006-214)	\$383	Each	10%	\$345	Other	F1
456-006-215-PSS-1YR	456-006-215-PSS-1YR		Annual Maintenance PSS (456-006-215)	\$343	Each	10%	\$309	Other	F1
456-006-216-PSS-1YR	456-006-216-PSS-1YR		Annual Maintenance PSS (456-006-216)	\$301	Each	10%	\$271	Other	F1
456-006-217-PSS-1YR	456-006-217-PSS-1YR		Annual Maintenance PSS (456-006-217)	\$195	Each	10%	\$176	Other	F1
456-006-218-PSS-1YR	456-006-218-PSS-1YR		Annual Maintenance PSS (456-006-218)	\$200	Each	10%	\$180	Other	F1
456-006-219-PSS-1YR	456-006-219-PSS-1YR		Annual Maintenance PSS (456-006-219)	\$189	Each	10%	\$170	Other	F1
456-006-220-PSS-1YR	456-006-220-PSS-1YR		Annual Maintenance PSS (456-006-220)	\$166	Each	10%	\$149	Other	F1
456-006-221-PSS-1YR	456-006-221-PSS-1YR		Annual Maintenance PSS (456-006-221)	\$155	Each	10%	\$140	Other	F1
456-006-222-PSS-1YR	456-006-222-PSS-1YR		Annual Maintenance PSS (456-006-222)	\$148	Each	10%	\$133	Other	F1
456-006-223-PSS-1YR	456-006-223-PSS-1YR		Annual Maintenance PSS (456-006-223)	\$133	Each	10%	\$120	Other	F1
456-006-224-PSS-1YR	456-006-224-PSS-1YR		Annual Maintenance PSS (456-006-224)	\$118	Each	10%	\$106	Other	F1
456-006-225-PSS-1YR	456-006-225-PSS-1YR		Annual Maintenance PSS (456-006-225)	\$103	Each	10%	\$93	Other	F1
456-006-226-PSS-1YR	456-006-226-PSS-1YR		Annual Maintenance PSS (456-006-226)	\$90	Each	10%	\$81	Other	F1
456-006-227-PSS-1YR	456-006-227-PSS-1YR		Annual Maintenance PSS (456-006-227)	\$77	Each	10%	\$69	Other	F1
456-006-228-PSS-1YR	456-006-228-PSS-1YR		Annual Maintenance PSS (456-006-228)	\$67	Each	10%	\$60	Other	F1
456-006-229-PSS-1YR	456-006-229-PSS-1YR		Annual Maintenance PSS (456-006-229)	\$402	Each	10%	\$362	Other	F1
456-006-230-PSS-1YR	456-006-230-PSS-1YR		Annual Maintenance PSS (456-006-230)	\$378	Each	10%	\$340	Other	F1
456-006-231-PSS-1YR	456-006-231-PSS-1YR		Annual Maintenance PSS (456-006-231)	\$333	Each	10%	\$300	Other	F1
456-006-232-PSS-1YR	456-006-232-PSS-1YR		Annual Maintenance PSS (456-006-232)	\$310	Each	10%	\$279	Other	F1
456-006-233-PSS-1YR	456-006-233-PSS-1YR		Annual Maintenance PSS (456-006-233)	\$297	Each	10%	\$267	Other	F1
456-006-234-PSS-1YR	456-006-234-PSS-1YR		Annual Maintenance PSS (456-006-234)	\$267	Each	10%	\$240	Other	F1
456-006-235-PSS-1YR	456-006-235-PSS-1YR		Annual Maintenance PSS (456-006-235)	\$237	Each	10%	\$213	Other	F1
456-006-236-PSS-1YR	456-006-236-PSS-1YR		Annual Maintenance PSS (456-006-236)	\$204	Each	10%	\$184	Other	F1
456-006-237-PSS-1YR	456-006-237-PSS-1YR		Annual Maintenance PSS (456-006-237)	\$178	Each	10%	\$160	Other	F1
456-006-238-PSS-1YR	456-006-238-PSS-1YR		Annual Maintenance PSS (456-006-238)	\$155	Each	10%	\$140	Other	F1
456-006-239-PSS-1YR	456-006-239-PSS-1YR		Annual Maintenance PSS (456-006-239)	\$133	Each	10%	\$120	Other	F1
456-006-240-PSS-1YR	456-006-240-PSS-1YR		Annual Maintenance PSS (456-006-240)	\$254	Each	10%	\$229	Other	F1
456-006-241-PSS-1YR	456-006-241-PSS-1YR		Annual Maintenance PSS (456-006-241)	\$237	Each	10%	\$213	Other	F1
456-006-242-PSS-1YR	456-006-242-PSS-1YR		Annual Maintenance PSS (456-006-242)	\$210	Each	10%	\$189	Other	F1
456-006-243-PSS-1YR	456-006-243-PSS-1YR		Annual Maintenance PSS (456-006-243)	\$195	Each	10%	\$176	Other	F1
456-006-244-PSS-1YR	456-006-244-PSS-1YR		Annual Maintenance PSS (456-006-244)	\$187	Each	10%	\$168	Other	F1
456-006-245-PSS-1YR	456-006-245-PSS-1YR		Annual Maintenance PSS (456-006-245)	\$170	Each	10%	\$153	Other	F1
456-006-246-PSS-1YR	456-006-246-PSS-1YR		Annual Maintenance PSS (456-006-246)	\$149	Each	10%	\$134	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-006-247-PSS-1YR	456-006-247-PSS-1YR		Annual Maintenance PSS (456-006-247)	\$130	Each	10%	\$117	Other	F1
456-006-248-PSS-1YR	456-006-248-PSS-1YR		Annual Maintenance PSS (456-006-248)	\$113	Each	10%	\$102	Other	F1
456-006-249-PSS-1YR	456-006-249-PSS-1YR		Annual Maintenance PSS (456-006-249)	\$99	Each	10%	\$89	Other	F1
456-006-250-PSS-1YR	456-006-250-PSS-1YR		Annual Maintenance PSS (456-006-250)	\$86	Each	10%	\$77	Other	F1
456-006-251-PSS-1YR	456-006-251-PSS-1YR		Annual Maintenance PSS (456-006-251)	\$508	Each	10%	\$457	Other	F1
456-006-252-PSS-1YR	456-006-252-PSS-1YR		Annual Maintenance PSS (456-006-252)	\$477	Each	10%	\$429	Other	F1
456-006-253-PSS-1YR	456-006-253-PSS-1YR		Annual Maintenance PSS (456-006-253)	\$420	Each	10%	\$378	Other	F1
456-006-254-PSS-1YR	456-006-254-PSS-1YR		Annual Maintenance PSS (456-006-254)	\$391	Each	10%	\$352	Other	F1
456-006-255-PSS-1YR	456-006-255-PSS-1YR		Annual Maintenance PSS (456-006-255)	\$376	Each	10%	\$338	Other	F1
456-006-256-PSS-1YR	456-006-256-PSS-1YR		Annual Maintenance PSS (456-006-256)	\$338	Each	10%	\$304	Other	F1
456-006-257-PSS-1YR	456-006-257-PSS-1YR		Annual Maintenance PSS (456-006-257)	\$300	Each	10%	\$270	Other	F1
456-006-258-PSS-1YR	456-006-258-PSS-1YR		Annual Maintenance PSS (456-006-258)	\$260	Each	10%	\$234	Other	F1
456-006-259-PSS-1YR	456-006-259-PSS-1YR		Annual Maintenance PSS (456-006-259)	\$227	Each	10%	\$204	Other	F1
456-006-260-PSS-1YR	456-006-260-PSS-1YR		Annual Maintenance PSS (456-006-260)	\$197	Each	10%	\$177	Other	F1
456-006-261-PSS-1YR	456-006-261-PSS-1YR		Annual Maintenance PSS (456-006-261)	\$172	Each	10%	\$155	Other	F1
456-006-262-PSS-1YR	456-006-262-PSS-1YR		Annual Maintenance PSS (456-006-262)	\$254	Each	10%	\$229	Other	F1
456-006-263-PSS-1YR	456-006-263-PSS-1YR		Annual Maintenance PSS (456-006-263)	\$237	Each	10%	\$213	Other	F1
456-006-264-PSS-1YR	456-006-264-PSS-1YR		Annual Maintenance PSS (456-006-264)	\$210	Each	10%	\$189	Other	F1
456-006-265-PSS-1YR	456-006-265-PSS-1YR		Annual Maintenance PSS (456-006-265)	\$195	Each	10%	\$176	Other	F1
456-006-266-PSS-1YR	456-006-266-PSS-1YR		Annual Maintenance PSS (456-006-266)	\$187	Each	10%	\$168	Other	F1
456-006-267-PSS-1YR	456-006-267-PSS-1YR		Annual Maintenance PSS (456-006-267)	\$170	Each	10%	\$153	Other	F1
456-006-268-PSS-1YR	456-006-268-PSS-1YR		Annual Maintenance PSS (456-006-268)	\$149	Each	10%	\$134	Other	F1
456-006-269-PSS-1YR	456-006-269-PSS-1YR		Annual Maintenance PSS (456-006-269)	\$130	Each	10%	\$117	Other	F1
456-006-270-PSS-1YR	456-006-270-PSS-1YR		Annual Maintenance PSS (456-006-270)	\$113	Each	10%	\$102	Other	F1
456-006-271-PSS-1YR	456-006-271-PSS-1YR		Annual Maintenance PSS (456-006-271)	\$99	Each	10%	\$89	Other	F1
456-006-272-PSS-1YR	456-006-272-PSS-1YR		Annual Maintenance PSS (456-006-272)	\$86	Each	10%	\$77	Other	F1
456-006-273-PSS-1YR	456-006-273-PSS-1YR		Annual Maintenance PSS (456-006-273)	\$885	Each	10%	\$797	Other	F1
456-006-274-PSS-1YR	456-006-274-PSS-1YR		Annual Maintenance PSS (456-006-274)	\$770	Each	10%	\$693	Other	F1
456-006-275-PSS-1YR	456-006-275-PSS-1YR		Annual Maintenance PSS (456-006-275)	\$670	Each	10%	\$603	Other	F1
456-006-276-PSS-1YR	456-006-276-PSS-1YR		Annual Maintenance PSS (456-006-276)	\$546	Each	10%	\$491	Other	F1
456-006-277-PSS-1YR	456-006-277-PSS-1YR		Annual Maintenance PSS (456-006-277)	\$458	Each	10%	\$412	Other	F1
456-006-278-PSS-1YR	456-006-278-PSS-1YR		Annual Maintenance PSS (456-006-278)	\$427	Each	10%	\$384	Other	F1
456-006-279-PSS-1YR	456-006-279-PSS-1YR		Annual Maintenance PSS (456-006-279)	\$397	Each	10%	\$357	Other	F1
456-006-280-PSS-1YR	456-006-280-PSS-1YR		Annual Maintenance PSS (456-006-280)	\$368	Each	10%	\$331	Other	F1
456-006-281-PSS-1YR	456-006-281-PSS-1YR		Annual Maintenance PSS (456-006-281)	\$335	Each	10%	\$302	Other	F1
456-006-282-PSS-1YR	456-006-282-PSS-1YR		Annual Maintenance PSS (456-006-282)	\$312	Each	10%	\$281	Other	F1
456-006-283-PSS-1YR	456-006-283-PSS-1YR		Annual Maintenance PSS (456-006-283)	\$220	Each	10%	\$198	Other	F1
456-007-000-PSS-1YR	456-007-000-PSS-1YR		Annual Maintenance PSS (456-007-000)	\$200	Each	10%	\$180	Other	F1



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-007-001-PSS-1YR	456-007-001-PSS-1YR		Annual Maintenance PSS (456-007-001)	\$189	Each	10%	\$170	Other	F1
456-007-002-PSS-1YR	456-007-002-PSS-1YR		Annual Maintenance PSS (456-007-002)	\$166	Each	10%	\$149	Other	F1
456-007-003-PSS-1YR	456-007-003-PSS-1YR		Annual Maintenance PSS (456-007-003)	\$155	Each	10%	\$140	Other	F1
456-007-004-PSS-1YR	456-007-004-PSS-1YR		Annual Maintenance PSS (456-007-004)	\$148	Each	10%	\$133	Other	F1
456-007-005-PSS-1YR	456-007-005-PSS-1YR		Annual Maintenance PSS (456-007-005)	\$133	Each	10%	\$120	Other	F1
456-007-006-PSS-1YR	456-007-006-PSS-1YR		Annual Maintenance PSS (456-007-006)	\$118	Each	10%	\$106	Other	F1
456-007-007-PSS-1YR	456-007-007-PSS-1YR		Annual Maintenance PSS (456-007-007)	\$103	Each	10%	\$93	Other	F1
456-007-008-PSS-1YR	456-007-008-PSS-1YR		Annual Maintenance PSS (456-007-008)	\$90	Each	10%	\$81	Other	F1
456-007-009-PSS-1YR	456-007-009-PSS-1YR		Annual Maintenance PSS (456-007-009)	\$77	Each	10%	\$69	Other	F1
456-007-010-PSS-1YR	456-007-010-PSS-1YR		Annual Maintenance PSS (456-007-010)	\$67	Each	10%	\$60	Other	F1
456-007-011-PSS-1YR	456-007-011-PSS-1YR		Annual Maintenance PSS (456-007-011)	\$402	Each	10%	\$362	Other	F1
456-007-012-PSS-1YR	456-007-012-PSS-1YR		Annual Maintenance PSS (456-007-012)	\$378	Each	10%	\$340	Other	F1
456-007-013-PSS-1YR	456-007-013-PSS-1YR		Annual Maintenance PSS (456-007-013)	\$333	Each	10%	\$300	Other	F1
456-007-014-PSS-1YR	456-007-014-PSS-1YR		Annual Maintenance PSS (456-007-014)	\$310	Each	10%	\$279	Other	F1
456-007-015-PSS-1YR	456-007-015-PSS-1YR		Annual Maintenance PSS (456-007-015)	\$297	Each	10%	\$267	Other	F1
456-007-016-PSS-1YR	456-007-016-PSS-1YR		Annual Maintenance PSS (456-007-016)	\$267	Each	10%	\$240	Other	F1
456-007-017-PSS-1YR	456-007-017-PSS-1YR		Annual Maintenance PSS (456-007-017)	\$237	Each	10%	\$213	Other	F1
456-007-018-PSS-1YR	456-007-018-PSS-1YR		Annual Maintenance PSS (456-007-018)	\$204	Each	10%	\$184	Other	F1
456-007-019-PSS-1YR	456-007-019-PSS-1YR		Annual Maintenance PSS (456-007-019)	\$178	Each	10%	\$160	Other	F1
456-007-020-PSS-1YR	456-007-020-PSS-1YR		Annual Maintenance PSS (456-007-020)	\$155	Each	10%	\$140	Other	F1
456-007-021-PSS-1YR	456-007-021-PSS-1YR		Annual Maintenance PSS (456-007-021)	\$133	Each	10%	\$120	Other	F1
456-007-022-PSS-1YR	456-007-022-PSS-1YR		Annual Maintenance PSS (456-007-022)	\$494	Each	10%	\$445	Other	F1
456-007-023-PSS-1YR	456-007-023-PSS-1YR		Annual Maintenance PSS (456-007-023)	\$463	Each	10%	\$417	Other	F1
456-007-024-PSS-1YR	456-007-024-PSS-1YR		Annual Maintenance PSS (456-007-024)	\$412	Each	10%	\$371	Other	F1
456-007-025-PSS-1YR	456-007-025-PSS-1YR		Annual Maintenance PSS (456-007-025)	\$366	Each	10%	\$329	Other	F1
456-007-026-PSS-1YR	456-007-026-PSS-1YR		Annual Maintenance PSS (456-007-026)	\$329	Each	10%	\$296	Other	F1
456-007-027-PSS-1YR	456-007-027-PSS-1YR		Annual Maintenance PSS (456-007-027)	\$294	Each	10%	\$265	Other	F1
456-007-028-PSS-1YR	456-007-028-PSS-1YR		Annual Maintenance PSS (456-007-028)	\$254	Each	10%	\$229	Other	F1
456-007-029-PSS-1YR	456-007-029-PSS-1YR		Annual Maintenance PSS (456-007-029)	\$216	Each	10%	\$194	Other	F1
456-007-030-PSS-1YR	456-007-030-PSS-1YR		Annual Maintenance PSS (456-007-030)	\$182	Each	10%	\$164	Other	F1
456-007-031-PSS-1YR	456-007-031-PSS-1YR		Annual Maintenance PSS (456-007-031)	\$154	Each	10%	\$139	Other	F1
456-007-032-PSS-1YR	456-007-032-PSS-1YR		Annual Maintenance PSS (456-007-032)	\$134	Each	10%	\$121	Other	F1
456-007-033-PSS-1YR	456-007-033-PSS-1YR		Annual Maintenance PSS (456-007-033)	\$988	Each	10%	\$889	Other	F1
456-007-034-PSS-1YR	456-007-034-PSS-1YR		Annual Maintenance PSS (456-007-034)	\$926	Each	10%	\$833	Other	F1
456-007-035-PSS-1YR	456-007-035-PSS-1YR		Annual Maintenance PSS (456-007-035)	\$824	Each	10%	\$742	Other	F1
456-007-036-PSS-1YR	456-007-036-PSS-1YR		Annual Maintenance PSS (456-007-036)	\$732	Each	10%	\$659	Other	F1
456-007-037-PSS-1YR	456-007-037-PSS-1YR		Annual Maintenance PSS (456-007-037)	\$658	Each	10%	\$592	Other	F1
456-007-038-PSS-1YR	456-007-038-PSS-1YR		Annual Maintenance PSS (456-007-038)	\$589	Each	10%	\$530	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-007-039-PSS-1YR	456-007-039-PSS-1YR	Annual Maintenance PSS (456-007-039)		\$508	Each	10%	\$457	Other	F1
456-007-040-PSS-1YR	456-007-040-PSS-1YR	Annual Maintenance PSS (456-007-040)		\$432	Each	10%	\$389	Other	F1
456-007-041-PSS-1YR	456-007-041-PSS-1YR	Annual Maintenance PSS (456-007-041)		\$364	Each	10%	\$328	Other	F1
456-007-042-PSS-1YR	456-007-042-PSS-1YR	Annual Maintenance PSS (456-007-042)		\$309	Each	10%	\$278	Other	F1
456-007-043-PSS-1YR	456-007-043-PSS-1YR	Annual Maintenance PSS (456-007-043)		\$267	Each	10%	\$240	Other	F1
456-007-044-PSS-1YR	456-007-044-PSS-1YR	Annual Maintenance PSS (456-007-044)		\$206	Each	10%	\$185	Other	F1
456-007-045-PSS-1YR	456-007-045-PSS-1YR	Annual Maintenance PSS (456-007-045)		\$151	Each	10%	\$136	Other	F1
456-007-046-PSS-1YR	456-007-046-PSS-1YR	Annual Maintenance PSS (456-007-046)		\$122	Each	10%	\$110	Other	F1
456-007-047-PSS-1YR	456-007-047-PSS-1YR	Annual Maintenance PSS (456-007-047)		\$90	Each	10%	\$81	Other	F1
456-007-048-PSS-1YR	456-007-048-PSS-1YR	Annual Maintenance PSS (456-007-048)		\$70	Each	10%	\$63	Other	F1
456-007-049-PSS-1YR	456-007-049-PSS-1YR	Annual Maintenance PSS (456-007-049)		\$170	Each	10%	\$153	Other	F1
456-007-050-PSS-1YR	456-007-050-PSS-1YR	Annual Maintenance PSS (456-007-050)		\$158	Each	10%	\$142	Other	F1
456-007-051-PSS-1YR	456-007-051-PSS-1YR	Annual Maintenance PSS (456-007-051)		\$136	Each	10%	\$122	Other	F1
456-007-052-PSS-1YR	456-007-052-PSS-1YR	Annual Maintenance PSS (456-007-052)		\$106	Each	10%	\$95	Other	F1
456-007-053-PSS-1YR	456-007-053-PSS-1YR	Annual Maintenance PSS (456-007-053)		\$80	Each	10%	\$72	Other	F1
456-007-054-PSS-1YR	456-007-054-PSS-1YR	Annual Maintenance PSS (456-007-054)		\$193	Each	10%	\$174	Other	F1
456-007-055-PSS-1YR	456-007-055-PSS-1YR	Annual Maintenance PSS (456-007-055)		\$438	Each	10%	\$394	Other	F1
456-007-056-PSS-1YR	456-007-056-PSS-1YR	Annual Maintenance PSS (456-007-056)		\$412	Each	10%	\$371	Other	F1
456-007-057-PSS-1YR	456-007-057-PSS-1YR	Annual Maintenance PSS (456-007-057)		\$362	Each	10%	\$326	Other	F1
456-007-058-PSS-1YR	456-007-058-PSS-1YR	Annual Maintenance PSS (456-007-058)		\$324	Each	10%	\$292	Other	F1
456-007-059-PSS-1YR	456-007-059-PSS-1YR	Annual Maintenance PSS (456-007-059)		\$290	Each	10%	\$261	Other	F1
456-007-060-PSS-1YR	456-007-060-PSS-1YR	Annual Maintenance PSS (456-007-060)		\$256	Each	10%	\$230	Other	F1
456-007-061-PSS-1YR	456-007-061-PSS-1YR	Annual Maintenance PSS (456-007-061)		\$220	Each	10%	\$198	Other	F1
456-007-062-PSS-1YR	456-007-062-PSS-1YR	Annual Maintenance PSS (456-007-062)		\$188	Each	10%	\$169	Other	F1
456-007-063-PSS-1YR	456-007-063-PSS-1YR	Annual Maintenance PSS (456-007-063)		\$162	Each	10%	\$146	Other	F1
456-007-064-PSS-1YR	456-007-064-PSS-1YR	Annual Maintenance PSS (456-007-064)		\$138	Each	10%	\$124	Other	F1
456-007-065-PSS-1YR	456-007-065-PSS-1YR	Annual Maintenance PSS (456-007-065)		\$120	Each	10%	\$108	Other	F1
456-007-066-PSS-1YR	456-007-066-PSS-1YR	Annual Maintenance PSS (456-007-066)		\$438	Each	10%	\$394	Other	F1
456-007-067-PSS-1YR	456-007-067-PSS-1YR	Annual Maintenance PSS (456-007-067)		\$412	Each	10%	\$371	Other	F1
456-007-068-PSS-1YR	456-007-068-PSS-1YR	Annual Maintenance PSS (456-007-068)		\$362	Each	10%	\$326	Other	F1
456-007-069-PSS-1YR	456-007-069-PSS-1YR	Annual Maintenance PSS (456-007-069)		\$324	Each	10%	\$292	Other	F1
456-007-070-PSS-1YR	456-007-070-PSS-1YR	Annual Maintenance PSS (456-007-070)		\$290	Each	10%	\$261	Other	F1
456-007-071-PSS-1YR	456-007-071-PSS-1YR	Annual Maintenance PSS (456-007-071)		\$256	Each	10%	\$230	Other	F1
456-007-072-PSS-1YR	456-007-072-PSS-1YR	Annual Maintenance PSS (456-007-072)		\$220	Each	10%	\$198	Other	F1
456-007-073-PSS-1YR	456-007-073-PSS-1YR	Annual Maintenance PSS (456-007-073)		\$188	Each	10%	\$169	Other	F1
456-007-074-PSS-1YR	456-007-074-PSS-1YR	Annual Maintenance PSS (456-007-074)		\$162	Each	10%	\$146	Other	F1
456-007-075-PSS-1YR	456-007-075-PSS-1YR	Annual Maintenance PSS (456-007-075)		\$138	Each	10%	\$124	Other	F1
456-007-076-PSS-1YR	456-007-076-PSS-1YR	Annual Maintenance PSS (456-007-076)		\$120	Each	10%	\$108	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
456-007-077-PSS-1YR	456-007-077-PSS-1YR		Annual Maintenance PSS (456-007-077)	\$345	Each	10%	\$311	Other	F1	
456-007-078-PSS-1YR	456-007-078-PSS-1YR		Annual Maintenance PSS (456-007-078)	\$326	Each	10%	\$293	Other	F1	
456-007-079-PSS-1YR	456-007-079-PSS-1YR		Annual Maintenance PSS (456-007-079)	\$287	Each	10%	\$258	Other	F1	
456-007-080-PSS-1YR	456-007-080-PSS-1YR		Annual Maintenance PSS (456-007-080)	\$256	Each	10%	\$230	Other	F1	
456-007-081-PSS-1YR	456-007-081-PSS-1YR		Annual Maintenance PSS (456-007-081)	\$229	Each	10%	\$206	Other	F1	
456-007-082-PSS-1YR	456-007-082-PSS-1YR		Annual Maintenance PSS (456-007-082)	\$202	Each	10%	\$182	Other	F1	
456-007-083-PSS-1YR	456-007-083-PSS-1YR		Annual Maintenance PSS (456-007-083)	\$174	Each	10%	\$157	Other	F1	
456-007-084-PSS-1YR	456-007-084-PSS-1YR		Annual Maintenance PSS (456-007-084)	\$148	Each	10%	\$133	Other	F1	
456-007-085-PSS-1YR	456-007-085-PSS-1YR		Annual Maintenance PSS (456-007-085)	\$127	Each	10%	\$114	Other	F1	
456-007-086-PSS-1YR	456-007-086-PSS-1YR		Annual Maintenance PSS (456-007-086)	\$109	Each	10%	\$98	Other	F1	
456-007-087-PSS-1YR	456-007-087-PSS-1YR		Annual Maintenance PSS (456-007-087)	\$94	Each	10%	\$85	Other	F1	
456-007-088-PSS-1YR	456-007-088-PSS-1YR		Annual Maintenance PSS (456-007-088)	\$254	Each	10%	\$229	Other	F1	
456-007-089-PSS-1YR	456-007-089-PSS-1YR		Annual Maintenance PSS (456-007-089)	\$237	Each	10%	\$213	Other	F1	
456-007-090-PSS-1YR	456-007-090-PSS-1YR		Annual Maintenance PSS (456-007-090)	\$210	Each	10%	\$189	Other	F1	
456-007-091-PSS-1YR	456-007-091-PSS-1YR		Annual Maintenance PSS (456-007-091)	\$195	Each	10%	\$176	Other	F1	
456-007-092-PSS-1YR	456-007-092-PSS-1YR		Annual Maintenance PSS (456-007-092)	\$187	Each	10%	\$168	Other	F1	
456-007-093-PSS-1YR	456-007-093-PSS-1YR		Annual Maintenance PSS (456-007-093)	\$170	Each	10%	\$153	Other	F1	
456-007-094-PSS-1YR	456-007-094-PSS-1YR		Annual Maintenance PSS (456-007-094)	\$149	Each	10%	\$134	Other	F1	
456-007-095-PSS-1YR	456-007-095-PSS-1YR		Annual Maintenance PSS (456-007-095)	\$130	Each	10%	\$117	Other	F1	
456-007-096-PSS-1YR	456-007-096-PSS-1YR		Annual Maintenance PSS (456-007-096)	\$113	Each	10%	\$102	Other	F1	
456-007-097-PSS-1YR	456-007-097-PSS-1YR		Annual Maintenance PSS (456-007-097)	\$99	Each	10%	\$89	Other	F1	
456-007-098-PSS-1YR	456-007-098-PSS-1YR		Annual Maintenance PSS (456-007-098)	\$86	Each	10%	\$77	Other	F1	
456-007-099-PSS-1YR	456-007-099-PSS-1YR		Annual Maintenance PSS (456-007-099)	\$254	Each	10%	\$229	Other	F1	
456-007-100-PSS-1YR	456-007-100-PSS-1YR		Annual Maintenance PSS (456-007-100)	\$237	Each	10%	\$213	Other	F1	
456-007-101-PSS-1YR	456-007-101-PSS-1YR		Annual Maintenance PSS (456-007-101)	\$210	Each	10%	\$189	Other	F1	
456-007-102-PSS-1YR	456-007-102-PSS-1YR		Annual Maintenance PSS (456-007-102)	\$195	Each	10%	\$176	Other	F1	
456-007-103-PSS-1YR	456-007-103-PSS-1YR		Annual Maintenance PSS (456-007-103)	\$187	Each	10%	\$168	Other	F1	
456-007-104-PSS-1YR	456-007-104-PSS-1YR		Annual Maintenance PSS (456-007-104)	\$170	Each	10%	\$153	Other	F1	
456-007-105-PSS-1YR	456-007-105-PSS-1YR		Annual Maintenance PSS (456-007-105)	\$149	Each	10%	\$134	Other	F1	
456-007-106-PSS-1YR	456-007-106-PSS-1YR		Annual Maintenance PSS (456-007-106)	\$130	Each	10%	\$117	Other	F1	
456-007-107-PSS-1YR	456-007-107-PSS-1YR		Annual Maintenance PSS (456-007-107)	\$113	Each	10%	\$102	Other	F1	
456-007-108-PSS-1YR	456-007-108-PSS-1YR		Annual Maintenance PSS (456-007-108)	\$99	Each	10%	\$89	Other	F1	
456-007-109-PSS-1YR	456-007-109-PSS-1YR		Annual Maintenance PSS (456-007-109)	\$86	Each	10%	\$77	Other	F1	
456-007-132-PSS-1YR	456-007-132-PSS-1YR		Annual Maintenance PSS (456-007-132)	\$788	Each	10%	\$710	Other	F1	
456-007-133-PSS-1YR	456-007-133-PSS-1YR		Annual Maintenance PSS (456-007-133)	\$742	Each	10%	\$667	Other	F1	
456-007-134-PSS-1YR	456-007-134-PSS-1YR		Annual Maintenance PSS (456-007-134)	\$653	Each	10%	\$588	Other	F1	
456-007-135-PSS-1YR	456-007-135-PSS-1YR		Annual Maintenance PSS (456-007-135)	\$583	Each	10%	\$525	Other	F1	
456-007-136-PSS-1YR	456-007-136-PSS-1YR		Annual Maintenance PSS (456-007-136)	\$520	Each	10%	\$468	Other	F1	
456-007-137-PSS-1YR	456-007-137-PSS-1YR		Annual Maintenance PSS (456-007-137)	\$461	Each	10%	\$415	Other	F1	
456-007-138-PSS-1YR	456-007-138-PSS-1YR		Annual Maintenance PSS (456-007-138)	\$396	Each	10%	\$356	Other	F1	
456-007-139-PSS-1YR	456-007-139-PSS-1YR		Annual Maintenance PSS (456-007-139)	\$338	Each	10%	\$305	Other	F1	
456-007-140-PSS-1YR	456-007-140-PSS-1YR		Annual Maintenance PSS (456-007-140)	\$292	Each	10%	\$262	Other	F1	
456-007-141-PSS-1YR	456-007-141-PSS-1YR		Annual Maintenance PSS (456-007-141)	\$250	Each	10%	\$225	Other	F1	
456-007-142-PSS-1YR	456-007-142-PSS-1YR		Annual Maintenance PSS (456-007-142)	\$214	Each	10%	\$193	Other	F1	
456-007-143-PSS-1YR	456-007-143-PSS-1YR		Annual Maintenance PSS (456-007-143)	\$394	Each	10%	\$355	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
456-007-144-PSS-1YR	456-007-144-PSS-1YR	Annual Maintenance PSS (456-007-144)		\$371	Each	10%		\$334	Other	F1	
456-007-145-PSS-1YR	456-007-145-PSS-1YR	Annual Maintenance PSS (456-007-145)		\$326	Each	10%		\$293	Other	F1	
456-007-146-PSS-1YR	456-007-146-PSS-1YR	Annual Maintenance PSS (456-007-146)		\$292	Each	10%		\$262	Other	F1	
456-007-147-PSS-1YR	456-007-147-PSS-1YR	Annual Maintenance PSS (456-007-147)		\$261	Each	10%		\$235	Other	F1	
456-007-148-PSS-1YR	456-007-148-PSS-1YR	Annual Maintenance PSS (456-007-148)		\$230	Each	10%		\$207	Other	F1	
456-007-149-PSS-1YR	456-007-149-PSS-1YR	Annual Maintenance PSS (456-007-149)		\$198	Each	10%		\$178	Other	F1	
456-007-150-PSS-1YR	456-007-150-PSS-1YR	Annual Maintenance PSS (456-007-150)		\$169	Each	10%		\$152	Other	F1	
456-007-151-PSS-1YR	456-007-151-PSS-1YR	Annual Maintenance PSS (456-007-151)		\$146	Each	10%		\$131	Other	F1	
456-007-152-PSS-1YR	456-007-152-PSS-1YR	Annual Maintenance PSS (456-007-152)		\$124	Each	10%		\$112	Other	F1	
456-007-153-PSS-1YR	456-007-153-PSS-1YR	Annual Maintenance PSS (456-007-153)		\$108	Each	10%		\$97	Other	F1	
456-007-176-PSS-1YR	456-007-176-PSS-1YR	Annual Maintenance PSS (456-007-176)		\$495	Each	10%		\$445	Other	F1	
456-007-177-PSS-1YR	456-007-177-PSS-1YR	Annual Maintenance PSS (456-007-177)		\$437	Each	10%		\$393	Other	F1	
456-007-178-PSS-1YR	456-007-178-PSS-1YR	Annual Maintenance PSS (456-007-178)		\$382	Each	10%		\$343	Other	F1	
456-007-179-PSS-1YR	456-007-179-PSS-1YR	Annual Maintenance PSS (456-007-179)		\$331	Each	10%		\$298	Other	F1	
456-007-180-PSS-1YR	456-007-180-PSS-1YR	Annual Maintenance PSS (456-007-180)		\$291	Each	10%		\$262	Other	F1	
456-007-181-PSS-1YR	456-007-181-PSS-1YR	Annual Maintenance PSS (456-007-181)		\$272	Each	10%		\$244	Other	F1	
456-007-182-PSS-1YR	456-007-182-PSS-1YR	Annual Maintenance PSS (456-007-182)		\$251	Each	10%		\$226	Other	F1	
456-007-183-PSS-1YR	456-007-183-PSS-1YR	Annual Maintenance PSS (456-007-183)		\$230	Each	10%		\$207	Other	F1	
456-007-184-PSS-1YR	456-007-184-PSS-1YR	Annual Maintenance PSS (456-007-184)		\$219	Each	10%		\$197	Other	F1	
456-007-185-PSS-1YR	456-007-185-PSS-1YR	Annual Maintenance PSS (456-007-185)		\$203	Each	10%		\$183	Other	F1	
456-007-186-PSS-1YR	456-007-186-PSS-1YR	Annual Maintenance PSS (456-007-186)		\$185	Each	10%		\$166	Other	F1	
456-007-187-PSS-1YR	456-007-187-PSS-1YR	Annual Maintenance PSS (456-007-187)		\$495	Each	10%		\$445	Other	F1	
456-007-188-PSS-1YR	456-007-188-PSS-1YR	Annual Maintenance PSS (456-007-188)		\$437	Each	10%		\$393	Other	F1	
456-007-189-PSS-1YR	456-007-189-PSS-1YR	Annual Maintenance PSS (456-007-189)		\$382	Each	10%		\$343	Other	F1	
456-007-190-PSS-1YR	456-007-190-PSS-1YR	Annual Maintenance PSS (456-007-190)		\$331	Each	10%		\$298	Other	F1	
456-007-191-PSS-1YR	456-007-191-PSS-1YR	Annual Maintenance PSS (456-007-191)		\$291	Each	10%		\$262	Other	F1	
456-007-192-PSS-1YR	456-007-192-PSS-1YR	Annual Maintenance PSS (456-007-192)		\$272	Each	10%		\$244	Other	F1	
456-007-193-PSS-1YR	456-007-193-PSS-1YR	Annual Maintenance PSS (456-007-193)		\$251	Each	10%		\$226	Other	F1	
456-007-194-PSS-1YR	456-007-194-PSS-1YR	Annual Maintenance PSS (456-007-194)		\$230	Each	10%		\$207	Other	F1	
456-007-195-PSS-1YR	456-007-195-PSS-1YR	Annual Maintenance PSS (456-007-195)		\$219	Each	10%		\$197	Other	F1	
456-007-196-PSS-1YR	456-007-196-PSS-1YR	Annual Maintenance PSS (456-007-196)		\$203	Each	10%		\$183	Other	F1	
456-007-197-PSS-1YR	456-007-197-PSS-1YR	Annual Maintenance PSS (456-007-197)		\$185	Each	10%		\$166	Other	F1	
456-007-264-PSS-1YR	456-007-264-PSS-1YR	Annual Maintenance PSS (456-007-264)		\$309	Each	10%		\$278	Other	F1	
456-007-265-PSS-1YR	456-007-265-PSS-1YR	Annual Maintenance PSS (456-007-265)		\$290	Each	10%		\$261	Other	F1	
456-007-266-PSS-1YR	456-007-266-PSS-1YR	Annual Maintenance PSS (456-007-266)		\$255	Each	10%		\$229	Other	F1	
456-007-267-PSS-1YR	456-007-267-PSS-1YR	Annual Maintenance PSS (456-007-267)		\$237	Each	10%		\$213	Other	F1	
456-007-268-PSS-1YR	456-007-268-PSS-1YR	Annual Maintenance PSS (456-007-268)		\$227	Each	10%		\$204	Other	F1	
456-007-269-PSS-1YR	456-007-269-PSS-1YR	Annual Maintenance PSS (456-007-269)		\$204	Each	10%		\$184	Other	F1	
456-007-270-PSS-1YR	456-007-270-PSS-1YR	Annual Maintenance PSS (456-007-270)		\$183	Each	10%		\$165	Other	F1	
456-007-271-PSS-1YR	456-007-271-PSS-1YR	Annual Maintenance PSS (456-007-271)		\$159	Each	10%		\$143	Other	F1	
456-007-272-PSS-1YR	456-007-272-PSS-1YR	Annual Maintenance PSS (456-007-272)		\$136	Each	10%		\$122	Other	F1	
456-007-273-PSS-1YR	456-007-273-PSS-1YR	Annual Maintenance PSS (456-007-273)		\$120	Each	10%		\$108	Other	F1	
456-007-274-PSS-1YR	456-007-274-PSS-1YR	Annual Maintenance PSS (456-007-274)		\$105	Each	10%		\$94	Other	F1	
456-007-275-PSS-1YR	456-007-275-PSS-1YR	Annual Maintenance PSS (456-007-275)		\$154	Each	10%		\$139	Other	F1	
456-007-276-PSS-1YR	456-007-276-PSS-1YR	Annual Maintenance PSS (456-007-276)		\$145	Each	10%		\$130	Other	F1	
456-007-277-PSS-1YR	456-007-277-PSS-1YR	Annual Maintenance PSS (456-007-277)		\$127	Each	10%		\$115	Other	F1	
456-007-278-PSS-1YR	456-007-278-PSS-1YR	Annual Maintenance PSS (456-007-278)		\$119	Each	10%		\$107	Other	F1	
456-007-279-PSS-1YR	456-007-279-PSS-1YR	Annual Maintenance PSS (456-007-279)		\$113	Each	10%		\$102	Other	F1	
456-007-280-PSS-1YR	456-007-280-PSS-1YR	Annual Maintenance PSS (456-007-280)		\$102	Each	10%		\$92	Other	F1	
456-007-281-PSS-1YR	456-007-281-PSS-1YR	Annual Maintenance PSS (456-007-281)		\$92	Each	10%		\$82	Other	F1	
456-007-282-PSS-1YR	456-007-282-PSS-1YR	Annual Maintenance PSS (456-007-282)		\$79	Each	10%		\$71	Other	F1	
456-007-283-PSS-1YR	456-007-283-PSS-1YR	Annual Maintenance PSS (456-007-283)		\$68	Each	10%		\$61	Other	F1	
456-007-284-PSS-1YR	456-007-284-PSS-1YR	Annual Maintenance PSS (456-007-284)		\$60	Each	10%		\$54	Other	F1	
456-007-285-PSS-1YR	456-007-285-PSS-1YR	Annual Maintenance PSS (456-007-285)		\$52	Each	10%		\$47	Other	F1	
456-007-286-PSS-1YR	456-007-286-PSS-1YR	Annual Maintenance PSS (456-007-286)		\$309	Each	10%		\$278	Other	F1	
456-007-287-PSS-1YR	456-007-287-PSS-1YR	Annual Maintenance PSS (456-007-287)		\$290	Each	10%		\$261	Other	F1	
456-007-288-PSS-1YR	456-007-288-PSS-1YR	Annual Maintenance PSS (456-007-288)		\$255	Each	10%		\$229	Other	F1	
456-007-289-PSS-1YR	456-007-289-PSS-1YR	Annual Maintenance PSS (456-007-289)		\$237	Each	10%		\$213	Other	F1	
456-007-290-PSS-1YR	456-007-290-PSS-1YR	Annual Maintenance PSS (456-007-290)		\$227	Each	10%		\$204	Other	F1	
456-007-291-PSS-1YR	456-007-291-PSS-1YR	Annual Maintenance PSS (456-007-291)		\$204	Each	10%		\$184	Other	F1	
456-007-292-PSS-1YR	456-007-292-PSS-1YR	Annual Maintenance PSS (456-007-292)		\$183	Each	10%		\$165	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-007-293-PSS-1YR	456-007-293-PSS-1YR	Annual Maintenance PSS (456-007-293)		\$159	Each	10%	\$143	Other	F1
456-007-294-PSS-1YR	456-007-294-PSS-1YR	Annual Maintenance PSS (456-007-294)		\$136	Each	10%	\$122	Other	F1
456-007-295-PSS-1YR	456-007-295-PSS-1YR	Annual Maintenance PSS (456-007-295)		\$120	Each	10%	\$108	Other	F1
456-007-296-PSS-1YR	456-007-296-PSS-1YR	Annual Maintenance PSS (456-007-296)		\$105	Each	10%	\$94	Other	F1
456-007-297-PSS-1YR	456-007-297-PSS-1YR	Annual Maintenance PSS (456-007-297)		\$154	Each	10%	\$139	Other	F1
456-007-298-PSS-1YR	456-007-298-PSS-1YR	Annual Maintenance PSS (456-007-298)		\$145	Each	10%	\$130	Other	F1
456-007-299-PSS-1YR	456-007-299-PSS-1YR	Annual Maintenance PSS (456-007-299)		\$127	Each	10%	\$115	Other	F1
456-007-300-PSS-1YR	456-007-300-PSS-1YR	Annual Maintenance PSS (456-007-300)		\$119	Each	10%	\$107	Other	F1
456-007-301-PSS-1YR	456-007-301-PSS-1YR	Annual Maintenance PSS (456-007-301)		\$113	Each	10%	\$102	Other	F1
456-007-302-PSS-1YR	456-007-302-PSS-1YR	Annual Maintenance PSS (456-007-302)		\$102	Each	10%	\$92	Other	F1
456-007-303-PSS-1YR	456-007-303-PSS-1YR	Annual Maintenance PSS (456-007-303)		\$92	Each	10%	\$82	Other	F1
456-007-304-PSS-1YR	456-007-304-PSS-1YR	Annual Maintenance PSS (456-007-304)		\$79	Each	10%	\$71	Other	F1
456-007-305-PSS-1YR	456-007-305-PSS-1YR	Annual Maintenance PSS (456-007-305)		\$68	Each	10%	\$61	Other	F1
456-007-306-PSS-1YR	456-007-306-PSS-1YR	Annual Maintenance PSS (456-007-306)		\$60	Each	10%	\$54	Other	F1
456-007-307-PSS-1YR	456-007-307-PSS-1YR	Annual Maintenance PSS (456-007-307)		\$52	Each	10%	\$47	Other	F1
456-007-308-PSS-1YR	456-007-308-PSS-1YR	Annual Maintenance PSS (456-007-308)		\$411	Each	10%	\$370	Other	F1
456-007-309-PSS-1YR	456-007-309-PSS-1YR	Annual Maintenance PSS (456-007-309)		\$385	Each	10%	\$347	Other	F1
456-007-310-PSS-1YR	456-007-310-PSS-1YR	Annual Maintenance PSS (456-007-310)		\$339	Each	10%	\$305	Other	F1
456-007-311-PSS-1YR	456-007-311-PSS-1YR	Annual Maintenance PSS (456-007-311)		\$316	Each	10%	\$284	Other	F1
456-007-312-PSS-1YR	456-007-312-PSS-1YR	Annual Maintenance PSS (456-007-312)		\$302	Each	10%	\$272	Other	F1
456-007-313-PSS-1YR	456-007-313-PSS-1YR	Annual Maintenance PSS (456-007-313)		\$272	Each	10%	\$244	Other	F1
456-007-314-PSS-1YR	456-007-314-PSS-1YR	Annual Maintenance PSS (456-007-314)		\$244	Each	10%	\$220	Other	F1
456-007-315-PSS-1YR	456-007-315-PSS-1YR	Annual Maintenance PSS (456-007-315)		\$211	Each	10%	\$190	Other	F1
456-007-316-PSS-1YR	456-007-316-PSS-1YR	Annual Maintenance PSS (456-007-316)		\$181	Each	10%	\$163	Other	F1
456-007-317-PSS-1YR	456-007-317-PSS-1YR	Annual Maintenance PSS (456-007-317)		\$160	Each	10%	\$144	Other	F1
456-007-318-PSS-1YR	456-007-318-PSS-1YR	Annual Maintenance PSS (456-007-318)		\$139	Each	10%	\$125	Other	F1
456-007-319-PSS-1YR	456-007-319-PSS-1YR	Annual Maintenance PSS (456-007-319)		\$205	Each	10%	\$185	Other	F1
456-007-320-PSS-1YR	456-007-320-PSS-1YR	Annual Maintenance PSS (456-007-320)		\$193	Each	10%	\$174	Other	F1
456-007-321-PSS-1YR	456-007-321-PSS-1YR	Annual Maintenance PSS (456-007-321)		\$169	Each	10%	\$152	Other	F1
456-007-322-PSS-1YR	456-007-322-PSS-1YR	Annual Maintenance PSS (456-007-322)		\$157	Each	10%	\$142	Other	F1
456-007-323-PSS-1YR	456-007-323-PSS-1YR	Annual Maintenance PSS (456-007-323)		\$151	Each	10%	\$136	Other	F1
456-007-324-PSS-1YR	456-007-324-PSS-1YR	Annual Maintenance PSS (456-007-324)		\$136	Each	10%	\$122	Other	F1
456-007-325-PSS-1YR	456-007-325-PSS-1YR	Annual Maintenance PSS (456-007-325)		\$122	Each	10%	\$110	Other	F1
456-007-326-PSS-1YR	456-007-326-PSS-1YR	Annual Maintenance PSS (456-007-326)		\$106	Each	10%	\$95	Other	F1
456-007-327-PSS-1YR	456-007-327-PSS-1YR	Annual Maintenance PSS (456-007-327)		\$91	Each	10%	\$82	Other	F1
456-007-328-PSS-1YR	456-007-328-PSS-1YR	Annual Maintenance PSS (456-007-328)		\$80	Each	10%	\$72	Other	F1
456-007-329-PSS-1YR	456-007-329-PSS-1YR	Annual Maintenance PSS (456-007-329)		\$70	Each	10%	\$63	Other	F1
456-007-330-PSS-1YR	456-007-330-PSS-1YR	Annual Maintenance PSS (456-007-330)		\$102	Each	10%	\$92	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L-(Column I*Column K)		
456-007-331-PSS-1YR	456-007-331-PSS-1YR		Annual Maintenance PSS (456-007-331)	\$96	Each	10%	\$86	Other	F1	
456-007-332-PSS-1YR	456-007-332-PSS-1YR		Annual Maintenance PSS (456-007-332)	\$84	Each	10%	\$76	Other	F1	
456-007-333-PSS-1YR	456-007-333-PSS-1YR		Annual Maintenance PSS (456-007-333)	\$78	Each	10%	\$70	Other	F1	
456-007-334-PSS-1YR	456-007-334-PSS-1YR		Annual Maintenance PSS (456-007-334)	\$75	Each	10%	\$67	Other	F1	
456-007-335-PSS-1YR	456-007-335-PSS-1YR		Annual Maintenance PSS (456-007-335)	\$68	Each	10%	\$61	Other	F1	
456-007-336-PSS-1YR	456-007-336-PSS-1YR		Annual Maintenance PSS (456-007-336)	\$60	Each	10%	\$54	Other	F1	
456-007-337-PSS-1YR	456-007-337-PSS-1YR		Annual Maintenance PSS (456-007-337)	\$52	Each	10%	\$47	Other	F1	
456-007-338-PSS-1YR	456-007-338-PSS-1YR		Annual Maintenance PSS (456-007-338)	\$45	Each	10%	\$40	Other	F1	
456-007-339-PSS-1YR	456-007-339-PSS-1YR		Annual Maintenance PSS (456-007-339)	\$40	Each	10%	\$36	Other	F1	
456-007-340-PSS-1YR	456-007-340-PSS-1YR		Annual Maintenance PSS (456-007-340)	\$35	Each	10%	\$31	Other	F1	
456-007-341-PSS-1YR	456-007-341-PSS-1YR		Annual Maintenance PSS (456-007-341)	\$51	Each	10%	\$46	Other	F1	
456-007-342-PSS-1YR	456-007-342-PSS-1YR		Annual Maintenance PSS (456-007-342)	\$48	Each	10%	\$43	Other	F1	
456-007-343-PSS-1YR	456-007-343-PSS-1YR		Annual Maintenance PSS (456-007-343)	\$42	Each	10%	\$38	Other	F1	
456-007-344-PSS-1YR	456-007-344-PSS-1YR		Annual Maintenance PSS (456-007-344)	\$39	Each	10%	\$35	Other	F1	
456-007-345-PSS-1YR	456-007-345-PSS-1YR		Annual Maintenance PSS (456-007-345)	\$37	Each	10%	\$34	Other	F1	
456-007-346-PSS-1YR	456-007-346-PSS-1YR		Annual Maintenance PSS (456-007-346)	\$33	Each	10%	\$30	Other	F1	
456-007-347-PSS-1YR	456-007-347-PSS-1YR		Annual Maintenance PSS (456-007-347)	\$30	Each	10%	\$27	Other	F1	
456-007-348-PSS-1YR	456-007-348-PSS-1YR		Annual Maintenance PSS (456-007-348)	\$26	Each	10%	\$24	Other	F1	
456-007-349-PSS-1YR	456-007-349-PSS-1YR		Annual Maintenance PSS (456-007-349)	\$22	Each	10%	\$20	Other	F1	
456-007-350-PSS-1YR	456-007-350-PSS-1YR		Annual Maintenance PSS (456-007-350)	\$20	Each	10%	\$18	Other	F1	
456-007-351-PSS-1YR	456-007-351-PSS-1YR		Annual Maintenance PSS (456-007-351)	\$17	Each	10%	\$15	Other	F1	
456-007-352-PSS-1YR	456-007-352-PSS-1YR		Annual Maintenance PSS (456-007-352)	\$411	Each	10%	\$370	Other	F1	
456-007-353-PSS-1YR	456-007-353-PSS-1YR		Annual Maintenance PSS (456-007-353)	\$385	Each	10%	\$347	Other	F1	
456-007-354-PSS-1YR	456-007-354-PSS-1YR		Annual Maintenance PSS (456-007-354)	\$339	Each	10%	\$305	Other	F1	
456-007-355-PSS-1YR	456-007-355-PSS-1YR		Annual Maintenance PSS (456-007-355)	\$316	Each	10%	\$284	Other	F1	
456-007-356-PSS-1YR	456-007-356-PSS-1YR		Annual Maintenance PSS (456-007-356)	\$302	Each	10%	\$272	Other	F1	
456-007-357-PSS-1YR	456-007-357-PSS-1YR		Annual Maintenance PSS (456-007-357)	\$272	Each	10%	\$244	Other	F1	
456-007-358-PSS-1YR	456-007-358-PSS-1YR		Annual Maintenance PSS (456-007-358)	\$244	Each	10%	\$220	Other	F1	
456-007-359-PSS-1YR	456-007-359-PSS-1YR		Annual Maintenance PSS (456-007-359)	\$211	Each	10%	\$190	Other	F1	
456-007-360-PSS-1YR	456-007-360-PSS-1YR		Annual Maintenance PSS (456-007-360)	\$181	Each	10%	\$163	Other	F1	
456-007-361-PSS-1YR	456-007-361-PSS-1YR		Annual Maintenance PSS (456-007-361)	\$160	Each	10%	\$144	Other	F1	
456-007-362-PSS-1YR	456-007-362-PSS-1YR		Annual Maintenance PSS (456-007-362)	\$139	Each	10%	\$125	Other	F1	
456-007-363-PSS-1YR	456-007-363-PSS-1YR		Annual Maintenance PSS (456-007-363)	\$205	Each	10%	\$185	Other	F1	
456-007-364-PSS-1YR	456-007-364-PSS-1YR		Annual Maintenance PSS (456-007-364)	\$193	Each	10%	\$174	Other	F1	
456-007-365-PSS-1YR	456-007-365-PSS-1YR		Annual Maintenance PSS (456-007-365)	\$169	Each	10%	\$152	Other	F1	
456-007-366-PSS-1YR	456-007-366-PSS-1YR		Annual Maintenance PSS (456-007-366)	\$157	Each	10%	\$142	Other	F1	
456-007-367-PSS-1YR	456-007-367-PSS-1YR		Annual Maintenance PSS (456-007-367)	\$151	Each	10%	\$136	Other	F1	
456-007-368-PSS-1YR	456-007-368-PSS-1YR		Annual Maintenance PSS (456-007-368)	\$136	Each	10%	\$122	Other	F1	
456-007-369-PSS-1YR	456-007-369-PSS-1YR		Annual Maintenance PSS (456-007-369)	\$122	Each	10%	\$110	Other	F1	
456-007-370-PSS-1YR	456-007-370-PSS-1YR		Annual Maintenance PSS (456-007-370)	\$106	Each	10%	\$95	Other	F1	
456-007-371-PSS-1YR	456-007-371-PSS-1YR		Annual Maintenance PSS (456-007-371)	\$91	Each	10%	\$82	Other	F1	
456-007-372-PSS-1YR	456-007-372-PSS-1YR		Annual Maintenance PSS (456-007-372)	\$80	Each	10%	\$72	Other	F1	
456-007-373-PSS-1YR	456-007-373-PSS-1YR		Annual Maintenance PSS (456-007-373)	\$70	Each	10%	\$63	Other	F1	
456-007-418-PSS-1YR	456-007-418-PSS-1YR		Annual Maintenance PSS (456-007-418)	\$879	Each	10%	\$791	Other	F1	
456-007-419-PSS-1YR	456-007-419-PSS-1YR		Annual Maintenance PSS (456-007-419)	\$729	Each	10%	\$656	Other	F1	
456-007-420-PSS-1YR	456-007-420-PSS-1YR		Annual Maintenance PSS (456-007-420)	\$732	Each	10%	\$659	Other	F1	
456-007-421-PSS-1YR	456-007-421-PSS-1YR		Annual Maintenance PSS (456-007-421)	\$598	Each	10%	\$538	Other	F1	
456-007-422-PSS-1YR	456-007-422-PSS-1YR		Annual Maintenance PSS (456-007-422)	\$519	Each	10%	\$467	Other	F1	
456-007-423-PSS-1YR	456-007-423-PSS-1YR		Annual Maintenance PSS (456-007-423)	\$441	Each	10%	\$397	Other	F1	
456-007-424-PSS-1YR	456-007-424-PSS-1YR		Annual Maintenance PSS (456-007-424)	\$418	Each	10%	\$376	Other	F1	
456-007-425-PSS-1YR	456-007-425-PSS-1YR		Annual Maintenance PSS (456-007-425)	\$383	Each	10%	\$345	Other	F1	
456-007-426-PSS-1YR	456-007-426-PSS-1YR		Annual Maintenance PSS (456-007-426)	\$343	Each	10%	\$309	Other	F1	
456-007-427-PSS-1YR	456-007-427-PSS-1YR		Annual Maintenance PSS (456-007-427)	\$301	Each	10%	\$271	Other	F1	
456-007-428-PSS-1YR	456-007-428-PSS-1YR		Annual Maintenance PSS (456-007-428)	\$195	Each	10%	\$176	Other	F1	
456-007-429-PSS-1YR	456-007-429-PSS-1YR		Annual Maintenance PSS (456-007-429)	\$876	Each	10%	\$788	Other	F1	
456-007-430-PSS-1YR	456-007-430-PSS-1YR		Annual Maintenance PSS (456-007-430)	\$824	Each	10%	\$742	Other	F1	
456-007-431-PSS-1YR	456-007-431-PSS-1YR		Annual Maintenance PSS (456-007-431)	\$726	Each	10%	\$653	Other	F1	
456-007-432-PSS-1YR	456-007-432-PSS-1YR		Annual Maintenance PSS (456-007-432)	\$648	Each	10%	\$583	Other	F1	
456-007-433-PSS-1YR	456-007-433-PSS-1YR		Annual Maintenance PSS (456-007-433)	\$578	Each	10%	\$520	Other	F1	
456-007-434-PSS-1YR	456-007-434-PSS-1YR		Annual Maintenance PSS (456-007-434)	\$512	Each	10%	\$461	Other	F1	
456-007-435-PSS-1YR	456-007-435-PSS-1YR		Annual Maintenance PSS (456-007-435)	\$440	Each	10%	\$396	Other	F1	
456-007-436-PSS-1YR	456-007-436-PSS-1YR		Annual Maintenance PSS (456-007-436)	\$376	Each	10%	\$338	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-007-437-PSS-1YR	456-007-437-PSS-1YR		Annual Maintenance PSS (456-007-437)	\$324	Each	10%	\$292	Other	F1
456-007-438-PSS-1YR	456-007-438-PSS-1YR		Annual Maintenance PSS (456-007-438)	\$278	Each	10%	\$250	Other	F1
456-007-439-PSS-1YR	456-007-439-PSS-1YR		Annual Maintenance PSS (456-007-439)	\$238	Each	10%	\$214	Other	F1
456-007-440-PSS-1YR	456-007-440-PSS-1YR		Annual Maintenance PSS (456-007-440)	\$438	Each	10%	\$394	Other	F1
456-007-441-PSS-1YR	456-007-441-PSS-1YR		Annual Maintenance PSS (456-007-441)	\$412	Each	10%	\$371	Other	F1
456-007-442-PSS-1YR	456-007-442-PSS-1YR		Annual Maintenance PSS (456-007-442)	\$362	Each	10%	\$326	Other	F1
456-007-443-PSS-1YR	456-007-443-PSS-1YR		Annual Maintenance PSS (456-007-443)	\$324	Each	10%	\$292	Other	F1
456-007-444-PSS-1YR	456-007-444-PSS-1YR		Annual Maintenance PSS (456-007-444)	\$290	Each	10%	\$261	Other	F1
456-007-445-PSS-1YR	456-007-445-PSS-1YR		Annual Maintenance PSS (456-007-445)	\$256	Each	10%	\$230	Other	F1
456-007-446-PSS-1YR	456-007-446-PSS-1YR		Annual Maintenance PSS (456-007-446)	\$220	Each	10%	\$198	Other	F1
456-007-447-PSS-1YR	456-007-447-PSS-1YR		Annual Maintenance PSS (456-007-447)	\$188	Each	10%	\$169	Other	F1
456-007-448-PSS-1YR	456-007-448-PSS-1YR		Annual Maintenance PSS (456-007-448)	\$162	Each	10%	\$146	Other	F1
456-007-449-PSS-1YR	456-007-449-PSS-1YR		Annual Maintenance PSS (456-007-449)	\$138	Each	10%	\$124	Other	F1
456-007-450-PSS-1YR	456-007-450-PSS-1YR		Annual Maintenance PSS (456-007-450)	\$120	Each	10%	\$108	Other	F1
456-007-475-PSS-1YR	456-007-475-PSS-1YR		Annual Maintenance PSS (456-007-475)	\$879	Each	10%	\$791	Other	F1
456-007-476-PSS-1YR	456-007-476-PSS-1YR		Annual Maintenance PSS (456-007-476)	\$729	Each	10%	\$656	Other	F1
456-007-477-PSS-1YR	456-007-477-PSS-1YR		Annual Maintenance PSS (456-007-477)	\$732	Each	10%	\$659	Other	F1
456-007-478-PSS-1YR	456-007-478-PSS-1YR		Annual Maintenance PSS (456-007-478)	\$598	Each	10%	\$538	Other	F1
456-007-479-PSS-1YR	456-007-479-PSS-1YR		Annual Maintenance PSS (456-007-479)	\$519	Each	10%	\$467	Other	F1
456-007-480-PSS-1YR	456-007-480-PSS-1YR		Annual Maintenance PSS (456-007-480)	\$441	Each	10%	\$397	Other	F1
456-007-481-PSS-1YR	456-007-481-PSS-1YR		Annual Maintenance PSS (456-007-481)	\$418	Each	10%	\$376	Other	F1
456-007-482-PSS-1YR	456-007-482-PSS-1YR		Annual Maintenance PSS (456-007-482)	\$393	Each	10%	\$345	Other	F1
456-007-483-PSS-1YR	456-007-483-PSS-1YR		Annual Maintenance PSS (456-007-483)	\$343	Each	10%	\$309	Other	F1
456-007-484-PSS-1YR	456-007-484-PSS-1YR		Annual Maintenance PSS (456-007-484)	\$301	Each	10%	\$271	Other	F1
456-007-485-PSS-1YR	456-007-485-PSS-1YR		Annual Maintenance PSS (456-007-485)	\$195	Each	10%	\$176	Other	F1
456-007-486-PSS-1YR	456-007-486-PSS-1YR		Annual Maintenance PSS (456-007-486)	\$876	Each	10%	\$788	Other	F1
456-007-487-PSS-1YR	456-007-487-PSS-1YR		Annual Maintenance PSS (456-007-487)	\$824	Each	10%	\$742	Other	F1
456-007-488-PSS-1YR	456-007-488-PSS-1YR		Annual Maintenance PSS (456-007-488)	\$726	Each	10%	\$653	Other	F1
456-007-489-PSS-1YR	456-007-489-PSS-1YR		Annual Maintenance PSS (456-007-489)	\$648	Each	10%	\$583	Other	F1
456-007-490-PSS-1YR	456-007-490-PSS-1YR		Annual Maintenance PSS (456-007-490)	\$578	Each	10%	\$520	Other	F1
456-007-491-PSS-1YR	456-007-491-PSS-1YR		Annual Maintenance PSS (456-007-491)	\$512	Each	10%	\$461	Other	F1
456-007-492-PSS-1YR	456-007-492-PSS-1YR		Annual Maintenance PSS (456-007-492)	\$440	Each	10%	\$396	Other	F1
456-007-493-PSS-1YR	456-007-493-PSS-1YR		Annual Maintenance PSS (456-007-493)	\$376	Each	10%	\$338	Other	F1
456-007-494-PSS-1YR	456-007-494-PSS-1YR		Annual Maintenance PSS (456-007-494)	\$324	Each	10%	\$292	Other	F1
456-007-495-PSS-1YR	456-007-495-PSS-1YR		Annual Maintenance PSS (456-007-495)	\$278	Each	10%	\$250	Other	F1
456-007-496-PSS-1YR	456-007-496-PSS-1YR		Annual Maintenance PSS (456-007-496)	\$238	Each	10%	\$214	Other	F1
456-007-497-PSS-1YR	456-007-497-PSS-1YR		Annual Maintenance PSS (456-007-497)	\$438	Each	10%	\$394	Other	F1
456-007-498-PSS-1YR	456-007-498-PSS-1YR		Annual Maintenance PSS (456-007-498)	\$412	Each	10%	\$371	Other	F1
456-007-499-PSS-1YR	456-007-499-PSS-1YR		Annual Maintenance PSS (456-007-499)	\$362	Each	10%	\$326	Other	F1
456-007-500-PSS-1YR	456-007-500-PSS-1YR		Annual Maintenance PSS (456-007-500)	\$324	Each	10%	\$292	Other	F1
456-007-501-PSS-1YR	456-007-501-PSS-1YR		Annual Maintenance PSS (456-007-501)	\$290	Each	10%	\$261	Other	F1
456-007-502-PSS-1YR	456-007-502-PSS-1YR		Annual Maintenance PSS (456-007-502)	\$256	Each	10%	\$230	Other	F1
456-007-503-PSS-1YR	456-007-503-PSS-1YR		Annual Maintenance PSS (456-007-503)	\$220	Each	10%	\$198	Other	F1
456-007-504-PSS-1YR	456-007-504-PSS-1YR		Annual Maintenance PSS (456-007-504)	\$188	Each	10%	\$169	Other	F1
456-007-505-PSS-1YR	456-007-505-PSS-1YR		Annual Maintenance PSS (456-007-505)	\$162	Each	10%	\$146	Other	F1
456-007-506-PSS-1YR	456-007-506-PSS-1YR		Annual Maintenance PSS (456-007-506)	\$138	Each	10%	\$124	Other	F1
456-007-507-PSS-1YR	456-007-507-PSS-1YR		Annual Maintenance PSS (456-007-507)	\$120	Each	10%	\$108	Other	F1
456-007-532-PSS-1YR	456-007-532-PSS-1YR		Annual Maintenance PSS (456-007-532)	\$285	Each	10%	\$257	Other	F1
456-007-533-PSS-1YR	456-007-533-PSS-1YR		Annual Maintenance PSS (456-007-533)	\$231	Each	10%	\$208	Other	F1
456-007-534-PSS-1YR	456-007-534-PSS-1YR		Annual Maintenance PSS (456-007-534)	\$241	Each	10%	\$217	Other	F1
456-007-535-PSS-1YR	456-007-535-PSS-1YR		Annual Maintenance PSS (456-007-535)	\$215	Each	10%	\$193	Other	F1
456-007-536-PSS-1YR	456-007-536-PSS-1YR		Annual Maintenance PSS (456-007-536)	\$193	Each	10%	\$165	Other	F1
456-007-537-PSS-1YR	456-007-537-PSS-1YR		Annual Maintenance PSS (456-007-537)	\$170	Each	10%	\$153	Other	F1
456-007-538-PSS-1YR	456-007-538-PSS-1YR		Annual Maintenance PSS (456-007-538)	\$150	Each	10%	\$135	Other	F1
456-007-539-PSS-1YR	456-007-539-PSS-1YR		Annual Maintenance PSS (456-007-539)	\$134	Each	10%	\$120	Other	F1
456-007-540-PSS-1YR	456-007-540-PSS-1YR		Annual Maintenance PSS (456-007-540)	\$111	Each	10%	\$100	Other	F1
456-007-541-PSS-1YR	456-007-541-PSS-1YR		Annual Maintenance PSS (456-007-541)	\$90	Each	10%	\$81	Other	F1
456-007-542-PSS-1YR	456-007-542-PSS-1YR		Annual Maintenance PSS (456-007-542)	\$57	Each	10%	\$51	Other	F1
456-007-543-PSS-1YR	456-007-543-PSS-1YR		Annual Maintenance PSS (456-007-543)	\$692	Each	10%	\$623	Other	F1
456-007-544-PSS-1YR	456-007-544-PSS-1YR		Annual Maintenance PSS (456-007-544)	\$650	Each	10%	\$585	Other	F1
456-007-545-PSS-1YR	456-007-545-PSS-1YR		Annual Maintenance PSS (456-007-545)	\$573	Each	10%	\$516	Other	F1
456-007-546-PSS-1YR	456-007-546-PSS-1YR		Annual Maintenance PSS (456-007-546)	\$512	Each	10%	\$461	Other	F1
456-007-547-PSS-1YR	456-007-547-PSS-1YR		Annual Maintenance PSS (456-007-547)	\$455	Each	10%	\$410	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I-Column K)	
456-007-548-PSS-1YR	456-007-548-PSS-1YR	Annual Maintenance PSS (456-007-548)		\$404	Each	10%	\$364	Other	F1
456-007-549-PSS-1YR	456-007-549-PSS-1YR	Annual Maintenance PSS (456-007-549)		\$348	Each	10%	\$313	Other	F1
456-007-550-PSS-1YR	456-007-550-PSS-1YR	Annual Maintenance PSS (456-007-550)		\$298	Each	10%	\$268	Other	F1
456-007-551-PSS-1YR	456-007-551-PSS-1YR	Annual Maintenance PSS (456-007-551)		\$256	Each	10%	\$230	Other	F1
456-007-552-PSS-1YR	456-007-552-PSS-1YR	Annual Maintenance PSS (456-007-552)		\$219	Each	10%	\$197	Other	F1
456-007-553-PSS-1YR	456-007-553-PSS-1YR	Annual Maintenance PSS (456-007-553)		\$187	Each	10%	\$168	Other	F1
456-007-554-PSS-1YR	456-007-554-PSS-1YR	Annual Maintenance PSS (456-007-554)		\$345	Each	10%	\$311	Other	F1
456-007-555-PSS-1YR	456-007-555-PSS-1YR	Annual Maintenance PSS (456-007-555)		\$326	Each	10%	\$293	Other	F1
456-007-556-PSS-1YR	456-007-556-PSS-1YR	Annual Maintenance PSS (456-007-556)		\$287	Each	10%	\$258	Other	F1
456-007-557-PSS-1YR	456-007-557-PSS-1YR	Annual Maintenance PSS (456-007-557)		\$256	Each	10%	\$230	Other	F1
456-007-558-PSS-1YR	456-007-558-PSS-1YR	Annual Maintenance PSS (456-007-558)		\$229	Each	10%	\$206	Other	F1
456-007-559-PSS-1YR	456-007-559-PSS-1YR	Annual Maintenance PSS (456-007-559)		\$202	Each	10%	\$182	Other	F1
456-007-560-PSS-1YR	456-007-560-PSS-1YR	Annual Maintenance PSS (456-007-560)		\$174	Each	10%	\$157	Other	F1
456-007-561-PSS-1YR	456-007-561-PSS-1YR	Annual Maintenance PSS (456-007-561)		\$148	Each	10%	\$133	Other	F1
456-007-562-PSS-1YR	456-007-562-PSS-1YR	Annual Maintenance PSS (456-007-562)		\$127	Each	10%	\$114	Other	F1
456-007-563-PSS-1YR	456-007-563-PSS-1YR	Annual Maintenance PSS (456-007-563)		\$109	Each	10%	\$98	Other	F1
456-007-564-PSS-1YR	456-007-564-PSS-1YR	Annual Maintenance PSS (456-007-564)		\$94	Each	10%	\$85	Other	F1
456-007-566-PSS-1YR	456-007-566-PSS-1YR	Annual Maintenance PSS (456-007-566)		\$885	Each	10%	\$797	Other	F1
456-007-567-PSS-1YR	456-007-567-PSS-1YR	Annual Maintenance PSS (456-007-567)		\$770	Each	10%	\$693	Other	F1
456-007-568-PSS-1YR	456-007-568-PSS-1YR	Annual Maintenance PSS (456-007-568)		\$670	Each	10%	\$603	Other	F1
456-007-569-PSS-1YR	456-007-569-PSS-1YR	Annual Maintenance PSS (456-007-569)		\$546	Each	10%	\$491	Other	F1
456-007-570-PSS-1YR	456-007-570-PSS-1YR	Annual Maintenance PSS (456-007-570)		\$458	Each	10%	\$412	Other	F1
456-007-571-PSS-1YR	456-007-571-PSS-1YR	Annual Maintenance PSS (456-007-571)		\$427	Each	10%	\$384	Other	F1
456-007-572-PSS-1YR	456-007-572-PSS-1YR	Annual Maintenance PSS (456-007-572)		\$397	Each	10%	\$357	Other	F1
456-007-573-PSS-1YR	456-007-573-PSS-1YR	Annual Maintenance PSS (456-007-573)		\$368	Each	10%	\$331	Other	F1
456-007-574-PSS-1YR	456-007-574-PSS-1YR	Annual Maintenance PSS (456-007-574)		\$335	Each	10%	\$302	Other	F1
456-007-575-PSS-1YR	456-007-575-PSS-1YR	Annual Maintenance PSS (456-007-575)		\$312	Each	10%	\$281	Other	F1
456-007-576-PSS-1YR	456-007-576-PSS-1YR	Annual Maintenance PSS (456-007-576)		\$220	Each	10%	\$198	Other	F1
456-007-577-PSS-1YR	456-007-577-PSS-1YR	Annual Maintenance PSS (456-007-577)		\$508	Each	10%	\$457	Other	F1
456-007-578-PSS-1YR	456-007-578-PSS-1YR	Annual Maintenance PSS (456-007-578)		\$477	Each	10%	\$429	Other	F1
456-007-579-PSS-1YR	456-007-579-PSS-1YR	Annual Maintenance PSS (456-007-579)		\$420	Each	10%	\$378	Other	F1
456-007-580-PSS-1YR	456-007-580-PSS-1YR	Annual Maintenance PSS (456-007-580)		\$391	Each	10%	\$352	Other	F1
456-007-581-PSS-1YR	456-007-581-PSS-1YR	Annual Maintenance PSS (456-007-581)		\$376	Each	10%	\$338	Other	F1
456-007-582-PSS-1YR	456-007-582-PSS-1YR	Annual Maintenance PSS (456-007-582)		\$338	Each	10%	\$304	Other	F1
456-007-583-PSS-1YR	456-007-583-PSS-1YR	Annual Maintenance PSS (456-007-583)		\$300	Each	10%	\$270	Other	F1
456-007-584-PSS-1YR	456-007-584-PSS-1YR	Annual Maintenance PSS (456-007-584)		\$260	Each	10%	\$234	Other	F1
456-007-585-PSS-1YR	456-007-585-PSS-1YR	Annual Maintenance PSS (456-007-585)		\$227	Each	10%	\$204	Other	F1
456-007-586-PSS-1YR	456-007-586-PSS-1YR	Annual Maintenance PSS (456-007-586)		\$197	Each	10%	\$177	Other	F1
456-007-587-PSS-1YR	456-007-587-PSS-1YR	Annual Maintenance PSS (456-007-587)		\$172	Each	10%	\$155	Other	F1
456-007-588-PSS-1YR	456-007-588-PSS-1YR	Annual Maintenance PSS (456-007-588)		\$254	Each	10%	\$229	Other	F1
456-007-589-PSS-1YR	456-007-589-PSS-1YR	Annual Maintenance PSS (456-007-589)		\$237	Each	10%	\$213	Other	F1
456-007-590-PSS-1YR	456-007-590-PSS-1YR	Annual Maintenance PSS (456-007-590)		\$210	Each	10%	\$189	Other	F1
456-007-591-PSS-1YR	456-007-591-PSS-1YR	Annual Maintenance PSS (456-007-591)		\$195	Each	10%	\$176	Other	F1
456-007-592-PSS-1YR	456-007-592-PSS-1YR	Annual Maintenance PSS (456-007-592)		\$187	Each	10%	\$168	Other	F1
456-007-593-PSS-1YR	456-007-593-PSS-1YR	Annual Maintenance PSS (456-007-593)		\$170	Each	10%	\$153	Other	F1
456-007-594-PSS-1YR	456-007-594-PSS-1YR	Annual Maintenance PSS (456-007-594)		\$149	Each	10%	\$134	Other	F1
456-007-595-PSS-1YR	456-007-595-PSS-1YR	Annual Maintenance PSS (456-007-595)		\$130	Each	10%	\$117	Other	F1
456-007-596-PSS-1YR	456-007-596-PSS-1YR	Annual Maintenance PSS (456-007-596)		\$113	Each	10%	\$102	Other	F1
456-007-597-PSS-1YR	456-007-597-PSS-1YR	Annual Maintenance PSS (456-007-597)		\$99	Each	10%	\$89	Other	F1
456-007-598-PSS-1YR	456-007-598-PSS-1YR	Annual Maintenance PSS (456-007-598)		\$86	Each	10%	\$77	Other	F1
456-007-623-PSS-1YR	456-007-623-PSS-1YR	Annual Maintenance PSS (456-007-623)		\$885	Each	10%	\$797	Other	F1
456-007-624-PSS-1YR	456-007-624-PSS-1YR	Annual Maintenance PSS (456-007-624)		\$770	Each	10%	\$693	Other	F1
456-007-625-PSS-1YR	456-007-625-PSS-1YR	Annual Maintenance PSS (456-007-625)		\$670	Each	10%	\$603	Other	F1
456-007-626-PSS-1YR	456-007-626-PSS-1YR	Annual Maintenance PSS (456-007-626)		\$546	Each	10%	\$491	Other	F1
456-007-627-PSS-1YR	456-007-627-PSS-1YR	Annual Maintenance PSS (456-007-627)		\$458	Each	10%	\$412	Other	F1
456-007-628-PSS-1YR	456-007-628-PSS-1YR	Annual Maintenance PSS (456-007-628)		\$427	Each	10%	\$384	Other	F1
456-007-629-PSS-1YR	456-007-629-PSS-1YR	Annual Maintenance PSS (456-007-629)		\$397	Each	10%	\$357	Other	F1
456-007-630-PSS-1YR	456-007-630-PSS-1YR	Annual Maintenance PSS (456-007-630)		\$368	Each	10%	\$331	Other	F1
456-007-631-PSS-1YR	456-007-631-PSS-1YR	Annual Maintenance PSS (456-007-631)		\$335	Each	10%	\$302	Other	F1
456-007-632-PSS-1YR	456-007-632-PSS-1YR	Annual Maintenance PSS (456-007-632)		\$312	Each	10%	\$281	Other	F1
456-007-633-PSS-1YR	456-007-633-PSS-1YR	Annual Maintenance PSS (456-007-633)		\$220	Each	10%	\$198	Other	F1
456-007-634-PSS-1YR	456-007-634-PSS-1YR	Annual Maintenance PSS (456-007-634)		\$484	Each	10%	\$436	Other	F1
456-007-635-PSS-1YR	456-007-635-PSS-1YR	Annual Maintenance PSS (456-007-635)		\$454	Each	10%	\$409	Other	F1
456-007-636-PSS-1YR	456-007-636-PSS-1YR	Annual Maintenance PSS (456-007-636)		\$400	Each	10%	\$360	Other	F1
456-007-637-PSS-1YR	456-007-637-PSS-1YR	Annual Maintenance PSS (456-007-637)		\$372	Each	10%	\$335	Other	F1
456-007-638-PSS-1YR	456-007-638-PSS-1YR	Annual Maintenance PSS (456-007-638)		\$358	Each	10%	\$322	Other	F1
456-007-639-PSS-1YR	456-007-639-PSS-1YR	Annual Maintenance PSS (456-007-639)		\$322	Each	10%	\$290	Other	F1
456-007-640-PSS-1YR	456-007-640-PSS-1YR	Annual Maintenance PSS (456-007-640)		\$286	Each	10%	\$257	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM						
456-007-641-PSS-1YR	456-007-641-PSS-1YR		Annual Maintenance PSS (456-007-641)	\$248	Each	10%	\$223	Other	F1		
456-007-642-PSS-1YR	456-007-642-PSS-1YR		Annual Maintenance PSS (456-007-642)	\$216	Each	10%	\$194	Other	F1		
456-007-643-PSS-1YR	456-007-643-PSS-1YR		Annual Maintenance PSS (456-007-643)	\$188	Each	10%	\$169	Other	F1		
456-007-644-PSS-1YR	456-007-644-PSS-1YR		Annual Maintenance PSS (456-007-644)	\$164	Each	10%	\$148	Other	F1		
456-007-645-PSS-1YR	456-007-645-PSS-1YR		Annual Maintenance PSS (456-007-645)	\$242	Each	10%	\$218	Other	F1		
456-007-646-PSS-1YR	456-007-646-PSS-1YR		Annual Maintenance PSS (456-007-646)	\$226	Each	10%	\$203	Other	F1		
456-007-647-PSS-1YR	456-007-647-PSS-1YR		Annual Maintenance PSS (456-007-647)	\$200	Each	10%	\$180	Other	F1		
456-007-648-PSS-1YR	456-007-648-PSS-1YR		Annual Maintenance PSS (456-007-648)	\$186	Each	10%	\$167	Other	F1		
456-007-649-PSS-1YR	456-007-649-PSS-1YR		Annual Maintenance PSS (456-007-649)	\$178	Each	10%	\$160	Other	F1		
456-007-650-PSS-1YR	456-007-650-PSS-1YR		Annual Maintenance PSS (456-007-650)	\$162	Each	10%	\$146	Other	F1		
456-007-651-PSS-1YR	456-007-651-PSS-1YR		Annual Maintenance PSS (456-007-651)	\$142	Each	10%	\$128	Other	F1		
456-007-652-PSS-1YR	456-007-652-PSS-1YR		Annual Maintenance PSS (456-007-652)	\$124	Each	10%	\$112	Other	F1		
456-007-653-PSS-1YR	456-007-653-PSS-1YR		Annual Maintenance PSS (456-007-653)	\$108	Each	10%	\$97	Other	F1		
456-007-654-PSS-1YR	456-007-654-PSS-1YR		Annual Maintenance PSS (456-007-654)	\$94	Each	10%	\$85	Other	F1		
456-007-655-PSS-1YR	456-007-655-PSS-1YR		Annual Maintenance PSS (456-007-655)	\$82	Each	10%	\$74	Other	F1		
456-007-680-PSS-1YR	456-007-680-PSS-1YR		Annual Maintenance PSS (456-007-680)	\$1,054	Each	10%	\$949	Other	F1		
456-007-681-PSS-1YR	456-007-681-PSS-1YR		Annual Maintenance PSS (456-007-681)	\$986	Each	10%	\$887	Other	F1		
456-007-682-PSS-1YR	456-007-682-PSS-1YR		Annual Maintenance PSS (456-007-682)	\$882	Each	10%	\$794	Other	F1		
456-007-683-PSS-1YR	456-007-683-PSS-1YR		Annual Maintenance PSS (456-007-683)	\$760	Each	10%	\$684	Other	F1		
456-007-684-PSS-1YR	456-007-684-PSS-1YR		Annual Maintenance PSS (456-007-684)	\$648	Each	10%	\$583	Other	F1		
456-007-685-PSS-1YR	456-007-685-PSS-1YR		Annual Maintenance PSS (456-007-685)	\$580	Each	10%	\$522	Other	F1		
456-007-686-PSS-1YR	456-007-686-PSS-1YR		Annual Maintenance PSS (456-007-686)	\$488	Each	10%	\$439	Other	F1		
456-007-687-PSS-1YR	456-007-687-PSS-1YR		Annual Maintenance PSS (456-007-687)	\$410	Each	10%	\$369	Other	F1		
456-007-688-PSS-1YR	456-007-688-PSS-1YR		Annual Maintenance PSS (456-007-688)	\$334	Each	10%	\$301	Other	F1		
456-007-689-PSS-1YR	456-007-689-PSS-1YR		Annual Maintenance PSS (456-007-689)	\$278	Each	10%	\$250	Other	F1		
456-007-690-PSS-1YR	456-007-690-PSS-1YR		Annual Maintenance PSS (456-007-690)	\$242	Each	10%	\$218	Other	F1		
456-007-691-PSS-1YR	456-007-691-PSS-1YR		Annual Maintenance PSS (456-007-691)	\$528	Each	10%	\$475	Other	F1		
456-007-692-PSS-1YR	456-007-692-PSS-1YR		Annual Maintenance PSS (456-007-692)	\$494	Each	10%	\$445	Other	F1		
456-007-694-PSS-1YR	456-007-694-PSS-1YR		Annual Maintenance PSS (456-007-694)	\$380	Each	10%	\$342	Other	F1		
456-007-695-PSS-1YR	456-007-695-PSS-1YR		Annual Maintenance PSS (456-007-695)	\$326	Each	10%	\$293	Other	F1		
456-007-696-PSS-1YR	456-007-696-PSS-1YR		Annual Maintenance PSS (456-007-696)	\$290	Each	10%	\$261	Other	F1		
456-007-697-PSS-1YR	456-007-697-PSS-1YR		Annual Maintenance PSS (456-007-697)	\$244	Each	10%	\$220	Other	F1		
456-007-698-PSS-1YR	456-007-698-PSS-1YR		Annual Maintenance PSS (456-007-698)	\$206	Each	10%	\$185	Other	F1		
456-007-699-PSS-1YR	456-007-699-PSS-1YR		Annual Maintenance PSS (456-007-699)	\$168	Each	10%	\$151	Other	F1		
456-007-700-PSS-1YR	456-007-700-PSS-1YR		Annual Maintenance PSS (456-007-700)	\$140	Each	10%	\$126	Other	F1		
456-007-701-PSS-1YR	456-007-701-PSS-1YR		Annual Maintenance PSS (456-007-701)	\$120	Each	10%	\$108	Other	F1		
456-007-702-PSS-1YR	456-007-702-PSS-1YR		Annual Maintenance PSS (456-007-702)	\$82	Each	10%	\$74	Other	F1		
456-007-703-PSS-1YR	456-007-703-PSS-1YR		Annual Maintenance PSS (456-007-703)	\$78	Each	10%	\$70	Other	F1		
456-007-704-PSS-1YR	456-007-704-PSS-1YR		Annual Maintenance PSS (456-007-704)	\$76	Each	10%	\$68	Other	F1		
456-007-705-PSS-1YR	456-007-705-PSS-1YR		Annual Maintenance PSS (456-007-705)	\$72	Each	10%	\$65	Other	F1		
456-007-706-PSS-1YR	456-007-706-PSS-1YR		Annual Maintenance PSS (456-007-706)	\$69	Each	10%	\$62	Other	F1		
456-007-707-PSS-1YR	456-007-707-PSS-1YR		Annual Maintenance PSS (456-007-707)	\$67	Each	10%	\$60	Other	F1		
456-007-708-PSS-1YR	456-007-708-PSS-1YR		Annual Maintenance PSS (456-007-708)	\$64	Each	10%	\$58	Other	F1		
456-007-709-PSS-1YR	456-007-709-PSS-1YR		Annual Maintenance PSS (456-007-709)	\$61	Each	10%	\$55	Other	F1		
456-007-710-PSS-1YR	456-007-710-PSS-1YR		Annual Maintenance PSS (456-007-710)	\$59	Each	10%	\$53	Other	F1		
456-007-711-PSS-1YR	456-007-711-PSS-1YR		Annual Maintenance PSS (456-007-711)	\$57	Each	10%	\$51	Other	F1		
456-007-712-PSS-1YR	456-007-712-PSS-1YR		Annual Maintenance PSS (456-007-712)	\$54	Each	10%	\$49	Other	F1		
456-007-713-PSS-1YR	456-007-713-PSS-1YR		Annual Maintenance PSS (456-007-713)	\$182	Each	10%	\$164	Other	F1		
456-007-714-PSS-1YR	456-007-714-PSS-1YR		Annual Maintenance PSS (456-007-714)	\$175	Each	10%	\$157	Other	F1		
456-007-715-PSS-1YR	456-007-715-PSS-1YR		Annual Maintenance PSS (456-007-715)	\$167	Each	10%	\$151	Other	F1		
456-007-716-PSS-1YR	456-007-716-PSS-1YR		Annual Maintenance PSS (456-007-716)	\$161	Each	10%	\$145	Other	F1		
456-007-717-PSS-1YR	456-007-717-PSS-1YR		Annual Maintenance PSS (456-007-717)	\$154	Each	10%	\$139	Other	F1		
456-007-718-PSS-1YR	456-007-718-PSS-1YR		Annual Maintenance PSS (456-007-718)	\$149	Each	10%	\$134	Other	F1		
456-007-719-PSS-1YR	456-007-719-PSS-1YR		Annual Maintenance PSS (456-007-719)	\$142	Each	10%	\$128	Other	F1		
456-007-720-PSS-1YR	456-007-720-PSS-1YR		Annual Maintenance PSS (456-007-720)	\$137	Each	10%	\$123	Other	F1		
456-007-721-PSS-1YR	456-007-721-PSS-1YR		Annual Maintenance PSS (456-007-721)	\$131	Each	10%	\$118	Other	F1		
456-007-722-PSS-1YR	456-007-722-PSS-1YR		Annual Maintenance PSS (456-007-722)	\$126	Each	10%	\$113	Other	F1		
456-007-723-PSS-1YR	456-007-723-PSS-1YR		Annual Maintenance PSS (456-007-723)	\$121	Each	10%	\$109	Other	F1		
456-010-495-PSS-1YR	456-010-495-PSS-1YR		Annual Maintenance PSS (456-010-495)	\$7,500	Each	10%	\$6,750	Other	F1		
456-010-504-PSS-1YR	456-010-504-PSS-1YR		Annual Maintenance PSS (456-010-504)	\$225	Each	10%	\$203	Other	F1		
456-010-506-PSS-1YR	456-010-506-PSS-1YR		Annual Maintenance PSS (456-010-506)	\$563	Each	10%	\$506	Other	F1		
456-010-507-PSS-1YR	456-010-507-PSS-1YR		Annual Maintenance PSS (456-010-507)	\$288	Each	10%	\$259	Other	F1		
456-010-508-PSS-1YR	456-010-508-PSS-1YR		Annual Maintenance PSS (456-010-508)	\$749	Each	10%	\$674	Other	F1		
456-010-509-PSS-1YR	456-010-509-PSS-1YR		Annual Maintenance PSS (456-010-509)	\$575	Each	10%	\$518	Other	F1		
456-010-510-PSS-1YR	456-010-510-PSS-1YR		Annual Maintenance PSS (456-010-510)	\$1,875	Each	10%	\$1,688	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-010-511-PSS-1YR	456-010-511-PSS-1YR		Annual Maintenance PSS (456-010-511)	\$575	Each	10%	\$518	Other	F1
456-010-512-PSS-1YR	456-010-512-PSS-1YR		Annual Maintenance PSS (456-010-512)	\$1,875	Each	10%	\$1,688	Other	F1
456-010-513-PSS-1YR	456-010-513-PSS-1YR		Annual Maintenance PSS (456-010-513)	\$313	Each	10%	\$281	Other	F1
456-010-514-PSS-1YR	456-010-514-PSS-1YR		Annual Maintenance PSS (456-010-514)	\$625	Each	10%	\$563	Other	F1
456-010-547-PSS-1YR	456-010-547-PSS-1YR		Annual Maintenance PSS (456-010-547)	\$224	Each	10%	\$202	Other	F1
456-010-548-PSS-1YR	456-010-548-PSS-1YR		Annual Maintenance PSS (456-010-548)	\$337	Each	10%	\$303	Other	F1
456-010-549-PSS-1YR	456-010-549-PSS-1YR		Annual Maintenance PSS (456-010-549)	\$95	Each	10%	\$85	Other	F1
456-010-550-PSS-1YR	456-010-550-PSS-1YR		Annual Maintenance PSS (456-010-550)	\$95	Each	10%	\$85	Other	F1
456-010-551-PSS-1YR	456-010-551-PSS-1YR		Annual Maintenance PSS (456-010-551)	\$177	Each	10%	\$160	Other	F1
456-010-552-PSS-1YR	456-010-552-PSS-1YR		Annual Maintenance PSS (456-010-552)	\$95	Each	10%	\$85	Other	F1
456-010-553-PSS-1YR	456-010-553-PSS-1YR		Annual Maintenance PSS (456-010-553)	\$20	Each	10%	\$18	Other	F1
456-010-554-PSS-1YR	456-010-554-PSS-1YR		Annual Maintenance PSS (456-010-554)	\$177	Each	10%	\$160	Other	F1
456-011-711-PSS-1YR	456-011-711-PSS-1YR		Annual Maintenance PSS (456-011-711)	\$495	Each	10%	\$445	Other	F1
456-011-712-PSS-1YR	456-011-712-PSS-1YR		Annual Maintenance PSS (456-011-712)	\$185	Each	10%	\$166	Other	F1
456-011-713-PSS-1YR	456-011-713-PSS-1YR		Annual Maintenance PSS (456-011-713)	\$272	Each	10%	\$244	Other	F1
456-011-714-PSS-1YR	456-011-714-PSS-1YR		Annual Maintenance PSS (456-011-714)	\$251	Each	10%	\$226	Other	F1
456-011-715-PSS-1YR	456-011-715-PSS-1YR		Annual Maintenance PSS (456-011-715)	\$437	Each	10%	\$393	Other	F1
456-011-716-PSS-1YR	456-011-716-PSS-1YR		Annual Maintenance PSS (456-011-716)	\$230	Each	10%	\$207	Other	F1
456-011-717-PSS-1YR	456-011-717-PSS-1YR		Annual Maintenance PSS (456-011-717)	\$382	Each	10%	\$343	Other	F1
456-011-718-PSS-1YR	456-011-718-PSS-1YR		Annual Maintenance PSS (456-011-718)	\$219	Each	10%	\$197	Other	F1
456-011-719-PSS-1YR	456-011-719-PSS-1YR		Annual Maintenance PSS (456-011-719)	\$331	Each	10%	\$298	Other	F1
456-011-720-PSS-1YR	456-011-720-PSS-1YR		Annual Maintenance PSS (456-011-720)	\$203	Each	10%	\$183	Other	F1
456-011-721-PSS-1YR	456-011-721-PSS-1YR		Annual Maintenance PSS (456-011-721)	\$291	Each	10%	\$262	Other	F1
456-011-733-PSS-1YR	456-011-733-PSS-1YR		Annual Maintenance PSS (456-011-733)	\$495	Each	10%	\$445	Other	F1
456-011-734-PSS-1YR	456-011-734-PSS-1YR		Annual Maintenance PSS (456-011-734)	\$185	Each	10%	\$166	Other	F1
456-011-735-PSS-1YR	456-011-735-PSS-1YR		Annual Maintenance PSS (456-011-735)	\$272	Each	10%	\$244	Other	F1
456-011-736-PSS-1YR	456-011-736-PSS-1YR		Annual Maintenance PSS (456-011-736)	\$251	Each	10%	\$226	Other	F1
456-011-737-PSS-1YR	456-011-737-PSS-1YR		Annual Maintenance PSS (456-011-737)	\$437	Each	10%	\$393	Other	F1
456-011-738-PSS-1YR	456-011-738-PSS-1YR		Annual Maintenance PSS (456-011-738)	\$230	Each	10%	\$207	Other	F1
456-011-739-PSS-1YR	456-011-739-PSS-1YR		Annual Maintenance PSS (456-011-739)	\$382	Each	10%	\$343	Other	F1
456-011-740-PSS-1YR	456-011-740-PSS-1YR		Annual Maintenance PSS (456-011-740)	\$219	Each	10%	\$197	Other	F1
456-011-741-PSS-1YR	456-011-741-PSS-1YR		Annual Maintenance PSS (456-011-741)	\$331	Each	10%	\$298	Other	F1
456-011-742-PSS-1YR	456-011-742-PSS-1YR		Annual Maintenance PSS (456-011-742)	\$203	Each	10%	\$183	Other	F1
456-011-743-PSS-1YR	456-011-743-PSS-1YR		Annual Maintenance PSS (456-011-743)	\$291	Each	10%	\$262	Other	F1
456-100-002-PSS-1YR	456-100-002-PSS-1YR		Annual Maintenance PSS (456-100-002)	\$6	Each	10%	\$5	Other	F1
456-100-003-PSS-1YR	456-100-003-PSS-1YR		Annual Maintenance PSS (456-100-003)	\$8	Each	10%	\$7	Other	F1
456-100-006-PSS-1YR	456-100-006-PSS-1YR		Annual Maintenance PSS (456-100-006)	\$6	Each	10%	\$5	Other	F1
456-100-007-PSS-1YR	456-100-007-PSS-1YR		Annual Maintenance PSS (456-100-007)	\$8	Each	10%	\$7	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-100-010-PSS-1YR	456-100-010-PSS-1YR		Annual Maintenance PSS (456-100-010)	\$6	Each	10%	\$5	Other	F1
456-100-012-PSS-1YR	456-100-012-PSS-1YR		Annual Maintenance PSS (456-100-012)	\$550	Each	10%	\$495	Other	F1
456-100-013-PSS-1YR	456-100-013-PSS-1YR		Annual Maintenance PSS (456-100-013)	\$1,000	Each	10%	\$900	Other	F1
456-100-014-PSS-1YR	456-100-014-PSS-1YR		Annual Maintenance PSS (456-100-014)	\$1,500	Each	10%	\$1,350	Other	F1
456-100-015-PSS-1YR	456-100-015-PSS-1YR		Annual Maintenance PSS (456-100-015)	\$3,000	Each	10%	\$2,700	Other	F1
456-100-016-PSS-1YR	456-100-016-PSS-1YR		Annual Maintenance PSS (456-100-016)	\$450	Each	10%	\$405	Other	F1
456-100-017-PSS-1YR	456-100-017-PSS-1YR		Annual Maintenance PSS (456-100-017)	\$950	Each	10%	\$855	Other	F1
456-100-018-PSS-1YR	456-100-018-PSS-1YR		Annual Maintenance PSS (456-100-018)	\$2,450	Each	10%	\$2,205	Other	F1
456-100-019-PSS-1YR	456-100-019-PSS-1YR		Annual Maintenance PSS (456-100-019)	\$2,000	Each	10%	\$1,800	Other	F1
456-100-020-PSS-1YR	456-100-020-PSS-1YR		Annual Maintenance PSS (456-100-020)	\$1,500	Each	10%	\$1,350	Other	F1
456-100-028-PSS-1YR	456-100-028-PSS-1YR		Annual Maintenance PSS (456-100-028)	\$2	Each	10%	\$1	Other	F1
456-100-029-PSS-1YR	456-100-029-PSS-1YR		Annual Maintenance PSS (456-100-029)	\$1,238	Each	10%	\$1,114	Other	F1
456-100-038-PSS-1YR	456-100-038-PSS-1YR		Annual Maintenance PSS (456-100-038)	\$2,175	Each	10%	\$1,958	Other	F1
456-100-039-PSS-1YR	456-100-039-PSS-1YR		Annual Maintenance PSS (456-100-039)	\$500	Each	10%	\$450	Other	F1
456-100-040-PSS-1YR	456-100-040-PSS-1YR		Annual Maintenance PSS (456-100-040)	\$875	Each	10%	\$788	Other	F1
456-100-041-PSS-1YR	456-100-041-PSS-1YR		Annual Maintenance PSS (456-100-041)	\$450	Each	10%	\$405	Other	F1
456-100-042-PSS-1YR	456-100-042-PSS-1YR		Annual Maintenance PSS (456-100-042)	\$1,874	Each	10%	\$1,686	Other	F1
456-100-043-PSS-1YR	456-100-043-PSS-1YR		Annual Maintenance PSS (456-100-043)	\$4,025	Each	10%	\$3,623	Other	F1
456-100-093-PSS-1YR	456-100-093-PSS-1YR		Annual Maintenance PSS (456-100-093)	\$3,125	Each	10%	\$2,813	Other	F1
456-100-095-PSS-1YR	456-100-095-PSS-1YR		Annual Maintenance PSS (456-100-095)	\$938	Each	10%	\$844	Other	F1
456-100-111-PSS-1YR	456-100-111-PSS-1YR		Annual Maintenance PSS (456-100-111)	\$938	Each	10%	\$844	Other	F1
456-100-116-PSS-1YR	456-100-116-PSS-1YR		Annual Maintenance PSS (456-100-116)	\$3,000	Each	10%	\$2,700	Other	F1
456-100-117-PSS-1YR	456-100-117-PSS-1YR		Annual Maintenance PSS (456-100-117)	\$2,000	Each	10%	\$1,800	Other	F1
456-100-118-PSS-1YR	456-100-118-PSS-1YR		Annual Maintenance PSS (456-100-118)	\$1,875	Each	10%	\$1,688	Other	F1
456-100-136-PSS-1YR	456-100-136-PSS-1YR		Annual Maintenance PSS (456-100-136)	\$1,188	Each	10%	\$1,069	Other	F1
456-100-137-PSS-1YR	456-100-137-PSS-1YR		Annual Maintenance PSS (456-100-137)	\$1,188	Each	10%	\$1,069	Other	F1
456-100-138-PSS-1YR	456-100-138-PSS-1YR		Annual Maintenance PSS (456-100-138)	\$1,188	Each	10%	\$1,069	Other	F1
456-100-139-PSS-1YR	456-100-139-PSS-1YR		Annual Maintenance PSS (456-100-139)	\$1,425	Each	10%	\$1,282	Other	F1
456-100-145-PSS-1YR	456-100-145-PSS-1YR		Annual Maintenance PSS (456-100-145)	\$1,550	Each	10%	\$1,395	Other	F1
456-100-151-PSS-1YR	456-100-151-PSS-1YR		Annual Maintenance PSS (456-100-151)	\$3,850	Each	10%	\$3,465	Other	F1
456-100-156-PSS-1YR	456-100-156-PSS-1YR		Annual Maintenance PSS (456-100-156)	\$3,750	Each	10%	\$3,375	Other	F1
456-100-157-PSS-1YR	456-100-157-PSS-1YR		Annual Maintenance PSS (456-100-157)	\$350	Each	10%	\$315	Other	F1
456-100-158-PSS-1YR	456-100-158-PSS-1YR		Annual Maintenance PSS (456-100-158)	\$350	Each	10%	\$315	Other	F1
456-100-159-PSS-1YR	456-100-159-PSS-1YR		Annual Maintenance PSS (456-100-159)	\$350	Each	10%	\$315	Other	F1
456-100-160-PSS-1YR	456-100-160-PSS-1YR		Annual Maintenance PSS (456-100-160)	\$350	Each	10%	\$315	Other	F1
456-100-161-PSS-1YR	456-100-161-PSS-1YR		Annual Maintenance PSS (456-100-161)	\$350	Each	10%	\$315	Other	F1
456-100-162-PSS-1YR	456-100-162-PSS-1YR		Annual Maintenance PSS (456-100-162)	\$225	Each	10%	\$202	Other	F1
456-100-163-PSS-1YR	456-100-163-PSS-1YR		Annual Maintenance PSS (456-100-163)	\$225	Each	10%	\$202	Other	F1
456-100-164-PSS-1YR	456-100-164-PSS-1YR		Annual Maintenance PSS (456-100-164)	\$225	Each	10%	\$202	Other	F1
456-100-165-PSS-1YR	456-100-165-PSS-1YR		Annual Maintenance PSS (456-100-165)	\$225	Each	10%	\$202	Other	F1
456-100-166-PSS-1YR	456-100-166-PSS-1YR		Annual Maintenance PSS (456-100-166)	\$225	Each	10%	\$202	Other	F1
456-100-167-PSS-1YR	456-100-167-PSS-1YR		Annual Maintenance PSS (456-100-167)	\$17	Each	10%	\$16	Other	F1
456-100-168-PSS-1YR	456-100-168-PSS-1YR		Annual Maintenance PSS (456-100-168)	\$700	Each	10%	\$630	Other	F1
456-100-309-PSS-1YR	456-100-309-PSS-1YR		Annual Maintenance PSS (456-100-309)	\$3,000	Each	10%	\$2,700	Other	F1
456-100-311-PSS-1YR	456-100-311-PSS-1YR		Annual Maintenance PSS (456-100-311)	\$4,000	Each	10%	\$3,600	Other	F1
456-100-312-PSS-1YR	456-100-312-PSS-1YR		Annual Maintenance PSS (456-100-312)	\$3,875	Each	10%	\$3,488	Other	F1
456-100-313-PSS-1YR	456-100-313-PSS-1YR		Annual Maintenance PSS (456-100-313)	\$3,750	Each	10%	\$3,375	Other	F1
456-100-314-PSS-1YR	456-100-314-PSS-1YR		Annual Maintenance PSS (456-100-314)	\$3,625	Each	10%	\$3,263	Other	F1
456-100-315-PSS-1YR	456-100-315-PSS-1YR		Annual Maintenance PSS (456-100-315)	\$3,500	Each	10%	\$3,150	Other	F1
456-100-318-PSS-1YR	456-100-318-PSS-1YR		Annual Maintenance PSS (456-100-318)	\$25	Each	10%	\$23	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I+Column K)		Product Category (if applicable)
				Base price from Base Price Source	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-100-482-PSS-1YR	456-100-482-PSS-1YR		Annual Maintenance PSS (456-100-482)	\$3,400		Each	10%	\$3,060	Other	F1
456-100-483-PSS-1YR	456-100-483-PSS-1YR		Annual Maintenance PSS (456-100-483)	\$1,700		Each	10%	\$1,530	Other	F1
456-100-485-PSS-1YR	456-100-485-PSS-1YR		Annual Maintenance PSS (456-100-485)	\$1,000		Each	10%	\$900	Other	F1
456-100-496-PSS-1YR	456-100-496-PSS-1YR		Annual Maintenance PSS (456-100-496)	\$1,160		Each	10%	\$1,044	Other	F1
456-100-577-PSS-1YR	456-100-577-PSS-1YR		Annual Maintenance PSS (456-100-577)	\$594		Each	10%	\$534	Other	F1
456-100-578-PSS-1YR	456-100-578-PSS-1YR		Annual Maintenance PSS (456-100-578)	\$594		Each	10%	\$534	Other	F1
456-100-581-PSS-1YR	456-100-581-PSS-1YR		Annual Maintenance PSS (456-100-581)	\$425		Each	10%	\$383	Other	F1
456-100-582-PSS-1YR	456-100-582-PSS-1YR		Annual Maintenance PSS (456-100-582)	\$475		Each	10%	\$428	Other	F1
456-100-584-PSS-1YR	456-100-584-PSS-1YR		Annual Maintenance PSS (456-100-584)	\$2,475		Each	10%	\$2,228	Other	F1
456-100-585-PSS-1YR	456-100-585-PSS-1YR		Annual Maintenance PSS (456-100-585)	\$3,600		Each	10%	\$3,240	Other	F1
456-100-586-PSS-1YR	456-100-586-PSS-1YR		Annual Maintenance PSS (456-100-586)	\$2,100		Each	10%	\$1,890	Other	F1
456-100-587-PSS-1YR	456-100-587-PSS-1YR		Annual Maintenance PSS (456-100-587)	\$1,300		Each	10%	\$1,170	Other	F1
456-100-588-PSS-1YR	456-100-588-PSS-1YR		Annual Maintenance PSS (456-100-588)	\$2,250		Each	10%	\$2,025	Other	F1
456-100-589-PSS-1YR	456-100-589-PSS-1YR		Annual Maintenance PSS (456-100-589)	\$3,750		Each	10%	\$3,375	Other	F1
456-100-590-PSS-1YR	456-100-590-PSS-1YR		Annual Maintenance PSS (456-100-590)	\$2,500		Each	10%	\$2,250	Other	F1
456-100-591-PSS-1YR	456-100-591-PSS-1YR		Annual Maintenance PSS (456-100-591)	\$399		Each	10%	\$359	Other	F1
456-100-592-PSS-1YR	456-100-592-PSS-1YR		Annual Maintenance PSS (456-100-592)	\$399		Each	10%	\$359	Other	F1
456-100-593-PSS-1YR	456-100-593-PSS-1YR		Annual Maintenance PSS (456-100-593)	\$399		Each	10%	\$359	Other	F1
456-100-594-PSS-1YR	456-100-594-PSS-1YR		Annual Maintenance PSS (456-100-594)	\$399		Each	10%	\$359	Other	F1
456-100-595-PSS-1YR	456-100-595-PSS-1YR		Annual Maintenance PSS (456-100-595)	\$399		Each	10%	\$359	Other	F1
456-100-596-PSS-1YR	456-100-596-PSS-1YR		Annual Maintenance PSS (456-100-596)	\$399		Each	10%	\$359	Other	F1
456-100-597-PSS-1YR	456-100-597-PSS-1YR		Annual Maintenance PSS (456-100-597)	\$399		Each	10%	\$359	Other	F1
456-100-598-PSS-1YR	456-100-598-PSS-1YR		Annual Maintenance PSS (456-100-598)	\$1,600		Each	10%	\$1,440	Other	F1
456-100-599-PSS-1YR	456-100-599-PSS-1YR		Annual Maintenance PSS (456-100-599)	\$3,825		Each	10%	\$3,443	Other	F1
456-100-600-PSS-1YR	456-100-600-PSS-1YR		Annual Maintenance PSS (456-100-600)	\$4,975		Each	10%	\$4,478	Other	F1
456-100-601-PSS-1YR	456-100-601-PSS-1YR		Annual Maintenance PSS (456-100-601)	\$2,575		Each	10%	\$2,318	Other	F1
456-100-602-PSS-1YR	456-100-602-PSS-1YR		Annual Maintenance PSS (456-100-602)	\$1,600		Each	10%	\$1,440	Other	F1
456-100-603-PSS-1YR	456-100-603-PSS-1YR		Annual Maintenance PSS (456-100-603)	\$2,850		Each	10%	\$2,565	Other	F1
456-100-604-PSS-1YR	456-100-604-PSS-1YR		Annual Maintenance PSS (456-100-604)	\$5,025		Each	10%	\$4,523	Other	F1
456-100-605-PSS-1YR	456-100-605-PSS-1YR		Annual Maintenance PSS (456-100-605)	\$4,025		Each	10%	\$3,623	Other	F1
456-100-606-PSS-1YR	456-100-606-PSS-1YR		Annual Maintenance PSS (456-100-606)	\$24		Each	10%	\$21	Other	F1
456-100-607-PSS-1YR	456-100-607-PSS-1YR		Annual Maintenance PSS (456-100-607)	\$2,175		Each	10%	\$1,958	Other	F1
456-100-608-PSS-1YR	456-100-608-PSS-1YR		Annual Maintenance PSS (456-100-608)	\$2,175		Each	10%	\$1,958	Other	F1
456-100-609-PSS-1YR	456-100-609-PSS-1YR		Annual Maintenance PSS (456-100-609)	\$4,345		Each	10%	\$3,911	Other	F1
456-100-610-PSS-1YR	456-100-610-PSS-1YR		Annual Maintenance PSS (456-100-610)	\$10,863		Each	10%	\$9,776	Other	F1
456-100-611-PSS-1YR	456-100-611-PSS-1YR		Annual Maintenance PSS (456-100-611)	\$20,460		Each	10%	\$18,414	Other	F1
456-100-612-PSS-1YR	456-100-612-PSS-1YR		Annual Maintenance PSS (456-100-612)	\$30,000		Each	10%	\$27,000	Other	F1
456-100-613-PSS-1YR	456-100-613-PSS-1YR		Annual Maintenance PSS (456-100-613)	\$38		Each	10%	\$34	Other	F1
456-100-616-PSS-1YR	456-100-616-PSS-1YR		Annual Maintenance PSS (456-100-616)	\$6		Each	10%	\$5	Other	F1
456-100-617-PSS-1YR	456-100-617-PSS-1YR		Annual Maintenance PSS (456-100-617)	\$5		Each	10%	\$5	Other	F1
456-100-618-PSS-1YR	456-100-618-PSS-1YR		Annual Maintenance PSS (456-100-618)	\$4		Each	10%	\$3	Other	F1
456-100-629-PSS-1YR	456-100-629-PSS-1YR		Annual Maintenance PSS (456-100-629)	\$1,300		Each	10%	\$1,170	Other	F1
456-100-630-PSS-1YR	456-100-630-PSS-1YR		Annual Maintenance PSS (456-100-630)	\$3,555		Each	10%	\$3,200	Other	F1
456-100-631-PSS-1YR	456-100-631-PSS-1YR		Annual Maintenance PSS (456-100-631)	\$1,300		Each	10%	\$1,170	Other	F1
456-100-632-PSS-1YR	456-100-632-PSS-1YR		Annual Maintenance PSS (456-100-632)	\$1,238		Each	10%	\$1,114	Other	F1
456-100-633-PSS-1YR	456-100-633-PSS-1YR		Annual Maintenance PSS (456-100-633)	\$399		Each	10%	\$359	Other	F1
456-100-636-PSS-1YR	456-100-636-PSS-1YR		Annual Maintenance PSS (456-100-636)	\$1,000		Each	10%	\$900	Other	F1
456-100-647-PSS-1YR	456-100-647-PSS-1YR		Annual Maintenance PSS (456-100-647)	\$875		Each	10%	\$788	Other	F1
456-100-648-PSS-1YR	456-100-648-PSS-1YR		Annual Maintenance PSS (456-100-648)	\$50		Each	10%	\$45	Other	F1
456-100-649-PSS-1YR	456-100-649-PSS-1YR		Annual Maintenance PSS (456-100-649)	\$50		Each	10%	\$45	Other	F1
456-100-650-PSS-1YR	456-100-650-PSS-1YR		Annual Maintenance PSS (456-100-650)	\$50		Each	10%	\$45	Other	F1
456-100-651-PSS-1YR	456-100-651-PSS-1YR		Annual Maintenance PSS (456-100-651)	\$50		Each	10%	\$45	Other	F1
456-100-652-PSS-1YR	456-100-652-PSS-1YR		Annual Maintenance PSS (456-100-652)	\$375		Each	10%	\$338	Other	F1
456-100-653-PSS-1YR	456-100-653-PSS-1YR		Annual Maintenance PSS (456-100-653)	\$50		Each	10%	\$45	Other	F1
456-100-654-PSS-1YR	456-100-654-PSS-1YR		Annual Maintenance PSS (456-100-654)	\$675		Each	10%	\$608	Other	F1
456-100-662-PSS-1YR	456-100-662-PSS-1YR		Annual Maintenance PSS (456-100-662)	\$374		Each	10%	\$336	Other	F1
456-100-663-PSS-1YR	456-100-663-PSS-1YR		Annual Maintenance PSS (456-100-663)	\$1,875		Each	10%	\$1,688	Other	F1
456-100-665-PSS-1YR	456-100-665-PSS-1YR		Annual Maintenance PSS (456-100-665)	\$500		Each	10%	\$450	Other	F1
456-100-670-PSS-1YR	456-100-670-PSS-1YR		Annual Maintenance PSS (456-100-670)	\$1,250		Each	10%	\$1,125	Other	F1
456-100-671-PSS-1YR	456-100-671-PSS-1YR		Annual Maintenance PSS (456-100-671)	\$249		Each	10%	\$224	Other	F1
456-100-672-PSS-1YR	456-100-672-PSS-1YR		Annual Maintenance PSS (456-100-672)	\$38		Each	10%	\$34	Other	F1
456-100-673-PSS-1YR	456-100-673-PSS-1YR		Annual Maintenance PSS (456-100-673)	\$425		Each	10%	\$383	Other	F1
456-100-674-PSS-1YR	456-100-674-PSS-1YR		Annual Maintenance PSS (456-100-674)	\$2,125		Each	10%	\$1,913	Other	F1
456-100-675-PSS-1YR	456-100-675-PSS-1YR		Annual Maintenance PSS (456-100-675)	\$8,500		Each	10%	\$7,650	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down (Column I/Column K)	
456-100-676-PSS-1YR	456-100-676-PSS-1YR	Annual Maintenance PSS (456-100-676)	Annual Maintenance PSS (456-100-676)	\$499	Each	10%	\$449	Other	F1
456-100-690-PSS-1YR	456-100-690-PSS-1YR	Annual Maintenance PSS (456-100-690)	Annual Maintenance PSS (456-100-690)	\$125	Each	10%	\$113	Other	F1
456-100-691-PSS-1YR	456-100-691-PSS-1YR	Annual Maintenance PSS (456-100-691)	Annual Maintenance PSS (456-100-691)	\$625	Each	10%	\$563	Other	F1
456-100-692-PSS-1YR	456-100-692-PSS-1YR	Annual Maintenance PSS (456-100-692)	Annual Maintenance PSS (456-100-692)	\$2,875	Each	10%	\$2,588	Other	F1
456-100-693-PSS-1YR	456-100-693-PSS-1YR	Annual Maintenance PSS (456-100-693)	Annual Maintenance PSS (456-100-693)	\$10,625	Each	10%	\$9,563	Other	F1
456-100-697-PSS-1YR	456-100-697-PSS-1YR	Annual Maintenance PSS (456-100-697)	Annual Maintenance PSS (456-100-697)	\$374	Each	10%	\$336	Other	F1
456-100-698-PSS-1YR	456-100-698-PSS-1YR	Annual Maintenance PSS (456-100-698)	Annual Maintenance PSS (456-100-698)	\$1,040	Each	10%	\$936	Other	F1
456-100-699-PSS-1YR	456-100-699-PSS-1YR	Annual Maintenance PSS (456-100-699)	Annual Maintenance PSS (456-100-699)	\$1,874	Each	10%	\$1,686	Other	F1
456-100-700-PSS-1YR	456-100-700-PSS-1YR	Annual Maintenance PSS (456-100-700)	Annual Maintenance PSS (456-100-700)	\$4,025	Each	10%	\$3,623	Other	F1
456-100-701-PSS-1YR	456-100-701-PSS-1YR	Annual Maintenance PSS (456-100-701)	Annual Maintenance PSS (456-100-701)	\$6,740	Each	10%	\$6,066	Other	F1
456-100-703-PSS-1YR	456-100-703-PSS-1YR	Annual Maintenance PSS (456-100-703)	Annual Maintenance PSS (456-100-703)	\$374	Each	10%	\$336	Other	F1
456-100-704-PSS-1YR	456-100-704-PSS-1YR	Annual Maintenance PSS (456-100-704)	Annual Maintenance PSS (456-100-704)	\$1,040	Each	10%	\$936	Other	F1
456-100-705-PSS-1YR	456-100-705-PSS-1YR	Annual Maintenance PSS (456-100-705)	Annual Maintenance PSS (456-100-705)	\$7,490	Each	10%	\$6,741	Other	F1
456-100-708-PSS-1YR	456-100-708-PSS-1YR	Annual Maintenance PSS (456-100-708)	Annual Maintenance PSS (456-100-708)	\$668	Each	10%	\$601	Other	F1
456-100-709-PSS-1YR	456-100-709-PSS-1YR	Annual Maintenance PSS (456-100-709)	Annual Maintenance PSS (456-100-709)	\$675	Each	10%	\$608	Other	F1
456-101-191-PSS-1YR	456-101-191-PSS-1YR	Annual Maintenance PSS (456-101-191)	Annual Maintenance PSS (456-101-191)	\$6,800	Each	10%	\$6,120	Other	F1
456-101-213-PSS-1YR	456-101-213-PSS-1YR	Annual Maintenance PSS (456-101-213)	Annual Maintenance PSS (456-101-213)	\$143	Each	10%	\$128	Other	F1
456-101-216-PSS-1YR	456-101-216-PSS-1YR	Annual Maintenance PSS (456-101-216)	Annual Maintenance PSS (456-101-216)	\$850	Each	10%	\$765	Other	F1
456-101-235-PSS-1YR	456-101-235-PSS-1YR	Annual Maintenance PSS (456-101-235)	Annual Maintenance PSS (456-101-235)	\$2,070	Each	10%	\$1,863	Other	F1
456-101-236-PSS-1YR	456-101-236-PSS-1YR	Annual Maintenance PSS (456-101-236)	Annual Maintenance PSS (456-101-236)	\$575	Each	10%	\$518	Other	F1
456-101-237-PSS-1YR	456-101-237-PSS-1YR	Annual Maintenance PSS (456-101-237)	Annual Maintenance PSS (456-101-237)	\$575	Each	10%	\$518	Other	F1
456-101-238-PSS-1YR	456-101-238-PSS-1YR	Annual Maintenance PSS (456-101-238)	Annual Maintenance PSS (456-101-238)	\$1,035	Each	10%	\$932	Other	F1
456-101-239-PSS-1YR	456-101-239-PSS-1YR	Annual Maintenance PSS (456-101-239)	Annual Maintenance PSS (456-101-239)	\$288	Each	10%	\$259	Other	F1
456-101-240-PSS-1YR	456-101-240-PSS-1YR	Annual Maintenance PSS (456-101-240)	Annual Maintenance PSS (456-101-240)	\$288	Each	10%	\$259	Other	F1
456-101-241-PSS-1YR	456-101-241-PSS-1YR	Annual Maintenance PSS (456-101-241)	Annual Maintenance PSS (456-101-241)	\$5,625	Each	10%	\$5,063	Other	F1
456-101-242-PSS-1YR	456-101-242-PSS-1YR	Annual Maintenance PSS (456-101-242)	Annual Maintenance PSS (456-101-242)	\$1,875	Each	10%	\$1,688	Other	F1
456-101-243-PSS-1YR	456-101-243-PSS-1YR	Annual Maintenance PSS (456-101-243)	Annual Maintenance PSS (456-101-243)	\$1,875	Each	10%	\$1,688	Other	F1
456-101-244-PSS-1YR	456-101-244-PSS-1YR	Annual Maintenance PSS (456-101-244)	Annual Maintenance PSS (456-101-244)	\$999	Each	10%	\$899	Other	F1
456-101-245-PSS-1YR	456-101-245-PSS-1YR	Annual Maintenance PSS (456-101-245)	Annual Maintenance PSS (456-101-245)	\$749	Each	10%	\$674	Other	F1
456-101-246-PSS-1YR	456-101-246-PSS-1YR	Annual Maintenance PSS (456-101-246)	Annual Maintenance PSS (456-101-246)	\$749	Each	10%	\$674	Other	F1
456-101-253-PSS-1YR	456-101-253-PSS-1YR	Annual Maintenance PSS (456-101-253)	Annual Maintenance PSS (456-101-253)	\$750	Each	10%	\$675	Other	F1
456-101-254-PSS-1YR	456-101-254-PSS-1YR	Annual Maintenance PSS (456-101-254)	Annual Maintenance PSS (456-101-254)	\$68	Each	10%	\$62	Other	F1
456-101-264-PSS-1YR	456-101-264-PSS-1YR	Annual Maintenance PSS (456-101-264)	Annual Maintenance PSS (456-101-264)	\$499	Each	10%	\$449	Other	F1
456-101-267-PSS-1YR	456-101-267-PSS-1YR	Annual Maintenance PSS (456-101-267)	Annual Maintenance PSS (456-101-267)	\$1,700	Each	10%	\$1,530	Other	F1
456-101-268-PSS-1YR	456-101-268-PSS-1YR	Annual Maintenance PSS (456-101-268)	Annual Maintenance PSS (456-101-268)	\$750	Each	10%	\$675	Other	F1
456-101-269-PSS-1YR	456-101-269-PSS-1YR	Annual Maintenance PSS (456-101-269)	Annual Maintenance PSS (456-101-269)	\$750	Each	10%	\$675	Other	F1
456-101-270-PSS-1YR	456-101-270-PSS-1YR	Annual Maintenance PSS (456-101-270)	Annual Maintenance PSS (456-101-270)	\$750	Each	10%	\$675	Other	F1
456-101-271-PSS-1YR	456-101-271-PSS-1YR	Annual Maintenance PSS (456-101-271)	Annual Maintenance PSS (456-101-271)	\$249	Each	10%	\$224	Other	F1
456-101-300-PSS-1YR	456-101-300-PSS-1YR	Annual Maintenance PSS (456-101-300)	Annual Maintenance PSS (456-101-300)	\$383	Each	10%	\$344	Other	F1
456-101-301-PSS-1YR	456-101-301-PSS-1YR	Annual Maintenance PSS (456-101-301)	Annual Maintenance PSS (456-101-301)	\$767	Each	10%	\$691	Other	F1
456-101-302-PSS-1YR	456-101-302-PSS-1YR	Annual Maintenance PSS (456-101-302)	Annual Maintenance PSS (456-101-302)	\$612	Each	10%	\$551	Other	F1
456-101-303-PSS-1YR	456-101-303-PSS-1YR	Annual Maintenance PSS (456-101-303)	Annual Maintenance PSS (456-101-303)	\$3,805	Each	10%	\$3,424	Other	F1
456-101-305-PSS-1YR	456-101-305-PSS-1YR	Annual Maintenance PSS (456-101-305)	Annual Maintenance PSS (456-101-305)	\$93	Each	10%	\$75	Other	F1
456-101-306-PSS-1YR	456-101-306-PSS-1YR	Annual Maintenance PSS (456-101-306)	Annual Maintenance PSS (456-101-306)	\$99	Each	10%	\$80	Other	F1
456-101-307-PSS-1YR	456-101-307-PSS-1YR	Annual Maintenance PSS (456-101-307)	Annual Maintenance PSS (456-101-307)	\$19	Each	10%	\$17	Other	F1
456-101-308-PSS-1YR	456-101-308-PSS-1YR	Annual Maintenance PSS (456-101-308)	Annual Maintenance PSS (456-101-308)	\$34	Each	10%	\$30	Other	F1
456-101-309-PSS-1YR	456-101-309-PSS-1YR	Annual Maintenance PSS (456-101-309)	Annual Maintenance PSS (456-101-309)	\$15	Each	10%	\$13	Other	F1
456-101-310-PSS-1YR	456-101-310-PSS-1YR	Annual Maintenance PSS (456-101-310)	Annual Maintenance PSS (456-101-310)	\$175	Each	10%	\$157	Other	F1
456-101-311-PSS-1YR	456-101-311-PSS-1YR	Annual Maintenance PSS (456-101-311)	Annual Maintenance PSS (456-101-311)	\$187	Each	10%	\$168	Other	F1
456-101-312-PSS-1YR	456-101-312-PSS-1YR	Annual Maintenance PSS (456-101-312)	Annual Maintenance PSS (456-101-312)	\$41	Each	10%	\$36	Other	F1
456-101-313-PSS-1YR	456-101-313-PSS-1YR	Annual Maintenance PSS (456-101-313)	Annual Maintenance PSS (456-101-313)	\$70	Each	10%	\$63	Other	F1
456-101-314-PSS-1YR	456-101-314-PSS-1YR	Annual Maintenance PSS (456-101-314)	Annual Maintenance PSS (456-101-314)	\$29	Each	10%	\$26	Other	F1
456-101-315-PSS-1YR	456-101-315-PSS-1YR	Annual Maintenance PSS (456-101-315)	Annual Maintenance PSS (456-101-315)	\$117	Each	10%	\$105	Other	F1
456-101-316-PSS-1YR	456-101-316-PSS-1YR	Annual Maintenance PSS (456-101-316)	Annual Maintenance PSS (456-101-316)	\$117	Each	10%	\$105	Other	F1
456-101-317-PSS-1YR	456-101-317-PSS-1YR	Annual Maintenance PSS (456-101-317)	Annual Maintenance PSS (456-101-317)	\$117	Each	10%	\$105	Other	F1
456-101-318-PSS-1YR	456-101-318-PSS-1YR	Annual Maintenance PSS (456-101-318)	Annual Maintenance PSS (456-101-318)	\$117	Each	10%	\$105	Other	F1
456-101-319-PSS-1YR	456-101-319-PSS-1YR	Annual Maintenance PSS (456-101-319)	Annual Maintenance PSS (456-101-319)	\$117	Each	10%	\$105	Other	F1
456-101-320-PSS-1YR	456-101-320-PSS-1YR	Annual Maintenance PSS (456-101-320)	Annual Maintenance PSS (456-101-320)	\$5	Each	10%	\$4	Other	F1
456-101-321-PSS-1YR	456-101-321-PSS-1YR	Annual Maintenance PSS (456-101-321)	Annual Maintenance PSS (456-101-321)	\$5	Each	10%	\$4	Other	F1
456-101-322-PSS-1YR	456-101-322-PSS-1YR	Annual Maintenance PSS (456-101-322)	Annual Maintenance PSS (456-101-322)	\$5	Each	10%	\$4	Other	F1
456-101-323-PSS-1YR	456-101-323-PSS-1YR	Annual Maintenance PSS (456-101-323)	Annual Maintenance PSS (456-101-323)	\$5	Each	10%	\$4	Other	F1
456-101-324-PSS-1YR	456-101-324-PSS-1YR	Annual Maintenance PSS (456-101-324)	Annual Maintenance PSS (456-101-324)	\$5	Each	10%	\$4	Other	F1
456-101-325-PSS-1YR	456-101-325-PSS-1YR	Annual Maintenance PSS (456-101-325)	Annual Maintenance PSS (456-101-325)	\$9	Each	10%	\$8	Other	F1
456-101-327-PSS-1YR	456-101-327-PSS-1YR	Annual Maintenance PSS (456-101-327)	Annual Maintenance PSS (456-101-327)	\$9	Each	10%	\$8	Other	F1
456-101-328-PSS-1YR	456-101-328-PSS-1YR	Annual Maintenance PSS (456-101-328)	Annual Maintenance PSS (456-101-328)	\$9	Each	10%	\$8	Other	F1
456-101-329-PSS-1YR	456-101-329-PSS-1YR	Annual Maintenance PSS (456-101-329)	Annual Maintenance PSS (456-101-329)	\$9	Each	10%	\$8	Other	F1
456-101-330-PSS-1YR	456-101-330-PSS-1YR	Annual Maintenance PSS (456-101-330)	Annual Maintenance PSS (456-101-330)	\$232	Each	10%	\$209	Other	F1
456-101-331-PSS-1YR	456-101-331-PSS-1YR	Annual Maintenance PSS (456-101-331)	Annual Maintenance PSS (456-101-331)	\$232	Each	10%	\$209	Other	F1
456-101-332-PSS-1YR	456-101-332-PSS-1YR	Annual Maintenance PSS (456-101-332)	Annual Maintenance PSS (456-101-332)	\$232	Each	10%	\$209	Other	F1
456-101-333-PSS-1YR	456-101-333-PSS-1YR	Annual Maintenance PSS (456-101-333)	Annual Maintenance PSS (456-101-333)	\$232	Each	10%	\$209	Other	F1
456-101-334-PSS-1YR	456-101-334-PSS-1YR	Annual Maintenance PSS (456-101-334)	Annual Maintenance PSS (456-101-334)	\$232	Each	10%	\$209	Other	F1
456-101-335-PSS-1YR	456-101-335-PSS-1YR	Annual Maintenance PSS (456-101-335)	Annual Maintenance PSS (456-101-335)	\$5	Each	10%	\$4	Other	F1
456-101-336-PSS-1YR	456-101-336-PSS-1YR	Annual Maintenance PSS (456-101-336)	Annual Maintenance PSS (456-101-336)	\$5	Each	10%	\$4	Other	F1
456-101-337-PSS-1YR	456-101-337-PSS-1YR	Annual Maintenance PSS (456-101-337)	Annual Maintenance PSS (456-101-337)	\$5	Each	10%	\$4	Other	F1
456-101-339-PSS-1YR	456-101-339-PSS-1YR	Annual Maintenance PSS (456-101-339)	Annual Maintenance PSS (456-101-339)	\$5	Each	10%	\$4	Other	F1
456-101-340-PSS-1YR	456-101-340-PSS-1YR	Annual Maintenance PSS (456-101-340)	Annual Maintenance PSS (456-101-340)	\$9	Each	10%	\$8	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-101-341-PSS-1YR	456-101-341-PSS-1YR	Annual Maintenance PSS (456-101-341)		\$9	Each	10%	\$8	Other	F1
456-101-343-PSS-1YR	456-101-343-PSS-1YR	Annual Maintenance PSS (456-101-343)		\$9	Each	10%	\$8	Other	F1
456-101-344-PSS-1YR	456-101-344-PSS-1YR	Annual Maintenance PSS (456-101-344)		\$9	Each	10%	\$8	Other	F1
456-101-345-PSS-1YR	456-101-345-PSS-1YR	Annual Maintenance PSS (456-101-345)		\$117	Each	10%	\$105	Other	F1
456-101-346-PSS-1YR	456-101-346-PSS-1YR	Annual Maintenance PSS (456-101-346)		\$117	Each	10%	\$105	Other	F1
456-101-347-PSS-1YR	456-101-347-PSS-1YR	Annual Maintenance PSS (456-101-347)		\$117	Each	10%	\$105	Other	F1
456-101-348-PSS-1YR	456-101-348-PSS-1YR	Annual Maintenance PSS (456-101-348)		\$117	Each	10%	\$105	Other	F1
456-101-349-PSS-1YR	456-101-349-PSS-1YR	Annual Maintenance PSS (456-101-349)		\$117	Each	10%	\$105	Other	F1
456-101-360-PSS-1YR	456-101-360-PSS-1YR	Annual Maintenance PSS (456-101-360)		\$387	Each	10%	\$348	Other	F1
456-101-361-PSS-1YR	456-101-361-PSS-1YR	Annual Maintenance PSS (456-101-361)		\$387	Each	10%	\$348	Other	F1
456-101-362-PSS-1YR	456-101-362-PSS-1YR	Annual Maintenance PSS (456-101-362)		\$387	Each	10%	\$348	Other	F1
456-101-363-PSS-1YR	456-101-363-PSS-1YR	Annual Maintenance PSS (456-101-363)		\$387	Each	10%	\$348	Other	F1
456-101-364-PSS-1YR	456-101-364-PSS-1YR	Annual Maintenance PSS (456-101-364)		\$387	Each	10%	\$348	Other	F1
456-101-365-PSS-1YR	456-101-365-PSS-1YR	Annual Maintenance PSS (456-101-365)		\$387	Each	10%	\$348	Other	F1
456-101-366-PSS-1YR	456-101-366-PSS-1YR	Annual Maintenance PSS (456-101-366)		\$387	Each	10%	\$348	Other	F1
456-101-367-PSS-1YR	456-101-367-PSS-1YR	Annual Maintenance PSS (456-101-367)		\$387	Each	10%	\$348	Other	F1
456-101-368-PSS-1YR	456-101-368-PSS-1YR	Annual Maintenance PSS (456-101-368)		\$387	Each	10%	\$348	Other	F1
456-101-369-PSS-1YR	456-101-369-PSS-1YR	Annual Maintenance PSS (456-101-369)		\$387	Each	10%	\$348	Other	F1
456-101-370-PSS-1YR	456-101-370-PSS-1YR	Annual Maintenance PSS (456-101-370)		\$387	Each	10%	\$348	Other	F1
456-101-371-PSS-1YR	456-101-371-PSS-1YR	Annual Maintenance PSS (456-101-371)		\$387	Each	10%	\$348	Other	F1
456-101-372-PSS-1YR	456-101-372-PSS-1YR	Annual Maintenance PSS (456-101-372)		\$8	Each	10%	\$7	Other	F1
456-101-373-PSS-1YR	456-101-373-PSS-1YR	Annual Maintenance PSS (456-101-373)		\$8	Each	10%	\$7	Other	F1
456-101-374-PSS-1YR	456-101-374-PSS-1YR	Annual Maintenance PSS (456-101-374)		\$8	Each	10%	\$7	Other	F1
456-101-375-PSS-1YR	456-101-375-PSS-1YR	Annual Maintenance PSS (456-101-375)		\$8	Each	10%	\$7	Other	F1
456-101-376-PSS-1YR	456-101-376-PSS-1YR	Annual Maintenance PSS (456-101-376)		\$8	Each	10%	\$7	Other	F1
456-101-377-PSS-1YR	456-101-377-PSS-1YR	Annual Maintenance PSS (456-101-377)		\$8	Each	10%	\$7	Other	F1
456-101-378-PSS-1YR	456-101-378-PSS-1YR	Annual Maintenance PSS (456-101-378)		\$8	Each	10%	\$7	Other	F1
456-101-379-PSS-1YR	456-101-379-PSS-1YR	Annual Maintenance PSS (456-101-379)		\$8	Each	10%	\$7	Other	F1
456-101-380-PSS-1YR	456-101-380-PSS-1YR	Annual Maintenance PSS (456-101-380)		\$8	Each	10%	\$7	Other	F1
456-101-383-PSS-1YR	456-101-383-PSS-1YR	Annual Maintenance PSS (456-101-383)		\$8	Each	10%	\$7	Other	F1
456-101-384-PSS-1YR	456-101-384-PSS-1YR	Annual Maintenance PSS (456-101-384)		\$16	Each	10%	\$14	Other	F1
456-101-385-PSS-1YR	456-101-385-PSS-1YR	Annual Maintenance PSS (456-101-385)		\$16	Each	10%	\$14	Other	F1
456-101-386-PSS-1YR	456-101-386-PSS-1YR	Annual Maintenance PSS (456-101-386)		\$16	Each	10%	\$14	Other	F1
456-101-387-PSS-1YR	456-101-387-PSS-1YR	Annual Maintenance PSS (456-101-387)		\$16	Each	10%	\$14	Other	F1
456-101-388-PSS-1YR	456-101-388-PSS-1YR	Annual Maintenance PSS (456-101-388)		\$16	Each	10%	\$14	Other	F1
456-101-389-PSS-1YR	456-101-389-PSS-1YR	Annual Maintenance PSS (456-101-389)		\$16	Each	10%	\$14	Other	F1
456-101-390-PSS-1YR	456-101-390-PSS-1YR	Annual Maintenance PSS (456-101-390)		\$16	Each	10%	\$14	Other	F1
456-101-391-PSS-1YR	456-101-391-PSS-1YR	Annual Maintenance PSS (456-101-391)		\$16	Each	10%	\$14	Other	F1
456-101-392-PSS-1YR	456-101-392-PSS-1YR	Annual Maintenance PSS (456-101-392)		\$16	Each	10%	\$14	Other	F1
456-101-394-PSS-1YR	456-101-394-PSS-1YR	Annual Maintenance PSS (456-101-394)		\$16	Each	10%	\$14	Other	F1
456-101-395-PSS-1YR	456-101-395-PSS-1YR	Annual Maintenance PSS (456-101-395)		\$16	Each	10%	\$14	Other	F1
456-101-396-PSS-1YR	456-101-396-PSS-1YR	Annual Maintenance PSS (456-101-396)		\$775	Each	10%	\$698	Other	F1
456-101-397-PSS-1YR	456-101-397-PSS-1YR	Annual Maintenance PSS (456-101-397)		\$775	Each	10%	\$698	Other	F1
456-101-398-PSS-1YR	456-101-398-PSS-1YR	Annual Maintenance PSS (456-101-398)		\$775	Each	10%	\$698	Other	F1
456-101-399-PSS-1YR	456-101-399-PSS-1YR	Annual Maintenance PSS (456-101-399)		\$775	Each	10%	\$698	Other	F1
456-101-400-PSS-1YR	456-101-400-PSS-1YR	Annual Maintenance PSS (456-101-400)		\$775	Each	10%	\$698	Other	F1
456-101-401-PSS-1YR	456-101-401-PSS-1YR	Annual Maintenance PSS (456-101-401)		\$775	Each	10%	\$698	Other	F1
456-101-402-PSS-1YR	456-101-402-PSS-1YR	Annual Maintenance PSS (456-101-402)		\$775	Each	10%	\$698	Other	F1
456-101-405-PSS-1YR	456-101-405-PSS-1YR	Annual Maintenance PSS (456-101-405)		\$775	Each	10%	\$698	Other	F1
456-101-406-PSS-1YR	456-101-406-PSS-1YR	Annual Maintenance PSS (456-101-406)		\$775	Each	10%	\$698	Other	F1
456-101-407-PSS-1YR	456-101-407-PSS-1YR	Annual Maintenance PSS (456-101-407)		\$775	Each	10%	\$698	Other	F1
456-101-408-PSS-1YR	456-101-408-PSS-1YR	Annual Maintenance PSS (456-101-408)		\$8	Each	10%	\$7	Other	F1
456-101-409-PSS-1YR	456-101-409-PSS-1YR	Annual Maintenance PSS (456-101-409)		\$8	Each	10%	\$7	Other	F1
456-101-410-PSS-1YR	456-101-410-PSS-1YR	Annual Maintenance PSS (456-101-410)		\$8	Each	10%	\$7	Other	F1
456-101-411-PSS-1YR	456-101-411-PSS-1YR	Annual Maintenance PSS (456-101-411)		\$8	Each	10%	\$7	Other	F1
456-101-412-PSS-1YR	456-101-412-PSS-1YR	Annual Maintenance PSS (456-101-412)		\$8	Each	10%	\$7	Other	F1
456-101-413-PSS-1YR	456-101-413-PSS-1YR	Annual Maintenance PSS (456-101-413)		\$8	Each	10%	\$7	Other	F1
456-101-414-PSS-1YR	456-101-414-PSS-1YR	Annual Maintenance PSS (456-101-414)		\$8	Each	10%	\$7	Other	F1
456-101-415-PSS-1YR	456-101-415-PSS-1YR	Annual Maintenance PSS (456-101-415)		\$8	Each	10%	\$7	Other	F1
456-101-416-PSS-1YR	456-101-416-PSS-1YR	Annual Maintenance PSS (456-101-416)		\$8	Each	10%	\$7	Other	F1
456-101-417-PSS-1YR	456-101-417-PSS-1YR	Annual Maintenance PSS (456-101-417)		\$8	Each	10%	\$7	Other	F1
456-101-419-PSS-1YR	456-101-419-PSS-1YR	Annual Maintenance PSS (456-101-419)		\$8	Each	10%	\$7	Other	F1
456-101-420-PSS-1YR	456-101-420-PSS-1YR	Annual Maintenance PSS (456-101-420)		\$16	Each	10%	\$14	Other	F1
456-101-421-PSS-1YR	456-101-421-PSS-1YR	Annual Maintenance PSS (456-101-421)		\$16	Each	10%	\$14	Other	F1
456-101-422-PSS-1YR	456-101-422-PSS-1YR	Annual Maintenance PSS (456-101-422)		\$16	Each	10%	\$14	Other	F1
456-101-423-PSS-1YR	456-101-423-PSS-1YR	Annual Maintenance PSS (456-101-423)		\$16	Each	10%	\$14	Other	F1
456-101-424-PSS-1YR	456-101-424-PSS-1YR	Annual Maintenance PSS (456-101-424)		\$16	Each	10%	\$14	Other	F1
456-101-425-PSS-1YR	456-101-425-PSS-1YR	Annual Maintenance PSS (456-101-425)		\$16	Each	10%	\$14	Other	F1
456-101-426-PSS-1YR	456-101-426-PSS-1YR	Annual Maintenance PSS (456-101-426)		\$16	Each	10%	\$14	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
456-101-427-PSS-1YR	456-101-427-PSS-1YR	Annual Maintenance PSS (456-101-427)	Annual Maintenance PSS (456-101-427)	\$16	Each	10%	\$14	Other	F1
456-101-428-PSS-1YR	456-101-428-PSS-1YR	Annual Maintenance PSS (456-101-428)	Annual Maintenance PSS (456-101-428)	\$16	Each	10%	\$14	Other	F1
456-101-429-PSS-1YR	456-101-429-PSS-1YR	Annual Maintenance PSS (456-101-429)	Annual Maintenance PSS (456-101-429)	\$16	Each	10%	\$14	Other	F1
456-101-430-PSS-1YR	456-101-430-PSS-1YR	Annual Maintenance PSS (456-101-430)	Annual Maintenance PSS (456-101-430)	\$16	Each	10%	\$14	Other	F1
456-101-431-PSS-1YR	456-101-431-PSS-1YR	Annual Maintenance PSS (456-101-431)	Annual Maintenance PSS (456-101-431)	\$16	Each	10%	\$14	Other	F1
456-101-432-PSS-1YR	456-101-432-PSS-1YR	Annual Maintenance PSS (456-101-432)	Annual Maintenance PSS (456-101-432)	\$388	Each	10%	\$349	Other	F1
456-101-433-PSS-1YR	456-101-433-PSS-1YR	Annual Maintenance PSS (456-101-433)	Annual Maintenance PSS (456-101-433)	\$388	Each	10%	\$349	Other	F1
456-101-434-PSS-1YR	456-101-434-PSS-1YR	Annual Maintenance PSS (456-101-434)	Annual Maintenance PSS (456-101-434)	\$388	Each	10%	\$349	Other	F1
456-101-436-PSS-1YR	456-101-436-PSS-1YR	Annual Maintenance PSS (456-101-436)	Annual Maintenance PSS (456-101-436)	\$388	Each	10%	\$349	Other	F1
456-101-437-PSS-1YR	456-101-437-PSS-1YR	Annual Maintenance PSS (456-101-437)	Annual Maintenance PSS (456-101-437)	\$388	Each	10%	\$349	Other	F1
456-101-438-PSS-1YR	456-101-438-PSS-1YR	Annual Maintenance PSS (456-101-438)	Annual Maintenance PSS (456-101-438)	\$388	Each	10%	\$349	Other	F1
456-101-440-PSS-1YR	456-101-440-PSS-1YR	Annual Maintenance PSS (456-101-440)	Annual Maintenance PSS (456-101-440)	\$388	Each	10%	\$349	Other	F1
456-101-441-PSS-1YR	456-101-441-PSS-1YR	Annual Maintenance PSS (456-101-441)	Annual Maintenance PSS (456-101-441)	\$388	Each	10%	\$349	Other	F1
456-101-442-PSS-1YR	456-101-442-PSS-1YR	Annual Maintenance PSS (456-101-442)	Annual Maintenance PSS (456-101-442)	\$388	Each	10%	\$349	Other	F1
456-101-468-PSS-1YR	456-101-468-PSS-1YR	Annual Maintenance PSS (456-101-468)	Annual Maintenance PSS (456-101-468)	\$290	Each	10%	\$261	Other	F1
456-101-469-PSS-1YR	456-101-469-PSS-1YR	Annual Maintenance PSS (456-101-469)	Annual Maintenance PSS (456-101-469)	\$484	Each	10%	\$435	Other	F1
456-101-471-PSS-1YR	456-101-471-PSS-1YR	Annual Maintenance PSS (456-101-471)	Annual Maintenance PSS (456-101-471)	\$16	Each	10%	\$14	Other	F1
456-101-472-PSS-1YR	456-101-472-PSS-1YR	Annual Maintenance PSS (456-101-472)	Annual Maintenance PSS (456-101-472)	\$19	Each	10%	\$17	Other	F1
456-101-474-PSS-1YR	456-101-474-PSS-1YR	Annual Maintenance PSS (456-101-474)	Annual Maintenance PSS (456-101-474)	\$19	Each	10%	\$17	Other	F1
456-101-475-PSS-1YR	456-101-475-PSS-1YR	Annual Maintenance PSS (456-101-475)	Annual Maintenance PSS (456-101-475)	\$1,550	Each	10%	\$1,395	Other	F1
456-101-477-PSS-1YR	456-101-477-PSS-1YR	Annual Maintenance PSS (456-101-477)	Annual Maintenance PSS (456-101-477)	\$387	Each	10%	\$348	Other	F1
456-101-478-PSS-1YR	456-101-478-PSS-1YR	Annual Maintenance PSS (456-101-478)	Annual Maintenance PSS (456-101-478)	\$387	Each	10%	\$348	Other	F1
456-101-480-PSS-1YR	456-101-480-PSS-1YR	Annual Maintenance PSS (456-101-480)	Annual Maintenance PSS (456-101-480)	\$388	Each	10%	\$349	Other	F1
456-101-482-PSS-1YR	456-101-482-PSS-1YR	Annual Maintenance PSS (456-101-482)	Annual Maintenance PSS (456-101-482)	\$388	Each	10%	\$349	Other	F1
456-101-483-PSS-1YR	456-101-483-PSS-1YR	Annual Maintenance PSS (456-101-483)	Annual Maintenance PSS (456-101-483)	\$388	Each	10%	\$349	Other	F1
456-101-484-PSS-1YR	456-101-484-PSS-1YR	Annual Maintenance PSS (456-101-484)	Annual Maintenance PSS (456-101-484)	\$388	Each	10%	\$349	Other	F1
456-101-485-PSS-1YR	456-101-485-PSS-1YR	Annual Maintenance PSS (456-101-485)	Annual Maintenance PSS (456-101-485)	\$388	Each	10%	\$349	Other	F1
456-101-486-PSS-1YR	456-101-486-PSS-1YR	Annual Maintenance PSS (456-101-486)	Annual Maintenance PSS (456-101-486)	\$388	Each	10%	\$349	Other	F1
456-101-487-PSS-1YR	456-101-487-PSS-1YR	Annual Maintenance PSS (456-101-487)	Annual Maintenance PSS (456-101-487)	\$388	Each	10%	\$349	Other	F1
456-101-488-PSS-1YR	456-101-488-PSS-1YR	Annual Maintenance PSS (456-101-488)	Annual Maintenance PSS (456-101-488)	\$388	Each	10%	\$349	Other	F1
456-101-489-PSS-1YR	456-101-489-PSS-1YR	Annual Maintenance PSS (456-101-489)	Annual Maintenance PSS (456-101-489)	\$388	Each	10%	\$349	Other	F1
456-101-491-PSS-1YR	456-101-491-PSS-1YR	Annual Maintenance PSS (456-101-491)	Annual Maintenance PSS (456-101-491)	\$388	Each	10%	\$349	Other	F1
456-101-492-PSS-1YR	456-101-492-PSS-1YR	Annual Maintenance PSS (456-101-492)	Annual Maintenance PSS (456-101-492)	\$388	Each	10%	\$349	Other	F1
456-101-494-PSS-1YR	456-101-494-PSS-1YR	Annual Maintenance PSS (456-101-494)	Annual Maintenance PSS (456-101-494)	\$582	Each	10%	\$524	Other	F1
456-101-495-PSS-1YR	456-101-495-PSS-1YR	Annual Maintenance PSS (456-101-495)	Annual Maintenance PSS (456-101-495)	\$582	Each	10%	\$524	Other	F1
456-101-497-PSS-1YR	456-101-497-PSS-1YR	Annual Maintenance PSS (456-101-497)	Annual Maintenance PSS (456-101-497)	\$582	Each	10%	\$524	Other	F1
456-101-498-PSS-1YR	456-101-498-PSS-1YR	Annual Maintenance PSS (456-101-498)	Annual Maintenance PSS (456-101-498)	\$582	Each	10%	\$524	Other	F1
456-101-499-PSS-1YR	456-101-499-PSS-1YR	Annual Maintenance PSS (456-101-499)	Annual Maintenance PSS (456-101-499)	\$582	Each	10%	\$524	Other	F1
456-101-500-PSS-1YR	456-101-500-PSS-1YR	Annual Maintenance PSS (456-101-500)	Annual Maintenance PSS (456-101-500)	\$582	Each	10%	\$524	Other	F1
456-101-501-PSS-1YR	456-101-501-PSS-1YR	Annual Maintenance PSS (456-101-501)	Annual Maintenance PSS (456-101-501)	\$582	Each	10%	\$524	Other	F1
456-101-502-PSS-1YR	456-101-502-PSS-1YR	Annual Maintenance PSS (456-101-502)	Annual Maintenance PSS (456-101-502)	\$582	Each	10%	\$524	Other	F1
456-101-503-PSS-1YR	456-101-503-PSS-1YR	Annual Maintenance PSS (456-101-503)	Annual Maintenance PSS (456-101-503)	\$582	Each	10%	\$524	Other	F1
456-101-504-PSS-1YR	456-101-504-PSS-1YR	Annual Maintenance PSS (456-101-504)	Annual Maintenance PSS (456-101-504)	\$582	Each	10%	\$524	Other	F1
456-101-505-PSS-1YR	456-101-505-PSS-1YR	Annual Maintenance PSS (456-101-505)	Annual Maintenance PSS (456-101-505)	\$582	Each	10%	\$524	Other	F1
456-101-509-PSS-1YR	456-101-509-PSS-1YR	Annual Maintenance PSS (456-101-509)	Annual Maintenance PSS (456-101-509)	\$582	Each	10%	\$524	Other	F1
456-101-533-PSS-1YR	456-101-533-PSS-1YR	Annual Maintenance PSS (456-101-533)	Annual Maintenance PSS (456-101-533)	\$2,900	Each	10%	\$2,610	Other	F1
456-101-534-PSS-1YR	456-101-534-PSS-1YR	Annual Maintenance PSS (456-101-534)	Annual Maintenance PSS (456-101-534)	\$4,350	Each	10%	\$3,915	Other	F1
456-101-535-PSS-1YR	456-101-535-PSS-1YR	Annual Maintenance PSS (456-101-535)	Annual Maintenance PSS (456-101-535)	\$2,900	Each	10%	\$2,610	Other	F1
456-101-536-PSS-1YR	456-101-536-PSS-1YR	Annual Maintenance PSS (456-101-536)	Annual Maintenance PSS (456-101-536)	\$17,400	Each	10%	\$15,660	Other	F1
456-101-540-PSS-1YR	456-101-540-PSS-1YR	Annual Maintenance PSS (456-101-540)	Annual Maintenance PSS (456-101-540)	\$4,350	Each	10%	\$3,915	Other	F1
456-101-542-PSS-1YR	456-101-542-PSS-1YR	Annual Maintenance PSS (456-101-542)	Annual Maintenance PSS (456-101-542)	\$2,900	Each	10%	\$2,610	Other	F1
456-101-543-PSS-1YR	456-101-543-PSS-1YR	Annual Maintenance PSS (456-101-543)	Annual Maintenance PSS (456-101-543)	\$5,800	Each	10%	\$5,220	Other	F1
456-101-544-PSS-1YR	456-101-544-PSS-1YR	Annual Maintenance PSS (456-101-544)	Annual Maintenance PSS (456-101-544)	\$4,350	Each	10%	\$3,915	Other	F1
456-101-548-PSS-1YR	456-101-548-PSS-1YR	Annual Maintenance PSS (456-101-548)	Annual Maintenance PSS (456-101-548)	\$1,450	Each	10%	\$1,305	Other	F1
456-101-549-PSS-1YR	456-101-549-PSS-1YR	Annual Maintenance PSS (456-101-549)	Annual Maintenance PSS (456-101-549)	\$145	Each	10%	\$131	Other	F1
456-101-550-PSS-1YR	456-101-550-PSS-1YR	Annual Maintenance PSS (456-101-550)	Annual Maintenance PSS (456-101-550)	\$2,900	Each	10%	\$2,610	Other	F1
456-101-557-PSS-1YR	456-101-557-PSS-1YR	Annual Maintenance PSS (456-101-557)	Annual Maintenance PSS (456-101-557)	\$23,200	Each	10%	\$20,880	Other	F1
456-101-595-PSS-1YR	456-101-595-PSS-1YR	Annual Maintenance PSS (456-101-595)	Annual Maintenance PSS (456-101-595)	\$144	Each	10%	\$129	Other	F1
456-101-596-PSS-1YR	456-101-596-PSS-1YR	Annual Maintenance PSS (456-101-596)	Annual Maintenance PSS (456-101-596)	\$556	Each	10%	\$501	Other	F1
456-101-597-PSS-1YR	456-101-597-PSS-1YR	Annual Maintenance PSS (456-101-597)	Annual Maintenance PSS (456-101-597)	\$56	Each	10%	\$51	Other	F1
456-101-598-PSS-1YR	456-101-598-PSS-1YR	Annual Maintenance PSS (456-101-598)	Annual Maintenance PSS (456-101-598)	\$1,250	Each	10%	\$1,125	Other	F1
456-101-599-PSS-1YR	456-101-599-PSS-1YR	Annual Maintenance PSS (456-101-599)	Annual Maintenance PSS (456-101-599)	\$7,500	Each	10%	\$6,750	Other	F1
456-101-620-PSS-1YR	456-101-620-PSS-1YR	Annual Maintenance PSS (456-101-620)	Annual Maintenance PSS (456-101-620)	\$1,000	Each	10%	\$900	Other	F1
456-101-621-PSS-1YR	456-101-621-PSS-1YR	Annual Maintenance PSS (456-101-621)	Annual Maintenance PSS (456-101-621)	\$1,000	Each	10%	\$900	Other	F1
456-101-622-PSS-1YR	456-101-622-PSS-1YR	Annual Maintenance PSS (456-101-622)	Annual Maintenance PSS (456-101-622)	\$1,500	Each	10%	\$1,350	Other	F1
456-101-623-PSS-1YR	456-101-623-PSS-1YR	Annual Maintenance PSS (456-101-623)	Annual Maintenance PSS (456-101-623)	\$1,250	Each	10%	\$1,125	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I' Column K)		
456-101-624-PSS-1YR	456-101-624-PSS-1YR		Annual Maintenance PSS (456-101-624)	\$1,250	Each	10%	\$1,125	Other	F1	
456-101-625-PSS-1YR	456-101-625-PSS-1YR		Annual Maintenance PSS (456-101-625)	\$2,000	Each	10%	\$1,800	Other	F1	
456-101-628-PSS-1YR	456-101-628-PSS-1YR		Annual Maintenance PSS (456-101-628)	\$425	Each	10%	\$382	Other	F1	
456-101-629-PSS-1YR	456-101-629-PSS-1YR		Annual Maintenance PSS (456-101-629)	\$750	Each	10%	\$675	Other	F1	
456-101-630-PSS-1YR	456-101-630-PSS-1YR		Annual Maintenance PSS (456-101-630)	\$750	Each	10%	\$675	Other	F1	
456-101-631-PSS-1YR	456-101-631-PSS-1YR		Annual Maintenance PSS (456-101-631)	\$1,000	Each	10%	\$900	Other	F1	
456-101-632-PSS-1YR	456-101-632-PSS-1YR		Annual Maintenance PSS (456-101-632)	\$1,350	Each	10%	\$1,215	Other	F1	
456-101-663-PSS-1YR	456-101-663-PSS-1YR		Annual Maintenance PSS (456-101-663)	\$1,000	Each	10%	\$900	Other	F1	
456-101-664-PSS-1YR	456-101-664-PSS-1YR		Annual Maintenance PSS (456-101-664)	\$2,656	Each	10%	\$2,391	Other	F1	
456-101-666-PSS-1YR	456-101-666-PSS-1YR		Annual Maintenance PSS (456-101-666)	\$935	Each	10%	\$841	Other	F1	
456-101-667-PSS-1YR	456-101-667-PSS-1YR		Annual Maintenance PSS (456-101-667)	\$722	Each	10%	\$650	Other	F1	
456-101-676-PSS-1YR	456-101-676-PSS-1YR		Annual Maintenance PSS (456-101-676)	\$250	Each	10%	\$225	Other	F1	
456-101-708-PSS-1YR	456-101-708-PSS-1YR		Annual Maintenance PSS (456-101-708)	\$374	Each	10%	\$336	Other	F1	
456-101-709-PSS-1YR	456-101-709-PSS-1YR		Annual Maintenance PSS (456-101-709)	\$374	Each	10%	\$336	Other	F1	
456-101-710-PSS-1YR	456-101-710-PSS-1YR		Annual Maintenance PSS (456-101-710)	\$1,040	Each	10%	\$936	Other	F1	
456-101-711-PSS-1YR	456-101-711-PSS-1YR		Annual Maintenance PSS (456-101-711)	\$1,874	Each	10%	\$1,686	Other	F1	
456-101-712-PSS-1YR	456-101-712-PSS-1YR		Annual Maintenance PSS (456-101-712)	\$4,025	Each	10%	\$3,623	Other	F1	
456-101-713-PSS-1YR	456-101-713-PSS-1YR		Annual Maintenance PSS (456-101-713)	\$6,740	Each	10%	\$6,066	Other	F1	
456-101-761-PSS-1YR	456-101-761-PSS-1YR		Annual Maintenance PSS (456-101-761)	\$575	Each	10%	\$518	Other	F1	
456-101-762-PSS-1YR	456-101-762-PSS-1YR		Annual Maintenance PSS (456-101-762)	\$2,070	Each	10%	\$1,863	Other	F1	
456-101-763-PSS-1YR	456-101-763-PSS-1YR		Annual Maintenance PSS (456-101-763)	\$288	Each	10%	\$259	Other	F1	
456-101-764-PSS-1YR	456-101-764-PSS-1YR		Annual Maintenance PSS (456-101-764)	\$1,035	Each	10%	\$932	Other	F1	
456-101-765-PSS-1YR	456-101-765-PSS-1YR		Annual Maintenance PSS (456-101-765)	\$1,875	Each	10%	\$1,688	Other	F1	
456-101-766-PSS-1YR	456-101-766-PSS-1YR		Annual Maintenance PSS (456-101-766)	\$5,625	Each	10%	\$5,063	Other	F1	
456-101-767-PSS-1YR	456-101-767-PSS-1YR		Annual Maintenance PSS (456-101-767)	\$575	Each	10%	\$518	Other	F1	
456-101-768-PSS-1YR	456-101-768-PSS-1YR		Annual Maintenance PSS (456-101-768)	\$2,070	Each	10%	\$1,863	Other	F1	
456-101-769-PSS-1YR	456-101-769-PSS-1YR		Annual Maintenance PSS (456-101-769)	\$1,875	Each	10%	\$1,688	Other	F1	
456-101-770-PSS-1YR	456-101-770-PSS-1YR		Annual Maintenance PSS (456-101-770)	\$5,625	Each	10%	\$5,063	Other	F1	
456-101-771-PSS-1YR	456-101-771-PSS-1YR		Annual Maintenance PSS (456-101-771)	\$313	Each	10%	\$281	Other	F1	
456-101-772-PSS-1YR	456-101-772-PSS-1YR		Annual Maintenance PSS (456-101-772)	\$750	Each	10%	\$675	Other	F1	
456-101-773-PSS-1YR	456-101-773-PSS-1YR		Annual Maintenance PSS (456-101-773)	\$625	Each	10%	\$563	Other	F1	
456-101-774-PSS-1YR	456-101-774-PSS-1YR		Annual Maintenance PSS (456-101-774)	\$1,250	Each	10%	\$1,125	Other	F1	
456-101-775-PSS-1YR	456-101-775-PSS-1YR		Annual Maintenance PSS (456-101-775)	\$250	Each	10%	\$225	Other	F1	
456-101-776-PSS-1YR	456-101-776-PSS-1YR		Annual Maintenance PSS (456-101-776)	\$1,250	Each	10%	\$1,125	Other	F1	
456-101-779-PSS-1YR	456-101-779-PSS-1YR		Annual Maintenance PSS (456-101-779)	\$399	Each	10%	\$359	Other	F1	
456-101-780-PSS-1YR	456-101-780-PSS-1YR		Annual Maintenance PSS (456-101-780)	\$1,938	Each	10%	\$1,744	Other	F1	
456-101-782-PSS-1YR	456-101-782-PSS-1YR		Annual Maintenance PSS (456-101-782)	\$200	Each	10%	\$180	Other	F1	
456-101-783-PSS-1YR	456-101-783-PSS-1YR		Annual Maintenance PSS (456-101-783)	\$123	Each	10%	\$110	Other	F1	
456-101-784-PSS-1YR	456-101-784-PSS-1YR		Annual Maintenance PSS (456-101-784)	\$458	Each	10%	\$412	Other	F1	
456-101-785-PSS-1YR	456-101-785-PSS-1YR		Annual Maintenance PSS (456-101-785)	\$1,055	Each	10%	\$950	Other	F1	
456-101-787-PSS-1YR	456-101-787-PSS-1YR		Annual Maintenance PSS (456-101-787)	\$4,218	Each	10%	\$3,796	Other	F1	
456-101-789-PSS-1YR	456-101-789-PSS-1YR		Annual Maintenance PSS (456-101-789)	\$173	Each	10%	\$155	Other	F1	
456-101-790-PSS-1YR	456-101-790-PSS-1YR		Annual Maintenance PSS (456-101-790)	\$163	Each	10%	\$146	Other	F1	
456-101-791-PSS-1YR	456-101-791-PSS-1YR		Annual Maintenance PSS (456-101-791)	\$144	Each	10%	\$129	Other	F1	
456-101-792-PSS-1YR	456-101-792-PSS-1YR		Annual Maintenance PSS (456-101-792)	\$130	Each	10%	\$117	Other	F1	
456-101-793-PSS-1YR	456-101-793-PSS-1YR		Annual Maintenance PSS (456-101-793)	\$119	Each	10%	\$107	Other	F1	
456-101-794-PSS-1YR	456-101-794-PSS-1YR		Annual Maintenance PSS (456-101-794)	\$106	Each	10%	\$96	Other	F1	
456-101-795-PSS-1YR	456-101-795-PSS-1YR		Annual Maintenance PSS (456-101-795)	\$93	Each	10%	\$83	Other	F1	
456-101-796-PSS-1YR	456-101-796-PSS-1YR		Annual Maintenance PSS (456-101-796)	\$90	Each	10%	\$72	Other	F1	
456-101-797-PSS-1YR	456-101-797-PSS-1YR		Annual Maintenance PSS (456-101-797)	\$69	Each	10%	\$62	Other	F1	
456-101-798-PSS-1YR	456-101-798-PSS-1YR		Annual Maintenance PSS (456-101-798)	\$59	Each	10%	\$53	Other	F1	
456-101-799-PSS-1YR	456-101-799-PSS-1YR		Annual Maintenance PSS (456-101-799)	\$51	Each	10%	\$46	Other	F1	
456-101-804-PSS-1YR	456-101-804-PSS-1YR		Annual Maintenance PSS (456-101-804)	\$87	Each	10%	\$78	Other	F1	
456-101-809-PSS-1YR	456-101-809-PSS-1YR		Annual Maintenance PSS (456-101-809)	\$1,088	Each	10%	\$979	Other	F1	
456-101-867-PSS-1YR	456-101-867-PSS-1YR		Annual Maintenance PSS (456-101-867)	\$87	Each	10%	\$78	Other	F1	
456-101-868-PSS-1YR	456-101-868-PSS-1YR		Annual Maintenance PSS (456-101-868)	\$81	Each	10%	\$73	Other	F1	
456-101-869-PSS-1YR	456-101-869-PSS-1YR		Annual Maintenance PSS (456-101-869)	\$71	Each	10%	\$64	Other	F1	
456-101-870-PSS-1YR	456-101-870-PSS-1YR		Annual Maintenance PSS (456-101-870)	\$65	Each	10%	\$59	Other	F1	
456-101-871-PSS-1YR	456-101-871-PSS-1YR		Annual Maintenance PSS (456-101-871)	\$60	Each	10%	\$54	Other	F1	
456-101-872-PSS-1YR	456-101-872-PSS-1YR		Annual Maintenance PSS (456-101-872)	\$54	Each	10%	\$48	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
456-101-873-PSS-1YR	456-101-873-PSS-1YR	Annual Maintenance PSS (456-101-873)	Annual Maintenance PSS (456-101-873)	\$46	Each	10%	\$42	Other	F1
456-101-874-PSS-1YR	456-101-874-PSS-1YR	Annual Maintenance PSS (456-101-874)	Annual Maintenance PSS (456-101-874)	\$40	Each	10%	\$36	Other	F1
456-101-875-PSS-1YR	456-101-875-PSS-1YR	Annual Maintenance PSS (456-101-875)	Annual Maintenance PSS (456-101-875)	\$35	Each	10%	\$32	Other	F1
456-101-876-PSS-1YR	456-101-876-PSS-1YR	Annual Maintenance PSS (456-101-876)	Annual Maintenance PSS (456-101-876)	\$625	Each	10%	\$563	Other	F1
456-101-878-PSS-1YR	456-101-878-PSS-1YR	Annual Maintenance PSS (456-101-878)	Annual Maintenance PSS (456-101-878)	\$2,500	Each	10%	\$2,250	Other	F1
456-101-879-PSS-1YR	456-101-879-PSS-1YR	Annual Maintenance PSS (456-101-879)	Annual Maintenance PSS (456-101-879)	\$1,000	Each	10%	\$900	Other	F1
456-101-880-PSS-1YR	456-101-880-PSS-1YR	Annual Maintenance PSS (456-101-880)	Annual Maintenance PSS (456-101-880)	\$1,000	Each	10%	\$900	Other	F1
456-101-886-PSS-1YR	456-101-886-PSS-1YR	Annual Maintenance PSS (456-101-886)	Annual Maintenance PSS (456-101-886)	\$1,160	Each	10%	\$1,044	Other	F1
456-101-887-PSS-1YR	456-101-887-PSS-1YR	Annual Maintenance PSS (456-101-887)	Annual Maintenance PSS (456-101-887)	\$590	Each	10%	\$522	Other	F1
456-101-892-PSS-1YR	456-101-892-PSS-1YR	Annual Maintenance PSS (456-101-892)	Annual Maintenance PSS (456-101-892)	\$1,740	Each	10%	\$1,566	Other	F1
456-101-894-PSS-1YR	456-101-894-PSS-1YR	Annual Maintenance PSS (456-101-894)	Annual Maintenance PSS (456-101-894)	\$1,160	Each	10%	\$1,044	Other	F1
456-101-896-PSS-1YR	456-101-896-PSS-1YR	Annual Maintenance PSS (456-101-896)	Annual Maintenance PSS (456-101-896)	\$1,740	Each	10%	\$1,566	Other	F1
456-101-897-PSS-1YR	456-101-897-PSS-1YR	Annual Maintenance PSS (456-101-897)	Annual Maintenance PSS (456-101-897)	\$870	Each	10%	\$783	Other	F1
456-101-902-PSS-1YR	456-101-902-PSS-1YR	Annual Maintenance PSS (456-101-902)	Annual Maintenance PSS (456-101-902)	\$2,320	Each	10%	\$2,088	Other	F1
456-101-903-PSS-1YR	456-101-903-PSS-1YR	Annual Maintenance PSS (456-101-903)	Annual Maintenance PSS (456-101-903)	\$1,160	Each	10%	\$1,044	Other	F1
456-101-905-PSS-1YR	456-101-905-PSS-1YR	Annual Maintenance PSS (456-101-905)	Annual Maintenance PSS (456-101-905)	\$580	Each	10%	\$522	Other	F1
456-101-954-PSS-1YR	456-101-954-PSS-1YR	Annual Maintenance PSS (456-101-954)	Annual Maintenance PSS (456-101-954)	\$35	Each	10%	\$31	Other	F1
456-101-970-PSS-1YR	456-101-970-PSS-1YR	Annual Maintenance PSS (456-101-970)	Annual Maintenance PSS (456-101-970)	\$30	Each	10%	\$27	Other	F1
456-101-971-PSS-1YR	456-101-971-PSS-1YR	Annual Maintenance PSS (456-101-971)	Annual Maintenance PSS (456-101-971)	\$26	Each	10%	\$24	Other	F1
456-101-972-PSS-1YR	456-101-972-PSS-1YR	Annual Maintenance PSS (456-101-972)	Annual Maintenance PSS (456-101-972)	\$465	Each	10%	\$419	Other	F1
456-101-973-PSS-1YR	456-101-973-PSS-1YR	Annual Maintenance PSS (456-101-973)	Annual Maintenance PSS (456-101-973)	\$399	Each	10%	\$359	Other	F1
456-101-974-PSS-1YR	456-101-974-PSS-1YR	Annual Maintenance PSS (456-101-974)	Annual Maintenance PSS (456-101-974)	\$345	Each	10%	\$311	Other	F1
456-101-975-PSS-1YR	456-101-975-PSS-1YR	Annual Maintenance PSS (456-101-975)	Annual Maintenance PSS (456-101-975)	\$314	Each	10%	\$282	Other	F1
456-101-976-PSS-1YR	456-101-976-PSS-1YR	Annual Maintenance PSS (456-101-976)	Annual Maintenance PSS (456-101-976)	\$290	Each	10%	\$261	Other	F1
456-101-977-PSS-1YR	456-101-977-PSS-1YR	Annual Maintenance PSS (456-101-977)	Annual Maintenance PSS (456-101-977)	\$260	Each	10%	\$234	Other	F1
456-101-978-PSS-1YR	456-101-978-PSS-1YR	Annual Maintenance PSS (456-101-978)	Annual Maintenance PSS (456-101-978)	\$231	Each	10%	\$208	Other	F1
456-101-979-PSS-1YR	456-101-979-PSS-1YR	Annual Maintenance PSS (456-101-979)	Annual Maintenance PSS (456-101-979)	\$203	Each	10%	\$182	Other	F1
456-101-980-PSS-1YR	456-101-980-PSS-1YR	Annual Maintenance PSS (456-101-980)	Annual Maintenance PSS (456-101-980)	\$178	Each	10%	\$160	Other	F1
456-101-981-PSS-1YR	456-101-981-PSS-1YR	Annual Maintenance PSS (456-101-981)	Annual Maintenance PSS (456-101-981)	\$156	Each	10%	\$141	Other	F1
456-101-982-PSS-1YR	456-101-982-PSS-1YR	Annual Maintenance PSS (456-101-982)	Annual Maintenance PSS (456-101-982)	\$138	Each	10%	\$124	Other	F1
456-102-028-PSS-1YR	456-102-028-PSS-1YR	Annual Maintenance PSS (456-102-028)	Annual Maintenance PSS (456-102-028)	\$399	Each	10%	\$359	Other	F1
456-102-219-PSS-1YR	456-102-219-PSS-1YR	Annual Maintenance PSS (456-102-219)	Annual Maintenance PSS (456-102-219)	\$675	Each	10%	\$608	Other	F1
456-102-247-PSS-1YR	456-102-247-PSS-1YR	Annual Maintenance PSS (456-102-247)	Annual Maintenance PSS (456-102-247)	\$7	Each	10%	\$7	Other	F1
456-102-248-PSS-1YR	456-102-248-PSS-1YR	Annual Maintenance PSS (456-102-248)	Annual Maintenance PSS (456-102-248)	\$6	Each	10%	\$6	Other	F1
456-102-249-PSS-1YR	456-102-249-PSS-1YR	Annual Maintenance PSS (456-102-249)	Annual Maintenance PSS (456-102-249)	\$7	Each	10%	\$7	Other	F1
456-102-250-PSS-1YR	456-102-250-PSS-1YR	Annual Maintenance PSS (456-102-250)	Annual Maintenance PSS (456-102-250)	\$6	Each	10%	\$6	Other	F1
456-102-251-PSS-1YR	456-102-251-PSS-1YR	Annual Maintenance PSS (456-102-251)	Annual Maintenance PSS (456-102-251)	\$308	Each	10%	\$277	Other	F1
456-102-252-PSS-1YR	456-102-252-PSS-1YR	Annual Maintenance PSS (456-102-252)	Annual Maintenance PSS (456-102-252)	\$678	Each	10%	\$610	Other	F1
456-102-253-PSS-1YR	456-102-253-PSS-1YR	Annual Maintenance PSS (456-102-253)	Annual Maintenance PSS (456-102-253)	\$1,926	Each	10%	\$1,733	Other	F1
456-102-254-PSS-1YR	456-102-254-PSS-1YR	Annual Maintenance PSS (456-102-254)	Annual Maintenance PSS (456-102-254)	\$89	Each	10%	\$80	Other	F1
456-102-260-PSS-1YR	456-102-260-PSS-1YR	Annual Maintenance PSS (456-102-260)	Annual Maintenance PSS (456-102-260)	\$316	Each	10%	\$284	Other	F1
456-102-262-PSS-1YR	456-102-262-PSS-1YR	Annual Maintenance PSS (456-102-262)	Annual Maintenance PSS (456-102-262)	\$759	Each	10%	\$683	Other	F1
456-102-264-PSS-1YR	456-102-264-PSS-1YR	Annual Maintenance PSS (456-102-264)	Annual Maintenance PSS (456-102-264)	\$435	Each	10%	\$391	Other	F1
456-102-265-PSS-1YR	456-102-265-PSS-1YR	Annual Maintenance PSS (456-102-265)	Annual Maintenance PSS (456-102-265)	\$1,530	Each	10%	\$1,377	Other	F1
456-102-266-PSS-1YR	456-102-266-PSS-1YR	Annual Maintenance PSS (456-102-266)	Annual Maintenance PSS (456-102-266)	\$1,217	Each	10%	\$1,095	Other	F1
456-102-272-PSS-1YR	456-102-272-PSS-1YR	Annual Maintenance PSS (456-102-272)	Annual Maintenance PSS (456-102-272)	\$4,742	Each	10%	\$4,267	Other	F1
456-102-273-PSS-1YR	456-102-273-PSS-1YR	Annual Maintenance PSS (456-102-273)	Annual Maintenance PSS (456-102-273)	\$316	Each	10%	\$284	Other	F1
456-102-274-PSS-1YR	456-102-274-PSS-1YR	Annual Maintenance PSS (456-102-274)	Annual Maintenance PSS (456-102-274)	\$1,897	Each	10%	\$1,707	Other	F1
456-102-275-PSS-1YR	456-102-275-PSS-1YR	Annual Maintenance PSS (456-102-275)	Annual Maintenance PSS (456-102-275)	\$1,015	Each	10%	\$914	Other	F1
456-102-278-PSS-1YR	456-102-278-PSS-1YR	Annual Maintenance PSS (456-102-278)	Annual Maintenance PSS (456-102-278)	\$1,581	Each	10%	\$1,422	Other	F1
456-102-282-PSS-1YR	456-102-282-PSS-1YR	Annual Maintenance PSS (456-102-282)	Annual Maintenance PSS (456-102-282)	\$1,581	Each	10%	\$1,422	Other	F1
456-102-284-PSS-1YR	456-102-284-PSS-1YR	Annual Maintenance PSS (456-102-284)	Annual Maintenance PSS (456-102-284)	\$1,581	Each	10%	\$1,422	Other	F1
456-102-286-PSS-1YR	456-102-286-PSS-1YR	Annual Maintenance PSS (456-102-286)	Annual Maintenance PSS (456-102-286)	\$1,581	Each	10%	\$1,422	Other	F1
456-102-288-PSS-1YR	456-102-288-PSS-1YR	Annual Maintenance PSS (456-102-288)	Annual Maintenance PSS (456-102-288)	\$3,161	Each	10%	\$2,845	Other	F1
456-102-290-PSS-1YR	456-102-290-PSS-1YR	Annual Maintenance PSS (456-102-290)	Annual Maintenance PSS (456-102-290)	\$3,604	Each	10%	\$3,243	Other	F1
456-102-296-PSS-1YR	456-102-296-PSS-1YR	Annual Maintenance PSS (456-102-296)	Annual Maintenance PSS (456-102-296)	\$812	Each	10%	\$731	Other	F1
456-102-297-PSS-1YR	456-102-297-PSS-1YR	Annual Maintenance PSS (456-102-297)	Annual Maintenance PSS (456-102-297)	\$812	Each	10%	\$731	Other	F1
456-102-321-PSS-1YR	456-102-321-PSS-1YR	Annual Maintenance PSS (456-102-321)	Annual Maintenance PSS (456-102-321)	\$10	Each	10%	\$9	Other	F1
456-102-322-PSS-1YR	456-102-322-PSS-1YR	Annual Maintenance PSS (456-102-322)	Annual Maintenance PSS (456-102-322)	\$9	Each	10%	\$8	Other	F1
456-102-323-PSS-1YR	456-102-323-PSS-1YR	Annual Maintenance PSS (456-102-323)	Annual Maintenance PSS (456-102-323)	\$8	Each	10%	\$7	Other	F1
456-102-324-PSS-1YR	456-102-324-PSS-1YR	Annual Maintenance PSS (456-102-324)	Annual Maintenance PSS (456-102-324)	\$7	Each	10%	\$6	Other	F1
456-102-463-PSS-1YR	456-102-463-PSS-1YR	Annual Maintenance PSS (456-102-463)	Annual Maintenance PSS (456-102-463)	\$172	Each	10%	\$154	Other	F1
456-102-467-PSS-1YR	456-102-467-PSS-1YR	Annual Maintenance PSS (456-102-467)	Annual Maintenance PSS (456-102-467)	\$833	Each	10%	\$750	Other	F1
456-102-513-PSS-1YR	456-102-513-PSS-1YR	Annual Maintenance PSS (456-102-513)	Annual Maintenance PSS (456-102-513)	\$1,063	Each	10%	\$956	Other	F1
456-102-514-PSS-1YR	456-102-514-PSS-1YR	Annual Maintenance PSS (456-102-514)	Annual Maintenance PSS (456-102-514)	\$635	Each	10%	\$572	Other	F1
456-102-515-PSS-1YR	456-102-515-PSS-1YR	Annual Maintenance PSS (456-102-515)	Annual Maintenance PSS (456-102-515)	\$1,769	Each	10%	\$1,592	Other	F1
456-102-516-PSS-1YR	456-102-516-PSS-1YR	Annual Maintenance PSS (456-102-516)	Annual Maintenance PSS (456-102-516)	\$3,185	Each	10%	\$2,867	Other	F1
456-102-517-PSS-1YR	456-102-517-PSS-1YR	Annual Maintenance PSS (456-102-517)	Annual Maintenance PSS (456-102-517)	\$6,843	Each	10%	\$6,158	Other	F1
456-102-518-PSS-1YR	456-102-518-PSS-1YR	Annual Maintenance PSS (456-102-518)	Annual Maintenance PSS (456-102-518)	\$11,458	Each	10%	\$10,312	Other	F1
456-102-534-PSS-1YR	456-102-534-PSS-1YR	Annual Maintenance PSS (456-102-534)	Annual Maintenance PSS (456-102-534)	\$2,369	Each	10%	\$2,132	Other	F1
456-102-535-PSS-1YR	456-102-535-PSS-1YR	Annual Maintenance PSS (456-102-535)	Annual Maintenance PSS (456-102-535)	\$2,369	Each	10%	\$2,132	Other	F1
456-102-536-PSS-1YR	456-102-536-PSS-1YR	Annual Maintenance PSS (456-102-536)	Annual Maintenance PSS (456-102-536)	\$7	Each	10%	\$6	Other	F1
456-102-537-PSS-1YR	456-102-537-PSS-1YR	Annual Maintenance PSS (456-102-537)	Annual Maintenance PSS (456-102-537)	\$6	Each	10%	\$5	Other	F1
456-102-542-PSS-1YR	456-102-542-PSS-1YR	Annual Maintenance PSS (456-102-542)	Annual Maintenance PSS (456-102-542)	\$182	Each	10%	\$164	Other	F1
456-102-543-PSS-1YR	456-102-543-PSS-1YR	Annual Maintenance PSS (456-102-543)	Annual Maintenance PSS (456-102-543)	\$175	Each	10%	\$157	Other	F1
456-102-544-PSS-1YR	456-102-544-PSS-1YR	Annual Maintenance PSS (456-102-544)	Annual Maintenance PSS (456-102-544)	\$167	Each	10%	\$151	Other	F1
456-102-545-PSS-1YR	456-102-545-PSS-1YR	Annual Maintenance PSS (456-102-545)	Annual Maintenance PSS (456-102-545)	\$161	Each	10%	\$145	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	0-100			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-102-546-PSS-1YR	456-102-546-PSS-1YR		Annual Maintenance PSS (456-102-546)	\$154	Each	10%		\$139	Other	F1
456-102-547-PSS-1YR	456-102-547-PSS-1YR		Annual Maintenance PSS (456-102-547)	\$149	Each	10%		\$134	Other	F1
456-102-548-PSS-1YR	456-102-548-PSS-1YR		Annual Maintenance PSS (456-102-548)	\$142	Each	10%		\$128	Other	F1
456-102-549-PSS-1YR	456-102-549-PSS-1YR		Annual Maintenance PSS (456-102-549)	\$137	Each	10%		\$123	Other	F1
456-102-550-PSS-1YR	456-102-550-PSS-1YR		Annual Maintenance PSS (456-102-550)	\$131	Each	10%		\$118	Other	F1
456-102-551-PSS-1YR	456-102-551-PSS-1YR		Annual Maintenance PSS (456-102-551)	\$126	Each	10%		\$113	Other	F1
456-102-552-PSS-1YR	456-102-552-PSS-1YR		Annual Maintenance PSS (456-102-552)	\$121	Each	10%		\$109	Other	F1
456-102-553-PSS-1YR	456-102-553-PSS-1YR		Annual Maintenance PSS (456-102-553)	\$82	Each	10%		\$74	Other	F1
456-102-554-PSS-1YR	456-102-554-PSS-1YR		Annual Maintenance PSS (456-102-554)	\$78	Each	10%		\$70	Other	F1
456-102-555-PSS-1YR	456-102-555-PSS-1YR		Annual Maintenance PSS (456-102-555)	\$76	Each	10%		\$68	Other	F1
456-102-556-PSS-1YR	456-102-556-PSS-1YR		Annual Maintenance PSS (456-102-556)	\$72	Each	10%		\$65	Other	F1
456-102-557-PSS-1YR	456-102-557-PSS-1YR		Annual Maintenance PSS (456-102-557)	\$69	Each	10%		\$62	Other	F1
456-102-558-PSS-1YR	456-102-558-PSS-1YR		Annual Maintenance PSS (456-102-558)	\$67	Each	10%		\$60	Other	F1
456-102-559-PSS-1YR	456-102-559-PSS-1YR		Annual Maintenance PSS (456-102-559)	\$64	Each	10%		\$58	Other	F1
456-102-560-PSS-1YR	456-102-560-PSS-1YR		Annual Maintenance PSS (456-102-560)	\$61	Each	10%		\$55	Other	F1
456-102-561-PSS-1YR	456-102-561-PSS-1YR		Annual Maintenance PSS (456-102-561)	\$59	Each	10%		\$53	Other	F1
456-102-562-PSS-1YR	456-102-562-PSS-1YR		Annual Maintenance PSS (456-102-562)	\$57	Each	10%		\$51	Other	F1
456-102-563-PSS-1YR	456-102-563-PSS-1YR		Annual Maintenance PSS (456-102-563)	\$54	Each	10%		\$49	Other	F1
456-102-634-PSS-1YR	456-102-634-PSS-1YR		Annual Maintenance PSS (456-102-634)	\$309	Each	10%		\$278	Other	F1
456-102-635-PSS-1YR	456-102-635-PSS-1YR		Annual Maintenance PSS (456-102-635)	\$290	Each	10%		\$261	Other	F1
456-102-636-PSS-1YR	456-102-636-PSS-1YR		Annual Maintenance PSS (456-102-636)	\$255	Each	10%		\$229	Other	F1
456-102-637-PSS-1YR	456-102-637-PSS-1YR		Annual Maintenance PSS (456-102-637)	\$237	Each	10%		\$213	Other	F1
456-102-638-PSS-1YR	456-102-638-PSS-1YR		Annual Maintenance PSS (456-102-638)	\$227	Each	10%		\$204	Other	F1
456-102-639-PSS-1YR	456-102-639-PSS-1YR		Annual Maintenance PSS (456-102-639)	\$204	Each	10%		\$184	Other	F1
456-102-640-PSS-1YR	456-102-640-PSS-1YR		Annual Maintenance PSS (456-102-640)	\$183	Each	10%		\$165	Other	F1
456-102-641-PSS-1YR	456-102-641-PSS-1YR		Annual Maintenance PSS (456-102-641)	\$159	Each	10%		\$143	Other	F1
456-102-642-PSS-1YR	456-102-642-PSS-1YR		Annual Maintenance PSS (456-102-642)	\$136	Each	10%		\$122	Other	F1
456-102-643-PSS-1YR	456-102-643-PSS-1YR		Annual Maintenance PSS (456-102-643)	\$120	Each	10%		\$108	Other	F1
456-102-644-PSS-1YR	456-102-644-PSS-1YR		Annual Maintenance PSS (456-102-644)	\$105	Each	10%		\$94	Other	F1
456-102-645-PSS-1YR	456-102-645-PSS-1YR		Annual Maintenance PSS (456-102-645)	\$154	Each	10%		\$139	Other	F1
456-102-646-PSS-1YR	456-102-646-PSS-1YR		Annual Maintenance PSS (456-102-646)	\$145	Each	10%		\$130	Other	F1
456-102-647-PSS-1YR	456-102-647-PSS-1YR		Annual Maintenance PSS (456-102-647)	\$127	Each	10%		\$115	Other	F1
456-102-648-PSS-1YR	456-102-648-PSS-1YR		Annual Maintenance PSS (456-102-648)	\$119	Each	10%		\$107	Other	F1
456-102-649-PSS-1YR	456-102-649-PSS-1YR		Annual Maintenance PSS (456-102-649)	\$113	Each	10%		\$102	Other	F1
456-102-650-PSS-1YR	456-102-650-PSS-1YR		Annual Maintenance PSS (456-102-650)	\$102	Each	10%		\$92	Other	F1
456-102-651-PSS-1YR	456-102-651-PSS-1YR		Annual Maintenance PSS (456-102-651)	\$92	Each	10%		\$82	Other	F1
456-102-652-PSS-1YR	456-102-652-PSS-1YR		Annual Maintenance PSS (456-102-652)	\$79	Each	10%		\$71	Other	F1
456-102-653-PSS-1YR	456-102-653-PSS-1YR		Annual Maintenance PSS (456-102-653)	\$68	Each	10%		\$61	Other	F1
456-102-654-PSS-1YR	456-102-654-PSS-1YR		Annual Maintenance PSS (456-102-654)	\$60	Each	10%		\$54	Other	F1
456-102-655-PSS-1YR	456-102-655-PSS-1YR		Annual Maintenance PSS (456-102-655)	\$52	Each	10%		\$47	Other	F1
456-102-657-PSS-1YR	456-102-657-PSS-1YR		Annual Maintenance PSS (456-102-657)	\$309	Each	10%		\$278	Other	F1
456-102-658-PSS-1YR	456-102-658-PSS-1YR		Annual Maintenance PSS (456-102-658)	\$290	Each	10%		\$261	Other	F1
456-102-659-PSS-1YR	456-102-659-PSS-1YR		Annual Maintenance PSS (456-102-659)	\$255	Each	10%		\$229	Other	F1
456-102-660-PSS-1YR	456-102-660-PSS-1YR		Annual Maintenance PSS (456-102-660)	\$237	Each	10%		\$213	Other	F1
456-102-661-PSS-1YR	456-102-661-PSS-1YR		Annual Maintenance PSS (456-102-661)	\$227	Each	10%		\$204	Other	F1
456-102-662-PSS-1YR	456-102-662-PSS-1YR		Annual Maintenance PSS (456-102-662)	\$204	Each	10%		\$184	Other	F1
456-102-663-PSS-1YR	456-102-663-PSS-1YR		Annual Maintenance PSS (456-102-663)	\$183	Each	10%		\$165	Other	F1
456-102-664-PSS-1YR	456-102-664-PSS-1YR		Annual Maintenance PSS (456-102-664)	\$159	Each	10%		\$143	Other	F1
456-102-665-PSS-1YR	456-102-665-PSS-1YR		Annual Maintenance PSS (456-102-665)	\$136	Each	10%		\$122	Other	F1
456-102-666-PSS-1YR	456-102-666-PSS-1YR		Annual Maintenance PSS (456-102-666)	\$120	Each	10%		\$108	Other	F1
456-102-667-PSS-1YR	456-102-667-PSS-1YR		Annual Maintenance PSS (456-102-667)	\$105	Each	10%		\$94	Other	F1
456-102-668-PSS-1YR	456-102-668-PSS-1YR		Annual Maintenance PSS (456-102-668)	\$154	Each	10%		\$139	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-102-669-PSS-1YR	456-102-669-PSS-1YR	Annual Maintenance PSS (456-102-669)	Annual Maintenance PSS (456-102-669)	\$145	Each	10%	\$130	Other	F1
456-102-670-PSS-1YR	456-102-670-PSS-1YR	Annual Maintenance PSS (456-102-670)	Annual Maintenance PSS (456-102-670)	\$127	Each	10%	\$115	Other	F1
456-102-671-PSS-1YR	456-102-671-PSS-1YR	Annual Maintenance PSS (456-102-671)	Annual Maintenance PSS (456-102-671)	\$119	Each	10%	\$107	Other	F1
456-102-672-PSS-1YR	456-102-672-PSS-1YR	Annual Maintenance PSS (456-102-672)	Annual Maintenance PSS (456-102-672)	\$113	Each	10%	\$102	Other	F1
456-102-673-PSS-1YR	456-102-673-PSS-1YR	Annual Maintenance PSS (456-102-673)	Annual Maintenance PSS (456-102-673)	\$102	Each	10%	\$92	Other	F1
456-102-674-PSS-1YR	456-102-674-PSS-1YR	Annual Maintenance PSS (456-102-674)	Annual Maintenance PSS (456-102-674)	\$92	Each	10%	\$82	Other	F1
456-102-675-PSS-1YR	456-102-675-PSS-1YR	Annual Maintenance PSS (456-102-675)	Annual Maintenance PSS (456-102-675)	\$79	Each	10%	\$71	Other	F1
456-102-676-PSS-1YR	456-102-676-PSS-1YR	Annual Maintenance PSS (456-102-676)	Annual Maintenance PSS (456-102-676)	\$68	Each	10%	\$61	Other	F1
456-102-677-PSS-1YR	456-102-677-PSS-1YR	Annual Maintenance PSS (456-102-677)	Annual Maintenance PSS (456-102-677)	\$60	Each	10%	\$54	Other	F1
456-102-678-PSS-1YR	456-102-678-PSS-1YR	Annual Maintenance PSS (456-102-678)	Annual Maintenance PSS (456-102-678)	\$52	Each	10%	\$47	Other	F1
456-102-680-PSS-1YR	456-102-680-PSS-1YR	Annual Maintenance PSS (456-102-680)	Annual Maintenance PSS (456-102-680)	\$411	Each	10%	\$370	Other	F1
456-102-681-PSS-1YR	456-102-681-PSS-1YR	Annual Maintenance PSS (456-102-681)	Annual Maintenance PSS (456-102-681)	\$385	Each	10%	\$347	Other	F1
456-102-682-PSS-1YR	456-102-682-PSS-1YR	Annual Maintenance PSS (456-102-682)	Annual Maintenance PSS (456-102-682)	\$339	Each	10%	\$305	Other	F1
456-102-683-PSS-1YR	456-102-683-PSS-1YR	Annual Maintenance PSS (456-102-683)	Annual Maintenance PSS (456-102-683)	\$316	Each	10%	\$284	Other	F1
456-102-684-PSS-1YR	456-102-684-PSS-1YR	Annual Maintenance PSS (456-102-684)	Annual Maintenance PSS (456-102-684)	\$302	Each	10%	\$272	Other	F1
456-102-685-PSS-1YR	456-102-685-PSS-1YR	Annual Maintenance PSS (456-102-685)	Annual Maintenance PSS (456-102-685)	\$272	Each	10%	\$244	Other	F1
456-102-686-PSS-1YR	456-102-686-PSS-1YR	Annual Maintenance PSS (456-102-686)	Annual Maintenance PSS (456-102-686)	\$244	Each	10%	\$220	Other	F1
456-102-687-PSS-1YR	456-102-687-PSS-1YR	Annual Maintenance PSS (456-102-687)	Annual Maintenance PSS (456-102-687)	\$211	Each	10%	\$190	Other	F1
456-102-688-PSS-1YR	456-102-688-PSS-1YR	Annual Maintenance PSS (456-102-688)	Annual Maintenance PSS (456-102-688)	\$181	Each	10%	\$163	Other	F1
456-102-689-PSS-1YR	456-102-689-PSS-1YR	Annual Maintenance PSS (456-102-689)	Annual Maintenance PSS (456-102-689)	\$160	Each	10%	\$144	Other	F1
456-102-690-PSS-1YR	456-102-690-PSS-1YR	Annual Maintenance PSS (456-102-690)	Annual Maintenance PSS (456-102-690)	\$139	Each	10%	\$125	Other	F1
456-102-691-PSS-1YR	456-102-691-PSS-1YR	Annual Maintenance PSS (456-102-691)	Annual Maintenance PSS (456-102-691)	\$205	Each	10%	\$185	Other	F1
456-102-692-PSS-1YR	456-102-692-PSS-1YR	Annual Maintenance PSS (456-102-692)	Annual Maintenance PSS (456-102-692)	\$193	Each	10%	\$174	Other	F1
456-102-693-PSS-1YR	456-102-693-PSS-1YR	Annual Maintenance PSS (456-102-693)	Annual Maintenance PSS (456-102-693)	\$169	Each	10%	\$152	Other	F1
456-102-694-PSS-1YR	456-102-694-PSS-1YR	Annual Maintenance PSS (456-102-694)	Annual Maintenance PSS (456-102-694)	\$157	Each	10%	\$142	Other	F1
456-102-695-PSS-1YR	456-102-695-PSS-1YR	Annual Maintenance PSS (456-102-695)	Annual Maintenance PSS (456-102-695)	\$151	Each	10%	\$136	Other	F1
456-102-696-PSS-1YR	456-102-696-PSS-1YR	Annual Maintenance PSS (456-102-696)	Annual Maintenance PSS (456-102-696)	\$136	Each	10%	\$122	Other	F1
456-102-697-PSS-1YR	456-102-697-PSS-1YR	Annual Maintenance PSS (456-102-697)	Annual Maintenance PSS (456-102-697)	\$122	Each	10%	\$110	Other	F1
456-102-698-PSS-1YR	456-102-698-PSS-1YR	Annual Maintenance PSS (456-102-698)	Annual Maintenance PSS (456-102-698)	\$106	Each	10%	\$95	Other	F1
456-102-699-PSS-1YR	456-102-699-PSS-1YR	Annual Maintenance PSS (456-102-699)	Annual Maintenance PSS (456-102-699)	\$91	Each	10%	\$82	Other	F1
456-102-700-PSS-1YR	456-102-700-PSS-1YR	Annual Maintenance PSS (456-102-700)	Annual Maintenance PSS (456-102-700)	\$80	Each	10%	\$72	Other	F1
456-102-701-PSS-1YR	456-102-701-PSS-1YR	Annual Maintenance PSS (456-102-701)	Annual Maintenance PSS (456-102-701)	\$70	Each	10%	\$63	Other	F1
456-102-703-PSS-1YR	456-102-703-PSS-1YR	Annual Maintenance PSS (456-102-703)	Annual Maintenance PSS (456-102-703)	\$102	Each	10%	\$92	Other	F1
456-102-704-PSS-1YR	456-102-704-PSS-1YR	Annual Maintenance PSS (456-102-704)	Annual Maintenance PSS (456-102-704)	\$96	Each	10%	\$86	Other	F1
456-102-705-PSS-1YR	456-102-705-PSS-1YR	Annual Maintenance PSS (456-102-705)	Annual Maintenance PSS (456-102-705)	\$84	Each	10%	\$76	Other	F1
456-102-706-PSS-1YR	456-102-706-PSS-1YR	Annual Maintenance PSS (456-102-706)	Annual Maintenance PSS (456-102-706)	\$78	Each	10%	\$70	Other	F1
456-102-707-PSS-1YR	456-102-707-PSS-1YR	Annual Maintenance PSS (456-102-707)	Annual Maintenance PSS (456-102-707)	\$75	Each	10%	\$67	Other	F1
456-102-708-PSS-1YR	456-102-708-PSS-1YR	Annual Maintenance PSS (456-102-708)	Annual Maintenance PSS (456-102-708)	\$68	Each	10%	\$61	Other	F1
456-102-709-PSS-1YR	456-102-709-PSS-1YR	Annual Maintenance PSS (456-102-709)	Annual Maintenance PSS (456-102-709)	\$60	Each	10%	\$54	Other	F1
456-102-710-PSS-1YR	456-102-710-PSS-1YR	Annual Maintenance PSS (456-102-710)	Annual Maintenance PSS (456-102-710)	\$52	Each	10%	\$47	Other	F1
456-102-711-PSS-1YR	456-102-711-PSS-1YR	Annual Maintenance PSS (456-102-711)	Annual Maintenance PSS (456-102-711)	\$45	Each	10%	\$40	Other	F1
456-102-712-PSS-1YR	456-102-712-PSS-1YR	Annual Maintenance PSS (456-102-712)	Annual Maintenance PSS (456-102-712)	\$40	Each	10%	\$36	Other	F1
456-102-713-PSS-1YR	456-102-713-PSS-1YR	Annual Maintenance PSS (456-102-713)	Annual Maintenance PSS (456-102-713)	\$35	Each	10%	\$31	Other	F1
456-102-714-PSS-1YR	456-102-714-PSS-1YR	Annual Maintenance PSS (456-102-714)	Annual Maintenance PSS (456-102-714)	\$51	Each	10%	\$46	Other	F1
456-102-715-PSS-1YR	456-102-715-PSS-1YR	Annual Maintenance PSS (456-102-715)	Annual Maintenance PSS (456-102-715)	\$48	Each	10%	\$43	Other	F1
456-102-716-PSS-1YR	456-102-716-PSS-1YR	Annual Maintenance PSS (456-102-716)	Annual Maintenance PSS (456-102-716)	\$42	Each	10%	\$38	Other	F1
456-102-717-PSS-1YR	456-102-717-PSS-1YR	Annual Maintenance PSS (456-102-717)	Annual Maintenance PSS (456-102-717)	\$39	Each	10%	\$35	Other	F1
456-102-718-PSS-1YR	456-102-718-PSS-1YR	Annual Maintenance PSS (456-102-718)	Annual Maintenance PSS (456-102-718)	\$37	Each	10%	\$34	Other	F1
456-102-719-PSS-1YR	456-102-719-PSS-1YR	Annual Maintenance PSS (456-102-719)	Annual Maintenance PSS (456-102-719)	\$33	Each	10%	\$30	Other	F1
456-102-720-PSS-1YR	456-102-720-PSS-1YR	Annual Maintenance PSS (456-102-720)	Annual Maintenance PSS (456-102-720)	\$30	Each	10%	\$27	Other	F1
456-102-721-PSS-1YR	456-102-721-PSS-1YR	Annual Maintenance PSS (456-102-721)	Annual Maintenance PSS (456-102-721)	\$26	Each	10%	\$24	Other	F1
456-102-722-PSS-1YR	456-102-722-PSS-1YR	Annual Maintenance PSS (456-102-722)	Annual Maintenance PSS (456-102-722)	\$22	Each	10%	\$20	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	L (Column I	Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-102-723-PSS-1YR	456-102-723-PSS-1YR		Annual Maintenance PSS (456-102-723)	\$20	Each	10%	\$18	Other	F1
456-102-724-PSS-1YR	456-102-724-PSS-1YR		Annual Maintenance PSS (456-102-724)	\$17	Each	10%	\$15	Other	F1
456-102-726-PSS-1YR	456-102-726-PSS-1YR		Annual Maintenance PSS (456-102-726)	\$411	Each	10%	\$370	Other	F1
456-102-727-PSS-1YR	456-102-727-PSS-1YR		Annual Maintenance PSS (456-102-727)	\$385	Each	10%	\$347	Other	F1
456-102-728-PSS-1YR	456-102-728-PSS-1YR		Annual Maintenance PSS (456-102-728)	\$339	Each	10%	\$305	Other	F1
456-102-729-PSS-1YR	456-102-729-PSS-1YR		Annual Maintenance PSS (456-102-729)	\$316	Each	10%	\$284	Other	F1
456-102-730-PSS-1YR	456-102-730-PSS-1YR		Annual Maintenance PSS (456-102-730)	\$302	Each	10%	\$272	Other	F1
456-102-731-PSS-1YR	456-102-731-PSS-1YR		Annual Maintenance PSS (456-102-731)	\$272	Each	10%	\$244	Other	F1
456-102-732-PSS-1YR	456-102-732-PSS-1YR		Annual Maintenance PSS (456-102-732)	\$244	Each	10%	\$220	Other	F1
456-102-733-PSS-1YR	456-102-733-PSS-1YR		Annual Maintenance PSS (456-102-733)	\$211	Each	10%	\$190	Other	F1
456-102-734-PSS-1YR	456-102-734-PSS-1YR		Annual Maintenance PSS (456-102-734)	\$181	Each	10%	\$163	Other	F1
456-102-735-PSS-1YR	456-102-735-PSS-1YR		Annual Maintenance PSS (456-102-735)	\$160	Each	10%	\$144	Other	F1
456-102-736-PSS-1YR	456-102-736-PSS-1YR		Annual Maintenance PSS (456-102-736)	\$139	Each	10%	\$125	Other	F1
456-102-737-PSS-1YR	456-102-737-PSS-1YR		Annual Maintenance PSS (456-102-737)	\$205	Each	10%	\$185	Other	F1
456-102-738-PSS-1YR	456-102-738-PSS-1YR		Annual Maintenance PSS (456-102-738)	\$193	Each	10%	\$174	Other	F1
456-102-739-PSS-1YR	456-102-739-PSS-1YR		Annual Maintenance PSS (456-102-739)	\$169	Each	10%	\$152	Other	F1
456-102-740-PSS-1YR	456-102-740-PSS-1YR		Annual Maintenance PSS (456-102-740)	\$157	Each	10%	\$142	Other	F1
456-102-741-PSS-1YR	456-102-741-PSS-1YR		Annual Maintenance PSS (456-102-741)	\$151	Each	10%	\$136	Other	F1
456-102-742-PSS-1YR	456-102-742-PSS-1YR		Annual Maintenance PSS (456-102-742)	\$136	Each	10%	\$122	Other	F1
456-102-743-PSS-1YR	456-102-743-PSS-1YR		Annual Maintenance PSS (456-102-743)	\$122	Each	10%	\$110	Other	F1
456-102-744-PSS-1YR	456-102-744-PSS-1YR		Annual Maintenance PSS (456-102-744)	\$106	Each	10%	\$95	Other	F1
456-102-745-PSS-1YR	456-102-745-PSS-1YR		Annual Maintenance PSS (456-102-745)	\$91	Each	10%	\$82	Other	F1
456-102-746-PSS-1YR	456-102-746-PSS-1YR		Annual Maintenance PSS (456-102-746)	\$80	Each	10%	\$72	Other	F1
456-102-747-PSS-1YR	456-102-747-PSS-1YR		Annual Maintenance PSS (456-102-747)	\$70	Each	10%	\$63	Other	F1
456-102-795-PSS-1YR	456-102-795-PSS-1YR		Annual Maintenance PSS (456-102-795)	\$879	Each	10%	\$791	Other	F1
456-102-796-PSS-1YR	456-102-796-PSS-1YR		Annual Maintenance PSS (456-102-796)	\$729	Each	10%	\$656	Other	F1
456-102-797-PSS-1YR	456-102-797-PSS-1YR		Annual Maintenance PSS (456-102-797)	\$732	Each	10%	\$659	Other	F1
456-102-798-PSS-1YR	456-102-798-PSS-1YR		Annual Maintenance PSS (456-102-798)	\$598	Each	10%	\$538	Other	F1
456-102-799-PSS-1YR	456-102-799-PSS-1YR		Annual Maintenance PSS (456-102-799)	\$519	Each	10%	\$467	Other	F1
456-102-800-PSS-1YR	456-102-800-PSS-1YR		Annual Maintenance PSS (456-102-800)	\$441	Each	10%	\$397	Other	F1
456-102-801-PSS-1YR	456-102-801-PSS-1YR		Annual Maintenance PSS (456-102-801)	\$418	Each	10%	\$376	Other	F1
456-102-802-PSS-1YR	456-102-802-PSS-1YR		Annual Maintenance PSS (456-102-802)	\$383	Each	10%	\$345	Other	F1
456-102-803-PSS-1YR	456-102-803-PSS-1YR		Annual Maintenance PSS (456-102-803)	\$343	Each	10%	\$309	Other	F1
456-102-804-PSS-1YR	456-102-804-PSS-1YR		Annual Maintenance PSS (456-102-804)	\$301	Each	10%	\$271	Other	F1
456-102-805-PSS-1YR	456-102-805-PSS-1YR		Annual Maintenance PSS (456-102-805)	\$195	Each	10%	\$176	Other	F1
456-102-806-PSS-1YR	456-102-806-PSS-1YR		Annual Maintenance PSS (456-102-806)	\$876	Each	10%	\$788	Other	F1
456-102-807-PSS-1YR	456-102-807-PSS-1YR		Annual Maintenance PSS (456-102-807)	\$824	Each	10%	\$742	Other	F1
456-102-808-PSS-1YR	456-102-808-PSS-1YR		Annual Maintenance PSS (456-102-808)	\$726	Each	10%	\$653	Other	F1
456-102-809-PSS-1YR	456-102-809-PSS-1YR		Annual Maintenance PSS (456-102-809)	\$648	Each	10%	\$583	Other	F1
456-102-810-PSS-1YR	456-102-810-PSS-1YR		Annual Maintenance PSS (456-102-810)	\$578	Each	10%	\$520	Other	F1
456-102-811-PSS-1YR	456-102-811-PSS-1YR		Annual Maintenance PSS (456-102-811)	\$512	Each	10%	\$461	Other	F1
456-102-812-PSS-1YR	456-102-812-PSS-1YR		Annual Maintenance PSS (456-102-812)	\$440	Each	10%	\$396	Other	F1
456-102-813-PSS-1YR	456-102-813-PSS-1YR		Annual Maintenance PSS (456-102-813)	\$376	Each	10%	\$338	Other	F1
456-102-814-PSS-1YR	456-102-814-PSS-1YR		Annual Maintenance PSS (456-102-814)	\$324	Each	10%	\$292	Other	F1
456-102-815-PSS-1YR	456-102-815-PSS-1YR		Annual Maintenance PSS (456-102-815)	\$278	Each	10%	\$250	Other	F1
456-102-816-PSS-1YR	456-102-816-PSS-1YR		Annual Maintenance PSS (456-102-816)	\$238	Each	10%	\$214	Other	F1
456-102-817-PSS-1YR	456-102-817-PSS-1YR		Annual Maintenance PSS (456-102-817)	\$438	Each	10%	\$394	Other	F1
456-102-818-PSS-1YR	456-102-818-PSS-1YR		Annual Maintenance PSS (456-102-818)	\$412	Each	10%	\$371	Other	F1
456-102-819-PSS-1YR	456-102-819-PSS-1YR		Annual Maintenance PSS (456-102-819)	\$382	Each	10%	\$326	Other	F1
456-102-820-PSS-1YR	456-102-820-PSS-1YR		Annual Maintenance PSS (456-102-820)	\$324	Each	10%	\$292	Other	F1
456-102-821-PSS-1YR	456-102-821-PSS-1YR		Annual Maintenance PSS (456-102-821)	\$290	Each	10%	\$261	Other	F1
456-102-822-PSS-1YR	456-102-822-PSS-1YR		Annual Maintenance PSS (456-102-822)	\$256	Each	10%	\$230	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I/Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
456-102-823-PSS-1YR	456-102-823-PSS-1YR		Annual Maintenance PSS (456-102-823)	\$220	Each	10%	\$198	Other	F1	
456-102-824-PSS-1YR	456-102-824-PSS-1YR		Annual Maintenance PSS (456-102-824)	\$188	Each	10%	\$169	Other	F1	
456-102-825-PSS-1YR	456-102-825-PSS-1YR		Annual Maintenance PSS (456-102-825)	\$162	Each	10%	\$146	Other	F1	
456-102-826-PSS-1YR	456-102-826-PSS-1YR		Annual Maintenance PSS (456-102-826)	\$138	Each	10%	\$124	Other	F1	
456-102-827-PSS-1YR	456-102-827-PSS-1YR		Annual Maintenance PSS (456-102-827)	\$120	Each	10%	\$108	Other	F1	
456-102-854-PSS-1YR	456-102-854-PSS-1YR		Annual Maintenance PSS (456-102-854)	\$879	Each	10%	\$791	Other	F1	
456-102-855-PSS-1YR	456-102-855-PSS-1YR		Annual Maintenance PSS (456-102-855)	\$729	Each	10%	\$656	Other	F1	
456-102-856-PSS-1YR	456-102-856-PSS-1YR		Annual Maintenance PSS (456-102-856)	\$732	Each	10%	\$659	Other	F1	
456-102-857-PSS-1YR	456-102-857-PSS-1YR		Annual Maintenance PSS (456-102-857)	\$598	Each	10%	\$538	Other	F1	
456-102-858-PSS-1YR	456-102-858-PSS-1YR		Annual Maintenance PSS (456-102-858)	\$519	Each	10%	\$467	Other	F1	
456-102-859-PSS-1YR	456-102-859-PSS-1YR		Annual Maintenance PSS (456-102-859)	\$441	Each	10%	\$397	Other	F1	
456-102-860-PSS-1YR	456-102-860-PSS-1YR		Annual Maintenance PSS (456-102-860)	\$418	Each	10%	\$376	Other	F1	
456-102-861-PSS-1YR	456-102-861-PSS-1YR		Annual Maintenance PSS (456-102-861)	\$383	Each	10%	\$345	Other	F1	
456-102-862-PSS-1YR	456-102-862-PSS-1YR		Annual Maintenance PSS (456-102-862)	\$343	Each	10%	\$309	Other	F1	
456-102-863-PSS-1YR	456-102-863-PSS-1YR		Annual Maintenance PSS (456-102-863)	\$301	Each	10%	\$271	Other	F1	
456-102-864-PSS-1YR	456-102-864-PSS-1YR		Annual Maintenance PSS (456-102-864)	\$195	Each	10%	\$176	Other	F1	
456-102-865-PSS-1YR	456-102-865-PSS-1YR		Annual Maintenance PSS (456-102-865)	\$876	Each	10%	\$788	Other	F1	
456-102-866-PSS-1YR	456-102-866-PSS-1YR		Annual Maintenance PSS (456-102-866)	\$824	Each	10%	\$742	Other	F1	
456-102-867-PSS-1YR	456-102-867-PSS-1YR		Annual Maintenance PSS (456-102-867)	\$726	Each	10%	\$653	Other	F1	
456-102-868-PSS-1YR	456-102-868-PSS-1YR		Annual Maintenance PSS (456-102-868)	\$648	Each	10%	\$583	Other	F1	
456-102-869-PSS-1YR	456-102-869-PSS-1YR		Annual Maintenance PSS (456-102-869)	\$578	Each	10%	\$520	Other	F1	
456-102-870-PSS-1YR	456-102-870-PSS-1YR		Annual Maintenance PSS (456-102-870)	\$512	Each	10%	\$461	Other	F1	
456-102-871-PSS-1YR	456-102-871-PSS-1YR		Annual Maintenance PSS (456-102-871)	\$440	Each	10%	\$396	Other	F1	
456-102-872-PSS-1YR	456-102-872-PSS-1YR		Annual Maintenance PSS (456-102-872)	\$376	Each	10%	\$338	Other	F1	
456-102-873-PSS-1YR	456-102-873-PSS-1YR		Annual Maintenance PSS (456-102-873)	\$324	Each	10%	\$292	Other	F1	
456-102-874-PSS-1YR	456-102-874-PSS-1YR		Annual Maintenance PSS (456-102-874)	\$278	Each	10%	\$250	Other	F1	
456-102-875-PSS-1YR	456-102-875-PSS-1YR		Annual Maintenance PSS (456-102-875)	\$238	Each	10%	\$214	Other	F1	
456-102-876-PSS-1YR	456-102-876-PSS-1YR		Annual Maintenance PSS (456-102-876)	\$438	Each	10%	\$394	Other	F1	
456-102-877-PSS-1YR	456-102-877-PSS-1YR		Annual Maintenance PSS (456-102-877)	\$412	Each	10%	\$371	Other	F1	
456-102-878-PSS-1YR	456-102-878-PSS-1YR		Annual Maintenance PSS (456-102-878)	\$362	Each	10%	\$326	Other	F1	
456-102-879-PSS-1YR	456-102-879-PSS-1YR		Annual Maintenance PSS (456-102-879)	\$324	Each	10%	\$292	Other	F1	
456-102-880-PSS-1YR	456-102-880-PSS-1YR		Annual Maintenance PSS (456-102-880)	\$290	Each	10%	\$261	Other	F1	
456-102-881-PSS-1YR	456-102-881-PSS-1YR		Annual Maintenance PSS (456-102-881)	\$256	Each	10%	\$230	Other	F1	
456-102-882-PSS-1YR	456-102-882-PSS-1YR		Annual Maintenance PSS (456-102-882)	\$220	Each	10%	\$198	Other	F1	
456-102-883-PSS-1YR	456-102-883-PSS-1YR		Annual Maintenance PSS (456-102-883)	\$188	Each	10%	\$169	Other	F1	
456-102-884-PSS-1YR	456-102-884-PSS-1YR		Annual Maintenance PSS (456-102-884)	\$162	Each	10%	\$146	Other	F1	
456-102-885-PSS-1YR	456-102-885-PSS-1YR		Annual Maintenance PSS (456-102-885)	\$138	Each	10%	\$124	Other	F1	
456-102-886-PSS-1YR	456-102-886-PSS-1YR		Annual Maintenance PSS (456-102-886)	\$120	Each	10%	\$108	Other	F1	
456-102-913-PSS-1YR	456-102-913-PSS-1YR		Annual Maintenance PSS (456-102-913)	\$285	Each	10%	\$257	Other	F1	
456-102-914-PSS-1YR	456-102-914-PSS-1YR		Annual Maintenance PSS (456-102-914)	\$231	Each	10%	\$208	Other	F1	
456-102-915-PSS-1YR	456-102-915-PSS-1YR		Annual Maintenance PSS (456-102-915)	\$241	Each	10%	\$217	Other	F1	
456-102-916-PSS-1YR	456-102-916-PSS-1YR		Annual Maintenance PSS (456-102-916)	\$215	Each	10%	\$193	Other	F1	
456-102-917-PSS-1YR	456-102-917-PSS-1YR		Annual Maintenance PSS (456-102-917)	\$183	Each	10%	\$165	Other	F1	
456-102-918-PSS-1YR	456-102-918-PSS-1YR		Annual Maintenance PSS (456-102-918)	\$170	Each	10%	\$153	Other	F1	
456-102-919-PSS-1YR	456-102-919-PSS-1YR		Annual Maintenance PSS (456-102-919)	\$150	Each	10%	\$135	Other	F1	
456-102-920-PSS-1YR	456-102-920-PSS-1YR		Annual Maintenance PSS (456-102-920)	\$134	Each	10%	\$120	Other	F1	
456-102-921-PSS-1YR	456-102-921-PSS-1YR		Annual Maintenance PSS (456-102-921)	\$111	Each	10%	\$100	Other	F1	
456-102-922-PSS-1YR	456-102-922-PSS-1YR		Annual Maintenance PSS (456-102-922)	\$90	Each	10%	\$81	Other	F1	
456-102-923-PSS-1YR	456-102-923-PSS-1YR		Annual Maintenance PSS (456-102-923)	\$57	Each	10%	\$51	Other	F1	
456-102-924-PSS-1YR	456-102-924-PSS-1YR		Annual Maintenance PSS (456-102-924)	\$692	Each	10%	\$623	Other	F1	
456-102-925-PSS-1YR	456-102-925-PSS-1YR		Annual Maintenance PSS (456-102-925)	\$650	Each	10%	\$585	Other	F1	
456-102-926-PSS-1YR	456-102-926-PSS-1YR		Annual Maintenance PSS (456-102-926)	\$573	Each	10%	\$516	Other	F1	
456-102-927-PSS-1YR	456-102-927-PSS-1YR		Annual Maintenance PSS (456-102-927)	\$512	Each	10%	\$461	Other	F1	
456-102-928-PSS-1YR	456-102-928-PSS-1YR		Annual Maintenance PSS (456-102-928)	\$455	Each	10%	\$410	Other	F1	
456-102-929-PSS-1YR	456-102-929-PSS-1YR		Annual Maintenance PSS (456-102-929)	\$404	Each	10%	\$364	Other	F1	
456-102-930-PSS-1YR	456-102-930-PSS-1YR		Annual Maintenance PSS (456-102-930)	\$348	Each	10%	\$313	Other	F1	
456-102-931-PSS-1YR	456-102-931-PSS-1YR		Annual Maintenance PSS (456-102-931)	\$298	Each	10%	\$268	Other	F1	
456-102-932-PSS-1YR	456-102-932-PSS-1YR		Annual Maintenance PSS (456-102-932)	\$256	Each	10%	\$230	Other	F1	
456-102-933-PSS-1YR	456-102-933-PSS-1YR		Annual Maintenance PSS (456-102-933)	\$219	Each	10%	\$197	Other	F1	
456-102-934-PSS-1YR	456-102-934-PSS-1YR		Annual Maintenance PSS (456-102-934)	\$187	Each	10%	\$168	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K)		
456-102-935-PSS-1YR	456-102-935-PSS-1YR	Annual Maintenance PSS (456-102-935)		\$345	Each	10%	\$311	Other	F1	
456-102-936-PSS-1YR	456-102-936-PSS-1YR	Annual Maintenance PSS (456-102-936)		\$326	Each	10%	\$293	Other	F1	
456-102-937-PSS-1YR	456-102-937-PSS-1YR	Annual Maintenance PSS (456-102-937)		\$287	Each	10%	\$258	Other	F1	
456-102-938-PSS-1YR	456-102-938-PSS-1YR	Annual Maintenance PSS (456-102-938)		\$256	Each	10%	\$230	Other	F1	
456-102-939-PSS-1YR	456-102-939-PSS-1YR	Annual Maintenance PSS (456-102-939)		\$229	Each	10%	\$206	Other	F1	
456-102-940-PSS-1YR	456-102-940-PSS-1YR	Annual Maintenance PSS (456-102-940)		\$202	Each	10%	\$182	Other	F1	
456-102-941-PSS-1YR	456-102-941-PSS-1YR	Annual Maintenance PSS (456-102-941)		\$174	Each	10%	\$157	Other	F1	
456-102-942-PSS-1YR	456-102-942-PSS-1YR	Annual Maintenance PSS (456-102-942)		\$148	Each	10%	\$133	Other	F1	
456-102-943-PSS-1YR	456-102-943-PSS-1YR	Annual Maintenance PSS (456-102-943)		\$127	Each	10%	\$114	Other	F1	
456-102-944-PSS-1YR	456-102-944-PSS-1YR	Annual Maintenance PSS (456-102-944)		\$109	Each	10%	\$98	Other	F1	
456-102-945-PSS-1YR	456-102-945-PSS-1YR	Annual Maintenance PSS (456-102-945)		\$94	Each	10%	\$85	Other	F1	
456-102-948-PSS-1YR	456-102-948-PSS-1YR	Annual Maintenance PSS (456-102-948)		\$885	Each	10%	\$797	Other	F1	
456-102-949-PSS-1YR	456-102-949-PSS-1YR	Annual Maintenance PSS (456-102-949)		\$770	Each	10%	\$683	Other	F1	
456-102-950-PSS-1YR	456-102-950-PSS-1YR	Annual Maintenance PSS (456-102-950)		\$670	Each	10%	\$603	Other	F1	
456-102-951-PSS-1YR	456-102-951-PSS-1YR	Annual Maintenance PSS (456-102-951)		\$546	Each	10%	\$491	Other	F1	
456-102-952-PSS-1YR	456-102-952-PSS-1YR	Annual Maintenance PSS (456-102-952)		\$458	Each	10%	\$412	Other	F1	
456-102-953-PSS-1YR	456-102-953-PSS-1YR	Annual Maintenance PSS (456-102-953)		\$427	Each	10%	\$384	Other	F1	
456-102-954-PSS-1YR	456-102-954-PSS-1YR	Annual Maintenance PSS (456-102-954)		\$397	Each	10%	\$357	Other	F1	
456-102-955-PSS-1YR	456-102-955-PSS-1YR	Annual Maintenance PSS (456-102-955)		\$368	Each	10%	\$331	Other	F1	
456-102-956-PSS-1YR	456-102-956-PSS-1YR	Annual Maintenance PSS (456-102-956)		\$335	Each	10%	\$302	Other	F1	
456-102-957-PSS-1YR	456-102-957-PSS-1YR	Annual Maintenance PSS (456-102-957)		\$312	Each	10%	\$281	Other	F1	
456-102-958-PSS-1YR	456-102-958-PSS-1YR	Annual Maintenance PSS (456-102-958)		\$220	Each	10%	\$198	Other	F1	
456-102-959-PSS-1YR	456-102-959-PSS-1YR	Annual Maintenance PSS (456-102-959)		\$508	Each	10%	\$457	Other	F1	
456-102-960-PSS-1YR	456-102-960-PSS-1YR	Annual Maintenance PSS (456-102-960)		\$477	Each	10%	\$429	Other	F1	
456-102-961-PSS-1YR	456-102-961-PSS-1YR	Annual Maintenance PSS (456-102-961)		\$420	Each	10%	\$378	Other	F1	
456-102-962-PSS-1YR	456-102-962-PSS-1YR	Annual Maintenance PSS (456-102-962)		\$391	Each	10%	\$352	Other	F1	
456-102-963-PSS-1YR	456-102-963-PSS-1YR	Annual Maintenance PSS (456-102-963)		\$376	Each	10%	\$338	Other	F1	
456-102-964-PSS-1YR	456-102-964-PSS-1YR	Annual Maintenance PSS (456-102-964)		\$338	Each	10%	\$304	Other	F1	
456-102-965-PSS-1YR	456-102-965-PSS-1YR	Annual Maintenance PSS (456-102-965)		\$300	Each	10%	\$270	Other	F1	
456-102-966-PSS-1YR	456-102-966-PSS-1YR	Annual Maintenance PSS (456-102-966)		\$260	Each	10%	\$234	Other	F1	
456-102-967-PSS-1YR	456-102-967-PSS-1YR	Annual Maintenance PSS (456-102-967)		\$227	Each	10%	\$204	Other	F1	
456-102-968-PSS-1YR	456-102-968-PSS-1YR	Annual Maintenance PSS (456-102-968)		\$197	Each	10%	\$177	Other	F1	
456-102-969-PSS-1YR	456-102-969-PSS-1YR	Annual Maintenance PSS (456-102-969)		\$172	Each	10%	\$155	Other	F1	
456-102-970-PSS-1YR	456-102-970-PSS-1YR	Annual Maintenance PSS (456-102-970)		\$254	Each	10%	\$229	Other	F1	
456-102-971-PSS-1YR	456-102-971-PSS-1YR	Annual Maintenance PSS (456-102-971)		\$237	Each	10%	\$213	Other	F1	
456-102-972-PSS-1YR	456-102-972-PSS-1YR	Annual Maintenance PSS (456-102-972)		\$210	Each	10%	\$189	Other	F1	
456-102-973-PSS-1YR	456-102-973-PSS-1YR	Annual Maintenance PSS (456-102-973)		\$195	Each	10%	\$176	Other	F1	
456-102-974-PSS-1YR	456-102-974-PSS-1YR	Annual Maintenance PSS (456-102-974)		\$187	Each	10%	\$168	Other	F1	
456-102-975-PSS-1YR	456-102-975-PSS-1YR	Annual Maintenance PSS (456-102-975)		\$170	Each	10%	\$153	Other	F1	
456-102-976-PSS-1YR	456-102-976-PSS-1YR	Annual Maintenance PSS (456-102-976)		\$149	Each	10%	\$134	Other	F1	
456-102-977-PSS-1YR	456-102-977-PSS-1YR	Annual Maintenance PSS (456-102-977)		\$130	Each	10%	\$117	Other	F1	
456-102-978-PSS-1YR	456-102-978-PSS-1YR	Annual Maintenance PSS (456-102-978)		\$113	Each	10%	\$102	Other	F1	
456-102-979-PSS-1YR	456-102-979-PSS-1YR	Annual Maintenance PSS (456-102-979)		\$99	Each	10%	\$89	Other	F1	
456-102-980-PSS-1YR	456-102-980-PSS-1YR	Annual Maintenance PSS (456-102-980)		\$86	Each	10%	\$77	Other	F1	
456-103-008-PSS-1YR	456-103-008-PSS-1YR	Annual Maintenance PSS (456-103-008)		\$885	Each	10%	\$797	Other	F1	
456-103-009-PSS-1YR	456-103-009-PSS-1YR	Annual Maintenance PSS (456-103-009)		\$770	Each	10%	\$683	Other	F1	
456-103-010-PSS-1YR	456-103-010-PSS-1YR	Annual Maintenance PSS (456-103-010)		\$670	Each	10%	\$603	Other	F1	
456-103-011-PSS-1YR	456-103-011-PSS-1YR	Annual Maintenance PSS (456-103-011)		\$546	Each	10%	\$491	Other	F1	
456-103-012-PSS-1YR	456-103-012-PSS-1YR	Annual Maintenance PSS (456-103-012)		\$458	Each	10%	\$412	Other	F1	
456-103-013-PSS-1YR	456-103-013-PSS-1YR	Annual Maintenance PSS (456-103-013)		\$427	Each	10%	\$384	Other	F1	
456-103-014-PSS-1YR	456-103-014-PSS-1YR	Annual Maintenance PSS (456-103-014)		\$397	Each	10%	\$357	Other	F1	
456-103-015-PSS-1YR	456-103-015-PSS-1YR	Annual Maintenance PSS (456-103-015)		\$368	Each	10%	\$331	Other	F1	
456-103-016-PSS-1YR	456-103-016-PSS-1YR	Annual Maintenance PSS (456-103-016)		\$335	Each	10%	\$302	Other	F1	
456-103-017-PSS-1YR	456-103-017-PSS-1YR	Annual Maintenance PSS (456-103-017)		\$312	Each	10%	\$281	Other	F1	
456-103-018-PSS-1YR	456-103-018-PSS-1YR	Annual Maintenance PSS (456-103-018)		\$220	Each	10%	\$198	Other	F1	
456-103-019-PSS-1YR	456-103-019-PSS-1YR	Annual Maintenance PSS (456-103-019)		\$484	Each	10%	\$436	Other	F1	
456-103-020-PSS-1YR	456-103-020-PSS-1YR	Annual Maintenance PSS (456-103-020)		\$454	Each	10%	\$409	Other	F1	
456-103-021-PSS-1YR	456-103-021-PSS-1YR	Annual Maintenance PSS (456-103-021)		\$400	Each	10%	\$360	Other	F1	
456-103-022-PSS-1YR	456-103-022-PSS-1YR	Annual Maintenance PSS (456-103-022)		\$372	Each	10%	\$335	Other	F1	
456-103-023-PSS-1YR	456-103-023-PSS-1YR	Annual Maintenance PSS (456-103-023)		\$358	Each	10%	\$322	Other	F1	
456-103-024-PSS-1YR	456-103-024-PSS-1YR	Annual Maintenance PSS (456-103-024)		\$322	Each	10%	\$290	Other	F1	
456-103-025-PSS-1YR	456-103-025-PSS-1YR	Annual Maintenance PSS (456-103-025)		\$286	Each	10%	\$257	Other	F1	
456-103-026-PSS-1YR	456-103-026-PSS-1YR	Annual Maintenance PSS (456-103-026)		\$248	Each	10%	\$223	Other	F1	
456-103-027-PSS-1YR	456-103-027-PSS-1YR	Annual Maintenance PSS (456-103-027)		\$216	Each	10%	\$194	Other	F1	
456-103-028-PSS-1YR	456-103-028-PSS-1YR	Annual Maintenance PSS (456-103-028)		\$188	Each	10%	\$169	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-103-029-PSS-1YR	456-103-029-PSS-1YR		Annual Maintenance PSS (456-103-029)	\$164	Each	10%	\$148	Other	F1
456-103-030-PSS-1YR	456-103-030-PSS-1YR		Annual Maintenance PSS (456-103-030)	\$242	Each	10%	\$218	Other	F1
456-103-031-PSS-1YR	456-103-031-PSS-1YR		Annual Maintenance PSS (456-103-031)	\$226	Each	10%	\$203	Other	F1
456-103-032-PSS-1YR	456-103-032-PSS-1YR		Annual Maintenance PSS (456-103-032)	\$200	Each	10%	\$180	Other	F1
456-103-033-PSS-1YR	456-103-033-PSS-1YR		Annual Maintenance PSS (456-103-033)	\$186	Each	10%	\$167	Other	F1
456-103-034-PSS-1YR	456-103-034-PSS-1YR		Annual Maintenance PSS (456-103-034)	\$178	Each	10%	\$160	Other	F1
456-103-035-PSS-1YR	456-103-035-PSS-1YR		Annual Maintenance PSS (456-103-035)	\$162	Each	10%	\$146	Other	F1
456-103-036-PSS-1YR	456-103-036-PSS-1YR		Annual Maintenance PSS (456-103-036)	\$142	Each	10%	\$128	Other	F1
456-103-037-PSS-1YR	456-103-037-PSS-1YR		Annual Maintenance PSS (456-103-037)	\$124	Each	10%	\$112	Other	F1
456-103-038-PSS-1YR	456-103-038-PSS-1YR		Annual Maintenance PSS (456-103-038)	\$108	Each	10%	\$97	Other	F1
456-103-039-PSS-1YR	456-103-039-PSS-1YR		Annual Maintenance PSS (456-103-039)	\$94	Each	10%	\$85	Other	F1
456-103-040-PSS-1YR	456-103-040-PSS-1YR		Annual Maintenance PSS (456-103-040)	\$82	Each	10%	\$74	Other	F1
456-103-179-PSS-1YR	456-103-179-PSS-1YR		Annual Maintenance PSS (456-103-179)	\$2,375	Each	10%	\$2,138	Other	F1
456-103-180-PSS-1YR	456-103-180-PSS-1YR		Annual Maintenance PSS (456-103-180)	\$23,750	Each	10%	\$21,375	Other	F1
456-103-181-PSS-1YR	456-103-181-PSS-1YR		Annual Maintenance PSS (456-103-181)	\$21,875	Each	10%	\$19,688	Other	F1
456-103-182-PSS-1YR	456-103-182-PSS-1YR		Annual Maintenance PSS (456-103-182)	\$20,625	Each	10%	\$18,563	Other	F1
456-103-183-PSS-1YR	456-103-183-PSS-1YR		Annual Maintenance PSS (456-103-183)	\$18,750	Each	10%	\$16,875	Other	F1
456-103-184-PSS-1YR	456-103-184-PSS-1YR		Annual Maintenance PSS (456-103-184)	\$16,250	Each	10%	\$14,625	Other	F1
456-103-185-PSS-1YR	456-103-185-PSS-1YR		Annual Maintenance PSS (456-103-185)	\$15,000	Each	10%	\$13,500	Other	F1
456-103-435-PSS-1YR	456-103-435-PSS-1YR		Annual Maintenance PSS (456-103-435)	\$2,198	Each	10%	\$1,969	Other	F1
456-103-436-PSS-1YR	456-103-436-PSS-1YR		Annual Maintenance PSS (456-103-436)	\$2,063	Each	10%	\$1,856	Other	F1
456-103-437-PSS-1YR	456-103-437-PSS-1YR		Annual Maintenance PSS (456-103-437)	\$1,875	Each	10%	\$1,688	Other	F1
456-103-438-PSS-1YR	456-103-438-PSS-1YR		Annual Maintenance PSS (456-103-438)	\$1,625	Each	10%	\$1,463	Other	F1
456-103-439-PSS-1YR	456-103-439-PSS-1YR		Annual Maintenance PSS (456-103-439)	\$1,500	Each	10%	\$1,350	Other	F1
456-103-477-PSS-1YR	456-103-477-PSS-1YR		Annual Maintenance PSS (456-103-477)	\$7,500	Each	10%	\$6,750	Other	F1
456-103-478-PSS-1YR	456-103-478-PSS-1YR		Annual Maintenance PSS (456-103-478)	\$5,750	Each	10%	\$5,175	Other	F1
456-103-479-PSS-1YR	456-103-479-PSS-1YR		Annual Maintenance PSS (456-103-479)	\$4,850	Each	10%	\$4,365	Other	F1
456-103-480-PSS-1YR	456-103-480-PSS-1YR		Annual Maintenance PSS (456-103-480)	\$4,275	Each	10%	\$3,848	Other	F1
456-103-481-PSS-1YR	456-103-481-PSS-1YR		Annual Maintenance PSS (456-103-481)	\$3,754	Each	10%	\$3,378	Other	F1
456-103-482-PSS-1YR	456-103-482-PSS-1YR		Annual Maintenance PSS (456-103-482)	\$3,125	Each	10%	\$2,813	Other	F1
456-103-483-PSS-1YR	456-103-483-PSS-1YR		Annual Maintenance PSS (456-103-483)	\$2,500	Each	10%	\$2,250	Other	F1
456-103-485-PSS-1YR	456-103-485-PSS-1YR		Annual Maintenance PSS (456-103-485)	\$1,575	Each	10%	\$1,418	Other	F1
456-103-486-PSS-1YR	456-103-486-PSS-1YR		Annual Maintenance PSS (456-103-486)	\$1,300	Each	10%	\$1,170	Other	F1
456-103-487-PSS-1YR	456-103-487-PSS-1YR		Annual Maintenance PSS (456-103-487)	\$1,125	Each	10%	\$1,013	Other	F1
456-103-616-PSS-1YR	456-103-616-PSS-1YR		Annual Maintenance PSS (456-103-616)	\$1,772	Each	10%	\$1,595	Other	F1
456-103-628-PSS-1YR	456-103-628-PSS-1YR		Annual Maintenance PSS (456-103-628)	\$598	Each	10%	\$538	Other	F1
456-103-629-PSS-1YR	456-103-629-PSS-1YR		Annual Maintenance PSS (456-103-629)	\$1,653	Each	10%	\$1,487	Other	F1
456-103-630-PSS-1YR	456-103-630-PSS-1YR		Annual Maintenance PSS (456-103-630)	\$3,760	Each	10%	\$3,384	Other	F1
456-103-631-PSS-1YR	456-103-631-PSS-1YR		Annual Maintenance PSS (456-103-631)	\$1,055	Each	10%	\$950	Other	F1
456-103-632-PSS-1YR	456-103-632-PSS-1YR		Annual Maintenance PSS (456-103-632)	\$3,163	Each	10%	\$2,846	Other	F1
456-103-633-PSS-1YR	456-103-633-PSS-1YR		Annual Maintenance PSS (456-103-633)	\$2,108	Each	10%	\$1,897	Other	F1
456-103-642-PSS-1YR	456-103-642-PSS-1YR		Annual Maintenance PSS (456-103-642)	\$1,250	Each	10%	\$1,125	Other	F1
456-103-644-PSS-1YR	456-103-644-PSS-1YR		Annual Maintenance PSS (456-103-644)	\$1,250	Each	10%	\$1,125	Other	F1
456-103-645-PSS-1YR	456-103-645-PSS-1YR		Annual Maintenance PSS (456-103-645)	\$1,250	Each	10%	\$1,125	Other	F1
456-103-646-PSS-1YR	456-103-646-PSS-1YR		Annual Maintenance PSS (456-103-646)	\$1,250	Each	10%	\$1,125	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I+Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
456-103-670-PSS-1YR	456-103-670-PSS-1YR		Annual Maintenance PSS (456-103-670)	\$3,604	Each	10%	\$3,243	Other	F1	
456-103-676-PSS-1YR	456-103-676-PSS-1YR		Annual Maintenance PSS (456-103-676)	\$342	Each	10%	\$308	Other	F1	
456-103-677-PSS-1YR	456-103-677-PSS-1YR		Annual Maintenance PSS (456-103-677)	\$5,050	Each	10%	\$4,545	Other	F1	
456-103-678-PSS-1YR	456-103-678-PSS-1YR		Annual Maintenance PSS (456-103-678)	\$529	Each	10%	\$476	Other	F1	
456-103-679-PSS-1YR	456-103-679-PSS-1YR		Annual Maintenance PSS (456-103-679)	\$1,478	Each	10%	\$1,330	Other	F1	
456-103-680-PSS-1YR	456-103-680-PSS-1YR		Annual Maintenance PSS (456-103-680)	\$6,882	Each	10%	\$6,194	Other	F1	
456-103-681-PSS-1YR	456-103-681-PSS-1YR		Annual Maintenance PSS (456-103-681)	\$12,804	Each	10%	\$11,524	Other	F1	
456-103-682-PSS-1YR	456-103-682-PSS-1YR		Annual Maintenance PSS (456-103-682)	\$22,080	Each	10%	\$19,872	Other	F1	
456-103-683-PSS-1YR	456-103-683-PSS-1YR		Annual Maintenance PSS (456-103-683)	\$338	Each	10%	\$304	Other	F1	
456-103-684-PSS-1YR	456-103-684-PSS-1YR		Annual Maintenance PSS (456-103-684)	\$338	Each	10%	\$304	Other	F1	
456-103-685-PSS-1YR	456-103-685-PSS-1YR		Annual Maintenance PSS (456-103-685)	\$338	Each	10%	\$304	Other	F1	
456-103-686-PSS-1YR	456-103-686-PSS-1YR		Annual Maintenance PSS (456-103-686)	\$338	Each	10%	\$304	Other	F1	
456-103-709-PSS-1YR	456-103-709-PSS-1YR		Annual Maintenance PSS (456-103-709)	\$66	Each	10%	\$59	Other	F1	
456-103-710-PSS-1YR	456-103-710-PSS-1YR		Annual Maintenance PSS (456-103-710)	\$33	Each	10%	\$30	Other	F1	
456-103-719-PSS-1YR	456-103-719-PSS-1YR		Annual Maintenance PSS (456-103-719)	\$2,250	Each	10%	\$2,025	Other	F1	
456-103-727-PSS-1YR	456-103-727-PSS-1YR		Annual Maintenance PSS (456-103-727)	\$700	Each	10%	\$630	Other	F1	
456-103-728-PSS-1YR	456-103-728-PSS-1YR		Annual Maintenance PSS (456-103-728)	\$2,696	Each	10%	\$2,426	Other	F1	
456-103-729-PSS-1YR	456-103-729-PSS-1YR		Annual Maintenance PSS (456-103-729)	\$6,606	Each	10%	\$5,945	Other	F1	
456-103-730-PSS-1YR	456-103-730-PSS-1YR		Annual Maintenance PSS (456-103-730)	\$12,292	Each	10%	\$11,063	Other	F1	
456-103-731-PSS-1YR	456-103-731-PSS-1YR		Annual Maintenance PSS (456-103-731)	\$21,198	Each	10%	\$19,078	Other	F1	
456-103-732-PSS-1YR	456-103-732-PSS-1YR		Annual Maintenance PSS (456-103-732)	\$149	Each	10%	\$134	Other	F1	
456-103-750-PSS-1YR	456-103-750-PSS-1YR		Annual Maintenance PSS (456-103-750)	\$241	Each	10%	\$217	Other	F1	
456-103-756-PSS-1YR	456-103-756-PSS-1YR		Annual Maintenance PSS (456-103-756)	\$211	Each	10%	\$190	Other	F1	
456-103-757-PSS-1YR	456-103-757-PSS-1YR		Annual Maintenance PSS (456-103-757)	\$106	Each	10%	\$95	Other	F1	
456-103-764-PSS-1YR	456-103-764-PSS-1YR		Annual Maintenance PSS (456-103-764)	\$58,091	Each	10%	\$52,282	Other	F1	
456-103-765-PSS-1YR	456-103-765-PSS-1YR		Annual Maintenance PSS (456-103-765)	\$58,091	Each	10%	\$52,282	Other	F1	
456-103-772-PSS-1YR	456-103-772-PSS-1YR		Annual Maintenance PSS (456-103-772)	\$297	Each	10%	\$267	Other	F1	
456-103-773-PSS-1YR	456-103-773-PSS-1YR		Annual Maintenance PSS (456-103-773)	\$148	Each	10%	\$133	Other	F1	
456-103-776-PSS-1YR	456-103-776-PSS-1YR		Annual Maintenance PSS (456-103-776)	\$200	Each	10%	\$180	Other	F1	
456-103-777-PSS-1YR	456-103-777-PSS-1YR		Annual Maintenance PSS (456-103-777)	\$100	Each	10%	\$90	Other	F1	
456-103-794-PSS-1YR	456-103-794-PSS-1YR		Annual Maintenance PSS (456-103-794)	\$3	Each	10%	\$2	Other	F1	
456-103-799-PSS-1YR	456-103-799-PSS-1YR		Annual Maintenance PSS (456-103-799)	\$1,758	Each	10%	\$1,582	Other	F1	
456-103-801-PSS-1YR	456-103-801-PSS-1YR		Annual Maintenance PSS (456-103-801)	\$1,362	Each	10%	\$1,226	Other	F1	
456-103-802-PSS-1YR	456-103-802-PSS-1YR		Annual Maintenance PSS (456-103-802)	\$1,198	Each	10%	\$1,078	Other	F1	
456-103-803-PSS-1YR	456-103-803-PSS-1YR		Annual Maintenance PSS (456-103-803)	\$4,438	Each	10%	\$3,994	Other	F1	
456-103-804-PSS-1YR	456-103-804-PSS-1YR		Annual Maintenance PSS (456-103-804)	\$3,905	Each	10%	\$3,515	Other	F1	
456-103-805-PSS-1YR	456-103-805-PSS-1YR		Annual Maintenance PSS (456-103-805)	\$3,435	Each	10%	\$3,092	Other	F1	
456-103-806-PSS-1YR	456-103-806-PSS-1YR		Annual Maintenance PSS (456-103-806)	\$3,027	Each	10%	\$2,724	Other	F1	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-103-807-PSS-1YR	456-103-807-PSS-1YR	Annual Maintenance PSS (456-103-807)		\$2,663	Each	10%	\$2,396	Other	F1
456-103-833-PSS-1YR	456-103-833-PSS-1YR	Annual Maintenance PSS (456-103-833)		\$330	Each	10%	\$297	Other	F1
456-103-834-PSS-1YR	456-103-834-PSS-1YR	Annual Maintenance PSS (456-103-834)		\$381	Each	10%	\$343	Other	F1
456-103-835-PSS-1YR	456-103-835-PSS-1YR	Annual Maintenance PSS (456-103-835)		\$165	Each	10%	\$149	Other	F1
456-103-836-PSS-1YR	456-103-836-PSS-1YR	Annual Maintenance PSS (456-103-836)		\$330	Each	10%	\$297	Other	F1
456-103-837-PSS-1YR	456-103-837-PSS-1YR	Annual Maintenance PSS (456-103-837)		\$381	Each	10%	\$343	Other	F1
456-103-838-PSS-1YR	456-103-838-PSS-1YR	Annual Maintenance PSS (456-103-838)		\$165	Each	10%	\$149	Other	F1
456-103-874-PSS-1YR	456-103-874-PSS-1YR	Annual Maintenance PSS (456-103-874)		\$625	Each	10%	\$563	Other	F1
456-103-875-PSS-1YR	456-103-875-PSS-1YR	Annual Maintenance PSS (456-103-875)		\$625	Each	10%	\$563	Other	F1
456-103-876-PSS-1YR	456-103-876-PSS-1YR	Annual Maintenance PSS (456-103-876)		\$1,875	Each	10%	\$1,688	Other	F1
456-103-877-PSS-1YR	456-103-877-PSS-1YR	Annual Maintenance PSS (456-103-877)		\$500	Each	10%	\$450	Other	F1
456-103-878-PSS-1YR	456-103-878-PSS-1YR	Annual Maintenance PSS (456-103-878)		\$3,750	Each	10%	\$3,375	Other	F1
456-103-879-PSS-1YR	456-103-879-PSS-1YR	Annual Maintenance PSS (456-103-879)		\$450	Each	10%	\$405	Other	F1
456-103-886-PSS-1YR	456-103-886-PSS-1YR	Annual Maintenance PSS (456-103-886)		\$894	Each	10%	\$805	Other	F1
456-103-887-PSS-1YR	456-103-887-PSS-1YR	Annual Maintenance PSS (456-103-887)		\$838	Each	10%	\$754	Other	F1
456-103-888-PSS-1YR	456-103-888-PSS-1YR	Annual Maintenance PSS (456-103-888)		\$750	Each	10%	\$675	Other	F1
456-103-889-PSS-1YR	456-103-889-PSS-1YR	Annual Maintenance PSS (456-103-889)		\$646	Each	10%	\$581	Other	F1
456-103-890-PSS-1YR	456-103-890-PSS-1YR	Annual Maintenance PSS (456-103-890)		\$552	Each	10%	\$497	Other	F1
456-103-891-PSS-1YR	456-103-891-PSS-1YR	Annual Maintenance PSS (456-103-891)		\$492	Each	10%	\$443	Other	F1
456-103-892-PSS-1YR	456-103-892-PSS-1YR	Annual Maintenance PSS (456-103-892)		\$414	Each	10%	\$373	Other	F1
456-103-893-PSS-1YR	456-103-893-PSS-1YR	Annual Maintenance PSS (456-103-893)		\$350	Each	10%	\$315	Other	F1
456-103-894-PSS-1YR	456-103-894-PSS-1YR	Annual Maintenance PSS (456-103-894)		\$284	Each	10%	\$256	Other	F1
456-103-895-PSS-1YR	456-103-895-PSS-1YR	Annual Maintenance PSS (456-103-895)		\$236	Each	10%	\$212	Other	F1
456-103-896-PSS-1YR	456-103-896-PSS-1YR	Annual Maintenance PSS (456-103-896)		\$206	Each	10%	\$185	Other	F1
456-103-897-PSS-1YR	456-103-897-PSS-1YR	Annual Maintenance PSS (456-103-897)		\$448	Each	10%	\$403	Other	F1
456-103-898-PSS-1YR	456-103-898-PSS-1YR	Annual Maintenance PSS (456-103-898)		\$420	Each	10%	\$378	Other	F1
456-103-899-PSS-1YR	456-103-899-PSS-1YR	Annual Maintenance PSS (456-103-899)		\$376	Each	10%	\$338	Other	F1
456-103-900-PSS-1YR	456-103-900-PSS-1YR	Annual Maintenance PSS (456-103-900)		\$324	Each	10%	\$292	Other	F1
456-103-901-PSS-1YR	456-103-901-PSS-1YR	Annual Maintenance PSS (456-103-901)		\$276	Each	10%	\$248	Other	F1
456-103-902-PSS-1YR	456-103-902-PSS-1YR	Annual Maintenance PSS (456-103-902)		\$246	Each	10%	\$221	Other	F1
456-103-903-PSS-1YR	456-103-903-PSS-1YR	Annual Maintenance PSS (456-103-903)		\$208	Each	10%	\$187	Other	F1
456-103-904-PSS-1YR	456-103-904-PSS-1YR	Annual Maintenance PSS (456-103-904)		\$176	Each	10%	\$158	Other	F1
456-103-905-PSS-1YR	456-103-905-PSS-1YR	Annual Maintenance PSS (456-103-905)		\$144	Each	10%	\$130	Other	F1
456-103-906-PSS-1YR	456-103-906-PSS-1YR	Annual Maintenance PSS (456-103-906)		\$118	Each	10%	\$106	Other	F1
456-103-907-PSS-1YR	456-103-907-PSS-1YR	Annual Maintenance PSS (456-103-907)		\$102	Each	10%	\$92	Other	F1
456-103-909-PSS-1YR	456-103-909-PSS-1YR	Annual Maintenance PSS (456-103-909)		\$200	Each	10%	\$180	Other	F1
456-103-910-PSS-1YR	456-103-910-PSS-1YR	Annual Maintenance PSS (456-103-910)		\$100	Each	10%	\$90	Other	F1
456-103-970-PSS-1YR	456-103-970-PSS-1YR	Annual Maintenance PSS (456-103-970)		\$2,500	Each	10%	\$2,250	Other	F1
456-103-971-PSS-1YR	456-103-971-PSS-1YR	Annual Maintenance PSS (456-103-971)		\$2,500	Each	10%	\$2,250	Other	F1
456-103-972-PSS-1YR	456-103-972-PSS-1YR	Annual Maintenance PSS (456-103-972)		\$12,500	Each	10%	\$11,250	Other	F1
456-103-973-PSS-1YR	456-103-973-PSS-1YR	Annual Maintenance PSS (456-103-973)		\$3,750	Each	10%	\$3,375	Other	F1
456-103-974-PSS-1YR	456-103-974-PSS-1YR	Annual Maintenance PSS (456-103-974)		\$3,750	Each	10%	\$3,375	Other	F1
456-103-975-PSS-1YR	456-103-975-PSS-1YR	Annual Maintenance PSS (456-103-975)		\$1,250	Each	10%	\$1,125	Other	F1
456-103-976-PSS-1YR	456-103-976-PSS-1YR	Annual Maintenance PSS (456-103-976)		\$1,250	Each	10%	\$1,125	Other	F1
456-103-977-PSS-1YR	456-103-977-PSS-1YR	Annual Maintenance PSS (456-103-977)		\$2,500	Each	10%	\$2,250	Other	F1
456-103-978-PSS-1YR	456-103-978-PSS-1YR	Annual Maintenance PSS (456-103-978)		\$2,500	Each	10%	\$2,250	Other	F1
456-103-979-PSS-1YR	456-103-979-PSS-1YR	Annual Maintenance PSS (456-103-979)		\$3,750	Each	10%	\$3,375	Other	F1
456-103-981-PSS-1YR	456-103-981-PSS-1YR	Annual Maintenance PSS (456-103-981)		\$2,500	Each	10%	\$2,250	Other	F1
456-103-982-PSS-1YR	456-103-982-PSS-1YR	Annual Maintenance PSS (456-103-982)		\$1,250	Each	10%	\$1,125	Other	F1
456-103-983-PSS-1YR	456-103-983-PSS-1YR	Annual Maintenance PSS (456-103-983)		\$5,000	Each	10%	\$4,500	Other	F1
456-103-984-PSS-1YR	456-103-984-PSS-1YR	Annual Maintenance PSS (456-103-984)		\$3,750	Each	10%	\$3,375	Other	F1
456-103-985-PSS-1YR	456-103-985-PSS-1YR	Annual Maintenance PSS (456-103-985)		\$1,250	Each	10%	\$1,125	Other	F1
456-103-986-PSS-1YR	456-103-986-PSS-1YR	Annual Maintenance PSS (456-103-986)		\$1,250	Each	10%	\$1,125	Other	F1
456-103-988-PSS-1YR	456-103-988-PSS-1YR	Annual Maintenance PSS (456-103-988)		\$3,750	Each	10%	\$3,375	Other	F1
456-103-989-PSS-1YR	456-103-989-PSS-1YR	Annual Maintenance PSS (456-103-989)		\$1,250	Each	10%	\$1,125	Other	F1
456-103-990-PSS-1YR	456-103-990-PSS-1YR	Annual Maintenance PSS (456-103-990)		\$1,250	Each	10%	\$1,125	Other	F1
456-103-991-PSS-1YR	456-103-991-PSS-1YR	Annual Maintenance PSS (456-103-991)		\$1,250	Each	10%	\$1,125	Other	F1
456-103-992-PSS-1YR	456-103-992-PSS-1YR	Annual Maintenance PSS (456-103-992)		\$5,000	Each	10%	\$4,500	Other	F1
456-103-993-PSS-1YR	456-103-993-PSS-1YR	Annual Maintenance PSS (456-103-993)		\$3,750	Each	10%	\$3,375	Other	F1
456-103-994-PSS-1YR	456-103-994-PSS-1YR	Annual Maintenance PSS (456-103-994)		\$1,250	Each	10%	\$1,125	Other	F1



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Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-103-995-PSS-1YR	456-103-995-PSS-1YR	Annual Maintenance PSS (456-103-995)		\$7,500	Each	10%	\$6,750	Other	F1
456-103-996-PSS-1YR	456-103-996-PSS-1YR	Annual Maintenance PSS (456-103-996)		\$3,750	Each	10%	\$3,375	Other	F1
456-103-998-PSS-1YR	456-103-998-PSS-1YR	Annual Maintenance PSS (456-103-998)		\$6,250	Each	10%	\$5,625	Other	F1
456-104-034-PSS-1YR	456-104-034-PSS-1YR	Annual Maintenance PSS (456-104-034)		\$96	Each	10%	\$87	Other	F1
456-104-035-PSS-1YR	456-104-035-PSS-1YR	Annual Maintenance PSS (456-104-035)		\$43	Each	10%	\$39	Other	F1
456-104-036-PSS-1YR	456-104-036-PSS-1YR	Annual Maintenance PSS (456-104-036)		\$111	Each	10%	\$100	Other	F1
456-104-037-PSS-1YR	456-104-037-PSS-1YR	Annual Maintenance PSS (456-104-037)		\$50	Each	10%	\$45	Other	F1
456-104-038-PSS-1YR	456-104-038-PSS-1YR	Annual Maintenance PSS (456-104-038)		\$82	Each	10%	\$74	Other	F1
456-104-039-PSS-1YR	456-104-039-PSS-1YR	Annual Maintenance PSS (456-104-039)		\$78	Each	10%	\$70	Other	F1
456-104-040-PSS-1YR	456-104-040-PSS-1YR	Annual Maintenance PSS (456-104-040)		\$76	Each	10%	\$68	Other	F1
456-104-041-PSS-1YR	456-104-041-PSS-1YR	Annual Maintenance PSS (456-104-041)		\$72	Each	10%	\$65	Other	F1
456-104-042-PSS-1YR	456-104-042-PSS-1YR	Annual Maintenance PSS (456-104-042)		\$69	Each	10%	\$62	Other	F1
456-104-043-PSS-1YR	456-104-043-PSS-1YR	Annual Maintenance PSS (456-104-043)		\$67	Each	10%	\$60	Other	F1
456-104-044-PSS-1YR	456-104-044-PSS-1YR	Annual Maintenance PSS (456-104-044)		\$64	Each	10%	\$58	Other	F1
456-104-045-PSS-1YR	456-104-045-PSS-1YR	Annual Maintenance PSS (456-104-045)		\$61	Each	10%	\$55	Other	F1
456-104-046-PSS-1YR	456-104-046-PSS-1YR	Annual Maintenance PSS (456-104-046)		\$59	Each	10%	\$53	Other	F1
456-104-047-PSS-1YR	456-104-047-PSS-1YR	Annual Maintenance PSS (456-104-047)		\$57	Each	10%	\$51	Other	F1
456-104-048-PSS-1YR	456-104-048-PSS-1YR	Annual Maintenance PSS (456-104-048)		\$54	Each	10%	\$49	Other	F1
456-104-049-PSS-1YR	456-104-049-PSS-1YR	Annual Maintenance PSS (456-104-049)		\$182	Each	10%	\$164	Other	F1
456-104-050-PSS-1YR	456-104-050-PSS-1YR	Annual Maintenance PSS (456-104-050)		\$175	Each	10%	\$157	Other	F1
456-104-051-PSS-1YR	456-104-051-PSS-1YR	Annual Maintenance PSS (456-104-051)		\$167	Each	10%	\$151	Other	F1
456-104-052-PSS-1YR	456-104-052-PSS-1YR	Annual Maintenance PSS (456-104-052)		\$161	Each	10%	\$145	Other	F1
456-104-053-PSS-1YR	456-104-053-PSS-1YR	Annual Maintenance PSS (456-104-053)		\$154	Each	10%	\$139	Other	F1
456-104-054-PSS-1YR	456-104-054-PSS-1YR	Annual Maintenance PSS (456-104-054)		\$149	Each	10%	\$134	Other	F1
456-104-055-PSS-1YR	456-104-055-PSS-1YR	Annual Maintenance PSS (456-104-055)		\$142	Each	10%	\$128	Other	F1
456-104-056-PSS-1YR	456-104-056-PSS-1YR	Annual Maintenance PSS (456-104-056)		\$137	Each	10%	\$123	Other	F1
456-104-057-PSS-1YR	456-104-057-PSS-1YR	Annual Maintenance PSS (456-104-057)		\$131	Each	10%	\$118	Other	F1
456-104-058-PSS-1YR	456-104-058-PSS-1YR	Annual Maintenance PSS (456-104-058)		\$126	Each	10%	\$113	Other	F1
456-104-059-PSS-1YR	456-104-059-PSS-1YR	Annual Maintenance PSS (456-104-059)		\$121	Each	10%	\$109	Other	F1
456-104-060-PSS-1YR	456-104-060-PSS-1YR	Annual Maintenance PSS (456-104-060)		\$172	Each	10%	\$154	Other	F1
456-104-062-PSS-1YR	456-104-062-PSS-1YR	Annual Maintenance PSS (456-104-062)		\$833	Each	10%	\$750	Other	F1
456-104-063-PSS-1YR	456-104-063-PSS-1YR	Annual Maintenance PSS (456-104-063)		\$1,365	Each	10%	\$1,228	Other	F1
456-104-064-PSS-1YR	456-104-064-PSS-1YR	Annual Maintenance PSS (456-104-064)		\$1,772	Each	10%	\$1,595	Other	F1
456-104-065-PSS-1YR	456-104-065-PSS-1YR	Annual Maintenance PSS (456-104-065)		\$241	Each	10%	\$217	Other	F1
456-104-087-PSS-1YR	456-104-087-PSS-1YR	Annual Maintenance PSS (456-104-087)		\$58,000	Each	10%	\$52,200	Other	F1
456-104-097-PSS-1YR	456-104-097-PSS-1YR	Annual Maintenance PSS (456-104-097)		\$132	Each	10%	\$119	Other	F1
456-104-098-PSS-1YR	456-104-098-PSS-1YR	Annual Maintenance PSS (456-104-098)		\$66	Each	10%	\$59	Other	F1
456-104-102-PSS-1YR	456-104-102-PSS-1YR	Annual Maintenance PSS (456-104-102)		\$166	Each	10%	\$149	Other	F1
456-104-103-PSS-1YR	456-104-103-PSS-1YR	Annual Maintenance PSS (456-104-103)		\$83	Each	10%	\$75	Other	F1
456-104-109-PSS-1YR	456-104-109-PSS-1YR	Annual Maintenance PSS (456-104-109)		\$379	Each	10%	\$341	Other	F1
456-104-112-PSS-1YR	456-104-112-PSS-1YR	Annual Maintenance PSS (456-104-112)		\$211	Each	10%	\$190	Other	F1
456-104-113-PSS-1YR	456-104-113-PSS-1YR	Annual Maintenance PSS (456-104-113)		\$106	Each	10%	\$95	Other	F1
456-104-115-PSS-1YR	456-104-115-PSS-1YR	Annual Maintenance PSS (456-104-115)		\$317	Each	10%	\$285	Other	F1
456-104-118-PSS-1YR	456-104-118-PSS-1YR	Annual Maintenance PSS (456-104-118)		\$132	Each	10%	\$119	Other	F1
456-104-119-PSS-1YR	456-104-119-PSS-1YR	Annual Maintenance PSS (456-104-119)		\$66	Each	10%	\$59	Other	F1
456-104-121-PSS-1YR	456-104-121-PSS-1YR	Annual Maintenance PSS (456-104-121)		\$168	Each	10%	\$151	Other	F1
456-104-122-PSS-1YR	456-104-122-PSS-1YR	Annual Maintenance PSS (456-104-122)		\$168	Each	10%	\$151	Other	F1
456-104-123-PSS-1YR	456-104-123-PSS-1YR	Annual Maintenance PSS (456-104-123)		\$2,063	Each	10%	\$1,856	Other	F1
456-104-124-PSS-1YR	456-104-124-PSS-1YR	Annual Maintenance PSS (456-104-124)		\$1,938	Each	10%	\$1,744	Other	F1
456-104-147-PSS-1YR	456-104-147-PSS-1YR	Annual Maintenance PSS (456-104-147)		\$1,788	Each	10%	\$1,609	Other	F1
456-104-148-PSS-1YR	456-104-148-PSS-1YR	Annual Maintenance PSS (456-104-148)		\$1,625	Each	10%	\$1,463	Other	F1
456-104-149-PSS-1YR	456-104-149-PSS-1YR	Annual Maintenance PSS (456-104-149)		\$1,450	Each	10%	\$1,305	Other	F1
456-104-150-PSS-1YR	456-104-150-PSS-1YR	Annual Maintenance PSS (456-104-150)		\$1,288	Each	10%	\$1,159	Other	F1
456-104-151-PSS-1YR	456-104-151-PSS-1YR	Annual Maintenance PSS (456-104-151)		\$1,125	Each	10%	\$1,013	Other	F1
456-104-152-PSS-1YR	456-104-152-PSS-1YR	Annual Maintenance PSS (456-104-152)		\$1,000	Each	10%	\$900	Other	F1
456-104-153-PSS-1YR	456-104-153-PSS-1YR	Annual Maintenance PSS (456-104-153)		\$875	Each	10%	\$788	Other	F1
456-104-242-PSS-1YR	456-104-242-PSS-1YR	Annual Maintenance PSS (456-104-242)		\$13,250	Each	10%	\$11,925	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-324-PSS-1YR	456-104-324-PSS-1YR		Annual Maintenance PSS (456-104-324)	\$575	Each	10%	\$518	Other	F1
456-104-325-PSS-1YR	456-104-325-PSS-1YR		Annual Maintenance PSS (456-104-325)	\$2,070	Each	10%	\$1,863	Other	F1
456-104-326-PSS-1YR	456-104-326-PSS-1YR		Annual Maintenance PSS (456-104-326)	\$288	Each	10%	\$259	Other	F1
456-104-327-PSS-1YR	456-104-327-PSS-1YR		Annual Maintenance PSS (456-104-327)	\$1,035	Each	10%	\$932	Other	F1
456-104-328-PSS-1YR	456-104-328-PSS-1YR		Annual Maintenance PSS (456-104-328)	\$1,875	Each	10%	\$1,688	Other	F1
456-104-329-PSS-1YR	456-104-329-PSS-1YR		Annual Maintenance PSS (456-104-329)	\$5,625	Each	10%	\$5,063	Other	F1
456-104-349-PSS-1YR	456-104-349-PSS-1YR		Annual Maintenance PSS (456-104-349)	\$381	Each	10%	\$343	Other	F1
456-104-350-PSS-1YR	456-104-350-PSS-1YR		Annual Maintenance PSS (456-104-350)	\$165	Each	10%	\$149	Other	F1
456-104-351-PSS-1YR	456-104-351-PSS-1YR		Annual Maintenance PSS (456-104-351)	\$330	Each	10%	\$297	Other	F1
456-104-352-PSS-1YR	456-104-352-PSS-1YR		Annual Maintenance PSS (456-104-352)	\$165	Each	10%	\$149	Other	F1
456-104-353-PSS-1YR	456-104-353-PSS-1YR		Annual Maintenance PSS (456-104-353)	\$381	Each	10%	\$343	Other	F1
456-104-354-PSS-1YR	456-104-354-PSS-1YR		Annual Maintenance PSS (456-104-354)	\$165	Each	10%	\$149	Other	F1
456-104-355-PSS-1YR	456-104-355-PSS-1YR		Annual Maintenance PSS (456-104-355)	\$330	Each	10%	\$297	Other	F1
456-104-356-PSS-1YR	456-104-356-PSS-1YR		Annual Maintenance PSS (456-104-356)	\$165	Each	10%	\$149	Other	F1
456-104-371-PSS-1YR	456-104-371-PSS-1YR		Annual Maintenance PSS (456-104-371)	\$1,053	Each	10%	\$947	Other	F1
456-104-372-PSS-1YR	456-104-372-PSS-1YR		Annual Maintenance PSS (456-104-372)	\$50	Each	10%	\$45	Other	F1
456-104-373-PSS-1YR	456-104-373-PSS-1YR		Annual Maintenance PSS (456-104-373)	\$111	Each	10%	\$100	Other	F1
456-104-374-PSS-1YR	456-104-374-PSS-1YR		Annual Maintenance PSS (456-104-374)	\$50	Each	10%	\$45	Other	F1
456-104-375-PSS-1YR	456-104-375-PSS-1YR		Annual Maintenance PSS (456-104-375)	\$111	Each	10%	\$100	Other	F1
456-104-376-PSS-1YR	456-104-376-PSS-1YR		Annual Maintenance PSS (456-104-376)	\$207	Each	10%	\$186	Other	F1
456-104-377-PSS-1YR	456-104-377-PSS-1YR		Annual Maintenance PSS (456-104-377)	\$414	Each	10%	\$373	Other	F1
456-104-378-PSS-1YR	456-104-378-PSS-1YR		Annual Maintenance PSS (456-104-378)	\$148	Each	10%	\$133	Other	F1
456-104-379-PSS-1YR	456-104-379-PSS-1YR		Annual Maintenance PSS (456-104-379)	\$297	Each	10%	\$267	Other	F1
456-104-380-PSS-1YR	456-104-380-PSS-1YR		Annual Maintenance PSS (456-104-380)	\$83	Each	10%	\$75	Other	F1
456-104-381-PSS-1YR	456-104-381-PSS-1YR		Annual Maintenance PSS (456-104-381)	\$166	Each	10%	\$149	Other	F1
456-104-384-PSS-1YR	456-104-384-PSS-1YR		Annual Maintenance PSS (456-104-384)	\$106	Each	10%	\$95	Other	F1
456-104-386-PSS-1YR	456-104-386-PSS-1YR		Annual Maintenance PSS (456-104-386)	\$343	Each	10%	\$309	Other	F1
456-104-387-PSS-1YR	456-104-387-PSS-1YR		Annual Maintenance PSS (456-104-387)	\$343	Each	10%	\$309	Other	F1
456-104-388-PSS-1YR	456-104-388-PSS-1YR		Annual Maintenance PSS (456-104-388)	\$83	Each	10%	\$75	Other	F1
456-104-389-PSS-1YR	456-104-389-PSS-1YR		Annual Maintenance PSS (456-104-389)	\$166	Each	10%	\$149	Other	F1
456-104-391-PSS-1YR	456-104-391-PSS-1YR		Annual Maintenance PSS (456-104-391)	\$100	Each	10%	\$90	Other	F1
456-104-392-PSS-1YR	456-104-392-PSS-1YR		Annual Maintenance PSS (456-104-392)	\$33	Each	10%	\$30	Other	F1
456-104-393-PSS-1YR	456-104-393-PSS-1YR		Annual Maintenance PSS (456-104-393)	\$66	Each	10%	\$59	Other	F1
456-104-439-PSS-1YR	456-104-439-PSS-1YR		Annual Maintenance PSS (456-104-439)	\$2,500	Each	10%	\$2,250	Other	F1
456-104-440-PSS-1YR	456-104-440-PSS-1YR		Annual Maintenance PSS (456-104-440)	\$2,500	Each	10%	\$2,250	Other	F1
456-104-441-PSS-1YR	456-104-441-PSS-1YR		Annual Maintenance PSS (456-104-441)	\$12,500	Each	10%	\$11,250	Other	F1
456-104-442-PSS-1YR	456-104-442-PSS-1YR		Annual Maintenance PSS (456-104-442)	\$3,750	Each	10%	\$3,375	Other	F1
456-104-443-PSS-1YR	456-104-443-PSS-1YR		Annual Maintenance PSS (456-104-443)	\$3,750	Each	10%	\$3,375	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-444-PSS-1YR	456-104-444-PSS-1YR		Annual Maintenance PSS (456-104-444)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-445-PSS-1YR	456-104-445-PSS-1YR		Annual Maintenance PSS (456-104-445)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-446-PSS-1YR	456-104-446-PSS-1YR		Annual Maintenance PSS (456-104-446)	\$2,500	Each	10%	\$2,250	Other	F1
456-104-447-PSS-1YR	456-104-447-PSS-1YR		Annual Maintenance PSS (456-104-447)	\$2,500	Each	10%	\$2,250	Other	F1
456-104-448-PSS-1YR	456-104-448-PSS-1YR		Annual Maintenance PSS (456-104-448)	\$3,750	Each	10%	\$3,375	Other	F1
456-104-450-PSS-1YR	456-104-450-PSS-1YR		Annual Maintenance PSS (456-104-450)	\$2,500	Each	10%	\$2,250	Other	F1
456-104-451-PSS-1YR	456-104-451-PSS-1YR		Annual Maintenance PSS (456-104-451)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-452-PSS-1YR	456-104-452-PSS-1YR		Annual Maintenance PSS (456-104-452)	\$5,000	Each	10%	\$4,500	Other	F1
456-104-453-PSS-1YR	456-104-453-PSS-1YR		Annual Maintenance PSS (456-104-453)	\$3,750	Each	10%	\$3,375	Other	F1
456-104-454-PSS-1YR	456-104-454-PSS-1YR		Annual Maintenance PSS (456-104-454)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-455-PSS-1YR	456-104-455-PSS-1YR		Annual Maintenance PSS (456-104-455)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-457-PSS-1YR	456-104-457-PSS-1YR		Annual Maintenance PSS (456-104-457)	\$3,750	Each	10%	\$3,375	Other	F1
456-104-458-PSS-1YR	456-104-458-PSS-1YR		Annual Maintenance PSS (456-104-458)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-459-PSS-1YR	456-104-459-PSS-1YR		Annual Maintenance PSS (456-104-459)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-460-PSS-1YR	456-104-460-PSS-1YR		Annual Maintenance PSS (456-104-460)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-461-PSS-1YR	456-104-461-PSS-1YR		Annual Maintenance PSS (456-104-461)	\$5,000	Each	10%	\$4,500	Other	F1
456-104-462-PSS-1YR	456-104-462-PSS-1YR		Annual Maintenance PSS (456-104-462)	\$3,750	Each	10%	\$3,375	Other	F1
456-104-463-PSS-1YR	456-104-463-PSS-1YR		Annual Maintenance PSS (456-104-463)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-464-PSS-1YR	456-104-464-PSS-1YR		Annual Maintenance PSS (456-104-464)	\$7,500	Each	10%	\$6,750	Other	F1
456-104-465-PSS-1YR	456-104-465-PSS-1YR		Annual Maintenance PSS (456-104-465)	\$3,750	Each	10%	\$3,375	Other	F1
456-104-467-PSS-1YR	456-104-467-PSS-1YR		Annual Maintenance PSS (456-104-467)	\$6,250	Each	10%	\$5,625	Other	F1
456-104-472-PSS-1YR	456-104-472-PSS-1YR		Annual Maintenance PSS (456-104-472)	\$100,569	Each	10%	\$90,512	Other	F1
456-104-473-PSS-1YR	456-104-473-PSS-1YR		Annual Maintenance PSS (456-104-473)	\$100,569	Each	10%	\$90,512	Other	F1
456-104-475-PSS-1YR	456-104-475-PSS-1YR		Annual Maintenance PSS (456-104-475)	\$94,778	Each	10%	\$85,300	Other	F1
456-104-476-PSS-1YR	456-104-476-PSS-1YR		Annual Maintenance PSS (456-104-476)	\$94,778	Each	10%	\$85,300	Other	F1
456-104-477-PSS-1YR	456-104-477-PSS-1YR		Annual Maintenance PSS (456-104-477)	\$94,778	Each	10%	\$85,300	Other	F1
456-104-481-PSS-1YR	456-104-481-PSS-1YR		Annual Maintenance PSS (456-104-481)	\$78,578	Each	10%	\$70,720	Other	F1
456-104-482-PSS-1YR	456-104-482-PSS-1YR		Annual Maintenance PSS (456-104-482)	\$317	Each	10%	\$285	Other	F1
456-104-495-PSS-1YR	456-104-495-PSS-1YR		Annual Maintenance PSS (456-104-495)	\$940	Each	10%	\$846	Other	F1
456-104-496-PSS-1YR	456-104-496-PSS-1YR		Annual Maintenance PSS (456-104-496)	\$719	Each	10%	\$647	Other	F1
456-104-497-PSS-1YR	456-104-497-PSS-1YR		Annual Maintenance PSS (456-104-497)	\$666	Each	10%	\$599	Other	F1
456-104-498-PSS-1YR	456-104-498-PSS-1YR		Annual Maintenance PSS (456-104-498)	\$564	Each	10%	\$508	Other	F1
456-104-499-PSS-1YR	456-104-499-PSS-1YR		Annual Maintenance PSS (456-104-499)	\$528	Each	10%	\$475	Other	F1
456-104-500-PSS-1YR	456-104-500-PSS-1YR		Annual Maintenance PSS (456-104-500)	\$480	Each	10%	\$432	Other	F1
456-104-501-PSS-1YR	456-104-501-PSS-1YR		Annual Maintenance PSS (456-104-501)	\$451	Each	10%	\$406	Other	F1
456-104-502-PSS-1YR	456-104-502-PSS-1YR		Annual Maintenance PSS (456-104-502)	\$420	Each	10%	\$378	Other	F1
456-104-503-PSS-1YR	456-104-503-PSS-1YR		Annual Maintenance PSS (456-104-503)	\$368	Each	10%	\$331	Other	F1
456-104-504-PSS-1YR	456-104-504-PSS-1YR		Annual Maintenance PSS (456-104-504)	\$309	Each	10%	\$278	Other	F1
456-104-505-PSS-1YR	456-104-505-PSS-1YR		Annual Maintenance PSS (456-104-505)	\$235	Each	10%	\$212	Other	F1
456-104-506-PSS-1YR	456-104-506-PSS-1YR		Annual Maintenance PSS (456-104-506)	\$940	Each	10%	\$846	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-507-PSS-1YR	456-104-507-PSS-1YR		Annual Maintenance PSS (456-104-507)	\$719	Each	10%	\$647	Other	F1
456-104-508-PSS-1YR	456-104-508-PSS-1YR		Annual Maintenance PSS (456-104-508)	\$666	Each	10%	\$599	Other	F1
456-104-509-PSS-1YR	456-104-509-PSS-1YR		Annual Maintenance PSS (456-104-509)	\$564	Each	10%	\$508	Other	F1
456-104-510-PSS-1YR	456-104-510-PSS-1YR		Annual Maintenance PSS (456-104-510)	\$528	Each	10%	\$475	Other	F1
456-104-511-PSS-1YR	456-104-511-PSS-1YR		Annual Maintenance PSS (456-104-511)	\$480	Each	10%	\$432	Other	F1
456-104-512-PSS-1YR	456-104-512-PSS-1YR		Annual Maintenance PSS (456-104-512)	\$451	Each	10%	\$406	Other	F1
456-104-513-PSS-1YR	456-104-513-PSS-1YR		Annual Maintenance PSS (456-104-513)	\$420	Each	10%	\$378	Other	F1
456-104-514-PSS-1YR	456-104-514-PSS-1YR		Annual Maintenance PSS (456-104-514)	\$388	Each	10%	\$331	Other	F1
456-104-515-PSS-1YR	456-104-515-PSS-1YR		Annual Maintenance PSS (456-104-515)	\$309	Each	10%	\$278	Other	F1
456-104-516-PSS-1YR	456-104-516-PSS-1YR		Annual Maintenance PSS (456-104-516)	\$235	Each	10%	\$212	Other	F1
456-104-517-PSS-1YR	456-104-517-PSS-1YR		Annual Maintenance PSS (456-104-517)	\$760	Each	10%	\$684	Other	F1
456-104-518-PSS-1YR	456-104-518-PSS-1YR		Annual Maintenance PSS (456-104-518)	\$674	Each	10%	\$607	Other	F1
456-104-519-PSS-1YR	456-104-519-PSS-1YR		Annual Maintenance PSS (456-104-519)	\$640	Each	10%	\$576	Other	F1
456-104-520-PSS-1YR	456-104-520-PSS-1YR		Annual Maintenance PSS (456-104-520)	\$560	Each	10%	\$504	Other	F1
456-104-521-PSS-1YR	456-104-521-PSS-1YR		Annual Maintenance PSS (456-104-521)	\$515	Each	10%	\$464	Other	F1
456-104-522-PSS-1YR	456-104-522-PSS-1YR		Annual Maintenance PSS (456-104-522)	\$425	Each	10%	\$383	Other	F1
456-104-523-PSS-1YR	456-104-523-PSS-1YR		Annual Maintenance PSS (456-104-523)	\$394	Each	10%	\$355	Other	F1
456-104-524-PSS-1YR	456-104-524-PSS-1YR		Annual Maintenance PSS (456-104-524)	\$367	Each	10%	\$330	Other	F1
456-104-525-PSS-1YR	456-104-525-PSS-1YR		Annual Maintenance PSS (456-104-525)	\$340	Each	10%	\$306	Other	F1
456-104-526-PSS-1YR	456-104-526-PSS-1YR		Annual Maintenance PSS (456-104-526)	\$286	Each	10%	\$257	Other	F1
456-104-527-PSS-1YR	456-104-527-PSS-1YR		Annual Maintenance PSS (456-104-527)	\$210	Each	10%	\$189	Other	F1
456-104-528-PSS-1YR	456-104-528-PSS-1YR		Annual Maintenance PSS (456-104-528)	\$760	Each	10%	\$684	Other	F1
456-104-529-PSS-1YR	456-104-529-PSS-1YR		Annual Maintenance PSS (456-104-529)	\$674	Each	10%	\$607	Other	F1
456-104-530-PSS-1YR	456-104-530-PSS-1YR		Annual Maintenance PSS (456-104-530)	\$640	Each	10%	\$576	Other	F1
456-104-531-PSS-1YR	456-104-531-PSS-1YR		Annual Maintenance PSS (456-104-531)	\$560	Each	10%	\$504	Other	F1
456-104-532-PSS-1YR	456-104-532-PSS-1YR		Annual Maintenance PSS (456-104-532)	\$515	Each	10%	\$464	Other	F1
456-104-533-PSS-1YR	456-104-533-PSS-1YR		Annual Maintenance PSS (456-104-533)	\$425	Each	10%	\$383	Other	F1
456-104-534-PSS-1YR	456-104-534-PSS-1YR		Annual Maintenance PSS (456-104-534)	\$394	Each	10%	\$355	Other	F1
456-104-535-PSS-1YR	456-104-535-PSS-1YR		Annual Maintenance PSS (456-104-535)	\$367	Each	10%	\$330	Other	F1
456-104-536-PSS-1YR	456-104-536-PSS-1YR		Annual Maintenance PSS (456-104-536)	\$340	Each	10%	\$306	Other	F1
456-104-537-PSS-1YR	456-104-537-PSS-1YR		Annual Maintenance PSS (456-104-537)	\$286	Each	10%	\$257	Other	F1
456-104-538-PSS-1YR	456-104-538-PSS-1YR		Annual Maintenance PSS (456-104-538)	\$210	Each	10%	\$189	Other	F1
456-104-539-PSS-1YR	456-104-539-PSS-1YR		Annual Maintenance PSS (456-104-539)	\$760	Each	10%	\$684	Other	F1
456-104-540-PSS-1YR	456-104-540-PSS-1YR		Annual Maintenance PSS (456-104-540)	\$674	Each	10%	\$607	Other	F1
456-104-541-PSS-1YR	456-104-541-PSS-1YR		Annual Maintenance PSS (456-104-541)	\$640	Each	10%	\$576	Other	F1
456-104-542-PSS-1YR	456-104-542-PSS-1YR		Annual Maintenance PSS (456-104-542)	\$560	Each	10%	\$504	Other	F1
456-104-543-PSS-1YR	456-104-543-PSS-1YR		Annual Maintenance PSS (456-104-543)	\$515	Each	10%	\$464	Other	F1
456-104-544-PSS-1YR	456-104-544-PSS-1YR		Annual Maintenance PSS (456-104-544)	\$425	Each	10%	\$383	Other	F1
456-104-545-PSS-1YR	456-104-545-PSS-1YR		Annual Maintenance PSS (456-104-545)	\$394	Each	10%	\$355	Other	F1
456-104-546-PSS-1YR	456-104-546-PSS-1YR		Annual Maintenance PSS (456-104-546)	\$367	Each	10%	\$330	Other	F1
456-104-547-PSS-1YR	456-104-547-PSS-1YR		Annual Maintenance PSS (456-104-547)	\$340	Each	10%	\$306	Other	F1
456-104-548-PSS-1YR	456-104-548-PSS-1YR		Annual Maintenance PSS (456-104-548)	\$286	Each	10%	\$257	Other	F1
456-104-549-PSS-1YR	456-104-549-PSS-1YR		Annual Maintenance PSS (456-104-549)	\$210	Each	10%	\$189	Other	F1
456-104-550-PSS-1YR	456-104-550-PSS-1YR		Annual Maintenance PSS (456-104-550)	\$760	Each	10%	\$684	Other	F1
456-104-551-PSS-1YR	456-104-551-PSS-1YR		Annual Maintenance PSS (456-104-551)	\$674	Each	10%	\$607	Other	F1
456-104-552-PSS-1YR	456-104-552-PSS-1YR		Annual Maintenance PSS (456-104-552)	\$640	Each	10%	\$576	Other	F1
456-104-553-PSS-1YR	456-104-553-PSS-1YR		Annual Maintenance PSS (456-104-553)	\$560	Each	10%	\$504	Other	F1
456-104-554-PSS-1YR	456-104-554-PSS-1YR		Annual Maintenance PSS (456-104-554)	\$515	Each	10%	\$464	Other	F1
456-104-555-PSS-1YR	456-104-555-PSS-1YR		Annual Maintenance PSS (456-104-555)	\$425	Each	10%	\$383	Other	F1
456-104-556-PSS-1YR	456-104-556-PSS-1YR		Annual Maintenance PSS (456-104-556)	\$394	Each	10%	\$355	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-557-PSS-1YR	456-104-557-PSS-1YR		Annual Maintenance PSS (456-104-557)	\$367	Each	10%	\$330	Other	F1
456-104-558-PSS-1YR	456-104-558-PSS-1YR		Annual Maintenance PSS (456-104-558)	\$340	Each	10%	\$306	Other	F1
456-104-559-PSS-1YR	456-104-559-PSS-1YR		Annual Maintenance PSS (456-104-559)	\$286	Each	10%	\$257	Other	F1
456-104-560-PSS-1YR	456-104-560-PSS-1YR		Annual Maintenance PSS (456-104-560)	\$210	Each	10%	\$189	Other	F1
456-104-561-PSS-1YR	456-104-561-PSS-1YR		Annual Maintenance PSS (456-104-561)	\$760	Each	10%	\$684	Other	F1
456-104-562-PSS-1YR	456-104-562-PSS-1YR		Annual Maintenance PSS (456-104-562)	\$674	Each	10%	\$607	Other	F1
456-104-563-PSS-1YR	456-104-563-PSS-1YR		Annual Maintenance PSS (456-104-563)	\$640	Each	10%	\$576	Other	F1
456-104-564-PSS-1YR	456-104-564-PSS-1YR		Annual Maintenance PSS (456-104-564)	\$560	Each	10%	\$504	Other	F1
456-104-565-PSS-1YR	456-104-565-PSS-1YR		Annual Maintenance PSS (456-104-565)	\$515	Each	10%	\$464	Other	F1
456-104-566-PSS-1YR	456-104-566-PSS-1YR		Annual Maintenance PSS (456-104-566)	\$425	Each	10%	\$383	Other	F1
456-104-567-PSS-1YR	456-104-567-PSS-1YR		Annual Maintenance PSS (456-104-567)	\$394	Each	10%	\$355	Other	F1
456-104-568-PSS-1YR	456-104-568-PSS-1YR		Annual Maintenance PSS (456-104-568)	\$367	Each	10%	\$330	Other	F1
456-104-569-PSS-1YR	456-104-569-PSS-1YR		Annual Maintenance PSS (456-104-569)	\$340	Each	10%	\$306	Other	F1
456-104-570-PSS-1YR	456-104-570-PSS-1YR		Annual Maintenance PSS (456-104-570)	\$286	Each	10%	\$257	Other	F1
456-104-571-PSS-1YR	456-104-571-PSS-1YR		Annual Maintenance PSS (456-104-571)	\$210	Each	10%	\$189	Other	F1
456-104-572-PSS-1YR	456-104-572-PSS-1YR		Annual Maintenance PSS (456-104-572)	\$760	Each	10%	\$684	Other	F1
456-104-573-PSS-1YR	456-104-573-PSS-1YR		Annual Maintenance PSS (456-104-573)	\$674	Each	10%	\$607	Other	F1
456-104-574-PSS-1YR	456-104-574-PSS-1YR		Annual Maintenance PSS (456-104-574)	\$640	Each	10%	\$576	Other	F1
456-104-575-PSS-1YR	456-104-575-PSS-1YR		Annual Maintenance PSS (456-104-575)	\$560	Each	10%	\$504	Other	F1
456-104-576-PSS-1YR	456-104-576-PSS-1YR		Annual Maintenance PSS (456-104-576)	\$515	Each	10%	\$464	Other	F1
456-104-577-PSS-1YR	456-104-577-PSS-1YR		Annual Maintenance PSS (456-104-577)	\$425	Each	10%	\$383	Other	F1
456-104-578-PSS-1YR	456-104-578-PSS-1YR		Annual Maintenance PSS (456-104-578)	\$394	Each	10%	\$355	Other	F1
456-104-579-PSS-1YR	456-104-579-PSS-1YR		Annual Maintenance PSS (456-104-579)	\$367	Each	10%	\$330	Other	F1
456-104-580-PSS-1YR	456-104-580-PSS-1YR		Annual Maintenance PSS (456-104-580)	\$340	Each	10%	\$306	Other	F1
456-104-581-PSS-1YR	456-104-581-PSS-1YR		Annual Maintenance PSS (456-104-581)	\$286	Each	10%	\$257	Other	F1
456-104-582-PSS-1YR	456-104-582-PSS-1YR		Annual Maintenance PSS (456-104-582)	\$210	Each	10%	\$189	Other	F1
456-104-583-PSS-1YR	456-104-583-PSS-1YR		Annual Maintenance PSS (456-104-583)	\$300	Each	10%	\$270	Other	F1
456-104-585-PSS-1YR	456-104-585-PSS-1YR		Annual Maintenance PSS (456-104-585)	\$300	Each	10%	\$270	Other	F1
456-104-587-PSS-1YR	456-104-587-PSS-1YR		Annual Maintenance PSS (456-104-587)	\$160	Each	10%	\$144	Other	F1
456-104-589-PSS-1YR	456-104-589-PSS-1YR		Annual Maintenance PSS (456-104-589)	\$320	Each	10%	\$288	Other	F1
456-104-591-PSS-1YR	456-104-591-PSS-1YR		Annual Maintenance PSS (456-104-591)	\$160	Each	10%	\$144	Other	F1
456-104-592-PSS-1YR	456-104-592-PSS-1YR		Annual Maintenance PSS (456-104-592)	\$370	Each	10%	\$333	Other	F1
456-104-593-PSS-1YR	456-104-593-PSS-1YR		Annual Maintenance PSS (456-104-593)	\$359	Each	10%	\$323	Other	F1
456-104-594-PSS-1YR	456-104-594-PSS-1YR		Annual Maintenance PSS (456-104-594)	\$348	Each	10%	\$313	Other	F1
456-104-595-PSS-1YR	456-104-595-PSS-1YR		Annual Maintenance PSS (456-104-595)	\$338	Each	10%	\$304	Other	F1
456-104-596-PSS-1YR	456-104-596-PSS-1YR		Annual Maintenance PSS (456-104-596)	\$328	Each	10%	\$295	Other	F1
456-104-597-PSS-1YR	456-104-597-PSS-1YR		Annual Maintenance PSS (456-104-597)	\$318	Each	10%	\$286	Other	F1
456-104-598-PSS-1YR	456-104-598-PSS-1YR		Annual Maintenance PSS (456-104-598)	\$308	Each	10%	\$277	Other	F1
456-104-599-PSS-1YR	456-104-599-PSS-1YR		Annual Maintenance PSS (456-104-599)	\$300	Each	10%	\$270	Other	F1
456-104-600-PSS-1YR	456-104-600-PSS-1YR		Annual Maintenance PSS (456-104-600)	\$282	Each	10%	\$254	Other	F1
456-104-601-PSS-1YR	456-104-601-PSS-1YR		Annual Maintenance PSS (456-104-601)	\$237	Each	10%	\$213	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-602-PSS-1YR	456-104-602-PSS-1YR		Annual Maintenance PSS (456-104-602)	\$174	Each	10%	\$157	Other	F1
456-104-603-PSS-1YR	456-104-603-PSS-1YR		Annual Maintenance PSS (456-104-603)	\$602	Each	10%	\$542	Other	F1
456-104-604-PSS-1YR	456-104-604-PSS-1YR		Annual Maintenance PSS (456-104-604)	\$550	Each	10%	\$495	Other	F1
456-104-605-PSS-1YR	456-104-605-PSS-1YR		Annual Maintenance PSS (456-104-605)	\$503	Each	10%	\$453	Other	F1
456-104-606-PSS-1YR	456-104-606-PSS-1YR		Annual Maintenance PSS (456-104-606)	\$463	Each	10%	\$417	Other	F1
456-104-607-PSS-1YR	456-104-607-PSS-1YR		Annual Maintenance PSS (456-104-607)	\$416	Each	10%	\$374	Other	F1
456-104-608-PSS-1YR	456-104-608-PSS-1YR		Annual Maintenance PSS (456-104-608)	\$390	Each	10%	\$351	Other	F1
456-104-609-PSS-1YR	456-104-609-PSS-1YR		Annual Maintenance PSS (456-104-609)	\$385	Each	10%	\$347	Other	F1
456-104-610-PSS-1YR	456-104-610-PSS-1YR		Annual Maintenance PSS (456-104-610)	\$360	Each	10%	\$324	Other	F1
456-104-611-PSS-1YR	456-104-611-PSS-1YR		Annual Maintenance PSS (456-104-611)	\$340	Each	10%	\$306	Other	F1
456-104-612-PSS-1YR	456-104-612-PSS-1YR		Annual Maintenance PSS (456-104-612)	\$286	Each	10%	\$257	Other	F1
456-104-613-PSS-1YR	456-104-613-PSS-1YR		Annual Maintenance PSS (456-104-613)	\$210	Each	10%	\$189	Other	F1
456-104-628-PSS-1YR	456-104-628-PSS-1YR		Annual Maintenance PSS (456-104-628)	\$4,712	Each	10%	\$4,241	Other	F1
456-104-629-PSS-1YR	456-104-629-PSS-1YR		Annual Maintenance PSS (456-104-629)	\$20,262	Each	10%	\$18,236	Other	F1
456-104-637-PSS-1YR	456-104-637-PSS-1YR		Annual Maintenance PSS (456-104-637)	\$420	Each	10%	\$378	Other	F1
456-104-638-PSS-1YR	456-104-638-PSS-1YR		Annual Maintenance PSS (456-104-638)	\$621	Each	10%	\$559	Other	F1
456-104-639-PSS-1YR	456-104-639-PSS-1YR		Annual Maintenance PSS (456-104-639)	\$1,746	Each	10%	\$1,571	Other	F1
456-104-640-PSS-1YR	456-104-640-PSS-1YR		Annual Maintenance PSS (456-104-640)	\$2,720	Each	10%	\$2,448	Other	F1
456-104-641-PSS-1YR	456-104-641-PSS-1YR		Annual Maintenance PSS (456-104-641)	\$3,390	Each	10%	\$3,051	Other	F1
456-104-642-PSS-1YR	456-104-642-PSS-1YR		Annual Maintenance PSS (456-104-642)	\$833	Each	10%	\$750	Other	F1
456-104-643-PSS-1YR	456-104-643-PSS-1YR		Annual Maintenance PSS (456-104-643)	\$1,602	Each	10%	\$1,442	Other	F1
456-104-644-PSS-1YR	456-104-644-PSS-1YR		Annual Maintenance PSS (456-104-644)	\$3,899	Each	10%	\$3,509	Other	F1
456-104-645-PSS-1YR	456-104-645-PSS-1YR		Annual Maintenance PSS (456-104-645)	\$6,780	Each	10%	\$6,102	Other	F1
456-104-646-PSS-1YR	456-104-646-PSS-1YR		Annual Maintenance PSS (456-104-646)	\$14,576	Each	10%	\$13,118	Other	F1
456-104-647-PSS-1YR	456-104-647-PSS-1YR		Annual Maintenance PSS (456-104-647)	\$365	Each	10%	\$329	Other	F1
456-104-648-PSS-1YR	456-104-648-PSS-1YR		Annual Maintenance PSS (456-104-648)	\$370	Each	10%	\$333	Other	F1
456-104-649-PSS-1YR	456-104-649-PSS-1YR		Annual Maintenance PSS (456-104-649)	\$545	Each	10%	\$491	Other	F1
456-104-650-PSS-1YR	456-104-650-PSS-1YR		Annual Maintenance PSS (456-104-650)	\$1,570	Each	10%	\$1,413	Other	F1
456-104-651-PSS-1YR	456-104-651-PSS-1YR		Annual Maintenance PSS (456-104-651)	\$2,585	Each	10%	\$2,327	Other	F1
456-104-652-PSS-1YR	456-104-652-PSS-1YR		Annual Maintenance PSS (456-104-652)	\$3,220	Each	10%	\$2,898	Other	F1
456-104-653-PSS-1YR	456-104-653-PSS-1YR		Annual Maintenance PSS (456-104-653)	\$715	Each	10%	\$644	Other	F1
456-104-654-PSS-1YR	456-104-654-PSS-1YR		Annual Maintenance PSS (456-104-654)	\$730	Each	10%	\$657	Other	F1
456-104-655-PSS-1YR	456-104-655-PSS-1YR		Annual Maintenance PSS (456-104-655)	\$1,405	Each	10%	\$1,265	Other	F1
456-104-656-PSS-1YR	456-104-656-PSS-1YR		Annual Maintenance PSS (456-104-656)	\$3,705	Each	10%	\$3,335	Other	F1
456-104-657-PSS-1YR	456-104-657-PSS-1YR		Annual Maintenance PSS (456-104-657)	\$6,440	Each	10%	\$5,796	Other	F1
456-104-658-PSS-1YR	456-104-658-PSS-1YR		Annual Maintenance PSS (456-104-658)	\$13,845	Each	10%	\$12,461	Other	F1
456-104-659-PSS-1YR	456-104-659-PSS-1YR		Annual Maintenance PSS (456-104-659)	\$600	Each	10%	\$540	Other	F1
456-104-660-PSS-1YR	456-104-660-PSS-1YR		Annual Maintenance PSS (456-104-660)	\$610	Each	10%	\$549	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-661-PSS-1YR	456-104-661-PSS-1YR		Annual Maintenance PSS (456-104-661)	\$1,170	Each	10%	\$1,053	Other	F1
456-104-662-PSS-1YR	456-104-662-PSS-1YR		Annual Maintenance PSS (456-104-662)	\$2,925	Each	10%	\$2,633	Other	F1
456-104-663-PSS-1YR	456-104-663-PSS-1YR		Annual Maintenance PSS (456-104-663)	\$5,085	Each	10%	\$4,577	Other	F1
456-104-664-PSS-1YR	456-104-664-PSS-1YR		Annual Maintenance PSS (456-104-664)	\$10,930	Each	10%	\$9,837	Other	F1
456-104-665-PSS-1YR	456-104-665-PSS-1YR		Annual Maintenance PSS (456-104-665)	\$305	Each	10%	\$275	Other	F1
456-104-666-PSS-1YR	456-104-666-PSS-1YR		Annual Maintenance PSS (456-104-666)	\$310	Each	10%	\$279	Other	F1
456-104-667-PSS-1YR	456-104-667-PSS-1YR		Annual Maintenance PSS (456-104-667)	\$455	Each	10%	\$410	Other	F1
456-104-668-PSS-1YR	456-104-668-PSS-1YR		Annual Maintenance PSS (456-104-668)	\$1,310	Each	10%	\$1,179	Other	F1
456-104-669-PSS-1YR	456-104-669-PSS-1YR		Annual Maintenance PSS (456-104-669)	\$2,040	Each	10%	\$1,836	Other	F1
456-104-670-PSS-1YR	456-104-670-PSS-1YR		Annual Maintenance PSS (456-104-670)	\$2,540	Each	10%	\$2,286	Other	F1
456-104-673-PSS-1YR	456-104-673-PSS-1YR		Annual Maintenance PSS (456-104-673)	\$475	Each	10%	\$428	Other	F1
456-104-674-PSS-1YR	456-104-674-PSS-1YR		Annual Maintenance PSS (456-104-674)	\$475	Each	10%	\$428	Other	F1
456-104-675-PSS-1YR	456-104-675-PSS-1YR		Annual Maintenance PSS (456-104-675)	\$200	Each	10%	\$180	Other	F1
456-104-676-PSS-1YR	456-104-676-PSS-1YR		Annual Maintenance PSS (456-104-676)	\$200	Each	10%	\$180	Other	F1
456-104-677-PSS-1YR	456-104-677-PSS-1YR		Annual Maintenance PSS (456-104-677)	\$35,300	Each	10%	\$31,770	Other	F1
456-104-678-PSS-1YR	456-104-678-PSS-1YR		Annual Maintenance PSS (456-104-678)	\$35,300	Each	10%	\$31,770	Other	F1
456-104-679-PSS-1YR	456-104-679-PSS-1YR		Annual Maintenance PSS (456-104-679)	\$495	Each	10%	\$446	Other	F1
456-104-680-PSS-1YR	456-104-680-PSS-1YR		Annual Maintenance PSS (456-104-680)	\$463	Each	10%	\$416	Other	F1
456-104-681-PSS-1YR	456-104-681-PSS-1YR		Annual Maintenance PSS (456-104-681)	\$414	Each	10%	\$372	Other	F1
456-104-682-PSS-1YR	456-104-682-PSS-1YR		Annual Maintenance PSS (456-104-682)	\$356	Each	10%	\$321	Other	F1
456-104-683-PSS-1YR	456-104-683-PSS-1YR		Annual Maintenance PSS (456-104-683)	\$305	Each	10%	\$275	Other	F1
456-104-684-PSS-1YR	456-104-684-PSS-1YR		Annual Maintenance PSS (456-104-684)	\$271	Each	10%	\$244	Other	F1
456-104-685-PSS-1YR	456-104-685-PSS-1YR		Annual Maintenance PSS (456-104-685)	\$229	Each	10%	\$206	Other	F1
456-104-686-PSS-1YR	456-104-686-PSS-1YR		Annual Maintenance PSS (456-104-686)	\$193	Each	10%	\$173	Other	F1
456-104-687-PSS-1YR	456-104-687-PSS-1YR		Annual Maintenance PSS (456-104-687)	\$158	Each	10%	\$142	Other	F1
456-104-688-PSS-1YR	456-104-688-PSS-1YR		Annual Maintenance PSS (456-104-688)	\$130	Each	10%	\$117	Other	F1
456-104-689-PSS-1YR	456-104-689-PSS-1YR		Annual Maintenance PSS (456-104-689)	\$113	Each	10%	\$101	Other	F1
456-104-690-PSS-1YR	456-104-690-PSS-1YR		Annual Maintenance PSS (456-104-690)	\$989	Each	10%	\$890	Other	F1
456-104-691-PSS-1YR	456-104-691-PSS-1YR		Annual Maintenance PSS (456-104-691)	\$925	Each	10%	\$833	Other	F1
456-104-692-PSS-1YR	456-104-692-PSS-1YR		Annual Maintenance PSS (456-104-692)	\$829	Each	10%	\$746	Other	F1
456-104-693-PSS-1YR	456-104-693-PSS-1YR		Annual Maintenance PSS (456-104-693)	\$713	Each	10%	\$641	Other	F1
456-104-694-PSS-1YR	456-104-694-PSS-1YR		Annual Maintenance PSS (456-104-694)	\$609	Each	10%	\$548	Other	F1
456-104-695-PSS-1YR	456-104-695-PSS-1YR		Annual Maintenance PSS (456-104-695)	\$544	Each	10%	\$489	Other	F1
456-104-696-PSS-1YR	456-104-696-PSS-1YR		Annual Maintenance PSS (456-104-696)	\$458	Each	10%	\$412	Other	F1
456-104-697-PSS-1YR	456-104-697-PSS-1YR		Annual Maintenance PSS (456-104-697)	\$385	Each	10%	\$347	Other	F1
456-104-698-PSS-1YR	456-104-698-PSS-1YR		Annual Maintenance PSS (456-104-698)	\$314	Each	10%	\$282	Other	F1
456-104-699-PSS-1YR	456-104-699-PSS-1YR		Annual Maintenance PSS (456-104-699)	\$260	Each	10%	\$234	Other	F1
456-104-700-PSS-1YR	456-104-700-PSS-1YR		Annual Maintenance PSS (456-104-700)	\$226	Each	10%	\$204	Other	F1
456-104-701-PSS-1YR	456-104-701-PSS-1YR		Annual Maintenance PSS (456-104-701)	\$378	Each	10%	\$340	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-104-702-PSS-1YR	456-104-702-PSS-1YR		Annual Maintenance PSS (456-104-702)	\$318	Each	10%	\$286	Other	F1
456-104-703-PSS-1YR	456-104-703-PSS-1YR		Annual Maintenance PSS (456-104-703)	\$495	Each	10%	\$446	Other	F1
456-104-704-PSS-1YR	456-104-704-PSS-1YR		Annual Maintenance PSS (456-104-704)	\$463	Each	10%	\$416	Other	F1
456-104-705-PSS-1YR	456-104-705-PSS-1YR		Annual Maintenance PSS (456-104-705)	\$414	Each	10%	\$372	Other	F1
456-104-706-PSS-1YR	456-104-706-PSS-1YR		Annual Maintenance PSS (456-104-706)	\$356	Each	10%	\$321	Other	F1
456-104-707-PSS-1YR	456-104-707-PSS-1YR		Annual Maintenance PSS (456-104-707)	\$305	Each	10%	\$275	Other	F1
456-104-708-PSS-1YR	456-104-708-PSS-1YR		Annual Maintenance PSS (456-104-708)	\$271	Each	10%	\$244	Other	F1
456-104-709-PSS-1YR	456-104-709-PSS-1YR		Annual Maintenance PSS (456-104-709)	\$229	Each	10%	\$206	Other	F1
456-104-710-PSS-1YR	456-104-710-PSS-1YR		Annual Maintenance PSS (456-104-710)	\$193	Each	10%	\$173	Other	F1
456-104-711-PSS-1YR	456-104-711-PSS-1YR		Annual Maintenance PSS (456-104-711)	\$158	Each	10%	\$142	Other	F1
456-104-712-PSS-1YR	456-104-712-PSS-1YR		Annual Maintenance PSS (456-104-712)	\$130	Each	10%	\$117	Other	F1
456-104-713-PSS-1YR	456-104-713-PSS-1YR		Annual Maintenance PSS (456-104-713)	\$113	Each	10%	\$101	Other	F1
456-104-714-PSS-1YR	456-104-714-PSS-1YR		Annual Maintenance PSS (456-104-714)	\$989	Each	10%	\$890	Other	F1
456-104-715-PSS-1YR	456-104-715-PSS-1YR		Annual Maintenance PSS (456-104-715)	\$925	Each	10%	\$833	Other	F1
456-104-716-PSS-1YR	456-104-716-PSS-1YR		Annual Maintenance PSS (456-104-716)	\$829	Each	10%	\$746	Other	F1
456-104-717-PSS-1YR	456-104-717-PSS-1YR		Annual Maintenance PSS (456-104-717)	\$713	Each	10%	\$641	Other	F1
456-104-718-PSS-1YR	456-104-718-PSS-1YR		Annual Maintenance PSS (456-104-718)	\$609	Each	10%	\$548	Other	F1
456-104-719-PSS-1YR	456-104-719-PSS-1YR		Annual Maintenance PSS (456-104-719)	\$544	Each	10%	\$489	Other	F1
456-104-720-PSS-1YR	456-104-720-PSS-1YR		Annual Maintenance PSS (456-104-720)	\$458	Each	10%	\$412	Other	F1
456-104-721-PSS-1YR	456-104-721-PSS-1YR		Annual Maintenance PSS (456-104-721)	\$385	Each	10%	\$347	Other	F1
456-104-722-PSS-1YR	456-104-722-PSS-1YR		Annual Maintenance PSS (456-104-722)	\$314	Each	10%	\$282	Other	F1
456-104-723-PSS-1YR	456-104-723-PSS-1YR		Annual Maintenance PSS (456-104-723)	\$260	Each	10%	\$234	Other	F1
456-104-724-PSS-1YR	456-104-724-PSS-1YR		Annual Maintenance PSS (456-104-724)	\$226	Each	10%	\$204	Other	F1
456-104-725-PSS-1YR	456-104-725-PSS-1YR		Annual Maintenance PSS (456-104-725)	\$495	Each	10%	\$446	Other	F1
456-104-726-PSS-1YR	456-104-726-PSS-1YR		Annual Maintenance PSS (456-104-726)	\$463	Each	10%	\$416	Other	F1
456-104-727-PSS-1YR	456-104-727-PSS-1YR		Annual Maintenance PSS (456-104-727)	\$414	Each	10%	\$372	Other	F1
456-104-728-PSS-1YR	456-104-728-PSS-1YR		Annual Maintenance PSS (456-104-728)	\$356	Each	10%	\$321	Other	F1
456-104-729-PSS-1YR	456-104-729-PSS-1YR		Annual Maintenance PSS (456-104-729)	\$305	Each	10%	\$275	Other	F1
456-104-730-PSS-1YR	456-104-730-PSS-1YR		Annual Maintenance PSS (456-104-730)	\$271	Each	10%	\$244	Other	F1
456-104-731-PSS-1YR	456-104-731-PSS-1YR		Annual Maintenance PSS (456-104-731)	\$229	Each	10%	\$206	Other	F1
456-104-732-PSS-1YR	456-104-732-PSS-1YR		Annual Maintenance PSS (456-104-732)	\$193	Each	10%	\$173	Other	F1
456-104-733-PSS-1YR	456-104-733-PSS-1YR		Annual Maintenance PSS (456-104-733)	\$158	Each	10%	\$142	Other	F1
456-104-734-PSS-1YR	456-104-734-PSS-1YR		Annual Maintenance PSS (456-104-734)	\$130	Each	10%	\$117	Other	F1
456-104-735-PSS-1YR	456-104-735-PSS-1YR		Annual Maintenance PSS (456-104-735)	\$113	Each	10%	\$101	Other	F1
456-104-736-PSS-1YR	456-104-736-PSS-1YR		Annual Maintenance PSS (456-104-736)	\$989	Each	10%	\$890	Other	F1
456-104-737-PSS-1YR	456-104-737-PSS-1YR		Annual Maintenance PSS (456-104-737)	\$925	Each	10%	\$833	Other	F1
456-104-738-PSS-1YR	456-104-738-PSS-1YR		Annual Maintenance PSS (456-104-738)	\$829	Each	10%	\$746	Other	F1
456-104-739-PSS-1YR	456-104-739-PSS-1YR		Annual Maintenance PSS (456-104-739)	\$713	Each	10%	\$641	Other	F1
456-104-740-PSS-1YR	456-104-740-PSS-1YR		Annual Maintenance PSS (456-104-740)	\$609	Each	10%	\$548	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-741-PSS-1YR	456-104-741-PSS-1YR		Annual Maintenance PSS (456-104-741)	\$544	Each	10%	\$489	Other	F1
456-104-742-PSS-1YR	456-104-742-PSS-1YR		Annual Maintenance PSS (456-104-742)	\$458	Each	10%	\$412	Other	F1
456-104-743-PSS-1YR	456-104-743-PSS-1YR		Annual Maintenance PSS (456-104-743)	\$385	Each	10%	\$347	Other	F1
456-104-744-PSS-1YR	456-104-744-PSS-1YR		Annual Maintenance PSS (456-104-744)	\$314	Each	10%	\$282	Other	F1
456-104-745-PSS-1YR	456-104-745-PSS-1YR		Annual Maintenance PSS (456-104-745)	\$260	Each	10%	\$234	Other	F1
456-104-746-PSS-1YR	456-104-746-PSS-1YR		Annual Maintenance PSS (456-104-746)	\$226	Each	10%	\$204	Other	F1
456-104-747-PSS-1YR	456-104-747-PSS-1YR		Annual Maintenance PSS (456-104-747)	\$175	Each	10%	\$158	Other	F1
456-104-750-PSS-1YR	456-104-750-PSS-1YR		Annual Maintenance PSS (456-104-750)	\$6,000	Each	10%	\$5,400	Other	F1
456-104-751-PSS-1YR	456-104-751-PSS-1YR		Annual Maintenance PSS (456-104-751)	\$225	Each	10%	\$202	Other	F1
456-104-752-PSS-1YR	456-104-752-PSS-1YR		Annual Maintenance PSS (456-104-752)	\$650	Each	10%	\$585	Other	F1
456-104-753-PSS-1YR	456-104-753-PSS-1YR		Annual Maintenance PSS (456-104-753)	\$1,125	Each	10%	\$1,012	Other	F1
456-104-754-PSS-1YR	456-104-754-PSS-1YR		Annual Maintenance PSS (456-104-754)	\$2,025	Each	10%	\$1,822	Other	F1
456-104-755-PSS-1YR	456-104-755-PSS-1YR		Annual Maintenance PSS (456-104-755)	\$4,500	Each	10%	\$4,050	Other	F1
456-104-756-PSS-1YR	456-104-756-PSS-1YR		Annual Maintenance PSS (456-104-756)	\$8,100	Each	10%	\$7,290	Other	F1
456-104-757-PSS-1YR	456-104-757-PSS-1YR		Annual Maintenance PSS (456-104-757)	\$10,200	Each	10%	\$9,180	Other	F1
456-104-758-PSS-1YR	456-104-758-PSS-1YR		Annual Maintenance PSS (456-104-758)	\$11,500	Each	10%	\$10,350	Other	F1
456-104-759-PSS-1YR	456-104-759-PSS-1YR		Annual Maintenance PSS (456-104-759)	\$13,750	Each	10%	\$12,375	Other	F1
456-104-760-PSS-1YR	456-104-760-PSS-1YR		Annual Maintenance PSS (456-104-760)	\$17,500	Each	10%	\$15,750	Other	F1
456-104-761-PSS-1YR	456-104-761-PSS-1YR		Annual Maintenance PSS (456-104-761)	\$20,000	Each	10%	\$18,000	Other	F1
456-104-762-PSS-1YR	456-104-762-PSS-1YR		Annual Maintenance PSS (456-104-762)	\$25,525	Each	10%	\$22,972	Other	F1
456-104-763-PSS-1YR	456-104-763-PSS-1YR		Annual Maintenance PSS (456-104-763)	\$29,500	Each	10%	\$26,550	Other	F1
456-104-764-PSS-1YR	456-104-764-PSS-1YR		Annual Maintenance PSS (456-104-764)	\$30,400	Each	10%	\$27,360	Other	F1
456-104-765-PSS-1YR	456-104-765-PSS-1YR		Annual Maintenance PSS (456-104-765)	\$35,725	Each	10%	\$32,152	Other	F1
456-104-766-PSS-1YR	456-104-766-PSS-1YR		Annual Maintenance PSS (456-104-766)	\$39,700	Each	10%	\$35,730	Other	F1
456-104-767-PSS-1YR	456-104-767-PSS-1YR		Annual Maintenance PSS (456-104-767)	\$46,775	Each	10%	\$42,097	Other	F1
456-104-768-PSS-1YR	456-104-768-PSS-1YR		Annual Maintenance PSS (456-104-768)	\$49,625	Each	10%	\$44,662	Other	F1
456-104-769-PSS-1YR	456-104-769-PSS-1YR		Annual Maintenance PSS (456-104-769)	\$52,450	Each	10%	\$47,205	Other	F1
456-104-770-PSS-1YR	456-104-770-PSS-1YR		Annual Maintenance PSS (456-104-770)	\$56,700	Each	10%	\$51,030	Other	F1
456-104-771-PSS-1YR	456-104-771-PSS-1YR		Annual Maintenance PSS (456-104-771)	\$425	Each	10%	\$383	Other	F1
456-104-772-PSS-1YR	456-104-772-PSS-1YR		Annual Maintenance PSS (456-104-772)	\$475	Each	10%	\$428	Other	F1
456-104-773-PSS-1YR	456-104-773-PSS-1YR		Annual Maintenance PSS (456-104-773)	\$900	Each	10%	\$810	Other	F1
456-104-774-PSS-1YR	456-104-774-PSS-1YR		Annual Maintenance PSS (456-104-774)	\$2,475	Each	10%	\$2,228	Other	F1
456-104-775-PSS-1YR	456-104-775-PSS-1YR		Annual Maintenance PSS (456-104-775)	\$3,600	Each	10%	\$3,240	Other	F1
456-104-776-PSS-1YR	456-104-776-PSS-1YR		Annual Maintenance PSS (456-104-776)	\$2,100	Each	10%	\$1,890	Other	F1
456-104-777-PSS-1YR	456-104-777-PSS-1YR		Annual Maintenance PSS (456-104-777)	\$1,300	Each	10%	\$1,170	Other	F1
456-104-778-PSS-1YR	456-104-778-PSS-1YR		Annual Maintenance PSS (456-104-778)	\$2,250	Each	10%	\$2,025	Other	F1
456-104-779-PSS-1YR	456-104-779-PSS-1YR		Annual Maintenance PSS (456-104-779)	\$3,750	Each	10%	\$3,375	Other	F1
456-104-780-PSS-1YR	456-104-780-PSS-1YR		Annual Maintenance PSS (456-104-780)	\$2,500	Each	10%	\$2,250	Other	F1
456-104-781-PSS-1YR	456-104-781-PSS-1YR		Annual Maintenance PSS (456-104-781)	\$1,425	Each	10%	\$1,282	Other	F1
456-104-782-PSS-1YR	456-104-782-PSS-1YR		Annual Maintenance PSS (456-104-782)	\$725	Each	10%	\$652	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-783-PSS-1YR	456-104-783-PSS-1YR		Annual Maintenance PSS (456-104-783)	\$1,250	Each	10%	\$1,125	Other	F1
456-104-784-PSS-1YR	456-104-784-PSS-1YR		Annual Maintenance PSS (456-104-784)	\$68	Each	10%	\$61	Other	F1
456-104-785-PSS-1YR	456-104-785-PSS-1YR		Annual Maintenance PSS (456-104-785)	\$56	Each	10%	\$50	Other	F1
456-104-786-PSS-1YR	456-104-786-PSS-1YR		Annual Maintenance PSS (456-104-786)	\$51	Each	10%	\$45	Other	F1
456-104-787-PSS-1YR	456-104-787-PSS-1YR		Annual Maintenance PSS (456-104-787)	\$45	Each	10%	\$41	Other	F1
456-104-788-PSS-1YR	456-104-788-PSS-1YR		Annual Maintenance PSS (456-104-788)	\$43	Each	10%	\$39	Other	F1
456-104-789-PSS-1YR	456-104-789-PSS-1YR		Annual Maintenance PSS (456-104-789)	\$38	Each	10%	\$34	Other	F1
456-104-790-PSS-1YR	456-104-790-PSS-1YR		Annual Maintenance PSS (456-104-790)	\$93	Each	10%	\$84	Other	F1
456-104-791-PSS-1YR	456-104-791-PSS-1YR		Annual Maintenance PSS (456-104-791)	\$78	Each	10%	\$70	Other	F1
456-104-792-PSS-1YR	456-104-792-PSS-1YR		Annual Maintenance PSS (456-104-792)	\$71	Each	10%	\$64	Other	F1
456-104-793-PSS-1YR	456-104-793-PSS-1YR		Annual Maintenance PSS (456-104-793)	\$63	Each	10%	\$57	Other	F1
456-104-794-PSS-1YR	456-104-794-PSS-1YR		Annual Maintenance PSS (456-104-794)	\$61	Each	10%	\$55	Other	F1
456-104-795-PSS-1YR	456-104-795-PSS-1YR		Annual Maintenance PSS (456-104-795)	\$56	Each	10%	\$50	Other	F1
456-104-796-PSS-1YR	456-104-796-PSS-1YR		Annual Maintenance PSS (456-104-796)	\$93	Each	10%	\$84	Other	F1
456-104-797-PSS-1YR	456-104-797-PSS-1YR		Annual Maintenance PSS (456-104-797)	\$78	Each	10%	\$70	Other	F1
456-104-798-PSS-1YR	456-104-798-PSS-1YR		Annual Maintenance PSS (456-104-798)	\$71	Each	10%	\$64	Other	F1
456-104-799-PSS-1YR	456-104-799-PSS-1YR		Annual Maintenance PSS (456-104-799)	\$63	Each	10%	\$57	Other	F1
456-104-822-PSS-1YR	456-104-822-PSS-1YR		Annual Maintenance PSS (456-104-822)	\$786	Each	10%	\$707	Other	F1
456-104-823-PSS-1YR	456-104-823-PSS-1YR		Annual Maintenance PSS (456-104-823)	\$1,056	Each	10%	\$950	Other	F1
456-104-824-PSS-1YR	456-104-824-PSS-1YR		Annual Maintenance PSS (456-104-824)	\$1,502	Each	10%	\$1,352	Other	F1
456-104-825-PSS-1YR	456-104-825-PSS-1YR		Annual Maintenance PSS (456-104-825)	\$2,600	Each	10%	\$2,340	Other	F1
456-104-826-PSS-1YR	456-104-826-PSS-1YR		Annual Maintenance PSS (456-104-826)	\$4,140	Each	10%	\$3,726	Other	F1
456-104-827-PSS-1YR	456-104-827-PSS-1YR		Annual Maintenance PSS (456-104-827)	\$6,840	Each	10%	\$6,156	Other	F1
456-104-828-PSS-1YR	456-104-828-PSS-1YR		Annual Maintenance PSS (456-104-828)	\$12,880	Each	10%	\$11,592	Other	F1
456-104-829-PSS-1YR	456-104-829-PSS-1YR		Annual Maintenance PSS (456-104-829)	\$20,700	Each	10%	\$18,630	Other	F1
456-104-830-PSS-1YR	456-104-830-PSS-1YR		Annual Maintenance PSS (456-104-830)	\$31,040	Each	10%	\$27,936	Other	F1
456-104-850-PSS-1YR	456-104-850-PSS-1YR		Annual Maintenance PSS (456-104-850)	\$106	Each	10%	\$95	Other	F1
456-104-851-PSS-1YR	456-104-851-PSS-1YR		Annual Maintenance PSS (456-104-851)	\$2,600	Each	10%	\$2,340	Other	F1
456-104-852-PSS-1YR	456-104-852-PSS-1YR		Annual Maintenance PSS (456-104-852)	\$4,140	Each	10%	\$3,726	Other	F1
456-104-853-PSS-1YR	456-104-853-PSS-1YR		Annual Maintenance PSS (456-104-853)	\$6,840	Each	10%	\$6,156	Other	F1
456-104-854-PSS-1YR	456-104-854-PSS-1YR		Annual Maintenance PSS (456-104-854)	\$12,880	Each	10%	\$11,592	Other	F1
456-104-855-PSS-1YR	456-104-855-PSS-1YR		Annual Maintenance PSS (456-104-855)	\$20,700	Each	10%	\$18,630	Other	F1
456-104-856-PSS-1YR	456-104-856-PSS-1YR		Annual Maintenance PSS (456-104-856)	\$31,040	Each	10%	\$27,936	Other	F1
456-104-857-PSS-1YR	456-104-857-PSS-1YR		Annual Maintenance PSS (456-104-857)	\$750	Each	10%	\$675	Other	F1
456-104-858-PSS-1YR	456-104-858-PSS-1YR		Annual Maintenance PSS (456-104-858)	\$499	Each	10%	\$449	Other	F1
456-104-859-PSS-1YR	456-104-859-PSS-1YR		Annual Maintenance PSS (456-104-859)	\$143	Each	10%	\$128	Other	F1
456-104-860-PSS-1YR	456-104-860-PSS-1YR		Annual Maintenance PSS (456-104-860)	\$149	Each	10%	\$134	Other	F1
456-104-861-PSS-1YR	456-104-861-PSS-1YR		Annual Maintenance PSS (456-104-861)	\$163	Each	10%	\$146	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I+Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
456-104-876-PSS-1YR	456-104-876-PSS-1YR		Annual Maintenance PSS (456-104-876)	\$61	Each	10%	\$55	Other	F1	
456-104-877-PSS-1YR	456-104-877-PSS-1YR		Annual Maintenance PSS (456-104-877)	\$56	Each	10%	\$50	Other	F1	
456-104-928-PSS-1YR	456-104-928-PSS-1YR		Annual Maintenance PSS (456-104-928)	\$844	Each	10%	\$759	Other	F1	
456-104-929-PSS-1YR	456-104-929-PSS-1YR		Annual Maintenance PSS (456-104-929)	\$1,242	Each	10%	\$1,118	Other	F1	
456-104-930-PSS-1YR	456-104-930-PSS-1YR		Annual Maintenance PSS (456-104-930)	\$3,492	Each	10%	\$3,143	Other	F1	
456-104-931-PSS-1YR	456-104-931-PSS-1YR		Annual Maintenance PSS (456-104-931)	\$5,432	Each	10%	\$4,889	Other	F1	
456-104-932-PSS-1YR	456-104-932-PSS-1YR		Annual Maintenance PSS (456-104-932)	\$6,780	Each	10%	\$6,102	Other	F1	
456-104-933-PSS-1YR	456-104-933-PSS-1YR		Annual Maintenance PSS (456-104-933)	\$1,667	Each	10%	\$1,500	Other	F1	
456-104-934-PSS-1YR	456-104-934-PSS-1YR		Annual Maintenance PSS (456-104-934)	\$3,204	Each	10%	\$2,884	Other	F1	
456-104-935-PSS-1YR	456-104-935-PSS-1YR		Annual Maintenance PSS (456-104-935)	\$7,797	Each	10%	\$7,017	Other	F1	
456-104-936-PSS-1YR	456-104-936-PSS-1YR		Annual Maintenance PSS (456-104-936)	\$13,560	Each	10%	\$12,204	Other	F1	
456-104-937-PSS-1YR	456-104-937-PSS-1YR		Annual Maintenance PSS (456-104-937)	\$29,152	Each	10%	\$26,237	Other	F1	
456-104-938-PSS-1YR	456-104-938-PSS-1YR		Annual Maintenance PSS (456-104-938)	\$1,334	Each	10%	\$1,201	Other	F1	
456-104-939-PSS-1YR	456-104-939-PSS-1YR		Annual Maintenance PSS (456-104-939)	\$2,376	Each	10%	\$2,138	Other	F1	
456-104-940-PSS-1YR	456-104-940-PSS-1YR		Annual Maintenance PSS (456-104-940)	\$3,946	Each	10%	\$3,551	Other	F1	
456-104-941-PSS-1YR	456-104-941-PSS-1YR		Annual Maintenance PSS (456-104-941)	\$5,424	Each	10%	\$4,882	Other	F1	
456-104-942-PSS-1YR	456-104-942-PSS-1YR		Annual Maintenance PSS (456-104-942)	\$6,238	Each	10%	\$5,614	Other	F1	
456-104-943-PSS-1YR	456-104-943-PSS-1YR		Annual Maintenance PSS (456-104-943)	\$9,424	Each	10%	\$8,482	Other	F1	
456-104-944-PSS-1YR	456-104-944-PSS-1YR		Annual Maintenance PSS (456-104-944)	\$3,438	Each	10%	\$3,094	Other	F1	
456-104-945-PSS-1YR	456-104-945-PSS-1YR		Annual Maintenance PSS (456-104-945)	\$6,126	Each	10%	\$5,513	Other	F1	
456-104-946-PSS-1YR	456-104-946-PSS-1YR		Annual Maintenance PSS (456-104-946)	\$8,810	Each	10%	\$7,929	Other	F1	
456-104-947-PSS-1YR	456-104-947-PSS-1YR		Annual Maintenance PSS (456-104-947)	\$13,560	Each	10%	\$12,204	Other	F1	
456-104-948-PSS-1YR	456-104-948-PSS-1YR		Annual Maintenance PSS (456-104-948)	\$26,820	Each	10%	\$24,138	Other	F1	
456-104-949-PSS-1YR	456-104-949-PSS-1YR		Annual Maintenance PSS (456-104-949)	\$40,522	Each	10%	\$36,470	Other	F1	
456-104-953-PSS-1YR	456-104-953-PSS-1YR		Annual Maintenance PSS (456-104-953)	\$141,860	Each	10%	\$127,674	Other	F1	
456-104-956-PSS-1YR	456-104-956-PSS-1YR		Annual Maintenance PSS (456-104-956)	\$259,214	Each	10%	\$233,293	Other	F1	
456-104-962-PSS-1YR	456-104-962-PSS-1YR		Annual Maintenance PSS (456-104-962)	\$106	Each	10%	\$95	Other	F1	
456-104-963-PSS-1YR	456-104-963-PSS-1YR		Annual Maintenance PSS (456-104-963)	\$214	Each	10%	\$193	Other	F1	
456-104-964-PSS-1YR	456-104-964-PSS-1YR		Annual Maintenance PSS (456-104-964)	\$106	Each	10%	\$95	Other	F1	
456-104-969-PSS-1YR	456-104-969-PSS-1YR		Annual Maintenance PSS (456-104-969)	\$379	Each	10%	\$341	Other	F1	
456-104-970-PSS-1YR	456-104-970-PSS-1YR		Annual Maintenance PSS (456-104-970)	\$219	Each	10%	\$197	Other	F1	
456-104-971-PSS-1YR	456-104-971-PSS-1YR		Annual Maintenance PSS (456-104-971)	\$438	Each	10%	\$395	Other	F1	
456-104-973-PSS-1YR	456-104-973-PSS-1YR		Annual Maintenance PSS (456-104-973)	\$165	Each	10%	\$149	Other	F1	
456-104-974-PSS-1YR	456-104-974-PSS-1YR		Annual Maintenance PSS (456-104-974)	\$330	Each	10%	\$297	Other	F1	
456-104-975-PSS-1YR	456-104-975-PSS-1YR		Annual Maintenance PSS (456-104-975)	\$165	Each	10%	\$149	Other	F1	
456-104-977-PSS-1YR	456-104-977-PSS-1YR		Annual Maintenance PSS (456-104-977)	\$381	Each	10%	\$343	Other	F1	
456-105-037-PSS-1YR	456-105-037-PSS-1YR		Annual Maintenance PSS (456-105-037)	\$87	Each	10%	\$78	Other	F1	
456-105-038-PSS-1YR	456-105-038-PSS-1YR		Annual Maintenance PSS (456-105-038)	\$350	Each	10%	\$315	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-105-039-PSS-1YR	456-105-039-PSS-1YR		Annual Maintenance PSS (456-105-039)	\$325	Each	10%	\$293	Other	F1
456-105-040-PSS-1YR	456-105-040-PSS-1YR		Annual Maintenance PSS (456-105-040)	\$300	Each	10%	\$270	Other	F1
456-105-041-PSS-1YR	456-105-041-PSS-1YR		Annual Maintenance PSS (456-105-041)	\$275	Each	10%	\$248	Other	F1
456-105-042-PSS-1YR	456-105-042-PSS-1YR		Annual Maintenance PSS (456-105-042)	\$250	Each	10%	\$225	Other	F1
456-105-043-PSS-1YR	456-105-043-PSS-1YR		Annual Maintenance PSS (456-105-043)	\$1,750	Each	10%	\$1,575	Other	F1
456-105-044-PSS-1YR	456-105-044-PSS-1YR		Annual Maintenance PSS (456-105-044)	\$1,625	Each	10%	\$1,463	Other	F1
456-105-045-PSS-1YR	456-105-045-PSS-1YR		Annual Maintenance PSS (456-105-045)	\$1,500	Each	10%	\$1,350	Other	F1
456-105-046-PSS-1YR	456-105-046-PSS-1YR		Annual Maintenance PSS (456-105-046)	\$1,375	Each	10%	\$1,238	Other	F1
456-105-047-PSS-1YR	456-105-047-PSS-1YR		Annual Maintenance PSS (456-105-047)	\$1,250	Each	10%	\$1,125	Other	F1
456-105-048-PSS-1YR	456-105-048-PSS-1YR		Annual Maintenance PSS (456-105-048)	\$1,124	Each	10%	\$1,011	Other	F1
456-105-049-PSS-1YR	456-105-049-PSS-1YR		Annual Maintenance PSS (456-105-049)	\$1,999	Each	10%	\$1,799	Other	F1
456-105-050-PSS-1YR	456-105-050-PSS-1YR		Annual Maintenance PSS (456-105-050)	\$4,374	Each	10%	\$3,936	Other	F1
456-105-051-PSS-1YR	456-105-051-PSS-1YR		Annual Maintenance PSS (456-105-051)	\$7,499	Each	10%	\$6,749	Other	F1
456-105-052-PSS-1YR	456-105-052-PSS-1YR		Annual Maintenance PSS (456-105-052)	\$15,874	Each	10%	\$14,286	Other	F1
456-105-053-PSS-1YR	456-105-053-PSS-1YR		Annual Maintenance PSS (456-105-053)	\$25,624	Each	10%	\$23,061	Other	F1
456-105-054-PSS-1YR	456-105-054-PSS-1YR		Annual Maintenance PSS (456-105-054)	\$43,624	Each	10%	\$39,261	Other	F1
456-105-055-PSS-1YR	456-105-055-PSS-1YR		Annual Maintenance PSS (456-105-055)	\$2,369	Each	10%	\$2,132	Other	F1
456-105-056-PSS-1YR	456-105-056-PSS-1YR		Annual Maintenance PSS (456-105-056)	\$4,475	Each	10%	\$4,028	Other	F1
456-105-057-PSS-1YR	456-105-057-PSS-1YR		Annual Maintenance PSS (456-105-057)	\$288	Each	10%	\$259	Other	F1
456-105-058-PSS-1YR	456-105-058-PSS-1YR		Annual Maintenance PSS (456-105-058)	\$1,035	Each	10%	\$932	Other	F1
456-105-059-PSS-1YR	456-105-059-PSS-1YR		Annual Maintenance PSS (456-105-059)	\$575	Each	10%	\$518	Other	F1
456-105-060-PSS-1YR	456-105-060-PSS-1YR		Annual Maintenance PSS (456-105-060)	\$2,070	Each	10%	\$1,863	Other	F1
456-105-061-PSS-1YR	456-105-061-PSS-1YR		Annual Maintenance PSS (456-105-061)	\$1,875	Each	10%	\$1,688	Other	F1
456-105-062-PSS-1YR	456-105-062-PSS-1YR		Annual Maintenance PSS (456-105-062)	\$5,625	Each	10%	\$5,063	Other	F1
456-105-063-PSS-1YR	456-105-063-PSS-1YR		Annual Maintenance PSS (456-105-063)	\$1,075	Each	10%	\$968	Other	F1
456-105-065-PSS-1YR	456-105-065-PSS-1YR		Annual Maintenance PSS (456-105-065)	\$3,006	Each	10%	\$2,706	Other	F1
456-105-068-PSS-1YR	456-105-068-PSS-1YR		Annual Maintenance PSS (456-105-068)	\$667	Each	10%	\$600	Other	F1
456-105-069-PSS-1YR	456-105-069-PSS-1YR		Annual Maintenance PSS (456-105-069)	\$1,188	Each	10%	\$1,069	Other	F1
456-105-070-PSS-1YR	456-105-070-PSS-1YR		Annual Maintenance PSS (456-105-070)	\$1,972	Each	10%	\$1,775	Other	F1
456-105-071-PSS-1YR	456-105-071-PSS-1YR		Annual Maintenance PSS (456-105-071)	\$2,712	Each	10%	\$2,441	Other	F1
456-105-072-PSS-1YR	456-105-072-PSS-1YR		Annual Maintenance PSS (456-105-072)	\$3,118	Each	10%	\$2,806	Other	F1
456-105-073-PSS-1YR	456-105-073-PSS-1YR		Annual Maintenance PSS (456-105-073)	\$1,720	Each	10%	\$1,548	Other	F1
456-105-074-PSS-1YR	456-105-074-PSS-1YR		Annual Maintenance PSS (456-105-074)	\$3,062	Each	10%	\$2,756	Other	F1
456-105-075-PSS-1YR	456-105-075-PSS-1YR		Annual Maintenance PSS (456-105-075)	\$4,406	Each	10%	\$3,965	Other	F1
456-105-076-PSS-1YR	456-105-076-PSS-1YR		Annual Maintenance PSS (456-105-076)	\$6,780	Each	10%	\$6,102	Other	F1
456-105-077-PSS-1YR	456-105-077-PSS-1YR		Annual Maintenance PSS (456-105-077)	\$13,410	Each	10%	\$12,069	Other	F1
456-105-080-PSS-1YR	456-105-080-PSS-1YR		Annual Maintenance PSS (456-105-080)	\$2,550	Each	10%	\$2,295	Other	F1
456-105-081-PSS-1YR	456-105-081-PSS-1YR		Annual Maintenance PSS (456-105-081)	\$1,700	Each	10%	\$1,530	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-105-082-PSS-1YR	456-105-082-PSS-1YR		Annual Maintenance PSS (456-105-082)	\$3,400	Each	10%	\$3,060	Other	F1
456-105-083-PSS-1YR	456-105-083-PSS-1YR		Annual Maintenance PSS (456-105-083)	\$6,800	Each	10%	\$6,120	Other	F1
456-105-084-PSS-1YR	456-105-084-PSS-1YR		Annual Maintenance PSS (456-105-084)	\$13,600	Each	10%	\$12,240	Other	F1
456-105-180-PSS-1YR	456-105-180-PSS-1YR		Annual Maintenance PSS (456-105-180)	\$12	Each	10%	\$10	Other	F1
456-105-282-PSS-1YR	456-105-282-PSS-1YR		Annual Maintenance PSS (456-105-282)	\$529	Each	10%	\$476	Other	F1
456-105-283-PSS-1YR	456-105-283-PSS-1YR		Annual Maintenance PSS (456-105-283)	\$1,478	Each	10%	\$1,330	Other	F1
456-105-284-PSS-1YR	456-105-284-PSS-1YR		Annual Maintenance PSS (456-105-284)	\$6,882	Each	10%	\$6,194	Other	F1
456-105-285-PSS-1YR	456-105-285-PSS-1YR		Annual Maintenance PSS (456-105-285)	\$12,804	Each	10%	\$11,524	Other	F1
456-105-286-PSS-1YR	456-105-286-PSS-1YR		Annual Maintenance PSS (456-105-286)	\$22,080	Each	10%	\$19,872	Other	F1
456-105-287-PSS-1YR	456-105-287-PSS-1YR		Annual Maintenance PSS (456-105-287)	\$1,208	Each	10%	\$1,087	Other	F1
456-105-288-PSS-1YR	456-105-288-PSS-1YR		Annual Maintenance PSS (456-105-288)	\$3,370	Each	10%	\$3,033	Other	F1
456-105-289-PSS-1YR	456-105-289-PSS-1YR		Annual Maintenance PSS (456-105-289)	\$8,258	Each	10%	\$7,432	Other	F1
456-105-290-PSS-1YR	456-105-290-PSS-1YR		Annual Maintenance PSS (456-105-290)	\$15,365	Each	10%	\$13,829	Other	F1
456-105-291-PSS-1YR	456-105-291-PSS-1YR		Annual Maintenance PSS (456-105-291)	\$26,498	Each	10%	\$23,848	Other	F1
456-105-292-PSS-1YR	456-105-292-PSS-1YR		Annual Maintenance PSS (456-105-292)	\$2,469	Each	10%	\$2,222	Other	F1
456-105-293-PSS-1YR	456-105-293-PSS-1YR		Annual Maintenance PSS (456-105-293)	\$3,741	Each	10%	\$3,367	Other	F1
456-105-294-PSS-1YR	456-105-294-PSS-1YR		Annual Maintenance PSS (456-105-294)	\$6,840	Each	10%	\$6,156	Other	F1
456-105-295-PSS-1YR	456-105-295-PSS-1YR		Annual Maintenance PSS (456-105-295)	\$12,880	Each	10%	\$11,592	Other	F1
456-105-296-PSS-1YR	456-105-296-PSS-1YR		Annual Maintenance PSS (456-105-296)	\$18,061	Each	10%	\$16,255	Other	F1
456-105-297-PSS-1YR	456-105-297-PSS-1YR		Annual Maintenance PSS (456-105-297)	\$27,996	Each	10%	\$25,196	Other	F1
456-105-298-PSS-1YR	456-105-298-PSS-1YR		Annual Maintenance PSS (456-105-298)	\$448	Each	10%	\$403	Other	F1
456-105-299-PSS-1YR	456-105-299-PSS-1YR		Annual Maintenance PSS (456-105-299)	\$420	Each	10%	\$378	Other	F1
456-105-300-PSS-1YR	456-105-300-PSS-1YR		Annual Maintenance PSS (456-105-300)	\$376	Each	10%	\$338	Other	F1
456-105-301-PSS-1YR	456-105-301-PSS-1YR		Annual Maintenance PSS (456-105-301)	\$324	Each	10%	\$292	Other	F1
456-105-302-PSS-1YR	456-105-302-PSS-1YR		Annual Maintenance PSS (456-105-302)	\$276	Each	10%	\$248	Other	F1
456-105-303-PSS-1YR	456-105-303-PSS-1YR		Annual Maintenance PSS (456-105-303)	\$246	Each	10%	\$221	Other	F1
456-105-304-PSS-1YR	456-105-304-PSS-1YR		Annual Maintenance PSS (456-105-304)	\$208	Each	10%	\$187	Other	F1
456-105-305-PSS-1YR	456-105-305-PSS-1YR		Annual Maintenance PSS (456-105-305)	\$176	Each	10%	\$158	Other	F1
456-105-306-PSS-1YR	456-105-306-PSS-1YR		Annual Maintenance PSS (456-105-306)	\$144	Each	10%	\$130	Other	F1
456-105-307-PSS-1YR	456-105-307-PSS-1YR		Annual Maintenance PSS (456-105-307)	\$118	Each	10%	\$106	Other	F1
456-105-308-PSS-1YR	456-105-308-PSS-1YR		Annual Maintenance PSS (456-105-308)	\$102	Each	10%	\$92	Other	F1
456-105-309-PSS-1YR	456-105-309-PSS-1YR		Annual Maintenance PSS (456-105-309)	\$894	Each	10%	\$805	Other	F1
456-105-310-PSS-1YR	456-105-310-PSS-1YR		Annual Maintenance PSS (456-105-310)	\$838	Each	10%	\$754	Other	F1
456-105-311-PSS-1YR	456-105-311-PSS-1YR		Annual Maintenance PSS (456-105-311)	\$750	Each	10%	\$675	Other	F1
456-105-312-PSS-1YR	456-105-312-PSS-1YR		Annual Maintenance PSS (456-105-312)	\$646	Each	10%	\$581	Other	F1
456-105-313-PSS-1YR	456-105-313-PSS-1YR		Annual Maintenance PSS (456-105-313)	\$562	Each	10%	\$497	Other	F1
456-105-314-PSS-1YR	456-105-314-PSS-1YR		Annual Maintenance PSS (456-105-314)	\$492	Each	10%	\$443	Other	F1
456-105-315-PSS-1YR	456-105-315-PSS-1YR		Annual Maintenance PSS (456-105-315)	\$414	Each	10%	\$373	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-105-316-PSS-1YR	456-105-316-PSS-1YR		Annual Maintenance PSS (456-105-316)	\$350	Each	10%	\$315	Other	F1
456-105-317-PSS-1YR	456-105-317-PSS-1YR		Annual Maintenance PSS (456-105-317)	\$284	Each	10%	\$256	Other	F1
456-105-318-PSS-1YR	456-105-318-PSS-1YR		Annual Maintenance PSS (456-105-318)	\$236	Each	10%	\$212	Other	F1
456-105-319-PSS-1YR	456-105-319-PSS-1YR		Annual Maintenance PSS (456-105-319)	\$206	Each	10%	\$185	Other	F1
456-105-320-PSS-1YR	456-105-320-PSS-1YR		Annual Maintenance PSS (456-105-320)	\$288	Each	10%	\$259	Other	F1
456-105-321-PSS-1YR	456-105-321-PSS-1YR		Annual Maintenance PSS (456-105-321)	\$528	Each	10%	\$475	Other	F1
456-105-322-PSS-1YR	456-105-322-PSS-1YR		Annual Maintenance PSS (456-105-322)	\$494	Each	10%	\$445	Other	F1
456-105-323-PSS-1YR	456-105-323-PSS-1YR		Annual Maintenance PSS (456-105-323)	\$442	Each	10%	\$398	Other	F1
456-105-324-PSS-1YR	456-105-324-PSS-1YR		Annual Maintenance PSS (456-105-324)	\$380	Each	10%	\$342	Other	F1
456-105-325-PSS-1YR	456-105-325-PSS-1YR		Annual Maintenance PSS (456-105-325)	\$326	Each	10%	\$293	Other	F1
456-105-326-PSS-1YR	456-105-326-PSS-1YR		Annual Maintenance PSS (456-105-326)	\$290	Each	10%	\$261	Other	F1
456-105-327-PSS-1YR	456-105-327-PSS-1YR		Annual Maintenance PSS (456-105-327)	\$244	Each	10%	\$220	Other	F1
456-105-328-PSS-1YR	456-105-328-PSS-1YR		Annual Maintenance PSS (456-105-328)	\$206	Each	10%	\$185	Other	F1
456-105-329-PSS-1YR	456-105-329-PSS-1YR		Annual Maintenance PSS (456-105-329)	\$168	Each	10%	\$151	Other	F1
456-105-330-PSS-1YR	456-105-330-PSS-1YR		Annual Maintenance PSS (456-105-330)	\$140	Each	10%	\$126	Other	F1
456-105-331-PSS-1YR	456-105-331-PSS-1YR		Annual Maintenance PSS (456-105-331)	\$120	Each	10%	\$108	Other	F1
456-105-332-PSS-1YR	456-105-332-PSS-1YR		Annual Maintenance PSS (456-105-332)	\$1,054	Each	10%	\$949	Other	F1
456-105-333-PSS-1YR	456-105-333-PSS-1YR		Annual Maintenance PSS (456-105-333)	\$986	Each	10%	\$887	Other	F1
456-105-334-PSS-1YR	456-105-334-PSS-1YR		Annual Maintenance PSS (456-105-334)	\$882	Each	10%	\$794	Other	F1
456-105-335-PSS-1YR	456-105-335-PSS-1YR		Annual Maintenance PSS (456-105-335)	\$760	Each	10%	\$684	Other	F1
456-105-336-PSS-1YR	456-105-336-PSS-1YR		Annual Maintenance PSS (456-105-336)	\$648	Each	10%	\$583	Other	F1
456-105-337-PSS-1YR	456-105-337-PSS-1YR		Annual Maintenance PSS (456-105-337)	\$580	Each	10%	\$522	Other	F1
456-105-338-PSS-1YR	456-105-338-PSS-1YR		Annual Maintenance PSS (456-105-338)	\$488	Each	10%	\$439	Other	F1
456-105-339-PSS-1YR	456-105-339-PSS-1YR		Annual Maintenance PSS (456-105-339)	\$410	Each	10%	\$369	Other	F1
456-105-340-PSS-1YR	456-105-340-PSS-1YR		Annual Maintenance PSS (456-105-340)	\$334	Each	10%	\$301	Other	F1
456-105-341-PSS-1YR	456-105-341-PSS-1YR		Annual Maintenance PSS (456-105-341)	\$278	Each	10%	\$250	Other	F1
456-105-342-PSS-1YR	456-105-342-PSS-1YR		Annual Maintenance PSS (456-105-342)	\$242	Each	10%	\$218	Other	F1
456-105-343-PSS-1YR	456-105-343-PSS-1YR		Annual Maintenance PSS (456-105-343)	\$224	Each	10%	\$202	Other	F1
456-105-344-PSS-1YR	456-105-344-PSS-1YR		Annual Maintenance PSS (456-105-344)	\$218	Each	10%	\$196	Other	F1
456-105-345-PSS-1YR	456-105-345-PSS-1YR		Annual Maintenance PSS (456-105-345)	\$210	Each	10%	\$189	Other	F1
456-105-346-PSS-1YR	456-105-346-PSS-1YR		Annual Maintenance PSS (456-105-346)	\$206	Each	10%	\$185	Other	F1
456-105-347-PSS-1YR	456-105-347-PSS-1YR		Annual Maintenance PSS (456-105-347)	\$200	Each	10%	\$180	Other	F1
456-105-348-PSS-1YR	456-105-348-PSS-1YR		Annual Maintenance PSS (456-105-348)	\$196	Each	10%	\$176	Other	F1
456-105-349-PSS-1YR	456-105-349-PSS-1YR		Annual Maintenance PSS (456-105-349)	\$194	Each	10%	\$175	Other	F1
456-105-350-PSS-1YR	456-105-350-PSS-1YR		Annual Maintenance PSS (456-105-350)	\$162	Each	10%	\$146	Other	F1
456-105-351-PSS-1YR	456-105-351-PSS-1YR		Annual Maintenance PSS (456-105-351)	\$132	Each	10%	\$119	Other	F1
456-105-352-PSS-1YR	456-105-352-PSS-1YR		Annual Maintenance PSS (456-105-352)	\$122	Each	10%	\$110	Other	F1
456-105-353-PSS-1YR	456-105-353-PSS-1YR		Annual Maintenance PSS (456-105-353)	\$120	Each	10%	\$108	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-105-354-PSS-1YR	456-105-354-PSS-1YR		Annual Maintenance PSS (456-105-354)	\$446	Each	10%	\$401	Other	F1
456-105-355-PSS-1YR	456-105-355-PSS-1YR		Annual Maintenance PSS (456-105-355)	\$434	Each	10%	\$391	Other	F1
456-105-356-PSS-1YR	456-105-356-PSS-1YR		Annual Maintenance PSS (456-105-356)	\$420	Each	10%	\$378	Other	F1
456-105-357-PSS-1YR	456-105-357-PSS-1YR		Annual Maintenance PSS (456-105-357)	\$410	Each	10%	\$369	Other	F1
456-105-358-PSS-1YR	456-105-358-PSS-1YR		Annual Maintenance PSS (456-105-358)	\$400	Each	10%	\$360	Other	F1
456-105-359-PSS-1YR	456-105-359-PSS-1YR		Annual Maintenance PSS (456-105-359)	\$392	Each	10%	\$353	Other	F1
456-105-360-PSS-1YR	456-105-360-PSS-1YR		Annual Maintenance PSS (456-105-360)	\$388	Each	10%	\$349	Other	F1
456-105-361-PSS-1YR	456-105-361-PSS-1YR		Annual Maintenance PSS (456-105-361)	\$322	Each	10%	\$290	Other	F1
456-105-362-PSS-1YR	456-105-362-PSS-1YR		Annual Maintenance PSS (456-105-362)	\$264	Each	10%	\$238	Other	F1
456-105-363-PSS-1YR	456-105-363-PSS-1YR		Annual Maintenance PSS (456-105-363)	\$244	Each	10%	\$220	Other	F1
456-105-364-PSS-1YR	456-105-364-PSS-1YR		Annual Maintenance PSS (456-105-364)	\$238	Each	10%	\$214	Other	F1
456-105-365-PSS-1YR	456-105-365-PSS-1YR		Annual Maintenance PSS (456-105-365)	\$342	Each	10%	\$308	Other	F1
456-105-366-PSS-1YR	456-105-366-PSS-1YR		Annual Maintenance PSS (456-105-366)	\$793	Each	10%	\$714	Other	F1
456-105-367-PSS-1YR	456-105-367-PSS-1YR		Annual Maintenance PSS (456-105-367)	\$1,066	Each	10%	\$959	Other	F1
456-105-368-PSS-1YR	456-105-368-PSS-1YR		Annual Maintenance PSS (456-105-368)	\$1,516	Each	10%	\$1,364	Other	F1
456-105-373-PSS-1YR	456-105-373-PSS-1YR		Annual Maintenance PSS (456-105-373)	\$175	Each	10%	\$158	Other	F1
456-105-374-PSS-1YR	456-105-374-PSS-1YR		Annual Maintenance PSS (456-105-374)	\$175	Each	10%	\$158	Other	F1
456-105-375-PSS-1YR	456-105-375-PSS-1YR		Annual Maintenance PSS (456-105-375)	\$175	Each	10%	\$158	Other	F1
456-105-376-PSS-1YR	456-105-376-PSS-1YR		Annual Maintenance PSS (456-105-376)	\$175	Each	10%	\$158	Other	F1
456-105-377-PSS-1YR	456-105-377-PSS-1YR		Annual Maintenance PSS (456-105-377)	\$175	Each	10%	\$158	Other	F1
456-105-378-PSS-1YR	456-105-378-PSS-1YR		Annual Maintenance PSS (456-105-378)	\$175	Each	10%	\$158	Other	F1
456-105-379-PSS-1YR	456-105-379-PSS-1YR		Annual Maintenance PSS (456-105-379)	\$175	Each	10%	\$158	Other	F1
456-105-380-PSS-1YR	456-105-380-PSS-1YR		Annual Maintenance PSS (456-105-380)	\$175	Each	10%	\$158	Other	F1
456-105-381-PSS-1YR	456-105-381-PSS-1YR		Annual Maintenance PSS (456-105-381)	\$175	Each	10%	\$158	Other	F1
456-105-382-PSS-1YR	456-105-382-PSS-1YR		Annual Maintenance PSS (456-105-382)	\$594	Each	10%	\$535	Other	F1
456-105-383-PSS-1YR	456-105-383-PSS-1YR		Annual Maintenance PSS (456-105-383)	\$137	Each	10%	\$124	Other	F1
456-105-384-PSS-1YR	456-105-384-PSS-1YR		Annual Maintenance PSS (456-105-384)	\$383	Each	10%	\$345	Other	F1
456-105-385-PSS-1YR	456-105-385-PSS-1YR		Annual Maintenance PSS (456-105-385)	\$1,784	Each	10%	\$1,606	Other	F1
456-105-386-PSS-1YR	456-105-386-PSS-1YR		Annual Maintenance PSS (456-105-386)	\$3,320	Each	10%	\$2,988	Other	F1
456-105-387-PSS-1YR	456-105-387-PSS-1YR		Annual Maintenance PSS (456-105-387)	\$5,740	Each	10%	\$5,166	Other	F1
456-105-388-PSS-1YR	456-105-388-PSS-1YR		Annual Maintenance PSS (456-105-388)	\$315	Each	10%	\$284	Other	F1
456-105-389-PSS-1YR	456-105-389-PSS-1YR		Annual Maintenance PSS (456-105-389)	\$875	Each	10%	\$788	Other	F1
456-105-390-PSS-1YR	456-105-390-PSS-1YR		Annual Maintenance PSS (456-105-390)	\$2,143	Each	10%	\$1,928	Other	F1
456-105-391-PSS-1YR	456-105-391-PSS-1YR		Annual Maintenance PSS (456-105-391)	\$3,985	Each	10%	\$3,587	Other	F1
456-105-392-PSS-1YR	456-105-392-PSS-1YR		Annual Maintenance PSS (456-105-392)	\$6,890	Each	10%	\$6,201	Other	F1
456-105-393-PSS-1YR	456-105-393-PSS-1YR		Annual Maintenance PSS (456-105-393)	\$680	Each	10%	\$612	Other	F1
456-105-394-PSS-1YR	456-105-394-PSS-1YR		Annual Maintenance PSS (456-105-394)	\$1,060	Each	10%	\$954	Other	F1
456-105-395-PSS-1YR	456-105-395-PSS-1YR		Annual Maintenance PSS (456-105-395)	\$1,780	Each	10%	\$1,602	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
456-105-396-PSS-1YR	456-105-396-PSS-1YR		Annual Maintenance PSS (456-105-396)	\$3,340	Each	10%		\$3,006	Other	F1
456-105-397-PSS-1YR	456-105-397-PSS-1YR		Annual Maintenance PSS (456-105-397)	\$5,380	Each	10%		\$4,842	Other	F1
456-105-398-PSS-1YR	456-105-398-PSS-1YR		Annual Maintenance PSS (456-105-398)	\$8,060	Each	10%		\$7,254	Other	F1
456-105-399-PSS-1YR	456-105-399-PSS-1YR		Annual Maintenance PSS (456-105-399)	\$118	Each	10%		\$106	Other	F1
456-105-400-PSS-1YR	456-105-400-PSS-1YR		Annual Maintenance PSS (456-105-400)	\$110	Each	10%		\$99	Other	F1
456-105-401-PSS-1YR	456-105-401-PSS-1YR		Annual Maintenance PSS (456-105-401)	\$98	Each	10%		\$88	Other	F1
456-105-402-PSS-1YR	456-105-402-PSS-1YR		Annual Maintenance PSS (456-105-402)	\$84	Each	10%		\$76	Other	F1
456-105-403-PSS-1YR	456-105-403-PSS-1YR		Annual Maintenance PSS (456-105-403)	\$72	Each	10%		\$65	Other	F1
456-105-404-PSS-1YR	456-105-404-PSS-1YR		Annual Maintenance PSS (456-105-404)	\$64	Each	10%		\$58	Other	F1
456-105-405-PSS-1YR	456-105-405-PSS-1YR		Annual Maintenance PSS (456-105-405)	\$54	Each	10%		\$49	Other	F1
456-105-406-PSS-1YR	456-105-406-PSS-1YR		Annual Maintenance PSS (456-105-406)	\$46	Each	10%		\$41	Other	F1
456-105-407-PSS-1YR	456-105-407-PSS-1YR		Annual Maintenance PSS (456-105-407)	\$38	Each	10%		\$34	Other	F1
456-105-408-PSS-1YR	456-105-408-PSS-1YR		Annual Maintenance PSS (456-105-408)	\$32	Each	10%		\$29	Other	F1
456-105-409-PSS-1YR	456-105-409-PSS-1YR		Annual Maintenance PSS (456-105-409)	\$26	Each	10%		\$23	Other	F1
456-105-410-PSS-1YR	456-105-410-PSS-1YR		Annual Maintenance PSS (456-105-410)	\$232	Each	10%		\$209	Other	F1
456-105-411-PSS-1YR	456-105-411-PSS-1YR		Annual Maintenance PSS (456-105-411)	\$218	Each	10%		\$196	Other	F1
456-105-412-PSS-1YR	456-105-412-PSS-1YR		Annual Maintenance PSS (456-105-412)	\$196	Each	10%		\$176	Other	F1
456-105-413-PSS-1YR	456-105-413-PSS-1YR		Annual Maintenance PSS (456-105-413)	\$168	Each	10%		\$151	Other	F1
456-105-414-PSS-1YR	456-105-414-PSS-1YR		Annual Maintenance PSS (456-105-414)	\$144	Each	10%		\$130	Other	F1
456-105-415-PSS-1YR	456-105-415-PSS-1YR		Annual Maintenance PSS (456-105-415)	\$128	Each	10%		\$115	Other	F1
456-105-416-PSS-1YR	456-105-416-PSS-1YR		Annual Maintenance PSS (456-105-416)	\$108	Each	10%		\$97	Other	F1
456-105-417-PSS-1YR	456-105-417-PSS-1YR		Annual Maintenance PSS (456-105-417)	\$92	Each	10%		\$83	Other	F1
456-105-418-PSS-1YR	456-105-418-PSS-1YR		Annual Maintenance PSS (456-105-418)	\$74	Each	10%		\$67	Other	F1
456-105-419-PSS-1YR	456-105-419-PSS-1YR		Annual Maintenance PSS (456-105-419)	\$62	Each	10%		\$56	Other	F1
456-105-420-PSS-1YR	456-105-420-PSS-1YR		Annual Maintenance PSS (456-105-420)	\$54	Each	10%		\$49	Other	F1
456-105-421-PSS-1YR	456-105-421-PSS-1YR		Annual Maintenance PSS (456-105-421)	\$104	Each	10%		\$94	Other	F1
456-105-422-PSS-1YR	456-105-422-PSS-1YR		Annual Maintenance PSS (456-105-422)	\$138	Each	10%		\$124	Other	F1
456-105-423-PSS-1YR	456-105-423-PSS-1YR		Annual Maintenance PSS (456-105-423)	\$128	Each	10%		\$115	Other	F1
456-105-424-PSS-1YR	456-105-424-PSS-1YR		Annual Maintenance PSS (456-105-424)	\$116	Each	10%		\$104	Other	F1
456-105-425-PSS-1YR	456-105-425-PSS-1YR		Annual Maintenance PSS (456-105-425)	\$100	Each	10%		\$90	Other	F1
456-105-426-PSS-1YR	456-105-426-PSS-1YR		Annual Maintenance PSS (456-105-426)	\$84	Each	10%		\$76	Other	F1
456-105-427-PSS-1YR	456-105-427-PSS-1YR		Annual Maintenance PSS (456-105-427)	\$76	Each	10%		\$68	Other	F1
456-105-428-PSS-1YR	456-105-428-PSS-1YR		Annual Maintenance PSS (456-105-428)	\$64	Each	10%		\$58	Other	F1
456-105-429-PSS-1YR	456-105-429-PSS-1YR		Annual Maintenance PSS (456-105-429)	\$54	Each	10%		\$49	Other	F1
456-105-430-PSS-1YR	456-105-430-PSS-1YR		Annual Maintenance PSS (456-105-430)	\$44	Each	10%		\$40	Other	F1
456-105-431-PSS-1YR	456-105-431-PSS-1YR		Annual Maintenance PSS (456-105-431)	\$36	Each	10%		\$32	Other	F1
456-105-432-PSS-1YR	456-105-432-PSS-1YR		Annual Maintenance PSS (456-105-432)	\$32	Each	10%		\$29	Other	F1
456-105-433-PSS-1YR	456-105-433-PSS-1YR		Annual Maintenance PSS (456-105-433)	\$274	Each	10%		\$247	Other	F1
456-105-434-PSS-1YR	456-105-434-PSS-1YR		Annual Maintenance PSS (456-105-434)	\$256	Each	10%		\$230	Other	F1
456-105-435-PSS-1YR	456-105-435-PSS-1YR		Annual Maintenance PSS (456-105-435)	\$230	Each	10%		\$207	Other	F1
456-105-436-PSS-1YR	456-105-436-PSS-1YR		Annual Maintenance PSS (456-105-436)	\$198	Each	10%		\$178	Other	F1
456-105-437-PSS-1YR	456-105-437-PSS-1YR		Annual Maintenance PSS (456-105-437)	\$168	Each	10%		\$151	Other	F1
456-105-438-PSS-1YR	456-105-438-PSS-1YR		Annual Maintenance PSS (456-105-438)	\$152	Each	10%		\$137	Other	F1
456-105-439-PSS-1YR	456-105-439-PSS-1YR		Annual Maintenance PSS (456-105-439)	\$128	Each	10%		\$115	Other	F1
456-105-440-PSS-1YR	456-105-440-PSS-1YR		Annual Maintenance PSS (456-105-440)	\$108	Each	10%		\$97	Other	F1
456-105-441-PSS-1YR	456-105-441-PSS-1YR		Annual Maintenance PSS (456-105-441)	\$88	Each	10%		\$79	Other	F1
456-105-442-PSS-1YR	456-105-442-PSS-1YR		Annual Maintenance PSS (456-105-442)	\$72	Each	10%		\$65	Other	F1
456-105-443-PSS-1YR	456-105-443-PSS-1YR		Annual Maintenance PSS (456-105-443)	\$64	Each	10%		\$58	Other	F1
456-105-444-PSS-1YR	456-105-444-PSS-1YR		Annual Maintenance PSS (456-105-444)	\$138	Each	10%		\$124	Other	F1
456-105-445-PSS-1YR	456-105-445-PSS-1YR		Annual Maintenance PSS (456-105-445)	\$128	Each	10%		\$115	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I*Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-105-446-PSS-1YR	456-105-446-PSS-1YR		Annual Maintenance PSS (456-105-446)	\$116	Each	10%	\$104	Other	F1
456-105-447-PSS-1YR	456-105-447-PSS-1YR		Annual Maintenance PSS (456-105-447)	\$100	Each	10%	\$90	Other	F1
456-105-448-PSS-1YR	456-105-448-PSS-1YR		Annual Maintenance PSS (456-105-448)	\$84	Each	10%	\$76	Other	F1
456-105-449-PSS-1YR	456-105-449-PSS-1YR		Annual Maintenance PSS (456-105-449)	\$76	Each	10%	\$68	Other	F1
456-105-450-PSS-1YR	456-105-450-PSS-1YR		Annual Maintenance PSS (456-105-450)	\$64	Each	10%	\$58	Other	F1
456-105-451-PSS-1YR	456-105-451-PSS-1YR		Annual Maintenance PSS (456-105-451)	\$54	Each	10%	\$49	Other	F1
456-105-452-PSS-1YR	456-105-452-PSS-1YR		Annual Maintenance PSS (456-105-452)	\$44	Each	10%	\$40	Other	F1
456-105-453-PSS-1YR	456-105-453-PSS-1YR		Annual Maintenance PSS (456-105-453)	\$36	Each	10%	\$32	Other	F1
456-105-454-PSS-1YR	456-105-454-PSS-1YR		Annual Maintenance PSS (456-105-454)	\$32	Each	10%	\$29	Other	F1
456-105-455-PSS-1YR	456-105-455-PSS-1YR		Annual Maintenance PSS (456-105-455)	\$274	Each	10%	\$247	Other	F1
456-105-456-PSS-1YR	456-105-456-PSS-1YR		Annual Maintenance PSS (456-105-456)	\$256	Each	10%	\$230	Other	F1
456-105-457-PSS-1YR	456-105-457-PSS-1YR		Annual Maintenance PSS (456-105-457)	\$230	Each	10%	\$207	Other	F1
456-105-458-PSS-1YR	456-105-458-PSS-1YR		Annual Maintenance PSS (456-105-458)	\$198	Each	10%	\$178	Other	F1
456-105-459-PSS-1YR	456-105-459-PSS-1YR		Annual Maintenance PSS (456-105-459)	\$188	Each	10%	\$151	Other	F1
456-105-460-PSS-1YR	456-105-460-PSS-1YR		Annual Maintenance PSS (456-105-460)	\$152	Each	10%	\$137	Other	F1
456-105-461-PSS-1YR	456-105-461-PSS-1YR		Annual Maintenance PSS (456-105-461)	\$128	Each	10%	\$115	Other	F1
456-105-462-PSS-1YR	456-105-462-PSS-1YR		Annual Maintenance PSS (456-105-462)	\$108	Each	10%	\$97	Other	F1
456-105-463-PSS-1YR	456-105-463-PSS-1YR		Annual Maintenance PSS (456-105-463)	\$88	Each	10%	\$79	Other	F1
456-105-464-PSS-1YR	456-105-464-PSS-1YR		Annual Maintenance PSS (456-105-464)	\$72	Each	10%	\$65	Other	F1
456-105-465-PSS-1YR	456-105-465-PSS-1YR		Annual Maintenance PSS (456-105-465)	\$64	Each	10%	\$58	Other	F1
456-105-466-PSS-1YR	456-105-466-PSS-1YR		Annual Maintenance PSS (456-105-466)	\$98	Each	10%	\$88	Other	F1
456-105-474-PSS-1YR	456-105-474-PSS-1YR		Annual Maintenance PSS (456-105-474)	\$98	Each	10%	\$88	Other	F1
456-105-475-PSS-1YR	456-105-475-PSS-1YR		Annual Maintenance PSS (456-105-475)	\$98	Each	10%	\$88	Other	F1
456-105-476-PSS-1YR	456-105-476-PSS-1YR		Annual Maintenance PSS (456-105-476)	\$98	Each	10%	\$88	Other	F1
456-105-477-PSS-1YR	456-105-477-PSS-1YR		Annual Maintenance PSS (456-105-477)	\$98	Each	10%	\$88	Other	F1
456-105-478-PSS-1YR	456-105-478-PSS-1YR		Annual Maintenance PSS (456-105-478)	\$98	Each	10%	\$88	Other	F1
456-105-479-PSS-1YR	456-105-479-PSS-1YR		Annual Maintenance PSS (456-105-479)	\$98	Each	10%	\$88	Other	F1
456-105-480-PSS-1YR	456-105-480-PSS-1YR		Annual Maintenance PSS (456-105-480)	\$98	Each	10%	\$88	Other	F1
456-105-481-PSS-1YR	456-105-481-PSS-1YR		Annual Maintenance PSS (456-105-481)	\$98	Each	10%	\$88	Other	F1
456-105-482-PSS-1YR	456-105-482-PSS-1YR		Annual Maintenance PSS (456-105-482)	\$98	Each	10%	\$88	Other	F1
456-105-483-PSS-1YR	456-105-483-PSS-1YR		Annual Maintenance PSS (456-105-483)	\$154	Each	10%	\$139	Other	F1
456-105-484-PSS-1YR	456-105-484-PSS-1YR		Annual Maintenance PSS (456-105-484)	\$55	Each	10%	\$50	Other	F1
456-105-485-PSS-1YR	456-105-485-PSS-1YR		Annual Maintenance PSS (456-105-485)	\$164	Each	10%	\$148	Other	F1
456-105-486-PSS-1YR	456-105-486-PSS-1YR		Annual Maintenance PSS (456-105-486)	\$630	Each	10%	\$567	Other	F1
456-105-487-PSS-1YR	456-105-487-PSS-1YR		Annual Maintenance PSS (456-105-487)	\$1,200	Each	10%	\$1,080	Other	F1
456-105-488-PSS-1YR	456-105-488-PSS-1YR		Annual Maintenance PSS (456-105-488)	\$2,300	Each	10%	\$2,070	Other	F1
456-105-493-PSS-1YR	456-105-493-PSS-1YR		Annual Maintenance PSS (456-105-493)	\$4,018	Each	10%	\$3,616	Other	F1
456-105-494-PSS-1YR	456-105-494-PSS-1YR		Annual Maintenance PSS (456-105-494)	\$1,919	Each	10%	\$1,727	Other	F1
456-105-495-PSS-1YR	456-105-495-PSS-1YR		Annual Maintenance PSS (456-105-495)	\$974	Each	10%	\$876	Other	F1
456-105-496-PSS-1YR	456-105-496-PSS-1YR		Annual Maintenance PSS (456-105-496)	\$1,271	Each	10%	\$1,144	Other	F1
456-105-497-PSS-1YR	456-105-497-PSS-1YR		Annual Maintenance PSS (456-105-497)	\$3,360	Each	10%	\$3,024	Other	F1
456-105-498-PSS-1YR	456-105-498-PSS-1YR		Annual Maintenance PSS (456-105-498)	\$5,400	Each	10%	\$4,860	Other	F1
456-105-499-PSS-1YR	456-105-499-PSS-1YR		Annual Maintenance PSS (456-105-499)	\$7,200	Each	10%	\$6,480	Other	F1
456-105-500-PSS-1YR	456-105-500-PSS-1YR		Annual Maintenance PSS (456-105-500)	\$4,387	Each	10%	\$3,948	Other	F1
456-105-501-PSS-1YR	456-105-501-PSS-1YR		Annual Maintenance PSS (456-105-501)	\$2,012	Each	10%	\$1,811	Other	F1
456-105-502-PSS-1YR	456-105-502-PSS-1YR		Annual Maintenance PSS (456-105-502)	\$11,238	Each	10%	\$10,115	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	0-100			Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
456-105-503-PSS-1YR	456-105-503-PSS-1YR		Annual Maintenance PSS (456-105-503)	\$7,984	Each	10%		\$7,185	Other	F1
456-105-504-PSS-1YR	456-105-504-PSS-1YR		Annual Maintenance PSS (456-105-504)	\$26,162	Each	10%		\$23,545	Other	F1
456-105-505-PSS-1YR	456-105-505-PSS-1YR		Annual Maintenance PSS (456-105-505)	\$22,907	Each	10%		\$20,616	Other	F1
456-105-506-PSS-1YR	456-105-506-PSS-1YR		Annual Maintenance PSS (456-105-506)	\$42,616	Each	10%		\$38,355	Other	F1
456-105-507-PSS-1YR	456-105-507-PSS-1YR		Annual Maintenance PSS (456-105-507)	\$39,362	Each	10%		\$35,426	Other	F1
456-105-508-PSS-1YR	456-105-508-PSS-1YR		Annual Maintenance PSS (456-105-508)	\$5,221	Each	10%		\$4,699	Other	F1
456-105-509-PSS-1YR	456-105-509-PSS-1YR		Annual Maintenance PSS (456-105-509)	\$8,560	Each	10%		\$7,704	Other	F1
456-105-510-PSS-1YR	456-105-510-PSS-1YR		Annual Maintenance PSS (456-105-510)	\$14,594	Each	10%		\$13,135	Other	F1
456-105-511-PSS-1YR	456-105-511-PSS-1YR		Annual Maintenance PSS (456-105-511)	\$26,162	Each	10%		\$23,545	Other	F1
456-105-512-PSS-1YR	456-105-512-PSS-1YR		Annual Maintenance PSS (456-105-512)	\$39,207	Each	10%		\$35,286	Other	F1
456-105-513-PSS-1YR	456-105-513-PSS-1YR		Annual Maintenance PSS (456-105-513)	\$59,237	Each	10%		\$53,313	Other	F1
456-105-517-PSS-1YR	456-105-517-PSS-1YR		Annual Maintenance PSS (456-105-517)	\$1,364	Each	10%		\$1,228	Other	F1
456-105-518-PSS-1YR	456-105-518-PSS-1YR		Annual Maintenance PSS (456-105-518)	\$2,170	Each	10%		\$1,953	Other	F1
456-105-519-PSS-1YR	456-105-519-PSS-1YR		Annual Maintenance PSS (456-105-519)	\$3,797	Each	10%		\$3,417	Other	F1
456-105-520-PSS-1YR	456-105-520-PSS-1YR		Annual Maintenance PSS (456-105-520)	\$5,400	Each	10%		\$4,860	Other	F1
456-105-521-PSS-1YR	456-105-521-PSS-1YR		Annual Maintenance PSS (456-105-521)	\$6,624	Each	10%		\$5,962	Other	F1
456-105-522-PSS-1YR	456-105-522-PSS-1YR		Annual Maintenance PSS (456-105-522)	\$10,008	Each	10%		\$9,007	Other	F1
456-105-525-PSS-1YR	456-105-525-PSS-1YR		Annual Maintenance PSS (456-105-525)	\$514	Each	10%		\$462	Other	F1
456-105-526-PSS-1YR	456-105-526-PSS-1YR		Annual Maintenance PSS (456-105-526)	\$778	Each	10%		\$701	Other	F1
456-105-527-PSS-1YR	456-105-527-PSS-1YR		Annual Maintenance PSS (456-105-527)	\$265	Each	10%		\$238	Other	F1
456-105-528-PSS-1YR	456-105-528-PSS-1YR		Annual Maintenance PSS (456-105-528)	\$4,886	Each	10%		\$4,398	Other	F1
456-105-529-PSS-1YR	456-105-529-PSS-1YR		Annual Maintenance PSS (456-105-529)	\$4,182	Each	10%		\$3,764	Other	F1
456-105-530-PSS-1YR	456-105-530-PSS-1YR		Annual Maintenance PSS (456-105-530)	\$14,116	Each	10%		\$12,705	Other	F1
456-105-531-PSS-1YR	456-105-531-PSS-1YR		Annual Maintenance PSS (456-105-531)	\$13,412	Each	10%		\$12,071	Other	F1
456-105-532-PSS-1YR	456-105-532-PSS-1YR		Annual Maintenance PSS (456-105-532)	\$20,803	Each	10%		\$18,723	Other	F1
456-105-533-PSS-1YR	456-105-533-PSS-1YR		Annual Maintenance PSS (456-105-533)	\$20,099	Each	10%		\$18,089	Other	F1
456-105-534-PSS-1YR	456-105-534-PSS-1YR		Annual Maintenance PSS (456-105-534)	\$835	Each	10%		\$752	Other	F1
456-105-535-PSS-1YR	456-105-535-PSS-1YR		Annual Maintenance PSS (456-105-535)	\$1,709	Each	10%		\$1,538	Other	F1
456-105-536-PSS-1YR	456-105-536-PSS-1YR		Annual Maintenance PSS (456-105-536)	\$5,522	Each	10%		\$4,969	Other	F1
456-105-537-PSS-1YR	456-105-537-PSS-1YR		Annual Maintenance PSS (456-105-537)	\$14,116	Each	10%		\$12,705	Other	F1
456-105-538-PSS-1YR	456-105-538-PSS-1YR		Annual Maintenance PSS (456-105-538)	\$19,139	Each	10%		\$17,225	Other	F1
456-105-539-PSS-1YR	456-105-539-PSS-1YR		Annual Maintenance PSS (456-105-539)	\$28,916	Each	10%		\$26,025	Other	F1
456-105-540-PSS-1YR	456-105-540-PSS-1YR		Annual Maintenance PSS (456-105-540)	\$423	Each	10%		\$381	Other	F1
456-105-541-PSS-1YR	456-105-541-PSS-1YR		Annual Maintenance PSS (456-105-541)	\$621	Each	10%		\$559	Other	F1
456-105-542-PSS-1YR	456-105-542-PSS-1YR		Annual Maintenance PSS (456-105-542)	\$1,746	Each	10%		\$1,571	Other	F1
456-105-543-PSS-1YR	456-105-543-PSS-1YR		Annual Maintenance PSS (456-105-543)	\$2,712	Each	10%		\$2,441	Other	F1
456-105-544-PSS-1YR	456-105-544-PSS-1YR		Annual Maintenance PSS (456-105-544)	\$3,390	Each	10%		\$3,051	Other	F1
456-105-545-PSS-1YR	456-105-545-PSS-1YR		Annual Maintenance PSS (456-105-545)	\$1,189	Each	10%		\$1,070	Other	F1
456-105-546-PSS-1YR	456-105-546-PSS-1YR		Annual Maintenance PSS (456-105-546)	\$2,103	Each	10%		\$1,893	Other	F1
456-105-547-PSS-1YR	456-105-547-PSS-1YR		Annual Maintenance PSS (456-105-547)	\$2,588	Each	10%		\$2,329	Other	F1
456-105-548-PSS-1YR	456-105-548-PSS-1YR		Annual Maintenance PSS (456-105-548)	\$667	Each	10%		\$600	Other	F1
456-105-549-PSS-1YR	456-105-549-PSS-1YR		Annual Maintenance PSS (456-105-549)	\$1,188	Each	10%		\$1,069	Other	F1
456-105-550-PSS-1YR	456-105-550-PSS-1YR		Annual Maintenance PSS (456-105-550)	\$1,973	Each	10%		\$1,776	Other	F1
456-105-551-PSS-1YR	456-105-551-PSS-1YR		Annual Maintenance PSS (456-105-551)	\$2,712	Each	10%		\$2,441	Other	F1
456-105-552-PSS-1YR	456-105-552-PSS-1YR		Annual Maintenance PSS (456-105-552)	\$3,119	Each	10%		\$2,807	Other	F1
456-105-553-PSS-1YR	456-105-553-PSS-1YR		Annual Maintenance PSS (456-105-553)	\$4,712	Each	10%		\$4,241	Other	F1
456-105-554-PSS-1YR	456-105-554-PSS-1YR		Annual Maintenance PSS (456-105-554)	\$3,834	Each	10%		\$3,450	Other	F1
456-105-555-PSS-1YR	456-105-555-PSS-1YR		Annual Maintenance PSS (456-105-555)	\$1,544	Each	10%		\$1,390	Other	F1
456-105-556-PSS-1YR	456-105-556-PSS-1YR		Annual Maintenance PSS (456-105-556)	\$9,876	Each	10%		\$8,888	Other	F1
456-105-557-PSS-1YR	456-105-557-PSS-1YR		Annual Maintenance PSS (456-105-557)	\$6,738	Each	10%		\$6,065	Other	F1
456-105-558-PSS-1YR	456-105-558-PSS-1YR		Annual Maintenance PSS (456-105-558)	\$14,699	Each	10%		\$13,229	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
456-105-559-PSS-1YR	456-105-559-PSS-1YR		Annual Maintenance PSS (456-105-559)	\$11,562	Each	10%	\$10,405	Other	F1	
456-105-560-PSS-1YR	456-105-560-PSS-1YR		Annual Maintenance PSS (456-105-560)	\$23,003	Each	10%	\$20,703	Other	F1	
456-105-561-PSS-1YR	456-105-561-PSS-1YR		Annual Maintenance PSS (456-105-561)	\$19,866	Each	10%	\$17,879	Other	F1	
456-105-562-PSS-1YR	456-105-562-PSS-1YR		Annual Maintenance PSS (456-105-562)	\$7,292	Each	10%	\$6,563	Other	F1	
456-105-563-PSS-1YR	456-105-563-PSS-1YR		Annual Maintenance PSS (456-105-563)	\$11,259	Each	10%	\$10,133	Other	F1	
456-105-564-PSS-1YR	456-105-564-PSS-1YR		Annual Maintenance PSS (456-105-564)	\$16,176	Each	10%	\$14,558	Other	F1	
456-105-565-PSS-1YR	456-105-565-PSS-1YR		Annual Maintenance PSS (456-105-565)	\$4,563	Each	10%	\$4,107	Other	F1	
456-105-566-PSS-1YR	456-105-566-PSS-1YR		Annual Maintenance PSS (456-105-566)	\$7,293	Each	10%	\$6,564	Other	F1	
456-105-567-PSS-1YR	456-105-567-PSS-1YR		Annual Maintenance PSS (456-105-567)	\$11,159	Each	10%	\$10,043	Other	F1	
456-105-568-PSS-1YR	456-105-568-PSS-1YR		Annual Maintenance PSS (456-105-568)	\$14,699	Each	10%	\$13,229	Other	F1	
456-105-569-PSS-1YR	456-105-569-PSS-1YR		Annual Maintenance PSS (456-105-569)	\$21,163	Each	10%	\$19,047	Other	F1	
456-105-570-PSS-1YR	456-105-570-PSS-1YR		Annual Maintenance PSS (456-105-570)	\$31,974	Each	10%	\$28,777	Other	F1	
456-105-571-PSS-1YR	456-105-571-PSS-1YR		Annual Maintenance PSS (456-105-571)	\$833	Each	10%	\$750	Other	F1	
456-105-572-PSS-1YR	456-105-572-PSS-1YR		Annual Maintenance PSS (456-105-572)	\$1,602	Each	10%	\$1,442	Other	F1	
456-105-573-PSS-1YR	456-105-573-PSS-1YR		Annual Maintenance PSS (456-105-573)	\$3,898	Each	10%	\$3,509	Other	F1	
456-105-574-PSS-1YR	456-105-574-PSS-1YR		Annual Maintenance PSS (456-105-574)	\$6,780	Each	10%	\$6,102	Other	F1	
456-105-575-PSS-1YR	456-105-575-PSS-1YR		Annual Maintenance PSS (456-105-575)	\$14,576	Each	10%	\$13,119	Other	F1	
456-105-576-PSS-1YR	456-105-576-PSS-1YR		Annual Maintenance PSS (456-105-576)	\$3,074	Each	10%	\$2,767	Other	F1	
456-105-577-PSS-1YR	456-105-577-PSS-1YR		Annual Maintenance PSS (456-105-577)	\$5,176	Each	10%	\$4,658	Other	F1	
456-105-578-PSS-1YR	456-105-578-PSS-1YR		Annual Maintenance PSS (456-105-578)	\$5,662	Each	10%	\$5,096	Other	F1	
456-105-579-PSS-1YR	456-105-579-PSS-1YR		Annual Maintenance PSS (456-105-579)	\$1,719	Each	10%	\$1,547	Other	F1	
456-105-580-PSS-1YR	456-105-580-PSS-1YR		Annual Maintenance PSS (456-105-580)	\$3,063	Each	10%	\$2,756	Other	F1	
456-105-581-PSS-1YR	456-105-581-PSS-1YR		Annual Maintenance PSS (456-105-581)	\$4,405	Each	10%	\$3,965	Other	F1	
456-105-582-PSS-1YR	456-105-582-PSS-1YR		Annual Maintenance PSS (456-105-582)	\$6,780	Each	10%	\$6,102	Other	F1	
456-105-583-PSS-1YR	456-105-583-PSS-1YR		Annual Maintenance PSS (456-105-583)	\$13,410	Each	10%	\$12,069	Other	F1	
456-105-584-PSS-1YR	456-105-584-PSS-1YR		Annual Maintenance PSS (456-105-584)	\$20,261	Each	10%	\$18,235	Other	F1	
456-105-585-PSS-1YR	456-105-585-PSS-1YR		Annual Maintenance PSS (456-105-585)	\$172	Each	10%	\$154	Other	F1	
456-105-586-PSS-1YR	456-105-586-PSS-1YR		Annual Maintenance PSS (456-105-586)	\$279	Each	10%	\$251	Other	F1	
456-105-587-PSS-1YR	456-105-587-PSS-1YR		Annual Maintenance PSS (456-105-587)	\$107	Each	10%	\$97	Other	F1	
456-105-588-PSS-1YR	456-105-588-PSS-1YR		Annual Maintenance PSS (456-105-588)	\$710	Each	10%	\$639	Other	F1	
456-105-589-PSS-1YR	456-105-589-PSS-1YR		Annual Maintenance PSS (456-105-589)	\$475	Each	10%	\$428	Other	F1	
456-105-590-PSS-1YR	456-105-590-PSS-1YR		Annual Maintenance PSS (456-105-590)	\$852	Each	10%	\$767	Other	F1	
456-105-591-PSS-1YR	456-105-591-PSS-1YR		Annual Maintenance PSS (456-105-591)	\$617	Each	10%	\$555	Other	F1	
456-105-592-PSS-1YR	456-105-592-PSS-1YR		Annual Maintenance PSS (456-105-592)	\$994	Each	10%	\$895	Other	F1	
456-105-593-PSS-1YR	456-105-593-PSS-1YR		Annual Maintenance PSS (456-105-593)	\$759	Each	10%	\$683	Other	F1	
456-105-594-PSS-1YR	456-105-594-PSS-1YR		Annual Maintenance PSS (456-105-594)	\$1,132	Each	10%	\$1,019	Other	F1	
456-105-595-PSS-1YR	456-105-595-PSS-1YR		Annual Maintenance PSS (456-105-595)	\$2,265	Each	10%	\$2,039	Other	F1	
456-105-596-PSS-1YR	456-105-596-PSS-1YR		Annual Maintenance PSS (456-105-596)	\$2,588	Each	10%	\$2,329	Other	F1	
456-105-597-PSS-1YR	456-105-597-PSS-1YR		Annual Maintenance PSS (456-105-597)	\$299	Each	10%	\$269	Other	F1	
456-105-598-PSS-1YR	456-105-598-PSS-1YR		Annual Maintenance PSS (456-105-598)	\$476	Each	10%	\$429	Other	F1	
456-105-599-PSS-1YR	456-105-599-PSS-1YR		Annual Maintenance PSS (456-105-599)	\$803	Each	10%	\$723	Other	F1	
456-105-600-PSS-1YR	456-105-600-PSS-1YR		Annual Maintenance PSS (456-105-600)	\$852	Each	10%	\$767	Other	F1	
456-105-601-PSS-1YR	456-105-601-PSS-1YR		Annual Maintenance PSS (456-105-601)	\$915	Each	10%	\$823	Other	F1	
456-105-602-PSS-1YR	456-105-602-PSS-1YR		Annual Maintenance PSS (456-105-602)	\$1,382	Each	10%	\$1,244	Other	F1	
456-105-607-PSS-1YR	456-105-607-PSS-1YR		Annual Maintenance PSS (456-105-607)	\$10,788	Each	10%	\$9,709	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
456-105-608-PSS-1YR	456-105-608-PSS-1YR		Annual Maintenance PSS (456-105-608)	\$8,882	Each	10%	\$7,994	Other	F1
456-105-609-PSS-1YR	456-105-609-PSS-1YR		Annual Maintenance PSS (456-105-609)	\$6,700	Each	10%	\$6,030	Other	F1
456-105-610-PSS-1YR	456-105-610-PSS-1YR		Annual Maintenance PSS (456-105-610)	\$1,606	Each	10%	\$1,445	Other	F1
456-105-611-PSS-1YR	456-105-611-PSS-1YR		Annual Maintenance PSS (456-105-611)	\$2,569	Each	10%	\$2,312	Other	F1
456-105-613-PSS-1YR	456-105-613-PSS-1YR		Annual Maintenance PSS (456-105-613)	\$2,757	Each	10%	\$2,481	Other	F1
456-105-614-PSS-1YR	456-105-614-PSS-1YR		Annual Maintenance PSS (456-105-614)	\$4,912	Each	10%	\$4,421	Other	F1
456-105-615-PSS-1YR	456-105-615-PSS-1YR		Annual Maintenance PSS (456-105-615)	\$7,571	Each	10%	\$6,814	Other	F1
456-105-616-PSS-1YR	456-105-616-PSS-1YR		Annual Maintenance PSS (456-105-616)	\$8,892	Each	10%	\$7,994	Other	F1
456-105-617-PSS-1YR	456-105-617-PSS-1YR		Annual Maintenance PSS (456-105-617)	\$9,925	Each	10%	\$8,932	Other	F1
456-105-618-PSS-1YR	456-105-618-PSS-1YR		Annual Maintenance PSS (456-105-618)	\$14,995	Each	10%	\$13,496	Other	F1
456-105-619-PSS-1YR	456-105-619-PSS-1YR		Annual Maintenance PSS (456-105-619)	\$4,853	Each	10%	\$4,368	Other	F1
456-105-620-PSS-1YR	456-105-620-PSS-1YR		Annual Maintenance PSS (456-105-620)	\$6,794	Each	10%	\$6,115	Other	F1
456-105-633-PSS-1YR	456-105-633-PSS-1YR		Annual Maintenance PSS (456-105-633)	\$292	Each	10%	\$263	Other	F1
456-105-634-PSS-1YR	456-105-634-PSS-1YR		Annual Maintenance PSS (456-105-634)	\$240	Each	10%	\$216	Other	F1
456-105-635-PSS-1YR	456-105-635-PSS-1YR		Annual Maintenance PSS (456-105-635)	\$98	Each	10%	\$89	Other	F1
456-105-636-PSS-1YR	456-105-636-PSS-1YR		Annual Maintenance PSS (456-105-636)	\$185	Each	10%	\$166	Other	F1
456-105-637-PSS-1YR	456-105-637-PSS-1YR		Annual Maintenance PSS (456-105-637)	\$79	Each	10%	\$71	Other	F1
456-105-638-PSS-1YR	456-105-638-PSS-1YR		Annual Maintenance PSS (456-105-638)	\$175	Each	10%	\$157	Other	F1
456-105-639-PSS-1YR	456-105-639-PSS-1YR		Annual Maintenance PSS (456-105-639)	\$130	Each	10%	\$117	Other	F1
456-105-654-PSS-1YR	456-105-654-PSS-1YR		Annual Maintenance PSS (456-105-654)	\$421	Each	10%	\$379	Other	F1
456-105-655-PSS-1YR	456-105-655-PSS-1YR		Annual Maintenance PSS (456-105-655)	\$338	Each	10%	\$304	Other	F1
456-105-656-PSS-1YR	456-105-656-PSS-1YR		Annual Maintenance PSS (456-105-656)	\$141	Each	10%	\$127	Other	F1
456-105-657-PSS-1YR	456-105-657-PSS-1YR		Annual Maintenance PSS (456-105-657)	\$265	Each	10%	\$239	Other	F1
456-105-658-PSS-1YR	456-105-658-PSS-1YR		Annual Maintenance PSS (456-105-658)	\$107	Each	10%	\$96	Other	F1
456-105-659-PSS-1YR	456-105-659-PSS-1YR		Annual Maintenance PSS (456-105-659)	\$257	Each	10%	\$232	Other	F1
456-105-660-PSS-1YR	456-105-660-PSS-1YR		Annual Maintenance PSS (456-105-660)	\$187	Each	10%	\$168	Other	F1
456-105-710-PSS-1YR	456-105-710-PSS-1YR		Annual Maintenance PSS (456-105-710)	\$471	Each	10%	\$424	Other	F1
456-105-711-PSS-1YR	456-105-711-PSS-1YR		Annual Maintenance PSS (456-105-711)	\$373	Each	10%	\$336	Other	F1
456-105-712-PSS-1YR	456-105-712-PSS-1YR		Annual Maintenance PSS (456-105-712)	\$170	Each	10%	\$153	Other	F1
456-105-713-PSS-1YR	456-105-713-PSS-1YR		Annual Maintenance PSS (456-105-713)	\$323	Each	10%	\$290	Other	F1
456-105-714-PSS-1YR	456-105-714-PSS-1YR		Annual Maintenance PSS (456-105-714)	\$129	Each	10%	\$116	Other	F1
456-105-715-PSS-1YR	456-105-715-PSS-1YR		Annual Maintenance PSS (456-105-715)	\$311	Each	10%	\$279	Other	F1
456-105-716-PSS-1YR	456-105-716-PSS-1YR		Annual Maintenance PSS (456-105-716)	\$225	Each	10%	\$203	Other	F1
456-105-733-PSS-1YR	456-105-733-PSS-1YR		Annual Maintenance PSS (456-105-733)	\$4,000	Each	10%	\$3,600	Other	F1
456-105-734-PSS-1YR	456-105-734-PSS-1YR		Annual Maintenance PSS (456-105-734)	\$8,000	Each	10%	\$7,200	Other	F1
456-105-741-PSS-1YR	456-105-741-PSS-1YR		Annual Maintenance PSS (456-105-741)	\$98	Each	10%	\$88	Other	F1
456-105-742-PSS-1YR	456-105-742-PSS-1YR		Annual Maintenance PSS (456-105-742)	\$98	Each	10%	\$88	Other	F1
456-105-743-PSS-1YR	456-105-743-PSS-1YR		Annual Maintenance PSS (456-105-743)	\$98	Each	10%	\$88	Other	F1
456-105-744-PSS-1YR	456-105-744-PSS-1YR		Annual Maintenance PSS (456-105-744)	\$6,929	Each	10%	\$6,236	Other	F1
456-105-745-PSS-1YR	456-105-745-PSS-1YR		Annual Maintenance PSS (456-105-745)	\$10,322	Each	10%	\$9,290	Other	F1
456-105-746-PSS-1YR	456-105-746-PSS-1YR		Annual Maintenance PSS (456-105-746)	\$5,000	Each	10%	\$4,500	Other	F1
456-105-747-PSS-1YR	456-105-747-PSS-1YR		Annual Maintenance PSS (456-105-747)	\$3,214	Each	10%	\$2,893	Other	F1
456-105-748-PSS-1YR	456-105-748-PSS-1YR		Annual Maintenance PSS (456-105-748)	\$8,314	Each	10%	\$7,483	Other	F1
456-105-749-PSS-1YR	456-105-749-PSS-1YR		Annual Maintenance PSS (456-105-749)	\$12,385	Each	10%	\$11,147	Other	F1
456-105-750-PSS-1YR	456-105-750-PSS-1YR		Annual Maintenance PSS (456-105-750)	\$6,000	Each	10%	\$5,400	Other	F1
456-105-751-PSS-1YR	456-105-751-PSS-1YR		Annual Maintenance PSS (456-105-751)	\$3,857	Each	10%	\$3,471	Other	F1
456-105-766-PSS-1YR	456-105-766-PSS-1YR		Annual Maintenance PSS (456-105-766)	\$100,000	Each	10%	\$90,000	Other	F1
456-105-767-PSS-1YR	456-105-767-PSS-1YR		Annual Maintenance PSS (456-105-767)	\$8,750	Each	10%	\$7,875	Other	F1
456-105-772-PSS-1YR	456-105-772-PSS-1YR		Annual Maintenance PSS (456-105-772)	\$1,250	Each	10%	\$1,125	Other	F1
456-105-939-PSS-1YR	456-105-939-PSS-1YR		Annual Maintenance PSS (456-105-939)	\$1,188	Each	10%	\$1,069	Other	F1
456-105-940-PSS-1YR	456-105-940-PSS-1YR		Annual Maintenance PSS (456-105-940)	\$3,062	Each	10%	\$2,756	Other	F1
456-105-945-PSS-1YR	456-105-945-PSS-1YR		Annual Maintenance PSS (456-105-945)	\$2,153	Each	10%	\$1,938	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-105-947-PSS-1YR	456-105-947-PSS-1YR		Annual Maintenance PSS (456-105-947)	\$1,250	Each	10%	\$1,125	Other	F1
456-105-948-PSS-1YR	456-105-948-PSS-1YR		Annual Maintenance PSS (456-105-948)	\$238	Each	10%	\$214	Other	F1
456-105-949-PSS-1YR	456-105-949-PSS-1YR		Annual Maintenance PSS (456-105-949)	\$75	Each	10%	\$68	Other	F1
456-105-954-PSS-1YR	456-105-954-PSS-1YR		Annual Maintenance PSS (456-105-954)	\$28,550	Each	10%	\$25,695	Other	F1
456-105-955-PSS-1YR	456-105-955-PSS-1YR		Annual Maintenance PSS (456-105-955)	\$1,350	Each	10%	\$1,215	Other	F1
456-105-956-PSS-1YR	456-105-956-PSS-1YR		Annual Maintenance PSS (456-105-956)	\$500	Each	10%	\$450	Other	F1
456-105-957-PSS-1YR	456-105-957-PSS-1YR		Annual Maintenance PSS (456-105-957)	\$850	Each	10%	\$765	Other	F1
456-105-958-PSS-1YR	456-105-958-PSS-1YR		Annual Maintenance PSS (456-105-958)	\$3,025	Each	10%	\$2,723	Other	F1
456-105-959-PSS-1YR	456-105-959-PSS-1YR		Annual Maintenance PSS (456-105-959)	\$107	Each	10%	\$97	Other	F1
456-105-960-PSS-1YR	456-105-960-PSS-1YR		Annual Maintenance PSS (456-105-960)	\$91	Each	10%	\$82	Other	F1
456-105-961-PSS-1YR	456-105-961-PSS-1YR		Annual Maintenance PSS (456-105-961)	\$82	Each	10%	\$74	Other	F1
456-105-962-PSS-1YR	456-105-962-PSS-1YR		Annual Maintenance PSS (456-105-962)	\$73	Each	10%	\$66	Other	F1
456-105-963-PSS-1YR	456-105-963-PSS-1YR		Annual Maintenance PSS (456-105-963)	\$70	Each	10%	\$63	Other	F1
456-105-964-PSS-1YR	456-105-964-PSS-1YR		Annual Maintenance PSS (456-105-964)	\$64	Each	10%	\$58	Other	F1
456-105-979-PSS-1YR	456-105-979-PSS-1YR		Annual Maintenance PSS (456-105-979)	\$29	Each	10%	\$26	Other	F1
456-105-980-PSS-1YR	456-105-980-PSS-1YR		Annual Maintenance PSS (456-105-980)	\$7	Each	10%	\$7	Other	F1
456-105-981-PSS-1YR	456-105-981-PSS-1YR		Annual Maintenance PSS (456-105-981)	\$58	Each	10%	\$52	Other	F1
456-105-982-PSS-1YR	456-105-982-PSS-1YR		Annual Maintenance PSS (456-105-982)	\$26,680	Each	10%	\$24,012	Other	F1
456-105-983-PSS-1YR	456-105-983-PSS-1YR		Annual Maintenance PSS (456-105-983)	\$2,900	Each	10%	\$2,610	Other	F1
456-105-984-PSS-1YR	456-105-984-PSS-1YR		Annual Maintenance PSS (456-105-984)	\$14,500	Each	10%	\$13,050	Other	F1
456-105-985-PSS-1YR	456-105-985-PSS-1YR		Annual Maintenance PSS (456-105-985)	\$4,350	Each	10%	\$3,915	Other	F1
456-105-986-PSS-1YR	456-105-986-PSS-1YR		Annual Maintenance PSS (456-105-986)	\$4,350	Each	10%	\$3,915	Other	F1
456-105-987-PSS-1YR	456-105-987-PSS-1YR		Annual Maintenance PSS (456-105-987)	\$1,450	Each	10%	\$1,305	Other	F1
456-105-988-PSS-1YR	456-105-988-PSS-1YR		Annual Maintenance PSS (456-105-988)	\$2,900	Each	10%	\$2,610	Other	F1
456-105-989-PSS-1YR	456-105-989-PSS-1YR		Annual Maintenance PSS (456-105-989)	\$2,900	Each	10%	\$2,610	Other	F1
456-105-990-PSS-1YR	456-105-990-PSS-1YR		Annual Maintenance PSS (456-105-990)	\$4,350	Each	10%	\$3,915	Other	F1
456-105-992-PSS-1YR	456-105-992-PSS-1YR		Annual Maintenance PSS (456-105-992)	\$2,900	Each	10%	\$2,610	Other	F1
456-105-993-PSS-1YR	456-105-993-PSS-1YR		Annual Maintenance PSS (456-105-993)	\$1,450	Each	10%	\$1,305	Other	F1
456-105-994-PSS-1YR	456-105-994-PSS-1YR		Annual Maintenance PSS (456-105-994)	\$5,800	Each	10%	\$5,220	Other	F1
456-105-995-PSS-1YR	456-105-995-PSS-1YR		Annual Maintenance PSS (456-105-995)	\$4,350	Each	10%	\$3,915	Other	F1
456-105-996-PSS-1YR	456-105-996-PSS-1YR		Annual Maintenance PSS (456-105-996)	\$1,450	Each	10%	\$1,305	Other	F1
456-105-997-PSS-1YR	456-105-997-PSS-1YR		Annual Maintenance PSS (456-105-997)	\$1,450	Each	10%	\$1,305	Other	F1
456-105-999-PSS-1YR	456-105-999-PSS-1YR		Annual Maintenance PSS (456-105-999)	\$4,350	Each	10%	\$3,915	Other	F1
456-106-000-PSS-1YR	456-106-000-PSS-1YR		Annual Maintenance PSS (456-106-000)	\$1,450	Each	10%	\$1,305	Other	F1
456-106-001-PSS-1YR	456-106-001-PSS-1YR		Annual Maintenance PSS (456-106-001)	\$725	Each	10%	\$653	Other	F1
456-106-002-PSS-1YR	456-106-002-PSS-1YR		Annual Maintenance PSS (456-106-002)	\$1,450	Each	10%	\$1,305	Other	F1
456-106-003-PSS-1YR	456-106-003-PSS-1YR		Annual Maintenance PSS (456-106-003)	\$725	Each	10%	\$653	Other	F1
456-106-004-PSS-1YR	456-106-004-PSS-1YR		Annual Maintenance PSS (456-106-004)	\$1,450	Each	10%	\$1,305	Other	F1
456-106-005-PSS-1YR	456-106-005-PSS-1YR		Annual Maintenance PSS (456-106-005)	\$5,800	Each	10%	\$5,220	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-006-PSS-1YR	456-106-006-PSS-1YR		Annual Maintenance PSS (456-106-006)	\$4,350	Each	10%	\$3,915	Other	F1
456-106-007-PSS-1YR	456-106-007-PSS-1YR		Annual Maintenance PSS (456-106-007)	\$1,450	Each	10%	\$1,305	Other	F1
456-106-008-PSS-1YR	456-106-008-PSS-1YR		Annual Maintenance PSS (456-106-008)	\$8,700	Each	10%	\$7,830	Other	F1
456-106-010-PSS-1YR	456-106-010-PSS-1YR		Annual Maintenance PSS (456-106-010)	\$6,380	Each	10%	\$5,742	Other	F1
456-106-011-PSS-1YR	456-106-011-PSS-1YR		Annual Maintenance PSS (456-106-011)	\$1,450	Each	10%	\$1,305	Other	F1
456-106-012-PSS-1YR	456-106-012-PSS-1YR		Annual Maintenance PSS (456-106-012)	\$2,900	Each	10%	\$2,610	Other	F1
456-106-013-PSS-1YR	456-106-013-PSS-1YR		Annual Maintenance PSS (456-106-013)	\$8,250	Each	10%	\$7,425	Other	F1
456-106-014-PSS-1YR	456-106-014-PSS-1YR		Annual Maintenance PSS (456-106-014)	\$13,250	Each	10%	\$11,925	Other	F1
456-106-026-PSS-1YR	456-106-026-PSS-1YR		Annual Maintenance PSS (456-106-026)	\$265	Each	10%	\$239	Other	F1
456-106-027-PSS-1YR	456-106-027-PSS-1YR		Annual Maintenance PSS (456-106-027)	\$264	Each	10%	\$238	Other	F1
456-106-028-PSS-1YR	456-106-028-PSS-1YR		Annual Maintenance PSS (456-106-028)	\$261	Each	10%	\$235	Other	F1
456-106-029-PSS-1YR	456-106-029-PSS-1YR		Annual Maintenance PSS (456-106-029)	\$251	Each	10%	\$226	Other	F1
456-106-030-PSS-1YR	456-106-030-PSS-1YR		Annual Maintenance PSS (456-106-030)	\$231	Each	10%	\$208	Other	F1
456-106-031-PSS-1YR	456-106-031-PSS-1YR		Annual Maintenance PSS (456-106-031)	\$211	Each	10%	\$190	Other	F1
456-106-032-PSS-1YR	456-106-032-PSS-1YR		Annual Maintenance PSS (456-106-032)	\$201	Each	10%	\$181	Other	F1
456-106-083-PSS-1YR	456-106-083-PSS-1YR		Annual Maintenance PSS (456-106-083)	\$365	Each	10%	\$329	Other	F1
456-106-085-PSS-1YR	456-106-085-PSS-1YR		Annual Maintenance PSS (456-106-085)	\$145	Each	10%	\$131	Other	F1
456-106-086-PSS-1YR	456-106-086-PSS-1YR		Annual Maintenance PSS (456-106-086)	\$131	Each	10%	\$117	Other	F1
456-106-087-PSS-1YR	456-106-087-PSS-1YR		Annual Maintenance PSS (456-106-087)	\$44	Each	10%	\$39	Other	F1
456-106-088-PSS-1YR	456-106-088-PSS-1YR		Annual Maintenance PSS (456-106-088)	\$62,992	Each	10%	\$56,693	Other	F1
456-106-089-PSS-1YR	456-106-089-PSS-1YR		Annual Maintenance PSS (456-106-089)	\$62,992	Each	10%	\$56,693	Other	F1
456-106-090-PSS-1YR	456-106-090-PSS-1YR		Annual Maintenance PSS (456-106-090)	\$90,492	Each	10%	\$81,443	Other	F1
456-106-091-PSS-1YR	456-106-091-PSS-1YR		Annual Maintenance PSS (456-106-091)	\$90,492	Each	10%	\$81,443	Other	F1
456-106-092-PSS-1YR	456-106-092-PSS-1YR		Annual Maintenance PSS (456-106-092)	\$2,500	Each	10%	\$2,250	Other	F1
456-106-093-PSS-1YR	456-106-093-PSS-1YR		Annual Maintenance PSS (456-106-093)	\$199	Each	10%	\$179	Other	F1
456-106-094-PSS-1YR	456-106-094-PSS-1YR		Annual Maintenance PSS (456-106-094)	\$157	Each	10%	\$141	Other	F1
456-106-095-PSS-1YR	456-106-095-PSS-1YR		Annual Maintenance PSS (456-106-095)	\$101	Each	10%	\$91	Other	F1
456-106-096-PSS-1YR	456-106-096-PSS-1YR		Annual Maintenance PSS (456-106-096)	\$82	Each	10%	\$74	Other	F1
456-106-097-PSS-1YR	456-106-097-PSS-1YR		Annual Maintenance PSS (456-106-097)	\$72	Each	10%	\$64	Other	F1
456-106-098-PSS-1YR	456-106-098-PSS-1YR		Annual Maintenance PSS (456-106-098)	\$63	Each	10%	\$57	Other	F1
456-106-099-PSS-1YR	456-106-099-PSS-1YR		Annual Maintenance PSS (456-106-099)	\$53	Each	10%	\$48	Other	F1
456-106-100-PSS-1YR	456-106-100-PSS-1YR		Annual Maintenance PSS (456-106-100)	\$238	Each	10%	\$214	Other	F1
456-106-101-PSS-1YR	456-106-101-PSS-1YR		Annual Maintenance PSS (456-106-101)	\$75	Each	10%	\$68	Other	F1
456-106-102-PSS-1YR	456-106-102-PSS-1YR		Annual Maintenance PSS (456-106-102)	\$10,000	Each	10%	\$9,000	Other	F1
456-106-107-PSS-1YR	456-106-107-PSS-1YR		Annual Maintenance PSS (456-106-107)	\$750	Each	10%	\$675	Other	F1
456-106-108-PSS-1YR	456-106-108-PSS-1YR		Annual Maintenance PSS (456-106-108)	\$499	Each	10%	\$449	Other	F1
456-106-109-PSS-1YR	456-106-109-PSS-1YR		Annual Maintenance PSS (456-106-109)	\$143	Each	10%	\$128	Other	F1
456-106-110-PSS-1YR	456-106-110-PSS-1YR		Annual Maintenance PSS (456-106-110)	\$149	Each	10%	\$134	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-106-111-PSS-1YR	456-106-111-PSS-1YR		Annual Maintenance PSS (456-106-111)	\$8,250	Each	10%	\$7,425	Other	F1
456-106-127-PSS-1YR	456-106-127-PSS-1YR		Annual Maintenance PSS (456-106-127)	\$310	Each	10%	\$279	Other	F1
456-106-128-PSS-1YR	456-106-128-PSS-1YR		Annual Maintenance PSS (456-106-128)	\$294	Each	10%	\$264	Other	F1
456-106-129-PSS-1YR	456-106-129-PSS-1YR		Annual Maintenance PSS (456-106-129)	\$280	Each	10%	\$252	Other	F1
456-106-130-PSS-1YR	456-106-130-PSS-1YR		Annual Maintenance PSS (456-106-130)	\$265	Each	10%	\$239	Other	F1
456-106-131-PSS-1YR	456-106-131-PSS-1YR		Annual Maintenance PSS (456-106-131)	\$253	Each	10%	\$227	Other	F1
456-106-132-PSS-1YR	456-106-132-PSS-1YR		Annual Maintenance PSS (456-106-132)	\$239	Each	10%	\$215	Other	F1
456-106-135-PSS-1YR	456-106-135-PSS-1YR		Annual Maintenance PSS (456-106-135)	\$1,980	Each	10%	\$1,782	Other	F1
456-106-136-PSS-1YR	456-106-136-PSS-1YR		Annual Maintenance PSS (456-106-136)	\$3,958	Each	10%	\$3,562	Other	F1
456-106-137-PSS-1YR	456-106-137-PSS-1YR		Annual Maintenance PSS (456-106-137)	\$81	Each	10%	\$73	Other	F1
456-106-138-PSS-1YR	456-106-138-PSS-1YR		Annual Maintenance PSS (456-106-138)	\$1,210	Each	10%	\$1,089	Other	F1
456-106-139-PSS-1YR	456-106-139-PSS-1YR		Annual Maintenance PSS (456-106-139)	\$1,018	Each	10%	\$916	Other	F1
456-106-140-PSS-1YR	456-106-140-PSS-1YR		Annual Maintenance PSS (456-106-140)	\$823	Each	10%	\$740	Other	F1
456-106-141-PSS-1YR	456-106-141-PSS-1YR		Annual Maintenance PSS (456-106-141)	\$775	Each	10%	\$697	Other	F1
456-106-142-PSS-1YR	456-106-142-PSS-1YR		Annual Maintenance PSS (456-106-142)	\$714	Each	10%	\$643	Other	F1
456-106-143-PSS-1YR	456-106-143-PSS-1YR		Annual Maintenance PSS (456-106-143)	\$654	Each	10%	\$588	Other	F1
456-106-144-PSS-1YR	456-106-144-PSS-1YR		Annual Maintenance PSS (456-106-144)	\$581	Each	10%	\$523	Other	F1
456-106-145-PSS-1YR	456-106-145-PSS-1YR		Annual Maintenance PSS (456-106-145)	\$520	Each	10%	\$468	Other	F1
456-106-146-PSS-1YR	456-106-146-PSS-1YR		Annual Maintenance PSS (456-106-146)	\$1,815	Each	10%	\$1,634	Other	F1
456-106-147-PSS-1YR	456-106-147-PSS-1YR		Annual Maintenance PSS (456-106-147)	\$1,533	Each	10%	\$1,379	Other	F1
456-106-148-PSS-1YR	456-106-148-PSS-1YR		Annual Maintenance PSS (456-106-148)	\$1,240	Each	10%	\$1,116	Other	F1
456-106-149-PSS-1YR	456-106-149-PSS-1YR		Annual Maintenance PSS (456-106-149)	\$1,163	Each	10%	\$1,047	Other	F1
456-106-150-PSS-1YR	456-106-150-PSS-1YR		Annual Maintenance PSS (456-106-150)	\$1,074	Each	10%	\$966	Other	F1
456-106-151-PSS-1YR	456-106-151-PSS-1YR		Annual Maintenance PSS (456-106-151)	\$972	Each	10%	\$874	Other	F1
456-106-152-PSS-1YR	456-106-152-PSS-1YR		Annual Maintenance PSS (456-106-152)	\$869	Each	10%	\$782	Other	F1
456-106-153-PSS-1YR	456-106-153-PSS-1YR		Annual Maintenance PSS (456-106-153)	\$767	Each	10%	\$691	Other	F1
456-106-154-PSS-1YR	456-106-154-PSS-1YR		Annual Maintenance PSS (456-106-154)	\$238	Each	10%	\$214	Other	F1
456-106-155-PSS-1YR	456-106-155-PSS-1YR		Annual Maintenance PSS (456-106-155)	\$75	Each	10%	\$68	Other	F1
456-106-156-PSS-1YR	456-106-156-PSS-1YR		Annual Maintenance PSS (456-106-156)	\$6,929	Each	10%	\$6,236	Other	F1
456-106-157-PSS-1YR	456-106-157-PSS-1YR		Annual Maintenance PSS (456-106-157)	\$10,322	Each	10%	\$9,290	Other	F1
456-106-158-PSS-1YR	456-106-158-PSS-1YR		Annual Maintenance PSS (456-106-158)	\$8,314	Each	10%	\$7,483	Other	F1
456-106-159-PSS-1YR	456-106-159-PSS-1YR		Annual Maintenance PSS (456-106-159)	\$12,385	Each	10%	\$11,147	Other	F1
456-106-171-PSS-1YR	456-106-171-PSS-1YR		Annual Maintenance PSS (456-106-171)	\$1,250	Each	10%	\$1,125	Other	F1
456-106-172-PSS-1YR	456-106-172-PSS-1YR		Annual Maintenance PSS (456-106-172)	\$375	Each	10%	\$338	Other	F1
456-106-196-PSS-1YR	456-106-196-PSS-1YR		Annual Maintenance PSS (456-106-196)	\$500	Each	10%	\$450	Other	F1
456-106-197-PSS-1YR	456-106-197-PSS-1YR		Annual Maintenance PSS (456-106-197)	\$625	Each	10%	\$563	Other	F1
456-106-204-PSS-1YR	456-106-204-PSS-1YR		Annual Maintenance PSS (456-106-204)	\$230	Each	10%	\$207	Other	F1
456-106-205-PSS-1YR	456-106-205-PSS-1YR		Annual Maintenance PSS (456-106-205)	\$214	Each	10%	\$193	Other	F1
456-106-206-PSS-1YR	456-106-206-PSS-1YR		Annual Maintenance PSS (456-106-206)	\$190	Each	10%	\$171	Other	F1
456-106-207-PSS-1YR	456-106-207-PSS-1YR		Annual Maintenance PSS (456-106-207)	\$176	Each	10%	\$158	Other	F1
456-106-208-PSS-1YR	456-106-208-PSS-1YR		Annual Maintenance PSS (456-106-208)	\$170	Each	10%	\$153	Other	F1
456-106-209-PSS-1YR	456-106-209-PSS-1YR		Annual Maintenance PSS (456-106-209)	\$154	Each	10%	\$139	Other	F1
456-106-210-PSS-1YR	456-106-210-PSS-1YR		Annual Maintenance PSS (456-106-210)	\$136	Each	10%	\$122	Other	F1
456-106-211-PSS-1YR	456-106-211-PSS-1YR		Annual Maintenance PSS (456-106-211)	\$118	Each	10%	\$106	Other	F1
456-106-212-PSS-1YR	456-106-212-PSS-1YR		Annual Maintenance PSS (456-106-212)	\$102	Each	10%	\$92	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-213-PSS-1YR	456-106-213-PSS-1YR		Annual Maintenance PSS (456-106-213)	\$90	Each	10%	\$81	Other	F1
456-106-214-PSS-1YR	456-106-214-PSS-1YR		Annual Maintenance PSS (456-106-214)	\$78	Each	10%	\$70	Other	F1
456-106-215-PSS-1YR	456-106-215-PSS-1YR		Annual Maintenance PSS (456-106-215)	\$458	Each	10%	\$412	Other	F1
456-106-216-PSS-1YR	456-106-216-PSS-1YR		Annual Maintenance PSS (456-106-216)	\$430	Each	10%	\$387	Other	F1
456-106-217-PSS-1YR	456-106-217-PSS-1YR		Annual Maintenance PSS (456-106-217)	\$378	Each	10%	\$340	Other	F1
456-106-218-PSS-1YR	456-106-218-PSS-1YR		Annual Maintenance PSS (456-106-218)	\$352	Each	10%	\$317	Other	F1
456-106-219-PSS-1YR	456-106-219-PSS-1YR		Annual Maintenance PSS (456-106-219)	\$340	Each	10%	\$306	Other	F1
456-106-220-PSS-1YR	456-106-220-PSS-1YR		Annual Maintenance PSS (456-106-220)	\$306	Each	10%	\$275	Other	F1
456-106-221-PSS-1YR	456-106-221-PSS-1YR		Annual Maintenance PSS (456-106-221)	\$270	Each	10%	\$243	Other	F1
456-106-222-PSS-1YR	456-106-222-PSS-1YR		Annual Maintenance PSS (456-106-222)	\$234	Each	10%	\$211	Other	F1
456-106-223-PSS-1YR	456-106-223-PSS-1YR		Annual Maintenance PSS (456-106-223)	\$206	Each	10%	\$185	Other	F1
456-106-224-PSS-1YR	456-106-224-PSS-1YR		Annual Maintenance PSS (456-106-224)	\$178	Each	10%	\$160	Other	F1
456-106-225-PSS-1YR	456-106-225-PSS-1YR		Annual Maintenance PSS (456-106-225)	\$156	Each	10%	\$140	Other	F1
456-106-226-PSS-1YR	456-106-226-PSS-1YR		Annual Maintenance PSS (456-106-226)	\$250	Each	10%	\$225	Other	F1
456-106-227-PSS-1YR	456-106-227-PSS-1YR		Annual Maintenance PSS (456-106-227)	\$230	Each	10%	\$207	Other	F1
456-106-228-PSS-1YR	456-106-228-PSS-1YR		Annual Maintenance PSS (456-106-228)	\$214	Each	10%	\$193	Other	F1
456-106-229-PSS-1YR	456-106-229-PSS-1YR		Annual Maintenance PSS (456-106-229)	\$190	Each	10%	\$171	Other	F1
456-106-230-PSS-1YR	456-106-230-PSS-1YR		Annual Maintenance PSS (456-106-230)	\$176	Each	10%	\$158	Other	F1
456-106-231-PSS-1YR	456-106-231-PSS-1YR		Annual Maintenance PSS (456-106-231)	\$170	Each	10%	\$153	Other	F1
456-106-232-PSS-1YR	456-106-232-PSS-1YR		Annual Maintenance PSS (456-106-232)	\$154	Each	10%	\$139	Other	F1
456-106-233-PSS-1YR	456-106-233-PSS-1YR		Annual Maintenance PSS (456-106-233)	\$136	Each	10%	\$122	Other	F1
456-106-234-PSS-1YR	456-106-234-PSS-1YR		Annual Maintenance PSS (456-106-234)	\$118	Each	10%	\$106	Other	F1
456-106-235-PSS-1YR	456-106-235-PSS-1YR		Annual Maintenance PSS (456-106-235)	\$102	Each	10%	\$92	Other	F1
456-106-236-PSS-1YR	456-106-236-PSS-1YR		Annual Maintenance PSS (456-106-236)	\$90	Each	10%	\$81	Other	F1
456-106-237-PSS-1YR	456-106-237-PSS-1YR		Annual Maintenance PSS (456-106-237)	\$78	Each	10%	\$70	Other	F1
456-106-238-PSS-1YR	456-106-238-PSS-1YR		Annual Maintenance PSS (456-106-238)	\$458	Each	10%	\$412	Other	F1
456-106-239-PSS-1YR	456-106-239-PSS-1YR		Annual Maintenance PSS (456-106-239)	\$430	Each	10%	\$387	Other	F1
456-106-240-PSS-1YR	456-106-240-PSS-1YR		Annual Maintenance PSS (456-106-240)	\$378	Each	10%	\$340	Other	F1
456-106-241-PSS-1YR	456-106-241-PSS-1YR		Annual Maintenance PSS (456-106-241)	\$352	Each	10%	\$317	Other	F1
456-106-242-PSS-1YR	456-106-242-PSS-1YR		Annual Maintenance PSS (456-106-242)	\$340	Each	10%	\$306	Other	F1
456-106-243-PSS-1YR	456-106-243-PSS-1YR		Annual Maintenance PSS (456-106-243)	\$306	Each	10%	\$275	Other	F1
456-106-244-PSS-1YR	456-106-244-PSS-1YR		Annual Maintenance PSS (456-106-244)	\$270	Each	10%	\$243	Other	F1
456-106-245-PSS-1YR	456-106-245-PSS-1YR		Annual Maintenance PSS (456-106-245)	\$234	Each	10%	\$211	Other	F1
456-106-246-PSS-1YR	456-106-246-PSS-1YR		Annual Maintenance PSS (456-106-246)	\$206	Each	10%	\$185	Other	F1
456-106-247-PSS-1YR	456-106-247-PSS-1YR		Annual Maintenance PSS (456-106-247)	\$178	Each	10%	\$160	Other	F1
456-106-248-PSS-1YR	456-106-248-PSS-1YR		Annual Maintenance PSS (456-106-248)	\$156	Each	10%	\$140	Other	F1
456-106-249-PSS-1YR	456-106-249-PSS-1YR		Annual Maintenance PSS (456-106-249)	\$230	Each	10%	\$207	Other	F1
456-106-250-PSS-1YR	456-106-250-PSS-1YR		Annual Maintenance PSS (456-106-250)	\$214	Each	10%	\$193	Other	F1
456-106-251-PSS-1YR	456-106-251-PSS-1YR		Annual Maintenance PSS (456-106-251)	\$190	Each	10%	\$171	Other	F1
456-106-252-PSS-1YR	456-106-252-PSS-1YR		Annual Maintenance PSS (456-106-252)	\$176	Each	10%	\$158	Other	F1
456-106-253-PSS-1YR	456-106-253-PSS-1YR		Annual Maintenance PSS (456-106-253)	\$170	Each	10%	\$153	Other	F1
456-106-254-PSS-1YR	456-106-254-PSS-1YR		Annual Maintenance PSS (456-106-254)	\$154	Each	10%	\$139	Other	F1
456-106-255-PSS-1YR	456-106-255-PSS-1YR		Annual Maintenance PSS (456-106-255)	\$136	Each	10%	\$122	Other	F1
456-106-256-PSS-1YR	456-106-256-PSS-1YR		Annual Maintenance PSS (456-106-256)	\$118	Each	10%	\$106	Other	F1
456-106-257-PSS-1YR	456-106-257-PSS-1YR		Annual Maintenance PSS (456-106-257)	\$102	Each	10%	\$92	Other	F1
456-106-258-PSS-1YR	456-106-258-PSS-1YR		Annual Maintenance PSS (456-106-258)	\$90	Each	10%	\$81	Other	F1
456-106-259-PSS-1YR	456-106-259-PSS-1YR		Annual Maintenance PSS (456-106-259)	\$78	Each	10%	\$70	Other	F1
456-106-260-PSS-1YR	456-106-260-PSS-1YR		Annual Maintenance PSS (456-106-260)	\$458	Each	10%	\$412	Other	F1
456-106-261-PSS-1YR	456-106-261-PSS-1YR		Annual Maintenance PSS (456-106-261)	\$430	Each	10%	\$387	Other	F1
456-106-262-PSS-1YR	456-106-262-PSS-1YR		Annual Maintenance PSS (456-106-262)	\$378	Each	10%	\$340	Other	F1
456-106-263-PSS-1YR	456-106-263-PSS-1YR		Annual Maintenance PSS (456-106-263)	\$352	Each	10%	\$317	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-264-PSS-1YR	456-106-264-PSS-1YR		Annual Maintenance PSS (456-106-264)	\$340	Each	10%	\$306	Other	F1
456-106-265-PSS-1YR	456-106-265-PSS-1YR		Annual Maintenance PSS (456-106-265)	\$306	Each	10%	\$275	Other	F1
456-106-266-PSS-1YR	456-106-266-PSS-1YR		Annual Maintenance PSS (456-106-266)	\$270	Each	10%	\$243	Other	F1
456-106-267-PSS-1YR	456-106-267-PSS-1YR		Annual Maintenance PSS (456-106-267)	\$234	Each	10%	\$211	Other	F1
456-106-268-PSS-1YR	456-106-268-PSS-1YR		Annual Maintenance PSS (456-106-268)	\$206	Each	10%	\$185	Other	F1
456-106-269-PSS-1YR	456-106-269-PSS-1YR		Annual Maintenance PSS (456-106-269)	\$178	Each	10%	\$160	Other	F1
456-106-270-PSS-1YR	456-106-270-PSS-1YR		Annual Maintenance PSS (456-106-270)	\$156	Each	10%	\$140	Other	F1
456-106-271-PSS-1YR	456-106-271-PSS-1YR		Annual Maintenance PSS (456-106-271)	\$230	Each	10%	\$207	Other	F1
456-106-272-PSS-1YR	456-106-272-PSS-1YR		Annual Maintenance PSS (456-106-272)	\$214	Each	10%	\$193	Other	F1
456-106-273-PSS-1YR	456-106-273-PSS-1YR		Annual Maintenance PSS (456-106-273)	\$190	Each	10%	\$171	Other	F1
456-106-274-PSS-1YR	456-106-274-PSS-1YR		Annual Maintenance PSS (456-106-274)	\$176	Each	10%	\$158	Other	F1
456-106-275-PSS-1YR	456-106-275-PSS-1YR		Annual Maintenance PSS (456-106-275)	\$170	Each	10%	\$153	Other	F1
456-106-276-PSS-1YR	456-106-276-PSS-1YR		Annual Maintenance PSS (456-106-276)	\$154	Each	10%	\$139	Other	F1
456-106-277-PSS-1YR	456-106-277-PSS-1YR		Annual Maintenance PSS (456-106-277)	\$136	Each	10%	\$122	Other	F1
456-106-278-PSS-1YR	456-106-278-PSS-1YR		Annual Maintenance PSS (456-106-278)	\$118	Each	10%	\$106	Other	F1
456-106-279-PSS-1YR	456-106-279-PSS-1YR		Annual Maintenance PSS (456-106-279)	\$102	Each	10%	\$92	Other	F1
456-106-280-PSS-1YR	456-106-280-PSS-1YR		Annual Maintenance PSS (456-106-280)	\$90	Each	10%	\$81	Other	F1
456-106-281-PSS-1YR	456-106-281-PSS-1YR		Annual Maintenance PSS (456-106-281)	\$78	Each	10%	\$70	Other	F1
456-106-282-PSS-1YR	456-106-282-PSS-1YR		Annual Maintenance PSS (456-106-282)	\$458	Each	10%	\$412	Other	F1
456-106-283-PSS-1YR	456-106-283-PSS-1YR		Annual Maintenance PSS (456-106-283)	\$430	Each	10%	\$387	Other	F1
456-106-284-PSS-1YR	456-106-284-PSS-1YR		Annual Maintenance PSS (456-106-284)	\$378	Each	10%	\$340	Other	F1
456-106-285-PSS-1YR	456-106-285-PSS-1YR		Annual Maintenance PSS (456-106-285)	\$352	Each	10%	\$317	Other	F1
456-106-286-PSS-1YR	456-106-286-PSS-1YR		Annual Maintenance PSS (456-106-286)	\$340	Each	10%	\$306	Other	F1
456-106-287-PSS-1YR	456-106-287-PSS-1YR		Annual Maintenance PSS (456-106-287)	\$306	Each	10%	\$275	Other	F1
456-106-288-PSS-1YR	456-106-288-PSS-1YR		Annual Maintenance PSS (456-106-288)	\$270	Each	10%	\$243	Other	F1
456-106-289-PSS-1YR	456-106-289-PSS-1YR		Annual Maintenance PSS (456-106-289)	\$234	Each	10%	\$211	Other	F1
456-106-290-PSS-1YR	456-106-290-PSS-1YR		Annual Maintenance PSS (456-106-290)	\$206	Each	10%	\$185	Other	F1
456-106-291-PSS-1YR	456-106-291-PSS-1YR		Annual Maintenance PSS (456-106-291)	\$178	Each	10%	\$160	Other	F1
456-106-292-PSS-1YR	456-106-292-PSS-1YR		Annual Maintenance PSS (456-106-292)	\$156	Each	10%	\$140	Other	F1
456-106-293-PSS-1YR	456-106-293-PSS-1YR		Annual Maintenance PSS (456-106-293)	\$250	Each	10%	\$225	Other	F1
456-106-294-PSS-1YR	456-106-294-PSS-1YR		Annual Maintenance PSS (456-106-294)	\$230	Each	10%	\$207	Other	F1
456-106-295-PSS-1YR	456-106-295-PSS-1YR		Annual Maintenance PSS (456-106-295)	\$214	Each	10%	\$193	Other	F1
456-106-296-PSS-1YR	456-106-296-PSS-1YR		Annual Maintenance PSS (456-106-296)	\$190	Each	10%	\$171	Other	F1
456-106-297-PSS-1YR	456-106-297-PSS-1YR		Annual Maintenance PSS (456-106-297)	\$176	Each	10%	\$158	Other	F1
456-106-298-PSS-1YR	456-106-298-PSS-1YR		Annual Maintenance PSS (456-106-298)	\$170	Each	10%	\$153	Other	F1
456-106-299-PSS-1YR	456-106-299-PSS-1YR		Annual Maintenance PSS (456-106-299)	\$154	Each	10%	\$139	Other	F1
456-106-300-PSS-1YR	456-106-300-PSS-1YR		Annual Maintenance PSS (456-106-300)	\$136	Each	10%	\$122	Other	F1
456-106-301-PSS-1YR	456-106-301-PSS-1YR		Annual Maintenance PSS (456-106-301)	\$118	Each	10%	\$106	Other	F1
456-106-302-PSS-1YR	456-106-302-PSS-1YR		Annual Maintenance PSS (456-106-302)	\$102	Each	10%	\$92	Other	F1
456-106-303-PSS-1YR	456-106-303-PSS-1YR		Annual Maintenance PSS (456-106-303)	\$90	Each	10%	\$81	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
456-106-304-PSS-1YR	456-106-304-PSS-1YR		Annual Maintenance PSS (456-106-304)	\$78	Each	10%	\$70	Other	F1	
456-106-305-PSS-1YR	456-106-305-PSS-1YR		Annual Maintenance PSS (456-106-305)	\$458	Each	10%	\$412	Other	F1	
456-106-306-PSS-1YR	456-106-306-PSS-1YR		Annual Maintenance PSS (456-106-306)	\$430	Each	10%	\$387	Other	F1	
456-106-307-PSS-1YR	456-106-307-PSS-1YR		Annual Maintenance PSS (456-106-307)	\$378	Each	10%	\$340	Other	F1	
456-106-308-PSS-1YR	456-106-308-PSS-1YR		Annual Maintenance PSS (456-106-308)	\$352	Each	10%	\$317	Other	F1	
456-106-309-PSS-1YR	456-106-309-PSS-1YR		Annual Maintenance PSS (456-106-309)	\$340	Each	10%	\$306	Other	F1	
456-106-310-PSS-1YR	456-106-310-PSS-1YR		Annual Maintenance PSS (456-106-310)	\$306	Each	10%	\$275	Other	F1	
456-106-311-PSS-1YR	456-106-311-PSS-1YR		Annual Maintenance PSS (456-106-311)	\$270	Each	10%	\$243	Other	F1	
456-106-312-PSS-1YR	456-106-312-PSS-1YR		Annual Maintenance PSS (456-106-312)	\$234	Each	10%	\$211	Other	F1	
456-106-313-PSS-1YR	456-106-313-PSS-1YR		Annual Maintenance PSS (456-106-313)	\$206	Each	10%	\$185	Other	F1	
456-106-314-PSS-1YR	456-106-314-PSS-1YR		Annual Maintenance PSS (456-106-314)	\$178	Each	10%	\$160	Other	F1	
456-106-315-PSS-1YR	456-106-315-PSS-1YR		Annual Maintenance PSS (456-106-315)	\$156	Each	10%	\$140	Other	F1	
456-106-316-PSS-1YR	456-106-316-PSS-1YR		Annual Maintenance PSS (456-106-316)	\$230	Each	10%	\$207	Other	F1	
456-106-317-PSS-1YR	456-106-317-PSS-1YR		Annual Maintenance PSS (456-106-317)	\$214	Each	10%	\$193	Other	F1	
456-106-318-PSS-1YR	456-106-318-PSS-1YR		Annual Maintenance PSS (456-106-318)	\$190	Each	10%	\$171	Other	F1	
456-106-319-PSS-1YR	456-106-319-PSS-1YR		Annual Maintenance PSS (456-106-319)	\$176	Each	10%	\$158	Other	F1	
456-106-320-PSS-1YR	456-106-320-PSS-1YR		Annual Maintenance PSS (456-106-320)	\$170	Each	10%	\$153	Other	F1	
456-106-321-PSS-1YR	456-106-321-PSS-1YR		Annual Maintenance PSS (456-106-321)	\$154	Each	10%	\$139	Other	F1	
456-106-322-PSS-1YR	456-106-322-PSS-1YR		Annual Maintenance PSS (456-106-322)	\$136	Each	10%	\$122	Other	F1	
456-106-323-PSS-1YR	456-106-323-PSS-1YR		Annual Maintenance PSS (456-106-323)	\$118	Each	10%	\$106	Other	F1	
456-106-324-PSS-1YR	456-106-324-PSS-1YR		Annual Maintenance PSS (456-106-324)	\$102	Each	10%	\$92	Other	F1	
456-106-325-PSS-1YR	456-106-325-PSS-1YR		Annual Maintenance PSS (456-106-325)	\$90	Each	10%	\$81	Other	F1	
456-106-326-PSS-1YR	456-106-326-PSS-1YR		Annual Maintenance PSS (456-106-326)	\$78	Each	10%	\$70	Other	F1	
456-106-327-PSS-1YR	456-106-327-PSS-1YR		Annual Maintenance PSS (456-106-327)	\$458	Each	10%	\$412	Other	F1	
456-106-328-PSS-1YR	456-106-328-PSS-1YR		Annual Maintenance PSS (456-106-328)	\$430	Each	10%	\$387	Other	F1	
456-106-329-PSS-1YR	456-106-329-PSS-1YR		Annual Maintenance PSS (456-106-329)	\$378	Each	10%	\$340	Other	F1	
456-106-330-PSS-1YR	456-106-330-PSS-1YR		Annual Maintenance PSS (456-106-330)	\$352	Each	10%	\$317	Other	F1	
456-106-331-PSS-1YR	456-106-331-PSS-1YR		Annual Maintenance PSS (456-106-331)	\$340	Each	10%	\$306	Other	F1	
456-106-332-PSS-1YR	456-106-332-PSS-1YR		Annual Maintenance PSS (456-106-332)	\$306	Each	10%	\$275	Other	F1	
456-106-333-PSS-1YR	456-106-333-PSS-1YR		Annual Maintenance PSS (456-106-333)	\$270	Each	10%	\$243	Other	F1	
456-106-334-PSS-1YR	456-106-334-PSS-1YR		Annual Maintenance PSS (456-106-334)	\$234	Each	10%	\$211	Other	F1	
456-106-335-PSS-1YR	456-106-335-PSS-1YR		Annual Maintenance PSS (456-106-335)	\$206	Each	10%	\$185	Other	F1	
456-106-336-PSS-1YR	456-106-336-PSS-1YR		Annual Maintenance PSS (456-106-336)	\$178	Each	10%	\$160	Other	F1	
456-106-337-PSS-1YR	456-106-337-PSS-1YR		Annual Maintenance PSS (456-106-337)	\$156	Each	10%	\$140	Other	F1	
456-106-338-PSS-1YR	456-106-338-PSS-1YR		Annual Maintenance PSS (456-106-338)	\$798	Each	10%	\$718	Other	F1	
456-106-339-PSS-1YR	456-106-339-PSS-1YR		Annual Maintenance PSS (456-106-339)	\$694	Each	10%	\$625	Other	F1	
456-106-340-PSS-1YR	456-106-340-PSS-1YR		Annual Maintenance PSS (456-106-340)	\$604	Each	10%	\$544	Other	F1	
456-106-341-PSS-1YR	456-106-341-PSS-1YR		Annual Maintenance PSS (456-106-341)	\$492	Each	10%	\$443	Other	F1	
456-106-342-PSS-1YR	456-106-342-PSS-1YR		Annual Maintenance PSS (456-106-342)	\$414	Each	10%	\$373	Other	F1	
456-106-343-PSS-1YR	456-106-343-PSS-1YR		Annual Maintenance PSS (456-106-343)	\$386	Each	10%	\$347	Other	F1	
456-106-344-PSS-1YR	456-106-344-PSS-1YR		Annual Maintenance PSS (456-106-344)	\$358	Each	10%	\$322	Other	F1	
456-106-345-PSS-1YR	456-106-345-PSS-1YR		Annual Maintenance PSS (456-106-345)	\$332	Each	10%	\$299	Other	F1	
456-106-346-PSS-1YR	456-106-346-PSS-1YR		Annual Maintenance PSS (456-106-346)	\$302	Each	10%	\$272	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			Proposed Discount(%)	ALJP Category (REQUIRED) use drop-down	
456-106-347-PSS-1YR	456-106-347-PSS-1YR		Annual Maintenance PSS (456-106-347)	\$282	Each	10%	\$254	Other	F1	
456-106-348-PSS-1YR	456-106-348-PSS-1YR		Annual Maintenance PSS (456-106-348)	\$198	Each	10%	\$178	Other	F1	
456-106-349-PSS-1YR	456-106-349-PSS-1YR		Annual Maintenance PSS (456-106-349)	\$342	Each	10%	\$308	Other	F1	
456-106-350-PSS-1YR	456-106-350-PSS-1YR		Annual Maintenance PSS (456-106-350)	\$798	Each	10%	\$718	Other	F1	
456-106-351-PSS-1YR	456-106-351-PSS-1YR		Annual Maintenance PSS (456-106-351)	\$694	Each	10%	\$625	Other	F1	
456-106-352-PSS-1YR	456-106-352-PSS-1YR		Annual Maintenance PSS (456-106-352)	\$604	Each	10%	\$544	Other	F1	
456-106-353-PSS-1YR	456-106-353-PSS-1YR		Annual Maintenance PSS (456-106-353)	\$492	Each	10%	\$443	Other	F1	
456-106-354-PSS-1YR	456-106-354-PSS-1YR		Annual Maintenance PSS (456-106-354)	\$414	Each	10%	\$373	Other	F1	
456-106-355-PSS-1YR	456-106-355-PSS-1YR		Annual Maintenance PSS (456-106-355)	\$386	Each	10%	\$347	Other	F1	
456-106-356-PSS-1YR	456-106-356-PSS-1YR		Annual Maintenance PSS (456-106-356)	\$358	Each	10%	\$322	Other	F1	
456-106-357-PSS-1YR	456-106-357-PSS-1YR		Annual Maintenance PSS (456-106-357)	\$332	Each	10%	\$299	Other	F1	
456-106-358-PSS-1YR	456-106-358-PSS-1YR		Annual Maintenance PSS (456-106-358)	\$302	Each	10%	\$272	Other	F1	
456-106-359-PSS-1YR	456-106-359-PSS-1YR		Annual Maintenance PSS (456-106-359)	\$282	Each	10%	\$254	Other	F1	
456-106-360-PSS-1YR	456-106-360-PSS-1YR		Annual Maintenance PSS (456-106-360)	\$198	Each	10%	\$178	Other	F1	
456-106-361-PSS-1YR	456-106-361-PSS-1YR		Annual Maintenance PSS (456-106-361)	\$798	Each	10%	\$718	Other	F1	
456-106-362-PSS-1YR	456-106-362-PSS-1YR		Annual Maintenance PSS (456-106-362)	\$694	Each	10%	\$625	Other	F1	
456-106-363-PSS-1YR	456-106-363-PSS-1YR		Annual Maintenance PSS (456-106-363)	\$604	Each	10%	\$544	Other	F1	
456-106-364-PSS-1YR	456-106-364-PSS-1YR		Annual Maintenance PSS (456-106-364)	\$492	Each	10%	\$443	Other	F1	
456-106-365-PSS-1YR	456-106-365-PSS-1YR		Annual Maintenance PSS (456-106-365)	\$414	Each	10%	\$373	Other	F1	
456-106-366-PSS-1YR	456-106-366-PSS-1YR		Annual Maintenance PSS (456-106-366)	\$386	Each	10%	\$347	Other	F1	
456-106-367-PSS-1YR	456-106-367-PSS-1YR		Annual Maintenance PSS (456-106-367)	\$358	Each	10%	\$322	Other	F1	
456-106-368-PSS-1YR	456-106-368-PSS-1YR		Annual Maintenance PSS (456-106-368)	\$332	Each	10%	\$299	Other	F1	
456-106-369-PSS-1YR	456-106-369-PSS-1YR		Annual Maintenance PSS (456-106-369)	\$302	Each	10%	\$272	Other	F1	
456-106-370-PSS-1YR	456-106-370-PSS-1YR		Annual Maintenance PSS (456-106-370)	\$282	Each	10%	\$254	Other	F1	
456-106-371-PSS-1YR	456-106-371-PSS-1YR		Annual Maintenance PSS (456-106-371)	\$198	Each	10%	\$178	Other	F1	
456-106-372-PSS-1YR	456-106-372-PSS-1YR		Annual Maintenance PSS (456-106-372)	\$798	Each	10%	\$718	Other	F1	
456-106-373-PSS-1YR	456-106-373-PSS-1YR		Annual Maintenance PSS (456-106-373)	\$694	Each	10%	\$625	Other	F1	
456-106-374-PSS-1YR	456-106-374-PSS-1YR		Annual Maintenance PSS (456-106-374)	\$604	Each	10%	\$544	Other	F1	
456-106-375-PSS-1YR	456-106-375-PSS-1YR		Annual Maintenance PSS (456-106-375)	\$492	Each	10%	\$443	Other	F1	
456-106-376-PSS-1YR	456-106-376-PSS-1YR		Annual Maintenance PSS (456-106-376)	\$414	Each	10%	\$373	Other	F1	
456-106-377-PSS-1YR	456-106-377-PSS-1YR		Annual Maintenance PSS (456-106-377)	\$386	Each	10%	\$347	Other	F1	
456-106-378-PSS-1YR	456-106-378-PSS-1YR		Annual Maintenance PSS (456-106-378)	\$358	Each	10%	\$322	Other	F1	
456-106-379-PSS-1YR	456-106-379-PSS-1YR		Annual Maintenance PSS (456-106-379)	\$332	Each	10%	\$299	Other	F1	
456-106-380-PSS-1YR	456-106-380-PSS-1YR		Annual Maintenance PSS (456-106-380)	\$302	Each	10%	\$272	Other	F1	
456-106-381-PSS-1YR	456-106-381-PSS-1YR		Annual Maintenance PSS (456-106-381)	\$282	Each	10%	\$254	Other	F1	
456-106-382-PSS-1YR	456-106-382-PSS-1YR		Annual Maintenance PSS (456-106-382)	\$198	Each	10%	\$178	Other	F1	
456-106-383-PSS-1YR	456-106-383-PSS-1YR		Annual Maintenance PSS (456-106-383)	\$342	Each	10%	\$308	Other	F1	
456-106-384-PSS-1YR	456-106-384-PSS-1YR		Annual Maintenance PSS (456-106-384)	\$798	Each	10%	\$718	Other	F1	
456-106-385-PSS-1YR	456-106-385-PSS-1YR		Annual Maintenance PSS (456-106-385)	\$694	Each	10%	\$625	Other	F1	
456-106-386-PSS-1YR	456-106-386-PSS-1YR		Annual Maintenance PSS (456-106-386)	\$604	Each	10%	\$544	Other	F1	
456-106-387-PSS-1YR	456-106-387-PSS-1YR		Annual Maintenance PSS (456-106-387)	\$492	Each	10%	\$443	Other	F1	
456-106-388-PSS-1YR	456-106-388-PSS-1YR		Annual Maintenance PSS (456-106-388)	\$414	Each	10%	\$373	Other	F1	
456-106-389-PSS-1YR	456-106-389-PSS-1YR		Annual Maintenance PSS (456-106-389)	\$386	Each	10%	\$347	Other	F1	
456-106-390-PSS-1YR	456-106-390-PSS-1YR		Annual Maintenance PSS (456-106-390)	\$358	Each	10%	\$322	Other	F1	
456-106-391-PSS-1YR	456-106-391-PSS-1YR		Annual Maintenance PSS (456-106-391)	\$332	Each	10%	\$299	Other	F1	
456-106-392-PSS-1YR	456-106-392-PSS-1YR		Annual Maintenance PSS (456-106-392)	\$302	Each	10%	\$272	Other	F1	
456-106-393-PSS-1YR	456-106-393-PSS-1YR		Annual Maintenance PSS (456-106-393)	\$282	Each	10%	\$254	Other	F1	
456-106-394-PSS-1YR	456-106-394-PSS-1YR		Annual Maintenance PSS (456-106-394)	\$198	Each	10%	\$178	Other	F1	
456-106-395-PSS-1YR	456-106-395-PSS-1YR		Annual Maintenance PSS (456-106-395)	\$798	Each	10%	\$718	Other	F1	
456-106-396-PSS-1YR	456-106-396-PSS-1YR		Annual Maintenance PSS (456-106-396)	\$694	Each	10%	\$625	Other	F1	
456-106-397-PSS-1YR	456-106-397-PSS-1YR		Annual Maintenance PSS (456-106-397)	\$604	Each	10%	\$544	Other	F1	
456-106-398-PSS-1YR	456-106-398-PSS-1YR		Annual Maintenance PSS (456-106-398)	\$492	Each	10%	\$443	Other	F1	
456-106-399-PSS-1YR	456-106-399-PSS-1YR		Annual Maintenance PSS (456-106-399)	\$414	Each	10%	\$373	Other	F1	
456-106-400-PSS-1YR	456-106-400-PSS-1YR		Annual Maintenance PSS (456-106-400)	\$386	Each	10%	\$347	Other	F1	
456-106-401-PSS-1YR	456-106-401-PSS-1YR		Annual Maintenance PSS (456-106-401)	\$358	Each	10%	\$322	Other	F1	
456-106-402-PSS-1YR	456-106-402-PSS-1YR		Annual Maintenance PSS (456-106-402)	\$332	Each	10%	\$299	Other	F1	
456-106-403-PSS-1YR	456-106-403-PSS-1YR		Annual Maintenance PSS (456-106-403)	\$302	Each	10%	\$272	Other	F1	
456-106-404-PSS-1YR	456-106-404-PSS-1YR		Annual Maintenance PSS (456-106-404)	\$282	Each	10%	\$254	Other	F1	
456-106-405-PSS-1YR	456-106-405-PSS-1YR		Annual Maintenance PSS (456-106-405)	\$198	Each	10%	\$178	Other	F1	
456-106-424-PSS-1YR	456-106-424-PSS-1YR		Annual Maintenance PSS (456-106-424)	\$3,916	Each	10%	\$3,524	Other	F1	
456-106-425-PSS-1YR	456-106-425-PSS-1YR		Annual Maintenance PSS (456-106-425)	\$102	Each	10%	\$92	Other	F1	
456-106-426-PSS-1YR	456-106-426-PSS-1YR		Annual Maintenance PSS (456-106-426)	\$88	Each	10%	\$79	Other	F1	
456-106-427-PSS-1YR	456-106-427-PSS-1YR		Annual Maintenance PSS (456-106-427)	\$68	Each	10%	\$61	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
456-106-428-PSS-1YR	456-106-428-PSS-1YR		Annual Maintenance PSS (456-106-428)	\$61	Each	10%	\$55	Other	F1
456-106-429-PSS-1YR	456-106-429-PSS-1YR		Annual Maintenance PSS (456-106-429)	\$48	Each	10%	\$43	Other	F1
456-106-430-PSS-1YR	456-106-430-PSS-1YR		Annual Maintenance PSS (456-106-430)	\$40	Each	10%	\$36	Other	F1
456-106-431-PSS-1YR	456-106-431-PSS-1YR		Annual Maintenance PSS (456-106-431)	\$33	Each	10%	\$30	Other	F1
456-106-432-PSS-1YR	456-106-432-PSS-1YR		Annual Maintenance PSS (456-106-432)	\$301	Each	10%	\$270	Other	F1
456-106-433-PSS-1YR	456-106-433-PSS-1YR		Annual Maintenance PSS (456-106-433)	\$244	Each	10%	\$220	Other	F1
456-106-434-PSS-1YR	456-106-434-PSS-1YR		Annual Maintenance PSS (456-106-434)	\$222	Each	10%	\$200	Other	F1
456-106-435-PSS-1YR	456-106-435-PSS-1YR		Annual Maintenance PSS (456-106-435)	\$192	Each	10%	\$173	Other	F1
456-106-436-PSS-1YR	456-106-436-PSS-1YR		Annual Maintenance PSS (456-106-436)	\$141	Each	10%	\$127	Other	F1
456-106-437-PSS-1YR	456-106-437-PSS-1YR		Annual Maintenance PSS (456-106-437)	\$107	Each	10%	\$96	Other	F1
456-106-438-PSS-1YR	456-106-438-PSS-1YR		Annual Maintenance PSS (456-106-438)	\$81	Each	10%	\$73	Other	F1
456-106-439-PSS-1YR	456-106-439-PSS-1YR		Annual Maintenance PSS (456-106-439)	\$215	Each	10%	\$194	Other	F1
456-106-440-PSS-1YR	456-106-440-PSS-1YR		Annual Maintenance PSS (456-106-440)	\$2,143	Each	10%	\$1,928	Other	F1
456-106-441-PSS-1YR	456-106-441-PSS-1YR		Annual Maintenance PSS (456-106-441)	\$5,000	Each	10%	\$4,500	Other	F1
456-106-442-PSS-1YR	456-106-442-PSS-1YR		Annual Maintenance PSS (456-106-442)	\$3,214	Each	10%	\$2,893	Other	F1
456-106-443-PSS-1YR	456-106-443-PSS-1YR		Annual Maintenance PSS (456-106-443)	\$6,000	Each	10%	\$5,400	Other	F1
456-106-444-PSS-1YR	456-106-444-PSS-1YR		Annual Maintenance PSS (456-106-444)	\$3,857	Each	10%	\$3,471	Other	F1
456-106-446-PSS-1YR	456-106-446-PSS-1YR		Annual Maintenance PSS (456-106-446)	\$586	Each	10%	\$527	Other	F1
456-106-447-PSS-1YR	456-106-447-PSS-1YR		Annual Maintenance PSS (456-106-447)	\$550	Each	10%	\$495	Other	F1
456-106-448-PSS-1YR	456-106-448-PSS-1YR		Annual Maintenance PSS (456-106-448)	\$486	Each	10%	\$437	Other	F1
456-106-449-PSS-1YR	456-106-449-PSS-1YR		Annual Maintenance PSS (456-106-449)	\$452	Each	10%	\$407	Other	F1
456-106-450-PSS-1YR	456-106-450-PSS-1YR		Annual Maintenance PSS (456-106-450)	\$432	Each	10%	\$389	Other	F1
456-106-451-PSS-1YR	456-106-451-PSS-1YR		Annual Maintenance PSS (456-106-451)	\$390	Each	10%	\$351	Other	F1
456-106-452-PSS-1YR	456-106-452-PSS-1YR		Annual Maintenance PSS (456-106-452)	\$346	Each	10%	\$311	Other	F1
456-106-453-PSS-1YR	456-106-453-PSS-1YR		Annual Maintenance PSS (456-106-453)	\$302	Each	10%	\$272	Other	F1
456-106-454-PSS-1YR	456-106-454-PSS-1YR		Annual Maintenance PSS (456-106-454)	\$262	Each	10%	\$236	Other	F1
456-106-455-PSS-1YR	456-106-455-PSS-1YR		Annual Maintenance PSS (456-106-455)	\$228	Each	10%	\$205	Other	F1
456-106-456-PSS-1YR	456-106-456-PSS-1YR		Annual Maintenance PSS (456-106-456)	\$198	Each	10%	\$178	Other	F1
456-106-457-PSS-1YR	456-106-457-PSS-1YR		Annual Maintenance PSS (456-106-457)	\$1,176	Each	10%	\$1,058	Other	F1
456-106-458-PSS-1YR	456-106-458-PSS-1YR		Annual Maintenance PSS (456-106-458)	\$1,104	Each	10%	\$994	Other	F1
456-106-459-PSS-1YR	456-106-459-PSS-1YR		Annual Maintenance PSS (456-106-459)	\$972	Each	10%	\$875	Other	F1
456-106-460-PSS-1YR	456-106-460-PSS-1YR		Annual Maintenance PSS (456-106-460)	\$904	Each	10%	\$814	Other	F1
456-106-461-PSS-1YR	456-106-461-PSS-1YR		Annual Maintenance PSS (456-106-461)	\$868	Each	10%	\$781	Other	F1
456-106-462-PSS-1YR	456-106-462-PSS-1YR		Annual Maintenance PSS (456-106-462)	\$780	Each	10%	\$702	Other	F1
456-106-463-PSS-1YR	456-106-463-PSS-1YR		Annual Maintenance PSS (456-106-463)	\$696	Each	10%	\$626	Other	F1
456-106-464-PSS-1YR	456-106-464-PSS-1YR		Annual Maintenance PSS (456-106-464)	\$602	Each	10%	\$542	Other	F1
456-106-465-PSS-1YR	456-106-465-PSS-1YR		Annual Maintenance PSS (456-106-465)	\$522	Each	10%	\$470	Other	F1
456-106-466-PSS-1YR	456-106-466-PSS-1YR		Annual Maintenance PSS (456-106-466)	\$456	Each	10%	\$410	Other	F1
456-106-467-PSS-1YR	456-106-467-PSS-1YR		Annual Maintenance PSS (456-106-467)	\$396	Each	10%	\$356	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-468-PSS-1YR	456-106-468-PSS-1YR	Annual Maintenance PSS (456-106-468)		\$586	Each	10%	\$527	Other	F1
456-106-469-PSS-1YR	456-106-469-PSS-1YR	Annual Maintenance PSS (456-106-469)		\$550	Each	10%	\$495	Other	F1
456-106-470-PSS-1YR	456-106-470-PSS-1YR	Annual Maintenance PSS (456-106-470)		\$486	Each	10%	\$437	Other	F1
456-106-471-PSS-1YR	456-106-471-PSS-1YR	Annual Maintenance PSS (456-106-471)		\$452	Each	10%	\$407	Other	F1
456-106-472-PSS-1YR	456-106-472-PSS-1YR	Annual Maintenance PSS (456-106-472)		\$432	Each	10%	\$389	Other	F1
456-106-473-PSS-1YR	456-106-473-PSS-1YR	Annual Maintenance PSS (456-106-473)		\$390	Each	10%	\$351	Other	F1
456-106-474-PSS-1YR	456-106-474-PSS-1YR	Annual Maintenance PSS (456-106-474)		\$346	Each	10%	\$311	Other	F1
456-106-475-PSS-1YR	456-106-475-PSS-1YR	Annual Maintenance PSS (456-106-475)		\$302	Each	10%	\$272	Other	F1
456-106-476-PSS-1YR	456-106-476-PSS-1YR	Annual Maintenance PSS (456-106-476)		\$262	Each	10%	\$236	Other	F1
456-106-477-PSS-1YR	456-106-477-PSS-1YR	Annual Maintenance PSS (456-106-477)		\$228	Each	10%	\$205	Other	F1
456-106-478-PSS-1YR	456-106-478-PSS-1YR	Annual Maintenance PSS (456-106-478)		\$198	Each	10%	\$178	Other	F1
456-106-479-PSS-1YR	456-106-479-PSS-1YR	Annual Maintenance PSS (456-106-479)		\$1,176	Each	10%	\$1,058	Other	F1
456-106-480-PSS-1YR	456-106-480-PSS-1YR	Annual Maintenance PSS (456-106-480)		\$1,104	Each	10%	\$994	Other	F1
456-106-481-PSS-1YR	456-106-481-PSS-1YR	Annual Maintenance PSS (456-106-481)		\$972	Each	10%	\$875	Other	F1
456-106-482-PSS-1YR	456-106-482-PSS-1YR	Annual Maintenance PSS (456-106-482)		\$904	Each	10%	\$814	Other	F1
456-106-483-PSS-1YR	456-106-483-PSS-1YR	Annual Maintenance PSS (456-106-483)		\$868	Each	10%	\$781	Other	F1
456-106-484-PSS-1YR	456-106-484-PSS-1YR	Annual Maintenance PSS (456-106-484)		\$780	Each	10%	\$702	Other	F1
456-106-485-PSS-1YR	456-106-485-PSS-1YR	Annual Maintenance PSS (456-106-485)		\$696	Each	10%	\$626	Other	F1
456-106-486-PSS-1YR	456-106-486-PSS-1YR	Annual Maintenance PSS (456-106-486)		\$602	Each	10%	\$542	Other	F1
456-106-487-PSS-1YR	456-106-487-PSS-1YR	Annual Maintenance PSS (456-106-487)		\$522	Each	10%	\$470	Other	F1
456-106-488-PSS-1YR	456-106-488-PSS-1YR	Annual Maintenance PSS (456-106-488)		\$456	Each	10%	\$410	Other	F1
456-106-489-PSS-1YR	456-106-489-PSS-1YR	Annual Maintenance PSS (456-106-489)		\$396	Each	10%	\$356	Other	F1
456-106-490-PSS-1YR	456-106-490-PSS-1YR	Annual Maintenance PSS (456-106-490)		\$8,000	Each	10%	\$7,200	Other	F1
456-106-495-PSS-1YR	456-106-495-PSS-1YR	Annual Maintenance PSS (456-106-495)		\$310	Each	10%	\$279	Other	F1
456-106-496-PSS-1YR	456-106-496-PSS-1YR	Annual Maintenance PSS (456-106-496)		\$294	Each	10%	\$264	Other	F1
456-106-497-PSS-1YR	456-106-497-PSS-1YR	Annual Maintenance PSS (456-106-497)		\$280	Each	10%	\$252	Other	F1
456-106-498-PSS-1YR	456-106-498-PSS-1YR	Annual Maintenance PSS (456-106-498)		\$265	Each	10%	\$239	Other	F1
456-106-499-PSS-1YR	456-106-499-PSS-1YR	Annual Maintenance PSS (456-106-499)		\$253	Each	10%	\$227	Other	F1
456-106-500-PSS-1YR	456-106-500-PSS-1YR	Annual Maintenance PSS (456-106-500)		\$239	Each	10%	\$215	Other	F1
456-106-538-PSS-1YR	456-106-538-PSS-1YR	Annual Maintenance PSS (456-106-538)		\$14,500	Each	10%	\$13,050	Other	F1
456-106-539-PSS-1YR	456-106-539-PSS-1YR	Annual Maintenance PSS (456-106-539)		\$1,740	Each	10%	\$1,566	Other	F1
456-106-541-PSS-1YR	456-106-541-PSS-1YR	Annual Maintenance PSS (456-106-541)		\$1,044	Each	10%	\$940	Other	F1
456-106-542-PSS-1YR	456-106-542-PSS-1YR	Annual Maintenance PSS (456-106-542)		\$812	Each	10%	\$731	Other	F1
456-106-543-PSS-1YR	456-106-543-PSS-1YR	Annual Maintenance PSS (456-106-543)		\$696	Each	10%	\$626	Other	F1
456-106-544-PSS-1YR	456-106-544-PSS-1YR	Annual Maintenance PSS (456-106-544)		\$93	Each	10%	\$84	Other	F1
456-106-545-PSS-1YR	456-106-545-PSS-1YR	Annual Maintenance PSS (456-106-545)		\$78	Each	10%	\$70	Other	F1
456-106-546-PSS-1YR	456-106-546-PSS-1YR	Annual Maintenance PSS (456-106-546)		\$71	Each	10%	\$64	Other	F1
456-106-547-PSS-1YR	456-106-547-PSS-1YR	Annual Maintenance PSS (456-106-547)		\$63	Each	10%	\$57	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-548-PSS-1YR	456-106-548-PSS-1YR	Annual Maintenance PSS (456-106-548)		\$61	Each	10%	\$55	Other	F1
456-106-549-PSS-1YR	456-106-549-PSS-1YR	Annual Maintenance PSS (456-106-549)		\$56	Each	10%	\$50	Other	F1
456-106-556-PSS-1YR	456-106-556-PSS-1YR	Annual Maintenance PSS (456-106-556)		\$253	Each	10%	\$227	Other	F1
456-106-559-PSS-1YR	456-106-559-PSS-1YR	Annual Maintenance PSS (456-106-559)		\$114	Each	10%	\$103	Other	F1
456-106-560-PSS-1YR	456-106-560-PSS-1YR	Annual Maintenance PSS (456-106-560)		\$47	Each	10%	\$42	Other	F1
456-106-561-PSS-1YR	456-106-561-PSS-1YR	Annual Maintenance PSS (456-106-561)		\$39	Each	10%	\$35	Other	F1
456-106-562-PSS-1YR	456-106-562-PSS-1YR	Annual Maintenance PSS (456-106-562)		\$35	Each	10%	\$32	Other	F1
456-106-563-PSS-1YR	456-106-563-PSS-1YR	Annual Maintenance PSS (456-106-563)		\$30	Each	10%	\$27	Other	F1
456-106-564-PSS-1YR	456-106-564-PSS-1YR	Annual Maintenance PSS (456-106-564)		\$29	Each	10%	\$26	Other	F1
456-106-565-PSS-1YR	456-106-565-PSS-1YR	Annual Maintenance PSS (456-106-565)		\$27	Each	10%	\$24	Other	F1
456-106-575-PSS-1YR	456-106-575-PSS-1YR	Annual Maintenance PSS (456-106-575)		\$423	Each	10%	\$381	Other	F1
456-106-576-PSS-1YR	456-106-576-PSS-1YR	Annual Maintenance PSS (456-106-576)		\$833	Each	10%	\$750	Other	F1
456-106-577-PSS-1YR	456-106-577-PSS-1YR	Annual Maintenance PSS (456-106-577)		\$514	Each	10%	\$462	Other	F1
456-106-578-PSS-1YR	456-106-578-PSS-1YR	Annual Maintenance PSS (456-106-578)		\$172	Each	10%	\$154	Other	F1
456-106-579-PSS-1YR	456-106-579-PSS-1YR	Annual Maintenance PSS (456-106-579)		\$2,289	Each	10%	\$2,060	Other	F1
456-106-580-PSS-1YR	456-106-580-PSS-1YR	Annual Maintenance PSS (456-106-580)		\$1,114	Each	10%	\$1,003	Other	F1
456-106-581-PSS-1YR	456-106-581-PSS-1YR	Annual Maintenance PSS (456-106-581)		\$380	Each	10%	\$342	Other	F1
456-106-582-PSS-1YR	456-106-582-PSS-1YR	Annual Maintenance PSS (456-106-582)		\$380	Each	10%	\$342	Other	F1
456-106-583-PSS-1YR	456-106-583-PSS-1YR	Annual Maintenance PSS (456-106-583)		\$36,125	Each	10%	\$32,513	Other	F1
456-106-585-PSS-1YR	456-106-585-PSS-1YR	Annual Maintenance PSS (456-106-585)		\$241,506	Each	10%	\$217,355	Other	F1
456-106-612-PSS-1YR	456-106-612-PSS-1YR	Annual Maintenance PSS (456-106-612)		\$90	Each	10%	\$81	Other	F1
456-106-614-PSS-1YR	456-106-614-PSS-1YR	Annual Maintenance PSS (456-106-614)		\$90	Each	10%	\$81	Other	F1
456-106-615-PSS-1YR	456-106-615-PSS-1YR	Annual Maintenance PSS (456-106-615)		\$1,800	Each	10%	\$1,620	Other	F1
456-106-616-PSS-1YR	456-106-616-PSS-1YR	Annual Maintenance PSS (456-106-616)		\$200	Each	10%	\$180	Other	F1
456-106-617-PSS-1YR	456-106-617-PSS-1YR	Annual Maintenance PSS (456-106-617)		\$1,800	Each	10%	\$1,620	Other	F1
456-106-618-PSS-1YR	456-106-618-PSS-1YR	Annual Maintenance PSS (456-106-618)		\$200	Each	10%	\$180	Other	F1
456-106-619-PSS-1YR	456-106-619-PSS-1YR	Annual Maintenance PSS (456-106-619)		\$5,730	Each	10%	\$5,157	Other	F1
456-106-620-PSS-1YR	456-106-620-PSS-1YR	Annual Maintenance PSS (456-106-620)		\$17,188	Each	10%	\$15,469	Other	F1
456-106-621-PSS-1YR	456-106-621-PSS-1YR	Annual Maintenance PSS (456-106-621)		\$5,730	Each	10%	\$5,157	Other	F1
456-106-622-PSS-1YR	456-106-622-PSS-1YR	Annual Maintenance PSS (456-106-622)		\$17,188	Each	10%	\$15,469	Other	F1
456-106-623-PSS-1YR	456-106-623-PSS-1YR	Annual Maintenance PSS (456-106-623)		\$8,404	Each	10%	\$7,564	Other	F1
456-106-624-PSS-1YR	456-106-624-PSS-1YR	Annual Maintenance PSS (456-106-624)		\$20,244	Each	10%	\$18,220	Other	F1
456-106-625-PSS-1YR	456-106-625-PSS-1YR	Annual Maintenance PSS (456-106-625)		\$12,224	Each	10%	\$11,002	Other	F1
456-106-626-PSS-1YR	456-106-626-PSS-1YR	Annual Maintenance PSS (456-106-626)		\$27,884	Each	10%	\$25,096	Other	F1
456-106-627-PSS-1YR	456-106-627-PSS-1YR	Annual Maintenance PSS (456-106-627)		\$19,098	Each	10%	\$17,188	Other	F1
456-106-628-PSS-1YR	456-106-628-PSS-1YR	Annual Maintenance PSS (456-106-628)		\$38,198	Each	10%	\$34,378	Other	F1
456-106-629-PSS-1YR	456-106-629-PSS-1YR	Annual Maintenance PSS (456-106-629)		\$5,844	Each	10%	\$5,260	Other	F1
456-106-630-PSS-1YR	456-106-630-PSS-1YR	Annual Maintenance PSS (456-106-630)		\$17,532	Each	10%	\$15,779	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-631-PSS-1YR	456-106-631-PSS-1YR		Annual Maintenance PSS (456-106-631)	\$7,220	Each	10%	\$6,498	Other	F1
456-106-632-PSS-1YR	456-106-632-PSS-1YR		Annual Maintenance PSS (456-106-632)	\$21,656	Each	10%	\$19,490	Other	F1
456-106-633-PSS-1YR	456-106-633-PSS-1YR		Annual Maintenance PSS (456-106-633)	\$12,018	Each	10%	\$10,816	Other	F1
456-106-634-PSS-1YR	456-106-634-PSS-1YR		Annual Maintenance PSS (456-106-634)	\$28,948	Each	10%	\$26,053	Other	F1
456-106-635-PSS-1YR	456-106-635-PSS-1YR		Annual Maintenance PSS (456-106-635)	\$15,158	Each	10%	\$13,642	Other	F1
456-106-636-PSS-1YR	456-106-636-PSS-1YR		Annual Maintenance PSS (456-106-636)	\$34,576	Each	10%	\$31,118	Other	F1
456-106-637-PSS-1YR	456-106-637-PSS-1YR		Annual Maintenance PSS (456-106-637)	\$21,772	Each	10%	\$19,595	Other	F1
456-106-638-PSS-1YR	456-106-638-PSS-1YR		Annual Maintenance PSS (456-106-638)	\$43,546	Each	10%	\$39,191	Other	F1
456-106-639-PSS-1YR	456-106-639-PSS-1YR		Annual Maintenance PSS (456-106-639)	\$33,040	Each	10%	\$29,736	Other	F1
456-106-640-PSS-1YR	456-106-640-PSS-1YR		Annual Maintenance PSS (456-106-640)	\$66,082	Each	10%	\$59,474	Other	F1
456-106-641-PSS-1YR	456-106-641-PSS-1YR		Annual Maintenance PSS (456-106-641)	\$5,579	Each	10%	\$5,021	Other	F1
456-106-642-PSS-1YR	456-106-642-PSS-1YR		Annual Maintenance PSS (456-106-642)	\$33,559	Each	10%	\$30,203	Other	F1
456-106-643-PSS-1YR	456-106-643-PSS-1YR		Annual Maintenance PSS (456-106-643)	\$3,274	Each	10%	\$2,946	Other	F1
456-106-644-PSS-1YR	456-106-644-PSS-1YR		Annual Maintenance PSS (456-106-644)	\$19,685	Each	10%	\$17,717	Other	F1
456-106-649-PSS-1YR	456-106-649-PSS-1YR		Annual Maintenance PSS (456-106-649)	\$2,354	Each	10%	\$2,119	Other	F1
456-106-662-PSS-1YR	456-106-662-PSS-1YR		Annual Maintenance PSS (456-106-662)	\$15,660	Each	10%	\$14,094	Other	F1
456-106-676-PSS-1YR	456-106-676-PSS-1YR		Annual Maintenance PSS (456-106-676)	\$1,815	Each	10%	\$1,634	Other	F1
456-106-677-PSS-1YR	456-106-677-PSS-1YR		Annual Maintenance PSS (456-106-677)	\$1,533	Each	10%	\$1,379	Other	F1
456-106-678-PSS-1YR	456-106-678-PSS-1YR		Annual Maintenance PSS (456-106-678)	\$1,240	Each	10%	\$1,116	Other	F1
456-106-679-PSS-1YR	456-106-679-PSS-1YR		Annual Maintenance PSS (456-106-679)	\$1,163	Each	10%	\$1,047	Other	F1
456-106-680-PSS-1YR	456-106-680-PSS-1YR		Annual Maintenance PSS (456-106-680)	\$1,074	Each	10%	\$966	Other	F1
456-106-681-PSS-1YR	456-106-681-PSS-1YR		Annual Maintenance PSS (456-106-681)	\$972	Each	10%	\$874	Other	F1
456-106-682-PSS-1YR	456-106-682-PSS-1YR		Annual Maintenance PSS (456-106-682)	\$869	Each	10%	\$782	Other	F1
456-106-683-PSS-1YR	456-106-683-PSS-1YR		Annual Maintenance PSS (456-106-683)	\$774	Each	10%	\$697	Other	F1
456-106-684-PSS-1YR	456-106-684-PSS-1YR		Annual Maintenance PSS (456-106-684)	\$428	Each	10%	\$385	Other	F1
456-106-685-PSS-1YR	456-106-685-PSS-1YR		Annual Maintenance PSS (456-106-685)	\$332	Each	10%	\$298	Other	F1
456-106-686-PSS-1YR	456-106-686-PSS-1YR		Annual Maintenance PSS (456-106-686)	\$208	Each	10%	\$187	Other	F1
456-106-687-PSS-1YR	456-106-687-PSS-1YR		Annual Maintenance PSS (456-106-687)	\$318	Each	10%	\$286	Other	F1
456-106-688-PSS-1YR	456-106-688-PSS-1YR		Annual Maintenance PSS (456-106-688)	\$146	Each	10%	\$131	Other	F1
456-106-689-PSS-1YR	456-106-689-PSS-1YR		Annual Maintenance PSS (456-106-689)	\$272	Each	10%	\$245	Other	F1
456-106-690-PSS-1YR	456-106-690-PSS-1YR		Annual Maintenance PSS (456-106-690)	\$254	Each	10%	\$229	Other	F1
456-106-691-PSS-1YR	456-106-691-PSS-1YR		Annual Maintenance PSS (456-106-691)	\$536	Each	10%	\$482	Other	F1
456-106-692-PSS-1YR	456-106-692-PSS-1YR		Annual Maintenance PSS (456-106-692)	\$378	Each	10%	\$340	Other	F1
456-106-693-PSS-1YR	456-106-693-PSS-1YR		Annual Maintenance PSS (456-106-693)	\$192	Each	10%	\$173	Other	F1
456-106-694-PSS-1YR	456-106-694-PSS-1YR		Annual Maintenance PSS (456-106-694)	\$323	Each	10%	\$290	Other	F1
456-106-695-PSS-1YR	456-106-695-PSS-1YR		Annual Maintenance PSS (456-106-695)	\$116	Each	10%	\$104	Other	F1
456-106-696-PSS-1YR	456-106-696-PSS-1YR		Annual Maintenance PSS (456-106-696)	\$304	Each	10%	\$273	Other	F1
456-106-697-PSS-1YR	456-106-697-PSS-1YR		Annual Maintenance PSS (456-106-697)	\$271	Each	10%	\$244	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-703-PSS-1YR	456-106-703-PSS-1YR		Annual Maintenance PSS (456-106-703)	\$48	Each	10%	\$43	Other	F1
456-106-704-PSS-1YR	456-106-704-PSS-1YR		Annual Maintenance PSS (456-106-704)	\$44	Each	10%	\$39	Other	F1
456-106-705-PSS-1YR	456-106-705-PSS-1YR		Annual Maintenance PSS (456-106-705)	\$39	Each	10%	\$35	Other	F1
456-106-706-PSS-1YR	456-106-706-PSS-1YR		Annual Maintenance PSS (456-106-706)	\$35	Each	10%	\$32	Other	F1
456-106-707-PSS-1YR	456-106-707-PSS-1YR		Annual Maintenance PSS (456-106-707)	\$33	Each	10%	\$29	Other	F1
456-106-708-PSS-1YR	456-106-708-PSS-1YR		Annual Maintenance PSS (456-106-708)	\$29	Each	10%	\$26	Other	F1
456-106-709-PSS-1YR	456-106-709-PSS-1YR		Annual Maintenance PSS (456-106-709)	\$26	Each	10%	\$24	Other	F1
456-106-716-PSS-1YR	456-106-716-PSS-1YR		Annual Maintenance PSS (456-106-716)	\$20,037	Each	10%	\$18,033	Other	F1
456-106-717-PSS-1YR	456-106-717-PSS-1YR		Annual Maintenance PSS (456-106-717)	\$24,041	Each	10%	\$21,637	Other	F1
456-106-718-PSS-1YR	456-106-718-PSS-1YR		Annual Maintenance PSS (456-106-718)	\$20,037	Each	10%	\$18,033	Other	F1
456-106-719-PSS-1YR	456-106-719-PSS-1YR		Annual Maintenance PSS (456-106-719)	\$24,041	Each	10%	\$21,637	Other	F1
456-106-720-PSS-1YR	456-106-720-PSS-1YR		Annual Maintenance PSS (456-106-720)	\$310	Each	10%	\$279	Other	F1
456-106-721-PSS-1YR	456-106-721-PSS-1YR		Annual Maintenance PSS (456-106-721)	\$294	Each	10%	\$264	Other	F1
456-106-722-PSS-1YR	456-106-722-PSS-1YR		Annual Maintenance PSS (456-106-722)	\$280	Each	10%	\$252	Other	F1
456-106-723-PSS-1YR	456-106-723-PSS-1YR		Annual Maintenance PSS (456-106-723)	\$265	Each	10%	\$239	Other	F1
456-106-724-PSS-1YR	456-106-724-PSS-1YR		Annual Maintenance PSS (456-106-724)	\$253	Each	10%	\$227	Other	F1
456-106-725-PSS-1YR	456-106-725-PSS-1YR		Annual Maintenance PSS (456-106-725)	\$239	Each	10%	\$215	Other	F1
456-106-740-PSS-1YR	456-106-740-PSS-1YR		Annual Maintenance PSS (456-106-740)	\$5,750	Each	10%	\$5,175	Other	F1
456-106-752-PSS-1YR	456-106-752-PSS-1YR		Annual Maintenance PSS (456-106-752)	\$201	Each	10%	\$181	Other	F1
456-106-753-PSS-1YR	456-106-753-PSS-1YR		Annual Maintenance PSS (456-106-753)	\$74	Each	10%	\$67	Other	F1
456-106-754-PSS-1YR	456-106-754-PSS-1YR		Annual Maintenance PSS (456-106-754)	\$55	Each	10%	\$50	Other	F1
456-106-755-PSS-1YR	456-106-755-PSS-1YR		Annual Maintenance PSS (456-106-755)	\$35	Each	10%	\$32	Other	F1
456-106-756-PSS-1YR	456-106-756-PSS-1YR		Annual Maintenance PSS (456-106-756)	\$30	Each	10%	\$27	Other	F1
456-106-757-PSS-1YR	456-106-757-PSS-1YR		Annual Maintenance PSS (456-106-757)	\$25	Each	10%	\$23	Other	F1
456-106-758-PSS-1YR	456-106-758-PSS-1YR		Annual Maintenance PSS (456-106-758)	\$22	Each	10%	\$20	Other	F1
456-106-759-PSS-1YR	456-106-759-PSS-1YR		Annual Maintenance PSS (456-106-759)	\$20	Each	10%	\$18	Other	F1
456-106-760-PSS-1YR	456-106-760-PSS-1YR		Annual Maintenance PSS (456-106-760)	\$201	Each	10%	\$181	Other	F1
456-106-761-PSS-1YR	456-106-761-PSS-1YR		Annual Maintenance PSS (456-106-761)	\$74	Each	10%	\$67	Other	F1
456-106-762-PSS-1YR	456-106-762-PSS-1YR		Annual Maintenance PSS (456-106-762)	\$55	Each	10%	\$50	Other	F1
456-106-763-PSS-1YR	456-106-763-PSS-1YR		Annual Maintenance PSS (456-106-763)	\$35	Each	10%	\$32	Other	F1
456-106-764-PSS-1YR	456-106-764-PSS-1YR		Annual Maintenance PSS (456-106-764)	\$30	Each	10%	\$27	Other	F1
456-106-765-PSS-1YR	456-106-765-PSS-1YR		Annual Maintenance PSS (456-106-765)	\$25	Each	10%	\$23	Other	F1
456-106-766-PSS-1YR	456-106-766-PSS-1YR		Annual Maintenance PSS (456-106-766)	\$22	Each	10%	\$20	Other	F1
456-106-767-PSS-1YR	456-106-767-PSS-1YR		Annual Maintenance PSS (456-106-767)	\$20	Each	10%	\$18	Other	F1
456-106-768-PSS-1YR	456-106-768-PSS-1YR		Annual Maintenance PSS (456-106-768)	\$201	Each	10%	\$181	Other	F1
456-106-769-PSS-1YR	456-106-769-PSS-1YR		Annual Maintenance PSS (456-106-769)	\$74	Each	10%	\$67	Other	F1
456-106-770-PSS-1YR	456-106-770-PSS-1YR		Annual Maintenance PSS (456-106-770)	\$55	Each	10%	\$50	Other	F1
456-106-771-PSS-1YR	456-106-771-PSS-1YR		Annual Maintenance PSS (456-106-771)	\$35	Each	10%	\$32	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-772-PSS-1YR	456-106-772-PSS-1YR	Annual Maintenance PSS (456-106-772)		\$30	Each	10%	\$27	Other	F1
456-106-773-PSS-1YR	456-106-773-PSS-1YR	Annual Maintenance PSS (456-106-773)		\$25	Each	10%	\$23	Other	F1
456-106-774-PSS-1YR	456-106-774-PSS-1YR	Annual Maintenance PSS (456-106-774)		\$22	Each	10%	\$20	Other	F1
456-106-775-PSS-1YR	456-106-775-PSS-1YR	Annual Maintenance PSS (456-106-775)		\$20	Each	10%	\$18	Other	F1
456-106-779-PSS-1YR	456-106-779-PSS-1YR	Annual Maintenance PSS (456-106-779)		\$34	Each	10%	\$31	Other	F1
456-106-780-PSS-1YR	456-106-780-PSS-1YR	Annual Maintenance PSS (456-106-780)		\$26	Each	10%	\$24	Other	F1
456-106-781-PSS-1YR	456-106-781-PSS-1YR	Annual Maintenance PSS (456-106-781)		\$20	Each	10%	\$18	Other	F1
456-106-782-PSS-1YR	456-106-782-PSS-1YR	Annual Maintenance PSS (456-106-782)		\$18	Each	10%	\$16	Other	F1
456-106-783-PSS-1YR	456-106-783-PSS-1YR	Annual Maintenance PSS (456-106-783)		\$14	Each	10%	\$13	Other	F1
456-106-784-PSS-1YR	456-106-784-PSS-1YR	Annual Maintenance PSS (456-106-784)		\$12	Each	10%	\$11	Other	F1
456-106-785-PSS-1YR	456-106-785-PSS-1YR	Annual Maintenance PSS (456-106-785)		\$11	Each	10%	\$10	Other	F1
456-106-786-PSS-1YR	456-106-786-PSS-1YR	Annual Maintenance PSS (456-106-786)		\$34	Each	10%	\$31	Other	F1
456-106-787-PSS-1YR	456-106-787-PSS-1YR	Annual Maintenance PSS (456-106-787)		\$26	Each	10%	\$24	Other	F1
456-106-788-PSS-1YR	456-106-788-PSS-1YR	Annual Maintenance PSS (456-106-788)		\$20	Each	10%	\$18	Other	F1
456-106-789-PSS-1YR	456-106-789-PSS-1YR	Annual Maintenance PSS (456-106-789)		\$18	Each	10%	\$16	Other	F1
456-106-790-PSS-1YR	456-106-790-PSS-1YR	Annual Maintenance PSS (456-106-790)		\$14	Each	10%	\$13	Other	F1
456-106-791-PSS-1YR	456-106-791-PSS-1YR	Annual Maintenance PSS (456-106-791)		\$12	Each	10%	\$11	Other	F1
456-106-792-PSS-1YR	456-106-792-PSS-1YR	Annual Maintenance PSS (456-106-792)		\$11	Each	10%	\$10	Other	F1
456-106-793-PSS-1YR	456-106-793-PSS-1YR	Annual Maintenance PSS (456-106-793)		\$63	Each	10%	\$56	Other	F1
456-106-794-PSS-1YR	456-106-794-PSS-1YR	Annual Maintenance PSS (456-106-794)		\$48	Each	10%	\$44	Other	F1
456-106-795-PSS-1YR	456-106-795-PSS-1YR	Annual Maintenance PSS (456-106-795)		\$36	Each	10%	\$33	Other	F1
456-106-796-PSS-1YR	456-106-796-PSS-1YR	Annual Maintenance PSS (456-106-796)		\$34	Each	10%	\$31	Other	F1
456-106-797-PSS-1YR	456-106-797-PSS-1YR	Annual Maintenance PSS (456-106-797)		\$26	Each	10%	\$24	Other	F1
456-106-798-PSS-1YR	456-106-798-PSS-1YR	Annual Maintenance PSS (456-106-798)		\$22	Each	10%	\$20	Other	F1
456-106-799-PSS-1YR	456-106-799-PSS-1YR	Annual Maintenance PSS (456-106-799)		\$20	Each	10%	\$18	Other	F1
456-106-800-PSS-1YR	456-106-800-PSS-1YR	Annual Maintenance PSS (456-106-800)		\$625	Each	10%	\$563	Other	F1
456-106-802-PSS-1YR	456-106-802-PSS-1YR	Annual Maintenance PSS (456-106-802)		\$50	Each	10%	\$45	Other	F1
456-106-831-PSS-1YR	456-106-831-PSS-1YR	Annual Maintenance PSS (456-106-831)		\$121	Each	10%	\$109	Other	F1
456-106-832-PSS-1YR	456-106-832-PSS-1YR	Annual Maintenance PSS (456-106-832)		\$93	Each	10%	\$84	Other	F1
456-106-833-PSS-1YR	456-106-833-PSS-1YR	Annual Maintenance PSS (456-106-833)		\$43	Each	10%	\$39	Other	F1
456-106-834-PSS-1YR	456-106-834-PSS-1YR	Annual Maintenance PSS (456-106-834)		\$65	Each	10%	\$59	Other	F1
456-106-835-PSS-1YR	456-106-835-PSS-1YR	Annual Maintenance PSS (456-106-835)		\$46	Each	10%	\$42	Other	F1
456-106-836-PSS-1YR	456-106-836-PSS-1YR	Annual Maintenance PSS (456-106-836)		\$34	Each	10%	\$31	Other	F1
456-106-837-PSS-1YR	456-106-837-PSS-1YR	Annual Maintenance PSS (456-106-837)		\$25	Each	10%	\$23	Other	F1
456-106-838-PSS-1YR	456-106-838-PSS-1YR	Annual Maintenance PSS (456-106-838)		\$421	Each	10%	\$379	Other	F1
456-106-839-PSS-1YR	456-106-839-PSS-1YR	Annual Maintenance PSS (456-106-839)		\$338	Each	10%	\$304	Other	F1
456-106-840-PSS-1YR	456-106-840-PSS-1YR	Annual Maintenance PSS (456-106-840)		\$265	Each	10%	\$239	Other	F1
456-106-841-PSS-1YR	456-106-841-PSS-1YR	Annual Maintenance PSS (456-106-841)		\$257	Each	10%	\$232	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-842-PSS-1YR	456-106-842-PSS-1YR		Annual Maintenance PSS (456-106-842)	\$187	Each	10%	\$168	Other	F1
456-106-843-PSS-1YR	456-106-843-PSS-1YR		Annual Maintenance PSS (456-106-843)	\$141	Each	10%	\$127	Other	F1
456-106-844-PSS-1YR	456-106-844-PSS-1YR		Annual Maintenance PSS (456-106-844)	\$107	Each	10%	\$96	Other	F1
456-106-845-PSS-1YR	456-106-845-PSS-1YR		Annual Maintenance PSS (456-106-845)	\$129	Each	10%	\$116	Other	F1
456-106-846-PSS-1YR	456-106-846-PSS-1YR		Annual Maintenance PSS (456-106-846)	\$97	Each	10%	\$88	Other	F1
456-106-847-PSS-1YR	456-106-847-PSS-1YR		Annual Maintenance PSS (456-106-847)	\$80	Each	10%	\$72	Other	F1
456-106-848-PSS-1YR	456-106-848-PSS-1YR		Annual Maintenance PSS (456-106-848)	\$82	Each	10%	\$74	Other	F1
456-106-849-PSS-1YR	456-106-849-PSS-1YR		Annual Maintenance PSS (456-106-849)	\$57	Each	10%	\$52	Other	F1
456-106-850-PSS-1YR	456-106-850-PSS-1YR		Annual Maintenance PSS (456-106-850)	\$42	Each	10%	\$38	Other	F1
456-106-851-PSS-1YR	456-106-851-PSS-1YR		Annual Maintenance PSS (456-106-851)	\$27	Each	10%	\$24	Other	F1
456-106-852-PSS-1YR	456-106-852-PSS-1YR		Annual Maintenance PSS (456-106-852)	\$421	Each	10%	\$379	Other	F1
456-106-853-PSS-1YR	456-106-853-PSS-1YR		Annual Maintenance PSS (456-106-853)	\$338	Each	10%	\$304	Other	F1
456-106-854-PSS-1YR	456-106-854-PSS-1YR		Annual Maintenance PSS (456-106-854)	\$265	Each	10%	\$239	Other	F1
456-106-855-PSS-1YR	456-106-855-PSS-1YR		Annual Maintenance PSS (456-106-855)	\$257	Each	10%	\$232	Other	F1
456-106-856-PSS-1YR	456-106-856-PSS-1YR		Annual Maintenance PSS (456-106-856)	\$187	Each	10%	\$168	Other	F1
456-106-857-PSS-1YR	456-106-857-PSS-1YR		Annual Maintenance PSS (456-106-857)	\$141	Each	10%	\$127	Other	F1
456-106-858-PSS-1YR	456-106-858-PSS-1YR		Annual Maintenance PSS (456-106-858)	\$107	Each	10%	\$96	Other	F1
456-106-859-PSS-1YR	456-106-859-PSS-1YR		Annual Maintenance PSS (456-106-859)	\$179	Each	10%	\$161	Other	F1
456-106-860-PSS-1YR	456-106-860-PSS-1YR		Annual Maintenance PSS (456-106-860)	\$133	Each	10%	\$119	Other	F1
456-106-861-PSS-1YR	456-106-861-PSS-1YR		Annual Maintenance PSS (456-106-861)	\$138	Each	10%	\$124	Other	F1
456-106-862-PSS-1YR	456-106-862-PSS-1YR		Annual Maintenance PSS (456-106-862)	\$136	Each	10%	\$122	Other	F1
456-106-863-PSS-1YR	456-106-863-PSS-1YR		Annual Maintenance PSS (456-106-863)	\$95	Each	10%	\$86	Other	F1
456-106-864-PSS-1YR	456-106-864-PSS-1YR		Annual Maintenance PSS (456-106-864)	\$71	Each	10%	\$64	Other	F1
456-106-865-PSS-1YR	456-106-865-PSS-1YR		Annual Maintenance PSS (456-106-865)	\$49	Each	10%	\$44	Other	F1
456-106-866-PSS-1YR	456-106-866-PSS-1YR		Annual Maintenance PSS (456-106-866)	\$471	Each	10%	\$424	Other	F1
456-106-867-PSS-1YR	456-106-867-PSS-1YR		Annual Maintenance PSS (456-106-867)	\$373	Each	10%	\$336	Other	F1
456-106-868-PSS-1YR	456-106-868-PSS-1YR		Annual Maintenance PSS (456-106-868)	\$323	Each	10%	\$290	Other	F1
456-106-869-PSS-1YR	456-106-869-PSS-1YR		Annual Maintenance PSS (456-106-869)	\$311	Each	10%	\$279	Other	F1
456-106-870-PSS-1YR	456-106-870-PSS-1YR		Annual Maintenance PSS (456-106-870)	\$225	Each	10%	\$203	Other	F1
456-106-871-PSS-1YR	456-106-871-PSS-1YR		Annual Maintenance PSS (456-106-871)	\$170	Each	10%	\$153	Other	F1
456-106-872-PSS-1YR	456-106-872-PSS-1YR		Annual Maintenance PSS (456-106-872)	\$129	Each	10%	\$116	Other	F1
456-106-873-PSS-1YR	456-106-873-PSS-1YR		Annual Maintenance PSS (456-106-873)	\$50	Each	10%	\$45	Other	F1
456-106-874-PSS-1YR	456-106-874-PSS-1YR		Annual Maintenance PSS (456-106-874)	\$35	Each	10%	\$32	Other	F1
456-106-875-PSS-1YR	456-106-875-PSS-1YR		Annual Maintenance PSS (456-106-875)	\$57	Each	10%	\$52	Other	F1
456-106-876-PSS-1YR	456-106-876-PSS-1YR		Annual Maintenance PSS (456-106-876)	\$53	Each	10%	\$48	Other	F1
456-106-877-PSS-1YR	456-106-877-PSS-1YR		Annual Maintenance PSS (456-106-877)	\$38	Each	10%	\$34	Other	F1
456-106-878-PSS-1YR	456-106-878-PSS-1YR		Annual Maintenance PSS (456-106-878)	\$29	Each	10%	\$26	Other	F1
456-106-879-PSS-1YR	456-106-879-PSS-1YR		Annual Maintenance PSS (456-106-879)	\$22	Each	10%	\$20	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-880-PSS-1YR	456-106-880-PSS-1YR		Annual Maintenance PSS (456-106-880)	\$471	Each	10%	\$424	Other	F1
456-106-881-PSS-1YR	456-106-881-PSS-1YR		Annual Maintenance PSS (456-106-881)	\$373	Each	10%	\$336	Other	F1
456-106-882-PSS-1YR	456-106-882-PSS-1YR		Annual Maintenance PSS (456-106-882)	\$323	Each	10%	\$290	Other	F1
456-106-883-PSS-1YR	456-106-883-PSS-1YR		Annual Maintenance PSS (456-106-883)	\$311	Each	10%	\$279	Other	F1
456-106-884-PSS-1YR	456-106-884-PSS-1YR		Annual Maintenance PSS (456-106-884)	\$225	Each	10%	\$203	Other	F1
456-106-885-PSS-1YR	456-106-885-PSS-1YR		Annual Maintenance PSS (456-106-885)	\$170	Each	10%	\$153	Other	F1
456-106-886-PSS-1YR	456-106-886-PSS-1YR		Annual Maintenance PSS (456-106-886)	\$129	Each	10%	\$116	Other	F1
456-106-887-PSS-1YR	456-106-887-PSS-1YR		Annual Maintenance PSS (456-106-887)	\$171	Each	10%	\$154	Other	F1
456-106-888-PSS-1YR	456-106-888-PSS-1YR		Annual Maintenance PSS (456-106-888)	\$129	Each	10%	\$116	Other	F1
456-106-889-PSS-1YR	456-106-889-PSS-1YR		Annual Maintenance PSS (456-106-889)	\$101	Each	10%	\$90	Other	F1
456-106-890-PSS-1YR	456-106-890-PSS-1YR		Annual Maintenance PSS (456-106-890)	\$119	Each	10%	\$107	Other	F1
456-106-891-PSS-1YR	456-106-891-PSS-1YR		Annual Maintenance PSS (456-106-891)	\$84	Each	10%	\$76	Other	F1
456-106-892-PSS-1YR	456-106-892-PSS-1YR		Annual Maintenance PSS (456-106-892)	\$63	Each	10%	\$57	Other	F1
456-106-893-PSS-1YR	456-106-893-PSS-1YR		Annual Maintenance PSS (456-106-893)	\$47	Each	10%	\$43	Other	F1
456-106-894-PSS-1YR	456-106-894-PSS-1YR		Annual Maintenance PSS (456-106-894)	\$471	Each	10%	\$424	Other	F1
456-106-895-PSS-1YR	456-106-895-PSS-1YR		Annual Maintenance PSS (456-106-895)	\$373	Each	10%	\$336	Other	F1
456-106-896-PSS-1YR	456-106-896-PSS-1YR		Annual Maintenance PSS (456-106-896)	\$323	Each	10%	\$290	Other	F1
456-106-897-PSS-1YR	456-106-897-PSS-1YR		Annual Maintenance PSS (456-106-897)	\$311	Each	10%	\$279	Other	F1
456-106-898-PSS-1YR	456-106-898-PSS-1YR		Annual Maintenance PSS (456-106-898)	\$225	Each	10%	\$203	Other	F1
456-106-899-PSS-1YR	456-106-899-PSS-1YR		Annual Maintenance PSS (456-106-899)	\$170	Each	10%	\$153	Other	F1
456-106-900-PSS-1YR	456-106-900-PSS-1YR		Annual Maintenance PSS (456-106-900)	\$129	Each	10%	\$116	Other	F1
456-106-901-PSS-1YR	456-106-901-PSS-1YR		Annual Maintenance PSS (456-106-901)	\$74	Each	10%	\$67	Other	F1
456-106-902-PSS-1YR	456-106-902-PSS-1YR		Annual Maintenance PSS (456-106-902)	\$148	Each	10%	\$133	Other	F1
456-106-903-PSS-1YR	456-106-903-PSS-1YR		Annual Maintenance PSS (456-106-903)	\$74	Each	10%	\$67	Other	F1
456-106-904-PSS-1YR	456-106-904-PSS-1YR		Annual Maintenance PSS (456-106-904)	\$148	Each	10%	\$133	Other	F1
456-106-905-PSS-1YR	456-106-905-PSS-1YR		Annual Maintenance PSS (456-106-905)	\$1,370	Each	10%	\$1,233	Other	F1
456-106-906-PSS-1YR	456-106-906-PSS-1YR		Annual Maintenance PSS (456-106-906)	\$904	Each	10%	\$814	Other	F1
456-106-907-PSS-1YR	456-106-907-PSS-1YR		Annual Maintenance PSS (456-106-907)	\$2,738	Each	10%	\$2,464	Other	F1
456-106-908-PSS-1YR	456-106-908-PSS-1YR		Annual Maintenance PSS (456-106-908)	\$5,476	Each	10%	\$4,928	Other	F1
456-106-915-PSS-1YR	456-106-915-PSS-1YR		Annual Maintenance PSS (456-106-915)	\$199	Each	10%	\$179	Other	F1
456-106-916-PSS-1YR	456-106-916-PSS-1YR		Annual Maintenance PSS (456-106-916)	\$157	Each	10%	\$141	Other	F1
456-106-917-PSS-1YR	456-106-917-PSS-1YR		Annual Maintenance PSS (456-106-917)	\$101	Each	10%	\$91	Other	F1
456-106-918-PSS-1YR	456-106-918-PSS-1YR		Annual Maintenance PSS (456-106-918)	\$82	Each	10%	\$74	Other	F1
456-106-919-PSS-1YR	456-106-919-PSS-1YR		Annual Maintenance PSS (456-106-919)	\$72	Each	10%	\$64	Other	F1
456-106-920-PSS-1YR	456-106-920-PSS-1YR		Annual Maintenance PSS (456-106-920)	\$63	Each	10%	\$57	Other	F1
456-106-921-PSS-1YR	456-106-921-PSS-1YR		Annual Maintenance PSS (456-106-921)	\$53	Each	10%	\$48	Other	F1
456-106-922-PSS-1YR	456-106-922-PSS-1YR		Annual Maintenance PSS (456-106-922)	\$3,916	Each	10%	\$3,524	Other	F1
456-106-923-PSS-1YR	456-106-923-PSS-1YR		Annual Maintenance PSS (456-106-923)	\$145	Each	10%	\$131	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-925-PSS-1YR	456-106-925-PSS-1YR	Annual Maintenance PSS (456-106-925)		\$1,450	Each	10%	\$1,305	Other	F1
456-106-929-PSS-1YR	456-106-929-PSS-1YR	Annual Maintenance PSS (456-106-929)		\$91	Each	10%	\$82	Other	F1
456-106-930-PSS-1YR	456-106-930-PSS-1YR	Annual Maintenance PSS (456-106-930)		\$194	Each	10%	\$174	Other	F1
456-106-931-PSS-1YR	456-106-931-PSS-1YR	Annual Maintenance PSS (456-106-931)		\$100	Each	10%	\$90	Other	F1
456-106-932-PSS-1YR	456-106-932-PSS-1YR	Annual Maintenance PSS (456-106-932)		\$90	Each	10%	\$81	Other	F1
456-106-933-PSS-1YR	456-106-933-PSS-1YR	Annual Maintenance PSS (456-106-933)		\$83	Each	10%	\$74	Other	F1
456-106-934-PSS-1YR	456-106-934-PSS-1YR	Annual Maintenance PSS (456-106-934)		\$75	Each	10%	\$68	Other	F1
456-106-935-PSS-1YR	456-106-935-PSS-1YR	Annual Maintenance PSS (456-106-935)		\$68	Each	10%	\$61	Other	F1
456-106-936-PSS-1YR	456-106-936-PSS-1YR	Annual Maintenance PSS (456-106-936)		\$63	Each	10%	\$56	Other	F1
456-106-937-PSS-1YR	456-106-937-PSS-1YR	Annual Maintenance PSS (456-106-937)		\$58	Each	10%	\$52	Other	F1
456-106-938-PSS-1YR	456-106-938-PSS-1YR	Annual Maintenance PSS (456-106-938)		\$213	Each	10%	\$191	Other	F1
456-106-939-PSS-1YR	456-106-939-PSS-1YR	Annual Maintenance PSS (456-106-939)		\$193	Each	10%	\$173	Other	F1
456-106-940-PSS-1YR	456-106-940-PSS-1YR	Annual Maintenance PSS (456-106-940)		\$173	Each	10%	\$155	Other	F1
456-106-941-PSS-1YR	456-106-941-PSS-1YR	Annual Maintenance PSS (456-106-941)		\$155	Each	10%	\$140	Other	F1
456-106-942-PSS-1YR	456-106-942-PSS-1YR	Annual Maintenance PSS (456-106-942)		\$140	Each	10%	\$126	Other	F1
456-106-943-PSS-1YR	456-106-943-PSS-1YR	Annual Maintenance PSS (456-106-943)		\$123	Each	10%	\$110	Other	F1
456-106-944-PSS-1YR	456-106-944-PSS-1YR	Annual Maintenance PSS (456-106-944)		\$110	Each	10%	\$99	Other	F1
456-106-945-PSS-1YR	456-106-945-PSS-1YR	Annual Maintenance PSS (456-106-945)		\$4,140	Each	10%	\$3,726	Other	F1
456-106-946-PSS-1YR	456-106-946-PSS-1YR	Annual Maintenance PSS (456-106-946)		\$20,700	Each	10%	\$18,630	Other	F1
456-106-947-PSS-1YR	456-106-947-PSS-1YR	Annual Maintenance PSS (456-106-947)		\$265	Each	10%	\$239	Other	F1
456-106-948-PSS-1YR	456-106-948-PSS-1YR	Annual Maintenance PSS (456-106-948)		\$264	Each	10%	\$238	Other	F1
456-106-949-PSS-1YR	456-106-949-PSS-1YR	Annual Maintenance PSS (456-106-949)		\$261	Each	10%	\$235	Other	F1
456-106-950-PSS-1YR	456-106-950-PSS-1YR	Annual Maintenance PSS (456-106-950)		\$251	Each	10%	\$226	Other	F1
456-106-951-PSS-1YR	456-106-951-PSS-1YR	Annual Maintenance PSS (456-106-951)		\$231	Each	10%	\$208	Other	F1
456-106-952-PSS-1YR	456-106-952-PSS-1YR	Annual Maintenance PSS (456-106-952)		\$211	Each	10%	\$190	Other	F1
456-106-953-PSS-1YR	456-106-953-PSS-1YR	Annual Maintenance PSS (456-106-953)		\$201	Each	10%	\$181	Other	F1
456-106-957-PSS-1YR	456-106-957-PSS-1YR	Annual Maintenance PSS (456-106-957)		\$43,750	Each	10%	\$39,375	Other	F1
456-106-958-PSS-1YR	456-106-958-PSS-1YR	Annual Maintenance PSS (456-106-958)		\$575	Each	10%	\$518	Other	F1
456-106-959-PSS-1YR	456-106-959-PSS-1YR	Annual Maintenance PSS (456-106-959)		\$431	Each	10%	\$388	Other	F1
456-106-960-PSS-1YR	456-106-960-PSS-1YR	Annual Maintenance PSS (456-106-960)		\$334	Each	10%	\$300	Other	F1
456-106-961-PSS-1YR	456-106-961-PSS-1YR	Annual Maintenance PSS (456-106-961)		\$270	Each	10%	\$243	Other	F1
456-106-962-PSS-1YR	456-106-962-PSS-1YR	Annual Maintenance PSS (456-106-962)		\$23	Each	10%	\$20	Other	F1
456-106-963-PSS-1YR	456-106-963-PSS-1YR	Annual Maintenance PSS (456-106-963)		\$9,000	Each	10%	\$8,100	Other	F1
456-106-964-PSS-1YR	456-106-964-PSS-1YR	Annual Maintenance PSS (456-106-964)		\$18,750	Each	10%	\$16,875	Other	F1
456-106-965-PSS-1YR	456-106-965-PSS-1YR	Annual Maintenance PSS (456-106-965)		\$2,250	Each	10%	\$2,025	Other	F1
456-106-966-PSS-1YR	456-106-966-PSS-1YR	Annual Maintenance PSS (456-106-966)		\$2,250	Each	10%	\$2,025	Other	F1
456-106-967-PSS-1YR	456-106-967-PSS-1YR	Annual Maintenance PSS (456-106-967)		\$2,250	Each	10%	\$2,025	Other	F1
456-106-968-PSS-1YR	456-106-968-PSS-1YR	Annual Maintenance PSS (456-106-968)		\$18,750	Each	10%	\$16,875	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-969-PSS-1YR	456-106-969-PSS-1YR	Annual Maintenance PSS (456-106-969)		\$18,750	Each	10%	\$16,875	Other	F1
456-106-970-PSS-1YR	456-106-970-PSS-1YR	Annual Maintenance PSS (456-106-970)		\$1,125	Each	10%	\$1,013	Other	F1
456-106-971-PSS-1YR	456-106-971-PSS-1YR	Annual Maintenance PSS (456-106-971)		\$5,625	Each	10%	\$5,063	Other	F1
456-106-972-PSS-1YR	456-106-972-PSS-1YR	Annual Maintenance PSS (456-106-972)		\$2,250	Each	10%	\$2,025	Other	F1
456-106-973-PSS-1YR	456-106-973-PSS-1YR	Annual Maintenance PSS (456-106-973)		\$1,125	Each	10%	\$1,013	Other	F1
456-106-974-PSS-1YR	456-106-974-PSS-1YR	Annual Maintenance PSS (456-106-974)		\$2,250	Each	10%	\$2,025	Other	F1
456-106-975-PSS-1YR	456-106-975-PSS-1YR	Annual Maintenance PSS (456-106-975)		\$1,125	Each	10%	\$1,013	Other	F1
456-106-976-PSS-1YR	456-106-976-PSS-1YR	Annual Maintenance PSS (456-106-976)		\$4,500	Each	10%	\$4,050	Other	F1
456-106-977-PSS-1YR	456-106-977-PSS-1YR	Annual Maintenance PSS (456-106-977)		\$2,250	Each	10%	\$2,025	Other	F1
456-106-978-PSS-1YR	456-106-978-PSS-1YR	Annual Maintenance PSS (456-106-978)		\$1,125	Each	10%	\$1,013	Other	F1
456-106-979-PSS-1YR	456-106-979-PSS-1YR	Annual Maintenance PSS (456-106-979)		\$4,500	Each	10%	\$4,050	Other	F1
456-106-980-PSS-1YR	456-106-980-PSS-1YR	Annual Maintenance PSS (456-106-980)		\$1,125	Each	10%	\$1,013	Other	F1
456-106-981-PSS-1YR	456-106-981-PSS-1YR	Annual Maintenance PSS (456-106-981)		\$1,125	Each	10%	\$1,013	Other	F1
456-106-984-PSS-1YR	456-106-984-PSS-1YR	Annual Maintenance PSS (456-106-984)		\$1,125	Each	10%	\$1,013	Other	F1
456-106-985-PSS-1YR	456-106-985-PSS-1YR	Annual Maintenance PSS (456-106-985)		\$3	Each	10%	\$3	Other	F1
456-106-986-PSS-1YR	456-106-986-PSS-1YR	Annual Maintenance PSS (456-106-986)		\$23	Each	10%	\$20	Other	F1
456-106-987-PSS-1YR	456-106-987-PSS-1YR	Annual Maintenance PSS (456-106-987)		\$23	Each	10%	\$20	Other	F1
456-106-988-PSS-1YR	456-106-988-PSS-1YR	Annual Maintenance PSS (456-106-988)		\$5,625	Each	10%	\$5,063	Other	F1
456-106-992-PSS-1YR	456-106-992-PSS-1YR	Annual Maintenance PSS (456-106-992)		\$7,875	Each	10%	\$7,088	Other	F1
456-106-993-PSS-1YR	456-106-993-PSS-1YR	Annual Maintenance PSS (456-106-993)		\$2,250	Each	10%	\$2,025	Other	F1
456-106-994-PSS-1YR	456-106-994-PSS-1YR	Annual Maintenance PSS (456-106-994)		\$2,250	Each	10%	\$2,025	Other	F1
456-106-995-PSS-1YR	456-106-995-PSS-1YR	Annual Maintenance PSS (456-106-995)		\$22,500	Each	10%	\$20,250	Other	F1
456-106-996-PSS-1YR	456-106-996-PSS-1YR	Annual Maintenance PSS (456-106-996)		\$225	Each	10%	\$203	Other	F1
456-106-997-PSS-1YR	456-106-997-PSS-1YR	Annual Maintenance PSS (456-106-997)		\$38,070	Each	10%	\$34,263	Other	F1
456-106-998-PSS-1YR	456-106-998-PSS-1YR	Annual Maintenance PSS (456-106-998)		\$709	Each	10%	\$638	Other	F1
456-106-999-PSS-1YR	456-106-999-PSS-1YR	Annual Maintenance PSS (456-106-999)		\$1,013	Each	10%	\$911	Other	F1
456-107-000-PSS-1YR	456-107-000-PSS-1YR	Annual Maintenance PSS (456-107-000)		\$2,025	Each	10%	\$1,823	Other	F1
456-107-001-PSS-1YR	456-107-001-PSS-1YR	Annual Maintenance PSS (456-107-001)		\$3,443	Each	10%	\$3,098	Other	F1
456-107-002-PSS-1YR	456-107-002-PSS-1YR	Annual Maintenance PSS (456-107-002)		\$5,063	Each	10%	\$4,556	Other	F1
456-107-003-PSS-1YR	456-107-003-PSS-1YR	Annual Maintenance PSS (456-107-003)		\$10,125	Each	10%	\$9,113	Other	F1
456-107-004-PSS-1YR	456-107-004-PSS-1YR	Annual Maintenance PSS (456-107-004)		\$15,188	Each	10%	\$13,669	Other	F1
456-107-005-PSS-1YR	456-107-005-PSS-1YR	Annual Maintenance PSS (456-107-005)		\$20,250	Each	10%	\$18,225	Other	F1
456-107-006-PSS-1YR	456-107-006-PSS-1YR	Annual Maintenance PSS (456-107-006)		\$3,375	Each	10%	\$3,038	Other	F1
456-107-007-PSS-1YR	456-107-007-PSS-1YR	Annual Maintenance PSS (456-107-007)		\$3,375	Each	10%	\$3,038	Other	F1
456-107-008-PSS-1YR	456-107-008-PSS-1YR	Annual Maintenance PSS (456-107-008)		\$3,375	Each	10%	\$3,038	Other	F1
456-107-009-PSS-1YR	456-107-009-PSS-1YR	Annual Maintenance PSS (456-107-009)		\$3,375	Each	10%	\$3,038	Other	F1
456-107-010-PSS-1YR	456-107-010-PSS-1YR	Annual Maintenance PSS (456-107-010)		\$3,375	Each	10%	\$3,038	Other	F1
456-107-011-PSS-1YR	456-107-011-PSS-1YR	Annual Maintenance PSS (456-107-011)		\$3,375	Each	10%	\$3,038	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-012-PSS-1YR	456-107-012-PSS-1YR		Annual Maintenance PSS (456-107-012)	\$3,375	Each	10%	\$3,038	Other	F1
456-107-013-PSS-1YR	456-107-013-PSS-1YR		Annual Maintenance PSS (456-107-013)	\$6,075	Each	10%	\$5,468	Other	F1
456-107-014-PSS-1YR	456-107-014-PSS-1YR		Annual Maintenance PSS (456-107-014)	\$25,200	Each	10%	\$22,680	Other	F1
456-107-015-PSS-1YR	456-107-015-PSS-1YR		Annual Maintenance PSS (456-107-015)	\$19,125	Each	10%	\$17,213	Other	F1
456-107-016-PSS-1YR	456-107-016-PSS-1YR		Annual Maintenance PSS (456-107-016)	\$4,250	Each	10%	\$3,825	Other	F1
456-107-017-PSS-1YR	456-107-017-PSS-1YR		Annual Maintenance PSS (456-107-017)	\$16,469	Each	10%	\$14,822	Other	F1
456-107-018-PSS-1YR	456-107-018-PSS-1YR		Annual Maintenance PSS (456-107-018)	\$12,219	Each	10%	\$10,997	Other	F1
456-107-019-PSS-1YR	456-107-019-PSS-1YR		Annual Maintenance PSS (456-107-019)	\$9,250	Each	10%	\$8,325	Other	F1
456-107-020-PSS-1YR	456-107-020-PSS-1YR		Annual Maintenance PSS (456-107-020)	\$36,469	Each	10%	\$32,822	Other	F1
456-107-021-PSS-1YR	456-107-021-PSS-1YR		Annual Maintenance PSS (456-107-021)	\$27,219	Each	10%	\$24,497	Other	F1
456-107-022-PSS-1YR	456-107-022-PSS-1YR		Annual Maintenance PSS (456-107-022)	\$3,600	Each	10%	\$3,240	Other	F1
456-107-023-PSS-1YR	456-107-023-PSS-1YR		Annual Maintenance PSS (456-107-023)	\$14,400	Each	10%	\$12,960	Other	F1
456-107-024-PSS-1YR	456-107-024-PSS-1YR		Annual Maintenance PSS (456-107-024)	\$10,800	Each	10%	\$9,720	Other	F1
456-107-025-PSS-1YR	456-107-025-PSS-1YR		Annual Maintenance PSS (456-107-025)	\$4,500	Each	10%	\$4,050	Other	F1
456-107-026-PSS-1YR	456-107-026-PSS-1YR		Annual Maintenance PSS (456-107-026)	\$18,000	Each	10%	\$16,200	Other	F1
456-107-027-PSS-1YR	456-107-027-PSS-1YR		Annual Maintenance PSS (456-107-027)	\$13,500	Each	10%	\$12,150	Other	F1
456-107-028-PSS-1YR	456-107-028-PSS-1YR		Annual Maintenance PSS (456-107-028)	\$18,000	Each	10%	\$16,200	Other	F1
456-107-029-PSS-1YR	456-107-029-PSS-1YR		Annual Maintenance PSS (456-107-029)	\$5,625	Each	10%	\$5,063	Other	F1
456-107-030-PSS-1YR	456-107-030-PSS-1YR		Annual Maintenance PSS (456-107-030)	\$1,125	Each	10%	\$1,013	Other	F1
456-107-031-PSS-1YR	456-107-031-PSS-1YR		Annual Maintenance PSS (456-107-031)	\$9,000	Each	10%	\$8,100	Other	F1
456-107-032-PSS-1YR	456-107-032-PSS-1YR		Annual Maintenance PSS (456-107-032)	\$2,700	Each	10%	\$2,430	Other	F1
456-107-033-PSS-1YR	456-107-033-PSS-1YR		Annual Maintenance PSS (456-107-033)	\$13,500	Each	10%	\$12,150	Other	F1
456-107-034-PSS-1YR	456-107-034-PSS-1YR		Annual Maintenance PSS (456-107-034)	\$56	Each	10%	\$51	Other	F1
456-107-035-PSS-1YR	456-107-035-PSS-1YR		Annual Maintenance PSS (456-107-035)	\$54	Each	10%	\$49	Other	F1
456-107-036-PSS-1YR	456-107-036-PSS-1YR		Annual Maintenance PSS (456-107-036)	\$50	Each	10%	\$45	Other	F1
456-107-037-PSS-1YR	456-107-037-PSS-1YR		Annual Maintenance PSS (456-107-037)	\$45	Each	10%	\$41	Other	F1
456-107-038-PSS-1YR	456-107-038-PSS-1YR		Annual Maintenance PSS (456-107-038)	\$37	Each	10%	\$34	Other	F1
456-107-039-PSS-1YR	456-107-039-PSS-1YR		Annual Maintenance PSS (456-107-039)	\$31	Each	10%	\$27	Other	F1
456-107-040-PSS-1YR	456-107-040-PSS-1YR		Annual Maintenance PSS (456-107-040)	\$23	Each	10%	\$20	Other	F1
456-107-041-PSS-1YR	456-107-041-PSS-1YR		Annual Maintenance PSS (456-107-041)	\$5	Each	10%	\$4	Other	F1
456-107-042-PSS-1YR	456-107-042-PSS-1YR		Annual Maintenance PSS (456-107-042)	\$4	Each	10%	\$4	Other	F1
456-107-043-PSS-1YR	456-107-043-PSS-1YR		Annual Maintenance PSS (456-107-043)	\$4	Each	10%	\$4	Other	F1
456-107-044-PSS-1YR	456-107-044-PSS-1YR		Annual Maintenance PSS (456-107-044)	\$4	Each	10%	\$3	Other	F1
456-107-045-PSS-1YR	456-107-045-PSS-1YR		Annual Maintenance PSS (456-107-045)	\$4	Each	10%	\$3	Other	F1
456-107-046-PSS-1YR	456-107-046-PSS-1YR		Annual Maintenance PSS (456-107-046)	\$3	Each	10%	\$3	Other	F1
456-107-047-PSS-1YR	456-107-047-PSS-1YR		Annual Maintenance PSS (456-107-047)	\$3	Each	10%	\$2	Other	F1
456-107-048-PSS-1YR	456-107-048-PSS-1YR		Annual Maintenance PSS (456-107-048)	\$14	Each	10%	\$12	Other	F1
456-107-049-PSS-1YR	456-107-049-PSS-1YR		Annual Maintenance PSS (456-107-049)	\$13	Each	10%	\$11	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-050-PSS-1YR	456-107-050-PSS-1YR		Annual Maintenance PSS (456-107-050)	\$11	Each	10%	\$10	Other	F1
456-107-051-PSS-1YR	456-107-051-PSS-1YR		Annual Maintenance PSS (456-107-051)	\$10	Each	10%	\$9	Other	F1
456-107-052-PSS-1YR	456-107-052-PSS-1YR		Annual Maintenance PSS (456-107-052)	\$9	Each	10%	\$8	Other	F1
456-107-053-PSS-1YR	456-107-053-PSS-1YR		Annual Maintenance PSS (456-107-053)	\$8	Each	10%	\$7	Other	F1
456-107-054-PSS-1YR	456-107-054-PSS-1YR		Annual Maintenance PSS (456-107-054)	\$6	Each	10%	\$5	Other	F1
456-107-055-PSS-1YR	456-107-055-PSS-1YR		Annual Maintenance PSS (456-107-055)	\$8	Each	10%	\$7	Other	F1
456-107-056-PSS-1YR	456-107-056-PSS-1YR		Annual Maintenance PSS (456-107-056)	\$7	Each	10%	\$6	Other	F1
456-107-057-PSS-1YR	456-107-057-PSS-1YR		Annual Maintenance PSS (456-107-057)	\$6	Each	10%	\$5	Other	F1
456-107-059-PSS-1YR	456-107-059-PSS-1YR		Annual Maintenance PSS (456-107-059)	\$31	Each	10%	\$28	Other	F1
456-107-060-PSS-1YR	456-107-060-PSS-1YR		Annual Maintenance PSS (456-107-060)	\$30	Each	10%	\$27	Other	F1
456-107-061-PSS-1YR	456-107-061-PSS-1YR		Annual Maintenance PSS (456-107-061)	\$28	Each	10%	\$25	Other	F1
456-107-062-PSS-1YR	456-107-062-PSS-1YR		Annual Maintenance PSS (456-107-062)	\$25	Each	10%	\$23	Other	F1
456-107-063-PSS-1YR	456-107-063-PSS-1YR		Annual Maintenance PSS (456-107-063)	\$21	Each	10%	\$19	Other	F1
456-107-064-PSS-1YR	456-107-064-PSS-1YR		Annual Maintenance PSS (456-107-064)	\$18	Each	10%	\$16	Other	F1
456-107-065-PSS-1YR	456-107-065-PSS-1YR		Annual Maintenance PSS (456-107-065)	\$13	Each	10%	\$11	Other	F1
456-107-066-PSS-1YR	456-107-066-PSS-1YR		Annual Maintenance PSS (456-107-066)	\$8,750	Each	10%	\$7,875	Other	F1
456-107-067-PSS-1YR	456-107-067-PSS-1YR		Annual Maintenance PSS (456-107-067)	\$6,250	Each	10%	\$5,625	Other	F1
456-107-068-PSS-1YR	456-107-068-PSS-1YR		Annual Maintenance PSS (456-107-068)	\$38	Each	10%	\$34	Other	F1
456-107-069-PSS-1YR	456-107-069-PSS-1YR		Annual Maintenance PSS (456-107-069)	\$36	Each	10%	\$32	Other	F1
456-107-070-PSS-1YR	456-107-070-PSS-1YR		Annual Maintenance PSS (456-107-070)	\$33	Each	10%	\$30	Other	F1
456-107-071-PSS-1YR	456-107-071-PSS-1YR		Annual Maintenance PSS (456-107-071)	\$32	Each	10%	\$28	Other	F1
456-107-072-PSS-1YR	456-107-072-PSS-1YR		Annual Maintenance PSS (456-107-072)	\$30	Each	10%	\$27	Other	F1
456-107-073-PSS-1YR	456-107-073-PSS-1YR		Annual Maintenance PSS (456-107-073)	\$26	Each	10%	\$24	Other	F1
456-107-074-PSS-1YR	456-107-074-PSS-1YR		Annual Maintenance PSS (456-107-074)	\$19	Each	10%	\$17	Other	F1
456-107-075-PSS-1YR	456-107-075-PSS-1YR		Annual Maintenance PSS (456-107-075)	\$18	Each	10%	\$16	Other	F1
456-107-076-PSS-1YR	456-107-076-PSS-1YR		Annual Maintenance PSS (456-107-076)	\$17	Each	10%	\$15	Other	F1
456-107-077-PSS-1YR	456-107-077-PSS-1YR		Annual Maintenance PSS (456-107-077)	\$16	Each	10%	\$14	Other	F1
456-107-078-PSS-1YR	456-107-078-PSS-1YR		Annual Maintenance PSS (456-107-078)	\$15	Each	10%	\$14	Other	F1
456-107-079-PSS-1YR	456-107-079-PSS-1YR		Annual Maintenance PSS (456-107-079)	\$13	Each	10%	\$12	Other	F1
456-107-080-PSS-1YR	456-107-080-PSS-1YR		Annual Maintenance PSS (456-107-080)	\$25,000	Each	10%	\$22,500	Other	F1
456-107-081-PSS-1YR	456-107-081-PSS-1YR		Annual Maintenance PSS (456-107-081)	\$13	Each	10%	\$11	Other	F1
456-107-082-PSS-1YR	456-107-082-PSS-1YR		Annual Maintenance PSS (456-107-082)	\$12	Each	10%	\$11	Other	F1
456-107-083-PSS-1YR	456-107-083-PSS-1YR		Annual Maintenance PSS (456-107-083)	\$11	Each	10%	\$10	Other	F1
456-107-084-PSS-1YR	456-107-084-PSS-1YR		Annual Maintenance PSS (456-107-084)	\$11	Each	10%	\$9	Other	F1
456-107-085-PSS-1YR	456-107-085-PSS-1YR		Annual Maintenance PSS (456-107-085)	\$10	Each	10%	\$9	Other	F1
456-107-086-PSS-1YR	456-107-086-PSS-1YR		Annual Maintenance PSS (456-107-086)	\$9	Each	10%	\$8	Other	F1
456-107-087-PSS-1YR	456-107-087-PSS-1YR		Annual Maintenance PSS (456-107-087)	\$6,525	Each	10%	\$5,873	Other	F1
456-107-088-PSS-1YR	456-107-088-PSS-1YR		Annual Maintenance PSS (456-107-088)	\$16,875	Each	10%	\$15,188	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-089-PSS-1YR	456-107-089-PSS-1YR		Annual Maintenance PSS (456-107-089)	\$28	Each	10%	\$25	Other	F1
456-107-090-PSS-1YR	456-107-090-PSS-1YR		Annual Maintenance PSS (456-107-090)	\$27	Each	10%	\$24	Other	F1
456-107-091-PSS-1YR	456-107-091-PSS-1YR		Annual Maintenance PSS (456-107-091)	\$25	Each	10%	\$22	Other	F1
456-107-092-PSS-1YR	456-107-092-PSS-1YR		Annual Maintenance PSS (456-107-092)	\$23	Each	10%	\$20	Other	F1
456-107-093-PSS-1YR	456-107-093-PSS-1YR		Annual Maintenance PSS (456-107-093)	\$19	Each	10%	\$17	Other	F1
456-107-094-PSS-1YR	456-107-094-PSS-1YR		Annual Maintenance PSS (456-107-094)	\$16	Each	10%	\$14	Other	F1
456-107-095-PSS-1YR	456-107-095-PSS-1YR		Annual Maintenance PSS (456-107-095)	\$11	Each	10%	\$10	Other	F1
456-107-096-PSS-1YR	456-107-096-PSS-1YR		Annual Maintenance PSS (456-107-096)	\$5,625	Each	10%	\$5,063	Other	F1
456-107-097-PSS-1YR	456-107-097-PSS-1YR		Annual Maintenance PSS (456-107-097)	\$4,500	Each	10%	\$4,050	Other	F1
456-107-098-PSS-1YR	456-107-098-PSS-1YR		Annual Maintenance PSS (456-107-098)	\$270	Each	10%	\$243	Other	F1
456-107-099-PSS-1YR	456-107-099-PSS-1YR		Annual Maintenance PSS (456-107-099)	\$248	Each	10%	\$223	Other	F1
456-107-100-PSS-1YR	456-107-100-PSS-1YR		Annual Maintenance PSS (456-107-100)	\$225	Each	10%	\$203	Other	F1
456-107-101-PSS-1YR	456-107-101-PSS-1YR		Annual Maintenance PSS (456-107-101)	\$203	Each	10%	\$182	Other	F1
456-107-102-PSS-1YR	456-107-102-PSS-1YR		Annual Maintenance PSS (456-107-102)	\$180	Each	10%	\$162	Other	F1
456-107-103-PSS-1YR	456-107-103-PSS-1YR		Annual Maintenance PSS (456-107-103)	\$135	Each	10%	\$122	Other	F1
456-107-104-PSS-1YR	456-107-104-PSS-1YR		Annual Maintenance PSS (456-107-104)	\$113	Each	10%	\$101	Other	F1
456-107-105-PSS-1YR	456-107-105-PSS-1YR		Annual Maintenance PSS (456-107-105)	\$90	Each	10%	\$81	Other	F1
456-107-106-PSS-1YR	456-107-106-PSS-1YR		Annual Maintenance PSS (456-107-106)	\$68	Each	10%	\$61	Other	F1
456-107-107-PSS-1YR	456-107-107-PSS-1YR		Annual Maintenance PSS (456-107-107)	\$45	Each	10%	\$41	Other	F1
456-107-108-PSS-1YR	456-107-108-PSS-1YR		Annual Maintenance PSS (456-107-108)	\$23	Each	10%	\$20	Other	F1
456-107-109-PSS-1YR	456-107-109-PSS-1YR		Annual Maintenance PSS (456-107-109)	\$2,250	Each	10%	\$2,025	Other	F1
456-107-110-PSS-1YR	456-107-110-PSS-1YR		Annual Maintenance PSS (456-107-110)	\$4,500	Each	10%	\$4,050	Other	F1
456-107-111-PSS-1YR	456-107-111-PSS-1YR		Annual Maintenance PSS (456-107-111)	\$9,000	Each	10%	\$8,100	Other	F1
456-107-112-PSS-1YR	456-107-112-PSS-1YR		Annual Maintenance PSS (456-107-112)	\$2,500	Each	10%	\$2,250	Other	F1
456-107-115-PSS-1YR	456-107-115-PSS-1YR		Annual Maintenance PSS (456-107-115)	\$2,500	Each	10%	\$2,250	Other	F1
456-107-117-PSS-1YR	456-107-117-PSS-1YR		Annual Maintenance PSS (456-107-117)	\$6,250	Each	10%	\$5,625	Other	F1
456-107-118-PSS-1YR	456-107-118-PSS-1YR		Annual Maintenance PSS (456-107-118)	\$6,250	Each	10%	\$5,625	Other	F1
456-107-119-PSS-1YR	456-107-119-PSS-1YR		Annual Maintenance PSS (456-107-119)	\$10,000	Each	10%	\$9,000	Other	F1
456-107-120-PSS-1YR	456-107-120-PSS-1YR		Annual Maintenance PSS (456-107-120)	\$12,500	Each	10%	\$11,250	Other	F1
456-107-121-PSS-1YR	456-107-121-PSS-1YR		Annual Maintenance PSS (456-107-121)	\$10	Each	10%	\$9	Other	F1
456-107-122-PSS-1YR	456-107-122-PSS-1YR		Annual Maintenance PSS (456-107-122)	\$8	Each	10%	\$7	Other	F1
456-107-123-PSS-1YR	456-107-123-PSS-1YR		Annual Maintenance PSS (456-107-123)	\$6	Each	10%	\$6	Other	F1
456-107-124-PSS-1YR	456-107-124-PSS-1YR		Annual Maintenance PSS (456-107-124)	\$50	Each	10%	\$45	Other	F1
456-107-125-PSS-1YR	456-107-125-PSS-1YR		Annual Maintenance PSS (456-107-125)	\$1,875	Each	10%	\$1,688	Other	F1
456-107-126-PSS-1YR	456-107-126-PSS-1YR		Annual Maintenance PSS (456-107-126)	\$3,750	Each	10%	\$3,375	Other	F1
456-107-140-PSS-1YR	456-107-140-PSS-1YR		Annual Maintenance PSS (456-107-140)	\$53	Each	10%	\$47	Other	F1
456-107-141-PSS-1YR	456-107-141-PSS-1YR		Annual Maintenance PSS (456-107-141)	\$59	Each	10%	\$53	Other	F1
456-107-142-PSS-1YR	456-107-142-PSS-1YR		Annual Maintenance PSS (456-107-142)	\$53	Each	10%	\$48	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-143-PSS-1YR	456-107-143-PSS-1YR		Annual Maintenance PSS (456-107-143)	\$44	Each	10%	\$40	Other	F1
456-107-144-PSS-1YR	456-107-144-PSS-1YR		Annual Maintenance PSS (456-107-144)	\$40	Each	10%	\$36	Other	F1
456-107-145-PSS-1YR	456-107-145-PSS-1YR		Annual Maintenance PSS (456-107-145)	\$35	Each	10%	\$32	Other	F1
456-107-146-PSS-1YR	456-107-146-PSS-1YR		Annual Maintenance PSS (456-107-146)	\$34	Each	10%	\$31	Other	F1
456-107-147-PSS-1YR	456-107-147-PSS-1YR		Annual Maintenance PSS (456-107-147)	\$32	Each	10%	\$28	Other	F1
456-107-148-PSS-1YR	456-107-148-PSS-1YR		Annual Maintenance PSS (456-107-148)	\$2,174	Each	10%	\$1,957	Other	F1
456-107-149-PSS-1YR	456-107-149-PSS-1YR		Annual Maintenance PSS (456-107-149)	\$385	Each	10%	\$347	Other	F1
456-107-150-PSS-1YR	456-107-150-PSS-1YR		Annual Maintenance PSS (456-107-150)	\$298	Each	10%	\$269	Other	F1
456-107-151-PSS-1YR	456-107-151-PSS-1YR		Annual Maintenance PSS (456-107-151)	\$286	Each	10%	\$257	Other	F1
456-107-152-PSS-1YR	456-107-152-PSS-1YR		Annual Maintenance PSS (456-107-152)	\$245	Each	10%	\$221	Other	F1
456-107-153-PSS-1YR	456-107-153-PSS-1YR		Annual Maintenance PSS (456-107-153)	\$229	Each	10%	\$206	Other	F1
456-107-154-PSS-1YR	456-107-154-PSS-1YR		Annual Maintenance PSS (456-107-154)	\$187	Each	10%	\$169	Other	F1
456-107-155-PSS-1YR	456-107-155-PSS-1YR		Annual Maintenance PSS (456-107-155)	\$131	Each	10%	\$118	Other	F1
456-107-156-PSS-1YR	456-107-156-PSS-1YR		Annual Maintenance PSS (456-107-156)	\$385	Each	10%	\$347	Other	F1
456-107-157-PSS-1YR	456-107-157-PSS-1YR		Annual Maintenance PSS (456-107-157)	\$298	Each	10%	\$269	Other	F1
456-107-158-PSS-1YR	456-107-158-PSS-1YR		Annual Maintenance PSS (456-107-158)	\$286	Each	10%	\$257	Other	F1
456-107-159-PSS-1YR	456-107-159-PSS-1YR		Annual Maintenance PSS (456-107-159)	\$245	Each	10%	\$221	Other	F1
456-107-160-PSS-1YR	456-107-160-PSS-1YR		Annual Maintenance PSS (456-107-160)	\$229	Each	10%	\$206	Other	F1
456-107-161-PSS-1YR	456-107-161-PSS-1YR		Annual Maintenance PSS (456-107-161)	\$187	Each	10%	\$169	Other	F1
456-107-162-PSS-1YR	456-107-162-PSS-1YR		Annual Maintenance PSS (456-107-162)	\$131	Each	10%	\$118	Other	F1
456-107-163-PSS-1YR	456-107-163-PSS-1YR		Annual Maintenance PSS (456-107-163)	\$169	Each	10%	\$152	Other	F1
456-107-164-PSS-1YR	456-107-164-PSS-1YR		Annual Maintenance PSS (456-107-164)	\$133	Each	10%	\$120	Other	F1
456-107-165-PSS-1YR	456-107-165-PSS-1YR		Annual Maintenance PSS (456-107-165)	\$86	Each	10%	\$77	Other	F1
456-107-166-PSS-1YR	456-107-166-PSS-1YR		Annual Maintenance PSS (456-107-166)	\$70	Each	10%	\$63	Other	F1
456-107-167-PSS-1YR	456-107-167-PSS-1YR		Annual Maintenance PSS (456-107-167)	\$61	Each	10%	\$55	Other	F1
456-107-168-PSS-1YR	456-107-168-PSS-1YR		Annual Maintenance PSS (456-107-168)	\$54	Each	10%	\$48	Other	F1
456-107-169-PSS-1YR	456-107-169-PSS-1YR		Annual Maintenance PSS (456-107-169)	\$45	Each	10%	\$41	Other	F1
456-107-170-PSS-1YR	456-107-170-PSS-1YR		Annual Maintenance PSS (456-107-170)	\$169	Each	10%	\$152	Other	F1
456-107-171-PSS-1YR	456-107-171-PSS-1YR		Annual Maintenance PSS (456-107-171)	\$133	Each	10%	\$120	Other	F1
456-107-172-PSS-1YR	456-107-172-PSS-1YR		Annual Maintenance PSS (456-107-172)	\$86	Each	10%	\$77	Other	F1
456-107-173-PSS-1YR	456-107-173-PSS-1YR		Annual Maintenance PSS (456-107-173)	\$70	Each	10%	\$63	Other	F1
456-107-174-PSS-1YR	456-107-174-PSS-1YR		Annual Maintenance PSS (456-107-174)	\$61	Each	10%	\$55	Other	F1
456-107-175-PSS-1YR	456-107-175-PSS-1YR		Annual Maintenance PSS (456-107-175)	\$54	Each	10%	\$48	Other	F1
456-107-176-PSS-1YR	456-107-176-PSS-1YR		Annual Maintenance PSS (456-107-176)	\$45	Each	10%	\$41	Other	F1
456-107-177-PSS-1YR	456-107-177-PSS-1YR		Annual Maintenance PSS (456-107-177)	\$15,810	Each	10%	\$14,229	Other	F1
456-107-178-PSS-1YR	456-107-178-PSS-1YR		Annual Maintenance PSS (456-107-178)	\$3,000	Each	10%	\$2,700	Other	F1
456-107-181-PSS-1YR	456-107-181-PSS-1YR		Annual Maintenance PSS (456-107-181)	\$2,250	Each	10%	\$2,025	Other	F1
456-107-183-PSS-1YR	456-107-183-PSS-1YR		Annual Maintenance PSS (456-107-183)	\$1,700	Each	10%	\$1,530	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-184-PSS-1YR	456-107-184-PSS-1YR	Annual Maintenance PSS (456-107-184)		\$3,400	Each	10%	\$3,060	Other	F1
456-107-185-PSS-1YR	456-107-185-PSS-1YR	Annual Maintenance PSS (456-107-185)		\$6,800	Each	10%	\$6,120	Other	F1
456-107-186-PSS-1YR	456-107-186-PSS-1YR	Annual Maintenance PSS (456-107-186)		\$13,600	Each	10%	\$12,240	Other	F1
456-107-189-PSS-1YR	456-107-189-PSS-1YR	Annual Maintenance PSS (456-107-189)		\$6,000	Each	10%	\$5,400	Other	F1
456-107-194-PSS-1YR	456-107-194-PSS-1YR	Annual Maintenance PSS (456-107-194)		\$175	Each	10%	\$158	Other	F1
456-107-195-PSS-1YR	456-107-195-PSS-1YR	Annual Maintenance PSS (456-107-195)		\$146	Each	10%	\$131	Other	F1
456-107-196-PSS-1YR	456-107-196-PSS-1YR	Annual Maintenance PSS (456-107-196)		\$137	Each	10%	\$123	Other	F1
456-107-197-PSS-1YR	456-107-197-PSS-1YR	Annual Maintenance PSS (456-107-197)		\$122	Each	10%	\$110	Other	F1
456-107-198-PSS-1YR	456-107-198-PSS-1YR	Annual Maintenance PSS (456-107-198)		\$107	Each	10%	\$96	Other	F1
456-107-199-PSS-1YR	456-107-199-PSS-1YR	Annual Maintenance PSS (456-107-199)		\$93	Each	10%	\$84	Other	F1
456-107-200-PSS-1YR	456-107-200-PSS-1YR	Annual Maintenance PSS (456-107-200)		\$81	Each	10%	\$73	Other	F1
456-107-201-PSS-1YR	456-107-201-PSS-1YR	Annual Maintenance PSS (456-107-201)		\$69	Each	10%	\$62	Other	F1
456-107-202-PSS-1YR	456-107-202-PSS-1YR	Annual Maintenance PSS (456-107-202)		\$59	Each	10%	\$53	Other	F1
456-107-203-PSS-1YR	456-107-203-PSS-1YR	Annual Maintenance PSS (456-107-203)		\$51	Each	10%	\$46	Other	F1
456-107-204-PSS-1YR	456-107-204-PSS-1YR	Annual Maintenance PSS (456-107-204)		\$44	Each	10%	\$40	Other	F1
456-107-205-PSS-1YR	456-107-205-PSS-1YR	Annual Maintenance PSS (456-107-205)		\$37	Each	10%	\$33	Other	F1
456-107-206-PSS-1YR	456-107-206-PSS-1YR	Annual Maintenance PSS (456-107-206)		\$73	Each	10%	\$66	Other	F1
456-107-207-PSS-1YR	456-107-207-PSS-1YR	Annual Maintenance PSS (456-107-207)		\$68	Each	10%	\$61	Other	F1
456-107-208-PSS-1YR	456-107-208-PSS-1YR	Annual Maintenance PSS (456-107-208)		\$61	Each	10%	\$55	Other	F1
456-107-209-PSS-1YR	456-107-209-PSS-1YR	Annual Maintenance PSS (456-107-209)		\$53	Each	10%	\$48	Other	F1
456-107-210-PSS-1YR	456-107-210-PSS-1YR	Annual Maintenance PSS (456-107-210)		\$47	Each	10%	\$42	Other	F1
456-107-211-PSS-1YR	456-107-211-PSS-1YR	Annual Maintenance PSS (456-107-211)		\$40	Each	10%	\$36	Other	F1
456-107-212-PSS-1YR	456-107-212-PSS-1YR	Annual Maintenance PSS (456-107-212)		\$35	Each	10%	\$32	Other	F1
456-107-213-PSS-1YR	456-107-213-PSS-1YR	Annual Maintenance PSS (456-107-213)		\$30	Each	10%	\$27	Other	F1
456-107-214-PSS-1YR	456-107-214-PSS-1YR	Annual Maintenance PSS (456-107-214)		\$25	Each	10%	\$23	Other	F1
456-107-215-PSS-1YR	456-107-215-PSS-1YR	Annual Maintenance PSS (456-107-215)		\$22	Each	10%	\$20	Other	F1
456-107-216-PSS-1YR	456-107-216-PSS-1YR	Annual Maintenance PSS (456-107-216)		\$19	Each	10%	\$17	Other	F1
456-107-217-PSS-1YR	456-107-217-PSS-1YR	Annual Maintenance PSS (456-107-217)		\$68	Each	10%	\$61	Other	F1
456-107-218-PSS-1YR	456-107-218-PSS-1YR	Annual Maintenance PSS (456-107-218)		\$34	Each	10%	\$31	Other	F1
456-107-219-PSS-1YR	456-107-219-PSS-1YR	Annual Maintenance PSS (456-107-219)		\$68	Each	10%	\$61	Other	F1
456-107-220-PSS-1YR	456-107-220-PSS-1YR	Annual Maintenance PSS (456-107-220)		\$34	Each	10%	\$31	Other	F1
456-107-221-PSS-1YR	456-107-221-PSS-1YR	Annual Maintenance PSS (456-107-221)		\$146	Each	10%	\$131	Other	F1
456-107-222-PSS-1YR	456-107-222-PSS-1YR	Annual Maintenance PSS (456-107-222)		\$137	Each	10%	\$123	Other	F1
456-107-223-PSS-1YR	456-107-223-PSS-1YR	Annual Maintenance PSS (456-107-223)		\$122	Each	10%	\$110	Other	F1
456-107-224-PSS-1YR	456-107-224-PSS-1YR	Annual Maintenance PSS (456-107-224)		\$107	Each	10%	\$96	Other	F1
456-107-225-PSS-1YR	456-107-225-PSS-1YR	Annual Maintenance PSS (456-107-225)		\$93	Each	10%	\$84	Other	F1
456-107-226-PSS-1YR	456-107-226-PSS-1YR	Annual Maintenance PSS (456-107-226)		\$81	Each	10%	\$73	Other	F1
456-107-227-PSS-1YR	456-107-227-PSS-1YR	Annual Maintenance PSS (456-107-227)		\$69	Each	10%	\$62	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-228-PSS-1YR	456-107-228-PSS-1YR		Annual Maintenance PSS (456-107-228)	\$59	Each	10%	\$53	Other	F1
456-107-229-PSS-1YR	456-107-229-PSS-1YR		Annual Maintenance PSS (456-107-229)	\$51	Each	10%	\$46	Other	F1
456-107-230-PSS-1YR	456-107-230-PSS-1YR		Annual Maintenance PSS (456-107-230)	\$44	Each	10%	\$40	Other	F1
456-107-231-PSS-1YR	456-107-231-PSS-1YR		Annual Maintenance PSS (456-107-231)	\$37	Each	10%	\$33	Other	F1
456-107-232-PSS-1YR	456-107-232-PSS-1YR		Annual Maintenance PSS (456-107-232)	\$73	Each	10%	\$66	Other	F1
456-107-233-PSS-1YR	456-107-233-PSS-1YR		Annual Maintenance PSS (456-107-233)	\$68	Each	10%	\$61	Other	F1
456-107-234-PSS-1YR	456-107-234-PSS-1YR		Annual Maintenance PSS (456-107-234)	\$61	Each	10%	\$55	Other	F1
456-107-235-PSS-1YR	456-107-235-PSS-1YR		Annual Maintenance PSS (456-107-235)	\$53	Each	10%	\$48	Other	F1
456-107-236-PSS-1YR	456-107-236-PSS-1YR		Annual Maintenance PSS (456-107-236)	\$47	Each	10%	\$42	Other	F1
456-107-237-PSS-1YR	456-107-237-PSS-1YR		Annual Maintenance PSS (456-107-237)	\$40	Each	10%	\$36	Other	F1
456-107-238-PSS-1YR	456-107-238-PSS-1YR		Annual Maintenance PSS (456-107-238)	\$35	Each	10%	\$32	Other	F1
456-107-239-PSS-1YR	456-107-239-PSS-1YR		Annual Maintenance PSS (456-107-239)	\$30	Each	10%	\$27	Other	F1
456-107-240-PSS-1YR	456-107-240-PSS-1YR		Annual Maintenance PSS (456-107-240)	\$25	Each	10%	\$23	Other	F1
456-107-241-PSS-1YR	456-107-241-PSS-1YR		Annual Maintenance PSS (456-107-241)	\$22	Each	10%	\$20	Other	F1
456-107-242-PSS-1YR	456-107-242-PSS-1YR		Annual Maintenance PSS (456-107-242)	\$19	Each	10%	\$17	Other	F1
456-107-243-PSS-1YR	456-107-243-PSS-1YR		Annual Maintenance PSS (456-107-243)	\$146	Each	10%	\$131	Other	F1
456-107-244-PSS-1YR	456-107-244-PSS-1YR		Annual Maintenance PSS (456-107-244)	\$137	Each	10%	\$123	Other	F1
456-107-245-PSS-1YR	456-107-245-PSS-1YR		Annual Maintenance PSS (456-107-245)	\$122	Each	10%	\$110	Other	F1
456-107-246-PSS-1YR	456-107-246-PSS-1YR		Annual Maintenance PSS (456-107-246)	\$107	Each	10%	\$96	Other	F1
456-107-247-PSS-1YR	456-107-247-PSS-1YR		Annual Maintenance PSS (456-107-247)	\$93	Each	10%	\$84	Other	F1
456-107-248-PSS-1YR	456-107-248-PSS-1YR		Annual Maintenance PSS (456-107-248)	\$81	Each	10%	\$73	Other	F1
456-107-249-PSS-1YR	456-107-249-PSS-1YR		Annual Maintenance PSS (456-107-249)	\$69	Each	10%	\$62	Other	F1
456-107-250-PSS-1YR	456-107-250-PSS-1YR		Annual Maintenance PSS (456-107-250)	\$59	Each	10%	\$53	Other	F1
456-107-251-PSS-1YR	456-107-251-PSS-1YR		Annual Maintenance PSS (456-107-251)	\$51	Each	10%	\$46	Other	F1
456-107-252-PSS-1YR	456-107-252-PSS-1YR		Annual Maintenance PSS (456-107-252)	\$44	Each	10%	\$40	Other	F1
456-107-253-PSS-1YR	456-107-253-PSS-1YR		Annual Maintenance PSS (456-107-253)	\$37	Each	10%	\$33	Other	F1
456-107-254-PSS-1YR	456-107-254-PSS-1YR		Annual Maintenance PSS (456-107-254)	\$73	Each	10%	\$66	Other	F1
456-107-255-PSS-1YR	456-107-255-PSS-1YR		Annual Maintenance PSS (456-107-255)	\$68	Each	10%	\$61	Other	F1
456-107-256-PSS-1YR	456-107-256-PSS-1YR		Annual Maintenance PSS (456-107-256)	\$61	Each	10%	\$55	Other	F1
456-107-257-PSS-1YR	456-107-257-PSS-1YR		Annual Maintenance PSS (456-107-257)	\$53	Each	10%	\$48	Other	F1
456-107-258-PSS-1YR	456-107-258-PSS-1YR		Annual Maintenance PSS (456-107-258)	\$47	Each	10%	\$42	Other	F1
456-107-259-PSS-1YR	456-107-259-PSS-1YR		Annual Maintenance PSS (456-107-259)	\$40	Each	10%	\$36	Other	F1
456-107-260-PSS-1YR	456-107-260-PSS-1YR		Annual Maintenance PSS (456-107-260)	\$35	Each	10%	\$32	Other	F1
456-107-261-PSS-1YR	456-107-261-PSS-1YR		Annual Maintenance PSS (456-107-261)	\$30	Each	10%	\$27	Other	F1
456-107-262-PSS-1YR	456-107-262-PSS-1YR		Annual Maintenance PSS (456-107-262)	\$25	Each	10%	\$23	Other	F1
456-107-263-PSS-1YR	456-107-263-PSS-1YR		Annual Maintenance PSS (456-107-263)	\$22	Each	10%	\$20	Other	F1
456-107-264-PSS-1YR	456-107-264-PSS-1YR		Annual Maintenance PSS (456-107-264)	\$19	Each	10%	\$17	Other	F1
456-107-281-PSS-1YR	456-107-281-PSS-1YR		Annual Maintenance PSS (456-107-281)	\$2,139	Each	10%	\$1,925	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-282-PSS-1YR	456-107-282-PSS-1YR		Annual Maintenance PSS (456-107-282)	\$625	Each	10%	\$563	Other	F1
456-107-284-PSS-1YR	456-107-284-PSS-1YR		Annual Maintenance PSS (456-107-284)	\$313	Each	10%	\$281	Other	F1
456-107-286-PSS-1YR	456-107-286-PSS-1YR		Annual Maintenance PSS (456-107-286)	\$38	Each	10%	\$34	Other	F1
456-107-288-PSS-1YR	456-107-288-PSS-1YR		Annual Maintenance PSS (456-107-288)	\$250	Each	10%	\$225	Other	F1
456-107-293-PSS-1YR	456-107-293-PSS-1YR		Annual Maintenance PSS (456-107-293)	\$428	Each	10%	\$385	Other	F1
456-107-294-PSS-1YR	456-107-294-PSS-1YR		Annual Maintenance PSS (456-107-294)	\$332	Each	10%	\$298	Other	F1
456-107-295-PSS-1YR	456-107-295-PSS-1YR		Annual Maintenance PSS (456-107-295)	\$318	Each	10%	\$286	Other	F1
456-107-296-PSS-1YR	456-107-296-PSS-1YR		Annual Maintenance PSS (456-107-296)	\$272	Each	10%	\$245	Other	F1
456-107-297-PSS-1YR	456-107-297-PSS-1YR		Annual Maintenance PSS (456-107-297)	\$254	Each	10%	\$229	Other	F1
456-107-298-PSS-1YR	456-107-298-PSS-1YR		Annual Maintenance PSS (456-107-298)	\$208	Each	10%	\$187	Other	F1
456-107-299-PSS-1YR	456-107-299-PSS-1YR		Annual Maintenance PSS (456-107-299)	\$146	Each	10%	\$131	Other	F1
456-107-301-PSS-1YR	456-107-301-PSS-1YR		Annual Maintenance PSS (456-107-301)	\$536	Each	10%	\$482	Other	F1
456-107-302-PSS-1YR	456-107-302-PSS-1YR		Annual Maintenance PSS (456-107-302)	\$378	Each	10%	\$340	Other	F1
456-107-303-PSS-1YR	456-107-303-PSS-1YR		Annual Maintenance PSS (456-107-303)	\$323	Each	10%	\$290	Other	F1
456-107-304-PSS-1YR	456-107-304-PSS-1YR		Annual Maintenance PSS (456-107-304)	\$304	Each	10%	\$273	Other	F1
456-107-305-PSS-1YR	456-107-305-PSS-1YR		Annual Maintenance PSS (456-107-305)	\$271	Each	10%	\$244	Other	F1
456-107-306-PSS-1YR	456-107-306-PSS-1YR		Annual Maintenance PSS (456-107-306)	\$192	Each	10%	\$173	Other	F1
456-107-307-PSS-1YR	456-107-307-PSS-1YR		Annual Maintenance PSS (456-107-307)	\$116	Each	10%	\$104	Other	F1
456-107-324-PSS-1YR	456-107-324-PSS-1YR		Annual Maintenance PSS (456-107-324)	\$225	Each	10%	\$203	Other	F1
456-107-331-PSS-1YR	456-107-331-PSS-1YR		Annual Maintenance PSS (456-107-331)	\$1,334	Each	10%	\$1,201	Other	F1
456-107-349-PSS-1YR	456-107-349-PSS-1YR		Annual Maintenance PSS (456-107-349)	\$201	Each	10%	\$181	Other	F1
456-107-350-PSS-1YR	456-107-350-PSS-1YR		Annual Maintenance PSS (456-107-350)	\$58	Each	10%	\$52	Other	F1
456-107-351-PSS-1YR	456-107-351-PSS-1YR		Annual Maintenance PSS (456-107-351)	\$43	Each	10%	\$39	Other	F1
456-107-352-PSS-1YR	456-107-352-PSS-1YR		Annual Maintenance PSS (456-107-352)	\$27	Each	10%	\$24	Other	F1
456-107-353-PSS-1YR	456-107-353-PSS-1YR		Annual Maintenance PSS (456-107-353)	\$23	Each	10%	\$21	Other	F1
456-107-354-PSS-1YR	456-107-354-PSS-1YR		Annual Maintenance PSS (456-107-354)	\$19	Each	10%	\$17	Other	F1
456-107-355-PSS-1YR	456-107-355-PSS-1YR		Annual Maintenance PSS (456-107-355)	\$17	Each	10%	\$15	Other	F1
456-107-356-PSS-1YR	456-107-356-PSS-1YR		Annual Maintenance PSS (456-107-356)	\$16	Each	10%	\$14	Other	F1
456-107-357-PSS-1YR	456-107-357-PSS-1YR		Annual Maintenance PSS (456-107-357)	\$201	Each	10%	\$181	Other	F1
456-107-358-PSS-1YR	456-107-358-PSS-1YR		Annual Maintenance PSS (456-107-358)	\$58	Each	10%	\$52	Other	F1
456-107-359-PSS-1YR	456-107-359-PSS-1YR		Annual Maintenance PSS (456-107-359)	\$43	Each	10%	\$39	Other	F1
456-107-360-PSS-1YR	456-107-360-PSS-1YR		Annual Maintenance PSS (456-107-360)	\$27	Each	10%	\$24	Other	F1
456-107-361-PSS-1YR	456-107-361-PSS-1YR		Annual Maintenance PSS (456-107-361)	\$23	Each	10%	\$21	Other	F1
456-107-362-PSS-1YR	456-107-362-PSS-1YR		Annual Maintenance PSS (456-107-362)	\$19	Each	10%	\$17	Other	F1
456-107-363-PSS-1YR	456-107-363-PSS-1YR		Annual Maintenance PSS (456-107-363)	\$17	Each	10%	\$15	Other	F1
456-107-364-PSS-1YR	456-107-364-PSS-1YR		Annual Maintenance PSS (456-107-364)	\$16	Each	10%	\$14	Other	F1
456-107-365-PSS-1YR	456-107-365-PSS-1YR		Annual Maintenance PSS (456-107-365)	\$201	Each	10%	\$181	Other	F1
456-107-366-PSS-1YR	456-107-366-PSS-1YR		Annual Maintenance PSS (456-107-366)	\$58	Each	10%	\$52	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-367-PSS-1YR	456-107-367-PSS-1YR	Annual Maintenance PSS (456-107-367)		\$43	Each	10%	\$39	Other	F1
456-107-368-PSS-1YR	456-107-368-PSS-1YR	Annual Maintenance PSS (456-107-368)		\$27	Each	10%	\$24	Other	F1
456-107-369-PSS-1YR	456-107-369-PSS-1YR	Annual Maintenance PSS (456-107-369)		\$23	Each	10%	\$21	Other	F1
456-107-370-PSS-1YR	456-107-370-PSS-1YR	Annual Maintenance PSS (456-107-370)		\$19	Each	10%	\$17	Other	F1
456-107-371-PSS-1YR	456-107-371-PSS-1YR	Annual Maintenance PSS (456-107-371)		\$17	Each	10%	\$15	Other	F1
456-107-372-PSS-1YR	456-107-372-PSS-1YR	Annual Maintenance PSS (456-107-372)		\$16	Each	10%	\$14	Other	F1
456-107-374-PSS-1YR	456-107-374-PSS-1YR	Annual Maintenance PSS (456-107-374)		\$102	Each	10%	\$92	Other	F1
456-107-375-PSS-1YR	456-107-375-PSS-1YR	Annual Maintenance PSS (456-107-375)		\$88	Each	10%	\$79	Other	F1
456-107-376-PSS-1YR	456-107-376-PSS-1YR	Annual Maintenance PSS (456-107-376)		\$68	Each	10%	\$61	Other	F1
456-107-377-PSS-1YR	456-107-377-PSS-1YR	Annual Maintenance PSS (456-107-377)		\$61	Each	10%	\$55	Other	F1
456-107-378-PSS-1YR	456-107-378-PSS-1YR	Annual Maintenance PSS (456-107-378)		\$48	Each	10%	\$43	Other	F1
456-107-379-PSS-1YR	456-107-379-PSS-1YR	Annual Maintenance PSS (456-107-379)		\$40	Each	10%	\$36	Other	F1
456-107-380-PSS-1YR	456-107-380-PSS-1YR	Annual Maintenance PSS (456-107-380)		\$33	Each	10%	\$30	Other	F1
456-107-381-PSS-1YR	456-107-381-PSS-1YR	Annual Maintenance PSS (456-107-381)		\$102	Each	10%	\$92	Other	F1
456-107-382-PSS-1YR	456-107-382-PSS-1YR	Annual Maintenance PSS (456-107-382)		\$88	Each	10%	\$79	Other	F1
456-107-383-PSS-1YR	456-107-383-PSS-1YR	Annual Maintenance PSS (456-107-383)		\$68	Each	10%	\$61	Other	F1
456-107-384-PSS-1YR	456-107-384-PSS-1YR	Annual Maintenance PSS (456-107-384)		\$61	Each	10%	\$55	Other	F1
456-107-385-PSS-1YR	456-107-385-PSS-1YR	Annual Maintenance PSS (456-107-385)		\$48	Each	10%	\$43	Other	F1
456-107-386-PSS-1YR	456-107-386-PSS-1YR	Annual Maintenance PSS (456-107-386)		\$40	Each	10%	\$36	Other	F1
456-107-387-PSS-1YR	456-107-387-PSS-1YR	Annual Maintenance PSS (456-107-387)		\$33	Each	10%	\$30	Other	F1
456-107-388-PSS-1YR	456-107-388-PSS-1YR	Annual Maintenance PSS (456-107-388)		\$102	Each	10%	\$92	Other	F1
456-107-389-PSS-1YR	456-107-389-PSS-1YR	Annual Maintenance PSS (456-107-389)		\$88	Each	10%	\$79	Other	F1
456-107-390-PSS-1YR	456-107-390-PSS-1YR	Annual Maintenance PSS (456-107-390)		\$68	Each	10%	\$61	Other	F1
456-107-391-PSS-1YR	456-107-391-PSS-1YR	Annual Maintenance PSS (456-107-391)		\$61	Each	10%	\$55	Other	F1
456-107-392-PSS-1YR	456-107-392-PSS-1YR	Annual Maintenance PSS (456-107-392)		\$48	Each	10%	\$43	Other	F1
456-107-393-PSS-1YR	456-107-393-PSS-1YR	Annual Maintenance PSS (456-107-393)		\$40	Each	10%	\$36	Other	F1
456-107-394-PSS-1YR	456-107-394-PSS-1YR	Annual Maintenance PSS (456-107-394)		\$33	Each	10%	\$30	Other	F1
456-107-395-PSS-1YR	456-107-395-PSS-1YR	Annual Maintenance PSS (456-107-395)		\$301	Each	10%	\$270	Other	F1
456-107-396-PSS-1YR	456-107-396-PSS-1YR	Annual Maintenance PSS (456-107-396)		\$244	Each	10%	\$220	Other	F1
456-107-397-PSS-1YR	456-107-397-PSS-1YR	Annual Maintenance PSS (456-107-397)		\$222	Each	10%	\$200	Other	F1
456-107-398-PSS-1YR	456-107-398-PSS-1YR	Annual Maintenance PSS (456-107-398)		\$192	Each	10%	\$173	Other	F1
456-107-399-PSS-1YR	456-107-399-PSS-1YR	Annual Maintenance PSS (456-107-399)		\$141	Each	10%	\$127	Other	F1
456-107-400-PSS-1YR	456-107-400-PSS-1YR	Annual Maintenance PSS (456-107-400)		\$107	Each	10%	\$96	Other	F1
456-107-401-PSS-1YR	456-107-401-PSS-1YR	Annual Maintenance PSS (456-107-401)		\$81	Each	10%	\$73	Other	F1
456-107-402-PSS-1YR	456-107-402-PSS-1YR	Annual Maintenance PSS (456-107-402)		\$301	Each	10%	\$270	Other	F1
456-107-403-PSS-1YR	456-107-403-PSS-1YR	Annual Maintenance PSS (456-107-403)		\$244	Each	10%	\$220	Other	F1
456-107-404-PSS-1YR	456-107-404-PSS-1YR	Annual Maintenance PSS (456-107-404)		\$222	Each	10%	\$200	Other	F1
456-107-405-PSS-1YR	456-107-405-PSS-1YR	Annual Maintenance PSS (456-107-405)		\$192	Each	10%	\$173	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-406-PSS-1YR	456-107-406-PSS-1YR		Annual Maintenance PSS (456-107-406)	\$141	Each	10%	\$127	Other	F1
456-107-407-PSS-1YR	456-107-407-PSS-1YR		Annual Maintenance PSS (456-107-407)	\$107	Each	10%	\$96	Other	F1
456-107-408-PSS-1YR	456-107-408-PSS-1YR		Annual Maintenance PSS (456-107-408)	\$81	Each	10%	\$73	Other	F1
456-107-409-PSS-1YR	456-107-409-PSS-1YR		Annual Maintenance PSS (456-107-409)	\$301	Each	10%	\$270	Other	F1
456-107-410-PSS-1YR	456-107-410-PSS-1YR		Annual Maintenance PSS (456-107-410)	\$244	Each	10%	\$220	Other	F1
456-107-411-PSS-1YR	456-107-411-PSS-1YR		Annual Maintenance PSS (456-107-411)	\$222	Each	10%	\$200	Other	F1
456-107-412-PSS-1YR	456-107-412-PSS-1YR		Annual Maintenance PSS (456-107-412)	\$192	Each	10%	\$173	Other	F1
456-107-413-PSS-1YR	456-107-413-PSS-1YR		Annual Maintenance PSS (456-107-413)	\$141	Each	10%	\$127	Other	F1
456-107-414-PSS-1YR	456-107-414-PSS-1YR		Annual Maintenance PSS (456-107-414)	\$107	Each	10%	\$96	Other	F1
456-107-415-PSS-1YR	456-107-415-PSS-1YR		Annual Maintenance PSS (456-107-415)	\$81	Each	10%	\$73	Other	F1
456-107-416-PSS-1YR	456-107-416-PSS-1YR		Annual Maintenance PSS (456-107-416)	\$292	Each	10%	\$263	Other	F1
456-107-417-PSS-1YR	456-107-417-PSS-1YR		Annual Maintenance PSS (456-107-417)	\$240	Each	10%	\$216	Other	F1
456-107-418-PSS-1YR	456-107-418-PSS-1YR		Annual Maintenance PSS (456-107-418)	\$185	Each	10%	\$166	Other	F1
456-107-419-PSS-1YR	456-107-419-PSS-1YR		Annual Maintenance PSS (456-107-419)	\$175	Each	10%	\$157	Other	F1
456-107-420-PSS-1YR	456-107-420-PSS-1YR		Annual Maintenance PSS (456-107-420)	\$130	Each	10%	\$117	Other	F1
456-107-421-PSS-1YR	456-107-421-PSS-1YR		Annual Maintenance PSS (456-107-421)	\$98	Each	10%	\$89	Other	F1
456-107-422-PSS-1YR	456-107-422-PSS-1YR		Annual Maintenance PSS (456-107-422)	\$79	Each	10%	\$71	Other	F1
456-107-423-PSS-1YR	456-107-423-PSS-1YR		Annual Maintenance PSS (456-107-423)	\$292	Each	10%	\$263	Other	F1
456-107-424-PSS-1YR	456-107-424-PSS-1YR		Annual Maintenance PSS (456-107-424)	\$240	Each	10%	\$216	Other	F1
456-107-425-PSS-1YR	456-107-425-PSS-1YR		Annual Maintenance PSS (456-107-425)	\$185	Each	10%	\$166	Other	F1
456-107-426-PSS-1YR	456-107-426-PSS-1YR		Annual Maintenance PSS (456-107-426)	\$175	Each	10%	\$157	Other	F1
456-107-427-PSS-1YR	456-107-427-PSS-1YR		Annual Maintenance PSS (456-107-427)	\$130	Each	10%	\$117	Other	F1
456-107-428-PSS-1YR	456-107-428-PSS-1YR		Annual Maintenance PSS (456-107-428)	\$98	Each	10%	\$89	Other	F1
456-107-429-PSS-1YR	456-107-429-PSS-1YR		Annual Maintenance PSS (456-107-429)	\$79	Each	10%	\$71	Other	F1
456-107-430-PSS-1YR	456-107-430-PSS-1YR		Annual Maintenance PSS (456-107-430)	\$292	Each	10%	\$263	Other	F1
456-107-431-PSS-1YR	456-107-431-PSS-1YR		Annual Maintenance PSS (456-107-431)	\$240	Each	10%	\$216	Other	F1
456-107-432-PSS-1YR	456-107-432-PSS-1YR		Annual Maintenance PSS (456-107-432)	\$185	Each	10%	\$166	Other	F1
456-107-433-PSS-1YR	456-107-433-PSS-1YR		Annual Maintenance PSS (456-107-433)	\$175	Each	10%	\$157	Other	F1
456-107-434-PSS-1YR	456-107-434-PSS-1YR		Annual Maintenance PSS (456-107-434)	\$130	Each	10%	\$117	Other	F1
456-107-435-PSS-1YR	456-107-435-PSS-1YR		Annual Maintenance PSS (456-107-435)	\$98	Each	10%	\$89	Other	F1
456-107-436-PSS-1YR	456-107-436-PSS-1YR		Annual Maintenance PSS (456-107-436)	\$79	Each	10%	\$71	Other	F1
456-107-437-PSS-1YR	456-107-437-PSS-1YR		Annual Maintenance PSS (456-107-437)	\$421	Each	10%	\$379	Other	F1
456-107-438-PSS-1YR	456-107-438-PSS-1YR		Annual Maintenance PSS (456-107-438)	\$338	Each	10%	\$304	Other	F1
456-107-439-PSS-1YR	456-107-439-PSS-1YR		Annual Maintenance PSS (456-107-439)	\$265	Each	10%	\$239	Other	F1
456-107-440-PSS-1YR	456-107-440-PSS-1YR		Annual Maintenance PSS (456-107-440)	\$257	Each	10%	\$232	Other	F1
456-107-441-PSS-1YR	456-107-441-PSS-1YR		Annual Maintenance PSS (456-107-441)	\$187	Each	10%	\$168	Other	F1
456-107-442-PSS-1YR	456-107-442-PSS-1YR		Annual Maintenance PSS (456-107-442)	\$141	Each	10%	\$127	Other	F1
456-107-443-PSS-1YR	456-107-443-PSS-1YR		Annual Maintenance PSS (456-107-443)	\$107	Each	10%	\$96	Other	F1

**ALJP2020 ITB ALJP Price Listing**

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-107-444-PSS-1YR	456-107-444-PSS-1YR	Annual Maintenance PSS (456-107-444)		\$421	Each	10%	\$379	Other	F1
456-107-445-PSS-1YR	456-107-445-PSS-1YR	Annual Maintenance PSS (456-107-445)		\$338	Each	10%	\$304	Other	F1
456-107-446-PSS-1YR	456-107-446-PSS-1YR	Annual Maintenance PSS (456-107-446)		\$265	Each	10%	\$239	Other	F1
456-107-447-PSS-1YR	456-107-447-PSS-1YR	Annual Maintenance PSS (456-107-447)		\$257	Each	10%	\$232	Other	F1
456-107-448-PSS-1YR	456-107-448-PSS-1YR	Annual Maintenance PSS (456-107-448)		\$187	Each	10%	\$168	Other	F1
456-107-449-PSS-1YR	456-107-449-PSS-1YR	Annual Maintenance PSS (456-107-449)		\$141	Each	10%	\$127	Other	F1
456-107-450-PSS-1YR	456-107-450-PSS-1YR	Annual Maintenance PSS (456-107-450)		\$107	Each	10%	\$96	Other	F1
456-107-451-PSS-1YR	456-107-451-PSS-1YR	Annual Maintenance PSS (456-107-451)		\$421	Each	10%	\$379	Other	F1
456-107-452-PSS-1YR	456-107-452-PSS-1YR	Annual Maintenance PSS (456-107-452)		\$338	Each	10%	\$304	Other	F1
456-107-453-PSS-1YR	456-107-453-PSS-1YR	Annual Maintenance PSS (456-107-453)		\$265	Each	10%	\$239	Other	F1
456-107-454-PSS-1YR	456-107-454-PSS-1YR	Annual Maintenance PSS (456-107-454)		\$257	Each	10%	\$232	Other	F1
456-107-455-PSS-1YR	456-107-455-PSS-1YR	Annual Maintenance PSS (456-107-455)		\$187	Each	10%	\$168	Other	F1
456-107-456-PSS-1YR	456-107-456-PSS-1YR	Annual Maintenance PSS (456-107-456)		\$141	Each	10%	\$127	Other	F1
456-107-457-PSS-1YR	456-107-457-PSS-1YR	Annual Maintenance PSS (456-107-457)		\$107	Each	10%	\$96	Other	F1
456-107-458-PSS-1YR	456-107-458-PSS-1YR	Annual Maintenance PSS (456-107-458)		\$129	Each	10%	\$116	Other	F1
456-107-459-PSS-1YR	456-107-459-PSS-1YR	Annual Maintenance PSS (456-107-459)		\$97	Each	10%	\$88	Other	F1
456-107-460-PSS-1YR	456-107-460-PSS-1YR	Annual Maintenance PSS (456-107-460)		\$80	Each	10%	\$72	Other	F1
456-107-461-PSS-1YR	456-107-461-PSS-1YR	Annual Maintenance PSS (456-107-461)		\$82	Each	10%	\$74	Other	F1
456-107-462-PSS-1YR	456-107-462-PSS-1YR	Annual Maintenance PSS (456-107-462)		\$57	Each	10%	\$52	Other	F1
456-107-463-PSS-1YR	456-107-463-PSS-1YR	Annual Maintenance PSS (456-107-463)		\$42	Each	10%	\$38	Other	F1
456-107-464-PSS-1YR	456-107-464-PSS-1YR	Annual Maintenance PSS (456-107-464)		\$27	Each	10%	\$24	Other	F1
456-107-465-PSS-1YR	456-107-465-PSS-1YR	Annual Maintenance PSS (456-107-465)		\$129	Each	10%	\$116	Other	F1
456-107-466-PSS-1YR	456-107-466-PSS-1YR	Annual Maintenance PSS (456-107-466)		\$97	Each	10%	\$88	Other	F1
456-107-467-PSS-1YR	456-107-467-PSS-1YR	Annual Maintenance PSS (456-107-467)		\$80	Each	10%	\$72	Other	F1
456-107-468-PSS-1YR	456-107-468-PSS-1YR	Annual Maintenance PSS (456-107-468)		\$82	Each	10%	\$74	Other	F1
456-107-469-PSS-1YR	456-107-469-PSS-1YR	Annual Maintenance PSS (456-107-469)		\$57	Each	10%	\$52	Other	F1
456-107-470-PSS-1YR	456-107-470-PSS-1YR	Annual Maintenance PSS (456-107-470)		\$42	Each	10%	\$38	Other	F1
456-107-471-PSS-1YR	456-107-471-PSS-1YR	Annual Maintenance PSS (456-107-471)		\$27	Each	10%	\$24	Other	F1
456-107-472-PSS-1YR	456-107-472-PSS-1YR	Annual Maintenance PSS (456-107-472)		\$129	Each	10%	\$116	Other	F1
456-107-473-PSS-1YR	456-107-473-PSS-1YR	Annual Maintenance PSS (456-107-473)		\$97	Each	10%	\$88	Other	F1
456-107-474-PSS-1YR	456-107-474-PSS-1YR	Annual Maintenance PSS (456-107-474)		\$80	Each	10%	\$72	Other	F1
456-107-475-PSS-1YR	456-107-475-PSS-1YR	Annual Maintenance PSS (456-107-475)		\$82	Each	10%	\$74	Other	F1
456-107-476-PSS-1YR	456-107-476-PSS-1YR	Annual Maintenance PSS (456-107-476)		\$57	Each	10%	\$52	Other	F1
456-107-477-PSS-1YR	456-107-477-PSS-1YR	Annual Maintenance PSS (456-107-477)		\$42	Each	10%	\$38	Other	F1
456-107-478-PSS-1YR	456-107-478-PSS-1YR	Annual Maintenance PSS (456-107-478)		\$27	Each	10%	\$24	Other	F1
456-107-479-PSS-1YR	456-107-479-PSS-1YR	Annual Maintenance PSS (456-107-479)		\$121	Each	10%	\$109	Other	F1
456-107-480-PSS-1YR	456-107-480-PSS-1YR	Annual Maintenance PSS (456-107-480)		\$93	Each	10%	\$84	Other	F1
456-107-481-PSS-1YR	456-107-481-PSS-1YR	Annual Maintenance PSS (456-107-481)		\$43	Each	10%	\$39	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-482-PSS-1YR	456-107-482-PSS-1YR	Annual Maintenance PSS (456-107-482)		\$65	Each	10%	\$59	Other	F1
456-107-483-PSS-1YR	456-107-483-PSS-1YR	Annual Maintenance PSS (456-107-483)		\$46	Each	10%	\$42	Other	F1
456-107-484-PSS-1YR	456-107-484-PSS-1YR	Annual Maintenance PSS (456-107-484)		\$34	Each	10%	\$31	Other	F1
456-107-485-PSS-1YR	456-107-485-PSS-1YR	Annual Maintenance PSS (456-107-485)		\$25	Each	10%	\$23	Other	F1
456-107-486-PSS-1YR	456-107-486-PSS-1YR	Annual Maintenance PSS (456-107-486)		\$121	Each	10%	\$109	Other	F1
456-107-487-PSS-1YR	456-107-487-PSS-1YR	Annual Maintenance PSS (456-107-487)		\$93	Each	10%	\$84	Other	F1
456-107-488-PSS-1YR	456-107-488-PSS-1YR	Annual Maintenance PSS (456-107-488)		\$43	Each	10%	\$39	Other	F1
456-107-489-PSS-1YR	456-107-489-PSS-1YR	Annual Maintenance PSS (456-107-489)		\$65	Each	10%	\$59	Other	F1
456-107-490-PSS-1YR	456-107-490-PSS-1YR	Annual Maintenance PSS (456-107-490)		\$46	Each	10%	\$42	Other	F1
456-107-491-PSS-1YR	456-107-491-PSS-1YR	Annual Maintenance PSS (456-107-491)		\$34	Each	10%	\$31	Other	F1
456-107-492-PSS-1YR	456-107-492-PSS-1YR	Annual Maintenance PSS (456-107-492)		\$25	Each	10%	\$23	Other	F1
456-107-493-PSS-1YR	456-107-493-PSS-1YR	Annual Maintenance PSS (456-107-493)		\$121	Each	10%	\$109	Other	F1
456-107-494-PSS-1YR	456-107-494-PSS-1YR	Annual Maintenance PSS (456-107-494)		\$93	Each	10%	\$84	Other	F1
456-107-495-PSS-1YR	456-107-495-PSS-1YR	Annual Maintenance PSS (456-107-495)		\$43	Each	10%	\$39	Other	F1
456-107-496-PSS-1YR	456-107-496-PSS-1YR	Annual Maintenance PSS (456-107-496)		\$65	Each	10%	\$59	Other	F1
456-107-497-PSS-1YR	456-107-497-PSS-1YR	Annual Maintenance PSS (456-107-497)		\$46	Each	10%	\$42	Other	F1
456-107-498-PSS-1YR	456-107-498-PSS-1YR	Annual Maintenance PSS (456-107-498)		\$34	Each	10%	\$31	Other	F1
456-107-499-PSS-1YR	456-107-499-PSS-1YR	Annual Maintenance PSS (456-107-499)		\$25	Each	10%	\$23	Other	F1
456-107-500-PSS-1YR	456-107-500-PSS-1YR	Annual Maintenance PSS (456-107-500)		\$421	Each	10%	\$379	Other	F1
456-107-501-PSS-1YR	456-107-501-PSS-1YR	Annual Maintenance PSS (456-107-501)		\$338	Each	10%	\$304	Other	F1
456-107-502-PSS-1YR	456-107-502-PSS-1YR	Annual Maintenance PSS (456-107-502)		\$265	Each	10%	\$239	Other	F1
456-107-503-PSS-1YR	456-107-503-PSS-1YR	Annual Maintenance PSS (456-107-503)		\$257	Each	10%	\$232	Other	F1
456-107-504-PSS-1YR	456-107-504-PSS-1YR	Annual Maintenance PSS (456-107-504)		\$187	Each	10%	\$168	Other	F1
456-107-505-PSS-1YR	456-107-505-PSS-1YR	Annual Maintenance PSS (456-107-505)		\$141	Each	10%	\$127	Other	F1
456-107-506-PSS-1YR	456-107-506-PSS-1YR	Annual Maintenance PSS (456-107-506)		\$107	Each	10%	\$96	Other	F1
456-107-507-PSS-1YR	456-107-507-PSS-1YR	Annual Maintenance PSS (456-107-507)		\$421	Each	10%	\$379	Other	F1
456-107-508-PSS-1YR	456-107-508-PSS-1YR	Annual Maintenance PSS (456-107-508)		\$338	Each	10%	\$304	Other	F1
456-107-509-PSS-1YR	456-107-509-PSS-1YR	Annual Maintenance PSS (456-107-509)		\$265	Each	10%	\$239	Other	F1
456-107-510-PSS-1YR	456-107-510-PSS-1YR	Annual Maintenance PSS (456-107-510)		\$257	Each	10%	\$232	Other	F1
456-107-511-PSS-1YR	456-107-511-PSS-1YR	Annual Maintenance PSS (456-107-511)		\$187	Each	10%	\$168	Other	F1
456-107-512-PSS-1YR	456-107-512-PSS-1YR	Annual Maintenance PSS (456-107-512)		\$141	Each	10%	\$127	Other	F1
456-107-513-PSS-1YR	456-107-513-PSS-1YR	Annual Maintenance PSS (456-107-513)		\$107	Each	10%	\$96	Other	F1
456-107-514-PSS-1YR	456-107-514-PSS-1YR	Annual Maintenance PSS (456-107-514)		\$421	Each	10%	\$379	Other	F1
456-107-515-PSS-1YR	456-107-515-PSS-1YR	Annual Maintenance PSS (456-107-515)		\$338	Each	10%	\$304	Other	F1
456-107-516-PSS-1YR	456-107-516-PSS-1YR	Annual Maintenance PSS (456-107-516)		\$265	Each	10%	\$239	Other	F1
456-107-517-PSS-1YR	456-107-517-PSS-1YR	Annual Maintenance PSS (456-107-517)		\$257	Each	10%	\$232	Other	F1
456-107-518-PSS-1YR	456-107-518-PSS-1YR	Annual Maintenance PSS (456-107-518)		\$187	Each	10%	\$168	Other	F1
456-107-519-PSS-1YR	456-107-519-PSS-1YR	Annual Maintenance PSS (456-107-519)		\$141	Each	10%	\$127	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-107-520-PSS-1YR	456-107-520-PSS-1YR		Annual Maintenance PSS (456-107-520)	\$107	Each	10%	\$96	Other	F1
456-107-521-PSS-1YR	456-107-521-PSS-1YR		Annual Maintenance PSS (456-107-521)	\$421	Each	10%	\$379	Other	F1
456-107-522-PSS-1YR	456-107-522-PSS-1YR		Annual Maintenance PSS (456-107-522)	\$338	Each	10%	\$304	Other	F1
456-107-523-PSS-1YR	456-107-523-PSS-1YR		Annual Maintenance PSS (456-107-523)	\$265	Each	10%	\$239	Other	F1
456-107-524-PSS-1YR	456-107-524-PSS-1YR		Annual Maintenance PSS (456-107-524)	\$257	Each	10%	\$232	Other	F1
456-107-525-PSS-1YR	456-107-525-PSS-1YR		Annual Maintenance PSS (456-107-525)	\$187	Each	10%	\$168	Other	F1
456-107-526-PSS-1YR	456-107-526-PSS-1YR		Annual Maintenance PSS (456-107-526)	\$141	Each	10%	\$127	Other	F1
456-107-527-PSS-1YR	456-107-527-PSS-1YR		Annual Maintenance PSS (456-107-527)	\$107	Each	10%	\$96	Other	F1
456-107-528-PSS-1YR	456-107-528-PSS-1YR		Annual Maintenance PSS (456-107-528)	\$421	Each	10%	\$379	Other	F1
456-107-529-PSS-1YR	456-107-529-PSS-1YR		Annual Maintenance PSS (456-107-529)	\$338	Each	10%	\$304	Other	F1
456-107-530-PSS-1YR	456-107-530-PSS-1YR		Annual Maintenance PSS (456-107-530)	\$265	Each	10%	\$239	Other	F1
456-107-531-PSS-1YR	456-107-531-PSS-1YR		Annual Maintenance PSS (456-107-531)	\$257	Each	10%	\$232	Other	F1
456-107-532-PSS-1YR	456-107-532-PSS-1YR		Annual Maintenance PSS (456-107-532)	\$187	Each	10%	\$168	Other	F1
456-107-533-PSS-1YR	456-107-533-PSS-1YR		Annual Maintenance PSS (456-107-533)	\$141	Each	10%	\$127	Other	F1
456-107-534-PSS-1YR	456-107-534-PSS-1YR		Annual Maintenance PSS (456-107-534)	\$107	Each	10%	\$96	Other	F1
456-107-535-PSS-1YR	456-107-535-PSS-1YR		Annual Maintenance PSS (456-107-535)	\$421	Each	10%	\$379	Other	F1
456-107-536-PSS-1YR	456-107-536-PSS-1YR		Annual Maintenance PSS (456-107-536)	\$338	Each	10%	\$304	Other	F1
456-107-537-PSS-1YR	456-107-537-PSS-1YR		Annual Maintenance PSS (456-107-537)	\$265	Each	10%	\$239	Other	F1
456-107-538-PSS-1YR	456-107-538-PSS-1YR		Annual Maintenance PSS (456-107-538)	\$257	Each	10%	\$232	Other	F1
456-107-539-PSS-1YR	456-107-539-PSS-1YR		Annual Maintenance PSS (456-107-539)	\$187	Each	10%	\$168	Other	F1
456-107-540-PSS-1YR	456-107-540-PSS-1YR		Annual Maintenance PSS (456-107-540)	\$141	Each	10%	\$127	Other	F1
456-107-541-PSS-1YR	456-107-541-PSS-1YR		Annual Maintenance PSS (456-107-541)	\$107	Each	10%	\$96	Other	F1
456-107-542-PSS-1YR	456-107-542-PSS-1YR		Annual Maintenance PSS (456-107-542)	\$471	Each	10%	\$424	Other	F1
456-107-543-PSS-1YR	456-107-543-PSS-1YR		Annual Maintenance PSS (456-107-543)	\$373	Each	10%	\$336	Other	F1
456-107-544-PSS-1YR	456-107-544-PSS-1YR		Annual Maintenance PSS (456-107-544)	\$323	Each	10%	\$290	Other	F1
456-107-545-PSS-1YR	456-107-545-PSS-1YR		Annual Maintenance PSS (456-107-545)	\$311	Each	10%	\$279	Other	F1
456-107-546-PSS-1YR	456-107-546-PSS-1YR		Annual Maintenance PSS (456-107-546)	\$225	Each	10%	\$203	Other	F1
456-107-547-PSS-1YR	456-107-547-PSS-1YR		Annual Maintenance PSS (456-107-547)	\$170	Each	10%	\$153	Other	F1
456-107-548-PSS-1YR	456-107-548-PSS-1YR		Annual Maintenance PSS (456-107-548)	\$129	Each	10%	\$116	Other	F1
456-107-549-PSS-1YR	456-107-549-PSS-1YR		Annual Maintenance PSS (456-107-549)	\$471	Each	10%	\$424	Other	F1
456-107-550-PSS-1YR	456-107-550-PSS-1YR		Annual Maintenance PSS (456-107-550)	\$373	Each	10%	\$336	Other	F1
456-107-551-PSS-1YR	456-107-551-PSS-1YR		Annual Maintenance PSS (456-107-551)	\$323	Each	10%	\$290	Other	F1
456-107-552-PSS-1YR	456-107-552-PSS-1YR		Annual Maintenance PSS (456-107-552)	\$311	Each	10%	\$279	Other	F1
456-107-553-PSS-1YR	456-107-553-PSS-1YR		Annual Maintenance PSS (456-107-553)	\$225	Each	10%	\$203	Other	F1
456-107-554-PSS-1YR	456-107-554-PSS-1YR		Annual Maintenance PSS (456-107-554)	\$170	Each	10%	\$153	Other	F1
456-107-555-PSS-1YR	456-107-555-PSS-1YR		Annual Maintenance PSS (456-107-555)	\$129	Each	10%	\$116	Other	F1
456-107-556-PSS-1YR	456-107-556-PSS-1YR		Annual Maintenance PSS (456-107-556)	\$471	Each	10%	\$424	Other	F1
456-107-557-PSS-1YR	456-107-557-PSS-1YR		Annual Maintenance PSS (456-107-557)	\$373	Each	10%	\$336	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
456-107-558-PSS-1YR	456-107-558-PSS-1YR		Annual Maintenance PSS (456-107-558)	\$323	Each	10%	\$290	Other	F1	
456-107-559-PSS-1YR	456-107-559-PSS-1YR		Annual Maintenance PSS (456-107-559)	\$311	Each	10%	\$279	Other	F1	
456-107-560-PSS-1YR	456-107-560-PSS-1YR		Annual Maintenance PSS (456-107-560)	\$225	Each	10%	\$203	Other	F1	
456-107-561-PSS-1YR	456-107-561-PSS-1YR		Annual Maintenance PSS (456-107-561)	\$170	Each	10%	\$153	Other	F1	
456-107-562-PSS-1YR	456-107-562-PSS-1YR		Annual Maintenance PSS (456-107-562)	\$129	Each	10%	\$116	Other	F1	
456-107-563-PSS-1YR	456-107-563-PSS-1YR		Annual Maintenance PSS (456-107-563)	\$179	Each	10%	\$161	Other	F1	
456-107-564-PSS-1YR	456-107-564-PSS-1YR		Annual Maintenance PSS (456-107-564)	\$133	Each	10%	\$119	Other	F1	
456-107-565-PSS-1YR	456-107-565-PSS-1YR		Annual Maintenance PSS (456-107-565)	\$138	Each	10%	\$124	Other	F1	
456-107-566-PSS-1YR	456-107-566-PSS-1YR		Annual Maintenance PSS (456-107-566)	\$136	Each	10%	\$122	Other	F1	
456-107-567-PSS-1YR	456-107-567-PSS-1YR		Annual Maintenance PSS (456-107-567)	\$95	Each	10%	\$86	Other	F1	
456-107-568-PSS-1YR	456-107-568-PSS-1YR		Annual Maintenance PSS (456-107-568)	\$71	Each	10%	\$64	Other	F1	
456-107-569-PSS-1YR	456-107-569-PSS-1YR		Annual Maintenance PSS (456-107-569)	\$49	Each	10%	\$44	Other	F1	
456-107-570-PSS-1YR	456-107-570-PSS-1YR		Annual Maintenance PSS (456-107-570)	\$179	Each	10%	\$161	Other	F1	
456-107-571-PSS-1YR	456-107-571-PSS-1YR		Annual Maintenance PSS (456-107-571)	\$133	Each	10%	\$119	Other	F1	
456-107-572-PSS-1YR	456-107-572-PSS-1YR		Annual Maintenance PSS (456-107-572)	\$138	Each	10%	\$124	Other	F1	
456-107-573-PSS-1YR	456-107-573-PSS-1YR		Annual Maintenance PSS (456-107-573)	\$136	Each	10%	\$122	Other	F1	
456-107-574-PSS-1YR	456-107-574-PSS-1YR		Annual Maintenance PSS (456-107-574)	\$95	Each	10%	\$86	Other	F1	
456-107-575-PSS-1YR	456-107-575-PSS-1YR		Annual Maintenance PSS (456-107-575)	\$71	Each	10%	\$64	Other	F1	
456-107-576-PSS-1YR	456-107-576-PSS-1YR		Annual Maintenance PSS (456-107-576)	\$49	Each	10%	\$44	Other	F1	
456-107-577-PSS-1YR	456-107-577-PSS-1YR		Annual Maintenance PSS (456-107-577)	\$179	Each	10%	\$161	Other	F1	
456-107-578-PSS-1YR	456-107-578-PSS-1YR		Annual Maintenance PSS (456-107-578)	\$133	Each	10%	\$119	Other	F1	
456-107-579-PSS-1YR	456-107-579-PSS-1YR		Annual Maintenance PSS (456-107-579)	\$138	Each	10%	\$124	Other	F1	
456-107-580-PSS-1YR	456-107-580-PSS-1YR		Annual Maintenance PSS (456-107-580)	\$136	Each	10%	\$122	Other	F1	
456-107-581-PSS-1YR	456-107-581-PSS-1YR		Annual Maintenance PSS (456-107-581)	\$95	Each	10%	\$86	Other	F1	
456-107-582-PSS-1YR	456-107-582-PSS-1YR		Annual Maintenance PSS (456-107-582)	\$71	Each	10%	\$64	Other	F1	
456-107-583-PSS-1YR	456-107-583-PSS-1YR		Annual Maintenance PSS (456-107-583)	\$49	Each	10%	\$44	Other	F1	
456-107-584-PSS-1YR	456-107-584-PSS-1YR		Annual Maintenance PSS (456-107-584)	\$50	Each	10%	\$45	Other	F1	
456-107-585-PSS-1YR	456-107-585-PSS-1YR		Annual Maintenance PSS (456-107-585)	\$35	Each	10%	\$32	Other	F1	
456-107-586-PSS-1YR	456-107-586-PSS-1YR		Annual Maintenance PSS (456-107-586)	\$57	Each	10%	\$52	Other	F1	
456-107-587-PSS-1YR	456-107-587-PSS-1YR		Annual Maintenance PSS (456-107-587)	\$53	Each	10%	\$48	Other	F1	
456-107-588-PSS-1YR	456-107-588-PSS-1YR		Annual Maintenance PSS (456-107-588)	\$38	Each	10%	\$34	Other	F1	
456-107-589-PSS-1YR	456-107-589-PSS-1YR		Annual Maintenance PSS (456-107-589)	\$29	Each	10%	\$26	Other	F1	
456-107-590-PSS-1YR	456-107-590-PSS-1YR		Annual Maintenance PSS (456-107-590)	\$22	Each	10%	\$20	Other	F1	
456-107-591-PSS-1YR	456-107-591-PSS-1YR		Annual Maintenance PSS (456-107-591)	\$50	Each	10%	\$45	Other	F1	
456-107-592-PSS-1YR	456-107-592-PSS-1YR		Annual Maintenance PSS (456-107-592)	\$35	Each	10%	\$32	Other	F1	
456-107-593-PSS-1YR	456-107-593-PSS-1YR		Annual Maintenance PSS (456-107-593)	\$57	Each	10%	\$52	Other	F1	
456-107-594-PSS-1YR	456-107-594-PSS-1YR		Annual Maintenance PSS (456-107-594)	\$53	Each	10%	\$48	Other	F1	
456-107-595-PSS-1YR	456-107-595-PSS-1YR		Annual Maintenance PSS (456-107-595)	\$38	Each	10%	\$34	Other	F1	
456-107-596-PSS-1YR	456-107-596-PSS-1YR		Annual Maintenance PSS (456-107-596)	\$29	Each	10%	\$26	Other	F1	
456-107-597-PSS-1YR	456-107-597-PSS-1YR		Annual Maintenance PSS (456-107-597)	\$22	Each	10%	\$20	Other	F1	
456-107-598-PSS-1YR	456-107-598-PSS-1YR		Annual Maintenance PSS (456-107-598)	\$50	Each	10%	\$45	Other	F1	
456-107-599-PSS-1YR	456-107-599-PSS-1YR		Annual Maintenance PSS (456-107-599)	\$35	Each	10%	\$32	Other	F1	
456-107-600-PSS-1YR	456-107-600-PSS-1YR		Annual Maintenance PSS (456-107-600)	\$57	Each	10%	\$52	Other	F1	
456-107-601-PSS-1YR	456-107-601-PSS-1YR		Annual Maintenance PSS (456-107-601)	\$53	Each	10%	\$48	Other	F1	
456-107-602-PSS-1YR	456-107-602-PSS-1YR		Annual Maintenance PSS (456-107-602)	\$38	Each	10%	\$34	Other	F1	
456-107-603-PSS-1YR	456-107-603-PSS-1YR		Annual Maintenance PSS (456-107-603)	\$29	Each	10%	\$26	Other	F1	
456-107-604-PSS-1YR	456-107-604-PSS-1YR		Annual Maintenance PSS (456-107-604)	\$22	Each	10%	\$20	Other	F1	
456-107-605-PSS-1YR	456-107-605-PSS-1YR		Annual Maintenance PSS (456-107-605)	\$171	Each	10%	\$154	Other	F1	
456-107-606-PSS-1YR	456-107-606-PSS-1YR		Annual Maintenance PSS (456-107-606)	\$129	Each	10%	\$116	Other	F1	
456-107-607-PSS-1YR	456-107-607-PSS-1YR		Annual Maintenance PSS (456-107-607)	\$101	Each	10%	\$90	Other	F1	
456-107-608-PSS-1YR	456-107-608-PSS-1YR		Annual Maintenance PSS (456-107-608)	\$119	Each	10%	\$107	Other	F1	
456-107-609-PSS-1YR	456-107-609-PSS-1YR		Annual Maintenance PSS (456-107-609)	\$84	Each	10%	\$76	Other	F1	
456-107-610-PSS-1YR	456-107-610-PSS-1YR		Annual Maintenance PSS (456-107-610)	\$63	Each	10%	\$57	Other	F1	
456-107-611-PSS-1YR	456-107-611-PSS-1YR		Annual Maintenance PSS (456-107-611)	\$47	Each	10%	\$43	Other	F1	
456-107-612-PSS-1YR	456-107-612-PSS-1YR		Annual Maintenance PSS (456-107-612)	\$171	Each	10%	\$154	Other	F1	
456-107-613-PSS-1YR	456-107-613-PSS-1YR		Annual Maintenance PSS (456-107-613)	\$129	Each	10%	\$116	Other	F1	
456-107-614-PSS-1YR	456-107-614-PSS-1YR		Annual Maintenance PSS (456-107-614)	\$101	Each	10%	\$90	Other	F1	
456-107-615-PSS-1YR	456-107-615-PSS-1YR		Annual Maintenance PSS (456-107-615)	\$119	Each	10%	\$107	Other	F1	
456-107-616-PSS-1YR	456-107-616-PSS-1YR		Annual Maintenance PSS (456-107-616)	\$84	Each	10%	\$76	Other	F1	
456-107-617-PSS-1YR	456-107-617-PSS-1YR		Annual Maintenance PSS (456-107-617)	\$63	Each	10%	\$57	Other	F1	
456-107-618-PSS-1YR	456-107-618-PSS-1YR		Annual Maintenance PSS (456-107-618)	\$47	Each	10%	\$43	Other	F1	
456-107-619-PSS-1YR	456-107-619-PSS-1YR		Annual Maintenance PSS (456-107-619)	\$171	Each	10%	\$154	Other	F1	
456-107-620-PSS-1YR	456-107-620-PSS-1YR		Annual Maintenance PSS (456-107-620)	\$129	Each	10%	\$116	Other	F1	
456-107-621-PSS-1YR	456-107-621-PSS-1YR		Annual Maintenance PSS (456-107-621)	\$101	Each	10%	\$90	Other	F1	
456-107-622-PSS-1YR	456-107-622-PSS-1YR		Annual Maintenance PSS (456-107-622)	\$119	Each	10%	\$107	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-107-623-PSS-1YR	456-107-623-PSS-1YR		Annual Maintenance PSS (456-107-623)	\$84	Each	10%	\$76	Other	F1
456-107-624-PSS-1YR	456-107-624-PSS-1YR		Annual Maintenance PSS (456-107-624)	\$63	Each	10%	\$57	Other	F1
456-107-625-PSS-1YR	456-107-625-PSS-1YR		Annual Maintenance PSS (456-107-625)	\$47	Each	10%	\$43	Other	F1
456-107-626-PSS-1YR	456-107-626-PSS-1YR		Annual Maintenance PSS (456-107-626)	\$471	Each	10%	\$424	Other	F1
456-107-627-PSS-1YR	456-107-627-PSS-1YR		Annual Maintenance PSS (456-107-627)	\$373	Each	10%	\$336	Other	F1
456-107-628-PSS-1YR	456-107-628-PSS-1YR		Annual Maintenance PSS (456-107-628)	\$323	Each	10%	\$290	Other	F1
456-107-629-PSS-1YR	456-107-629-PSS-1YR		Annual Maintenance PSS (456-107-629)	\$311	Each	10%	\$279	Other	F1
456-107-630-PSS-1YR	456-107-630-PSS-1YR		Annual Maintenance PSS (456-107-630)	\$225	Each	10%	\$203	Other	F1
456-107-631-PSS-1YR	456-107-631-PSS-1YR		Annual Maintenance PSS (456-107-631)	\$170	Each	10%	\$153	Other	F1
456-107-632-PSS-1YR	456-107-632-PSS-1YR		Annual Maintenance PSS (456-107-632)	\$129	Each	10%	\$116	Other	F1
456-107-633-PSS-1YR	456-107-633-PSS-1YR		Annual Maintenance PSS (456-107-633)	\$471	Each	10%	\$424	Other	F1
456-107-634-PSS-1YR	456-107-634-PSS-1YR		Annual Maintenance PSS (456-107-634)	\$373	Each	10%	\$336	Other	F1
456-107-635-PSS-1YR	456-107-635-PSS-1YR		Annual Maintenance PSS (456-107-635)	\$323	Each	10%	\$290	Other	F1
456-107-636-PSS-1YR	456-107-636-PSS-1YR		Annual Maintenance PSS (456-107-636)	\$311	Each	10%	\$279	Other	F1
456-107-637-PSS-1YR	456-107-637-PSS-1YR		Annual Maintenance PSS (456-107-637)	\$225	Each	10%	\$203	Other	F1
456-107-638-PSS-1YR	456-107-638-PSS-1YR		Annual Maintenance PSS (456-107-638)	\$170	Each	10%	\$153	Other	F1
456-107-639-PSS-1YR	456-107-639-PSS-1YR		Annual Maintenance PSS (456-107-639)	\$129	Each	10%	\$116	Other	F1
456-107-640-PSS-1YR	456-107-640-PSS-1YR		Annual Maintenance PSS (456-107-640)	\$471	Each	10%	\$424	Other	F1
456-107-641-PSS-1YR	456-107-641-PSS-1YR		Annual Maintenance PSS (456-107-641)	\$373	Each	10%	\$336	Other	F1
456-107-642-PSS-1YR	456-107-642-PSS-1YR		Annual Maintenance PSS (456-107-642)	\$323	Each	10%	\$290	Other	F1
456-107-643-PSS-1YR	456-107-643-PSS-1YR		Annual Maintenance PSS (456-107-643)	\$311	Each	10%	\$279	Other	F1
456-107-644-PSS-1YR	456-107-644-PSS-1YR		Annual Maintenance PSS (456-107-644)	\$225	Each	10%	\$203	Other	F1
456-107-645-PSS-1YR	456-107-645-PSS-1YR		Annual Maintenance PSS (456-107-645)	\$170	Each	10%	\$153	Other	F1
456-107-646-PSS-1YR	456-107-646-PSS-1YR		Annual Maintenance PSS (456-107-646)	\$129	Each	10%	\$116	Other	F1
456-107-647-PSS-1YR	456-107-647-PSS-1YR		Annual Maintenance PSS (456-107-647)	\$471	Each	10%	\$424	Other	F1
456-107-648-PSS-1YR	456-107-648-PSS-1YR		Annual Maintenance PSS (456-107-648)	\$373	Each	10%	\$336	Other	F1
456-107-649-PSS-1YR	456-107-649-PSS-1YR		Annual Maintenance PSS (456-107-649)	\$323	Each	10%	\$290	Other	F1
456-107-650-PSS-1YR	456-107-650-PSS-1YR		Annual Maintenance PSS (456-107-650)	\$311	Each	10%	\$279	Other	F1
456-107-651-PSS-1YR	456-107-651-PSS-1YR		Annual Maintenance PSS (456-107-651)	\$225	Each	10%	\$203	Other	F1
456-107-652-PSS-1YR	456-107-652-PSS-1YR		Annual Maintenance PSS (456-107-652)	\$170	Each	10%	\$153	Other	F1
456-107-653-PSS-1YR	456-107-653-PSS-1YR		Annual Maintenance PSS (456-107-653)	\$129	Each	10%	\$116	Other	F1
456-107-654-PSS-1YR	456-107-654-PSS-1YR		Annual Maintenance PSS (456-107-654)	\$471	Each	10%	\$424	Other	F1
456-107-655-PSS-1YR	456-107-655-PSS-1YR		Annual Maintenance PSS (456-107-655)	\$373	Each	10%	\$336	Other	F1
456-107-656-PSS-1YR	456-107-656-PSS-1YR		Annual Maintenance PSS (456-107-656)	\$323	Each	10%	\$290	Other	F1
456-107-657-PSS-1YR	456-107-657-PSS-1YR		Annual Maintenance PSS (456-107-657)	\$311	Each	10%	\$279	Other	F1
456-107-658-PSS-1YR	456-107-658-PSS-1YR		Annual Maintenance PSS (456-107-658)	\$225	Each	10%	\$203	Other	F1
456-107-659-PSS-1YR	456-107-659-PSS-1YR		Annual Maintenance PSS (456-107-659)	\$170	Each	10%	\$153	Other	F1
456-107-660-PSS-1YR	456-107-660-PSS-1YR		Annual Maintenance PSS (456-107-660)	\$129	Each	10%	\$116	Other	F1
456-107-661-PSS-1YR	456-107-661-PSS-1YR		Annual Maintenance PSS (456-107-661)	\$471	Each	10%	\$424	Other	F1
456-107-662-PSS-1YR	456-107-662-PSS-1YR		Annual Maintenance PSS (456-107-662)	\$373	Each	10%	\$336	Other	F1
456-107-663-PSS-1YR	456-107-663-PSS-1YR		Annual Maintenance PSS (456-107-663)	\$323	Each	10%	\$290	Other	F1
456-107-664-PSS-1YR	456-107-664-PSS-1YR		Annual Maintenance PSS (456-107-664)	\$311	Each	10%	\$279	Other	F1
456-107-665-PSS-1YR	456-107-665-PSS-1YR		Annual Maintenance PSS (456-107-665)	\$225	Each	10%	\$203	Other	F1
456-107-666-PSS-1YR	456-107-666-PSS-1YR		Annual Maintenance PSS (456-107-666)	\$170	Each	10%	\$153	Other	F1
456-107-667-PSS-1YR	456-107-667-PSS-1YR		Annual Maintenance PSS (456-107-667)	\$129	Each	10%	\$116	Other	F1
456-107-668-PSS-1YR	456-107-668-PSS-1YR		Annual Maintenance PSS (456-107-668)	\$471	Each	10%	\$424	Other	F1
456-107-669-PSS-1YR	456-107-669-PSS-1YR		Annual Maintenance PSS (456-107-669)	\$373	Each	10%	\$336	Other	F1
456-107-670-PSS-1YR	456-107-670-PSS-1YR		Annual Maintenance PSS (456-107-670)	\$323	Each	10%	\$290	Other	F1
456-107-671-PSS-1YR	456-107-671-PSS-1YR		Annual Maintenance PSS (456-107-671)	\$311	Each	10%	\$279	Other	F1
456-107-672-PSS-1YR	456-107-672-PSS-1YR		Annual Maintenance PSS (456-107-672)	\$225	Each	10%	\$203	Other	F1
456-107-673-PSS-1YR	456-107-673-PSS-1YR		Annual Maintenance PSS (456-107-673)	\$170	Each	10%	\$153	Other	F1
456-107-674-PSS-1YR	456-107-674-PSS-1YR		Annual Maintenance PSS (456-107-674)	\$129	Each	10%	\$116	Other	F1
456-107-675-PSS-1YR	456-107-675-PSS-1YR		Annual Maintenance PSS (456-107-675)	\$471	Each	10%	\$424	Other	F1
456-107-676-PSS-1YR	456-107-676-PSS-1YR		Annual Maintenance PSS (456-107-676)	\$373	Each	10%	\$336	Other	F1
456-107-677-PSS-1YR	456-107-677-PSS-1YR		Annual Maintenance PSS (456-107-677)	\$323	Each	10%	\$290	Other	F1
456-107-678-PSS-1YR	456-107-678-PSS-1YR		Annual Maintenance PSS (456-107-678)	\$311	Each	10%	\$279	Other	F1
456-107-679-PSS-1YR	456-107-679-PSS-1YR		Annual Maintenance PSS (456-107-679)	\$225	Each	10%	\$203	Other	F1
456-107-680-PSS-1YR	456-107-680-PSS-1YR		Annual Maintenance PSS (456-107-680)	\$170	Each	10%	\$153	Other	F1
456-107-681-PSS-1YR	456-107-681-PSS-1YR		Annual Maintenance PSS (456-107-681)	\$129	Each	10%	\$116	Other	F1
456-107-682-PSS-1YR	456-107-682-PSS-1YR		Annual Maintenance PSS (456-107-682)	\$471	Each	10%	\$424	Other	F1
456-107-683-PSS-1YR	456-107-683-PSS-1YR		Annual Maintenance PSS (456-107-683)	\$373	Each	10%	\$336	Other	F1
456-107-684-PSS-1YR	456-107-684-PSS-1YR		Annual Maintenance PSS (456-107-684)	\$323	Each	10%	\$290	Other	F1
456-107-685-PSS-1YR	456-107-685-PSS-1YR		Annual Maintenance PSS (456-107-685)	\$311	Each	10%	\$279	Other	F1
456-107-686-PSS-1YR	456-107-686-PSS-1YR		Annual Maintenance PSS (456-107-686)	\$225	Each	10%	\$203	Other	F1
456-107-687-PSS-1YR	456-107-687-PSS-1YR		Annual Maintenance PSS (456-107-687)	\$170	Each	10%	\$153	Other	F1
456-107-688-PSS-1YR	456-107-688-PSS-1YR		Annual Maintenance PSS (456-107-688)	\$129	Each	10%	\$116	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
456-107-689-PSS-1YR	456-107-689-PSS-1YR		Annual Maintenance PSS (456-107-689)	\$428	Each	10%	\$385	Other	F1	
456-107-690-PSS-1YR	456-107-690-PSS-1YR		Annual Maintenance PSS (456-107-690)	\$332	Each	10%	\$298	Other	F1	
456-107-691-PSS-1YR	456-107-691-PSS-1YR		Annual Maintenance PSS (456-107-691)	\$318	Each	10%	\$286	Other	F1	
456-107-692-PSS-1YR	456-107-692-PSS-1YR		Annual Maintenance PSS (456-107-692)	\$272	Each	10%	\$245	Other	F1	
456-107-693-PSS-1YR	456-107-693-PSS-1YR		Annual Maintenance PSS (456-107-693)	\$254	Each	10%	\$229	Other	F1	
456-107-694-PSS-1YR	456-107-694-PSS-1YR		Annual Maintenance PSS (456-107-694)	\$208	Each	10%	\$187	Other	F1	
456-107-695-PSS-1YR	456-107-695-PSS-1YR		Annual Maintenance PSS (456-107-695)	\$146	Each	10%	\$131	Other	F1	
456-107-696-PSS-1YR	456-107-696-PSS-1YR		Annual Maintenance PSS (456-107-696)	\$428	Each	10%	\$385	Other	F1	
456-107-697-PSS-1YR	456-107-697-PSS-1YR		Annual Maintenance PSS (456-107-697)	\$332	Each	10%	\$298	Other	F1	
456-107-698-PSS-1YR	456-107-698-PSS-1YR		Annual Maintenance PSS (456-107-698)	\$318	Each	10%	\$286	Other	F1	
456-107-699-PSS-1YR	456-107-699-PSS-1YR		Annual Maintenance PSS (456-107-699)	\$272	Each	10%	\$245	Other	F1	
456-107-700-PSS-1YR	456-107-700-PSS-1YR		Annual Maintenance PSS (456-107-700)	\$254	Each	10%	\$229	Other	F1	
456-107-701-PSS-1YR	456-107-701-PSS-1YR		Annual Maintenance PSS (456-107-701)	\$208	Each	10%	\$187	Other	F1	
456-107-702-PSS-1YR	456-107-702-PSS-1YR		Annual Maintenance PSS (456-107-702)	\$146	Each	10%	\$131	Other	F1	
456-107-703-PSS-1YR	456-107-703-PSS-1YR		Annual Maintenance PSS (456-107-703)	\$428	Each	10%	\$385	Other	F1	
456-107-704-PSS-1YR	456-107-704-PSS-1YR		Annual Maintenance PSS (456-107-704)	\$332	Each	10%	\$298	Other	F1	
456-107-705-PSS-1YR	456-107-705-PSS-1YR		Annual Maintenance PSS (456-107-705)	\$318	Each	10%	\$286	Other	F1	
456-107-706-PSS-1YR	456-107-706-PSS-1YR		Annual Maintenance PSS (456-107-706)	\$272	Each	10%	\$245	Other	F1	
456-107-707-PSS-1YR	456-107-707-PSS-1YR		Annual Maintenance PSS (456-107-707)	\$254	Each	10%	\$229	Other	F1	
456-107-708-PSS-1YR	456-107-708-PSS-1YR		Annual Maintenance PSS (456-107-708)	\$208	Each	10%	\$187	Other	F1	
456-107-709-PSS-1YR	456-107-709-PSS-1YR		Annual Maintenance PSS (456-107-709)	\$146	Each	10%	\$131	Other	F1	
456-107-710-PSS-1YR	456-107-710-PSS-1YR		Annual Maintenance PSS (456-107-710)	\$536	Each	10%	\$482	Other	F1	
456-107-711-PSS-1YR	456-107-711-PSS-1YR		Annual Maintenance PSS (456-107-711)	\$378	Each	10%	\$340	Other	F1	
456-107-712-PSS-1YR	456-107-712-PSS-1YR		Annual Maintenance PSS (456-107-712)	\$323	Each	10%	\$290	Other	F1	
456-107-713-PSS-1YR	456-107-713-PSS-1YR		Annual Maintenance PSS (456-107-713)	\$304	Each	10%	\$273	Other	F1	
456-107-714-PSS-1YR	456-107-714-PSS-1YR		Annual Maintenance PSS (456-107-714)	\$271	Each	10%	\$244	Other	F1	
456-107-715-PSS-1YR	456-107-715-PSS-1YR		Annual Maintenance PSS (456-107-715)	\$192	Each	10%	\$173	Other	F1	
456-107-716-PSS-1YR	456-107-716-PSS-1YR		Annual Maintenance PSS (456-107-716)	\$116	Each	10%	\$104	Other	F1	
456-107-717-PSS-1YR	456-107-717-PSS-1YR		Annual Maintenance PSS (456-107-717)	\$536	Each	10%	\$482	Other	F1	
456-107-718-PSS-1YR	456-107-718-PSS-1YR		Annual Maintenance PSS (456-107-718)	\$378	Each	10%	\$340	Other	F1	
456-107-719-PSS-1YR	456-107-719-PSS-1YR		Annual Maintenance PSS (456-107-719)	\$323	Each	10%	\$290	Other	F1	
456-107-720-PSS-1YR	456-107-720-PSS-1YR		Annual Maintenance PSS (456-107-720)	\$304	Each	10%	\$273	Other	F1	
456-107-721-PSS-1YR	456-107-721-PSS-1YR		Annual Maintenance PSS (456-107-721)	\$271	Each	10%	\$244	Other	F1	
456-107-722-PSS-1YR	456-107-722-PSS-1YR		Annual Maintenance PSS (456-107-722)	\$192	Each	10%	\$173	Other	F1	
456-107-723-PSS-1YR	456-107-723-PSS-1YR		Annual Maintenance PSS (456-107-723)	\$116	Each	10%	\$104	Other	F1	
456-107-724-PSS-1YR	456-107-724-PSS-1YR		Annual Maintenance PSS (456-107-724)	\$536	Each	10%	\$482	Other	F1	
456-107-725-PSS-1YR	456-107-725-PSS-1YR		Annual Maintenance PSS (456-107-725)	\$378	Each	10%	\$340	Other	F1	
456-107-726-PSS-1YR	456-107-726-PSS-1YR		Annual Maintenance PSS (456-107-726)	\$323	Each	10%	\$290	Other	F1	
456-107-727-PSS-1YR	456-107-727-PSS-1YR		Annual Maintenance PSS (456-107-727)	\$304	Each	10%	\$273	Other	F1	
456-107-728-PSS-1YR	456-107-728-PSS-1YR		Annual Maintenance PSS (456-107-728)	\$271	Each	10%	\$244	Other	F1	
456-107-729-PSS-1YR	456-107-729-PSS-1YR		Annual Maintenance PSS (456-107-729)	\$192	Each	10%	\$173	Other	F1	
456-107-730-PSS-1YR	456-107-730-PSS-1YR		Annual Maintenance PSS (456-107-730)	\$116	Each	10%	\$104	Other	F1	
456-107-738-PSS-1YR	456-107-738-PSS-1YR		Annual Maintenance PSS (456-107-738)	\$260	Each	10%	\$234	Other	F1	
456-107-739-PSS-1YR	456-107-739-PSS-1YR		Annual Maintenance PSS (456-107-739)	\$240	Each	10%	\$216	Other	F1	
456-107-740-PSS-1YR	456-107-740-PSS-1YR		Annual Maintenance PSS (456-107-740)	\$500	Each	10%	\$450	Other	F1	
456-107-741-PSS-1YR	456-107-741-PSS-1YR		Annual Maintenance PSS (456-107-741)	\$1,700	Each	10%	\$1,530	Other	F1	
456-107-742-PSS-1YR	456-107-742-PSS-1YR		Annual Maintenance PSS (456-107-742)	\$4,000	Each	10%	\$3,600	Other	F1	
456-107-743-PSS-1YR	456-107-743-PSS-1YR		Annual Maintenance PSS (456-107-743)	\$3,797	Each	10%	\$3,417	Other	F1	
456-107-744-PSS-1YR	456-107-744-PSS-1YR		Annual Maintenance PSS (456-107-744)	\$2,375	Each	10%	\$2,138	Other	F1	
456-107-745-PSS-1YR	456-107-745-PSS-1YR		Annual Maintenance PSS (456-107-745)	\$2,188	Each	10%	\$1,969	Other	F1	
456-107-746-PSS-1YR	456-107-746-PSS-1YR		Annual Maintenance PSS (456-107-746)	\$2,063	Each	10%	\$1,856	Other	F1	
456-107-747-PSS-1YR	456-107-747-PSS-1YR		Annual Maintenance PSS (456-107-747)	\$1,875	Each	10%	\$1,688	Other	F1	
456-107-748-PSS-1YR	456-107-748-PSS-1YR		Annual Maintenance PSS (456-107-748)	\$1,625	Each	10%	\$1,463	Other	F1	
456-107-749-PSS-1YR	456-107-749-PSS-1YR		Annual Maintenance PSS (456-107-749)	\$1,500	Each	10%	\$1,350	Other	F1	
456-107-751-PSS-1YR	456-107-751-PSS-1YR		Annual Maintenance PSS (456-107-751)	\$48	Each	10%	\$43	Other	F1	
456-107-752-PSS-1YR	456-107-752-PSS-1YR		Annual Maintenance PSS (456-107-752)	\$24	Each	10%	\$22	Other	F1	
456-107-753-PSS-1YR	456-107-753-PSS-1YR		Annual Maintenance PSS (456-107-753)	\$48	Each	10%	\$43	Other	F1	
456-107-754-PSS-1YR	456-107-754-PSS-1YR		Annual Maintenance PSS (456-107-754)	\$24	Each	10%	\$22	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-755-PSS-1YR	456-107-755-PSS-1YR		Annual Maintenance PSS (456-107-755)	\$102	Each	10%	\$92	Other	F1
456-107-756-PSS-1YR	456-107-756-PSS-1YR		Annual Maintenance PSS (456-107-756)	\$96	Each	10%	\$86	Other	F1
456-107-757-PSS-1YR	456-107-757-PSS-1YR		Annual Maintenance PSS (456-107-757)	\$85	Each	10%	\$77	Other	F1
456-107-758-PSS-1YR	456-107-758-PSS-1YR		Annual Maintenance PSS (456-107-758)	\$75	Each	10%	\$68	Other	F1
456-107-759-PSS-1YR	456-107-759-PSS-1YR		Annual Maintenance PSS (456-107-759)	\$65	Each	10%	\$59	Other	F1
456-107-760-PSS-1YR	456-107-760-PSS-1YR		Annual Maintenance PSS (456-107-760)	\$57	Each	10%	\$51	Other	F1
456-107-761-PSS-1YR	456-107-761-PSS-1YR		Annual Maintenance PSS (456-107-761)	\$48	Each	10%	\$43	Other	F1
456-107-762-PSS-1YR	456-107-762-PSS-1YR		Annual Maintenance PSS (456-107-762)	\$41	Each	10%	\$37	Other	F1
456-107-763-PSS-1YR	456-107-763-PSS-1YR		Annual Maintenance PSS (456-107-763)	\$36	Each	10%	\$32	Other	F1
456-107-764-PSS-1YR	456-107-764-PSS-1YR		Annual Maintenance PSS (456-107-764)	\$31	Each	10%	\$28	Other	F1
456-107-765-PSS-1YR	456-107-765-PSS-1YR		Annual Maintenance PSS (456-107-765)	\$26	Each	10%	\$23	Other	F1
456-107-766-PSS-1YR	456-107-766-PSS-1YR		Annual Maintenance PSS (456-107-766)	\$51	Each	10%	\$46	Other	F1
456-107-767-PSS-1YR	456-107-767-PSS-1YR		Annual Maintenance PSS (456-107-767)	\$48	Each	10%	\$43	Other	F1
456-107-768-PSS-1YR	456-107-768-PSS-1YR		Annual Maintenance PSS (456-107-768)	\$43	Each	10%	\$39	Other	F1
456-107-769-PSS-1YR	456-107-769-PSS-1YR		Annual Maintenance PSS (456-107-769)	\$37	Each	10%	\$33	Other	F1
456-107-770-PSS-1YR	456-107-770-PSS-1YR		Annual Maintenance PSS (456-107-770)	\$33	Each	10%	\$30	Other	F1
456-107-771-PSS-1YR	456-107-771-PSS-1YR		Annual Maintenance PSS (456-107-771)	\$28	Each	10%	\$25	Other	F1
456-107-772-PSS-1YR	456-107-772-PSS-1YR		Annual Maintenance PSS (456-107-772)	\$25	Each	10%	\$23	Other	F1
456-107-773-PSS-1YR	456-107-773-PSS-1YR		Annual Maintenance PSS (456-107-773)	\$605	Each	10%	\$545	Other	F1
456-107-774-PSS-1YR	456-107-774-PSS-1YR		Annual Maintenance PSS (456-107-774)	\$515	Each	10%	\$464	Other	F1
456-107-775-PSS-1YR	456-107-775-PSS-1YR		Annual Maintenance PSS (456-107-775)	\$417	Each	10%	\$375	Other	F1
456-107-776-PSS-1YR	456-107-776-PSS-1YR		Annual Maintenance PSS (456-107-776)	\$389	Each	10%	\$350	Other	F1
456-107-777-PSS-1YR	456-107-777-PSS-1YR		Annual Maintenance PSS (456-107-777)	\$360	Each	10%	\$324	Other	F1
456-107-778-PSS-1YR	456-107-778-PSS-1YR		Annual Maintenance PSS (456-107-778)	\$318	Each	10%	\$286	Other	F1
456-107-779-PSS-1YR	456-107-779-PSS-1YR		Annual Maintenance PSS (456-107-779)	\$289	Each	10%	\$260	Other	F1
456-107-780-PSS-1YR	456-107-780-PSS-1YR		Annual Maintenance PSS (456-107-780)	\$254	Each	10%	\$228	Other	F1
456-107-781-PSS-1YR	456-107-781-PSS-1YR		Annual Maintenance PSS (456-107-781)	\$955	Each	10%	\$860	Other	F1
456-107-782-PSS-1YR	456-107-782-PSS-1YR		Annual Maintenance PSS (456-107-782)	\$1,519	Each	10%	\$1,367	Other	F1
456-107-783-PSS-1YR	456-107-783-PSS-1YR		Annual Maintenance PSS (456-107-783)	\$2,658	Each	10%	\$2,392	Other	F1
456-107-784-PSS-1YR	456-107-784-PSS-1YR		Annual Maintenance PSS (456-107-784)	\$3,780	Each	10%	\$3,402	Other	F1
456-107-785-PSS-1YR	456-107-785-PSS-1YR		Annual Maintenance PSS (456-107-785)	\$4,637	Each	10%	\$4,173	Other	F1
456-107-786-PSS-1YR	456-107-786-PSS-1YR		Annual Maintenance PSS (456-107-786)	\$7,006	Each	10%	\$6,305	Other	F1
456-107-789-PSS-1YR	456-107-789-PSS-1YR		Annual Maintenance PSS (456-107-789)	\$7,914	Each	10%	\$7,123	Other	F1
456-107-790-PSS-1YR	456-107-790-PSS-1YR		Annual Maintenance PSS (456-107-790)	\$990	Each	10%	\$891	Other	F1
456-107-791-PSS-1YR	456-107-791-PSS-1YR		Annual Maintenance PSS (456-107-791)	\$654	Each	10%	\$589	Other	F1
456-107-806-PSS-1YR	456-107-806-PSS-1YR		Annual Maintenance PSS (456-107-806)	\$10,952	Each	10%	\$9,857	Other	F1
456-107-811-PSS-1YR	456-107-811-PSS-1YR		Annual Maintenance PSS (456-107-811)	\$1,215	Each	10%	\$1,094	Other	F1
456-107-812-PSS-1YR	456-107-812-PSS-1YR		Annual Maintenance PSS (456-107-812)	\$2,126	Each	10%	\$1,913	Other	F1
456-107-813-PSS-1YR	456-107-813-PSS-1YR		Annual Maintenance PSS (456-107-813)	\$3,024	Each	10%	\$2,722	Other	F1
456-107-814-PSS-1YR	456-107-814-PSS-1YR		Annual Maintenance PSS (456-107-814)	\$3,710	Each	10%	\$3,339	Other	F1
456-107-816-PSS-1YR	456-107-816-PSS-1YR		Annual Maintenance PSS (456-107-816)	\$2,900	Each	10%	\$2,610	Other	F1
456-107-817-PSS-1YR	456-107-817-PSS-1YR		Annual Maintenance PSS (456-107-817)	\$1,450	Each	10%	\$1,305	Other	F1
456-107-822-PSS-1YR	456-107-822-PSS-1YR		Annual Maintenance PSS (456-107-822)	\$5,730	Each	10%	\$5,157	Other	F1
456-107-823-PSS-1YR	456-107-823-PSS-1YR		Annual Maintenance PSS (456-107-823)	\$5,730	Each	10%	\$5,157	Other	F1
456-107-824-PSS-1YR	456-107-824-PSS-1YR		Annual Maintenance PSS (456-107-824)	\$8,404	Each	10%	\$7,564	Other	F1
456-107-825-PSS-1YR	456-107-825-PSS-1YR		Annual Maintenance PSS (456-107-825)	\$12,224	Each	10%	\$11,002	Other	F1
456-107-826-PSS-1YR	456-107-826-PSS-1YR		Annual Maintenance PSS (456-107-826)	\$19,098	Each	10%	\$17,188	Other	F1
456-107-827-PSS-1YR	456-107-827-PSS-1YR		Annual Maintenance PSS (456-107-827)	\$3,214	Each	10%	\$2,893	Other	F1
456-107-828-PSS-1YR	456-107-828-PSS-1YR		Annual Maintenance PSS (456-107-828)	\$5,776	Each	10%	\$5,198	Other	F1
456-107-829-PSS-1YR	456-107-829-PSS-1YR		Annual Maintenance PSS (456-107-829)	\$6,058	Each	10%	\$5,452	Other	F1
456-107-830-PSS-1YR	456-107-830-PSS-1YR		Annual Maintenance PSS (456-107-830)	\$7,898	Each	10%	\$7,108	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-831-PSS-1YR	456-107-831-PSS-1YR		Annual Maintenance PSS (456-107-831)	\$11,996	Each	10%	\$10,796	Other	F1
456-107-832-PSS-1YR	456-107-832-PSS-1YR		Annual Maintenance PSS (456-107-832)	\$21,542	Each	10%	\$19,388	Other	F1
456-107-833-PSS-1YR	456-107-833-PSS-1YR		Annual Maintenance PSS (456-107-833)	\$6,732	Each	10%	\$6,059	Other	F1
456-107-834-PSS-1YR	456-107-834-PSS-1YR		Annual Maintenance PSS (456-107-834)	\$22,441	Each	10%	\$20,197	Other	F1
456-107-835-PSS-1YR	456-107-835-PSS-1YR		Annual Maintenance PSS (456-107-835)	\$17,188	Each	10%	\$15,469	Other	F1
456-107-836-PSS-1YR	456-107-836-PSS-1YR		Annual Maintenance PSS (456-107-836)	\$17,188	Each	10%	\$15,469	Other	F1
456-107-837-PSS-1YR	456-107-837-PSS-1YR		Annual Maintenance PSS (456-107-837)	\$20,244	Each	10%	\$18,220	Other	F1
456-107-838-PSS-1YR	456-107-838-PSS-1YR		Annual Maintenance PSS (456-107-838)	\$27,884	Each	10%	\$25,096	Other	F1
456-107-839-PSS-1YR	456-107-839-PSS-1YR		Annual Maintenance PSS (456-107-839)	\$38,198	Each	10%	\$34,378	Other	F1
456-107-840-PSS-1YR	456-107-840-PSS-1YR		Annual Maintenance PSS (456-107-840)	\$8,766	Each	10%	\$7,889	Other	F1
456-107-841-PSS-1YR	456-107-841-PSS-1YR		Annual Maintenance PSS (456-107-841)	\$15,160	Each	10%	\$13,644	Other	F1
456-107-842-PSS-1YR	456-107-842-PSS-1YR		Annual Maintenance PSS (456-107-842)	\$28,948	Each	10%	\$26,053	Other	F1
456-107-843-PSS-1YR	456-107-843-PSS-1YR		Annual Maintenance PSS (456-107-843)	\$34,576	Each	10%	\$31,118	Other	F1
456-107-844-PSS-1YR	456-107-844-PSS-1YR		Annual Maintenance PSS (456-107-844)	\$43,546	Each	10%	\$39,191	Other	F1
456-107-845-PSS-1YR	456-107-845-PSS-1YR		Annual Maintenance PSS (456-107-845)	\$66,082	Each	10%	\$59,474	Other	F1
456-107-846-PSS-1YR	456-107-846-PSS-1YR		Annual Maintenance PSS (456-107-846)	\$19,804	Each	10%	\$17,824	Other	F1
456-107-847-PSS-1YR	456-107-847-PSS-1YR		Annual Maintenance PSS (456-107-847)	\$54,565	Each	10%	\$49,109	Other	F1
456-107-850-PSS-1YR	456-107-850-PSS-1YR		Annual Maintenance PSS (456-107-850)	\$201	Each	10%	\$181	Other	F1
456-107-851-PSS-1YR	456-107-851-PSS-1YR		Annual Maintenance PSS (456-107-851)	\$181	Each	10%	\$163	Other	F1
456-107-852-PSS-1YR	456-107-852-PSS-1YR		Annual Maintenance PSS (456-107-852)	\$154	Each	10%	\$139	Other	F1
456-107-853-PSS-1YR	456-107-853-PSS-1YR		Annual Maintenance PSS (456-107-853)	\$131	Each	10%	\$117	Other	F1
456-107-854-PSS-1YR	456-107-854-PSS-1YR		Annual Maintenance PSS (456-107-854)	\$117	Each	10%	\$106	Other	F1
456-107-855-PSS-1YR	456-107-855-PSS-1YR		Annual Maintenance PSS (456-107-855)	\$100	Each	10%	\$90	Other	F1
456-107-856-PSS-1YR	456-107-856-PSS-1YR		Annual Maintenance PSS (456-107-856)	\$82	Each	10%	\$74	Other	F1
456-107-857-PSS-1YR	456-107-857-PSS-1YR		Annual Maintenance PSS (456-107-857)	\$68	Each	10%	\$62	Other	F1
456-107-858-PSS-1YR	456-107-858-PSS-1YR		Annual Maintenance PSS (456-107-858)	\$58	Each	10%	\$52	Other	F1
456-107-859-PSS-1YR	456-107-859-PSS-1YR		Annual Maintenance PSS (456-107-859)	\$50	Each	10%	\$45	Other	F1
456-107-860-PSS-1YR	456-107-860-PSS-1YR		Annual Maintenance PSS (456-107-860)	\$45	Each	10%	\$41	Other	F1
456-107-873-PSS-1YR	456-107-873-PSS-1YR		Annual Maintenance PSS (456-107-873)	\$1,800	Each	10%	\$1,620	Other	F1
456-107-874-PSS-1YR	456-107-874-PSS-1YR		Annual Maintenance PSS (456-107-874)	\$1,170	Each	10%	\$1,053	Other	F1
456-107-875-PSS-1YR	456-107-875-PSS-1YR		Annual Maintenance PSS (456-107-875)	\$1,094	Each	10%	\$984	Other	F1
456-107-876-PSS-1YR	456-107-876-PSS-1YR		Annual Maintenance PSS (456-107-876)	\$1,017	Each	10%	\$915	Other	F1
456-107-877-PSS-1YR	456-107-877-PSS-1YR		Annual Maintenance PSS (456-107-877)	\$946	Each	10%	\$851	Other	F1
456-107-878-PSS-1YR	456-107-878-PSS-1YR		Annual Maintenance PSS (456-107-878)	\$851	Each	10%	\$766	Other	F1
456-107-879-PSS-1YR	456-107-879-PSS-1YR		Annual Maintenance PSS (456-107-879)	\$576	Each	10%	\$518	Other	F1
456-107-880-PSS-1YR	456-107-880-PSS-1YR		Annual Maintenance PSS (456-107-880)	\$460	Each	10%	\$414	Other	F1
456-107-881-PSS-1YR	456-107-881-PSS-1YR		Annual Maintenance PSS (456-107-881)	\$414	Each	10%	\$373	Other	F1
456-107-882-PSS-1YR	456-107-882-PSS-1YR		Annual Maintenance PSS (456-107-882)	\$373	Each	10%	\$336	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-883-PSS-1YR	456-107-883-PSS-1YR	Annual Maintenance PSS (456-107-883)		\$336	Each	10%	\$302	Other	F1
456-107-884-PSS-1YR	456-107-884-PSS-1YR	Annual Maintenance PSS (456-107-884)		\$319	Each	10%	\$287	Other	F1
456-107-885-PSS-1YR	456-107-885-PSS-1YR	Annual Maintenance PSS (456-107-885)		\$1,800	Each	10%	\$1,620	Other	F1
456-107-886-PSS-1YR	456-107-886-PSS-1YR	Annual Maintenance PSS (456-107-886)		\$1,170	Each	10%	\$1,053	Other	F1
456-107-887-PSS-1YR	456-107-887-PSS-1YR	Annual Maintenance PSS (456-107-887)		\$1,094	Each	10%	\$984	Other	F1
456-107-888-PSS-1YR	456-107-888-PSS-1YR	Annual Maintenance PSS (456-107-888)		\$1,017	Each	10%	\$915	Other	F1
456-107-889-PSS-1YR	456-107-889-PSS-1YR	Annual Maintenance PSS (456-107-889)		\$946	Each	10%	\$851	Other	F1
456-107-890-PSS-1YR	456-107-890-PSS-1YR	Annual Maintenance PSS (456-107-890)		\$851	Each	10%	\$766	Other	F1
456-107-891-PSS-1YR	456-107-891-PSS-1YR	Annual Maintenance PSS (456-107-891)		\$576	Each	10%	\$518	Other	F1
456-107-892-PSS-1YR	456-107-892-PSS-1YR	Annual Maintenance PSS (456-107-892)		\$460	Each	10%	\$414	Other	F1
456-107-893-PSS-1YR	456-107-893-PSS-1YR	Annual Maintenance PSS (456-107-893)		\$414	Each	10%	\$373	Other	F1
456-107-894-PSS-1YR	456-107-894-PSS-1YR	Annual Maintenance PSS (456-107-894)		\$373	Each	10%	\$336	Other	F1
456-107-895-PSS-1YR	456-107-895-PSS-1YR	Annual Maintenance PSS (456-107-895)		\$336	Each	10%	\$302	Other	F1
456-107-896-PSS-1YR	456-107-896-PSS-1YR	Annual Maintenance PSS (456-107-896)		\$319	Each	10%	\$287	Other	F1
456-107-902-PSS-1YR	456-107-902-PSS-1YR	Annual Maintenance PSS (456-107-902)		\$89	Each	10%	\$80	Other	F1
456-107-903-PSS-1YR	456-107-903-PSS-1YR	Annual Maintenance PSS (456-107-903)		\$80	Each	10%	\$72	Other	F1
456-107-904-PSS-1YR	456-107-904-PSS-1YR	Annual Maintenance PSS (456-107-904)		\$68	Each	10%	\$61	Other	F1
456-107-905-PSS-1YR	456-107-905-PSS-1YR	Annual Maintenance PSS (456-107-905)		\$58	Each	10%	\$52	Other	F1
456-107-906-PSS-1YR	456-107-906-PSS-1YR	Annual Maintenance PSS (456-107-906)		\$52	Each	10%	\$47	Other	F1
456-107-907-PSS-1YR	456-107-907-PSS-1YR	Annual Maintenance PSS (456-107-907)		\$44	Each	10%	\$40	Other	F1
456-107-908-PSS-1YR	456-107-908-PSS-1YR	Annual Maintenance PSS (456-107-908)		\$36	Each	10%	\$32	Other	F1
456-107-909-PSS-1YR	456-107-909-PSS-1YR	Annual Maintenance PSS (456-107-909)		\$30	Each	10%	\$27	Other	F1
456-107-910-PSS-1YR	456-107-910-PSS-1YR	Annual Maintenance PSS (456-107-910)		\$26	Each	10%	\$23	Other	F1
456-107-911-PSS-1YR	456-107-911-PSS-1YR	Annual Maintenance PSS (456-107-911)		\$22	Each	10%	\$19	Other	F1
456-107-912-PSS-1YR	456-107-912-PSS-1YR	Annual Maintenance PSS (456-107-912)		\$20	Each	10%	\$18	Other	F1
456-107-925-PSS-1YR	456-107-925-PSS-1YR	Annual Maintenance PSS (456-107-925)		\$792	Each	10%	\$713	Other	F1
456-107-926-PSS-1YR	456-107-926-PSS-1YR	Annual Maintenance PSS (456-107-926)		\$515	Each	10%	\$463	Other	F1
456-107-927-PSS-1YR	456-107-927-PSS-1YR	Annual Maintenance PSS (456-107-927)		\$481	Each	10%	\$433	Other	F1
456-107-928-PSS-1YR	456-107-928-PSS-1YR	Annual Maintenance PSS (456-107-928)		\$447	Each	10%	\$403	Other	F1
456-107-929-PSS-1YR	456-107-929-PSS-1YR	Annual Maintenance PSS (456-107-929)		\$416	Each	10%	\$375	Other	F1
456-107-930-PSS-1YR	456-107-930-PSS-1YR	Annual Maintenance PSS (456-107-930)		\$375	Each	10%	\$337	Other	F1
456-107-931-PSS-1YR	456-107-931-PSS-1YR	Annual Maintenance PSS (456-107-931)		\$253	Each	10%	\$228	Other	F1
456-107-932-PSS-1YR	456-107-932-PSS-1YR	Annual Maintenance PSS (456-107-932)		\$203	Each	10%	\$183	Other	F1
456-107-933-PSS-1YR	456-107-933-PSS-1YR	Annual Maintenance PSS (456-107-933)		\$182	Each	10%	\$164	Other	F1
456-107-934-PSS-1YR	456-107-934-PSS-1YR	Annual Maintenance PSS (456-107-934)		\$164	Each	10%	\$148	Other	F1
456-107-935-PSS-1YR	456-107-935-PSS-1YR	Annual Maintenance PSS (456-107-935)		\$148	Each	10%	\$133	Other	F1
456-107-936-PSS-1YR	456-107-936-PSS-1YR	Annual Maintenance PSS (456-107-936)		\$140	Each	10%	\$126	Other	F1
456-107-937-PSS-1YR	456-107-937-PSS-1YR	Annual Maintenance PSS (456-107-937)		\$792	Each	10%	\$713	Other	F1
456-107-938-PSS-1YR	456-107-938-PSS-1YR	Annual Maintenance PSS (456-107-938)		\$515	Each	10%	\$463	Other	F1
456-107-939-PSS-1YR	456-107-939-PSS-1YR	Annual Maintenance PSS (456-107-939)		\$481	Each	10%	\$433	Other	F1
456-107-940-PSS-1YR	456-107-940-PSS-1YR	Annual Maintenance PSS (456-107-940)		\$447	Each	10%	\$403	Other	F1
456-107-941-PSS-1YR	456-107-941-PSS-1YR	Annual Maintenance PSS (456-107-941)		\$416	Each	10%	\$375	Other	F1
456-107-942-PSS-1YR	456-107-942-PSS-1YR	Annual Maintenance PSS (456-107-942)		\$375	Each	10%	\$337	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-943-PSS-1YR	456-107-943-PSS-1YR		Annual Maintenance PSS (456-107-943)	\$253	Each	10%	\$228	Other	F1
456-107-944-PSS-1YR	456-107-944-PSS-1YR		Annual Maintenance PSS (456-107-944)	\$203	Each	10%	\$183	Other	F1
456-107-945-PSS-1YR	456-107-945-PSS-1YR		Annual Maintenance PSS (456-107-945)	\$182	Each	10%	\$164	Other	F1
456-107-946-PSS-1YR	456-107-946-PSS-1YR		Annual Maintenance PSS (456-107-946)	\$164	Each	10%	\$148	Other	F1
456-107-947-PSS-1YR	456-107-947-PSS-1YR		Annual Maintenance PSS (456-107-947)	\$148	Each	10%	\$133	Other	F1
456-107-948-PSS-1YR	456-107-948-PSS-1YR		Annual Maintenance PSS (456-107-948)	\$175	Each	10%	\$158	Other	F1
456-107-949-PSS-1YR	456-107-949-PSS-1YR		Annual Maintenance PSS (456-107-949)	\$3,274	Each	10%	\$2,946	Other	F1
456-107-950-PSS-1YR	456-107-950-PSS-1YR		Annual Maintenance PSS (456-107-950)	\$5,579	Each	10%	\$5,021	Other	F1
456-107-951-PSS-1YR	456-107-951-PSS-1YR		Annual Maintenance PSS (456-107-951)	\$2,205	Each	10%	\$1,985	Other	F1
456-107-952-PSS-1YR	456-107-952-PSS-1YR		Annual Maintenance PSS (456-107-952)	\$19,685	Each	10%	\$17,717	Other	F1
456-107-953-PSS-1YR	456-107-953-PSS-1YR		Annual Maintenance PSS (456-107-953)	\$33,559	Each	10%	\$30,203	Other	F1
456-107-954-PSS-1YR	456-107-954-PSS-1YR		Annual Maintenance PSS (456-107-954)	\$13,259	Each	10%	\$11,933	Other	F1
456-107-955-PSS-1YR	456-107-955-PSS-1YR		Annual Maintenance PSS (456-107-955)	\$1,418	Each	10%	\$1,276	Other	F1
456-107-956-PSS-1YR	456-107-956-PSS-1YR		Annual Maintenance PSS (456-107-956)	\$8,524	Each	10%	\$7,672	Other	F1
456-107-957-PSS-1YR	456-107-957-PSS-1YR		Annual Maintenance PSS (456-107-957)	\$8,866	Each	10%	\$7,980	Other	F1
456-107-958-PSS-1YR	456-107-958-PSS-1YR		Annual Maintenance PSS (456-107-958)	\$53,334	Each	10%	\$48,001	Other	F1
456-107-959-PSS-1YR	456-107-959-PSS-1YR		Annual Maintenance PSS (456-107-959)	\$5,300	Each	10%	\$4,770	Other	F1
456-107-960-PSS-1YR	456-107-960-PSS-1YR		Annual Maintenance PSS (456-107-960)	\$7,000	Each	10%	\$6,300	Other	F1
456-107-961-PSS-1YR	456-107-961-PSS-1YR		Annual Maintenance PSS (456-107-961)	\$10,100	Each	10%	\$9,090	Other	F1
456-107-962-PSS-1YR	456-107-962-PSS-1YR		Annual Maintenance PSS (456-107-962)	\$22,520	Each	10%	\$20,268	Other	F1
456-107-963-PSS-1YR	456-107-963-PSS-1YR		Annual Maintenance PSS (456-107-963)	\$32,320	Each	10%	\$29,088	Other	F1
456-107-970-PSS-1YR	456-107-970-PSS-1YR		Annual Maintenance PSS (456-107-970)	\$6,250	Each	10%	\$5,625	Other	F1
456-107-975-PSS-1YR	456-107-975-PSS-1YR		Annual Maintenance PSS (456-107-975)	\$1,335	Each	10%	\$1,202	Other	F1
456-107-976-PSS-1YR	456-107-976-PSS-1YR		Annual Maintenance PSS (456-107-976)	\$3,115	Each	10%	\$2,804	Other	F1
456-107-977-PSS-1YR	456-107-977-PSS-1YR		Annual Maintenance PSS (456-107-977)	\$4,549	Each	10%	\$4,094	Other	F1
456-107-978-PSS-1YR	456-107-978-PSS-1YR		Annual Maintenance PSS (456-107-978)	\$10,613	Each	10%	\$9,552	Other	F1
456-107-979-PSS-1YR	456-107-979-PSS-1YR		Annual Maintenance PSS (456-107-979)	\$5,760	Each	10%	\$5,184	Other	F1
456-107-980-PSS-1YR	456-107-980-PSS-1YR		Annual Maintenance PSS (456-107-980)	\$7,814	Each	10%	\$7,033	Other	F1
456-107-981-PSS-1YR	456-107-981-PSS-1YR		Annual Maintenance PSS (456-107-981)	\$10,685	Each	10%	\$9,617	Other	F1
456-107-982-PSS-1YR	456-107-982-PSS-1YR		Annual Maintenance PSS (456-107-982)	\$20,041	Each	10%	\$18,037	Other	F1
456-107-988-PSS-1YR	456-107-988-PSS-1YR		Annual Maintenance PSS (456-107-988)	\$419	Each	10%	\$377	Other	F1
456-107-989-PSS-1YR	456-107-989-PSS-1YR		Annual Maintenance PSS (456-107-989)	\$341	Each	10%	\$307	Other	F1
456-107-990-PSS-1YR	456-107-990-PSS-1YR		Annual Maintenance PSS (456-107-990)	\$101	Each	10%	\$91	Other	F1
456-108-015-PSS-1YR	456-108-015-PSS-1YR		Annual Maintenance PSS (456-108-015)	\$4,612	Each	10%	\$4,151	Other	F1
456-108-016-PSS-1YR	456-108-016-PSS-1YR		Annual Maintenance PSS (456-108-016)	\$3,982	Each	10%	\$3,584	Other	F1
456-108-017-PSS-1YR	456-108-017-PSS-1YR		Annual Maintenance PSS (456-108-017)	\$3,982	Each	10%	\$3,584	Other	F1
456-108-018-PSS-1YR	456-108-018-PSS-1YR		Annual Maintenance PSS (456-108-018)	\$4,612	Each	10%	\$4,151	Other	F1
456-108-021-PSS-1YR	456-108-021-PSS-1YR		Annual Maintenance PSS (456-108-021)	\$2,898	Each	10%	\$2,608	Other	F1
456-108-022-PSS-1YR	456-108-022-PSS-1YR		Annual Maintenance PSS (456-108-022)	\$1,932	Each	10%	\$1,738	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	Other		
456-108-023-PSS-1YR	456-108-023-PSS-1YR		Annual Maintenance PSS (456-108-023)	\$4,829	Each	10%	\$4,346	Other	F1	
456-108-024-PSS-1YR	456-108-024-PSS-1YR		Annual Maintenance PSS (456-108-024)	\$1,883	Each	10%	\$1,695	Other	F1	
456-108-025-PSS-1YR	456-108-025-PSS-1YR		Annual Maintenance PSS (456-108-025)	\$1,256	Each	10%	\$1,130	Other	F1	
456-108-026-PSS-1YR	456-108-026-PSS-1YR		Annual Maintenance PSS (456-108-026)	\$2,778	Each	10%	\$2,500	Other	F1	
456-108-027-PSS-1YR	456-108-027-PSS-1YR		Annual Maintenance PSS (456-108-027)	\$2,778	Each	10%	\$2,500	Other	F1	
456-108-032-PSS-1YR	456-108-032-PSS-1YR		Annual Maintenance PSS (456-108-032)	\$3,679	Each	10%	\$3,311	Other	F1	
456-108-033-PSS-1YR	456-108-033-PSS-1YR		Annual Maintenance PSS (456-108-033)	\$3,679	Each	10%	\$3,311	Other	F1	
456-108-034-PSS-1YR	456-108-034-PSS-1YR		Annual Maintenance PSS (456-108-034)	\$4,514	Each	10%	\$4,063	Other	F1	
456-108-035-PSS-1YR	456-108-035-PSS-1YR		Annual Maintenance PSS (456-108-035)	\$4,514	Each	10%	\$4,063	Other	F1	
456-108-036-PSS-1YR	456-108-036-PSS-1YR		Annual Maintenance PSS (456-108-036)	\$3,679	Each	10%	\$3,311	Other	F1	
456-108-037-PSS-1YR	456-108-037-PSS-1YR		Annual Maintenance PSS (456-108-037)	\$1,299	Each	10%	\$1,169	Other	F1	
456-108-052-PSS-1YR	456-108-052-PSS-1YR		Annual Maintenance PSS (456-108-052)	\$1,200	Each	10%	\$1,080	Other	F1	
456-108-053-PSS-1YR	456-108-053-PSS-1YR		Annual Maintenance PSS (456-108-053)	\$800	Each	10%	\$720	Other	F1	
456-108-054-PSS-1YR	456-108-054-PSS-1YR		Annual Maintenance PSS (456-108-054)	\$2,000	Each	10%	\$1,800	Other	F1	
456-108-055-PSS-1YR	456-108-055-PSS-1YR		Annual Maintenance PSS (456-108-055)	\$2,655	Each	10%	\$2,390	Other	F1	
456-108-056-PSS-1YR	456-108-056-PSS-1YR		Annual Maintenance PSS (456-108-056)	\$1,769	Each	10%	\$1,592	Other	F1	
456-108-057-PSS-1YR	456-108-057-PSS-1YR		Annual Maintenance PSS (456-108-057)	\$4,424	Each	10%	\$3,982	Other	F1	
456-108-060-PSS-1YR	456-108-060-PSS-1YR		Annual Maintenance PSS (456-108-060)	\$2,000	Each	10%	\$1,800	Other	F1	
456-108-061-PSS-1YR	456-108-061-PSS-1YR		Annual Maintenance PSS (456-108-061)	\$4,424	Each	10%	\$3,982	Other	F1	
456-108-078-PSS-1YR	456-108-078-PSS-1YR		Annual Maintenance PSS (456-108-078)	\$1,200	Each	10%	\$1,080	Other	F1	
456-108-079-PSS-1YR	456-108-079-PSS-1YR		Annual Maintenance PSS (456-108-079)	\$800	Each	10%	\$720	Other	F1	
456-108-080-PSS-1YR	456-108-080-PSS-1YR		Annual Maintenance PSS (456-108-080)	\$2,000	Each	10%	\$1,800	Other	F1	
456-108-081-PSS-1YR	456-108-081-PSS-1YR		Annual Maintenance PSS (456-108-081)	\$2,655	Each	10%	\$2,390	Other	F1	
456-108-082-PSS-1YR	456-108-082-PSS-1YR		Annual Maintenance PSS (456-108-082)	\$1,769	Each	10%	\$1,592	Other	F1	
456-108-083-PSS-1YR	456-108-083-PSS-1YR		Annual Maintenance PSS (456-108-083)	\$4,424	Each	10%	\$3,982	Other	F1	
456-108-084-PSS-1YR	456-108-084-PSS-1YR		Annual Maintenance PSS (456-108-084)	\$2,000	Each	10%	\$1,800	Other	F1	
456-108-085-PSS-1YR	456-108-085-PSS-1YR		Annual Maintenance PSS (456-108-085)	\$4,424	Each	10%	\$3,982	Other	F1	
456-108-094-PSS-1YR	456-108-094-PSS-1YR		Annual Maintenance PSS (456-108-094)	\$1,800	Each	10%	\$1,620	Other	F1	
456-108-095-PSS-1YR	456-108-095-PSS-1YR		Annual Maintenance PSS (456-108-095)	\$1,000	Each	10%	\$900	Other	F1	
456-108-096-PSS-1YR	456-108-096-PSS-1YR		Annual Maintenance PSS (456-108-096)	\$1,000	Each	10%	\$900	Other	F1	
456-108-097-PSS-1YR	456-108-097-PSS-1YR		Annual Maintenance PSS (456-108-097)	\$1,800	Each	10%	\$1,620	Other	F1	
456-108-102-PSS-1YR	456-108-102-PSS-1YR		Annual Maintenance PSS (456-108-102)	\$8,830	Each	10%	\$7,947	Other	F1	
456-108-103-PSS-1YR	456-108-103-PSS-1YR		Annual Maintenance PSS (456-108-103)	\$11,509	Each	10%	\$10,358	Other	F1	
456-108-104-PSS-1YR	456-108-104-PSS-1YR		Annual Maintenance PSS (456-108-104)	\$3,679	Each	10%	\$3,311	Other	F1	
456-108-105-PSS-1YR	456-108-105-PSS-1YR		Annual Maintenance PSS (456-108-105)	\$727	Each	10%	\$654	Other	F1	
456-108-106-PSS-1YR	456-108-106-PSS-1YR		Annual Maintenance PSS (456-108-106)	\$727	Each	10%	\$654	Other	F1	
456-108-107-PSS-1YR	456-108-107-PSS-1YR		Annual Maintenance PSS (456-108-107)	\$2,000	Each	10%	\$1,800	Other	F1	
456-108-108-PSS-1YR	456-108-108-PSS-1YR		Annual Maintenance PSS (456-108-108)	\$2,000	Each	10%	\$1,800	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
456-108-109-PSS-1YR	456-108-109-PSS-1YR		Annual Maintenance PSS (456-108-109)	\$1,800	Each	10%	\$1,620	Other	F1
456-108-110-PSS-1YR	456-108-110-PSS-1YR		Annual Maintenance PSS (456-108-110)	\$1,800	Each	10%	\$1,620	Other	F1
456-108-111-PSS-1YR	456-108-111-PSS-1YR		Annual Maintenance PSS (456-108-111)	\$2,281	Each	10%	\$2,053	Other	F1
456-108-124-PSS-1YR	456-108-124-PSS-1YR		Annual Maintenance PSS (456-108-124)	\$5,280	Each	10%	\$4,752	Other	F1
456-108-125-PSS-1YR	456-108-125-PSS-1YR		Annual Maintenance PSS (456-108-125)	\$5,280	Each	10%	\$4,752	Other	F1
456-108-126-PSS-1YR	456-108-126-PSS-1YR		Annual Maintenance PSS (456-108-126)	\$4,860	Each	10%	\$4,374	Other	F1
456-108-127-PSS-1YR	456-108-127-PSS-1YR		Annual Maintenance PSS (456-108-127)	\$4,860	Each	10%	\$4,374	Other	F1
456-108-128-PSS-1YR	456-108-128-PSS-1YR		Annual Maintenance PSS (456-108-128)	\$4,860	Each	10%	\$4,374	Other	F1
456-108-129-PSS-1YR	456-108-129-PSS-1YR		Annual Maintenance PSS (456-108-129)	\$4,860	Each	10%	\$4,374	Other	F1
456-108-130-PSS-1YR	456-108-130-PSS-1YR		Annual Maintenance PSS (456-108-130)	\$4,860	Each	10%	\$4,374	Other	F1
456-108-131-PSS-1YR	456-108-131-PSS-1YR		Annual Maintenance PSS (456-108-131)	\$4,860	Each	10%	\$4,374	Other	F1
456-108-132-PSS-1YR	456-108-132-PSS-1YR		Annual Maintenance PSS (456-108-132)	\$5,400	Each	10%	\$4,860	Other	F1
456-108-133-PSS-1YR	456-108-133-PSS-1YR		Annual Maintenance PSS (456-108-133)	\$5,400	Each	10%	\$4,860	Other	F1
456-108-135-PSS-1YR	456-108-135-PSS-1YR		Annual Maintenance PSS (456-108-135)	\$5,400	Each	10%	\$4,860	Other	F1
456-108-136-PSS-1YR	456-108-136-PSS-1YR		Annual Maintenance PSS (456-108-136)	\$5,400	Each	10%	\$4,860	Other	F1
456-108-142-PSS-1YR	456-108-142-PSS-1YR		Annual Maintenance PSS (456-108-142)	\$4,940	Each	10%	\$4,446	Other	F1
456-108-143-PSS-1YR	456-108-143-PSS-1YR		Annual Maintenance PSS (456-108-143)	\$4,212	Each	10%	\$3,791	Other	F1
456-108-144-PSS-1YR	456-108-144-PSS-1YR		Annual Maintenance PSS (456-108-144)	\$4,212	Each	10%	\$3,791	Other	F1
456-108-145-PSS-1YR	456-108-145-PSS-1YR		Annual Maintenance PSS (456-108-145)	\$4,196	Each	10%	\$3,776	Other	F1
456-108-157-PSS-1YR	456-108-157-PSS-1YR		Annual Maintenance PSS (456-108-157)	\$1,282	Each	10%	\$1,154	Other	F1
456-108-158-PSS-1YR	456-108-158-PSS-1YR		Annual Maintenance PSS (456-108-158)	\$1,092	Each	10%	\$983	Other	F1
456-108-159-PSS-1YR	456-108-159-PSS-1YR		Annual Maintenance PSS (456-108-159)	\$1,092	Each	10%	\$983	Other	F1
456-108-162-PSS-1YR	456-108-162-PSS-1YR		Annual Maintenance PSS (456-108-162)	\$1,205	Each	10%	\$1,085	Other	F1
456-108-164-PSS-1YR	456-108-164-PSS-1YR		Annual Maintenance PSS (456-108-164)	\$1,205	Each	10%	\$1,085	Other	F1
456-108-165-PSS-1YR	456-108-165-PSS-1YR		Annual Maintenance PSS (456-108-165)	\$1,205	Each	10%	\$1,085	Other	F1
456-108-167-PSS-1YR	456-108-167-PSS-1YR		Annual Maintenance PSS (456-108-167)	\$350	Each	10%	\$315	Other	F1
456-108-168-PSS-1YR	456-108-168-PSS-1YR		Annual Maintenance PSS (456-108-168)	\$334	Each	10%	\$300	Other	F1
456-108-169-PSS-1YR	456-108-169-PSS-1YR		Annual Maintenance PSS (456-108-169)	\$300	Each	10%	\$270	Other	F1
456-108-170-PSS-1YR	456-108-170-PSS-1YR		Annual Maintenance PSS (456-108-170)	\$275	Each	10%	\$248	Other	F1
456-108-171-PSS-1YR	456-108-171-PSS-1YR		Annual Maintenance PSS (456-108-171)	\$149	Each	10%	\$134	Other	F1
456-108-172-PSS-1YR	456-108-172-PSS-1YR		Annual Maintenance PSS (456-108-172)	\$138	Each	10%	\$124	Other	F1
456-108-173-PSS-1YR	456-108-173-PSS-1YR		Annual Maintenance PSS (456-108-173)	\$125	Each	10%	\$113	Other	F1
456-108-174-PSS-1YR	456-108-174-PSS-1YR		Annual Maintenance PSS (456-108-174)	\$113	Each	10%	\$101	Other	F1
456-108-175-PSS-1YR	456-108-175-PSS-1YR		Annual Maintenance PSS (456-108-175)	\$263	Each	10%	\$236	Other	F1
456-108-177-PSS-1YR	456-108-177-PSS-1YR		Annual Maintenance PSS (456-108-177)	\$225	Each	10%	\$203	Other	F1
456-108-179-PSS-1YR	456-108-179-PSS-1YR		Annual Maintenance PSS (456-108-179)	\$300	Each	10%	\$270	Other	F1
456-108-180-PSS-1YR	456-108-180-PSS-1YR		Annual Maintenance PSS (456-108-180)	\$225	Each	10%	\$203	Other	F1
456-108-181-PSS-1YR	456-108-181-PSS-1YR		Annual Maintenance PSS (456-108-181)	\$250	Each	10%	\$225	Other	F1
456-108-182-PSS-1YR	456-108-182-PSS-1YR		Annual Maintenance PSS (456-108-182)	\$375	Each	10%	\$338	Other	F1
456-108-183-PSS-1YR	456-108-183-PSS-1YR		Annual Maintenance PSS (456-108-183)	\$338	Each	10%	\$304	Other	F1
456-108-188-PSS-1YR	456-108-188-PSS-1YR		Annual Maintenance PSS (456-108-188)	\$300	Each	10%	\$270	Other	F1
456-108-189-PSS-1YR	456-108-189-PSS-1YR		Annual Maintenance PSS (456-108-189)	\$275	Each	10%	\$248	Other	F1
456-108-190-PSS-1YR	456-108-190-PSS-1YR		Annual Maintenance PSS (456-108-190)	\$446	Each	10%	\$402	Other	F1
456-108-191-PSS-1YR	456-108-191-PSS-1YR		Annual Maintenance PSS (456-108-191)	\$411	Each	10%	\$370	Other	F1
456-108-196-PSS-1YR	456-108-196-PSS-1YR		Annual Maintenance PSS (456-108-196)	\$727	Each	10%	\$654	Other	F1
456-108-205-PSS-1YR	456-108-205-PSS-1YR		Annual Maintenance PSS (456-108-205)	\$1,547	Each	10%	\$1,392	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-108-206-PSS-1YR	456-108-206-PSS-1YR		Annual Maintenance PSS (456-108-206)	\$1,031	Each	10%	\$928	Other	F1
456-108-207-PSS-1YR	456-108-207-PSS-1YR		Annual Maintenance PSS (456-108-207)	\$2,578	Each	10%	\$2,320	Other	F1
456-108-217-PSS-1YR	456-108-217-PSS-1YR		Annual Maintenance PSS (456-108-217)	\$3,982	Each	10%	\$3,583	Other	F1
456-108-218-PSS-1YR	456-108-218-PSS-1YR		Annual Maintenance PSS (456-108-218)	\$3,737	Each	10%	\$3,363	Other	F1
456-108-225-PSS-1YR	456-108-225-PSS-1YR		Annual Maintenance PSS (456-108-225)	\$9,108	Each	10%	\$8,197	Other	F1
456-108-226-PSS-1YR	456-108-226-PSS-1YR		Annual Maintenance PSS (456-108-226)	\$1,964	Each	10%	\$1,768	Other	F1
456-108-227-PSS-1YR	456-108-227-PSS-1YR		Annual Maintenance PSS (456-108-227)	\$3,274	Each	10%	\$2,947	Other	F1
456-108-228-PSS-1YR	456-108-228-PSS-1YR		Annual Maintenance PSS (456-108-228)	\$4,152	Each	10%	\$3,737	Other	F1
456-108-229-PSS-1YR	456-108-229-PSS-1YR		Annual Maintenance PSS (456-108-229)	\$4,424	Each	10%	\$3,982	Other	F1
456-108-230-PSS-1YR	456-108-230-PSS-1YR		Annual Maintenance PSS (456-108-230)	\$2,281	Each	10%	\$2,053	Other	F1
456-108-231-PSS-1YR	456-108-231-PSS-1YR		Annual Maintenance PSS (456-108-231)	\$3,386	Each	10%	\$3,047	Other	F1
456-108-232-PSS-1YR	456-108-232-PSS-1YR		Annual Maintenance PSS (456-108-232)	\$3,679	Each	10%	\$3,311	Other	F1
456-108-233-PSS-1YR	456-108-233-PSS-1YR		Annual Maintenance PSS (456-108-233)	\$2,778	Each	10%	\$2,500	Other	F1
456-108-234-PSS-1YR	456-108-234-PSS-1YR		Annual Maintenance PSS (456-108-234)	\$4,274	Each	10%	\$3,846	Other	F1
456-108-254-PSS-1YR	456-108-254-PSS-1YR		Annual Maintenance PSS (456-108-254)	\$4,424	Each	10%	\$3,982	Other	F1
456-108-255-PSS-1YR	456-108-255-PSS-1YR		Annual Maintenance PSS (456-108-255)	\$4,424	Each	10%	\$3,982	Other	F1
456-108-256-PSS-1YR	456-108-256-PSS-1YR		Annual Maintenance PSS (456-108-256)	\$1,800	Each	10%	\$1,620	Other	F1
456-108-257-PSS-1YR	456-108-257-PSS-1YR		Annual Maintenance PSS (456-108-257)	\$1,800	Each	10%	\$1,620	Other	F1
456-108-272-PSS-1YR	456-108-272-PSS-1YR		Annual Maintenance PSS (456-108-272)	\$912	Each	10%	\$821	Other	F1
456-108-283-PSS-1YR	456-108-283-PSS-1YR		Annual Maintenance PSS (456-108-283)	\$3,737	Each	10%	\$3,363	Other	F1
456-108-302-PSS-1YR	456-108-302-PSS-1YR		Annual Maintenance PSS (456-108-302)	\$727	Each	10%	\$654	Other	F1
456-108-303-PSS-1YR	456-108-303-PSS-1YR		Annual Maintenance PSS (456-108-303)	\$4,424	Each	10%	\$3,982	Other	F1
456-108-304-PSS-1YR	456-108-304-PSS-1YR		Annual Maintenance PSS (456-108-304)	\$4,152	Each	10%	\$3,737	Other	F1
456-108-305-PSS-1YR	456-108-305-PSS-1YR		Annual Maintenance PSS (456-108-305)	\$3,274	Each	10%	\$2,947	Other	F1
456-108-306-PSS-1YR	456-108-306-PSS-1YR		Annual Maintenance PSS (456-108-306)	\$1,964	Each	10%	\$1,768	Other	F1
456-108-307-PSS-1YR	456-108-307-PSS-1YR		Annual Maintenance PSS (456-108-307)	\$2,281	Each	10%	\$2,053	Other	F1
456-108-308-PSS-1YR	456-108-308-PSS-1YR		Annual Maintenance PSS (456-108-308)	\$4,274	Each	10%	\$3,846	Other	F1
456-108-309-PSS-1YR	456-108-309-PSS-1YR		Annual Maintenance PSS (456-108-309)	\$2,778	Each	10%	\$2,500	Other	F1
456-108-310-PSS-1YR	456-108-310-PSS-1YR		Annual Maintenance PSS (456-108-310)	\$3,679	Each	10%	\$3,311	Other	F1
456-108-311-PSS-1YR	456-108-311-PSS-1YR		Annual Maintenance PSS (456-108-311)	\$3,386	Each	10%	\$3,047	Other	F1
456-108-312-PSS-1YR	456-108-312-PSS-1YR		Annual Maintenance PSS (456-108-312)	\$9,108	Each	10%	\$8,197	Other	F1
456-108-316-PSS-1YR	456-108-316-PSS-1YR		Annual Maintenance PSS (456-108-316)	\$4,151	Each	10%	\$3,736	Other	F1
456-108-317-PSS-1YR	456-108-317-PSS-1YR		Annual Maintenance PSS (456-108-317)	\$663	Each	10%	\$596	Other	F1
456-108-318-PSS-1YR	456-108-318-PSS-1YR		Annual Maintenance PSS (456-108-318)	\$188	Each	10%	\$169	Other	F1
456-108-319-PSS-1YR	456-108-319-PSS-1YR		Annual Maintenance PSS (456-108-319)	\$388	Each	10%	\$349	Other	F1
456-108-320-PSS-1YR	456-108-320-PSS-1YR		Annual Maintenance PSS (456-108-320)	\$213	Each	10%	\$191	Other	F1
456-108-321-PSS-1YR	456-108-321-PSS-1YR		Annual Maintenance PSS (456-108-321)	\$913	Each	10%	\$821	Other	F1
456-108-322-PSS-1YR	456-108-322-PSS-1YR		Annual Maintenance PSS (456-108-322)	\$963	Each	10%	\$866	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-108-323-PSS-1YR	456-108-323-PSS-1YR	Annual Maintenance PSS (456-108-323)		\$1,650	Each	10%	\$1,485	Other	F1
456-108-324-PSS-1YR	456-108-324-PSS-1YR	Annual Maintenance PSS (456-108-324)		\$2,613	Each	10%	\$2,351	Other	F1
456-108-325-PSS-1YR	456-108-325-PSS-1YR	Annual Maintenance PSS (456-108-325)		\$2,475	Each	10%	\$2,228	Other	F1
456-108-326-PSS-1YR	456-108-326-PSS-1YR	Annual Maintenance PSS (456-108-326)		\$1,505	Each	10%	\$1,355	Other	F1
456-108-327-PSS-1YR	456-108-327-PSS-1YR	Annual Maintenance PSS (456-108-327)		\$875	Each	10%	\$788	Other	F1
456-108-328-PSS-1YR	456-108-328-PSS-1YR	Annual Maintenance PSS (456-108-328)		\$1,125	Each	10%	\$1,013	Other	F1
456-108-329-PSS-1YR	456-108-329-PSS-1YR	Annual Maintenance PSS (456-108-329)		\$1,125	Each	10%	\$1,013	Other	F1
456-108-357-PSS-1YR	456-108-357-PSS-1YR	Annual Maintenance PSS (456-108-357)		\$204	Each	10%	\$184	Other	F1
456-108-358-PSS-1YR	456-108-358-PSS-1YR	Annual Maintenance PSS (456-108-358)		\$817	Each	10%	\$735	Other	F1
456-108-359-PSS-1YR	456-108-359-PSS-1YR	Annual Maintenance PSS (456-108-359)		\$2,041	Each	10%	\$1,837	Other	F1
456-108-360-PSS-1YR	456-108-360-PSS-1YR	Annual Maintenance PSS (456-108-360)		\$1,440	Each	10%	\$1,296	Other	F1
456-108-378-PSS-1YR	456-108-378-PSS-1YR	Annual Maintenance PSS (456-108-378)		\$861	Each	10%	\$775	Other	F1
456-108-379-PSS-1YR	456-108-379-PSS-1YR	Annual Maintenance PSS (456-108-379)		\$2,584	Each	10%	\$2,325	Other	F1
456-108-380-PSS-1YR	456-108-380-PSS-1YR	Annual Maintenance PSS (456-108-380)		\$7,179	Each	10%	\$6,461	Other	F1
456-108-409-PSS-1YR	456-108-409-PSS-1YR	Annual Maintenance PSS (456-108-409)		\$1,292	Each	10%	\$1,163	Other	F1
456-108-410-PSS-1YR	456-108-410-PSS-1YR	Annual Maintenance PSS (456-108-410)		\$3,877	Each	10%	\$3,490	Other	F1
456-108-411-PSS-1YR	456-108-411-PSS-1YR	Annual Maintenance PSS (456-108-411)		\$8,614	Each	10%	\$7,752	Other	F1
456-108-412-PSS-1YR	456-108-412-PSS-1YR	Annual Maintenance PSS (456-108-412)		\$431	Each	10%	\$388	Other	F1
456-108-413-PSS-1YR	456-108-413-PSS-1YR	Annual Maintenance PSS (456-108-413)		\$1,292	Each	10%	\$1,163	Other	F1
456-108-414-PSS-1YR	456-108-414-PSS-1YR	Annual Maintenance PSS (456-108-414)		\$4,306	Each	10%	\$3,876	Other	F1
456-108-418-PSS-1YR	456-108-418-PSS-1YR	Annual Maintenance PSS (456-108-418)		\$1,005	Each	10%	\$905	Other	F1
456-108-419-PSS-1YR	456-108-419-PSS-1YR	Annual Maintenance PSS (456-108-419)		\$3,015	Each	10%	\$2,714	Other	F1
456-108-420-PSS-1YR	456-108-420-PSS-1YR	Annual Maintenance PSS (456-108-420)		\$7,179	Each	10%	\$6,461	Other	F1
456-108-437-PSS-1YR	456-108-437-PSS-1YR	Annual Maintenance PSS (456-108-437)		\$47	Each	10%	\$42	Other	F1
456-108-438-PSS-1YR	456-108-438-PSS-1YR	Annual Maintenance PSS (456-108-438)		\$39	Each	10%	\$35	Other	F1
456-108-439-PSS-1YR	456-108-439-PSS-1YR	Annual Maintenance PSS (456-108-439)		\$35	Each	10%	\$32	Other	F1
456-108-440-PSS-1YR	456-108-440-PSS-1YR	Annual Maintenance PSS (456-108-440)		\$30	Each	10%	\$27	Other	F1
456-108-441-PSS-1YR	456-108-441-PSS-1YR	Annual Maintenance PSS (456-108-441)		\$29	Each	10%	\$26	Other	F1
456-108-442-PSS-1YR	456-108-442-PSS-1YR	Annual Maintenance PSS (456-108-442)		\$27	Each	10%	\$24	Other	F1
456-108-466-PSS-1YR	456-108-466-PSS-1YR	Annual Maintenance PSS (456-108-466)		\$4,450	Each	10%	\$4,005	Other	F1
456-108-467-PSS-1YR	456-108-467-PSS-1YR	Annual Maintenance PSS (456-108-467)		\$15,162	Each	10%	\$13,646	Other	F1
456-108-474-PSS-1YR	456-108-474-PSS-1YR	Annual Maintenance PSS (456-108-474)		\$94,011	Each	10%	\$84,610	Other	F1
456-108-475-PSS-1YR	456-108-475-PSS-1YR	Annual Maintenance PSS (456-108-475)		\$96,308	Each	10%	\$86,677	Other	F1
456-108-476-PSS-1YR	456-108-476-PSS-1YR	Annual Maintenance PSS (456-108-476)		\$101,476	Each	10%	\$91,328	Other	F1
456-108-480-PSS-1YR	456-108-480-PSS-1YR	Annual Maintenance PSS (456-108-480)		\$150,733	Each	10%	\$135,660	Other	F1
456-108-481-PSS-1YR	456-108-481-PSS-1YR	Annual Maintenance PSS (456-108-481)		\$155,040	Each	10%	\$139,536	Other	F1
456-108-482-PSS-1YR	456-108-482-PSS-1YR	Annual Maintenance PSS (456-108-482)		\$164,372	Each	10%	\$147,935	Other	F1
456-108-483-PSS-1YR	456-108-483-PSS-1YR	Annual Maintenance PSS (456-108-483)		\$55,840	Each	10%	\$50,256	Other	F1
456-108-484-PSS-1YR	456-108-484-PSS-1YR	Annual Maintenance PSS (456-108-484)		\$55,840	Each	10%	\$50,256	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-108-485-PSS-1YR	456-108-485-PSS-1YR		Annual Maintenance PSS (456-108-485)	\$55,840	Each	10%	\$50,256	Other	F1
456-108-486-PSS-1YR	456-108-486-PSS-1YR		Annual Maintenance PSS (456-108-486)	\$36,786	Each	10%	\$33,107	Other	F1
456-108-487-PSS-1YR	456-108-487-PSS-1YR		Annual Maintenance PSS (456-108-487)	\$36,786	Each	10%	\$33,107	Other	F1
456-108-488-PSS-1YR	456-108-488-PSS-1YR		Annual Maintenance PSS (456-108-488)	\$36,786	Each	10%	\$33,107	Other	F1
456-108-621-PSS-1YR	456-108-621-PSS-1YR		Annual Maintenance PSS (456-108-621)	\$1,034	Each	10%	\$931	Other	F1
456-108-622-PSS-1YR	456-108-622-PSS-1YR		Annual Maintenance PSS (456-108-622)	\$1,034	Each	10%	\$931	Other	F1
456-108-623-PSS-1YR	456-108-623-PSS-1YR		Annual Maintenance PSS (456-108-623)	\$1,034	Each	10%	\$931	Other	F1
456-108-653-PSS-1YR	456-108-653-PSS-1YR		Annual Maintenance PSS (456-108-653)	\$1,440	Each	10%	\$1,296	Other	F1
456-108-660-PSS-1YR	456-108-660-PSS-1YR		Annual Maintenance PSS (456-108-660)	\$8,330	Each	10%	\$7,947	Other	F1
456-108-670-PSS-1YR	456-108-670-PSS-1YR		Annual Maintenance PSS (456-108-670)	\$2,500	Each	10%	\$2,250	Other	F1
456-108-671-PSS-1YR	456-108-671-PSS-1YR		Annual Maintenance PSS (456-108-671)	\$2,500	Each	10%	\$2,250	Other	F1
456-108-674-PSS-1YR	456-108-674-PSS-1YR		Annual Maintenance PSS (456-108-674)	\$2,500	Each	10%	\$2,250	Other	F1
456-108-675-PSS-1YR	456-108-675-PSS-1YR		Annual Maintenance PSS (456-108-675)	\$2,500	Each	10%	\$2,250	Other	F1
456-108-678-PSS-1YR	456-108-678-PSS-1YR		Annual Maintenance PSS (456-108-678)	\$1,440	Each	10%	\$1,296	Other	F1
456-108-679-PSS-1YR	456-108-679-PSS-1YR		Annual Maintenance PSS (456-108-679)	\$2,398	Each	10%	\$2,158	Other	F1
456-108-680-PSS-1YR	456-108-680-PSS-1YR		Annual Maintenance PSS (456-108-680)	\$2,398	Each	10%	\$2,158	Other	F1
456-108-681-PSS-1YR	456-108-681-PSS-1YR		Annual Maintenance PSS (456-108-681)	\$2,500	Each	10%	\$2,250	Other	F1
456-108-768-PSS-1YR	456-108-768-PSS-1YR		Annual Maintenance PSS (456-108-768)	\$24	Each	10%	\$21	Other	F1
456-108-782-PSS-1YR	456-108-782-PSS-1YR		Annual Maintenance PSS (456-108-782)	\$1,980	Each	10%	\$1,782	Other	F1
456-108-783-PSS-1YR	456-108-783-PSS-1YR		Annual Maintenance PSS (456-108-783)	\$1,799	Each	10%	\$1,619	Other	F1
456-108-784-PSS-1YR	456-108-784-PSS-1YR		Annual Maintenance PSS (456-108-784)	\$4,000	Each	10%	\$3,600	Other	F1
456-108-785-PSS-1YR	456-108-785-PSS-1YR		Annual Maintenance PSS (456-108-785)	\$4,402	Each	10%	\$3,962	Other	F1
456-108-789-PSS-1YR	456-108-789-PSS-1YR		Annual Maintenance PSS (456-108-789)	\$3,848	Each	10%	\$3,463	Other	F1
456-108-824-PSS-1YR	456-108-824-PSS-1YR		Annual Maintenance PSS (456-108-824)	\$1,440	Each	10%	\$1,296	Other	F1
456-108-866-PSS-1YR	456-108-866-PSS-1YR		Annual Maintenance PSS (456-108-866)	\$745	Each	10%	\$670	Other	F1
456-108-985-PSS-1YR	456-108-985-PSS-1YR		Annual Maintenance PSS (456-108-985)	\$4,070	Each	10%	\$3,663	Other	F1
456-108-986-PSS-1YR	456-108-986-PSS-1YR		Annual Maintenance PSS (456-108-986)	\$4,070	Each	10%	\$3,663	Other	F1
456-108-987-PSS-1YR	456-108-987-PSS-1YR		Annual Maintenance PSS (456-108-987)	\$4,070	Each	10%	\$3,663	Other	F1
456-108-988-PSS-1YR	456-108-988-PSS-1YR		Annual Maintenance PSS (456-108-988)	\$4,548	Each	10%	\$4,093	Other	F1
456-108-989-PSS-1YR	456-108-989-PSS-1YR		Annual Maintenance PSS (456-108-989)	\$4,548	Each	10%	\$4,093	Other	F1
456-108-990-PSS-1YR	456-108-990-PSS-1YR		Annual Maintenance PSS (456-108-990)	\$4,548	Each	10%	\$4,093	Other	F1
456-108-991-PSS-1YR	456-108-991-PSS-1YR		Annual Maintenance PSS (456-108-991)	\$3,460	Each	10%	\$3,114	Other	F1
456-108-992-PSS-1YR	456-108-992-PSS-1YR		Annual Maintenance PSS (456-108-992)	\$3,460	Each	10%	\$3,114	Other	F1
456-108-993-PSS-1YR	456-108-993-PSS-1YR		Annual Maintenance PSS (456-108-993)	\$3,460	Each	10%	\$3,114	Other	F1
456-108-994-PSS-1YR	456-108-994-PSS-1YR		Annual Maintenance PSS (456-108-994)	\$200	Each	10%	\$180	Other	F1
456-108-995-PSS-1YR	456-108-995-PSS-1YR		Annual Maintenance PSS (456-108-995)	\$644	Each	10%	\$579	Other	F1
456-108-997-PSS-1YR	456-108-997-PSS-1YR		Annual Maintenance PSS (456-108-997)	\$8	Each	10%	\$7	Other	F1
456-108-998-PSS-1YR	456-108-998-PSS-1YR		Annual Maintenance PSS (456-108-998)	\$8	Each	10%	\$7	Other	F1
456-108-999-PSS-1YR	456-108-999-PSS-1YR		Annual Maintenance PSS (456-108-999)	\$4,372	Each	10%	\$3,935	Other	F1
456-109-000-PSS-1YR	456-109-000-PSS-1YR		Annual Maintenance PSS (456-109-000)	\$3,848	Each	10%	\$3,463	Other	F1
456-109-001-PSS-1YR	456-109-001-PSS-1YR		Annual Maintenance PSS (456-109-001)	\$3,848	Each	10%	\$3,463	Other	F1
456-109-002-PSS-1YR	456-109-002-PSS-1YR		Annual Maintenance PSS (456-109-002)	\$2,502	Each	10%	\$2,252	Other	F1
456-109-004-PSS-1YR	456-109-004-PSS-1YR		Annual Maintenance PSS (456-109-004)	\$55	Each	10%	\$49	Other	F1
456-109-007-PSS-1YR	456-109-007-PSS-1YR		Annual Maintenance PSS (456-109-007)	\$1,275	Each	10%	\$1,148	Other	F1
456-109-008-PSS-1YR	456-109-008-PSS-1YR		Annual Maintenance PSS (456-109-008)	\$1,031	Each	10%	\$928	Other	F1
456-109-009-PSS-1YR	456-109-009-PSS-1YR		Annual Maintenance PSS (456-109-009)	\$969	Each	10%	\$872	Other	F1
456-109-010-PSS-1YR	456-109-010-PSS-1YR		Annual Maintenance PSS (456-109-010)	\$894	Each	10%	\$804	Other	F1
456-109-011-PSS-1YR	456-109-011-PSS-1YR		Annual Maintenance PSS (456-109-011)	\$813	Each	10%	\$731	Other	F1
456-109-012-PSS-1YR	456-109-012-PSS-1YR		Annual Maintenance PSS (456-109-012)	\$725	Each	10%	\$653	Other	F1
456-109-013-PSS-1YR	456-109-013-PSS-1YR		Annual Maintenance PSS (456-109-013)	\$644	Each	10%	\$579	Other	F1
456-109-015-PSS-1YR	456-109-015-PSS-1YR		Annual Maintenance PSS (456-109-015)	\$1,513	Each	10%	\$1,361	Other	F1
456-109-030-PSS-1YR	456-109-030-PSS-1YR		Annual Maintenance PSS (456-109-030)	\$3,386	Each	10%	\$3,047	Other	F1
456-109-032-PSS-1YR	456-109-032-PSS-1YR		Annual Maintenance PSS (456-109-032)	\$3,166	Each	10%	\$2,849	Other	F1
456-109-033-PSS-1YR	456-109-033-PSS-1YR		Annual Maintenance PSS (456-109-033)	\$9,045	Each	10%	\$8,141	Other	F1
456-109-034-PSS-1YR	456-109-034-PSS-1YR		Annual Maintenance PSS (456-109-034)	\$17,366	Each	10%	\$15,630	Other	F1
456-109-036-PSS-1YR	456-109-036-PSS-1YR		Annual Maintenance PSS (456-109-036)	\$1,008	Each	10%	\$907	Other	F1
456-109-037-PSS-1YR	456-109-037-PSS-1YR		Annual Maintenance PSS (456-109-037)	\$1,008	Each	10%	\$907	Other	F1
456-109-039-PSS-1YR	456-109-039-PSS-1YR		Annual Maintenance PSS (456-109-039)	\$1,034	Each	10%	\$931	Other	F1
456-109-040-PSS-1YR	456-109-040-PSS-1YR		Annual Maintenance PSS (456-109-040)	\$1,034	Each	10%	\$931	Other	F1
456-109-041-PSS-1YR	456-109-041-PSS-1YR		Annual Maintenance PSS (456-109-041)	\$1,034	Each	10%	\$931	Other	F1
456-109-058-PSS-1YR	456-109-058-PSS-1YR		Annual Maintenance PSS (456-109-058)	\$22,040	Each	10%	\$19,836	Other	F1
456-109-059-PSS-1YR	456-109-059-PSS-1YR		Annual Maintenance PSS (456-109-059)	\$16,530	Each	10%	\$14,877	Other	F1
456-109-061-PSS-1YR	456-109-061-PSS-1YR		Annual Maintenance PSS (456-109-061)	\$8,816	Each	10%	\$7,934	Other	F1
456-109-062-PSS-1YR	456-109-062-PSS-1YR		Annual Maintenance PSS (456-109-062)	\$6,612	Each	10%	\$5,951	Other	F1
456-109-074-PSS-1YR	456-109-074-PSS-1YR		Annual Maintenance PSS (456-109-074)	\$7,035	Each	10%	\$6,332	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I+Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-109-077-PSS-1YR	456-109-077-PSS-1YR		Annual Maintenance PSS (456-109-077)	\$7,035	Each	10%	\$6,332	Other	F1
456-109-078-PSS-1YR	456-109-078-PSS-1YR		Annual Maintenance PSS (456-109-078)	\$12,563	Each	10%	\$11,306	Other	F1
456-109-079-PSS-1YR	456-109-079-PSS-1YR		Annual Maintenance PSS (456-109-079)	\$22,512	Each	10%	\$20,261	Other	F1
456-109-080-PSS-1YR	456-109-080-PSS-1YR		Annual Maintenance PSS (456-109-080)	\$7,538	Each	10%	\$6,784	Other	F1
456-109-081-PSS-1YR	456-109-081-PSS-1YR		Annual Maintenance PSS (456-109-081)	\$7,538	Each	10%	\$6,784	Other	F1
456-109-082-PSS-1YR	456-109-082-PSS-1YR		Annual Maintenance PSS (456-109-082)	\$7,538	Each	10%	\$6,784	Other	F1
456-109-083-PSS-1YR	456-109-083-PSS-1YR		Annual Maintenance PSS (456-109-083)	\$4,824	Each	10%	\$4,342	Other	F1
456-109-084-PSS-1YR	456-109-084-PSS-1YR		Annual Maintenance PSS (456-109-084)	\$4,824	Each	10%	\$4,342	Other	F1
456-109-085-PSS-1YR	456-109-085-PSS-1YR		Annual Maintenance PSS (456-109-085)	\$4,824	Each	10%	\$4,342	Other	F1
456-109-086-PSS-1YR	456-109-086-PSS-1YR		Annual Maintenance PSS (456-109-086)	\$4,523	Each	10%	\$4,070	Other	F1
456-109-087-PSS-1YR	456-109-087-PSS-1YR		Annual Maintenance PSS (456-109-087)	\$4,523	Each	10%	\$4,070	Other	F1
456-109-088-PSS-1YR	456-109-088-PSS-1YR		Annual Maintenance PSS (456-109-088)	\$4,523	Each	10%	\$4,070	Other	F1
456-109-089-PSS-1YR	456-109-089-PSS-1YR		Annual Maintenance PSS (456-109-089)	\$2,714	Each	10%	\$2,442	Other	F1
456-109-090-PSS-1YR	456-109-090-PSS-1YR		Annual Maintenance PSS (456-109-090)	\$2,714	Each	10%	\$2,442	Other	F1
456-109-091-PSS-1YR	456-109-091-PSS-1YR		Annual Maintenance PSS (456-109-091)	\$2,714	Each	10%	\$2,442	Other	F1
456-109-095-PSS-1YR	456-109-095-PSS-1YR		Annual Maintenance PSS (456-109-095)	\$74,772	Each	10%	\$67,295	Other	F1
456-109-096-PSS-1YR	456-109-096-PSS-1YR		Annual Maintenance PSS (456-109-096)	\$74,772	Each	10%	\$67,295	Other	F1
456-109-097-PSS-1YR	456-109-097-PSS-1YR		Annual Maintenance PSS (456-109-097)	\$74,772	Each	10%	\$67,295	Other	F1
456-109-098-PSS-1YR	456-109-098-PSS-1YR		Annual Maintenance PSS (456-109-098)	\$6,302	Each	10%	\$5,672	Other	F1
456-109-099-PSS-1YR	456-109-099-PSS-1YR		Annual Maintenance PSS (456-109-099)	\$5,374	Each	10%	\$4,837	Other	F1
456-109-106-PSS-1YR	456-109-106-PSS-1YR		Annual Maintenance PSS (456-109-106)	\$2,900	Each	10%	\$2,610	Other	F1
456-109-107-PSS-1YR	456-109-107-PSS-1YR		Annual Maintenance PSS (456-109-107)	\$11,600	Each	10%	\$10,440	Other	F1
456-109-108-PSS-1YR	456-109-108-PSS-1YR		Annual Maintenance PSS (456-109-108)	\$2,900	Each	10%	\$2,610	Other	F1
456-109-109-PSS-1YR	456-109-109-PSS-1YR		Annual Maintenance PSS (456-109-109)	\$7,250	Each	10%	\$6,525	Other	F1
456-109-113-PSS-1YR	456-109-113-PSS-1YR		Annual Maintenance PSS (456-109-113)	\$221	Each	10%	\$199	Other	F1
456-109-114-PSS-1YR	456-109-114-PSS-1YR		Annual Maintenance PSS (456-109-114)	\$174	Each	10%	\$156	Other	F1
456-109-115-PSS-1YR	456-109-115-PSS-1YR		Annual Maintenance PSS (456-109-115)	\$113	Each	10%	\$101	Other	F1
456-109-116-PSS-1YR	456-109-116-PSS-1YR		Annual Maintenance PSS (456-109-116)	\$91	Each	10%	\$82	Other	F1
456-109-117-PSS-1YR	456-109-117-PSS-1YR		Annual Maintenance PSS (456-109-117)	\$79	Each	10%	\$71	Other	F1
456-109-118-PSS-1YR	456-109-118-PSS-1YR		Annual Maintenance PSS (456-109-118)	\$70	Each	10%	\$63	Other	F1
456-109-119-PSS-1YR	456-109-119-PSS-1YR		Annual Maintenance PSS (456-109-119)	\$59	Each	10%	\$53	Other	F1
456-109-120-PSS-1YR	456-109-120-PSS-1YR		Annual Maintenance PSS (456-109-120)	\$221	Each	10%	\$199	Other	F1
456-109-121-PSS-1YR	456-109-121-PSS-1YR		Annual Maintenance PSS (456-109-121)	\$174	Each	10%	\$156	Other	F1
456-109-122-PSS-1YR	456-109-122-PSS-1YR		Annual Maintenance PSS (456-109-122)	\$113	Each	10%	\$101	Other	F1
456-109-123-PSS-1YR	456-109-123-PSS-1YR		Annual Maintenance PSS (456-109-123)	\$91	Each	10%	\$82	Other	F1
456-109-124-PSS-1YR	456-109-124-PSS-1YR		Annual Maintenance PSS (456-109-124)	\$79	Each	10%	\$71	Other	F1
456-109-125-PSS-1YR	456-109-125-PSS-1YR		Annual Maintenance PSS (456-109-125)	\$70	Each	10%	\$63	Other	F1
456-109-126-PSS-1YR	456-109-126-PSS-1YR		Annual Maintenance PSS (456-109-126)	\$59	Each	10%	\$53	Other	F1
456-109-127-PSS-1YR	456-109-127-PSS-1YR		Annual Maintenance PSS (456-109-127)	\$221	Each	10%	\$199	Other	F1
456-109-128-PSS-1YR	456-109-128-PSS-1YR		Annual Maintenance PSS (456-109-128)	\$174	Each	10%	\$156	Other	F1
456-109-129-PSS-1YR	456-109-129-PSS-1YR		Annual Maintenance PSS (456-109-129)	\$113	Each	10%	\$101	Other	F1
456-109-130-PSS-1YR	456-109-130-PSS-1YR		Annual Maintenance PSS (456-109-130)	\$91	Each	10%	\$82	Other	F1
456-109-131-PSS-1YR	456-109-131-PSS-1YR		Annual Maintenance PSS (456-109-131)	\$79	Each	10%	\$71	Other	F1
456-109-132-PSS-1YR	456-109-132-PSS-1YR		Annual Maintenance PSS (456-109-132)	\$70	Each	10%	\$63	Other	F1
456-109-133-PSS-1YR	456-109-133-PSS-1YR		Annual Maintenance PSS (456-109-133)	\$59	Each	10%	\$53	Other	F1
456-109-134-PSS-1YR	456-109-134-PSS-1YR		Annual Maintenance PSS (456-109-134)	\$221	Each	10%	\$199	Other	F1
456-109-135-PSS-1YR	456-109-135-PSS-1YR		Annual Maintenance PSS (456-109-135)	\$174	Each	10%	\$156	Other	F1
456-109-136-PSS-1YR	456-109-136-PSS-1YR		Annual Maintenance PSS (456-109-136)	\$113	Each	10%	\$101	Other	F1
456-109-137-PSS-1YR	456-109-137-PSS-1YR		Annual Maintenance PSS (456-109-137)	\$91	Each	10%	\$82	Other	F1
456-109-138-PSS-1YR	456-109-138-PSS-1YR		Annual Maintenance PSS (456-109-138)	\$79	Each	10%	\$71	Other	F1
456-109-139-PSS-1YR	456-109-139-PSS-1YR		Annual Maintenance PSS (456-109-139)	\$70	Each	10%	\$63	Other	F1
456-109-140-PSS-1YR	456-109-140-PSS-1YR		Annual Maintenance PSS (456-109-140)	\$59	Each	10%	\$53	Other	F1
456-109-261-PSS-1YR	456-109-261-PSS-1YR		Annual Maintenance PSS (456-109-261)	\$1,799	Each	10%	\$1,619	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I ALJP Category (REQUIRED) use drop-down	Calculated Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-262-PSS-1YR	456-109-262-PSS-1YR		Annual Maintenance PSS (456-109-262)	\$4,000	Each	10%	\$3,600	Other	F1	
456-109-263-PSS-1YR	456-109-263-PSS-1YR		Annual Maintenance PSS (456-109-263)	\$4,402	Each	10%	\$3,962	Other	F1	
456-109-264-PSS-1YR	456-109-264-PSS-1YR		Annual Maintenance PSS (456-109-264)	\$4,940	Each	10%	\$4,446	Other	F1	
456-109-265-PSS-1YR	456-109-265-PSS-1YR		Annual Maintenance PSS (456-109-265)	\$4,212	Each	10%	\$3,791	Other	F1	
456-109-266-PSS-1YR	456-109-266-PSS-1YR		Annual Maintenance PSS (456-109-266)	\$4,212	Each	10%	\$3,791	Other	F1	
456-109-267-PSS-1YR	456-109-267-PSS-1YR		Annual Maintenance PSS (456-109-267)	\$4,196	Each	10%	\$3,776	Other	F1	
456-109-268-PSS-1YR	456-109-268-PSS-1YR		Annual Maintenance PSS (456-109-268)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-269-PSS-1YR	456-109-269-PSS-1YR		Annual Maintenance PSS (456-109-269)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-270-PSS-1YR	456-109-270-PSS-1YR		Annual Maintenance PSS (456-109-270)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-271-PSS-1YR	456-109-271-PSS-1YR		Annual Maintenance PSS (456-109-271)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-272-PSS-1YR	456-109-272-PSS-1YR		Annual Maintenance PSS (456-109-272)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-273-PSS-1YR	456-109-273-PSS-1YR		Annual Maintenance PSS (456-109-273)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-274-PSS-1YR	456-109-274-PSS-1YR		Annual Maintenance PSS (456-109-274)	\$1,205	Each	10%	\$1,085	Other	F1	
456-109-275-PSS-1YR	456-109-275-PSS-1YR		Annual Maintenance PSS (456-109-275)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-276-PSS-1YR	456-109-276-PSS-1YR		Annual Maintenance PSS (456-109-276)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-277-PSS-1YR	456-109-277-PSS-1YR		Annual Maintenance PSS (456-109-277)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-278-PSS-1YR	456-109-278-PSS-1YR		Annual Maintenance PSS (456-109-278)	\$1,980	Each	10%	\$1,782	Other	F1	
456-109-287-PSS-1YR	456-109-287-PSS-1YR		Annual Maintenance PSS (456-109-287)	\$5,220	Each	10%	\$4,698	Other	F1	
456-109-288-PSS-1YR	456-109-288-PSS-1YR		Annual Maintenance PSS (456-109-288)	\$26,100	Each	10%	\$23,490	Other	F1	
456-109-289-PSS-1YR	456-109-289-PSS-1YR		Annual Maintenance PSS (456-109-289)	\$13,050	Each	10%	\$11,745	Other	F1	
456-109-290-PSS-1YR	456-109-290-PSS-1YR		Annual Maintenance PSS (456-109-290)	\$5,220	Each	10%	\$4,698	Other	F1	
456-109-291-PSS-1YR	456-109-291-PSS-1YR		Annual Maintenance PSS (456-109-291)	\$2,610	Each	10%	\$2,349	Other	F1	
456-109-292-PSS-1YR	456-109-292-PSS-1YR		Annual Maintenance PSS (456-109-292)	\$116	Each	10%	\$104	Other	F1	
456-109-293-PSS-1YR	456-109-293-PSS-1YR		Annual Maintenance PSS (456-109-293)	\$218	Each	10%	\$196	Other	F1	
456-109-295-PSS-1YR	456-109-295-PSS-1YR		Annual Maintenance PSS (456-109-295)	\$29	Each	10%	\$26	Other	F1	
456-109-303-PSS-1YR	456-109-303-PSS-1YR		Annual Maintenance PSS (456-109-303)	\$87,000	Each	10%	\$78,300	Other	F1	
456-109-304-PSS-1YR	456-109-304-PSS-1YR		Annual Maintenance PSS (456-109-304)	\$87,000	Each	10%	\$78,300	Other	F1	
456-109-306-PSS-1YR	456-109-306-PSS-1YR		Annual Maintenance PSS (456-109-306)	\$3,578	Each	10%	\$3,220	Other	F1	
456-109-307-PSS-1YR	456-109-307-PSS-1YR		Annual Maintenance PSS (456-109-307)	\$3,679	Each	10%	\$3,311	Other	F1	
456-109-308-PSS-1YR	456-109-308-PSS-1YR		Annual Maintenance PSS (456-109-308)	\$2,281	Each	10%	\$2,053	Other	F1	
456-109-309-PSS-1YR	456-109-309-PSS-1YR		Annual Maintenance PSS (456-109-309)	\$4,152	Each	10%	\$3,737	Other	F1	
456-109-310-PSS-1YR	456-109-310-PSS-1YR		Annual Maintenance PSS (456-109-310)	\$4,424	Each	10%	\$3,982	Other	F1	
456-109-311-PSS-1YR	456-109-311-PSS-1YR		Annual Maintenance PSS (456-109-311)	\$4,152	Each	10%	\$3,737	Other	F1	
456-109-312-PSS-1YR	456-109-312-PSS-1YR		Annual Maintenance PSS (456-109-312)	\$4,424	Each	10%	\$3,982	Other	F1	
456-109-313-PSS-1YR	456-109-313-PSS-1YR		Annual Maintenance PSS (456-109-313)	\$3,274	Each	10%	\$2,947	Other	F1	
456-109-314-PSS-1YR	456-109-314-PSS-1YR		Annual Maintenance PSS (456-109-314)	\$1,964	Each	10%	\$1,768	Other	F1	
456-109-315-PSS-1YR	456-109-315-PSS-1YR		Annual Maintenance PSS (456-109-315)	\$4,274	Each	10%	\$3,846	Other	F1	
456-109-316-PSS-1YR	456-109-316-PSS-1YR		Annual Maintenance PSS (456-109-316)	\$2,778	Each	10%	\$2,500	Other	F1	
456-109-317-PSS-1YR	456-109-317-PSS-1YR		Annual Maintenance PSS (456-109-317)	\$4,070	Each	10%	\$3,663	Other	F1	
456-109-318-PSS-1YR	456-109-318-PSS-1YR		Annual Maintenance PSS (456-109-318)	\$2,646	Each	10%	\$2,381	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-367-PSS-1YR	456-109-367-PSS-1YR		Annual Maintenance PSS (456-109-367)	\$3,166	Each	10%	\$2,849	Other	F1
456-109-368-PSS-1YR	456-109-368-PSS-1YR		Annual Maintenance PSS (456-109-368)	\$9,045	Each	10%	\$8,141	Other	F1
456-109-369-PSS-1YR	456-109-369-PSS-1YR		Annual Maintenance PSS (456-109-369)	\$17,366	Each	10%	\$15,630	Other	F1
456-109-371-PSS-1YR	456-109-371-PSS-1YR		Annual Maintenance PSS (456-109-371)	\$10,672	Each	10%	\$9,605	Other	F1
456-109-372-PSS-1YR	456-109-372-PSS-1YR		Annual Maintenance PSS (456-109-372)	\$1,306	Each	10%	\$1,175	Other	F1
456-109-385-PSS-1YR	456-109-385-PSS-1YR		Annual Maintenance PSS (456-109-385)	\$2,125	Each	10%	\$1,913	Other	F1
456-109-386-PSS-1YR	456-109-386-PSS-1YR		Annual Maintenance PSS (456-109-386)	\$1,975	Each	10%	\$1,778	Other	F1
456-109-387-PSS-1YR	456-109-387-PSS-1YR		Annual Maintenance PSS (456-109-387)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-388-PSS-1YR	456-109-388-PSS-1YR		Annual Maintenance PSS (456-109-388)	\$1,600	Each	10%	\$1,440	Other	F1
456-109-389-PSS-1YR	456-109-389-PSS-1YR		Annual Maintenance PSS (456-109-389)	\$1,425	Each	10%	\$1,283	Other	F1
456-109-390-PSS-1YR	456-109-390-PSS-1YR		Annual Maintenance PSS (456-109-390)	\$1,250	Each	10%	\$1,125	Other	F1
456-109-391-PSS-1YR	456-109-391-PSS-1YR		Annual Maintenance PSS (456-109-391)	\$875	Each	10%	\$788	Other	F1
456-109-392-PSS-1YR	456-109-392-PSS-1YR		Annual Maintenance PSS (456-109-392)	\$3,325	Each	10%	\$2,993	Other	F1
456-109-393-PSS-1YR	456-109-393-PSS-1YR		Annual Maintenance PSS (456-109-393)	\$2,800	Each	10%	\$2,520	Other	F1
456-109-394-PSS-1YR	456-109-394-PSS-1YR		Annual Maintenance PSS (456-109-394)	\$2,275	Each	10%	\$2,048	Other	F1
456-109-422-PSS-1YR	456-109-422-PSS-1YR		Annual Maintenance PSS (456-109-422)	\$338	Each	10%	\$304	Other	F1
456-109-423-PSS-1YR	456-109-423-PSS-1YR		Annual Maintenance PSS (456-109-423)	\$183	Each	10%	\$165	Other	F1
456-109-424-PSS-1YR	456-109-424-PSS-1YR		Annual Maintenance PSS (456-109-424)	\$3,780	Each	10%	\$3,402	Other	F1
456-109-427-PSS-1YR	456-109-427-PSS-1YR		Annual Maintenance PSS (456-109-427)	\$408	Each	10%	\$367	Other	F1
456-109-428-PSS-1YR	456-109-428-PSS-1YR		Annual Maintenance PSS (456-109-428)	\$214	Each	10%	\$192	Other	F1
456-109-432-PSS-1YR	456-109-432-PSS-1YR		Annual Maintenance PSS (456-109-432)	\$338	Each	10%	\$304	Other	F1
456-109-433-PSS-1YR	456-109-433-PSS-1YR		Annual Maintenance PSS (456-109-433)	\$3,780	Each	10%	\$3,402	Other	F1
456-109-470-PSS-1YR	456-109-470-PSS-1YR		Annual Maintenance PSS (456-109-470)	\$5,730	Each	10%	\$5,157	Other	F1
456-109-471-PSS-1YR	456-109-471-PSS-1YR		Annual Maintenance PSS (456-109-471)	\$5,730	Each	10%	\$5,157	Other	F1
456-109-472-PSS-1YR	456-109-472-PSS-1YR		Annual Maintenance PSS (456-109-472)	\$8,404	Each	10%	\$7,564	Other	F1
456-109-473-PSS-1YR	456-109-473-PSS-1YR		Annual Maintenance PSS (456-109-473)	\$12,224	Each	10%	\$11,002	Other	F1
456-109-474-PSS-1YR	456-109-474-PSS-1YR		Annual Maintenance PSS (456-109-474)	\$19,098	Each	10%	\$17,188	Other	F1
456-109-475-PSS-1YR	456-109-475-PSS-1YR		Annual Maintenance PSS (456-109-475)	\$3,214	Each	10%	\$2,893	Other	F1
456-109-476-PSS-1YR	456-109-476-PSS-1YR		Annual Maintenance PSS (456-109-476)	\$5,776	Each	10%	\$5,198	Other	F1
456-109-477-PSS-1YR	456-109-477-PSS-1YR		Annual Maintenance PSS (456-109-477)	\$6,058	Each	10%	\$5,452	Other	F1
456-109-478-PSS-1YR	456-109-478-PSS-1YR		Annual Maintenance PSS (456-109-478)	\$7,898	Each	10%	\$7,108	Other	F1
456-109-479-PSS-1YR	456-109-479-PSS-1YR		Annual Maintenance PSS (456-109-479)	\$11,996	Each	10%	\$10,796	Other	F1
456-109-480-PSS-1YR	456-109-480-PSS-1YR		Annual Maintenance PSS (456-109-480)	\$21,542	Each	10%	\$19,388	Other	F1
456-109-481-PSS-1YR	456-109-481-PSS-1YR		Annual Maintenance PSS (456-109-481)	\$6,732	Each	10%	\$6,059	Other	F1
456-109-482-PSS-1YR	456-109-482-PSS-1YR		Annual Maintenance PSS (456-109-482)	\$22,441	Each	10%	\$20,197	Other	F1
456-109-483-PSS-1YR	456-109-483-PSS-1YR		Annual Maintenance PSS (456-109-483)	\$17,188	Each	10%	\$15,469	Other	F1
456-109-484-PSS-1YR	456-109-484-PSS-1YR		Annual Maintenance PSS (456-109-484)	\$17,188	Each	10%	\$15,469	Other	F1
456-109-485-PSS-1YR	456-109-485-PSS-1YR		Annual Maintenance PSS (456-109-485)	\$20,244	Each	10%	\$18,220	Other	F1
456-109-486-PSS-1YR	456-109-486-PSS-1YR		Annual Maintenance PSS (456-109-486)	\$27,884	Each	10%	\$25,096	Other	F1
456-109-487-PSS-1YR	456-109-487-PSS-1YR		Annual Maintenance PSS (456-109-487)	\$38,198	Each	10%	\$34,378	Other	F1
456-109-488-PSS-1YR	456-109-488-PSS-1YR		Annual Maintenance PSS (456-109-488)	\$8,766	Each	10%	\$7,889	Other	F1
456-109-489-PSS-1YR	456-109-489-PSS-1YR		Annual Maintenance PSS (456-109-489)	\$15,160	Each	10%	\$13,644	Other	F1
456-109-490-PSS-1YR	456-109-490-PSS-1YR		Annual Maintenance PSS (456-109-490)	\$28,948	Each	10%	\$26,053	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-491-PSS-1YR	456-109-491-PSS-1YR		Annual Maintenance PSS (456-109-491)	\$34,576	Each	10%	\$31,118	Other	F1
456-109-492-PSS-1YR	456-109-492-PSS-1YR		Annual Maintenance PSS (456-109-492)	\$43,546	Each	10%	\$39,191	Other	F1
456-109-493-PSS-1YR	456-109-493-PSS-1YR		Annual Maintenance PSS (456-109-493)	\$66,082	Each	10%	\$59,474	Other	F1
456-109-494-PSS-1YR	456-109-494-PSS-1YR		Annual Maintenance PSS (456-109-494)	\$19,804	Each	10%	\$17,824	Other	F1
456-109-495-PSS-1YR	456-109-495-PSS-1YR		Annual Maintenance PSS (456-109-495)	\$54,565	Each	10%	\$49,109	Other	F1
456-109-498-PSS-1YR	456-109-498-PSS-1YR		Annual Maintenance PSS (456-109-498)	\$201	Each	10%	\$181	Other	F1
456-109-499-PSS-1YR	456-109-499-PSS-1YR		Annual Maintenance PSS (456-109-499)	\$181	Each	10%	\$163	Other	F1
456-109-500-PSS-1YR	456-109-500-PSS-1YR		Annual Maintenance PSS (456-109-500)	\$154	Each	10%	\$139	Other	F1
456-109-501-PSS-1YR	456-109-501-PSS-1YR		Annual Maintenance PSS (456-109-501)	\$131	Each	10%	\$117	Other	F1
456-109-502-PSS-1YR	456-109-502-PSS-1YR		Annual Maintenance PSS (456-109-502)	\$117	Each	10%	\$106	Other	F1
456-109-503-PSS-1YR	456-109-503-PSS-1YR		Annual Maintenance PSS (456-109-503)	\$100	Each	10%	\$90	Other	F1
456-109-504-PSS-1YR	456-109-504-PSS-1YR		Annual Maintenance PSS (456-109-504)	\$82	Each	10%	\$74	Other	F1
456-109-505-PSS-1YR	456-109-505-PSS-1YR		Annual Maintenance PSS (456-109-505)	\$68	Each	10%	\$62	Other	F1
456-109-506-PSS-1YR	456-109-506-PSS-1YR		Annual Maintenance PSS (456-109-506)	\$58	Each	10%	\$52	Other	F1
456-109-507-PSS-1YR	456-109-507-PSS-1YR		Annual Maintenance PSS (456-109-507)	\$50	Each	10%	\$45	Other	F1
456-109-508-PSS-1YR	456-109-508-PSS-1YR		Annual Maintenance PSS (456-109-508)	\$45	Each	10%	\$41	Other	F1
456-109-521-PSS-1YR	456-109-521-PSS-1YR		Annual Maintenance PSS (456-109-521)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-522-PSS-1YR	456-109-522-PSS-1YR		Annual Maintenance PSS (456-109-522)	\$1,170	Each	10%	\$1,053	Other	F1
456-109-523-PSS-1YR	456-109-523-PSS-1YR		Annual Maintenance PSS (456-109-523)	\$1,094	Each	10%	\$984	Other	F1
456-109-524-PSS-1YR	456-109-524-PSS-1YR		Annual Maintenance PSS (456-109-524)	\$1,017	Each	10%	\$915	Other	F1
456-109-525-PSS-1YR	456-109-525-PSS-1YR		Annual Maintenance PSS (456-109-525)	\$946	Each	10%	\$851	Other	F1
456-109-526-PSS-1YR	456-109-526-PSS-1YR		Annual Maintenance PSS (456-109-526)	\$851	Each	10%	\$766	Other	F1
456-109-527-PSS-1YR	456-109-527-PSS-1YR		Annual Maintenance PSS (456-109-527)	\$576	Each	10%	\$518	Other	F1
456-109-528-PSS-1YR	456-109-528-PSS-1YR		Annual Maintenance PSS (456-109-528)	\$460	Each	10%	\$414	Other	F1
456-109-529-PSS-1YR	456-109-529-PSS-1YR		Annual Maintenance PSS (456-109-529)	\$414	Each	10%	\$373	Other	F1
456-109-530-PSS-1YR	456-109-530-PSS-1YR		Annual Maintenance PSS (456-109-530)	\$373	Each	10%	\$336	Other	F1
456-109-531-PSS-1YR	456-109-531-PSS-1YR		Annual Maintenance PSS (456-109-531)	\$336	Each	10%	\$302	Other	F1
456-109-532-PSS-1YR	456-109-532-PSS-1YR		Annual Maintenance PSS (456-109-532)	\$319	Each	10%	\$287	Other	F1
456-109-536-PSS-1YR	456-109-536-PSS-1YR		Annual Maintenance PSS (456-109-536)	\$3,274	Each	10%	\$2,946	Other	F1
456-109-537-PSS-1YR	456-109-537-PSS-1YR		Annual Maintenance PSS (456-109-537)	\$5,579	Each	10%	\$5,021	Other	F1
456-109-538-PSS-1YR	456-109-538-PSS-1YR		Annual Maintenance PSS (456-109-538)	\$2,205	Each	10%	\$1,985	Other	F1
456-109-540-PSS-1YR	456-109-540-PSS-1YR		Annual Maintenance PSS (456-109-540)	\$8,866	Each	10%	\$7,980	Other	F1
456-109-541-PSS-1YR	456-109-541-PSS-1YR		Annual Maintenance PSS (456-109-541)	\$19,685	Each	10%	\$17,717	Other	F1
456-109-542-PSS-1YR	456-109-542-PSS-1YR		Annual Maintenance PSS (456-109-542)	\$33,559	Each	10%	\$30,203	Other	F1
456-109-543-PSS-1YR	456-109-543-PSS-1YR		Annual Maintenance PSS (456-109-543)	\$13,259	Each	10%	\$11,933	Other	F1
456-109-545-PSS-1YR	456-109-545-PSS-1YR		Annual Maintenance PSS (456-109-545)	\$53,334	Each	10%	\$48,001	Other	F1
456-109-547-PSS-1YR	456-109-547-PSS-1YR		Annual Maintenance PSS (456-109-547)	\$2,400	Each	10%	\$2,160	Other	F1
456-109-550-PSS-1YR	456-109-550-PSS-1YR		Annual Maintenance PSS (456-109-550)	\$241,506	Each	10%	\$217,355	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-551-PSS-1YR	456-109-551-PSS-1YR		Annual Maintenance PSS (456-109-551)	\$36,125	Each	10%	\$32,513	Other	F1
456-109-552-PSS-1YR	456-109-552-PSS-1YR		Annual Maintenance PSS (456-109-552)	\$7,000	Each	10%	\$6,300	Other	F1
456-109-553-PSS-1YR	456-109-553-PSS-1YR		Annual Maintenance PSS (456-109-553)	\$10,100	Each	10%	\$9,090	Other	F1
456-109-554-PSS-1YR	456-109-554-PSS-1YR		Annual Maintenance PSS (456-109-554)	\$22,520	Each	10%	\$20,268	Other	F1
456-109-555-PSS-1YR	456-109-555-PSS-1YR		Annual Maintenance PSS (456-109-555)	\$32,320	Each	10%	\$29,088	Other	F1
456-109-564-PSS-1YR	456-109-564-PSS-1YR		Annual Maintenance PSS (456-109-564)	\$300	Each	10%	\$270	Other	F1
456-109-565-PSS-1YR	456-109-565-PSS-1YR		Annual Maintenance PSS (456-109-565)	\$250	Each	10%	\$225	Other	F1
456-109-566-PSS-1YR	456-109-566-PSS-1YR		Annual Maintenance PSS (456-109-566)	\$213	Each	10%	\$191	Other	F1
456-109-567-PSS-1YR	456-109-567-PSS-1YR		Annual Maintenance PSS (456-109-567)	\$188	Each	10%	\$169	Other	F1
456-109-568-PSS-1YR	456-109-568-PSS-1YR		Annual Maintenance PSS (456-109-568)	\$188	Each	10%	\$169	Other	F1
456-109-569-PSS-1YR	456-109-569-PSS-1YR		Annual Maintenance PSS (456-109-569)	\$175	Each	10%	\$158	Other	F1
456-109-570-PSS-1YR	456-109-570-PSS-1YR		Annual Maintenance PSS (456-109-570)	\$150	Each	10%	\$135	Other	F1
456-109-571-PSS-1YR	456-109-571-PSS-1YR		Annual Maintenance PSS (456-109-571)	\$138	Each	10%	\$124	Other	F1
456-109-596-PSS-1YR	456-109-596-PSS-1YR		Annual Maintenance PSS (456-109-596)	\$1,376	Each	10%	\$1,238	Other	F1
456-109-597-PSS-1YR	456-109-597-PSS-1YR		Annual Maintenance PSS (456-109-597)	\$2,505	Each	10%	\$2,255	Other	F1
456-109-598-PSS-1YR	456-109-598-PSS-1YR		Annual Maintenance PSS (456-109-598)	\$739	Each	10%	\$665	Other	F1
456-109-600-PSS-1YR	456-109-600-PSS-1YR		Annual Maintenance PSS (456-109-600)	\$300	Each	10%	\$270	Other	F1
456-109-601-PSS-1YR	456-109-601-PSS-1YR		Annual Maintenance PSS (456-109-601)	\$300	Each	10%	\$270	Other	F1
456-109-602-PSS-1YR	456-109-602-PSS-1YR		Annual Maintenance PSS (456-109-602)	\$508	Each	10%	\$457	Other	F1
456-109-604-PSS-1YR	456-109-604-PSS-1YR		Annual Maintenance PSS (456-109-604)	\$300	Each	10%	\$270	Other	F1
456-109-605-PSS-1YR	456-109-605-PSS-1YR		Annual Maintenance PSS (456-109-605)	\$300	Each	10%	\$270	Other	F1
456-109-606-PSS-1YR	456-109-606-PSS-1YR		Annual Maintenance PSS (456-109-606)	\$300	Each	10%	\$270	Other	F1
456-109-607-PSS-1YR	456-109-607-PSS-1YR		Annual Maintenance PSS (456-109-607)	\$300	Each	10%	\$270	Other	F1
456-109-608-PSS-1YR	456-109-608-PSS-1YR		Annual Maintenance PSS (456-109-608)	\$450	Each	10%	\$405	Other	F1
456-109-609-PSS-1YR	456-109-609-PSS-1YR		Annual Maintenance PSS (456-109-609)	\$1,983	Each	10%	\$1,785	Other	F1
456-109-611-PSS-1YR	456-109-611-PSS-1YR		Annual Maintenance PSS (456-109-611)	\$300	Each	10%	\$270	Other	F1
456-109-612-PSS-1YR	456-109-612-PSS-1YR		Annual Maintenance PSS (456-109-612)	\$300	Each	10%	\$270	Other	F1
456-109-613-PSS-1YR	456-109-613-PSS-1YR		Annual Maintenance PSS (456-109-613)	\$508	Each	10%	\$457	Other	F1
456-109-614-PSS-1YR	456-109-614-PSS-1YR		Annual Maintenance PSS (456-109-614)	\$300	Each	10%	\$270	Other	F1
456-109-615-PSS-1YR	456-109-615-PSS-1YR		Annual Maintenance PSS (456-109-615)	\$300	Each	10%	\$270	Other	F1
456-109-616-PSS-1YR	456-109-616-PSS-1YR		Annual Maintenance PSS (456-109-616)	\$300	Each	10%	\$270	Other	F1
456-109-617-PSS-1YR	456-109-617-PSS-1YR		Annual Maintenance PSS (456-109-617)	\$300	Each	10%	\$270	Other	F1
456-109-618-PSS-1YR	456-109-618-PSS-1YR		Annual Maintenance PSS (456-109-618)	\$450	Each	10%	\$405	Other	F1
456-109-619-PSS-1YR	456-109-619-PSS-1YR		Annual Maintenance PSS (456-109-619)	\$150	Each	10%	\$135	Other	F1
456-109-620-PSS-1YR	456-109-620-PSS-1YR		Annual Maintenance PSS (456-109-620)	\$1,983	Each	10%	\$1,785	Other	F1
456-109-621-PSS-1YR	456-109-621-PSS-1YR		Annual Maintenance PSS (456-109-621)	\$2,683	Each	10%	\$2,415	Other	F1
456-109-622-PSS-1YR	456-109-622-PSS-1YR		Annual Maintenance PSS (456-109-622)	\$3,500	Each	10%	\$3,150	Other	F1
456-109-623-PSS-1YR	456-109-623-PSS-1YR		Annual Maintenance PSS (456-109-623)	\$3,500	Each	10%	\$3,150	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-624-PSS-1YR	456-109-624-PSS-1YR		Annual Maintenance PSS (456-109-624)	\$800	Each	10%	\$720	Other	F1
456-109-625-PSS-1YR	456-109-625-PSS-1YR		Annual Maintenance PSS (456-109-625)	\$800	Each	10%	\$720	Other	F1
456-109-626-PSS-1YR	456-109-626-PSS-1YR		Annual Maintenance PSS (456-109-626)	\$1,000	Each	10%	\$900	Other	F1
456-109-627-PSS-1YR	456-109-627-PSS-1YR		Annual Maintenance PSS (456-109-627)	\$800	Each	10%	\$720	Other	F1
456-109-628-PSS-1YR	456-109-628-PSS-1YR		Annual Maintenance PSS (456-109-628)	\$800	Each	10%	\$720	Other	F1
456-109-629-PSS-1YR	456-109-629-PSS-1YR		Annual Maintenance PSS (456-109-629)	\$800	Each	10%	\$720	Other	F1
456-109-630-PSS-1YR	456-109-630-PSS-1YR		Annual Maintenance PSS (456-109-630)	\$800	Each	10%	\$720	Other	F1
456-109-631-PSS-1YR	456-109-631-PSS-1YR		Annual Maintenance PSS (456-109-631)	\$1,200	Each	10%	\$1,080	Other	F1
456-109-634-PSS-1YR	456-109-634-PSS-1YR		Annual Maintenance PSS (456-109-634)	\$800	Each	10%	\$720	Other	F1
456-109-635-PSS-1YR	456-109-635-PSS-1YR		Annual Maintenance PSS (456-109-635)	\$800	Each	10%	\$720	Other	F1
456-109-636-PSS-1YR	456-109-636-PSS-1YR		Annual Maintenance PSS (456-109-636)	\$1,000	Each	10%	\$900	Other	F1
456-109-637-PSS-1YR	456-109-637-PSS-1YR		Annual Maintenance PSS (456-109-637)	\$800	Each	10%	\$720	Other	F1
456-109-638-PSS-1YR	456-109-638-PSS-1YR		Annual Maintenance PSS (456-109-638)	\$800	Each	10%	\$720	Other	F1
456-109-639-PSS-1YR	456-109-639-PSS-1YR		Annual Maintenance PSS (456-109-639)	\$800	Each	10%	\$720	Other	F1
456-109-640-PSS-1YR	456-109-640-PSS-1YR		Annual Maintenance PSS (456-109-640)	\$800	Each	10%	\$720	Other	F1
456-109-641-PSS-1YR	456-109-641-PSS-1YR		Annual Maintenance PSS (456-109-641)	\$1,200	Each	10%	\$1,080	Other	F1
456-109-642-PSS-1YR	456-109-642-PSS-1YR		Annual Maintenance PSS (456-109-642)	\$400	Each	10%	\$360	Other	F1
456-109-644-PSS-1YR	456-109-644-PSS-1YR		Annual Maintenance PSS (456-109-644)	\$3,500	Each	10%	\$3,150	Other	F1
456-109-645-PSS-1YR	456-109-645-PSS-1YR		Annual Maintenance PSS (456-109-645)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-646-PSS-1YR	456-109-646-PSS-1YR		Annual Maintenance PSS (456-109-646)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-648-PSS-1YR	456-109-648-PSS-1YR		Annual Maintenance PSS (456-109-648)	\$2,000	Each	10%	\$1,800	Other	F1
456-109-649-PSS-1YR	456-109-649-PSS-1YR		Annual Maintenance PSS (456-109-649)	\$1,400	Each	10%	\$1,260	Other	F1
456-109-650-PSS-1YR	456-109-650-PSS-1YR		Annual Maintenance PSS (456-109-650)	\$1,400	Each	10%	\$1,260	Other	F1
456-109-651-PSS-1YR	456-109-651-PSS-1YR		Annual Maintenance PSS (456-109-651)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-652-PSS-1YR	456-109-652-PSS-1YR		Annual Maintenance PSS (456-109-652)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-653-PSS-1YR	456-109-653-PSS-1YR		Annual Maintenance PSS (456-109-653)	\$2,700	Each	10%	\$2,430	Other	F1
456-109-654-PSS-1YR	456-109-654-PSS-1YR		Annual Maintenance PSS (456-109-654)	\$4,667	Each	10%	\$4,200	Other	F1
456-109-656-PSS-1YR	456-109-656-PSS-1YR		Annual Maintenance PSS (456-109-656)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-657-PSS-1YR	456-109-657-PSS-1YR		Annual Maintenance PSS (456-109-657)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-659-PSS-1YR	456-109-659-PSS-1YR		Annual Maintenance PSS (456-109-659)	\$2,000	Each	10%	\$1,800	Other	F1
456-109-660-PSS-1YR	456-109-660-PSS-1YR		Annual Maintenance PSS (456-109-660)	\$1,400	Each	10%	\$1,260	Other	F1
456-109-661-PSS-1YR	456-109-661-PSS-1YR		Annual Maintenance PSS (456-109-661)	\$1,400	Each	10%	\$1,260	Other	F1
456-109-662-PSS-1YR	456-109-662-PSS-1YR		Annual Maintenance PSS (456-109-662)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-663-PSS-1YR	456-109-663-PSS-1YR		Annual Maintenance PSS (456-109-663)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-664-PSS-1YR	456-109-664-PSS-1YR		Annual Maintenance PSS (456-109-664)	\$2,700	Each	10%	\$2,430	Other	F1
456-109-665-PSS-1YR	456-109-665-PSS-1YR		Annual Maintenance PSS (456-109-665)	\$900	Each	10%	\$810	Other	F1
456-109-666-PSS-1YR	456-109-666-PSS-1YR		Annual Maintenance PSS (456-109-666)	\$4,667	Each	10%	\$4,200	Other	F1
456-109-667-PSS-1YR	456-109-667-PSS-1YR		Annual Maintenance PSS (456-109-667)	\$3,500	Each	10%	\$3,150	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-668-PSS-1YR	456-109-668-PSS-1YR		Annual Maintenance PSS (456-109-668)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-669-PSS-1YR	456-109-669-PSS-1YR		Annual Maintenance PSS (456-109-669)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-671-PSS-1YR	456-109-671-PSS-1YR		Annual Maintenance PSS (456-109-671)	\$6,000	Each	10%	\$5,400	Other	F1
456-109-672-PSS-1YR	456-109-672-PSS-1YR		Annual Maintenance PSS (456-109-672)	\$4,080	Each	10%	\$3,672	Other	F1
456-109-673-PSS-1YR	456-109-673-PSS-1YR		Annual Maintenance PSS (456-109-673)	\$4,080	Each	10%	\$3,672	Other	F1
456-109-674-PSS-1YR	456-109-674-PSS-1YR		Annual Maintenance PSS (456-109-674)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-675-PSS-1YR	456-109-675-PSS-1YR		Annual Maintenance PSS (456-109-675)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-676-PSS-1YR	456-109-676-PSS-1YR		Annual Maintenance PSS (456-109-676)	\$5,700	Each	10%	\$5,130	Other	F1
456-109-677-PSS-1YR	456-109-677-PSS-1YR		Annual Maintenance PSS (456-109-677)	\$7,000	Each	10%	\$6,300	Other	F1
456-109-679-PSS-1YR	456-109-679-PSS-1YR		Annual Maintenance PSS (456-109-679)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-680-PSS-1YR	456-109-680-PSS-1YR		Annual Maintenance PSS (456-109-680)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-682-PSS-1YR	456-109-682-PSS-1YR		Annual Maintenance PSS (456-109-682)	\$6,000	Each	10%	\$5,400	Other	F1
456-109-683-PSS-1YR	456-109-683-PSS-1YR		Annual Maintenance PSS (456-109-683)	\$4,080	Each	10%	\$3,672	Other	F1
456-109-684-PSS-1YR	456-109-684-PSS-1YR		Annual Maintenance PSS (456-109-684)	\$4,080	Each	10%	\$3,672	Other	F1
456-109-685-PSS-1YR	456-109-685-PSS-1YR		Annual Maintenance PSS (456-109-685)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-686-PSS-1YR	456-109-686-PSS-1YR		Annual Maintenance PSS (456-109-686)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-687-PSS-1YR	456-109-687-PSS-1YR		Annual Maintenance PSS (456-109-687)	\$5,700	Each	10%	\$5,130	Other	F1
456-109-688-PSS-1YR	456-109-688-PSS-1YR		Annual Maintenance PSS (456-109-688)	\$1,900	Each	10%	\$1,710	Other	F1
456-109-689-PSS-1YR	456-109-689-PSS-1YR		Annual Maintenance PSS (456-109-689)	\$7,000	Each	10%	\$6,300	Other	F1
456-109-690-PSS-1YR	456-109-690-PSS-1YR		Annual Maintenance PSS (456-109-690)	\$4,667	Each	10%	\$4,200	Other	F1
456-109-691-PSS-1YR	456-109-691-PSS-1YR		Annual Maintenance PSS (456-109-691)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-692-PSS-1YR	456-109-692-PSS-1YR		Annual Maintenance PSS (456-109-692)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-694-PSS-1YR	456-109-694-PSS-1YR		Annual Maintenance PSS (456-109-694)	\$12,000	Each	10%	\$10,800	Other	F1
456-109-695-PSS-1YR	456-109-695-PSS-1YR		Annual Maintenance PSS (456-109-695)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-696-PSS-1YR	456-109-696-PSS-1YR		Annual Maintenance PSS (456-109-696)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-697-PSS-1YR	456-109-697-PSS-1YR		Annual Maintenance PSS (456-109-697)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-698-PSS-1YR	456-109-698-PSS-1YR		Annual Maintenance PSS (456-109-698)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-699-PSS-1YR	456-109-699-PSS-1YR		Annual Maintenance PSS (456-109-699)	\$11,400	Each	10%	\$10,260	Other	F1
456-109-700-PSS-1YR	456-109-700-PSS-1YR		Annual Maintenance PSS (456-109-700)	\$9,333	Each	10%	\$8,400	Other	F1
456-109-706-PSS-1YR	456-109-706-PSS-1YR		Annual Maintenance PSS (456-109-706)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-707-PSS-1YR	456-109-707-PSS-1YR		Annual Maintenance PSS (456-109-707)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-709-PSS-1YR	456-109-709-PSS-1YR		Annual Maintenance PSS (456-109-709)	\$12,000	Each	10%	\$10,800	Other	F1
456-109-710-PSS-1YR	456-109-710-PSS-1YR		Annual Maintenance PSS (456-109-710)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-711-PSS-1YR	456-109-711-PSS-1YR		Annual Maintenance PSS (456-109-711)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-712-PSS-1YR	456-109-712-PSS-1YR		Annual Maintenance PSS (456-109-712)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-713-PSS-1YR	456-109-713-PSS-1YR		Annual Maintenance PSS (456-109-713)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-714-PSS-1YR	456-109-714-PSS-1YR		Annual Maintenance PSS (456-109-714)	\$11,400	Each	10%	\$10,260	Other	F1
456-109-715-PSS-1YR	456-109-715-PSS-1YR		Annual Maintenance PSS (456-109-715)	\$3,800	Each	10%	\$3,420	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-716-PSS-1YR	456-109-716-PSS-1YR		Annual Maintenance PSS (456-109-716)	\$9,333	Each	10%	\$8,400	Other	F1
456-109-717-PSS-1YR	456-109-717-PSS-1YR		Annual Maintenance PSS (456-109-717)	\$3,173	Each	10%	\$2,856	Other	F1
456-109-718-PSS-1YR	456-109-718-PSS-1YR		Annual Maintenance PSS (456-109-718)	\$5,367	Each	10%	\$4,830	Other	F1
456-109-719-PSS-1YR	456-109-719-PSS-1YR		Annual Maintenance PSS (456-109-719)	\$8,750	Each	10%	\$7,875	Other	F1
456-109-720-PSS-1YR	456-109-720-PSS-1YR		Annual Maintenance PSS (456-109-720)	\$8,750	Each	10%	\$7,875	Other	F1
456-109-721-PSS-1YR	456-109-721-PSS-1YR		Annual Maintenance PSS (456-109-721)	\$11,643	Each	10%	\$10,479	Other	F1
456-109-722-PSS-1YR	456-109-722-PSS-1YR		Annual Maintenance PSS (456-109-722)	\$11,643	Each	10%	\$10,479	Other	F1
456-109-724-PSS-1YR	456-109-724-PSS-1YR		Annual Maintenance PSS (456-109-724)	\$3,780	Each	10%	\$3,402	Other	F1
456-109-750-PSS-1YR	456-109-750-PSS-1YR		Annual Maintenance PSS (456-109-750)	\$58,000	Each	10%	\$52,200	Other	F1
456-109-751-PSS-1YR	456-109-751-PSS-1YR		Annual Maintenance PSS (456-109-751)	\$3,780	Each	10%	\$3,402	Other	F1
456-109-775-PSS-1YR	456-109-775-PSS-1YR		Annual Maintenance PSS (456-109-775)	\$4,667	Each	10%	\$4,200	Other	F1
456-109-776-PSS-1YR	456-109-776-PSS-1YR		Annual Maintenance PSS (456-109-776)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-777-PSS-1YR	456-109-777-PSS-1YR		Annual Maintenance PSS (456-109-777)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-779-PSS-1YR	456-109-779-PSS-1YR		Annual Maintenance PSS (456-109-779)	\$14,000	Each	10%	\$12,600	Other	F1
456-109-780-PSS-1YR	456-109-780-PSS-1YR		Annual Maintenance PSS (456-109-780)	\$18,000	Each	10%	\$16,200	Other	F1
456-109-781-PSS-1YR	456-109-781-PSS-1YR		Annual Maintenance PSS (456-109-781)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-782-PSS-1YR	456-109-782-PSS-1YR		Annual Maintenance PSS (456-109-782)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-783-PSS-1YR	456-109-783-PSS-1YR		Annual Maintenance PSS (456-109-783)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-784-PSS-1YR	456-109-784-PSS-1YR		Annual Maintenance PSS (456-109-784)	\$14,400	Each	10%	\$12,960	Other	F1
456-109-785-PSS-1YR	456-109-785-PSS-1YR		Annual Maintenance PSS (456-109-785)	\$11,667	Each	10%	\$10,500	Other	F1
456-109-788-PSS-1YR	456-109-788-PSS-1YR		Annual Maintenance PSS (456-109-788)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-789-PSS-1YR	456-109-789-PSS-1YR		Annual Maintenance PSS (456-109-789)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-791-PSS-1YR	456-109-791-PSS-1YR		Annual Maintenance PSS (456-109-791)	\$14,000	Each	10%	\$12,600	Other	F1
456-109-792-PSS-1YR	456-109-792-PSS-1YR		Annual Maintenance PSS (456-109-792)	\$18,000	Each	10%	\$16,200	Other	F1
456-109-793-PSS-1YR	456-109-793-PSS-1YR		Annual Maintenance PSS (456-109-793)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-794-PSS-1YR	456-109-794-PSS-1YR		Annual Maintenance PSS (456-109-794)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-795-PSS-1YR	456-109-795-PSS-1YR		Annual Maintenance PSS (456-109-795)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-796-PSS-1YR	456-109-796-PSS-1YR		Annual Maintenance PSS (456-109-796)	\$14,400	Each	10%	\$12,960	Other	F1
456-109-797-PSS-1YR	456-109-797-PSS-1YR		Annual Maintenance PSS (456-109-797)	\$14,400	Each	10%	\$12,960	Other	F1
456-109-798-PSS-1YR	456-109-798-PSS-1YR		Annual Maintenance PSS (456-109-798)	\$10,000	Each	10%	\$9,000	Other	F1
456-109-817-PSS-1YR	456-109-817-PSS-1YR		Annual Maintenance PSS (456-109-817)	\$70	Each	10%	\$63	Other	F1
456-109-818-PSS-1YR	456-109-818-PSS-1YR		Annual Maintenance PSS (456-109-818)	\$70	Each	10%	\$63	Other	F1
456-109-819-PSS-1YR	456-109-819-PSS-1YR		Annual Maintenance PSS (456-109-819)	\$100	Each	10%	\$90	Other	F1
456-109-820-PSS-1YR	456-109-820-PSS-1YR		Annual Maintenance PSS (456-109-820)	\$100	Each	10%	\$90	Other	F1
456-109-821-PSS-1YR	456-109-821-PSS-1YR		Annual Maintenance PSS (456-109-821)	\$600	Each	10%	\$540	Other	F1
456-109-822-PSS-1YR	456-109-822-PSS-1YR		Annual Maintenance PSS (456-109-822)	\$70	Each	10%	\$63	Other	F1
456-109-823-PSS-1YR	456-109-823-PSS-1YR		Annual Maintenance PSS (456-109-823)	\$635	Each	10%	\$572	Other	F1
456-109-824-PSS-1YR	456-109-824-PSS-1YR		Annual Maintenance PSS (456-109-824)	\$35	Each	10%	\$32	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-825-PSS-1YR	456-109-825-PSS-1YR		Annual Maintenance PSS (456-109-825)	\$600	Each	10%	\$540	Other	F1
456-109-839-PSS-1YR	456-109-839-PSS-1YR		Annual Maintenance PSS (456-109-839)	\$300	Each	10%	\$270	Other	F1
456-109-840-PSS-1YR	456-109-840-PSS-1YR		Annual Maintenance PSS (456-109-840)	\$300	Each	10%	\$270	Other	F1
456-109-841-PSS-1YR	456-109-841-PSS-1YR		Annual Maintenance PSS (456-109-841)	\$508	Each	10%	\$457	Other	F1
456-109-842-PSS-1YR	456-109-842-PSS-1YR		Annual Maintenance PSS (456-109-842)	\$300	Each	10%	\$270	Other	F1
456-109-843-PSS-1YR	456-109-843-PSS-1YR		Annual Maintenance PSS (456-109-843)	\$300	Each	10%	\$270	Other	F1
456-109-844-PSS-1YR	456-109-844-PSS-1YR		Annual Maintenance PSS (456-109-844)	\$1,200	Each	10%	\$1,080	Other	F1
456-109-845-PSS-1YR	456-109-845-PSS-1YR		Annual Maintenance PSS (456-109-845)	\$300	Each	10%	\$270	Other	F1
456-109-846-PSS-1YR	456-109-846-PSS-1YR		Annual Maintenance PSS (456-109-846)	\$1,350	Each	10%	\$1,215	Other	F1
456-109-847-PSS-1YR	456-109-847-PSS-1YR		Annual Maintenance PSS (456-109-847)	\$150	Each	10%	\$135	Other	F1
456-109-848-PSS-1YR	456-109-848-PSS-1YR		Annual Maintenance PSS (456-109-848)	\$2,000	Each	10%	\$1,800	Other	F1
456-109-862-PSS-1YR	456-109-862-PSS-1YR		Annual Maintenance PSS (456-109-862)	\$800	Each	10%	\$720	Other	F1
456-109-863-PSS-1YR	456-109-863-PSS-1YR		Annual Maintenance PSS (456-109-863)	\$800	Each	10%	\$720	Other	F1
456-109-864-PSS-1YR	456-109-864-PSS-1YR		Annual Maintenance PSS (456-109-864)	\$1,000	Each	10%	\$900	Other	F1
456-109-865-PSS-1YR	456-109-865-PSS-1YR		Annual Maintenance PSS (456-109-865)	\$800	Each	10%	\$720	Other	F1
456-109-866-PSS-1YR	456-109-866-PSS-1YR		Annual Maintenance PSS (456-109-866)	\$800	Each	10%	\$720	Other	F1
456-109-867-PSS-1YR	456-109-867-PSS-1YR		Annual Maintenance PSS (456-109-867)	\$1,700	Each	10%	\$1,530	Other	F1
456-109-868-PSS-1YR	456-109-868-PSS-1YR		Annual Maintenance PSS (456-109-868)	\$2,600	Each	10%	\$2,340	Other	F1
456-109-869-PSS-1YR	456-109-869-PSS-1YR		Annual Maintenance PSS (456-109-869)	\$400	Each	10%	\$360	Other	F1
456-109-870-PSS-1YR	456-109-870-PSS-1YR		Annual Maintenance PSS (456-109-870)	\$2,333	Each	10%	\$2,100	Other	F1
456-109-873-PSS-1YR	456-109-873-PSS-1YR		Annual Maintenance PSS (456-109-873)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-874-PSS-1YR	456-109-874-PSS-1YR		Annual Maintenance PSS (456-109-874)	\$1,800	Each	10%	\$1,620	Other	F1
456-109-875-PSS-1YR	456-109-875-PSS-1YR		Annual Maintenance PSS (456-109-875)	\$2,000	Each	10%	\$1,800	Other	F1
456-109-876-PSS-1YR	456-109-876-PSS-1YR		Annual Maintenance PSS (456-109-876)	\$1,400	Each	10%	\$1,260	Other	F1
456-109-877-PSS-1YR	456-109-877-PSS-1YR		Annual Maintenance PSS (456-109-877)	\$1,400	Each	10%	\$1,260	Other	F1
456-109-878-PSS-1YR	456-109-878-PSS-1YR		Annual Maintenance PSS (456-109-878)	\$3,600	Each	10%	\$3,240	Other	F1
456-109-879-PSS-1YR	456-109-879-PSS-1YR		Annual Maintenance PSS (456-109-879)	\$4,500	Each	10%	\$4,050	Other	F1
456-109-880-PSS-1YR	456-109-880-PSS-1YR		Annual Maintenance PSS (456-109-880)	\$900	Each	10%	\$810	Other	F1
456-109-889-PSS-1YR	456-109-889-PSS-1YR		Annual Maintenance PSS (456-109-889)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-890-PSS-1YR	456-109-890-PSS-1YR		Annual Maintenance PSS (456-109-890)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-892-PSS-1YR	456-109-892-PSS-1YR		Annual Maintenance PSS (456-109-892)	\$6,000	Each	10%	\$5,400	Other	F1
456-109-893-PSS-1YR	456-109-893-PSS-1YR		Annual Maintenance PSS (456-109-893)	\$4,080	Each	10%	\$3,672	Other	F1
456-109-894-PSS-1YR	456-109-894-PSS-1YR		Annual Maintenance PSS (456-109-894)	\$4,080	Each	10%	\$3,672	Other	F1
456-109-895-PSS-1YR	456-109-895-PSS-1YR		Annual Maintenance PSS (456-109-895)	\$4,700	Each	10%	\$4,230	Other	F1
456-109-896-PSS-1YR	456-109-896-PSS-1YR		Annual Maintenance PSS (456-109-896)	\$5,600	Each	10%	\$5,040	Other	F1
456-109-897-PSS-1YR	456-109-897-PSS-1YR		Annual Maintenance PSS (456-109-897)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-898-PSS-1YR	456-109-898-PSS-1YR		Annual Maintenance PSS (456-109-898)	\$6,600	Each	10%	\$5,940	Other	F1
456-109-899-PSS-1YR	456-109-899-PSS-1YR		Annual Maintenance PSS (456-109-899)	\$7,500	Each	10%	\$6,750	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-900-PSS-1YR	456-109-900-PSS-1YR		Annual Maintenance PSS (456-109-900)	\$1,900	Each	10%	\$1,710	Other	F1
456-109-901-PSS-1YR	456-109-901-PSS-1YR		Annual Maintenance PSS (456-109-901)	\$7,000	Each	10%	\$6,300	Other	F1
456-109-902-PSS-1YR	456-109-902-PSS-1YR		Annual Maintenance PSS (456-109-902)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-903-PSS-1YR	456-109-903-PSS-1YR		Annual Maintenance PSS (456-109-903)	\$4,500	Each	10%	\$4,050	Other	F1
456-109-904-PSS-1YR	456-109-904-PSS-1YR		Annual Maintenance PSS (456-109-904)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-905-PSS-1YR	456-109-905-PSS-1YR		Annual Maintenance PSS (456-109-905)	\$12,000	Each	10%	\$10,800	Other	F1
456-109-906-PSS-1YR	456-109-906-PSS-1YR		Annual Maintenance PSS (456-109-906)	\$14,000	Each	10%	\$12,600	Other	F1
456-109-907-PSS-1YR	456-109-907-PSS-1YR		Annual Maintenance PSS (456-109-907)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-908-PSS-1YR	456-109-908-PSS-1YR		Annual Maintenance PSS (456-109-908)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-909-PSS-1YR	456-109-909-PSS-1YR		Annual Maintenance PSS (456-109-909)	\$8,500	Each	10%	\$7,650	Other	F1
456-109-910-PSS-1YR	456-109-910-PSS-1YR		Annual Maintenance PSS (456-109-910)	\$9,400	Each	10%	\$8,460	Other	F1
456-109-911-PSS-1YR	456-109-911-PSS-1YR		Annual Maintenance PSS (456-109-911)	\$7,600	Each	10%	\$6,840	Other	F1
456-109-912-PSS-1YR	456-109-912-PSS-1YR		Annual Maintenance PSS (456-109-912)	\$12,300	Each	10%	\$11,070	Other	F1
456-109-913-PSS-1YR	456-109-913-PSS-1YR		Annual Maintenance PSS (456-109-913)	\$13,200	Each	10%	\$11,880	Other	F1
456-109-914-PSS-1YR	456-109-914-PSS-1YR		Annual Maintenance PSS (456-109-914)	\$5,400	Each	10%	\$4,860	Other	F1
456-109-915-PSS-1YR	456-109-915-PSS-1YR		Annual Maintenance PSS (456-109-915)	\$3,800	Each	10%	\$3,420	Other	F1
456-109-916-PSS-1YR	456-109-916-PSS-1YR		Annual Maintenance PSS (456-109-916)	\$9,333	Each	10%	\$8,400	Other	F1
456-109-917-PSS-1YR	456-109-917-PSS-1YR		Annual Maintenance PSS (456-109-917)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-918-PSS-1YR	456-109-918-PSS-1YR		Annual Maintenance PSS (456-109-918)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-920-PSS-1YR	456-109-920-PSS-1YR		Annual Maintenance PSS (456-109-920)	\$14,000	Each	10%	\$12,600	Other	F1
456-109-921-PSS-1YR	456-109-921-PSS-1YR		Annual Maintenance PSS (456-109-921)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-922-PSS-1YR	456-109-922-PSS-1YR		Annual Maintenance PSS (456-109-922)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-923-PSS-1YR	456-109-923-PSS-1YR		Annual Maintenance PSS (456-109-923)	\$9,900	Each	10%	\$8,910	Other	F1
456-109-924-PSS-1YR	456-109-924-PSS-1YR		Annual Maintenance PSS (456-109-924)	\$10,800	Each	10%	\$9,720	Other	F1
456-109-925-PSS-1YR	456-109-925-PSS-1YR		Annual Maintenance PSS (456-109-925)	\$11,700	Each	10%	\$10,530	Other	F1
456-109-926-PSS-1YR	456-109-926-PSS-1YR		Annual Maintenance PSS (456-109-926)	\$9,000	Each	10%	\$8,100	Other	F1
456-109-927-PSS-1YR	456-109-927-PSS-1YR		Annual Maintenance PSS (456-109-927)	\$14,400	Each	10%	\$12,960	Other	F1
456-109-928-PSS-1YR	456-109-928-PSS-1YR		Annual Maintenance PSS (456-109-928)	\$15,300	Each	10%	\$13,770	Other	F1
456-109-929-PSS-1YR	456-109-929-PSS-1YR		Annual Maintenance PSS (456-109-929)	\$16,200	Each	10%	\$14,580	Other	F1
456-109-930-PSS-1YR	456-109-930-PSS-1YR		Annual Maintenance PSS (456-109-930)	\$4,500	Each	10%	\$4,050	Other	F1
456-109-931-PSS-1YR	456-109-931-PSS-1YR		Annual Maintenance PSS (456-109-931)	\$11,667	Each	10%	\$10,500	Other	F1
456-109-934-PSS-1YR	456-109-934-PSS-1YR		Annual Maintenance PSS (456-109-934)	\$2,900	Each	10%	\$2,610	Other	F1
456-109-935-PSS-1YR	456-109-935-PSS-1YR		Annual Maintenance PSS (456-109-935)	\$4,350	Each	10%	\$3,915	Other	F1
456-109-936-PSS-1YR	456-109-936-PSS-1YR		Annual Maintenance PSS (456-109-936)	\$4,350	Each	10%	\$3,915	Other	F1
456-109-937-PSS-1YR	456-109-937-PSS-1YR		Annual Maintenance PSS (456-109-937)	\$2,900	Each	10%	\$2,610	Other	F1
456-109-938-PSS-1YR	456-109-938-PSS-1YR		Annual Maintenance PSS (456-109-938)	\$2,900	Each	10%	\$2,610	Other	F1
456-109-939-PSS-1YR	456-109-939-PSS-1YR		Annual Maintenance PSS (456-109-939)	\$4,350	Each	10%	\$3,915	Other	F1
456-109-941-PSS-1YR	456-109-941-PSS-1YR		Annual Maintenance PSS (456-109-941)	\$2,900	Each	10%	\$2,610	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-109-942-PSS-1YR	456-109-942-PSS-1YR		Annual Maintenance PSS (456-109-942)	\$4,350	Each	10%	\$3,915	Other	F1
456-109-943-PSS-1YR	456-109-943-PSS-1YR		Annual Maintenance PSS (456-109-943)	\$4,350	Each	10%	\$3,915	Other	F1
456-109-944-PSS-1YR	456-109-944-PSS-1YR		Annual Maintenance PSS (456-109-944)	\$6,380	Each	10%	\$5,742	Other	F1
456-109-945-PSS-1YR	456-109-945-PSS-1YR		Annual Maintenance PSS (456-109-945)	\$1,450	Each	10%	\$1,305	Other	F1
456-109-946-PSS-1YR	456-109-946-PSS-1YR		Annual Maintenance PSS (456-109-946)	\$1,450	Each	10%	\$1,305	Other	F1
456-109-947-PSS-1YR	456-109-947-PSS-1YR		Annual Maintenance PSS (456-109-947)	\$5,800	Each	10%	\$5,220	Other	F1
456-109-948-PSS-1YR	456-109-948-PSS-1YR		Annual Maintenance PSS (456-109-948)	\$1,450	Each	10%	\$1,305	Other	F1
456-109-949-PSS-1YR	456-109-949-PSS-1YR		Annual Maintenance PSS (456-109-949)	\$1,450	Each	10%	\$1,305	Other	F1
456-109-951-PSS-1YR	456-109-951-PSS-1YR		Annual Maintenance PSS (456-109-951)	\$1,450	Each	10%	\$1,305	Other	F1
456-109-952-PSS-1YR	456-109-952-PSS-1YR		Annual Maintenance PSS (456-109-952)	\$5,800	Each	10%	\$5,220	Other	F1
456-109-953-PSS-1YR	456-109-953-PSS-1YR		Annual Maintenance PSS (456-109-953)	\$1,450	Each	10%	\$1,305	Other	F1
456-109-954-PSS-1YR	456-109-954-PSS-1YR		Annual Maintenance PSS (456-109-954)	\$2,900	Each	10%	\$2,610	Other	F1
456-109-955-PSS-1YR	456-109-955-PSS-1YR		Annual Maintenance PSS (456-109-955)	\$11,600	Each	10%	\$10,440	Other	F1
456-109-956-PSS-1YR	456-109-956-PSS-1YR		Annual Maintenance PSS (456-109-956)	\$2,900	Each	10%	\$2,610	Other	F1
456-109-957-PSS-1YR	456-109-957-PSS-1YR		Annual Maintenance PSS (456-109-957)	\$725	Each	10%	\$653	Other	F1
456-109-958-PSS-1YR	456-109-958-PSS-1YR		Annual Maintenance PSS (456-109-958)	\$725	Each	10%	\$653	Other	F1
456-109-959-PSS-1YR	456-109-959-PSS-1YR		Annual Maintenance PSS (456-109-959)	\$7,250	Each	10%	\$6,525	Other	F1
456-109-960-PSS-1YR	456-109-960-PSS-1YR		Annual Maintenance PSS (456-109-960)	\$1,450	Each	10%	\$1,305	Other	F1
456-109-961-PSS-1YR	456-109-961-PSS-1YR		Annual Maintenance PSS (456-109-961)	\$26,680	Each	10%	\$24,012	Other	F1
456-109-962-PSS-1YR	456-109-962-PSS-1YR		Annual Maintenance PSS (456-109-962)	\$4,350	Each	10%	\$3,915	Other	F1
456-109-963-PSS-1YR	456-109-963-PSS-1YR		Annual Maintenance PSS (456-109-963)	\$2,900	Each	10%	\$2,610	Other	F1
456-109-980-PSS-1YR	456-109-980-PSS-1YR		Annual Maintenance PSS (456-109-980)	\$344	Each	10%	\$310	Other	F1
456-109-981-PSS-1YR	456-109-981-PSS-1YR		Annual Maintenance PSS (456-109-981)	\$738	Each	10%	\$664	Other	F1
456-109-982-PSS-1YR	456-109-982-PSS-1YR		Annual Maintenance PSS (456-109-982)	\$1,296	Each	10%	\$1,166	Other	F1
456-109-983-PSS-1YR	456-109-983-PSS-1YR		Annual Maintenance PSS (456-109-983)	\$2,274	Each	10%	\$2,047	Other	F1
456-109-984-PSS-1YR	456-109-984-PSS-1YR		Annual Maintenance PSS (456-109-984)	\$2,930	Each	10%	\$2,637	Other	F1
456-109-985-PSS-1YR	456-109-985-PSS-1YR		Annual Maintenance PSS (456-109-985)	\$221	Each	10%	\$199	Other	F1
456-109-986-PSS-1YR	456-109-986-PSS-1YR		Annual Maintenance PSS (456-109-986)	\$527	Each	10%	\$474	Other	F1
456-109-987-PSS-1YR	456-109-987-PSS-1YR		Annual Maintenance PSS (456-109-987)	\$1,054	Each	10%	\$949	Other	F1
456-109-988-PSS-1YR	456-109-988-PSS-1YR		Annual Maintenance PSS (456-109-988)	\$1,537	Each	10%	\$1,383	Other	F1
456-110-028-PSS-1YR	456-110-028-PSS-1YR		Annual Maintenance PSS (456-110-028)	\$11,295	Each	10%	\$10,166	Other	F1
456-110-030-PSS-1YR	456-110-030-PSS-1YR		Annual Maintenance PSS (456-110-030)	\$375	Each	10%	\$338	Other	F1
456-110-031-PSS-1YR	456-110-031-PSS-1YR		Annual Maintenance PSS (456-110-031)	\$21	Each	10%	\$19	Other	F1
456-110-032-PSS-1YR	456-110-032-PSS-1YR		Annual Maintenance PSS (456-110-032)	\$18	Each	10%	\$16	Other	F1
456-110-033-PSS-1YR	456-110-033-PSS-1YR		Annual Maintenance PSS (456-110-033)	\$15	Each	10%	\$14	Other	F1
456-110-034-PSS-1YR	456-110-034-PSS-1YR		Annual Maintenance PSS (456-110-034)	\$13	Each	10%	\$12	Other	F1
456-110-035-PSS-1YR	456-110-035-PSS-1YR		Annual Maintenance PSS (456-110-035)	\$442	Each	10%	\$398	Other	F1
456-110-036-PSS-1YR	456-110-036-PSS-1YR		Annual Maintenance PSS (456-110-036)	\$317	Each	10%	\$285	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-037-PSS-1YR	456-110-037-PSS-1YR		Annual Maintenance PSS (456-110-037)	\$224	Each	10%	\$202	Other	F1
456-110-038-PSS-1YR	456-110-038-PSS-1YR		Annual Maintenance PSS (456-110-038)	\$177	Each	10%	\$159	Other	F1
456-110-039-PSS-1YR	456-110-039-PSS-1YR		Annual Maintenance PSS (456-110-039)	\$152	Each	10%	\$137	Other	F1
456-110-040-PSS-1YR	456-110-040-PSS-1YR		Annual Maintenance PSS (456-110-040)	\$131	Each	10%	\$118	Other	F1
456-110-041-PSS-1YR	456-110-041-PSS-1YR		Annual Maintenance PSS (456-110-041)	\$111	Each	10%	\$99	Other	F1
456-110-042-PSS-1YR	456-110-042-PSS-1YR		Annual Maintenance PSS (456-110-042)	\$442	Each	10%	\$398	Other	F1
456-110-043-PSS-1YR	456-110-043-PSS-1YR		Annual Maintenance PSS (456-110-043)	\$317	Each	10%	\$285	Other	F1
456-110-044-PSS-1YR	456-110-044-PSS-1YR		Annual Maintenance PSS (456-110-044)	\$224	Each	10%	\$202	Other	F1
456-110-045-PSS-1YR	456-110-045-PSS-1YR		Annual Maintenance PSS (456-110-045)	\$177	Each	10%	\$159	Other	F1
456-110-046-PSS-1YR	456-110-046-PSS-1YR		Annual Maintenance PSS (456-110-046)	\$152	Each	10%	\$137	Other	F1
456-110-047-PSS-1YR	456-110-047-PSS-1YR		Annual Maintenance PSS (456-110-047)	\$131	Each	10%	\$118	Other	F1
456-110-048-PSS-1YR	456-110-048-PSS-1YR		Annual Maintenance PSS (456-110-048)	\$111	Each	10%	\$99	Other	F1
456-110-049-PSS-1YR	456-110-049-PSS-1YR		Annual Maintenance PSS (456-110-049)	\$442	Each	10%	\$398	Other	F1
456-110-050-PSS-1YR	456-110-050-PSS-1YR		Annual Maintenance PSS (456-110-050)	\$317	Each	10%	\$285	Other	F1
456-110-051-PSS-1YR	456-110-051-PSS-1YR		Annual Maintenance PSS (456-110-051)	\$224	Each	10%	\$202	Other	F1
456-110-052-PSS-1YR	456-110-052-PSS-1YR		Annual Maintenance PSS (456-110-052)	\$177	Each	10%	\$159	Other	F1
456-110-053-PSS-1YR	456-110-053-PSS-1YR		Annual Maintenance PSS (456-110-053)	\$152	Each	10%	\$137	Other	F1
456-110-054-PSS-1YR	456-110-054-PSS-1YR		Annual Maintenance PSS (456-110-054)	\$131	Each	10%	\$118	Other	F1
456-110-055-PSS-1YR	456-110-055-PSS-1YR		Annual Maintenance PSS (456-110-055)	\$111	Each	10%	\$99	Other	F1
456-110-056-PSS-1YR	456-110-056-PSS-1YR		Annual Maintenance PSS (456-110-056)	\$442	Each	10%	\$398	Other	F1
456-110-057-PSS-1YR	456-110-057-PSS-1YR		Annual Maintenance PSS (456-110-057)	\$317	Each	10%	\$285	Other	F1
456-110-058-PSS-1YR	456-110-058-PSS-1YR		Annual Maintenance PSS (456-110-058)	\$224	Each	10%	\$202	Other	F1
456-110-059-PSS-1YR	456-110-059-PSS-1YR		Annual Maintenance PSS (456-110-059)	\$177	Each	10%	\$159	Other	F1
456-110-060-PSS-1YR	456-110-060-PSS-1YR		Annual Maintenance PSS (456-110-060)	\$152	Each	10%	\$137	Other	F1
456-110-061-PSS-1YR	456-110-061-PSS-1YR		Annual Maintenance PSS (456-110-061)	\$131	Each	10%	\$118	Other	F1
456-110-062-PSS-1YR	456-110-062-PSS-1YR		Annual Maintenance PSS (456-110-062)	\$111	Each	10%	\$99	Other	F1
456-110-063-PSS-1YR	456-110-063-PSS-1YR		Annual Maintenance PSS (456-110-063)	\$360	Each	10%	\$324	Other	F1
456-110-064-PSS-1YR	456-110-064-PSS-1YR		Annual Maintenance PSS (456-110-064)	\$325	Each	10%	\$293	Other	F1
456-110-065-PSS-1YR	456-110-065-PSS-1YR		Annual Maintenance PSS (456-110-065)	\$294	Each	10%	\$264	Other	F1
456-110-066-PSS-1YR	456-110-066-PSS-1YR		Annual Maintenance PSS (456-110-066)	\$265	Each	10%	\$239	Other	F1
456-110-067-PSS-1YR	456-110-067-PSS-1YR		Annual Maintenance PSS (456-110-067)	\$239	Each	10%	\$215	Other	F1
456-110-068-PSS-1YR	456-110-068-PSS-1YR		Annual Maintenance PSS (456-110-068)	\$213	Each	10%	\$191	Other	F1
456-110-069-PSS-1YR	456-110-069-PSS-1YR		Annual Maintenance PSS (456-110-069)	\$193	Each	10%	\$173	Other	F1
456-110-070-PSS-1YR	456-110-070-PSS-1YR		Annual Maintenance PSS (456-110-070)	\$3,000	Each	10%	\$2,700	Other	F1
456-110-073-PSS-1YR	456-110-073-PSS-1YR		Annual Maintenance PSS (456-110-073)	\$2,250	Each	10%	\$2,025	Other	F1
456-110-075-PSS-1YR	456-110-075-PSS-1YR		Annual Maintenance PSS (456-110-075)	\$1,700	Each	10%	\$1,530	Other	F1
456-110-076-PSS-1YR	456-110-076-PSS-1YR		Annual Maintenance PSS (456-110-076)	\$3,400	Each	10%	\$3,060	Other	F1
456-110-077-PSS-1YR	456-110-077-PSS-1YR		Annual Maintenance PSS (456-110-077)	\$6,800	Each	10%	\$6,120	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-078-PSS-1YR	456-110-078-PSS-1YR		Annual Maintenance PSS (456-110-078)	\$13,600	Each	10%	\$12,240	Other	F1
456-110-081-PSS-1YR	456-110-081-PSS-1YR		Annual Maintenance PSS (456-110-081)	\$6,000	Each	10%	\$5,400	Other	F1
456-110-101-PSS-1YR	456-110-101-PSS-1YR		Annual Maintenance PSS (456-110-101)	\$10,532	Each	10%	\$9,479	Other	F1
456-110-102-PSS-1YR	456-110-102-PSS-1YR		Annual Maintenance PSS (456-110-102)	\$11,556	Each	10%	\$10,400	Other	F1
456-110-103-PSS-1YR	456-110-103-PSS-1YR		Annual Maintenance PSS (456-110-103)	\$6,428	Each	10%	\$5,785	Other	F1
456-110-104-PSS-1YR	456-110-104-PSS-1YR		Annual Maintenance PSS (456-110-104)	\$2,256	Each	10%	\$2,030	Other	F1
456-110-117-PSS-1YR	456-110-117-PSS-1YR		Annual Maintenance PSS (456-110-117)	\$50	Each	10%	\$45	Other	F1
456-110-118-PSS-1YR	456-110-118-PSS-1YR		Annual Maintenance PSS (456-110-118)	\$1,640	Each	10%	\$1,476	Other	F1
456-110-119-PSS-1YR	456-110-119-PSS-1YR		Annual Maintenance PSS (456-110-119)	\$2,400	Each	10%	\$2,160	Other	F1
456-110-120-PSS-1YR	456-110-120-PSS-1YR		Annual Maintenance PSS (456-110-120)	\$4,480	Each	10%	\$4,032	Other	F1
456-110-121-PSS-1YR	456-110-121-PSS-1YR		Annual Maintenance PSS (456-110-121)	\$48	Each	10%	\$43	Other	F1
456-110-122-PSS-1YR	456-110-122-PSS-1YR		Annual Maintenance PSS (456-110-122)	\$44	Each	10%	\$39	Other	F1
456-110-123-PSS-1YR	456-110-123-PSS-1YR		Annual Maintenance PSS (456-110-123)	\$39	Each	10%	\$35	Other	F1
456-110-124-PSS-1YR	456-110-124-PSS-1YR		Annual Maintenance PSS (456-110-124)	\$35	Each	10%	\$32	Other	F1
456-110-125-PSS-1YR	456-110-125-PSS-1YR		Annual Maintenance PSS (456-110-125)	\$33	Each	10%	\$29	Other	F1
456-110-126-PSS-1YR	456-110-126-PSS-1YR		Annual Maintenance PSS (456-110-126)	\$29	Each	10%	\$26	Other	F1
456-110-127-PSS-1YR	456-110-127-PSS-1YR		Annual Maintenance PSS (456-110-127)	\$26	Each	10%	\$24	Other	F1
456-110-146-PSS-1YR	456-110-146-PSS-1YR		Annual Maintenance PSS (456-110-146)	\$11,600	Each	10%	\$10,440	Other	F1
456-110-147-PSS-1YR	456-110-147-PSS-1YR		Annual Maintenance PSS (456-110-147)	\$580	Each	10%	\$522	Other	F1
456-110-148-PSS-1YR	456-110-148-PSS-1YR		Annual Maintenance PSS (456-110-148)	\$2,175	Each	10%	\$1,958	Other	F1
456-110-149-PSS-1YR	456-110-149-PSS-1YR		Annual Maintenance PSS (456-110-149)	\$870	Each	10%	\$783	Other	F1
456-110-151-PSS-1YR	456-110-151-PSS-1YR		Annual Maintenance PSS (456-110-151)	\$1,210	Each	10%	\$1,089	Other	F1
456-110-152-PSS-1YR	456-110-152-PSS-1YR		Annual Maintenance PSS (456-110-152)	\$1,018	Each	10%	\$916	Other	F1
456-110-153-PSS-1YR	456-110-153-PSS-1YR		Annual Maintenance PSS (456-110-153)	\$823	Each	10%	\$740	Other	F1
456-110-154-PSS-1YR	456-110-154-PSS-1YR		Annual Maintenance PSS (456-110-154)	\$775	Each	10%	\$697	Other	F1
456-110-155-PSS-1YR	456-110-155-PSS-1YR		Annual Maintenance PSS (456-110-155)	\$714	Each	10%	\$643	Other	F1
456-110-156-PSS-1YR	456-110-156-PSS-1YR		Annual Maintenance PSS (456-110-156)	\$654	Each	10%	\$588	Other	F1
456-110-158-PSS-1YR	456-110-158-PSS-1YR		Annual Maintenance PSS (456-110-158)	\$520	Each	10%	\$468	Other	F1
456-110-159-PSS-1YR	456-110-159-PSS-1YR		Annual Maintenance PSS (456-110-159)	\$22	Each	10%	\$20	Other	F1
456-110-160-PSS-1YR	456-110-160-PSS-1YR		Annual Maintenance PSS (456-110-160)	\$20	Each	10%	\$18	Other	F1
456-110-161-PSS-1YR	456-110-161-PSS-1YR		Annual Maintenance PSS (456-110-161)	\$18	Each	10%	\$16	Other	F1
456-110-162-PSS-1YR	456-110-162-PSS-1YR		Annual Maintenance PSS (456-110-162)	\$16	Each	10%	\$14	Other	F1
456-110-163-PSS-1YR	456-110-163-PSS-1YR		Annual Maintenance PSS (456-110-163)	\$15	Each	10%	\$13	Other	F1
456-110-164-PSS-1YR	456-110-164-PSS-1YR		Annual Maintenance PSS (456-110-164)	\$13	Each	10%	\$12	Other	F1
456-110-165-PSS-1YR	456-110-165-PSS-1YR		Annual Maintenance PSS (456-110-165)	\$12	Each	10%	\$11	Other	F1
456-110-166-PSS-1YR	456-110-166-PSS-1YR		Annual Maintenance PSS (456-110-166)	\$3,784	Each	10%	\$3,405	Other	F1
456-110-204-PSS-1YR	456-110-204-PSS-1YR		Annual Maintenance PSS (456-110-204)	\$24	Each	10%	\$21	Other	F1
456-110-214-PSS-1YR	456-110-214-PSS-1YR		Annual Maintenance PSS (456-110-214)	\$1,726	Each	10%	\$1,553	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-110-215-PSS-1YR	456-110-215-PSS-1YR		Annual Maintenance PSS (456-110-215)	\$3,453	Each	10%	\$3,108	Other	F1
456-110-216-PSS-1YR	456-110-216-PSS-1YR		Annual Maintenance PSS (456-110-216)	\$5,270	Each	10%	\$4,743	Other	F1
456-110-217-PSS-1YR	456-110-217-PSS-1YR		Annual Maintenance PSS (456-110-217)	\$969	Each	10%	\$872	Other	F1
456-110-218-PSS-1YR	456-110-218-PSS-1YR		Annual Maintenance PSS (456-110-218)	\$1,454	Each	10%	\$1,309	Other	F1
456-110-219-PSS-1YR	456-110-219-PSS-1YR		Annual Maintenance PSS (456-110-219)	\$2,587	Each	10%	\$2,328	Other	F1
456-110-220-PSS-1YR	456-110-220-PSS-1YR		Annual Maintenance PSS (456-110-220)	\$3,877	Each	10%	\$3,489	Other	F1
456-110-221-PSS-1YR	456-110-221-PSS-1YR		Annual Maintenance PSS (456-110-221)	\$5,815	Each	10%	\$5,233	Other	F1
456-110-222-PSS-1YR	456-110-222-PSS-1YR		Annual Maintenance PSS (456-110-222)	\$9,691	Each	10%	\$8,722	Other	F1
456-110-223-PSS-1YR	456-110-223-PSS-1YR		Annual Maintenance PSS (456-110-223)	\$13,567	Each	10%	\$12,210	Other	F1
456-110-224-PSS-1YR	456-110-224-PSS-1YR		Annual Maintenance PSS (456-110-224)	\$20,000	Each	10%	\$18,000	Other	F1
456-110-232-PSS-1YR	456-110-232-PSS-1YR		Annual Maintenance PSS (456-110-232)	\$1,500	Each	10%	\$1,350	Other	F1
456-110-233-PSS-1YR	456-110-233-PSS-1YR		Annual Maintenance PSS (456-110-233)	\$3,750	Each	10%	\$3,375	Other	F1
456-110-235-PSS-1YR	456-110-235-PSS-1YR		Annual Maintenance PSS (456-110-235)	\$362	Each	10%	\$326	Other	F1
456-110-236-PSS-1YR	456-110-236-PSS-1YR		Annual Maintenance PSS (456-110-236)	\$470	Each	10%	\$423	Other	F1
456-110-237-PSS-1YR	456-110-237-PSS-1YR		Annual Maintenance PSS (456-110-237)	\$456	Each	10%	\$411	Other	F1
456-110-238-PSS-1YR	456-110-238-PSS-1YR		Annual Maintenance PSS (456-110-238)	\$440	Each	10%	\$396	Other	F1
456-110-239-PSS-1YR	456-110-239-PSS-1YR		Annual Maintenance PSS (456-110-239)	\$374	Each	10%	\$336	Other	F1
456-110-240-PSS-1YR	456-110-240-PSS-1YR		Annual Maintenance PSS (456-110-240)	\$318	Each	10%	\$286	Other	F1
456-110-241-PSS-1YR	456-110-241-PSS-1YR		Annual Maintenance PSS (456-110-241)	\$270	Each	10%	\$243	Other	F1
456-110-242-PSS-1YR	456-110-242-PSS-1YR		Annual Maintenance PSS (456-110-242)	\$362	Each	10%	\$326	Other	F1
456-110-243-PSS-1YR	456-110-243-PSS-1YR		Annual Maintenance PSS (456-110-243)	\$470	Each	10%	\$423	Other	F1
456-110-244-PSS-1YR	456-110-244-PSS-1YR		Annual Maintenance PSS (456-110-244)	\$518	Each	10%	\$466	Other	F1
456-110-245-PSS-1YR	456-110-245-PSS-1YR		Annual Maintenance PSS (456-110-245)	\$440	Each	10%	\$396	Other	F1
456-110-246-PSS-1YR	456-110-246-PSS-1YR		Annual Maintenance PSS (456-110-246)	\$374	Each	10%	\$336	Other	F1
456-110-247-PSS-1YR	456-110-247-PSS-1YR		Annual Maintenance PSS (456-110-247)	\$318	Each	10%	\$286	Other	F1
456-110-248-PSS-1YR	456-110-248-PSS-1YR		Annual Maintenance PSS (456-110-248)	\$270	Each	10%	\$243	Other	F1
456-110-249-PSS-1YR	456-110-249-PSS-1YR		Annual Maintenance PSS (456-110-249)	\$362	Each	10%	\$326	Other	F1
456-110-250-PSS-1YR	456-110-250-PSS-1YR		Annual Maintenance PSS (456-110-250)	\$470	Each	10%	\$423	Other	F1
456-110-251-PSS-1YR	456-110-251-PSS-1YR		Annual Maintenance PSS (456-110-251)	\$518	Each	10%	\$466	Other	F1
456-110-252-PSS-1YR	456-110-252-PSS-1YR		Annual Maintenance PSS (456-110-252)	\$440	Each	10%	\$396	Other	F1
456-110-253-PSS-1YR	456-110-253-PSS-1YR		Annual Maintenance PSS (456-110-253)	\$374	Each	10%	\$336	Other	F1
456-110-254-PSS-1YR	456-110-254-PSS-1YR		Annual Maintenance PSS (456-110-254)	\$318	Each	10%	\$286	Other	F1
456-110-255-PSS-1YR	456-110-255-PSS-1YR		Annual Maintenance PSS (456-110-255)	\$270	Each	10%	\$243	Other	F1
456-110-256-PSS-1YR	456-110-256-PSS-1YR		Annual Maintenance PSS (456-110-256)	\$362	Each	10%	\$326	Other	F1
456-110-257-PSS-1YR	456-110-257-PSS-1YR		Annual Maintenance PSS (456-110-257)	\$470	Each	10%	\$423	Other	F1
456-110-258-PSS-1YR	456-110-258-PSS-1YR		Annual Maintenance PSS (456-110-258)	\$518	Each	10%	\$466	Other	F1
456-110-259-PSS-1YR	456-110-259-PSS-1YR		Annual Maintenance PSS (456-110-259)	\$440	Each	10%	\$396	Other	F1
456-110-260-PSS-1YR	456-110-260-PSS-1YR		Annual Maintenance PSS (456-110-260)	\$374	Each	10%	\$336	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-261-PSS-1YR	456-110-261-PSS-1YR		Annual Maintenance PSS (456-110-261)	\$318	Each	10%	\$286	Other	F1
456-110-262-PSS-1YR	456-110-262-PSS-1YR		Annual Maintenance PSS (456-110-262)	\$270	Each	10%	\$243	Other	F1
456-110-263-PSS-1YR	456-110-263-PSS-1YR		Annual Maintenance PSS (456-110-263)	\$265	Each	10%	\$239	Other	F1
456-110-264-PSS-1YR	456-110-264-PSS-1YR		Annual Maintenance PSS (456-110-264)	\$190	Each	10%	\$171	Other	F1
456-110-265-PSS-1YR	456-110-265-PSS-1YR		Annual Maintenance PSS (456-110-265)	\$135	Each	10%	\$121	Other	F1
456-110-266-PSS-1YR	456-110-266-PSS-1YR		Annual Maintenance PSS (456-110-266)	\$107	Each	10%	\$96	Other	F1
456-110-267-PSS-1YR	456-110-267-PSS-1YR		Annual Maintenance PSS (456-110-267)	\$91	Each	10%	\$82	Other	F1
456-110-268-PSS-1YR	456-110-268-PSS-1YR		Annual Maintenance PSS (456-110-268)	\$78	Each	10%	\$71	Other	F1
456-110-269-PSS-1YR	456-110-269-PSS-1YR		Annual Maintenance PSS (456-110-269)	\$66	Each	10%	\$60	Other	F1
456-110-270-PSS-1YR	456-110-270-PSS-1YR		Annual Maintenance PSS (456-110-270)	\$265	Each	10%	\$239	Other	F1
456-110-271-PSS-1YR	456-110-271-PSS-1YR		Annual Maintenance PSS (456-110-271)	\$190	Each	10%	\$171	Other	F1
456-110-272-PSS-1YR	456-110-272-PSS-1YR		Annual Maintenance PSS (456-110-272)	\$135	Each	10%	\$121	Other	F1
456-110-273-PSS-1YR	456-110-273-PSS-1YR		Annual Maintenance PSS (456-110-273)	\$107	Each	10%	\$96	Other	F1
456-110-274-PSS-1YR	456-110-274-PSS-1YR		Annual Maintenance PSS (456-110-274)	\$91	Each	10%	\$82	Other	F1
456-110-275-PSS-1YR	456-110-275-PSS-1YR		Annual Maintenance PSS (456-110-275)	\$78	Each	10%	\$71	Other	F1
456-110-276-PSS-1YR	456-110-276-PSS-1YR		Annual Maintenance PSS (456-110-276)	\$66	Each	10%	\$60	Other	F1
456-110-277-PSS-1YR	456-110-277-PSS-1YR		Annual Maintenance PSS (456-110-277)	\$265	Each	10%	\$239	Other	F1
456-110-278-PSS-1YR	456-110-278-PSS-1YR		Annual Maintenance PSS (456-110-278)	\$190	Each	10%	\$171	Other	F1
456-110-279-PSS-1YR	456-110-279-PSS-1YR		Annual Maintenance PSS (456-110-279)	\$135	Each	10%	\$121	Other	F1
456-110-280-PSS-1YR	456-110-280-PSS-1YR		Annual Maintenance PSS (456-110-280)	\$107	Each	10%	\$96	Other	F1
456-110-281-PSS-1YR	456-110-281-PSS-1YR		Annual Maintenance PSS (456-110-281)	\$91	Each	10%	\$82	Other	F1
456-110-282-PSS-1YR	456-110-282-PSS-1YR		Annual Maintenance PSS (456-110-282)	\$78	Each	10%	\$71	Other	F1
456-110-283-PSS-1YR	456-110-283-PSS-1YR		Annual Maintenance PSS (456-110-283)	\$66	Each	10%	\$60	Other	F1
456-110-284-PSS-1YR	456-110-284-PSS-1YR		Annual Maintenance PSS (456-110-284)	\$265	Each	10%	\$239	Other	F1
456-110-285-PSS-1YR	456-110-285-PSS-1YR		Annual Maintenance PSS (456-110-285)	\$190	Each	10%	\$171	Other	F1
456-110-286-PSS-1YR	456-110-286-PSS-1YR		Annual Maintenance PSS (456-110-286)	\$135	Each	10%	\$121	Other	F1
456-110-287-PSS-1YR	456-110-287-PSS-1YR		Annual Maintenance PSS (456-110-287)	\$107	Each	10%	\$96	Other	F1
456-110-288-PSS-1YR	456-110-288-PSS-1YR		Annual Maintenance PSS (456-110-288)	\$91	Each	10%	\$82	Other	F1
456-110-289-PSS-1YR	456-110-289-PSS-1YR		Annual Maintenance PSS (456-110-289)	\$78	Each	10%	\$71	Other	F1
456-110-290-PSS-1YR	456-110-290-PSS-1YR		Annual Maintenance PSS (456-110-290)	\$66	Each	10%	\$60	Other	F1
456-110-292-PSS-1YR	456-110-292-PSS-1YR		Annual Maintenance PSS (456-110-292)	\$144	Each	10%	\$129	Other	F1
456-110-293-PSS-1YR	456-110-293-PSS-1YR		Annual Maintenance PSS (456-110-293)	\$118	Each	10%	\$106	Other	F1
456-110-294-PSS-1YR	456-110-294-PSS-1YR		Annual Maintenance PSS (456-110-294)	\$101	Each	10%	\$91	Other	F1
456-110-295-PSS-1YR	456-110-295-PSS-1YR		Annual Maintenance PSS (456-110-295)	\$78	Each	10%	\$70	Other	F1
456-110-296-PSS-1YR	456-110-296-PSS-1YR		Annual Maintenance PSS (456-110-296)	\$356	Each	10%	\$321	Other	F1
456-110-297-PSS-1YR	456-110-297-PSS-1YR		Annual Maintenance PSS (456-110-297)	\$294	Each	10%	\$264	Other	F1
456-110-298-PSS-1YR	456-110-298-PSS-1YR		Annual Maintenance PSS (456-110-298)	\$253	Each	10%	\$227	Other	F1
456-110-299-PSS-1YR	456-110-299-PSS-1YR		Annual Maintenance PSS (456-110-299)	\$194	Each	10%	\$174	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-303-PSS-1YR	456-110-303-PSS-1YR		Annual Maintenance PSS (456-110-303)	\$268	Each	10%	\$241	Other	F1
456-110-304-PSS-1YR	456-110-304-PSS-1YR		Annual Maintenance PSS (456-110-304)	\$265	Each	10%	\$239	Other	F1
456-110-305-PSS-1YR	456-110-305-PSS-1YR		Annual Maintenance PSS (456-110-305)	\$265	Each	10%	\$239	Other	F1
456-110-306-PSS-1YR	456-110-306-PSS-1YR		Annual Maintenance PSS (456-110-306)	\$263	Each	10%	\$236	Other	F1
456-110-307-PSS-1YR	456-110-307-PSS-1YR		Annual Maintenance PSS (456-110-307)	\$245	Each	10%	\$221	Other	F1
456-110-308-PSS-1YR	456-110-308-PSS-1YR		Annual Maintenance PSS (456-110-308)	\$205	Each	10%	\$185	Other	F1
456-110-309-PSS-1YR	456-110-309-PSS-1YR		Annual Maintenance PSS (456-110-309)	\$195	Each	10%	\$176	Other	F1
456-110-310-PSS-1YR	456-110-310-PSS-1YR		Annual Maintenance PSS (456-110-310)	\$175	Each	10%	\$158	Other	F1
456-110-311-PSS-1YR	456-110-311-PSS-1YR		Annual Maintenance PSS (456-110-311)	\$135	Each	10%	\$122	Other	F1
456-110-312-PSS-1YR	456-110-312-PSS-1YR		Annual Maintenance PSS (456-110-312)	\$115	Each	10%	\$104	Other	F1
456-110-313-PSS-1YR	456-110-313-PSS-1YR		Annual Maintenance PSS (456-110-313)	\$165	Each	10%	\$149	Other	F1
456-110-314-PSS-1YR	456-110-314-PSS-1YR		Annual Maintenance PSS (456-110-314)	\$155	Each	10%	\$140	Other	F1
456-110-315-PSS-1YR	456-110-315-PSS-1YR		Annual Maintenance PSS (456-110-315)	\$145	Each	10%	\$131	Other	F1
456-110-316-PSS-1YR	456-110-316-PSS-1YR		Annual Maintenance PSS (456-110-316)	\$133	Each	10%	\$119	Other	F1
456-110-317-PSS-1YR	456-110-317-PSS-1YR		Annual Maintenance PSS (456-110-317)	\$120	Each	10%	\$108	Other	F1
456-110-318-PSS-1YR	456-110-318-PSS-1YR		Annual Maintenance PSS (456-110-318)	\$85	Each	10%	\$77	Other	F1
456-110-319-PSS-1YR	456-110-319-PSS-1YR		Annual Maintenance PSS (456-110-319)	\$80	Each	10%	\$72	Other	F1
456-110-320-PSS-1YR	456-110-320-PSS-1YR		Annual Maintenance PSS (456-110-320)	\$75	Each	10%	\$68	Other	F1
456-110-321-PSS-1YR	456-110-321-PSS-1YR		Annual Maintenance PSS (456-110-321)	\$70	Each	10%	\$63	Other	F1
456-110-322-PSS-1YR	456-110-322-PSS-1YR		Annual Maintenance PSS (456-110-322)	\$65	Each	10%	\$59	Other	F1
456-110-323-PSS-1YR	456-110-323-PSS-1YR		Annual Maintenance PSS (456-110-323)	\$105	Each	10%	\$95	Other	F1
456-110-324-PSS-1YR	456-110-324-PSS-1YR		Annual Maintenance PSS (456-110-324)	\$98	Each	10%	\$88	Other	F1
456-110-325-PSS-1YR	456-110-325-PSS-1YR		Annual Maintenance PSS (456-110-325)	\$93	Each	10%	\$83	Other	F1
456-110-326-PSS-1YR	456-110-326-PSS-1YR		Annual Maintenance PSS (456-110-326)	\$85	Each	10%	\$77	Other	F1
456-110-327-PSS-1YR	456-110-327-PSS-1YR		Annual Maintenance PSS (456-110-327)	\$78	Each	10%	\$70	Other	F1
456-110-328-PSS-1YR	456-110-328-PSS-1YR		Annual Maintenance PSS (456-110-328)	\$70	Each	10%	\$63	Other	F1
456-110-329-PSS-1YR	456-110-329-PSS-1YR		Annual Maintenance PSS (456-110-329)	\$65	Each	10%	\$59	Other	F1
456-110-330-PSS-1YR	456-110-330-PSS-1YR		Annual Maintenance PSS (456-110-330)	\$968	Each	10%	\$871	Other	F1
456-110-339-PSS-1YR	456-110-339-PSS-1YR		Annual Maintenance PSS (456-110-339)	\$1,210	Each	10%	\$1,089	Other	F1
456-110-341-PSS-1YR	456-110-341-PSS-1YR		Annual Maintenance PSS (456-110-341)	\$823	Each	10%	\$740	Other	F1
456-110-342-PSS-1YR	456-110-342-PSS-1YR		Annual Maintenance PSS (456-110-342)	\$775	Each	10%	\$697	Other	F1
456-110-343-PSS-1YR	456-110-343-PSS-1YR		Annual Maintenance PSS (456-110-343)	\$714	Each	10%	\$643	Other	F1
456-110-344-PSS-1YR	456-110-344-PSS-1YR		Annual Maintenance PSS (456-110-344)	\$654	Each	10%	\$588	Other	F1
456-110-345-PSS-1YR	456-110-345-PSS-1YR		Annual Maintenance PSS (456-110-345)	\$581	Each	10%	\$523	Other	F1
456-110-346-PSS-1YR	456-110-346-PSS-1YR		Annual Maintenance PSS (456-110-346)	\$520	Each	10%	\$468	Other	F1
456-110-347-PSS-1YR	456-110-347-PSS-1YR		Annual Maintenance PSS (456-110-347)	\$19	Each	10%	\$17	Other	F1
456-110-351-PSS-1YR	456-110-351-PSS-1YR		Annual Maintenance PSS (456-110-351)	\$139	Each	10%	\$125	Other	F1
456-110-352-PSS-1YR	456-110-352-PSS-1YR		Annual Maintenance PSS (456-110-352)	\$138	Each	10%	\$124	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-353-PSS-1YR	456-110-353-PSS-1YR		Annual Maintenance PSS (456-110-353)	\$136	Each	10%	\$122	Other	F1
456-110-354-PSS-1YR	456-110-354-PSS-1YR		Annual Maintenance PSS (456-110-354)	\$135	Each	10%	\$122	Other	F1
456-110-355-PSS-1YR	456-110-355-PSS-1YR		Annual Maintenance PSS (456-110-355)	\$128	Each	10%	\$115	Other	F1
456-110-356-PSS-1YR	456-110-356-PSS-1YR		Annual Maintenance PSS (456-110-356)	\$108	Each	10%	\$97	Other	F1
456-110-357-PSS-1YR	456-110-357-PSS-1YR		Annual Maintenance PSS (456-110-357)	\$103	Each	10%	\$92	Other	F1
456-110-358-PSS-1YR	456-110-358-PSS-1YR		Annual Maintenance PSS (456-110-358)	\$93	Each	10%	\$83	Other	F1
456-110-359-PSS-1YR	456-110-359-PSS-1YR		Annual Maintenance PSS (456-110-359)	\$70	Each	10%	\$63	Other	F1
456-110-360-PSS-1YR	456-110-360-PSS-1YR		Annual Maintenance PSS (456-110-360)	\$60	Each	10%	\$54	Other	F1
456-110-361-PSS-1YR	456-110-361-PSS-1YR		Annual Maintenance PSS (456-110-361)	\$94	Each	10%	\$84	Other	F1
456-110-362-PSS-1YR	456-110-362-PSS-1YR		Annual Maintenance PSS (456-110-362)	\$93	Each	10%	\$83	Other	F1
456-110-363-PSS-1YR	456-110-363-PSS-1YR		Annual Maintenance PSS (456-110-363)	\$85	Each	10%	\$77	Other	F1
456-110-364-PSS-1YR	456-110-364-PSS-1YR		Annual Maintenance PSS (456-110-364)	\$80	Each	10%	\$72	Other	F1
456-110-365-PSS-1YR	456-110-365-PSS-1YR		Annual Maintenance PSS (456-110-365)	\$73	Each	10%	\$65	Other	F1
456-110-366-PSS-1YR	456-110-366-PSS-1YR		Annual Maintenance PSS (456-110-366)	\$63	Each	10%	\$56	Other	F1
456-110-367-PSS-1YR	456-110-367-PSS-1YR		Annual Maintenance PSS (456-110-367)	\$58	Each	10%	\$52	Other	F1
456-110-368-PSS-1YR	456-110-368-PSS-1YR		Annual Maintenance PSS (456-110-368)	\$55	Each	10%	\$50	Other	F1
456-110-369-PSS-1YR	456-110-369-PSS-1YR		Annual Maintenance PSS (456-110-369)	\$53	Each	10%	\$47	Other	F1
456-110-370-PSS-1YR	456-110-370-PSS-1YR		Annual Maintenance PSS (456-110-370)	\$50	Each	10%	\$45	Other	F1
456-110-371-PSS-1YR	456-110-371-PSS-1YR		Annual Maintenance PSS (456-110-371)	\$75	Each	10%	\$68	Other	F1
456-110-372-PSS-1YR	456-110-372-PSS-1YR		Annual Maintenance PSS (456-110-372)	\$70	Each	10%	\$63	Other	F1
456-110-373-PSS-1YR	456-110-373-PSS-1YR		Annual Maintenance PSS (456-110-373)	\$65	Each	10%	\$59	Other	F1
456-110-374-PSS-1YR	456-110-374-PSS-1YR		Annual Maintenance PSS (456-110-374)	\$60	Each	10%	\$54	Other	F1
456-110-375-PSS-1YR	456-110-375-PSS-1YR		Annual Maintenance PSS (456-110-375)	\$55	Each	10%	\$50	Other	F1
456-110-376-PSS-1YR	456-110-376-PSS-1YR		Annual Maintenance PSS (456-110-376)	\$50	Each	10%	\$45	Other	F1
456-110-377-PSS-1YR	456-110-377-PSS-1YR		Annual Maintenance PSS (456-110-377)	\$45	Each	10%	\$41	Other	F1
456-110-378-PSS-1YR	456-110-378-PSS-1YR		Annual Maintenance PSS (456-110-378)	\$284	Each	10%	\$256	Other	F1
456-110-379-PSS-1YR	456-110-379-PSS-1YR		Annual Maintenance PSS (456-110-379)	\$276	Each	10%	\$248	Other	F1
456-110-380-PSS-1YR	456-110-380-PSS-1YR		Annual Maintenance PSS (456-110-380)	\$268	Each	10%	\$241	Other	F1
456-110-381-PSS-1YR	456-110-381-PSS-1YR		Annual Maintenance PSS (456-110-381)	\$262	Each	10%	\$236	Other	F1
456-110-382-PSS-1YR	456-110-382-PSS-1YR		Annual Maintenance PSS (456-110-382)	\$256	Each	10%	\$230	Other	F1
456-110-383-PSS-1YR	456-110-383-PSS-1YR		Annual Maintenance PSS (456-110-383)	\$250	Each	10%	\$225	Other	F1
456-110-384-PSS-1YR	456-110-384-PSS-1YR		Annual Maintenance PSS (456-110-384)	\$248	Each	10%	\$223	Other	F1
456-110-385-PSS-1YR	456-110-385-PSS-1YR		Annual Maintenance PSS (456-110-385)	\$206	Each	10%	\$185	Other	F1
456-110-386-PSS-1YR	456-110-386-PSS-1YR		Annual Maintenance PSS (456-110-386)	\$170	Each	10%	\$153	Other	F1
456-110-387-PSS-1YR	456-110-387-PSS-1YR		Annual Maintenance PSS (456-110-387)	\$156	Each	10%	\$140	Other	F1
456-110-388-PSS-1YR	456-110-388-PSS-1YR		Annual Maintenance PSS (456-110-388)	\$152	Each	10%	\$137	Other	F1
456-110-389-PSS-1YR	456-110-389-PSS-1YR		Annual Maintenance PSS (456-110-389)	\$568	Each	10%	\$511	Other	F1
456-110-390-PSS-1YR	456-110-390-PSS-1YR		Annual Maintenance PSS (456-110-390)	\$552	Each	10%	\$497	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-391-PSS-1YR	456-110-391-PSS-1YR		Annual Maintenance PSS (456-110-391)	\$536	Each	10%	\$482	Other	F1
456-110-392-PSS-1YR	456-110-392-PSS-1YR		Annual Maintenance PSS (456-110-392)	\$524	Each	10%	\$472	Other	F1
456-110-393-PSS-1YR	456-110-393-PSS-1YR		Annual Maintenance PSS (456-110-393)	\$510	Each	10%	\$459	Other	F1
456-110-394-PSS-1YR	456-110-394-PSS-1YR		Annual Maintenance PSS (456-110-394)	\$500	Each	10%	\$450	Other	F1
456-110-395-PSS-1YR	456-110-395-PSS-1YR		Annual Maintenance PSS (456-110-395)	\$496	Each	10%	\$446	Other	F1
456-110-396-PSS-1YR	456-110-396-PSS-1YR		Annual Maintenance PSS (456-110-396)	\$410	Each	10%	\$369	Other	F1
456-110-397-PSS-1YR	456-110-397-PSS-1YR		Annual Maintenance PSS (456-110-397)	\$338	Each	10%	\$304	Other	F1
456-110-398-PSS-1YR	456-110-398-PSS-1YR		Annual Maintenance PSS (456-110-398)	\$310	Each	10%	\$279	Other	F1
456-110-399-PSS-1YR	456-110-399-PSS-1YR		Annual Maintenance PSS (456-110-399)	\$304	Each	10%	\$274	Other	F1
456-110-400-PSS-1YR	456-110-400-PSS-1YR		Annual Maintenance PSS (456-110-400)	\$367	Each	10%	\$331	Other	F1
456-110-402-PSS-1YR	456-110-402-PSS-1YR		Annual Maintenance PSS (456-110-402)	\$31	Each	10%	\$28	Other	F1
456-110-403-PSS-1YR	456-110-403-PSS-1YR		Annual Maintenance PSS (456-110-403)	\$28	Each	10%	\$25	Other	F1
456-110-404-PSS-1YR	456-110-404-PSS-1YR		Annual Maintenance PSS (456-110-404)	\$23	Each	10%	\$21	Other	F1
456-110-405-PSS-1YR	456-110-405-PSS-1YR		Annual Maintenance PSS (456-110-405)	\$21	Each	10%	\$19	Other	F1
456-110-406-PSS-1YR	456-110-406-PSS-1YR		Annual Maintenance PSS (456-110-406)	\$18	Each	10%	\$17	Other	F1
456-110-407-PSS-1YR	456-110-407-PSS-1YR		Annual Maintenance PSS (456-110-407)	\$18	Each	10%	\$16	Other	F1
456-110-408-PSS-1YR	456-110-408-PSS-1YR		Annual Maintenance PSS (456-110-408)	\$16	Each	10%	\$15	Other	F1
456-110-409-PSS-1YR	456-110-409-PSS-1YR		Annual Maintenance PSS (456-110-409)	\$55	Each	10%	\$50	Other	F1
456-110-410-PSS-1YR	456-110-410-PSS-1YR		Annual Maintenance PSS (456-110-410)	\$52	Each	10%	\$47	Other	F1
456-110-411-PSS-1YR	456-110-411-PSS-1YR		Annual Maintenance PSS (456-110-411)	\$38	Each	10%	\$34	Other	F1
456-110-412-PSS-1YR	456-110-412-PSS-1YR		Annual Maintenance PSS (456-110-412)	\$36	Each	10%	\$32	Other	F1
456-110-413-PSS-1YR	456-110-413-PSS-1YR		Annual Maintenance PSS (456-110-413)	\$34	Each	10%	\$31	Other	F1
456-110-414-PSS-1YR	456-110-414-PSS-1YR		Annual Maintenance PSS (456-110-414)	\$34	Each	10%	\$30	Other	F1
456-110-415-PSS-1YR	456-110-415-PSS-1YR		Annual Maintenance PSS (456-110-415)	\$33	Each	10%	\$30	Other	F1
456-110-421-PSS-1YR	456-110-421-PSS-1YR		Annual Maintenance PSS (456-110-421)	\$58	Each	10%	\$52	Other	F1
456-110-422-PSS-1YR	456-110-422-PSS-1YR		Annual Maintenance PSS (456-110-422)	\$53	Each	10%	\$47	Other	F1
456-110-423-PSS-1YR	456-110-423-PSS-1YR		Annual Maintenance PSS (456-110-423)	\$48	Each	10%	\$43	Other	F1
456-110-424-PSS-1YR	456-110-424-PSS-1YR		Annual Maintenance PSS (456-110-424)	\$43	Each	10%	\$38	Other	F1
456-110-425-PSS-1YR	456-110-425-PSS-1YR		Annual Maintenance PSS (456-110-425)	\$38	Each	10%	\$34	Other	F1
456-110-426-PSS-1YR	456-110-426-PSS-1YR		Annual Maintenance PSS (456-110-426)	\$35	Each	10%	\$32	Other	F1
456-110-434-PSS-1YR	456-110-434-PSS-1YR		Annual Maintenance PSS (456-110-434)	\$80	Each	10%	\$72	Other	F1
456-110-435-PSS-1YR	456-110-435-PSS-1YR		Annual Maintenance PSS (456-110-435)	\$70	Each	10%	\$63	Other	F1
456-110-436-PSS-1YR	456-110-436-PSS-1YR		Annual Maintenance PSS (456-110-436)	\$60	Each	10%	\$54	Other	F1
456-110-437-PSS-1YR	456-110-437-PSS-1YR		Annual Maintenance PSS (456-110-437)	\$55	Each	10%	\$50	Other	F1
456-110-438-PSS-1YR	456-110-438-PSS-1YR		Annual Maintenance PSS (456-110-438)	\$50	Each	10%	\$45	Other	F1
456-110-439-PSS-1YR	456-110-439-PSS-1YR		Annual Maintenance PSS (456-110-439)	\$45	Each	10%	\$41	Other	F1
456-110-440-PSS-1YR	456-110-440-PSS-1YR		Annual Maintenance PSS (456-110-440)	\$40	Each	10%	\$36	Other	F1
456-110-441-PSS-1YR	456-110-441-PSS-1YR		Annual Maintenance PSS (456-110-441)	\$80	Each	10%	\$72	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-442-PSS-1YR	456-110-442-PSS-1YR		Annual Maintenance PSS (456-110-442)	\$70	Each	10%	\$63	Other	F1
456-110-443-PSS-1YR	456-110-443-PSS-1YR		Annual Maintenance PSS (456-110-443)	\$60	Each	10%	\$54	Other	F1
456-110-444-PSS-1YR	456-110-444-PSS-1YR		Annual Maintenance PSS (456-110-444)	\$55	Each	10%	\$50	Other	F1
456-110-445-PSS-1YR	456-110-445-PSS-1YR		Annual Maintenance PSS (456-110-445)	\$50	Each	10%	\$45	Other	F1
456-110-446-PSS-1YR	456-110-446-PSS-1YR		Annual Maintenance PSS (456-110-446)	\$45	Each	10%	\$41	Other	F1
456-110-447-PSS-1YR	456-110-447-PSS-1YR		Annual Maintenance PSS (456-110-447)	\$40	Each	10%	\$36	Other	F1
456-110-448-PSS-1YR	456-110-448-PSS-1YR		Annual Maintenance PSS (456-110-448)	\$80	Each	10%	\$72	Other	F1
456-110-449-PSS-1YR	456-110-449-PSS-1YR		Annual Maintenance PSS (456-110-449)	\$70	Each	10%	\$63	Other	F1
456-110-450-PSS-1YR	456-110-450-PSS-1YR		Annual Maintenance PSS (456-110-450)	\$60	Each	10%	\$54	Other	F1
456-110-451-PSS-1YR	456-110-451-PSS-1YR		Annual Maintenance PSS (456-110-451)	\$55	Each	10%	\$50	Other	F1
456-110-452-PSS-1YR	456-110-452-PSS-1YR		Annual Maintenance PSS (456-110-452)	\$50	Each	10%	\$45	Other	F1
456-110-453-PSS-1YR	456-110-453-PSS-1YR		Annual Maintenance PSS (456-110-453)	\$45	Each	10%	\$41	Other	F1
456-110-454-PSS-1YR	456-110-454-PSS-1YR		Annual Maintenance PSS (456-110-454)	\$40	Each	10%	\$36	Other	F1
456-110-457-PSS-1YR	456-110-457-PSS-1YR		Annual Maintenance PSS (456-110-457)	\$2,139	Each	10%	\$1,925	Other	F1
456-110-489-PSS-1YR	456-110-489-PSS-1YR		Annual Maintenance PSS (456-110-489)	\$16,474	Each	10%	\$14,827	Other	F1
456-110-490-PSS-1YR	456-110-490-PSS-1YR		Annual Maintenance PSS (456-110-490)	\$26,044	Each	10%	\$23,440	Other	F1
456-110-491-PSS-1YR	456-110-491-PSS-1YR		Annual Maintenance PSS (456-110-491)	\$104,177	Each	10%	\$93,759	Other	F1
456-110-493-PSS-1YR	456-110-493-PSS-1YR		Annual Maintenance PSS (456-110-493)	\$3,000	Each	10%	\$2,700	Other	F1
456-110-496-PSS-1YR	456-110-496-PSS-1YR		Annual Maintenance PSS (456-110-496)	\$2,250	Each	10%	\$2,025	Other	F1
456-110-498-PSS-1YR	456-110-498-PSS-1YR		Annual Maintenance PSS (456-110-498)	\$1,700	Each	10%	\$1,530	Other	F1
456-110-499-PSS-1YR	456-110-499-PSS-1YR		Annual Maintenance PSS (456-110-499)	\$3,400	Each	10%	\$3,060	Other	F1
456-110-500-PSS-1YR	456-110-500-PSS-1YR		Annual Maintenance PSS (456-110-500)	\$6,800	Each	10%	\$6,120	Other	F1
456-110-501-PSS-1YR	456-110-501-PSS-1YR		Annual Maintenance PSS (456-110-501)	\$13,600	Each	10%	\$12,240	Other	F1
456-110-504-PSS-1YR	456-110-504-PSS-1YR		Annual Maintenance PSS (456-110-504)	\$6,000	Each	10%	\$5,400	Other	F1
456-110-511-PSS-1YR	456-110-511-PSS-1YR		Annual Maintenance PSS (456-110-511)	\$2,295	Each	10%	\$2,066	Other	F1
456-110-512-PSS-1YR	456-110-512-PSS-1YR		Annual Maintenance PSS (456-110-512)	\$5,103	Each	10%	\$4,593	Other	F1
456-110-513-PSS-1YR	456-110-513-PSS-1YR		Annual Maintenance PSS (456-110-513)	\$5,616	Each	10%	\$5,054	Other	F1
456-110-514-PSS-1YR	456-110-514-PSS-1YR		Annual Maintenance PSS (456-110-514)	\$340	Each	10%	\$306	Other	F1
456-110-515-PSS-1YR	456-110-515-PSS-1YR		Annual Maintenance PSS (456-110-515)	\$336	Each	10%	\$303	Other	F1
456-110-516-PSS-1YR	456-110-516-PSS-1YR		Annual Maintenance PSS (456-110-516)	\$333	Each	10%	\$300	Other	F1
456-110-517-PSS-1YR	456-110-517-PSS-1YR		Annual Maintenance PSS (456-110-517)	\$321	Each	10%	\$289	Other	F1
456-110-518-PSS-1YR	456-110-518-PSS-1YR		Annual Maintenance PSS (456-110-518)	\$295	Each	10%	\$265	Other	F1
456-110-519-PSS-1YR	456-110-519-PSS-1YR		Annual Maintenance PSS (456-110-519)	\$289	Each	10%	\$242	Other	F1
456-110-520-PSS-1YR	456-110-520-PSS-1YR		Annual Maintenance PSS (456-110-520)	\$256	Each	10%	\$230	Other	F1
456-110-524-PSS-1YR	456-110-524-PSS-1YR		Annual Maintenance PSS (456-110-524)	\$340	Each	10%	\$306	Other	F1
456-110-525-PSS-1YR	456-110-525-PSS-1YR		Annual Maintenance PSS (456-110-525)	\$336	Each	10%	\$303	Other	F1
456-110-526-PSS-1YR	456-110-526-PSS-1YR		Annual Maintenance PSS (456-110-526)	\$333	Each	10%	\$300	Other	F1
456-110-527-PSS-1YR	456-110-527-PSS-1YR		Annual Maintenance PSS (456-110-527)	\$321	Each	10%	\$289	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-528-PSS-1YR	456-110-528-PSS-1YR	Annual Maintenance PSS (456-110-528)		\$295	Each	10%	\$265	Other	F1
456-110-529-PSS-1YR	456-110-529-PSS-1YR	Annual Maintenance PSS (456-110-529)		\$269	Each	10%	\$242	Other	F1
456-110-530-PSS-1YR	456-110-530-PSS-1YR	Annual Maintenance PSS (456-110-530)		\$256	Each	10%	\$230	Other	F1
456-110-531-PSS-1YR	456-110-531-PSS-1YR	Annual Maintenance PSS (456-110-531)		\$3,576	Each	10%	\$3,218	Other	F1
456-110-532-PSS-1YR	456-110-532-PSS-1YR	Annual Maintenance PSS (456-110-532)		\$5,420	Each	10%	\$4,878	Other	F1
456-110-533-PSS-1YR	456-110-533-PSS-1YR	Annual Maintenance PSS (456-110-533)		\$9,908	Each	10%	\$8,917	Other	F1
456-110-534-PSS-1YR	456-110-534-PSS-1YR	Annual Maintenance PSS (456-110-534)		\$18,654	Each	10%	\$16,789	Other	F1
456-110-535-PSS-1YR	456-110-535-PSS-1YR	Annual Maintenance PSS (456-110-535)		\$26,158	Each	10%	\$23,542	Other	F1
456-110-536-PSS-1YR	456-110-536-PSS-1YR	Annual Maintenance PSS (456-110-536)		\$40,546	Each	10%	\$36,491	Other	F1
456-110-539-PSS-1YR	456-110-539-PSS-1YR	Annual Maintenance PSS (456-110-539)		\$113	Each	10%	\$101	Other	F1
456-110-540-PSS-1YR	456-110-540-PSS-1YR	Annual Maintenance PSS (456-110-540)		\$85	Each	10%	\$77	Other	F1
456-110-541-PSS-1YR	456-110-541-PSS-1YR	Annual Maintenance PSS (456-110-541)		\$88	Each	10%	\$61	Other	F1
456-110-542-PSS-1YR	456-110-542-PSS-1YR	Annual Maintenance PSS (456-110-542)		\$60	Each	10%	\$54	Other	F1
456-110-543-PSS-1YR	456-110-543-PSS-1YR	Annual Maintenance PSS (456-110-543)		\$48	Each	10%	\$43	Other	F1
456-110-544-PSS-1YR	456-110-544-PSS-1YR	Annual Maintenance PSS (456-110-544)		\$40	Each	10%	\$36	Other	F1
456-110-545-PSS-1YR	456-110-545-PSS-1YR	Annual Maintenance PSS (456-110-545)		\$38	Each	10%	\$34	Other	F1
456-110-546-PSS-1YR	456-110-546-PSS-1YR	Annual Maintenance PSS (456-110-546)		\$26	Each	10%	\$24	Other	F1
456-110-547-PSS-1YR	456-110-547-PSS-1YR	Annual Maintenance PSS (456-110-547)		\$20	Each	10%	\$18	Other	F1
456-110-549-PSS-1YR	456-110-549-PSS-1YR	Annual Maintenance PSS (456-110-549)		\$14	Each	10%	\$13	Other	F1
456-110-550-PSS-1YR	456-110-550-PSS-1YR	Annual Maintenance PSS (456-110-550)		\$10	Each	10%	\$9	Other	F1
456-110-551-PSS-1YR	456-110-551-PSS-1YR	Annual Maintenance PSS (456-110-551)		\$8	Each	10%	\$7	Other	F1
456-110-552-PSS-1YR	456-110-552-PSS-1YR	Annual Maintenance PSS (456-110-552)		\$7	Each	10%	\$6	Other	F1
456-110-555-PSS-1YR	456-110-555-PSS-1YR	Annual Maintenance PSS (456-110-555)		\$13,340	Each	10%	\$12,006	Other	F1
456-110-574-PSS-1YR	456-110-574-PSS-1YR	Annual Maintenance PSS (456-110-574)		\$145	Each	10%	\$131	Other	F1
456-110-575-PSS-1YR	456-110-575-PSS-1YR	Annual Maintenance PSS (456-110-575)		\$131	Each	10%	\$117	Other	F1
456-110-577-PSS-1YR	456-110-577-PSS-1YR	Annual Maintenance PSS (456-110-577)		\$58	Each	10%	\$52	Other	F1
456-110-578-PSS-1YR	456-110-578-PSS-1YR	Annual Maintenance PSS (456-110-578)		\$22	Each	10%	\$20	Other	F1
456-110-579-PSS-1YR	456-110-579-PSS-1YR	Annual Maintenance PSS (456-110-579)		\$73	Each	10%	\$65	Other	F1
456-110-580-PSS-1YR	456-110-580-PSS-1YR	Annual Maintenance PSS (456-110-580)		\$10,050	Each	10%	\$9,045	Other	F1
456-110-581-PSS-1YR	456-110-581-PSS-1YR	Annual Maintenance PSS (456-110-581)		\$10,050	Each	10%	\$9,045	Other	F1
456-110-582-PSS-1YR	456-110-582-PSS-1YR	Annual Maintenance PSS (456-110-582)		\$10,050	Each	10%	\$9,045	Other	F1
456-110-589-PSS-1YR	456-110-589-PSS-1YR	Annual Maintenance PSS (456-110-589)		\$11,000	Each	10%	\$9,900	Other	F1
456-110-594-PSS-1YR	456-110-594-PSS-1YR	Annual Maintenance PSS (456-110-594)		\$11,000	Each	10%	\$9,900	Other	F1
456-110-629-PSS-1YR	456-110-629-PSS-1YR	Annual Maintenance PSS (456-110-629)		\$5,545	Each	10%	\$4,990	Other	F1
456-110-631-PSS-1YR	456-110-631-PSS-1YR	Annual Maintenance PSS (456-110-631)		\$429	Each	10%	\$386	Other	F1
456-110-632-PSS-1YR	456-110-632-PSS-1YR	Annual Maintenance PSS (456-110-632)		\$336	Each	10%	\$302	Other	F1
456-110-633-PSS-1YR	456-110-633-PSS-1YR	Annual Maintenance PSS (456-110-633)		\$274	Each	10%	\$247	Other	F1
456-110-634-PSS-1YR	456-110-634-PSS-1YR	Annual Maintenance PSS (456-110-634)		\$239	Each	10%	\$215	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-635-PSS-1YR	456-110-635-PSS-1YR	Annual Maintenance PSS (456-110-635)		\$207	Each	10%	\$186	Other	F1
456-110-636-PSS-1YR	456-110-636-PSS-1YR	Annual Maintenance PSS (456-110-636)		\$180	Each	10%	\$162	Other	F1
456-110-637-PSS-1YR	456-110-637-PSS-1YR	Annual Maintenance PSS (456-110-637)		\$157	Each	10%	\$141	Other	F1
456-110-638-PSS-1YR	456-110-638-PSS-1YR	Annual Maintenance PSS (456-110-638)		\$9,703	Each	10%	\$8,733	Other	F1
456-110-640-PSS-1YR	456-110-640-PSS-1YR	Annual Maintenance PSS (456-110-640)		\$751	Each	10%	\$676	Other	F1
456-110-641-PSS-1YR	456-110-641-PSS-1YR	Annual Maintenance PSS (456-110-641)		\$588	Each	10%	\$529	Other	F1
456-110-642-PSS-1YR	456-110-642-PSS-1YR	Annual Maintenance PSS (456-110-642)		\$480	Each	10%	\$432	Other	F1
456-110-643-PSS-1YR	456-110-643-PSS-1YR	Annual Maintenance PSS (456-110-643)		\$419	Each	10%	\$377	Other	F1
456-110-644-PSS-1YR	456-110-644-PSS-1YR	Annual Maintenance PSS (456-110-644)		\$363	Each	10%	\$327	Other	F1
456-110-645-PSS-1YR	456-110-645-PSS-1YR	Annual Maintenance PSS (456-110-645)		\$315	Each	10%	\$283	Other	F1
456-110-646-PSS-1YR	456-110-646-PSS-1YR	Annual Maintenance PSS (456-110-646)		\$274	Each	10%	\$247	Other	F1
456-110-647-PSS-1YR	456-110-647-PSS-1YR	Annual Maintenance PSS (456-110-647)		\$17,447	Each	10%	\$15,702	Other	F1
456-110-649-PSS-1YR	456-110-649-PSS-1YR	Annual Maintenance PSS (456-110-649)		\$38	Each	10%	\$34	Other	F1
456-110-650-PSS-1YR	456-110-650-PSS-1YR	Annual Maintenance PSS (456-110-650)		\$24	Each	10%	\$22	Other	F1
456-110-651-PSS-1YR	456-110-651-PSS-1YR	Annual Maintenance PSS (456-110-651)		\$18	Each	10%	\$16	Other	F1
456-110-652-PSS-1YR	456-110-652-PSS-1YR	Annual Maintenance PSS (456-110-652)		\$14	Each	10%	\$13	Other	F1
456-110-653-PSS-1YR	456-110-653-PSS-1YR	Annual Maintenance PSS (456-110-653)		\$10	Each	10%	\$9	Other	F1
456-110-654-PSS-1YR	456-110-654-PSS-1YR	Annual Maintenance PSS (456-110-654)		\$7	Each	10%	\$6	Other	F1
456-110-655-PSS-1YR	456-110-655-PSS-1YR	Annual Maintenance PSS (456-110-655)		\$4	Each	10%	\$3	Other	F1
456-110-656-PSS-1YR	456-110-656-PSS-1YR	Annual Maintenance PSS (456-110-656)		\$2,527	Each	10%	\$2,274	Other	F1
456-110-658-PSS-1YR	456-110-658-PSS-1YR	Annual Maintenance PSS (456-110-658)		\$214	Each	10%	\$193	Other	F1
456-110-659-PSS-1YR	456-110-659-PSS-1YR	Annual Maintenance PSS (456-110-659)		\$166	Each	10%	\$149	Other	F1
456-110-660-PSS-1YR	456-110-660-PSS-1YR	Annual Maintenance PSS (456-110-660)		\$159	Each	10%	\$143	Other	F1
456-110-661-PSS-1YR	456-110-661-PSS-1YR	Annual Maintenance PSS (456-110-661)		\$137	Each	10%	\$123	Other	F1
456-110-662-PSS-1YR	456-110-662-PSS-1YR	Annual Maintenance PSS (456-110-662)		\$128	Each	10%	\$115	Other	F1
456-110-663-PSS-1YR	456-110-663-PSS-1YR	Annual Maintenance PSS (456-110-663)		\$105	Each	10%	\$94	Other	F1
456-110-664-PSS-1YR	456-110-664-PSS-1YR	Annual Maintenance PSS (456-110-664)		\$73	Each	10%	\$66	Other	F1
456-110-667-PSS-1YR	456-110-667-PSS-1YR	Annual Maintenance PSS (456-110-667)		\$35,175	Each	10%	\$31,658	Other	F1
456-110-681-PSS-1YR	456-110-681-PSS-1YR	Annual Maintenance PSS (456-110-681)		\$529	Each	10%	\$476	Other	F1
456-110-683-PSS-1YR	456-110-683-PSS-1YR	Annual Maintenance PSS (456-110-683)		\$6,882	Each	10%	\$6,194	Other	F1
456-110-685-PSS-1YR	456-110-685-PSS-1YR	Annual Maintenance PSS (456-110-685)		\$22,080	Each	10%	\$19,872	Other	F1
456-110-686-PSS-1YR	456-110-686-PSS-1YR	Annual Maintenance PSS (456-110-686)		\$1,208	Each	10%	\$1,087	Other	F1
456-110-687-PSS-1YR	456-110-687-PSS-1YR	Annual Maintenance PSS (456-110-687)		\$3,370	Each	10%	\$3,033	Other	F1
456-110-688-PSS-1YR	456-110-688-PSS-1YR	Annual Maintenance PSS (456-110-688)		\$8,258	Each	10%	\$7,432	Other	F1
456-110-689-PSS-1YR	456-110-689-PSS-1YR	Annual Maintenance PSS (456-110-689)		\$15,365	Each	10%	\$13,829	Other	F1
456-110-690-PSS-1YR	456-110-690-PSS-1YR	Annual Maintenance PSS (456-110-690)		\$26,498	Each	10%	\$23,848	Other	F1
456-110-691-PSS-1YR	456-110-691-PSS-1YR	Annual Maintenance PSS (456-110-691)		\$1,849	Each	10%	\$1,664	Other	F1
456-110-692-PSS-1YR	456-110-692-PSS-1YR	Annual Maintenance PSS (456-110-692)		\$2,837	Each	10%	\$2,553	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-693-PSS-1YR	456-110-693-PSS-1YR		Annual Maintenance PSS (456-110-693)	\$6,840	Each	10%	\$6,156	Other	F1
456-110-694-PSS-1YR	456-110-694-PSS-1YR		Annual Maintenance PSS (456-110-694)	\$12,880	Each	10%	\$11,592	Other	F1
456-110-695-PSS-1YR	456-110-695-PSS-1YR		Annual Maintenance PSS (456-110-695)	\$18,061	Each	10%	\$16,255	Other	F1
456-110-696-PSS-1YR	456-110-696-PSS-1YR		Annual Maintenance PSS (456-110-696)	\$27,996	Each	10%	\$25,196	Other	F1
456-110-697-PSS-1YR	456-110-697-PSS-1YR		Annual Maintenance PSS (456-110-697)	\$448	Each	10%	\$403	Other	F1
456-110-698-PSS-1YR	456-110-698-PSS-1YR		Annual Maintenance PSS (456-110-698)	\$420	Each	10%	\$378	Other	F1
456-110-699-PSS-1YR	456-110-699-PSS-1YR		Annual Maintenance PSS (456-110-699)	\$376	Each	10%	\$338	Other	F1
456-110-700-PSS-1YR	456-110-700-PSS-1YR		Annual Maintenance PSS (456-110-700)	\$324	Each	10%	\$292	Other	F1
456-110-701-PSS-1YR	456-110-701-PSS-1YR		Annual Maintenance PSS (456-110-701)	\$276	Each	10%	\$248	Other	F1
456-110-702-PSS-1YR	456-110-702-PSS-1YR		Annual Maintenance PSS (456-110-702)	\$246	Each	10%	\$221	Other	F1
456-110-703-PSS-1YR	456-110-703-PSS-1YR		Annual Maintenance PSS (456-110-703)	\$208	Each	10%	\$187	Other	F1
456-110-704-PSS-1YR	456-110-704-PSS-1YR		Annual Maintenance PSS (456-110-704)	\$176	Each	10%	\$158	Other	F1
456-110-705-PSS-1YR	456-110-705-PSS-1YR		Annual Maintenance PSS (456-110-705)	\$144	Each	10%	\$130	Other	F1
456-110-706-PSS-1YR	456-110-706-PSS-1YR		Annual Maintenance PSS (456-110-706)	\$118	Each	10%	\$106	Other	F1
456-110-707-PSS-1YR	456-110-707-PSS-1YR		Annual Maintenance PSS (456-110-707)	\$102	Each	10%	\$92	Other	F1
456-110-708-PSS-1YR	456-110-708-PSS-1YR		Annual Maintenance PSS (456-110-708)	\$894	Each	10%	\$805	Other	F1
456-110-709-PSS-1YR	456-110-709-PSS-1YR		Annual Maintenance PSS (456-110-709)	\$838	Each	10%	\$754	Other	F1
456-110-710-PSS-1YR	456-110-710-PSS-1YR		Annual Maintenance PSS (456-110-710)	\$750	Each	10%	\$675	Other	F1
456-110-711-PSS-1YR	456-110-711-PSS-1YR		Annual Maintenance PSS (456-110-711)	\$646	Each	10%	\$581	Other	F1
456-110-712-PSS-1YR	456-110-712-PSS-1YR		Annual Maintenance PSS (456-110-712)	\$552	Each	10%	\$497	Other	F1
456-110-713-PSS-1YR	456-110-713-PSS-1YR		Annual Maintenance PSS (456-110-713)	\$492	Each	10%	\$443	Other	F1
456-110-714-PSS-1YR	456-110-714-PSS-1YR		Annual Maintenance PSS (456-110-714)	\$414	Each	10%	\$373	Other	F1
456-110-715-PSS-1YR	456-110-715-PSS-1YR		Annual Maintenance PSS (456-110-715)	\$350	Each	10%	\$315	Other	F1
456-110-716-PSS-1YR	456-110-716-PSS-1YR		Annual Maintenance PSS (456-110-716)	\$284	Each	10%	\$256	Other	F1
456-110-717-PSS-1YR	456-110-717-PSS-1YR		Annual Maintenance PSS (456-110-717)	\$236	Each	10%	\$212	Other	F1
456-110-718-PSS-1YR	456-110-718-PSS-1YR		Annual Maintenance PSS (456-110-718)	\$206	Each	10%	\$185	Other	F1
456-110-719-PSS-1YR	456-110-719-PSS-1YR		Annual Maintenance PSS (456-110-719)	\$288	Each	10%	\$259	Other	F1
456-110-720-PSS-1YR	456-110-720-PSS-1YR		Annual Maintenance PSS (456-110-720)	\$528	Each	10%	\$475	Other	F1
456-110-721-PSS-1YR	456-110-721-PSS-1YR		Annual Maintenance PSS (456-110-721)	\$494	Each	10%	\$445	Other	F1
456-110-722-PSS-1YR	456-110-722-PSS-1YR		Annual Maintenance PSS (456-110-722)	\$442	Each	10%	\$398	Other	F1
456-110-723-PSS-1YR	456-110-723-PSS-1YR		Annual Maintenance PSS (456-110-723)	\$380	Each	10%	\$342	Other	F1
456-110-724-PSS-1YR	456-110-724-PSS-1YR		Annual Maintenance PSS (456-110-724)	\$326	Each	10%	\$293	Other	F1
456-110-725-PSS-1YR	456-110-725-PSS-1YR		Annual Maintenance PSS (456-110-725)	\$290	Each	10%	\$261	Other	F1
456-110-726-PSS-1YR	456-110-726-PSS-1YR		Annual Maintenance PSS (456-110-726)	\$244	Each	10%	\$220	Other	F1
456-110-727-PSS-1YR	456-110-727-PSS-1YR		Annual Maintenance PSS (456-110-727)	\$206	Each	10%	\$185	Other	F1
456-110-728-PSS-1YR	456-110-728-PSS-1YR		Annual Maintenance PSS (456-110-728)	\$168	Each	10%	\$151	Other	F1
456-110-729-PSS-1YR	456-110-729-PSS-1YR		Annual Maintenance PSS (456-110-729)	\$140	Each	10%	\$126	Other	F1
456-110-730-PSS-1YR	456-110-730-PSS-1YR		Annual Maintenance PSS (456-110-730)	\$120	Each	10%	\$108	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
456-110-731-PSS-1YR	456-110-731-PSS-1YR		Annual Maintenance PSS (456-110-731)	\$1,054	Each	10%	\$949	Other	F1
456-110-732-PSS-1YR	456-110-732-PSS-1YR		Annual Maintenance PSS (456-110-732)	\$986	Each	10%	\$887	Other	F1
456-110-733-PSS-1YR	456-110-733-PSS-1YR		Annual Maintenance PSS (456-110-733)	\$882	Each	10%	\$794	Other	F1
456-110-734-PSS-1YR	456-110-734-PSS-1YR		Annual Maintenance PSS (456-110-734)	\$760	Each	10%	\$684	Other	F1
456-110-735-PSS-1YR	456-110-735-PSS-1YR		Annual Maintenance PSS (456-110-735)	\$648	Each	10%	\$583	Other	F1
456-110-736-PSS-1YR	456-110-736-PSS-1YR		Annual Maintenance PSS (456-110-736)	\$580	Each	10%	\$522	Other	F1
456-110-737-PSS-1YR	456-110-737-PSS-1YR		Annual Maintenance PSS (456-110-737)	\$488	Each	10%	\$439	Other	F1
456-110-738-PSS-1YR	456-110-738-PSS-1YR		Annual Maintenance PSS (456-110-738)	\$410	Each	10%	\$369	Other	F1
456-110-739-PSS-1YR	456-110-739-PSS-1YR		Annual Maintenance PSS (456-110-739)	\$334	Each	10%	\$301	Other	F1
456-110-740-PSS-1YR	456-110-740-PSS-1YR		Annual Maintenance PSS (456-110-740)	\$278	Each	10%	\$250	Other	F1
456-110-741-PSS-1YR	456-110-741-PSS-1YR		Annual Maintenance PSS (456-110-741)	\$242	Each	10%	\$218	Other	F1
456-110-742-PSS-1YR	456-110-742-PSS-1YR		Annual Maintenance PSS (456-110-742)	\$224	Each	10%	\$202	Other	F1
456-110-743-PSS-1YR	456-110-743-PSS-1YR		Annual Maintenance PSS (456-110-743)	\$218	Each	10%	\$196	Other	F1
456-110-744-PSS-1YR	456-110-744-PSS-1YR		Annual Maintenance PSS (456-110-744)	\$210	Each	10%	\$189	Other	F1
456-110-745-PSS-1YR	456-110-745-PSS-1YR		Annual Maintenance PSS (456-110-745)	\$206	Each	10%	\$185	Other	F1
456-110-746-PSS-1YR	456-110-746-PSS-1YR		Annual Maintenance PSS (456-110-746)	\$200	Each	10%	\$180	Other	F1
456-110-747-PSS-1YR	456-110-747-PSS-1YR		Annual Maintenance PSS (456-110-747)	\$196	Each	10%	\$176	Other	F1
456-110-748-PSS-1YR	456-110-748-PSS-1YR		Annual Maintenance PSS (456-110-748)	\$194	Each	10%	\$175	Other	F1
456-110-749-PSS-1YR	456-110-749-PSS-1YR		Annual Maintenance PSS (456-110-749)	\$182	Each	10%	\$146	Other	F1
456-110-750-PSS-1YR	456-110-750-PSS-1YR		Annual Maintenance PSS (456-110-750)	\$132	Each	10%	\$119	Other	F1
456-110-751-PSS-1YR	456-110-751-PSS-1YR		Annual Maintenance PSS (456-110-751)	\$122	Each	10%	\$110	Other	F1
456-110-752-PSS-1YR	456-110-752-PSS-1YR		Annual Maintenance PSS (456-110-752)	\$120	Each	10%	\$108	Other	F1
456-110-753-PSS-1YR	456-110-753-PSS-1YR		Annual Maintenance PSS (456-110-753)	\$446	Each	10%	\$401	Other	F1
456-110-754-PSS-1YR	456-110-754-PSS-1YR		Annual Maintenance PSS (456-110-754)	\$434	Each	10%	\$391	Other	F1
456-110-755-PSS-1YR	456-110-755-PSS-1YR		Annual Maintenance PSS (456-110-755)	\$420	Each	10%	\$378	Other	F1
456-110-756-PSS-1YR	456-110-756-PSS-1YR		Annual Maintenance PSS (456-110-756)	\$410	Each	10%	\$369	Other	F1
456-110-757-PSS-1YR	456-110-757-PSS-1YR		Annual Maintenance PSS (456-110-757)	\$400	Each	10%	\$360	Other	F1
456-110-758-PSS-1YR	456-110-758-PSS-1YR		Annual Maintenance PSS (456-110-758)	\$392	Each	10%	\$353	Other	F1
456-110-759-PSS-1YR	456-110-759-PSS-1YR		Annual Maintenance PSS (456-110-759)	\$388	Each	10%	\$349	Other	F1
456-110-760-PSS-1YR	456-110-760-PSS-1YR		Annual Maintenance PSS (456-110-760)	\$322	Each	10%	\$290	Other	F1
456-110-761-PSS-1YR	456-110-761-PSS-1YR		Annual Maintenance PSS (456-110-761)	\$264	Each	10%	\$238	Other	F1
456-110-762-PSS-1YR	456-110-762-PSS-1YR		Annual Maintenance PSS (456-110-762)	\$244	Each	10%	\$220	Other	F1
456-110-763-PSS-1YR	456-110-763-PSS-1YR		Annual Maintenance PSS (456-110-763)	\$238	Each	10%	\$214	Other	F1
456-110-764-PSS-1YR	456-110-764-PSS-1YR		Annual Maintenance PSS (456-110-764)	\$342	Each	10%	\$308	Other	F1
456-110-765-PSS-1YR	456-110-765-PSS-1YR		Annual Maintenance PSS (456-110-765)	\$793	Each	10%	\$714	Other	F1
456-110-766-PSS-1YR	456-110-766-PSS-1YR		Annual Maintenance PSS (456-110-766)	\$1,066	Each	10%	\$959	Other	F1
456-110-767-PSS-1YR	456-110-767-PSS-1YR		Annual Maintenance PSS (456-110-767)	\$1,516	Each	10%	\$1,364	Other	F1
456-110-768-PSS-1YR	456-110-768-PSS-1YR		Annual Maintenance PSS (456-110-768)	\$175	Each	10%	\$158	Other	F1
456-110-769-PSS-1YR	456-110-769-PSS-1YR		Annual Maintenance PSS (456-110-769)	\$175	Each	10%	\$158	Other	F1
456-110-770-PSS-1YR	456-110-770-PSS-1YR		Annual Maintenance PSS (456-110-770)	\$175	Each	10%	\$158	Other	F1
456-110-771-PSS-1YR	456-110-771-PSS-1YR		Annual Maintenance PSS (456-110-771)	\$175	Each	10%	\$158	Other	F1
456-110-772-PSS-1YR	456-110-772-PSS-1YR		Annual Maintenance PSS (456-110-772)	\$175	Each	10%	\$158	Other	F1
456-110-773-PSS-1YR	456-110-773-PSS-1YR		Annual Maintenance PSS (456-110-773)	\$175	Each	10%	\$158	Other	F1
456-110-774-PSS-1YR	456-110-774-PSS-1YR		Annual Maintenance PSS (456-110-774)	\$175	Each	10%	\$158	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
456-110-775-PSS-1YR	456-110-775-PSS-1YR		Annual Maintenance PSS (456-110-775)	\$175	Each	10%		\$158	Other	F1
456-110-776-PSS-1YR	456-110-776-PSS-1YR		Annual Maintenance PSS (456-110-776)	\$175	Each	10%		\$158	Other	F1
456-110-777-PSS-1YR	456-110-777-PSS-1YR		Annual Maintenance PSS (456-110-777)	\$594	Each	10%		\$535	Other	F1
456-110-778-PSS-1YR	456-110-778-PSS-1YR		Annual Maintenance PSS (456-110-778)	\$4,000	Each	10%		\$3,600	Other	F1
456-110-779-PSS-1YR	456-110-779-PSS-1YR		Annual Maintenance PSS (456-110-779)	\$8,000	Each	10%		\$7,200	Other	F1
456-110-780-PSS-1YR	456-110-780-PSS-1YR		Annual Maintenance PSS (456-110-780)	\$2,153	Each	10%		\$1,938	Other	F1
456-110-782-PSS-1YR	456-110-782-PSS-1YR		Annual Maintenance PSS (456-110-782)	\$1,250	Each	10%		\$1,125	Other	F1
456-110-784-PSS-1YR	456-110-784-PSS-1YR		Annual Maintenance PSS (456-110-784)	\$239	Each	10%		\$215	Other	F1
456-110-785-PSS-1YR	456-110-785-PSS-1YR		Annual Maintenance PSS (456-110-785)	\$237	Each	10%		\$213	Other	F1
456-110-786-PSS-1YR	456-110-786-PSS-1YR		Annual Maintenance PSS (456-110-786)	\$235	Each	10%		\$212	Other	F1
456-110-787-PSS-1YR	456-110-787-PSS-1YR		Annual Maintenance PSS (456-110-787)	\$226	Each	10%		\$204	Other	F1
456-110-788-PSS-1YR	456-110-788-PSS-1YR		Annual Maintenance PSS (456-110-788)	\$208	Each	10%		\$187	Other	F1
456-110-789-PSS-1YR	456-110-789-PSS-1YR		Annual Maintenance PSS (456-110-789)	\$190	Each	10%		\$171	Other	F1
456-110-790-PSS-1YR	456-110-790-PSS-1YR		Annual Maintenance PSS (456-110-790)	\$181	Each	10%		\$163	Other	F1
456-110-791-PSS-1YR	456-110-791-PSS-1YR		Annual Maintenance PSS (456-110-791)	\$1,980	Each	10%		\$1,782	Other	F1
456-110-792-PSS-1YR	456-110-792-PSS-1YR		Annual Maintenance PSS (456-110-792)	\$3,958	Each	10%		\$3,562	Other	F1
456-110-793-PSS-1YR	456-110-793-PSS-1YR		Annual Maintenance PSS (456-110-793)	\$81	Each	10%		\$73	Other	F1
456-110-794-PSS-1YR	456-110-794-PSS-1YR		Annual Maintenance PSS (456-110-794)	\$18	Each	10%		\$16	Other	F1
456-110-795-PSS-1YR	456-110-795-PSS-1YR		Annual Maintenance PSS (456-110-795)	\$14	Each	10%		\$12	Other	F1
456-110-796-PSS-1YR	456-110-796-PSS-1YR		Annual Maintenance PSS (456-110-796)	\$11	Each	10%		\$9	Other	F1
456-110-797-PSS-1YR	456-110-797-PSS-1YR		Annual Maintenance PSS (456-110-797)	\$9	Each	10%		\$8	Other	F1
456-110-798-PSS-1YR	456-110-798-PSS-1YR		Annual Maintenance PSS (456-110-798)	\$6	Each	10%		\$5	Other	F1
456-110-799-PSS-1YR	456-110-799-PSS-1YR		Annual Maintenance PSS (456-110-799)	\$5	Each	10%		\$5	Other	F1
456-110-800-PSS-1YR	456-110-800-PSS-1YR		Annual Maintenance PSS (456-110-800)	\$5	Each	10%		\$4	Other	F1
456-110-801-PSS-1YR	456-110-801-PSS-1YR		Annual Maintenance PSS (456-110-801)	\$34	Each	10%		\$31	Other	F1
456-110-802-PSS-1YR	456-110-802-PSS-1YR		Annual Maintenance PSS (456-110-802)	\$26	Each	10%		\$24	Other	F1
456-110-803-PSS-1YR	456-110-803-PSS-1YR		Annual Maintenance PSS (456-110-803)	\$20	Each	10%		\$18	Other	F1
456-110-804-PSS-1YR	456-110-804-PSS-1YR		Annual Maintenance PSS (456-110-804)	\$18	Each	10%		\$16	Other	F1
456-110-805-PSS-1YR	456-110-805-PSS-1YR		Annual Maintenance PSS (456-110-805)	\$14	Each	10%		\$13	Other	F1
456-110-806-PSS-1YR	456-110-806-PSS-1YR		Annual Maintenance PSS (456-110-806)	\$12	Each	10%		\$11	Other	F1
456-110-807-PSS-1YR	456-110-807-PSS-1YR		Annual Maintenance PSS (456-110-807)	\$11	Each	10%		\$10	Other	F1
456-110-808-PSS-1YR	456-110-808-PSS-1YR		Annual Maintenance PSS (456-110-808)	\$78	Each	10%		\$70	Other	F1
456-110-809-PSS-1YR	456-110-809-PSS-1YR		Annual Maintenance PSS (456-110-809)	\$60	Each	10%		\$54	Other	F1
456-110-810-PSS-1YR	456-110-810-PSS-1YR		Annual Maintenance PSS (456-110-810)	\$45	Each	10%		\$41	Other	F1
456-110-811-PSS-1YR	456-110-811-PSS-1YR		Annual Maintenance PSS (456-110-811)	\$43	Each	10%		\$38	Other	F1
456-110-812-PSS-1YR	456-110-812-PSS-1YR		Annual Maintenance PSS (456-110-812)	\$33	Each	10%		\$29	Other	F1
456-110-813-PSS-1YR	456-110-813-PSS-1YR		Annual Maintenance PSS (456-110-813)	\$28	Each	10%		\$25	Other	F1
456-110-814-PSS-1YR	456-110-814-PSS-1YR		Annual Maintenance PSS (456-110-814)	\$25	Each	10%		\$23	Other	F1
456-110-815-PSS-1YR	456-110-815-PSS-1YR		Annual Maintenance PSS (456-110-815)	\$4,140	Each	10%		\$3,726	Other	F1
456-110-816-PSS-1YR	456-110-816-PSS-1YR		Annual Maintenance PSS (456-110-816)	\$20,700	Each	10%		\$18,630	Other	F1
456-110-817-PSS-1YR	456-110-817-PSS-1YR		Annual Maintenance PSS (456-110-817)	\$265	Each	10%		\$239	Other	F1
456-110-818-PSS-1YR	456-110-818-PSS-1YR		Annual Maintenance PSS (456-110-818)	\$264	Each	10%		\$238	Other	F1
456-110-819-PSS-1YR	456-110-819-PSS-1YR		Annual Maintenance PSS (456-110-819)	\$261	Each	10%		\$235	Other	F1
456-110-820-PSS-1YR	456-110-820-PSS-1YR		Annual Maintenance PSS (456-110-820)	\$251	Each	10%		\$226	Other	F1
456-110-821-PSS-1YR	456-110-821-PSS-1YR		Annual Maintenance PSS (456-110-821)	\$231	Each	10%		\$208	Other	F1
456-110-822-PSS-1YR	456-110-822-PSS-1YR		Annual Maintenance PSS (456-110-822)	\$211	Each	10%		\$190	Other	F1
456-110-823-PSS-1YR	456-110-823-PSS-1YR		Annual Maintenance PSS (456-110-823)	\$201	Each	10%		\$181	Other	F1
456-110-824-PSS-1YR	456-110-824-PSS-1YR		Annual Maintenance PSS (456-110-824)	\$175	Each	10%		\$158	Other	F1
456-110-825-PSS-1YR	456-110-825-PSS-1YR		Annual Maintenance PSS (456-110-825)	\$7,914	Each	10%		\$7,123	Other	F1
456-110-826-PSS-1YR	456-110-826-PSS-1YR		Annual Maintenance PSS (456-110-826)	\$990	Each	10%		\$891	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-827-PSS-1YR	456-110-827-PSS-1YR		Annual Maintenance PSS (456-110-827)	\$654	Each	10%	\$589	Other	F1
456-110-828-PSS-1YR	456-110-828-PSS-1YR		Annual Maintenance PSS (456-110-828)	\$1,478	Each	10%	\$1,330	Other	F1
456-110-829-PSS-1YR	456-110-829-PSS-1YR		Annual Maintenance PSS (456-110-829)	\$12,804	Each	10%	\$11,524	Other	F1
456-110-832-PSS-1YR	456-110-832-PSS-1YR		Annual Maintenance PSS (456-110-832)	\$525	Each	10%	\$473	Other	F1
456-110-890-PSS-1YR	456-110-890-PSS-1YR		Annual Maintenance PSS (456-110-890)	\$2,132	Each	10%	\$1,919	Other	F1
456-110-896-PSS-1YR	456-110-896-PSS-1YR		Annual Maintenance PSS (456-110-896)	\$3,764	Each	10%	\$3,387	Other	F1
456-110-897-PSS-1YR	456-110-897-PSS-1YR		Annual Maintenance PSS (456-110-897)	\$14,637	Each	10%	\$13,173	Other	F1
456-110-898-PSS-1YR	456-110-898-PSS-1YR		Annual Maintenance PSS (456-110-898)	\$2,641	Each	10%	\$2,377	Other	F1
456-110-899-PSS-1YR	456-110-899-PSS-1YR		Annual Maintenance PSS (456-110-899)	\$10,268	Each	10%	\$9,241	Other	F1
456-110-900-PSS-1YR	456-110-900-PSS-1YR		Annual Maintenance PSS (456-110-900)	\$1,123	Each	10%	\$1,011	Other	F1
456-110-901-PSS-1YR	456-110-901-PSS-1YR		Annual Maintenance PSS (456-110-901)	\$4,369	Each	10%	\$3,932	Other	F1
456-110-902-PSS-1YR	456-110-902-PSS-1YR		Annual Maintenance PSS (456-110-902)	\$2,428	Each	10%	\$2,185	Other	F1
456-110-903-PSS-1YR	456-110-903-PSS-1YR		Annual Maintenance PSS (456-110-903)	\$6,624	Each	10%	\$5,962	Other	F1
456-110-904-PSS-1YR	456-110-904-PSS-1YR		Annual Maintenance PSS (456-110-904)	\$5,776	Each	10%	\$5,198	Other	F1
456-110-905-PSS-1YR	456-110-905-PSS-1YR		Annual Maintenance PSS (456-110-905)	\$15,160	Each	10%	\$13,644	Other	F1
456-110-906-PSS-1YR	456-110-906-PSS-1YR		Annual Maintenance PSS (456-110-906)	\$6,052	Each	10%	\$5,447	Other	F1
456-110-907-PSS-1YR	456-110-907-PSS-1YR		Annual Maintenance PSS (456-110-907)	\$28,948	Each	10%	\$26,053	Other	F1
456-110-908-PSS-1YR	456-110-908-PSS-1YR		Annual Maintenance PSS (456-110-908)	\$7,898	Each	10%	\$7,108	Other	F1
456-110-909-PSS-1YR	456-110-909-PSS-1YR		Annual Maintenance PSS (456-110-909)	\$34,576	Each	10%	\$31,118	Other	F1
456-110-910-PSS-1YR	456-110-910-PSS-1YR		Annual Maintenance PSS (456-110-910)	\$67	Each	10%	\$60	Other	F1
456-110-911-PSS-1YR	456-110-911-PSS-1YR		Annual Maintenance PSS (456-110-911)	\$66	Each	10%	\$60	Other	F1
456-110-912-PSS-1YR	456-110-912-PSS-1YR		Annual Maintenance PSS (456-110-912)	\$66	Each	10%	\$59	Other	F1
456-110-913-PSS-1YR	456-110-913-PSS-1YR		Annual Maintenance PSS (456-110-913)	\$61	Each	10%	\$55	Other	F1
456-110-914-PSS-1YR	456-110-914-PSS-1YR		Annual Maintenance PSS (456-110-914)	\$51	Each	10%	\$46	Other	F1
456-110-915-PSS-1YR	456-110-915-PSS-1YR		Annual Maintenance PSS (456-110-915)	\$49	Each	10%	\$44	Other	F1
456-110-916-PSS-1YR	456-110-916-PSS-1YR		Annual Maintenance PSS (456-110-916)	\$44	Each	10%	\$40	Other	F1
456-110-917-PSS-1YR	456-110-917-PSS-1YR		Annual Maintenance PSS (456-110-917)	\$34	Each	10%	\$31	Other	F1
456-110-918-PSS-1YR	456-110-918-PSS-1YR		Annual Maintenance PSS (456-110-918)	\$29	Each	10%	\$26	Other	F1
456-110-919-PSS-1YR	456-110-919-PSS-1YR		Annual Maintenance PSS (456-110-919)	\$49	Each	10%	\$44	Other	F1
456-110-920-PSS-1YR	456-110-920-PSS-1YR		Annual Maintenance PSS (456-110-920)	\$45	Each	10%	\$41	Other	F1
456-110-921-PSS-1YR	456-110-921-PSS-1YR		Annual Maintenance PSS (456-110-921)	\$42	Each	10%	\$37	Other	F1
456-110-922-PSS-1YR	456-110-922-PSS-1YR		Annual Maintenance PSS (456-110-922)	\$38	Each	10%	\$34	Other	F1
456-110-923-PSS-1YR	456-110-923-PSS-1YR		Annual Maintenance PSS (456-110-923)	\$36	Each	10%	\$32	Other	F1
456-110-924-PSS-1YR	456-110-924-PSS-1YR		Annual Maintenance PSS (456-110-924)	\$34	Each	10%	\$31	Other	F1
456-110-925-PSS-1YR	456-110-925-PSS-1YR		Annual Maintenance PSS (456-110-925)	\$32	Each	10%	\$28	Other	F1
456-110-926-PSS-1YR	456-110-926-PSS-1YR		Annual Maintenance PSS (456-110-926)	\$31	Each	10%	\$28	Other	F1
456-110-927-PSS-1YR	456-110-927-PSS-1YR		Annual Maintenance PSS (456-110-927)	\$28	Each	10%	\$25	Other	F1
456-110-928-PSS-1YR	456-110-928-PSS-1YR		Annual Maintenance PSS (456-110-928)	\$42	Each	10%	\$37	Other	F1
456-110-929-PSS-1YR	456-110-929-PSS-1YR		Annual Maintenance PSS (456-110-929)	\$39	Each	10%	\$35	Other	F1
456-110-930-PSS-1YR	456-110-930-PSS-1YR		Annual Maintenance PSS (456-110-930)	\$36	Each	10%	\$32	Other	F1
456-110-931-PSS-1YR	456-110-931-PSS-1YR		Annual Maintenance PSS (456-110-931)	\$33	Each	10%	\$30	Other	F1
456-110-932-PSS-1YR	456-110-932-PSS-1YR		Annual Maintenance PSS (456-110-932)	\$30	Each	10%	\$27	Other	F1
456-110-933-PSS-1YR	456-110-933-PSS-1YR		Annual Maintenance PSS (456-110-933)	\$27	Each	10%	\$24	Other	F1
456-110-934-PSS-1YR	456-110-934-PSS-1YR		Annual Maintenance PSS (456-110-934)	\$24	Each	10%	\$22	Other	F1
456-110-935-PSS-1YR	456-110-935-PSS-1YR		Annual Maintenance PSS (456-110-935)	\$22	Each	10%	\$20	Other	F1
456-110-936-PSS-1YR	456-110-936-PSS-1YR		Annual Maintenance PSS (456-110-936)	\$20	Each	10%	\$18	Other	F1
456-110-955-PSS-1YR	456-110-955-PSS-1YR		Annual Maintenance PSS (456-110-955)	\$938	Each	10%	\$844	Other	F1
456-110-956-PSS-1YR	456-110-956-PSS-1YR		Annual Maintenance PSS (456-110-956)	\$1,563	Each	10%	\$1,406	Other	F1
456-110-957-PSS-1YR	456-110-957-PSS-1YR		Annual Maintenance PSS (456-110-957)	\$144	Each	10%	\$129	Other	F1
456-110-958-PSS-1YR	456-110-958-PSS-1YR		Annual Maintenance PSS (456-110-958)	\$118	Each	10%	\$106	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-959-PSS-1YR	456-110-959-PSS-1YR		Annual Maintenance PSS (456-110-959)	\$101	Each	10%	\$91	Other	F1
456-110-960-PSS-1YR	456-110-960-PSS-1YR		Annual Maintenance PSS (456-110-960)	\$78	Each	10%	\$70	Other	F1
456-110-961-PSS-1YR	456-110-961-PSS-1YR		Annual Maintenance PSS (456-110-961)	\$356	Each	10%	\$321	Other	F1
456-110-962-PSS-1YR	456-110-962-PSS-1YR		Annual Maintenance PSS (456-110-962)	\$294	Each	10%	\$264	Other	F1
456-110-963-PSS-1YR	456-110-963-PSS-1YR		Annual Maintenance PSS (456-110-963)	\$253	Each	10%	\$227	Other	F1
456-110-964-PSS-1YR	456-110-964-PSS-1YR		Annual Maintenance PSS (456-110-964)	\$194	Each	10%	\$174	Other	F1
456-111-048-PSS-1YR	456-111-048-PSS-1YR		Annual Maintenance PSS (456-111-048)	\$877	Each	10%	\$790	Other	F1
456-111-049-PSS-1YR	456-111-049-PSS-1YR		Annual Maintenance PSS (456-111-049)	\$2,100	Each	10%	\$1,898	Other	F1
456-111-050-PSS-1YR	456-111-050-PSS-1YR		Annual Maintenance PSS (456-111-050)	\$4,215	Each	10%	\$3,794	Other	F1
456-111-051-PSS-1YR	456-111-051-PSS-1YR		Annual Maintenance PSS (456-111-051)	\$6,147	Each	10%	\$5,532	Other	F1
456-111-101-PSS-1YR	456-111-101-PSS-1YR		Annual Maintenance PSS (456-111-101)	\$1,099	Each	10%	\$989	Other	F1
456-111-102-PSS-1YR	456-111-102-PSS-1YR		Annual Maintenance PSS (456-111-102)	\$2,636	Each	10%	\$2,372	Other	F1
456-111-103-PSS-1YR	456-111-103-PSS-1YR		Annual Maintenance PSS (456-111-103)	\$5,269	Each	10%	\$4,742	Other	F1
456-111-104-PSS-1YR	456-111-104-PSS-1YR		Annual Maintenance PSS (456-111-104)	\$7,684	Each	10%	\$6,915	Other	F1
456-111-143-PSS-1YR	456-111-143-PSS-1YR		Annual Maintenance PSS (456-111-143)	\$111	Each	10%	\$100	Other	F1
456-111-144-PSS-1YR	456-111-144-PSS-1YR		Annual Maintenance PSS (456-111-144)	\$716	Each	10%	\$645	Other	F1
456-111-145-PSS-1YR	456-111-145-PSS-1YR		Annual Maintenance PSS (456-111-145)	\$1,573	Each	10%	\$1,416	Other	F1
456-111-146-PSS-1YR	456-111-146-PSS-1YR		Annual Maintenance PSS (456-111-146)	\$2,680	Each	10%	\$2,412	Other	F1
456-111-147-PSS-1YR	456-111-147-PSS-1YR		Annual Maintenance PSS (456-111-147)	\$3,823	Each	10%	\$3,441	Other	F1
456-111-148-PSS-1YR	456-111-148-PSS-1YR		Annual Maintenance PSS (456-111-148)	\$1,845	Each	10%	\$1,661	Other	F1
456-111-149-PSS-1YR	456-111-149-PSS-1YR		Annual Maintenance PSS (456-111-149)	\$4,052	Each	10%	\$3,647	Other	F1
456-111-150-PSS-1YR	456-111-150-PSS-1YR		Annual Maintenance PSS (456-111-150)	\$5,982	Each	10%	\$5,384	Other	F1
456-111-151-PSS-1YR	456-111-151-PSS-1YR		Annual Maintenance PSS (456-111-151)	\$9,555	Each	10%	\$8,599	Other	F1
456-111-156-PSS-1YR	456-111-156-PSS-1YR		Annual Maintenance PSS (456-111-156)	\$28	Each	10%	\$25	Other	F1
456-111-157-PSS-1YR	456-111-157-PSS-1YR		Annual Maintenance PSS (456-111-157)	\$26	Each	10%	\$23	Other	F1
456-111-158-PSS-1YR	456-111-158-PSS-1YR		Annual Maintenance PSS (456-111-158)	\$23	Each	10%	\$21	Other	F1
456-111-159-PSS-1YR	456-111-159-PSS-1YR		Annual Maintenance PSS (456-111-159)	\$21	Each	10%	\$19	Other	F1
456-111-160-PSS-1YR	456-111-160-PSS-1YR		Annual Maintenance PSS (456-111-160)	\$19	Each	10%	\$17	Other	F1
456-111-161-PSS-1YR	456-111-161-PSS-1YR		Annual Maintenance PSS (456-111-161)	\$17	Each	10%	\$15	Other	F1
456-111-162-PSS-1YR	456-111-162-PSS-1YR		Annual Maintenance PSS (456-111-162)	\$15	Each	10%	\$14	Other	F1
456-111-194-PSS-1YR	456-111-194-PSS-1YR		Annual Maintenance PSS (456-111-194)	\$7,000	Each	10%	\$6,300	Other	F1
456-111-195-PSS-1YR	456-111-195-PSS-1YR		Annual Maintenance PSS (456-111-195)	\$10,100	Each	10%	\$9,090	Other	F1
456-111-196-PSS-1YR	456-111-196-PSS-1YR		Annual Maintenance PSS (456-111-196)	\$22,520	Each	10%	\$20,268	Other	F1
456-111-197-PSS-1YR	456-111-197-PSS-1YR		Annual Maintenance PSS (456-111-197)	\$32,320	Each	10%	\$29,088	Other	F1
456-111-199-PSS-1YR	456-111-199-PSS-1YR		Annual Maintenance PSS (456-111-199)	\$5,060	Each	10%	\$4,554	Other	F1
456-111-200-PSS-1YR	456-111-200-PSS-1YR		Annual Maintenance PSS (456-111-200)	\$6,428	Each	10%	\$5,785	Other	F1
456-111-201-PSS-1YR	456-111-201-PSS-1YR		Annual Maintenance PSS (456-111-201)	\$2,256	Each	10%	\$2,030	Other	F1
456-111-205-PSS-1YR	456-111-205-PSS-1YR		Annual Maintenance PSS (456-111-205)	\$100	Each	10%	\$90	Other	F1
456-111-206-PSS-1YR	456-111-206-PSS-1YR		Annual Maintenance PSS (456-111-206)	\$125	Each	10%	\$113	Other	F1
456-111-207-PSS-1YR	456-111-207-PSS-1YR		Annual Maintenance PSS (456-111-207)	\$100	Each	10%	\$90	Other	F1
456-111-232-PSS-1YR	456-111-232-PSS-1YR		Annual Maintenance PSS (456-111-232)	\$1,054	Each	10%	\$949	Other	F1
456-111-233-PSS-1YR	456-111-233-PSS-1YR		Annual Maintenance PSS (456-111-233)	\$2,390	Each	10%	\$2,151	Other	F1
456-111-234-PSS-1YR	456-111-234-PSS-1YR		Annual Maintenance PSS (456-111-234)	\$3,584	Each	10%	\$3,226	Other	F1
456-111-245-PSS-1YR	456-111-245-PSS-1YR		Annual Maintenance PSS (456-111-245)	\$2,428	Each	10%	\$2,185	Other	F1
456-111-246-PSS-1YR	456-111-246-PSS-1YR		Annual Maintenance PSS (456-111-246)	\$5,776	Each	10%	\$5,198	Other	F1
456-111-247-PSS-1YR	456-111-247-PSS-1YR		Annual Maintenance PSS (456-111-247)	\$6,052	Each	10%	\$5,447	Other	F1
456-111-248-PSS-1YR	456-111-248-PSS-1YR		Annual Maintenance PSS (456-111-248)	\$7,898	Each	10%	\$7,108	Other	F1
456-111-249-PSS-1YR	456-111-249-PSS-1YR		Annual Maintenance PSS (456-111-249)	\$6,624	Each	10%	\$5,962	Other	F1
456-111-250-PSS-1YR	456-111-250-PSS-1YR		Annual Maintenance PSS (456-111-250)	\$15,160	Each	10%	\$13,644	Other	F1
456-111-251-PSS-1YR	456-111-251-PSS-1YR		Annual Maintenance PSS (456-111-251)	\$28,948	Each	10%	\$26,053	Other	F1
456-111-252-PSS-1YR	456-111-252-PSS-1YR		Annual Maintenance PSS (456-111-252)	\$34,576	Each	10%	\$31,118	Other	F1
456-111-265-PSS-1YR	456-111-265-PSS-1YR		Annual Maintenance PSS (456-111-265)	\$714	Each	10%	\$643	Other	F1
456-111-266-PSS-1YR	456-111-266-PSS-1YR		Annual Maintenance PSS (456-111-266)	\$1,569	Each	10%	\$1,412	Other	F1
456-111-267-PSS-1YR	456-111-267-PSS-1YR		Annual Maintenance PSS (456-111-267)	\$2,672	Each	10%	\$2,405	Other	F1
456-111-268-PSS-1YR	456-111-268-PSS-1YR		Annual Maintenance PSS (456-111-268)	\$3,811	Each	10%	\$3,430	Other	F1
456-111-269-PSS-1YR	456-111-269-PSS-1YR		Annual Maintenance PSS (456-111-269)	\$1,840	Each	10%	\$1,656	Other	F1
456-111-270-PSS-1YR	456-111-270-PSS-1YR		Annual Maintenance PSS (456-111-270)	\$4,040	Each	10%	\$3,636	Other	F1
456-111-271-PSS-1YR	456-111-271-PSS-1YR		Annual Maintenance PSS (456-111-271)	\$5,964	Each	10%	\$5,367	Other	F1
456-111-272-PSS-1YR	456-111-272-PSS-1YR		Annual Maintenance PSS (456-111-272)	\$9,526	Each	10%	\$8,574	Other	F1
456-111-288-PSS-1YR	456-111-288-PSS-1YR		Annual Maintenance PSS (456-111-288)	\$750	Each	10%	\$675	Other	F1
456-111-289-PSS-1YR	456-111-289-PSS-1YR		Annual Maintenance PSS (456-111-289)	\$638	Each	10%	\$574	Other	F1
456-111-290-PSS-1YR	456-111-290-PSS-1YR		Annual Maintenance PSS (456-111-290)	\$488	Each	10%	\$439	Other	F1
456-111-291-PSS-1YR	456-111-291-PSS-1YR		Annual Maintenance PSS (456-111-291)	\$360	Each	10%	\$324	Other	F1
456-111-292-PSS-1YR	456-111-292-PSS-1YR		Annual Maintenance PSS (456-111-292)	\$263	Each	10%	\$236	Other	F1
456-111-293-PSS-1YR	456-111-293-PSS-1YR		Annual Maintenance PSS (456-111-293)	\$203	Each	10%	\$182	Other	F1
456-111-294-PSS-1YR	456-111-294-PSS-1YR		Annual Maintenance PSS (456-111-294)	\$150	Each	10%	\$135	Other	F1
456-111-301-PSS-1YR	456-111-301-PSS-1YR		Annual Maintenance PSS (456-111-301)	\$10,000	Each	10%	\$9,000	Other	F1
456-111-302-PSS-1YR	456-111-302-PSS-1YR		Annual Maintenance PSS (456-111-302)	\$10,000	Each	10%	\$9,000	Other	F1
456-111-304-PSS-1YR	456-111-304-PSS-1YR		Annual Maintenance PSS (456-111-304)	\$1,050	Each	10%	\$945	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-111-305-PSS-1YR	456-111-305-PSS-1YR		Annual Maintenance PSS (456-111-305)	\$275	Each	10%	\$248	Other	F1
456-111-306-PSS-1YR	456-111-306-PSS-1YR		Annual Maintenance PSS (456-111-306)	\$374	Each	10%	\$337	Other	F1
456-111-307-PSS-1YR	456-111-307-PSS-1YR		Annual Maintenance PSS (456-111-307)	\$544	Each	10%	\$489	Other	F1
456-111-308-PSS-1YR	456-111-308-PSS-1YR		Annual Maintenance PSS (456-111-308)	\$702	Each	10%	\$632	Other	F1
456-111-309-PSS-1YR	456-111-309-PSS-1YR		Annual Maintenance PSS (456-111-309)	\$1,024	Each	10%	\$922	Other	F1
456-111-310-PSS-1YR	456-111-310-PSS-1YR		Annual Maintenance PSS (456-111-310)	\$1,340	Each	10%	\$1,206	Other	F1
456-111-311-PSS-1YR	456-111-311-PSS-1YR		Annual Maintenance PSS (456-111-311)	\$1,694	Each	10%	\$1,525	Other	F1
456-111-312-PSS-1YR	456-111-312-PSS-1YR		Annual Maintenance PSS (456-111-312)	\$2,216	Each	10%	\$1,994	Other	F1
456-111-322-PSS-1YR	456-111-322-PSS-1YR		Annual Maintenance PSS (456-111-322)	\$7,000	Each	10%	\$6,300	Other	F1
456-111-323-PSS-1YR	456-111-323-PSS-1YR		Annual Maintenance PSS (456-111-323)	\$10,100	Each	10%	\$9,090	Other	F1
456-111-324-PSS-1YR	456-111-324-PSS-1YR		Annual Maintenance PSS (456-111-324)	\$22,520	Each	10%	\$20,268	Other	F1
456-111-325-PSS-1YR	456-111-325-PSS-1YR		Annual Maintenance PSS (456-111-325)	\$32,320	Each	10%	\$29,088	Other	F1
456-111-327-PSS-1YR	456-111-327-PSS-1YR		Annual Maintenance PSS (456-111-327)	\$5,060	Each	10%	\$4,554	Other	F1
456-111-328-PSS-1YR	456-111-328-PSS-1YR		Annual Maintenance PSS (456-111-328)	\$6,428	Each	10%	\$5,785	Other	F1
456-111-329-PSS-1YR	456-111-329-PSS-1YR		Annual Maintenance PSS (456-111-329)	\$2,256	Each	10%	\$2,030	Other	F1
456-111-342-PSS-1YR	456-111-342-PSS-1YR		Annual Maintenance PSS (456-111-342)	\$144	Each	10%	\$129	Other	F1
456-111-343-PSS-1YR	456-111-343-PSS-1YR		Annual Maintenance PSS (456-111-343)	\$118	Each	10%	\$106	Other	F1
456-111-344-PSS-1YR	456-111-344-PSS-1YR		Annual Maintenance PSS (456-111-344)	\$101	Each	10%	\$91	Other	F1
456-111-345-PSS-1YR	456-111-345-PSS-1YR		Annual Maintenance PSS (456-111-345)	\$78	Each	10%	\$70	Other	F1
456-111-346-PSS-1YR	456-111-346-PSS-1YR		Annual Maintenance PSS (456-111-346)	\$356	Each	10%	\$321	Other	F1
456-111-347-PSS-1YR	456-111-347-PSS-1YR		Annual Maintenance PSS (456-111-347)	\$294	Each	10%	\$264	Other	F1
456-111-348-PSS-1YR	456-111-348-PSS-1YR		Annual Maintenance PSS (456-111-348)	\$253	Each	10%	\$227	Other	F1
456-111-349-PSS-1YR	456-111-349-PSS-1YR		Annual Maintenance PSS (456-111-349)	\$194	Each	10%	\$174	Other	F1
456-111-350-PSS-1YR	456-111-350-PSS-1YR		Annual Maintenance PSS (456-111-350)	\$2,115	Each	10%	\$1,904	Other	F1
456-111-351-PSS-1YR	456-111-351-PSS-1YR		Annual Maintenance PSS (456-111-351)	\$1,783	Each	10%	\$1,604	Other	F1
456-111-352-PSS-1YR	456-111-352-PSS-1YR		Annual Maintenance PSS (456-111-352)	\$1,452	Each	10%	\$1,307	Other	F1
456-111-353-PSS-1YR	456-111-353-PSS-1YR		Annual Maintenance PSS (456-111-353)	\$1,351	Each	10%	\$1,215	Other	F1
456-111-354-PSS-1YR	456-111-354-PSS-1YR		Annual Maintenance PSS (456-111-354)	\$1,261	Each	10%	\$1,135	Other	F1
456-111-355-PSS-1YR	456-111-355-PSS-1YR		Annual Maintenance PSS (456-111-355)	\$1,147	Each	10%	\$1,032	Other	F1
456-111-356-PSS-1YR	456-111-356-PSS-1YR		Annual Maintenance PSS (456-111-356)	\$1,019	Each	10%	\$917	Other	F1
456-111-357-PSS-1YR	456-111-357-PSS-1YR		Annual Maintenance PSS (456-111-357)	\$905	Each	10%	\$814	Other	F1
456-111-359-PSS-1YR	456-111-359-PSS-1YR		Annual Maintenance PSS (456-111-359)	\$174	Each	10%	\$156	Other	F1
456-111-360-PSS-1YR	456-111-360-PSS-1YR		Annual Maintenance PSS (456-111-360)	\$156	Each	10%	\$141	Other	F1
456-111-361-PSS-1YR	456-111-361-PSS-1YR		Annual Maintenance PSS (456-111-361)	\$14	Each	10%	\$12	Other	F1
456-111-362-PSS-1YR	456-111-362-PSS-1YR		Annual Maintenance PSS (456-111-362)	\$13	Each	10%	\$11	Other	F1
456-111-364-PSS-1YR	456-111-364-PSS-1YR		Annual Maintenance PSS (456-111-364)	\$716	Each	10%	\$645	Other	F1
456-111-365-PSS-1YR	456-111-365-PSS-1YR		Annual Maintenance PSS (456-111-365)	\$1,573	Each	10%	\$1,416	Other	F1
456-111-366-PSS-1YR	456-111-366-PSS-1YR		Annual Maintenance PSS (456-111-366)	\$2,680	Each	10%	\$2,412	Other	F1
456-111-367-PSS-1YR	456-111-367-PSS-1YR		Annual Maintenance PSS (456-111-367)	\$3,823	Each	10%	\$3,441	Other	F1
456-111-368-PSS-1YR	456-111-368-PSS-1YR		Annual Maintenance PSS (456-111-368)	\$714	Each	10%	\$643	Other	F1
456-111-369-PSS-1YR	456-111-369-PSS-1YR		Annual Maintenance PSS (456-111-369)	\$1,569	Each	10%	\$1,412	Other	F1
456-111-370-PSS-1YR	456-111-370-PSS-1YR		Annual Maintenance PSS (456-111-370)	\$2,672	Each	10%	\$2,405	Other	F1
456-111-371-PSS-1YR	456-111-371-PSS-1YR		Annual Maintenance PSS (456-111-371)	\$3,811	Each	10%	\$3,430	Other	F1
456-111-372-PSS-1YR	456-111-372-PSS-1YR		Annual Maintenance PSS (456-111-372)	\$1,845	Each	10%	\$1,661	Other	F1
456-111-373-PSS-1YR	456-111-373-PSS-1YR		Annual Maintenance PSS (456-111-373)	\$4,052	Each	10%	\$3,647	Other	F1
456-111-374-PSS-1YR	456-111-374-PSS-1YR		Annual Maintenance PSS (456-111-374)	\$5,982	Each	10%	\$5,384	Other	F1
456-111-375-PSS-1YR	456-111-375-PSS-1YR		Annual Maintenance PSS (456-111-375)	\$9,555	Each	10%	\$8,599	Other	F1
456-111-376-PSS-1YR	456-111-376-PSS-1YR		Annual Maintenance PSS (456-111-376)	\$1,840	Each	10%	\$1,656	Other	F1
456-111-377-PSS-1YR	456-111-377-PSS-1YR		Annual Maintenance PSS (456-111-377)	\$4,040	Each	10%	\$3,636	Other	F1
456-111-378-PSS-1YR	456-111-378-PSS-1YR		Annual Maintenance PSS (456-111-378)	\$5,964	Each	10%	\$5,367	Other	F1
456-111-379-PSS-1YR	456-111-379-PSS-1YR		Annual Maintenance PSS (456-111-379)	\$9,526	Each	10%	\$8,574	Other	F1
456-111-380-PSS-1YR	456-111-380-PSS-1YR		Annual Maintenance PSS (456-111-380)	\$1,667	Each	10%	\$1,500	Other	F1
456-111-381-PSS-1YR	456-111-381-PSS-1YR		Annual Maintenance PSS (456-111-381)	\$7,797	Each	10%	\$7,017	Other	F1
456-111-382-PSS-1YR	456-111-382-PSS-1YR		Annual Maintenance PSS (456-111-382)	\$29,152	Each	10%	\$26,237	Other	F1
456-111-383-PSS-1YR	456-111-383-PSS-1YR		Annual Maintenance PSS (456-111-383)	\$6,126	Each	10%	\$5,513	Other	F1
456-111-384-PSS-1YR	456-111-384-PSS-1YR		Annual Maintenance PSS (456-111-384)	\$13,560	Each	10%	\$12,204	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L:(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-111-385-PSS-1YR	456-111-385-PSS-1YR		Annual Maintenance PSS (456-111-385)	\$3,204	Each	10%	\$2,884	Other	F1
456-111-386-PSS-1YR	456-111-386-PSS-1YR		Annual Maintenance PSS (456-111-386)	\$13,560	Each	10%	\$12,204	Other	F1
456-111-387-PSS-1YR	456-111-387-PSS-1YR		Annual Maintenance PSS (456-111-387)	\$3,438	Each	10%	\$3,094	Other	F1
456-111-388-PSS-1YR	456-111-388-PSS-1YR		Annual Maintenance PSS (456-111-388)	\$8,810	Each	10%	\$7,929	Other	F1
456-111-389-PSS-1YR	456-111-389-PSS-1YR		Annual Maintenance PSS (456-111-389)	\$26,820	Each	10%	\$24,138	Other	F1
456-111-390-PSS-1YR	456-111-390-PSS-1YR		Annual Maintenance PSS (456-111-390)	\$40,522	Each	10%	\$36,470	Other	F1
456-111-391-PSS-1YR	456-111-391-PSS-1YR		Annual Maintenance PSS (456-111-391)	\$844	Each	10%	\$759	Other	F1
456-111-392-PSS-1YR	456-111-392-PSS-1YR		Annual Maintenance PSS (456-111-392)	\$3,492	Each	10%	\$3,143	Other	F1
456-111-393-PSS-1YR	456-111-393-PSS-1YR		Annual Maintenance PSS (456-111-393)	\$6,780	Each	10%	\$6,102	Other	F1
456-111-394-PSS-1YR	456-111-394-PSS-1YR		Annual Maintenance PSS (456-111-394)	\$2,376	Each	10%	\$2,138	Other	F1
456-111-395-PSS-1YR	456-111-395-PSS-1YR		Annual Maintenance PSS (456-111-395)	\$5,424	Each	10%	\$4,882	Other	F1
456-111-396-PSS-1YR	456-111-396-PSS-1YR		Annual Maintenance PSS (456-111-396)	\$1,242	Each	10%	\$1,118	Other	F1
456-111-397-PSS-1YR	456-111-397-PSS-1YR		Annual Maintenance PSS (456-111-397)	\$5,432	Each	10%	\$4,889	Other	F1
456-111-398-PSS-1YR	456-111-398-PSS-1YR		Annual Maintenance PSS (456-111-398)	\$1,334	Each	10%	\$1,201	Other	F1
456-111-399-PSS-1YR	456-111-399-PSS-1YR		Annual Maintenance PSS (456-111-399)	\$3,946	Each	10%	\$3,551	Other	F1
456-111-400-PSS-1YR	456-111-400-PSS-1YR		Annual Maintenance PSS (456-111-400)	\$6,238	Each	10%	\$5,614	Other	F1
456-111-401-PSS-1YR	456-111-401-PSS-1YR		Annual Maintenance PSS (456-111-401)	\$9,424	Each	10%	\$8,482	Other	F1
456-111-402-PSS-1YR	456-111-402-PSS-1YR		Annual Maintenance PSS (456-111-402)	\$6,000	Each	10%	\$5,400	Other	F1
456-111-403-PSS-1YR	456-111-403-PSS-1YR		Annual Maintenance PSS (456-111-403)	\$8,314	Each	10%	\$7,483	Other	F1
456-111-404-PSS-1YR	456-111-404-PSS-1YR		Annual Maintenance PSS (456-111-404)	\$12,385	Each	10%	\$11,147	Other	F1
456-111-405-PSS-1YR	456-111-405-PSS-1YR		Annual Maintenance PSS (456-111-405)	\$24,041	Each	10%	\$21,637	Other	F1
456-111-406-PSS-1YR	456-111-406-PSS-1YR		Annual Maintenance PSS (456-111-406)	\$5,000	Each	10%	\$4,500	Other	F1
456-111-407-PSS-1YR	456-111-407-PSS-1YR		Annual Maintenance PSS (456-111-407)	\$6,929	Each	10%	\$6,236	Other	F1
456-111-408-PSS-1YR	456-111-408-PSS-1YR		Annual Maintenance PSS (456-111-408)	\$10,322	Each	10%	\$9,290	Other	F1
456-111-409-PSS-1YR	456-111-409-PSS-1YR		Annual Maintenance PSS (456-111-409)	\$20,037	Each	10%	\$18,033	Other	F1
456-111-410-PSS-1YR	456-111-410-PSS-1YR		Annual Maintenance PSS (456-111-410)	\$5,400	Each	10%	\$4,860	Other	F1
456-111-411-PSS-1YR	456-111-411-PSS-1YR		Annual Maintenance PSS (456-111-411)	\$370	Each	10%	\$333	Other	F1
456-111-412-PSS-1YR	456-111-412-PSS-1YR		Annual Maintenance PSS (456-111-412)	\$359	Each	10%	\$323	Other	F1
456-111-413-PSS-1YR	456-111-413-PSS-1YR		Annual Maintenance PSS (456-111-413)	\$348	Each	10%	\$313	Other	F1
456-111-414-PSS-1YR	456-111-414-PSS-1YR		Annual Maintenance PSS (456-111-414)	\$338	Each	10%	\$304	Other	F1
456-111-415-PSS-1YR	456-111-415-PSS-1YR		Annual Maintenance PSS (456-111-415)	\$328	Each	10%	\$295	Other	F1
456-111-416-PSS-1YR	456-111-416-PSS-1YR		Annual Maintenance PSS (456-111-416)	\$318	Each	10%	\$286	Other	F1
456-111-417-PSS-1YR	456-111-417-PSS-1YR		Annual Maintenance PSS (456-111-417)	\$308	Each	10%	\$277	Other	F1
456-111-418-PSS-1YR	456-111-418-PSS-1YR		Annual Maintenance PSS (456-111-418)	\$300	Each	10%	\$270	Other	F1
456-111-419-PSS-1YR	456-111-419-PSS-1YR		Annual Maintenance PSS (456-111-419)	\$282	Each	10%	\$254	Other	F1
456-111-420-PSS-1YR	456-111-420-PSS-1YR		Annual Maintenance PSS (456-111-420)	\$237	Each	10%	\$213	Other	F1
456-111-421-PSS-1YR	456-111-421-PSS-1YR		Annual Maintenance PSS (456-111-421)	\$174	Each	10%	\$157	Other	F1
456-111-422-PSS-1YR	456-111-422-PSS-1YR		Annual Maintenance PSS (456-111-422)	\$5,400	Each	10%	\$4,860	Other	F1
456-111-423-PSS-1YR	456-111-423-PSS-1YR		Annual Maintenance PSS (456-111-423)	\$602	Each	10%	\$542	Other	F1
456-111-424-PSS-1YR	456-111-424-PSS-1YR		Annual Maintenance PSS (456-111-424)	\$550	Each	10%	\$495	Other	F1
456-111-425-PSS-1YR	456-111-425-PSS-1YR		Annual Maintenance PSS (456-111-425)	\$503	Each	10%	\$453	Other	F1
456-111-426-PSS-1YR	456-111-426-PSS-1YR		Annual Maintenance PSS (456-111-426)	\$463	Each	10%	\$417	Other	F1
456-111-427-PSS-1YR	456-111-427-PSS-1YR		Annual Maintenance PSS (456-111-427)	\$416	Each	10%	\$374	Other	F1
456-111-428-PSS-1YR	456-111-428-PSS-1YR		Annual Maintenance PSS (456-111-428)	\$390	Each	10%	\$351	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	0-100					
456-111-429-PSS-1YR	456-111-429-PSS-1YR	Annual Maintenance PSS (456-111-429)		\$385	Each	10%	\$347	Other	F1	
456-111-430-PSS-1YR	456-111-430-PSS-1YR	Annual Maintenance PSS (456-111-430)		\$360	Each	10%	\$324	Other	F1	
456-111-431-PSS-1YR	456-111-431-PSS-1YR	Annual Maintenance PSS (456-111-431)		\$340	Each	10%	\$306	Other	F1	
456-111-432-PSS-1YR	456-111-432-PSS-1YR	Annual Maintenance PSS (456-111-432)		\$286	Each	10%	\$257	Other	F1	
456-111-433-PSS-1YR	456-111-433-PSS-1YR	Annual Maintenance PSS (456-111-433)		\$210	Each	10%	\$189	Other	F1	
456-111-434-PSS-1YR	456-111-434-PSS-1YR	Annual Maintenance PSS (456-111-434)		\$141,860	Each	10%	\$127,674	Other	F1	
456-111-435-PSS-1YR	456-111-435-PSS-1YR	Annual Maintenance PSS (456-111-435)		\$259,214	Each	10%	\$233,293	Other	F1	
456-111-436-PSS-1YR	456-111-436-PSS-1YR	Annual Maintenance PSS (456-111-436)		\$2,641	Each	10%	\$2,377	Other	F1	
456-111-437-PSS-1YR	456-111-437-PSS-1YR	Annual Maintenance PSS (456-111-437)		\$3,764	Each	10%	\$3,387	Other	F1	
456-111-444-PSS-1YR	456-111-444-PSS-1YR	Annual Maintenance PSS (456-111-444)		\$2,428	Each	10%	\$2,185	Other	F1	
456-111-445-PSS-1YR	456-111-445-PSS-1YR	Annual Maintenance PSS (456-111-445)		\$5,776	Each	10%	\$5,198	Other	F1	
456-111-446-PSS-1YR	456-111-446-PSS-1YR	Annual Maintenance PSS (456-111-446)		\$6,052	Each	10%	\$5,447	Other	F1	
456-111-447-PSS-1YR	456-111-447-PSS-1YR	Annual Maintenance PSS (456-111-447)		\$7,898	Each	10%	\$7,108	Other	F1	
456-111-448-PSS-1YR	456-111-448-PSS-1YR	Annual Maintenance PSS (456-111-448)		\$2,428	Each	10%	\$2,185	Other	F1	
456-111-449-PSS-1YR	456-111-449-PSS-1YR	Annual Maintenance PSS (456-111-449)		\$5,776	Each	10%	\$5,198	Other	F1	
456-111-450-PSS-1YR	456-111-450-PSS-1YR	Annual Maintenance PSS (456-111-450)		\$6,052	Each	10%	\$5,447	Other	F1	
456-111-451-PSS-1YR	456-111-451-PSS-1YR	Annual Maintenance PSS (456-111-451)		\$7,898	Each	10%	\$7,108	Other	F1	
456-111-452-PSS-1YR	456-111-452-PSS-1YR	Annual Maintenance PSS (456-111-452)		\$6,624	Each	10%	\$5,962	Other	F1	
456-111-453-PSS-1YR	456-111-453-PSS-1YR	Annual Maintenance PSS (456-111-453)		\$15,160	Each	10%	\$13,644	Other	F1	
456-111-454-PSS-1YR	456-111-454-PSS-1YR	Annual Maintenance PSS (456-111-454)		\$28,948	Each	10%	\$26,053	Other	F1	
456-111-455-PSS-1YR	456-111-455-PSS-1YR	Annual Maintenance PSS (456-111-455)		\$34,576	Each	10%	\$31,118	Other	F1	
456-111-456-PSS-1YR	456-111-456-PSS-1YR	Annual Maintenance PSS (456-111-456)		\$6,624	Each	10%	\$5,962	Other	F1	
456-111-457-PSS-1YR	456-111-457-PSS-1YR	Annual Maintenance PSS (456-111-457)		\$15,160	Each	10%	\$13,644	Other	F1	
456-111-458-PSS-1YR	456-111-458-PSS-1YR	Annual Maintenance PSS (456-111-458)		\$28,948	Each	10%	\$26,053	Other	F1	
456-111-459-PSS-1YR	456-111-459-PSS-1YR	Annual Maintenance PSS (456-111-459)		\$34,576	Each	10%	\$31,118	Other	F1	
456-111-460-PSS-1YR	456-111-460-PSS-1YR	Annual Maintenance PSS (456-111-460)		\$7,000	Each	10%	\$6,300	Other	F1	
456-111-461-PSS-1YR	456-111-461-PSS-1YR	Annual Maintenance PSS (456-111-461)		\$10,100	Each	10%	\$9,090	Other	F1	
456-111-462-PSS-1YR	456-111-462-PSS-1YR	Annual Maintenance PSS (456-111-462)		\$22,520	Each	10%	\$20,268	Other	F1	
456-111-463-PSS-1YR	456-111-463-PSS-1YR	Annual Maintenance PSS (456-111-463)		\$32,320	Each	10%	\$29,088	Other	F1	
456-111-464-PSS-1YR	456-111-464-PSS-1YR	Annual Maintenance PSS (456-111-464)		\$1,335	Each	10%	\$1,202	Other	F1	
456-111-465-PSS-1YR	456-111-465-PSS-1YR	Annual Maintenance PSS (456-111-465)		\$3,115	Each	10%	\$2,804	Other	F1	
456-111-466-PSS-1YR	456-111-466-PSS-1YR	Annual Maintenance PSS (456-111-466)		\$4,549	Each	10%	\$4,094	Other	F1	
456-111-467-PSS-1YR	456-111-467-PSS-1YR	Annual Maintenance PSS (456-111-467)		\$10,613	Each	10%	\$9,552	Other	F1	
456-111-468-PSS-1YR	456-111-468-PSS-1YR	Annual Maintenance PSS (456-111-468)		\$1,640	Each	10%	\$1,476	Other	F1	
456-111-469-PSS-1YR	456-111-469-PSS-1YR	Annual Maintenance PSS (456-111-469)		\$4,480	Each	10%	\$4,032	Other	F1	
456-111-470-PSS-1YR	456-111-470-PSS-1YR	Annual Maintenance PSS (456-111-470)		\$3,604	Each	10%	\$3,243	Other	F1	
456-111-477-PSS-1YR	456-111-477-PSS-1YR	Annual Maintenance PSS (456-111-477)		\$1,152	Each	10%	\$1,037	Other	F1	
456-111-478-PSS-1YR	456-111-478-PSS-1YR	Annual Maintenance PSS (456-111-478)		\$916	Each	10%	\$825	Other	F1	
456-111-479-PSS-1YR	456-111-479-PSS-1YR	Annual Maintenance PSS (456-111-479)		\$261	Each	10%	\$235	Other	F1	
456-111-480-PSS-1YR	456-111-480-PSS-1YR	Annual Maintenance PSS (456-111-480)		\$1,180	Each	10%	\$1,062	Other	F1	
456-111-481-PSS-1YR	456-111-481-PSS-1YR	Annual Maintenance PSS (456-111-481)		\$787	Each	10%	\$708	Other	F1	
456-111-482-PSS-1YR	456-111-482-PSS-1YR	Annual Maintenance PSS (456-111-482)		\$2,097	Each	10%	\$1,888	Other	F1	
456-111-483-PSS-1YR	456-111-483-PSS-1YR	Annual Maintenance PSS (456-111-483)		\$260	Each	10%	\$234	Other	F1	
456-111-484-PSS-1YR	456-111-484-PSS-1YR	Annual Maintenance PSS (456-111-484)		\$981	Each	10%	\$882	Other	F1	
456-111-485-PSS-1YR	456-111-485-PSS-1YR	Annual Maintenance PSS (456-111-485)		\$721	Each	10%	\$649	Other	F1	
456-111-486-PSS-1YR	456-111-486-PSS-1YR	Annual Maintenance PSS (456-111-486)		\$433	Each	10%	\$389	Other	F1	
456-111-487-PSS-1YR	456-111-487-PSS-1YR	Annual Maintenance PSS (456-111-487)		\$1,152	Each	10%	\$1,037	Other	F1	
456-111-488-PSS-1YR	456-111-488-PSS-1YR	Annual Maintenance PSS (456-111-488)		\$916	Each	10%	\$825	Other	F1	
456-111-489-PSS-1YR	456-111-489-PSS-1YR	Annual Maintenance PSS (456-111-489)		\$261	Each	10%	\$235	Other	F1	
456-111-490-PSS-1YR	456-111-490-PSS-1YR	Annual Maintenance PSS (456-111-490)		\$1,180	Each	10%	\$1,062	Other	F1	
456-111-491-PSS-1YR	456-111-491-PSS-1YR	Annual Maintenance PSS (456-111-491)		\$787	Each	10%	\$708	Other	F1	
456-111-492-PSS-1YR	456-111-492-PSS-1YR	Annual Maintenance PSS (456-111-492)		\$2,097	Each	10%	\$1,888	Other	F1	
456-111-493-PSS-1YR	456-111-493-PSS-1YR	Annual Maintenance PSS (456-111-493)		\$260	Each	10%	\$234	Other	F1	
456-111-494-PSS-1YR	456-111-494-PSS-1YR	Annual Maintenance PSS (456-111-494)		\$981	Each	10%	\$882	Other	F1	
456-111-495-PSS-1YR	456-111-495-PSS-1YR	Annual Maintenance PSS (456-111-495)		\$721	Each	10%	\$649	Other	F1	
456-111-496-PSS-1YR	456-111-496-PSS-1YR	Annual Maintenance PSS (456-111-496)		\$433	Each	10%	\$389	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-111-497-PSS-1YR	456-111-497-PSS-1YR		Annual Maintenance PSS (456-111-497)	\$140	Each	10%	\$126	Other	F1
456-111-498-PSS-1YR	456-111-498-PSS-1YR		Annual Maintenance PSS (456-111-498)	\$126	Each	10%	\$114	Other	F1
456-111-499-PSS-1YR	456-111-499-PSS-1YR		Annual Maintenance PSS (456-111-499)	\$11	Each	10%	\$10	Other	F1
456-111-500-PSS-1YR	456-111-500-PSS-1YR		Annual Maintenance PSS (456-111-500)	\$10	Each	10%	\$9	Other	F1
456-111-501-PSS-1YR	456-111-501-PSS-1YR		Annual Maintenance PSS (456-111-501)	\$1,095	Each	10%	\$986	Other	F1
456-111-502-PSS-1YR	456-111-502-PSS-1YR		Annual Maintenance PSS (456-111-502)	\$2,628	Each	10%	\$2,365	Other	F1
456-111-503-PSS-1YR	456-111-503-PSS-1YR		Annual Maintenance PSS (456-111-503)	\$5,254	Each	10%	\$4,728	Other	F1
456-111-504-PSS-1YR	456-111-504-PSS-1YR		Annual Maintenance PSS (456-111-504)	\$7,661	Each	10%	\$6,895	Other	F1
456-111-505-PSS-1YR	456-111-505-PSS-1YR		Annual Maintenance PSS (456-111-505)	\$221	Each	10%	\$199	Other	F1
456-111-506-PSS-1YR	456-111-506-PSS-1YR		Annual Maintenance PSS (456-111-506)	\$526	Each	10%	\$473	Other	F1
456-111-507-PSS-1YR	456-111-507-PSS-1YR		Annual Maintenance PSS (456-111-507)	\$1,051	Each	10%	\$946	Other	F1
456-111-508-PSS-1YR	456-111-508-PSS-1YR		Annual Maintenance PSS (456-111-508)	\$1,533	Each	10%	\$1,379	Other	F1
456-111-582-PSS-1YR	456-111-582-PSS-1YR		Annual Maintenance PSS (456-111-582)	\$5,300	Each	10%	\$4,770	Other	F1
456-111-596-PSS-1YR	456-111-596-PSS-1YR		Annual Maintenance PSS (456-111-596)	\$1,008	Each	10%	\$907	Other	F1
456-111-635-PSS-1YR	456-111-635-PSS-1YR		Annual Maintenance PSS (456-111-635)	\$3,750	Each	10%	\$3,375	Other	F1
456-111-638-PSS-1YR	456-111-638-PSS-1YR		Annual Maintenance PSS (456-111-638)	\$4,875	Each	10%	\$4,388	Other	F1
456-111-643-PSS-1YR	456-111-643-PSS-1YR		Annual Maintenance PSS (456-111-643)	\$2,900	Each	10%	\$2,610	Other	F1
456-111-644-PSS-1YR	456-111-644-PSS-1YR		Annual Maintenance PSS (456-111-644)	\$4,350	Each	10%	\$3,915	Other	F1
456-111-645-PSS-1YR	456-111-645-PSS-1YR		Annual Maintenance PSS (456-111-645)	\$4,350	Each	10%	\$3,915	Other	F1
456-111-646-PSS-1YR	456-111-646-PSS-1YR		Annual Maintenance PSS (456-111-646)	\$2,900	Each	10%	\$2,610	Other	F1
456-111-647-PSS-1YR	456-111-647-PSS-1YR		Annual Maintenance PSS (456-111-647)	\$2,900	Each	10%	\$2,610	Other	F1
456-111-648-PSS-1YR	456-111-648-PSS-1YR		Annual Maintenance PSS (456-111-648)	\$4,350	Each	10%	\$3,915	Other	F1
456-111-650-PSS-1YR	456-111-650-PSS-1YR		Annual Maintenance PSS (456-111-650)	\$2,900	Each	10%	\$2,610	Other	F1
456-111-651-PSS-1YR	456-111-651-PSS-1YR		Annual Maintenance PSS (456-111-651)	\$4,350	Each	10%	\$3,915	Other	F1
456-111-652-PSS-1YR	456-111-652-PSS-1YR		Annual Maintenance PSS (456-111-652)	\$4,350	Each	10%	\$3,915	Other	F1
456-111-653-PSS-1YR	456-111-653-PSS-1YR		Annual Maintenance PSS (456-111-653)	\$6,380	Each	10%	\$5,742	Other	F1
456-111-654-PSS-1YR	456-111-654-PSS-1YR		Annual Maintenance PSS (456-111-654)	\$1,450	Each	10%	\$1,305	Other	F1
456-111-655-PSS-1YR	456-111-655-PSS-1YR		Annual Maintenance PSS (456-111-655)	\$1,450	Each	10%	\$1,305	Other	F1
456-111-656-PSS-1YR	456-111-656-PSS-1YR		Annual Maintenance PSS (456-111-656)	\$5,800	Each	10%	\$5,220	Other	F1
456-111-657-PSS-1YR	456-111-657-PSS-1YR		Annual Maintenance PSS (456-111-657)	\$1,450	Each	10%	\$1,305	Other	F1
456-111-658-PSS-1YR	456-111-658-PSS-1YR		Annual Maintenance PSS (456-111-658)	\$1,450	Each	10%	\$1,305	Other	F1
456-111-660-PSS-1YR	456-111-660-PSS-1YR		Annual Maintenance PSS (456-111-660)	\$1,450	Each	10%	\$1,305	Other	F1
456-111-661-PSS-1YR	456-111-661-PSS-1YR		Annual Maintenance PSS (456-111-661)	\$5,800	Each	10%	\$5,220	Other	F1
456-111-662-PSS-1YR	456-111-662-PSS-1YR		Annual Maintenance PSS (456-111-662)	\$1,450	Each	10%	\$1,305	Other	F1
456-111-663-PSS-1YR	456-111-663-PSS-1YR		Annual Maintenance PSS (456-111-663)	\$2,900	Each	10%	\$2,610	Other	F1
456-111-664-PSS-1YR	456-111-664-PSS-1YR		Annual Maintenance PSS (456-111-664)	\$11,600	Each	10%	\$10,440	Other	F1
456-111-665-PSS-1YR	456-111-665-PSS-1YR		Annual Maintenance PSS (456-111-665)	\$2,900	Each	10%	\$2,610	Other	F1
456-111-666-PSS-1YR	456-111-666-PSS-1YR		Annual Maintenance PSS (456-111-666)	\$725	Each	10%	\$653	Other	F1
456-111-667-PSS-1YR	456-111-667-PSS-1YR		Annual Maintenance PSS (456-111-667)	\$725	Each	10%	\$653	Other	F1
456-111-668-PSS-1YR	456-111-668-PSS-1YR		Annual Maintenance PSS (456-111-668)	\$7,250	Each	10%	\$6,525	Other	F1
456-111-669-PSS-1YR	456-111-669-PSS-1YR		Annual Maintenance PSS (456-111-669)	\$1,450	Each	10%	\$1,305	Other	F1
456-111-670-PSS-1YR	456-111-670-PSS-1YR		Annual Maintenance PSS (456-111-670)	\$26,680	Each	10%	\$24,012	Other	F1
456-111-671-PSS-1YR	456-111-671-PSS-1YR		Annual Maintenance PSS (456-111-671)	\$4,350	Each	10%	\$3,915	Other	F1
456-111-686-PSS-1YR	456-111-686-PSS-1YR		Annual Maintenance PSS (456-111-686)	\$57	Each	10%	\$51	Other	F1
456-111-687-PSS-1YR	456-111-687-PSS-1YR		Annual Maintenance PSS (456-111-687)	\$51	Each	10%	\$45	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L-(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
456-111-688-PSS-1YR	456-111-688-PSS-1YR	Annual Maintenance PSS (456-111-688)		\$42	Each	10%	\$37	Other	F1	
456-111-689-PSS-1YR	456-111-689-PSS-1YR	Annual Maintenance PSS (456-111-689)		\$38	Each	10%	\$34	Other	F1	
456-111-690-PSS-1YR	456-111-690-PSS-1YR	Annual Maintenance PSS (456-111-690)		\$33	Each	10%	\$30	Other	F1	
456-111-691-PSS-1YR	456-111-691-PSS-1YR	Annual Maintenance PSS (456-111-691)		\$32	Each	10%	\$28	Other	F1	
456-111-692-PSS-1YR	456-111-692-PSS-1YR	Annual Maintenance PSS (456-111-692)		\$29	Each	10%	\$26	Other	F1	
456-111-711-PSS-1YR	456-111-711-PSS-1YR	Annual Maintenance PSS (456-111-711)		\$473	Each	10%	\$425	Other	F1	
456-111-712-PSS-1YR	456-111-712-PSS-1YR	Annual Maintenance PSS (456-111-712)		\$6,624	Each	10%	\$5,962	Other	F1	
456-111-713-PSS-1YR	456-111-713-PSS-1YR	Annual Maintenance PSS (456-111-713)		\$8,192	Each	10%	\$7,373	Other	F1	
456-111-714-PSS-1YR	456-111-714-PSS-1YR	Annual Maintenance PSS (456-111-714)		\$22,054	Each	10%	\$19,849	Other	F1	
456-111-715-PSS-1YR	456-111-715-PSS-1YR	Annual Maintenance PSS (456-111-715)		\$34,576	Each	10%	\$31,118	Other	F1	
456-111-716-PSS-1YR	456-111-716-PSS-1YR	Annual Maintenance PSS (456-111-716)		\$2,428	Each	10%	\$2,185	Other	F1	
456-111-717-PSS-1YR	456-111-717-PSS-1YR	Annual Maintenance PSS (456-111-717)		\$2,877	Each	10%	\$2,589	Other	F1	
456-111-718-PSS-1YR	456-111-718-PSS-1YR	Annual Maintenance PSS (456-111-718)		\$5,916	Each	10%	\$5,324	Other	F1	
456-111-719-PSS-1YR	456-111-719-PSS-1YR	Annual Maintenance PSS (456-111-719)		\$7,898	Each	10%	\$7,108	Other	F1	
456-111-720-PSS-1YR	456-111-720-PSS-1YR	Annual Maintenance PSS (456-111-720)		\$6,624	Each	10%	\$5,962	Other	F1	
456-111-721-PSS-1YR	456-111-721-PSS-1YR	Annual Maintenance PSS (456-111-721)		\$8,192	Each	10%	\$7,373	Other	F1	
456-111-722-PSS-1YR	456-111-722-PSS-1YR	Annual Maintenance PSS (456-111-722)		\$22,054	Each	10%	\$19,849	Other	F1	
456-111-723-PSS-1YR	456-111-723-PSS-1YR	Annual Maintenance PSS (456-111-723)		\$34,576	Each	10%	\$31,118	Other	F1	
456-111-724-PSS-1YR	456-111-724-PSS-1YR	Annual Maintenance PSS (456-111-724)		\$2,428	Each	10%	\$2,185	Other	F1	
456-111-725-PSS-1YR	456-111-725-PSS-1YR	Annual Maintenance PSS (456-111-725)		\$2,877	Each	10%	\$2,589	Other	F1	
456-111-726-PSS-1YR	456-111-726-PSS-1YR	Annual Maintenance PSS (456-111-726)		\$5,916	Each	10%	\$5,324	Other	F1	
456-111-727-PSS-1YR	456-111-727-PSS-1YR	Annual Maintenance PSS (456-111-727)		\$7,898	Each	10%	\$7,108	Other	F1	
456-111-730-PSS-1YR	456-111-730-PSS-1YR	Annual Maintenance PSS (456-111-730)		\$15,990	Each	10%	\$14,391	Other	F1	
456-111-731-PSS-1YR	456-111-731-PSS-1YR	Annual Maintenance PSS (456-111-731)		\$19,630	Each	10%	\$17,667	Other	F1	
456-111-732-PSS-1YR	456-111-732-PSS-1YR	Annual Maintenance PSS (456-111-732)		\$10,010	Each	10%	\$9,009	Other	F1	
456-111-733-PSS-1YR	456-111-733-PSS-1YR	Annual Maintenance PSS (456-111-733)		\$12,350	Each	10%	\$11,115	Other	F1	
456-111-753-PSS-1YR	456-111-753-PSS-1YR	Annual Maintenance PSS (456-111-753)		\$10,532	Each	10%	\$9,479	Other	F1	
456-111-754-PSS-1YR	456-111-754-PSS-1YR	Annual Maintenance PSS (456-111-754)		\$11,556	Each	10%	\$10,400	Other	F1	
456-111-755-PSS-1YR	456-111-755-PSS-1YR	Annual Maintenance PSS (456-111-755)		\$6,428	Each	10%	\$5,785	Other	F1	
456-111-756-PSS-1YR	456-111-756-PSS-1YR	Annual Maintenance PSS (456-111-756)		\$2,256	Each	10%	\$2,030	Other	F1	
456-111-758-PSS-1YR	456-111-758-PSS-1YR	Annual Maintenance PSS (456-111-758)		\$5,060	Each	10%	\$4,554	Other	F1	
456-111-759-PSS-1YR	456-111-759-PSS-1YR	Annual Maintenance PSS (456-111-759)		\$6,428	Each	10%	\$5,785	Other	F1	
456-111-760-PSS-1YR	456-111-760-PSS-1YR	Annual Maintenance PSS (456-111-760)		\$2,256	Each	10%	\$2,030	Other	F1	
456-111-761-PSS-1YR	456-111-761-PSS-1YR	Annual Maintenance PSS (456-111-761)		\$7,000	Each	10%	\$6,300	Other	F1	
456-111-762-PSS-1YR	456-111-762-PSS-1YR	Annual Maintenance PSS (456-111-762)		\$10,100	Each	10%	\$9,090	Other	F1	
456-111-763-PSS-1YR	456-111-763-PSS-1YR	Annual Maintenance PSS (456-111-763)		\$22,520	Each	10%	\$20,268	Other	F1	
456-111-764-PSS-1YR	456-111-764-PSS-1YR	Annual Maintenance PSS (456-111-764)		\$32,320	Each	10%	\$29,088	Other	F1	
456-111-816-PSS-1YR	456-111-816-PSS-1YR	Annual Maintenance PSS (456-111-816)		\$664	Each	10%	\$598	Other	F1	
456-111-817-PSS-1YR	456-111-817-PSS-1YR	Annual Maintenance PSS (456-111-817)		\$922	Each	10%	\$830	Other	F1	
456-111-819-PSS-1YR	456-111-819-PSS-1YR	Annual Maintenance PSS (456-111-819)		\$2,800	Each	10%	\$2,520	Other	F1	
456-111-819-PSS-1YR	456-111-819-PSS-1YR	Annual Maintenance PSS (456-111-819)		\$3,800	Each	10%	\$3,420	Other	F1	
456-111-820-PSS-1YR	456-111-820-PSS-1YR	Annual Maintenance PSS (456-111-820)		\$1,710	Each	10%	\$1,539	Other	F1	
456-111-821-PSS-1YR	456-111-821-PSS-1YR	Annual Maintenance PSS (456-111-821)		\$2,378	Each	10%	\$2,140	Other	F1	
456-111-822-PSS-1YR	456-111-822-PSS-1YR	Annual Maintenance PSS (456-111-822)		\$6,614	Each	10%	\$5,953	Other	F1	
456-111-823-PSS-1YR	456-111-823-PSS-1YR	Annual Maintenance PSS (456-111-823)		\$9,498	Each	10%	\$8,548	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-111-824-PSS-1YR	456-111-824-PSS-1YR		Annual Maintenance PSS (456-111-824)	\$664	Each	10%	\$598	Other	F1
456-111-825-PSS-1YR	456-111-825-PSS-1YR		Annual Maintenance PSS (456-111-825)	\$922	Each	10%	\$830	Other	F1
456-111-826-PSS-1YR	456-111-826-PSS-1YR		Annual Maintenance PSS (456-111-826)	\$2,800	Each	10%	\$2,520	Other	F1
456-111-827-PSS-1YR	456-111-827-PSS-1YR		Annual Maintenance PSS (456-111-827)	\$3,800	Each	10%	\$3,420	Other	F1
456-111-828-PSS-1YR	456-111-828-PSS-1YR		Annual Maintenance PSS (456-111-828)	\$1,710	Each	10%	\$1,539	Other	F1
456-111-829-PSS-1YR	456-111-829-PSS-1YR		Annual Maintenance PSS (456-111-829)	\$2,378	Each	10%	\$2,140	Other	F1
456-111-830-PSS-1YR	456-111-830-PSS-1YR		Annual Maintenance PSS (456-111-830)	\$6,614	Each	10%	\$5,953	Other	F1
456-111-831-PSS-1YR	456-111-831-PSS-1YR		Annual Maintenance PSS (456-111-831)	\$9,498	Each	10%	\$8,548	Other	F1
456-111-834-PSS-1YR	456-111-834-PSS-1YR		Annual Maintenance PSS (456-111-834)	\$4,667	Each	10%	\$4,200	Other	F1
456-111-835-PSS-1YR	456-111-835-PSS-1YR		Annual Maintenance PSS (456-111-835)	\$4,573	Each	10%	\$4,116	Other	F1
456-111-836-PSS-1YR	456-111-836-PSS-1YR		Annual Maintenance PSS (456-111-836)	\$4,573	Each	10%	\$4,116	Other	F1
456-111-837-PSS-1YR	456-111-837-PSS-1YR		Annual Maintenance PSS (456-111-837)	\$1,906	Each	10%	\$1,715	Other	F1
456-111-838-PSS-1YR	456-111-838-PSS-1YR		Annual Maintenance PSS (456-111-838)	\$283	Each	10%	\$255	Other	F1
456-111-839-PSS-1YR	456-111-839-PSS-1YR		Annual Maintenance PSS (456-111-839)	\$324	Each	10%	\$292	Other	F1
456-111-840-PSS-1YR	456-111-840-PSS-1YR		Annual Maintenance PSS (456-111-840)	\$111	Each	10%	\$99	Other	F1
456-111-841-PSS-1YR	456-111-841-PSS-1YR		Annual Maintenance PSS (456-111-841)	\$21	Each	10%	\$19	Other	F1
456-111-842-PSS-1YR	456-111-842-PSS-1YR		Annual Maintenance PSS (456-111-842)	\$1,800	Each	10%	\$1,620	Other	F1
456-111-843-PSS-1YR	456-111-843-PSS-1YR		Annual Maintenance PSS (456-111-843)	\$2,100	Each	10%	\$1,890	Other	F1
456-111-844-PSS-1YR	456-111-844-PSS-1YR		Annual Maintenance PSS (456-111-844)	\$2,100	Each	10%	\$1,890	Other	F1
456-111-845-PSS-1YR	456-111-845-PSS-1YR		Annual Maintenance PSS (456-111-845)	\$583	Each	10%	\$525	Other	F1
456-111-869-PSS-1YR	456-111-869-PSS-1YR		Annual Maintenance PSS (456-111-869)	\$1,242	Each	10%	\$1,118	Other	F1
456-111-870-PSS-1YR	456-111-870-PSS-1YR		Annual Maintenance PSS (456-111-870)	\$2,746	Each	10%	\$2,471	Other	F1
456-111-871-PSS-1YR	456-111-871-PSS-1YR		Annual Maintenance PSS (456-111-871)	\$4,324	Each	10%	\$3,892	Other	F1
456-111-886-PSS-1YR	456-111-886-PSS-1YR		Annual Maintenance PSS (456-111-886)	\$5,750	Each	10%	\$5,175	Other	F1
456-111-891-PSS-1YR	456-111-891-PSS-1YR		Annual Maintenance PSS (456-111-891)	\$875	Each	10%	\$787	Other	F1
456-111-892-PSS-1YR	456-111-892-PSS-1YR		Annual Maintenance PSS (456-111-892)	\$2,102	Each	10%	\$1,892	Other	F1
456-111-893-PSS-1YR	456-111-893-PSS-1YR		Annual Maintenance PSS (456-111-893)	\$4,203	Each	10%	\$3,782	Other	F1
456-111-894-PSS-1YR	456-111-894-PSS-1YR		Annual Maintenance PSS (456-111-894)	\$6,128	Each	10%	\$5,515	Other	F1
456-111-895-PSS-1YR	456-111-895-PSS-1YR		Annual Maintenance PSS (456-111-895)	\$125	Each	10%	\$113	Other	F1
456-111-896-PSS-1YR	456-111-896-PSS-1YR		Annual Maintenance PSS (456-111-896)	\$1,250	Each	10%	\$1,125	Other	F1
456-111-898-PSS-1YR	456-111-898-PSS-1YR		Annual Maintenance PSS (456-111-898)	\$9,500	Each	10%	\$8,550	Other	F1
456-111-899-PSS-1YR	456-111-899-PSS-1YR		Annual Maintenance PSS (456-111-899)	\$19,600	Each	10%	\$17,640	Other	F1
456-111-900-PSS-1YR	456-111-900-PSS-1YR		Annual Maintenance PSS (456-111-900)	\$10,000	Each	10%	\$9,000	Other	F1
456-111-901-PSS-1YR	456-111-901-PSS-1YR		Annual Maintenance PSS (456-111-901)	\$2,640	Each	10%	\$2,376	Other	F1
456-111-902-PSS-1YR	456-111-902-PSS-1YR		Annual Maintenance PSS (456-111-902)	\$5,280	Each	10%	\$4,752	Other	F1
456-111-905-PSS-1YR	456-111-905-PSS-1YR		Annual Maintenance PSS (456-111-905)	\$39,000	Each	10%	\$35,100	Other	F1
456-111-917-PSS-1YR	456-111-917-PSS-1YR		Annual Maintenance PSS (456-111-917)	\$258	Each	10%	\$232	Other	F1
456-111-918-PSS-1YR	456-111-918-PSS-1YR		Annual Maintenance PSS (456-111-918)	\$233	Each	10%	\$209	Other	F1
456-111-919-PSS-1YR	456-111-919-PSS-1YR		Annual Maintenance PSS (456-111-919)	\$210	Each	10%	\$189	Other	F1
456-111-920-PSS-1YR	456-111-920-PSS-1YR		Annual Maintenance PSS (456-111-920)	\$190	Each	10%	\$171	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-111-921-PSS-1YR	456-111-921-PSS-1YR		Annual Maintenance PSS (456-111-921)	\$163	Each	10%	\$146	Other	F1
456-111-922-PSS-1YR	456-111-922-PSS-1YR		Annual Maintenance PSS (456-111-922)	\$135	Each	10%	\$122	Other	F1
456-111-923-PSS-1YR	456-111-923-PSS-1YR		Annual Maintenance PSS (456-111-923)	\$119	Each	10%	\$107	Other	F1
456-111-924-PSS-1YR	456-111-924-PSS-1YR		Annual Maintenance PSS (456-111-924)	\$113	Each	10%	\$101	Other	F1
456-111-925-PSS-1YR	456-111-925-PSS-1YR		Annual Maintenance PSS (456-111-925)	\$106	Each	10%	\$96	Other	F1
456-111-926-PSS-1YR	456-111-926-PSS-1YR		Annual Maintenance PSS (456-111-926)	\$100	Each	10%	\$90	Other	F1
456-111-927-PSS-1YR	456-111-927-PSS-1YR		Annual Maintenance PSS (456-111-927)	\$91	Each	10%	\$82	Other	F1
456-111-929-PSS-1YR	456-111-929-PSS-1YR		Annual Maintenance PSS (456-111-929)	\$258	Each	10%	\$232	Other	F1
456-111-930-PSS-1YR	456-111-930-PSS-1YR		Annual Maintenance PSS (456-111-930)	\$233	Each	10%	\$209	Other	F1
456-111-931-PSS-1YR	456-111-931-PSS-1YR		Annual Maintenance PSS (456-111-931)	\$210	Each	10%	\$189	Other	F1
456-111-932-PSS-1YR	456-111-932-PSS-1YR		Annual Maintenance PSS (456-111-932)	\$190	Each	10%	\$171	Other	F1
456-111-933-PSS-1YR	456-111-933-PSS-1YR		Annual Maintenance PSS (456-111-933)	\$163	Each	10%	\$146	Other	F1
456-111-934-PSS-1YR	456-111-934-PSS-1YR		Annual Maintenance PSS (456-111-934)	\$135	Each	10%	\$122	Other	F1
456-111-935-PSS-1YR	456-111-935-PSS-1YR		Annual Maintenance PSS (456-111-935)	\$119	Each	10%	\$107	Other	F1
456-111-936-PSS-1YR	456-111-936-PSS-1YR		Annual Maintenance PSS (456-111-936)	\$113	Each	10%	\$101	Other	F1
456-111-937-PSS-1YR	456-111-937-PSS-1YR		Annual Maintenance PSS (456-111-937)	\$106	Each	10%	\$96	Other	F1
456-111-938-PSS-1YR	456-111-938-PSS-1YR		Annual Maintenance PSS (456-111-938)	\$100	Each	10%	\$90	Other	F1
456-111-939-PSS-1YR	456-111-939-PSS-1YR		Annual Maintenance PSS (456-111-939)	\$91	Each	10%	\$82	Other	F1
456-111-943-PSS-1YR	456-111-943-PSS-1YR		Annual Maintenance PSS (456-111-943)	\$4,884	Each	10%	\$4,396	Other	F1
456-111-944-PSS-1YR	456-111-944-PSS-1YR		Annual Maintenance PSS (456-111-944)	\$621	Each	10%	\$559	Other	F1
456-111-945-PSS-1YR	456-111-945-PSS-1YR		Annual Maintenance PSS (456-111-945)	\$406	Each	10%	\$365	Other	F1
456-111-946-PSS-1YR	456-111-946-PSS-1YR		Annual Maintenance PSS (456-111-946)	\$337	Each	10%	\$303	Other	F1
456-111-947-PSS-1YR	456-111-947-PSS-1YR		Annual Maintenance PSS (456-111-947)	\$313	Each	10%	\$281	Other	F1
456-111-948-PSS-1YR	456-111-948-PSS-1YR		Annual Maintenance PSS (456-111-948)	\$277	Each	10%	\$250	Other	F1
456-111-949-PSS-1YR	456-111-949-PSS-1YR		Annual Maintenance PSS (456-111-949)	\$195	Each	10%	\$175	Other	F1
456-111-950-PSS-1YR	456-111-950-PSS-1YR		Annual Maintenance PSS (456-111-950)	\$118	Each	10%	\$106	Other	F1
456-111-951-PSS-1YR	456-111-951-PSS-1YR		Annual Maintenance PSS (456-111-951)	\$4,884	Each	10%	\$4,396	Other	F1
456-111-952-PSS-1YR	456-111-952-PSS-1YR		Annual Maintenance PSS (456-111-952)	\$621	Each	10%	\$559	Other	F1
456-111-953-PSS-1YR	456-111-953-PSS-1YR		Annual Maintenance PSS (456-111-953)	\$406	Each	10%	\$365	Other	F1
456-111-954-PSS-1YR	456-111-954-PSS-1YR		Annual Maintenance PSS (456-111-954)	\$337	Each	10%	\$303	Other	F1
456-111-955-PSS-1YR	456-111-955-PSS-1YR		Annual Maintenance PSS (456-111-955)	\$313	Each	10%	\$281	Other	F1
456-111-956-PSS-1YR	456-111-956-PSS-1YR		Annual Maintenance PSS (456-111-956)	\$277	Each	10%	\$250	Other	F1
456-111-957-PSS-1YR	456-111-957-PSS-1YR		Annual Maintenance PSS (456-111-957)	\$195	Each	10%	\$175	Other	F1
456-111-958-PSS-1YR	456-111-958-PSS-1YR		Annual Maintenance PSS (456-111-958)	\$118	Each	10%	\$106	Other	F1
456-111-968-PSS-1YR	456-111-968-PSS-1YR		Annual Maintenance PSS (456-111-968)	\$81	Each	10%	\$73	Other	F1
456-111-977-PSS-1YR	456-111-977-PSS-1YR		Annual Maintenance PSS (456-111-977)	\$2,570	Each	10%	\$2,313	Other	F1
456-111-978-PSS-1YR	456-111-978-PSS-1YR		Annual Maintenance PSS (456-111-978)	\$4,347	Each	10%	\$3,912	Other	F1
456-111-979-PSS-1YR	456-111-979-PSS-1YR		Annual Maintenance PSS (456-111-979)	\$7,088	Each	10%	\$6,379	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-111-980-PSS-1YR	456-111-980-PSS-1YR		Annual Maintenance PSS (456-111-980)	\$7,088	Each	10%	\$6,379	Other	F1
456-111-981-PSS-1YR	456-111-981-PSS-1YR		Annual Maintenance PSS (456-111-981)	\$9,431	Each	10%	\$8,488	Other	F1
456-111-982-PSS-1YR	456-111-982-PSS-1YR		Annual Maintenance PSS (456-111-982)	\$9,431	Each	10%	\$8,488	Other	F1
456-111-984-PSS-1YR	456-111-984-PSS-1YR		Annual Maintenance PSS (456-111-984)	\$148	Each	10%	\$134	Other	F1
456-111-985-PSS-1YR	456-111-985-PSS-1YR		Annual Maintenance PSS (456-111-985)	\$173	Each	10%	\$156	Other	F1
456-111-986-PSS-1YR	456-111-986-PSS-1YR		Annual Maintenance PSS (456-111-986)	\$1,242	Each	10%	\$1,118	Other	F1
456-111-987-PSS-1YR	456-111-987-PSS-1YR		Annual Maintenance PSS (456-111-987)	\$2,746	Each	10%	\$2,471	Other	F1
456-111-988-PSS-1YR	456-111-988-PSS-1YR		Annual Maintenance PSS (456-111-988)	\$4,324	Each	10%	\$3,892	Other	F1
456-111-989-PSS-1YR	456-111-989-PSS-1YR		Annual Maintenance PSS (456-111-989)	\$1,418	Each	10%	\$1,276	Other	F1
456-111-990-PSS-1YR	456-111-990-PSS-1YR		Annual Maintenance PSS (456-111-990)	\$8,524	Each	10%	\$7,672	Other	F1
456-111-991-PSS-1YR	456-111-991-PSS-1YR		Annual Maintenance PSS (456-111-991)	\$3,764	Each	10%	\$3,387	Other	F1
456-111-993-PSS-1YR	456-111-993-PSS-1YR		Annual Maintenance PSS (456-111-993)	\$5,060	Each	10%	\$4,554	Other	F1
456-111-994-PSS-1YR	456-111-994-PSS-1YR		Annual Maintenance PSS (456-111-994)	\$6,428	Each	10%	\$5,785	Other	F1
456-111-995-PSS-1YR	456-111-995-PSS-1YR		Annual Maintenance PSS (456-111-995)	\$2,256	Each	10%	\$2,030	Other	F1
456-111-996-PSS-1YR	456-111-996-PSS-1YR		Annual Maintenance PSS (456-111-996)	\$843	Each	10%	\$758	Other	F1
456-111-997-PSS-1YR	456-111-997-PSS-1YR		Annual Maintenance PSS (456-111-997)	\$843	Each	10%	\$758	Other	F1
456-111-998-PSS-1YR	456-111-998-PSS-1YR		Annual Maintenance PSS (456-111-998)	\$337	Each	10%	\$303	Other	F1
456-111-999-PSS-1YR	456-111-999-PSS-1YR		Annual Maintenance PSS (456-111-999)	\$241	Each	10%	\$217	Other	F1
456-112-000-PSS-1YR	456-112-000-PSS-1YR		Annual Maintenance PSS (456-112-000)	\$10	Each	10%	\$9	Other	F1
456-112-001-PSS-1YR	456-112-001-PSS-1YR		Annual Maintenance PSS (456-112-001)	\$10	Each	10%	\$9	Other	F1
456-112-002-PSS-1YR	456-112-002-PSS-1YR		Annual Maintenance PSS (456-112-002)	\$5	Each	10%	\$5	Other	F1
456-112-003-PSS-1YR	456-112-003-PSS-1YR		Annual Maintenance PSS (456-112-003)	\$5	Each	10%	\$5	Other	F1
456-112-004-PSS-1YR	456-112-004-PSS-1YR		Annual Maintenance PSS (456-112-004)	\$497	Each	10%	\$447	Other	F1
456-112-005-PSS-1YR	456-112-005-PSS-1YR		Annual Maintenance PSS (456-112-005)	\$497	Each	10%	\$447	Other	F1
456-112-006-PSS-1YR	456-112-006-PSS-1YR		Annual Maintenance PSS (456-112-006)	\$199	Each	10%	\$179	Other	F1
456-112-007-PSS-1YR	456-112-007-PSS-1YR		Annual Maintenance PSS (456-112-007)	\$142	Each	10%	\$128	Other	F1
456-112-008-PSS-1YR	456-112-008-PSS-1YR		Annual Maintenance PSS (456-112-008)	\$6	Each	10%	\$5	Other	F1
456-112-009-PSS-1YR	456-112-009-PSS-1YR		Annual Maintenance PSS (456-112-009)	\$6	Each	10%	\$5	Other	F1
456-112-010-PSS-1YR	456-112-010-PSS-1YR		Annual Maintenance PSS (456-112-010)	\$3	Each	10%	\$3	Other	F1
456-112-011-PSS-1YR	456-112-011-PSS-1YR		Annual Maintenance PSS (456-112-011)	\$3	Each	10%	\$3	Other	F1
456-112-012-PSS-1YR	456-112-012-PSS-1YR		Annual Maintenance PSS (456-112-012)	\$843	Each	10%	\$758	Other	F1
456-112-013-PSS-1YR	456-112-013-PSS-1YR		Annual Maintenance PSS (456-112-013)	\$843	Each	10%	\$758	Other	F1
456-112-014-PSS-1YR	456-112-014-PSS-1YR		Annual Maintenance PSS (456-112-014)	\$337	Each	10%	\$303	Other	F1
456-112-015-PSS-1YR	456-112-015-PSS-1YR		Annual Maintenance PSS (456-112-015)	\$241	Each	10%	\$217	Other	F1
456-112-016-PSS-1YR	456-112-016-PSS-1YR		Annual Maintenance PSS (456-112-016)	\$10	Each	10%	\$9	Other	F1
456-112-017-PSS-1YR	456-112-017-PSS-1YR		Annual Maintenance PSS (456-112-017)	\$10	Each	10%	\$9	Other	F1
456-112-018-PSS-1YR	456-112-018-PSS-1YR		Annual Maintenance PSS (456-112-018)	\$5	Each	10%	\$5	Other	F1
456-112-019-PSS-1YR	456-112-019-PSS-1YR		Annual Maintenance PSS (456-112-019)	\$5	Each	10%	\$5	Other	F1



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' Column K)		
456-112-020-PSS-1YR	456-112-020-PSS-1YR		Annual Maintenance PSS (456-112-020)	\$843	Each	10%	\$758	Other	F1	
456-112-021-PSS-1YR	456-112-021-PSS-1YR		Annual Maintenance PSS (456-112-021)	\$843	Each	10%	\$758	Other	F1	
456-112-022-PSS-1YR	456-112-022-PSS-1YR		Annual Maintenance PSS (456-112-022)	\$337	Each	10%	\$303	Other	F1	
456-112-023-PSS-1YR	456-112-023-PSS-1YR		Annual Maintenance PSS (456-112-023)	\$241	Each	10%	\$217	Other	F1	
456-112-024-PSS-1YR	456-112-024-PSS-1YR		Annual Maintenance PSS (456-112-024)	\$10	Each	10%	\$9	Other	F1	
456-112-025-PSS-1YR	456-112-025-PSS-1YR		Annual Maintenance PSS (456-112-025)	\$10	Each	10%	\$9	Other	F1	
456-112-026-PSS-1YR	456-112-026-PSS-1YR		Annual Maintenance PSS (456-112-026)	\$5	Each	10%	\$5	Other	F1	
456-112-027-PSS-1YR	456-112-027-PSS-1YR		Annual Maintenance PSS (456-112-027)	\$5	Each	10%	\$5	Other	F1	
456-112-028-PSS-1YR	456-112-028-PSS-1YR		Annual Maintenance PSS (456-112-028)	\$343	Each	10%	\$309	Other	F1	
456-112-029-PSS-1YR	456-112-029-PSS-1YR		Annual Maintenance PSS (456-112-029)	\$343	Each	10%	\$309	Other	F1	
456-112-030-PSS-1YR	456-112-030-PSS-1YR		Annual Maintenance PSS (456-112-030)	\$137	Each	10%	\$124	Other	F1	
456-112-031-PSS-1YR	456-112-031-PSS-1YR		Annual Maintenance PSS (456-112-031)	\$98	Each	10%	\$88	Other	F1	
456-112-032-PSS-1YR	456-112-032-PSS-1YR		Annual Maintenance PSS (456-112-032)	\$4	Each	10%	\$4	Other	F1	
456-112-033-PSS-1YR	456-112-033-PSS-1YR		Annual Maintenance PSS (456-112-033)	\$4	Each	10%	\$4	Other	F1	
456-112-034-PSS-1YR	456-112-034-PSS-1YR		Annual Maintenance PSS (456-112-034)	\$2	Each	10%	\$2	Other	F1	
456-112-035-PSS-1YR	456-112-035-PSS-1YR		Annual Maintenance PSS (456-112-035)	\$2	Each	10%	\$2	Other	F1	
456-112-036-PSS-1YR	456-112-036-PSS-1YR		Annual Maintenance PSS (456-112-036)	\$1,104	Each	10%	\$994	Other	F1	
456-112-037-PSS-1YR	456-112-037-PSS-1YR		Annual Maintenance PSS (456-112-037)	\$1,104	Each	10%	\$994	Other	F1	
456-112-038-PSS-1YR	456-112-038-PSS-1YR		Annual Maintenance PSS (456-112-038)	\$425	Each	10%	\$383	Other	F1	
456-112-039-PSS-1YR	456-112-039-PSS-1YR		Annual Maintenance PSS (456-112-039)	\$351	Each	10%	\$316	Other	F1	
456-112-040-PSS-1YR	456-112-040-PSS-1YR		Annual Maintenance PSS (456-112-040)	\$13	Each	10%	\$12	Other	F1	
456-112-041-PSS-1YR	456-112-041-PSS-1YR		Annual Maintenance PSS (456-112-041)	\$13	Each	10%	\$12	Other	F1	
456-112-042-PSS-1YR	456-112-042-PSS-1YR		Annual Maintenance PSS (456-112-042)	\$7	Each	10%	\$7	Other	F1	
456-112-043-PSS-1YR	456-112-043-PSS-1YR		Annual Maintenance PSS (456-112-043)	\$7	Each	10%	\$7	Other	F1	
456-112-044-PSS-1YR	456-112-044-PSS-1YR		Annual Maintenance PSS (456-112-044)	\$343	Each	10%	\$309	Other	F1	
456-112-045-PSS-1YR	456-112-045-PSS-1YR		Annual Maintenance PSS (456-112-045)	\$343	Each	10%	\$309	Other	F1	
456-112-046-PSS-1YR	456-112-046-PSS-1YR		Annual Maintenance PSS (456-112-046)	\$137	Each	10%	\$124	Other	F1	
456-112-047-PSS-1YR	456-112-047-PSS-1YR		Annual Maintenance PSS (456-112-047)	\$98	Each	10%	\$88	Other	F1	
456-112-048-PSS-1YR	456-112-048-PSS-1YR		Annual Maintenance PSS (456-112-048)	\$4	Each	10%	\$4	Other	F1	
456-112-049-PSS-1YR	456-112-049-PSS-1YR		Annual Maintenance PSS (456-112-049)	\$4	Each	10%	\$4	Other	F1	
456-112-050-PSS-1YR	456-112-050-PSS-1YR		Annual Maintenance PSS (456-112-050)	\$2	Each	10%	\$2	Other	F1	
456-112-051-PSS-1YR	456-112-051-PSS-1YR		Annual Maintenance PSS (456-112-051)	\$2	Each	10%	\$2	Other	F1	
456-112-093-PSS-1YR	456-112-093-PSS-1YR		Annual Maintenance PSS (456-112-093)	\$64	Each	10%	\$57	Other	F1	
456-112-100-PSS-1YR	456-112-100-PSS-1YR		Annual Maintenance PSS (456-112-100)	\$39,000	Each	10%	\$35,100	Other	F1	
456-112-101-PSS-1YR	456-112-101-PSS-1YR		Annual Maintenance PSS (456-112-101)	\$19,600	Each	10%	\$17,640	Other	F1	
456-112-102-PSS-1YR	456-112-102-PSS-1YR		Annual Maintenance PSS (456-112-102)	\$9,500	Each	10%	\$8,550	Other	F1	
456-112-103-PSS-1YR	456-112-103-PSS-1YR		Annual Maintenance PSS (456-112-103)	\$100	Each	10%	\$90	Other	F1	
456-112-106-PSS-1YR	456-112-106-PSS-1YR		Annual Maintenance PSS (456-112-106)	\$17,400	Each	10%	\$15,660	Other	F1	
456-112-107-PSS-1YR	456-112-107-PSS-1YR		Annual Maintenance PSS (456-112-107)	\$540	Each	10%	\$486	Other	F1	
456-112-108-PSS-1YR	456-112-108-PSS-1YR		Annual Maintenance PSS (456-112-108)	\$540	Each	10%	\$486	Other	F1	
456-112-109-PSS-1YR	456-112-109-PSS-1YR		Annual Maintenance PSS (456-112-109)	\$540	Each	10%	\$486	Other	F1	
456-112-110-PSS-1YR	456-112-110-PSS-1YR		Annual Maintenance PSS (456-112-110)	\$540	Each	10%	\$486	Other	F1	
456-112-124-PSS-1YR	456-112-124-PSS-1YR		Annual Maintenance PSS (456-112-124)	\$3,000	Each	10%	\$2,700	Other	F1	
456-112-126-PSS-1YR	456-112-126-PSS-1YR		Annual Maintenance PSS (456-112-126)	\$2,250	Each	10%	\$2,025	Other	F1	
456-112-127-PSS-1YR	456-112-127-PSS-1YR		Annual Maintenance PSS (456-112-127)	\$1,700	Each	10%	\$1,530	Other	F1	
456-112-128-PSS-1YR	456-112-128-PSS-1YR		Annual Maintenance PSS (456-112-128)	\$3,400	Each	10%	\$3,060	Other	F1	
456-112-129-PSS-1YR	456-112-129-PSS-1YR		Annual Maintenance PSS (456-112-129)	\$6,800	Each	10%	\$6,120	Other	F1	
456-112-130-PSS-1YR	456-112-130-PSS-1YR		Annual Maintenance PSS (456-112-130)	\$13,600	Each	10%	\$12,240	Other	F1	
456-112-135-PSS-1YR	456-112-135-PSS-1YR		Annual Maintenance PSS (456-112-135)	\$1,092	Each	10%	\$983	Other	F1	
456-112-136-PSS-1YR	456-112-136-PSS-1YR		Annual Maintenance PSS (456-112-136)	\$2,620	Each	10%	\$2,358	Other	F1	
456-112-137-PSS-1YR	456-112-137-PSS-1YR		Annual Maintenance PSS (456-112-137)	\$5,238	Each	10%	\$4,714	Other	F1	
456-112-139-PSS-1YR	456-112-139-PSS-1YR		Annual Maintenance PSS (456-112-139)	\$7,638	Each	10%	\$6,874	Other	F1	
456-112-148-PSS-1YR	456-112-148-PSS-1YR		Annual Maintenance PSS (456-112-148)	\$4,283	Each	10%	\$3,855	Other	F1	
456-112-151-PSS-1YR	456-112-151-PSS-1YR		Annual Maintenance PSS (456-112-151)	\$2,375	Each	10%	\$2,138	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
456-112-152-PSS-1YR	456-112-152-PSS-1YR		Annual Maintenance PSS (456-112-152)	\$2,188	Each	10%	\$1,969	Other	F1	
456-112-153-PSS-1YR	456-112-153-PSS-1YR		Annual Maintenance PSS (456-112-153)	\$2,063	Each	10%	\$1,856	Other	F1	
456-112-154-PSS-1YR	456-112-154-PSS-1YR		Annual Maintenance PSS (456-112-154)	\$1,875	Each	10%	\$1,688	Other	F1	
456-112-155-PSS-1YR	456-112-155-PSS-1YR		Annual Maintenance PSS (456-112-155)	\$1,625	Each	10%	\$1,463	Other	F1	
456-112-156-PSS-1YR	456-112-156-PSS-1YR		Annual Maintenance PSS (456-112-156)	\$1,500	Each	10%	\$1,350	Other	F1	
456-112-173-PSS-1YR	456-112-173-PSS-1YR		Annual Maintenance PSS (456-112-173)	\$417	Each	10%	\$375	Other	F1	
456-112-174-PSS-1YR	456-112-174-PSS-1YR		Annual Maintenance PSS (456-112-174)	\$558	Each	10%	\$502	Other	F1	
456-112-175-PSS-1YR	456-112-175-PSS-1YR		Annual Maintenance PSS (456-112-175)	\$784	Each	10%	\$706	Other	F1	
456-112-176-PSS-1YR	456-112-176-PSS-1YR		Annual Maintenance PSS (456-112-176)	\$1,012	Each	10%	\$911	Other	F1	
456-112-177-PSS-1YR	456-112-177-PSS-1YR		Annual Maintenance PSS (456-112-177)	\$1,476	Each	10%	\$1,329	Other	F1	
456-112-178-PSS-1YR	456-112-178-PSS-1YR		Annual Maintenance PSS (456-112-178)	\$1,931	Each	10%	\$1,738	Other	F1	
456-112-179-PSS-1YR	456-112-179-PSS-1YR		Annual Maintenance PSS (456-112-179)	\$2,441	Each	10%	\$2,197	Other	F1	
456-112-180-PSS-1YR	456-112-180-PSS-1YR		Annual Maintenance PSS (456-112-180)	\$3,194	Each	10%	\$2,875	Other	F1	
456-112-181-PSS-1YR	456-112-181-PSS-1YR		Annual Maintenance PSS (456-112-181)	\$2,000	Each	10%	\$1,800	Other	F1	
456-112-184-PSS-1YR	456-112-184-PSS-1YR		Annual Maintenance PSS (456-112-184)	\$6,000	Each	10%	\$5,400	Other	F1	
456-112-186-PSS-1YR	456-112-186-PSS-1YR		Annual Maintenance PSS (456-112-186)	\$1,210	Each	10%	\$1,089	Other	F1	
456-112-187-PSS-1YR	456-112-187-PSS-1YR		Annual Maintenance PSS (456-112-187)	\$1,018	Each	10%	\$916	Other	F1	
456-112-188-PSS-1YR	456-112-188-PSS-1YR		Annual Maintenance PSS (456-112-188)	\$823	Each	10%	\$740	Other	F1	
456-112-189-PSS-1YR	456-112-189-PSS-1YR		Annual Maintenance PSS (456-112-189)	\$775	Each	10%	\$697	Other	F1	
456-112-190-PSS-1YR	456-112-190-PSS-1YR		Annual Maintenance PSS (456-112-190)	\$714	Each	10%	\$643	Other	F1	
456-112-191-PSS-1YR	456-112-191-PSS-1YR		Annual Maintenance PSS (456-112-191)	\$654	Each	10%	\$588	Other	F1	
456-112-192-PSS-1YR	456-112-192-PSS-1YR		Annual Maintenance PSS (456-112-192)	\$581	Each	10%	\$523	Other	F1	
456-112-193-PSS-1YR	456-112-193-PSS-1YR		Annual Maintenance PSS (456-112-193)	\$520	Each	10%	\$468	Other	F1	
456-112-194-PSS-1YR	456-112-194-PSS-1YR		Annual Maintenance PSS (456-112-194)	\$3,563	Each	10%	\$3,206	Other	F1	
456-112-197-PSS-1YR	456-112-197-PSS-1YR		Annual Maintenance PSS (456-112-197)	\$3,750	Each	10%	\$3,375	Other	F1	
456-112-198-PSS-1YR	456-112-198-PSS-1YR		Annual Maintenance PSS (456-112-198)	\$1,726	Each	10%	\$1,553	Other	F1	
456-112-199-PSS-1YR	456-112-199-PSS-1YR		Annual Maintenance PSS (456-112-199)	\$393	Each	10%	\$354	Other	F1	
456-112-200-PSS-1YR	456-112-200-PSS-1YR		Annual Maintenance PSS (456-112-200)	\$393	Each	10%	\$354	Other	F1	
456-112-202-PSS-1YR	456-112-202-PSS-1YR		Annual Maintenance PSS (456-112-202)	\$28	Each	10%	\$25	Other	F1	
456-112-203-PSS-1YR	456-112-203-PSS-1YR		Annual Maintenance PSS (456-112-203)	\$26	Each	10%	\$23	Other	F1	
456-112-204-PSS-1YR	456-112-204-PSS-1YR		Annual Maintenance PSS (456-112-204)	\$23	Each	10%	\$21	Other	F1	
456-112-205-PSS-1YR	456-112-205-PSS-1YR		Annual Maintenance PSS (456-112-205)	\$21	Each	10%	\$19	Other	F1	
456-112-206-PSS-1YR	456-112-206-PSS-1YR		Annual Maintenance PSS (456-112-206)	\$19	Each	10%	\$17	Other	F1	
456-112-207-PSS-1YR	456-112-207-PSS-1YR		Annual Maintenance PSS (456-112-207)	\$17	Each	10%	\$15	Other	F1	
456-112-208-PSS-1YR	456-112-208-PSS-1YR		Annual Maintenance PSS (456-112-208)	\$15	Each	10%	\$14	Other	F1	
456-112-209-PSS-1YR	456-112-209-PSS-1YR		Annual Maintenance PSS (456-112-209)	\$14	Each	10%	\$12	Other	F1	
456-112-210-PSS-1YR	456-112-210-PSS-1YR		Annual Maintenance PSS (456-112-210)	\$13	Each	10%	\$11	Other	F1	
456-112-211-PSS-1YR	456-112-211-PSS-1YR		Annual Maintenance PSS (456-112-211)	\$11	Each	10%	\$10	Other	F1	
456-112-212-PSS-1YR	456-112-212-PSS-1YR		Annual Maintenance PSS (456-112-212)	\$10	Each	10%	\$9	Other	F1	
456-112-239-PSS-1YR	456-112-239-PSS-1YR		Annual Maintenance PSS (456-112-239)	\$3,255	Each	10%	\$2,929	Other	F1	
456-112-240-PSS-1YR	456-112-240-PSS-1YR		Annual Maintenance PSS (456-112-240)	\$6,509	Each	10%	\$5,858	Other	F1	
456-112-260-PSS-1YR	456-112-260-PSS-1YR		Annual Maintenance PSS (456-112-260)	\$441	Each	10%	\$397	Other	F1	
456-112-264-PSS-1YR	456-112-264-PSS-1YR		Annual Maintenance PSS (456-112-264)	\$1,021	Each	10%	\$919	Other	F1	
456-112-266-PSS-1YR	456-112-266-PSS-1YR		Annual Maintenance PSS (456-112-266)	\$1,015	Each	10%	\$914	Other	F1	
456-112-267-PSS-1YR	456-112-267-PSS-1YR		Annual Maintenance PSS (456-112-267)	\$870	Each	10%	\$783	Other	F1	
456-112-268-PSS-1YR	456-112-268-PSS-1YR		Annual Maintenance PSS (456-112-268)	\$464	Each	10%	\$418	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-112-269-PSS-1YR	456-112-269-PSS-1YR	Annual Maintenance PSS (456-112-269)		\$464	Each	10%	\$418	Other	F1
456-112-270-PSS-1YR	456-112-270-PSS-1YR	Annual Maintenance PSS (456-112-270)		\$1,740	Each	10%	\$1,566	Other	F1
456-112-271-PSS-1YR	456-112-271-PSS-1YR	Annual Maintenance PSS (456-112-271)		\$1,334	Each	10%	\$1,201	Other	F1
456-112-273-PSS-1YR	456-112-273-PSS-1YR	Annual Maintenance PSS (456-112-273)		\$812	Each	10%	\$731	Other	F1
456-112-274-PSS-1YR	456-112-274-PSS-1YR	Annual Maintenance PSS (456-112-274)		\$812	Each	10%	\$731	Other	F1
456-112-275-PSS-1YR	456-112-275-PSS-1YR	Annual Maintenance PSS (456-112-275)		\$3,604	Each	10%	\$3,243	Other	F1
456-112-276-PSS-1YR	456-112-276-PSS-1YR	Annual Maintenance PSS (456-112-276)		\$3,604	Each	10%	\$3,243	Other	F1
456-112-277-PSS-1YR	456-112-277-PSS-1YR	Annual Maintenance PSS (456-112-277)		\$1,740	Each	10%	\$1,566	Other	F1
456-112-278-PSS-1YR	456-112-278-PSS-1YR	Annual Maintenance PSS (456-112-278)		\$696	Each	10%	\$626	Other	F1
456-112-279-PSS-1YR	456-112-279-PSS-1YR	Annual Maintenance PSS (456-112-279)		\$473	Each	10%	\$425	Other	F1
456-112-281-PSS-1YR	456-112-281-PSS-1YR	Annual Maintenance PSS (456-112-281)		\$11,600	Each	10%	\$10,440	Other	F1
456-112-282-PSS-1YR	456-112-282-PSS-1YR	Annual Maintenance PSS (456-112-282)		\$580	Each	10%	\$522	Other	F1
456-112-283-PSS-1YR	456-112-283-PSS-1YR	Annual Maintenance PSS (456-112-283)		\$2,175	Each	10%	\$1,958	Other	F1
456-112-284-PSS-1YR	456-112-284-PSS-1YR	Annual Maintenance PSS (456-112-284)		\$356	Each	10%	\$321	Other	F1
456-112-285-PSS-1YR	456-112-285-PSS-1YR	Annual Maintenance PSS (456-112-285)		\$294	Each	10%	\$264	Other	F1
456-112-286-PSS-1YR	456-112-286-PSS-1YR	Annual Maintenance PSS (456-112-286)		\$253	Each	10%	\$227	Other	F1
456-112-287-PSS-1YR	456-112-287-PSS-1YR	Annual Maintenance PSS (456-112-287)		\$194	Each	10%	\$174	Other	F1
456-112-288-PSS-1YR	456-112-288-PSS-1YR	Annual Maintenance PSS (456-112-288)		\$125	Each	10%	\$113	Other	F1
456-112-289-PSS-1YR	456-112-289-PSS-1YR	Annual Maintenance PSS (456-112-289)		\$1,250	Each	10%	\$1,125	Other	F1
456-112-373-PSS-1YR	456-112-373-PSS-1YR	Annual Maintenance PSS (456-112-373)		\$7,000	Each	10%	\$6,300	Other	F1
456-112-374-PSS-1YR	456-112-374-PSS-1YR	Annual Maintenance PSS (456-112-374)		\$10,100	Each	10%	\$9,090	Other	F1
456-112-375-PSS-1YR	456-112-375-PSS-1YR	Annual Maintenance PSS (456-112-375)		\$22,520	Each	10%	\$20,268	Other	F1
456-112-376-PSS-1YR	456-112-376-PSS-1YR	Annual Maintenance PSS (456-112-376)		\$32,320	Each	10%	\$29,088	Other	F1
456-112-377-PSS-1YR	456-112-377-PSS-1YR	Annual Maintenance PSS (456-112-377)		\$7,000	Each	10%	\$6,300	Other	F1
456-112-378-PSS-1YR	456-112-378-PSS-1YR	Annual Maintenance PSS (456-112-378)		\$10,100	Each	10%	\$9,090	Other	F1
456-112-379-PSS-1YR	456-112-379-PSS-1YR	Annual Maintenance PSS (456-112-379)		\$22,520	Each	10%	\$20,268	Other	F1
456-112-380-PSS-1YR	456-112-380-PSS-1YR	Annual Maintenance PSS (456-112-380)		\$32,320	Each	10%	\$29,088	Other	F1
456-112-385-PSS-1YR	456-112-385-PSS-1YR	Annual Maintenance PSS (456-112-385)		\$5,060	Each	10%	\$4,554	Other	F1
456-112-386-PSS-1YR	456-112-386-PSS-1YR	Annual Maintenance PSS (456-112-386)		\$6,428	Each	10%	\$5,785	Other	F1
456-112-387-PSS-1YR	456-112-387-PSS-1YR	Annual Maintenance PSS (456-112-387)		\$2,256	Each	10%	\$2,030	Other	F1
456-112-389-PSS-1YR	456-112-389-PSS-1YR	Annual Maintenance PSS (456-112-389)		\$5,060	Each	10%	\$4,554	Other	F1
456-112-390-PSS-1YR	456-112-390-PSS-1YR	Annual Maintenance PSS (456-112-390)		\$6,428	Each	10%	\$5,785	Other	F1
456-112-391-PSS-1YR	456-112-391-PSS-1YR	Annual Maintenance PSS (456-112-391)		\$2,256	Each	10%	\$2,030	Other	F1
456-112-392-PSS-1YR	456-112-392-PSS-1YR	Annual Maintenance PSS (456-112-392)		\$6,052	Each	10%	\$5,447	Other	F1
456-112-393-PSS-1YR	456-112-393-PSS-1YR	Annual Maintenance PSS (456-112-393)		\$6,052	Each	10%	\$5,447	Other	F1
456-112-394-PSS-1YR	456-112-394-PSS-1YR	Annual Maintenance PSS (456-112-394)		\$28,948	Each	10%	\$26,053	Other	F1
456-112-395-PSS-1YR	456-112-395-PSS-1YR	Annual Maintenance PSS (456-112-395)		\$28,948	Each	10%	\$26,053	Other	F1
456-112-409-PSS-1YR	456-112-409-PSS-1YR	Annual Maintenance PSS (456-112-409)		\$5,776	Each	10%	\$5,198	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-112-410-PSS-1YR	456-112-410-PSS-1YR		Annual Maintenance PSS (456-112-410)	\$5,776	Each	10%	\$5,198	Other	F1
456-112-411-PSS-1YR	456-112-411-PSS-1YR		Annual Maintenance PSS (456-112-411)	\$15,160	Each	10%	\$13,644	Other	F1
456-112-412-PSS-1YR	456-112-412-PSS-1YR		Annual Maintenance PSS (456-112-412)	\$15,160	Each	10%	\$13,644	Other	F1
456-112-413-PSS-1YR	456-112-413-PSS-1YR		Annual Maintenance PSS (456-112-413)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-414-PSS-1YR	456-112-414-PSS-1YR		Annual Maintenance PSS (456-112-414)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-415-PSS-1YR	456-112-415-PSS-1YR		Annual Maintenance PSS (456-112-415)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-416-PSS-1YR	456-112-416-PSS-1YR		Annual Maintenance PSS (456-112-416)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-417-PSS-1YR	456-112-417-PSS-1YR		Annual Maintenance PSS (456-112-417)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-418-PSS-1YR	456-112-418-PSS-1YR		Annual Maintenance PSS (456-112-418)	\$916	Each	10%	\$825	Other	F1
456-112-419-PSS-1YR	456-112-419-PSS-1YR		Annual Maintenance PSS (456-112-419)	\$916	Each	10%	\$825	Other	F1
456-112-420-PSS-1YR	456-112-420-PSS-1YR		Annual Maintenance PSS (456-112-420)	\$916	Each	10%	\$825	Other	F1
456-112-421-PSS-1YR	456-112-421-PSS-1YR		Annual Maintenance PSS (456-112-421)	\$916	Each	10%	\$825	Other	F1
456-112-422-PSS-1YR	456-112-422-PSS-1YR		Annual Maintenance PSS (456-112-422)	\$916	Each	10%	\$825	Other	F1
456-112-423-PSS-1YR	456-112-423-PSS-1YR		Annual Maintenance PSS (456-112-423)	\$261	Each	10%	\$235	Other	F1
456-112-424-PSS-1YR	456-112-424-PSS-1YR		Annual Maintenance PSS (456-112-424)	\$261	Each	10%	\$235	Other	F1
456-112-425-PSS-1YR	456-112-425-PSS-1YR		Annual Maintenance PSS (456-112-425)	\$261	Each	10%	\$235	Other	F1
456-112-426-PSS-1YR	456-112-426-PSS-1YR		Annual Maintenance PSS (456-112-426)	\$261	Each	10%	\$235	Other	F1
456-112-427-PSS-1YR	456-112-427-PSS-1YR		Annual Maintenance PSS (456-112-427)	\$261	Each	10%	\$235	Other	F1
456-112-428-PSS-1YR	456-112-428-PSS-1YR		Annual Maintenance PSS (456-112-428)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-429-PSS-1YR	456-112-429-PSS-1YR		Annual Maintenance PSS (456-112-429)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-430-PSS-1YR	456-112-430-PSS-1YR		Annual Maintenance PSS (456-112-430)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-431-PSS-1YR	456-112-431-PSS-1YR		Annual Maintenance PSS (456-112-431)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-432-PSS-1YR	456-112-432-PSS-1YR		Annual Maintenance PSS (456-112-432)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-433-PSS-1YR	456-112-433-PSS-1YR		Annual Maintenance PSS (456-112-433)	\$787	Each	10%	\$708	Other	F1
456-112-434-PSS-1YR	456-112-434-PSS-1YR		Annual Maintenance PSS (456-112-434)	\$787	Each	10%	\$708	Other	F1
456-112-435-PSS-1YR	456-112-435-PSS-1YR		Annual Maintenance PSS (456-112-435)	\$787	Each	10%	\$708	Other	F1
456-112-436-PSS-1YR	456-112-436-PSS-1YR		Annual Maintenance PSS (456-112-436)	\$787	Each	10%	\$708	Other	F1
456-112-437-PSS-1YR	456-112-437-PSS-1YR		Annual Maintenance PSS (456-112-437)	\$787	Each	10%	\$708	Other	F1
456-112-438-PSS-1YR	456-112-438-PSS-1YR		Annual Maintenance PSS (456-112-438)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-439-PSS-1YR	456-112-439-PSS-1YR		Annual Maintenance PSS (456-112-439)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-440-PSS-1YR	456-112-440-PSS-1YR		Annual Maintenance PSS (456-112-440)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-441-PSS-1YR	456-112-441-PSS-1YR		Annual Maintenance PSS (456-112-441)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-442-PSS-1YR	456-112-442-PSS-1YR		Annual Maintenance PSS (456-112-442)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-443-PSS-1YR	456-112-443-PSS-1YR		Annual Maintenance PSS (456-112-443)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-444-PSS-1YR	456-112-444-PSS-1YR		Annual Maintenance PSS (456-112-444)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-445-PSS-1YR	456-112-445-PSS-1YR		Annual Maintenance PSS (456-112-445)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-446-PSS-1YR	456-112-446-PSS-1YR		Annual Maintenance PSS (456-112-446)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-447-PSS-1YR	456-112-447-PSS-1YR		Annual Maintenance PSS (456-112-447)	\$1,152	Each	10%	\$1,037	Other	F1
456-112-448-PSS-1YR	456-112-448-PSS-1YR		Annual Maintenance PSS (456-112-448)	\$916	Each	10%	\$825	Other	F1
456-112-449-PSS-1YR	456-112-449-PSS-1YR		Annual Maintenance PSS (456-112-449)	\$916	Each	10%	\$825	Other	F1
456-112-450-PSS-1YR	456-112-450-PSS-1YR		Annual Maintenance PSS (456-112-450)	\$916	Each	10%	\$825	Other	F1
456-112-451-PSS-1YR	456-112-451-PSS-1YR		Annual Maintenance PSS (456-112-451)	\$916	Each	10%	\$825	Other	F1
456-112-452-PSS-1YR	456-112-452-PSS-1YR		Annual Maintenance PSS (456-112-452)	\$916	Each	10%	\$825	Other	F1
456-112-453-PSS-1YR	456-112-453-PSS-1YR		Annual Maintenance PSS (456-112-453)	\$261	Each	10%	\$235	Other	F1
456-112-454-PSS-1YR	456-112-454-PSS-1YR		Annual Maintenance PSS (456-112-454)	\$261	Each	10%	\$235	Other	F1
456-112-455-PSS-1YR	456-112-455-PSS-1YR		Annual Maintenance PSS (456-112-455)	\$261	Each	10%	\$235	Other	F1
456-112-456-PSS-1YR	456-112-456-PSS-1YR		Annual Maintenance PSS (456-112-456)	\$261	Each	10%	\$235	Other	F1
456-112-457-PSS-1YR	456-112-457-PSS-1YR		Annual Maintenance PSS (456-112-457)	\$261	Each	10%	\$235	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I/Column K)	
456-112-458-PSS-1YR	456-112-458-PSS-1YR		Annual Maintenance PSS (456-112-458)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-459-PSS-1YR	456-112-459-PSS-1YR		Annual Maintenance PSS (456-112-459)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-460-PSS-1YR	456-112-460-PSS-1YR		Annual Maintenance PSS (456-112-460)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-461-PSS-1YR	456-112-461-PSS-1YR		Annual Maintenance PSS (456-112-461)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-462-PSS-1YR	456-112-462-PSS-1YR		Annual Maintenance PSS (456-112-462)	\$1,180	Each	10%	\$1,062	Other	F1
456-112-463-PSS-1YR	456-112-463-PSS-1YR		Annual Maintenance PSS (456-112-463)	\$787	Each	10%	\$708	Other	F1
456-112-464-PSS-1YR	456-112-464-PSS-1YR		Annual Maintenance PSS (456-112-464)	\$787	Each	10%	\$708	Other	F1
456-112-465-PSS-1YR	456-112-465-PSS-1YR		Annual Maintenance PSS (456-112-465)	\$787	Each	10%	\$708	Other	F1
456-112-466-PSS-1YR	456-112-466-PSS-1YR		Annual Maintenance PSS (456-112-466)	\$787	Each	10%	\$708	Other	F1
456-112-467-PSS-1YR	456-112-467-PSS-1YR		Annual Maintenance PSS (456-112-467)	\$787	Each	10%	\$708	Other	F1
456-112-468-PSS-1YR	456-112-468-PSS-1YR		Annual Maintenance PSS (456-112-468)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-469-PSS-1YR	456-112-469-PSS-1YR		Annual Maintenance PSS (456-112-469)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-470-PSS-1YR	456-112-470-PSS-1YR		Annual Maintenance PSS (456-112-470)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-471-PSS-1YR	456-112-471-PSS-1YR		Annual Maintenance PSS (456-112-471)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-472-PSS-1YR	456-112-472-PSS-1YR		Annual Maintenance PSS (456-112-472)	\$2,097	Each	10%	\$1,888	Other	F1
456-112-473-PSS-1YR	456-112-473-PSS-1YR		Annual Maintenance PSS (456-112-473)	\$259	Each	10%	\$234	Other	F1
456-112-474-PSS-1YR	456-112-474-PSS-1YR		Annual Maintenance PSS (456-112-474)	\$259	Each	10%	\$234	Other	F1
456-112-475-PSS-1YR	456-112-475-PSS-1YR		Annual Maintenance PSS (456-112-475)	\$259	Each	10%	\$234	Other	F1
456-112-476-PSS-1YR	456-112-476-PSS-1YR		Annual Maintenance PSS (456-112-476)	\$259	Each	10%	\$234	Other	F1
456-112-477-PSS-1YR	456-112-477-PSS-1YR		Annual Maintenance PSS (456-112-477)	\$259	Each	10%	\$234	Other	F1
456-112-478-PSS-1YR	456-112-478-PSS-1YR		Annual Maintenance PSS (456-112-478)	\$981	Each	10%	\$883	Other	F1
456-112-479-PSS-1YR	456-112-479-PSS-1YR		Annual Maintenance PSS (456-112-479)	\$981	Each	10%	\$883	Other	F1
456-112-480-PSS-1YR	456-112-480-PSS-1YR		Annual Maintenance PSS (456-112-480)	\$981	Each	10%	\$883	Other	F1
456-112-481-PSS-1YR	456-112-481-PSS-1YR		Annual Maintenance PSS (456-112-481)	\$981	Each	10%	\$883	Other	F1
456-112-482-PSS-1YR	456-112-482-PSS-1YR		Annual Maintenance PSS (456-112-482)	\$981	Each	10%	\$883	Other	F1
456-112-483-PSS-1YR	456-112-483-PSS-1YR		Annual Maintenance PSS (456-112-483)	\$721	Each	10%	\$649	Other	F1
456-112-484-PSS-1YR	456-112-484-PSS-1YR		Annual Maintenance PSS (456-112-484)	\$721	Each	10%	\$649	Other	F1
456-112-485-PSS-1YR	456-112-485-PSS-1YR		Annual Maintenance PSS (456-112-485)	\$721	Each	10%	\$649	Other	F1
456-112-486-PSS-1YR	456-112-486-PSS-1YR		Annual Maintenance PSS (456-112-486)	\$721	Each	10%	\$649	Other	F1
456-112-487-PSS-1YR	456-112-487-PSS-1YR		Annual Maintenance PSS (456-112-487)	\$721	Each	10%	\$649	Other	F1
456-112-488-PSS-1YR	456-112-488-PSS-1YR		Annual Maintenance PSS (456-112-488)	\$433	Each	10%	\$389	Other	F1
456-112-489-PSS-1YR	456-112-489-PSS-1YR		Annual Maintenance PSS (456-112-489)	\$433	Each	10%	\$389	Other	F1
456-112-490-PSS-1YR	456-112-490-PSS-1YR		Annual Maintenance PSS (456-112-490)	\$433	Each	10%	\$389	Other	F1
456-112-491-PSS-1YR	456-112-491-PSS-1YR		Annual Maintenance PSS (456-112-491)	\$433	Each	10%	\$389	Other	F1
456-112-492-PSS-1YR	456-112-492-PSS-1YR		Annual Maintenance PSS (456-112-492)	\$433	Each	10%	\$389	Other	F1
456-112-493-PSS-1YR	456-112-493-PSS-1YR		Annual Maintenance PSS (456-112-493)	\$4,208	Each	10%	\$3,787	Other	F1
456-112-494-PSS-1YR	456-112-494-PSS-1YR		Annual Maintenance PSS (456-112-494)	\$525	Each	10%	\$473	Other	F1
456-112-499-PSS-1YR	456-112-499-PSS-1YR		Annual Maintenance PSS (456-112-499)	\$2,428	Each	10%	\$2,185	Other	F1
456-112-500-PSS-1YR	456-112-500-PSS-1YR		Annual Maintenance PSS (456-112-500)	\$5,776	Each	10%	\$5,198	Other	F1
456-112-501-PSS-1YR	456-112-501-PSS-1YR		Annual Maintenance PSS (456-112-501)	\$6,052	Each	10%	\$5,447	Other	F1
456-112-502-PSS-1YR	456-112-502-PSS-1YR		Annual Maintenance PSS (456-112-502)	\$7,898	Each	10%	\$7,108	Other	F1
456-112-503-PSS-1YR	456-112-503-PSS-1YR		Annual Maintenance PSS (456-112-503)	\$2,428	Each	10%	\$2,185	Other	F1
456-112-504-PSS-1YR	456-112-504-PSS-1YR		Annual Maintenance PSS (456-112-504)	\$5,776	Each	10%	\$5,198	Other	F1
456-112-505-PSS-1YR	456-112-505-PSS-1YR		Annual Maintenance PSS (456-112-505)	\$6,052	Each	10%	\$5,447	Other	F1
456-112-506-PSS-1YR	456-112-506-PSS-1YR		Annual Maintenance PSS (456-112-506)	\$7,898	Each	10%	\$7,108	Other	F1
456-112-507-PSS-1YR	456-112-507-PSS-1YR		Annual Maintenance PSS (456-112-507)	\$5,730	Each	10%	\$5,157	Other	F1
456-112-508-PSS-1YR	456-112-508-PSS-1YR		Annual Maintenance PSS (456-112-508)	\$5,730	Each	10%	\$5,157	Other	F1
456-112-509-PSS-1YR	456-112-509-PSS-1YR		Annual Maintenance PSS (456-112-509)	\$8,404	Each	10%	\$7,564	Other	F1
456-112-510-PSS-1YR	456-112-510-PSS-1YR		Annual Maintenance PSS (456-112-510)	\$12,224	Each	10%	\$11,002	Other	F1
456-112-511-PSS-1YR	456-112-511-PSS-1YR		Annual Maintenance PSS (456-112-511)	\$19,098	Each	10%	\$17,188	Other	F1
456-112-512-PSS-1YR	456-112-512-PSS-1YR		Annual Maintenance PSS (456-112-512)	\$3,214	Each	10%	\$2,893	Other	F1
456-112-513-PSS-1YR	456-112-513-PSS-1YR		Annual Maintenance PSS (456-112-513)	\$5,776	Each	10%	\$5,198	Other	F1
456-112-514-PSS-1YR	456-112-514-PSS-1YR		Annual Maintenance PSS (456-112-514)	\$6,058	Each	10%	\$5,452	Other	F1
456-112-515-PSS-1YR	456-112-515-PSS-1YR		Annual Maintenance PSS (456-112-515)	\$7,898	Each	10%	\$7,108	Other	F1
456-112-516-PSS-1YR	456-112-516-PSS-1YR		Annual Maintenance PSS (456-112-516)	\$11,996	Each	10%	\$10,796	Other	F1
456-112-517-PSS-1YR	456-112-517-PSS-1YR		Annual Maintenance PSS (456-112-517)	\$21,542	Each	10%	\$19,388	Other	F1
456-112-518-PSS-1YR	456-112-518-PSS-1YR		Annual Maintenance PSS (456-112-518)	\$5,732	Each	10%	\$5,157	Other	F1
456-112-519-PSS-1YR	456-112-519-PSS-1YR		Annual Maintenance PSS (456-112-519)	\$22,441	Each	10%	\$20,197	Other	F1
456-112-520-PSS-1YR	456-112-520-PSS-1YR		Annual Maintenance PSS (456-112-520)	\$1,640	Each	10%	\$1,476	Other	F1
456-112-521-PSS-1YR	456-112-521-PSS-1YR		Annual Maintenance PSS (456-112-521)	\$6,624	Each	10%	\$5,962	Other	F1
456-112-522-PSS-1YR	456-112-522-PSS-1YR		Annual Maintenance PSS (456-112-522)	\$15,160	Each	10%	\$13,644	Other	F1
456-112-523-PSS-1YR	456-112-523-PSS-1YR		Annual Maintenance PSS (456-112-523)	\$28,948	Each	10%	\$26,053	Other	F1
456-112-524-PSS-1YR	456-112-524-PSS-1YR		Annual Maintenance PSS (456-112-524)	\$34,576	Each	10%	\$31,118	Other	F1
456-112-525-PSS-1YR	456-112-525-PSS-1YR		Annual Maintenance PSS (456-112-525)	\$6,624	Each	10%	\$5,962	Other	F1
456-112-526-PSS-1YR	456-112-526-PSS-1YR		Annual Maintenance PSS (456-112-526)	\$15,160	Each	10%	\$13,644	Other	F1
456-112-527-PSS-1YR	456-112-527-PSS-1YR		Annual Maintenance PSS (456-112-527)	\$28,948	Each	10%	\$26,053	Other	F1
456-112-528-PSS-1YR	456-112-528-PSS-1YR		Annual Maintenance PSS (456-112-528)	\$34,576	Each	10%	\$31,118	Other	F1
456-112-529-PSS-1YR	456-112-529-PSS-1YR		Annual Maintenance PSS (456-112-529)	\$17,188	Each	10%	\$15,469	Other	F1
456-112-530-PSS-1YR	456-112-530-PSS-1YR		Annual Maintenance PSS (456-112-530)	\$17,188	Each	10%	\$15,469	Other	F1
456-112-531-PSS-1YR	456-112-531-PSS-1YR		Annual Maintenance PSS (456-112-531)	\$20,244	Each	10%	\$18,220	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-112-532-PSS-1YR	456-112-532-PSS-1YR		Annual Maintenance PSS (456-112-532)	\$27,884	Each	10%	\$25,096	Other	F1
456-112-533-PSS-1YR	456-112-533-PSS-1YR		Annual Maintenance PSS (456-112-533)	\$38,198	Each	10%	\$34,378	Other	F1
456-112-534-PSS-1YR	456-112-534-PSS-1YR		Annual Maintenance PSS (456-112-534)	\$8,766	Each	10%	\$7,889	Other	F1
456-112-535-PSS-1YR	456-112-535-PSS-1YR		Annual Maintenance PSS (456-112-535)	\$15,160	Each	10%	\$13,644	Other	F1
456-112-536-PSS-1YR	456-112-536-PSS-1YR		Annual Maintenance PSS (456-112-536)	\$28,948	Each	10%	\$26,053	Other	F1
456-112-537-PSS-1YR	456-112-537-PSS-1YR		Annual Maintenance PSS (456-112-537)	\$34,576	Each	10%	\$31,118	Other	F1
456-112-538-PSS-1YR	456-112-538-PSS-1YR		Annual Maintenance PSS (456-112-538)	\$43,546	Each	10%	\$39,191	Other	F1
456-112-539-PSS-1YR	456-112-539-PSS-1YR		Annual Maintenance PSS (456-112-539)	\$66,082	Each	10%	\$59,474	Other	F1
456-112-540-PSS-1YR	456-112-540-PSS-1YR		Annual Maintenance PSS (456-112-540)	\$19,804	Each	10%	\$17,824	Other	F1
456-112-541-PSS-1YR	456-112-541-PSS-1YR		Annual Maintenance PSS (456-112-541)	\$54,565	Each	10%	\$49,109	Other	F1
456-112-542-PSS-1YR	456-112-542-PSS-1YR		Annual Maintenance PSS (456-112-542)	\$4,480	Each	10%	\$4,032	Other	F1
456-112-555-PSS-1YR	456-112-555-PSS-1YR		Annual Maintenance PSS (456-112-555)	\$201	Each	10%	\$181	Other	F1
456-112-556-PSS-1YR	456-112-556-PSS-1YR		Annual Maintenance PSS (456-112-556)	\$181	Each	10%	\$163	Other	F1
456-112-557-PSS-1YR	456-112-557-PSS-1YR		Annual Maintenance PSS (456-112-557)	\$154	Each	10%	\$139	Other	F1
456-112-558-PSS-1YR	456-112-558-PSS-1YR		Annual Maintenance PSS (456-112-558)	\$131	Each	10%	\$117	Other	F1
456-112-559-PSS-1YR	456-112-559-PSS-1YR		Annual Maintenance PSS (456-112-559)	\$117	Each	10%	\$106	Other	F1
456-112-560-PSS-1YR	456-112-560-PSS-1YR		Annual Maintenance PSS (456-112-560)	\$100	Each	10%	\$90	Other	F1
456-112-561-PSS-1YR	456-112-561-PSS-1YR		Annual Maintenance PSS (456-112-561)	\$82	Each	10%	\$74	Other	F1
456-112-562-PSS-1YR	456-112-562-PSS-1YR		Annual Maintenance PSS (456-112-562)	\$68	Each	10%	\$62	Other	F1
456-112-563-PSS-1YR	456-112-563-PSS-1YR		Annual Maintenance PSS (456-112-563)	\$58	Each	10%	\$52	Other	F1
456-112-564-PSS-1YR	456-112-564-PSS-1YR		Annual Maintenance PSS (456-112-564)	\$50	Each	10%	\$45	Other	F1
456-112-565-PSS-1YR	456-112-565-PSS-1YR		Annual Maintenance PSS (456-112-565)	\$45	Each	10%	\$41	Other	F1
456-112-580-PSS-1YR	456-112-580-PSS-1YR		Annual Maintenance PSS (456-112-580)	\$1,800	Each	10%	\$1,620	Other	F1
456-112-581-PSS-1YR	456-112-581-PSS-1YR		Annual Maintenance PSS (456-112-581)	\$1,170	Each	10%	\$1,053	Other	F1
456-112-582-PSS-1YR	456-112-582-PSS-1YR		Annual Maintenance PSS (456-112-582)	\$1,094	Each	10%	\$984	Other	F1
456-112-583-PSS-1YR	456-112-583-PSS-1YR		Annual Maintenance PSS (456-112-583)	\$1,017	Each	10%	\$915	Other	F1
456-112-584-PSS-1YR	456-112-584-PSS-1YR		Annual Maintenance PSS (456-112-584)	\$946	Each	10%	\$851	Other	F1
456-112-585-PSS-1YR	456-112-585-PSS-1YR		Annual Maintenance PSS (456-112-585)	\$851	Each	10%	\$766	Other	F1
456-112-586-PSS-1YR	456-112-586-PSS-1YR		Annual Maintenance PSS (456-112-586)	\$576	Each	10%	\$518	Other	F1
456-112-587-PSS-1YR	456-112-587-PSS-1YR		Annual Maintenance PSS (456-112-587)	\$460	Each	10%	\$414	Other	F1
456-112-588-PSS-1YR	456-112-588-PSS-1YR		Annual Maintenance PSS (456-112-588)	\$414	Each	10%	\$373	Other	F1
456-112-589-PSS-1YR	456-112-589-PSS-1YR		Annual Maintenance PSS (456-112-589)	\$373	Each	10%	\$336	Other	F1
456-112-590-PSS-1YR	456-112-590-PSS-1YR		Annual Maintenance PSS (456-112-590)	\$336	Each	10%	\$302	Other	F1
456-112-591-PSS-1YR	456-112-591-PSS-1YR		Annual Maintenance PSS (456-112-591)	\$319	Each	10%	\$287	Other	F1
456-112-593-PSS-1YR	456-112-593-PSS-1YR		Annual Maintenance PSS (456-112-593)	\$3,274	Each	10%	\$2,946	Other	F1
456-112-594-PSS-1YR	456-112-594-PSS-1YR		Annual Maintenance PSS (456-112-594)	\$5,579	Each	10%	\$5,021	Other	F1
456-112-595-PSS-1YR	456-112-595-PSS-1YR		Annual Maintenance PSS (456-112-595)	\$2,205	Each	10%	\$1,985	Other	F1
456-112-596-PSS-1YR	456-112-596-PSS-1YR		Annual Maintenance PSS (456-112-596)	\$8,866	Each	10%	\$7,980	Other	F1
456-112-597-PSS-1YR	456-112-597-PSS-1YR		Annual Maintenance PSS (456-112-597)	\$1,418	Each	10%	\$1,276	Other	F1
456-112-598-PSS-1YR	456-112-598-PSS-1YR		Annual Maintenance PSS (456-112-598)	\$19,685	Each	10%	\$17,717	Other	F1
456-112-599-PSS-1YR	456-112-599-PSS-1YR		Annual Maintenance PSS (456-112-599)	\$33,559	Each	10%	\$30,203	Other	F1
456-112-600-PSS-1YR	456-112-600-PSS-1YR		Annual Maintenance PSS (456-112-600)	\$13,259	Each	10%	\$11,933	Other	F1
456-112-601-PSS-1YR	456-112-601-PSS-1YR		Annual Maintenance PSS (456-112-601)	\$53,334	Each	10%	\$48,001	Other	F1
456-112-602-PSS-1YR	456-112-602-PSS-1YR		Annual Maintenance PSS (456-112-602)	\$8,524	Each	10%	\$7,672	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
456-112-608-PSS-1YR	456-112-608-PSS-1YR		Annual Maintenance PSS (456-112-608)	\$7,000	Each	10%	\$6,300	Other	F1	
456-112-609-PSS-1YR	456-112-609-PSS-1YR		Annual Maintenance PSS (456-112-609)	\$10,100	Each	10%	\$9,090	Other	F1	
456-112-610-PSS-1YR	456-112-610-PSS-1YR		Annual Maintenance PSS (456-112-610)	\$22,520	Each	10%	\$20,268	Other	F1	
456-112-611-PSS-1YR	456-112-611-PSS-1YR		Annual Maintenance PSS (456-112-611)	\$32,320	Each	10%	\$29,088	Other	F1	
456-112-612-PSS-1YR	456-112-612-PSS-1YR		Annual Maintenance PSS (456-112-612)	\$10,532	Each	10%	\$9,479	Other	F1	
456-112-613-PSS-1YR	456-112-613-PSS-1YR		Annual Maintenance PSS (456-112-613)	\$11,556	Each	10%	\$10,400	Other	F1	
456-112-614-PSS-1YR	456-112-614-PSS-1YR		Annual Maintenance PSS (456-112-614)	\$6,428	Each	10%	\$5,785	Other	F1	
456-112-615-PSS-1YR	456-112-615-PSS-1YR		Annual Maintenance PSS (456-112-615)	\$2,256	Each	10%	\$2,030	Other	F1	
456-112-622-PSS-1YR	456-112-622-PSS-1YR		Annual Maintenance PSS (456-112-622)	\$7,000	Each	10%	\$6,300	Other	F1	
456-112-623-PSS-1YR	456-112-623-PSS-1YR		Annual Maintenance PSS (456-112-623)	\$10,100	Each	10%	\$9,090	Other	F1	
456-112-624-PSS-1YR	456-112-624-PSS-1YR		Annual Maintenance PSS (456-112-624)	\$22,520	Each	10%	\$20,268	Other	F1	
456-112-625-PSS-1YR	456-112-625-PSS-1YR		Annual Maintenance PSS (456-112-625)	\$32,320	Each	10%	\$29,088	Other	F1	
456-112-627-PSS-1YR	456-112-627-PSS-1YR		Annual Maintenance PSS (456-112-627)	\$5,060	Each	10%	\$4,554	Other	F1	
456-112-628-PSS-1YR	456-112-628-PSS-1YR		Annual Maintenance PSS (456-112-628)	\$6,428	Each	10%	\$5,785	Other	F1	
456-112-629-PSS-1YR	456-112-629-PSS-1YR		Annual Maintenance PSS (456-112-629)	\$2,256	Each	10%	\$2,030	Other	F1	
456-112-630-PSS-1YR	456-112-630-PSS-1YR		Annual Maintenance PSS (456-112-630)	\$7,000	Each	10%	\$6,300	Other	F1	
456-112-631-PSS-1YR	456-112-631-PSS-1YR		Annual Maintenance PSS (456-112-631)	\$10,100	Each	10%	\$9,090	Other	F1	
456-112-632-PSS-1YR	456-112-632-PSS-1YR		Annual Maintenance PSS (456-112-632)	\$22,520	Each	10%	\$20,268	Other	F1	
456-112-633-PSS-1YR	456-112-633-PSS-1YR		Annual Maintenance PSS (456-112-633)	\$32,320	Each	10%	\$29,088	Other	F1	
456-112-635-PSS-1YR	456-112-635-PSS-1YR		Annual Maintenance PSS (456-112-635)	\$5,060	Each	10%	\$4,554	Other	F1	
456-112-636-PSS-1YR	456-112-636-PSS-1YR		Annual Maintenance PSS (456-112-636)	\$6,428	Each	10%	\$5,785	Other	F1	
456-112-637-PSS-1YR	456-112-637-PSS-1YR		Annual Maintenance PSS (456-112-637)	\$2,256	Each	10%	\$2,030	Other	F1	
456-112-638-PSS-1YR	456-112-638-PSS-1YR		Annual Maintenance PSS (456-112-638)	\$7,000	Each	10%	\$6,300	Other	F1	
456-112-639-PSS-1YR	456-112-639-PSS-1YR		Annual Maintenance PSS (456-112-639)	\$10,100	Each	10%	\$9,090	Other	F1	
456-112-640-PSS-1YR	456-112-640-PSS-1YR		Annual Maintenance PSS (456-112-640)	\$22,520	Each	10%	\$20,268	Other	F1	
456-112-641-PSS-1YR	456-112-641-PSS-1YR		Annual Maintenance PSS (456-112-641)	\$32,320	Each	10%	\$29,088	Other	F1	
456-112-643-PSS-1YR	456-112-643-PSS-1YR		Annual Maintenance PSS (456-112-643)	\$5,060	Each	10%	\$4,554	Other	F1	
456-112-644-PSS-1YR	456-112-644-PSS-1YR		Annual Maintenance PSS (456-112-644)	\$6,428	Each	10%	\$5,785	Other	F1	
456-112-645-PSS-1YR	456-112-645-PSS-1YR		Annual Maintenance PSS (456-112-645)	\$2,256	Each	10%	\$2,030	Other	F1	
456-112-646-PSS-1YR	456-112-646-PSS-1YR		Annual Maintenance PSS (456-112-646)	\$2,428	Each	10%	\$2,185	Other	F1	
456-112-647-PSS-1YR	456-112-647-PSS-1YR		Annual Maintenance PSS (456-112-647)	\$2,877	Each	10%	\$2,589	Other	F1	
456-112-648-PSS-1YR	456-112-648-PSS-1YR		Annual Maintenance PSS (456-112-648)	\$5,776	Each	10%	\$5,198	Other	F1	
456-112-649-PSS-1YR	456-112-649-PSS-1YR		Annual Maintenance PSS (456-112-649)	\$6,052	Each	10%	\$5,447	Other	F1	
456-112-650-PSS-1YR	456-112-650-PSS-1YR		Annual Maintenance PSS (456-112-650)	\$7,898	Each	10%	\$7,108	Other	F1	
456-112-651-PSS-1YR	456-112-651-PSS-1YR		Annual Maintenance PSS (456-112-651)	\$6,624	Each	10%	\$5,962	Other	F1	
456-112-652-PSS-1YR	456-112-652-PSS-1YR		Annual Maintenance PSS (456-112-652)	\$8,192	Each	10%	\$7,373	Other	F1	
456-112-653-PSS-1YR	456-112-653-PSS-1YR		Annual Maintenance PSS (456-112-653)	\$15,160	Each	10%	\$13,644	Other	F1	
456-112-654-PSS-1YR	456-112-654-PSS-1YR		Annual Maintenance PSS (456-112-654)	\$28,948	Each	10%	\$26,053	Other	F1	
456-112-655-PSS-1YR	456-112-655-PSS-1YR		Annual Maintenance PSS (456-112-655)	\$34,576	Each	10%	\$31,118	Other	F1	
456-112-657-PSS-1YR	456-112-657-PSS-1YR		Annual Maintenance PSS (456-112-657)	\$5,730	Each	10%	\$5,157	Other	F1	
456-112-658-PSS-1YR	456-112-658-PSS-1YR		Annual Maintenance PSS (456-112-658)	\$5,730	Each	10%	\$5,157	Other	F1	
456-112-659-PSS-1YR	456-112-659-PSS-1YR		Annual Maintenance PSS (456-112-659)	\$8,404	Each	10%	\$7,564	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
456-112-660-PSS-1YR	456-112-660-PSS-1YR		Annual Maintenance PSS (456-112-660)	\$12,224	Each	10%	\$11,002	Other	F1
456-112-661-PSS-1YR	456-112-661-PSS-1YR		Annual Maintenance PSS (456-112-661)	\$19,098	Each	10%	\$17,188	Other	F1
456-112-662-PSS-1YR	456-112-662-PSS-1YR		Annual Maintenance PSS (456-112-662)	\$3,214	Each	10%	\$2,893	Other	F1
456-112-663-PSS-1YR	456-112-663-PSS-1YR		Annual Maintenance PSS (456-112-663)	\$5,776	Each	10%	\$5,198	Other	F1
456-112-664-PSS-1YR	456-112-664-PSS-1YR		Annual Maintenance PSS (456-112-664)	\$6,058	Each	10%	\$5,452	Other	F1
456-112-665-PSS-1YR	456-112-665-PSS-1YR		Annual Maintenance PSS (456-112-665)	\$7,898	Each	10%	\$7,108	Other	F1
456-112-666-PSS-1YR	456-112-666-PSS-1YR		Annual Maintenance PSS (456-112-666)	\$11,996	Each	10%	\$10,796	Other	F1
456-112-667-PSS-1YR	456-112-667-PSS-1YR		Annual Maintenance PSS (456-112-667)	\$21,542	Each	10%	\$19,388	Other	F1
456-112-668-PSS-1YR	456-112-668-PSS-1YR		Annual Maintenance PSS (456-112-668)	\$6,732	Each	10%	\$6,059	Other	F1
456-112-669-PSS-1YR	456-112-669-PSS-1YR		Annual Maintenance PSS (456-112-669)	\$22,441	Each	10%	\$20,197	Other	F1
456-112-670-PSS-1YR	456-112-670-PSS-1YR		Annual Maintenance PSS (456-112-670)	\$1,640	Each	10%	\$1,476	Other	F1
456-112-671-PSS-1YR	456-112-671-PSS-1YR		Annual Maintenance PSS (456-112-671)	\$17,188	Each	10%	\$15,469	Other	F1
456-112-672-PSS-1YR	456-112-672-PSS-1YR		Annual Maintenance PSS (456-112-672)	\$17,188	Each	10%	\$15,469	Other	F1
456-112-673-PSS-1YR	456-112-673-PSS-1YR		Annual Maintenance PSS (456-112-673)	\$20,244	Each	10%	\$18,220	Other	F1
456-112-674-PSS-1YR	456-112-674-PSS-1YR		Annual Maintenance PSS (456-112-674)	\$27,884	Each	10%	\$25,096	Other	F1
456-112-675-PSS-1YR	456-112-675-PSS-1YR		Annual Maintenance PSS (456-112-675)	\$38,198	Each	10%	\$34,378	Other	F1
456-112-676-PSS-1YR	456-112-676-PSS-1YR		Annual Maintenance PSS (456-112-676)	\$8,766	Each	10%	\$7,889	Other	F1
456-112-677-PSS-1YR	456-112-677-PSS-1YR		Annual Maintenance PSS (456-112-677)	\$15,160	Each	10%	\$13,644	Other	F1
456-112-678-PSS-1YR	456-112-678-PSS-1YR		Annual Maintenance PSS (456-112-678)	\$28,948	Each	10%	\$26,053	Other	F1
456-112-679-PSS-1YR	456-112-679-PSS-1YR		Annual Maintenance PSS (456-112-679)	\$34,576	Each	10%	\$31,118	Other	F1
456-112-680-PSS-1YR	456-112-680-PSS-1YR		Annual Maintenance PSS (456-112-680)	\$43,546	Each	10%	\$39,191	Other	F1
456-112-681-PSS-1YR	456-112-681-PSS-1YR		Annual Maintenance PSS (456-112-681)	\$66,082	Each	10%	\$59,474	Other	F1
456-112-682-PSS-1YR	456-112-682-PSS-1YR		Annual Maintenance PSS (456-112-682)	\$19,804	Each	10%	\$17,824	Other	F1
456-112-683-PSS-1YR	456-112-683-PSS-1YR		Annual Maintenance PSS (456-112-683)	\$54,565	Each	10%	\$49,109	Other	F1
456-112-684-PSS-1YR	456-112-684-PSS-1YR		Annual Maintenance PSS (456-112-684)	\$4,480	Each	10%	\$4,032	Other	F1
456-112-685-PSS-1YR	456-112-685-PSS-1YR		Annual Maintenance PSS (456-112-685)	\$2,428	Each	10%	\$2,185	Other	F1
456-112-686-PSS-1YR	456-112-686-PSS-1YR		Annual Maintenance PSS (456-112-686)	\$5,776	Each	10%	\$5,198	Other	F1
456-112-687-PSS-1YR	456-112-687-PSS-1YR		Annual Maintenance PSS (456-112-687)	\$6,052	Each	10%	\$5,447	Other	F1
456-112-688-PSS-1YR	456-112-688-PSS-1YR		Annual Maintenance PSS (456-112-688)	\$7,898	Each	10%	\$7,108	Other	F1
456-112-689-PSS-1YR	456-112-689-PSS-1YR		Annual Maintenance PSS (456-112-689)	\$2,428	Each	10%	\$2,185	Other	F1
456-112-690-PSS-1YR	456-112-690-PSS-1YR		Annual Maintenance PSS (456-112-690)	\$5,776	Each	10%	\$5,198	Other	F1
456-112-691-PSS-1YR	456-112-691-PSS-1YR		Annual Maintenance PSS (456-112-691)	\$6,052	Each	10%	\$5,447	Other	F1
456-112-692-PSS-1YR	456-112-692-PSS-1YR		Annual Maintenance PSS (456-112-692)	\$7,898	Each	10%	\$7,108	Other	F1
456-112-693-PSS-1YR	456-112-693-PSS-1YR		Annual Maintenance PSS (456-112-693)	\$6,624	Each	10%	\$5,962	Other	F1
456-112-694-PSS-1YR	456-112-694-PSS-1YR		Annual Maintenance PSS (456-112-694)	\$15,160	Each	10%	\$13,644	Other	F1
456-112-695-PSS-1YR	456-112-695-PSS-1YR		Annual Maintenance PSS (456-112-695)	\$28,948	Each	10%	\$26,053	Other	F1
456-112-696-PSS-1YR	456-112-696-PSS-1YR		Annual Maintenance PSS (456-112-696)	\$34,576	Each	10%	\$31,118	Other	F1
456-112-697-PSS-1YR	456-112-697-PSS-1YR		Annual Maintenance PSS (456-112-697)	\$6,624	Each	10%	\$5,962	Other	F1
456-112-698-PSS-1YR	456-112-698-PSS-1YR		Annual Maintenance PSS (456-112-698)	\$15,160	Each	10%	\$13,644	Other	F1
456-112-699-PSS-1YR	456-112-699-PSS-1YR		Annual Maintenance PSS (456-112-699)	\$28,948	Each	10%	\$26,053	Other	F1
456-112-700-PSS-1YR	456-112-700-PSS-1YR		Annual Maintenance PSS (456-112-700)	\$34,576	Each	10%	\$31,118	Other	F1
456-112-701-PSS-1YR	456-112-701-PSS-1YR		Annual Maintenance PSS (456-112-701)	\$3,274	Each	10%	\$2,946	Other	F1
456-112-702-PSS-1YR	456-112-702-PSS-1YR		Annual Maintenance PSS (456-112-702)	\$5,579	Each	10%	\$5,021	Other	F1
456-112-703-PSS-1YR	456-112-703-PSS-1YR		Annual Maintenance PSS (456-112-703)	\$2,205	Each	10%	\$1,985	Other	F1
456-112-704-PSS-1YR	456-112-704-PSS-1YR		Annual Maintenance PSS (456-112-704)	\$8,866	Each	10%	\$7,980	Other	F1
456-112-705-PSS-1YR	456-112-705-PSS-1YR		Annual Maintenance PSS (456-112-705)	\$1,418	Each	10%	\$1,276	Other	F1
456-112-706-PSS-1YR	456-112-706-PSS-1YR		Annual Maintenance PSS (456-112-706)	\$19,685	Each	10%	\$17,717	Other	F1
456-112-707-PSS-1YR	456-112-707-PSS-1YR		Annual Maintenance PSS (456-112-707)	\$33,559	Each	10%	\$30,203	Other	F1
456-112-708-PSS-1YR	456-112-708-PSS-1YR		Annual Maintenance PSS (456-112-708)	\$13,259	Each	10%	\$11,933	Other	F1
456-112-709-PSS-1YR	456-112-709-PSS-1YR		Annual Maintenance PSS (456-112-709)	\$53,334	Each	10%	\$48,001	Other	F1
456-112-710-PSS-1YR	456-112-710-PSS-1YR		Annual Maintenance PSS (456-112-710)	\$8,524	Each	10%	\$7,672	Other	F1
456-112-714-PSS-1YR	456-112-714-PSS-1YR		Annual Maintenance PSS (456-112-714)	\$7,000	Each	10%	\$6,300	Other	F1
456-112-715-PSS-1YR	456-112-715-PSS-1YR		Annual Maintenance PSS (456-112-715)	\$10,100	Each	10%	\$9,090	Other	F1
456-112-716-PSS-1YR	456-112-716-PSS-1YR		Annual Maintenance PSS (456-112-716)	\$22,520	Each	10%	\$20,268	Other	F1
456-112-717-PSS-1YR	456-112-717-PSS-1YR		Annual Maintenance PSS (456-112-717)	\$32,320	Each	10%	\$29,088	Other	F1
456-112-718-PSS-1YR	456-112-718-PSS-1YR		Annual Maintenance PSS (456-112-718)	\$10,532	Each	10%	\$9,479	Other	F1
456-112-719-PSS-1YR	456-112-719-PSS-1YR		Annual Maintenance PSS (456-112-719)	\$11,556	Each	10%	\$10,400	Other	F1
456-112-720-PSS-1YR	456-112-720-PSS-1YR		Annual Maintenance PSS (456-112-720)	\$6,428	Each	10%	\$5,785	Other	F1
456-112-721-PSS-1YR	456-112-721-PSS-1YR		Annual Maintenance PSS (456-112-721)	\$2,256	Each	10%	\$2,030	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column L (Column I)	ALJP Proposed Price/UoM (Calculated)	
456-112-722-PSS-1YR	456-112-722-PSS-1YR	Annual Maintenance PSS (456-112-722)		\$7,000	Each	10%	\$6,300	Other	F1
456-112-723-PSS-1YR	456-112-723-PSS-1YR	Annual Maintenance PSS (456-112-723)		\$10,100	Each	10%	\$9,090	Other	F1
456-112-724-PSS-1YR	456-112-724-PSS-1YR	Annual Maintenance PSS (456-112-724)		\$22,520	Each	10%	\$20,268	Other	F1
456-112-725-PSS-1YR	456-112-725-PSS-1YR	Annual Maintenance PSS (456-112-725)		\$32,320	Each	10%	\$29,088	Other	F1
456-112-727-PSS-1YR	456-112-727-PSS-1YR	Annual Maintenance PSS (456-112-727)		\$5,060	Each	10%	\$4,554	Other	F1
456-112-728-PSS-1YR	456-112-728-PSS-1YR	Annual Maintenance PSS (456-112-728)		\$6,428	Each	10%	\$5,785	Other	F1
456-112-729-PSS-1YR	456-112-729-PSS-1YR	Annual Maintenance PSS (456-112-729)		\$2,256	Each	10%	\$2,030	Other	F1
456-112-730-PSS-1YR	456-112-730-PSS-1YR	Annual Maintenance PSS (456-112-730)		\$7,000	Each	10%	\$6,300	Other	F1
456-112-731-PSS-1YR	456-112-731-PSS-1YR	Annual Maintenance PSS (456-112-731)		\$10,100	Each	10%	\$9,090	Other	F1
456-112-732-PSS-1YR	456-112-732-PSS-1YR	Annual Maintenance PSS (456-112-732)		\$22,520	Each	10%	\$20,268	Other	F1
456-112-733-PSS-1YR	456-112-733-PSS-1YR	Annual Maintenance PSS (456-112-733)		\$32,320	Each	10%	\$29,088	Other	F1
456-112-735-PSS-1YR	456-112-735-PSS-1YR	Annual Maintenance PSS (456-112-735)		\$5,060	Each	10%	\$4,554	Other	F1
456-112-736-PSS-1YR	456-112-736-PSS-1YR	Annual Maintenance PSS (456-112-736)		\$6,428	Each	10%	\$5,785	Other	F1
456-112-737-PSS-1YR	456-112-737-PSS-1YR	Annual Maintenance PSS (456-112-737)		\$2,256	Each	10%	\$2,030	Other	F1
456-112-738-PSS-1YR	456-112-738-PSS-1YR	Annual Maintenance PSS (456-112-738)		\$7,000	Each	10%	\$6,300	Other	F1
456-112-739-PSS-1YR	456-112-739-PSS-1YR	Annual Maintenance PSS (456-112-739)		\$10,100	Each	10%	\$9,090	Other	F1
456-112-740-PSS-1YR	456-112-740-PSS-1YR	Annual Maintenance PSS (456-112-740)		\$22,520	Each	10%	\$20,268	Other	F1
456-112-741-PSS-1YR	456-112-741-PSS-1YR	Annual Maintenance PSS (456-112-741)		\$32,320	Each	10%	\$29,088	Other	F1
456-112-743-PSS-1YR	456-112-743-PSS-1YR	Annual Maintenance PSS (456-112-743)		\$5,060	Each	10%	\$4,554	Other	F1
456-112-744-PSS-1YR	456-112-744-PSS-1YR	Annual Maintenance PSS (456-112-744)		\$6,428	Each	10%	\$5,785	Other	F1
456-112-745-PSS-1YR	456-112-745-PSS-1YR	Annual Maintenance PSS (456-112-745)		\$2,256	Each	10%	\$2,030	Other	F1
456-112-747-PSS-1YR	456-112-747-PSS-1YR	Annual Maintenance PSS (456-112-747)		\$201	Each	10%	\$181	Other	F1
456-112-748-PSS-1YR	456-112-748-PSS-1YR	Annual Maintenance PSS (456-112-748)		\$181	Each	10%	\$163	Other	F1
456-112-749-PSS-1YR	456-112-749-PSS-1YR	Annual Maintenance PSS (456-112-749)		\$154	Each	10%	\$139	Other	F1
456-112-750-PSS-1YR	456-112-750-PSS-1YR	Annual Maintenance PSS (456-112-750)		\$131	Each	10%	\$117	Other	F1
456-112-751-PSS-1YR	456-112-751-PSS-1YR	Annual Maintenance PSS (456-112-751)		\$117	Each	10%	\$106	Other	F1
456-112-752-PSS-1YR	456-112-752-PSS-1YR	Annual Maintenance PSS (456-112-752)		\$100	Each	10%	\$90	Other	F1
456-112-753-PSS-1YR	456-112-753-PSS-1YR	Annual Maintenance PSS (456-112-753)		\$82	Each	10%	\$74	Other	F1
456-112-754-PSS-1YR	456-112-754-PSS-1YR	Annual Maintenance PSS (456-112-754)		\$68	Each	10%	\$62	Other	F1
456-112-755-PSS-1YR	456-112-755-PSS-1YR	Annual Maintenance PSS (456-112-755)		\$58	Each	10%	\$52	Other	F1
456-112-756-PSS-1YR	456-112-756-PSS-1YR	Annual Maintenance PSS (456-112-756)		\$50	Each	10%	\$45	Other	F1
456-112-757-PSS-1YR	456-112-757-PSS-1YR	Annual Maintenance PSS (456-112-757)		\$45	Each	10%	\$41	Other	F1
456-112-772-PSS-1YR	456-112-772-PSS-1YR	Annual Maintenance PSS (456-112-772)		\$1,800	Each	10%	\$1,620	Other	F1
456-112-773-PSS-1YR	456-112-773-PSS-1YR	Annual Maintenance PSS (456-112-773)		\$1,170	Each	10%	\$1,053	Other	F1
456-112-774-PSS-1YR	456-112-774-PSS-1YR	Annual Maintenance PSS (456-112-774)		\$1,094	Each	10%	\$984	Other	F1
456-112-775-PSS-1YR	456-112-775-PSS-1YR	Annual Maintenance PSS (456-112-775)		\$1,017	Each	10%	\$915	Other	F1
456-112-776-PSS-1YR	456-112-776-PSS-1YR	Annual Maintenance PSS (456-112-776)		\$946	Each	10%	\$851	Other	F1
456-112-777-PSS-1YR	456-112-777-PSS-1YR	Annual Maintenance PSS (456-112-777)		\$851	Each	10%	\$766	Other	F1
456-112-778-PSS-1YR	456-112-778-PSS-1YR	Annual Maintenance PSS (456-112-778)		\$576	Each	10%	\$518	Other	F1
456-112-779-PSS-1YR	456-112-779-PSS-1YR	Annual Maintenance PSS (456-112-779)		\$460	Each	10%	\$414	Other	F1
456-112-780-PSS-1YR	456-112-780-PSS-1YR	Annual Maintenance PSS (456-112-780)		\$414	Each	10%	\$373	Other	F1
456-112-781-PSS-1YR	456-112-781-PSS-1YR	Annual Maintenance PSS (456-112-781)		\$373	Each	10%	\$336	Other	F1
456-112-782-PSS-1YR	456-112-782-PSS-1YR	Annual Maintenance PSS (456-112-782)		\$336	Each	10%	\$302	Other	F1
456-112-783-PSS-1YR	456-112-783-PSS-1YR	Annual Maintenance PSS (456-112-783)		\$319	Each	10%	\$287	Other	F1
456-112-787-PSS-1YR	456-112-787-PSS-1YR	Annual Maintenance PSS (456-112-787)		\$2,428	Each	10%	\$2,185	Other	F1
456-112-788-PSS-1YR	456-112-788-PSS-1YR	Annual Maintenance PSS (456-112-788)		\$2,877	Each	10%	\$2,589	Other	F1
456-112-789-PSS-1YR	456-112-789-PSS-1YR	Annual Maintenance PSS (456-112-789)		\$5,776	Each	10%	\$5,198	Other	F1
456-112-790-PSS-1YR	456-112-790-PSS-1YR	Annual Maintenance PSS (456-112-790)		\$5,052	Each	10%	\$4,547	Other	F1
456-112-791-PSS-1YR	456-112-791-PSS-1YR	Annual Maintenance PSS (456-112-791)		\$7,898	Each	10%	\$7,108	Other	F1
456-112-792-PSS-1YR	456-112-792-PSS-1YR	Annual Maintenance PSS (456-112-792)		\$6,624	Each	10%	\$5,962	Other	F1
456-112-793-PSS-1YR	456-112-793-PSS-1YR	Annual Maintenance PSS (456-112-793)		\$8,192	Each	10%	\$7,373	Other	F1
456-112-794-PSS-1YR	456-112-794-PSS-1YR	Annual Maintenance PSS (456-112-794)		\$15,160	Each	10%	\$13,644	Other	F1
456-112-795-PSS-1YR	456-112-795-PSS-1YR	Annual Maintenance PSS (456-112-795)		\$28,948	Each	10%	\$26,053	Other	F1
456-112-796-PSS-1YR	456-112-796-PSS-1YR	Annual Maintenance PSS (456-112-796)		\$34,576	Each	10%	\$31,118	Other	F1
456-112-845-PSS-1YR	456-112-845-PSS-1YR	Annual Maintenance PSS (456-112-845)		\$221	Each	10%	\$199	Other	F1
456-112-846-PSS-1YR	456-112-846-PSS-1YR	Annual Maintenance PSS (456-112-846)		\$526	Each	10%	\$473	Other	F1
456-112-847-PSS-1YR	456-112-847-PSS-1YR	Annual Maintenance PSS (456-112-847)		\$1,051	Each	10%	\$946	Other	F1
456-112-848-PSS-1YR	456-112-848-PSS-1YR	Annual Maintenance PSS (456-112-848)		\$1,533	Each	10%	\$1,379	Other	F1
456-112-849-PSS-1YR	456-112-849-PSS-1YR	Annual Maintenance PSS (456-112-849)		\$1,095	Each	10%	\$986	Other	F1
456-112-850-PSS-1YR	456-112-850-PSS-1YR	Annual Maintenance PSS (456-112-850)		\$2,628	Each	10%	\$2,365	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
456-112-851-PSS-1YR	456-112-851-PSS-1YR	Annual Maintenance PSS (456-112-851)		\$5,254	Each	10%	\$4,728	Other	F1		
456-112-852-PSS-1YR	456-112-852-PSS-1YR	Annual Maintenance PSS (456-112-852)		\$7,661	Each	10%	\$6,895	Other	F1		
456-112-854-PSS-1YR	456-112-854-PSS-1YR	Annual Maintenance PSS (456-112-854)		\$875	Each	10%	\$787	Other	F1		
456-112-855-PSS-1YR	456-112-855-PSS-1YR	Annual Maintenance PSS (456-112-855)		\$2,102	Each	10%	\$1,892	Other	F1		
456-112-856-PSS-1YR	456-112-856-PSS-1YR	Annual Maintenance PSS (456-112-856)		\$4,203	Each	10%	\$3,782	Other	F1		
456-112-857-PSS-1YR	456-112-857-PSS-1YR	Annual Maintenance PSS (456-112-857)		\$6,128	Each	10%	\$5,515	Other	F1		
456-112-871-PSS-1YR	456-112-871-PSS-1YR	Annual Maintenance PSS (456-112-871)		\$3,784	Each	10%	\$3,405	Other	F1		
456-112-948-PSS-1YR	456-112-948-PSS-1YR	Annual Maintenance PSS (456-112-948)		\$851	Each	10%	\$766	Other	F1		
456-112-949-PSS-1YR	456-112-949-PSS-1YR	Annual Maintenance PSS (456-112-949)		\$863	Each	10%	\$777	Other	F1		
456-112-960-PSS-1YR	456-112-960-PSS-1YR	Annual Maintenance PSS (456-112-960)		\$6,000	Each	10%	\$5,400	Other	F1		
456-112-961-PSS-1YR	456-112-961-PSS-1YR	Annual Maintenance PSS (456-112-961)		\$3,000	Each	10%	\$2,700	Other	F1		
456-112-963-PSS-1YR	456-112-963-PSS-1YR	Annual Maintenance PSS (456-112-963)		\$2,250	Each	10%	\$2,025	Other	F1		
456-112-964-PSS-1YR	456-112-964-PSS-1YR	Annual Maintenance PSS (456-112-964)		\$1,700	Each	10%	\$1,530	Other	F1		
456-112-965-PSS-1YR	456-112-965-PSS-1YR	Annual Maintenance PSS (456-112-965)		\$3,400	Each	10%	\$3,060	Other	F1		
456-112-966-PSS-1YR	456-112-966-PSS-1YR	Annual Maintenance PSS (456-112-966)		\$6,800	Each	10%	\$6,120	Other	F1		
456-112-967-PSS-1YR	456-112-967-PSS-1YR	Annual Maintenance PSS (456-112-967)		\$13,600	Each	10%	\$12,240	Other	F1		
456-112-969-PSS-1YR	456-112-969-PSS-1YR	Annual Maintenance PSS (456-112-969)		\$1,564	Each	10%	\$1,408	Other	F1		
456-112-970-PSS-1YR	456-112-970-PSS-1YR	Annual Maintenance PSS (456-112-970)		\$4,028	Each	10%	\$3,625	Other	F1		
456-112-971-PSS-1YR	456-112-971-PSS-1YR	Annual Maintenance PSS (456-112-971)		\$2,664	Each	10%	\$2,398	Other	F1		
456-112-972-PSS-1YR	456-112-972-PSS-1YR	Annual Maintenance PSS (456-112-972)		\$5,946	Each	10%	\$5,351	Other	F1		
456-112-973-PSS-1YR	456-112-973-PSS-1YR	Annual Maintenance PSS (456-112-973)		\$1,564	Each	10%	\$1,408	Other	F1		
456-112-974-PSS-1YR	456-112-974-PSS-1YR	Annual Maintenance PSS (456-112-974)		\$4,028	Each	10%	\$3,625	Other	F1		
456-112-975-PSS-1YR	456-112-975-PSS-1YR	Annual Maintenance PSS (456-112-975)		\$2,664	Each	10%	\$2,398	Other	F1		
456-112-976-PSS-1YR	456-112-976-PSS-1YR	Annual Maintenance PSS (456-112-976)		\$5,946	Each	10%	\$5,351	Other	F1		
456-112-977-PSS-1YR	456-112-977-PSS-1YR	Annual Maintenance PSS (456-112-977)		\$1,132	Each	10%	\$1,019	Other	F1		
456-112-978-PSS-1YR	456-112-978-PSS-1YR	Annual Maintenance PSS (456-112-978)		\$1,148	Each	10%	\$1,033	Other	F1		
456-112-979-PSS-1YR	456-112-979-PSS-1YR	Annual Maintenance PSS (456-112-979)		\$491	Each	10%	\$442	Other	F1		
456-112-980-PSS-1YR	456-112-980-PSS-1YR	Annual Maintenance PSS (456-112-980)		\$491	Each	10%	\$442	Other	F1		
456-112-981-PSS-1YR	456-112-981-PSS-1YR	Annual Maintenance PSS (456-112-981)		\$2,375	Each	10%	\$2,138	Other	F1		
456-112-982-PSS-1YR	456-112-982-PSS-1YR	Annual Maintenance PSS (456-112-982)		\$2,188	Each	10%	\$1,969	Other	F1		
456-112-983-PSS-1YR	456-112-983-PSS-1YR	Annual Maintenance PSS (456-112-983)		\$2,063	Each	10%	\$1,856	Other	F1		
456-112-984-PSS-1YR	456-112-984-PSS-1YR	Annual Maintenance PSS (456-112-984)		\$1,875	Each	10%	\$1,688	Other	F1		
456-112-985-PSS-1YR	456-112-985-PSS-1YR	Annual Maintenance PSS (456-112-985)		\$1,625	Each	10%	\$1,463	Other	F1		
456-112-986-PSS-1YR	456-112-986-PSS-1YR	Annual Maintenance PSS (456-112-986)		\$1,500	Each	10%	\$1,350	Other	F1		
456-113-084-PSS-1YR	456-113-084-PSS-1YR	Annual Maintenance PSS (456-113-084)		\$157	Each	10%	\$142	Other	F1		
456-113-085-PSS-1YR	456-113-085-PSS-1YR	Annual Maintenance PSS (456-113-085)		\$157	Each	10%	\$142	Other	F1		
456-113-095-PSS-1YR	456-113-095-PSS-1YR	Annual Maintenance PSS (456-113-095)		\$356	Each	10%	\$321	Other	F1		
456-113-096-PSS-1YR	456-113-096-PSS-1YR	Annual Maintenance PSS (456-113-096)		\$294	Each	10%	\$264	Other	F1		
456-113-097-PSS-1YR	456-113-097-PSS-1YR	Annual Maintenance PSS (456-113-097)		\$253	Each	10%	\$227	Other	F1		
456-113-098-PSS-1YR	456-113-098-PSS-1YR	Annual Maintenance PSS (456-113-098)		\$194	Each	10%	\$174	Other	F1		
456-113-099-PSS-1YR	456-113-099-PSS-1YR	Annual Maintenance PSS (456-113-099)		\$125	Each	10%	\$113	Other	F1		
456-113-100-PSS-1YR	456-113-100-PSS-1YR	Annual Maintenance PSS (456-113-100)		\$1,250	Each	10%	\$1,125	Other	F1		
456-113-101-PSS-1YR	456-113-101-PSS-1YR	Annual Maintenance PSS (456-113-101)		\$2,000	Each	10%	\$1,800	Other	F1		
456-113-102-PSS-1YR	456-113-102-PSS-1YR	Annual Maintenance PSS (456-113-102)		\$125	Each	10%	\$113	Other	F1		
456-113-103-PSS-1YR	456-113-103-PSS-1YR	Annual Maintenance PSS (456-113-103)		\$100	Each	10%	\$90	Other	F1		
456-113-115-PSS-1YR	456-113-115-PSS-1YR	Annual Maintenance PSS (456-113-115)		\$3,563	Each	10%	\$3,206	Other	F1		
456-113-122-PSS-1YR	456-113-122-PSS-1YR	Annual Maintenance PSS (456-113-122)		\$28	Each	10%	\$25	Other	F1		
456-113-123-PSS-1YR	456-113-123-PSS-1YR	Annual Maintenance PSS (456-113-123)		\$26	Each	10%	\$23	Other	F1		
456-113-124-PSS-1YR	456-113-124-PSS-1YR	Annual Maintenance PSS (456-113-124)		\$23	Each	10%	\$21	Other	F1		
456-113-125-PSS-1YR	456-113-125-PSS-1YR	Annual Maintenance PSS (456-113-125)		\$21	Each	10%	\$19	Other	F1		
456-113-126-PSS-1YR	456-113-126-PSS-1YR	Annual Maintenance PSS (456-113-126)		\$19	Each	10%	\$17	Other	F1		
456-113-127-PSS-1YR	456-113-127-PSS-1YR	Annual Maintenance PSS (456-113-127)		\$17	Each	10%	\$15	Other	F1		
456-113-128-PSS-1YR	456-113-128-PSS-1YR	Annual Maintenance PSS (456-113-128)		\$15	Each	10%	\$14	Other	F1		
456-113-129-PSS-1YR	456-113-129-PSS-1YR	Annual Maintenance PSS (456-113-129)		\$14	Each	10%	\$12	Other	F1		
456-113-130-PSS-1YR	456-113-130-PSS-1YR	Annual Maintenance PSS (456-113-130)		\$13	Each	10%	\$11	Other	F1		
456-113-131-PSS-1YR	456-113-131-PSS-1YR	Annual Maintenance PSS (456-113-131)		\$11	Each	10%	\$10	Other	F1		
456-113-132-PSS-1YR	456-113-132-PSS-1YR	Annual Maintenance PSS (456-113-132)		\$10	Each	10%	\$9	Other	F1		
456-113-139-PSS-1YR	456-113-139-PSS-1YR	Annual Maintenance PSS (456-113-139)		\$1,152	Each	10%	\$1,037	Other	F1		
456-113-140-PSS-1YR	456-113-140-PSS-1YR	Annual Maintenance PSS (456-113-140)		\$1,152	Each	10%	\$1,037	Other	F1		
456-113-141-PSS-1YR	456-113-141-PSS-1YR	Annual Maintenance PSS (456-113-141)		\$1,152	Each	10%	\$1,037	Other	F1		
456-113-142-PSS-1YR	456-113-142-PSS-1YR	Annual Maintenance PSS (456-113-142)		\$1,152	Each	10%	\$1,037	Other	F1		
456-113-143-PSS-1YR	456-113-143-PSS-1YR	Annual Maintenance PSS (456-113-143)		\$1,152	Each	10%	\$1,037	Other	F1		
456-113-144-PSS-1YR	456-113-144-PSS-1YR	Annual Maintenance PSS (456-113-144)		\$916	Each	10%	\$825	Other	F1		
456-113-145-PSS-1YR	456-113-145-PSS-1YR	Annual Maintenance PSS (456-113-145)		\$916	Each	10%	\$825	Other	F1		



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-113-146-PSS-1YR	456-113-146-PSS-1YR		Annual Maintenance PSS (456-113-146)	\$916	Each	10%	\$825	Other	F1
456-113-147-PSS-1YR	456-113-147-PSS-1YR		Annual Maintenance PSS (456-113-147)	\$916	Each	10%	\$825	Other	F1
456-113-148-PSS-1YR	456-113-148-PSS-1YR		Annual Maintenance PSS (456-113-148)	\$916	Each	10%	\$825	Other	F1
456-113-149-PSS-1YR	456-113-149-PSS-1YR		Annual Maintenance PSS (456-113-149)	\$261	Each	10%	\$235	Other	F1
456-113-150-PSS-1YR	456-113-150-PSS-1YR		Annual Maintenance PSS (456-113-150)	\$261	Each	10%	\$235	Other	F1
456-113-151-PSS-1YR	456-113-151-PSS-1YR		Annual Maintenance PSS (456-113-151)	\$261	Each	10%	\$235	Other	F1
456-113-152-PSS-1YR	456-113-152-PSS-1YR		Annual Maintenance PSS (456-113-152)	\$261	Each	10%	\$235	Other	F1
456-113-153-PSS-1YR	456-113-153-PSS-1YR		Annual Maintenance PSS (456-113-153)	\$261	Each	10%	\$235	Other	F1
456-113-154-PSS-1YR	456-113-154-PSS-1YR		Annual Maintenance PSS (456-113-154)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-155-PSS-1YR	456-113-155-PSS-1YR		Annual Maintenance PSS (456-113-155)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-156-PSS-1YR	456-113-156-PSS-1YR		Annual Maintenance PSS (456-113-156)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-157-PSS-1YR	456-113-157-PSS-1YR		Annual Maintenance PSS (456-113-157)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-158-PSS-1YR	456-113-158-PSS-1YR		Annual Maintenance PSS (456-113-158)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-159-PSS-1YR	456-113-159-PSS-1YR		Annual Maintenance PSS (456-113-159)	\$787	Each	10%	\$708	Other	F1
456-113-160-PSS-1YR	456-113-160-PSS-1YR		Annual Maintenance PSS (456-113-160)	\$787	Each	10%	\$708	Other	F1
456-113-161-PSS-1YR	456-113-161-PSS-1YR		Annual Maintenance PSS (456-113-161)	\$787	Each	10%	\$708	Other	F1
456-113-162-PSS-1YR	456-113-162-PSS-1YR		Annual Maintenance PSS (456-113-162)	\$787	Each	10%	\$708	Other	F1
456-113-163-PSS-1YR	456-113-163-PSS-1YR		Annual Maintenance PSS (456-113-163)	\$787	Each	10%	\$708	Other	F1
456-113-164-PSS-1YR	456-113-164-PSS-1YR		Annual Maintenance PSS (456-113-164)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-165-PSS-1YR	456-113-165-PSS-1YR		Annual Maintenance PSS (456-113-165)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-166-PSS-1YR	456-113-166-PSS-1YR		Annual Maintenance PSS (456-113-166)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-167-PSS-1YR	456-113-167-PSS-1YR		Annual Maintenance PSS (456-113-167)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-168-PSS-1YR	456-113-168-PSS-1YR		Annual Maintenance PSS (456-113-168)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-169-PSS-1YR	456-113-169-PSS-1YR		Annual Maintenance PSS (456-113-169)	\$1,152	Each	10%	\$1,037	Other	F1
456-113-170-PSS-1YR	456-113-170-PSS-1YR		Annual Maintenance PSS (456-113-170)	\$1,152	Each	10%	\$1,037	Other	F1
456-113-171-PSS-1YR	456-113-171-PSS-1YR		Annual Maintenance PSS (456-113-171)	\$1,152	Each	10%	\$1,037	Other	F1
456-113-172-PSS-1YR	456-113-172-PSS-1YR		Annual Maintenance PSS (456-113-172)	\$1,152	Each	10%	\$1,037	Other	F1
456-113-173-PSS-1YR	456-113-173-PSS-1YR		Annual Maintenance PSS (456-113-173)	\$1,152	Each	10%	\$1,037	Other	F1
456-113-174-PSS-1YR	456-113-174-PSS-1YR		Annual Maintenance PSS (456-113-174)	\$916	Each	10%	\$825	Other	F1
456-113-175-PSS-1YR	456-113-175-PSS-1YR		Annual Maintenance PSS (456-113-175)	\$916	Each	10%	\$825	Other	F1
456-113-176-PSS-1YR	456-113-176-PSS-1YR		Annual Maintenance PSS (456-113-176)	\$916	Each	10%	\$825	Other	F1
456-113-177-PSS-1YR	456-113-177-PSS-1YR		Annual Maintenance PSS (456-113-177)	\$916	Each	10%	\$825	Other	F1
456-113-178-PSS-1YR	456-113-178-PSS-1YR		Annual Maintenance PSS (456-113-178)	\$916	Each	10%	\$825	Other	F1
456-113-179-PSS-1YR	456-113-179-PSS-1YR		Annual Maintenance PSS (456-113-179)	\$261	Each	10%	\$235	Other	F1
456-113-180-PSS-1YR	456-113-180-PSS-1YR		Annual Maintenance PSS (456-113-180)	\$261	Each	10%	\$235	Other	F1
456-113-181-PSS-1YR	456-113-181-PSS-1YR		Annual Maintenance PSS (456-113-181)	\$261	Each	10%	\$235	Other	F1
456-113-182-PSS-1YR	456-113-182-PSS-1YR		Annual Maintenance PSS (456-113-182)	\$261	Each	10%	\$235	Other	F1
456-113-183-PSS-1YR	456-113-183-PSS-1YR		Annual Maintenance PSS (456-113-183)	\$261	Each	10%	\$235	Other	F1
456-113-184-PSS-1YR	456-113-184-PSS-1YR		Annual Maintenance PSS (456-113-184)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-185-PSS-1YR	456-113-185-PSS-1YR		Annual Maintenance PSS (456-113-185)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-186-PSS-1YR	456-113-186-PSS-1YR		Annual Maintenance PSS (456-113-186)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-187-PSS-1YR	456-113-187-PSS-1YR		Annual Maintenance PSS (456-113-187)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-188-PSS-1YR	456-113-188-PSS-1YR		Annual Maintenance PSS (456-113-188)	\$1,180	Each	10%	\$1,062	Other	F1
456-113-189-PSS-1YR	456-113-189-PSS-1YR		Annual Maintenance PSS (456-113-189)	\$787	Each	10%	\$708	Other	F1
456-113-190-PSS-1YR	456-113-190-PSS-1YR		Annual Maintenance PSS (456-113-190)	\$787	Each	10%	\$708	Other	F1
456-113-191-PSS-1YR	456-113-191-PSS-1YR		Annual Maintenance PSS (456-113-191)	\$787	Each	10%	\$708	Other	F1
456-113-192-PSS-1YR	456-113-192-PSS-1YR		Annual Maintenance PSS (456-113-192)	\$787	Each	10%	\$708	Other	F1
456-113-193-PSS-1YR	456-113-193-PSS-1YR		Annual Maintenance PSS (456-113-193)	\$787	Each	10%	\$708	Other	F1
456-113-194-PSS-1YR	456-113-194-PSS-1YR		Annual Maintenance PSS (456-113-194)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-195-PSS-1YR	456-113-195-PSS-1YR		Annual Maintenance PSS (456-113-195)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-196-PSS-1YR	456-113-196-PSS-1YR		Annual Maintenance PSS (456-113-196)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-197-PSS-1YR	456-113-197-PSS-1YR		Annual Maintenance PSS (456-113-197)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-198-PSS-1YR	456-113-198-PSS-1YR		Annual Maintenance PSS (456-113-198)	\$2,097	Each	10%	\$1,888	Other	F1
456-113-199-PSS-1YR	456-113-199-PSS-1YR		Annual Maintenance PSS (456-113-199)	\$259	Each	10%	\$234	Other	F1
456-113-200-PSS-1YR	456-113-200-PSS-1YR		Annual Maintenance PSS (456-113-200)	\$259	Each	10%	\$234	Other	F1
456-113-201-PSS-1YR	456-113-201-PSS-1YR		Annual Maintenance PSS (456-113-201)	\$259	Each	10%	\$234	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
456-113-202-PSS-1YR	456-113-202-PSS-1YR		Annual Maintenance PSS (456-113-202)	\$259	Each	10%	\$234	Other	F1
456-113-203-PSS-1YR	456-113-203-PSS-1YR		Annual Maintenance PSS (456-113-203)	\$259	Each	10%	\$234	Other	F1
456-113-204-PSS-1YR	456-113-204-PSS-1YR		Annual Maintenance PSS (456-113-204)	\$981	Each	10%	\$883	Other	F1
456-113-205-PSS-1YR	456-113-205-PSS-1YR		Annual Maintenance PSS (456-113-205)	\$981	Each	10%	\$883	Other	F1
456-113-206-PSS-1YR	456-113-206-PSS-1YR		Annual Maintenance PSS (456-113-206)	\$981	Each	10%	\$883	Other	F1
456-113-207-PSS-1YR	456-113-207-PSS-1YR		Annual Maintenance PSS (456-113-207)	\$981	Each	10%	\$883	Other	F1
456-113-208-PSS-1YR	456-113-208-PSS-1YR		Annual Maintenance PSS (456-113-208)	\$981	Each	10%	\$883	Other	F1
456-113-209-PSS-1YR	456-113-209-PSS-1YR		Annual Maintenance PSS (456-113-209)	\$721	Each	10%	\$649	Other	F1
456-113-210-PSS-1YR	456-113-210-PSS-1YR		Annual Maintenance PSS (456-113-210)	\$721	Each	10%	\$649	Other	F1
456-113-211-PSS-1YR	456-113-211-PSS-1YR		Annual Maintenance PSS (456-113-211)	\$721	Each	10%	\$649	Other	F1
456-113-212-PSS-1YR	456-113-212-PSS-1YR		Annual Maintenance PSS (456-113-212)	\$721	Each	10%	\$649	Other	F1
456-113-213-PSS-1YR	456-113-213-PSS-1YR		Annual Maintenance PSS (456-113-213)	\$721	Each	10%	\$649	Other	F1
456-113-214-PSS-1YR	456-113-214-PSS-1YR		Annual Maintenance PSS (456-113-214)	\$433	Each	10%	\$389	Other	F1
456-113-215-PSS-1YR	456-113-215-PSS-1YR		Annual Maintenance PSS (456-113-215)	\$433	Each	10%	\$389	Other	F1
456-113-216-PSS-1YR	456-113-216-PSS-1YR		Annual Maintenance PSS (456-113-216)	\$433	Each	10%	\$389	Other	F1
456-113-217-PSS-1YR	456-113-217-PSS-1YR		Annual Maintenance PSS (456-113-217)	\$433	Each	10%	\$389	Other	F1
456-113-218-PSS-1YR	456-113-218-PSS-1YR		Annual Maintenance PSS (456-113-218)	\$433	Each	10%	\$389	Other	F1
456-113-337-PSS-1YR	456-113-337-PSS-1YR		Annual Maintenance PSS (456-113-337)	\$81	Each	10%	\$73	Other	F1
456-113-363-PSS-1YR	456-113-363-PSS-1YR		Annual Maintenance PSS (456-113-363)	\$57	Each	10%	\$51	Other	F1
456-113-383-PSS-1YR	456-113-383-PSS-1YR		Annual Maintenance PSS (456-113-383)	\$1,486	Each	10%	\$1,337	Other	F1
456-113-384-PSS-1YR	456-113-384-PSS-1YR		Annual Maintenance PSS (456-113-384)	\$17	Each	10%	\$15	Other	F1
456-113-385-PSS-1YR	456-113-385-PSS-1YR		Annual Maintenance PSS (456-113-385)	\$188	Each	10%	\$169	Other	F1
456-113-386-PSS-1YR	456-113-386-PSS-1YR		Annual Maintenance PSS (456-113-386)	\$4	Each	10%	\$3	Other	F1
456-113-387-PSS-1YR	456-113-387-PSS-1YR		Annual Maintenance PSS (456-113-387)	\$76	Each	10%	\$69	Other	F1
456-113-388-PSS-1YR	456-113-388-PSS-1YR		Annual Maintenance PSS (456-113-388)	\$2	Each	10%	\$1	Other	F1
456-113-407-PSS-1YR	456-113-407-PSS-1YR		Annual Maintenance PSS (456-113-407)	\$1,206	Each	10%	\$1,085	Other	F1
456-113-408-PSS-1YR	456-113-408-PSS-1YR		Annual Maintenance PSS (456-113-408)	\$2,712	Each	10%	\$2,441	Other	F1
456-113-409-PSS-1YR	456-113-409-PSS-1YR		Annual Maintenance PSS (456-113-409)	\$5,582	Each	10%	\$5,024	Other	F1
456-113-410-PSS-1YR	456-113-410-PSS-1YR		Annual Maintenance PSS (456-113-410)	\$10,745	Each	10%	\$9,671	Other	F1
456-113-413-PSS-1YR	456-113-413-PSS-1YR		Annual Maintenance PSS (456-113-413)	\$482	Each	10%	\$434	Other	F1
456-113-414-PSS-1YR	456-113-414-PSS-1YR		Annual Maintenance PSS (456-113-414)	\$482	Each	10%	\$434	Other	F1
456-113-415-PSS-1YR	456-113-415-PSS-1YR		Annual Maintenance PSS (456-113-415)	\$482	Each	10%	\$434	Other	F1
456-113-416-PSS-1YR	456-113-416-PSS-1YR		Annual Maintenance PSS (456-113-416)	\$482	Each	10%	\$434	Other	F1
456-113-425-PSS-1YR	456-113-425-PSS-1YR		Annual Maintenance PSS (456-113-425)	\$2,578	Each	10%	\$2,320	Other	F1
456-113-426-PSS-1YR	456-113-426-PSS-1YR		Annual Maintenance PSS (456-113-426)	\$1,495	Each	10%	\$1,346	Other	F1
456-113-429-PSS-1YR	456-113-429-PSS-1YR		Annual Maintenance PSS (456-113-429)	\$7,579	Each	10%	\$6,821	Other	F1
456-113-430-PSS-1YR	456-113-430-PSS-1YR		Annual Maintenance PSS (456-113-430)	\$7,579	Each	10%	\$6,821	Other	F1
456-113-431-PSS-1YR	456-113-431-PSS-1YR		Annual Maintenance PSS (456-113-431)	\$7,579	Each	10%	\$6,821	Other	F1
456-113-434-PSS-1YR	456-113-434-PSS-1YR		Annual Maintenance PSS (456-113-434)	\$7,579	Each	10%	\$6,821	Other	F1
456-113-435-PSS-1YR	456-113-435-PSS-1YR		Annual Maintenance PSS (456-113-435)	\$7,579	Each	10%	\$6,821	Other	F1
456-113-436-PSS-1YR	456-113-436-PSS-1YR		Annual Maintenance PSS (456-113-436)	\$7,579	Each	10%	\$6,821	Other	F1
456-113-437-PSS-1YR	456-113-437-PSS-1YR		Annual Maintenance PSS (456-113-437)	\$7,579	Each	10%	\$6,821	Other	F1
456-113-438-PSS-1YR	456-113-438-PSS-1YR		Annual Maintenance PSS (456-113-438)	\$38	Each	10%	\$34	Other	F1
456-113-439-PSS-1YR	456-113-439-PSS-1YR		Annual Maintenance PSS (456-113-439)	\$47	Each	10%	\$43	Other	F1
456-113-440-PSS-1YR	456-113-440-PSS-1YR		Annual Maintenance PSS (456-113-440)	\$88	Each	10%	\$79	Other	F1
456-113-443-PSS-1YR	456-113-443-PSS-1YR		Annual Maintenance PSS (456-113-443)	\$115	Each	10%	\$103	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
456-113-444-PSS-1YR	456-113-444-PSS-1YR		Annual Maintenance PSS (456-113-444)	\$247	Each	10%	\$222	Other	F1
456-113-446-PSS-1YR	456-113-446-PSS-1YR		Annual Maintenance PSS (456-113-446)	\$172	Each	10%	\$155	Other	F1
456-113-448-PSS-1YR	456-113-448-PSS-1YR		Annual Maintenance PSS (456-113-448)	\$356	Each	10%	\$321	Other	F1
456-113-449-PSS-1YR	456-113-449-PSS-1YR		Annual Maintenance PSS (456-113-449)	\$294	Each	10%	\$264	Other	F1
456-113-450-PSS-1YR	456-113-450-PSS-1YR		Annual Maintenance PSS (456-113-450)	\$253	Each	10%	\$227	Other	F1
456-113-451-PSS-1YR	456-113-451-PSS-1YR		Annual Maintenance PSS (456-113-451)	\$194	Each	10%	\$174	Other	F1
456-113-452-PSS-1YR	456-113-452-PSS-1YR		Annual Maintenance PSS (456-113-452)	\$125	Each	10%	\$113	Other	F1
456-113-453-PSS-1YR	456-113-453-PSS-1YR		Annual Maintenance PSS (456-113-453)	\$1,250	Each	10%	\$1,125	Other	F1
456-113-454-PSS-1YR	456-113-454-PSS-1YR		Annual Maintenance PSS (456-113-454)	\$2,000	Each	10%	\$1,800	Other	F1
456-113-487-PSS-1YR	456-113-487-PSS-1YR		Annual Maintenance PSS (456-113-487)	\$28	Each	10%	\$25	Other	F1
456-113-488-PSS-1YR	456-113-488-PSS-1YR		Annual Maintenance PSS (456-113-488)	\$26	Each	10%	\$23	Other	F1
456-113-489-PSS-1YR	456-113-489-PSS-1YR		Annual Maintenance PSS (456-113-489)	\$23	Each	10%	\$21	Other	F1
456-113-490-PSS-1YR	456-113-490-PSS-1YR		Annual Maintenance PSS (456-113-490)	\$21	Each	10%	\$19	Other	F1
456-113-491-PSS-1YR	456-113-491-PSS-1YR		Annual Maintenance PSS (456-113-491)	\$19	Each	10%	\$17	Other	F1
456-113-492-PSS-1YR	456-113-492-PSS-1YR		Annual Maintenance PSS (456-113-492)	\$17	Each	10%	\$15	Other	F1
456-113-493-PSS-1YR	456-113-493-PSS-1YR		Annual Maintenance PSS (456-113-493)	\$15	Each	10%	\$14	Other	F1
456-113-494-PSS-1YR	456-113-494-PSS-1YR		Annual Maintenance PSS (456-113-494)	\$14	Each	10%	\$12	Other	F1
456-113-495-PSS-1YR	456-113-495-PSS-1YR		Annual Maintenance PSS (456-113-495)	\$13	Each	10%	\$11	Other	F1
456-113-496-PSS-1YR	456-113-496-PSS-1YR		Annual Maintenance PSS (456-113-496)	\$11	Each	10%	\$10	Other	F1
456-113-497-PSS-1YR	456-113-497-PSS-1YR		Annual Maintenance PSS (456-113-497)	\$10	Each	10%	\$9	Other	F1
456-113-502-PSS-1YR	456-113-502-PSS-1YR		Annual Maintenance PSS (456-113-502)	\$3,546	Each	10%	\$3,192	Other	F1
456-113-503-PSS-1YR	456-113-503-PSS-1YR		Annual Maintenance PSS (456-113-503)	\$3,546	Each	10%	\$3,192	Other	F1
456-113-504-PSS-1YR	456-113-504-PSS-1YR		Annual Maintenance PSS (456-113-504)	\$3,546	Each	10%	\$3,192	Other	F1
456-113-507-PSS-1YR	456-113-507-PSS-1YR		Annual Maintenance PSS (456-113-507)	\$2,604	Each	10%	\$2,344	Other	F1
456-113-508-PSS-1YR	456-113-508-PSS-1YR		Annual Maintenance PSS (456-113-508)	\$2,604	Each	10%	\$2,344	Other	F1
456-113-509-PSS-1YR	456-113-509-PSS-1YR		Annual Maintenance PSS (456-113-509)	\$2,604	Each	10%	\$2,344	Other	F1
456-113-512-PSS-1YR	456-113-512-PSS-1YR		Annual Maintenance PSS (456-113-512)	\$19,802	Each	10%	\$17,822	Other	F1
456-113-513-PSS-1YR	456-113-513-PSS-1YR		Annual Maintenance PSS (456-113-513)	\$19,802	Each	10%	\$17,822	Other	F1
456-113-514-PSS-1YR	456-113-514-PSS-1YR		Annual Maintenance PSS (456-113-514)	\$19,802	Each	10%	\$17,822	Other	F1
456-113-517-PSS-1YR	456-113-517-PSS-1YR		Annual Maintenance PSS (456-113-517)	\$1,980	Each	10%	\$1,782	Other	F1
456-113-518-PSS-1YR	456-113-518-PSS-1YR		Annual Maintenance PSS (456-113-518)	\$1,980	Each	10%	\$1,782	Other	F1
456-113-519-PSS-1YR	456-113-519-PSS-1YR		Annual Maintenance PSS (456-113-519)	\$1,980	Each	10%	\$1,782	Other	F1
456-113-522-PSS-1YR	456-113-522-PSS-1YR		Annual Maintenance PSS (456-113-522)	\$3,804	Each	10%	\$3,424	Other	F1
456-113-523-PSS-1YR	456-113-523-PSS-1YR		Annual Maintenance PSS (456-113-523)	\$3,804	Each	10%	\$3,424	Other	F1
456-113-524-PSS-1YR	456-113-524-PSS-1YR		Annual Maintenance PSS (456-113-524)	\$3,804	Each	10%	\$3,424	Other	F1
456-113-527-PSS-1YR	456-113-527-PSS-1YR		Annual Maintenance PSS (456-113-527)	\$380	Each	10%	\$342	Other	F1
456-113-528-PSS-1YR	456-113-528-PSS-1YR		Annual Maintenance PSS (456-113-528)	\$380	Each	10%	\$342	Other	F1
456-113-529-PSS-1YR	456-113-529-PSS-1YR		Annual Maintenance PSS (456-113-529)	\$380	Each	10%	\$342	Other	F1
456-113-532-PSS-1YR	456-113-532-PSS-1YR		Annual Maintenance PSS (456-113-532)	\$1,667	Each	10%	\$1,501	Other	F1
456-113-533-PSS-1YR	456-113-533-PSS-1YR		Annual Maintenance PSS (456-113-533)	\$1,667	Each	10%	\$1,501	Other	F1
456-113-534-PSS-1YR	456-113-534-PSS-1YR		Annual Maintenance PSS (456-113-534)	\$1,667	Each	10%	\$1,501	Other	F1
456-113-537-PSS-1YR	456-113-537-PSS-1YR		Annual Maintenance PSS (456-113-537)	\$1,378	Each	10%	\$1,240	Other	F1
456-113-538-PSS-1YR	456-113-538-PSS-1YR		Annual Maintenance PSS (456-113-538)	\$1,378	Each	10%	\$1,240	Other	F1
456-113-539-PSS-1YR	456-113-539-PSS-1YR		Annual Maintenance PSS (456-113-539)	\$1,378	Each	10%	\$1,240	Other	F1
456-113-545-PSS-1YR	456-113-545-PSS-1YR		Annual Maintenance PSS (456-113-545)	\$304	Each	10%	\$274	Other	F1
456-113-575-PSS-1YR	456-113-575-PSS-1YR		Annual Maintenance PSS (456-113-575)	\$28	Each	10%	\$25	Other	F1
456-113-576-PSS-1YR	456-113-576-PSS-1YR		Annual Maintenance PSS (456-113-576)	\$26	Each	10%	\$23	Other	F1
456-113-577-PSS-1YR	456-113-577-PSS-1YR		Annual Maintenance PSS (456-113-577)	\$23	Each	10%	\$21	Other	F1
456-113-578-PSS-1YR	456-113-578-PSS-1YR		Annual Maintenance PSS (456-113-578)	\$21	Each	10%	\$19	Other	F1
456-113-579-PSS-1YR	456-113-579-PSS-1YR		Annual Maintenance PSS (456-113-579)	\$19	Each	10%	\$17	Other	F1
456-113-580-PSS-1YR	456-113-580-PSS-1YR		Annual Maintenance PSS (456-113-580)	\$17	Each	10%	\$15	Other	F1
456-113-581-PSS-1YR	456-113-581-PSS-1YR		Annual Maintenance PSS (456-113-581)	\$15	Each	10%	\$14	Other	F1
456-113-582-PSS-1YR	456-113-582-PSS-1YR		Annual Maintenance PSS (456-113-582)	\$14	Each	10%	\$12	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-113-583-PSS-1YR	456-113-583-PSS-1YR	Annual Maintenance PSS (456-113-583)		\$13	Each	10%	\$11	Other	F1
456-113-584-PSS-1YR	456-113-584-PSS-1YR	Annual Maintenance PSS (456-113-584)		\$11	Each	10%	\$10	Other	F1
456-113-585-PSS-1YR	456-113-585-PSS-1YR	Annual Maintenance PSS (456-113-585)		\$10	Each	10%	\$9	Other	F1
456-113-586-PSS-1YR	456-113-586-PSS-1YR	Annual Maintenance PSS (456-113-586)		\$1,524	Each	10%	\$1,372	Other	F1
456-113-587-PSS-1YR	456-113-587-PSS-1YR	Annual Maintenance PSS (456-113-587)		\$21	Each	10%	\$19	Other	F1
456-113-592-PSS-1YR	456-113-592-PSS-1YR	Annual Maintenance PSS (456-113-592)		\$360	Each	10%	\$324	Other	F1
456-113-593-PSS-1YR	456-113-593-PSS-1YR	Annual Maintenance PSS (456-113-593)		\$325	Each	10%	\$293	Other	F1
456-113-594-PSS-1YR	456-113-594-PSS-1YR	Annual Maintenance PSS (456-113-594)		\$294	Each	10%	\$264	Other	F1
456-113-595-PSS-1YR	456-113-595-PSS-1YR	Annual Maintenance PSS (456-113-595)		\$265	Each	10%	\$239	Other	F1
456-113-596-PSS-1YR	456-113-596-PSS-1YR	Annual Maintenance PSS (456-113-596)		\$239	Each	10%	\$215	Other	F1
456-113-597-PSS-1YR	456-113-597-PSS-1YR	Annual Maintenance PSS (456-113-597)		\$213	Each	10%	\$191	Other	F1
456-113-598-PSS-1YR	456-113-598-PSS-1YR	Annual Maintenance PSS (456-113-598)		\$193	Each	10%	\$173	Other	F1
456-113-599-PSS-1YR	456-113-599-PSS-1YR	Annual Maintenance PSS (456-113-599)		\$174	Each	10%	\$156	Other	F1
456-113-600-PSS-1YR	456-113-600-PSS-1YR	Annual Maintenance PSS (456-113-600)		\$156	Each	10%	\$141	Other	F1
456-113-601-PSS-1YR	456-113-601-PSS-1YR	Annual Maintenance PSS (456-113-601)		\$140	Each	10%	\$126	Other	F1
456-113-602-PSS-1YR	456-113-602-PSS-1YR	Annual Maintenance PSS (456-113-602)		\$126	Each	10%	\$114	Other	F1
456-113-625-PSS-1YR	456-113-625-PSS-1YR	Annual Maintenance PSS (456-113-625)		\$57	Each	10%	\$51	Other	F1
456-113-626-PSS-1YR	456-113-626-PSS-1YR	Annual Maintenance PSS (456-113-626)		\$833	Each	10%	\$750	Other	F1
456-113-627-PSS-1YR	456-113-627-PSS-1YR	Annual Maintenance PSS (456-113-627)		\$833	Each	10%	\$750	Other	F1
456-113-628-PSS-1YR	456-113-628-PSS-1YR	Annual Maintenance PSS (456-113-628)		\$833	Each	10%	\$750	Other	F1
456-113-629-PSS-1YR	456-113-629-PSS-1YR	Annual Maintenance PSS (456-113-629)		\$83	Each	10%	\$75	Other	F1
456-113-630-PSS-1YR	456-113-630-PSS-1YR	Annual Maintenance PSS (456-113-630)		\$83	Each	10%	\$75	Other	F1
456-113-631-PSS-1YR	456-113-631-PSS-1YR	Annual Maintenance PSS (456-113-631)		\$83	Each	10%	\$75	Other	F1
456-113-632-PSS-1YR	456-113-632-PSS-1YR	Annual Maintenance PSS (456-113-632)		\$5,424	Each	10%	\$4,882	Other	F1
456-113-633-PSS-1YR	456-113-633-PSS-1YR	Annual Maintenance PSS (456-113-633)		\$5,424	Each	10%	\$4,882	Other	F1
456-113-634-PSS-1YR	456-113-634-PSS-1YR	Annual Maintenance PSS (456-113-634)		\$5,424	Each	10%	\$4,882	Other	F1
456-113-635-PSS-1YR	456-113-635-PSS-1YR	Annual Maintenance PSS (456-113-635)		\$542	Each	10%	\$488	Other	F1
456-113-636-PSS-1YR	456-113-636-PSS-1YR	Annual Maintenance PSS (456-113-636)		\$542	Each	10%	\$488	Other	F1
456-113-637-PSS-1YR	456-113-637-PSS-1YR	Annual Maintenance PSS (456-113-637)		\$542	Each	10%	\$488	Other	F1
456-113-638-PSS-1YR	456-113-638-PSS-1YR	Annual Maintenance PSS (456-113-638)		\$5,116	Each	10%	\$4,604	Other	F1
456-113-639-PSS-1YR	456-113-639-PSS-1YR	Annual Maintenance PSS (456-113-639)		\$5,116	Each	10%	\$4,604	Other	F1
456-113-640-PSS-1YR	456-113-640-PSS-1YR	Annual Maintenance PSS (456-113-640)		\$5,116	Each	10%	\$4,604	Other	F1
456-113-641-PSS-1YR	456-113-641-PSS-1YR	Annual Maintenance PSS (456-113-641)		\$5,858	Each	10%	\$5,273	Other	F1
456-113-642-PSS-1YR	456-113-642-PSS-1YR	Annual Maintenance PSS (456-113-642)		\$5,858	Each	10%	\$5,273	Other	F1
456-113-643-PSS-1YR	456-113-643-PSS-1YR	Annual Maintenance PSS (456-113-643)		\$5,858	Each	10%	\$5,273	Other	F1
456-113-644-PSS-1YR	456-113-644-PSS-1YR	Annual Maintenance PSS (456-113-644)		\$4,078	Each	10%	\$3,670	Other	F1
456-113-645-PSS-1YR	456-113-645-PSS-1YR	Annual Maintenance PSS (456-113-645)		\$4,078	Each	10%	\$3,670	Other	F1
456-113-646-PSS-1YR	456-113-646-PSS-1YR	Annual Maintenance PSS (456-113-646)		\$4,078	Each	10%	\$3,670	Other	F1
456-113-647-PSS-1YR	456-113-647-PSS-1YR	Annual Maintenance PSS (456-113-647)		\$4,820	Each	10%	\$4,338	Other	F1
456-113-648-PSS-1YR	456-113-648-PSS-1YR	Annual Maintenance PSS (456-113-648)		\$4,820	Each	10%	\$4,338	Other	F1
456-113-649-PSS-1YR	456-113-649-PSS-1YR	Annual Maintenance PSS (456-113-649)		\$4,820	Each	10%	\$4,338	Other	F1
456-113-650-PSS-1YR	456-113-650-PSS-1YR	Annual Maintenance PSS (456-113-650)		\$4,805	Each	10%	\$4,324	Other	F1
456-113-651-PSS-1YR	456-113-651-PSS-1YR	Annual Maintenance PSS (456-113-651)		\$4,805	Each	10%	\$4,324	Other	F1
456-113-652-PSS-1YR	456-113-652-PSS-1YR	Annual Maintenance PSS (456-113-652)		\$4,805	Each	10%	\$4,324	Other	F1
456-113-653-PSS-1YR	456-113-653-PSS-1YR	Annual Maintenance PSS (456-113-653)		\$5,615	Each	10%	\$5,053	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-113-654-PSS-1YR	456-113-654-PSS-1YR		Annual Maintenance PSS (456-113-654)	\$5,615	Each	10%	\$5,053	Other	F1
456-113-655-PSS-1YR	456-113-655-PSS-1YR		Annual Maintenance PSS (456-113-655)	\$5,615	Each	10%	\$5,053	Other	F1
456-113-656-PSS-1YR	456-113-656-PSS-1YR		Annual Maintenance PSS (456-113-656)	\$6,479	Each	10%	\$5,831	Other	F1
456-113-657-PSS-1YR	456-113-657-PSS-1YR		Annual Maintenance PSS (456-113-657)	\$6,479	Each	10%	\$5,831	Other	F1
456-113-658-PSS-1YR	456-113-658-PSS-1YR		Annual Maintenance PSS (456-113-658)	\$6,479	Each	10%	\$5,831	Other	F1
456-113-667-PSS-1YR	456-113-667-PSS-1YR		Annual Maintenance PSS (456-113-667)	\$3,546	Each	10%	\$3,192	Other	F1
456-113-668-PSS-1YR	456-113-668-PSS-1YR		Annual Maintenance PSS (456-113-668)	\$3,546	Each	10%	\$3,192	Other	F1
456-113-669-PSS-1YR	456-113-669-PSS-1YR		Annual Maintenance PSS (456-113-669)	\$3,546	Each	10%	\$3,192	Other	F1
456-113-670-PSS-1YR	456-113-670-PSS-1YR		Annual Maintenance PSS (456-113-670)	\$3,546	Each	10%	\$3,192	Other	F1
456-113-671-PSS-1YR	456-113-671-PSS-1YR		Annual Maintenance PSS (456-113-671)	\$3,546	Each	10%	\$3,192	Other	F1
456-113-672-PSS-1YR	456-113-672-PSS-1YR		Annual Maintenance PSS (456-113-672)	\$2,604	Each	10%	\$2,344	Other	F1
456-113-673-PSS-1YR	456-113-673-PSS-1YR		Annual Maintenance PSS (456-113-673)	\$2,604	Each	10%	\$2,344	Other	F1
456-113-674-PSS-1YR	456-113-674-PSS-1YR		Annual Maintenance PSS (456-113-674)	\$2,604	Each	10%	\$2,344	Other	F1
456-113-675-PSS-1YR	456-113-675-PSS-1YR		Annual Maintenance PSS (456-113-675)	\$2,604	Each	10%	\$2,344	Other	F1
456-113-676-PSS-1YR	456-113-676-PSS-1YR		Annual Maintenance PSS (456-113-676)	\$2,604	Each	10%	\$2,344	Other	F1
456-113-677-PSS-1YR	456-113-677-PSS-1YR		Annual Maintenance PSS (456-113-677)	\$19,802	Each	10%	\$17,822	Other	F1
456-113-678-PSS-1YR	456-113-678-PSS-1YR		Annual Maintenance PSS (456-113-678)	\$19,802	Each	10%	\$17,822	Other	F1
456-113-679-PSS-1YR	456-113-679-PSS-1YR		Annual Maintenance PSS (456-113-679)	\$19,802	Each	10%	\$17,822	Other	F1
456-113-680-PSS-1YR	456-113-680-PSS-1YR		Annual Maintenance PSS (456-113-680)	\$19,802	Each	10%	\$17,822	Other	F1
456-113-681-PSS-1YR	456-113-681-PSS-1YR		Annual Maintenance PSS (456-113-681)	\$19,802	Each	10%	\$17,822	Other	F1
456-113-682-PSS-1YR	456-113-682-PSS-1YR		Annual Maintenance PSS (456-113-682)	\$1,980	Each	10%	\$1,782	Other	F1
456-113-683-PSS-1YR	456-113-683-PSS-1YR		Annual Maintenance PSS (456-113-683)	\$1,980	Each	10%	\$1,782	Other	F1
456-113-684-PSS-1YR	456-113-684-PSS-1YR		Annual Maintenance PSS (456-113-684)	\$1,980	Each	10%	\$1,782	Other	F1
456-113-685-PSS-1YR	456-113-685-PSS-1YR		Annual Maintenance PSS (456-113-685)	\$1,980	Each	10%	\$1,782	Other	F1
456-113-686-PSS-1YR	456-113-686-PSS-1YR		Annual Maintenance PSS (456-113-686)	\$1,980	Each	10%	\$1,782	Other	F1
456-113-687-PSS-1YR	456-113-687-PSS-1YR		Annual Maintenance PSS (456-113-687)	\$3,804	Each	10%	\$3,424	Other	F1
456-113-688-PSS-1YR	456-113-688-PSS-1YR		Annual Maintenance PSS (456-113-688)	\$3,804	Each	10%	\$3,424	Other	F1
456-113-689-PSS-1YR	456-113-689-PSS-1YR		Annual Maintenance PSS (456-113-689)	\$3,804	Each	10%	\$3,424	Other	F1
456-113-690-PSS-1YR	456-113-690-PSS-1YR		Annual Maintenance PSS (456-113-690)	\$3,804	Each	10%	\$3,424	Other	F1
456-113-691-PSS-1YR	456-113-691-PSS-1YR		Annual Maintenance PSS (456-113-691)	\$3,804	Each	10%	\$3,424	Other	F1
456-113-692-PSS-1YR	456-113-692-PSS-1YR		Annual Maintenance PSS (456-113-692)	\$380	Each	10%	\$342	Other	F1
456-113-693-PSS-1YR	456-113-693-PSS-1YR		Annual Maintenance PSS (456-113-693)	\$380	Each	10%	\$342	Other	F1
456-113-694-PSS-1YR	456-113-694-PSS-1YR		Annual Maintenance PSS (456-113-694)	\$380	Each	10%	\$342	Other	F1
456-113-695-PSS-1YR	456-113-695-PSS-1YR		Annual Maintenance PSS (456-113-695)	\$380	Each	10%	\$342	Other	F1
456-113-696-PSS-1YR	456-113-696-PSS-1YR		Annual Maintenance PSS (456-113-696)	\$380	Each	10%	\$342	Other	F1
456-113-697-PSS-1YR	456-113-697-PSS-1YR		Annual Maintenance PSS (456-113-697)	\$1,667	Each	10%	\$1,501	Other	F1
456-113-698-PSS-1YR	456-113-698-PSS-1YR		Annual Maintenance PSS (456-113-698)	\$1,667	Each	10%	\$1,501	Other	F1
456-113-699-PSS-1YR	456-113-699-PSS-1YR		Annual Maintenance PSS (456-113-699)	\$1,667	Each	10%	\$1,501	Other	F1
456-113-700-PSS-1YR	456-113-700-PSS-1YR		Annual Maintenance PSS (456-113-700)	\$1,667	Each	10%	\$1,501	Other	F1
456-113-701-PSS-1YR	456-113-701-PSS-1YR		Annual Maintenance PSS (456-113-701)	\$1,667	Each	10%	\$1,501	Other	F1
456-113-702-PSS-1YR	456-113-702-PSS-1YR		Annual Maintenance PSS (456-113-702)	\$1,378	Each	10%	\$1,240	Other	F1
456-113-703-PSS-1YR	456-113-703-PSS-1YR		Annual Maintenance PSS (456-113-703)	\$1,378	Each	10%	\$1,240	Other	F1
456-113-704-PSS-1YR	456-113-704-PSS-1YR		Annual Maintenance PSS (456-113-704)	\$1,378	Each	10%	\$1,240	Other	F1
456-113-705-PSS-1YR	456-113-705-PSS-1YR		Annual Maintenance PSS (456-113-705)	\$1,378	Each	10%	\$1,240	Other	F1
456-113-706-PSS-1YR	456-113-706-PSS-1YR		Annual Maintenance PSS (456-113-706)	\$1,378	Each	10%	\$1,240	Other	F1
456-113-707-PSS-1YR	456-113-707-PSS-1YR		Annual Maintenance PSS (456-113-707)	\$833	Each	10%	\$750	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM	Proposed Discount(%)					
456-113-708-PSS-1YR	456-113-708-PSS-1YR		Annual Maintenance PSS (456-113-708)	\$833	Each	10%		\$750	Other	F1	
456-113-709-PSS-1YR	456-113-709-PSS-1YR		Annual Maintenance PSS (456-113-709)	\$833	Each	10%		\$750	Other	F1	
456-113-710-PSS-1YR	456-113-710-PSS-1YR		Annual Maintenance PSS (456-113-710)	\$833	Each	10%		\$750	Other	F1	
456-113-711-PSS-1YR	456-113-711-PSS-1YR		Annual Maintenance PSS (456-113-711)	\$833	Each	10%		\$750	Other	F1	
456-113-712-PSS-1YR	456-113-712-PSS-1YR		Annual Maintenance PSS (456-113-712)	\$83	Each	10%		\$75	Other	F1	
456-113-713-PSS-1YR	456-113-713-PSS-1YR		Annual Maintenance PSS (456-113-713)	\$83	Each	10%		\$75	Other	F1	
456-113-714-PSS-1YR	456-113-714-PSS-1YR		Annual Maintenance PSS (456-113-714)	\$83	Each	10%		\$75	Other	F1	
456-113-715-PSS-1YR	456-113-715-PSS-1YR		Annual Maintenance PSS (456-113-715)	\$83	Each	10%		\$75	Other	F1	
456-113-716-PSS-1YR	456-113-716-PSS-1YR		Annual Maintenance PSS (456-113-716)	\$83	Each	10%		\$75	Other	F1	
456-113-717-PSS-1YR	456-113-717-PSS-1YR		Annual Maintenance PSS (456-113-717)	\$5,424	Each	10%		\$4,882	Other	F1	
456-113-718-PSS-1YR	456-113-718-PSS-1YR		Annual Maintenance PSS (456-113-718)	\$5,424	Each	10%		\$4,882	Other	F1	
456-113-719-PSS-1YR	456-113-719-PSS-1YR		Annual Maintenance PSS (456-113-719)	\$5,424	Each	10%		\$4,882	Other	F1	
456-113-720-PSS-1YR	456-113-720-PSS-1YR		Annual Maintenance PSS (456-113-720)	\$5,424	Each	10%		\$4,882	Other	F1	
456-113-721-PSS-1YR	456-113-721-PSS-1YR		Annual Maintenance PSS (456-113-721)	\$5,424	Each	10%		\$4,882	Other	F1	
456-113-722-PSS-1YR	456-113-722-PSS-1YR		Annual Maintenance PSS (456-113-722)	\$542	Each	10%		\$488	Other	F1	
456-113-723-PSS-1YR	456-113-723-PSS-1YR		Annual Maintenance PSS (456-113-723)	\$542	Each	10%		\$488	Other	F1	
456-113-724-PSS-1YR	456-113-724-PSS-1YR		Annual Maintenance PSS (456-113-724)	\$542	Each	10%		\$488	Other	F1	
456-113-725-PSS-1YR	456-113-725-PSS-1YR		Annual Maintenance PSS (456-113-725)	\$542	Each	10%		\$488	Other	F1	
456-113-726-PSS-1YR	456-113-726-PSS-1YR		Annual Maintenance PSS (456-113-726)	\$542	Each	10%		\$488	Other	F1	
456-113-727-PSS-1YR	456-113-727-PSS-1YR		Annual Maintenance PSS (456-113-727)	\$4,805	Each	10%		\$4,324	Other	F1	
456-113-728-PSS-1YR	456-113-728-PSS-1YR		Annual Maintenance PSS (456-113-728)	\$4,805	Each	10%		\$4,324	Other	F1	
456-113-729-PSS-1YR	456-113-729-PSS-1YR		Annual Maintenance PSS (456-113-729)	\$4,805	Each	10%		\$4,324	Other	F1	
456-113-730-PSS-1YR	456-113-730-PSS-1YR		Annual Maintenance PSS (456-113-730)	\$4,805	Each	10%		\$4,324	Other	F1	
456-113-731-PSS-1YR	456-113-731-PSS-1YR		Annual Maintenance PSS (456-113-731)	\$4,805	Each	10%		\$4,324	Other	F1	
456-113-732-PSS-1YR	456-113-732-PSS-1YR		Annual Maintenance PSS (456-113-732)	\$5,615	Each	10%		\$5,053	Other	F1	
456-113-733-PSS-1YR	456-113-733-PSS-1YR		Annual Maintenance PSS (456-113-733)	\$5,615	Each	10%		\$5,053	Other	F1	
456-113-734-PSS-1YR	456-113-734-PSS-1YR		Annual Maintenance PSS (456-113-734)	\$5,615	Each	10%		\$5,053	Other	F1	
456-113-735-PSS-1YR	456-113-735-PSS-1YR		Annual Maintenance PSS (456-113-735)	\$5,615	Each	10%		\$5,053	Other	F1	
456-113-736-PSS-1YR	456-113-736-PSS-1YR		Annual Maintenance PSS (456-113-736)	\$5,615	Each	10%		\$5,053	Other	F1	
456-113-737-PSS-1YR	456-113-737-PSS-1YR		Annual Maintenance PSS (456-113-737)	\$6,479	Each	10%		\$5,831	Other	F1	
456-113-738-PSS-1YR	456-113-738-PSS-1YR		Annual Maintenance PSS (456-113-738)	\$6,479	Each	10%		\$5,831	Other	F1	
456-113-739-PSS-1YR	456-113-739-PSS-1YR		Annual Maintenance PSS (456-113-739)	\$6,479	Each	10%		\$5,831	Other	F1	
456-113-740-PSS-1YR	456-113-740-PSS-1YR		Annual Maintenance PSS (456-113-740)	\$6,479	Each	10%		\$5,831	Other	F1	
456-113-741-PSS-1YR	456-113-741-PSS-1YR		Annual Maintenance PSS (456-113-741)	\$6,479	Each	10%		\$5,831	Other	F1	
456-113-754-PSS-1YR	456-113-754-PSS-1YR		Annual Maintenance PSS (456-113-754)	\$833	Each	10%		\$750	Other	F1	
456-113-755-PSS-1YR	456-113-755-PSS-1YR		Annual Maintenance PSS (456-113-755)	\$833	Each	10%		\$750	Other	F1	
456-113-756-PSS-1YR	456-113-756-PSS-1YR		Annual Maintenance PSS (456-113-756)	\$83	Each	10%		\$75	Other	F1	
456-113-757-PSS-1YR	456-113-757-PSS-1YR		Annual Maintenance PSS (456-113-757)	\$83	Each	10%		\$75	Other	F1	
456-113-758-PSS-1YR	456-113-758-PSS-1YR		Annual Maintenance PSS (456-113-758)	\$5,424	Each	10%		\$4,882	Other	F1	
456-113-759-PSS-1YR	456-113-759-PSS-1YR		Annual Maintenance PSS (456-113-759)	\$5,424	Each	10%		\$4,882	Other	F1	
456-113-760-PSS-1YR	456-113-760-PSS-1YR		Annual Maintenance PSS (456-113-760)	\$542	Each	10%		\$488	Other	F1	
456-113-761-PSS-1YR	456-113-761-PSS-1YR		Annual Maintenance PSS (456-113-761)	\$542	Each	10%		\$488	Other	F1	
456-113-762-PSS-1YR	456-113-762-PSS-1YR		Annual Maintenance PSS (456-113-762)	\$4,805	Each	10%		\$4,324	Other	F1	
456-113-763-PSS-1YR	456-113-763-PSS-1YR		Annual Maintenance PSS (456-113-763)	\$4,805	Each	10%		\$4,324	Other	F1	
456-113-764-PSS-1YR	456-113-764-PSS-1YR		Annual Maintenance PSS (456-113-764)	\$5,615	Each	10%		\$5,053	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-113-765-PSS-1YR	456-113-765-PSS-1YR		Annual Maintenance PSS (456-113-765)	\$5,615	Each	10%	\$5,053	Other	F1
456-113-766-PSS-1YR	456-113-766-PSS-1YR		Annual Maintenance PSS (456-113-766)	\$6,479	Each	10%	\$5,831	Other	F1
456-113-767-PSS-1YR	456-113-767-PSS-1YR		Annual Maintenance PSS (456-113-767)	\$6,479	Each	10%	\$5,831	Other	F1
456-113-813-PSS-1YR	456-113-813-PSS-1YR		Annual Maintenance PSS (456-113-813)	\$1,524	Each	10%	\$1,372	Other	F1
456-113-814-PSS-1YR	456-113-814-PSS-1YR		Annual Maintenance PSS (456-113-814)	\$21	Each	10%	\$19	Other	F1
456-113-816-PSS-1YR	456-113-816-PSS-1YR		Annual Maintenance PSS (456-113-816)	\$2,375	Each	10%	\$2,138	Other	F1
456-113-817-PSS-1YR	456-113-817-PSS-1YR		Annual Maintenance PSS (456-113-817)	\$2,188	Each	10%	\$1,969	Other	F1
456-113-818-PSS-1YR	456-113-818-PSS-1YR		Annual Maintenance PSS (456-113-818)	\$2,063	Each	10%	\$1,856	Other	F1
456-113-819-PSS-1YR	456-113-819-PSS-1YR		Annual Maintenance PSS (456-113-819)	\$1,875	Each	10%	\$1,688	Other	F1
456-113-820-PSS-1YR	456-113-820-PSS-1YR		Annual Maintenance PSS (456-113-820)	\$1,625	Each	10%	\$1,463	Other	F1
456-113-821-PSS-1YR	456-113-821-PSS-1YR		Annual Maintenance PSS (456-113-821)	\$1,500	Each	10%	\$1,350	Other	F1
456-113-832-PSS-1YR	456-113-832-PSS-1YR		Annual Maintenance PSS (456-113-832)	\$3,780	Each	10%	\$3,402	Other	F1
456-113-891-PSS-1YR	456-113-891-PSS-1YR		Annual Maintenance PSS (456-113-891)	\$2,523	Each	10%	\$2,271	Other	F1
456-113-892-PSS-1YR	456-113-892-PSS-1YR		Annual Maintenance PSS (456-113-892)	\$2,523	Each	10%	\$2,271	Other	F1
456-113-893-PSS-1YR	456-113-893-PSS-1YR		Annual Maintenance PSS (456-113-893)	\$2,523	Each	10%	\$2,271	Other	F1
456-113-894-PSS-1YR	456-113-894-PSS-1YR		Annual Maintenance PSS (456-113-894)	\$2,523	Each	10%	\$2,271	Other	F1
456-113-895-PSS-1YR	456-113-895-PSS-1YR		Annual Maintenance PSS (456-113-895)	\$2,523	Each	10%	\$2,271	Other	F1
456-113-896-PSS-1YR	456-113-896-PSS-1YR		Annual Maintenance PSS (456-113-896)	\$5,166	Each	10%	\$4,650	Other	F1
456-113-897-PSS-1YR	456-113-897-PSS-1YR		Annual Maintenance PSS (456-113-897)	\$5,166	Each	10%	\$4,650	Other	F1
456-113-898-PSS-1YR	456-113-898-PSS-1YR		Annual Maintenance PSS (456-113-898)	\$5,166	Each	10%	\$4,650	Other	F1
456-113-899-PSS-1YR	456-113-899-PSS-1YR		Annual Maintenance PSS (456-113-899)	\$5,166	Each	10%	\$4,650	Other	F1
456-113-900-PSS-1YR	456-113-900-PSS-1YR		Annual Maintenance PSS (456-113-900)	\$5,166	Each	10%	\$4,650	Other	F1
456-113-901-PSS-1YR	456-113-901-PSS-1YR		Annual Maintenance PSS (456-113-901)	\$5,820	Each	10%	\$5,238	Other	F1
456-113-902-PSS-1YR	456-113-902-PSS-1YR		Annual Maintenance PSS (456-113-902)	\$5,820	Each	10%	\$5,238	Other	F1
456-113-903-PSS-1YR	456-113-903-PSS-1YR		Annual Maintenance PSS (456-113-903)	\$5,820	Each	10%	\$5,238	Other	F1
456-113-904-PSS-1YR	456-113-904-PSS-1YR		Annual Maintenance PSS (456-113-904)	\$5,820	Each	10%	\$5,238	Other	F1
456-113-905-PSS-1YR	456-113-905-PSS-1YR		Annual Maintenance PSS (456-113-905)	\$5,820	Each	10%	\$5,238	Other	F1
456-113-950-PSS-1YR	456-113-950-PSS-1YR		Annual Maintenance PSS (456-113-950)	\$2,375	Each	10%	\$2,138	Other	F1
456-113-951-PSS-1YR	456-113-951-PSS-1YR		Annual Maintenance PSS (456-113-951)	\$2,188	Each	10%	\$1,969	Other	F1
456-113-952-PSS-1YR	456-113-952-PSS-1YR		Annual Maintenance PSS (456-113-952)	\$2,063	Each	10%	\$1,856	Other	F1
456-113-953-PSS-1YR	456-113-953-PSS-1YR		Annual Maintenance PSS (456-113-953)	\$1,875	Each	10%	\$1,688	Other	F1
456-113-954-PSS-1YR	456-113-954-PSS-1YR		Annual Maintenance PSS (456-113-954)	\$1,625	Each	10%	\$1,463	Other	F1
456-113-955-PSS-1YR	456-113-955-PSS-1YR		Annual Maintenance PSS (456-113-955)	\$1,500	Each	10%	\$1,350	Other	F1
456-113-976-PSS-1YR	456-113-976-PSS-1YR		Annual Maintenance PSS (456-113-976)	\$81	Each	10%	\$73	Other	F1
456-113-977-PSS-1YR	456-113-977-PSS-1YR		Annual Maintenance PSS (456-113-977)	\$3,780	Each	10%	\$3,402	Other	F1
456-113-979-PSS-1YR	456-113-979-PSS-1YR		Annual Maintenance PSS (456-113-979)	\$3,780	Each	10%	\$3,402	Other	F1
456-114-007-PSS-1YR	456-114-007-PSS-1YR		Annual Maintenance PSS (456-114-007)	\$1,010	Each	10%	\$909	Other	F1
456-114-008-PSS-1YR	456-114-008-PSS-1YR		Annual Maintenance PSS (456-114-008)	\$1,010	Each	10%	\$909	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-114-009-PSS-1YR	456-114-009-PSS-1YR		Annual Maintenance PSS (456-114-009)	\$1,010	Each	10%	\$909	Other	F1
456-114-010-PSS-1YR	456-114-010-PSS-1YR		Annual Maintenance PSS (456-114-010)	\$1,010	Each	10%	\$909	Other	F1
456-114-011-PSS-1YR	456-114-011-PSS-1YR		Annual Maintenance PSS (456-114-011)	\$1,010	Each	10%	\$909	Other	F1
456-114-012-PSS-1YR	456-114-012-PSS-1YR		Annual Maintenance PSS (456-114-012)	\$506	Each	10%	\$456	Other	F1
456-114-013-PSS-1YR	456-114-013-PSS-1YR		Annual Maintenance PSS (456-114-013)	\$506	Each	10%	\$456	Other	F1
456-114-014-PSS-1YR	456-114-014-PSS-1YR		Annual Maintenance PSS (456-114-014)	\$506	Each	10%	\$456	Other	F1
456-114-015-PSS-1YR	456-114-015-PSS-1YR		Annual Maintenance PSS (456-114-015)	\$506	Each	10%	\$456	Other	F1
456-114-016-PSS-1YR	456-114-016-PSS-1YR		Annual Maintenance PSS (456-114-016)	\$506	Each	10%	\$456	Other	F1
456-114-017-PSS-1YR	456-114-017-PSS-1YR		Annual Maintenance PSS (456-114-017)	\$505	Each	10%	\$454	Other	F1
456-114-018-PSS-1YR	456-114-018-PSS-1YR		Annual Maintenance PSS (456-114-018)	\$505	Each	10%	\$454	Other	F1
456-114-019-PSS-1YR	456-114-019-PSS-1YR		Annual Maintenance PSS (456-114-019)	\$505	Each	10%	\$454	Other	F1
456-114-020-PSS-1YR	456-114-020-PSS-1YR		Annual Maintenance PSS (456-114-020)	\$505	Each	10%	\$454	Other	F1
456-114-021-PSS-1YR	456-114-021-PSS-1YR		Annual Maintenance PSS (456-114-021)	\$505	Each	10%	\$454	Other	F1
456-114-022-PSS-1YR	456-114-022-PSS-1YR		Annual Maintenance PSS (456-114-022)	\$140	Each	10%	\$126	Other	F1
456-114-023-PSS-1YR	456-114-023-PSS-1YR		Annual Maintenance PSS (456-114-023)	\$140	Each	10%	\$126	Other	F1
456-114-024-PSS-1YR	456-114-024-PSS-1YR		Annual Maintenance PSS (456-114-024)	\$140	Each	10%	\$126	Other	F1
456-114-025-PSS-1YR	456-114-025-PSS-1YR		Annual Maintenance PSS (456-114-025)	\$140	Each	10%	\$126	Other	F1
456-114-026-PSS-1YR	456-114-026-PSS-1YR		Annual Maintenance PSS (456-114-026)	\$140	Each	10%	\$126	Other	F1
456-114-036-PSS-1YR	456-114-036-PSS-1YR		Annual Maintenance PSS (456-114-036)	\$140	Each	10%	\$126	Other	F1
456-114-037-PSS-1YR	456-114-037-PSS-1YR		Annual Maintenance PSS (456-114-037)	\$140	Each	10%	\$126	Other	F1
456-114-038-PSS-1YR	456-114-038-PSS-1YR		Annual Maintenance PSS (456-114-038)	\$140	Each	10%	\$126	Other	F1
456-114-039-PSS-1YR	456-114-039-PSS-1YR		Annual Maintenance PSS (456-114-039)	\$140	Each	10%	\$126	Other	F1
456-114-040-PSS-1YR	456-114-040-PSS-1YR		Annual Maintenance PSS (456-114-040)	\$140	Each	10%	\$126	Other	F1
456-114-047-PSS-1YR	456-114-047-PSS-1YR		Annual Maintenance PSS (456-114-047)	\$875	Each	10%	\$787	Other	F1
456-114-048-PSS-1YR	456-114-048-PSS-1YR		Annual Maintenance PSS (456-114-048)	\$875	Each	10%	\$787	Other	F1
456-114-049-PSS-1YR	456-114-049-PSS-1YR		Annual Maintenance PSS (456-114-049)	\$875	Each	10%	\$787	Other	F1
456-114-050-PSS-1YR	456-114-050-PSS-1YR		Annual Maintenance PSS (456-114-050)	\$875	Each	10%	\$787	Other	F1
456-114-051-PSS-1YR	456-114-051-PSS-1YR		Annual Maintenance PSS (456-114-051)	\$875	Each	10%	\$787	Other	F1
456-114-052-PSS-1YR	456-114-052-PSS-1YR		Annual Maintenance PSS (456-114-052)	\$1,155	Each	10%	\$1,039	Other	F1
456-114-053-PSS-1YR	456-114-053-PSS-1YR		Annual Maintenance PSS (456-114-053)	\$1,155	Each	10%	\$1,039	Other	F1
456-114-054-PSS-1YR	456-114-054-PSS-1YR		Annual Maintenance PSS (456-114-054)	\$1,155	Each	10%	\$1,039	Other	F1
456-114-055-PSS-1YR	456-114-055-PSS-1YR		Annual Maintenance PSS (456-114-055)	\$1,155	Each	10%	\$1,039	Other	F1
456-114-056-PSS-1YR	456-114-056-PSS-1YR		Annual Maintenance PSS (456-114-056)	\$1,155	Each	10%	\$1,039	Other	F1
456-114-057-PSS-1YR	456-114-057-PSS-1YR		Annual Maintenance PSS (456-114-057)	\$1,684	Each	10%	\$1,516	Other	F1
456-114-058-PSS-1YR	456-114-058-PSS-1YR		Annual Maintenance PSS (456-114-058)	\$1,684	Each	10%	\$1,516	Other	F1
456-114-059-PSS-1YR	456-114-059-PSS-1YR		Annual Maintenance PSS (456-114-059)	\$1,684	Each	10%	\$1,516	Other	F1
456-114-060-PSS-1YR	456-114-060-PSS-1YR		Annual Maintenance PSS (456-114-060)	\$1,684	Each	10%	\$1,516	Other	F1
456-114-061-PSS-1YR	456-114-061-PSS-1YR		Annual Maintenance PSS (456-114-061)	\$1,684	Each	10%	\$1,516	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
456-114-066-PSS-1YR	456-114-066-PSS-1YR		Annual Maintenance PSS (456-114-066)	\$101	Each	10%	\$91	Other	F1	
456-114-067-PSS-1YR	456-114-067-PSS-1YR		Annual Maintenance PSS (456-114-067)	\$101	Each	10%	\$91	Other	F1	
456-114-068-PSS-1YR	456-114-068-PSS-1YR		Annual Maintenance PSS (456-114-068)	\$101	Each	10%	\$91	Other	F1	
456-114-069-PSS-1YR	456-114-069-PSS-1YR		Annual Maintenance PSS (456-114-069)	\$101	Each	10%	\$91	Other	F1	
456-114-070-PSS-1YR	456-114-070-PSS-1YR		Annual Maintenance PSS (456-114-070)	\$101	Each	10%	\$91	Other	F1	
456-114-085-PSS-1YR	456-114-085-PSS-1YR		Annual Maintenance PSS (456-114-085)	\$2,000	Each	10%	\$1,800	Other	F1	
456-114-086-PSS-1YR	456-114-086-PSS-1YR		Annual Maintenance PSS (456-114-086)	\$1,600	Each	10%	\$1,440	Other	F1	
456-114-087-PSS-1YR	456-114-087-PSS-1YR		Annual Maintenance PSS (456-114-087)	\$1,200	Each	10%	\$1,080	Other	F1	
456-114-088-PSS-1YR	456-114-088-PSS-1YR		Annual Maintenance PSS (456-114-088)	\$800	Each	10%	\$720	Other	F1	
456-114-095-PSS-1YR	456-114-095-PSS-1YR		Annual Maintenance PSS (456-114-095)	\$30,000	Each	10%	\$27,000	Other	F1	
456-114-096-PSS-1YR	456-114-096-PSS-1YR		Annual Maintenance PSS (456-114-096)	\$24,000	Each	10%	\$21,600	Other	F1	
456-114-097-PSS-1YR	456-114-097-PSS-1YR		Annual Maintenance PSS (456-114-097)	\$21,000	Each	10%	\$18,900	Other	F1	
456-114-098-PSS-1YR	456-114-098-PSS-1YR		Annual Maintenance PSS (456-114-098)	\$19,000	Each	10%	\$17,100	Other	F1	
457-000-025-PSS-1YR	457-000-025-PSS-1YR		Annual Maintenance PSS (457-000-025)	\$575	Each	10%	\$518	Other	F1	
457-000-026-PSS-1YR	457-000-026-PSS-1YR		Annual Maintenance PSS (457-000-026)	\$1,869	Each	10%	\$1,682	Other	F1	
457-000-027-PSS-1YR	457-000-027-PSS-1YR		Annual Maintenance PSS (457-000-027)	\$749	Each	10%	\$674	Other	F1	
457-000-028-PSS-1YR	457-000-028-PSS-1YR		Annual Maintenance PSS (457-000-028)	\$2,070	Each	10%	\$1,863	Other	F1	
457-000-029-PSS-1YR	457-000-029-PSS-1YR		Annual Maintenance PSS (457-000-029)	\$5,606	Each	10%	\$5,046	Other	F1	
457-000-030-PSS-1YR	457-000-030-PSS-1YR		Annual Maintenance PSS (457-000-030)	\$999	Each	10%	\$899	Other	F1	
457-000-031-PSS-1YR	457-000-031-PSS-1YR		Annual Maintenance PSS (457-000-031)	\$575	Each	10%	\$518	Other	F1	
457-000-032-PSS-1YR	457-000-032-PSS-1YR		Annual Maintenance PSS (457-000-032)	\$1,869	Each	10%	\$1,682	Other	F1	
457-000-033-PSS-1YR	457-000-033-PSS-1YR		Annual Maintenance PSS (457-000-033)	\$749	Each	10%	\$674	Other	F1	
457-000-037-PSS-1YR	457-000-037-PSS-1YR		Annual Maintenance PSS (457-000-037)	\$3,750	Each	10%	\$3,375	Other	F1	
457-000-038-PSS-1YR	457-000-038-PSS-1YR		Annual Maintenance PSS (457-000-038)	\$5,500	Each	10%	\$4,950	Other	F1	
457-000-039-PSS-1YR	457-000-039-PSS-1YR		Annual Maintenance PSS (457-000-039)	\$13,750	Each	10%	\$12,375	Other	F1	
457-000-040-PSS-1YR	457-000-040-PSS-1YR		Annual Maintenance PSS (457-000-040)	\$22,000	Each	10%	\$19,800	Other	F1	
457-000-041-PSS-1YR	457-000-041-PSS-1YR		Annual Maintenance PSS (457-000-041)	\$31,250	Each	10%	\$28,125	Other	F1	
457-000-042-PSS-1YR	457-000-042-PSS-1YR		Annual Maintenance PSS (457-000-042)	\$38	Each	10%	\$34	Other	F1	
457-000-100-PSS-1YR	457-000-100-PSS-1YR		Annual Maintenance PSS (457-000-100)	\$2,171	Each	10%	\$1,954	Other	F1	
457-000-101-PSS-1YR	457-000-101-PSS-1YR		Annual Maintenance PSS (457-000-101)	\$4,309	Each	10%	\$3,878	Other	F1	
457-000-102-PSS-1YR	457-000-102-PSS-1YR		Annual Maintenance PSS (457-000-102)	\$6,446	Each	10%	\$5,802	Other	F1	
457-000-103-PSS-1YR	457-000-103-PSS-1YR		Annual Maintenance PSS (457-000-103)	\$8,584	Each	10%	\$7,725	Other	F1	
457-000-105-PSS-1YR	457-000-105-PSS-1YR		Annual Maintenance PSS (457-000-105)	\$5,075	Each	10%	\$4,568	Other	F1	
457-000-106-PSS-1YR	457-000-106-PSS-1YR		Annual Maintenance PSS (457-000-106)	\$11,413	Each	10%	\$10,271	Other	F1	
457-000-110-PSS-1YR	457-000-110-PSS-1YR		Annual Maintenance PSS (457-000-110)	\$7,300	Each	10%	\$6,570	Other	F1	
457-000-112-PSS-1YR	457-000-112-PSS-1YR		Annual Maintenance PSS (457-000-112)	\$3,438	Each	10%	\$3,094	Other	F1	
457-000-113-PSS-1YR	457-000-113-PSS-1YR		Annual Maintenance PSS (457-000-113)	\$7,300	Each	10%	\$6,570	Other	F1	
457-000-115-PSS-1YR	457-000-115-PSS-1YR		Annual Maintenance PSS (457-000-115)	\$6,275	Each	10%	\$5,647	Other	F1	
457-000-118-PSS-1YR	457-000-118-PSS-1YR		Annual Maintenance PSS (457-000-118)	\$2,688	Each	10%	\$2,419	Other	F1	
457-000-119-PSS-1YR	457-000-119-PSS-1YR		Annual Maintenance PSS (457-000-119)	\$813	Each	10%	\$731	Other	F1	
457-000-120-PSS-1YR	457-000-120-PSS-1YR		Annual Maintenance PSS (457-000-120)	\$4,063	Each	10%	\$3,656	Other	F1	
457-000-121-PSS-1YR	457-000-121-PSS-1YR		Annual Maintenance PSS (457-000-121)	\$20,313	Each	10%	\$18,281	Other	F1	
457-000-122-PSS-1YR	457-000-122-PSS-1YR		Annual Maintenance PSS (457-000-122)	\$1,875	Each	10%	\$1,688	Other	F1	
457-000-123-PSS-1YR	457-000-123-PSS-1YR		Annual Maintenance PSS (457-000-123)	\$9,375	Each	10%	\$8,438	Other	F1	
457-000-124-PSS-1YR	457-000-124-PSS-1YR		Annual Maintenance PSS (457-000-124)	\$46,875	Each	10%	\$42,188	Other	F1	
457-000-125-PSS-1YR	457-000-125-PSS-1YR		Annual Maintenance PSS (457-000-125)	\$3,500	Each	10%	\$3,150	Other	F1	
457-000-126-PSS-1YR	457-000-126-PSS-1YR		Annual Maintenance PSS (457-000-126)	\$17,500	Each	10%	\$15,750	Other	F1	
457-000-127-PSS-1YR	457-000-127-PSS-1YR		Annual Maintenance PSS (457-000-127)	\$87,500	Each	10%	\$78,750	Other	F1	
457-000-128-PSS-1YR	457-000-128-PSS-1YR		Annual Maintenance PSS (457-000-128)	\$250	Each	10%	\$225	Other	F1	
457-000-129-PSS-1YR	457-000-129-PSS-1YR		Annual Maintenance PSS (457-000-129)	\$1,250	Each	10%	\$1,125	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-000-130-PSS-1YR	457-000-130-PSS-1YR		Annual Maintenance PSS (457-000-130)	\$6,250	Each	10%	\$5,625	Other	F1
457-000-131-PSS-1YR	457-000-131-PSS-1YR		Annual Maintenance PSS (457-000-131)	\$600	Each	10%	\$540	Other	F1
457-000-132-PSS-1YR	457-000-132-PSS-1YR		Annual Maintenance PSS (457-000-132)	\$3,000	Each	10%	\$2,700	Other	F1
457-000-133-PSS-1YR	457-000-133-PSS-1YR		Annual Maintenance PSS (457-000-133)	\$15,000	Each	10%	\$13,500	Other	F1
457-000-134-PSS-1YR	457-000-134-PSS-1YR		Annual Maintenance PSS (457-000-134)	\$1,100	Each	10%	\$990	Other	F1
457-000-135-PSS-1YR	457-000-135-PSS-1YR		Annual Maintenance PSS (457-000-135)	\$5,500	Each	10%	\$4,950	Other	F1
457-000-136-PSS-1YR	457-000-136-PSS-1YR		Annual Maintenance PSS (457-000-136)	\$27,500	Each	10%	\$24,750	Other	F1
457-000-147-PSS-1YR	457-000-147-PSS-1YR		Annual Maintenance PSS (457-000-147)	\$1,438	Each	10%	\$1,294	Other	F1
457-000-159-PSS-1YR	457-000-159-PSS-1YR		Annual Maintenance PSS (457-000-159)	\$3,375	Each	10%	\$3,038	Other	F1
457-000-160-PSS-1YR	457-000-160-PSS-1YR		Annual Maintenance PSS (457-000-160)	\$2,281	Each	10%	\$2,053	Other	F1
457-000-162-PSS-1YR	457-000-162-PSS-1YR		Annual Maintenance PSS (457-000-162)	\$200	Each	10%	\$180	Other	F1
457-000-163-PSS-1YR	457-000-163-PSS-1YR		Annual Maintenance PSS (457-000-163)	\$200	Each	10%	\$180	Other	F1
457-000-164-PSS-1YR	457-000-164-PSS-1YR		Annual Maintenance PSS (457-000-164)	\$4,626	Each	10%	\$4,163	Other	F1
457-000-166-PSS-1YR	457-000-166-PSS-1YR		Annual Maintenance PSS (457-000-166)	\$200	Each	10%	\$180	Other	F1
457-000-167-PSS-1YR	457-000-167-PSS-1YR		Annual Maintenance PSS (457-000-167)	\$200	Each	10%	\$180	Other	F1
457-000-173-PSS-1YR	457-000-173-PSS-1YR		Annual Maintenance PSS (457-000-173)	\$875	Each	10%	\$788	Other	F1
457-000-206-PSS-1YR	457-000-206-PSS-1YR		Annual Maintenance PSS (457-000-206)	\$4,374	Each	10%	\$3,936	Other	F1
457-000-208-PSS-1YR	457-000-208-PSS-1YR		Annual Maintenance PSS (457-000-208)	\$4,374	Each	10%	\$3,936	Other	F1
457-000-209-PSS-1YR	457-000-209-PSS-1YR		Annual Maintenance PSS (457-000-209)	\$1,999	Each	10%	\$1,799	Other	F1
457-000-210-PSS-1YR	457-000-210-PSS-1YR		Annual Maintenance PSS (457-000-210)	\$1,999	Each	10%	\$1,799	Other	F1
457-000-211-PSS-1YR	457-000-211-PSS-1YR		Annual Maintenance PSS (457-000-211)	\$1,999	Each	10%	\$1,799	Other	F1
457-000-212-PSS-1YR	457-000-212-PSS-1YR		Annual Maintenance PSS (457-000-212)	\$1,124	Each	10%	\$1,011	Other	F1
457-000-213-PSS-1YR	457-000-213-PSS-1YR		Annual Maintenance PSS (457-000-213)	\$1,999	Each	10%	\$1,799	Other	F1
457-000-214-PSS-1YR	457-000-214-PSS-1YR		Annual Maintenance PSS (457-000-214)	\$1,000	Each	10%	\$900	Other	F1
457-000-302-PSS-1YR	457-000-302-PSS-1YR		Annual Maintenance PSS (457-000-302)	\$475	Each	10%	\$427	Other	F1
457-000-405-PSS-1YR	457-000-405-PSS-1YR		Annual Maintenance PSS (457-000-405)	\$375	Each	10%	\$337	Other	F1
457-000-502-PSS-1YR	457-000-502-PSS-1YR		Annual Maintenance PSS (457-000-502)	\$892	Each	10%	\$803	Other	F1
457-000-503-PSS-1YR	457-000-503-PSS-1YR		Annual Maintenance PSS (457-000-503)	\$1,425	Each	10%	\$1,282	Other	F1
457-000-530-PSS-1YR	457-000-530-PSS-1YR		Annual Maintenance PSS (457-000-530)	\$11,509	Each	10%	\$10,358	Other	F1
457-000-532-PSS-1YR	457-000-532-PSS-1YR		Annual Maintenance PSS (457-000-532)	\$200	Each	10%	\$180	Other	F1
457-000-533-PSS-1YR	457-000-533-PSS-1YR		Annual Maintenance PSS (457-000-533)	\$200	Each	10%	\$180	Other	F1
457-000-535-PSS-1YR	457-000-535-PSS-1YR		Annual Maintenance PSS (457-000-535)	\$727	Each	10%	\$654	Other	F1
457-000-537-PSS-1YR	457-000-537-PSS-1YR		Annual Maintenance PSS (457-000-537)	\$90	Each	10%	\$81	Other	F1
457-000-538-PSS-1YR	457-000-538-PSS-1YR		Annual Maintenance PSS (457-000-538)	\$90	Each	10%	\$81	Other	F1
457-000-543-PSS-1YR	457-000-543-PSS-1YR		Annual Maintenance PSS (457-000-543)	\$3,679	Each	10%	\$3,311	Other	F1
457-000-551-PSS-1YR	457-000-551-PSS-1YR		Annual Maintenance PSS (457-000-551)	\$2,898	Each	10%	\$2,608	Other	F1
457-000-552-PSS-1YR	457-000-552-PSS-1YR		Annual Maintenance PSS (457-000-552)	\$1,932	Each	10%	\$1,738	Other	F1
457-000-553-PSS-1YR	457-000-553-PSS-1YR		Annual Maintenance PSS (457-000-553)	\$4,829	Each	10%	\$4,346	Other	F1
457-000-554-PSS-1YR	457-000-554-PSS-1YR		Annual Maintenance PSS (457-000-554)	\$1,883	Each	10%	\$1,695	Other	F1
457-000-555-PSS-1YR	457-000-555-PSS-1YR		Annual Maintenance PSS (457-000-555)	\$1,256	Each	10%	\$1,130	Other	F1
457-000-556-PSS-1YR	457-000-556-PSS-1YR		Annual Maintenance PSS (457-000-556)	\$2,778	Each	10%	\$2,500	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-000-570-PSS-1YR	457-000-570-PSS-1YR		Annual Maintenance PSS (457-000-570)	\$1,547	Each	10%	\$1,392	Other	F1
457-000-571-PSS-1YR	457-000-571-PSS-1YR		Annual Maintenance PSS (457-000-571)	\$1,031	Each	10%	\$928	Other	F1
457-000-572-PSS-1YR	457-000-572-PSS-1YR		Annual Maintenance PSS (457-000-572)	\$2,578	Each	10%	\$2,320	Other	F1
457-000-601-PSS-1YR	457-000-601-PSS-1YR		Annual Maintenance PSS (457-000-601)	\$2,281	Each	10%	\$2,053	Other	F1
457-000-652-PSS-1YR	457-000-652-PSS-1YR		Annual Maintenance PSS (457-000-652)	\$1,606	Each	10%	\$1,445	Other	F1
457-000-653-PSS-1YR	457-000-653-PSS-1YR		Annual Maintenance PSS (457-000-653)	\$2,569	Each	10%	\$2,312	Other	F1
457-000-654-PSS-1YR	457-000-654-PSS-1YR		Annual Maintenance PSS (457-000-654)	\$6,700	Each	10%	\$6,030	Other	F1
457-000-655-PSS-1YR	457-000-655-PSS-1YR		Annual Maintenance PSS (457-000-655)	\$8,882	Each	10%	\$7,994	Other	F1
457-000-656-PSS-1YR	457-000-656-PSS-1YR		Annual Maintenance PSS (457-000-656)	\$10,788	Each	10%	\$9,709	Other	F1
457-000-664-PSS-1YR	457-000-664-PSS-1YR		Annual Maintenance PSS (457-000-664)	\$3,737	Each	10%	\$3,363	Other	F1
457-000-666-PSS-1YR	457-000-666-PSS-1YR		Annual Maintenance PSS (457-000-666)	\$200	Each	10%	\$180	Other	F1
457-000-667-PSS-1YR	457-000-667-PSS-1YR		Annual Maintenance PSS (457-000-667)	\$200	Each	10%	\$180	Other	F1
457-000-668-PSS-1YR	457-000-668-PSS-1YR		Annual Maintenance PSS (457-000-668)	\$4,612	Each	10%	\$4,151	Other	F1
457-000-670-PSS-1YR	457-000-670-PSS-1YR		Annual Maintenance PSS (457-000-670)	\$200	Each	10%	\$180	Other	F1
457-000-671-PSS-1YR	457-000-671-PSS-1YR		Annual Maintenance PSS (457-000-671)	\$200	Each	10%	\$180	Other	F1
457-000-672-PSS-1YR	457-000-672-PSS-1YR		Annual Maintenance PSS (457-000-672)	\$4,612	Each	10%	\$4,151	Other	F1
457-000-680-PSS-1YR	457-000-680-PSS-1YR		Annual Maintenance PSS (457-000-680)	\$1,200	Each	10%	\$1,080	Other	F1
457-000-681-PSS-1YR	457-000-681-PSS-1YR		Annual Maintenance PSS (457-000-681)	\$800	Each	10%	\$720	Other	F1
457-000-682-PSS-1YR	457-000-682-PSS-1YR		Annual Maintenance PSS (457-000-682)	\$2,000	Each	10%	\$1,800	Other	F1
457-000-683-PSS-1YR	457-000-683-PSS-1YR		Annual Maintenance PSS (457-000-683)	\$2,655	Each	10%	\$2,390	Other	F1
457-000-684-PSS-1YR	457-000-684-PSS-1YR		Annual Maintenance PSS (457-000-684)	\$1,769	Each	10%	\$1,592	Other	F1
457-000-685-PSS-1YR	457-000-685-PSS-1YR		Annual Maintenance PSS (457-000-685)	\$4,424	Each	10%	\$3,982	Other	F1
457-000-699-PSS-1YR	457-000-699-PSS-1YR		Annual Maintenance PSS (457-000-699)	\$1,200	Each	10%	\$1,080	Other	F1
457-000-700-PSS-1YR	457-000-700-PSS-1YR		Annual Maintenance PSS (457-000-700)	\$800	Each	10%	\$720	Other	F1
457-000-701-PSS-1YR	457-000-701-PSS-1YR		Annual Maintenance PSS (457-000-701)	\$2,000	Each	10%	\$1,800	Other	F1
457-000-702-PSS-1YR	457-000-702-PSS-1YR		Annual Maintenance PSS (457-000-702)	\$2,655	Each	10%	\$2,390	Other	F1
457-000-703-PSS-1YR	457-000-703-PSS-1YR		Annual Maintenance PSS (457-000-703)	\$1,769	Each	10%	\$1,592	Other	F1
457-000-704-PSS-1YR	457-000-704-PSS-1YR		Annual Maintenance PSS (457-000-704)	\$4,424	Each	10%	\$3,982	Other	F1
457-000-718-PSS-1YR	457-000-718-PSS-1YR		Annual Maintenance PSS (457-000-718)	\$4,626	Each	10%	\$4,163	Other	F1
457-000-720-PSS-1YR	457-000-720-PSS-1YR		Annual Maintenance PSS (457-000-720)	\$200	Each	10%	\$180	Other	F1
457-000-721-PSS-1YR	457-000-721-PSS-1YR		Annual Maintenance PSS (457-000-721)	\$200	Each	10%	\$180	Other	F1
457-000-804-PSS-1YR	457-000-804-PSS-1YR		Annual Maintenance PSS (457-000-804)	\$3,386	Each	10%	\$3,047	Other	F1
457-000-810-PSS-1YR	457-000-810-PSS-1YR		Annual Maintenance PSS (457-000-810)	\$3,386	Each	10%	\$3,047	Other	F1
457-000-811-PSS-1YR	457-000-811-PSS-1YR		Annual Maintenance PSS (457-000-811)	\$200	Each	10%	\$180	Other	F1
457-001-000-PSS-1YR	457-001-000-PSS-1YR		Annual Maintenance PSS (457-001-000)	\$2,281	Each	10%	\$2,053	Other	F1
457-001-002-PSS-1YR	457-001-002-PSS-1YR		Annual Maintenance PSS (457-001-002)	\$200	Each	10%	\$180	Other	F1
457-001-003-PSS-1YR	457-001-003-PSS-1YR		Annual Maintenance PSS (457-001-003)	\$200	Each	10%	\$180	Other	F1
457-001-004-PSS-1YR	457-001-004-PSS-1YR		Annual Maintenance PSS (457-001-004)	\$4,626	Each	10%	\$4,163	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
457-001-006-PSS-1YR	457-001-006-PSS-1YR		Annual Maintenance PSS (457-001-006)	\$200	Each	10%	\$180	Other	F1
457-001-007-PSS-1YR	457-001-007-PSS-1YR		Annual Maintenance PSS (457-001-007)	\$200	Each	10%	\$180	Other	F1
457-001-013-PSS-1YR	457-001-013-PSS-1YR		Annual Maintenance PSS (457-001-013)	\$3,737	Each	10%	\$3,363	Other	F1
457-001-015-PSS-1YR	457-001-015-PSS-1YR		Annual Maintenance PSS (457-001-015)	\$200	Each	10%	\$180	Other	F1
457-001-016-PSS-1YR	457-001-016-PSS-1YR		Annual Maintenance PSS (457-001-016)	\$200	Each	10%	\$180	Other	F1
457-001-025-PSS-1YR	457-001-025-PSS-1YR		Annual Maintenance PSS (457-001-025)	\$3,386	Each	10%	\$3,047	Other	F1
457-001-027-PSS-1YR	457-001-027-PSS-1YR		Annual Maintenance PSS (457-001-027)	\$3,386	Each	10%	\$3,047	Other	F1
457-001-028-PSS-1YR	457-001-028-PSS-1YR		Annual Maintenance PSS (457-001-028)	\$200	Each	10%	\$180	Other	F1
457-001-029-PSS-1YR	457-001-029-PSS-1YR		Annual Maintenance PSS (457-001-029)	\$200	Each	10%	\$180	Other	F1
457-001-030-PSS-1YR	457-001-030-PSS-1YR		Annual Maintenance PSS (457-001-030)	\$200	Each	10%	\$180	Other	F1
457-001-033-PSS-1YR	457-001-033-PSS-1YR		Annual Maintenance PSS (457-001-033)	\$200	Each	10%	\$180	Other	F1
457-001-034-PSS-1YR	457-001-034-PSS-1YR		Annual Maintenance PSS (457-001-034)	\$200	Each	10%	\$180	Other	F1
457-001-037-PSS-1YR	457-001-037-PSS-1YR		Annual Maintenance PSS (457-001-037)	\$200	Each	10%	\$180	Other	F1
457-001-038-PSS-1YR	457-001-038-PSS-1YR		Annual Maintenance PSS (457-001-038)	\$200	Each	10%	\$180	Other	F1
457-001-041-PSS-1YR	457-001-041-PSS-1YR		Annual Maintenance PSS (457-001-041)	\$200	Each	10%	\$180	Other	F1
457-001-042-PSS-1YR	457-001-042-PSS-1YR		Annual Maintenance PSS (457-001-042)	\$200	Each	10%	\$180	Other	F1
457-001-043-PSS-1YR	457-001-043-PSS-1YR		Annual Maintenance PSS (457-001-043)	\$2,766	Each	10%	\$2,489	Other	F1
457-001-045-PSS-1YR	457-001-045-PSS-1YR		Annual Maintenance PSS (457-001-045)	\$200	Each	10%	\$180	Other	F1
457-001-046-PSS-1YR	457-001-046-PSS-1YR		Annual Maintenance PSS (457-001-046)	\$200	Each	10%	\$180	Other	F1
457-001-047-PSS-1YR	457-001-047-PSS-1YR		Annual Maintenance PSS (457-001-047)	\$2,766	Each	10%	\$2,489	Other	F1
457-001-049-PSS-1YR	457-001-049-PSS-1YR		Annual Maintenance PSS (457-001-049)	\$200	Each	10%	\$180	Other	F1
457-001-050-PSS-1YR	457-001-050-PSS-1YR		Annual Maintenance PSS (457-001-050)	\$200	Each	10%	\$180	Other	F1
457-001-051-PSS-1YR	457-001-051-PSS-1YR		Annual Maintenance PSS (457-001-051)	\$3,679	Each	10%	\$3,311	Other	F1
457-001-053-PSS-1YR	457-001-053-PSS-1YR		Annual Maintenance PSS (457-001-053)	\$200	Each	10%	\$180	Other	F1
457-001-054-PSS-1YR	457-001-054-PSS-1YR		Annual Maintenance PSS (457-001-054)	\$200	Each	10%	\$180	Other	F1
457-001-055-PSS-1YR	457-001-055-PSS-1YR		Annual Maintenance PSS (457-001-055)	\$912	Each	10%	\$821	Other	F1
457-001-057-PSS-1YR	457-001-057-PSS-1YR		Annual Maintenance PSS (457-001-057)	\$200	Each	10%	\$180	Other	F1
457-001-058-PSS-1YR	457-001-058-PSS-1YR		Annual Maintenance PSS (457-001-058)	\$200	Each	10%	\$180	Other	F1
457-001-059-PSS-1YR	457-001-059-PSS-1YR		Annual Maintenance PSS (457-001-059)	\$3,679	Each	10%	\$3,311	Other	F1
457-001-061-PSS-1YR	457-001-061-PSS-1YR		Annual Maintenance PSS (457-001-061)	\$200	Each	10%	\$180	Other	F1
457-001-062-PSS-1YR	457-001-062-PSS-1YR		Annual Maintenance PSS (457-001-062)	\$200	Each	10%	\$180	Other	F1
457-001-065-PSS-1YR	457-001-065-PSS-1YR		Annual Maintenance PSS (457-001-065)	\$200	Each	10%	\$180	Other	F1
457-001-066-PSS-1YR	457-001-066-PSS-1YR		Annual Maintenance PSS (457-001-066)	\$200	Each	10%	\$180	Other	F1
457-001-069-PSS-1YR	457-001-069-PSS-1YR		Annual Maintenance PSS (457-001-069)	\$200	Each	10%	\$180	Other	F1
457-001-070-PSS-1YR	457-001-070-PSS-1YR		Annual Maintenance PSS (457-001-070)	\$200	Each	10%	\$180	Other	F1
457-001-071-PSS-1YR	457-001-071-PSS-1YR		Annual Maintenance PSS (457-001-071)	\$4,152	Each	10%	\$3,737	Other	F1
457-001-072-PSS-1YR	457-001-072-PSS-1YR		Annual Maintenance PSS (457-001-072)	\$200	Each	10%	\$180	Other	F1
457-001-073-PSS-1YR	457-001-073-PSS-1YR		Annual Maintenance PSS (457-001-073)	\$200	Each	10%	\$180	Other	F1
457-001-075-PSS-1YR	457-001-075-PSS-1YR		Annual Maintenance PSS (457-001-075)	\$4,424	Each	10%	\$3,982	Other	F1
457-001-080-PSS-1YR	457-001-080-PSS-1YR		Annual Maintenance PSS (457-001-080)	\$200	Each	10%	\$180	Other	F1
457-001-081-PSS-1YR	457-001-081-PSS-1YR		Annual Maintenance PSS (457-001-081)	\$200	Each	10%	\$180	Other	F1
457-001-085-PSS-1YR	457-001-085-PSS-1YR		Annual Maintenance PSS (457-001-085)	\$4,152	Each	10%	\$3,737	Other	F1
457-001-086-PSS-1YR	457-001-086-PSS-1YR		Annual Maintenance PSS (457-001-086)	\$200	Each	10%	\$180	Other	F1
457-001-087-PSS-1YR	457-001-087-PSS-1YR		Annual Maintenance PSS (457-001-087)	\$200	Each	10%	\$180	Other	F1
457-001-089-PSS-1YR	457-001-089-PSS-1YR		Annual Maintenance PSS (457-001-089)	\$4,424	Each	10%	\$3,982	Other	F1
457-001-094-PSS-1YR	457-001-094-PSS-1YR		Annual Maintenance PSS (457-001-094)	\$200	Each	10%	\$180	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
457-001-095-PSS-1YR	457-001-095-PSS-1YR	Annual Maintenance PSS (457-001-095)		\$200	Each	10%	\$180	Other	F1
457-001-099-PSS-1YR	457-001-099-PSS-1YR	Annual Maintenance PSS (457-001-099)		\$3,274	Each	10%	\$2,947	Other	F1
457-001-100-PSS-1YR	457-001-100-PSS-1YR	Annual Maintenance PSS (457-001-100)		\$200	Each	10%	\$180	Other	F1
457-001-101-PSS-1YR	457-001-101-PSS-1YR	Annual Maintenance PSS (457-001-101)		\$200	Each	10%	\$180	Other	F1
457-001-103-PSS-1YR	457-001-103-PSS-1YR	Annual Maintenance PSS (457-001-103)		\$1,964	Each	10%	\$1,768	Other	F1
457-001-107-PSS-1YR	457-001-107-PSS-1YR	Annual Maintenance PSS (457-001-107)		\$4,274	Each	10%	\$3,846	Other	F1
457-001-108-PSS-1YR	457-001-108-PSS-1YR	Annual Maintenance PSS (457-001-108)		\$200	Each	10%	\$180	Other	F1
457-001-109-PSS-1YR	457-001-109-PSS-1YR	Annual Maintenance PSS (457-001-109)		\$200	Each	10%	\$180	Other	F1
457-001-111-PSS-1YR	457-001-111-PSS-1YR	Annual Maintenance PSS (457-001-111)		\$2,778	Each	10%	\$2,500	Other	F1
457-001-116-PSS-1YR	457-001-116-PSS-1YR	Annual Maintenance PSS (457-001-116)		\$200	Each	10%	\$180	Other	F1
457-001-120-PSS-1YR	457-001-120-PSS-1YR	Annual Maintenance PSS (457-001-120)		\$4,070	Each	10%	\$3,663	Other	F1
457-001-121-PSS-1YR	457-001-121-PSS-1YR	Annual Maintenance PSS (457-001-121)		\$200	Each	10%	\$180	Other	F1
457-001-122-PSS-1YR	457-001-122-PSS-1YR	Annual Maintenance PSS (457-001-122)		\$90	Each	10%	\$81	Other	F1
457-001-124-PSS-1YR	457-001-124-PSS-1YR	Annual Maintenance PSS (457-001-124)		\$2,646	Each	10%	\$2,381	Other	F1
457-001-129-PSS-1YR	457-001-129-PSS-1YR	Annual Maintenance PSS (457-001-129)		\$200	Each	10%	\$180	Other	F1
457-001-133-PSS-1YR	457-001-133-PSS-1YR	Annual Maintenance PSS (457-001-133)		\$200	Each	10%	\$180	Other	F1
457-001-134-PSS-1YR	457-001-134-PSS-1YR	Annual Maintenance PSS (457-001-134)		\$4,212	Each	10%	\$3,791	Other	F1
457-001-136-PSS-1YR	457-001-136-PSS-1YR	Annual Maintenance PSS (457-001-136)		\$200	Each	10%	\$180	Other	F1
457-001-137-PSS-1YR	457-001-137-PSS-1YR	Annual Maintenance PSS (457-001-137)		\$200	Each	10%	\$180	Other	F1
457-001-139-PSS-1YR	457-001-139-PSS-1YR	Annual Maintenance PSS (457-001-139)		\$727	Each	10%	\$654	Other	F1
457-001-141-PSS-1YR	457-001-141-PSS-1YR	Annual Maintenance PSS (457-001-141)		\$90	Each	10%	\$81	Other	F1
457-001-142-PSS-1YR	457-001-142-PSS-1YR	Annual Maintenance PSS (457-001-142)		\$90	Each	10%	\$81	Other	F1
457-001-202-PSS-1YR	457-001-202-PSS-1YR	Annual Maintenance PSS (457-001-202)		\$200	Each	10%	\$180	Other	F1
457-001-206-PSS-1YR	457-001-206-PSS-1YR	Annual Maintenance PSS (457-001-206)		\$200	Each	10%	\$180	Other	F1
457-001-212-PSS-1YR	457-001-212-PSS-1YR	Annual Maintenance PSS (457-001-212)		\$200	Each	10%	\$180	Other	F1
457-001-214-PSS-1YR	457-001-214-PSS-1YR	Annual Maintenance PSS (457-001-214)		\$200	Each	10%	\$180	Other	F1
457-001-218-PSS-1YR	457-001-218-PSS-1YR	Annual Maintenance PSS (457-001-218)		\$200	Each	10%	\$180	Other	F1
457-001-220-PSS-1YR	457-001-220-PSS-1YR	Annual Maintenance PSS (457-001-220)		\$200	Each	10%	\$180	Other	F1
457-001-224-PSS-1YR	457-001-224-PSS-1YR	Annual Maintenance PSS (457-001-224)		\$200	Each	10%	\$180	Other	F1
457-001-226-PSS-1YR	457-001-226-PSS-1YR	Annual Maintenance PSS (457-001-226)		\$200	Each	10%	\$180	Other	F1
457-001-229-PSS-1YR	457-001-229-PSS-1YR	Annual Maintenance PSS (457-001-229)		\$1,800	Each	10%	\$1,620	Other	F1
457-001-231-PSS-1YR	457-001-231-PSS-1YR	Annual Maintenance PSS (457-001-231)		\$1,800	Each	10%	\$1,620	Other	F1
457-001-232-PSS-1YR	457-001-232-PSS-1YR	Annual Maintenance PSS (457-001-232)		\$200	Each	10%	\$180	Other	F1
457-001-233-PSS-1YR	457-001-233-PSS-1YR	Annual Maintenance PSS (457-001-233)		\$200	Each	10%	\$180	Other	F1
457-001-234-PSS-1YR	457-001-234-PSS-1YR	Annual Maintenance PSS (457-001-234)		\$200	Each	10%	\$180	Other	F1
457-001-235-PSS-1YR	457-001-235-PSS-1YR	Annual Maintenance PSS (457-001-235)		\$200	Each	10%	\$180	Other	F1
457-001-238-PSS-1YR	457-001-238-PSS-1YR	Annual Maintenance PSS (457-001-238)		\$1,800	Each	10%	\$1,620	Other	F1
457-001-240-PSS-1YR	457-001-240-PSS-1YR	Annual Maintenance PSS (457-001-240)		\$1,800	Each	10%	\$1,620	Other	F1
457-002-001-PSS-1YR	457-002-001-PSS-1YR	Annual Maintenance PSS (457-002-001)		\$3,274	Each	10%	\$2,947	Other	F1
457-002-003-PSS-1YR	457-002-003-PSS-1YR	Annual Maintenance PSS (457-002-003)		\$200	Each	10%	\$180	Other	F1
457-002-004-PSS-1YR	457-002-004-PSS-1YR	Annual Maintenance PSS (457-002-004)		\$200	Each	10%	\$180	Other	F1
457-002-005-PSS-1YR	457-002-005-PSS-1YR	Annual Maintenance PSS (457-002-005)		\$200	Each	10%	\$180	Other	F1
457-002-007-PSS-1YR	457-002-007-PSS-1YR	Annual Maintenance PSS (457-002-007)		\$1,964	Each	10%	\$1,768	Other	F1
457-002-008-PSS-1YR	457-002-008-PSS-1YR	Annual Maintenance PSS (457-002-008)		\$200	Each	10%	\$180	Other	F1
457-002-011-PSS-1YR	457-002-011-PSS-1YR	Annual Maintenance PSS (457-002-011)		\$727	Each	10%	\$654	Other	F1
457-002-013-PSS-1YR	457-002-013-PSS-1YR	Annual Maintenance PSS (457-002-013)		\$90	Each	10%	\$81	Other	F1
457-002-014-PSS-1YR	457-002-014-PSS-1YR	Annual Maintenance PSS (457-002-014)		\$90	Each	10%	\$81	Other	F1
457-002-015-PSS-1YR	457-002-015-PSS-1YR	Annual Maintenance PSS (457-002-015)		\$3,679	Each	10%	\$3,311	Other	F1
457-002-017-PSS-1YR	457-002-017-PSS-1YR	Annual Maintenance PSS (457-002-017)		\$200	Each	10%	\$180	Other	F1
457-002-018-PSS-1YR	457-002-018-PSS-1YR	Annual Maintenance PSS (457-002-018)		\$200	Each	10%	\$180	Other	F1
457-002-019-PSS-1YR	457-002-019-PSS-1YR	Annual Maintenance PSS (457-002-019)		\$200	Each	10%	\$180	Other	F1
457-002-020-PSS-1YR	457-002-020-PSS-1YR	Annual Maintenance PSS (457-002-020)		\$3,386	Each	10%	\$3,047	Other	F1
457-002-022-PSS-1YR	457-002-022-PSS-1YR	Annual Maintenance PSS (457-002-022)		\$200	Each	10%	\$180	Other	F1
457-002-023-PSS-1YR	457-002-023-PSS-1YR	Annual Maintenance PSS (457-002-023)		\$4,151	Each	10%	\$3,736	Other	F1
457-002-025-PSS-1YR	457-002-025-PSS-1YR	Annual Maintenance PSS (457-002-025)		\$200	Each	10%	\$180	Other	F1
457-002-026-PSS-1YR	457-002-026-PSS-1YR	Annual Maintenance PSS (457-002-026)		\$3,982	Each	10%	\$3,583	Other	F1
457-002-028-PSS-1YR	457-002-028-PSS-1YR	Annual Maintenance PSS (457-002-028)		\$200	Each	10%	\$180	Other	F1
457-002-029-PSS-1YR	457-002-029-PSS-1YR	Annual Maintenance PSS (457-002-029)		\$4,212	Each	10%	\$3,791	Other	F1
457-002-031-PSS-1YR	457-002-031-PSS-1YR	Annual Maintenance PSS (457-002-031)		\$200	Each	10%	\$180	Other	F1
457-002-032-PSS-1YR	457-002-032-PSS-1YR	Annual Maintenance PSS (457-002-032)		\$200	Each	10%	\$180	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-002-033-PSS-1YR	457-002-033-PSS-1YR	Annual Maintenance PSS (457-002-033)		\$4,152	Each	10%	\$3,737	Other	F1
457-002-035-PSS-1YR	457-002-035-PSS-1YR	Annual Maintenance PSS (457-002-035)		\$200	Each	10%	\$180	Other	F1
457-002-036-PSS-1YR	457-002-036-PSS-1YR	Annual Maintenance PSS (457-002-036)		\$200	Each	10%	\$180	Other	F1
457-002-037-PSS-1YR	457-002-037-PSS-1YR	Annual Maintenance PSS (457-002-037)		\$200	Each	10%	\$180	Other	F1
457-002-039-PSS-1YR	457-002-039-PSS-1YR	Annual Maintenance PSS (457-002-039)		\$4,424	Each	10%	\$3,982	Other	F1
457-002-041-PSS-1YR	457-002-041-PSS-1YR	Annual Maintenance PSS (457-002-041)		\$200	Each	10%	\$180	Other	F1
457-002-043-PSS-1YR	457-002-043-PSS-1YR	Annual Maintenance PSS (457-002-043)		\$2,281	Each	10%	\$2,053	Other	F1
457-002-045-PSS-1YR	457-002-045-PSS-1YR	Annual Maintenance PSS (457-002-045)		\$200	Each	10%	\$180	Other	F1
457-002-046-PSS-1YR	457-002-046-PSS-1YR	Annual Maintenance PSS (457-002-046)		\$200	Each	10%	\$180	Other	F1
457-002-047-PSS-1YR	457-002-047-PSS-1YR	Annual Maintenance PSS (457-002-047)		\$4,274	Each	10%	\$3,846	Other	F1
457-002-049-PSS-1YR	457-002-049-PSS-1YR	Annual Maintenance PSS (457-002-049)		\$200	Each	10%	\$180	Other	F1
457-002-050-PSS-1YR	457-002-050-PSS-1YR	Annual Maintenance PSS (457-002-050)		\$200	Each	10%	\$180	Other	F1
457-002-051-PSS-1YR	457-002-051-PSS-1YR	Annual Maintenance PSS (457-002-051)		\$200	Each	10%	\$180	Other	F1
457-002-053-PSS-1YR	457-002-053-PSS-1YR	Annual Maintenance PSS (457-002-053)		\$2,778	Each	10%	\$2,500	Other	F1
457-002-055-PSS-1YR	457-002-055-PSS-1YR	Annual Maintenance PSS (457-002-055)		\$200	Each	10%	\$180	Other	F1
457-100-004-PSS-1YR	457-100-004-PSS-1YR	Annual Maintenance PSS (457-100-004)		\$663	Each	10%	\$596	Other	F1
457-100-005-PSS-1YR	457-100-005-PSS-1YR	Annual Maintenance PSS (457-100-005)		\$188	Each	10%	\$169	Other	F1
457-100-006-PSS-1YR	457-100-006-PSS-1YR	Annual Maintenance PSS (457-100-006)		\$388	Each	10%	\$349	Other	F1
457-100-007-PSS-1YR	457-100-007-PSS-1YR	Annual Maintenance PSS (457-100-007)		\$213	Each	10%	\$191	Other	F1
457-100-008-PSS-1YR	457-100-008-PSS-1YR	Annual Maintenance PSS (457-100-008)		\$913	Each	10%	\$821	Other	F1
457-100-009-PSS-1YR	457-100-009-PSS-1YR	Annual Maintenance PSS (457-100-009)		\$963	Each	10%	\$866	Other	F1
457-100-010-PSS-1YR	457-100-010-PSS-1YR	Annual Maintenance PSS (457-100-010)		\$1,650	Each	10%	\$1,485	Other	F1
457-100-011-PSS-1YR	457-100-011-PSS-1YR	Annual Maintenance PSS (457-100-011)		\$2,613	Each	10%	\$2,351	Other	F1
457-100-012-PSS-1YR	457-100-012-PSS-1YR	Annual Maintenance PSS (457-100-012)		\$2,475	Each	10%	\$2,228	Other	F1
457-100-013-PSS-1YR	457-100-013-PSS-1YR	Annual Maintenance PSS (457-100-013)		\$2,500	Each	10%	\$2,250	Other	F1
457-100-014-PSS-1YR	457-100-014-PSS-1YR	Annual Maintenance PSS (457-100-014)		\$638	Each	10%	\$574	Other	F1
457-100-026-PSS-1YR	457-100-026-PSS-1YR	Annual Maintenance PSS (457-100-026)		\$1,563	Each	10%	\$1,406	Other	F1
457-100-038-PSS-1YR	457-100-038-PSS-1YR	Annual Maintenance PSS (457-100-038)		\$2,500	Each	10%	\$2,250	Other	F1
457-100-053-PSS-1YR	457-100-053-PSS-1YR	Annual Maintenance PSS (457-100-053)		\$1,999	Each	10%	\$1,799	Other	F1
457-100-054-PSS-1YR	457-100-054-PSS-1YR	Annual Maintenance PSS (457-100-054)		\$3,419	Each	10%	\$3,077	Other	F1
457-100-055-PSS-1YR	457-100-055-PSS-1YR	Annual Maintenance PSS (457-100-055)		\$4,419	Each	10%	\$3,977	Other	F1
457-100-056-PSS-1YR	457-100-056-PSS-1YR	Annual Maintenance PSS (457-100-056)		\$3,746	Each	10%	\$3,372	Other	F1
457-100-057-PSS-1YR	457-100-057-PSS-1YR	Annual Maintenance PSS (457-100-057)		\$4,746	Each	10%	\$4,272	Other	F1
457-100-058-PSS-1YR	457-100-058-PSS-1YR	Annual Maintenance PSS (457-100-058)		\$2,770	Each	10%	\$2,493	Other	F1
457-100-059-PSS-1YR	457-100-059-PSS-1YR	Annual Maintenance PSS (457-100-059)		\$3,895	Each	10%	\$3,506	Other	F1
457-100-060-PSS-1YR	457-100-060-PSS-1YR	Annual Maintenance PSS (457-100-060)		\$4,920	Each	10%	\$4,428	Other	F1
457-100-061-PSS-1YR	457-100-061-PSS-1YR	Annual Maintenance PSS (457-100-061)		\$4,095	Each	10%	\$3,686	Other	F1
457-100-062-PSS-1YR	457-100-062-PSS-1YR	Annual Maintenance PSS (457-100-062)		\$5,795	Each	10%	\$5,216	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
457-100-063-PSS-1YR	457-100-063-PSS-1YR		Annual Maintenance PSS (457-100-063)	\$7,290	Each	10%	\$6,561	Other	F1	
457-100-064-PSS-1YR	457-100-064-PSS-1YR		Annual Maintenance PSS (457-100-064)	\$2,300	Each	10%	\$2,070	Other	F1	
457-100-065-PSS-1YR	457-100-065-PSS-1YR		Annual Maintenance PSS (457-100-065)	\$3,325	Each	10%	\$2,993	Other	F1	
457-100-066-PSS-1YR	457-100-066-PSS-1YR		Annual Maintenance PSS (457-100-066)	\$2,500	Each	10%	\$2,250	Other	F1	
457-100-067-PSS-1YR	457-100-067-PSS-1YR		Annual Maintenance PSS (457-100-067)	\$4,200	Each	10%	\$3,780	Other	F1	
457-100-068-PSS-1YR	457-100-068-PSS-1YR		Annual Maintenance PSS (457-100-068)	\$5,695	Each	10%	\$5,126	Other	F1	
457-100-069-PSS-1YR	457-100-069-PSS-1YR		Annual Maintenance PSS (457-100-069)	\$1,824	Each	10%	\$1,641	Other	F1	
457-100-070-PSS-1YR	457-100-070-PSS-1YR		Annual Maintenance PSS (457-100-070)	\$2,824	Each	10%	\$2,541	Other	F1	
457-100-071-PSS-1YR	457-100-071-PSS-1YR		Annual Maintenance PSS (457-100-071)	\$1,175	Each	10%	\$1,058	Other	F1	
457-100-075-PSS-1YR	457-100-075-PSS-1YR		Annual Maintenance PSS (457-100-075)	\$1,505	Each	10%	\$1,355	Other	F1	
457-100-076-PSS-1YR	457-100-076-PSS-1YR		Annual Maintenance PSS (457-100-076)	\$875	Each	10%	\$788	Other	F1	
457-100-077-PSS-1YR	457-100-077-PSS-1YR		Annual Maintenance PSS (457-100-077)	\$1,125	Each	10%	\$1,013	Other	F1	
457-100-078-PSS-1YR	457-100-078-PSS-1YR		Annual Maintenance PSS (457-100-078)	\$1,125	Each	10%	\$1,013	Other	F1	
457-100-084-PSS-1YR	457-100-084-PSS-1YR		Annual Maintenance PSS (457-100-084)	\$4,749	Each	10%	\$4,274	Other	F1	
457-100-085-PSS-1YR	457-100-085-PSS-1YR		Annual Maintenance PSS (457-100-085)	\$4,475	Each	10%	\$4,028	Other	F1	
457-100-086-PSS-1YR	457-100-086-PSS-1YR		Annual Maintenance PSS (457-100-086)	\$4,475	Each	10%	\$4,028	Other	F1	
457-100-130-PSS-1YR	457-100-130-PSS-1YR		Annual Maintenance PSS (457-100-130)	\$8	Each	10%	\$7	Other	F1	
457-100-133-PSS-1YR	457-100-133-PSS-1YR		Annual Maintenance PSS (457-100-133)	\$8	Each	10%	\$7	Other	F1	
457-100-135-PSS-1YR	457-100-135-PSS-1YR		Annual Maintenance PSS (457-100-135)	\$8	Each	10%	\$7	Other	F1	
457-100-136-PSS-1YR	457-100-136-PSS-1YR		Annual Maintenance PSS (457-100-136)	\$8	Each	10%	\$7	Other	F1	
457-100-139-PSS-1YR	457-100-139-PSS-1YR		Annual Maintenance PSS (457-100-139)	\$8	Each	10%	\$7	Other	F1	
457-100-140-PSS-1YR	457-100-140-PSS-1YR		Annual Maintenance PSS (457-100-140)	\$8	Each	10%	\$7	Other	F1	
457-100-147-PSS-1YR	457-100-147-PSS-1YR		Annual Maintenance PSS (457-100-147)	\$2,500	Each	10%	\$2,250	Other	F1	
457-100-165-PSS-1YR	457-100-165-PSS-1YR		Annual Maintenance PSS (457-100-165)	\$11	Each	10%	\$10	Other	F1	
457-100-182-PSS-1YR	457-100-182-PSS-1YR		Annual Maintenance PSS (457-100-182)	\$446	Each	10%	\$402	Other	F1	
457-100-183-PSS-1YR	457-100-183-PSS-1YR		Annual Maintenance PSS (457-100-183)	\$411	Each	10%	\$370	Other	F1	
457-100-184-PSS-1YR	457-100-184-PSS-1YR		Annual Maintenance PSS (457-100-184)	\$375	Each	10%	\$338	Other	F1	
457-100-185-PSS-1YR	457-100-185-PSS-1YR		Annual Maintenance PSS (457-100-185)	\$338	Each	10%	\$304	Other	F1	
457-100-186-PSS-1YR	457-100-186-PSS-1YR		Annual Maintenance PSS (457-100-186)	\$300	Each	10%	\$270	Other	F1	
457-100-187-PSS-1YR	457-100-187-PSS-1YR		Annual Maintenance PSS (457-100-187)	\$275	Each	10%	\$248	Other	F1	
457-100-188-PSS-1YR	457-100-188-PSS-1YR		Annual Maintenance PSS (457-100-188)	\$250	Each	10%	\$225	Other	F1	
457-100-189-PSS-1YR	457-100-189-PSS-1YR		Annual Maintenance PSS (457-100-189)	\$225	Each	10%	\$203	Other	F1	
457-100-197-PSS-1YR	457-100-197-PSS-1YR		Annual Maintenance PSS (457-100-197)	\$4,475	Each	10%	\$4,028	Other	F1	
457-100-198-PSS-1YR	457-100-198-PSS-1YR		Annual Maintenance PSS (457-100-198)	\$4,475	Each	10%	\$4,028	Other	F1	
457-100-205-PSS-1YR	457-100-205-PSS-1YR		Annual Maintenance PSS (457-100-205)	\$200	Each	10%	\$180	Other	F1	
457-100-222-PSS-1YR	457-100-222-PSS-1YR		Annual Maintenance PSS (457-100-222)	\$4,374	Each	10%	\$3,936	Other	F1	
457-100-227-PSS-1YR	457-100-227-PSS-1YR		Annual Maintenance PSS (457-100-227)	\$2,500	Each	10%	\$2,250	Other	F1	
457-100-245-PSS-1YR	457-100-245-PSS-1YR		Annual Maintenance PSS (457-100-245)	\$2,175	Each	10%	\$1,958	Other	F1	
457-100-246-PSS-1YR	457-100-246-PSS-1YR		Annual Maintenance PSS (457-100-246)	\$10,875	Each	10%	\$9,788	Other	F1	
457-100-247-PSS-1YR	457-100-247-PSS-1YR		Annual Maintenance PSS (457-100-247)	\$32,625	Each	10%	\$29,363	Other	F1	
457-100-248-PSS-1YR	457-100-248-PSS-1YR		Annual Maintenance PSS (457-100-248)	\$203	Each	10%	\$183	Other	F1	
457-100-253-PSS-1YR	457-100-253-PSS-1YR		Annual Maintenance PSS (457-100-253)	\$58	Each	10%	\$52	Other	F1	
457-100-254-PSS-1YR	457-100-254-PSS-1YR		Annual Maintenance PSS (457-100-254)	\$46	Each	10%	\$42	Other	F1	
457-100-255-PSS-1YR	457-100-255-PSS-1YR		Annual Maintenance PSS (457-100-255)	\$36	Each	10%	\$33	Other	F1	
457-100-256-PSS-1YR	457-100-256-PSS-1YR		Annual Maintenance PSS (457-100-256)	\$32	Each	10%	\$29	Other	F1	
457-100-262-PSS-1YR	457-100-262-PSS-1YR		Annual Maintenance PSS (457-100-262)	\$131	Each	10%	\$117	Other	F1	
457-100-263-PSS-1YR	457-100-263-PSS-1YR		Annual Maintenance PSS (457-100-263)	\$104	Each	10%	\$94	Other	F1	
457-100-264-PSS-1YR	457-100-264-PSS-1YR		Annual Maintenance PSS (457-100-264)	\$82	Each	10%	\$74	Other	F1	
457-100-265-PSS-1YR	457-100-265-PSS-1YR		Annual Maintenance PSS (457-100-265)	\$72	Each	10%	\$65	Other	F1	
457-100-271-PSS-1YR	457-100-271-PSS-1YR		Annual Maintenance PSS (457-100-271)	\$32	Each	10%	\$28	Other	F1	
457-100-272-PSS-1YR	457-100-272-PSS-1YR		Annual Maintenance PSS (457-100-272)	\$25	Each	10%	\$23	Other	F1	
457-100-273-PSS-1YR	457-100-273-PSS-1YR		Annual Maintenance PSS (457-100-273)	\$20	Each	10%	\$18	Other	F1	
457-100-274-PSS-1YR	457-100-274-PSS-1YR		Annual Maintenance PSS (457-100-274)	\$17	Each	10%	\$16	Other	F1	



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
457-100-300-PSS-1YR	457-100-300-PSS-1YR		Annual Maintenance PSS (457-100-300)	\$52,200	Each	10%	\$46,980	Other	F1
457-100-301-PSS-1YR	457-100-301-PSS-1YR		Annual Maintenance PSS (457-100-301)	\$20,880	Each	10%	\$18,792	Other	F1
457-100-302-PSS-1YR	457-100-302-PSS-1YR		Annual Maintenance PSS (457-100-302)	\$10,440	Each	10%	\$9,396	Other	F1
457-100-303-PSS-1YR	457-100-303-PSS-1YR		Annual Maintenance PSS (457-100-303)	\$13,050	Each	10%	\$11,745	Other	F1
457-100-304-PSS-1YR	457-100-304-PSS-1YR		Annual Maintenance PSS (457-100-304)	\$5,220	Each	10%	\$4,698	Other	F1
457-100-306-PSS-1YR	457-100-306-PSS-1YR		Annual Maintenance PSS (457-100-306)	\$26,100	Each	10%	\$23,490	Other	F1
457-100-312-PSS-1YR	457-100-312-PSS-1YR		Annual Maintenance PSS (457-100-312)	\$40,600	Each	10%	\$36,540	Other	F1
457-100-348-PSS-1YR	457-100-348-PSS-1YR		Annual Maintenance PSS (457-100-348)	\$763	Each	10%	\$687	Other	F1
457-100-349-PSS-1YR	457-100-349-PSS-1YR		Annual Maintenance PSS (457-100-349)	\$763	Each	10%	\$687	Other	F1
457-100-420-PSS-1YR	457-100-420-PSS-1YR		Annual Maintenance PSS (457-100-420)	\$24	Each	10%	\$21	Other	F1
457-100-421-PSS-1YR	457-100-421-PSS-1YR		Annual Maintenance PSS (457-100-421)	\$19	Each	10%	\$17	Other	F1
457-100-423-PSS-1YR	457-100-423-PSS-1YR		Annual Maintenance PSS (457-100-423)	\$13	Each	10%	\$12	Other	F1
457-100-430-PSS-1YR	457-100-430-PSS-1YR		Annual Maintenance PSS (457-100-430)	\$58	Each	10%	\$52	Other	F1
457-100-439-PSS-1YR	457-100-439-PSS-1YR		Annual Maintenance PSS (457-100-439)	\$2,398	Each	10%	\$2,158	Other	F1
457-100-443-PSS-1YR	457-100-443-PSS-1YR		Annual Maintenance PSS (457-100-443)	\$13,276	Each	10%	\$11,949	Other	F1
457-100-444-PSS-1YR	457-100-444-PSS-1YR		Annual Maintenance PSS (457-100-444)	\$1,897	Each	10%	\$1,707	Other	F1
457-100-445-PSS-1YR	457-100-445-PSS-1YR		Annual Maintenance PSS (457-100-445)	\$24,340	Each	10%	\$21,906	Other	F1
457-100-446-PSS-1YR	457-100-446-PSS-1YR		Annual Maintenance PSS (457-100-446)	\$9,483	Each	10%	\$8,535	Other	F1
457-100-452-PSS-1YR	457-100-452-PSS-1YR		Annual Maintenance PSS (457-100-452)	\$73	Each	10%	\$65	Other	F1
457-100-453-PSS-1YR	457-100-453-PSS-1YR		Annual Maintenance PSS (457-100-453)	\$58	Each	10%	\$52	Other	F1
457-100-454-PSS-1YR	457-100-454-PSS-1YR		Annual Maintenance PSS (457-100-454)	\$46	Each	10%	\$41	Other	F1
457-100-455-PSS-1YR	457-100-455-PSS-1YR		Annual Maintenance PSS (457-100-455)	\$40	Each	10%	\$36	Other	F1
457-100-461-PSS-1YR	457-100-461-PSS-1YR		Annual Maintenance PSS (457-100-461)	\$727	Each	10%	\$654	Other	F1
457-100-463-PSS-1YR	457-100-463-PSS-1YR		Annual Maintenance PSS (457-100-463)	\$200	Each	10%	\$180	Other	F1
457-100-464-PSS-1YR	457-100-464-PSS-1YR		Annual Maintenance PSS (457-100-464)	\$90	Each	10%	\$81	Other	F1
457-100-467-PSS-1YR	457-100-467-PSS-1YR		Annual Maintenance PSS (457-100-467)	\$200	Each	10%	\$180	Other	F1
457-100-468-PSS-1YR	457-100-468-PSS-1YR		Annual Maintenance PSS (457-100-468)	\$200	Each	10%	\$180	Other	F1
457-100-471-PSS-1YR	457-100-471-PSS-1YR		Annual Maintenance PSS (457-100-471)	\$200	Each	10%	\$180	Other	F1
457-100-472-PSS-1YR	457-100-472-PSS-1YR		Annual Maintenance PSS (457-100-472)	\$200	Each	10%	\$180	Other	F1
457-100-475-PSS-1YR	457-100-475-PSS-1YR		Annual Maintenance PSS (457-100-475)	\$200	Each	10%	\$180	Other	F1
457-100-476-PSS-1YR	457-100-476-PSS-1YR		Annual Maintenance PSS (457-100-476)	\$200	Each	10%	\$180	Other	F1
457-100-477-PSS-1YR	457-100-477-PSS-1YR		Annual Maintenance PSS (457-100-477)	\$2,766	Each	10%	\$2,489	Other	F1
457-100-479-PSS-1YR	457-100-479-PSS-1YR		Annual Maintenance PSS (457-100-479)	\$200	Each	10%	\$180	Other	F1
457-100-480-PSS-1YR	457-100-480-PSS-1YR		Annual Maintenance PSS (457-100-480)	\$200	Each	10%	\$180	Other	F1
457-100-481-PSS-1YR	457-100-481-PSS-1YR		Annual Maintenance PSS (457-100-481)	\$2,766	Each	10%	\$2,489	Other	F1
457-100-483-PSS-1YR	457-100-483-PSS-1YR		Annual Maintenance PSS (457-100-483)	\$200	Each	10%	\$180	Other	F1
457-100-484-PSS-1YR	457-100-484-PSS-1YR		Annual Maintenance PSS (457-100-484)	\$200	Each	10%	\$180	Other	F1
457-100-485-PSS-1YR	457-100-485-PSS-1YR		Annual Maintenance PSS (457-100-485)	\$3,679	Each	10%	\$3,311	Other	F1
457-100-487-PSS-1YR	457-100-487-PSS-1YR		Annual Maintenance PSS (457-100-487)	\$200	Each	10%	\$180	Other	F1
457-100-488-PSS-1YR	457-100-488-PSS-1YR		Annual Maintenance PSS (457-100-488)	\$200	Each	10%	\$180	Other	F1
457-100-489-PSS-1YR	457-100-489-PSS-1YR		Annual Maintenance PSS (457-100-489)	\$912	Each	10%	\$821	Other	F1
457-100-491-PSS-1YR	457-100-491-PSS-1YR		Annual Maintenance PSS (457-100-491)	\$200	Each	10%	\$180	Other	F1
457-100-492-PSS-1YR	457-100-492-PSS-1YR		Annual Maintenance PSS (457-100-492)	\$200	Each	10%	\$180	Other	F1
457-100-493-PSS-1YR	457-100-493-PSS-1YR		Annual Maintenance PSS (457-100-493)	\$3,679	Each	10%	\$3,311	Other	F1
457-100-495-PSS-1YR	457-100-495-PSS-1YR		Annual Maintenance PSS (457-100-495)	\$200	Each	10%	\$180	Other	F1
457-100-496-PSS-1YR	457-100-496-PSS-1YR		Annual Maintenance PSS (457-100-496)	\$200	Each	10%	\$180	Other	F1
457-100-499-PSS-1YR	457-100-499-PSS-1YR		Annual Maintenance PSS (457-100-499)	\$200	Each	10%	\$180	Other	F1
457-100-500-PSS-1YR	457-100-500-PSS-1YR		Annual Maintenance PSS (457-100-500)	\$200	Each	10%	\$180	Other	F1
457-100-503-PSS-1YR	457-100-503-PSS-1YR		Annual Maintenance PSS (457-100-503)	\$200	Each	10%	\$180	Other	F1
457-100-504-PSS-1YR	457-100-504-PSS-1YR		Annual Maintenance PSS (457-100-504)	\$200	Each	10%	\$180	Other	F1
457-100-505-PSS-1YR	457-100-505-PSS-1YR		Annual Maintenance PSS (457-100-505)	\$4,152	Each	10%	\$3,737	Other	F1
457-100-506-PSS-1YR	457-100-506-PSS-1YR		Annual Maintenance PSS (457-100-506)	\$200	Each	10%	\$180	Other	F1
457-100-507-PSS-1YR	457-100-507-PSS-1YR		Annual Maintenance PSS (457-100-507)	\$200	Each	10%	\$180	Other	F1
457-100-509-PSS-1YR	457-100-509-PSS-1YR		Annual Maintenance PSS (457-100-509)	\$4,424	Each	10%	\$3,982	Other	F1
457-100-514-PSS-1YR	457-100-514-PSS-1YR		Annual Maintenance PSS (457-100-514)	\$200	Each	10%	\$180	Other	F1
457-100-515-PSS-1YR	457-100-515-PSS-1YR		Annual Maintenance PSS (457-100-515)	\$200	Each	10%	\$180	Other	F1
457-100-519-PSS-1YR	457-100-519-PSS-1YR		Annual Maintenance PSS (457-100-519)	\$4,152	Each	10%	\$3,737	Other	F1
457-100-520-PSS-1YR	457-100-520-PSS-1YR		Annual Maintenance PSS (457-100-520)	\$200	Each	10%	\$180	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
457-100-521-PSS-1YR	457-100-521-PSS-1YR	Annual Maintenance PSS (457-100-521)		\$200	Each	10%	\$180	Other	F1
457-100-523-PSS-1YR	457-100-523-PSS-1YR	Annual Maintenance PSS (457-100-523)		\$4,424	Each	10%	\$3,982	Other	F1
457-100-528-PSS-1YR	457-100-528-PSS-1YR	Annual Maintenance PSS (457-100-528)		\$200	Each	10%	\$180	Other	F1
457-100-529-PSS-1YR	457-100-529-PSS-1YR	Annual Maintenance PSS (457-100-529)		\$200	Each	10%	\$180	Other	F1
457-100-533-PSS-1YR	457-100-533-PSS-1YR	Annual Maintenance PSS (457-100-533)		\$3,274	Each	10%	\$2,947	Other	F1
457-100-534-PSS-1YR	457-100-534-PSS-1YR	Annual Maintenance PSS (457-100-534)		\$200	Each	10%	\$180	Other	F1
457-100-535-PSS-1YR	457-100-535-PSS-1YR	Annual Maintenance PSS (457-100-535)		\$200	Each	10%	\$180	Other	F1
457-100-537-PSS-1YR	457-100-537-PSS-1YR	Annual Maintenance PSS (457-100-537)		\$1,964	Each	10%	\$1,768	Other	F1
457-100-541-PSS-1YR	457-100-541-PSS-1YR	Annual Maintenance PSS (457-100-541)		\$4,274	Each	10%	\$3,846	Other	F1
457-100-542-PSS-1YR	457-100-542-PSS-1YR	Annual Maintenance PSS (457-100-542)		\$200	Each	10%	\$180	Other	F1
457-100-543-PSS-1YR	457-100-543-PSS-1YR	Annual Maintenance PSS (457-100-543)		\$200	Each	10%	\$180	Other	F1
457-100-545-PSS-1YR	457-100-545-PSS-1YR	Annual Maintenance PSS (457-100-545)		\$2,778	Each	10%	\$2,600	Other	F1
457-100-550-PSS-1YR	457-100-550-PSS-1YR	Annual Maintenance PSS (457-100-550)		\$200	Each	10%	\$180	Other	F1
457-100-551-PSS-1YR	457-100-551-PSS-1YR	Annual Maintenance PSS (457-100-551)		\$90	Each	10%	\$81	Other	F1
457-100-555-PSS-1YR	457-100-555-PSS-1YR	Annual Maintenance PSS (457-100-555)		\$4,070	Each	10%	\$3,663	Other	F1
457-100-556-PSS-1YR	457-100-556-PSS-1YR	Annual Maintenance PSS (457-100-556)		\$200	Each	10%	\$180	Other	F1
457-100-557-PSS-1YR	457-100-557-PSS-1YR	Annual Maintenance PSS (457-100-557)		\$90	Each	10%	\$81	Other	F1
457-100-559-PSS-1YR	457-100-559-PSS-1YR	Annual Maintenance PSS (457-100-559)		\$2,646	Each	10%	\$2,381	Other	F1
457-100-565-PSS-1YR	457-100-565-PSS-1YR	Annual Maintenance PSS (457-100-565)		\$200	Each	10%	\$180	Other	F1
457-100-682-PSS-1YR	457-100-682-PSS-1YR	Annual Maintenance PSS (457-100-682)		\$534	Each	10%	\$481	Other	F1
457-100-683-PSS-1YR	457-100-683-PSS-1YR	Annual Maintenance PSS (457-100-683)		\$534	Each	10%	\$481	Other	F1
457-100-696-PSS-1YR	457-100-696-PSS-1YR	Annual Maintenance PSS (457-100-696)		\$149	Each	10%	\$134	Other	F1
457-100-697-PSS-1YR	457-100-697-PSS-1YR	Annual Maintenance PSS (457-100-697)		\$138	Each	10%	\$124	Other	F1
457-100-698-PSS-1YR	457-100-698-PSS-1YR	Annual Maintenance PSS (457-100-698)		\$125	Each	10%	\$113	Other	F1
457-100-699-PSS-1YR	457-100-699-PSS-1YR	Annual Maintenance PSS (457-100-699)		\$113	Each	10%	\$101	Other	F1
457-100-700-PSS-1YR	457-100-700-PSS-1YR	Annual Maintenance PSS (457-100-700)		\$350	Each	10%	\$315	Other	F1
457-100-701-PSS-1YR	457-100-701-PSS-1YR	Annual Maintenance PSS (457-100-701)		\$334	Each	10%	\$300	Other	F1
457-100-702-PSS-1YR	457-100-702-PSS-1YR	Annual Maintenance PSS (457-100-702)		\$300	Each	10%	\$270	Other	F1
457-100-703-PSS-1YR	457-100-703-PSS-1YR	Annual Maintenance PSS (457-100-703)		\$275	Each	10%	\$248	Other	F1
457-100-734-PSS-1YR	457-100-734-PSS-1YR	Annual Maintenance PSS (457-100-734)		\$2,750	Each	10%	\$2,475	Other	F1
457-100-739-PSS-1YR	457-100-739-PSS-1YR	Annual Maintenance PSS (457-100-739)		\$1,299	Each	10%	\$1,169	Other	F1
457-100-754-PSS-1YR	457-100-754-PSS-1YR	Annual Maintenance PSS (457-100-754)		\$200	Each	10%	\$180	Other	F1
457-100-755-PSS-1YR	457-100-755-PSS-1YR	Annual Maintenance PSS (457-100-755)		\$250	Each	10%	\$225	Other	F1
457-100-756-PSS-1YR	457-100-756-PSS-1YR	Annual Maintenance PSS (457-100-756)		\$23,708	Each	10%	\$21,337	Other	F1
457-100-760-PSS-1YR	457-100-760-PSS-1YR	Annual Maintenance PSS (457-100-760)		\$3,679	Each	10%	\$3,311	Other	F1
457-100-762-PSS-1YR	457-100-762-PSS-1YR	Annual Maintenance PSS (457-100-762)		\$200	Each	10%	\$180	Other	F1
457-100-773-PSS-1YR	457-100-773-PSS-1YR	Annual Maintenance PSS (457-100-773)		\$8,830	Each	10%	\$7,947	Other	F1
457-100-775-PSS-1YR	457-100-775-PSS-1YR	Annual Maintenance PSS (457-100-775)		\$200	Each	10%	\$180	Other	F1
457-100-786-PSS-1YR	457-100-786-PSS-1YR	Annual Maintenance PSS (457-100-786)		\$200	Each	10%	\$180	Other	F1
457-100-789-PSS-1YR	457-100-789-PSS-1YR	Annual Maintenance PSS (457-100-789)		\$250	Each	10%	\$225	Other	F1
457-100-790-PSS-1YR	457-100-790-PSS-1YR	Annual Maintenance PSS (457-100-790)		\$250	Each	10%	\$225	Other	F1
457-100-823-PSS-1YR	457-100-823-PSS-1YR	Annual Maintenance PSS (457-100-823)		\$2,000	Each	10%	\$1,800	Other	F1
457-100-824-PSS-1YR	457-100-824-PSS-1YR	Annual Maintenance PSS (457-100-824)		\$4,424	Each	10%	\$3,982	Other	F1
457-100-827-PSS-1YR	457-100-827-PSS-1YR	Annual Maintenance PSS (457-100-827)		\$200	Each	10%	\$180	Other	F1
457-100-828-PSS-1YR	457-100-828-PSS-1YR	Annual Maintenance PSS (457-100-828)		\$200	Each	10%	\$180	Other	F1
457-100-829-PSS-1YR	457-100-829-PSS-1YR	Annual Maintenance PSS (457-100-829)		\$200	Each	10%	\$180	Other	F1
457-100-830-PSS-1YR	457-100-830-PSS-1YR	Annual Maintenance PSS (457-100-830)		\$2,000	Each	10%	\$1,800	Other	F1
457-100-831-PSS-1YR	457-100-831-PSS-1YR	Annual Maintenance PSS (457-100-831)		\$4,424	Each	10%	\$3,982	Other	F1
457-100-834-PSS-1YR	457-100-834-PSS-1YR	Annual Maintenance PSS (457-100-834)		\$200	Each	10%	\$180	Other	F1
457-100-835-PSS-1YR	457-100-835-PSS-1YR	Annual Maintenance PSS (457-100-835)		\$200	Each	10%	\$180	Other	F1
457-100-836-PSS-1YR	457-100-836-PSS-1YR	Annual Maintenance PSS (457-100-836)		\$200	Each	10%	\$180	Other	F1
457-100-841-PSS-1YR	457-100-841-PSS-1YR	Annual Maintenance PSS (457-100-841)		\$200	Each	10%	\$180	Other	F1
457-100-850-PSS-1YR	457-100-850-PSS-1YR	Annual Maintenance PSS (457-100-850)		\$2,580	Each	10%	\$2,322	Other	F1
457-100-852-PSS-1YR	457-100-852-PSS-1YR	Annual Maintenance PSS (457-100-852)		\$200	Each	10%	\$180	Other	F1
457-100-853-PSS-1YR	457-100-853-PSS-1YR	Annual Maintenance PSS (457-100-853)		\$200	Each	10%	\$180	Other	F1
457-100-884-PSS-1YR	457-100-884-PSS-1YR	Annual Maintenance PSS (457-100-884)		\$1,000	Each	10%	\$900	Other	F1
457-100-886-PSS-1YR	457-100-886-PSS-1YR	Annual Maintenance PSS (457-100-886)		\$1,800	Each	10%	\$1,620	Other	F1
457-100-903-PSS-1YR	457-100-903-PSS-1YR	Annual Maintenance PSS (457-100-903)		\$727	Each	10%	\$654	Other	F1
457-100-905-PSS-1YR	457-100-905-PSS-1YR	Annual Maintenance PSS (457-100-905)		\$90	Each	10%	\$81	Other	F1
457-100-906-PSS-1YR	457-100-906-PSS-1YR	Annual Maintenance PSS (457-100-906)		\$90	Each	10%	\$81	Other	F1
457-100-908-PSS-1YR	457-100-908-PSS-1YR	Annual Maintenance PSS (457-100-908)		\$2,281	Each	10%	\$2,053	Other	F1
457-100-910-PSS-1YR	457-100-910-PSS-1YR	Annual Maintenance PSS (457-100-910)		\$200	Each	10%	\$180	Other	F1
457-100-911-PSS-1YR	457-100-911-PSS-1YR	Annual Maintenance PSS (457-100-911)		\$200	Each	10%	\$180	Other	F1
457-100-913-PSS-1YR	457-100-913-PSS-1YR	Annual Maintenance PSS (457-100-913)		\$4,274	Each	10%	\$3,846	Other	F1
457-100-915-PSS-1YR	457-100-915-PSS-1YR	Annual Maintenance PSS (457-100-915)		\$200	Each	10%	\$180	Other	F1
457-100-916-PSS-1YR	457-100-916-PSS-1YR	Annual Maintenance PSS (457-100-916)		\$200	Each	10%	\$180	Other	F1
457-100-917-PSS-1YR	457-100-917-PSS-1YR	Annual Maintenance PSS (457-100-917)		\$200	Each	10%	\$180	Other	F1
457-100-919-PSS-1YR	457-100-919-PSS-1YR	Annual Maintenance PSS (457-100-919)		\$2,778	Each	10%	\$2,500	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
457-100-921-PSS-1YR	457-100-921-PSS-1YR		Annual Maintenance PSS (457-100-921)	\$200	Each	10%	\$180	Other	F1
457-100-923-PSS-1YR	457-100-923-PSS-1YR		Annual Maintenance PSS (457-100-923)	\$3,679	Each	10%	\$3,311	Other	F1
457-100-925-PSS-1YR	457-100-925-PSS-1YR		Annual Maintenance PSS (457-100-925)	\$200	Each	10%	\$180	Other	F1
457-100-926-PSS-1YR	457-100-926-PSS-1YR		Annual Maintenance PSS (457-100-926)	\$200	Each	10%	\$180	Other	F1
457-100-927-PSS-1YR	457-100-927-PSS-1YR		Annual Maintenance PSS (457-100-927)	\$200	Each	10%	\$180	Other	F1
457-100-928-PSS-1YR	457-100-928-PSS-1YR		Annual Maintenance PSS (457-100-928)	\$3,386	Each	10%	\$3,047	Other	F1
457-100-930-PSS-1YR	457-100-930-PSS-1YR		Annual Maintenance PSS (457-100-930)	\$200	Each	10%	\$180	Other	F1
457-100-931-PSS-1YR	457-100-931-PSS-1YR		Annual Maintenance PSS (457-100-931)	\$4,152	Each	10%	\$3,737	Other	F1
457-100-933-PSS-1YR	457-100-933-PSS-1YR		Annual Maintenance PSS (457-100-933)	\$200	Each	10%	\$180	Other	F1
457-100-934-PSS-1YR	457-100-934-PSS-1YR		Annual Maintenance PSS (457-100-934)	\$200	Each	10%	\$180	Other	F1
457-100-935-PSS-1YR	457-100-935-PSS-1YR		Annual Maintenance PSS (457-100-935)	\$200	Each	10%	\$180	Other	F1
457-100-937-PSS-1YR	457-100-937-PSS-1YR		Annual Maintenance PSS (457-100-937)	\$4,424	Each	10%	\$3,982	Other	F1
457-100-939-PSS-1YR	457-100-939-PSS-1YR		Annual Maintenance PSS (457-100-939)	\$200	Each	10%	\$180	Other	F1
457-100-941-PSS-1YR	457-100-941-PSS-1YR		Annual Maintenance PSS (457-100-941)	\$3,274	Each	10%	\$2,947	Other	F1
457-100-943-PSS-1YR	457-100-943-PSS-1YR		Annual Maintenance PSS (457-100-943)	\$200	Each	10%	\$180	Other	F1
457-100-944-PSS-1YR	457-100-944-PSS-1YR		Annual Maintenance PSS (457-100-944)	\$200	Each	10%	\$180	Other	F1
457-100-945-PSS-1YR	457-100-945-PSS-1YR		Annual Maintenance PSS (457-100-945)	\$200	Each	10%	\$180	Other	F1
457-100-947-PSS-1YR	457-100-947-PSS-1YR		Annual Maintenance PSS (457-100-947)	\$1,964	Each	10%	\$1,768	Other	F1
457-100-949-PSS-1YR	457-100-949-PSS-1YR		Annual Maintenance PSS (457-100-949)	\$200	Each	10%	\$180	Other	F1
457-100-951-PSS-1YR	457-100-951-PSS-1YR		Annual Maintenance PSS (457-100-951)	\$4,212	Each	10%	\$3,791	Other	F1
457-100-953-PSS-1YR	457-100-953-PSS-1YR		Annual Maintenance PSS (457-100-953)	\$200	Each	10%	\$180	Other	F1
457-100-954-PSS-1YR	457-100-954-PSS-1YR		Annual Maintenance PSS (457-100-954)	\$200	Each	10%	\$180	Other	F1
457-100-957-PSS-1YR	457-100-957-PSS-1YR		Annual Maintenance PSS (457-100-957)	\$3,737	Each	10%	\$3,363	Other	F1
457-100-959-PSS-1YR	457-100-959-PSS-1YR		Annual Maintenance PSS (457-100-959)	\$200	Each	10%	\$180	Other	F1
457-100-960-PSS-1YR	457-100-960-PSS-1YR		Annual Maintenance PSS (457-100-960)	\$200	Each	10%	\$180	Other	F1
457-100-968-PSS-1YR	457-100-968-PSS-1YR		Annual Maintenance PSS (457-100-968)	\$727	Each	10%	\$654	Other	F1
457-100-970-PSS-1YR	457-100-970-PSS-1YR		Annual Maintenance PSS (457-100-970)	\$90	Each	10%	\$81	Other	F1
457-100-971-PSS-1YR	457-100-971-PSS-1YR		Annual Maintenance PSS (457-100-971)	\$90	Each	10%	\$81	Other	F1
457-100-972-PSS-1YR	457-100-972-PSS-1YR		Annual Maintenance PSS (457-100-972)	\$727	Each	10%	\$654	Other	F1
457-100-976-PSS-1YR	457-100-976-PSS-1YR		Annual Maintenance PSS (457-100-976)	\$727	Each	10%	\$654	Other	F1
457-100-978-PSS-1YR	457-100-978-PSS-1YR		Annual Maintenance PSS (457-100-978)	\$90	Each	10%	\$81	Other	F1
457-100-979-PSS-1YR	457-100-979-PSS-1YR		Annual Maintenance PSS (457-100-979)	\$90	Each	10%	\$81	Other	F1
457-100-980-PSS-1YR	457-100-980-PSS-1YR		Annual Maintenance PSS (457-100-980)	\$763	Each	10%	\$687	Other	F1
457-100-981-PSS-1YR	457-100-981-PSS-1YR		Annual Maintenance PSS (457-100-981)	\$763	Each	10%	\$687	Other	F1
457-100-982-PSS-1YR	457-100-982-PSS-1YR		Annual Maintenance PSS (457-100-982)	\$534	Each	10%	\$481	Other	F1
457-100-983-PSS-1YR	457-100-983-PSS-1YR		Annual Maintenance PSS (457-100-983)	\$534	Each	10%	\$481	Other	F1
457-100-984-PSS-1YR	457-100-984-PSS-1YR		Annual Maintenance PSS (457-100-984)	\$2,281	Each	10%	\$2,053	Other	F1
457-100-988-PSS-1YR	457-100-988-PSS-1YR		Annual Maintenance PSS (457-100-988)	\$2,778	Each	10%	\$2,500	Other	F1
457-100-990-PSS-1YR	457-100-990-PSS-1YR		Annual Maintenance PSS (457-100-990)	\$3,679	Each	10%	\$3,311	Other	F1
457-100-992-PSS-1YR	457-100-992-PSS-1YR		Annual Maintenance PSS (457-100-992)	\$4,514	Each	10%	\$4,063	Other	F1
457-100-994-PSS-1YR	457-100-994-PSS-1YR		Annual Maintenance PSS (457-100-994)	\$1,000	Each	10%	\$900	Other	F1
457-100-996-PSS-1YR	457-100-996-PSS-1YR		Annual Maintenance PSS (457-100-996)	\$1,800	Each	10%	\$1,620	Other	F1
457-101-029-PSS-1YR	457-101-029-PSS-1YR		Annual Maintenance PSS (457-101-029)	\$4,424	Each	10%	\$3,982	Other	F1
457-101-031-PSS-1YR	457-101-031-PSS-1YR		Annual Maintenance PSS (457-101-031)	\$2,000	Each	10%	\$1,800	Other	F1
457-101-032-PSS-1YR	457-101-032-PSS-1YR		Annual Maintenance PSS (457-101-032)	\$200	Each	10%	\$180	Other	F1
457-101-033-PSS-1YR	457-101-033-PSS-1YR		Annual Maintenance PSS (457-101-033)	\$200	Each	10%	\$180	Other	F1
457-101-034-PSS-1YR	457-101-034-PSS-1YR		Annual Maintenance PSS (457-101-034)	\$200	Each	10%	\$180	Other	F1
457-101-035-PSS-1YR	457-101-035-PSS-1YR		Annual Maintenance PSS (457-101-035)	\$200	Each	10%	\$180	Other	F1
457-101-038-PSS-1YR	457-101-038-PSS-1YR		Annual Maintenance PSS (457-101-038)	\$4,424	Each	10%	\$3,982	Other	F1
457-101-040-PSS-1YR	457-101-040-PSS-1YR		Annual Maintenance PSS (457-101-040)	\$2,000	Each	10%	\$1,800	Other	F1
457-101-046-PSS-1YR	457-101-046-PSS-1YR		Annual Maintenance PSS (457-101-046)	\$300	Each	10%	\$270	Other	F1
457-101-047-PSS-1YR	457-101-047-PSS-1YR		Annual Maintenance PSS (457-101-047)	\$263	Each	10%	\$236	Other	F1
457-101-048-PSS-1YR	457-101-048-PSS-1YR		Annual Maintenance PSS (457-101-048)	\$225	Each	10%	\$203	Other	F1
457-101-051-PSS-1YR	457-101-051-PSS-1YR		Annual Maintenance PSS (457-101-051)	\$727	Each	10%	\$654	Other	F1
457-101-053-PSS-1YR	457-101-053-PSS-1YR		Annual Maintenance PSS (457-101-053)	\$90	Each	10%	\$81	Other	F1
457-101-054-PSS-1YR	457-101-054-PSS-1YR		Annual Maintenance PSS (457-101-054)	\$90	Each	10%	\$81	Other	F1
457-101-055-PSS-1YR	457-101-055-PSS-1YR		Annual Maintenance PSS (457-101-055)	\$727	Each	10%	\$654	Other	F1
457-101-059-PSS-1YR	457-101-059-PSS-1YR		Annual Maintenance PSS (457-101-059)	\$11,509	Each	10%	\$10,358	Other	F1
457-101-061-PSS-1YR	457-101-061-PSS-1YR		Annual Maintenance PSS (457-101-061)	\$200	Each	10%	\$180	Other	F1
457-101-062-PSS-1YR	457-101-062-PSS-1YR		Annual Maintenance PSS (457-101-062)	\$200	Each	10%	\$180	Other	F1
457-101-063-PSS-1YR	457-101-063-PSS-1YR		Annual Maintenance PSS (457-101-063)	\$8,830	Each	10%	\$7,947	Other	F1
457-101-065-PSS-1YR	457-101-065-PSS-1YR		Annual Maintenance PSS (457-101-065)	\$200	Each	10%	\$180	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
457-101-066-PSS-1YR	457-101-066-PSS-1YR		Annual Maintenance PSS (457-101-066)	\$200	Each	10%	\$180	Other	F1
457-101-067-PSS-1YR	457-101-067-PSS-1YR		Annual Maintenance PSS (457-101-067)	\$2,281	Each	10%	\$2,053	Other	F1
457-101-069-PSS-1YR	457-101-069-PSS-1YR		Annual Maintenance PSS (457-101-069)	\$200	Each	10%	\$180	Other	F1
457-101-070-PSS-1YR	457-101-070-PSS-1YR		Annual Maintenance PSS (457-101-070)	\$200	Each	10%	\$180	Other	F1
457-101-075-PSS-1YR	457-101-075-PSS-1YR		Annual Maintenance PSS (457-101-075)	\$3,679	Each	10%	\$3,311	Other	F1
457-101-079-PSS-1YR	457-101-079-PSS-1YR		Annual Maintenance PSS (457-101-079)	\$3,982	Each	10%	\$3,584	Other	F1
457-101-080-PSS-1YR	457-101-080-PSS-1YR		Annual Maintenance PSS (457-101-080)	\$200	Each	10%	\$180	Other	F1
457-101-082-PSS-1YR	457-101-082-PSS-1YR		Annual Maintenance PSS (457-101-082)	\$3,982	Each	10%	\$3,584	Other	F1
457-101-115-PSS-1YR	457-101-115-PSS-1YR		Annual Maintenance PSS (457-101-115)	\$4,514	Each	10%	\$4,063	Other	F1
457-101-125-PSS-1YR	457-101-125-PSS-1YR		Annual Maintenance PSS (457-101-125)	\$29	Each	10%	\$26	Other	F1
457-101-126-PSS-1YR	457-101-126-PSS-1YR		Annual Maintenance PSS (457-101-126)	\$65	Each	10%	\$59	Other	F1
457-101-127-PSS-1YR	457-101-127-PSS-1YR		Annual Maintenance PSS (457-101-127)	\$16	Each	10%	\$14	Other	F1
457-101-128-PSS-1YR	457-101-128-PSS-1YR		Annual Maintenance PSS (457-101-128)	\$36	Each	10%	\$33	Other	F1
457-101-141-PSS-1YR	457-101-141-PSS-1YR		Annual Maintenance PSS (457-101-141)	\$5,280	Each	10%	\$4,752	Other	F1
457-101-143-PSS-1YR	457-101-143-PSS-1YR		Annual Maintenance PSS (457-101-143)	\$5,280	Each	10%	\$4,752	Other	F1
457-101-144-PSS-1YR	457-101-144-PSS-1YR		Annual Maintenance PSS (457-101-144)	\$4,860	Each	10%	\$4,374	Other	F1
457-101-146-PSS-1YR	457-101-146-PSS-1YR		Annual Maintenance PSS (457-101-146)	\$4,860	Each	10%	\$4,374	Other	F1
457-101-148-PSS-1YR	457-101-148-PSS-1YR		Annual Maintenance PSS (457-101-148)	\$4,860	Each	10%	\$4,374	Other	F1
457-101-150-PSS-1YR	457-101-150-PSS-1YR		Annual Maintenance PSS (457-101-150)	\$4,860	Each	10%	\$4,374	Other	F1
457-101-152-PSS-1YR	457-101-152-PSS-1YR		Annual Maintenance PSS (457-101-152)	\$4,860	Each	10%	\$4,374	Other	F1
457-101-154-PSS-1YR	457-101-154-PSS-1YR		Annual Maintenance PSS (457-101-154)	\$4,860	Each	10%	\$4,374	Other	F1
457-101-156-PSS-1YR	457-101-156-PSS-1YR		Annual Maintenance PSS (457-101-156)	\$5,400	Each	10%	\$4,860	Other	F1
457-101-157-PSS-1YR	457-101-157-PSS-1YR		Annual Maintenance PSS (457-101-157)	\$5,400	Each	10%	\$4,860	Other	F1
457-101-158-PSS-1YR	457-101-158-PSS-1YR		Annual Maintenance PSS (457-101-158)	\$200	Each	10%	\$180	Other	F1
457-101-160-PSS-1YR	457-101-160-PSS-1YR		Annual Maintenance PSS (457-101-160)	\$5,400	Each	10%	\$4,860	Other	F1
457-101-162-PSS-1YR	457-101-162-PSS-1YR		Annual Maintenance PSS (457-101-162)	\$5,400	Each	10%	\$4,860	Other	F1
457-101-165-PSS-1YR	457-101-165-PSS-1YR		Annual Maintenance PSS (457-101-165)	\$529	Each	10%	\$476	Other	F1
457-101-166-PSS-1YR	457-101-166-PSS-1YR		Annual Maintenance PSS (457-101-166)	\$1,477	Each	10%	\$1,329	Other	F1
457-101-167-PSS-1YR	457-101-167-PSS-1YR		Annual Maintenance PSS (457-101-167)	\$6,881	Each	10%	\$6,193	Other	F1
457-101-168-PSS-1YR	457-101-168-PSS-1YR		Annual Maintenance PSS (457-101-168)	\$12,804	Each	10%	\$11,524	Other	F1
457-101-169-PSS-1YR	457-101-169-PSS-1YR		Annual Maintenance PSS (457-101-169)	\$22,080	Each	10%	\$19,872	Other	F1
457-101-170-PSS-1YR	457-101-170-PSS-1YR		Annual Maintenance PSS (457-101-170)	\$529	Each	10%	\$476	Other	F1
457-101-171-PSS-1YR	457-101-171-PSS-1YR		Annual Maintenance PSS (457-101-171)	\$1,477	Each	10%	\$1,329	Other	F1
457-101-172-PSS-1YR	457-101-172-PSS-1YR		Annual Maintenance PSS (457-101-172)	\$6,881	Each	10%	\$6,193	Other	F1
457-101-173-PSS-1YR	457-101-173-PSS-1YR		Annual Maintenance PSS (457-101-173)	\$12,804	Each	10%	\$11,524	Other	F1
457-101-174-PSS-1YR	457-101-174-PSS-1YR		Annual Maintenance PSS (457-101-174)	\$22,080	Each	10%	\$19,872	Other	F1
457-101-175-PSS-1YR	457-101-175-PSS-1YR		Annual Maintenance PSS (457-101-175)	\$3,958	Each	10%	\$3,562	Other	F1
457-101-176-PSS-1YR	457-101-176-PSS-1YR		Annual Maintenance PSS (457-101-176)	\$4,641	Each	10%	\$4,177	Other	F1
457-101-177-PSS-1YR	457-101-177-PSS-1YR		Annual Maintenance PSS (457-101-177)	\$4,641	Each	10%	\$4,177	Other	F1
457-101-178-PSS-1YR	457-101-178-PSS-1YR		Annual Maintenance PSS (457-101-178)	\$3,958	Each	10%	\$3,562	Other	F1
457-101-179-PSS-1YR	457-101-179-PSS-1YR		Annual Maintenance PSS (457-101-179)	\$3,958	Each	10%	\$3,562	Other	F1
457-101-180-PSS-1YR	457-101-180-PSS-1YR		Annual Maintenance PSS (457-101-180)	\$1,979	Each	10%	\$1,781	Other	F1
457-101-183-PSS-1YR	457-101-183-PSS-1YR		Annual Maintenance PSS (457-101-183)	\$253	Each	10%	\$227	Other	F1
457-101-184-PSS-1YR	457-101-184-PSS-1YR		Annual Maintenance PSS (457-101-184)	\$2,757	Each	10%	\$2,481	Other	F1
457-101-185-PSS-1YR	457-101-185-PSS-1YR		Annual Maintenance PSS (457-101-185)	\$4,912	Each	10%	\$4,421	Other	F1
457-101-186-PSS-1YR	457-101-186-PSS-1YR		Annual Maintenance PSS (457-101-186)	\$7,571	Each	10%	\$6,814	Other	F1
457-101-187-PSS-1YR	457-101-187-PSS-1YR		Annual Maintenance PSS (457-101-187)	\$8,882	Each	10%	\$7,994	Other	F1
457-101-188-PSS-1YR	457-101-188-PSS-1YR		Annual Maintenance PSS (457-101-188)	\$9,925	Each	10%	\$8,932	Other	F1
457-101-189-PSS-1YR	457-101-189-PSS-1YR		Annual Maintenance PSS (457-101-189)	\$14,995	Each	10%	\$13,496	Other	F1
457-101-190-PSS-1YR	457-101-190-PSS-1YR		Annual Maintenance PSS (457-101-190)	\$4,853	Each	10%	\$4,368	Other	F1
457-101-191-PSS-1YR	457-101-191-PSS-1YR		Annual Maintenance PSS (457-101-191)	\$6,794	Each	10%	\$6,115	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-101-192-PSS-1YR	457-101-192-PSS-1YR		Annual Maintenance PSS (457-101-192)	\$15	Each	10%		\$14	Other	F1
457-101-193-PSS-1YR	457-101-193-PSS-1YR		Annual Maintenance PSS (457-101-193)	\$15	Each	10%		\$14	Other	F1
457-101-194-PSS-1YR	457-101-194-PSS-1YR		Annual Maintenance PSS (457-101-194)	\$9	Each	10%		\$8	Other	F1
457-101-195-PSS-1YR	457-101-195-PSS-1YR		Annual Maintenance PSS (457-101-195)	\$9	Each	10%		\$8	Other	F1
457-101-196-PSS-1YR	457-101-196-PSS-1YR		Annual Maintenance PSS (457-101-196)	\$28	Each	10%		\$25	Other	F1
457-101-197-PSS-1YR	457-101-197-PSS-1YR		Annual Maintenance PSS (457-101-197)	\$28	Each	10%		\$25	Other	F1
457-101-198-PSS-1YR	457-101-198-PSS-1YR		Annual Maintenance PSS (457-101-198)	\$17	Each	10%		\$15	Other	F1
457-101-199-PSS-1YR	457-101-199-PSS-1YR		Annual Maintenance PSS (457-101-199)	\$17	Each	10%		\$15	Other	F1
457-101-221-PSS-1YR	457-101-221-PSS-1YR		Annual Maintenance PSS (457-101-221)	\$18	Each	10%		\$16	Other	F1
457-101-228-PSS-1YR	457-101-228-PSS-1YR		Annual Maintenance PSS (457-101-228)	\$63	Each	10%		\$57	Other	F1
457-101-229-PSS-1YR	457-101-229-PSS-1YR		Annual Maintenance PSS (457-101-229)	\$50	Each	10%		\$45	Other	F1
457-101-231-PSS-1YR	457-101-231-PSS-1YR		Annual Maintenance PSS (457-101-231)	\$35	Each	10%		\$31	Other	F1
457-101-249-PSS-1YR	457-101-249-PSS-1YR		Annual Maintenance PSS (457-101-249)	\$126	Each	10%		\$114	Other	F1
457-101-254-PSS-1YR	457-101-254-PSS-1YR		Annual Maintenance PSS (457-101-254)	\$38	Each	10%		\$34	Other	F1
457-101-279-PSS-1YR	457-101-279-PSS-1YR		Annual Maintenance PSS (457-101-279)	\$1,275	Each	10%		\$1,148	Other	F1
457-101-280-PSS-1YR	457-101-280-PSS-1YR		Annual Maintenance PSS (457-101-280)	\$1,031	Each	10%		\$928	Other	F1
457-101-281-PSS-1YR	457-101-281-PSS-1YR		Annual Maintenance PSS (457-101-281)	\$969	Each	10%		\$872	Other	F1
457-101-282-PSS-1YR	457-101-282-PSS-1YR		Annual Maintenance PSS (457-101-282)	\$894	Each	10%		\$804	Other	F1
457-101-283-PSS-1YR	457-101-283-PSS-1YR		Annual Maintenance PSS (457-101-283)	\$813	Each	10%		\$731	Other	F1
457-101-284-PSS-1YR	457-101-284-PSS-1YR		Annual Maintenance PSS (457-101-284)	\$725	Each	10%		\$653	Other	F1
457-101-285-PSS-1YR	457-101-285-PSS-1YR		Annual Maintenance PSS (457-101-285)	\$644	Each	10%		\$579	Other	F1
457-101-297-PSS-1YR	457-101-297-PSS-1YR		Annual Maintenance PSS (457-101-297)	\$1,740	Each	10%		\$1,566	Other	F1
457-101-306-PSS-1YR	457-101-306-PSS-1YR		Annual Maintenance PSS (457-101-306)	\$6,794	Each	10%		\$6,115	Other	F1
457-101-311-PSS-1YR	457-101-311-PSS-1YR		Annual Maintenance PSS (457-101-311)	\$2,714	Each	10%		\$2,443	Other	F1
457-101-319-PSS-1YR	457-101-319-PSS-1YR		Annual Maintenance PSS (457-101-319)	\$78,578	Each	10%		\$70,720	Other	F1
457-101-322-PSS-1YR	457-101-322-PSS-1YR		Annual Maintenance PSS (457-101-322)	\$2,778	Each	10%		\$2,500	Other	F1
457-101-325-PSS-1YR	457-101-325-PSS-1YR		Annual Maintenance PSS (457-101-325)	\$16,112	Each	10%		\$14,501	Other	F1
457-101-328-PSS-1YR	457-101-328-PSS-1YR		Annual Maintenance PSS (457-101-328)	\$81,328	Each	10%		\$73,195	Other	F1
457-101-331-PSS-1YR	457-101-331-PSS-1YR		Annual Maintenance PSS (457-101-331)	\$2,000	Each	10%		\$1,800	Other	F1
457-101-334-PSS-1YR	457-101-334-PSS-1YR		Annual Maintenance PSS (457-101-334)	\$81,174	Each	10%		\$73,057	Other	F1
457-101-337-PSS-1YR	457-101-337-PSS-1YR		Annual Maintenance PSS (457-101-337)	\$4,424	Each	10%		\$3,982	Other	F1
457-101-342-PSS-1YR	457-101-342-PSS-1YR		Annual Maintenance PSS (457-101-342)	\$253	Each	10%		\$227	Other	F1
457-101-343-PSS-1YR	457-101-343-PSS-1YR		Annual Maintenance PSS (457-101-343)	\$253	Each	10%		\$227	Other	F1
457-101-375-PSS-1YR	457-101-375-PSS-1YR		Annual Maintenance PSS (457-101-375)	\$3,578	Each	10%		\$3,220	Other	F1
457-101-377-PSS-1YR	457-101-377-PSS-1YR		Annual Maintenance PSS (457-101-377)	\$4,940	Each	10%		\$4,446	Other	F1
457-101-379-PSS-1YR	457-101-379-PSS-1YR		Annual Maintenance PSS (457-101-379)	\$4,212	Each	10%		\$3,791	Other	F1
457-101-381-PSS-1YR	457-101-381-PSS-1YR		Annual Maintenance PSS (457-101-381)	\$4,212	Each	10%		\$3,791	Other	F1
457-101-383-PSS-1YR	457-101-383-PSS-1YR		Annual Maintenance PSS (457-101-383)	\$4,196	Each	10%		\$3,776	Other	F1
457-101-385-PSS-1YR	457-101-385-PSS-1YR		Annual Maintenance PSS (457-101-385)	\$1,980	Each	10%		\$1,782	Other	F1
457-101-387-PSS-1YR	457-101-387-PSS-1YR		Annual Maintenance PSS (457-101-387)	\$1,980	Each	10%		\$1,782	Other	F1
457-101-389-PSS-1YR	457-101-389-PSS-1YR		Annual Maintenance PSS (457-101-389)	\$1,980	Each	10%		\$1,782	Other	F1
457-101-391-PSS-1YR	457-101-391-PSS-1YR		Annual Maintenance PSS (457-101-391)	\$1,980	Each	10%		\$1,782	Other	F1
457-101-393-PSS-1YR	457-101-393-PSS-1YR		Annual Maintenance PSS (457-101-393)	\$1,980	Each	10%		\$1,782	Other	F1
457-101-395-PSS-1YR	457-101-395-PSS-1YR		Annual Maintenance PSS (457-101-395)	\$1,980	Each	10%		\$1,782	Other	F1
457-101-397-PSS-1YR	457-101-397-PSS-1YR		Annual Maintenance PSS (457-101-397)	\$1,980	Each	10%		\$1,782	Other	F1
457-101-399-PSS-1YR	457-101-399-PSS-1YR		Annual Maintenance PSS (457-101-399)	\$1,980	Each	10%		\$1,782	Other	F1
457-101-401-PSS-1YR	457-101-401-PSS-1YR		Annual Maintenance PSS (457-101-401)	\$1,980	Each	10%		\$1,782	Other	F1
457-101-403-PSS-1YR	457-101-403-PSS-1YR		Annual Maintenance PSS (457-101-403)	\$928	Each	10%		\$835	Other	F1
457-101-404-PSS-1YR	457-101-404-PSS-1YR		Annual Maintenance PSS (457-101-404)	\$1,282	Each	10%		\$1,154	Other	F1
457-101-405-PSS-1YR	457-101-405-PSS-1YR		Annual Maintenance PSS (457-101-405)	\$1,092	Each	10%		\$983	Other	F1
457-101-406-PSS-1YR	457-101-406-PSS-1YR		Annual Maintenance PSS (457-101-406)	\$1,092	Each	10%		\$983	Other	F1
457-101-407-PSS-1YR	457-101-407-PSS-1YR		Annual Maintenance PSS (457-101-407)	\$1,090	Each	10%		\$981	Other	F1
457-101-408-PSS-1YR	457-101-408-PSS-1YR		Annual Maintenance PSS (457-101-408)	\$1,205	Each	10%		\$1,085	Other	F1
457-101-409-PSS-1YR	457-101-409-PSS-1YR		Annual Maintenance PSS (457-101-409)	\$1,205	Each	10%		\$1,085	Other	F1
457-101-410-PSS-1YR	457-101-410-PSS-1YR		Annual Maintenance PSS (457-101-410)	\$1,205	Each	10%		\$1,085	Other	F1
457-101-411-PSS-1YR	457-101-411-PSS-1YR		Annual Maintenance PSS (457-101-411)	\$1,205	Each	10%		\$1,085	Other	F1



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-101-412-PSS-1YR	457-101-412-PSS-1YR	Annual Maintenance PSS (457-101-412)		\$1,205	Each	10%	\$1,085	Other	F1
457-101-413-PSS-1YR	457-101-413-PSS-1YR	Annual Maintenance PSS (457-101-413)		\$1,205	Each	10%	\$1,085	Other	F1
457-101-414-PSS-1YR	457-101-414-PSS-1YR	Annual Maintenance PSS (457-101-414)		\$1,205	Each	10%	\$1,085	Other	F1
457-101-415-PSS-1YR	457-101-415-PSS-1YR	Annual Maintenance PSS (457-101-415)		\$1,205	Each	10%	\$1,085	Other	F1
457-101-417-PSS-1YR	457-101-417-PSS-1YR	Annual Maintenance PSS (457-101-417)		\$129	Each	10%	\$116	Other	F1
457-101-418-PSS-1YR	457-101-418-PSS-1YR	Annual Maintenance PSS (457-101-418)		\$109	Each	10%	\$98	Other	F1
457-101-419-PSS-1YR	457-101-419-PSS-1YR	Annual Maintenance PSS (457-101-419)		\$93	Each	10%	\$84	Other	F1
457-101-420-PSS-1YR	457-101-420-PSS-1YR	Annual Maintenance PSS (457-101-420)		\$86	Each	10%	\$77	Other	F1
457-101-421-PSS-1YR	457-101-421-PSS-1YR	Annual Maintenance PSS (457-101-421)		\$81	Each	10%	\$73	Other	F1
457-101-422-PSS-1YR	457-101-422-PSS-1YR	Annual Maintenance PSS (457-101-422)		\$73	Each	10%	\$66	Other	F1
457-101-423-PSS-1YR	457-101-423-PSS-1YR	Annual Maintenance PSS (457-101-423)		\$861	Each	10%	\$775	Other	F1
457-101-424-PSS-1YR	457-101-424-PSS-1YR	Annual Maintenance PSS (457-101-424)		\$2,584	Each	10%	\$2,325	Other	F1
457-101-425-PSS-1YR	457-101-425-PSS-1YR	Annual Maintenance PSS (457-101-425)		\$7,179	Each	10%	\$6,461	Other	F1
457-101-429-PSS-1YR	457-101-429-PSS-1YR	Annual Maintenance PSS (457-101-429)		\$201	Each	10%	\$181	Other	F1
457-101-430-PSS-1YR	457-101-430-PSS-1YR	Annual Maintenance PSS (457-101-430)		\$201	Each	10%	\$181	Other	F1
457-101-431-PSS-1YR	457-101-431-PSS-1YR	Annual Maintenance PSS (457-101-431)		\$201	Each	10%	\$181	Other	F1
457-101-432-PSS-1YR	457-101-432-PSS-1YR	Annual Maintenance PSS (457-101-432)		\$1,723	Each	10%	\$1,550	Other	F1
457-101-433-PSS-1YR	457-101-433-PSS-1YR	Annual Maintenance PSS (457-101-433)		\$5,169	Each	10%	\$4,652	Other	F1
457-101-434-PSS-1YR	457-101-434-PSS-1YR	Annual Maintenance PSS (457-101-434)		\$11,486	Each	10%	\$10,338	Other	F1
457-101-438-PSS-1YR	457-101-438-PSS-1YR	Annual Maintenance PSS (457-101-438)		\$201	Each	10%	\$181	Other	F1
457-101-439-PSS-1YR	457-101-439-PSS-1YR	Annual Maintenance PSS (457-101-439)		\$201	Each	10%	\$181	Other	F1
457-101-440-PSS-1YR	457-101-440-PSS-1YR	Annual Maintenance PSS (457-101-440)		\$201	Each	10%	\$181	Other	F1
457-101-441-PSS-1YR	457-101-441-PSS-1YR	Annual Maintenance PSS (457-101-441)		\$221	Each	10%	\$199	Other	F1
457-101-442-PSS-1YR	457-101-442-PSS-1YR	Annual Maintenance PSS (457-101-442)		\$174	Each	10%	\$156	Other	F1
457-101-443-PSS-1YR	457-101-443-PSS-1YR	Annual Maintenance PSS (457-101-443)		\$70	Each	10%	\$63	Other	F1
457-101-444-PSS-1YR	457-101-444-PSS-1YR	Annual Maintenance PSS (457-101-444)		\$113	Each	10%	\$101	Other	F1
457-101-445-PSS-1YR	457-101-445-PSS-1YR	Annual Maintenance PSS (457-101-445)		\$59	Each	10%	\$53	Other	F1
457-101-446-PSS-1YR	457-101-446-PSS-1YR	Annual Maintenance PSS (457-101-446)		\$91	Each	10%	\$82	Other	F1
457-101-447-PSS-1YR	457-101-447-PSS-1YR	Annual Maintenance PSS (457-101-447)		\$79	Each	10%	\$71	Other	F1
457-101-448-PSS-1YR	457-101-448-PSS-1YR	Annual Maintenance PSS (457-101-448)		\$4,523	Each	10%	\$4,070	Other	F1
457-101-449-PSS-1YR	457-101-449-PSS-1YR	Annual Maintenance PSS (457-101-449)		\$4,523	Each	10%	\$4,070	Other	F1
457-101-450-PSS-1YR	457-101-450-PSS-1YR	Annual Maintenance PSS (457-101-450)		\$4,523	Each	10%	\$4,070	Other	F1
457-101-454-PSS-1YR	457-101-454-PSS-1YR	Annual Maintenance PSS (457-101-454)		\$201	Each	10%	\$181	Other	F1
457-101-455-PSS-1YR	457-101-455-PSS-1YR	Annual Maintenance PSS (457-101-455)		\$201	Each	10%	\$181	Other	F1
457-101-456-PSS-1YR	457-101-456-PSS-1YR	Annual Maintenance PSS (457-101-456)		\$201	Each	10%	\$181	Other	F1
457-101-457-PSS-1YR	457-101-457-PSS-1YR	Annual Maintenance PSS (457-101-457)		\$354	Each	10%	\$318	Other	F1
457-101-458-PSS-1YR	457-101-458-PSS-1YR	Annual Maintenance PSS (457-101-458)		\$253	Each	10%	\$228	Other	F1
457-101-459-PSS-1YR	457-101-459-PSS-1YR	Annual Maintenance PSS (457-101-459)		\$105	Each	10%	\$94	Other	F1
457-101-460-PSS-1YR	457-101-460-PSS-1YR	Annual Maintenance PSS (457-101-460)		\$179	Each	10%	\$161	Other	F1
457-101-461-PSS-1YR	457-101-461-PSS-1YR	Annual Maintenance PSS (457-101-461)		\$98	Each	10%	\$80	Other	F1
457-101-462-PSS-1YR	457-101-462-PSS-1YR	Annual Maintenance PSS (457-101-462)		\$142	Each	10%	\$128	Other	F1
457-101-463-PSS-1YR	457-101-463-PSS-1YR	Annual Maintenance PSS (457-101-463)		\$122	Each	10%	\$109	Other	F1
457-101-464-PSS-1YR	457-101-464-PSS-1YR	Annual Maintenance PSS (457-101-464)		\$6,030	Each	10%	\$5,427	Other	F1
457-101-465-PSS-1YR	457-101-465-PSS-1YR	Annual Maintenance PSS (457-101-465)		\$6,030	Each	10%	\$5,427	Other	F1
457-101-466-PSS-1YR	457-101-466-PSS-1YR	Annual Maintenance PSS (457-101-466)		\$6,030	Each	10%	\$5,427	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I\Column K)	
457-101-470-PSS-1YR	457-101-470-PSS-1YR		Annual Maintenance PSS (457-101-470)	\$201	Each	10%	\$181	Other	F1
457-101-471-PSS-1YR	457-101-471-PSS-1YR		Annual Maintenance PSS (457-101-471)	\$201	Each	10%	\$181	Other	F1
457-101-472-PSS-1YR	457-101-472-PSS-1YR		Annual Maintenance PSS (457-101-472)	\$201	Each	10%	\$181	Other	F1
457-101-482-PSS-1YR	457-101-482-PSS-1YR		Annual Maintenance PSS (457-101-482)	\$889	Each	10%	\$800	Other	F1
457-101-483-PSS-1YR	457-101-483-PSS-1YR		Annual Maintenance PSS (457-101-483)	\$680	Each	10%	\$612	Other	F1
457-101-484-PSS-1YR	457-101-484-PSS-1YR		Annual Maintenance PSS (457-101-484)	\$292	Each	10%	\$263	Other	F1
457-101-485-PSS-1YR	457-101-485-PSS-1YR		Annual Maintenance PSS (457-101-485)	\$522	Each	10%	\$469	Other	F1
457-101-486-PSS-1YR	457-101-486-PSS-1YR		Annual Maintenance PSS (457-101-486)	\$235	Each	10%	\$212	Other	F1
457-101-487-PSS-1YR	457-101-487-PSS-1YR		Annual Maintenance PSS (457-101-487)	\$462	Each	10%	\$416	Other	F1
457-101-488-PSS-1YR	457-101-488-PSS-1YR		Annual Maintenance PSS (457-101-488)	\$362	Each	10%	\$326	Other	F1
457-101-489-PSS-1YR	457-101-489-PSS-1YR		Annual Maintenance PSS (457-101-489)	\$10,801	Each	10%	\$9,721	Other	F1
457-101-490-PSS-1YR	457-101-490-PSS-1YR		Annual Maintenance PSS (457-101-490)	\$14,462	Each	10%	\$13,016	Other	F1
457-101-491-PSS-1YR	457-101-491-PSS-1YR		Annual Maintenance PSS (457-101-491)	\$22,393	Each	10%	\$20,154	Other	F1
457-101-498-PSS-1YR	457-101-498-PSS-1YR		Annual Maintenance PSS (457-101-498)	\$2,154	Each	10%	\$1,938	Other	F1
457-101-499-PSS-1YR	457-101-499-PSS-1YR		Annual Maintenance PSS (457-101-499)	\$6,461	Each	10%	\$5,815	Other	F1
457-101-500-PSS-1YR	457-101-500-PSS-1YR		Annual Maintenance PSS (457-101-500)	\$15,793	Each	10%	\$14,213	Other	F1
457-101-504-PSS-1YR	457-101-504-PSS-1YR		Annual Maintenance PSS (457-101-504)	\$201	Each	10%	\$181	Other	F1
457-101-505-PSS-1YR	457-101-505-PSS-1YR		Annual Maintenance PSS (457-101-505)	\$201	Each	10%	\$181	Other	F1
457-101-506-PSS-1YR	457-101-506-PSS-1YR		Annual Maintenance PSS (457-101-506)	\$201	Each	10%	\$181	Other	F1
457-101-507-PSS-1YR	457-101-507-PSS-1YR		Annual Maintenance PSS (457-101-507)	\$14,462	Each	10%	\$13,016	Other	F1
457-101-508-PSS-1YR	457-101-508-PSS-1YR		Annual Maintenance PSS (457-101-508)	\$22,393	Each	10%	\$20,154	Other	F1
457-101-511-PSS-1YR	457-101-511-PSS-1YR		Annual Maintenance PSS (457-101-511)	\$889	Each	10%	\$800	Other	F1
457-101-512-PSS-1YR	457-101-512-PSS-1YR		Annual Maintenance PSS (457-101-512)	\$680	Each	10%	\$612	Other	F1
457-101-513-PSS-1YR	457-101-513-PSS-1YR		Annual Maintenance PSS (457-101-513)	\$522	Each	10%	\$469	Other	F1
457-101-521-PSS-1YR	457-101-521-PSS-1YR		Annual Maintenance PSS (457-101-521)	\$462	Each	10%	\$416	Other	F1
457-101-522-PSS-1YR	457-101-522-PSS-1YR		Annual Maintenance PSS (457-101-522)	\$362	Each	10%	\$326	Other	F1
457-101-525-PSS-1YR	457-101-525-PSS-1YR		Annual Maintenance PSS (457-101-525)	\$1,205	Each	10%	\$1,085	Other	F1
457-101-526-PSS-1YR	457-101-526-PSS-1YR		Annual Maintenance PSS (457-101-526)	\$175	Each	10%	\$158	Other	F1
457-101-527-PSS-1YR	457-101-527-PSS-1YR		Annual Maintenance PSS (457-101-527)	\$1,205	Each	10%	\$1,085	Other	F1
457-101-547-PSS-1YR	457-101-547-PSS-1YR		Annual Maintenance PSS (457-101-547)	\$1,513	Each	10%	\$1,361	Other	F1
457-101-548-PSS-1YR	457-101-548-PSS-1YR		Annual Maintenance PSS (457-101-548)	\$129	Each	10%	\$116	Other	F1
457-101-549-PSS-1YR	457-101-549-PSS-1YR		Annual Maintenance PSS (457-101-549)	\$109	Each	10%	\$98	Other	F1
457-101-550-PSS-1YR	457-101-550-PSS-1YR		Annual Maintenance PSS (457-101-550)	\$93	Each	10%	\$84	Other	F1
457-101-551-PSS-1YR	457-101-551-PSS-1YR		Annual Maintenance PSS (457-101-551)	\$86	Each	10%	\$77	Other	F1
457-101-552-PSS-1YR	457-101-552-PSS-1YR		Annual Maintenance PSS (457-101-552)	\$81	Each	10%	\$73	Other	F1
457-101-553-PSS-1YR	457-101-553-PSS-1YR		Annual Maintenance PSS (457-101-553)	\$73	Each	10%	\$66	Other	F1
457-101-554-PSS-1YR	457-101-554-PSS-1YR		Annual Maintenance PSS (457-101-554)	\$141	Each	10%	\$127	Other	F1
457-101-555-PSS-1YR	457-101-555-PSS-1YR		Annual Maintenance PSS (457-101-555)	\$117	Each	10%	\$106	Other	F1
457-101-556-PSS-1YR	457-101-556-PSS-1YR		Annual Maintenance PSS (457-101-556)	\$106	Each	10%	\$95	Other	F1
457-101-557-PSS-1YR	457-101-557-PSS-1YR		Annual Maintenance PSS (457-101-557)	\$95	Each	10%	\$85	Other	F1
457-101-558-PSS-1YR	457-101-558-PSS-1YR		Annual Maintenance PSS (457-101-558)	\$91	Each	10%	\$82	Other	F1
457-101-559-PSS-1YR	457-101-559-PSS-1YR		Annual Maintenance PSS (457-101-559)	\$82	Each	10%	\$74	Other	F1
457-101-560-PSS-1YR	457-101-560-PSS-1YR		Annual Maintenance PSS (457-101-560)	\$253	Each	10%	\$227	Other	F1
457-101-561-PSS-1YR	457-101-561-PSS-1YR		Annual Maintenance PSS (457-101-561)	\$253	Each	10%	\$227	Other	F1
457-101-562-PSS-1YR	457-101-562-PSS-1YR		Annual Maintenance PSS (457-101-562)	\$253	Each	10%	\$227	Other	F1
457-101-573-PSS-1YR	457-101-573-PSS-1YR		Annual Maintenance PSS (457-101-573)	\$1,799	Each	10%	\$1,619	Other	F1
457-101-574-PSS-1YR	457-101-574-PSS-1YR		Annual Maintenance PSS (457-101-574)	\$4,000	Each	10%	\$3,600	Other	F1
457-101-575-PSS-1YR	457-101-575-PSS-1YR		Annual Maintenance PSS (457-101-575)	\$4,402	Each	10%	\$3,962	Other	F1
457-101-586-PSS-1YR	457-101-586-PSS-1YR		Annual Maintenance PSS (457-101-586)	\$4,070	Each	10%	\$3,663	Other	F1
457-101-588-PSS-1YR	457-101-588-PSS-1YR		Annual Maintenance PSS (457-101-588)	\$4,070	Each	10%	\$3,663	Other	F1
457-101-590-PSS-1YR	457-101-590-PSS-1YR		Annual Maintenance PSS (457-101-590)	\$4,070	Each	10%	\$3,663	Other	F1
457-101-600-PSS-1YR	457-101-600-PSS-1YR		Annual Maintenance PSS (457-101-600)	\$250	Each	10%	\$225	Other	F1
457-101-616-PSS-1YR	457-101-616-PSS-1YR		Annual Maintenance PSS (457-101-616)	\$6,030	Each	10%	\$5,427	Other	F1
457-101-617-PSS-1YR	457-101-617-PSS-1YR		Annual Maintenance PSS (457-101-617)	\$6,030	Each	10%	\$5,427	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
457-101-620-PSS-1YR	457-101-620-PSS-1YR		Annual Maintenance PSS (457-101-620)	\$354	Each	10%		\$318	Other	F1
457-101-621-PSS-1YR	457-101-621-PSS-1YR		Annual Maintenance PSS (457-101-621)	\$253	Each	10%		\$228	Other	F1
457-101-622-PSS-1YR	457-101-622-PSS-1YR		Annual Maintenance PSS (457-101-622)	\$179	Each	10%		\$161	Other	F1
457-101-623-PSS-1YR	457-101-623-PSS-1YR		Annual Maintenance PSS (457-101-623)	\$142	Each	10%		\$128	Other	F1
457-101-624-PSS-1YR	457-101-624-PSS-1YR		Annual Maintenance PSS (457-101-624)	\$122	Each	10%		\$109	Other	F1
457-101-625-PSS-1YR	457-101-625-PSS-1YR		Annual Maintenance PSS (457-101-625)	\$105	Each	10%		\$94	Other	F1
457-101-626-PSS-1YR	457-101-626-PSS-1YR		Annual Maintenance PSS (457-101-626)	\$88	Each	10%		\$80	Other	F1
457-101-627-PSS-1YR	457-101-627-PSS-1YR		Annual Maintenance PSS (457-101-627)	\$6,030	Each	10%		\$5,427	Other	F1
457-101-631-PSS-1YR	457-101-631-PSS-1YR		Annual Maintenance PSS (457-101-631)	\$10,801	Each	10%		\$9,721	Other	F1
457-101-634-PSS-1YR	457-101-634-PSS-1YR		Annual Maintenance PSS (457-101-634)	\$861	Each	10%		\$775	Other	F1
457-101-635-PSS-1YR	457-101-635-PSS-1YR		Annual Maintenance PSS (457-101-635)	\$2,585	Each	10%		\$2,326	Other	F1
457-101-636-PSS-1YR	457-101-636-PSS-1YR		Annual Maintenance PSS (457-101-636)	\$4,307	Each	10%		\$3,877	Other	F1
457-101-637-PSS-1YR	457-101-637-PSS-1YR		Annual Maintenance PSS (457-101-637)	\$1,292	Each	10%		\$1,163	Other	F1
457-101-638-PSS-1YR	457-101-638-PSS-1YR		Annual Maintenance PSS (457-101-638)	\$3,877	Each	10%		\$3,490	Other	F1
457-101-639-PSS-1YR	457-101-639-PSS-1YR		Annual Maintenance PSS (457-101-639)	\$8,614	Each	10%		\$7,752	Other	F1
457-101-640-PSS-1YR	457-101-640-PSS-1YR		Annual Maintenance PSS (457-101-640)	\$431	Each	10%		\$388	Other	F1
457-101-641-PSS-1YR	457-101-641-PSS-1YR		Annual Maintenance PSS (457-101-641)	\$1,292	Each	10%		\$1,163	Other	F1
457-101-642-PSS-1YR	457-101-642-PSS-1YR		Annual Maintenance PSS (457-101-642)	\$4,306	Each	10%		\$3,876	Other	F1
457-101-643-PSS-1YR	457-101-643-PSS-1YR		Annual Maintenance PSS (457-101-643)	\$3,848	Each	10%		\$3,463	Other	F1
457-101-644-PSS-1YR	457-101-644-PSS-1YR		Annual Maintenance PSS (457-101-644)	\$2,502	Each	10%		\$2,252	Other	F1
457-101-645-PSS-1YR	457-101-645-PSS-1YR		Annual Maintenance PSS (457-101-645)	\$3,848	Each	10%		\$3,463	Other	F1
457-101-646-PSS-1YR	457-101-646-PSS-1YR		Annual Maintenance PSS (457-101-646)	\$3,848	Each	10%		\$3,463	Other	F1
457-101-651-PSS-1YR	457-101-651-PSS-1YR		Annual Maintenance PSS (457-101-651)	\$200	Each	10%		\$180	Other	F1
457-101-652-PSS-1YR	457-101-652-PSS-1YR		Annual Maintenance PSS (457-101-652)	\$200	Each	10%		\$180	Other	F1
457-101-653-PSS-1YR	457-101-653-PSS-1YR		Annual Maintenance PSS (457-101-653)	\$200	Each	10%		\$180	Other	F1
457-101-654-PSS-1YR	457-101-654-PSS-1YR		Annual Maintenance PSS (457-101-654)	\$200	Each	10%		\$180	Other	F1
457-101-655-PSS-1YR	457-101-655-PSS-1YR		Annual Maintenance PSS (457-101-655)	\$200	Each	10%		\$180	Other	F1
457-101-656-PSS-1YR	457-101-656-PSS-1YR		Annual Maintenance PSS (457-101-656)	\$200	Each	10%		\$180	Other	F1
457-101-657-PSS-1YR	457-101-657-PSS-1YR		Annual Maintenance PSS (457-101-657)	\$200	Each	10%		\$180	Other	F1
457-101-658-PSS-1YR	457-101-658-PSS-1YR		Annual Maintenance PSS (457-101-658)	\$204	Each	10%		\$184	Other	F1
457-101-659-PSS-1YR	457-101-659-PSS-1YR		Annual Maintenance PSS (457-101-659)	\$817	Each	10%		\$735	Other	F1
457-101-660-PSS-1YR	457-101-660-PSS-1YR		Annual Maintenance PSS (457-101-660)	\$2,041	Each	10%		\$1,837	Other	F1
457-101-664-PSS-1YR	457-101-664-PSS-1YR		Annual Maintenance PSS (457-101-664)	\$90	Each	10%		\$81	Other	F1
457-101-665-PSS-1YR	457-101-665-PSS-1YR		Annual Maintenance PSS (457-101-665)	\$90	Each	10%		\$81	Other	F1
457-101-666-PSS-1YR	457-101-666-PSS-1YR		Annual Maintenance PSS (457-101-666)	\$90	Each	10%		\$81	Other	F1
457-101-667-PSS-1YR	457-101-667-PSS-1YR		Annual Maintenance PSS (457-101-667)	\$1,149	Each	10%		\$1,034	Other	F1
457-101-668-PSS-1YR	457-101-668-PSS-1YR		Annual Maintenance PSS (457-101-668)	\$3,446	Each	10%		\$3,102	Other	F1
457-101-669-PSS-1YR	457-101-669-PSS-1YR		Annual Maintenance PSS (457-101-669)	\$8,614	Each	10%		\$7,752	Other	F1
457-101-673-PSS-1YR	457-101-673-PSS-1YR		Annual Maintenance PSS (457-101-673)	\$201	Each	10%		\$181	Other	F1
457-101-674-PSS-1YR	457-101-674-PSS-1YR		Annual Maintenance PSS (457-101-674)	\$201	Each	10%		\$181	Other	F1
457-101-675-PSS-1YR	457-101-675-PSS-1YR		Annual Maintenance PSS (457-101-675)	\$201	Each	10%		\$181	Other	F1
457-101-676-PSS-1YR	457-101-676-PSS-1YR		Annual Maintenance PSS (457-101-676)	\$292	Each	10%		\$263	Other	F1
457-101-677-PSS-1YR	457-101-677-PSS-1YR		Annual Maintenance PSS (457-101-677)	\$235	Each	10%		\$212	Other	F1
457-101-688-PSS-1YR	457-101-688-PSS-1YR		Annual Maintenance PSS (457-101-688)	\$574	Each	10%		\$516	Other	F1
457-101-689-PSS-1YR	457-101-689-PSS-1YR		Annual Maintenance PSS (457-101-689)	\$1,723	Each	10%		\$1,550	Other	F1
457-101-690-PSS-1YR	457-101-690-PSS-1YR		Annual Maintenance PSS (457-101-690)	\$2,872	Each	10%		\$2,585	Other	F1
457-101-691-PSS-1YR	457-101-691-PSS-1YR		Annual Maintenance PSS (457-101-691)	\$1,005	Each	10%		\$905	Other	F1
457-101-692-PSS-1YR	457-101-692-PSS-1YR		Annual Maintenance PSS (457-101-692)	\$3,015	Each	10%		\$2,714	Other	F1
457-101-693-PSS-1YR	457-101-693-PSS-1YR		Annual Maintenance PSS (457-101-693)	\$7,179	Each	10%		\$6,461	Other	F1
457-101-694-PSS-1YR	457-101-694-PSS-1YR		Annual Maintenance PSS (457-101-694)	\$200	Each	10%		\$180	Other	F1
457-101-695-PSS-1YR	457-101-695-PSS-1YR		Annual Maintenance PSS (457-101-695)	\$200	Each	10%		\$180	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-101-696-PSS-1YR	457-101-696-PSS-1YR		Annual Maintenance PSS (457-101-696)	\$200	Each	10%	\$180	Other	F1
457-101-697-PSS-1YR	457-101-697-PSS-1YR		Annual Maintenance PSS (457-101-697)	\$9,108	Each	10%	\$8,197	Other	F1
457-101-699-PSS-1YR	457-101-699-PSS-1YR		Annual Maintenance PSS (457-101-699)	\$200	Each	10%	\$180	Other	F1
457-101-700-PSS-1YR	457-101-700-PSS-1YR		Annual Maintenance PSS (457-101-700)	\$200	Each	10%	\$180	Other	F1
457-101-701-PSS-1YR	457-101-701-PSS-1YR		Annual Maintenance PSS (457-101-701)	\$9,108	Each	10%	\$8,197	Other	F1
457-101-703-PSS-1YR	457-101-703-PSS-1YR		Annual Maintenance PSS (457-101-703)	\$200	Each	10%	\$180	Other	F1
457-101-704-PSS-1YR	457-101-704-PSS-1YR		Annual Maintenance PSS (457-101-704)	\$200	Each	10%	\$180	Other	F1
457-101-705-PSS-1YR	457-101-705-PSS-1YR		Annual Maintenance PSS (457-101-705)	\$53	Each	10%	\$48	Other	F1
457-101-706-PSS-1YR	457-101-706-PSS-1YR		Annual Maintenance PSS (457-101-706)	\$44	Each	10%	\$40	Other	F1
457-101-707-PSS-1YR	457-101-707-PSS-1YR		Annual Maintenance PSS (457-101-707)	\$40	Each	10%	\$36	Other	F1
457-101-708-PSS-1YR	457-101-708-PSS-1YR		Annual Maintenance PSS (457-101-708)	\$35	Each	10%	\$32	Other	F1
457-101-709-PSS-1YR	457-101-709-PSS-1YR		Annual Maintenance PSS (457-101-709)	\$34	Each	10%	\$31	Other	F1
457-101-710-PSS-1YR	457-101-710-PSS-1YR		Annual Maintenance PSS (457-101-710)	\$32	Each	10%	\$28	Other	F1
457-101-711-PSS-1YR	457-101-711-PSS-1YR		Annual Maintenance PSS (457-101-711)	\$42	Each	10%	\$38	Other	F1
457-101-712-PSS-1YR	457-101-712-PSS-1YR		Annual Maintenance PSS (457-101-712)	\$35	Each	10%	\$32	Other	F1
457-101-713-PSS-1YR	457-101-713-PSS-1YR		Annual Maintenance PSS (457-101-713)	\$32	Each	10%	\$29	Other	F1
457-101-714-PSS-1YR	457-101-714-PSS-1YR		Annual Maintenance PSS (457-101-714)	\$28	Each	10%	\$25	Other	F1
457-101-715-PSS-1YR	457-101-715-PSS-1YR		Annual Maintenance PSS (457-101-715)	\$27	Each	10%	\$25	Other	F1
457-101-716-PSS-1YR	457-101-716-PSS-1YR		Annual Maintenance PSS (457-101-716)	\$25	Each	10%	\$23	Other	F1
457-101-717-PSS-1YR	457-101-717-PSS-1YR		Annual Maintenance PSS (457-101-717)	\$53	Each	10%	\$48	Other	F1
457-101-718-PSS-1YR	457-101-718-PSS-1YR		Annual Maintenance PSS (457-101-718)	\$44	Each	10%	\$40	Other	F1
457-101-719-PSS-1YR	457-101-719-PSS-1YR		Annual Maintenance PSS (457-101-719)	\$40	Each	10%	\$36	Other	F1
457-101-720-PSS-1YR	457-101-720-PSS-1YR		Annual Maintenance PSS (457-101-720)	\$35	Each	10%	\$32	Other	F1
457-101-721-PSS-1YR	457-101-721-PSS-1YR		Annual Maintenance PSS (457-101-721)	\$34	Each	10%	\$31	Other	F1
457-101-722-PSS-1YR	457-101-722-PSS-1YR		Annual Maintenance PSS (457-101-722)	\$32	Each	10%	\$28	Other	F1
457-101-723-PSS-1YR	457-101-723-PSS-1YR		Annual Maintenance PSS (457-101-723)	\$114	Each	10%	\$103	Other	F1
457-101-729-PSS-1YR	457-101-729-PSS-1YR		Annual Maintenance PSS (457-101-729)	\$42	Each	10%	\$38	Other	F1
457-101-730-PSS-1YR	457-101-730-PSS-1YR		Annual Maintenance PSS (457-101-730)	\$35	Each	10%	\$32	Other	F1
457-101-731-PSS-1YR	457-101-731-PSS-1YR		Annual Maintenance PSS (457-101-731)	\$32	Each	10%	\$29	Other	F1
457-101-732-PSS-1YR	457-101-732-PSS-1YR		Annual Maintenance PSS (457-101-732)	\$28	Each	10%	\$25	Other	F1
457-101-733-PSS-1YR	457-101-733-PSS-1YR		Annual Maintenance PSS (457-101-733)	\$27	Each	10%	\$25	Other	F1
457-101-734-PSS-1YR	457-101-734-PSS-1YR		Annual Maintenance PSS (457-101-734)	\$25	Each	10%	\$23	Other	F1
457-101-735-PSS-1YR	457-101-735-PSS-1YR		Annual Maintenance PSS (457-101-735)	\$49	Each	10%	\$44	Other	F1
457-101-736-PSS-1YR	457-101-736-PSS-1YR		Annual Maintenance PSS (457-101-736)	\$41	Each	10%	\$37	Other	F1
457-101-737-PSS-1YR	457-101-737-PSS-1YR		Annual Maintenance PSS (457-101-737)	\$37	Each	10%	\$34	Other	F1
457-101-738-PSS-1YR	457-101-738-PSS-1YR		Annual Maintenance PSS (457-101-738)	\$33	Each	10%	\$29	Other	F1
457-101-739-PSS-1YR	457-101-739-PSS-1YR		Annual Maintenance PSS (457-101-739)	\$32	Each	10%	\$28	Other	F1
457-101-740-PSS-1YR	457-101-740-PSS-1YR		Annual Maintenance PSS (457-101-740)	\$29	Each	10%	\$26	Other	F1
457-101-743-PSS-1YR	457-101-743-PSS-1YR		Annual Maintenance PSS (457-101-743)	\$253	Each	10%	\$227	Other	F1

**ALJP2020 ITB ALJP Price Listing**

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
457-101-744-PSS-1YR	457-101-744-PSS-1YR	Annual Maintenance PSS (457-101-744)		\$253	Each	10%	\$227	Other	F1
457-101-745-PSS-1YR	457-101-745-PSS-1YR	Annual Maintenance PSS (457-101-745)		\$129	Each	10%	\$116	Other	F1
457-101-746-PSS-1YR	457-101-746-PSS-1YR	Annual Maintenance PSS (457-101-746)		\$109	Each	10%	\$98	Other	F1
457-101-747-PSS-1YR	457-101-747-PSS-1YR	Annual Maintenance PSS (457-101-747)		\$93	Each	10%	\$84	Other	F1
457-101-748-PSS-1YR	457-101-748-PSS-1YR	Annual Maintenance PSS (457-101-748)		\$86	Each	10%	\$77	Other	F1
457-101-749-PSS-1YR	457-101-749-PSS-1YR	Annual Maintenance PSS (457-101-749)		\$81	Each	10%	\$73	Other	F1
457-101-750-PSS-1YR	457-101-750-PSS-1YR	Annual Maintenance PSS (457-101-750)		\$73	Each	10%	\$66	Other	F1
457-101-753-PSS-1YR	457-101-753-PSS-1YR	Annual Maintenance PSS (457-101-753)		\$1,606	Each	10%	\$1,445	Other	F1
457-101-772-PSS-1YR	457-101-772-PSS-1YR	Annual Maintenance PSS (457-101-772)		\$225	Each	10%	\$203	Other	F1
457-101-778-PSS-1YR	457-101-778-PSS-1YR	Annual Maintenance PSS (457-101-778)		\$5,053	Each	10%	\$4,548	Other	F1
457-101-779-PSS-1YR	457-101-779-PSS-1YR	Annual Maintenance PSS (457-101-779)		\$5,053	Each	10%	\$4,548	Other	F1
457-101-780-PSS-1YR	457-101-780-PSS-1YR	Annual Maintenance PSS (457-101-780)		\$5,053	Each	10%	\$4,548	Other	F1
457-101-784-PSS-1YR	457-101-784-PSS-1YR	Annual Maintenance PSS (457-101-784)		\$201	Each	10%	\$181	Other	F1
457-101-785-PSS-1YR	457-101-785-PSS-1YR	Annual Maintenance PSS (457-101-785)		\$201	Each	10%	\$181	Other	F1
457-101-786-PSS-1YR	457-101-786-PSS-1YR	Annual Maintenance PSS (457-101-786)		\$201	Each	10%	\$181	Other	F1
457-101-787-PSS-1YR	457-101-787-PSS-1YR	Annual Maintenance PSS (457-101-787)		\$428	Each	10%	\$385	Other	F1
457-101-788-PSS-1YR	457-101-788-PSS-1YR	Annual Maintenance PSS (457-101-788)		\$332	Each	10%	\$298	Other	F1
457-101-789-PSS-1YR	457-101-789-PSS-1YR	Annual Maintenance PSS (457-101-789)		\$208	Each	10%	\$187	Other	F1
457-101-790-PSS-1YR	457-101-790-PSS-1YR	Annual Maintenance PSS (457-101-790)		\$318	Each	10%	\$286	Other	F1
457-101-791-PSS-1YR	457-101-791-PSS-1YR	Annual Maintenance PSS (457-101-791)		\$146	Each	10%	\$131	Other	F1
457-101-792-PSS-1YR	457-101-792-PSS-1YR	Annual Maintenance PSS (457-101-792)		\$272	Each	10%	\$245	Other	F1
457-101-793-PSS-1YR	457-101-793-PSS-1YR	Annual Maintenance PSS (457-101-793)		\$254	Each	10%	\$229	Other	F1
457-101-794-PSS-1YR	457-101-794-PSS-1YR	Annual Maintenance PSS (457-101-794)		\$9,161	Each	10%	\$8,245	Other	F1
457-101-795-PSS-1YR	457-101-795-PSS-1YR	Annual Maintenance PSS (457-101-795)		\$9,161	Each	10%	\$8,245	Other	F1
457-101-796-PSS-1YR	457-101-796-PSS-1YR	Annual Maintenance PSS (457-101-796)		\$9,161	Each	10%	\$8,245	Other	F1
457-101-800-PSS-1YR	457-101-800-PSS-1YR	Annual Maintenance PSS (457-101-800)		\$201	Each	10%	\$181	Other	F1
457-101-801-PSS-1YR	457-101-801-PSS-1YR	Annual Maintenance PSS (457-101-801)		\$201	Each	10%	\$181	Other	F1
457-101-802-PSS-1YR	457-101-802-PSS-1YR	Annual Maintenance PSS (457-101-802)		\$201	Each	10%	\$181	Other	F1
457-101-803-PSS-1YR	457-101-803-PSS-1YR	Annual Maintenance PSS (457-101-803)		\$536	Each	10%	\$482	Other	F1
457-101-804-PSS-1YR	457-101-804-PSS-1YR	Annual Maintenance PSS (457-101-804)		\$378	Each	10%	\$340	Other	F1
457-101-805-PSS-1YR	457-101-805-PSS-1YR	Annual Maintenance PSS (457-101-805)		\$192	Each	10%	\$173	Other	F1
457-101-806-PSS-1YR	457-101-806-PSS-1YR	Annual Maintenance PSS (457-101-806)		\$323	Each	10%	\$290	Other	F1
457-101-807-PSS-1YR	457-101-807-PSS-1YR	Annual Maintenance PSS (457-101-807)		\$116	Each	10%	\$104	Other	F1
457-101-808-PSS-1YR	457-101-808-PSS-1YR	Annual Maintenance PSS (457-101-808)		\$304	Each	10%	\$273	Other	F1
457-101-809-PSS-1YR	457-101-809-PSS-1YR	Annual Maintenance PSS (457-101-809)		\$271	Each	10%	\$244	Other	F1
457-101-810-PSS-1YR	457-101-810-PSS-1YR	Annual Maintenance PSS (457-101-810)		\$94,011	Each	10%	\$84,610	Other	F1
457-101-811-PSS-1YR	457-101-811-PSS-1YR	Annual Maintenance PSS (457-101-811)		\$96,308	Each	10%	\$86,677	Other	F1
457-101-812-PSS-1YR	457-101-812-PSS-1YR	Annual Maintenance PSS (457-101-812)		\$101,476	Each	10%	\$91,328	Other	F1
457-101-813-PSS-1YR	457-101-813-PSS-1YR	Annual Maintenance PSS (457-101-813)		\$125,096	Each	10%	\$112,587	Other	F1
457-101-814-PSS-1YR	457-101-814-PSS-1YR	Annual Maintenance PSS (457-101-814)		\$128,543	Each	10%	\$115,688	Other	F1
457-101-816-PSS-1YR	457-101-816-PSS-1YR	Annual Maintenance PSS (457-101-816)		\$150,733	Each	10%	\$135,660	Other	F1
457-101-817-PSS-1YR	457-101-817-PSS-1YR	Annual Maintenance PSS (457-101-817)		\$155,040	Each	10%	\$139,536	Other	F1
457-101-818-PSS-1YR	457-101-818-PSS-1YR	Annual Maintenance PSS (457-101-818)		\$164,372	Each	10%	\$147,935	Other	F1
457-101-823-PSS-1YR	457-101-823-PSS-1YR	Annual Maintenance PSS (457-101-823)		\$1,034	Each	10%	\$931	Other	F1
457-101-825-PSS-1YR	457-101-825-PSS-1YR	Annual Maintenance PSS (457-101-825)		\$1,034	Each	10%	\$931	Other	F1
457-101-827-PSS-1YR	457-101-827-PSS-1YR	Annual Maintenance PSS (457-101-827)		\$1,034	Each	10%	\$931	Other	F1
457-101-829-PSS-1YR	457-101-829-PSS-1YR	Annual Maintenance PSS (457-101-829)		\$36,786	Each	10%	\$33,107	Other	F1
457-101-830-PSS-1YR	457-101-830-PSS-1YR	Annual Maintenance PSS (457-101-830)		\$36,786	Each	10%	\$33,107	Other	F1
457-101-831-PSS-1YR	457-101-831-PSS-1YR	Annual Maintenance PSS (457-101-831)		\$36,786	Each	10%	\$33,107	Other	F1
457-101-832-PSS-1YR	457-101-832-PSS-1YR	Annual Maintenance PSS (457-101-832)		\$55,840	Each	10%	\$50,256	Other	F1
457-101-833-PSS-1YR	457-101-833-PSS-1YR	Annual Maintenance PSS (457-101-833)		\$55,840	Each	10%	\$50,256	Other	F1
457-101-834-PSS-1YR	457-101-834-PSS-1YR	Annual Maintenance PSS (457-101-834)		\$55,840	Each	10%	\$50,256	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-101-841-PSS-1YR	457-101-841-PSS-1YR		Annual Maintenance PSS (457-101-841)	\$4,372	Each	10%	\$3,935	Other	F1
457-101-844-PSS-1YR	457-101-844-PSS-1YR		Annual Maintenance PSS (457-101-844)	\$4,450	Each	10%	\$4,005	Other	F1
457-101-845-PSS-1YR	457-101-845-PSS-1YR		Annual Maintenance PSS (457-101-845)	\$15,162	Each	10%	\$13,646	Other	F1
457-101-847-PSS-1YR	457-101-847-PSS-1YR		Annual Maintenance PSS (457-101-847)	\$156,961	Each	10%	\$141,265	Other	F1
457-101-849-PSS-1YR	457-101-849-PSS-1YR		Annual Maintenance PSS (457-101-849)	\$73	Each	10%	\$66	Other	F1
457-101-850-PSS-1YR	457-101-850-PSS-1YR		Annual Maintenance PSS (457-101-850)	\$58	Each	10%	\$52	Other	F1
457-101-851-PSS-1YR	457-101-851-PSS-1YR		Annual Maintenance PSS (457-101-851)	\$46	Each	10%	\$41	Other	F1
457-101-852-PSS-1YR	457-101-852-PSS-1YR		Annual Maintenance PSS (457-101-852)	\$40	Each	10%	\$36	Other	F1
457-101-853-PSS-1YR	457-101-853-PSS-1YR		Annual Maintenance PSS (457-101-853)	\$36	Each	10%	\$33	Other	F1
457-101-859-PSS-1YR	457-101-859-PSS-1YR		Annual Maintenance PSS (457-101-859)	\$55	Each	10%	\$49	Other	F1
457-101-870-PSS-1YR	457-101-870-PSS-1YR		Annual Maintenance PSS (457-101-870)	\$4,548	Each	10%	\$4,093	Other	F1
457-101-872-PSS-1YR	457-101-872-PSS-1YR		Annual Maintenance PSS (457-101-872)	\$4,548	Each	10%	\$4,093	Other	F1
457-101-874-PSS-1YR	457-101-874-PSS-1YR		Annual Maintenance PSS (457-101-874)	\$4,548	Each	10%	\$4,093	Other	F1
457-101-876-PSS-1YR	457-101-876-PSS-1YR		Annual Maintenance PSS (457-101-876)	\$3,460	Each	10%	\$3,114	Other	F1
457-101-878-PSS-1YR	457-101-878-PSS-1YR		Annual Maintenance PSS (457-101-878)	\$3,460	Each	10%	\$3,114	Other	F1
457-101-880-PSS-1YR	457-101-880-PSS-1YR		Annual Maintenance PSS (457-101-880)	\$3,460	Each	10%	\$3,114	Other	F1
457-101-882-PSS-1YR	457-101-882-PSS-1YR		Annual Maintenance PSS (457-101-882)	\$3,166	Each	10%	\$2,849	Other	F1
457-101-883-PSS-1YR	457-101-883-PSS-1YR		Annual Maintenance PSS (457-101-883)	\$3,166	Each	10%	\$2,849	Other	F1
457-101-884-PSS-1YR	457-101-884-PSS-1YR		Annual Maintenance PSS (457-101-884)	\$9,045	Each	10%	\$8,141	Other	F1
457-101-885-PSS-1YR	457-101-885-PSS-1YR		Annual Maintenance PSS (457-101-885)	\$9,045	Each	10%	\$8,141	Other	F1
457-101-886-PSS-1YR	457-101-886-PSS-1YR		Annual Maintenance PSS (457-101-886)	\$17,366	Each	10%	\$15,630	Other	F1
457-101-887-PSS-1YR	457-101-887-PSS-1YR		Annual Maintenance PSS (457-101-887)	\$17,366	Each	10%	\$15,630	Other	F1
457-101-888-PSS-1YR	457-101-888-PSS-1YR		Annual Maintenance PSS (457-101-888)	\$1,980	Each	10%	\$1,782	Other	F1
457-101-889-PSS-1YR	457-101-889-PSS-1YR		Annual Maintenance PSS (457-101-889)	\$1,440	Each	10%	\$1,296	Other	F1
457-101-891-PSS-1YR	457-101-891-PSS-1YR		Annual Maintenance PSS (457-101-891)	\$1,440	Each	10%	\$1,296	Other	F1
457-101-893-PSS-1YR	457-101-893-PSS-1YR		Annual Maintenance PSS (457-101-893)	\$1,440	Each	10%	\$1,296	Other	F1
457-101-895-PSS-1YR	457-101-895-PSS-1YR		Annual Maintenance PSS (457-101-895)	\$1,440	Each	10%	\$1,296	Other	F1
457-101-897-PSS-1YR	457-101-897-PSS-1YR		Annual Maintenance PSS (457-101-897)	\$1,440	Each	10%	\$1,296	Other	F1
457-101-900-PSS-1YR	457-101-900-PSS-1YR		Annual Maintenance PSS (457-101-900)	\$26	Each	10%	\$23	Other	F1
457-101-901-PSS-1YR	457-101-901-PSS-1YR		Annual Maintenance PSS (457-101-901)	\$21	Each	10%	\$19	Other	F1
457-101-902-PSS-1YR	457-101-902-PSS-1YR		Annual Maintenance PSS (457-101-902)	\$18	Each	10%	\$16	Other	F1
457-101-904-PSS-1YR	457-101-904-PSS-1YR		Annual Maintenance PSS (457-101-904)	\$158	Each	10%	\$142	Other	F1
457-101-905-PSS-1YR	457-101-905-PSS-1YR		Annual Maintenance PSS (457-101-905)	\$126	Each	10%	\$114	Other	F1
457-101-906-PSS-1YR	457-101-906-PSS-1YR		Annual Maintenance PSS (457-101-906)	\$99	Each	10%	\$90	Other	F1
457-101-907-PSS-1YR	457-101-907-PSS-1YR		Annual Maintenance PSS (457-101-907)	\$87	Each	10%	\$78	Other	F1
457-101-908-PSS-1YR	457-101-908-PSS-1YR		Annual Maintenance PSS (457-101-908)	\$79	Each	10%	\$71	Other	F1
457-101-909-PSS-1YR	457-101-909-PSS-1YR		Annual Maintenance PSS (457-101-909)	\$48	Each	10%	\$43	Other	F1
457-101-910-PSS-1YR	457-101-910-PSS-1YR		Annual Maintenance PSS (457-101-910)	\$38	Each	10%	\$34	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
457-101-912-PSS-1YR	457-101-912-PSS-1YR		Annual Maintenance PSS (457-101-912)	\$26	Each	10%	\$23	Other	F1
457-101-914-PSS-1YR	457-101-914-PSS-1YR		Annual Maintenance PSS (457-101-914)	\$5,053	Each	10%	\$4,548	Other	F1
457-101-915-PSS-1YR	457-101-915-PSS-1YR		Annual Maintenance PSS (457-101-915)	\$5,053	Each	10%	\$4,548	Other	F1
457-101-916-PSS-1YR	457-101-916-PSS-1YR		Annual Maintenance PSS (457-101-916)	\$5,053	Each	10%	\$4,548	Other	F1
457-101-920-PSS-1YR	457-101-920-PSS-1YR		Annual Maintenance PSS (457-101-920)	\$9,161	Each	10%	\$8,245	Other	F1
457-101-921-PSS-1YR	457-101-921-PSS-1YR		Annual Maintenance PSS (457-101-921)	\$9,161	Each	10%	\$8,245	Other	F1
457-101-922-PSS-1YR	457-101-922-PSS-1YR		Annual Maintenance PSS (457-101-922)	\$9,161	Each	10%	\$8,245	Other	F1
457-101-926-PSS-1YR	457-101-926-PSS-1YR		Annual Maintenance PSS (457-101-926)	\$1,034	Each	10%	\$931	Other	F1
457-101-927-PSS-1YR	457-101-927-PSS-1YR		Annual Maintenance PSS (457-101-927)	\$1,034	Each	10%	\$931	Other	F1
457-101-928-PSS-1YR	457-101-928-PSS-1YR		Annual Maintenance PSS (457-101-928)	\$1,034	Each	10%	\$931	Other	F1
457-101-932-PSS-1YR	457-101-932-PSS-1YR		Annual Maintenance PSS (457-101-932)	\$354	Each	10%	\$318	Other	F1
457-101-933-PSS-1YR	457-101-933-PSS-1YR		Annual Maintenance PSS (457-101-933)	\$253	Each	10%	\$228	Other	F1
457-101-934-PSS-1YR	457-101-934-PSS-1YR		Annual Maintenance PSS (457-101-934)	\$179	Each	10%	\$161	Other	F1
457-101-935-PSS-1YR	457-101-935-PSS-1YR		Annual Maintenance PSS (457-101-935)	\$142	Each	10%	\$128	Other	F1
457-101-936-PSS-1YR	457-101-936-PSS-1YR		Annual Maintenance PSS (457-101-936)	\$122	Each	10%	\$109	Other	F1
457-101-937-PSS-1YR	457-101-937-PSS-1YR		Annual Maintenance PSS (457-101-937)	\$105	Each	10%	\$94	Other	F1
457-101-938-PSS-1YR	457-101-938-PSS-1YR		Annual Maintenance PSS (457-101-938)	\$88	Each	10%	\$80	Other	F1
457-101-939-PSS-1YR	457-101-939-PSS-1YR		Annual Maintenance PSS (457-101-939)	\$354	Each	10%	\$318	Other	F1
457-101-940-PSS-1YR	457-101-940-PSS-1YR		Annual Maintenance PSS (457-101-940)	\$253	Each	10%	\$228	Other	F1
457-101-941-PSS-1YR	457-101-941-PSS-1YR		Annual Maintenance PSS (457-101-941)	\$179	Each	10%	\$161	Other	F1
457-101-942-PSS-1YR	457-101-942-PSS-1YR		Annual Maintenance PSS (457-101-942)	\$142	Each	10%	\$128	Other	F1
457-101-943-PSS-1YR	457-101-943-PSS-1YR		Annual Maintenance PSS (457-101-943)	\$122	Each	10%	\$109	Other	F1
457-101-944-PSS-1YR	457-101-944-PSS-1YR		Annual Maintenance PSS (457-101-944)	\$105	Each	10%	\$94	Other	F1
457-101-945-PSS-1YR	457-101-945-PSS-1YR		Annual Maintenance PSS (457-101-945)	\$88	Each	10%	\$80	Other	F1
457-101-946-PSS-1YR	457-101-946-PSS-1YR		Annual Maintenance PSS (457-101-946)	\$354	Each	10%	\$318	Other	F1
457-101-947-PSS-1YR	457-101-947-PSS-1YR		Annual Maintenance PSS (457-101-947)	\$253	Each	10%	\$228	Other	F1
457-101-948-PSS-1YR	457-101-948-PSS-1YR		Annual Maintenance PSS (457-101-948)	\$179	Each	10%	\$161	Other	F1
457-101-949-PSS-1YR	457-101-949-PSS-1YR		Annual Maintenance PSS (457-101-949)	\$142	Each	10%	\$128	Other	F1
457-101-950-PSS-1YR	457-101-950-PSS-1YR		Annual Maintenance PSS (457-101-950)	\$122	Each	10%	\$109	Other	F1
457-101-951-PSS-1YR	457-101-951-PSS-1YR		Annual Maintenance PSS (457-101-951)	\$105	Each	10%	\$94	Other	F1
457-101-952-PSS-1YR	457-101-952-PSS-1YR		Annual Maintenance PSS (457-101-952)	\$88	Each	10%	\$80	Other	F1
457-101-953-PSS-1YR	457-101-953-PSS-1YR		Annual Maintenance PSS (457-101-953)	\$221	Each	10%	\$199	Other	F1
457-101-954-PSS-1YR	457-101-954-PSS-1YR		Annual Maintenance PSS (457-101-954)	\$174	Each	10%	\$156	Other	F1
457-101-955-PSS-1YR	457-101-955-PSS-1YR		Annual Maintenance PSS (457-101-955)	\$113	Each	10%	\$101	Other	F1
457-101-956-PSS-1YR	457-101-956-PSS-1YR		Annual Maintenance PSS (457-101-956)	\$91	Each	10%	\$82	Other	F1
457-101-957-PSS-1YR	457-101-957-PSS-1YR		Annual Maintenance PSS (457-101-957)	\$79	Each	10%	\$71	Other	F1
457-101-958-PSS-1YR	457-101-958-PSS-1YR		Annual Maintenance PSS (457-101-958)	\$70	Each	10%	\$63	Other	F1
457-101-959-PSS-1YR	457-101-959-PSS-1YR		Annual Maintenance PSS (457-101-959)	\$59	Each	10%	\$53	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
457-101-960-PSS-1YR	457-101-960-PSS-1YR		Annual Maintenance PSS (457-101-960)	\$221	Each	10%	\$199	Other	F1
457-101-961-PSS-1YR	457-101-961-PSS-1YR		Annual Maintenance PSS (457-101-961)	\$174	Each	10%	\$156	Other	F1
457-101-962-PSS-1YR	457-101-962-PSS-1YR		Annual Maintenance PSS (457-101-962)	\$113	Each	10%	\$101	Other	F1
457-101-963-PSS-1YR	457-101-963-PSS-1YR		Annual Maintenance PSS (457-101-963)	\$91	Each	10%	\$82	Other	F1
457-101-964-PSS-1YR	457-101-964-PSS-1YR		Annual Maintenance PSS (457-101-964)	\$79	Each	10%	\$71	Other	F1
457-101-965-PSS-1YR	457-101-965-PSS-1YR		Annual Maintenance PSS (457-101-965)	\$70	Each	10%	\$63	Other	F1
457-101-966-PSS-1YR	457-101-966-PSS-1YR		Annual Maintenance PSS (457-101-966)	\$59	Each	10%	\$53	Other	F1
457-101-967-PSS-1YR	457-101-967-PSS-1YR		Annual Maintenance PSS (457-101-967)	\$221	Each	10%	\$199	Other	F1
457-101-968-PSS-1YR	457-101-968-PSS-1YR		Annual Maintenance PSS (457-101-968)	\$174	Each	10%	\$156	Other	F1
457-101-969-PSS-1YR	457-101-969-PSS-1YR		Annual Maintenance PSS (457-101-969)	\$113	Each	10%	\$101	Other	F1
457-101-970-PSS-1YR	457-101-970-PSS-1YR		Annual Maintenance PSS (457-101-970)	\$91	Each	10%	\$82	Other	F1
457-101-971-PSS-1YR	457-101-971-PSS-1YR		Annual Maintenance PSS (457-101-971)	\$79	Each	10%	\$71	Other	F1
457-101-972-PSS-1YR	457-101-972-PSS-1YR		Annual Maintenance PSS (457-101-972)	\$70	Each	10%	\$63	Other	F1
457-101-973-PSS-1YR	457-101-973-PSS-1YR		Annual Maintenance PSS (457-101-973)	\$59	Each	10%	\$53	Other	F1
457-101-974-PSS-1YR	457-101-974-PSS-1YR		Annual Maintenance PSS (457-101-974)	\$889	Each	10%	\$800	Other	F1
457-101-975-PSS-1YR	457-101-975-PSS-1YR		Annual Maintenance PSS (457-101-975)	\$680	Each	10%	\$612	Other	F1
457-101-976-PSS-1YR	457-101-976-PSS-1YR		Annual Maintenance PSS (457-101-976)	\$522	Each	10%	\$469	Other	F1
457-101-977-PSS-1YR	457-101-977-PSS-1YR		Annual Maintenance PSS (457-101-977)	\$462	Each	10%	\$416	Other	F1
457-101-978-PSS-1YR	457-101-978-PSS-1YR		Annual Maintenance PSS (457-101-978)	\$362	Each	10%	\$326	Other	F1
457-101-979-PSS-1YR	457-101-979-PSS-1YR		Annual Maintenance PSS (457-101-979)	\$292	Each	10%	\$263	Other	F1
457-101-980-PSS-1YR	457-101-980-PSS-1YR		Annual Maintenance PSS (457-101-980)	\$235	Each	10%	\$212	Other	F1
457-101-981-PSS-1YR	457-101-981-PSS-1YR		Annual Maintenance PSS (457-101-981)	\$889	Each	10%	\$800	Other	F1
457-101-982-PSS-1YR	457-101-982-PSS-1YR		Annual Maintenance PSS (457-101-982)	\$680	Each	10%	\$612	Other	F1
457-101-983-PSS-1YR	457-101-983-PSS-1YR		Annual Maintenance PSS (457-101-983)	\$522	Each	10%	\$469	Other	F1
457-101-984-PSS-1YR	457-101-984-PSS-1YR		Annual Maintenance PSS (457-101-984)	\$462	Each	10%	\$416	Other	F1
457-101-985-PSS-1YR	457-101-985-PSS-1YR		Annual Maintenance PSS (457-101-985)	\$362	Each	10%	\$326	Other	F1
457-101-986-PSS-1YR	457-101-986-PSS-1YR		Annual Maintenance PSS (457-101-986)	\$292	Each	10%	\$263	Other	F1
457-101-987-PSS-1YR	457-101-987-PSS-1YR		Annual Maintenance PSS (457-101-987)	\$235	Each	10%	\$212	Other	F1
457-101-988-PSS-1YR	457-101-988-PSS-1YR		Annual Maintenance PSS (457-101-988)	\$889	Each	10%	\$800	Other	F1
457-101-989-PSS-1YR	457-101-989-PSS-1YR		Annual Maintenance PSS (457-101-989)	\$680	Each	10%	\$612	Other	F1
457-101-990-PSS-1YR	457-101-990-PSS-1YR		Annual Maintenance PSS (457-101-990)	\$522	Each	10%	\$469	Other	F1
457-101-991-PSS-1YR	457-101-991-PSS-1YR		Annual Maintenance PSS (457-101-991)	\$462	Each	10%	\$416	Other	F1
457-101-992-PSS-1YR	457-101-992-PSS-1YR		Annual Maintenance PSS (457-101-992)	\$362	Each	10%	\$326	Other	F1
457-101-993-PSS-1YR	457-101-993-PSS-1YR		Annual Maintenance PSS (457-101-993)	\$292	Each	10%	\$263	Other	F1
457-101-994-PSS-1YR	457-101-994-PSS-1YR		Annual Maintenance PSS (457-101-994)	\$235	Each	10%	\$212	Other	F1
457-102-004-PSS-1YR	457-102-004-PSS-1YR		Annual Maintenance PSS (457-102-004)	\$1,008	Each	10%	\$907	Other	F1
457-102-005-PSS-1YR	457-102-005-PSS-1YR		Annual Maintenance PSS (457-102-005)	\$1,008	Each	10%	\$907	Other	F1
457-102-006-PSS-1YR	457-102-006-PSS-1YR		Annual Maintenance PSS (457-102-006)	\$1,008	Each	10%	\$907	Other	F1
457-102-007-PSS-1YR	457-102-007-PSS-1YR		Annual Maintenance PSS (457-102-007)	\$200	Each	10%	\$180	Other	F1
457-102-008-PSS-1YR	457-102-008-PSS-1YR		Annual Maintenance PSS (457-102-008)	\$3,930	Each	10%	\$3,537	Other	F1
457-102-009-PSS-1YR	457-102-009-PSS-1YR		Annual Maintenance PSS (457-102-009)	\$6,057	Each	10%	\$5,451	Other	F1
457-102-010-PSS-1YR	457-102-010-PSS-1YR		Annual Maintenance PSS (457-102-010)	\$7,106	Each	10%	\$6,395	Other	F1
457-102-011-PSS-1YR	457-102-011-PSS-1YR		Annual Maintenance PSS (457-102-011)	\$7,940	Each	10%	\$7,146	Other	F1
457-102-013-PSS-1YR	457-102-013-PSS-1YR		Annual Maintenance PSS (457-102-013)	\$22,040	Each	10%	\$19,836	Other	F1
457-102-014-PSS-1YR	457-102-014-PSS-1YR		Annual Maintenance PSS (457-102-014)	\$16,530	Each	10%	\$14,877	Other	F1
457-102-015-PSS-1YR	457-102-015-PSS-1YR		Annual Maintenance PSS (457-102-015)	\$11,020	Each	10%	\$9,918	Other	F1
457-102-016-PSS-1YR	457-102-016-PSS-1YR		Annual Maintenance PSS (457-102-016)	\$8,816	Each	10%	\$7,934	Other	F1
457-102-017-PSS-1YR	457-102-017-PSS-1YR		Annual Maintenance PSS (457-102-017)	\$6,612	Each	10%	\$5,951	Other	F1
457-102-018-PSS-1YR	457-102-018-PSS-1YR		Annual Maintenance PSS (457-102-018)	\$7,035	Each	10%	\$6,332	Other	F1
457-102-019-PSS-1YR	457-102-019-PSS-1YR		Annual Maintenance PSS (457-102-019)	\$12,563	Each	10%	\$11,306	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-102-020-PSS-1YR	457-102-020-PSS-1YR		Annual Maintenance PSS (457-102-020)	\$22,512	Each	10%	\$20,261	Other	F1
457-102-021-PSS-1YR	457-102-021-PSS-1YR		Annual Maintenance PSS (457-102-021)	\$7,035	Each	10%	\$6,332	Other	F1
457-102-022-PSS-1YR	457-102-022-PSS-1YR		Annual Maintenance PSS (457-102-022)	\$12,563	Each	10%	\$11,306	Other	F1
457-102-023-PSS-1YR	457-102-023-PSS-1YR		Annual Maintenance PSS (457-102-023)	\$22,512	Each	10%	\$20,261	Other	F1
457-102-024-PSS-1YR	457-102-024-PSS-1YR		Annual Maintenance PSS (457-102-024)	\$201	Each	10%	\$181	Other	F1
457-102-025-PSS-1YR	457-102-025-PSS-1YR		Annual Maintenance PSS (457-102-025)	\$201	Each	10%	\$181	Other	F1
457-102-026-PSS-1YR	457-102-026-PSS-1YR		Annual Maintenance PSS (457-102-026)	\$201	Each	10%	\$181	Other	F1
457-102-027-PSS-1YR	457-102-027-PSS-1YR		Annual Maintenance PSS (457-102-027)	\$200	Each	10%	\$180	Other	F1
457-102-032-PSS-1YR	457-102-032-PSS-1YR		Annual Maintenance PSS (457-102-032)	\$7,538	Each	10%	\$6,784	Other	F1
457-102-033-PSS-1YR	457-102-033-PSS-1YR		Annual Maintenance PSS (457-102-033)	\$7,538	Each	10%	\$6,784	Other	F1
457-102-034-PSS-1YR	457-102-034-PSS-1YR		Annual Maintenance PSS (457-102-034)	\$7,538	Each	10%	\$6,784	Other	F1
457-102-035-PSS-1YR	457-102-035-PSS-1YR		Annual Maintenance PSS (457-102-035)	\$201	Each	10%	\$181	Other	F1
457-102-036-PSS-1YR	457-102-036-PSS-1YR		Annual Maintenance PSS (457-102-036)	\$201	Each	10%	\$181	Other	F1
457-102-037-PSS-1YR	457-102-037-PSS-1YR		Annual Maintenance PSS (457-102-037)	\$201	Each	10%	\$181	Other	F1
457-102-054-PSS-1YR	457-102-054-PSS-1YR		Annual Maintenance PSS (457-102-054)	\$58	Each	10%	\$52	Other	F1
457-102-055-PSS-1YR	457-102-055-PSS-1YR		Annual Maintenance PSS (457-102-055)	\$46	Each	10%	\$42	Other	F1
457-102-056-PSS-1YR	457-102-056-PSS-1YR		Annual Maintenance PSS (457-102-056)	\$36	Each	10%	\$33	Other	F1
457-102-057-PSS-1YR	457-102-057-PSS-1YR		Annual Maintenance PSS (457-102-057)	\$32	Each	10%	\$29	Other	F1
457-102-058-PSS-1YR	457-102-058-PSS-1YR		Annual Maintenance PSS (457-102-058)	\$29	Each	10%	\$26	Other	F1
457-102-059-PSS-1YR	457-102-059-PSS-1YR		Annual Maintenance PSS (457-102-059)	\$131	Each	10%	\$117	Other	F1
457-102-060-PSS-1YR	457-102-060-PSS-1YR		Annual Maintenance PSS (457-102-060)	\$104	Each	10%	\$94	Other	F1
457-102-061-PSS-1YR	457-102-061-PSS-1YR		Annual Maintenance PSS (457-102-061)	\$82	Each	10%	\$74	Other	F1
457-102-063-PSS-1YR	457-102-063-PSS-1YR		Annual Maintenance PSS (457-102-063)	\$65	Each	10%	\$59	Other	F1
457-102-064-PSS-1YR	457-102-064-PSS-1YR		Annual Maintenance PSS (457-102-064)	\$32	Each	10%	\$28	Other	F1
457-102-065-PSS-1YR	457-102-065-PSS-1YR		Annual Maintenance PSS (457-102-065)	\$25	Each	10%	\$23	Other	F1
457-102-066-PSS-1YR	457-102-066-PSS-1YR		Annual Maintenance PSS (457-102-066)	\$20	Each	10%	\$18	Other	F1
457-102-068-PSS-1YR	457-102-068-PSS-1YR		Annual Maintenance PSS (457-102-068)	\$16	Each	10%	\$14	Other	F1
457-102-069-PSS-1YR	457-102-069-PSS-1YR		Annual Maintenance PSS (457-102-069)	\$73	Each	10%	\$65	Other	F1
457-102-070-PSS-1YR	457-102-070-PSS-1YR		Annual Maintenance PSS (457-102-070)	\$58	Each	10%	\$52	Other	F1
457-102-071-PSS-1YR	457-102-071-PSS-1YR		Annual Maintenance PSS (457-102-071)	\$46	Each	10%	\$41	Other	F1
457-102-072-PSS-1YR	457-102-072-PSS-1YR		Annual Maintenance PSS (457-102-072)	\$40	Each	10%	\$36	Other	F1
457-102-073-PSS-1YR	457-102-073-PSS-1YR		Annual Maintenance PSS (457-102-073)	\$36	Each	10%	\$33	Other	F1
457-102-074-PSS-1YR	457-102-074-PSS-1YR		Annual Maintenance PSS (457-102-074)	\$4,824	Each	10%	\$4,342	Other	F1
457-102-075-PSS-1YR	457-102-075-PSS-1YR		Annual Maintenance PSS (457-102-075)	\$4,824	Each	10%	\$4,342	Other	F1
457-102-076-PSS-1YR	457-102-076-PSS-1YR		Annual Maintenance PSS (457-102-076)	\$4,824	Each	10%	\$4,342	Other	F1
457-102-080-PSS-1YR	457-102-080-PSS-1YR		Annual Maintenance PSS (457-102-080)	\$4,523	Each	10%	\$4,070	Other	F1
457-102-081-PSS-1YR	457-102-081-PSS-1YR		Annual Maintenance PSS (457-102-081)	\$4,523	Each	10%	\$4,070	Other	F1
457-102-082-PSS-1YR	457-102-082-PSS-1YR		Annual Maintenance PSS (457-102-082)	\$4,523	Each	10%	\$4,070	Other	F1
457-102-086-PSS-1YR	457-102-086-PSS-1YR		Annual Maintenance PSS (457-102-086)	\$74,772	Each	10%	\$67,295	Other	F1
457-102-087-PSS-1YR	457-102-087-PSS-1YR		Annual Maintenance PSS (457-102-087)	\$74,772	Each	10%	\$67,295	Other	F1
457-102-088-PSS-1YR	457-102-088-PSS-1YR		Annual Maintenance PSS (457-102-088)	\$74,772	Each	10%	\$67,295	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-102-089-PSS-1YR	457-102-089-PSS-1YR	Annual Maintenance PSS (457-102-089)		\$400	Each	10%	\$360	Other	F1
457-102-090-PSS-1YR	457-102-090-PSS-1YR	Annual Maintenance PSS (457-102-090)		\$398	Each	10%	\$358	Other	F1
457-102-091-PSS-1YR	457-102-091-PSS-1YR	Annual Maintenance PSS (457-102-091)		\$395	Each	10%	\$356	Other	F1
457-102-092-PSS-1YR	457-102-092-PSS-1YR	Annual Maintenance PSS (457-102-092)		\$393	Each	10%	\$353	Other	F1
457-102-093-PSS-1YR	457-102-093-PSS-1YR	Annual Maintenance PSS (457-102-093)		\$365	Each	10%	\$329	Other	F1
457-102-094-PSS-1YR	457-102-094-PSS-1YR	Annual Maintenance PSS (457-102-094)		\$308	Each	10%	\$277	Other	F1
457-102-095-PSS-1YR	457-102-095-PSS-1YR	Annual Maintenance PSS (457-102-095)		\$293	Each	10%	\$263	Other	F1
457-102-096-PSS-1YR	457-102-096-PSS-1YR	Annual Maintenance PSS (457-102-096)		\$265	Each	10%	\$239	Other	F1
457-102-097-PSS-1YR	457-102-097-PSS-1YR	Annual Maintenance PSS (457-102-097)		\$203	Each	10%	\$182	Other	F1
457-102-098-PSS-1YR	457-102-098-PSS-1YR	Annual Maintenance PSS (457-102-098)		\$173	Each	10%	\$155	Other	F1
457-102-099-PSS-1YR	457-102-099-PSS-1YR	Annual Maintenance PSS (457-102-099)		\$244	Each	10%	\$219	Other	F1
457-102-100-PSS-1YR	457-102-100-PSS-1YR	Annual Maintenance PSS (457-102-100)		\$243	Each	10%	\$218	Other	F1
457-102-101-PSS-1YR	457-102-101-PSS-1YR	Annual Maintenance PSS (457-102-101)		\$225	Each	10%	\$203	Other	F1
457-102-102-PSS-1YR	457-102-102-PSS-1YR	Annual Maintenance PSS (457-102-102)		\$208	Each	10%	\$187	Other	F1
457-102-103-PSS-1YR	457-102-103-PSS-1YR	Annual Maintenance PSS (457-102-103)		\$190	Each	10%	\$171	Other	F1
457-102-104-PSS-1YR	457-102-104-PSS-1YR	Annual Maintenance PSS (457-102-104)		\$145	Each	10%	\$131	Other	F1
457-102-105-PSS-1YR	457-102-105-PSS-1YR	Annual Maintenance PSS (457-102-105)		\$135	Each	10%	\$122	Other	F1
457-102-106-PSS-1YR	457-102-106-PSS-1YR	Annual Maintenance PSS (457-102-106)		\$125	Each	10%	\$113	Other	F1
457-102-107-PSS-1YR	457-102-107-PSS-1YR	Annual Maintenance PSS (457-102-107)		\$118	Each	10%	\$106	Other	F1
457-102-108-PSS-1YR	457-102-108-PSS-1YR	Annual Maintenance PSS (457-102-108)		\$110	Each	10%	\$99	Other	F1
457-102-109-PSS-1YR	457-102-109-PSS-1YR	Annual Maintenance PSS (457-102-109)		\$175	Each	10%	\$158	Other	F1
457-102-110-PSS-1YR	457-102-110-PSS-1YR	Annual Maintenance PSS (457-102-110)		\$165	Each	10%	\$149	Other	F1
457-102-111-PSS-1YR	457-102-111-PSS-1YR	Annual Maintenance PSS (457-102-111)		\$153	Each	10%	\$137	Other	F1
457-102-112-PSS-1YR	457-102-112-PSS-1YR	Annual Maintenance PSS (457-102-112)		\$140	Each	10%	\$126	Other	F1
457-102-113-PSS-1YR	457-102-113-PSS-1YR	Annual Maintenance PSS (457-102-113)		\$130	Each	10%	\$117	Other	F1
457-102-114-PSS-1YR	457-102-114-PSS-1YR	Annual Maintenance PSS (457-102-114)		\$118	Each	10%	\$106	Other	F1
457-102-115-PSS-1YR	457-102-115-PSS-1YR	Annual Maintenance PSS (457-102-115)		\$108	Each	10%	\$97	Other	F1
457-102-116-PSS-1YR	457-102-116-PSS-1YR	Annual Maintenance PSS (457-102-116)		\$5,374	Each	10%	\$4,837	Other	F1
457-102-118-PSS-1YR	457-102-118-PSS-1YR	Annual Maintenance PSS (457-102-118)		\$6,302	Each	10%	\$5,672	Other	F1
457-102-119-PSS-1YR	457-102-119-PSS-1YR	Annual Maintenance PSS (457-102-119)		\$1,262	Each	10%	\$1,136	Other	F1
457-102-120-PSS-1YR	457-102-120-PSS-1YR	Annual Maintenance PSS (457-102-120)		\$834	Each	10%	\$751	Other	F1
457-102-121-PSS-1YR	457-102-121-PSS-1YR	Annual Maintenance PSS (457-102-121)		\$2,524	Each	10%	\$2,272	Other	F1
457-102-122-PSS-1YR	457-102-122-PSS-1YR	Annual Maintenance PSS (457-102-122)		\$5,048	Each	10%	\$4,543	Other	F1
457-102-123-PSS-1YR	457-102-123-PSS-1YR	Annual Maintenance PSS (457-102-123)		\$10,094	Each	10%	\$9,085	Other	F1
457-102-124-PSS-1YR	457-102-124-PSS-1YR	Annual Maintenance PSS (457-102-124)		\$95	Each	10%	\$86	Other	F1
457-102-125-PSS-1YR	457-102-125-PSS-1YR	Annual Maintenance PSS (457-102-125)		\$88	Each	10%	\$79	Other	F1
457-102-126-PSS-1YR	457-102-126-PSS-1YR	Annual Maintenance PSS (457-102-126)		\$80	Each	10%	\$72	Other	F1
457-102-127-PSS-1YR	457-102-127-PSS-1YR	Annual Maintenance PSS (457-102-127)		\$2,714	Each	10%	\$2,442	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-102-128-PSS-1YR	457-102-128-PSS-1YR		Annual Maintenance PSS (457-102-128)	\$2,714	Each	10%	\$2,442	Other	F1
457-102-129-PSS-1YR	457-102-129-PSS-1YR		Annual Maintenance PSS (457-102-129)	\$2,714	Each	10%	\$2,442	Other	F1
457-102-637-PSS-1YR	457-102-637-PSS-1YR		Annual Maintenance PSS (457-102-637)	\$87,000	Each	10%	\$78,300	Other	F1
457-102-638-PSS-1YR	457-102-638-PSS-1YR		Annual Maintenance PSS (457-102-638)	\$87,000	Each	10%	\$78,300	Other	F1
457-102-639-PSS-1YR	457-102-639-PSS-1YR		Annual Maintenance PSS (457-102-639)	\$87,000	Each	10%	\$78,300	Other	F1
457-102-640-PSS-1YR	457-102-640-PSS-1YR		Annual Maintenance PSS (457-102-640)	\$87,000	Each	10%	\$78,300	Other	F1
457-102-641-PSS-1YR	457-102-641-PSS-1YR		Annual Maintenance PSS (457-102-641)	\$3,578	Each	10%	\$3,220	Other	F1
457-102-643-PSS-1YR	457-102-643-PSS-1YR		Annual Maintenance PSS (457-102-643)	\$4,940	Each	10%	\$4,446	Other	F1
457-102-645-PSS-1YR	457-102-645-PSS-1YR		Annual Maintenance PSS (457-102-645)	\$4,212	Each	10%	\$3,791	Other	F1
457-102-647-PSS-1YR	457-102-647-PSS-1YR		Annual Maintenance PSS (457-102-647)	\$4,212	Each	10%	\$3,791	Other	F1
457-102-649-PSS-1YR	457-102-649-PSS-1YR		Annual Maintenance PSS (457-102-649)	\$4,196	Each	10%	\$3,776	Other	F1
457-102-650-PSS-1YR	457-102-650-PSS-1YR		Annual Maintenance PSS (457-102-650)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-651-PSS-1YR	457-102-651-PSS-1YR		Annual Maintenance PSS (457-102-651)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-652-PSS-1YR	457-102-652-PSS-1YR		Annual Maintenance PSS (457-102-652)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-653-PSS-1YR	457-102-653-PSS-1YR		Annual Maintenance PSS (457-102-653)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-654-PSS-1YR	457-102-654-PSS-1YR		Annual Maintenance PSS (457-102-654)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-655-PSS-1YR	457-102-655-PSS-1YR		Annual Maintenance PSS (457-102-655)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-656-PSS-1YR	457-102-656-PSS-1YR		Annual Maintenance PSS (457-102-656)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-657-PSS-1YR	457-102-657-PSS-1YR		Annual Maintenance PSS (457-102-657)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-658-PSS-1YR	457-102-658-PSS-1YR		Annual Maintenance PSS (457-102-658)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-659-PSS-1YR	457-102-659-PSS-1YR		Annual Maintenance PSS (457-102-659)	\$1,205	Each	10%	\$1,085	Other	F1
457-102-660-PSS-1YR	457-102-660-PSS-1YR		Annual Maintenance PSS (457-102-660)	\$175	Each	10%	\$158	Other	F1
457-102-661-PSS-1YR	457-102-661-PSS-1YR		Annual Maintenance PSS (457-102-661)	\$1,799	Each	10%	\$1,619	Other	F1
457-102-662-PSS-1YR	457-102-662-PSS-1YR		Annual Maintenance PSS (457-102-662)	\$4,000	Each	10%	\$3,600	Other	F1
457-102-663-PSS-1YR	457-102-663-PSS-1YR		Annual Maintenance PSS (457-102-663)	\$4,402	Each	10%	\$3,962	Other	F1
457-102-667-PSS-1YR	457-102-667-PSS-1YR		Annual Maintenance PSS (457-102-667)	\$1,980	Each	10%	\$1,782	Other	F1
457-102-672-PSS-1YR	457-102-672-PSS-1YR		Annual Maintenance PSS (457-102-672)	\$73	Each	10%	\$66	Other	F1
457-102-673-PSS-1YR	457-102-673-PSS-1YR		Annual Maintenance PSS (457-102-673)	\$58	Each	10%	\$52	Other	F1
457-102-674-PSS-1YR	457-102-674-PSS-1YR		Annual Maintenance PSS (457-102-674)	\$46	Each	10%	\$41	Other	F1
457-102-675-PSS-1YR	457-102-675-PSS-1YR		Annual Maintenance PSS (457-102-675)	\$40	Each	10%	\$36	Other	F1
457-102-676-PSS-1YR	457-102-676-PSS-1YR		Annual Maintenance PSS (457-102-676)	\$36	Each	10%	\$33	Other	F1
458-000-112-PSS-1YR	458-000-112-PSS-1YR		Annual Maintenance PSS (458-000-112)	\$2,757	Each	10%	\$2,481	Other	F1
458-000-113-PSS-1YR	458-000-113-PSS-1YR		Annual Maintenance PSS (458-000-113)	\$4,912	Each	10%	\$4,421	Other	F1
458-000-114-PSS-1YR	458-000-114-PSS-1YR		Annual Maintenance PSS (458-000-114)	\$7,571	Each	10%	\$6,814	Other	F1
458-000-115-PSS-1YR	458-000-115-PSS-1YR		Annual Maintenance PSS (458-000-115)	\$8,882	Each	10%	\$7,994	Other	F1
458-000-116-PSS-1YR	458-000-116-PSS-1YR		Annual Maintenance PSS (458-000-116)	\$9,925	Each	10%	\$8,932	Other	F1
458-000-117-PSS-1YR	458-000-117-PSS-1YR		Annual Maintenance PSS (458-000-117)	\$14,995	Each	10%	\$13,496	Other	F1
458-000-118-PSS-1YR	458-000-118-PSS-1YR		Annual Maintenance PSS (458-000-118)	\$4,853	Each	10%	\$4,368	Other	F1
458-000-119-PSS-1YR	458-000-119-PSS-1YR		Annual Maintenance PSS (458-000-119)	\$6,794	Each	10%	\$6,115	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
458-000-120-PSS-1YR	458-000-120-PSS-1YR	Annual Maintenance PSS (458-000-120)	Annual Maintenance PSS (458-000-120)	\$6,794	Each	10%	\$6,115	Other	F1
458-000-122-PSS-1YR	458-000-122-PSS-1YR	Annual Maintenance PSS (458-000-122)	Annual Maintenance PSS (458-000-122)	\$763	Each	10%	\$687	Other	F1
458-000-123-PSS-1YR	458-000-123-PSS-1YR	Annual Maintenance PSS (458-000-123)	Annual Maintenance PSS (458-000-123)	\$763	Each	10%	\$687	Other	F1
458-000-127-PSS-1YR	458-000-127-PSS-1YR	Annual Maintenance PSS (458-000-127)	Annual Maintenance PSS (458-000-127)	\$1,365	Each	10%	\$1,228	Other	F1
458-000-128-PSS-1YR	458-000-128-PSS-1YR	Annual Maintenance PSS (458-000-128)	Annual Maintenance PSS (458-000-128)	\$833	Each	10%	\$750	Other	F1
458-000-129-PSS-1YR	458-000-129-PSS-1YR	Annual Maintenance PSS (458-000-129)	Annual Maintenance PSS (458-000-129)	\$172	Each	10%	\$154	Other	F1
458-000-130-PSS-1YR	458-000-130-PSS-1YR	Annual Maintenance PSS (458-000-130)	Annual Maintenance PSS (458-000-130)	\$241	Each	10%	\$217	Other	F1
458-000-177-PSS-1YR	458-000-177-PSS-1YR	Annual Maintenance PSS (458-000-177)	Annual Maintenance PSS (458-000-177)	\$534	Each	10%	\$481	Other	F1
458-000-178-PSS-1YR	458-000-178-PSS-1YR	Annual Maintenance PSS (458-000-178)	Annual Maintenance PSS (458-000-178)	\$534	Each	10%	\$481	Other	F1
458-000-224-PSS-1YR	458-000-224-PSS-1YR	Annual Maintenance PSS (458-000-224)	Annual Maintenance PSS (458-000-224)	\$4,450	Each	10%	\$4,005	Other	F1
458-000-227-PSS-1YR	458-000-227-PSS-1YR	Annual Maintenance PSS (458-000-227)	Annual Maintenance PSS (458-000-227)	\$3,916	Each	10%	\$3,524	Other	F1
458-000-229-PSS-1YR	458-000-229-PSS-1YR	Annual Maintenance PSS (458-000-229)	Annual Maintenance PSS (458-000-229)	\$790	Each	10%	\$711	Other	F1
458-000-230-PSS-1YR	458-000-230-PSS-1YR	Annual Maintenance PSS (458-000-230)	Annual Maintenance PSS (458-000-230)	\$13,276	Each	10%	\$11,949	Other	F1
458-000-231-PSS-1YR	458-000-231-PSS-1YR	Annual Maintenance PSS (458-000-231)	Annual Maintenance PSS (458-000-231)	\$316	Each	10%	\$284	Other	F1
458-000-232-PSS-1YR	458-000-232-PSS-1YR	Annual Maintenance PSS (458-000-232)	Annual Maintenance PSS (458-000-232)	\$5,310	Each	10%	\$4,779	Other	F1
458-000-233-PSS-1YR	458-000-233-PSS-1YR	Annual Maintenance PSS (458-000-233)	Annual Maintenance PSS (458-000-233)	\$1,897	Each	10%	\$1,707	Other	F1
458-000-234-PSS-1YR	458-000-234-PSS-1YR	Annual Maintenance PSS (458-000-234)	Annual Maintenance PSS (458-000-234)	\$24,340	Each	10%	\$21,906	Other	F1
458-000-235-PSS-1YR	458-000-235-PSS-1YR	Annual Maintenance PSS (458-000-235)	Annual Maintenance PSS (458-000-235)	\$759	Each	10%	\$683	Other	F1
458-000-236-PSS-1YR	458-000-236-PSS-1YR	Annual Maintenance PSS (458-000-236)	Annual Maintenance PSS (458-000-236)	\$9,736	Each	10%	\$8,762	Other	F1
458-000-446-PSS-1YR	458-000-446-PSS-1YR	Annual Maintenance PSS (458-000-446)	Annual Maintenance PSS (458-000-446)	\$379	Each	10%	\$341	Other	F1
458-000-463-PSS-1YR	458-000-463-PSS-1YR	Annual Maintenance PSS (458-000-463)	Annual Maintenance PSS (458-000-463)	\$955	Each	10%	\$860	Other	F1
458-000-466-PSS-1YR	458-000-466-PSS-1YR	Annual Maintenance PSS (458-000-466)	Annual Maintenance PSS (458-000-466)	\$1,519	Each	10%	\$1,367	Other	F1
458-000-476-PSS-1YR	458-000-476-PSS-1YR	Annual Maintenance PSS (458-000-476)	Annual Maintenance PSS (458-000-476)	\$9,483	Each	10%	\$8,535	Other	F1
458-000-516-PSS-1YR	458-000-516-PSS-1YR	Annual Maintenance PSS (458-000-516)	Annual Maintenance PSS (458-000-516)	\$8,000	Each	10%	\$7,200	Other	F1
458-000-539-PSS-1YR	458-000-539-PSS-1YR	Annual Maintenance PSS (458-000-539)	Annual Maintenance PSS (458-000-539)	\$2,658	Each	10%	\$2,392	Other	F1
458-000-561-PSS-1YR	458-000-561-PSS-1YR	Annual Maintenance PSS (458-000-561)	Annual Maintenance PSS (458-000-561)	\$3,780	Each	10%	\$3,402	Other	F1
458-000-562-PSS-1YR	458-000-562-PSS-1YR	Annual Maintenance PSS (458-000-562)	Annual Maintenance PSS (458-000-562)	\$4,637	Each	10%	\$4,173	Other	F1
458-000-565-PSS-1YR	458-000-565-PSS-1YR	Annual Maintenance PSS (458-000-565)	Annual Maintenance PSS (458-000-565)	\$7,006	Each	10%	\$6,305	Other	F1
458-000-587-PSS-1YR	458-000-587-PSS-1YR	Annual Maintenance PSS (458-000-587)	Annual Maintenance PSS (458-000-587)	\$0	Each	10%	\$0	Other	F1
458-000-776-PSS-1YR	458-000-776-PSS-1YR	Annual Maintenance PSS (458-000-776)	Annual Maintenance PSS (458-000-776)	\$1,215	Each	10%	\$1,094	Other	F1
458-000-777-PSS-1YR	458-000-777-PSS-1YR	Annual Maintenance PSS (458-000-777)	Annual Maintenance PSS (458-000-777)	\$2,126	Each	10%	\$1,913	Other	F1
458-000-778-PSS-1YR	458-000-778-PSS-1YR	Annual Maintenance PSS (458-000-778)	Annual Maintenance PSS (458-000-778)	\$3,024	Each	10%	\$2,722	Other	F1
458-000-779-PSS-1YR	458-000-779-PSS-1YR	Annual Maintenance PSS (458-000-779)	Annual Maintenance PSS (458-000-779)	\$3,710	Each	10%	\$3,339	Other	F1
458-000-887-PSS-1YR	458-000-887-PSS-1YR	Annual Maintenance PSS (458-000-887)	Annual Maintenance PSS (458-000-887)	\$158	Each	10%	\$142	Other	F1
458-000-888-PSS-1YR	458-000-888-PSS-1YR	Annual Maintenance PSS (458-000-888)	Annual Maintenance PSS (458-000-888)	\$126	Each	10%	\$114	Other	F1
458-000-889-PSS-1YR	458-000-889-PSS-1YR	Annual Maintenance PSS (458-000-889)	Annual Maintenance PSS (458-000-889)	\$99	Each	10%	\$90	Other	F1
458-000-890-PSS-1YR	458-000-890-PSS-1YR	Annual Maintenance PSS (458-000-890)	Annual Maintenance PSS (458-000-890)	\$87	Each	10%	\$78	Other	F1
458-000-891-PSS-1YR	458-000-891-PSS-1YR	Annual Maintenance PSS (458-000-891)	Annual Maintenance PSS (458-000-891)	\$79	Each	10%	\$71	Other	F1
458-000-896-PSS-1YR	458-000-896-PSS-1YR	Annual Maintenance PSS (458-000-896)	Annual Maintenance PSS (458-000-896)	\$48	Each	10%	\$43	Other	F1
458-000-897-PSS-1YR	458-000-897-PSS-1YR	Annual Maintenance PSS (458-000-897)	Annual Maintenance PSS (458-000-897)	\$38	Each	10%	\$34	Other	F1
458-000-898-PSS-1YR	458-000-898-PSS-1YR	Annual Maintenance PSS (458-000-898)	Annual Maintenance PSS (458-000-898)	\$30	Each	10%	\$27	Other	F1
458-000-899-PSS-1YR	458-000-899-PSS-1YR	Annual Maintenance PSS (458-000-899)	Annual Maintenance PSS (458-000-899)	\$26	Each	10%	\$23	Other	F1
458-000-900-PSS-1YR	458-000-900-PSS-1YR	Annual Maintenance PSS (458-000-900)	Annual Maintenance PSS (458-000-900)	\$24	Each	10%	\$21	Other	F1
458-000-930-PSS-1YR	458-000-930-PSS-1YR	Annual Maintenance PSS (458-000-930)	Annual Maintenance PSS (458-000-930)	\$23,708	Each	10%	\$21,337	Other	F1
458-000-969-PSS-1YR	458-000-969-PSS-1YR	Annual Maintenance PSS (458-000-969)	Annual Maintenance PSS (458-000-969)	\$3,797	Each	10%	\$3,417	Other	F1
458-001-002-PSS-1YR	458-001-002-PSS-1YR	Annual Maintenance PSS (458-001-002)	Annual Maintenance PSS (458-001-002)	\$1,262	Each	10%	\$1,136	Other	F1
458-001-003-PSS-1YR	458-001-003-PSS-1YR	Annual Maintenance PSS (458-001-003)	Annual Maintenance PSS (458-001-003)	\$834	Each	10%	\$751	Other	F1
458-001-004-PSS-1YR	458-001-004-PSS-1YR	Annual Maintenance PSS (458-001-004)	Annual Maintenance PSS (458-001-004)	\$2,524	Each	10%	\$2,272	Other	F1
458-001-005-PSS-1YR	458-001-005-PSS-1YR	Annual Maintenance PSS (458-001-005)	Annual Maintenance PSS (458-001-005)	\$5,048	Each	10%	\$4,543	Other	F1
458-001-006-PSS-1YR	458-001-006-PSS-1YR	Annual Maintenance PSS (458-001-006)	Annual Maintenance PSS (458-001-006)	\$10,094	Each	10%	\$9,085	Other	F1
458-001-007-PSS-1YR	458-001-007-PSS-1YR	Annual Maintenance PSS (458-001-007)	Annual Maintenance PSS (458-001-007)	\$400	Each	10%	\$360	Other	F1
458-001-008-PSS-1YR	458-001-008-PSS-1YR	Annual Maintenance PSS (458-001-008)	Annual Maintenance PSS (458-001-008)	\$398	Each	10%	\$358	Other	F1
458-001-009-PSS-1YR	458-001-009-PSS-1YR	Annual Maintenance PSS (458-001-009)	Annual Maintenance PSS (458-001-009)	\$395	Each	10%	\$356	Other	F1
458-001-010-PSS-1YR	458-001-010-PSS-1YR	Annual Maintenance PSS (458-001-010)	Annual Maintenance PSS (458-001-010)	\$393	Each	10%	\$353	Other	F1
458-001-011-PSS-1YR	458-001-011-PSS-1YR	Annual Maintenance PSS (458-001-011)	Annual Maintenance PSS (458-001-011)	\$365	Each	10%	\$329	Other	F1
458-001-012-PSS-1YR	458-001-012-PSS-1YR	Annual Maintenance PSS (458-001-012)	Annual Maintenance PSS (458-001-012)	\$308	Each	10%	\$277	Other	F1
458-001-013-PSS-1YR	458-001-013-PSS-1YR	Annual Maintenance PSS (458-001-013)	Annual Maintenance PSS (458-001-013)	\$293	Each	10%	\$263	Other	F1
458-001-014-PSS-1YR	458-001-014-PSS-1YR	Annual Maintenance PSS (458-001-014)	Annual Maintenance PSS (458-001-014)	\$285	Each	10%	\$239	Other	F1
458-001-015-PSS-1YR	458-001-015-PSS-1YR	Annual Maintenance PSS (458-001-015)	Annual Maintenance PSS (458-001-015)	\$203	Each	10%	\$182	Other	F1
458-001-016-PSS-1YR	458-001-016-PSS-1YR	Annual Maintenance PSS (458-001-016)	Annual Maintenance PSS (458-001-016)	\$173	Each	10%	\$155	Other	F1
458-001-017-PSS-1YR	458-001-017-PSS-1YR	Annual Maintenance PSS (458-001-017)	Annual Maintenance PSS (458-001-017)	\$244	Each	10%	\$219	Other	F1
458-001-018-PSS-1YR	458-001-018-PSS-1YR	Annual Maintenance PSS (458-001-018)	Annual Maintenance PSS (458-001-018)	\$243	Each	10%	\$218	Other	F1
458-001-019-PSS-1YR	458-001-019-PSS-1YR	Annual Maintenance PSS (458-001-019)	Annual Maintenance PSS (458-001-019)	\$225	Each	10%	\$203	Other	F1
458-001-020-PSS-1YR	458-001-020-PSS-1YR	Annual Maintenance PSS (458-001-020)	Annual Maintenance PSS (458-001-020)	\$208	Each	10%	\$187	Other	F1
458-001-021-PSS-1YR	458-001-021-PSS-1YR	Annual Maintenance PSS (458-001-021)	Annual Maintenance PSS (458-001-021)	\$190	Each	10%	\$171	Other	F1
458-001-022-PSS-1YR	458-001-022-PSS-1YR	Annual Maintenance PSS (458-001-022)	Annual Maintenance PSS (458-001-022)	\$145	Each	10%	\$131	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-001-023-PSS-1YR	458-001-023-PSS-1YR		Annual Maintenance PSS (458-001-023)	\$135	Each	10%	\$122	Other	F1
458-001-024-PSS-1YR	458-001-024-PSS-1YR		Annual Maintenance PSS (458-001-024)	\$125	Each	10%	\$113	Other	F1
458-001-025-PSS-1YR	458-001-025-PSS-1YR		Annual Maintenance PSS (458-001-025)	\$118	Each	10%	\$106	Other	F1
458-001-026-PSS-1YR	458-001-026-PSS-1YR		Annual Maintenance PSS (458-001-026)	\$110	Each	10%	\$99	Other	F1
458-001-027-PSS-1YR	458-001-027-PSS-1YR		Annual Maintenance PSS (458-001-027)	\$175	Each	10%	\$158	Other	F1
458-001-028-PSS-1YR	458-001-028-PSS-1YR		Annual Maintenance PSS (458-001-028)	\$165	Each	10%	\$149	Other	F1
458-001-029-PSS-1YR	458-001-029-PSS-1YR		Annual Maintenance PSS (458-001-029)	\$153	Each	10%	\$137	Other	F1
458-001-030-PSS-1YR	458-001-030-PSS-1YR		Annual Maintenance PSS (458-001-030)	\$140	Each	10%	\$126	Other	F1
458-001-031-PSS-1YR	458-001-031-PSS-1YR		Annual Maintenance PSS (458-001-031)	\$130	Each	10%	\$117	Other	F1
458-001-032-PSS-1YR	458-001-032-PSS-1YR		Annual Maintenance PSS (458-001-032)	\$118	Each	10%	\$106	Other	F1
458-001-033-PSS-1YR	458-001-033-PSS-1YR		Annual Maintenance PSS (458-001-033)	\$108	Each	10%	\$97	Other	F1
458-001-034-PSS-1YR	458-001-034-PSS-1YR		Annual Maintenance PSS (458-001-034)	\$95	Each	10%	\$86	Other	F1
458-001-035-PSS-1YR	458-001-035-PSS-1YR		Annual Maintenance PSS (458-001-035)	\$88	Each	10%	\$79	Other	F1
458-001-036-PSS-1YR	458-001-036-PSS-1YR		Annual Maintenance PSS (458-001-036)	\$80	Each	10%	\$72	Other	F1
458-001-038-PSS-1YR	458-001-038-PSS-1YR		Annual Maintenance PSS (458-001-038)	\$68	Each	10%	\$61	Other	F1
458-001-039-PSS-1YR	458-001-039-PSS-1YR		Annual Maintenance PSS (458-001-039)	\$34	Each	10%	\$31	Other	F1
458-001-040-PSS-1YR	458-001-040-PSS-1YR		Annual Maintenance PSS (458-001-040)	\$68	Each	10%	\$61	Other	F1
458-001-041-PSS-1YR	458-001-041-PSS-1YR		Annual Maintenance PSS (458-001-041)	\$34	Each	10%	\$31	Other	F1
458-001-042-PSS-1YR	458-001-042-PSS-1YR		Annual Maintenance PSS (458-001-042)	\$146	Each	10%	\$131	Other	F1
458-001-043-PSS-1YR	458-001-043-PSS-1YR		Annual Maintenance PSS (458-001-043)	\$137	Each	10%	\$123	Other	F1
458-001-044-PSS-1YR	458-001-044-PSS-1YR		Annual Maintenance PSS (458-001-044)	\$122	Each	10%	\$110	Other	F1
458-001-045-PSS-1YR	458-001-045-PSS-1YR		Annual Maintenance PSS (458-001-045)	\$107	Each	10%	\$96	Other	F1
458-001-046-PSS-1YR	458-001-046-PSS-1YR		Annual Maintenance PSS (458-001-046)	\$93	Each	10%	\$84	Other	F1
458-001-047-PSS-1YR	458-001-047-PSS-1YR		Annual Maintenance PSS (458-001-047)	\$81	Each	10%	\$73	Other	F1
458-001-048-PSS-1YR	458-001-048-PSS-1YR		Annual Maintenance PSS (458-001-048)	\$69	Each	10%	\$62	Other	F1
458-001-049-PSS-1YR	458-001-049-PSS-1YR		Annual Maintenance PSS (458-001-049)	\$59	Each	10%	\$53	Other	F1
458-001-050-PSS-1YR	458-001-050-PSS-1YR		Annual Maintenance PSS (458-001-050)	\$51	Each	10%	\$46	Other	F1
458-001-051-PSS-1YR	458-001-051-PSS-1YR		Annual Maintenance PSS (458-001-051)	\$44	Each	10%	\$40	Other	F1
458-001-052-PSS-1YR	458-001-052-PSS-1YR		Annual Maintenance PSS (458-001-052)	\$37	Each	10%	\$33	Other	F1
458-001-053-PSS-1YR	458-001-053-PSS-1YR		Annual Maintenance PSS (458-001-053)	\$73	Each	10%	\$66	Other	F1
458-001-054-PSS-1YR	458-001-054-PSS-1YR		Annual Maintenance PSS (458-001-054)	\$68	Each	10%	\$61	Other	F1
458-001-055-PSS-1YR	458-001-055-PSS-1YR		Annual Maintenance PSS (458-001-055)	\$61	Each	10%	\$55	Other	F1
458-001-056-PSS-1YR	458-001-056-PSS-1YR		Annual Maintenance PSS (458-001-056)	\$53	Each	10%	\$48	Other	F1
458-001-057-PSS-1YR	458-001-057-PSS-1YR		Annual Maintenance PSS (458-001-057)	\$47	Each	10%	\$42	Other	F1
458-001-058-PSS-1YR	458-001-058-PSS-1YR		Annual Maintenance PSS (458-001-058)	\$40	Each	10%	\$36	Other	F1
458-001-059-PSS-1YR	458-001-059-PSS-1YR		Annual Maintenance PSS (458-001-059)	\$35	Each	10%	\$32	Other	F1
458-001-060-PSS-1YR	458-001-060-PSS-1YR		Annual Maintenance PSS (458-001-060)	\$30	Each	10%	\$27	Other	F1
458-001-061-PSS-1YR	458-001-061-PSS-1YR		Annual Maintenance PSS (458-001-061)	\$25	Each	10%	\$23	Other	F1
458-001-062-PSS-1YR	458-001-062-PSS-1YR		Annual Maintenance PSS (458-001-062)	\$22	Each	10%	\$20	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
458-001-063-PSS-1YR	458-001-063-PSS-1YR		Annual Maintenance PSS (458-001-063)	\$19	Each	10%	\$17	Other	F1
458-001-064-PSS-1YR	458-001-064-PSS-1YR		Annual Maintenance PSS (458-001-064)	\$146	Each	10%	\$131	Other	F1
458-001-065-PSS-1YR	458-001-065-PSS-1YR		Annual Maintenance PSS (458-001-065)	\$137	Each	10%	\$123	Other	F1
458-001-066-PSS-1YR	458-001-066-PSS-1YR		Annual Maintenance PSS (458-001-066)	\$122	Each	10%	\$110	Other	F1
458-001-067-PSS-1YR	458-001-067-PSS-1YR		Annual Maintenance PSS (458-001-067)	\$107	Each	10%	\$96	Other	F1
458-001-068-PSS-1YR	458-001-068-PSS-1YR		Annual Maintenance PSS (458-001-068)	\$93	Each	10%	\$84	Other	F1
458-001-069-PSS-1YR	458-001-069-PSS-1YR		Annual Maintenance PSS (458-001-069)	\$81	Each	10%	\$73	Other	F1
458-001-070-PSS-1YR	458-001-070-PSS-1YR		Annual Maintenance PSS (458-001-070)	\$69	Each	10%	\$62	Other	F1
458-001-071-PSS-1YR	458-001-071-PSS-1YR		Annual Maintenance PSS (458-001-071)	\$59	Each	10%	\$53	Other	F1
458-001-072-PSS-1YR	458-001-072-PSS-1YR		Annual Maintenance PSS (458-001-072)	\$51	Each	10%	\$46	Other	F1
458-001-073-PSS-1YR	458-001-073-PSS-1YR		Annual Maintenance PSS (458-001-073)	\$44	Each	10%	\$40	Other	F1
458-001-074-PSS-1YR	458-001-074-PSS-1YR		Annual Maintenance PSS (458-001-074)	\$37	Each	10%	\$33	Other	F1
458-001-075-PSS-1YR	458-001-075-PSS-1YR		Annual Maintenance PSS (458-001-075)	\$73	Each	10%	\$66	Other	F1
458-001-076-PSS-1YR	458-001-076-PSS-1YR		Annual Maintenance PSS (458-001-076)	\$68	Each	10%	\$61	Other	F1
458-001-077-PSS-1YR	458-001-077-PSS-1YR		Annual Maintenance PSS (458-001-077)	\$61	Each	10%	\$55	Other	F1
458-001-078-PSS-1YR	458-001-078-PSS-1YR		Annual Maintenance PSS (458-001-078)	\$53	Each	10%	\$48	Other	F1
458-001-079-PSS-1YR	458-001-079-PSS-1YR		Annual Maintenance PSS (458-001-079)	\$47	Each	10%	\$42	Other	F1
458-001-080-PSS-1YR	458-001-080-PSS-1YR		Annual Maintenance PSS (458-001-080)	\$40	Each	10%	\$36	Other	F1
458-001-081-PSS-1YR	458-001-081-PSS-1YR		Annual Maintenance PSS (458-001-081)	\$35	Each	10%	\$32	Other	F1
458-001-082-PSS-1YR	458-001-082-PSS-1YR		Annual Maintenance PSS (458-001-082)	\$30	Each	10%	\$27	Other	F1
458-001-083-PSS-1YR	458-001-083-PSS-1YR		Annual Maintenance PSS (458-001-083)	\$25	Each	10%	\$23	Other	F1
458-001-084-PSS-1YR	458-001-084-PSS-1YR		Annual Maintenance PSS (458-001-084)	\$22	Each	10%	\$20	Other	F1
458-001-085-PSS-1YR	458-001-085-PSS-1YR		Annual Maintenance PSS (458-001-085)	\$19	Each	10%	\$17	Other	F1
458-001-086-PSS-1YR	458-001-086-PSS-1YR		Annual Maintenance PSS (458-001-086)	\$74	Each	10%	\$67	Other	F1
458-001-087-PSS-1YR	458-001-087-PSS-1YR		Annual Maintenance PSS (458-001-087)	\$55	Each	10%	\$50	Other	F1
458-001-088-PSS-1YR	458-001-088-PSS-1YR		Annual Maintenance PSS (458-001-088)	\$35	Each	10%	\$32	Other	F1
458-001-089-PSS-1YR	458-001-089-PSS-1YR		Annual Maintenance PSS (458-001-089)	\$30	Each	10%	\$27	Other	F1
458-001-090-PSS-1YR	458-001-090-PSS-1YR		Annual Maintenance PSS (458-001-090)	\$25	Each	10%	\$23	Other	F1
458-001-091-PSS-1YR	458-001-091-PSS-1YR		Annual Maintenance PSS (458-001-091)	\$22	Each	10%	\$20	Other	F1
458-001-092-PSS-1YR	458-001-092-PSS-1YR		Annual Maintenance PSS (458-001-092)	\$20	Each	10%	\$18	Other	F1
458-001-093-PSS-1YR	458-001-093-PSS-1YR		Annual Maintenance PSS (458-001-093)	\$74	Each	10%	\$67	Other	F1
458-001-094-PSS-1YR	458-001-094-PSS-1YR		Annual Maintenance PSS (458-001-094)	\$55	Each	10%	\$50	Other	F1
458-001-095-PSS-1YR	458-001-095-PSS-1YR		Annual Maintenance PSS (458-001-095)	\$35	Each	10%	\$32	Other	F1
458-001-096-PSS-1YR	458-001-096-PSS-1YR		Annual Maintenance PSS (458-001-096)	\$30	Each	10%	\$27	Other	F1
458-001-097-PSS-1YR	458-001-097-PSS-1YR		Annual Maintenance PSS (458-001-097)	\$25	Each	10%	\$23	Other	F1
458-001-098-PSS-1YR	458-001-098-PSS-1YR		Annual Maintenance PSS (458-001-098)	\$22	Each	10%	\$20	Other	F1
458-001-099-PSS-1YR	458-001-099-PSS-1YR		Annual Maintenance PSS (458-001-099)	\$20	Each	10%	\$18	Other	F1
458-001-100-PSS-1YR	458-001-100-PSS-1YR		Annual Maintenance PSS (458-001-100)	\$74	Each	10%	\$67	Other	F1
458-001-101-PSS-1YR	458-001-101-PSS-1YR		Annual Maintenance PSS (458-001-101)	\$55	Each	10%	\$50	Other	F1
458-001-102-PSS-1YR	458-001-102-PSS-1YR		Annual Maintenance PSS (458-001-102)	\$35	Each	10%	\$32	Other	F1
458-001-103-PSS-1YR	458-001-103-PSS-1YR		Annual Maintenance PSS (458-001-103)	\$30	Each	10%	\$27	Other	F1
458-001-104-PSS-1YR	458-001-104-PSS-1YR		Annual Maintenance PSS (458-001-104)	\$25	Each	10%	\$23	Other	F1
458-001-105-PSS-1YR	458-001-105-PSS-1YR		Annual Maintenance PSS (458-001-105)	\$22	Each	10%	\$20	Other	F1
458-001-106-PSS-1YR	458-001-106-PSS-1YR		Annual Maintenance PSS (458-001-106)	\$20	Each	10%	\$18	Other	F1
458-001-107-PSS-1YR	458-001-107-PSS-1YR		Annual Maintenance PSS (458-001-107)	\$16	Each	10%	\$14	Other	F1
458-001-108-PSS-1YR	458-001-108-PSS-1YR		Annual Maintenance PSS (458-001-108)	\$14	Each	10%	\$13	Other	F1
458-001-109-PSS-1YR	458-001-109-PSS-1YR		Annual Maintenance PSS (458-001-109)	\$13	Each	10%	\$11	Other	F1
458-001-110-PSS-1YR	458-001-110-PSS-1YR		Annual Maintenance PSS (458-001-110)	\$12	Each	10%	\$10	Other	F1
458-001-111-PSS-1YR	458-001-111-PSS-1YR		Annual Maintenance PSS (458-001-111)	\$10	Each	10%	\$9	Other	F1
458-001-112-PSS-1YR	458-001-112-PSS-1YR		Annual Maintenance PSS (458-001-112)	\$9	Each	10%	\$8	Other	F1
458-001-113-PSS-1YR	458-001-113-PSS-1YR		Annual Maintenance PSS (458-001-113)	\$8	Each	10%	\$7	Other	F1
458-001-171-PSS-1YR	458-001-171-PSS-1YR		Annual Maintenance PSS (458-001-171)	\$1,114	Each	10%	\$1,003	Other	F1
458-001-172-PSS-1YR	458-001-172-PSS-1YR		Annual Maintenance PSS (458-001-172)	\$833	Each	10%	\$750	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
458-001-180-PSS-1YR	458-001-180-PSS-1YR		Annual Maintenance PSS (458-001-180)	\$2,289	Each	10%	\$2,060	Other	F1
458-001-181-PSS-1YR	458-001-181-PSS-1YR		Annual Maintenance PSS (458-001-181)	\$1,606	Each	10%	\$1,445	Other	F1
458-001-182-PSS-1YR	458-001-182-PSS-1YR		Annual Maintenance PSS (458-001-182)	\$3,930	Each	10%	\$3,537	Other	F1
458-001-183-PSS-1YR	458-001-183-PSS-1YR		Annual Maintenance PSS (458-001-183)	\$6,057	Each	10%	\$5,451	Other	F1
458-001-184-PSS-1YR	458-001-184-PSS-1YR		Annual Maintenance PSS (458-001-184)	\$7,106	Each	10%	\$6,395	Other	F1
458-001-185-PSS-1YR	458-001-185-PSS-1YR		Annual Maintenance PSS (458-001-185)	\$7,940	Each	10%	\$7,146	Other	F1
458-001-189-PSS-1YR	458-001-189-PSS-1YR		Annual Maintenance PSS (458-001-189)	\$15,162	Each	10%	\$13,646	Other	F1
458-001-210-PSS-1YR	458-001-210-PSS-1YR		Annual Maintenance PSS (458-001-210)	\$869	Each	10%	\$782	Other	F1
458-001-214-PSS-1YR	458-001-214-PSS-1YR		Annual Maintenance PSS (458-001-214)	\$42	Each	10%	\$38	Other	F1
458-001-215-PSS-1YR	458-001-215-PSS-1YR		Annual Maintenance PSS (458-001-215)	\$35	Each	10%	\$32	Other	F1
458-001-216-PSS-1YR	458-001-216-PSS-1YR		Annual Maintenance PSS (458-001-216)	\$32	Each	10%	\$29	Other	F1
458-001-217-PSS-1YR	458-001-217-PSS-1YR		Annual Maintenance PSS (458-001-217)	\$28	Each	10%	\$25	Other	F1
458-001-218-PSS-1YR	458-001-218-PSS-1YR		Annual Maintenance PSS (458-001-218)	\$27	Each	10%	\$25	Other	F1
458-001-219-PSS-1YR	458-001-219-PSS-1YR		Annual Maintenance PSS (458-001-219)	\$25	Each	10%	\$23	Other	F1
458-001-220-PSS-1YR	458-001-220-PSS-1YR		Annual Maintenance PSS (458-001-220)	\$42	Each	10%	\$38	Other	F1
458-001-221-PSS-1YR	458-001-221-PSS-1YR		Annual Maintenance PSS (458-001-221)	\$35	Each	10%	\$32	Other	F1
458-001-222-PSS-1YR	458-001-222-PSS-1YR		Annual Maintenance PSS (458-001-222)	\$32	Each	10%	\$29	Other	F1
458-001-223-PSS-1YR	458-001-223-PSS-1YR		Annual Maintenance PSS (458-001-223)	\$28	Each	10%	\$25	Other	F1
458-001-224-PSS-1YR	458-001-224-PSS-1YR		Annual Maintenance PSS (458-001-224)	\$27	Each	10%	\$25	Other	F1
458-001-225-PSS-1YR	458-001-225-PSS-1YR		Annual Maintenance PSS (458-001-225)	\$25	Each	10%	\$23	Other	F1
458-001-226-PSS-1YR	458-001-226-PSS-1YR		Annual Maintenance PSS (458-001-226)	\$42	Each	10%	\$38	Other	F1
458-001-227-PSS-1YR	458-001-227-PSS-1YR		Annual Maintenance PSS (458-001-227)	\$35	Each	10%	\$32	Other	F1
458-001-228-PSS-1YR	458-001-228-PSS-1YR		Annual Maintenance PSS (458-001-228)	\$32	Each	10%	\$29	Other	F1
458-001-229-PSS-1YR	458-001-229-PSS-1YR		Annual Maintenance PSS (458-001-229)	\$28	Each	10%	\$25	Other	F1
458-001-230-PSS-1YR	458-001-230-PSS-1YR		Annual Maintenance PSS (458-001-230)	\$27	Each	10%	\$25	Other	F1
458-001-231-PSS-1YR	458-001-231-PSS-1YR		Annual Maintenance PSS (458-001-231)	\$25	Each	10%	\$23	Other	F1
458-001-232-PSS-1YR	458-001-232-PSS-1YR		Annual Maintenance PSS (458-001-232)	\$42	Each	10%	\$38	Other	F1
458-001-233-PSS-1YR	458-001-233-PSS-1YR		Annual Maintenance PSS (458-001-233)	\$35	Each	10%	\$32	Other	F1
458-001-234-PSS-1YR	458-001-234-PSS-1YR		Annual Maintenance PSS (458-001-234)	\$32	Each	10%	\$29	Other	F1
458-001-235-PSS-1YR	458-001-235-PSS-1YR		Annual Maintenance PSS (458-001-235)	\$28	Each	10%	\$25	Other	F1
458-001-236-PSS-1YR	458-001-236-PSS-1YR		Annual Maintenance PSS (458-001-236)	\$27	Each	10%	\$25	Other	F1
458-001-237-PSS-1YR	458-001-237-PSS-1YR		Annual Maintenance PSS (458-001-237)	\$25	Each	10%	\$23	Other	F1
458-001-239-PSS-1YR	458-001-239-PSS-1YR		Annual Maintenance PSS (458-001-239)	\$47	Each	10%	\$43	Other	F1
458-001-302-PSS-1YR	458-001-302-PSS-1YR		Annual Maintenance PSS (458-001-302)	\$1,500	Each	10%	\$1,350	Other	F1
458-001-303-PSS-1YR	458-001-303-PSS-1YR		Annual Maintenance PSS (458-001-303)	\$6,794	Each	10%	\$6,115	Other	F1
458-001-312-PSS-1YR	458-001-312-PSS-1YR		Annual Maintenance PSS (458-001-312)	\$11,000	Each	10%	\$9,900	Other	F1
458-001-313-PSS-1YR	458-001-313-PSS-1YR		Annual Maintenance PSS (458-001-313)	\$11,000	Each	10%	\$9,900	Other	F1
458-001-331-PSS-1YR	458-001-331-PSS-1YR		Annual Maintenance PSS (458-001-331)	\$1,034	Each	10%	\$931	Other	F1
458-001-332-PSS-1YR	458-001-332-PSS-1YR		Annual Maintenance PSS (458-001-332)	\$1,034	Each	10%	\$931	Other	F1
458-001-333-PSS-1YR	458-001-333-PSS-1YR		Annual Maintenance PSS (458-001-333)	\$1,034	Each	10%	\$931	Other	F1
458-001-362-PSS-1YR	458-001-362-PSS-1YR		Annual Maintenance PSS (458-001-362)	\$716	Each	10%	\$645	Other	F1
458-001-363-PSS-1YR	458-001-363-PSS-1YR		Annual Maintenance PSS (458-001-363)	\$1,573	Each	10%	\$1,416	Other	F1
458-001-364-PSS-1YR	458-001-364-PSS-1YR		Annual Maintenance PSS (458-001-364)	\$2,680	Each	10%	\$2,412	Other	F1
458-001-365-PSS-1YR	458-001-365-PSS-1YR		Annual Maintenance PSS (458-001-365)	\$3,823	Each	10%	\$3,441	Other	F1
458-001-366-PSS-1YR	458-001-366-PSS-1YR		Annual Maintenance PSS (458-001-366)	\$1,724	Each	10%	\$1,552	Other	F1
458-001-370-PSS-1YR	458-001-370-PSS-1YR		Annual Maintenance PSS (458-001-370)	\$1,921	Each	10%	\$1,729	Other	F1
458-001-371-PSS-1YR	458-001-371-PSS-1YR		Annual Maintenance PSS (458-001-371)	\$4,217	Each	10%	\$3,795	Other	F1
458-001-372-PSS-1YR	458-001-372-PSS-1YR		Annual Maintenance PSS (458-001-372)	\$6,497	Each	10%	\$5,847	Other	F1
458-001-373-PSS-1YR	458-001-373-PSS-1YR		Annual Maintenance PSS (458-001-373)	\$10,032	Each	10%	\$9,029	Other	F1
458-001-387-PSS-1YR	458-001-387-PSS-1YR		Annual Maintenance PSS (458-001-387)	\$624	Each	10%	\$562	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
458-001-389-PSS-1YR	458-001-389-PSS-1YR	Annual Maintenance PSS (458-001-389)		\$660	Each	10%	\$594	Other	F1
458-001-390-PSS-1YR	458-001-390-PSS-1YR	Annual Maintenance PSS (458-001-390)		\$297	Each	10%	\$267	Other	F1
458-001-391-PSS-1YR	458-001-391-PSS-1YR	Annual Maintenance PSS (458-001-391)		\$10,070	Each	10%	\$9,063	Other	F1
458-001-449-PSS-1YR	458-001-449-PSS-1YR	Annual Maintenance PSS (458-001-449)		\$1,845	Each	10%	\$1,661	Other	F1
458-001-450-PSS-1YR	458-001-450-PSS-1YR	Annual Maintenance PSS (458-001-450)		\$4,052	Each	10%	\$3,647	Other	F1
458-001-451-PSS-1YR	458-001-451-PSS-1YR	Annual Maintenance PSS (458-001-451)		\$5,982	Each	10%	\$5,384	Other	F1
458-001-452-PSS-1YR	458-001-452-PSS-1YR	Annual Maintenance PSS (458-001-452)		\$9,555	Each	10%	\$8,599	Other	F1
458-001-453-PSS-1YR	458-001-453-PSS-1YR	Annual Maintenance PSS (458-001-453)		\$1,724	Each	10%	\$1,552	Other	F1
458-001-454-PSS-1YR	458-001-454-PSS-1YR	Annual Maintenance PSS (458-001-454)		\$1,724	Each	10%	\$1,552	Other	F1
458-001-455-PSS-1YR	458-001-455-PSS-1YR	Annual Maintenance PSS (458-001-455)		\$1,724	Each	10%	\$1,552	Other	F1
458-001-456-PSS-1YR	458-001-456-PSS-1YR	Annual Maintenance PSS (458-001-456)		\$1,921	Each	10%	\$1,729	Other	F1
458-001-457-PSS-1YR	458-001-457-PSS-1YR	Annual Maintenance PSS (458-001-457)		\$4,217	Each	10%	\$3,795	Other	F1
458-001-458-PSS-1YR	458-001-458-PSS-1YR	Annual Maintenance PSS (458-001-458)		\$6,497	Each	10%	\$5,847	Other	F1
458-001-459-PSS-1YR	458-001-459-PSS-1YR	Annual Maintenance PSS (458-001-459)		\$10,032	Each	10%	\$9,029	Other	F1
458-001-511-PSS-1YR	458-001-511-PSS-1YR	Annual Maintenance PSS (458-001-511)		\$624	Each	10%	\$562	Other	F1
458-001-513-PSS-1YR	458-001-513-PSS-1YR	Annual Maintenance PSS (458-001-513)		\$660	Each	10%	\$594	Other	F1
458-001-514-PSS-1YR	458-001-514-PSS-1YR	Annual Maintenance PSS (458-001-514)		\$58,003	Each	10%	\$52,203	Other	F1
458-001-515-PSS-1YR	458-001-515-PSS-1YR	Annual Maintenance PSS (458-001-515)		\$10,070	Each	10%	\$9,063	Other	F1
458-001-525-PSS-1YR	458-001-525-PSS-1YR	Annual Maintenance PSS (458-001-525)		\$120	Each	10%	\$108	Other	F1
458-001-526-PSS-1YR	458-001-526-PSS-1YR	Annual Maintenance PSS (458-001-526)		\$120	Each	10%	\$108	Other	F1
458-001-531-PSS-1YR	458-001-531-PSS-1YR	Annual Maintenance PSS (458-001-531)		\$203	Each	10%	\$183	Other	F1
458-001-532-PSS-1YR	458-001-532-PSS-1YR	Annual Maintenance PSS (458-001-532)		\$87	Each	10%	\$78	Other	F1
458-001-571-PSS-1YR	458-001-571-PSS-1YR	Annual Maintenance PSS (458-001-571)		\$714	Each	10%	\$643	Other	F1
458-001-572-PSS-1YR	458-001-572-PSS-1YR	Annual Maintenance PSS (458-001-572)		\$1,840	Each	10%	\$1,656	Other	F1
458-001-573-PSS-1YR	458-001-573-PSS-1YR	Annual Maintenance PSS (458-001-573)		\$1,569	Each	10%	\$1,412	Other	F1
458-001-574-PSS-1YR	458-001-574-PSS-1YR	Annual Maintenance PSS (458-001-574)		\$4,040	Each	10%	\$3,636	Other	F1
458-001-575-PSS-1YR	458-001-575-PSS-1YR	Annual Maintenance PSS (458-001-575)		\$2,672	Each	10%	\$2,405	Other	F1
458-001-576-PSS-1YR	458-001-576-PSS-1YR	Annual Maintenance PSS (458-001-576)		\$5,964	Each	10%	\$5,367	Other	F1
458-001-577-PSS-1YR	458-001-577-PSS-1YR	Annual Maintenance PSS (458-001-577)		\$3,811	Each	10%	\$3,430	Other	F1
458-001-578-PSS-1YR	458-001-578-PSS-1YR	Annual Maintenance PSS (458-001-578)		\$9,526	Each	10%	\$8,574	Other	F1
458-001-588-PSS-1YR	458-001-588-PSS-1YR	Annual Maintenance PSS (458-001-588)		\$2,199	Each	10%	\$1,979	Other	F1
458-001-589-PSS-1YR	458-001-589-PSS-1YR	Annual Maintenance PSS (458-001-589)		\$2,193	Each	10%	\$1,973	Other	F1
458-001-590-PSS-1YR	458-001-590-PSS-1YR	Annual Maintenance PSS (458-001-590)		\$4,829	Each	10%	\$4,346	Other	F1
458-001-591-PSS-1YR	458-001-591-PSS-1YR	Annual Maintenance PSS (458-001-591)		\$4,814	Each	10%	\$4,333	Other	F1
458-001-592-PSS-1YR	458-001-592-PSS-1YR	Annual Maintenance PSS (458-001-592)		\$7,642	Each	10%	\$6,877	Other	F1
458-001-593-PSS-1YR	458-001-593-PSS-1YR	Annual Maintenance PSS (458-001-593)		\$7,619	Each	10%	\$6,857	Other	F1
458-001-594-PSS-1YR	458-001-594-PSS-1YR	Annual Maintenance PSS (458-001-594)		\$9,303	Each	10%	\$8,373	Other	F1
458-001-595-PSS-1YR	458-001-595-PSS-1YR	Annual Maintenance PSS (458-001-595)		\$9,276	Each	10%	\$8,348	Other	F1
458-001-597-PSS-1YR	458-001-597-PSS-1YR	Annual Maintenance PSS (458-001-597)		\$1,034	Each	10%	\$931	Other	F1
458-001-609-PSS-1YR	458-001-609-PSS-1YR	Annual Maintenance PSS (458-001-609)		\$30,210	Each	10%	\$27,189	Other	F1
458-001-610-PSS-1YR	458-001-610-PSS-1YR	Annual Maintenance PSS (458-001-610)		\$30,210	Each	10%	\$27,189	Other	F1
458-001-636-PSS-1YR	458-001-636-PSS-1YR	Annual Maintenance PSS (458-001-636)		\$58,003	Each	10%	\$52,203	Other	F1
458-001-686-PSS-1YR	458-001-686-PSS-1YR	Annual Maintenance PSS (458-001-686)		\$3,021	Each	10%	\$2,719	Other	F1
458-001-687-PSS-1YR	458-001-687-PSS-1YR	Annual Maintenance PSS (458-001-687)		\$625	Each	10%	\$563	Other	F1
458-001-688-PSS-1YR	458-001-688-PSS-1YR	Annual Maintenance PSS (458-001-688)		\$1,476	Each	10%	\$1,328	Other	F1
458-001-692-PSS-1YR	458-001-692-PSS-1YR	Annual Maintenance PSS (458-001-692)		\$625	Each	10%	\$563	Other	F1
458-001-693-PSS-1YR	458-001-693-PSS-1YR	Annual Maintenance PSS (458-001-693)		\$1,476	Each	10%	\$1,328	Other	F1
458-001-694-PSS-1YR	458-001-694-PSS-1YR	Annual Maintenance PSS (458-001-694)		\$3,021	Each	10%	\$2,719	Other	F1
458-001-709-PSS-1YR	458-001-709-PSS-1YR	Annual Maintenance PSS (458-001-709)		\$8	Each	10%	\$7	Other	F1
458-001-710-PSS-1YR	458-001-710-PSS-1YR	Annual Maintenance PSS (458-001-710)		\$7	Each	10%	\$6	Other	F1
458-001-740-PSS-1YR	458-001-740-PSS-1YR	Annual Maintenance PSS (458-001-740)		\$6	Each	10%	\$6	Other	F1
458-001-741-PSS-1YR	458-001-741-PSS-1YR	Annual Maintenance PSS (458-001-741)		\$6	Each	10%	\$5	Other	F1
458-001-743-PSS-1YR	458-001-743-PSS-1YR	Annual Maintenance PSS (458-001-743)		\$1,916	Each	10%	\$1,724	Other	F1
458-001-744-PSS-1YR	458-001-744-PSS-1YR	Annual Maintenance PSS (458-001-744)		\$1,916	Each	10%	\$1,724	Other	F1
458-001-745-PSS-1YR	458-001-745-PSS-1YR	Annual Maintenance PSS (458-001-745)		\$4,205	Each	10%	\$3,784	Other	F1
458-001-746-PSS-1YR	458-001-746-PSS-1YR	Annual Maintenance PSS (458-001-746)		\$4,205	Each	10%	\$3,784	Other	F1
458-001-747-PSS-1YR	458-001-747-PSS-1YR	Annual Maintenance PSS (458-001-747)		\$6,477	Each	10%	\$5,830	Other	F1
458-001-748-PSS-1YR	458-001-748-PSS-1YR	Annual Maintenance PSS (458-001-748)		\$6,477	Each	10%	\$5,830	Other	F1
458-001-749-PSS-1YR	458-001-749-PSS-1YR	Annual Maintenance PSS (458-001-749)		\$10,002	Each	10%	\$9,002	Other	F1
458-001-750-PSS-1YR	458-001-750-PSS-1YR	Annual Maintenance PSS (458-001-750)		\$10,002	Each	10%	\$9,002	Other	F1
458-001-753-PSS-1YR	458-001-753-PSS-1YR	Annual Maintenance PSS (458-001-753)		\$156,961	Each	10%	\$141,265	Other	F1
458-001-766-PSS-1YR	458-001-766-PSS-1YR	Annual Maintenance PSS (458-001-766)		\$110,770	Each	10%	\$99,693	Other	F1
458-001-767-PSS-1YR	458-001-767-PSS-1YR	Annual Maintenance PSS (458-001-767)		\$191	Each	10%	\$172	Other	F1
458-001-770-PSS-1YR	458-001-770-PSS-1YR	Annual Maintenance PSS (458-001-770)		\$35,245	Each	10%	\$31,721	Other	F1
458-001-771-PSS-1YR	458-001-771-PSS-1YR	Annual Maintenance PSS (458-001-771)		\$373	Each	10%	\$335	Other	F1
458-001-772-PSS-1YR	458-001-772-PSS-1YR	Annual Maintenance PSS (458-001-772)		\$373	Each	10%	\$335	Other	F1
458-001-773-PSS-1YR	458-001-773-PSS-1YR	Annual Maintenance PSS (458-001-773)		\$373	Each	10%	\$335	Other	F1
458-001-775-PSS-1YR	458-001-775-PSS-1YR	Annual Maintenance PSS (458-001-775)		\$10,574	Each	10%	\$9,516	Other	F1
458-001-800-PSS-1YR	458-001-800-PSS-1YR	Annual Maintenance PSS (458-001-800)		\$284	Each	10%	\$255	Other	F1
458-001-801-PSS-1YR	458-001-801-PSS-1YR	Annual Maintenance PSS (458-001-801)		\$12	Each	10%	\$11	Other	F1
458-001-802-PSS-1YR	458-001-802-PSS-1YR	Annual Maintenance PSS (458-001-802)		\$16	Each	10%	\$14	Other	F1
458-001-823-PSS-1YR	458-001-823-PSS-1YR	Annual Maintenance PSS (458-001-823)		\$284	Each	10%	\$255	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
458-001-824-PSS-1YR	458-001-824-PSS-1YR		Annual Maintenance PSS (458-001-824)	\$15	Each	10%	\$14	Other	F1
458-001-825-PSS-1YR	458-001-825-PSS-1YR		Annual Maintenance PSS (458-001-825)	\$20	Each	10%	\$18	Other	F1
458-001-826-PSS-1YR	458-001-826-PSS-1YR		Annual Maintenance PSS (458-001-826)	\$355	Each	10%	\$319	Other	F1
458-001-827-PSS-1YR	458-001-827-PSS-1YR		Annual Maintenance PSS (458-001-827)	\$355	Each	10%	\$319	Other	F1
458-001-838-PSS-1YR	458-001-838-PSS-1YR		Annual Maintenance PSS (458-001-838)	\$600	Each	10%	\$540	Other	F1
458-001-859-PSS-1YR	458-001-859-PSS-1YR		Annual Maintenance PSS (458-001-859)	\$120	Each	10%	\$108	Other	F1
458-001-860-PSS-1YR	458-001-860-PSS-1YR		Annual Maintenance PSS (458-001-860)	\$120	Each	10%	\$108	Other	F1
458-001-864-PSS-1YR	458-001-864-PSS-1YR		Annual Maintenance PSS (458-001-864)	\$462	Each	10%	\$434	Other	F1
458-001-865-PSS-1YR	458-001-865-PSS-1YR		Annual Maintenance PSS (458-001-865)	\$8	Each	10%	\$7	Other	F1
458-001-866-PSS-1YR	458-001-866-PSS-1YR		Annual Maintenance PSS (458-001-866)	\$606	Each	10%	\$545	Other	F1
458-001-867-PSS-1YR	458-001-867-PSS-1YR		Annual Maintenance PSS (458-001-867)	\$10	Each	10%	\$9	Other	F1
458-001-868-PSS-1YR	458-001-868-PSS-1YR		Annual Maintenance PSS (458-001-868)	\$1,212	Each	10%	\$1,091	Other	F1
458-001-869-PSS-1YR	458-001-869-PSS-1YR		Annual Maintenance PSS (458-001-869)	\$19	Each	10%	\$17	Other	F1
458-001-884-PSS-1YR	458-001-884-PSS-1YR		Annual Maintenance PSS (458-001-884)	\$80	Each	10%	\$72	Other	F1
458-001-892-PSS-1YR	458-001-892-PSS-1YR		Annual Maintenance PSS (458-001-892)	\$625	Each	10%	\$563	Other	F1
458-001-893-PSS-1YR	458-001-893-PSS-1YR		Annual Maintenance PSS (458-001-893)	\$1,476	Each	10%	\$1,328	Other	F1
458-001-894-PSS-1YR	458-001-894-PSS-1YR		Annual Maintenance PSS (458-001-894)	\$569	Each	10%	\$512	Other	F1
458-001-895-PSS-1YR	458-001-895-PSS-1YR		Annual Maintenance PSS (458-001-895)	\$1,432	Each	10%	\$1,289	Other	F1
458-001-896-PSS-1YR	458-001-896-PSS-1YR		Annual Maintenance PSS (458-001-896)	\$569	Each	10%	\$512	Other	F1
458-001-897-PSS-1YR	458-001-897-PSS-1YR		Annual Maintenance PSS (458-001-897)	\$1,432	Each	10%	\$1,289	Other	F1
458-001-902-PSS-1YR	458-001-902-PSS-1YR		Annual Maintenance PSS (458-001-902)	\$120	Each	10%	\$108	Other	F1
458-001-903-PSS-1YR	458-001-903-PSS-1YR		Annual Maintenance PSS (458-001-903)	\$120	Each	10%	\$108	Other	F1
458-001-938-PSS-1YR	458-001-938-PSS-1YR		Annual Maintenance PSS (458-001-938)	\$1,034	Each	10%	\$931	Other	F1
458-001-939-PSS-1YR	458-001-939-PSS-1YR		Annual Maintenance PSS (458-001-939)	\$1,034	Each	10%	\$931	Other	F1
458-001-948-PSS-1YR	458-001-948-PSS-1YR		Annual Maintenance PSS (458-001-948)	\$1,206	Each	10%	\$1,085	Other	F1
458-001-949-PSS-1YR	458-001-949-PSS-1YR		Annual Maintenance PSS (458-001-949)	\$15	Each	10%	\$13	Other	F1
458-001-950-PSS-1YR	458-001-950-PSS-1YR		Annual Maintenance PSS (458-001-950)	\$1,514	Each	10%	\$1,363	Other	F1
458-001-951-PSS-1YR	458-001-951-PSS-1YR		Annual Maintenance PSS (458-001-951)	\$18	Each	10%	\$16	Other	F1
458-001-952-PSS-1YR	458-001-952-PSS-1YR		Annual Maintenance PSS (458-001-952)	\$3,031	Each	10%	\$2,728	Other	F1
458-001-953-PSS-1YR	458-001-953-PSS-1YR		Annual Maintenance PSS (458-001-953)	\$36	Each	10%	\$33	Other	F1
458-001-954-PSS-1YR	458-001-954-PSS-1YR		Annual Maintenance PSS (458-001-954)	\$1,206	Each	10%	\$1,085	Other	F1
458-001-955-PSS-1YR	458-001-955-PSS-1YR		Annual Maintenance PSS (458-001-955)	\$15	Each	10%	\$13	Other	F1
458-001-956-PSS-1YR	458-001-956-PSS-1YR		Annual Maintenance PSS (458-001-956)	\$1,514	Each	10%	\$1,363	Other	F1
458-001-957-PSS-1YR	458-001-957-PSS-1YR		Annual Maintenance PSS (458-001-957)	\$18	Each	10%	\$16	Other	F1
458-001-958-PSS-1YR	458-001-958-PSS-1YR		Annual Maintenance PSS (458-001-958)	\$3,031	Each	10%	\$2,728	Other	F1
458-001-959-PSS-1YR	458-001-959-PSS-1YR		Annual Maintenance PSS (458-001-959)	\$36	Each	10%	\$33	Other	F1
458-001-960-PSS-1YR	458-001-960-PSS-1YR		Annual Maintenance PSS (458-001-960)	\$345	Each	10%	\$310	Other	F1
458-001-961-PSS-1YR	458-001-961-PSS-1YR		Annual Maintenance PSS (458-001-961)	\$7	Each	10%	\$7	Other	F1
458-001-962-PSS-1YR	458-001-962-PSS-1YR		Annual Maintenance PSS (458-001-962)	\$433	Each	10%	\$390	Other	F1
458-001-963-PSS-1YR	458-001-963-PSS-1YR		Annual Maintenance PSS (458-001-963)	\$9	Each	10%	\$8	Other	F1
458-001-964-PSS-1YR	458-001-964-PSS-1YR		Annual Maintenance PSS (458-001-964)	\$867	Each	10%	\$780	Other	F1
458-001-965-PSS-1YR	458-001-965-PSS-1YR		Annual Maintenance PSS (458-001-965)	\$18	Each	10%	\$16	Other	F1
458-001-979-PSS-1YR	458-001-979-PSS-1YR		Annual Maintenance PSS (458-001-979)	\$305	Each	10%	\$275	Other	F1
458-002-024-PSS-1YR	458-002-024-PSS-1YR		Annual Maintenance PSS (458-002-024)	\$1,102	Each	10%	\$992	Other	F1
458-002-025-PSS-1YR	458-002-025-PSS-1YR		Annual Maintenance PSS (458-002-025)	\$13,572	Each	10%	\$12,215	Other	F1
458-002-027-PSS-1YR	458-002-027-PSS-1YR		Annual Maintenance PSS (458-002-027)	\$2,552	Each	10%	\$2,297	Other	F1
458-002-028-PSS-1YR	458-002-028-PSS-1YR		Annual Maintenance PSS (458-002-028)	\$24,998	Each	10%	\$22,498	Other	F1
458-002-030-PSS-1YR	458-002-030-PSS-1YR		Annual Maintenance PSS (458-002-030)	\$11,252	Each	10%	\$10,127	Other	F1
458-002-048-PSS-1YR	458-002-048-PSS-1YR		Annual Maintenance PSS (458-002-048)	\$157	Each	10%	\$142	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
458-002-049-PSS-1YR	458-002-049-PSS-1YR		Annual Maintenance PSS (458-002-049)	\$157	Each	10%	\$142	Other	F1
458-002-076-PSS-1YR	458-002-076-PSS-1YR		Annual Maintenance PSS (458-002-076)	\$108,678	Each	10%	\$97,810	Other	F1
458-002-077-PSS-1YR	458-002-077-PSS-1YR		Annual Maintenance PSS (458-002-077)	\$36,125	Each	10%	\$32,513	Other	F1
458-002-092-PSS-1YR	458-002-092-PSS-1YR		Annual Maintenance PSS (458-002-092)	\$36,125	Each	10%	\$32,513	Other	F1
458-002-093-PSS-1YR	458-002-093-PSS-1YR		Annual Maintenance PSS (458-002-093)	\$241,506	Each	10%	\$217,355	Other	F1
458-002-158-PSS-1YR	458-002-158-PSS-1YR		Annual Maintenance PSS (458-002-158)	\$58,003	Each	10%	\$52,203	Other	F1
458-002-159-PSS-1YR	458-002-159-PSS-1YR		Annual Maintenance PSS (458-002-159)	\$373	Each	10%	\$335	Other	F1
458-002-165-PSS-1YR	458-002-165-PSS-1YR		Annual Maintenance PSS (458-002-165)	\$2,310	Each	10%	\$2,079	Other	F1
458-002-166-PSS-1YR	458-002-166-PSS-1YR		Annual Maintenance PSS (458-002-166)	\$10,220	Each	10%	\$9,198	Other	F1
458-002-167-PSS-1YR	458-002-167-PSS-1YR		Annual Maintenance PSS (458-002-167)	\$16	Each	10%	\$14	Other	F1
458-002-168-PSS-1YR	458-002-168-PSS-1YR		Annual Maintenance PSS (458-002-168)	\$12	Each	10%	\$11	Other	F1
458-002-186-PSS-1YR	458-002-186-PSS-1YR		Annual Maintenance PSS (458-002-186)	\$161	Each	10%	\$145	Other	F1
458-002-193-PSS-1YR	458-002-193-PSS-1YR		Annual Maintenance PSS (458-002-193)	\$201	Each	10%	\$181	Other	F1
458-002-198-PSS-1YR	458-002-198-PSS-1YR		Annual Maintenance PSS (458-002-198)	\$1,208	Each	10%	\$1,088	Other	F1
458-002-199-PSS-1YR	458-002-199-PSS-1YR		Annual Maintenance PSS (458-002-199)	\$19,552	Each	10%	\$17,597	Other	F1
458-002-200-PSS-1YR	458-002-200-PSS-1YR		Annual Maintenance PSS (458-002-200)	\$29,700	Each	10%	\$26,730	Other	F1
458-002-208-PSS-1YR	458-002-208-PSS-1YR		Annual Maintenance PSS (458-002-208)	\$1,123	Each	10%	\$1,011	Other	F1
458-002-209-PSS-1YR	458-002-209-PSS-1YR		Annual Maintenance PSS (458-002-209)	\$842	Each	10%	\$758	Other	F1
458-002-215-PSS-1YR	458-002-215-PSS-1YR		Annual Maintenance PSS (458-002-215)	\$360	Each	10%	\$324	Other	F1
458-002-218-PSS-1YR	458-002-218-PSS-1YR		Annual Maintenance PSS (458-002-218)	\$8,933	Each	10%	\$8,040	Other	F1
458-002-219-PSS-1YR	458-002-219-PSS-1YR		Annual Maintenance PSS (458-002-219)	\$381	Each	10%	\$343	Other	F1
458-002-220-PSS-1YR	458-002-220-PSS-1YR		Annual Maintenance PSS (458-002-220)	\$51,456	Each	10%	\$46,310	Other	F1
458-002-222-PSS-1YR	458-002-222-PSS-1YR		Annual Maintenance PSS (458-002-222)	\$2,680	Each	10%	\$2,412	Other	F1
458-002-236-PSS-1YR	458-002-236-PSS-1YR		Annual Maintenance PSS (458-002-236)	\$65,511	Each	10%	\$58,960	Other	F1
458-002-237-PSS-1YR	458-002-237-PSS-1YR		Annual Maintenance PSS (458-002-237)	\$114	Each	10%	\$102	Other	F1
458-002-238-PSS-1YR	458-002-238-PSS-1YR		Annual Maintenance PSS (458-002-238)	\$20,845	Each	10%	\$18,760	Other	F1
458-002-240-PSS-1YR	458-002-240-PSS-1YR		Annual Maintenance PSS (458-002-240)	\$181	Each	10%	\$163	Other	F1
458-002-270-PSS-1YR	458-002-270-PSS-1YR		Annual Maintenance PSS (458-002-270)	\$337	Each	10%	\$303	Other	F1
458-002-271-PSS-1YR	458-002-271-PSS-1YR		Annual Maintenance PSS (458-002-271)	\$696	Each	10%	\$626	Other	F1
458-002-272-PSS-1YR	458-002-272-PSS-1YR		Annual Maintenance PSS (458-002-272)	\$639	Each	10%	\$575	Other	F1
458-002-273-PSS-1YR	458-002-273-PSS-1YR		Annual Maintenance PSS (458-002-273)	\$1,214	Each	10%	\$1,093	Other	F1
458-002-293-PSS-1YR	458-002-293-PSS-1YR		Annual Maintenance PSS (458-002-293)	\$107	Each	10%	\$96	Other	F1
458-002-294-PSS-1YR	458-002-294-PSS-1YR		Annual Maintenance PSS (458-002-294)	\$107	Each	10%	\$96	Other	F1
458-002-299-PSS-1YR	458-002-299-PSS-1YR		Annual Maintenance PSS (458-002-299)	\$842	Each	10%	\$758	Other	F1
458-002-300-PSS-1YR	458-002-300-PSS-1YR		Annual Maintenance PSS (458-002-300)	\$1,120	Each	10%	\$1,008	Other	F1
458-002-301-PSS-1YR	458-002-301-PSS-1YR		Annual Maintenance PSS (458-002-301)	\$511	Each	10%	\$460	Other	F1
458-002-303-PSS-1YR	458-002-303-PSS-1YR		Annual Maintenance PSS (458-002-303)	\$1,214	Each	10%	\$1,093	Other	F1
458-002-304-PSS-1YR	458-002-304-PSS-1YR		Annual Maintenance PSS (458-002-304)	\$680	Each	10%	\$612	Other	F1
458-002-305-PSS-1YR	458-002-305-PSS-1YR		Annual Maintenance PSS (458-002-305)	\$1,208	Each	10%	\$1,088	Other	F1
458-002-308-PSS-1YR	458-002-308-PSS-1YR		Annual Maintenance PSS (458-002-308)	\$331	Each	10%	\$298	Other	F1
458-002-320-PSS-1YR	458-002-320-PSS-1YR		Annual Maintenance PSS (458-002-320)	\$9,380	Each	10%	\$8,442	Other	F1
458-002-340-PSS-1YR	458-002-340-PSS-1YR		Annual Maintenance PSS (458-002-340)	\$313	Each	10%	\$281	Other	F1
458-002-343-PSS-1YR	458-002-343-PSS-1YR		Annual Maintenance PSS (458-002-343)	\$161	Each	10%	\$145	Other	F1
458-002-349-PSS-1YR	458-002-349-PSS-1YR		Annual Maintenance PSS (458-002-349)	\$639	Each	10%	\$575	Other	F1
458-002-350-PSS-1YR	458-002-350-PSS-1YR		Annual Maintenance PSS (458-002-350)	\$337	Each	10%	\$303	Other	F1
458-002-351-PSS-1YR	458-002-351-PSS-1YR		Annual Maintenance PSS (458-002-351)	\$696	Each	10%	\$626	Other	F1
458-002-361-PSS-1YR	458-002-361-PSS-1YR		Annual Maintenance PSS (458-002-361)	\$250	Each	10%	\$225	Other	F1
458-002-362-PSS-1YR	458-002-362-PSS-1YR		Annual Maintenance PSS (458-002-362)	\$188	Each	10%	\$169	Other	F1
458-002-363-PSS-1YR	458-002-363-PSS-1YR		Annual Maintenance PSS (458-002-363)	\$125	Each	10%	\$113	Other	F1
458-002-370-PSS-1YR	458-002-370-PSS-1YR		Annual Maintenance PSS (458-002-370)	\$16,485	Each	10%	\$14,836	Other	F1
458-002-387-PSS-1YR	458-002-387-PSS-1YR		Annual Maintenance PSS (458-002-387)	\$114	Each	10%	\$102	Other	F1
458-002-394-PSS-1YR	458-002-394-PSS-1YR		Annual Maintenance PSS (458-002-394)	\$373	Each	10%	\$335	Other	F1
458-002-395-PSS-1YR	458-002-395-PSS-1YR		Annual Maintenance PSS (458-002-395)	\$373	Each	10%	\$335	Other	F1
458-002-396-PSS-1YR	458-002-396-PSS-1YR		Annual Maintenance PSS (458-002-396)	\$373	Each	10%	\$335	Other	F1
458-002-397-PSS-1YR	458-002-397-PSS-1YR		Annual Maintenance PSS (458-002-397)	\$373	Each	10%	\$335	Other	F1
458-002-399-PSS-1YR	458-002-399-PSS-1YR		Annual Maintenance PSS (458-002-399)	\$785	Each	10%	\$707	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
458-002-402-PSS-1YR	458-002-402-PSS-1YR		Annual Maintenance PSS (458-002-402)	\$785	Each	10%	\$707	Other	F1
458-002-405-PSS-1YR	458-002-405-PSS-1YR		Annual Maintenance PSS (458-002-405)	\$2,150	Each	10%	\$1,935	Other	F1
458-002-406-PSS-1YR	458-002-406-PSS-1YR		Annual Maintenance PSS (458-002-406)	\$1,500	Each	10%	\$1,350	Other	F1
458-002-407-PSS-1YR	458-002-407-PSS-1YR		Annual Maintenance PSS (458-002-407)	\$875	Each	10%	\$788	Other	F1
458-002-411-PSS-1YR	458-002-411-PSS-1YR		Annual Maintenance PSS (458-002-411)	\$2,150	Each	10%	\$1,935	Other	F1
458-002-412-PSS-1YR	458-002-412-PSS-1YR		Annual Maintenance PSS (458-002-412)	\$1,500	Each	10%	\$1,350	Other	F1
458-002-413-PSS-1YR	458-002-413-PSS-1YR		Annual Maintenance PSS (458-002-413)	\$875	Each	10%	\$788	Other	F1
458-002-438-PSS-1YR	458-002-438-PSS-1YR		Annual Maintenance PSS (458-002-438)	\$114	Each	10%	\$102	Other	F1
458-002-442-PSS-1YR	458-002-442-PSS-1YR		Annual Maintenance PSS (458-002-442)	\$313	Each	10%	\$281	Other	F1
458-002-443-PSS-1YR	458-002-443-PSS-1YR		Annual Maintenance PSS (458-002-443)	\$250	Each	10%	\$225	Other	F1
458-002-444-PSS-1YR	458-002-444-PSS-1YR		Annual Maintenance PSS (458-002-444)	\$188	Each	10%	\$169	Other	F1
458-002-445-PSS-1YR	458-002-445-PSS-1YR		Annual Maintenance PSS (458-002-445)	\$125	Each	10%	\$113	Other	F1
458-002-448-PSS-1YR	458-002-448-PSS-1YR		Annual Maintenance PSS (458-002-448)	\$2,609	Each	10%	\$2,348	Other	F1
458-002-449-PSS-1YR	458-002-449-PSS-1YR		Annual Maintenance PSS (458-002-449)	\$1,960	Each	10%	\$1,764	Other	F1
458-002-450-PSS-1YR	458-002-450-PSS-1YR		Annual Maintenance PSS (458-002-450)	\$1,744	Each	10%	\$1,569	Other	F1
458-002-451-PSS-1YR	458-002-451-PSS-1YR		Annual Maintenance PSS (458-002-451)	\$1,308	Each	10%	\$1,177	Other	F1
458-002-453-PSS-1YR	458-002-453-PSS-1YR		Annual Maintenance PSS (458-002-453)	\$1,203	Each	10%	\$1,083	Other	F1
458-002-474-PSS-1YR	458-002-474-PSS-1YR		Annual Maintenance PSS (458-002-474)	\$2,609	Each	10%	\$2,348	Other	F1
458-002-475-PSS-1YR	458-002-475-PSS-1YR		Annual Maintenance PSS (458-002-475)	\$1,960	Each	10%	\$1,764	Other	F1
458-002-476-PSS-1YR	458-002-476-PSS-1YR		Annual Maintenance PSS (458-002-476)	\$1,744	Each	10%	\$1,569	Other	F1
458-002-477-PSS-1YR	458-002-477-PSS-1YR		Annual Maintenance PSS (458-002-477)	\$1,308	Each	10%	\$1,177	Other	F1
458-002-478-PSS-1YR	458-002-478-PSS-1YR		Annual Maintenance PSS (458-002-478)	\$175	Each	10%	\$158	Other	F1
458-002-479-PSS-1YR	458-002-479-PSS-1YR		Annual Maintenance PSS (458-002-479)	\$144	Each	10%	\$129	Other	F1
458-002-480-PSS-1YR	458-002-480-PSS-1YR		Annual Maintenance PSS (458-002-480)	\$125	Each	10%	\$113	Other	F1
458-002-481-PSS-1YR	458-002-481-PSS-1YR		Annual Maintenance PSS (458-002-481)	\$100	Each	10%	\$90	Other	F1
458-002-512-PSS-1YR	458-002-512-PSS-1YR		Annual Maintenance PSS (458-002-512)	\$2,609	Each	10%	\$2,348	Other	F1
458-002-513-PSS-1YR	458-002-513-PSS-1YR		Annual Maintenance PSS (458-002-513)	\$1,960	Each	10%	\$1,764	Other	F1
458-002-514-PSS-1YR	458-002-514-PSS-1YR		Annual Maintenance PSS (458-002-514)	\$1,744	Each	10%	\$1,569	Other	F1
458-002-515-PSS-1YR	458-002-515-PSS-1YR		Annual Maintenance PSS (458-002-515)	\$1,308	Each	10%	\$1,177	Other	F1
458-002-516-PSS-1YR	458-002-516-PSS-1YR		Annual Maintenance PSS (458-002-516)	\$1,203	Each	10%	\$1,083	Other	F1
458-002-538-PSS-1YR	458-002-538-PSS-1YR		Annual Maintenance PSS (458-002-538)	\$402	Each	10%	\$362	Other	F1
458-002-539-PSS-1YR	458-002-539-PSS-1YR		Annual Maintenance PSS (458-002-539)	\$378	Each	10%	\$340	Other	F1
458-002-540-PSS-1YR	458-002-540-PSS-1YR		Annual Maintenance PSS (458-002-540)	\$333	Each	10%	\$300	Other	F1
458-002-541-PSS-1YR	458-002-541-PSS-1YR		Annual Maintenance PSS (458-002-541)	\$310	Each	10%	\$279	Other	F1
458-002-542-PSS-1YR	458-002-542-PSS-1YR		Annual Maintenance PSS (458-002-542)	\$297	Each	10%	\$267	Other	F1
458-002-543-PSS-1YR	458-002-543-PSS-1YR		Annual Maintenance PSS (458-002-543)	\$267	Each	10%	\$240	Other	F1
458-002-544-PSS-1YR	458-002-544-PSS-1YR		Annual Maintenance PSS (458-002-544)	\$237	Each	10%	\$213	Other	F1
458-002-545-PSS-1YR	458-002-545-PSS-1YR		Annual Maintenance PSS (458-002-545)	\$204	Each	10%	\$184	Other	F1
458-002-546-PSS-1YR	458-002-546-PSS-1YR		Annual Maintenance PSS (458-002-546)	\$178	Each	10%	\$160	Other	F1
458-002-547-PSS-1YR	458-002-547-PSS-1YR		Annual Maintenance PSS (458-002-547)	\$155	Each	10%	\$140	Other	F1
458-002-548-PSS-1YR	458-002-548-PSS-1YR		Annual Maintenance PSS (458-002-548)	\$133	Each	10%	\$120	Other	F1
458-002-549-PSS-1YR	458-002-549-PSS-1YR		Annual Maintenance PSS (458-002-549)	\$200	Each	10%	\$180	Other	F1
458-002-550-PSS-1YR	458-002-550-PSS-1YR		Annual Maintenance PSS (458-002-550)	\$189	Each	10%	\$170	Other	F1
458-002-551-PSS-1YR	458-002-551-PSS-1YR		Annual Maintenance PSS (458-002-551)	\$166	Each	10%	\$149	Other	F1
458-002-552-PSS-1YR	458-002-552-PSS-1YR		Annual Maintenance PSS (458-002-552)	\$155	Each	10%	\$140	Other	F1
458-002-553-PSS-1YR	458-002-553-PSS-1YR		Annual Maintenance PSS (458-002-553)	\$148	Each	10%	\$133	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
458-002-554-PSS-1YR	458-002-554-PSS-1YR		Annual Maintenance PSS (458-002-554)	\$133	Each	10%	\$120	Other	F1
458-002-555-PSS-1YR	458-002-555-PSS-1YR		Annual Maintenance PSS (458-002-555)	\$118	Each	10%	\$106	Other	F1
458-002-556-PSS-1YR	458-002-556-PSS-1YR		Annual Maintenance PSS (458-002-556)	\$103	Each	10%	\$93	Other	F1
458-002-557-PSS-1YR	458-002-557-PSS-1YR		Annual Maintenance PSS (458-002-557)	\$90	Each	10%	\$81	Other	F1
458-002-558-PSS-1YR	458-002-558-PSS-1YR		Annual Maintenance PSS (458-002-558)	\$77	Each	10%	\$69	Other	F1
458-002-559-PSS-1YR	458-002-559-PSS-1YR		Annual Maintenance PSS (458-002-559)	\$67	Each	10%	\$60	Other	F1
458-002-609-PSS-1YR	458-002-609-PSS-1YR		Annual Maintenance PSS (458-002-609)	\$161	Each	10%	\$145	Other	F1
458-002-610-PSS-1YR	458-002-610-PSS-1YR		Annual Maintenance PSS (458-002-610)	\$15	Each	10%	\$14	Other	F1
458-002-611-PSS-1YR	458-002-611-PSS-1YR		Annual Maintenance PSS (458-002-611)	\$12	Each	10%	\$11	Other	F1
458-002-613-PSS-1YR	458-002-613-PSS-1YR		Annual Maintenance PSS (458-002-613)	\$20	Each	10%	\$18	Other	F1
458-002-614-PSS-1YR	458-002-614-PSS-1YR		Annual Maintenance PSS (458-002-614)	\$16	Each	10%	\$14	Other	F1
458-002-615-PSS-1YR	458-002-615-PSS-1YR		Annual Maintenance PSS (458-002-615)	\$383	Each	10%	\$344	Other	F1
458-002-616-PSS-1YR	458-002-616-PSS-1YR		Annual Maintenance PSS (458-002-616)	\$306	Each	10%	\$276	Other	F1
458-002-620-PSS-1YR	458-002-620-PSS-1YR		Annual Maintenance PSS (458-002-620)	\$1,099	Each	10%	\$989	Other	F1
458-002-621-PSS-1YR	458-002-621-PSS-1YR		Annual Maintenance PSS (458-002-621)	\$2,636	Each	10%	\$2,372	Other	F1
458-002-622-PSS-1YR	458-002-622-PSS-1YR		Annual Maintenance PSS (458-002-622)	\$5,269	Each	10%	\$4,742	Other	F1
458-002-623-PSS-1YR	458-002-623-PSS-1YR		Annual Maintenance PSS (458-002-623)	\$7,684	Each	10%	\$6,915	Other	F1
458-002-624-PSS-1YR	458-002-624-PSS-1YR		Annual Maintenance PSS (458-002-624)	\$1,095	Each	10%	\$986	Other	F1
458-002-625-PSS-1YR	458-002-625-PSS-1YR		Annual Maintenance PSS (458-002-625)	\$2,628	Each	10%	\$2,365	Other	F1
458-002-626-PSS-1YR	458-002-626-PSS-1YR		Annual Maintenance PSS (458-002-626)	\$5,254	Each	10%	\$4,728	Other	F1
458-002-627-PSS-1YR	458-002-627-PSS-1YR		Annual Maintenance PSS (458-002-627)	\$7,661	Each	10%	\$6,895	Other	F1
458-002-671-PSS-1YR	458-002-671-PSS-1YR		Annual Maintenance PSS (458-002-671)	\$78	Each	10%	\$70	Other	F1
458-002-672-PSS-1YR	458-002-672-PSS-1YR		Annual Maintenance PSS (458-002-672)	\$60	Each	10%	\$54	Other	F1
458-002-673-PSS-1YR	458-002-673-PSS-1YR		Annual Maintenance PSS (458-002-673)	\$45	Each	10%	\$41	Other	F1
458-002-674-PSS-1YR	458-002-674-PSS-1YR		Annual Maintenance PSS (458-002-674)	\$33	Each	10%	\$29	Other	F1
458-002-675-PSS-1YR	458-002-675-PSS-1YR		Annual Maintenance PSS (458-002-675)	\$28	Each	10%	\$25	Other	F1
64BGDMMMAF-PSS-1YR	64BGDMMMAF-PSS-1YR		Annual Maintenance PSS (64BGDMMMAF)	\$816	Each	10%	\$734	Other	F1
8031-731AS-PSS-1YR	8031-731AS-PSS-1YR		Annual Maintenance PSS (8031-731AS)	\$281	Each	10%	\$253	Other	F1
820-0001-PSS-1YR	820-0001-PSS-1YR		Annual Maintenance PSS (820-0001)	\$1,136	Each	10%	\$1,022	Other	F1
820-0002-PSS-1YR	820-0002-PSS-1YR		Annual Maintenance PSS (820-0002)	\$4,439	Each	10%	\$3,995	Other	F1
820-0003-PSS-1YR	820-0003-PSS-1YR		Annual Maintenance PSS (820-0003)	\$1,954	Each	10%	\$1,758	Other	F1
820-0004-PSS-1YR	820-0004-PSS-1YR		Annual Maintenance PSS (820-0004)	\$3,904	Each	10%	\$3,514	Other	F1
820-0005-PSS-1YR	820-0005-PSS-1YR		Annual Maintenance PSS (820-0005)	\$5,954	Each	10%	\$5,358	Other	F1
820-0006-PSS-1YR	820-0006-PSS-1YR		Annual Maintenance PSS (820-0006)	\$7,794	Each	10%	\$7,015	Other	F1
820-0007-PSS-1YR	820-0007-PSS-1YR		Annual Maintenance PSS (820-0007)	\$9,739	Each	10%	\$8,765	Other	F1
820-0008-PSS-1YR	820-0008-PSS-1YR		Annual Maintenance PSS (820-0008)	\$11,684	Each	10%	\$10,516	Other	F1
820-0009-PSS-1YR	820-0009-PSS-1YR		Annual Maintenance PSS (820-0009)	\$1,964	Each	10%	\$1,768	Other	F1
820-0010-PSS-1YR	820-0010-PSS-1YR		Annual Maintenance PSS (820-0010)	\$3,892	Each	10%	\$3,502	Other	F1
820-0011-PSS-1YR	820-0011-PSS-1YR		Annual Maintenance PSS (820-0011)	\$7,749	Each	10%	\$6,975	Other	F1
820-0012-PSS-1YR	820-0012-PSS-1YR		Annual Maintenance PSS (820-0012)	\$9,683	Each	10%	\$8,715	Other	F1
820-0013-PSS-1YR	820-0013-PSS-1YR		Annual Maintenance PSS (820-0013)	\$11,617	Each	10%	\$10,455	Other	F1
820-0014-PSS-1YR	820-0014-PSS-1YR		Annual Maintenance PSS (820-0014)	\$243	Each	10%	\$219	Other	F1
820-0015-PSS-1YR	820-0015-PSS-1YR		Annual Maintenance PSS (820-0015)	\$587	Each	10%	\$528	Other	F1
820-0016-PSS-1YR	820-0016-PSS-1YR		Annual Maintenance PSS (820-0016)	\$996	Each	10%	\$896	Other	F1
820-0017-PSS-1YR	820-0017-PSS-1YR		Annual Maintenance PSS (820-0017)	\$1,154	Each	10%	\$1,039	Other	F1
820-0018-PSS-1YR	820-0018-PSS-1YR		Annual Maintenance PSS (820-0018)	\$2,109	Each	10%	\$1,898	Other	F1
820-0019-PSS-1YR	820-0019-PSS-1YR		Annual Maintenance PSS (820-0019)	\$281	Each	10%	\$253	Other	F1
820-0020-PSS-1YR	820-0020-PSS-1YR		Annual Maintenance PSS (820-0020)	\$839	Each	10%	\$755	Other	F1
820-0032-PSS-1YR	820-0032-PSS-1YR		Annual Maintenance PSS (820-0032)	\$5,189	Each	10%	\$4,670	Other	F1
820-0033-PSS-1YR	820-0033-PSS-1YR		Annual Maintenance PSS (820-0033)	\$3,537	Each	10%	\$3,184	Other	F1
820-0034-PSS-1YR	820-0034-PSS-1YR		Annual Maintenance PSS (820-0034)	\$7,087	Each	10%	\$6,379	Other	F1
820-0035-PSS-1YR	820-0035-PSS-1YR		Annual Maintenance PSS (820-0035)	\$10,612	Each	10%	\$9,551	Other	F1
820-0036-PSS-1YR	820-0036-PSS-1YR		Annual Maintenance PSS (820-0036)	\$14,149	Each	10%	\$12,734	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
820-0038-PSS-1YR	820-0038-PSS-1YR		Annual Maintenance PSS (820-0038)	\$33,013	Each	10%	\$29,712	Other	F1
820-0039-PSS-1YR	820-0039-PSS-1YR		Annual Maintenance PSS (820-0039)	\$42,917	Each	10%	\$38,626	Other	F1
820-0043-PSS-1YR	820-0043-PSS-1YR		Annual Maintenance PSS (820-0043)	\$4,341	Each	10%	\$3,907	Other	F1
820-0044-PSS-1YR	820-0044-PSS-1YR		Annual Maintenance PSS (820-0044)	\$17,686	Each	10%	\$15,918	Other	F1
820-0045-PSS-1YR	820-0045-PSS-1YR		Annual Maintenance PSS (820-0045)	\$10,347	Each	10%	\$9,312	Other	F1
820-0056-PSS-1YR	820-0056-PSS-1YR		Annual Maintenance PSS (820-0056)	\$21,518	Each	10%	\$19,366	Other	F1
820-0057-PSS-1YR	820-0057-PSS-1YR		Annual Maintenance PSS (820-0057)	\$6,914	Each	10%	\$6,223	Other	F1
820-0058-PSS-1YR	820-0058-PSS-1YR		Annual Maintenance PSS (820-0058)	\$1,094	Each	10%	\$985	Other	F1
820-0059-PSS-1YR	820-0059-PSS-1YR		Annual Maintenance PSS (820-0059)	\$638	Each	10%	\$574	Other	F1
820-0060-PSS-1YR	820-0060-PSS-1YR		Annual Maintenance PSS (820-0060)	\$2,158	Each	10%	\$1,942	Other	F1
820-0061-PSS-1YR	820-0061-PSS-1YR		Annual Maintenance PSS (820-0061)	\$13,542	Each	10%	\$12,188	Other	F1
820-0062-PSS-1YR	820-0062-PSS-1YR		Annual Maintenance PSS (820-0062)	\$40,593	Each	10%	\$36,534	Other	F1
820-0063-PSS-1YR	820-0063-PSS-1YR		Annual Maintenance PSS (820-0063)	\$27,121	Each	10%	\$24,409	Other	F1
820-0064-PSS-1YR	820-0064-PSS-1YR		Annual Maintenance PSS (820-0064)	\$6,780	Each	10%	\$6,102	Other	F1
820-0065-PSS-1YR	820-0065-PSS-1YR		Annual Maintenance PSS (820-0065)	\$12,752	Each	10%	\$11,477	Other	F1
820-0066-PSS-1YR	820-0066-PSS-1YR		Annual Maintenance PSS (820-0066)	\$6,376	Each	10%	\$5,738	Other	F1
820-0067-PSS-1YR	820-0067-PSS-1YR		Annual Maintenance PSS (820-0067)	\$19,000	Each	10%	\$17,100	Other	F1
820-0068-PSS-1YR	820-0068-PSS-1YR		Annual Maintenance PSS (820-0068)	\$8,289	Each	10%	\$7,460	Other	F1
820-0069-PSS-1YR	820-0069-PSS-1YR		Annual Maintenance PSS (820-0069)	\$16,578	Each	10%	\$14,920	Other	F1
820-0070-PSS-1YR	820-0070-PSS-1YR		Annual Maintenance PSS (820-0070)	\$24,867	Each	10%	\$22,380	Other	F1
820-0071-PSS-1YR	820-0071-PSS-1YR		Annual Maintenance PSS (820-0071)	\$35,257	Each	10%	\$31,731	Other	F1
820-0072-PSS-1YR	820-0072-PSS-1YR		Annual Maintenance PSS (820-0072)	\$52,771	Each	10%	\$47,484	Other	F1
820-0073-PSS-1YR	820-0073-PSS-1YR		Annual Maintenance PSS (820-0073)	\$6,005	Each	10%	\$5,405	Other	F1
820-0074-PSS-1YR	820-0074-PSS-1YR		Annual Maintenance PSS (820-0074)	\$3,003	Each	10%	\$2,702	Other	F1
820-0075-PSS-1YR	820-0075-PSS-1YR		Annual Maintenance PSS (820-0075)	\$2,361	Each	10%	\$2,125	Other	F1
820-0076-PSS-1YR	820-0076-PSS-1YR		Annual Maintenance PSS (820-0076)	\$18,943	Each	10%	\$17,049	Other	F1
820-0077-PSS-1YR	820-0077-PSS-1YR		Annual Maintenance PSS (820-0077)	\$25,251	Each	10%	\$22,726	Other	F1
820-0078-PSS-1YR	820-0078-PSS-1YR		Annual Maintenance PSS (820-0078)	\$1,220	Each	10%	\$1,098	Other	F1
820-0079-PSS-1YR	820-0079-PSS-1YR		Annual Maintenance PSS (820-0079)	\$7,868	Each	10%	\$7,081	Other	F1
820-0080-PSS-1YR	820-0080-PSS-1YR		Annual Maintenance PSS (820-0080)	\$15,749	Each	10%	\$14,174	Other	F1
820-0081-PSS-1YR	820-0081-PSS-1YR		Annual Maintenance PSS (820-0081)	\$31,500	Each	10%	\$28,350	Other	F1
820-0082-PSS-1YR	820-0082-PSS-1YR		Annual Maintenance PSS (820-0082)	\$47,274	Each	10%	\$42,546	Other	F1
820-0083-PSS-1YR	820-0083-PSS-1YR		Annual Maintenance PSS (820-0083)	\$7,900	Each	10%	\$7,110	Other	F1
820-0084-PSS-1YR	820-0084-PSS-1YR		Annual Maintenance PSS (820-0084)	\$15,761	Each	10%	\$14,184	Other	F1
820-0085-PSS-1YR	820-0085-PSS-1YR		Annual Maintenance PSS (820-0085)	\$31,495	Each	10%	\$28,346	Other	F1
820-0086-PSS-1YR	820-0086-PSS-1YR		Annual Maintenance PSS (820-0086)	\$47,229	Each	10%	\$42,507	Other	F1
820-0087-PSS-1YR	820-0087-PSS-1YR		Annual Maintenance PSS (820-0087)	\$1,582	Each	10%	\$1,424	Other	F1
820-0088-PSS-1YR	820-0088-PSS-1YR		Annual Maintenance PSS (820-0088)	\$23,357	Each	10%	\$21,021	Other	F1
820-0089-PSS-1YR	820-0089-PSS-1YR		Annual Maintenance PSS (820-0089)	\$23,277	Each	10%	\$20,949	Other	F1
820-0090-PSS-1YR	820-0090-PSS-1YR		Annual Maintenance PSS (820-0090)	\$10,228	Each	10%	\$9,205	Other	F1
820-0091-PSS-1YR	820-0091-PSS-1YR		Annual Maintenance PSS (820-0091)	\$20,474	Each	10%	\$18,427	Other	F1
820-0092-PSS-1YR	820-0092-PSS-1YR		Annual Maintenance PSS (820-0092)	\$30,364	Each	10%	\$27,328	Other	F1
820-0093-PSS-1YR	820-0093-PSS-1YR		Annual Maintenance PSS (820-0093)	\$40,950	Each	10%	\$36,855	Other	F1
820-0094-PSS-1YR	820-0094-PSS-1YR		Annual Maintenance PSS (820-0094)	\$61,456	Each	10%	\$55,310	Other	F1
820-0095-PSS-1YR	820-0095-PSS-1YR		Annual Maintenance PSS (820-0095)	\$9,480	Each	10%	\$8,532	Other	F1
820-0096-PSS-1YR	820-0096-PSS-1YR		Annual Maintenance PSS (820-0096)	\$18,913	Each	10%	\$17,021	Other	F1
820-0097-PSS-1YR	820-0097-PSS-1YR		Annual Maintenance PSS (820-0097)	\$37,794	Each	10%	\$34,015	Other	F1
820-0098-PSS-1YR	820-0098-PSS-1YR		Annual Maintenance PSS (820-0098)	\$669	Each	10%	\$602	Other	F1
820-0099-PSS-1YR	820-0099-PSS-1YR		Annual Maintenance PSS (820-0099)	\$1,481	Each	10%	\$1,333	Other	F1
850-0011-PSS-1YR	850-0011-PSS-1YR		Annual Maintenance PSS (850-0011)	\$676	Each	10%	\$608	Other	F1
850-0024-PSS-1YR	850-0024-PSS-1YR		Annual Maintenance PSS (850-0024)	\$4,778	Each	10%	\$4,300	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
850-0033-PSS-1YR	850-0033-PSS-1YR	Annual Maintenance PSS (850-0033)		\$963	Each	10%	\$867	Other	F1
850-0038-PSS-1YR	850-0038-PSS-1YR	Annual Maintenance PSS (850-0038)		\$202	Each	10%	\$182	Other	F1
850-0040-PSS-1YR	850-0040-PSS-1YR	Annual Maintenance PSS (850-0040)		\$1,295	Each	10%	\$1,165	Other	F1
851-0011-PSS-1YR	851-0011-PSS-1YR	Annual Maintenance PSS (851-0011)		\$805	Each	10%	\$725	Other	F1
851-0050-PSS-1YR	851-0050-PSS-1YR	Annual Maintenance PSS (851-0050)		\$4,876	Each	10%	\$4,389	Other	F1
851-0052-PSS-1YR	851-0052-PSS-1YR	Annual Maintenance PSS (851-0052)		\$6,679	Each	10%	\$6,011	Other	F1
851-0057-PSS-1YR	851-0057-PSS-1YR	Annual Maintenance PSS (851-0057)		\$2,525	Each	10%	\$2,273	Other	F1
851-0058-PSS-1YR	851-0058-PSS-1YR	Annual Maintenance PSS (851-0058)		\$3,965	Each	10%	\$3,569	Other	F1
851-0059-PSS-1YR	851-0059-PSS-1YR	Annual Maintenance PSS (851-0059)		\$4,937	Each	10%	\$4,443	Other	F1
851-0063-PSS-1YR	851-0063-PSS-1YR	Annual Maintenance PSS (851-0063)		\$6,276	Each	10%	\$5,648	Other	F1
851-0065-PSS-1YR	851-0065-PSS-1YR	Annual Maintenance PSS (851-0065)		\$4,036	Each	10%	\$3,633	Other	F1
851-0066-PSS-1YR	851-0066-PSS-1YR	Annual Maintenance PSS (851-0066)		\$5,150	Each	10%	\$4,635	Other	F1
851-0073-PSS-1YR	851-0073-PSS-1YR	Annual Maintenance PSS (851-0073)		\$11,126	Each	10%	\$10,013	Other	F1
851-0073-R-PSS-1YR	851-0073-R-PSS-1YR	Annual Maintenance PSS (851-0073-R)		\$2,153	Each	10%	\$1,938	Other	F1
851-0074-PSS-1YR	851-0074-PSS-1YR	Annual Maintenance PSS (851-0074)		\$6,836	Each	10%	\$6,153	Other	F1
851-0074-R-PSS-1YR	851-0074-R-PSS-1YR	Annual Maintenance PSS (851-0074-R)		\$450	Each	10%	\$405	Other	F1
851-0075-R-PSS-1YR	851-0075-R-PSS-1YR	Annual Maintenance PSS (851-0075-R)		\$3,039	Each	10%	\$2,735	Other	F1
851-0077-PSS-1YR	851-0077-PSS-1YR	Annual Maintenance PSS (851-0077)		\$954	Each	10%	\$859	Other	F1
851-0083-PSS-1YR	851-0083-PSS-1YR	Annual Maintenance PSS (851-0083)		\$688	Each	10%	\$619	Other	F1
851-0086-R-PSS-1YR	851-0086-R-PSS-1YR	Annual Maintenance PSS (851-0086-R)		\$702	Each	10%	\$632	Other	F1
851-0090-PSS-1YR	851-0090-PSS-1YR	Annual Maintenance PSS (851-0090)		\$17,272	Each	10%	\$15,545	Other	F1
851-0091-PSS-1YR	851-0091-PSS-1YR	Annual Maintenance PSS (851-0091)		\$17,272	Each	10%	\$15,545	Other	F1
851-0092-PSS-1YR	851-0092-PSS-1YR	Annual Maintenance PSS (851-0092)		\$24,684	Each	10%	\$22,216	Other	F1
851-0093-R-PSS-1YR	851-0093-R-PSS-1YR	Annual Maintenance PSS (851-0093-R)		\$4,881	Each	10%	\$4,393	Other	F1
851-0095-R-PSS-1YR	851-0095-R-PSS-1YR	Annual Maintenance PSS (851-0095-R)		\$702	Each	10%	\$632	Other	F1
851-0097-R-PSS-1YR	851-0097-R-PSS-1YR	Annual Maintenance PSS (851-0097-R)		\$1,531	Each	10%	\$1,378	Other	F1
851-0100-R-PSS-1YR	851-0100-R-PSS-1YR	Annual Maintenance PSS (851-0100-R)		\$1,668	Each	10%	\$1,501	Other	F1
851-0101-R-PSS-1YR	851-0101-R-PSS-1YR	Annual Maintenance PSS (851-0101-R)		\$1,779	Each	10%	\$1,601	Other	F1
851-0102-R-PSS-1YR	851-0102-R-PSS-1YR	Annual Maintenance PSS (851-0102-R)		\$1,779	Each	10%	\$1,601	Other	F1
851-0105-PSS-1YR	851-0105-PSS-1YR	Annual Maintenance PSS (851-0105)		\$19,201	Each	10%	\$17,281	Other	F1
851-0107-PSS-1YR	851-0107-PSS-1YR	Annual Maintenance PSS (851-0107)		\$11,732	Each	10%	\$10,559	Other	F1
851-0107-R-PSS-1YR	851-0107-R-PSS-1YR	Annual Maintenance PSS (851-0107-R)		\$2,270	Each	10%	\$2,043	Other	F1
851-0109-PSS-1YR	851-0109-PSS-1YR	Annual Maintenance PSS (851-0109)		\$17,594	Each	10%	\$15,834	Other	F1
851-0131-PSS-1YR	851-0131-PSS-1YR	Annual Maintenance PSS (851-0131)		\$23,465	Each	10%	\$21,119	Other	F1
851-0131-R-PSS-1YR	851-0131-R-PSS-1YR	Annual Maintenance PSS (851-0131-R)		\$4,540	Each	10%	\$4,086	Other	F1
851-0133-PSS-1YR	851-0133-PSS-1YR	Annual Maintenance PSS (851-0133)		\$22,845	Each	10%	\$20,560	Other	F1
851-0149-PSS-1YR	851-0149-PSS-1YR	Annual Maintenance PSS (851-0149)		\$9,900	Each	10%	\$8,910	Other	F1
851-0150-PSS-1YR	851-0150-PSS-1YR	Annual Maintenance PSS (851-0150)		\$1,969	Each	10%	\$1,772	Other	F1
851-0151-PSS-1YR	851-0151-PSS-1YR	Annual Maintenance PSS (851-0151)		\$15,127	Each	10%	\$13,614	Other	F1
851-0167-PSS-1YR	851-0167-PSS-1YR	Annual Maintenance PSS (851-0167)		\$394	Each	10%	\$355	Other	F1

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Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0			ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)			
851-0168-PSS-1YR	851-0168-PSS-1YR		Annual Maintenance PSS (851-0168)	\$782		Each	10%		\$704	Other	F1	
851-0169-PSS-1YR	851-0169-PSS-1YR		Annual Maintenance PSS (851-0169)	\$1,419		Each	10%		\$1,277	Other	F1	
851-0170-PSS-1YR	851-0170-PSS-1YR		Annual Maintenance PSS (851-0170)	\$782		Each	10%		\$704	Other	F1	
851-0171-PSS-1YR	851-0171-PSS-1YR		Annual Maintenance PSS (851-0171)	\$3,465		Each	10%		\$3,119	Other	F1	
851-0172-PSS-1YR	851-0172-PSS-1YR		Annual Maintenance PSS (851-0172)	\$18,563		Each	10%		\$16,707	Other	F1	
851-0179-PSS-1YR	851-0179-PSS-1YR		Annual Maintenance PSS (851-0179)	\$1,644		Each	10%		\$1,480	Other	F1	
851-0184-PSS-1YR	851-0184-PSS-1YR		Annual Maintenance PSS (851-0184)	\$20,211		Each	10%		\$18,190	Other	F1	
851-0214-PSS-1YR	851-0214-PSS-1YR		Annual Maintenance PSS (851-0214)	\$1,644		Each	10%		\$1,480	Other	F1	
851-0257-PSS-1YR	851-0257-PSS-1YR		Annual Maintenance PSS (851-0257)	\$767		Each	10%		\$690	Other	F1	
851-0258-PSS-1YR	851-0258-PSS-1YR		Annual Maintenance PSS (851-0258)	\$510		Each	10%		\$459	Other	F1	
851-0259-PSS-1YR	851-0259-PSS-1YR		Annual Maintenance PSS (851-0259)	\$940		Each	10%		\$846	Other	F1	
851-0260-PSS-1YR	851-0260-PSS-1YR		Annual Maintenance PSS (851-0260)	\$13,704		Each	10%		\$12,334	Other	F1	
851-0261-PSS-1YR	851-0261-PSS-1YR		Annual Maintenance PSS (851-0261)	\$19,259		Each	10%		\$17,333	Other	F1	
851-0282-PSS-1YR	851-0282-PSS-1YR		Annual Maintenance PSS (851-0282)	\$2,090		Each	10%		\$1,881	Other	F1	
851-0283-PSS-1YR	851-0283-PSS-1YR		Annual Maintenance PSS (851-0283)	\$4,643		Each	10%		\$4,179	Other	F1	
851-0284-PSS-1YR	851-0284-PSS-1YR		Annual Maintenance PSS (851-0284)	\$1,644		Each	10%		\$1,480	Other	F1	
851-0311-PSS-1YR	851-0311-PSS-1YR		Annual Maintenance PSS (851-0311)	\$1,492		Each	10%		\$1,343	Other	F1	
851-0312-PSS-1YR	851-0312-PSS-1YR		Annual Maintenance PSS (851-0312)	\$17,460		Each	10%		\$15,714	Other	F1	
851-0313-PSS-1YR	851-0313-PSS-1YR		Annual Maintenance PSS (851-0313)	\$11,813		Each	10%		\$10,632	Other	F1	
851-0316-PSS-1YR	851-0316-PSS-1YR		Annual Maintenance PSS (851-0316)	\$7,592		Each	10%		\$6,833	Other	F1	
851-0317-PSS-1YR	851-0317-PSS-1YR		Annual Maintenance PSS (851-0317)	\$4,069		Each	10%		\$3,662	Other	F1	
851-0318-PSS-1YR	851-0318-PSS-1YR		Annual Maintenance PSS (851-0318)	\$10,417		Each	10%		\$9,375	Other	F1	
851-0335-PSS-1YR	851-0335-PSS-1YR		Annual Maintenance PSS (851-0335)	\$1,313		Each	10%		\$1,181	Other	F1	
851-0336-PSS-1YR	851-0336-PSS-1YR		Annual Maintenance PSS (851-0336)	\$3,641		Each	10%		\$3,277	Other	F1	
851-0337-PSS-1YR	851-0337-PSS-1YR		Annual Maintenance PSS (851-0337)	\$60		Each	10%		\$54	Other	F1	
85W16GSPAF-PSS-1YR	85W16GSPAF-PSS-1YR		Annual Maintenance PSS (85W16GSPAF)	\$987		Each	10%		\$888	Other	F1	
85W16GSP-PSS-1YR	85W16GSP-PSS-1YR		Annual Maintenance PSS (85W16GSP)	\$1,152		Each	10%		\$1,036	Other	F1	
85W17GSPAF-PSS-1YR	85W17GSPAF-PSS-1YR		Annual Maintenance PSS (85W17GSPAF)	\$1,665		Each	10%		\$1,499	Other	F1	
85W22GSPAF-PSS-1YR	85W22GSPAF-PSS-1YR		Annual Maintenance PSS (85W22GSPAF)	\$1,665		Each	10%		\$1,499	Other	F1	
85W24GSPAF-PSS-1YR	85W24GSPAF-PSS-1YR		Annual Maintenance PSS (85W24GSPAF)	\$2,234		Each	10%		\$2,011	Other	F1	
85W24GSP-PSS-1YR	85W24GSP-PSS-1YR		Annual Maintenance PSS (85W24GSP)	\$2,606		Each	10%		\$2,346	Other	F1	
861-0022-PSS-1YR	861-0022-PSS-1YR		Annual Maintenance PSS (861-0022)	\$17,081		Each	10%		\$15,373	Other	F1	
861-0024-PSS-1YR	861-0024-PSS-1YR		Annual Maintenance PSS (861-0024)	\$22,218		Each	10%		\$19,997	Other	F1	
861-0025-HB-PSS-1YR	861-0025-HB-PSS-1YR		Annual Maintenance PSS (861-0025-HB)	\$11,274		Each	10%		\$10,147	Other	F1	
861-0025-PSS-1YR	861-0025-PSS-1YR		Annual Maintenance PSS (861-0025)	\$26,794		Each	10%		\$24,114	Other	F1	
861-0025-SB-CF-PSS-1YR	861-0025-SB-CF-PSS-1YR		Annual Maintenance PSS (861-0025-SB-CF)	\$16,912		Each	10%		\$15,220	Other	F1	
861-0025-SB-PSS-1YR	861-0025-SB-PSS-1YR		Annual Maintenance PSS (861-0025-SB)	\$16,912		Each	10%		\$15,220	Other	F1	
861-0026-HB-PSS-1YR	861-0026-HB-PSS-1YR		Annual Maintenance PSS (861-0026-HB)	\$5,373		Each	10%		\$4,836	Other	F1	
861-0026-PSS-1YR	861-0026-PSS-1YR		Annual Maintenance PSS (861-0026)	\$13,031		Each	10%		\$11,728	Other	F1	
861-0026-SB-C-PSS-1YR	861-0026-SB-C-PSS-1YR		Annual Maintenance PSS (861-0026-SB-C)	\$8,060		Each	10%		\$7,254	Other	F1	
861-0026-SB-PSS-1YR	861-0026-SB-PSS-1YR		Annual Maintenance PSS (861-0026-SB)	\$8,060		Each	10%		\$7,254	Other	F1	
861-0027-HB-PSS-1YR	861-0027-HB-PSS-1YR		Annual Maintenance PSS (861-0027-HB)	\$7,189		Each	10%		\$6,470	Other	F1	
861-0027-PSS-1YR	861-0027-PSS-1YR		Annual Maintenance PSS (861-0027)	\$16,910		Each	10%		\$15,219	Other	F1	
861-0027-SB-C-PSS-1YR	861-0027-SB-C-PSS-1YR		Annual Maintenance PSS (861-0027-SB-C)	\$10,783		Each	10%		\$9,705	Other	F1	
861-0027-SB-PSS-1YR	861-0027-SB-PSS-1YR		Annual Maintenance PSS (861-0027-SB)	\$10,783		Each	10%		\$9,705	Other	F1	
861-0028-HB-PSS-1YR	861-0028-HB-PSS-1YR		Annual Maintenance PSS (861-0028-HB)	\$8,710		Each	10%		\$7,839	Other	F1	
861-0028-PSS-1YR	861-0028-PSS-1YR		Annual Maintenance PSS (861-0028)	\$21,121		Each	10%		\$19,009	Other	F1	
861-0028-SB-C-PSS-1YR	861-0028-SB-C-PSS-1YR		Annual Maintenance PSS (861-0028-SB-C)	\$13,064		Each	10%		\$11,758	Other	F1	
861-0028-SB-PSS-1YR	861-0028-SB-PSS-1YR		Annual Maintenance PSS (861-0028-SB)	\$13,064		Each	10%		\$11,758	Other	F1	
861-0029-HB-PSS-1YR	861-0029-HB-PSS-1YR		Annual Maintenance PSS (861-0029-HB)	\$13,580		Each	10%		\$12,222	Other	F1	
861-0029-PSS-1YR	861-0029-PSS-1YR		Annual Maintenance PSS (861-0029)	\$32,274		Each	10%		\$29,046	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
861-0029-SB-PSS-1YR	861-0029-SB-PSS-1YR		Annual Maintenance PSS (861-0029-SB)	\$20,370	Each	10%	\$18,333	Other	F1
861-0030-HB-PSS-1YR	861-0030-HB-PSS-1YR		Annual Maintenance PSS (861-0030-HB)	\$10,712	Each	10%	\$9,641	Other	F1
861-0030-PSS-1YR	861-0030-PSS-1YR		Annual Maintenance PSS (861-0030)	\$25,197	Each	10%	\$22,677	Other	F1
861-0030-SB-C-PSS-1YR	861-0030-SB-C-PSS-1YR		Annual Maintenance PSS (861-0030-SB-C)	\$16,068	Each	10%	\$14,461	Other	F1
861-0030-SB-PSS-1YR	861-0030-SB-PSS-1YR		Annual Maintenance PSS (861-0030-SB)	\$16,068	Each	10%	\$14,461	Other	F1
861-0031-HB-PSS-1YR	861-0031-HB-PSS-1YR		Annual Maintenance PSS (861-0031-HB)	\$9,481	Each	10%	\$8,533	Other	F1
861-0031-PSS-1YR	861-0031-PSS-1YR		Annual Maintenance PSS (861-0031)	\$22,532	Each	10%	\$20,279	Other	F1
861-0031-SB-PSS-1YR	861-0031-SB-PSS-1YR		Annual Maintenance PSS (861-0031-SB)	\$14,222	Each	10%	\$12,800	Other	F1
861-0032-PSS-1YR	861-0032-PSS-1YR		Annual Maintenance PSS (861-0032)	\$16,463	Each	10%	\$14,817	Other	F1
861-0033-PSS-1YR	861-0033-PSS-1YR		Annual Maintenance PSS (861-0033)	\$20,338	Each	10%	\$18,304	Other	F1
861-0034-PSS-1YR	861-0034-PSS-1YR		Annual Maintenance PSS (861-0034)	\$9,090	Each	10%	\$8,181	Other	F1
861-0035-HB-PSS-1YR	861-0035-HB-PSS-1YR		Annual Maintenance PSS (861-0035-HB)	\$5,002	Each	10%	\$4,501	Other	F1
861-0035-PSS-1YR	861-0035-PSS-1YR		Annual Maintenance PSS (861-0035)	\$11,826	Each	10%	\$10,643	Other	F1
861-0035-SB-CF-PSS-1YR	861-0035-SB-CF-PSS-1YR		Annual Maintenance PSS (861-0035-SB-CF)	\$7,502	Each	10%	\$6,752	Other	F1
861-0035-SB-PSS-1YR	861-0035-SB-PSS-1YR		Annual Maintenance PSS (861-0035-SB)	\$7,502	Each	10%	\$6,752	Other	F1
861-0036-HB-PSS-1YR	861-0036-HB-PSS-1YR		Annual Maintenance PSS (861-0036-HB)	\$12,602	Each	10%	\$11,342	Other	F1
861-0036-PSS-1YR	861-0036-PSS-1YR		Annual Maintenance PSS (861-0036)	\$29,949	Each	10%	\$26,954	Other	F1
861-0036-SB-PSS-1YR	861-0036-SB-PSS-1YR		Annual Maintenance PSS (861-0036-SB)	\$18,903	Each	10%	\$17,013	Other	F1
861-0038-HB-PSS-1YR	861-0038-HB-PSS-1YR		Annual Maintenance PSS (861-0038-HB)	\$5,135	Each	10%	\$4,621	Other	F1
861-0038-PSS-1YR	861-0038-PSS-1YR		Annual Maintenance PSS (861-0038)	\$12,451	Each	10%	\$11,206	Other	F1
861-0038-SB-CF-PSS-1YR	861-0038-SB-CF-PSS-1YR		Annual Maintenance PSS (861-0038-SB-CF)	\$7,702	Each	10%	\$6,932	Other	F1
861-0038-SB-PSS-1YR	861-0038-SB-PSS-1YR		Annual Maintenance PSS (861-0038-SB)	\$7,702	Each	10%	\$6,932	Other	F1
861-0039-PSS-1YR	861-0039-PSS-1YR		Annual Maintenance PSS (861-0039)	\$16,353	Each	10%	\$14,718	Other	F1
861-0040-PSS-1YR	861-0040-PSS-1YR		Annual Maintenance PSS (861-0040)	\$20,726	Each	10%	\$18,653	Other	F1
861-0042-PSS-1YR	861-0042-PSS-1YR		Annual Maintenance PSS (861-0042)	\$16,627	Each	10%	\$14,965	Other	F1
861-0043-PSS-1YR	861-0043-PSS-1YR		Annual Maintenance PSS (861-0043)	\$21,703	Each	10%	\$19,533	Other	F1
861-0044-PSS-1YR	861-0044-PSS-1YR		Annual Maintenance PSS (861-0044)	\$26,240	Each	10%	\$23,616	Other	F1
861-0046-PSS-1YR	861-0046-PSS-1YR		Annual Maintenance PSS (861-0046)	\$19,276	Each	10%	\$17,349	Other	F1
861-0056-HB-PSS-1YR	861-0056-HB-PSS-1YR		Annual Maintenance PSS (861-0056-HB)	\$19,452	Each	10%	\$17,507	Other	F1
861-0056-PSS-1YR	861-0056-PSS-1YR		Annual Maintenance PSS (861-0056)	\$46,227	Each	10%	\$41,605	Other	F1
861-0056-SB-PSS-1YR	861-0056-SB-PSS-1YR		Annual Maintenance PSS (861-0056-SB)	\$29,178	Each	10%	\$26,260	Other	F1
861-0057-PSS-1YR	861-0057-PSS-1YR		Annual Maintenance PSS (861-0057)	\$27,545	Each	10%	\$24,791	Other	F1
861-0058-PSS-1YR	861-0058-PSS-1YR		Annual Maintenance PSS (861-0058)	\$21,856	Each	10%	\$19,670	Other	F1
861-0059-PSS-1YR	861-0059-PSS-1YR		Annual Maintenance PSS (861-0059)	\$9,432	Each	10%	\$8,489	Other	F1
861-0064-HB-PSS-1YR	861-0064-HB-PSS-1YR		Annual Maintenance PSS (861-0064-HB)	\$8,893	Each	10%	\$8,004	Other	F1
861-0064-PSS-1YR	861-0064-PSS-1YR		Annual Maintenance PSS (861-0064)	\$21,566	Each	10%	\$19,410	Other	F1
861-0064-SB-CF-PSS-1YR	861-0064-SB-CF-PSS-1YR		Annual Maintenance PSS (861-0064-SB-CF)	\$13,340	Each	10%	\$12,006	Other	F1
861-0064-SB-PSS-1YR	861-0064-SB-PSS-1YR		Annual Maintenance PSS (861-0064-SB)	\$11,646	Each	10%	\$10,482	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
861-0065-PSS-1YR	861-0065-PSS-1YR		Annual Maintenance PSS (861-0065)	\$25,599	Each	10%	\$23,039	Other	F1
861-0066-PSS-1YR	861-0066-PSS-1YR		Annual Maintenance PSS (861-0066)	\$25,880	Each	10%	\$23,292	Other	F1
861-0067-HB-PSS-1YR	861-0067-HB-PSS-1YR		Annual Maintenance PSS (861-0067-HB)	\$15,398	Each	10%	\$13,858	Other	F1
861-0067-PSS-1YR	861-0067-PSS-1YR		Annual Maintenance PSS (861-0067)	\$36,622	Each	10%	\$32,960	Other	F1
861-0067-SB-PSS-1YR	861-0067-SB-PSS-1YR		Annual Maintenance PSS (861-0067-SB)	\$23,097	Each	10%	\$20,787	Other	F1
861-0112-PSS-1YR	861-0112-PSS-1YR		Annual Maintenance PSS (861-0112)	\$5,382	Each	10%	\$4,844	Other	F1
861-0112-R-PSS-1YR	861-0112-R-PSS-1YR		Annual Maintenance PSS (861-0112-R)	\$1,540	Each	10%	\$1,386	Other	F1
861-0113-HB-PSS-1YR	861-0113-HB-PSS-1YR		Annual Maintenance PSS (861-0113-HB)	\$2,504	Each	10%	\$2,254	Other	F1
861-0113-PSS-1YR	861-0113-PSS-1YR		Annual Maintenance PSS (861-0113)	\$5,795	Each	10%	\$5,216	Other	F1
861-0113-R-PSS-1YR	861-0113-R-PSS-1YR		Annual Maintenance PSS (861-0113-R)	\$1,435	Each	10%	\$1,291	Other	F1
861-0113-SB-PSS-1YR	861-0113-SB-PSS-1YR		Annual Maintenance PSS (861-0113-SB)	\$3,249	Each	10%	\$2,924	Other	F1
861-0114-HB-PSS-1YR	861-0114-HB-PSS-1YR		Annual Maintenance PSS (861-0114-HB)	\$2,532	Each	10%	\$2,279	Other	F1
861-0114-PSS-1YR	861-0114-PSS-1YR		Annual Maintenance PSS (861-0114)	\$5,986	Each	10%	\$5,387	Other	F1
861-0114-SB-CF-PSS-1YR	861-0114-SB-CF-PSS-1YR		Annual Maintenance PSS (861-0114-SB-CF)	\$3,798	Each	10%	\$3,418	Other	F1
861-0114-SB-PSS-1YR	861-0114-SB-PSS-1YR		Annual Maintenance PSS (861-0114-SB)	\$3,798	Each	10%	\$3,418	Other	F1
861-0115-PSS-1YR	861-0115-PSS-1YR		Annual Maintenance PSS (861-0115)	\$6,388	Each	10%	\$5,749	Other	F1
861-0116-HB-PSS-1YR	861-0116-HB-PSS-1YR		Annual Maintenance PSS (861-0116-HB)	\$2,730	Each	10%	\$2,457	Other	F1
861-0116-PSS-1YR	861-0116-PSS-1YR		Annual Maintenance PSS (861-0116)	\$6,454	Each	10%	\$5,808	Other	F1
861-0116-R-PSS-1YR	861-0116-R-PSS-1YR		Annual Maintenance PSS (861-0116-R)	\$1,980	Each	10%	\$1,782	Other	F1
861-0116-SB-CF-PSS-1YR	861-0116-SB-CF-PSS-1YR		Annual Maintenance PSS (861-0116-SB-CF)	\$4,094	Each	10%	\$3,685	Other	F1
861-0116-SB-PSS-1YR	861-0116-SB-PSS-1YR		Annual Maintenance PSS (861-0116-SB)	\$4,094	Each	10%	\$3,685	Other	F1
861-0117-PSS-1YR	861-0117-PSS-1YR		Annual Maintenance PSS (861-0117)	\$10,928	Each	10%	\$9,835	Other	F1
861-0117-R-PSS-1YR	861-0117-R-PSS-1YR		Annual Maintenance PSS (861-0117-R)	\$3,158	Each	10%	\$2,843	Other	F1
861-0118-PSS-1YR	861-0118-PSS-1YR		Annual Maintenance PSS (861-0118)	\$11,009	Each	10%	\$9,908	Other	F1
861-0119-PSS-1YR	861-0119-PSS-1YR		Annual Maintenance PSS (861-0119)	\$11,422	Each	10%	\$10,280	Other	F1
861-0120-PSS-1YR	861-0120-PSS-1YR		Annual Maintenance PSS (861-0120)	\$11,505	Each	10%	\$10,354	Other	F1
861-0120-R-PSS-1YR	861-0120-R-PSS-1YR		Annual Maintenance PSS (861-0120-R)	\$3,381	Each	10%	\$3,043	Other	F1
861-0121-PSS-1YR	861-0121-PSS-1YR		Annual Maintenance PSS (861-0121)	\$9,264	Each	10%	\$8,338	Other	F1
861-0121-R-PSS-1YR	861-0121-R-PSS-1YR		Annual Maintenance PSS (861-0121-R)	\$2,751	Each	10%	\$2,476	Other	F1
861-0122-PSS-1YR	861-0122-PSS-1YR		Annual Maintenance PSS (861-0122)	\$11,760	Each	10%	\$10,584	Other	F1
861-0122-R-PSS-1YR	861-0122-R-PSS-1YR		Annual Maintenance PSS (861-0122-R)	\$4,034	Each	10%	\$3,630	Other	F1
861-0123-PSS-1YR	861-0123-PSS-1YR		Annual Maintenance PSS (861-0123)	\$17,286	Each	10%	\$15,557	Other	F1
861-0123-R-PSS-1YR	861-0123-R-PSS-1YR		Annual Maintenance PSS (861-0123-R)	\$6,473	Each	10%	\$5,825	Other	F1
861-0124-PSS-1YR	861-0124-PSS-1YR		Annual Maintenance PSS (861-0124)	\$14,506	Each	10%	\$13,055	Other	F1
861-0125-PSS-1YR	861-0125-PSS-1YR		Annual Maintenance PSS (861-0125)	\$11,260	Each	10%	\$10,134	Other	F1
861-0125-R-PSS-1YR	861-0125-R-PSS-1YR		Annual Maintenance PSS (861-0125-R)	\$2,786	Each	10%	\$2,507	Other	F1
861-0126-PSS-1YR	861-0126-PSS-1YR		Annual Maintenance PSS (861-0126)	\$11,741	Each	10%	\$10,567	Other	F1
861-0127-PSS-1YR	861-0127-PSS-1YR		Annual Maintenance PSS (861-0127)	\$12,312	Each	10%	\$11,081	Other	F1



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
861-0127-R-PSS-1YR	861-0127-R-PSS-1YR		Annual Maintenance PSS (861-0127-R)	\$3,896	Each	10%	\$3,507	Other	F1
861-0128-PSS-1YR	861-0128-PSS-1YR		Annual Maintenance PSS (861-0128)	\$14,373	Each	10%	\$12,936	Other	F1
861-0128-R-PSS-1YR	861-0128-R-PSS-1YR		Annual Maintenance PSS (861-0128-R)	\$3,587	Each	10%	\$3,229	Other	F1
861-0129-HB-PSS-1YR	861-0129-HB-PSS-1YR		Annual Maintenance PSS (861-0129-HB)	\$6,171	Each	10%	\$5,554	Other	F1
861-0129-PSS-1YR	861-0129-PSS-1YR		Annual Maintenance PSS (861-0129)	\$14,823	Each	10%	\$13,341	Other	F1
861-0129-R-PSS-1YR	861-0129-R-PSS-1YR		Annual Maintenance PSS (861-0129-R)	\$3,738	Each	10%	\$3,365	Other	F1
861-0129-SB-CF-PSS-1YR	861-0129-SB-CF-PSS-1YR		Annual Maintenance PSS (861-0129-SB-CF)	\$9,256	Each	10%	\$8,331	Other	F1
861-0129-SB-PSS-1YR	861-0129-SB-PSS-1YR		Annual Maintenance PSS (861-0129-SB)	\$9,256	Each	10%	\$8,331	Other	F1
861-0130-HB-PSS-1YR	861-0130-HB-PSS-1YR		Annual Maintenance PSS (861-0130-HB)	\$6,705	Each	10%	\$6,034	Other	F1
861-0130-PSS-1YR	861-0130-PSS-1YR		Annual Maintenance PSS (861-0130)	\$16,083	Each	10%	\$14,475	Other	F1
861-0130-R-PSS-1YR	861-0130-R-PSS-1YR		Annual Maintenance PSS (861-0130-R)	\$5,288	Each	10%	\$4,759	Other	F1
861-0130-SB-C-PSS-1YR	861-0130-SB-C-PSS-1YR		Annual Maintenance PSS (861-0130-SB-C)	\$10,057	Each	10%	\$9,051	Other	F1
861-0130-SB-PSS-1YR	861-0130-SB-PSS-1YR		Annual Maintenance PSS (861-0130-SB)	\$10,057	Each	10%	\$9,051	Other	F1
8GBDIMMAF-PSS-1YR	8GBDIMMAF-PSS-1YR		Annual Maintenance PSS (8GBDIMMAF)	\$47	Each	10%	\$42	Other	F1
8GBDIMM-PSS-1YR	8GBDIMM-PSS-1YR		Annual Maintenance PSS (8GBDIMM)	\$55	Each	10%	\$49	Other	F1
A100-BACKUP-64-PSS-1YR	A100-BACKUP-64-PSS-1YR		Annual Maintenance PSS (A100-BACKUP-64)	\$9,143	Each	10%	\$8,228	Other	F1
A100-BACKUP-PSS-1YR	A100-BACKUP-PSS-1YR		Annual Maintenance PSS (A100-BACKUP)	\$8,437	Each	10%	\$7,593	Other	F1
A100-PERF-256-PSS-1YR	A100-PERF-256-PSS-1YR		Annual Maintenance PSS (A100-PERF-256)	\$9,975	Each	10%	\$8,978	Other	F1
A2-ND15-T1-PSS-1YR	A2-ND15-T1-PSS-1YR		Annual Maintenance PSS (A2-ND15-T1)	\$1,762	Each	10%	\$1,586	Other	F1
A2-ND15-T2-PSS-1YR	A2-ND15-T2-PSS-1YR		Annual Maintenance PSS (A2-ND15-T2)	\$2,687	Each	10%	\$2,418	Other	F1
A2-ND15-T3-PSS-1YR	A2-ND15-T3-PSS-1YR		Annual Maintenance PSS (A2-ND15-T3)	\$3,451	Each	10%	\$3,106	Other	F1
A2-ND60-T1-PSS-1YR	A2-ND60-T1-PSS-1YR		Annual Maintenance PSS (A2-ND60-T1)	\$5,250	Each	10%	\$4,725	Other	F1
A2-ND60-T2-PSS-1YR	A2-ND60-T2-PSS-1YR		Annual Maintenance PSS (A2-ND60-T2)	\$8,873	Each	10%	\$7,986	Other	F1
A2-ND60-T3-PSS-1YR	A2-ND60-T3-PSS-1YR		Annual Maintenance PSS (A2-ND60-T3)	\$12,139	Each	10%	\$10,925	Other	F1
A3-DISK60-T1T-PSS-1YR	A3-DISK60-T1T-PSS-1YR		Annual Maintenance PSS (A3-DISK60-T1T)	\$6,100	Each	10%	\$5,490	Other	F1
A3-DISK60-T2T-PSS-1YR	A3-DISK60-T2T-PSS-1YR		Annual Maintenance PSS (A3-DISK60-T2T)	\$9,218	Each	10%	\$8,297	Other	F1
A3-DISK60-T4T-PSS-1YR	A3-DISK60-T4T-PSS-1YR		Annual Maintenance PSS (A3-DISK60-T4T)	\$15,984	Each	10%	\$14,386	Other	F1
A3-DISK60-T6T-PSS-1YR	A3-DISK60-T6T-PSS-1YR		Annual Maintenance PSS (A3-DISK60-T6T)	\$23,970	Each	10%	\$21,573	Other	F1
A3D-ND30-T1-PSS-1YR	A3D-ND30-T1-PSS-1YR		Annual Maintenance PSS (A3D-ND30-T1)	\$2,945	Each	10%	\$2,651	Other	F1
A3D-ND30-T2-PSS-1YR	A3D-ND30-T2-PSS-1YR		Annual Maintenance PSS (A3D-ND30-T2)	\$4,523	Each	10%	\$4,071	Other	F1
A3D-ND30-T4-PSS-1YR	A3D-ND30-T4-PSS-1YR		Annual Maintenance PSS (A3D-ND30-T4)	\$6,610	Each	10%	\$5,949	Other	F1
A3D-ND30-T6-PSS-1YR	A3D-ND30-T6-PSS-1YR		Annual Maintenance PSS (A3D-ND30-T6)	\$9,915	Each	10%	\$8,924	Other	F1
A3D-ND60-T1-PSS-1YR	A3D-ND60-T1-PSS-1YR		Annual Maintenance PSS (A3D-ND60-T1)	\$5,250	Each	10%	\$4,725	Other	F1
A3D-ND60-T2-PSS-1YR	A3D-ND60-T2-PSS-1YR		Annual Maintenance PSS (A3D-ND60-T2)	\$8,208	Each	10%	\$7,387	Other	F1
A3D-ND60-T3-PSS-1YR	A3D-ND60-T3-PSS-1YR		Annual Maintenance PSS (A3D-ND60-T3)	\$11,532	Each	10%	\$10,379	Other	F1
A3D-ND60-T4-PSS-1YR	A3D-ND60-T4-PSS-1YR		Annual Maintenance PSS (A3D-ND60-T4)	\$12,047	Each	10%	\$10,842	Other	F1
A3D-ND60-T6-PSS-1YR	A3D-ND60-T6-PSS-1YR		Annual Maintenance PSS (A3D-ND60-T6)	\$18,070	Each	10%	\$16,263	Other	F1
A3D-RE-HA10G-PSS-1YR	A3D-RE-HA10G-PSS-1YR		Annual Maintenance PSS (A3D-RE-HA10G)	\$4,067	Each	10%	\$3,660	Other	F1
A3F-ND15-T1-PSS-1YR	A3F-ND15-T1-PSS-1YR		Annual Maintenance PSS (A3F-ND15-T1)	\$1,762	Each	10%	\$1,586	Other	F1
A3F-ND15-T2-PSS-1YR	A3F-ND15-T2-PSS-1YR		Annual Maintenance PSS (A3F-ND15-T2)	\$2,687	Each	10%	\$2,418	Other	F1
A3F-ND15-T4-PSS-1YR	A3F-ND15-T4-PSS-1YR		Annual Maintenance PSS (A3F-ND15-T4)	\$4,622	Each	10%	\$4,159	Other	F1
A3F-ND15-T6-PSS-1YR	A3F-ND15-T6-PSS-1YR		Annual Maintenance PSS (A3F-ND15-T6)	\$6,932	Each	10%	\$6,239	Other	F1
A3F-ND30-T1-PSS-1YR	A3F-ND30-T1-PSS-1YR		Annual Maintenance PSS (A3F-ND30-T1)	\$2,945	Each	10%	\$2,651	Other	F1
A3F-ND30-T2-PSS-1YR	A3F-ND30-T2-PSS-1YR		Annual Maintenance PSS (A3F-ND30-T2)	\$4,523	Each	10%	\$4,071	Other	F1
A3F-ND30-T4-PSS-1YR	A3F-ND30-T4-PSS-1YR		Annual Maintenance PSS (A3F-ND30-T4)	\$7,776	Each	10%	\$6,999	Other	F1
A3F-ND30-T6-PSS-1YR	A3F-ND30-T6-PSS-1YR		Annual Maintenance PSS (A3F-ND30-T6)	\$11,665	Each	10%	\$10,498	Other	F1
A3F-RC-PSS-1YR	A3F-RC-PSS-1YR		Annual Maintenance PSS (A3F-RC)	\$620	Each	10%	\$558	Other	F1
A3F-RE-10G-PSS-1YR	A3F-RE-10G-PSS-1YR		Annual Maintenance PSS (A3F-RE-10G)	\$2,614	Each	10%	\$2,352	Other	F1
A3F-RE-HA10G-PSS-1YR	A3F-RE-HA10G-PSS-1YR		Annual Maintenance PSS (A3F-RE-HA10G)	\$4,067	Each	10%	\$3,660	Other	F1
A3F-RE-PSS-1YR	A3F-RE-PSS-1YR		Annual Maintenance PSS (A3F-RE)	\$1,160	Each	10%	\$1,044	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AA47220001B-PSS-1YR	AA47220001B-PSS-1YR	Annual Maintenance PSS (AA47220001B)		\$283	Each	10%	\$255	Other	F1
AA47220001BTU-PSS-1YR	AA47220001BTU-PSS-1YR	Annual Maintenance PSS (AA47220001BTU)		\$296	Each	10%	\$267	Other	F1
AA47220001BU-PSS-1YR	AA47220001BU-PSS-1YR	Annual Maintenance PSS (AA47220001BU)		\$296	Each	10%	\$267	Other	F1
AA47220005B-PSS-1YR	AA47220005B-PSS-1YR	Annual Maintenance PSS (AA47220005B)		\$283	Each	10%	\$255	Other	F1
AA47220005BTU-PSS-1YR	AA47220005BTU-PSS-1YR	Annual Maintenance PSS (AA47220005BTU)		\$296	Each	10%	\$267	Other	F1
AA47220005BU-PSS-1YR	AA47220005BU-PSS-1YR	Annual Maintenance PSS (AA47220005BU)		\$296	Each	10%	\$267	Other	F1
AA47220006B-PSS-1YR	AA47220006B-PSS-1YR	Annual Maintenance PSS (AA47220006B)		\$283	Each	10%	\$255	Other	F1
AA47220006BTU-PSS-1YR	AA47220006BTU-PSS-1YR	Annual Maintenance PSS (AA47220006BTU)		\$296	Each	10%	\$267	Other	F1
AA47220006BU-PSS-1YR	AA47220006BU-PSS-1YR	Annual Maintenance PSS (AA47220006BU)		\$296	Each	10%	\$267	Other	F1
AA47220007B-PSS-1YR	AA47220007B-PSS-1YR	Annual Maintenance PSS (AA47220007B)		\$283	Each	10%	\$255	Other	F1
AA47220007BTU-PSS-1YR	AA47220007BTU-PSS-1YR	Annual Maintenance PSS (AA47220007BTU)		\$296	Each	10%	\$267	Other	F1
AA47220007BU-PSS-1YR	AA47220007BU-PSS-1YR	Annual Maintenance PSS (AA47220007BU)		\$296	Each	10%	\$267	Other	F1
AA4722000FB-PSS-1YR	AA4722000FB-PSS-1YR	Annual Maintenance PSS (AA4722000FB)		\$283	Each	10%	\$255	Other	F1
AA4722000FBTU-PSS-1YR	AA4722000FBTU-PSS-1YR	Annual Maintenance PSS (AA4722000FBTU)		\$296	Each	10%	\$267	Other	F1
AA4722000FBU-PSS-1YR	AA4722000FBU-PSS-1YR	Annual Maintenance PSS (AA4722000FBU)		\$296	Each	10%	\$267	Other	F1
AA47220005B-PSS-1YR	AA47220005B-PSS-1YR	Annual Maintenance PSS (AA47220005B)		\$283	Each	10%	\$255	Other	F1
AA47220005BTU-PSS-1YR	AA47220005BTU-PSS-1YR	Annual Maintenance PSS (AA47220005BTU)		\$296	Each	10%	\$267	Other	F1
AA47220005BU-PSS-1YR	AA47220005BU-PSS-1YR	Annual Maintenance PSS (AA47220005BU)		\$296	Each	10%	\$267	Other	F1
A-ACE-C-1TB-PSS-1YR	A-ACE-C-1TB-PSS-1YR	Annual Maintenance PSS (A-ACE-C-1TB)		\$46	Each	10%	\$41	Other	F1
A-ACE-ULE-1TB-PSS-1YR	A-ACE-ULE-1TB-PSS-1YR	Annual Maintenance PSS (A-ACE-ULE-1TB)		\$55	Each	10%	\$50	Other	F1
A-ALE-C-1TB-PSS-1YR	A-ALE-C-1TB-PSS-1YR	Annual Maintenance PSS (A-ALE-C-1TB)		\$10	Each	10%	\$9	Other	F1
A-AOS-C-1TB-PSS-1YR	A-AOS-C-1TB-PSS-1YR	Annual Maintenance PSS (A-AOS-C-1TB)		\$15	Each	10%	\$13	Other	F1
A-AVE-C-1TB-PSS-1YR	A-AVE-C-1TB-PSS-1YR	Annual Maintenance PSS (A-AVE-C-1TB)		\$88	Each	10%	\$79	Other	F1
A-CDP-C-1TB-PSS-1YR	A-CDP-C-1TB-PSS-1YR	Annual Maintenance PSS (A-CDP-C-1TB)		\$25	Each	10%	\$23	Other	F1
ACLG45-T10-PSS-1YR	ACLG45-T10-PSS-1YR	Annual Maintenance PSS (ACLG45-T10)		\$8,912	Each	10%	\$8,021	Other	F1
ACLG45-T11-PSS-1YR	ACLG45-T11-PSS-1YR	Annual Maintenance PSS (ACLG45-T11)		\$10,076	Each	10%	\$9,068	Other	F1
ACLG45-T12-PSS-1YR	ACLG45-T12-PSS-1YR	Annual Maintenance PSS (ACLG45-T12)		\$11,238	Each	10%	\$10,114	Other	F1
ACLG45-T1-PSS-1YR	ACLG45-T1-PSS-1YR	Annual Maintenance PSS (ACLG45-T1)		\$1,240	Each	10%	\$1,116	Other	F1
ACLG45-T2-PSS-1YR	ACLG45-T2-PSS-1YR	Annual Maintenance PSS (ACLG45-T2)		\$1,472	Each	10%	\$1,325	Other	F1
ACLG45-T3-PSS-1YR	ACLG45-T3-PSS-1YR	Annual Maintenance PSS (ACLG45-T3)		\$1,706	Each	10%	\$1,535	Other	F1
ACLG45-T4-PSS-1YR	ACLG45-T4-PSS-1YR	Annual Maintenance PSS (ACLG45-T4)		\$1,938	Each	10%	\$1,744	Other	F1
ACLG45-T5-PSS-1YR	ACLG45-T5-PSS-1YR	Annual Maintenance PSS (ACLG45-T5)		\$3,100	Each	10%	\$2,790	Other	F1
ACLG45-T6-PSS-1YR	ACLG45-T6-PSS-1YR	Annual Maintenance PSS (ACLG45-T6)		\$4,262	Each	10%	\$3,836	Other	F1
ACLG45-T7-PSS-1YR	ACLG45-T7-PSS-1YR	Annual Maintenance PSS (ACLG45-T7)		\$5,426	Each	10%	\$4,883	Other	F1
ACLG45-T8-PSS-1YR	ACLG45-T8-PSS-1YR	Annual Maintenance PSS (ACLG45-T8)		\$6,588	Each	10%	\$5,929	Other	F1
ACLG45-T9-PSS-1YR	ACLG45-T9-PSS-1YR	Annual Maintenance PSS (ACLG45-T9)		\$7,750	Each	10%	\$6,975	Other	F1
ACLG47-T10-PSS-1YR	ACLG47-T10-PSS-1YR	Annual Maintenance PSS (ACLG47-T10)		\$8,912	Each	10%	\$8,021	Other	F1
ACLG47-T11-PSS-1YR	ACLG47-T11-PSS-1YR	Annual Maintenance PSS (ACLG47-T11)		\$10,076	Each	10%	\$9,068	Other	F1
ACLG47-T12-PSS-1YR	ACLG47-T12-PSS-1YR	Annual Maintenance PSS (ACLG47-T12)		\$11,238	Each	10%	\$10,114	Other	F1
ACLG47-T1-PSS-1YR	ACLG47-T1-PSS-1YR	Annual Maintenance PSS (ACLG47-T1)		\$1,240	Each	10%	\$1,116	Other	F1
ACLG47-T2-PSS-1YR	ACLG47-T2-PSS-1YR	Annual Maintenance PSS (ACLG47-T2)		\$1,472	Each	10%	\$1,325	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ACLG47-T3-PSS-1YR	ACLG47-T3-PSS-1YR		Annual Maintenance PSS (ACLG47-T3)	\$1,706	Each	10%	\$1,535	Other	F1
ACLG47-T4-PSS-1YR	ACLG47-T4-PSS-1YR		Annual Maintenance PSS (ACLG47-T4)	\$1,938	Each	10%	\$1,744	Other	F1
ACLG47-T5-PSS-1YR	ACLG47-T5-PSS-1YR		Annual Maintenance PSS (ACLG47-T5)	\$3,100	Each	10%	\$2,790	Other	F1
ACLG47-T6-PSS-1YR	ACLG47-T6-PSS-1YR		Annual Maintenance PSS (ACLG47-T6)	\$4,262	Each	10%	\$3,836	Other	F1
ACLG47-T7-PSS-1YR	ACLG47-T7-PSS-1YR		Annual Maintenance PSS (ACLG47-T7)	\$5,426	Each	10%	\$4,883	Other	F1
ACLG47-T8-PSS-1YR	ACLG47-T8-PSS-1YR		Annual Maintenance PSS (ACLG47-T8)	\$6,588	Each	10%	\$5,929	Other	F1
ACLG47-T9-PSS-1YR	ACLG47-T9-PSS-1YR		Annual Maintenance PSS (ACLG47-T9)	\$7,750	Each	10%	\$6,975	Other	F1
ACLILD01-PSS-1YR	ACLILD01-PSS-1YR		Annual Maintenance PSS (ACLILD01)	\$9,857	Each	10%	\$8,872	Other	F1
A-DAE-1T-HTX-PSS-1YR	A-DAE-1T-HTX-PSS-1YR		Annual Maintenance PSS (A-DAE-1T-HTX)	\$842	Each	10%	\$758	Other	F1
A-DAE-1T-HX-PSS-1YR	A-DAE-1T-HX-PSS-1YR		Annual Maintenance PSS (A-DAE-1T-HX)	\$2,080	Each	10%	\$1,872	Other	F1
A-DAE-2H-HD-PSS-1YR	A-DAE-2H-HD-PSS-1YR		Annual Maintenance PSS (A-DAE-2H-HD)	\$4,468	Each	10%	\$4,021	Other	F1
A-DAE-2H-H-PSS-1YR	A-DAE-2H-H-PSS-1YR		Annual Maintenance PSS (A-DAE-2H-H)	\$4,468	Each	10%	\$4,021	Other	F1
A-DAE-2H-HT-PSS-1YR	A-DAE-2H-HT-PSS-1YR		Annual Maintenance PSS (A-DAE-2H-HT)	\$2,124	Each	10%	\$1,912	Other	F1
A-DAE-2T-HTX-PSS-1YR	A-DAE-2T-HTX-PSS-1YR		Annual Maintenance PSS (A-DAE-2T-HTX)	\$2,124	Each	10%	\$1,912	Other	F1
A-DAE-2T-HX-PSS-1YR	A-DAE-2T-HX-PSS-1YR		Annual Maintenance PSS (A-DAE-2T-HX)	\$4,468	Each	10%	\$4,021	Other	F1
A-DAE-2WG-HD-PSS-1YR	A-DAE-2WG-HD-PSS-1YR		Annual Maintenance PSS (A-DAE-2WG-HD)	\$4,102	Each	10%	\$3,692	Other	F1
A-DAE-2WG-H-PSS-1YR	A-DAE-2WG-H-PSS-1YR		Annual Maintenance PSS (A-DAE-2WG-H)	\$4,102	Each	10%	\$3,692	Other	F1
A-DAE-2WG-HT-PSS-1YR	A-DAE-2WG-HT-PSS-1YR		Annual Maintenance PSS (A-DAE-2WG-HT)	\$1,868	Each	10%	\$1,681	Other	F1
A-DAE-3H-HD-PSS-1YR	A-DAE-3H-HD-PSS-1YR		Annual Maintenance PSS (A-DAE-3H-HD)	\$5,632	Each	10%	\$5,069	Other	F1
A-DAE-3H-H-PSS-1YR	A-DAE-3H-H-PSS-1YR		Annual Maintenance PSS (A-DAE-3H-H)	\$5,632	Each	10%	\$5,069	Other	F1
A-DAE-3H-HT-PSS-1YR	A-DAE-3H-HT-PSS-1YR		Annual Maintenance PSS (A-DAE-3H-HT)	\$2,771	Each	10%	\$2,494	Other	F1
A-DAE-3T-HTX-PSS-1YR	A-DAE-3T-HTX-PSS-1YR		Annual Maintenance PSS (A-DAE-3T-HTX)	\$2,771	Each	10%	\$2,494	Other	F1
A-DAE-3T-HX-PSS-1YR	A-DAE-3T-HX-PSS-1YR		Annual Maintenance PSS (A-DAE-3T-HX)	\$5,632	Each	10%	\$5,069	Other	F1
A-DISK-2H-C-PSS-1YR	A-DISK-2H-C-PSS-1YR		Annual Maintenance PSS (A-DISK-2H-C)	\$762	Each	10%	\$685	Other	F1
A-DISK-2WG-C-PSS-1YR	A-DISK-2WG-C-PSS-1YR		Annual Maintenance PSS (A-DISK-2WG-C)	\$700	Each	10%	\$630	Other	F1
ADM-001-00-PSS-1YR	ADM-001-00-PSS-1YR		Annual Maintenance PSS (ADM-001-00)	\$1,020	Each	10%	\$918	Other	F1
ADM-002-00-PSS-1YR	ADM-002-00-PSS-1YR		Annual Maintenance PSS (ADM-002-00)	\$1,020	Each	10%	\$918	Other	F1
ADM-003-00-PSS-1YR	ADM-003-00-PSS-1YR		Annual Maintenance PSS (ADM-003-00)	\$1,020	Each	10%	\$918	Other	F1
ADM-004-00-PSS-1YR	ADM-004-00-PSS-1YR		Annual Maintenance PSS (ADM-004-00)	\$1,020	Each	10%	\$918	Other	F1
ADV-CAPM-T01-PSS-1YR	ADV-CAPM-T01-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T01)	\$505	Each	10%	\$455	Other	F1
ADV-CAPM-T02-PSS-1YR	ADV-CAPM-T02-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T02)	\$443	Each	10%	\$398	Other	F1
ADV-CAPM-T03-PSS-1YR	ADV-CAPM-T03-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T03)	\$373	Each	10%	\$335	Other	F1
ADV-CAPM-T04-PSS-1YR	ADV-CAPM-T04-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T04)	\$318	Each	10%	\$286	Other	F1
ADV-CAPM-T05-PSS-1YR	ADV-CAPM-T05-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T05)	\$278	Each	10%	\$250	Other	F1
ADV-CAPM-T06-PSS-1YR	ADV-CAPM-T06-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T06)	\$235	Each	10%	\$212	Other	F1
ADV-CAPM-T07-PSS-1YR	ADV-CAPM-T07-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T07)	\$208	Each	10%	\$187	Other	F1
ADV-CAPM-T08-PSS-1YR	ADV-CAPM-T08-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T08)	\$173	Each	10%	\$155	Other	F1
ADV-CAPM-T09-PSS-1YR	ADV-CAPM-T09-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T09)	\$150	Each	10%	\$135	Other	F1

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Vendor Notes:

Updated November 25, 2020

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ADV-CAPM-T10-PSS-1YR	ADV-CAPM-T10-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T10)	\$130	Each	10%	\$117	Other	F1
ADV-CAPM-T11-PSS-1YR	ADV-CAPM-T11-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T11)	\$110	Each	10%	\$99	Other	F1
ADV-CAPM-T12-PSS-1YR	ADV-CAPM-T12-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T12)	\$98	Each	10%	\$88	Other	F1
ADV-CAPM-T13-PSS-1YR	ADV-CAPM-T13-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T13)	\$80	Each	10%	\$72	Other	F1
ADV-CAPM-T14-PSS-1YR	ADV-CAPM-T14-PSS-1YR		Annual Maintenance PSS (ADV-CAPM-T14)	\$68	Each	10%	\$61	Other	F1
ADV-UPG-T01-PSS-1YR	ADV-UPG-T01-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T01)	\$510	Each	10%	\$459	Other	F1
ADV-UPG-T02-PSS-1YR	ADV-UPG-T02-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T02)	\$448	Each	10%	\$403	Other	F1
ADV-UPG-T03-PSS-1YR	ADV-UPG-T03-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T03)	\$378	Each	10%	\$340	Other	F1
ADV-UPG-T04-PSS-1YR	ADV-UPG-T04-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T04)	\$323	Each	10%	\$290	Other	F1
ADV-UPG-T05-PSS-1YR	ADV-UPG-T05-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T05)	\$283	Each	10%	\$254	Other	F1
ADV-UPG-T06-PSS-1YR	ADV-UPG-T06-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T06)	\$238	Each	10%	\$214	Other	F1
ADV-UPG-T07-PSS-1YR	ADV-UPG-T07-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T07)	\$208	Each	10%	\$187	Other	F1
ADV-UPG-T08-PSS-1YR	ADV-UPG-T08-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T08)	\$175	Each	10%	\$158	Other	F1
ADV-UPG-T09-PSS-1YR	ADV-UPG-T09-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T09)	\$150	Each	10%	\$135	Other	F1
ADV-UPG-T10-PSS-1YR	ADV-UPG-T10-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T10)	\$130	Each	10%	\$117	Other	F1
ADV-UPG-T11-PSS-1YR	ADV-UPG-T11-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T11)	\$110	Each	10%	\$99	Other	F1
ADV-UPG-T12-PSS-1YR	ADV-UPG-T12-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T12)	\$98	Each	10%	\$88	Other	F1
ADV-UPG-T13-PSS-1YR	ADV-UPG-T13-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T13)	\$83	Each	10%	\$74	Other	F1
ADV-UPG-T14-PSS-1YR	ADV-UPG-T14-PSS-1YR		Annual Maintenance PSS (ADV-UPG-T14)	\$70	Each	10%	\$63	Other	F1
AF4106001B-PSS-1YR	AF4106001B-PSS-1YR		Annual Maintenance PSS (AF4106001B)	\$291	Each	10%	\$262	Other	F1
AF4106001BTU-PSS-1YR	AF4106001BTU-PSS-1YR		Annual Maintenance PSS (AF4106001BTU)	\$304	Each	10%	\$274	Other	F1
AF4106001BU-PSS-1YR	AF4106001BU-PSS-1YR		Annual Maintenance PSS (AF4106001BU)	\$304	Each	10%	\$274	Other	F1
AF4106005B-PSS-1YR	AF4106005B-PSS-1YR		Annual Maintenance PSS (AF4106005B)	\$291	Each	10%	\$262	Other	F1
AF4106005BTU-PSS-1YR	AF4106005BTU-PSS-1YR		Annual Maintenance PSS (AF4106005BTU)	\$304	Each	10%	\$274	Other	F1
AF4106005BU-PSS-1YR	AF4106005BU-PSS-1YR		Annual Maintenance PSS (AF4106005BU)	\$304	Each	10%	\$274	Other	F1
AF4106006B-PSS-1YR	AF4106006B-PSS-1YR		Annual Maintenance PSS (AF4106006B)	\$291	Each	10%	\$262	Other	F1
AF4106006BTU-PSS-1YR	AF4106006BTU-PSS-1YR		Annual Maintenance PSS (AF4106006BTU)	\$304	Each	10%	\$274	Other	F1
AF4106006BU-PSS-1YR	AF4106006BU-PSS-1YR		Annual Maintenance PSS (AF4106006BU)	\$304	Each	10%	\$274	Other	F1
AF4106007B-PSS-1YR	AF4106007B-PSS-1YR		Annual Maintenance PSS (AF4106007B)	\$291	Each	10%	\$262	Other	F1
AF4106007BTU-PSS-1YR	AF4106007BTU-PSS-1YR		Annual Maintenance PSS (AF4106007BTU)	\$304	Each	10%	\$274	Other	F1
AF4106007BU-PSS-1YR	AF4106007BU-PSS-1YR		Annual Maintenance PSS (AF4106007BU)	\$304	Each	10%	\$274	Other	F1
AF410600FB-PSS-1YR	AF410600FB-PSS-1YR		Annual Maintenance PSS (AF410600FB)	\$291	Each	10%	\$262	Other	F1
AF410600FBTU-PSS-1YR	AF410600FBTU-PSS-1YR		Annual Maintenance PSS (AF410600FBTU)	\$304	Each	10%	\$274	Other	F1
AF410600FBU-PSS-1YR	AF410600FBU-PSS-1YR		Annual Maintenance PSS (AF410600FBU)	\$304	Each	10%	\$274	Other	F1
AF410600SB-PSS-1YR	AF410600SB-PSS-1YR		Annual Maintenance PSS (AF410600SB)	\$291	Each	10%	\$262	Other	F1
AF410600SBTU-PSS-1YR	AF410600SBTU-PSS-1YR		Annual Maintenance PSS (AF410600SBTU)	\$304	Each	10%	\$274	Other	F1
AF410600SBU-PSS-1YR	AF410600SBU-PSS-1YR		Annual Maintenance PSS (AF410600SBU)	\$304	Each	10%	\$274	Other	F1
AF4153001B-PSS-1YR	AF4153001B-PSS-1YR		Annual Maintenance PSS (AF4153001B)	\$235	Each	10%	\$211	Other	F1
AF4153001BTU-PSS-1YR	AF4153001BTU-PSS-1YR		Annual Maintenance PSS (AF4153001BTU)	\$246	Each	10%	\$221	Other	F1
AF4153001BU-PSS-1YR	AF4153001BU-PSS-1YR		Annual Maintenance PSS (AF4153001BU)	\$246	Each	10%	\$221	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
AF4153005B-PSS-1YR	AF4153005B-PSS-1YR	Annual Maintenance PSS (AF4153005B)		\$235	Each	10%	\$211	Other	F1
AF4153005BTU-PSS-1YR	AF4153005BTU-PSS-1YR	Annual Maintenance PSS (AF4153005BTU)		\$246	Each	10%	\$221	Other	F1
AF4153005BU-PSS-1YR	AF4153005BU-PSS-1YR	Annual Maintenance PSS (AF4153005BU)		\$246	Each	10%	\$221	Other	F1
AF4153006B-PSS-1YR	AF4153006B-PSS-1YR	Annual Maintenance PSS (AF4153006B)		\$235	Each	10%	\$211	Other	F1
AF4153006BTU-PSS-1YR	AF4153006BTU-PSS-1YR	Annual Maintenance PSS (AF4153006BTU)		\$246	Each	10%	\$221	Other	F1
AF4153006BU-PSS-1YR	AF4153006BU-PSS-1YR	Annual Maintenance PSS (AF4153006BU)		\$246	Each	10%	\$221	Other	F1
AF4153007B-PSS-1YR	AF4153007B-PSS-1YR	Annual Maintenance PSS (AF4153007B)		\$235	Each	10%	\$211	Other	F1
AF4153007BTU-PSS-1YR	AF4153007BTU-PSS-1YR	Annual Maintenance PSS (AF4153007BTU)		\$246	Each	10%	\$221	Other	F1
AF4153007BU-PSS-1YR	AF4153007BU-PSS-1YR	Annual Maintenance PSS (AF4153007BU)		\$246	Each	10%	\$221	Other	F1
AF415300FB-PSS-1YR	AF415300FB-PSS-1YR	Annual Maintenance PSS (AF415300FB)		\$235	Each	10%	\$211	Other	F1
AF415300FBTU-PSS-1YR	AF415300FBTU-PSS-1YR	Annual Maintenance PSS (AF415300FBTU)		\$246	Each	10%	\$221	Other	F1
AF415300FBU-PSS-1YR	AF415300FBU-PSS-1YR	Annual Maintenance PSS (AF415300FBU)		\$246	Each	10%	\$221	Other	F1
AF415300SB-PSS-1YR	AF415300SB-PSS-1YR	Annual Maintenance PSS (AF415300SB)		\$235	Each	10%	\$211	Other	F1
AF415300SBTU-PSS-1YR	AF415300SBTU-PSS-1YR	Annual Maintenance PSS (AF415300SBTU)		\$246	Each	10%	\$221	Other	F1
AF415300SBU-PSS-1YR	AF415300SBU-PSS-1YR	Annual Maintenance PSS (AF415300SBU)		\$246	Each	10%	\$221	Other	F1
AF4154501B-PSS-1YR	AF4154501B-PSS-1YR	Annual Maintenance PSS (AF4154501B)		\$309	Each	10%	\$278	Other	F1
AF4154501BTU-PSS-1YR	AF4154501BTU-PSS-1YR	Annual Maintenance PSS (AF4154501BTU)		\$323	Each	10%	\$291	Other	F1
AF4154501BU-PSS-1YR	AF4154501BU-PSS-1YR	Annual Maintenance PSS (AF4154501BU)		\$323	Each	10%	\$291	Other	F1
AF4154505B-PSS-1YR	AF4154505B-PSS-1YR	Annual Maintenance PSS (AF4154505B)		\$309	Each	10%	\$278	Other	F1
AF4154505BTU-PSS-1YR	AF4154505BTU-PSS-1YR	Annual Maintenance PSS (AF4154505BTU)		\$323	Each	10%	\$291	Other	F1
AF4154505BU-PSS-1YR	AF4154505BU-PSS-1YR	Annual Maintenance PSS (AF4154505BU)		\$323	Each	10%	\$291	Other	F1
AF4154506B-PSS-1YR	AF4154506B-PSS-1YR	Annual Maintenance PSS (AF4154506B)		\$309	Each	10%	\$278	Other	F1
AF4154506BTU-PSS-1YR	AF4154506BTU-PSS-1YR	Annual Maintenance PSS (AF4154506BTU)		\$323	Each	10%	\$291	Other	F1
AF4154506BU-PSS-1YR	AF4154506BU-PSS-1YR	Annual Maintenance PSS (AF4154506BU)		\$323	Each	10%	\$291	Other	F1
AF4154506BTU-PSS-1YR	AF4154506BTU-PSS-1YR	Annual Maintenance PSS (AF4154506BTU)		\$323	Each	10%	\$291	Other	F1
AF4154507B-PSS-1YR	AF4154507B-PSS-1YR	Annual Maintenance PSS (AF4154507B)		\$309	Each	10%	\$278	Other	F1
AF4154507BTU-PSS-1YR	AF4154507BTU-PSS-1YR	Annual Maintenance PSS (AF4154507BTU)		\$323	Each	10%	\$291	Other	F1
AF4154507BU-PSS-1YR	AF4154507BU-PSS-1YR	Annual Maintenance PSS (AF4154507BU)		\$323	Each	10%	\$291	Other	F1
AF415450FB-PSS-1YR	AF415450FB-PSS-1YR	Annual Maintenance PSS (AF415450FB)		\$309	Each	10%	\$278	Other	F1
AF415450FBTU-PSS-1YR	AF415450FBTU-PSS-1YR	Annual Maintenance PSS (AF415450FBTU)		\$323	Each	10%	\$291	Other	F1
AF415450FBU-PSS-1YR	AF415450FBU-PSS-1YR	Annual Maintenance PSS (AF415450FBU)		\$323	Each	10%	\$291	Other	F1
AF415450SB-PSS-1YR	AF415450SB-PSS-1YR	Annual Maintenance PSS (AF415450SB)		\$309	Each	10%	\$278	Other	F1
AF415450SBTU-PSS-1YR	AF415450SBTU-PSS-1YR	Annual Maintenance PSS (AF415450SBTU)		\$323	Each	10%	\$291	Other	F1
AF415450SBU-PSS-1YR	AF415450SBU-PSS-1YR	Annual Maintenance PSS (AF415450SBU)		\$323	Each	10%	\$291	Other	F1
AF4156001B-PSS-1YR	AF4156001B-PSS-1YR	Annual Maintenance PSS (AF4156001B)		\$382	Each	10%	\$343	Other	F1
AF4156001BTU-PSS-1YR	AF4156001BTU-PSS-1YR	Annual Maintenance PSS (AF4156001BTU)		\$400	Each	10%	\$360	Other	F1
AF4156001BU-PSS-1YR	AF4156001BU-PSS-1YR	Annual Maintenance PSS (AF4156001BU)		\$400	Each	10%	\$360	Other	F1
AF4156005B-PSS-1YR	AF4156005B-PSS-1YR	Annual Maintenance PSS (AF4156005B)		\$382	Each	10%	\$343	Other	F1
AF4156005BTU-PSS-1YR	AF4156005BTU-PSS-1YR	Annual Maintenance PSS (AF4156005BTU)		\$400	Each	10%	\$360	Other	F1
AF4156005BU-PSS-1YR	AF4156005BU-PSS-1YR	Annual Maintenance PSS (AF4156005BU)		\$400	Each	10%	\$360	Other	F1
AF4156006B-PSS-1YR	AF4156006B-PSS-1YR	Annual Maintenance PSS (AF4156006B)		\$382	Each	10%	\$343	Other	F1
AF4156006BTU-PSS-1YR	AF4156006BTU-PSS-1YR	Annual Maintenance PSS (AF4156006BTU)		\$400	Each	10%	\$360	Other	F1
AF4156006BU-PSS-1YR	AF4156006BU-PSS-1YR	Annual Maintenance PSS (AF4156006BU)		\$400	Each	10%	\$360	Other	F1
AF4156007B-PSS-1YR	AF4156007B-PSS-1YR	Annual Maintenance PSS (AF4156007B)		\$382	Each	10%	\$343	Other	F1
AF4156007BTU-PSS-1YR	AF4156007BTU-PSS-1YR	Annual Maintenance PSS (AF4156007BTU)		\$400	Each	10%	\$360	Other	F1
AF4156007BU-PSS-1YR	AF4156007BU-PSS-1YR	Annual Maintenance PSS (AF4156007BU)		\$400	Each	10%	\$360	Other	F1
AF415600FB-PSS-1YR	AF415600FB-PSS-1YR	Annual Maintenance PSS (AF415600FB)		\$382	Each	10%	\$343	Other	F1
AF415600FBTU-PSS-1YR	AF415600FBTU-PSS-1YR	Annual Maintenance PSS (AF415600FBTU)		\$400	Each	10%	\$360	Other	F1
AF415600FBU-PSS-1YR	AF415600FBU-PSS-1YR	Annual Maintenance PSS (AF415600FBU)		\$400	Each	10%	\$360	Other	F1
AF415600SB-PSS-1YR	AF415600SB-PSS-1YR	Annual Maintenance PSS (AF415600SB)		\$382	Each	10%	\$343	Other	F1
AF415600SBTU-PSS-1YR	AF415600SBTU-PSS-1YR	Annual Maintenance PSS (AF415600SBTU)		\$400	Each	10%	\$360	Other	F1
AF415600SBU-PSS-1YR	AF415600SBU-PSS-1YR	Annual Maintenance PSS (AF415600SBU)		\$400	Each	10%	\$360	Other	F1
AF4F11001BFP-PSS-1YR	AF4F11001BFP-PSS-1YR	Annual Maintenance PSS (AF4F11001BFP)		\$1,070	Each	10%	\$963	Other	F1
AF4F11001BP-PSS-1YR	AF4F11001BP-PSS-1YR	Annual Maintenance PSS (AF4F11001BP)		\$508	Each	10%	\$457	Other	F1
AF4F11001B-PSS-1YR	AF4F11001B-PSS-1YR	Annual Maintenance PSS (AF4F11001B)		\$538	Each	10%	\$484	Other	F1
AF4F11001BTU-PSS-1YR	AF4F11001BTU-PSS-1YR	Annual Maintenance PSS (AF4F11001BTU)		\$554	Each	10%	\$498	Other	F1
AF4F11001BU-PSS-1YR	AF4F11001BU-PSS-1YR	Annual Maintenance PSS (AF4F11001BU)		\$554	Each	10%	\$498	Other	F1
AF4F11005BFP-PSS-1YR	AF4F11005BFP-PSS-1YR	Annual Maintenance PSS (AF4F11005BFP)		\$1,070	Each	10%	\$963	Other	F1
AF4F11005BP-PSS-1YR	AF4F11005BP-PSS-1YR	Annual Maintenance PSS (AF4F11005BP)		\$508	Each	10%	\$457	Other	F1
AF4F11005B-PSS-1YR	AF4F11005B-PSS-1YR	Annual Maintenance PSS (AF4F11005B)		\$538	Each	10%	\$484	Other	F1
AF4F11005BTU-PSS-1YR	AF4F11005BTU-PSS-1YR	Annual Maintenance PSS (AF4F11005BTU)		\$554	Each	10%	\$498	Other	F1
AF4F11005BU-PSS-1YR	AF4F11005BU-PSS-1YR	Annual Maintenance PSS (AF4F11005BU)		\$554	Each	10%	\$498	Other	F1
AF4F11007BFP-PSS-1YR	AF4F11007BFP-PSS-1YR	Annual Maintenance PSS (AF4F11007BFP)		\$1,070	Each	10%	\$963	Other	F1
AF4F11007BP-PSS-1YR	AF4F11007BP-PSS-1YR	Annual Maintenance PSS (AF4F11007BP)		\$508	Each	10%	\$457	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AF4F11007B-PSS-1YR	AF4F11007B-PSS-1YR	Annual Maintenance PSS (AF4F11007B)		\$538	Each	10%	\$484	Other	F1
AF4F11007BTU-PSS-1YR	AF4F11007BTU-PSS-1YR	Annual Maintenance PSS (AF4F11007BTU)		\$554	Each	10%	\$498	Other	F1
AF4F11007BU-PSS-1YR	AF4F11007BU-PSS-1YR	Annual Maintenance PSS (AF4F11007BU)		\$554	Each	10%	\$498	Other	F1
AF4F1100SBP-PSS-1YR	AF4F1100SBP-PSS-1YR	Annual Maintenance PSS (AF4F1100SBP)		\$508	Each	10%	\$457	Other	F1
AF4F1100SB-PSS-1YR	AF4F1100SB-PSS-1YR	Annual Maintenance PSS (AF4F1100SB)		\$538	Each	10%	\$484	Other	F1
AF4F1100SBU-PSS-1YR	AF4F1100SBU-PSS-1YR	Annual Maintenance PSS (AF4F1100SBU)		\$554	Each	10%	\$498	Other	F1
AF4F12001B-PSS-1YR	AF4F12001B-PSS-1YR	Annual Maintenance PSS (AF4F12001B)		\$951	Each	10%	\$856	Other	F1
AF4F12001BTU-PSS-1YR	AF4F12001BTU-PSS-1YR	Annual Maintenance PSS (AF4F12001BTU)		\$995	Each	10%	\$896	Other	F1
AF4F12001BU-PSS-1YR	AF4F12001BU-PSS-1YR	Annual Maintenance PSS (AF4F12001BU)		\$995	Each	10%	\$896	Other	F1
AF4F12005B-PSS-1YR	AF4F12005B-PSS-1YR	Annual Maintenance PSS (AF4F12005B)		\$951	Each	10%	\$856	Other	F1
AF4F12005BTU-PSS-1YR	AF4F12005BTU-PSS-1YR	Annual Maintenance PSS (AF4F12005BTU)		\$995	Each	10%	\$896	Other	F1
AF4F12005BU-PSS-1YR	AF4F12005BU-PSS-1YR	Annual Maintenance PSS (AF4F12005BU)		\$995	Each	10%	\$896	Other	F1
AF4F12007B-PSS-1YR	AF4F12007B-PSS-1YR	Annual Maintenance PSS (AF4F12007B)		\$951	Each	10%	\$856	Other	F1
AF4F12007BTU-PSS-1YR	AF4F12007BTU-PSS-1YR	Annual Maintenance PSS (AF4F12007BTU)		\$995	Each	10%	\$896	Other	F1
AF4F12007BU-PSS-1YR	AF4F12007BU-PSS-1YR	Annual Maintenance PSS (AF4F12007BU)		\$995	Each	10%	\$896	Other	F1
AF4F1200SB-PSS-1YR	AF4F1200SB-PSS-1YR	Annual Maintenance PSS (AF4F1200SB)		\$951	Each	10%	\$856	Other	F1
AF4F1200SBU-PSS-1YR	AF4F1200SBU-PSS-1YR	Annual Maintenance PSS (AF4F1200SBU)		\$995	Each	10%	\$896	Other	F1
AF4F14001B-PSS-1YR	AF4F14001B-PSS-1YR	Annual Maintenance PSS (AF4F14001B)		\$1,805	Each	10%	\$1,624	Other	F1
AF4F14001BTU-PSS-1YR	AF4F14001BTU-PSS-1YR	Annual Maintenance PSS (AF4F14001BTU)		\$1,888	Each	10%	\$1,699	Other	F1
AF4F14005B-PSS-1YR	AF4F14005B-PSS-1YR	Annual Maintenance PSS (AF4F14005B)		\$1,805	Each	10%	\$1,624	Other	F1
AF4F14005BTU-PSS-1YR	AF4F14005BTU-PSS-1YR	Annual Maintenance PSS (AF4F14005BTU)		\$1,888	Each	10%	\$1,699	Other	F1
AF4F14005BU-PSS-1YR	AF4F14005BU-PSS-1YR	Annual Maintenance PSS (AF4F14005BU)		\$1,805	Each	10%	\$1,624	Other	F1
AF4F1400SB-PSS-1YR	AF4F1400SB-PSS-1YR	Annual Maintenance PSS (AF4F1400SB)		\$1,888	Each	10%	\$1,699	Other	F1
AF4F1400SBU-PSS-1YR	AF4F1400SBU-PSS-1YR	Annual Maintenance PSS (AF4F1400SBU)		\$1,350	Each	10%	\$1,215	Other	F1
AFS-120-PSS-1YR	AFS-120-PSS-1YR	Annual Maintenance PSS (AFS-120)		\$6,750	Each	10%	\$6,075	Other	F1
AFS-240-PSS-1YR	AFS-240-PSS-1YR	Annual Maintenance PSS (AFS-240)		\$6,750	Each	10%	\$6,075	Other	F1
AFS-240UPG-PSS-1YR	AFS-240UPG-PSS-1YR	Annual Maintenance PSS (AFS-240UPG)		\$17,550	Each	10%	\$15,795	Other	F1
AFS-480-PSS-1YR	AFS-480-PSS-1YR	Annual Maintenance PSS (AFS-480)		\$17,550	Each	10%	\$15,795	Other	F1
AFS-480UPG-PSS-1YR	AFS-480UPG-PSS-1YR	Annual Maintenance PSS (AFS-480UPG)		\$28,350	Each	10%	\$25,515	Other	F1
AFS-960-PSS-1YR	AFS-960-PSS-1YR	Annual Maintenance PSS (AFS-960)		\$28,350	Each	10%	\$25,515	Other	F1
AFS-960UPG-PSS-1YR	AFS-960UPG-PSS-1YR	Annual Maintenance PSS (AFS-960UPG)		\$3,294	Each	10%	\$2,965	Other	F1
AL400-T10-PSS-1YR	AL400-T10-PSS-1YR	Annual Maintenance PSS (AL400-T10)		\$3,294	Each	10%	\$2,965	Other	F1
AL400-T11-PSS-1YR	AL400-T11-PSS-1YR	Annual Maintenance PSS (AL400-T11)		\$3,294	Each	10%	\$2,965	Other	F1
AL400-T12-PSS-1YR	AL400-T12-PSS-1YR	Annual Maintenance PSS (AL400-T12)		\$620	Each	10%	\$558	Other	F1
AL400-T1-PSS-1YR	AL400-T1-PSS-1YR	Annual Maintenance PSS (AL400-T1)		\$116	Each	10%	\$104	Other	F1
AL400T1-T4-PSS-1YR	AL400T1-T4-PSS-1YR	Annual Maintenance PSS (AL400T1-T4)		\$736	Each	10%	\$662	Other	F1
AL400-T2-PSS-1YR	AL400-T2-PSS-1YR	Annual Maintenance PSS (AL400-T2)							

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
AL400-T3-PSS-1YR	AL400-T3-PSS-1YR	Annual Maintenance PSS (AL400-T3)		\$852	Each	10%	\$767	Other	F1
AL400-T4-PSS-1YR	AL400-T4-PSS-1YR	Annual Maintenance PSS (AL400-T4)		\$968	Each	10%	\$871	Other	F1
AL400-T5-PSS-1YR	AL400-T5-PSS-1YR	Annual Maintenance PSS (AL400-T5)		\$1,550	Each	10%	\$1,395	Other	F1
AL400T5-T12-PSS-1YR	AL400T5-T12-PSS-1YR	Annual Maintenance PSS (AL400T5-T12)		\$582	Each	10%	\$524	Other	F1
AL400T5-T8-PSS-1YR	AL400T5-T8-PSS-1YR	Annual Maintenance PSS (AL400T5-T8)		\$582	Each	10%	\$524	Other	F1
AL400-T6-PSS-1YR	AL400-T6-PSS-1YR	Annual Maintenance PSS (AL400-T6)		\$2,132	Each	10%	\$1,919	Other	F1
AL400-T7-PSS-1YR	AL400-T7-PSS-1YR	Annual Maintenance PSS (AL400-T7)		\$2,712	Each	10%	\$2,441	Other	F1
AL400-T8-PSS-1YR	AL400-T8-PSS-1YR	Annual Maintenance PSS (AL400-T8)		\$3,294	Each	10%	\$2,965	Other	F1
AL400-T9-PSS-1YR	AL400-T9-PSS-1YR	Annual Maintenance PSS (AL400-T9)		\$3,294	Each	10%	\$2,965	Other	F1
AL41012001B-PSS-1YR	AL41012001B-PSS-1YR	Annual Maintenance PSS (AL41012001B)		\$362	Each	10%	\$326	Other	F1
AL41012001BTU-PSS-1YR	AL41012001BTU-PSS-1YR	Annual Maintenance PSS (AL41012001BTU)		\$379	Each	10%	\$341	Other	F1
AL41012001BU-PSS-1YR	AL41012001BU-PSS-1YR	Annual Maintenance PSS (AL41012001BU)		\$379	Each	10%	\$341	Other	F1
AL41012005B-PSS-1YR	AL41012005B-PSS-1YR	Annual Maintenance PSS (AL41012005B)		\$362	Each	10%	\$326	Other	F1
AL41012005BTU-PSS-1YR	AL41012005BTU-PSS-1YR	Annual Maintenance PSS (AL41012005BTU)		\$379	Each	10%	\$341	Other	F1
AL41012005BU-PSS-1YR	AL41012005BU-PSS-1YR	Annual Maintenance PSS (AL41012005BU)		\$379	Each	10%	\$341	Other	F1
AL41012006B-PSS-1YR	AL41012006B-PSS-1YR	Annual Maintenance PSS (AL41012006B)		\$362	Each	10%	\$326	Other	F1
AL41012006BTU-PSS-1YR	AL41012006BTU-PSS-1YR	Annual Maintenance PSS (AL41012006BTU)		\$379	Each	10%	\$341	Other	F1
AL41012006BU-PSS-1YR	AL41012006BU-PSS-1YR	Annual Maintenance PSS (AL41012006BU)		\$379	Each	10%	\$341	Other	F1
AL41012007B-PSS-1YR	AL41012007B-PSS-1YR	Annual Maintenance PSS (AL41012007B)		\$362	Each	10%	\$326	Other	F1
AL41012007BTU-PSS-1YR	AL41012007BTU-PSS-1YR	Annual Maintenance PSS (AL41012007BTU)		\$379	Each	10%	\$341	Other	F1
AL41012007BU-PSS-1YR	AL41012007BU-PSS-1YR	Annual Maintenance PSS (AL41012007BU)		\$379	Each	10%	\$341	Other	F1
AL4101200FB-PSS-1YR	AL4101200FB-PSS-1YR	Annual Maintenance PSS (AL4101200FB)		\$362	Each	10%	\$326	Other	F1
AL4101200FBTU-PSS-1YR	AL4101200FBTU-PSS-1YR	Annual Maintenance PSS (AL4101200FBTU)		\$379	Each	10%	\$341	Other	F1
AL4101200FBU-PSS-1YR	AL4101200FBU-PSS-1YR	Annual Maintenance PSS (AL4101200FBU)		\$379	Each	10%	\$341	Other	F1
AL4101200SB-PSS-1YR	AL4101200SB-PSS-1YR	Annual Maintenance PSS (AL4101200SB)		\$362	Each	10%	\$326	Other	F1
AL4101200SBTU-PSS-1YR	AL4101200SBTU-PSS-1YR	Annual Maintenance PSS (AL4101200SBTU)		\$379	Each	10%	\$341	Other	F1
AL4101200SBU-PSS-1YR	AL4101200SBU-PSS-1YR	Annual Maintenance PSS (AL4101200SBU)		\$379	Each	10%	\$341	Other	F1
AL4103001B-PSS-1YR	AL4103001B-PSS-1YR	Annual Maintenance PSS (AL4103001B)		\$142	Each	10%	\$128	Other	F1
AL4103001BTU-PSS-1YR	AL4103001BTU-PSS-1YR	Annual Maintenance PSS (AL4103001BTU)		\$149	Each	10%	\$134	Other	F1
AL4103001BU-PSS-1YR	AL4103001BU-PSS-1YR	Annual Maintenance PSS (AL4103001BU)		\$149	Each	10%	\$134	Other	F1
AL4103005B-PSS-1YR	AL4103005B-PSS-1YR	Annual Maintenance PSS (AL4103005B)		\$142	Each	10%	\$128	Other	F1
AL4103005BTU-PSS-1YR	AL4103005BTU-PSS-1YR	Annual Maintenance PSS (AL4103005BTU)		\$149	Each	10%	\$134	Other	F1
AL4103005BU-PSS-1YR	AL4103005BU-PSS-1YR	Annual Maintenance PSS (AL4103005BU)		\$149	Each	10%	\$134	Other	F1
AL4103006B-PSS-1YR	AL4103006B-PSS-1YR	Annual Maintenance PSS (AL4103006B)		\$142	Each	10%	\$128	Other	F1
AL4103006BTU-PSS-1YR	AL4103006BTU-PSS-1YR	Annual Maintenance PSS (AL4103006BTU)		\$149	Each	10%	\$134	Other	F1
AL4103006BU-PSS-1YR	AL4103006BU-PSS-1YR	Annual Maintenance PSS (AL4103006BU)		\$149	Each	10%	\$134	Other	F1
AL4103007B-PSS-1YR	AL4103007B-PSS-1YR	Annual Maintenance PSS (AL4103007B)		\$142	Each	10%	\$128	Other	F1
AL4103007BTU-PSS-1YR	AL4103007BTU-PSS-1YR	Annual Maintenance PSS (AL4103007BTU)		\$149	Each	10%	\$134	Other	F1
AL4103007BU-PSS-1YR	AL4103007BU-PSS-1YR	Annual Maintenance PSS (AL4103007BU)		\$149	Each	10%	\$134	Other	F1
AL410300FB-PSS-1YR	AL410300FB-PSS-1YR	Annual Maintenance PSS (AL410300FB)		\$142	Each	10%	\$128	Other	F1
AL410300FBTU-PSS-1YR	AL410300FBTU-PSS-1YR	Annual Maintenance PSS (AL410300FBTU)		\$149	Each	10%	\$134	Other	F1
AL410300FBU-PSS-1YR	AL410300FBU-PSS-1YR	Annual Maintenance PSS (AL410300FBU)		\$149	Each	10%	\$134	Other	F1
AL410300SB-PSS-1YR	AL410300SB-PSS-1YR	Annual Maintenance PSS (AL410300SB)		\$142	Each	10%	\$128	Other	F1
AL410300SBTU-PSS-1YR	AL410300SBTU-PSS-1YR	Annual Maintenance PSS (AL410300SBTU)		\$149	Each	10%	\$134	Other	F1
AL410300SBU-PSS-1YR	AL410300SBU-PSS-1YR	Annual Maintenance PSS (AL410300SBU)		\$149	Each	10%	\$134	Other	F1
AL4106001B-PSS-1YR	AL4106001B-PSS-1YR	Annual Maintenance PSS (AL4106001B)		\$246	Each	10%	\$221	Other	F1
AL4106001BTU-PSS-1YR	AL4106001BTU-PSS-1YR	Annual Maintenance PSS (AL4106001BTU)		\$257	Each	10%	\$232	Other	F1
AL4106001BU-PSS-1YR	AL4106001BU-PSS-1YR	Annual Maintenance PSS (AL4106001BU)		\$257	Each	10%	\$232	Other	F1
AL4106005B-PSS-1YR	AL4106005B-PSS-1YR	Annual Maintenance PSS (AL4106005B)		\$246	Each	10%	\$221	Other	F1
AL4106005BTU-PSS-1YR	AL4106005BTU-PSS-1YR	Annual Maintenance PSS (AL4106005BTU)		\$257	Each	10%	\$232	Other	F1
AL4106005BU-PSS-1YR	AL4106005BU-PSS-1YR	Annual Maintenance PSS (AL4106005BU)		\$257	Each	10%	\$232	Other	F1
AL4106006B-PSS-1YR	AL4106006B-PSS-1YR	Annual Maintenance PSS (AL4106006B)		\$246	Each	10%	\$221	Other	F1
AL4106006BTU-PSS-1YR	AL4106006BTU-PSS-1YR	Annual Maintenance PSS (AL4106006BTU)		\$257	Each	10%	\$232	Other	F1
AL4106006BU-PSS-1YR	AL4106006BU-PSS-1YR	Annual Maintenance PSS (AL4106006BU)		\$257	Each	10%	\$232	Other	F1
AL4106007B-PSS-1YR	AL4106007B-PSS-1YR	Annual Maintenance PSS (AL4106007B)		\$246	Each	10%	\$221	Other	F1
AL4106007BTU-PSS-1YR	AL4106007BTU-PSS-1YR	Annual Maintenance PSS (AL4106007BTU)		\$257	Each	10%	\$232	Other	F1
AL4106007BU-PSS-1YR	AL4106007BU-PSS-1YR	Annual Maintenance PSS (AL4106007BU)		\$257	Each	10%	\$232	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								ALJP Category (REQUIRED) use drop-down	Column L(Column K)	
AL410600FB-PSS-1YR	AL410600FB-PSS-1YR	Annual Maintenance PSS (AL410600FB)	Annual Maintenance PSS (AL410600FB)	\$246	Each	10%	\$221	Other	F1	
AL410600FBTU-PSS-1YR	AL410600FBTU-PSS-1YR	Annual Maintenance PSS (AL410600FBTU)	Annual Maintenance PSS (AL410600FBTU)	\$257	Each	10%	\$232	Other	F1	
AL410600FBU-PSS-1YR	AL410600FBU-PSS-1YR	Annual Maintenance PSS (AL410600FBU)	Annual Maintenance PSS (AL410600FBU)	\$257	Each	10%	\$232	Other	F1	
AL410600SB-PSS-1YR	AL410600SB-PSS-1YR	Annual Maintenance PSS (AL410600SB)	Annual Maintenance PSS (AL410600SB)	\$246	Each	10%	\$221	Other	F1	
AL410600SBTU-PSS-1YR	AL410600SBTU-PSS-1YR	Annual Maintenance PSS (AL410600SBTU)	Annual Maintenance PSS (AL410600SBTU)	\$257	Each	10%	\$232	Other	F1	
AL410600SBU-PSS-1YR	AL410600SBU-PSS-1YR	Annual Maintenance PSS (AL410600SBU)	Annual Maintenance PSS (AL410600SBU)	\$257	Each	10%	\$232	Other	F1	
AL4109001B-PSS-1YR	AL4109001B-PSS-1YR	Annual Maintenance PSS (AL4109001B)	Annual Maintenance PSS (AL4109001B)	\$323	Each	10%	\$291	Other	F1	
AL4109001BTU-PSS-1YR	AL4109001BTU-PSS-1YR	Annual Maintenance PSS (AL4109001BTU)	Annual Maintenance PSS (AL4109001BTU)	\$338	Each	10%	\$304	Other	F1	
AL4109001BUTU-PSS-1YR	AL4109001BUTU-PSS-1YR	Annual Maintenance PSS (AL4109001BUTU)	Annual Maintenance PSS (AL4109001BUTU)	\$338	Each	10%	\$304	Other	F1	
AL4109005B-PSS-1YR	AL4109005B-PSS-1YR	Annual Maintenance PSS (AL4109005B)	Annual Maintenance PSS (AL4109005B)	\$323	Each	10%	\$291	Other	F1	
AL4109005BTU-PSS-1YR	AL4109005BTU-PSS-1YR	Annual Maintenance PSS (AL4109005BTU)	Annual Maintenance PSS (AL4109005BTU)	\$338	Each	10%	\$304	Other	F1	
AL4109005BUTU-PSS-1YR	AL4109005BUTU-PSS-1YR	Annual Maintenance PSS (AL4109005BUTU)	Annual Maintenance PSS (AL4109005BUTU)	\$338	Each	10%	\$304	Other	F1	
AL4109006B-PSS-1YR	AL4109006B-PSS-1YR	Annual Maintenance PSS (AL4109006B)	Annual Maintenance PSS (AL4109006B)	\$323	Each	10%	\$291	Other	F1	
AL4109006BTU-PSS-1YR	AL4109006BTU-PSS-1YR	Annual Maintenance PSS (AL4109006BTU)	Annual Maintenance PSS (AL4109006BTU)	\$338	Each	10%	\$304	Other	F1	
AL4109006BUTU-PSS-1YR	AL4109006BUTU-PSS-1YR	Annual Maintenance PSS (AL4109006BUTU)	Annual Maintenance PSS (AL4109006BUTU)	\$338	Each	10%	\$304	Other	F1	
AL4109007B-PSS-1YR	AL4109007B-PSS-1YR	Annual Maintenance PSS (AL4109007B)	Annual Maintenance PSS (AL4109007B)	\$323	Each	10%	\$291	Other	F1	
AL4109007BTU-PSS-1YR	AL4109007BTU-PSS-1YR	Annual Maintenance PSS (AL4109007BTU)	Annual Maintenance PSS (AL4109007BTU)	\$338	Each	10%	\$304	Other	F1	
AL4109007BUTU-PSS-1YR	AL4109007BUTU-PSS-1YR	Annual Maintenance PSS (AL4109007BUTU)	Annual Maintenance PSS (AL4109007BUTU)	\$338	Each	10%	\$304	Other	F1	
AL410900FB-PSS-1YR	AL410900FB-PSS-1YR	Annual Maintenance PSS (AL410900FB)	Annual Maintenance PSS (AL410900FB)	\$323	Each	10%	\$291	Other	F1	
AL410900FBTU-PSS-1YR	AL410900FBTU-PSS-1YR	Annual Maintenance PSS (AL410900FBTU)	Annual Maintenance PSS (AL410900FBTU)	\$338	Each	10%	\$304	Other	F1	
AL410900FBU-PSS-1YR	AL410900FBU-PSS-1YR	Annual Maintenance PSS (AL410900FBU)	Annual Maintenance PSS (AL410900FBU)	\$338	Each	10%	\$304	Other	F1	
AL410900SB-PSS-1YR	AL410900SB-PSS-1YR	Annual Maintenance PSS (AL410900SB)	Annual Maintenance PSS (AL410900SB)	\$323	Each	10%	\$291	Other	F1	
AL410900SBTU-PSS-1YR	AL410900SBTU-PSS-1YR	Annual Maintenance PSS (AL410900SBTU)	Annual Maintenance PSS (AL410900SBTU)	\$338	Each	10%	\$304	Other	F1	
AL410900SBU-PSS-1YR	AL410900SBU-PSS-1YR	Annual Maintenance PSS (AL410900SBU)	Annual Maintenance PSS (AL410900SBU)	\$338	Each	10%	\$304	Other	F1	
AL4153001B-PSS-1YR	AL4153001B-PSS-1YR	Annual Maintenance PSS (AL4153001B)	Annual Maintenance PSS (AL4153001B)	\$366	Each	10%	\$329	Other	F1	
AL4153001BTU-PSS-1YR	AL4153001BTU-PSS-1YR	Annual Maintenance PSS (AL4153001BTU)	Annual Maintenance PSS (AL4153001BTU)	\$383	Each	10%	\$344	Other	F1	
AL4153001BUTU-PSS-1YR	AL4153001BUTU-PSS-1YR	Annual Maintenance PSS (AL4153001BUTU)	Annual Maintenance PSS (AL4153001BUTU)	\$383	Each	10%	\$344	Other	F1	
AL4153005B-PSS-1YR	AL4153005B-PSS-1YR	Annual Maintenance PSS (AL4153005B)	Annual Maintenance PSS (AL4153005B)	\$366	Each	10%	\$329	Other	F1	
AL4153005BTU-PSS-1YR	AL4153005BTU-PSS-1YR	Annual Maintenance PSS (AL4153005BTU)	Annual Maintenance PSS (AL4153005BTU)	\$383	Each	10%	\$344	Other	F1	
AL4153005BUTU-PSS-1YR	AL4153005BUTU-PSS-1YR	Annual Maintenance PSS (AL4153005BUTU)	Annual Maintenance PSS (AL4153005BUTU)	\$383	Each	10%	\$344	Other	F1	
AL4153006B-PSS-1YR	AL4153006B-PSS-1YR	Annual Maintenance PSS (AL4153006B)	Annual Maintenance PSS (AL4153006B)	\$366	Each	10%	\$329	Other	F1	
AL4153006BTU-PSS-1YR	AL4153006BTU-PSS-1YR	Annual Maintenance PSS (AL4153006BTU)	Annual Maintenance PSS (AL4153006BTU)	\$383	Each	10%	\$344	Other	F1	
AL4153006BUTU-PSS-1YR	AL4153006BUTU-PSS-1YR	Annual Maintenance PSS (AL4153006BUTU)	Annual Maintenance PSS (AL4153006BUTU)	\$383	Each	10%	\$344	Other	F1	
AL4153007B-PSS-1YR	AL4153007B-PSS-1YR	Annual Maintenance PSS (AL4153007B)	Annual Maintenance PSS (AL4153007B)	\$366	Each	10%	\$329	Other	F1	
AL4153007BTU-PSS-1YR	AL4153007BTU-PSS-1YR	Annual Maintenance PSS (AL4153007BTU)	Annual Maintenance PSS (AL4153007BTU)	\$383	Each	10%	\$344	Other	F1	
AL4153007BUTU-PSS-1YR	AL4153007BUTU-PSS-1YR	Annual Maintenance PSS (AL4153007BUTU)	Annual Maintenance PSS (AL4153007BUTU)	\$383	Each	10%	\$344	Other	F1	
AL415300FB-PSS-1YR	AL415300FB-PSS-1YR	Annual Maintenance PSS (AL415300FB)	Annual Maintenance PSS (AL415300FB)	\$366	Each	10%	\$329	Other	F1	
AL415300FBTU-PSS-1YR	AL415300FBTU-PSS-1YR	Annual Maintenance PSS (AL415300FBTU)	Annual Maintenance PSS (AL415300FBTU)	\$383	Each	10%	\$344	Other	F1	
AL415300FBU-PSS-1YR	AL415300FBU-PSS-1YR	Annual Maintenance PSS (AL415300FBU)	Annual Maintenance PSS (AL415300FBU)	\$383	Each	10%	\$344	Other	F1	
AL415300SB-PSS-1YR	AL415300SB-PSS-1YR	Annual Maintenance PSS (AL415300SB)	Annual Maintenance PSS (AL415300SB)	\$366	Each	10%	\$329	Other	F1	
AL415300SBTU-PSS-1YR	AL415300SBTU-PSS-1YR	Annual Maintenance PSS (AL415300SBTU)	Annual Maintenance PSS (AL415300SBTU)	\$383	Each	10%	\$344	Other	F1	
AL415300SBU-PSS-1YR	AL415300SBU-PSS-1YR	Annual Maintenance PSS (AL415300SBU)	Annual Maintenance PSS (AL415300SBU)	\$383	Each	10%	\$344	Other	F1	
AL4156001B-PSS-1YR	AL4156001B-PSS-1YR	Annual Maintenance PSS (AL4156001B)	Annual Maintenance PSS (AL4156001B)	\$647	Each	10%	\$582	Other	F1	
AL4156001BTU-PSS-1YR	AL4156001BTU-PSS-1YR	Annual Maintenance PSS (AL4156001BTU)	Annual Maintenance PSS (AL4156001BTU)	\$677	Each	10%	\$609	Other	F1	
AL4156001BUTU-PSS-1YR	AL4156001BUTU-PSS-1YR	Annual Maintenance PSS (AL4156001BUTU)	Annual Maintenance PSS (AL4156001BUTU)	\$677	Each	10%	\$609	Other	F1	
AL4156005B-PSS-1YR	AL4156005B-PSS-1YR	Annual Maintenance PSS (AL4156005B)	Annual Maintenance PSS (AL4156005B)	\$647	Each	10%	\$582	Other	F1	
AL4156005BTU-PSS-1YR	AL4156005BTU-PSS-1YR	Annual Maintenance PSS (AL4156005BTU)	Annual Maintenance PSS (AL4156005BTU)	\$677	Each	10%	\$609	Other	F1	
AL4156005BUTU-PSS-1YR	AL4156005BUTU-PSS-1YR	Annual Maintenance PSS (AL4156005BUTU)	Annual Maintenance PSS (AL4156005BUTU)	\$677	Each	10%	\$609	Other	F1	
AL4156006B-PSS-1YR	AL4156006B-PSS-1YR	Annual Maintenance PSS (AL4156006B)	Annual Maintenance PSS (AL4156006B)	\$647	Each	10%	\$582	Other	F1	
AL4156006BTU-PSS-1YR	AL4156006BTU-PSS-1YR	Annual Maintenance PSS (AL4156006BTU)	Annual Maintenance PSS (AL4156006BTU)	\$677	Each	10%	\$609	Other	F1	
AL4156006BUTU-PSS-1YR	AL4156006BUTU-PSS-1YR	Annual Maintenance PSS (AL4156006BUTU)	Annual Maintenance PSS (AL4156006BUTU)	\$677	Each	10%	\$609	Other	F1	
AL4156007B-PSS-1YR	AL4156007B-PSS-1YR	Annual Maintenance PSS (AL4156007B)	Annual Maintenance PSS (AL4156007B)	\$647	Each	10%	\$582	Other	F1	
AL4156007BTU-PSS-1YR	AL4156007BTU-PSS-1YR	Annual Maintenance PSS (AL4156007BTU)	Annual Maintenance PSS (AL4156007BTU)	\$677	Each	10%	\$609	Other	F1	
AL4156007BUTU-PSS-1YR	AL4156007BUTU-PSS-1YR	Annual Maintenance PSS (AL4156007BUTU)	Annual Maintenance PSS (AL4156007BUTU)	\$677	Each	10%	\$609	Other	F1	
AL415600FB-PSS-1YR	AL415600FB-PSS-1YR	Annual Maintenance PSS (AL415600FB)	Annual Maintenance PSS (AL415600FB)	\$647	Each	10%	\$582	Other	F1	
AL415600FBTU-PSS-1YR	AL415600FBTU-PSS-1YR	Annual Maintenance PSS (AL415600FBTU)	Annual Maintenance PSS (AL415600FBTU)	\$677	Each	10%	\$609	Other	F1	
AL415600FBU-PSS-1YR	AL415600FBU-PSS-1YR	Annual Maintenance PSS (AL415600FBU)	Annual Maintenance PSS (AL415600FBU)	\$677	Each	10%	\$609	Other	F1	
AL415600SB-PSS-1YR	AL415600SB-PSS-1YR	Annual Maintenance PSS (AL415600SB)	Annual Maintenance PSS (AL415600SB)	\$647	Each	10%	\$582	Other	F1	
AL415600SBTU-PSS-1YR	AL415600SBTU-PSS-1YR	Annual Maintenance PSS (AL415600SBTU)	Annual Maintenance PSS (AL415600SBTU)	\$677	Each	10%	\$609	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	Price			ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
AL415600SBU-PSS-1YR	AL415600SBU-PSS-1YR	Annual Maintenance PSS (AL415600SBU)	Annual Maintenance PSS (AL415600SBU)	\$677	Each	10%	\$609	Other	F1	
AL45T1-T4-PSS-1YR	AL45T1-T4-PSS-1YR	Annual Maintenance PSS (AL45T1-T4)	Annual Maintenance PSS (AL45T1-T4)	\$232	Each	10%	\$209	Other	F1	
AL45T5-T12-PSS-1YR	AL45T5-T12-PSS-1YR	Annual Maintenance PSS (AL45T5-T12)	Annual Maintenance PSS (AL45T5-T12)	\$1,162	Each	10%	\$1,046	Other	F1	
AL47210001B-PSS-1YR	AL47210001B-PSS-1YR	Annual Maintenance PSS (AL47210001B)	Annual Maintenance PSS (AL47210001B)	\$269	Each	10%	\$242	Other	F1	
AL47210001BTU-PSS-1YR	AL47210001BTU-PSS-1YR	Annual Maintenance PSS (AL47210001BTU)	Annual Maintenance PSS (AL47210001BTU)	\$282	Each	10%	\$253	Other	F1	
AL47210001BU-PSS-1YR	AL47210001BU-PSS-1YR	Annual Maintenance PSS (AL47210001BU)	Annual Maintenance PSS (AL47210001BU)	\$282	Each	10%	\$253	Other	F1	
AL47210005B-PSS-1YR	AL47210005B-PSS-1YR	Annual Maintenance PSS (AL47210005B)	Annual Maintenance PSS (AL47210005B)	\$269	Each	10%	\$242	Other	F1	
AL47210005BTU-PSS-1YR	AL47210005BTU-PSS-1YR	Annual Maintenance PSS (AL47210005BTU)	Annual Maintenance PSS (AL47210005BTU)	\$282	Each	10%	\$253	Other	F1	
AL47210005BU-PSS-1YR	AL47210005BU-PSS-1YR	Annual Maintenance PSS (AL47210005BU)	Annual Maintenance PSS (AL47210005BU)	\$282	Each	10%	\$253	Other	F1	
AL47210006B-PSS-1YR	AL47210006B-PSS-1YR	Annual Maintenance PSS (AL47210006B)	Annual Maintenance PSS (AL47210006B)	\$269	Each	10%	\$242	Other	F1	
AL47210006BTU-PSS-1YR	AL47210006BTU-PSS-1YR	Annual Maintenance PSS (AL47210006BTU)	Annual Maintenance PSS (AL47210006BTU)	\$282	Each	10%	\$253	Other	F1	
AL47210006BU-PSS-1YR	AL47210006BU-PSS-1YR	Annual Maintenance PSS (AL47210006BU)	Annual Maintenance PSS (AL47210006BU)	\$282	Each	10%	\$253	Other	F1	
AL47210007B-PSS-1YR	AL47210007B-PSS-1YR	Annual Maintenance PSS (AL47210007B)	Annual Maintenance PSS (AL47210007B)	\$269	Each	10%	\$242	Other	F1	
AL47210007BTU-PSS-1YR	AL47210007BTU-PSS-1YR	Annual Maintenance PSS (AL47210007BTU)	Annual Maintenance PSS (AL47210007BTU)	\$282	Each	10%	\$253	Other	F1	
AL47210007BU-PSS-1YR	AL47210007BU-PSS-1YR	Annual Maintenance PSS (AL47210007BU)	Annual Maintenance PSS (AL47210007BU)	\$282	Each	10%	\$253	Other	F1	
AL4721000FB-PSS-1YR	AL4721000FB-PSS-1YR	Annual Maintenance PSS (AL4721000FB)	Annual Maintenance PSS (AL4721000FB)	\$269	Each	10%	\$242	Other	F1	
AL4721000FBTU-PSS-1YR	AL4721000FBTU-PSS-1YR	Annual Maintenance PSS (AL4721000FBTU)	Annual Maintenance PSS (AL4721000FBTU)	\$282	Each	10%	\$253	Other	F1	
AL4721000FBU-PSS-1YR	AL4721000FBU-PSS-1YR	Annual Maintenance PSS (AL4721000FBU)	Annual Maintenance PSS (AL4721000FBU)	\$282	Each	10%	\$253	Other	F1	
AL4721000SB-PSS-1YR	AL4721000SB-PSS-1YR	Annual Maintenance PSS (AL4721000SB)	Annual Maintenance PSS (AL4721000SB)	\$269	Each	10%	\$242	Other	F1	
AL4721000SBTU-PSS-1YR	AL4721000SBTU-PSS-1YR	Annual Maintenance PSS (AL4721000SBTU)	Annual Maintenance PSS (AL4721000SBTU)	\$282	Each	10%	\$253	Other	F1	
AL4721000SBU-PSS-1YR	AL4721000SBU-PSS-1YR	Annual Maintenance PSS (AL4721000SBU)	Annual Maintenance PSS (AL4721000SBU)	\$282	Each	10%	\$253	Other	F1	
AL4F11001BFP-PSS-1YR	AL4F11001BFP-PSS-1YR	Annual Maintenance PSS (AL4F11001BFP)	Annual Maintenance PSS (AL4F11001BFP)	\$1,070	Each	10%	\$963	Other	F1	
AL4F11001B-PSS-1YR	AL4F11001B-PSS-1YR	Annual Maintenance PSS (AL4F11001B)	Annual Maintenance PSS (AL4F11001B)	\$538	Each	10%	\$484	Other	F1	
AL4F11001BTU-PSS-1YR	AL4F11001BTU-PSS-1YR	Annual Maintenance PSS (AL4F11001BTU)	Annual Maintenance PSS (AL4F11001BTU)	\$554	Each	10%	\$498	Other	F1	
AL4F11001BU-PSS-1YR	AL4F11001BU-PSS-1YR	Annual Maintenance PSS (AL4F11001BU)	Annual Maintenance PSS (AL4F11001BU)	\$554	Each	10%	\$498	Other	F1	
AL4F11005BFP-PSS-1YR	AL4F11005BFP-PSS-1YR	Annual Maintenance PSS (AL4F11005BFP)	Annual Maintenance PSS (AL4F11005BFP)	\$1,070	Each	10%	\$963	Other	F1	
AL4F11005B-PSS-1YR	AL4F11005B-PSS-1YR	Annual Maintenance PSS (AL4F11005B)	Annual Maintenance PSS (AL4F11005B)	\$538	Each	10%	\$484	Other	F1	
AL4F11005BTU-PSS-1YR	AL4F11005BTU-PSS-1YR	Annual Maintenance PSS (AL4F11005BTU)	Annual Maintenance PSS (AL4F11005BTU)	\$554	Each	10%	\$498	Other	F1	
AL4F11005BU-PSS-1YR	AL4F11005BU-PSS-1YR	Annual Maintenance PSS (AL4F11005BU)	Annual Maintenance PSS (AL4F11005BU)	\$554	Each	10%	\$498	Other	F1	
AL4F11007BFP-PSS-1YR	AL4F11007BFP-PSS-1YR	Annual Maintenance PSS (AL4F11007BFP)	Annual Maintenance PSS (AL4F11007BFP)	\$1,070	Each	10%	\$963	Other	F1	
AL4F11007B-PSS-1YR	AL4F11007B-PSS-1YR	Annual Maintenance PSS (AL4F11007B)	Annual Maintenance PSS (AL4F11007B)	\$538	Each	10%	\$484	Other	F1	
AL4F11007BTU-PSS-1YR	AL4F11007BTU-PSS-1YR	Annual Maintenance PSS (AL4F11007BTU)	Annual Maintenance PSS (AL4F11007BTU)	\$554	Each	10%	\$498	Other	F1	
AL4F11007BU-PSS-1YR	AL4F11007BU-PSS-1YR	Annual Maintenance PSS (AL4F11007BU)	Annual Maintenance PSS (AL4F11007BU)	\$554	Each	10%	\$498	Other	F1	
AL4F1100SB-PSS-1YR	AL4F1100SB-PSS-1YR	Annual Maintenance PSS (AL4F1100SB)	Annual Maintenance PSS (AL4F1100SB)	\$538	Each	10%	\$484	Other	F1	
AL4F1100SBTU-PSS-1YR	AL4F1100SBTU-PSS-1YR	Annual Maintenance PSS (AL4F1100SBTU)	Annual Maintenance PSS (AL4F1100SBTU)	\$554	Each	10%	\$498	Other	F1	
AL4F1100SBU-PSS-1YR	AL4F1100SBU-PSS-1YR	Annual Maintenance PSS (AL4F1100SBU)	Annual Maintenance PSS (AL4F1100SBU)	\$554	Each	10%	\$498	Other	F1	
AL4FM2001BFP-PSS-1YR	AL4FM2001BFP-PSS-1YR	Annual Maintenance PSS (AL4FM2001BFP)	Annual Maintenance PSS (AL4FM2001BFP)	\$2,033	Each	10%	\$1,830	Other	F1	
AL4FM2001BP-PSS-1YR	AL4FM2001BP-PSS-1YR	Annual Maintenance PSS (AL4FM2001BP)	Annual Maintenance PSS (AL4FM2001BP)	\$1,518	Each	10%	\$1,366	Other	F1	
AL4FM2001B-PSS-1YR	AL4FM2001B-PSS-1YR	Annual Maintenance PSS (AL4FM2001B)	Annual Maintenance PSS (AL4FM2001B)	\$951	Each	10%	\$856	Other	F1	
AL4FM2001BTU-PSS-1YR	AL4FM2001BTU-PSS-1YR	Annual Maintenance PSS (AL4FM2001BTU)	Annual Maintenance PSS (AL4FM2001BTU)	\$995	Each	10%	\$896	Other	F1	
AL4FM2001BU-PSS-1YR	AL4FM2001BU-PSS-1YR	Annual Maintenance PSS (AL4FM2001BU)	Annual Maintenance PSS (AL4FM2001BU)	\$995	Each	10%	\$896	Other	F1	
AL4FM2005BFP-PSS-1YR	AL4FM2005BFP-PSS-1YR	Annual Maintenance PSS (AL4FM2005BFP)	Annual Maintenance PSS (AL4FM2005BFP)	\$2,033	Each	10%	\$1,830	Other	F1	
AL4FM2005BP-PSS-1YR	AL4FM2005BP-PSS-1YR	Annual Maintenance PSS (AL4FM2005BP)	Annual Maintenance PSS (AL4FM2005BP)	\$1,518	Each	10%	\$1,366	Other	F1	
AL4FM2005B-PSS-1YR	AL4FM2005B-PSS-1YR	Annual Maintenance PSS (AL4FM2005B)	Annual Maintenance PSS (AL4FM2005B)	\$951	Each	10%	\$856	Other	F1	
AL4FM2005BTU-PSS-1YR	AL4FM2005BTU-PSS-1YR	Annual Maintenance PSS (AL4FM2005BTU)	Annual Maintenance PSS (AL4FM2005BTU)	\$995	Each	10%	\$896	Other	F1	
AL4FM2005BU-PSS-1YR	AL4FM2005BU-PSS-1YR	Annual Maintenance PSS (AL4FM2005BU)	Annual Maintenance PSS (AL4FM2005BU)	\$995	Each	10%	\$896	Other	F1	
AL4FM2007BFP-PSS-1YR	AL4FM2007BFP-PSS-1YR	Annual Maintenance PSS (AL4FM2007BFP)	Annual Maintenance PSS (AL4FM2007BFP)	\$2,033	Each	10%	\$1,830	Other	F1	
AL4FM2007BP-PSS-1YR	AL4FM2007BP-PSS-1YR	Annual Maintenance PSS (AL4FM2007BP)	Annual Maintenance PSS (AL4FM2007BP)	\$1,518	Each	10%	\$1,366	Other	F1	
AL4FM2007B-PSS-1YR	AL4FM2007B-PSS-1YR	Annual Maintenance PSS (AL4FM2007B)	Annual Maintenance PSS (AL4FM2007B)	\$951	Each	10%	\$856	Other	F1	
AL4FM2007BTU-PSS-1YR	AL4FM2007BTU-PSS-1YR	Annual Maintenance PSS (AL4FM2007BTU)	Annual Maintenance PSS (AL4FM2007BTU)	\$995	Each	10%	\$896	Other	F1	
AL4FM2007BU-PSS-1YR	AL4FM2007BU-PSS-1YR	Annual Maintenance PSS (AL4FM2007BU)	Annual Maintenance PSS (AL4FM2007BU)	\$995	Each	10%	\$896	Other	F1	
AL4FM200SB-PSS-1YR	AL4FM200SB-PSS-1YR	Annual Maintenance PSS (AL4FM200SB)	Annual Maintenance PSS (AL4FM200SB)	\$1,518	Each	10%	\$1,366	Other	F1	
AL4FM200SB-PSS-1YR	AL4FM200SB-PSS-1YR	Annual Maintenance PSS (AL4FM200SB)	Annual Maintenance PSS (AL4FM200SB)	\$951	Each	10%	\$856	Other	F1	
AL4FM200SBTU-PSS-1YR	AL4FM200SBTU-PSS-1YR	Annual Maintenance PSS (AL4FM200SBTU)	Annual Maintenance PSS (AL4FM200SBTU)	\$995	Each	10%	\$896	Other	F1	
AL4FM200SBU-PSS-1YR	AL4FM200SBU-PSS-1YR	Annual Maintenance PSS (AL4FM200SBU)	Annual Maintenance PSS (AL4FM200SBU)	\$995	Each	10%	\$896	Other	F1	
AL4FM4001BFP-PSS-1YR	AL4FM4001BFP-PSS-1YR	Annual Maintenance PSS (AL4FM4001BFP)	Annual Maintenance PSS (AL4FM4001BFP)	\$3,856	Each	10%	\$3,470	Other	F1	
AL4FM4001B-PSS-1YR	AL4FM4001B-PSS-1YR	Annual Maintenance PSS (AL4FM4001B)	Annual Maintenance PSS (AL4FM4001B)	\$1,805	Each	10%	\$1,624	Other	F1	
AL4FM4001BTU-PSS-1YR	AL4FM4001BTU-PSS-1YR	Annual Maintenance PSS (AL4FM4001BTU)	Annual Maintenance PSS (AL4FM4001BTU)	\$1,888	Each	10%	\$1,699	Other	F1	
AL4FM4001BU-PSS-1YR	AL4FM4001BU-PSS-1YR	Annual Maintenance PSS (AL4FM4001BU)	Annual Maintenance PSS (AL4FM4001BU)	\$1,888	Each	10%	\$1,699	Other	F1	
AL4FM4005BFP-PSS-1YR	AL4FM4005BFP-PSS-1YR	Annual Maintenance PSS (AL4FM4005BFP)	Annual Maintenance PSS (AL4FM4005BFP)	\$3,856	Each	10%	\$3,470	Other	F1	
AL4FM4005B-PSS-1YR	AL4FM4005B-PSS-1YR	Annual Maintenance PSS (AL4FM4005B)	Annual Maintenance PSS (AL4FM4005B)	\$1,805	Each	10%	\$1,624	Other	F1	
AL4FM4005BTU-PSS-1YR	AL4FM4005BTU-PSS-1YR	Annual Maintenance PSS (AL4FM4005BTU)	Annual Maintenance PSS (AL4FM4005BTU)	\$1,888	Each	10%	\$1,699	Other	F1	
AL4FM4005BU-PSS-1YR	AL4FM4005BU-PSS-1YR	Annual Maintenance PSS (AL4FM4005BU)	Annual Maintenance PSS (AL4FM4005BU)	\$1,888	Each	10%	\$1,699	Other	F1	
AL4FM4007BFP-PSS-1YR	AL4FM4007BFP-PSS-1YR	Annual Maintenance PSS (AL4FM4007BFP)	Annual Maintenance PSS (AL4FM4007BFP)	\$3,856	Each	10%	\$3,470	Other	F1	
AL4FM4007B-PSS-1YR	AL4FM4007B-PSS-1YR	Annual Maintenance PSS (AL4FM4007B)	Annual Maintenance PSS (AL4FM4007B)	\$1,805	Each	10%	\$1,624	Other	F1	
AL4FM4007BTU-PSS-1YR	AL4FM4007BTU-PSS-1YR	Annual Maintenance PSS (AL4FM4007BTU)	Annual Maintenance PSS (AL4FM4007BTU)	\$1,888	Each	10%	\$1,699	Other	F1	
AL4FM4007BU-PSS-1YR	AL4FM4007BU-PSS-1YR	Annual Maintenance PSS (AL4FM4007BU)	Annual Maintenance PSS (AL4FM4007BU)	\$1,888	Each	10%	\$1,699	Other	F1	
AL4FM400SB-PSS-1YR	AL4FM400SB-PSS-1YR	Annual Maintenance PSS (AL4FM400SB)	Annual Maintenance PSS (AL4FM400SB)	\$1,805	Each	10%	\$1,624	Other	F1	
AL4FM400SBTU-PSS-1YR	AL4FM400SBTU-PSS-1YR	Annual Maintenance PSS (AL4FM400SBTU)	Annual Maintenance PSS (AL4FM400SBTU)	\$1,888	Each	10%	\$1,699	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AL4FM400SBU-PSS-1YR	AL4FM400SBU-PSS-1YR		Annual Maintenance PSS (AL4FM400SBU)	\$1,888	Each	10%		\$1,699	Other	F1	
AL4FM8001BFF-PSS-1YR	AL4FM8001BFF-PSS-1YR		Annual Maintenance PSS (AL4FM8001BFF)	\$7,326	Each	10%		\$6,593	Other	F1	
AL4FM8001B-PSS-1YR	AL4FM8001B-PSS-1YR		Annual Maintenance PSS (AL4FM8001B)	\$3,188	Each	10%		\$2,869	Other	F1	
AL4FM8001BTU-PSS-1YR	AL4FM8001BTU-PSS-1YR		Annual Maintenance PSS (AL4FM8001BTU)	\$3,336	Each	10%		\$3,003	Other	F1	
AL4FM8001BU-PSS-1YR	AL4FM8001BU-PSS-1YR		Annual Maintenance PSS (AL4FM8001BU)	\$3,336	Each	10%		\$3,003	Other	F1	
AL4FM8005BFF-PSS-1YR	AL4FM8005BFF-PSS-1YR		Annual Maintenance PSS (AL4FM8005BFF)	\$7,326	Each	10%		\$6,593	Other	F1	
AL4FM8005B-PSS-1YR	AL4FM8005B-PSS-1YR		Annual Maintenance PSS (AL4FM8005B)	\$3,188	Each	10%		\$2,869	Other	F1	
AL4FM8005BTU-PSS-1YR	AL4FM8005BTU-PSS-1YR		Annual Maintenance PSS (AL4FM8005BTU)	\$3,336	Each	10%		\$3,003	Other	F1	
AL4FM8005BU-PSS-1YR	AL4FM8005BU-PSS-1YR		Annual Maintenance PSS (AL4FM8005BU)	\$3,336	Each	10%		\$3,003	Other	F1	
AL4FM8007BFF-PSS-1YR	AL4FM8007BFF-PSS-1YR		Annual Maintenance PSS (AL4FM8007BFF)	\$7,325	Each	10%		\$6,593	Other	F1	
AL4FM8007B-PSS-1YR	AL4FM8007B-PSS-1YR		Annual Maintenance PSS (AL4FM8007B)	\$3,188	Each	10%		\$2,869	Other	F1	
AL4FM8007BTU-PSS-1YR	AL4FM8007BTU-PSS-1YR		Annual Maintenance PSS (AL4FM8007BTU)	\$3,336	Each	10%		\$3,003	Other	F1	
AL4FM8007BU-PSS-1YR	AL4FM8007BU-PSS-1YR		Annual Maintenance PSS (AL4FM8007BU)	\$3,336	Each	10%		\$3,003	Other	F1	
AL4FM800SB-PSS-1YR	AL4FM800SB-PSS-1YR		Annual Maintenance PSS (AL4FM800SB)	\$3,188	Each	10%		\$2,869	Other	F1	
AL4FM800SBU-PSS-1YR	AL4FM800SBU-PSS-1YR		Annual Maintenance PSS (AL4FM800SBU)	\$3,336	Each	10%		\$3,003	Other	F1	
AL600-T10-PSS-1YR	AL600-T10-PSS-1YR		Annual Maintenance PSS (AL600-T10)	\$8,912	Each	10%		\$8,021	Other	F1	
AL600-T11-PSS-1YR	AL600-T11-PSS-1YR		Annual Maintenance PSS (AL600-T11)	\$10,076	Each	10%		\$9,068	Other	F1	
AL600-T12-PSS-1YR	AL600-T12-PSS-1YR		Annual Maintenance PSS (AL600-T12)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T19-PSS-1YR	AL600-T19-PSS-1YR		Annual Maintenance PSS (AL600-T19)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T1-PSS-1YR	AL600-T1-PSS-1YR		Annual Maintenance PSS (AL600-T1)	\$1,240	Each	10%		\$1,116	Other	F1	
AL600-T20-PSS-1YR	AL600-T20-PSS-1YR		Annual Maintenance PSS (AL600-T20)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T21-PSS-1YR	AL600-T21-PSS-1YR		Annual Maintenance PSS (AL600-T21)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T22-PSS-1YR	AL600-T22-PSS-1YR		Annual Maintenance PSS (AL600-T22)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T23-PSS-1YR	AL600-T23-PSS-1YR		Annual Maintenance PSS (AL600-T23)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T24-PSS-1YR	AL600-T24-PSS-1YR		Annual Maintenance PSS (AL600-T24)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T25-PSS-1YR	AL600-T25-PSS-1YR		Annual Maintenance PSS (AL600-T25)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T26-PSS-1YR	AL600-T26-PSS-1YR		Annual Maintenance PSS (AL600-T26)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T27-PSS-1YR	AL600-T27-PSS-1YR		Annual Maintenance PSS (AL600-T27)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T28-PSS-1YR	AL600-T28-PSS-1YR		Annual Maintenance PSS (AL600-T28)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T29-PSS-1YR	AL600-T29-PSS-1YR		Annual Maintenance PSS (AL600-T29)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T2-PSS-1YR	AL600-T2-PSS-1YR		Annual Maintenance PSS (AL600-T2)	\$1,472	Each	10%		\$1,325	Other	F1	
AL600-T30-PSS-1YR	AL600-T30-PSS-1YR		Annual Maintenance PSS (AL600-T30)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T31-PSS-1YR	AL600-T31-PSS-1YR		Annual Maintenance PSS (AL600-T31)	\$11,238	Each	10%		\$10,114	Other	F1	
AL600-T3-PSS-1YR	AL600-T3-PSS-1YR		Annual Maintenance PSS (AL600-T3)	\$1,706	Each	10%		\$1,535	Other	F1	
AL600-T4-PSS-1YR	AL600-T4-PSS-1YR		Annual Maintenance PSS (AL600-T4)	\$1,938	Each	10%		\$1,744	Other	F1	
AL600-T5-PSS-1YR	AL600-T5-PSS-1YR		Annual Maintenance PSS (AL600-T5)	\$3,100	Each	10%		\$2,790	Other	F1	
AL600-T6-PSS-1YR	AL600-T6-PSS-1YR		Annual Maintenance PSS (AL600-T6)	\$4,262	Each	10%		\$3,836	Other	F1	
AL600-T7-PSS-1YR	AL600-T7-PSS-1YR		Annual Maintenance PSS (AL600-T7)	\$5,426	Each	10%		\$4,883	Other	F1	
AL600-T8-PSS-1YR	AL600-T8-PSS-1YR		Annual Maintenance PSS (AL600-T8)	\$6,588	Each	10%		\$5,929	Other	F1	
AL600-T9-PSS-1YR	AL600-T9-PSS-1YR		Annual Maintenance PSS (AL600-T9)	\$7,750	Each	10%		\$6,975	Other	F1	
ALGX-ESNUP-PSS-1YR	ALGX-ESNUP-PSS-1YR		Annual Maintenance PSS (ALGX-ESNUP)	\$1,550	Each	10%		\$1,395	Other	F1	
AMP-VX-640-SM-PSS-1YR	AMP-VX-640-SM-PSS-1YR		Annual Maintenance PSS (AMP-VX-640-SM)	\$5,900	Each	10%		\$5,310	Other	F1	
AMP-VX-640-SM-T-PSS-1YR	AMP-VX-640-SM-T-PSS-1YR		Annual Maintenance PSS (AMP-VX-640-SM-T)	\$5,900	Each	10%		\$5,310	Other	F1	
AOP-ASL2-PKG-PSS-1YR	AOP-ASL2-PKG-PSS-1YR		Annual Maintenance PSS (AOP-ASL2-PKG)	\$203	Each	10%		\$183	Other	F1	
AOP-ASL-PKG-PSS-1YR	AOP-ASL-PKG-PSS-1YR		Annual Maintenance PSS (AOP-ASL-PKG)	\$203	Each	10%		\$183	Other	F1	
AP-7420B-00-PSS-1YR	AP-7420B-00-PSS-1YR		Annual Maintenance PSS (AP-7420B-00)	\$2,268	Each	10%		\$2,041	Other	F1	
AP-7420B-F-PSS-1YR	AP-7420B-F-PSS-1YR		Annual Maintenance PSS (AP-7420B-F)	\$2,268	Each	10%		\$2,041	Other	F1	
AP7420B-IP-PSS-1YR	AP7420B-IP-PSS-1YR		Annual Maintenance PSS (AP7420B-IP)	\$1,740	Each	10%		\$1,566	Other	F1	
AP7420B-MPR-PSS-1YR	AP7420B-MPR-PSS-1YR		Annual Maintenance PSS (AP7420B-MPR)	\$4,100	Each	10%		\$3,690	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AP7420B-RTRC-PSS-1YR	AP7420B-RTRC-PSS-1YR		Annual Maintenance PSS (AP7420B-RTRC)	\$2,900	Each	10%	\$2,610	Other	F1
AP7420B-RTR-PSS-1YR	AP7420B-RTR-PSS-1YR		Annual Maintenance PSS (AP7420B-RTR)	\$2,900	Each	10%	\$2,610	Other	F1
AP7420B-SAS-F-PSS-1YR	AP7420B-SAS-F-PSS-1YR		Annual Maintenance PSS (AP7420B-SAS-F)	\$3,860	Each	10%	\$3,474	Other	F1
AP7420B-SAS-PSS-1YR	AP7420B-SAS-PSS-1YR		Annual Maintenance PSS (AP7420B-SAS)	\$3,860	Each	10%	\$3,474	Other	F1
AP7600B-FW-PSS-1YR	AP7600B-FW-PSS-1YR		Annual Maintenance PSS (AP7600B-FW)	\$780	Each	10%	\$702	Other	F1
AP7600B-PM-PSS-1YR	AP7600B-PM-PSS-1YR		Annual Maintenance PSS (AP7600B-PM)	\$880	Each	10%	\$792	Other	F1
AP-7600B-PSS-1YR	AP-7600B-PSS-1YR		Annual Maintenance PSS (AP-7600B)	\$3,696	Each	10%	\$3,326	Other	F1
AP7600B-TR-PSS-1YR	AP7600B-TR-PSS-1YR		Annual Maintenance PSS (AP7600B-TR)	\$1,100	Each	10%	\$990	Other	F1
APPLCONN-SDKP-PSS-1YR	APPLCONN-SDKP-PSS-1YR		Annual Maintenance PSS (APPLCONN-SDKP)	\$22	Each	10%	\$20	Other	F1
ARCH-SVC-SAP-PSS-1YR	ARCH-SVC-SAP-PSS-1YR		Annual Maintenance PSS (ARCH-SVC-SAP)	\$11,064	Each	10%	\$9,957	Other	F1
ARC-UPG-T01-PSS-1YR	ARC-UPG-T01-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T01)	\$200	Each	10%	\$180	Other	F1
ARC-UPG-T02-PSS-1YR	ARC-UPG-T02-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T02)	\$175	Each	10%	\$158	Other	F1
ARC-UPG-T03-PSS-1YR	ARC-UPG-T03-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T03)	\$148	Each	10%	\$133	Other	F1
ARC-UPG-T04-PSS-1YR	ARC-UPG-T04-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T04)	\$125	Each	10%	\$113	Other	F1
ARC-UPG-T05-PSS-1YR	ARC-UPG-T05-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T05)	\$110	Each	10%	\$99	Other	F1
ARC-UPG-T06-PSS-1YR	ARC-UPG-T06-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T06)	\$93	Each	10%	\$83	Other	F1
ARC-UPG-T07-PSS-1YR	ARC-UPG-T07-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T07)	\$80	Each	10%	\$72	Other	F1
ARC-UPG-T08-PSS-1YR	ARC-UPG-T08-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T08)	\$70	Each	10%	\$63	Other	F1
ARC-UPG-T09-PSS-1YR	ARC-UPG-T09-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T09)	\$58	Each	10%	\$52	Other	F1
ARC-UPG-T10-PSS-1YR	ARC-UPG-T10-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T10)	\$53	Each	10%	\$47	Other	F1
ARC-UPG-T11-PSS-1YR	ARC-UPG-T11-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T11)	\$43	Each	10%	\$38	Other	F1
ARC-UPG-T12-PSS-1YR	ARC-UPG-T12-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T12)	\$38	Each	10%	\$34	Other	F1
ARC-UPG-T13-PSS-1YR	ARC-UPG-T13-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T13)	\$33	Each	10%	\$29	Other	F1
ARC-UPG-T14-PSS-1YR	ARC-UPG-T14-PSS-1YR		Annual Maintenance PSS (ARC-UPG-T14)	\$28	Each	10%	\$25	Other	F1
ARM6-CAPM-T01-PSS-1YR	ARM6-CAPM-T01-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T01)	\$955	Each	10%	\$860	Other	F1
ARM6-CAPM-T02-PSS-1YR	ARM6-CAPM-T02-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T02)	\$833	Each	10%	\$749	Other	F1
ARM6-CAPM-T03-PSS-1YR	ARM6-CAPM-T03-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T03)	\$703	Each	10%	\$632	Other	F1
ARM6-CAPM-T04-PSS-1YR	ARM6-CAPM-T04-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T04)	\$603	Each	10%	\$542	Other	F1
ARM6-CAPM-T05-PSS-1YR	ARM6-CAPM-T05-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T05)	\$528	Each	10%	\$475	Other	F1
ARM6-CAPM-T06-PSS-1YR	ARM6-CAPM-T06-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T06)	\$443	Each	10%	\$398	Other	F1
ARM6-CAPM-T07-PSS-1YR	ARM6-CAPM-T07-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T07)	\$388	Each	10%	\$349	Other	F1
ARM6-CAPM-T08-PSS-1YR	ARM6-CAPM-T08-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T08)	\$325	Each	10%	\$293	Other	F1
ARM6-CAPM-T09-PSS-1YR	ARM6-CAPM-T09-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T09)	\$278	Each	10%	\$250	Other	F1
ARM6-CAPM-T10-PSS-1YR	ARM6-CAPM-T10-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T10)	\$245	Each	10%	\$221	Other	F1
ARM6-CAPM-T11-PSS-1YR	ARM6-CAPM-T11-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T11)	\$208	Each	10%	\$187	Other	F1
ARM6-CAPM-T12-PSS-1YR	ARM6-CAPM-T12-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T12)	\$180	Each	10%	\$162	Other	F1
ARM6-CAPM-T13-PSS-1YR	ARM6-CAPM-T13-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T13)	\$150	Each	10%	\$135	Other	F1
ARM6-CAPM-T14-PSS-1YR	ARM6-CAPM-T14-PSS-1YR		Annual Maintenance PSS (ARM6-CAPM-T14)	\$130	Each	10%	\$117	Other	F1
ARM6-UPG-T01-PSS-1YR	ARM6-UPG-T01-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T01)	\$548	Each	10%	\$493	Other	F1
ARM6-UPG-T02-PSS-1YR	ARM6-UPG-T02-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T02)	\$480	Each	10%	\$432	Other	F1
ARM6-UPG-T03-PSS-1YR	ARM6-UPG-T03-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T03)	\$405	Each	10%	\$365	Other	F1
ARM6-UPG-T04-PSS-1YR	ARM6-UPG-T04-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T04)	\$345	Each	10%	\$311	Other	F1
ARM6-UPG-T05-PSS-1YR	ARM6-UPG-T05-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T05)	\$303	Each	10%	\$272	Other	F1
ARM6-UPG-T06-PSS-1YR	ARM6-UPG-T06-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T06)	\$255	Each	10%	\$230	Other	F1
ARM6-UPG-T07-PSS-1YR	ARM6-UPG-T07-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T07)	\$223	Each	10%	\$200	Other	F1
ARM6-UPG-T08-PSS-1YR	ARM6-UPG-T08-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T08)	\$188	Each	10%	\$169	Other	F1
ARM6-UPG-T09-PSS-1YR	ARM6-UPG-T09-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T09)	\$160	Each	10%	\$144	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								Column L ALJP Category (REQUIRED) use drop-down	Column K	
ARM6-UPG-T10-PSS-1YR	ARM6-UPG-T10-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T10)	\$140	Each	10%	\$126	Other	F1	
ARM6-UPG-T11-PSS-1YR	ARM6-UPG-T11-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T11)	\$120	Each	10%	\$108	Other	F1	
ARM6-UPG-T12-PSS-1YR	ARM6-UPG-T12-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T12)	\$103	Each	10%	\$92	Other	F1	
ARM6-UPG-T13-PSS-1YR	ARM6-UPG-T13-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T13)	\$88	Each	10%	\$79	Other	F1	
ARM6-UPG-T14-PSS-1YR	ARM6-UPG-T14-PSS-1YR		Annual Maintenance PSS (ARM6-UPG-T14)	\$73	Each	10%	\$65	Other	F1	
ARM-CAPM-T01-PSS-1YR	ARM-CAPM-T01-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T01)	\$955	Each	10%	\$860	Other	F1	
ARM-CAPM-T02-PSS-1YR	ARM-CAPM-T02-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T02)	\$833	Each	10%	\$749	Other	F1	
ARM-CAPM-T03-PSS-1YR	ARM-CAPM-T03-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T03)	\$703	Each	10%	\$632	Other	F1	
ARM-CAPM-T04-PSS-1YR	ARM-CAPM-T04-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T04)	\$603	Each	10%	\$542	Other	F1	
ARM-CAPM-T05-PSS-1YR	ARM-CAPM-T05-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T05)	\$528	Each	10%	\$475	Other	F1	
ARM-CAPM-T06-PSS-1YR	ARM-CAPM-T06-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T06)	\$443	Each	10%	\$398	Other	F1	
ARM-CAPM-T07-PSS-1YR	ARM-CAPM-T07-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T07)	\$388	Each	10%	\$349	Other	F1	
ARM-CAPM-T08-PSS-1YR	ARM-CAPM-T08-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T08)	\$325	Each	10%	\$293	Other	F1	
ARM-CAPM-T09-PSS-1YR	ARM-CAPM-T09-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T09)	\$278	Each	10%	\$250	Other	F1	
ARM-CAPM-T10-PSS-1YR	ARM-CAPM-T10-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T10)	\$245	Each	10%	\$221	Other	F1	
ARM-CAPM-T11-PSS-1YR	ARM-CAPM-T11-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T11)	\$208	Each	10%	\$187	Other	F1	
ARM-CAPM-T12-PSS-1YR	ARM-CAPM-T12-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T12)	\$180	Each	10%	\$162	Other	F1	
ARM-CAPM-T13-PSS-1YR	ARM-CAPM-T13-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T13)	\$150	Each	10%	\$135	Other	F1	
ARM-CAPM-T14-PSS-1YR	ARM-CAPM-T14-PSS-1YR		Annual Maintenance PSS (ARM-CAPM-T14)	\$130	Each	10%	\$117	Other	F1	
ARMCL-T1-5U-PSS-1YR	ARMCL-T1-5U-PSS-1YR		Annual Maintenance PSS (ARMCL-T1-5U)	\$466	Each	10%	\$419	Other	F1	
ARMCL-T6-T3IU-PSS-1YR	ARMCL-T6-T3IU-PSS-1YR		Annual Maintenance PSS (ARMCL-T6-T3IU)	\$1,706	Each	10%	\$1,535	Other	F1	
ARMHP-T1-5U-PSS-1YR	ARMHP-T1-5U-PSS-1YR		Annual Maintenance PSS (ARMHP-T1-5U)	\$360	Each	10%	\$324	Other	F1	
ARMHP-T6-30U-PSS-1YR	ARMHP-T6-30U-PSS-1YR		Annual Maintenance PSS (ARMHP-T6-30U)	\$1,980	Each	10%	\$1,782	Other	F1	
ARMOTH-T1-5U-PSS-1YR	ARMOTH-T1-5U-PSS-1YR		Annual Maintenance PSS (ARMOTH-T1-5U)	\$360	Each	10%	\$324	Other	F1	
ARMOTH-T6-30U-PSS-1YR	ARMOTH-T6-30U-PSS-1YR		Annual Maintenance PSS (ARMOTH-T6-30U)	\$1,980	Each	10%	\$1,782	Other	F1	
ARMSYM-T1-5U-PSS-1YR	ARMSYM-T1-5U-PSS-1YR		Annual Maintenance PSS (ARMSYM-T1-5U)	\$288	Each	10%	\$259	Other	F1	
ARMSYM-T6-30U-PSS-1YR	ARMSYM-T6-30U-PSS-1YR		Annual Maintenance PSS (ARMSYM-T6-30U)	\$1,584	Each	10%	\$1,426	Other	F1	
ARMSYM-T6-35U-PSS-1YR	ARMSYM-T6-35U-PSS-1YR		Annual Maintenance PSS (ARMSYM-T6-35U)	\$1,584	Each	10%	\$1,426	Other	F1	
ARM-UPG-T01-PSS-1YR	ARM-UPG-T01-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T01)	\$548	Each	10%	\$493	Other	F1	
ARM-UPG-T02-PSS-1YR	ARM-UPG-T02-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T02)	\$480	Each	10%	\$432	Other	F1	
ARM-UPG-T03-PSS-1YR	ARM-UPG-T03-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T03)	\$405	Each	10%	\$365	Other	F1	
ARM-UPG-T04-PSS-1YR	ARM-UPG-T04-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T04)	\$345	Each	10%	\$311	Other	F1	
ARM-UPG-T05-PSS-1YR	ARM-UPG-T05-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T05)	\$303	Each	10%	\$272	Other	F1	
ARM-UPG-T06-PSS-1YR	ARM-UPG-T06-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T06)	\$255	Each	10%	\$230	Other	F1	
ARM-UPG-T07-PSS-1YR	ARM-UPG-T07-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T07)	\$223	Each	10%	\$200	Other	F1	
ARM-UPG-T08-PSS-1YR	ARM-UPG-T08-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T08)	\$188	Each	10%	\$169	Other	F1	
ARM-UPG-T09-PSS-1YR	ARM-UPG-T09-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T09)	\$160	Each	10%	\$144	Other	F1	
ARM-UPG-T10-PSS-1YR	ARM-UPG-T10-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T10)	\$140	Each	10%	\$126	Other	F1	
ARM-UPG-T11-PSS-1YR	ARM-UPG-T11-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T11)	\$120	Each	10%	\$108	Other	F1	
ARM-UPG-T12-PSS-1YR	ARM-UPG-T12-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T12)	\$103	Each	10%	\$92	Other	F1	
ARM-UPG-T13-PSS-1YR	ARM-UPG-T13-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T13)	\$88	Each	10%	\$79	Other	F1	
ARM-UPG-T14-PSS-1YR	ARM-UPG-T14-PSS-1YR		Annual Maintenance PSS (ARM-UPG-T14)	\$73	Each	10%	\$65	Other	F1	
AS41012001B-PSS-1YR	AS41012001B-PSS-1YR		Annual Maintenance PSS (AS41012001B)	\$362	Each	10%	\$326	Other	F1	
AS41012001BTU-PSS-1YR	AS41012001BTU-PSS-1YR		Annual Maintenance PSS (AS41012001BTU)	\$379	Each	10%	\$341	Other	F1	
AS41012001BU-PSS-1YR	AS41012001BU-PSS-1YR		Annual Maintenance PSS (AS41012001BU)	\$379	Each	10%	\$341	Other	F1	
AS41012005B-PSS-1YR	AS41012005B-PSS-1YR		Annual Maintenance PSS (AS41012005B)	\$362	Each	10%	\$326	Other	F1	
AS41012005BTU-PSS-1YR	AS41012005BTU-PSS-1YR		Annual Maintenance PSS (AS41012005BTU)	\$379	Each	10%	\$341	Other	F1	
AS41012005BU-PSS-1YR	AS41012005BU-PSS-1YR		Annual Maintenance PSS (AS41012005BU)	\$379	Each	10%	\$341	Other	F1	
AS41012006B-PSS-1YR	AS41012006B-PSS-1YR		Annual Maintenance PSS (AS41012006B)	\$362	Each	10%	\$326	Other	F1	
AS41012006BTU-PSS-1YR	AS41012006BTU-PSS-1YR		Annual Maintenance PSS (AS41012006BTU)	\$379	Each	10%	\$341	Other	F1	
AS41012006BU-PSS-1YR	AS41012006BU-PSS-1YR		Annual Maintenance PSS (AS41012006BU)	\$379	Each	10%	\$341	Other	F1	
AS41012007B-PSS-1YR	AS41012007B-PSS-1YR		Annual Maintenance PSS (AS41012007B)	\$362	Each	10%	\$326	Other	F1	
AS41012007BTU-PSS-1YR	AS41012007BTU-PSS-1YR		Annual Maintenance PSS (AS41012007BTU)	\$379	Each	10%	\$341	Other	F1	
AS41012007BU-PSS-1YR	AS41012007BU-PSS-1YR		Annual Maintenance PSS (AS41012007BU)	\$379	Each	10%	\$341	Other	F1	
AS4101200FB-PSS-1YR	AS4101200FB-PSS-1YR		Annual Maintenance PSS (AS4101200FB)	\$362	Each	10%	\$326	Other	F1	
AS4101200FBTU-PSS-1YR	AS4101200FBTU-PSS-1YR		Annual Maintenance PSS (AS4101200FBTU)	\$379	Each	10%	\$341	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
AS4101200FBU-PSS-1YR	AS4101200FBU-PSS-1YR		Annual Maintenance PSS (AS4101200FBU)	\$379	Each	10%	\$341	Other	F1
AS4101200SB-PSS-1YR	AS4101200SB-PSS-1YR		Annual Maintenance PSS (AS4101200SB)	\$362	Each	10%	\$326	Other	F1
AS4101200SBU-PSS-1YR	AS4101200SBU-PSS-1YR		Annual Maintenance PSS (AS4101200SBU)	\$379	Each	10%	\$341	Other	F1
AS4101200SBU-PSS-1YR	AS4101200SBU-PSS-1YR		Annual Maintenance PSS (AS4101200SBU)	\$379	Each	10%	\$341	Other	F1
AS4103001B-PSS-1YR	AS4103001B-PSS-1YR		Annual Maintenance PSS (AS4103001B)	\$142	Each	10%	\$128	Other	F1
AS4103001BTU-PSS-1YR	AS4103001BTU-PSS-1YR		Annual Maintenance PSS (AS4103001BTU)	\$149	Each	10%	\$134	Other	F1
AS4103001BU-PSS-1YR	AS4103001BU-PSS-1YR		Annual Maintenance PSS (AS4103001BU)	\$149	Each	10%	\$134	Other	F1
AS4103005B-PSS-1YR	AS4103005B-PSS-1YR		Annual Maintenance PSS (AS4103005B)	\$142	Each	10%	\$128	Other	F1
AS4103005BTU-PSS-1YR	AS4103005BTU-PSS-1YR		Annual Maintenance PSS (AS4103005BTU)	\$149	Each	10%	\$134	Other	F1
AS4103005BU-PSS-1YR	AS4103005BU-PSS-1YR		Annual Maintenance PSS (AS4103005BU)	\$149	Each	10%	\$134	Other	F1
AS4103006B-PSS-1YR	AS4103006B-PSS-1YR		Annual Maintenance PSS (AS4103006B)	\$142	Each	10%	\$128	Other	F1
AS4103006BTU-PSS-1YR	AS4103006BTU-PSS-1YR		Annual Maintenance PSS (AS4103006BTU)	\$149	Each	10%	\$134	Other	F1
AS4103006BU-PSS-1YR	AS4103006BU-PSS-1YR		Annual Maintenance PSS (AS4103006BU)	\$149	Each	10%	\$134	Other	F1
AS4103007B-PSS-1YR	AS4103007B-PSS-1YR		Annual Maintenance PSS (AS4103007B)	\$142	Each	10%	\$128	Other	F1
AS4103007BTU-PSS-1YR	AS4103007BTU-PSS-1YR		Annual Maintenance PSS (AS4103007BTU)	\$149	Each	10%	\$134	Other	F1
AS4103007BU-PSS-1YR	AS4103007BU-PSS-1YR		Annual Maintenance PSS (AS4103007BU)	\$149	Each	10%	\$134	Other	F1
AS410300FB-PSS-1YR	AS410300FB-PSS-1YR		Annual Maintenance PSS (AS410300FB)	\$142	Each	10%	\$128	Other	F1
AS410300FBTU-PSS-1YR	AS410300FBTU-PSS-1YR		Annual Maintenance PSS (AS410300FBTU)	\$149	Each	10%	\$134	Other	F1
AS410300FBU-PSS-1YR	AS410300FBU-PSS-1YR		Annual Maintenance PSS (AS410300FBU)	\$149	Each	10%	\$134	Other	F1
AS410300SB-PSS-1YR	AS410300SB-PSS-1YR		Annual Maintenance PSS (AS410300SB)	\$142	Each	10%	\$128	Other	F1
AS410300SBU-PSS-1YR	AS410300SBU-PSS-1YR		Annual Maintenance PSS (AS410300SBU)	\$149	Each	10%	\$134	Other	F1
AS410300SBU-PSS-1YR	AS410300SBU-PSS-1YR		Annual Maintenance PSS (AS410300SBU)	\$149	Each	10%	\$134	Other	F1
AS4106001B-PSS-1YR	AS4106001B-PSS-1YR		Annual Maintenance PSS (AS4106001B)	\$246	Each	10%	\$221	Other	F1
AS4106001BTU-PSS-1YR	AS4106001BTU-PSS-1YR		Annual Maintenance PSS (AS4106001BTU)	\$257	Each	10%	\$232	Other	F1
AS4106001BU-PSS-1YR	AS4106001BU-PSS-1YR		Annual Maintenance PSS (AS4106001BU)	\$257	Each	10%	\$232	Other	F1
AS4106005B-PSS-1YR	AS4106005B-PSS-1YR		Annual Maintenance PSS (AS4106005B)	\$246	Each	10%	\$221	Other	F1
AS4106005BTU-PSS-1YR	AS4106005BTU-PSS-1YR		Annual Maintenance PSS (AS4106005BTU)	\$257	Each	10%	\$232	Other	F1
AS4106005BU-PSS-1YR	AS4106005BU-PSS-1YR		Annual Maintenance PSS (AS4106005BU)	\$257	Each	10%	\$232	Other	F1
AS4106006B-PSS-1YR	AS4106006B-PSS-1YR		Annual Maintenance PSS (AS4106006B)	\$246	Each	10%	\$221	Other	F1
AS4106006BTU-PSS-1YR	AS4106006BTU-PSS-1YR		Annual Maintenance PSS (AS4106006BTU)	\$257	Each	10%	\$232	Other	F1
AS4106006BU-PSS-1YR	AS4106006BU-PSS-1YR		Annual Maintenance PSS (AS4106006BU)	\$257	Each	10%	\$232	Other	F1
AS4106007B-PSS-1YR	AS4106007B-PSS-1YR		Annual Maintenance PSS (AS4106007B)	\$246	Each	10%	\$221	Other	F1
AS4106007BTU-PSS-1YR	AS4106007BTU-PSS-1YR		Annual Maintenance PSS (AS4106007BTU)	\$257	Each	10%	\$232	Other	F1
AS4106007BU-PSS-1YR	AS4106007BU-PSS-1YR		Annual Maintenance PSS (AS4106007BU)	\$257	Each	10%	\$232	Other	F1
AS410600FB-PSS-1YR	AS410600FB-PSS-1YR		Annual Maintenance PSS (AS410600FB)	\$246	Each	10%	\$221	Other	F1
AS410600FBTU-PSS-1YR	AS410600FBTU-PSS-1YR		Annual Maintenance PSS (AS410600FBTU)	\$257	Each	10%	\$232	Other	F1
AS410600FBU-PSS-1YR	AS410600FBU-PSS-1YR		Annual Maintenance PSS (AS410600FBU)	\$257	Each	10%	\$232	Other	F1
AS410600SB-PSS-1YR	AS410600SB-PSS-1YR		Annual Maintenance PSS (AS410600SB)	\$246	Each	10%	\$221	Other	F1
AS410600SBU-PSS-1YR	AS410600SBU-PSS-1YR		Annual Maintenance PSS (AS410600SBU)	\$257	Each	10%	\$232	Other	F1
AS410600SBU-PSS-1YR	AS410600SBU-PSS-1YR		Annual Maintenance PSS (AS410600SBU)	\$257	Each	10%	\$232	Other	F1
AS4109001B-PSS-1YR	AS4109001B-PSS-1YR		Annual Maintenance PSS (AS4109001B)	\$323	Each	10%	\$291	Other	F1
AS4109001BTU-PSS-1YR	AS4109001BTU-PSS-1YR		Annual Maintenance PSS (AS4109001BTU)	\$338	Each	10%	\$304	Other	F1
AS4109001BU-PSS-1YR	AS4109001BU-PSS-1YR		Annual Maintenance PSS (AS4109001BU)	\$338	Each	10%	\$304	Other	F1
AS4109005B-PSS-1YR	AS4109005B-PSS-1YR		Annual Maintenance PSS (AS4109005B)	\$323	Each	10%	\$291	Other	F1
AS4109005BTU-PSS-1YR	AS4109005BTU-PSS-1YR		Annual Maintenance PSS (AS4109005BTU)	\$338	Each	10%	\$304	Other	F1
AS4109005BU-PSS-1YR	AS4109005BU-PSS-1YR		Annual Maintenance PSS (AS4109005BU)	\$338	Each	10%	\$304	Other	F1
AS4109006B-PSS-1YR	AS4109006B-PSS-1YR		Annual Maintenance PSS (AS4109006B)	\$323	Each	10%	\$291	Other	F1
AS4109006BTU-PSS-1YR	AS4109006BTU-PSS-1YR		Annual Maintenance PSS (AS4109006BTU)	\$338	Each	10%	\$304	Other	F1
AS4109006BU-PSS-1YR	AS4109006BU-PSS-1YR		Annual Maintenance PSS (AS4109006BU)	\$338	Each	10%	\$304	Other	F1
AS4109007B-PSS-1YR	AS4109007B-PSS-1YR		Annual Maintenance PSS (AS4109007B)	\$323	Each	10%	\$291	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AS4109007BTU-PSS-1YR	AS4109007BTU-PSS-1YR	Annual Maintenance PSS (AS4109007BTU)		\$338	Each	10%	\$304	Other	F1
AS4109007BU-PSS-1YR	AS4109007BU-PSS-1YR	Annual Maintenance PSS (AS4109007BU)		\$338	Each	10%	\$304	Other	F1
AS410900FB-PSS-1YR	AS410900FB-PSS-1YR	Annual Maintenance PSS (AS410900FB)		\$323	Each	10%	\$291	Other	F1
AS410900FBU-PSS-1YR	AS410900FBU-PSS-1YR	Annual Maintenance PSS (AS410900FBU)		\$338	Each	10%	\$304	Other	F1
AS410900FBU-PSS-1YR	AS410900FBU-PSS-1YR	Annual Maintenance PSS (AS410900FBU)		\$338	Each	10%	\$304	Other	F1
AS410900SB-PSS-1YR	AS410900SB-PSS-1YR	Annual Maintenance PSS (AS410900SB)		\$323	Each	10%	\$291	Other	F1
AS410900SBU-PSS-1YR	AS410900SBU-PSS-1YR	Annual Maintenance PSS (AS410900SBU)		\$338	Each	10%	\$304	Other	F1
AS4156001B-PSS-1YR	AS4156001B-PSS-1YR	Annual Maintenance PSS (AS4156001B)		\$647	Each	10%	\$582	Other	F1
AS4156001BTU-PSS-1YR	AS4156001BTU-PSS-1YR	Annual Maintenance PSS (AS4156001BTU)		\$677	Each	10%	\$609	Other	F1
AS4156001BU-PSS-1YR	AS4156001BU-PSS-1YR	Annual Maintenance PSS (AS4156001BU)		\$677	Each	10%	\$609	Other	F1
AS4156005B-PSS-1YR	AS4156005B-PSS-1YR	Annual Maintenance PSS (AS4156005B)		\$647	Each	10%	\$582	Other	F1
AS4156005BTU-PSS-1YR	AS4156005BTU-PSS-1YR	Annual Maintenance PSS (AS4156005BTU)		\$677	Each	10%	\$609	Other	F1
AS4156005BU-PSS-1YR	AS4156005BU-PSS-1YR	Annual Maintenance PSS (AS4156005BU)		\$677	Each	10%	\$609	Other	F1
AS4156006B-PSS-1YR	AS4156006B-PSS-1YR	Annual Maintenance PSS (AS4156006B)		\$647	Each	10%	\$582	Other	F1
AS4156006BTU-PSS-1YR	AS4156006BTU-PSS-1YR	Annual Maintenance PSS (AS4156006BTU)		\$677	Each	10%	\$609	Other	F1
AS4156006BU-PSS-1YR	AS4156006BU-PSS-1YR	Annual Maintenance PSS (AS4156006BU)		\$677	Each	10%	\$609	Other	F1
AS4156007B-PSS-1YR	AS4156007B-PSS-1YR	Annual Maintenance PSS (AS4156007B)		\$647	Each	10%	\$582	Other	F1
AS4156007BTU-PSS-1YR	AS4156007BTU-PSS-1YR	Annual Maintenance PSS (AS4156007BTU)		\$677	Each	10%	\$609	Other	F1
AS4156007BU-PSS-1YR	AS4156007BU-PSS-1YR	Annual Maintenance PSS (AS4156007BU)		\$677	Each	10%	\$609	Other	F1
AS415600FB-PSS-1YR	AS415600FB-PSS-1YR	Annual Maintenance PSS (AS415600FB)		\$647	Each	10%	\$582	Other	F1
AS415600FBU-PSS-1YR	AS415600FBU-PSS-1YR	Annual Maintenance PSS (AS415600FBU)		\$677	Each	10%	\$609	Other	F1
AS415600FBU-PSS-1YR	AS415600FBU-PSS-1YR	Annual Maintenance PSS (AS415600FBU)		\$677	Each	10%	\$609	Other	F1
AS415600SB-PSS-1YR	AS415600SB-PSS-1YR	Annual Maintenance PSS (AS415600SB)		\$647	Each	10%	\$582	Other	F1
AS415600SBU-PSS-1YR	AS415600SBU-PSS-1YR	Annual Maintenance PSS (AS415600SBU)		\$677	Each	10%	\$609	Other	F1
AS415600SBU-PSS-1YR	AS415600SBU-PSS-1YR	Annual Maintenance PSS (AS415600SBU)		\$677	Each	10%	\$609	Other	F1
AS4FM2001BFP-PSS-1YR	AS4FM2001BFP-PSS-1YR	Annual Maintenance PSS (AS4FM2001BFP)		\$2,033	Each	10%	\$1,830	Other	F1
AS4FM2001BP-PSS-1YR	AS4FM2001BP-PSS-1YR	Annual Maintenance PSS (AS4FM2001BP)		\$1,518	Each	10%	\$1,366	Other	F1
AS4FM2001B-PSS-1YR	AS4FM2001B-PSS-1YR	Annual Maintenance PSS (AS4FM2001B)		\$951	Each	10%	\$856	Other	F1
AS4FM2001BTU-PSS-1YR	AS4FM2001BTU-PSS-1YR	Annual Maintenance PSS (AS4FM2001BTU)		\$995	Each	10%	\$896	Other	F1
AS4FM2001BU-PSS-1YR	AS4FM2001BU-PSS-1YR	Annual Maintenance PSS (AS4FM2001BU)		\$995	Each	10%	\$896	Other	F1
AS4FM2005BFP-PSS-1YR	AS4FM2005BFP-PSS-1YR	Annual Maintenance PSS (AS4FM2005BFP)		\$2,033	Each	10%	\$1,830	Other	F1
AS4FM2005BP-PSS-1YR	AS4FM2005BP-PSS-1YR	Annual Maintenance PSS (AS4FM2005BP)		\$1,518	Each	10%	\$1,366	Other	F1
AS4FM2005B-PSS-1YR	AS4FM2005B-PSS-1YR	Annual Maintenance PSS (AS4FM2005B)		\$951	Each	10%	\$856	Other	F1
AS4FM2005BTU-PSS-1YR	AS4FM2005BTU-PSS-1YR	Annual Maintenance PSS (AS4FM2005BTU)		\$995	Each	10%	\$896	Other	F1
AS4FM2005BU-PSS-1YR	AS4FM2005BU-PSS-1YR	Annual Maintenance PSS (AS4FM2005BU)		\$995	Each	10%	\$896	Other	F1
AS4FM2007BFP-PSS-1YR	AS4FM2007BFP-PSS-1YR	Annual Maintenance PSS (AS4FM2007BFP)		\$2,033	Each	10%	\$1,830	Other	F1
AS4FM2007BP-PSS-1YR	AS4FM2007BP-PSS-1YR	Annual Maintenance PSS (AS4FM2007BP)		\$1,518	Each	10%	\$1,366	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
AS4FM2007B-PSS-1YR	AS4FM2007B-PSS-1YR	Annual Maintenance PSS (AS4FM2007B)		\$951	Each	10%	\$856	Other	F1
AS4FM2007BTU-PSS-1YR	AS4FM2007BTU-PSS-1YR	Annual Maintenance PSS (AS4FM2007BTU)		\$995	Each	10%	\$896	Other	F1
AS4FM2007BU-PSS-1YR	AS4FM2007BU-PSS-1YR	Annual Maintenance PSS (AS4FM2007BU)		\$995	Each	10%	\$896	Other	F1
AS4FM200SBP-PSS-1YR	AS4FM200SBP-PSS-1YR	Annual Maintenance PSS (AS4FM200SBP)		\$1,518	Each	10%	\$1,366	Other	F1
AS4FM200SB-PSS-1YR	AS4FM200SB-PSS-1YR	Annual Maintenance PSS (AS4FM200SB)		\$951	Each	10%	\$856	Other	F1
AS4FM200SBU-PSS-1YR	AS4FM200SBU-PSS-1YR	Annual Maintenance PSS (AS4FM200SBU)		\$995	Each	10%	\$896	Other	F1
AS4FM200SBU-PSS-1YR	AS4FM200SBU-PSS-1YR	Annual Maintenance PSS (AS4FM200SBU)		\$995	Each	10%	\$896	Other	F1
AS4FM4001BFP-PSS-1YR	AS4FM4001BFP-PSS-1YR	Annual Maintenance PSS (AS4FM4001BFP)		\$3,856	Each	10%	\$3,470	Other	F1
AS4FM4001B-PSS-1YR	AS4FM4001B-PSS-1YR	Annual Maintenance PSS (AS4FM4001B)		\$1,805	Each	10%	\$1,624	Other	F1
AS4FM4001BTU-PSS-1YR	AS4FM4001BTU-PSS-1YR	Annual Maintenance PSS (AS4FM4001BTU)		\$1,888	Each	10%	\$1,699	Other	F1
AS4FM4001BU-PSS-1YR	AS4FM4001BU-PSS-1YR	Annual Maintenance PSS (AS4FM4001BU)		\$1,888	Each	10%	\$1,699	Other	F1
AS4FM4005BFP-PSS-1YR	AS4FM4005BFP-PSS-1YR	Annual Maintenance PSS (AS4FM4005BFP)		\$3,856	Each	10%	\$3,470	Other	F1
AS4FM4005B-PSS-1YR	AS4FM4005B-PSS-1YR	Annual Maintenance PSS (AS4FM4005B)		\$1,805	Each	10%	\$1,624	Other	F1
AS4FM4005BTU-PSS-1YR	AS4FM4005BTU-PSS-1YR	Annual Maintenance PSS (AS4FM4005BTU)		\$1,888	Each	10%	\$1,699	Other	F1
AS4FM4005BU-PSS-1YR	AS4FM4005BU-PSS-1YR	Annual Maintenance PSS (AS4FM4005BU)		\$1,888	Each	10%	\$1,699	Other	F1
AS4FM4007BFP-PSS-1YR	AS4FM4007BFP-PSS-1YR	Annual Maintenance PSS (AS4FM4007BFP)		\$3,856	Each	10%	\$3,470	Other	F1
AS4FM4007B-PSS-1YR	AS4FM4007B-PSS-1YR	Annual Maintenance PSS (AS4FM4007B)		\$1,805	Each	10%	\$1,624	Other	F1
AS4FM4007BTU-PSS-1YR	AS4FM4007BTU-PSS-1YR	Annual Maintenance PSS (AS4FM4007BTU)		\$1,888	Each	10%	\$1,699	Other	F1
AS4FM4007BU-PSS-1YR	AS4FM4007BU-PSS-1YR	Annual Maintenance PSS (AS4FM4007BU)		\$1,888	Each	10%	\$1,699	Other	F1
AS4FM400SB-PSS-1YR	AS4FM400SB-PSS-1YR	Annual Maintenance PSS (AS4FM400SB)		\$1,805	Each	10%	\$1,624	Other	F1
AS4FM400SBU-PSS-1YR	AS4FM400SBU-PSS-1YR	Annual Maintenance PSS (AS4FM400SBU)		\$1,888	Each	10%	\$1,699	Other	F1
AS4FM400SBU-PSS-1YR	AS4FM400SBU-PSS-1YR	Annual Maintenance PSS (AS4FM400SBU)		\$1,888	Each	10%	\$1,699	Other	F1
AS4FM8001BFP-PSS-1YR	AS4FM8001BFP-PSS-1YR	Annual Maintenance PSS (AS4FM8001BFP)		\$7,326	Each	10%	\$6,593	Other	F1
AS4FM8001B-PSS-1YR	AS4FM8001B-PSS-1YR	Annual Maintenance PSS (AS4FM8001B)		\$3,188	Each	10%	\$2,869	Other	F1
AS4FM8001BTU-PSS-1YR	AS4FM8001BTU-PSS-1YR	Annual Maintenance PSS (AS4FM8001BTU)		\$3,336	Each	10%	\$3,003	Other	F1
AS4FM8001BU-PSS-1YR	AS4FM8001BU-PSS-1YR	Annual Maintenance PSS (AS4FM8001BU)		\$3,336	Each	10%	\$3,003	Other	F1
AS4FM8005BFP-PSS-1YR	AS4FM8005BFP-PSS-1YR	Annual Maintenance PSS (AS4FM8005BFP)		\$7,326	Each	10%	\$6,593	Other	F1
AS4FM8005B-PSS-1YR	AS4FM8005B-PSS-1YR	Annual Maintenance PSS (AS4FM8005B)		\$3,188	Each	10%	\$2,869	Other	F1
AS4FM8005BTU-PSS-1YR	AS4FM8005BTU-PSS-1YR	Annual Maintenance PSS (AS4FM8005BTU)		\$3,336	Each	10%	\$3,003	Other	F1
AS4FM8005BU-PSS-1YR	AS4FM8005BU-PSS-1YR	Annual Maintenance PSS (AS4FM8005BU)		\$3,336	Each	10%	\$3,003	Other	F1
AS4FM8007BFP-PSS-1YR	AS4FM8007BFP-PSS-1YR	Annual Maintenance PSS (AS4FM8007BFP)		\$7,326	Each	10%	\$6,593	Other	F1
AS4FM8007B-PSS-1YR	AS4FM8007B-PSS-1YR	Annual Maintenance PSS (AS4FM8007B)		\$3,188	Each	10%	\$2,869	Other	F1
AS4FM8007BTU-PSS-1YR	AS4FM8007BTU-PSS-1YR	Annual Maintenance PSS (AS4FM8007BTU)		\$3,336	Each	10%	\$3,003	Other	F1
AS4FM8007BU-PSS-1YR	AS4FM8007BU-PSS-1YR	Annual Maintenance PSS (AS4FM8007BU)		\$3,336	Each	10%	\$3,003	Other	F1
AS4FM800SB-PSS-1YR	AS4FM800SB-PSS-1YR	Annual Maintenance PSS (AS4FM800SB)		\$3,188	Each	10%	\$2,869	Other	F1
AS4FM800SBU-PSS-1YR	AS4FM800SBU-PSS-1YR	Annual Maintenance PSS (AS4FM800SBU)		\$3,336	Each	10%	\$3,003	Other	F1
AS4FM800SBU-PSS-1YR	AS4FM800SBU-PSS-1YR	Annual Maintenance PSS (AS4FM800SBU)		\$3,336	Each	10%	\$3,003	Other	F1
A-S-6G-1GH-PSS-1YR	A-S-6G-1GH-PSS-1YR	Annual Maintenance PSS (A-S-6G-1GH)		\$1,536	Each	10%	\$1,382	Other	F1
A-S-6G-1GHT-PSS-1YR	A-S-6G-1GHT-PSS-1YR	Annual Maintenance PSS (A-S-6G-1GHT)		\$1,686	Each	10%	\$1,517	Other	F1
A-S-6G-HTX-PSS-1YR	A-S-6G-HTX-PSS-1YR	Annual Maintenance PSS (A-S-6G-HTX)		\$1,686	Each	10%	\$1,517	Other	F1
A-S-6G-HX-PSS-1YR	A-S-6G-HX-PSS-1YR	Annual Maintenance PSS (A-S-6G-HX)		\$1,536	Each	10%	\$1,382	Other	F1
A-S-DISK-C-PSS-1YR	A-S-DISK-C-PSS-1YR	Annual Maintenance PSS (A-S-DISK-C)		\$32	Each	10%	\$29	Other	F1
A-S-DP-1GHC-PSS-1YR	A-S-DP-1GHC-PSS-1YR	Annual Maintenance PSS (A-S-DP-1GHC)		\$691	Each	10%	\$621	Other	F1
A-S-DP-1GH-PSS-1YR	A-S-DP-1GH-PSS-1YR	Annual Maintenance PSS (A-S-DP-1GH)		\$1,536	Each	10%	\$1,382	Other	F1
A-S-DP-1GHT-PSS-1YR	A-S-DP-1GHT-PSS-1YR	Annual Maintenance PSS (A-S-DP-1GHT)		\$1,686	Each	10%	\$1,517	Other	F1
A-S-DP-1GN-PSS-1YR	A-S-DP-1GN-PSS-1YR	Annual Maintenance PSS (A-S-DP-1GN)		\$1,536	Each	10%	\$1,382	Other	F1
A-S-HTX-PSS-1YR	A-S-HTX-PSS-1YR	Annual Maintenance PSS (A-S-HTX)		\$1,686	Each	10%	\$1,517	Other	F1
A-S-HX-PSS-1YR	A-S-HX-PSS-1YR	Annual Maintenance PSS (A-S-HX)		\$1,536	Each	10%	\$1,382	Other	F1
AS-MSU-T0-3U-PSS-1YR	AS-MSU-T0-3U-PSS-1YR	Annual Maintenance PSS (AS-MSU-T0-3U)		\$1,820	Each	10%	\$1,638	Other	F1
AS-MSU-T4-14U-PSS-1YR	AS-MSU-T4-14U-PSS-1YR	Annual Maintenance PSS (AS-MSU-T4-14U)		\$1,820	Each	10%	\$1,638	Other	F1
AT47220001B-PSS-1YR	AT47220001B-PSS-1YR	Annual Maintenance PSS (AT47220001B)		\$283	Each	10%	\$255	Other	F1
AT47220001BTU-PSS-1YR	AT47220001BTU-PSS-1YR	Annual Maintenance PSS (AT47220001BTU)		\$296	Each	10%	\$267	Other	F1
AT47220001BU-PSS-1YR	AT47220001BU-PSS-1YR	Annual Maintenance PSS (AT47220001BU)		\$296	Each	10%	\$267	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AT47220005B-PSS-1YR	AT47220005B-PSS-1YR	Annual Maintenance PSS (AT47220005B)		\$283	Each	10%	\$255	Other	F1
AT47220005BTU-PSS-1YR	AT47220005BTU-PSS-1YR	Annual Maintenance PSS (AT47220005BTU)		\$296	Each	10%	\$267	Other	F1
AT47220005BU-PSS-1YR	AT47220005BU-PSS-1YR	Annual Maintenance PSS (AT47220005BU)		\$296	Each	10%	\$267	Other	F1
AT47220006B-PSS-1YR	AT47220006B-PSS-1YR	Annual Maintenance PSS (AT47220006B)		\$283	Each	10%	\$255	Other	F1
AT47220006BTU-PSS-1YR	AT47220006BTU-PSS-1YR	Annual Maintenance PSS (AT47220006BTU)		\$296	Each	10%	\$267	Other	F1
AT47220006BU-PSS-1YR	AT47220006BU-PSS-1YR	Annual Maintenance PSS (AT47220006BU)		\$296	Each	10%	\$267	Other	F1
AT47220007B-PSS-1YR	AT47220007B-PSS-1YR	Annual Maintenance PSS (AT47220007B)		\$283	Each	10%	\$255	Other	F1
AT47220007BTU-PSS-1YR	AT47220007BTU-PSS-1YR	Annual Maintenance PSS (AT47220007BTU)		\$296	Each	10%	\$267	Other	F1
AT47220007BU-PSS-1YR	AT47220007BU-PSS-1YR	Annual Maintenance PSS (AT47220007BU)		\$296	Each	10%	\$267	Other	F1
AT4722000FB-PSS-1YR	AT4722000FB-PSS-1YR	Annual Maintenance PSS (AT4722000FB)		\$283	Each	10%	\$255	Other	F1
AT4722000FBTU-PSS-1YR	AT4722000FBTU-PSS-1YR	Annual Maintenance PSS (AT4722000FBTU)		\$296	Each	10%	\$267	Other	F1
AT4722000FBU-PSS-1YR	AT4722000FBU-PSS-1YR	Annual Maintenance PSS (AT4722000FBU)		\$296	Each	10%	\$267	Other	F1
AT4722000SB-PSS-1YR	AT4722000SB-PSS-1YR	Annual Maintenance PSS (AT4722000SB)		\$283	Each	10%	\$255	Other	F1
AT4722000SBTU-PSS-1YR	AT4722000SBTU-PSS-1YR	Annual Maintenance PSS (AT4722000SBTU)		\$296	Each	10%	\$267	Other	F1
AT4722000SBU-PSS-1YR	AT4722000SBU-PSS-1YR	Annual Maintenance PSS (AT4722000SBU)		\$296	Each	10%	\$267	Other	F1
AT47230001B-PSS-1YR	AT47230001B-PSS-1YR	Annual Maintenance PSS (AT47230001B)		\$399	Each	10%	\$359	Other	F1
AT47230001BTU-PSS-1YR	AT47230001BTU-PSS-1YR	Annual Maintenance PSS (AT47230001BTU)		\$418	Each	10%	\$376	Other	F1
AT47230001BU-PSS-1YR	AT47230001BU-PSS-1YR	Annual Maintenance PSS (AT47230001BU)		\$418	Each	10%	\$376	Other	F1
AT47230005B-PSS-1YR	AT47230005B-PSS-1YR	Annual Maintenance PSS (AT47230005B)		\$399	Each	10%	\$359	Other	F1
AT47230005BTU-PSS-1YR	AT47230005BTU-PSS-1YR	Annual Maintenance PSS (AT47230005BTU)		\$418	Each	10%	\$376	Other	F1
AT47230005BU-PSS-1YR	AT47230005BU-PSS-1YR	Annual Maintenance PSS (AT47230005BU)		\$418	Each	10%	\$376	Other	F1
AT47230006B-PSS-1YR	AT47230006B-PSS-1YR	Annual Maintenance PSS (AT47230006B)		\$399	Each	10%	\$359	Other	F1
AT47230006BTU-PSS-1YR	AT47230006BTU-PSS-1YR	Annual Maintenance PSS (AT47230006BTU)		\$418	Each	10%	\$376	Other	F1
AT47230006BU-PSS-1YR	AT47230006BU-PSS-1YR	Annual Maintenance PSS (AT47230006BU)		\$418	Each	10%	\$376	Other	F1
AT47230007B-PSS-1YR	AT47230007B-PSS-1YR	Annual Maintenance PSS (AT47230007B)		\$399	Each	10%	\$359	Other	F1
AT47230007BTU-PSS-1YR	AT47230007BTU-PSS-1YR	Annual Maintenance PSS (AT47230007BTU)		\$418	Each	10%	\$376	Other	F1
AT47230007BU-PSS-1YR	AT47230007BU-PSS-1YR	Annual Maintenance PSS (AT47230007BU)		\$418	Each	10%	\$376	Other	F1
AT4723000FB-PSS-1YR	AT4723000FB-PSS-1YR	Annual Maintenance PSS (AT4723000FB)		\$399	Each	10%	\$359	Other	F1
AT4723000FBTU-PSS-1YR	AT4723000FBTU-PSS-1YR	Annual Maintenance PSS (AT4723000FBTU)		\$418	Each	10%	\$376	Other	F1
AT4723000FBU-PSS-1YR	AT4723000FBU-PSS-1YR	Annual Maintenance PSS (AT4723000FBU)		\$418	Each	10%	\$376	Other	F1
AT4723000SB-PSS-1YR	AT4723000SB-PSS-1YR	Annual Maintenance PSS (AT4723000SB)		\$399	Each	10%	\$359	Other	F1
AT4723000SBTU-PSS-1YR	AT4723000SBTU-PSS-1YR	Annual Maintenance PSS (AT4723000SBTU)		\$418	Each	10%	\$376	Other	F1
AT4723000SBU-PSS-1YR	AT4723000SBU-PSS-1YR	Annual Maintenance PSS (AT4723000SBU)		\$418	Each	10%	\$376	Other	F1
AT47240001B-PSS-1YR	AT47240001B-PSS-1YR	Annual Maintenance PSS (AT47240001B)		\$491	Each	10%	\$442	Other	F1
AT47240001BTU-PSS-1YR	AT47240001BTU-PSS-1YR	Annual Maintenance PSS (AT47240001BTU)		\$514	Each	10%	\$463	Other	F1
AT47240001BU-PSS-1YR	AT47240001BU-PSS-1YR	Annual Maintenance PSS (AT47240001BU)		\$514	Each	10%	\$463	Other	F1
AT47240005B-PSS-1YR	AT47240005B-PSS-1YR	Annual Maintenance PSS (AT47240005B)		\$491	Each	10%	\$442	Other	F1
AT47240005BTU-PSS-1YR	AT47240005BTU-PSS-1YR	Annual Maintenance PSS (AT47240005BTU)		\$514	Each	10%	\$463	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AT47240005BU-PSS-1YR	AT47240005BU-PSS-1YR	Annual Maintenance PSS (AT47240005BU)		\$514	Each	10%	\$463	Other	F1
AT47240006B-PSS-1YR	AT47240006B-PSS-1YR	Annual Maintenance PSS (AT47240006B)		\$491	Each	10%	\$442	Other	F1
AT47240006BTU-PSS-1YR	AT47240006BTU-PSS-1YR	Annual Maintenance PSS (AT47240006BTU)		\$514	Each	10%	\$463	Other	F1
AT47240006BU-PSS-1YR	AT47240006BU-PSS-1YR	Annual Maintenance PSS (AT47240006BU)		\$514	Each	10%	\$463	Other	F1
AT47240007B-PSS-1YR	AT47240007B-PSS-1YR	Annual Maintenance PSS (AT47240007B)		\$491	Each	10%	\$442	Other	F1
AT47240007BTU-PSS-1YR	AT47240007BTU-PSS-1YR	Annual Maintenance PSS (AT47240007BTU)		\$514	Each	10%	\$463	Other	F1
AT47240007BU-PSS-1YR	AT47240007BU-PSS-1YR	Annual Maintenance PSS (AT47240007BU)		\$514	Each	10%	\$463	Other	F1
AT4724000FB-PSS-1YR	AT4724000FB-PSS-1YR	Annual Maintenance PSS (AT4724000FB)		\$491	Each	10%	\$442	Other	F1
AT4724000FBTU-PSS-1YR	AT4724000FBTU-PSS-1YR	Annual Maintenance PSS (AT4724000FBTU)		\$514	Each	10%	\$463	Other	F1
AT4724000FBU-PSS-1YR	AT4724000FBU-PSS-1YR	Annual Maintenance PSS (AT4724000FBU)		\$514	Each	10%	\$463	Other	F1
AT4724000SB-PSS-1YR	AT4724000SB-PSS-1YR	Annual Maintenance PSS (AT4724000SB)		\$491	Each	10%	\$442	Other	F1
AT4724000SBTU-PSS-1YR	AT4724000SBTU-PSS-1YR	Annual Maintenance PSS (AT4724000SBTU)		\$514	Each	10%	\$463	Other	F1
AT4724000SBU-PSS-1YR	AT4724000SBU-PSS-1YR	Annual Maintenance PSS (AT4724000SBU)		\$514	Each	10%	\$463	Other	F1
AUTOS1MSUBASE-PSS-1YR	AUTOS1MSUBASE-PSS-1YR	Annual Maintenance PSS (AUTOS1MSUBASE)		\$17,360	Each	10%	\$15,624	Other	F1
AUTOS1MSU-M00-PSS-1YR	AUTOS1MSU-M00-PSS-1YR	Annual Maintenance PSS (AUTOS1MSU-M00)		\$38	Each	10%	\$34	Other	F1
AUTOS1MSU-M01-PSS-1YR	AUTOS1MSU-M01-PSS-1YR	Annual Maintenance PSS (AUTOS1MSU-M01)		\$24	Each	10%	\$22	Other	F1
AUTOS1MSU-M02-PSS-1YR	AUTOS1MSU-M02-PSS-1YR	Annual Maintenance PSS (AUTOS1MSU-M02)		\$18	Each	10%	\$16	Other	F1
AUTOS1MSU-M03-PSS-1YR	AUTOS1MSU-M03-PSS-1YR	Annual Maintenance PSS (AUTOS1MSU-M03)		\$14	Each	10%	\$13	Other	F1
AUTOS1MSU-M04-PSS-1YR	AUTOS1MSU-M04-PSS-1YR	Annual Maintenance PSS (AUTOS1MSU-M04)		\$10	Each	10%	\$9	Other	F1
AUTOS1MSU-M05-PSS-1YR	AUTOS1MSU-M05-PSS-1YR	Annual Maintenance PSS (AUTOS1MSU-M05)		\$7	Each	10%	\$6	Other	F1
AUTOS1MSU-M06-PSS-1YR	AUTOS1MSU-M06-PSS-1YR	Annual Maintenance PSS (AUTOS1MSU-M06)		\$4	Each	10%	\$3	Other	F1
AUTOS1MSU-M07-PSS-1YR	AUTOS1MSU-M07-PSS-1YR	Annual Maintenance PSS (AUTOS1MSU-M07)		\$1	Each	10%	\$1	Other	F1
AUTOS2MSUBASE-PSS-1YR	AUTOS2MSUBASE-PSS-1YR	Annual Maintenance PSS (AUTOS2MSUBASE)		\$17,360	Each	10%	\$15,624	Other	F1
AUTOS2MSU-M00-PSS-1YR	AUTOS2MSU-M00-PSS-1YR	Annual Maintenance PSS (AUTOS2MSU-M00)		\$38	Each	10%	\$34	Other	F1
AUTOS2MSU-M01-PSS-1YR	AUTOS2MSU-M01-PSS-1YR	Annual Maintenance PSS (AUTOS2MSU-M01)		\$24	Each	10%	\$22	Other	F1
AUTOS2MSU-M02-PSS-1YR	AUTOS2MSU-M02-PSS-1YR	Annual Maintenance PSS (AUTOS2MSU-M02)		\$18	Each	10%	\$16	Other	F1
AUTOS2MSU-M03-PSS-1YR	AUTOS2MSU-M03-PSS-1YR	Annual Maintenance PSS (AUTOS2MSU-M03)		\$14	Each	10%	\$13	Other	F1
AUTOS2MSU-M04-PSS-1YR	AUTOS2MSU-M04-PSS-1YR	Annual Maintenance PSS (AUTOS2MSU-M04)		\$10	Each	10%	\$9	Other	F1
AUTOS2MSU-M05-PSS-1YR	AUTOS2MSU-M05-PSS-1YR	Annual Maintenance PSS (AUTOS2MSU-M05)		\$7	Each	10%	\$6	Other	F1
AUTOS2MSU-M06-PSS-1YR	AUTOS2MSU-M06-PSS-1YR	Annual Maintenance PSS (AUTOS2MSU-M06)		\$4	Each	10%	\$3	Other	F1
AUTOS2MSU-M07-PSS-1YR	AUTOS2MSU-M07-PSS-1YR	Annual Maintenance PSS (AUTOS2MSU-M07)		\$1	Each	10%	\$1	Other	F1
AUTOS-MSUBASE-PSS-1YR	AUTOS-MSUBASE-PSS-1YR	Annual Maintenance PSS (AUTOS-MSUBASE)		\$17,360	Each	10%	\$15,624	Other	F1
AUTOS-MSU-M00-PSS-1YR	AUTOS-MSU-M00-PSS-1YR	Annual Maintenance PSS (AUTOS-MSU-M00)		\$38	Each	10%	\$34	Other	F1
AUTOS-MSU-M01-PSS-1YR	AUTOS-MSU-M01-PSS-1YR	Annual Maintenance PSS (AUTOS-MSU-M01)		\$24	Each	10%	\$22	Other	F1
AUTOS-MSU-M02-PSS-1YR	AUTOS-MSU-M02-PSS-1YR	Annual Maintenance PSS (AUTOS-MSU-M02)		\$18	Each	10%	\$16	Other	F1
AUTOS-MSU-M03-PSS-1YR	AUTOS-MSU-M03-PSS-1YR	Annual Maintenance PSS (AUTOS-MSU-M03)		\$14	Each	10%	\$13	Other	F1
AUTOS-MSU-M04-PSS-1YR	AUTOS-MSU-M04-PSS-1YR	Annual Maintenance PSS (AUTOS-MSU-M04)		\$10	Each	10%	\$9	Other	F1
AUTOS-MSU-M05-PSS-1YR	AUTOS-MSU-M05-PSS-1YR	Annual Maintenance PSS (AUTOS-MSU-M05)		\$7	Each	10%	\$6	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
AUTOS-MSU-M06-PSS-1YR	AUTOS-MSU-M06-PSS-1YR		Annual Maintenance PSS (AUTOS-MSU-M06)	\$4	Each	10%	\$3	Other	F1
AUTOS-MSU-M07-PSS-1YR	AUTOS-MSU-M07-PSS-1YR		Annual Maintenance PSS (AUTOS-MSU-M07)	\$1	Each	10%	\$1	Other	F1
AUTOSTART-KIT-PSS-1YR	AUTOSTART-KIT-PSS-1YR		Annual Maintenance PSS (AUTOSTART-KIT)	\$4	Each	10%	\$3	Other	F1
AUTOSWAPMSU00-PSS-1YR	AUTOSWAPMSU00-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU00)	\$24,912	Each	10%	\$22,421	Other	F1
AUTOSWAPMSU01-PSS-1YR	AUTOSWAPMSU01-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU01)	\$26,222	Each	10%	\$23,600	Other	F1
AUTOSWAPMSU02-PSS-1YR	AUTOSWAPMSU02-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU02)	\$27,532	Each	10%	\$24,779	Other	F1
AUTOSWAPMSU03-PSS-1YR	AUTOSWAPMSU03-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU03)	\$28,844	Each	10%	\$25,960	Other	F1
AUTOSWAPMSU04-PSS-1YR	AUTOSWAPMSU04-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU04)	\$30,154	Each	10%	\$27,139	Other	F1
AUTOSWAPMSU05-PSS-1YR	AUTOSWAPMSU05-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU05)	\$31,464	Each	10%	\$28,318	Other	F1
AUTOSWAPMSU06-PSS-1YR	AUTOSWAPMSU06-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU06)	\$32,774	Each	10%	\$29,497	Other	F1
AUTOSWAPMSU07-PSS-1YR	AUTOSWAPMSU07-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU07)	\$34,084	Each	10%	\$30,676	Other	F1
AUTOSWAPMSU08-PSS-1YR	AUTOSWAPMSU08-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU08)	\$35,396	Each	10%	\$31,856	Other	F1
AUTOSWAPMSU09-PSS-1YR	AUTOSWAPMSU09-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU09)	\$36,706	Each	10%	\$33,035	Other	F1
AUTOSWAPMSU10-PSS-1YR	AUTOSWAPMSU10-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU10)	\$38,016	Each	10%	\$34,214	Other	F1
AUTOSWAPMSU11-PSS-1YR	AUTOSWAPMSU11-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU11)	\$39,326	Each	10%	\$35,393	Other	F1
AUTOSWAPMSU12-PSS-1YR	AUTOSWAPMSU12-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU12)	\$40,636	Each	10%	\$36,572	Other	F1
AUTOSWAPMSU13-PSS-1YR	AUTOSWAPMSU13-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU13)	\$41,948	Each	10%	\$37,753	Other	F1
AUTOSWAPMSU14-PSS-1YR	AUTOSWAPMSU14-PSS-1YR		Annual Maintenance PSS (AUTOSWAPMSU14)	\$43,258	Each	10%	\$38,932	Other	F1
AUX-M1GI-A-PSS-1YR	AUX-M1GI-A-PSS-1YR		Annual Maintenance PSS (AUX-M1GI-A)	\$850	Each	10%	\$765	Other	F1
AUX-M1GI-U-PSS-1YR	AUX-M1GI-U-PSS-1YR		Annual Maintenance PSS (AUX-M1GI-U)	\$1,190	Each	10%	\$1,071	Other	F1
AUX-M4GF-BE-A-PSS-1YR	AUX-M4GF-BE-A-PSS-1YR		Annual Maintenance PSS (AUX-M4GF-BE-A)	\$1,700	Each	10%	\$1,530	Other	F1
AUX-M4GF-BE-U-PSS-1YR	AUX-M4GF-BE-U-PSS-1YR		Annual Maintenance PSS (AUX-M4GF-BE-U)	\$3,400	Each	10%	\$3,060	Other	F1
AUX-M4GF-FB-A-PSS-1YR	AUX-M4GF-FB-A-PSS-1YR		Annual Maintenance PSS (AUX-M4GF-FB-A)	\$850	Each	10%	\$765	Other	F1
AUX-M4GF-FB-U-PSS-1YR	AUX-M4GF-FB-U-PSS-1YR		Annual Maintenance PSS (AUX-M4GF-FB-U)	\$1,190	Each	10%	\$1,071	Other	F1
AUX-M4GF-FE-A-PSS-1YR	AUX-M4GF-FE-A-PSS-1YR		Annual Maintenance PSS (AUX-M4GF-FE-A)	\$850	Each	10%	\$765	Other	F1
AUX-M4GF-FE-U-PSS-1YR	AUX-M4GF-FE-U-PSS-1YR		Annual Maintenance PSS (AUX-M4GF-FE-U)	\$1,190	Each	10%	\$1,071	Other	F1
AUX-M4GF-XS-U-PSS-1YR	AUX-M4GF-XS-U-PSS-1YR		Annual Maintenance PSS (AUX-M4GF-XS-U)	\$2,125	Each	10%	\$1,913	Other	F1
AUX-M8GF-FB-A-PSS-1YR	AUX-M8GF-FB-A-PSS-1YR		Annual Maintenance PSS (AUX-M8GF-FB-A)	\$1,063	Each	10%	\$956	Other	F1
AUX-M8GF-FB-U-PSS-1YR	AUX-M8GF-FB-U-PSS-1YR		Annual Maintenance PSS (AUX-M8GF-FB-U)	\$1,488	Each	10%	\$1,339	Other	F1
AUX-M8GF-FE-A-PSS-1YR	AUX-M8GF-FE-A-PSS-1YR		Annual Maintenance PSS (AUX-M8GF-FE-A)	\$1,063	Each	10%	\$956	Other	F1
AUX-M8GF-FE-U-PSS-1YR	AUX-M8GF-FE-U-PSS-1YR		Annual Maintenance PSS (AUX-M8GF-FE-U)	\$1,488	Each	10%	\$1,339	Other	F1
AUX-MXGFCCEOPA-PSS-1YR	AUX-MXGFCCEOPA-PSS-1YR		Annual Maintenance PSS (AUX-MXGFCCEOPA)	\$1,020	Each	10%	\$918	Other	F1
AUX-MXGFCCEOPU-PSS-1YR	AUX-MXGFCCEOPU-PSS-1YR		Annual Maintenance PSS (AUX-MXGFCCEOPU)	\$1,377	Each	10%	\$1,239	Other	F1
AUX-MXGFCETWA-PSS-1YR	AUX-MXGFCETWA-PSS-1YR		Annual Maintenance PSS (AUX-MXGFCETWA)	\$714	Each	10%	\$643	Other	F1
AUX-MXGFCETWU-PSS-1YR	AUX-MXGFCETWU-PSS-1YR		Annual Maintenance PSS (AUX-MXGFCETWU)	\$964	Each	10%	\$868	Other	F1
AUX-MXGI-A-PSS-1YR	AUX-MXGI-A-PSS-1YR		Annual Maintenance PSS (AUX-MXGI-A)	\$2,550	Each	10%	\$2,295	Other	F1
AUX-MXGI-U-PSS-1YR	AUX-MXGI-U-PSS-1YR		Annual Maintenance PSS (AUX-MXGI-U)	\$3,570	Each	10%	\$3,213	Other	F1
AVACLIENT10-PSS-1YR	AVACLIENT10-PSS-1YR		Annual Maintenance PSS (AVACLIENT10)	\$1,793	Each	10%	\$1,604	Other	F1
AVM10GBFCU-PSS-1YR	AVM10GBFCU-PSS-1YR		Annual Maintenance PSS (AVM10GBFCU)	\$370	Each	10%	\$333	Other	F1
AVM10GBFOPT-NC-PSS-1YR	AVM10GBFOPT-NC-PSS-1YR		Annual Maintenance PSS (AVM10GBFOPT-NC)	\$370	Each	10%	\$333	Other	F1
AVM10GBFOPT-SFP-PSS-1YR	AVM10GBFOPT-SFP-PSS-1YR		Annual Maintenance PSS (AVM10GBFOPT-SFP)	\$370	Each	10%	\$333	Other	F1
AVM1200G4S-PSS-1YR	AVM1200G4S-PSS-1YR		Annual Maintenance PSS (AVM1200G4S)	\$5,658	Each	10%	\$5,092	Other	F1
AVM1200EG4S-PSS-1YR	AVM1200EG4S-PSS-1YR		Annual Maintenance PSS (AVM1200EG4S)	\$5,658	Each	10%	\$5,092	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)	
AVM1200FG4S-PSS-1YR	AVM1200FG4S-PSS-1YR		Annual Maintenance PSS (AVM1200FG4S)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1200FG4ST-PSS-1YR	AVM1200FG4ST-PSS-1YR		Annual Maintenance PSS (AVM1200FG4ST)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1200FG4TD-PSS-1YR	AVM1200FG4TD-PSS-1YR		Annual Maintenance PSS (AVM1200FG4TD)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1200FG4T-PSS-1YR	AVM1200FG4T-PSS-1YR		Annual Maintenance PSS (AVM1200FG4T)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1200MG4S-PSS-1YR	AVM1200MG4S-PSS-1YR		Annual Maintenance PSS (AVM1200MG4S)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1200MG4ST-PSS-1YR	AVM1200MG4ST-PSS-1YR		Annual Maintenance PSS (AVM1200MG4ST)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1200MG4TD-PSS-1YR	AVM1200MG4TD-PSS-1YR		Annual Maintenance PSS (AVM1200MG4TD)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1200MG4T-PSS-1YR	AVM1200MG4T-PSS-1YR		Annual Maintenance PSS (AVM1200MG4T)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1200UG4T-PSS-1YR	AVM1200UG4T-PSS-1YR		Annual Maintenance PSS (AVM1200UG4T)	\$3,736	Each	10%	\$3,362	Other	F1
AVM1NACC32FG2-PSS-1YR	AVM1NACC32FG2-PSS-1YR		Annual Maintenance PSS (AVM1NACC32FG2)	\$1,725	Each	10%	\$1,553	Other	F1
AVM1NLGACCFG4-PSS-1YR	AVM1NLGACCFG4-PSS-1YR		Annual Maintenance PSS (AVM1NLGACCFG4)	\$1,725	Each	10%	\$1,553	Other	F1
AVM1NMAFG4-PSS-1YR	AVM1NMAFG4-PSS-1YR		Annual Maintenance PSS (AVM1NMAFG4)	\$5,577	Each	10%	\$5,019	Other	F1
AVM1NODEFG1-PSS-1YR	AVM1NODEFG1-PSS-1YR		Annual Maintenance PSS (AVM1NODEFG1)	\$1,602	Each	10%	\$1,442	Other	F1
AVM1NODEMG1-PSS-1YR	AVM1NODEMG1-PSS-1YR		Annual Maintenance PSS (AVM1NODEMG1)	\$1,602	Each	10%	\$1,442	Other	F1
AVM1NSTG1FG2-PSS-1YR	AVM1NSTG1FG2-PSS-1YR		Annual Maintenance PSS (AVM1NSTG1FG2)	\$1,386	Each	10%	\$1,248	Other	F1
AVM1NSTG1FG4-PSS-1YR	AVM1NSTG1FG4-PSS-1YR		Annual Maintenance PSS (AVM1NSTG1FG4)	\$1,602	Each	10%	\$1,442	Other	F1
AVM1NSTG1MG2-PSS-1YR	AVM1NSTG1MG2-PSS-1YR		Annual Maintenance PSS (AVM1NSTG1MG2)	\$2,588	Each	10%	\$2,329	Other	F1
AVM1NSTG2FG2-PSS-1YR	AVM1NSTG2FG2-PSS-1YR		Annual Maintenance PSS (AVM1NSTG2FG2)	\$2,588	Each	10%	\$2,329	Other	F1
AVM1NSTG2FG3-PSS-1YR	AVM1NSTG2FG3-PSS-1YR		Annual Maintenance PSS (AVM1NSTG2FG3)	\$2,249	Each	10%	\$2,024	Other	F1
AVM1NSTG2FG4-PSS-1YR	AVM1NSTG2FG4-PSS-1YR		Annual Maintenance PSS (AVM1NSTG2FG4)	\$2,588	Each	10%	\$2,329	Other	F1
AVM1NSTG2MG2-PSS-1YR	AVM1NSTG2MG2-PSS-1YR		Annual Maintenance PSS (AVM1NSTG2MG2)	\$2,588	Each	10%	\$2,329	Other	F1
AVM1NSTG2MG3-PSS-1YR	AVM1NSTG2MG3-PSS-1YR		Annual Maintenance PSS (AVM1NSTG2MG3)	\$3,204	Each	10%	\$2,884	Other	F1
AVM1NSTG3FG3-PSS-1YR	AVM1NSTG3FG3-PSS-1YR		Annual Maintenance PSS (AVM1NSTG3FG3)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1NSTG3FG4-PSS-1YR	AVM1NSTG3FG4-PSS-1YR		Annual Maintenance PSS (AVM1NSTG3FG4)	\$2,989	Each	10%	\$2,690	Other	F1
AVM1NSTG3MG4-PSS-1YR	AVM1NSTG3MG4-PSS-1YR		Annual Maintenance PSS (AVM1NSTG3MG4)	\$5,577	Each	10%	\$5,019	Other	F1
AVM1NSTG7FG4-PSS-1YR	AVM1NSTG7FG4-PSS-1YR		Annual Maintenance PSS (AVM1NSTG7FG4)	\$5,577	Each	10%	\$5,019	Other	F1
AVM1NSTG7MG4-PSS-1YR	AVM1NSTG7MG4-PSS-1YR		Annual Maintenance PSS (AVM1NSTG7MG4)	\$1,356	Each	10%	\$1,220	Other	F1
AVM1NUTILFG2-PSS-1YR	AVM1NUTILFG2-PSS-1YR		Annual Maintenance PSS (AVM1NUTILFG2)	\$1,356	Each	10%	\$1,220	Other	F1
AVM1NUTILFG3-PSS-1YR	AVM1NUTILFG3-PSS-1YR		Annual Maintenance PSS (AVM1NUTILFG3)	\$1,356	Each	10%	\$1,220	Other	F1
AVM1NUTILFG4-PSS-1YR	AVM1NUTILFG4-PSS-1YR		Annual Maintenance PSS (AVM1NUTILFG4)	\$1,356	Each	10%	\$1,220	Other	F1
AVM1NUTILMG2-PSS-1YR	AVM1NUTILMG2-PSS-1YR		Annual Maintenance PSS (AVM1NUTILMG2)	\$1,356	Each	10%	\$1,220	Other	F1
AVM1NUTILMG3-PSS-1YR	AVM1NUTILMG3-PSS-1YR		Annual Maintenance PSS (AVM1NUTILMG3)	\$1,356	Each	10%	\$1,220	Other	F1
AVM1NUTILMG4-PSS-1YR	AVM1NUTILMG4-PSS-1YR		Annual Maintenance PSS (AVM1NUTILMG4)	\$10,558	Each	10%	\$9,502	Other	F1
AVM2400DG4S-PSS-1YR	AVM2400DG4S-PSS-1YR		Annual Maintenance PSS (AVM2400DG4S)	\$10,558	Each	10%	\$9,502	Other	F1
AVM2400EG4S-PSS-1YR	AVM2400EG4S-PSS-1YR		Annual Maintenance PSS (AVM2400EG4S)	\$5,577	Each	10%	\$5,019	Other	F1
AVM2400FG4S-PSS-1YR	AVM2400FG4S-PSS-1YR		Annual Maintenance PSS (AVM2400FG4S)	\$5,577	Each	10%	\$5,019	Other	F1
AVM2400FG4ST-PSS-1YR	AVM2400FG4ST-PSS-1YR		Annual Maintenance PSS (AVM2400FG4ST)	\$5,577	Each	10%	\$5,019	Other	F1
AVM2400FG4TD-PSS-1YR	AVM2400FG4TD-PSS-1YR		Annual Maintenance PSS (AVM2400FG4TD)	\$5,577	Each	10%	\$5,019	Other	F1
AVM2400FG4T-PSS-1YR	AVM2400FG4T-PSS-1YR		Annual Maintenance PSS (AVM2400FG4T)	\$5,577	Each	10%	\$5,019	Other	F1
AVM2400MG4S-PSS-1YR	AVM2400MG4S-PSS-1YR		Annual Maintenance PSS (AVM2400MG4S)	\$5,577	Each	10%	\$5,019	Other	F1
AVM2400MG4ST-PSS-1YR	AVM2400MG4ST-PSS-1YR		Annual Maintenance PSS (AVM2400MG4ST)	\$5,577	Each	10%	\$5,019	Other	F1
AVM2400MG4TD-PSS-1YR	AVM2400MG4TD-PSS-1YR		Annual Maintenance PSS (AVM2400MG4TD)	\$5,577	Each	10%	\$5,019	Other	F1
AVM2400MG4T-PSS-1YR	AVM2400MG4T-PSS-1YR		Annual Maintenance PSS (AVM2400MG4T)	\$6,971	Each	10%	\$6,274	Other	F1
AVM2400UG4TD-PSS-1YR	AVM2400UG4TD-PSS-1YR		Annual Maintenance PSS (AVM2400UG4TD)	\$6,971	Each	10%	\$6,274	Other	F1
AVM2400UG4T-PSS-1YR	AVM2400UG4T-PSS-1YR		Annual Maintenance PSS (AVM2400UG4T)	\$3,325	Each	10%	\$2,993	Other	F1
AVM600DG4S-PSS-1YR	AVM600DG4S-PSS-1YR		Annual Maintenance PSS (AVM600DG4S)	\$3,325	Each	10%	\$2,993	Other	F1
AVM600EG4S-PSS-1YR	AVM600EG4S-PSS-1YR		Annual Maintenance PSS (AVM600EG4S)						

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AVM600FG4S-PSS-1YR	AVM600FG4S-PSS-1YR	Annual Maintenance PSS (AVM600FG4S)		\$1,756	Each	10%	\$1,581	Other	F1
AVM600FG4ST-PSS-1YR	AVM600FG4ST-PSS-1YR	Annual Maintenance PSS (AVM600FG4ST)		\$1,756	Each	10%	\$1,581	Other	F1
AVM600FG4TD-PSS-1YR	AVM600FG4TD-PSS-1YR	Annual Maintenance PSS (AVM600FG4TD)		\$1,756	Each	10%	\$1,581	Other	F1
AVM600FG4T-PSS-1YR	AVM600FG4T-PSS-1YR	Annual Maintenance PSS (AVM600FG4T)		\$1,756	Each	10%	\$1,581	Other	F1
AVM600MG4S-PSS-1YR	AVM600MG4S-PSS-1YR	Annual Maintenance PSS (AVM600MG4S)		\$1,756	Each	10%	\$1,581	Other	F1
AVM600MG4ST-PSS-1YR	AVM600MG4ST-PSS-1YR	Annual Maintenance PSS (AVM600MG4ST)		\$1,756	Each	10%	\$1,581	Other	F1
AVM600MG4TD-PSS-1YR	AVM600MG4TD-PSS-1YR	Annual Maintenance PSS (AVM600MG4TD)		\$1,756	Each	10%	\$1,581	Other	F1
AVM600MG4T-PSS-1YR	AVM600MG4T-PSS-1YR	Annual Maintenance PSS (AVM600MG4T)		\$1,756	Each	10%	\$1,581	Other	F1
AVM600UG4TD-PSS-1YR	AVM600UG4TD-PSS-1YR	Annual Maintenance PSS (AVM600UG4TD)		\$2,195	Each	10%	\$1,976	Other	F1
AVM600UG4T-PSS-1YR	AVM600UG4T-PSS-1YR	Annual Maintenance PSS (AVM600UG4T)		\$2,195	Each	10%	\$1,976	Other	F1
AVMA1200FG4S-PSS-1YR	AVMA1200FG4S-PSS-1YR	Annual Maintenance PSS (AVMA1200FG4S)		\$2,989	Each	10%	\$2,690	Other	F1
AVMA1200FG4ST-PSS-1YR	AVMA1200FG4ST-PSS-1YR	Annual Maintenance PSS (AVMA1200FG4ST)		\$2,989	Each	10%	\$2,690	Other	F1
AVMA1200FG4TD-PSS-1YR	AVMA1200FG4TD-PSS-1YR	Annual Maintenance PSS (AVMA1200FG4TD)		\$2,989	Each	10%	\$2,690	Other	F1
AVMA1200FG4T-PSS-1YR	AVMA1200FG4T-PSS-1YR	Annual Maintenance PSS (AVMA1200FG4T)		\$2,989	Each	10%	\$2,690	Other	F1
AVMA2400FG4S-PSS-1YR	AVMA2400FG4S-PSS-1YR	Annual Maintenance PSS (AVMA2400FG4S)		\$5,577	Each	10%	\$5,019	Other	F1
AVMA2400FG4ST-PSS-1YR	AVMA2400FG4ST-PSS-1YR	Annual Maintenance PSS (AVMA2400FG4ST)		\$5,577	Each	10%	\$5,019	Other	F1
AVMA2400FG4TD-PSS-1YR	AVMA2400FG4TD-PSS-1YR	Annual Maintenance PSS (AVMA2400FG4TD)		\$5,577	Each	10%	\$5,019	Other	F1
AVMA2400FG4T-PSS-1YR	AVMA2400FG4T-PSS-1YR	Annual Maintenance PSS (AVMA2400FG4T)		\$5,577	Each	10%	\$5,019	Other	F1
AVMA600FG4S-PSS-1YR	AVMA600FG4S-PSS-1YR	Annual Maintenance PSS (AVMA600FG4S)		\$1,756	Each	10%	\$1,581	Other	F1
AVMA600FG4ST-PSS-1YR	AVMA600FG4ST-PSS-1YR	Annual Maintenance PSS (AVMA600FG4ST)		\$1,756	Each	10%	\$1,581	Other	F1
AVMA600FG4TD-PSS-1YR	AVMA600FG4TD-PSS-1YR	Annual Maintenance PSS (AVMA600FG4TD)		\$1,756	Each	10%	\$1,581	Other	F1
AVMA600FG4T-PSS-1YR	AVMA600FG4T-PSS-1YR	Annual Maintenance PSS (AVMA600FG4T)		\$1,756	Each	10%	\$1,581	Other	F1
AVMACC10FG4S-PSS-1YR	AVMACC10FG4S-PSS-1YR	Annual Maintenance PSS (AVMACC10FG4S)		\$1,935	Each	10%	\$1,741	Other	F1
AVMACC10FG4TD-PSS-1YR	AVMACC10FG4TD-PSS-1YR	Annual Maintenance PSS (AVMACC10FG4TD)		\$1,725	Each	10%	\$1,553	Other	F1
AVMACC10FG4T-PSS-1YR	AVMACC10FG4T-PSS-1YR	Annual Maintenance PSS (AVMACC10FG4T)		\$1,725	Each	10%	\$1,553	Other	F1
AVMACCFG4S-PSS-1YR	AVMACCFG4S-PSS-1YR	Annual Maintenance PSS (AVMACCFG4S)		\$1,725	Each	10%	\$1,553	Other	F1
AVMACCFG4ST-PSS-1YR	AVMACCFG4ST-PSS-1YR	Annual Maintenance PSS (AVMACCFG4ST)		\$1,725	Each	10%	\$1,553	Other	F1
AVMCOMFG4S-PSS-1YR	AVMCOMFG4S-PSS-1YR	Annual Maintenance PSS (AVMCOMFG4S)		\$493	Each	10%	\$444	Other	F1
AVMCOMG4SF-1-PSS-1YR	AVMCOMG4SF-1-PSS-1YR	Annual Maintenance PSS (AVMCOMG4SF-1)		\$493	Each	10%	\$444	Other	F1
AVMCOMG4SM-1-PSS-1YR	AVMCOMG4SM-1-PSS-1YR	Annual Maintenance PSS (AVMCOMG4SM-1)		\$493	Each	10%	\$444	Other	F1
AVMCOMG4S-PSS-1YR	AVMCOMG4S-PSS-1YR	Annual Maintenance PSS (AVMCOMG4S)		\$493	Each	10%	\$444	Other	F1
AVMCOMG4TF-N1124T-PSS-1YR	AVMCOMG4TF-N1124T-PSS-1YR	Annual Maintenance PSS (AVMCOMG4TF-N1124T)		\$493	Each	10%	\$444	Other	F1
AVMCOMG4TF-PSS-1YR	AVMCOMG4TF-PSS-1YR	Annual Maintenance PSS (AVMCOMG4TF)		\$493	Each	10%	\$444	Other	F1
AVMCOMG4TM-N1124T-PSS-1YR	AVMCOMG4TM-N1124T-PSS-1YR	Annual Maintenance PSS (AVMCOMG4TM-N1124T)		\$493	Each	10%	\$444	Other	F1
AVMCOMG4TM-PSS-1YR	AVMCOMG4TM-PSS-1YR	Annual Maintenance PSS (AVMCOMG4TM)		\$493	Each	10%	\$444	Other	F1
AVMCOMKIT4TFN1124T-PSS-1YR	AVMCOMKIT4TFN1124T-PSS-1YR	Annual Maintenance PSS (AVMCOMKIT4TFN1124T)		\$25	Each	10%	\$22	Other	F1
AVMCOMKIT4T-PSS-1YR	AVMCOMKIT4T-PSS-1YR	Annual Maintenance PSS (AVMCOMKIT4T)		\$25	Each	10%	\$22	Other	F1
AVMMAFG4S-PSS-1YR	AVMMAFG4S-PSS-1YR	Annual Maintenance PSS (AVMMAFG4S)		\$5,577	Each	10%	\$5,019	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AVMMAFG4ST-PSS-1YR	AVMMAFG4ST-PSS-1YR	Annual Maintenance PSS (AVMMAFG4ST)		\$5,577	Each	10%	\$5,019	Other	F1
AVMRAILG4T-PSS-1YR	AVMRAILG4T-PSS-1YR	Annual Maintenance PSS (AVMRAILG4T)		\$25	Each	10%	\$22	Other	F1
AVMS2400FG4S-PSS-1YR	AVMS2400FG4S-PSS-1YR	Annual Maintenance PSS (AVMS2400FG4S)		\$3,270	Each	10%	\$2,943	Other	F1
AVMS2400FG4ST-PSS-1YR	AVMS2400FG4ST-PSS-1YR	Annual Maintenance PSS (AVMS2400FG4ST)		\$3,270	Each	10%	\$2,943	Other	F1
AVMS2400FG4TD-PSS-1YR	AVMS2400FG4TD-PSS-1YR	Annual Maintenance PSS (AVMS2400FG4TD)		\$3,327	Each	10%	\$2,995	Other	F1
AVMS2400FG4T-PSS-1YR	AVMS2400FG4T-PSS-1YR	Annual Maintenance PSS (AVMS2400FG4T)		\$3,327	Each	10%	\$2,995	Other	F1
AVMSWITCHG1-PSS-1YR	AVMSWITCHG1-PSS-1YR	Annual Maintenance PSS (AVMSWITCHG1)		\$505	Each	10%	\$455	Other	F1
AVMSWITCHG4-PSS-1YR	AVMSWITCHG4-PSS-1YR	Annual Maintenance PSS (AVMSWITCHG4)		\$493	Each	10%	\$444	Other	F1
AVMTITAN1PHASED-PSS-1YR	AVMTITAN1PHASED-PSS-1YR	Annual Maintenance PSS (AVMTITAN1PHASED)		\$518	Each	10%	\$466	Other	F1
AVMTITAN1PHASE-PSS-1YR	AVMTITAN1PHASE-PSS-1YR	Annual Maintenance PSS (AVMTITAN1PHASE)		\$518	Each	10%	\$466	Other	F1
AVMTITAN3DELTAD-PSS-1YR	AVMTITAN3DELTAD-PSS-1YR	Annual Maintenance PSS (AVMTITAN3DELTAD)		\$518	Each	10%	\$466	Other	F1
AVMTITAN3DELTA-PSS-1YR	AVMTITAN3DELTA-PSS-1YR	Annual Maintenance PSS (AVMTITAN3DELTA)		\$518	Each	10%	\$466	Other	F1
AVMTITAN3WYED-PSS-1YR	AVMTITAN3WYED-PSS-1YR	Annual Maintenance PSS (AVMTITAN3WYED)		\$518	Each	10%	\$466	Other	F1
AVMTITAN3WYE-PSS-1YR	AVMTITAN3WYE-PSS-1YR	Annual Maintenance PSS (AVMTITAN3WYE)		\$518	Each	10%	\$466	Other	F1
AVMUTILFG4S-PSS-1YR	AVMUTILFG4S-PSS-1YR	Annual Maintenance PSS (AVMUTILFG4S)		\$1,356	Each	10%	\$1,220	Other	F1
AVMUTILFG4ST-PSS-1YR	AVMUTILFG4ST-PSS-1YR	Annual Maintenance PSS (AVMUTILFG4ST)		\$1,356	Each	10%	\$1,220	Other	F1
AVMUTILFG4TD-PSS-1YR	AVMUTILFG4TD-PSS-1YR	Annual Maintenance PSS (AVMUTILFG4TD)		\$1,725	Each	10%	\$1,553	Other	F1
AVMUTILFG4T-PSS-1YR	AVMUTILFG4T-PSS-1YR	Annual Maintenance PSS (AVMUTILFG4T)		\$1,725	Each	10%	\$1,553	Other	F1
AVMUTILMG4S-PSS-1YR	AVMUTILMG4S-PSS-1YR	Annual Maintenance PSS (AVMUTILMG4S)		\$1,356	Each	10%	\$1,220	Other	F1
AVMUTILMG4ST-PSS-1YR	AVMUTILMG4ST-PSS-1YR	Annual Maintenance PSS (AVMUTILMG4ST)		\$1,356	Each	10%	\$1,220	Other	F1
AVMUTILMG4TD-PSS-1YR	AVMUTILMG4TD-PSS-1YR	Annual Maintenance PSS (AVMUTILMG4TD)		\$1,725	Each	10%	\$1,553	Other	F1
AVMUTILMG4T-PSS-1YR	AVMUTILMG4T-PSS-1YR	Annual Maintenance PSS (AVMUTILMG4T)		\$1,725	Each	10%	\$1,553	Other	F1
AYZ4-120UPG-PSS-1YR	AYZ4-120UPG-PSS-1YR	Annual Maintenance PSS (AYZ4-120UPG)		\$480	Each	10%	\$432	Other	F1
AYZ4-240UPG-PSS-1YR	AYZ4-240UPG-PSS-1YR	Annual Maintenance PSS (AYZ4-240UPG)		\$2,300	Each	10%	\$2,070	Other	F1
AYZ4-480UPG-PSS-1YR	AYZ4-480UPG-PSS-1YR	Annual Maintenance PSS (AYZ4-480UPG)		\$5,860	Each	10%	\$5,274	Other	F1
AYZ4-960UPG-PSS-1YR	AYZ4-960UPG-PSS-1YR	Annual Maintenance PSS (AYZ4-960UPG)		\$9,660	Each	10%	\$8,694	Other	F1
BA-128ED-ENG-PSS-1YR	BA-128ED-ENG-PSS-1YR	Annual Maintenance PSS (BA-128ED-ENG)		\$25,670	Each	10%	\$23,103	Other	F1
BA-128ED-ENGU-PSS-1YR	BA-128ED-ENGU-PSS-1YR	Annual Maintenance PSS (BA-128ED-ENGU)		\$26,579	Each	10%	\$23,921	Other	F1
BA-128E-ENG-PSS-1YR	BA-128E-ENG-PSS-1YR	Annual Maintenance PSS (BA-128E-ENG)		\$21,420	Each	10%	\$19,278	Other	F1
BA-128E-ENGU-PSS-1YR	BA-128E-ENGU-PSS-1YR	Annual Maintenance PSS (BA-128E-ENGU)		\$22,179	Each	10%	\$19,961	Other	F1
BA-128-ENG-PSS-1YR	BA-128-ENG-PSS-1YR	Annual Maintenance PSS (BA-128-ENG)		\$21,420	Each	10%	\$19,278	Other	F1
BA-128-ENGU-PSS-1YR	BA-128-ENGU-PSS-1YR	Annual Maintenance PSS (BA-128-ENGU)		\$27,846	Each	10%	\$25,061	Other	F1
BA-128GB-E-PSS-1YR	BA-128GB-E-PSS-1YR	Annual Maintenance PSS (BA-128GB-E)		\$11,943	Each	10%	\$10,749	Other	F1
BA-128GB-PSS-1YR	BA-128GB-PSS-1YR	Annual Maintenance PSS (BA-128GB)		\$11,943	Each	10%	\$10,749	Other	F1
BA-3P-SB-PSS-1YR	BA-3P-SB-PSS-1YR	Annual Maintenance PSS (BA-3P-SB)		\$2,868	Each	10%	\$2,581	Other	F1
BA-3P-SBU-PSS-1YR	BA-3P-SBU-PSS-1YR	Annual Maintenance PSS (BA-3P-SBU)		\$2,868	Each	10%	\$2,581	Other	F1
BA-3P-SYS1-PSS-1YR	BA-3P-SYS1-PSS-1YR	Annual Maintenance PSS (BA-3P-SYS1)		\$5,250	Each	10%	\$4,725	Other	F1
BA-3P-SYS2-PSS-1YR	BA-3P-SYS2-PSS-1YR	Annual Maintenance PSS (BA-3P-SYS2)		\$5,250	Each	10%	\$4,725	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
BA-3P-SYS2U-PSS-1YR	BA-3P-SYS2U-PSS-1YR		Annual Maintenance PSS (BA-3P-SYS2U)	\$5,250	Each	10%	\$4,725	Other	F1
BA-3P-SYS3-PSS-1YR	BA-3P-SYS3-PSS-1YR		Annual Maintenance PSS (BA-3P-SYS3)	\$5,250	Each	10%	\$4,725	Other	F1
BA-3P-SYS3SEP-PSS-1YR	BA-3P-SYS3SEP-PSS-1YR		Annual Maintenance PSS (BA-3P-SYS3SEP)	\$5,250	Each	10%	\$4,725	Other	F1
BA-3PSYS3SEPU-PSS-1YR	BA-3PSYS3SEPU-PSS-1YR		Annual Maintenance PSS (BA-3PSYS3SEPU)	\$5,250	Each	10%	\$4,725	Other	F1
BA-3P-SYS3U-PSS-1YR	BA-3P-SYS3U-PSS-1YR		Annual Maintenance PSS (BA-3P-SYS3U)	\$5,250	Each	10%	\$4,725	Other	F1
BA-3P-SYS4-PSS-1YR	BA-3P-SYS4-PSS-1YR		Annual Maintenance PSS (BA-3P-SYS4)	\$5,250	Each	10%	\$4,725	Other	F1
BA-3P-SYS4SEP-PSS-1YR	BA-3P-SYS4SEP-PSS-1YR		Annual Maintenance PSS (BA-3P-SYS4SEP)	\$5,250	Each	10%	\$4,725	Other	F1
BA-3PSYS4SEPU-PSS-1YR	BA-3PSYS4SEPU-PSS-1YR		Annual Maintenance PSS (BA-3PSYS4SEPU)	\$5,250	Each	10%	\$4,725	Other	F1
BA-3P-SYS4U-PSS-1YR	BA-3P-SYS4U-PSS-1YR		Annual Maintenance PSS (BA-3P-SYS4U)	\$5,250	Each	10%	\$4,725	Other	F1
BA-8GB-MM-OPT-PSS-1YR	BA-8GB-MM-OPT-PSS-1YR		Annual Maintenance PSS (BA-8GB-MM-OPT)	\$80	Each	10%	\$72	Other	F1
BA-8GB-SM-OPT-PSS-1YR	BA-8GB-SM-OPT-PSS-1YR		Annual Maintenance PSS (BA-8GB-SM-OPT)	\$160	Each	10%	\$144	Other	F1
BA-96ED-ENG-PSS-1YR	BA-96ED-ENG-PSS-1YR		Annual Maintenance PSS (BA-96ED-ENG)	\$22,100	Each	10%	\$19,890	Other	F1
BA-96ED-ENGU-PSS-1YR	BA-96ED-ENGU-PSS-1YR		Annual Maintenance PSS (BA-96ED-ENGU)	\$22,883	Each	10%	\$20,594	Other	F1
BA-96E-ENG-PSS-1YR	BA-96E-ENG-PSS-1YR		Annual Maintenance PSS (BA-96E-ENG)	\$17,850	Each	10%	\$16,065	Other	F1
BA-96E-ENGU-PSS-1YR	BA-96E-ENGU-PSS-1YR		Annual Maintenance PSS (BA-96E-ENGU)	\$18,482	Each	10%	\$16,634	Other	F1
BA-96-ENG-PSS-1YR	BA-96-ENG-PSS-1YR		Annual Maintenance PSS (BA-96-ENG)	\$17,850	Each	10%	\$16,065	Other	F1
BA-96-ENGU-PSS-1YR	BA-96-ENGU-PSS-1YR		Annual Maintenance PSS (BA-96-ENGU)	\$18,482	Each	10%	\$16,634	Other	F1
BA-ACON3P-50-PSS-1YR	BA-ACON3P-50-PSS-1YR		Annual Maintenance PSS (BA-ACON3P-50)	\$77	Each	10%	\$70	Other	F1
BA-CC-1TBC-PSS-1YR	BA-CC-1TBC-PSS-1YR		Annual Maintenance PSS (BA-CC-1TBC)	\$280	Each	10%	\$252	Other	F1
BA-CC-1TBN-PSS-1YR	BA-CC-1TBN-PSS-1YR		Annual Maintenance PSS (BA-CC-1TBN)	\$140	Each	10%	\$126	Other	F1
BA-CC-BASE-PSS-1YR	BA-CC-BASE-PSS-1YR		Annual Maintenance PSS (BA-CC-BASE)	\$2,750	Each	10%	\$2,475	Other	F1
BA-DE15-3P-PSS-1YR	BA-DE15-3P-PSS-1YR		Annual Maintenance PSS (BA-DE15-3P)	\$536	Each	10%	\$482	Other	F1
BA-DE15-3PUFD-PSS-1YR	BA-DE15-3PUFD-PSS-1YR		Annual Maintenance PSS (BA-DE15-3PUFD)	\$536	Each	10%	\$482	Other	F1
BA-DE15-3PUPG-PSS-1YR	BA-DE15-3PUPG-PSS-1YR		Annual Maintenance PSS (BA-DE15-3PUPG)	\$536	Each	10%	\$482	Other	F1
BA-DE15DCHUE-PSS-1YR	BA-DE15DCHUE-PSS-1YR		Annual Maintenance PSS (BA-DE15DCHUE)	\$536	Each	10%	\$482	Other	F1
BA-DE15DCHUFE-PSS-1YR	BA-DE15DCHUFE-PSS-1YR		Annual Maintenance PSS (BA-DE15DCHUFE)	\$536	Each	10%	\$482	Other	F1
BA-DE15DIRE-PSS-1YR	BA-DE15DIRE-PSS-1YR		Annual Maintenance PSS (BA-DE15DIRE)	\$536	Each	10%	\$482	Other	F1
BA-DE15DIRUE-PSS-1YR	BA-DE15DIRUE-PSS-1YR		Annual Maintenance PSS (BA-DE15DIRUE)	\$536	Each	10%	\$482	Other	F1
BA-DE15DIRUFE-PSS-1YR	BA-DE15DIRUFE-PSS-1YR		Annual Maintenance PSS (BA-DE15DIRUFE)	\$536	Each	10%	\$482	Other	F1
BA-DE15E-PSS-1YR	BA-DE15E-PSS-1YR		Annual Maintenance PSS (BA-DE15E)	\$536	Each	10%	\$482	Other	F1
BA-DE15EUPD-PSS-1YR	BA-DE15EUPD-PSS-1YR		Annual Maintenance PSS (BA-DE15EUPD)	\$536	Each	10%	\$482	Other	F1
BA-DE15EUPG-PSS-1YR	BA-DE15EUPG-PSS-1YR		Annual Maintenance PSS (BA-DE15EUPG)	\$536	Each	10%	\$482	Other	F1
BA-DE25-3P-PSS-1YR	BA-DE25-3P-PSS-1YR		Annual Maintenance PSS (BA-DE25-3P)	\$1,008	Each	10%	\$907	Other	F1
BA-DE25-3PUFD-PSS-1YR	BA-DE25-3PUFD-PSS-1YR		Annual Maintenance PSS (BA-DE25-3PUFD)	\$1,008	Each	10%	\$907	Other	F1
BA-DE25-3PUPG-PSS-1YR	BA-DE25-3PUPG-PSS-1YR		Annual Maintenance PSS (BA-DE25-3PUPG)	\$1,008	Each	10%	\$907	Other	F1
BA-DE25-PSS-1YR	BA-DE25-PSS-1YR		Annual Maintenance PSS (BA-DE25)	\$1,008	Each	10%	\$907	Other	F1
BA-DE25UFD-PSS-1YR	BA-DE25UFD-PSS-1YR		Annual Maintenance PSS (BA-DE25UFD)	\$1,008	Each	10%	\$907	Other	F1
BA-DE25UPG-PSS-1YR	BA-DE25UPG-PSS-1YR		Annual Maintenance PSS (BA-DE25UPG)	\$1,008	Each	10%	\$907	Other	F1
BA-ENG-EN-UFD-PSS-1YR	BA-ENG-EN-UFD-PSS-1YR		Annual Maintenance PSS (BA-ENG-EN-UFD)	\$4,250	Each	10%	\$3,825	Other	F1
BA-FE00400T-PSS-1YR	BA-FE00400T-PSS-1YR		Annual Maintenance PSS (BA-FE00400T)	\$638	Each	10%	\$575	Other	F1
BA-FE00400TUF-PSS-1YR	BA-FE00400TUF-PSS-1YR		Annual Maintenance PSS (BA-FE00400TUF)	\$1,995	Each	10%	\$1,795	Other	F1
BA-FE00400TU-PSS-1YR	BA-FE00400TU-PSS-1YR		Annual Maintenance PSS (BA-FE00400TU)	\$661	Each	10%	\$595	Other	F1
BA-FE00400UFD-PSS-1YR	BA-FE00400UFD-PSS-1YR		Annual Maintenance PSS (BA-FE00400UFD)	\$1,995	Each	10%	\$1,795	Other	F1
BA-FE08000E-PSS-1YR	BA-FE08000E-PSS-1YR		Annual Maintenance PSS (BA-FE08000E)	\$1,277	Each	10%	\$1,149	Other	F1
BAFE08000EUF-PSS-1YR	BAFE08000EUF-PSS-1YR		Annual Maintenance PSS (BAFE08000EUF)	\$1,995	Each	10%	\$1,795	Other	F1
BA-FE08000EU-PSS-1YR	BA-FE08000EU-PSS-1YR		Annual Maintenance PSS (BA-FE08000EU)	\$1,322	Each	10%	\$1,190	Other	F1
BA-FE40000S-PSS-1YR	BA-FE40000S-PSS-1YR		Annual Maintenance PSS (BA-FE40000S)	\$1,018	Each	10%	\$916	Other	F1
BA-FE40000SUF-PSS-1YR	BA-FE40000SUF-PSS-1YR		Annual Maintenance PSS (BA-FE40000SUF)	\$2,207	Each	10%	\$1,986	Other	F1
BA-FE40000SU-PSS-1YR	BA-FE40000SU-PSS-1YR		Annual Maintenance PSS (BA-FE40000SU)	\$1,054	Each	10%	\$949	Other	F1
BA-FE44000E-PSS-1YR	BA-FE44000E-PSS-1YR		Annual Maintenance PSS (BA-FE44000E)	\$958	Each	10%	\$862	Other	F1
BAFE44000EUF-PSS-1YR	BAFE44000EUF-PSS-1YR		Annual Maintenance PSS (BAFE44000EUF)	\$1,995	Each	10%	\$1,795	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
BA-FE44000EU-PSS-1YR	BA-FE44000EU-PSS-1YR		Annual Maintenance PSS (BA-FE44000EU)	\$991	Each	10%	\$892	Other	F1
BA-FE62000E-PSS-1YR	BA-FE62000E-PSS-1YR		Annual Maintenance PSS (BA-FE62000E)	\$798	Each	10%	\$718	Other	F1
BAFE62000EUF-PSS-1YR	BAFE62000EUF-PSS-1YR		Annual Maintenance PSS (BAFE62000EUF)	\$1,995	Each	10%	\$1,795	Other	F1
BA-FE62000EU-PSS-1YR	BA-FE62000EU-PSS-1YR		Annual Maintenance PSS (BA-FE62000EU)	\$826	Each	10%	\$743	Other	F1
BA-FE80000E-PSS-1YR	BA-FE80000E-PSS-1YR		Annual Maintenance PSS (BA-FE80000E)	\$638	Each	10%	\$575	Other	F1
BA-FE80000EUF-PSS-1YR	BA-FE80000EUF-PSS-1YR		Annual Maintenance PSS (BA-FE80000EUF)	\$1,995	Each	10%	\$1,795	Other	F1
BA-FE80000EU-PSS-1YR	BA-FE80000EU-PSS-1YR		Annual Maintenance PSS (BA-FE80000EU)	\$661	Each	10%	\$595	Other	F1
BA-PC3YAFLA-PSS-1YR	BA-PC3YAFLA-PSS-1YR		Annual Maintenance PSS (BA-PC3YAFLA)	\$383	Each	10%	\$345	Other	F1
BA-PC3YAFLE-PSS-1YR	BA-PC3YAFLE-PSS-1YR		Annual Maintenance PSS (BA-PC3YAFLE)	\$666	Each	10%	\$600	Other	F1
BA-PCBL3DHH-PSS-1YR	BA-PCBL3DHH-PSS-1YR		Annual Maintenance PSS (BA-PCBL3DHH)	\$383	Each	10%	\$345	Other	F1
BA-PCBL3DHR-PSS-1YR	BA-PCBL3DHR-PSS-1YR		Annual Maintenance PSS (BA-PCBL3DHR)	\$383	Each	10%	\$345	Other	F1
BA-PCBL3YAG-PSS-1YR	BA-PCBL3YAG-PSS-1YR		Annual Maintenance PSS (BA-PCBL3YAG)	\$666	Each	10%	\$600	Other	F1
BA-PCBL3YL23P-PSS-1YR	BA-PCBL3YL23P-PSS-1YR		Annual Maintenance PSS (BA-PCBL3YL23P)	\$666	Each	10%	\$600	Other	F1
BA-RPHW-G4-PSS-1YR	BA-RPHW-G4-PSS-1YR		Annual Maintenance PSS (BA-RPHW-G4)	\$951	Each	10%	\$856	Other	F1
BA-RPHW-G4U-PSS-1YR	BA-RPHW-G4U-PSS-1YR		Annual Maintenance PSS (BA-RPHW-G4U)	\$951	Each	10%	\$856	Other	F1
BA-SBE-3D-PSS-1YR	BA-SBE-3D-PSS-1YR		Annual Maintenance PSS (BA-SBE-3D)	\$2,868	Each	10%	\$2,581	Other	F1
BA-SBE-3Y-PSS-1YR	BA-SBE-3Y-PSS-1YR		Annual Maintenance PSS (BA-SBE-3Y)	\$2,868	Each	10%	\$2,581	Other	F1
BA-SBE-PSS-1YR	BA-SBE-PSS-1YR		Annual Maintenance PSS (BA-SBE)	\$2,868	Each	10%	\$2,581	Other	F1
BA-SBEU-3D-PSS-1YR	BA-SBEU-3D-PSS-1YR		Annual Maintenance PSS (BA-SBEU-3D)	\$2,868	Each	10%	\$2,581	Other	F1
BA-SBEU-3Y-PSS-1YR	BA-SBEU-3Y-PSS-1YR		Annual Maintenance PSS (BA-SBEU-3Y)	\$2,868	Each	10%	\$2,581	Other	F1
BA-SBEU-PSS-1YR	BA-SBEU-PSS-1YR		Annual Maintenance PSS (BA-SBEU)	\$2,869	Each	10%	\$2,582	Other	F1
BA-SB-PSS-1YR	BA-SB-PSS-1YR		Annual Maintenance PSS (BA-SB)	\$2,868	Each	10%	\$2,581	Other	F1
BA-SBU-PSS-1YR	BA-SBU-PSS-1YR		Annual Maintenance PSS (BA-SBU)	\$2,868	Each	10%	\$2,581	Other	F1
BA-SBX-PSS-1YR	BA-SBX-PSS-1YR		Annual Maintenance PSS (BA-SBX)	\$2,869	Each	10%	\$2,582	Other	F1
BA-SCA-1TBC-PSS-1YR	BA-SCA-1TBC-PSS-1YR		Annual Maintenance PSS (BA-SCA-1TBC)	\$68	Each	10%	\$61	Other	F1
BA-SCA-1TBN-PSS-1YR	BA-SCA-1TBN-PSS-1YR		Annual Maintenance PSS (BA-SCA-1TBN)	\$34	Each	10%	\$31	Other	F1
BA-SCA-BASE-PSS-1YR	BA-SCA-BASE-PSS-1YR		Annual Maintenance PSS (BA-SCA-BASE)	\$970	Each	10%	\$873	Other	F1
BA-SYS1E-3D-PSS-1YR	BA-SYS1E-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS1E-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS1E-3Y-PSS-1YR	BA-SYS1E-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS1E-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS1E-PSS-1YR	BA-SYS1E-PSS-1YR		Annual Maintenance PSS (BA-SYS1E)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS1-PSS-1YR	BA-SYS1-PSS-1YR		Annual Maintenance PSS (BA-SYS1)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS2E-3D-PSS-1YR	BA-SYS2E-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS2E-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS2E-3Y-PSS-1YR	BA-SYS2E-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS2E-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS2E-PSS-1YR	BA-SYS2E-PSS-1YR		Annual Maintenance PSS (BA-SYS2E)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS2EU-3D-PSS-1YR	BA-SYS2EU-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS2EU-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS2EU-3Y-PSS-1YR	BA-SYS2EU-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS2EU-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS2EU-PSS-1YR	BA-SYS2EU-PSS-1YR		Annual Maintenance PSS (BA-SYS2EU)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS2-PSS-1YR	BA-SYS2-PSS-1YR		Annual Maintenance PSS (BA-SYS2)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS2U-PSS-1YR	BA-SYS2U-PSS-1YR		Annual Maintenance PSS (BA-SYS2U)	\$5,250	Each	10%	\$4,725	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
BA-SYS3E-3D-PSS-1YR	BA-SYS3E-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS3E-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3E-3Y-PSS-1YR	BA-SYS3E-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS3E-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3E-PSS-1YR	BA-SYS3E-PSS-1YR		Annual Maintenance PSS (BA-SYS3E)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3E-SEP-3D-PSS-1YR	BA-SYS3E-SEP-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS3E-SEP-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3E-SEP-3Y-PSS-1YR	BA-SYS3E-SEP-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS3E-SEP-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3E-SEP-PSS-1YR	BA-SYS3E-SEP-PSS-1YR		Annual Maintenance PSS (BA-SYS3E-SEP)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3E-SEPU-3D-PSS-1YR	BA-SYS3E-SEPU-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS3E-SEPU-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3E-SEPU-3Y-PSS-1YR	BA-SYS3E-SEPU-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS3E-SEPU-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3E-SEPU-PSS-1YR	BA-SYS3E-SEPU-PSS-1YR		Annual Maintenance PSS (BA-SYS3E-SEPU)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3EU-3D-PSS-1YR	BA-SYS3EU-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS3EU-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3EU-3Y-PSS-1YR	BA-SYS3EU-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS3EU-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3EU-PSS-1YR	BA-SYS3EU-PSS-1YR		Annual Maintenance PSS (BA-SYS3EU)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3-PSS-1YR	BA-SYS3-PSS-1YR		Annual Maintenance PSS (BA-SYS3)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3-SEP-PSS-1YR	BA-SYS3-SEP-PSS-1YR		Annual Maintenance PSS (BA-SYS3-SEP)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3-SEPU-PSS-1YR	BA-SYS3-SEPU-PSS-1YR		Annual Maintenance PSS (BA-SYS3-SEPU)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS3U-PSS-1YR	BA-SYS3U-PSS-1YR		Annual Maintenance PSS (BA-SYS3U)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4E-3D-PSS-1YR	BA-SYS4E-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS4E-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4E-3Y-PSS-1YR	BA-SYS4E-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS4E-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4E-PSS-1YR	BA-SYS4E-PSS-1YR		Annual Maintenance PSS (BA-SYS4E)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4E-SEP-3D-PSS-1YR	BA-SYS4E-SEP-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS4E-SEP-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4E-SEP-3Y-PSS-1YR	BA-SYS4E-SEP-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS4E-SEP-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4E-SEP-PSS-1YR	BA-SYS4E-SEP-PSS-1YR		Annual Maintenance PSS (BA-SYS4E-SEP)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4E-SEPU-3D-PSS-1YR	BA-SYS4E-SEPU-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS4E-SEPU-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4E-SEPU-3Y-PSS-1YR	BA-SYS4E-SEPU-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS4E-SEPU-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4E-SEPU-PSS-1YR	BA-SYS4E-SEPU-PSS-1YR		Annual Maintenance PSS (BA-SYS4E-SEPU)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4EU-3D-PSS-1YR	BA-SYS4EU-3D-PSS-1YR		Annual Maintenance PSS (BA-SYS4EU-3D)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4EU-3Y-PSS-1YR	BA-SYS4EU-3Y-PSS-1YR		Annual Maintenance PSS (BA-SYS4EU-3Y)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4EU-PSS-1YR	BA-SYS4EU-PSS-1YR		Annual Maintenance PSS (BA-SYS4EU)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4-PSS-1YR	BA-SYS4-PSS-1YR		Annual Maintenance PSS (BA-SYS4)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4-SEP-PSS-1YR	BA-SYS4-SEP-PSS-1YR		Annual Maintenance PSS (BA-SYS4-SEP)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4-SEPU-PSS-1YR	BA-SYS4-SEPU-PSS-1YR		Annual Maintenance PSS (BA-SYS4-SEPU)	\$5,250	Each	10%	\$4,725	Other	F1
BA-SYS4U-PSS-1YR	BA-SYS4U-PSS-1YR		Annual Maintenance PSS (BA-SYS4U)	\$5,250	Each	10%	\$4,725	Other	F1
BC-128E-ENG-PSS-1YR	BC-128E-ENG-PSS-1YR		Annual Maintenance PSS (BC-128E-ENG)	\$21,420	Each	10%	\$19,278	Other	F1
BC-128E-ENGU-PSS-1YR	BC-128E-ENGU-PSS-1YR		Annual Maintenance PSS (BC-128E-ENGU)	\$22,179	Each	10%	\$19,961	Other	F1
BC-128-ENG-PSS-1YR	BC-128-ENG-PSS-1YR		Annual Maintenance PSS (BC-128-ENG)	\$21,420	Each	10%	\$19,278	Other	F1
BC-128-ENGU-PSS-1YR	BC-128-ENGU-PSS-1YR		Annual Maintenance PSS (BC-128-ENGU)	\$22,179	Each	10%	\$19,961	Other	F1
BC-128GB-E-PSS-1YR	BC-128GB-E-PSS-1YR		Annual Maintenance PSS (BC-128GB-E)	\$11,943	Each	10%	\$10,749	Other	F1
BC-128GB-PSS-1YR	BC-128GB-PSS-1YR		Annual Maintenance PSS (BC-128GB)	\$11,943	Each	10%	\$10,749	Other	F1
BC-24E-ENG-PSS-1YR	BC-24E-ENG-PSS-1YR		Annual Maintenance PSS (BC-24E-ENG)	\$15,750	Each	10%	\$14,175	Other	F1
BC-24E-ENGU-PSS-1YR	BC-24E-ENGU-PSS-1YR		Annual Maintenance PSS (BC-24E-ENGU)	\$16,308	Each	10%	\$14,677	Other	F1
BC-24-ENG-PSS-1YR	BC-24-ENG-PSS-1YR		Annual Maintenance PSS (BC-24-ENG)	\$15,750	Each	10%	\$14,175	Other	F1
BC-24-ENGU-PSS-1YR	BC-24-ENGU-PSS-1YR		Annual Maintenance PSS (BC-24-ENGU)	\$16,308	Each	10%	\$14,677	Other	F1
BC-3P-SB-PSS-1YR	BC-3P-SB-PSS-1YR		Annual Maintenance PSS (BC-3P-SB)	\$2,868	Each	10%	\$2,581	Other	F1
BC-3P-SBU-PSS-1YR	BC-3P-SBU-PSS-1YR		Annual Maintenance PSS (BC-3P-SBU)	\$2,868	Each	10%	\$2,581	Other	F1
BC-3P-SYS1-PSS-1YR	BC-3P-SYS1-PSS-1YR		Annual Maintenance PSS (BC-3P-SYS1)	\$5,250	Each	10%	\$4,725	Other	F1
BC-3P-SYS2-PSS-1YR	BC-3P-SYS2-PSS-1YR		Annual Maintenance PSS (BC-3P-SYS2)	\$5,250	Each	10%	\$4,725	Other	F1
BC-3P-SYS2U-PSS-1YR	BC-3P-SYS2U-PSS-1YR		Annual Maintenance PSS (BC-3P-SYS2U)	\$5,250	Each	10%	\$4,725	Other	F1
BC-3P-SYS3-PSS-1YR	BC-3P-SYS3-PSS-1YR		Annual Maintenance PSS (BC-3P-SYS3)	\$5,250	Each	10%	\$4,725	Other	F1
BC-3P-SYS3U-PSS-1YR	BC-3P-SYS3U-PSS-1YR		Annual Maintenance PSS (BC-3P-SYS3U)	\$5,250	Each	10%	\$4,725	Other	F1
BC-3P-SYS4-PSS-1YR	BC-3P-SYS4-PSS-1YR		Annual Maintenance PSS (BC-3P-SYS4)	\$5,250	Each	10%	\$4,725	Other	F1
BC-96E-ENG-PSS-1YR	BC-96E-ENG-PSS-1YR		Annual Maintenance PSS (BC-96E-ENG)	\$17,850	Each	10%	\$16,065	Other	F1
BC-96E-ENGU-PSS-1YR	BC-96E-ENGU-PSS-1YR		Annual Maintenance PSS (BC-96E-ENGU)	\$18,482	Each	10%	\$16,634	Other	F1
BC-96-ENG-PSS-1YR	BC-96-ENG-PSS-1YR		Annual Maintenance PSS (BC-96-ENG)	\$17,850	Each	10%	\$16,065	Other	F1

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
BC-96-ENGU-PSS-1YR	BC-96-ENGU-PSS-1YR		Annual Maintenance PSS (BC-96-ENGU)	\$18,482	Each	10%		\$16,634	Other	F1
BC-96GB-PSS-1YR	BC-96GB-PSS-1YR		Annual Maintenance PSS (BC-96GB)	\$6,191	Each	10%		\$5,571	Other	F1
BC-ACON3P-50-PSS-1YR	BC-ACON3P-50-PSS-1YR		Annual Maintenance PSS (BC-ACON3P-50)	\$77	Each	10%		\$70	Other	F1
BC-DE15-3P-PSS-1YR	BC-DE15-3P-PSS-1YR		Annual Maintenance PSS (BC-DE15-3P)	\$536	Each	10%		\$482	Other	F1
BC-DE15-3PUFD-PSS-1YR	BC-DE15-3PUFD-PSS-1YR		Annual Maintenance PSS (BC-DE15-3PUFD)	\$536	Each	10%		\$482	Other	F1
BC-DE15-3PUPG-PSS-1YR	BC-DE15-3PUPG-PSS-1YR		Annual Maintenance PSS (BC-DE15-3PUPG)	\$536	Each	10%		\$482	Other	F1
BC-DE15DCH-PSS-1YR	BC-DE15DCH-PSS-1YR		Annual Maintenance PSS (BC-DE15DCH)	\$536	Each	10%		\$482	Other	F1
BC-DE15DCHUF-PSS-1YR	BC-DE15DCHUF-PSS-1YR		Annual Maintenance PSS (BC-DE15DCHUF)	\$536	Each	10%		\$482	Other	F1
BC-DE15DCHU-PSS-1YR	BC-DE15DCHU-PSS-1YR		Annual Maintenance PSS (BC-DE15DCHU)	\$536	Each	10%		\$482	Other	F1
BC-DE15DIR-PSS-1YR	BC-DE15DIR-PSS-1YR		Annual Maintenance PSS (BC-DE15DIR)	\$536	Each	10%		\$482	Other	F1
BC-DE15DIRUF-PSS-1YR	BC-DE15DIRUF-PSS-1YR		Annual Maintenance PSS (BC-DE15DIRUF)	\$536	Each	10%		\$482	Other	F1
BC-DE15DIRU-PSS-1YR	BC-DE15DIRU-PSS-1YR		Annual Maintenance PSS (BC-DE15DIRU)	\$536	Each	10%		\$482	Other	F1
BC-DE15E-PSS-1YR	BC-DE15E-PSS-1YR		Annual Maintenance PSS (BC-DE15E)	\$536	Each	10%		\$482	Other	F1
BC-DE15EUF-PSS-1YR	BC-DE15EUF-PSS-1YR		Annual Maintenance PSS (BC-DE15EUF)	\$536	Each	10%		\$482	Other	F1
BC-DE15EUPG-PSS-1YR	BC-DE15EUPG-PSS-1YR		Annual Maintenance PSS (BC-DE15EUPG)	\$536	Each	10%		\$482	Other	F1
BC-DE25-3P-PSS-1YR	BC-DE25-3P-PSS-1YR		Annual Maintenance PSS (BC-DE25-3P)	\$1,008	Each	10%		\$907	Other	F1
BC-DE25-3PUPG-PSS-1YR	BC-DE25-3PUPG-PSS-1YR		Annual Maintenance PSS (BC-DE25-3PUPG)	\$1,008	Each	10%		\$907	Other	F1
BC-DE25-PSS-1YR	BC-DE25-PSS-1YR		Annual Maintenance PSS (BC-DE25)	\$1,008	Each	10%		\$907	Other	F1
BC-DE25UFD-PSS-1YR	BC-DE25UFD-PSS-1YR		Annual Maintenance PSS (BC-DE25UFD)	\$1,008	Each	10%		\$907	Other	F1
BC-DE25UPG-PSS-1YR	BC-DE25UPG-PSS-1YR		Annual Maintenance PSS (BC-DE25UPG)	\$1,008	Each	10%		\$907	Other	F1
BC-ENG-EN-UFD-PSS-1YR	BC-ENG-EN-UFD-PSS-1YR		Annual Maintenance PSS (BC-ENG-EN-UFD)	\$4,250	Each	10%		\$3,825	Other	F1
BC-FE00400T-PSS-1YR	BC-FE00400T-PSS-1YR		Annual Maintenance PSS (BC-FE00400T)	\$638	Each	10%		\$575	Other	F1
BC-FE00400TUF-PSS-1YR	BC-FE00400TUF-PSS-1YR		Annual Maintenance PSS (BC-FE00400TUF)	\$1,995	Each	10%		\$1,795	Other	F1
BC-FE00400TU-PSS-1YR	BC-FE00400TU-PSS-1YR		Annual Maintenance PSS (BC-FE00400TU)	\$661	Each	10%		\$595	Other	F1
BC-FE40000S-PSS-1YR	BC-FE40000S-PSS-1YR		Annual Maintenance PSS (BC-FE40000S)	\$1,018	Each	10%		\$916	Other	F1
BC-FE40000SU-PSS-1YR	BC-FE40000SU-PSS-1YR		Annual Maintenance PSS (BC-FE40000SU)	\$1,054	Each	10%		\$949	Other	F1
BC-FE80000E-PSS-1YR	BC-FE80000E-PSS-1YR		Annual Maintenance PSS (BC-FE80000E)	\$638	Each	10%		\$575	Other	F1
BC-FE80000EU-PSS-1YR	BC-FE80000EU-PSS-1YR		Annual Maintenance PSS (BC-FE80000EU)	\$661	Each	10%		\$595	Other	F1
BC-PC3YAFLA-PSS-1YR	BC-PC3YAFLA-PSS-1YR		Annual Maintenance PSS (BC-PC3YAFLA)	\$383	Each	10%		\$345	Other	F1
BC-PC3YAFLE-PSS-1YR	BC-PC3YAFLE-PSS-1YR		Annual Maintenance PSS (BC-PC3YAFLE)	\$666	Each	10%		\$600	Other	F1
BC-PCBL3DHH-PSS-1YR	BC-PCBL3DHH-PSS-1YR		Annual Maintenance PSS (BC-PCBL3DHH)	\$383	Each	10%		\$345	Other	F1
BC-PCBL3DHR-PSS-1YR	BC-PCBL3DHR-PSS-1YR		Annual Maintenance PSS (BC-PCBL3DHR)	\$383	Each	10%		\$345	Other	F1
BC-PCBL3YAG-PSS-1YR	BC-PCBL3YAG-PSS-1YR		Annual Maintenance PSS (BC-PCBL3YAG)	\$666	Each	10%		\$600	Other	F1
BC-PCBL3YL23P-PSS-1YR	BC-PCBL3YL23P-PSS-1YR		Annual Maintenance PSS (BC-PCBL3YL23P)	\$666	Each	10%		\$600	Other	F1
BC-SBE-3D-PSS-1YR	BC-SBE-3D-PSS-1YR		Annual Maintenance PSS (BC-SBE-3D)	\$2,868	Each	10%		\$2,581	Other	F1
BC-SBE-3Y-PSS-1YR	BC-SBE-3Y-PSS-1YR		Annual Maintenance PSS (BC-SBE-3Y)	\$2,868	Each	10%		\$2,581	Other	F1
BC-SBE-PSS-1YR	BC-SBE-PSS-1YR		Annual Maintenance PSS (BC-SBE)	\$2,868	Each	10%		\$2,581	Other	F1
BC-SBEU-3D-PSS-1YR	BC-SBEU-3D-PSS-1YR		Annual Maintenance PSS (BC-SBEU-3D)	\$2,868	Each	10%		\$2,581	Other	F1
BC-SBEU-3Y-PSS-1YR	BC-SBEU-3Y-PSS-1YR		Annual Maintenance PSS (BC-SBEU-3Y)	\$2,868	Each	10%		\$2,581	Other	F1
BC-SBEU-PSS-1YR	BC-SBEU-PSS-1YR		Annual Maintenance PSS (BC-SBEU)	\$2,869	Each	10%		\$2,582	Other	F1
BC-SB-PSS-1YR	BC-SB-PSS-1YR		Annual Maintenance PSS (BC-SB)	\$2,868	Each	10%		\$2,581	Other	F1
BC-SBU-PSS-1YR	BC-SBU-PSS-1YR		Annual Maintenance PSS (BC-SBU)	\$2,868	Each	10%		\$2,581	Other	F1
BC-SBUX-PSS-1YR	BC-SBUX-PSS-1YR		Annual Maintenance PSS (BC-SBUX)	\$2,869	Each	10%		\$2,582	Other	F1
BC-SBX-PSS-1YR	BC-SBX-PSS-1YR		Annual Maintenance PSS (BC-SBX)	\$2,869	Each	10%		\$2,582	Other	F1
BC-SYS1E-3D-PSS-1YR	BC-SYS1E-3D-PSS-1YR		Annual Maintenance PSS (BC-SYS1E-3D)	\$5,250	Each	10%		\$4,725	Other	F1
BC-SYS1E-3Y-PSS-1YR	BC-SYS1E-3Y-PSS-1YR		Annual Maintenance PSS (BC-SYS1E-3Y)	\$5,250	Each	10%		\$4,725	Other	F1
BC-SYS1E-PSS-1YR	BC-SYS1E-PSS-1YR		Annual Maintenance PSS (BC-SYS1E)	\$5,250	Each	10%		\$4,725	Other	F1
BC-SYS1-PSS-1YR	BC-SYS1-PSS-1YR		Annual Maintenance PSS (BC-SYS1)	\$5,250	Each	10%		\$4,725	Other	F1
BC-SYS2E-3D-PSS-1YR	BC-SYS2E-3D-PSS-1YR		Annual Maintenance PSS (BC-SYS2E-3D)	\$5,250	Each	10%		\$4,725	Other	F1
BC-SYS2E-3Y-PSS-1YR	BC-SYS2E-3Y-PSS-1YR		Annual Maintenance PSS (BC-SYS2E-3Y)	\$5,250	Each	10%		\$4,725	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
BC-SYS2E-PSS-1YR	BC-SYS2E-PSS-1YR	Annual Maintenance PSS (BC-SYS2E)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS2EU-3D-PSS-1YR	BC-SYS2EU-3D-PSS-1YR	Annual Maintenance PSS (BC-SYS2EU-3D)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS2EU-3Y-PSS-1YR	BC-SYS2EU-3Y-PSS-1YR	Annual Maintenance PSS (BC-SYS2EU-3Y)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS2EU-PSS-1YR	BC-SYS2EU-PSS-1YR	Annual Maintenance PSS (BC-SYS2EU)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS2-PSS-1YR	BC-SYS2-PSS-1YR	Annual Maintenance PSS (BC-SYS2)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS2U-PSS-1YR	BC-SYS2U-PSS-1YR	Annual Maintenance PSS (BC-SYS2U)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3E-3D-PSS-1YR	BC-SYS3E-3D-PSS-1YR	Annual Maintenance PSS (BC-SYS3E-3D)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3E-3Y-PSS-1YR	BC-SYS3E-3Y-PSS-1YR	Annual Maintenance PSS (BC-SYS3E-3Y)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3E-PSS-1YR	BC-SYS3E-PSS-1YR	Annual Maintenance PSS (BC-SYS3E)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3E-SEP-3D-PSS-1YR	BC-SYS3E-SEP-3D-PSS-1YR	Annual Maintenance PSS (BC-SYS3E-SEP-3D)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3E-SEP-3Y-PSS-1YR	BC-SYS3E-SEP-3Y-PSS-1YR	Annual Maintenance PSS (BC-SYS3E-SEP-3Y)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3E-SEP-PSS-1YR	BC-SYS3E-SEP-PSS-1YR	Annual Maintenance PSS (BC-SYS3E-SEP)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3E-SEPU-3D-PSS-1YR	BC-SYS3E-SEPU-3D-PSS-1YR	Annual Maintenance PSS (BC-SYS3E-SEPU-3D)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3E-SEPU-3Y-PSS-1YR	BC-SYS3E-SEPU-3Y-PSS-1YR	Annual Maintenance PSS (BC-SYS3E-SEPU-3Y)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3E-SEPU-PSS-1YR	BC-SYS3E-SEPU-PSS-1YR	Annual Maintenance PSS (BC-SYS3E-SEPU)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3EU-3D-PSS-1YR	BC-SYS3EU-3D-PSS-1YR	Annual Maintenance PSS (BC-SYS3EU-3D)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3EU-3Y-PSS-1YR	BC-SYS3EU-3Y-PSS-1YR	Annual Maintenance PSS (BC-SYS3EU-3Y)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3EU-PSS-1YR	BC-SYS3EU-PSS-1YR	Annual Maintenance PSS (BC-SYS3EU)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3-PSS-1YR	BC-SYS3-PSS-1YR	Annual Maintenance PSS (BC-SYS3)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3-SEP-PSS-1YR	BC-SYS3-SEP-PSS-1YR	Annual Maintenance PSS (BC-SYS3-SEP)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3-SEPU-PSS-1YR	BC-SYS3-SEPU-PSS-1YR	Annual Maintenance PSS (BC-SYS3-SEPU)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS3U-PSS-1YR	BC-SYS3U-PSS-1YR	Annual Maintenance PSS (BC-SYS3U)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4E-3D-PSS-1YR	BC-SYS4E-3D-PSS-1YR	Annual Maintenance PSS (BC-SYS4E-3D)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4E-3Y-PSS-1YR	BC-SYS4E-3Y-PSS-1YR	Annual Maintenance PSS (BC-SYS4E-3Y)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4E-PSS-1YR	BC-SYS4E-PSS-1YR	Annual Maintenance PSS (BC-SYS4E)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4E-SEP-3D-PSS-1YR	BC-SYS4E-SEP-3D-PSS-1YR	Annual Maintenance PSS (BC-SYS4E-SEP-3D)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4E-SEP-3Y-PSS-1YR	BC-SYS4E-SEP-3Y-PSS-1YR	Annual Maintenance PSS (BC-SYS4E-SEP-3Y)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4E-SEPU-3D-PSS-1YR	BC-SYS4E-SEPU-3D-PSS-1YR	Annual Maintenance PSS (BC-SYS4E-SEPU-3D)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4E-SEPU-3Y-PSS-1YR	BC-SYS4E-SEPU-3Y-PSS-1YR	Annual Maintenance PSS (BC-SYS4E-SEPU-3Y)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4EU-3D-PSS-1YR	BC-SYS4EU-3D-PSS-1YR	Annual Maintenance PSS (BC-SYS4EU-3D)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4EU-3Y-PSS-1YR	BC-SYS4EU-3Y-PSS-1YR	Annual Maintenance PSS (BC-SYS4EU-3Y)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4EU-PSS-1YR	BC-SYS4EU-PSS-1YR	Annual Maintenance PSS (BC-SYS4EU)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4-PSS-1YR	BC-SYS4-PSS-1YR	Annual Maintenance PSS (BC-SYS4)		\$5,250	Each	10%	\$4,725	Other	F1	
BC-SYS4-SEP-PSS-1YR	BC-SYS4-SEP-PSS-1YR	Annual Maintenance PSS (BC-SYS4-SEP)		\$5,250	Each	10%	\$4,725	Other	F1	
BDX20K-DAECRH-PSS-1YR	BDX20K-DAECRH-PSS-1YR	Annual Maintenance PSS (BDX20K-DAECRH)		\$120	Each	10%	\$108	Other	F1	
BDX20K-DAECR-PSS-1YR	BDX20K-DAECR-PSS-1YR	Annual Maintenance PSS (BDX20K-DAECR)		\$112	Each	10%	\$101	Other	F1	
BDX20K-DAE-HH-PSS-1YR	BDX20K-DAE-HH-PSS-1YR	Annual Maintenance PSS (BDX20K-DAE-HH)		\$2,080	Each	10%	\$1,872	Other	F1	
BDX20K-DAE-HN-PSS-1YR	BDX20K-DAE-HN-PSS-1YR	Annual Maintenance PSS (BDX20K-DAE-HN)		\$2,080	Each	10%	\$1,872	Other	F1	
BDX20K-DAE-HT-PSS-1YR	BDX20K-DAE-HT-PSS-1YR	Annual Maintenance PSS (BDX20K-DAE-HT)		\$842	Each	10%	\$758	Other	F1	
BDX20K-DAE-WH-PSS-1YR	BDX20K-DAE-WH-PSS-1YR	Annual Maintenance PSS (BDX20K-DAE-WH)		\$2,426	Each	10%	\$2,183	Other	F1	
BDX20K-DAE-WN-PSS-1YR	BDX20K-DAE-WN-PSS-1YR	Annual Maintenance PSS (BDX20K-DAE-WN)		\$2,410	Each	10%	\$2,169	Other	F1	
BDX20K-S-1GHC-PSS-1YR	BDX20K-S-1GHC-PSS-1YR	Annual Maintenance PSS (BDX20K-S-1GHC)		\$618	Each	10%	\$556	Other	F1	
BDX20K-S-1GHT-PSS-1YR	BDX20K-S-1GHT-PSS-1YR	Annual Maintenance PSS (BDX20K-S-1GHT)		\$1,206	Each	10%	\$1,085	Other	F1	
BDX20K-S-1GHT-PSS-1YR	BDX20K-S-1GHT-PSS-1YR	Annual Maintenance PSS (BDX20K-S-1GHT)		\$1,347	Each	10%	\$1,213	Other	F1	
BDX20K-S-1GNC-PSS-1YR	BDX20K-S-1GNC-PSS-1YR	Annual Maintenance PSS (BDX20K-S-1GNC)		\$588	Each	10%	\$529	Other	F1	
BDX20K-S-1GN-PSS-1YR	BDX20K-S-1GN-PSS-1YR	Annual Maintenance PSS (BDX20K-S-1GN)		\$1,158	Each	10%	\$1,043	Other	F1	
BDX20K-SK-D-5-PSS-1YR	BDX20K-SK-D-5-PSS-1YR	Annual Maintenance PSS (BDX20K-SK-D-5)		\$285	Each	10%	\$256	Other	F1	
BDX20K-SWCH-H-PSS-1YR	BDX20K-SWCH-H-PSS-1YR	Annual Maintenance PSS (BDX20K-SWCH-H)		\$353	Each	10%	\$318	Other	F1	
BDX20K-SW-HC-PSS-1YR	BDX20K-SW-HC-PSS-1YR	Annual Maintenance PSS (BDX20K-SW-HC)		\$321	Each	10%	\$289	Other	F1	
BDX20K-SW-HT-PSS-1YR	BDX20K-SW-HT-PSS-1YR	Annual Maintenance PSS (BDX20K-SW-HT)		\$326	Each	10%	\$294	Other	F1	
BKP-4TBLNX-NS7-PSS-1YR	BKP-4TBLNX-NS7-PSS-1YR	Annual Maintenance PSS (BKP-4TBLNX-NS7)		\$2,325	Each	10%	\$2,093	Other	F1	
BKP-DBO-INC-PSS-1YR	BKP-DBO-INC-PSS-1YR	Annual Maintenance PSS (BKP-DBO-INC)		\$125	Each	10%	\$113	Other	F1	
BKP-RS-KIT-PSS-1YR	BKP-RS-KIT-PSS-1YR	Annual Maintenance PSS (BKP-RS-KIT)		\$4	Each	10%	\$3	Other	F1	
BKP-RS-OPEN-3-PSS-1YR	BKP-RS-OPEN-3-PSS-1YR	Annual Maintenance PSS (BKP-RS-OPEN-3)		\$257	Each	10%	\$232	Other	F1	
BKP-RS-UIR-PSS-1YR	BKP-RS-UIR-PSS-1YR	Annual Maintenance PSS (BKP-RS-UIR)		\$177	Each	10%	\$160	Other	F1	
BR-10G40K-XFP-PSS-1YR	BR-10G40K-XFP-PSS-1YR	Annual Maintenance PSS (BR-10G40K-XFP)		\$1,980	Each	10%	\$1,782	Other	F1	
BR-10G80K-XFP-PSS-1YR	BR-10G80K-XFP-PSS-1YR	Annual Maintenance PSS (BR-10G80K-XFP)		\$3,456	Each	10%	\$3,110	Other	F1	
BR-6610-4PRACKKIT-PSS-1YR	BR-6610-4PRACKKIT-PSS-1YR	Annual Maintenance PSS (BR-6610-4PRACKKIT)		\$12	Each	10%	\$11	Other	F1	
BR-6620-4PRACKKIT-PSS-1YR	BR-6620-4PRACKKIT-PSS-1YR	Annual Maintenance PSS (BR-6620-4PRACKKIT)		\$49	Each	10%	\$44	Other	F1	
BR-DCX-22RACKKIT-PSS-1YR	BR-DCX-22RACKKIT-PSS-1YR	Annual Maintenance PSS (BR-DCX-22RACKKIT)		\$22	Each	10%	\$20	Other	F1	
BRDCX-8GSW8P-PSS-1YR	BRDCX-8GSW8P-PSS-1YR	Annual Maintenance PSS (BRDCX-8GSW8P)		\$147	Each	10%	\$132	Other	F1	
BRQSF100G-SR4-PSS-1YR	BRQSF100G-SR4-PSS-1YR	Annual Maintenance PSS (BRQSF100G-SR4)		\$932	Each	10%	\$839	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
BRQSFP40GE-10GBO-PSS-1YR	BRQSFP40GE-10GBO-PSS-1YR		Annual Maintenance PSS (BRQSFP40GE-10GBO)	\$376	Each	10%	\$338	Other	F1
BRQSFP40GE-BIDI-PSS-1YR	BRQSFP40GE-BIDI-PSS-1YR		Annual Maintenance PSS (BRQSFP40GE-BIDI)	\$413	Each	10%	\$372	Other	F1
BRQSFP-40KMQSFP-PSS-1YR	BRQSFP-40KMQSFP-PSS-1YR		Annual Maintenance PSS (BRQSFP-40KMQSFP)	\$6,920	Each	10%	\$6,228	Other	F1
BRQSFP-4X10G-PSS-1YR	BRQSFP-4X10G-PSS-1YR		Annual Maintenance PSS (BRQSFP-4X10G)	\$479	Each	10%	\$431	Other	F1
BRQSFP-4X16G-PSS-1YR	BRQSFP-4X16G-PSS-1YR		Annual Maintenance PSS (BRQSFP-4X16G)	\$288	Each	10%	\$259	Other	F1
BRQSFP-4X32G-2KM-PSS-1YR	BRQSFP-4X32G-2KM-PSS-1YR		Annual Maintenance PSS (BRQSFP-4X32G-2KM)	\$789	Each	10%	\$710	Other	F1
BRQSFP-4X32G-BRKOD-PSS-1YR	BRQSFP-4X32G-BRKOD-PSS-1YR		Annual Maintenance PSS (BRQSFP-4X32G-BRKOD)	\$1,157	Each	10%	\$1,041	Other	F1
BRQSFP-4X32G-BRKOT-PSS-1YR	BRQSFP-4X32G-BRKOT-PSS-1YR		Annual Maintenance PSS (BRQSFP-4X32G-BRKOT)	\$480	Each	10%	\$432	Other	F1
BRQSFP-4X32G-PSS-1YR	BRQSFP-4X32G-PSS-1YR		Annual Maintenance PSS (BRQSFP-4X32G)	\$761	Each	10%	\$685	Other	F1
BRSFP-10G10K8-PSS-1YR	BRSFP-10G10K8-PSS-1YR		Annual Maintenance PSS (BRSFP-10G10K8)	\$1,007	Each	10%	\$907	Other	F1
BRSFP-10G10K-PSS-1YR	BRSFP-10G10K-PSS-1YR		Annual Maintenance PSS (BRSFP-10G10K)	\$147	Each	10%	\$132	Other	F1
BRSFP-10GE1PK-PSS-1YR	BRSFP-10GE1PK-PSS-1YR		Annual Maintenance PSS (BRSFP-10GE1PK)	\$29	Each	10%	\$26	Other	F1
BRSFP-10GE8PK-PSS-1YR	BRSFP-10GE8PK-PSS-1YR		Annual Maintenance PSS (BRSFP-10GE8PK)	\$214	Each	10%	\$192	Other	F1
BRSFP-10GFCLW-PSS-1YR	BRSFP-10GFCLW-PSS-1YR		Annual Maintenance PSS (BRSFP-10GFCLW)	\$127	Each	10%	\$115	Other	F1
BRSFP-10GFCSW-PSS-1YR	BRSFP-10GFCSW-PSS-1YR		Annual Maintenance PSS (BRSFP-10GFCSW)	\$40	Each	10%	\$36	Other	F1
BRSFP-10GSW1P-PSS-1YR	BRSFP-10GSW1P-PSS-1YR		Annual Maintenance PSS (BRSFP-10GSW1P)	\$52	Each	10%	\$47	Other	F1
BRSFP-10GSW8P-PSS-1YR	BRSFP-10GSW8P-PSS-1YR		Annual Maintenance PSS (BRSFP-10GSW8P)	\$291	Each	10%	\$261	Other	F1
BRSFP16G10K8P-PSS-1YR	BRSFP16G10K8P-PSS-1YR		Annual Maintenance PSS (BRSFP16G10K8P)	\$3,533	Each	10%	\$3,180	Other	F1
BRSFP16G10KLW-PSS-1YR	BRSFP16G10KLW-PSS-1YR		Annual Maintenance PSS (BRSFP16G10KLW)	\$514	Each	10%	\$462	Other	F1
BRSFP16G25KLW-PSS-1YR	BRSFP16G25KLW-PSS-1YR		Annual Maintenance PSS (BRSFP16G25KLW)	\$1,307	Each	10%	\$1,176	Other	F1
BRSFP-16GSW8P-PSS-1YR	BRSFP-16GSW8P-PSS-1YR		Annual Maintenance PSS (BRSFP-16GSW8P)	\$811	Each	10%	\$730	Other	F1
BRSFP-16GSW-PSS-1YR	BRSFP-16GSW-PSS-1YR		Annual Maintenance PSS (BRSFP-16GSW)	\$116	Each	10%	\$105	Other	F1
BRSFP-1GBE-OP-PSS-1YR	BRSFP-1GBE-OP-PSS-1YR		Annual Maintenance PSS (BRSFP-1GBE-OP)	\$60	Each	10%	\$54	Other	F1
BRSFP-1GECOPR-PSS-1YR	BRSFP-1GECOPR-PSS-1YR		Annual Maintenance PSS (BRSFP-1GECOPR)	\$29	Each	10%	\$26	Other	F1
BRSFP-1GELX1P-PSS-1YR	BRSFP-1GELX1P-PSS-1YR		Annual Maintenance PSS (BRSFP-1GELX1P)	\$70	Each	10%	\$63	Other	F1
BRSFP-1GELX8P-PSS-1YR	BRSFP-1GELX8P-PSS-1YR		Annual Maintenance PSS (BRSFP-1GELX8P)	\$528	Each	10%	\$475	Other	F1
BRSFP32G10K8P-PSS-1YR	BRSFP32G10K8P-PSS-1YR		Annual Maintenance PSS (BRSFP32G10K8P)	\$4,573	Each	10%	\$4,116	Other	F1
BRSFP32G10KLW-PSS-1YR	BRSFP32G10KLW-PSS-1YR		Annual Maintenance PSS (BRSFP32G10KLW)	\$664	Each	10%	\$597	Other	F1
BRSFP-32GSW8P-PSS-1YR	BRSFP-32GSW8P-PSS-1YR		Annual Maintenance PSS (BRSFP-32GSW8P)	\$1,194	Each	10%	\$1,075	Other	F1
BRSFP-32GSW-PSS-1YR	BRSFP-32GSW-PSS-1YR		Annual Maintenance PSS (BRSFP-32GSW)	\$174	Each	10%	\$157	Other	F1
BRSFP40GQSFPL-PSS-1YR	BRSFP40GQSFPL-PSS-1YR		Annual Maintenance PSS (BRSFP40GQSFPL)	\$1,604	Each	10%	\$1,443	Other	F1
BRSFP40GQSFPS-PSS-1YR	BRSFP40GQSFPS-PSS-1YR		Annual Maintenance PSS (BRSFP40GQSFPS)	\$343	Each	10%	\$309	Other	F1
BRSFP-8G10K8P-PSS-1YR	BRSFP-8G10K8P-PSS-1YR		Annual Maintenance PSS (BRSFP-8G10K8P)	\$1,724	Each	10%	\$1,552	Other	F1
BRSFP-8G10KLW-PSS-1YR	BRSFP-8G10KLW-PSS-1YR		Annual Maintenance PSS (BRSFP-8G10KLW)	\$241	Each	10%	\$217	Other	F1
BRSFP-8G25KLW-PSS-1YR	BRSFP-8G25KLW-PSS-1YR		Annual Maintenance PSS (BRSFP-8G25KLW)	\$1,031	Each	10%	\$928	Other	F1
BRSFP-N8GSW8P-PSS-1YR	BRSFP-N8GSW8P-PSS-1YR		Annual Maintenance PSS (BRSFP-N8GSW8P)	\$152	Each	10%	\$137	Other	F1
BRSFP-N8GSW-PSS-1YR	BRSFP-N8GSW-PSS-1YR		Annual Maintenance PSS (BRSFP-N8GSW)	\$24	Each	10%	\$22	Other	F1
BRSFP-TX1M1P-PSS-1YR	BRSFP-TX1M1P-PSS-1YR		Annual Maintenance PSS (BRSFP-TX1M1P)	\$17	Each	10%	\$15	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
BRSFP-TX1M8P-PSS-1YR	BRSFP-TX1M8P-PSS-1YR		Annual Maintenance PSS (BRSFP-TX1M8P)	\$136	Each	10%	\$122	Other	F1
BRSFP-TX3M1P-PSS-1YR	BRSFP-TX3M1P-PSS-1YR		Annual Maintenance PSS (BRSFP-TX3M1P)	\$21	Each	10%	\$19	Other	F1
BRSFP-TX3M8P-PSS-1YR	BRSFP-TX3M8P-PSS-1YR		Annual Maintenance PSS (BRSFP-TX3M8P)	\$152	Each	10%	\$137	Other	F1
BRSFP-TX5M1P-PSS-1YR	BRSFP-TX5M1P-PSS-1YR		Annual Maintenance PSS (BRSFP-TX5M1P)	\$30	Each	10%	\$27	Other	F1
BRSFP-TX5M8P-PSS-1YR	BRSFP-TX5M8P-PSS-1YR		Annual Maintenance PSS (BRSFP-TX5M8P)	\$225	Each	10%	\$202	Other	F1
BRSS1-ECSI-PSS-1YR	BRSS1-ECSI-PSS-1YR		Annual Maintenance PSS (BRSS1-ECSI)	\$1,972	Each	10%	\$1,775	Other	F1
BRSS1-ECS-PSS-1YR	BRSS1-ECS-PSS-1YR		Annual Maintenance PSS (BRSS1-ECS)	\$1,972	Each	10%	\$1,775	Other	F1
BRSS1-IC-ECSI-PSS-1YR	BRSS1-IC-ECSI-PSS-1YR		Annual Maintenance PSS (BRSS1-IC-ECSI)	\$1,972	Each	10%	\$1,775	Other	F1
BRSS1-IC-ECS-PSS-1YR	BRSS1-IC-ECS-PSS-1YR		Annual Maintenance PSS (BRSS1-IC-ECS)	\$1,972	Each	10%	\$1,775	Other	F1
BTI-MAN-1300-PSS-1YR	BTI-MAN-1300-PSS-1YR		Annual Maintenance PSS (BTI-MAN-1300)	\$1,787	Each	10%	\$1,608	Other	F1
BTI-MAN-1450-PSS-1YR	BTI-MAN-1450-PSS-1YR		Annual Maintenance PSS (BTI-MAN-1450)	\$1,787	Each	10%	\$1,608	Other	F1
BTI-ZDASD-E-PSS-1YR	BTI-ZDASD-E-PSS-1YR		Annual Maintenance PSS (BTI-ZDASD-E)	\$4,622	Each	10%	\$4,159	Other	F1
BTI-ZDASD-S-PSS-1YR	BTI-ZDASD-S-PSS-1YR		Annual Maintenance PSS (BTI-ZDASD-S)	\$6,754	Each	10%	\$6,078	Other	F1
BTI-ZSTOR-M-PSS-1YR	BTI-ZSTOR-M-PSS-1YR		Annual Maintenance PSS (BTI-ZSTOR-M)	\$9,366	Each	10%	\$8,430	Other	F1
C4BCEX5-PSS-1YR	C4BCEX5-PSS-1YR		Annual Maintenance PSS (C4BCEX5)	\$27,716	Each	10%	\$24,944	Other	F1
C4BFSAW-PSS-1YR	C4BFSAW-PSS-1YR		Annual Maintenance PSS (C4BFSAW)	\$23,292	Each	10%	\$20,963	Other	F1
C4CEX1K-PSS-1YR	C4CEX1K-PSS-1YR		Annual Maintenance PSS (C4CEX1K)	\$34,278	Each	10%	\$30,850	Other	F1
C4NBRMS-PSS-1YR	C4NBRMS-PSS-1YR		Annual Maintenance PSS (C4NBRMS)	\$20,953	Each	10%	\$18,858	Other	F1
C4NBRSS-PSS-1YR	C4NBRSS-PSS-1YR		Annual Maintenance PSS (C4NBRSS)	\$16,847	Each	10%	\$15,163	Other	F1
C-670AUP76T-PSS-1YR	C-670AUP76T-PSS-1YR		Annual Maintenance PSS (C-670AUP76T)	\$4,667	Each	10%	\$4,200	Other	F1
C8BCEX5-PSS-1YR	C8BCEX5-PSS-1YR		Annual Maintenance PSS (C8BCEX5)	\$37,446	Each	10%	\$33,701	Other	F1
C8BFSAW-PSS-1YR	C8BFSAW-PSS-1YR		Annual Maintenance PSS (C8BFSAW)	\$30,534	Each	10%	\$27,481	Other	F1
C8CEX1K-PSS-1YR	C8CEX1K-PSS-1YR		Annual Maintenance PSS (C8CEX1K)	\$42,121	Each	10%	\$37,909	Other	F1
C8NBRMS-PSS-1YR	C8NBRMS-PSS-1YR		Annual Maintenance PSS (C8NBRMS)	\$29,266	Each	10%	\$26,340	Other	F1
C8NBRSS-PSS-1YR	C8NBRSS-PSS-1YR		Annual Maintenance PSS (C8NBRSS)	\$26,776	Each	10%	\$24,098	Other	F1
C-9800-MEM512-PSS-1YR	C-9800-MEM512-PSS-1YR		Annual Maintenance PSS (C-9800-MEM512)	\$6,825	Each	10%	\$6,143	Other	F1
CA4722006BU-PSS-1YR	CA4722006BU-PSS-1YR		Annual Maintenance PSS (CA4722006BU)	\$296	Each	10%	\$267	Other	F1
CA4722000SBU-PSS-1YR	CA4722000SBU-PSS-1YR		Annual Maintenance PSS (CA4722000SBU)	\$296	Each	10%	\$267	Other	F1
CACHEMU1.6TBS570H-PSS-1YR	CACHEMU1.6TBS570H-PSS-1YR		Annual Maintenance PSS (CACHEMU1.6TBS570H)	\$513	Each	10%	\$462	Other	F1
CACHEMU800GBS570H-PSS-1YR	CACHEMU800GBS570H-PSS-1YR		Annual Maintenance PSS (CACHEMU800GBS570H)	\$294	Each	10%	\$264	Other	F1
CACHEMUDRV1.6TBF-PSS-1YR	CACHEMUDRV1.6TBF-PSS-1YR		Annual Maintenance PSS (CACHEMUDRV1.6TBF)	\$440	Each	10%	\$396	Other	F1
CACHEMUDRV1.6TBH-PSS-1YR	CACHEMUDRV1.6TBH-PSS-1YR		Annual Maintenance PSS (CACHEMUDRV1.6TBH)	\$513	Each	10%	\$462	Other	F1
CACHEMUDRV800GBF-PSS-1YR	CACHEMUDRV800GBF-PSS-1YR		Annual Maintenance PSS (CACHEMUDRV800GBF)	\$240	Each	10%	\$216	Other	F1
CACHEMUDRV800GBH-PSS-1YR	CACHEMUDRV800GBH-PSS-1YR		Annual Maintenance PSS (CACHEMUDRV800GBH)	\$294	Each	10%	\$264	Other	F1
CACHENVME1.6TBF-PSS-1YR	CACHENVME1.6TBF-PSS-1YR		Annual Maintenance PSS (CACHENVME1.6TBF)	\$1,079	Each	10%	\$971	Other	F1
CACHENVME1.6TBH-PSS-1YR	CACHENVME1.6TBH-PSS-1YR		Annual Maintenance PSS (CACHENVME1.6TBH)	\$1,258	Each	10%	\$1,133	Other	F1
CACHENVME800GBF-PSS-1YR	CACHENVME800GBF-PSS-1YR		Annual Maintenance PSS (CACHENVME800GBF)	\$609	Each	10%	\$548	Other	F1
CACHENVME800GBH-PSS-1YR	CACHENVME800GBH-PSS-1YR		Annual Maintenance PSS (CACHENVME800GBH)	\$711	Each	10%	\$640	Other	F1
CACHENVMEDRV1.6TBF-PSS-1YR	CACHENVMEDRV1.6TBF-PSS-1YR		Annual Maintenance PSS (CACHENVMEDRV1.6TBF)	\$485	Each	10%	\$436	Other	F1
CACHENVMEDRV1.6TBH-PSS-1YR	CACHENVMEDRV1.6TBH-PSS-1YR		Annual Maintenance PSS (CACHENVMEDRV1.6TBH)	\$566	Each	10%	\$509	Other	F1
CACHENVMEDRV375GBF-PSS-1YR	CACHENVMEDRV375GBF-PSS-1YR		Annual Maintenance PSS (CACHENVMEDRV375GBF)	\$693	Each	10%	\$624	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I-(Column L-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CACHENVMEDRV375GBH-PSS-1YR	CACHENVMEDRV375GBH-PSS-1YR		Annual Maintenance PSS (CACHENVMEDRV375GBH)	\$808	Each	10%	\$727	Other	F1
CACHENVMEDRV800GBF-PSS-1YR	CACHENVMEDRV800GBF-PSS-1YR		Annual Maintenance PSS (CACHENVMEDRV800GBF)	\$360	Each	10%	\$324	Other	F1
CACHENVMEDRV800GBH-PSS-1YR	CACHENVMEDRV800GBH-PSS-1YR		Annual Maintenance PSS (CACHENVMEDRV800GBH)	\$420	Each	10%	\$378	Other	F1
CACHESSD1.6TBH-PSS-1YR	CACHESSD1.6TBH-PSS-1YR		Annual Maintenance PSS (CACHESSD1.6TBH)	\$1,201	Each	10%	\$1,081	Other	F1
CACHESSD1.6TB-PSS-1YR	CACHESSD1.6TB-PSS-1YR		Annual Maintenance PSS (CACHESSD1.6TB)	\$926	Each	10%	\$834	Other	F1
CACHESSD1.6TBS570-PSS-1YR	CACHESSD1.6TBS570-PSS-1YR		Annual Maintenance PSS (CACHESSD1.6TBS570)	\$1,081	Each	10%	\$973	Other	F1
CACHESSD400GBH-PSS-1YR	CACHESSD400GBH-PSS-1YR		Annual Maintenance PSS (CACHESSD400GBH)	\$339	Each	10%	\$305	Other	F1
CACHESSD400GB-PSS-1YR	CACHESSD400GB-PSS-1YR		Annual Maintenance PSS (CACHESSD400GB)	\$276	Each	10%	\$248	Other	F1
CACHESSD400GBS570-PSS-1YR	CACHESSD400GBS570-PSS-1YR		Annual Maintenance PSS (CACHESSD400GBS570)	\$322	Each	10%	\$289	Other	F1
CACHESSD800GBH-PSS-1YR	CACHESSD800GBH-PSS-1YR		Annual Maintenance PSS (CACHESSD800GBH)	\$616	Each	10%	\$554	Other	F1
CACHESSD800GB-PSS-1YR	CACHESSD800GB-PSS-1YR		Annual Maintenance PSS (CACHESSD800GB)	\$528	Each	10%	\$475	Other	F1
CACHESSD800GBS570-PSS-1YR	CACHESSD800GBS570-PSS-1YR		Annual Maintenance PSS (CACHESSD800GBS570)	\$616	Each	10%	\$554	Other	F1
CAPACITYHDD1.2TBH-PSS-1YR	CAPACITYHDD1.2TBH-PSS-1YR		Annual Maintenance PSS (CAPACITYHDD1.2TBH)	\$165	Each	10%	\$149	Other	F1
CAPACITYHDD1.8TBH-PSS-1YR	CAPACITYHDD1.8TBH-PSS-1YR		Annual Maintenance PSS (CAPACITYHDD1.8TBH)	\$242	Each	10%	\$218	Other	F1
CAPACITYHDD2.0TBH-PSS-1YR	CAPACITYHDD2.0TBH-PSS-1YR		Annual Maintenance PSS (CAPACITYHDD2.0TBH)	\$228	Each	10%	\$206	Other	F1
CAPACITYHDD2.4TBH-PSS-1YR	CAPACITYHDD2.4TBH-PSS-1YR		Annual Maintenance PSS (CAPACITYHDD2.4TBH)	\$275	Each	10%	\$248	Other	F1
CAPACITYHDD4TBH-PSS-1YR	CAPACITYHDD4TBH-PSS-1YR		Annual Maintenance PSS (CAPACITYHDD4TBH)	\$172	Each	10%	\$155	Other	F1
CAPACITYHDD8TBH-PSS-1YR	CAPACITYHDD8TBH-PSS-1YR		Annual Maintenance PSS (CAPACITYHDD8TBH)	\$263	Each	10%	\$237	Other	F1
CAPHDD12TB10K25-PSS-1YR	CAPHDD12TB10K25-PSS-1YR		Annual Maintenance PSS (CAPHDD12TB10K25)	\$206	Each	10%	\$185	Other	F1
CAPHDD12TB10K25VX5-PSS-1YR	CAPHDD12TB10K25VX5-PSS-1YR		Annual Maintenance PSS (CAPHDD12TB10K25VX5)	\$187	Each	10%	\$168	Other	F1
CAPHDD18TB10K25VX5-PSS-1YR	CAPHDD18TB10K25VX5-PSS-1YR		Annual Maintenance PSS (CAPHDD18TB10K25VX5)	\$264	Each	10%	\$238	Other	F1
CAPHDD20TB72K25-PSS-1YR	CAPHDD20TB72K25-PSS-1YR		Annual Maintenance PSS (CAPHDD20TB72K25)	\$245	Each	10%	\$220	Other	F1
CAPHDD20TB72K25VX5-PSS-1YR	CAPHDD20TB72K25VX5-PSS-1YR		Annual Maintenance PSS (CAPHDD20TB72K25VX5)	\$257	Each	10%	\$231	Other	F1
CAPHDD24TB10K25VX5-PSS-1YR	CAPHDD24TB10K25VX5-PSS-1YR		Annual Maintenance PSS (CAPHDD24TB10K25VX5)	\$305	Each	10%	\$274	Other	F1
CAPHDD40TB72K35-PSS-1YR	CAPHDD40TB72K35-PSS-1YR		Annual Maintenance PSS (CAPHDD40TB72K35)	\$245	Each	10%	\$220	Other	F1
CAPHDD40TB72K35VX5-PSS-1YR	CAPHDD40TB72K35VX5-PSS-1YR		Annual Maintenance PSS (CAPHDD40TB72K35VX5)	\$200	Each	10%	\$180	Other	F1
CAP-PRO2-PKG-PSS-1YR	CAP-PRO2-PKG-PSS-1YR		Annual Maintenance PSS (CAP-PRO2-PKG)	\$203	Each	10%	\$183	Other	F1
CAPSATASSD192TB-PSS-1YR	CAPSATASSD192TB-PSS-1YR		Annual Maintenance PSS (CAPSATASSD192TB)	\$562	Each	10%	\$506	Other	F1
CAPSATASSD192TBVX5-PSS-1YR	CAPSATASSD192TBVX5-PSS-1YR		Annual Maintenance PSS (CAPSATASSD192TBVX5)	\$550	Each	10%	\$495	Other	F1
CAPSATASSD384TB-PSS-1YR	CAPSATASSD384TB-PSS-1YR		Annual Maintenance PSS (CAPSATASSD384TB)	\$1,058	Each	10%	\$952	Other	F1
CAPSATASSD384TBVX5-PSS-1YR	CAPSATASSD384TBVX5-PSS-1YR		Annual Maintenance PSS (CAPSATASSD384TBVX5)	\$1,026	Each	10%	\$923	Other	F1
CAPSSD192TB1WPD-PSS-1YR	CAPSSD192TB1WPD-PSS-1YR		Annual Maintenance PSS (CAPSSD192TB1WPD)	\$868	Each	10%	\$781	Other	F1
CAPSSD192TB1WPDVX5-PSS-1YR	CAPSSD192TB1WPDVX5-PSS-1YR		Annual Maintenance PSS (CAPSSD192TB1WPDVX5)	\$850	Each	10%	\$765	Other	F1
CAPSSD192TB3WPDVX5-PSS-1YR	CAPSSD192TB3WPDVX5-PSS-1YR		Annual Maintenance PSS (CAPSSD192TB3WPDVX5)	\$1,108	Each	10%	\$997	Other	F1
CAPSSD384TB1WPD-PSS-1YR	CAPSSD384TB1WPD-PSS-1YR		Annual Maintenance PSS (CAPSSD384TB1WPD)	\$1,415	Each	10%	\$1,273	Other	F1
CAPSSD384TB1WPDVX5-PSS-1YR	CAPSSD384TB1WPDVX5-PSS-1YR		Annual Maintenance PSS (CAPSSD384TB1WPDVX5)	\$1,480	Each	10%	\$1,332	Other	F1
CAPSSDSAS1.92TBF-PSS-1YR	CAPSSDSAS1.92TBF-PSS-1YR		Annual Maintenance PSS (CAPSSDSAS1.92TBF)	\$385	Each	10%	\$347	Other	F1
CAPSSDSAS3.84TBF-PSS-1YR	CAPSSDSAS3.84TBF-PSS-1YR		Annual Maintenance PSS (CAPSSDSAS3.84TBF)	\$725	Each	10%	\$652	Other	F1
CAPSSDSAS7.68TBF-PSS-1YR	CAPSSDSAS7.68TBF-PSS-1YR		Annual Maintenance PSS (CAPSSDSAS7.68TBF)	\$1,012	Each	10%	\$911	Other	F1
CAPSSDSATA1.92TBF-PSS-1YR	CAPSSDSATA1.92TBF-PSS-1YR		Annual Maintenance PSS (CAPSSDSATA1.92TBF)	\$242	Each	10%	\$218	Other	F1
CAPSSDSATA3.84TBF-PSS-1YR	CAPSSDSATA3.84TBF-PSS-1YR		Annual Maintenance PSS (CAPSSDSATA3.84TBF)	\$471	Each	10%	\$424	Other	F1
CB100-36TB-PSS-1YR	CB100-36TB-PSS-1YR		Annual Maintenance PSS (CB100-36TB)	\$5,100	Each	10%	\$4,590	Other	F1
CBFM-04-10-PSS-1YR	CBFM-04-10-PSS-1YR		Annual Maintenance PSS (CBFM-04-10)	\$1,760	Each	10%	\$1,584	Other	F1
CBFM-04-99-PSS-1YR	CBFM-04-99-PSS-1YR		Annual Maintenance PSS (CBFM-04-99)	\$2,900	Each	10%	\$2,610	Other	F1

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CBFM-04-PSS-1YR	CBFM-04-PSS-1YR		Annual Maintenance PSS (CBFM-04)	\$1,740	Each	10%	\$1,566	Other	F1
CBFM-10-99-PSS-1YR	CBFM-10-99-PSS-1YR		Annual Maintenance PSS (CBFM-10-99)	\$1,340	Each	10%	\$1,206	Other	F1
CBFM-10-PSS-1YR	CBFM-10-PSS-1YR		Annual Maintenance PSS (CBFM-10)	\$3,500	Each	10%	\$3,150	Other	F1
CBFM-3X-4X-PSS-1YR	CBFM-3X-4X-PSS-1YR		Annual Maintenance PSS (CBFM-3X-4X)	\$2,600	Each	10%	\$2,340	Other	F1
CBFM-99-PSS-1YR	CBFM-99-PSS-1YR		Annual Maintenance PSS (CBFM-99)	\$4,660	Each	10%	\$4,194	Other	F1
CC-ADV-BASE-PSS-1YR	CC-ADV-BASE-PSS-1YR		Annual Maintenance PSS (CC-ADV-BASE)	\$1,348	Each	10%	\$1,213	Other	F1
CC-ADV-C01-PSS-1YR	CC-ADV-C01-PSS-1YR		Annual Maintenance PSS (CC-ADV-C01)	\$208	Each	10%	\$187	Other	F1
CC-ADV-C02-PSS-1YR	CC-ADV-C02-PSS-1YR		Annual Maintenance PSS (CC-ADV-C02)	\$195	Each	10%	\$176	Other	F1
CC-ADV-C03-PSS-1YR	CC-ADV-C03-PSS-1YR		Annual Maintenance PSS (CC-ADV-C03)	\$173	Each	10%	\$155	Other	F1
CC-ADV-C04-PSS-1YR	CC-ADV-C04-PSS-1YR		Annual Maintenance PSS (CC-ADV-C04)	\$160	Each	10%	\$144	Other	F1
CC-ADV-C05-PSS-1YR	CC-ADV-C05-PSS-1YR		Annual Maintenance PSS (CC-ADV-C05)	\$155	Each	10%	\$140	Other	F1
CC-ADV-C06-PSS-1YR	CC-ADV-C06-PSS-1YR		Annual Maintenance PSS (CC-ADV-C06)	\$138	Each	10%	\$124	Other	F1
CC-ADV-C07-PSS-1YR	CC-ADV-C07-PSS-1YR		Annual Maintenance PSS (CC-ADV-C07)	\$123	Each	10%	\$110	Other	F1
CC-ADV-C08-PSS-1YR	CC-ADV-C08-PSS-1YR		Annual Maintenance PSS (CC-ADV-C08)	\$108	Each	10%	\$97	Other	F1
CC-ADV-C09-PSS-1YR	CC-ADV-C09-PSS-1YR		Annual Maintenance PSS (CC-ADV-C09)	\$93	Each	10%	\$83	Other	F1
CC-ADV-C10-PSS-1YR	CC-ADV-C10-PSS-1YR		Annual Maintenance PSS (CC-ADV-C10)	\$80	Each	10%	\$72	Other	F1
CC-ADV-C11-PSS-1YR	CC-ADV-C11-PSS-1YR		Annual Maintenance PSS (CC-ADV-C11)	\$70	Each	10%	\$63	Other	F1
CC-ADV-N01-PSS-1YR	CC-ADV-N01-PSS-1YR		Annual Maintenance PSS (CC-ADV-N01)	\$105	Each	10%	\$95	Other	F1
CC-ADV-N02-PSS-1YR	CC-ADV-N02-PSS-1YR		Annual Maintenance PSS (CC-ADV-N02)	\$98	Each	10%	\$88	Other	F1
CC-ADV-N03-PSS-1YR	CC-ADV-N03-PSS-1YR		Annual Maintenance PSS (CC-ADV-N03)	\$85	Each	10%	\$77	Other	F1
CC-ADV-N04-PSS-1YR	CC-ADV-N04-PSS-1YR		Annual Maintenance PSS (CC-ADV-N04)	\$80	Each	10%	\$72	Other	F1
CC-ADV-N05-PSS-1YR	CC-ADV-N05-PSS-1YR		Annual Maintenance PSS (CC-ADV-N05)	\$78	Each	10%	\$70	Other	F1
CC-ADV-N06-PSS-1YR	CC-ADV-N06-PSS-1YR		Annual Maintenance PSS (CC-ADV-N06)	\$70	Each	10%	\$63	Other	F1
CC-ADV-N07-PSS-1YR	CC-ADV-N07-PSS-1YR		Annual Maintenance PSS (CC-ADV-N07)	\$63	Each	10%	\$56	Other	F1
CC-ADV-N08-PSS-1YR	CC-ADV-N08-PSS-1YR		Annual Maintenance PSS (CC-ADV-N08)	\$53	Each	10%	\$47	Other	F1
CC-ADV-N09-PSS-1YR	CC-ADV-N09-PSS-1YR		Annual Maintenance PSS (CC-ADV-N09)	\$48	Each	10%	\$43	Other	F1
CC-ADV-N10-PSS-1YR	CC-ADV-N10-PSS-1YR		Annual Maintenance PSS (CC-ADV-N10)	\$40	Each	10%	\$36	Other	F1
CC-ADV-N11-PSS-1YR	CC-ADV-N11-PSS-1YR		Annual Maintenance PSS (CC-ADV-N11)	\$35	Each	10%	\$32	Other	F1
CC-AM-CL-T10-PSS-1YR	CC-AM-CL-T10-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T10)	\$10,670	Each	10%	\$9,603	Other	F1
CC-AM-CL-T11-PSS-1YR	CC-AM-CL-T11-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T11)	\$12,376	Each	10%	\$11,138	Other	F1
CC-AM-CL-T12-PSS-1YR	CC-AM-CL-T12-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T12)	\$14,082	Each	10%	\$12,674	Other	F1
CC-AM-CL-T13-PSS-1YR	CC-AM-CL-T13-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T13)	\$15,788	Each	10%	\$14,209	Other	F1
CC-AM-CL-T14-PSS-1YR	CC-AM-CL-T14-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T14)	\$17,494	Each	10%	\$15,745	Other	F1
CC-AM-CL-T15-PSS-1YR	CC-AM-CL-T15-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T15)	\$19,200	Each	10%	\$17,280	Other	F1
CC-AM-CL-T16-PSS-1YR	CC-AM-CL-T16-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T16)	\$20,906	Each	10%	\$18,815	Other	F1
CC-AM-CL-T17-PSS-1YR	CC-AM-CL-T17-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T17)	\$22,612	Each	10%	\$20,351	Other	F1
CC-AM-CL-T18-PSS-1YR	CC-AM-CL-T18-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T18)	\$24,318	Each	10%	\$21,886	Other	F1
CC-AM-CL-T19-PSS-1YR	CC-AM-CL-T19-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T19)	\$26,024	Each	10%	\$23,422	Other	F1
CC-AM-CL-T1-PSS-1YR	CC-AM-CL-T1-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T1)	\$900	Each	10%	\$810	Other	F1
CC-AM-CL-T20-PSS-1YR	CC-AM-CL-T20-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T20)	\$27,730	Each	10%	\$24,957	Other	F1
CC-AM-CL-T21-PSS-1YR	CC-AM-CL-T21-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T21)	\$29,436	Each	10%	\$26,492	Other	F1
CC-AM-CL-T22-PSS-1YR	CC-AM-CL-T22-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T22)	\$31,142	Each	10%	\$28,028	Other	F1
CC-AM-CL-T23-PSS-1YR	CC-AM-CL-T23-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T23)	\$32,848	Each	10%	\$29,563	Other	F1
CC-AM-CL-T24-PSS-1YR	CC-AM-CL-T24-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T24)	\$34,554	Each	10%	\$31,099	Other	F1
CC-AM-CL-T25-PSS-1YR	CC-AM-CL-T25-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T25)	\$36,260	Each	10%	\$32,634	Other	F1
CC-AM-CL-T26-PSS-1YR	CC-AM-CL-T26-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T26)	\$37,966	Each	10%	\$34,169	Other	F1
CC-AM-CL-T27-PSS-1YR	CC-AM-CL-T27-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T27)	\$39,672	Each	10%	\$35,705	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
CC-AM-CL-T28-PSS-1YR	CC-AM-CL-T28-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T28)	\$41,378	Each	10%	\$37,240	Other	F1
CC-AM-CL-T29-PSS-1YR	CC-AM-CL-T29-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T29)	\$43,084	Each	10%	\$38,776	Other	F1
CC-AM-CL-T2-PSS-1YR	CC-AM-CL-T2-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T2)	\$1,210	Each	10%	\$1,089	Other	F1
CC-AM-CL-T30-PSS-1YR	CC-AM-CL-T30-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T30)	\$44,790	Each	10%	\$40,311	Other	F1
CC-AM-CL-T31-PSS-1YR	CC-AM-CL-T31-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T31)	\$46,496	Each	10%	\$41,846	Other	F1
CC-AM-CL-T3-PSS-1YR	CC-AM-CL-T3-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T3)	\$1,520	Each	10%	\$1,368	Other	F1
CC-AM-CL-T4-PSS-1YR	CC-AM-CL-T4-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T4)	\$1,830	Each	10%	\$1,647	Other	F1
CC-AM-CL-T5-PSS-1YR	CC-AM-CL-T5-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T5)	\$2,140	Each	10%	\$1,926	Other	F1
CC-AM-CL-T6-PSS-1YR	CC-AM-CL-T6-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T6)	\$3,846	Each	10%	\$3,461	Other	F1
CC-AM-CL-T7-PSS-1YR	CC-AM-CL-T7-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T7)	\$5,552	Each	10%	\$4,997	Other	F1
CC-AM-CL-T8-PSS-1YR	CC-AM-CL-T8-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T8)	\$7,258	Each	10%	\$6,532	Other	F1
CC-AM-CL-T9-PSS-1YR	CC-AM-CL-T9-PSS-1YR		Annual Maintenance PSS (CC-AM-CL-T9)	\$8,964	Each	10%	\$8,068	Other	F1
CC-AM-SYM-T10-PSS-1YR	CC-AM-SYM-T10-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T10)	\$9,908	Each	10%	\$8,917	Other	F1
CC-AM-SYM-T11-PSS-1YR	CC-AM-SYM-T11-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T11)	\$11,492	Each	10%	\$10,343	Other	F1
CC-AM-SYM-T12-PSS-1YR	CC-AM-SYM-T12-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T12)	\$13,076	Each	10%	\$11,768	Other	F1
CC-AM-SYM-T13-PSS-1YR	CC-AM-SYM-T13-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T13)	\$14,660	Each	10%	\$13,194	Other	F1
CC-AM-SYM-T14-PSS-1YR	CC-AM-SYM-T14-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T14)	\$16,244	Each	10%	\$14,620	Other	F1
CC-AM-SYM-T15-PSS-1YR	CC-AM-SYM-T15-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T15)	\$17,828	Each	10%	\$16,045	Other	F1
CC-AM-SYM-T16-PSS-1YR	CC-AM-SYM-T16-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T16)	\$19,412	Each	10%	\$17,471	Other	F1
CC-AM-SYM-T17-PSS-1YR	CC-AM-SYM-T17-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T17)	\$20,996	Each	10%	\$18,896	Other	F1
CC-AM-SYM-T18-PSS-1YR	CC-AM-SYM-T18-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T18)	\$22,580	Each	10%	\$20,322	Other	F1
CC-AM-SYM-T19-PSS-1YR	CC-AM-SYM-T19-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T19)	\$24,164	Each	10%	\$21,748	Other	F1
CC-AM-SYM-T1-PSS-1YR	CC-AM-SYM-T1-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T1)	\$836	Each	10%	\$752	Other	F1
CC-AM-SYM-T20-PSS-1YR	CC-AM-SYM-T20-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T20)	\$25,748	Each	10%	\$23,173	Other	F1
CC-AM-SYM-T21-PSS-1YR	CC-AM-SYM-T21-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T21)	\$27,332	Each	10%	\$24,599	Other	F1
CC-AM-SYM-T22-PSS-1YR	CC-AM-SYM-T22-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T22)	\$28,916	Each	10%	\$26,024	Other	F1
CC-AM-SYM-T23-PSS-1YR	CC-AM-SYM-T23-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T23)	\$30,500	Each	10%	\$27,450	Other	F1
CC-AM-SYM-T24-PSS-1YR	CC-AM-SYM-T24-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T24)	\$32,084	Each	10%	\$28,876	Other	F1
CC-AM-SYM-T25-PSS-1YR	CC-AM-SYM-T25-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T25)	\$33,668	Each	10%	\$30,301	Other	F1
CC-AM-SYM-T26-PSS-1YR	CC-AM-SYM-T26-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T26)	\$35,252	Each	10%	\$31,727	Other	F1
CC-AM-SYM-T27-PSS-1YR	CC-AM-SYM-T27-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T27)	\$36,836	Each	10%	\$33,152	Other	F1
CC-AM-SYM-T28-PSS-1YR	CC-AM-SYM-T28-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T28)	\$38,420	Each	10%	\$34,578	Other	F1
CC-AM-SYM-T29-PSS-1YR	CC-AM-SYM-T29-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T29)	\$40,004	Each	10%	\$36,004	Other	F1
CC-AM-SYM-T2-PSS-1YR	CC-AM-SYM-T2-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T2)	\$1,124	Each	10%	\$1,012	Other	F1
CC-AM-SYM-T30-PSS-1YR	CC-AM-SYM-T30-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T30)	\$41,588	Each	10%	\$37,429	Other	F1
CC-AM-SYM-T31-PSS-1YR	CC-AM-SYM-T31-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T31)	\$43,172	Each	10%	\$38,855	Other	F1
CC-AM-SYM-T32-PSS-1YR	CC-AM-SYM-T32-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T32)	\$44,756	Each	10%	\$40,280	Other	F1
CC-AM-SYM-T33-PSS-1YR	CC-AM-SYM-T33-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T33)	\$46,340	Each	10%	\$41,706	Other	F1
CC-AM-SYM-T34-PSS-1YR	CC-AM-SYM-T34-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T34)	\$47,924	Each	10%	\$43,132	Other	F1
CC-AM-SYM-T35-PSS-1YR	CC-AM-SYM-T35-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T35)	\$49,508	Each	10%	\$44,557	Other	F1
CC-AM-SYM-T3-PSS-1YR	CC-AM-SYM-T3-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T3)	\$1,412	Each	10%	\$1,271	Other	F1
CC-AM-SYM-T4-PSS-1YR	CC-AM-SYM-T4-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T4)	\$1,700	Each	10%	\$1,530	Other	F1
CC-AM-SYM-T5-PSS-1YR	CC-AM-SYM-T5-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T5)	\$1,988	Each	10%	\$1,789	Other	F1
CC-AM-SYM-T6-PSS-1YR	CC-AM-SYM-T6-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T6)	\$3,572	Each	10%	\$3,215	Other	F1
CC-AM-SYM-T7-PSS-1YR	CC-AM-SYM-T7-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T7)	\$5,156	Each	10%	\$4,640	Other	F1
CC-AM-SYM-T8-PSS-1YR	CC-AM-SYM-T8-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T8)	\$6,740	Each	10%	\$6,066	Other	F1
CC-AM-SYM-T9-PSS-1YR	CC-AM-SYM-T9-PSS-1YR		Annual Maintenance PSS (CC-AM-SYM-T9)	\$8,324	Each	10%	\$7,492	Other	F1
CC-ARM6-BASE-PSS-1YR	CC-ARM6-BASE-PSS-1YR		Annual Maintenance PSS (CC-ARM6-BASE)	\$658	Each	10%	\$592	Other	F1
CC-ARM-BASE-PSS-1YR	CC-ARM-BASE-PSS-1YR		Annual Maintenance PSS (CC-ARM-BASE)	\$658	Each	10%	\$592	Other	F1
CC-ARM-C01-PSS-1YR	CC-ARM-C01-PSS-1YR		Annual Maintenance PSS (CC-ARM-C01)	\$623	Each	10%	\$560	Other	F1
CC-ARM-C02-PSS-1YR	CC-ARM-C02-PSS-1YR		Annual Maintenance PSS (CC-ARM-C02)	\$590	Each	10%	\$522	Other	F1
CC-ARM-C03-PSS-1YR	CC-ARM-C03-PSS-1YR		Annual Maintenance PSS (CC-ARM-C03)	\$510	Each	10%	\$459	Other	F1
CC-ARM-C04-PSS-1YR	CC-ARM-C04-PSS-1YR		Annual Maintenance PSS (CC-ARM-C04)	\$475	Each	10%	\$428	Other	F1
CC-ARM-C05-PSS-1YR	CC-ARM-C05-PSS-1YR		Annual Maintenance PSS (CC-ARM-C05)	\$455	Each	10%	\$410	Other	F1
CC-ARM-C06-PSS-1YR	CC-ARM-C06-PSS-1YR		Annual Maintenance PSS (CC-ARM-C06)	\$410	Each	10%	\$369	Other	F1
CC-ARM-C07-PSS-1YR	CC-ARM-C07-PSS-1YR		Annual Maintenance PSS (CC-ARM-C07)	\$365	Each	10%	\$329	Other	F1
CC-ARM-C08-PSS-1YR	CC-ARM-C08-PSS-1YR		Annual Maintenance PSS (CC-ARM-C08)	\$318	Each	10%	\$286	Other	F1
CC-ARM-C09-PSS-1YR	CC-ARM-C09-PSS-1YR		Annual Maintenance PSS (CC-ARM-C09)	\$278	Each	10%	\$250	Other	F1
CC-ARM-C10-PSS-1YR	CC-ARM-C10-PSS-1YR		Annual Maintenance PSS (CC-ARM-C10)	\$240	Each	10%	\$216	Other	F1
CC-ARM-C11-PSS-1YR	CC-ARM-C11-PSS-1YR		Annual Maintenance PSS (CC-ARM-C11)	\$210	Each	10%	\$189	Other	F1
CC-ARM-N01-PSS-1YR	CC-ARM-N01-PSS-1YR		Annual Maintenance PSS (CC-ARM-N01)	\$313	Each	10%	\$281	Other	F1
CC-ARM-N02-PSS-1YR	CC-ARM-N02-PSS-1YR		Annual Maintenance PSS (CC-ARM-N02)	\$290	Each	10%	\$261	Other	F1
CC-ARM-N03-PSS-1YR	CC-ARM-N03-PSS-1YR		Annual Maintenance PSS (CC-ARM-N03)	\$255	Each	10%	\$230	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	\$0		Product Category (If applicable)
				Base Price from Source	UoM			Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
CC-ARM-N04-PSS-1YR	CC-ARM-N04-PSS-1YR		Annual Maintenance PSS (CC-ARM-N04)	\$238	Each	10%	\$214	Other	F1	
CC-ARM-N05-PSS-1YR	CC-ARM-N05-PSS-1YR		Annual Maintenance PSS (CC-ARM-N05)	\$228	Each	10%	\$205	Other	F1	
CC-ARM-N06-PSS-1YR	CC-ARM-N06-PSS-1YR		Annual Maintenance PSS (CC-ARM-N06)	\$205	Each	10%	\$185	Other	F1	
CC-ARM-N07-PSS-1YR	CC-ARM-N07-PSS-1YR		Annual Maintenance PSS (CC-ARM-N07)	\$183	Each	10%	\$164	Other	F1	
CC-ARM-N08-PSS-1YR	CC-ARM-N08-PSS-1YR		Annual Maintenance PSS (CC-ARM-N08)	\$158	Each	10%	\$142	Other	F1	
CC-ARM-N09-PSS-1YR	CC-ARM-N09-PSS-1YR		Annual Maintenance PSS (CC-ARM-N09)	\$138	Each	10%	\$124	Other	F1	
CC-ARM-N10-PSS-1YR	CC-ARM-N10-PSS-1YR		Annual Maintenance PSS (CC-ARM-N10)	\$120	Each	10%	\$108	Other	F1	
CC-ARM-N11-PSS-1YR	CC-ARM-N11-PSS-1YR		Annual Maintenance PSS (CC-ARM-N11)	\$105	Each	10%	\$95	Other	F1	
CC-AX-PSS-1YR	CC-AX-PSS-1YR		Annual Maintenance PSS (CC-AX)	\$875	Each	10%	\$788	Other	F1	
CCBAS-T1-4UP-PSS-1YR	CCBAS-T1-4UP-PSS-1YR		Annual Maintenance PSS (CCBAS-T1-4UP)	\$202	Each	10%	\$182	Other	F1	
CCBAS-T5-12UP-PSS-1YR	CCBAS-T5-12UP-PSS-1YR		Annual Maintenance PSS (CCBAS-T5-12UP)	\$576	Each	10%	\$518	Other	F1	
C-CB-DAE-45S-PSS-1YR	C-CB-DAE-45S-PSS-1YR		Annual Maintenance PSS (C-CB-DAE-45S)	\$5,950	Each	10%	\$5,355	Other	F1	
CC-CENT-2NODE-PSS-1YR	CC-CENT-2NODE-PSS-1YR		Annual Maintenance PSS (CC-CENT-2NODE)	\$743	Each	10%	\$668	Other	F1	
CC-CENT-NODE-PSS-1YR	CC-CENT-NODE-PSS-1YR		Annual Maintenance PSS (CC-CENT-NODE)	\$1,004	Each	10%	\$903	Other	F1	
CC-CLPKLT-T01-PSS-1YR	CC-CLPKLT-T01-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T01)	\$976	Each	10%	\$878	Other	F1	
CC-CLPKLT-T02-PSS-1YR	CC-CLPKLT-T02-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T02)	\$1,256	Each	10%	\$1,130	Other	F1	
CC-CLPKLT-T03-PSS-1YR	CC-CLPKLT-T03-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T03)	\$1,536	Each	10%	\$1,382	Other	F1	
CC-CLPKLT-T04-PSS-1YR	CC-CLPKLT-T04-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T04)	\$1,816	Each	10%	\$1,634	Other	F1	
CC-CLPKLT-T05-PSS-1YR	CC-CLPKLT-T05-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T05)	\$3,196	Each	10%	\$2,876	Other	F1	
CC-CLPKLT-T06-PSS-1YR	CC-CLPKLT-T06-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T06)	\$4,576	Each	10%	\$4,118	Other	F1	
CC-CLPKLT-T07-PSS-1YR	CC-CLPKLT-T07-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T07)	\$5,956	Each	10%	\$5,360	Other	F1	
CC-CLPKLT-T08-PSS-1YR	CC-CLPKLT-T08-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T08)	\$7,336	Each	10%	\$6,602	Other	F1	
CC-CLPKLT-T09-PSS-1YR	CC-CLPKLT-T09-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T09)	\$8,716	Each	10%	\$7,844	Other	F1	
CC-CLPKLT-T10-PSS-1YR	CC-CLPKLT-T10-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T10)	\$10,096	Each	10%	\$9,086	Other	F1	
CC-CLPKLT-T11-PSS-1YR	CC-CLPKLT-T11-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T11)	\$11,476	Each	10%	\$10,328	Other	F1	
CC-CLPKLT-T12-PSS-1YR	CC-CLPKLT-T12-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T12)	\$12,856	Each	10%	\$11,570	Other	F1	
CC-CLPKLT-T13-PSS-1YR	CC-CLPKLT-T13-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T13)	\$14,236	Each	10%	\$12,812	Other	F1	
CC-CLPKLT-T14-PSS-1YR	CC-CLPKLT-T14-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T14)	\$15,616	Each	10%	\$14,054	Other	F1	
CC-CLPKLT-T15-PSS-1YR	CC-CLPKLT-T15-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T15)	\$16,996	Each	10%	\$15,296	Other	F1	
CC-CLPKLT-T16-PSS-1YR	CC-CLPKLT-T16-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T16)	\$18,376	Each	10%	\$16,538	Other	F1	
CC-CLPKLT-T17-PSS-1YR	CC-CLPKLT-T17-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T17)	\$19,756	Each	10%	\$17,780	Other	F1	
CC-CLPKLT-T18-PSS-1YR	CC-CLPKLT-T18-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T18)	\$21,136	Each	10%	\$19,022	Other	F1	
CC-CLPKLT-T19-PSS-1YR	CC-CLPKLT-T19-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T19)	\$22,516	Each	10%	\$20,264	Other	F1	
CC-CLPKLT-T20-PSS-1YR	CC-CLPKLT-T20-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T20)	\$23,896	Each	10%	\$21,506	Other	F1	
CC-CLPKLT-T21-PSS-1YR	CC-CLPKLT-T21-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T21)	\$25,276	Each	10%	\$22,748	Other	F1	
CC-CLPKLT-T22-PSS-1YR	CC-CLPKLT-T22-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T22)	\$26,656	Each	10%	\$23,990	Other	F1	
CC-CLPKLT-T23-PSS-1YR	CC-CLPKLT-T23-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T23)	\$28,036	Each	10%	\$25,232	Other	F1	
CC-CLPKLT-T24-PSS-1YR	CC-CLPKLT-T24-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T24)	\$29,416	Each	10%	\$26,474	Other	F1	
CC-CLPKLT-T25-PSS-1YR	CC-CLPKLT-T25-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T25)	\$30,796	Each	10%	\$27,716	Other	F1	
CC-CLPKLT-T26-PSS-1YR	CC-CLPKLT-T26-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T26)	\$32,176	Each	10%	\$28,958	Other	F1	
CC-CLPKLT-T27-PSS-1YR	CC-CLPKLT-T27-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T27)	\$33,556	Each	10%	\$30,200	Other	F1	
CC-CLPKLT-T28-PSS-1YR	CC-CLPKLT-T28-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T28)	\$34,936	Each	10%	\$31,442	Other	F1	
CC-CLPKLT-T29-PSS-1YR	CC-CLPKLT-T29-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T29)	\$36,316	Each	10%	\$32,684	Other	F1	
CC-CLPKLT-T30-PSS-1YR	CC-CLPKLT-T30-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T30)	\$37,696	Each	10%	\$33,926	Other	F1	
CC-CLPKLT-T31-PSS-1YR	CC-CLPKLT-T31-PSS-1YR		Annual Maintenance PSS (CC-CLPKLT-T31)	\$39,076	Each	10%	\$35,168	Other	F1	
CC-CLPK-T10-PSS-1YR	CC-CLPK-T10-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T10)	\$15,512	Each	10%	\$13,961	Other	F1	
CC-CLPK-T11-PSS-1YR	CC-CLPK-T11-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T11)	\$17,772	Each	10%	\$15,995	Other	F1	
CC-CLPK-T12-PSS-1YR	CC-CLPK-T12-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T12)	\$20,032	Each	10%	\$18,029	Other	F1	
CC-CLPK-T13-PSS-1YR	CC-CLPK-T13-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T13)	\$22,292	Each	10%	\$20,063	Other	F1	
CC-CLPK-T14-PSS-1YR	CC-CLPK-T14-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T14)	\$24,552	Each	10%	\$22,097	Other	F1	
CC-CLPK-T15-PSS-1YR	CC-CLPK-T15-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T15)	\$26,812	Each	10%	\$24,131	Other	F1	
CC-CLPK-T16-PSS-1YR	CC-CLPK-T16-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T16)	\$29,072	Each	10%	\$26,165	Other	F1	
CC-CLPK-T17-PSS-1YR	CC-CLPK-T17-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T17)	\$31,332	Each	10%	\$28,199	Other	F1	
CC-CLPK-T18-PSS-1YR	CC-CLPK-T18-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T18)	\$33,592	Each	10%	\$30,233	Other	F1	
CC-CLPK-T19-PSS-1YR	CC-CLPK-T19-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T19)	\$35,852	Each	10%	\$32,267	Other	F1	
CC-CLPK-T1-PSS-1YR	CC-CLPK-T1-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T1)	\$1,436	Each	10%	\$1,292	Other	F1	
CC-CLPK-T20-PSS-1YR	CC-CLPK-T20-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T20)	\$38,112	Each	10%	\$34,301	Other	F1	
CC-CLPK-T21-PSS-1YR	CC-CLPK-T21-PSS-1YR		Annual Maintenance PSS (CC-CLPK-T21)	\$40,372	Each	10%	\$36,335	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-CLPK-T22-PSS-1YR	CC-CLPK-T22-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T22)		\$42,632	Each	10%	\$38,369	Other	F1
CC-CLPK-T23-PSS-1YR	CC-CLPK-T23-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T23)		\$44,892	Each	10%	\$40,403	Other	F1
CC-CLPK-T24-PSS-1YR	CC-CLPK-T24-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T24)		\$47,152	Each	10%	\$42,437	Other	F1
CC-CLPK-T25-PSS-1YR	CC-CLPK-T25-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T25)		\$49,410	Each	10%	\$44,469	Other	F1
CC-CLPK-T26-PSS-1YR	CC-CLPK-T26-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T26)		\$51,670	Each	10%	\$46,503	Other	F1
CC-CLPK-T27-PSS-1YR	CC-CLPK-T27-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T27)		\$53,930	Each	10%	\$48,537	Other	F1
CC-CLPK-T28-PSS-1YR	CC-CLPK-T28-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T28)		\$56,190	Each	10%	\$50,571	Other	F1
CC-CLPK-T29-PSS-1YR	CC-CLPK-T29-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T29)		\$58,450	Each	10%	\$52,605	Other	F1
CC-CLPK-T2-PSS-1YR	CC-CLPK-T2-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T2)		\$1,856	Each	10%	\$1,670	Other	F1
CC-CLPK-T30-PSS-1YR	CC-CLPK-T30-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T30)		\$60,710	Each	10%	\$54,639	Other	F1
CC-CLPK-T31-PSS-1YR	CC-CLPK-T31-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T31)		\$62,970	Each	10%	\$56,673	Other	F1
CC-CLPK-T3-PSS-1YR	CC-CLPK-T3-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T3)		\$2,274	Each	10%	\$2,047	Other	F1
CC-CLPK-T4-PSS-1YR	CC-CLPK-T4-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T4)		\$2,692	Each	10%	\$2,423	Other	F1
CC-CLPK-T5-PSS-1YR	CC-CLPK-T5-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T5)		\$4,212	Each	10%	\$3,791	Other	F1
CC-CLPK-T6-PSS-1YR	CC-CLPK-T6-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T6)		\$6,472	Each	10%	\$5,825	Other	F1
CC-CLPK-T7-PSS-1YR	CC-CLPK-T7-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T7)		\$8,732	Each	10%	\$7,859	Other	F1
CC-CLPK-T8-PSS-1YR	CC-CLPK-T8-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T8)		\$10,992	Each	10%	\$9,893	Other	F1
CC-CLPK-T9-PSS-1YR	CC-CLPK-T9-PSS-1YR	Annual Maintenance PSS (CC-CLPK-T9)		\$13,252	Each	10%	\$11,927	Other	F1
CC-CX-10-PSS-1YR	CC-CX-10-PSS-1YR	Annual Maintenance PSS (CC-CX-10)		\$1,750	Each	10%	\$1,575	Other	F1
CC-CX200/300-PSS-1YR	CC-CX200/300-PSS-1YR	Annual Maintenance PSS (CC-CX200/300)		\$1,801	Each	10%	\$1,621	Other	F1
CC-CX-20-PSS-1YR	CC-CX-20-PSS-1YR	Annual Maintenance PSS (CC-CX-20)		\$3,500	Each	10%	\$3,150	Other	F1
CC-CX400/500-PSS-1YR	CC-CX400/500-PSS-1YR	Annual Maintenance PSS (CC-CX400/500)		\$3,500	Each	10%	\$3,150	Other	F1
CC-CX-40-PSS-1YR	CC-CX-40-PSS-1YR	Annual Maintenance PSS (CC-CX-40)		\$7,000	Each	10%	\$6,300	Other	F1
CC-CX600/700-PSS-1YR	CC-CX600/700-PSS-1YR	Annual Maintenance PSS (CC-CX600/700)		\$7,000	Each	10%	\$6,300	Other	F1
CC-CX-80-PSS-1YR	CC-CX-80-PSS-1YR	Annual Maintenance PSS (CC-CX-80)		\$16,340	Each	10%	\$14,706	Other	F1
CC-CX-960EX-PSS-1YR	CC-CX-960EX-PSS-1YR	Annual Maintenance PSS (CC-CX-960EX)		\$5,250	Each	10%	\$4,725	Other	F1
CC-DTU-UDEPHU-PSS-1YR	CC-DTU-UDEPHU-PSS-1YR	Annual Maintenance PSS (CC-DTU-UDEPHU)		\$2,942	Each	10%	\$2,648	Other	F1
CC-DTU-UENTHU-PSS-1YR	CC-DTU-UENTHU-PSS-1YR	Annual Maintenance PSS (CC-DTU-UENTHU)		\$1,956	Each	10%	\$1,760	Other	F1
CC-DTU-UGLOHU-PSS-1YR	CC-DTU-UGLOHU-PSS-1YR	Annual Maintenance PSS (CC-DTU-UGLOHU)		\$1,956	Each	10%	\$1,760	Other	F1
CC-FLR6-BASE-PSS-1YR	CC-FLR6-BASE-PSS-1YR	Annual Maintenance PSS (CC-FLR6-BASE)		\$1,088	Each	10%	\$979	Other	F1
CC-FLR-C01-PSS-1YR	CC-FLR-C01-PSS-1YR	Annual Maintenance PSS (CC-FLR-C01)		\$205	Each	10%	\$185	Other	F1
CC-FLR-C02-PSS-1YR	CC-FLR-C02-PSS-1YR	Annual Maintenance PSS (CC-FLR-C02)		\$193	Each	10%	\$173	Other	F1
CC-FLR-C03-PSS-1YR	CC-FLR-C03-PSS-1YR	Annual Maintenance PSS (CC-FLR-C03)		\$168	Each	10%	\$151	Other	F1
CC-FLR-C04-PSS-1YR	CC-FLR-C04-PSS-1YR	Annual Maintenance PSS (CC-FLR-C04)		\$158	Each	10%	\$142	Other	F1
CC-FLR-C05-PSS-1YR	CC-FLR-C05-PSS-1YR	Annual Maintenance PSS (CC-FLR-C05)		\$150	Each	10%	\$135	Other	F1
CC-FLR-C06-PSS-1YR	CC-FLR-C06-PSS-1YR	Annual Maintenance PSS (CC-FLR-C06)		\$135	Each	10%	\$122	Other	F1
CC-FLR-C07-PSS-1YR	CC-FLR-C07-PSS-1YR	Annual Maintenance PSS (CC-FLR-C07)		\$120	Each	10%	\$108	Other	F1
CC-FLR-C08-PSS-1YR	CC-FLR-C08-PSS-1YR	Annual Maintenance PSS (CC-FLR-C08)		\$105	Each	10%	\$95	Other	F1
CC-FLR-C09-PSS-1YR	CC-FLR-C09-PSS-1YR	Annual Maintenance PSS (CC-FLR-C09)		\$90	Each	10%	\$81	Other	F1
CC-FLR-C10-PSS-1YR	CC-FLR-C10-PSS-1YR	Annual Maintenance PSS (CC-FLR-C10)		\$80	Each	10%	\$72	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CC-FLR-C11-PSS-1YR	CC-FLR-C11-PSS-1YR		Annual Maintenance PSS (CC-FLR-C11)	\$70	Each	10%	\$63	Other	F1
CC-FLR-N01-PSS-1YR	CC-FLR-N01-PSS-1YR		Annual Maintenance PSS (CC-FLR-N01)	\$103	Each	10%	\$92	Other	F1
CC-FLR-N02-PSS-1YR	CC-FLR-N02-PSS-1YR		Annual Maintenance PSS (CC-FLR-N02)	\$98	Each	10%	\$88	Other	F1
CC-FLR-N03-PSS-1YR	CC-FLR-N03-PSS-1YR		Annual Maintenance PSS (CC-FLR-N03)	\$85	Each	10%	\$77	Other	F1
CC-FLR-N04-PSS-1YR	CC-FLR-N04-PSS-1YR		Annual Maintenance PSS (CC-FLR-N04)	\$80	Each	10%	\$72	Other	F1
CC-FLR-N05-PSS-1YR	CC-FLR-N05-PSS-1YR		Annual Maintenance PSS (CC-FLR-N05)	\$75	Each	10%	\$68	Other	F1
CC-FLR-N06-PSS-1YR	CC-FLR-N06-PSS-1YR		Annual Maintenance PSS (CC-FLR-N06)	\$68	Each	10%	\$61	Other	F1
CC-FLR-N07-PSS-1YR	CC-FLR-N07-PSS-1YR		Annual Maintenance PSS (CC-FLR-N07)	\$60	Each	10%	\$54	Other	F1
CC-FLR-N08-PSS-1YR	CC-FLR-N08-PSS-1YR		Annual Maintenance PSS (CC-FLR-N08)	\$53	Each	10%	\$47	Other	F1
CC-FLR-N09-PSS-1YR	CC-FLR-N09-PSS-1YR		Annual Maintenance PSS (CC-FLR-N09)	\$45	Each	10%	\$41	Other	F1
CC-FLR-N10-PSS-1YR	CC-FLR-N10-PSS-1YR		Annual Maintenance PSS (CC-FLR-N10)	\$40	Each	10%	\$36	Other	F1
CC-FLR-N11-PSS-1YR	CC-FLR-N11-PSS-1YR		Annual Maintenance PSS (CC-FLR-N11)	\$35	Each	10%	\$32	Other	F1
CC-HDS-G40TB-PSS-1YR	CC-HDS-G40TB-PSS-1YR		Annual Maintenance PSS (CC-HDS-G40TB)	\$41,663	Each	10%	\$37,496	Other	F1
CC-HDS-L40TB-PSS-1YR	CC-HDS-L40TB-PSS-1YR		Annual Maintenance PSS (CC-HDS-L40TB)	\$22,683	Each	10%	\$20,414	Other	F1
CC-HDS-OTHER-PSS-1YR	CC-HDS-OTHER-PSS-1YR		Annual Maintenance PSS (CC-HDS-OTHER)	\$13,593	Each	10%	\$12,233	Other	F1
CC-MR6-BASE-PSS-1YR	CC-MR6-BASE-PSS-1YR		Annual Maintenance PSS (CC-MR6-BASE)	\$1,235	Each	10%	\$1,112	Other	F1
CC-NS-20-PSS-1YR	CC-NS-20-PSS-1YR		Annual Maintenance PSS (CC-NS-20)	\$1,358	Each	10%	\$1,222	Other	F1
CC-NS350-PSS-1YR	CC-NS350-PSS-1YR		Annual Maintenance PSS (CC-NS350)	\$1,938	Each	10%	\$1,744	Other	F1
CC-NS-40-PSS-1YR	CC-NS-40-PSS-1YR		Annual Maintenance PSS (CC-NS-40)	\$3,390	Each	10%	\$3,051	Other	F1
CC-NS-80-PSS-1YR	CC-NS-80-PSS-1YR		Annual Maintenance PSS (CC-NS-80)	\$5,050	Each	10%	\$4,545	Other	F1
CC-NS-GATE-PSS-1YR	CC-NS-GATE-PSS-1YR		Annual Maintenance PSS (CC-NS-GATE)	\$875	Each	10%	\$788	Other	F1
CC-NS-OTHER-PSS-1YR	CC-NS-OTHER-PSS-1YR		Annual Maintenance PSS (CC-NS-OTHER)	\$7,213	Each	10%	\$6,491	Other	F1
CC-NTAP-PSS-1YR	CC-NTAP-PSS-1YR		Annual Maintenance PSS (CC-NTAP)	\$5,050	Each	10%	\$4,545	Other	F1
CC-OPTIM-BASE-PSS-1YR	CC-OPTIM-BASE-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-BASE)	\$2,506	Each	10%	\$2,255	Other	F1
CC-OPTIM-C01-PSS-1YR	CC-OPTIM-C01-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C01)	\$280	Each	10%	\$252	Other	F1
CC-OPTIM-C02-PSS-1YR	CC-OPTIM-C02-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C02)	\$262	Each	10%	\$236	Other	F1
CC-OPTIM-C03-PSS-1YR	CC-OPTIM-C03-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C03)	\$230	Each	10%	\$207	Other	F1
CC-OPTIM-C04-PSS-1YR	CC-OPTIM-C04-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C04)	\$214	Each	10%	\$193	Other	F1
CC-OPTIM-C05-PSS-1YR	CC-OPTIM-C05-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C05)	\$206	Each	10%	\$185	Other	F1
CC-OPTIM-C06-PSS-1YR	CC-OPTIM-C06-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C06)	\$186	Each	10%	\$167	Other	F1
CC-OPTIM-C07-PSS-1YR	CC-OPTIM-C07-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C07)	\$166	Each	10%	\$149	Other	F1
CC-OPTIM-C08-PSS-1YR	CC-OPTIM-C08-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C08)	\$144	Each	10%	\$130	Other	F1
CC-OPTIM-C09-PSS-1YR	CC-OPTIM-C09-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C09)	\$124	Each	10%	\$112	Other	F1
CC-OPTIM-C10-PSS-1YR	CC-OPTIM-C10-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C10)	\$110	Each	10%	\$99	Other	F1
CC-OPTIM-C11-PSS-1YR	CC-OPTIM-C11-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-C11)	\$96	Each	10%	\$86	Other	F1
CC-OPTIM-N01-PSS-1YR	CC-OPTIM-N01-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N01)	\$140	Each	10%	\$126	Other	F1
CC-OPTIM-N02-PSS-1YR	CC-OPTIM-N02-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N02)	\$130	Each	10%	\$117	Other	F1
CC-OPTIM-N03-PSS-1YR	CC-OPTIM-N03-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N03)	\$114	Each	10%	\$103	Other	F1
CC-OPTIM-N04-PSS-1YR	CC-OPTIM-N04-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N04)	\$108	Each	10%	\$97	Other	F1
CC-OPTIM-N05-PSS-1YR	CC-OPTIM-N05-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N05)	\$102	Each	10%	\$92	Other	F1
CC-OPTIM-N06-PSS-1YR	CC-OPTIM-N06-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N06)	\$92	Each	10%	\$83	Other	F1
CC-OPTIM-N07-PSS-1YR	CC-OPTIM-N07-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N07)	\$82	Each	10%	\$74	Other	F1
CC-OPTIM-N08-PSS-1YR	CC-OPTIM-N08-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N08)	\$72	Each	10%	\$65	Other	F1
CC-OPTIM-N09-PSS-1YR	CC-OPTIM-N09-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N09)	\$62	Each	10%	\$56	Other	F1
CC-OPTIM-N10-PSS-1YR	CC-OPTIM-N10-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N10)	\$54	Each	10%	\$49	Other	F1
CC-OPTIM-N11-PSS-1YR	CC-OPTIM-N11-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-N11)	\$48	Each	10%	\$43	Other	F1
CC-OPTIM-T10-PSS-1YR	CC-OPTIM-T10-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T10)	\$7,882	Each	10%	\$7,094	Other	F1
CC-OPTIM-T11-PSS-1YR	CC-OPTIM-T11-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T11)	\$8,654	Each	10%	\$7,789	Other	F1
CC-OPTIM-T12-PSS-1YR	CC-OPTIM-T12-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T12)	\$9,426	Each	10%	\$8,483	Other	F1
CC-OPTIM-T13-PSS-1YR	CC-OPTIM-T13-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T13)	\$10,198	Each	10%	\$9,178	Other	F1
CC-OPTIM-T14-PSS-1YR	CC-OPTIM-T14-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T14)	\$10,970	Each	10%	\$9,873	Other	F1
CC-OPTIM-T15-PSS-1YR	CC-OPTIM-T15-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T15)	\$11,742	Each	10%	\$10,568	Other	F1
CC-OPTIM-T16-PSS-1YR	CC-OPTIM-T16-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T16)	\$12,514	Each	10%	\$11,263	Other	F1
CC-OPTIM-T17-PSS-1YR	CC-OPTIM-T17-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T17)	\$13,286	Each	10%	\$11,957	Other	F1
CC-OPTIM-T18-PSS-1YR	CC-OPTIM-T18-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T18)	\$14,058	Each	10%	\$12,652	Other	F1
CC-OPTIM-T19-PSS-1YR	CC-OPTIM-T19-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T19)	\$14,830	Each	10%	\$13,347	Other	F1
CC-OPTIM-T1-PSS-1YR	CC-OPTIM-T1-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T1)	\$2,764	Each	10%	\$2,488	Other	F1
CC-OPTIM-T20-PSS-1YR	CC-OPTIM-T20-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T20)	\$15,602	Each	10%	\$14,042	Other	F1
CC-OPTIM-T21-PSS-1YR	CC-OPTIM-T21-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T21)	\$16,374	Each	10%	\$14,737	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-OPTIM-T22-PSS-1YR	CC-OPTIM-T22-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T22)	\$17,146	Each	10%	\$15,431	Other	F1
CC-OPTIM-T23-PSS-1YR	CC-OPTIM-T23-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T23)	\$17,918	Each	10%	\$16,126	Other	F1
CC-OPTIM-T24-PSS-1YR	CC-OPTIM-T24-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T24)	\$18,690	Each	10%	\$16,821	Other	F1
CC-OPTIM-T25-PSS-1YR	CC-OPTIM-T25-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T25)	\$19,462	Each	10%	\$17,516	Other	F1
CC-OPTIM-T26-PSS-1YR	CC-OPTIM-T26-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T26)	\$20,234	Each	10%	\$18,211	Other	F1
CC-OPTIM-T27-PSS-1YR	CC-OPTIM-T27-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T27)	\$21,006	Each	10%	\$18,905	Other	F1
CC-OPTIM-T28-PSS-1YR	CC-OPTIM-T28-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T28)	\$21,778	Each	10%	\$19,600	Other	F1
CC-OPTIM-T29-PSS-1YR	CC-OPTIM-T29-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T29)	\$22,550	Each	10%	\$20,295	Other	F1
CC-OPTIM-T2-PSS-1YR	CC-OPTIM-T2-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T2)	\$2,926	Each	10%	\$2,633	Other	F1
CC-OPTIM-T30-PSS-1YR	CC-OPTIM-T30-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T30)	\$23,322	Each	10%	\$20,990	Other	F1
CC-OPTIM-T31-PSS-1YR	CC-OPTIM-T31-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T31)	\$24,094	Each	10%	\$21,685	Other	F1
CC-OPTIM-T32-PSS-1YR	CC-OPTIM-T32-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T32)	\$24,866	Each	10%	\$22,379	Other	F1
CC-OPTIM-T33-PSS-1YR	CC-OPTIM-T33-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T33)	\$25,638	Each	10%	\$23,074	Other	F1
CC-OPTIM-T34-PSS-1YR	CC-OPTIM-T34-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T34)	\$26,410	Each	10%	\$23,769	Other	F1
CC-OPTIM-T35-PSS-1YR	CC-OPTIM-T35-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T35)	\$27,182	Each	10%	\$24,464	Other	F1
CC-OPTIM-T3-PSS-1YR	CC-OPTIM-T3-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T3)	\$3,088	Each	10%	\$2,779	Other	F1
CC-OPTIM-T4-PSS-1YR	CC-OPTIM-T4-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T4)	\$3,250	Each	10%	\$2,925	Other	F1
CC-OPTIM-T5-PSS-1YR	CC-OPTIM-T5-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T5)	\$4,022	Each	10%	\$3,620	Other	F1
CC-OPTIM-T6-PSS-1YR	CC-OPTIM-T6-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T6)	\$4,794	Each	10%	\$4,315	Other	F1
CC-OPTIM-T7-PSS-1YR	CC-OPTIM-T7-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T7)	\$5,566	Each	10%	\$5,009	Other	F1
CC-OPTIM-T8-PSS-1YR	CC-OPTIM-T8-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T8)	\$6,338	Each	10%	\$5,704	Other	F1
CC-OPTIM-T9-PSS-1YR	CC-OPTIM-T9-PSS-1YR		Annual Maintenance PSS (CC-OPTIM-T9)	\$7,110	Each	10%	\$6,399	Other	F1
CCOPT-T1-4UP-PSS-1YR	CCOPT-T1-4UP-PSS-1YR		Annual Maintenance PSS (CCOPT-T1-4UP)	\$202	Each	10%	\$182	Other	F1
CCOPT-T5-12UP-PSS-1YR	CCOPT-T5-12UP-PSS-1YR		Annual Maintenance PSS (CCOPT-T5-12UP)	\$950	Each	10%	\$855	Other	F1
CC-PFM6-BASE-PSS-1YR	CC-PFM6-BASE-PSS-1YR		Annual Maintenance PSS (CC-PFM6-BASE)	\$1,103	Each	10%	\$992	Other	F1
CC-PFM-BASE-PSS-1YR	CC-PFM-BASE-PSS-1YR		Annual Maintenance PSS (CC-PFM-BASE)	\$1,103	Each	10%	\$992	Other	F1
CC-PFM-C01-PSS-1YR	CC-PFM-C01-PSS-1YR		Annual Maintenance PSS (CC-PFM-C01)	\$240	Each	10%	\$216	Other	F1
CC-PFM-C02-PSS-1YR	CC-PFM-C02-PSS-1YR		Annual Maintenance PSS (CC-PFM-C02)	\$225	Each	10%	\$203	Other	F1
CC-PFM-C03-PSS-1YR	CC-PFM-C03-PSS-1YR		Annual Maintenance PSS (CC-PFM-C03)	\$198	Each	10%	\$178	Other	F1
CC-PFM-C04-PSS-1YR	CC-PFM-C04-PSS-1YR		Annual Maintenance PSS (CC-PFM-C04)	\$185	Each	10%	\$167	Other	F1
CC-PFM-C05-PSS-1YR	CC-PFM-C05-PSS-1YR		Annual Maintenance PSS (CC-PFM-C05)	\$178	Each	10%	\$160	Other	F1
CC-PFM-C06-PSS-1YR	CC-PFM-C06-PSS-1YR		Annual Maintenance PSS (CC-PFM-C06)	\$160	Each	10%	\$144	Other	F1
CC-PFM-C07-PSS-1YR	CC-PFM-C07-PSS-1YR		Annual Maintenance PSS (CC-PFM-C07)	\$143	Each	10%	\$128	Other	F1
CC-PFM-C08-PSS-1YR	CC-PFM-C08-PSS-1YR		Annual Maintenance PSS (CC-PFM-C08)	\$123	Each	10%	\$110	Other	F1
CC-PFM-C09-PSS-1YR	CC-PFM-C09-PSS-1YR		Annual Maintenance PSS (CC-PFM-C09)	\$108	Each	10%	\$97	Other	F1
CC-PFM-C10-PSS-1YR	CC-PFM-C10-PSS-1YR		Annual Maintenance PSS (CC-PFM-C10)	\$93	Each	10%	\$83	Other	F1
CC-PFM-C11-PSS-1YR	CC-PFM-C11-PSS-1YR		Annual Maintenance PSS (CC-PFM-C11)	\$90	Each	10%	\$72	Other	F1
CC-PFM-CL-T01-PSS-1YR	CC-PFM-CL-T01-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T01)	\$434	Each	10%	\$391	Other	F1
CC-PFM-CL-T02-PSS-1YR	CC-PFM-CL-T02-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T02)	\$550	Each	10%	\$495	Other	F1
CC-PFM-CL-T03-PSS-1YR	CC-PFM-CL-T03-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T03)	\$666	Each	10%	\$599	Other	F1
CC-PFM-CL-T04-PSS-1YR	CC-PFM-CL-T04-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T04)	\$782	Each	10%	\$704	Other	F1
CC-PFM-CL-T05-PSS-1YR	CC-PFM-CL-T05-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T05)	\$1,312	Each	10%	\$1,181	Other	F1
CC-PFM-CL-T06-PSS-1YR	CC-PFM-CL-T06-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T06)	\$1,842	Each	10%	\$1,658	Other	F1
CC-PFM-CL-T07-PSS-1YR	CC-PFM-CL-T07-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T07)	\$2,372	Each	10%	\$2,135	Other	F1
CC-PFM-CL-T08-PSS-1YR	CC-PFM-CL-T08-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T08)	\$2,902	Each	10%	\$2,612	Other	F1
CC-PFM-CL-T09-PSS-1YR	CC-PFM-CL-T09-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T09)	\$3,432	Each	10%	\$3,089	Other	F1
CC-PFM-CL-T10-PSS-1YR	CC-PFM-CL-T10-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T10)	\$3,962	Each	10%	\$3,566	Other	F1
CC-PFM-CL-T11-PSS-1YR	CC-PFM-CL-T11-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T11)	\$4,492	Each	10%	\$4,043	Other	F1
CC-PFM-CL-T12-PSS-1YR	CC-PFM-CL-T12-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T12)	\$5,022	Each	10%	\$4,520	Other	F1
CC-PFM-CL-T13-PSS-1YR	CC-PFM-CL-T13-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T13)	\$5,552	Each	10%	\$4,997	Other	F1
CC-PFM-CL-T14-PSS-1YR	CC-PFM-CL-T14-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T14)	\$6,082	Each	10%	\$5,474	Other	F1
CC-PFM-CL-T15-PSS-1YR	CC-PFM-CL-T15-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T15)	\$6,612	Each	10%	\$5,951	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-PFM-CL-T16-PSS-1YR	CC-PFM-CL-T16-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T16)	\$7,142	Each	10%	\$6,428	Other	F1
CC-PFM-CL-T17-PSS-1YR	CC-PFM-CL-T17-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T17)	\$7,672	Each	10%	\$6,905	Other	F1
CC-PFM-CL-T18-PSS-1YR	CC-PFM-CL-T18-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T18)	\$8,202	Each	10%	\$7,382	Other	F1
CC-PFM-CL-T19-PSS-1YR	CC-PFM-CL-T19-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T19)	\$8,732	Each	10%	\$7,859	Other	F1
CC-PFM-CL-T20-PSS-1YR	CC-PFM-CL-T20-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T20)	\$9,262	Each	10%	\$8,336	Other	F1
CC-PFM-CL-T21-PSS-1YR	CC-PFM-CL-T21-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T21)	\$9,792	Each	10%	\$8,813	Other	F1
CC-PFM-CL-T22-PSS-1YR	CC-PFM-CL-T22-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T22)	\$10,322	Each	10%	\$9,290	Other	F1
CC-PFM-CL-T23-PSS-1YR	CC-PFM-CL-T23-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T23)	\$10,852	Each	10%	\$9,767	Other	F1
CC-PFM-CL-T24-PSS-1YR	CC-PFM-CL-T24-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T24)	\$11,382	Each	10%	\$10,244	Other	F1
CC-PFM-CL-T25-PSS-1YR	CC-PFM-CL-T25-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T25)	\$11,912	Each	10%	\$10,721	Other	F1
CC-PFM-CL-T26-PSS-1YR	CC-PFM-CL-T26-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T26)	\$12,442	Each	10%	\$11,198	Other	F1
CC-PFM-CL-T27-PSS-1YR	CC-PFM-CL-T27-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T27)	\$12,972	Each	10%	\$11,675	Other	F1
CC-PFM-CL-T28-PSS-1YR	CC-PFM-CL-T28-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T28)	\$13,502	Each	10%	\$12,152	Other	F1
CC-PFM-CL-T29-PSS-1YR	CC-PFM-CL-T29-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T29)	\$14,032	Each	10%	\$12,629	Other	F1
CC-PFM-CL-T30-PSS-1YR	CC-PFM-CL-T30-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T30)	\$14,562	Each	10%	\$13,106	Other	F1
CC-PFM-CL-T31-PSS-1YR	CC-PFM-CL-T31-PSS-1YR		Annual Maintenance PSS (CC-PFM-CL-T31)	\$15,092	Each	10%	\$13,583	Other	F1
CC-PFM-N01-PSS-1YR	CC-PFM-N01-PSS-1YR		Annual Maintenance PSS (CC-PFM-N01)	\$120	Each	10%	\$108	Other	F1
CC-PFM-N02-PSS-1YR	CC-PFM-N02-PSS-1YR		Annual Maintenance PSS (CC-PFM-N02)	\$113	Each	10%	\$101	Other	F1
CC-PFM-N03-PSS-1YR	CC-PFM-N03-PSS-1YR		Annual Maintenance PSS (CC-PFM-N03)	\$100	Each	10%	\$90	Other	F1
CC-PFM-N04-PSS-1YR	CC-PFM-N04-PSS-1YR		Annual Maintenance PSS (CC-PFM-N04)	\$93	Each	10%	\$83	Other	F1
CC-PFM-N05-PSS-1YR	CC-PFM-N05-PSS-1YR		Annual Maintenance PSS (CC-PFM-N05)	\$88	Each	10%	\$79	Other	F1
CC-PFM-N06-PSS-1YR	CC-PFM-N06-PSS-1YR		Annual Maintenance PSS (CC-PFM-N06)	\$80	Each	10%	\$72	Other	F1
CC-PFM-N07-PSS-1YR	CC-PFM-N07-PSS-1YR		Annual Maintenance PSS (CC-PFM-N07)	\$70	Each	10%	\$63	Other	F1
CC-PFM-N08-PSS-1YR	CC-PFM-N08-PSS-1YR		Annual Maintenance PSS (CC-PFM-N08)	\$63	Each	10%	\$56	Other	F1
CC-PFM-N09-PSS-1YR	CC-PFM-N09-PSS-1YR		Annual Maintenance PSS (CC-PFM-N09)	\$53	Each	10%	\$47	Other	F1
CC-PFM-N10-PSS-1YR	CC-PFM-N10-PSS-1YR		Annual Maintenance PSS (CC-PFM-N10)	\$48	Each	10%	\$43	Other	F1
CC-PFM-N11-PSS-1YR	CC-PFM-N11-PSS-1YR		Annual Maintenance PSS (CC-PFM-N11)	\$40	Each	10%	\$36	Other	F1
CC-PFM-SY-T01-PSS-1YR	CC-PFM-SY-T01-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T01)	\$760	Each	10%	\$684	Other	F1
CC-PFM-SY-T02-PSS-1YR	CC-PFM-SY-T02-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T02)	\$922	Each	10%	\$830	Other	F1
CC-PFM-SY-T03-PSS-1YR	CC-PFM-SY-T03-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T03)	\$1,084	Each	10%	\$976	Other	F1
CC-PFM-SY-T04-PSS-1YR	CC-PFM-SY-T04-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T04)	\$1,246	Each	10%	\$1,121	Other	F1
CC-PFM-SY-T05-PSS-1YR	CC-PFM-SY-T05-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T05)	\$1,856	Each	10%	\$1,670	Other	F1
CC-PFM-SY-T06-PSS-1YR	CC-PFM-SY-T06-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T06)	\$2,466	Each	10%	\$2,219	Other	F1
CC-PFM-SY-T07-PSS-1YR	CC-PFM-SY-T07-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T07)	\$3,076	Each	10%	\$2,768	Other	F1
CC-PFM-SY-T08-PSS-1YR	CC-PFM-SY-T08-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T08)	\$3,686	Each	10%	\$3,317	Other	F1
CC-PFM-SY-T09-PSS-1YR	CC-PFM-SY-T09-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T09)	\$4,296	Each	10%	\$3,866	Other	F1
CC-PFM-SY-T10-PSS-1YR	CC-PFM-SY-T10-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T10)	\$4,906	Each	10%	\$4,415	Other	F1
CC-PFM-SY-T11-PSS-1YR	CC-PFM-SY-T11-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T11)	\$5,516	Each	10%	\$4,964	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CC-PFM-SY-T12-PSS-1YR	CC-PFM-SY-T12-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T12)	\$6,126	Each	10%	\$5,513	Other	F1
CC-PFM-SY-T13-PSS-1YR	CC-PFM-SY-T13-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T13)	\$6,736	Each	10%	\$6,062	Other	F1
CC-PFM-SY-T14-PSS-1YR	CC-PFM-SY-T14-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T14)	\$7,346	Each	10%	\$6,611	Other	F1
CC-PFM-SY-T15-PSS-1YR	CC-PFM-SY-T15-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T15)	\$7,956	Each	10%	\$7,160	Other	F1
CC-PFM-SY-T16-PSS-1YR	CC-PFM-SY-T16-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T16)	\$8,566	Each	10%	\$7,709	Other	F1
CC-PFM-SY-T17-PSS-1YR	CC-PFM-SY-T17-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T17)	\$9,176	Each	10%	\$8,258	Other	F1
CC-PFM-SY-T18-PSS-1YR	CC-PFM-SY-T18-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T18)	\$9,786	Each	10%	\$8,907	Other	F1
CC-PFM-SY-T19-PSS-1YR	CC-PFM-SY-T19-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T19)	\$10,396	Each	10%	\$9,356	Other	F1
CC-PFM-SY-T20-PSS-1YR	CC-PFM-SY-T20-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T20)	\$11,006	Each	10%	\$9,905	Other	F1
CC-PFM-SY-T21-PSS-1YR	CC-PFM-SY-T21-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T21)	\$11,616	Each	10%	\$10,454	Other	F1
CC-PFM-SY-T22-PSS-1YR	CC-PFM-SY-T22-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T22)	\$12,226	Each	10%	\$11,003	Other	F1
CC-PFM-SY-T23-PSS-1YR	CC-PFM-SY-T23-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T23)	\$12,836	Each	10%	\$11,552	Other	F1
CC-PFM-SY-T24-PSS-1YR	CC-PFM-SY-T24-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T24)	\$13,446	Each	10%	\$12,101	Other	F1
CC-PFM-SY-T25-PSS-1YR	CC-PFM-SY-T25-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T25)	\$14,056	Each	10%	\$12,650	Other	F1
CC-PFM-SY-T26-PSS-1YR	CC-PFM-SY-T26-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T26)	\$14,666	Each	10%	\$13,199	Other	F1
CC-PFM-SY-T27-PSS-1YR	CC-PFM-SY-T27-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T27)	\$15,276	Each	10%	\$13,748	Other	F1
CC-PFM-SY-T28-PSS-1YR	CC-PFM-SY-T28-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T28)	\$15,886	Each	10%	\$14,297	Other	F1
CC-PFM-SY-T29-PSS-1YR	CC-PFM-SY-T29-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T29)	\$16,496	Each	10%	\$14,846	Other	F1
CC-PFM-SY-T30-PSS-1YR	CC-PFM-SY-T30-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T30)	\$17,106	Each	10%	\$15,395	Other	F1
CC-PFM-SY-T31-PSS-1YR	CC-PFM-SY-T31-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T31)	\$17,716	Each	10%	\$15,944	Other	F1
CC-PFM-SY-T32-PSS-1YR	CC-PFM-SY-T32-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T32)	\$18,340	Each	10%	\$16,506	Other	F1
CC-PFM-SY-T33-PSS-1YR	CC-PFM-SY-T33-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T33)	\$18,950	Each	10%	\$17,055	Other	F1
CC-PFM-SY-T34-PSS-1YR	CC-PFM-SY-T34-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T34)	\$19,560	Each	10%	\$17,604	Other	F1
CC-PFM-SY-T35-PSS-1YR	CC-PFM-SY-T35-PSS-1YR		Annual Maintenance PSS (CC-PFM-SY-T35)	\$20,170	Each	10%	\$18,153	Other	F1
CCPKG-T1-4UP-PSS-1YR	CCPKG-T1-4UP-PSS-1YR		Annual Maintenance PSS (CCPKG-T1-4UP)	\$778	Each	10%	\$700	Other	F1
CCPKG-T5-12UP-PSS-1YR	CCPKG-T5-12UP-PSS-1YR		Annual Maintenance PSS (CCPKG-T5-12UP)	\$2,102	Each	10%	\$1,892	Other	F1
CC-PP6-BASE-PSS-1YR	CC-PP6-BASE-PSS-1YR		Annual Maintenance PSS (CC-PP6-BASE)	\$1,868	Each	10%	\$1,681	Other	F1
CC-SARC-SYT10-PSS-1YR	CC-SARC-SYT10-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT10)	\$9,898	Each	10%	\$8,908	Other	F1
CC-SARC-SYT11-PSS-1YR	CC-SARC-SYT11-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT11)	\$10,990	Each	10%	\$9,891	Other	F1
CC-SARC-SYT12-PSS-1YR	CC-SARC-SYT12-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT12)	\$12,082	Each	10%	\$10,874	Other	F1
CC-SARC-SYT13-PSS-1YR	CC-SARC-SYT13-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT13)	\$13,174	Each	10%	\$11,857	Other	F1
CC-SARC-SYT14-PSS-1YR	CC-SARC-SYT14-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT14)	\$14,266	Each	10%	\$12,839	Other	F1
CC-SARC-SYT15-PSS-1YR	CC-SARC-SYT15-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT15)	\$15,358	Each	10%	\$13,822	Other	F1
CC-SARC-SYT16-PSS-1YR	CC-SARC-SYT16-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT16)	\$16,450	Each	10%	\$14,805	Other	F1
CC-SARC-SYT17-PSS-1YR	CC-SARC-SYT17-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT17)	\$17,542	Each	10%	\$15,788	Other	F1
CC-SARC-SYT18-PSS-1YR	CC-SARC-SYT18-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT18)	\$18,634	Each	10%	\$16,771	Other	F1
CC-SARC-SYT19-PSS-1YR	CC-SARC-SYT19-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT19)	\$19,726	Each	10%	\$17,753	Other	F1
CC-SARC-SYT1-PSS-1YR	CC-SARC-SYT1-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT1)	\$2,650	Each	10%	\$2,385	Other	F1
CC-SARC-SYT20-PSS-1YR	CC-SARC-SYT20-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT20)	\$20,818	Each	10%	\$18,736	Other	F1
CC-SARC-SYT21-PSS-1YR	CC-SARC-SYT21-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT21)	\$21,910	Each	10%	\$19,719	Other	F1
CC-SARC-SYT22-PSS-1YR	CC-SARC-SYT22-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT22)	\$23,002	Each	10%	\$20,702	Other	F1
CC-SARC-SYT23-PSS-1YR	CC-SARC-SYT23-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT23)	\$24,094	Each	10%	\$21,685	Other	F1
CC-SARC-SYT24-PSS-1YR	CC-SARC-SYT24-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT24)	\$25,186	Each	10%	\$22,667	Other	F1
CC-SARC-SYT25-PSS-1YR	CC-SARC-SYT25-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT25)	\$26,278	Each	10%	\$23,650	Other	F1
CC-SARC-SYT26-PSS-1YR	CC-SARC-SYT26-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT26)	\$27,370	Each	10%	\$24,633	Other	F1
CC-SARC-SYT27-PSS-1YR	CC-SARC-SYT27-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT27)	\$28,462	Each	10%	\$25,616	Other	F1
CC-SARC-SYT28-PSS-1YR	CC-SARC-SYT28-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT28)	\$29,554	Each	10%	\$26,599	Other	F1
CC-SARC-SYT29-PSS-1YR	CC-SARC-SYT29-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT29)	\$30,646	Each	10%	\$27,581	Other	F1
CC-SARC-SYT2-PSS-1YR	CC-SARC-SYT2-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT2)	\$2,882	Each	10%	\$2,594	Other	F1
CC-SARC-SYT30-PSS-1YR	CC-SARC-SYT30-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT30)	\$31,738	Each	10%	\$28,564	Other	F1
CC-SARC-SYT3-PSS-1YR	CC-SARC-SYT3-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT3)	\$3,114	Each	10%	\$2,803	Other	F1
CC-SARC-SYT4-PSS-1YR	CC-SARC-SYT4-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT4)	\$3,346	Each	10%	\$3,011	Other	F1
CC-SARC-SYT5-PSS-1YR	CC-SARC-SYT5-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT5)	\$4,438	Each	10%	\$3,994	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-SARC-SYT6-PSS-1YR	CC-SARC-SYT6-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT6)	\$5,530	Each	10%	\$4,977	Other	F1
CC-SARC-SYT7-PSS-1YR	CC-SARC-SYT7-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT7)	\$6,622	Each	10%	\$5,960	Other	F1
CC-SARC-SYT8-PSS-1YR	CC-SARC-SYT8-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT8)	\$7,714	Each	10%	\$6,943	Other	F1
CC-SARC-SYT9-PSS-1YR	CC-SARC-SYT9-PSS-1YR		Annual Maintenance PSS (CC-SARC-SYT9)	\$8,806	Each	10%	\$7,925	Other	F1
CCSDR-T1-4UP-PSS-1YR	CCSDR-T1-4UP-PSS-1YR		Annual Maintenance PSS (CCSDR-T1-4UP)	\$202	Each	10%	\$182	Other	F1
CCSDR-T5-12UP-PSS-1YR	CCSDR-T5-12UP-PSS-1YR		Annual Maintenance PSS (CCSDR-T5-12UP)	\$778	Each	10%	\$700	Other	F1
CC-SM6-BASE-PSS-1YR	CC-SM6-BASE-PSS-1YR		Annual Maintenance PSS (CC-SM6-BASE)	\$2,238	Each	10%	\$2,014	Other	F1
CC-SM-AL5-T10-PSS-1YR	CC-SM-AL5-T10-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T10)	\$8,352	Each	10%	\$7,517	Other	F1
CC-SM-AL5-T11-PSS-1YR	CC-SM-AL5-T11-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T11)	\$9,274	Each	10%	\$8,347	Other	F1
CC-SM-AL5-T12-PSS-1YR	CC-SM-AL5-T12-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T12)	\$10,196	Each	10%	\$9,176	Other	F1
CC-SM-AL5-T13-PSS-1YR	CC-SM-AL5-T13-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T13)	\$11,118	Each	10%	\$10,006	Other	F1
CC-SM-AL5-T14-PSS-1YR	CC-SM-AL5-T14-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T14)	\$12,040	Each	10%	\$10,836	Other	F1
CC-SM-AL5-T15-PSS-1YR	CC-SM-AL5-T15-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T15)	\$12,962	Each	10%	\$11,666	Other	F1
CC-SM-AL5-T16-PSS-1YR	CC-SM-AL5-T16-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T16)	\$13,884	Each	10%	\$12,496	Other	F1
CC-SM-AL5-T17-PSS-1YR	CC-SM-AL5-T17-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T17)	\$14,806	Each	10%	\$13,325	Other	F1
CC-SM-AL5-T18-PSS-1YR	CC-SM-AL5-T18-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T18)	\$15,728	Each	10%	\$14,155	Other	F1
CC-SM-AL5-T1-PSS-1YR	CC-SM-AL5-T1-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T1)	\$2,232	Each	10%	\$2,009	Other	F1
CC-SM-AL5-T2-PSS-1YR	CC-SM-AL5-T2-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T2)	\$2,428	Each	10%	\$2,185	Other	F1
CC-SM-AL5-T3-PSS-1YR	CC-SM-AL5-T3-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T3)	\$2,624	Each	10%	\$2,362	Other	F1
CC-SM-AL5-T4-PSS-1YR	CC-SM-AL5-T4-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T4)	\$2,820	Each	10%	\$2,538	Other	F1
CC-SM-AL5-T5-PSS-1YR	CC-SM-AL5-T5-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T5)	\$3,742	Each	10%	\$3,368	Other	F1
CC-SM-AL5-T6-PSS-1YR	CC-SM-AL5-T6-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T6)	\$4,664	Each	10%	\$4,198	Other	F1
CC-SM-AL5-T7-PSS-1YR	CC-SM-AL5-T7-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T7)	\$5,586	Each	10%	\$5,027	Other	F1
CC-SM-AL5-T8-PSS-1YR	CC-SM-AL5-T8-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T8)	\$6,508	Each	10%	\$5,857	Other	F1
CC-SM-AL5-T9-PSS-1YR	CC-SM-AL5-T9-PSS-1YR		Annual Maintenance PSS (CC-SM-AL5-T9)	\$7,430	Each	10%	\$6,687	Other	F1
CC-SM-AL7-T10-PSS-1YR	CC-SM-AL7-T10-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T10)	\$8,352	Each	10%	\$7,517	Other	F1
CC-SM-AL7-T11-PSS-1YR	CC-SM-AL7-T11-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T11)	\$9,274	Each	10%	\$8,347	Other	F1
CC-SM-AL7-T12-PSS-1YR	CC-SM-AL7-T12-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T12)	\$10,196	Each	10%	\$9,176	Other	F1
CC-SM-AL7-T13-PSS-1YR	CC-SM-AL7-T13-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T13)	\$11,118	Each	10%	\$10,006	Other	F1
CC-SM-AL7-T14-PSS-1YR	CC-SM-AL7-T14-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T14)	\$12,040	Each	10%	\$10,836	Other	F1
CC-SM-AL7-T15-PSS-1YR	CC-SM-AL7-T15-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T15)	\$12,962	Each	10%	\$11,666	Other	F1
CC-SM-AL7-T16-PSS-1YR	CC-SM-AL7-T16-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T16)	\$13,884	Each	10%	\$12,496	Other	F1
CC-SM-AL7-T17-PSS-1YR	CC-SM-AL7-T17-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T17)	\$14,806	Each	10%	\$13,325	Other	F1
CC-SM-AL7-T18-PSS-1YR	CC-SM-AL7-T18-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T18)	\$15,728	Each	10%	\$14,155	Other	F1
CC-SM-AL7-T1-PSS-1YR	CC-SM-AL7-T1-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T1)	\$2,232	Each	10%	\$2,009	Other	F1
CC-SM-AL7-T2-PSS-1YR	CC-SM-AL7-T2-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T2)	\$2,428	Each	10%	\$2,185	Other	F1
CC-SM-AL7-T3-PSS-1YR	CC-SM-AL7-T3-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T3)	\$2,624	Each	10%	\$2,362	Other	F1
CC-SM-AL7-T4-PSS-1YR	CC-SM-AL7-T4-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T4)	\$2,820	Each	10%	\$2,538	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-SM-AL7-T5-PSS-1YR	CC-SM-AL7-T5-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T5)	\$3,742	Each	10%	\$3,368	Other	F1
CC-SM-AL7-T6-PSS-1YR	CC-SM-AL7-T6-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T6)	\$4,664	Each	10%	\$4,198	Other	F1
CC-SM-AL7-T7-PSS-1YR	CC-SM-AL7-T7-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T7)	\$5,586	Each	10%	\$5,027	Other	F1
CC-SM-AL7-T8-PSS-1YR	CC-SM-AL7-T8-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T8)	\$6,508	Each	10%	\$5,857	Other	F1
CC-SM-AL7-T9-PSS-1YR	CC-SM-AL7-T9-PSS-1YR		Annual Maintenance PSS (CC-SM-AL7-T9)	\$7,430	Each	10%	\$6,687	Other	F1
CC-SM-BASE-PSS-1YR	CC-SM-BASE-PSS-1YR		Annual Maintenance PSS (CC-SM-BASE)	\$2,238	Each	10%	\$2,014	Other	F1
CC-SM-C01-PSS-1YR	CC-SM-C01-PSS-1YR		Annual Maintenance PSS (CC-SM-C01)	\$338	Each	10%	\$304	Other	F1
CC-SM-C02-PSS-1YR	CC-SM-C02-PSS-1YR		Annual Maintenance PSS (CC-SM-C02)	\$318	Each	10%	\$286	Other	F1
CC-SM-C03-PSS-1YR	CC-SM-C03-PSS-1YR		Annual Maintenance PSS (CC-SM-C03)	\$278	Each	10%	\$250	Other	F1
CC-SM-C04-PSS-1YR	CC-SM-C04-PSS-1YR		Annual Maintenance PSS (CC-SM-C04)	\$260	Each	10%	\$234	Other	F1
CC-SM-C05-PSS-1YR	CC-SM-C05-PSS-1YR		Annual Maintenance PSS (CC-SM-C05)	\$248	Each	10%	\$223	Other	F1
CC-SM-C06-PSS-1YR	CC-SM-C06-PSS-1YR		Annual Maintenance PSS (CC-SM-C06)	\$225	Each	10%	\$203	Other	F1
CC-SM-C07-PSS-1YR	CC-SM-C07-PSS-1YR		Annual Maintenance PSS (CC-SM-C07)	\$198	Each	10%	\$178	Other	F1
CC-SM-C08-PSS-1YR	CC-SM-C08-PSS-1YR		Annual Maintenance PSS (CC-SM-C08)	\$173	Each	10%	\$155	Other	F1
CC-SM-C09-PSS-1YR	CC-SM-C09-PSS-1YR		Annual Maintenance PSS (CC-SM-C09)	\$150	Each	10%	\$135	Other	F1
CC-SM-C10-PSS-1YR	CC-SM-C10-PSS-1YR		Annual Maintenance PSS (CC-SM-C10)	\$133	Each	10%	\$119	Other	F1
CC-SM-C11-PSS-1YR	CC-SM-C11-PSS-1YR		Annual Maintenance PSS (CC-SM-C11)	\$115	Each	10%	\$104	Other	F1
CC-SM-CL-T01-PSS-1YR	CC-SM-CL-T01-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T01)	\$2,232	Each	10%	\$2,009	Other	F1
CC-SM-CL-T02-PSS-1YR	CC-SM-CL-T02-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T02)	\$2,428	Each	10%	\$2,185	Other	F1
CC-SM-CL-T03-PSS-1YR	CC-SM-CL-T03-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T03)	\$2,624	Each	10%	\$2,362	Other	F1
CC-SM-CL-T04-PSS-1YR	CC-SM-CL-T04-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T04)	\$2,820	Each	10%	\$2,538	Other	F1
CC-SM-CL-T05-PSS-1YR	CC-SM-CL-T05-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T05)	\$3,742	Each	10%	\$3,368	Other	F1
CC-SM-CL-T06-PSS-1YR	CC-SM-CL-T06-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T06)	\$4,664	Each	10%	\$4,198	Other	F1
CC-SM-CL-T07-PSS-1YR	CC-SM-CL-T07-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T07)	\$5,586	Each	10%	\$5,027	Other	F1
CC-SM-CL-T08-PSS-1YR	CC-SM-CL-T08-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T08)	\$6,508	Each	10%	\$5,857	Other	F1
CC-SM-CL-T09-PSS-1YR	CC-SM-CL-T09-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T09)	\$7,430	Each	10%	\$6,687	Other	F1
CC-SM-CL-T10-PSS-1YR	CC-SM-CL-T10-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T10)	\$8,352	Each	10%	\$7,517	Other	F1
CC-SM-CL-T11-PSS-1YR	CC-SM-CL-T11-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T11)	\$9,274	Each	10%	\$8,347	Other	F1
CC-SM-CL-T12-PSS-1YR	CC-SM-CL-T12-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T12)	\$10,196	Each	10%	\$9,176	Other	F1
CC-SM-CL-T13-PSS-1YR	CC-SM-CL-T13-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T13)	\$11,118	Each	10%	\$10,006	Other	F1
CC-SM-CL-T14-PSS-1YR	CC-SM-CL-T14-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T14)	\$12,040	Each	10%	\$10,836	Other	F1
CC-SM-CL-T15-PSS-1YR	CC-SM-CL-T15-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T15)	\$12,962	Each	10%	\$11,666	Other	F1
CC-SM-CL-T16-PSS-1YR	CC-SM-CL-T16-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T16)	\$13,884	Each	10%	\$12,496	Other	F1
CC-SM-CL-T17-PSS-1YR	CC-SM-CL-T17-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T17)	\$14,806	Each	10%	\$13,325	Other	F1
CC-SM-CL-T18-PSS-1YR	CC-SM-CL-T18-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T18)	\$15,728	Each	10%	\$14,155	Other	F1
CC-SM-CL-T19-PSS-1YR	CC-SM-CL-T19-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T19)	\$16,650	Each	10%	\$14,985	Other	F1
CC-SM-CL-T20-PSS-1YR	CC-SM-CL-T20-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T20)	\$17,572	Each	10%	\$15,815	Other	F1
CC-SM-CL-T21-PSS-1YR	CC-SM-CL-T21-PSS-1YR		Annual Maintenance PSS (CC-SM-CL-T21)	\$18,494	Each	10%	\$16,645	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-SM-CL-T22-PSS-1YR	CC-SM-CL-T22-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T22)		\$19,416	Each	10%	\$17,474	Other	F1
CC-SM-CL-T23-PSS-1YR	CC-SM-CL-T23-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T23)		\$20,338	Each	10%	\$18,304	Other	F1
CC-SM-CL-T24-PSS-1YR	CC-SM-CL-T24-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T24)		\$21,260	Each	10%	\$19,134	Other	F1
CC-SM-CL-T25-PSS-1YR	CC-SM-CL-T25-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T25)		\$22,182	Each	10%	\$19,964	Other	F1
CC-SM-CL-T26-PSS-1YR	CC-SM-CL-T26-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T26)		\$23,104	Each	10%	\$20,794	Other	F1
CC-SM-CL-T27-PSS-1YR	CC-SM-CL-T27-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T27)		\$24,026	Each	10%	\$21,623	Other	F1
CC-SM-CL-T28-PSS-1YR	CC-SM-CL-T28-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T28)		\$24,948	Each	10%	\$22,453	Other	F1
CC-SM-CL-T29-PSS-1YR	CC-SM-CL-T29-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T29)		\$25,870	Each	10%	\$23,283	Other	F1
CC-SM-CL-T30-PSS-1YR	CC-SM-CL-T30-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T30)		\$26,792	Each	10%	\$24,113	Other	F1
CC-SM-CL-T31-PSS-1YR	CC-SM-CL-T31-PSS-1YR	Annual Maintenance PSS (CC-SM-CL-T31)		\$27,714	Each	10%	\$24,943	Other	F1
CC-SM-CX2-T01-PSS-1YR	CC-SM-CX2-T01-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T01)		\$2,667	Each	10%	\$2,400	Other	F1
CC-SM-CX2-T02-PSS-1YR	CC-SM-CX2-T02-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T02)		\$2,900	Each	10%	\$2,610	Other	F1
CC-SM-CX2-T03-PSS-1YR	CC-SM-CX2-T03-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T03)		\$3,133	Each	10%	\$2,820	Other	F1
CC-SM-CX2-T04-PSS-1YR	CC-SM-CX2-T04-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T04)		\$3,367	Each	10%	\$3,030	Other	F1
CC-SM-CX2-T05-PSS-1YR	CC-SM-CX2-T05-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T05)		\$4,467	Each	10%	\$4,020	Other	F1
CC-SM-CX2-T06-PSS-1YR	CC-SM-CX2-T06-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T06)		\$5,567	Each	10%	\$5,010	Other	F1
CC-SM-CX2-T07-PSS-1YR	CC-SM-CX2-T07-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T07)		\$6,667	Each	10%	\$6,000	Other	F1
CC-SM-CX2-T08-PSS-1YR	CC-SM-CX2-T08-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T08)		\$7,767	Each	10%	\$6,990	Other	F1
CC-SM-CX2-T09-PSS-1YR	CC-SM-CX2-T09-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T09)		\$8,867	Each	10%	\$7,980	Other	F1
CC-SM-CX2-T10-PSS-1YR	CC-SM-CX2-T10-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T10)		\$9,967	Each	10%	\$8,970	Other	F1
CC-SM-CX2-T11-PSS-1YR	CC-SM-CX2-T11-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T11)		\$11,067	Each	10%	\$9,960	Other	F1
CC-SM-CX2-T12-PSS-1YR	CC-SM-CX2-T12-PSS-1YR	Annual Maintenance PSS (CC-SM-CX2-T12)		\$12,167	Each	10%	\$10,950	Other	F1
CC-SM-CX4-T10-PSS-1YR	CC-SM-CX4-T10-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T10)		\$8,352	Each	10%	\$7,517	Other	F1
CC-SM-CX4-T11-PSS-1YR	CC-SM-CX4-T11-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T11)		\$9,274	Each	10%	\$8,347	Other	F1
CC-SM-CX4-T12-PSS-1YR	CC-SM-CX4-T12-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T12)		\$10,196	Each	10%	\$9,176	Other	F1
CC-SM-CX4-T13-PSS-1YR	CC-SM-CX4-T13-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T13)		\$11,118	Each	10%	\$10,006	Other	F1
CC-SM-CX4-T14-PSS-1YR	CC-SM-CX4-T14-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T14)		\$12,040	Each	10%	\$10,836	Other	F1
CC-SM-CX4-T15-PSS-1YR	CC-SM-CX4-T15-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T15)		\$12,962	Each	10%	\$11,666	Other	F1
CC-SM-CX4-T16-PSS-1YR	CC-SM-CX4-T16-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T16)		\$13,884	Each	10%	\$12,496	Other	F1
CC-SM-CX4-T17-PSS-1YR	CC-SM-CX4-T17-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T17)		\$14,806	Each	10%	\$13,325	Other	F1
CC-SM-CX4-T18-PSS-1YR	CC-SM-CX4-T18-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T18)		\$15,728	Each	10%	\$14,155	Other	F1
CC-SM-CX4-T1-PSS-1YR	CC-SM-CX4-T1-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T1)		\$2,232	Each	10%	\$2,009	Other	F1
CC-SM-CX4-T2-PSS-1YR	CC-SM-CX4-T2-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T2)		\$2,428	Each	10%	\$2,185	Other	F1
CC-SM-CX4-T3-PSS-1YR	CC-SM-CX4-T3-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T3)		\$2,624	Each	10%	\$2,362	Other	F1
CC-SM-CX4-T4-PSS-1YR	CC-SM-CX4-T4-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T4)		\$2,820	Each	10%	\$2,538	Other	F1
CC-SM-CX4-T5-PSS-1YR	CC-SM-CX4-T5-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T5)		\$3,742	Each	10%	\$3,368	Other	F1
CC-SM-CX4-T6-PSS-1YR	CC-SM-CX4-T6-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T6)		\$4,664	Each	10%	\$4,198	Other	F1
CC-SM-CX4-T7-PSS-1YR	CC-SM-CX4-T7-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T7)		\$5,586	Each	10%	\$5,027	Other	F1
CC-SM-CX4-T8-PSS-1YR	CC-SM-CX4-T8-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T8)		\$6,508	Each	10%	\$5,857	Other	F1
CC-SM-CX4-T9-PSS-1YR	CC-SM-CX4-T9-PSS-1YR	Annual Maintenance PSS (CC-SM-CX4-T9)		\$7,430	Each	10%	\$6,687	Other	F1
CC-SM-CX6-T10-PSS-1YR	CC-SM-CX6-T10-PSS-1YR	Annual Maintenance PSS (CC-SM-CX6-T10)		\$8,352	Each	10%	\$7,517	Other	F1
CC-SM-CX6-T11-PSS-1YR	CC-SM-CX6-T11-PSS-1YR	Annual Maintenance PSS (CC-SM-CX6-T11)		\$9,274	Each	10%	\$8,347	Other	F1
CC-SM-CX6-T12-PSS-1YR	CC-SM-CX6-T12-PSS-1YR	Annual Maintenance PSS (CC-SM-CX6-T12)		\$10,196	Each	10%	\$9,176	Other	F1
CC-SM-CX6-T13-PSS-1YR	CC-SM-CX6-T13-PSS-1YR	Annual Maintenance PSS (CC-SM-CX6-T13)		\$11,118	Each	10%	\$10,006	Other	F1
CC-SM-CX6-T14-PSS-1YR	CC-SM-CX6-T14-PSS-1YR	Annual Maintenance PSS (CC-SM-CX6-T14)		\$12,040	Each	10%	\$10,836	Other	F1
CC-SM-CX6-T15-PSS-1YR	CC-SM-CX6-T15-PSS-1YR	Annual Maintenance PSS (CC-SM-CX6-T15)		\$12,962	Each	10%	\$11,666	Other	F1
CC-SM-CX6-T16-PSS-1YR	CC-SM-CX6-T16-PSS-1YR	Annual Maintenance PSS (CC-SM-CX6-T16)		\$13,884	Each	10%	\$12,496	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-SM-CX6-T17-PSS-1YR	CC-SM-CX6-T17-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T17)	\$14,806	Each	10%	\$13,325	Other	F1
CC-SM-CX6-T18-PSS-1YR	CC-SM-CX6-T18-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T18)	\$15,728	Each	10%	\$14,155	Other	F1
CC-SM-CX6-T19-PSS-1YR	CC-SM-CX6-T19-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T19)	\$16,650	Each	10%	\$14,985	Other	F1
CC-SM-CX6-T1-PSS-1YR	CC-SM-CX6-T1-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T1)	\$2,232	Each	10%	\$2,009	Other	F1
CC-SM-CX6-T20-PSS-1YR	CC-SM-CX6-T20-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T20)	\$17,572	Each	10%	\$15,815	Other	F1
CC-SM-CX6-T21-PSS-1YR	CC-SM-CX6-T21-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T21)	\$18,494	Each	10%	\$16,645	Other	F1
CC-SM-CX6-T22-PSS-1YR	CC-SM-CX6-T22-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T22)	\$19,416	Each	10%	\$17,474	Other	F1
CC-SM-CX6-T23-PSS-1YR	CC-SM-CX6-T23-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T23)	\$20,338	Each	10%	\$18,304	Other	F1
CC-SM-CX6-T24-PSS-1YR	CC-SM-CX6-T24-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T24)	\$21,260	Each	10%	\$19,134	Other	F1
CC-SM-CX6-T25-PSS-1YR	CC-SM-CX6-T25-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T25)	\$22,182	Each	10%	\$19,964	Other	F1
CC-SM-CX6-T26-PSS-1YR	CC-SM-CX6-T26-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T26)	\$23,104	Each	10%	\$20,794	Other	F1
CC-SM-CX6-T27-PSS-1YR	CC-SM-CX6-T27-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T27)	\$24,026	Each	10%	\$21,623	Other	F1
CC-SM-CX6-T28-PSS-1YR	CC-SM-CX6-T28-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T28)	\$24,948	Each	10%	\$22,453	Other	F1
CC-SM-CX6-T29-PSS-1YR	CC-SM-CX6-T29-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T29)	\$25,870	Each	10%	\$23,283	Other	F1
CC-SM-CX6-T2-PSS-1YR	CC-SM-CX6-T2-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T2)	\$2,428	Each	10%	\$2,185	Other	F1
CC-SM-CX6-T30-PSS-1YR	CC-SM-CX6-T30-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T30)	\$26,792	Each	10%	\$24,113	Other	F1
CC-SM-CX6-T31-PSS-1YR	CC-SM-CX6-T31-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T31)	\$27,714	Each	10%	\$24,943	Other	F1
CC-SM-CX6-T3-PSS-1YR	CC-SM-CX6-T3-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T3)	\$2,624	Each	10%	\$2,362	Other	F1
CC-SM-CX6-T4-PSS-1YR	CC-SM-CX6-T4-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T4)	\$2,820	Each	10%	\$2,538	Other	F1
CC-SM-CX6-T5-PSS-1YR	CC-SM-CX6-T5-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T5)	\$3,742	Each	10%	\$3,368	Other	F1
CC-SM-CX6-T6-PSS-1YR	CC-SM-CX6-T6-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T6)	\$4,664	Each	10%	\$4,198	Other	F1
CC-SM-CX6-T7-PSS-1YR	CC-SM-CX6-T7-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T7)	\$5,586	Each	10%	\$5,027	Other	F1
CC-SM-CX6-T8-PSS-1YR	CC-SM-CX6-T8-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T8)	\$6,508	Each	10%	\$5,857	Other	F1
CC-SM-CX6-T9-PSS-1YR	CC-SM-CX6-T9-PSS-1YR		Annual Maintenance PSS (CC-SM-CX6-T9)	\$7,430	Each	10%	\$6,687	Other	F1
CC-SMI-ARRAY-PSS-1YR	CC-SMI-ARRAY-PSS-1YR		Annual Maintenance PSS (CC-SMI-ARRAY)	\$5,050	Each	10%	\$4,545	Other	F1
CC-SMI-TAPE-PSS-1YR	CC-SMI-TAPE-PSS-1YR		Annual Maintenance PSS (CC-SMI-TAPE)	\$1,250	Each	10%	\$1,125	Other	F1
CC-SM-N01-PSS-1YR	CC-SM-N01-PSS-1YR		Annual Maintenance PSS (CC-SM-N01)	\$170	Each	10%	\$153	Other	F1
CC-SM-N02-PSS-1YR	CC-SM-N02-PSS-1YR		Annual Maintenance PSS (CC-SM-N02)	\$158	Each	10%	\$142	Other	F1
CC-SM-N03-PSS-1YR	CC-SM-N03-PSS-1YR		Annual Maintenance PSS (CC-SM-N03)	\$140	Each	10%	\$126	Other	F1
CC-SM-N04-PSS-1YR	CC-SM-N04-PSS-1YR		Annual Maintenance PSS (CC-SM-N04)	\$130	Each	10%	\$117	Other	F1
CC-SM-N05-PSS-1YR	CC-SM-N05-PSS-1YR		Annual Maintenance PSS (CC-SM-N05)	\$125	Each	10%	\$113	Other	F1
CC-SM-N06-PSS-1YR	CC-SM-N06-PSS-1YR		Annual Maintenance PSS (CC-SM-N06)	\$113	Each	10%	\$101	Other	F1
CC-SM-N07-PSS-1YR	CC-SM-N07-PSS-1YR		Annual Maintenance PSS (CC-SM-N07)	\$100	Each	10%	\$90	Other	F1
CC-SM-N08-PSS-1YR	CC-SM-N08-PSS-1YR		Annual Maintenance PSS (CC-SM-N08)	\$88	Each	10%	\$79	Other	F1
CC-SM-N09-PSS-1YR	CC-SM-N09-PSS-1YR		Annual Maintenance PSS (CC-SM-N09)	\$75	Each	10%	\$68	Other	F1
CC-SM-N10-PSS-1YR	CC-SM-N10-PSS-1YR		Annual Maintenance PSS (CC-SM-N10)	\$68	Each	10%	\$61	Other	F1
CC-SM-N11-PSS-1YR	CC-SM-N11-PSS-1YR		Annual Maintenance PSS (CC-SM-N11)	\$58	Each	10%	\$52	Other	F1
CC-SMPKLT-T01-PSS-1YR	CC-SMPKLT-T01-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T01)	\$3,916	Each	10%	\$3,524	Other	F1
CC-SMPKLT-T02-PSS-1YR	CC-SMPKLT-T02-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T02)	\$4,564	Each	10%	\$4,108	Other	F1
CC-SMPKLT-T03-PSS-1YR	CC-SMPKLT-T03-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T03)	\$5,212	Each	10%	\$4,691	Other	F1
CC-SMPKLT-T04-PSS-1YR	CC-SMPKLT-T04-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T04)	\$5,860	Each	10%	\$5,274	Other	F1
CC-SMPKLT-T05-PSS-1YR	CC-SMPKLT-T05-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T05)	\$8,280	Each	10%	\$7,452	Other	F1
CC-SMPKLT-T06-PSS-1YR	CC-SMPKLT-T06-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T06)	\$10,700	Each	10%	\$9,630	Other	F1
CC-SMPKLT-T07-PSS-1YR	CC-SMPKLT-T07-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T07)	\$13,120	Each	10%	\$11,808	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
CC-SMPKLT-T08-PSS-1YR	CC-SMPKLT-T08-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T08)	\$15,540	Each	10%	\$13,986	Other	F1
CC-SMPKLT-T09-PSS-1YR	CC-SMPKLT-T09-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T09)	\$17,960	Each	10%	\$16,164	Other	F1
CC-SMPKLT-T10-PSS-1YR	CC-SMPKLT-T10-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T10)	\$20,380	Each	10%	\$18,342	Other	F1
CC-SMPKLT-T11-PSS-1YR	CC-SMPKLT-T11-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T11)	\$22,800	Each	10%	\$20,520	Other	F1
CC-SMPKLT-T12-PSS-1YR	CC-SMPKLT-T12-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T12)	\$25,220	Each	10%	\$22,698	Other	F1
CC-SMPKLT-T13-PSS-1YR	CC-SMPKLT-T13-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T13)	\$27,640	Each	10%	\$24,876	Other	F1
CC-SMPKLT-T14-PSS-1YR	CC-SMPKLT-T14-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T14)	\$30,060	Each	10%	\$27,054	Other	F1
CC-SMPKLT-T15-PSS-1YR	CC-SMPKLT-T15-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T15)	\$32,480	Each	10%	\$29,232	Other	F1
CC-SMPKLT-T16-PSS-1YR	CC-SMPKLT-T16-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T16)	\$34,900	Each	10%	\$31,410	Other	F1
CC-SMPKLT-T17-PSS-1YR	CC-SMPKLT-T17-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T17)	\$37,320	Each	10%	\$33,588	Other	F1
CC-SMPKLT-T18-PSS-1YR	CC-SMPKLT-T18-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T18)	\$39,740	Each	10%	\$35,766	Other	F1
CC-SMPKLT-T19-PSS-1YR	CC-SMPKLT-T19-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T19)	\$42,160	Each	10%	\$37,944	Other	F1
CC-SMPKLT-T20-PSS-1YR	CC-SMPKLT-T20-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T20)	\$44,580	Each	10%	\$40,122	Other	F1
CC-SMPKLT-T21-PSS-1YR	CC-SMPKLT-T21-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T21)	\$47,000	Each	10%	\$42,300	Other	F1
CC-SMPKLT-T22-PSS-1YR	CC-SMPKLT-T22-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T22)	\$49,420	Each	10%	\$44,478	Other	F1
CC-SMPKLT-T23-PSS-1YR	CC-SMPKLT-T23-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T23)	\$51,840	Each	10%	\$46,656	Other	F1
CC-SMPKLT-T24-PSS-1YR	CC-SMPKLT-T24-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T24)	\$54,260	Each	10%	\$48,834	Other	F1
CC-SMPKLT-T25-PSS-1YR	CC-SMPKLT-T25-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T25)	\$56,680	Each	10%	\$51,012	Other	F1
CC-SMPKLT-T26-PSS-1YR	CC-SMPKLT-T26-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T26)	\$59,100	Each	10%	\$53,190	Other	F1
CC-SMPKLT-T27-PSS-1YR	CC-SMPKLT-T27-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T27)	\$61,520	Each	10%	\$55,368	Other	F1
CC-SMPKLT-T28-PSS-1YR	CC-SMPKLT-T28-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T28)	\$63,940	Each	10%	\$57,546	Other	F1
CC-SMPKLT-T29-PSS-1YR	CC-SMPKLT-T29-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T29)	\$66,360	Each	10%	\$59,724	Other	F1
CC-SMPKLT-T30-PSS-1YR	CC-SMPKLT-T30-PSS-1YR		Annual Maintenance PSS (CC-SMPKLT-T30)	\$68,780	Each	10%	\$61,902	Other	F1
CC-SM-SYM-T10-PSS-1YR	CC-SM-SYM-T10-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T10)	\$7,756	Each	10%	\$6,980	Other	F1
CC-SM-SYM-T11-PSS-1YR	CC-SM-SYM-T11-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T11)	\$8,612	Each	10%	\$7,751	Other	F1
CC-SM-SYM-T12-PSS-1YR	CC-SM-SYM-T12-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T12)	\$9,468	Each	10%	\$8,521	Other	F1
CC-SM-SYM-T13-PSS-1YR	CC-SM-SYM-T13-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T13)	\$10,324	Each	10%	\$9,292	Other	F1
CC-SM-SYM-T14-PSS-1YR	CC-SM-SYM-T14-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T14)	\$11,180	Each	10%	\$10,062	Other	F1
CC-SM-SYM-T15-PSS-1YR	CC-SM-SYM-T15-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T15)	\$12,036	Each	10%	\$10,832	Other	F1
CC-SM-SYM-T16-PSS-1YR	CC-SM-SYM-T16-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T16)	\$12,892	Each	10%	\$11,603	Other	F1
CC-SM-SYM-T17-PSS-1YR	CC-SM-SYM-T17-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T17)	\$13,748	Each	10%	\$12,373	Other	F1
CC-SM-SYM-T18-PSS-1YR	CC-SM-SYM-T18-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T18)	\$14,604	Each	10%	\$13,144	Other	F1
CC-SM-SYM-T19-PSS-1YR	CC-SM-SYM-T19-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T19)	\$15,460	Each	10%	\$13,914	Other	F1
CC-SM-SYM-T1-PSS-1YR	CC-SM-SYM-T1-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T1)	\$2,074	Each	10%	\$1,867	Other	F1
CC-SM-SYM-T20-PSS-1YR	CC-SM-SYM-T20-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T20)	\$16,316	Each	10%	\$14,684	Other	F1
CC-SM-SYM-T21-PSS-1YR	CC-SM-SYM-T21-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T21)	\$17,172	Each	10%	\$15,455	Other	F1
CC-SM-SYM-T22-PSS-1YR	CC-SM-SYM-T22-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T22)	\$18,028	Each	10%	\$16,225	Other	F1
CC-SM-SYM-T23-PSS-1YR	CC-SM-SYM-T23-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T23)	\$18,884	Each	10%	\$16,996	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-SM-SYM-T24-PSS-1YR	CC-SM-SYM-T24-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T24)	\$19,740	Each	10%	\$17,766	Other	F1
CC-SM-SYM-T25-PSS-1YR	CC-SM-SYM-T25-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T25)	\$20,596	Each	10%	\$18,536	Other	F1
CC-SM-SYM-T26-PSS-1YR	CC-SM-SYM-T26-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T26)	\$21,452	Each	10%	\$19,307	Other	F1
CC-SM-SYM-T27-PSS-1YR	CC-SM-SYM-T27-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T27)	\$22,308	Each	10%	\$20,077	Other	F1
CC-SM-SYM-T28-PSS-1YR	CC-SM-SYM-T28-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T28)	\$23,164	Each	10%	\$20,848	Other	F1
CC-SM-SYM-T29-PSS-1YR	CC-SM-SYM-T29-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T29)	\$24,020	Each	10%	\$21,618	Other	F1
CC-SM-SYM-T2-PSS-1YR	CC-SM-SYM-T2-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T2)	\$2,256	Each	10%	\$2,030	Other	F1
CC-SM-SYM-T30-PSS-1YR	CC-SM-SYM-T30-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T30)	\$24,876	Each	10%	\$22,388	Other	F1
CC-SM-SYM-T31-PSS-1YR	CC-SM-SYM-T31-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T31)	\$25,732	Each	10%	\$23,159	Other	F1
CC-SM-SYM-T32-PSS-1YR	CC-SM-SYM-T32-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T32)	\$26,588	Each	10%	\$23,929	Other	F1
CC-SM-SYM-T33-PSS-1YR	CC-SM-SYM-T33-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T33)	\$27,444	Each	10%	\$24,700	Other	F1
CC-SM-SYM-T34-PSS-1YR	CC-SM-SYM-T34-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T34)	\$28,300	Each	10%	\$25,470	Other	F1
CC-SM-SYM-T35-PSS-1YR	CC-SM-SYM-T35-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T35)	\$29,156	Each	10%	\$26,240	Other	F1
CC-SM-SYM-T3-PSS-1YR	CC-SM-SYM-T3-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T3)	\$2,438	Each	10%	\$2,194	Other	F1
CC-SM-SYM-T4-PSS-1YR	CC-SM-SYM-T4-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T4)	\$2,620	Each	10%	\$2,358	Other	F1
CC-SM-SYM-T5-PSS-1YR	CC-SM-SYM-T5-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T5)	\$3,476	Each	10%	\$3,128	Other	F1
CC-SM-SYM-T6-PSS-1YR	CC-SM-SYM-T6-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T6)	\$4,332	Each	10%	\$3,899	Other	F1
CC-SM-SYM-T7-PSS-1YR	CC-SM-SYM-T7-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T7)	\$5,188	Each	10%	\$4,669	Other	F1
CC-SM-SYM-T8-PSS-1YR	CC-SM-SYM-T8-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T8)	\$6,044	Each	10%	\$5,440	Other	F1
CC-SM-SYM-T9-PSS-1YR	CC-SM-SYM-T9-PSS-1YR		Annual Maintenance PSS (CC-SM-SYM-T9)	\$6,900	Each	10%	\$6,210	Other	F1
CCSTM-T1-4UP-PSS-1YR	CCSTM-T1-4UP-PSS-1YR		Annual Maintenance PSS (CCSTM-T1-4UP)	\$202	Each	10%	\$182	Other	F1
CCSTM-T5-12UP-PSS-1YR	CCSTM-T5-12UP-PSS-1YR		Annual Maintenance PSS (CCSTM-T5-12UP)	\$778	Each	10%	\$700	Other	F1
CC-STS6-BASE-PSS-1YR	CC-STS6-BASE-PSS-1YR		Annual Maintenance PSS (CC-STS6-BASE)	\$363	Each	10%	\$326	Other	F1
CC-STS-BASE-PSS-1YR	CC-STS-BASE-PSS-1YR		Annual Maintenance PSS (CC-STS-BASE)	\$363	Each	10%	\$326	Other	F1
CC-STS-C01-PSS-1YR	CC-STS-C01-PSS-1YR		Annual Maintenance PSS (CC-STS-C01)	\$285	Each	10%	\$257	Other	F1
CC-STS-C02-PSS-1YR	CC-STS-C02-PSS-1YR		Annual Maintenance PSS (CC-STS-C02)	\$283	Each	10%	\$254	Other	F1
CC-STS-C03-PSS-1YR	CC-STS-C03-PSS-1YR		Annual Maintenance PSS (CC-STS-C03)	\$278	Each	10%	\$250	Other	F1
CC-STS-C04-PSS-1YR	CC-STS-C04-PSS-1YR		Annual Maintenance PSS (CC-STS-C04)	\$260	Each	10%	\$234	Other	F1
CC-STS-C05-PSS-1YR	CC-STS-C05-PSS-1YR		Annual Maintenance PSS (CC-STS-C05)	\$255	Each	10%	\$230	Other	F1
CC-STS-C06-PSS-1YR	CC-STS-C06-PSS-1YR		Annual Maintenance PSS (CC-STS-C06)	\$243	Each	10%	\$218	Other	F1
CC-STS-C07-PSS-1YR	CC-STS-C07-PSS-1YR		Annual Maintenance PSS (CC-STS-C07)	\$223	Each	10%	\$200	Other	F1
CC-STS-C08-PSS-1YR	CC-STS-C08-PSS-1YR		Annual Maintenance PSS (CC-STS-C08)	\$203	Each	10%	\$182	Other	F1
CC-STS-C09-PSS-1YR	CC-STS-C09-PSS-1YR		Annual Maintenance PSS (CC-STS-C09)	\$183	Each	10%	\$164	Other	F1
CC-STS-C10-PSS-1YR	CC-STS-C10-PSS-1YR		Annual Maintenance PSS (CC-STS-C10)	\$165	Each	10%	\$149	Other	F1
CC-STS-C11-PSS-1YR	CC-STS-C11-PSS-1YR		Annual Maintenance PSS (CC-STS-C11)	\$143	Each	10%	\$128	Other	F1
CC-STS-N01-PSS-1YR	CC-STS-N01-PSS-1YR		Annual Maintenance PSS (CC-STS-N01)	\$143	Each	10%	\$128	Other	F1
CC-STS-N02-PSS-1YR	CC-STS-N02-PSS-1YR		Annual Maintenance PSS (CC-STS-N02)	\$140	Each	10%	\$126	Other	F1
CC-STS-N03-PSS-1YR	CC-STS-N03-PSS-1YR		Annual Maintenance PSS (CC-STS-N03)	\$138	Each	10%	\$124	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CC-STS-N04-PSS-1YR	CC-STS-N04-PSS-1YR		Annual Maintenance PSS (CC-STS-N04)	\$130	Each	10%	\$117	Other	F1
CC-STS-N05-PSS-1YR	CC-STS-N05-PSS-1YR		Annual Maintenance PSS (CC-STS-N05)	\$128	Each	10%	\$115	Other	F1
CC-STS-N06-PSS-1YR	CC-STS-N06-PSS-1YR		Annual Maintenance PSS (CC-STS-N06)	\$120	Each	10%	\$108	Other	F1
CC-STS-N07-PSS-1YR	CC-STS-N07-PSS-1YR		Annual Maintenance PSS (CC-STS-N07)	\$110	Each	10%	\$99	Other	F1
CC-STS-N08-PSS-1YR	CC-STS-N08-PSS-1YR		Annual Maintenance PSS (CC-STS-N08)	\$100	Each	10%	\$90	Other	F1
CC-STS-N09-PSS-1YR	CC-STS-N09-PSS-1YR		Annual Maintenance PSS (CC-STS-N09)	\$90	Each	10%	\$81	Other	F1
CC-STS-N10-PSS-1YR	CC-STS-N10-PSS-1YR		Annual Maintenance PSS (CC-STS-N10)	\$83	Each	10%	\$74	Other	F1
CC-STS-N11-PSS-1YR	CC-STS-N11-PSS-1YR		Annual Maintenance PSS (CC-STS-N11)	\$70	Each	10%	\$63	Other	F1
CC-SYMGR-BAS-PSS-1YR	CC-SYMGR-BAS-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-BAS)	\$2,122	Each	10%	\$1,910	Other	F1
CC-SYMGR-BASE-PSS-1YR	CC-SYMGR-BASE-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-BASE)	\$2,122	Each	10%	\$1,910	Other	F1
CC-SYMGR-C01-PSS-1YR	CC-SYMGR-C01-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C01)	\$374	Each	10%	\$337	Other	F1
CC-SYMGR-C02-PSS-1YR	CC-SYMGR-C02-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C02)	\$352	Each	10%	\$317	Other	F1
CC-SYMGR-C03-PSS-1YR	CC-SYMGR-C03-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C03)	\$310	Each	10%	\$279	Other	F1
CC-SYMGR-C04-PSS-1YR	CC-SYMGR-C04-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C04)	\$288	Each	10%	\$259	Other	F1
CC-SYMGR-C05-PSS-1YR	CC-SYMGR-C05-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C05)	\$276	Each	10%	\$248	Other	F1
CC-SYMGR-C06-PSS-1YR	CC-SYMGR-C06-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C06)	\$248	Each	10%	\$223	Other	F1
CC-SYMGR-C07-PSS-1YR	CC-SYMGR-C07-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C07)	\$220	Each	10%	\$198	Other	F1
CC-SYMGR-C08-PSS-1YR	CC-SYMGR-C08-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C08)	\$190	Each	10%	\$171	Other	F1
CC-SYMGR-C09-PSS-1YR	CC-SYMGR-C09-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C09)	\$166	Each	10%	\$149	Other	F1
CC-SYMGR-C10-PSS-1YR	CC-SYMGR-C10-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C10)	\$144	Each	10%	\$130	Other	F1
CC-SYMGR-C11-PSS-1YR	CC-SYMGR-C11-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-C11)	\$124	Each	10%	\$112	Other	F1
CC-SYMGR-N01-PSS-1YR	CC-SYMGR-N01-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N01)	\$186	Each	10%	\$167	Other	F1
CC-SYMGR-N02-PSS-1YR	CC-SYMGR-N02-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N02)	\$176	Each	10%	\$158	Other	F1
CC-SYMGR-N03-PSS-1YR	CC-SYMGR-N03-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N03)	\$154	Each	10%	\$139	Other	F1
CC-SYMGR-N04-PSS-1YR	CC-SYMGR-N04-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N04)	\$144	Each	10%	\$130	Other	F1
CC-SYMGR-N05-PSS-1YR	CC-SYMGR-N05-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N05)	\$138	Each	10%	\$124	Other	F1
CC-SYMGR-N06-PSS-1YR	CC-SYMGR-N06-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N06)	\$124	Each	10%	\$112	Other	F1
CC-SYMGR-N07-PSS-1YR	CC-SYMGR-N07-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N07)	\$110	Each	10%	\$99	Other	F1
CC-SYMGR-N08-PSS-1YR	CC-SYMGR-N08-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N08)	\$96	Each	10%	\$86	Other	F1
CC-SYMGR-N09-PSS-1YR	CC-SYMGR-N09-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N09)	\$84	Each	10%	\$76	Other	F1
CC-SYMGR-N10-PSS-1YR	CC-SYMGR-N10-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N10)	\$72	Each	10%	\$65	Other	F1
CC-SYMGR-N11-PSS-1YR	CC-SYMGR-N11-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-N11)	\$62	Each	10%	\$56	Other	F1
CC-SYMGR-T10-PSS-1YR	CC-SYMGR-T10-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T10)	\$9,258	Each	10%	\$8,332	Other	F1
CC-SYMGR-T11-PSS-1YR	CC-SYMGR-T11-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T11)	\$10,336	Each	10%	\$9,302	Other	F1
CC-SYMGR-T12-PSS-1YR	CC-SYMGR-T12-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T12)	\$11,414	Each	10%	\$10,273	Other	F1
CC-SYMGR-T13-PSS-1YR	CC-SYMGR-T13-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T13)	\$12,492	Each	10%	\$11,243	Other	F1
CC-SYMGR-T14-PSS-1YR	CC-SYMGR-T14-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T14)	\$13,570	Each	10%	\$12,213	Other	F1
CC-SYMGR-T15-PSS-1YR	CC-SYMGR-T15-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T15)	\$14,648	Each	10%	\$13,183	Other	F1
CC-SYMGR-T16-PSS-1YR	CC-SYMGR-T16-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T16)	\$15,726	Each	10%	\$14,153	Other	F1
CC-SYMGR-T17-PSS-1YR	CC-SYMGR-T17-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T17)	\$16,804	Each	10%	\$15,124	Other	F1
CC-SYMGR-T18-PSS-1YR	CC-SYMGR-T18-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T18)	\$17,882	Each	10%	\$16,094	Other	F1
CC-SYMGR-T19-PSS-1YR	CC-SYMGR-T19-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T19)	\$18,960	Each	10%	\$17,064	Other	F1
CC-SYMGR-T1-PSS-1YR	CC-SYMGR-T1-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T1)	\$1,908	Each	10%	\$1,717	Other	F1
CC-SYMGR-T20-PSS-1YR	CC-SYMGR-T20-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T20)	\$20,038	Each	10%	\$18,034	Other	F1
CC-SYMGR-T21-PSS-1YR	CC-SYMGR-T21-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T21)	\$21,116	Each	10%	\$19,004	Other	F1
CC-SYMGR-T22-PSS-1YR	CC-SYMGR-T22-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T22)	\$22,194	Each	10%	\$19,975	Other	F1
CC-SYMGR-T23-PSS-1YR	CC-SYMGR-T23-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T23)	\$23,272	Each	10%	\$20,945	Other	F1
CC-SYMGR-T24-PSS-1YR	CC-SYMGR-T24-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T24)	\$24,350	Each	10%	\$21,915	Other	F1
CC-SYMGR-T25-PSS-1YR	CC-SYMGR-T25-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T25)	\$25,428	Each	10%	\$22,885	Other	F1
CC-SYMGR-T26-PSS-1YR	CC-SYMGR-T26-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T26)	\$26,506	Each	10%	\$23,855	Other	F1
CC-SYMGR-T27-PSS-1YR	CC-SYMGR-T27-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T27)	\$27,584	Each	10%	\$24,826	Other	F1
CC-SYMGR-T28-PSS-1YR	CC-SYMGR-T28-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T28)	\$28,662	Each	10%	\$25,796	Other	F1
CC-SYMGR-T29-PSS-1YR	CC-SYMGR-T29-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T29)	\$29,740	Each	10%	\$26,766	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CC-SYMGR-T2-PSS-1YR	CC-SYMGR-T2-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T2)	\$2,202	Each	10%	\$1,982	Other	F1
CC-SYMGR-T30-PSS-1YR	CC-SYMGR-T30-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T30)	\$30,818	Each	10%	\$27,736	Other	F1
CC-SYMGR-T31-PSS-1YR	CC-SYMGR-T31-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T31)	\$31,896	Each	10%	\$28,706	Other	F1
CC-SYMGR-T32-PSS-1YR	CC-SYMGR-T32-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T32)	\$32,974	Each	10%	\$29,677	Other	F1
CC-SYMGR-T33-PSS-1YR	CC-SYMGR-T33-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T33)	\$34,052	Each	10%	\$30,647	Other	F1
CC-SYMGR-T34-PSS-1YR	CC-SYMGR-T34-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T34)	\$35,130	Each	10%	\$31,617	Other	F1
CC-SYMGR-T35-PSS-1YR	CC-SYMGR-T35-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T35)	\$36,208	Each	10%	\$32,587	Other	F1
CC-SYMGR-T3-PSS-1YR	CC-SYMGR-T3-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T3)	\$2,496	Each	10%	\$2,246	Other	F1
CC-SYMGR-T4-PSS-1YR	CC-SYMGR-T4-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T4)	\$2,790	Each	10%	\$2,511	Other	F1
CC-SYMGR-T5-PSS-1YR	CC-SYMGR-T5-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T5)	\$3,868	Each	10%	\$3,481	Other	F1
CC-SYMGR-T6-PSS-1YR	CC-SYMGR-T6-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T6)	\$4,946	Each	10%	\$4,451	Other	F1
CC-SYMGR-T7-PSS-1YR	CC-SYMGR-T7-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T7)	\$6,024	Each	10%	\$5,422	Other	F1
CC-SYMGR-T8-PSS-1YR	CC-SYMGR-T8-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T8)	\$7,102	Each	10%	\$6,392	Other	F1
CC-SYMGR-T9-PSS-1YR	CC-SYMGR-T9-PSS-1YR		Annual Maintenance PSS (CC-SYMGR-T9)	\$8,180	Each	10%	\$7,362	Other	F1
CC-SYMPK6-BAS-PSS-1YR	CC-SYMPK6-BAS-PSS-1YR		Annual Maintenance PSS (CC-SYMPK6-BAS)	\$3,078	Each	10%	\$2,770	Other	F1
CC-SYMPK-BASE-PSS-1YR	CC-SYMPK-BASE-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-BASE)	\$3,078	Each	10%	\$2,770	Other	F1
CC-SYMPK-C01-PSS-1YR	CC-SYMPK-C01-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C01)	\$754	Each	10%	\$679	Other	F1
CC-SYMPK-C02-PSS-1YR	CC-SYMPK-C02-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C02)	\$708	Each	10%	\$637	Other	F1
CC-SYMPK-C03-PSS-1YR	CC-SYMPK-C03-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C03)	\$622	Each	10%	\$560	Other	F1
CC-SYMPK-C04-PSS-1YR	CC-SYMPK-C04-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C04)	\$578	Each	10%	\$520	Other	F1
CC-SYMPK-C05-PSS-1YR	CC-SYMPK-C05-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C05)	\$554	Each	10%	\$499	Other	F1
CC-SYMPK-C06-PSS-1YR	CC-SYMPK-C06-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C06)	\$498	Each	10%	\$448	Other	F1
CC-SYMPK-C07-PSS-1YR	CC-SYMPK-C07-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C07)	\$442	Each	10%	\$398	Other	F1
CC-SYMPK-C08-PSS-1YR	CC-SYMPK-C08-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C08)	\$386	Each	10%	\$347	Other	F1
CC-SYMPK-C09-PSS-1YR	CC-SYMPK-C09-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C09)	\$334	Each	10%	\$301	Other	F1
CC-SYMPK-C10-PSS-1YR	CC-SYMPK-C10-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C10)	\$292	Each	10%	\$263	Other	F1
CC-SYMPK-C11-PSS-1YR	CC-SYMPK-C11-PSS-1YR		Annual Maintenance PSS (CC-SYMPK-C11)	\$254	Each	10%	\$229	Other	F1
CC-SYMPKE-BAS-PSS-1YR	CC-SYMPKE-BAS-PSS-1YR		Annual Maintenance PSS (CC-SYMPKE-BAS)	\$6,609	Each	10%	\$5,948	Other	F1
CC-SYMPKGE01-PSS-1YR	CC-SYMPKGE01-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE01)	\$1,410	Each	10%	\$1,269	Other	F1
CC-SYMPKGE02-PSS-1YR	CC-SYMPKGE02-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE02)	\$1,323	Each	10%	\$1,191	Other	F1
CC-SYMPKGE03-PSS-1YR	CC-SYMPKGE03-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE03)	\$1,163	Each	10%	\$1,047	Other	F1
CC-SYMPKGE04-PSS-1YR	CC-SYMPKGE04-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE04)	\$1,084	Each	10%	\$976	Other	F1
CC-SYMPKGE05-PSS-1YR	CC-SYMPKGE05-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE05)	\$1,038	Each	10%	\$934	Other	F1
CC-SYMPKGE06-PSS-1YR	CC-SYMPKGE06-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE06)	\$933	Each	10%	\$840	Other	F1
CC-SYMPKGE07-PSS-1YR	CC-SYMPKGE07-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE07)	\$828	Each	10%	\$745	Other	F1
CC-SYMPKGE08-PSS-1YR	CC-SYMPKGE08-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE08)	\$723	Each	10%	\$651	Other	F1
CC-SYMPKGE09-PSS-1YR	CC-SYMPKGE09-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE09)	\$627	Each	10%	\$564	Other	F1
CC-SYMPKGE10-PSS-1YR	CC-SYMPKGE10-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE10)	\$550	Each	10%	\$495	Other	F1
CC-SYMPKGE11-PSS-1YR	CC-SYMPKGE11-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGE11)	\$478	Each	10%	\$430	Other	F1
CC-SYMPKGEN01-PSS-1YR	CC-SYMPKGEN01-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGEN01)	\$705	Each	10%	\$635	Other	F1
CC-SYMPKGEN02-PSS-1YR	CC-SYMPKGEN02-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGEN02)	\$662	Each	10%	\$596	Other	F1
CC-SYMPKGEN03-PSS-1YR	CC-SYMPKGEN03-PSS-1YR		Annual Maintenance PSS (CC-SYMPKGEN03)	\$582	Each	10%	\$524	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
CC-SYMPKGEN04-PSS-1YR	CC-SYMPKGEN04-PSS-1YR	Annual Maintenance PSS (CC-SYMPKGEN04)		\$542	Each	10%	\$488	Other	F1
CC-SYMPKGEN05-PSS-1YR	CC-SYMPKGEN05-PSS-1YR	Annual Maintenance PSS (CC-SYMPKGEN05)		\$519	Each	10%	\$467	Other	F1
CC-SYMPKGEN06-PSS-1YR	CC-SYMPKGEN06-PSS-1YR	Annual Maintenance PSS (CC-SYMPKGEN06)		\$467	Each	10%	\$420	Other	F1
CC-SYMPKGEN07-PSS-1YR	CC-SYMPKGEN07-PSS-1YR	Annual Maintenance PSS (CC-SYMPKGEN07)		\$414	Each	10%	\$373	Other	F1
CC-SYMPKGEN08-PSS-1YR	CC-SYMPKGEN08-PSS-1YR	Annual Maintenance PSS (CC-SYMPKGEN08)		\$362	Each	10%	\$326	Other	F1
CC-SYMPKGEN09-PSS-1YR	CC-SYMPKGEN09-PSS-1YR	Annual Maintenance PSS (CC-SYMPKGEN09)		\$313	Each	10%	\$282	Other	F1
CC-SYMPKGEN10-PSS-1YR	CC-SYMPKGEN10-PSS-1YR	Annual Maintenance PSS (CC-SYMPKGEN10)		\$275	Each	10%	\$248	Other	F1
CC-SYMPKGEN11-PSS-1YR	CC-SYMPKGEN11-PSS-1YR	Annual Maintenance PSS (CC-SYMPKGEN11)		\$239	Each	10%	\$215	Other	F1
CC-SYMPK-N01-PSS-1YR	CC-SYMPK-N01-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N01)		\$376	Each	10%	\$338	Other	F1
CC-SYMPK-N02-PSS-1YR	CC-SYMPK-N02-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N02)		\$354	Each	10%	\$319	Other	F1
CC-SYMPK-N03-PSS-1YR	CC-SYMPK-N03-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N03)		\$310	Each	10%	\$279	Other	F1
CC-SYMPK-N04-PSS-1YR	CC-SYMPK-N04-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N04)		\$290	Each	10%	\$261	Other	F1
CC-SYMPK-N05-PSS-1YR	CC-SYMPK-N05-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N05)		\$278	Each	10%	\$250	Other	F1
CC-SYMPK-N06-PSS-1YR	CC-SYMPK-N06-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N06)		\$250	Each	10%	\$225	Other	F1
CC-SYMPK-N07-PSS-1YR	CC-SYMPK-N07-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N07)		\$222	Each	10%	\$200	Other	F1
CC-SYMPK-N08-PSS-1YR	CC-SYMPK-N08-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N08)		\$194	Each	10%	\$175	Other	F1
CC-SYMPK-N09-PSS-1YR	CC-SYMPK-N09-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N09)		\$168	Each	10%	\$151	Other	F1
CC-SYMPK-N10-PSS-1YR	CC-SYMPK-N10-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N10)		\$146	Each	10%	\$131	Other	F1
CC-SYMPK-N11-PSS-1YR	CC-SYMPK-N11-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-N11)		\$128	Each	10%	\$115	Other	F1
CC-SYMPK-T10-PSS-1YR	CC-SYMPK-T10-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T10)		\$17,740	Each	10%	\$15,966	Other	F1
CC-SYMPK-T11-PSS-1YR	CC-SYMPK-T11-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T11)		\$20,028	Each	10%	\$18,024	Other	F1
CC-SYMPK-T12-PSS-1YR	CC-SYMPK-T12-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T12)		\$22,316	Each	10%	\$20,084	Other	F1
CC-SYMPK-T13-PSS-1YR	CC-SYMPK-T13-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T13)		\$24,604	Each	10%	\$22,144	Other	F1
CC-SYMPK-T14-PSS-1YR	CC-SYMPK-T14-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T14)		\$26,892	Each	10%	\$24,203	Other	F1
CC-SYMPK-T15-PSS-1YR	CC-SYMPK-T15-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T15)		\$29,180	Each	10%	\$26,262	Other	F1
CC-SYMPK-T16-PSS-1YR	CC-SYMPK-T16-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T16)		\$31,468	Each	10%	\$28,321	Other	F1
CC-SYMPK-T17-PSS-1YR	CC-SYMPK-T17-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T17)		\$33,756	Each	10%	\$30,380	Other	F1
CC-SYMPK-T18-PSS-1YR	CC-SYMPK-T18-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T18)		\$36,044	Each	10%	\$32,440	Other	F1
CC-SYMPK-T19-PSS-1YR	CC-SYMPK-T19-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T19)		\$38,332	Each	10%	\$34,499	Other	F1
CC-SYMPK-T1-PSS-1YR	CC-SYMPK-T1-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T1)		\$2,386	Each	10%	\$2,147	Other	F1
CC-SYMPK-T20-PSS-1YR	CC-SYMPK-T20-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T20)		\$40,620	Each	10%	\$36,558	Other	F1
CC-SYMPK-T21-PSS-1YR	CC-SYMPK-T21-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T21)		\$42,908	Each	10%	\$38,617	Other	F1
CC-SYMPK-T22-PSS-1YR	CC-SYMPK-T22-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T22)		\$45,196	Each	10%	\$40,676	Other	F1
CC-SYMPK-T23-PSS-1YR	CC-SYMPK-T23-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T23)		\$47,484	Each	10%	\$42,736	Other	F1
CC-SYMPK-T24-PSS-1YR	CC-SYMPK-T24-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T24)		\$49,772	Each	10%	\$44,795	Other	F1
CC-SYMPK-T25-PSS-1YR	CC-SYMPK-T25-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T25)		\$52,060	Each	10%	\$46,854	Other	F1
CC-SYMPK-T26-PSS-1YR	CC-SYMPK-T26-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T26)		\$54,348	Each	10%	\$48,913	Other	F1
CC-SYMPK-T27-PSS-1YR	CC-SYMPK-T27-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T27)		\$56,636	Each	10%	\$50,972	Other	F1
CC-SYMPK-T28-PSS-1YR	CC-SYMPK-T28-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T28)		\$58,924	Each	10%	\$53,032	Other	F1
CC-SYMPK-T29-PSS-1YR	CC-SYMPK-T29-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T29)		\$61,212	Each	10%	\$55,091	Other	F1
CC-SYMPK-T2-PSS-1YR	CC-SYMPK-T2-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T2)		\$2,928	Each	10%	\$2,635	Other	F1
CC-SYMPK-T30-PSS-1YR	CC-SYMPK-T30-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T30)		\$63,500	Each	10%	\$57,150	Other	F1
CC-SYMPK-T31-PSS-1YR	CC-SYMPK-T31-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T31)		\$65,788	Each	10%	\$59,209	Other	F1
CC-SYMPK-T32-PSS-1YR	CC-SYMPK-T32-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T32)		\$68,076	Each	10%	\$61,268	Other	F1
CC-SYMPK-T33-PSS-1YR	CC-SYMPK-T33-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T33)		\$70,364	Each	10%	\$63,328	Other	F1
CC-SYMPK-T34-PSS-1YR	CC-SYMPK-T34-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T34)		\$72,652	Each	10%	\$65,387	Other	F1
CC-SYMPK-T35-PSS-1YR	CC-SYMPK-T35-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T35)		\$74,940	Each	10%	\$67,446	Other	F1
CC-SYMPK-T3-PSS-1YR	CC-SYMPK-T3-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T3)		\$3,470	Each	10%	\$3,123	Other	F1
CC-SYMPK-T4-PSS-1YR	CC-SYMPK-T4-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T4)		\$4,012	Each	10%	\$3,611	Other	F1
CC-SYMPK-T5-PSS-1YR	CC-SYMPK-T5-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T5)		\$6,300	Each	10%	\$5,670	Other	F1
CC-SYMPK-T6-PSS-1YR	CC-SYMPK-T6-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T6)		\$8,588	Each	10%	\$7,729	Other	F1
CC-SYMPK-T7-PSS-1YR	CC-SYMPK-T7-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T7)		\$10,876	Each	10%	\$9,788	Other	F1
CC-SYMPK-T8-PSS-1YR	CC-SYMPK-T8-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T8)		\$13,164	Each	10%	\$11,848	Other	F1
CC-SYMPK-T9-PSS-1YR	CC-SYMPK-T9-PSS-1YR	Annual Maintenance PSS (CC-SYMPK-T9)		\$15,452	Each	10%	\$13,907	Other	F1
CC-VNX-5100-PSS-1YR	CC-VNX-5100-PSS-1YR	Annual Maintenance PSS (CC-VNX-5100)		\$1,640	Each	10%	\$1,476	Other	F1
CC-VNX-5300-PSS-1YR	CC-VNX-5300-PSS-1YR	Annual Maintenance PSS (CC-VNX-5300)		\$3,280	Each	10%	\$2,952	Other	F1
CC-VNX-5500-PSS-1YR	CC-VNX-5500-PSS-1YR	Annual Maintenance PSS (CC-VNX-5500)		\$6,881	Each	10%	\$6,193	Other	F1
CC-VNX-5700-PSS-1YR	CC-VNX-5700-PSS-1YR	Annual Maintenance PSS (CC-VNX-5700)		\$12,804	Each	10%	\$11,524	Other	F1
CC-VNX-7500-PSS-1YR	CC-VNX-7500-PSS-1YR	Annual Maintenance PSS (CC-VNX-7500)		\$22,080	Each	10%	\$19,872	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
CC-WF-PL-INT-PSS-1YR	CC-WF-PL-INT-PSS-1YR		Annual Maintenance PSS (CC-WF-PL-INT)	\$37,500	Each	10%	\$33,750	Other	F1
CC-WF-PL-STA-PSS-1YR	CC-WF-PL-STA-PSS-1YR		Annual Maintenance PSS (CC-WF-PL-STA)	\$30,000	Each	10%	\$27,000	Other	F1
CC-WLA-CL-T10-PSS-1YR	CC-WLA-CL-T10-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T10)	\$4,226	Each	10%	\$3,803	Other	F1
CC-WLA-CL-T11-PSS-1YR	CC-WLA-CL-T11-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T11)	\$4,796	Each	10%	\$4,316	Other	F1
CC-WLA-CL-T12-PSS-1YR	CC-WLA-CL-T12-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T12)	\$5,366	Each	10%	\$4,829	Other	F1
CC-WLA-CL-T13-PSS-1YR	CC-WLA-CL-T13-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T13)	\$5,936	Each	10%	\$5,342	Other	F1
CC-WLA-CL-T14-PSS-1YR	CC-WLA-CL-T14-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T14)	\$6,506	Each	10%	\$5,855	Other	F1
CC-WLA-CL-T15-PSS-1YR	CC-WLA-CL-T15-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T15)	\$7,076	Each	10%	\$6,368	Other	F1
CC-WLA-CL-T16-PSS-1YR	CC-WLA-CL-T16-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T16)	\$7,646	Each	10%	\$6,881	Other	F1
CC-WLA-CL-T17-PSS-1YR	CC-WLA-CL-T17-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T17)	\$8,216	Each	10%	\$7,394	Other	F1
CC-WLA-CL-T18-PSS-1YR	CC-WLA-CL-T18-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T18)	\$8,786	Each	10%	\$7,907	Other	F1
CC-WLA-CL-T19-PSS-1YR	CC-WLA-CL-T19-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T19)	\$9,356	Each	10%	\$8,420	Other	F1
CC-WLA-CL-T1-PSS-1YR	CC-WLA-CL-T1-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T1)	\$434	Each	10%	\$391	Other	F1
CC-WLA-CL-T20-PSS-1YR	CC-WLA-CL-T20-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T20)	\$9,926	Each	10%	\$8,933	Other	F1
CC-WLA-CL-T21-PSS-1YR	CC-WLA-CL-T21-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T21)	\$10,496	Each	10%	\$9,446	Other	F1
CC-WLA-CL-T22-PSS-1YR	CC-WLA-CL-T22-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T22)	\$11,066	Each	10%	\$9,959	Other	F1
CC-WLA-CL-T23-PSS-1YR	CC-WLA-CL-T23-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T23)	\$11,636	Each	10%	\$10,472	Other	F1
CC-WLA-CL-T24-PSS-1YR	CC-WLA-CL-T24-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T24)	\$12,206	Each	10%	\$10,985	Other	F1
CC-WLA-CL-T25-PSS-1YR	CC-WLA-CL-T25-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T25)	\$12,776	Each	10%	\$11,498	Other	F1
CC-WLA-CL-T26-PSS-1YR	CC-WLA-CL-T26-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T26)	\$13,346	Each	10%	\$12,011	Other	F1
CC-WLA-CL-T27-PSS-1YR	CC-WLA-CL-T27-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T27)	\$13,916	Each	10%	\$12,524	Other	F1
CC-WLA-CL-T28-PSS-1YR	CC-WLA-CL-T28-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T28)	\$14,486	Each	10%	\$13,037	Other	F1
CC-WLA-CL-T29-PSS-1YR	CC-WLA-CL-T29-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T29)	\$15,056	Each	10%	\$13,550	Other	F1
CC-WLA-CL-T2-PSS-1YR	CC-WLA-CL-T2-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T2)	\$558	Each	10%	\$502	Other	F1
CC-WLA-CL-T30-PSS-1YR	CC-WLA-CL-T30-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T30)	\$15,626	Each	10%	\$14,063	Other	F1
CC-WLA-CL-T31-PSS-1YR	CC-WLA-CL-T31-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T31)	\$16,196	Each	10%	\$14,576	Other	F1
CC-WLA-CL-T3-PSS-1YR	CC-WLA-CL-T3-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T3)	\$682	Each	10%	\$614	Other	F1
CC-WLA-CL-T4-PSS-1YR	CC-WLA-CL-T4-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T4)	\$806	Each	10%	\$725	Other	F1
CC-WLA-CL-T5-PSS-1YR	CC-WLA-CL-T5-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T5)	\$1,376	Each	10%	\$1,238	Other	F1
CC-WLA-CL-T6-PSS-1YR	CC-WLA-CL-T6-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T6)	\$1,946	Each	10%	\$1,751	Other	F1
CC-WLA-CL-T7-PSS-1YR	CC-WLA-CL-T7-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T7)	\$2,516	Each	10%	\$2,264	Other	F1
CC-WLA-CL-T8-PSS-1YR	CC-WLA-CL-T8-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T8)	\$3,086	Each	10%	\$2,777	Other	F1
CC-WLA-CL-T9-PSS-1YR	CC-WLA-CL-T9-PSS-1YR		Annual Maintenance PSS (CC-WLA-CL-T9)	\$3,656	Each	10%	\$3,290	Other	F1
CC-WLA-SY-T10-PSS-1YR	CC-WLA-SY-T10-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T10)	\$4,906	Each	10%	\$4,415	Other	F1
CC-WLA-SY-T11-PSS-1YR	CC-WLA-SY-T11-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T11)	\$5,516	Each	10%	\$4,964	Other	F1
CC-WLA-SY-T12-PSS-1YR	CC-WLA-SY-T12-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T12)	\$6,126	Each	10%	\$5,513	Other	F1
CC-WLA-SY-T13-PSS-1YR	CC-WLA-SY-T13-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T13)	\$6,736	Each	10%	\$6,062	Other	F1
CC-WLA-SY-T14-PSS-1YR	CC-WLA-SY-T14-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T14)	\$7,346	Each	10%	\$6,611	Other	F1
CC-WLA-SY-T15-PSS-1YR	CC-WLA-SY-T15-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T15)	\$7,956	Each	10%	\$7,160	Other	F1
CC-WLA-SY-T16-PSS-1YR	CC-WLA-SY-T16-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T16)	\$8,566	Each	10%	\$7,709	Other	F1
CC-WLA-SY-T17-PSS-1YR	CC-WLA-SY-T17-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T17)	\$9,176	Each	10%	\$8,258	Other	F1
CC-WLA-SY-T18-PSS-1YR	CC-WLA-SY-T18-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T18)	\$9,786	Each	10%	\$8,807	Other	F1
CC-WLA-SY-T19-PSS-1YR	CC-WLA-SY-T19-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T19)	\$10,396	Each	10%	\$9,356	Other	F1
CC-WLA-SY-T1-PSS-1YR	CC-WLA-SY-T1-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T1)	\$760	Each	10%	\$684	Other	F1
CC-WLA-SY-T20-PSS-1YR	CC-WLA-SY-T20-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T20)	\$11,006	Each	10%	\$9,905	Other	F1
CC-WLA-SY-T21-PSS-1YR	CC-WLA-SY-T21-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T21)	\$11,616	Each	10%	\$10,454	Other	F1
CC-WLA-SY-T22-PSS-1YR	CC-WLA-SY-T22-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T22)	\$12,226	Each	10%	\$11,003	Other	F1
CC-WLA-SY-T23-PSS-1YR	CC-WLA-SY-T23-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T23)	\$12,836	Each	10%	\$11,552	Other	F1
CC-WLA-SY-T24-PSS-1YR	CC-WLA-SY-T24-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T24)	\$13,446	Each	10%	\$12,101	Other	F1
CC-WLA-SY-T25-PSS-1YR	CC-WLA-SY-T25-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T25)	\$14,056	Each	10%	\$12,650	Other	F1
CC-WLA-SY-T26-PSS-1YR	CC-WLA-SY-T26-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T26)	\$14,666	Each	10%	\$13,199	Other	F1
CC-WLA-SY-T27-PSS-1YR	CC-WLA-SY-T27-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T27)	\$15,276	Each	10%	\$13,748	Other	F1
CC-WLA-SY-T28-PSS-1YR	CC-WLA-SY-T28-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T28)	\$15,886	Each	10%	\$14,297	Other	F1
CC-WLA-SY-T29-PSS-1YR	CC-WLA-SY-T29-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T29)	\$16,496	Each	10%	\$14,846	Other	F1
CC-WLA-SY-T2-PSS-1YR	CC-WLA-SY-T2-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T2)	\$922	Each	10%	\$830	Other	F1
CC-WLA-SY-T30-PSS-1YR	CC-WLA-SY-T30-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T30)	\$17,106	Each	10%	\$15,395	Other	F1
CC-WLA-SY-T31-PSS-1YR	CC-WLA-SY-T31-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T31)	\$17,716	Each	10%	\$15,944	Other	F1
CC-WLA-SY-T32-PSS-1YR	CC-WLA-SY-T32-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T32)	\$18,326	Each	10%	\$16,493	Other	F1
CC-WLA-SY-T33-PSS-1YR	CC-WLA-SY-T33-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T33)	\$18,936	Each	10%	\$17,042	Other	F1
CC-WLA-SY-T34-PSS-1YR	CC-WLA-SY-T34-PSS-1YR		Annual Maintenance PSS (CC-WLA-SY-T34)	\$19,546	Each	10%	\$17,591	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K)		
CC-WLA-SY-T35-PSS-1YR	CC-WLA-SY-T35-PSS-1YR	Annual Maintenance PSS (CC-WLA-SY-T35)		\$20,156	Each	10%	\$18,140	Other	F1	
CC-WLA-SY-T3-PSS-1YR	CC-WLA-SY-T3-PSS-1YR	Annual Maintenance PSS (CC-WLA-SY-T3)		\$1,084	Each	10%	\$976	Other	F1	
CC-WLA-SY-T4-PSS-1YR	CC-WLA-SY-T4-PSS-1YR	Annual Maintenance PSS (CC-WLA-SY-T4)		\$1,246	Each	10%	\$1,121	Other	F1	
CC-WLA-SY-T5-PSS-1YR	CC-WLA-SY-T5-PSS-1YR	Annual Maintenance PSS (CC-WLA-SY-T5)		\$1,856	Each	10%	\$1,670	Other	F1	
CC-WLA-SY-T6-PSS-1YR	CC-WLA-SY-T6-PSS-1YR	Annual Maintenance PSS (CC-WLA-SY-T6)		\$2,466	Each	10%	\$2,219	Other	F1	
CC-WLA-SY-T7-PSS-1YR	CC-WLA-SY-T7-PSS-1YR	Annual Maintenance PSS (CC-WLA-SY-T7)		\$3,076	Each	10%	\$2,768	Other	F1	
CC-WLA-SY-T8-PSS-1YR	CC-WLA-SY-T8-PSS-1YR	Annual Maintenance PSS (CC-WLA-SY-T8)		\$3,686	Each	10%	\$3,317	Other	F1	
CC-WLA-SY-T9-PSS-1YR	CC-WLA-SY-T9-PSS-1YR	Annual Maintenance PSS (CC-WLA-SY-T9)		\$4,296	Each	10%	\$3,866	Other	F1	
CCWLA-T1-4UP-PSS-1YR	CCWLA-T1-4UP-PSS-1YR	Annual Maintenance PSS (CCWLA-T1-4UP)		\$202	Each	10%	\$182	Other	F1	
CCWLA-T5-12UP-PSS-1YR	CCWLA-T5-12UP-PSS-1YR	Annual Maintenance PSS (CCWLA-T5-12UP)		\$778	Each	10%	\$700	Other	F1	
C-DD6300EXPKIT-PSS-1YR	C-DD6300EXPKIT-PSS-1YR	Annual Maintenance PSS (C-DD6300EXPKIT)		\$1,995	Each	10%	\$1,796	Other	F1	
C-DD6800EXPKIT-PSS-1YR	C-DD6800EXPKIT-PSS-1YR	Annual Maintenance PSS (C-DD6800EXPKIT)		\$5,145	Each	10%	\$4,631	Other	F1	
C-DD9300EXPKIT-PSS-1YR	C-DD9300EXPKIT-PSS-1YR	Annual Maintenance PSS (C-DD9300EXPKIT)		\$5,145	Each	10%	\$4,631	Other	F1	
CDP-SW-B-T00-PSS-1YR	CDP-SW-B-T00-PSS-1YR	Annual Maintenance PSS (CDP-SW-B-T00)		\$35	Each	10%	\$32	Other	F1	
CDP-SW-B-T01-PSS-1YR	CDP-SW-B-T01-PSS-1YR	Annual Maintenance PSS (CDP-SW-B-T01)		\$25	Each	10%	\$23	Other	F1	
CDP-SW-B-T02-PSS-1YR	CDP-SW-B-T02-PSS-1YR	Annual Maintenance PSS (CDP-SW-B-T02)		\$21	Each	10%	\$19	Other	F1	
CDP-SW-B-T03-PSS-1YR	CDP-SW-B-T03-PSS-1YR	Annual Maintenance PSS (CDP-SW-B-T03)		\$17	Each	10%	\$15	Other	F1	
CDP-SW-B-T04-PSS-1YR	CDP-SW-B-T04-PSS-1YR	Annual Maintenance PSS (CDP-SW-B-T04)		\$14	Each	10%	\$13	Other	F1	
CDP-SW-SOL-S-PSS-1YR	CDP-SW-SOL-S-PSS-1YR	Annual Maintenance PSS (CDP-SW-SOL-S)		\$4,188	Each	10%	\$3,769	Other	F1	
CDP-SW-S-T01-PSS-1YR	CDP-SW-S-T01-PSS-1YR	Annual Maintenance PSS (CDP-SW-S-T01)		\$35	Each	10%	\$32	Other	F1	
C-DS60-3-135SE-PSS-1YR	C-DS60-3-135SE-PSS-1YR	Annual Maintenance PSS (C-DS60-3-135SE)		\$36,692	Each	10%	\$33,023	Other	F1	
C-DS60-3-135S-G3-PSS-1YR	C-DS60-3-135S-G3-PSS-1YR	Annual Maintenance PSS (C-DS60-3-135S-G3)		\$23,015	Each	10%	\$20,714	Other	F1	
C-DS60-3-135SN-PSS-1YR	C-DS60-3-135SN-PSS-1YR	Annual Maintenance PSS (C-DS60-3-135SN)		\$36,692	Each	10%	\$33,023	Other	F1	
C-DS60-3-135S-PSS-1YR	C-DS60-3-135S-PSS-1YR	Annual Maintenance PSS (C-DS60-3-135S)		\$36,692	Each	10%	\$33,023	Other	F1	
C-DS60-3-135RE-PSS-1YR	C-DS60-3-135RE-PSS-1YR	Annual Maintenance PSS (C-DS60-3-135RE)		\$36,692	Each	10%	\$33,023	Other	F1	
C-DS60-3-135RG-PSS-1YR	C-DS60-3-135RG-PSS-1YR	Annual Maintenance PSS (C-DS60-3-135RG)		\$26,154	Each	10%	\$23,638	Other	F1	
C-DS60-3-135RN-PSS-1YR	C-DS60-3-135RN-PSS-1YR	Annual Maintenance PSS (C-DS60-3-135RN)		\$36,692	Each	10%	\$33,023	Other	F1	
C-DS60-3-135SR-PSS-1YR	C-DS60-3-135SR-PSS-1YR	Annual Maintenance PSS (C-DS60-3-135SR)		\$36,692	Each	10%	\$33,023	Other	F1	
C-DS60-3-180SE-PSS-1YR	C-DS60-3-180SE-PSS-1YR	Annual Maintenance PSS (C-DS60-3-180SE)		\$48,767	Each	10%	\$43,890	Other	F1	
C-DS60-3-180S-G3-PSS-1YR	C-DS60-3-180S-G3-PSS-1YR	Annual Maintenance PSS (C-DS60-3-180S-G3)		\$30,590	Each	10%	\$27,531	Other	F1	
C-DS60-3-180SN-PSS-1YR	C-DS60-3-180SN-PSS-1YR	Annual Maintenance PSS (C-DS60-3-180SN)		\$48,767	Each	10%	\$43,890	Other	F1	
C-DS60-3-180S-PSS-1YR	C-DS60-3-180S-PSS-1YR	Annual Maintenance PSS (C-DS60-3-180S)		\$48,767	Each	10%	\$43,890	Other	F1	
C-DS60-3-180RE-PSS-1YR	C-DS60-3-180RE-PSS-1YR	Annual Maintenance PSS (C-DS60-3-180RE)		\$48,767	Each	10%	\$43,890	Other	F1	
C-DS60-3-180RG-PSS-1YR	C-DS60-3-180RG-PSS-1YR	Annual Maintenance PSS (C-DS60-3-180RG)		\$34,761	Each	10%	\$31,285	Other	F1	
C-DS60-3-180RN-PSS-1YR	C-DS60-3-180RN-PSS-1YR	Annual Maintenance PSS (C-DS60-3-180RN)		\$48,767	Each	10%	\$43,890	Other	F1	
C-DS60-3-180SR-PSS-1YR	C-DS60-3-180SR-PSS-1YR	Annual Maintenance PSS (C-DS60-3-180SR)		\$48,767	Each	10%	\$43,890	Other	F1	
C-DS60-3-45SE-PSS-1YR	C-DS60-3-45SE-PSS-1YR	Annual Maintenance PSS (C-DS60-3-45SE)		\$13,055	Each	10%	\$11,750	Other	F1	
C-DS60-3-45S-G3-PSS-1YR	C-DS60-3-45S-G3-PSS-1YR	Annual Maintenance PSS (C-DS60-3-45S-G3)		\$8,189	Each	10%	\$7,370	Other	F1	
C-DS60-3-45SN-PSS-1YR	C-DS60-3-45SN-PSS-1YR	Annual Maintenance PSS (C-DS60-3-45SN)		\$13,055	Each	10%	\$11,750	Other	F1	
C-DS60-3-45S-PSS-1YR	C-DS60-3-45S-PSS-1YR	Annual Maintenance PSS (C-DS60-3-45S)		\$13,055	Each	10%	\$11,750	Other	F1	
C-DS60-3-45SR-PSS-1YR	C-DS60-3-45SR-PSS-1YR	Annual Maintenance PSS (C-DS60-3-45SR)		\$13,055	Each	10%	\$11,750	Other	F1	
C-DS60-3-45SR-G3-PSS-1YR	C-DS60-3-45SR-G3-PSS-1YR	Annual Maintenance PSS (C-DS60-3-45SR-G3)		\$9,306	Each	10%	\$8,375	Other	F1	
C-DS60-3-45SRN-PSS-1YR	C-DS60-3-45SRN-PSS-1YR	Annual Maintenance PSS (C-DS60-3-45SRN)		\$13,055	Each	10%	\$11,750	Other	F1	
C-DS60-3-45SR-PSS-1YR	C-DS60-3-45SR-PSS-1YR	Annual Maintenance PSS (C-DS60-3-45SR)		\$13,055	Each	10%	\$11,750	Other	F1	
C-DS60-3-90SE-PSS-1YR	C-DS60-3-90SE-PSS-1YR	Annual Maintenance PSS (C-DS60-3-90SE)		\$24,488	Each	10%	\$22,039	Other	F1	
C-DS60-3-90S-G3-PSS-1YR	C-DS60-3-90S-G3-PSS-1YR	Annual Maintenance PSS (C-DS60-3-90S-G3)		\$15,361	Each	10%	\$13,825	Other	F1	
C-DS60-3-90SN-PSS-1YR	C-DS60-3-90SN-PSS-1YR	Annual Maintenance PSS (C-DS60-3-90SN)		\$24,488	Each	10%	\$22,039	Other	F1	
C-DS60-3-90S-PSS-1YR	C-DS60-3-90S-PSS-1YR	Annual Maintenance PSS (C-DS60-3-90S)		\$24,488	Each	10%	\$22,039	Other	F1	
C-DS60-3-90RE-PSS-1YR	C-DS60-3-90RE-PSS-1YR	Annual Maintenance PSS (C-DS60-3-90RE)		\$24,488	Each	10%	\$22,039	Other	F1	
C-DS60-3-90RG-PSS-1YR	C-DS60-3-90RG-PSS-1YR	Annual Maintenance PSS (C-DS60-3-90RG)		\$17,455	Each	10%	\$15,710	Other	F1	
C-DS60-3-90RN-PSS-1YR	C-DS60-3-90RN-PSS-1YR	Annual Maintenance PSS (C-DS60-3-90RN)		\$24,488	Each	10%	\$22,039	Other	F1	
C-DS60-3-90SR-PSS-1YR	C-DS60-3-90SR-PSS-1YR	Annual Maintenance PSS (C-DS60-3-90SR)		\$24,488	Each	10%	\$22,039	Other	F1	
C-DS60-4-120SE-PSS-1YR	C-DS60-4-120SE-PSS-1YR	Annual Maintenance PSS (C-DS60-4-120SE)		\$29,680	Each	10%	\$26,712	Other	F1	
C-DS60-4-120S-G3-PSS-1YR	C-DS60-4-120S-G3-PSS-1YR	Annual Maintenance PSS (C-DS60-4-120S-G3)		\$18,617	Each	10%	\$16,755	Other	F1	
C-DS60-4-120SN-PSS-1YR	C-DS60-4-120SN-PSS-1YR	Annual Maintenance PSS (C-DS60-4-120SN)		\$29,680	Each	10%	\$26,712	Other	F1	
C-DS60-4-120S-PSS-1YR	C-DS60-4-120S-PSS-1YR	Annual Maintenance PSS (C-DS60-4-120S)		\$29,680	Each	10%	\$26,712	Other	F1	
C-DS60-4-120SR-G3-PSS-1YR	C-DS60-4-120SR-G3-PSS-1YR	Annual Maintenance PSS (C-DS60-4-120SR-G3)		\$21,156	Each	10%	\$19,040	Other	F1	
C-DS60-4-120SRN-PSS-1YR	C-DS60-4-120SRN-PSS-1YR	Annual Maintenance PSS (C-DS60-4-120SRN)		\$29,680	Each	10%	\$26,712	Other	F1	
C-DS60-4-120SR-PSS-1YR	C-DS60-4-120SR-PSS-1YR	Annual Maintenance PSS (C-DS60-4-120SR)		\$29,680	Each	10%	\$26,712	Other	F1	
C-DS60-4-180SE-PSS-1YR	C-DS60-4-180SE-PSS-1YR	Annual Maintenance PSS (C-DS60-4-180SE)		\$44,473	Each	10%	\$40,026	Other	F1	
C-DS60-4-180S-G3-PSS-1YR	C-DS60-4-180S-G3-PSS-1YR	Annual Maintenance PSS (C-DS60-4-180S-G3)		\$27,896	Each	10%	\$25,107	Other	F1	
C-DS60-4-180SN-PSS-1YR	C-DS60-4-180SN-PSS-1YR	Annual Maintenance PSS (C-DS60-4-180SN)		\$44,473	Each	10%	\$40,026	Other	F1	
C-DS60-4-180S-PSS-1YR	C-DS60-4-180S-PSS-1YR	Annual Maintenance PSS (C-DS60-4-180S)		\$44,473	Each	10%	\$40,026	Other	F1	
C-DS60-4-180RE-PSS-1YR	C-DS60-4-180RE-PSS-1YR	Annual Maintenance PSS (C-DS60-4-180RE)		\$44,473	Each	10%	\$40,026	Other	F1	
C-DS60-4-180RG-PSS-1YR	C-DS60-4-180RG-PSS-1YR	Annual Maintenance PSS (C-DS60-4-180RG)		\$31,701	Each	10%	\$28,531	Other	F1	
C-DS60-4-180RN-PSS-1YR	C-DS60-4-180RN-PSS-1YR	Annual Maintenance PSS (C-DS60-4-180RN)		\$44,473	Each	10%	\$40,026	Other	F1	
C-DS60-4-180SR-PSS-1YR	C-DS60-4-180SR-PSS-1YR	Annual Maintenance PSS (C-DS60-4-180SR)		\$44,473	Each	10%	\$40,026	Other	F1	
C-DS60-4-240S-CT-PSS-1YR	C-DS60-4-240S-CT-PSS-1YR	Annual Maintenance PSS (C-DS60-4-240S-CT)		\$59,103	Each	10%	\$53,193	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
C-DS60-4-240SE-PSS-1YR	C-DS60-4-240SE-PSS-1YR		Annual Maintenance PSS (C-DS60-4-240SE)	\$59,103	Each	10%	\$53,193	Other	F1
C-DS60-4-240G3-CT-PSS-1YR	C-DS60-4-240G3-CT-PSS-1YR		Annual Maintenance PSS (C-DS60-4-240G3-CT)	\$37,073	Each	10%	\$33,366	Other	F1
C-DS60-4-240S-G3-PSS-1YR	C-DS60-4-240S-G3-PSS-1YR		Annual Maintenance PSS (C-DS60-4-240S-G3)	\$37,073	Each	10%	\$33,366	Other	F1
C-DS60-4-240SN-PSS-1YR	C-DS60-4-240SN-PSS-1YR		Annual Maintenance PSS (C-DS60-4-240SN)	\$59,103	Each	10%	\$53,193	Other	F1
C-DS60-4-240S-PSS-1YR	C-DS60-4-240S-PSS-1YR		Annual Maintenance PSS (C-DS60-4-240S)	\$59,103	Each	10%	\$53,193	Other	F1
C-DS60-4-240SRE-PSS-1YR	C-DS60-4-240SRE-PSS-1YR		Annual Maintenance PSS (C-DS60-4-240SRE)	\$59,103	Each	10%	\$53,193	Other	F1
C-DS60-4-240SR-G3-PSS-1YR	C-DS60-4-240SR-G3-PSS-1YR		Annual Maintenance PSS (C-DS60-4-240SR-G3)	\$42,129	Each	10%	\$37,916	Other	F1
C-DS60-4-240SRN-PSS-1YR	C-DS60-4-240SRN-PSS-1YR		Annual Maintenance PSS (C-DS60-4-240SRN)	\$59,103	Each	10%	\$53,193	Other	F1
C-DS60-4-240SR-PSS-1YR	C-DS60-4-240SR-PSS-1YR		Annual Maintenance PSS (C-DS60-4-240SR)	\$59,103	Each	10%	\$53,193	Other	F1
C-DS60-4-60SE-PSS-1YR	C-DS60-4-60SE-PSS-1YR		Annual Maintenance PSS (C-DS60-4-60SE)	\$15,832	Each	10%	\$14,249	Other	F1
C-DS60-4-60S-G3-PSS-1YR	C-DS60-4-60S-G3-PSS-1YR		Annual Maintenance PSS (C-DS60-4-60S-G3)	\$9,931	Each	10%	\$8,938	Other	F1
C-DS60-4-60SN-PSS-1YR	C-DS60-4-60SN-PSS-1YR		Annual Maintenance PSS (C-DS60-4-60SN)	\$15,832	Each	10%	\$14,249	Other	F1
C-DS60-4-60S-PSS-1YR	C-DS60-4-60S-PSS-1YR		Annual Maintenance PSS (C-DS60-4-60S)	\$15,832	Each	10%	\$14,249	Other	F1
C-DS60-4-60SRE-PSS-1YR	C-DS60-4-60SRE-PSS-1YR		Annual Maintenance PSS (C-DS60-4-60SRE)	\$15,832	Each	10%	\$14,249	Other	F1
C-DS60-4-60SR-G3-PSS-1YR	C-DS60-4-60SR-G3-PSS-1YR		Annual Maintenance PSS (C-DS60-4-60SR-G3)	\$11,285	Each	10%	\$10,156	Other	F1
C-DS60-4-60SRN-PSS-1YR	C-DS60-4-60SRN-PSS-1YR		Annual Maintenance PSS (C-DS60-4-60SRN)	\$15,832	Each	10%	\$14,249	Other	F1
C-DS60-4-60SR-PSS-1YR	C-DS60-4-60SR-PSS-1YR		Annual Maintenance PSS (C-DS60-4-60SR)	\$15,832	Each	10%	\$14,249	Other	F1
C-DS60-DAE-CT-PSS-1YR	C-DS60-DAE-CT-PSS-1YR		Annual Maintenance PSS (C-DS60-DAE-CT)	\$883	Each	10%	\$795	Other	F1
C-DS60-DAE-PSS-1YR	C-DS60-DAE-PSS-1YR		Annual Maintenance PSS (C-DS60-DAE)	\$883	Each	10%	\$795	Other	F1
C-E16-DC-PSS-1YR	C-E16-DC-PSS-1YR		Annual Maintenance PSS (C-E16-DC)	\$12,507	Each	10%	\$11,256	Other	F1
C-E32-DC-PSS-1YR	C-E32-DC-PSS-1YR		Annual Maintenance PSS (C-E32-DC)	\$21,560	Each	10%	\$19,404	Other	F1
C-E8-DC-PSS-1YR	C-E8-DC-PSS-1YR		Annual Maintenance PSS (C-E8-DC)	\$8,167	Each	10%	\$7,350	Other	F1
C-E8-SC-PSS-1YR	C-E8-SC-PSS-1YR		Annual Maintenance PSS (C-E8-SC)	\$7,467	Each	10%	\$6,720	Other	F1
CEE-ISILON-PSS-1YR	CEE-ISILON-PSS-1YR		Annual Maintenance PSS (CEE-ISILON)	\$500	Each	10%	\$450	Other	F1
C-ES20-16A-PSS-1YR	C-ES20-16A-PSS-1YR		Annual Maintenance PSS (C-ES20-16A)	\$9,390	Each	10%	\$8,442	Other	F1
C-ES20-32A-PSS-1YR	C-ES20-32A-PSS-1YR		Annual Maintenance PSS (C-ES20-32A)	\$16,170	Each	10%	\$14,653	Other	F1
C-ES30-15A-PSS-1YR	C-ES30-15A-PSS-1YR		Annual Maintenance PSS (C-ES30-15A)	\$5,950	Each	10%	\$5,355	Other	F1
C-ES30-15-PSS-1YR	C-ES30-15-PSS-1YR		Annual Maintenance PSS (C-ES30-15)	\$6,125	Each	10%	\$5,513	Other	F1
C-ES30-30A-PSS-1YR	C-ES30-30A-PSS-1YR		Annual Maintenance PSS (C-ES30-30A)	\$8,493	Each	10%	\$7,644	Other	F1
C-ES30-30-PSS-1YR	C-ES30-30-PSS-1YR		Annual Maintenance PSS (C-ES30-30)	\$8,493	Each	10%	\$7,644	Other	F1
C-ES30-30SE-PSS-1YR	C-ES30-30SE-PSS-1YR		Annual Maintenance PSS (C-ES30-30SE)	\$8,493	Each	10%	\$7,644	Other	F1
C-ES30-30S-PSS-1YR	C-ES30-30S-PSS-1YR		Annual Maintenance PSS (C-ES30-30S)	\$8,493	Each	10%	\$7,644	Other	F1
C-ES30-30SRE-PSS-1YR	C-ES30-30SRE-PSS-1YR		Annual Maintenance PSS (C-ES30-30SRE)	\$8,493	Each	10%	\$7,644	Other	F1
C-ES30-30SR-PSS-1YR	C-ES30-30SR-PSS-1YR		Annual Maintenance PSS (C-ES30-30SR)	\$8,493	Each	10%	\$7,644	Other	F1
C-ES30-45A-PSS-1YR	C-ES30-45A-PSS-1YR		Annual Maintenance PSS (C-ES30-45A)	\$12,402	Each	10%	\$11,162	Other	F1
C-ES30-45-PSS-1YR	C-ES30-45-PSS-1YR		Annual Maintenance PSS (C-ES30-45)	\$12,402	Each	10%	\$11,162	Other	F1
C-ES30-45S-CT-PSS-1YR	C-ES30-45S-CT-PSS-1YR		Annual Maintenance PSS (C-ES30-45S-CT)	\$12,402	Each	10%	\$11,162	Other	F1
C-ES30-45SE-PSS-1YR	C-ES30-45SE-PSS-1YR		Annual Maintenance PSS (C-ES30-45SE)	\$12,402	Each	10%	\$11,162	Other	F1
C-ES30-45S-G3-CT-PSS-1YR	C-ES30-45S-G3-CT-PSS-1YR		Annual Maintenance PSS (C-ES30-45S-G3-CT)	\$7,779	Each	10%	\$7,001	Other	F1
C-ES30-45S-G3-PSS-1YR	C-ES30-45S-G3-PSS-1YR		Annual Maintenance PSS (C-ES30-45S-G3)	\$7,779	Each	10%	\$7,001	Other	F1
C-ES30-45S-PSS-1YR	C-ES30-45S-PSS-1YR		Annual Maintenance PSS (C-ES30-45S)	\$12,402	Each	10%	\$11,162	Other	F1
C-ES30-45SRE-PSS-1YR	C-ES30-45SRE-PSS-1YR		Annual Maintenance PSS (C-ES30-45SRE)	\$12,402	Each	10%	\$11,162	Other	F1
C-ES30-45SR-G3-PSS-1YR	C-ES30-45SR-G3-PSS-1YR		Annual Maintenance PSS (C-ES30-45SR-G3)	\$8,840	Each	10%	\$7,956	Other	F1
C-ES30-45SR-PSS-1YR	C-ES30-45SR-PSS-1YR		Annual Maintenance PSS (C-ES30-45SR)	\$12,402	Each	10%	\$11,162	Other	F1
C-ES30-60S-CT-PSS-1YR	C-ES30-60S-CT-PSS-1YR		Annual Maintenance PSS (C-ES30-60S-CT)	\$14,887	Each	10%	\$13,398	Other	F1
C-ES30-60SE-PSS-1YR	C-ES30-60SE-PSS-1YR		Annual Maintenance PSS (C-ES30-60SE)	\$14,887	Each	10%	\$13,398	Other	F1
C-ES30-60S-G3-CT-PSS-1YR	C-ES30-60S-G3-CT-PSS-1YR		Annual Maintenance PSS (C-ES30-60S-G3-CT)	\$9,338	Each	10%	\$8,404	Other	F1
C-ES30-60S-G3-PSS-1YR	C-ES30-60S-G3-PSS-1YR		Annual Maintenance PSS (C-ES30-60S-G3)	\$9,338	Each	10%	\$8,404	Other	F1
C-ES30-60S-PSS-1YR	C-ES30-60S-PSS-1YR		Annual Maintenance PSS (C-ES30-60S)	\$14,887	Each	10%	\$13,398	Other	F1
C-ES30-60SRE-PSS-1YR	C-ES30-60SRE-PSS-1YR		Annual Maintenance PSS (C-ES30-60SRE)	\$14,887	Each	10%	\$13,398	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
C-ES30-60SR-G3-PSS-1YR	C-ES30-60SR-G3-PSS-1YR		Annual Maintenance PSS (C-ES30-60SR-G3)	\$10,611	Each	10%	\$9,550	Other	F1
C-ES30-60SR-PSS-1YR	C-ES30-60SR-PSS-1YR		Annual Maintenance PSS (C-ES30-60SR)	\$14,887	Each	10%	\$13,398	Other	F1
C-ES40-120S-G3-PSS-1YR	C-ES40-120S-G3-PSS-1YR		Annual Maintenance PSS (C-ES40-120S-G3)	\$18,676	Each	10%	\$16,808	Other	F1
C-ES40-60S-G3-CT-PSS-1YR	C-ES40-60S-G3-CT-PSS-1YR		Annual Maintenance PSS (C-ES40-60S-G3-CT)	\$9,338	Each	10%	\$8,404	Other	F1
C-ES40-60S-G3-PSS-1YR	C-ES40-60S-G3-PSS-1YR		Annual Maintenance PSS (C-ES40-60S-G3)	\$9,338	Each	10%	\$8,404	Other	F1
CEXT-T5-35UP-PSS-1YR	CEXT-T5-35UP-PSS-1YR		Annual Maintenance PSS (CEXT-T5-35UP)	\$2,160	Each	10%	\$1,944	Other	F1
CF4106001BU-PSS-1YR	CF4106001BU-PSS-1YR		Annual Maintenance PSS (CF4106001BU)	\$304	Each	10%	\$274	Other	F1
CF4106005B-PSS-1YR	CF4106005B-PSS-1YR		Annual Maintenance PSS (CF4106005B)	\$291	Each	10%	\$262	Other	F1
CF4106005BU-PSS-1YR	CF4106005BU-PSS-1YR		Annual Maintenance PSS (CF4106005BU)	\$304	Each	10%	\$274	Other	F1
CF4106007BU-PSS-1YR	CF4106007BU-PSS-1YR		Annual Maintenance PSS (CF4106007BU)	\$304	Each	10%	\$274	Other	F1
CF410600SB-PSS-1YR	CF410600SB-PSS-1YR		Annual Maintenance PSS (CF410600SB)	\$291	Each	10%	\$262	Other	F1
CF410600SBU-PSS-1YR	CF410600SBU-PSS-1YR		Annual Maintenance PSS (CF410600SBU)	\$304	Each	10%	\$274	Other	F1
CF4153001B-PSS-1YR	CF4153001B-PSS-1YR		Annual Maintenance PSS (CF4153001B)	\$235	Each	10%	\$211	Other	F1
CF4153001BU-PSS-1YR	CF4153001BU-PSS-1YR		Annual Maintenance PSS (CF4153001BU)	\$246	Each	10%	\$221	Other	F1
CF4153005B-PSS-1YR	CF4153005B-PSS-1YR		Annual Maintenance PSS (CF4153005B)	\$235	Each	10%	\$211	Other	F1
CF4153005BU-PSS-1YR	CF4153005BU-PSS-1YR		Annual Maintenance PSS (CF4153005BU)	\$246	Each	10%	\$221	Other	F1
CF415300SB-PSS-1YR	CF415300SB-PSS-1YR		Annual Maintenance PSS (CF415300SB)	\$235	Each	10%	\$211	Other	F1
CF415300SBU-PSS-1YR	CF415300SBU-PSS-1YR		Annual Maintenance PSS (CF415300SBU)	\$246	Each	10%	\$221	Other	F1
CF4154501BU-PSS-1YR	CF4154501BU-PSS-1YR		Annual Maintenance PSS (CF4154501BU)	\$323	Each	10%	\$291	Other	F1
CF4154505B-PSS-1YR	CF4154505B-PSS-1YR		Annual Maintenance PSS (CF4154505B)	\$309	Each	10%	\$278	Other	F1
CF4154505BU-PSS-1YR	CF4154505BU-PSS-1YR		Annual Maintenance PSS (CF4154505BU)	\$323	Each	10%	\$291	Other	F1
CF415450SB-PSS-1YR	CF415450SB-PSS-1YR		Annual Maintenance PSS (CF415450SB)	\$309	Each	10%	\$278	Other	F1
CF415450SBU-PSS-1YR	CF415450SBU-PSS-1YR		Annual Maintenance PSS (CF415450SBU)	\$323	Each	10%	\$291	Other	F1
CF4156001B-PSS-1YR	CF4156001B-PSS-1YR		Annual Maintenance PSS (CF4156001B)	\$382	Each	10%	\$343	Other	F1
CF4156001BU-PSS-1YR	CF4156001BU-PSS-1YR		Annual Maintenance PSS (CF4156001BU)	\$400	Each	10%	\$360	Other	F1
CF4156005B-PSS-1YR	CF4156005B-PSS-1YR		Annual Maintenance PSS (CF4156005B)	\$382	Each	10%	\$343	Other	F1
CF4156005BU-PSS-1YR	CF4156005BU-PSS-1YR		Annual Maintenance PSS (CF4156005BU)	\$400	Each	10%	\$360	Other	F1
CF4156007B-PSS-1YR	CF4156007B-PSS-1YR		Annual Maintenance PSS (CF4156007B)	\$382	Each	10%	\$343	Other	F1
CF4156007BU-PSS-1YR	CF4156007BU-PSS-1YR		Annual Maintenance PSS (CF4156007BU)	\$400	Each	10%	\$360	Other	F1
CF415600SB-PSS-1YR	CF415600SB-PSS-1YR		Annual Maintenance PSS (CF415600SB)	\$382	Each	10%	\$343	Other	F1
CF415600SBU-PSS-1YR	CF415600SBU-PSS-1YR		Annual Maintenance PSS (CF415600SBU)	\$400	Each	10%	\$360	Other	F1
CHE-AIX-PSS-1YR	CHE-AIX-PSS-1YR		Annual Maintenance PSS (CHE-AIX)	\$1,250	Each	10%	\$1,125	Other	F1
CHE-LNX-PSS-1YR	CHE-LNX-PSS-1YR		Annual Maintenance PSS (CHE-LNX)	\$1,250	Each	10%	\$1,125	Other	F1
CHE-RKM-PSS-1YR	CHE-RKM-PSS-1YR		Annual Maintenance PSS (CHE-RKM)	\$1,188	Each	10%	\$1,069	Other	F1
CHE-SOL-PSS-1YR	CHE-SOL-PSS-1YR		Annual Maintenance PSS (CHE-SOL)	\$1,250	Each	10%	\$1,125	Other	F1
CHE-WIN-PSS-1YR	CHE-WIN-PSS-1YR		Annual Maintenance PSS (CHE-WIN)	\$1,250	Each	10%	\$1,125	Other	F1
CL41012001B-PSS-1YR	CL41012001B-PSS-1YR		Annual Maintenance PSS (CL41012001B)	\$362	Each	10%	\$326	Other	F1
CL41012001BU-PSS-1YR	CL41012001BU-PSS-1YR		Annual Maintenance PSS (CL41012001BU)	\$379	Each	10%	\$341	Other	F1
CL41012005B-PSS-1YR	CL41012005B-PSS-1YR		Annual Maintenance PSS (CL41012005B)	\$362	Each	10%	\$326	Other	F1
CL41012005BU-PSS-1YR	CL41012005BU-PSS-1YR		Annual Maintenance PSS (CL41012005BU)	\$379	Each	10%	\$341	Other	F1
CL41012006B-PSS-1YR	CL41012006B-PSS-1YR		Annual Maintenance PSS (CL41012006B)	\$362	Each	10%	\$326	Other	F1
CL41012006BU-PSS-1YR	CL41012006BU-PSS-1YR		Annual Maintenance PSS (CL41012006BU)	\$379	Each	10%	\$341	Other	F1
CL41012007B-PSS-1YR	CL41012007B-PSS-1YR		Annual Maintenance PSS (CL41012007B)	\$362	Each	10%	\$326	Other	F1
CL41012007BU-PSS-1YR	CL41012007BU-PSS-1YR		Annual Maintenance PSS (CL41012007BU)	\$379	Each	10%	\$341	Other	F1
CL4101200FB-PSS-1YR	CL4101200FB-PSS-1YR		Annual Maintenance PSS (CL4101200FB)	\$362	Each	10%	\$326	Other	F1
CL4101200FBU-PSS-1YR	CL4101200FBU-PSS-1YR		Annual Maintenance PSS (CL4101200FBU)	\$379	Each	10%	\$341	Other	F1
CL4101200SB-PSS-1YR	CL4101200SB-PSS-1YR		Annual Maintenance PSS (CL4101200SB)	\$362	Each	10%	\$326	Other	F1
CL4101200SBU-PSS-1YR	CL4101200SBU-PSS-1YR		Annual Maintenance PSS (CL4101200SBU)	\$379	Each	10%	\$341	Other	F1
CL4103001BU-PSS-1YR	CL4103001BU-PSS-1YR		Annual Maintenance PSS (CL4103001BU)	\$149	Each	10%	\$134	Other	F1
CL4103005B-PSS-1YR	CL4103005B-PSS-1YR		Annual Maintenance PSS (CL4103005B)	\$142	Each	10%	\$128	Other	F1
CL4103005BU-PSS-1YR	CL4103005BU-PSS-1YR		Annual Maintenance PSS (CL4103005BU)	\$149	Each	10%	\$134	Other	F1
CL410300SB-PSS-1YR	CL410300SB-PSS-1YR		Annual Maintenance PSS (CL410300SB)	\$142	Each	10%	\$128	Other	F1
CL410300SBU-PSS-1YR	CL410300SBU-PSS-1YR		Annual Maintenance PSS (CL410300SBU)	\$149	Each	10%	\$134	Other	F1
CL4106001B-PSS-1YR	CL4106001B-PSS-1YR		Annual Maintenance PSS (CL4106001B)	\$246	Each	10%	\$221	Other	F1
CL4106001BU-PSS-1YR	CL4106001BU-PSS-1YR		Annual Maintenance PSS (CL4106001BU)	\$257	Each	10%	\$232	Other	F1
CL4106005B-PSS-1YR	CL4106005B-PSS-1YR		Annual Maintenance PSS (CL4106005B)	\$246	Each	10%	\$221	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
CL4106005BU-PSS-1YR	CL4106005BU-PSS-1YR		Annual Maintenance PSS (CL4106005BU)	\$257	Each	10%	\$232	Other	F1	
CL4106007B-PSS-1YR	CL4106007B-PSS-1YR		Annual Maintenance PSS (CL4106007B)	\$246	Each	10%	\$221	Other	F1	
CL4106007BU-PSS-1YR	CL4106007BU-PSS-1YR		Annual Maintenance PSS (CL4106007BU)	\$257	Each	10%	\$232	Other	F1	
CL410600FBU-PSS-1YR	CL410600FBU-PSS-1YR		Annual Maintenance PSS (CL410600FBU)	\$257	Each	10%	\$232	Other	F1	
CL410600SB-PSS-1YR	CL410600SB-PSS-1YR		Annual Maintenance PSS (CL410600SB)	\$246	Each	10%	\$221	Other	F1	
CL410600SBU-PSS-1YR	CL410600SBU-PSS-1YR		Annual Maintenance PSS (CL410600SBU)	\$257	Each	10%	\$232	Other	F1	
CL4109001B-PSS-1YR	CL4109001B-PSS-1YR		Annual Maintenance PSS (CL4109001B)	\$323	Each	10%	\$291	Other	F1	
CL4109001BU-PSS-1YR	CL4109001BU-PSS-1YR		Annual Maintenance PSS (CL4109001BU)	\$338	Each	10%	\$304	Other	F1	
CL4109005B-PSS-1YR	CL4109005B-PSS-1YR		Annual Maintenance PSS (CL4109005B)	\$323	Each	10%	\$291	Other	F1	
CL4109005BU-PSS-1YR	CL4109005BU-PSS-1YR		Annual Maintenance PSS (CL4109005BU)	\$338	Each	10%	\$304	Other	F1	
CL4109007B-PSS-1YR	CL4109007B-PSS-1YR		Annual Maintenance PSS (CL4109007B)	\$323	Each	10%	\$291	Other	F1	
CL4109007BU-PSS-1YR	CL4109007BU-PSS-1YR		Annual Maintenance PSS (CL4109007BU)	\$338	Each	10%	\$304	Other	F1	
CL410900SB-PSS-1YR	CL410900SB-PSS-1YR		Annual Maintenance PSS (CL410900SB)	\$323	Each	10%	\$291	Other	F1	
CL410900SBU-PSS-1YR	CL410900SBU-PSS-1YR		Annual Maintenance PSS (CL410900SBU)	\$338	Each	10%	\$304	Other	F1	
CL4153001B-PSS-1YR	CL4153001B-PSS-1YR		Annual Maintenance PSS (CL4153001B)	\$366	Each	10%	\$329	Other	F1	
CL4153001BU-PSS-1YR	CL4153001BU-PSS-1YR		Annual Maintenance PSS (CL4153001BU)	\$383	Each	10%	\$344	Other	F1	
CL4153005B-PSS-1YR	CL4153005B-PSS-1YR		Annual Maintenance PSS (CL4153005B)	\$366	Each	10%	\$329	Other	F1	
CL4153005BU-PSS-1YR	CL4153005BU-PSS-1YR		Annual Maintenance PSS (CL4153005BU)	\$383	Each	10%	\$344	Other	F1	
CL4153007B-PSS-1YR	CL4153007B-PSS-1YR		Annual Maintenance PSS (CL4153007B)	\$366	Each	10%	\$329	Other	F1	
CL4153007BU-PSS-1YR	CL4153007BU-PSS-1YR		Annual Maintenance PSS (CL4153007BU)	\$383	Each	10%	\$344	Other	F1	
CL415300SB-PSS-1YR	CL415300SB-PSS-1YR		Annual Maintenance PSS (CL415300SB)	\$366	Each	10%	\$329	Other	F1	
CL415300SBU-PSS-1YR	CL415300SBU-PSS-1YR		Annual Maintenance PSS (CL415300SBU)	\$383	Each	10%	\$344	Other	F1	
CL4156001B-PSS-1YR	CL4156001B-PSS-1YR		Annual Maintenance PSS (CL4156001B)	\$647	Each	10%	\$582	Other	F1	
CL4156001BU-PSS-1YR	CL4156001BU-PSS-1YR		Annual Maintenance PSS (CL4156001BU)	\$677	Each	10%	\$609	Other	F1	
CL4156005B-PSS-1YR	CL4156005B-PSS-1YR		Annual Maintenance PSS (CL4156005B)	\$647	Each	10%	\$582	Other	F1	
CL4156005BU-PSS-1YR	CL4156005BU-PSS-1YR		Annual Maintenance PSS (CL4156005BU)	\$677	Each	10%	\$609	Other	F1	
CL4156006B-PSS-1YR	CL4156006B-PSS-1YR		Annual Maintenance PSS (CL4156006B)	\$647	Each	10%	\$582	Other	F1	
CL4156006BU-PSS-1YR	CL4156006BU-PSS-1YR		Annual Maintenance PSS (CL4156006BU)	\$677	Each	10%	\$609	Other	F1	
CL4156007B-PSS-1YR	CL4156007B-PSS-1YR		Annual Maintenance PSS (CL4156007B)	\$647	Each	10%	\$582	Other	F1	
CL4156007BU-PSS-1YR	CL4156007BU-PSS-1YR		Annual Maintenance PSS (CL4156007BU)	\$677	Each	10%	\$609	Other	F1	
CL415600FB-PSS-1YR	CL415600FB-PSS-1YR		Annual Maintenance PSS (CL415600FB)	\$647	Each	10%	\$582	Other	F1	
CL415600FBU-PSS-1YR	CL415600FBU-PSS-1YR		Annual Maintenance PSS (CL415600FBU)	\$677	Each	10%	\$609	Other	F1	
CL415600SB-PSS-1YR	CL415600SB-PSS-1YR		Annual Maintenance PSS (CL415600SB)	\$647	Each	10%	\$582	Other	F1	
CL415600SBU-PSS-1YR	CL415600SBU-PSS-1YR		Annual Maintenance PSS (CL415600SBU)	\$677	Each	10%	\$609	Other	F1	
CL47210001BU-PSS-1YR	CL47210001BU-PSS-1YR		Annual Maintenance PSS (CL47210001BU)	\$282	Each	10%	\$253	Other	F1	
CL47210005BU-PSS-1YR	CL47210005BU-PSS-1YR		Annual Maintenance PSS (CL47210005BU)	\$282	Each	10%	\$253	Other	F1	
CL4F11001BU-PSS-1YR	CL4F11001BU-PSS-1YR		Annual Maintenance PSS (CL4F11001BU)	\$554	Each	10%	\$498	Other	F1	
CL4F1100SBU-PSS-1YR	CL4F1100SBU-PSS-1YR		Annual Maintenance PSS (CL4F1100SBU)	\$554	Each	10%	\$498	Other	F1	
CL4FM2001BU-PSS-1YR	CL4FM2001BU-PSS-1YR		Annual Maintenance PSS (CL4FM2001BU)	\$995	Each	10%	\$896	Other	F1	
CL4FM2005B-PSS-1YR	CL4FM2005B-PSS-1YR		Annual Maintenance PSS (CL4FM2005B)	\$951	Each	10%	\$856	Other	F1	
CL4FM2005BU-PSS-1YR	CL4FM2005BU-PSS-1YR		Annual Maintenance PSS (CL4FM2005BU)	\$995	Each	10%	\$896	Other	F1	
CL4FM2007B-PSS-1YR	CL4FM2007B-PSS-1YR		Annual Maintenance PSS (CL4FM2007B)	\$951	Each	10%	\$856	Other	F1	
CL4FM200SB-PSS-1YR	CL4FM200SB-PSS-1YR		Annual Maintenance PSS (CL4FM200SB)	\$951	Each	10%	\$856	Other	F1	
CL4FM200SBU-PSS-1YR	CL4FM200SBU-PSS-1YR		Annual Maintenance PSS (CL4FM200SBU)	\$995	Each	10%	\$896	Other	F1	
CL4FM4001B-PSS-1YR	CL4FM4001B-PSS-1YR		Annual Maintenance PSS (CL4FM4001B)	\$1,805	Each	10%	\$1,624	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CL4FM4001BU-PSS-1YR	CL4FM4001BU-PSS-1YR		Annual Maintenance PSS (CL4FM4001BU)	\$1,888	Each	10%		\$1,699	Other	F1
CL4FM4005B-PSS-1YR	CL4FM4005B-PSS-1YR		Annual Maintenance PSS (CL4FM4005B)	\$1,805	Each	10%		\$1,624	Other	F1
CL4FM4005BU-PSS-1YR	CL4FM4005BU-PSS-1YR		Annual Maintenance PSS (CL4FM4005BU)	\$1,888	Each	10%		\$1,699	Other	F1
CL4FM4007B-PSS-1YR	CL4FM4007B-PSS-1YR		Annual Maintenance PSS (CL4FM4007B)	\$1,805	Each	10%		\$1,624	Other	F1
CL4FM4008B-PSS-1YR	CL4FM4008B-PSS-1YR		Annual Maintenance PSS (CL4FM4008B)	\$1,805	Each	10%		\$1,624	Other	F1
CL4FM4008BU-PSS-1YR	CL4FM4008BU-PSS-1YR		Annual Maintenance PSS (CL4FM4008BU)	\$1,888	Each	10%		\$1,699	Other	F1
CL4FM8001B-PSS-1YR	CL4FM8001B-PSS-1YR		Annual Maintenance PSS (CL4FM8001B)	\$3,188	Each	10%		\$2,869	Other	F1
CL4FM8001BU-PSS-1YR	CL4FM8001BU-PSS-1YR		Annual Maintenance PSS (CL4FM8001BU)	\$3,336	Each	10%		\$3,003	Other	F1
CL4FM8005B-PSS-1YR	CL4FM8005B-PSS-1YR		Annual Maintenance PSS (CL4FM8005B)	\$3,188	Each	10%		\$2,869	Other	F1
CL4FM8005BU-PSS-1YR	CL4FM8005BU-PSS-1YR		Annual Maintenance PSS (CL4FM8005BU)	\$3,336	Each	10%		\$3,003	Other	F1
CL4FM8007B-PSS-1YR	CL4FM8007B-PSS-1YR		Annual Maintenance PSS (CL4FM8007B)	\$3,188	Each	10%		\$2,869	Other	F1
CL4FM8007BU-PSS-1YR	CL4FM8007BU-PSS-1YR		Annual Maintenance PSS (CL4FM8007BU)	\$3,336	Each	10%		\$3,003	Other	F1
CL4FM8008B-PSS-1YR	CL4FM8008B-PSS-1YR		Annual Maintenance PSS (CL4FM8008B)	\$3,188	Each	10%		\$2,869	Other	F1
CL4FM8008BU-PSS-1YR	CL4FM8008BU-PSS-1YR		Annual Maintenance PSS (CL4FM8008BU)	\$3,336	Each	10%		\$3,003	Other	F1
CLA-CLDARRHW-12TBU-PSS-1YR	CLA-CLDARRHW-12TBU-PSS-1YR		Annual Maintenance PSS (CLA-CLDARRHW-12TBU)	\$931	Each	10%		\$837	Other	F1
CLA-CLDARRHW-18TBU-PSS-1YR	CLA-CLDARRHW-18TBU-PSS-1YR		Annual Maintenance PSS (CLA-CLDARRHW-18TBU)	\$1,047	Each	10%		\$942	Other	F1
CLA-CLDARRHW-40TBU-PSS-1YR	CLA-CLDARRHW-40TBU-PSS-1YR		Annual Maintenance PSS (CLA-CLDARRHW-40TBU)	\$1,395	Each	10%		\$1,256	Other	F1
CLA-CLDARRHW-60TBU-PSS-1YR	CLA-CLDARRHW-60TBU-PSS-1YR		Annual Maintenance PSS (CLA-CLDARRHW-60TBU)	\$1,744	Each	10%		\$1,570	Other	F1
CLA-CLDARRSW-12TBU-PSS-1YR	CLA-CLDARRSW-12TBU-PSS-1YR		Annual Maintenance PSS (CLA-CLDARRSW-12TBU)	\$8,000	Each	10%		\$7,200	Other	F1
CLA-CLDARRSW-18TBU-PSS-1YR	CLA-CLDARRSW-18TBU-PSS-1YR		Annual Maintenance PSS (CLA-CLDARRSW-18TBU)	\$12,000	Each	10%		\$10,800	Other	F1
CLA-CLDARRSW-40TBU-PSS-1YR	CLA-CLDARRSW-40TBU-PSS-1YR		Annual Maintenance PSS (CLA-CLDARRSW-40TBU)	\$20,000	Each	10%		\$18,000	Other	F1
CLA-CLDARRSW-60TBU-PSS-1YR	CLA-CLDARRSW-60TBU-PSS-1YR		Annual Maintenance PSS (CLA-CLDARRSW-60TBU)	\$28,000	Each	10%		\$25,200	Other	F1
CLA-FCSAHW-18TBU-PSS-1YR	CLA-FCSAHW-18TBU-PSS-1YR		Annual Maintenance PSS (CLA-FCSAHW-18TBU)	\$2,880	Each	10%		\$2,592	Other	F1
CLA-FCSAHW20-40TBU-PSS-1YR	CLA-FCSAHW20-40TBU-PSS-1YR		Annual Maintenance PSS (CLA-FCSAHW20-40TBU)	\$2,880	Each	10%		\$2,592	Other	F1
CLA-FCSAHW-40TBU-PSS-1YR	CLA-FCSAHW-40TBU-PSS-1YR		Annual Maintenance PSS (CLA-FCSAHW-40TBU)	\$2,880	Each	10%		\$2,592	Other	F1
CLA-HWVMAXFX-40TBU-PSS-1YR	CLA-HWVMAXFX-40TBU-PSS-1YR		Annual Maintenance PSS (CLA-HWVMAXFX-40TBU)	\$2,880	Each	10%		\$2,592	Other	F1
CLA-SAHW6-12TBU-PSS-1YR	CLA-SAHW6-12TBU-PSS-1YR		Annual Maintenance PSS (CLA-SAHW6-12TBU)	\$931	Each	10%		\$837	Other	F1
CLA-VRTED12-NEW-PSS-1YR	CLA-VRTED12-NEW-PSS-1YR		Annual Maintenance PSS (CLA-VRTED12-NEW)	\$10,875	Each	10%		\$9,788	Other	F1
CLA-VRTED3-NEW-PSS-1YR	CLA-VRTED3-NEW-PSS-1YR		Annual Maintenance PSS (CLA-VRTED3-NEW)	\$3,563	Each	10%		\$3,206	Other	F1
CLA-VRTED3TO12-UPG-PSS-1YR	CLA-VRTED3TO12-UPG-PSS-1YR		Annual Maintenance PSS (CLA-VRTED3TO12-UPG)	\$7,313	Each	10%		\$6,581	Other	F1
CLA-VRTED3TO6-UPG-PSS-1YR	CLA-VRTED3TO6-UPG-PSS-1YR		Annual Maintenance PSS (CLA-VRTED3TO6-UPG)	\$3,563	Each	10%		\$3,206	Other	F1
CLA-VRTED6-NEW-PSS-1YR	CLA-VRTED6-NEW-PSS-1YR		Annual Maintenance PSS (CLA-VRTED6-NEW)	\$7,125	Each	10%		\$6,413	Other	F1
CLA-VRTED6TO12-UPG-PSS-1YR	CLA-VRTED6TO12-UPG-PSS-1YR		Annual Maintenance PSS (CLA-VRTED6TO12-UPG)	\$3,750	Each	10%		\$3,375	Other	F1
CLS-RPHW-G5-PSS-1YR	CLS-RPHW-G5-PSS-1YR		Annual Maintenance PSS (CLS-RPHW-G5)	\$2,146	Each	10%		\$1,931	Other	F1
CLS-RPHW-G5T-PSS-1YR	CLS-RPHW-G5T-PSS-1YR		Annual Maintenance PSS (CLS-RPHW-G5T)	\$2,146	Each	10%		\$1,931	Other	F1
CLS-RPHW-G6T-D-PSS-1YR	CLS-RPHW-G6T-D-PSS-1YR		Annual Maintenance PSS (CLS-RPHW-G6T-D)	\$2,310	Each	10%		\$2,079	Other	F1
CLS-RPHW-G6T-PSS-1YR	CLS-RPHW-G6T-PSS-1YR		Annual Maintenance PSS (CLS-RPHW-G6T)	\$2,310	Each	10%		\$2,079	Other	F1
CM4T60-240TBF-PSS-1YR	CM4T60-240TBF-PSS-1YR		Annual Maintenance PSS (CM4T60-240TBF)	\$23,694	Each	10%		\$21,324	Other	F1
CMCNE-SAN-ENT-CF-PSS-1YR	CMCNE-SAN-ENT-CF-PSS-1YR		Annual Maintenance PSS (CMCNE-SAN-ENT-CF)	\$7,520	Each	10%		\$6,768	Other	F1
CMCNE-SAN-ENT-PSS-1YR	CMCNE-SAN-ENT-PSS-1YR		Annual Maintenance PSS (CMCNE-SAN-ENT)	\$7,520	Each	10%		\$6,768	Other	F1
CMCNE-SAN-PLU-CF-PSS-1YR	CMCNE-SAN-PLU-CF-PSS-1YR		Annual Maintenance PSS (CMCNE-SAN-PLU-CF)	\$3,000	Each	10%		\$2,700	Other	F1
CMCNE-SAN-PLU-PSS-1YR	CMCNE-SAN-PLU-PSS-1YR		Annual Maintenance PSS (CMCNE-SAN-PLU)	\$3,000	Each	10%		\$2,700	Other	F1
CMPEXT-1R01-PSS-1YR	CMPEXT-1R01-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R01)	\$680	Each	10%		\$612	Other	F1
CMPEXT-1R02-PSS-1YR	CMPEXT-1R02-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R02)	\$640	Each	10%		\$576	Other	F1
CMPEXT-1R03-PSS-1YR	CMPEXT-1R03-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R03)	\$562	Each	10%		\$506	Other	F1
CMPEXT-1R04-PSS-1YR	CMPEXT-1R04-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R04)	\$524	Each	10%		\$472	Other	F1
CMPEXT-1R05-PSS-1YR	CMPEXT-1R05-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R05)	\$502	Each	10%		\$452	Other	F1
CMPEXT-1R06-PSS-1YR	CMPEXT-1R06-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R06)	\$452	Each	10%		\$407	Other	F1
CMPEXT-1R07-PSS-1YR	CMPEXT-1R07-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R07)	\$404	Each	10%		\$364	Other	F1
CMPEXT-1R08-PSS-1YR	CMPEXT-1R08-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R08)	\$350	Each	10%		\$315	Other	F1
CMPEXT-1R09-PSS-1YR	CMPEXT-1R09-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R09)	\$306	Each	10%		\$275	Other	F1
CMPEXT-1R10-PSS-1YR	CMPEXT-1R10-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R10)	\$266	Each	10%		\$239	Other	F1
CMPEXT-1R11-PSS-1YR	CMPEXT-1R11-PSS-1YR		Annual Maintenance PSS (CMPEXT-1R11)	\$232	Each	10%		\$209	Other	F1
CMPEXT-1RBASE-PSS-1YR	CMPEXT-1RBASE-PSS-1YR		Annual Maintenance PSS (CMPEXT-1RBASE)	\$3,643	Each	10%		\$3,279	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CMPEXT-2BASE-PSS-1YR	CMPEXT-2BASE-PSS-1YR		Annual Maintenance PSS (CMPEXT-2BASE)	\$3,036	Each	10%	\$2,732	Other	F1
CMPEXT-2C01-PSS-1YR	CMPEXT-2C01-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C01)	\$680	Each	10%	\$612	Other	F1
CMPEXT-2C02-PSS-1YR	CMPEXT-2C02-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C02)	\$640	Each	10%	\$576	Other	F1
CMPEXT-2C03-PSS-1YR	CMPEXT-2C03-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C03)	\$562	Each	10%	\$506	Other	F1
CMPEXT-2C04-PSS-1YR	CMPEXT-2C04-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C04)	\$524	Each	10%	\$472	Other	F1
CMPEXT-2C05-PSS-1YR	CMPEXT-2C05-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C05)	\$502	Each	10%	\$452	Other	F1
CMPEXT-2C06-PSS-1YR	CMPEXT-2C06-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C06)	\$452	Each	10%	\$407	Other	F1
CMPEXT-2C07-PSS-1YR	CMPEXT-2C07-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C07)	\$404	Each	10%	\$364	Other	F1
CMPEXT-2C08-PSS-1YR	CMPEXT-2C08-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C08)	\$350	Each	10%	\$315	Other	F1
CMPEXT-2C09-PSS-1YR	CMPEXT-2C09-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C09)	\$306	Each	10%	\$275	Other	F1
CMPEXT-2C10-PSS-1YR	CMPEXT-2C10-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C10)	\$266	Each	10%	\$239	Other	F1
CMPEXT-2C11-PSS-1YR	CMPEXT-2C11-PSS-1YR		Annual Maintenance PSS (CMPEXT-2C11)	\$232	Each	10%	\$209	Other	F1
CMPEXT-2N01-PSS-1YR	CMPEXT-2N01-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N01)	\$340	Each	10%	\$306	Other	F1
CMPEXT-2N02-PSS-1YR	CMPEXT-2N02-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N02)	\$320	Each	10%	\$288	Other	F1
CMPEXT-2N03-PSS-1YR	CMPEXT-2N03-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N03)	\$282	Each	10%	\$254	Other	F1
CMPEXT-2N04-PSS-1YR	CMPEXT-2N04-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N04)	\$262	Each	10%	\$236	Other	F1
CMPEXT-2N05-PSS-1YR	CMPEXT-2N05-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N05)	\$252	Each	10%	\$227	Other	F1
CMPEXT-2N06-PSS-1YR	CMPEXT-2N06-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N06)	\$226	Each	10%	\$203	Other	F1
CMPEXT-2N07-PSS-1YR	CMPEXT-2N07-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N07)	\$202	Each	10%	\$182	Other	F1
CMPEXT-2N08-PSS-1YR	CMPEXT-2N08-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N08)	\$176	Each	10%	\$158	Other	F1
CMPEXT-2N09-PSS-1YR	CMPEXT-2N09-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N09)	\$152	Each	10%	\$137	Other	F1
CMPEXT-2N10-PSS-1YR	CMPEXT-2N10-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N10)	\$134	Each	10%	\$121	Other	F1
CMPEXT-2N11-PSS-1YR	CMPEXT-2N11-PSS-1YR		Annual Maintenance PSS (CMPEXT-2N11)	\$116	Each	10%	\$104	Other	F1
CMPEXT-2R01-PSS-1YR	CMPEXT-2R01-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R01)	\$680	Each	10%	\$612	Other	F1
CMPEXT-2R02-PSS-1YR	CMPEXT-2R02-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R02)	\$640	Each	10%	\$576	Other	F1
CMPEXT-2R03-PSS-1YR	CMPEXT-2R03-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R03)	\$562	Each	10%	\$506	Other	F1
CMPEXT-2R04-PSS-1YR	CMPEXT-2R04-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R04)	\$524	Each	10%	\$472	Other	F1
CMPEXT-2R05-PSS-1YR	CMPEXT-2R05-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R05)	\$502	Each	10%	\$452	Other	F1
CMPEXT-2R06-PSS-1YR	CMPEXT-2R06-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R06)	\$452	Each	10%	\$407	Other	F1
CMPEXT-2R07-PSS-1YR	CMPEXT-2R07-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R07)	\$404	Each	10%	\$364	Other	F1
CMPEXT-2R08-PSS-1YR	CMPEXT-2R08-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R08)	\$350	Each	10%	\$315	Other	F1
CMPEXT-2R09-PSS-1YR	CMPEXT-2R09-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R09)	\$306	Each	10%	\$275	Other	F1
CMPEXT-2R10-PSS-1YR	CMPEXT-2R10-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R10)	\$266	Each	10%	\$239	Other	F1
CMPEXT-2R11-PSS-1YR	CMPEXT-2R11-PSS-1YR		Annual Maintenance PSS (CMPEXT-2R11)	\$232	Each	10%	\$209	Other	F1
CMPEXT-2RBASE-PSS-1YR	CMPEXT-2RBASE-PSS-1YR		Annual Maintenance PSS (CMPEXT-2RBASE)	\$3,643	Each	10%	\$3,279	Other	F1
CMPEXT-BASE-PSS-1YR	CMPEXT-BASE-PSS-1YR		Annual Maintenance PSS (CMPEXT-BASE)	\$3,036	Each	10%	\$2,732	Other	F1
CMPEXT-C01-PSS-1YR	CMPEXT-C01-PSS-1YR		Annual Maintenance PSS (CMPEXT-C01)	\$680	Each	10%	\$612	Other	F1
CMPEXT-C02-PSS-1YR	CMPEXT-C02-PSS-1YR		Annual Maintenance PSS (CMPEXT-C02)	\$640	Each	10%	\$576	Other	F1
CMPEXT-C03-PSS-1YR	CMPEXT-C03-PSS-1YR		Annual Maintenance PSS (CMPEXT-C03)	\$562	Each	10%	\$506	Other	F1
CMPEXT-C04-PSS-1YR	CMPEXT-C04-PSS-1YR		Annual Maintenance PSS (CMPEXT-C04)	\$524	Each	10%	\$472	Other	F1
CMPEXT-C05-PSS-1YR	CMPEXT-C05-PSS-1YR		Annual Maintenance PSS (CMPEXT-C05)	\$502	Each	10%	\$452	Other	F1
CMPEXT-C06-PSS-1YR	CMPEXT-C06-PSS-1YR		Annual Maintenance PSS (CMPEXT-C06)	\$452	Each	10%	\$407	Other	F1
CMPEXT-C07-PSS-1YR	CMPEXT-C07-PSS-1YR		Annual Maintenance PSS (CMPEXT-C07)	\$404	Each	10%	\$364	Other	F1
CMPEXT-C08-PSS-1YR	CMPEXT-C08-PSS-1YR		Annual Maintenance PSS (CMPEXT-C08)	\$350	Each	10%	\$315	Other	F1
CMPEXT-C09-PSS-1YR	CMPEXT-C09-PSS-1YR		Annual Maintenance PSS (CMPEXT-C09)	\$306	Each	10%	\$275	Other	F1
CMPEXT-C10-PSS-1YR	CMPEXT-C10-PSS-1YR		Annual Maintenance PSS (CMPEXT-C10)	\$266	Each	10%	\$239	Other	F1
CMPEXT-C11-PSS-1YR	CMPEXT-C11-PSS-1YR		Annual Maintenance PSS (CMPEXT-C11)	\$232	Each	10%	\$209	Other	F1
CMPEXT-N01-PSS-1YR	CMPEXT-N01-PSS-1YR		Annual Maintenance PSS (CMPEXT-N01)	\$340	Each	10%	\$306	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CMPEXT-N02-PSS-1YR	CMPEXT-N02-PSS-1YR		Annual Maintenance PSS (CMPEXT-N02)	\$320	Each	10%	\$288	Other	F1
CMPEXT-N03-PSS-1YR	CMPEXT-N03-PSS-1YR		Annual Maintenance PSS (CMPEXT-N03)	\$282	Each	10%	\$254	Other	F1
CMPEXT-N04-PSS-1YR	CMPEXT-N04-PSS-1YR		Annual Maintenance PSS (CMPEXT-N04)	\$282	Each	10%	\$236	Other	F1
CMPEXT-N05-PSS-1YR	CMPEXT-N05-PSS-1YR		Annual Maintenance PSS (CMPEXT-N05)	\$252	Each	10%	\$227	Other	F1
CMPEXT-N06-PSS-1YR	CMPEXT-N06-PSS-1YR		Annual Maintenance PSS (CMPEXT-N06)	\$226	Each	10%	\$203	Other	F1
CMPEXT-N07-PSS-1YR	CMPEXT-N07-PSS-1YR		Annual Maintenance PSS (CMPEXT-N07)	\$202	Each	10%	\$182	Other	F1
CMPEXT-N08-PSS-1YR	CMPEXT-N08-PSS-1YR		Annual Maintenance PSS (CMPEXT-N08)	\$176	Each	10%	\$158	Other	F1
CMPEXT-N09-PSS-1YR	CMPEXT-N09-PSS-1YR		Annual Maintenance PSS (CMPEXT-N09)	\$152	Each	10%	\$137	Other	F1
CMPEXT-N10-PSS-1YR	CMPEXT-N10-PSS-1YR		Annual Maintenance PSS (CMPEXT-N10)	\$134	Each	10%	\$121	Other	F1
CMPEXT-N11-PSS-1YR	CMPEXT-N11-PSS-1YR		Annual Maintenance PSS (CMPEXT-N11)	\$116	Each	10%	\$104	Other	F1
CMPEXTRMZ1BAS-PSS-1YR	CMPEXTRMZ1BAS-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1BAS)	\$516	Each	10%	\$464	Other	F1
CMPEXTRMZ1C01-PSS-1YR	CMPEXTRMZ1C01-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C01)	\$110	Each	10%	\$99	Other	F1
CMPEXTRMZ1C02-PSS-1YR	CMPEXTRMZ1C02-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C02)	\$105	Each	10%	\$95	Other	F1
CMPEXTRMZ1C03-PSS-1YR	CMPEXTRMZ1C03-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C03)	\$99	Each	10%	\$89	Other	F1
CMPEXTRMZ1C04-PSS-1YR	CMPEXTRMZ1C04-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C04)	\$94	Each	10%	\$85	Other	F1
CMPEXTRMZ1C05-PSS-1YR	CMPEXTRMZ1C05-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C05)	\$90	Each	10%	\$81	Other	F1
CMPEXTRMZ1C06-PSS-1YR	CMPEXTRMZ1C06-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C06)	\$85	Each	10%	\$77	Other	F1
CMPEXTRMZ1C07-PSS-1YR	CMPEXTRMZ1C07-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C07)	\$81	Each	10%	\$73	Other	F1
CMPEXTRMZ1C08-PSS-1YR	CMPEXTRMZ1C08-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C08)	\$77	Each	10%	\$69	Other	F1
CMPEXTRMZ1C09-PSS-1YR	CMPEXTRMZ1C09-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C09)	\$73	Each	10%	\$66	Other	F1
CMPEXTRMZ1C10-PSS-1YR	CMPEXTRMZ1C10-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C10)	\$69	Each	10%	\$62	Other	F1
CMPEXTRMZ1C11-PSS-1YR	CMPEXTRMZ1C11-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1C11)	\$66	Each	10%	\$59	Other	F1
CMPEXTRMZ1N01-PSS-1YR	CMPEXTRMZ1N01-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N01)	\$55	Each	10%	\$50	Other	F1
CMPEXTRMZ1N02-PSS-1YR	CMPEXTRMZ1N02-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N02)	\$52	Each	10%	\$47	Other	F1
CMPEXTRMZ1N03-PSS-1YR	CMPEXTRMZ1N03-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N03)	\$50	Each	10%	\$45	Other	F1
CMPEXTRMZ1N04-PSS-1YR	CMPEXTRMZ1N04-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N04)	\$47	Each	10%	\$42	Other	F1
CMPEXTRMZ1N05-PSS-1YR	CMPEXTRMZ1N05-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N05)	\$45	Each	10%	\$41	Other	F1
CMPEXTRMZ1N06-PSS-1YR	CMPEXTRMZ1N06-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N06)	\$43	Each	10%	\$39	Other	F1
CMPEXTRMZ1N07-PSS-1YR	CMPEXTRMZ1N07-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N07)	\$40	Each	10%	\$36	Other	F1
CMPEXTRMZ1N08-PSS-1YR	CMPEXTRMZ1N08-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N08)	\$38	Each	10%	\$34	Other	F1
CMPEXTRMZ1N09-PSS-1YR	CMPEXTRMZ1N09-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N09)	\$36	Each	10%	\$32	Other	F1
CMPEXTRMZ1N10-PSS-1YR	CMPEXTRMZ1N10-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N10)	\$35	Each	10%	\$32	Other	F1
CMPEXTRMZ1N11-PSS-1YR	CMPEXTRMZ1N11-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1N11)	\$33	Each	10%	\$30	Other	F1
CMPEXTRMZ1R01-PSS-1YR	CMPEXTRMZ1R01-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1R01)	\$110	Each	10%	\$99	Other	F1
CMPEXTRMZ1R02-PSS-1YR	CMPEXTRMZ1R02-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1R02)	\$105	Each	10%	\$95	Other	F1
CMPEXTRMZ1R03-PSS-1YR	CMPEXTRMZ1R03-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1R03)	\$99	Each	10%	\$89	Other	F1
CMPEXTRMZ1R04-PSS-1YR	CMPEXTRMZ1R04-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1R04)	\$94	Each	10%	\$85	Other	F1
CMPEXTRMZ1R05-PSS-1YR	CMPEXTRMZ1R05-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1R05)	\$90	Each	10%	\$81	Other	F1
CMPEXTRMZ1R06-PSS-1YR	CMPEXTRMZ1R06-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1R06)	\$85	Each	10%	\$77	Other	F1
CMPEXTRMZ1R07-PSS-1YR	CMPEXTRMZ1R07-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ1R07)	\$81	Each	10%	\$73	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CMPEXTRMZ1R08-PSS-1YR	CMPEXTRMZ1R08-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ1R08)		\$77	Each	10%	\$69	Other	F1
CMPEXTRMZ1R09-PSS-1YR	CMPEXTRMZ1R09-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ1R09)		\$73	Each	10%	\$66	Other	F1
CMPEXTRMZ1R10-PSS-1YR	CMPEXTRMZ1R10-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ1R10)		\$69	Each	10%	\$62	Other	F1
CMPEXTRMZ1R11-PSS-1YR	CMPEXTRMZ1R11-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ1R11)		\$66	Each	10%	\$59	Other	F1
CMPEXTRMZ1RBS-PSS-1YR	CMPEXTRMZ1RBS-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ1RBS)		\$619	Each	10%	\$557	Other	F1
CMPEXTRMZ2BAS-PSS-1YR	CMPEXTRMZ2BAS-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2BAS)		\$516	Each	10%	\$464	Other	F1
CMPEXTRMZ2C01-PSS-1YR	CMPEXTRMZ2C01-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C01)		\$110	Each	10%	\$99	Other	F1
CMPEXTRMZ2C02-PSS-1YR	CMPEXTRMZ2C02-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C02)		\$105	Each	10%	\$95	Other	F1
CMPEXTRMZ2C03-PSS-1YR	CMPEXTRMZ2C03-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C03)		\$99	Each	10%	\$89	Other	F1
CMPEXTRMZ2C04-PSS-1YR	CMPEXTRMZ2C04-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C04)		\$94	Each	10%	\$85	Other	F1
CMPEXTRMZ2C05-PSS-1YR	CMPEXTRMZ2C05-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C05)		\$90	Each	10%	\$81	Other	F1
CMPEXTRMZ2C06-PSS-1YR	CMPEXTRMZ2C06-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C06)		\$85	Each	10%	\$77	Other	F1
CMPEXTRMZ2C07-PSS-1YR	CMPEXTRMZ2C07-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C07)		\$81	Each	10%	\$73	Other	F1
CMPEXTRMZ2C08-PSS-1YR	CMPEXTRMZ2C08-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C08)		\$77	Each	10%	\$69	Other	F1
CMPEXTRMZ2C09-PSS-1YR	CMPEXTRMZ2C09-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C09)		\$73	Each	10%	\$66	Other	F1
CMPEXTRMZ2C10-PSS-1YR	CMPEXTRMZ2C10-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C10)		\$69	Each	10%	\$62	Other	F1
CMPEXTRMZ2C11-PSS-1YR	CMPEXTRMZ2C11-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2C11)		\$66	Each	10%	\$59	Other	F1
CMPEXTRMZ2N01-PSS-1YR	CMPEXTRMZ2N01-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N01)		\$55	Each	10%	\$50	Other	F1
CMPEXTRMZ2N02-PSS-1YR	CMPEXTRMZ2N02-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N02)		\$52	Each	10%	\$47	Other	F1
CMPEXTRMZ2N03-PSS-1YR	CMPEXTRMZ2N03-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N03)		\$50	Each	10%	\$45	Other	F1
CMPEXTRMZ2N04-PSS-1YR	CMPEXTRMZ2N04-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N04)		\$47	Each	10%	\$42	Other	F1
CMPEXTRMZ2N05-PSS-1YR	CMPEXTRMZ2N05-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N05)		\$45	Each	10%	\$41	Other	F1
CMPEXTRMZ2N06-PSS-1YR	CMPEXTRMZ2N06-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N06)		\$43	Each	10%	\$39	Other	F1
CMPEXTRMZ2N07-PSS-1YR	CMPEXTRMZ2N07-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N07)		\$40	Each	10%	\$36	Other	F1
CMPEXTRMZ2N08-PSS-1YR	CMPEXTRMZ2N08-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N08)		\$38	Each	10%	\$34	Other	F1
CMPEXTRMZ2N09-PSS-1YR	CMPEXTRMZ2N09-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N09)		\$36	Each	10%	\$32	Other	F1
CMPEXTRMZ2N10-PSS-1YR	CMPEXTRMZ2N10-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N10)		\$35	Each	10%	\$32	Other	F1
CMPEXTRMZ2N11-PSS-1YR	CMPEXTRMZ2N11-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2N11)		\$33	Each	10%	\$30	Other	F1
CMPEXTRMZ2R01-PSS-1YR	CMPEXTRMZ2R01-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R01)		\$110	Each	10%	\$99	Other	F1
CMPEXTRMZ2R02-PSS-1YR	CMPEXTRMZ2R02-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R02)		\$105	Each	10%	\$95	Other	F1
CMPEXTRMZ2R03-PSS-1YR	CMPEXTRMZ2R03-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R03)		\$99	Each	10%	\$89	Other	F1
CMPEXTRMZ2R04-PSS-1YR	CMPEXTRMZ2R04-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R04)		\$94	Each	10%	\$85	Other	F1
CMPEXTRMZ2R05-PSS-1YR	CMPEXTRMZ2R05-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R05)		\$90	Each	10%	\$81	Other	F1
CMPEXTRMZ2R06-PSS-1YR	CMPEXTRMZ2R06-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R06)		\$85	Each	10%	\$77	Other	F1
CMPEXTRMZ2R07-PSS-1YR	CMPEXTRMZ2R07-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R07)		\$81	Each	10%	\$73	Other	F1
CMPEXTRMZ2R08-PSS-1YR	CMPEXTRMZ2R08-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R08)		\$77	Each	10%	\$69	Other	F1
CMPEXTRMZ2R09-PSS-1YR	CMPEXTRMZ2R09-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R09)		\$73	Each	10%	\$66	Other	F1
CMPEXTRMZ2R10-PSS-1YR	CMPEXTRMZ2R10-PSS-1YR	Annual Maintenance PSS (CMPEXTRMZ2R10)		\$69	Each	10%	\$62	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CMPEXTRM2R11-PSS-1YR	CMPEXTRM2R11-PSS-1YR		Annual Maintenance PSS (CMPEXTRM2R11)	\$66	Each	10%	\$59	Other	F1
CMPEXTRM2RBS-PSS-1YR	CMPEXTRM2RBS-PSS-1YR		Annual Maintenance PSS (CMPEXTRM2RBS)	\$619	Each	10%	\$557	Other	F1
CMPEXTRMZ-BAS-PSS-1YR	CMPEXTRMZ-BAS-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-BAS)	\$516	Each	10%	\$464	Other	F1
CMPEXTRMZ-C01-PSS-1YR	CMPEXTRMZ-C01-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C01)	\$110	Each	10%	\$99	Other	F1
CMPEXTRMZ-C02-PSS-1YR	CMPEXTRMZ-C02-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C02)	\$105	Each	10%	\$95	Other	F1
CMPEXTRMZ-C03-PSS-1YR	CMPEXTRMZ-C03-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C03)	\$99	Each	10%	\$89	Other	F1
CMPEXTRMZ-C04-PSS-1YR	CMPEXTRMZ-C04-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C04)	\$94	Each	10%	\$85	Other	F1
CMPEXTRMZ-C05-PSS-1YR	CMPEXTRMZ-C05-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C05)	\$90	Each	10%	\$81	Other	F1
CMPEXTRMZ-C06-PSS-1YR	CMPEXTRMZ-C06-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C06)	\$85	Each	10%	\$77	Other	F1
CMPEXTRMZ-C07-PSS-1YR	CMPEXTRMZ-C07-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C07)	\$81	Each	10%	\$73	Other	F1
CMPEXTRMZ-C08-PSS-1YR	CMPEXTRMZ-C08-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C08)	\$77	Each	10%	\$69	Other	F1
CMPEXTRMZ-C09-PSS-1YR	CMPEXTRMZ-C09-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C09)	\$73	Each	10%	\$66	Other	F1
CMPEXTRMZ-C10-PSS-1YR	CMPEXTRMZ-C10-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C10)	\$69	Each	10%	\$62	Other	F1
CMPEXTRMZ-C11-PSS-1YR	CMPEXTRMZ-C11-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-C11)	\$66	Each	10%	\$59	Other	F1
CMPEXTRMZ-N01-PSS-1YR	CMPEXTRMZ-N01-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N01)	\$55	Each	10%	\$50	Other	F1
CMPEXTRMZ-N02-PSS-1YR	CMPEXTRMZ-N02-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N02)	\$52	Each	10%	\$47	Other	F1
CMPEXTRMZ-N03-PSS-1YR	CMPEXTRMZ-N03-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N03)	\$50	Each	10%	\$45	Other	F1
CMPEXTRMZ-N04-PSS-1YR	CMPEXTRMZ-N04-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N04)	\$47	Each	10%	\$42	Other	F1
CMPEXTRMZ-N05-PSS-1YR	CMPEXTRMZ-N05-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N05)	\$45	Each	10%	\$41	Other	F1
CMPEXTRMZ-N06-PSS-1YR	CMPEXTRMZ-N06-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N06)	\$43	Each	10%	\$39	Other	F1
CMPEXTRMZ-N07-PSS-1YR	CMPEXTRMZ-N07-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N07)	\$40	Each	10%	\$36	Other	F1
CMPEXTRMZ-N08-PSS-1YR	CMPEXTRMZ-N08-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N08)	\$38	Each	10%	\$34	Other	F1
CMPEXTRMZ-N09-PSS-1YR	CMPEXTRMZ-N09-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N09)	\$36	Each	10%	\$32	Other	F1
CMPEXTRMZ-N10-PSS-1YR	CMPEXTRMZ-N10-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N10)	\$35	Each	10%	\$32	Other	F1
CMPEXTRMZ-N11-PSS-1YR	CMPEXTRMZ-N11-PSS-1YR		Annual Maintenance PSS (CMPEXTRMZ-N11)	\$33	Each	10%	\$30	Other	F1
CMPEXT-T01-PSS-1YR	CMPEXT-T01-PSS-1YR		Annual Maintenance PSS (CMPEXT-T01)	\$4,102	Each	10%	\$3,692	Other	F1
CMPEXT-T02-PSS-1YR	CMPEXT-T02-PSS-1YR		Annual Maintenance PSS (CMPEXT-T02)	\$4,102	Each	10%	\$3,692	Other	F1
CMPEXT-T03-PSS-1YR	CMPEXT-T03-PSS-1YR		Annual Maintenance PSS (CMPEXT-T03)	\$4,102	Each	10%	\$3,692	Other	F1
CMPEXT-T04-PSS-1YR	CMPEXT-T04-PSS-1YR		Annual Maintenance PSS (CMPEXT-T04)	\$4,102	Each	10%	\$3,692	Other	F1
CMPEXT-T05-PSS-1YR	CMPEXT-T05-PSS-1YR		Annual Maintenance PSS (CMPEXT-T05)	\$6,262	Each	10%	\$5,636	Other	F1
CMPEXT-T06-PSS-1YR	CMPEXT-T06-PSS-1YR		Annual Maintenance PSS (CMPEXT-T06)	\$8,422	Each	10%	\$7,580	Other	F1
CMPEXT-T07-PSS-1YR	CMPEXT-T07-PSS-1YR		Annual Maintenance PSS (CMPEXT-T07)	\$10,582	Each	10%	\$9,524	Other	F1
CMPEXT-T08-PSS-1YR	CMPEXT-T08-PSS-1YR		Annual Maintenance PSS (CMPEXT-T08)	\$12,742	Each	10%	\$11,468	Other	F1
CMPEXT-T09-PSS-1YR	CMPEXT-T09-PSS-1YR		Annual Maintenance PSS (CMPEXT-T09)	\$14,902	Each	10%	\$13,412	Other	F1
CMPEXT-T10-PSS-1YR	CMPEXT-T10-PSS-1YR		Annual Maintenance PSS (CMPEXT-T10)	\$17,062	Each	10%	\$15,356	Other	F1
CMPEXT-T11-PSS-1YR	CMPEXT-T11-PSS-1YR		Annual Maintenance PSS (CMPEXT-T11)	\$19,222	Each	10%	\$17,300	Other	F1
CMPEXT-T12-PSS-1YR	CMPEXT-T12-PSS-1YR		Annual Maintenance PSS (CMPEXT-T12)	\$21,382	Each	10%	\$19,244	Other	F1
CMPEXT-T13-PSS-1YR	CMPEXT-T13-PSS-1YR		Annual Maintenance PSS (CMPEXT-T13)	\$23,542	Each	10%	\$21,188	Other	F1
CMPEXT-T14-PSS-1YR	CMPEXT-T14-PSS-1YR		Annual Maintenance PSS (CMPEXT-T14)	\$25,702	Each	10%	\$23,132	Other	F1
CMPEXT-T15-PSS-1YR	CMPEXT-T15-PSS-1YR		Annual Maintenance PSS (CMPEXT-T15)	\$27,862	Each	10%	\$25,076	Other	F1
CMPEXT-T16-PSS-1YR	CMPEXT-T16-PSS-1YR		Annual Maintenance PSS (CMPEXT-T16)	\$30,022	Each	10%	\$27,020	Other	F1
CMPEXT-T17-PSS-1YR	CMPEXT-T17-PSS-1YR		Annual Maintenance PSS (CMPEXT-T17)	\$32,182	Each	10%	\$28,964	Other	F1
CMPEXT-T18-PSS-1YR	CMPEXT-T18-PSS-1YR		Annual Maintenance PSS (CMPEXT-T18)	\$34,342	Each	10%	\$30,908	Other	F1
CMPEXT-T19-PSS-1YR	CMPEXT-T19-PSS-1YR		Annual Maintenance PSS (CMPEXT-T19)	\$36,502	Each	10%	\$32,852	Other	F1
CMPEXT-T20-PSS-1YR	CMPEXT-T20-PSS-1YR		Annual Maintenance PSS (CMPEXT-T20)	\$38,662	Each	10%	\$34,796	Other	F1
CMPEXT-T21-PSS-1YR	CMPEXT-T21-PSS-1YR		Annual Maintenance PSS (CMPEXT-T21)	\$40,822	Each	10%	\$36,740	Other	F1
CMPEXT-T22-PSS-1YR	CMPEXT-T22-PSS-1YR		Annual Maintenance PSS (CMPEXT-T22)	\$42,982	Each	10%	\$38,684	Other	F1
CMPEXT-T23-PSS-1YR	CMPEXT-T23-PSS-1YR		Annual Maintenance PSS (CMPEXT-T23)	\$45,142	Each	10%	\$40,628	Other	F1
CMPEXT-T24-PSS-1YR	CMPEXT-T24-PSS-1YR		Annual Maintenance PSS (CMPEXT-T24)	\$47,302	Each	10%	\$42,572	Other	F1
CMPEXT-T25-PSS-1YR	CMPEXT-T25-PSS-1YR		Annual Maintenance PSS (CMPEXT-T25)	\$49,462	Each	10%	\$44,516	Other	F1
CMPEXT-T26-PSS-1YR	CMPEXT-T26-PSS-1YR		Annual Maintenance PSS (CMPEXT-T26)	\$51,622	Each	10%	\$46,460	Other	F1
CMPEXT-T27-PSS-1YR	CMPEXT-T27-PSS-1YR		Annual Maintenance PSS (CMPEXT-T27)	\$53,782	Each	10%	\$48,404	Other	F1
CMPEXT-T28-PSS-1YR	CMPEXT-T28-PSS-1YR		Annual Maintenance PSS (CMPEXT-T28)	\$55,942	Each	10%	\$50,348	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CMPEXT-T29-PSS-1YR	CMPEXT-T29-PSS-1YR		Annual Maintenance PSS (CMPEXT-T29)	\$58,102	Each	10%	\$52,292	Other	F1
CMPEXT-T30-PSS-1YR	CMPEXT-T30-PSS-1YR		Annual Maintenance PSS (CMPEXT-T30)	\$60,262	Each	10%	\$54,236	Other	F1
CMPEXT-T31-PSS-1YR	CMPEXT-T31-PSS-1YR		Annual Maintenance PSS (CMPEXT-T31)	\$62,422	Each	10%	\$56,180	Other	F1
CMPEXT-T32-PSS-1YR	CMPEXT-T32-PSS-1YR		Annual Maintenance PSS (CMPEXT-T32)	\$64,582	Each	10%	\$58,124	Other	F1
CMPEXT-T33-PSS-1YR	CMPEXT-T33-PSS-1YR		Annual Maintenance PSS (CMPEXT-T33)	\$66,742	Each	10%	\$60,068	Other	F1
CMPEXT-T34-PSS-1YR	CMPEXT-T34-PSS-1YR		Annual Maintenance PSS (CMPEXT-T34)	\$68,902	Each	10%	\$62,012	Other	F1
CMPEXT-T35-PSS-1YR	CMPEXT-T35-PSS-1YR		Annual Maintenance PSS (CMPEXT-T35)	\$71,062	Each	10%	\$63,956	Other	F1
CMPFLASHBASE-PSS-1YR	CMPFLASHBASE-PSS-1YR		Annual Maintenance PSS (CMPFLASHBASE)	\$1,400	Each	10%	\$1,260	Other	F1
CMPFLASH-C01-PSS-1YR	CMPFLASH-C01-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C01)	\$840	Each	10%	\$756	Other	F1
CMPFLASH-C02-PSS-1YR	CMPFLASH-C02-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C02)	\$806	Each	10%	\$725	Other	F1
CMPFLASH-C03-PSS-1YR	CMPFLASH-C03-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C03)	\$774	Each	10%	\$697	Other	F1
CMPFLASH-C04-PSS-1YR	CMPFLASH-C04-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C04)	\$744	Each	10%	\$670	Other	F1
CMPFLASH-C05-PSS-1YR	CMPFLASH-C05-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C05)	\$714	Each	10%	\$643	Other	F1
CMPFLASH-C06-PSS-1YR	CMPFLASH-C06-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C06)	\$686	Each	10%	\$617	Other	F1
CMPFLASH-C07-PSS-1YR	CMPFLASH-C07-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C07)	\$658	Each	10%	\$592	Other	F1
CMPFLASH-C08-PSS-1YR	CMPFLASH-C08-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C08)	\$632	Each	10%	\$569	Other	F1
CMPFLASH-C09-PSS-1YR	CMPFLASH-C09-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C09)	\$606	Each	10%	\$545	Other	F1
CMPFLASH-C10-PSS-1YR	CMPFLASH-C10-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C10)	\$582	Each	10%	\$524	Other	F1
CMPFLASH-C11-PSS-1YR	CMPFLASH-C11-PSS-1YR		Annual Maintenance PSS (CMPFLASH-C11)	\$558	Each	10%	\$502	Other	F1
CMPFLASH-N01-PSS-1YR	CMPFLASH-N01-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N01)	\$420	Each	10%	\$378	Other	F1
CMPFLASH-N02-PSS-1YR	CMPFLASH-N02-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N02)	\$404	Each	10%	\$364	Other	F1
CMPFLASH-N03-PSS-1YR	CMPFLASH-N03-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N03)	\$388	Each	10%	\$349	Other	F1
CMPFLASH-N04-PSS-1YR	CMPFLASH-N04-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N04)	\$372	Each	10%	\$335	Other	F1
CMPFLASH-N05-PSS-1YR	CMPFLASH-N05-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N05)	\$358	Each	10%	\$322	Other	F1
CMPFLASH-N06-PSS-1YR	CMPFLASH-N06-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N06)	\$344	Each	10%	\$310	Other	F1
CMPFLASH-N07-PSS-1YR	CMPFLASH-N07-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N07)	\$330	Each	10%	\$297	Other	F1
CMPFLASH-N08-PSS-1YR	CMPFLASH-N08-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N08)	\$316	Each	10%	\$284	Other	F1
CMPFLASH-N09-PSS-1YR	CMPFLASH-N09-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N09)	\$304	Each	10%	\$274	Other	F1
CMPFLASH-N10-PSS-1YR	CMPFLASH-N10-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N10)	\$292	Each	10%	\$263	Other	F1
CMPFLASH-N11-PSS-1YR	CMPFLASH-N11-PSS-1YR		Annual Maintenance PSS (CMPFLASH-N11)	\$280	Each	10%	\$252	Other	F1
CMPNFLASHBASE-PSS-1YR	CMPNFLASHBASE-PSS-1YR		Annual Maintenance PSS (CMPNFLASHBASE)	\$1,400	Each	10%	\$1,260	Other	F1
CMPNFLASH-C01-PSS-1YR	CMPNFLASH-C01-PSS-1YR		Annual Maintenance PSS (CMPNFLASH-C01)	\$840	Each	10%	\$756	Other	F1
CMPNFLASH-C02-PSS-1YR	CMPNFLASH-C02-PSS-1YR		Annual Maintenance PSS (CMPNFLASH-C02)	\$806	Each	10%	\$725	Other	F1
CMPNFLASH-C03-PSS-1YR	CMPNFLASH-C03-PSS-1YR		Annual Maintenance PSS (CMPNFLASH-C03)	\$774	Each	10%	\$697	Other	F1
CMPNFLASH-C04-PSS-1YR	CMPNFLASH-C04-PSS-1YR		Annual Maintenance PSS (CMPNFLASH-C04)	\$744	Each	10%	\$670	Other	F1
CMPNFLASH-C05-PSS-1YR	CMPNFLASH-C05-PSS-1YR		Annual Maintenance PSS (CMPNFLASH-C05)	\$714	Each	10%	\$643	Other	F1
CMPNFLASH-C06-PSS-1YR	CMPNFLASH-C06-PSS-1YR		Annual Maintenance PSS (CMPNFLASH-C06)	\$686	Each	10%	\$617	Other	F1
CMPNFLASH-C07-PSS-1YR	CMPNFLASH-C07-PSS-1YR		Annual Maintenance PSS (CMPNFLASH-C07)	\$658	Each	10%	\$592	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CMPNFLASH-C08-PSS-1YR	CMPNFLASH-C08-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-C08)		\$632	Each	10%	\$569	Other	F1
CMPNFLASH-C09-PSS-1YR	CMPNFLASH-C09-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-C09)		\$606	Each	10%	\$545	Other	F1
CMPNFLASH-C10-PSS-1YR	CMPNFLASH-C10-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-C10)		\$582	Each	10%	\$524	Other	F1
CMPNFLASH-C11-PSS-1YR	CMPNFLASH-C11-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-C11)		\$558	Each	10%	\$502	Other	F1
CMPNFLASH-N01-PSS-1YR	CMPNFLASH-N01-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N01)		\$420	Each	10%	\$378	Other	F1
CMPNFLASH-N02-PSS-1YR	CMPNFLASH-N02-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N02)		\$404	Each	10%	\$364	Other	F1
CMPNFLASH-N03-PSS-1YR	CMPNFLASH-N03-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N03)		\$388	Each	10%	\$349	Other	F1
CMPNFLASH-N04-PSS-1YR	CMPNFLASH-N04-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N04)		\$372	Each	10%	\$335	Other	F1
CMPNFLASH-N05-PSS-1YR	CMPNFLASH-N05-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N05)		\$358	Each	10%	\$322	Other	F1
CMPNFLASH-N06-PSS-1YR	CMPNFLASH-N06-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N06)		\$344	Each	10%	\$310	Other	F1
CMPNFLASH-N07-PSS-1YR	CMPNFLASH-N07-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N07)		\$330	Each	10%	\$297	Other	F1
CMPNFLASH-N08-PSS-1YR	CMPNFLASH-N08-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N08)		\$316	Each	10%	\$284	Other	F1
CMPNFLASH-N09-PSS-1YR	CMPNFLASH-N09-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N09)		\$304	Each	10%	\$274	Other	F1
CMPNFLASH-N10-PSS-1YR	CMPNFLASH-N10-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N10)		\$292	Each	10%	\$263	Other	F1
CMPNFLASH-N11-PSS-1YR	CMPNFLASH-N11-PSS-1YR	Annual Maintenance PSS (CMPNFLASH-N11)		\$280	Each	10%	\$252	Other	F1
CMPPEER-BASE-PSS-1YR	CMPPEER-BASE-PSS-1YR	Annual Maintenance PSS (CMPPEER-BASE)		\$4,612	Each	10%	\$4,151	Other	F1
CMPPEER-C01-PSS-1YR	CMPPEER-C01-PSS-1YR	Annual Maintenance PSS (CMPPEER-C01)		\$974	Each	10%	\$877	Other	F1
CMPPEER-C02-PSS-1YR	CMPPEER-C02-PSS-1YR	Annual Maintenance PSS (CMPPEER-C02)		\$914	Each	10%	\$823	Other	F1
CMPPEER-C03-PSS-1YR	CMPPEER-C03-PSS-1YR	Annual Maintenance PSS (CMPPEER-C03)		\$806	Each	10%	\$725	Other	F1
CMPPEER-C04-PSS-1YR	CMPPEER-C04-PSS-1YR	Annual Maintenance PSS (CMPPEER-C04)		\$750	Each	10%	\$675	Other	F1
CMPPEER-C05-PSS-1YR	CMPPEER-C05-PSS-1YR	Annual Maintenance PSS (CMPPEER-C05)		\$718	Each	10%	\$646	Other	F1
CMPPEER-C06-PSS-1YR	CMPPEER-C06-PSS-1YR	Annual Maintenance PSS (CMPPEER-C06)		\$646	Each	10%	\$581	Other	F1
CMPPEER-C07-PSS-1YR	CMPPEER-C07-PSS-1YR	Annual Maintenance PSS (CMPPEER-C07)		\$576	Each	10%	\$518	Other	F1
CMPPEER-C08-PSS-1YR	CMPPEER-C08-PSS-1YR	Annual Maintenance PSS (CMPPEER-C08)		\$502	Each	10%	\$452	Other	F1
CMPPEER-C09-PSS-1YR	CMPPEER-C09-PSS-1YR	Annual Maintenance PSS (CMPPEER-C09)		\$436	Each	10%	\$392	Other	F1
CMPPEER-C10-PSS-1YR	CMPPEER-C10-PSS-1YR	Annual Maintenance PSS (CMPPEER-C10)		\$380	Each	10%	\$342	Other	F1
CMPPEER-C11-PSS-1YR	CMPPEER-C11-PSS-1YR	Annual Maintenance PSS (CMPPEER-C11)		\$330	Each	10%	\$297	Other	F1
CMPPEER-N01-PSS-1YR	CMPPEER-N01-PSS-1YR	Annual Maintenance PSS (CMPPEER-N01)		\$486	Each	10%	\$437	Other	F1
CMPPEER-N02-PSS-1YR	CMPPEER-N02-PSS-1YR	Annual Maintenance PSS (CMPPEER-N02)		\$458	Each	10%	\$412	Other	F1
CMPPEER-N03-PSS-1YR	CMPPEER-N03-PSS-1YR	Annual Maintenance PSS (CMPPEER-N03)		\$402	Each	10%	\$362	Other	F1
CMPPEER-N04-PSS-1YR	CMPPEER-N04-PSS-1YR	Annual Maintenance PSS (CMPPEER-N04)		\$374	Each	10%	\$337	Other	F1
CMPPEER-N05-PSS-1YR	CMPPEER-N05-PSS-1YR	Annual Maintenance PSS (CMPPEER-N05)		\$360	Each	10%	\$324	Other	F1
CMPPEER-N06-PSS-1YR	CMPPEER-N06-PSS-1YR	Annual Maintenance PSS (CMPPEER-N06)		\$324	Each	10%	\$292	Other	F1
CMPPEER-N07-PSS-1YR	CMPPEER-N07-PSS-1YR	Annual Maintenance PSS (CMPPEER-N07)		\$288	Each	10%	\$259	Other	F1
CMPPEER-N08-PSS-1YR	CMPPEER-N08-PSS-1YR	Annual Maintenance PSS (CMPPEER-N08)		\$250	Each	10%	\$225	Other	F1
CMPPEER-N09-PSS-1YR	CMPPEER-N09-PSS-1YR	Annual Maintenance PSS (CMPPEER-N09)		\$218	Each	10%	\$196	Other	F1
CMPPEER-N10-PSS-1YR	CMPPEER-N10-PSS-1YR	Annual Maintenance PSS (CMPPEER-N10)		\$190	Each	10%	\$171	Other	F1
CMPPEER-N11-PSS-1YR	CMPPEER-N11-PSS-1YR	Annual Maintenance PSS (CMPPEER-N11)		\$166	Each	10%	\$149	Other	F1
CMPPEER-T01-PSS-1YR	CMPPEER-T01-PSS-1YR	Annual Maintenance PSS (CMPPEER-T01)		\$2,304	Each	10%	\$2,074	Other	F1
CMPPEER-T02-PSS-1YR	CMPPEER-T02-PSS-1YR	Annual Maintenance PSS (CMPPEER-T02)		\$3,802	Each	10%	\$3,422	Other	F1
CMPPEER-T03-PSS-1YR	CMPPEER-T03-PSS-1YR	Annual Maintenance PSS (CMPPEER-T03)		\$5,300	Each	10%	\$4,770	Other	F1
CMPPEER-T04-PSS-1YR	CMPPEER-T04-PSS-1YR	Annual Maintenance PSS (CMPPEER-T04)		\$6,798	Each	10%	\$6,118	Other	F1
CMPPEER-T05-PSS-1YR	CMPPEER-T05-PSS-1YR	Annual Maintenance PSS (CMPPEER-T05)		\$9,886	Each	10%	\$8,897	Other	F1
CMPPEER-T06-PSS-1YR	CMPPEER-T06-PSS-1YR	Annual Maintenance PSS (CMPPEER-T06)		\$12,974	Each	10%	\$11,677	Other	F1
CMPPEER-T07-PSS-1YR	CMPPEER-T07-PSS-1YR	Annual Maintenance PSS (CMPPEER-T07)		\$16,062	Each	10%	\$14,456	Other	F1
CMPPEER-T08-PSS-1YR	CMPPEER-T08-PSS-1YR	Annual Maintenance PSS (CMPPEER-T08)		\$19,150	Each	10%	\$17,235	Other	F1
CMPPEER-T09-PSS-1YR	CMPPEER-T09-PSS-1YR	Annual Maintenance PSS (CMPPEER-T09)		\$22,238	Each	10%	\$20,014	Other	F1
CMPPEER-T10-PSS-1YR	CMPPEER-T10-PSS-1YR	Annual Maintenance PSS (CMPPEER-T10)		\$25,326	Each	10%	\$22,793	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
CMPPEER-T11-PSS-1YR	CMPPEER-T11-PSS-1YR		Annual Maintenance PSS (CMPPEER-T11)	\$28,414	Each	10%	\$25,573	Other	F1	
CMPPEER-T12-PSS-1YR	CMPPEER-T12-PSS-1YR		Annual Maintenance PSS (CMPPEER-T12)	\$31,502	Each	10%	\$28,352	Other	F1	
CMPPEER-T13-PSS-1YR	CMPPEER-T13-PSS-1YR		Annual Maintenance PSS (CMPPEER-T13)	\$34,590	Each	10%	\$31,131	Other	F1	
CMPPEER-T14-PSS-1YR	CMPPEER-T14-PSS-1YR		Annual Maintenance PSS (CMPPEER-T14)	\$37,678	Each	10%	\$33,910	Other	F1	
CMPPEER-T15-PSS-1YR	CMPPEER-T15-PSS-1YR		Annual Maintenance PSS (CMPPEER-T15)	\$40,766	Each	10%	\$36,689	Other	F1	
CMPPEER-T16-PSS-1YR	CMPPEER-T16-PSS-1YR		Annual Maintenance PSS (CMPPEER-T16)	\$43,854	Each	10%	\$39,469	Other	F1	
CMPPEER-T17-PSS-1YR	CMPPEER-T17-PSS-1YR		Annual Maintenance PSS (CMPPEER-T17)	\$46,942	Each	10%	\$42,248	Other	F1	
CMPPEER-T18-PSS-1YR	CMPPEER-T18-PSS-1YR		Annual Maintenance PSS (CMPPEER-T18)	\$50,030	Each	10%	\$45,027	Other	F1	
CMPPEER-T19-PSS-1YR	CMPPEER-T19-PSS-1YR		Annual Maintenance PSS (CMPPEER-T19)	\$53,118	Each	10%	\$47,806	Other	F1	
CMPPEER-T20-PSS-1YR	CMPPEER-T20-PSS-1YR		Annual Maintenance PSS (CMPPEER-T20)	\$56,206	Each	10%	\$50,585	Other	F1	
CMPPEER-T21-PSS-1YR	CMPPEER-T21-PSS-1YR		Annual Maintenance PSS (CMPPEER-T21)	\$59,294	Each	10%	\$53,365	Other	F1	
CMPPEER-T22-PSS-1YR	CMPPEER-T22-PSS-1YR		Annual Maintenance PSS (CMPPEER-T22)	\$62,382	Each	10%	\$56,144	Other	F1	
CMPPEER-T23-PSS-1YR	CMPPEER-T23-PSS-1YR		Annual Maintenance PSS (CMPPEER-T23)	\$65,470	Each	10%	\$58,923	Other	F1	
CMPPEER-T24-PSS-1YR	CMPPEER-T24-PSS-1YR		Annual Maintenance PSS (CMPPEER-T24)	\$68,558	Each	10%	\$61,702	Other	F1	
CMPPEER-T25-PSS-1YR	CMPPEER-T25-PSS-1YR		Annual Maintenance PSS (CMPPEER-T25)	\$71,646	Each	10%	\$64,481	Other	F1	
CMPPEER-T26-PSS-1YR	CMPPEER-T26-PSS-1YR		Annual Maintenance PSS (CMPPEER-T26)	\$74,734	Each	10%	\$67,261	Other	F1	
CMPPEER-T27-PSS-1YR	CMPPEER-T27-PSS-1YR		Annual Maintenance PSS (CMPPEER-T27)	\$77,822	Each	10%	\$70,040	Other	F1	
CMPPEER-T28-PSS-1YR	CMPPEER-T28-PSS-1YR		Annual Maintenance PSS (CMPPEER-T28)	\$80,910	Each	10%	\$72,819	Other	F1	
CMPPEER-T29-PSS-1YR	CMPPEER-T29-PSS-1YR		Annual Maintenance PSS (CMPPEER-T29)	\$83,998	Each	10%	\$75,598	Other	F1	
CMPPEER-T30-PSS-1YR	CMPPEER-T30-PSS-1YR		Annual Maintenance PSS (CMPPEER-T30)	\$87,086	Each	10%	\$78,377	Other	F1	
CMPPEER-T31-PSS-1YR	CMPPEER-T31-PSS-1YR		Annual Maintenance PSS (CMPPEER-T31)	\$90,174	Each	10%	\$81,157	Other	F1	
CMPPEER-T32-PSS-1YR	CMPPEER-T32-PSS-1YR		Annual Maintenance PSS (CMPPEER-T32)	\$93,262	Each	10%	\$83,936	Other	F1	
CMPPEER-T33-PSS-1YR	CMPPEER-T33-PSS-1YR		Annual Maintenance PSS (CMPPEER-T33)	\$96,350	Each	10%	\$86,715	Other	F1	
CMPPEER-T34-PSS-1YR	CMPPEER-T34-PSS-1YR		Annual Maintenance PSS (CMPPEER-T34)	\$99,438	Each	10%	\$89,494	Other	F1	
CMPPEER-T35-PSS-1YR	CMPPEER-T35-PSS-1YR		Annual Maintenance PSS (CMPPEER-T35)	\$102,526	Each	10%	\$92,273	Other	F1	
CMPZHPF-1BAS-PSS-1YR	CMPZHPF-1BAS-PSS-1YR		Annual Maintenance PSS (CMPZHPF-1BAS)	\$2,000	Each	10%	\$1,800	Other	F1	
CMPZHPF-BAS-PSS-1YR	CMPZHPF-BAS-PSS-1YR		Annual Maintenance PSS (CMPZHPF-BAS)	\$2,000	Each	10%	\$1,800	Other	F1	
CN4NMBD-PSS-1YR	CN4NMBD-PSS-1YR		Annual Maintenance PSS (CN4NMBD)	\$17,391	Each	10%	\$15,652	Other	F1	
CN514-REP2-LU-PSS-1YR	CN514-REP2-LU-PSS-1YR		Annual Maintenance PSS (CN514-REP2-LU)	\$3,460	Each	10%	\$3,114	Other	F1	
CNA2N1FUPG4LP-PSS-1YR	CNA2N1FUPG4LP-PSS-1YR		Annual Maintenance PSS (CNA2N1FUPG4LP)	\$1,698	Each	10%	\$1,528	Other	F1	
CNA2N1MEXG4LP-PSS-1YR	CNA2N1MEXG4LP-PSS-1YR		Annual Maintenance PSS (CNA2N1MEXG4LP)	\$1,698	Each	10%	\$1,528	Other	F1	
CNA2N2FUPG4LP-PSS-1YR	CNA2N2FUPG4LP-PSS-1YR		Annual Maintenance PSS (CNA2N2FUPG4LP)	\$3,019	Each	10%	\$2,717	Other	F1	
CNA2N2MEXG4LP-PSS-1YR	CNA2N2MEXG4LP-PSS-1YR		Annual Maintenance PSS (CNA2N2MEXG4LP)	\$3,019	Each	10%	\$2,717	Other	F1	
CNA2N3FUPG4LP-PSS-1YR	CNA2N3FUPG4LP-PSS-1YR		Annual Maintenance PSS (CNA2N3FUPG4LP)	\$4,211	Each	10%	\$3,790	Other	F1	
CNA2N3MEXG4LP-PSS-1YR	CNA2N3MEXG4LP-PSS-1YR		Annual Maintenance PSS (CNA2N3MEXG4LP)	\$4,211	Each	10%	\$3,790	Other	F1	
CNA3PHNAM-PSS-1YR	CNA3PHNAM-PSS-1YR		Annual Maintenance PSS (CNA3PHNAM)	\$204	Each	10%	\$184	Other	F1	
CNA4N1FBAG4LP-PSS-1YR	CNA4N1FBAG4LP-PSS-1YR		Annual Maintenance PSS (CNA4N1FBAG4LP)	\$3,560	Each	10%	\$3,204	Other	F1	
CNA4N1MBAG4LP-PSS-1YR	CNA4N1MBAG4LP-PSS-1YR		Annual Maintenance PSS (CNA4N1MBAG4LP)	\$3,560	Each	10%	\$3,204	Other	F1	
CNA4N2FBAG4LP-PSS-1YR	CNA4N2FBAG4LP-PSS-1YR		Annual Maintenance PSS (CNA4N2FBAG4LP)	\$6,520	Each	10%	\$5,868	Other	F1	
CNA4N2MBAG4LP-PSS-1YR	CNA4N2MBAG4LP-PSS-1YR		Annual Maintenance PSS (CNA4N2MBAG4LP)	\$6,520	Each	10%	\$5,868	Other	F1	
CNA4N3FBAG4LP-PSS-1YR	CNA4N3FBAG4LP-PSS-1YR		Annual Maintenance PSS (CNA4N3FBAG4LP)	\$9,070	Each	10%	\$8,163	Other	F1	
CNA4N3MBAG4LP-PSS-1YR	CNA4N3MBAG4LP-PSS-1YR		Annual Maintenance PSS (CNA4N3MBAG4LP)	\$9,070	Each	10%	\$8,163	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CNACUA1NG4-PSS-1YR	CNACUA1NG4-PSS-1YR		Annual Maintenance PSS (CNACUA1NG4)	\$1,054	Each	10%	\$949	Other	F1
CNACUAIW-PSS-1YR	CNACUAIW-PSS-1YR		Annual Maintenance PSS (CNACUAIW)	\$2,320	Each	10%	\$2,088	Other	F1
CNE-IPADV100-CF-PSS-1YR	CNE-IPADV100-CF-PSS-1YR		Annual Maintenance PSS (CNE-IPADV100-CF)	\$6,880	Each	10%	\$6,192	Other	F1
CNE-IPADV100-PSS-1YR	CNE-IPADV100-PSS-1YR		Annual Maintenance PSS (CNE-IPADV100)	\$6,880	Each	10%	\$6,192	Other	F1
CNE-IPB-150-PSS-1YR	CNE-IPB-150-PSS-1YR		Annual Maintenance PSS (CNE-IPB-150)	\$7,200	Each	10%	\$6,480	Other	F1
CNE-IPB-50-CF-PSS-1YR	CNE-IPB-50-CF-PSS-1YR		Annual Maintenance PSS (CNE-IPB-50-CF)	\$940	Each	10%	\$846	Other	F1
CNE-IPB-50-PSS-1YR	CNE-IPB-50-PSS-1YR		Annual Maintenance PSS (CNE-IPB-50)	\$940	Each	10%	\$846	Other	F1
CNE-IPSANPLUE-CF-PSS-1YR	CNE-IPSANPLUE-CF-PSS-1YR		Annual Maintenance PSS (CNE-IPSANPLUE-CF)	\$4,960	Each	10%	\$4,464	Other	F1
CNE-IPSANPLUE-PSS-1YR	CNE-IPSANPLUE-PSS-1YR		Annual Maintenance PSS (CNE-IPSANPLUE)	\$4,960	Each	10%	\$4,464	Other	F1
CNE-IPU1000-CF-PSS-1YR	CNE-IPU1000-CF-PSS-1YR		Annual Maintenance PSS (CNE-IPU1000-CF)	\$1,900	Each	10%	\$1,710	Other	F1
CNE-IPU1000-PSS-1YR	CNE-IPU1000-PSS-1YR		Annual Maintenance PSS (CNE-IPU1000)	\$1,900	Each	10%	\$1,710	Other	F1
CNE-IPU100-CF-PSS-1YR	CNE-IPU100-CF-PSS-1YR		Annual Maintenance PSS (CNE-IPU100-CF)	\$380	Each	10%	\$342	Other	F1
CNE-IPU100-PSS-1YR	CNE-IPU100-PSS-1YR		Annual Maintenance PSS (CNE-IPU100)	\$380	Each	10%	\$342	Other	F1
CNE-IPU2500-CF-PSS-1YR	CNE-IPU2500-CF-PSS-1YR		Annual Maintenance PSS (CNE-IPU2500-CF)	\$3,800	Each	10%	\$3,420	Other	F1
CNE-IPU2500-PSS-1YR	CNE-IPU2500-PSS-1YR		Annual Maintenance PSS (CNE-IPU2500)	\$3,800	Each	10%	\$3,420	Other	F1
CNE-IPU500-CF-PSS-1YR	CNE-IPU500-CF-PSS-1YR		Annual Maintenance PSS (CNE-IPU500-CF)	\$1,420	Each	10%	\$1,278	Other	F1
CNE-IPU500-PSS-1YR	CNE-IPU500-PSS-1YR		Annual Maintenance PSS (CNE-IPU500)	\$1,420	Each	10%	\$1,278	Other	F1
CNE-IPUSANENT-CF-PSS-1YR	CNE-IPUSANENT-CF-PSS-1YR		Annual Maintenance PSS (CNE-IPUSANENT-CF)	\$7,520	Each	10%	\$6,768	Other	F1
CNE-IPUSANENT-PSS-1YR	CNE-IPUSANENT-PSS-1YR		Annual Maintenance PSS (CNE-IPUSANENT)	\$7,520	Each	10%	\$6,768	Other	F1
CNE-IPUSANPLU-CF-PSS-1YR	CNE-IPUSANPLU-CF-PSS-1YR		Annual Maintenance PSS (CNE-IPUSANPLU-CF)	\$3,000	Each	10%	\$2,700	Other	F1
CNE-IPUSANPLU-PSS-1YR	CNE-IPUSANPLU-PSS-1YR		Annual Maintenance PSS (CNE-IPUSANPLU)	\$3,000	Each	10%	\$2,700	Other	F1
CNE-MPLS10-CF-PSS-1YR	CNE-MPLS10-CF-PSS-1YR		Annual Maintenance PSS (CNE-MPLS10-CF)	\$1,900	Each	10%	\$1,710	Other	F1
CNE-MPLS10-PSS-1YR	CNE-MPLS10-PSS-1YR		Annual Maintenance PSS (CNE-MPLS10)	\$1,900	Each	10%	\$1,710	Other	F1
CNE-MPLS25-CF-PSS-1YR	CNE-MPLS25-CF-PSS-1YR		Annual Maintenance PSS (CNE-MPLS25-CF)	\$3,800	Each	10%	\$3,420	Other	F1
CNE-MPLS25-PSS-1YR	CNE-MPLS25-PSS-1YR		Annual Maintenance PSS (CNE-MPLS25)	\$3,800	Each	10%	\$3,420	Other	F1
CNE-MPLS50-CF-PSS-1YR	CNE-MPLS50-CF-PSS-1YR		Annual Maintenance PSS (CNE-MPLS50-CF)	\$6,640	Each	10%	\$5,976	Other	F1
CNE-MPLS50-PSS-1YR	CNE-MPLS50-PSS-1YR		Annual Maintenance PSS (CNE-MPLS50)	\$6,640	Each	10%	\$5,976	Other	F1
CNE-SAN-IP150-CF-PSS-1YR	CNE-SAN-IP150-CF-PSS-1YR		Annual Maintenance PSS (CNE-SAN-IP150-CF)	\$7,200	Each	10%	\$6,480	Other	F1
CNE-SAN-IP150-PSS-1YR	CNE-SAN-IP150-PSS-1YR		Annual Maintenance PSS (CNE-SAN-IP150)	\$7,200	Each	10%	\$6,480	Other	F1
CNE-SANIP-ENT-CF-PSS-1YR	CNE-SANIP-ENT-CF-PSS-1YR		Annual Maintenance PSS (CNE-SANIP-ENT-CF)	\$12,980	Each	10%	\$11,682	Other	F1
CNE-SANIP-ENT-PSS-1YR	CNE-SANIP-ENT-PSS-1YR		Annual Maintenance PSS (CNE-SANIP-ENT)	\$12,980	Each	10%	\$11,682	Other	F1
CNE-SANIP-PLU-CF-PSS-1YR	CNE-SANIP-PLU-CF-PSS-1YR		Annual Maintenance PSS (CNE-SANIP-PLU-CF)	\$8,160	Each	10%	\$7,344	Other	F1
CNE-SANIP-PLU-PSS-1YR	CNE-SANIP-PLU-PSS-1YR		Annual Maintenance PSS (CNE-SANIP-PLU)	\$8,160	Each	10%	\$7,344	Other	F1
CNE-SANIPUPLS-CF-PSS-1YR	CNE-SANIPUPLS-CF-PSS-1YR		Annual Maintenance PSS (CNE-SANIPUPLS-CF)	\$5,300	Each	10%	\$4,770	Other	F1
CNE-SANIPUPLS-PSS-1YR	CNE-SANIPUPLS-PSS-1YR		Annual Maintenance PSS (CNE-SANIPUPLS)	\$5,300	Each	10%	\$4,770	Other	F1
CNESANPLUSUPG-CF-PSS-1YR	CNESANPLUSUPG-CF-PSS-1YR		Annual Maintenance PSS (CNESANPLUSUPG-CF)	\$4,960	Each	10%	\$4,464	Other	F1
CNESANPLUSUPG-PSS-1YR	CNESANPLUSUPG-PSS-1YR		Annual Maintenance PSS (CNESANPLUSUPG)	\$4,960	Each	10%	\$4,464	Other	F1
CNFMGR-T1-4U-PSS-1YR	CNFMGR-T1-4U-PSS-1YR		Annual Maintenance PSS (CNFMGR-T1-4U)	\$202	Each	10%	\$182	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CNFMGR-T5-12U-PSS-1YR	CNFMGR-T5-12U-PSS-1YR		Annual Maintenance PSS (CNFMGR-T5-12U)	\$778	Each	10%	\$700	Other	F1
CNR2CHBKLIC-PSS-1YR	CNR2CHBKLIC-PSS-1YR		Annual Maintenance PSS (CNR2CHBKLIC)	\$300	Each	10%	\$270	Other	F1
CNR2N1FUPG4LP-PSS-1YR	CNR2N1FUPG4LP-PSS-1YR		Annual Maintenance PSS (CNR2N1FUPG4LP)	\$1,698	Each	10%	\$1,528	Other	F1
CNR2N1MEXG4LP-PSS-1YR	CNR2N1MEXG4LP-PSS-1YR		Annual Maintenance PSS (CNR2N1MEXG4LP)	\$1,698	Each	10%	\$1,528	Other	F1
CNR2N2FUPG4LP-PSS-1YR	CNR2N2FUPG4LP-PSS-1YR		Annual Maintenance PSS (CNR2N2FUPG4LP)	\$3,019	Each	10%	\$2,717	Other	F1
CNR2N2MEXG4LP-PSS-1YR	CNR2N2MEXG4LP-PSS-1YR		Annual Maintenance PSS (CNR2N2MEXG4LP)	\$3,019	Each	10%	\$2,717	Other	F1
CNR2N3FUPG4LP-PSS-1YR	CNR2N3FUPG4LP-PSS-1YR		Annual Maintenance PSS (CNR2N3FUPG4LP)	\$4,211	Each	10%	\$3,790	Other	F1
CNR2N3MEXG4LP-PSS-1YR	CNR2N3MEXG4LP-PSS-1YR		Annual Maintenance PSS (CNR2N3MEXG4LP)	\$4,211	Each	10%	\$3,790	Other	F1
CNR2NADVRMLIC-PSS-1YR	CNR2NADVRMLIC-PSS-1YR		Annual Maintenance PSS (CNR2NADVRMLIC)	\$280	Each	10%	\$252	Other	F1
CNR2NCEPLSLIC-PSS-1YR	CNR2NCEPLSLIC-PSS-1YR		Annual Maintenance PSS (CNR2NCEPLSLIC)	\$620	Each	10%	\$558	Other	F1
CNR2NGOVEDLIC-PSS-1YR	CNR2NGOVEDLIC-PSS-1YR		Annual Maintenance PSS (CNR2NGOVEDLIC)	\$620	Each	10%	\$558	Other	F1
CNR2NMSWG4-PSS-1YR	CNR2NMSWG4-PSS-1YR		Annual Maintenance PSS (CNR2NMSWG4)	\$1,260	Each	10%	\$1,134	Other	F1
CNR2NPSWG4-PSS-1YR	CNR2NPSWG4-PSS-1YR		Annual Maintenance PSS (CNR2NPSWG4)	\$1,467	Each	10%	\$1,320	Other	F1
CNR2NPUG4-PSS-1YR	CNR2NPUG4-PSS-1YR		Annual Maintenance PSS (CNR2NPUG4)	\$270	Each	10%	\$243	Other	F1
CNR2NREPLIC-PSS-1YR	CNR2NREPLIC-PSS-1YR		Annual Maintenance PSS (CNR2NREPLIC)	\$500	Each	10%	\$450	Other	F1
CNR2SEELIC-PSS-1YR	CNR2SEELIC-PSS-1YR		Annual Maintenance PSS (CNR2SEELIC)	\$400	Each	10%	\$360	Other	F1
CNR2SKCBLIC-PSS-1YR	CNR2SKCBLIC-PSS-1YR		Annual Maintenance PSS (CNR2SKCBLIC)	\$500	Each	10%	\$450	Other	F1
CNR3PHNAM-PSS-1YR	CNR3PHNAM-PSS-1YR		Annual Maintenance PSS (CNR3PHNAM)	\$204	Each	10%	\$184	Other	F1
CNR4N1FBAG4LP-PSS-1YR	CNR4N1FBAG4LP-PSS-1YR		Annual Maintenance PSS (CNR4N1FBAG4LP)	\$3,560	Each	10%	\$3,204	Other	F1
CNR4N1MBAG4LP-PSS-1YR	CNR4N1MBAG4LP-PSS-1YR		Annual Maintenance PSS (CNR4N1MBAG4LP)	\$3,560	Each	10%	\$3,204	Other	F1
CNR4N2FBAG4LP-PSS-1YR	CNR4N2FBAG4LP-PSS-1YR		Annual Maintenance PSS (CNR4N2FBAG4LP)	\$6,520	Each	10%	\$5,868	Other	F1
CNR4N2MBAG4LP-PSS-1YR	CNR4N2MBAG4LP-PSS-1YR		Annual Maintenance PSS (CNR4N2MBAG4LP)	\$6,520	Each	10%	\$5,868	Other	F1
CNR4N3FBAG4LP-PSS-1YR	CNR4N3FBAG4LP-PSS-1YR		Annual Maintenance PSS (CNR4N3FBAG4LP)	\$9,070	Each	10%	\$8,163	Other	F1
CNR4N3MBAG4LP-PSS-1YR	CNR4N3MBAG4LP-PSS-1YR		Annual Maintenance PSS (CNR4N3MBAG4LP)	\$9,070	Each	10%	\$8,163	Other	F1
CNR4N5MBAG4-PSS-1YR	CNR4N5MBAG4-PSS-1YR		Annual Maintenance PSS (CNR4N5MBAG4)	\$6,023	Each	10%	\$5,421	Other	F1
CNR4NADVRMLIC-PSS-1YR	CNR4NADVRMLIC-PSS-1YR		Annual Maintenance PSS (CNR4NADVRMLIC)	\$560	Each	10%	\$504	Other	F1
CNR4NCEPLSLIC-PSS-1YR	CNR4NCEPLSLIC-PSS-1YR		Annual Maintenance PSS (CNR4NCEPLSLIC)	\$1,240	Each	10%	\$1,116	Other	F1
CNR4NFUPG4-PSS-1YR	CNR4NFUPG4-PSS-1YR		Annual Maintenance PSS (CNR4NFUPG4)	\$4,182	Each	10%	\$3,764	Other	F1
CNR4NGOVEDLIC-PSS-1YR	CNR4NGOVEDLIC-PSS-1YR		Annual Maintenance PSS (CNR4NGOVEDLIC)	\$1,240	Each	10%	\$1,116	Other	F1
CNR4NMBAG4-PSS-1YR	CNR4NMBAG4-PSS-1YR		Annual Maintenance PSS (CNR4NMBAG4)	\$5,848	Each	10%	\$5,263	Other	F1
CNR4NMSWG3-PSS-1YR	CNR4NMSWG3-PSS-1YR		Annual Maintenance PSS (CNR4NMSWG3)	\$4,365	Each	10%	\$3,929	Other	F1
CNR4NMSWG4-PSS-1YR	CNR4NMSWG4-PSS-1YR		Annual Maintenance PSS (CNR4NMSWG4)	\$2,943	Each	10%	\$2,649	Other	F1
CNR4NPSWG4-PSS-1YR	CNR4NPSWG4-PSS-1YR		Annual Maintenance PSS (CNR4NPSWG4)	\$3,438	Each	10%	\$3,094	Other	F1
CNR4NPUG4-PSS-1YR	CNR4NPUG4-PSS-1YR		Annual Maintenance PSS (CNR4NPUG4)	\$900	Each	10%	\$810	Other	F1
CNR4NREPLIC-PSS-1YR	CNR4NREPLIC-PSS-1YR		Annual Maintenance PSS (CNR4NREPLIC)	\$1,000	Each	10%	\$900	Other	F1
CNR50VPOOLIC-PSS-1YR	CNR50VPOOLIC-PSS-1YR		Annual Maintenance PSS (CNR50VPOOLIC)	\$2,250	Each	10%	\$2,025	Other	F1
CNR8NPANSW-PSS-1YR	CNR8NPANSW-PSS-1YR		Annual Maintenance PSS (CNR8NPANSW)	\$2,106	Each	10%	\$1,895	Other	F1
CNR8TB-PSS-1YR	CNR8TB-PSS-1YR		Annual Maintenance PSS (CNR8TB)	\$6,851	Each	10%	\$6,166	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CNR8TBUP-PSS-1YR	CNR8TBUP-PSS-1YR	Annual Maintenance PSS (CNR8TBUP)		\$7,511	Each	10%		\$6,760	Other	F1	
CNRAN2SNLIC-PSS-1YR	CNRAN2SNLIC-PSS-1YR	Annual Maintenance PSS (CNRAN2SNLIC)		\$1,800	Each	10%		\$1,620	Other	F1	
CNRANUPUG3-PSS-1YR	CNRANUPUG3-PSS-1YR	Annual Maintenance PSS (CNRANUPUG3)		\$720	Each	10%		\$648	Other	F1	
CNRCAPEX-PSS-1YR	CNRCAPEX-PSS-1YR	Annual Maintenance PSS (CNRCAPEX)		\$4,500	Each	10%		\$4,050	Other	F1	
CNRCBRMLIC-PSS-1YR	CNRCBRMLIC-PSS-1YR	Annual Maintenance PSS (CNRCBRMLIC)		\$950	Each	10%		\$855	Other	F1	
CNRCCLICG4-PSS-1YR	CNRCCLICG4-PSS-1YR	Annual Maintenance PSS (CNRCCLICG4)		\$1,920	Each	10%		\$1,728	Other	F1	
CNRCCLIC-PSS-1YR	CNRCCLIC-PSS-1YR	Annual Maintenance PSS (CNRCCLIC)		\$2,480	Each	10%		\$2,232	Other	F1	
CNRCPLUG4-PSS-1YR	CNRCPLUG4-PSS-1YR	Annual Maintenance PSS (CNRCPLUG4)		\$1,920	Each	10%		\$1,728	Other	F1	
CNRCPLUSLIC-PSS-1YR	CNRCPLUSLIC-PSS-1YR	Annual Maintenance PSS (CNRCPLUSLIC)		\$2,480	Each	10%		\$2,232	Other	F1	
CNRCBKLIC-PSS-1YR	CNRCBKLIC-PSS-1YR	Annual Maintenance PSS (CNRCBKLIC)		\$600	Each	10%		\$540	Other	F1	
CNRCONVAG-PSS-1YR	CNRCONVAG-PSS-1YR	Annual Maintenance PSS (CNRCONVAG)		\$1,047	Each	10%		\$942	Other	F1	
CNRCUAING4-PSS-1YR	CNRCUAING4-PSS-1YR	Annual Maintenance PSS (CNRCUAING4)		\$1,054	Each	10%		\$949	Other	F1	
CNRCUJESW-PSS-1YR	CNRCUJESW-PSS-1YR	Annual Maintenance PSS (CNRCUJESW)		\$2,320	Each	10%		\$2,088	Other	F1	
CNRCUJESW-PSS-1YR	CNRCUJESW-PSS-1YR	Annual Maintenance PSS (CNRCUJESW)		\$2,320	Each	10%		\$2,088	Other	F1	
CNRFMA6HASW-PSS-1YR	CNRFMA6HASW-PSS-1YR	Annual Maintenance PSS (CNRFMA6HASW)		\$3,280	Each	10%		\$2,952	Other	F1	
CNRFMA6HASW-PSS-1YR	CNRFMA6HASW-PSS-1YR	Annual Maintenance PSS (CNRFMA6HASW)		\$6,970	Each	10%		\$6,273	Other	F1	
CNRFMA7HASW-PSS-1YR	CNRFMA7HASW-PSS-1YR	Annual Maintenance PSS (CNRFMA7HASW)		\$3,280	Each	10%		\$2,952	Other	F1	
CNRFMA7HASW-PSS-1YR	CNRFMA7HASW-PSS-1YR	Annual Maintenance PSS (CNRFMA7HASW)		\$6,970	Each	10%		\$6,273	Other	F1	
CNRGTWYPROG-PSS-1YR	CNRGTWYPROG-PSS-1YR	Annual Maintenance PSS (CNRGTWYPROG)		\$0	Each	10%		\$0	Other	F1	
CNRRK4NG3-PSS-1YR	CNRRK4NG3-PSS-1YR	Annual Maintenance PSS (CNRRK4NG3)		\$8,160	Each	10%		\$7,344	Other	F1	
CNRRTSWCH-PSS-1YR	CNRRTSWCH-PSS-1YR	Annual Maintenance PSS (CNRRTSWCH)		\$3,060	Each	10%		\$2,754	Other	F1	
CNRSBK-PSS-1YR	CNRSBK-PSS-1YR	Annual Maintenance PSS (CNRSBK)		\$2,326	Each	10%		\$2,093	Other	F1	
CNRSBK-PSS-1YR	CNRSBK-PSS-1YR	Annual Maintenance PSS (CNRSBK)		\$800	Each	10%		\$720	Other	F1	
CNRSKCLIC-PSS-1YR	CNRSKCLIC-PSS-1YR	Annual Maintenance PSS (CNRSKCLIC)		\$1,140	Each	10%		\$1,026	Other	F1	
CNRSKCLIC-PSS-1YR	CNRSKCLIC-PSS-1YR	Annual Maintenance PSS (CNRSKCLIC)		\$1,000	Each	10%		\$900	Other	F1	
CNRSVRSR-PSS-1YR	CNRSVRSR-PSS-1YR	Annual Maintenance PSS (CNRSVRSR)		\$600	Each	10%		\$540	Other	F1	
CNRSVRSR-PSS-1YR	CNRSVRSR-PSS-1YR	Annual Maintenance PSS (CNRSVRSR)		\$1,600	Each	10%		\$1,440	Other	F1	
CNS-1200PS-PSS-1YR	CNS-1200PS-PSS-1YR	Annual Maintenance PSS (CNS-1200PS)		\$204	Each	10%		\$184	Other	F1	
CNX-DNQSFP-40GSR1P-PSS-1YR	CNX-DNQSFP-40GSR1P-PSS-1YR	Annual Maintenance PSS (CNX-DNQSFP-40GSR1P)		\$145	Each	10%		\$130	Other	F1	
CNX-DN-SFP-1GCOPI1P-PSS-1YR	CNX-DN-SFP-1GCOPI1P-PSS-1YR	Annual Maintenance PSS (CNX-DN-SFP-1GCOPI1P)		\$18	Each	10%		\$16	Other	F1	
CNX-DN-SFP-1GOPT1P-PSS-1YR	CNX-DN-SFP-1GOPT1P-PSS-1YR	Annual Maintenance PSS (CNX-DN-SFP-1GOPT1P)		\$20	Each	10%		\$18	Other	F1	
CNX-DN-SFP-TX1M1P-PSS-1YR	CNX-DN-SFP-TX1M1P-PSS-1YR	Annual Maintenance PSS (CNX-DN-SFP-TX1M1P)		\$8	Each	10%		\$7	Other	F1	
CNX-DN-SFP-TX3M1P-PSS-1YR	CNX-DN-SFP-TX3M1P-PSS-1YR	Annual Maintenance PSS (CNX-DN-SFP-TX3M1P)		\$11	Each	10%		\$9	Other	F1	
CNX-DN-SFP-TX5M1P-PSS-1YR	CNX-DN-SFP-TX5M1P-PSS-1YR	Annual Maintenance PSS (CNX-DN-SFP-TX5M1P)		\$13	Each	10%		\$11	Other	F1	
CNX-S4048-DN-48R-PSS-1YR	CNX-S4048-DN-48R-PSS-1YR	Annual Maintenance PSS (CNX-S4048-DN-48R)		\$802	Each	10%		\$721	Other	F1	
CNXSFP-10GSR8-PSS-1YR	CNXSFP-10GSR8-PSS-1YR	Annual Maintenance PSS (CNXSFP-10GSR8)		\$206	Each	10%		\$185	Other	F1	
CNXSFP-10G-SR-PSS-1YR	CNXSFP-10G-SR-PSS-1YR	Annual Maintenance PSS (CNXSFP-10G-SR)		\$42	Each	10%		\$38	Other	F1	
COMBORAILKIT1U1NAF-PSS-1YR	COMBORAILKIT1U1NAF-PSS-1YR	Annual Maintenance PSS (COMBORAILKIT1U1NAF)		\$21	Each	10%		\$19	Other	F1	
COMBORAILKIT1U1NH-PSS-1YR	COMBORAILKIT1U1NH-PSS-1YR	Annual Maintenance PSS (COMBORAILKIT1U1NH)		\$24	Each	10%		\$22	Other	F1	
COMBORAILKIT1U1N-PSS-1YR	COMBORAILKIT1U1N-PSS-1YR	Annual Maintenance PSS (COMBORAILKIT1U1N)		\$21	Each	10%		\$19	Other	F1	
COMBORAILKIT1U1NU-PSS-1YR	COMBORAILKIT1U1NU-PSS-1YR	Annual Maintenance PSS (COMBORAILKIT1U1NU)		\$26	Each	10%		\$24	Other	F1	
COMBORAILKIT2U1NAF-PSS-1YR	COMBORAILKIT2U1NAF-PSS-1YR	Annual Maintenance PSS (COMBORAILKIT2U1NAF)		\$21	Each	10%		\$19	Other	F1	
COMBORAILKIT2U1NH-PSS-1YR	COMBORAILKIT2U1NH-PSS-1YR	Annual Maintenance PSS (COMBORAILKIT2U1NH)		\$24	Each	10%		\$22	Other	F1	
COMBORAILKIT2U1N-PSS-1YR	COMBORAILKIT2U1N-PSS-1YR	Annual Maintenance PSS (COMBORAILKIT2U1N)		\$21	Each	10%		\$19	Other	F1	
COMBORAILKIT2U1NU-PSS-1YR	COMBORAILKIT2U1NU-PSS-1YR	Annual Maintenance PSS (COMBORAILKIT2U1NU)		\$26	Each	10%		\$24	Other	F1	
COMP-120-PSS-1YR	COMP-120-PSS-1YR	Annual Maintenance PSS (COMP-120)		\$600	Each	10%		\$540	Other	F1	
COMP-240-PSS-1YR	COMP-240-PSS-1YR	Annual Maintenance PSS (COMP-240)		\$1,200	Each	10%		\$1,080	Other	F1	
COMP-240UPG-PSS-1YR	COMP-240UPG-PSS-1YR	Annual Maintenance PSS (COMP-240UPG)		\$1,200	Each	10%		\$1,080	Other	F1	
COMP-480-PSS-1YR	COMP-480-PSS-1YR	Annual Maintenance PSS (COMP-480)		\$2,400	Each	10%		\$2,160	Other	F1	
COMP-480UPG-PSS-1YR	COMP-480UPG-PSS-1YR	Annual Maintenance PSS (COMP-480UPG)		\$2,400	Each	10%		\$2,160	Other	F1	
COMP-960-PSS-1YR	COMP-960-PSS-1YR	Annual Maintenance PSS (COMP-960)		\$4,800	Each	10%		\$4,320	Other	F1	
COMP-960UPG-PSS-1YR	COMP-960UPG-PSS-1YR	Annual Maintenance PSS (COMP-960UPG)		\$4,800	Each	10%		\$4,320	Other	F1	
COMPVAV/M1BASE-PSS-1YR	COMPVAV/M1BASE-PSS-1YR	Annual Maintenance PSS (COMPVAV/M1BASE)		\$1,902	Each	10%		\$1,712	Other	F1	
COMPVAV/M-1C01-PSS-1YR	COMPVAV/M-1C01-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C01)		\$450	Each	10%		\$405	Other	F1	
COMPVAV/M-1C02-PSS-1YR	COMPVAV/M-1C02-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C02)		\$422	Each	10%		\$380	Other	F1	
COMPVAV/M-1C03-PSS-1YR	COMPVAV/M-1C03-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C03)		\$372	Each	10%		\$335	Other	F1	
COMPVAV/M-1C04-PSS-1YR	COMPVAV/M-1C04-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C04)		\$346	Each	10%		\$311	Other	F1	
COMPVAV/M-1C05-PSS-1YR	COMPVAV/M-1C05-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C05)		\$332	Each	10%		\$299	Other	F1	
COMPVAV/M-1C06-PSS-1YR	COMPVAV/M-1C06-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C06)		\$298	Each	10%		\$268	Other	F1	
COMPVAV/M-1C07-PSS-1YR	COMPVAV/M-1C07-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C07)		\$266	Each	10%		\$239	Other	F1	
COMPVAV/M-1C08-PSS-1YR	COMPVAV/M-1C08-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C08)		\$232	Each	10%		\$209	Other	F1	
COMPVAV/M-1C09-PSS-1YR	COMPVAV/M-1C09-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C09)		\$202	Each	10%		\$182	Other	F1	
COMPVAV/M-1C10-PSS-1YR	COMPVAV/M-1C10-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C10)		\$176	Each	10%		\$158	Other	F1	
COMPVAV/M-1C11-PSS-1YR	COMPVAV/M-1C11-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1C11)		\$152	Each	10%		\$137	Other	F1	
COMPVAV/M-1N01-PSS-1YR	COMPVAV/M-1N01-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1N01)		\$224	Each	10%		\$202	Other	F1	
COMPVAV/M-1N02-PSS-1YR	COMPVAV/M-1N02-PSS-1YR	Annual Maintenance PSS (COMPVAV/M-1N02)		\$212	Each	10%		\$191	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
COMPAV/M-1N03-PSS-1YR	COMPAV/M-1N03-PSS-1YR		Annual Maintenance PSS (COMPAV/M-1N03)	\$186	Each	10%	\$167	Other	F1
COMPAV/M-1N04-PSS-1YR	COMPAV/M-1N04-PSS-1YR		Annual Maintenance PSS (COMPAV/M-1N04)	\$172	Each	10%	\$155	Other	F1
COMPAV/M-1N05-PSS-1YR	COMPAV/M-1N05-PSS-1YR		Annual Maintenance PSS (COMPAV/M-1N05)	\$166	Each	10%	\$149	Other	F1
COMPAV/M-1N06-PSS-1YR	COMPAV/M-1N06-PSS-1YR		Annual Maintenance PSS (COMPAV/M-1N06)	\$150	Each	10%	\$136	Other	F1
COMPAV/M-1N07-PSS-1YR	COMPAV/M-1N07-PSS-1YR		Annual Maintenance PSS (COMPAV/M-1N07)	\$134	Each	10%	\$121	Other	F1
COMPAV/M-1N08-PSS-1YR	COMPAV/M-1N08-PSS-1YR		Annual Maintenance PSS (COMPAV/M-1N08)	\$116	Each	10%	\$104	Other	F1
COMPAV/M-1N09-PSS-1YR	COMPAV/M-1N09-PSS-1YR		Annual Maintenance PSS (COMPAV/M-1N09)	\$100	Each	10%	\$90	Other	F1
COMPAV/M-1N10-PSS-1YR	COMPAV/M-1N10-PSS-1YR		Annual Maintenance PSS (COMPAV/M-1N10)	\$88	Each	10%	\$79	Other	F1
COMPAV/M-1N11-PSS-1YR	COMPAV/M-1N11-PSS-1YR		Annual Maintenance PSS (COMPAV/M-1N11)	\$76	Each	10%	\$68	Other	F1
COM-PAV/MAT10-PSS-1YR	COM-PAV/MAT10-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT10)	\$11,290	Each	10%	\$10,161	Other	F1
COM-PAV/MAT11-PSS-1YR	COM-PAV/MAT11-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT11)	\$12,716	Each	10%	\$11,444	Other	F1
COM-PAV/MAT12-PSS-1YR	COM-PAV/MAT12-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT12)	\$14,142	Each	10%	\$12,728	Other	F1
COM-PAV/MAT13-PSS-1YR	COM-PAV/MAT13-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT13)	\$15,568	Each	10%	\$14,011	Other	F1
COM-PAV/MAT14-PSS-1YR	COM-PAV/MAT14-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT14)	\$16,994	Each	10%	\$15,295	Other	F1
COM-PAV/MAT15-PSS-1YR	COM-PAV/MAT15-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT15)	\$18,420	Each	10%	\$16,578	Other	F1
COM-PAV/MAT16-PSS-1YR	COM-PAV/MAT16-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT16)	\$19,846	Each	10%	\$17,861	Other	F1
COM-PAV/MAT17-PSS-1YR	COM-PAV/MAT17-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT17)	\$21,272	Each	10%	\$19,145	Other	F1
COM-PAV/MAT18-PSS-1YR	COM-PAV/MAT18-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT18)	\$22,698	Each	10%	\$20,428	Other	F1
COM-PAV/MAT19-PSS-1YR	COM-PAV/MAT19-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT19)	\$24,124	Each	10%	\$21,712	Other	F1
COM-PAV/MAT1-PSS-1YR	COM-PAV/MAT1-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT1)	\$964	Each	10%	\$868	Other	F1
COM-PAV/MAT20-PSS-1YR	COM-PAV/MAT20-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT20)	\$25,550	Each	10%	\$22,995	Other	F1
COM-PAV/MAT21-PSS-1YR	COM-PAV/MAT21-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT21)	\$26,976	Each	10%	\$24,278	Other	F1
COM-PAV/MAT22-PSS-1YR	COM-PAV/MAT22-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT22)	\$28,402	Each	10%	\$25,562	Other	F1
COM-PAV/MAT23-PSS-1YR	COM-PAV/MAT23-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT23)	\$29,828	Each	10%	\$26,845	Other	F1
COM-PAV/MAT24-PSS-1YR	COM-PAV/MAT24-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT24)	\$31,254	Each	10%	\$28,129	Other	F1
COM-PAV/MAT25-PSS-1YR	COM-PAV/MAT25-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT25)	\$32,680	Each	10%	\$29,412	Other	F1
COM-PAV/MAT26-PSS-1YR	COM-PAV/MAT26-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT26)	\$34,106	Each	10%	\$30,695	Other	F1
COM-PAV/MAT27-PSS-1YR	COM-PAV/MAT27-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT27)	\$35,532	Each	10%	\$31,979	Other	F1
COM-PAV/MAT28-PSS-1YR	COM-PAV/MAT28-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT28)	\$36,958	Each	10%	\$33,262	Other	F1
COM-PAV/MAT29-PSS-1YR	COM-PAV/MAT29-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT29)	\$38,384	Each	10%	\$34,546	Other	F1
COM-PAV/MAT2-PSS-1YR	COM-PAV/MAT2-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT2)	\$1,554	Each	10%	\$1,399	Other	F1
COM-PAV/MAT30-PSS-1YR	COM-PAV/MAT30-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT30)	\$39,810	Each	10%	\$35,829	Other	F1
COM-PAV/MAT3-PSS-1YR	COM-PAV/MAT3-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT3)	\$2,144	Each	10%	\$1,930	Other	F1
COM-PAV/MAT4-PSS-1YR	COM-PAV/MAT4-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT4)	\$2,734	Each	10%	\$2,461	Other	F1
COM-PAV/MAT5-PSS-1YR	COM-PAV/MAT5-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT5)	\$4,160	Each	10%	\$3,744	Other	F1
COM-PAV/MAT6-PSS-1YR	COM-PAV/MAT6-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT6)	\$5,586	Each	10%	\$5,027	Other	F1
COM-PAV/MAT7-PSS-1YR	COM-PAV/MAT7-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT7)	\$7,012	Each	10%	\$6,311	Other	F1
COM-PAV/MAT8-PSS-1YR	COM-PAV/MAT8-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT8)	\$8,438	Each	10%	\$7,594	Other	F1
COM-PAV/MAT9-PSS-1YR	COM-PAV/MAT9-PSS-1YR		Annual Maintenance PSS (COM-PAV/MAT9)	\$9,864	Each	10%	\$8,878	Other	F1
COM-PAV/MBASE-PSS-1YR	COM-PAV/MBASE-PSS-1YR		Annual Maintenance PSS (COM-PAV/MBASE)	\$1,902	Each	10%	\$1,712	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
COM-PAV/M-C01-PSS-1YR	COM-PAV/M-C01-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C01)		\$450	Each	10%	\$405	Other	F1
COM-PAV/M-C02-PSS-1YR	COM-PAV/M-C02-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C02)		\$422	Each	10%	\$380	Other	F1
COM-PAV/M-C03-PSS-1YR	COM-PAV/M-C03-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C03)		\$372	Each	10%	\$335	Other	F1
COM-PAV/M-C04-PSS-1YR	COM-PAV/M-C04-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C04)		\$346	Each	10%	\$311	Other	F1
COM-PAV/M-C05-PSS-1YR	COM-PAV/M-C05-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C05)		\$332	Each	10%	\$299	Other	F1
COM-PAV/M-C06-PSS-1YR	COM-PAV/M-C06-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C06)		\$298	Each	10%	\$268	Other	F1
COM-PAV/M-C07-PSS-1YR	COM-PAV/M-C07-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C07)		\$266	Each	10%	\$239	Other	F1
COM-PAV/M-C08-PSS-1YR	COM-PAV/M-C08-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C08)		\$232	Each	10%	\$209	Other	F1
COM-PAV/M-C09-PSS-1YR	COM-PAV/M-C09-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C09)		\$202	Each	10%	\$182	Other	F1
COM-PAV/M-C10-PSS-1YR	COM-PAV/M-C10-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C10)		\$176	Each	10%	\$158	Other	F1
COM-PAV/M-C11-PSS-1YR	COM-PAV/M-C11-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-C11)		\$152	Each	10%	\$137	Other	F1
COM-PAV/M-N01-PSS-1YR	COM-PAV/M-N01-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N01)		\$224	Each	10%	\$202	Other	F1
COM-PAV/M-N02-PSS-1YR	COM-PAV/M-N02-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N02)		\$212	Each	10%	\$191	Other	F1
COM-PAV/M-N03-PSS-1YR	COM-PAV/M-N03-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N03)		\$186	Each	10%	\$167	Other	F1
COM-PAV/M-N04-PSS-1YR	COM-PAV/M-N04-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N04)		\$172	Each	10%	\$155	Other	F1
COM-PAV/M-N05-PSS-1YR	COM-PAV/M-N05-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N05)		\$166	Each	10%	\$149	Other	F1
COM-PAV/M-N06-PSS-1YR	COM-PAV/M-N06-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N06)		\$150	Each	10%	\$135	Other	F1
COM-PAV/M-N07-PSS-1YR	COM-PAV/M-N07-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N07)		\$134	Each	10%	\$121	Other	F1
COM-PAV/M-N08-PSS-1YR	COM-PAV/M-N08-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N08)		\$116	Each	10%	\$104	Other	F1
COM-PAV/M-N09-PSS-1YR	COM-PAV/M-N09-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N09)		\$100	Each	10%	\$90	Other	F1
COM-PAV/M-N10-PSS-1YR	COM-PAV/M-N10-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N10)		\$88	Each	10%	\$79	Other	F1
COM-PAV/M-N11-PSS-1YR	COM-PAV/M-N11-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-N11)		\$76	Each	10%	\$68	Other	F1
COM-PAV-1R01-PSS-1YR	COM-PAV-1R01-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R01)		\$450	Each	10%	\$405	Other	F1
COM-PAV-1R02-PSS-1YR	COM-PAV-1R02-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R02)		\$422	Each	10%	\$380	Other	F1
COM-PAV-1R03-PSS-1YR	COM-PAV-1R03-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R03)		\$372	Each	10%	\$335	Other	F1
COM-PAV-1R04-PSS-1YR	COM-PAV-1R04-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R04)		\$346	Each	10%	\$311	Other	F1
COM-PAV-1R05-PSS-1YR	COM-PAV-1R05-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R05)		\$332	Each	10%	\$299	Other	F1
COM-PAV-1R06-PSS-1YR	COM-PAV-1R06-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R06)		\$298	Each	10%	\$268	Other	F1
COM-PAV-1R07-PSS-1YR	COM-PAV-1R07-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R07)		\$266	Each	10%	\$239	Other	F1
COM-PAV-1R08-PSS-1YR	COM-PAV-1R08-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R08)		\$232	Each	10%	\$209	Other	F1
COM-PAV-1R09-PSS-1YR	COM-PAV-1R09-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R09)		\$202	Each	10%	\$182	Other	F1
COM-PAV-1R10-PSS-1YR	COM-PAV-1R10-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R10)		\$176	Each	10%	\$158	Other	F1
COM-PAV-1R11-PSS-1YR	COM-PAV-1R11-PSS-1YR	Annual Maintenance PSS (COM-PAV-1R11)		\$152	Each	10%	\$137	Other	F1
COM-PAV-1RBAS-PSS-1YR	COM-PAV-1RBAS-PSS-1YR	Annual Maintenance PSS (COM-PAV-1RBAS)		\$1,902	Each	10%	\$1,712	Other	F1
COM-PAV-2R01-PSS-1YR	COM-PAV-2R01-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R01)		\$450	Each	10%	\$405	Other	F1
COM-PAV-2R02-PSS-1YR	COM-PAV-2R02-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R02)		\$422	Each	10%	\$380	Other	F1
COM-PAV-2R03-PSS-1YR	COM-PAV-2R03-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R03)		\$372	Each	10%	\$335	Other	F1
COM-PAV-2R04-PSS-1YR	COM-PAV-2R04-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R04)		\$346	Each	10%	\$311	Other	F1
COM-PAV-2R05-PSS-1YR	COM-PAV-2R05-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R05)		\$332	Each	10%	\$299	Other	F1
COM-PAV-2R06-PSS-1YR	COM-PAV-2R06-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R06)		\$298	Each	10%	\$268	Other	F1
COM-PAV-2R07-PSS-1YR	COM-PAV-2R07-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R07)		\$266	Each	10%	\$239	Other	F1
COM-PAV-2R08-PSS-1YR	COM-PAV-2R08-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R08)		\$232	Each	10%	\$209	Other	F1
COM-PAV-2R09-PSS-1YR	COM-PAV-2R09-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R09)		\$202	Each	10%	\$182	Other	F1
COM-PAV-2R10-PSS-1YR	COM-PAV-2R10-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R10)		\$176	Each	10%	\$158	Other	F1
COM-PAV-2R11-PSS-1YR	COM-PAV-2R11-PSS-1YR	Annual Maintenance PSS (COM-PAV-2R11)		\$152	Each	10%	\$137	Other	F1
COM-PAV-2RBAS-PSS-1YR	COM-PAV-2RBAS-PSS-1YR	Annual Maintenance PSS (COM-PAV-2RBAS)		\$1,902	Each	10%	\$1,712	Other	F1
COM-PAV/M-R01-PSS-1YR	COM-PAV/M-R01-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-R01)		\$450	Each	10%	\$405	Other	F1
COM-PAV/M-R02-PSS-1YR	COM-PAV/M-R02-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-R02)		\$422	Each	10%	\$380	Other	F1
COM-PAV/M-R03-PSS-1YR	COM-PAV/M-R03-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-R03)		\$372	Each	10%	\$335	Other	F1
COM-PAV/M-R04-PSS-1YR	COM-PAV/M-R04-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-R04)		\$346	Each	10%	\$311	Other	F1
COM-PAV/M-R05-PSS-1YR	COM-PAV/M-R05-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-R05)		\$332	Each	10%	\$299	Other	F1
COM-PAV/M-R06-PSS-1YR	COM-PAV/M-R06-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-R06)		\$298	Each	10%	\$268	Other	F1
COM-PAV/M-R07-PSS-1YR	COM-PAV/M-R07-PSS-1YR	Annual Maintenance PSS (COM-PAV/M-R07)		\$266	Each	10%	\$239	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
COM-PAVM-R08-PSS-1YR	COM-PAVM-R08-PSS-1YR		Annual Maintenance PSS (COM-PAVM-R08)	\$232	Each	10%	\$209	Other	F1
COM-PAVM-R09-PSS-1YR	COM-PAVM-R09-PSS-1YR		Annual Maintenance PSS (COM-PAVM-R09)	\$202	Each	10%	\$182	Other	F1
COM-PAVM-R10-PSS-1YR	COM-PAVM-R10-PSS-1YR		Annual Maintenance PSS (COM-PAVM-R10)	\$176	Each	10%	\$158	Other	F1
COM-PAVM-R11-PSS-1YR	COM-PAVM-R11-PSS-1YR		Annual Maintenance PSS (COM-PAVM-R11)	\$152	Each	10%	\$137	Other	F1
COM-PAVM-RBAS-PSS-1YR	COM-PAVM-RBAS-PSS-1YR		Annual Maintenance PSS (COM-PAVM-RBAS)	\$1,902	Each	10%	\$1,712	Other	F1
CONENB-T10-PSS-1YR	CONENB-T10-PSS-1YR		Annual Maintenance PSS (CONENB-T10)	\$4,978	Each	10%	\$4,480	Other	F1
CONENB-T11-PSS-1YR	CONENB-T11-PSS-1YR		Annual Maintenance PSS (CONENB-T11)	\$5,582	Each	10%	\$5,024	Other	F1
CONENB-T12-PSS-1YR	CONENB-T12-PSS-1YR		Annual Maintenance PSS (CONENB-T12)	\$6,186	Each	10%	\$5,567	Other	F1
CONENB-T13-PSS-1YR	CONENB-T13-PSS-1YR		Annual Maintenance PSS (CONENB-T13)	\$6,790	Each	10%	\$6,111	Other	F1
CONENB-T14-PSS-1YR	CONENB-T14-PSS-1YR		Annual Maintenance PSS (CONENB-T14)	\$7,394	Each	10%	\$6,655	Other	F1
CONENB-T15-PSS-1YR	CONENB-T15-PSS-1YR		Annual Maintenance PSS (CONENB-T15)	\$7,998	Each	10%	\$7,198	Other	F1
CONENB-T16-PSS-1YR	CONENB-T16-PSS-1YR		Annual Maintenance PSS (CONENB-T16)	\$8,602	Each	10%	\$7,742	Other	F1
CONENB-T17-PSS-1YR	CONENB-T17-PSS-1YR		Annual Maintenance PSS (CONENB-T17)	\$9,206	Each	10%	\$8,285	Other	F1
CONENB-T18-PSS-1YR	CONENB-T18-PSS-1YR		Annual Maintenance PSS (CONENB-T18)	\$9,810	Each	10%	\$8,829	Other	F1
CONENB-T19-PSS-1YR	CONENB-T19-PSS-1YR		Annual Maintenance PSS (CONENB-T19)	\$10,414	Each	10%	\$9,373	Other	F1
CONENB-T1-PSS-1YR	CONENB-T1-PSS-1YR		Annual Maintenance PSS (CONENB-T1)	\$748	Each	10%	\$673	Other	F1
CONENB-T20-PSS-1YR	CONENB-T20-PSS-1YR		Annual Maintenance PSS (CONENB-T20)	\$11,018	Each	10%	\$9,916	Other	F1
CONENB-T21-PSS-1YR	CONENB-T21-PSS-1YR		Annual Maintenance PSS (CONENB-T21)	\$11,622	Each	10%	\$10,460	Other	F1
CONENB-T22-PSS-1YR	CONENB-T22-PSS-1YR		Annual Maintenance PSS (CONENB-T22)	\$12,226	Each	10%	\$11,003	Other	F1
CONENB-T23-PSS-1YR	CONENB-T23-PSS-1YR		Annual Maintenance PSS (CONENB-T23)	\$12,830	Each	10%	\$11,547	Other	F1
CONENB-T24-PSS-1YR	CONENB-T24-PSS-1YR		Annual Maintenance PSS (CONENB-T24)	\$13,434	Each	10%	\$12,091	Other	F1
CONENB-T25-PSS-1YR	CONENB-T25-PSS-1YR		Annual Maintenance PSS (CONENB-T25)	\$14,038	Each	10%	\$12,634	Other	F1
CONENB-T26-PSS-1YR	CONENB-T26-PSS-1YR		Annual Maintenance PSS (CONENB-T26)	\$14,642	Each	10%	\$13,178	Other	F1
CONENB-T27-PSS-1YR	CONENB-T27-PSS-1YR		Annual Maintenance PSS (CONENB-T27)	\$15,246	Each	10%	\$13,721	Other	F1
CONENB-T28-PSS-1YR	CONENB-T28-PSS-1YR		Annual Maintenance PSS (CONENB-T28)	\$15,850	Each	10%	\$14,265	Other	F1
CONENB-T29-PSS-1YR	CONENB-T29-PSS-1YR		Annual Maintenance PSS (CONENB-T29)	\$16,454	Each	10%	\$14,809	Other	F1
CONENB-T2-PSS-1YR	CONENB-T2-PSS-1YR		Annual Maintenance PSS (CONENB-T2)	\$950	Each	10%	\$855	Other	F1
CONENB-T30-PSS-1YR	CONENB-T30-PSS-1YR		Annual Maintenance PSS (CONENB-T30)	\$17,058	Each	10%	\$15,352	Other	F1
CONENB-T3-PSS-1YR	CONENB-T3-PSS-1YR		Annual Maintenance PSS (CONENB-T3)	\$1,152	Each	10%	\$1,037	Other	F1
CONENB-T4-PSS-1YR	CONENB-T4-PSS-1YR		Annual Maintenance PSS (CONENB-T4)	\$1,354	Each	10%	\$1,219	Other	F1
CONENB-T5-PSS-1YR	CONENB-T5-PSS-1YR		Annual Maintenance PSS (CONENB-T5)	\$1,958	Each	10%	\$1,762	Other	F1
CONENB-T6-PSS-1YR	CONENB-T6-PSS-1YR		Annual Maintenance PSS (CONENB-T6)	\$2,562	Each	10%	\$2,306	Other	F1
CONENB-T7-PSS-1YR	CONENB-T7-PSS-1YR		Annual Maintenance PSS (CONENB-T7)	\$3,166	Each	10%	\$2,849	Other	F1
CONENB-T8-PSS-1YR	CONENB-T8-PSS-1YR		Annual Maintenance PSS (CONENB-T8)	\$3,770	Each	10%	\$3,393	Other	F1
CONENB-T9-PSS-1YR	CONENB-T9-PSS-1YR		Annual Maintenance PSS (CONENB-T9)	\$4,374	Each	10%	\$3,937	Other	F1
COS-SW-B-SOL-PSS-1YR	COS-SW-B-SOL-PSS-1YR		Annual Maintenance PSS (COS-SW-B-SOL)	\$55,918	Each	10%	\$50,326	Other	F1
COS-SW-C-T01-PSS-1YR	COS-SW-C-T01-PSS-1YR		Annual Maintenance PSS (COS-SW-C-T01)	\$105	Each	10%	\$94	Other	F1
COS-SW-C-T02-PSS-1YR	COS-SW-C-T02-PSS-1YR		Annual Maintenance PSS (COS-SW-C-T02)	\$95	Each	10%	\$86	Other	F1
COS-SW-C-T03-PSS-1YR	COS-SW-C-T03-PSS-1YR		Annual Maintenance PSS (COS-SW-C-T03)	\$86	Each	10%	\$78	Other	F1
COS-SW-C-T04-PSS-1YR	COS-SW-C-T04-PSS-1YR		Annual Maintenance PSS (COS-SW-C-T04)	\$79	Each	10%	\$71	Other	F1
COS-SW-SOL-PSS-1YR	COS-SW-SOL-PSS-1YR		Annual Maintenance PSS (COS-SW-SOL)	\$112	Each	10%	\$100	Other	F1
CP-24000-UPG-PSS-1YR	CP-24000-UPG-PSS-1YR		Annual Maintenance PSS (CP-24000-UPG)	\$3,900	Each	10%	\$3,510	Other	F1
CPAV-T1-T4UP-PSS-1YR	CPAV-T1-T4UP-PSS-1YR		Annual Maintenance PSS (CPAV-T1-T4UP)	\$590	Each	10%	\$531	Other	F1
CPAV-T5-30UP-PSS-1YR	CPAV-T5-30UP-PSS-1YR		Annual Maintenance PSS (CPAV-T5-30UP)	\$1,426	Each	10%	\$1,283	Other	F1
CPCY-T0-T3-U-PSS-1YR	CPCY-T0-T3-U-PSS-1YR		Annual Maintenance PSS (CPCY-T0-T3-U)	\$3,060	Each	10%	\$2,754	Other	F1
CPCY-T4-T14-U-PSS-1YR	CPCY-T4-T14-U-PSS-1YR		Annual Maintenance PSS (CPCY-T4-T14-U)	\$3,230	Each	10%	\$2,907	Other	F1
CPEER-T1-4UP-PSS-1YR	CPEER-T1-4UP-PSS-1YR		Annual Maintenance PSS (CPEER-T1-4UP)	\$1,498	Each	10%	\$1,348	Other	F1
CPEER-T5-35UP-PSS-1YR	CPEER-T5-35UP-PSS-1YR		Annual Maintenance PSS (CPEER-T5-35UP)	\$3,088	Each	10%	\$2,779	Other	F1
CPSD-MGMT-LG-PSS-1YR	CPSD-MGMT-LG-PSS-1YR		Annual Maintenance PSS (CPSD-MGMT-LG)	\$3,115	Each	10%	\$2,803	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from		UoM	Proposed Discount(%)	Calculated Column L (Column I/Column K)		Product Category (if applicable)
				Base Price Source	0-100			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
				\$1,891				\$0		
CPSD-MGMT-SM-PSS-1YR	CPSD-MGMT-SM-PSS-1YR	Annual Maintenance PSS (CPSD-MGMT-SM)		\$1,891	Each	10%		\$1,702	Other	F1
CPYC-MSUBASE-PSS-1YR	CPYC-MSUBASE-PSS-1YR	Annual Maintenance PSS (CPYC-MSUBASE)		\$1,360	Each	10%		\$1,224	Other	F1
CPYC-MSU-M00-PSS-1YR	CPYC-MSU-M00-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-M00)		\$143	Each	10%		\$129	Other	F1
CPYC-MSU-M01-PSS-1YR	CPYC-MSU-M01-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-M01)		\$88	Each	10%		\$79	Other	F1
CPYC-MSU-M02-PSS-1YR	CPYC-MSU-M02-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-M02)		\$68	Each	10%		\$61	Other	F1
CPYC-MSU-M03-PSS-1YR	CPYC-MSU-M03-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-M03)		\$41	Each	10%		\$37	Other	F1
CPYC-MSU-M04-PSS-1YR	CPYC-MSU-M04-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-M04)		\$14	Each	10%		\$13	Other	F1
CPYC-MSU-M05-PSS-1YR	CPYC-MSU-M05-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-M05)		\$11	Each	10%		\$10	Other	F1
CPYC-MSU-M06-PSS-1YR	CPYC-MSU-M06-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-M06)		\$6	Each	10%		\$5	Other	F1
CPYC-MSU-M07-PSS-1YR	CPYC-MSU-M07-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-M07)		\$3	Each	10%		\$3	Other	F1
CPYC-MSU-T13-PSS-1YR	CPYC-MSU-T13-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-T13)		\$42,840	Each	10%		\$38,656	Other	F1
CPYC-MSU-T8-PSS-1YR	CPYC-MSU-T8-PSS-1YR	Annual Maintenance PSS (CPYC-MSU-T8)		\$26,690	Each	10%		\$24,021	Other	F1
CR8NMBD-PSS-1YR	CR8NMBD-PSS-1YR	Annual Maintenance PSS (CR8NMBD)		\$24,633	Each	10%		\$22,170	Other	F1
CS4102001B-PSS-1YR	CS4102001B-PSS-1YR	Annual Maintenance PSS (CS4102001B)		\$362	Each	10%		\$326	Other	F1
CS4102001BU-PSS-1YR	CS4102001BU-PSS-1YR	Annual Maintenance PSS (CS4102001BU)		\$379	Each	10%		\$341	Other	F1
CS4102005B-PSS-1YR	CS4102005B-PSS-1YR	Annual Maintenance PSS (CS4102005B)		\$362	Each	10%		\$326	Other	F1
CS4102005BU-PSS-1YR	CS4102005BU-PSS-1YR	Annual Maintenance PSS (CS4102005BU)		\$379	Each	10%		\$341	Other	F1
CS4102006B-PSS-1YR	CS4102006B-PSS-1YR	Annual Maintenance PSS (CS4102006B)		\$362	Each	10%		\$326	Other	F1
CS4102006BU-PSS-1YR	CS4102006BU-PSS-1YR	Annual Maintenance PSS (CS4102006BU)		\$379	Each	10%		\$341	Other	F1
CS4102007B-PSS-1YR	CS4102007B-PSS-1YR	Annual Maintenance PSS (CS4102007B)		\$362	Each	10%		\$326	Other	F1
CS4102007BU-PSS-1YR	CS4102007BU-PSS-1YR	Annual Maintenance PSS (CS4102007BU)		\$379	Each	10%		\$341	Other	F1
CS410200FB-PSS-1YR	CS410200FB-PSS-1YR	Annual Maintenance PSS (CS410200FB)		\$362	Each	10%		\$326	Other	F1
CS410200FBU-PSS-1YR	CS410200FBU-PSS-1YR	Annual Maintenance PSS (CS410200FBU)		\$379	Each	10%		\$341	Other	F1
CS410200SB-PSS-1YR	CS410200SB-PSS-1YR	Annual Maintenance PSS (CS410200SB)		\$362	Each	10%		\$326	Other	F1
CS410200SBU-PSS-1YR	CS410200SBU-PSS-1YR	Annual Maintenance PSS (CS410200SBU)		\$379	Each	10%		\$341	Other	F1
CS4106005B-PSS-1YR	CS4106005B-PSS-1YR	Annual Maintenance PSS (CS4106005B)		\$246	Each	10%		\$221	Other	F1
CS4106005BU-PSS-1YR	CS4106005BU-PSS-1YR	Annual Maintenance PSS (CS4106005BU)		\$257	Each	10%		\$232	Other	F1
CS4106006B-PSS-1YR	CS4106006B-PSS-1YR	Annual Maintenance PSS (CS4106006B)		\$246	Each	10%		\$221	Other	F1
CS4106007BU-PSS-1YR	CS4106007BU-PSS-1YR	Annual Maintenance PSS (CS4106007BU)		\$257	Each	10%		\$232	Other	F1
CS410600SB-PSS-1YR	CS410600SB-PSS-1YR	Annual Maintenance PSS (CS410600SB)		\$246	Each	10%		\$221	Other	F1
CS410600SBU-PSS-1YR	CS410600SBU-PSS-1YR	Annual Maintenance PSS (CS410600SBU)		\$257	Each	10%		\$232	Other	F1
CS4109001B-PSS-1YR	CS4109001B-PSS-1YR	Annual Maintenance PSS (CS4109001B)		\$323	Each	10%		\$291	Other	F1
CS4109001BU-PSS-1YR	CS4109001BU-PSS-1YR	Annual Maintenance PSS (CS4109001BU)		\$338	Each	10%		\$304	Other	F1
CS4109005B-PSS-1YR	CS4109005B-PSS-1YR	Annual Maintenance PSS (CS4109005B)		\$323	Each	10%		\$291	Other	F1
CS4109005BU-PSS-1YR	CS4109005BU-PSS-1YR	Annual Maintenance PSS (CS4109005BU)		\$338	Each	10%		\$304	Other	F1
CS4109007B-PSS-1YR	CS4109007B-PSS-1YR	Annual Maintenance PSS (CS4109007B)		\$323	Each	10%		\$291	Other	F1
CS4109007BU-PSS-1YR	CS4109007BU-PSS-1YR	Annual Maintenance PSS (CS4109007BU)		\$338	Each	10%		\$304	Other	F1
CS410900SB-PSS-1YR	CS410900SB-PSS-1YR	Annual Maintenance PSS (CS410900SB)		\$323	Each	10%		\$291	Other	F1
CS410900SBU-PSS-1YR	CS410900SBU-PSS-1YR	Annual Maintenance PSS (CS410900SBU)		\$338	Each	10%		\$304	Other	F1
CS4156001B-PSS-1YR	CS4156001B-PSS-1YR	Annual Maintenance PSS (CS4156001B)		\$647	Each	10%		\$582	Other	F1
CS4156001BU-PSS-1YR	CS4156001BU-PSS-1YR	Annual Maintenance PSS (CS4156001BU)		\$677	Each	10%		\$609	Other	F1
CS4156005B-PSS-1YR	CS4156005B-PSS-1YR	Annual Maintenance PSS (CS4156005B)		\$647	Each	10%		\$582	Other	F1
CS4156005BU-PSS-1YR	CS4156005BU-PSS-1YR	Annual Maintenance PSS (CS4156005BU)		\$677	Each	10%		\$609	Other	F1
CS4156006B-PSS-1YR	CS4156006B-PSS-1YR	Annual Maintenance PSS (CS4156006B)		\$647	Each	10%		\$582	Other	F1
CS4156006BU-PSS-1YR	CS4156006BU-PSS-1YR	Annual Maintenance PSS (CS4156006BU)		\$677	Each	10%		\$609	Other	F1
CS4156007B-PSS-1YR	CS4156007B-PSS-1YR	Annual Maintenance PSS (CS4156007B)		\$647	Each	10%		\$582	Other	F1
CS4156007BU-PSS-1YR	CS4156007BU-PSS-1YR	Annual Maintenance PSS (CS4156007BU)		\$677	Each	10%		\$609	Other	F1
CS415600FB-PSS-1YR	CS415600FB-PSS-1YR	Annual Maintenance PSS (CS415600FB)		\$647	Each	10%		\$582	Other	F1
CS415600FBU-PSS-1YR	CS415600FBU-PSS-1YR	Annual Maintenance PSS (CS415600FBU)		\$677	Each	10%		\$609	Other	F1
CS415600SB-PSS-1YR	CS415600SB-PSS-1YR	Annual Maintenance PSS (CS415600SB)		\$647	Each	10%		\$582	Other	F1
CS415600SBU-PSS-1YR	CS415600SBU-PSS-1YR	Annual Maintenance PSS (CS415600SBU)		\$677	Each	10%		\$609	Other	F1
CS4FM2001B-PSS-1YR	CS4FM2001B-PSS-1YR	Annual Maintenance PSS (CS4FM2001B)		\$951	Each	10%		\$856	Other	F1
CS4FM2001BU-PSS-1YR	CS4FM2001BU-PSS-1YR	Annual Maintenance PSS (CS4FM2001BU)		\$995	Each	10%		\$896	Other	F1
CS4FM2005B-PSS-1YR	CS4FM2005B-PSS-1YR	Annual Maintenance PSS (CS4FM2005B)		\$951	Each	10%		\$856	Other	F1
CS4FM2005BU-PSS-1YR	CS4FM2005BU-PSS-1YR	Annual Maintenance PSS (CS4FM2005BU)		\$995	Each	10%		\$896	Other	F1
CS4FM2007B-PSS-1YR	CS4FM2007B-PSS-1YR	Annual Maintenance PSS (CS4FM2007B)		\$951	Each	10%		\$856	Other	F1
CS4FM2007BU-PSS-1YR	CS4FM2007BU-PSS-1YR	Annual Maintenance PSS (CS4FM2007BU)		\$995	Each	10%		\$896	Other	F1
CS4FM2005B-PSS-1YR	CS4FM2005B-PSS-1YR	Annual Maintenance PSS (CS4FM2005B)		\$951	Each	10%		\$856	Other	F1
CS4FM2005BU-PSS-1YR	CS4FM2005BU-PSS-1YR	Annual Maintenance PSS (CS4FM2005BU)		\$995	Each	10%		\$896	Other	F1
CS4FM4001B-PSS-1YR	CS4FM4001B-PSS-1YR	Annual Maintenance PSS (CS4FM4001B)		\$1,805	Each	10%		\$1,624	Other	F1
CS4FM4001BU-PSS-1YR	CS4FM4001BU-PSS-1YR	Annual Maintenance PSS (CS4FM4001BU)		\$1,888	Each	10%		\$1,699	Other	F1
CS4FM4005B-PSS-1YR	CS4FM4005B-PSS-1YR	Annual Maintenance PSS (CS4FM4005B)		\$1,805	Each	10%		\$1,624	Other	F1
CS4FM4005BU-PSS-1YR	CS4FM4005BU-PSS-1YR	Annual Maintenance PSS (CS4FM4005BU)		\$1,888	Each	10%		\$1,699	Other	F1
CS4FM4007B-PSS-1YR	CS4FM4007B-PSS-1YR	Annual Maintenance PSS (CS4FM4007B)		\$1,805	Each	10%		\$1,624	Other	F1
CS4FM4007BU-PSS-1YR	CS4FM4007BU-PSS-1YR	Annual Maintenance PSS (CS4FM4007BU)		\$1,888	Each	10%		\$1,699	Other	F1
CS4FM400SB-PSS-1YR	CS4FM400SB-PSS-1YR	Annual Maintenance PSS (CS4FM400SB)		\$1,805	Each	10%		\$1,624	Other	F1
CS4FM400SBU-PSS-1YR	CS4FM400SBU-PSS-1YR	Annual Maintenance PSS (CS4FM400SBU)		\$1,888	Each	10%		\$1,699	Other	F1
CS4FM8001B-PSS-1YR	CS4FM8001B-PSS-1YR	Annual Maintenance PSS (CS4FM8001B)		\$3,336	Each	10%		\$3,003	Other	F1
CS4FM8001BU-PSS-1YR	CS4FM8001BU-PSS-1YR	Annual Maintenance PSS (CS4FM8001BU)		\$3,336	Each	10%		\$3,003	Other	F1
CS4FM8005B-PSS-1YR	CS4FM8005B-PSS-1YR	Annual Maintenance PSS (CS4FM8005B)		\$3,336	Each	10%		\$3,003	Other	F1
CS4FM8005BU-PSS-1YR	CS4FM8005BU-PSS-1YR	Annual Maintenance PSS (CS4FM8005BU)		\$3,336	Each	10%		\$3,003	Other	F1
CS4FM8007B-PSS-1YR	CS4FM8007B-PSS-1YR	Annual Maintenance PSS (CS4FM8007B)		\$3,336	Each	10%		\$3,003	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I/Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CS4FM8007BU-PSS-1YR	CS4FM8007BU-PSS-1YR		Annual Maintenance PSS (CS4FM8007BU)	\$3,336	Each	10%	\$3,003	Other	F1
CS4FM800SB-PSS-1YR	CS4FM800SB-PSS-1YR		Annual Maintenance PSS (CS4FM800SB)	\$3,188	Each	10%	\$2,869	Other	F1
CS4FM800SBU-PSS-1YR	CS4FM800SBU-PSS-1YR		Annual Maintenance PSS (CS4FM800SBU)	\$3,336	Each	10%	\$3,003	Other	F1
CSL-MSU-BASE-PSS-1YR	CSL-MSU-BASE-PSS-1YR		Annual Maintenance PSS (CSL-MSU-BASE)	\$410	Each	10%	\$369	Other	F1
CSL-MSU-M00-PSS-1YR	CSL-MSU-M00-PSS-1YR		Annual Maintenance PSS (CSL-MSU-M00)	\$82	Each	10%	\$74	Other	F1
CSL-MSU-M01-PSS-1YR	CSL-MSU-M01-PSS-1YR		Annual Maintenance PSS (CSL-MSU-M01)	\$58	Each	10%	\$52	Other	F1
CSL-MSU-M02-PSS-1YR	CSL-MSU-M02-PSS-1YR		Annual Maintenance PSS (CSL-MSU-M02)	\$54	Each	10%	\$49	Other	F1
CSL-MSU-M03-PSS-1YR	CSL-MSU-M03-PSS-1YR		Annual Maintenance PSS (CSL-MSU-M03)	\$50	Each	10%	\$45	Other	F1
CSL-MSU-M04-PSS-1YR	CSL-MSU-M04-PSS-1YR		Annual Maintenance PSS (CSL-MSU-M04)	\$46	Each	10%	\$41	Other	F1
CSL-MSU-M05-PSS-1YR	CSL-MSU-M05-PSS-1YR		Annual Maintenance PSS (CSL-MSU-M05)	\$42	Each	10%	\$38	Other	F1
CSL-MSU-M06-PSS-1YR	CSL-MSU-M06-PSS-1YR		Annual Maintenance PSS (CSL-MSU-M06)	\$36	Each	10%	\$32	Other	F1
CSL-MSU-M07-PSS-1YR	CSL-MSU-M07-PSS-1YR		Annual Maintenance PSS (CSL-MSU-M07)	\$32	Each	10%	\$29	Other	F1
CSL-MSU-T00-PSS-1YR	CSL-MSU-T00-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T00)	\$8,820	Each	10%	\$7,938	Other	F1
CSL-MSU-T01-PSS-1YR	CSL-MSU-T01-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T01)	\$13,820	Each	10%	\$12,438	Other	F1
CSL-MSU-T02-PSS-1YR	CSL-MSU-T02-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T02)	\$18,820	Each	10%	\$16,938	Other	F1
CSL-MSU-T03-PSS-1YR	CSL-MSU-T03-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T03)	\$23,820	Each	10%	\$21,438	Other	F1
CSL-MSU-T04-PSS-1YR	CSL-MSU-T04-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T04)	\$28,820	Each	10%	\$25,938	Other	F1
CSL-MSU-T05-PSS-1YR	CSL-MSU-T05-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T05)	\$32,820	Each	10%	\$29,538	Other	F1
CSL-MSU-T06-PSS-1YR	CSL-MSU-T06-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T06)	\$36,820	Each	10%	\$33,138	Other	F1
CSL-MSU-T07-PSS-1YR	CSL-MSU-T07-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T07)	\$40,820	Each	10%	\$36,738	Other	F1
CSL-MSU-T08-PSS-1YR	CSL-MSU-T08-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T08)	\$44,820	Each	10%	\$40,338	Other	F1
CSL-MSU-T09-PSS-1YR	CSL-MSU-T09-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T09)	\$48,820	Each	10%	\$43,938	Other	F1
CSL-MSU-T10-PSS-1YR	CSL-MSU-T10-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T10)	\$56,250	Each	10%	\$50,625	Other	F1
CSL-MSU-T11-PSS-1YR	CSL-MSU-T11-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T11)	\$60,250	Each	10%	\$54,225	Other	F1
CSL-MSU-T12-PSS-1YR	CSL-MSU-T12-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T12)	\$64,250	Each	10%	\$57,825	Other	F1
CSL-MSU-T13-PSS-1YR	CSL-MSU-T13-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T13)	\$68,250	Each	10%	\$61,425	Other	F1
CSL-MSU-T14-PSS-1YR	CSL-MSU-T14-PSS-1YR		Annual Maintenance PSS (CSL-MSU-T14)	\$72,250	Each	10%	\$65,025	Other	F1
CSL-MVS-MIP10-PSS-1YR	CSL-MVS-MIP10-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP10)	\$54,720	Each	10%	\$49,248	Other	F1
CSL-MVS-MIP11-PSS-1YR	CSL-MVS-MIP11-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP11)	\$60,480	Each	10%	\$54,432	Other	F1
CSL-MVS-MIP1-PSS-1YR	CSL-MVS-MIP1-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP1)	\$2,880	Each	10%	\$2,592	Other	F1
CSL-MVS-MIP2-PSS-1YR	CSL-MVS-MIP2-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP2)	\$8,640	Each	10%	\$7,776	Other	F1
CSL-MVS-MIP3-PSS-1YR	CSL-MVS-MIP3-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP3)	\$14,400	Each	10%	\$12,960	Other	F1
CSL-MVS-MIP4-PSS-1YR	CSL-MVS-MIP4-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP4)	\$20,160	Each	10%	\$18,144	Other	F1
CSL-MVS-MIP5-PSS-1YR	CSL-MVS-MIP5-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP5)	\$25,920	Each	10%	\$23,328	Other	F1
CSL-MVS-MIP6-PSS-1YR	CSL-MVS-MIP6-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP6)	\$31,680	Each	10%	\$28,512	Other	F1
CSL-MVS-MIP7-PSS-1YR	CSL-MVS-MIP7-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP7)	\$37,440	Each	10%	\$33,696	Other	F1
CSL-MVS-MIP8-PSS-1YR	CSL-MVS-MIP8-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP8)	\$43,200	Each	10%	\$38,880	Other	F1
CSL-MVS-MIP9-PSS-1YR	CSL-MVS-MIP9-PSS-1YR		Annual Maintenance PSS (CSL-MVS-MIP9)	\$48,960	Each	10%	\$44,064	Other	F1
CSL-MVS-UPG-PSS-1YR	CSL-MVS-UPG-PSS-1YR		Annual Maintenance PSS (CSL-MVS-UPG)	\$5,760	Each	10%	\$5,184	Other	F1
CSL-T00-T03-U-PSS-1YR	CSL-T00-T03-U-PSS-1YR		Annual Maintenance PSS (CSL-T00-T03-U)	\$5,000	Each	10%	\$4,500	Other	F1
CSL-T04-T14-U-PSS-1YR	CSL-T04-T14-U-PSS-1YR		Annual Maintenance PSS (CSL-T04-T14-U)	\$4,000	Each	10%	\$3,600	Other	F1
CS-UPGRADE-PSS-1YR	CS-UPGRADE-PSS-1YR		Annual Maintenance PSS (CS-UPGRADE)	\$73	Each	10%	\$65	Other	F1
CT47220001B-PSS-1YR	CT47220001B-PSS-1YR		Annual Maintenance PSS (CT47220001B)	\$283	Each	10%	\$255	Other	F1
CT47220001BU-PSS-1YR	CT47220001BU-PSS-1YR		Annual Maintenance PSS (CT47220001BU)	\$296	Each	10%	\$267	Other	F1
CT47220005B-PSS-1YR	CT47220005B-PSS-1YR		Annual Maintenance PSS (CT47220005B)	\$283	Each	10%	\$255	Other	F1
CT47220005BU-PSS-1YR	CT47220005BU-PSS-1YR		Annual Maintenance PSS (CT47220005BU)	\$296	Each	10%	\$267	Other	F1
CT47220006BU-PSS-1YR	CT47220006BU-PSS-1YR		Annual Maintenance PSS (CT47220006BU)	\$296	Each	10%	\$267	Other	F1
CT47220005B-PSS-1YR	CT47220005B-PSS-1YR		Annual Maintenance PSS (CT47220005B)	\$283	Each	10%	\$255	Other	F1
CT47220005BU-PSS-1YR	CT47220005BU-PSS-1YR		Annual Maintenance PSS (CT47220005BU)	\$296	Each	10%	\$267	Other	F1
CT47230001B-PSS-1YR	CT47230001B-PSS-1YR		Annual Maintenance PSS (CT47230001B)	\$399	Each	10%	\$359	Other	F1
CT47230001BU-PSS-1YR	CT47230001BU-PSS-1YR		Annual Maintenance PSS (CT47230001BU)	\$418	Each	10%	\$376	Other	F1
CT47230005B-PSS-1YR	CT47230005B-PSS-1YR		Annual Maintenance PSS (CT47230005B)	\$399	Each	10%	\$359	Other	F1
CT47230005BU-PSS-1YR	CT47230005BU-PSS-1YR		Annual Maintenance PSS (CT47230005BU)	\$418	Each	10%	\$376	Other	F1
CT47230006B-PSS-1YR	CT47230006B-PSS-1YR		Annual Maintenance PSS (CT47230006B)	\$399	Each	10%	\$359	Other	F1
CT47230006BU-PSS-1YR	CT47230006BU-PSS-1YR		Annual Maintenance PSS (CT47230006BU)	\$418	Each	10%	\$376	Other	F1
CT47230007B-PSS-1YR	CT47230007B-PSS-1YR		Annual Maintenance PSS (CT47230007B)	\$399	Each	10%	\$359	Other	F1
CT47230007BU-PSS-1YR	CT47230007BU-PSS-1YR		Annual Maintenance PSS (CT47230007BU)	\$418	Each	10%	\$376	Other	F1
CT4723000FB-PSS-1YR	CT4723000FB-PSS-1YR		Annual Maintenance PSS (CT4723000FB)	\$399	Each	10%	\$359	Other	F1
CT4723000SB-PSS-1YR	CT4723000SB-PSS-1YR		Annual Maintenance PSS (CT4723000SB)	\$399	Each	10%	\$359	Other	F1
CT4723000SBU-PSS-1YR	CT4723000SBU-PSS-1YR		Annual Maintenance PSS (CT4723000SBU)	\$418	Each	10%	\$376	Other	F1
CT47240001B-PSS-1YR	CT47240001B-PSS-1YR		Annual Maintenance PSS (CT47240001B)	\$491	Each	10%	\$442	Other	F1
CT47240001BU-PSS-1YR	CT47240001BU-PSS-1YR		Annual Maintenance PSS (CT47240001BU)	\$514	Each	10%	\$463	Other	F1
CT47240005B-PSS-1YR	CT47240005B-PSS-1YR		Annual Maintenance PSS (CT47240005B)	\$491	Each	10%	\$442	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CT47240005BU-PSS-1YR	CT47240005BU-PSS-1YR		Annual Maintenance PSS (CT47240005BU)	\$514	Each	10%	\$463	Other	F1
CT47240006B-PSS-1YR	CT47240006B-PSS-1YR		Annual Maintenance PSS (CT47240006B)	\$491	Each	10%	\$442	Other	F1
CT47240006BU-PSS-1YR	CT47240006BU-PSS-1YR		Annual Maintenance PSS (CT47240006BU)	\$514	Each	10%	\$463	Other	F1
CT47240007B-PSS-1YR	CT47240007B-PSS-1YR		Annual Maintenance PSS (CT47240007B)	\$491	Each	10%	\$442	Other	F1
CT47240007BU-PSS-1YR	CT47240007BU-PSS-1YR		Annual Maintenance PSS (CT47240007BU)	\$514	Each	10%	\$463	Other	F1
CT4724000FB-PSS-1YR	CT4724000FB-PSS-1YR		Annual Maintenance PSS (CT4724000FB)	\$491	Each	10%	\$442	Other	F1
CT4724000FBU-PSS-1YR	CT4724000FBU-PSS-1YR		Annual Maintenance PSS (CT4724000FBU)	\$514	Each	10%	\$463	Other	F1
CT4724000SB-PSS-1YR	CT4724000SB-PSS-1YR		Annual Maintenance PSS (CT4724000SB)	\$491	Each	10%	\$442	Other	F1
CT4724000SBU-PSS-1YR	CT4724000SBU-PSS-1YR		Annual Maintenance PSS (CT4724000SBU)	\$514	Each	10%	\$463	Other	F1
CTA8-APL-PSS-1YR	CTA8-APL-PSS-1YR		Annual Maintenance PSS (CTA8-APL)	\$11,900	Each	10%	\$10,710	Other	F1
CTA8-HA-APL-PSS-1YR	CTA8-HA-APL-PSS-1YR		Annual Maintenance PSS (CTA8-HA-APL)	\$5,780	Each	10%	\$5,202	Other	F1
CTA-APL-HA-PSS-1YR	CTA-APL-HA-PSS-1YR		Annual Maintenance PSS (CTA-APL-HA)	\$3,400	Each	10%	\$3,060	Other	F1
CTA-APL-PSS-1YR	CTA-APL-PSS-1YR		Annual Maintenance PSS (CTA-APL)	\$7,225	Each	10%	\$6,503	Other	F1
CTA-P2V-PSS-1YR	CTA-P2V-PSS-1YR		Annual Maintenance PSS (CTA-P2V)	\$2,411	Each	10%	\$2,170	Other	F1
CTA-VE-HA-PSS-1YR	CTA-VE-HA-PSS-1YR		Annual Maintenance PSS (CTA-VE-HA)	\$1,919	Each	10%	\$1,727	Other	F1
CTA-VE-PSS-1YR	CTA-VE-PSS-1YR		Annual Maintenance PSS (CTA-VE)	\$4,018	Each	10%	\$3,616	Other	F1
CTLM-T1-T4UP-PSS-1YR	CTLM-T1-T4UP-PSS-1YR		Annual Maintenance PSS (CTLM-T1-T4UP)	\$202	Each	10%	\$182	Other	F1
CTLM-T5-12UP-PSS-1YR	CTLM-T5-12UP-PSS-1YR		Annual Maintenance PSS (CTLM-T5-12UP)	\$778	Each	10%	\$700	Other	F1
CTLV-T1-T4UP-PSS-1YR	CTLV-T1-T4UP-PSS-1YR		Annual Maintenance PSS (CTLV-T1-T4UP)	\$202	Each	10%	\$182	Other	F1
CTLV-T5-12UP-PSS-1YR	CTLV-T5-12UP-PSS-1YR		Annual Maintenance PSS (CTLV-T5-12UP)	\$778	Each	10%	\$700	Other	F1
CUCJ-ENB-PSS-1YR	CUCJ-ENB-PSS-1YR		Annual Maintenance PSS (CUCJ-ENB)	\$17,331	Each	10%	\$15,598	Other	F1
CUCJ-LTD-PSS-1YR	CUCJ-LTD-PSS-1YR		Annual Maintenance PSS (CUCJ-LTD)	\$7,428	Each	10%	\$6,685	Other	F1
CUCX-ENB-PSS-1YR	CUCX-ENB-PSS-1YR		Annual Maintenance PSS (CUCX-ENB)	\$64,125	Each	10%	\$57,713	Other	F1
CUCX-LTD-PSS-1YR	CUCX-LTD-PSS-1YR		Annual Maintenance PSS (CUCX-LTD)	\$27,485	Each	10%	\$24,737	Other	F1
CX200-CX600-PSS-1YR	CX200-CX600-PSS-1YR		Annual Maintenance PSS (CX200-CX600)	\$12,467	Each	10%	\$11,220	Other	F1
CX200LC-CX200-PSS-1YR	CX200LC-CX200-PSS-1YR		Annual Maintenance PSS (CX200LC-CX200)	\$1,564	Each	10%	\$1,408	Other	F1
CX200-R3610-PSS-1YR	CX200-R3610-PSS-1YR		Annual Maintenance PSS (CX200-R3610)	\$3,953	Each	10%	\$3,557	Other	F1
CX200-R7310-PSS-1YR	CX200-R7310-PSS-1YR		Annual Maintenance PSS (CX200-R7310)	\$4,556	Each	10%	\$4,100	Other	F1
CX204080DP-PSS-1YR	CX204080DP-PSS-1YR		Annual Maintenance PSS (CX204080DP)	\$5,880	Each	10%	\$5,292	Other	F1
CX204080EN-PSS-1YR	CX204080EN-PSS-1YR		Annual Maintenance PSS (CX204080EN)	\$8,712	Each	10%	\$7,841	Other	F1
CX204080MVAL-PSS-1YR	CX204080MVAL-PSS-1YR		Annual Maintenance PSS (CX204080MVAL)	\$6,912	Each	10%	\$6,221	Other	F1
CX204080MVA-PSS-1YR	CX204080MVA-PSS-1YR		Annual Maintenance PSS (CX204080MVA)	\$3,960	Each	10%	\$3,564	Other	F1
CX204080MVS-PSS-1YR	CX204080MVS-PSS-1YR		Annual Maintenance PSS (CX204080MVS)	\$5,250	Each	10%	\$4,725	Other	F1
CX204080SC-PSS-1YR	CX204080SC-PSS-1YR		Annual Maintenance PSS (CX204080SC)	\$4,650	Each	10%	\$4,185	Other	F1
CX204080SV-PSS-1YR	CX204080SV-PSS-1YR		Annual Maintenance PSS (CX204080SV)	\$2,610	Each	10%	\$2,349	Other	F1
CX204080WG-PSS-1YR	CX204080WG-PSS-1YR		Annual Maintenance PSS (CX204080WG)	\$3,228	Each	10%	\$2,905	Other	F1
CX2-3-20EN-PSS-1YR	CX2-3-20EN-PSS-1YR		Annual Maintenance PSS (CX2-3-20EN)	\$3,720	Each	10%	\$3,348	Other	F1
CX2-3-20WG-PSS-1YR	CX2-3-20WG-PSS-1YR		Annual Maintenance PSS (CX2-3-20WG)	\$900	Each	10%	\$810	Other	F1
CX2345-3-40C-PSS-1YR	CX2345-3-40C-PSS-1YR		Annual Maintenance PSS (CX2345-3-40C)	\$7,191	Each	10%	\$6,472	Other	F1
CX2345-40DP-PSS-1YR	CX2345-40DP-PSS-1YR		Annual Maintenance PSS (CX2345-40DP)	\$5,220	Each	10%	\$4,698	Other	F1
CX2345-40EN-PSS-1YR	CX2345-40EN-PSS-1YR		Annual Maintenance PSS (CX2345-40EN)	\$7,740	Each	10%	\$6,966	Other	F1
CX2345-40WG-PSS-1YR	CX2345-40WG-PSS-1YR		Annual Maintenance PSS (CX2345-40WG)	\$2,580	Each	10%	\$2,322	Other	F1
CX2345-80DP-PSS-1YR	CX2345-80DP-PSS-1YR		Annual Maintenance PSS (CX2345-80DP)	\$6,528	Each	10%	\$5,875	Other	F1
CX2345-80EN-PSS-1YR	CX2345-80EN-PSS-1YR		Annual Maintenance PSS (CX2345-80EN)	\$9,672	Each	10%	\$8,705	Other	F1
CX2345-80WG-PSS-1YR	CX2345-80WG-PSS-1YR		Annual Maintenance PSS (CX2345-80WG)	\$5,380	Each	10%	\$4,842	Other	F1
CX-2DDAE-70FD-PSS-1YR	CX-2DDAE-70FD-PSS-1YR		Annual Maintenance PSS (CX-2DDAE-70FD)	\$1,241	Each	10%	\$1,117	Other	F1
CX-2DDAE-FD-PSS-1YR	CX-2DDAE-FD-PSS-1YR		Annual Maintenance PSS (CX-2DDAE-FD)	\$1,241	Each	10%	\$1,117	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CX2G10-146-5-PSS-1YR	CX2G10-146-5-PSS-1YR		Annual Maintenance PSS (CX2G10-146-5)	\$867	Each	10%	\$780	Other	F1
CX-2G10-146-PSS-1YR	CX-2G10-146-PSS-1YR		Annual Maintenance PSS (CX-2G10-146)	\$173	Each	10%	\$156	Other	F1
CX-2G10-146U-PSS-1YR	CX-2G10-146U-PSS-1YR		Annual Maintenance PSS (CX-2G10-146U)	\$180	Each	10%	\$162	Other	F1
CX2G10-300-5-PSS-1YR	CX2G10-300-5-PSS-1YR		Annual Maintenance PSS (CX2G10-300-5)	\$1,245	Each	10%	\$1,121	Other	F1
CX-2G10-300-PSS-1YR	CX-2G10-300-PSS-1YR		Annual Maintenance PSS (CX-2G10-300)	\$249	Each	10%	\$224	Other	F1
CX-2G10-300U-PSS-1YR	CX-2G10-300U-PSS-1YR		Annual Maintenance PSS (CX-2G10-300U)	\$260	Each	10%	\$234	Other	F1
CX-2G10-36-PSS-1YR	CX-2G10-36-PSS-1YR		Annual Maintenance PSS (CX-2G10-36)	\$194	Each	10%	\$174	Other	F1
CX2G10-73-5-PSS-1YR	CX2G10-73-5-PSS-1YR		Annual Maintenance PSS (CX2G10-73-5)	\$642	Each	10%	\$578	Other	F1
CX-2G10-73-PSS-1YR	CX-2G10-73-PSS-1YR		Annual Maintenance PSS (CX-2G10-73)	\$128	Each	10%	\$116	Other	F1
CX-2G10-73U-PSS-1YR	CX-2G10-73U-PSS-1YR		Annual Maintenance PSS (CX-2G10-73U)	\$134	Each	10%	\$120	Other	F1
CX2G15-146-5-PSS-1YR	CX2G15-146-5-PSS-1YR		Annual Maintenance PSS (CX2G15-146-5)	\$1,133	Each	10%	\$1,020	Other	F1
CX-2G15-146-PSS-1YR	CX-2G15-146-PSS-1YR		Annual Maintenance PSS (CX-2G15-146)	\$226	Each	10%	\$203	Other	F1
CX-2G15-146U-PSS-1YR	CX-2G15-146U-PSS-1YR		Annual Maintenance PSS (CX-2G15-146U)	\$236	Each	10%	\$212	Other	F1
CX2G15-36-5-PSS-1YR	CX2G15-36-5-PSS-1YR		Annual Maintenance PSS (CX2G15-36-5)	\$582	Each	10%	\$524	Other	F1
CX-2G15-36-PSS-1YR	CX-2G15-36-PSS-1YR		Annual Maintenance PSS (CX-2G15-36)	\$116	Each	10%	\$105	Other	F1
CX-2G15-36U-PSS-1YR	CX-2G15-36U-PSS-1YR		Annual Maintenance PSS (CX-2G15-36U)	\$121	Each	10%	\$109	Other	F1
CX2G15-73-5-PSS-1YR	CX2G15-73-5-PSS-1YR		Annual Maintenance PSS (CX2G15-73-5)	\$876	Each	10%	\$788	Other	F1
CX-2G15-73-PSS-1YR	CX-2G15-73-PSS-1YR		Annual Maintenance PSS (CX-2G15-73)	\$175	Each	10%	\$158	Other	F1
CX-2G15-73U-PSS-1YR	CX-2G15-73U-PSS-1YR		Annual Maintenance PSS (CX-2G15-73U)	\$182	Each	10%	\$164	Other	F1
CX-2G72-500-PSS-1YR	CX-2G72-500-PSS-1YR		Annual Maintenance PSS (CX-2G72-500)	\$289	Each	10%	\$260	Other	F1
CX-2G72-500U-PSS-1YR	CX-2G72-500U-PSS-1YR		Annual Maintenance PSS (CX-2G72-500U)	\$301	Each	10%	\$271	Other	F1
CX-2GDAE-70FD-PSS-1YR	CX-2GDAE-70FD-PSS-1YR		Annual Maintenance PSS (CX-2GDAE-70FD)	\$1,003	Each	10%	\$903	Other	F1
CX-2GDAE-70-PSS-1YR	CX-2GDAE-70-PSS-1YR		Annual Maintenance PSS (CX-2GDAE-70)	\$1,003	Each	10%	\$903	Other	F1
CX-2GDAE-FD-PSS-1YR	CX-2GDAE-FD-PSS-1YR		Annual Maintenance PSS (CX-2GDAE-FD)	\$1,003	Each	10%	\$903	Other	F1
CX-2GDAE-OSFD-PSS-1YR	CX-2GDAE-OSFD-PSS-1YR		Annual Maintenance PSS (CX-2GDAE-OSFD)	\$1,054	Each	10%	\$949	Other	F1
CX-2GDAE-OS-PSS-1YR	CX-2GDAE-OS-PSS-1YR		Annual Maintenance PSS (CX-2GDAE-OS)	\$1,054	Each	10%	\$949	Other	F1
CX-2GDAE-PSS-1YR	CX-2GDAE-PSS-1YR		Annual Maintenance PSS (CX-2GDAE)	\$1,003	Each	10%	\$903	Other	F1
CX-2GDAE-U-PSS-1YR	CX-2GDAE-U-PSS-1YR		Annual Maintenance PSS (CX-2GDAE-U)	\$1,003	Each	10%	\$903	Other	F1
CX-2PDAE-70FD-PSS-1YR	CX-2PDAE-70FD-PSS-1YR		Annual Maintenance PSS (CX-2PDAE-70FD)	\$1,003	Each	10%	\$903	Other	F1
CX-2PDAE-70-PSS-1YR	CX-2PDAE-70-PSS-1YR		Annual Maintenance PSS (CX-2PDAE-70)	\$1,003	Each	10%	\$903	Other	F1
CX-2PDAE-FD-PSS-1YR	CX-2PDAE-FD-PSS-1YR		Annual Maintenance PSS (CX-2PDAE-FD)	\$1,003	Each	10%	\$903	Other	F1
CX-2PDAE-PSS-1YR	CX-2PDAE-PSS-1YR		Annual Maintenance PSS (CX-2PDAE)	\$1,003	Each	10%	\$903	Other	F1
CX-2PDAE-U-PSS-1YR	CX-2PDAE-U-PSS-1YR		Annual Maintenance PSS (CX-2PDAE-U)	\$1,003	Each	10%	\$903	Other	F1
CX300-412C8-PSS-1YR	CX300-412C8-PSS-1YR		Annual Maintenance PSS (CX300-412C8)	\$2,380	Each	10%	\$2,142	Other	F1
CX300-412C8X-PSS-1YR	CX300-412C8X-PSS-1YR		Annual Maintenance PSS (CX300-412C8X)	\$4,080	Each	10%	\$3,672	Other	F1
CX300-412C-DC-PSS-1YR	CX300-412C-DC-PSS-1YR		Annual Maintenance PSS (CX300-412C-DC)	\$3,018	Each	10%	\$2,716	Other	F1
CX300-412C-PSS-1YR	CX300-412C-PSS-1YR		Annual Maintenance PSS (CX300-412C)	\$2,083	Each	10%	\$1,874	Other	F1
CX300-BAS-FD-PSS-1YR	CX300-BAS-FD-PSS-1YR		Annual Maintenance PSS (CX300-BAS-FD)	\$1,877	Each	10%	\$1,689	Other	F1
CX300-BAS-PSS-1YR	CX300-BAS-PSS-1YR		Annual Maintenance PSS (CX300-BAS)	\$1,877	Each	10%	\$1,689	Other	F1
CX300-BSP-FD-PSS-1YR	CX300-BSP-FD-PSS-1YR		Annual Maintenance PSS (CX300-BSP-FD)	\$2,100	Each	10%	\$1,890	Other	F1
CX300-BSP-PSS-1YR	CX300-BSP-PSS-1YR		Annual Maintenance PSS (CX300-BSP)	\$2,100	Each	10%	\$1,890	Other	F1
CX300-KIT-PSS-1YR	CX300-KIT-PSS-1YR		Annual Maintenance PSS (CX300-KIT)	\$282	Each	10%	\$253	Other	F1
CX3-10-20DP-PSS-1YR	CX3-10-20DP-PSS-1YR		Annual Maintenance PSS (CX3-10-20DP)	\$2,472	Each	10%	\$2,225	Other	F1
CX3-10-20EN-PSS-1YR	CX3-10-20EN-PSS-1YR		Annual Maintenance PSS (CX3-10-20EN)	\$3,720	Each	10%	\$3,348	Other	F1
CX3-10-20MVAL-PSS-1YR	CX3-10-20MVAL-PSS-1YR		Annual Maintenance PSS (CX3-10-20MVAL)	\$3,144	Each	10%	\$2,830	Other	F1
CX3-10-20MVA-PSS-1YR	CX3-10-20MVA-PSS-1YR		Annual Maintenance PSS (CX3-10-20MVA)	\$1,800	Each	10%	\$1,620	Other	F1
CX3-10-20MVS-PSS-1YR	CX3-10-20MVS-PSS-1YR		Annual Maintenance PSS (CX3-10-20MVS)	\$2,368	Each	10%	\$2,149	Other	F1
CX3-10-20QM-PSS-1YR	CX3-10-20QM-PSS-1YR		Annual Maintenance PSS (CX3-10-20QM)	\$1,200	Each	10%	\$1,080	Other	F1
CX3-10-20SC-PSS-1YR	CX3-10-20SC-PSS-1YR		Annual Maintenance PSS (CX3-10-20SC)	\$2,100	Each	10%	\$1,890	Other	F1
CX3-10-20SV-PSS-1YR	CX3-10-20SV-PSS-1YR		Annual Maintenance PSS (CX3-10-20SV)	\$1,188	Each	10%	\$1,069	Other	F1
CX3-10-20WG-PSS-1YR	CX3-10-20WG-PSS-1YR		Annual Maintenance PSS (CX3-10-20WG)	\$900	Each	10%	\$810	Other	F1
CX3-10-40DP-PSS-1YR	CX3-10-40DP-PSS-1YR		Annual Maintenance PSS (CX3-10-40DP)	\$4,704	Each	10%	\$4,234	Other	F1
CX3-10-40EN-PSS-1YR	CX3-10-40EN-PSS-1YR		Annual Maintenance PSS (CX3-10-40EN)	\$6,960	Each	10%	\$6,264	Other	F1
CX3-10-40MVAL-PSS-1YR	CX3-10-40MVAL-PSS-1YR		Annual Maintenance PSS (CX3-10-40MVAL)	\$5,520	Each	10%	\$4,968	Other	F1
CX3-10-40MVA-PSS-1YR	CX3-10-40MVA-PSS-1YR		Annual Maintenance PSS (CX3-10-40MVA)	\$3,168	Each	10%	\$2,851	Other	F1
CX3-10-40MVS-PSS-1YR	CX3-10-40MVS-PSS-1YR		Annual Maintenance PSS (CX3-10-40MVS)	\$4,200	Each	10%	\$3,780	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
CX3-10-40NQM-PSS-1YR	CX3-10-40NQM-PSS-1YR		Annual Maintenance PSS (CX3-10-40NQM)	\$2,760	Each	10%	\$2,484	Other	F1
CX3-10-40SC-PSS-1YR	CX3-10-40SC-PSS-1YR		Annual Maintenance PSS (CX3-10-40SC)	\$3,720	Each	10%	\$3,348	Other	F1
CX3-10-40SV-PSS-1YR	CX3-10-40SV-PSS-1YR		Annual Maintenance PSS (CX3-10-40SV)	\$2,088	Each	10%	\$1,879	Other	F1
CX3-10-40WG-PSS-1YR	CX3-10-40WG-PSS-1YR		Annual Maintenance PSS (CX3-10-40WG)	\$2,580	Each	10%	\$2,322	Other	F1
CX314615-10FD-PSS-1YR	CX314615-10FD-PSS-1YR		Annual Maintenance PSS (CX314615-10FD)	\$3,805	Each	10%	\$3,425	Other	F1
CX314615-10-PSS-1YR	CX314615-10-PSS-1YR		Annual Maintenance PSS (CX314615-10)	\$3,805	Each	10%	\$3,425	Other	F1
CX314615-5FD-PSS-1YR	CX314615-5FD-PSS-1YR		Annual Maintenance PSS (CX314615-5FD)	\$3,054	Each	10%	\$2,749	Other	F1
CX314615-5-PSS-1YR	CX314615-5-PSS-1YR		Annual Maintenance PSS (CX314615-5)	\$3,054	Each	10%	\$2,749	Other	F1
CX3146-15FD-PSS-1YR	CX3146-15FD-PSS-1YR		Annual Maintenance PSS (CX3146-15FD)	\$4,084	Each	10%	\$3,676	Other	F1
CX31C-KIT-PSS-1YR	CX31C-KIT-PSS-1YR		Annual Maintenance PSS (CX31C-KIT)	\$282	Each	10%	\$253	Other	F1
CX3204080N-PSS-1YR	CX3204080N-PSS-1YR		Annual Maintenance PSS (CX3204080N)	\$3,960	Each	10%	\$3,564	Other	F1
CX3-20-40DP-PSS-1YR	CX3-20-40DP-PSS-1YR		Annual Maintenance PSS (CX3-20-40DP)	\$4,704	Each	10%	\$4,234	Other	F1
CX3-20-40EN-PSS-1YR	CX3-20-40EN-PSS-1YR		Annual Maintenance PSS (CX3-20-40EN)	\$6,960	Each	10%	\$6,264	Other	F1
CX3-20-40MVAL-PSS-1YR	CX3-20-40MVAL-PSS-1YR		Annual Maintenance PSS (CX3-20-40MVAL)	\$5,520	Each	10%	\$4,968	Other	F1
CX3-20-40MVA-PSS-1YR	CX3-20-40MVA-PSS-1YR		Annual Maintenance PSS (CX3-20-40MVA)	\$3,168	Each	10%	\$2,851	Other	F1
CX3-20-40MVS-PSS-1YR	CX3-20-40MVS-PSS-1YR		Annual Maintenance PSS (CX3-20-40MVS)	\$4,200	Each	10%	\$3,780	Other	F1
CX3-20-40NQM-PSS-1YR	CX3-20-40NQM-PSS-1YR		Annual Maintenance PSS (CX3-20-40NQM)	\$2,760	Each	10%	\$2,484	Other	F1
CX3-20-40SC-PSS-1YR	CX3-20-40SC-PSS-1YR		Annual Maintenance PSS (CX3-20-40SC)	\$3,720	Each	10%	\$3,348	Other	F1
CX3-20-40SV-PSS-1YR	CX3-20-40SV-PSS-1YR		Annual Maintenance PSS (CX3-20-40SV)	\$2,088	Each	10%	\$1,879	Other	F1
CX3-20-40WG-PSS-1YR	CX3-20-40WG-PSS-1YR		Annual Maintenance PSS (CX3-20-40WG)	\$2,580	Each	10%	\$2,322	Other	F1
CX3-20CUST-PSS-1YR	CX3-20CUST-PSS-1YR		Annual Maintenance PSS (CX3-20CUST)	\$2,499	Each	10%	\$2,249	Other	F1
CX3-20NQM-PSS-1YR	CX3-20NQM-PSS-1YR		Annual Maintenance PSS (CX3-20NQM)	\$1,200	Each	10%	\$1,080	Other	F1
CX3-20-PSS-1YR	CX3-20-PSS-1YR		Annual Maintenance PSS (CX3-20)	\$2,839	Each	10%	\$2,555	Other	F1
CX3-20SV-PSS-1YR	CX3-20SV-PSS-1YR		Annual Maintenance PSS (CX3-20SV)	\$1,188	Each	10%	\$1,069	Other	F1
CX3-40C-PSS-1YR	CX3-40C-PSS-1YR		Annual Maintenance PSS (CX3-40C)	\$7,191	Each	10%	\$6,472	Other	F1
CX3-40FD-PSS-1YR	CX3-40FD-PSS-1YR		Annual Maintenance PSS (CX3-40FD)	\$7,191	Each	10%	\$6,472	Other	F1
CX3-40F-PSS-1YR	CX3-40F-PSS-1YR		Annual Maintenance PSS (CX3-40F)	\$7,191	Each	10%	\$6,472	Other	F1
CX3-40-PSS-1YR	CX3-40-PSS-1YR		Annual Maintenance PSS (CX3-40)	\$7,191	Each	10%	\$6,472	Other	F1
CX3-412C8-PSS-1YR	CX3-412C8-PSS-1YR		Annual Maintenance PSS (CX3-412C8)	\$2,380	Each	10%	\$2,142	Other	F1
CX3-412C8X-PSS-1YR	CX3-412C8X-PSS-1YR		Annual Maintenance PSS (CX3-412C8X)	\$4,080	Each	10%	\$3,672	Other	F1
CX3-412C-PSS-1YR	CX3-412C-PSS-1YR		Annual Maintenance PSS (CX3-412C)	\$2,083	Each	10%	\$1,874	Other	F1
CX3-424C8-PSS-1YR	CX3-424C8-PSS-1YR		Annual Maintenance PSS (CX3-424C8)	\$4,395	Each	10%	\$3,955	Other	F1
CX3-424C8X-PSS-1YR	CX3-424C8X-PSS-1YR		Annual Maintenance PSS (CX3-424C8X)	\$6,095	Each	10%	\$5,485	Other	F1
CX3-424C-DC-PSS-1YR	CX3-424C-DC-PSS-1YR		Annual Maintenance PSS (CX3-424C-DC)	\$5,117	Each	10%	\$4,605	Other	F1
CX3-424C-PSS-1YR	CX3-424C-PSS-1YR		Annual Maintenance PSS (CX3-424C)	\$4,097	Each	10%	\$3,687	Other	F1
CX3-448C8-PSS-1YR	CX3-448C8-PSS-1YR		Annual Maintenance PSS (CX3-448C8)	\$10,043	Each	10%	\$9,038	Other	F1
CX3-448C8X-PSS-1YR	CX3-448C8X-PSS-1YR		Annual Maintenance PSS (CX3-448C8X)	\$11,743	Each	10%	\$10,568	Other	F1
CX3-448C-DC-PSS-1YR	CX3-448C-DC-PSS-1YR		Annual Maintenance PSS (CX3-448C-DC)	\$13,617	Each	10%	\$12,255	Other	F1
CX3-448C-PSS-1YR	CX3-448C-PSS-1YR		Annual Maintenance PSS (CX3-448C)	\$9,448	Each	10%	\$8,503	Other	F1
CX345-40SV-PSS-1YR	CX345-40SV-PSS-1YR		Annual Maintenance PSS (CX345-40SV)	\$2,088	Each	10%	\$1,879	Other	F1
CX345-80SV-PSS-1YR	CX345-80SV-PSS-1YR		Annual Maintenance PSS (CX345-80SV)	\$2,610	Each	10%	\$2,349	Other	F1
CX3-496C8-PSS-1YR	CX3-496C8-PSS-1YR		Annual Maintenance PSS (CX3-496C8)	\$16,418	Each	10%	\$14,776	Other	F1
CX3-496C8X-PSS-1YR	CX3-496C8X-PSS-1YR		Annual Maintenance PSS (CX3-496C8X)	\$18,118	Each	10%	\$16,306	Other	F1
CX3-496C-PSS-1YR	CX3-496C-PSS-1YR		Annual Maintenance PSS (CX3-496C)	\$15,823	Each	10%	\$14,240	Other	F1
CX35-40NQM-PSS-1YR	CX35-40NQM-PSS-1YR		Annual Maintenance PSS (CX35-40NQM)	\$2,760	Each	10%	\$2,484	Other	F1
CX35-424C8-PSS-1YR	CX35-424C8-PSS-1YR		Annual Maintenance PSS (CX35-424C8)	\$4,395	Each	10%	\$3,955	Other	F1
CX35-424C8X-PSS-1YR	CX35-424C8X-PSS-1YR		Annual Maintenance PSS (CX35-424C8X)	\$6,095	Each	10%	\$5,485	Other	F1
CX35-424C-DC-PSS-1YR	CX35-424C-DC-PSS-1YR		Annual Maintenance PSS (CX35-424C-DC)	\$5,117	Each	10%	\$4,605	Other	F1
CX35-424C-PSS-1YR	CX35-424C-PSS-1YR		Annual Maintenance PSS (CX35-424C)	\$4,097	Each	10%	\$3,687	Other	F1
CX35-448C8-PSS-1YR	CX35-448C8-PSS-1YR		Annual Maintenance PSS (CX35-448C8)	\$10,043	Each	10%	\$9,038	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
CX35-448C8X-PSS-1YR	CX35-448C8X-PSS-1YR		Annual Maintenance PSS (CX35-448C8X)	\$11,743	Each	10%	\$10,568	Other	F1	
CX35-448C-DC-PSS-1YR	CX35-448C-DC-PSS-1YR		Annual Maintenance PSS (CX35-448C-DC)	\$13,617	Each	10%	\$12,255	Other	F1	
CX35-448C-PSS-1YR	CX35-448C-PSS-1YR		Annual Maintenance PSS (CX35-448C)	\$9,448	Each	10%	\$8,503	Other	F1	
CX35-496C8-PSS-1YR	CX35-496C8-PSS-1YR		Annual Maintenance PSS (CX35-496C8)	\$16,418	Each	10%	\$14,776	Other	F1	
CX35-496C8X-PSS-1YR	CX35-496C8X-PSS-1YR		Annual Maintenance PSS (CX35-496C8X)	\$18,118	Each	10%	\$16,306	Other	F1	
CX35-496C-PSS-1YR	CX35-496C-PSS-1YR		Annual Maintenance PSS (CX35-496C)	\$15,823	Each	10%	\$14,240	Other	F1	
CX37315-15FD-PSS-1YR	CX37315-15FD-PSS-1YR		Annual Maintenance PSS (CX37315-15FD)	\$4,106	Each	10%	\$3,695	Other	F1	
CX37315-15-PSS-1YR	CX37315-15-PSS-1YR		Annual Maintenance PSS (CX37315-15)	\$4,106	Each	10%	\$3,695	Other	F1	
CX3-80-PSS-1YR	CX3-80-PSS-1YR		Annual Maintenance PSS (CX3-80)	\$14,106	Each	10%	\$12,776	Other	F1	
CX38-496C8-PSS-1YR	CX38-496C8-PSS-1YR		Annual Maintenance PSS (CX38-496C8)	\$16,418	Each	10%	\$14,776	Other	F1	
CX38-496C8X-PSS-1YR	CX38-496C8X-PSS-1YR		Annual Maintenance PSS (CX38-496C8X)	\$18,118	Each	10%	\$16,306	Other	F1	
CX38-496C-PSS-1YR	CX38-496C-PSS-1YR		Annual Maintenance PSS (CX38-496C)	\$15,823	Each	10%	\$14,240	Other	F1	
CX3I7315-15FD-PSS-1YR	CX3I7315-15FD-PSS-1YR		Annual Maintenance PSS (CX3I7315-15FD)	\$4,293	Each	10%	\$3,864	Other	F1	
CX3LP010-15F-PSS-1YR	CX3LP010-15F-PSS-1YR		Annual Maintenance PSS (CX3LP010-15F)	\$5,274	Each	10%	\$4,747	Other	F1	
CX3-LP010-15-PSS-1YR	CX3-LP010-15-PSS-1YR		Annual Maintenance PSS (CX3-LP010-15)	\$5,274	Each	10%	\$4,747	Other	F1	
CX3-LP010-15U-PSS-1YR	CX3-LP010-15U-PSS-1YR		Annual Maintenance PSS (CX3-LP010-15U)	\$5,290	Each	10%	\$4,761	Other	F1	
CX3-SPS-FD-PSS-1YR	CX3-SPS-FD-PSS-1YR		Annual Maintenance PSS (CX3-SPS-FD)	\$153	Each	10%	\$138	Other	F1	
CX3-SPS-PSS-1YR	CX3-SPS-PSS-1YR		Annual Maintenance PSS (CX3-SPS)	\$153	Each	10%	\$138	Other	F1	
CX4-120C8DC-PSS-1YR	CX4-120C8DC-PSS-1YR		Annual Maintenance PSS (CX4-120C8DC)	\$3,321	Each	10%	\$2,989	Other	F1	
CX4-120C8-PSS-1YR	CX4-120C8-PSS-1YR		Annual Maintenance PSS (CX4-120C8)	\$1,914	Each	10%	\$1,722	Other	F1	
CX4-120C8XDC-PSS-1YR	CX4-120C8XDC-PSS-1YR		Annual Maintenance PSS (CX4-120C8XDC)	\$3,508	Each	10%	\$3,157	Other	F1	
CX4-120C8X-PSS-1YR	CX4-120C8X-PSS-1YR		Annual Maintenance PSS (CX4-120C8X)	\$3,398	Each	10%	\$3,058	Other	F1	
CX4-120CDC-PSS-1YR	CX4-120CDC-PSS-1YR		Annual Maintenance PSS (CX4-120CDC)	\$2,470	Each	10%	\$2,223	Other	F1	
CX4-120C-PSS-1YR	CX4-120C-PSS-1YR		Annual Maintenance PSS (CX4-120C)	\$1,654	Each	10%	\$1,489	Other	F1	
CX4-120FCOEO-PSS-1YR	CX4-120FCOEO-PSS-1YR		Annual Maintenance PSS (CX4-120FCOEO)	\$2,084	Each	10%	\$1,875	Other	F1	
CX4-120FCOETW-PSS-1YR	CX4-120FCOETW-PSS-1YR		Annual Maintenance PSS (CX4-120FCOETW)	\$1,778	Each	10%	\$1,600	Other	F1	
CX4-12-24-96C-PSS-1YR	CX4-12-24-96C-PSS-1YR		Annual Maintenance PSS (CX4-12-24-96C)	\$15,823	Each	10%	\$14,240	Other	F1	
CX412-24C-DC-PSS-1YR	CX412-24C-DC-PSS-1YR		Annual Maintenance PSS (CX412-24C-DC)	\$5,117	Each	10%	\$4,605	Other	F1	
CX412-24C-PSS-1YR	CX412-24C-PSS-1YR		Annual Maintenance PSS (CX412-24C)	\$4,097	Each	10%	\$3,687	Other	F1	
CX412-48C-DC-PSS-1YR	CX412-48C-DC-PSS-1YR		Annual Maintenance PSS (CX412-48C-DC)	\$13,617	Each	10%	\$12,255	Other	F1	
CX412-48C-PSS-1YR	CX412-48C-PSS-1YR		Annual Maintenance PSS (CX412-48C)	\$9,448	Each	10%	\$8,503	Other	F1	
CX412CDC-KIT-PSS-1YR	CX412CDC-KIT-PSS-1YR		Annual Maintenance PSS (CX412CDC-KIT)	\$282	Each	10%	\$253	Other	F1	
CX412C-KIT-PSS-1YR	CX412C-KIT-PSS-1YR		Annual Maintenance PSS (CX412C-KIT)	\$282	Each	10%	\$253	Other	F1	
CX4-240C8DC-PSS-1YR	CX4-240C8DC-PSS-1YR		Annual Maintenance PSS (CX4-240C8DC)	\$5,865	Each	10%	\$5,279	Other	F1	
CX4-240C8-PSS-1YR	CX4-240C8-PSS-1YR		Annual Maintenance PSS (CX4-240C8)	\$3,632	Each	10%	\$3,269	Other	F1	
CX4-240C8XDC-PSS-1YR	CX4-240C8XDC-PSS-1YR		Annual Maintenance PSS (CX4-240C8XDC)	\$5,302	Each	10%	\$4,772	Other	F1	
CX4-240C8X-PSS-1YR	CX4-240C8X-PSS-1YR		Annual Maintenance PSS (CX4-240C8X)	\$5,037	Each	10%	\$4,533	Other	F1	
CX4-240CDC-PSS-1YR	CX4-240CDC-PSS-1YR		Annual Maintenance PSS (CX4-240CDC)	\$4,230	Each	10%	\$3,807	Other	F1	
CX4-240C-ISW-PSS-1YR	CX4-240C-ISW-PSS-1YR		Annual Maintenance PSS (CX4-240C-ISW)	\$4,097	Each	10%	\$3,687	Other	F1	
CX4-240C-PSS-1YR	CX4-240C-PSS-1YR		Annual Maintenance PSS (CX4-240C)	\$3,386	Each	10%	\$3,048	Other	F1	
CX4-240FCOEO-PSS-1YR	CX4-240FCOEO-PSS-1YR		Annual Maintenance PSS (CX4-240FCOEO)	\$3,802	Each	10%	\$3,422	Other	F1	
CX4-240FCOETW-PSS-1YR	CX4-240FCOETW-PSS-1YR		Annual Maintenance PSS (CX4-240FCOETW)	\$3,496	Each	10%	\$3,146	Other	F1	
CX424-48C-DC-PSS-1YR	CX424-48C-DC-PSS-1YR		Annual Maintenance PSS (CX424-48C-DC)	\$13,617	Each	10%	\$12,255	Other	F1	
CX424-48C-PSS-1YR	CX424-48C-PSS-1YR		Annual Maintenance PSS (CX424-48C)	\$9,448	Each	10%	\$8,503	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
CX4-480C8DC-PSS-1YR	CX4-480C8DC-PSS-1YR		Annual Maintenance PSS (CX4-480C8DC)	\$11,699	Each	10%	\$10,529	Other		F1
CX4-480C8-PSS-1YR	CX4-480C8-PSS-1YR		Annual Maintenance PSS (CX4-480C8)	\$7,343	Each	10%	\$6,609	Other		F1
CX4-480C8XDC-PSS-1YR	CX4-480C8XDC-PSS-1YR		Annual Maintenance PSS (CX4-480C8XDC)	\$9,981	Each	10%	\$8,983	Other		F1
CX4-480C8X-PSS-1YR	CX4-480C8X-PSS-1YR		Annual Maintenance PSS (CX4-480C8X)	\$8,587	Each	10%	\$7,728	Other		F1
CX4-480CDC-PSS-1YR	CX4-480CDC-PSS-1YR		Annual Maintenance PSS (CX4-480CDC)	\$7,468	Each	10%	\$6,721	Other		F1
CX4-480C-PSS-1YR	CX4-480C-PSS-1YR		Annual Maintenance PSS (CX4-480C)	\$6,908	Each	10%	\$6,217	Other		F1
CX4-480FCOEOP-PSS-1YR	CX4-480FCOEOP-PSS-1YR		Annual Maintenance PSS (CX4-480FCOEOP)	\$7,513	Each	10%	\$6,762	Other		F1
CX4-480FCOETW-PSS-1YR	CX4-480FCOETW-PSS-1YR		Annual Maintenance PSS (CX4-480FCOETW)	\$7,207	Each	10%	\$6,486	Other		F1
CX448-96C-PSS-1YR	CX448-96C-PSS-1YR		Annual Maintenance PSS (CX448-96C)	\$15,823	Each	10%	\$14,240	Other		F1
CX4-4DDAE-PSS-1YR	CX4-4DDAE-PSS-1YR		Annual Maintenance PSS (CX4-4DDAE)	\$1,343	Each	10%	\$1,209	Other		F1
CX4-4PDAE-PSS-1YR	CX4-4PDAE-PSS-1YR		Annual Maintenance PSS (CX4-4PDAE)	\$1,003	Each	10%	\$903	Other		F1
CX45-40MVAL-PSS-1YR	CX45-40MVAL-PSS-1YR		Annual Maintenance PSS (CX45-40MVAL)	\$5,520	Each	10%	\$4,968	Other		F1
CX45-40MVA-PSS-1YR	CX45-40MVA-PSS-1YR		Annual Maintenance PSS (CX45-40MVA)	\$3,168	Each	10%	\$2,851	Other		F1
CX45-40MVS-PSS-1YR	CX45-40MVS-PSS-1YR		Annual Maintenance PSS (CX45-40MVS)	\$4,200	Each	10%	\$3,780	Other		F1
CX45-40SC-PSS-1YR	CX45-40SC-PSS-1YR		Annual Maintenance PSS (CX45-40SC)	\$3,720	Each	10%	\$3,348	Other		F1
CX45-80MVAL-PSS-1YR	CX45-80MVAL-PSS-1YR		Annual Maintenance PSS (CX45-80MVAL)	\$6,912	Each	10%	\$6,221	Other		F1
CX45-80MVA-PSS-1YR	CX45-80MVA-PSS-1YR		Annual Maintenance PSS (CX45-80MVA)	\$3,960	Each	10%	\$3,564	Other		F1
CX45-80MVS-PSS-1YR	CX45-80MVS-PSS-1YR		Annual Maintenance PSS (CX45-80MVS)	\$5,250	Each	10%	\$4,725	Other		F1
CX45-80SC-PSS-1YR	CX45-80SC-PSS-1YR		Annual Maintenance PSS (CX45-80SC)	\$4,650	Each	10%	\$4,185	Other		F1
CX4-960C8-PSS-1YR	CX4-960C8-PSS-1YR		Annual Maintenance PSS (CX4-960C8)	\$12,005	Each	10%	\$10,804	Other		F1
CX4-960C8X-PSS-1YR	CX4-960C8X-PSS-1YR		Annual Maintenance PSS (CX4-960C8X)	\$13,248	Each	10%	\$11,923	Other		F1
CX4-960C-ISW-PSS-1YR	CX4-960C-ISW-PSS-1YR		Annual Maintenance PSS (CX4-960C-ISW)	\$15,823	Each	10%	\$14,240	Other		F1
CX4-960C-PSS-1YR	CX4-960C-PSS-1YR		Annual Maintenance PSS (CX4-960C)	\$11,569	Each	10%	\$10,412	Other		F1
CX4-960EXPIO-PSS-1YR	CX4-960EXPIO-PSS-1YR		Annual Maintenance PSS (CX4-960EXPIO)	\$3,400	Each	10%	\$3,060	Other		F1
CX4-960EXPIOU-PSS-1YR	CX4-960EXPIOU-PSS-1YR		Annual Maintenance PSS (CX4-960EXPIOU)	\$3,400	Each	10%	\$3,060	Other		F1
CX4-960EXPSW-PSS-1YR	CX4-960EXPSW-PSS-1YR		Annual Maintenance PSS (CX4-960EXPSW)	\$6,000	Each	10%	\$5,400	Other		F1
CX4-960FCOEOP-PSS-1YR	CX4-960FCOEOP-PSS-1YR		Annual Maintenance PSS (CX4-960FCOEOP)	\$12,175	Each	10%	\$10,957	Other		F1
CX4-960FCOETW-PSS-1YR	CX4-960FCOETW-PSS-1YR		Annual Maintenance PSS (CX4-960FCOETW)	\$11,869	Each	10%	\$10,682	Other		F1
CX4D-480C8-PSS-1YR	CX4D-480C8-PSS-1YR		Annual Maintenance PSS (CX4D-480C8)	\$10,043	Each	10%	\$9,038	Other		F1
CX4D-480C8X-PSS-1YR	CX4D-480C8X-PSS-1YR		Annual Maintenance PSS (CX4D-480C8X)	\$11,743	Each	10%	\$10,568	Other		F1
CX4D-480C-PSS-1YR	CX4D-480C-PSS-1YR		Annual Maintenance PSS (CX4D-480C)	\$9,448	Each	10%	\$8,503	Other		F1
CX4D-960C8-PSS-1YR	CX4D-960C8-PSS-1YR		Annual Maintenance PSS (CX4D-960C8)	\$16,418	Each	10%	\$14,776	Other		F1
CX4D-960C8X-PSS-1YR	CX4D-960C8X-PSS-1YR		Annual Maintenance PSS (CX4D-960C8X)	\$18,118	Each	10%	\$16,306	Other		F1
CX4D-960C-PSS-1YR	CX4D-960C-PSS-1YR		Annual Maintenance PSS (CX4D-960C)	\$15,823	Each	10%	\$14,240	Other		F1
CX-4DDAE-10FD-PSS-1YR	CX-4DDAE-10FD-PSS-1YR		Annual Maintenance PSS (CX-4DDAE-10FD)	\$1,343	Each	10%	\$1,209	Other		F1
CX-4DDAE-20FD-PSS-1YR	CX-4DDAE-20FD-PSS-1YR		Annual Maintenance PSS (CX-4DDAE-20FD)	\$1,343	Each	10%	\$1,209	Other		F1
CX-4DDAE-40FD-PSS-1YR	CX-4DDAE-40FD-PSS-1YR		Annual Maintenance PSS (CX-4DDAE-40FD)	\$1,343	Each	10%	\$1,209	Other		F1
CX-4DDAE-FD-PSS-1YR	CX-4DDAE-FD-PSS-1YR		Annual Maintenance PSS (CX-4DDAE-FD)	\$1,343	Each	10%	\$1,209	Other		F1
CX-4G10-300-PSS-1YR	CX-4G10-300-PSS-1YR		Annual Maintenance PSS (CX-4G10-300)	\$229	Each	10%	\$206	Other		F1
CX-4G10-300U-PSS-1YR	CX-4G10-300U-PSS-1YR		Annual Maintenance PSS (CX-4G10-300U)	\$260	Each	10%	\$234	Other		F1
CX-4G10-400-PSS-1YR	CX-4G10-400-PSS-1YR		Annual Maintenance PSS (CX-4G10-400)	\$315	Each	10%	\$283	Other		F1
CX-4G10-400U-PSS-1YR	CX-4G10-400U-PSS-1YR		Annual Maintenance PSS (CX-4G10-400U)	\$328	Each	10%	\$295	Other		F1
CX-4G10-450-PSS-1YR	CX-4G10-450-PSS-1YR		Annual Maintenance PSS (CX-4G10-450)	\$300	Each	10%	\$270	Other		F1
CX-4G10-450U-PSS-1YR	CX-4G10-450U-PSS-1YR		Annual Maintenance PSS (CX-4G10-450U)	\$313	Each	10%	\$281	Other		F1
CX-4G10-600-PSS-1YR	CX-4G10-600-PSS-1YR		Annual Maintenance PSS (CX-4G10-600)	\$367	Each	10%	\$330	Other		F1
CX-4G10-600U-PSS-1YR	CX-4G10-600U-PSS-1YR		Annual Maintenance PSS (CX-4G10-600U)	\$382	Each	10%	\$344	Other		F1
CX4G10S-600TU-PSS-1YR	CX4G10S-600TU-PSS-1YR		Annual Maintenance PSS (CX4G10S-600TU)	\$382	Each	10%	\$344	Other		F1
CX-4G10S-600U-PSS-1YR	CX-4G10S-600U-PSS-1YR		Annual Maintenance PSS (CX-4G10S-600U)	\$382	Each	10%	\$344	Other		F1
CX-4G15-146-PSS-1YR	CX-4G15-146-PSS-1YR		Annual Maintenance PSS (CX-4G15-146)	\$226	Each	10%	\$203	Other		F1
CX-4G15-146U-PSS-1YR	CX-4G15-146U-PSS-1YR		Annual Maintenance PSS (CX-4G15-146U)	\$236	Each	10%	\$212	Other		F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CX-4G15-300-PSS-1YR	CX-4G15-300-PSS-1YR		Annual Maintenance PSS (CX-4G15-300)	\$286	Each	10%	\$257	Other	F1
CX-4G15-300TU-PSS-1YR	CX-4G15-300TU-PSS-1YR		Annual Maintenance PSS (CX-4G15-300TU)	\$282	Each	10%	\$254	Other	F1
CX-4G15-300U-PSS-1YR	CX-4G15-300U-PSS-1YR		Annual Maintenance PSS (CX-4G15-300U)	\$282	Each	10%	\$254	Other	F1
CX-4G15-450-PSS-1YR	CX-4G15-450-PSS-1YR		Annual Maintenance PSS (CX-4G15-450)	\$378	Each	10%	\$340	Other	F1
CX-4G15-450TU-PSS-1YR	CX-4G15-450TU-PSS-1YR		Annual Maintenance PSS (CX-4G15-450TU)	\$374	Each	10%	\$337	Other	F1
CX-4G15-450U-PSS-1YR	CX-4G15-450U-PSS-1YR		Annual Maintenance PSS (CX-4G15-450U)	\$374	Each	10%	\$337	Other	F1
CX-4G15-600-PSS-1YR	CX-4G15-600-PSS-1YR		Annual Maintenance PSS (CX-4G15-600)	\$468	Each	10%	\$422	Other	F1
CX-4G15-600TU-PSS-1YR	CX-4G15-600TU-PSS-1YR		Annual Maintenance PSS (CX-4G15-600TU)	\$463	Each	10%	\$417	Other	F1
CX-4G15-600U-PSS-1YR	CX-4G15-600U-PSS-1YR		Annual Maintenance PSS (CX-4G15-600U)	\$463	Each	10%	\$417	Other	F1
CX-4G15-73-PSS-1YR	CX-4G15-73-PSS-1YR		Annual Maintenance PSS (CX-4G15-73)	\$175	Each	10%	\$158	Other	F1
CX-4G15-73U-PSS-1YR	CX-4G15-73U-PSS-1YR		Annual Maintenance PSS (CX-4G15-73U)	\$182	Each	10%	\$164	Other	F1
CX4-LP010-15-PSS-1YR	CX4-LP010-15-PSS-1YR		Annual Maintenance PSS (CX4-LP010-15)	\$3,226	Each	10%	\$2,903	Other	F1
CX4-LP010-15U-PSS-1YR	CX4-LP010-15U-PSS-1YR		Annual Maintenance PSS (CX4-LP010-15U)	\$4,361	Each	10%	\$3,924	Other	F1
CX-4PDAE-20FD-PSS-1YR	CX-4PDAE-20FD-PSS-1YR		Annual Maintenance PSS (CX-4PDAE-20FD)	\$1,003	Each	10%	\$903	Other	F1
CX-4PDAE-20-PSS-1YR	CX-4PDAE-20-PSS-1YR		Annual Maintenance PSS (CX-4PDAE-20)	\$1,003	Each	10%	\$903	Other	F1
CX-4PDAE-40FD-PSS-1YR	CX-4PDAE-40FD-PSS-1YR		Annual Maintenance PSS (CX-4PDAE-40FD)	\$1,003	Each	10%	\$903	Other	F1
CX-4PDAE40FFD-PSS-1YR	CX-4PDAE40FFD-PSS-1YR		Annual Maintenance PSS (CX-4PDAE40FFD)	\$1,003	Each	10%	\$903	Other	F1
CX-4PDAE40F-PSS-1YR	CX-4PDAE40F-PSS-1YR		Annual Maintenance PSS (CX-4PDAE40F)	\$1,003	Each	10%	\$903	Other	F1
CX-4PDAE-40-PSS-1YR	CX-4PDAE-40-PSS-1YR		Annual Maintenance PSS (CX-4PDAE-40)	\$1,003	Each	10%	\$903	Other	F1
CX-4PDAE-80FD-PSS-1YR	CX-4PDAE-80FD-PSS-1YR		Annual Maintenance PSS (CX-4PDAE-80FD)	\$1,003	Each	10%	\$903	Other	F1
CX-4PDAE-80-PSS-1YR	CX-4PDAE-80-PSS-1YR		Annual Maintenance PSS (CX-4PDAE-80)	\$1,003	Each	10%	\$903	Other	F1
CX-4PDAE-FD-PSS-1YR	CX-4PDAE-FD-PSS-1YR		Annual Maintenance PSS (CX-4PDAE-FD)	\$1,003	Each	10%	\$903	Other	F1
CX-4PDAE-PSS-1YR	CX-4PDAE-PSS-1YR		Annual Maintenance PSS (CX-4PDAE)	\$1,003	Each	10%	\$903	Other	F1
CX600-40DP-PSS-1YR	CX600-40DP-PSS-1YR		Annual Maintenance PSS (CX600-40DP)	\$5,220	Each	10%	\$4,698	Other	F1
CX600-40EN-PSS-1YR	CX600-40EN-PSS-1YR		Annual Maintenance PSS (CX600-40EN)	\$7,740	Each	10%	\$6,966	Other	F1
CX600-40MVAL-PSS-1YR	CX600-40MVAL-PSS-1YR		Annual Maintenance PSS (CX600-40MVAL)	\$5,520	Each	10%	\$4,968	Other	F1
CX600-40MVA-PSS-1YR	CX600-40MVA-PSS-1YR		Annual Maintenance PSS (CX600-40MVA)	\$3,168	Each	10%	\$2,851	Other	F1
CX600-40MVS-PSS-1YR	CX600-40MVS-PSS-1YR		Annual Maintenance PSS (CX600-40MVS)	\$4,200	Each	10%	\$3,780	Other	F1
CX600-40SC-PSS-1YR	CX600-40SC-PSS-1YR		Annual Maintenance PSS (CX600-40SC)	\$3,720	Each	10%	\$3,348	Other	F1
CX600-40SV-PSS-1YR	CX600-40SV-PSS-1YR		Annual Maintenance PSS (CX600-40SV)	\$2,088	Each	10%	\$1,879	Other	F1
CX600-40WG-PSS-1YR	CX600-40WG-PSS-1YR		Annual Maintenance PSS (CX600-40WG)	\$2,580	Each	10%	\$2,322	Other	F1
CX6-7-80DP-PSS-1YR	CX6-7-80DP-PSS-1YR		Annual Maintenance PSS (CX6-7-80DP)	\$6,528	Each	10%	\$5,875	Other	F1
CX6-7-80EN-PSS-1YR	CX6-7-80EN-PSS-1YR		Annual Maintenance PSS (CX6-7-80EN)	\$9,672	Each	10%	\$8,705	Other	F1
CX6-7-80MVAL-PSS-1YR	CX6-7-80MVAL-PSS-1YR		Annual Maintenance PSS (CX6-7-80MVAL)	\$6,912	Each	10%	\$6,221	Other	F1
CX6-7-80MVA-PSS-1YR	CX6-7-80MVA-PSS-1YR		Annual Maintenance PSS (CX6-7-80MVA)	\$3,960	Each	10%	\$3,564	Other	F1
CX6-7-80MVS-PSS-1YR	CX6-7-80MVS-PSS-1YR		Annual Maintenance PSS (CX6-7-80MVS)	\$5,250	Each	10%	\$4,725	Other	F1
CX6-7-80SC-PSS-1YR	CX6-7-80SC-PSS-1YR		Annual Maintenance PSS (CX6-7-80SC)	\$4,650	Each	10%	\$4,185	Other	F1
CX6-7-80SV-PSS-1YR	CX6-7-80SV-PSS-1YR		Annual Maintenance PSS (CX6-7-80SV)	\$2,610	Each	10%	\$2,349	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CX6-7-80WG-PSS-1YR	CX6-7-80WG-PSS-1YR		Annual Maintenance PSS (CX6-7-80WG)	\$3,228	Each	10%	\$2,905	Other	F1
CX700-CX3-40F-PSS-1YR	CX700-CX3-40F-PSS-1YR		Annual Maintenance PSS (CX700-CX3-40F)	\$7,191	Each	10%	\$6,472	Other	F1
CX7-40DP-PSS-1YR	CX7-40DP-PSS-1YR		Annual Maintenance PSS (CX7-40DP)	\$4,704	Each	10%	\$4,234	Other	F1
CX7-40EN-PSS-1YR	CX7-40EN-PSS-1YR		Annual Maintenance PSS (CX7-40EN)	\$6,960	Each	10%	\$6,264	Other	F1
CX7-40MVAL-PSS-1YR	CX7-40MVAL-PSS-1YR		Annual Maintenance PSS (CX7-40MVAL)	\$5,520	Each	10%	\$4,968	Other	F1
CX7-40MVA-PSS-1YR	CX7-40MVA-PSS-1YR		Annual Maintenance PSS (CX7-40MVA)	\$3,168	Each	10%	\$2,851	Other	F1
CX7-40MVS-PSS-1YR	CX7-40MVS-PSS-1YR		Annual Maintenance PSS (CX7-40MVS)	\$4,200	Each	10%	\$3,780	Other	F1
CX7-40NQM-PSS-1YR	CX7-40NQM-PSS-1YR		Annual Maintenance PSS (CX7-40NQM)	\$2,760	Each	10%	\$2,484	Other	F1
CX7-40SC-PSS-1YR	CX7-40SC-PSS-1YR		Annual Maintenance PSS (CX7-40SC)	\$3,720	Each	10%	\$3,348	Other	F1
CX7-40SV-PSS-1YR	CX7-40SV-PSS-1YR		Annual Maintenance PSS (CX7-40SV)	\$2,088	Each	10%	\$1,879	Other	F1
CX7-40WG-PSS-1YR	CX7-40WG-PSS-1YR		Annual Maintenance PSS (CX7-40WG)	\$2,580	Each	10%	\$2,322	Other	F1
CX7-448C8-PSS-1YR	CX7-448C8-PSS-1YR		Annual Maintenance PSS (CX7-448C8)	\$10,043	Each	10%	\$9,038	Other	F1
CX7-448C8X-PSS-1YR	CX7-448C8X-PSS-1YR		Annual Maintenance PSS (CX7-448C8X)	\$11,743	Each	10%	\$10,568	Other	F1
CX7-448C-PSS-1YR	CX7-448C-PSS-1YR		Annual Maintenance PSS (CX7-448C)	\$9,448	Each	10%	\$8,503	Other	F1
CX7-496C8-PSS-1YR	CX7-496C8-PSS-1YR		Annual Maintenance PSS (CX7-496C8)	\$16,418	Each	10%	\$14,776	Other	F1
CX7-496C8X-PSS-1YR	CX7-496C8X-PSS-1YR		Annual Maintenance PSS (CX7-496C8X)	\$18,118	Each	10%	\$16,306	Other	F1
CX7-496C-PSS-1YR	CX7-496C-PSS-1YR		Annual Maintenance PSS (CX7-496C)	\$15,823	Each	10%	\$14,240	Other	F1
CX7-80NQM-PSS-1YR	CX7-80NQM-PSS-1YR		Annual Maintenance PSS (CX7-80NQM)	\$3,960	Each	10%	\$3,564	Other	F1
CX-AF04-100-PSS-1YR	CX-AF04-100-PSS-1YR		Annual Maintenance PSS (CX-AF04-100)	\$1,043	Each	10%	\$939	Other	F1
CX-AF04-100U-PSS-1YR	CX-AF04-100U-PSS-1YR		Annual Maintenance PSS (CX-AF04-100U)	\$1,031	Each	10%	\$928	Other	F1
CX-AF04-200-PSS-1YR	CX-AF04-200-PSS-1YR		Annual Maintenance PSS (CX-AF04-200)	\$1,882	Each	10%	\$1,694	Other	F1
CX-AF04-200U-PSS-1YR	CX-AF04-200U-PSS-1YR		Annual Maintenance PSS (CX-AF04-200U)	\$1,862	Each	10%	\$1,676	Other	F1
CX-AT05-250-PSS-1YR	CX-AT05-250-PSS-1YR		Annual Maintenance PSS (CX-AT05-250)	\$162	Each	10%	\$145	Other	F1
CX-AT05-250U-PSS-1YR	CX-AT05-250U-PSS-1YR		Annual Maintenance PSS (CX-AT05-250U)	\$168	Each	10%	\$151	Other	F1
CXAT05-320-5-PSS-1YR	CXAT05-320-5-PSS-1YR		Annual Maintenance PSS (CXAT05-320-5)	\$808	Each	10%	\$727	Other	F1
CX-AT05-320-PSS-1YR	CX-AT05-320-PSS-1YR		Annual Maintenance PSS (CX-AT05-320)	\$162	Each	10%	\$145	Other	F1
CX-AT05-320U-PSS-1YR	CX-AT05-320U-PSS-1YR		Annual Maintenance PSS (CX-AT05-320U)	\$168	Each	10%	\$151	Other	F1
CX-AT07-010-PSS-1YR	CX-AT07-010-PSS-1YR		Annual Maintenance PSS (CX-AT07-010)	\$247	Each	10%	\$222	Other	F1
CX-AT07-010U-PSS-1YR	CX-AT07-010U-PSS-1YR		Annual Maintenance PSS (CX-AT07-010U)	\$242	Each	10%	\$218	Other	F1
CX-AT07-250-PSS-1YR	CX-AT07-250-PSS-1YR		Annual Maintenance PSS (CX-AT07-250)	\$162	Each	10%	\$145	Other	F1
CX-AT07-250U-PSS-1YR	CX-AT07-250U-PSS-1YR		Annual Maintenance PSS (CX-AT07-250U)	\$168	Each	10%	\$151	Other	F1
CX-AT07-500-PSS-1YR	CX-AT07-500-PSS-1YR		Annual Maintenance PSS (CX-AT07-500)	\$226	Each	10%	\$203	Other	F1
CX-AT07-500U-PSS-1YR	CX-AT07-500U-PSS-1YR		Annual Maintenance PSS (CX-AT07-500U)	\$235	Each	10%	\$212	Other	F1
CX-AT07-750-PSS-1YR	CX-AT07-750-PSS-1YR		Annual Maintenance PSS (CX-AT07-750)	\$322	Each	10%	\$290	Other	F1
CX-AT07-750U-PSS-1YR	CX-AT07-750U-PSS-1YR		Annual Maintenance PSS (CX-AT07-750U)	\$335	Each	10%	\$302	Other	F1
CX-FC04-073-PSS-1YR	CX-FC04-073-PSS-1YR		Annual Maintenance PSS (CX-FC04-073)	\$1,382	Each	10%	\$1,244	Other	F1
CX-FC04-073U-PSS-1YR	CX-FC04-073U-PSS-1YR		Annual Maintenance PSS (CX-FC04-073U)	\$1,439	Each	10%	\$1,295	Other	F1
CX-FC04-200-PSS-1YR	CX-FC04-200-PSS-1YR		Annual Maintenance PSS (CX-FC04-200)	\$3,057	Each	10%	\$2,752	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CX-FC04-200U-PSS-1YR	CX-FC04-200U-PSS-1YR		Annual Maintenance PSS (CX-FC04-200U)	\$3,183	Each	10%	\$2,865	Other	F1
CX-FC04-400-PSS-1YR	CX-FC04-400-PSS-1YR		Annual Maintenance PSS (CX-FC04-400)	\$5,241	Each	10%	\$4,717	Other	F1
CX-FC04-400U-PSS-1YR	CX-FC04-400U-PSS-1YR		Annual Maintenance PSS (CX-FC04-400U)	\$5,457	Each	10%	\$4,911	Other	F1
CX-LP05-010-PSS-1YR	CX-LP05-010-PSS-1YR		Annual Maintenance PSS (CX-LP05-010)	\$215	Each	10%	\$194	Other	F1
CX-LP05-010U-PSS-1YR	CX-LP05-010U-PSS-1YR		Annual Maintenance PSS (CX-LP05-010U)	\$224	Each	10%	\$202	Other	F1
CX-LP05-020-PSS-1YR	CX-LP05-020-PSS-1YR		Annual Maintenance PSS (CX-LP05-020)	\$397	Each	10%	\$357	Other	F1
CX-LP05-020U-PSS-1YR	CX-LP05-020U-PSS-1YR		Annual Maintenance PSS (CX-LP05-020U)	\$431	Each	10%	\$388	Other	F1
CX-M1GI-A-PSS-1YR	CX-M1GI-A-PSS-1YR		Annual Maintenance PSS (CX-M1GI-A)	\$850	Each	10%	\$765	Other	F1
CX-M1GI-U-PSS-1YR	CX-M1GI-U-PSS-1YR		Annual Maintenance PSS (CX-M1GI-U)	\$1,190	Each	10%	\$1,071	Other	F1
CX-M4GF-FE-A-PSS-1YR	CX-M4GF-FE-A-PSS-1YR		Annual Maintenance PSS (CX-M4GF-FE-A)	\$850	Each	10%	\$765	Other	F1
CX-M4GF-FE-U-PSS-1YR	CX-M4GF-FE-U-PSS-1YR		Annual Maintenance PSS (CX-M4GF-FE-U)	\$1,190	Each	10%	\$1,071	Other	F1
CX-M8GF-FE-A-PSS-1YR	CX-M8GF-FE-A-PSS-1YR		Annual Maintenance PSS (CX-M8GF-FE-A)	\$1,063	Each	10%	\$956	Other	F1
CX-M8GF-FE-U-PSS-1YR	CX-M8GF-FE-U-PSS-1YR		Annual Maintenance PSS (CX-M8GF-FE-U)	\$1,488	Each	10%	\$1,339	Other	F1
CX-MXGFCOEOPA-PSS-1YR	CX-MXGFCOEOPA-PSS-1YR		Annual Maintenance PSS (CX-MXGFCOEOPA)	\$1,020	Each	10%	\$918	Other	F1
CX-MXGFCOEOPU-PSS-1YR	CX-MXGFCOEOPU-PSS-1YR		Annual Maintenance PSS (CX-MXGFCOEOPU)	\$1,428	Each	10%	\$1,285	Other	F1
CX-MXGFCOETWA-PSS-1YR	CX-MXGFCOETWA-PSS-1YR		Annual Maintenance PSS (CX-MXGFCOETWA)	\$714	Each	10%	\$643	Other	F1
CX-MXGFCOETWU-PSS-1YR	CX-MXGFCOETWU-PSS-1YR		Annual Maintenance PSS (CX-MXGFCOETWU)	\$1,000	Each	10%	\$900	Other	F1
CX-MXGI-A-PSS-1YR	CX-MXGI-A-PSS-1YR		Annual Maintenance PSS (CX-MXGI-A)	\$2,550	Each	10%	\$2,295	Other	F1
CX-MXGI-U-PSS-1YR	CX-MXGI-U-PSS-1YR		Annual Maintenance PSS (CX-MXGI-U)	\$3,570	Each	10%	\$3,213	Other	F1
CX-SA07-010-PSS-1YR	CX-SA07-010-PSS-1YR		Annual Maintenance PSS (CX-SA07-010)	\$281	Each	10%	\$253	Other	F1
CX-SA07-010TU-PSS-1YR	CX-SA07-010TU-PSS-1YR		Annual Maintenance PSS (CX-SA07-010TU)	\$265	Each	10%	\$238	Other	F1
CX-SA07-010U-PSS-1YR	CX-SA07-010U-PSS-1YR		Annual Maintenance PSS (CX-SA07-010U)	\$265	Each	10%	\$238	Other	F1
CX-SA07-020-PSS-1YR	CX-SA07-020-PSS-1YR		Annual Maintenance PSS (CX-SA07-020)	\$449	Each	10%	\$404	Other	F1
CX-SA07-020TU-PSS-1YR	CX-SA07-020TU-PSS-1YR		Annual Maintenance PSS (CX-SA07-020TU)	\$423	Each	10%	\$380	Other	F1
CX-SA07-020U-PSS-1YR	CX-SA07-020U-PSS-1YR		Annual Maintenance PSS (CX-SA07-020U)	\$423	Each	10%	\$380	Other	F1
CX-SA07-030-PSS-1YR	CX-SA07-030-PSS-1YR		Annual Maintenance PSS (CX-SA07-030)	\$646	Each	10%	\$581	Other	F1
CX-SA07-030TU-PSS-1YR	CX-SA07-030TU-PSS-1YR		Annual Maintenance PSS (CX-SA07-030TU)	\$608	Each	10%	\$547	Other	F1
CX-SA07-030U-PSS-1YR	CX-SA07-030U-PSS-1YR		Annual Maintenance PSS (CX-SA07-030U)	\$608	Each	10%	\$547	Other	F1
CX-SA07-500-PSS-1YR	CX-SA07-500-PSS-1YR		Annual Maintenance PSS (CX-SA07-500)	\$260	Each	10%	\$234	Other	F1
CX-SA07-500U-PSS-1YR	CX-SA07-500U-PSS-1YR		Annual Maintenance PSS (CX-SA07-500U)	\$271	Each	10%	\$244	Other	F1
CX-SA07-750-PSS-1YR	CX-SA07-750-PSS-1YR		Annual Maintenance PSS (CX-SA07-750)	\$322	Each	10%	\$290	Other	F1
CX-SA07-750U-PSS-1YR	CX-SA07-750U-PSS-1YR		Annual Maintenance PSS (CX-SA07-750U)	\$335	Each	10%	\$302	Other	F1
D3122ADAF-PSS-1YR	D3122ADAF-PSS-1YR		Annual Maintenance PSS (D3122ADAF)	\$488	Each	10%	\$439	Other	F1
D3122ADFAF-PSS-1YR	D3122ADFAF-PSS-1YR		Annual Maintenance PSS (D3122ADFAF)	\$488	Each	10%	\$439	Other	F1
D3122ADF-PSS-1YR	D3122ADF-PSS-1YR		Annual Maintenance PSS (D3122ADF)	\$569	Each	10%	\$512	Other	F1
D3122AD-PSS-1YR	D3122AD-PSS-1YR		Annual Maintenance PSS (D3122AD)	\$569	Each	10%	\$512	Other	F1
D3122DF15-PSS-1YR	D3122DF15-PSS-1YR		Annual Maintenance PSS (D3122DF15)	\$557	Each	10%	\$501	Other	F1
D3122DF25AF-PSS-1YR	D3122DF25AF-PSS-1YR		Annual Maintenance PSS (D3122DF25AF)	\$537	Each	10%	\$483	Other	F1
D3122DF25-PSS-1YR	D3122DF25-PSS-1YR		Annual Maintenance PSS (D3122DF25)	\$627	Each	10%	\$564	Other	F1
D3122DPF15-PSS-1YR	D3122DPF15-PSS-1YR		Annual Maintenance PSS (D3122DPF15)	\$557	Each	10%	\$501	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K)		
D3122DPF25-PSS-1YR	D3122DPF25-PSS-1YR	Annual Maintenance PSS (D3122DPF25)		\$627	Each	10%	\$564	Other	F1	
D3122FAF-PSS-1YR	D3122FAF-PSS-1YR	Annual Maintenance PSS (D3122FAF)		\$488	Each	10%	\$439	Other	F1	
D3122F-PSS-1YR	D3122F-PSS-1YR	Annual Maintenance PSS (D3122F)		\$569	Each	10%	\$512	Other	F1	
D3122LNADAF-PSS-1YR	D3122LNADAF-PSS-1YR	Annual Maintenance PSS (D3122LNADAF)		\$488	Each	10%	\$439	Other	F1	
D3122LNADAF-PSS-1YR	D3122LNADAF-PSS-1YR	Annual Maintenance PSS (D3122LNADAF)		\$488	Each	10%	\$439	Other	F1	
D3122LNADF-PSS-1YR	D3122LNADF-PSS-1YR	Annual Maintenance PSS (D3122LNADF)		\$569	Each	10%	\$512	Other	F1	
D3122LNAD-PSS-1YR	D3122LNAD-PSS-1YR	Annual Maintenance PSS (D3122LNAD)		\$569	Each	10%	\$512	Other	F1	
D3122LNAR-PSS-1YR	D3122LNAR-PSS-1YR	Annual Maintenance PSS (D3122LNAR)		\$569	Each	10%	\$512	Other	F1	
D3122LNFAF-PSS-1YR	D3122LNFAF-PSS-1YR	Annual Maintenance PSS (D3122LNFAF)		\$488	Each	10%	\$439	Other	F1	
D3122LNF-PSS-1YR	D3122LNF-PSS-1YR	Annual Maintenance PSS (D3122LNF)		\$569	Each	10%	\$512	Other	F1	
D3122LNPAD-PSS-1YR	D3122LNPAD-PSS-1YR	Annual Maintenance PSS (D3122LNPAD)		\$569	Each	10%	\$512	Other	F1	
D3122LNPAR-PSS-1YR	D3122LNPAR-PSS-1YR	Annual Maintenance PSS (D3122LNPAR)		\$569	Each	10%	\$512	Other	F1	
D3122LNPFP-PSS-1YR	D3122LNPFP-PSS-1YR	Annual Maintenance PSS (D3122LNPFP)		\$488	Each	10%	\$439	Other	F1	
D3122NLNADAF-PSS-1YR	D3122NLNADAF-PSS-1YR	Annual Maintenance PSS (D3122NLNADAF)		\$488	Each	10%	\$439	Other	F1	
D3122NLNADAF-PSS-1YR	D3122NLNADAF-PSS-1YR	Annual Maintenance PSS (D3122NLNADAF)		\$488	Each	10%	\$439	Other	F1	
D3122NLNADF-PSS-1YR	D3122NLNADF-PSS-1YR	Annual Maintenance PSS (D3122NLNADF)		\$569	Each	10%	\$512	Other	F1	
D3122NLNAD-PSS-1YR	D3122NLNAD-PSS-1YR	Annual Maintenance PSS (D3122NLNAD)		\$569	Each	10%	\$512	Other	F1	
D3122NLNAR-PSS-1YR	D3122NLNAR-PSS-1YR	Annual Maintenance PSS (D3122NLNAR)		\$569	Each	10%	\$512	Other	F1	
D3122NLNFAF-PSS-1YR	D3122NLNFAF-PSS-1YR	Annual Maintenance PSS (D3122NLNFAF)		\$569	Each	10%	\$512	Other	F1	
D3122NLNFAF-PSS-1YR	D3122NLNFAF-PSS-1YR	Annual Maintenance PSS (D3122NLNFAF)		\$569	Each	10%	\$512	Other	F1	
D3122NLNFP-PSS-1YR	D3122NLNFP-PSS-1YR	Annual Maintenance PSS (D3122NLNFP)		\$569	Each	10%	\$512	Other	F1	
D3122NLNAD-PSS-1YR	D3122NLNAD-PSS-1YR	Annual Maintenance PSS (D3122NLNAD)		\$569	Each	10%	\$512	Other	F1	
D3122NLNPAR-PSS-1YR	D3122NLNPAR-PSS-1YR	Annual Maintenance PSS (D3122NLNPAR)		\$569	Each	10%	\$512	Other	F1	
D3122NLNPF-PSS-1YR	D3122NLNPF-PSS-1YR	Annual Maintenance PSS (D3122NLNPF)		\$569	Each	10%	\$512	Other	F1	
D3122PAD-PSS-1YR	D3122PAD-PSS-1YR	Annual Maintenance PSS (D3122PAD)		\$569	Each	10%	\$512	Other	F1	
D3122PF-PSS-1YR	D3122PF-PSS-1YR	Annual Maintenance PSS (D3122PF)		\$569	Each	10%	\$512	Other	F1	
D312380ADAF-PSS-1YR	D312380ADAF-PSS-1YR	Annual Maintenance PSS (D312380ADAF)		\$1,840	Each	10%	\$1,656	Other	F1	
D312380AD-PSS-1YR	D312380AD-PSS-1YR	Annual Maintenance PSS (D312380AD)		\$2,147	Each	10%	\$1,932	Other	F1	
D312380FAF-PSS-1YR	D312380FAF-PSS-1YR	Annual Maintenance PSS (D312380FAF)		\$1,840	Each	10%	\$1,656	Other	F1	
D312380F-PSS-1YR	D312380F-PSS-1YR	Annual Maintenance PSS (D312380F)		\$2,147	Each	10%	\$1,932	Other	F1	
D312380FUAF-PSS-1YR	D312380FUAF-PSS-1YR	Annual Maintenance PSS (D312380FUAF)		\$1,840	Each	10%	\$1,656	Other	F1	
D312380FU-PSS-1YR	D312380FU-PSS-1YR	Annual Maintenance PSS (D312380FU)		\$2,147	Each	10%	\$1,932	Other	F1	
D3123ADF-PSS-1YR	D3123ADF-PSS-1YR	Annual Maintenance PSS (D3123ADF)		\$506	Each	10%	\$456	Other	F1	
D3123AD-PSS-1YR	D3123AD-PSS-1YR	Annual Maintenance PSS (D3123AD)		\$506	Each	10%	\$456	Other	F1	
D3123DF15-PSS-1YR	D3123DF15-PSS-1YR	Annual Maintenance PSS (D3123DF15)		\$557	Each	10%	\$501	Other	F1	
D3123DPF15-PSS-1YR	D3123DPF15-PSS-1YR	Annual Maintenance PSS (D3123DPF15)		\$557	Each	10%	\$501	Other	F1	
D3123F-PSS-1YR	D3123F-PSS-1YR	Annual Maintenance PSS (D3123F)		\$506	Each	10%	\$456	Other	F1	
D3123PAD-PSS-1YR	D3123PAD-PSS-1YR	Annual Maintenance PSS (D3123PAD)		\$506	Each	10%	\$456	Other	F1	
D3123PF-PSS-1YR	D3123PF-PSS-1YR	Annual Maintenance PSS (D3123PF)		\$506	Each	10%	\$456	Other	F1	
D315TD325AF-PSS-1YR	D315TD325AF-PSS-1YR	Annual Maintenance PSS (D315TD325AF)		\$4,415	Each	10%	\$3,974	Other	F1	
D315TD335AF-PSS-1YR	D315TD335AF-PSS-1YR	Annual Maintenance PSS (D315TD335AF)		\$9,391	Each	10%	\$8,452	Other	F1	
D315TD345AF-PSS-1YR	D315TD345AF-PSS-1YR	Annual Maintenance PSS (D315TD345AF)		\$20,584	Each	10%	\$18,526	Other	F1	
D31BD24AD25AF-PSS-1YR	D31BD24AD25AF-PSS-1YR	Annual Maintenance PSS (D31BD24AD25AF)		\$1,973	Each	10%	\$1,776	Other	F1	
D31BD24AF25AF-PSS-1YR	D31BD24AF25AF-PSS-1YR	Annual Maintenance PSS (D31BD24AF25AF)		\$1,973	Each	10%	\$1,776	Other	F1	
D31BD24DF25AF-PSS-1YR	D31BD24DF25AF-PSS-1YR	Annual Maintenance PSS (D31BD24DF25AF)		\$2,466	Each	10%	\$2,219	Other	F1	
D31D24AD12-PSS-1YR	D31D24AD12-PSS-1YR	Annual Maintenance PSS (D31D24AD12)		\$2,302	Each	10%	\$2,072	Other	F1	
D31D24AD25AF-PSS-1YR	D31D24AD25AF-PSS-1YR	Annual Maintenance PSS (D31D24AD25AF)		\$1,973	Each	10%	\$1,776	Other	F1	
D31D24AD25-PSS-1YR	D31D24AD25-PSS-1YR	Annual Maintenance PSS (D31D24AD25)		\$2,302	Each	10%	\$2,072	Other	F1	
D31D24AF12-PSS-1YR	D31D24AF12-PSS-1YR	Annual Maintenance PSS (D31D24AF12)		\$2,302	Each	10%	\$2,072	Other	F1	
D31D24AF2519X1200G-PSS-1YR	D31D24AF2519X1200G-PSS-1YR	Annual Maintenance PSS (D31D24AF2519X1200G)		\$9,743	Each	10%	\$8,769	Other	F1	
D31D24AF2519X1800G-PSS-1YR	D31D24AF2519X1800G-PSS-1YR	Annual Maintenance PSS (D31D24AF2519X1800G)		\$10,880	Each	10%	\$9,792	Other	F1	

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D31D24AF2519X600GB-PSS-1YR	D31D24AF2519X600GB-PSS-1YR	Annual Maintenance PSS (D31D24AF2519X600GB)		\$7,785	Each	10%	\$7,007	Other	F1
D31D24AF2522X1200G-PSS-1YR	D31D24AF2522X1200G-PSS-1YR	Annual Maintenance PSS (D31D24AF2522X1200G)		\$8,537	Each	10%	\$7,683	Other	F1
D31D24AF2522X1800G-PSS-1YR	D31D24AF2522X1800G-PSS-1YR	Annual Maintenance PSS (D31D24AF2522X1800G)		\$9,854	Each	10%	\$8,868	Other	F1
D31D24AF2522X600GB-PSS-1YR	D31D24AF2522X600GB-PSS-1YR	Annual Maintenance PSS (D31D24AF2522X600GB)		\$6,269	Each	10%	\$5,642	Other	F1
D31D24AF2525X1200G-PSS-1YR	D31D24AF2525X1200G-PSS-1YR	Annual Maintenance PSS (D31D24AF2525X1200G)		\$7,068	Each	10%	\$6,361	Other	F1
D31D24AF2525X1800G-PSS-1YR	D31D24AF2525X1800G-PSS-1YR	Annual Maintenance PSS (D31D24AF2525X1800G)		\$9,890	Each	10%	\$8,901	Other	F1
D31D24AF2525X600GB-PSS-1YR	D31D24AF2525X600GB-PSS-1YR	Annual Maintenance PSS (D31D24AF2525X600GB)		\$4,898	Each	10%	\$4,408	Other	F1
D31D24AF25AF-PSS-1YR	D31D24AF25AF-PSS-1YR	Annual Maintenance PSS (D31D24AF25AF)		\$1,973	Each	10%	\$1,776	Other	F1
D31D24AF25-PSS-1YR	D31D24AF25-PSS-1YR	Annual Maintenance PSS (D31D24AF25)		\$2,302	Each	10%	\$2,072	Other	F1
D31D24DF12-PSS-1YR	D31D24DF12-PSS-1YR	Annual Maintenance PSS (D31D24DF12)		\$2,532	Each	10%	\$2,279	Other	F1
D31D24DF25-PSS-1YR	D31D24DF25-PSS-1YR	Annual Maintenance PSS (D31D24DF25)		\$2,532	Each	10%	\$2,279	Other	F1
D31TD315AF-PSS-1YR	D31TD315AF-PSS-1YR	Annual Maintenance PSS (D31TD315AF)		\$1,874	Each	10%	\$1,687	Other	F1
D31TD325AF-PSS-1YR	D31TD325AF-PSS-1YR	Annual Maintenance PSS (D31TD325AF)		\$4,415	Each	10%	\$3,974	Other	F1
D31TD32AF-PSS-1YR	D31TD32AF-PSS-1YR	Annual Maintenance PSS (D31TD32AF)		\$4,245	Each	10%	\$3,821	Other	F1
D31TD32-PSS-1YR	D31TD32-PSS-1YR	Annual Maintenance PSS (D31TD32)		\$4,953	Each	10%	\$4,457	Other	F1
D31TD335AF-PSS-1YR	D31TD335AF-PSS-1YR	Annual Maintenance PSS (D31TD335AF)		\$9,391	Each	10%	\$8,452	Other	F1
D31TD33AF-PSS-1YR	D31TD33AF-PSS-1YR	Annual Maintenance PSS (D31TD33AF)		\$8,859	Each	10%	\$7,973	Other	F1
D31TD33-PSS-1YR	D31TD33-PSS-1YR	Annual Maintenance PSS (D31TD33)		\$10,336	Each	10%	\$9,302	Other	F1
D31TD345AF-PSS-1YR	D31TD345AF-PSS-1YR	Annual Maintenance PSS (D31TD345AF)		\$20,584	Each	10%	\$18,526	Other	F1
D31TD34AF-PSS-1YR	D31TD34AF-PSS-1YR	Annual Maintenance PSS (D31TD34AF)		\$18,712	Each	10%	\$16,841	Other	F1
D31TD34-PSS-1YR	D31TD34-PSS-1YR	Annual Maintenance PSS (D31TD34)		\$21,831	Each	10%	\$19,648	Other	F1
D325TD335AF-PSS-1YR	D325TD335AF-PSS-1YR	Annual Maintenance PSS (D325TD335AF)		\$9,391	Each	10%	\$8,452	Other	F1
D325TD345AF-PSS-1YR	D325TD345AF-PSS-1YR	Annual Maintenance PSS (D325TD345AF)		\$20,584	Each	10%	\$18,526	Other	F1
D32BD32AD25AF-PSS-1YR	D32BD32AD25AF-PSS-1YR	Annual Maintenance PSS (D32BD32AD25AF)		\$4,647	Each	10%	\$4,182	Other	F1
D32BD32AF25AF-PSS-1YR	D32BD32AF25AF-PSS-1YR	Annual Maintenance PSS (D32BD32AF25AF)		\$4,647	Each	10%	\$4,182	Other	F1
D32BD32DF25AF-PSS-1YR	D32BD32DF25AF-PSS-1YR	Annual Maintenance PSS (D32BD32DF25AF)		\$5,809	Each	10%	\$5,228	Other	F1
D32D32AD12-PSS-1YR	D32D32AD12-PSS-1YR	Annual Maintenance PSS (D32D32AD12)		\$5,213	Each	10%	\$4,691	Other	F1
D32D32AD25AF-PSS-1YR	D32D32AD25AF-PSS-1YR	Annual Maintenance PSS (D32D32AD25AF)		\$4,468	Each	10%	\$4,021	Other	F1
D32D32AD25-PSS-1YR	D32D32AD25-PSS-1YR	Annual Maintenance PSS (D32D32AD25)		\$5,213	Each	10%	\$4,691	Other	F1
D32D32AF12-PSS-1YR	D32D32AF12-PSS-1YR	Annual Maintenance PSS (D32D32AF12)		\$5,213	Each	10%	\$4,691	Other	F1
D32D32AF25AF-PSS-1YR	D32D32AF25AF-PSS-1YR	Annual Maintenance PSS (D32D32AF25AF)		\$4,468	Each	10%	\$4,021	Other	F1
D32D32AF25-PSS-1YR	D32D32AF25-PSS-1YR	Annual Maintenance PSS (D32D32AF25)		\$5,213	Each	10%	\$4,691	Other	F1
D32D32DF12-PSS-1YR	D32D32DF12-PSS-1YR	Annual Maintenance PSS (D32D32DF12)		\$5,734	Each	10%	\$5,161	Other	F1
D32D32DF25-PSS-1YR	D32D32DF25-PSS-1YR	Annual Maintenance PSS (D32D32DF25)		\$5,734	Each	10%	\$5,161	Other	F1
D3-2S10-1200-PSS-1YR	D3-2S10-1200-PSS-1YR	Annual Maintenance PSS (D3-2S10-1200)		\$249	Each	10%	\$224	Other	F1
D3-2S10-1200TU-PSS-1YR	D3-2S10-1200TU-PSS-1YR	Annual Maintenance PSS (D3-2S10-1200TU)		\$299	Each	10%	\$269	Other	F1
D3-2S10-1200U-PSS-1YR	D3-2S10-1200U-PSS-1YR	Annual Maintenance PSS (D3-2S10-1200U)		\$299	Each	10%	\$269	Other	F1
D3-2S10-1800-PSS-1YR	D3-2S10-1800-PSS-1YR	Annual Maintenance PSS (D3-2S10-1800)		\$308	Each	10%	\$277	Other	F1
D3-2S10-1800TU-PSS-1YR	D3-2S10-1800TU-PSS-1YR	Annual Maintenance PSS (D3-2S10-1800TU)		\$370	Each	10%	\$333	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3-2S10-1800U-PSS-1YR	D3-2S10-1800U-PSS-1YR		Annual Maintenance PSS (D3-2S10-1800U)	\$370	Each	10%	\$333	Other	F1
D3-2S10-600-PSS-1YR	D3-2S10-600-PSS-1YR		Annual Maintenance PSS (D3-2S10-600)	\$153	Each	10%	\$138	Other	F1
D3-2S10-600TU-PSS-1YR	D3-2S10-600TU-PSS-1YR		Annual Maintenance PSS (D3-2S10-600TU)	\$183	Each	10%	\$165	Other	F1
D3-2S10-600U-PSS-1YR	D3-2S10-600U-PSS-1YR		Annual Maintenance PSS (D3-2S10-600U)	\$183	Each	10%	\$165	Other	F1
D3-2S12FX-1600-PSS-1YR	D3-2S12FX-1600-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-1600)	\$1,453	Each	10%	\$1,307	Other	F1
D3-2S12FX-1600TU-PSS-1YR	D3-2S12FX-1600TU-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-1600TU)	\$1,743	Each	10%	\$1,569	Other	F1
D3-2S12FX-1600U-PSS-1YR	D3-2S12FX-1600U-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-1600U)	\$1,743	Each	10%	\$1,569	Other	F1
D3-2S12FX-200-PSS-1YR	D3-2S12FX-200-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-200)	\$312	Each	10%	\$280	Other	F1
D3-2S12FX-200TU-PSS-1YR	D3-2S12FX-200TU-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-200TU)	\$373	Each	10%	\$336	Other	F1
D3-2S12FX-200U-PSS-1YR	D3-2S12FX-200U-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-200U)	\$373	Each	10%	\$336	Other	F1
D3-2S12FX-400-PSS-1YR	D3-2S12FX-400-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-400)	\$498	Each	10%	\$448	Other	F1
D3-2S12FX-400TU-PSS-1YR	D3-2S12FX-400TU-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-400TU)	\$597	Each	10%	\$538	Other	F1
D3-2S12FX-400U-PSS-1YR	D3-2S12FX-400U-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-400U)	\$597	Each	10%	\$538	Other	F1
D3-2S12FX-800-PSS-1YR	D3-2S12FX-800-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-800)	\$884	Each	10%	\$796	Other	F1
D3-2S12FX-800TU-PSS-1YR	D3-2S12FX-800TU-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-800TU)	\$1,062	Each	10%	\$956	Other	F1
D3-2S12FX-800U-PSS-1YR	D3-2S12FX-800U-PSS-1YR		Annual Maintenance PSS (D3-2S12FX-800U)	\$1,062	Each	10%	\$956	Other	F1
D32S12FXL-1600-PSS-1YR	D32S12FXL-1600-PSS-1YR		Annual Maintenance PSS (D32S12FXL-1600)	\$1,211	Each	10%	\$1,090	Other	F1
D3-2S12FXL-1600-PSS-1YR	D3-2S12FXL-1600-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-1600)	\$1,211	Each	10%	\$1,090	Other	F1
D32S12FXL-1600TU-PSS-1YR	D32S12FXL-1600TU-PSS-1YR		Annual Maintenance PSS (D32S12FXL-1600TU)	\$1,453	Each	10%	\$1,308	Other	F1
D3-2S12FXL-1600TU-PSS-1YR	D3-2S12FXL-1600TU-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-1600TU)	\$1,322	Each	10%	\$1,190	Other	F1
D32S12FXL-1600U-PSS-1YR	D32S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (D32S12FXL-1600U)	\$1,453	Each	10%	\$1,308	Other	F1
D3-2S12FXL-1600U-PSS-1YR	D3-2S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-1600U)	\$1,322	Each	10%	\$1,190	Other	F1
D3-2S12FXL-3200-PSS-1YR	D3-2S12FXL-3200-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-3200)	\$2,029	Each	10%	\$1,826	Other	F1
D3-2S12FXL-3200TU-PSS-1YR	D3-2S12FXL-3200TU-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-3200TU)	\$2,435	Each	10%	\$2,191	Other	F1
D3-2S12FXL-3200U-PSS-1YR	D3-2S12FXL-3200U-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-3200U)	\$2,435	Each	10%	\$2,191	Other	F1
D3-2S12FXL-400-PSS-1YR	D3-2S12FXL-400-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-400)	\$404	Each	10%	\$363	Other	F1
D3-2S12FXL-400TU-PSS-1YR	D3-2S12FXL-400TU-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-400TU)	\$484	Each	10%	\$436	Other	F1
D3-2S12FXL-400U-PSS-1YR	D3-2S12FXL-400U-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-400U)	\$484	Each	10%	\$436	Other	F1
D32S12FXL-800-PSS-1YR	D32S12FXL-800-PSS-1YR		Annual Maintenance PSS (D32S12FXL-800)	\$754	Each	10%	\$678	Other	F1
D3-2S12FXL-800-PSS-1YR	D3-2S12FXL-800-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-800)	\$754	Each	10%	\$678	Other	F1
D32S12FXL-800TU-PSS-1YR	D32S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (D32S12FXL-800TU)	\$904	Each	10%	\$814	Other	F1
D3-2S12FXL-800TU-PSS-1YR	D3-2S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-800TU)	\$781	Each	10%	\$702	Other	F1
D32S12FXL-800U-PSS-1YR	D32S12FXL-800U-PSS-1YR		Annual Maintenance PSS (D32S12FXL-800U)	\$904	Each	10%	\$814	Other	F1
D3-2S12FXL-800U-PSS-1YR	D3-2S12FXL-800U-PSS-1YR		Annual Maintenance PSS (D3-2S12FXL-800U)	\$781	Each	10%	\$702	Other	F1
D3-2S15-600-PSS-1YR	D3-2S15-600-PSS-1YR		Annual Maintenance PSS (D3-2S15-600)	\$202	Each	10%	\$182	Other	F1
D3-2S15-600TU-PSS-1YR	D3-2S15-600TU-PSS-1YR		Annual Maintenance PSS (D3-2S15-600TU)	\$243	Each	10%	\$218	Other	F1
D3-2S15-600U-PSS-1YR	D3-2S15-600U-PSS-1YR		Annual Maintenance PSS (D3-2S15-600U)	\$243	Each	10%	\$218	Other	F1
D3-2SFXL2-15360-PSS-1YR	D3-2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (D3-2SFXL2-15360)	\$8,870	Each	10%	\$7,983	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3-2SFXL2-15360TU-PSS-1YR	D3-2SFXL2-15360TU-PSS-1YR		Annual Maintenance PSS (D3-2SFXL2-15360TU)	\$10,645	Each	10%	\$9,580	Other	F1
D3-2SFXL2-15360U-PSS-1YR	D3-2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (D3-2SFXL2-15360U)	\$10,645	Each	10%	\$9,580	Other	F1
D3-2SFXL2-7680-PSS-1YR	D3-2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (D3-2SFXL2-7680)	\$4,271	Each	10%	\$3,844	Other	F1
D3-2SFXL2-7680TU-PSS-1YR	D3-2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (D3-2SFXL2-7680TU)	\$5,126	Each	10%	\$4,614	Other	F1
D3-2SFXL2-7680U-PSS-1YR	D3-2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (D3-2SFXL2-7680U)	\$5,126	Each	10%	\$4,614	Other	F1
D32TD325AF-PSS-1YR	D32TD325AF-PSS-1YR		Annual Maintenance PSS (D32TD325AF)	\$4,415	Each	10%	\$3,974	Other	F1
D32TD335AF-PSS-1YR	D32TD335AF-PSS-1YR		Annual Maintenance PSS (D32TD335AF)	\$9,391	Each	10%	\$8,452	Other	F1
D32TD33AF-PSS-1YR	D32TD33AF-PSS-1YR		Annual Maintenance PSS (D32TD33AF)	\$8,859	Each	10%	\$7,973	Other	F1
D32TD33-PSS-1YR	D32TD33-PSS-1YR		Annual Maintenance PSS (D32TD33)	\$10,336	Each	10%	\$9,302	Other	F1
D32TD345AF-PSS-1YR	D32TD345AF-PSS-1YR		Annual Maintenance PSS (D32TD345AF)	\$20,584	Each	10%	\$18,526	Other	F1
D32TD34AF-PSS-1YR	D32TD34AF-PSS-1YR		Annual Maintenance PSS (D32TD34AF)	\$18,712	Each	10%	\$16,841	Other	F1
D32TD34-PSS-1YR	D32TD34-PSS-1YR		Annual Maintenance PSS (D32TD34)	\$21,831	Each	10%	\$19,648	Other	F1
D335TD345AF-PSS-1YR	D335TD345AF-PSS-1YR		Annual Maintenance PSS (D335TD345AF)	\$20,584	Each	10%	\$18,526	Other	F1
D33BD48AD25AF-PSS-1YR	D33BD48AD25AF-PSS-1YR		Annual Maintenance PSS (D33BD48AD25AF)	\$9,885	Each	10%	\$8,897	Other	F1
D33BD48AF25AF-PSS-1YR	D33BD48AF25AF-PSS-1YR		Annual Maintenance PSS (D33BD48AF25AF)	\$9,885	Each	10%	\$8,897	Other	F1
D33BD48DF25AF-PSS-1YR	D33BD48DF25AF-PSS-1YR		Annual Maintenance PSS (D33BD48DF25AF)	\$12,356	Each	10%	\$11,120	Other	F1
D33D48AD12-PSS-1YR	D33D48AD12-PSS-1YR		Annual Maintenance PSS (D33D48AD12)	\$10,879	Each	10%	\$9,791	Other	F1
D33D48AD25AF-PSS-1YR	D33D48AD25AF-PSS-1YR		Annual Maintenance PSS (D33D48AD25AF)	\$9,325	Each	10%	\$8,393	Other	F1
D33D48AD25-PSS-1YR	D33D48AD25-PSS-1YR		Annual Maintenance PSS (D33D48AD25)	\$10,879	Each	10%	\$9,791	Other	F1
D33D48AF12-PSS-1YR	D33D48AF12-PSS-1YR		Annual Maintenance PSS (D33D48AF12)	\$10,879	Each	10%	\$9,791	Other	F1
D33D48AF25AF-PSS-1YR	D33D48AF25AF-PSS-1YR		Annual Maintenance PSS (D33D48AF25AF)	\$9,325	Each	10%	\$8,393	Other	F1
D33D48AF25-PSS-1YR	D33D48AF25-PSS-1YR		Annual Maintenance PSS (D33D48AF25)	\$10,879	Each	10%	\$9,791	Other	F1
D33D48DF12-PSS-1YR	D33D48DF12-PSS-1YR		Annual Maintenance PSS (D33D48DF12)	\$11,968	Each	10%	\$10,771	Other	F1
D33D48DF25-PSS-1YR	D33D48DF25-PSS-1YR		Annual Maintenance PSS (D33D48DF25)	\$11,968	Each	10%	\$10,771	Other	F1
D33TD335AF-PSS-1YR	D33TD335AF-PSS-1YR		Annual Maintenance PSS (D33TD335AF)	\$9,391	Each	10%	\$8,452	Other	F1
D33TD345AF-PSS-1YR	D33TD345AF-PSS-1YR		Annual Maintenance PSS (D33TD345AF)	\$20,584	Each	10%	\$18,526	Other	F1
D33TD34AF-PSS-1YR	D33TD34AF-PSS-1YR		Annual Maintenance PSS (D33TD34AF)	\$18,712	Each	10%	\$16,841	Other	F1
D33TD34-PSS-1YR	D33TD34-PSS-1YR		Annual Maintenance PSS (D33TD34)	\$21,831	Each	10%	\$19,648	Other	F1
D34BD64AD25AF-PSS-1YR	D34BD64AD25AF-PSS-1YR		Annual Maintenance PSS (D34BD64AD25AF)	\$21,667	Each	10%	\$19,500	Other	F1
D34BD64AF25AF-PSS-1YR	D34BD64AF25AF-PSS-1YR		Annual Maintenance PSS (D34BD64AF25AF)	\$21,667	Each	10%	\$19,500	Other	F1
D34BD64DF25AF-PSS-1YR	D34BD64DF25AF-PSS-1YR		Annual Maintenance PSS (D34BD64DF25AF)	\$27,084	Each	10%	\$24,376	Other	F1
D34D64AD12-PSS-1YR	D34D64AD12-PSS-1YR		Annual Maintenance PSS (D34D64AD12)	\$22,980	Each	10%	\$20,682	Other	F1
D34D64AD25AF-PSS-1YR	D34D64AD25AF-PSS-1YR		Annual Maintenance PSS (D34D64AD25AF)	\$19,697	Each	10%	\$17,727	Other	F1
D34D64AD25-PSS-1YR	D34D64AD25-PSS-1YR		Annual Maintenance PSS (D34D64AD25)	\$22,980	Each	10%	\$20,682	Other	F1
D34D64AF12-PSS-1YR	D34D64AF12-PSS-1YR		Annual Maintenance PSS (D34D64AF12)	\$22,980	Each	10%	\$20,682	Other	F1
D34D64AF25AF-PSS-1YR	D34D64AF25AF-PSS-1YR		Annual Maintenance PSS (D34D64AF25AF)	\$19,697	Each	10%	\$17,727	Other	F1
D34D64AF25-PSS-1YR	D34D64AF25-PSS-1YR		Annual Maintenance PSS (D34D64AF25)	\$22,980	Each	10%	\$20,682	Other	F1
D34D64DF12-PSS-1YR	D34D64DF12-PSS-1YR		Annual Maintenance PSS (D34D64DF12)	\$25,278	Each	10%	\$22,750	Other	F1
D34D64DF25-PSS-1YR	D34D64DF25-PSS-1YR		Annual Maintenance PSS (D34D64DF25)	\$25,278	Each	10%	\$22,750	Other	F1
D34TD345AF-PSS-1YR	D34TD345AF-PSS-1YR		Annual Maintenance PSS (D34TD345AF)	\$20,584	Each	10%	\$18,526	Other	F1
D3-D2S10-1200-PSS-1YR	D3-D2S10-1200-PSS-1YR		Annual Maintenance PSS (D3-D2S10-1200)	\$249	Each	10%	\$224	Other	F1
D3-D2S10-1200TU-PSS-1YR	D3-D2S10-1200TU-PSS-1YR		Annual Maintenance PSS (D3-D2S10-1200TU)	\$299	Each	10%	\$269	Other	F1
D3-D2S10-1200U-PSS-1YR	D3-D2S10-1200U-PSS-1YR		Annual Maintenance PSS (D3-D2S10-1200U)	\$299	Each	10%	\$269	Other	F1
D3-D2S10-1800-PSS-1YR	D3-D2S10-1800-PSS-1YR		Annual Maintenance PSS (D3-D2S10-1800)	\$308	Each	10%	\$277	Other	F1
D3-D2S10-1800TU-PSS-1YR	D3-D2S10-1800TU-PSS-1YR		Annual Maintenance PSS (D3-D2S10-1800TU)	\$370	Each	10%	\$333	Other	F1
D3-D2S10-1800U-PSS-1YR	D3-D2S10-1800U-PSS-1YR		Annual Maintenance PSS (D3-D2S10-1800U)	\$370	Each	10%	\$333	Other	F1
D3-D2S10-600-PSS-1YR	D3-D2S10-600-PSS-1YR		Annual Maintenance PSS (D3-D2S10-600)	\$153	Each	10%	\$138	Other	F1
D3-D2S10-600TU-PSS-1YR	D3-D2S10-600TU-PSS-1YR		Annual Maintenance PSS (D3-D2S10-600TU)	\$183	Each	10%	\$165	Other	F1
D3-D2S10-600U-PSS-1YR	D3-D2S10-600U-PSS-1YR		Annual Maintenance PSS (D3-D2S10-600U)	\$183	Each	10%	\$165	Other	F1
D3-D2S12FX-1600-PSS-1YR	D3-D2S12FX-1600-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-1600)	\$1,453	Each	10%	\$1,307	Other	F1
D3-D2S12FX-1600TU-PSS-1YR	D3-D2S12FX-1600TU-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-1600TU)	\$1,743	Each	10%	\$1,569	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
D3-D2S12FX-1600U-PSS-1YR	D3-D2S12FX-1600U-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-1600U)	\$1,743	Each	10%	\$1,569	Other	F1
D3-D2S12FX-200-PSS-1YR	D3-D2S12FX-200-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-200)	\$312	Each	10%	\$280	Other	F1
D3-D2S12FX-200TU-PSS-1YR	D3-D2S12FX-200TU-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-200TU)	\$373	Each	10%	\$336	Other	F1
D3-D2S12FX-200U-PSS-1YR	D3-D2S12FX-200U-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-200U)	\$373	Each	10%	\$336	Other	F1
D3-D2S12FX-400-PSS-1YR	D3-D2S12FX-400-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-400)	\$498	Each	10%	\$448	Other	F1
D3-D2S12FX-400TU-PSS-1YR	D3-D2S12FX-400TU-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-400TU)	\$597	Each	10%	\$538	Other	F1
D3-D2S12FX-400U-PSS-1YR	D3-D2S12FX-400U-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-400U)	\$597	Each	10%	\$538	Other	F1
D3-D2S12FX-800-PSS-1YR	D3-D2S12FX-800-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-800)	\$884	Each	10%	\$796	Other	F1
D3-D2S12FX-800TU-PSS-1YR	D3-D2S12FX-800TU-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-800TU)	\$1,062	Each	10%	\$956	Other	F1
D3-D2S12FX-800U-PSS-1YR	D3-D2S12FX-800U-PSS-1YR		Annual Maintenance PSS (D3-D2S12FX-800U)	\$1,062	Each	10%	\$956	Other	F1
D3-D2S12FXL-1600-PSS-1YR	D3-D2S12FXL-1600-PSS-1YR		Annual Maintenance PSS (D3-D2S12FXL-1600)	\$1,211	Each	10%	\$1,090	Other	F1
D3-D2S12FXL-1600TU-PSS-1YR	D3-D2S12FXL-1600TU-PSS-1YR		Annual Maintenance PSS (D3-D2S12FXL-1600TU)	\$1,453	Each	10%	\$1,308	Other	F1
D3-D2S12FXL-1600U-PSS-1YR	D3-D2S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (D3-D2S12FXL-1600U)	\$1,453	Each	10%	\$1,308	Other	F1
D3-D2S12FXL-3200-PSS-1YR	D3-D2S12FXL-3200-PSS-1YR		Annual Maintenance PSS (D3-D2S12FXL-3200)	\$2,029	Each	10%	\$1,826	Other	F1
D3-D2S12FXL-3200TU-PSS-1YR	D3-D2S12FXL-3200TU-PSS-1YR		Annual Maintenance PSS (D3-D2S12FXL-3200TU)	\$2,435	Each	10%	\$2,191	Other	F1
D3-D2S12FXL-3200U-PSS-1YR	D3-D2S12FXL-3200U-PSS-1YR		Annual Maintenance PSS (D3-D2S12FXL-3200U)	\$2,435	Each	10%	\$2,191	Other	F1
D3-D2S12FXL-800-PSS-1YR	D3-D2S12FXL-800-PSS-1YR		Annual Maintenance PSS (D3-D2S12FXL-800)	\$754	Each	10%	\$678	Other	F1
D3-D2S12FXL-800TU-PSS-1YR	D3-D2S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (D3-D2S12FXL-800TU)	\$904	Each	10%	\$814	Other	F1
D3-D2S12FXL-800U-PSS-1YR	D3-D2S12FXL-800U-PSS-1YR		Annual Maintenance PSS (D3-D2S12FXL-800U)	\$904	Each	10%	\$814	Other	F1
D3-D2S15-600-PSS-1YR	D3-D2S15-600-PSS-1YR		Annual Maintenance PSS (D3-D2S15-600)	\$202	Each	10%	\$182	Other	F1
D3-D2S15-600TU-PSS-1YR	D3-D2S15-600TU-PSS-1YR		Annual Maintenance PSS (D3-D2S15-600TU)	\$243	Each	10%	\$218	Other	F1
D3-D2S15-600U-PSS-1YR	D3-D2S15-600U-PSS-1YR		Annual Maintenance PSS (D3-D2S15-600U)	\$243	Each	10%	\$218	Other	F1
D3-D2SFXL2-15360-PSS-1YR	D3-D2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (D3-D2SFXL2-15360)	\$8,870	Each	10%	\$7,983	Other	F1
D3-D2SFXL2-15360TU-PSS-1YR	D3-D2SFXL2-15360TU-PSS-1YR		Annual Maintenance PSS (D3-D2SFXL2-15360TU)	\$10,645	Each	10%	\$9,580	Other	F1
D3-D2SFXL2-15360U-PSS-1YR	D3-D2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (D3-D2SFXL2-15360U)	\$10,645	Each	10%	\$9,580	Other	F1
D3-D2SFXL2-7680-PSS-1YR	D3-D2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (D3-D2SFXL2-7680)	\$4,271	Each	10%	\$3,844	Other	F1
D3-D2SFXL2-7680TU-PSS-1YR	D3-D2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (D3-D2SFXL2-7680TU)	\$5,126	Each	10%	\$4,614	Other	F1
D3-D2SFXL2-7680U-PSS-1YR	D3-D2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (D3-D2SFXL2-7680U)	\$5,126	Each	10%	\$4,614	Other	F1
D3F-2S12FXL-1600-PSS-1YR	D3F-2S12FXL-1600-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-1600)	\$944	Each	10%	\$850	Other	F1
D3F-2S12FXL-1600TU-PSS-1YR	D3F-2S12FXL-1600TU-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-1600TU)	\$1,133	Each	10%	\$1,020	Other	F1
D3F-2S12FXL-1600U-PSS-1YR	D3F-2S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-1600U)	\$1,133	Each	10%	\$1,020	Other	F1
D3F-2S12FXL-3200-PSS-1YR	D3F-2S12FXL-3200-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-3200)	\$1,739	Each	10%	\$1,565	Other	F1
D3F-2S12FXL-3200TU-PSS-1YR	D3F-2S12FXL-3200TU-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-3200TU)	\$2,087	Each	10%	\$1,878	Other	F1
D3F-2S12FXL-3200U-PSS-1YR	D3F-2S12FXL-3200U-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-3200U)	\$2,087	Each	10%	\$1,878	Other	F1
D3F-2S12FXL-400-PSS-1YR	D3F-2S12FXL-400-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-400)	\$346	Each	10%	\$311	Other	F1
D3F-2S12FXL-400TU-PSS-1YR	D3F-2S12FXL-400TU-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-400TU)	\$415	Each	10%	\$374	Other	F1
D3F-2S12FXL-400U-PSS-1YR	D3F-2S12FXL-400U-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-400U)	\$415	Each	10%	\$374	Other	F1
D3F-2S12FXL-800-PSS-1YR	D3F-2S12FXL-800-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-800)	\$558	Each	10%	\$502	Other	F1
D3F-2S12FXL-800TU-PSS-1YR	D3F-2S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-800TU)	\$669	Each	10%	\$602	Other	F1
D3F-2S12FXL-800U-PSS-1YR	D3F-2S12FXL-800U-PSS-1YR		Annual Maintenance PSS (D3F-2S12FXL-800U)	\$669	Each	10%	\$602	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
D3F-2SFXL2-15360-PSS-1YR	D3F-2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-15360)	\$7,603	Each	10%	\$6,843	Other	F1
D3F-2SFXL2-15360TU-PSS-1YR	D3F-2SFXL2-15360TU-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-15360TU)	\$9,124	Each	10%	\$8,212	Other	F1
D3F-2SFXL2-15360U-PSS-1YR	D3F-2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-15360U)	\$9,124	Each	10%	\$8,212	Other	F1
D3F-2SFXL2-1920-PSS-1YR	D3F-2SFXL2-1920-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-1920)	\$1,105	Each	10%	\$995	Other	F1
D3F-2SFXL2-1920TU-PSS-1YR	D3F-2SFXL2-1920TU-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-1920TU)	\$1,326	Each	10%	\$1,193	Other	F1
D3F-2SFXL2-1920U-PSS-1YR	D3F-2SFXL2-1920U-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-1920U)	\$1,326	Each	10%	\$1,193	Other	F1
D3F-2SFXL2-3840-PSS-1YR	D3F-2SFXL2-3840-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-3840)	\$1,969	Each	10%	\$1,772	Other	F1
D3F-2SFXL2-3840TU-PSS-1YR	D3F-2SFXL2-3840TU-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-3840TU)	\$2,364	Each	10%	\$2,128	Other	F1
D3F-2SFXL2-3840U-PSS-1YR	D3F-2SFXL2-3840U-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-3840U)	\$2,364	Each	10%	\$2,128	Other	F1
D3F-2SFXL2-7680-PSS-1YR	D3F-2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-7680)	\$3,661	Each	10%	\$3,295	Other	F1
D3F-2SFXL2-7680TU-PSS-1YR	D3F-2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-7680TU)	\$4,394	Each	10%	\$3,955	Other	F1
D3F-2SFXL2-7680U-PSS-1YR	D3F-2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (D3F-2SFXL2-7680U)	\$4,394	Each	10%	\$3,955	Other	F1
D3FC-2S12FX-200-PSS-1YR	D3FC-2S12FX-200-PSS-1YR		Annual Maintenance PSS (D3FC-2S12FX-200)	\$312	Each	10%	\$280	Other	F1
D3FC-2S12FX-200TU-PSS-1YR	D3FC-2S12FX-200TU-PSS-1YR		Annual Maintenance PSS (D3FC-2S12FX-200TU)	\$373	Each	10%	\$336	Other	F1
D3FC-2S12FX-200U-PSS-1YR	D3FC-2S12FX-200U-PSS-1YR		Annual Maintenance PSS (D3FC-2S12FX-200U)	\$373	Each	10%	\$336	Other	F1
D3FC-2S12FX-400-PSS-1YR	D3FC-2S12FX-400-PSS-1YR		Annual Maintenance PSS (D3FC-2S12FX-400)	\$498	Each	10%	\$448	Other	F1
D3FC-2S12FX-400TU-PSS-1YR	D3FC-2S12FX-400TU-PSS-1YR		Annual Maintenance PSS (D3FC-2S12FX-400TU)	\$597	Each	10%	\$538	Other	F1
D3FC-2S12FX-400U-PSS-1YR	D3FC-2S12FX-400U-PSS-1YR		Annual Maintenance PSS (D3FC-2S12FX-400U)	\$597	Each	10%	\$538	Other	F1
D3FC-2S12FX-800-PSS-1YR	D3FC-2S12FX-800-PSS-1YR		Annual Maintenance PSS (D3FC-2S12FX-800)	\$884	Each	10%	\$796	Other	F1
D3FC-2S12FX-800TU-PSS-1YR	D3FC-2S12FX-800TU-PSS-1YR		Annual Maintenance PSS (D3FC-2S12FX-800TU)	\$1,062	Each	10%	\$956	Other	F1
D3FC-2S12FX-800U-PSS-1YR	D3FC-2S12FX-800U-PSS-1YR		Annual Maintenance PSS (D3FC-2S12FX-800U)	\$1,062	Each	10%	\$956	Other	F1
D3FC-D2S12FX-200-PSS-1YR	D3FC-D2S12FX-200-PSS-1YR		Annual Maintenance PSS (D3FC-D2S12FX-200)	\$312	Each	10%	\$280	Other	F1
D3FC-D2S12FX-200TU-PSS-1YR	D3FC-D2S12FX-200TU-PSS-1YR		Annual Maintenance PSS (D3FC-D2S12FX-200TU)	\$373	Each	10%	\$336	Other	F1
D3FC-D2S12FX-200U-PSS-1YR	D3FC-D2S12FX-200U-PSS-1YR		Annual Maintenance PSS (D3FC-D2S12FX-200U)	\$373	Each	10%	\$336	Other	F1
D3FC-D2S12FX-400-PSS-1YR	D3FC-D2S12FX-400-PSS-1YR		Annual Maintenance PSS (D3FC-D2S12FX-400)	\$498	Each	10%	\$448	Other	F1
D3FC-D2S12FX-400TU-PSS-1YR	D3FC-D2S12FX-400TU-PSS-1YR		Annual Maintenance PSS (D3FC-D2S12FX-400TU)	\$597	Each	10%	\$538	Other	F1
D3FC-D2S12FX-400U-PSS-1YR	D3FC-D2S12FX-400U-PSS-1YR		Annual Maintenance PSS (D3FC-D2S12FX-400U)	\$597	Each	10%	\$538	Other	F1
D3FC-D2S12FX-800-PSS-1YR	D3FC-D2S12FX-800-PSS-1YR		Annual Maintenance PSS (D3FC-D2S12FX-800)	\$884	Each	10%	\$796	Other	F1
D3FC-D2S12FX-800TU-PSS-1YR	D3FC-D2S12FX-800TU-PSS-1YR		Annual Maintenance PSS (D3FC-D2S12FX-800TU)	\$1,062	Each	10%	\$956	Other	F1
D3FC-D2S12FX-800U-PSS-1YR	D3FC-D2S12FX-800U-PSS-1YR		Annual Maintenance PSS (D3FC-D2S12FX-800U)	\$1,062	Each	10%	\$956	Other	F1
D3FC-PS12FX-200-PSS-1YR	D3FC-PS12FX-200-PSS-1YR		Annual Maintenance PSS (D3FC-PS12FX-200)	\$312	Each	10%	\$280	Other	F1
D3FC-PS12FX-200TU-PSS-1YR	D3FC-PS12FX-200TU-PSS-1YR		Annual Maintenance PSS (D3FC-PS12FX-200TU)	\$373	Each	10%	\$336	Other	F1
D3FC-PS12FX-200U-PSS-1YR	D3FC-PS12FX-200U-PSS-1YR		Annual Maintenance PSS (D3FC-PS12FX-200U)	\$373	Each	10%	\$336	Other	F1
D3FC-PS12FX-400-PSS-1YR	D3FC-PS12FX-400-PSS-1YR		Annual Maintenance PSS (D3FC-PS12FX-400)	\$498	Each	10%	\$448	Other	F1
D3FC-PS12FX-400TU-PSS-1YR	D3FC-PS12FX-400TU-PSS-1YR		Annual Maintenance PSS (D3FC-PS12FX-400TU)	\$597	Each	10%	\$538	Other	F1
D3FC-PS12FX-400U-PSS-1YR	D3FC-PS12FX-400U-PSS-1YR		Annual Maintenance PSS (D3FC-PS12FX-400U)	\$597	Each	10%	\$538	Other	F1
D3FC-PS12FX-800-PSS-1YR	D3FC-PS12FX-800-PSS-1YR		Annual Maintenance PSS (D3FC-PS12FX-800)	\$884	Each	10%	\$796	Other	F1
D3FC-PS12FX-800TU-PSS-1YR	D3FC-PS12FX-800TU-PSS-1YR		Annual Maintenance PSS (D3FC-PS12FX-800TU)	\$1,062	Each	10%	\$956	Other	F1
D3FC-PS12FX-800U-PSS-1YR	D3FC-PS12FX-800U-PSS-1YR		Annual Maintenance PSS (D3FC-PS12FX-800U)	\$1,062	Each	10%	\$956	Other	F1
D3FC-VS12FX-200-PSS-1YR	D3FC-VS12FX-200-PSS-1YR		Annual Maintenance PSS (D3FC-VS12FX-200)	\$312	Each	10%	\$280	Other	F1
D3FC-VS12FX-200TU-PSS-1YR	D3FC-VS12FX-200TU-PSS-1YR		Annual Maintenance PSS (D3FC-VS12FX-200TU)	\$373	Each	10%	\$336	Other	F1
D3FC-VS12FX-200U-PSS-1YR	D3FC-VS12FX-200U-PSS-1YR		Annual Maintenance PSS (D3FC-VS12FX-200U)	\$373	Each	10%	\$336	Other	F1
D3FC-VS12FX-400-PSS-1YR	D3FC-VS12FX-400-PSS-1YR		Annual Maintenance PSS (D3FC-VS12FX-400)	\$498	Each	10%	\$448	Other	F1
D3FC-VS12FX-400TU-PSS-1YR	D3FC-VS12FX-400TU-PSS-1YR		Annual Maintenance PSS (D3FC-VS12FX-400TU)	\$597	Each	10%	\$538	Other	F1
D3FC-VS12FX-400U-PSS-1YR	D3FC-VS12FX-400U-PSS-1YR		Annual Maintenance PSS (D3FC-VS12FX-400U)	\$597	Each	10%	\$538	Other	F1
D3FC-VS12FX-800-PSS-1YR	D3FC-VS12FX-800-PSS-1YR		Annual Maintenance PSS (D3FC-VS12FX-800)	\$884	Each	10%	\$796	Other	F1
D3FC-VS12FX-800TU-PSS-1YR	D3FC-VS12FX-800TU-PSS-1YR		Annual Maintenance PSS (D3FC-VS12FX-800TU)	\$1,062	Each	10%	\$956	Other	F1
D3FC-VS12FX-800U-PSS-1YR	D3FC-VS12FX-800U-PSS-1YR		Annual Maintenance PSS (D3FC-VS12FX-800U)	\$1,062	Each	10%	\$956	Other	F1
D3F-D2S12FXL-1600-PSS-1YR	D3F-D2S12FXL-1600-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-1600)	\$944	Each	10%	\$850	Other	F1
D3F-D2S12FXL1600TU-PSS-1YR	D3F-D2S12FXL1600TU-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL1600TU)	\$1,133	Each	10%	\$1,020	Other	F1
D3F-D2S12FXL-1600U-PSS-1YR	D3F-D2S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-1600U)	\$1,133	Each	10%	\$1,020	Other	F1
D3F-D2S12FXL-3200-PSS-1YR	D3F-D2S12FXL-3200-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-3200)	\$1,739	Each	10%	\$1,565	Other	F1
D3F-D2S12FXL3200TU-PSS-1YR	D3F-D2S12FXL3200TU-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL3200TU)	\$2,087	Each	10%	\$1,878	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column J) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
D3F-D2S12FXL-3200U-PSS-1YR	D3F-D2S12FXL-3200U-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-3200U)	\$2,087	Each	10%	\$1,878	Other	F1
D3F-D2S12FXL-400-PSS-1YR	D3F-D2S12FXL-400-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-400)	\$346	Each	10%	\$311	Other	F1
D3F-D2S12FXL-400TU-PSS-1YR	D3F-D2S12FXL-400TU-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-400TU)	\$415	Each	10%	\$374	Other	F1
D3F-D2S12FXL-400U-PSS-1YR	D3F-D2S12FXL-400U-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-400U)	\$415	Each	10%	\$374	Other	F1
D3F-D2S12FXL-800-PSS-1YR	D3F-D2S12FXL-800-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-800)	\$558	Each	10%	\$502	Other	F1
D3F-D2S12FXL-800TU-PSS-1YR	D3F-D2S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-800TU)	\$669	Each	10%	\$602	Other	F1
D3F-D2S12FXL-800U-PSS-1YR	D3F-D2S12FXL-800U-PSS-1YR		Annual Maintenance PSS (D3F-D2S12FXL-800U)	\$669	Each	10%	\$602	Other	F1
D3F-D2SFXL2-15360-PSS-1YR	D3F-D2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-15360)	\$7,603	Each	10%	\$6,843	Other	F1
D3F-D2SFXL215360TU-PSS-1YR	D3F-D2SFXL215360TU-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL215360TU)	\$9,124	Each	10%	\$8,212	Other	F1
D3F-D2SFXL2-15360U-PSS-1YR	D3F-D2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-15360U)	\$9,124	Each	10%	\$8,212	Other	F1
D3F-D2SFXL2-1920-PSS-1YR	D3F-D2SFXL2-1920-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-1920)	\$1,105	Each	10%	\$995	Other	F1
D3F-D2SFXL2-1920TU-PSS-1YR	D3F-D2SFXL2-1920TU-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-1920TU)	\$1,326	Each	10%	\$1,193	Other	F1
D3F-D2SFXL2-1920U-PSS-1YR	D3F-D2SFXL2-1920U-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-1920U)	\$1,326	Each	10%	\$1,193	Other	F1
D3F-D2SFXL2-3840-PSS-1YR	D3F-D2SFXL2-3840-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-3840)	\$1,969	Each	10%	\$1,772	Other	F1
D3F-D2SFXL2-3840TU-PSS-1YR	D3F-D2SFXL2-3840TU-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-3840TU)	\$2,364	Each	10%	\$2,128	Other	F1
D3F-D2SFXL2-3840U-PSS-1YR	D3F-D2SFXL2-3840U-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-3840U)	\$2,364	Each	10%	\$2,128	Other	F1
D3F-D2SFXL2-7680-PSS-1YR	D3F-D2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-7680)	\$3,661	Each	10%	\$3,295	Other	F1
D3F-D2SFXL2-7680TU-PSS-1YR	D3F-D2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-7680TU)	\$4,394	Each	10%	\$3,955	Other	F1
D3F-D2SFXL2-7680U-PSS-1YR	D3F-D2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (D3F-D2SFXL2-7680U)	\$4,394	Each	10%	\$3,955	Other	F1
D3FSP-5X400GBSSD-PSS-1YR	D3FSP-5X400GBSSD-PSS-1YR		Annual Maintenance PSS (D3FSP-5X400GBSSD)	\$1,730	Each	10%	\$1,557	Other	F1
D3N-2S10-1200-PSS-1YR	D3N-2S10-1200-PSS-1YR		Annual Maintenance PSS (D3N-2S10-1200)	\$273	Each	10%	\$246	Other	F1
D3N-2S10-1200TU-PSS-1YR	D3N-2S10-1200TU-PSS-1YR		Annual Maintenance PSS (D3N-2S10-1200TU)	\$328	Each	10%	\$295	Other	F1
D3N-2S10-1200U-PSS-1YR	D3N-2S10-1200U-PSS-1YR		Annual Maintenance PSS (D3N-2S10-1200U)	\$328	Each	10%	\$295	Other	F1
D3N-2S10-1800-PSS-1YR	D3N-2S10-1800-PSS-1YR		Annual Maintenance PSS (D3N-2S10-1800)	\$338	Each	10%	\$304	Other	F1
D3N-2S10-1800TU-PSS-1YR	D3N-2S10-1800TU-PSS-1YR		Annual Maintenance PSS (D3N-2S10-1800TU)	\$406	Each	10%	\$365	Other	F1
D3N-2S10-1800U-PSS-1YR	D3N-2S10-1800U-PSS-1YR		Annual Maintenance PSS (D3N-2S10-1800U)	\$406	Each	10%	\$365	Other	F1
D3N-2S10-600-PSS-1YR	D3N-2S10-600-PSS-1YR		Annual Maintenance PSS (D3N-2S10-600)	\$168	Each	10%	\$151	Other	F1
D3N-2S10-600TU-PSS-1YR	D3N-2S10-600TU-PSS-1YR		Annual Maintenance PSS (D3N-2S10-600TU)	\$202	Each	10%	\$182	Other	F1
D3N-2S10-600U-PSS-1YR	D3N-2S10-600U-PSS-1YR		Annual Maintenance PSS (D3N-2S10-600U)	\$202	Each	10%	\$182	Other	F1
D3N-2S12FX-1600-PSS-1YR	D3N-2S12FX-1600-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-1600)	\$1,598	Each	10%	\$1,438	Other	F1
D3N-2S12FX-1600TU-PSS-1YR	D3N-2S12FX-1600TU-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-1600TU)	\$1,918	Each	10%	\$1,726	Other	F1
D3N-2S12FX-1600U-PSS-1YR	D3N-2S12FX-1600U-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-1600U)	\$1,918	Each	10%	\$1,726	Other	F1
D3N-2S12FX-200-PSS-1YR	D3N-2S12FX-200-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-200)	\$343	Each	10%	\$309	Other	F1
D3N-2S12FX-200TU-PSS-1YR	D3N-2S12FX-200TU-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-200TU)	\$412	Each	10%	\$371	Other	F1
D3N-2S12FX-200U-PSS-1YR	D3N-2S12FX-200U-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-200U)	\$412	Each	10%	\$371	Other	F1
D3N-2S12FX-400-PSS-1YR	D3N-2S12FX-400-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-400)	\$548	Each	10%	\$493	Other	F1
D3N-2S12FX-400TU-PSS-1YR	D3N-2S12FX-400TU-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-400TU)	\$658	Each	10%	\$592	Other	F1
D3N-2S12FX-400U-PSS-1YR	D3N-2S12FX-400U-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-400U)	\$658	Each	10%	\$592	Other	F1
D3N-2S12FX-800-PSS-1YR	D3N-2S12FX-800-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-800)	\$973	Each	10%	\$876	Other	F1
D3N-2S12FX-800TU-PSS-1YR	D3N-2S12FX-800TU-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-800TU)	\$1,168	Each	10%	\$1,051	Other	F1
D3N-2S12FX-800U-PSS-1YR	D3N-2S12FX-800U-PSS-1YR		Annual Maintenance PSS (D3N-2S12FX-800U)	\$1,168	Each	10%	\$1,051	Other	F1
D3N-2S12FXL-1600-PSS-1YR	D3N-2S12FXL-1600-PSS-1YR		Annual Maintenance PSS (D3N-2S12FXL-1600)	\$1,332	Each	10%	\$1,199	Other	F1
D3N-2S12FXL-1600TU-PSS-1YR	D3N-2S12FXL-1600TU-PSS-1YR		Annual Maintenance PSS (D3N-2S12FXL-1600TU)	\$1,599	Each	10%	\$1,439	Other	F1
D3N-2S12FXL-1600U-PSS-1YR	D3N-2S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (D3N-2S12FXL-1600U)	\$1,599	Each	10%	\$1,439	Other	F1
D3N-2S12FXL-3200-PSS-1YR	D3N-2S12FXL-3200-PSS-1YR		Annual Maintenance PSS (D3N-2S12FXL-3200)	\$2,232	Each	10%	\$2,009	Other	F1
D3N-2S12FXL-3200TU-PSS-1YR	D3N-2S12FXL-3200TU-PSS-1YR		Annual Maintenance PSS (D3N-2S12FXL-3200TU)	\$2,679	Each	10%	\$2,411	Other	F1
D3N-2S12FXL-3200U-PSS-1YR	D3N-2S12FXL-3200U-PSS-1YR		Annual Maintenance PSS (D3N-2S12FXL-3200U)	\$2,679	Each	10%	\$2,411	Other	F1
D3N-2S12FXL-800-PSS-1YR	D3N-2S12FXL-800-PSS-1YR		Annual Maintenance PSS (D3N-2S12FXL-800)	\$829	Each	10%	\$746	Other	F1
D3N-2S12FXL-800TU-PSS-1YR	D3N-2S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (D3N-2S12FXL-800TU)	\$995	Each	10%	\$895	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
D3N-2S12FXL-800U-PSS-1YR	D3N-2S12FXL-800U-PSS-1YR	Annual Maintenance PSS (D3N-2S12FXL-800U)		\$995	Each	10%	\$895	Other	F1
D3N-2S15-600-PSS-1YR	D3N-2S15-600-PSS-1YR	Annual Maintenance PSS (D3N-2S15-600)		\$222	Each	10%	\$200	Other	F1
D3N-2S15-600TU-PSS-1YR	D3N-2S15-600TU-PSS-1YR	Annual Maintenance PSS (D3N-2S15-600TU)		\$266	Each	10%	\$239	Other	F1
D3N-2S15-600U-PSS-1YR	D3N-2S15-600U-PSS-1YR	Annual Maintenance PSS (D3N-2S15-600U)		\$266	Each	10%	\$239	Other	F1
D3NF-2SFXL-1600-PSS-1YR	D3NF-2SFXL-1600-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-1600)		\$1,038	Each	10%	\$934	Other	F1
D3NF-2SFXL-1600TU-PSS-1YR	D3NF-2SFXL-1600TU-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-1600TU)		\$1,246	Each	10%	\$1,121	Other	F1
D3NF-2SFXL-1600U-PSS-1YR	D3NF-2SFXL-1600U-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-1600U)		\$1,246	Each	10%	\$1,121	Other	F1
D3NF-2SFXL-1920-PSS-1YR	D3NF-2SFXL-1920-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-1920)		\$1,216	Each	10%	\$1,094	Other	F1
D3NF-2SFXL-1920TU-PSS-1YR	D3NF-2SFXL-1920TU-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-1920TU)		\$1,459	Each	10%	\$1,313	Other	F1
D3NF-2SFXL-1920U-PSS-1YR	D3NF-2SFXL-1920U-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-1920U)		\$1,459	Each	10%	\$1,313	Other	F1
D3NF-2SFXL2-15360-PSS-1YR	D3NF-2SFXL2-15360-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL2-15360)		\$8,393	Each	10%	\$7,527	Other	F1
D3NF-2SFXL2-15360U-PSS-1YR	D3NF-2SFXL2-15360U-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL2-15360U)		\$10,036	Each	10%	\$9,032	Other	F1
D3NF-2SFXL2-1536TU-PSS-1YR	D3NF-2SFXL2-1536TU-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL2-1536TU)		\$10,036	Each	10%	\$9,032	Other	F1
D3NF-2SFXL2-3840-PSS-1YR	D3NF-2SFXL2-3840-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL2-3840)		\$2,166	Each	10%	\$1,949	Other	F1
D3NF-2SFXL2-3840TU-PSS-1YR	D3NF-2SFXL2-3840TU-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL2-3840TU)		\$2,600	Each	10%	\$2,340	Other	F1
D3NF-2SFXL2-3840U-PSS-1YR	D3NF-2SFXL2-3840U-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL2-3840U)		\$2,600	Each	10%	\$2,340	Other	F1
D3NF-2SFXL2-7680-PSS-1YR	D3NF-2SFXL2-7680-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL2-7680)		\$4,027	Each	10%	\$3,624	Other	F1
D3NF-2SFXL2-7680TU-PSS-1YR	D3NF-2SFXL2-7680TU-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL2-7680TU)		\$4,834	Each	10%	\$4,351	Other	F1
D3NF-2SFXL2-7680U-PSS-1YR	D3NF-2SFXL2-7680U-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL2-7680U)		\$4,834	Each	10%	\$4,351	Other	F1
D3NF-2SFXL-3200-PSS-1YR	D3NF-2SFXL-3200-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-3200)		\$1,913	Each	10%	\$1,722	Other	F1
D3NF-2SFXL-3200TU-PSS-1YR	D3NF-2SFXL-3200TU-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-3200TU)		\$2,296	Each	10%	\$2,066	Other	F1
D3NF-2SFXL-3200U-PSS-1YR	D3NF-2SFXL-3200U-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-3200U)		\$2,296	Each	10%	\$2,066	Other	F1
D3NF-2SFXL-400-PSS-1YR	D3NF-2SFXL-400-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-400)		\$381	Each	10%	\$343	Other	F1
D3NF-2SFXL-400TU-PSS-1YR	D3NF-2SFXL-400TU-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-400TU)		\$457	Each	10%	\$411	Other	F1
D3NF-2SFXL-400U-PSS-1YR	D3NF-2SFXL-400U-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-400U)		\$457	Each	10%	\$411	Other	F1
D3NF-2SFXL-800-PSS-1YR	D3NF-2SFXL-800-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-800)		\$614	Each	10%	\$553	Other	F1
D3NF-2SFXL-800TU-PSS-1YR	D3NF-2SFXL-800TU-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-800TU)		\$735	Each	10%	\$662	Other	F1
D3NF-2SFXL-800U-PSS-1YR	D3NF-2SFXL-800U-PSS-1YR	Annual Maintenance PSS (D3NF-2SFXL-800U)		\$735	Each	10%	\$662	Other	F1
D3NFC-2S12FX-200-PSS-1YR	D3NFC-2S12FX-200-PSS-1YR	Annual Maintenance PSS (D3NFC-2S12FX-200)		\$343	Each	10%	\$309	Other	F1
D3NFC-2S12FX-200TU-PSS-1YR	D3NFC-2S12FX-200TU-PSS-1YR	Annual Maintenance PSS (D3NFC-2S12FX-200TU)		\$412	Each	10%	\$371	Other	F1
D3NFC-2S12FX-200U-PSS-1YR	D3NFC-2S12FX-200U-PSS-1YR	Annual Maintenance PSS (D3NFC-2S12FX-200U)		\$412	Each	10%	\$371	Other	F1
D3NFC-2S12FX-400-PSS-1YR	D3NFC-2S12FX-400-PSS-1YR	Annual Maintenance PSS (D3NFC-2S12FX-400)		\$548	Each	10%	\$493	Other	F1
D3NFC-2S12FX-400TU-PSS-1YR	D3NFC-2S12FX-400TU-PSS-1YR	Annual Maintenance PSS (D3NFC-2S12FX-400TU)		\$658	Each	10%	\$592	Other	F1
D3NFC-2S12FX-400U-PSS-1YR	D3NFC-2S12FX-400U-PSS-1YR	Annual Maintenance PSS (D3NFC-2S12FX-400U)		\$658	Each	10%	\$592	Other	F1
D3NFC-2S12FX-800-PSS-1YR	D3NFC-2S12FX-800-PSS-1YR	Annual Maintenance PSS (D3NFC-2S12FX-800)		\$973	Each	10%	\$876	Other	F1
D3NFC-2S12FX-800TU-PSS-1YR	D3NFC-2S12FX-800TU-PSS-1YR	Annual Maintenance PSS (D3NFC-2S12FX-800TU)		\$1,168	Each	10%	\$1,051	Other	F1
D3NFC-2S12FX-800U-PSS-1YR	D3NFC-2S12FX-800U-PSS-1YR	Annual Maintenance PSS (D3NFC-2S12FX-800U)		\$1,168	Each	10%	\$1,051	Other	F1
D3NSP-S4X1200-10K-PSS-1YR	D3NSP-S4X1200-10K-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X1200-10K)		\$1,092	Each	10%	\$983	Other	F1
D3NSP-S4X1600XLSSD-PSS-1YR	D3NSP-S4X1600XLSSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X1600XLSSD)		\$5,328	Each	10%	\$4,796	Other	F1
D3NSP-S4X1600X-SSD-PSS-1YR	D3NSP-S4X1600X-SSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X1600X-SSD)		\$6,391	Each	10%	\$5,752	Other	F1
D3NSP-S4X1800-10K-PSS-1YR	D3NSP-S4X1800-10K-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X1800-10K)		\$1,353	Each	10%	\$1,218	Other	F1
D3NSP-S4X3200XLSSD-PSS-1YR	D3NSP-S4X3200XLSSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X3200XLSSD)		\$8,927	Each	10%	\$8,035	Other	F1
D3NSP-S4X400X-SSD-PSS-1YR	D3NSP-S4X400X-SSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X400X-SSD)		\$2,192	Each	10%	\$1,973	Other	F1
D3NSP-S4X600-10K-PSS-1YR	D3NSP-S4X600-10K-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X600-10K)		\$672	Each	10%	\$605	Other	F1
D3NSP-S4X600-15K-PSS-1YR	D3NSP-S4X600-15K-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X600-15K)		\$888	Each	10%	\$799	Other	F1
D3NSP-S4X800XL-SSD-PSS-1YR	D3NSP-S4X800XL-SSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X800XL-SSD)		\$3,316	Each	10%	\$2,985	Other	F1
D3NSP-S4X800X-SSD-PSS-1YR	D3NSP-S4X800X-SSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S4X800X-SSD)		\$3,891	Each	10%	\$3,502	Other	F1
D3NSP-S6X1200-10K-PSS-1YR	D3NSP-S6X1200-10K-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X1200-10K)		\$1,638	Each	10%	\$1,474	Other	F1
D3NSP-S6X1600XLSSD-PSS-1YR	D3NSP-S6X1600XLSSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X1600XLSSD)		\$7,993	Each	10%	\$7,193	Other	F1
D3NSP-S6X1600X-SSD-PSS-1YR	D3NSP-S6X1600X-SSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X1600X-SSD)		\$9,588	Each	10%	\$8,629	Other	F1
D3NSP-S6X1800-10K-PSS-1YR	D3NSP-S6X1800-10K-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X1800-10K)		\$2,030	Each	10%	\$1,827	Other	F1
D3NSP-S6X3200XLSSD-PSS-1YR	D3NSP-S6X3200XLSSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X3200XLSSD)		\$13,391	Each	10%	\$12,052	Other	F1
D3NSP-S6X400X-SSD-PSS-1YR	D3NSP-S6X400X-SSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X400X-SSD)		\$3,288	Each	10%	\$2,959	Other	F1
D3NSP-S6X600-10K-PSS-1YR	D3NSP-S6X600-10K-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X600-10K)		\$1,021	Each	10%	\$919	Other	F1
D3NSP-S6X600-15K-PSS-1YR	D3NSP-S6X600-15K-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X600-15K)		\$1,334	Each	10%	\$1,200	Other	F1
D3NSP-S6X800XL-SSD-PSS-1YR	D3NSP-S6X800XL-SSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X800XL-SSD)		\$4,974	Each	10%	\$4,477	Other	F1
D3NSP-S6X800X-SSD-PSS-1YR	D3NSP-S6X800X-SSD-PSS-1YR	Annual Maintenance PSS (D3NSP-S6X800X-SSD)		\$5,833	Each	10%	\$5,250	Other	F1
D3OETB-PSS-1YR	D3OETB-PSS-1YR	Annual Maintenance PSS (D3OETB)		\$94	Each	10%	\$30	Other	F1
D3-PS07-2000-PSS-1YR	D3-PS07-2000-PSS-1YR	Annual Maintenance PSS (D3-PS07-2000)		\$174	Each	10%	\$156	Other	F1
D3-PS07-2000TU-PSS-1YR	D3-PS07-2000TU-PSS-1YR	Annual Maintenance PSS (D3-PS07-2000TU)		\$209	Each	10%	\$188	Other	F1
D3-PS07-2000U-PSS-1YR	D3-PS07-2000U-PSS-1YR	Annual Maintenance PSS (D3-PS07-2000U)		\$209	Each	10%	\$188	Other	F1
D3-PS07-4000-PSS-1YR	D3-PS07-4000-PSS-1YR	Annual Maintenance PSS (D3-PS07-4000)		\$299	Each	10%	\$269	Other	F1
D3-PS07-4000TU-PSS-1YR	D3-PS07-4000TU-PSS-1YR	Annual Maintenance PSS (D3-PS07-4000TU)		\$358	Each	10%	\$322	Other	F1
D3-PS07-4000U-PSS-1YR	D3-PS07-4000U-PSS-1YR	Annual Maintenance PSS (D3-PS07-4000U)		\$358	Each	10%	\$322	Other	F1
D3-PS07-6000-PSS-1YR	D3-PS07-6000-PSS-1YR	Annual Maintenance PSS (D3-PS07-6000)		\$425	Each	10%	\$382	Other	F1
D3-PS07-6000TU-PSS-1YR	D3-PS07-6000TU-PSS-1YR	Annual Maintenance PSS (D3-PS07-6000TU)		\$510	Each	10%	\$459	Other	F1
D3-PS07-6000U-PSS-1YR	D3-PS07-6000U-PSS-1YR	Annual Maintenance PSS (D3-PS07-6000U)		\$510	Each	10%	\$459	Other	F1
D3-PS10-1200-PSS-1YR	D3-PS10-1200-PSS-1YR	Annual Maintenance PSS (D3-PS10-1200)		\$261	Each	10%	\$235	Other	F1
D3-PS10-1200TU-PSS-1YR	D3-PS10-1200TU-PSS-1YR	Annual Maintenance PSS (D3-PS10-1200TU)		\$314	Each	10%	\$282	Other	F1
D3-PS10-1200U-PSS-1YR	D3-PS10-1200U-PSS-1YR	Annual Maintenance PSS (D3-PS10-1200U)		\$314	Each	10%	\$282	Other	F1
D3-PS10-1800-PSS-1YR	D3-PS10-1800-PSS-1YR	Annual Maintenance PSS (D3-PS10-1800)		\$324	Each	10%	\$292	Other	F1
D3-PS10-1800TU-PSS-1YR	D3-PS10-1800TU-PSS-1YR	Annual Maintenance PSS (D3-PS10-1800TU)		\$390	Each	10%	\$351	Other	F1
D3-PS10-1800U-PSS-1YR	D3-PS10-1800U-PSS-1YR	Annual Maintenance PSS (D3-PS10-1800U)		\$390	Each	10%	\$351	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I+Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
D3-PS10-600-PSS-1YR	D3-PS10-600-PSS-1YR		Annual Maintenance PSS (D3-PS10-600)	\$153	Each	10%	\$138	Other	F1
D3-PS10-600TU-PSS-1YR	D3-PS10-600TU-PSS-1YR		Annual Maintenance PSS (D3-PS10-600TU)	\$183	Each	10%	\$165	Other	F1
D3-PS10-600U-PSS-1YR	D3-PS10-600U-PSS-1YR		Annual Maintenance PSS (D3-PS10-600U)	\$183	Each	10%	\$165	Other	F1
D3-PS12FX-1600-PSS-1YR	D3-PS12FX-1600-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-1600)	\$1,453	Each	10%	\$1,307	Other	F1
D3-PS12FX-1600TU-PSS-1YR	D3-PS12FX-1600TU-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-1600TU)	\$1,743	Each	10%	\$1,569	Other	F1
D3-PS12FX-1600U-PSS-1YR	D3-PS12FX-1600U-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-1600U)	\$1,743	Each	10%	\$1,569	Other	F1
D3-PS12FX-200-PSS-1YR	D3-PS12FX-200-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-200)	\$312	Each	10%	\$280	Other	F1
D3-PS12FX-200TU-PSS-1YR	D3-PS12FX-200TU-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-200TU)	\$373	Each	10%	\$336	Other	F1
D3-PS12FX-200U-PSS-1YR	D3-PS12FX-200U-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-200U)	\$373	Each	10%	\$336	Other	F1
D3-PS12FX-400-PSS-1YR	D3-PS12FX-400-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-400)	\$498	Each	10%	\$448	Other	F1
D3-PS12FX-400TU-PSS-1YR	D3-PS12FX-400TU-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-400TU)	\$597	Each	10%	\$538	Other	F1
D3-PS12FX-400U-PSS-1YR	D3-PS12FX-400U-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-400U)	\$597	Each	10%	\$538	Other	F1
D3-PS12FX-800-PSS-1YR	D3-PS12FX-800-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-800)	\$884	Each	10%	\$796	Other	F1
D3-PS12FX-800TU-PSS-1YR	D3-PS12FX-800TU-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-800TU)	\$1,062	Each	10%	\$956	Other	F1
D3-PS12FX-800U-PSS-1YR	D3-PS12FX-800U-PSS-1YR		Annual Maintenance PSS (D3-PS12FX-800U)	\$1,062	Each	10%	\$956	Other	F1
D3-PS15-600-PSS-1YR	D3-PS15-600-PSS-1YR		Annual Maintenance PSS (D3-PS15-600)	\$202	Each	10%	\$182	Other	F1
D3-PS15-600TU-PSS-1YR	D3-PS15-600TU-PSS-1YR		Annual Maintenance PSS (D3-PS15-600TU)	\$243	Each	10%	\$218	Other	F1
D3-PS15-600U-PSS-1YR	D3-PS15-600U-PSS-1YR		Annual Maintenance PSS (D3-PS15-600U)	\$243	Each	10%	\$218	Other	F1
D3SFP10IUAF-PSS-1YR	D3SFP10IUAF-PSS-1YR		Annual Maintenance PSS (D3SFP10IUAF)	\$151	Each	10%	\$136	Other	F1
D3SFP10IU-PSS-1YR	D3SFP10IU-PSS-1YR		Annual Maintenance PSS (D3SFP10IU)	\$176	Each	10%	\$159	Other	F1
D3SFP16FUAF-PSS-1YR	D3SFP16FUAF-PSS-1YR		Annual Maintenance PSS (D3SFP16FUAF)	\$227	Each	10%	\$204	Other	F1
D3SFP16FU-PSS-1YR	D3SFP16FU-PSS-1YR		Annual Maintenance PSS (D3SFP16FU)	\$265	Each	10%	\$238	Other	F1
D3SFP1UAF-PSS-1YR	D3SFP1UAF-PSS-1YR		Annual Maintenance PSS (D3SFP1UAF)	\$151	Each	10%	\$136	Other	F1
D3SFP1U-PSS-1YR	D3SFP1U-PSS-1YR		Annual Maintenance PSS (D3SFP1U)	\$176	Each	10%	\$159	Other	F1
D3SFP8FUAF-PSS-1YR	D3SFP8FUAF-PSS-1YR		Annual Maintenance PSS (D3SFP8FUAF)	\$60	Each	10%	\$54	Other	F1
D3SFP8FU-PSS-1YR	D3SFP8FU-PSS-1YR		Annual Maintenance PSS (D3SFP8FU)	\$70	Each	10%	\$63	Other	F1
D3SFP8FUAF-PSS-1YR	D3SFP8FUAF-PSS-1YR		Annual Maintenance PSS (D3SFP8FUAF)	\$600	Each	10%	\$540	Other	F1
D3SFP8FU-PSS-1YR	D3SFP8FU-PSS-1YR		Annual Maintenance PSS (D3SFP8FU)	\$720	Each	10%	\$648	Other	F1
D3SFP8FUAF-PSS-1YR	D3SFP8FUAF-PSS-1YR		Annual Maintenance PSS (D3SFP8FUAF)	\$700	Each	10%	\$630	Other	F1
D3SFP8FU-PSS-1YR	D3SFP8FU-PSS-1YR		Annual Maintenance PSS (D3SFP8FU)	\$840	Each	10%	\$756	Other	F1
D3SL10ICUAF-PSS-1YR	D3SL10ICUAF-PSS-1YR		Annual Maintenance PSS (D3SL10ICUAF)	\$461	Each	10%	\$415	Other	F1
D3SL10ICU-PSS-1YR	D3SL10ICU-PSS-1YR		Annual Maintenance PSS (D3SL10ICU)	\$538	Each	10%	\$484	Other	F1
D3SL10ICUAF-PSS-1YR	D3SL10ICUAF-PSS-1YR		Annual Maintenance PSS (D3SL10ICUAF)	\$553	Each	10%	\$498	Other	F1
D3SL10ICU-PSS-1YR	D3SL10ICU-PSS-1YR		Annual Maintenance PSS (D3SL10ICU)	\$645	Each	10%	\$581	Other	F1
D3SL10ICUAF-PSS-1YR	D3SL10ICUAF-PSS-1YR		Annual Maintenance PSS (D3SL10ICUAF)	\$326	Each	10%	\$293	Other	F1
D3SL10IG-PSS-1YR	D3SL10IG-PSS-1YR		Annual Maintenance PSS (D3SL10IG)	\$380	Each	10%	\$342	Other	F1
D3SL10IGUAF-PSS-1YR	D3SL10IGUAF-PSS-1YR		Annual Maintenance PSS (D3SL10IGUAF)	\$391	Each	10%	\$352	Other	F1
D3SL10IGU-PSS-1YR	D3SL10IGU-PSS-1YR		Annual Maintenance PSS (D3SL10IGU)	\$456	Each	10%	\$411	Other	F1
D3SL10IGUAF-PSS-1YR	D3SL10IGUAF-PSS-1YR		Annual Maintenance PSS (D3SL10IGUAF)	\$488	Each	10%	\$439	Other	F1
D3SL10IO2PT-PSS-1YR	D3SL10IO2PT-PSS-1YR		Annual Maintenance PSS (D3SL10IO2PT)	\$569	Each	10%	\$512	Other	F1
D3SL10IO2PTTAF-PSS-1YR	D3SL10IO2PTTAF-PSS-1YR		Annual Maintenance PSS (D3SL10IO2PTTAF)	\$326	Each	10%	\$293	Other	F1
D3SL10IO2PTTUAF-PSS-1YR	D3SL10IO2PTTUAF-PSS-1YR		Annual Maintenance PSS (D3SL10IO2PTTUAF)	\$380	Each	10%	\$342	Other	F1
D3SL10IO2PTTUAF-PSS-1YR	D3SL10IO2PTTUAF-PSS-1YR		Annual Maintenance PSS (D3SL10IO2PTTUAF)	\$391	Each	10%	\$352	Other	F1
D3SL10IO2PTTUAF-PSS-1YR	D3SL10IO2PTTUAF-PSS-1YR		Annual Maintenance PSS (D3SL10IO2PTTUAF)	\$456	Each	10%	\$411	Other	F1
D3SL10IO2PTTUAF-PSS-1YR	D3SL10IO2PTTUAF-PSS-1YR		Annual Maintenance PSS (D3SL10IO2PTTUAF)	\$586	Each	10%	\$527	Other	F1
D3SL10IO2PTU-PSS-1YR	D3SL10IO2PTU-PSS-1YR		Annual Maintenance PSS (D3SL10IO2PTU)	\$684	Each	10%	\$615	Other	F1
D3SL10IO4PTAF-PSS-1YR	D3SL10IO4PTAF-PSS-1YR		Annual Maintenance PSS (D3SL10IO4PTAF)	\$488	Each	10%	\$439	Other	F1
D3SL10IO4PT-PSS-1YR	D3SL10IO4PT-PSS-1YR		Annual Maintenance PSS (D3SL10IO4PT)	\$569	Each	10%	\$512	Other	F1
D3SL10IO4PTUAF-PSS-1YR	D3SL10IO4PTUAF-PSS-1YR		Annual Maintenance PSS (D3SL10IO4PTUAF)	\$586	Each	10%	\$527	Other	F1
D3SL10IO4PTU-PSS-1YR	D3SL10IO4PTU-PSS-1YR		Annual Maintenance PSS (D3SL10IO4PTU)	\$684	Each	10%	\$615	Other	F1
D3SL12SAS8LAF-PSS-1YR	D3SL12SAS8LAF-PSS-1YR		Annual Maintenance PSS (D3SL12SAS8LAF)	\$1,411	Each	10%	\$1,270	Other	F1
D3SL12SAS8LAF-PSS-1YR	D3SL12SAS8LAF-PSS-1YR		Annual Maintenance PSS (D3SL12SAS8LAF)	\$1,411	Each	10%	\$1,270	Other	F1
D3SL12SAS8LAF-PSS-1YR	D3SL12SAS8LAF-PSS-1YR		Annual Maintenance PSS (D3SL12SAS8LAF)	\$1,646	Each	10%	\$1,482	Other	F1
D3SL12SAS8L-PSS-1YR	D3SL12SAS8L-PSS-1YR		Annual Maintenance PSS (D3SL12SAS8L)	\$1,646	Each	10%	\$1,482	Other	F1
D3SL12SASAF-PSS-1YR	D3SL12SASAF-PSS-1YR		Annual Maintenance PSS (D3SL12SASAF)	\$1,411	Each	10%	\$1,270	Other	F1
D3SL12SASAF-PSS-1YR	D3SL12SASAF-PSS-1YR		Annual Maintenance PSS (D3SL12SASAF)	\$1,411	Each	10%	\$1,270	Other	F1
D3SL12SASAF-PSS-1YR	D3SL12SASAF-PSS-1YR		Annual Maintenance PSS (D3SL12SASAF)	\$1,646	Each	10%	\$1,482	Other	F1
D3SL12SASAF-PSS-1YR	D3SL12SASAF-PSS-1YR		Annual Maintenance PSS (D3SL12SASAF)	\$1,646	Each	10%	\$1,482	Other	F1
D3SL12SASUAF-PSS-1YR	D3SL12SASUAF-PSS-1YR		Annual Maintenance PSS (D3SL12SASUAF)	\$1,693	Each	10%	\$1,524	Other	F1
D3SL12SASU-PSS-1YR	D3SL12SASU-PSS-1YR		Annual Maintenance PSS (D3SL12SASU)	\$1,975	Each	10%	\$1,778	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
D3SL16FAF-PSS-1YR	D3SL16FAF-PSS-1YR		Annual Maintenance PSS (D3SL16FAF)	\$706	Each	10%	\$635	Other	F1
D3SL16F-PSS-1YR	D3SL16F-PSS-1YR		Annual Maintenance PSS (D3SL16F)	\$824	Each	10%	\$741	Other	F1
D3SL16SMAF-PSS-1YR	D3SL16SMAF-PSS-1YR		Annual Maintenance PSS (D3SL16SMAF)	\$1,253	Each	10%	\$1,128	Other	F1
D3SL16FSMMMAF-PSS-1YR	D3SL16FSMMMAF-PSS-1YR		Annual Maintenance PSS (D3SL16FSMMMAF)	\$1,012	Each	10%	\$911	Other	F1
D3SL16FSMMM-PSS-1YR	D3SL16FSMMM-PSS-1YR		Annual Maintenance PSS (D3SL16FSMMM)	\$1,181	Each	10%	\$1,063	Other	F1
D3SL16FSMMMUAUF-PSS-1YR	D3SL16FSMMMUAUF-PSS-1YR		Annual Maintenance PSS (D3SL16FSMMMUAUF)	\$1,214	Each	10%	\$1,093	Other	F1
D3SL16FSMMMUA-PSS-1YR	D3SL16FSMMMUA-PSS-1YR		Annual Maintenance PSS (D3SL16FSMMMUA)	\$1,416	Each	10%	\$1,275	Other	F1
D3SL16FSM-PSS-1YR	D3SL16FSM-PSS-1YR		Annual Maintenance PSS (D3SL16FSM)	\$1,462	Each	10%	\$1,316	Other	F1
D3SL16FSMUAF-PSS-1YR	D3SL16FSMUAF-PSS-1YR		Annual Maintenance PSS (D3SL16FSMUAF)	\$1,504	Each	10%	\$1,354	Other	F1
D3SL16FSMU-PSS-1YR	D3SL16FSMU-PSS-1YR		Annual Maintenance PSS (D3SL16FSMU)	\$1,755	Each	10%	\$1,579	Other	F1
D3SL16FUAF-PSS-1YR	D3SL16FUAF-PSS-1YR		Annual Maintenance PSS (D3SL16FUAF)	\$847	Each	10%	\$762	Other	F1
D3SL16FU-PSS-1YR	D3SL16FU-PSS-1YR		Annual Maintenance PSS (D3SL16FU)	\$988	Each	10%	\$889	Other	F1
D3SL1GAF-PSS-1YR	D3SL1GAF-PSS-1YR		Annual Maintenance PSS (D3SL1GAF)	\$271	Each	10%	\$244	Other	F1
D3SL1G-PSS-1YR	D3SL1G-PSS-1YR		Annual Maintenance PSS (D3SL1G)	\$316	Each	10%	\$285	Other	F1
D3SL1GUAF-PSS-1YR	D3SL1GUAF-PSS-1YR		Annual Maintenance PSS (D3SL1GUAF)	\$325	Each	10%	\$293	Other	F1
D3SL1GU-PSS-1YR	D3SL1GU-PSS-1YR		Annual Maintenance PSS (D3SL1GU)	\$379	Each	10%	\$341	Other	F1
D3SP-L4X1200-10K-PSS-1YR	D3SP-L4X1200-10K-PSS-1YR		Annual Maintenance PSS (D3SP-L4X1200-10K)	\$1,045	Each	10%	\$941	Other	F1
D3SP-L4X1600X-SSD-PSS-1YR	D3SP-L4X1600X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-L4X1600X-SSD)	\$5,810	Each	10%	\$5,229	Other	F1
D3SP-L4X1800-10K-PSS-1YR	D3SP-L4X1800-10K-PSS-1YR		Annual Maintenance PSS (D3SP-L4X1800-10K)	\$1,297	Each	10%	\$1,168	Other	F1
D3SP-L4X2000-NL-PSS-1YR	D3SP-L4X2000-NL-PSS-1YR		Annual Maintenance PSS (D3SP-L4X2000-NL)	\$695	Each	10%	\$626	Other	F1
D3SP-L4X4000-NL-PSS-1YR	D3SP-L4X4000-NL-PSS-1YR		Annual Maintenance PSS (D3SP-L4X4000-NL)	\$1,195	Each	10%	\$1,075	Other	F1
D3SP-L4X400X-SSD-PSS-1YR	D3SP-L4X400X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-L4X400X-SSD)	\$1,993	Each	10%	\$1,793	Other	F1
D3SP-L4X6000-NL-PSS-1YR	D3SP-L4X6000-NL-PSS-1YR		Annual Maintenance PSS (D3SP-L4X6000-NL)	\$1,699	Each	10%	\$1,529	Other	F1
D3SP-L4X600-10K-PSS-1YR	D3SP-L4X600-10K-PSS-1YR		Annual Maintenance PSS (D3SP-L4X600-10K)	\$611	Each	10%	\$550	Other	F1
D3SP-L4X600-15K-PSS-1YR	D3SP-L4X600-15K-PSS-1YR		Annual Maintenance PSS (D3SP-L4X600-15K)	\$807	Each	10%	\$727	Other	F1
D3SP-L4X800X-SSD-PSS-1YR	D3SP-L4X800X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-L4X800X-SSD)	\$3,537	Each	10%	\$3,184	Other	F1
D3SP-L6X1200-10K-PSS-1YR	D3SP-L6X1200-10K-PSS-1YR		Annual Maintenance PSS (D3SP-L6X1200-10K)	\$1,568	Each	10%	\$1,411	Other	F1
D3SP-L6X1600X-SSD-PSS-1YR	D3SP-L6X1600X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-L6X1600X-SSD)	\$8,715	Each	10%	\$7,844	Other	F1
D3SP-L6X1800-10K-PSS-1YR	D3SP-L6X1800-10K-PSS-1YR		Annual Maintenance PSS (D3SP-L6X1800-10K)	\$1,946	Each	10%	\$1,751	Other	F1
D3SP-L6X400X-SSD-PSS-1YR	D3SP-L6X400X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-L6X400X-SSD)	\$2,989	Each	10%	\$2,690	Other	F1
D3SP-L6X600-10K-PSS-1YR	D3SP-L6X600-10K-PSS-1YR		Annual Maintenance PSS (D3SP-L6X600-10K)	\$917	Each	10%	\$825	Other	F1
D3SP-L6X600-15K-PSS-1YR	D3SP-L6X600-15K-PSS-1YR		Annual Maintenance PSS (D3SP-L6X600-15K)	\$1,211	Each	10%	\$1,090	Other	F1
D3SP-L6X800X-SSD-PSS-1YR	D3SP-L6X800X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-L6X800X-SSD)	\$5,303	Each	10%	\$4,772	Other	F1
D3SP-L9X2000-NL-PSS-1YR	D3SP-L9X2000-NL-PSS-1YR		Annual Maintenance PSS (D3SP-L9X2000-NL)	\$1,565	Each	10%	\$1,408	Other	F1
D3SP-L9X4000-NL-PSS-1YR	D3SP-L9X4000-NL-PSS-1YR		Annual Maintenance PSS (D3SP-L9X4000-NL)	\$2,688	Each	10%	\$2,419	Other	F1
D3SP-L9X6000-NL-PSS-1YR	D3SP-L9X6000-NL-PSS-1YR		Annual Maintenance PSS (D3SP-L9X6000-NL)	\$3,821	Each	10%	\$3,439	Other	F1
D3SP-S4X1200-10K-PSS-1YR	D3SP-S4X1200-10K-PSS-1YR		Annual Maintenance PSS (D3SP-S4X1200-10K)	\$994	Each	10%	\$895	Other	F1
D3SP-S4X15TBXL2SSD-PSS-1YR	D3SP-S4X15TBXL2SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S4X15TBXL2SSD)	\$35,481	Each	10%	\$31,933	Other	F1
D3SPS4X1600XL-SSD-PSS-1YR	D3SPS4X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SPS4X1600XL-SSD)	\$4,844	Each	10%	\$4,360	Other	F1
D3SP-S4X1600XL-SSD-PSS-1YR	D3SP-S4X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S4X1600XL-SSD)	\$4,405	Each	10%	\$3,965	Other	F1
D3SP-S4X1600X-SSD-PSS-1YR	D3SP-S4X1600X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S4X1600X-SSD)	\$5,810	Each	10%	\$5,229	Other	F1
D3SP-S4X1800-10K-PSS-1YR	D3SP-S4X1800-10K-PSS-1YR		Annual Maintenance PSS (D3SP-S4X1800-10K)	\$1,232	Each	10%	\$1,109	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3SP-S4X3200XL-SSD-PSS-1YR	D3SP-S4X3200XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S4X3200XL-SSD)	\$8,115	Each	10%	\$7,304	Other	F1
D3SP-S4X400XL-SSD-PSS-1YR	D3SP-S4X400XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S4X400XL-SSD)	\$1,615	Each	10%	\$1,453	Other	F1
D3SP-S4X400X-SSD-PSS-1YR	D3SP-S4X400X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S4X400X-SSD)	\$1,993	Each	10%	\$1,793	Other	F1
D3SP-S4X600-10K-PSS-1YR	D3SP-S4X600-10K-PSS-1YR		Annual Maintenance PSS (D3SP-S4X600-10K)	\$611	Each	10%	\$550	Other	F1
D3SP-S4X600-15K-PSS-1YR	D3SP-S4X600-15K-PSS-1YR		Annual Maintenance PSS (D3SP-S4X600-15K)	\$807	Each	10%	\$727	Other	F1
D3SP-S4X7TBXL2-SSD-PSS-1YR	D3SP-S4X7TBXL2-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S4X7TBXL2-SSD)	\$17,985	Each	10%	\$16,187	Other	F1
D3SPS4X800XL-SSD-PSS-1YR	D3SPS4X800XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SPS4X800XL-SSD)	\$3,015	Each	10%	\$2,713	Other	F1
D3SP-S4X800XL-SSD-PSS-1YR	D3SP-S4X800XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S4X800XL-SSD)	\$2,739	Each	10%	\$2,465	Other	F1
D3SP-S4X800X-SSD-PSS-1YR	D3SP-S4X800X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S4X800X-SSD)	\$3,537	Each	10%	\$3,184	Other	F1
D3SP-S6X1200-10K-PSS-1YR	D3SP-S6X1200-10K-PSS-1YR		Annual Maintenance PSS (D3SP-S6X1200-10K)	\$1,491	Each	10%	\$1,342	Other	F1
D3SP-S6X15TBXL2SSD-PSS-1YR	D3SP-S6X15TBXL2SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S6X15TBXL2SSD)	\$53,221	Each	10%	\$47,899	Other	F1
D3SPS6X1600XL-SSD-PSS-1YR	D3SPS6X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SPS6X1600XL-SSD)	\$7,266	Each	10%	\$6,539	Other	F1
D3SP-S6X1600XL-SSD-PSS-1YR	D3SP-S6X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S6X1600XL-SSD)	\$6,608	Each	10%	\$5,947	Other	F1
D3SP-S6X1600X-SSD-PSS-1YR	D3SP-S6X1600X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S6X1600X-SSD)	\$8,715	Each	10%	\$7,844	Other	F1
D3SP-S6X1800-10K-PSS-1YR	D3SP-S6X1800-10K-PSS-1YR		Annual Maintenance PSS (D3SP-S6X1800-10K)	\$1,848	Each	10%	\$1,663	Other	F1
D3SP-S6X3200XL-SSD-PSS-1YR	D3SP-S6X3200XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S6X3200XL-SSD)	\$12,173	Each	10%	\$10,956	Other	F1
D3SP-S6X400XL-SSD-PSS-1YR	D3SP-S6X400XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S6X400XL-SSD)	\$2,422	Each	10%	\$2,180	Other	F1
D3SP-S6X400X-SSD-PSS-1YR	D3SP-S6X400X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S6X400X-SSD)	\$2,989	Each	10%	\$2,690	Other	F1
D3SP-S6X600-10K-PSS-1YR	D3SP-S6X600-10K-PSS-1YR		Annual Maintenance PSS (D3SP-S6X600-10K)	\$917	Each	10%	\$825	Other	F1
D3SP-S6X600-15K-PSS-1YR	D3SP-S6X600-15K-PSS-1YR		Annual Maintenance PSS (D3SP-S6X600-15K)	\$1,211	Each	10%	\$1,090	Other	F1
D3SP-S6X7TBXL2-SSD-PSS-1YR	D3SP-S6X7TBXL2-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S6X7TBXL2-SSD)	\$26,978	Each	10%	\$24,280	Other	F1
D3SPS6X800XL-SSD-PSS-1YR	D3SPS6X800XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SPS6X800XL-SSD)	\$4,522	Each	10%	\$4,070	Other	F1
D3SP-S6X800XL-SSD-PSS-1YR	D3SP-S6X800XL-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S6X800XL-SSD)	\$4,109	Each	10%	\$3,698	Other	F1
D3SP-S6X800X-SSD-PSS-1YR	D3SP-S6X800X-SSD-PSS-1YR		Annual Maintenance PSS (D3SP-S6X800X-SSD)	\$5,303	Each	10%	\$4,772	Other	F1
D3-VS07-1200U-PSS-1YR	D3-VS07-1200U-PSS-1YR		Annual Maintenance PSS (D3-VS07-1200U)	\$812	Each	10%	\$731	Other	F1
D3-VS07-1200TU-PSS-1YR	D3-VS07-1200TU-PSS-1YR		Annual Maintenance PSS (D3-VS07-1200TU)	\$974	Each	10%	\$877	Other	F1
D3-VS07-1200U-PSS-1YR	D3-VS07-1200U-PSS-1YR		Annual Maintenance PSS (D3-VS07-1200U)	\$974	Each	10%	\$877	Other	F1
D3-VS07-2000-PSS-1YR	D3-VS07-2000-PSS-1YR		Annual Maintenance PSS (D3-VS07-2000)	\$174	Each	10%	\$156	Other	F1
D3-VS07-2000TU-PSS-1YR	D3-VS07-2000TU-PSS-1YR		Annual Maintenance PSS (D3-VS07-2000TU)	\$209	Each	10%	\$188	Other	F1
D3-VS07-2000U-PSS-1YR	D3-VS07-2000U-PSS-1YR		Annual Maintenance PSS (D3-VS07-2000U)	\$209	Each	10%	\$188	Other	F1
D3-VS07-4000-PSS-1YR	D3-VS07-4000-PSS-1YR		Annual Maintenance PSS (D3-VS07-4000)	\$299	Each	10%	\$269	Other	F1
D3-VS07-4000TU-PSS-1YR	D3-VS07-4000TU-PSS-1YR		Annual Maintenance PSS (D3-VS07-4000TU)	\$358	Each	10%	\$322	Other	F1
D3-VS07-4000U-PSS-1YR	D3-VS07-4000U-PSS-1YR		Annual Maintenance PSS (D3-VS07-4000U)	\$358	Each	10%	\$322	Other	F1
D3-VS07-6000-PSS-1YR	D3-VS07-6000-PSS-1YR		Annual Maintenance PSS (D3-VS07-6000)	\$425	Each	10%	\$382	Other	F1
D3-VS07-6000TU-PSS-1YR	D3-VS07-6000TU-PSS-1YR		Annual Maintenance PSS (D3-VS07-6000TU)	\$510	Each	10%	\$459	Other	F1
D3-VS07-6000U-PSS-1YR	D3-VS07-6000U-PSS-1YR		Annual Maintenance PSS (D3-VS07-6000U)	\$510	Each	10%	\$459	Other	F1
D3-VS10-1200-PSS-1YR	D3-VS10-1200-PSS-1YR		Annual Maintenance PSS (D3-VS10-1200)	\$261	Each	10%	\$235	Other	F1
D3-VS10-1200TU-PSS-1YR	D3-VS10-1200TU-PSS-1YR		Annual Maintenance PSS (D3-VS10-1200TU)	\$314	Each	10%	\$282	Other	F1
D3-VS10-1200U-PSS-1YR	D3-VS10-1200U-PSS-1YR		Annual Maintenance PSS (D3-VS10-1200U)	\$314	Each	10%	\$282	Other	F1
D3-VS10-1800-PSS-1YR	D3-VS10-1800-PSS-1YR		Annual Maintenance PSS (D3-VS10-1800)	\$324	Each	10%	\$292	Other	F1
D3-VS10-1800TU-PSS-1YR	D3-VS10-1800TU-PSS-1YR		Annual Maintenance PSS (D3-VS10-1800TU)	\$390	Each	10%	\$351	Other	F1
D3-VS10-1800U-PSS-1YR	D3-VS10-1800U-PSS-1YR		Annual Maintenance PSS (D3-VS10-1800U)	\$390	Each	10%	\$351	Other	F1
D3-VS10-600-PSS-1YR	D3-VS10-600-PSS-1YR		Annual Maintenance PSS (D3-VS10-600)	\$153	Each	10%	\$138	Other	F1
D3-VS10-600TU-PSS-1YR	D3-VS10-600TU-PSS-1YR		Annual Maintenance PSS (D3-VS10-600TU)	\$183	Each	10%	\$165	Other	F1
D3-VS10-600U-PSS-1YR	D3-VS10-600U-PSS-1YR		Annual Maintenance PSS (D3-VS10-600U)	\$183	Each	10%	\$165	Other	F1
D3-VS12FX-1600-PSS-1YR	D3-VS12FX-1600-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-1600)	\$1,453	Each	10%	\$1,307	Other	F1
D3-VS12FX-1600TU-PSS-1YR	D3-VS12FX-1600TU-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-1600TU)	\$1,743	Each	10%	\$1,569	Other	F1
D3-VS12FX-1600U-PSS-1YR	D3-VS12FX-1600U-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-1600U)	\$1,743	Each	10%	\$1,569	Other	F1
D3-VS12FX-200-PSS-1YR	D3-VS12FX-200-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-200)	\$312	Each	10%	\$280	Other	F1
D3-VS12FX-200TU-PSS-1YR	D3-VS12FX-200TU-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-200TU)	\$373	Each	10%	\$336	Other	F1
D3-VS12FX-200U-PSS-1YR	D3-VS12FX-200U-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-200U)	\$373	Each	10%	\$336	Other	F1
D3-VS12FX-400-PSS-1YR	D3-VS12FX-400-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-400)	\$498	Each	10%	\$448	Other	F1
D3-VS12FX-400TU-PSS-1YR	D3-VS12FX-400TU-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-400TU)	\$597	Each	10%	\$538	Other	F1
D3-VS12FX-400U-PSS-1YR	D3-VS12FX-400U-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-400U)	\$597	Each	10%	\$538	Other	F1
D3-VS12FX-800-PSS-1YR	D3-VS12FX-800-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-800)	\$884	Each	10%	\$796	Other	F1
D3-VS12FX-800TU-PSS-1YR	D3-VS12FX-800TU-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-800TU)	\$1,062	Each	10%	\$956	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
D3-VS12FX-800U-PSS-1YR	D3-VS12FX-800U-PSS-1YR		Annual Maintenance PSS (D3-VS12FX-800U)	\$1,062	Each	10%	\$956	Other	F1
D3-VS15-600-PSS-1YR	D3-VS15-600-PSS-1YR		Annual Maintenance PSS (D3-VS15-600)	\$202	Each	10%	\$182	Other	F1
D3-VS15-600TU-PSS-1YR	D3-VS15-600TU-PSS-1YR		Annual Maintenance PSS (D3-VS15-600TU)	\$243	Each	10%	\$218	Other	F1
D3-VS15-600U-PSS-1YR	D3-VS15-600U-PSS-1YR		Annual Maintenance PSS (D3-VS15-600U)	\$243	Each	10%	\$218	Other	F1
D4-10-25GBSLIC-FRU-PSS-1YR	D4-10-25GBSLIC-FRU-PSS-1YR		Annual Maintenance PSS (D4-10-25GBSLIC-FRU)	\$231	Each	10%	\$208	Other	F1
D4-10-25GT4PRT-FRU-PSS-1YR	D4-10-25GT4PRT-FRU-PSS-1YR		Annual Maintenance PSS (D4-10-25GT4PRT-FRU)	\$348	Each	10%	\$313	Other	F1
D4-10GB4PORT-FRU-PSS-1YR	D4-10GB4PORT-FRU-PSS-1YR		Annual Maintenance PSS (D4-10GB4PORT-FRU)	\$553	Each	10%	\$498	Other	F1
D4-10GBSFP-FRU-PSS-1YR	D4-10GBSFP-FRU-PSS-1YR		Annual Maintenance PSS (D4-10GBSFP-FRU)	\$18	Each	10%	\$16	Other	F1
D4-10GBTSLIC-FRU-PSS-1YR	D4-10GBTSLIC-FRU-PSS-1YR		Annual Maintenance PSS (D4-10GBTSLIC-FRU)	\$482	Each	10%	\$433	Other	F1
D4-1100WPSU-FRU-PSS-1YR	D4-1100WPSU-FRU-PSS-1YR		Annual Maintenance PSS (D4-1100WPSU-FRU)	\$122	Each	10%	\$110	Other	F1
D4122ADAF-PSS-1YR	D4122ADAF-PSS-1YR		Annual Maintenance PSS (D4122ADAF)	\$488	Each	10%	\$439	Other	F1
D4122ADAFU-PSS-1YR	D4122ADAFU-PSS-1YR		Annual Maintenance PSS (D4122ADAFU)	\$488	Each	10%	\$439	Other	F1
D4122AD-PSS-1YR	D4122AD-PSS-1YR		Annual Maintenance PSS (D4122AD)	\$569	Each	10%	\$512	Other	F1
D4122ADU-PSS-1YR	D4122ADU-PSS-1YR		Annual Maintenance PSS (D4122ADU)	\$569	Each	10%	\$512	Other	F1
D4122FAF-PSS-1YR	D4122FAF-PSS-1YR		Annual Maintenance PSS (D4122FAF)	\$488	Each	10%	\$439	Other	F1
D4122FAFU-PSS-1YR	D4122FAFU-PSS-1YR		Annual Maintenance PSS (D4122FAFU)	\$488	Each	10%	\$439	Other	F1
D4122F-PSS-1YR	D4122F-PSS-1YR		Annual Maintenance PSS (D4122F)	\$569	Each	10%	\$512	Other	F1
D4122FU-PSS-1YR	D4122FU-PSS-1YR		Annual Maintenance PSS (D4122FU)	\$569	Each	10%	\$512	Other	F1
D412380ADAF-PSS-1YR	D412380ADAF-PSS-1YR		Annual Maintenance PSS (D412380ADAF)	\$1,840	Each	10%	\$1,656	Other	F1
D412380ADAFU-PSS-1YR	D412380ADAFU-PSS-1YR		Annual Maintenance PSS (D412380ADAFU)	\$1,840	Each	10%	\$1,656	Other	F1
D412380AD-PSS-1YR	D412380AD-PSS-1YR		Annual Maintenance PSS (D412380AD)	\$2,147	Each	10%	\$1,932	Other	F1
D412380ADU-PSS-1YR	D412380ADU-PSS-1YR		Annual Maintenance PSS (D412380ADU)	\$2,147	Each	10%	\$1,932	Other	F1
D412380FAF-PSS-1YR	D412380FAF-PSS-1YR		Annual Maintenance PSS (D412380FAF)	\$1,840	Each	10%	\$1,656	Other	F1
D412380FAFU-PSS-1YR	D412380FAFU-PSS-1YR		Annual Maintenance PSS (D412380FAFU)	\$1,840	Each	10%	\$1,656	Other	F1
D412380F-PSS-1YR	D412380F-PSS-1YR		Annual Maintenance PSS (D412380F)	\$2,147	Each	10%	\$1,932	Other	F1
D412380FU-PSS-1YR	D412380FU-PSS-1YR		Annual Maintenance PSS (D412380FU)	\$2,147	Each	10%	\$1,932	Other	F1
D4123ADAF-PSS-1YR	D4123ADAF-PSS-1YR		Annual Maintenance PSS (D4123ADAF)	\$434	Each	10%	\$391	Other	F1
D4123AD-PSS-1YR	D4123AD-PSS-1YR		Annual Maintenance PSS (D4123AD)	\$506	Each	10%	\$456	Other	F1
D4123ADU-PSS-1YR	D4123ADU-PSS-1YR		Annual Maintenance PSS (D4123ADU)	\$506	Each	10%	\$456	Other	F1
D4123FAF-PSS-1YR	D4123FAF-PSS-1YR		Annual Maintenance PSS (D4123FAF)	\$434	Each	10%	\$391	Other	F1
D4123F-PSS-1YR	D4123F-PSS-1YR		Annual Maintenance PSS (D4123F)	\$506	Each	10%	\$456	Other	F1
D4123FU-PSS-1YR	D4123FU-PSS-1YR		Annual Maintenance PSS (D4123FU)	\$506	Each	10%	\$456	Other	F1
D4-12CORECPU-FRU-PSS-1YR	D4-12CORECPU-FRU-PSS-1YR		Annual Maintenance PSS (D4-12CORECPU-FRU)	\$6,323	Each	10%	\$5,691	Other	F1
D4-16CORECPU-FRU-PSS-1YR	D4-16CORECPU-FRU-PSS-1YR		Annual Maintenance PSS (D4-16CORECPU-FRU)	\$9,729	Each	10%	\$8,756	Other	F1
D4-16GBMMMSFP-FRU-PSS-1YR	D4-16GBMMMSFP-FRU-PSS-1YR		Annual Maintenance PSS (D4-16GBMMMSFP-FRU)	\$202	Each	10%	\$181	Other	F1
D4-16GBRIMDR4-FRU-PSS-1YR	D4-16GBRIMDR4-FRU-PSS-1YR		Annual Maintenance PSS (D4-16GBRIMDR4-FRU)	\$257	Each	10%	\$231	Other	F1
D4-16GBRIMM-FRU-PSS-1YR	D4-16GBRIMM-FRU-PSS-1YR		Annual Maintenance PSS (D4-16GBRIMM-FRU)	\$276	Each	10%	\$248	Other	F1
D4-16GBSMSFP-FRU-PSS-1YR	D4-16GBSMSFP-FRU-PSS-1YR		Annual Maintenance PSS (D4-16GBSMSFP-FRU)	\$62	Each	10%	\$56	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D4-1GBSFP-FRU-PSS-1YR	D4-1GBSFP-FRU-PSS-1YR		Annual Maintenance PSS (D4-1GBSFP-FRU)	\$28	Each	10%	\$25	Other	F1
D4-240MLC-FRU-PSS-1YR	D4-240MLC-FRU-PSS-1YR		Annual Maintenance PSS (D4-240MLC-FRU)	\$271	Each	10%	\$244	Other	F1
D4-25GBESFP-FRU-PSS-1YR	D4-25GBESFP-FRU-PSS-1YR		Annual Maintenance PSS (D4-25GBESFP-FRU)	\$252	Each	10%	\$227	Other	F1
D4-2S10-1200-PSS-1YR	D4-2S10-1200-PSS-1YR		Annual Maintenance PSS (D4-2S10-1200)	\$249	Each	10%	\$224	Other	F1
D4-2S10-1200TU-PSS-1YR	D4-2S10-1200TU-PSS-1YR		Annual Maintenance PSS (D4-2S10-1200TU)	\$299	Each	10%	\$269	Other	F1
D4-2S10-1200U-PSS-1YR	D4-2S10-1200U-PSS-1YR		Annual Maintenance PSS (D4-2S10-1200U)	\$299	Each	10%	\$269	Other	F1
D4-2S10-1800-PSS-1YR	D4-2S10-1800-PSS-1YR		Annual Maintenance PSS (D4-2S10-1800)	\$308	Each	10%	\$277	Other	F1
D4-2S10-1800TU-PSS-1YR	D4-2S10-1800TU-PSS-1YR		Annual Maintenance PSS (D4-2S10-1800TU)	\$370	Each	10%	\$333	Other	F1
D4-2S10-1800U-PSS-1YR	D4-2S10-1800U-PSS-1YR		Annual Maintenance PSS (D4-2S10-1800U)	\$370	Each	10%	\$333	Other	F1
D4-2S10-600-PSS-1YR	D4-2S10-600-PSS-1YR		Annual Maintenance PSS (D4-2S10-600)	\$153	Each	10%	\$138	Other	F1
D4-2S10-600TU-PSS-1YR	D4-2S10-600TU-PSS-1YR		Annual Maintenance PSS (D4-2S10-600TU)	\$183	Each	10%	\$165	Other	F1
D4-2S10-600U-PSS-1YR	D4-2S10-600U-PSS-1YR		Annual Maintenance PSS (D4-2S10-600U)	\$183	Each	10%	\$165	Other	F1
D4-2SFX-400-PSS-1YR	D4-2SFX-400-PSS-1YR		Annual Maintenance PSS (D4-2SFX-400)	\$548	Each	10%	\$493	Other	F1
D4-2SFX-400TU-PSS-1YR	D4-2SFX-400TU-PSS-1YR		Annual Maintenance PSS (D4-2SFX-400TU)	\$657	Each	10%	\$591	Other	F1
D4-2SFX-400U-PSS-1YR	D4-2SFX-400U-PSS-1YR		Annual Maintenance PSS (D4-2SFX-400U)	\$657	Each	10%	\$591	Other	F1
D4-2SFXL-1600-PSS-1YR	D4-2SFXL-1600-PSS-1YR		Annual Maintenance PSS (D4-2SFXL-1600)	\$1,332	Each	10%	\$1,199	Other	F1
D4-2SFXL-1600TU-PSS-1YR	D4-2SFXL-1600TU-PSS-1YR		Annual Maintenance PSS (D4-2SFXL-1600TU)	\$1,598	Each	10%	\$1,438	Other	F1
D4-2SFXL-1600U-PSS-1YR	D4-2SFXL-1600U-PSS-1YR		Annual Maintenance PSS (D4-2SFXL-1600U)	\$1,598	Each	10%	\$1,438	Other	F1
D4-2SFXL2-7680-PSS-1YR	D4-2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (D4-2SFXL2-7680)	\$4,698	Each	10%	\$4,228	Other	F1
D4-2SFXL2-7680TU-PSS-1YR	D4-2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (D4-2SFXL2-7680TU)	\$5,639	Each	10%	\$5,075	Other	F1
D4-2SFXL2-7680U-PSS-1YR	D4-2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (D4-2SFXL2-7680U)	\$5,639	Each	10%	\$5,075	Other	F1
D4-2SFXL-3200-PSS-1YR	D4-2SFXL-3200-PSS-1YR		Annual Maintenance PSS (D4-2SFXL-3200)	\$2,232	Each	10%	\$2,009	Other	F1
D4-2SFXL-3200TU-PSS-1YR	D4-2SFXL-3200TU-PSS-1YR		Annual Maintenance PSS (D4-2SFXL-3200TU)	\$2,679	Each	10%	\$2,411	Other	F1
D4-2SFXL-3200U-PSS-1YR	D4-2SFXL-3200U-PSS-1YR		Annual Maintenance PSS (D4-2SFXL-3200U)	\$2,679	Each	10%	\$2,411	Other	F1
D4-2SFXL-800-PSS-1YR	D4-2SFXL-800-PSS-1YR		Annual Maintenance PSS (D4-2SFXL-800)	\$830	Each	10%	\$747	Other	F1
D4-2SFXL-800TU-PSS-1YR	D4-2SFXL-800TU-PSS-1YR		Annual Maintenance PSS (D4-2SFXL-800TU)	\$995	Each	10%	\$896	Other	F1
D4-2SFXL-800U-PSS-1YR	D4-2SFXL-800U-PSS-1YR		Annual Maintenance PSS (D4-2SFXL-800U)	\$995	Each	10%	\$896	Other	F1
D4-2U2NENC-FRU-PSS-1YR	D4-2U2NENC-FRU-PSS-1YR		Annual Maintenance PSS (D4-2U2NENC-FRU)	\$814	Each	10%	\$732	Other	F1
D4-30A123BATT-FRU-PSS-1YR	D4-30A123BATT-FRU-PSS-1YR		Annual Maintenance PSS (D4-30A123BATT-FRU)	\$163	Each	10%	\$146	Other	F1
D4-30PYLBATT-FRU-PSS-1YR	D4-30PYLBATT-FRU-PSS-1YR		Annual Maintenance PSS (D4-30PYLBATT-FRU)	\$265	Each	10%	\$238	Other	F1
D4-32GBRDIMM-FRU-PSS-1YR	D4-32GBRDIMM-FRU-PSS-1YR		Annual Maintenance PSS (D4-32GBRDIMM-FRU)	\$533	Each	10%	\$480	Other	F1
D4-40MMFAN-FRU-PSS-1YR	D4-40MMFAN-FRU-PSS-1YR		Annual Maintenance PSS (D4-40MMFAN-FRU)	\$25	Each	10%	\$22	Other	F1
D44PC10ICAFU-PSS-1YR	D44PC10ICAFU-PSS-1YR		Annual Maintenance PSS (D44PC10ICAFU)	\$553	Each	10%	\$498	Other	F1
D44PC10ICUAF-PSS-1YR	D44PC10ICUAF-PSS-1YR		Annual Maintenance PSS (D44PC10ICUAF)	\$461	Each	10%	\$415	Other	F1
D44PC10ICU-PSS-1YR	D44PC10ICU-PSS-1YR		Annual Maintenance PSS (D44PC10ICU)	\$538	Each	10%	\$484	Other	F1
D44PC10ICUU-PSS-1YR	D44PC10ICUU-PSS-1YR		Annual Maintenance PSS (D44PC10ICUU)	\$645	Each	10%	\$581	Other	F1
D44PC10ITAF-PSS-1YR	D44PC10ITAF-PSS-1YR		Annual Maintenance PSS (D44PC10ITAF)	\$488	Each	10%	\$439	Other	F1
D44PC10ITAFU-PSS-1YR	D44PC10ITAFU-PSS-1YR		Annual Maintenance PSS (D44PC10ITAFU)	\$586	Each	10%	\$527	Other	F1
D44PC10IT-PSS-1YR	D44PC10IT-PSS-1YR		Annual Maintenance PSS (D44PC10IT)	\$569	Each	10%	\$512	Other	F1
D44PC10ITTWAF-PSS-1YR	D44PC10ITTWAF-PSS-1YR		Annual Maintenance PSS (D44PC10ITTWAF)	\$326	Each	10%	\$293	Other	F1
D44PC10ITTWAFU-PSS-1YR	D44PC10ITTWAFU-PSS-1YR		Annual Maintenance PSS (D44PC10ITTWAFU)	\$391	Each	10%	\$352	Other	F1
D44PC10ITTW-PSS-1YR	D44PC10ITTW-PSS-1YR		Annual Maintenance PSS (D44PC10ITTW)	\$380	Each	10%	\$342	Other	F1
D44PC10ITTWU-PSS-1YR	D44PC10ITTWU-PSS-1YR		Annual Maintenance PSS (D44PC10ITTWU)	\$456	Each	10%	\$411	Other	F1
D44PC10ITU-PSS-1YR	D44PC10ITU-PSS-1YR		Annual Maintenance PSS (D44PC10ITU)	\$684	Each	10%	\$615	Other	F1
D44PC25ITAF-PSS-1YR	D44PC25ITAF-PSS-1YR		Annual Maintenance PSS (D44PC25ITAF)	\$1,869	Each	10%	\$1,682	Other	F1
D44PC25ITAFU-PSS-1YR	D44PC25ITAFU-PSS-1YR		Annual Maintenance PSS (D44PC25ITAFU)	\$1,803	Each	10%	\$1,623	Other	F1
D44PC25IT-PSS-1YR	D44PC25IT-PSS-1YR		Annual Maintenance PSS (D44PC25IT)	\$2,181	Each	10%	\$1,962	Other	F1
D44PC25ITWAF-PSS-1YR	D44PC25ITWAF-PSS-1YR		Annual Maintenance PSS (D44PC25ITWAF)	\$326	Each	10%	\$293	Other	F1
D44PC25ITWAFU-PSS-1YR	D44PC25ITWAFU-PSS-1YR		Annual Maintenance PSS (D44PC25ITWAFU)	\$391	Each	10%	\$352	Other	F1
D44PC25ITTW-PSS-1YR	D44PC25ITTW-PSS-1YR		Annual Maintenance PSS (D44PC25ITTW)	\$380	Each	10%	\$342	Other	F1
D44PC25ITTWU-PSS-1YR	D44PC25ITTWU-PSS-1YR		Annual Maintenance PSS (D44PC25ITTWU)	\$456	Each	10%	\$411	Other	F1
D44PC25ITU-PSS-1YR	D44PC25ITU-PSS-1YR		Annual Maintenance PSS (D44PC25ITU)	\$2,181	Each	10%	\$1,962	Other	F1
D4-64GBMLC-FRU-PSS-1YR	D4-64GBMLC-FRU-PSS-1YR		Annual Maintenance PSS (D4-64GBMLC-FRU)	\$97	Each	10%	\$87	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D4-6CORECPU-FRU-PSS-1YR	D4-6CORECPU-FRU-PSS-1YR		Annual Maintenance PSS (D4-6CORECPU-FRU)	\$1,513	Each	10%	\$1,361	Other	F1
D4-80X2.5ASSY-FRU-PSS-1YR	D4-80X2.5ASSY-FRU-PSS-1YR		Annual Maintenance PSS (D4-80X2.5ASSY-FRU)	\$877	Each	10%	\$789	Other	F1
D4-80X2.5DRKIT-FRU-PSS-1YR	D4-80X2.5DRKIT-FRU-PSS-1YR		Annual Maintenance PSS (D4-80X2.5DRKIT-FRU)	\$185	Each	10%	\$166	Other	F1
D4-80X2.5FAN-FRU-PSS-1YR	D4-80X2.5FAN-FRU-PSS-1YR		Annual Maintenance PSS (D4-80X2.5FAN-FRU)	\$39	Each	10%	\$35	Other	F1
D4-80X2.5FRKIT-FRU-PSS-1YR	D4-80X2.5FRKIT-FRU-PSS-1YR		Annual Maintenance PSS (D4-80X2.5FRKIT-FRU)	\$245	Each	10%	\$221	Other	F1
D4-8CORECPU-FRU-PSS-1YR	D4-8CORECPU-FRU-PSS-1YR		Annual Maintenance PSS (D4-8CORECPU-FRU)	\$4,094	Each	10%	\$3,684	Other	F1
D4-8GBRDRAM-FRU-PSS-1YR	D4-8GBRDRAM-FRU-PSS-1YR		Annual Maintenance PSS (D4-8GBRDRAM-FRU)	\$164	Each	10%	\$148	Other	F1
D4-8GBSFP-FRU-PSS-1YR	D4-8GBSFP-FRU-PSS-1YR		Annual Maintenance PSS (D4-8GBSFP-FRU)	\$17	Each	10%	\$16	Other	F1
D4-A123BATTERY-FRU-PSS-1YR	D4-A123BATTERY-FRU-PSS-1YR		Annual Maintenance PSS (D4-A123BATTERY-FRU)	\$158	Each	10%	\$142	Other	F1
D4-ADJRAIL-FRU-PSS-1YR	D4-ADJRAIL-FRU-PSS-1YR		Annual Maintenance PSS (D4-ADJRAIL-FRU)	\$34	Each	10%	\$31	Other	F1
D4-ANC12GLCC-FRU-PSS-1YR	D4-ANC12GLCC-FRU-PSS-1YR		Annual Maintenance PSS (D4-ANC12GLCC-FRU)	\$452	Each	10%	\$407	Other	F1
D4-ANCASS-FRU-PSS-1YR	D4-ANCASS-FRU-PSS-1YR		Annual Maintenance PSS (D4-ANCASS-FRU)	\$252	Each	10%	\$227	Other	F1
D4-ANCCHAS-FRU-PSS-1YR	D4-ANCCHAS-FRU-PSS-1YR		Annual Maintenance PSS (D4-ANCCHAS-FRU)	\$779	Each	10%	\$701	Other	F1
D4BD6C25ADAF-PSS-1YR	D4BD6C25ADAF-PSS-1YR		Annual Maintenance PSS (D4BD6C25ADAF)	\$2,170	Each	10%	\$1,953	Other	F1
D4BD6C25AD-PSS-1YR	D4BD6C25AD-PSS-1YR		Annual Maintenance PSS (D4BD6C25AD)	\$2,532	Each	10%	\$2,279	Other	F1
D4BD6C25FAFLL-PSS-1YR	D4BD6C25FAFLL-PSS-1YR		Annual Maintenance PSS (D4BD6C25FAFLL)	\$2,170	Each	10%	\$1,953	Other	F1
D4BD6C25FAF-PSS-1YR	D4BD6C25FAF-PSS-1YR		Annual Maintenance PSS (D4BD6C25FAF)	\$2,170	Each	10%	\$1,953	Other	F1
D4BD6C25FLL-PSS-1YR	D4BD6C25FLL-PSS-1YR		Annual Maintenance PSS (D4BD6C25FLL)	\$2,532	Each	10%	\$2,279	Other	F1
D4BD6C25F-PSS-1YR	D4BD6C25F-PSS-1YR		Annual Maintenance PSS (D4BD6C25F)	\$2,532	Each	10%	\$2,279	Other	F1
D4-CNCHAS-FRU-PSS-1YR	D4-CNCHAS-FRU-PSS-1YR		Annual Maintenance PSS (D4-CNCHAS-FRU)	\$3,410	Each	10%	\$3,069	Other	F1
D4-D2S10-1200-PSS-1YR	D4-D2S10-1200-PSS-1YR		Annual Maintenance PSS (D4-D2S10-1200)	\$249	Each	10%	\$224	Other	F1
D4-D2S10-1200TU-PSS-1YR	D4-D2S10-1200TU-PSS-1YR		Annual Maintenance PSS (D4-D2S10-1200TU)	\$299	Each	10%	\$269	Other	F1
D4-D2S10-1200U-PSS-1YR	D4-D2S10-1200U-PSS-1YR		Annual Maintenance PSS (D4-D2S10-1200U)	\$299	Each	10%	\$269	Other	F1
D4-D2S10-1800-PSS-1YR	D4-D2S10-1800-PSS-1YR		Annual Maintenance PSS (D4-D2S10-1800)	\$308	Each	10%	\$277	Other	F1
D4-D2S10-1800TU-PSS-1YR	D4-D2S10-1800TU-PSS-1YR		Annual Maintenance PSS (D4-D2S10-1800TU)	\$370	Each	10%	\$333	Other	F1
D4-D2S10-1800U-PSS-1YR	D4-D2S10-1800U-PSS-1YR		Annual Maintenance PSS (D4-D2S10-1800U)	\$370	Each	10%	\$333	Other	F1
D4-D2S10-600-PSS-1YR	D4-D2S10-600-PSS-1YR		Annual Maintenance PSS (D4-D2S10-600)	\$153	Each	10%	\$138	Other	F1
D4-D2S10-600TU-PSS-1YR	D4-D2S10-600TU-PSS-1YR		Annual Maintenance PSS (D4-D2S10-600TU)	\$183	Each	10%	\$165	Other	F1
D4-D2S10-600U-PSS-1YR	D4-D2S10-600U-PSS-1YR		Annual Maintenance PSS (D4-D2S10-600U)	\$183	Each	10%	\$165	Other	F1
D4-D2SFX-400-PSS-1YR	D4-D2SFX-400-PSS-1YR		Annual Maintenance PSS (D4-D2SFX-400)	\$548	Each	10%	\$493	Other	F1
D4-D2SFX-400TU-PSS-1YR	D4-D2SFX-400TU-PSS-1YR		Annual Maintenance PSS (D4-D2SFX-400TU)	\$657	Each	10%	\$591	Other	F1
D4-D2SFX-400U-PSS-1YR	D4-D2SFX-400U-PSS-1YR		Annual Maintenance PSS (D4-D2SFX-400U)	\$657	Each	10%	\$591	Other	F1
D4-D2SFXL-1600-PSS-1YR	D4-D2SFXL-1600-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL-1600)	\$1,332	Each	10%	\$1,199	Other	F1
D4-D2SFXL1600TU-PSS-1YR	D4-D2SFXL1600TU-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL1600TU)	\$1,598	Each	10%	\$1,438	Other	F1
D4-D2SFXL-1600U-PSS-1YR	D4-D2SFXL-1600U-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL-1600U)	\$1,598	Each	10%	\$1,438	Other	F1
D4-D2SFXL2-7680-PSS-1YR	D4-D2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL2-7680)	\$4,698	Each	10%	\$4,228	Other	F1
D4-D2SFXL2-7680TU-PSS-1YR	D4-D2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL2-7680TU)	\$5,639	Each	10%	\$5,075	Other	F1
D4-D2SFXL2-7680U-PSS-1YR	D4-D2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL2-7680U)	\$5,639	Each	10%	\$5,075	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D4-D2SFXL-3200-PSS-1YR	D4-D2SFXL-3200-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL-3200)	\$2,232	Each	10%	\$2,009	Other	F1
D4-D2SFXL3200TU-PSS-1YR	D4-D2SFXL3200TU-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL3200TU)	\$2,679	Each	10%	\$2,411	Other	F1
D4-D2SFXL-3200U-PSS-1YR	D4-D2SFXL-3200U-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL-3200U)	\$2,679	Each	10%	\$2,411	Other	F1
D4-D2SFXL-800-PSS-1YR	D4-D2SFXL-800-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL-800)	\$830	Each	10%	\$747	Other	F1
D4-D2SFXL-800TU-PSS-1YR	D4-D2SFXL-800TU-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL-800TU)	\$995	Each	10%	\$896	Other	F1
D4-D2SFXL-800U-PSS-1YR	D4-D2SFXL-800U-PSS-1YR		Annual Maintenance PSS (D4-D2SFXL-800U)	\$995	Each	10%	\$896	Other	F1
D4F-2SFXL2-15360-PSS-1YR	D4F-2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-15360)	\$8,363	Each	10%	\$7,527	Other	F1
D4F-2SFXL2-15360TU-PSS-1YR	D4F-2SFXL2-15360TU-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-15360TU)	\$10,036	Each	10%	\$9,032	Other	F1
D4F-2SFXL2-15360U-PSS-1YR	D4F-2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-15360U)	\$10,036	Each	10%	\$9,032	Other	F1
D4F-2SFXL2-1920-PSS-1YR	D4F-2SFXL2-1920-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-1920)	\$1,216	Each	10%	\$1,094	Other	F1
D4F-2SFXL2-1920TU-PSS-1YR	D4F-2SFXL2-1920TU-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-1920TU)	\$1,459	Each	10%	\$1,313	Other	F1
D4F-2SFXL2-1920U-PSS-1YR	D4F-2SFXL2-1920U-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-1920U)	\$1,459	Each	10%	\$1,313	Other	F1
D4F-2SFXL2-3840-PSS-1YR	D4F-2SFXL2-3840-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-3840)	\$2,166	Each	10%	\$1,949	Other	F1
D4F-2SFXL2-3840TU-PSS-1YR	D4F-2SFXL2-3840TU-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-3840TU)	\$2,600	Each	10%	\$2,340	Other	F1
D4F-2SFXL2-3840U-PSS-1YR	D4F-2SFXL2-3840U-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-3840U)	\$2,600	Each	10%	\$2,340	Other	F1
D4F-2SFXL2-7680-PSS-1YR	D4F-2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-7680)	\$4,027	Each	10%	\$3,624	Other	F1
D4F-2SFXL2-7680TU-PSS-1YR	D4F-2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-7680TU)	\$4,833	Each	10%	\$4,350	Other	F1
D4F-2SFXL2-7680U-PSS-1YR	D4F-2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL2-7680U)	\$4,833	Each	10%	\$4,350	Other	F1
D4F-2SFXL-800-PSS-1YR	D4F-2SFXL-800-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL-800)	\$614	Each	10%	\$553	Other	F1
D4F-2SFXL-800TU-PSS-1YR	D4F-2SFXL-800TU-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL-800TU)	\$736	Each	10%	\$662	Other	F1
D4F-2SFXL-800U-PSS-1YR	D4F-2SFXL-800U-PSS-1YR		Annual Maintenance PSS (D4F-2SFXL-800U)	\$736	Each	10%	\$662	Other	F1
D4FC-2SFX-400-PSS-1YR	D4FC-2SFX-400-PSS-1YR		Annual Maintenance PSS (D4FC-2SFX-400)	\$548	Each	10%	\$493	Other	F1
D4FC-2SFX-400TU-PSS-1YR	D4FC-2SFX-400TU-PSS-1YR		Annual Maintenance PSS (D4FC-2SFX-400TU)	\$657	Each	10%	\$591	Other	F1
D4FC-2SFX-400U-PSS-1YR	D4FC-2SFX-400U-PSS-1YR		Annual Maintenance PSS (D4FC-2SFX-400U)	\$657	Each	10%	\$591	Other	F1
D4FC-D2SFX-400-PSS-1YR	D4FC-D2SFX-400-PSS-1YR		Annual Maintenance PSS (D4FC-D2SFX-400)	\$548	Each	10%	\$493	Other	F1
D4FC-D2SFX-400TU-PSS-1YR	D4FC-D2SFX-400TU-PSS-1YR		Annual Maintenance PSS (D4FC-D2SFX-400TU)	\$657	Each	10%	\$591	Other	F1
D4FC-D2SFX-400U-PSS-1YR	D4FC-D2SFX-400U-PSS-1YR		Annual Maintenance PSS (D4FC-D2SFX-400U)	\$657	Each	10%	\$591	Other	F1
D4F-D2SFXL2-15360-PSS-1YR	D4F-D2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-15360)	\$8,363	Each	10%	\$7,527	Other	F1
D4F-D2SFXL215360TU-PSS-1YR	D4F-D2SFXL215360TU-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL215360TU)	\$10,036	Each	10%	\$9,032	Other	F1
D4F-D2SFXL2-15360U-PSS-1YR	D4F-D2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-15360U)	\$10,036	Each	10%	\$9,032	Other	F1
D4F-D2SFXL2-1920-PSS-1YR	D4F-D2SFXL2-1920-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-1920)	\$1,216	Each	10%	\$1,094	Other	F1
D4F-D2SFXL2-1920TU-PSS-1YR	D4F-D2SFXL2-1920TU-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-1920TU)	\$1,459	Each	10%	\$1,313	Other	F1
D4F-D2SFXL2-1920U-PSS-1YR	D4F-D2SFXL2-1920U-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-1920U)	\$1,459	Each	10%	\$1,313	Other	F1
D4F-D2SFXL2-3840-PSS-1YR	D4F-D2SFXL2-3840-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-3840)	\$2,166	Each	10%	\$1,949	Other	F1
D4F-D2SFXL2-3840TU-PSS-1YR	D4F-D2SFXL2-3840TU-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-3840TU)	\$2,600	Each	10%	\$2,340	Other	F1
D4F-D2SFXL2-3840U-PSS-1YR	D4F-D2SFXL2-3840U-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-3840U)	\$2,600	Each	10%	\$2,340	Other	F1
D4F-D2SFXL2-7680-PSS-1YR	D4F-D2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-7680)	\$4,027	Each	10%	\$3,624	Other	F1
D4F-D2SFXL2-7680TU-PSS-1YR	D4F-D2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (D4F-D2SFXL2-7680TU)	\$4,833	Each	10%	\$4,350	Other	F1



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Vendor Notes:

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D4F-D2SFXL2-7680U-PSS-1YR	D4F-D2SFXL2-7680U-PSS-1YR	Annual Maintenance PSS (D4F-D2SFXL2-7680U)		\$4,833	Each	10%	\$4,350	Other	F1
D4F-D2SFXL-800-PSS-1YR	D4F-D2SFXL-800-PSS-1YR	Annual Maintenance PSS (D4F-D2SFXL-800)		\$614	Each	10%	\$553	Other	F1
D4F-D2SFXL-800TU-PSS-1YR	D4F-D2SFXL-800TU-PSS-1YR	Annual Maintenance PSS (D4F-D2SFXL-800TU)		\$736	Each	10%	\$662	Other	F1
D4F-D2SFXL-800U-PSS-1YR	D4F-D2SFXL-800U-PSS-1YR	Annual Maintenance PSS (D4F-D2SFXL-800U)		\$736	Each	10%	\$662	Other	F1
D4-HILINEPSU-FRU-PSS-1YR	D4-HILINEPSU-FRU-PSS-1YR	Annual Maintenance PSS (D4-HILINEPSU-FRU)		\$415	Each	10%	\$374	Other	F1
D4-LOWLINEPSU-FRU-PSS-1YR	D4-LOWLINEPSU-FRU-PSS-1YR	Annual Maintenance PSS (D4-LOWLINEPSU-FRU)		\$364	Each	10%	\$326	Other	F1
D4-M2NVM-FRU-PSS-1YR	D4-M2NVM-FRU-PSS-1YR	Annual Maintenance PSS (D4-M2NVM-FRU)		\$416	Each	10%	\$374	Other	F1
D4-PCB12GB-FRU-PSS-1YR	D4-PCB12GB-FRU-PSS-1YR	Annual Maintenance PSS (D4-PCB12GB-FRU)		\$447	Each	10%	\$402	Other	F1
D4-PCB16GB-FRU-PSS-1YR	D4-PCB16GB-FRU-PSS-1YR	Annual Maintenance PSS (D4-PCB16GB-FRU)		\$492	Each	10%	\$434	Other	F1
D4-PWRCOOL SUP-FRU-PSS-1YR	D4-PWRCOOL SUP-FRU-PSS-1YR	Annual Maintenance PSS (D4-PWRCOOL SUP-FRU)		\$109	Each	10%	\$98	Other	F1
D4-PYLBATTERY-FRU-PSS-1YR	D4-PYLBATTERY-FRU-PSS-1YR	Annual Maintenance PSS (D4-PYLBATTERY-FRU)		\$303	Each	10%	\$272	Other	F1
D4SFP10AF-PSS-1YR	D4SFP10AF-PSS-1YR	Annual Maintenance PSS (D4SFP10AF)		\$76	Each	10%	\$68	Other	F1
D4SFP10AFU-PSS-1YR	D4SFP10AFU-PSS-1YR	Annual Maintenance PSS (D4SFP10AFU)		\$76	Each	10%	\$68	Other	F1
D4SFP10AFU-PSS-1YR	D4SFP10AFU-PSS-1YR	Annual Maintenance PSS (D4SFP10AFU)		\$151	Each	10%	\$136	Other	F1
D4SFP10IU-PSS-1YR	D4SFP10IU-PSS-1YR	Annual Maintenance PSS (D4SFP10IU)		\$176	Each	10%	\$159	Other	F1
D4SFP10-PSS-1YR	D4SFP10-PSS-1YR	Annual Maintenance PSS (D4SFP10)		\$89	Each	10%	\$80	Other	F1
D4SFP10U-PSS-1YR	D4SFP10U-PSS-1YR	Annual Maintenance PSS (D4SFP10U)		\$89	Each	10%	\$80	Other	F1
D4SFP16FAFU-PSS-1YR	D4SFP16FAFU-PSS-1YR	Annual Maintenance PSS (D4SFP16FAFU)		\$227	Each	10%	\$204	Other	F1
D4SFP16FU-PSS-1YR	D4SFP16FU-PSS-1YR	Annual Maintenance PSS (D4SFP16FU)		\$227	Each	10%	\$204	Other	F1
D4SFP1AFU-PSS-1YR	D4SFP1AFU-PSS-1YR	Annual Maintenance PSS (D4SFP1AFU)		\$151	Each	10%	\$136	Other	F1
D4SFP1U-PSS-1YR	D4SFP1U-PSS-1YR	Annual Maintenance PSS (D4SFP1U)		\$176	Each	10%	\$159	Other	F1
D4SFP25AF-PSS-1YR	D4SFP25AF-PSS-1YR	Annual Maintenance PSS (D4SFP25AF)		\$433	Each	10%	\$390	Other	F1
D4SFP25AFU-PSS-1YR	D4SFP25AFU-PSS-1YR	Annual Maintenance PSS (D4SFP25AFU)		\$835	Each	10%	\$752	Other	F1
D4SFP25-PSS-1YR	D4SFP25-PSS-1YR	Annual Maintenance PSS (D4SFP25)		\$505	Each	10%	\$455	Other	F1
D4SFP25U-PSS-1YR	D4SFP25U-PSS-1YR	Annual Maintenance PSS (D4SFP25U)		\$1,010	Each	10%	\$909	Other	F1
D4SFP8FAFU-PSS-1YR	D4SFP8FAFU-PSS-1YR	Annual Maintenance PSS (D4SFP8FAFU)		\$60	Each	10%	\$54	Other	F1
D4SFP8FU-PSS-1YR	D4SFP8FU-PSS-1YR	Annual Maintenance PSS (D4SFP8FU)		\$70	Each	10%	\$63	Other	F1
D4SFP8FAFU-PSS-1YR	D4SFP8FAFU-PSS-1YR	Annual Maintenance PSS (D4SFP8FAFU)		\$227	Each	10%	\$204	Other	F1
D4SFP8FU-PSS-1YR	D4SFP8FU-PSS-1YR	Annual Maintenance PSS (D4SFP8FU)		\$265	Each	10%	\$238	Other	F1
D4SL10ICAFU-PSS-1YR	D4SL10ICAFU-PSS-1YR	Annual Maintenance PSS (D4SL10ICAFU)		\$553	Each	10%	\$498	Other	F1
D4SL10ICUAF-PSS-1YR	D4SL10ICUAF-PSS-1YR	Annual Maintenance PSS (D4SL10ICUAF)		\$461	Each	10%	\$415	Other	F1
D4SL10ICU-PSS-1YR	D4SL10ICU-PSS-1YR	Annual Maintenance PSS (D4SL10ICU)		\$538	Each	10%	\$484	Other	F1
D4SL10ICUU-PSS-1YR	D4SL10ICUU-PSS-1YR	Annual Maintenance PSS (D4SL10ICUU)		\$645	Each	10%	\$581	Other	F1
D4SL10I04PTAF-PSS-1YR	D4SL10I04PTAF-PSS-1YR	Annual Maintenance PSS (D4SL10I04PTAF)		\$488	Each	10%	\$439	Other	F1
D4SL10I04PTAFU-PSS-1YR	D4SL10I04PTAFU-PSS-1YR	Annual Maintenance PSS (D4SL10I04PTAFU)		\$586	Each	10%	\$527	Other	F1
D4SL10I04PT-PSS-1YR	D4SL10I04PT-PSS-1YR	Annual Maintenance PSS (D4SL10I04PT)		\$569	Each	10%	\$512	Other	F1
D4SL10I04PTTWAF-PSS-1YR	D4SL10I04PTTWAF-PSS-1YR	Annual Maintenance PSS (D4SL10I04PTTWAF)		\$326	Each	10%	\$293	Other	F1
D4SL10I04PTTWAFU-PSS-1YR	D4SL10I04PTTWAFU-PSS-1YR	Annual Maintenance PSS (D4SL10I04PTTWAFU)		\$391	Each	10%	\$352	Other	F1
D4SL10I04PTTW-PSS-1YR	D4SL10I04PTTW-PSS-1YR	Annual Maintenance PSS (D4SL10I04PTTW)		\$380	Each	10%	\$342	Other	F1
D4SL10I04PTTWU-PSS-1YR	D4SL10I04PTTWU-PSS-1YR	Annual Maintenance PSS (D4SL10I04PTTWU)		\$456	Each	10%	\$411	Other	F1
D4SL10I04PTU-PSS-1YR	D4SL10I04PTU-PSS-1YR	Annual Maintenance PSS (D4SL10I04PTU)		\$684	Each	10%	\$615	Other	F1
D4SL12C25ADAF-PSS-1YR	D4SL12C25ADAF-PSS-1YR	Annual Maintenance PSS (D4SL12C25ADAF)		\$11,862	Each	10%	\$10,676	Other	F1
D4SL12C25AD-PSS-1YR	D4SL12C25AD-PSS-1YR	Annual Maintenance PSS (D4SL12C25AD)		\$13,839	Each	10%	\$12,455	Other	F1
D4SL12C25FALL-PSS-1YR	D4SL12C25FALL-PSS-1YR	Annual Maintenance PSS (D4SL12C25FALL)		\$11,862	Each	10%	\$10,676	Other	F1
D4SL12C25FAF-PSS-1YR	D4SL12C25FAF-PSS-1YR	Annual Maintenance PSS (D4SL12C25FAF)		\$11,862	Each	10%	\$10,676	Other	F1
D4SL12C25FLL-PSS-1YR	D4SL12C25FLL-PSS-1YR	Annual Maintenance PSS (D4SL12C25FLL)		\$13,839	Each	10%	\$12,455	Other	F1
D4SL12C25F-PSS-1YR	D4SL12C25F-PSS-1YR	Annual Maintenance PSS (D4SL12C25F)		\$13,839	Each	10%	\$12,455	Other	F1
D4SL12SAS8LAF-PSS-1YR	D4SL12SAS8LAF-PSS-1YR	Annual Maintenance PSS (D4SL12SAS8LAF)		\$1,411	Each	10%	\$1,270	Other	F1
D4SL12SAS8LAFU-PSS-1YR	D4SL12SAS8LAFU-PSS-1YR	Annual Maintenance PSS (D4SL12SAS8LAFU)		\$1,411	Each	10%	\$1,270	Other	F1
D4SL12SAS8LF-PSS-1YR	D4SL12SAS8LF-PSS-1YR	Annual Maintenance PSS (D4SL12SAS8LF)		\$1,646	Each	10%	\$1,482	Other	F1
D4SL12SAS8L-PSS-1YR	D4SL12SAS8L-PSS-1YR	Annual Maintenance PSS (D4SL12SAS8L)		\$1,646	Each	10%	\$1,482	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
D4SL12SASAF-PSS-1YR	D4SL12SASAF-PSS-1YR		Annual Maintenance PSS (D4SL12SASAF)	\$1,411	Each	10%	\$1,270	Other	F1
D4SL12SASAFU-PSS-1YR	D4SL12SASAFU-PSS-1YR		Annual Maintenance PSS (D4SL12SASAFU)	\$1,693	Each	10%	\$1,524	Other	F1
D4SL12SASAF-PSS-1YR	D4SL12SASAF-PSS-1YR		Annual Maintenance PSS (D4SL12SASAF)	\$1,411	Each	10%	\$1,270	Other	F1
D4SL12SASF-PSS-1YR	D4SL12SASF-PSS-1YR		Annual Maintenance PSS (D4SL12SASF)	\$1,646	Each	10%	\$1,482	Other	F1
D4SL12SAS-PSS-1YR	D4SL12SAS-PSS-1YR		Annual Maintenance PSS (D4SL12SAS)	\$1,646	Each	10%	\$1,482	Other	F1
D4SL12SASU-PSS-1YR	D4SL12SASU-PSS-1YR		Annual Maintenance PSS (D4SL12SASU)	\$1,975	Each	10%	\$1,778	Other	F1
D4SL16C25ADAF-PSS-1YR	D4SL16C25ADAF-PSS-1YR		Annual Maintenance PSS (D4SL16C25ADAF)	\$26,000	Each	10%	\$23,400	Other	F1
D4SL16C25AD-PSS-1YR	D4SL16C25AD-PSS-1YR		Annual Maintenance PSS (D4SL16C25AD)	\$30,333	Each	10%	\$27,300	Other	F1
D4SL16C25FALL-PSS-1YR	D4SL16C25FALL-PSS-1YR		Annual Maintenance PSS (D4SL16C25FALL)	\$26,000	Each	10%	\$23,400	Other	F1
D4SL16C25FAF-PSS-1YR	D4SL16C25FAF-PSS-1YR		Annual Maintenance PSS (D4SL16C25FAF)	\$26,000	Each	10%	\$23,400	Other	F1
D4SL16C25FLL-PSS-1YR	D4SL16C25FLL-PSS-1YR		Annual Maintenance PSS (D4SL16C25FLL)	\$30,333	Each	10%	\$27,300	Other	F1
D4SL16C25F-PSS-1YR	D4SL16C25F-PSS-1YR		Annual Maintenance PSS (D4SL16C25F)	\$30,333	Each	10%	\$27,300	Other	F1
D4SL16FAF-PSS-1YR	D4SL16FAF-PSS-1YR		Annual Maintenance PSS (D4SL16FAF)	\$706	Each	10%	\$635	Other	F1
D4SL16FAFU-PSS-1YR	D4SL16FAFU-PSS-1YR		Annual Maintenance PSS (D4SL16FAFU)	\$847	Each	10%	\$762	Other	F1
D4SL16F-PSS-1YR	D4SL16F-PSS-1YR		Annual Maintenance PSS (D4SL16F)	\$824	Each	10%	\$741	Other	F1
D4SL16FSMAF-PSS-1YR	D4SL16FSMAF-PSS-1YR		Annual Maintenance PSS (D4SL16FSMAF)	\$1,253	Each	10%	\$1,128	Other	F1
D4SL16FSMAFU-PSS-1YR	D4SL16FSMAFU-PSS-1YR		Annual Maintenance PSS (D4SL16FSMAFU)	\$1,504	Each	10%	\$1,354	Other	F1
D4SL16FSM-PSS-1YR	D4SL16FSM-PSS-1YR		Annual Maintenance PSS (D4SL16FSM)	\$1,462	Each	10%	\$1,316	Other	F1
D4SL16FSMU-PSS-1YR	D4SL16FSMU-PSS-1YR		Annual Maintenance PSS (D4SL16FSMU)	\$1,755	Each	10%	\$1,579	Other	F1
D4SL16FU-PSS-1YR	D4SL16FU-PSS-1YR		Annual Maintenance PSS (D4SL16FU)	\$988	Each	10%	\$889	Other	F1
D4SL25IO4PTAF-PSS-1YR	D4SL25IO4PTAF-PSS-1YR		Annual Maintenance PSS (D4SL25IO4PTAF)	\$1,641	Each	10%	\$1,477	Other	F1
D4SL25IO4PTAFU-PSS-1YR	D4SL25IO4PTAFU-PSS-1YR		Annual Maintenance PSS (D4SL25IO4PTAFU)	\$1,641	Each	10%	\$1,477	Other	F1
D4SL25IO4PT-PSS-1YR	D4SL25IO4PT-PSS-1YR		Annual Maintenance PSS (D4SL25IO4PT)	\$1,985	Each	10%	\$1,786	Other	F1
D4SL25IO4PTTWAF-PSS-1YR	D4SL25IO4PTTWAF-PSS-1YR		Annual Maintenance PSS (D4SL25IO4PTTWAF)	\$326	Each	10%	\$293	Other	F1
D4SL25IO4PTTWAFU-PSS-1YR	D4SL25IO4PTTWAFU-PSS-1YR		Annual Maintenance PSS (D4SL25IO4PTTWAFU)	\$391	Each	10%	\$352	Other	F1
D4SL25IO4PTTW-PSS-1YR	D4SL25IO4PTTW-PSS-1YR		Annual Maintenance PSS (D4SL25IO4PTTW)	\$380	Each	10%	\$342	Other	F1
D4SL25IO4PTTWU-PSS-1YR	D4SL25IO4PTTWU-PSS-1YR		Annual Maintenance PSS (D4SL25IO4PTTWU)	\$456	Each	10%	\$411	Other	F1
D4SL25IO4PTU-PSS-1YR	D4SL25IO4PTU-PSS-1YR		Annual Maintenance PSS (D4SL25IO4PTU)	\$1,985	Each	10%	\$1,786	Other	F1
D4SL8C25ADAF-PSS-1YR	D4SL8C25ADAF-PSS-1YR		Annual Maintenance PSS (D4SL8C25ADAF)	\$5,576	Each	10%	\$5,018	Other	F1
D4SL8C25AD-PSS-1YR	D4SL8C25AD-PSS-1YR		Annual Maintenance PSS (D4SL8C25AD)	\$6,505	Each	10%	\$5,855	Other	F1
D4SL8C25FALL-PSS-1YR	D4SL8C25FALL-PSS-1YR		Annual Maintenance PSS (D4SL8C25FALL)	\$5,576	Each	10%	\$5,018	Other	F1
D4SL8C25FAF-PSS-1YR	D4SL8C25FAF-PSS-1YR		Annual Maintenance PSS (D4SL8C25FAF)	\$5,576	Each	10%	\$5,018	Other	F1
D4SL8C25FLL-PSS-1YR	D4SL8C25FLL-PSS-1YR		Annual Maintenance PSS (D4SL8C25FLL)	\$6,505	Each	10%	\$5,855	Other	F1
D4SL8C25F-PSS-1YR	D4SL8C25F-PSS-1YR		Annual Maintenance PSS (D4SL8C25F)	\$6,505	Each	10%	\$5,855	Other	F1
D4-SNAPRAIL-FRU-PSS-1YR	D4-SNAPRAIL-FRU-PSS-1YR		Annual Maintenance PSS (D4-SNAPRAIL-FRU)	\$31	Each	10%	\$27	Other	F1
D4SP-4X1200-10K-PSS-1YR	D4SP-4X1200-10K-PSS-1YR		Annual Maintenance PSS (D4SP-4X1200-10K)	\$994	Each	10%	\$895	Other	F1
D4SP-4X1600XL-SSD-PSS-1YR	D4SP-4X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (D4SP-4X1600XL-SSD)	\$5,329	Each	10%	\$4,796	Other	F1
D4SP-4X1800-10K-PSS-1YR	D4SP-4X1800-10K-PSS-1YR		Annual Maintenance PSS (D4SP-4X1800-10K)	\$1,232	Each	10%	\$1,109	Other	F1
D4SP-4X3200XL-SSD-PSS-1YR	D4SP-4X3200XL-SSD-PSS-1YR		Annual Maintenance PSS (D4SP-4X3200XL-SSD)	\$8,927	Each	10%	\$8,035	Other	F1
D4SP-4X400X-SSD-PSS-1YR	D4SP-4X400X-SSD-PSS-1YR		Annual Maintenance PSS (D4SP-4X400X-SSD)	\$2,193	Each	10%	\$1,974	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D4SP-4X600-10K-PSS-1YR	D4SP-4X600-10K-PSS-1YR		Annual Maintenance PSS (D4SP-4X600-10K)	\$611	Each	10%	\$550	Other	F1
D4SP-4X7TBL2-SSD-PSS-1YR	D4SP-4X7TBL2-SSD-PSS-1YR		Annual Maintenance PSS (D4SP-4X7TBL2-SSD)	\$18,793	Each	10%	\$16,913	Other	F1
D4SP-4X800XL-SSD-PSS-1YR	D4SP-4X800XL-SSD-PSS-1YR		Annual Maintenance PSS (D4SP-4X800XL-SSD)	\$3,318	Each	10%	\$2,986	Other	F1
D4-TAB12GLCC-FRU-PSS-1YR	D4-TAB12GLCC-FRU-PSS-1YR		Annual Maintenance PSS (D4-TAB12GLCC-FRU)	\$184	Each	10%	\$166	Other	F1
D4-VS07-12000-PSS-1YR	D4-VS07-12000-PSS-1YR		Annual Maintenance PSS (D4-VS07-12000)	\$812	Each	10%	\$731	Other	F1
D4-VS07-12000TU-PSS-1YR	D4-VS07-12000TU-PSS-1YR		Annual Maintenance PSS (D4-VS07-12000TU)	\$974	Each	10%	\$877	Other	F1
D4-VS07-12000U-PSS-1YR	D4-VS07-12000U-PSS-1YR		Annual Maintenance PSS (D4-VS07-12000U)	\$974	Each	10%	\$877	Other	F1
D4-VS07-4000-PSS-1YR	D4-VS07-4000-PSS-1YR		Annual Maintenance PSS (D4-VS07-4000)	\$299	Each	10%	\$269	Other	F1
D4-VS07-4000TU-PSS-1YR	D4-VS07-4000TU-PSS-1YR		Annual Maintenance PSS (D4-VS07-4000TU)	\$358	Each	10%	\$322	Other	F1
D4-VS07-4000U-PSS-1YR	D4-VS07-4000U-PSS-1YR		Annual Maintenance PSS (D4-VS07-4000U)	\$358	Each	10%	\$322	Other	F1
D4-VS07-6000-PSS-1YR	D4-VS07-6000-PSS-1YR		Annual Maintenance PSS (D4-VS07-6000)	\$425	Each	10%	\$382	Other	F1
D4-VS07-6000TU-PSS-1YR	D4-VS07-6000TU-PSS-1YR		Annual Maintenance PSS (D4-VS07-6000TU)	\$510	Each	10%	\$459	Other	F1
D4-VS07-6000U-PSS-1YR	D4-VS07-6000U-PSS-1YR		Annual Maintenance PSS (D4-VS07-6000U)	\$510	Each	10%	\$459	Other	F1
DA47210001B-PSS-1YR	DA47210001B-PSS-1YR		Annual Maintenance PSS (DA47210001B)	\$365	Each	10%	\$328	Other	F1
DA47210001BU-PSS-1YR	DA47210001BU-PSS-1YR		Annual Maintenance PSS (DA47210001BU)	\$394	Each	10%	\$355	Other	F1
DA47210002B-PSS-1YR	DA47210002B-PSS-1YR		Annual Maintenance PSS (DA47210002B)	\$729	Each	10%	\$656	Other	F1
DA47210002BU-PSS-1YR	DA47210002BU-PSS-1YR		Annual Maintenance PSS (DA47210002BU)	\$787	Each	10%	\$709	Other	F1
DA47210004BU-PSS-1YR	DA47210004BU-PSS-1YR		Annual Maintenance PSS (DA47210004BU)	\$1,575	Each	10%	\$1,417	Other	F1
DA47210008BU-PSS-1YR	DA47210008BU-PSS-1YR		Annual Maintenance PSS (DA47210008BU)	\$3,150	Each	10%	\$2,835	Other	F1
DA47210008BU-PSS-1YR	DA47210008BU-PSS-1YR		Annual Maintenance PSS (DA47210008BU)	\$3,150	Each	10%	\$2,835	Other	F1
DAE2UCHASSISAF-PSS-1YR	DAE2UCHASSISAF-PSS-1YR		Annual Maintenance PSS (DAE2UCHASSISAF)	\$287	Each	10%	\$258	Other	F1
DAE2UCHASSIS-PSS-1YR	DAE2UCHASSIS-PSS-1YR		Annual Maintenance PSS (DAE2UCHASSIS)	\$335	Each	10%	\$301	Other	F1
DAE3U80CHASSIS-PSS-1YR	DAE3U80CHASSIS-PSS-1YR		Annual Maintenance PSS (DAE3U80CHASSIS)	\$2,503	Each	10%	\$2,253	Other	F1
DAE3UCHASSISAF-PSS-1YR	DAE3UCHASSISAF-PSS-1YR		Annual Maintenance PSS (DAE3UCHASSISAF)	\$2,503	Each	10%	\$2,253	Other	F1
DAE3UCHASSIS-PSS-1YR	DAE3UCHASSIS-PSS-1YR		Annual Maintenance PSS (DAE3UCHASSIS)	\$216	Each	10%	\$194	Other	F1
DAEFLD-PSS-1YR	DAEFLD-PSS-1YR		Annual Maintenance PSS (DAEFLD)	\$918	Each	10%	\$826	Other	F1
DAE-PSS-1YR	DAE-PSS-1YR		Annual Maintenance PSS (DAE)	\$918	Each	10%	\$826	Other	F1
DARE-VNX5200-PSS-1YR	DARE-VNX5200-PSS-1YR		Annual Maintenance PSS (DARE-VNX5200)	\$468	Each	10%	\$421	Other	F1
DARE-VNX5400-PSS-1YR	DARE-VNX5400-PSS-1YR		Annual Maintenance PSS (DARE-VNX5400)	\$745	Each	10%	\$671	Other	F1
DARE-VNX5400-UPG-PSS-1YR	DARE-VNX5400-UPG-PSS-1YR		Annual Maintenance PSS (DARE-VNX5400-UPG)	\$596	Each	10%	\$536	Other	F1
DARE-VNX5600-PSS-1YR	DARE-VNX5600-PSS-1YR		Annual Maintenance PSS (DARE-VNX5600)	\$1,303	Each	10%	\$1,173	Other	F1
DARE-VNX5600-UPG-PSS-1YR	DARE-VNX5600-UPG-PSS-1YR		Annual Maintenance PSS (DARE-VNX5600-UPG)	\$1,042	Each	10%	\$938	Other	F1
DARE-VNX5800-PSS-1YR	DARE-VNX5800-PSS-1YR		Annual Maintenance PSS (DARE-VNX5800)	\$1,853	Each	10%	\$1,668	Other	F1
DARE-VNX5800-UPG-PSS-1YR	DARE-VNX5800-UPG-PSS-1YR		Annual Maintenance PSS (DARE-VNX5800-UPG)	\$1,482	Each	10%	\$1,334	Other	F1
DARE-VNX7600-PSS-1YR	DARE-VNX7600-PSS-1YR		Annual Maintenance PSS (DARE-VNX7600)	\$2,273	Each	10%	\$2,046	Other	F1
DARE-VNX7600-UPG-PSS-1YR	DARE-VNX7600-UPG-PSS-1YR		Annual Maintenance PSS (DARE-VNX7600-UPG)	\$1,818	Each	10%	\$1,636	Other	F1
DARE-VNX8000-PSS-1YR	DARE-VNX8000-PSS-1YR		Annual Maintenance PSS (DARE-VNX8000)	\$3,434	Each	10%	\$3,091	Other	F1
DARE-VNX-F5000-PSS-1YR	DARE-VNX-F5000-PSS-1YR		Annual Maintenance PSS (DARE-VNX-F5000)	\$745	Each	10%	\$671	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I\Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
DARE-VNX-F7000-PSS-1YR	DARE-VNX-F7000-PSS-1YR		Annual Maintenance PSS (DARE-VNX-F7000)	\$2,273	Each	10%	\$2,046	Other	F1	
D-ATSM-BAS-PSS-1YR	D-ATSM-BAS-PSS-1YR		Annual Maintenance PSS (D-ATSM-BAS)	\$2,757	Each	10%	\$2,481	Other	F1	
D-ATSM-C01-PSS-1YR	D-ATSM-C01-PSS-1YR		Annual Maintenance PSS (D-ATSM-C01)	\$308	Each	10%	\$277	Other	F1	
D-ATSM-C02-PSS-1YR	D-ATSM-C02-PSS-1YR		Annual Maintenance PSS (D-ATSM-C02)	\$288	Each	10%	\$259	Other	F1	
D-ATSM-C03-PSS-1YR	D-ATSM-C03-PSS-1YR		Annual Maintenance PSS (D-ATSM-C03)	\$253	Each	10%	\$228	Other	F1	
D-ATSM-C04-PSS-1YR	D-ATSM-C04-PSS-1YR		Annual Maintenance PSS (D-ATSM-C04)	\$235	Each	10%	\$212	Other	F1	
D-ATSM-C05-PSS-1YR	D-ATSM-C05-PSS-1YR		Annual Maintenance PSS (D-ATSM-C05)	\$227	Each	10%	\$204	Other	F1	
D-ATSM-C06-PSS-1YR	D-ATSM-C06-PSS-1YR		Annual Maintenance PSS (D-ATSM-C06)	\$205	Each	10%	\$185	Other	F1	
D-ATSM-C07-PSS-1YR	D-ATSM-C07-PSS-1YR		Annual Maintenance PSS (D-ATSM-C07)	\$183	Each	10%	\$165	Other	F1	
D-ATSM-C08-PSS-1YR	D-ATSM-C08-PSS-1YR		Annual Maintenance PSS (D-ATSM-C08)	\$158	Each	10%	\$142	Other	F1	
D-ATSM-C09-PSS-1YR	D-ATSM-C09-PSS-1YR		Annual Maintenance PSS (D-ATSM-C09)	\$136	Each	10%	\$122	Other	F1	
D-ATSM-C10-PSS-1YR	D-ATSM-C10-PSS-1YR		Annual Maintenance PSS (D-ATSM-C10)	\$121	Each	10%	\$109	Other	F1	
D-ATSM-C11-PSS-1YR	D-ATSM-C11-PSS-1YR		Annual Maintenance PSS (D-ATSM-C11)	\$106	Each	10%	\$95	Other	F1	
D-ATSM-N01-PSS-1YR	D-ATSM-N01-PSS-1YR		Annual Maintenance PSS (D-ATSM-N01)	\$154	Each	10%	\$139	Other	F1	
D-ATSM-N02-PSS-1YR	D-ATSM-N02-PSS-1YR		Annual Maintenance PSS (D-ATSM-N02)	\$143	Each	10%	\$129	Other	F1	
D-ATSM-N03-PSS-1YR	D-ATSM-N03-PSS-1YR		Annual Maintenance PSS (D-ATSM-N03)	\$125	Each	10%	\$113	Other	F1	
D-ATSM-N04-PSS-1YR	D-ATSM-N04-PSS-1YR		Annual Maintenance PSS (D-ATSM-N04)	\$119	Each	10%	\$107	Other	F1	
D-ATSM-N05-PSS-1YR	D-ATSM-N05-PSS-1YR		Annual Maintenance PSS (D-ATSM-N05)	\$112	Each	10%	\$101	Other	F1	
D-ATSM-N06-PSS-1YR	D-ATSM-N06-PSS-1YR		Annual Maintenance PSS (D-ATSM-N06)	\$101	Each	10%	\$91	Other	F1	
D-ATSM-N07-PSS-1YR	D-ATSM-N07-PSS-1YR		Annual Maintenance PSS (D-ATSM-N07)	\$90	Each	10%	\$81	Other	F1	
D-ATSM-N08-PSS-1YR	D-ATSM-N08-PSS-1YR		Annual Maintenance PSS (D-ATSM-N08)	\$79	Each	10%	\$71	Other	F1	
D-ATSM-N09-PSS-1YR	D-ATSM-N09-PSS-1YR		Annual Maintenance PSS (D-ATSM-N09)	\$68	Each	10%	\$61	Other	F1	
D-ATSM-N10-PSS-1YR	D-ATSM-N10-PSS-1YR		Annual Maintenance PSS (D-ATSM-N10)	\$60	Each	10%	\$54	Other	F1	
D-ATSM-N11-PSS-1YR	D-ATSM-N11-PSS-1YR		Annual Maintenance PSS (D-ATSM-N11)	\$53	Each	10%	\$48	Other	F1	
DBEONXB54DP25F-PSS-1YR	DBEONXB54DP25F-PSS-1YR		Annual Maintenance PSS (DBEONXB54DP25F)	\$1,406	Each	10%	\$1,265	Other	F1	
DBIDM-DE-T1-PSS-1YR	DBIDM-DE-T1-PSS-1YR		Annual Maintenance PSS (DBIDM-DE-T1)	\$86	Each	10%	\$77	Other	F1	
DBIDM-DE-T2-PSS-1YR	DBIDM-DE-T2-PSS-1YR		Annual Maintenance PSS (DBIDM-DE-T2)	\$74	Each	10%	\$67	Other	F1	
DBIDM-DE-T3-PSS-1YR	DBIDM-DE-T3-PSS-1YR		Annual Maintenance PSS (DBIDM-DE-T3)	\$62	Each	10%	\$56	Other	F1	
DBIDM-DE-T4-PSS-1YR	DBIDM-DE-T4-PSS-1YR		Annual Maintenance PSS (DBIDM-DE-T4)	\$54	Each	10%	\$49	Other	F1	
DBIDM-DE-T5-PSS-1YR	DBIDM-DE-T5-PSS-1YR		Annual Maintenance PSS (DBIDM-DE-T5)	\$46	Each	10%	\$41	Other	F1	
DBIDM-DE-T6-PSS-1YR	DBIDM-DE-T6-PSS-1YR		Annual Maintenance PSS (DBIDM-DE-T6)	\$40	Each	10%	\$36	Other	F1	
DBIDM-DE-T7-PSS-1YR	DBIDM-DE-T7-PSS-1YR		Annual Maintenance PSS (DBIDM-DE-T7)	\$34	Each	10%	\$31	Other	F1	
DBIDM-DE-T8-PSS-1YR	DBIDM-DE-T8-PSS-1YR		Annual Maintenance PSS (DBIDM-DE-T8)	\$30	Each	10%	\$27	Other	F1	
DBIDM-IG-T1-PSS-1YR	DBIDM-IG-T1-PSS-1YR		Annual Maintenance PSS (DBIDM-IG-T1)	\$86	Each	10%	\$77	Other	F1	
DBIDM-IG-T2-PSS-1YR	DBIDM-IG-T2-PSS-1YR		Annual Maintenance PSS (DBIDM-IG-T2)	\$74	Each	10%	\$67	Other	F1	
DBIDM-IG-T3-PSS-1YR	DBIDM-IG-T3-PSS-1YR		Annual Maintenance PSS (DBIDM-IG-T3)	\$62	Each	10%	\$56	Other	F1	
DBIDM-IG-T4-PSS-1YR	DBIDM-IG-T4-PSS-1YR		Annual Maintenance PSS (DBIDM-IG-T4)	\$54	Each	10%	\$49	Other	F1	
DBIDM-IG-T5-PSS-1YR	DBIDM-IG-T5-PSS-1YR		Annual Maintenance PSS (DBIDM-IG-T5)	\$46	Each	10%	\$41	Other	F1	
DBIDM-IG-T6-PSS-1YR	DBIDM-IG-T6-PSS-1YR		Annual Maintenance PSS (DBIDM-IG-T6)	\$40	Each	10%	\$36	Other	F1	
DBIDM-IG-T7-PSS-1YR	DBIDM-IG-T7-PSS-1YR		Annual Maintenance PSS (DBIDM-IG-T7)	\$34	Each	10%	\$31	Other	F1	
DBIDM-IG-T8-PSS-1YR	DBIDM-IG-T8-PSS-1YR		Annual Maintenance PSS (DBIDM-IG-T8)	\$30	Each	10%	\$27	Other	F1	
DBIDM-MOD-T1-PSS-1YR	DBIDM-MOD-T1-PSS-1YR		Annual Maintenance PSS (DBIDM-MOD-T1)	\$42	Each	10%	\$38	Other	F1	
DBIDM-MOD-T2-PSS-1YR	DBIDM-MOD-T2-PSS-1YR		Annual Maintenance PSS (DBIDM-MOD-T2)	\$36	Each	10%	\$32	Other	F1	
DBIDM-MOD-T3-PSS-1YR	DBIDM-MOD-T3-PSS-1YR		Annual Maintenance PSS (DBIDM-MOD-T3)	\$32	Each	10%	\$29	Other	F1	
DBIDM-MOD-T4-PSS-1YR	DBIDM-MOD-T4-PSS-1YR		Annual Maintenance PSS (DBIDM-MOD-T4)	\$28	Each	10%	\$25	Other	F1	
DBIDM-MOD-T5-PSS-1YR	DBIDM-MOD-T5-PSS-1YR		Annual Maintenance PSS (DBIDM-MOD-T5)	\$24	Each	10%	\$22	Other	F1	
DBIDM-MOD-T6-PSS-1YR	DBIDM-MOD-T6-PSS-1YR		Annual Maintenance PSS (DBIDM-MOD-T6)	\$20	Each	10%	\$18	Other	F1	
DBIDM-MOD-T7-PSS-1YR	DBIDM-MOD-T7-PSS-1YR		Annual Maintenance PSS (DBIDM-MOD-T7)	\$18	Each	10%	\$16	Other	F1	
DBIDM-MOD-T8-PSS-1YR	DBIDM-MOD-T8-PSS-1YR		Annual Maintenance PSS (DBIDM-MOD-T8)	\$16	Each	10%	\$14	Other	F1	
DBIDM-T1-PSS-1YR	DBIDM-T1-PSS-1YR		Annual Maintenance PSS (DBIDM-T1)	\$170	Each	10%	\$153	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
DBIDM-T2-PSS-1YR	DBIDM-T2-PSS-1YR		Annual Maintenance PSS (DBIDM-T2)	\$146	Each	10%	\$131	Other	F1
DBIDM-T3-PSS-1YR	DBIDM-T3-PSS-1YR		Annual Maintenance PSS (DBIDM-T3)	\$126	Each	10%	\$113	Other	F1
DBIDM-T4-PSS-1YR	DBIDM-T4-PSS-1YR		Annual Maintenance PSS (DBIDM-T4)	\$108	Each	10%	\$97	Other	F1
DBIDM-T5-PSS-1YR	DBIDM-T5-PSS-1YR		Annual Maintenance PSS (DBIDM-T5)	\$94	Each	10%	\$85	Other	F1
DBIDM-T6-PSS-1YR	DBIDM-T6-PSS-1YR		Annual Maintenance PSS (DBIDM-T6)	\$80	Each	10%	\$72	Other	F1
DBIDM-T7-PSS-1YR	DBIDM-T7-PSS-1YR		Annual Maintenance PSS (DBIDM-T7)	\$68	Each	10%	\$61	Other	F1
DBIDM-T8-PSS-1YR	DBIDM-T8-PSS-1YR		Annual Maintenance PSS (DBIDM-T8)	\$60	Each	10%	\$54	Other	F1
DCA1-DBSW-BAS-PSS-1YR	DCA1-DBSW-BAS-PSS-1YR		Annual Maintenance PSS (DCA1-DBSW-BAS)	\$220,000	Each	10%	\$198,000	Other	F1
DCA1-DBSW-UPG-PSS-1YR	DCA1-DBSW-UPG-PSS-1YR		Annual Maintenance PSS (DCA1-DBSW-UPG)	\$220,000	Each	10%	\$198,000	Other	F1
DCA1GP0-2TBT-PSS-1YR	DCA1GP0-2TBT-PSS-1YR		Annual Maintenance PSS (DCA1GP0-2TBT)	\$220,000	Each	10%	\$198,000	Other	F1
DCA1GP0-2TBTU-PSS-1YR	DCA1GP0-2TBTU-PSS-1YR		Annual Maintenance PSS (DCA1GP0-2TBTU)	\$100,000	Each	10%	\$90,000	Other	F1
DCA1-GP04-PSS-1YR	DCA1-GP04-PSS-1YR		Annual Maintenance PSS (DCA1-GP04)	\$100,000	Each	10%	\$90,000	Other	F1
DCA1GP04-UPC-PSS-1YR	DCA1GP04-UPC-PSS-1YR		Annual Maintenance PSS (DCA1GP04-UPC)	\$80,000	Each	10%	\$72,000	Other	F1
DCA1GP04UPG3C-PSS-1YR	DCA1GP04UPG3C-PSS-1YR		Annual Maintenance PSS (DCA1GP04UPG3C)	\$60,000	Each	10%	\$54,000	Other	F1
DCA1GP04-UPG3-PSS-1YR	DCA1GP04-UPG3-PSS-1YR		Annual Maintenance PSS (DCA1GP04-UPG3)	\$60,000	Each	10%	\$54,000	Other	F1
DCA1GP04-UPG-PSS-1YR	DCA1GP04-UPG-PSS-1YR		Annual Maintenance PSS (DCA1GP04-UPG)	\$80,000	Each	10%	\$72,000	Other	F1
DCA1-GP0-PSS-1YR	DCA1-GP0-PSS-1YR		Annual Maintenance PSS (DCA1-GP0)	\$220,000	Each	10%	\$198,000	Other	F1
DCA1GP1-2TBT-PSS-1YR	DCA1GP1-2TBT-PSS-1YR		Annual Maintenance PSS (DCA1GP1-2TBT)	\$400,000	Each	10%	\$360,000	Other	F1
DCA1GP1-2TBTU-PSS-1YR	DCA1GP1-2TBTU-PSS-1YR		Annual Maintenance PSS (DCA1GP1-2TBTU)	\$180,000	Each	10%	\$162,000	Other	F1
DCA1-GP1-PSS-1YR	DCA1-GP1-PSS-1YR		Annual Maintenance PSS (DCA1-GP1)	\$400,000	Each	10%	\$360,000	Other	F1
DCA1-GP1U-PSS-1YR	DCA1-GP1U-PSS-1YR		Annual Maintenance PSS (DCA1-GP1U)	\$180,000	Each	10%	\$162,000	Other	F1
DCA1GP2-2TBT-PSS-1YR	DCA1GP2-2TBT-PSS-1YR		Annual Maintenance PSS (DCA1GP2-2TBT)	\$768,000	Each	10%	\$691,200	Other	F1
DCA1GP2-2TBTU-PSS-1YR	DCA1GP2-2TBTU-PSS-1YR		Annual Maintenance PSS (DCA1GP2-2TBTU)	\$380,000	Each	10%	\$342,000	Other	F1
DCA1-GP2-PSS-1YR	DCA1-GP2-PSS-1YR		Annual Maintenance PSS (DCA1-GP2)	\$768,000	Each	10%	\$691,200	Other	F1
DCA1-GP2U-PSS-1YR	DCA1-GP2U-PSS-1YR		Annual Maintenance PSS (DCA1-GP2U)	\$380,000	Each	10%	\$342,000	Other	F1
DCA1GP3-2TBT-PSS-1YR	DCA1GP3-2TBT-PSS-1YR		Annual Maintenance PSS (DCA1GP3-2TBT)	\$1,096,000	Each	10%	\$986,400	Other	F1
DCA1GP3-2TBTU-PSS-1YR	DCA1GP3-2TBTU-PSS-1YR		Annual Maintenance PSS (DCA1GP3-2TBTU)	\$350,000	Each	10%	\$315,000	Other	F1
DCA1-GP3-PSS-1YR	DCA1-GP3-PSS-1YR		Annual Maintenance PSS (DCA1-GP3)	\$1,096,000	Each	10%	\$986,400	Other	F1
DCA1-GP3U-PSS-1YR	DCA1-GP3U-PSS-1YR		Annual Maintenance PSS (DCA1-GP3U)	\$350,000	Each	10%	\$315,000	Other	F1
DCA1-HD04U-PSS-1YR	DCA1-HD04U-PSS-1YR		Annual Maintenance PSS (DCA1-HD04U)	\$50,000	Each	10%	\$45,000	Other	F1
DCA1-ISILONA-PSS-1YR	DCA1-ISILONA-PSS-1YR		Annual Maintenance PSS (DCA1-ISILONA)	\$19,000	Each	10%	\$17,100	Other	F1
DCA1-ISILONU-PSS-1YR	DCA1-ISILONU-PSS-1YR		Annual Maintenance PSS (DCA1-ISILONU)	\$19,000	Each	10%	\$17,100	Other	F1
DCA2-DIA02A-PSS-1YR	DCA2-DIA02A-PSS-1YR		Annual Maintenance PSS (DCA2-DIA02A)	\$14,200	Each	10%	\$12,780	Other	F1
DCA2-DIA02DA-PSS-1YR	DCA2-DIA02DA-PSS-1YR		Annual Maintenance PSS (DCA2-DIA02DA)	\$20,000	Each	10%	\$18,000	Other	F1
DCA2-DIA02DU-PSS-1YR	DCA2-DIA02DU-PSS-1YR		Annual Maintenance PSS (DCA2-DIA02DU)	\$20,000	Each	10%	\$18,000	Other	F1
DCA2-DIA02MA-PSS-1YR	DCA2-DIA02MA-PSS-1YR		Annual Maintenance PSS (DCA2-DIA02MA)	\$8,750	Each	10%	\$7,875	Other	F1
DCA2-DIA02MU-PSS-1YR	DCA2-DIA02MU-PSS-1YR		Annual Maintenance PSS (DCA2-DIA02MU)	\$8,750	Each	10%	\$7,875	Other	F1
DCA2-DIA02U-PSS-1YR	DCA2-DIA02U-PSS-1YR		Annual Maintenance PSS (DCA2-DIA02U)	\$14,200	Each	10%	\$12,780	Other	F1
DCA2-GP04CH2-PSS-1YR	DCA2-GP04CH2-PSS-1YR		Annual Maintenance PSS (DCA2-GP04CH2)	\$150,000	Each	10%	\$135,000	Other	F1
DCA2-GP04CH-PSS-1YR	DCA2-GP04CH-PSS-1YR		Annual Maintenance PSS (DCA2-GP04CH)	\$150,000	Each	10%	\$135,000	Other	F1
DCA2-GP04H2-PSS-1YR	DCA2-GP04H2-PSS-1YR		Annual Maintenance PSS (DCA2-GP04H2)	\$100,090	Each	10%	\$90,081	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
DCA2-GP04H-PSS-1YR	DCA2-GP04H-PSS-1YR		Annual Maintenance PSS (DCA2-GP04H)	\$100,000	Each	10%	\$90,000	Other	F1	
DCA2-GP04MH2-PSS-1YR	DCA2-GP04MH2-PSS-1YR		Annual Maintenance PSS (DCA2-GP04MH2)	\$106,000	Each	10%	\$95,400	Other	F1	
DCA2-GP04MH-PSS-1YR	DCA2-GP04MH-PSS-1YR		Annual Maintenance PSS (DCA2-GP04MH)	\$106,000	Each	10%	\$95,400	Other	F1	
DCA2GP04-SCA-PSS-1YR	DCA2GP04-SCA-PSS-1YR		Annual Maintenance PSS (DCA2GP04-SCA)	\$120,000	Each	10%	\$108,000	Other	F1	
DCA2GP04-SCU-PSS-1YR	DCA2GP04-SCU-PSS-1YR		Annual Maintenance PSS (DCA2GP04-SCU)	\$120,000	Each	10%	\$108,000	Other	F1	
DCA2GP04-SMA-PSS-1YR	DCA2GP04-SMA-PSS-1YR		Annual Maintenance PSS (DCA2GP04-SMA)	\$86,000	Each	10%	\$77,400	Other	F1	
DCA2GP04-SMU-PSS-1YR	DCA2GP04-SMU-PSS-1YR		Annual Maintenance PSS (DCA2GP04-SMU)	\$86,000	Each	10%	\$77,400	Other	F1	
DCA2GP04-SUA-PSS-1YR	DCA2GP04-SUA-PSS-1YR		Annual Maintenance PSS (DCA2GP04-SUA)	\$80,000	Each	10%	\$72,000	Other	F1	
DCA2GP04-SU-PSS-1YR	DCA2GP04-SU-PSS-1YR		Annual Maintenance PSS (DCA2GP04-SU)	\$80,000	Each	10%	\$72,000	Other	F1	
DCA2H-AGGREGL-PSS-1YR	DCA2H-AGGREGL-PSS-1YR		Annual Maintenance PSS (DCA2H-AGGREGL)	\$17,728	Each	10%	\$15,955	Other	F1	
DCA2H-AGGREGLU-PSS-1YR	DCA2H-AGGREGLU-PSS-1YR		Annual Maintenance PSS (DCA2H-AGGREGLU)	\$17,728	Each	10%	\$15,955	Other	F1	
DCA2H-AGGREGM-PSS-1YR	DCA2H-AGGREGM-PSS-1YR		Annual Maintenance PSS (DCA2H-AGGREGM)	\$17,728	Each	10%	\$15,955	Other	F1	
DCA2H-AGGREGMU-PSS-1YR	DCA2H-AGGREGMU-PSS-1YR		Annual Maintenance PSS (DCA2H-AGGREGMU)	\$17,728	Each	10%	\$15,955	Other	F1	
DCA2H-AGGREG-PSS-1YR	DCA2H-AGGREG-PSS-1YR		Annual Maintenance PSS (DCA2H-AGGREG)	\$17,728	Each	10%	\$15,955	Other	F1	
DCA2H-AGGREG-U-PSS-1YR	DCA2H-AGGREG-U-PSS-1YR		Annual Maintenance PSS (DCA2H-AGGREG-U)	\$17,728	Each	10%	\$15,955	Other	F1	
DCA2H-CS-HD-2BDL-PSS-1YR	DCA2H-CS-HD-2BDL-PSS-1YR		Annual Maintenance PSS (DCA2H-CS-HD-2BDL)	\$4,728	Each	10%	\$4,255	Other	F1	
DCA2H-CS-HD-2BDLU-PSS-1YR	DCA2H-CS-HD-2BDLU-PSS-1YR		Annual Maintenance PSS (DCA2H-CS-HD-2BDLU)	\$4,728	Each	10%	\$4,255	Other	F1	
DCA2-HD04A-PSS-1YR	DCA2-HD04A-PSS-1YR		Annual Maintenance PSS (DCA2-HD04A)	\$44,000	Each	10%	\$39,600	Other	F1	
DCA2-HD04H2-PSS-1YR	DCA2-HD04H2-PSS-1YR		Annual Maintenance PSS (DCA2-HD04H2)	\$44,000	Each	10%	\$39,600	Other	F1	
DCA2-HD04H-PSS-1YR	DCA2-HD04H-PSS-1YR		Annual Maintenance PSS (DCA2-HD04H)	\$44,000	Each	10%	\$39,600	Other	F1	
DCA2-HD04U-PSS-1YR	DCA2-HD04U-PSS-1YR		Annual Maintenance PSS (DCA2-HD04U)	\$44,000	Each	10%	\$39,600	Other	F1	
DCA2-HDC02A-PSS-1YR	DCA2-HDC02A-PSS-1YR		Annual Maintenance PSS (DCA2-HDC02A)	\$16,000	Each	10%	\$14,400	Other	F1	
DCA2-HDC02H2-PSS-1YR	DCA2-HDC02H2-PSS-1YR		Annual Maintenance PSS (DCA2-HDC02H2)	\$16,090	Each	10%	\$14,481	Other	F1	
DCA2-HDC02H-PSS-1YR	DCA2-HDC02H-PSS-1YR		Annual Maintenance PSS (DCA2-HDC02H)	\$16,000	Each	10%	\$14,400	Other	F1	
DCA2-HDC02U-PSS-1YR	DCA2-HDC02U-PSS-1YR		Annual Maintenance PSS (DCA2-HDC02U)	\$16,000	Each	10%	\$14,400	Other	F1	
DCA2H-DS-HD-4BDL-PSS-1YR	DCA2H-DS-HD-4BDL-PSS-1YR		Annual Maintenance PSS (DCA2H-DS-HD-4BDL)	\$11,346	Each	10%	\$10,212	Other	F1	
DCA2H-DS-HD-4BDLU-PSS-1YR	DCA2H-DS-HD-4BDLU-PSS-1YR		Annual Maintenance PSS (DCA2H-DS-HD-4BDLU)	\$11,346	Each	10%	\$10,212	Other	F1	
DCA2H-DSM-HD-4BDL-PSS-1YR	DCA2H-DSM-HD-4BDL-PSS-1YR		Annual Maintenance PSS (DCA2H-DSM-HD-4BDL)	\$14,418	Each	10%	\$12,976	Other	F1	
DCA2H-DSM-HD-4BDLU-PSS-1YR	DCA2H-DSM-HD-4BDLU-PSS-1YR		Annual Maintenance PSS (DCA2H-DSM-HD-4BDLU)	\$14,418	Each	10%	\$12,976	Other	F1	
DCA2H-EXPANDL-PSS-1YR	DCA2H-EXPANDL-PSS-1YR		Annual Maintenance PSS (DCA2H-EXPANDL)	\$10,637	Each	10%	\$9,573	Other	F1	
DCA2H-EXPANDLU-PSS-1YR	DCA2H-EXPANDLU-PSS-1YR		Annual Maintenance PSS (DCA2H-EXPANDLU)	\$10,637	Each	10%	\$9,573	Other	F1	
DCA2H-EXPANDM-PSS-1YR	DCA2H-EXPANDM-PSS-1YR		Annual Maintenance PSS (DCA2H-EXPANDM)	\$10,637	Each	10%	\$9,573	Other	F1	
DCA2H-EXPANDMU-PSS-1YR	DCA2H-EXPANDMU-PSS-1YR		Annual Maintenance PSS (DCA2H-EXPANDMU)	\$10,637	Each	10%	\$9,573	Other	F1	
DCA2H-EXPAND-PSS-1YR	DCA2H-EXPAND-PSS-1YR		Annual Maintenance PSS (DCA2H-EXPAND)	\$10,637	Each	10%	\$9,573	Other	F1	
DCA2H-EXPAND-U-PSS-1YR	DCA2H-EXPAND-U-PSS-1YR		Annual Maintenance PSS (DCA2H-EXPAND-U)	\$10,637	Each	10%	\$9,573	Other	F1	
DCA2H-LSM-HD-4BDL-PSS-1YR	DCA2H-LSM-HD-4BDL-PSS-1YR		Annual Maintenance PSS (DCA2H-LSM-HD-4BDL)	\$15,365	Each	10%	\$13,828	Other	F1	
DCA2H-LSM-HD-4BDLU-PSS-1YR	DCA2H-LSM-HD-4BDLU-PSS-1YR		Annual Maintenance PSS (DCA2H-LSM-HD-4BDLU)	\$15,365	Each	10%	\$13,828	Other	F1	
DCA2H-SS-4BDL-PSS-1YR	DCA2H-SS-4BDL-PSS-1YR		Annual Maintenance PSS (DCA2H-SS-4BDL)	\$15,365	Each	10%	\$13,828	Other	F1	
DCA2H-SS-4BDLU-PSS-1YR	DCA2H-SS-4BDLU-PSS-1YR		Annual Maintenance PSS (DCA2H-SS-4BDLU)	\$15,365	Each	10%	\$13,828	Other	F1	
DCA2H-SSC-4BDL-PSS-1YR	DCA2H-SSC-4BDL-PSS-1YR		Annual Maintenance PSS (DCA2H-SSC-4BDL)	\$23,637	Each	10%	\$21,273	Other	F1	
DCA2H-SSC-4BDLU-PSS-1YR	DCA2H-SSC-4BDLU-PSS-1YR		Annual Maintenance PSS (DCA2H-SSC-4BDLU)	\$23,637	Each	10%	\$21,273	Other	F1	
DCA2H-SSM-4BDL-PSS-1YR	DCA2H-SSM-4BDL-PSS-1YR		Annual Maintenance PSS (DCA2H-SSM-4BDL)	\$17,728	Each	10%	\$15,955	Other	F1	
DCA2H-SSM-4BDLU-PSS-1YR	DCA2H-SSM-4BDLU-PSS-1YR		Annual Maintenance PSS (DCA2H-SSM-4BDLU)	\$17,728	Each	10%	\$15,955	Other	F1	
DCA2H-SYSRCXKL-PSS-1YR	DCA2H-SYSRCXKL-PSS-1YR		Annual Maintenance PSS (DCA2H-SYSRCXKL)	\$14,183	Each	10%	\$12,765	Other	F1	
DCA2H-SYSRCXKM-PSS-1YR	DCA2H-SYSRCXKM-PSS-1YR		Annual Maintenance PSS (DCA2H-SYSRCXKM)	\$14,183	Each	10%	\$12,765	Other	F1	
DCA2H-SYSRCXK-PSS-1YR	DCA2H-SYSRCXK-PSS-1YR		Annual Maintenance PSS (DCA2H-SYSRCXK)	\$14,183	Each	10%	\$12,765	Other	F1	
DCA2-PHD04H2-PSS-1YR	DCA2-PHD04H2-PSS-1YR		Annual Maintenance PSS (DCA2-PHD04H2)	\$44,090	Each	10%	\$39,681	Other	F1	
DCA2-PHD04A-PSS-1YR	DCA2-PHD04A-PSS-1YR		Annual Maintenance PSS (DCA2-PHD04A)	\$44,000	Each	10%	\$39,600	Other	F1	
DCA2-PHD04H-PSS-1YR	DCA2-PHD04H-PSS-1YR		Annual Maintenance PSS (DCA2-PHD04H)	\$44,000	Each	10%	\$39,600	Other	F1	
DCA2-PHD04U-PSS-1YR	DCA2-PHD04U-PSS-1YR		Annual Maintenance PSS (DCA2-PHD04U)	\$44,000	Each	10%	\$39,600	Other	F1	
DCA2-PHDC02A-PSS-1YR	DCA2-PHDC02A-PSS-1YR		Annual Maintenance PSS (DCA2-PHDC02A)	\$16,000	Each	10%	\$14,400	Other	F1	
DCA2-PHDC02H2-PSS-1YR	DCA2-PHDC02H2-PSS-1YR		Annual Maintenance PSS (DCA2-PHDC02H2)	\$16,090	Each	10%	\$14,481	Other	F1	
DCA2-PHDC02H-PSS-1YR	DCA2-PHDC02H-PSS-1YR		Annual Maintenance PSS (DCA2-PHDC02H)	\$16,000	Each	10%	\$14,400	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
DCA2-PHDC02U-PSS-1YR	DCA2-PHDC02U-PSS-1YR		Annual Maintenance PSS (DCA2-PHDC02U)	\$16,000	Each	10%	\$14,400	Other	F1
DCA3H-AGGRCK1D-PSS-1YR	DCA3H-AGGRCK1D-PSS-1YR		Annual Maintenance PSS (DCA3H-AGGRCK1D)	\$17,728	Each	10%	\$15,955	Other	F1
DCA3H-AGGRCK1D-U-PSS-1YR	DCA3H-AGGRCK1D-U-PSS-1YR		Annual Maintenance PSS (DCA3H-AGGRCK1D-U)	\$17,728	Each	10%	\$15,955	Other	F1
DCA3H-AGGRCK1W-PSS-1YR	DCA3H-AGGRCK1W-PSS-1YR		Annual Maintenance PSS (DCA3H-AGGRCK1W)	\$17,728	Each	10%	\$15,955	Other	F1
DCA3H-AGGRCK1W-U-PSS-1YR	DCA3H-AGGRCK1W-U-PSS-1YR		Annual Maintenance PSS (DCA3H-AGGRCK1W-U)	\$17,728	Each	10%	\$15,955	Other	F1
DCA3H-AGGREG1-PSS-1YR	DCA3H-AGGREG1-PSS-1YR		Annual Maintenance PSS (DCA3H-AGGREG1)	\$17,728	Each	10%	\$15,955	Other	F1
DCA3H-AGGREG1-U-PSS-1YR	DCA3H-AGGREG1-U-PSS-1YR		Annual Maintenance PSS (DCA3H-AGGREG1-U)	\$17,728	Each	10%	\$15,955	Other	F1
DCA3H-AGGREG-PSS-1YR	DCA3H-AGGREG-PSS-1YR		Annual Maintenance PSS (DCA3H-AGGREG)	\$17,728	Each	10%	\$15,955	Other	F1
DCA3H-AGGREG-U-PSS-1YR	DCA3H-AGGREG-U-PSS-1YR		Annual Maintenance PSS (DCA3H-AGGREG-U)	\$17,728	Each	10%	\$15,955	Other	F1
DCA3H-EXPAND1-PSS-1YR	DCA3H-EXPAND1-PSS-1YR		Annual Maintenance PSS (DCA3H-EXPAND1)	\$10,637	Each	10%	\$9,573	Other	F1
DCA3H-EXPAND1-U-PSS-1YR	DCA3H-EXPAND1-U-PSS-1YR		Annual Maintenance PSS (DCA3H-EXPAND1-U)	\$10,637	Each	10%	\$9,573	Other	F1
DCA3H-EXPAND-PSS-1YR	DCA3H-EXPAND-PSS-1YR		Annual Maintenance PSS (DCA3H-EXPAND)	\$10,637	Each	10%	\$9,573	Other	F1
DCA3H-EXPAND-U-PSS-1YR	DCA3H-EXPAND-U-PSS-1YR		Annual Maintenance PSS (DCA3H-EXPAND-U)	\$10,637	Each	10%	\$9,573	Other	F1
DCA3H-EXPRCK1D-PSS-1YR	DCA3H-EXPRCK1D-PSS-1YR		Annual Maintenance PSS (DCA3H-EXPRCK1D)	\$10,637	Each	10%	\$9,573	Other	F1
DCA3H-EXPRCK1D-U-PSS-1YR	DCA3H-EXPRCK1D-U-PSS-1YR		Annual Maintenance PSS (DCA3H-EXPRCK1D-U)	\$10,637	Each	10%	\$9,573	Other	F1
DCA3H-EXPRCK1W-PSS-1YR	DCA3H-EXPRCK1W-PSS-1YR		Annual Maintenance PSS (DCA3H-EXPRCK1W)	\$10,637	Each	10%	\$9,573	Other	F1
DCA3H-EXPRCK1W-U-PSS-1YR	DCA3H-EXPRCK1W-U-PSS-1YR		Annual Maintenance PSS (DCA3H-EXPRCK1W-U)	\$10,637	Each	10%	\$9,573	Other	F1
DCA3H-SFP10GBLR-PSS-1YR	DCA3H-SFP10GBLR-PSS-1YR		Annual Maintenance PSS (DCA3H-SFP10GBLR)	\$585	Each	10%	\$527	Other	F1
DCA3H-SFP10GBSR-PSS-1YR	DCA3H-SFP10GBSR-PSS-1YR		Annual Maintenance PSS (DCA3H-SFP10GBSR)	\$208	Each	10%	\$187	Other	F1
DCA3H-SS14BDL-PSS-1YR	DCA3H-SS14BDL-PSS-1YR		Annual Maintenance PSS (DCA3H-SS14BDL)	\$35,100	Each	10%	\$31,590	Other	F1
DCA3H-SS14BDLU-PSS-1YR	DCA3H-SS14BDLU-PSS-1YR		Annual Maintenance PSS (DCA3H-SS14BDLU)	\$35,100	Each	10%	\$31,590	Other	F1
DCA3H-SS14BDLU-FLD-PSS-1YR	DCA3H-SS14BDLU-FLD-PSS-1YR		Annual Maintenance PSS (DCA3H-SS14BDLU-FLD)	\$35,100	Each	10%	\$31,590	Other	F1
DCA3H-SS4BDL-PSS-1YR	DCA3H-SS4BDL-PSS-1YR		Annual Maintenance PSS (DCA3H-SS4BDL)	\$35,100	Each	10%	\$31,590	Other	F1
DCA3H-SS4BDLU-PSS-1YR	DCA3H-SS4BDLU-PSS-1YR		Annual Maintenance PSS (DCA3H-SS4BDLU)	\$35,100	Each	10%	\$31,590	Other	F1
DCA3H-SYSRACK1-PSS-1YR	DCA3H-SYSRACK1-PSS-1YR		Annual Maintenance PSS (DCA3H-SYSRACK1)	\$14,183	Each	10%	\$12,765	Other	F1
DCA3H-SYSRACK-PSS-1YR	DCA3H-SYSRACK-PSS-1YR		Annual Maintenance PSS (DCA3H-SYSRACK)	\$14,183	Each	10%	\$12,765	Other	F1
DCA3H-SYSRCK1D-PSS-1YR	DCA3H-SYSRCK1D-PSS-1YR		Annual Maintenance PSS (DCA3H-SYSRCK1D)	\$14,183	Each	10%	\$12,765	Other	F1
DCA3H-SYSRCK1W-PSS-1YR	DCA3H-SYSRCK1W-PSS-1YR		Annual Maintenance PSS (DCA3H-SYSRCK1W)	\$14,183	Each	10%	\$12,765	Other	F1
DCAETL-GP04A-PSS-1YR	DCAETL-GP04A-PSS-1YR		Annual Maintenance PSS (DCAETL-GP04A)	\$44,000	Each	10%	\$39,600	Other	F1
DCAETL-GP04U-PSS-1YR	DCAETL-GP04U-PSS-1YR		Annual Maintenance PSS (DCAETL-GP04U)	\$44,000	Each	10%	\$39,600	Other	F1
DCM-CONTRIB-PSS-1YR	DCM-CONTRIB-PSS-1YR		Annual Maintenance PSS (DCM-CONTRIB)	\$218	Each	10%	\$196	Other	F1
DCO-013-00-PSS-1YR	DCO-013-00-PSS-1YR		Annual Maintenance PSS (DCO-013-00)	\$43,750	Each	10%	\$39,375	Other	F1
DCO-OTM-11-PSS-1YR	DCO-OTM-11-PSS-1YR		Annual Maintenance PSS (DCO-OTM-11)	\$575	Each	10%	\$518	Other	F1
DCO-OTM-21-PSS-1YR	DCO-OTM-21-PSS-1YR		Annual Maintenance PSS (DCO-OTM-21)	\$431	Each	10%	\$388	Other	F1
DCO-OTM-31-PSS-1YR	DCO-OTM-31-PSS-1YR		Annual Maintenance PSS (DCO-OTM-31)	\$334	Each	10%	\$300	Other	F1
DCO-OTM-41-PSS-1YR	DCO-OTM-41-PSS-1YR		Annual Maintenance PSS (DCO-OTM-41)	\$270	Each	10%	\$243	Other	F1
DCX-16EB48G-CF-PSS-1YR	DCX-16EB48G-CF-PSS-1YR		Annual Maintenance PSS (DCX-16EB48G-CF)	\$25,560	Each	10%	\$23,004	Other	F1
DCX-16EB48G-PSS-1YR	DCX-16EB48G-PSS-1YR		Annual Maintenance PSS (DCX-16EB48G)	\$25,560	Each	10%	\$23,004	Other	F1
DCX4S-FIC-CUP-CF-PSS-1YR	DCX4S-FIC-CUP-CF-PSS-1YR		Annual Maintenance PSS (DCX4S-FIC-CUP-CF)	\$4,960	Each	10%	\$4,464	Other	F1
DCX4S-FIC-CUP-PSS-1YR	DCX4S-FIC-CUP-PSS-1YR		Annual Maintenance PSS (DCX4S-FIC-CUP)	\$4,960	Each	10%	\$4,464	Other	F1
DCX-4S-IR-CF-PSS-1YR	DCX-4S-IR-CF-PSS-1YR		Annual Maintenance PSS (DCX-4S-IR-CF)	\$6,540	Each	10%	\$5,886	Other	F1
DCX-4S-IR-PSS-1YR	DCX-4S-IR-PSS-1YR		Annual Maintenance PSS (DCX-4S-IR)	\$6,540	Each	10%	\$5,886	Other	F1
DCX6-4 NPE 2PS KIT-PSS-1YR	DCX6-4 NPE 2PS KIT-PSS-1YR		Annual Maintenance PSS (DCX6-4 NPE 2PS KIT)	\$1,861	Each	10%	\$1,675	Other	F1
DCX6-4 NPE FAN KIT-PSS-1YR	DCX6-4 NPE FAN KIT-PSS-1YR		Annual Maintenance PSS (DCX6-4 NPE FAN KIT)	\$1,622	Each	10%	\$1,460	Other	F1
DCX6-4 NPI 2PS KIT-PSS-1YR	DCX6-4 NPI 2PS KIT-PSS-1YR		Annual Maintenance PSS (DCX6-4 NPI 2PS KIT)	\$1,861	Each	10%	\$1,675	Other	F1
DCX6-4 NPI FAN KIT-PSS-1YR	DCX6-4 NPI FAN KIT-PSS-1YR		Annual Maintenance PSS (DCX6-4 NPI FAN KIT)	\$1,622	Each	10%	\$1,460	Other	F1
DCX6-4-16G ICL2KM-PSS-1YR	DCX6-4-16G ICL2KM-PSS-1YR		Annual Maintenance PSS (DCX6-4-16G ICL2KM)	\$14,134	Each	10%	\$12,720	Other	F1
DCX6-4-32G BRKIOICL-PSS-1YR	DCX6-4-32G BRKIOICL-PSS-1YR		Annual Maintenance PSS (DCX6-4-32G BRKIOICL)	\$8,777	Each	10%	\$7,899	Other	F1
DCX6-4-32G ICL2KM-PSS-1YR	DCX6-4-32G ICL2KM-PSS-1YR		Annual Maintenance PSS (DCX6-4-32G ICL2KM)	\$17,479	Each	10%	\$15,731	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DCX-64PTCHPNL-PSS-1YR	DCX-64PTCHPNL-PSS-1YR		Annual Maintenance PSS (DCX-64PTCHPNL)	\$1,512	Each	10%	\$1,361	Other	F1
DCX6-8 NPE 4PS KIT-PSS-1YR	DCX6-8 NPE 4PS KIT-PSS-1YR		Annual Maintenance PSS (DCX6-8 NPE 4PS KIT)	\$3,722	Each	10%	\$3,350	Other	F1
DCX6-8 NPE FAN KIT-PSS-1YR	DCX6-8 NPE FAN KIT-PSS-1YR		Annual Maintenance PSS (DCX6-8 NPE FAN KIT)	\$2,435	Each	10%	\$2,191	Other	F1
DCX6-8 NPI 4PS KIT-PSS-1YR	DCX6-8 NPI 4PS KIT-PSS-1YR		Annual Maintenance PSS (DCX6-8 NPI 4PS KIT)	\$3,722	Each	10%	\$3,350	Other	F1
DCX6-8 NPI FAN KIT-PSS-1YR	DCX6-8 NPI FAN KIT-PSS-1YR		Annual Maintenance PSS (DCX6-8 NPI FAN KIT)	\$2,435	Each	10%	\$2,191	Other	F1
DCX6-8-16G ICL2KM-PSS-1YR	DCX6-8-16G ICL2KM-PSS-1YR		Annual Maintenance PSS (DCX6-8-16G ICL2KM)	\$20,326	Each	10%	\$18,293	Other	F1
DCX6-8-32G BRKIDCL-PSS-1YR	DCX6-8-32G BRKIDCL-PSS-1YR		Annual Maintenance PSS (DCX6-8-32G BRKIDCL)	\$16,973	Each	10%	\$15,276	Other	F1
DCX6-8-32G ICL2KM-PSS-1YR	DCX6-8-32G ICL2KM-PSS-1YR		Annual Maintenance PSS (DCX6-8-32G ICL2KM)	\$23,592	Each	10%	\$21,233	Other	F1
DCX8510ICL100-PSS-1YR	DCX8510ICL100-PSS-1YR		Annual Maintenance PSS (DCX8510ICL100)	\$10,992	Each	10%	\$9,893	Other	F1
DCX8510ICL2KM-PSS-1YR	DCX8510ICL2KM-PSS-1YR		Annual Maintenance PSS (DCX8510ICL2KM)	\$15,276	Each	10%	\$13,748	Other	F1
DCX854-ENTICL-PSS-1YR	DCX854-ENTICL-PSS-1YR		Annual Maintenance PSS (DCX854-ENTICL)	\$19,458	Each	10%	\$17,512	Other	F1
DCX858-ENTICL-PSS-1YR	DCX858-ENTICL-PSS-1YR		Annual Maintenance PSS (DCX858-ENTICL)	\$38,915	Each	10%	\$35,023	Other	F1
DCX-CUP-LIC-CF-PSS-1YR	DCX-CUP-LIC-CF-PSS-1YR		Annual Maintenance PSS (DCX-CUP-LIC-CF)	\$6,760	Each	10%	\$6,084	Other	F1
DCX-CUP-LIC-PSS-1YR	DCX-CUP-LIC-PSS-1YR		Annual Maintenance PSS (DCX-CUP-LIC)	\$6,760	Each	10%	\$6,084	Other	F1
DCX-FCIP-LIC-CF-PSS-1YR	DCX-FCIP-LIC-CF-PSS-1YR		Annual Maintenance PSS (DCX-FCIP-LIC-CF)	\$4,700	Each	10%	\$4,230	Other	F1
DCX-FCIP-LIC-PSS-1YR	DCX-FCIP-LIC-PSS-1YR		Annual Maintenance PSS (DCX-FCIP-LIC)	\$4,700	Each	10%	\$4,230	Other	F1
DD_60TB_PACK-PSS-1YR	DD_60TB_PACK-PSS-1YR		Annual Maintenance PSS (DD_60TB_PACK)	\$9,048	Each	10%	\$8,143	Other	F1
DD120-PSS-1YR	DD120-PSS-1YR		Annual Maintenance PSS (DD120)	\$2,917	Each	10%	\$2,625	Other	F1
DD160-3500G-PSS-1YR	DD160-3500G-PSS-1YR		Annual Maintenance PSS (DD160-3500G)	\$1,132	Each	10%	\$1,019	Other	F1
DD160-35G-H-PSS-1YR	DD160-35G-H-PSS-1YR		Annual Maintenance PSS (DD160-35G-H)	\$455	Each	10%	\$410	Other	F1
DD160-35G-S-PSS-1YR	DD160-35G-S-PSS-1YR		Annual Maintenance PSS (DD160-35G-S)	\$700	Each	10%	\$630	Other	F1
DD160-6TB-PSS-1YR	DD160-6TB-PSS-1YR		Annual Maintenance PSS (DD160-6TB)	\$1,867	Each	10%	\$1,680	Other	F1
DD160-6T-H-PSS-1YR	DD160-6T-H-PSS-1YR		Annual Maintenance PSS (DD160-6T-H)	\$735	Each	10%	\$662	Other	F1
DD160-6T-S-PSS-1YR	DD160-6T-S-PSS-1YR		Annual Maintenance PSS (DD160-6T-S)	\$1,120	Each	10%	\$1,008	Other	F1
DD2200-14TB-EDP-PSS-1YR	DD2200-14TB-EDP-PSS-1YR		Annual Maintenance PSS (DD2200-14TB-EDP)	\$2,416	Each	10%	\$2,174	Other	F1
DD2200-14TB-H-PSS-1YR	DD2200-14TB-H-PSS-1YR		Annual Maintenance PSS (DD2200-14TB-H)	\$974	Each	10%	\$877	Other	F1
DD2200-14TB-PSS-1YR	DD2200-14TB-PSS-1YR		Annual Maintenance PSS (DD2200-14TB)	\$2,416	Each	10%	\$2,174	Other	F1
DD2200-14TB-S-CF-PSS-1YR	DD2200-14TB-S-CF-PSS-1YR		Annual Maintenance PSS (DD2200-14TB-S-CF)	\$959	Each	10%	\$863	Other	F1
DD2200-14TB-S-PSS-1YR	DD2200-14TB-S-PSS-1YR		Annual Maintenance PSS (DD2200-14TB-S)	\$959	Each	10%	\$863	Other	F1
DD2200-24TB-EDP-PSS-1YR	DD2200-24TB-EDP-PSS-1YR		Annual Maintenance PSS (DD2200-24TB-EDP)	\$4,251	Each	10%	\$3,826	Other	F1
DD2200-24TB-H-PSS-1YR	DD2200-24TB-H-PSS-1YR		Annual Maintenance PSS (DD2200-24TB-H)	\$1,708	Each	10%	\$1,537	Other	F1
DD2200-24TB-PSS-1YR	DD2200-24TB-PSS-1YR		Annual Maintenance PSS (DD2200-24TB)	\$4,251	Each	10%	\$3,826	Other	F1
DD2200-24TB-S-CF-PSS-1YR	DD2200-24TB-S-CF-PSS-1YR		Annual Maintenance PSS (DD2200-24TB-S-CF)	\$1,725	Each	10%	\$1,552	Other	F1
DD2200-24TB-S-PSS-1YR	DD2200-24TB-S-PSS-1YR		Annual Maintenance PSS (DD2200-24TB-S)	\$1,725	Each	10%	\$1,552	Other	F1
DD2200-4TB-EDP-PSS-1YR	DD2200-4TB-EDP-PSS-1YR		Annual Maintenance PSS (DD2200-4TB-EDP)	\$1,369	Each	10%	\$1,232	Other	F1
DD2200-4TB-PSS-1YR	DD2200-4TB-PSS-1YR		Annual Maintenance PSS (DD2200-4TB)	\$1,369	Each	10%	\$1,232	Other	F1
DD2200-4TB-S-CF-PSS-1YR	DD2200-4TB-S-CF-PSS-1YR		Annual Maintenance PSS (DD2200-4TB-S-CF)	\$554	Each	10%	\$499	Other	F1
DD2200-4T-H-PSS-1YR	DD2200-4T-H-PSS-1YR		Annual Maintenance PSS (DD2200-4T-H)	\$548	Each	10%	\$493	Other	F1
DD2200-4T-S-PSS-1YR	DD2200-4T-S-PSS-1YR		Annual Maintenance PSS (DD2200-4T-S)	\$554	Each	10%	\$499	Other	F1
DD2500-1E30-PSS-1YR	DD2500-1E30-PSS-1YR		Annual Maintenance PSS (DD2500-1E30)	\$15,248	Each	10%	\$13,723	Other	F1
DD2500-1E45-PSS-1YR	DD2500-1E45-PSS-1YR		Annual Maintenance PSS (DD2500-1E45)	\$16,672	Each	10%	\$15,005	Other	F1
DD2500-21TB-EDP-PSS-1YR	DD2500-21TB-EDP-PSS-1YR		Annual Maintenance PSS (DD2500-21TB-EDP)	\$6,650	Each	10%	\$5,985	Other	F1
DD2500-21TB-H-PSS-1YR	DD2500-21TB-H-PSS-1YR		Annual Maintenance PSS (DD2500-21TB-H)	\$2,660	Each	10%	\$2,394	Other	F1
DD2500-21TB-PSS-1YR	DD2500-21TB-PSS-1YR		Annual Maintenance PSS (DD2500-21TB)	\$6,650	Each	10%	\$5,985	Other	F1
DD2500-21TB-S-PSS-1YR	DD2500-21TB-S-PSS-1YR		Annual Maintenance PSS (DD2500-21TB-S)	\$3,990	Each	10%	\$3,591	Other	F1
DD2500-2E30-PSS-1YR	DD2500-2E30-PSS-1YR		Annual Maintenance PSS (DD2500-2E30)	\$18,305	Each	10%	\$16,475	Other	F1
DD2500-2E45-PSS-1YR	DD2500-2E45-PSS-1YR		Annual Maintenance PSS (DD2500-2E45)	\$21,140	Each	10%	\$19,026	Other	F1
DD2500-36TB-EDP-PSS-1YR	DD2500-36TB-EDP-PSS-1YR		Annual Maintenance PSS (DD2500-36TB-EDP)	\$12,192	Each	10%	\$10,973	Other	F1
DD2500-36TB-H-PSS-1YR	DD2500-36TB-H-PSS-1YR		Annual Maintenance PSS (DD2500-36TB-H)	\$4,877	Each	10%	\$4,389	Other	F1
DD2500-36TB-PSS-1YR	DD2500-36TB-PSS-1YR		Annual Maintenance PSS (DD2500-36TB)	\$12,192	Each	10%	\$10,973	Other	F1
DD2500-36TB-S-PSS-1YR	DD2500-36TB-S-PSS-1YR		Annual Maintenance PSS (DD2500-36TB-S)	\$7,315	Each	10%	\$6,584	Other	F1
DD2500-3E30-PSS-1YR	DD2500-3E30-PSS-1YR		Annual Maintenance PSS (DD2500-3E30)	\$21,362	Each	10%	\$19,226	Other	F1
DD2500-3E45-PSS-1YR	DD2500-3E45-PSS-1YR		Annual Maintenance PSS (DD2500-3E45)	\$25,608	Each	10%	\$23,047	Other	F1
DD2500-4E30-PSS-1YR	DD2500-4E30-PSS-1YR		Annual Maintenance PSS (DD2500-4E30)	\$24,418	Each	10%	\$21,976	Other	F1
DD33-16-1P1N-PSS-1YR	DD33-16-1P1N-PSS-1YR		Annual Maintenance PSS (DD33-16-1P1N)	\$6,503	Each	10%	\$5,852	Other	F1
DD33-16-1P1N-TLA-PSS-1YR	DD33-16-1P1N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-16-1P1N-TLA)	\$4,123	Each	10%	\$3,710	Other	F1
DD33-16-1P2N-PSS-1YR	DD33-16-1P2N-PSS-1YR		Annual Maintenance PSS (DD33-16-1P2N)	\$6,654	Each	10%	\$5,989	Other	F1
DD33-16-1P2N-TLA-PSS-1YR	DD33-16-1P2N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-16-1P2N-TLA)	\$4,974	Each	10%	\$4,477	Other	F1
DD33-16-2P1N-PSS-1YR	DD33-16-2P1N-PSS-1YR		Annual Maintenance PSS (DD33-16-2P1N)	\$6,561	Each	10%	\$5,905	Other	F1
DD33-16-2P1N-TLA-PSS-1YR	DD33-16-2P1N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-16-2P1N-TLA)	\$4,881	Each	10%	\$4,393	Other	F1
DD33-16-2P2N-PSS-1YR	DD33-16-2P2N-PSS-1YR		Annual Maintenance PSS (DD33-16-2P2N)	\$6,713	Each	10%	\$6,041	Other	F1
DD33-16-2P2N-TLA-PSS-1YR	DD33-16-2P2N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-16-2P2N-TLA)	\$5,033	Each	10%	\$4,529	Other	F1
DD33-16-2PFC-PSS-1YR	DD33-16-2PFC-PSS-1YR		Annual Maintenance PSS (DD33-16-2PFC)	\$7,844	Each	10%	\$7,060	Other	F1
DD33-16-2PFC-TLA-PSS-1YR	DD33-16-2PFC-TLA-PSS-1YR		Annual Maintenance PSS (DD33-16-2PFC-TLA)	\$6,164	Each	10%	\$5,548	Other	F1
DD33-32-1P1N-PSS-1YR	DD33-32-1P1N-PSS-1YR		Annual Maintenance PSS (DD33-32-1P1N)	\$11,200	Each	10%	\$10,080	Other	F1
DD33-32-1P1N-TLA-PSS-1YR	DD33-32-1P1N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-32-1P1N-TLA)	\$7,840	Each	10%	\$7,056	Other	F1
DD33-32-1P2N-PSS-1YR	DD33-32-1P2N-PSS-1YR		Annual Maintenance PSS (DD33-32-1P2N)	\$11,352	Each	10%	\$10,217	Other	F1
DD33-32-1P2N-TLA-PSS-1YR	DD33-32-1P2N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-32-1P2N-TLA)	\$7,992	Each	10%	\$7,193	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
DD33-32-2P1N-PSS-1YR	DD33-32-2P1N-PSS-1YR		Annual Maintenance PSS (DD33-32-2P1N)	\$11,258	Each	10%	\$10,132	Other	F1	
DD33-32-2P1N-TLA-PSS-1YR	DD33-32-2P1N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-32-2P1N-TLA)	\$7,898	Each	10%	\$7,108	Other	F1	
DD33-32-2P2N-PSS-1YR	DD33-32-2P2N-PSS-1YR		Annual Maintenance PSS (DD33-32-2P2N)	\$11,410	Each	10%	\$10,269	Other	F1	
DD33-32-2P2N-TLA-PSS-1YR	DD33-32-2P2N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-32-2P2N-TLA)	\$8,050	Each	10%	\$7,245	Other	F1	
DD33-32-2PFC-PSS-1YR	DD33-32-2PFC-PSS-1YR		Annual Maintenance PSS (DD33-32-2PFC)	\$12,542	Each	10%	\$11,288	Other	F1	
DD33-32-2PFC-TLA-PSS-1YR	DD33-32-2PFC-TLA-PSS-1YR		Annual Maintenance PSS (DD33-32-2PFC-TLA)	\$9,182	Each	10%	\$8,264	Other	F1	
DD33-4-1P1N-PSS-1YR	DD33-4-1P1N-PSS-1YR		Annual Maintenance PSS (DD33-4-1P1N)	\$2,059	Each	10%	\$1,853	Other	F1	
DD33-4-1P1N-TLA-PSS-1YR	DD33-4-1P1N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-4-1P1N-TLA)	\$1,639	Each	10%	\$1,475	Other	F1	
DD33-4-1P2N-PSS-1YR	DD33-4-1P2N-PSS-1YR		Annual Maintenance PSS (DD33-4-1P2N)	\$2,210	Each	10%	\$1,989	Other	F1	
DD33-4-1P2N-TLA-PSS-1YR	DD33-4-1P2N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-4-1P2N-TLA)	\$1,790	Each	10%	\$1,611	Other	F1	
DD33-4-2P1N-PSS-1YR	DD33-4-2P1N-PSS-1YR		Annual Maintenance PSS (DD33-4-2P1N)	\$2,117	Each	10%	\$1,905	Other	F1	
DD33-4-2P1N-TLA-PSS-1YR	DD33-4-2P1N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-4-2P1N-TLA)	\$1,697	Each	10%	\$1,527	Other	F1	
DD33-4-2P2N-PSS-1YR	DD33-4-2P2N-PSS-1YR		Annual Maintenance PSS (DD33-4-2P2N)	\$2,269	Each	10%	\$2,042	Other	F1	
DD33-4-2P2N-TLA-PSS-1YR	DD33-4-2P2N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-4-2P2N-TLA)	\$1,849	Each	10%	\$1,664	Other	F1	
DD33-4-2PFC-PSS-1YR	DD33-4-2PFC-PSS-1YR		Annual Maintenance PSS (DD33-4-2PFC)	\$3,400	Each	10%	\$3,060	Other	F1	
DD33-4-2PFC-TLA-PSS-1YR	DD33-4-2PFC-TLA-PSS-1YR		Annual Maintenance PSS (DD33-4-2PFC-TLA)	\$2,980	Each	10%	\$2,682	Other	F1	
DD33-8-2P1N-PSS-1YR	DD33-8-2P1N-PSS-1YR		Annual Maintenance PSS (DD33-8-2P1N)	\$3,733	Each	10%	\$3,360	Other	F1	
DD33-8-2P1N-TLA-PSS-1YR	DD33-8-2P1N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-8-2P1N-TLA)	\$2,893	Each	10%	\$2,604	Other	F1	
DD33-8-2P2N-PSS-1YR	DD33-8-2P2N-PSS-1YR		Annual Maintenance PSS (DD33-8-2P2N)	\$3,897	Each	10%	\$3,507	Other	F1	
DD33-8-2P2N-TLA-PSS-1YR	DD33-8-2P2N-TLA-PSS-1YR		Annual Maintenance PSS (DD33-8-2P2N-TLA)	\$3,057	Each	10%	\$2,751	Other	F1	
DD33-8-2PFC-PSS-1YR	DD33-8-2PFC-PSS-1YR		Annual Maintenance PSS (DD33-8-2PFC)	\$5,180	Each	10%	\$4,662	Other	F1	
DD33-8-2PFC-TLA-PSS-1YR	DD33-8-2PFC-TLA-PSS-1YR		Annual Maintenance PSS (DD33-8-2PFC-TLA)	\$4,340	Each	10%	\$3,906	Other	F1	
DD33-8TB-UPG-KIT-PSS-1YR	DD33-8TB-UPG-KIT-PSS-1YR		Annual Maintenance PSS (DD33-8TB-UPG-KIT)	\$2,800	Each	10%	\$2,520	Other	F1	
DD4200-1E30-PSS-1YR	DD4200-1E30-PSS-1YR		Annual Maintenance PSS (DD4200-1E30)	\$10,395	Each	10%	\$9,356	Other	F1	
DD4200-1E45-PSS-1YR	DD4200-1E45-PSS-1YR		Annual Maintenance PSS (DD4200-1E45)	\$14,210	Each	10%	\$12,789	Other	F1	
DD4200-2E30-PSS-1YR	DD4200-2E30-PSS-1YR		Annual Maintenance PSS (DD4200-2E30)	\$18,795	Each	10%	\$16,916	Other	F1	
DD4200-2E45-PSS-1YR	DD4200-2E45-PSS-1YR		Annual Maintenance PSS (DD4200-2E45)	\$26,612	Each	10%	\$23,951	Other	F1	
DD4200-3E45-PSS-1YR	DD4200-3E45-PSS-1YR		Annual Maintenance PSS (DD4200-3E45)	\$43,528	Each	10%	\$39,175	Other	F1	
DD4200-4E45-PSS-1YR	DD4200-4E45-PSS-1YR		Annual Maintenance PSS (DD4200-4E45)	\$55,918	Each	10%	\$50,326	Other	F1	
DD4200-5E45-PSS-1YR	DD4200-5E45-PSS-1YR		Annual Maintenance PSS (DD4200-5E45)	\$68,308	Each	10%	\$61,477	Other	F1	
DD4200-CTL-EDP-PSS-1YR	DD4200-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD4200-CTL-EDP)	\$11,550	Each	10%	\$10,395	Other	F1	
DD4200-CTL-H-PSS-1YR	DD4200-CTL-H-PSS-1YR		Annual Maintenance PSS (DD4200-CTL-H)	\$4,620	Each	10%	\$4,158	Other	F1	
DD4200-CTL-PSS-1YR	DD4200-CTL-PSS-1YR		Annual Maintenance PSS (DD4200-CTL)	\$11,550	Each	10%	\$10,395	Other	F1	
DD4200-CTL-S-PSS-1YR	DD4200-CTL-S-PSS-1YR		Annual Maintenance PSS (DD4200-CTL-S)	\$6,930	Each	10%	\$6,237	Other	F1	
DD4500-2E30-PSS-1YR	DD4500-2E30-PSS-1YR		Annual Maintenance PSS (DD4500-2E30)	\$41,125	Each	10%	\$37,013	Other	F1	
DD4500-2E45-PSS-1YR	DD4500-2E45-PSS-1YR		Annual Maintenance PSS (DD4500-2E45)	\$48,942	Each	10%	\$44,048	Other	F1	
DD4500-3E45-PSS-1YR	DD4500-3E45-PSS-1YR		Annual Maintenance PSS (DD4500-3E45)	\$61,332	Each	10%	\$55,199	Other	F1	
DD4500-4E45-PSS-1YR	DD4500-4E45-PSS-1YR		Annual Maintenance PSS (DD4500-4E45)	\$73,722	Each	10%	\$66,350	Other	F1	
DD4500-5E45-PSS-1YR	DD4500-5E45-PSS-1YR		Annual Maintenance PSS (DD4500-5E45)	\$92,902	Each	10%	\$83,612	Other	F1	
DD4500-6E45-PSS-1YR	DD4500-6E45-PSS-1YR		Annual Maintenance PSS (DD4500-6E45)	\$105,292	Each	10%	\$94,763	Other	F1	
DD4500-7E45-PSS-1YR	DD4500-7E45-PSS-1YR		Annual Maintenance PSS (DD4500-7E45)	\$117,693	Each	10%	\$105,924	Other	F1	
DD4500-8E45-PSS-1YR	DD4500-8E45-PSS-1YR		Annual Maintenance PSS (DD4500-8E45)	\$130,083	Each	10%	\$117,075	Other	F1	
DD4500-CTL-EDP-PSS-1YR	DD4500-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD4500-CTL-EDP)	\$24,150	Each	10%	\$21,735	Other	F1	
DD4500-CTL-H-PSS-1YR	DD4500-CTL-H-PSS-1YR		Annual Maintenance PSS (DD4500-CTL-H)	\$9,660	Each	10%	\$8,694	Other	F1	
DD4500-CTL-PSS-1YR	DD4500-CTL-PSS-1YR		Annual Maintenance PSS (DD4500-CTL)	\$24,150	Each	10%	\$21,735	Other	F1	
DD4500-CTL-S-PSS-1YR	DD4500-CTL-S-PSS-1YR		Annual Maintenance PSS (DD4500-CTL-S)	\$14,490	Each	10%	\$13,041	Other	F1	
DD565-PSS-1YR	DD565-PSS-1YR		Annual Maintenance PSS (DD565)	\$21,000	Each	10%	\$18,900	Other	F1	
DD610-3500G-PSS-1YR	DD610-3500G-PSS-1YR		Annual Maintenance PSS (DD610-3500G)	\$4,667	Each	10%	\$4,200	Other	F1	
DD620-12TB-PSS-1YR	DD620-12TB-PSS-1YR		Annual Maintenance PSS (DD620-12TB)	\$7,000	Each	10%	\$6,300	Other	F1	
DD620-7TB-PSS-1YR	DD620-7TB-PSS-1YR		Annual Maintenance PSS (DD620-7TB)	\$4,667	Each	10%	\$4,200	Other	F1	
DD6300-14TB-EDP-PSS-1YR	DD6300-14TB-EDP-PSS-1YR		Annual Maintenance PSS (DD6300-14TB-EDP)	\$4,914	Each	10%	\$4,423	Other	F1	
DD6300-14TB-H-PSS-1YR	DD6300-14TB-H-PSS-1YR		Annual Maintenance PSS (DD6300-14TB-H)	\$4,914	Each	10%	\$4,423	Other	F1	
DD6300-14TB-PSS-1YR	DD6300-14TB-PSS-1YR		Annual Maintenance PSS (DD6300-14TB)	\$4,914	Each	10%	\$4,423	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I/Column K) ALJP Category (REQUIRED) use drop-down		
DD6300-1E45-PSS-1YR	DD6300-1E45-PSS-1YR	Annual Maintenance PSS (DD6300-1E45)	Annual Maintenance PSS (DD6300-1E45)	\$12,619	Each	10%	\$11,357	Other	F1	
DD6300-1E60-PSS-1YR	DD6300-1E60-PSS-1YR	Annual Maintenance PSS (DD6300-1E60)	Annual Maintenance PSS (DD6300-1E60)	\$14,768	Each	10%	\$13,291	Other	F1	
DD6300-2E45-PSS-1YR	DD6300-2E45-PSS-1YR	Annual Maintenance PSS (DD6300-2E45)	Annual Maintenance PSS (DD6300-2E45)	\$16,779	Each	10%	\$15,101	Other	F1	
DD6300-2E60-PSS-1YR	DD6300-2E60-PSS-1YR	Annual Maintenance PSS (DD6300-2E60)	Annual Maintenance PSS (DD6300-2E60)	\$18,030	Each	10%	\$16,227	Other	F1	
DD6300-34TB-EDP-PSS-1YR	DD6300-34TB-EDP-PSS-1YR	Annual Maintenance PSS (DD6300-34TB-EDP)	Annual Maintenance PSS (DD6300-34TB-EDP)	\$11,529	Each	10%	\$10,376	Other	F1	
DD6300-34TB-H-PSS-1YR	DD6300-34TB-H-PSS-1YR	Annual Maintenance PSS (DD6300-34TB-H)	Annual Maintenance PSS (DD6300-34TB-H)	\$11,529	Each	10%	\$10,376	Other	F1	
DD6300-34TB-PSS-1YR	DD6300-34TB-PSS-1YR	Annual Maintenance PSS (DD6300-34TB)	Annual Maintenance PSS (DD6300-34TB)	\$11,529	Each	10%	\$10,376	Other	F1	
DD6300-3E45-PSS-1YR	DD6300-3E45-PSS-1YR	Annual Maintenance PSS (DD6300-3E45)	Annual Maintenance PSS (DD6300-3E45)	\$19,675	Each	10%	\$17,707	Other	F1	
DD6300-3E60-PSS-1YR	DD6300-3E60-PSS-1YR	Annual Maintenance PSS (DD6300-3E60)	Annual Maintenance PSS (DD6300-3E60)	\$24,642	Each	10%	\$22,178	Other	F1	
DD6300-4E45-PSS-1YR	DD6300-4E45-PSS-1YR	Annual Maintenance PSS (DD6300-4E45)	Annual Maintenance PSS (DD6300-4E45)	\$24,633	Each	10%	\$22,170	Other	F1	
DD630-12TB-PSS-1YR	DD630-12TB-PSS-1YR	Annual Maintenance PSS (DD630-12TB)	Annual Maintenance PSS (DD630-12TB)	\$11,667	Each	10%	\$10,500	Other	F1	
DD630-7TB-PSS-1YR	DD630-7TB-PSS-1YR	Annual Maintenance PSS (DD630-7TB)	Annual Maintenance PSS (DD630-7TB)	\$8,167	Each	10%	\$7,350	Other	F1	
DD640-12TB-PSS-1YR	DD640-12TB-PSS-1YR	Annual Maintenance PSS (DD640-12TB)	Annual Maintenance PSS (DD640-12TB)	\$11,667	Each	10%	\$10,500	Other	F1	
DD640-1E15-PSS-1YR	DD640-1E15-PSS-1YR	Annual Maintenance PSS (DD640-1E15)	Annual Maintenance PSS (DD640-1E15)	\$22,867	Each	10%	\$20,580	Other	F1	
DD640-1E30-PSS-1YR	DD640-1E30-PSS-1YR	Annual Maintenance PSS (DD640-1E30)	Annual Maintenance PSS (DD640-1E30)	\$30,567	Each	10%	\$27,510	Other	F1	
DD640-2E15-PSS-1YR	DD640-2E15-PSS-1YR	Annual Maintenance PSS (DD640-2E15)	Annual Maintenance PSS (DD640-2E15)	\$34,067	Each	10%	\$30,660	Other	F1	
DD640-7TB-PSS-1YR	DD640-7TB-PSS-1YR	Annual Maintenance PSS (DD640-7TB)	Annual Maintenance PSS (DD640-7TB)	\$8,167	Each	10%	\$7,350	Other	F1	
DD660-12TB-PSS-1YR	DD660-12TB-PSS-1YR	Annual Maintenance PSS (DD660-12TB)	Annual Maintenance PSS (DD660-12TB)	\$30,333	Each	10%	\$27,300	Other	F1	
DD670-12TB-PSS-1YR	DD670-12TB-PSS-1YR	Annual Maintenance PSS (DD670-12TB)	Annual Maintenance PSS (DD670-12TB)	\$14,000	Each	10%	\$12,600	Other	F1	
DD670-12TX-PSS-1YR	DD670-12TX-PSS-1YR	Annual Maintenance PSS (DD670-12TX)	Annual Maintenance PSS (DD670-12TX)	\$14,000	Each	10%	\$12,600	Other	F1	
DD670-1E15-PSS-1YR	DD670-1E15-PSS-1YR	Annual Maintenance PSS (DD670-1E15)	Annual Maintenance PSS (DD670-1E15)	\$25,200	Each	10%	\$22,680	Other	F1	
DD670-1E16-PSS-1YR	DD670-1E16-PSS-1YR	Annual Maintenance PSS (DD670-1E16)	Annual Maintenance PSS (DD670-1E16)	\$28,840	Each	10%	\$25,956	Other	F1	
DD670-1E30-PSS-1YR	DD670-1E30-PSS-1YR	Annual Maintenance PSS (DD670-1E30)	Annual Maintenance PSS (DD670-1E30)	\$37,567	Each	10%	\$33,810	Other	F1	
DD670-1E32-PSS-1YR	DD670-1E32-PSS-1YR	Annual Maintenance PSS (DD670-1E32)	Annual Maintenance PSS (DD670-1E32)	\$42,560	Each	10%	\$38,304	Other	F1	
DD670-2E15-PSS-1YR	DD670-2E15-PSS-1YR	Annual Maintenance PSS (DD670-2E15)	Annual Maintenance PSS (DD670-2E15)	\$41,067	Each	10%	\$36,960	Other	F1	
DD670-2E16-PSS-1YR	DD670-2E16-PSS-1YR	Annual Maintenance PSS (DD670-2E16)	Annual Maintenance PSS (DD670-2E16)	\$46,013	Each	10%	\$41,412	Other	F1	
DD670-2E30-PSS-1YR	DD670-2E30-PSS-1YR	Annual Maintenance PSS (DD670-2E30)	Annual Maintenance PSS (DD670-2E30)	\$56,467	Each	10%	\$50,820	Other	F1	
DD670-2E32-PSS-1YR	DD670-2E32-PSS-1YR	Annual Maintenance PSS (DD670-2E32)	Annual Maintenance PSS (DD670-2E32)	\$64,120	Each	10%	\$57,708	Other	F1	
DD670-3E15-PSS-1YR	DD670-3E15-PSS-1YR	Annual Maintenance PSS (DD670-3E15)	Annual Maintenance PSS (DD670-3E15)	\$52,267	Each	10%	\$47,040	Other	F1	
DD670-3E16-PSS-1YR	DD670-3E16-PSS-1YR	Annual Maintenance PSS (DD670-3E16)	Annual Maintenance PSS (DD670-3E16)	\$58,520	Each	10%	\$52,668	Other	F1	
DD670-4E15-PSS-1YR	DD670-4E15-PSS-1YR	Annual Maintenance PSS (DD670-4E15)	Annual Maintenance PSS (DD670-4E15)	\$63,467	Each	10%	\$57,120	Other	F1	
DD670-4E16-PSS-1YR	DD670-4E16-PSS-1YR	Annual Maintenance PSS (DD670-4E16)	Annual Maintenance PSS (DD670-4E16)	\$71,027	Each	10%	\$63,924	Other	F1	
DD6800-CT-BUNDLE-PSS-1YR	DD6800-CT-BUNDLE-PSS-1YR	Annual Maintenance PSS (DD6800-CT-BUNDLE)	Annual Maintenance PSS (DD6800-CT-BUNDLE)	\$92,268	Each	10%	\$83,041	Other	F1	
DD6800-CTL-EDP-PSS-1YR	DD6800-CTL-EDP-PSS-1YR	Annual Maintenance PSS (DD6800-CTL-EDP)	Annual Maintenance PSS (DD6800-CTL-EDP)	\$8,593	Each	10%	\$7,734	Other	F1	
DD6800-CTL-H-PSS-1YR	DD6800-CTL-H-PSS-1YR	Annual Maintenance PSS (DD6800-CTL-H)	Annual Maintenance PSS (DD6800-CTL-H)	\$8,593	Each	10%	\$7,734	Other	F1	
DD6800-CTL-PSS-1YR	DD6800-CTL-PSS-1YR	Annual Maintenance PSS (DD6800-CTL)	Annual Maintenance PSS (DD6800-CTL)	\$8,593	Each	10%	\$7,734	Other	F1	
DD6800HA-CTL-EDP-PSS-1YR	DD6800HA-CTL-EDP-PSS-1YR	Annual Maintenance PSS (DD6800HA-CTL-EDP)	Annual Maintenance PSS (DD6800HA-CTL-EDP)	\$8,593	Each	10%	\$7,734	Other	F1	
DD6800HA-CTL-H-PSS-1YR	DD6800HA-CTL-H-PSS-1YR	Annual Maintenance PSS (DD6800HA-CTL-H)	Annual Maintenance PSS (DD6800HA-CTL-H)	\$8,593	Each	10%	\$7,734	Other	F1	
DD6800HA-CTL-PSS-1YR	DD6800HA-CTL-PSS-1YR	Annual Maintenance PSS (DD6800HA-CTL)	Annual Maintenance PSS (DD6800HA-CTL)	\$8,593	Each	10%	\$7,734	Other	F1	
DD6900-CTL-CN-PSS-1YR	DD6900-CTL-CN-PSS-1YR	Annual Maintenance PSS (DD6900-CTL-CN)	Annual Maintenance PSS (DD6900-CTL-CN)	\$12,877	Each	10%	\$11,589	Other	F1	
DD6900-CTL-EDP-PSS-1YR	DD6900-CTL-EDP-PSS-1YR	Annual Maintenance PSS (DD6900-CTL-EDP)	Annual Maintenance PSS (DD6900-CTL-EDP)	\$12,877	Each	10%	\$11,589	Other	F1	
DD6900-CTL-PSS-1YR	DD6900-CTL-PSS-1YR	Annual Maintenance PSS (DD6900-CTL)	Annual Maintenance PSS (DD6900-CTL)	\$12,877	Each	10%	\$11,589	Other	F1	
DD6900HA-CTL-CN-PSS-1YR	DD6900HA-CTL-CN-PSS-1YR	Annual Maintenance PSS (DD6900HA-CTL-CN)	Annual Maintenance PSS (DD6900HA-CTL-CN)	\$12,877	Each	10%	\$11,589	Other	F1	
DD6900HA-CTL-EDP-PSS-1YR	DD6900HA-CTL-EDP-PSS-1YR	Annual Maintenance PSS (DD6900HA-CTL-EDP)	Annual Maintenance PSS (DD6900HA-CTL-EDP)	\$12,877	Each	10%	\$11,589	Other	F1	
DD6900HA-CTL-PSS-1YR	DD6900HA-CTL-PSS-1YR	Annual Maintenance PSS (DD6900HA-CTL)	Annual Maintenance PSS (DD6900HA-CTL)	\$12,877	Each	10%	\$11,589	Other	F1	
DD690-1E16-PSS-1YR	DD690-1E16-PSS-1YR	Annual Maintenance PSS (DD690-1E16)	Annual Maintenance PSS (DD690-1E16)	\$42,233	Each	10%	\$38,010	Other	F1	
DD690-2E16-PSS-1YR	DD690-2E16-PSS-1YR	Annual Maintenance PSS (DD690-2E16)	Annual Maintenance PSS (DD690-2E16)	\$54,133	Each	10%	\$48,720	Other	F1	
DD690-2E8-PSS-1YR	DD690-2E8-PSS-1YR	Annual Maintenance PSS (DD690-2E8)	Annual Maintenance PSS (DD690-2E8)	\$46,667	Each	10%	\$42,000	Other	F1	
DD690-3E16-PSS-1YR	DD690-3E16-PSS-1YR	Annual Maintenance PSS (DD690-3E16)	Annual Maintenance PSS (DD690-3E16)	\$68,367	Each	10%	\$61,530	Other	F1	
DD690-3E8-PSS-1YR	DD690-3E8-PSS-1YR	Annual Maintenance PSS (DD690-3E8)	Annual Maintenance PSS (DD690-3E8)	\$54,833	Each	10%	\$49,350	Other	F1	
DD690-4E8-PSS-1YR	DD690-4E8-PSS-1YR	Annual Maintenance PSS (DD690-4E8)	Annual Maintenance PSS (DD690-4E8)	\$63,000	Each	10%	\$56,700	Other	F1	
DD690-5E8-PSS-1YR	DD690-5E8-PSS-1YR	Annual Maintenance PSS (DD690-5E8)	Annual Maintenance PSS (DD690-5E8)	\$72,333	Each	10%	\$65,100	Other	F1	
DD690-6E8-PSS-1YR	DD690-6E8-PSS-1YR	Annual Maintenance PSS (DD690-6E8)	Annual Maintenance PSS (DD690-6E8)	\$79,333	Each	10%	\$71,400	Other	F1	
DD690-CTL-PSS-1YR	DD690-CTL-PSS-1YR	Annual Maintenance PSS (DD690-CTL)	Annual Maintenance PSS (DD690-CTL)	\$30,333	Each	10%	\$27,300	Other	F1	
DD7200-10E45-PSS-1YR	DD7200-10E45-PSS-1YR	Annual Maintenance PSS (DD7200-10E45)	Annual Maintenance PSS (DD7200-10E45)	\$187,577	Each	10%	\$168,819	Other	F1	
DD7200-11E45-PSS-1YR	DD7200-11E45-PSS-1YR	Annual Maintenance PSS (DD7200-11E45)	Annual Maintenance PSS (DD7200-11E45)	\$199,967	Each	10%	\$179,970	Other	F1	
DD7200-12E45-PSS-1YR	DD7200-12E45-PSS-1YR	Annual Maintenance PSS (DD7200-12E45)	Annual Maintenance PSS (DD7200-12E45)	\$212,357	Each	10%	\$191,121	Other	F1	
DD7200-3E45-PSS-1YR	DD7200-3E45-PSS-1YR	Annual Maintenance PSS (DD7200-3E45)	Annual Maintenance PSS (DD7200-3E45)	\$91,782	Each	10%	\$82,604	Other	F1	
DD7200-4E45-PSS-1YR	DD7200-4E45-PSS-1YR	Annual Maintenance PSS (DD7200-4E45)	Annual Maintenance PSS (DD7200-4E45)	\$104,172	Each	10%	\$93,755	Other	F1	
DD7200-5E45-PSS-1YR	DD7200-5E45-PSS-1YR	Annual Maintenance PSS (DD7200-5E45)	Annual Maintenance PSS (DD7200-5E45)	\$116,562	Each	10%	\$104,906	Other	F1	
DD7200-6E45-PSS-1YR	DD7200-6E45-PSS-1YR	Annual Maintenance PSS (DD7200-6E45)	Annual Maintenance PSS (DD7200-6E45)	\$128,952	Each	10%	\$116,057	Other	F1	
DD7200-7E45-PSS-1YR	DD7200-7E45-PSS-1YR	Annual Maintenance PSS (DD7200-7E45)	Annual Maintenance PSS (DD7200-7E45)	\$141,353	Each	10%	\$127,218	Other	F1	
DD7200-8E45-PSS-1YR	DD7200-8E45-PSS-1YR	Annual Maintenance PSS (DD7200-8E45)	Annual Maintenance PSS (DD7200-8E45)	\$153,743	Each	10%	\$138,369	Other	F1	
DD7200-9E45-PSS-1YR	DD7200-9E45-PSS-1YR	Annual Maintenance PSS (DD7200-9E45)	Annual Maintenance PSS (DD7200-9E45)	\$175,187	Each	10%	\$157,668	Other	F1	
DD7200-CTL-EDP-PSS-1YR	DD7200-CTL-EDP-PSS-1YR	Annual Maintenance PSS (DD7200-CTL-EDP)	Annual Maintenance PSS (DD7200-CTL-EDP)	\$54,600	Each	10%	\$49,140	Other	F1	
DD7200-CTL-H-PSS-1YR	DD7200-CTL-H-PSS-1YR	Annual Maintenance PSS (DD7200-CTL-H)	Annual Maintenance PSS (DD7200-CTL-H)	\$21,840	Each	10%	\$19,656	Other	F1	
DD7200-CTL-PSS-1YR	DD7200-CTL-PSS-1YR	Annual Maintenance PSS (DD7200-CTL)	Annual Maintenance PSS (DD7200-CTL)	\$54,600	Each	10%	\$49,140	Other	F1	
DD7200-CTL-S-PSS-1YR	DD7200-CTL-S-PSS-1YR	Annual Maintenance PSS (DD7200-CTL-S)	Annual Maintenance PSS (DD7200-CTL-S)	\$32,760	Each	10%	\$29,484	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
DD7200-CTLX-EDP-PSS-1YR	DD7200-CTLX-EDP-PSS-1YR		Annual Maintenance PSS (DD7200-CTLX-EDP)	\$59,605	Each	10%	\$53,645	Other	F1
DD7200-CTLX-H-PSS-1YR	DD7200-CTLX-H-PSS-1YR		Annual Maintenance PSS (DD7200-CTLX-H)	\$26,845	Each	10%	\$24,161	Other	F1
DD7200-CTLX-PSS-1YR	DD7200-CTLX-PSS-1YR		Annual Maintenance PSS (DD7200-CTLX)	\$59,605	Each	10%	\$53,645	Other	F1
DD860-1E30-PSS-1YR	DD860-1E30-PSS-1YR		Annual Maintenance PSS (DD860-1E30)	\$49,233	Each	10%	\$44,310	Other	F1
DD860-1E32-PSS-1YR	DD860-1E32-PSS-1YR		Annual Maintenance PSS (DD860-1E32)	\$58,893	Each	10%	\$53,004	Other	F1
DD860-2E30-PSS-1YR	DD860-2E30-PSS-1YR		Annual Maintenance PSS (DD860-2E30)	\$68,133	Each	10%	\$61,320	Other	F1
DD860-2E32-PSS-1YR	DD860-2E32-PSS-1YR		Annual Maintenance PSS (DD860-2E32)	\$80,453	Each	10%	\$72,408	Other	F1
DD860-3E30-PSS-1YR	DD860-3E30-PSS-1YR		Annual Maintenance PSS (DD860-3E30)	\$94,033	Each	10%	\$84,630	Other	F1
DD860-3E32-PSS-1YR	DD860-3E32-PSS-1YR		Annual Maintenance PSS (DD860-3E32)	\$111,347	Each	10%	\$100,212	Other	F1
DD860-4E30-PSS-1YR	DD860-4E30-PSS-1YR		Annual Maintenance PSS (DD860-4E30)	\$112,933	Each	10%	\$101,640	Other	F1
DD860-4E32-PSS-1YR	DD860-4E32-PSS-1YR		Annual Maintenance PSS (DD860-4E32)	\$132,907	Each	10%	\$119,616	Other	F1
DD860-5E30-PSS-1YR	DD860-5E30-PSS-1YR		Annual Maintenance PSS (DD860-5E30)	\$131,833	Each	10%	\$118,650	Other	F1
DD860-5E32-PSS-1YR	DD860-5E32-PSS-1YR		Annual Maintenance PSS (DD860-5E32)	\$154,467	Each	10%	\$139,020	Other	F1
DD860-6E30-PSS-1YR	DD860-6E30-PSS-1YR		Annual Maintenance PSS (DD860-6E30)	\$150,733	Each	10%	\$135,660	Other	F1
DD860-6E32-PSS-1YR	DD860-6E32-PSS-1YR		Annual Maintenance PSS (DD860-6E32)	\$176,027	Each	10%	\$158,424	Other	F1
DD860-CTL-PSS-1YR	DD860-CTL-PSS-1YR		Annual Maintenance PSS (DD860-CTL)	\$30,333	Each	10%	\$27,300	Other	F1
DD860-CTX-PSS-1YR	DD860-CTX-PSS-1YR		Annual Maintenance PSS (DD860-CTX)	\$30,333	Each	10%	\$27,300	Other	F1
DD880-12E16-PSS-1YR	DD880-12E16-PSS-1YR		Annual Maintenance PSS (DD880-12E16)	\$219,800	Each	10%	\$197,820	Other	F1
DD880-1E16-PSS-1YR	DD880-1E16-PSS-1YR		Annual Maintenance PSS (DD880-1E16)	\$77,233	Each	10%	\$69,510	Other	F1
DD880-1E32-PSS-1YR	DD880-1E32-PSS-1YR		Annual Maintenance PSS (DD880-1E32)	\$85,867	Each	10%	\$77,280	Other	F1
DD880-2E16-PSS-1YR	DD880-2E16-PSS-1YR		Annual Maintenance PSS (DD880-2E16)	\$89,133	Each	10%	\$80,220	Other	F1
DD880-2E32-PSS-1YR	DD880-2E32-PSS-1YR		Annual Maintenance PSS (DD880-2E32)	\$106,400	Each	10%	\$95,760	Other	F1
DD880-2GD-PSS-1YR	DD880-2GD-PSS-1YR		Annual Maintenance PSS (DD880-2GD)	\$165,667	Each	10%	\$149,100	Other	F1
DD880-3E16-PSS-1YR	DD880-3E16-PSS-1YR		Annual Maintenance PSS (DD880-3E16)	\$101,033	Each	10%	\$90,930	Other	F1
DD880-3E32-PSS-1YR	DD880-3E32-PSS-1YR		Annual Maintenance PSS (DD880-3E32)	\$126,933	Each	10%	\$114,240	Other	F1
DD880-4E16-PSS-1YR	DD880-4E16-PSS-1YR		Annual Maintenance PSS (DD880-4E16)	\$112,933	Each	10%	\$101,640	Other	F1
DD880-4E32-PSS-1YR	DD880-4E32-PSS-1YR		Annual Maintenance PSS (DD880-4E32)	\$159,133	Each	10%	\$143,220	Other	F1
DD880-5E16-PSS-1YR	DD880-5E16-PSS-1YR		Annual Maintenance PSS (DD880-5E16)	\$124,833	Each	10%	\$112,350	Other	F1
DD880-5E32-PSS-1YR	DD880-5E32-PSS-1YR		Annual Maintenance PSS (DD880-5E32)	\$179,667	Each	10%	\$161,700	Other	F1
DD880-6E16-PSS-1YR	DD880-6E16-PSS-1YR		Annual Maintenance PSS (DD880-6E16)	\$136,733	Each	10%	\$123,060	Other	F1
DD880-6E32-PSS-1YR	DD880-6E32-PSS-1YR		Annual Maintenance PSS (DD880-6E32)	\$200,200	Each	10%	\$180,180	Other	F1
DD880-CTLHX-PSS-1YR	DD880-CTLHX-PSS-1YR		Annual Maintenance PSS (DD880-CTLHX)	\$65,333	Each	10%	\$58,800	Other	F1
DD880-CTLMX-PSS-1YR	DD880-CTLMX-PSS-1YR		Annual Maintenance PSS (DD880-CTLMX)	\$65,333	Each	10%	\$58,800	Other	F1
DD880-CTL-PSS-1YR	DD880-CTL-PSS-1YR		Annual Maintenance PSS (DD880-CTL)	\$65,333	Each	10%	\$58,800	Other	F1
DD890-12E30-PSS-1YR	DD890-12E30-PSS-1YR		Annual Maintenance PSS (DD890-12E30)	\$296,800	Each	10%	\$267,120	Other	F1
DD890-12E32-PSS-1YR	DD890-12E32-PSS-1YR		Annual Maintenance PSS (DD890-12E32)	\$340,387	Each	10%	\$306,348	Other	F1
DD890-1E30-PSS-1YR	DD890-1E30-PSS-1YR		Annual Maintenance PSS (DD890-1E30)	\$79,567	Each	10%	\$71,610	Other	F1
DD890-1E32-PSS-1YR	DD890-1E32-PSS-1YR		Annual Maintenance PSS (DD890-1E32)	\$91,560	Each	10%	\$82,404	Other	F1
DD890-2E30-PSS-1YR	DD890-2E30-PSS-1YR		Annual Maintenance PSS (DD890-2E30)	\$98,467	Each	10%	\$88,620	Other	F1
DD890-2E32-PSS-1YR	DD890-2E32-PSS-1YR		Annual Maintenance PSS (DD890-2E32)	\$113,120	Each	10%	\$101,808	Other	F1
DD890-2GD-PSS-1YR	DD890-2GD-PSS-1YR		Annual Maintenance PSS (DD890-2GD)	\$175,000	Each	10%	\$157,500	Other	F1
DD890-3E30-PSS-1YR	DD890-3E30-PSS-1YR		Annual Maintenance PSS (DD890-3E30)	\$117,367	Each	10%	\$105,630	Other	F1
DD890-3E32-PSS-1YR	DD890-3E32-PSS-1YR		Annual Maintenance PSS (DD890-3E32)	\$134,680	Each	10%	\$121,212	Other	F1
DD890-4E30-PSS-1YR	DD890-4E30-PSS-1YR		Annual Maintenance PSS (DD890-4E30)	\$136,267	Each	10%	\$122,640	Other	F1
DD890-4E32-PSS-1YR	DD890-4E32-PSS-1YR		Annual Maintenance PSS (DD890-4E32)	\$156,240	Each	10%	\$140,616	Other	F1
DD890-5E30-PSS-1YR	DD890-5E30-PSS-1YR		Annual Maintenance PSS (DD890-5E30)	\$155,167	Each	10%	\$139,650	Other	F1
DD890-5E32-PSS-1YR	DD890-5E32-PSS-1YR		Annual Maintenance PSS (DD890-5E32)	\$177,800	Each	10%	\$160,020	Other	F1
DD890-6E30-PSS-1YR	DD890-6E30-PSS-1YR		Annual Maintenance PSS (DD890-6E30)	\$174,067	Each	10%	\$156,660	Other	F1
DD890-6E32-PSS-1YR	DD890-6E32-PSS-1YR		Annual Maintenance PSS (DD890-6E32)	\$199,360	Each	10%	\$179,424	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DD890-CTL-PSS-1YR	DD890-CTL-PSS-1YR		Annual Maintenance PSS (DD890-CTL)	\$60,667	Each	10%	\$54,600	Other	F1
DD890-CTX-PSS-1YR	DD890-CTX-PSS-1YR		Annual Maintenance PSS (DD890-CTX)	\$60,667	Each	10%	\$54,600	Other	F1
DD9300-CTL-EDP-PSS-1YR	DD9300-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD9300-CTL-EDP)	\$35,910	Each	10%	\$32,319	Other	F1
DD9300-CTL-H-PSS-1YR	DD9300-CTL-H-PSS-1YR		Annual Maintenance PSS (DD9300-CTL-H)	\$35,910	Each	10%	\$32,319	Other	F1
DD9300-CTL-PSS-1YR	DD9300-CTL-PSS-1YR		Annual Maintenance PSS (DD9300-CTL)	\$35,910	Each	10%	\$32,319	Other	F1
DD9300HA-CTL-EDP-PSS-1YR	DD9300HA-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD9300HA-CTL-EDP)	\$35,910	Each	10%	\$32,319	Other	F1
DD9300HA-CTL-H-PSS-1YR	DD9300HA-CTL-H-PSS-1YR		Annual Maintenance PSS (DD9300HA-CTL-H)	\$35,910	Each	10%	\$32,319	Other	F1
DD9300HA-CTL-PSS-1YR	DD9300HA-CTL-PSS-1YR		Annual Maintenance PSS (DD9300HA-CTL)	\$35,910	Each	10%	\$32,319	Other	F1
DD9400-CTL-CN-PSS-1YR	DD9400-CTL-CN-PSS-1YR		Annual Maintenance PSS (DD9400-CTL-CN)	\$56,700	Each	10%	\$51,030	Other	F1
DD9400-CTL-EDP-PSS-1YR	DD9400-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD9400-CTL-EDP)	\$56,700	Each	10%	\$51,030	Other	F1
DD9400-CTL-PSS-1YR	DD9400-CTL-PSS-1YR		Annual Maintenance PSS (DD9400-CTL)	\$56,700	Each	10%	\$51,030	Other	F1
DD9400HA-CTL-CN-PSS-1YR	DD9400HA-CTL-CN-PSS-1YR		Annual Maintenance PSS (DD9400HA-CTL-CN)	\$56,700	Each	10%	\$51,030	Other	F1
DD9400HA-CTL-EDP-PSS-1YR	DD9400HA-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD9400HA-CTL-EDP)	\$56,700	Each	10%	\$51,030	Other	F1
DD9400HA-CTL-PSS-1YR	DD9400HA-CTL-PSS-1YR		Annual Maintenance PSS (DD9400HA-CTL)	\$56,700	Each	10%	\$51,030	Other	F1
DD9500-10E45-PSS-1YR	DD9500-10E45-PSS-1YR		Annual Maintenance PSS (DD9500-10E45)	\$205,940	Each	10%	\$185,346	Other	F1
DD9500-11E45-PSS-1YR	DD9500-11E45-PSS-1YR		Annual Maintenance PSS (DD9500-11E45)	\$218,330	Each	10%	\$196,497	Other	F1
DD9500-12E45-PSS-1YR	DD9500-12E45-PSS-1YR		Annual Maintenance PSS (DD9500-12E45)	\$230,720	Each	10%	\$207,648	Other	F1
DD9500-16E45-PSS-1YR	DD9500-16E45-PSS-1YR		Annual Maintenance PSS (DD9500-16E45)	\$280,292	Each	10%	\$252,263	Other	F1
DD9500-20E45-PSS-1YR	DD9500-20E45-PSS-1YR		Annual Maintenance PSS (DD9500-20E45)	\$329,852	Each	10%	\$296,867	Other	F1
DD9500-24E45-PSS-1YR	DD9500-24E45-PSS-1YR		Annual Maintenance PSS (DD9500-24E45)	\$379,423	Each	10%	\$341,481	Other	F1
DD9500-4E45-PSS-1YR	DD9500-4E45-PSS-1YR		Annual Maintenance PSS (DD9500-4E45)	\$131,588	Each	10%	\$118,429	Other	F1
DD9500-5E45-PSS-1YR	DD9500-5E45-PSS-1YR		Annual Maintenance PSS (DD9500-5E45)	\$143,978	Each	10%	\$129,580	Other	F1
DD9500-6E45-PSS-1YR	DD9500-6E45-PSS-1YR		Annual Maintenance PSS (DD9500-6E45)	\$156,368	Each	10%	\$140,731	Other	F1
DD9500-7E45-PSS-1YR	DD9500-7E45-PSS-1YR		Annual Maintenance PSS (DD9500-7E45)	\$168,770	Each	10%	\$151,893	Other	F1
DD9500-8E45-PSS-1YR	DD9500-8E45-PSS-1YR		Annual Maintenance PSS (DD9500-8E45)	\$181,160	Each	10%	\$163,044	Other	F1
DD9500-9E45-PSS-1YR	DD9500-9E45-PSS-1YR		Annual Maintenance PSS (DD9500-9E45)	\$193,550	Each	10%	\$174,195	Other	F1
DD9500-CTL-EDP-PSS-1YR	DD9500-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD9500-CTL-EDP)	\$82,017	Each	10%	\$73,815	Other	F1
DD9500-CTLHA-EDP-PSS-1YR	DD9500-CTLHA-EDP-PSS-1YR		Annual Maintenance PSS (DD9500-CTLHA-EDP)	\$82,017	Each	10%	\$73,815	Other	F1
DD9500-CTL-HA-H-PSS-1YR	DD9500-CTL-HA-H-PSS-1YR		Annual Maintenance PSS (DD9500-CTL-HA-H)	\$32,807	Each	10%	\$29,526	Other	F1
DD9500-CTL-HA-PSS-1YR	DD9500-CTL-HA-PSS-1YR		Annual Maintenance PSS (DD9500-CTL-HA)	\$82,017	Each	10%	\$73,815	Other	F1
DD9500-CTL-H-PSS-1YR	DD9500-CTL-H-PSS-1YR		Annual Maintenance PSS (DD9500-CTL-H)	\$32,807	Each	10%	\$29,526	Other	F1
DD9500-CTL-PSS-1YR	DD9500-CTL-PSS-1YR		Annual Maintenance PSS (DD9500-CTL)	\$82,017	Each	10%	\$73,815	Other	F1
DD9500-CTL-S-CF-PSS-1YR	DD9500-CTL-S-CF-PSS-1YR		Annual Maintenance PSS (DD9500-CTL-S-CF)	\$49,210	Each	10%	\$44,289	Other	F1
DD9500-CTL-S-PSS-1YR	DD9500-CTL-S-PSS-1YR		Annual Maintenance PSS (DD9500-CTL-S)	\$49,210	Each	10%	\$44,289	Other	F1
DD9800-CTL-EDP-PSS-1YR	DD9800-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD9800-CTL-EDP)	\$53,960	Each	10%	\$48,564	Other	F1
DD9800-CTL-H-PSS-1YR	DD9800-CTL-H-PSS-1YR		Annual Maintenance PSS (DD9800-CTL-H)	\$53,960	Each	10%	\$48,564	Other	F1
DD9800-CTL-PSS-1YR	DD9800-CTL-PSS-1YR		Annual Maintenance PSS (DD9800-CTL)	\$53,960	Each	10%	\$48,564	Other	F1
DD9800HA-CTL-EDP-PSS-1YR	DD9800HA-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD9800HA-CTL-EDP)	\$53,960	Each	10%	\$48,564	Other	F1
DD9800HA-CTL-H-PSS-1YR	DD9800HA-CTL-H-PSS-1YR		Annual Maintenance PSS (DD9800HA-CTL-H)	\$53,960	Each	10%	\$48,564	Other	F1
DD9800HA-CTL-PSS-1YR	DD9800HA-CTL-PSS-1YR		Annual Maintenance PSS (DD9800HA-CTL)	\$53,960	Each	10%	\$48,564	Other	F1
DD9900-CTL-CN-PSS-1YR	DD9900-CTL-CN-PSS-1YR		Annual Maintenance PSS (DD9900-CTL-CN)	\$96,079	Each	10%	\$86,471	Other	F1
DD9900-CTL-EDP-PSS-1YR	DD9900-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD9900-CTL-EDP)	\$96,079	Each	10%	\$86,471	Other	F1
DD9900-CTL-PSS-1YR	DD9900-CTL-PSS-1YR		Annual Maintenance PSS (DD9900-CTL)	\$96,079	Each	10%	\$86,471	Other	F1
DD9900HA-CTL-CN-PSS-1YR	DD9900HA-CTL-CN-PSS-1YR		Annual Maintenance PSS (DD9900HA-CTL-CN)	\$96,079	Each	10%	\$86,471	Other	F1
DD9900HA-CTL-EDP-PSS-1YR	DD9900HA-CTL-EDP-PSS-1YR		Annual Maintenance PSS (DD9900HA-CTL-EDP)	\$96,079	Each	10%	\$86,471	Other	F1
DD9900HA-CTL-PSS-1YR	DD9900HA-CTL-PSS-1YR		Annual Maintenance PSS (DD9900HA-CTL)	\$96,079	Each	10%	\$86,471	Other	F1
DD990-10E45-PSS-1YR	DD990-10E45-PSS-1YR		Annual Maintenance PSS (DD990-10E45)	\$203,957	Each	10%	\$183,561	Other	F1
DD990-11E45-PSS-1YR	DD990-11E45-PSS-1YR		Annual Maintenance PSS (DD990-11E45)	\$216,347	Each	10%	\$194,712	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DDX-880-8-PSS-1YR	DDX-880-8-PSS-1YR		Annual Maintenance PSS (DDX-880-8)	\$483,467	Each	10%	\$435,120	Other	F1
DF41030016B-PSS-1YR	DF41030016B-PSS-1YR		Annual Maintenance PSS (DF41030016B)	\$5,590	Each	10%	\$5,031	Other	F1
DF41030016C-PSS-1YR	DF41030016C-PSS-1YR		Annual Maintenance PSS (DF41030016C)	\$5,590	Each	10%	\$5,031	Other	F1
DF4103001B-PSS-1YR	DF4103001B-PSS-1YR		Annual Maintenance PSS (DF4103001B)	\$349	Each	10%	\$314	Other	F1
DF4103001C-PSS-1YR	DF4103001C-PSS-1YR		Annual Maintenance PSS (DF4103001C)	\$349	Each	10%	\$314	Other	F1
DF4103002B-PSS-1YR	DF4103002B-PSS-1YR		Annual Maintenance PSS (DF4103002B)	\$699	Each	10%	\$629	Other	F1
DF4103002C-PSS-1YR	DF4103002C-PSS-1YR		Annual Maintenance PSS (DF4103002C)	\$699	Each	10%	\$629	Other	F1
DF4103004B-PSS-1YR	DF4103004B-PSS-1YR		Annual Maintenance PSS (DF4103004B)	\$1,397	Each	10%	\$1,258	Other	F1
DF4103004C-PSS-1YR	DF4103004C-PSS-1YR		Annual Maintenance PSS (DF4103004C)	\$1,397	Each	10%	\$1,258	Other	F1
DF4103008B-PSS-1YR	DF4103008B-PSS-1YR		Annual Maintenance PSS (DF4103008B)	\$2,795	Each	10%	\$2,515	Other	F1
DF4103008C-PSS-1YR	DF4103008C-PSS-1YR		Annual Maintenance PSS (DF4103008C)	\$2,795	Each	10%	\$2,515	Other	F1
DF4103008B-PSS-1YR	DF4103008B-PSS-1YR		Annual Maintenance PSS (DF4103008B)	\$2,795	Each	10%	\$2,515	Other	F1
DF4103008C-PSS-1YR	DF4103008C-PSS-1YR		Annual Maintenance PSS (DF4103008C)	\$2,795	Each	10%	\$2,515	Other	F1
DF41040016B-PSS-1YR	DF41040016B-PSS-1YR		Annual Maintenance PSS (DF41040016B)	\$9,615	Each	10%	\$8,654	Other	F1
DF41040016C-PSS-1YR	DF41040016C-PSS-1YR		Annual Maintenance PSS (DF41040016C)	\$9,615	Each	10%	\$8,654	Other	F1
DF4104001B-PSS-1YR	DF4104001B-PSS-1YR		Annual Maintenance PSS (DF4104001B)	\$601	Each	10%	\$541	Other	F1
DF4104001C-PSS-1YR	DF4104001C-PSS-1YR		Annual Maintenance PSS (DF4104001C)	\$601	Each	10%	\$541	Other	F1
DF4104002B-PSS-1YR	DF4104002B-PSS-1YR		Annual Maintenance PSS (DF4104002B)	\$1,202	Each	10%	\$1,082	Other	F1
DF4104002C-PSS-1YR	DF4104002C-PSS-1YR		Annual Maintenance PSS (DF4104002C)	\$1,202	Each	10%	\$1,082	Other	F1
DF4104004B-PSS-1YR	DF4104004B-PSS-1YR		Annual Maintenance PSS (DF4104004B)	\$2,404	Each	10%	\$2,163	Other	F1
DF4104004C-PSS-1YR	DF4104004C-PSS-1YR		Annual Maintenance PSS (DF4104004C)	\$2,404	Each	10%	\$2,163	Other	F1
DF4104008B-PSS-1YR	DF4104008B-PSS-1YR		Annual Maintenance PSS (DF4104008B)	\$4,808	Each	10%	\$4,327	Other	F1
DF4104008C-PSS-1YR	DF4104008C-PSS-1YR		Annual Maintenance PSS (DF4104008C)	\$4,808	Each	10%	\$4,327	Other	F1
DF4104008B-PSS-1YR	DF4104008B-PSS-1YR		Annual Maintenance PSS (DF4104008B)	\$4,808	Each	10%	\$4,327	Other	F1
DF4104008C-PSS-1YR	DF4104008C-PSS-1YR		Annual Maintenance PSS (DF4104008C)	\$4,808	Each	10%	\$4,327	Other	F1
DF41045016B-PSS-1YR	DF41045016B-PSS-1YR		Annual Maintenance PSS (DF41045016B)	\$7,643	Each	10%	\$6,879	Other	F1
DF41045016C-PSS-1YR	DF41045016C-PSS-1YR		Annual Maintenance PSS (DF41045016C)	\$7,643	Each	10%	\$6,879	Other	F1
DF4104501B-PSS-1YR	DF4104501B-PSS-1YR		Annual Maintenance PSS (DF4104501B)	\$478	Each	10%	\$430	Other	F1
DF4104501C-PSS-1YR	DF4104501C-PSS-1YR		Annual Maintenance PSS (DF4104501C)	\$478	Each	10%	\$430	Other	F1
DF4104502B-PSS-1YR	DF4104502B-PSS-1YR		Annual Maintenance PSS (DF4104502B)	\$955	Each	10%	\$860	Other	F1
DF4104502C-PSS-1YR	DF4104502C-PSS-1YR		Annual Maintenance PSS (DF4104502C)	\$955	Each	10%	\$860	Other	F1
DF4104504B-PSS-1YR	DF4104504B-PSS-1YR		Annual Maintenance PSS (DF4104504B)	\$1,911	Each	10%	\$1,720	Other	F1
DF4104504C-PSS-1YR	DF4104504C-PSS-1YR		Annual Maintenance PSS (DF4104504C)	\$1,911	Each	10%	\$1,720	Other	F1
DF4104508B-PSS-1YR	DF4104508B-PSS-1YR		Annual Maintenance PSS (DF4104508B)	\$3,822	Each	10%	\$3,439	Other	F1
DF4104508C-PSS-1YR	DF4104508C-PSS-1YR		Annual Maintenance PSS (DF4104508C)	\$3,822	Each	10%	\$3,439	Other	F1
DF4104508B-PSS-1YR	DF4104508B-PSS-1YR		Annual Maintenance PSS (DF4104508B)	\$3,822	Each	10%	\$3,439	Other	F1
DF4104508C-PSS-1YR	DF4104508C-PSS-1YR		Annual Maintenance PSS (DF4104508C)	\$3,822	Each	10%	\$3,439	Other	F1
DF41060016B-PSS-1YR	DF41060016B-PSS-1YR		Annual Maintenance PSS (DF41060016B)	\$9,710	Each	10%	\$8,739	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
DF41060016C-PSS-1YR	DF41060016C-PSS-1YR		Annual Maintenance PSS (DF41060016C)	\$9,710	Each	10%	\$8,739	Other	F1	
DF4106001B-PSS-1YR	DF4106001B-PSS-1YR		Annual Maintenance PSS (DF4106001B)	\$607	Each	10%	\$546	Other	F1	
DF4106001C-PSS-1YR	DF4106001C-PSS-1YR		Annual Maintenance PSS (DF4106001C)	\$607	Each	10%	\$546	Other	F1	
DF4106002B-PSS-1YR	DF4106002B-PSS-1YR		Annual Maintenance PSS (DF4106002B)	\$1,214	Each	10%	\$1,092	Other	F1	
DF4106002C-PSS-1YR	DF4106002C-PSS-1YR		Annual Maintenance PSS (DF4106002C)	\$1,214	Each	10%	\$1,092	Other	F1	
DF4106004B-PSS-1YR	DF4106004B-PSS-1YR		Annual Maintenance PSS (DF4106004B)	\$2,428	Each	10%	\$2,185	Other	F1	
DF4106004C-PSS-1YR	DF4106004C-PSS-1YR		Annual Maintenance PSS (DF4106004C)	\$2,428	Each	10%	\$2,185	Other	F1	
DF4106008B-PSS-1YR	DF4106008B-PSS-1YR		Annual Maintenance PSS (DF4106008B)	\$4,855	Each	10%	\$4,370	Other	F1	
DF4106008BU-PSS-1YR	DF4106008BU-PSS-1YR		Annual Maintenance PSS (DF4106008BU)	\$5,242	Each	10%	\$4,718	Other	F1	
DF4106008C-PSS-1YR	DF4106008C-PSS-1YR		Annual Maintenance PSS (DF4106008C)	\$4,855	Each	10%	\$4,370	Other	F1	
DF4106008B-PSS-1YR	DF4106008B-PSS-1YR		Annual Maintenance PSS (DF4106008B)	\$4,855	Each	10%	\$4,370	Other	F1	
DF4106008C-PSS-1YR	DF4106008C-PSS-1YR		Annual Maintenance PSS (DF4106008C)	\$4,855	Each	10%	\$4,370	Other	F1	
DF41545016B-PSS-1YR	DF41545016B-PSS-1YR		Annual Maintenance PSS (DF41545016B)	\$8,867	Each	10%	\$7,980	Other	F1	
DF41545016C-PSS-1YR	DF41545016C-PSS-1YR		Annual Maintenance PSS (DF41545016C)	\$8,867	Each	10%	\$7,980	Other	F1	
DF4154501B-PSS-1YR	DF4154501B-PSS-1YR		Annual Maintenance PSS (DF4154501B)	\$554	Each	10%	\$499	Other	F1	
DF4154501BU-PSS-1YR	DF4154501BU-PSS-1YR		Annual Maintenance PSS (DF4154501BU)	\$598	Each	10%	\$539	Other	F1	
DF4154501C-PSS-1YR	DF4154501C-PSS-1YR		Annual Maintenance PSS (DF4154501C)	\$554	Each	10%	\$499	Other	F1	
DF4154502B-PSS-1YR	DF4154502B-PSS-1YR		Annual Maintenance PSS (DF4154502B)	\$1,108	Each	10%	\$998	Other	F1	
DF4154502BU-PSS-1YR	DF4154502BU-PSS-1YR		Annual Maintenance PSS (DF4154502BU)	\$1,197	Each	10%	\$1,077	Other	F1	
DF4154502C-PSS-1YR	DF4154502C-PSS-1YR		Annual Maintenance PSS (DF4154502C)	\$1,108	Each	10%	\$998	Other	F1	
DF4154504B-PSS-1YR	DF4154504B-PSS-1YR		Annual Maintenance PSS (DF4154504B)	\$2,217	Each	10%	\$1,995	Other	F1	
DF4154504BU-PSS-1YR	DF4154504BU-PSS-1YR		Annual Maintenance PSS (DF4154504BU)	\$2,393	Each	10%	\$2,154	Other	F1	
DF4154504C-PSS-1YR	DF4154504C-PSS-1YR		Annual Maintenance PSS (DF4154504C)	\$2,217	Each	10%	\$1,995	Other	F1	
DF4154508B-PSS-1YR	DF4154508B-PSS-1YR		Annual Maintenance PSS (DF4154508B)	\$4,434	Each	10%	\$3,990	Other	F1	
DF4154508BU-PSS-1YR	DF4154508BU-PSS-1YR		Annual Maintenance PSS (DF4154508BU)	\$4,786	Each	10%	\$4,308	Other	F1	
DF4154508C-PSS-1YR	DF4154508C-PSS-1YR		Annual Maintenance PSS (DF4154508C)	\$4,434	Each	10%	\$3,990	Other	F1	
DF4154508B-PSS-1YR	DF4154508B-PSS-1YR		Annual Maintenance PSS (DF4154508B)	\$4,434	Each	10%	\$3,990	Other	F1	
DF4154508C-PSS-1YR	DF4154508C-PSS-1YR		Annual Maintenance PSS (DF4154508C)	\$4,434	Each	10%	\$3,990	Other	F1	
DF41560016B-PSS-1YR	DF41560016B-PSS-1YR		Annual Maintenance PSS (DF41560016B)	\$10,948	Each	10%	\$9,853	Other	F1	
DF41560016C-PSS-1YR	DF41560016C-PSS-1YR		Annual Maintenance PSS (DF41560016C)	\$10,948	Each	10%	\$9,853	Other	F1	
DF4156001B-PSS-1YR	DF4156001B-PSS-1YR		Annual Maintenance PSS (DF4156001B)	\$684	Each	10%	\$616	Other	F1	
DF4156001C-PSS-1YR	DF4156001C-PSS-1YR		Annual Maintenance PSS (DF4156001C)	\$684	Each	10%	\$616	Other	F1	
DF4156002B-PSS-1YR	DF4156002B-PSS-1YR		Annual Maintenance PSS (DF4156002B)	\$1,369	Each	10%	\$1,232	Other	F1	
DF4156002C-PSS-1YR	DF4156002C-PSS-1YR		Annual Maintenance PSS (DF4156002C)	\$1,369	Each	10%	\$1,232	Other	F1	
DF4156004B-PSS-1YR	DF4156004B-PSS-1YR		Annual Maintenance PSS (DF4156004B)	\$2,737	Each	10%	\$2,463	Other	F1	
DF4156004C-PSS-1YR	DF4156004C-PSS-1YR		Annual Maintenance PSS (DF4156004C)	\$2,737	Each	10%	\$2,463	Other	F1	
DF4156008B-PSS-1YR	DF4156008B-PSS-1YR		Annual Maintenance PSS (DF4156008B)	\$5,474	Each	10%	\$4,927	Other	F1	
DF4156008C-PSS-1YR	DF4156008C-PSS-1YR		Annual Maintenance PSS (DF4156008C)	\$5,474	Each	10%	\$4,927	Other	F1	
DF4156008B-PSS-1YR	DF4156008B-PSS-1YR		Annual Maintenance PSS (DF4156008B)	\$5,474	Each	10%	\$4,927	Other	F1	
DF4156008C-PSS-1YR	DF4156008C-PSS-1YR		Annual Maintenance PSS (DF4156008C)	\$5,474	Each	10%	\$4,927	Other	F1	
DF4156008C-PSS-1YR	DF4156008C-PSS-1YR		Annual Maintenance PSS (DF4156008C)	\$5,474	Each	10%	\$4,927	Other	F1	
DF4F120016B-PSS-1YR	DF4F120016B-PSS-1YR		Annual Maintenance PSS (DF4F120016B)	\$54,019	Each	10%	\$48,617	Other	F1	
DF4F12001B-PSS-1YR	DF4F12001B-PSS-1YR		Annual Maintenance PSS (DF4F12001B)	\$3,376	Each	10%	\$3,039	Other	F1	
DF4F12001BU-PSS-1YR	DF4F12001BU-PSS-1YR		Annual Maintenance PSS (DF4F12001BU)	\$3,645	Each	10%	\$3,281	Other	F1	
DF4F12002B-PSS-1YR	DF4F12002B-PSS-1YR		Annual Maintenance PSS (DF4F12002B)	\$6,752	Each	10%	\$6,077	Other	F1	
DF4F12004B-PSS-1YR	DF4F12004B-PSS-1YR		Annual Maintenance PSS (DF4F12004B)	\$13,505	Each	10%	\$12,154	Other	F1	
DF4F12008B-PSS-1YR	DF4F12008B-PSS-1YR		Annual Maintenance PSS (DF4F12008B)	\$27,010	Each	10%	\$24,309	Other	F1	
DF4F12008BU-PSS-1YR	DF4F12008BU-PSS-1YR		Annual Maintenance PSS (DF4F12008BU)	\$29,161	Each	10%	\$26,245	Other	F1	
DF4F12008B-PSS-1YR	DF4F12008B-PSS-1YR		Annual Maintenance PSS (DF4F12008B)	\$27,010	Each	10%	\$24,309	Other	F1	
DF4F140016B-PSS-1YR	DF4F140016B-PSS-1YR		Annual Maintenance PSS (DF4F140016B)	\$97,267	Each	10%	\$87,540	Other	F1	
DF4F14001B-PSS-1YR	DF4F14001B-PSS-1YR		Annual Maintenance PSS (DF4F14001B)	\$6,079	Each	10%	\$5,471	Other	F1	



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DF4F14002B-PSS-1YR	DF4F14002B-PSS-1YR	Annual Maintenance PSS (DF4F14002B)		\$12,158	Each	10%	\$10,943	Other	F1
DF4F14004B-PSS-1YR	DF4F14004B-PSS-1YR	Annual Maintenance PSS (DF4F14004B)		\$24,317	Each	10%	\$21,885	Other	F1
DF4F14008B-PSS-1YR	DF4F14008B-PSS-1YR	Annual Maintenance PSS (DF4F14008B)		\$48,634	Each	10%	\$43,770	Other	F1
DF4F14008B-PSS-1YR	DF4F14008B-PSS-1YR	Annual Maintenance PSS (DF4F14008B)		\$48,634	Each	10%	\$43,770	Other	F1
DIA2H-CS-2BDL-PSS-1YR	DIA2H-CS-2BDL-PSS-1YR	Annual Maintenance PSS (DIA2H-CS-2BDL)		\$4,492	Each	10%	\$4,042	Other	F1
DIA2H-CS-2BDLU-PSS-1YR	DIA2H-CS-2BDLU-PSS-1YR	Annual Maintenance PSS (DIA2H-CS-2BDLU)		\$4,492	Each	10%	\$4,042	Other	F1
DIA2H-CSM-2BDL-PSS-1YR	DIA2H-CSM-2BDL-PSS-1YR	Annual Maintenance PSS (DIA2H-CSM-2BDL)		\$7,565	Each	10%	\$6,808	Other	F1
DIA2H-CSM-2BDLU-PSS-1YR	DIA2H-CSM-2BDLU-PSS-1YR	Annual Maintenance PSS (DIA2H-CSM-2BDLU)		\$7,565	Each	10%	\$6,808	Other	F1
DIA2H-DS-2BDL-PSS-1YR	DIA2H-DS-2BDL-PSS-1YR	Annual Maintenance PSS (DIA2H-DS-2BDL)		\$5,792	Each	10%	\$5,212	Other	F1
DIA2H-DS-2BDLU-PSS-1YR	DIA2H-DS-2BDLU-PSS-1YR	Annual Maintenance PSS (DIA2H-DS-2BDLU)		\$5,792	Each	10%	\$5,212	Other	F1
DIA2H-GSM-2BDL-PSS-1YR	DIA2H-GSM-2BDL-PSS-1YR	Annual Maintenance PSS (DIA2H-GSM-2BDL)		\$6,383	Each	10%	\$5,745	Other	F1
DIA2H-GSM-2BDLU-PSS-1YR	DIA2H-GSM-2BDLU-PSS-1YR	Annual Maintenance PSS (DIA2H-GSM-2BDLU)		\$6,383	Each	10%	\$5,745	Other	F1
DL1000SDAE-PSS-1YR	DL1000SDAE-PSS-1YR	Annual Maintenance PSS (DL1000SDAE)		\$3,300	Each	10%	\$2,970	Other	F1
DL1000S-DAEFD-PSS-1YR	DL1000S-DAEFD-PSS-1YR	Annual Maintenance PSS (DL1000S-DAEFD)		\$3,687	Each	10%	\$3,318	Other	F1
DL1000S-DAE-PSS-1YR	DL1000S-DAE-PSS-1YR	Annual Maintenance PSS (DL1000S-DAE)		\$3,300	Each	10%	\$2,970	Other	F1
DL1000W-DAEFD-PSS-1YR	DL1000W-DAEFD-PSS-1YR	Annual Maintenance PSS (DL1000W-DAEFD)		\$3,108	Each	10%	\$2,797	Other	F1
DL1000W-DAE-PSS-1YR	DL1000W-DAE-PSS-1YR	Annual Maintenance PSS (DL1000W-DAE)		\$3,108	Each	10%	\$2,797	Other	F1
DL1KBASE-DAE-PSS-1YR	DL1KBASE-DAE-PSS-1YR	Annual Maintenance PSS (DL1KBASE-DAE)		\$3,404	Each	10%	\$3,064	Other	F1
DL2000S-DAE-PSS-1YR	DL2000S-DAE-PSS-1YR	Annual Maintenance PSS (DL2000S-DAE)		\$6,000	Each	10%	\$5,400	Other	F1
DL2000W-DAE-PSS-1YR	DL2000W-DAE-PSS-1YR	Annual Maintenance PSS (DL2000W-DAE)		\$4,914	Each	10%	\$4,423	Other	F1
DL2000W-G3DAE-PSS-1YR	DL2000W-G3DAE-PSS-1YR	Annual Maintenance PSS (DL2000W-G3DAE)		\$4,914	Each	10%	\$4,423	Other	F1
DL210BA2-FD-PSS-1YR	DL210BA2-FD-PSS-1YR	Annual Maintenance PSS (DL210BA2-FD)		\$3,000	Each	10%	\$2,700	Other	F1
DL210BA2-PSS-1YR	DL210BA2-PSS-1YR	Annual Maintenance PSS (DL210BA2)		\$3,000	Each	10%	\$2,700	Other	F1
DL210BA-FD-PSS-1YR	DL210BA-FD-PSS-1YR	Annual Maintenance PSS (DL210BA-FD)		\$2,833	Each	10%	\$2,550	Other	F1
DL210EXP2-FD-PSS-1YR	DL210EXP2-FD-PSS-1YR	Annual Maintenance PSS (DL210EXP2-FD)		\$2,760	Each	10%	\$2,484	Other	F1
DL210EXP2-PSS-1YR	DL210EXP2-PSS-1YR	Annual Maintenance PSS (DL210EXP2)		\$2,760	Each	10%	\$2,484	Other	F1
DL210EXP-FD-PSS-1YR	DL210EXP-FD-PSS-1YR	Annual Maintenance PSS (DL210EXP-FD)		\$2,607	Each	10%	\$2,346	Other	F1
DL210EXP-PSS-1YR	DL210EXP-PSS-1YR	Annual Maintenance PSS (DL210EXP)		\$2,607	Each	10%	\$2,346	Other	F1
DL2-COPY-PSS-1YR	DL2-COPY-PSS-1YR	Annual Maintenance PSS (DL2-COPY)		\$800	Each	10%	\$720	Other	F1
DL2KS-2TDRV-PSS-1YR	DL2KS-2TDRV-PSS-1YR	Annual Maintenance PSS (DL2KS-2TDRV)		\$463	Each	10%	\$416	Other	F1
DL2KS-DAEFD-PSS-1YR	DL2KS-DAEFD-PSS-1YR	Annual Maintenance PSS (DL2KS-DAEFD)		\$6,000	Each	10%	\$5,400	Other	F1
DL2KW-2TDRV-PSS-1YR	DL2KW-2TDRV-PSS-1YR	Annual Maintenance PSS (DL2KW-2TDRV)		\$282	Each	10%	\$254	Other	F1
DL2KW-3PK-PSS-1YR	DL2KW-3PK-PSS-1YR	Annual Maintenance PSS (DL2KW-3PK)		\$846	Each	10%	\$761	Other	F1
DL2KW-DAEFD-PSS-1YR	DL2KW-DAEFD-PSS-1YR	Annual Maintenance PSS (DL2KW-DAEFD)		\$4,914	Each	10%	\$4,423	Other	F1
DL2-MEDIAMGR-PSS-1YR	DL2-MEDIAMGR-PSS-1YR	Annual Maintenance PSS (DL2-MEDIAMGR)		\$1,000	Each	10%	\$900	Other	F1
DL2-NODEMGR-PSS-1YR	DL2-NODEMGR-PSS-1YR	Annual Maintenance PSS (DL2-NODEMGR)		\$1,000	Each	10%	\$900	Other	F1
DL300-310 UPG-PSS-1YR	DL300-310 UPG-PSS-1YR	Annual Maintenance PSS (DL300-310 UPG)		\$6,800	Each	10%	\$6,120	Other	F1
DL3-7NODEMGR-PSS-1YR	DL3-7NODEMGR-PSS-1YR	Annual Maintenance PSS (DL3-7NODEMGR)		\$800	Each	10%	\$720	Other	F1
DL3-COPY-PSS-1YR	DL3-COPY-PSS-1YR	Annual Maintenance PSS (DL3-COPY)		\$2,000	Each	10%	\$1,800	Other	F1
DL3D1500-FD-PSS-1YR	DL3D1500-FD-PSS-1YR	Annual Maintenance PSS (DL3D1500-FD)		\$4,680	Each	10%	\$4,212	Other	F1
DL3D1500-PSS-1YR	DL3D1500-PSS-1YR	Annual Maintenance PSS (DL3D1500)		\$4,680	Each	10%	\$4,212	Other	F1
DL3D-15OST-L-PSS-1YR	DL3D-15OST-L-PSS-1YR	Annual Maintenance PSS (DL3D-15OST-L)		\$3,000	Each	10%	\$2,700	Other	F1
DL3D1KVDAE-FD-PSS-1YR	DL3D1KVDAE-FD-PSS-1YR	Annual Maintenance PSS (DL3D1KVDAE-FD)		\$3,436	Each	10%	\$3,092	Other	F1
DL3D1KVLTDAE-PSS-1YR	DL3D1KVLTDAE-PSS-1YR	Annual Maintenance PSS (DL3D1KVLTDAE)		\$3,436	Each	10%	\$3,092	Other	F1
DL3D1T-1PK-FD-PSS-1YR	DL3D1T-1PK-FD-PSS-1YR	Annual Maintenance PSS (DL3D1T-1PK-FD)		\$1,085	Each	10%	\$977	Other	F1
DL3D1T-1PK-PSS-1YR	DL3D1T-1PK-PSS-1YR	Annual Maintenance PSS (DL3D1T-1PK)		\$1,085	Each	10%	\$977	Other	F1
DL3D1T-6PK-FD-PSS-1YR	DL3D1T-6PK-FD-PSS-1YR	Annual Maintenance PSS (DL3D1T-6PK-FD)		\$6,510	Each	10%	\$5,859	Other	F1
DL3D1T-6PK-PSS-1YR	DL3D1T-6PK-PSS-1YR	Annual Maintenance PSS (DL3D1T-6PK)		\$6,510	Each	10%	\$5,859	Other	F1
DL3D1T-DAE-FD-PSS-1YR	DL3D1T-DAE-FD-PSS-1YR	Annual Maintenance PSS (DL3D1T-DAE-FD)		\$1,200	Each	10%	\$1,080	Other	F1
DL3D1T-DAE-PSS-1YR	DL3D1T-DAE-PSS-1YR	Annual Maintenance PSS (DL3D1T-DAE)		\$1,200	Each	10%	\$1,080	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
DL3D1T-N3D-FD-PSS-1YR	DL3D1T-N3D-FD-PSS-1YR		Annual Maintenance PSS (DL3D1T-N3D-FD)	\$413	Each	10%	\$372	Other	F1
DL3D1T-N3D-PSS-1YR	DL3D1T-N3D-PSS-1YR		Annual Maintenance PSS (DL3D1T-N3D)	\$413	Each	10%	\$372	Other	F1
DL3D3000-PSS-1YR	DL3D3000-PSS-1YR		Annual Maintenance PSS (DL3D3000)	\$9,000	Each	10%	\$8,100	Other	F1
DL3D3KBASEDAE-PSS-1YR	DL3D3KBASEDAE-PSS-1YR		Annual Maintenance PSS (DL3D3KBASEDAE)	\$6,300	Each	10%	\$5,670	Other	F1
DL3D-3KOST-L-PSS-1YR	DL3D-3KOST-L-PSS-1YR		Annual Maintenance PSS (DL3D-3KOST-L)	\$5,000	Each	10%	\$4,500	Other	F1
DL3D3KVLTD-AE-PSS-1YR	DL3D3KVLTD-AE-PSS-1YR		Annual Maintenance PSS (DL3D3KVLTD-AE)	\$2,400	Each	10%	\$2,160	Other	F1
DL3DENG-FD-PSS-1YR	DL3DENG-FD-PSS-1YR		Annual Maintenance PSS (DL3DENG-FD)	\$3,090	Each	10%	\$2,781	Other	F1
DL3DENGINE2-PSS-1YR	DL3DENGINE2-PSS-1YR		Annual Maintenance PSS (DL3DENGINE2)	\$4,650	Each	10%	\$4,185	Other	F1
DL3DENGINE-PSS-1YR	DL3DENGINE-PSS-1YR		Annual Maintenance PSS (DL3DENGINE)	\$3,090	Each	10%	\$2,781	Other	F1
DL-3DFCSW-PSS-1YR	DL-3DFCSW-PSS-1YR		Annual Maintenance PSS (DL-3DFCSW)	\$680	Each	10%	\$612	Other	F1
DL3DHS-DAE-FD-PSS-1YR	DL3DHS-DAE-FD-PSS-1YR		Annual Maintenance PSS (DL3DHS-DAE-FD)	\$708	Each	10%	\$637	Other	F1
DL3DHS-DAE-PSS-1YR	DL3DHS-DAE-PSS-1YR		Annual Maintenance PSS (DL3DHS-DAE)	\$708	Each	10%	\$637	Other	F1
DL-3DP2T-PSS-1YR	DL-3DP2T-PSS-1YR		Annual Maintenance PSS (DL-3DP2T)	\$2,000	Each	10%	\$1,800	Other	F1
DL-3DREP1500-PSS-1YR	DL-3DREP1500-PSS-1YR		Annual Maintenance PSS (DL-3DREP1500)	\$3,000	Each	10%	\$2,700	Other	F1
DL-3DREP3000-PSS-1YR	DL-3DREP3000-PSS-1YR		Annual Maintenance PSS (DL-3DREP3000)	\$5,000	Each	10%	\$4,500	Other	F1
DL-3DREP4000-PSS-1YR	DL-3DREP4000-PSS-1YR		Annual Maintenance PSS (DL-3DREP4000)	\$5,000	Each	10%	\$4,500	Other	F1
DL-3DVTL1500-PSS-1YR	DL-3DVTL1500-PSS-1YR		Annual Maintenance PSS (DL-3DVTL1500)	\$1,600	Each	10%	\$1,440	Other	F1
DL-3DVTL3000-PSS-1YR	DL-3DVTL3000-PSS-1YR		Annual Maintenance PSS (DL-3DVTL3000)	\$3,000	Each	10%	\$2,700	Other	F1
DL3-NODEMGR-PSS-1YR	DL3-NODEMGR-PSS-1YR		Annual Maintenance PSS (DL3-NODEMGR)	\$700	Each	10%	\$630	Other	F1
DL4100-PSS-1YR	DL4100-PSS-1YR		Annual Maintenance PSS (DL4100)	\$13,033	Each	10%	\$11,730	Other	F1
DL4106-PSS-1YR	DL4106-PSS-1YR		Annual Maintenance PSS (DL4106)	\$13,506	Each	10%	\$12,155	Other	F1
DL4200-PSS-1YR	DL4200-PSS-1YR		Annual Maintenance PSS (DL4200)	\$13,033	Each	10%	\$11,730	Other	F1
DL4206-PSS-1YR	DL4206-PSS-1YR		Annual Maintenance PSS (DL4206)	\$13,506	Each	10%	\$12,155	Other	F1
DL4400A-PSS-1YR	DL4400A-PSS-1YR		Annual Maintenance PSS (DL4400A)	\$13,033	Each	10%	\$11,730	Other	F1
DL4400B-PSS-1YR	DL4400B-PSS-1YR		Annual Maintenance PSS (DL4400B)	\$13,033	Each	10%	\$11,730	Other	F1
DL4406A-PSS-1YR	DL4406A-PSS-1YR		Annual Maintenance PSS (DL4406A)	\$13,653	Each	10%	\$12,288	Other	F1
DL4406B-PSS-1YR	DL4406B-PSS-1YR		Annual Maintenance PSS (DL4406B)	\$13,653	Each	10%	\$12,288	Other	F1
DL4HC1-UPG-PSS-1YR	DL4HC1-UPG-PSS-1YR		Annual Maintenance PSS (DL4HC1-UPG)	\$3,600	Each	10%	\$3,240	Other	F1
DL-500B-DAE-FD-PSS-1YR	DL-500B-DAE-FD-PSS-1YR		Annual Maintenance PSS (DL-500B-DAE-FD)	\$3,300	Each	10%	\$2,970	Other	F1
DL-500B-DAE-PSS-1YR	DL-500B-DAE-PSS-1YR		Annual Maintenance PSS (DL-500B-DAE)	\$3,948	Each	10%	\$3,553	Other	F1
DL500GB1PK-FD-PSS-1YR	DL500GB1PK-FD-PSS-1YR		Annual Maintenance PSS (DL500GB1PK-FD)	\$275	Each	10%	\$248	Other	F1
DL500GB1PK-PSS-1YR	DL500GB1PK-PSS-1YR		Annual Maintenance PSS (DL500GB1PK)	\$275	Each	10%	\$248	Other	F1
DL500GBDAE-FD-PSS-1YR	DL500GBDAE-FD-PSS-1YR		Annual Maintenance PSS (DL500GBDAE-FD)	\$1,625	Each	10%	\$1,462	Other	F1
DL500GBDAE-PSS-1YR	DL500GBDAE-PSS-1YR		Annual Maintenance PSS (DL500GBDAE)	\$1,625	Each	10%	\$1,462	Other	F1
DL500GVDAE-FD-PSS-1YR	DL500GVDAE-FD-PSS-1YR		Annual Maintenance PSS (DL500GVDAE-FD)	\$2,851	Each	10%	\$2,566	Other	F1
DL500GVLTD-AE-PSS-1YR	DL500GVLTD-AE-PSS-1YR		Annual Maintenance PSS (DL500GVLTD-AE)	\$2,851	Each	10%	\$2,566	Other	F1
DL-500S-DAE-FD-PSS-1YR	DL-500S-DAE-FD-PSS-1YR		Annual Maintenance PSS (DL-500S-DAE-FD)	\$3,208	Each	10%	\$2,887	Other	F1
DL-500S-DAE-PSS-1YR	DL-500S-DAE-PSS-1YR		Annual Maintenance PSS (DL-500S-DAE)	\$3,208	Each	10%	\$2,887	Other	F1
DL5100-1TB72-PSS-1YR	DL5100-1TB72-PSS-1YR		Annual Maintenance PSS (DL5100-1TB72)	\$232	Each	10%	\$209	Other	F1
DL5100-2TB54-PSS-1YR	DL5100-2TB54-PSS-1YR		Annual Maintenance PSS (DL5100-2TB54)	\$329	Each	10%	\$296	Other	F1
DL5100-2TB72-PSS-1YR	DL5100-2TB72-PSS-1YR		Annual Maintenance PSS (DL5100-2TB72)	\$363	Each	10%	\$327	Other	F1
DL5100A240-PSS-1YR	DL5100A240-PSS-1YR		Annual Maintenance PSS (DL5100A240)	\$9,000	Each	10%	\$8,100	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DL5100-DAE-PSS-1YR	DL5100-DAE-PSS-1YR	Annual Maintenance PSS (DL5100-DAE)		\$708	Each	10%		\$637	Other	F1	
DL5100ENGINE-PSS-1YR	DL5100ENGINE-PSS-1YR	Annual Maintenance PSS (DL5100ENGINE)		\$8,700	Each	10%		\$7,830	Other	F1	
DL511PCOPY-PSS-1YR	DL511PCOPY-PSS-1YR	Annual Maintenance PSS (DL511PCOPY)		\$4,000	Each	10%		\$3,600	Other	F1	
DL51MEDIAMGR-PSS-1YR	DL51MEDIAMGR-PSS-1YR	Annual Maintenance PSS (DL51MEDIAMGR)		\$1,500	Each	10%		\$1,350	Other	F1	
DL51NODMGR-PSS-1YR	DL51NODMGR-PSS-1YR	Annual Maintenance PSS (DL51NODMGR)		\$1,500	Each	10%		\$1,350	Other	F1	
DL51STKACLS-PSS-1YR	DL51STKACLS-PSS-1YR	Annual Maintenance PSS (DL51STKACLS)		\$3,000	Each	10%		\$2,700	Other	F1	
DL51TAPECACHE-PSS-1YR	DL51TAPECACHE-PSS-1YR	Annual Maintenance PSS (DL51TAPECACHE)		\$5,000	Each	10%		\$4,500	Other	F1	
DL5200A960-PSS-1YR	DL5200A960-PSS-1YR	Annual Maintenance PSS (DL5200A960)		\$17,400	Each	10%		\$15,660	Other	F1	
DL5200DREXP-PSS-1YR	DL5200DREXP-PSS-1YR	Annual Maintenance PSS (DL5200DREXP)		\$600	Each	10%		\$540	Other	F1	
DL5200ENGINE-PSS-1YR	DL5200ENGINE-PSS-1YR	Annual Maintenance PSS (DL5200ENGINE)		\$8,700	Each	10%		\$7,830	Other	F1	
DL5VAULTDAE-PSS-1YR	DL5VAULTDAE-PSS-1YR	Annual Maintenance PSS (DL5VAULTDAE)		\$2,371	Each	10%		\$2,134	Other	F1	
DL6100-SYS3D-PSS-1YR	DL6100-SYS3D-PSS-1YR	Annual Maintenance PSS (DL6100-SYS3D)		\$17,821	Each	10%		\$16,039	Other	F1	
DL6100-SYS3Y-PSS-1YR	DL6100-SYS3Y-PSS-1YR	Annual Maintenance PSS (DL6100-SYS3Y)		\$17,821	Each	10%		\$16,039	Other	F1	
DL62G725001B-PSS-1YR	DL62G725001B-PSS-1YR	Annual Maintenance PSS (DL62G725001B)		\$461	Each	10%		\$415	Other	F1	
DL62G725001BU-PSS-1YR	DL62G725001BU-PSS-1YR	Annual Maintenance PSS (DL62G725001BU)		\$498	Each	10%		\$448	Other	F1	
DL62G725002B-PSS-1YR	DL62G725002B-PSS-1YR	Annual Maintenance PSS (DL62G725002B)		\$921	Each	10%		\$829	Other	F1	
DL62G725002BU-PSS-1YR	DL62G725002BU-PSS-1YR	Annual Maintenance PSS (DL62G725002BU)		\$995	Each	10%		\$896	Other	F1	
DL62G725008B-PSS-1YR	DL62G725008B-PSS-1YR	Annual Maintenance PSS (DL62G725008B)		\$3,686	Each	10%		\$3,317	Other	F1	
DL62G725008BU-PSS-1YR	DL62G725008BU-PSS-1YR	Annual Maintenance PSS (DL62G725008BU)		\$3,980	Each	10%		\$3,582	Other	F1	
DL6300-SYS3D-PSS-1YR	DL6300-SYS3D-PSS-1YR	Annual Maintenance PSS (DL6300-SYS3D)		\$17,821	Each	10%		\$16,039	Other	F1	
DL6300-SYS3Y-PSS-1YR	DL6300-SYS3Y-PSS-1YR	Annual Maintenance PSS (DL6300-SYS3Y)		\$17,821	Each	10%		\$16,039	Other	F1	
DL6-A/ACTIVE-PSS-1YR	DL6-A/ACTIVE-PSS-1YR	Annual Maintenance PSS (DL6-A/ACTIVE)		\$8,000	Each	10%		\$7,200	Other	F1	
DL6ACON3P-50U-PSS-1YR	DL6ACON3P-50U-PSS-1YR	Annual Maintenance PSS (DL6ACON3P-50U)		\$81	Each	10%		\$73	Other	F1	
DL6DBDC-3DU-PSS-1YR	DL6DBDC-3DU-PSS-1YR	Annual Maintenance PSS (DL6DBDC-3DU)		\$3,742	Each	10%		\$3,368	Other	F1	
DL6DBDC-3YU-PSS-1YR	DL6DBDC-3YU-PSS-1YR	Annual Maintenance PSS (DL6DBDC-3YU)		\$3,742	Each	10%		\$3,368	Other	F1	
DL6-IPCOPY-PSS-1YR	DL6-IPCOPY-PSS-1YR	Annual Maintenance PSS (DL6-IPCOPY)		\$4,000	Each	10%		\$3,600	Other	F1	
DL6-MEDIAMGR-PSS-1YR	DL6-MEDIAMGR-PSS-1YR	Annual Maintenance PSS (DL6-MEDIAMGR)		\$1,500	Each	10%		\$1,350	Other	F1	
DL6-NODEMGR-PSS-1YR	DL6-NODEMGR-PSS-1YR	Annual Maintenance PSS (DL6-NODEMGR)		\$1,500	Each	10%		\$1,350	Other	F1	
DL6SB15-DCHUF-PSS-1YR	DL6SB15-DCHUF-PSS-1YR	Annual Maintenance PSS (DL6SB15-DCHUF)		\$704	Each	10%		\$634	Other	F1	
DL6SB15-DCHU-PSS-1YR	DL6SB15-DCHU-PSS-1YR	Annual Maintenance PSS (DL6SB15-DCHU)		\$704	Each	10%		\$634	Other	F1	
DL6SB-BBU-UF-PSS-1YR	DL6SB-BBU-UF-PSS-1YR	Annual Maintenance PSS (DL6SB-BBU-UF)		\$460	Each	10%		\$414	Other	F1	
DL6SB-BBU-U-PSS-1YR	DL6SB-BBU-U-PSS-1YR	Annual Maintenance PSS (DL6SB-BBU-U)		\$460	Each	10%		\$414	Other	F1	
DL6SRVB-3D-PSS-1YR	DL6SRVB-3D-PSS-1YR	Annual Maintenance PSS (DL6SRVB-3D)		\$4,699	Each	10%		\$4,229	Other	F1	
DL6SRVB-3Y-PSS-1YR	DL6SRVB-3Y-PSS-1YR	Annual Maintenance PSS (DL6SRVB-3Y)		\$4,699	Each	10%		\$4,229	Other	F1	
DL6-STKACLS-PSS-1YR	DL6-STKACLS-PSS-1YR	Annual Maintenance PSS (DL6-STKACLS)		\$3,000	Each	10%		\$2,700	Other	F1	
DL700-2GDAE-PSS-1YR	DL700-2GDAE-PSS-1YR	Annual Maintenance PSS (DL700-2GDAE)		\$708	Each	10%		\$637	Other	F1	
DL700-710 UPG-PSS-1YR	DL700-710 UPG-PSS-1YR	Annual Maintenance PSS (DL700-710 UPG)		\$7,200	Each	10%		\$6,480	Other	F1	
DL700-STBY-FD-PSS-1YR	DL700-STBY-FD-PSS-1YR	Annual Maintenance PSS (DL700-STBY-FD)		\$3,207	Each	10%		\$2,887	Other	F1	
DL700-STBY-PSS-1YR	DL700-STBY-PSS-1YR	Annual Maintenance PSS (DL700-STBY)		\$3,207	Each	10%		\$2,887	Other	F1	
DL710-STBY-FD-PSS-1YR	DL710-STBY-FD-PSS-1YR	Annual Maintenance PSS (DL710-STBY-FD)		\$3,396	Each	10%		\$3,056	Other	F1	
DL710-STBY-PSS-1YR	DL710-STBY-PSS-1YR	Annual Maintenance PSS (DL710-STBY)		\$3,396	Each	10%		\$3,056	Other	F1	
DL720-PSS-1YR	DL720-PSS-1YR	Annual Maintenance PSS (DL720)		\$16,887	Each	10%		\$15,198	Other	F1	
DL740-PSS-1YR	DL740-PSS-1YR	Annual Maintenance PSS (DL740)		\$16,887	Each	10%		\$15,198	Other	F1	
DL-750S-DAEFD-PSS-1YR	DL-750S-DAEFD-PSS-1YR	Annual Maintenance PSS (DL-750S-DAEFD)		\$4,375	Each	10%		\$3,937	Other	F1	
DL-750S-DAE-PSS-1YR	DL-750S-DAE-PSS-1YR	Annual Maintenance PSS (DL-750S-DAE)		\$4,375	Each	10%		\$3,937	Other	F1	
DL7-A/ACTIVE-PSS-1YR	DL7-A/ACTIVE-PSS-1YR	Annual Maintenance PSS (DL7-A/ACTIVE)		\$8,000	Each	10%		\$7,200	Other	F1	
DL7-ACSL-PSS-1YR	DL7-ACSL-PSS-1YR	Annual Maintenance PSS (DL7-ACSL)		\$3,000	Each	10%		\$2,700	Other	F1	
DL-A/ACTIVE-PSS-1YR	DL-A/ACTIVE-PSS-1YR	Annual Maintenance PSS (DL-A/ACTIVE)		\$8,000	Each	10%		\$7,200	Other	F1	
DLBASSYAF-PSS-1YR	DLBASSYAF-PSS-1YR	Annual Maintenance PSS (DLBASSYAF)		\$174	Each	10%		\$157	Other	F1	
DLBASSY-PSS-1YR	DLBASSY-PSS-1YR	Annual Maintenance PSS (DLBASSY)		\$203	Each	10%		\$183	Other	F1	
DL-CX-1-2PORT-L-PSS-1YR	DL-CX-1-2PORT-L-PSS-1YR	Annual Maintenance PSS (DL-CX-1-2PORT-L)		\$170	Each	10%		\$153	Other	F1	
DL-ENGINE210FD-PSS-1YR	DL-ENGINE210FD-PSS-1YR	Annual Maintenance PSS (DL-ENGINE210FD)		\$4,188	Each	10%		\$3,769	Other	F1	
DL-ENGINE210-PSS-1YR	DL-ENGINE210-PSS-1YR	Annual Maintenance PSS (DL-ENGINE210)		\$4,188	Each	10%		\$3,769	Other	F1	
DL-ENGINE2-PSS-1YR	DL-ENGINE2-PSS-1YR	Annual Maintenance PSS (DL-ENGINE2)		\$0	Each	10%		\$0	Other	F1	
DL-ENGINE-SUC-PSS-1YR	DL-ENGINE-SUC-PSS-1YR	Annual Maintenance PSS (DL-ENGINE-SUC)		\$6,000	Each	10%		\$5,400	Other	F1	
DL-ENGINE-SU-PSS-1YR	DL-ENGINE-SU-PSS-1YR	Annual Maintenance PSS (DL-ENGINE-SU)		\$3,600	Each	10%		\$3,240	Other	F1	
DL-ENGINE-PSS-1YR	DL-ENGINE-PSS-1YR	Annual Maintenance PSS (DL-ENGINE)		\$3,955	Each	10%		\$3,560	Other	F1	
DL-IPCOPY-PSS-1YR	DL-IPCOPY-PSS-1YR	Annual Maintenance PSS (DL-IPCOPY)		\$4,000	Each	10%		\$3,600	Other	F1	
DLM-1000H-FD-PSS-1YR	DLM-1000H-FD-PSS-1YR	Annual Maintenance PSS (DLM-1000H-FD)		\$3,687	Each	10%		\$3,318	Other	F1	
DLM-1000S-DAE-PSS-1YR	DLM-1000S-DAE-PSS-1YR	Annual Maintenance PSS (DLM-1000S-DAE)		\$3,300	Each	10%		\$2,970	Other	F1	
DLM-1000S-FD-PSS-1YR	DLM-1000S-FD-PSS-1YR	Annual Maintenance PSS (DLM-1000S-FD)		\$3,687	Each	10%		\$3,318	Other	F1	
DLM-1000W-DAE-PSS-1YR	DLM-1000W-DAE-PSS-1YR	Annual Maintenance PSS (DLM-1000W-DAE)		\$3,472	Each	10%		\$3,125	Other	F1	
DLM-1000W-FD-PSS-1YR	DLM-1000W-FD-PSS-1YR	Annual Maintenance PSS (DLM-1000W-FD)		\$3,472	Each	10%		\$3,125	Other	F1	
DLM1010-LIC-PSS-1YR	DLM1010-LIC-PSS-1YR	Annual Maintenance PSS (DLM1010-LIC)		\$2,640	Each	10%		\$2,376	Other	F1	
DLM1020-LIC-PSS-1YR	DLM1020-LIC-PSS-1YR	Annual Maintenance PSS (DLM1020-LIC)		\$5,280	Each	10%		\$4,752	Other	F1	
DLM1020-M-PSS-1YR	DLM1020-M-PSS-1YR	Annual Maintenance PSS (DLM1020-M)		\$14,789	Each	10%		\$13,310	Other	F1	
DLM-10GB6740-PSS-1YR	DLM-10GB6740-PSS-1YR	Annual Maintenance PSS (DLM-10GB6740)		\$2,719	Each	10%		\$2,447	Other	F1	
DLM120-2DM-A-PSS-1YR	DLM120-2DM-A-PSS-1YR	Annual Maintenance PSS (DLM120-2DM-A)		\$1,611	Each	10%		\$1,450	Other	F1	
DLM120-4PDAE-PSS-1YR	DLM120-4PDAE-PSS-1YR	Annual Maintenance PSS (DLM120-4PDAE)		\$708	Each	10%		\$637	Other	F1	
DLM120-AUX-PSS-1YR	DLM120-AUX-PSS-1YR	Annual Maintenance PSS (DLM120-AUX)		\$1,290	Each	10%		\$1,161	Other	F1	
DLM120-CS2-PSS-1YR	DLM120-CS2-PSS-1YR	Annual Maintenance PSS (DLM120-CS2)		\$564	Each	10%		\$508	Other	F1	
DLM120-CS-PSS-1YR	DLM120-CS-PSS-1YR	Annual Maintenance PSS (DLM120-CS)		\$564	Each	10%		\$508	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DLM120-REP2-L-PSS-1YR	DLM120-REP2-L-PSS-1YR	Annual Maintenance PSS (DLM120-REP2-L)		\$1,500	Each	10%	\$1,350	Other	F1
DLM120-SC-L-PSS-1YR	DLM120-SC-L-PSS-1YR	Annual Maintenance PSS (DLM120-SC-L)		\$1,000	Each	10%	\$900	Other	F1
DLM120-VAULT-PSS-1YR	DLM120-VAULT-PSS-1YR	Annual Maintenance PSS (DLM120-VAULT)		\$1,715	Each	10%	\$1,544	Other	F1
DLM-2000V-DAE-PSS-1YR	DLM-2000V-DAE-PSS-1YR	Annual Maintenance PSS (DLM-2000V-DAE)		\$2,733	Each	10%	\$2,460	Other	F1
DLM-2000V-FD-PSS-1YR	DLM-2000V-FD-PSS-1YR	Annual Maintenance PSS (DLM-2000V-FD)		\$2,733	Each	10%	\$2,460	Other	F1
DLM20-REP2-LU-PSS-1YR	DLM20-REP2-LU-PSS-1YR	Annual Maintenance PSS (DLM20-REP2-LU)		\$1,500	Each	10%	\$1,350	Other	F1
DLM2-ACFPD-PSS-1YR	DLM2-ACFPD-PSS-1YR	Annual Maintenance PSS (DLM2-ACFPD)		\$984	Each	10%	\$885	Other	F1
DLM2K-10PACK-PSS-1YR	DLM2K-10PACK-PSS-1YR	Annual Maintenance PSS (DLM2K-10PACK)		\$1,900	Each	10%	\$1,710	Other	F1
DLM2K-10PACKU-PSS-1YR	DLM2K-10PACKU-PSS-1YR	Annual Maintenance PSS (DLM2K-10PACKU)		\$1,724	Each	10%	\$1,551	Other	F1
DLM2K-ACP-PSS-1YR	DLM2K-ACP-PSS-1YR	Annual Maintenance PSS (DLM2K-ACP)		\$1,010	Each	10%	\$909	Other	F1
DLM2K-CS2-PSS-1YR	DLM2K-CS2-PSS-1YR	Annual Maintenance PSS (DLM2K-CS2)		\$579	Each	10%	\$521	Other	F1
DLM2K-DAE-FD-PSS-1YR	DLM2K-DAE-FD-PSS-1YR	Annual Maintenance PSS (DLM2K-DAE-FD)		\$457	Each	10%	\$411	Other	F1
DLM2K-DAE-PSS-1YR	DLM2K-DAE-PSS-1YR	Annual Maintenance PSS (DLM2K-DAE)		\$457	Each	10%	\$411	Other	F1
DLM2K-DME-10G-PSS-1YR	DLM2K-DME-10G-PSS-1YR	Annual Maintenance PSS (DLM2K-DME-10G)		\$1,840	Each	10%	\$1,656	Other	F1
DLM2K-DPE-PSS-1YR	DLM2K-DPE-PSS-1YR	Annual Maintenance PSS (DLM2K-DPE)		\$3,421	Each	10%	\$3,079	Other	F1
DLM2K-GES-PSS-1YR	DLM2K-GES-PSS-1YR	Annual Maintenance PSS (DLM2K-GES)		\$1,331	Each	10%	\$1,198	Other	F1
DLM2K-REPL-CF-PSS-1YR	DLM2K-REPL-CF-PSS-1YR	Annual Maintenance PSS (DLM2K-REPL-CF)		\$2,000	Each	10%	\$1,800	Other	F1
DLM2K-REPL-PSS-1YR	DLM2K-REPL-PSS-1YR	Annual Maintenance PSS (DLM2K-REPL)		\$2,000	Each	10%	\$1,800	Other	F1
DLM2K-VNX-L-CF-PSS-1YR	DLM2K-VNX-L-CF-PSS-1YR	Annual Maintenance PSS (DLM2K-VNX-L-CF)		\$1,568	Each	10%	\$1,411	Other	F1
DLM2K-VNX-L-PSS-1YR	DLM2K-VNX-L-PSS-1YR	Annual Maintenance PSS (DLM2K-VNX-L)		\$1,568	Each	10%	\$1,411	Other	F1
DLM2K-VTE2FMM-PSS-1YR	DLM2K-VTE2FMM-PSS-1YR	Annual Maintenance PSS (DLM2K-VTE2FMM)		\$14,789	Each	10%	\$13,310	Other	F1
DLM2KVTE2FMMU-PSS-1YR	DLM2KVTE2FMMU-PSS-1YR	Annual Maintenance PSS (DLM2KVTE2FMMU)		\$15,656	Each	10%	\$14,090	Other	F1
DLM2K-VTE2FSM-PSS-1YR	DLM2K-VTE2FSM-PSS-1YR	Annual Maintenance PSS (DLM2K-VTE2FSM)		\$14,789	Each	10%	\$13,310	Other	F1
DLM2KVTE2FSMU-PSS-1YR	DLM2KVTE2FSMU-PSS-1YR	Annual Maintenance PSS (DLM2KVTE2FSMU)		\$15,656	Each	10%	\$14,090	Other	F1
DLM2K-VTEOS-PSS-1YR	DLM2K-VTEOS-PSS-1YR	Annual Maintenance PSS (DLM2K-VTEOS)		\$9,750	Each	10%	\$8,775	Other	F1
DLM3-10GES-PSS-1YR	DLM3-10GES-PSS-1YR	Annual Maintenance PSS (DLM3-10GES)		\$6,743	Each	10%	\$6,069	Other	F1
DLM3-ACP-PSS-1YR	DLM3-ACP-PSS-1YR	Annual Maintenance PSS (DLM3-ACP)		\$984	Each	10%	\$885	Other	F1
DLM3-CAPTBL-CF-PSS-1YR	DLM3-CAPTBL-CF-PSS-1YR	Annual Maintenance PSS (DLM3-CAPTBL-CF)		\$161	Each	10%	\$145	Other	F1
DLM3-CAPTBL-PSS-1YR	DLM3-CAPTBL-PSS-1YR	Annual Maintenance PSS (DLM3-CAPTBL)		\$161	Each	10%	\$145	Other	F1
DLM3-CS2-PSS-1YR	DLM3-CS2-PSS-1YR	Annual Maintenance PSS (DLM3-CS2)		\$600	Each	10%	\$540	Other	F1
DLM3-DD-BASE-PSS-1YR	DLM3-DD-BASE-PSS-1YR	Annual Maintenance PSS (DLM3-DD-BASE)		\$600	Each	10%	\$540	Other	F1
DLM3-DME-PSS-1YR	DLM3-DME-PSS-1YR	Annual Maintenance PSS (DLM3-DME)		\$4,800	Each	10%	\$4,320	Other	F1
DLM3-DME-U-PSS-1YR	DLM3-DME-U-PSS-1YR	Annual Maintenance PSS (DLM3-DME-U)		\$5,081	Each	10%	\$4,573	Other	F1
DLM3-DMEX-PSS-1YR	DLM3-DMEX-PSS-1YR	Annual Maintenance PSS (DLM3-DMEX)		\$1,128	Each	10%	\$1,015	Other	F1
DLM3-DMEX-U-PSS-1YR	DLM3-DMEX-U-PSS-1YR	Annual Maintenance PSS (DLM3-DMEX-U)		\$1,194	Each	10%	\$1,075	Other	F1
DLM3-DM-PSS-1YR	DLM3-DM-PSS-1YR	Annual Maintenance PSS (DLM3-DM)		\$2,100	Each	10%	\$1,890	Other	F1
DLM3-DM-U-PSS-1YR	DLM3-DM-U-PSS-1YR	Annual Maintenance PSS (DLM3-DM-U)		\$2,223	Each	10%	\$2,001	Other	F1
DLM3-GES-PSS-1YR	DLM3-GES-PSS-1YR	Annual Maintenance PSS (DLM3-GES)		\$1,296	Each	10%	\$1,167	Other	F1
DLM3-REPL-CF-PSS-1YR	DLM3-REPL-CF-PSS-1YR	Annual Maintenance PSS (DLM3-REPL-CF)		\$14,576	Each	10%	\$13,119	Other	F1
DLM3-REPL-PSS-1YR	DLM3-REPL-PSS-1YR	Annual Maintenance PSS (DLM3-REPL)		\$14,576	Each	10%	\$13,119	Other	F1
DLM3-SPE-PSS-1YR	DLM3-SPE-PSS-1YR	Annual Maintenance PSS (DLM3-SPE)		\$10,242	Each	10%	\$9,217	Other	F1
DLM3-VAULTDAE-PSS-1YR	DLM3-VAULTDAE-PSS-1YR	Annual Maintenance PSS (DLM3-VAULTDAE)		\$1,998	Each	10%	\$1,798	Other	F1
DLM3-VNX-L-CF-PSS-1YR	DLM3-VNX-L-CF-PSS-1YR	Annual Maintenance PSS (DLM3-VNX-L-CF)		\$14,538	Each	10%	\$13,085	Other	F1
DLM3-VNX-L-PSS-1YR	DLM3-VNX-L-PSS-1YR	Annual Maintenance PSS (DLM3-VNX-L)		\$14,538	Each	10%	\$13,085	Other	F1
DLM3-VTEFMMFD-PSS-1YR	DLM3-VTEFMMFD-PSS-1YR	Annual Maintenance PSS (DLM3-VTEFMMFD)		\$15,244	Each	10%	\$13,720	Other	F1
DLM3-VTEFMM-PSS-1YR	DLM3-VTEFMM-PSS-1YR	Annual Maintenance PSS (DLM3-VTEFMM)		\$14,400	Each	10%	\$12,960	Other	F1
DLM3-VTEFSMFD-PSS-1YR	DLM3-VTEFSMFD-PSS-1YR	Annual Maintenance PSS (DLM3-VTEFSMFD)		\$15,244	Each	10%	\$13,720	Other	F1
DLM3-VTEFSM-PSS-1YR	DLM3-VTEFSM-PSS-1YR	Annual Maintenance PSS (DLM3-VTEFSM)		\$14,400	Each	10%	\$12,960	Other	F1
DLM3-VTEOS-PSS-1YR	DLM3-VTEOS-PSS-1YR	Annual Maintenance PSS (DLM3-VTEOS)		\$19,500	Each	10%	\$17,550	Other	F1
DLM3-WORM-PSS-1YR	DLM3-WORM-PSS-1YR	Annual Maintenance PSS (DLM3-WORM)		\$994	Each	10%	\$895	Other	F1
DLM42100DFM12-PSS-1YR	DLM42100DFM12-PSS-1YR	Annual Maintenance PSS (DLM42100DFM12)		\$6,470	Each	10%	\$5,823	Other	F1
DLM42100DFM1-PSS-1YR	DLM42100DFM1-PSS-1YR	Annual Maintenance PSS (DLM42100DFM1)		\$8,627	Each	10%	\$7,764	Other	F1
DLM42100DFM2-PSS-1YR	DLM42100DFM2-PSS-1YR	Annual Maintenance PSS (DLM42100DFM2)		\$12,016	Each	10%	\$10,814	Other	F1
DLM4-2100DFMM-PSS-1YR	DLM4-2100DFMM-PSS-1YR	Annual Maintenance PSS (DLM4-2100DFMM)		\$16,021	Each	10%	\$14,419	Other	F1
DLM42100DFS12-PSS-1YR	DLM42100DFS12-PSS-1YR	Annual Maintenance PSS (DLM42100DFS12)		\$6,470	Each	10%	\$5,823	Other	F1
DLM42100FSM1-PSS-1YR	DLM42100FSM1-PSS-1YR	Annual Maintenance PSS (DLM42100FSM1)		\$8,627	Each	10%	\$7,764	Other	F1
DLM42100FSM2-PSS-1YR	DLM42100FSM2-PSS-1YR	Annual Maintenance PSS (DLM42100FSM2)		\$12,016	Each	10%	\$10,814	Other	F1
DLM4-2100DFSM-PSS-1YR	DLM4-2100DFSM-PSS-1YR	Annual Maintenance PSS (DLM4-2100DFSM)		\$16,021	Each	10%	\$14,419	Other	F1
DLM4-2100VBS-PSS-1YR	DLM4-2100VBS-PSS-1YR	Annual Maintenance PSS (DLM4-2100VBS)		\$616	Each	10%	\$555	Other	F1
DLM42100VBS-PSS-1YR	DLM42100VBS-PSS-1YR	Annual Maintenance PSS (DLM42100VBS)		\$12,016	Each	10%	\$10,814	Other	F1
DLM4-2100VFM-PSS-1YR	DLM4-2100VFM-PSS-1YR	Annual Maintenance PSS (DLM4-2100VFM)		\$16,021	Each	10%	\$14,419	Other	F1
DLM42100VFM-PSS-1YR	DLM42100VFM-PSS-1YR	Annual Maintenance PSS (DLM42100VFM)		\$15,898	Each	10%	\$14,308	Other	F1
DLM4-2100VFU-PSS-1YR	DLM4-2100VFU-PSS-1YR	Annual Maintenance PSS (DLM4-2100VFU)		\$16,622	Each	10%	\$14,960	Other	F1
DLM42100VFU-PSS-1YR	DLM42100VFU-PSS-1YR	Annual Maintenance PSS (DLM42100VFU)		\$12,016	Each	10%	\$10,814	Other	F1
DLM4-2100VFSM-PSS-1YR	DLM4-2100VFSM-PSS-1YR	Annual Maintenance PSS (DLM4-2100VFSM)		\$16,021	Each	10%	\$14,419	Other	F1
DLM42100VFSM-PSS-1YR	DLM42100VFSM-PSS-1YR	Annual Maintenance PSS (DLM42100VFSM)		\$15,898	Each	10%	\$14,308	Other	F1
DLM4-2100VFSU2-PSS-1YR	DLM4-2100VFSU2-PSS-1YR	Annual Maintenance PSS (DLM4-2100VFSU2)		\$16,622	Each	10%	\$14,960	Other	F1
DLM42100VFSU2-PSS-1YR	DLM42100VFSU2-PSS-1YR	Annual Maintenance PSS (DLM42100VFSU2)		\$16,622	Each	10%	\$14,960	Other	F1
DLM4-2100VFSU-PSS-1YR	DLM4-2100VFSU-PSS-1YR	Annual Maintenance PSS (DLM4-2100VFSU)		\$16,622	Each	10%	\$14,960	Other	F1
DLM42100VFSU-PSS-1YR	DLM42100VFSU-PSS-1YR	Annual Maintenance PSS (DLM42100VFSU)		\$2,640	Each	10%	\$2,376	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
DLM42KVTEOS1-PSS-1YR	DLM42KVTEOS1-PSS-1YR		Annual Maintenance PSS (DLM42KVTEOS1)	\$2,640	Each	10%	\$2,376	Other	F1	
DLM42KVTEOS2-CF-PSS-1YR	DLM42KVTEOS2-CF-PSS-1YR		Annual Maintenance PSS (DLM42KVTEOS2-CF)	\$5,280	Each	10%	\$4,752	Other	F1	
DLM42KVTEOS2-PSS-1YR	DLM42KVTEOS2-PSS-1YR		Annual Maintenance PSS (DLM42KVTEOS2)	\$5,280	Each	10%	\$4,752	Other	F1	
DLM4-2KVTEOS-CF-PSS-1YR	DLM4-2KVTEOS-CF-PSS-1YR		Annual Maintenance PSS (DLM4-2KVTEOS-CF)	\$9,500	Each	10%	\$8,550	Other	F1	
DLM4-2KVTEOS-PSS-1YR	DLM4-2KVTEOS-PSS-1YR		Annual Maintenance PSS (DLM4-2KVTEOS)	\$9,500	Each	10%	\$8,550	Other	F1	
DLM4-2KVTEOSU-CF-PSS-1YR	DLM4-2KVTEOSU-CF-PSS-1YR		Annual Maintenance PSS (DLM4-2KVTEOSU-CF)	\$9,500	Each	10%	\$8,550	Other	F1	
DLM4-2KVTEOSU-PSS-1YR	DLM4-2KVTEOSU-PSS-1YR		Annual Maintenance PSS (DLM4-2KVTEOSU)	\$9,500	Each	10%	\$8,550	Other	F1	
DLM4-5300-CS2-PSS-1YR	DLM4-5300-CS2-PSS-1YR		Annual Maintenance PSS (DLM4-5300-CS2)	\$579	Each	10%	\$521	Other	F1	
DLM4-5300-DPE-PSS-1YR	DLM4-5300-DPE-PSS-1YR		Annual Maintenance PSS (DLM4-5300-DPE)	\$3,428	Each	10%	\$3,085	Other	F1	
DLM4-6510R-8G-PSS-1YR	DLM4-6510R-8G-PSS-1YR		Annual Maintenance PSS (DLM4-6510R-8G)	\$2,379	Each	10%	\$2,141	Other	F1	
DLM4-7500-CS2-PSS-1YR	DLM4-7500-CS2-PSS-1YR		Annual Maintenance PSS (DLM4-7500-CS2)	\$600	Each	10%	\$540	Other	F1	
DLM4-7500-VLT-PSS-1YR	DLM4-7500-VLT-PSS-1YR		Annual Maintenance PSS (DLM4-7500-VLT)	\$1,998	Each	10%	\$1,798	Other	F1	
DLM4-8100FMM2-PSS-1YR	DLM4-8100FMM2-PSS-1YR		Annual Maintenance PSS (DLM4-8100FMM2)	\$12,016	Each	10%	\$10,814	Other	F1	
DLM4-8100FMM-PSS-1YR	DLM4-8100FMM-PSS-1YR		Annual Maintenance PSS (DLM4-8100FMM)	\$15,600	Each	10%	\$14,040	Other	F1	
DLM48100FMMU2-PSS-1YR	DLM48100FMMU2-PSS-1YR		Annual Maintenance PSS (DLM48100FMMU2)	\$16,221	Each	10%	\$14,599	Other	F1	
DLM4-8100FMMU-PSS-1YR	DLM4-8100FMMU-PSS-1YR		Annual Maintenance PSS (DLM4-8100FMMU)	\$16,515	Each	10%	\$14,863	Other	F1	
DLM4-8100FSM2-PSS-1YR	DLM4-8100FSM2-PSS-1YR		Annual Maintenance PSS (DLM4-8100FSM2)	\$12,016	Each	10%	\$10,814	Other	F1	
DLM4-8100FSM-PSS-1YR	DLM4-8100FSM-PSS-1YR		Annual Maintenance PSS (DLM4-8100FSM)	\$15,600	Each	10%	\$14,040	Other	F1	
DLM48100FSMU2-PSS-1YR	DLM48100FSMU2-PSS-1YR		Annual Maintenance PSS (DLM48100FSMU2)	\$16,221	Each	10%	\$14,599	Other	F1	
DLM4-8100FSMU-PSS-1YR	DLM4-8100FSMU-PSS-1YR		Annual Maintenance PSS (DLM4-8100FSMU)	\$16,515	Each	10%	\$14,863	Other	F1	
DLM4-8G12PU-PSS-1YR	DLM4-8G12PU-PSS-1YR		Annual Maintenance PSS (DLM4-8G12PU)	\$1,023	Each	10%	\$921	Other	F1	
DLM4-8KVTEOS-CF-PSS-1YR	DLM4-8KVTEOS-CF-PSS-1YR		Annual Maintenance PSS (DLM4-8KVTEOS-CF)	\$19,600	Each	10%	\$17,640	Other	F1	
DLM4-8KVTEOS-PSS-1YR	DLM4-8KVTEOS-PSS-1YR		Annual Maintenance PSS (DLM4-8KVTEOS)	\$19,600	Each	10%	\$17,640	Other	F1	
DLM4-8KVTEOSU-CF-PSS-1YR	DLM4-8KVTEOSU-CF-PSS-1YR		Annual Maintenance PSS (DLM4-8KVTEOSU-CF)	\$19,600	Each	10%	\$17,640	Other	F1	
DLM4-8KVTEOSU-PSS-1YR	DLM4-8KVTEOSU-PSS-1YR		Annual Maintenance PSS (DLM4-8KVTEOSU)	\$19,600	Each	10%	\$17,640	Other	F1	
DLM4-8KXVTEOS-CF-PSS-1YR	DLM4-8KXVTEOS-CF-PSS-1YR		Annual Maintenance PSS (DLM4-8KXVTEOS-CF)	\$39,000	Each	10%	\$35,100	Other	F1	
DLM4-8KXVTEOS-PSS-1YR	DLM4-8KXVTEOS-PSS-1YR		Annual Maintenance PSS (DLM4-8KXVTEOS)	\$39,000	Each	10%	\$35,100	Other	F1	
DLM48KVTEOSU-CF-PSS-1YR	DLM48KVTEOSU-CF-PSS-1YR		Annual Maintenance PSS (DLM48KVTEOSU-CF)	\$39,000	Each	10%	\$35,100	Other	F1	
DLM48KVTEOSU-PSS-1YR	DLM48KVTEOSU-PSS-1YR		Annual Maintenance PSS (DLM48KVTEOSU)	\$39,000	Each	10%	\$35,100	Other	F1	
DLM4-DD890BAS-PSS-1YR	DLM4-DD890BAS-PSS-1YR		Annual Maintenance PSS (DLM4-DD890BAS)	\$600	Each	10%	\$540	Other	F1	
DLM4-DD990BAS-PSS-1YR	DLM4-DD990BAS-PSS-1YR		Annual Maintenance PSS (DLM4-DD990BAS)	\$600	Each	10%	\$540	Other	F1	
DLM4-DDSTRBAS-PSS-1YR	DLM4-DDSTRBAS-PSS-1YR		Annual Maintenance PSS (DLM4-DDSTRBAS)	\$600	Each	10%	\$540	Other	F1	
DLM4-GVL-PSS-1YR	DLM4-GVL-PSS-1YR		Annual Maintenance PSS (DLM4-GVL)	\$10,000	Each	10%	\$9,000	Other	F1	
DLM5-10GB4048-1-X-PSS-1YR	DLM5-10GB4048-1-X-PSS-1YR		Annual Maintenance PSS (DLM5-10GB4048-1-X)	\$2,397	Each	10%	\$2,157	Other	F1	
DLM5-10GB4048-2-U-PSS-1YR	DLM5-10GB4048-2-U-PSS-1YR		Annual Maintenance PSS (DLM5-10GB4048-2-U)	\$3,295	Each	10%	\$2,965	Other	F1	
DLM5-10GB4048-2-X-PSS-1YR	DLM5-10GB4048-2-X-PSS-1YR		Annual Maintenance PSS (DLM5-10GB4048-2-X)	\$2,440	Each	10%	\$2,196	Other	F1	
DLM5-10GB4048-MPG-PSS-1YR	DLM5-10GB4048-MPG-PSS-1YR		Annual Maintenance PSS (DLM5-10GB4048-MPG)	\$2,576	Each	10%	\$2,319	Other	F1	
DLM5-10GB4048-PSS-1YR	DLM5-10GB4048-PSS-1YR		Annual Maintenance PSS (DLM5-10GB4048)	\$2,576	Each	10%	\$2,319	Other	F1	
DLM5-10GB4048-UPG-PSS-1YR	DLM5-10GB4048-UPG-PSS-1YR		Annual Maintenance PSS (DLM5-10GB4048-UPG)	\$3,478	Each	10%	\$3,130	Other	F1	
DLM5-1GB3048-1-X-PSS-1YR	DLM5-1GB3048-1-X-PSS-1YR		Annual Maintenance PSS (DLM5-1GB3048-1-X)	\$1,145	Each	10%	\$1,031	Other	F1	
DLM5-1GB3048-2-U-PSS-1YR	DLM5-1GB3048-2-U-PSS-1YR		Annual Maintenance PSS (DLM5-1GB3048-2-U)	\$1,605	Each	10%	\$1,444	Other	F1	
DLM5-1GB3048-2-X-PSS-1YR	DLM5-1GB3048-2-X-PSS-1YR		Annual Maintenance PSS (DLM5-1GB3048-2-X)	\$1,189	Each	10%	\$1,070	Other	F1	
DLM5-1GB3048-MPG-PSS-1YR	DLM5-1GB3048-MPG-PSS-1YR		Annual Maintenance PSS (DLM5-1GB3048-MPG)	\$1,228	Each	10%	\$1,105	Other	F1	
DLM5-1GB3048-PSS-1YR	DLM5-1GB3048-PSS-1YR		Annual Maintenance PSS (DLM5-1GB3048)	\$1,228	Each	10%	\$1,105	Other	F1	
DLM5-1GB3048-UPG-PSS-1YR	DLM5-1GB3048-UPG-PSS-1YR		Annual Maintenance PSS (DLM5-1GB3048-UPG)	\$1,658	Each	10%	\$1,492	Other	F1	
DLM-5400-REPL-CF-PSS-1YR	DLM-5400-REPL-CF-PSS-1YR		Annual Maintenance PSS (DLM-5400-REPL-CF)	\$3,063	Each	10%	\$2,756	Other	F1	
DLM-5400-REPL-PSS-1YR	DLM-5400-REPL-PSS-1YR		Annual Maintenance PSS (DLM-5400-REPL)	\$3,063	Each	10%	\$2,756	Other	F1	
DLM-5400-REPU-CF-PSS-1YR	DLM-5400-REPU-CF-PSS-1YR		Annual Maintenance PSS (DLM-5400-REPU-CF)	\$3,063	Each	10%	\$2,756	Other	F1	
DLM-5400-REPU-PSS-1YR	DLM-5400-REPU-PSS-1YR		Annual Maintenance PSS (DLM-5400-REPU)	\$3,063	Each	10%	\$2,756	Other	F1	
DLM5-ARISTA7150S-X-PSS-1YR	DLM5-ARISTA7150S-X-PSS-1YR		Annual Maintenance PSS (DLM5-ARISTA7150S-X)	\$3,492	Each	10%	\$3,143	Other	F1	
DLM5-DS6510B-PSS-1YR	DLM5-DS6510B-PSS-1YR		Annual Maintenance PSS (DLM5-DS6510B)	\$7,859	Each	10%	\$7,073	Other	F1	
DLM5-FC-12PORT-PSS-1YR	DLM5-FC-12PORT-PSS-1YR		Annual Maintenance PSS (DLM5-FC-12PORT)	\$3,626	Each	10%	\$3,263	Other	F1	
DLM5-FC-12PORT-UPG-PSS-1YR	DLM5-FC-12PORT-UPG-PSS-1YR		Annual Maintenance PSS (DLM5-FC-12PORT-UPG)	\$4,895	Each	10%	\$4,406	Other	F1	
DLM5-FC-VTE-PSS-1YR	DLM5-FC-VTE-PSS-1YR		Annual Maintenance PSS (DLM5-FC-VTE)	\$13,983	Each	10%	\$12,585	Other	F1	
DLM5-FC-VTEUPG-PSS-1YR	DLM5-FC-VTEUPG-PSS-1YR		Annual Maintenance PSS (DLM5-FC-VTEUPG)	\$18,877	Each	10%	\$16,989	Other	F1	
DLM5-VTE-PSS-1YR	DLM5-VTE-PSS-1YR		Annual Maintenance PSS (DLM5-VTE)	\$11,709	Each	10%	\$10,538	Other	F1	
DLM5-VTEUPG-PSS-1YR	DLM5-VTEUPG-PSS-1YR		Annual Maintenance PSS (DLM5-VTEUPG)	\$15,808	Each	10%	\$14,227	Other	F1	
DLM5-VTE-U-PSS-1YR	DLM5-VTE-U-PSS-1YR		Annual Maintenance PSS (DLM5-VTE-U)	\$15,657	Each	10%	\$14,091	Other	F1	
DLM5-VTE-X-PSS-1YR	DLM5-VTE-X-PSS-1YR		Annual Maintenance PSS (DLM5-VTE-X)	\$11,598	Each	10%	\$10,438	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DLM-7600-REPL-CF-PSS-1YR	DLM-7600-REPL-CF-PSS-1YR		Annual Maintenance PSS (DLM-7600-REPL-CF)	\$13,410	Each	10%	\$12,069	Other	F1
DLM-7600-REPL-PSS-1YR	DLM-7600-REPL-PSS-1YR		Annual Maintenance PSS (DLM-7600-REPL)	\$13,410	Each	10%	\$12,069	Other	F1
DLM-7600REPU-CF-PSS-1YR	DLM-7600REPU-CF-PSS-1YR		Annual Maintenance PSS (DLM-7600REPU-CF)	\$13,410	Each	10%	\$12,069	Other	F1
DLM-7600REPU-PSS-1YR	DLM-7600REPU-PSS-1YR		Annual Maintenance PSS (DLM-7600REPU)	\$13,410	Each	10%	\$12,069	Other	F1
DLM8K-10GES-PSS-1YR	DLM8K-10GES-PSS-1YR		Annual Maintenance PSS (DLM8K-10GES)	\$8,296	Each	10%	\$7,466	Other	F1
DLM8K-8G8PU-PSS-1YR	DLM8K-8G8PU-PSS-1YR		Annual Maintenance PSS (DLM8K-8G8PU)	\$941	Each	10%	\$847	Other	F1
DLM8K-ACP-PSS-1YR	DLM8K-ACP-PSS-1YR		Annual Maintenance PSS (DLM8K-ACP)	\$984	Each	10%	\$885	Other	F1
DLM8K-CSB2-PSS-1YR	DLM8K-CSB2-PSS-1YR		Annual Maintenance PSS (DLM8K-CSB2)	\$783	Each	10%	\$704	Other	F1
DLM8K-CSB-PSS-1YR	DLM8K-CSB-PSS-1YR		Annual Maintenance PSS (DLM8K-CSB)	\$783	Each	10%	\$704	Other	F1
DLM8K-DME0-PSS-1YR	DLM8K-DME0-PSS-1YR		Annual Maintenance PSS (DLM8K-DME0)	\$13,735	Each	10%	\$12,362	Other	F1
DLM8K-DS5100B-PSS-1YR	DLM8K-DS5100B-PSS-1YR		Annual Maintenance PSS (DLM8K-DS5100B)	\$3,300	Each	10%	\$2,970	Other	F1
DLM8K-GES-PSS-1YR	DLM8K-GES-PSS-1YR		Annual Maintenance PSS (DLM8K-GES)	\$1,296	Each	10%	\$1,167	Other	F1
DLM8K-UNIFV8-CF-PSS-1YR	DLM8K-UNIFV8-CF-PSS-1YR		Annual Maintenance PSS (DLM8K-UNIFV8-CF)	\$4,000	Each	10%	\$3,600	Other	F1
DLM8K-UNIFV8-PSS-1YR	DLM8K-UNIFV8-PSS-1YR		Annual Maintenance PSS (DLM8K-UNIFV8)	\$4,000	Each	10%	\$3,600	Other	F1
DLM8K-VG8ADVL-CF-PSS-1YR	DLM8K-VG8ADVL-CF-PSS-1YR		Annual Maintenance PSS (DLM8K-VG8ADVL-CF)	\$6,000	Each	10%	\$5,400	Other	F1
DLM8K-VG8ADVL-PSS-1YR	DLM8K-VG8ADVL-PSS-1YR		Annual Maintenance PSS (DLM8K-VG8ADVL)	\$6,000	Each	10%	\$5,400	Other	F1
DLM8K-VG8DMEX-PSS-1YR	DLM8K-VG8DMEX-PSS-1YR		Annual Maintenance PSS (DLM8K-VG8DMEX)	\$4,313	Each	10%	\$3,882	Other	F1
DLM8KV8DMEXU-PSS-1YR	DLM8KV8DMEXU-PSS-1YR		Annual Maintenance PSS (DLM8KV8DMEXU)	\$4,566	Each	10%	\$4,110	Other	F1
DLM8K-VG8-DM-PSS-1YR	DLM8K-VG8-DM-PSS-1YR		Annual Maintenance PSS (DLM8K-VG8-DM)	\$9,037	Each	10%	\$8,133	Other	F1
DLM8K-VG8DM-U-PSS-1YR	DLM8K-VG8DM-U-PSS-1YR		Annual Maintenance PSS (DLM8K-VG8DM-U)	\$9,566	Each	10%	\$8,610	Other	F1
DLM8K-VTEFMM-PSS-1YR	DLM8K-VTEFMM-PSS-1YR		Annual Maintenance PSS (DLM8K-VTEFMM)	\$14,400	Each	10%	\$12,960	Other	F1
DLM8K-VTEFMMU-PSS-1YR	DLM8K-VTEFMMU-PSS-1YR		Annual Maintenance PSS (DLM8K-VTEFMMU)	\$15,244	Each	10%	\$13,720	Other	F1
DLM8K-VTEFSM-PSS-1YR	DLM8K-VTEFSM-PSS-1YR		Annual Maintenance PSS (DLM8K-VTEFSM)	\$14,400	Each	10%	\$12,960	Other	F1
DLM8K-VTEFSMU-PSS-1YR	DLM8K-VTEFSMU-PSS-1YR		Annual Maintenance PSS (DLM8K-VTEFSMU)	\$15,244	Each	10%	\$13,720	Other	F1
DLM8K-VTEOS-PSS-1YR	DLM8K-VTEOS-PSS-1YR		Annual Maintenance PSS (DLM8K-VTEOS)	\$19,500	Each	10%	\$17,550	Other	F1
DLM-8P10G6740-PSS-1YR	DLM-8P10G6740-PSS-1YR		Annual Maintenance PSS (DLM-8P10G6740)	\$880	Each	10%	\$792	Other	F1
DLM960-REP2-PSS-1YR	DLM960-REP2-PSS-1YR		Annual Maintenance PSS (DLM960-REP2)	\$6,220	Each	10%	\$5,598	Other	F1
DL-MEDIAMGR-PSS-1YR	DL-MEDIAMGR-PSS-1YR		Annual Maintenance PSS (DL-MEDIAMGR)	\$1,500	Each	10%	\$1,350	Other	F1
DLM-FSTVP5400-CF-PSS-1YR	DLM-FSTVP5400-CF-PSS-1YR		Annual Maintenance PSS (DLM-FSTVP5400-CF)	\$1,709	Each	10%	\$1,538	Other	F1
DLM-FSTVP5400-PSS-1YR	DLM-FSTVP5400-PSS-1YR		Annual Maintenance PSS (DLM-FSTVP5400)	\$1,709	Each	10%	\$1,538	Other	F1
DLM-FSTVP7600-CF-PSS-1YR	DLM-FSTVP7600-CF-PSS-1YR		Annual Maintenance PSS (DLM-FSTVP7600-CF)	\$4,272	Each	10%	\$3,844	Other	F1
DLM-FSTVP7600-PSS-1YR	DLM-FSTVP7600-PSS-1YR		Annual Maintenance PSS (DLM-FSTVP7600)	\$4,272	Each	10%	\$3,844	Other	F1
DLM-MGR-L-PSS-1YR	DLM-MGR-L-PSS-1YR		Annual Maintenance PSS (DLM-MGR-L)	\$2,320	Each	10%	\$2,088	Other	F1
DLMNAS-MGR-L-PSS-1YR	DLMNAS-MGR-L-PSS-1YR		Annual Maintenance PSS (DLMNAS-MGR-L)	\$2,320	Each	10%	\$2,088	Other	F1
DLMNS20-CS2-PSS-1YR	DLMNS20-CS2-PSS-1YR		Annual Maintenance PSS (DLMNS20-CS2)	\$564	Each	10%	\$508	Other	F1
DLMNS20-CS-PSS-1YR	DLMNS20-CS-PSS-1YR		Annual Maintenance PSS (DLMNS20-CS)	\$564	Each	10%	\$508	Other	F1
DLMNS20-VLT-PSS-1YR	DLMNS20-VLT-PSS-1YR		Annual Maintenance PSS (DLMNS20-VLT)	\$2,134	Each	10%	\$1,920	Other	F1
DLMNS22C-A-PSS-1YR	DLMNS22C-A-PSS-1YR		Annual Maintenance PSS (DLMNS22C-A)	\$1,611	Each	10%	\$1,450	Other	F1
DLMNS22-UX-L-PSS-1YR	DLMNS22-UX-L-PSS-1YR		Annual Maintenance PSS (DLMNS22-UX-L)	\$1,000	Each	10%	\$900	Other	F1
DLMNS2-AUX-PSS-1YR	DLMNS2-AUX-PSS-1YR		Annual Maintenance PSS (DLMNS2-AUX)	\$1,074	Each	10%	\$967	Other	F1
DLMNS-4PDAE-PSS-1YR	DLMNS-4PDAE-PSS-1YR		Annual Maintenance PSS (DLMNS-4PDAE)	\$708	Each	10%	\$637	Other	F1
DLMNS80-2DM60-PSS-1YR	DLMNS80-2DM60-PSS-1YR		Annual Maintenance PSS (DLMNS80-2DM60)	\$4,200	Each	10%	\$3,780	Other	F1
DLMNS80-AUX-PSS-1YR	DLMNS80-AUX-PSS-1YR		Annual Maintenance PSS (DLMNS80-AUX)	\$10,884	Each	10%	\$9,796	Other	F1
DLMNS80-CS2-PSS-1YR	DLMNS80-CS2-PSS-1YR		Annual Maintenance PSS (DLMNS80-CS2)	\$762	Each	10%	\$686	Other	F1
DLMNS80-CS-PSS-1YR	DLMNS80-CS-PSS-1YR		Annual Maintenance PSS (DLMNS80-CS)	\$762	Each	10%	\$686	Other	F1
DLMNS80C-UX-L-PSS-1YR	DLMNS80C-UX-L-PSS-1YR		Annual Maintenance PSS (DLMNS80C-UX-L)	\$5,280	Each	10%	\$4,752	Other	F1
DLMNS80-DM60-PSS-1YR	DLMNS80-DM60-PSS-1YR		Annual Maintenance PSS (DLMNS80-DM60)	\$1,800	Each	10%	\$1,620	Other	F1
DLMNS80-DME0-PSS-1YR	DLMNS80-DME0-PSS-1YR		Annual Maintenance PSS (DLMNS80-DME0)	\$708	Each	10%	\$637	Other	F1
DLMNS80-DM-U-PSS-1YR	DLMNS80-DM-U-PSS-1YR		Annual Maintenance PSS (DLMNS80-DM-U)	\$2,340	Each	10%	\$2,106	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DLMNS80-VLTHS-PSS-1YR	DLMNS80-VLTHS-PSS-1YR		Annual Maintenance PSS (DLMNS80-VLTHS)	\$238	Each	10%	\$214	Other	F1
DLMNS80-VLT-PSS-1YR	DLMNS80-VLT-PSS-1YR		Annual Maintenance PSS (DLMNS80-VLT)	\$1,188	Each	10%	\$1,069	Other	F1
DLM-REP2-LU-PSS-1YR	DLM-REP2-LU-PSS-1YR		Annual Maintenance PSS (DLM-REP2-LU)	\$6,200	Each	10%	\$5,580	Other	F1
DLM-SFPP-PSS-1YR	DLM-SFPP-PSS-1YR		Annual Maintenance PSS (DLM-SFPP)	\$114	Each	10%	\$103	Other	F1
DLM-V54CAPTBL-CF-PSS-1YR	DLM-V54CAPTBL-CF-PSS-1YR		Annual Maintenance PSS (DLM-V54CAPTBL-CF)	\$80	Each	10%	\$72	Other	F1
DLM-V54CAPTBL-PSS-1YR	DLM-V54CAPTBL-PSS-1YR		Annual Maintenance PSS (DLM-V54CAPTBL)	\$80	Each	10%	\$72	Other	F1
DLM-V54CAPTBU-CF-PSS-1YR	DLM-V54CAPTBU-CF-PSS-1YR		Annual Maintenance PSS (DLM-V54CAPTBU-CF)	\$80	Each	10%	\$72	Other	F1
DLM-V54CAPTBU-PSS-1YR	DLM-V54CAPTBU-PSS-1YR		Annual Maintenance PSS (DLM-V54CAPTBU)	\$80	Each	10%	\$72	Other	F1
DLM-V54STR-BA-PSS-1YR	DLM-V54STR-BA-PSS-1YR		Annual Maintenance PSS (DLM-V54STR-BA)	\$320	Each	10%	\$288	Other	F1
DLM-V76CAPTBL-CF-PSS-1YR	DLM-V76CAPTBL-CF-PSS-1YR		Annual Maintenance PSS (DLM-V76CAPTBL-CF)	\$80	Each	10%	\$72	Other	F1
DLM-V76CAPTBL-PSS-1YR	DLM-V76CAPTBL-PSS-1YR		Annual Maintenance PSS (DLM-V76CAPTBL)	\$80	Each	10%	\$72	Other	F1
DLM-V76CAPTBU-CF-PSS-1YR	DLM-V76CAPTBU-CF-PSS-1YR		Annual Maintenance PSS (DLM-V76CAPTBU-CF)	\$80	Each	10%	\$72	Other	F1
DLM-V76CAPTBU-PSS-1YR	DLM-V76CAPTBU-PSS-1YR		Annual Maintenance PSS (DLM-V76CAPTBU)	\$80	Each	10%	\$72	Other	F1
DLM-VNX2-10PK-PSS-1YR	DLM-VNX2-10PK-PSS-1YR		Annual Maintenance PSS (DLM-VNX2-10PK)	\$1,287	Each	10%	\$1,158	Other	F1
DLM-VNX210PKU-PSS-1YR	DLM-VNX210PKU-PSS-1YR		Annual Maintenance PSS (DLM-VNX210PKU)	\$1,359	Each	10%	\$1,223	Other	F1
DLM-VNX2-2TB-PSS-1YR	DLM-VNX2-2TB-PSS-1YR		Annual Maintenance PSS (DLM-VNX2-2TB)	\$129	Each	10%	\$116	Other	F1
DLM-VNX2-2TBU-PSS-1YR	DLM-VNX2-2TBU-PSS-1YR		Annual Maintenance PSS (DLM-VNX2-2TBU)	\$136	Each	10%	\$122	Other	F1
DLMVNX3TBDADF-PSS-1YR	DLMVNX3TBDADF-PSS-1YR		Annual Maintenance PSS (DLMVNX3TBDADF)	\$3,122	Each	10%	\$2,810	Other	F1
DLM-VNX3TBDADAE-PSS-1YR	DLM-VNX3TBDADAE-PSS-1YR		Annual Maintenance PSS (DLM-VNX3TBDADAE)	\$3,122	Each	10%	\$2,810	Other	F1
DLMVNX4TBDADF-PSS-1YR	DLMVNX4TBDADF-PSS-1YR		Annual Maintenance PSS (DLMVNX4TBDADF)	\$3,445	Each	10%	\$3,101	Other	F1
DLM-VNX4TBDADAE-PSS-1YR	DLM-VNX4TBDADAE-PSS-1YR		Annual Maintenance PSS (DLM-VNX4TBDADAE)	\$3,445	Each	10%	\$3,101	Other	F1
DLM-VNX5400L-CF-PSS-1YR	DLM-VNX5400L-CF-PSS-1YR		Annual Maintenance PSS (DLM-VNX5400L-CF)	\$2,149	Each	10%	\$1,934	Other	F1
DLM-VNX5400L-PSS-1YR	DLM-VNX5400L-PSS-1YR		Annual Maintenance PSS (DLM-VNX5400L)	\$2,149	Each	10%	\$1,934	Other	F1
DLM-VNX54DAEF-PSS-1YR	DLM-VNX54DAEF-PSS-1YR		Annual Maintenance PSS (DLM-VNX54DAEF)	\$430	Each	10%	\$387	Other	F1
DLMVNX54DAEHS-PSS-1YR	DLMVNX54DAEHS-PSS-1YR		Annual Maintenance PSS (DLMVNX54DAEHS)	\$981	Each	10%	\$883	Other	F1
DLM-VNX54-DAE-PSS-1YR	DLM-VNX54-DAE-PSS-1YR		Annual Maintenance PSS (DLM-VNX54-DAE)	\$430	Each	10%	\$387	Other	F1
DLM-VNX54DMEX-PSS-1YR	DLM-VNX54DMEX-PSS-1YR		Annual Maintenance PSS (DLM-VNX54DMEX)	\$985	Each	10%	\$886	Other	F1
DLMVNX54DMEXU-PSS-1YR	DLMVNX54DMEXU-PSS-1YR		Annual Maintenance PSS (DLMVNX54DMEXU)	\$1,330	Each	10%	\$1,197	Other	F1
DLM-VNX54DPEM-PSS-1YR	DLM-VNX54DPEM-PSS-1YR		Annual Maintenance PSS (DLM-VNX54DPEM)	\$1,987	Each	10%	\$1,788	Other	F1
DLM-VNX7600L-CF-PSS-1YR	DLM-VNX7600L-CF-PSS-1YR		Annual Maintenance PSS (DLM-VNX7600L-CF)	\$17,913	Each	10%	\$16,122	Other	F1
DLM-VNX7600L-PSS-1YR	DLM-VNX7600L-PSS-1YR		Annual Maintenance PSS (DLM-VNX7600L)	\$17,913	Each	10%	\$16,122	Other	F1
DLM-VNX7600LU-CF-PSS-1YR	DLM-VNX7600LU-CF-PSS-1YR		Annual Maintenance PSS (DLM-VNX7600LU-CF)	\$17,913	Each	10%	\$16,122	Other	F1
DLM-VNX7600LU-PSS-1YR	DLM-VNX7600LU-PSS-1YR		Annual Maintenance PSS (DLM-VNX7600LU)	\$17,913	Each	10%	\$16,122	Other	F1
DLM-VNX76DAEF-PSS-1YR	DLM-VNX76DAEF-PSS-1YR		Annual Maintenance PSS (DLM-VNX76DAEF)	\$2,084	Each	10%	\$1,876	Other	F1
DLMVNX76DAEHS-PSS-1YR	DLMVNX76DAEHS-PSS-1YR		Annual Maintenance PSS (DLMVNX76DAEHS)	\$1,092	Each	10%	\$982	Other	F1
DLM-VNX76-DAE-PSS-1YR	DLM-VNX76-DAE-PSS-1YR		Annual Maintenance PSS (DLM-VNX76-DAE)	\$2,084	Each	10%	\$1,876	Other	F1
DLM-VNX76DME-PSS-1YR	DLM-VNX76DME-PSS-1YR		Annual Maintenance PSS (DLM-VNX76DME)	\$2,684	Each	10%	\$2,415	Other	F1
DLMVNX76DMEX-PSS-1YR	DLMVNX76DMEX-PSS-1YR		Annual Maintenance PSS (DLMVNX76DMEX)	\$985	Each	10%	\$886	Other	F1
DLMVNX76DMEXU-PSS-1YR	DLMVNX76DMEXU-PSS-1YR		Annual Maintenance PSS (DLMVNX76DMEXU)	\$1,043	Each	10%	\$938	Other	F1
DLMVNXB54MEM-PSS-1YR	DLMVNXB54MEM-PSS-1YR		Annual Maintenance PSS (DLMVNXB54MEM)	\$1,683	Each	10%	\$1,514	Other	F1
DLM-VNXB54DME-PSS-1YR	DLM-VNXB54DME-PSS-1YR		Annual Maintenance PSS (DLM-VNXB54DME)	\$1,683	Each	10%	\$1,514	Other	F1
DLM-VNXB54DM-PSS-1YR	DLM-VNXB54DM-PSS-1YR		Annual Maintenance PSS (DLM-VNXB54DM)	\$954	Each	10%	\$859	Other	F1
DLM-VNXB54DMU-PSS-1YR	DLM-VNXB54DMU-PSS-1YR		Annual Maintenance PSS (DLM-VNXB54DMU)	\$1,033	Each	10%	\$930	Other	F1
DLM-VNXB54DPE-PSS-1YR	DLM-VNXB54DPE-PSS-1YR		Annual Maintenance PSS (DLM-VNXB54DPE)	\$2,055	Each	10%	\$1,850	Other	F1
DLM-VNXB76DM-PSS-1YR	DLM-VNXB76DM-PSS-1YR		Annual Maintenance PSS (DLM-VNXB76DM)	\$4,491	Each	10%	\$4,042	Other	F1
DLM-VNXB76DMU-PSS-1YR	DLM-VNXB76DMU-PSS-1YR		Annual Maintenance PSS (DLM-VNXB76DMU)	\$4,529	Each	10%	\$4,076	Other	F1
DLM-VNXB76DPE-PSS-1YR	DLM-VNXB76DPE-PSS-1YR		Annual Maintenance PSS (DLM-VNXB76DPE)	\$9,822	Each	10%	\$8,940	Other	F1
DLM-VNXB82S-M-PSS-1YR	DLM-VNXB82S-M-PSS-1YR		Annual Maintenance PSS (DLM-VNXB82S-M)	\$238	Each	10%	\$215	Other	F1
DLM-VNXB82S-PSS-1YR	DLM-VNXB82S-PSS-1YR		Annual Maintenance PSS (DLM-VNXB82S)	\$238	Each	10%	\$215	Other	F1
DLMVTEC-ACP20-PSS-1YR	DLMVTEC-ACP20-PSS-1YR		Annual Maintenance PSS (DLMVTEC-ACP20)	\$5,369	Each	10%	\$4,832	Other	F1
DLMVTEC-ACP-PSS-1YR	DLMVTEC-ACP-PSS-1YR		Annual Maintenance PSS (DLMVTEC-ACP)	\$5,369	Each	10%	\$4,832	Other	F1
DLMVTEC-ESCFD-PSS-1YR	DLMVTEC-ESCFD-PSS-1YR		Annual Maintenance PSS (DLMVTEC-ESCFD)	\$27,037	Each	10%	\$24,334	Other	F1
DLMVTEC-ESCON-PSS-1YR	DLMVTEC-ESCON-PSS-1YR		Annual Maintenance PSS (DLMVTEC-ESCON)	\$27,037	Each	10%	\$24,334	Other	F1
DLMVTEC-FMMFD-PSS-1YR	DLMVTEC-FMMFD-PSS-1YR		Annual Maintenance PSS (DLMVTEC-FMMFD)	\$27,840	Each	10%	\$25,056	Other	F1
DLMVTEC-FMM-PSS-1YR	DLMVTEC-FMM-PSS-1YR		Annual Maintenance PSS (DLMVTEC-FMM)	\$27,840	Each	10%	\$25,056	Other	F1
DLMVTEC-FSMFD-PSS-1YR	DLMVTEC-FSMFD-PSS-1YR		Annual Maintenance PSS (DLMVTEC-FSMFD)	\$27,840	Each	10%	\$25,056	Other	F1
DLMVTEC-FSM-PSS-1YR	DLMVTEC-FSM-PSS-1YR		Annual Maintenance PSS (DLMVTEC-FSM)	\$27,840	Each	10%	\$25,056	Other	F1
DLMVTEC-GES-PSS-1YR	DLMVTEC-GES-PSS-1YR		Annual Maintenance PSS (DLMVTEC-GES)	\$449	Each	10%	\$404	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DLM-XFP-OPT-PSS-1YR	DLM-XFP-OPT-PSS-1YR		Annual Maintenance PSS (DLM-XFP-OPT)	\$122	Each	10%	\$110	Other	F1
DL-NODEMGR-PSS-1YR	DL-NODEMGR-PSS-1YR		Annual Maintenance PSS (DL-NODEMGR)	\$1,500	Each	10%	\$1,350	Other	F1
DL-STBYC-FD-PSS-1YR	DL-STBYC-FD-PSS-1YR		Annual Maintenance PSS (DL-STBYC-FD)	\$5,796	Each	10%	\$5,216	Other	F1
DL-STBYC-PSS-1YR	DL-STBYC-PSS-1YR		Annual Maintenance PSS (DL-STBYC)	\$5,796	Each	10%	\$5,216	Other	F1
DL-STBY-FD-PSS-1YR	DL-STBY-FD-PSS-1YR		Annual Maintenance PSS (DL-STBY-FD)	\$3,396	Each	10%	\$3,056	Other	F1
DL-STBY-PSS-1YR	DL-STBY-PSS-1YR		Annual Maintenance PSS (DL-STBY)	\$3,396	Each	10%	\$3,056	Other	F1
DL-STKACSLSS-PSS-1YR	DL-STKACSLSS-PSS-1YR		Annual Maintenance PSS (DL-STKACSLSS)	\$3,000	Each	10%	\$2,700	Other	F1
DL-TAPECACHE-PSS-1YR	DL-TAPECACHE-PSS-1YR		Annual Maintenance PSS (DL-TAPECACHE)	\$5,000	Each	10%	\$4,500	Other	F1
DL-VAULT-DAE-PSS-1YR	DL-VAULT-DAE-PSS-1YR		Annual Maintenance PSS (DL-VAULT-DAE)	\$1,442	Each	10%	\$1,298	Other	F1
D-MF-BAS-PSS-1YR	D-MF-BAS-PSS-1YR		Annual Maintenance PSS (D-MF-BAS)	\$6,130	Each	10%	\$5,517	Other	F1
D-MF-C01-PSS-1YR	D-MF-C01-PSS-1YR		Annual Maintenance PSS (D-MF-C01)	\$513	Each	10%	\$462	Other	F1
D-MF-C02-PSS-1YR	D-MF-C02-PSS-1YR		Annual Maintenance PSS (D-MF-C02)	\$483	Each	10%	\$435	Other	F1
D-MF-C03-PSS-1YR	D-MF-C03-PSS-1YR		Annual Maintenance PSS (D-MF-C03)	\$425	Each	10%	\$383	Other	F1
D-MF-C04-PSS-1YR	D-MF-C04-PSS-1YR		Annual Maintenance PSS (D-MF-C04)	\$394	Each	10%	\$355	Other	F1
D-MF-C05-PSS-1YR	D-MF-C05-PSS-1YR		Annual Maintenance PSS (D-MF-C05)	\$379	Each	10%	\$341	Other	F1
D-MF-C06-PSS-1YR	D-MF-C06-PSS-1YR		Annual Maintenance PSS (D-MF-C06)	\$340	Each	10%	\$306	Other	F1
D-MF-C07-PSS-1YR	D-MF-C07-PSS-1YR		Annual Maintenance PSS (D-MF-C07)	\$303	Each	10%	\$273	Other	F1
D-MF-C08-PSS-1YR	D-MF-C08-PSS-1YR		Annual Maintenance PSS (D-MF-C08)	\$264	Each	10%	\$238	Other	F1
D-MF-C09-PSS-1YR	D-MF-C09-PSS-1YR		Annual Maintenance PSS (D-MF-C09)	\$229	Each	10%	\$206	Other	F1
D-MF-C10-PSS-1YR	D-MF-C10-PSS-1YR		Annual Maintenance PSS (D-MF-C10)	\$199	Each	10%	\$179	Other	F1
D-MF-C11-PSS-1YR	D-MF-C11-PSS-1YR		Annual Maintenance PSS (D-MF-C11)	\$173	Each	10%	\$156	Other	F1
D-MF-N01-PSS-1YR	D-MF-N01-PSS-1YR		Annual Maintenance PSS (D-MF-N01)	\$257	Each	10%	\$231	Other	F1
D-MF-N02-PSS-1YR	D-MF-N02-PSS-1YR		Annual Maintenance PSS (D-MF-N02)	\$241	Each	10%	\$217	Other	F1
D-MF-N03-PSS-1YR	D-MF-N03-PSS-1YR		Annual Maintenance PSS (D-MF-N03)	\$213	Each	10%	\$192	Other	F1
D-MF-N04-PSS-1YR	D-MF-N04-PSS-1YR		Annual Maintenance PSS (D-MF-N04)	\$197	Each	10%	\$177	Other	F1
D-MF-R01-PSS-1YR	D-MF-R01-PSS-1YR		Annual Maintenance PSS (D-MF-R01)	\$513	Each	10%	\$462	Other	F1
D-MF-R02-PSS-1YR	D-MF-R02-PSS-1YR		Annual Maintenance PSS (D-MF-R02)	\$483	Each	10%	\$435	Other	F1
D-MF-R03-PSS-1YR	D-MF-R03-PSS-1YR		Annual Maintenance PSS (D-MF-R03)	\$425	Each	10%	\$383	Other	F1
D-MF-R04-PSS-1YR	D-MF-R04-PSS-1YR		Annual Maintenance PSS (D-MF-R04)	\$394	Each	10%	\$355	Other	F1
D-MF-R05-PSS-1YR	D-MF-R05-PSS-1YR		Annual Maintenance PSS (D-MF-R05)	\$379	Each	10%	\$341	Other	F1
D-MF-R06-PSS-1YR	D-MF-R06-PSS-1YR		Annual Maintenance PSS (D-MF-R06)	\$340	Each	10%	\$306	Other	F1
D-MF-R07-PSS-1YR	D-MF-R07-PSS-1YR		Annual Maintenance PSS (D-MF-R07)	\$303	Each	10%	\$273	Other	F1
D-MF-R08-PSS-1YR	D-MF-R08-PSS-1YR		Annual Maintenance PSS (D-MF-R08)	\$264	Each	10%	\$238	Other	F1
D-MF-R09-PSS-1YR	D-MF-R09-PSS-1YR		Annual Maintenance PSS (D-MF-R09)	\$229	Each	10%	\$206	Other	F1
D-MF-R10-PSS-1YR	D-MF-R10-PSS-1YR		Annual Maintenance PSS (D-MF-R10)	\$199	Each	10%	\$179	Other	F1
D-MF-R11-PSS-1YR	D-MF-R11-PSS-1YR		Annual Maintenance PSS (D-MF-R11)	\$173	Each	10%	\$156	Other	F1
D-MF-RBAS-PSS-1YR	D-MF-RBAS-PSS-1YR		Annual Maintenance PSS (D-MF-RBAS)	\$6,130	Each	10%	\$5,517	Other	F1
DM-T1-4UP-PSS-1YR	DM-T1-4UP-PSS-1YR		Annual Maintenance PSS (DM-T1-4UP)	\$312	Each	10%	\$281	Other	F1
DM-T5-30UP-PSS-1YR	DM-T5-30UP-PSS-1YR		Annual Maintenance PSS (DM-T5-30UP)	\$760	Each	10%	\$684	Other	F1
DM-T5-35UP-PSS-1YR	DM-T5-35UP-PSS-1YR		Annual Maintenance PSS (DM-T5-35UP)	\$760	Each	10%	\$684	Other	F1
DMX-00004-PSS-1YR	DMX-00004-PSS-1YR		Annual Maintenance PSS (DMX-00004)	\$12,665	Each	10%	\$11,399	Other	F1
DMX-00004U-PSS-1YR	DMX-00004U-PSS-1YR		Annual Maintenance PSS (DMX-00004U)	\$7,081	Each	10%	\$6,373	Other	F1
DMX-0004-PSS-1YR	DMX-0004-PSS-1YR		Annual Maintenance PSS (DMX-0004)	\$12,665	Each	10%	\$11,399	Other	F1
DMX-0004U-PSS-1YR	DMX-0004U-PSS-1YR		Annual Maintenance PSS (DMX-0004U)	\$7,081	Each	10%	\$6,373	Other	F1
DMX-0013-PSS-1YR	DMX-0013-PSS-1YR		Annual Maintenance PSS (DMX-0013)	\$12,665	Each	10%	\$11,399	Other	F1
DMX-0013U-PSS-1YR	DMX-0013U-PSS-1YR		Annual Maintenance PSS (DMX-0013U)	\$8,270	Each	10%	\$7,443	Other	F1
DMX-0020-PSS-1YR	DMX-0020-PSS-1YR		Annual Maintenance PSS (DMX-0020)	\$9,503	Each	10%	\$8,553	Other	F1
DMX-0020U-PSS-1YR	DMX-0020U-PSS-1YR		Annual Maintenance PSS (DMX-0020U)	\$7,911	Each	10%	\$7,120	Other	F1
DMX-0022-PSS-1YR	DMX-0022-PSS-1YR		Annual Maintenance PSS (DMX-0022)	\$12,665	Each	10%	\$11,399	Other	F1
DMX-0022U-PSS-1YR	DMX-0022U-PSS-1YR		Annual Maintenance PSS (DMX-0022U)	\$9,441	Each	10%	\$8,497	Other	F1
DMX-0040-PSS-1YR	DMX-0040-PSS-1YR		Annual Maintenance PSS (DMX-0040)	\$12,665	Each	10%	\$11,399	Other	F1
DMX-0040U-PSS-1YR	DMX-0040U-PSS-1YR		Annual Maintenance PSS (DMX-0040U)	\$10,538	Each	10%	\$9,484	Other	F1
DMX1000-M2-PSS-1YR	DMX1000-M2-PSS-1YR		Annual Maintenance PSS (DMX1000-M2)	\$13,190	Each	10%	\$11,871	Other	F1
DMX1000-P2-PSS-1YR	DMX1000-P2-PSS-1YR		Annual Maintenance PSS (DMX1000-P2)	\$26,378	Each	10%	\$23,740	Other	F1
DMX1000-P-PSS-1YR	DMX1000-P-PSS-1YR		Annual Maintenance PSS (DMX1000-P)	\$64,388	Each	10%	\$57,949	Other	F1
DMX1000-PSS-1YR	DMX1000-PSS-1YR		Annual Maintenance PSS (DMX1000)	\$40,052	Each	10%	\$36,047	Other	F1
DMX-1P-PWR-PSS-1YR	DMX-1P-PWR-PSS-1YR		Annual Maintenance PSS (DMX-1P-PWR)	\$5,627	Each	10%	\$5,064	Other	F1
DMX2-00004-PSS-1YR	DMX2-00004-PSS-1YR		Annual Maintenance PSS (DMX2-00004)	\$3,191	Each	10%	\$2,872	Other	F1
DMX2-00004U-PSS-1YR	DMX2-00004U-PSS-1YR		Annual Maintenance PSS (DMX2-00004U)	\$7,081	Each	10%	\$6,373	Other	F1
DMX2000-3-PSS-1YR	DMX2000-3-PSS-1YR		Annual Maintenance PSS (DMX2000-3)	\$71,383	Each	10%	\$64,245	Other	F1
DMX2-0004-PSS-1YR	DMX2-0004-PSS-1YR		Annual Maintenance PSS (DMX2-0004)	\$3,191	Each	10%	\$2,872	Other	F1
DMX2-0004U-PSS-1YR	DMX2-0004U-PSS-1YR		Annual Maintenance PSS (DMX2-0004U)	\$7,081	Each	10%	\$6,373	Other	F1
DMX2000-P3-PSS-1YR	DMX2000-P3-PSS-1YR		Annual Maintenance PSS (DMX2000-P3)	\$148,716	Each	10%	\$133,844	Other	F1
DMX2000-P-PSS-1YR	DMX2000-P-PSS-1YR		Annual Maintenance PSS (DMX2000-P)	\$148,716	Each	10%	\$133,844	Other	F1
DMX2000-PSS-1YR	DMX2000-PSS-1YR		Annual Maintenance PSS (DMX2000)	\$71,383	Each	10%	\$64,245	Other	F1
DMX2-0013-PSS-1YR	DMX2-0013-PSS-1YR		Annual Maintenance PSS (DMX2-0013)	\$3,728	Each	10%	\$3,355	Other	F1
DMX2-0013U-PSS-1YR	DMX2-0013U-PSS-1YR		Annual Maintenance PSS (DMX2-0013U)	\$8,270	Each	10%	\$7,443	Other	F1
DMX2-0020-PSS-1YR	DMX2-0020-PSS-1YR		Annual Maintenance PSS (DMX2-0020)	\$3,564	Each	10%	\$3,208	Other	F1
DMX2-0020U-PSS-1YR	DMX2-0020U-PSS-1YR		Annual Maintenance PSS (DMX2-0020U)	\$7,909	Each	10%	\$7,118	Other	F1
DMX2-0022-PSS-1YR	DMX2-0022-PSS-1YR		Annual Maintenance PSS (DMX2-0022)	\$4,256	Each	10%	\$3,830	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
DMX2-0022U-PSS-1YR	DMX2-0022U-PSS-1YR		Annual Maintenance PSS (DMX2-0022U)	\$9,441	Each	10%	\$8,497	Other	F1	
DMX2-0040U-PSS-1YR	DMX2-0040U-PSS-1YR		Annual Maintenance PSS (DMX2-0040)	\$4,752	Each	10%	\$4,277	Other	F1	
DMX2-0040U-PSS-1YR	DMX2-0040U-PSS-1YR		Annual Maintenance PSS (DMX2-0040U)	\$10,544	Each	10%	\$9,489	Other	F1	
DMX21014616B-PSS-1YR	DMX21014616B-PSS-1YR		Annual Maintenance PSS (DMX21014616B)	\$5,318	Each	10%	\$4,786	Other	F1	
DMX21014616C-PSS-1YR	DMX21014616C-PSS-1YR		Annual Maintenance PSS (DMX21014616C)	\$5,318	Each	10%	\$4,786	Other	F1	
DMX210146D8B-PSS-1YR	DMX210146D8B-PSS-1YR		Annual Maintenance PSS (DMX210146D8B)	\$2,659	Each	10%	\$2,393	Other	F1	
DMX210146D8C-PSS-1YR	DMX210146D8C-PSS-1YR		Annual Maintenance PSS (DMX210146D8C)	\$2,659	Each	10%	\$2,393	Other	F1	
DMX21030016B-PSS-1YR	DMX21030016B-PSS-1YR		Annual Maintenance PSS (DMX21030016B)	\$5,590	Each	10%	\$5,031	Other	F1	
DMX21030016C-PSS-1YR	DMX21030016C-PSS-1YR		Annual Maintenance PSS (DMX21030016C)	\$5,590	Each	10%	\$5,031	Other	F1	
DMX210300D8B-PSS-1YR	DMX210300D8B-PSS-1YR		Annual Maintenance PSS (DMX210300D8B)	\$2,795	Each	10%	\$2,515	Other	F1	
DMX210300D8C-PSS-1YR	DMX210300D8C-PSS-1YR		Annual Maintenance PSS (DMX210300D8C)	\$2,795	Each	10%	\$2,515	Other	F1	
DMX2107316B-PSS-1YR	DMX2107316B-PSS-1YR		Annual Maintenance PSS (DMX2107316B)	\$3,863	Each	10%	\$3,477	Other	F1	
DMX2107316C-PSS-1YR	DMX2107316C-PSS-1YR		Annual Maintenance PSS (DMX2107316C)	\$3,863	Each	10%	\$3,477	Other	F1	
DMX21073D8B-PSS-1YR	DMX21073D8B-PSS-1YR		Annual Maintenance PSS (DMX21073D8B)	\$1,931	Each	10%	\$1,738	Other	F1	
DMX21073D8C-PSS-1YR	DMX21073D8C-PSS-1YR		Annual Maintenance PSS (DMX21073D8C)	\$1,931	Each	10%	\$1,738	Other	F1	
DMX21514616B-PSS-1YR	DMX21514616B-PSS-1YR		Annual Maintenance PSS (DMX21514616B)	\$6,678	Each	10%	\$6,010	Other	F1	
DMX21514616C-PSS-1YR	DMX21514616C-PSS-1YR		Annual Maintenance PSS (DMX21514616C)	\$6,678	Each	10%	\$6,010	Other	F1	
DMX215146D8B-PSS-1YR	DMX215146D8B-PSS-1YR		Annual Maintenance PSS (DMX215146D8B)	\$3,339	Each	10%	\$3,005	Other	F1	
DMX215146D8C-PSS-1YR	DMX215146D8C-PSS-1YR		Annual Maintenance PSS (DMX215146D8C)	\$3,339	Each	10%	\$3,005	Other	F1	
DMX21530016B-PSS-1YR	DMX21530016B-PSS-1YR		Annual Maintenance PSS (DMX21530016B)	\$6,610	Each	10%	\$5,949	Other	F1	
DMX21530016C-PSS-1YR	DMX21530016C-PSS-1YR		Annual Maintenance PSS (DMX21530016C)	\$6,610	Each	10%	\$5,949	Other	F1	
DMX215300D8B-PSS-1YR	DMX215300D8B-PSS-1YR		Annual Maintenance PSS (DMX215300D8B)	\$3,305	Each	10%	\$2,974	Other	F1	
DMX215300D8C-PSS-1YR	DMX215300D8C-PSS-1YR		Annual Maintenance PSS (DMX215300D8C)	\$3,305	Each	10%	\$2,974	Other	F1	
DMX2157316B-PSS-1YR	DMX2157316B-PSS-1YR		Annual Maintenance PSS (DMX2157316B)	\$4,973	Each	10%	\$4,475	Other	F1	
DMX2157316C-PSS-1YR	DMX2157316C-PSS-1YR		Annual Maintenance PSS (DMX2157316C)	\$4,973	Each	10%	\$4,475	Other	F1	
DMX21573D8B-PSS-1YR	DMX21573D8B-PSS-1YR		Annual Maintenance PSS (DMX21573D8B)	\$2,486	Each	10%	\$2,238	Other	F1	
DMX21573D8C-PSS-1YR	DMX21573D8C-PSS-1YR		Annual Maintenance PSS (DMX21573D8C)	\$2,486	Each	10%	\$2,238	Other	F1	
DMX2-2BE-CN-PSS-1YR	DMX2-2BE-CN-PSS-1YR		Annual Maintenance PSS (DMX2-2BE-CN)	\$14,000	Each	10%	\$12,600	Other	F1	
DMX2-4BE-CN-PSS-1YR	DMX2-4BE-CN-PSS-1YR		Annual Maintenance PSS (DMX2-4BE-CN)	\$27,999	Each	10%	\$25,199	Other	F1	
DMX27250016B-PSS-1YR	DMX27250016B-PSS-1YR		Annual Maintenance PSS (DMX27250016B)	\$7,004	Each	10%	\$6,304	Other	F1	
DMX272500D8B-PSS-1YR	DMX272500D8B-PSS-1YR		Annual Maintenance PSS (DMX272500D8B)	\$3,502	Each	10%	\$3,152	Other	F1	
DMX2-8BE-CN-PSS-1YR	DMX2-8BE-CN-PSS-1YR		Annual Maintenance PSS (DMX2-8BE-CN)	\$55,983	Each	10%	\$50,384	Other	F1	
DMX2-8FC-CN-PSS-1YR	DMX2-8FC-CN-PSS-1YR		Annual Maintenance PSS (DMX2-8FC-CN)	\$5,833	Each	10%	\$5,249	Other	F1	
DMX2-8-F-CN-PSS-1YR	DMX2-8-F-CN-PSS-1YR		Annual Maintenance PSS (DMX2-8-F-CN)	\$3,825	Each	10%	\$3,443	Other	F1	
DMX2-8-FC-PSS-1YR	DMX2-8-FC-PSS-1YR		Annual Maintenance PSS (DMX2-8-FC)	\$2,827	Each	10%	\$2,544	Other	F1	
DMX2-8-FC-UPG-PSS-1YR	DMX2-8-FC-UPG-PSS-1YR		Annual Maintenance PSS (DMX2-8-FC-UPG)	\$6,269	Each	10%	\$5,642	Other	F1	
DMX2-8-F-PSS-1YR	DMX2-8-F-PSS-1YR		Annual Maintenance PSS (DMX2-8-F)	\$2,012	Each	10%	\$1,811	Other	F1	
DMX2-8-F-UPG-PSS-1YR	DMX2-8-F-UPG-PSS-1YR		Annual Maintenance PSS (DMX2-8-F-UPG)	\$4,461	Each	10%	\$4,015	Other	F1	
DMX2-8-G-CN-PSS-1YR	DMX2-8-G-CN-PSS-1YR		Annual Maintenance PSS (DMX2-8-G-CN)	\$6,375	Each	10%	\$5,738	Other	F1	
DMX2-8-GF-CN-PSS-1YR	DMX2-8-GF-CN-PSS-1YR		Annual Maintenance PSS (DMX2-8-GF-CN)	\$5,100	Each	10%	\$4,590	Other	F1	
DMX2-8-GF-PSS-1YR	DMX2-8-GF-PSS-1YR		Annual Maintenance PSS (DMX2-8-GF)	\$3,041	Each	10%	\$2,737	Other	F1	
DMX2-8-GF-UPG-PSS-1YR	DMX2-8-GF-UPG-PSS-1YR		Annual Maintenance PSS (DMX2-8-GF-UPG)	\$6,746	Each	10%	\$6,072	Other	F1	
DMX2-8-G-PSS-1YR	DMX2-8-G-PSS-1YR		Annual Maintenance PSS (DMX2-8-G)	\$3,181	Each	10%	\$2,863	Other	F1	
DMX2-8-G-UPG-PSS-1YR	DMX2-8-G-UPG-PSS-1YR		Annual Maintenance PSS (DMX2-8-G-UPG)	\$7,058	Each	10%	\$6,352	Other	F1	
DMX2-FC0M8S-PSS-1YR	DMX2-FC0M8S-PSS-1YR		Annual Maintenance PSS (DMX2-FC0M8S)	\$12,070	Each	10%	\$10,863	Other	F1	
DMX2-FC4M4S-PSS-1YR	DMX2-FC4M4S-PSS-1YR		Annual Maintenance PSS (DMX2-FC4M4S)	\$12,328	Each	10%	\$11,095	Other	F1	
DMX2-FC6M2S-PSS-1YR	DMX2-FC6M2S-PSS-1YR		Annual Maintenance PSS (DMX2-FC6M2S)	\$4,395	Each	10%	\$3,956	Other	F1	
DMX2-FC6M2SU-PSS-1YR	DMX2-FC6M2SU-PSS-1YR		Annual Maintenance PSS (DMX2-FC6M2SU)	\$9,751	Each	10%	\$8,776	Other	F1	
DMX2-FC7M1S-PSS-1YR	DMX2-FC7M1S-PSS-1YR		Annual Maintenance PSS (DMX2-FC7M1S)	\$4,374	Each	10%	\$3,936	Other	F1	
DMX2-FC7M1SU-PSS-1YR	DMX2-FC7M1SU-PSS-1YR		Annual Maintenance PSS (DMX2-FC7M1SU)	\$9,704	Each	10%	\$8,734	Other	F1	
DMX2-FC8M0S-PSS-1YR	DMX2-FC8M0S-PSS-1YR		Annual Maintenance PSS (DMX2-FC8M0S)	\$4,349	Each	10%	\$3,914	Other	F1	
DMX2-FC8M0SU-PSS-1YR	DMX2-FC8M0SU-PSS-1YR		Annual Maintenance PSS (DMX2-FC8M0SU)	\$9,649	Each	10%	\$8,684	Other	F1	
DMX2-FCD-CN-PSS-1YR	DMX2-FCD-CN-PSS-1YR		Annual Maintenance PSS (DMX2-FCD-CN)	\$7,000	Each	10%	\$6,300	Other	F1	
DMX2G101461B-PSS-1YR	DMX2G101461B-PSS-1YR		Annual Maintenance PSS (DMX2G101461B)	\$332	Each	10%	\$299	Other	F1	
DMX2G101461C-PSS-1YR	DMX2G101461C-PSS-1YR		Annual Maintenance PSS (DMX2G101461C)	\$332	Each	10%	\$299	Other	F1	
DMX2G10-1461-PSS-1YR	DMX2G10-1461-PSS-1YR		Annual Maintenance PSS (DMX2G10-1461)	\$332	Each	10%	\$299	Other	F1	
DMX2G101462B-PSS-1YR	DMX2G101462B-PSS-1YR		Annual Maintenance PSS (DMX2G101462B)	\$665	Each	10%	\$598	Other	F1	
DMX2G101462C-PSS-1YR	DMX2G101462C-PSS-1YR		Annual Maintenance PSS (DMX2G101462C)	\$665	Each	10%	\$598	Other	F1	
DMX2G10-1462-PSS-1YR	DMX2G10-1462-PSS-1YR		Annual Maintenance PSS (DMX2G10-1462)	\$665	Each	10%	\$598	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I Column K)		Product Category (if applicable)
								\$0 ALJP Category (REQUIRED) use drop-down		
DMX2G101464B-PSS-1YR	DMX2G101464B-PSS-1YR		Annual Maintenance PSS (DMX2G101464B)	\$1,329	Each	10%	\$1,196	Other		F1
DMX2G101464C-PSS-1YR	DMX2G101464C-PSS-1YR		Annual Maintenance PSS (DMX2G101464C)	\$1,329	Each	10%	\$1,196	Other		F1
DMX2G101468B-PSS-1YR	DMX2G101468B-PSS-1YR		Annual Maintenance PSS (DMX2G101468B)	\$2,659	Each	10%	\$2,393	Other		F1
DMX2G101468C-PSS-1YR	DMX2G101468C-PSS-1YR		Annual Maintenance PSS (DMX2G101468C)	\$2,659	Each	10%	\$2,393	Other		F1
DMX2G103001B-PSS-1YR	DMX2G103001B-PSS-1YR		Annual Maintenance PSS (DMX2G103001B)	\$349	Each	10%	\$314	Other		F1
DMX2G103001C-PSS-1YR	DMX2G103001C-PSS-1YR		Annual Maintenance PSS (DMX2G103001C)	\$349	Each	10%	\$314	Other		F1
DMX2G103002B-PSS-1YR	DMX2G103002B-PSS-1YR		Annual Maintenance PSS (DMX2G103002B)	\$699	Each	10%	\$629	Other		F1
DMX2G103002C-PSS-1YR	DMX2G103002C-PSS-1YR		Annual Maintenance PSS (DMX2G103002C)	\$699	Each	10%	\$629	Other		F1
DMX2G103004B-PSS-1YR	DMX2G103004B-PSS-1YR		Annual Maintenance PSS (DMX2G103004B)	\$1,397	Each	10%	\$1,258	Other		F1
DMX2G103004C-PSS-1YR	DMX2G103004C-PSS-1YR		Annual Maintenance PSS (DMX2G103004C)	\$1,397	Each	10%	\$1,258	Other		F1
DMX2G103008B-PSS-1YR	DMX2G103008B-PSS-1YR		Annual Maintenance PSS (DMX2G103008B)	\$2,795	Each	10%	\$2,515	Other		F1
DMX2G103008C-PSS-1YR	DMX2G103008C-PSS-1YR		Annual Maintenance PSS (DMX2G103008C)	\$2,795	Each	10%	\$2,515	Other		F1
DMX2G10-731B-PSS-1YR	DMX2G10-731B-PSS-1YR		Annual Maintenance PSS (DMX2G10-731B)	\$241	Each	10%	\$217	Other		F1
DMX2G10-731C-PSS-1YR	DMX2G10-731C-PSS-1YR		Annual Maintenance PSS (DMX2G10-731C)	\$241	Each	10%	\$217	Other		F1
DMX2G10-731-PSS-1YR	DMX2G10-731-PSS-1YR		Annual Maintenance PSS (DMX2G10-731)	\$241	Each	10%	\$217	Other		F1
DMX2G10-732B-PSS-1YR	DMX2G10-732B-PSS-1YR		Annual Maintenance PSS (DMX2G10-732B)	\$483	Each	10%	\$435	Other		F1
DMX2G10-732C-PSS-1YR	DMX2G10-732C-PSS-1YR		Annual Maintenance PSS (DMX2G10-732C)	\$483	Each	10%	\$435	Other		F1
DMX2G10-732-PSS-1YR	DMX2G10-732-PSS-1YR		Annual Maintenance PSS (DMX2G10-732)	\$483	Each	10%	\$435	Other		F1
DMX2G10-734B-PSS-1YR	DMX2G10-734B-PSS-1YR		Annual Maintenance PSS (DMX2G10-734B)	\$966	Each	10%	\$869	Other		F1
DMX2G10-734C-PSS-1YR	DMX2G10-734C-PSS-1YR		Annual Maintenance PSS (DMX2G10-734C)	\$966	Each	10%	\$869	Other		F1
DMX2G10-738B-PSS-1YR	DMX2G10-738B-PSS-1YR		Annual Maintenance PSS (DMX2G10-738B)	\$1,931	Each	10%	\$1,738	Other		F1
DMX2G10-738C-PSS-1YR	DMX2G10-738C-PSS-1YR		Annual Maintenance PSS (DMX2G10-738C)	\$1,931	Each	10%	\$1,738	Other		F1
DMX2G151461B-PSS-1YR	DMX2G151461B-PSS-1YR		Annual Maintenance PSS (DMX2G151461B)	\$417	Each	10%	\$376	Other		F1
DMX2G151461C-PSS-1YR	DMX2G151461C-PSS-1YR		Annual Maintenance PSS (DMX2G151461C)	\$417	Each	10%	\$376	Other		F1
DMX2G15-1461U-PSS-1YR	DMX2G15-1461U-PSS-1YR		Annual Maintenance PSS (DMX2G15-1461U)	\$450	Each	10%	\$405	Other		F1
DMX2G151462B-PSS-1YR	DMX2G151462B-PSS-1YR		Annual Maintenance PSS (DMX2G151462B)	\$835	Each	10%	\$751	Other		F1
DMX2G151462C-PSS-1YR	DMX2G151462C-PSS-1YR		Annual Maintenance PSS (DMX2G151462C)	\$835	Each	10%	\$751	Other		F1
DMX2G151464B-PSS-1YR	DMX2G151464B-PSS-1YR		Annual Maintenance PSS (DMX2G151464B)	\$1,669	Each	10%	\$1,502	Other		F1
DMX2G151464C-PSS-1YR	DMX2G151464C-PSS-1YR		Annual Maintenance PSS (DMX2G151464C)	\$1,669	Each	10%	\$1,502	Other		F1
DMX2G151468B-PSS-1YR	DMX2G151468B-PSS-1YR		Annual Maintenance PSS (DMX2G151468B)	\$3,339	Each	10%	\$3,005	Other		F1
DMX2G151468C-PSS-1YR	DMX2G151468C-PSS-1YR		Annual Maintenance PSS (DMX2G151468C)	\$3,339	Each	10%	\$3,005	Other		F1
DMX2G153001B-PSS-1YR	DMX2G153001B-PSS-1YR		Annual Maintenance PSS (DMX2G153001B)	\$413	Each	10%	\$372	Other		F1
DMX2G153001C-PSS-1YR	DMX2G153001C-PSS-1YR		Annual Maintenance PSS (DMX2G153001C)	\$413	Each	10%	\$372	Other		F1
DMX2G153002B-PSS-1YR	DMX2G153002B-PSS-1YR		Annual Maintenance PSS (DMX2G153002B)	\$826	Each	10%	\$744	Other		F1
DMX2G153002BU-PSS-1YR	DMX2G153002BU-PSS-1YR		Annual Maintenance PSS (DMX2G153002BU)	\$892	Each	10%	\$803	Other		F1
DMX2G153002C-PSS-1YR	DMX2G153002C-PSS-1YR		Annual Maintenance PSS (DMX2G153002C)	\$826	Each	10%	\$744	Other		F1
DMX2G15-3002U-PSS-1YR	DMX2G15-3002U-PSS-1YR		Annual Maintenance PSS (DMX2G15-3002U)	\$892	Each	10%	\$803	Other		F1
DMX2G153004B-PSS-1YR	DMX2G153004B-PSS-1YR		Annual Maintenance PSS (DMX2G153004B)	\$1,652	Each	10%	\$1,487	Other		F1
DMX2G153004C-PSS-1YR	DMX2G153004C-PSS-1YR		Annual Maintenance PSS (DMX2G153004C)	\$1,652	Each	10%	\$1,487	Other		F1
DMX2G153008B-PSS-1YR	DMX2G153008B-PSS-1YR		Annual Maintenance PSS (DMX2G153008B)	\$3,305	Each	10%	\$2,974	Other		F1
DMX2G153008C-PSS-1YR	DMX2G153008C-PSS-1YR		Annual Maintenance PSS (DMX2G153008C)	\$3,305	Each	10%	\$2,974	Other		F1
DMX2G15-731B-PSS-1YR	DMX2G15-731B-PSS-1YR		Annual Maintenance PSS (DMX2G15-731B)	\$311	Each	10%	\$280	Other		F1
DMX2G15-731C-PSS-1YR	DMX2G15-731C-PSS-1YR		Annual Maintenance PSS (DMX2G15-731C)	\$311	Each	10%	\$280	Other		F1
DMX2G15-732B-PSS-1YR	DMX2G15-732B-PSS-1YR		Annual Maintenance PSS (DMX2G15-732B)	\$621	Each	10%	\$559	Other		F1
DMX2G15-732C-PSS-1YR	DMX2G15-732C-PSS-1YR		Annual Maintenance PSS (DMX2G15-732C)	\$621	Each	10%	\$559	Other		F1
DMX2G15-732-PSS-1YR	DMX2G15-732-PSS-1YR		Annual Maintenance PSS (DMX2G15-732)	\$621	Each	10%	\$559	Other		F1
DMX2G15-734B-PSS-1YR	DMX2G15-734B-PSS-1YR		Annual Maintenance PSS (DMX2G15-734B)	\$1,244	Each	10%	\$1,119	Other		F1
DMX2G15-734C-PSS-1YR	DMX2G15-734C-PSS-1YR		Annual Maintenance PSS (DMX2G15-734C)	\$1,244	Each	10%	\$1,119	Other		F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DMX2G15-738B-PSS-1YR	DMX2G15-738B-PSS-1YR		Annual Maintenance PSS (DMX2G15-738B)	\$2,486	Each	10%	\$2,238	Other	F1
DMX2G15-738C-PSS-1YR	DMX2G15-738C-PSS-1YR		Annual Maintenance PSS (DMX2G15-738C)	\$2,486	Each	10%	\$2,238	Other	F1
DMX2G724001B-PSS-1YR	DMX2G724001B-PSS-1YR		Annual Maintenance PSS (DMX2G724001B)	\$680	Each	10%	\$612	Other	F1
DMX2G72-4001-PSS-1YR	DMX2G72-4001-PSS-1YR		Annual Maintenance PSS (DMX2G72-4001)	\$680	Each	10%	\$612	Other	F1
DMX2G725001B-PSS-1YR	DMX2G725001B-PSS-1YR		Annual Maintenance PSS (DMX2G725001B)	\$438	Each	10%	\$394	Other	F1
DMX2G725002B-PSS-1YR	DMX2G725002B-PSS-1YR		Annual Maintenance PSS (DMX2G725002B)	\$876	Each	10%	\$788	Other	F1
DMX2G725004B-PSS-1YR	DMX2G725004B-PSS-1YR		Annual Maintenance PSS (DMX2G725004B)	\$1,751	Each	10%	\$1,576	Other	F1
DMX2G725008B-PSS-1YR	DMX2G725008B-PSS-1YR		Annual Maintenance PSS (DMX2G725008B)	\$3,502	Each	10%	\$3,152	Other	F1
DMX-2GD AE-FD-PSS-1YR	DMX-2GD AE-FD-PSS-1YR		Annual Maintenance PSS (DMX-2GD AE-FD)	\$2,091	Each	10%	\$1,882	Other	F1
DMX-2GD AE-PSS-1YR	DMX-2GD AE-PSS-1YR		Annual Maintenance PSS (DMX-2GD AE)	\$675	Each	10%	\$608	Other	F1
DMX2-MPCD2-CN-PSS-1YR	DMX2-MPCD2-CN-PSS-1YR		Annual Maintenance PSS (DMX2-MPCD2-CN)	\$5,738	Each	10%	\$5,164	Other	F1
DMX2-MPCD4-CN-PSS-1YR	DMX2-MPCD4-CN-PSS-1YR		Annual Maintenance PSS (DMX2-MPCD4-CN)	\$6,120	Each	10%	\$5,508	Other	F1
DMX3-00004B-PSS-1YR	DMX3-00004B-PSS-1YR		Annual Maintenance PSS (DMX3-00004B)	\$10,590	Each	10%	\$9,531	Other	F1
DMX3-00004-PSS-1YR	DMX3-00004-PSS-1YR		Annual Maintenance PSS (DMX3-00004)	\$10,590	Each	10%	\$9,531	Other	F1
DMX3000-3-PSS-1YR	DMX3000-3-PSS-1YR		Annual Maintenance PSS (DMX3000-3)	\$127,092	Each	10%	\$114,383	Other	F1
DMX3-00040B-PSS-1YR	DMX3-00040B-PSS-1YR		Annual Maintenance PSS (DMX3-00040B)	\$10,015	Each	10%	\$9,013	Other	F1
DMX3-00040-PSS-1YR	DMX3-00040-PSS-1YR		Annual Maintenance PSS (DMX3-00040)	\$10,015	Each	10%	\$9,013	Other	F1
DMX3-00103B-PSS-1YR	DMX3-00103B-PSS-1YR		Annual Maintenance PSS (DMX3-00103B)	\$11,665	Each	10%	\$10,498	Other	F1
DMX3-00103BS-PSS-1YR	DMX3-00103BS-PSS-1YR		Annual Maintenance PSS (DMX3-00103BS)	\$12,597	Each	10%	\$11,337	Other	F1
DMX3-00103-PSS-1YR	DMX3-00103-PSS-1YR		Annual Maintenance PSS (DMX3-00103)	\$11,665	Each	10%	\$10,498	Other	F1
DMX3-00400B-PSS-1YR	DMX3-00400B-PSS-1YR		Annual Maintenance PSS (DMX3-00400B)	\$13,720	Each	10%	\$12,348	Other	F1
DMX3-00400BU-PSS-1YR	DMX3-00400BU-PSS-1YR		Annual Maintenance PSS (DMX3-00400BU)	\$14,205	Each	10%	\$12,785	Other	F1
DMX3-00400-PSS-1YR	DMX3-00400-PSS-1YR		Annual Maintenance PSS (DMX3-00400)	\$13,720	Each	10%	\$12,348	Other	F1
DMX3-00400S-PSS-1YR	DMX3-00400S-PSS-1YR		Annual Maintenance PSS (DMX3-00400S)	\$14,817	Each	10%	\$13,335	Other	F1
DMX3-08000B-PSS-1YR	DMX3-08000B-PSS-1YR		Annual Maintenance PSS (DMX3-08000B)	\$13,631	Each	10%	\$12,268	Other	F1
DMX3-08000BU-PSS-1YR	DMX3-08000BU-PSS-1YR		Annual Maintenance PSS (DMX3-08000BU)	\$14,114	Each	10%	\$12,703	Other	F1
DMX3-08000-PSS-1YR	DMX3-08000-PSS-1YR		Annual Maintenance PSS (DMX3-08000)	\$13,631	Each	10%	\$12,268	Other	F1
DMX3-08000U-PSS-1YR	DMX3-08000U-PSS-1YR		Annual Maintenance PSS (DMX3-08000U)	\$14,114	Each	10%	\$12,703	Other	F1
DMX3-120-DCH-PSS-1YR	DMX3-120-DCH-PSS-1YR		Annual Maintenance PSS (DMX3-120-DCH)	\$7,956	Each	10%	\$7,160	Other	F1
DMX3-120-DCHU-PSS-1YR	DMX3-120-DCHU-PSS-1YR		Annual Maintenance PSS (DMX3-120-DCHU)	\$7,956	Each	10%	\$7,160	Other	F1
DMX3-120-DIR-PSS-1YR	DMX3-120-DIR-PSS-1YR		Annual Maintenance PSS (DMX3-120-DIR)	\$7,956	Each	10%	\$7,160	Other	F1
DMX3-120-DIRU-PSS-1YR	DMX3-120-DIRU-PSS-1YR		Annual Maintenance PSS (DMX3-120-DIRU)	\$7,956	Each	10%	\$7,160	Other	F1
DMX3-1DAPAIR-PSS-1YR	DMX3-1DAPAIR-PSS-1YR		Annual Maintenance PSS (DMX3-1DAPAIR)	\$13,278	Each	10%	\$11,950	Other	F1
DMX3-1DAPAIRU-PSS-1YR	DMX3-1DAPAIRU-PSS-1YR		Annual Maintenance PSS (DMX3-1DAPAIRU)	\$13,748	Each	10%	\$12,373	Other	F1
DMX3-2DAPAIR-PSS-1YR	DMX3-2DAPAIR-PSS-1YR		Annual Maintenance PSS (DMX3-2DAPAIR)	\$26,556	Each	10%	\$23,900	Other	F1
DMX3-2DAPAIRU-PSS-1YR	DMX3-2DAPAIRU-PSS-1YR		Annual Maintenance PSS (DMX3-2DAPAIRU)	\$27,496	Each	10%	\$24,746	Other	F1
DMX3-3DAPAIR-PSS-1YR	DMX3-3DAPAIR-PSS-1YR		Annual Maintenance PSS (DMX3-3DAPAIR)	\$39,834	Each	10%	\$35,850	Other	F1
DMX3-3DAPAIRU-PSS-1YR	DMX3-3DAPAIRU-PSS-1YR		Annual Maintenance PSS (DMX3-3DAPAIRU)	\$41,244	Each	10%	\$37,119	Other	F1
DMX3-40002B-PSS-1YR	DMX3-40002B-PSS-1YR		Annual Maintenance PSS (DMX3-40002B)	\$12,070	Each	10%	\$10,863	Other	F1
DMX3-40002-PSS-1YR	DMX3-40002-PSS-1YR		Annual Maintenance PSS (DMX3-40002)	\$12,070	Each	10%	\$10,863	Other	F1
DMX3-40200B-PSS-1YR	DMX3-40200B-PSS-1YR		Annual Maintenance PSS (DMX3-40200B)	\$13,874	Each	10%	\$12,486	Other	F1
DMX3-40200BS-PSS-1YR	DMX3-40200BS-PSS-1YR		Annual Maintenance PSS (DMX3-40200BS)	\$14,984	Each	10%	\$13,485	Other	F1
DMX3-40200-PSS-1YR	DMX3-40200-PSS-1YR		Annual Maintenance PSS (DMX3-40200)	\$13,874	Each	10%	\$12,486	Other	F1
DMX3-4DAPAIR-PSS-1YR	DMX3-4DAPAIR-PSS-1YR		Annual Maintenance PSS (DMX3-4DAPAIR)	\$53,111	Each	10%	\$47,800	Other	F1
DMX3-60100B-PSS-1YR	DMX3-60100B-PSS-1YR		Annual Maintenance PSS (DMX3-60100B)	\$13,588	Each	10%	\$12,229	Other	F1
DMX3-60100BS-PSS-1YR	DMX3-60100BS-PSS-1YR		Annual Maintenance PSS (DMX3-60100BS)	\$14,675	Each	10%	\$13,208	Other	F1
DMX3-60100-PSS-1YR	DMX3-60100-PSS-1YR		Annual Maintenance PSS (DMX3-60100)	\$13,588	Each	10%	\$12,229	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DMX3-62000B-PSS-1YR	DMX3-62000B-PSS-1YR		Annual Maintenance PSS (DMX3-62000B)	\$13,401	Each	10%	\$12,061	Other	F1	
DMX3-62000-PSS-1YR	DMX3-62000-PSS-1YR		Annual Maintenance PSS (DMX3-62000)	\$13,401	Each	10%	\$12,061	Other	F1	
DMX3-6-2FC1GB-PSS-1YR	DMX3-6-2FC1GB-PSS-1YR		Annual Maintenance PSS (DMX3-6-2FC1GB)	\$5,010	Each	10%	\$4,509	Other	F1	
DMX362FC1GBS-PSS-1YR	DMX362FC1GBS-PSS-1YR		Annual Maintenance PSS (DMX362FC1GBS)	\$5,410	Each	10%	\$4,869	Other	F1	
DMX3-6-2GB-PSS-1YR	DMX3-6-2GB-PSS-1YR		Annual Maintenance PSS (DMX3-6-2GB)	\$5,063	Each	10%	\$4,557	Other	F1	
DMX3-6-2GBS-PSS-1YR	DMX3-6-2GBS-PSS-1YR		Annual Maintenance PSS (DMX3-6-2GBS)	\$5,468	Each	10%	\$4,921	Other	F1	
DMX3-6-4FCB-PSS-1YR	DMX3-6-4FCB-PSS-1YR		Annual Maintenance PSS (DMX3-6-4FCB)	\$4,699	Each	10%	\$4,229	Other	F1	
DMX3-6-4GB-PSS-1YR	DMX3-6-4GB-PSS-1YR		Annual Maintenance PSS (DMX3-6-4GB)	\$8,126	Each	10%	\$7,313	Other	F1	
DMX3-6-4GBU-PSS-1YR	DMX3-6-4GBU-PSS-1YR		Annual Maintenance PSS (DMX3-6-4GBU)	\$8,414	Each	10%	\$7,572	Other	F1	
DMX3-6-4GS-PSS-1YR	DMX3-6-4GS-PSS-1YR		Annual Maintenance PSS (DMX3-6-4GS)	\$9,171	Each	10%	\$8,254	Other	F1	
DMX3-6DBDC3D-PSS-1YR	DMX3-6DBDC3D-PSS-1YR		Annual Maintenance PSS (DMX3-6DBDC3D)	\$4,590	Each	10%	\$4,131	Other	F1	
DMX3-6DBDC3Y-PSS-1YR	DMX3-6DBDC3Y-PSS-1YR		Annual Maintenance PSS (DMX3-6DBDC3Y)	\$4,590	Each	10%	\$4,131	Other	F1	
DMX3-6DBDC3YU-PSS-1YR	DMX3-6DBDC3YU-PSS-1YR		Annual Maintenance PSS (DMX3-6DBDC3YU)	\$3,742	Each	10%	\$3,368	Other	F1	
DMX3-71000B-PSS-1YR	DMX3-71000B-PSS-1YR		Annual Maintenance PSS (DMX3-71000B)	\$13,344	Each	10%	\$12,010	Other	F1	
DMX3-71000-PSS-1YR	DMX3-71000-PSS-1YR		Annual Maintenance PSS (DMX3-71000)	\$13,344	Each	10%	\$12,010	Other	F1	
DMX3-80000B-PSS-1YR	DMX3-80000B-PSS-1YR		Annual Maintenance PSS (DMX3-80000B)	\$13,278	Each	10%	\$11,950	Other	F1	
DMX3-80000-PSS-1YR	DMX3-80000-PSS-1YR		Annual Maintenance PSS (DMX3-80000)	\$13,278	Each	10%	\$11,950	Other	F1	
DMX3-DB1802-D-PSS-1YR	DMX3-DB1802-D-PSS-1YR		Annual Maintenance PSS (DMX3-DB1802-D)	\$4,590	Each	10%	\$4,131	Other	F1	
DMX3-DB1802-Y-PSS-1YR	DMX3-DB1802-Y-PSS-1YR		Annual Maintenance PSS (DMX3-DB1802-Y)	\$4,590	Each	10%	\$4,131	Other	F1	
DMX3-DB2402-D-PSS-1YR	DMX3-DB2402-D-PSS-1YR		Annual Maintenance PSS (DMX3-DB2402-D)	\$4,699	Each	10%	\$4,229	Other	F1	
DMX3-DB601-D-PSS-1YR	DMX3-DB601-D-PSS-1YR		Annual Maintenance PSS (DMX3-DB601-D)	\$4,590	Each	10%	\$4,131	Other	F1	
DMX3-DB601-Y-PSS-1YR	DMX3-DB601-Y-PSS-1YR		Annual Maintenance PSS (DMX3-DB601-Y)	\$4,590	Each	10%	\$4,131	Other	F1	
DMX3-DBDC-3D-PSS-1YR	DMX3-DBDC-3D-PSS-1YR		Annual Maintenance PSS (DMX3-DBDC-3D)	\$4,699	Each	10%	\$4,229	Other	F1	
DMX3-DBDC-3Y-PSS-1YR	DMX3-DBDC-3Y-PSS-1YR		Annual Maintenance PSS (DMX3-DBDC-3Y)	\$4,699	Each	10%	\$4,229	Other	F1	
DMX3-DBDCS-3D-PSS-1YR	DMX3-DBDCS-3D-PSS-1YR		Annual Maintenance PSS (DMX3-DBDCS-3D)	\$7,644	Each	10%	\$6,880	Other	F1	
DMX3-DBDCS-3Y-PSS-1YR	DMX3-DBDCS-3Y-PSS-1YR		Annual Maintenance PSS (DMX3-DBDCS-3Y)	\$7,644	Each	10%	\$6,880	Other	F1	
DMX3-DBDR-3D-PSS-1YR	DMX3-DBDR-3D-PSS-1YR		Annual Maintenance PSS (DMX3-DBDR-3D)	\$4,699	Each	10%	\$4,229	Other	F1	
DMX3-DBDR-3Y-PSS-1YR	DMX3-DBDR-3Y-PSS-1YR		Annual Maintenance PSS (DMX3-DBDR-3Y)	\$4,699	Each	10%	\$4,229	Other	F1	
DMX3-FB00200B-PSS-1YR	DMX3-FB00200B-PSS-1YR		Annual Maintenance PSS (DMX3-FB00200B)	\$2,967	Each	10%	\$2,670	Other	F1	
DMX3-FB00400B-PSS-1YR	DMX3-FB00400B-PSS-1YR		Annual Maintenance PSS (DMX3-FB00400B)	\$2,967	Each	10%	\$2,670	Other	F1	
DMX3FB00400BU-PSS-1YR	DMX3FB00400BU-PSS-1YR		Annual Maintenance PSS (DMX3FB00400BU)	\$3,072	Each	10%	\$2,764	Other	F1	
DMX3-FB08000B-PSS-1YR	DMX3-FB08000B-PSS-1YR		Annual Maintenance PSS (DMX3-FB08000B)	\$4,086	Each	10%	\$3,677	Other	F1	
DMX3-FB20100B-PSS-1YR	DMX3-FB20100B-PSS-1YR		Annual Maintenance PSS (DMX3-FB20100B)	\$2,967	Each	10%	\$2,670	Other	F1	
DMX3-FB20300B-PSS-1YR	DMX3-FB20300B-PSS-1YR		Annual Maintenance PSS (DMX3-FB20300B)	\$3,944	Each	10%	\$3,550	Other	F1	
DMX3-FB20500B-PSS-1YR	DMX3-FB20500B-PSS-1YR		Annual Maintenance PSS (DMX3-FB20500B)	\$3,944	Each	10%	\$3,550	Other	F1	
DMX3-FB40000B-PSS-1YR	DMX3-FB40000B-PSS-1YR		Annual Maintenance PSS (DMX3-FB40000B)	\$2,967	Each	10%	\$2,670	Other	F1	
DMX3-FB40200B-PSS-1YR	DMX3-FB40200B-PSS-1YR		Annual Maintenance PSS (DMX3-FB40200B)	\$3,944	Each	10%	\$3,550	Other	F1	
DMX3-FB60100B-PSS-1YR	DMX3-FB60100B-PSS-1YR		Annual Maintenance PSS (DMX3-FB60100B)	\$3,944	Each	10%	\$3,550	Other	F1	
DMX3-FB62000B-PSS-1YR	DMX3-FB62000B-PSS-1YR		Annual Maintenance PSS (DMX3-FB62000B)	\$3,731	Each	10%	\$3,358	Other	F1	
DMX3-FB71000B-PSS-1YR	DMX3-FB71000B-PSS-1YR		Annual Maintenance PSS (DMX3-FB71000B)	\$3,607	Each	10%	\$3,246	Other	F1	
DMX3FB71000BU-PSS-1YR	DMX3FB71000BU-PSS-1YR		Annual Maintenance PSS (DMX3FB71000BU)	\$3,734	Each	10%	\$3,360	Other	F1	
DMX3-FB80000B-PSS-1YR	DMX3-FB80000B-PSS-1YR		Annual Maintenance PSS (DMX3-FB80000B)	\$3,482	Each	10%	\$3,133	Other	F1	
DMX3-M9-16GB-PSS-1YR	DMX3-M9-16GB-PSS-1YR		Annual Maintenance PSS (DMX3-M9-16GB)	\$4,603	Each	10%	\$4,142	Other	F1	
DMX3-M9-16GBU-PSS-1YR	DMX3-M9-16GBU-PSS-1YR		Annual Maintenance PSS (DMX3-M9-16GBU)	\$4,766	Each	10%	\$4,289	Other	F1	
DMX3-M9-32GB-PSS-1YR	DMX3-M9-32GB-PSS-1YR		Annual Maintenance PSS (DMX3-M9-32GB)	\$7,018	Each	10%	\$6,316	Other	F1	
DMX3-M9-64GB-PSS-1YR	DMX3-M9-64GB-PSS-1YR		Annual Maintenance PSS (DMX3-M9-64GB)	\$16,907	Each	10%	\$15,216	Other	F1	
DMX3-M964GSUB-PSS-1YR	DMX3-M964GSUB-PSS-1YR		Annual Maintenance PSS (DMX3-M964GSUB)	\$21,978	Each	10%	\$19,781	Other	F1	
DMX3-M9-8GB-PSS-1YR	DMX3-M9-8GB-PSS-1YR		Annual Maintenance PSS (DMX3-M9-8GB)	\$4,010	Each	10%	\$3,609	Other	F1	
DMX3-M9-8GBU-PSS-1YR	DMX3-M9-8GBU-PSS-1YR		Annual Maintenance PSS (DMX3-M9-8GBU)	\$4,153	Each	10%	\$3,737	Other	F1	
DMX3-OPT4M0SB-PSS-1YR	DMX3-OPT4M0SB-PSS-1YR		Annual Maintenance PSS (DMX3-OPT4M0SB)	\$490	Each	10%	\$441	Other	F1	
DMX3-OPT-4MOS-PSS-1YR	DMX3-OPT-4MOS-PSS-1YR		Annual Maintenance PSS (DMX3-OPT-4MOS)	\$490	Each	10%	\$441	Other	F1	
DMX3-OPT4M4SB-PSS-1YR	DMX3-OPT4M4SB-PSS-1YR		Annual Maintenance PSS (DMX3-OPT4M4SB)	\$1,454	Each	10%	\$1,308	Other	F1	
DMX3-OPT-4M4S-PSS-1YR	DMX3-OPT-4M4S-PSS-1YR		Annual Maintenance PSS (DMX3-OPT-4M4S)	\$1,454	Each	10%	\$1,308	Other	F1	
DMX3-OPT6M0SB-PSS-1YR	DMX3-OPT6M0SB-PSS-1YR		Annual Maintenance PSS (DMX3-OPT6M0SB)	\$1,859	Each	10%	\$1,673	Other	F1	
DMX3-OPT-6M0S-PSS-1YR	DMX3-OPT-6M0S-PSS-1YR		Annual Maintenance PSS (DMX3-OPT-6M0S)	\$1,858	Each	10%	\$1,673	Other	F1	
DMX3-OPT6M2SB-PSS-1YR	DMX3-OPT6M2SB-PSS-1YR		Annual Maintenance PSS (DMX3-OPT6M2SB)	\$1,217	Each	10%	\$1,095	Other	F1	
DMX3-OPT-6M2S-PSS-1YR	DMX3-OPT-6M2S-PSS-1YR		Annual Maintenance PSS (DMX3-OPT-6M2S)	\$1,217	Each	10%	\$1,095	Other	F1	
DMX-3PD-PWR-PSS-1YR	DMX-3PD-PWR-PSS-1YR		Annual Maintenance PSS (DMX-3PD-PWR)	\$5,661	Each	10%	\$5,095	Other	F1	
DMX-3PW-PWR-PSS-1YR	DMX-3PW-PWR-PSS-1YR		Annual Maintenance PSS (DMX-3PW-PWR)	\$5,797	Each	10%	\$5,217	Other	F1	
DMX3-PWRMOD-PSS-1YR	DMX3-PWRMOD-PSS-1YR		Annual Maintenance PSS (DMX3-PWRMOD)	\$2,493	Each	10%	\$2,244	Other	F1	
DMX3-PWRMODU-PSS-1YR	DMX3-PWRMODU-PSS-1YR		Annual Maintenance PSS (DMX3-PWRMODU)	\$2,581	Each	10%	\$2,323	Other	F1	
DMX3-SYS24-3D-PSS-1YR	DMX3-SYS24-3D-PSS-1YR		Annual Maintenance PSS (DMX3-SYS24-3D)	\$17,821	Each	10%	\$16,039	Other	F1	
DMX3-SYS24-3Y-PSS-1YR	DMX3-SYS24-3Y-PSS-1YR		Annual Maintenance PSS (DMX3-SYS24-3Y)	\$17,821	Each	10%	\$16,039	Other	F1	
DMX3-SYS24B3D-PSS-1YR	DMX3-SYS24B3D-PSS-1YR		Annual Maintenance PSS (DMX3-SYS24B3D)	\$17,821	Each	10%	\$16,039	Other	F1	
DMX3-SYS24B3Y-PSS-1YR	DMX3-SYS24B3Y-PSS-1YR		Annual Maintenance PSS (DMX3-SYS24B3Y)	\$17,821	Each	10%	\$16,039	Other	F1	
DMX3-SYS6-1P-PSS-1YR	DMX3-SYS6-1P-PSS-1YR		Annual Maintenance PSS (DMX3-SYS6-1P)	\$14,387	Each	10%	\$12,948	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
DMX3-SYS6-3D-PSS-1YR	DMX3-SYS6-3D-PSS-1YR		Annual Maintenance PSS (DMX3-SYS6-3D)	\$15,035	Each	10%	\$13,531	Other	F1
DMX3-SYS6-3Y-PSS-1YR	DMX3-SYS6-3Y-PSS-1YR		Annual Maintenance PSS (DMX3-SYS6-3Y)	\$15,035	Each	10%	\$13,531	Other	F1
DMX4-00004B-PSS-1YR	DMX4-00004B-PSS-1YR		Annual Maintenance PSS (DMX4-00004B)	\$8,576	Each	10%	\$7,718	Other	F1
DMX4-00004BU-PSS-1YR	DMX4-00004BU-PSS-1YR		Annual Maintenance PSS (DMX4-00004BU)	\$8,880	Each	10%	\$7,992	Other	F1
DMX4-00040B-PSS-1YR	DMX4-00040B-PSS-1YR		Annual Maintenance PSS (DMX4-00040B)	\$8,111	Each	10%	\$7,300	Other	F1
DMX4-00040BU-PSS-1YR	DMX4-00040BU-PSS-1YR		Annual Maintenance PSS (DMX4-00040BU)	\$8,398	Each	10%	\$7,558	Other	F1
DMX4-00103B-PSS-1YR	DMX4-00103B-PSS-1YR		Annual Maintenance PSS (DMX4-00103B)	\$9,447	Each	10%	\$8,502	Other	F1
DMX4-00103BS-PSS-1YR	DMX4-00103BS-PSS-1YR		Annual Maintenance PSS (DMX4-00103BS)	\$13,162	Each	10%	\$11,846	Other	F1
DMX4-00103BSU-PSS-1YR	DMX4-00103BSU-PSS-1YR		Annual Maintenance PSS (DMX4-00103BSU)	\$13,618	Each	10%	\$12,256	Other	F1
DMX4-00103BU-PSS-1YR	DMX4-00103BU-PSS-1YR		Annual Maintenance PSS (DMX4-00103BU)	\$9,781	Each	10%	\$8,803	Other	F1
DMX4-00400-PSS-1YR	DMX4-00400-PSS-1YR		Annual Maintenance PSS (DMX4-00400)	\$11,111	Each	10%	\$10,000	Other	F1
DMX4-00400S-PSS-1YR	DMX4-00400S-PSS-1YR		Annual Maintenance PSS (DMX4-00400S)	\$15,482	Each	10%	\$13,934	Other	F1
DMX4-00400SU-PSS-1YR	DMX4-00400SU-PSS-1YR		Annual Maintenance PSS (DMX4-00400SU)	\$16,030	Each	10%	\$14,427	Other	F1
DMX4-00400U-PSS-1YR	DMX4-00400U-PSS-1YR		Annual Maintenance PSS (DMX4-00400U)	\$11,505	Each	10%	\$10,354	Other	F1
DMX4-08000B-PSS-1YR	DMX4-08000B-PSS-1YR		Annual Maintenance PSS (DMX4-08000B)	\$11,039	Each	10%	\$9,935	Other	F1
DMX4-08000BU-PSS-1YR	DMX4-08000BU-PSS-1YR		Annual Maintenance PSS (DMX4-08000BU)	\$11,430	Each	10%	\$10,287	Other	F1
DMX40URACK-PSS-1YR	DMX40URACK-PSS-1YR		Annual Maintenance PSS (DMX40URACK)	\$1,085	Each	10%	\$976	Other	F1
DMX41514616B-PSS-1YR	DMX41514616B-PSS-1YR		Annual Maintenance PSS (DMX41514616B)	\$6,678	Each	10%	\$6,010	Other	F1
DMX41514616C-PSS-1YR	DMX41514616C-PSS-1YR		Annual Maintenance PSS (DMX41514616C)	\$6,678	Each	10%	\$6,010	Other	F1
DMX4151461B-PSS-1YR	DMX4151461B-PSS-1YR		Annual Maintenance PSS (DMX4151461B)	\$417	Each	10%	\$376	Other	F1
DMX4151461C-PSS-1YR	DMX4151461C-PSS-1YR		Annual Maintenance PSS (DMX4151461C)	\$417	Each	10%	\$376	Other	F1
DMX4151462B-PSS-1YR	DMX4151462B-PSS-1YR		Annual Maintenance PSS (DMX4151462B)	\$835	Each	10%	\$751	Other	F1
DMX4151462C-PSS-1YR	DMX4151462C-PSS-1YR		Annual Maintenance PSS (DMX4151462C)	\$835	Each	10%	\$751	Other	F1
DMX4151464B-PSS-1YR	DMX4151464B-PSS-1YR		Annual Maintenance PSS (DMX4151464B)	\$1,669	Each	10%	\$1,502	Other	F1
DMX4151464C-PSS-1YR	DMX4151464C-PSS-1YR		Annual Maintenance PSS (DMX4151464C)	\$1,669	Each	10%	\$1,502	Other	F1
DMX4151468B-PSS-1YR	DMX4151468B-PSS-1YR		Annual Maintenance PSS (DMX4151468B)	\$3,339	Each	10%	\$3,005	Other	F1
DMX4151468C-PSS-1YR	DMX4151468C-PSS-1YR		Annual Maintenance PSS (DMX4151468C)	\$3,339	Each	10%	\$3,005	Other	F1
DMX415146D8B-PSS-1YR	DMX415146D8B-PSS-1YR		Annual Maintenance PSS (DMX415146D8B)	\$3,339	Each	10%	\$3,005	Other	F1
DMX415146D8C-PSS-1YR	DMX415146D8C-PSS-1YR		Annual Maintenance PSS (DMX415146D8C)	\$3,339	Each	10%	\$3,005	Other	F1
DMX41530016B-PSS-1YR	DMX41530016B-PSS-1YR		Annual Maintenance PSS (DMX41530016B)	\$6,610	Each	10%	\$5,949	Other	F1
DMX41530016C-PSS-1YR	DMX41530016C-PSS-1YR		Annual Maintenance PSS (DMX41530016C)	\$6,610	Each	10%	\$5,949	Other	F1
DMX4153001B-PSS-1YR	DMX4153001B-PSS-1YR		Annual Maintenance PSS (DMX4153001B)	\$413	Each	10%	\$372	Other	F1
DMX4153001C-PSS-1YR	DMX4153001C-PSS-1YR		Annual Maintenance PSS (DMX4153001C)	\$413	Each	10%	\$372	Other	F1
DMX4153002B-PSS-1YR	DMX4153002B-PSS-1YR		Annual Maintenance PSS (DMX4153002B)	\$826	Each	10%	\$744	Other	F1
DMX4153002C-PSS-1YR	DMX4153002C-PSS-1YR		Annual Maintenance PSS (DMX4153002C)	\$826	Each	10%	\$744	Other	F1
DMX4153004B-PSS-1YR	DMX4153004B-PSS-1YR		Annual Maintenance PSS (DMX4153004B)	\$1,652	Each	10%	\$1,487	Other	F1
DMX4153004C-PSS-1YR	DMX4153004C-PSS-1YR		Annual Maintenance PSS (DMX4153004C)	\$1,652	Each	10%	\$1,487	Other	F1
DMX4153008B-PSS-1YR	DMX4153008B-PSS-1YR		Annual Maintenance PSS (DMX4153008B)	\$3,305	Each	10%	\$2,974	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DMX4153008C-PSS-1YR	DMX4153008C-PSS-1YR		Annual Maintenance PSS (DMX4153008C)	\$3,305	Each	10%	\$2,974	Other	F1
DMX415300D8B-PSS-1YR	DMX415300D8B-PSS-1YR		Annual Maintenance PSS (DMX415300D8B)	\$3,305	Each	10%	\$2,974	Other	F1
DMX415300D8C-PSS-1YR	DMX415300D8C-PSS-1YR		Annual Maintenance PSS (DMX415300D8C)	\$3,305	Each	10%	\$2,974	Other	F1
DMX4157316B-PSS-1YR	DMX4157316B-PSS-1YR		Annual Maintenance PSS (DMX4157316B)	\$4,973	Each	10%	\$4,475	Other	F1
DMX4157316C-PSS-1YR	DMX4157316C-PSS-1YR		Annual Maintenance PSS (DMX4157316C)	\$4,973	Each	10%	\$4,475	Other	F1
DMX415731B-PSS-1YR	DMX415731B-PSS-1YR		Annual Maintenance PSS (DMX415731B)	\$311	Each	10%	\$280	Other	F1
DMX415731C-PSS-1YR	DMX415731C-PSS-1YR		Annual Maintenance PSS (DMX415731C)	\$311	Each	10%	\$280	Other	F1
DMX415732B-PSS-1YR	DMX415732B-PSS-1YR		Annual Maintenance PSS (DMX415732B)	\$621	Each	10%	\$559	Other	F1
DMX415732C-PSS-1YR	DMX415732C-PSS-1YR		Annual Maintenance PSS (DMX415732C)	\$621	Each	10%	\$559	Other	F1
DMX415734B-PSS-1YR	DMX415734B-PSS-1YR		Annual Maintenance PSS (DMX415734B)	\$1,244	Each	10%	\$1,119	Other	F1
DMX415734C-PSS-1YR	DMX415734C-PSS-1YR		Annual Maintenance PSS (DMX415734C)	\$1,244	Each	10%	\$1,119	Other	F1
DMX415738B-PSS-1YR	DMX415738B-PSS-1YR		Annual Maintenance PSS (DMX415738B)	\$2,486	Each	10%	\$2,238	Other	F1
DMX415738C-PSS-1YR	DMX415738C-PSS-1YR		Annual Maintenance PSS (DMX415738C)	\$2,486	Each	10%	\$2,238	Other	F1
DMX41573D8B-PSS-1YR	DMX41573D8B-PSS-1YR		Annual Maintenance PSS (DMX41573D8B)	\$2,486	Each	10%	\$2,238	Other	F1
DMX41573D8C-PSS-1YR	DMX41573D8C-PSS-1YR		Annual Maintenance PSS (DMX41573D8C)	\$2,486	Each	10%	\$2,238	Other	F1
DMX4-1DAPAIR-PSS-1YR	DMX4-1DAPAIR-PSS-1YR		Annual Maintenance PSS (DMX4-1DAPAIR)	\$11,163	Each	10%	\$10,047	Other	F1
DMX4-1DAPAIRU-PSS-1YR	DMX4-1DAPAIRU-PSS-1YR		Annual Maintenance PSS (DMX4-1DAPAIRU)	\$11,558	Each	10%	\$10,403	Other	F1
DMX4-2DAPAIR-PSS-1YR	DMX4-2DAPAIR-PSS-1YR		Annual Maintenance PSS (DMX4-2DAPAIR)	\$22,323	Each	10%	\$20,090	Other	F1
DMX4-2DAPAIRU-PSS-1YR	DMX4-2DAPAIRU-PSS-1YR		Annual Maintenance PSS (DMX4-2DAPAIRU)	\$23,117	Each	10%	\$20,805	Other	F1
DMX4-3DAPAIR-PSS-1YR	DMX4-3DAPAIR-PSS-1YR		Annual Maintenance PSS (DMX4-3DAPAIR)	\$33,489	Each	10%	\$30,140	Other	F1
DMX4-3DAPAIRU-PSS-1YR	DMX4-3DAPAIRU-PSS-1YR		Annual Maintenance PSS (DMX4-3DAPAIRU)	\$34,675	Each	10%	\$31,208	Other	F1
DMX4-40002B-PSS-1YR	DMX4-40002B-PSS-1YR		Annual Maintenance PSS (DMX4-40002B)	\$9,774	Each	10%	\$8,797	Other	F1
DMX4-40002BU-PSS-1YR	DMX4-40002BU-PSS-1YR		Annual Maintenance PSS (DMX4-40002BU)	\$10,120	Each	10%	\$9,108	Other	F1
DMX4-40200B-PSS-1YR	DMX4-40200B-PSS-1YR		Annual Maintenance PSS (DMX4-40200B)	\$11,235	Each	10%	\$10,112	Other	F1
DMX4-40200BS-PSS-1YR	DMX4-40200BS-PSS-1YR		Annual Maintenance PSS (DMX4-40200BS)	\$15,654	Each	10%	\$14,089	Other	F1
DMX4-40200BSU-PSS-1YR	DMX4-40200BSU-PSS-1YR		Annual Maintenance PSS (DMX4-40200BSU)	\$16,209	Each	10%	\$14,588	Other	F1
DMX4-40200BU-PSS-1YR	DMX4-40200BU-PSS-1YR		Annual Maintenance PSS (DMX4-40200BU)	\$11,633	Each	10%	\$10,470	Other	F1
DMX4-4DAPAIR-PSS-1YR	DMX4-4DAPAIR-PSS-1YR		Annual Maintenance PSS (DMX4-4DAPAIR)	\$44,645	Each	10%	\$40,181	Other	F1
DMX4-60100B-PSS-1YR	DMX4-60100B-PSS-1YR		Annual Maintenance PSS (DMX4-60100B)	\$11,004	Each	10%	\$9,904	Other	F1
DMX4-60100BS-PSS-1YR	DMX4-60100BS-PSS-1YR		Annual Maintenance PSS (DMX4-60100BS)	\$15,333	Each	10%	\$13,800	Other	F1
DMX4-60100BSU-PSS-1YR	DMX4-60100BSU-PSS-1YR		Annual Maintenance PSS (DMX4-60100BSU)	\$15,876	Each	10%	\$14,289	Other	F1
DMX4-60100BU-PSS-1YR	DMX4-60100BU-PSS-1YR		Annual Maintenance PSS (DMX4-60100BU)	\$11,394	Each	10%	\$10,255	Other	F1
DMX4-62000B-PSS-1YR	DMX4-62000B-PSS-1YR		Annual Maintenance PSS (DMX4-62000B)	\$10,853	Each	10%	\$9,768	Other	F1
DMX4-62000BU-PSS-1YR	DMX4-62000BU-PSS-1YR		Annual Maintenance PSS (DMX4-62000BU)	\$11,238	Each	10%	\$10,114	Other	F1
DMX4-6-2FC1GB-PSS-1YR	DMX4-6-2FC1GB-PSS-1YR		Annual Maintenance PSS (DMX4-6-2FC1GB)	\$4,277	Each	10%	\$3,849	Other	F1
DMX462FC1GBS-PSS-1YR	DMX462FC1GBS-PSS-1YR		Annual Maintenance PSS (DMX462FC1GBS)	\$5,684	Each	10%	\$5,116	Other	F1
DMX462FC1GBSU-PSS-1YR	DMX462FC1GBSU-PSS-1YR		Annual Maintenance PSS (DMX462FC1GBSU)	\$5,885	Each	10%	\$5,297	Other	F1
DMX4-62FC1GBU-PSS-1YR	DMX4-62FC1GBU-PSS-1YR		Annual Maintenance PSS (DMX4-62FC1GBU)	\$4,429	Each	10%	\$3,986	Other	F1
DMX4-6-2FIB-PSS-1YR	DMX4-6-2FIB-PSS-1YR		Annual Maintenance PSS (DMX4-6-2FIB)	\$4,740	Each	10%	\$4,266	Other	F1
DMX4-6-2FIBU-PSS-1YR	DMX4-6-2FIBU-PSS-1YR		Annual Maintenance PSS (DMX4-6-2FIBU)	\$4,908	Each	10%	\$4,417	Other	F1
DMX4-6-2GB-PSS-1YR	DMX4-6-2GB-PSS-1YR		Annual Maintenance PSS (DMX4-6-2GB)	\$4,324	Each	10%	\$3,892	Other	F1
DMX4-6-2GBS-PSS-1YR	DMX4-6-2GBS-PSS-1YR		Annual Maintenance PSS (DMX4-6-2GBS)	\$5,743	Each	10%	\$5,169	Other	F1
DMX4-6-2GBSU-PSS-1YR	DMX4-6-2GBSU-PSS-1YR		Annual Maintenance PSS (DMX4-6-2GBSU)	\$5,947	Each	10%	\$5,353	Other	F1
DMX4-6-2GBU-PSS-1YR	DMX4-6-2GBU-PSS-1YR		Annual Maintenance PSS (DMX4-6-2GBU)	\$4,476	Each	10%	\$4,029	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DMX4-6-4FCB-PSS-1YR	DMX4-6-4FCB-PSS-1YR		Annual Maintenance PSS (DMX4-6-4FCB)	\$4,012	Each	10%	\$3,611	Other	F1
DMX4-6-4FCBU-PSS-1YR	DMX4-6-4FCBU-PSS-1YR		Annual Maintenance PSS (DMX4-6-4FCBU)	\$4,155	Each	10%	\$3,739	Other	F1
DMX4-6-4G-PSS-1YR	DMX4-6-4G-PSS-1YR		Annual Maintenance PSS (DMX4-6-4G)	\$7,251	Each	10%	\$6,525	Other	F1
DMX4-6-4GS-PSS-1YR	DMX4-6-4GS-PSS-1YR		Annual Maintenance PSS (DMX4-6-4GS)	\$9,633	Each	10%	\$8,670	Other	F1
DMX4-6-4GSU-PSS-1YR	DMX4-6-4GSU-PSS-1YR		Annual Maintenance PSS (DMX4-6-4GSU)	\$9,974	Each	10%	\$8,977	Other	F1
DMX4-6-4GU-PSS-1YR	DMX4-6-4GU-PSS-1YR		Annual Maintenance PSS (DMX4-6-4GU)	\$7,508	Each	10%	\$6,757	Other	F1
DMX4-6DBDC3DP-PSS-1YR	DMX4-6DBDC3DP-PSS-1YR		Annual Maintenance PSS (DMX4-6DBDC3DP)	\$4,547	Each	10%	\$4,092	Other	F1
DMX4-6DBDC3D-PSS-1YR	DMX4-6DBDC3D-PSS-1YR		Annual Maintenance PSS (DMX4-6DBDC3D)	\$4,547	Each	10%	\$4,092	Other	F1
DMX4-6DBDC3DPU-PSS-1YR	DMX4-6DBDC3DPU-PSS-1YR		Annual Maintenance PSS (DMX4-6DBDC3DPU)	\$4,547	Each	10%	\$4,092	Other	F1
DMX4-6DBDC3DU-PSS-1YR	DMX4-6DBDC3DU-PSS-1YR		Annual Maintenance PSS (DMX4-6DBDC3DU)	\$3,621	Each	10%	\$3,259	Other	F1
DMX4-6DBDC3YP-PSS-1YR	DMX4-6DBDC3YP-PSS-1YR		Annual Maintenance PSS (DMX4-6DBDC3YP)	\$4,547	Each	10%	\$4,092	Other	F1
DMX4-6DBDC3Y-PSS-1YR	DMX4-6DBDC3Y-PSS-1YR		Annual Maintenance PSS (DMX4-6DBDC3Y)	\$4,547	Each	10%	\$4,092	Other	F1
DMX4-6DBDC3YPU-PSS-1YR	DMX4-6DBDC3YPU-PSS-1YR		Annual Maintenance PSS (DMX4-6DBDC3YPU)	\$4,547	Each	10%	\$4,092	Other	F1
DMX4-6DBDC3YU-PSS-1YR	DMX4-6DBDC3YU-PSS-1YR		Annual Maintenance PSS (DMX4-6DBDC3YU)	\$3,621	Each	10%	\$3,259	Other	F1
DMX4-71000B-PSS-1YR	DMX4-71000B-PSS-1YR		Annual Maintenance PSS (DMX4-71000B)	\$10,806	Each	10%	\$9,725	Other	F1
DMX4-71000BU-PSS-1YR	DMX4-71000BU-PSS-1YR		Annual Maintenance PSS (DMX4-71000BU)	\$11,189	Each	10%	\$10,070	Other	F1
DMX47250016B-PSS-1YR	DMX47250016B-PSS-1YR		Annual Maintenance PSS (DMX47250016B)	\$7,004	Each	10%	\$6,304	Other	F1
DMX4725001B-PSS-1YR	DMX4725001B-PSS-1YR		Annual Maintenance PSS (DMX4725001B)	\$438	Each	10%	\$394	Other	F1
DMX4725002B-PSS-1YR	DMX4725002B-PSS-1YR		Annual Maintenance PSS (DMX4725002B)	\$876	Each	10%	\$788	Other	F1
DMX4725004B-PSS-1YR	DMX4725004B-PSS-1YR		Annual Maintenance PSS (DMX4725004B)	\$1,751	Each	10%	\$1,576	Other	F1
DMX4725008B-PSS-1YR	DMX4725008B-PSS-1YR		Annual Maintenance PSS (DMX4725008B)	\$3,502	Each	10%	\$3,152	Other	F1
DMX4725008BU-PSS-1YR	DMX4725008BU-PSS-1YR		Annual Maintenance PSS (DMX4725008BU)	\$3,781	Each	10%	\$3,403	Other	F1
DMX4725008DB-PSS-1YR	DMX4725008DB-PSS-1YR		Annual Maintenance PSS (DMX4725008DB)	\$3,502	Each	10%	\$3,152	Other	F1
DMX4-80000B-PSS-1YR	DMX4-80000B-PSS-1YR		Annual Maintenance PSS (DMX4-80000B)	\$10,664	Each	10%	\$9,598	Other	F1
DMX4-80000BU-PSS-1YR	DMX4-80000BU-PSS-1YR		Annual Maintenance PSS (DMX4-80000BU)	\$11,042	Each	10%	\$9,938	Other	F1
DMX4-DBDC-3DP-PSS-1YR	DMX4-DBDC-3DP-PSS-1YR		Annual Maintenance PSS (DMX4-DBDC-3DP)	\$4,618	Each	10%	\$4,156	Other	F1
DMX4-DBDC-3D-PSS-1YR	DMX4-DBDC-3D-PSS-1YR		Annual Maintenance PSS (DMX4-DBDC-3D)	\$4,618	Each	10%	\$4,156	Other	F1
DMX4-DBDC3DPU-PSS-1YR	DMX4-DBDC3DPU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDC3DPU)	\$4,618	Each	10%	\$4,156	Other	F1
DMX4-DBDC-3DU-PSS-1YR	DMX4-DBDC-3DU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDC-3DU)	\$3,678	Each	10%	\$3,310	Other	F1
DMX4-DBDC-3YP-PSS-1YR	DMX4-DBDC-3YP-PSS-1YR		Annual Maintenance PSS (DMX4-DBDC-3YP)	\$4,618	Each	10%	\$4,156	Other	F1
DMX4-DBDC-3Y-PSS-1YR	DMX4-DBDC-3Y-PSS-1YR		Annual Maintenance PSS (DMX4-DBDC-3Y)	\$4,618	Each	10%	\$4,156	Other	F1
DMX4-DBDC3YPU-PSS-1YR	DMX4-DBDC3YPU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDC3YPU)	\$4,618	Each	10%	\$4,156	Other	F1
DMX4-DBDC-3YU-PSS-1YR	DMX4-DBDC-3YU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDC-3YU)	\$3,678	Each	10%	\$3,310	Other	F1
DMX4-DBDCS-3D-PSS-1YR	DMX4-DBDCS-3D-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCS-3D)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4-DBDCS3DU-PSS-1YR	DMX4-DBDCS3DU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCS3DU)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4-DBDCS-3Y-PSS-1YR	DMX4-DBDCS-3Y-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCS-3Y)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4-DBDCS3YU-PSS-1YR	DMX4-DBDCS3YU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCS3YU)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4-DBDCT3DP-PSS-1YR	DMX4-DBDCT3DP-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCT3DP)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4-DBDCT-3D-PSS-1YR	DMX4-DBDCT-3D-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCT-3D)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4DBDCT3DPU-PSS-1YR	DMX4DBDCT3DPU-PSS-1YR		Annual Maintenance PSS (DMX4DBDCT3DPU)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4-DBDCT3DU-PSS-1YR	DMX4-DBDCT3DU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCT3DU)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4DBDCT3YP-PSS-1YR	DMX4DBDCT3YP-PSS-1YR		Annual Maintenance PSS (DMX4DBDCT3YP)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4-DBDCT3YP-PSS-1YR	DMX4-DBDCT3YP-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCT3YP)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4-DBDCT-3Y-PSS-1YR	DMX4-DBDCT-3Y-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCT-3Y)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4DBDCT3YPU-PSS-1YR	DMX4DBDCT3YPU-PSS-1YR		Annual Maintenance PSS (DMX4DBDCT3YPU)	\$8,476	Each	10%	\$7,629	Other	F1
DMX4-DBDCT3YU-PSS-1YR	DMX4-DBDCT3YU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCT3YU)	\$8,476	Each	10%	\$7,629	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I Column K)	
				Base price from Base Price Source	UoM		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)			
DMX4-DBDCTDP-PSS-1YR	DMX4-DBDCTDP-PSS-1YR		Annual Maintenance PSS (DMX4-DBDCTDP)	\$8,476	Each	10%		\$7,629	Other	F1	
DMX4-DBDR-3DP-PSS-1YR	DMX4-DBDR-3DP-PSS-1YR		Annual Maintenance PSS (DMX4-DBDR-3DP)	\$4,618	Each	10%		\$4,156	Other	F1	
DMX4-DBDR-3D-PSS-1YR	DMX4-DBDR-3D-PSS-1YR		Annual Maintenance PSS (DMX4-DBDR-3D)	\$4,618	Each	10%		\$4,156	Other	F1	
DMX4-DBDR3DPU-PSS-1YR	DMX4-DBDR3DPU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDR3DPU)	\$4,618	Each	10%		\$4,156	Other	F1	
DMX4-DBDR-3DU-PSS-1YR	DMX4-DBDR-3DU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDR-3DU)	\$4,618	Each	10%		\$4,156	Other	F1	
DMX4-DBDR-3YP-PSS-1YR	DMX4-DBDR-3YP-PSS-1YR		Annual Maintenance PSS (DMX4-DBDR-3YP)	\$4,618	Each	10%		\$4,156	Other	F1	
DMX4-DBDR-3Y-PSS-1YR	DMX4-DBDR-3Y-PSS-1YR		Annual Maintenance PSS (DMX4-DBDR-3Y)	\$4,618	Each	10%		\$4,156	Other	F1	
DMX4-DBDR3YPU-PSS-1YR	DMX4-DBDR3YPU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDR3YPU)	\$4,618	Each	10%		\$4,156	Other	F1	
DMX4-DBDR-3YU-PSS-1YR	DMX4-DBDR-3YU-PSS-1YR		Annual Maintenance PSS (DMX4-DBDR-3YU)	\$4,618	Each	10%		\$4,156	Other	F1	
DMX4-ESCD8U-PSS-1YR	DMX4-ESCD8U-PSS-1YR		Annual Maintenance PSS (DMX4-ESCD8U)	\$3,978	Each	10%		\$3,580	Other	F1	
DMX4-FB00002B-PSS-1YR	DMX4-FB00002B-PSS-1YR		Annual Maintenance PSS (DMX4-FB00002B)	\$2,172	Each	10%		\$1,955	Other	F1	
DMX4-FB00002BU-PSS-1YR	DMX4-FB00002BU-PSS-1YR		Annual Maintenance PSS (DMX4-FB00002BU)	\$2,248	Each	10%		\$2,023	Other	F1	
DMX4-FB00004B-PSS-1YR	DMX4-FB00004B-PSS-1YR		Annual Maintenance PSS (DMX4-FB00004B)	\$3,107	Each	10%		\$2,796	Other	F1	
DMX4-FB00004BU-PSS-1YR	DMX4-FB00004BU-PSS-1YR		Annual Maintenance PSS (DMX4-FB00004BU)	\$3,217	Each	10%		\$2,895	Other	F1	
DMX4-FB00040B-PSS-1YR	DMX4-FB00040B-PSS-1YR		Annual Maintenance PSS (DMX4-FB00040B)	\$2,546	Each	10%		\$2,291	Other	F1	
DMX4-FB00040BU-PSS-1YR	DMX4-FB00040BU-PSS-1YR		Annual Maintenance PSS (DMX4-FB00040BU)	\$2,636	Each	10%		\$2,373	Other	F1	
DMX4-FB00200B-PSS-1YR	DMX4-FB00200B-PSS-1YR		Annual Maintenance PSS (DMX4-FB00200B)	\$2,815	Each	10%		\$2,534	Other	F1	
DMX4-FB00200BU-PSS-1YR	DMX4-FB00200BU-PSS-1YR		Annual Maintenance PSS (DMX4-FB00200BU)	\$2,915	Each	10%		\$2,624	Other	F1	
DMX4-FB00400B-PSS-1YR	DMX4-FB00400B-PSS-1YR		Annual Maintenance PSS (DMX4-FB00400B)	\$2,815	Each	10%		\$2,534	Other	F1	
DMX4-FB00400BU-PSS-1YR	DMX4-FB00400BU-PSS-1YR		Annual Maintenance PSS (DMX4-FB00400BU)	\$2,915	Each	10%		\$2,624	Other	F1	
DMX4-FB08000B-PSS-1YR	DMX4-FB08000B-PSS-1YR		Annual Maintenance PSS (DMX4-FB08000B)	\$3,876	Each	10%		\$3,488	Other	F1	
DMX4-FB08000BU-PSS-1YR	DMX4-FB08000BU-PSS-1YR		Annual Maintenance PSS (DMX4-FB08000BU)	\$4,013	Each	10%		\$3,612	Other	F1	
DMX4-FB20100B-PSS-1YR	DMX4-FB20100B-PSS-1YR		Annual Maintenance PSS (DMX4-FB20100B)	\$2,815	Each	10%		\$2,534	Other	F1	
DMX4-FB20100BU-PSS-1YR	DMX4-FB20100BU-PSS-1YR		Annual Maintenance PSS (DMX4-FB20100BU)	\$2,915	Each	10%		\$2,624	Other	F1	
DMX4-FB20102B-PSS-1YR	DMX4-FB20102B-PSS-1YR		Annual Maintenance PSS (DMX4-FB20102B)	\$3,885	Each	10%		\$3,496	Other	F1	
DMX4-FB20102BU-PSS-1YR	DMX4-FB20102BU-PSS-1YR		Annual Maintenance PSS (DMX4-FB20102BU)	\$4,022	Each	10%		\$3,620	Other	F1	
DMX4-FB20300B-PSS-1YR	DMX4-FB20300B-PSS-1YR		Annual Maintenance PSS (DMX4-FB20300B)	\$3,780	Each	10%		\$3,402	Other	F1	
DMX4-FB20300BU-PSS-1YR	DMX4-FB20300BU-PSS-1YR		Annual Maintenance PSS (DMX4-FB20300BU)	\$3,914	Each	10%		\$3,522	Other	F1	
DMX4-FB20500B-PSS-1YR	DMX4-FB20500B-PSS-1YR		Annual Maintenance PSS (DMX4-FB20500B)	\$3,740	Each	10%		\$3,366	Other	F1	
DMX4FB20500BU-PSS-1YR	DMX4FB20500BU-PSS-1YR		Annual Maintenance PSS (DMX4FB20500BU)	\$3,873	Each	10%		\$3,486	Other	F1	
DMX4-FB21002B-PSS-1YR	DMX4-FB21002B-PSS-1YR		Annual Maintenance PSS (DMX4-FB21002B)	\$2,935	Each	10%		\$2,642	Other	F1	
DMX4FB21002BU-PSS-1YR	DMX4FB21002BU-PSS-1YR		Annual Maintenance PSS (DMX4FB21002BU)	\$3,039	Each	10%		\$2,735	Other	F1	
DMX4-FB40000B-PSS-1YR	DMX4-FB40000B-PSS-1YR		Annual Maintenance PSS (DMX4-FB40000B)	\$2,815	Each	10%		\$2,534	Other	F1	
DMX4FB40000BU-PSS-1YR	DMX4FB40000BU-PSS-1YR		Annual Maintenance PSS (DMX4FB40000BU)	\$2,915	Each	10%		\$2,624	Other	F1	
DMX4-FB40002B-PSS-1YR	DMX4-FB40002B-PSS-1YR		Annual Maintenance PSS (DMX4-FB40002B)	\$3,800	Each	10%		\$3,420	Other	F1	
DMX4FB40002BU-PSS-1YR	DMX4FB40002BU-PSS-1YR		Annual Maintenance PSS (DMX4FB40002BU)	\$3,935	Each	10%		\$3,541	Other	F1	
DMX4-FB40200B-PSS-1YR	DMX4-FB40200B-PSS-1YR		Annual Maintenance PSS (DMX4-FB40200B)	\$3,740	Each	10%		\$3,366	Other	F1	
DMX4FB40200BU-PSS-1YR	DMX4FB40200BU-PSS-1YR		Annual Maintenance PSS (DMX4FB40200BU)	\$3,873	Each	10%		\$3,486	Other	F1	
DMX4-FB60100B-PSS-1YR	DMX4-FB60100B-PSS-1YR		Annual Maintenance PSS (DMX4-FB60100B)	\$3,740	Each	10%		\$3,366	Other	F1	
DMX4FB60100BU-PSS-1YR	DMX4FB60100BU-PSS-1YR		Annual Maintenance PSS (DMX4FB60100BU)	\$3,873	Each	10%		\$3,486	Other	F1	
DMX4-FB62000B-PSS-1YR	DMX4-FB62000B-PSS-1YR		Annual Maintenance PSS (DMX4-FB62000B)	\$3,539	Each	10%		\$3,185	Other	F1	
DMX4FB62000BU-PSS-1YR	DMX4FB62000BU-PSS-1YR		Annual Maintenance PSS (DMX4FB62000BU)	\$3,664	Each	10%		\$3,298	Other	F1	
DMX4-FB71000B-PSS-1YR	DMX4-FB71000B-PSS-1YR		Annual Maintenance PSS (DMX4-FB71000B)	\$3,421	Each	10%		\$3,079	Other	F1	
DMX4FB71000BU-PSS-1YR	DMX4FB71000BU-PSS-1YR		Annual Maintenance PSS (DMX4FB71000BU)	\$3,543	Each	10%		\$3,188	Other	F1	
DMX4-FB80000B-PSS-1YR	DMX4-FB80000B-PSS-1YR		Annual Maintenance PSS (DMX4-FB80000B)	\$3,302	Each	10%		\$2,972	Other	F1	
DMX4FB80000BU-PSS-1YR	DMX4FB80000BU-PSS-1YR		Annual Maintenance PSS (DMX4FB80000BU)	\$3,419	Each	10%		\$3,077	Other	F1	
DMX4-MEM-16GB-PSS-1YR	DMX4-MEM-16GB-PSS-1YR		Annual Maintenance PSS (DMX4-MEM-16GB)	\$3,992	Each	10%		\$3,593	Other	F1	
DMX4-MEM16GBU-PSS-1YR	DMX4-MEM16GBU-PSS-1YR		Annual Maintenance PSS (DMX4-MEM16GBU)	\$4,134	Each	10%		\$3,720	Other	F1	
DMX4-MEM-32GB-PSS-1YR	DMX4-MEM-32GB-PSS-1YR		Annual Maintenance PSS (DMX4-MEM-32GB)	\$5,721	Each	10%		\$5,148	Other	F1	
DMX4-MEM32GBU-PSS-1YR	DMX4-MEM32GBU-PSS-1YR		Annual Maintenance PSS (DMX4-MEM32GBU)	\$5,923	Each	10%		\$5,331	Other	F1	
DMX4-MEM-64GB-PSS-1YR	DMX4-MEM-64GB-PSS-1YR		Annual Maintenance PSS (DMX4-MEM-64GB)	\$9,904	Each	10%		\$8,914	Other	F1	
DMX4-MEM64GBU-PSS-1YR	DMX4-MEM64GBU-PSS-1YR		Annual Maintenance PSS (DMX4-MEM64GBU)	\$10,255	Each	10%		\$9,230	Other	F1	
DMX4-MEM-8GB-PSS-1YR	DMX4-MEM-8GB-PSS-1YR		Annual Maintenance PSS (DMX4-MEM-8GB)	\$3,416	Each	10%		\$3,075	Other	F1	
DMX4-MEM-8GBU-PSS-1YR	DMX4-MEM-8GBU-PSS-1YR		Annual Maintenance PSS (DMX4-MEM-8GBU)	\$3,537	Each	10%		\$3,184	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0		
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column L-(Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DMX4-OPT0M4SB-PSS-1YR	DMX4-OPT0M4SB-PSS-1YR	Annual Maintenance PSS (DMX4-OPT0M4SB)		\$2,293	Each	10%		\$2,064	Other	F1
DMX4-OPT4M0SB-PSS-1YR	DMX4-OPT4M0SB-PSS-1YR	Annual Maintenance PSS (DMX4-OPT4M0SB)		\$642	Each	10%		\$578	Other	F1
DMX4-OPT4M2SB-PSS-1YR	DMX4-OPT4M2SB-PSS-1YR	Annual Maintenance PSS (DMX4-OPT4M2SB)		\$1,983	Each	10%		\$1,785	Other	F1
DMX4-OPT4M4SB-PSS-1YR	DMX4-OPT4M4SB-PSS-1YR	Annual Maintenance PSS (DMX4-OPT4M4SB)		\$1,905	Each	10%		\$1,714	Other	F1
DMX4-OPT6M0SB-PSS-1YR	DMX4-OPT6M0SB-PSS-1YR	Annual Maintenance PSS (DMX4-OPT6M0SB)		\$2,437	Each	10%		\$2,193	Other	F1
DMX4-OPT6M2SB-PSS-1YR	DMX4-OPT6M2SB-PSS-1YR	Annual Maintenance PSS (DMX4-OPT6M2SB)		\$1,595	Each	10%		\$1,436	Other	F1
DMX4-PWRMOD-PSS-1YR	DMX4-PWRMOD-PSS-1YR	Annual Maintenance PSS (DMX4-PWRMOD)		\$2,501	Each	10%		\$2,251	Other	F1
DMX4-PWRMODU-PSS-1YR	DMX4-PWRMODU-PSS-1YR	Annual Maintenance PSS (DMX4-PWRMODU)		\$2,592	Each	10%		\$2,333	Other	F1
DMX4-SYS24-3D-PSS-1YR	DMX4-SYS24-3D-PSS-1YR	Annual Maintenance PSS (DMX4-SYS24-3D)		\$15,258	Each	10%		\$13,732	Other	F1
DMX4-SYS24-3Y-PSS-1YR	DMX4-SYS24-3Y-PSS-1YR	Annual Maintenance PSS (DMX4-SYS24-3Y)		\$15,258	Each	10%		\$13,732	Other	F1
DMX4-SYS24B3D-PSS-1YR	DMX4-SYS24B3D-PSS-1YR	Annual Maintenance PSS (DMX4-SYS24B3D)		\$15,258	Each	10%		\$13,732	Other	F1
DMX4-SYS24B3Y-PSS-1YR	DMX4-SYS24B3Y-PSS-1YR	Annual Maintenance PSS (DMX4-SYS24B3Y)		\$15,258	Each	10%		\$13,732	Other	F1
DMX4-SYS6-1P-PSS-1YR	DMX4-SYS6-1P-PSS-1YR	Annual Maintenance PSS (DMX4-SYS6-1P)		\$13,407	Each	10%		\$12,066	Other	F1
DMX4-SYS6-3D-PSS-1YR	DMX4-SYS6-3D-PSS-1YR	Annual Maintenance PSS (DMX4-SYS6-3D)		\$13,407	Each	10%		\$12,066	Other	F1
DMX4-SYS6-3Y-PSS-1YR	DMX4-SYS6-3Y-PSS-1YR	Annual Maintenance PSS (DMX4-SYS6-3Y)		\$13,407	Each	10%		\$12,066	Other	F1
DMX800-FD-PSS-1YR	DMX800-FD-PSS-1YR	Annual Maintenance PSS (DMX800-FD)		\$32,470	Each	10%		\$29,223	Other	F1
DMX800-M2-FD-PSS-1YR	DMX800-M2-FD-PSS-1YR	Annual Maintenance PSS (DMX800-M2-FD)		\$6,129	Each	10%		\$5,516	Other	F1
DMX800-M2-PSS-1YR	DMX800-M2-PSS-1YR	Annual Maintenance PSS (DMX800-M2)		\$5,950	Each	10%		\$5,355	Other	F1
DMX800-PSS-1YR	DMX800-PSS-1YR	Annual Maintenance PSS (DMX800)		\$32,470	Each	10%		\$29,223	Other	F1
DMX801-FD-PSS-1YR	DMX801-FD-PSS-1YR	Annual Maintenance PSS (DMX801-FD)		\$14,746	Each	10%		\$13,271	Other	F1
DMX801-PSS-1YR	DMX801-PSS-1YR	Annual Maintenance PSS (DMX801)		\$14,746	Each	10%		\$13,271	Other	F1
DMX8-3100-PSS-1YR	DMX8-3100-PSS-1YR	Annual Maintenance PSS (DMX8-3100)		\$1,020	Each	10%		\$918	Other	F1
DMX8-3102-PSS-1YR	DMX8-3102-PSS-1YR	Annual Maintenance PSS (DMX8-3102)		\$1,020	Each	10%		\$918	Other	F1
DMX8-3111-PSS-1YR	DMX8-3111-PSS-1YR	Annual Maintenance PSS (DMX8-3111)		\$1,020	Each	10%		\$918	Other	F1
DMX8-3120-PSS-1YR	DMX8-3120-PSS-1YR	Annual Maintenance PSS (DMX8-3120)		\$969	Each	10%		\$872	Other	F1
DMX8-4000-PSS-1YR	DMX8-4000-PSS-1YR	Annual Maintenance PSS (DMX8-4000)		\$1,020	Each	10%		\$918	Other	F1
DMX8-4002-PSS-1YR	DMX8-4002-PSS-1YR	Annual Maintenance PSS (DMX8-4002)		\$1,020	Each	10%		\$918	Other	F1
DMX8-4011-PSS-1YR	DMX8-4011-PSS-1YR	Annual Maintenance PSS (DMX8-4011)		\$1,020	Each	10%		\$918	Other	F1
DMX8-4020-PSS-1YR	DMX8-4020-PSS-1YR	Annual Maintenance PSS (DMX8-4020)		\$969	Each	10%		\$872	Other	F1
DMX8-FC-PSS-1YR	DMX8-FC-PSS-1YR	Annual Maintenance PSS (DMX8-FC)		\$8,497	Each	10%		\$7,647	Other	F1
DMX8-FC-UPG-PSS-1YR	DMX8-FC-UPG-PSS-1YR	Annual Maintenance PSS (DMX8-FC-UPG)		\$6,269	Each	10%		\$5,642	Other	F1
DMX8-F-PSS-1YR	DMX8-F-PSS-1YR	Annual Maintenance PSS (DMX8-F)		\$9,568	Each	10%		\$8,611	Other	F1
DMX8-F-UPG-PSS-1YR	DMX8-F-UPG-PSS-1YR	Annual Maintenance PSS (DMX8-F-UPG)		\$7,429	Each	10%		\$6,686	Other	F1
DMX8-GF-PSS-1YR	DMX8-GF-PSS-1YR	Annual Maintenance PSS (DMX8-GF)		\$10,853	Each	10%		\$9,768	Other	F1
DMX8-GF-UPG-PSS-1YR	DMX8-GF-UPG-PSS-1YR	Annual Maintenance PSS (DMX8-GF-UPG)		\$7,429	Each	10%		\$6,686	Other	F1
DMX8-G-PSS-1YR	DMX8-G-PSS-1YR	Annual Maintenance PSS (DMX8-G)		\$9,568	Each	10%		\$8,611	Other	F1
DMX8-G-UPG-PSS-1YR	DMX8-G-UPG-PSS-1YR	Annual Maintenance PSS (DMX8-G-UPG)		\$8,008	Each	10%		\$7,207	Other	F1
DMXD8DCT3DPU-PSS-1YR	DMXD8DCT3DPU-PSS-1YR	Annual Maintenance PSS (DMXD8DCT3DPU)		\$8,476	Each	10%		\$7,629	Other	F1
DMXD8DCT3YPU-PSS-1YR	DMXD8DCT3YPU-PSS-1YR	Annual Maintenance PSS (DMXD8DCT3YPU)		\$8,476	Each	10%		\$7,629	Other	F1
DMX-ESCD8-PSS-1YR	DMX-ESCD8-PSS-1YR	Annual Maintenance PSS (DMX-ESCD8)		\$3,191	Each	10%		\$2,872	Other	F1
DMX-ESCD8U-PSS-1YR	DMX-ESCD8U-PSS-1YR	Annual Maintenance PSS (DMX-ESCD8U)		\$7,081	Each	10%		\$6,373	Other	F1
DMX-FCDM4M5-PSS-1YR	DMX-FCDM4M5-PSS-1YR	Annual Maintenance PSS (DMX-FCDM4M5)		\$13,430	Each	10%		\$12,087	Other	F1
DMX-FCDM8M5-PSS-1YR	DMX-FCDM8M5-PSS-1YR	Annual Maintenance PSS (DMX-FCDM8M5)		\$13,430	Each	10%		\$12,087	Other	F1
DMX-FCDM4M5-PSS-1YR	DMX-FCDM4M5-PSS-1YR	Annual Maintenance PSS (DMX-FCDM4M5)		\$12,308	Each	10%		\$11,077	Other	F1
DMX-FCDM2M5-PSS-1YR	DMX-FCDM2M5-PSS-1YR	Annual Maintenance PSS (DMX-FCDM2M5)		\$11,713	Each	10%		\$10,542	Other	F1
DMX-FCDM2SU-PSS-1YR	DMX-FCDM2SU-PSS-1YR	Annual Maintenance PSS (DMX-FCDM2SU)		\$9,751	Each	10%		\$8,776	Other	F1
DMX-FCDM7M1S-PSS-1YR	DMX-FCDM7M1S-PSS-1YR	Annual Maintenance PSS (DMX-FCDM7M1S)		\$11,659	Each	10%		\$10,493	Other	F1
DMX-FCDM7M1SU-PSS-1YR	DMX-FCDM7M1SU-PSS-1YR	Annual Maintenance PSS (DMX-FCDM7M1SU)		\$9,702	Each	10%		\$8,732	Other	F1
DMX-FCDM8M0S-PSS-1YR	DMX-FCDM8M0S-PSS-1YR	Annual Maintenance PSS (DMX-FCDM8M0S)		\$11,597	Each	10%		\$10,438	Other	F1
DMX-FCDM8M0SU-PSS-1YR	DMX-FCDM8M0SU-PSS-1YR	Annual Maintenance PSS (DMX-FCDM8M0SU)		\$9,650	Each	10%		\$8,685	Other	F1
DMX-FE-3M1S-PSS-1YR	DMX-FE-3M1S-PSS-1YR	Annual Maintenance PSS (DMX-FE-3M1S)		\$934	Each	10%		\$840	Other	F1
DMX-FE-4M0S-PSS-1YR	DMX-FE-4M0S-PSS-1YR	Annual Maintenance PSS (DMX-FE-4M0S)		\$910	Each	10%		\$819	Other	F1
DMX-FE-6M2S-PSS-1YR	DMX-FE-6M2S-PSS-1YR	Annual Maintenance PSS (DMX-FE-6M2S)		\$1,106	Each	10%		\$996	Other	F1
DMX-FE-7M1S-PSS-1YR	DMX-FE-7M1S-PSS-1YR	Annual Maintenance PSS (DMX-FE-7M1S)		\$1,027	Each	10%		\$924	Other	F1
DMX-FE-8M0S-PSS-1YR	DMX-FE-8M0S-PSS-1YR	Annual Maintenance PSS (DMX-FE-8M0S)		\$1,027	Each	10%		\$924	Other	F1
DMX-KVM-FD-PSS-1YR	DMX-KVM-FD-PSS-1YR	Annual Maintenance PSS (DMX-KVM-FD)		\$1,149	Each	10%		\$1,034	Other	F1
DMX-KVM-PSS-1YR	DMX-KVM-PSS-1YR	Annual Maintenance PSS (DMX-KVM)		\$884	Each	10%		\$796	Other	F1
DMX-M5-16384-PSS-1YR	DMX-M5-16384-PSS-1YR	Annual Maintenance PSS (DMX-M5-16384)		\$3,554	Each	10%		\$3,199	Other	F1
DMX-M5-16384U-PSS-1YR	DMX-M5-16384U-PSS-1YR	Annual Maintenance PSS (DMX-M5-16384U)		\$7,886	Each	10%		\$7,097	Other	F1
DMX-M5-2048-PSS-1YR	DMX-M5-2048-PSS-1YR	Annual Maintenance PSS (DMX-M5-2048)		\$2,357	Each	10%		\$2,122	Other	F1
DMX-M5-2048U-PSS-1YR	DMX-M5-2048U-PSS-1YR	Annual Maintenance PSS (DMX-M5-2048U)		\$5,230	Each	10%		\$4,707	Other	F1
DMX-M5-32768-PSS-1YR	DMX-M5-32768-PSS-1YR	Annual Maintenance PSS (DMX-M5-32768)		\$7,549	Each	10%		\$6,794	Other	F1
DMX-M5-32768U-PSS-1YR	DMX-M5-32768U-PSS-1YR	Annual Maintenance PSS (DMX-M5-32768U)		\$16,750	Each	10%		\$15,075	Other	F1
DMX-M5-4096-PSS-1YR	DMX-M5-4096-PSS-1YR	Annual Maintenance PSS (DMX-M5-4096)		\$2,463	Each	10%		\$2,216	Other	F1
DMX-M5-4096U-PSS-1YR	DMX-M5-4096U-PSS-1YR	Annual Maintenance PSS (DMX-M5-4096U)		\$5,463	Each	10%		\$4,917	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
DMX-M5-8192-PSS-1YR	DMX-M5-8192-PSS-1YR		Annual Maintenance PSS (DMX-M5-8192)	\$2,832	Each	10%	\$2,549	Other	F1
DMX-M5-8192U-PSS-1YR	DMX-M5-8192U-PSS-1YR		Annual Maintenance PSS (DMX-M5-8192U)	\$6,284	Each	10%	\$5,656	Other	F1
DMX-OPT-1M1S-PSS-1YR	DMX-OPT-1M1S-PSS-1YR		Annual Maintenance PSS (DMX-OPT-1M1S)	\$493	Each	10%	\$444	Other	F1
DMX-OPT-2M-PSS-1YR	DMX-OPT-2M-PSS-1YR		Annual Maintenance PSS (DMX-OPT-2M)	\$323	Each	10%	\$291	Other	F1
DMX-OPT-2S-PSS-1YR	DMX-OPT-2S-PSS-1YR		Annual Maintenance PSS (DMX-OPT-2S)	\$680	Each	10%	\$612	Other	F1
DMX-OPT-3M1S-PSS-1YR	DMX-OPT-3M1S-PSS-1YR		Annual Maintenance PSS (DMX-OPT-3M1S)	\$751	Each	10%	\$676	Other	F1
DMX-OPT-4M0S-PSS-1YR	DMX-OPT-4M0S-PSS-1YR		Annual Maintenance PSS (DMX-OPT-4M0S)	\$702	Each	10%	\$632	Other	F1
DMX-PWRMOD8-PSS-1YR	DMX-PWRMOD8-PSS-1YR		Annual Maintenance PSS (DMX-PWRMOD8)	\$1,632	Each	10%	\$1,469	Other	F1
DMX-PWRMOD8U-PSS-1YR	DMX-PWRMOD8U-PSS-1YR		Annual Maintenance PSS (DMX-PWRMOD8U)	\$774	Each	10%	\$697	Other	F1
DMX-RS232-FD-PSS-1YR	DMX-RS232-FD-PSS-1YR		Annual Maintenance PSS (DMX-RS232-FD)	\$476	Each	10%	\$428	Other	F1
DMX-RS232-PSS-1YR	DMX-RS232-PSS-1YR		Annual Maintenance PSS (DMX-RS232)	\$476	Each	10%	\$428	Other	F1
DMX-SERVER-FD-PSS-1YR	DMX-SERVER-FD-PSS-1YR		Annual Maintenance PSS (DMX-SERVER-FD)	\$1,635	Each	10%	\$1,472	Other	F1
DMX-SERVER-PSS-1YR	DMX-SERVER-PSS-1YR		Annual Maintenance PSS (DMX-SERVER)	\$1,258	Each	10%	\$1,132	Other	F1
DMX-SPS-FD-PSS-1YR	DMX-SPS-FD-PSS-1YR		Annual Maintenance PSS (DMX-SPS-FD)	\$442	Each	10%	\$398	Other	F1
DMX-SPS-PSS-1YR	DMX-SPS-PSS-1YR		Annual Maintenance PSS (DMX-SPS)	\$323	Each	10%	\$291	Other	F1
DN31D24AF12-PSS-1YR	DN31D24AF12-PSS-1YR		Annual Maintenance PSS (DN31D24AF12)	\$2,302	Each	10%	\$2,072	Other	F1
DN31D24AF25-PSS-1YR	DN31D24AF25-PSS-1YR		Annual Maintenance PSS (DN31D24AF25)	\$2,302	Each	10%	\$2,072	Other	F1
DP-1X2SSD-3XHDD-PSS-1YR	DP-1X2SSD-3XHDD-PSS-1YR		Annual Maintenance PSS (DP-1X2SSD-3XHDD)	\$1,014	Each	10%	\$912	Other	F1
DP-1X2SSD-3XHDDU-PSS-1YR	DP-1X2SSD-3XHDDU-PSS-1YR		Annual Maintenance PSS (DP-1X2SSD-3XHDDU)	\$1,014	Each	10%	\$912	Other	F1
DP-1X2SSD-4XHDD-PSS-1YR	DP-1X2SSD-4XHDD-PSS-1YR		Annual Maintenance PSS (DP-1X2SSD-4XHDD)	\$1,222	Each	10%	\$1,100	Other	F1
DP-1X2SSD-4XHDDU-PSS-1YR	DP-1X2SSD-4XHDDU-PSS-1YR		Annual Maintenance PSS (DP-1X2SSD-4XHDDU)	\$1,222	Each	10%	\$1,100	Other	F1
DP-1X2SSD-5XHDD-PSS-1YR	DP-1X2SSD-5XHDD-PSS-1YR		Annual Maintenance PSS (DP-1X2SSD-5XHDD)	\$1,430	Each	10%	\$1,287	Other	F1
DP-1X2SSD-5XHDDU-PSS-1YR	DP-1X2SSD-5XHDDU-PSS-1YR		Annual Maintenance PSS (DP-1X2SSD-5XHDDU)	\$1,430	Each	10%	\$1,287	Other	F1
DP-1X4SSD-1X38SSD-PSS-1YR	DP-1X4SSD-1X38SSD-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-1X38SSD)	\$2,387	Each	10%	\$2,148	Other	F1
DP-1X4SSD-1X38SSDU-PSS-1YR	DP-1X4SSD-1X38SSDU-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-1X38SSDU)	\$2,387	Each	10%	\$2,148	Other	F1
DP-1X4SSD-2X38SSD-PSS-1YR	DP-1X4SSD-2X38SSD-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-2X38SSD)	\$4,168	Each	10%	\$3,751	Other	F1
DP-1X4SSD-2X38SSDU-PSS-1YR	DP-1X4SSD-2X38SSDU-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-2X38SSDU)	\$4,168	Each	10%	\$3,751	Other	F1
DP-1X4SSD-3X2HDD-PSS-1YR	DP-1X4SSD-3X2HDD-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-3X2HDD)	\$1,785	Each	10%	\$1,607	Other	F1
DP-1X4SSD-3X2HDDU-PSS-1YR	DP-1X4SSD-3X2HDDU-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-3X2HDDU)	\$1,785	Each	10%	\$1,607	Other	F1
DP-1X4SSD-3X38SSD-PSS-1YR	DP-1X4SSD-3X38SSD-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-3X38SSD)	\$5,949	Each	10%	\$5,354	Other	F1
DP-1X4SSD-3X38SSDU-PSS-1YR	DP-1X4SSD-3X38SSDU-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-3X38SSDU)	\$5,949	Each	10%	\$5,354	Other	F1
DP-1X4SSD-3XHDD-PSS-1YR	DP-1X4SSD-3XHDD-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-3XHDD)	\$1,330	Each	10%	\$1,197	Other	F1
DP-1X4SSD-3XHDDU-PSS-1YR	DP-1X4SSD-3XHDDU-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-3XHDDU)	\$1,330	Each	10%	\$1,197	Other	F1
DP-1X4SSD-4X2HDD-PSS-1YR	DP-1X4SSD-4X2HDD-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-4X2HDD)	\$2,145	Each	10%	\$1,931	Other	F1
DP-1X4SSD-4X2HDDU-PSS-1YR	DP-1X4SSD-4X2HDDU-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-4X2HDDU)	\$2,145	Each	10%	\$1,931	Other	F1
DP-1X4SSD-4X38SSD-PSS-1YR	DP-1X4SSD-4X38SSD-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-4X38SSD)	\$7,730	Each	10%	\$6,957	Other	F1
DP-1X4SSD-4X38SSDU-PSS-1YR	DP-1X4SSD-4X38SSDU-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-4X38SSDU)	\$7,730	Each	10%	\$6,957	Other	F1
DP-1X4SSD-4XHDD-PSS-1YR	DP-1X4SSD-4XHDD-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-4XHDD)	\$1,538	Each	10%	\$1,385	Other	F1
DP-1X4SSD-4XHDDU-PSS-1YR	DP-1X4SSD-4XHDDU-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-4XHDDU)	\$1,538	Each	10%	\$1,385	Other	F1
DP-1X4SSD-5X2HDD-PSS-1YR	DP-1X4SSD-5X2HDD-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-5X2HDD)	\$2,505	Each	10%	\$2,254	Other	F1
DP-1X4SSD-5X2HDDU-PSS-1YR	DP-1X4SSD-5X2HDDU-PSS-1YR		Annual Maintenance PSS (DP-1X4SSD-5X2HDDU)	\$2,505	Each	10%	\$2,254	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DP-1X4SSD-5X38SSD-PSS-1YR	DP-1X4SSD-5X38SSD-PSS-1YR	Annual Maintenance PSS (DP-1X4SSD-5X38SSD)		\$9,512	Each	10%	\$8,561	Other	F1
DP-1X4SSD-5X38SSDU-PSS-1YR	DP-1X4SSD-5X38SSDU-PSS-1YR	Annual Maintenance PSS (DP-1X4SSD-5X38SSDU)		\$9,512	Each	10%	\$8,561	Other	F1
DP-1X4SSD-5XHDD-PSS-1YR	DP-1X4SSD-5XHDD-PSS-1YR	Annual Maintenance PSS (DP-1X4SSD-5XHDD)		\$1,747	Each	10%	\$1,572	Other	F1
DP-1X4SSD-5XHDDU-PSS-1YR	DP-1X4SSD-5XHDDU-PSS-1YR	Annual Maintenance PSS (DP-1X4SSD-5XHDDU)		\$1,747	Each	10%	\$1,572	Other	F1
DP-1X8SSD-1X38SSD-PSS-1YR	DP-1X8SSD-1X38SSD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-1X38SSD)		\$2,846	Each	10%	\$2,562	Other	F1
DP-1X8SSD-1X38SSDU-PSS-1YR	DP-1X8SSD-1X38SSDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-1X38SSDU)		\$2,846	Each	10%	\$2,562	Other	F1
DP-1X8SSD-2X38SSD-PSS-1YR	DP-1X8SSD-2X38SSD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-2X38SSD)		\$4,628	Each	10%	\$4,165	Other	F1
DP-1X8SSD-2X38SSDU-PSS-1YR	DP-1X8SSD-2X38SSDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-2X38SSDU)		\$4,628	Each	10%	\$4,165	Other	F1
DP-1X8SSD-3X2HDD-PSS-1YR	DP-1X8SSD-3X2HDD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-3X2HDD)		\$2,322	Each	10%	\$2,090	Other	F1
DP-1X8SSD-3X2HDDU-PSS-1YR	DP-1X8SSD-3X2HDDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-3X2HDDU)		\$2,322	Each	10%	\$2,090	Other	F1
DP-1X8SSD-3X38SSD-PSS-1YR	DP-1X8SSD-3X38SSD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-3X38SSD)		\$6,409	Each	10%	\$5,768	Other	F1
DP-1X8SSD-3X38SSDU-PSS-1YR	DP-1X8SSD-3X38SSDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-3X38SSDU)		\$6,409	Each	10%	\$5,768	Other	F1
DP-1X8SSD-3XHDD-PSS-1YR	DP-1X8SSD-3XHDD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-3XHDD)		\$1,867	Each	10%	\$1,680	Other	F1
DP-1X8SSD-3XHDDU-PSS-1YR	DP-1X8SSD-3XHDDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-3XHDDU)		\$1,867	Each	10%	\$1,680	Other	F1
DP-1X8SSD-4X2HDD-PSS-1YR	DP-1X8SSD-4X2HDD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-4X2HDD)		\$2,681	Each	10%	\$2,413	Other	F1
DP-1X8SSD-4X2HDDU-PSS-1YR	DP-1X8SSD-4X2HDDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-4X2HDDU)		\$2,681	Each	10%	\$2,413	Other	F1
DP-1X8SSD-4X38SSD-PSS-1YR	DP-1X8SSD-4X38SSD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-4X38SSD)		\$8,190	Each	10%	\$7,371	Other	F1
DP-1X8SSD-4X38SSDU-PSS-1YR	DP-1X8SSD-4X38SSDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-4X38SSDU)		\$8,190	Each	10%	\$7,371	Other	F1
DP-1X8SSD-4XHDD-PSS-1YR	DP-1X8SSD-4XHDD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-4XHDD)		\$2,075	Each	10%	\$1,867	Other	F1
DP-1X8SSD-4XHDDU-PSS-1YR	DP-1X8SSD-4XHDDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-4XHDDU)		\$2,075	Each	10%	\$1,867	Other	F1
DP-1X8SSD-5X2HDD-PSS-1YR	DP-1X8SSD-5X2HDD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-5X2HDD)		\$3,041	Each	10%	\$2,737	Other	F1
DP-1X8SSD-5X2HDDU-PSS-1YR	DP-1X8SSD-5X2HDDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-5X2HDDU)		\$3,041	Each	10%	\$2,737	Other	F1
DP-1X8SSD-5X38SSD-PSS-1YR	DP-1X8SSD-5X38SSD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-5X38SSD)		\$9,971	Each	10%	\$8,974	Other	F1
DP-1X8SSD-5X38SSDU-PSS-1YR	DP-1X8SSD-5X38SSDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-5X38SSDU)		\$9,971	Each	10%	\$8,974	Other	F1
DP-1X8SSD-5XHDD-PSS-1YR	DP-1X8SSD-5XHDD-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-5XHDD)		\$2,283	Each	10%	\$2,054	Other	F1
DP-1X8SSD-5XHDDU-PSS-1YR	DP-1X8SSD-5XHDDU-PSS-1YR	Annual Maintenance PSS (DP-1X8SSD-5XHDDU)		\$2,283	Each	10%	\$2,054	Other	F1
DP3-SCB1-PSS-1YR	DP3-SCB1-PSS-1YR	Annual Maintenance PSS (DP3-SCB1)		\$1,362	Each	10%	\$1,226	Other	F1
DP3-SCQ1-PSS-1YR	DP3-SCQ1-PSS-1YR	Annual Maintenance PSS (DP3-SCQ1)		\$1,158	Each	10%	\$1,042	Other	F1
DP4400 12TB PACK-PSS-1YR	DP4400 12TB PACK-PSS-1YR	Annual Maintenance PSS (DP4400 12TB PACK)		\$10,441	Each	10%	\$9,397	Other	F1
DP4400 24TB RJ458-PSS-1YR	DP4400 24TB RJ458-PSS-1YR	Annual Maintenance PSS (DP4400 24TB RJ458)		\$20,882	Each	10%	\$18,794	Other	F1
DP4400 24TB SFP8-N-PSS-1YR	DP4400 24TB SFP8-N-PSS-1YR	Annual Maintenance PSS (DP4400 24TB SFP8-N)		\$20,882	Each	10%	\$18,794	Other	F1
DP4400 24TB SFP8-PSS-1YR	DP4400 24TB SFP8-PSS-1YR	Annual Maintenance PSS (DP4400 24TB SFP8)		\$20,882	Each	10%	\$18,794	Other	F1
DP4400S 12TB RJ458-PSS-1YR	DP4400S 12TB RJ458-PSS-1YR	Annual Maintenance PSS (DP4400S 12TB RJ458)		\$10,444	Each	10%	\$9,399	Other	F1
DP4400S 12TB SFP8-PSS-1YR	DP4400S 12TB SFP8-PSS-1YR	Annual Maintenance PSS (DP4400S 12TB SFP8)		\$10,444	Each	10%	\$9,399	Other	F1
DP4400S 4TB PACK-PSS-1YR	DP4400S 4TB PACK-PSS-1YR	Annual Maintenance PSS (DP4400S 4TB PACK)		\$3,481	Each	10%	\$3,133	Other	F1
DP4400S 8TB RJ458-PSS-1YR	DP4400S 8TB RJ458-PSS-1YR	Annual Maintenance PSS (DP4400S 8TB RJ458)		\$8,161	Each	10%	\$7,345	Other	F1
DP4400S 8TB SFP8-PSS-1YR	DP4400S 8TB SFP8-PSS-1YR	Annual Maintenance PSS (DP4400S 8TB SFP8)		\$8,161	Each	10%	\$7,345	Other	F1
DPACCELG4T-DP-PSS-1YR	DPACCELG4T-DP-PSS-1YR	Annual Maintenance PSS (DPACCELG4T-DP)		\$3,780	Each	10%	\$3,402	Other	F1
DPAPPL 5300 130TB-PSS-1YR	DPAPPL 5300 130TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 5300 130TB)		\$49,742	Each	10%	\$44,768	Other	F1
DPAPPL 5300 34TB-PSS-1YR	DPAPPL 5300 34TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 5300 34TB)		\$25,836	Each	10%	\$23,252	Other	F1
DPAPPL 5300 82TB-PSS-1YR	DPAPPL 5300 82TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 5300 82TB)		\$38,659	Each	10%	\$34,793	Other	F1
DPAPPL 5800 144TB-PSS-1YR	DPAPPL 5800 144TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 5800 144TB)		\$61,776	Each	10%	\$55,599	Other	F1
DPAPPL 5800 192TB-PSS-1YR	DPAPPL 5800 192TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 5800 192TB)		\$73,627	Each	10%	\$66,264	Other	F1
DPAPPL 5800 240TB-PSS-1YR	DPAPPL 5800 240TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 5800 240TB)		\$86,450	Each	10%	\$77,805	Other	F1
DPAPPL 5800 288TB-PSS-1YR	DPAPPL 5800 288TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 5800 288TB)		\$97,668	Each	10%	\$87,901	Other	F1
DPAPPL 8300 192TB-PSS-1YR	DPAPPL 8300 192TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 192TB)		\$125,149	Each	10%	\$112,634	Other	F1
DPAPPL 8300 240TB-PSS-1YR	DPAPPL 8300 240TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 240TB)		\$137,973	Each	10%	\$124,176	Other	F1
DPAPPL 8300 288TB-PSS-1YR	DPAPPL 8300 288TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 288TB)		\$149,190	Each	10%	\$134,271	Other	F1
DPAPPL 8300 336TB-PSS-1YR	DPAPPL 8300 336TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 336TB)		\$161,172	Each	10%	\$145,055	Other	F1
DPAPPL 8300 384TB-PSS-1YR	DPAPPL 8300 384TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 384TB)		\$173,023	Each	10%	\$155,720	Other	F1
DPAPPL 8300 432TB-PSS-1YR	DPAPPL 8300 432TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 432TB)		\$185,847	Each	10%	\$167,262	Other	F1
DPAPPL 8300 480TB-PSS-1YR	DPAPPL 8300 480TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 480TB)		\$197,064	Each	10%	\$177,357	Other	F1
DPAPPL 8300 528TB-PSS-1YR	DPAPPL 8300 528TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 528TB)		\$209,046	Each	10%	\$188,142	Other	F1
DPAPPL 8300 576TB-PSS-1YR	DPAPPL 8300 576TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 576TB)		\$220,896	Each	10%	\$198,807	Other	F1
DPAPPL 8300 624TB-PSS-1YR	DPAPPL 8300 624TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 624TB)		\$233,720	Each	10%	\$210,348	Other	F1
DPAPPL 8300 672TB-PSS-1YR	DPAPPL 8300 672TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 672TB)		\$244,937	Each	10%	\$220,444	Other	F1
DPAPPL 8300 720TB-PSS-1YR	DPAPPL 8300 720TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8300 720TB)		\$256,920	Each	10%	\$231,228	Other	F1
DPAPPL 8800 1008TB-PSS-1YR	DPAPPL 8800 1008TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8800 1008TB)		\$359,813	Each	10%	\$323,831	Other	F1
DPAPPL 8800 624TB-PSS-1YR	DPAPPL 8800 624TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8800 624TB)		\$264,065	Each	10%	\$237,659	Other	F1
DPAPPL 8800 672TB-PSS-1YR	DPAPPL 8800 672TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8800 672TB)		\$275,282	Each	10%	\$247,754	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

						\$0				
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DPAPPL 8800 720TB-PSS-1YR	DPAPPL 8800 720TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8800 720TB)		\$287,265	Each	10%		\$258,538	Other	F1
DPAPPL 8800 768TB-PSS-1YR	DPAPPL 8800 768TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8800 768TB)		\$299,115	Each	10%		\$269,204	Other	F1
DPAPPL 8800 816TB-PSS-1YR	DPAPPL 8800 816TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8800 816TB)		\$311,939	Each	10%		\$280,745	Other	F1
DPAPPL 8800 864TB-PSS-1YR	DPAPPL 8800 864TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8800 864TB)		\$323,156	Each	10%		\$290,840	Other	F1
DPAPPL 8800 912TB-PSS-1YR	DPAPPL 8800 912TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8800 912TB)		\$335,139	Each	10%		\$301,625	Other	F1
DPAPPL 8800 960TB-PSS-1YR	DPAPPL 8800 960TB-PSS-1YR	Annual Maintenance PSS (DPAPPL 8800 960TB)		\$346,989	Each	10%		\$312,290	Other	F1
DPE12CHASSIS-PSS-1YR	DPE12CHASSIS-PSS-1YR	Annual Maintenance PSS (DPE12CHASSIS)		\$270	Each	10%		\$243	Other	F1
DPE25CHASSISAF-PSS-1YR	DPE25CHASSISAF-PSS-1YR	Annual Maintenance PSS (DPE25CHASSISAF)		\$191	Each	10%		\$172	Other	F1
DPE25CHASSIS-PSS-1YR	DPE25CHASSIS-PSS-1YR	Annual Maintenance PSS (DPE25CHASSIS)		\$223	Each	10%		\$201	Other	F1
DP-VNX-F5000-PSS-1YR	DP-VNX-F5000-PSS-1YR	Annual Maintenance PSS (DP-VNX-F5000)		\$3,216	Each	10%		\$2,894	Other	F1
DP-VNX-F7000-PSS-1YR	DP-VNX-F7000-PSS-1YR	Annual Maintenance PSS (DP-VNX-F7000)		\$14,081	Each	10%		\$12,673	Other	F1
DR-1200GB-HDDU-PSS-1YR	DR-1200GB-HDDU-PSS-1YR	Annual Maintenance PSS (DR-1200GB-HDDU)		\$250	Each	10%		\$225	Other	F1
DR-2000GB-HDDU-PSS-1YR	DR-2000GB-HDDU-PSS-1YR	Annual Maintenance PSS (DR-2000GB-HDDU)		\$432	Each	10%		\$389	Other	F1
DR-3800G-SSDU-PSS-1YR	DR-3800G-SSDU-PSS-1YR	Annual Maintenance PSS (DR-3800G-SSDU)		\$2,138	Each	10%		\$1,924	Other	F1
DR-400G-SSDU-PSS-1YR	DR-400G-SSDU-PSS-1YR	Annual Maintenance PSS (DR-400G-SSDU)		\$727	Each	10%		\$654	Other	F1
DR-800G-SSDU-PSS-1YR	DR-800G-SSDU-PSS-1YR	Annual Maintenance PSS (DR-800G-SSDU)		\$1,278	Each	10%		\$1,150	Other	F1
DRU-BASE-PSS-1YR	DRU-BASE-PSS-1YR	Annual Maintenance PSS (DRU-BASE)		\$1,540	Each	10%		\$1,386	Other	F1
DRU-C01-PSS-1YR	DRU-C01-PSS-1YR	Annual Maintenance PSS (DRU-C01)		\$380	Each	10%		\$342	Other	F1
DRU-C02-PSS-1YR	DRU-C02-PSS-1YR	Annual Maintenance PSS (DRU-C02)		\$358	Each	10%		\$322	Other	F1
DRU-C03-PSS-1YR	DRU-C03-PSS-1YR	Annual Maintenance PSS (DRU-C03)		\$316	Each	10%		\$284	Other	F1
DRU-C04-PSS-1YR	DRU-C04-PSS-1YR	Annual Maintenance PSS (DRU-C04)		\$294	Each	10%		\$265	Other	F1
DRU-C05-PSS-1YR	DRU-C05-PSS-1YR	Annual Maintenance PSS (DRU-C05)		\$282	Each	10%		\$254	Other	F1
DRU-C06-PSS-1YR	DRU-C06-PSS-1YR	Annual Maintenance PSS (DRU-C06)		\$254	Each	10%		\$229	Other	F1
DRU-C07-PSS-1YR	DRU-C07-PSS-1YR	Annual Maintenance PSS (DRU-C07)		\$226	Each	10%		\$203	Other	F1
DRU-C08-PSS-1YR	DRU-C08-PSS-1YR	Annual Maintenance PSS (DRU-C08)		\$196	Each	10%		\$176	Other	F1
DRU-C09-PSS-1YR	DRU-C09-PSS-1YR	Annual Maintenance PSS (DRU-C09)		\$170	Each	10%		\$153	Other	F1
DRU-C10-PSS-1YR	DRU-C10-PSS-1YR	Annual Maintenance PSS (DRU-C10)		\$148	Each	10%		\$133	Other	F1
DRU-C11-PSS-1YR	DRU-C11-PSS-1YR	Annual Maintenance PSS (DRU-C11)		\$128	Each	10%		\$115	Other	F1
DRU-T01-PSS-1YR	DRU-T01-PSS-1YR	Annual Maintenance PSS (DRU-T01)		\$460	Each	10%		\$414	Other	F1
DRU-T02-PSS-1YR	DRU-T02-PSS-1YR	Annual Maintenance PSS (DRU-T02)		\$772	Each	10%		\$695	Other	F1
DRU-T03-PSS-1YR	DRU-T03-PSS-1YR	Annual Maintenance PSS (DRU-T03)		\$1,084	Each	10%		\$976	Other	F1
DRU-T04-PSS-1YR	DRU-T04-PSS-1YR	Annual Maintenance PSS (DRU-T04)		\$1,396	Each	10%		\$1,256	Other	F1
DRU-T05-PSS-1YR	DRU-T05-PSS-1YR	Annual Maintenance PSS (DRU-T05)		\$2,156	Each	10%		\$1,940	Other	F1
DRU-T06-PSS-1YR	DRU-T06-PSS-1YR	Annual Maintenance PSS (DRU-T06)		\$2,916	Each	10%		\$2,624	Other	F1
DRU-T07-PSS-1YR	DRU-T07-PSS-1YR	Annual Maintenance PSS (DRU-T07)		\$3,676	Each	10%		\$3,308	Other	F1
DRU-T08-PSS-1YR	DRU-T08-PSS-1YR	Annual Maintenance PSS (DRU-T08)		\$4,436	Each	10%		\$3,992	Other	F1
DRU-T09-PSS-1YR	DRU-T09-PSS-1YR	Annual Maintenance PSS (DRU-T09)		\$5,196	Each	10%		\$4,676	Other	F1
DRU-T10-PSS-1YR	DRU-T10-PSS-1YR	Annual Maintenance PSS (DRU-T10)		\$5,956	Each	10%		\$5,360	Other	F1
DRU-T11-PSS-1YR	DRU-T11-PSS-1YR	Annual Maintenance PSS (DRU-T11)		\$6,716	Each	10%		\$6,044	Other	F1
DRU-T12-PSS-1YR	DRU-T12-PSS-1YR	Annual Maintenance PSS (DRU-T12)		\$7,476	Each	10%		\$6,728	Other	F1
DRU-T13-PSS-1YR	DRU-T13-PSS-1YR	Annual Maintenance PSS (DRU-T13)		\$8,236	Each	10%		\$7,412	Other	F1
DRU-T14-PSS-1YR	DRU-T14-PSS-1YR	Annual Maintenance PSS (DRU-T14)		\$8,996	Each	10%		\$8,096	Other	F1
DRU-T14U-PSS-1YR	DRU-T14U-PSS-1YR	Annual Maintenance PSS (DRU-T14U)		\$312	Each	10%		\$281	Other	F1
DRU-T15-PSS-1YR	DRU-T15-PSS-1YR	Annual Maintenance PSS (DRU-T15)		\$9,756	Each	10%		\$8,780	Other	F1
DRU-T16-PSS-1YR	DRU-T16-PSS-1YR	Annual Maintenance PSS (DRU-T16)		\$10,516	Each	10%		\$9,464	Other	F1
DRU-T17-PSS-1YR	DRU-T17-PSS-1YR	Annual Maintenance PSS (DRU-T17)		\$11,276	Each	10%		\$10,148	Other	F1
DRU-T18-PSS-1YR	DRU-T18-PSS-1YR	Annual Maintenance PSS (DRU-T18)		\$12,036	Each	10%		\$10,832	Other	F1
DRU-T19-PSS-1YR	DRU-T19-PSS-1YR	Annual Maintenance PSS (DRU-T19)		\$12,796	Each	10%		\$11,516	Other	F1
DRU-T20-PSS-1YR	DRU-T20-PSS-1YR	Annual Maintenance PSS (DRU-T20)		\$13,556	Each	10%		\$12,200	Other	F1
DRU-T21-PSS-1YR	DRU-T21-PSS-1YR	Annual Maintenance PSS (DRU-T21)		\$14,316	Each	10%		\$12,884	Other	F1
DRU-T22-PSS-1YR	DRU-T22-PSS-1YR	Annual Maintenance PSS (DRU-T22)		\$15,076	Each	10%		\$13,568	Other	F1
DRU-T23-PSS-1YR	DRU-T23-PSS-1YR	Annual Maintenance PSS (DRU-T23)		\$15,836	Each	10%		\$14,252	Other	F1
DRU-T24-PSS-1YR	DRU-T24-PSS-1YR	Annual Maintenance PSS (DRU-T24)		\$16,596	Each	10%		\$14,936	Other	F1
DRU-T25-PSS-1YR	DRU-T25-PSS-1YR	Annual Maintenance PSS (DRU-T25)		\$17,356	Each	10%		\$15,620	Other	F1
DRU-T26-PSS-1YR	DRU-T26-PSS-1YR	Annual Maintenance PSS (DRU-T26)		\$18,116	Each	10%		\$16,304	Other	F1
DRU-T27-PSS-1YR	DRU-T27-PSS-1YR	Annual Maintenance PSS (DRU-T27)		\$18,876	Each	10%		\$16,988	Other	F1
DRU-T28-PSS-1YR	DRU-T28-PSS-1YR	Annual Maintenance PSS (DRU-T28)		\$19,636	Each	10%		\$17,672	Other	F1
DRU-T29-PSS-1YR	DRU-T29-PSS-1YR	Annual Maintenance PSS (DRU-T29)		\$20,396	Each	10%		\$18,356	Other	F1
DRU-T30-PSS-1YR	DRU-T30-PSS-1YR	Annual Maintenance PSS (DRU-T30)		\$21,156	Each	10%		\$19,040	Other	F1
DRU-T31-PSS-1YR	DRU-T31-PSS-1YR	Annual Maintenance PSS (DRU-T31)		\$21,916	Each	10%		\$19,724	Other	F1
DRU-T32-PSS-1YR	DRU-T32-PSS-1YR	Annual Maintenance PSS (DRU-T32)		\$22,676	Each	10%		\$20,408	Other	F1
DRU-T33-PSS-1YR	DRU-T33-PSS-1YR	Annual Maintenance PSS (DRU-T33)		\$23,436	Each	10%		\$21,092	Other	F1
DRU-T34-PSS-1YR	DRU-T34-PSS-1YR	Annual Maintenance PSS (DRU-T34)		\$24,196	Each	10%		\$21,776	Other	F1
DRU-T35-PSS-1YR	DRU-T35-PSS-1YR	Annual Maintenance PSS (DRU-T35)		\$24,956	Each	10%		\$22,460	Other	F1
DRU-T5-35U-PSS-1YR	DRU-T5-35U-PSS-1YR	Annual Maintenance PSS (DRU-T5-35U)		\$760	Each	10%		\$684	Other	F1
DRVILL80-PSS-1YR	DRVILL80-PSS-1YR	Annual Maintenance PSS (DRVILL80)		\$1	Each	10%		\$1	Other	F1
DS-16B2-00-PSS-1YR	DS-16B2-00-PSS-1YR	Annual Maintenance PSS (DS-16B2-00)		\$980	Each	10%		\$882	Other	F1
DS-16B3-FF-0-PSS-1YR	DS-16B3-FF-0-PSS-1YR	Annual Maintenance PSS (DS-16B3-FF-0)		\$721	Each	10%		\$649	Other	F1
DS-16B3-FF-0U-PSS-1YR	DS-16B3-FF-0U-PSS-1YR	Annual Maintenance PSS (DS-16B3-FF-0U)		\$938	Each	10%		\$844	Other	F1
DS16B-ENTC-PSS-1YR	DS16B-ENTC-PSS-1YR	Annual Maintenance PSS (DS16B-ENTC)		\$1,040	Each	10%		\$936	Other	F1
DS16B-ENT-PSS-1YR	DS16B-ENT-PSS-1YR	Annual Maintenance PSS (DS16B-ENT)		\$960	Each	10%		\$864	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM				
DS16B-FW-PSS-1YR	DS16B-FW-PSS-1YR		Annual Maintenance PSS (DS16B-FW)	\$480	Each	10%	\$432	Other	F1
DS16B-PM-PSS-1YR	DS16B-PM-PSS-1YR		Annual Maintenance PSS (DS16B-PM)	\$530	Each	10%	\$477	Other	F1
DS16B-QLC-PSS-1YR	DS16B-QLC-PSS-1YR		Annual Maintenance PSS (DS16B-QLC)	\$400	Each	10%	\$360	Other	F1
DS16B-QL-PSS-1YR	DS16B-QL-PSS-1YR		Annual Maintenance PSS (DS16B-QL)	\$400	Each	10%	\$360	Other	F1
DS16B-TRC-PSS-1YR	DS16B-TRC-PSS-1YR		Annual Maintenance PSS (DS16B-TRC)	\$640	Each	10%	\$576	Other	F1
DS16B-TR-PSS-1YR	DS16B-TR-PSS-1YR		Annual Maintenance PSS (DS16B-TR)	\$640	Each	10%	\$576	Other	F1
DS16B-XFC-PSS-1YR	DS16B-XFC-PSS-1YR		Annual Maintenance PSS (DS16B-XFC)	\$520	Each	10%	\$468	Other	F1
DS16B-XF-PSS-1YR	DS16B-XF-PSS-1YR		Annual Maintenance PSS (DS16B-XF)	\$520	Each	10%	\$468	Other	F1
DS-16M-STG-PSS-1YR	DS-16M-STG-PSS-1YR		Annual Maintenance PSS (DS-16M-STG)	\$220	Each	10%	\$198	Other	F1
DS-16M-TRK-PSS-1YR	DS-16M-TRK-PSS-1YR		Annual Maintenance PSS (DS-16M-TRK)	\$600	Each	10%	\$540	Other	F1
DS200B-UJ-00-PSS-1YR	DS200B-UJ-00-PSS-1YR		Annual Maintenance PSS (DS200B-UJ-00)	\$98	Each	10%	\$88	Other	F1
DS200B-FW-CF-PSS-1YR	DS200B-FW-CF-PSS-1YR		Annual Maintenance PSS (DS200B-FW-CF)	\$480	Each	10%	\$432	Other	F1
DS200B-FW-PSS-1YR	DS200B-FW-PSS-1YR		Annual Maintenance PSS (DS200B-FW)	\$480	Each	10%	\$432	Other	F1
DS200B-PM-CF-PSS-1YR	DS200B-PM-CF-PSS-1YR		Annual Maintenance PSS (DS200B-PM-CF)	\$520	Each	10%	\$468	Other	F1
DS200B-PM-PSS-1YR	DS200B-PM-PSS-1YR		Annual Maintenance PSS (DS200B-PM)	\$520	Each	10%	\$468	Other	F1
DS200B-TR-CF-PSS-1YR	DS200B-TR-CF-PSS-1YR		Annual Maintenance PSS (DS200B-TR-CF)	\$540	Each	10%	\$486	Other	F1
DS200B-TR-PSS-1YR	DS200B-TR-PSS-1YR		Annual Maintenance PSS (DS200B-TR)	\$540	Each	10%	\$486	Other	F1
DS-220B-FF-0-PSS-1YR	DS-220B-FF-0-PSS-1YR		Annual Maintenance PSS (DS-220B-FF-0)	\$315	Each	10%	\$284	Other	F1
DS-220B-FF-D-PSS-1YR	DS-220B-FF-D-PSS-1YR		Annual Maintenance PSS (DS-220B-FF-D)	\$315	Each	10%	\$284	Other	F1
DS-220B-XF-CF-PSS-1YR	DS-220B-XF-CF-PSS-1YR		Annual Maintenance PSS (DS-220B-XF-CF)	\$260	Each	10%	\$234	Other	F1
DS-220B-XF-PSS-1YR	DS-220B-XF-PSS-1YR		Annual Maintenance PSS (DS-220B-XF)	\$260	Each	10%	\$234	Other	F1
DS-24M2-08-PSS-1YR	DS-24M2-08-PSS-1YR		Annual Maintenance PSS (DS-24M2-08)	\$287	Each	10%	\$258	Other	F1
DS-24M2-AUT-PSS-1YR	DS-24M2-AUT-PSS-1YR		Annual Maintenance PSS (DS-24M2-AUT)	\$320	Each	10%	\$288	Other	F1
DS-24M-KT8-PSS-1YR	DS-24M-KT8-PSS-1YR		Annual Maintenance PSS (DS-24M-KT8)	\$259	Each	10%	\$233	Other	F1
DS-24M-KT8-U-PSS-1YR	DS-24M-KT8-U-PSS-1YR		Annual Maintenance PSS (DS-24M-KT8-U)	\$259	Each	10%	\$233	Other	F1
DS-24M-STG-PSS-1YR	DS-24M-STG-PSS-1YR		Annual Maintenance PSS (DS-24M-STG)	\$320	Each	10%	\$288	Other	F1
DS-24M-TRK-PSS-1YR	DS-24M-TRK-PSS-1YR		Annual Maintenance PSS (DS-24M-TRK)	\$680	Each	10%	\$612	Other	F1
DS300B-4G8PU-PSS-1YR	DS300B-4G8PU-PSS-1YR		Annual Maintenance PSS (DS300B-4G8PU)	\$210	Each	10%	\$189	Other	F1
DS300B-8G8PU-PSS-1YR	DS300B-8G8PU-PSS-1YR		Annual Maintenance PSS (DS300B-8G8PU)	\$194	Each	10%	\$175	Other	F1
DS-300B-8G-PSS-1YR	DS-300B-8G-PSS-1YR		Annual Maintenance PSS (DS-300B-8G)	\$311	Each	10%	\$280	Other	F1
DS-300B-AN-CF-PSS-1YR	DS-300B-AN-CF-PSS-1YR		Annual Maintenance PSS (DS-300B-AN-CF)	\$608	Each	10%	\$547	Other	F1
DS-300B-AN-PSS-1YR	DS-300B-AN-PSS-1YR		Annual Maintenance PSS (DS-300B-AN)	\$608	Each	10%	\$547	Other	F1
DS-300B-EGM-PSS-1YR	DS-300B-EGM-PSS-1YR		Annual Maintenance PSS (DS-300B-EGM)	\$118	Each	10%	\$106	Other	F1
DS-300B-ENT-CF-PSS-1YR	DS-300B-ENT-CF-PSS-1YR		Annual Maintenance PSS (DS-300B-ENT-CF)	\$1,156	Each	10%	\$1,040	Other	F1
DS-300B-ENTEP-CF-PSS-1YR	DS-300B-ENTEP-CF-PSS-1YR		Annual Maintenance PSS (DS-300B-ENTEP-CF)	\$1,000	Each	10%	\$900	Other	F1
DS-300B-ENTEP-PSS-1YR	DS-300B-ENTEP-PSS-1YR		Annual Maintenance PSS (DS-300B-ENTEP)	\$1,000	Each	10%	\$900	Other	F1
DS-300B-ENT-PSS-1YR	DS-300B-ENT-PSS-1YR		Annual Maintenance PSS (DS-300B-ENT)	\$1,156	Each	10%	\$1,040	Other	F1
DS-300B-EP-PSS-1YR	DS-300B-EP-PSS-1YR		Annual Maintenance PSS (DS-300B-EP)	\$707	Each	10%	\$636	Other	F1
DS-300B-FV-CF-PSS-1YR	DS-300B-FV-CF-PSS-1YR		Annual Maintenance PSS (DS-300B-FV-CF)	\$1,120	Each	10%	\$1,008	Other	F1
DS-300B-FV-PSS-1YR	DS-300B-FV-PSS-1YR		Annual Maintenance PSS (DS-300B-FV)	\$1,120	Each	10%	\$1,008	Other	F1
DS-300B-FW-CF-PSS-1YR	DS-300B-FW-CF-PSS-1YR		Annual Maintenance PSS (DS-300B-FW-CF)	\$480	Each	10%	\$432	Other	F1
DS-300B-FW-PSS-1YR	DS-300B-FW-PSS-1YR		Annual Maintenance PSS (DS-300B-FW)	\$480	Each	10%	\$432	Other	F1
DS-300B-PM-CF-PSS-1YR	DS-300B-PM-CF-PSS-1YR		Annual Maintenance PSS (DS-300B-PM-CF)	\$500	Each	10%	\$450	Other	F1
DS-300B-PM-PSS-1YR	DS-300B-PM-PSS-1YR		Annual Maintenance PSS (DS-300B-PM)	\$500	Each	10%	\$450	Other	F1
DS-300B-PSS-1YR	DS-300B-PSS-1YR		Annual Maintenance PSS (DS-300B)	\$231	Each	10%	\$208	Other	F1
DS-300B-TR-CF-PSS-1YR	DS-300B-TR-CF-PSS-1YR		Annual Maintenance PSS (DS-300B-TR-CF)	\$960	Each	10%	\$864	Other	F1
DS-300B-TR-PSS-1YR	DS-300B-TR-PSS-1YR		Annual Maintenance PSS (DS-300B-TR)	\$960	Each	10%	\$864	Other	F1
DS-300B-XF-CF-PSS-1YR	DS-300B-XF-CF-PSS-1YR		Annual Maintenance PSS (DS-300B-XF-CF)	\$240	Each	10%	\$216	Other	F1
DS-300B-XF-PSS-1YR	DS-300B-XF-PSS-1YR		Annual Maintenance PSS (DS-300B-XF)	\$240	Each	10%	\$216	Other	F1
DS-32B2-00-PSS-1YR	DS-32B2-00-PSS-1YR		Annual Maintenance PSS (DS-32B2-00)	\$1,904	Each	10%	\$1,714	Other	F1
DS32B-CU-PSS-1YR	DS32B-CU-PSS-1YR		Annual Maintenance PSS (DS32B-CU)	\$1,431	Each	10%	\$1,288	Other	F1
DS32B-ENTC-PSS-1YR	DS32B-ENTC-PSS-1YR		Annual Maintenance PSS (DS32B-ENTC)	\$1,450	Each	10%	\$1,305	Other	F1
DS32B-ENT-PSS-1YR	DS32B-ENT-PSS-1YR		Annual Maintenance PSS (DS32B-ENT)	\$1,421	Each	10%	\$1,279	Other	F1
DS32B-FWC-PSS-1YR	DS32B-FWC-PSS-1YR		Annual Maintenance PSS (DS32B-FWC)	\$780	Each	10%	\$702	Other	F1
DS32B-FW-PSS-1YR	DS32B-FW-PSS-1YR		Annual Maintenance PSS (DS32B-FW)	\$765	Each	10%	\$689	Other	F1
DS32B-PMC-PSS-1YR	DS32B-PMC-PSS-1YR		Annual Maintenance PSS (DS32B-PMC)	\$870	Each	10%	\$783	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DS32B-PM-PSS-1YR	DS32B-PM-PSS-1YR		Annual Maintenance PSS (DS32B-PM)	\$870	Each	10%	\$783	Other	F1
DS32B-TRC-PSS-1YR	DS32B-TRC-PSS-1YR		Annual Maintenance PSS (DS32B-TRC)	\$1,090	Each	10%	\$981	Other	F1
DS32B-TR-PSS-1YR	DS32B-TR-PSS-1YR		Annual Maintenance PSS (DS32B-TR)	\$1,090	Each	10%	\$981	Other	F1
DS32B-XFC-PSS-1YR	DS32B-XFC-PSS-1YR		Annual Maintenance PSS (DS32B-XFC)	\$870	Each	10%	\$783	Other	F1
DS32B-XF-PSS-1YR	DS32B-XF-PSS-1YR		Annual Maintenance PSS (DS32B-XF)	\$870	Each	10%	\$783	Other	F1
DS-32M2-00-PSS-1YR	DS-32M2-00-PSS-1YR		Annual Maintenance PSS (DS-32M2-00)	\$1,925	Each	10%	\$1,733	Other	F1
DS-32M2-A0D-PSS-1YR	DS-32M2-A0D-PSS-1YR		Annual Maintenance PSS (DS-32M2-A0D)	\$440	Each	10%	\$396	Other	F1
DS-32M-AUT-PSS-1YR	DS-32M-AUT-PSS-1YR		Annual Maintenance PSS (DS-32M-AUT)	\$440	Each	10%	\$396	Other	F1
DS-32M-STG-PSS-1YR	DS-32M-STG-PSS-1YR		Annual Maintenance PSS (DS-32M-STG)	\$440	Each	10%	\$396	Other	F1
DS-32M-TRK-PSS-1YR	DS-32M-TRK-PSS-1YR		Annual Maintenance PSS (DS-32M-TRK)	\$1,360	Each	10%	\$1,224	Other	F1
DS-4100B-00-PSS-1YR	DS-4100B-00-PSS-1YR		Annual Maintenance PSS (DS-4100B-00)	\$994	Each	10%	\$895	Other	F1
DS4100B-8U-00-PSS-1YR	DS4100B-8U-00-PSS-1YR		Annual Maintenance PSS (DS4100B-8U-00)	\$371	Each	10%	\$334	Other	F1
DS4100B-CU-PSS-1YR	DS4100B-CU-PSS-1YR		Annual Maintenance PSS (DS4100B-CU)	\$1,460	Each	10%	\$1,314	Other	F1
DS4100B-ENT-PSS-1YR	DS4100B-ENT-PSS-1YR		Annual Maintenance PSS (DS4100B-ENT)	\$1,460	Each	10%	\$1,314	Other	F1
DS4100B-FW-PSS-1YR	DS4100B-FW-PSS-1YR		Annual Maintenance PSS (DS4100B-FW)	\$780	Each	10%	\$702	Other	F1
DS4100B-PM-PSS-1YR	DS4100B-PM-PSS-1YR		Annual Maintenance PSS (DS4100B-PM)	\$880	Each	10%	\$792	Other	F1
DS4100B-TR-PSS-1YR	DS4100B-TR-PSS-1YR		Annual Maintenance PSS (DS4100B-TR)	\$1,080	Each	10%	\$972	Other	F1
DS4100B-XF-PSS-1YR	DS4100B-XF-PSS-1YR		Annual Maintenance PSS (DS4100B-XF)	\$880	Each	10%	\$792	Other	F1
DS-4400M-08-PSS-1YR	DS-4400M-08-PSS-1YR		Annual Maintenance PSS (DS-4400M-08)	\$266	Each	10%	\$239	Other	F1
DS-4400M-FLV-PSS-1YR	DS-4400M-FLV-PSS-1YR		Annual Maintenance PSS (DS-4400M-FLV)	\$1,160	Each	10%	\$1,044	Other	F1
DS-4400M-KT4-PSS-1YR	DS-4400M-KT4-PSS-1YR		Annual Maintenance PSS (DS-4400M-KT4)	\$133	Each	10%	\$120	Other	F1
DS-4400M-SHLF-PSS-1YR	DS-4400M-SHLF-PSS-1YR		Annual Maintenance PSS (DS-4400M-SHLF)	\$60	Each	10%	\$54	Other	F1
DS-4400M-SUI-PSS-1YR	DS-4400M-SUI-PSS-1YR		Annual Maintenance PSS (DS-4400M-SUI)	\$1,120	Each	10%	\$1,008	Other	F1
DS-4400M-TRK-PSS-1YR	DS-4400M-TRK-PSS-1YR		Annual Maintenance PSS (DS-4400M-TRK)	\$480	Each	10%	\$432	Other	F1
DS-4700M-16-PSS-1YR	DS-4700M-16-PSS-1YR		Annual Maintenance PSS (DS-4700M-16)	\$700	Each	10%	\$630	Other	F1
DS-4700M-KT8-PSS-1YR	DS-4700M-KT8-PSS-1YR		Annual Maintenance PSS (DS-4700M-KT8)	\$329	Each	10%	\$296	Other	F1
DS-4700M-KT8U-PSS-1YR	DS-4700M-KT8U-PSS-1YR		Annual Maintenance PSS (DS-4700M-KT8U)	\$343	Each	10%	\$309	Other	F1
DS-4700M-SUIC-PSS-1YR	DS-4700M-SUIC-PSS-1YR		Annual Maintenance PSS (DS-4700M-SUIC)	\$1,500	Each	10%	\$1,350	Other	F1
DS-4700M-TRK-PSS-1YR	DS-4700M-TRK-PSS-1YR		Annual Maintenance PSS (DS-4700M-TRK)	\$960	Each	10%	\$864	Other	F1
DS-4900B-00-PSS-1YR	DS-4900B-00-PSS-1YR		Annual Maintenance PSS (DS-4900B-00)	\$2,562	Each	10%	\$2,306	Other	F1
DS4900B-16U-0-PSS-1YR	DS4900B-16U-0-PSS-1YR		Annual Maintenance PSS (DS4900B-16U-0)	\$994	Each	10%	\$895	Other	F1
DS-4900B-CU-CF-PSS-1YR	DS-4900B-CU-CF-PSS-1YR		Annual Maintenance PSS (DS-4900B-CU-CF)	\$2,360	Each	10%	\$2,124	Other	F1
DS-4900B-CU-PSS-1YR	DS-4900B-CU-PSS-1YR		Annual Maintenance PSS (DS-4900B-CU)	\$2,360	Each	10%	\$2,124	Other	F1
DS4900B-ENT-CF-PSS-1YR	DS4900B-ENT-CF-PSS-1YR		Annual Maintenance PSS (DS4900B-ENT-CF)	\$2,580	Each	10%	\$2,322	Other	F1
DS4900B-ENT-PSS-1YR	DS4900B-ENT-PSS-1YR		Annual Maintenance PSS (DS4900B-ENT)	\$2,580	Each	10%	\$2,322	Other	F1
DS4900B-FW-CF-PSS-1YR	DS4900B-FW-CF-PSS-1YR		Annual Maintenance PSS (DS4900B-FW-CF)	\$1,460	Each	10%	\$1,314	Other	F1
DS4900B-FW-PSS-1YR	DS4900B-FW-PSS-1YR		Annual Maintenance PSS (DS4900B-FW)	\$1,460	Each	10%	\$1,314	Other	F1
DS4900B-PM-CF-PSS-1YR	DS4900B-PM-CF-PSS-1YR		Annual Maintenance PSS (DS4900B-PM-CF)	\$1,460	Each	10%	\$1,314	Other	F1
DS4900B-PM-PSS-1YR	DS4900B-PM-PSS-1YR		Annual Maintenance PSS (DS4900B-PM)	\$1,460	Each	10%	\$1,314	Other	F1
DS4900B-TR-CF-PSS-1YR	DS4900B-TR-CF-PSS-1YR		Annual Maintenance PSS (DS4900B-TR-CF)	\$1,740	Each	10%	\$1,566	Other	F1
DS4900B-TR-PSS-1YR	DS4900B-TR-PSS-1YR		Annual Maintenance PSS (DS4900B-TR)	\$1,740	Each	10%	\$1,566	Other	F1
DS4900B-XF-CF-PSS-1YR	DS4900B-XF-CF-PSS-1YR		Annual Maintenance PSS (DS4900B-XF-CF)	\$1,160	Each	10%	\$1,044	Other	F1
DS4900B-XF-PSS-1YR	DS4900B-XF-PSS-1YR		Annual Maintenance PSS (DS4900B-XF)	\$1,160	Each	10%	\$1,044	Other	F1
DS-5000B-00-PSS-1YR	DS-5000B-00-PSS-1YR		Annual Maintenance PSS (DS-5000B-00)	\$980	Each	10%	\$882	Other	F1
DS5000B-8U-00-PSS-1YR	DS5000B-8U-00-PSS-1YR		Annual Maintenance PSS (DS5000B-8U-00)	\$385	Each	10%	\$347	Other	F1
DS-5000B-CU-CF-PSS-1YR	DS-5000B-CU-CF-PSS-1YR		Annual Maintenance PSS (DS-5000B-CU-CF)	\$2,360	Each	10%	\$2,124	Other	F1
DS-5000B-CU-PSS-1YR	DS-5000B-CU-PSS-1YR		Annual Maintenance PSS (DS-5000B-CU)	\$2,360	Each	10%	\$2,124	Other	F1
DS5000B-ENT-CF-PSS-1YR	DS5000B-ENT-CF-PSS-1YR		Annual Maintenance PSS (DS5000B-ENT-CF)	\$1,460	Each	10%	\$1,314	Other	F1
DS5000B-ENT-PSS-1YR	DS5000B-ENT-PSS-1YR		Annual Maintenance PSS (DS5000B-ENT)	\$1,460	Each	10%	\$1,314	Other	F1
DS5000B-FW-CF-PSS-1YR	DS5000B-FW-CF-PSS-1YR		Annual Maintenance PSS (DS5000B-FW-CF)	\$780	Each	10%	\$702	Other	F1
DS5000B-FW-PSS-1YR	DS5000B-FW-PSS-1YR		Annual Maintenance PSS (DS5000B-FW)	\$780	Each	10%	\$702	Other	F1
DS5000B-PM-CF-PSS-1YR	DS5000B-PM-CF-PSS-1YR		Annual Maintenance PSS (DS5000B-PM-CF)	\$880	Each	10%	\$792	Other	F1
DS5000B-PM-PSS-1YR	DS5000B-PM-PSS-1YR		Annual Maintenance PSS (DS5000B-PM)	\$880	Each	10%	\$792	Other	F1
DS5000B-TR-CF-PSS-1YR	DS5000B-TR-CF-PSS-1YR		Annual Maintenance PSS (DS5000B-TR-CF)	\$1,100	Each	10%	\$990	Other	F1
DS5000B-TR-PSS-1YR	DS5000B-TR-PSS-1YR		Annual Maintenance PSS (DS5000B-TR)	\$1,100	Each	10%	\$990	Other	F1
DS5000B-XF-CF-PSS-1YR	DS5000B-XF-CF-PSS-1YR		Annual Maintenance PSS (DS5000B-XF-CF)	\$880	Each	10%	\$792	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DS5000B-XF-PSS-1YR	DS5000B-XF-PSS-1YR		Annual Maintenance PSS (DS5000B-XF)	\$880	Each	10%	\$792	Other	F1
DS5100B-4G8PU-PSS-1YR	DS5100B-4G8PU-PSS-1YR		Annual Maintenance PSS (DS5100B-4G8PU)	\$385	Each	10%	\$347	Other	F1
DS5100B-8G8PU-PSS-1YR	DS5100B-8G8PU-PSS-1YR		Annual Maintenance PSS (DS5100B-8G8PU)	\$377	Each	10%	\$340	Other	F1
DS-5100B-8G-PSS-1YR	DS-5100B-8G-PSS-1YR		Annual Maintenance PSS (DS-5100B-8G)	\$1,323	Each	10%	\$1,191	Other	F1
DS-5100B-AN-CF-PSS-1YR	DS-5100B-AN-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-AN-CF)	\$1,000	Each	10%	\$900	Other	F1
DS-5100B-AN-PSS-1YR	DS-5100B-AN-PSS-1YR		Annual Maintenance PSS (DS-5100B-AN)	\$1,000	Each	10%	\$900	Other	F1
DS-5100B-CU-CF-PSS-1YR	DS-5100B-CU-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-CU-CF)	\$1,460	Each	10%	\$1,314	Other	F1
DS-5100B-CU-PSS-1YR	DS-5100B-CU-PSS-1YR		Annual Maintenance PSS (DS-5100B-CU)	\$1,460	Each	10%	\$1,314	Other	F1
DS-5100B-EGM-PSS-1YR	DS-5100B-EGM-PSS-1YR		Annual Maintenance PSS (DS-5100B-EGM)	\$314	Each	10%	\$283	Other	F1
DS-5100B-ENT-CF-PSS-1YR	DS-5100B-ENT-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-ENT-CF)	\$1,960	Each	10%	\$1,764	Other	F1
DS-5100B-ENTE-CF-PSS-1YR	DS-5100B-ENTE-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-ENTE-CF)	\$1,720	Each	10%	\$1,548	Other	F1
DS-5100B-ENTE-PSS-1YR	DS-5100B-ENTE-PSS-1YR		Annual Maintenance PSS (DS-5100B-ENTE)	\$1,720	Each	10%	\$1,548	Other	F1
DS-5100B-ENT-PSS-1YR	DS-5100B-ENT-PSS-1YR		Annual Maintenance PSS (DS-5100B-ENT)	\$1,960	Each	10%	\$1,764	Other	F1
DS-5100B-EP-PSS-1YR	DS-5100B-EP-PSS-1YR		Annual Maintenance PSS (DS-5100B-EP)	\$2,100	Each	10%	\$1,890	Other	F1
DS-5100B-FV-CF-PSS-1YR	DS-5100B-FV-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-FV-CF)	\$1,794	Each	10%	\$1,615	Other	F1
DS-5100B-FV-PSS-1YR	DS-5100B-FV-PSS-1YR		Annual Maintenance PSS (DS-5100B-FV)	\$1,794	Each	10%	\$1,615	Other	F1
DS-5100B-FW-CF-PSS-1YR	DS-5100B-FW-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-FW-CF)	\$780	Each	10%	\$702	Other	F1
DS-5100B-FW-PSS-1YR	DS-5100B-FW-PSS-1YR		Annual Maintenance PSS (DS-5100B-FW)	\$780	Each	10%	\$702	Other	F1
DS-5100B-IR-CF-PSS-1YR	DS-5100B-IR-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-IR-CF)	\$3,156	Each	10%	\$2,840	Other	F1
DS-5100B-IR-PSS-1YR	DS-5100B-IR-PSS-1YR		Annual Maintenance PSS (DS-5100B-IR)	\$3,156	Each	10%	\$2,840	Other	F1
DS-5100B-PM-CF-PSS-1YR	DS-5100B-PM-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-PM-CF)	\$862	Each	10%	\$776	Other	F1
DS-5100B-PM-PSS-1YR	DS-5100B-PM-PSS-1YR		Annual Maintenance PSS (DS-5100B-PM)	\$862	Each	10%	\$776	Other	F1
DS-5100B-PSS-1YR	DS-5100B-PSS-1YR		Annual Maintenance PSS (DS-5100B)	\$1,295	Each	10%	\$1,166	Other	F1
DS-5100B-TR-CF-PSS-1YR	DS-5100B-TR-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-TR-CF)	\$1,100	Each	10%	\$990	Other	F1
DS-5100B-TR-PSS-1YR	DS-5100B-TR-PSS-1YR		Annual Maintenance PSS (DS-5100B-TR)	\$1,100	Each	10%	\$990	Other	F1
DS-5100B-XF-CF-PSS-1YR	DS-5100B-XF-CF-PSS-1YR		Annual Maintenance PSS (DS-5100B-XF-CF)	\$862	Each	10%	\$776	Other	F1
DS-5100B-XF-PSS-1YR	DS-5100B-XF-PSS-1YR		Annual Maintenance PSS (DS-5100B-XF)	\$862	Each	10%	\$776	Other	F1
DS5300B4G16PU-PSS-1YR	DS5300B4G16PU-PSS-1YR		Annual Maintenance PSS (DS5300B4G16PU)	\$1,071	Each	10%	\$964	Other	F1
DS5300B8G16PU-PSS-1YR	DS5300B8G16PU-PSS-1YR		Annual Maintenance PSS (DS5300B8G16PU)	\$1,029	Each	10%	\$926	Other	F1
DS-5300B-8G-PSS-1YR	DS-5300B-8G-PSS-1YR		Annual Maintenance PSS (DS-5300B-8G)	\$3,703	Each	10%	\$3,333	Other	F1
DS-5300B-AN-CF-PSS-1YR	DS-5300B-AN-CF-PSS-1YR		Annual Maintenance PSS (DS-5300B-AN-CF)	\$1,646	Each	10%	\$1,481	Other	F1
DS-5300B-AN-PSS-1YR	DS-5300B-AN-PSS-1YR		Annual Maintenance PSS (DS-5300B-AN)	\$1,646	Each	10%	\$1,481	Other	F1
DS-5300B-CU-CF-PSS-1YR	DS-5300B-CU-CF-PSS-1YR		Annual Maintenance PSS (DS-5300B-CU-CF)	\$2,360	Each	10%	\$2,124	Other	F1
DS-5300B-CU-PSS-1YR	DS-5300B-CU-PSS-1YR		Annual Maintenance PSS (DS-5300B-CU)	\$2,360	Each	10%	\$2,124	Other	F1
DS-5300B-EGM-PSS-1YR	DS-5300B-EGM-PSS-1YR		Annual Maintenance PSS (DS-5300B-EGM)	\$627	Each	10%	\$564	Other	F1
DS-5300B-ENT-CF-PSS-1YR	DS-5300B-ENT-CF-PSS-1YR		Annual Maintenance PSS (DS-5300B-ENT-CF)	\$3,802	Each	10%	\$3,422	Other	F1
DS-5300B-ENTE-CF-PSS-1YR	DS-5300B-ENTE-CF-PSS-1YR		Annual Maintenance PSS (DS-5300B-ENTE-CF)	\$3,360	Each	10%	\$3,024	Other	F1
DS-5300B-ENTE-PSS-1YR	DS-5300B-ENTE-PSS-1YR		Annual Maintenance PSS (DS-5300B-ENTE)	\$3,360	Each	10%	\$3,024	Other	F1
DS-5300B-ENT-PSS-1YR	DS-5300B-ENT-PSS-1YR		Annual Maintenance PSS (DS-5300B-ENT)	\$3,802	Each	10%	\$3,422	Other	F1
DS-5300B-EP-PSS-1YR	DS-5300B-EP-PSS-1YR		Annual Maintenance PSS (DS-5300B-EP)	\$5,803	Each	10%	\$5,223	Other	F1
DS-5300B-FV-CF-PSS-1YR	DS-5300B-FV-CF-PSS-1YR		Annual Maintenance PSS (DS-5300B-FV-CF)	\$3,144	Each	10%	\$2,830	Other	F1
DS-5300B-FV-PSS-1YR	DS-5300B-FV-PSS-1YR		Annual Maintenance PSS (DS-5300B-FV)	\$3,144	Each	10%	\$2,830	Other	F1
DS-5300B-FW-CF-PSS-1YR	DS-5300B-FW-CF-PSS-1YR		Annual Maintenance PSS (DS-5300B-FW-CF)	\$1,460	Each	10%	\$1,314	Other	F1
DS-5300B-FW-PSS-1YR	DS-5300B-FW-PSS-1YR		Annual Maintenance PSS (DS-5300B-FW)	\$1,460	Each	10%	\$1,314	Other	F1
DS-5300B-IR-CF-PSS-1YR	DS-5300B-IR-CF-PSS-1YR		Annual Maintenance PSS (DS-5300B-IR-CF)	\$4,743	Each	10%	\$4,269	Other	F1
DS-5300B-IR-PSS-1YR	DS-5300B-IR-PSS-1YR		Annual Maintenance PSS (DS-5300B-IR)	\$4,743	Each	10%	\$4,269	Other	F1
DS-5300B-PM-CF-PSS-1YR	DS-5300B-PM-CF-PSS-1YR		Annual Maintenance PSS (DS-5300B-PM-CF)	\$1,460	Each	10%	\$1,314	Other	F1
DS-5300B-PM-PSS-1YR	DS-5300B-PM-PSS-1YR		Annual Maintenance PSS (DS-5300B-PM)	\$1,460	Each	10%	\$1,314	Other	F1
DS-5300B-PSS-1YR	DS-5300B-PSS-1YR		Annual Maintenance PSS (DS-5300B)	\$3,479	Each	10%	\$3,131	Other	F1
DS-5300B-TR-CF-PSS-1YR	DS-5300B-TR-CF-PSS-1YR		Annual Maintenance PSS (DS-5300B-TR-CF)	\$1,760	Each	10%	\$1,584	Other	F1
DS-5300B-TR-PSS-1YR	DS-5300B-TR-PSS-1YR		Annual Maintenance PSS (DS-5300B-TR)	\$1,760	Each	10%	\$1,584	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	Column M (Column J*Column K)	
								ALJP Proposed Price/UoM (Calculated)	Product Category (If applicable)
DS-5300B-XF-CF-PSS-1YR	DS-5300B-XF-CF-PSS-1YR	Annual Maintenance PSS (DS-5300B-XF-CF)		\$1,160	Each	10%	\$1,044	Other	F1
DS-5300B-XF-PSS-1YR	DS-5300B-XF-PSS-1YR	Annual Maintenance PSS (DS-5300B-XF)		\$1,160	Each	10%	\$1,044	Other	F1
DS6505-16G12P-PSS-1YR	DS6505-16G12P-PSS-1YR	Annual Maintenance PSS (DS6505-16G12P)		\$431	Each	10%	\$388	Other	F1
DS6505-8G12PU-PSS-1YR	DS6505-8G12PU-PSS-1YR	Annual Maintenance PSS (DS6505-8G12PU)		\$447	Each	10%	\$402	Other	F1
DS-6505B-AN-CF-PSS-1YR	DS-6505B-AN-CF-PSS-1YR	Annual Maintenance PSS (DS-6505B-AN-CF)		\$720	Each	10%	\$648	Other	F1
DS-6505B-AN-PSS-1YR	DS-6505B-AN-PSS-1YR	Annual Maintenance PSS (DS-6505B-AN)		\$720	Each	10%	\$648	Other	F1
DS-6505B-ENT-CF-PSS-1YR	DS-6505B-ENT-CF-PSS-1YR	Annual Maintenance PSS (DS-6505B-ENT-CF)		\$1,360	Each	10%	\$1,224	Other	F1
DS-6505B-ENT-PSS-1YR	DS-6505B-ENT-PSS-1YR	Annual Maintenance PSS (DS-6505B-ENT)		\$1,360	Each	10%	\$1,224	Other	F1
DS-6505B-FV-CF-PSS-1YR	DS-6505B-FV-CF-PSS-1YR	Annual Maintenance PSS (DS-6505B-FV-CF)		\$1,120	Each	10%	\$1,008	Other	F1
DS-6505B-FV-PSS-1YR	DS-6505B-FV-PSS-1YR	Annual Maintenance PSS (DS-6505B-FV)		\$1,120	Each	10%	\$1,008	Other	F1
DS-6505B-FW-CF-PSS-1YR	DS-6505B-FW-CF-PSS-1YR	Annual Maintenance PSS (DS-6505B-FW-CF)		\$550	Each	10%	\$522	Other	F1
DS-6505B-FW-PSS-1YR	DS-6505B-FW-PSS-1YR	Annual Maintenance PSS (DS-6505B-FW)		\$580	Each	10%	\$522	Other	F1
DS-6505B-PM-CF-PSS-1YR	DS-6505B-PM-CF-PSS-1YR	Annual Maintenance PSS (DS-6505B-PM-CF)		\$600	Each	10%	\$540	Other	F1
DS-6505B-PM-PSS-1YR	DS-6505B-PM-PSS-1YR	Annual Maintenance PSS (DS-6505B-PM)		\$600	Each	10%	\$540	Other	F1
DS-6505B-TR-CF-PSS-1YR	DS-6505B-TR-CF-PSS-1YR	Annual Maintenance PSS (DS-6505B-TR-CF)		\$1,140	Each	10%	\$1,026	Other	F1
DS-6505B-TR-PSS-1YR	DS-6505B-TR-PSS-1YR	Annual Maintenance PSS (DS-6505B-TR)		\$1,140	Each	10%	\$1,026	Other	F1
DS-6505B-XF-CF-PSS-1YR	DS-6505B-XF-CF-PSS-1YR	Annual Maintenance PSS (DS-6505B-XF-CF)		\$300	Each	10%	\$270	Other	F1
DS-6505B-XF-PSS-1YR	DS-6505B-XF-PSS-1YR	Annual Maintenance PSS (DS-6505B-XF)		\$300	Each	10%	\$270	Other	F1
DS-6505R-B-8G-PSS-1YR	DS-6505R-B-8G-PSS-1YR	Annual Maintenance PSS (DS-6505R-B-8G)		\$547	Each	10%	\$493	Other	F1
DS-6505R-B-EP-PSS-1YR	DS-6505R-B-EP-PSS-1YR	Annual Maintenance PSS (DS-6505R-B-EP)		\$1,331	Each	10%	\$1,198	Other	F1
DS-6505R-B-PSS-1YR	DS-6505R-B-PSS-1YR	Annual Maintenance PSS (DS-6505R-B)		\$545	Each	10%	\$490	Other	F1
DS6510-16G8PU-PSS-1YR	DS6510-16G8PU-PSS-1YR	Annual Maintenance PSS (DS6510-16G8PU)		\$652	Each	10%	\$587	Other	F1
DS6510-8G12PU-PSS-1YR	DS6510-8G12PU-PSS-1YR	Annual Maintenance PSS (DS6510-8G12PU)		\$587	Each	10%	\$529	Other	F1
DS-6510B-10G-CF-PSS-1YR	DS-6510B-10G-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-10G-CF)		\$4,080	Each	10%	\$3,672	Other	F1
DS-6510B-10G-PSS-1YR	DS-6510B-10G-PSS-1YR	Annual Maintenance PSS (DS-6510B-10G)		\$4,080	Each	10%	\$3,672	Other	F1
DS-6510B-AN-CF-PSS-1YR	DS-6510B-AN-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-AN-CF)		\$1,120	Each	10%	\$1,008	Other	F1
DS-6510B-AN-PSS-1YR	DS-6510B-AN-PSS-1YR	Annual Maintenance PSS (DS-6510B-AN)		\$1,120	Each	10%	\$1,008	Other	F1
DS-6510B-CU-CF-PSS-1YR	DS-6510B-CU-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-CU-CF)		\$1,560	Each	10%	\$1,404	Other	F1
DS-6510B-CU-PSS-1YR	DS-6510B-CU-PSS-1YR	Annual Maintenance PSS (DS-6510B-CU)		\$1,560	Each	10%	\$1,404	Other	F1
DS-6510B-ENT-CF-PSS-1YR	DS-6510B-ENT-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-ENT-CF)		\$2,200	Each	10%	\$1,980	Other	F1
DS-6510B-ENT-PSS-1YR	DS-6510B-ENT-PSS-1YR	Annual Maintenance PSS (DS-6510B-ENT)		\$2,200	Each	10%	\$1,980	Other	F1
DS-6510B-FV-CF-PSS-1YR	DS-6510B-FV-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-FV-CF)		\$1,794	Each	10%	\$1,615	Other	F1
DS-6510B-FV-PSS-1YR	DS-6510B-FV-PSS-1YR	Annual Maintenance PSS (DS-6510B-FV)		\$1,794	Each	10%	\$1,615	Other	F1
DS-6510B-FW-CF-PSS-1YR	DS-6510B-FW-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-FW-CF)		\$840	Each	10%	\$756	Other	F1
DS-6510B-FW-PSS-1YR	DS-6510B-FW-PSS-1YR	Annual Maintenance PSS (DS-6510B-FW)		\$840	Each	10%	\$756	Other	F1
DS-6510B-IR-CF-PSS-1YR	DS-6510B-IR-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-IR-CF)		\$3,540	Each	10%	\$3,186	Other	F1
DS-6510B-IR-PSS-1YR	DS-6510B-IR-PSS-1YR	Annual Maintenance PSS (DS-6510B-IR)		\$3,540	Each	10%	\$3,186	Other	F1
DS-6510B-PM-CF-PSS-1YR	DS-6510B-PM-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-PM-CF)		\$940	Each	10%	\$846	Other	F1
DS-6510B-PM-PSS-1YR	DS-6510B-PM-PSS-1YR	Annual Maintenance PSS (DS-6510B-PM)		\$940	Each	10%	\$846	Other	F1
DS-6510B-SAO-CF-PSS-1YR	DS-6510B-SAO-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-SAO-CF)		\$440	Each	10%	\$396	Other	F1
DS-6510B-SAO-PSS-1YR	DS-6510B-SAO-PSS-1YR	Annual Maintenance PSS (DS-6510B-SAO)		\$440	Each	10%	\$396	Other	F1
DS-6510B-TR-CF-PSS-1YR	DS-6510B-TR-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-TR-CF)		\$1,180	Each	10%	\$1,062	Other	F1
DS-6510B-TR-PSS-1YR	DS-6510B-TR-PSS-1YR	Annual Maintenance PSS (DS-6510B-TR)		\$1,180	Each	10%	\$1,062	Other	F1
DS-6510B-XF-CF-PSS-1YR	DS-6510B-XF-CF-PSS-1YR	Annual Maintenance PSS (DS-6510B-XF-CF)		\$940	Each	10%	\$846	Other	F1
DS-6510B-XF-PSS-1YR	DS-6510B-XF-PSS-1YR	Annual Maintenance PSS (DS-6510B-XF)		\$940	Each	10%	\$846	Other	F1
DS-6510F-8GB-PSS-1YR	DS-6510F-8GB-PSS-1YR	Annual Maintenance PSS (DS-6510F-8GB)		\$1,391	Each	10%	\$1,252	Other	F1
DS-6510F-B-PSS-1YR	DS-6510F-B-PSS-1YR	Annual Maintenance PSS (DS-6510F-B)		\$1,450	Each	10%	\$1,305	Other	F1
DS-6510R-8GB-PSS-1YR	DS-6510R-8GB-PSS-1YR	Annual Maintenance PSS (DS-6510R-8GB)		\$1,391	Each	10%	\$1,252	Other	F1
DS-6510R8G-DC-PSS-1YR	DS-6510R8G-DC-PSS-1YR	Annual Maintenance PSS (DS-6510R8G-DC)		\$1,324	Each	10%	\$1,191	Other	F1
DS-6510R-B-EP-PSS-1YR	DS-6510R-B-EP-PSS-1YR	Annual Maintenance PSS (DS-6510R-B-EP)		\$3,289	Each	10%	\$2,960	Other	F1
DS-6510R-B-PSS-1YR	DS-6510R-B-PSS-1YR	Annual Maintenance PSS (DS-6510R-B)		\$1,390	Each	10%	\$1,242	Other	F1
DS6520-16G24P-PSS-1YR	DS6520-16G24P-PSS-1YR	Annual Maintenance PSS (DS6520-16G24P)		\$1,581	Each	10%	\$1,423	Other	F1
DS6520-8G24PU-PSS-1YR	DS6520-8G24PU-PSS-1YR	Annual Maintenance PSS (DS6520-8G24PU)		\$1,589	Each	10%	\$1,430	Other	F1
DS-6520B-10G-CF-PSS-1YR	DS-6520B-10G-CF-PSS-1YR	Annual Maintenance PSS (DS-6520B-10G-CF)		\$4,240	Each	10%	\$3,816	Other	F1
DS-6520B-10G-PSS-1YR	DS-6520B-10G-PSS-1YR	Annual Maintenance PSS (DS-6520B-10G)		\$4,240	Each	10%	\$3,816	Other	F1
DS-6520B-ENT-CF-PSS-1YR	DS-6520B-ENT-CF-PSS-1YR	Annual Maintenance PSS (DS-6520B-ENT-CF)		\$3,664	Each	10%	\$3,298	Other	F1
DS-6520B-ENT-PSS-1YR	DS-6520B-ENT-PSS-1YR	Annual Maintenance PSS (DS-6520B-ENT)		\$3,664	Each	10%	\$3,298	Other	F1
DS-6520B-FV-CF-PSS-1YR	DS-6520B-FV-CF-PSS-1YR	Annual Maintenance PSS (DS-6520B-FV-CF)		\$3,144	Each	10%	\$2,830	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
DS-6520B-FV-PSS-1YR	DS-6520B-FV-PSS-1YR	Annual Maintenance PSS (DS-6520B-FV)		\$3,144	Each	10%	\$2,830	Other	F1
DS-6520B-FW-CF-PSS-1YR	DS-6520B-FW-CF-PSS-1YR	Annual Maintenance PSS (DS-6520B-FW-CF)		\$1,512	Each	10%	\$1,361	Other	F1
DS-6520B-FW-PSS-1YR	DS-6520B-FW-PSS-1YR	Annual Maintenance PSS (DS-6520B-FW)		\$1,512	Each	10%	\$1,361	Other	F1
DS-6520B-IR-CF-PSS-1YR	DS-6520B-IR-CF-PSS-1YR	Annual Maintenance PSS (DS-6520B-IR-CF)		\$5,104	Each	10%	\$4,594	Other	F1
DS-6520B-IR-PSS-1YR	DS-6520B-IR-PSS-1YR	Annual Maintenance PSS (DS-6520B-IR)		\$5,104	Each	10%	\$4,594	Other	F1
DS-6520B-PM-CF-PSS-1YR	DS-6520B-PM-CF-PSS-1YR	Annual Maintenance PSS (DS-6520B-PM-CF)		\$1,512	Each	10%	\$1,361	Other	F1
DS-6520B-PM-PSS-1YR	DS-6520B-PM-PSS-1YR	Annual Maintenance PSS (DS-6520B-PM)		\$1,512	Each	10%	\$1,361	Other	F1
DS-6520B-TR-CF-PSS-1YR	DS-6520B-TR-CF-PSS-1YR	Annual Maintenance PSS (DS-6520B-TR-CF)		\$1,814	Each	10%	\$1,633	Other	F1
DS-6520B-TR-PSS-1YR	DS-6520B-TR-PSS-1YR	Annual Maintenance PSS (DS-6520B-TR)		\$1,814	Each	10%	\$1,633	Other	F1
DS-6520B-XF-CF-PSS-1YR	DS-6520B-XF-CF-PSS-1YR	Annual Maintenance PSS (DS-6520B-XF-CF)		\$1,210	Each	10%	\$1,089	Other	F1
DS-6520B-XF-PSS-1YR	DS-6520B-XF-PSS-1YR	Annual Maintenance PSS (DS-6520B-XF)		\$1,210	Each	10%	\$1,089	Other	F1
DS-6520F-8GB-PSS-1YR	DS-6520F-8GB-PSS-1YR	Annual Maintenance PSS (DS-6520F-8GB)		\$3,948	Each	10%	\$3,553	Other	F1
DS-6520F-B-PSS-1YR	DS-6520F-B-PSS-1YR	Annual Maintenance PSS (DS-6520F-B)		\$4,120	Each	10%	\$3,708	Other	F1
DS-6520R-8GB-PSS-1YR	DS-6520R-8GB-PSS-1YR	Annual Maintenance PSS (DS-6520R-8GB)		\$3,948	Each	10%	\$3,553	Other	F1
DS-6520R-B-EP-PSS-1YR	DS-6520R-B-EP-PSS-1YR	Annual Maintenance PSS (DS-6520R-B-EP)		\$7,721	Each	10%	\$6,949	Other	F1
DS-6520R-B-PSS-1YR	DS-6520R-B-PSS-1YR	Annual Maintenance PSS (DS-6520R-B)		\$3,924	Each	10%	\$3,532	Other	F1
DS-65XPWRSUP-PSS-1YR	DS-65XPWRSUP-PSS-1YR	Annual Maintenance PSS (DS-65XPWRSUP)		\$165	Each	10%	\$148	Other	F1
DS6610-16G8PU-PSS-1YR	DS6610-16G8PU-PSS-1YR	Annual Maintenance PSS (DS6610-16G8PU)		\$295	Each	10%	\$266	Other	F1
DS-6610B-ENT-PSS-1YR	DS-6610B-ENT-PSS-1YR	Annual Maintenance PSS (DS-6610B-ENT)		\$1,098	Each	10%	\$988	Other	F1
DS-6610R-B-0-PSS-1YR	DS-6610R-B-0-PSS-1YR	Annual Maintenance PSS (DS-6610R-B-0)		\$365	Each	10%	\$328	Other	F1
DS-6610R-B-8-PSS-1YR	DS-6610R-B-8-PSS-1YR	Annual Maintenance PSS (DS-6610R-B-8)		\$396	Each	10%	\$357	Other	F1
DS-6610R-B-EP-PSS-1YR	DS-6610R-B-EP-PSS-1YR	Annual Maintenance PSS (DS-6610R-B-EP)		\$1,222	Each	10%	\$1,100	Other	F1
DS6620-12PODLIC-PSS-1YR	DS6620-12PODLIC-PSS-1YR	Annual Maintenance PSS (DS6620-12PODLIC)		\$2,112	Each	10%	\$1,901	Other	F1
DS6620-16G12PU-PSS-1YR	DS6620-16G12PU-PSS-1YR	Annual Maintenance PSS (DS6620-16G12PU)		\$743	Each	10%	\$669	Other	F1
DS6620-16QSFP-LIC-PSS-1YR	DS6620-16QSFP-LIC-PSS-1YR	Annual Maintenance PSS (DS6620-16QSFP-LIC)		\$2,816	Each	10%	\$2,534	Other	F1
DS6620-32G12PU-PSS-1YR	DS6620-32G12PU-PSS-1YR	Annual Maintenance PSS (DS6620-32G12PU)		\$761	Each	10%	\$685	Other	F1
DS6620-32GX4QSFP-PSS-1YR	DS6620-32GX4QSFP-PSS-1YR	Annual Maintenance PSS (DS6620-32GX4QSFP)		\$1,523	Each	10%	\$1,370	Other	F1
DS6620-32QSFP-BRKO-PSS-1YR	DS6620-32QSFP-BRKO-PSS-1YR	Annual Maintenance PSS (DS6620-32QSFP-BRKO)		\$1,520	Each	10%	\$1,368	Other	F1
DS-6620B-ENT-PSS-1YR	DS-6620B-ENT-PSS-1YR	Annual Maintenance PSS (DS-6620B-ENT)		\$2,427	Each	10%	\$2,184	Other	F1
DS-6620B-IR-PSS-1YR	DS-6620B-IR-PSS-1YR	Annual Maintenance PSS (DS-6620B-IR)		\$3,540	Each	10%	\$3,186	Other	F1
DS-6620B-MF-PSS-1YR	DS-6620B-MF-PSS-1YR	Annual Maintenance PSS (DS-6620B-MF)		\$3,554	Each	10%	\$3,199	Other	F1
DS-6620F-16-B-24-PSS-1YR	DS-6620F-16-B-24-PSS-1YR	Annual Maintenance PSS (DS-6620F-16-B-24)		\$1,611	Each	10%	\$1,450	Other	F1
DS-6620F-B-0-PSS-1YR	DS-6620F-B-0-PSS-1YR	Annual Maintenance PSS (DS-6620F-B-0)		\$1,437	Each	10%	\$1,293	Other	F1
DS-6620F-B-24-PSS-1YR	DS-6620F-B-24-PSS-1YR	Annual Maintenance PSS (DS-6620F-B-24)		\$1,686	Each	10%	\$1,518	Other	F1
DS-6620F-B-EP-PSS-1YR	DS-6620F-B-EP-PSS-1YR	Annual Maintenance PSS (DS-6620F-B-EP)		\$3,683	Each	10%	\$3,314	Other	F1
DS-6620R-16-B-24-PSS-1YR	DS-6620R-16-B-24-PSS-1YR	Annual Maintenance PSS (DS-6620R-16-B-24)		\$1,611	Each	10%	\$1,450	Other	F1
DS-6620R-B-0-PSS-1YR	DS-6620R-B-0-PSS-1YR	Annual Maintenance PSS (DS-6620R-B-0)		\$1,437	Each	10%	\$1,293	Other	F1
DS-6620R-B-24-PSS-1YR	DS-6620R-B-24-PSS-1YR	Annual Maintenance PSS (DS-6620R-B-24)		\$1,686	Each	10%	\$1,518	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								Column L (Column I)	Column K (Column J)	
DS-6620R-B-EP-PSS-1YR	DS-6620R-B-EP-PSS-1YR		Annual Maintenance PSS (DS-6620R-B-EP)	\$3,683	Each	10%	\$3,314	Other	F1	
DS6630-24PODLIC-PSS-1YR	DS6630-24PODLIC-PSS-1YR		Annual Maintenance PSS (DS6630-24PODLIC)	\$8,442	Each	10%	\$7,598	Other	F1	
DS6630-32G24PU-PSS-1YR	DS6630-32G24PU-PSS-1YR		Annual Maintenance PSS (DS6630-32G24PU)	\$2,624	Each	10%	\$2,361	Other	F1	
DS6630-32GX8QSFP-PSS-1YR	DS6630-32GX8QSFP-PSS-1YR		Annual Maintenance PSS (DS6630-32GX8QSFP)	\$5,247	Each	10%	\$4,722	Other	F1	
DS6630-32QSFP-LIC-PSS-1YR	DS6630-32QSFP-LIC-PSS-1YR		Annual Maintenance PSS (DS6630-32QSFP-LIC)	\$16,884	Each	10%	\$15,196	Other	F1	
DS-6630B-ENT-PSS-1YR	DS-6630B-ENT-PSS-1YR		Annual Maintenance PSS (DS-6630B-ENT)	\$7,106	Each	10%	\$6,395	Other	F1	
DS-6630B-IR-PSS-1YR	DS-6630B-IR-PSS-1YR		Annual Maintenance PSS (DS-6630B-IR)	\$8,226	Each	10%	\$7,403	Other	F1	
DS-6630F-B-0-PSS-1YR	DS-6630F-B-0-PSS-1YR		Annual Maintenance PSS (DS-6630F-B-0)	\$6,089	Each	10%	\$5,480	Other	F1	
DS-6630F-B-24-PSS-1YR	DS-6630F-B-24-PSS-1YR		Annual Maintenance PSS (DS-6630F-B-24)	\$6,583	Each	10%	\$5,925	Other	F1	
DS-6630R-B-0-PSS-1YR	DS-6630R-B-0-PSS-1YR		Annual Maintenance PSS (DS-6630R-B-0)	\$6,089	Each	10%	\$5,480	Other	F1	
DS-6630R-B-24-PSS-1YR	DS-6630R-B-24-PSS-1YR		Annual Maintenance PSS (DS-6630R-B-24)	\$6,583	Each	10%	\$5,925	Other	F1	
DS-6630R-B-EP-PSS-1YR	DS-6630R-B-EP-PSS-1YR		Annual Maintenance PSS (DS-6630R-B-EP)	\$12,856	Each	10%	\$11,570	Other	F1	
DS-8B2-00L-PSS-1YR	DS-8B2-00L-PSS-1YR		Annual Maintenance PSS (DS-8B2-00L)	\$343	Each	10%	\$309	Other	F1	
DS-8B2-00-PSS-1YR	DS-8B2-00-PSS-1YR		Annual Maintenance PSS (DS-8B2-00)	\$469	Each	10%	\$422	Other	F1	
DS-8B3-FF-0-PSS-1YR	DS-8B3-FF-0-PSS-1YR		Annual Maintenance PSS (DS-8B3-FF-0)	\$399	Each	10%	\$359	Other	F1	
DS-8B3-FF-0U-PSS-1YR	DS-8B3-FF-0U-PSS-1YR		Annual Maintenance PSS (DS-8B3-FF-0U)	\$462	Each	10%	\$416	Other	F1	
DS8B3-V2-FFC-PSS-1YR	DS8B3-V2-FFC-PSS-1YR		Annual Maintenance PSS (DS8B3-V2-FFC)	\$760	Each	10%	\$684	Other	F1	
DS8B-ENT-PSS-1YR	DS8B-ENT-PSS-1YR		Annual Maintenance PSS (DS8B-ENT)	\$420	Each	10%	\$378	Other	F1	
DS8B-EP8-PSS-1YR	DS8B-EP8-PSS-1YR		Annual Maintenance PSS (DS8B-EP8)	\$217	Each	10%	\$195	Other	F1	
DS8B-FW-PSS-1YR	DS8B-FW-PSS-1YR		Annual Maintenance PSS (DS8B-FW)	\$380	Each	10%	\$342	Other	F1	
DS8B-PM-PSS-1YR	DS8B-PM-PSS-1YR		Annual Maintenance PSS (DS8B-PM)	\$420	Each	10%	\$378	Other	F1	
DS8B-QLC-PSS-1YR	DS8B-QLC-PSS-1YR		Annual Maintenance PSS (DS8B-QLC)	\$290	Each	10%	\$261	Other	F1	
DS8B-QL-PSS-1YR	DS8B-QL-PSS-1YR		Annual Maintenance PSS (DS8B-QL)	\$290	Each	10%	\$261	Other	F1	
DS8B-TR-PSS-1YR	DS8B-TR-PSS-1YR		Annual Maintenance PSS (DS8B-TR)	\$410	Each	10%	\$369	Other	F1	
DS8B-XF-PSS-1YR	DS8B-XF-PSS-1YR		Annual Maintenance PSS (DS8B-XF)	\$420	Each	10%	\$378	Other	F1	
DSBQLP-0D-PSS-1YR	DSBQLP-0D-PSS-1YR		Annual Maintenance PSS (DSBQLP-0D)	\$580	Each	10%	\$522	Other	F1	
DSBXFAB-0D-PSS-1YR	DSBXFAB-0D-PSS-1YR		Annual Maintenance PSS (DSBXFAB-0D)	\$235	Each	10%	\$212	Other	F1	
DS-CUPSW-32M2-PSS-1YR	DS-CUPSW-32M2-PSS-1YR		Annual Maintenance PSS (DS-CUPSW-32M2)	\$1,000	Each	10%	\$900	Other	F1	
DS-CUPSW-4700-PSS-1YR	DS-CUPSW-4700-PSS-1YR		Annual Maintenance PSS (DS-CUPSW-4700)	\$1,040	Each	10%	\$936	Other	F1	
DSSD-CX-1-2PORT-H-PSS-1YR	DSSD-CX-1-2PORT-H-PSS-1YR		Annual Maintenance PSS (DSSD-CX-1-2PORT-H)	\$170	Each	10%	\$153	Other	F1	
DSSD-CX-1-2PORT-L-PSS-1YR	DSSD-CX-1-2PORT-L-PSS-1YR		Annual Maintenance PSS (DSSD-CX-1-2PORT-L)	\$170	Each	10%	\$153	Other	F1	
DSSD-D5-1-2T18-PSS-1YR	DSSD-D5-1-2T18-PSS-1YR		Annual Maintenance PSS (DSSD-D5-1-2T18)	\$130,650	Each	10%	\$117,585	Other	F1	
DSSD-D5-1-2T36-PSS-1YR	DSSD-D5-1-2T36-PSS-1YR		Annual Maintenance PSS (DSSD-D5-1-2T36)	\$195,650	Each	10%	\$176,085	Other	F1	
DSSD-D5-1-4T18-PSS-1YR	DSSD-D5-1-4T18-PSS-1YR		Annual Maintenance PSS (DSSD-D5-1-4T18)	\$195,650	Each	10%	\$176,085	Other	F1	
DSSD-D5-1-4T36-PSS-1YR	DSSD-D5-1-4T36-PSS-1YR		Annual Maintenance PSS (DSSD-D5-1-4T36)	\$326,300	Each	10%	\$293,670	Other	F1	
DSSD-D5-1-CM-SP-PSS-1YR	DSSD-D5-1-CM-SP-PSS-1YR		Annual Maintenance PSS (DSSD-D5-1-CM-SP)	\$14,170	Each	10%	\$12,753	Other	F1	
DSSD-D5-1-FAN-SP-PSS-1YR	DSSD-D5-1-FAN-SP-PSS-1YR		Annual Maintenance PSS (DSSD-D5-1-FAN-SP)	\$410	Each	10%	\$369	Other	F1	
DSSD-D5-1-IOM-SP-PSS-1YR	DSSD-D5-1-IOM-SP-PSS-1YR		Annual Maintenance PSS (DSSD-D5-1-IOM-SP)	\$7,930	Each	10%	\$7,137	Other	F1	
DSSD-D5-1-PS-SP-PSS-1YR	DSSD-D5-1-PS-SP-PSS-1YR		Annual Maintenance PSS (DSSD-D5-1-PS-SP)	\$419	Each	10%	\$377	Other	F1	
DSSD-D5-2-2T18-PSS-1YR	DSSD-D5-2-2T18-PSS-1YR		Annual Maintenance PSS (DSSD-D5-2-2T18)	\$55,900	Each	10%	\$50,310	Other	F1	
DSSD-D5-2-2T36-PSS-1YR	DSSD-D5-2-2T36-PSS-1YR		Annual Maintenance PSS (DSSD-D5-2-2T36)	\$94,900	Each	10%	\$85,410	Other	F1	
DSSD-D5-2-4T18-PSS-1YR	DSSD-D5-2-4T18-PSS-1YR		Annual Maintenance PSS (DSSD-D5-2-4T18)	\$74,100	Each	10%	\$66,690	Other	F1	
DSSD-D5-2-4T36-PSS-1YR	DSSD-D5-2-4T36-PSS-1YR		Annual Maintenance PSS (DSSD-D5-2-4T36)	\$159,250	Each	10%	\$143,325	Other	F1	
DSSD-D5-2-8T18-PSS-1YR	DSSD-D5-2-8T18-PSS-1YR		Annual Maintenance PSS (DSSD-D5-2-8T18)	\$159,250	Each	10%	\$143,325	Other	F1	
DSSD-D5-2-8T36-PSS-1YR	DSSD-D5-2-8T36-PSS-1YR		Annual Maintenance PSS (DSSD-D5-2-8T36)	\$273,000	Each	10%	\$245,700	Other	F1	
DSSD-D5-2-CM3-SP-PSS-1YR	DSSD-D5-2-CM3-SP-PSS-1YR		Annual Maintenance PSS (DSSD-D5-2-CM3-SP)	\$7,475	Each	10%	\$6,728	Other	F1	
DSSD-D5-2-CM-UPG-PSS-1YR	DSSD-D5-2-CM-UPG-PSS-1YR		Annual Maintenance PSS (DSSD-D5-2-CM-UPG)	\$14,950	Each	10%	\$13,455	Other	F1	
DSSD-FM-1-2T18-PSS-1YR	DSSD-FM-1-2T18-PSS-1YR		Annual Maintenance PSS (DSSD-FM-1-2T18)	\$85,410	Each	10%	\$76,869	Other	F1	
DSSD-FM-1-2T-SP-PSS-1YR	DSSD-FM-1-2T-SP-PSS-1YR		Annual Maintenance PSS (DSSD-FM-1-2T-SP)	\$4,745	Each	10%	\$4,271	Other	F1	
DSSD-FM-1-4T18-PSS-1YR	DSSD-FM-1-4T18-PSS-1YR		Annual Maintenance PSS (DSSD-FM-1-4T18)	\$169,650	Each	10%	\$152,685	Other	F1	
DSSD-FM-1-4T-SP-PSS-1YR	DSSD-FM-1-4T-SP-PSS-1YR		Annual Maintenance PSS (DSSD-FM-1-4T-SP)	\$9,425	Each	10%	\$8,483	Other	F1	
DSSD-FM-2-4T18-PSS-1YR	DSSD-FM-2-4T18-PSS-1YR		Annual Maintenance PSS (DSSD-FM-2-4T18)	\$106,600	Each	10%	\$95,940	Other	F1	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DSSD-FM-2-8T18-PSS-1YR	DSSD-FM-2-8T18-PSS-1YR		Annual Maintenance PSS (DSSD-FM-2-8T18)	\$182,000	Each	10%	\$163,800	Other	F1
DSSD-FM-2-8T-SP-PSS-1YR	DSSD-FM-2-8T-SP-PSS-1YR		Annual Maintenance PSS (DSSD-FM-2-8T-SP)	\$10,140	Each	10%	\$9,126	Other	F1
D-TIERADD-BAS-PSS-1YR	D-TIERADD-BAS-PSS-1YR		Annual Maintenance PSS (D-TIERADD-BAS)	\$772	Each	10%	\$694	Other	F1
D-TIERADD-C01-PSS-1YR	D-TIERADD-C01-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C01)	\$86	Each	10%	\$77	Other	F1
D-TIERADD-C02-PSS-1YR	D-TIERADD-C02-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C02)	\$81	Each	10%	\$73	Other	F1
D-TIERADD-C03-PSS-1YR	D-TIERADD-C03-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C03)	\$71	Each	10%	\$64	Other	F1
D-TIERADD-C04-PSS-1YR	D-TIERADD-C04-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C04)	\$66	Each	10%	\$60	Other	F1
D-TIERADD-C05-PSS-1YR	D-TIERADD-C05-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C05)	\$63	Each	10%	\$57	Other	F1
D-TIERADD-C06-PSS-1YR	D-TIERADD-C06-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C06)	\$57	Each	10%	\$51	Other	F1
D-TIERADD-C07-PSS-1YR	D-TIERADD-C07-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C07)	\$51	Each	10%	\$46	Other	F1
D-TIERADD-C08-PSS-1YR	D-TIERADD-C08-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C08)	\$45	Each	10%	\$40	Other	F1
D-TIERADD-C09-PSS-1YR	D-TIERADD-C09-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C09)	\$38	Each	10%	\$34	Other	F1
D-TIERADD-C10-PSS-1YR	D-TIERADD-C10-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C10)	\$33	Each	10%	\$30	Other	F1
D-TIERADD-C11-PSS-1YR	D-TIERADD-C11-PSS-1YR		Annual Maintenance PSS (D-TIERADD-C11)	\$30	Each	10%	\$27	Other	F1
D-TIERADD-N01-PSS-1YR	D-TIERADD-N01-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N01)	\$43	Each	10%	\$39	Other	F1
D-TIERADD-N02-PSS-1YR	D-TIERADD-N02-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N02)	\$41	Each	10%	\$37	Other	F1
D-TIERADD-N03-PSS-1YR	D-TIERADD-N03-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N03)	\$35	Each	10%	\$32	Other	F1
D-TIERADD-N04-PSS-1YR	D-TIERADD-N04-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N04)	\$33	Each	10%	\$30	Other	F1
D-TIERADD-N05-PSS-1YR	D-TIERADD-N05-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N05)	\$32	Each	10%	\$28	Other	F1
D-TIERADD-N06-PSS-1YR	D-TIERADD-N06-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N06)	\$29	Each	10%	\$26	Other	F1
D-TIERADD-N07-PSS-1YR	D-TIERADD-N07-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N07)	\$26	Each	10%	\$23	Other	F1
D-TIERADD-N08-PSS-1YR	D-TIERADD-N08-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N08)	\$22	Each	10%	\$20	Other	F1
D-TIERADD-N09-PSS-1YR	D-TIERADD-N09-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N09)	\$19	Each	10%	\$17	Other	F1
D-TIERADD-N10-PSS-1YR	D-TIERADD-N10-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N10)	\$17	Each	10%	\$15	Other	F1
D-TIERADD-N11-PSS-1YR	D-TIERADD-N11-PSS-1YR		Annual Maintenance PSS (D-TIERADD-N11)	\$14	Each	10%	\$13	Other	F1
D-TIERPKG-BAS-PSS-1YR	D-TIERPKG-BAS-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-BAS)	\$2,170	Each	10%	\$1,953	Other	F1
D-TIERPKG-C01-PSS-1YR	D-TIERPKG-C01-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C01)	\$243	Each	10%	\$219	Other	F1
D-TIERPKG-C02-PSS-1YR	D-TIERPKG-C02-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C02)	\$227	Each	10%	\$204	Other	F1
D-TIERPKG-C03-PSS-1YR	D-TIERPKG-C03-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C03)	\$199	Each	10%	\$179	Other	F1
D-TIERPKG-C04-PSS-1YR	D-TIERPKG-C04-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C04)	\$185	Each	10%	\$167	Other	F1
D-TIERPKG-C05-PSS-1YR	D-TIERPKG-C05-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C05)	\$178	Each	10%	\$161	Other	F1
D-TIERPKG-C06-PSS-1YR	D-TIERPKG-C06-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C06)	\$161	Each	10%	\$145	Other	F1
D-TIERPKG-C07-PSS-1YR	D-TIERPKG-C07-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C07)	\$144	Each	10%	\$129	Other	F1
D-TIERPKG-C08-PSS-1YR	D-TIERPKG-C08-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C08)	\$125	Each	10%	\$112	Other	F1
D-TIERPKG-C09-PSS-1YR	D-TIERPKG-C09-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C09)	\$108	Each	10%	\$97	Other	F1
D-TIERPKG-C10-PSS-1YR	D-TIERPKG-C10-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C10)	\$95	Each	10%	\$86	Other	F1
D-TIERPKG-C11-PSS-1YR	D-TIERPKG-C11-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-C11)	\$83	Each	10%	\$75	Other	F1
D-TIERPKG-N01-PSS-1YR	D-TIERPKG-N01-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N01)	\$121	Each	10%	\$109	Other	F1
D-TIERPKG-N02-PSS-1YR	D-TIERPKG-N02-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N02)	\$113	Each	10%	\$102	Other	F1
D-TIERPKG-N03-PSS-1YR	D-TIERPKG-N03-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N03)	\$100	Each	10%	\$90	Other	F1
D-TIERPKG-N04-PSS-1YR	D-TIERPKG-N04-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N04)	\$92	Each	10%	\$83	Other	F1
D-TIERPKG-N05-PSS-1YR	D-TIERPKG-N05-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N05)	\$89	Each	10%	\$80	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
D-TIERPKG-N06-PSS-1YR	D-TIERPKG-N06-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N06)	\$81	Each	10%	\$73	Other	F1
D-TIERPKG-N07-PSS-1YR	D-TIERPKG-N07-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N07)	\$72	Each	10%	\$65	Other	F1
D-TIERPKG-N08-PSS-1YR	D-TIERPKG-N08-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N08)	\$62	Each	10%	\$56	Other	F1
D-TIERPKG-N09-PSS-1YR	D-TIERPKG-N09-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N09)	\$54	Each	10%	\$48	Other	F1
D-TIERPKG-N10-PSS-1YR	D-TIERPKG-N10-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N10)	\$48	Each	10%	\$43	Other	F1
D-TIERPKG-N11-PSS-1YR	D-TIERPKG-N11-PSS-1YR		Annual Maintenance PSS (D-TIERPKG-N11)	\$42	Each	10%	\$38	Other	F1
DX-SM29-L-PSS-1YR	DX-SM29-L-PSS-1YR		Annual Maintenance PSS (DX-SM29-L)	\$1,709	Each	10%	\$1,538	Other	F1
DX-SM29-U-PSS-1YR	DX-SM29-U-PSS-1YR		Annual Maintenance PSS (DX-SM29-U)	\$4,270	Each	10%	\$3,843	Other	F1
DX-SM31-U-PSS-1YR	DX-SM31-U-PSS-1YR		Annual Maintenance PSS (DX-SM31-U)	\$4,270	Each	10%	\$3,843	Other	F1
E-1400MODCONV-PSS-1YR	E-1400MODCONV-PSS-1YR		Annual Maintenance PSS (E-1400MODCONV)	\$5,968	Each	10%	\$5,371	Other	F1
E-1400MOD-PSS-1YR	E-1400MOD-PSS-1YR		Annual Maintenance PSS (E-1400MOD)	\$5,968	Each	10%	\$5,371	Other	F1
E-1400MODUF-PSS-1YR	E-1400MODUF-PSS-1YR		Annual Maintenance PSS (E-1400MODUF)	\$5,968	Each	10%	\$5,371	Other	F1
E-1400MODU-PSS-1YR	E-1400MODU-PSS-1YR		Annual Maintenance PSS (E-1400MODU)	\$5,968	Each	10%	\$5,371	Other	F1
E-1600MODSCONV-PSS-1YR	E-1600MODSCONV-PSS-1YR		Annual Maintenance PSS (E-1600MODSCONV)	\$4,753	Each	10%	\$4,278	Other	F1
E-1600MODS-PSS-1YR	E-1600MODS-PSS-1YR		Annual Maintenance PSS (E-1600MODS)	\$5,968	Each	10%	\$5,371	Other	F1
E-1600MODSUF-PSS-1YR	E-1600MODSUF-PSS-1YR		Annual Maintenance PSS (E-1600MODSUF)	\$4,753	Each	10%	\$4,278	Other	F1
E-1600MODSU-PSS-1YR	E-1600MODSU-PSS-1YR		Annual Maintenance PSS (E-1600MODSU)	\$4,753	Each	10%	\$4,278	Other	F1
E-350MOD-PSS-1YR	E-350MOD-PSS-1YR		Annual Maintenance PSS (E-350MOD)	\$1,592	Each	10%	\$1,433	Other	F1
E-350MODUF-PSS-1YR	E-350MODUF-PSS-1YR		Annual Maintenance PSS (E-350MODUF)	\$1,268	Each	10%	\$1,141	Other	F1
E-350MODU-PSS-1YR	E-350MODU-PSS-1YR		Annual Maintenance PSS (E-350MODU)	\$1,268	Each	10%	\$1,141	Other	F1
E4DAE15300F-PSS-1YR	E4DAE15300F-PSS-1YR		Annual Maintenance PSS (E4DAE15300F)	\$5,389	Each	10%	\$4,850	Other	F1
E51DP15600F-PSS-1YR	E51DP15600F-PSS-1YR		Annual Maintenance PSS (E51DP15600F)	\$3,036	Each	10%	\$2,733	Other	F1
E51DP256001F-PSS-1YR	E51DP256001F-PSS-1YR		Annual Maintenance PSS (E51DP256001F)	\$3,589	Each	10%	\$3,230	Other	F1
E53DE256001BF-PSS-1YR	E53DE256001BF-PSS-1YR		Annual Maintenance PSS (E53DE256001BF)	\$5,067	Each	10%	\$4,561	Other	F1
E53DE256001F-PSS-1YR	E53DE256001F-PSS-1YR		Annual Maintenance PSS (E53DE256001F)	\$5,140	Each	10%	\$4,626	Other	F1
E53DE259001F-PSS-1YR	E53DE259001F-PSS-1YR		Annual Maintenance PSS (E53DE259001F)	\$6,242	Each	10%	\$5,618	Other	F1
E53DP15600F-PSS-1YR	E53DP15600F-PSS-1YR		Annual Maintenance PSS (E53DP15600F)	\$5,044	Each	10%	\$4,539	Other	F1
E55DE256001F-PSS-1YR	E55DE256001F-PSS-1YR		Annual Maintenance PSS (E55DE256001F)	\$7,053	Each	10%	\$6,348	Other	F1
E5E59001SE-PSS-1YR	E5E59001SE-PSS-1YR		Annual Maintenance PSS (E5E59001SE)	\$945	Each	10%	\$851	Other	F1
E5E69001SE-PSS-1YR	E5E69001SE-PSS-1YR		Annual Maintenance PSS (E5E69001SE)	\$1,009	Each	10%	\$908	Other	F1
E5E7030LE-PSS-1YR	E5E7030LE-PSS-1YR		Annual Maintenance PSS (E5E7030LE)	\$1,275	Each	10%	\$1,147	Other	F1
E5EDA15030WF-PSS-1YR	E5EDA15030WF-PSS-1YR		Annual Maintenance PSS (E5EDA15030WF)	\$3,143	Each	10%	\$2,828	Other	F1
E5EDA8030WF-PSS-1YR	E5EDA8030WF-PSS-1YR		Annual Maintenance PSS (E5EDA8030WF)	\$1,868	Each	10%	\$1,681	Other	F1
E5EDE139001WF-PSS-1YR	E5EDE139001WF-PSS-1YR		Annual Maintenance PSS (E5EDE139001WF)	\$2,768	Each	10%	\$2,492	Other	F1
E5EDE256001WF-PSS-1YR	E5EDE256001WF-PSS-1YR		Annual Maintenance PSS (E5EDE256001WF)	\$3,690	Each	10%	\$3,321	Other	F1
E5EDE259001WF-PSS-1YR	E5EDE259001WF-PSS-1YR		Annual Maintenance PSS (E5EDE259001WF)	\$4,786	Each	10%	\$4,308	Other	F1
E5LDE256001WF-PSS-1YR	E5LDE256001WF-PSS-1YR		Annual Maintenance PSS (E5LDE256001WF)	\$5,957	Each	10%	\$5,362	Other	F1
E-700MODCONV-PSS-1YR	E-700MODCONV-PSS-1YR		Annual Maintenance PSS (E-700MODCONV)	\$2,430	Each	10%	\$2,187	Other	F1
E-700MOD-PSS-1YR	E-700MOD-PSS-1YR		Annual Maintenance PSS (E-700MOD)	\$3,051	Each	10%	\$2,746	Other	F1
E-700MODUF-PSS-1YR	E-700MODUF-PSS-1YR		Annual Maintenance PSS (E-700MODUF)	\$2,430	Each	10%	\$2,187	Other	F1
E-700MODU-PSS-1YR	E-700MODU-PSS-1YR		Annual Maintenance PSS (E-700MODU)	\$2,430	Each	10%	\$2,187	Other	F1
EA-1024-2048UFD-PSS-1YR	EA-1024-2048UFD-PSS-1YR		Annual Maintenance PSS (EA-1024-2048UFD)	\$47,384	Each	10%	\$42,646	Other	F1
EA-1024ADD3P-PSS-1YR	EA-1024ADD3P-PSS-1YR		Annual Maintenance PSS (EA-1024ADD3P)	\$55,453	Each	10%	\$49,908	Other	F1
EA-1024ADD-PSS-1YR	EA-1024ADD-PSS-1YR		Annual Maintenance PSS (EA-1024ADD)	\$55,453	Each	10%	\$49,908	Other	F1
EA-1024ADDU3P-PSS-1YR	EA-1024ADDU3P-PSS-1YR		Annual Maintenance PSS (EA-1024ADDU3P)	\$57,416	Each	10%	\$51,675	Other	F1
EA-1024ADDUF-PSS-1YR	EA-1024ADDUF-PSS-1YR		Annual Maintenance PSS (EA-1024ADDUF)	\$57,416	Each	10%	\$51,675	Other	F1
EA-1024ADDU-PSS-1YR	EA-1024ADDU-PSS-1YR		Annual Maintenance PSS (EA-1024ADDU)	\$57,416	Each	10%	\$51,675	Other	F1
EA1024ADUFD3P-PSS-1YR	EA1024ADUFD3P-PSS-1YR		Annual Maintenance PSS (EA1024ADUFD3P)	\$57,416	Each	10%	\$51,675	Other	F1
EA-1024BASE3P-PSS-1YR	EA-1024BASE3P-PSS-1YR		Annual Maintenance PSS (EA-1024BASE3P)	\$55,453	Each	10%	\$49,908	Other	F1
EA-1024BASE-PSS-1YR	EA-1024BASE-PSS-1YR		Annual Maintenance PSS (EA-1024BASE)	\$55,453	Each	10%	\$49,908	Other	F1
EA-2048ADD3P-PSS-1YR	EA-2048ADD3P-PSS-1YR		Annual Maintenance PSS (EA-2048ADD3P)	\$105,450	Each	10%	\$94,905	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
EA-2048ADD-PSS-1YR	EA-2048ADD-PSS-1YR		Annual Maintenance PSS (EA-2048ADD)	\$105,450	Each	10%	\$94,905	Other	F1
EA-2048ADDU3P-PSS-1YR	EA-2048ADDU3P-PSS-1YR		Annual Maintenance PSS (EA-2048ADDU3P)	\$109,185	Each	10%	\$98,266	Other	F1
EA-2048ADDUFD-PSS-1YR	EA-2048ADDUFD-PSS-1YR		Annual Maintenance PSS (EA-2048ADDUFD)	\$109,185	Each	10%	\$98,266	Other	F1
EA-2048ADDU-PSS-1YR	EA-2048ADDU-PSS-1YR		Annual Maintenance PSS (EA-2048ADDU)	\$109,185	Each	10%	\$98,266	Other	F1
EA2048ADUFD3P-PSS-1YR	EA2048ADUFD3P-PSS-1YR		Annual Maintenance PSS (EA2048ADUFD3P)	\$109,185	Each	10%	\$98,266	Other	F1
EA-2048BASE3P-PSS-1YR	EA-2048BASE3P-PSS-1YR		Annual Maintenance PSS (EA-2048BASE3P)	\$105,450	Each	10%	\$94,905	Other	F1
EA-2048BASE-PSS-1YR	EA-2048BASE-PSS-1YR		Annual Maintenance PSS (EA-2048BASE)	\$105,450	Each	10%	\$94,905	Other	F1
EA-512-1024UFD-PSS-1YR	EA-512-1024UFD-PSS-1YR		Annual Maintenance PSS (EA-512-1024UFD)	\$11,938	Each	10%	\$10,744	Other	F1
EA-512-2048UFD-PSS-1YR	EA-512-2048UFD-PSS-1YR		Annual Maintenance PSS (EA-512-2048UFD)	\$47,384	Each	10%	\$42,646	Other	F1
EA-512ADD3P-PSS-1YR	EA-512ADD3P-PSS-1YR		Annual Maintenance PSS (EA-512ADD3P)	\$43,263	Each	10%	\$38,936	Other	F1
EA-512ADD-PSS-1YR	EA-512ADD-PSS-1YR		Annual Maintenance PSS (EA-512ADD)	\$43,263	Each	10%	\$38,936	Other	F1
EA-512ADDU3P-PSS-1YR	EA-512ADDU3P-PSS-1YR		Annual Maintenance PSS (EA-512ADDU3P)	\$44,795	Each	10%	\$40,316	Other	F1
EA512ADDUFD3P-PSS-1YR	EA512ADDUFD3P-PSS-1YR		Annual Maintenance PSS (EA512ADDUFD3P)	\$44,795	Each	10%	\$40,316	Other	F1
EA-512ADDUFD-PSS-1YR	EA-512ADDUFD-PSS-1YR		Annual Maintenance PSS (EA-512ADDUFD)	\$44,795	Each	10%	\$40,316	Other	F1
EA-512ADDU-PSS-1YR	EA-512ADDU-PSS-1YR		Annual Maintenance PSS (EA-512ADDU)	\$44,795	Each	10%	\$40,316	Other	F1
EA-512BASE3P-PSS-1YR	EA-512BASE3P-PSS-1YR		Annual Maintenance PSS (EA-512BASE3P)	\$43,263	Each	10%	\$38,936	Other	F1
EA-512BASE-PSS-1YR	EA-512BASE-PSS-1YR		Annual Maintenance PSS (EA-512BASE)	\$43,263	Each	10%	\$38,936	Other	F1
EAF-1024-2048UFD-PSS-1YR	EAF-1024-2048UFD-PSS-1YR		Annual Maintenance PSS (EAF-1024-2048UFD)	\$216,000	Each	10%	\$194,400	Other	F1
EAF-NAS-SN-PSS-1YR	EAF-NAS-SN-PSS-1YR		Annual Maintenance PSS (EAF-NAS-SN)	\$23,161	Each	10%	\$20,845	Other	F1
EAF-NAS-SNU-PSS-1YR	EAF-NAS-SNU-PSS-1YR		Annual Maintenance PSS (EAF-NAS-SNU)	\$23,161	Each	10%	\$20,845	Other	F1
EA-NAS-SN-PSS-1YR	EA-NAS-SN-PSS-1YR		Annual Maintenance PSS (EA-NAS-SN)	\$23,115	Each	10%	\$20,804	Other	F1
EA-NAS-SNU-PSS-1YR	EA-NAS-SNU-PSS-1YR		Annual Maintenance PSS (EA-NAS-SNU)	\$23,115	Each	10%	\$20,804	Other	F1
EBA-QUOTE-PSS-1YR	EBA-QUOTE-PSS-1YR		Annual Maintenance PSS (EBA-QUOTE)	\$34	Each	10%	\$30	Other	F1
EBA-UP-1.5K-2K-PSS-1YR	EBA-UP-1.5K-2K-PSS-1YR		Annual Maintenance PSS (EBA-UP-1.5K-2K)	\$16,875	Each	10%	\$15,188	Other	F1
EBA-UP-100-250-PSS-1YR	EBA-UP-100-250-PSS-1YR		Annual Maintenance PSS (EBA-UP-100-250)	\$7,500	Each	10%	\$6,750	Other	F1
EBA-UP-1K-1.5K-PSS-1YR	EBA-UP-1K-1.5K-PSS-1YR		Annual Maintenance PSS (EBA-UP-1K-1.5K)	\$16,875	Each	10%	\$15,188	Other	F1
EBA-UP-250-500-PSS-1YR	EBA-UP-250-500-PSS-1YR		Annual Maintenance PSS (EBA-UP-250-500)	\$7,500	Each	10%	\$6,750	Other	F1
EBA-UP-500-800-PSS-1YR	EBA-UP-500-800-PSS-1YR		Annual Maintenance PSS (EBA-UP-500-800)	\$7,500	Each	10%	\$6,750	Other	F1
EBA-UP-800-1K-PSS-1YR	EBA-UP-800-1K-PSS-1YR		Annual Maintenance PSS (EBA-UP-800-1K)	\$6,750	Each	10%	\$6,075	Other	F1
E-BK4000E-PSS-1YR	E-BK4000E-PSS-1YR		Annual Maintenance PSS (E-BK4000E)	\$359	Each	10%	\$323	Other	F1
E-BK4000EUF-PSS-1YR	E-BK4000EUF-PSS-1YR		Annual Maintenance PSS (E-BK4000EUF)	\$3,265	Each	10%	\$2,938	Other	F1
E-BK4000EU-PSS-1YR	E-BK4000EU-PSS-1YR		Annual Maintenance PSS (E-BK4000EU)	\$743	Each	10%	\$669	Other	F1
EC-1200-PSS-1YR	EC-1200-PSS-1YR		Annual Maintenance PSS (EC-1200)	\$1,572	Each	10%	\$1,415	Other	F1
EC-1230B-PSS-1YR	EC-1230B-PSS-1YR		Annual Maintenance PSS (EC-1230B)	\$1,158	Each	10%	\$1,042	Other	F1
EC-1500-B-PSS-1YR	EC-1500-B-PSS-1YR		Annual Maintenance PSS (EC-1500-B)	\$924	Each	10%	\$832	Other	F1
EC-1500-M-PSS-1YR	EC-1500-M-PSS-1YR		Annual Maintenance PSS (EC-1500-M)	\$2,004	Each	10%	\$1,804	Other	F1
EC-1700-B-PSS-1YR	EC-1700-B-PSS-1YR		Annual Maintenance PSS (EC-1700-B)	\$959	Each	10%	\$863	Other	F1
EC-1700-C-PSS-1YR	EC-1700-C-PSS-1YR		Annual Maintenance PSS (EC-1700-C)	\$959	Each	10%	\$863	Other	F1
EODAE154501WF-PSS-1YR	EODAE154501WF-PSS-1YR		Annual Maintenance PSS (EODAE154501WF)	\$5,504	Each	10%	\$4,953	Other	F1
EODAE5450WF-PSS-1YR	EODAE5450WF-PSS-1YR		Annual Maintenance PSS (EODAE5450WF)	\$2,503	Each	10%	\$2,253	Other	F1
E-CNWINF-1PU-PSS-1YR	E-CNWINF-1PU-PSS-1YR		Annual Maintenance PSS (E-CNWINF-1PU)	\$513	Each	10%	\$461	Other	F1
E-CNWINF-3DU-PSS-1YR	E-CNWINF-3DU-PSS-1YR		Annual Maintenance PSS (E-CNWINF-3DU)	\$513	Each	10%	\$461	Other	F1
E-CNWINF-3YU-PSS-1YR	E-CNWINF-3YU-PSS-1YR		Annual Maintenance PSS (E-CNWINF-3YU)	\$513	Each	10%	\$461	Other	F1
E-COMPRESS-PSS-1YR	E-COMPRESS-PSS-1YR		Annual Maintenance PSS (E-COMPRESS)	\$1,383	Each	10%	\$1,245	Other	F1
E-COMPRESSUF-PSS-1YR	E-COMPRESSUF-PSS-1YR		Annual Maintenance PSS (E-COMPRESSUF)	\$3,756	Each	10%	\$3,381	Other	F1
E-COMPRESSU-PSS-1YR	E-COMPRESSU-PSS-1YR		Annual Maintenance PSS (E-COMPRESSU)	\$1,432	Each	10%	\$1,289	Other	F1
ECONN-SAP-CS-PSS-1YR	ECONN-SAP-CS-PSS-1YR		Annual Maintenance PSS (ECONN-SAP-CS)	\$63	Each	10%	\$57	Other	F1
ECONN-SAP-SA-PSS-1YR	ECONN-SAP-SA-PSS-1YR		Annual Maintenance PSS (ECONN-SAP-SA)	\$15,805	Each	10%	\$14,225	Other	F1
ECRC-T01-PSS-1YR	ECRC-T01-PSS-1YR		Annual Maintenance PSS (ECRC-T01)	\$4,102	Each	10%	\$3,692	Other	F1
ECRC-T02-PSS-1YR	ECRC-T02-PSS-1YR		Annual Maintenance PSS (ECRC-T02)	\$4,102	Each	10%	\$3,692	Other	F1
ECRC-T03-PSS-1YR	ECRC-T03-PSS-1YR		Annual Maintenance PSS (ECRC-T03)	\$4,102	Each	10%	\$3,692	Other	F1
ECRC-T04-PSS-1YR	ECRC-T04-PSS-1YR		Annual Maintenance PSS (ECRC-T04)	\$4,102	Each	10%	\$3,692	Other	F1
ECRC-T05-PSS-1YR	ECRC-T05-PSS-1YR		Annual Maintenance PSS (ECRC-T05)	\$6,262	Each	10%	\$5,636	Other	F1
ECRC-T06-PSS-1YR	ECRC-T06-PSS-1YR		Annual Maintenance PSS (ECRC-T06)	\$8,422	Each	10%	\$7,580	Other	F1
ECRC-T07-PSS-1YR	ECRC-T07-PSS-1YR		Annual Maintenance PSS (ECRC-T07)	\$10,582	Each	10%	\$9,524	Other	F1
ECRC-T08-PSS-1YR	ECRC-T08-PSS-1YR		Annual Maintenance PSS (ECRC-T08)	\$12,742	Each	10%	\$11,468	Other	F1
ECRC-T09-PSS-1YR	ECRC-T09-PSS-1YR		Annual Maintenance PSS (ECRC-T09)	\$4,902	Each	10%	\$4,412	Other	F1
ECRC-T10-PSS-1YR	ECRC-T10-PSS-1YR		Annual Maintenance PSS (ECRC-T10)	\$17,062	Each	10%	\$15,356	Other	F1
ECRC-T11-PSS-1YR	ECRC-T11-PSS-1YR		Annual Maintenance PSS (ECRC-T11)	\$19,222	Each	10%	\$17,300	Other	F1
ECRC-T12-PSS-1YR	ECRC-T12-PSS-1YR		Annual Maintenance PSS (ECRC-T12)	\$21,382	Each	10%	\$19,244	Other	F1
ECRC-T13-PSS-1YR	ECRC-T13-PSS-1YR		Annual Maintenance PSS (ECRC-T13)	\$23,542	Each	10%	\$21,188	Other	F1
ECRC-T14-PSS-1YR	ECRC-T14-PSS-1YR		Annual Maintenance PSS (ECRC-T14)	\$25,702	Each	10%	\$23,132	Other	F1
ECRC-T15-PSS-1YR	ECRC-T15-PSS-1YR		Annual Maintenance PSS (ECRC-T15)	\$27,862	Each	10%	\$25,076	Other	F1
ECRC-T16-PSS-1YR	ECRC-T16-PSS-1YR		Annual Maintenance PSS (ECRC-T16)	\$30,022	Each	10%	\$27,020	Other	F1
ECRC-T17-PSS-1YR	ECRC-T17-PSS-1YR		Annual Maintenance PSS (ECRC-T17)	\$32,182	Each	10%	\$28,964	Other	F1
ECRC-T18-PSS-1YR	ECRC-T18-PSS-1YR		Annual Maintenance PSS (ECRC-T18)	\$34,342	Each	10%	\$30,908	Other	F1
ECRC-T19-PSS-1YR	ECRC-T19-PSS-1YR		Annual Maintenance PSS (ECRC-T19)	\$36,502	Each	10%	\$32,852	Other	F1
ECRC-T20-PSS-1YR	ECRC-T20-PSS-1YR		Annual Maintenance PSS (ECRC-T20)	\$38,662	Each	10%	\$34,796	Other	F1
ECRC-T21-PSS-1YR	ECRC-T21-PSS-1YR		Annual Maintenance PSS (ECRC-T21)	\$40,822	Each	10%	\$36,740	Other	F1
ECRC-T22-PSS-1YR	ECRC-T22-PSS-1YR		Annual Maintenance PSS (ECRC-T22)	\$42,982	Each	10%	\$38,684	Other	F1
ECRC-T23-PSS-1YR	ECRC-T23-PSS-1YR		Annual Maintenance PSS (ECRC-T23)	\$45,142	Each	10%	\$40,628	Other	F1
ECRC-T24-PSS-1YR	ECRC-T24-PSS-1YR		Annual Maintenance PSS (ECRC-T24)	\$47,302	Each	10%	\$42,572	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I Column K)	
ECRC-T25-PSS-1YR	ECRC-T25-PSS-1YR		Annual Maintenance PSS (ECRC-T25)	\$49,462	Each	10%	\$44,516	Other	F1
ECRC-T26-PSS-1YR	ECRC-T26-PSS-1YR		Annual Maintenance PSS (ECRC-T26)	\$51,622	Each	10%	\$46,460	Other	F1
ECRC-T27-PSS-1YR	ECRC-T27-PSS-1YR		Annual Maintenance PSS (ECRC-T27)	\$53,782	Each	10%	\$48,404	Other	F1
ECRC-T28-PSS-1YR	ECRC-T28-PSS-1YR		Annual Maintenance PSS (ECRC-T28)	\$55,942	Each	10%	\$50,348	Other	F1
ECRC-T29-PSS-1YR	ECRC-T29-PSS-1YR		Annual Maintenance PSS (ECRC-T29)	\$58,102	Each	10%	\$52,292	Other	F1
ECRC-T30-PSS-1YR	ECRC-T30-PSS-1YR		Annual Maintenance PSS (ECRC-T30)	\$60,262	Each	10%	\$54,236	Other	F1
ECRC-T31-PSS-1YR	ECRC-T31-PSS-1YR		Annual Maintenance PSS (ECRC-T31)	\$62,422	Each	10%	\$56,180	Other	F1
ECRC-T32-PSS-1YR	ECRC-T32-PSS-1YR		Annual Maintenance PSS (ECRC-T32)	\$64,582	Each	10%	\$58,124	Other	F1
ECRC-T33-PSS-1YR	ECRC-T33-PSS-1YR		Annual Maintenance PSS (ECRC-T33)	\$66,742	Each	10%	\$60,068	Other	F1
ECRC-T34-PSS-1YR	ECRC-T34-PSS-1YR		Annual Maintenance PSS (ECRC-T34)	\$68,902	Each	10%	\$62,012	Other	F1
ECRC-T35-PSS-1YR	ECRC-T35-PSS-1YR		Annual Maintenance PSS (ECRC-T35)	\$71,062	Each	10%	\$63,956	Other	F1
ECRC-T5-30UP-PSS-1YR	ECRC-T5-30UP-PSS-1YR		Annual Maintenance PSS (ECRC-T5-30UP)	\$2,304	Each	10%	\$2,074	Other	F1
ECRC-T5-35UP-PSS-1YR	ECRC-T5-35UP-PSS-1YR		Annual Maintenance PSS (ECRC-T5-35UP)	\$2,160	Each	10%	\$1,944	Other	F1
ECS-SP-100-0001-PSS-1YR	ECS-SP-100-0001-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0001)	\$1,330	Each	10%	\$1,197	Other	F1
ECS-SP-100-0002-PSS-1YR	ECS-SP-100-0002-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0002)	\$16,800	Each	10%	\$15,120	Other	F1
ECS-SP-100-0003-PSS-1YR	ECS-SP-100-0003-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0003)	\$933	Each	10%	\$840	Other	F1
ECS-SP-100-0004-PSS-1YR	ECS-SP-100-0004-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0004)	\$2,403	Each	10%	\$2,163	Other	F1
ECS-SP-100-0005-PSS-1YR	ECS-SP-100-0005-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0005)	\$2,450	Each	10%	\$2,205	Other	F1
ECS-SP-100-0006-PSS-1YR	ECS-SP-100-0006-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0006)	\$1,867	Each	10%	\$1,680	Other	F1
ECS-SP-100-0007-PSS-1YR	ECS-SP-100-0007-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0007)	\$1,167	Each	10%	\$1,050	Other	F1
ECS-SP-100-0008-PSS-1YR	ECS-SP-100-0008-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0008)	\$198	Each	10%	\$178	Other	F1
ECS-SP-100-0009-PSS-1YR	ECS-SP-100-0009-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0009)	\$420	Each	10%	\$378	Other	F1
ECS-SP-100-0010-PSS-1YR	ECS-SP-100-0010-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0010)	\$5,017	Each	10%	\$4,515	Other	F1
ECS-SP-100-0011-PSS-1YR	ECS-SP-100-0011-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0011)	\$30,333	Each	10%	\$27,300	Other	F1
ECS-SP-100-0012-PSS-1YR	ECS-SP-100-0012-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0012)	\$37,333	Each	10%	\$33,600	Other	F1
ECS-SP-100-0013-PSS-1YR	ECS-SP-100-0013-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0013)	\$11,900	Each	10%	\$10,710	Other	F1
ECS-SP-100-0014-PSS-1YR	ECS-SP-100-0014-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0014)	\$8,067	Each	10%	\$7,260	Other	F1
ECS-SP-100-0015-PSS-1YR	ECS-SP-100-0015-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0015)	\$8,067	Each	10%	\$7,260	Other	F1
ECS-SP-100-0016-PSS-1YR	ECS-SP-100-0016-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0016)	\$1,213	Each	10%	\$1,092	Other	F1
ECS-SP-100-0017-PSS-1YR	ECS-SP-100-0017-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0017)	\$1,517	Each	10%	\$1,365	Other	F1
ECS-SP-100-0018-PSS-1YR	ECS-SP-100-0018-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0018)	\$14,700	Each	10%	\$13,230	Other	F1
ECS-SP-100-0019-PSS-1YR	ECS-SP-100-0019-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0019)	\$7,467	Each	10%	\$6,720	Other	F1
ECS-SP-100-0020-PSS-1YR	ECS-SP-100-0020-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0020)	\$350	Each	10%	\$315	Other	F1
ECS-SP-100-0021-PSS-1YR	ECS-SP-100-0021-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0021)	\$1,120	Each	10%	\$1,008	Other	F1
ECS-SP-100-0022-PSS-1YR	ECS-SP-100-0022-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0022)	\$467	Each	10%	\$420	Other	F1
ECS-SP-100-0023-PSS-1YR	ECS-SP-100-0023-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0023)	\$817	Each	10%	\$735	Other	F1
ECS-SP-100-0024-PSS-1YR	ECS-SP-100-0024-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0024)	\$10,827	Each	10%	\$9,744	Other	F1
ECS-SP-100-0025-PSS-1YR	ECS-SP-100-0025-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0025)	\$3,150	Each	10%	\$2,835	Other	F1
ECS-SP-100-0026-PSS-1YR	ECS-SP-100-0026-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0026)	\$105	Each	10%	\$96	Other	F1
ECS-SP-100-0027-PSS-1YR	ECS-SP-100-0027-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0027)	\$350	Each	10%	\$315	Other	F1
ECS-SP-100-0028-PSS-1YR	ECS-SP-100-0028-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0028)	\$163	Each	10%	\$147	Other	F1
ECS-SP-100-0029-PSS-1YR	ECS-SP-100-0029-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0029)	\$467	Each	10%	\$420	Other	F1
ECS-SP-100-0030-PSS-1YR	ECS-SP-100-0030-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0030)	\$817	Each	10%	\$735	Other	F1
ECS-SP-100-0031-PSS-1YR	ECS-SP-100-0031-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0031)	\$82	Each	10%	\$74	Other	F1
ECS-SP-100-0032-PSS-1YR	ECS-SP-100-0032-PSS-1YR		Annual Maintenance PSS (ECS-SP-100-0032)	\$350	Each	10%	\$315	Other	F1
ED-10000M-PSS-1YR	ED-10000M-PSS-1YR		Annual Maintenance PSS (ED-10000M)	\$7,824	Each	10%	\$7,042	Other	F1
ED-10KM-164L-PSS-1YR	ED-10KM-164L-PSS-1YR		Annual Maintenance PSS (ED-10KM-164L)	\$8,196	Each	10%	\$7,376	Other	F1
ED-10KM-164LU-PSS-1YR	ED-10KM-164LU-PSS-1YR		Annual Maintenance PSS (ED-10KM-164LU)	\$10,655	Each	10%	\$9,589	Other	F1
ED-10KM-164S-PSS-1YR	ED-10KM-164S-PSS-1YR		Annual Maintenance PSS (ED-10KM-164S)	\$5,424	Each	10%	\$4,882	Other	F1
ED-10KM-164SU-PSS-1YR	ED-10KM-164SU-PSS-1YR		Annual Maintenance PSS (ED-10KM-164SU)	\$7,051	Each	10%	\$6,346	Other	F1
ED-10KM-242L-PSS-1YR	ED-10KM-242L-PSS-1YR		Annual Maintenance PSS (ED-10KM-242L)	\$8,196	Each	10%	\$7,376	Other	F1
ED-10KM-242LU-PSS-1YR	ED-10KM-242LU-PSS-1YR		Annual Maintenance PSS (ED-10KM-242LU)	\$10,655	Each	10%	\$9,589	Other	F1
ED-10KM-242S-PSS-1YR	ED-10KM-242S-PSS-1YR		Annual Maintenance PSS (ED-10KM-242S)	\$5,424	Each	10%	\$4,882	Other	F1
ED-10KM-242SU-PSS-1YR	ED-10KM-242SU-PSS-1YR		Annual Maintenance PSS (ED-10KM-242SU)	\$7,051	Each	10%	\$6,346	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K	Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
ED-10KM-320L-PSS-1YR	ED-10KM-320L-PSS-1YR		Annual Maintenance PSS (ED-10KM-320L)	\$7,224	Each	10%	\$6,502	Other	F1	
ED-10KM-320LU-PSS-1YR	ED-10KM-320LU-PSS-1YR		Annual Maintenance PSS (ED-10KM-320LU)	\$9,391	Each	10%	\$8,452	Other	F1	
ED-10KM-320S-PSS-1YR	ED-10KM-320S-PSS-1YR		Annual Maintenance PSS (ED-10KM-320S)	\$5,760	Each	10%	\$5,184	Other	F1	
ED-10KM-320SU-PSS-1YR	ED-10KM-320SU-PSS-1YR		Annual Maintenance PSS (ED-10KM-320SU)	\$7,488	Each	10%	\$6,739	Other	F1	
ED-10KM432L4-PSS-1YR	ED-10KM432L4-PSS-1YR		Annual Maintenance PSS (ED-10KM432L4)	\$8,940	Each	10%	\$8,046	Other	F1	
ED-10KM432L4U-PSS-1YR	ED-10KM432L4U-PSS-1YR		Annual Maintenance PSS (ED-10KM432L4U)	\$11,622	Each	10%	\$10,460	Other	F1	
ED-10KM432LX-PSS-1YR	ED-10KM432LX-PSS-1YR		Annual Maintenance PSS (ED-10KM432LX)	\$10,632	Each	10%	\$9,569	Other	F1	
ED-10KM432LXU-PSS-1YR	ED-10KM432LXU-PSS-1YR		Annual Maintenance PSS (ED-10KM432LXU)	\$13,822	Each	10%	\$12,439	Other	F1	
ED-10KM432SW-PSS-1YR	ED-10KM432SW-PSS-1YR		Annual Maintenance PSS (ED-10KM432SW)	\$5,760	Each	10%	\$5,184	Other	F1	
ED-10KM432SWU-PSS-1YR	ED-10KM432SWU-PSS-1YR		Annual Maintenance PSS (ED-10KM432SWU)	\$7,488	Each	10%	\$6,739	Other	F1	
ED-10KM-AUT-PSS-1YR	ED-10KM-AUT-PSS-1YR		Annual Maintenance PSS (ED-10KM-AUT)	\$5,080	Each	10%	\$4,572	Other	F1	
ED-10KM-CBLDOM-PSS-1YR	ED-10KM-CBLDOM-PSS-1YR		Annual Maintenance PSS (ED-10KM-CBLDOM)	\$28	Each	10%	\$25	Other	F1	
ED-10KM-CBLINT-PSS-1YR	ED-10KM-CBLINT-PSS-1YR		Annual Maintenance PSS (ED-10KM-CBLINT)	\$28	Each	10%	\$25	Other	F1	
ED-10KM-CUP-PSS-1YR	ED-10KM-CUP-PSS-1YR		Annual Maintenance PSS (ED-10KM-CUP)	\$6,940	Each	10%	\$6,246	Other	F1	
ED-10KM-SWM-PSS-1YR	ED-10KM-SWM-PSS-1YR		Annual Maintenance PSS (ED-10KM-SWM)	\$1,848	Each	10%	\$1,663	Other	F1	
ED-10KM-SWX-PSS-1YR	ED-10KM-SWX-PSS-1YR		Annual Maintenance PSS (ED-10KM-SWX)	\$1,848	Each	10%	\$1,663	Other	F1	
ED-10KM-TRK-PSS-1YR	ED-10KM-TRK-PSS-1YR		Annual Maintenance PSS (ED-10KM-TRK)	\$9,300	Each	10%	\$8,370	Other	F1	
ED-12000B-32-PSS-1YR	ED-12000B-32-PSS-1YR		Annual Maintenance PSS (ED-12000B-32)	\$16,200	Each	10%	\$14,580	Other	F1	
ED-12000B-32U-PSS-1YR	ED-12000B-32U-PSS-1YR		Annual Maintenance PSS (ED-12000B-32U)	\$21,528	Each	10%	\$19,375	Other	F1	
ED-12000B-64-PSS-1YR	ED-12000B-64-PSS-1YR		Annual Maintenance PSS (ED-12000B-64)	\$17,400	Each	10%	\$15,660	Other	F1	
ED-12000B-64U-PSS-1YR	ED-12000B-64U-PSS-1YR		Annual Maintenance PSS (ED-12000B-64U)	\$24,180	Each	10%	\$21,762	Other	F1	
ED-140M-AUT-PSS-1YR	ED-140M-AUT-PSS-1YR		Annual Maintenance PSS (ED-140M-AUT)	\$3,040	Each	10%	\$2,736	Other	F1	
ED-140MCUP-PSS-1YR	ED-140MCUP-PSS-1YR		Annual Maintenance PSS (ED-140MCUP)	\$18,096	Each	10%	\$16,286	Other	F1	
ED-140MCUP-U-PSS-1YR	ED-140MCUP-U-PSS-1YR		Annual Maintenance PSS (ED-140MCUP-U)	\$23,525	Each	10%	\$21,172	Other	F1	
ED-140M-PSS-1YR	ED-140M-PSS-1YR		Annual Maintenance PSS (ED-140M)	\$4,560	Each	10%	\$4,104	Other	F1	
ED-140M-STG-PSS-1YR	ED-140M-STG-PSS-1YR		Annual Maintenance PSS (ED-140M-STG)	\$3,020	Each	10%	\$2,718	Other	F1	
ED-140M-TRK-PSS-1YR	ED-140M-TRK-PSS-1YR		Annual Maintenance PSS (ED-140M-TRK)	\$5,560	Each	10%	\$5,004	Other	F1	
ED-140M-UPG-PSS-1YR	ED-140M-UPG-PSS-1YR		Annual Maintenance PSS (ED-140M-UPG)	\$5,928	Each	10%	\$5,335	Other	F1	
ED-24000B-PSS-1YR	ED-24000B-PSS-1YR		Annual Maintenance PSS (ED-24000B)	\$4,500	Each	10%	\$4,050	Other	F1	
ED-24000B-U-PSS-1YR	ED-24000B-U-PSS-1YR		Annual Maintenance PSS (ED-24000B-U)	\$7,704	Each	10%	\$6,934	Other	F1	
ED-48000B-PSS-1YR	ED-48000B-PSS-1YR		Annual Maintenance PSS (ED-48000B)	\$5,280	Each	10%	\$4,752	Other	F1	
ED-6064-UPG-PSS-1YR	ED-6064-UPG-PSS-1YR		Annual Maintenance PSS (ED-6064-UPG)	\$53,040	Each	10%	\$47,736	Other	F1	
ED-64M-AUT-PSS-1YR	ED-64M-AUT-PSS-1YR		Annual Maintenance PSS (ED-64M-AUT)	\$1,820	Each	10%	\$1,638	Other	F1	
ED-64MCUP-PSS-1YR	ED-64MCUP-PSS-1YR		Annual Maintenance PSS (ED-64MCUP)	\$12,480	Each	10%	\$11,232	Other	F1	
ED-64MCUP-UPG-PSS-1YR	ED-64MCUP-UPG-PSS-1YR		Annual Maintenance PSS (ED-64MCUP-UPG)	\$16,224	Each	10%	\$14,602	Other	F1	
ED-64M-PSS-1YR	ED-64M-PSS-1YR		Annual Maintenance PSS (ED-64M)	\$5,424	Each	10%	\$4,882	Other	F1	
ED-64M-STG-PSS-1YR	ED-64M-STG-PSS-1YR		Annual Maintenance PSS (ED-64M-STG)	\$1,820	Each	10%	\$1,638	Other	F1	
ED-64M-TRK-PSS-1YR	ED-64M-TRK-PSS-1YR		Annual Maintenance PSS (ED-64M-TRK)	\$2,800	Each	10%	\$2,520	Other	F1	
ED-64M-UPG-PSS-1YR	ED-64M-UPG-PSS-1YR		Annual Maintenance PSS (ED-64M-UPG)	\$7,044	Each	10%	\$6,340	Other	F1	
E-DCHK-NTDEP-PSS-1YR	E-DCHK-NTDEP-PSS-1YR		Annual Maintenance PSS (E-DCHK-NTDEP)	\$950	Each	10%	\$855	Other	F1	
E-DCHK-NTENT-PSS-1YR	E-DCHK-NTENT-PSS-1YR		Annual Maintenance PSS (E-DCHK-NTENT)	\$1,382	Each	10%	\$1,244	Other	F1	
E-DCHK-NTWG-PSS-1YR	E-DCHK-NTWG-PSS-1YR		Annual Maintenance PSS (E-DCHK-NTWG)	\$388	Each	10%	\$349	Other	F1	
E-DCHK-UDEP-PSS-1YR	E-DCHK-UDEP-PSS-1YR		Annual Maintenance PSS (E-DCHK-UDEP)	\$1,014	Each	10%	\$913	Other	F1	
E-DCHK-UENT-PSS-1YR	E-DCHK-UENT-PSS-1YR		Annual Maintenance PSS (E-DCHK-UENT)	\$1,422	Each	10%	\$1,280	Other	F1	
E-DCHK-UGLOB-PSS-1YR	E-DCHK-UGLOB-PSS-1YR		Annual Maintenance PSS (E-DCHK-UGLOB)	\$1,814	Each	10%	\$1,633	Other	F1	
E-DCHK-UWG-PSS-1YR	E-DCHK-UWG-PSS-1YR		Annual Maintenance PSS (E-DCHK-UWG)	\$408	Each	10%	\$367	Other	F1	
ED-CTP2-UPG-PSS-1YR	ED-CTP2-UPG-PSS-1YR		Annual Maintenance PSS (ED-CTP2-UPG)	\$2,904	Each	10%	\$2,614	Other	F1	
ED-CUPSW-140M-PSS-1YR	ED-CUPSW-140M-PSS-1YR		Annual Maintenance PSS (ED-CUPSW-140M)	\$3,580	Each	10%	\$3,222	Other	F1	
ED-CUPSW-64M-PSS-1YR	ED-CUPSW-64M-PSS-1YR		Annual Maintenance PSS (ED-CUPSW-64M)	\$2,140	Each	10%	\$1,926	Other	F1	
ED-DCX-4S-B-PSS-1YR	ED-DCX-4S-B-PSS-1YR		Annual Maintenance PSS (ED-DCX-4S-B)	\$11,616	Each	10%	\$10,454	Other	F1	
ED-DCX6-4B-PSS-1YR	ED-DCX6-4B-PSS-1YR		Annual Maintenance PSS (ED-DCX6-4B)	\$14,984	Each	10%	\$13,486	Other	F1	
ED-DCX6-8B-PSS-1YR	ED-DCX6-8B-PSS-1YR		Annual Maintenance PSS (ED-DCX6-8B)	\$22,538	Each	10%	\$20,285	Other	F1	
ED-DCX6-IR-LIC-PSS-1YR	ED-DCX6-IR-LIC-PSS-1YR		Annual Maintenance PSS (ED-DCX6-IR-LIC)	\$7,680	Each	10%	\$6,921	Other	F1	
ED-DCX8510-4B-PSS-1YR	ED-DCX8510-4B-PSS-1YR		Annual Maintenance PSS (ED-DCX8510-4B)	\$11,332	Each	10%	\$10,198	Other	F1	
ED-DCX8510-8B-PSS-1YR	ED-DCX8510-8B-PSS-1YR		Annual Maintenance PSS (ED-DCX8510-8B)	\$19,669	Each	10%	\$17,702	Other	F1	
ED-DCX-B-IR-CF-PSS-1YR	ED-DCX-B-IR-CF-PSS-1YR		Annual Maintenance PSS (ED-DCX-B-IR-CF)	\$7,762	Each	10%	\$6,986	Other	F1	
ED-DCX-B-IR-PSS-1YR	ED-DCX-B-IR-PSS-1YR		Annual Maintenance PSS (ED-DCX-B-IR)	\$7,762	Each	10%	\$6,986	Other	F1	
ED-DCX-B-PSS-1YR	ED-DCX-B-PSS-1YR		Annual Maintenance PSS (ED-DCX-B)	\$20,086	Each	10%	\$18,078	Other	F1	
E-DE120-3P-PSS-1YR	E-DE120-3P-PSS-1YR		Annual Maintenance PSS (E-DE120-3P)	\$4,323	Each	10%	\$3,890	Other	F1	
E-DE120-PSS-1YR	E-DE120-PSS-1YR		Annual Maintenance PSS (E-DE120)	\$4,323	Each	10%	\$3,890	Other	F1	
E-DE120U-3P-PSS-1YR	E-DE120U-3P-PSS-1YR		Annual Maintenance PSS (E-DE120U-3P)	\$4,323	Each	10%	\$3,890	Other	F1	
E-DE120UFD-3P-PSS-1YR	E-DE120UFD-3P-PSS-1YR		Annual Maintenance PSS (E-DE120UFD-3P)	\$4,323	Each	10%	\$3,890	Other	F1	
E-DE120UFD-PSS-1YR	E-DE120UFD-PSS-1YR		Annual Maintenance PSS (E-DE120UFD)	\$4,323	Each	10%	\$3,890	Other	F1	
E-DE120U-PSS-1YR	E-DE120U-PSS-1YR		Annual Maintenance PSS (E-DE120U)	\$4,323	Each	10%	\$3,890	Other	F1	
E-DE60-3P-PSS-1YR	E-DE60-3P-PSS-1YR		Annual Maintenance PSS (E-DE60-3P)	\$3,232	Each	10%	\$2,909	Other	F1	
E-DE60-PSS-1YR	E-DE60-PSS-1YR		Annual Maintenance PSS (E-DE60)	\$3,232	Each	10%	\$2,909	Other	F1	
E-DE60U-3P-PSS-1YR	E-DE60U-3P-PSS-1YR		Annual Maintenance PSS (E-DE60U-3P)	\$3,232	Each	10%	\$2,909	Other	F1	
E-DE60UFD-3P-PSS-1YR	E-DE60UFD-3P-PSS-1YR		Annual Maintenance PSS (E-DE60UFD-3P)	\$3,232	Each	10%	\$2,909	Other	F1	
E-DE60UFD-PSS-1YR	E-DE60UFD-PSS-1YR		Annual Maintenance PSS (E-DE60UFD)	\$3,232	Each	10%	\$2,909	Other	F1	
E-DE60U-PSS-1YR	E-DE60U-PSS-1YR		Annual Maintenance PSS (E-DE60U)	\$3,232	Each	10%	\$2,909	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ED-QPM-04-PSS-1YR	ED-QPM-04-PSS-1YR		Annual Maintenance PSS (ED-QPM-04)	\$624	Each	10%		\$562	Other	F1	
ED-QPM-04-U-PSS-1YR	ED-QPM-04-U-PSS-1YR		Annual Maintenance PSS (ED-QPM-04-U)	\$816	Each	10%		\$734	Other	F1	
ED-QPM-L04-PSS-1YR	ED-QPM-L04-PSS-1YR		Annual Maintenance PSS (ED-QPM-L04)	\$1,008	Each	10%		\$907	Other	F1	
ED-QPM-L04-U-PSS-1YR	ED-QPM-L04-U-PSS-1YR		Annual Maintenance PSS (ED-QPM-L04-U)	\$1,308	Each	10%		\$1,177	Other	F1	
ED-QPM-L10-PSS-1YR	ED-QPM-L10-PSS-1YR		Annual Maintenance PSS (ED-QPM-L10)	\$1,548	Each	10%		\$1,393	Other	F1	
ED-QPM-L10-U-PSS-1YR	ED-QPM-L10-U-PSS-1YR		Annual Maintenance PSS (ED-QPM-L10-U)	\$2,012	Each	10%		\$1,811	Other	F1	
ED-UPM-04-PSS-1YR	ED-UPM-04-PSS-1YR		Annual Maintenance PSS (ED-UPM-04)	\$624	Each	10%		\$562	Other	F1	
ED-UPM-04-UPG-PSS-1YR	ED-UPM-04-UPG-PSS-1YR		Annual Maintenance PSS (ED-UPM-04-UPG)	\$811	Each	10%		\$730	Other	F1	
ED-UPMC-04-PSS-1YR	ED-UPMC-04-PSS-1YR		Annual Maintenance PSS (ED-UPMC-04)	\$1,032	Each	10%		\$929	Other	F1	
ED-UPMC-04-U-PSS-1YR	ED-UPMC-04-U-PSS-1YR		Annual Maintenance PSS (ED-UPMC-04-U)	\$1,356	Each	10%		\$1,220	Other	F1	
ED-UPMC-L10-PSS-1YR	ED-UPMC-L10-PSS-1YR		Annual Maintenance PSS (ED-UPMC-L10)	\$1,560	Each	10%		\$1,404	Other	F1	
ED-UPMC-L10-U-PSS-1YR	ED-UPMC-L10-U-PSS-1YR		Annual Maintenance PSS (ED-UPMC-L10-U)	\$1,344	Each	10%		\$1,210	Other	F1	
ED-UPM-L10-PSS-1YR	ED-UPM-L10-PSS-1YR		Annual Maintenance PSS (ED-UPM-L10)	\$948	Each	10%		\$853	Other	F1	
ED-UPM-L10UPG-PSS-1YR	ED-UPM-L10UPG-PSS-1YR		Annual Maintenance PSS (ED-UPM-L10UPG)	\$1,232	Each	10%		\$1,109	Other	F1	
ED-XPM-01-PSS-1YR	ED-XPM-01-PSS-1YR		Annual Maintenance PSS (ED-XPM-01)	\$1,416	Each	10%		\$1,274	Other	F1	
ED-XPM-01-U-PSS-1YR	ED-XPM-01-U-PSS-1YR		Annual Maintenance PSS (ED-XPM-01-U)	\$1,841	Each	10%		\$1,657	Other	F1	
ED-XPM-L10-PSS-1YR	ED-XPM-L10-PSS-1YR		Annual Maintenance PSS (ED-XPM-L10)	\$2,148	Each	10%		\$1,933	Other	F1	
ED-XPM-L10-U-PSS-1YR	ED-XPM-L10-U-PSS-1YR		Annual Maintenance PSS (ED-XPM-L10-U)	\$2,792	Each	10%		\$2,513	Other	F1	
E-FABLA-3P-PSS-1YR	E-FABLA-3P-PSS-1YR		Annual Maintenance PSS (E-FABLA-3P)	\$4,673	Each	10%		\$4,205	Other	F1	
E-FABLA-PSS-1YR	E-FABLA-PSS-1YR		Annual Maintenance PSS (E-FABLA)	\$4,673	Each	10%		\$4,205	Other	F1	
E-FABLAUFD-3P-PSS-1YR	E-FABLAUFD-3P-PSS-1YR		Annual Maintenance PSS (E-FABLAUFD-3P)	\$4,673	Each	10%		\$4,205	Other	F1	
E-FABLA-UFD-PSS-1YR	E-FABLA-UFD-PSS-1YR		Annual Maintenance PSS (E-FABLA-UFD)	\$4,673	Each	10%		\$4,205	Other	F1	
E-FABR-3P-PSS-1YR	E-FABR-3P-PSS-1YR		Annual Maintenance PSS (E-FABR-3P)	\$7,955	Each	10%		\$7,159	Other	F1	
E-FABR-PSS-1YR	E-FABR-PSS-1YR		Annual Maintenance PSS (E-FABR)	\$7,955	Each	10%		\$7,159	Other	F1	
E-FABR-UFD-3P-PSS-1YR	E-FABR-UFD-3P-PSS-1YR		Annual Maintenance PSS (E-FABR-UFD-3P)	\$7,955	Each	10%		\$7,159	Other	F1	
E-FABR-UFD-PSS-1YR	E-FABR-UFD-PSS-1YR		Annual Maintenance PSS (E-FABR-UFD)	\$7,955	Each	10%		\$7,159	Other	F1	
EF-BEDIR-PSS-1YR	EF-BEDIR-PSS-1YR		Annual Maintenance PSS (EF-BEDIR)	\$1,950	Each	10%		\$1,755	Other	F1	
EF-BEDIRUFD-PSS-1YR	EF-BEDIRUFD-PSS-1YR		Annual Maintenance PSS (EF-BEDIRUFD)	\$1,950	Each	10%		\$1,755	Other	F1	
EF-BEDIRU-PSS-1YR	EF-BEDIRU-PSS-1YR		Annual Maintenance PSS (EF-BEDIRU)	\$1,950	Each	10%		\$1,755	Other	F1	
EF-BK4000E-PSS-1YR	EF-BK4000E-PSS-1YR		Annual Maintenance PSS (EF-BK4000E)	\$420	Each	10%		\$378	Other	F1	
EF-BK8000E-PSS-1YR	EF-BK8000E-PSS-1YR		Annual Maintenance PSS (EF-BK8000E)	\$420	Each	10%		\$378	Other	F1	
EFC54G15450E-PSS-1YR	EFC54G15450E-PSS-1YR		Annual Maintenance PSS (EFC54G15450E)	\$1,500	Each	10%		\$1,350	Other	F1	
E-FE0008S-PSS-1YR	E-FE0008S-PSS-1YR		Annual Maintenance PSS (E-FE0008S)	\$2,661	Each	10%		\$2,395	Other	F1	
E-FE00080S-PSS-1YR	E-FE00080S-PSS-1YR		Annual Maintenance PSS (E-FE00080S)	\$1,222	Each	10%		\$1,099	Other	F1	
E-FE00200TC-PSS-1YR	E-FE00200TC-PSS-1YR		Annual Maintenance PSS (E-FE00200TC)	\$376	Each	10%		\$338	Other	F1	
E-FE00200TO-PSS-1YR	E-FE00200TO-PSS-1YR		Annual Maintenance PSS (E-FE00200TO)	\$359	Each	10%		\$323	Other	F1	
E-FE00200TOUF-PSS-1YR	E-FE00200TOUF-PSS-1YR		Annual Maintenance PSS (E-FE00200TOUF)	\$1,632	Each	10%		\$1,469	Other	F1	
E-FE00200TOU-PSS-1YR	E-FE00200TOU-PSS-1YR		Annual Maintenance PSS (E-FE00200TOU)	\$743	Each	10%		\$669	Other	F1	
E-FE00200TUF-PSS-1YR	E-FE00200TUF-PSS-1YR		Annual Maintenance PSS (E-FE00200TUF)	\$3,420	Each	10%		\$3,078	Other	F1	
E-FE00200TU-PSS-1YR	E-FE00200TU-PSS-1YR		Annual Maintenance PSS (E-FE00200TU)	\$778	Each	10%		\$701	Other	F1	
E-FE00400C4-PSS-1YR	E-FE00400C4-PSS-1YR		Annual Maintenance PSS (E-FE00400C4)	\$338	Each	10%		\$304	Other	F1	
E-FE00400C4UF-PSS-1YR	E-FE00400C4UF-PSS-1YR		Annual Maintenance PSS (E-FE00400C4UF)	\$1,538	Each	10%		\$1,384	Other	F1	
E-FE00400C4U-PSS-1YR	E-FE00400C4U-PSS-1YR		Annual Maintenance PSS (E-FE00400C4U)	\$350	Each	10%		\$315	Other	F1	
E-FE00400C-PSS-1YR	E-FE00400C-PSS-1YR		Annual Maintenance PSS (E-FE00400C)	\$342	Each	10%		\$308	Other	F1	
E-FE00400CUF-PSS-1YR	E-FE00400CUF-PSS-1YR		Annual Maintenance PSS (E-FE00400CUF)	\$3,109	Each	10%		\$2,799	Other	F1	
E-FE00400CU-PSS-1YR	E-FE00400CU-PSS-1YR		Annual Maintenance PSS (E-FE00400CU)	\$708	Each	10%		\$637	Other	F1	
E-FE00400TOUF-PSS-1YR	E-FE00400TOUF-PSS-1YR		Annual Maintenance PSS (E-FE00400TOUF)	\$3,265	Each	10%		\$2,938	Other	F1	
E-FE00400T-PSS-1YR	E-FE00400T-PSS-1YR		Annual Maintenance PSS (E-FE00400T)	\$624	Each	10%		\$561	Other	F1	
E-FE00400TUF-PSS-1YR	E-FE00400TUF-PSS-1YR		Annual Maintenance PSS (E-FE00400TUF)	\$2,836	Each	10%		\$2,552	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
E-FE00400TU-PSS-1YR	E-FE00400TU-PSS-1YR		Annual Maintenance PSS (E-FE00400TU)	\$646	Each	10%	\$581	Other	F1
E-FE00800T-PSS-1YR	E-FE00800T-PSS-1YR		Annual Maintenance PSS (E-FE00800T)	\$935	Each	10%	\$842	Other	F1
E-FE080000E-PSS-1YR	E-FE080000E-PSS-1YR		Annual Maintenance PSS (E-FE080000E)	\$779	Each	10%	\$701	Other	F1
E-FE080000EU-PSS-1YR	E-FE080000EU-PSS-1YR		Annual Maintenance PSS (E-FE080000EU)	\$807	Each	10%	\$726	Other	F1
E-FE080000E-PSS-1YR	E-FE080000E-PSS-1YR		Annual Maintenance PSS (E-FE080000E)	\$707	Each	10%	\$637	Other	F1
E-FE080000EUF-PSS-1YR	E-FE080000EUF-PSS-1YR		Annual Maintenance PSS (E-FE080000EUF)	\$2,483	Each	10%	\$2,235	Other	F1
E-FE080000EU-PSS-1YR	E-FE080000EU-PSS-1YR		Annual Maintenance PSS (E-FE080000EU)	\$733	Each	10%	\$659	Other	F1
E-FE080000S-PSS-1YR	E-FE080000S-PSS-1YR		Annual Maintenance PSS (E-FE080000S)	\$1,846	Each	10%	\$1,661	Other	F1
E-FE080000SUF-PSS-1YR	E-FE080000SUF-PSS-1YR		Annual Maintenance PSS (E-FE080000SUF)	\$4,410	Each	10%	\$3,969	Other	F1
E-FE44000E-PSS-1YR	E-FE44000E-PSS-1YR		Annual Maintenance PSS (E-FE44000E)	\$566	Each	10%	\$510	Other	F1
E-FE44000EUF-PSS-1YR	E-FE44000EUF-PSS-1YR		Annual Maintenance PSS (E-FE44000EUF)	\$1,806	Each	10%	\$1,625	Other	F1
E-FE44000EU-PSS-1YR	E-FE44000EU-PSS-1YR		Annual Maintenance PSS (E-FE44000EU)	\$586	Each	10%	\$528	Other	F1
E-FE62000E-PSS-1YR	E-FE62000E-PSS-1YR		Annual Maintenance PSS (E-FE62000E)	\$409	Each	10%	\$368	Other	F1
E-FE62000EUF-PSS-1YR	E-FE62000EUF-PSS-1YR		Annual Maintenance PSS (E-FE62000EUF)	\$1,270	Each	10%	\$1,143	Other	F1
E-FE62000EU-PSS-1YR	E-FE62000EU-PSS-1YR		Annual Maintenance PSS (E-FE62000EU)	\$424	Each	10%	\$381	Other	F1
E-FE62000UF-PSS-1YR	E-FE62000UF-PSS-1YR		Annual Maintenance PSS (E-FE62000UF)	\$1,270	Each	10%	\$1,143	Other	F1
E-FE80000E-PSS-1YR	E-FE80000E-PSS-1YR		Annual Maintenance PSS (E-FE80000E)	\$354	Each	10%	\$318	Other	F1
E-FE80000EUF-PSS-1YR	E-FE80000EUF-PSS-1YR		Annual Maintenance PSS (E-FE80000EUF)	\$1,127	Each	10%	\$1,015	Other	F1
E-FE80000EU-PSS-1YR	E-FE80000EU-PSS-1YR		Annual Maintenance PSS (E-FE80000EU)	\$366	Each	10%	\$329	Other	F1
E-FE80000S-PSS-1YR	E-FE80000S-PSS-1YR		Annual Maintenance PSS (E-FE80000S)	\$923	Each	10%	\$830	Other	F1
E-FE80000SUF-PSS-1YR	E-FE80000SUF-PSS-1YR		Annual Maintenance PSS (E-FE80000SUF)	\$2,945	Each	10%	\$2,651	Other	F1
E-FE80000SU-PSS-1YR	E-FE80000SU-PSS-1YR		Annual Maintenance PSS (E-FE80000SU)	\$2,400	Each	10%	\$2,160	Other	F1
EF-FE00008S-PSS-1YR	EF-FE00008S-PSS-1YR		Annual Maintenance PSS (EF-FE00008S)	\$3,115	Each	10%	\$2,804	Other	F1
EF-FE00080S-PSS-1YR	EF-FE00080S-PSS-1YR		Annual Maintenance PSS (EF-FE00080S)	\$1,430	Each	10%	\$1,287	Other	F1
EF-FE00200TC-PSS-1YR	EF-FE00200TC-PSS-1YR		Annual Maintenance PSS (EF-FE00200TC)	\$440	Each	10%	\$396	Other	F1
EF-FE00200TO-PSS-1YR	EF-FE00200TO-PSS-1YR		Annual Maintenance PSS (EF-FE00200TO)	\$420	Each	10%	\$378	Other	F1
EF-FE00400C4-PSS-1YR	EF-FE00400C4-PSS-1YR		Annual Maintenance PSS (EF-FE00400C4)	\$396	Each	10%	\$356	Other	F1
EF-FE00400C-PSS-1YR	EF-FE00400C-PSS-1YR		Annual Maintenance PSS (EF-FE00400C)	\$400	Each	10%	\$360	Other	F1
EF-FE00400-PSS-1YR	EF-FE00400-PSS-1YR		Annual Maintenance PSS (EF-FE00400)	\$1,062	Each	10%	\$956	Other	F1
EF-FE00400T-PSS-1YR	EF-FE00400T-PSS-1YR		Annual Maintenance PSS (EF-FE00400T)	\$730	Each	10%	\$657	Other	F1
EF-FE00800T-PSS-1YR	EF-FE00800T-PSS-1YR		Annual Maintenance PSS (EF-FE00800T)	\$1,095	Each	10%	\$986	Other	F1
EF-FE08000E-PSS-1YR	EF-FE08000E-PSS-1YR		Annual Maintenance PSS (EF-FE08000E)	\$828	Each	10%	\$745	Other	F1
EF-FE08000S-PSS-1YR	EF-FE08000S-PSS-1YR		Annual Maintenance PSS (EF-FE08000S)	\$2,161	Each	10%	\$1,945	Other	F1
EF-FE44000E-PSS-1YR	EF-FE44000E-PSS-1YR		Annual Maintenance PSS (EF-FE44000E)	\$663	Each	10%	\$597	Other	F1
EF-FE62000E-PSS-1YR	EF-FE62000E-PSS-1YR		Annual Maintenance PSS (EF-FE62000E)	\$479	Each	10%	\$431	Other	F1
EF-FE80000E-PSS-1YR	EF-FE80000E-PSS-1YR		Annual Maintenance PSS (EF-FE80000E)	\$414	Each	10%	\$373	Other	F1
EF-FE80000S-PSS-1YR	EF-FE80000S-PSS-1YR		Annual Maintenance PSS (EF-FE80000S)	\$1,080	Each	10%	\$972	Other	F1
EFFICIENT-VIDEO-AG-PSS-1YR	EFFICIENT-VIDEO-AG-PSS-1YR		Annual Maintenance PSS (EFFICIENT-VIDEO-AG)	\$80	Each	10%	\$72	Other	F1
EFFICIENT-VIDEO-MG-PSS-1YR	EFFICIENT-VIDEO-MG-PSS-1YR		Annual Maintenance PSS (EFFICIENT-VIDEO-MG)	\$600	Each	10%	\$540	Other	F1
EH-1024-2048UFD9-PSS-1YR	EH-1024-2048UFD9-PSS-1YR		Annual Maintenance PSS (EH-1024-2048UFD9)	\$51,416	Each	10%	\$46,274	Other	F1
EH-1024-2048UFD-PSS-1YR	EH-1024-2048UFD-PSS-1YR		Annual Maintenance PSS (EH-1024-2048UFD)	\$51,416	Each	10%	\$46,274	Other	F1
EH-512-1024UFD9-PSS-1YR	EH-512-1024UFD9-PSS-1YR		Annual Maintenance PSS (EH-512-1024UFD9)	\$25,708	Each	10%	\$23,137	Other	F1
EH-512-1024UFD-PSS-1YR	EH-512-1024UFD-PSS-1YR		Annual Maintenance PSS (EH-512-1024UFD)	\$25,708	Each	10%	\$23,137	Other	F1
EH-512-2048UFD9-PSS-1YR	EH-512-2048UFD9-PSS-1YR		Annual Maintenance PSS (EH-512-2048UFD9)	\$77,124	Each	10%	\$69,412	Other	F1
EH-512-2048UFD-PSS-1YR	EH-512-2048UFD-PSS-1YR		Annual Maintenance PSS (EH-512-2048UFD)	\$77,124	Each	10%	\$69,412	Other	F1
EH-BK40000E-PSS-1YR	EH-BK40000E-PSS-1YR		Annual Maintenance PSS (EH-BK40000E)	\$249	Each	10%	\$224	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								Product Category (If applicable)	ALJP Category (REQUIRED) use drop-down
EH-BK4000EUF-PSS-1YR	EH-BK4000EUF-PSS-1YR	Annual Maintenance PSS (EH-BK4000EUF)		\$2,265	Each	10%	\$2,039	Other	F1
EH-BK4000EUF-PSS-1YR	EH-BK4000EUF-PSS-1YR	Annual Maintenance PSS (EH-BK4000EUF)		\$647	Each	10%	\$582	Other	F1
EH-CAPE-PSS-1YR	EH-CAPE-PSS-1YR	Annual Maintenance PSS (EH-CAPE)		\$6,733	Each	10%	\$6,060	Other	F1
EH-CAPEU-PSS-1YR	EH-CAPEU-PSS-1YR	Annual Maintenance PSS (EH-CAPEU)		\$8,080	Each	10%	\$7,272	Other	F1
EH-CAPF-PSS-1YR	EH-CAPF-PSS-1YR	Annual Maintenance PSS (EH-CAPF)		\$2,117	Each	10%	\$1,905	Other	F1
EH-CAPFU-PSS-1YR	EH-CAPFU-PSS-1YR	Annual Maintenance PSS (EH-CAPFU)		\$2,540	Each	10%	\$2,286	Other	F1
EH-CAPP-PSS-1YR	EH-CAPP-PSS-1YR	Annual Maintenance PSS (EH-CAPP)		\$7,308	Each	10%	\$6,577	Other	F1
EH-CAPPU-PSS-1YR	EH-CAPPU-PSS-1YR	Annual Maintenance PSS (EH-CAPPU)		\$8,770	Each	10%	\$7,893	Other	F1
EH-CAPX-PSS-1YR	EH-CAPX-PSS-1YR	Annual Maintenance PSS (EH-CAPX)		\$2,692	Each	10%	\$2,423	Other	F1
EH-CAPXU-PSS-1YR	EH-CAPXU-PSS-1YR	Annual Maintenance PSS (EH-CAPXU)		\$3,230	Each	10%	\$2,907	Other	F1
EH-EBF-1024-ADD-PSS-1YR	EH-EBF-1024-ADD-PSS-1YR	Annual Maintenance PSS (EH-EBF-1024-ADD)		\$52,001	Each	10%	\$46,801	Other	F1
EH-EBF-1024-ADDUFD-PSS-1YR	EH-EBF-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-EBF-1024-ADDUFD)		\$63,807	Each	10%	\$57,426	Other	F1
EH-EBF-1024-ADDU-PSS-1YR	EH-EBF-1024-ADDU-PSS-1YR	Annual Maintenance PSS (EH-EBF-1024-ADDU)		\$63,807	Each	10%	\$57,426	Other	F1
EH-EBF-1024-PSS-1YR	EH-EBF-1024-PSS-1YR	Annual Maintenance PSS (EH-EBF-1024)		\$52,001	Each	10%	\$46,801	Other	F1
EH-EBF-2048-ADD-PSS-1YR	EH-EBF-2048-ADD-PSS-1YR	Annual Maintenance PSS (EH-EBF-2048-ADD)		\$65,560	Each	10%	\$59,004	Other	F1
EH-EBF-2048-ADDUFD-PSS-1YR	EH-EBF-2048-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-EBF-2048-ADDUFD)		\$80,077	Each	10%	\$72,069	Other	F1
EH-EBF-2048-ADDU-PSS-1YR	EH-EBF-2048-ADDU-PSS-1YR	Annual Maintenance PSS (EH-EBF-2048-ADDU)		\$80,077	Each	10%	\$72,069	Other	F1
EH-EBF-2048-PSS-1YR	EH-EBF-2048-PSS-1YR	Annual Maintenance PSS (EH-EBF-2048)		\$65,560	Each	10%	\$59,004	Other	F1
EH-EBF-512-ADD-PSS-1YR	EH-EBF-512-ADD-PSS-1YR	Annual Maintenance PSS (EH-EBF-512-ADD)		\$46,824	Each	10%	\$42,142	Other	F1
EH-EBF-512-ADDUFD-PSS-1YR	EH-EBF-512-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-EBF-512-ADDUFD)		\$57,595	Each	10%	\$51,836	Other	F1
EH-EBF-512-ADDU-PSS-1YR	EH-EBF-512-ADDU-PSS-1YR	Annual Maintenance PSS (EH-EBF-512-ADDU)		\$57,595	Each	10%	\$51,836	Other	F1
EH-EBF-512-PSS-1YR	EH-EBF-512-PSS-1YR	Annual Maintenance PSS (EH-EBF-512)		\$46,824	Each	10%	\$42,142	Other	F1
EH-EBX-1024-ADD-PSS-1YR	EH-EBX-1024-ADD-PSS-1YR	Annual Maintenance PSS (EH-EBX-1024-ADD)		\$52,001	Each	10%	\$46,801	Other	F1
EH-EBX-1024-ADDUFD-PSS-1YR	EH-EBX-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-EBX-1024-ADDUFD)		\$65,072	Each	10%	\$58,565	Other	F1
EH-EBX-1024-ADDU-PSS-1YR	EH-EBX-1024-ADDU-PSS-1YR	Annual Maintenance PSS (EH-EBX-1024-ADDU)		\$65,072	Each	10%	\$58,565	Other	F1
EH-EBX-1024-PSS-1YR	EH-EBX-1024-PSS-1YR	Annual Maintenance PSS (EH-EBX-1024)		\$52,001	Each	10%	\$46,801	Other	F1
EH-EBX-2048-ADD-PSS-1YR	EH-EBX-2048-ADD-PSS-1YR	Annual Maintenance PSS (EH-EBX-2048-ADD)		\$65,560	Each	10%	\$59,004	Other	F1
EH-EBX-2048-ADDUFD-PSS-1YR	EH-EBX-2048-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-EBX-2048-ADDUFD)		\$81,342	Each	10%	\$73,208	Other	F1
EH-EBX-2048-ADDU-PSS-1YR	EH-EBX-2048-ADDU-PSS-1YR	Annual Maintenance PSS (EH-EBX-2048-ADDU)		\$81,342	Each	10%	\$73,208	Other	F1
EH-EBX-2048-PSS-1YR	EH-EBX-2048-PSS-1YR	Annual Maintenance PSS (EH-EBX-2048)		\$65,560	Each	10%	\$59,004	Other	F1
EH-EBX-512-ADD-PSS-1YR	EH-EBX-512-ADD-PSS-1YR	Annual Maintenance PSS (EH-EBX-512-ADD)		\$46,824	Each	10%	\$42,142	Other	F1
EH-EBX-512-ADDUFD-PSS-1YR	EH-EBX-512-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-EBX-512-ADDUFD)		\$58,860	Each	10%	\$52,974	Other	F1
EH-EBX-512-ADDU-PSS-1YR	EH-EBX-512-ADDU-PSS-1YR	Annual Maintenance PSS (EH-EBX-512-ADDU)		\$58,860	Each	10%	\$52,974	Other	F1
EH-EBX-512-PSS-1YR	EH-EBX-512-PSS-1YR	Annual Maintenance PSS (EH-EBX-512)		\$46,824	Each	10%	\$42,142	Other	F1
EH-EBXS-1024-ADD-PSS-1YR	EH-EBXS-1024-ADD-PSS-1YR	Annual Maintenance PSS (EH-EBXS-1024-ADD)		\$206,452	Each	10%	\$185,807	Other	F1
EH-EBXS-1024-ADDUFD-PSS-1YR	EH-EBXS-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-EBXS-1024-ADDUFD)		\$252,841	Each	10%	\$227,557	Other	F1
EH-EBXS-1024-PSS-1YR	EH-EBXS-1024-PSS-1YR	Annual Maintenance PSS (EH-EBXS-1024)		\$206,452	Each	10%	\$185,807	Other	F1
EH-ECAPE-PSS-1YR	EH-ECAPE-PSS-1YR	Annual Maintenance PSS (EH-ECAPE)		\$6,094	Each	10%	\$5,485	Other	F1
EH-ECAPEU-PSS-1YR	EH-ECAPEU-PSS-1YR	Annual Maintenance PSS (EH-ECAPEU)		\$7,441	Each	10%	\$6,697	Other	F1
EH-ECAPF-PSS-1YR	EH-ECAPF-PSS-1YR	Annual Maintenance PSS (EH-ECAPF)		\$1,478	Each	10%	\$1,330	Other	F1
EH-ECAPFU-PSS-1YR	EH-ECAPFU-PSS-1YR	Annual Maintenance PSS (EH-ECAPFU)		\$1,901	Each	10%	\$1,711	Other	F1
EH-ECAPP-PSS-1YR	EH-ECAPP-PSS-1YR	Annual Maintenance PSS (EH-ECAPP)		\$6,094	Each	10%	\$5,485	Other	F1
EH-ECAPPU-PSS-1YR	EH-ECAPPU-PSS-1YR	Annual Maintenance PSS (EH-ECAPPU)		\$7,556	Each	10%	\$6,800	Other	F1
EH-ECAPX-PSS-1YR	EH-ECAPX-PSS-1YR	Annual Maintenance PSS (EH-ECAPX)		\$1,478	Each	10%	\$1,330	Other	F1
EH-ECAPXU-PSS-1YR	EH-ECAPXU-PSS-1YR	Annual Maintenance PSS (EH-ECAPXU)		\$2,016	Each	10%	\$1,814	Other	F1
EHF-BEDIR-PSS-1YR	EHF-BEDIR-PSS-1YR	Annual Maintenance PSS (EHF-BEDIR)		\$1,156	Each	10%	\$1,040	Other	F1
EHF-BEDIRUFD-PSS-1YR	EHF-BEDIRUFD-PSS-1YR	Annual Maintenance PSS (EHF-BEDIRUFD)		\$1,156	Each	10%	\$1,040	Other	F1
EHF-BEDIRU-PSS-1YR	EHF-BEDIRU-PSS-1YR	Annual Maintenance PSS (EHF-BEDIRU)		\$1,156	Each	10%	\$1,040	Other	F1
EH-FE00200TC-PSS-1YR	EH-FE00200TC-PSS-1YR	Annual Maintenance PSS (EH-FE00200TC)		\$261	Each	10%	\$235	Other	F1
EH-FE00200TO-PSS-1YR	EH-FE00200TO-PSS-1YR	Annual Maintenance PSS (EH-FE00200TO)		\$249	Each	10%	\$224	Other	F1
EH-FE00200TOUF-PSS-1YR	EH-FE00200TOUF-PSS-1YR	Annual Maintenance PSS (EH-FE00200TOUF)		\$1,132	Each	10%	\$1,019	Other	F1
EH-FE00200TOU-PSS-1YR	EH-FE00200TOU-PSS-1YR	Annual Maintenance PSS (EH-FE00200TOU)		\$647	Each	10%	\$582	Other	F1
EH-FE00200TUF-PSS-1YR	EH-FE00200TUF-PSS-1YR	Annual Maintenance PSS (EH-FE00200TUF)		\$2,373	Each	10%	\$2,136	Other	F1
EH-FE00200TU-PSS-1YR	EH-FE00200TU-PSS-1YR	Annual Maintenance PSS (EH-FE00200TU)		\$678	Each	10%	\$610	Other	F1
EH-FE00800T-PSS-1YR	EH-FE00800T-PSS-1YR	Annual Maintenance PSS (EH-FE00800T)		\$649	Each	10%	\$584	Other	F1
EH-FE00800TUF-PSS-1YR	EH-FE00800TUF-PSS-1YR	Annual Maintenance PSS (EH-FE00800TUF)		\$2,953	Each	10%	\$2,658	Other	F1
EH-FE00800TU-PSS-1YR	EH-FE00800TU-PSS-1YR	Annual Maintenance PSS (EH-FE00800TU)		\$844	Each	10%	\$760	Other	F1
EH-FE08000E-PSS-1YR	EH-FE08000E-PSS-1YR	Annual Maintenance PSS (EH-FE08000E)		\$491	Each	10%	\$442	Other	F1
EH-FE08000EUF-PSS-1YR	EH-FE08000EUF-PSS-1YR	Annual Maintenance PSS (EH-FE08000EUF)		\$2,163	Each	10%	\$1,947	Other	F1
EH-FE08000EU-PSS-1YR	EH-FE08000EU-PSS-1YR	Annual Maintenance PSS (EH-FE08000EU)		\$638	Each	10%	\$574	Other	F1
EH-FE08000S-PSS-1YR	EH-FE08000S-PSS-1YR	Annual Maintenance PSS (EH-FE08000S)		\$1,281	Each	10%	\$1,153	Other	F1
EH-FE08000SUF-PSS-1YR	EH-FE08000SUF-PSS-1YR	Annual Maintenance PSS (EH-FE08000SUF)		\$3,841	Each	10%	\$3,457	Other	F1
EH-FE08000SU-PSS-1YR	EH-FE08000SU-PSS-1YR	Annual Maintenance PSS (EH-FE08000SU)		\$1,665	Each	10%	\$1,499	Other	F1
EH-FE80000E-PSS-1YR	EH-FE80000E-PSS-1YR	Annual Maintenance PSS (EH-FE80000E)		\$245	Each	10%	\$221	Other	F1
EH-FE80000EUF-PSS-1YR	EH-FE80000EUF-PSS-1YR	Annual Maintenance PSS (EH-FE80000EUF)		\$982	Each	10%	\$884	Other	F1
EH-FE80000EU-PSS-1YR	EH-FE80000EU-PSS-1YR	Annual Maintenance PSS (EH-FE80000EU)		\$319	Each	10%	\$287	Other	F1
EH-FE80000L-PSS-1YR	EH-FE80000L-PSS-1YR	Annual Maintenance PSS (EH-FE80000L)		\$2,303	Each	10%	\$2,073	Other	F1
EH-FE80000LUF-PSS-1YR	EH-FE80000LUF-PSS-1YR	Annual Maintenance PSS (EH-FE80000LUF)		\$3,764	Each	10%	\$3,388	Other	F1
EH-FE80000LU-PSS-1YR	EH-FE80000LU-PSS-1YR	Annual Maintenance PSS (EH-FE80000LU)		\$2,764	Each	10%	\$2,488	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
EH-FE8000S-PSS-1YR	EH-FE8000S-PSS-1YR	Annual Maintenance PSS (EH-FE8000S)		\$640	Each	10%	\$576	Other	F1
EH-FE8000SUF-PSS-1YR	EH-FE8000SUF-PSS-1YR	Annual Maintenance PSS (EH-FE8000SUF)		\$2,565	Each	10%	\$2,309	Other	F1
EH-FE8000SU-PSS-1YR	EH-FE8000SU-PSS-1YR	Annual Maintenance PSS (EH-FE8000SU)		\$1,665	Each	10%	\$1,499	Other	F1
EHF-NAS-SN-PSS-1YR	EHF-NAS-SN-PSS-1YR	Annual Maintenance PSS (EHF-NAS-SN)		\$15,187	Each	10%	\$13,668	Other	F1
EHF-NAS-SNU-PSS-1YR	EHF-NAS-SNU-PSS-1YR	Annual Maintenance PSS (EHF-NAS-SNU)		\$15,187	Each	10%	\$13,668	Other	F1
EH-VBF-1024-ADD-PSS-1YR	EH-VBF-1024-ADD-PSS-1YR	Annual Maintenance PSS (EH-VBF-1024-ADD)		\$59,030	Each	10%	\$53,127	Other	F1
EH-VBF-1024-ADDUFD-PSS-1YR	EH-VBF-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-VBF-1024-ADDUFD)		\$70,836	Each	10%	\$63,752	Other	F1
EH-VBF-1024-ADDU-PSS-1YR	EH-VBF-1024-ADDU-PSS-1YR	Annual Maintenance PSS (EH-VBF-1024-ADDU)		\$70,836	Each	10%	\$63,752	Other	F1
EH-VBF-1024-PSS-1YR	EH-VBF-1024-PSS-1YR	Annual Maintenance PSS (EH-VBF-1024)		\$59,030	Each	10%	\$53,127	Other	F1
EH-VBF-2048-ADD-PSS-1YR	EH-VBF-2048-ADD-PSS-1YR	Annual Maintenance PSS (EH-VBF-2048-ADD)		\$72,589	Each	10%	\$65,330	Other	F1
EH-VBF-2048-ADDUFD-PSS-1YR	EH-VBF-2048-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-VBF-2048-ADDUFD)		\$87,106	Each	10%	\$78,395	Other	F1
EH-VBF-2048-ADDU-PSS-1YR	EH-VBF-2048-ADDU-PSS-1YR	Annual Maintenance PSS (EH-VBF-2048-ADDU)		\$87,106	Each	10%	\$78,395	Other	F1
EH-VBF-2048-PSS-1YR	EH-VBF-2048-PSS-1YR	Annual Maintenance PSS (EH-VBF-2048)		\$72,589	Each	10%	\$65,330	Other	F1
EH-VBF-512-ADD-PSS-1YR	EH-VBF-512-ADD-PSS-1YR	Annual Maintenance PSS (EH-VBF-512-ADD)		\$53,853	Each	10%	\$48,468	Other	F1
EH-VBF-512-ADDUFD-PSS-1YR	EH-VBF-512-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-VBF-512-ADDUFD)		\$64,624	Each	10%	\$58,162	Other	F1
EH-VBF-512-ADDU-PSS-1YR	EH-VBF-512-ADDU-PSS-1YR	Annual Maintenance PSS (EH-VBF-512-ADDU)		\$64,624	Each	10%	\$58,162	Other	F1
EH-VBF-512-PSS-1YR	EH-VBF-512-PSS-1YR	Annual Maintenance PSS (EH-VBF-512)		\$53,853	Each	10%	\$48,468	Other	F1
EH-VBX-1024-ADD-PSS-1YR	EH-VBX-1024-ADD-PSS-1YR	Annual Maintenance PSS (EH-VBX-1024-ADD)		\$65,355	Each	10%	\$58,820	Other	F1
EH-VBX-1024-ADDUFD-PSS-1YR	EH-VBX-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-VBX-1024-ADDUFD)		\$78,426	Each	10%	\$70,583	Other	F1
EH-VBX-1024-ADDU-PSS-1YR	EH-VBX-1024-ADDU-PSS-1YR	Annual Maintenance PSS (EH-VBX-1024-ADDU)		\$78,426	Each	10%	\$70,583	Other	F1
EH-VBX-1024-PSS-1YR	EH-VBX-1024-PSS-1YR	Annual Maintenance PSS (EH-VBX-1024)		\$65,355	Each	10%	\$58,820	Other	F1
EH-VBX-2048-ADD-PSS-1YR	EH-VBX-2048-ADD-PSS-1YR	Annual Maintenance PSS (EH-VBX-2048-ADD)		\$78,914	Each	10%	\$71,023	Other	F1
EH-VBX-2048-ADDUFD-PSS-1YR	EH-VBX-2048-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-VBX-2048-ADDUFD)		\$94,696	Each	10%	\$85,226	Other	F1
EH-VBX-2048-ADDU-PSS-1YR	EH-VBX-2048-ADDU-PSS-1YR	Annual Maintenance PSS (EH-VBX-2048-ADDU)		\$94,696	Each	10%	\$85,226	Other	F1
EH-VBX-2048-PSS-1YR	EH-VBX-2048-PSS-1YR	Annual Maintenance PSS (EH-VBX-2048)		\$78,914	Each	10%	\$71,023	Other	F1
EH-VBX-512-ADD-PSS-1YR	EH-VBX-512-ADD-PSS-1YR	Annual Maintenance PSS (EH-VBX-512-ADD)		\$60,178	Each	10%	\$54,160	Other	F1
EH-VBX-512-ADDUFD-PSS-1YR	EH-VBX-512-ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-VBX-512-ADDUFD)		\$72,214	Each	10%	\$64,993	Other	F1
EH-VBX-512-ADDU-PSS-1YR	EH-VBX-512-ADDU-PSS-1YR	Annual Maintenance PSS (EH-VBX-512-ADDU)		\$72,214	Each	10%	\$64,993	Other	F1
EH-VBX-512-PSS-1YR	EH-VBX-512-PSS-1YR	Annual Maintenance PSS (EH-VBX-512)		\$60,178	Each	10%	\$54,160	Other	F1
EH-VBXS-1024-ADD-PSS-1YR	EH-VBXS-1024-ADD-PSS-1YR	Annual Maintenance PSS (EH-VBXS-1024-ADD)		\$231,946	Each	10%	\$208,751	Other	F1
EH-VBXS-1024ADDUFD-PSS-1YR	EH-VBXS-1024ADDUFD-PSS-1YR	Annual Maintenance PSS (EH-VBXS-1024ADDUFD)		\$278,335	Each	10%	\$250,502	Other	F1
EH-VBXS-1024-PSS-1YR	EH-VBXS-1024-PSS-1YR	Annual Maintenance PSS (EH-VBXS-1024)		\$231,946	Each	10%	\$208,751	Other	F1
E-IMA-HW-PSS-1YR	E-IMA-HW-PSS-1YR	Annual Maintenance PSS (E-IMA-HW)		\$11,960	Each	10%	\$10,764	Other	F1
EL-1024ADD-3P-PSS-1YR	EL-1024ADD-3P-PSS-1YR	Annual Maintenance PSS (EL-1024ADD-3P)		\$19,135	Each	10%	\$17,222	Other	F1
EL-1024ADD-PSS-1YR	EL-1024ADD-PSS-1YR	Annual Maintenance PSS (EL-1024ADD)		\$19,135	Each	10%	\$17,222	Other	F1
EL-1024ADDU3P-PSS-1YR	EL-1024ADDU3P-PSS-1YR	Annual Maintenance PSS (EL-1024ADDU3P)		\$19,813	Each	10%	\$17,832	Other	F1
EL-1024ADDUFD-PSS-1YR	EL-1024ADDUFD-PSS-1YR	Annual Maintenance PSS (EL-1024ADDUFD)		\$19,813	Each	10%	\$17,832	Other	F1
EL-1024ADDU-PSS-1YR	EL-1024ADDU-PSS-1YR	Annual Maintenance PSS (EL-1024ADDU)		\$19,813	Each	10%	\$17,832	Other	F1
EL1024ADUFD3P-PSS-1YR	EL1024ADUFD3P-PSS-1YR	Annual Maintenance PSS (EL1024ADUFD3P)		\$19,813	Each	10%	\$17,832	Other	F1
EL-1024BASE3P-PSS-1YR	EL-1024BASE3P-PSS-1YR	Annual Maintenance PSS (EL-1024BASE3P)		\$10,046	Each	10%	\$9,041	Other	F1
EL-1024BASE-PSS-1YR	EL-1024BASE-PSS-1YR	Annual Maintenance PSS (EL-1024BASE)		\$10,046	Each	10%	\$9,041	Other	F1
EL-512-1024UFD-PSS-1YR	EL-512-1024UFD-PSS-1YR	Annual Maintenance PSS (EL-512-1024UFD)		\$5,753	Each	10%	\$5,177	Other	F1
EL-512ADD-3P-PSS-1YR	EL-512ADD-3P-PSS-1YR	Annual Maintenance PSS (EL-512ADD-3P)		\$7,468	Each	10%	\$6,721	Other	F1
EL-512ADD-PSS-1YR	EL-512ADD-PSS-1YR	Annual Maintenance PSS (EL-512ADD)		\$7,468	Each	10%	\$6,721	Other	F1
EL-512ADDU-3P-PSS-1YR	EL-512ADDU-3P-PSS-1YR	Annual Maintenance PSS (EL-512ADDU-3P)		\$7,733	Each	10%	\$6,959	Other	F1
EL512ADDUFD3P-PSS-1YR	EL512ADDUFD3P-PSS-1YR	Annual Maintenance PSS (EL512ADDUFD3P)		\$7,733	Each	10%	\$6,959	Other	F1
EL-512ADDUFD-PSS-1YR	EL-512ADDUFD-PSS-1YR	Annual Maintenance PSS (EL-512ADDUFD)		\$7,733	Each	10%	\$6,959	Other	F1
EL-512ADDU-PSS-1YR	EL-512ADDU-PSS-1YR	Annual Maintenance PSS (EL-512ADDU)		\$7,733	Each	10%	\$6,959	Other	F1
EL-512BASE-3P-PSS-1YR	EL-512BASE-3P-PSS-1YR	Annual Maintenance PSS (EL-512BASE-3P)		\$7,468	Each	10%	\$6,721	Other	F1
EL-512BASE-PSS-1YR	EL-512BASE-PSS-1YR	Annual Maintenance PSS (EL-512BASE)		\$7,468	Each	10%	\$6,721	Other	F1
EL61012001B-PSS-1YR	EL61012001B-PSS-1YR	Annual Maintenance PSS (EL61012001B)		\$284	Each	10%	\$256	Other	F1
EL61012001BTU-PSS-1YR	EL61012001BTU-PSS-1YR	Annual Maintenance PSS (EL61012001BTU)		\$298	Each	10%	\$268	Other	F1
EL61012001BU-PSS-1YR	EL61012001BU-PSS-1YR	Annual Maintenance PSS (EL61012001BU)		\$298	Each	10%	\$268	Other	F1
EL61012005B-PSS-1YR	EL61012005B-PSS-1YR	Annual Maintenance PSS (EL61012005B)		\$284	Each	10%	\$256	Other	F1
EL61012005BTU-PSS-1YR	EL61012005BTU-PSS-1YR	Annual Maintenance PSS (EL61012005BTU)		\$298	Each	10%	\$268	Other	F1
EL61012005BU-PSS-1YR	EL61012005BU-PSS-1YR	Annual Maintenance PSS (EL61012005BU)		\$298	Each	10%	\$268	Other	F1
EL61012006B-PSS-1YR	EL61012006B-PSS-1YR	Annual Maintenance PSS (EL61012006B)		\$284	Each	10%	\$256	Other	F1
EL61012006BTU-PSS-1YR	EL61012006BTU-PSS-1YR	Annual Maintenance PSS (EL61012006BTU)		\$298	Each	10%	\$268	Other	F1
EL61012006BU-PSS-1YR	EL61012006BU-PSS-1YR	Annual Maintenance PSS (EL61012006BU)		\$298	Each	10%	\$268	Other	F1
EL61012007B-PSS-1YR	EL61012007B-PSS-1YR	Annual Maintenance PSS (EL61012007B)		\$284	Each	10%	\$256	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
EL61012007BTU-PSS-1YR	EL61012007BTU-PSS-1YR	Annual Maintenance PSS (EL61012007BTU)		\$298	Each	10%	\$268	Other	F1	
EL61012007BU-PSS-1YR	EL61012007BU-PSS-1YR	Annual Maintenance PSS (EL61012007BU)		\$298	Each	10%	\$268	Other	F1	
EL6101200FB-PSS-1YR	EL6101200FB-PSS-1YR	Annual Maintenance PSS (EL6101200FB)		\$284	Each	10%	\$256	Other	F1	
EL6101200FBTU-PSS-1YR	EL6101200FBTU-PSS-1YR	Annual Maintenance PSS (EL6101200FBTU)		\$298	Each	10%	\$268	Other	F1	
EL6101200FBU-PSS-1YR	EL6101200FBU-PSS-1YR	Annual Maintenance PSS (EL6101200FBU)		\$298	Each	10%	\$268	Other	F1	
EL6101200SB-PSS-1YR	EL6101200SB-PSS-1YR	Annual Maintenance PSS (EL6101200SB)		\$284	Each	10%	\$256	Other	F1	
EL6101200SBTU-PSS-1YR	EL6101200SBTU-PSS-1YR	Annual Maintenance PSS (EL6101200SBTU)		\$298	Each	10%	\$268	Other	F1	
EL6101200SBU-PSS-1YR	EL6101200SBU-PSS-1YR	Annual Maintenance PSS (EL6101200SBU)		\$298	Each	10%	\$268	Other	F1	
EL6103001B-PSS-1YR	EL6103001B-PSS-1YR	Annual Maintenance PSS (EL6103001B)		\$98	Each	10%	\$88	Other	F1	
EL6103001BTU-PSS-1YR	EL6103001BTU-PSS-1YR	Annual Maintenance PSS (EL6103001BTU)		\$103	Each	10%	\$93	Other	F1	
EL6103001BU-PSS-1YR	EL6103001BU-PSS-1YR	Annual Maintenance PSS (EL6103001BU)		\$103	Each	10%	\$93	Other	F1	
EL6103005B-PSS-1YR	EL6103005B-PSS-1YR	Annual Maintenance PSS (EL6103005B)		\$98	Each	10%	\$88	Other	F1	
EL6103005BTU-PSS-1YR	EL6103005BTU-PSS-1YR	Annual Maintenance PSS (EL6103005BTU)		\$103	Each	10%	\$93	Other	F1	
EL6103005BU-PSS-1YR	EL6103005BU-PSS-1YR	Annual Maintenance PSS (EL6103005BU)		\$103	Each	10%	\$93	Other	F1	
EL6103006B-PSS-1YR	EL6103006B-PSS-1YR	Annual Maintenance PSS (EL6103006B)		\$98	Each	10%	\$88	Other	F1	
EL6103006BTU-PSS-1YR	EL6103006BTU-PSS-1YR	Annual Maintenance PSS (EL6103006BTU)		\$103	Each	10%	\$93	Other	F1	
EL6103006BU-PSS-1YR	EL6103006BU-PSS-1YR	Annual Maintenance PSS (EL6103006BU)		\$103	Each	10%	\$93	Other	F1	
EL6103007B-PSS-1YR	EL6103007B-PSS-1YR	Annual Maintenance PSS (EL6103007B)		\$98	Each	10%	\$88	Other	F1	
EL6103007BTU-PSS-1YR	EL6103007BTU-PSS-1YR	Annual Maintenance PSS (EL6103007BTU)		\$103	Each	10%	\$93	Other	F1	
EL6103007BU-PSS-1YR	EL6103007BU-PSS-1YR	Annual Maintenance PSS (EL6103007BU)		\$103	Each	10%	\$93	Other	F1	
EL610300FB-PSS-1YR	EL610300FB-PSS-1YR	Annual Maintenance PSS (EL610300FB)		\$98	Each	10%	\$88	Other	F1	
EL610300FBTU-PSS-1YR	EL610300FBTU-PSS-1YR	Annual Maintenance PSS (EL610300FBTU)		\$103	Each	10%	\$93	Other	F1	
EL610300FBU-PSS-1YR	EL610300FBU-PSS-1YR	Annual Maintenance PSS (EL610300FBU)		\$103	Each	10%	\$93	Other	F1	
EL610300SB-PSS-1YR	EL610300SB-PSS-1YR	Annual Maintenance PSS (EL610300SB)		\$98	Each	10%	\$88	Other	F1	
EL610300SBTU-PSS-1YR	EL610300SBTU-PSS-1YR	Annual Maintenance PSS (EL610300SBTU)		\$103	Each	10%	\$93	Other	F1	
EL610300SBU-PSS-1YR	EL610300SBU-PSS-1YR	Annual Maintenance PSS (EL610300SBU)		\$103	Each	10%	\$93	Other	F1	
EL6106001B-PSS-1YR	EL6106001B-PSS-1YR	Annual Maintenance PSS (EL6106001B)		\$185	Each	10%	\$166	Other	F1	
EL6106001BTU-PSS-1YR	EL6106001BTU-PSS-1YR	Annual Maintenance PSS (EL6106001BTU)		\$193	Each	10%	\$174	Other	F1	
EL6106001BU-PSS-1YR	EL6106001BU-PSS-1YR	Annual Maintenance PSS (EL6106001BU)		\$193	Each	10%	\$174	Other	F1	
EL6106005B-PSS-1YR	EL6106005B-PSS-1YR	Annual Maintenance PSS (EL6106005B)		\$185	Each	10%	\$166	Other	F1	
EL6106005BTU-PSS-1YR	EL6106005BTU-PSS-1YR	Annual Maintenance PSS (EL6106005BTU)		\$193	Each	10%	\$174	Other	F1	
EL6106005BU-PSS-1YR	EL6106005BU-PSS-1YR	Annual Maintenance PSS (EL6106005BU)		\$193	Each	10%	\$174	Other	F1	
EL6106006B-PSS-1YR	EL6106006B-PSS-1YR	Annual Maintenance PSS (EL6106006B)		\$185	Each	10%	\$166	Other	F1	
EL6106006BTU-PSS-1YR	EL6106006BTU-PSS-1YR	Annual Maintenance PSS (EL6106006BTU)		\$193	Each	10%	\$174	Other	F1	
EL6106006BU-PSS-1YR	EL6106006BU-PSS-1YR	Annual Maintenance PSS (EL6106006BU)		\$193	Each	10%	\$174	Other	F1	
EL6106007B-PSS-1YR	EL6106007B-PSS-1YR	Annual Maintenance PSS (EL6106007B)		\$185	Each	10%	\$166	Other	F1	
EL6106007BTU-PSS-1YR	EL6106007BTU-PSS-1YR	Annual Maintenance PSS (EL6106007BTU)		\$193	Each	10%	\$174	Other	F1	
EL6106007BU-PSS-1YR	EL6106007BU-PSS-1YR	Annual Maintenance PSS (EL6106007BU)		\$193	Each	10%	\$174	Other	F1	
EL610600FB-PSS-1YR	EL610600FB-PSS-1YR	Annual Maintenance PSS (EL610600FB)		\$185	Each	10%	\$166	Other	F1	
EL610600FBTU-PSS-1YR	EL610600FBTU-PSS-1YR	Annual Maintenance PSS (EL610600FBTU)		\$193	Each	10%	\$174	Other	F1	
EL610600FBU-PSS-1YR	EL610600FBU-PSS-1YR	Annual Maintenance PSS (EL610600FBU)		\$193	Each	10%	\$174	Other	F1	
EL610600SB-PSS-1YR	EL610600SB-PSS-1YR	Annual Maintenance PSS (EL610600SB)		\$185	Each	10%	\$166	Other	F1	
EL610600SBTU-PSS-1YR	EL610600SBTU-PSS-1YR	Annual Maintenance PSS (EL610600SBTU)		\$193	Each	10%	\$174	Other	F1	
EL610600SBU-PSS-1YR	EL610600SBU-PSS-1YR	Annual Maintenance PSS (EL610600SBU)		\$193	Each	10%	\$174	Other	F1	
EL6153001BTU-PSS-1YR	EL6153001BTU-PSS-1YR	Annual Maintenance PSS (EL6153001BTU)		\$264	Each	10%	\$237	Other	F1	
EL6153001BU-PSS-1YR	EL6153001BU-PSS-1YR	Annual Maintenance PSS (EL6153001BU)		\$264	Each	10%	\$237	Other	F1	
EL6153005BTU-PSS-1YR	EL6153005BTU-PSS-1YR	Annual Maintenance PSS (EL6153005BTU)		\$264	Each	10%	\$237	Other	F1	
EL6153005BU-PSS-1YR	EL6153005BU-PSS-1YR	Annual Maintenance PSS (EL6153005BU)		\$264	Each	10%	\$237	Other	F1	
EL6153006BTU-PSS-1YR	EL6153006BTU-PSS-1YR	Annual Maintenance PSS (EL6153006BTU)		\$264	Each	10%	\$237	Other	F1	
EL6153006BU-PSS-1YR	EL6153006BU-PSS-1YR	Annual Maintenance PSS (EL6153006BU)		\$264	Each	10%	\$237	Other	F1	
EL6153007BTU-PSS-1YR	EL6153007BTU-PSS-1YR	Annual Maintenance PSS (EL6153007BTU)		\$264	Each	10%	\$237	Other	F1	
EL6153007BU-PSS-1YR	EL6153007BU-PSS-1YR	Annual Maintenance PSS (EL6153007BU)		\$264	Each	10%	\$237	Other	F1	
EL615300FBTU-PSS-1YR	EL615300FBTU-PSS-1YR	Annual Maintenance PSS (EL615300FBTU)		\$264	Each	10%	\$237	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Source	UoM					
EL615300FBU-PSS-1YR	EL615300FBU-PSS-1YR	Annual Maintenance PSS (EL615300FBU)		\$264	Each	10%	\$237	Other	F1	
EL615300SBU-PSS-1YR	EL615300SBU-PSS-1YR	Annual Maintenance PSS (EL615300SBU)		\$264	Each	10%	\$237	Other	F1	
EL615300SBU-PSS-1YR	EL615300SBU-PSS-1YR	Annual Maintenance PSS (EL615300SBU)		\$264	Each	10%	\$237	Other	F1	
EL6F319201BT0-PSS-1YR	EL6F319201BT0-PSS-1YR	Annual Maintenance PSS (EL6F319201BT0)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319201BT10-PSS-1YR	EL6F319201BT10-PSS-1YR	Annual Maintenance PSS (EL6F319201BT10)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319201BT1-PSS-1YR	EL6F319201BT1-PSS-1YR	Annual Maintenance PSS (EL6F319201BT1)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319201BT2-PSS-1YR	EL6F319201BT2-PSS-1YR	Annual Maintenance PSS (EL6F319201BT2)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319201BT3-PSS-1YR	EL6F319201BT3-PSS-1YR	Annual Maintenance PSS (EL6F319201BT3)		\$3,406	Each	10%	\$3,065	Other	F1	
EL6F319201BT4-PSS-1YR	EL6F319201BT4-PSS-1YR	Annual Maintenance PSS (EL6F319201BT4)		\$3,144	Each	10%	\$2,829	Other	F1	
EL6F319201BT5-PSS-1YR	EL6F319201BT5-PSS-1YR	Annual Maintenance PSS (EL6F319201BT5)		\$3,207	Each	10%	\$2,886	Other	F1	
EL6F319201BT6-PSS-1YR	EL6F319201BT6-PSS-1YR	Annual Maintenance PSS (EL6F319201BT6)		\$2,982	Each	10%	\$2,684	Other	F1	
EL6F319201BT7-PSS-1YR	EL6F319201BT7-PSS-1YR	Annual Maintenance PSS (EL6F319201BT7)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319201BT8-PSS-1YR	EL6F319201BT8-PSS-1YR	Annual Maintenance PSS (EL6F319201BT8)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319201BT9-PSS-1YR	EL6F319201BT9-PSS-1YR	Annual Maintenance PSS (EL6F319201BT9)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319205BT0-PSS-1YR	EL6F319205BT0-PSS-1YR	Annual Maintenance PSS (EL6F319205BT0)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319205BT10-PSS-1YR	EL6F319205BT10-PSS-1YR	Annual Maintenance PSS (EL6F319205BT10)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319205BT1-PSS-1YR	EL6F319205BT1-PSS-1YR	Annual Maintenance PSS (EL6F319205BT1)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319205BT2-PSS-1YR	EL6F319205BT2-PSS-1YR	Annual Maintenance PSS (EL6F319205BT2)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319205BT3-PSS-1YR	EL6F319205BT3-PSS-1YR	Annual Maintenance PSS (EL6F319205BT3)		\$3,406	Each	10%	\$3,065	Other	F1	
EL6F319205BT4-PSS-1YR	EL6F319205BT4-PSS-1YR	Annual Maintenance PSS (EL6F319205BT4)		\$3,144	Each	10%	\$2,829	Other	F1	
EL6F319205BT5-PSS-1YR	EL6F319205BT5-PSS-1YR	Annual Maintenance PSS (EL6F319205BT5)		\$3,207	Each	10%	\$2,886	Other	F1	
EL6F319205BT6-PSS-1YR	EL6F319205BT6-PSS-1YR	Annual Maintenance PSS (EL6F319205BT6)		\$2,982	Each	10%	\$2,684	Other	F1	
EL6F319205BT7-PSS-1YR	EL6F319205BT7-PSS-1YR	Annual Maintenance PSS (EL6F319205BT7)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319205BT8-PSS-1YR	EL6F319205BT8-PSS-1YR	Annual Maintenance PSS (EL6F319205BT8)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319205BT9-PSS-1YR	EL6F319205BT9-PSS-1YR	Annual Maintenance PSS (EL6F319205BT9)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319206BT0-PSS-1YR	EL6F319206BT0-PSS-1YR	Annual Maintenance PSS (EL6F319206BT0)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319206BT10-PSS-1YR	EL6F319206BT10-PSS-1YR	Annual Maintenance PSS (EL6F319206BT10)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319206BT1-PSS-1YR	EL6F319206BT1-PSS-1YR	Annual Maintenance PSS (EL6F319206BT1)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319206BT2-PSS-1YR	EL6F319206BT2-PSS-1YR	Annual Maintenance PSS (EL6F319206BT2)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319206BT3-PSS-1YR	EL6F319206BT3-PSS-1YR	Annual Maintenance PSS (EL6F319206BT3)		\$3,406	Each	10%	\$3,065	Other	F1	
EL6F319206BT4-PSS-1YR	EL6F319206BT4-PSS-1YR	Annual Maintenance PSS (EL6F319206BT4)		\$3,144	Each	10%	\$2,829	Other	F1	
EL6F319206BT5-PSS-1YR	EL6F319206BT5-PSS-1YR	Annual Maintenance PSS (EL6F319206BT5)		\$3,207	Each	10%	\$2,886	Other	F1	
EL6F319206BT6-PSS-1YR	EL6F319206BT6-PSS-1YR	Annual Maintenance PSS (EL6F319206BT6)		\$2,982	Each	10%	\$2,684	Other	F1	
EL6F319206BT7-PSS-1YR	EL6F319206BT7-PSS-1YR	Annual Maintenance PSS (EL6F319206BT7)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319206BT8-PSS-1YR	EL6F319206BT8-PSS-1YR	Annual Maintenance PSS (EL6F319206BT8)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319206BT9-PSS-1YR	EL6F319206BT9-PSS-1YR	Annual Maintenance PSS (EL6F319206BT9)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319207BT0-PSS-1YR	EL6F319207BT0-PSS-1YR	Annual Maintenance PSS (EL6F319207BT0)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319207BT10-PSS-1YR	EL6F319207BT10-PSS-1YR	Annual Maintenance PSS (EL6F319207BT10)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319207BT1-PSS-1YR	EL6F319207BT1-PSS-1YR	Annual Maintenance PSS (EL6F319207BT1)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319207BT2-PSS-1YR	EL6F319207BT2-PSS-1YR	Annual Maintenance PSS (EL6F319207BT2)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F319207BT3-PSS-1YR	EL6F319207BT3-PSS-1YR	Annual Maintenance PSS (EL6F319207BT3)		\$3,406	Each	10%	\$3,065	Other	F1	
EL6F319207BT4-PSS-1YR	EL6F319207BT4-PSS-1YR	Annual Maintenance PSS (EL6F319207BT4)		\$3,144	Each	10%	\$2,829	Other	F1	
EL6F319207BT5-PSS-1YR	EL6F319207BT5-PSS-1YR	Annual Maintenance PSS (EL6F319207BT5)		\$3,207	Each	10%	\$2,886	Other	F1	
EL6F319207BT6-PSS-1YR	EL6F319207BT6-PSS-1YR	Annual Maintenance PSS (EL6F319207BT6)		\$2,982	Each	10%	\$2,684	Other	F1	
EL6F319207BT7-PSS-1YR	EL6F319207BT7-PSS-1YR	Annual Maintenance PSS (EL6F319207BT7)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319207BT8-PSS-1YR	EL6F319207BT8-PSS-1YR	Annual Maintenance PSS (EL6F319207BT8)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F319207BT9-PSS-1YR	EL6F319207BT9-PSS-1YR	Annual Maintenance PSS (EL6F319207BT9)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F31920FT0-PSS-1YR	EL6F31920FT0-PSS-1YR	Annual Maintenance PSS (EL6F31920FT0)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F31920FT10-PSS-1YR	EL6F31920FT10-PSS-1YR	Annual Maintenance PSS (EL6F31920FT10)		\$2,813	Each	10%	\$2,532	Other	F1	
EL6F31920FT1-PSS-1YR	EL6F31920FT1-PSS-1YR	Annual Maintenance PSS (EL6F31920FT1)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F31920FT2-PSS-1YR	EL6F31920FT2-PSS-1YR	Annual Maintenance PSS (EL6F31920FT2)		\$3,891	Each	10%	\$3,502	Other	F1	
EL6F31920FT3-PSS-1YR	EL6F31920FT3-PSS-1YR	Annual Maintenance PSS (EL6F31920FT3)		\$3,406	Each	10%	\$3,065	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L-(Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
EL6F31920FBT4-PSS-1YR	EL6F31920FBT4-PSS-1YR	Annual Maintenance PSS	(EL6F31920FBT4)	\$3,144	Each	10%		\$2,829	Other	F1	
EL6F31920FBT5-PSS-1YR	EL6F31920FBT5-PSS-1YR	Annual Maintenance PSS	(EL6F31920FBT5)	\$3,207	Each	10%		\$2,886	Other	F1	
EL6F31920FBT6-PSS-1YR	EL6F31920FBT6-PSS-1YR	Annual Maintenance PSS	(EL6F31920FBT6)	\$2,982	Each	10%		\$2,684	Other	F1	
EL6F31920FBT7-PSS-1YR	EL6F31920FBT7-PSS-1YR	Annual Maintenance PSS	(EL6F31920FBT7)	\$2,813	Each	10%		\$2,532	Other	F1	
EL6F31920FBT8-PSS-1YR	EL6F31920FBT8-PSS-1YR	Annual Maintenance PSS	(EL6F31920FBT8)	\$2,813	Each	10%		\$2,532	Other	F1	
EL6F31920FBT9-PSS-1YR	EL6F31920FBT9-PSS-1YR	Annual Maintenance PSS	(EL6F31920FBT9)	\$2,813	Each	10%		\$2,532	Other	F1	
EL6F31920SBT0-PSS-1YR	EL6F31920SBT0-PSS-1YR	Annual Maintenance PSS	(EL6F31920SBT0)	\$3,891	Each	10%		\$3,502	Other	F1	
EL6F39601BT0-PSS-1YR	EL6F39601BT0-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT0)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39601BT1-PSS-1YR	EL6F39601BT1-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT1)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39601BT2-PSS-1YR	EL6F39601BT2-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT2)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39601BT3-PSS-1YR	EL6F39601BT3-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT3)	\$1,917	Each	10%		\$1,725	Other	F1	
EL6F39601BT4-PSS-1YR	EL6F39601BT4-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT4)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F39601BT5-PSS-1YR	EL6F39601BT5-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT5)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F39601BT6-PSS-1YR	EL6F39601BT6-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT6)	\$1,726	Each	10%		\$1,553	Other	F1	
EL6F39601BT7-PSS-1YR	EL6F39601BT7-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT7)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39601BT8-PSS-1YR	EL6F39601BT8-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT8)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39601BT9-PSS-1YR	EL6F39601BT9-PSS-1YR	Annual Maintenance PSS	(EL6F39601BT9)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39605BT0-PSS-1YR	EL6F39605BT0-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT0)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39605BT1-PSS-1YR	EL6F39605BT1-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT1)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39605BT2-PSS-1YR	EL6F39605BT2-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT2)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39605BT3-PSS-1YR	EL6F39605BT3-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT3)	\$1,917	Each	10%		\$1,725	Other	F1	
EL6F39605BT4-PSS-1YR	EL6F39605BT4-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT4)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F39605BT5-PSS-1YR	EL6F39605BT5-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT5)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F39605BT6-PSS-1YR	EL6F39605BT6-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT6)	\$1,726	Each	10%		\$1,553	Other	F1	
EL6F39605BT7-PSS-1YR	EL6F39605BT7-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT7)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39605BT8-PSS-1YR	EL6F39605BT8-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT8)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39605BT9-PSS-1YR	EL6F39605BT9-PSS-1YR	Annual Maintenance PSS	(EL6F39605BT9)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39606BT0-PSS-1YR	EL6F39606BT0-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT0)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39606BT1-PSS-1YR	EL6F39606BT1-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT1)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39606BT2-PSS-1YR	EL6F39606BT2-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT2)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39606BT3-PSS-1YR	EL6F39606BT3-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT3)	\$1,917	Each	10%		\$1,725	Other	F1	
EL6F39606BT4-PSS-1YR	EL6F39606BT4-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT4)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F39606BT5-PSS-1YR	EL6F39606BT5-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT5)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F39606BT6-PSS-1YR	EL6F39606BT6-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT6)	\$1,726	Each	10%		\$1,553	Other	F1	
EL6F39606BT7-PSS-1YR	EL6F39606BT7-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT7)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39606BT8-PSS-1YR	EL6F39606BT8-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT8)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39606BT9-PSS-1YR	EL6F39606BT9-PSS-1YR	Annual Maintenance PSS	(EL6F39606BT9)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39607BT0-PSS-1YR	EL6F39607BT0-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT0)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39607BT1-PSS-1YR	EL6F39607BT1-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT1)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39607BT2-PSS-1YR	EL6F39607BT2-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT2)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F39607BT3-PSS-1YR	EL6F39607BT3-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT3)	\$1,917	Each	10%		\$1,725	Other	F1	
EL6F39607BT4-PSS-1YR	EL6F39607BT4-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT4)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F39607BT5-PSS-1YR	EL6F39607BT5-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT5)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F39607BT6-PSS-1YR	EL6F39607BT6-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT6)	\$1,726	Each	10%		\$1,553	Other	F1	
EL6F39607BT7-PSS-1YR	EL6F39607BT7-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT7)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39607BT8-PSS-1YR	EL6F39607BT8-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT8)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F39607BT9-PSS-1YR	EL6F39607BT9-PSS-1YR	Annual Maintenance PSS	(EL6F39607BT9)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F3960FBT0-PSS-1YR	EL6F3960FBT0-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT0)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F3960FBT1-PSS-1YR	EL6F3960FBT1-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT1)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F3960FBT2-PSS-1YR	EL6F3960FBT2-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT2)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6F3960FBT3-PSS-1YR	EL6F3960FBT3-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT3)	\$1,917	Each	10%		\$1,725	Other	F1	
EL6F3960FBT4-PSS-1YR	EL6F3960FBT4-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT4)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F3960FBT5-PSS-1YR	EL6F3960FBT5-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT5)	\$1,821	Each	10%		\$1,639	Other	F1	
EL6F3960FBT6-PSS-1YR	EL6F3960FBT6-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT6)	\$1,726	Each	10%		\$1,553	Other	F1	
EL6F3960FBT7-PSS-1YR	EL6F3960FBT7-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT7)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F3960FBT8-PSS-1YR	EL6F3960FBT8-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT8)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F3960FBT9-PSS-1YR	EL6F3960FBT9-PSS-1YR	Annual Maintenance PSS	(EL6F3960FBT9)	\$1,630	Each	10%		\$1,467	Other	F1	
EL6F3960SBT0-PSS-1YR	EL6F3960SBT0-PSS-1YR	Annual Maintenance PSS	(EL6F3960SBT0)	\$2,254	Each	10%		\$2,029	Other	F1	
EL6FM16001BFP-PSS-1YR	EL6FM16001BFP-PSS-1YR	Annual Maintenance PSS	(EL6FM16001BFP)	\$8,262	Each	10%		\$7,436	Other	F1	
EL6FM16001BU-PSS-1YR	EL6FM16001BU-PSS-1YR	Annual Maintenance PSS	(EL6FM16001BU)	\$3,861	Each	10%		\$3,475	Other	F1	
EL6FM16001BTU-PSS-1YR	EL6FM16001BTU-PSS-1YR	Annual Maintenance PSS	(EL6FM16001BTU)	\$4,042	Each	10%		\$3,637	Other	F1	
EL6FM16001BU-PSS-1YR	EL6FM16001BU-PSS-1YR	Annual Maintenance PSS	(EL6FM16001BU)	\$4,042	Each	10%		\$3,637	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
EL6FM16005BFP-PSS-1YR	EL6FM16005BFP-PSS-1YR		Annual Maintenance PSS (EL6FM16005BFP)	\$8,696	Each	10%	\$7,826	Other	F1
EL6FM16005B-PSS-1YR	EL6FM16005B-PSS-1YR		Annual Maintenance PSS (EL6FM16005B)	\$3,861	Each	10%	\$3,475	Other	F1
EL6FM16005BTU-PSS-1YR	EL6FM16005BTU-PSS-1YR		Annual Maintenance PSS (EL6FM16005BTU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM16005BU-PSS-1YR	EL6FM16005BU-PSS-1YR		Annual Maintenance PSS (EL6FM16005BU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM16006B-PSS-1YR	EL6FM16006B-PSS-1YR		Annual Maintenance PSS (EL6FM16006B)	\$3,861	Each	10%	\$3,475	Other	F1
EL6FM16006BTU-PSS-1YR	EL6FM16006BTU-PSS-1YR		Annual Maintenance PSS (EL6FM16006BTU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM16006BU-PSS-1YR	EL6FM16006BU-PSS-1YR		Annual Maintenance PSS (EL6FM16006BU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM16006FTU-PSS-1YR	EL6FM16006FTU-PSS-1YR		Annual Maintenance PSS (EL6FM16006FTU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM16007BFP-PSS-1YR	EL6FM16007BFP-PSS-1YR		Annual Maintenance PSS (EL6FM16007BFP)	\$8,696	Each	10%	\$7,826	Other	F1
EL6FM16007B-PSS-1YR	EL6FM16007B-PSS-1YR		Annual Maintenance PSS (EL6FM16007B)	\$3,861	Each	10%	\$3,475	Other	F1
EL6FM16007BTU-PSS-1YR	EL6FM16007BTU-PSS-1YR		Annual Maintenance PSS (EL6FM16007BTU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM16007BU-PSS-1YR	EL6FM16007BU-PSS-1YR		Annual Maintenance PSS (EL6FM16007BU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM1600FB-PSS-1YR	EL6FM1600FB-PSS-1YR		Annual Maintenance PSS (EL6FM1600FB)	\$3,861	Each	10%	\$3,475	Other	F1
EL6FM1600FBU-PSS-1YR	EL6FM1600FBU-PSS-1YR		Annual Maintenance PSS (EL6FM1600FBU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM1600SBFP-PSS-1YR	EL6FM1600SBFP-PSS-1YR		Annual Maintenance PSS (EL6FM1600SBFP)	\$8,696	Each	10%	\$7,826	Other	F1
EL6FM1600SB-PSS-1YR	EL6FM1600SB-PSS-1YR		Annual Maintenance PSS (EL6FM1600SB)	\$3,861	Each	10%	\$3,475	Other	F1
EL6FM1600SBTU-PSS-1YR	EL6FM1600SBTU-PSS-1YR		Annual Maintenance PSS (EL6FM1600SBTU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM1600SBU-PSS-1YR	EL6FM1600SBU-PSS-1YR		Annual Maintenance PSS (EL6FM1600SBU)	\$4,042	Each	10%	\$3,637	Other	F1
EL6FM2001BFP-PSS-1YR	EL6FM2001BFP-PSS-1YR		Annual Maintenance PSS (EL6FM2001BFP)	\$1,348	Each	10%	\$1,213	Other	F1
EL6FM2001B-PSS-1YR	EL6FM2001B-PSS-1YR		Annual Maintenance PSS (EL6FM2001B)	\$667	Each	10%	\$600	Other	F1
EL6FM2001BTU-PSS-1YR	EL6FM2001BTU-PSS-1YR		Annual Maintenance PSS (EL6FM2001BTU)	\$699	Each	10%	\$629	Other	F1
EL6FM2001BU-PSS-1YR	EL6FM2001BU-PSS-1YR		Annual Maintenance PSS (EL6FM2001BU)	\$699	Each	10%	\$629	Other	F1
EL6FM2005BFP-PSS-1YR	EL6FM2005BFP-PSS-1YR		Annual Maintenance PSS (EL6FM2005BFP)	\$1,348	Each	10%	\$1,213	Other	F1
EL6FM2005B-PSS-1YR	EL6FM2005B-PSS-1YR		Annual Maintenance PSS (EL6FM2005B)	\$667	Each	10%	\$600	Other	F1
EL6FM2005BTU-PSS-1YR	EL6FM2005BTU-PSS-1YR		Annual Maintenance PSS (EL6FM2005BTU)	\$699	Each	10%	\$629	Other	F1
EL6FM2005BU-PSS-1YR	EL6FM2005BU-PSS-1YR		Annual Maintenance PSS (EL6FM2005BU)	\$699	Each	10%	\$629	Other	F1
EL6FM2006B-PSS-1YR	EL6FM2006B-PSS-1YR		Annual Maintenance PSS (EL6FM2006B)	\$667	Each	10%	\$600	Other	F1
EL6FM2006BTU-PSS-1YR	EL6FM2006BTU-PSS-1YR		Annual Maintenance PSS (EL6FM2006BTU)	\$699	Each	10%	\$629	Other	F1
EL6FM2006BU-PSS-1YR	EL6FM2006BU-PSS-1YR		Annual Maintenance PSS (EL6FM2006BU)	\$699	Each	10%	\$629	Other	F1
EL6FM2007BFP-PSS-1YR	EL6FM2007BFP-PSS-1YR		Annual Maintenance PSS (EL6FM2007BFP)	\$1,348	Each	10%	\$1,213	Other	F1
EL6FM2007B-PSS-1YR	EL6FM2007B-PSS-1YR		Annual Maintenance PSS (EL6FM2007B)	\$667	Each	10%	\$600	Other	F1
EL6FM2007BTU-PSS-1YR	EL6FM2007BTU-PSS-1YR		Annual Maintenance PSS (EL6FM2007BTU)	\$699	Each	10%	\$629	Other	F1
EL6FM2007BU-PSS-1YR	EL6FM2007BU-PSS-1YR		Annual Maintenance PSS (EL6FM2007BU)	\$699	Each	10%	\$629	Other	F1
EL6FM200FB-PSS-1YR	EL6FM200FB-PSS-1YR		Annual Maintenance PSS (EL6FM200FB)	\$667	Each	10%	\$600	Other	F1
EL6FM200FTU-PSS-1YR	EL6FM200FTU-PSS-1YR		Annual Maintenance PSS (EL6FM200FTU)	\$699	Each	10%	\$629	Other	F1
EL6FM200FBU-PSS-1YR	EL6FM200FBU-PSS-1YR		Annual Maintenance PSS (EL6FM200FBU)	\$699	Each	10%	\$629	Other	F1
EL6FM200SBFP-PSS-1YR	EL6FM200SBFP-PSS-1YR		Annual Maintenance PSS (EL6FM200SBFP)	\$1,348	Each	10%	\$1,213	Other	F1
EL6FM200SB-PSS-1YR	EL6FM200SB-PSS-1YR		Annual Maintenance PSS (EL6FM200SB)	\$667	Each	10%	\$600	Other	F1
EL6FM200SBTU-PSS-1YR	EL6FM200SBTU-PSS-1YR		Annual Maintenance PSS (EL6FM200SBTU)	\$699	Each	10%	\$629	Other	F1
EL6FM200SBU-PSS-1YR	EL6FM200SBU-PSS-1YR		Annual Maintenance PSS (EL6FM200SBU)	\$699	Each	10%	\$629	Other	F1
EL6FM4001BFP-PSS-1YR	EL6FM4001BFP-PSS-1YR		Annual Maintenance PSS (EL6FM4001BFP)	\$2,564	Each	10%	\$2,307	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base Price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Other	
EL6FM4001B-PSS-1YR	EL6FM4001B-PSS-1YR		Annual Maintenance PSS (EL6FM4001B)	\$1,269	Each	10%	\$1,142	Other	F1	
EL6FM4001BTU-PSS-1YR	EL6FM4001BTU-PSS-1YR		Annual Maintenance PSS (EL6FM4001BTU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM4001BU-PSS-1YR	EL6FM4001BU-PSS-1YR		Annual Maintenance PSS (EL6FM4001BU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM4005BFP-PSS-1YR	EL6FM4005BFP-PSS-1YR		Annual Maintenance PSS (EL6FM4005BFP)	\$2,564	Each	10%	\$2,307	Other	F1	
EL6FM4005B-PSS-1YR	EL6FM4005B-PSS-1YR		Annual Maintenance PSS (EL6FM4005B)	\$1,269	Each	10%	\$1,142	Other	F1	
EL6FM4005BTU-PSS-1YR	EL6FM4005BTU-PSS-1YR		Annual Maintenance PSS (EL6FM4005BTU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM4005BU-PSS-1YR	EL6FM4005BU-PSS-1YR		Annual Maintenance PSS (EL6FM4005BU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM4006B-PSS-1YR	EL6FM4006B-PSS-1YR		Annual Maintenance PSS (EL6FM4006B)	\$1,269	Each	10%	\$1,142	Other	F1	
EL6FM4006BTU-PSS-1YR	EL6FM4006BTU-PSS-1YR		Annual Maintenance PSS (EL6FM4006BTU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM4006BU-PSS-1YR	EL6FM4006BU-PSS-1YR		Annual Maintenance PSS (EL6FM4006BU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM4007BFP-PSS-1YR	EL6FM4007BFP-PSS-1YR		Annual Maintenance PSS (EL6FM4007BFP)	\$2,564	Each	10%	\$2,307	Other	F1	
EL6FM4007B-PSS-1YR	EL6FM4007B-PSS-1YR		Annual Maintenance PSS (EL6FM4007B)	\$1,269	Each	10%	\$1,142	Other	F1	
EL6FM4007BTU-PSS-1YR	EL6FM4007BTU-PSS-1YR		Annual Maintenance PSS (EL6FM4007BTU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM4007BU-PSS-1YR	EL6FM4007BU-PSS-1YR		Annual Maintenance PSS (EL6FM4007BU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM400FB-PSS-1YR	EL6FM400FB-PSS-1YR		Annual Maintenance PSS (EL6FM400FB)	\$1,269	Each	10%	\$1,142	Other	F1	
EL6FM400FBTU-PSS-1YR	EL6FM400FBTU-PSS-1YR		Annual Maintenance PSS (EL6FM400FBTU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM400FBU-PSS-1YR	EL6FM400FBU-PSS-1YR		Annual Maintenance PSS (EL6FM400FBU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM400SBFP-PSS-1YR	EL6FM400SBFP-PSS-1YR		Annual Maintenance PSS (EL6FM400SBFP)	\$2,564	Each	10%	\$2,307	Other	F1	
EL6FM400SB-PSS-1YR	EL6FM400SB-PSS-1YR		Annual Maintenance PSS (EL6FM400SB)	\$1,269	Each	10%	\$1,142	Other	F1	
EL6FM400SBTU-PSS-1YR	EL6FM400SBTU-PSS-1YR		Annual Maintenance PSS (EL6FM400SBTU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM400SBU-PSS-1YR	EL6FM400SBU-PSS-1YR		Annual Maintenance PSS (EL6FM400SBU)	\$1,328	Each	10%	\$1,195	Other	F1	
EL6FM8001BFP-PSS-1YR	EL6FM8001BFP-PSS-1YR		Annual Maintenance PSS (EL6FM8001BFP)	\$4,860	Each	10%	\$4,374	Other	F1	
EL6FM8001B-PSS-1YR	EL6FM8001B-PSS-1YR		Annual Maintenance PSS (EL6FM8001B)	\$2,237	Each	10%	\$2,014	Other	F1	
EL6FM8001BTU-PSS-1YR	EL6FM8001BTU-PSS-1YR		Annual Maintenance PSS (EL6FM8001BTU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM8001BU-PSS-1YR	EL6FM8001BU-PSS-1YR		Annual Maintenance PSS (EL6FM8001BU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM8005BFP-PSS-1YR	EL6FM8005BFP-PSS-1YR		Annual Maintenance PSS (EL6FM8005BFP)	\$4,860	Each	10%	\$4,374	Other	F1	
EL6FM8005B-PSS-1YR	EL6FM8005B-PSS-1YR		Annual Maintenance PSS (EL6FM8005B)	\$2,237	Each	10%	\$2,014	Other	F1	
EL6FM8005BTU-PSS-1YR	EL6FM8005BTU-PSS-1YR		Annual Maintenance PSS (EL6FM8005BTU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM8005BU-PSS-1YR	EL6FM8005BU-PSS-1YR		Annual Maintenance PSS (EL6FM8005BU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM8006B-PSS-1YR	EL6FM8006B-PSS-1YR		Annual Maintenance PSS (EL6FM8006B)	\$2,237	Each	10%	\$2,014	Other	F1	
EL6FM8006BTU-PSS-1YR	EL6FM8006BTU-PSS-1YR		Annual Maintenance PSS (EL6FM8006BTU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM8006BU-PSS-1YR	EL6FM8006BU-PSS-1YR		Annual Maintenance PSS (EL6FM8006BU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM8007BFP-PSS-1YR	EL6FM8007BFP-PSS-1YR		Annual Maintenance PSS (EL6FM8007BFP)	\$4,860	Each	10%	\$4,374	Other	F1	
EL6FM8007B-PSS-1YR	EL6FM8007B-PSS-1YR		Annual Maintenance PSS (EL6FM8007B)	\$2,237	Each	10%	\$2,014	Other	F1	
EL6FM8007BTU-PSS-1YR	EL6FM8007BTU-PSS-1YR		Annual Maintenance PSS (EL6FM8007BTU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM8007BU-PSS-1YR	EL6FM8007BU-PSS-1YR		Annual Maintenance PSS (EL6FM8007BU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM800FB-PSS-1YR	EL6FM800FB-PSS-1YR		Annual Maintenance PSS (EL6FM800FB)	\$2,237	Each	10%	\$2,014	Other	F1	
EL6FM800FBTU-PSS-1YR	EL6FM800FBTU-PSS-1YR		Annual Maintenance PSS (EL6FM800FBTU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM800FBU-PSS-1YR	EL6FM800FBU-PSS-1YR		Annual Maintenance PSS (EL6FM800FBU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM800SBFP-PSS-1YR	EL6FM800SBFP-PSS-1YR		Annual Maintenance PSS (EL6FM800SBFP)	\$4,860	Each	10%	\$4,374	Other	F1	
EL6FM800SB-PSS-1YR	EL6FM800SB-PSS-1YR		Annual Maintenance PSS (EL6FM800SB)	\$2,237	Each	10%	\$2,014	Other	F1	
EL6FM800SBU-PSS-1YR	EL6FM800SBU-PSS-1YR		Annual Maintenance PSS (EL6FM800SBU)	\$2,342	Each	10%	\$2,108	Other	F1	
EL6FM800SBU-PSS-1YR	EL6FM800SBU-PSS-1YR		Annual Maintenance PSS (EL6FM800SBU)	\$2,342	Each	10%	\$2,108	Other	F1	
ELA-ALPHASTOR-PSS-1YR	ELA-ALPHASTOR-PSS-1YR		Annual Maintenance PSS (ELA-ALPHASTOR)	\$250	Each	10%	\$225	Other	F1	
ELA-AUTOSTART-PSS-1YR	ELA-AUTOSTART-PSS-1YR		Annual Maintenance PSS (ELA-AUTOSTART)	\$250	Each	10%	\$225	Other	F1	
ELA-AUTOSTRT-PSS-1YR	ELA-AUTOSTRT-PSS-1YR		Annual Maintenance PSS (ELA-AUTOSTRT)	\$250	Each	10%	\$225	Other	F1	
ELA-AVA-IDM-PSS-1YR	ELA-AVA-IDM-PSS-1YR		Annual Maintenance PSS (ELA-AVA-IDM)	\$250	Each	10%	\$225	Other	F1	
ELA-BACKUPADV-PSS-1YR	ELA-BACKUPADV-PSS-1YR		Annual Maintenance PSS (ELA-BACKUPADV)	\$250	Each	10%	\$225	Other	F1	
ELA-CUS-ACLGX-PSS-1YR	ELA-CUS-ACLGX-PSS-1YR		Annual Maintenance PSS (ELA-CUS-ACLGX)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-ADVANCED-PSS-1YR	ELA-CUS-ADVANCED-PSS-1YR		Annual Maintenance PSS (ELA-CUS-ADVANCED)	\$201	Each	10%	\$181	Other	F1	
ELA-CUS-APS-PSS-1YR	ELA-CUS-APS-PSS-1YR		Annual Maintenance PSS (ELA-CUS-APS)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-ARM-PSS-1YR	ELA-CUS-ARM-PSS-1YR		Annual Maintenance PSS (ELA-CUS-ARM)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-ATMO-PSS-1YR	ELA-CUS-ATMO-PSS-1YR		Annual Maintenance PSS (ELA-CUS-ATMO)	\$199	Each	10%	\$179	Other	F1	
ELA-CUS-AVAMR-PSS-1YR	ELA-CUS-AVAMR-PSS-1YR		Annual Maintenance PSS (ELA-CUS-AVAMR)	\$250	Each	10%	\$225	Other	F1	
ELA-CUS-BUADV-PSS-1YR	ELA-CUS-BUADV-PSS-1YR		Annual Maintenance PSS (ELA-CUS-BUADV)	\$250	Each	10%	\$225	Other	F1	
ELA-CUS-CAM-PSS-1YR	ELA-CUS-CAM-PSS-1YR		Annual Maintenance PSS (ELA-CUS-CAM)	\$250	Each	10%	\$225	Other	F1	
ELA-CUS-CATSL-PSS-1YR	ELA-CUS-CATSL-PSS-1YR		Annual Maintenance PSS (ELA-CUS-CATSL)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-CEL-PSS-1YR	ELA-CUS-CEL-PSS-1YR		Annual Maintenance PSS (ELA-CUS-CEL)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-CENT-PSS-1YR	ELA-CUS-CENT-PSS-1YR		Annual Maintenance PSS (ELA-CUS-CENT)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-CSTAR-PSS-1YR	ELA-CUS-CSTAR-PSS-1YR		Annual Maintenance PSS (ELA-CUS-CSTAR)	\$90	Each	10%	\$81	Other	F1	
ELA-CUS-CTXM-PSS-1YR	ELA-CUS-CTXM-PSS-1YR		Annual Maintenance PSS (ELA-CUS-CTXM)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-CTXPM-PSS-1YR	ELA-CUS-CTXPM-PSS-1YR		Annual Maintenance PSS (ELA-CUS-CTXPM)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-CTX-PSS-1YR	ELA-CUS-CTX-PSS-1YR		Annual Maintenance PSS (ELA-CUS-CTX)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-DCP-PSS-1YR	ELA-CUS-DCP-PSS-1YR		Annual Maintenance PSS (ELA-CUS-DCP)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-D-MF-PSS-1YR	ELA-CUS-D-MF-PSS-1YR		Annual Maintenance PSS (ELA-CUS-D-MF)	\$200	Each	10%	\$180	Other	F1	
ELA-CUS-DMLIC-PSS-1YR	ELA-CUS-DMLIC-PSS-1YR		Annual Maintenance PSS (ELA-CUS-DMLIC)	\$200	Each	10%	\$180	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
ELA-CUS-ECS-PSS-1YR	ELA-CUS-ECS-PSS-1YR		Annual Maintenance PSS (ELA-CUS-ECS)	\$202	Each	10%	\$182	Other	F1
ELA-CUS-EMC-PSS-1YR	ELA-CUS-EMC-PSS-1YR		Annual Maintenance PSS (ELA-CUS-EMC)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-EPAK-PSS-1YR	ELA-CUS-EPAK-PSS-1YR		Annual Maintenance PSS (ELA-CUS-EPAK)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-ERM-PSS-1YR	ELA-CUS-ERM-PSS-1YR		Annual Maintenance PSS (ELA-CUS-ERM)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-ESP-PSS-1YR	ELA-CUS-ESP-PSS-1YR		Annual Maintenance PSS (ELA-CUS-ESP)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-FAST-PSS-1YR	ELA-CUS-FAST-PSS-1YR		Annual Maintenance PSS (ELA-CUS-FAST)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-FICON-PSS-1YR	ELA-CUS-FICON-PSS-1YR		Annual Maintenance PSS (ELA-CUS-FICON)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-FOUNDATION-PSS-1YR	ELA-CUS-FOUNDATION-PSS-1YR		Annual Maintenance PSS (ELA-CUS-FOUNDATION)	\$201	Each	10%	\$181	Other	F1
ELA-CUS-FSTS-PSS-1YR	ELA-CUS-FSTS-PSS-1YR		Annual Maintenance PSS (ELA-CUS-FSTS)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-GP-PSS-1YR	ELA-CUS-GP-PSS-1YR		Annual Maintenance PSS (ELA-CUS-GP)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-IIG-PSS-1YR	ELA-CUS-IIG-PSS-1YR		Annual Maintenance PSS (ELA-CUS-IIG)	\$290	Each	10%	\$261	Other	F1
ELA-CUS-INBSV-PSS-1YR	ELA-CUS-INBSV-PSS-1YR		Annual Maintenance PSS (ELA-CUS-INBSV)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-INCLN-PSS-1YR	ELA-CUS-INCLN-PSS-1YR		Annual Maintenance PSS (ELA-CUS-INCLN)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-ISILON-PSS-1YR	ELA-CUS-ISILON-PSS-1YR		Annual Maintenance PSS (ELA-CUS-ISILON)	\$202	Each	10%	\$182	Other	F1
ELA-CUS-LOCAL-PSS-1YR	ELA-CUS-LOCAL-PSS-1YR		Annual Maintenance PSS (ELA-CUS-LOCAL)	\$201	Each	10%	\$181	Other	F1
ELA-CUS-LPS-PSS-1YR	ELA-CUS-LPS-PSS-1YR		Annual Maintenance PSS (ELA-CUS-LPS)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-MVIEW-PSS-1YR	ELA-CUS-MVIEW-PSS-1YR		Annual Maintenance PSS (ELA-CUS-MVIEW)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-NAVAG-PSS-1YR	ELA-CUS-NAVAG-PSS-1YR		Annual Maintenance PSS (ELA-CUS-NAVAG)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-NAVAYZ-PSS-1YR	ELA-CUS-NAVAYZ-PSS-1YR		Annual Maintenance PSS (ELA-CUS-NAVAYZ)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-NAVAGR-PSS-1YR	ELA-CUS-NAVAGR-PSS-1YR		Annual Maintenance PSS (ELA-CUS-NAVAGR)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-NQM-PSS-1YR	ELA-CUS-NQM-PSS-1YR		Annual Maintenance PSS (ELA-CUS-NQM)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-OMIG-PSS-1YR	ELA-CUS-OMIG-PSS-1YR		Annual Maintenance PSS (ELA-CUS-OMIG)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-OPT-PSS-1YR	ELA-CUS-OPT-PSS-1YR		Annual Maintenance PSS (ELA-CUS-OPT)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-PAV-PSS-1YR	ELA-CUS-PAV-PSS-1YR		Annual Maintenance PSS (ELA-CUS-PAV)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-PKG-PSS-1YR	ELA-CUS-PKG-PSS-1YR		Annual Maintenance PSS (ELA-CUS-PKG)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-PPAK-PSS-1YR	ELA-CUS-PPAK-PSS-1YR		Annual Maintenance PSS (ELA-CUS-PPAK)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-PPATH-PSS-1YR	ELA-CUS-PPATH-PSS-1YR		Annual Maintenance PSS (ELA-CUS-PPATH)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-PPME-PSS-1YR	ELA-CUS-PPME-PSS-1YR		Annual Maintenance PSS (ELA-CUS-PPME)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-PPZLINUX-PSS-1YR	ELA-CUS-PPZLINUX-PSS-1YR		Annual Maintenance PSS (ELA-CUS-PPZLINUX)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-PROS-PSS-1YR	ELA-CUS-PROS-PSS-1YR		Annual Maintenance PSS (ELA-CUS-PROS)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-REMOTE-PSS-1YR	ELA-CUS-REMOTE-PSS-1YR		Annual Maintenance PSS (ELA-CUS-REMOTE)	\$201	Each	10%	\$181	Other	F1
ELA-CUS-REPODM-PSS-1YR	ELA-CUS-REPODM-PSS-1YR		Annual Maintenance PSS (ELA-CUS-REPODM)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-RPAK-PSS-1YR	ELA-CUS-RPAK-PSS-1YR		Annual Maintenance PSS (ELA-CUS-RPAK)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-RPS-PSS-1YR	ELA-CUS-RPS-PSS-1YR		Annual Maintenance PSS (ELA-CUS-RPS)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-SAMGT-PSS-1YR	ELA-CUS-SAMGT-PSS-1YR		Annual Maintenance PSS (ELA-CUS-SAMGT)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-SANAD-PSS-1YR	ELA-CUS-SANAD-PSS-1YR		Annual Maintenance PSS (ELA-CUS-SANAD)	\$250	Each	10%	\$225	Other	F1
ELACUS-SANMGR-PSS-1YR	ELACUS-SANMGR-PSS-1YR		Annual Maintenance PSS (ELACUS-SANMGR)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-SCALEIOEF-PSS-1YR	ELA-CUS-SCALEIOEF-PSS-1YR		Annual Maintenance PSS (ELA-CUS-SCALEIOEF)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-SCALEIO-PSS-1YR	ELA-CUS-SCALEIO-PSS-1YR		Annual Maintenance PSS (ELA-CUS-SCALEIO)	\$250	Each	10%	\$225	Other	F1
ELA-CUS-SCOPY-PSS-1YR	ELA-CUS-SCOPY-PSS-1YR		Annual Maintenance PSS (ELA-CUS-SCOPY)	\$200	Each	10%	\$180	Other	F1
ELA-CUS-SCS-PSS-1YR	ELA-CUS-SCS-PSS-1YR		Annual Maintenance PSS (ELA-CUS-SCS)	\$200	Each	10%	\$180	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ELA-CUS-SDMM-PSS-1YR	ELA-CUS-SDMM-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SDMM)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-SMART-PSS-1YR	ELA-CUS-SMART-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SMART)		\$250	Each	10%	\$225	Other	F1
ELA-CUS-SMGR-PSS-1YR	ELA-CUS-SMGR-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SMGR)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-SRDF-PSS-1YR	ELA-CUS-SRDF-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SRDF)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-SRM3-PSS-1YR	ELA-CUS-SRM3-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SRM3)		\$250	Each	10%	\$225	Other	F1
ELA-CUS-SRMMR-PSS-1YR	ELA-CUS-SRMMR-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SRMMR)		\$250	Each	10%	\$225	Other	F1
ELA-CUS-SRMPP-PSS-1YR	ELA-CUS-SRMPP-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SRMPP)		\$250	Each	10%	\$225	Other	F1
ELA-CUS-SRM-PSS-1YR	ELA-CUS-SRM-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SRM)		\$250	Each	10%	\$225	Other	F1
ELA-CUS-SRMU-PSS-1YR	ELA-CUS-SRMU-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SRMU)		\$250	Each	10%	\$225	Other	F1
ELA-CUS-STM-PSS-1YR	ELA-CUS-STM-PSS-1YR	Annual Maintenance PSS (ELA-CUS-STM)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-STS-PSS-1YR	ELA-CUS-STS-PSS-1YR	Annual Maintenance PSS (ELA-CUS-STS)		\$250	Each	10%	\$225	Other	F1
ELA-CUS-SVIEW-PSS-1YR	ELA-CUS-SVIEW-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SVIEW)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-SYMPC-PSS-1YR	ELA-CUS-SYMPC-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SYMPC)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-SYMSW-PSS-1YR	ELA-CUS-SYMSW-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SYMSW)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-SYMP-PSS-1YR	ELA-CUS-SYMP-PSS-1YR	Annual Maintenance PSS (ELA-CUS-SYMP)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-TF-PSS-1YR	ELA-CUS-TF-PSS-1YR	Annual Maintenance PSS (ELA-CUS-TF)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-TPP-PSS-1YR	ELA-CUS-TPP-PSS-1YR	Annual Maintenance PSS (ELA-CUS-TPP)		\$201	Each	10%	\$181	Other	F1
ELA-CUS-UNI-PSS-1YR	ELA-CUS-UNI-PSS-1YR	Annual Maintenance PSS (ELA-CUS-UNI)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-UNIVMAX-PSS-1YR	ELA-CUS-UNIVMAX-PSS-1YR	Annual Maintenance PSS (ELA-CUS-UNIVMAX)		\$201	Each	10%	\$181	Other	F1
ELA-CUS-VBASE-PSS-1YR	ELA-CUS-VBASE-PSS-1YR	Annual Maintenance PSS (ELA-CUS-VBASE)		\$201	Each	10%	\$181	Other	F1
ELA-CUS-VMAXOS-PSS-1YR	ELA-CUS-VMAXOS-PSS-1YR	Annual Maintenance PSS (ELA-CUS-VMAXOS)		\$201	Each	10%	\$181	Other	F1
ELA-CUS-V-MF-PSS-1YR	ELA-CUS-V-MF-PSS-1YR	Annual Maintenance PSS (ELA-CUS-V-MF)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-VPLEX-PSS-1YR	ELA-CUS-VPLEX-PSS-1YR	Annual Maintenance PSS (ELA-CUS-VPLEX)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-VPROTPNT-PSS-1YR	ELA-CUS-VPROTPNT-PSS-1YR	Annual Maintenance PSS (ELA-CUS-VPROTPNT)		\$250	Each	10%	\$225	Other	F1
ELA-CUS-WLA-PSS-1YR	ELA-CUS-WLA-PSS-1YR	Annual Maintenance PSS (ELA-CUS-WLA)		\$200	Each	10%	\$180	Other	F1
ELA-CUS-XT-PSS-1YR	ELA-CUS-XT-PSS-1YR	Annual Maintenance PSS (ELA-CUS-XT)		\$3,440	Each	10%	\$3,096	Other	F1
ELA-DB-IDM-PSS-1YR	ELA-DB-IDM-PSS-1YR	Annual Maintenance PSS (ELA-DB-IDM)		\$250	Each	10%	\$225	Other	F1
ELA-DISKEXT-PSS-1YR	ELA-DISKEXT-PSS-1YR	Annual Maintenance PSS (ELA-DISKEXT)		\$250	Each	10%	\$225	Other	F1
ELA-DXUL-PSS-1YR	ELA-DXUL-PSS-1YR	Annual Maintenance PSS (ELA-DXUL)		\$250	Each	10%	\$225	Other	F1
ELA-EMAILXT-PSS-1YR	ELA-EMAILXT-PSS-1YR	Annual Maintenance PSS (ELA-EMAILXT)		\$250	Each	10%	\$225	Other	F1
ELA-NETWORKER-PSS-1YR	ELA-NETWORKER-PSS-1YR	Annual Maintenance PSS (ELA-NETWORKER)		\$250	Each	10%	\$225	Other	F1
ELA-ONCOURSE-PSS-1YR	ELA-ONCOURSE-PSS-1YR	Annual Maintenance PSS (ELA-ONCOURSE)		\$200	Each	10%	\$180	Other	F1
ELA-RCVPOINT-PSS-1YR	ELA-RCVPOINT-PSS-1YR	Annual Maintenance PSS (ELA-RCVPOINT)		\$250	Each	10%	\$225	Other	F1
ELA-REP MGR-PSS-1YR	ELA-REP MGR-PSS-1YR	Annual Maintenance PSS (ELA-REP MGR)		\$200	Each	10%	\$180	Other	F1
ELA-REPLISTOR-PSS-1YR	ELA-REPLISTOR-PSS-1YR	Annual Maintenance PSS (ELA-REPLISTOR)		\$250	Each	10%	\$225	Other	F1
ELA-RP-CDP-PSS-1YR	ELA-RP-CDP-PSS-1YR	Annual Maintenance PSS (ELA-RP-CDP)		\$250	Each	10%	\$225	Other	F1
ELA-RP-RR-PSS-1YR	ELA-RP-RR-PSS-1YR	Annual Maintenance PSS (ELA-RP-RR)		\$250	Each	10%	\$225	Other	F1
ELA-SMC-PSS-1YR	ELA-SMC-PSS-1YR	Annual Maintenance PSS (ELA-SMC)		\$200	Each	10%	\$180	Other	F1
EL-NAS-SN-PSS-1YR	EL-NAS-SN-PSS-1YR	Annual Maintenance PSS (EL-NAS-SN)		\$17,085	Each	10%	\$15,377	Other	F1
EL-NAS-SNU-PSS-1YR	EL-NAS-SNU-PSS-1YR	Annual Maintenance PSS (EL-NAS-SNU)		\$17,085	Each	10%	\$15,377	Other	F1
EM-1007-PSS-1YR	EM-1007-PSS-1YR	Annual Maintenance PSS (EM-1007)		\$2,630	Each	10%	\$2,367	Other	F1
EM-1007-UPG-PSS-1YR	EM-1007-UPG-PSS-1YR	Annual Maintenance PSS (EM-1007-UPG)		\$2,630	Each	10%	\$2,367	Other	F1
EM-1009-ENT-PSS-1YR	EM-1009-ENT-PSS-1YR	Annual Maintenance PSS (EM-1009-ENT)		\$2,660	Each	10%	\$2,394	Other	F1
EM-1009-STD-PSS-1YR	EM-1009-STD-PSS-1YR	Annual Maintenance PSS (EM-1009-STD)		\$1,020	Each	10%	\$918	Other	F1
EM-1010-ENT-PSS-1YR	EM-1010-ENT-PSS-1YR	Annual Maintenance PSS (EM-1010-ENT)		\$6,440	Each	10%	\$5,796	Other	F1
EM-1010-PLUS-PSS-1YR	EM-1010-PLUS-PSS-1YR	Annual Maintenance PSS (EM-1010-PLUS)		\$2,820	Each	10%	\$2,538	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
EM1010PLUSUPG-PSS-1YR	EM1010PLUSUPG-PSS-1YR		Annual Maintenance PSS (EM1010PLUSUPG)	\$3,720	Each	10%	\$3,348	Other	F1
EM-10KM-ENT-PSS-1YR	EM-10KM-ENT-PSS-1YR		Annual Maintenance PSS (EM-10KM-ENT)	\$21,714	Each	10%	\$19,543	Other	F1
EM-10KM-FIC-PSS-1YR	EM-10KM-FIC-PSS-1YR		Annual Maintenance PSS (EM-10KM-FIC)	\$19,560	Each	10%	\$17,604	Other	F1
EM-10KM-OPT-PSS-1YR	EM-10KM-OPT-PSS-1YR		Annual Maintenance PSS (EM-10KM-OPT)	\$17,960	Each	10%	\$16,164	Other	F1
EM-10KM-SEC-PSS-1YR	EM-10KM-SEC-PSS-1YR		Annual Maintenance PSS (EM-10KM-SEC)	\$10,920	Each	10%	\$9,828	Other	F1
EM-140M-ENT-PSS-1YR	EM-140M-ENT-PSS-1YR		Annual Maintenance PSS (EM-140M-ENT)	\$14,060	Each	10%	\$12,654	Other	F1
EM-140M-FIC-PSS-1YR	EM-140M-FIC-PSS-1YR		Annual Maintenance PSS (EM-140M-FIC)	\$18,270	Each	10%	\$16,443	Other	F1
EM-140M-OPT-PSS-1YR	EM-140M-OPT-PSS-1YR		Annual Maintenance PSS (EM-140M-OPT)	\$8,800	Each	10%	\$7,920	Other	F1
EM-140M-SEC-PSS-1YR	EM-140M-SEC-PSS-1YR		Annual Maintenance PSS (EM-140M-SEC)	\$7,040	Each	10%	\$6,336	Other	F1
EM-16M2-ENT-PSS-1YR	EM-16M2-ENT-PSS-1YR		Annual Maintenance PSS (EM-16M2-ENT)	\$1,480	Each	10%	\$1,332	Other	F1
EM-16M2-OPT-PSS-1YR	EM-16M2-OPT-PSS-1YR		Annual Maintenance PSS (EM-16M2-OPT)	\$940	Each	10%	\$846	Other	F1
EM-16M2-SEC-PSS-1YR	EM-16M2-SEC-PSS-1YR		Annual Maintenance PSS (EM-16M2-SEC)	\$740	Each	10%	\$666	Other	F1
EM-24M2-ENT-PSS-1YR	EM-24M2-ENT-PSS-1YR		Annual Maintenance PSS (EM-24M2-ENT)	\$2,240	Each	10%	\$2,016	Other	F1
EM-24M2-OPT-PSS-1YR	EM-24M2-OPT-PSS-1YR		Annual Maintenance PSS (EM-24M2-OPT)	\$1,400	Each	10%	\$1,260	Other	F1
EM-24M2-SEC-PSS-1YR	EM-24M2-SEC-PSS-1YR		Annual Maintenance PSS (EM-24M2-SEC)	\$1,120	Each	10%	\$1,008	Other	F1
EM-32M2-ENT-PSS-1YR	EM-32M2-ENT-PSS-1YR		Annual Maintenance PSS (EM-32M2-ENT)	\$2,980	Each	10%	\$2,682	Other	F1
EM-32M2-FIC-PSS-1YR	EM-32M2-FIC-PSS-1YR		Annual Maintenance PSS (EM-32M2-FIC)	\$3,798	Each	10%	\$3,418	Other	F1
EM-32M2-OPT-PSS-1YR	EM-32M2-OPT-PSS-1YR		Annual Maintenance PSS (EM-32M2-OPT)	\$1,860	Each	10%	\$1,674	Other	F1
EM-32M2-SEC-PSS-1YR	EM-32M2-SEC-PSS-1YR		Annual Maintenance PSS (EM-32M2-SEC)	\$1,480	Each	10%	\$1,332	Other	F1
EM-4400M-ENT-PSS-1YR	EM-4400M-ENT-PSS-1YR		Annual Maintenance PSS (EM-4400M-ENT)	\$2,240	Each	10%	\$2,016	Other	F1
EM-4400M-OPT-PSS-1YR	EM-4400M-OPT-PSS-1YR		Annual Maintenance PSS (EM-4400M-OPT)	\$1,400	Each	10%	\$1,260	Other	F1
EM-4400M-SEC-PSS-1YR	EM-4400M-SEC-PSS-1YR		Annual Maintenance PSS (EM-4400M-SEC)	\$1,120	Each	10%	\$1,008	Other	F1
EM-4700M-ENT-PSS-1YR	EM-4700M-ENT-PSS-1YR		Annual Maintenance PSS (EM-4700M-ENT)	\$2,960	Each	10%	\$2,664	Other	F1
EM-4700M-FIC-PSS-1YR	EM-4700M-FIC-PSS-1YR		Annual Maintenance PSS (EM-4700M-FIC)	\$3,798	Each	10%	\$3,418	Other	F1
EM-4700M-OPT-PSS-1YR	EM-4700M-OPT-PSS-1YR		Annual Maintenance PSS (EM-4700M-OPT)	\$1,860	Each	10%	\$1,674	Other	F1
EM-4700M-SEC-PSS-1YR	EM-4700M-SEC-PSS-1YR		Annual Maintenance PSS (EM-4700M-SEC)	\$1,500	Each	10%	\$1,350	Other	F1
EM-64M-ENT-PSS-1YR	EM-64M-ENT-PSS-1YR		Annual Maintenance PSS (EM-64M-ENT)	\$6,500	Each	10%	\$5,850	Other	F1
EM-64M-FIC-PSS-1YR	EM-64M-FIC-PSS-1YR		Annual Maintenance PSS (EM-64M-FIC)	\$8,328	Each	10%	\$7,495	Other	F1
EM-64M-OPT-PSS-1YR	EM-64M-OPT-PSS-1YR		Annual Maintenance PSS (EM-64M-OPT)	\$4,060	Each	10%	\$3,654	Other	F1
EM-64M-SEC-PSS-1YR	EM-64M-SEC-PSS-1YR		Annual Maintenance PSS (EM-64M-SEC)	\$3,240	Each	10%	\$2,916	Other	F1
EM-ADVMOD-256-PSS-1YR	EM-ADVMOD-256-PSS-1YR		Annual Maintenance PSS (EM-ADVMOD-256)	\$10,300	Each	10%	\$9,270	Other	F1
EM-ADVMOD-32-PSS-1YR	EM-ADVMOD-32-PSS-1YR		Annual Maintenance PSS (EM-ADVMOD-32)	\$1,440	Each	10%	\$1,296	Other	F1
EM-ADVMOD-512-PSS-1YR	EM-ADVMOD-512-PSS-1YR		Annual Maintenance PSS (EM-ADVMOD-512)	\$19,480	Each	10%	\$17,532	Other	F1
EM-ADVMOD-64-PSS-1YR	EM-ADVMOD-64-PSS-1YR		Annual Maintenance PSS (EM-ADVMOD-64)	\$2,720	Each	10%	\$2,448	Other	F1
EM-ADVSANRTG-PSS-1YR	EM-ADVSANRTG-PSS-1YR		Annual Maintenance PSS (EM-ADVSANRTG)	\$1,480	Each	10%	\$1,332	Other	F1
EMCSASVNX5100-PSS-1YR	EMCSASVNX5100-PSS-1YR		Annual Maintenance PSS (EMCSASVNX5100)	\$974	Each	10%	\$876	Other	F1
EMCSASVNX5300-PSS-1YR	EMCSASVNX5300-PSS-1YR		Annual Maintenance PSS (EMCSASVNX5300)	\$1,271	Each	10%	\$1,144	Other	F1
EMCSASVNX5500-PSS-1YR	EMCSASVNX5500-PSS-1YR		Annual Maintenance PSS (EMCSASVNX5500)	\$3,360	Each	10%	\$3,024	Other	F1
EMCSASVNX5700-PSS-1YR	EMCSASVNX5700-PSS-1YR		Annual Maintenance PSS (EMCSASVNX5700)	\$5,400	Each	10%	\$4,860	Other	F1
EMCSASVNX7500-PSS-1YR	EMCSASVNX7500-PSS-1YR		Annual Maintenance PSS (EMCSASVNX7500)	\$7,200	Each	10%	\$6,480	Other	F1
EM-EVTMGR-512-PSS-1YR	EM-EVTMGR-512-PSS-1YR		Annual Maintenance PSS (EM-EVTMGR-512)	\$6,440	Each	10%	\$5,796	Other	F1
EM-EVTMGR-64-PSS-1YR	EM-EVTMGR-64-PSS-1YR		Annual Maintenance PSS (EM-EVTMGR-64)	\$940	Each	10%	\$846	Other	F1
EM-GRPCFG-512-PSS-1YR	EM-GRPCFG-512-PSS-1YR		Annual Maintenance PSS (EM-GRPCFG-512)	\$6,060	Each	10%	\$5,454	Other	F1
EM-GRPCFG-64-PSS-1YR	EM-GRPCFG-64-PSS-1YR		Annual Maintenance PSS (EM-GRPCFG-64)	\$900	Each	10%	\$810	Other	F1
EM-PRFEVT-512-PSS-1YR	EM-PRFEVT-512-PSS-1YR		Annual Maintenance PSS (EM-PRFEVT-512)	\$19,300	Each	10%	\$17,370	Other	F1
EM-PRFEVT-64-PSS-1YR	EM-PRFEVT-64-PSS-1YR		Annual Maintenance PSS (EM-PRFEVT-64)	\$2,840	Each	10%	\$2,556	Other	F1
EM-PRFMON-512-PSS-1YR	EM-PRFMON-512-PSS-1YR		Annual Maintenance PSS (EM-PRFMON-512)	\$12,750	Each	10%	\$11,475	Other	F1
EM-PRFMON-64-PSS-1YR	EM-PRFMON-64-PSS-1YR		Annual Maintenance PSS (EM-PRFMON-64)	\$1,870	Each	10%	\$1,683	Other	F1
EM-SECCTL-512-PSS-1YR	EM-SECCTL-512-PSS-1YR		Annual Maintenance PSS (EM-SECCTL-512)	\$12,140	Each	10%	\$10,926	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
EM-SECCTL-64-PSS-1YR	EM-SECCTL-64-PSS-1YR		Annual Maintenance PSS (EM-SECCTL-64)	\$1,780	Each	10%	\$1,602	Other	F1
EM-STD-ENT-U-PSS-1YR	EM-STD-ENT-U-PSS-1YR		Annual Maintenance PSS (EM-STD-ENT-U)	\$1,720	Each	10%	\$1,548	Other	F1
ENCSMRTCRDS-PSS-1YR	ENCSMRTCRDS-PSS-1YR		Annual Maintenance PSS (ENCSMRTCRDS)	\$25	Each	10%	\$23	Other	F1
ENGTY-SB-BAS-PSS-1YR	ENGTY-SB-BAS-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-BAS)	\$727	Each	10%	\$654	Other	F1
ENGTY-SB-C01-PSS-1YR	ENGTY-SB-C01-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C01)	\$182	Each	10%	\$164	Other	F1
ENGTY-SB-C02-PSS-1YR	ENGTY-SB-C02-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C02)	\$175	Each	10%	\$157	Other	F1
ENGTY-SB-C03-PSS-1YR	ENGTY-SB-C03-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C03)	\$167	Each	10%	\$151	Other	F1
ENGTY-SB-C04-PSS-1YR	ENGTY-SB-C04-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C04)	\$161	Each	10%	\$145	Other	F1
ENGTY-SB-C05-PSS-1YR	ENGTY-SB-C05-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C05)	\$154	Each	10%	\$139	Other	F1
ENGTY-SB-C06-PSS-1YR	ENGTY-SB-C06-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C06)	\$149	Each	10%	\$134	Other	F1
ENGTY-SB-C07-PSS-1YR	ENGTY-SB-C07-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C07)	\$142	Each	10%	\$128	Other	F1
ENGTY-SB-C08-PSS-1YR	ENGTY-SB-C08-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C08)	\$137	Each	10%	\$123	Other	F1
ENGTY-SB-C09-PSS-1YR	ENGTY-SB-C09-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C09)	\$131	Each	10%	\$118	Other	F1
ENGTY-SB-C10-PSS-1YR	ENGTY-SB-C10-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C10)	\$126	Each	10%	\$113	Other	F1
ENGTY-SB-C11-PSS-1YR	ENGTY-SB-C11-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-C11)	\$121	Each	10%	\$109	Other	F1
ENGTY-SB-N01-PSS-1YR	ENGTY-SB-N01-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N01)	\$82	Each	10%	\$74	Other	F1
ENGTY-SB-N02-PSS-1YR	ENGTY-SB-N02-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N02)	\$78	Each	10%	\$70	Other	F1
ENGTY-SB-N03-PSS-1YR	ENGTY-SB-N03-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N03)	\$76	Each	10%	\$68	Other	F1
ENGTY-SB-N04-PSS-1YR	ENGTY-SB-N04-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N04)	\$72	Each	10%	\$65	Other	F1
ENGTY-SB-N05-PSS-1YR	ENGTY-SB-N05-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N05)	\$69	Each	10%	\$62	Other	F1
ENGTY-SB-N06-PSS-1YR	ENGTY-SB-N06-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N06)	\$67	Each	10%	\$60	Other	F1
ENGTY-SB-N07-PSS-1YR	ENGTY-SB-N07-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N07)	\$64	Each	10%	\$58	Other	F1
ENGTY-SB-N08-PSS-1YR	ENGTY-SB-N08-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N08)	\$61	Each	10%	\$55	Other	F1
ENGTY-SB-N09-PSS-1YR	ENGTY-SB-N09-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N09)	\$59	Each	10%	\$53	Other	F1
ENGTY-SB-N10-PSS-1YR	ENGTY-SB-N10-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N10)	\$57	Each	10%	\$51	Other	F1
ENGTY-SB-N11-PSS-1YR	ENGTY-SB-N11-PSS-1YR		Annual Maintenance PSS (ENGTY-SB-N11)	\$54	Each	10%	\$49	Other	F1
EOC-AIX-DEP-PSS-1YR	EOC-AIX-DEP-PSS-1YR		Annual Maintenance PSS (EOC-AIX-DEP)	\$1,200	Each	10%	\$1,080	Other	F1
EOC-AIX-ENT-PSS-1YR	EOC-AIX-ENT-PSS-1YR		Annual Maintenance PSS (EOC-AIX-ENT)	\$1,980	Each	10%	\$1,782	Other	F1
EOC-AIX-GLBL-PSS-1YR	EOC-AIX-GLBL-PSS-1YR		Annual Maintenance PSS (EOC-AIX-GLBL)	\$2,600	Each	10%	\$2,340	Other	F1
EOC-AIX-WGP-PSS-1YR	EOC-AIX-WGP-PSS-1YR		Annual Maintenance PSS (EOC-AIX-WGP)	\$600	Each	10%	\$540	Other	F1
EOC-HPUX-DEP-PSS-1YR	EOC-HPUX-DEP-PSS-1YR		Annual Maintenance PSS (EOC-HPUX-DEP)	\$1,200	Each	10%	\$1,080	Other	F1
EOC-HPUX-ENT-PSS-1YR	EOC-HPUX-ENT-PSS-1YR		Annual Maintenance PSS (EOC-HPUX-ENT)	\$1,980	Each	10%	\$1,782	Other	F1
EOC-HPUX-GLBL-PSS-1YR	EOC-HPUX-GLBL-PSS-1YR		Annual Maintenance PSS (EOC-HPUX-GLBL)	\$2,600	Each	10%	\$2,340	Other	F1
EOC-HPUX-WGP-PSS-1YR	EOC-HPUX-WGP-PSS-1YR		Annual Maintenance PSS (EOC-HPUX-WGP)	\$600	Each	10%	\$540	Other	F1
EOC-LNX-DEP-PSS-1YR	EOC-LNX-DEP-PSS-1YR		Annual Maintenance PSS (EOC-LNX-DEP)	\$600	Each	10%	\$540	Other	F1
EOC-LNX-ENT-PSS-1YR	EOC-LNX-ENT-PSS-1YR		Annual Maintenance PSS (EOC-LNX-ENT)	\$990	Each	10%	\$891	Other	F1
EOC-LNX-TMGR-PSS-1YR	EOC-LNX-TMGR-PSS-1YR		Annual Maintenance PSS (EOC-LNX-TMGR)	\$6,000	Each	10%	\$5,400	Other	F1
EOC-LNX-WGP-PSS-1YR	EOC-LNX-WGP-PSS-1YR		Annual Maintenance PSS (EOC-LNX-WGP)	\$300	Each	10%	\$270	Other	F1
EOC-SLNX-DEP-PSS-1YR	EOC-SLNX-DEP-PSS-1YR		Annual Maintenance PSS (EOC-SLNX-DEP)	\$600	Each	10%	\$540	Other	F1
EOC-SLNX-ENT-PSS-1YR	EOC-SLNX-ENT-PSS-1YR		Annual Maintenance PSS (EOC-SLNX-ENT)	\$990	Each	10%	\$891	Other	F1
EOC-SLNX-WGP-PSS-1YR	EOC-SLNX-WGP-PSS-1YR		Annual Maintenance PSS (EOC-SLNX-WGP)	\$300	Each	10%	\$270	Other	F1
EOC-SUNUX-DEP-PSS-1YR	EOC-SUNUX-DEP-PSS-1YR		Annual Maintenance PSS (EOC-SUNUX-DEP)	\$1,200	Each	10%	\$1,080	Other	F1
EOC-SUNUX-ENT-PSS-1YR	EOC-SUNUX-ENT-PSS-1YR		Annual Maintenance PSS (EOC-SUNUX-ENT)	\$1,980	Each	10%	\$1,782	Other	F1
EOC-SUNUX-GBL-PSS-1YR	EOC-SUNUX-GBL-PSS-1YR		Annual Maintenance PSS (EOC-SUNUX-GBL)	\$2,600	Each	10%	\$2,340	Other	F1
EOC-SUNUX-WGP-PSS-1YR	EOC-SUNUX-WGP-PSS-1YR		Annual Maintenance PSS (EOC-SUNUX-WGP)	\$600	Each	10%	\$540	Other	F1
EOC-WIN-DEP-PSS-1YR	EOC-WIN-DEP-PSS-1YR		Annual Maintenance PSS (EOC-WIN-DEP)	\$600	Each	10%	\$540	Other	F1
EOC-WIN-ENT-PSS-1YR	EOC-WIN-ENT-PSS-1YR		Annual Maintenance PSS (EOC-WIN-ENT)	\$990	Each	10%	\$891	Other	F1
EOC-WIN-TMGR-PSS-1YR	EOC-WIN-TMGR-PSS-1YR		Annual Maintenance PSS (EOC-WIN-TMGR)	\$6,000	Each	10%	\$5,400	Other	F1
EOC-WIN-WGP-PSS-1YR	EOC-WIN-WGP-PSS-1YR		Annual Maintenance PSS (EOC-WIN-WGP)	\$300	Each	10%	\$270	Other	F1
EPAK-V53-PSS-1YR	EPAK-V53-PSS-1YR		Annual Maintenance PSS (EPAK-V53)	\$4,387	Each	10%	\$3,948	Other	F1
EPAK-V53UPG-PSS-1YR	EPAK-V53UPG-PSS-1YR		Annual Maintenance PSS (EPAK-V53UPG)	\$2,012	Each	10%	\$1,811	Other	F1
EPAK-V55-PSS-1YR	EPAK-V55-PSS-1YR		Annual Maintenance PSS (EPAK-V55)	\$11,238	Each	10%	\$10,115	Other	F1
EPAK-V55UPG-PSS-1YR	EPAK-V55UPG-PSS-1YR		Annual Maintenance PSS (EPAK-V55UPG)	\$7,984	Each	10%	\$7,185	Other	F1
EPAK-V57-PSS-1YR	EPAK-V57-PSS-1YR		Annual Maintenance PSS (EPAK-V57)	\$26,162	Each	10%	\$23,545	Other	F1
EPAK-V57UPG-PSS-1YR	EPAK-V57UPG-PSS-1YR		Annual Maintenance PSS (EPAK-V57UPG)	\$22,907	Each	10%	\$20,616	Other	F1
EPAK-V75-PSS-1YR	EPAK-V75-PSS-1YR		Annual Maintenance PSS (EPAK-V75)	\$42,616	Each	10%	\$38,355	Other	F1
EPAK-V75UPG-PSS-1YR	EPAK-V75UPG-PSS-1YR		Annual Maintenance PSS (EPAK-V75UPG)	\$39,362	Each	10%	\$35,426	Other	F1
EPAK-VNX5200-PSS-1YR	EPAK-VNX5200-PSS-1YR		Annual Maintenance PSS (EPAK-VNX5200)	\$4,438	Each	10%	\$3,994	Other	F1
EPAK-VNX5400-PSS-1YR	EPAK-VNX5400-PSS-1YR		Annual Maintenance PSS (EPAK-VNX5400)	\$7,276	Each	10%	\$6,548	Other	F1
EPAK-VNX5400-UPG-PSS-1YR	EPAK-VNX5400-UPG-PSS-1YR		Annual Maintenance PSS (EPAK-VNX5400-UPG)	\$5,820	Each	10%	\$5,238	Other	F1
EPAK-VNX5600-PSS-1YR	EPAK-VNX5600-PSS-1YR		Annual Maintenance PSS (EPAK-VNX5600)	\$11,676	Each	10%	\$10,508	Other	F1
EPAK-VNX5600-UPG-PSS-1YR	EPAK-VNX5600-UPG-PSS-1YR		Annual Maintenance PSS (EPAK-VNX5600-UPG)	\$9,340	Each	10%	\$8,406	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source			Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)		
EPAK-VNX5800-PSS-1YR	EPAK-VNX5800-PSS-1YR		Annual Maintenance PSS (EPAK-VNX5800)	\$20,929	Each	10%		\$18,836	Other	F1
EPAK-VNX5800-UPG-PSS-1YR	EPAK-VNX5800-UPG-PSS-1YR		Annual Maintenance PSS (EPAK-VNX5800-UPG)	\$16,743	Each	10%		\$15,069	Other	F1
EPAK-VNX7600-PSS-1YR	EPAK-VNX7600-PSS-1YR		Annual Maintenance PSS (EPAK-VNX7600)	\$31,366	Each	10%		\$28,229	Other	F1
EPAK-VNX7600-UPG-PSS-1YR	EPAK-VNX7600-UPG-PSS-1YR		Annual Maintenance PSS (EPAK-VNX7600-UPG)	\$25,092	Each	10%		\$22,583	Other	F1
EPAK-VNX8000-PSS-1YR	EPAK-VNX8000-PSS-1YR		Annual Maintenance PSS (EPAK-VNX8000)	\$47,389	Each	10%		\$42,650	Other	F1
E-PDU1P-PSS-1YR	E-PDU1P-PSS-1YR		Annual Maintenance PSS (E-PDU1P)	\$708	Each	10%		\$637	Other	F1
E-PDUDELTA-PSS-1YR	E-PDUDELTA-PSS-1YR		Annual Maintenance PSS (E-PDUDELTA)	\$708	Each	10%		\$637	Other	F1
E-PDUWYE-PSS-1YR	E-PDUWYE-PSS-1YR		Annual Maintenance PSS (E-PDUWYE)	\$708	Each	10%		\$637	Other	F1
ER-1024-2048UFD-PSS-1YR	ER-1024-2048UFD-PSS-1YR		Annual Maintenance PSS (ER-1024-2048UFD)	\$50,482	Each	10%		\$45,434	Other	F1
ER-1024ADD-3P-PSS-1YR	ER-1024ADD-3P-PSS-1YR		Annual Maintenance PSS (ER-1024ADD-3P)	\$48,593	Each	10%		\$43,734	Other	F1
ER-1024ADD-PSS-1YR	ER-1024ADD-PSS-1YR		Annual Maintenance PSS (ER-1024ADD)	\$48,593	Each	10%		\$43,734	Other	F1
ER-1024ADDU3P-PSS-1YR	ER-1024ADDU3P-PSS-1YR		Annual Maintenance PSS (ER-1024ADDU3P)	\$50,314	Each	10%		\$45,283	Other	F1
ER-1024ADDUFD-PSS-1YR	ER-1024ADDUFD-PSS-1YR		Annual Maintenance PSS (ER-1024ADDUFD)	\$50,314	Each	10%		\$45,283	Other	F1
ER-1024ADDU-PSS-1YR	ER-1024ADDU-PSS-1YR		Annual Maintenance PSS (ER-1024ADDU)	\$50,314	Each	10%		\$45,283	Other	F1
ER1024ADUFD3P-PSS-1YR	ER1024ADUFD3P-PSS-1YR		Annual Maintenance PSS (ER1024ADUFD3P)	\$50,314	Each	10%		\$45,283	Other	F1
ER-1024BASE3P-PSS-1YR	ER-1024BASE3P-PSS-1YR		Annual Maintenance PSS (ER-1024BASE3P)	\$101,236	Each	10%		\$91,113	Other	F1
ER-1024BASE-PSS-1YR	ER-1024BASE-PSS-1YR		Annual Maintenance PSS (ER-1024BASE)	\$101,236	Each	10%		\$91,113	Other	F1
ER-2048ADD-3P-PSS-1YR	ER-2048ADD-3P-PSS-1YR		Annual Maintenance PSS (ER-2048ADD-3P)	\$72,164	Each	10%		\$64,947	Other	F1
ER-2048ADD-PSS-1YR	ER-2048ADD-PSS-1YR		Annual Maintenance PSS (ER-2048ADD)	\$72,164	Each	10%		\$64,947	Other	F1
ER-2048ADDU3P-PSS-1YR	ER-2048ADDU3P-PSS-1YR		Annual Maintenance PSS (ER-2048ADDU3P)	\$74,719	Each	10%		\$67,247	Other	F1
ER-2048ADDUFD-PSS-1YR	ER-2048ADDUFD-PSS-1YR		Annual Maintenance PSS (ER-2048ADDUFD)	\$74,719	Each	10%		\$67,247	Other	F1
ER-2048ADDU-PSS-1YR	ER-2048ADDU-PSS-1YR		Annual Maintenance PSS (ER-2048ADDU)	\$74,719	Each	10%		\$67,247	Other	F1
ER2048ADUFD3P-PSS-1YR	ER2048ADUFD3P-PSS-1YR		Annual Maintenance PSS (ER2048ADUFD3P)	\$74,719	Each	10%		\$67,247	Other	F1
ER-2048BASE3P-PSS-1YR	ER-2048BASE3P-PSS-1YR		Annual Maintenance PSS (ER-2048BASE3P)	\$192,435	Each	10%		\$173,192	Other	F1
ER-2048BASE-PSS-1YR	ER-2048BASE-PSS-1YR		Annual Maintenance PSS (ER-2048BASE)	\$192,435	Each	10%		\$173,192	Other	F1
ER-512-1024UFD-PSS-1YR	ER-512-1024UFD-PSS-1YR		Annual Maintenance PSS (ER-512-1024UFD)	\$15,239	Each	10%		\$13,715	Other	F1
ER-512-2048UFD-PSS-1YR	ER-512-2048UFD-PSS-1YR		Annual Maintenance PSS (ER-512-2048UFD)	\$50,482	Each	10%		\$45,434	Other	F1
ER-512ADD-3P-PSS-1YR	ER-512ADD-3P-PSS-1YR		Annual Maintenance PSS (ER-512ADD-3P)	\$43,760	Each	10%		\$39,384	Other	F1
ER-512ADD-PSS-1YR	ER-512ADD-PSS-1YR		Annual Maintenance PSS (ER-512ADD)	\$43,760	Each	10%		\$39,384	Other	F1
ER-512ADDU-3P-PSS-1YR	ER-512ADDU-3P-PSS-1YR		Annual Maintenance PSS (ER-512ADDU-3P)	\$45,310	Each	10%		\$40,779	Other	F1
ER512ADDUFD3P-PSS-1YR	ER512ADDUFD3P-PSS-1YR		Annual Maintenance PSS (ER512ADDUFD3P)	\$45,310	Each	10%		\$40,779	Other	F1
ER-512ADDUFD-PSS-1YR	ER-512ADDUFD-PSS-1YR		Annual Maintenance PSS (ER-512ADDUFD)	\$45,310	Each	10%		\$40,779	Other	F1
ER-512ADDU-PSS-1YR	ER-512ADDU-PSS-1YR		Annual Maintenance PSS (ER-512ADDU)	\$45,310	Each	10%		\$40,779	Other	F1
ER-512BASE-3P-PSS-1YR	ER-512BASE-3P-PSS-1YR		Annual Maintenance PSS (ER-512BASE-3P)	\$74,803	Each	10%		\$67,323	Other	F1
ER-512BASE-PSS-1YR	ER-512BASE-PSS-1YR		Annual Maintenance PSS (ER-512BASE)	\$74,803	Each	10%		\$67,323	Other	F1
ER-CLIENT-PSS-1YR	ER-CLIENT-PSS-1YR		Annual Maintenance PSS (ER-CLIENT)	\$58	Each	10%		\$52	Other	F1
ERF-1024-2048UFD-PSS-1YR	ERF-1024-2048UFD-PSS-1YR		Annual Maintenance PSS (ERF-1024-2048UFD)	\$216,000	Each	10%		\$194,400	Other	F1
ERF-NAS-SN-PSS-1YR	ERF-NAS-SN-PSS-1YR		Annual Maintenance PSS (ERF-NAS-SN)	\$30,210	Each	10%		\$27,189	Other	F1
ERF-NAS-SNU-PSS-1YR	ERF-NAS-SNU-PSS-1YR		Annual Maintenance PSS (ERF-NAS-SNU)	\$30,210	Each	10%		\$27,189	Other	F1
ERM-ENT-PSS-1YR	ERM-ENT-PSS-1YR		Annual Maintenance PSS (ERM-ENT)	\$44	Each	10%		\$39	Other	F1
ERM-EXCH-DP-PSS-1YR	ERM-EXCH-DP-PSS-1YR		Annual Maintenance PSS (ERM-EXCH-DP)	\$360	Each	10%		\$324	Other	F1
ERM-EXCH-EN-PSS-1YR	ERM-EXCH-EN-PSS-1YR		Annual Maintenance PSS (ERM-EXCH-EN)	\$720	Each	10%		\$648	Other	F1
ERM-EXCH-WG-PSS-1YR	ERM-EXCH-WG-PSS-1YR		Annual Maintenance PSS (ERM-EXCH-WG)	\$180	Each	10%		\$162	Other	F1
ERM-ORAUNX-DP-PSS-1YR	ERM-ORAUNX-DP-PSS-1YR		Annual Maintenance PSS (ERM-ORAUNX-DP)	\$900	Each	10%		\$810	Other	F1
ERM-ORAUNX-EN-PSS-1YR	ERM-ORAUNX-EN-PSS-1YR		Annual Maintenance PSS (ERM-ORAUNX-EN)	\$1,440	Each	10%		\$1,296	Other	F1
ERM-ORAUNX-GB-PSS-1YR	ERM-ORAUNX-GB-PSS-1YR		Annual Maintenance PSS (ERM-ORAUNX-GB)	\$1,800	Each	10%		\$1,620	Other	F1
ERM-ORAUNX-WG-PSS-1YR	ERM-ORAUNX-WG-PSS-1YR		Annual Maintenance PSS (ERM-ORAUNX-WG)	\$540	Each	10%		\$486	Other	F1
ERM-ORAW2K-DP-PSS-1YR	ERM-ORAW2K-DP-PSS-1YR		Annual Maintenance PSS (ERM-ORAW2K-DP)	\$360	Each	10%		\$324	Other	F1
ERM-ORAW2K-EN-PSS-1YR	ERM-ORAW2K-EN-PSS-1YR		Annual Maintenance PSS (ERM-ORAW2K-EN)	\$720	Each	10%		\$648	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ERM-ORAW2K-WG-PSS-1YR	ERM-ORAW2K-WG-PSS-1YR	ERM-ORAW2K-WG-PSS-1YR	Annual Maintenance PSS (ERM-ORAW2K-WG)	\$180	Each	10%	\$162	Other	F1
ERM-SQLS-DP-PSS-1YR	ERM-SQLS-DP-PSS-1YR	ERM-SQLS-DP-PSS-1YR	Annual Maintenance PSS (ERM-SQLS-DP)	\$360	Each	10%	\$324	Other	F1
ERM-SQLS-EN-PSS-1YR	ERM-SQLS-EN-PSS-1YR	ERM-SQLS-EN-PSS-1YR	Annual Maintenance PSS (ERM-SQLS-EN)	\$720	Each	10%	\$648	Other	F1
ERM-SQLS-WG-PSS-1YR	ERM-SQLS-WG-PSS-1YR	ERM-SQLS-WG-PSS-1YR	Annual Maintenance PSS (ERM-SQLS-WG)	\$180	Each	10%	\$162	Other	F1
ERM-SRVR-SQL-PSS-1YR	ERM-SRVR-SQL-PSS-1YR	ERM-SRVR-SQL-PSS-1YR	Annual Maintenance PSS (ERM-SRVR-SQL)	\$22	Each	10%	\$20	Other	F1
ERM-SRVSUN-DP-PSS-1YR	ERM-SRVSUN-DP-PSS-1YR	ERM-SRVSUN-DP-PSS-1YR	Annual Maintenance PSS (ERM-SRVSUN-DP)	\$4,500	Each	10%	\$4,050	Other	F1
ERM-SRVSUN-EN-PSS-1YR	ERM-SRVSUN-EN-PSS-1YR	ERM-SRVSUN-EN-PSS-1YR	Annual Maintenance PSS (ERM-SRVSUN-EN)	\$6,300	Each	10%	\$5,670	Other	F1
ERM-SRVSUN-GB-PSS-1YR	ERM-SRVSUN-GB-PSS-1YR	ERM-SRVSUN-GB-PSS-1YR	Annual Maintenance PSS (ERM-SRVSUN-GB)	\$9,000	Each	10%	\$8,100	Other	F1
ERM-SRVSUN-WG-PSS-1YR	ERM-SRVSUN-WG-PSS-1YR	ERM-SRVSUN-WG-PSS-1YR	Annual Maintenance PSS (ERM-SRVSUN-WG)	\$1,800	Each	10%	\$1,620	Other	F1
ERM-SRWW2K-DP-PSS-1YR	ERM-SRWW2K-DP-PSS-1YR	ERM-SRWW2K-DP-PSS-1YR	Annual Maintenance PSS (ERM-SRWW2K-DP)	\$4,500	Each	10%	\$4,050	Other	F1
ERM-SRWW2K-EN-PSS-1YR	ERM-SRWW2K-EN-PSS-1YR	ERM-SRWW2K-EN-PSS-1YR	Annual Maintenance PSS (ERM-SRWW2K-EN)	\$6,300	Each	10%	\$5,670	Other	F1
ERM-SRWW2K-WG-PSS-1YR	ERM-SRWW2K-WG-PSS-1YR	ERM-SRWW2K-WG-PSS-1YR	Annual Maintenance PSS (ERM-SRWW2K-WG)	\$1,800	Each	10%	\$1,620	Other	F1
ERM-UDBUNX-DP-PSS-1YR	ERM-UDBUNX-DP-PSS-1YR	ERM-UDBUNX-DP-PSS-1YR	Annual Maintenance PSS (ERM-UDBUNX-DP)	\$900	Each	10%	\$810	Other	F1
ERM-UDBUNX-EN-PSS-1YR	ERM-UDBUNX-EN-PSS-1YR	ERM-UDBUNX-EN-PSS-1YR	Annual Maintenance PSS (ERM-UDBUNX-EN)	\$1,440	Each	10%	\$1,296	Other	F1
ERM-UDBUNX-GB-PSS-1YR	ERM-UDBUNX-GB-PSS-1YR	ERM-UDBUNX-GB-PSS-1YR	Annual Maintenance PSS (ERM-UDBUNX-GB)	\$1,800	Each	10%	\$1,620	Other	F1
ERM-UDBUNX-WG-PSS-1YR	ERM-UDBUNX-WG-PSS-1YR	ERM-UDBUNX-WG-PSS-1YR	Annual Maintenance PSS (ERM-UDBUNX-WG)	\$540	Each	10%	\$486	Other	F1
ER-NAS-SN-PSS-1YR	ER-NAS-SN-PSS-1YR	ER-NAS-SN-PSS-1YR	Annual Maintenance PSS (ER-NAS-SN)	\$30,050	Each	10%	\$27,045	Other	F1
ER-NAS-SNU-PSS-1YR	ER-NAS-SNU-PSS-1YR	ER-NAS-SNU-PSS-1YR	Annual Maintenance PSS (ER-NAS-SNU)	\$30,050	Each	10%	\$27,045	Other	F1
ERT-1024-2048UFD-PSS-1YR	ERT-1024-2048UFD-PSS-1YR	ERT-1024-2048UFD-PSS-1YR	Annual Maintenance PSS (ERT-1024-2048UFD)	\$175,752	Each	10%	\$158,177	Other	F1
ERT-NAS-SN-PSS-1YR	ERT-NAS-SN-PSS-1YR	ERT-NAS-SN-PSS-1YR	Annual Maintenance PSS (ERT-NAS-SN)	\$30,210	Each	10%	\$27,189	Other	F1
ERT-NAS-SNU-PSS-1YR	ERT-NAS-SNU-PSS-1YR	ERT-NAS-SNU-PSS-1YR	Annual Maintenance PSS (ERT-NAS-SNU)	\$30,210	Each	10%	\$27,189	Other	F1
ES-1024-2048UFD9-PSS-1YR	ES-1024-2048UFD9-PSS-1YR	ES-1024-2048UFD9-PSS-1YR	Annual Maintenance PSS (ES-1024-2048UFD9)	\$81,520	Each	10%	\$73,328	Other	F1
ES-1024-2048UFD-PSS-1YR	ES-1024-2048UFD-PSS-1YR	ES-1024-2048UFD-PSS-1YR	Annual Maintenance PSS (ES-1024-2048UFD)	\$81,920	Each	10%	\$73,728	Other	F1
ES-256-1024UFD-PSS-1YR	ES-256-1024UFD-PSS-1YR	ES-256-1024UFD-PSS-1YR	Annual Maintenance PSS (ES-256-1024UFD)	\$61,440	Each	10%	\$55,296	Other	F1
ES-256-2048UFD-PSS-1YR	ES-256-2048UFD-PSS-1YR	ES-256-2048UFD-PSS-1YR	Annual Maintenance PSS (ES-256-2048UFD)	\$143,360	Each	10%	\$129,024	Other	F1
ES-256-512UFD-PSS-1YR	ES-256-512UFD-PSS-1YR	ES-256-512UFD-PSS-1YR	Annual Maintenance PSS (ES-256-512UFD)	\$30,720	Each	10%	\$27,648	Other	F1
ES4-10G-SFP-PSS-1YR	ES4-10G-SFP-PSS-1YR	ES4-10G-SFP-PSS-1YR	Annual Maintenance PSS (ES4-10G-SFP)	\$156	Each	10%	\$141	Other	F1
ES4-15-T6-PSS-1YR	ES4-15-T6-PSS-1YR	ES4-15-T6-PSS-1YR	Annual Maintenance PSS (ES4-15-T6)	\$4,086	Each	10%	\$3,677	Other	F1
ES4-15-T6-U-PSS-1YR	ES4-15-T6-U-PSS-1YR	ES4-15-T6-U-PSS-1YR	Annual Maintenance PSS (ES4-15-T6-U)	\$4,086	Each	10%	\$3,677	Other	F1
ES4-15-T6-X-PSS-1YR	ES4-15-T6-X-PSS-1YR	ES4-15-T6-X-PSS-1YR	Annual Maintenance PSS (ES4-15-T6-X)	\$4,086	Each	10%	\$3,677	Other	F1
ES4-30-T1-PSS-1YR	ES4-30-T1-PSS-1YR	ES4-30-T1-PSS-1YR	Annual Maintenance PSS (ES4-30-T1)	\$3,953	Each	10%	\$3,557	Other	F1
ES4-30-T1-U-PSS-1YR	ES4-30-T1-U-PSS-1YR	ES4-30-T1-U-PSS-1YR	Annual Maintenance PSS (ES4-30-T1-U)	\$4,741	Each	10%	\$4,267	Other	F1
ES4-30-T1-X-PSS-1YR	ES4-30-T1-X-PSS-1YR	ES4-30-T1-X-PSS-1YR	Annual Maintenance PSS (ES4-30-T1-X)	\$3,953	Each	10%	\$3,557	Other	F1
ES4-30-T6-PSS-1YR	ES4-30-T6-PSS-1YR	ES4-30-T6-PSS-1YR	Annual Maintenance PSS (ES4-30-T6)	\$6,043	Each	10%	\$5,439	Other	F1
ES4-30-T6-U-PSS-1YR	ES4-30-T6-U-PSS-1YR	ES4-30-T6-U-PSS-1YR	Annual Maintenance PSS (ES4-30-T6-U)	\$6,043	Each	10%	\$5,439	Other	F1
ES4-30-T6-X-PSS-1YR	ES4-30-T6-X-PSS-1YR	ES4-30-T6-X-PSS-1YR	Annual Maintenance PSS (ES4-30-T6-X)	\$6,043	Each	10%	\$5,439	Other	F1
ES4-45-T6-PSS-1YR	ES4-45-T6-PSS-1YR	ES4-45-T6-PSS-1YR	Annual Maintenance PSS (ES4-45-T6)	\$8,015	Each	10%	\$7,214	Other	F1
ES4-45-T6-U-PSS-1YR	ES4-45-T6-U-PSS-1YR	ES4-45-T6-U-PSS-1YR	Annual Maintenance PSS (ES4-45-T6-U)	\$8,015	Each	10%	\$7,214	Other	F1
ES4-45-T6-X-PSS-1YR	ES4-45-T6-X-PSS-1YR	ES4-45-T6-X-PSS-1YR	Annual Maintenance PSS (ES4-45-T6-X)	\$8,015	Each	10%	\$7,214	Other	F1
ES4-60-T6-PSS-1YR	ES4-60-T6-PSS-1YR	ES4-60-T6-PSS-1YR	Annual Maintenance PSS (ES4-60-T6)	\$10,029	Each	10%	\$9,026	Other	F1
ES4-60-T6T-PSS-1YR	ES4-60-T6T-PSS-1YR	ES4-60-T6T-PSS-1YR	Annual Maintenance PSS (ES4-60-T6T)	\$10,437	Each	10%	\$9,393	Other	F1
ES4-60-T6-U-PSS-1YR	ES4-60-T6-U-PSS-1YR	ES4-60-T6-U-PSS-1YR	Annual Maintenance PSS (ES4-60-T6-U)	\$10,029	Each	10%	\$9,026	Other	F1
ES4-60-T6-X-PSS-1YR	ES4-60-T6-X-PSS-1YR	ES4-60-T6-X-PSS-1YR	Annual Maintenance PSS (ES4-60-T6-X)	\$10,029	Each	10%	\$9,026	Other	F1
ES4-CR-SVR-BK-B4X-PSS-1YR	ES4-CR-SVR-BK-B4X-PSS-1YR	ES4-CR-SVR-BK-B4X-PSS-1YR	Annual Maintenance PSS (ES4-CR-SVR-BK-B4X)	\$25,639	Each	10%	\$23,075	Other	F1
ES4-CR-SVR-OB-B4X-PSS-1YR	ES4-CR-SVR-OB-B4X-PSS-1YR	ES4-CR-SVR-OB-B4X-PSS-1YR	Annual Maintenance PSS (ES4-CR-SVR-OB-B4X)	\$8,225	Each	10%	\$7,403	Other	F1
ES4-DC1-SW10GB-PSS-1YR	ES4-DC1-SW10GB-PSS-1YR	ES4-DC1-SW10GB-PSS-1YR	Annual Maintenance PSS (ES4-DC1-SW10GB)	\$5,341	Each	10%	\$4,807	Other	F1
ES4-DC1-SW10GB-X-PSS-1YR	ES4-DC1-SW10GB-X-PSS-1YR	ES4-DC1-SW10GB-X-PSS-1YR	Annual Maintenance PSS (ES4-DC1-SW10GB-X)	\$6,410	Each	10%	\$5,769	Other	F1
ES4-DC-RACK-P3D-PSS-1YR	ES4-DC-RACK-P3D-PSS-1YR	ES4-DC-RACK-P3D-PSS-1YR	Annual Maintenance PSS (ES4-DC-RACK-P3D)	\$1,946	Each	10%	\$1,751	Other	F1
ES4-DC-RACK-P3W-PSS-1YR	ES4-DC-RACK-P3W-PSS-1YR	ES4-DC-RACK-P3W-PSS-1YR	Annual Maintenance PSS (ES4-DC-RACK-P3W)	\$1,946	Each	10%	\$1,751	Other	F1
ES4-DC-RACK-PSS-1YR	ES4-DC-RACK-PSS-1YR	ES4-DC-RACK-PSS-1YR	Annual Maintenance PSS (ES4-DC-RACK)	\$1,946	Each	10%	\$1,751	Other	F1
ES4-DC-SVR-OB-B4-PSS-1YR	ES4-DC-SVR-OB-B4-PSS-1YR	ES4-DC-SVR-OB-B4-PSS-1YR	Annual Maintenance PSS (ES4-DC-SVR-OB-B4)	\$7,383	Each	10%	\$6,644	Other	F1
ES4-DC-SVR-OB-B4X-PSS-1YR	ES4-DC-SVR-OB-B4X-PSS-1YR	ES4-DC-SVR-OB-B4X-PSS-1YR	Annual Maintenance PSS (ES4-DC-SVR-OB-B4X)	\$8,225	Each	10%	\$7,403	Other	F1
ES4-DC-SWGB-PSS-1YR	ES4-DC-SWGB-PSS-1YR	ES4-DC-SWGB-PSS-1YR	Annual Maintenance PSS (ES4-DC-SWGB)	\$2,886	Each	10%	\$2,598	Other	F1
ES4-DC-SWGB-X-PSS-1YR	ES4-DC-SWGB-X-PSS-1YR	ES4-DC-SWGB-X-PSS-1YR	Annual Maintenance PSS (ES4-DC-SWGB-X)	\$3,463	Each	10%	\$3,116	Other	F1
ES4-RACK-P3D-PSS-1YR	ES4-RACK-P3D-PSS-1YR	ES4-RACK-P3D-PSS-1YR	Annual Maintenance PSS (ES4-RACK-P3D)	\$2,329	Each	10%	\$2,096	Other	F1
ES4-RACK-P3W-PSS-1YR	ES4-RACK-P3W-PSS-1YR	ES4-RACK-P3W-PSS-1YR	Annual Maintenance PSS (ES4-RACK-P3W)	\$2,329	Each	10%	\$2,096	Other	F1
ES4-RACK-PSS-1YR	ES4-RACK-PSS-1YR	ES4-RACK-PSS-1YR	Annual Maintenance PSS (ES4-RACK)	\$2,329	Each	10%	\$2,096	Other	F1
ES4-SR-SVR-BK-B4-PSS-1YR	ES4-SR-SVR-BK-B4-PSS-1YR	ES4-SR-SVR-BK-B4-PSS-1YR	Annual Maintenance PSS (ES4-SR-SVR-BK-B4)	\$25,639	Each	10%	\$23,075	Other	F1
ES4-SR-SVR-BK-B4X-PSS-1YR	ES4-SR-SVR-BK-B4X-PSS-1YR	ES4-SR-SVR-BK-B4X-PSS-1YR	Annual Maintenance PSS (ES4-SR-SVR-BK-B4X)	\$25,639	Each	10%	\$23,075	Other	F1
ES4-SR-SVR-OB-B4-PSS-1YR	ES4-SR-SVR-OB-B4-PSS-1YR	ES4-SR-SVR-OB-B4-PSS-1YR	Annual Maintenance PSS (ES4-SR-SVR-OB-B4)	\$8,225	Each	10%	\$7,403	Other	F1
ES4-SR-SVR-OB-B4X-PSS-1YR	ES4-SR-SVR-OB-B4X-PSS-1YR	ES4-SR-SVR-OB-B4X-PSS-1YR	Annual Maintenance PSS (ES4-SR-SVR-OB-B4X)	\$8,225	Each	10%	\$7,403	Other	F1
ES4-SW10GB-PSS-1YR	ES4-SW10GB-PSS-1YR	ES4-SW10GB-PSS-1YR	Annual Maintenance PSS (ES4-SW10GB)	\$4,293	Each	10%	\$3,864	Other	F1
ES4-SW10G-X-PSS-1YR	ES4-SW10G-X-PSS-1YR	ES4-SW10G-X-PSS-1YR	Annual Maintenance PSS (ES4-SW10G-X)	\$4,293	Each	10%	\$3,864	Other	F1
ES4-SWGB-PSS-1YR	ES4-SWGB-PSS-1YR	ES4-SWGB-PSS-1YR	Annual Maintenance PSS (ES4-SWGB)	\$2,686	Each	10%	\$2,417	Other	F1
ES4-SWGB-X-PSS-1YR	ES4-SWGB-X-PSS-1YR	ES4-SWGB-X-PSS-1YR	Annual Maintenance PSS (ES4-SWGB-X)	\$2,683	Each	10%	\$2,415	Other	F1
ES4-V1-DC1-SW10GB-PSS-1YR	ES4-V1-DC1-SW10GB-PSS-1YR	ES4-V1-DC1-SW10GB-PSS-1YR	Annual Maintenance PSS (ES4-V1-DC1-SW10GB)	\$5,341	Each	10%	\$4,807	Other	F1
ES4-V1-DC1-SW10GBX-PSS-1YR	ES4-V1-DC1-SW10GBX-PSS-1YR	ES4-V1-DC1-SW10GBX-PSS-1YR	Annual Maintenance PSS (ES4-V1-DC1-SW10GBX)	\$6,410	Each	10%	\$5,769	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ES4-V1-DC-SWGB-PSS-1YR	ES4-V1-DC-SWGB-PSS-1YR	Annual Maintenance PSS (ES4-V1-DC-SWGB)	Annual Maintenance PSS (ES4-V1-DC-SWGB)	\$2,886	Each	10%	\$2,598	Other	F1
ES4-V1-DC-SWGB-X-PSS-1YR	ES4-V1-DC-SWGB-X-PSS-1YR	Annual Maintenance PSS (ES4-V1-DC-SWGB-X)	Annual Maintenance PSS (ES4-V1-DC-SWGB-X)	\$3,463	Each	10%	\$3,116	Other	F1
ES4-V1-SWGB-PSS-1YR	ES4-V1-SWGB-PSS-1YR	Annual Maintenance PSS (ES4-V1-SWGB)	Annual Maintenance PSS (ES4-V1-SWGB)	\$2,686	Each	10%	\$2,417	Other	F1
ES4-V1-SWGB-X-PSS-1YR	ES4-V1-SWGB-X-PSS-1YR	Annual Maintenance PSS (ES4-V1-SWGB-X)	Annual Maintenance PSS (ES4-V1-SWGB-X)	\$2,683	Each	10%	\$2,415	Other	F1
ES5-0-T8-CLB-PSS-1YR	ES5-0-T8-CLB-PSS-1YR	Annual Maintenance PSS (ES5-0-T8-CLB)	Annual Maintenance PSS (ES5-0-T8-CLB)	\$14,418	Each	10%	\$12,976	Other	F1
ES5-10G-SFP-CLB-PSS-1YR	ES5-10G-SFP-CLB-PSS-1YR	Annual Maintenance PSS (ES5-10G-SFP-CLB)	Annual Maintenance PSS (ES5-10G-SFP-CLB)	\$156	Each	10%	\$141	Other	F1
ES5-10G-SFP-PSS-1YR	ES5-10G-SFP-PSS-1YR	Annual Maintenance PSS (ES5-10G-SFP)	Annual Maintenance PSS (ES5-10G-SFP)	\$156	Each	10%	\$141	Other	F1
ES5-10-T12-PSS-1YR	ES5-10-T12-PSS-1YR	Annual Maintenance PSS (ES5-10-T12)	Annual Maintenance PSS (ES5-10-T12)	\$6,300	Each	10%	\$5,670	Other	F1
ES5-10-T12T-PSS-1YR	ES5-10-T12T-PSS-1YR	Annual Maintenance PSS (ES5-10-T12T)	Annual Maintenance PSS (ES5-10-T12T)	\$2,525	Each	10%	\$2,273	Other	F1
ES5-10-T12T-UF-PSS-1YR	ES5-10-T12T-UF-PSS-1YR	Annual Maintenance PSS (ES5-10-T12T-UF)	Annual Maintenance PSS (ES5-10-T12T-UF)	\$4,406	Each	10%	\$3,965	Other	F1
ES5-10-T12-U-PSS-1YR	ES5-10-T12-U-PSS-1YR	Annual Maintenance PSS (ES5-10-T12-U)	Annual Maintenance PSS (ES5-10-T12-U)	\$6,300	Each	10%	\$5,670	Other	F1
ES5-10-T12-X-PSS-1YR	ES5-10-T12-X-PSS-1YR	Annual Maintenance PSS (ES5-10-T12-X)	Annual Maintenance PSS (ES5-10-T12-X)	\$6,300	Each	10%	\$5,670	Other	F1
ES5-10-T8-PSS-1YR	ES5-10-T8-PSS-1YR	Annual Maintenance PSS (ES5-10-T8)	Annual Maintenance PSS (ES5-10-T8)	\$4,468	Each	10%	\$4,021	Other	F1
ES5-10-T8T-PSS-1YR	ES5-10-T8T-PSS-1YR	Annual Maintenance PSS (ES5-10-T8T)	Annual Maintenance PSS (ES5-10-T8T)	\$3,094	Each	10%	\$2,785	Other	F1
ES5-10-T8T-UF-PSS-1YR	ES5-10-T8T-UF-PSS-1YR	Annual Maintenance PSS (ES5-10-T8T-UF)	Annual Maintenance PSS (ES5-10-T8T-UF)	\$1,773	Each	10%	\$1,596	Other	F1
ES5-10-T8-U-PSS-1YR	ES5-10-T8-U-PSS-1YR	Annual Maintenance PSS (ES5-10-T8-U)	Annual Maintenance PSS (ES5-10-T8-U)	\$4,468	Each	10%	\$4,021	Other	F1
ES5-10-T8-X-PSS-1YR	ES5-10-T8-X-PSS-1YR	Annual Maintenance PSS (ES5-10-T8-X)	Annual Maintenance PSS (ES5-10-T8-X)	\$4,468	Each	10%	\$4,021	Other	F1
ES5-112-T10T-PSS-1YR	ES5-112-T10T-PSS-1YR	Annual Maintenance PSS (ES5-112-T10T)	Annual Maintenance PSS (ES5-112-T10T)	\$46,139	Each	10%	\$41,525	Other	F1
ES5-112-T10T-TA-PSS-1YR	ES5-112-T10T-TA-PSS-1YR	Annual Maintenance PSS (ES5-112-T10T-TA)	Annual Maintenance PSS (ES5-112-T10T-TA)	\$46,139	Each	10%	\$41,525	Other	F1
ES5-112-T8T-PSS-1YR	ES5-112-T8T-PSS-1YR	Annual Maintenance PSS (ES5-112-T8T)	Annual Maintenance PSS (ES5-112-T8T)	\$36,092	Each	10%	\$32,483	Other	F1
ES5-112-T8T-TA-PSS-1YR	ES5-112-T8T-TA-PSS-1YR	Annual Maintenance PSS (ES5-112-T8T-TA)	Annual Maintenance PSS (ES5-112-T8T-TA)	\$36,092	Each	10%	\$32,483	Other	F1
ES-512-1024UFD9-PSS-1YR	ES-512-1024UFD9-PSS-1YR	Annual Maintenance PSS (ES-512-1024UFD9)	Annual Maintenance PSS (ES-512-1024UFD9)	\$40,960	Each	10%	\$36,864	Other	F1
ES-512-1024UFD-PSS-1YR	ES-512-1024UFD-PSS-1YR	Annual Maintenance PSS (ES-512-1024UFD)	Annual Maintenance PSS (ES-512-1024UFD)	\$40,960	Each	10%	\$36,864	Other	F1
ES-512-2048UFD9-PSS-1YR	ES-512-2048UFD9-PSS-1YR	Annual Maintenance PSS (ES-512-2048UFD9)	Annual Maintenance PSS (ES-512-2048UFD9)	\$122,880	Each	10%	\$110,592	Other	F1
ES-512-2048UFD-PSS-1YR	ES-512-2048UFD-PSS-1YR	Annual Maintenance PSS (ES-512-2048UFD)	Annual Maintenance PSS (ES-512-2048UFD)	\$122,880	Each	10%	\$110,592	Other	F1
ES5-12-SSD-U-PSS-1YR	ES5-12-SSD-U-PSS-1YR	Annual Maintenance PSS (ES5-12-SSD-U)	Annual Maintenance PSS (ES5-12-SSD-U)	\$5,740	Each	10%	\$5,166	Other	F1
ES5-15-T8-PSS-1YR	ES5-15-T8-PSS-1YR	Annual Maintenance PSS (ES5-15-T8)	Annual Maintenance PSS (ES5-15-T8)	\$5,740	Each	10%	\$5,166	Other	F1
ES5-15-T8-U-PSS-1YR	ES5-15-T8-U-PSS-1YR	Annual Maintenance PSS (ES5-15-T8-U)	Annual Maintenance PSS (ES5-15-T8-U)	\$5,740	Each	10%	\$5,166	Other	F1
ES5-15-T8-X-PSS-1YR	ES5-15-T8-X-PSS-1YR	Annual Maintenance PSS (ES5-15-T8-X)	Annual Maintenance PSS (ES5-15-T8-X)	\$5,740	Each	10%	\$5,166	Other	F1
ES5-1-T8-PP-CLB-PSS-1YR	ES5-1-T8-PP-CLB-PSS-1YR	Annual Maintenance PSS (ES5-1-T8-PP-CLB)	Annual Maintenance PSS (ES5-1-T8-PP-CLB)	\$205	Each	10%	\$185	Other	F1
ES5-20-T12-PSS-1YR	ES5-20-T12-PSS-1YR	Annual Maintenance PSS (ES5-20-T12)	Annual Maintenance PSS (ES5-20-T12)	\$7,583	Each	10%	\$6,825	Other	F1
ES5-20-T12-U-PSS-1YR	ES5-20-T12-U-PSS-1YR	Annual Maintenance PSS (ES5-20-T12-U)	Annual Maintenance PSS (ES5-20-T12-U)	\$7,583	Each	10%	\$6,825	Other	F1
ES5-20-T12-X-PSS-1YR	ES5-20-T12-X-PSS-1YR	Annual Maintenance PSS (ES5-20-T12-X)	Annual Maintenance PSS (ES5-20-T12-X)	\$7,583	Each	10%	\$6,825	Other	F1
ES5-20-T8-PSS-1YR	ES5-20-T8-PSS-1YR	Annual Maintenance PSS (ES5-20-T8)	Annual Maintenance PSS (ES5-20-T8)	\$6,370	Each	10%	\$5,733	Other	F1
ES5-20-T8-U-PSS-1YR	ES5-20-T8-U-PSS-1YR	Annual Maintenance PSS (ES5-20-T8-U)	Annual Maintenance PSS (ES5-20-T8-U)	\$6,370	Each	10%	\$5,733	Other	F1
ES5-20-T8-X-PSS-1YR	ES5-20-T8-X-PSS-1YR	Annual Maintenance PSS (ES5-20-T8-X)	Annual Maintenance PSS (ES5-20-T8-X)	\$6,370	Each	10%	\$5,733	Other	F1
ES5-30-T12-PSS-1YR	ES5-30-T12-PSS-1YR	Annual Maintenance PSS (ES5-30-T12)	Annual Maintenance PSS (ES5-30-T12)	\$9,683	Each	10%	\$8,715	Other	F1
ES5-30-T12-U-PSS-1YR	ES5-30-T12-U-PSS-1YR	Annual Maintenance PSS (ES5-30-T12-U)	Annual Maintenance PSS (ES5-30-T12-U)	\$9,683	Each	10%	\$8,715	Other	F1
ES5-30-T12-X-PSS-1YR	ES5-30-T12-X-PSS-1YR	Annual Maintenance PSS (ES5-30-T12-X)	Annual Maintenance PSS (ES5-30-T12-X)	\$9,683	Each	10%	\$8,715	Other	F1
ES5-30-T8-PSS-1YR	ES5-30-T8-PSS-1YR	Annual Maintenance PSS (ES5-30-T8)	Annual Maintenance PSS (ES5-30-T8)	\$7,838	Each	10%	\$7,054	Other	F1
ES5-30-T8-U-PSS-1YR	ES5-30-T8-U-PSS-1YR	Annual Maintenance PSS (ES5-30-T8-U)	Annual Maintenance PSS (ES5-30-T8-U)	\$7,838	Each	10%	\$7,054	Other	F1
ES5-30-T8-X-PSS-1YR	ES5-30-T8-X-PSS-1YR	Annual Maintenance PSS (ES5-30-T8-X)	Annual Maintenance PSS (ES5-30-T8-X)	\$7,838	Each	10%	\$7,054	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
ES5-40-T8T-PSS-1YR	ES5-40-T8T-PSS-1YR		Annual Maintenance PSS (ES5-40-T8T)	\$12,374	Each	10%	\$11,136	Other	F1
ES5-40-T8T-UF-PSS-1YR	ES5-40-T8T-UF-PSS-1YR		Annual Maintenance PSS (ES5-40-T8T-UF)	\$7,093	Each	10%	\$6,384	Other	F1
ES5-42-T8-X-PSS-1YR	ES5-42-T8-X-PSS-1YR		Annual Maintenance PSS (ES5-42-T8-X)	\$10,512	Each	10%	\$9,461	Other	F1
ES5-45-T12-PSS-1YR	ES5-45-T12-PSS-1YR		Annual Maintenance PSS (ES5-45-T12)	\$13,533	Each	10%	\$12,180	Other	F1
ES5-45-T12-U-PSS-1YR	ES5-45-T12-U-PSS-1YR		Annual Maintenance PSS (ES5-45-T12-U)	\$13,533	Each	10%	\$12,180	Other	F1
ES5-45-T12-X-PSS-1YR	ES5-45-T12-X-PSS-1YR		Annual Maintenance PSS (ES5-45-T12-X)	\$13,533	Each	10%	\$12,180	Other	F1
ES5-45-T8-PSS-1YR	ES5-45-T8-PSS-1YR		Annual Maintenance PSS (ES5-45-T8)	\$10,033	Each	10%	\$9,030	Other	F1
ES5-45-T8-U-PSS-1YR	ES5-45-T8-U-PSS-1YR		Annual Maintenance PSS (ES5-45-T8-U)	\$10,033	Each	10%	\$9,030	Other	F1
ES5-45-T8-X-PSS-1YR	ES5-45-T8-X-PSS-1YR		Annual Maintenance PSS (ES5-45-T8-X)	\$10,033	Each	10%	\$9,030	Other	F1
ES5-5-T12T-PSS-1YR	ES5-5-T12T-PSS-1YR		Annual Maintenance PSS (ES5-5-T12T)	\$1,263	Each	10%	\$1,136	Other	F1
ES5-5-T12T-UF-PSS-1YR	ES5-5-T12T-UF-PSS-1YR		Annual Maintenance PSS (ES5-5-T12T-UF)	\$2,203	Each	10%	\$1,983	Other	F1
ES5-5-T8T-PSS-1YR	ES5-5-T8T-PSS-1YR		Annual Maintenance PSS (ES5-5-T8T)	\$1,547	Each	10%	\$1,392	Other	F1
ES5-5-T8T-UF-PSS-1YR	ES5-5-T8T-UF-PSS-1YR		Annual Maintenance PSS (ES5-5-T8T-UF)	\$887	Each	10%	\$798	Other	F1
ES5-60-T12-PSS-1YR	ES5-60-T12-PSS-1YR		Annual Maintenance PSS (ES5-60-T12)	\$17,323	Each	10%	\$15,590	Other	F1
ES5-60-T12-U-PSS-1YR	ES5-60-T12-U-PSS-1YR		Annual Maintenance PSS (ES5-60-T12-U)	\$17,323	Each	10%	\$15,590	Other	F1
ES5-60-T12-X-PSS-1YR	ES5-60-T12-X-PSS-1YR		Annual Maintenance PSS (ES5-60-T12-X)	\$17,323	Each	10%	\$15,590	Other	F1
ES5-60-T8-PSS-1YR	ES5-60-T8-PSS-1YR		Annual Maintenance PSS (ES5-60-T8)	\$12,630	Each	10%	\$11,367	Other	F1
ES5-60-T8-U-PSS-1YR	ES5-60-T8-U-PSS-1YR		Annual Maintenance PSS (ES5-60-T8-U)	\$12,630	Each	10%	\$11,367	Other	F1
ES5-60-T8-X-PSS-1YR	ES5-60-T8-X-PSS-1YR		Annual Maintenance PSS (ES5-60-T8-X)	\$12,630	Each	10%	\$11,367	Other	F1
ES5-70-T10-PSS-1YR	ES5-70-T10-PSS-1YR		Annual Maintenance PSS (ES5-70-T10)	\$17,136	Each	10%	\$15,422	Other	F1
ES5-70-T10-TA-PSS-1YR	ES5-70-T10-TA-PSS-1YR		Annual Maintenance PSS (ES5-70-T10-TA)	\$17,136	Each	10%	\$15,422	Other	F1
ES5-70-T10-TAX-PSS-1YR	ES5-70-T10-TAX-PSS-1YR		Annual Maintenance PSS (ES5-70-T10-TAX)	\$17,136	Each	10%	\$15,422	Other	F1
ES5-70-T10-X-PSS-1YR	ES5-70-T10-X-PSS-1YR		Annual Maintenance PSS (ES5-70-T10-X)	\$17,136	Each	10%	\$15,422	Other	F1
ES5-70-T8-PSS-1YR	ES5-70-T8-PSS-1YR		Annual Maintenance PSS (ES5-70-T8)	\$16,329	Each	10%	\$14,696	Other	F1
ES5-70-T8-TA-PSS-1YR	ES5-70-T8-TA-PSS-1YR		Annual Maintenance PSS (ES5-70-T8-TA)	\$16,329	Each	10%	\$14,696	Other	F1
ES5-70-T8-TAU-PSS-1YR	ES5-70-T8-TAU-PSS-1YR		Annual Maintenance PSS (ES5-70-T8-TAU)	\$16,329	Each	10%	\$14,696	Other	F1
ES5-70-T8-TAX-PSS-1YR	ES5-70-T8-TAX-PSS-1YR		Annual Maintenance PSS (ES5-70-T8-TAX)	\$16,329	Each	10%	\$14,696	Other	F1
ES5-70-T8-U-PSS-1YR	ES5-70-T8-U-PSS-1YR		Annual Maintenance PSS (ES5-70-T8-U)	\$16,329	Each	10%	\$14,696	Other	F1
ES5-70-T8-X-PSS-1YR	ES5-70-T8-X-PSS-1YR		Annual Maintenance PSS (ES5-70-T8-X)	\$16,329	Each	10%	\$14,696	Other	F1
ES5832B-48GBW-CF-PSS-1YR	ES5832B-48GBW-CF-PSS-1YR		Annual Maintenance PSS (ES5832B-48GBW-CF)	\$18,640	Each	10%	\$16,776	Other	F1
ES5832B-48GBW-PSS-1YR	ES5832B-48GBW-PSS-1YR		Annual Maintenance PSS (ES5832B-48GBW)	\$18,640	Each	10%	\$16,776	Other	F1
ES-5832B-AN-CF-PSS-1YR	ES-5832B-AN-CF-PSS-1YR		Annual Maintenance PSS (ES-5832B-AN-CF)	\$1,646	Each	10%	\$1,481	Other	F1
ES-5832B-AN-PSS-1YR	ES-5832B-AN-PSS-1YR		Annual Maintenance PSS (ES-5832B-AN)	\$1,646	Each	10%	\$1,481	Other	F1
ES-5832B-ENT-CF-PSS-1YR	ES-5832B-ENT-CF-PSS-1YR		Annual Maintenance PSS (ES-5832B-ENT-CF)	\$2,680	Each	10%	\$2,412	Other	F1
ES-5832B-ENT-PSS-1YR	ES-5832B-ENT-PSS-1YR		Annual Maintenance PSS (ES-5832B-ENT)	\$2,680	Each	10%	\$2,412	Other	F1
ES-5832B-FV-CF-PSS-1YR	ES-5832B-FV-CF-PSS-1YR		Annual Maintenance PSS (ES-5832B-FV-CF)	\$3,144	Each	10%	\$2,830	Other	F1
ES-5832B-FV-PSS-1YR	ES-5832B-FV-PSS-1YR		Annual Maintenance PSS (ES-5832B-FV)	\$3,144	Each	10%	\$2,830	Other	F1
ES-5832B-FW-CF-PSS-1YR	ES-5832B-FW-CF-PSS-1YR		Annual Maintenance PSS (ES-5832B-FW-CF)	\$1,411	Each	10%	\$1,270	Other	F1
ES-5832B-FW-PSS-1YR	ES-5832B-FW-PSS-1YR		Annual Maintenance PSS (ES-5832B-FW)	\$1,411	Each	10%	\$1,270	Other	F1
ES-5832B-IR-CF-PSS-1YR	ES-5832B-IR-CF-PSS-1YR		Annual Maintenance PSS (ES-5832B-IR-CF)	\$4,840	Each	10%	\$4,356	Other	F1
ES-5832B-IR-PSS-1YR	ES-5832B-IR-PSS-1YR		Annual Maintenance PSS (ES-5832B-IR)	\$4,840	Each	10%	\$4,356	Other	F1
ES-5832B-PM-CF-PSS-1YR	ES-5832B-PM-CF-PSS-1YR		Annual Maintenance PSS (ES-5832B-PM-CF)	\$1,411	Each	10%	\$1,270	Other	F1
ES-5832B-PM-PSS-1YR	ES-5832B-PM-PSS-1YR		Annual Maintenance PSS (ES-5832B-PM)	\$1,411	Each	10%	\$1,270	Other	F1
ES-5832B-PSS-1YR	ES-5832B-PSS-1YR		Annual Maintenance PSS (ES-5832B)	\$7,693	Each	10%	\$6,924	Other	F1
ES-5832B-TR-CF-PSS-1YR	ES-5832B-TR-CF-PSS-1YR		Annual Maintenance PSS (ES-5832B-TR-CF)	\$1,720	Each	10%	\$1,548	Other	F1
ES-5832B-TR-PSS-1YR	ES-5832B-TR-PSS-1YR		Annual Maintenance PSS (ES-5832B-TR)	\$1,720	Each	10%	\$1,548	Other	F1
ES-5832B-XF-CF-PSS-1YR	ES-5832B-XF-CF-PSS-1YR		Annual Maintenance PSS (ES-5832B-XF-CF)	\$1,140	Each	10%	\$1,026	Other	F1
ES-5832B-XF-PSS-1YR	ES-5832B-XF-PSS-1YR		Annual Maintenance PSS (ES-5832B-XF)	\$1,140	Each	10%	\$1,026	Other	F1
ES5-98-T10-PSS-1YR	ES5-98-T10-PSS-1YR		Annual Maintenance PSS (ES5-98-T10)	\$20,034	Each	10%	\$18,031	Other	F1
ES5-98-T10-TA-PSS-1YR	ES5-98-T10-TA-PSS-1YR		Annual Maintenance PSS (ES5-98-T10-TA)	\$20,034	Each	10%	\$18,031	Other	F1
ES5-98-T10-TAX-PSS-1YR	ES5-98-T10-TAX-PSS-1YR		Annual Maintenance PSS (ES5-98-T10-TAX)	\$20,034	Each	10%	\$18,031	Other	F1
ES5-98-T10-X-PSS-1YR	ES5-98-T10-X-PSS-1YR		Annual Maintenance PSS (ES5-98-T10-X)	\$20,034	Each	10%	\$18,031	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ES5-98-T8-PSS-1YR	ES5-98-T8-PSS-1YR	Annual Maintenance PSS (ES5-98-T8)		\$17,633	Each	10%	\$15,870	Other	F1
ES5-98-T8-TA-PSS-1YR	ES5-98-T8-TA-PSS-1YR	Annual Maintenance PSS (ES5-98-T8-TA)		\$17,633	Each	10%	\$15,870	Other	F1
ES5-98-T8-TAU-PSS-1YR	ES5-98-T8-TAU-PSS-1YR	Annual Maintenance PSS (ES5-98-T8-TAU)		\$17,633	Each	10%	\$15,870	Other	F1
ES5-98-T8-TAX-PSS-1YR	ES5-98-T8-TAX-PSS-1YR	Annual Maintenance PSS (ES5-98-T8-TAX)		\$17,633	Each	10%	\$15,870	Other	F1
ES5-98-T8-U-PSS-1YR	ES5-98-T8-U-PSS-1YR	Annual Maintenance PSS (ES5-98-T8-U)		\$17,633	Each	10%	\$15,870	Other	F1
ES5-98-T8-X-PSS-1YR	ES5-98-T8-X-PSS-1YR	Annual Maintenance PSS (ES5-98-T8-X)		\$17,633	Each	10%	\$15,870	Other	F1
ES5-CR-SVR-OB-B4X-PSS-1YR	ES5-CR-SVR-OB-B4X-PSS-1YR	Annual Maintenance PSS (ES5-CR-SVR-OB-B4X)		\$8,815	Each	10%	\$7,934	Other	F1
ES5-DC-RACK-P3D-PSS-1YR	ES5-DC-RACK-P3D-PSS-1YR	Annual Maintenance PSS (ES5-DC-RACK-P3D)		\$2,378	Each	10%	\$2,140	Other	F1
ES5-DC-RACK-P3W-PSS-1YR	ES5-DC-RACK-P3W-PSS-1YR	Annual Maintenance PSS (ES5-DC-RACK-P3W)		\$2,378	Each	10%	\$2,140	Other	F1
ES5-DC-RACK-PSS-1YR	ES5-DC-RACK-PSS-1YR	Annual Maintenance PSS (ES5-DC-RACK)		\$2,378	Each	10%	\$2,140	Other	F1
ES5-DC-SVR-OB-B4-PSS-1YR	ES5-DC-SVR-OB-B4-PSS-1YR	Annual Maintenance PSS (ES5-DC-SVR-OB-B4)		\$8,815	Each	10%	\$7,934	Other	F1
ES5-DC-SVR-OB-B4X-PSS-1YR	ES5-DC-SVR-OB-B4X-PSS-1YR	Annual Maintenance PSS (ES5-DC-SVR-OB-B4X)		\$8,815	Each	10%	\$7,934	Other	F1
ES5-DC-SW10GB-PSS-1YR	ES5-DC-SW10GB-PSS-1YR	Annual Maintenance PSS (ES5-DC-SW10GB)		\$3,344	Each	10%	\$3,009	Other	F1
ES5-DC-SW10GB-X-PSS-1YR	ES5-DC-SW10GB-X-PSS-1YR	Annual Maintenance PSS (ES5-DC-SW10GB-X)		\$3,344	Each	10%	\$3,009	Other	F1
ES5-DC-SWGB-C-PSS-1YR	ES5-DC-SWGB-C-PSS-1YR	Annual Maintenance PSS (ES5-DC-SWGB-C)		\$2,884	Each	10%	\$2,596	Other	F1
ES5-DC-SWGB-C-X-PSS-1YR	ES5-DC-SWGB-C-X-PSS-1YR	Annual Maintenance PSS (ES5-DC-SWGB-C-X)		\$2,884	Each	10%	\$2,596	Other	F1
ES5-DC-SWGB-PSS-1YR	ES5-DC-SWGB-PSS-1YR	Annual Maintenance PSS (ES5-DC-SWGB)		\$2,994	Each	10%	\$2,694	Other	F1
ES5-DC-SWGB-X-PSS-1YR	ES5-DC-SWGB-X-PSS-1YR	Annual Maintenance PSS (ES5-DC-SWGB-X)		\$2,994	Each	10%	\$2,694	Other	F1
ES5-PERF-SSD-PSS-1YR	ES5-PERF-SSD-PSS-1YR	Annual Maintenance PSS (ES5-PERF-SSD)		\$368	Each	10%	\$331	Other	F1
ES5-PERF-SSD-X-PSS-1YR	ES5-PERF-SSD-X-PSS-1YR	Annual Maintenance PSS (ES5-PERF-SSD-X)		\$368	Each	10%	\$331	Other	F1
ES5-PP-RACK-D-PSS-1YR	ES5-PP-RACK-D-PSS-1YR	Annual Maintenance PSS (ES5-PP-RACK-D)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-PP-RACK-P3D-PSS-1YR	ES5-PP-RACK-P3D-PSS-1YR	Annual Maintenance PSS (ES5-PP-RACK-P3D-D)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-PP-RACK-P3D-PSS-1YR	ES5-PP-RACK-P3D-PSS-1YR	Annual Maintenance PSS (ES5-PP-RACK-P3D)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-PP-RACK-P3W-D-PSS-1YR	ES5-PP-RACK-P3W-D-PSS-1YR	Annual Maintenance PSS (ES5-PP-RACK-P3W-D)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-PP-RACK-P3W-PSS-1YR	ES5-PP-RACK-P3W-PSS-1YR	Annual Maintenance PSS (ES5-PP-RACK-P3W)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-PP-RACK-PSS-1YR	ES5-PP-RACK-PSS-1YR	Annual Maintenance PSS (ES5-PP-RACK)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-RACK-CLB-PSS-1YR	ES5-RACK-CLB-PSS-1YR	Annual Maintenance PSS (ES5-RACK-CLB)		\$12,997	Each	10%	\$11,697	Other	F1
ES5-RACK-D-PSS-1YR	ES5-RACK-D-PSS-1YR	Annual Maintenance PSS (ES5-RACK-D)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-RACK-P3D-D-PSS-1YR	ES5-RACK-P3D-D-PSS-1YR	Annual Maintenance PSS (ES5-RACK-P3D-D)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-RACK-P3D-PSS-1YR	ES5-RACK-P3D-PSS-1YR	Annual Maintenance PSS (ES5-RACK-P3D)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-RACK-P3W-D-PSS-1YR	ES5-RACK-P3W-D-PSS-1YR	Annual Maintenance PSS (ES5-RACK-P3W-D)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-RACK-P3W-PSS-1YR	ES5-RACK-P3W-PSS-1YR	Annual Maintenance PSS (ES5-RACK-P3W)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-RACK-PP-CLB-PSS-1YR	ES5-RACK-PP-CLB-PSS-1YR	Annual Maintenance PSS (ES5-RACK-PP-CLB)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-RACK-PSS-1YR	ES5-RACK-PSS-1YR	Annual Maintenance PSS (ES5-RACK)		\$2,329	Each	10%	\$2,096	Other	F1
ES5-SR-SVR-OB-B4-PSS-1YR	ES5-SR-SVR-OB-B4-PSS-1YR	Annual Maintenance PSS (ES5-SR-SVR-OB-B4)		\$8,815	Each	10%	\$7,934	Other	F1
ES5-SR-SVR-OB-B4X-PSS-1YR	ES5-SR-SVR-OB-B4X-PSS-1YR	Annual Maintenance PSS (ES5-SR-SVR-OB-B4X)		\$8,815	Each	10%	\$7,934	Other	F1
ES5-SVR-B1-U-PSS-1YR	ES5-SVR-B1-U-PSS-1YR	Annual Maintenance PSS (ES5-SVR-B1-U)		\$1,633	Each	10%	\$1,470	Other	F1
ES5-SVR-B2-U-PSS-1YR	ES5-SVR-B2-U-PSS-1YR	Annual Maintenance PSS (ES5-SVR-B2-U)		\$3,267	Each	10%	\$2,940	Other	F1
ES5-SVR-UPG-B1-X-PSS-1YR	ES5-SVR-UPG-B1-X-PSS-1YR	Annual Maintenance PSS (ES5-SVR-UPG-B1-X)		\$1,633	Each	10%	\$1,470	Other	F1
ES6-SW10GB-PSS-1YR	ES6-SW10GB-PSS-1YR	Annual Maintenance PSS (ES6-SW10GB)		\$3,684	Each	10%	\$3,316	Other	F1
ES6-SW10GB-X-PSS-1YR	ES6-SW10GB-X-PSS-1YR	Annual Maintenance PSS (ES6-SW10GB-X)		\$3,684	Each	10%	\$3,316	Other	F1
ES6-SWGB-C-PSS-1YR	ES6-SWGB-C-PSS-1YR	Annual Maintenance PSS (ES6-SWGB-C)		\$2,884	Each	10%	\$2,596	Other	F1
ES6-SWGB-C-X-PSS-1YR	ES6-SWGB-C-X-PSS-1YR	Annual Maintenance PSS (ES6-SWGB-C-X)		\$2,884	Each	10%	\$2,596	Other	F1
ES6-SWGB-PSS-1YR	ES6-SWGB-PSS-1YR	Annual Maintenance PSS (ES6-SWGB)		\$3,299	Each	10%	\$2,969	Other	F1
ES6-SWGB-X-PSS-1YR	ES6-SWGB-X-PSS-1YR	Annual Maintenance PSS (ES6-SWGB-X)		\$3,299	Each	10%	\$2,969	Other	F1
ES6-V2-DC-SW10GB-PSS-1YR	ES6-V2-DC-SW10GB-PSS-1YR	Annual Maintenance PSS (ES6-V2-DC-SW10GB)		\$3,344	Each	10%	\$3,009	Other	F1
ES6-V2-DC-SW10GB-X-PSS-1YR	ES6-V2-DC-SW10GB-X-PSS-1YR	Annual Maintenance PSS (ES6-V2-DC-SW10GB-X)		\$3,344	Each	10%	\$3,009	Other	F1
ES6-V2-DC-SWGB-PSS-1YR	ES6-V2-DC-SWGB-PSS-1YR	Annual Maintenance PSS (ES6-V2-DC-SWGB)		\$2,994	Each	10%	\$2,694	Other	F1
ES6-V2-DC-SWGB-X-PSS-1YR	ES6-V2-DC-SWGB-X-PSS-1YR	Annual Maintenance PSS (ES6-V2-DC-SWGB-X)		\$2,994	Each	10%	\$2,694	Other	F1
ES6-V2-SW10GB-PSS-1YR	ES6-V2-SW10GB-PSS-1YR	Annual Maintenance PSS (ES6-V2-SW10GB)		\$2,987	Each	10%	\$2,688	Other	F1
ES6-V2-SW10GB-X-PSS-1YR	ES6-V2-SW10GB-X-PSS-1YR	Annual Maintenance PSS (ES6-V2-SW10GB-X)		\$2,987	Each	10%	\$2,688	Other	F1
ES6-V2-SWGB-PSS-1YR	ES6-V2-SWGB-PSS-1YR	Annual Maintenance PSS (ES6-V2-SWGB)		\$2,884	Each	10%	\$2,596	Other	F1
ES6-V2-SWGB-X-PSS-1YR	ES6-V2-SWGB-X-PSS-1YR	Annual Maintenance PSS (ES6-V2-SWGB-X)		\$2,884	Each	10%	\$2,596	Other	F1
ES6-100GB-CWDM4-PSS-1YR	ES6-100GB-CWDM4-PSS-1YR	Annual Maintenance PSS (ES6-100GB-CWDM4)		\$2,567	Each	10%	\$2,310	Other	F1
ES6-100GB-LR4-PSS-1YR	ES6-100GB-LR4-PSS-1YR	Annual Maintenance PSS (ES6-100GB-LR4)		\$3,897	Each	10%	\$3,507	Other	F1
ES6-100GB-PSM4-PSS-1YR	ES6-100GB-PSM4-PSS-1YR	Annual Maintenance PSS (ES6-100GB-PSM4)		\$2,193	Each	10%	\$1,974	Other	F1
ES6-100GB-QSA-PSS-1YR	ES6-100GB-QSA-PSS-1YR	Annual Maintenance PSS (ES6-100GB-QSA)		\$163	Each	10%	\$147	Other	F1
ES6-100GB-SR4-PSS-1YR	ES6-100GB-SR4-PSS-1YR	Annual Maintenance PSS (ES6-100GB-SR4)		\$933	Each	10%	\$840	Other	F1
ES61012001B-PSS-1YR	ES61012001B-PSS-1YR	Annual Maintenance PSS (ES61012001B)		\$284	Each	10%	\$256	Other	F1
ES61012001BTU-PSS-1YR	ES61012001BTU-PSS-1YR	Annual Maintenance PSS (ES61012001BTU)		\$298	Each	10%	\$268	Other	F1
ES61012001BU-PSS-1YR	ES61012001BU-PSS-1YR	Annual Maintenance PSS (ES61012001BU)		\$298	Each	10%	\$268	Other	F1
ES61012005B-PSS-1YR	ES61012005B-PSS-1YR	Annual Maintenance PSS (ES61012005B)		\$284	Each	10%	\$256	Other	F1
ES61012005BTU-PSS-1YR	ES61012005BTU-PSS-1YR	Annual Maintenance PSS (ES61012005BTU)		\$298	Each	10%	\$268	Other	F1
ES61012005BU-PSS-1YR	ES61012005BU-PSS-1YR	Annual Maintenance PSS (ES61012005BU)		\$298	Each	10%	\$268	Other	F1
ES61012006B-PSS-1YR	ES61012006B-PSS-1YR	Annual Maintenance PSS (ES61012006B)		\$284	Each	10%	\$256	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	Product Category (if applicable)	
ES6102006BTU-PSS-1YR	ES6102006BTU-PSS-1YR	Annual Maintenance PSS (ES6102006BTU)		\$298	Each	10%		\$268	Other	F1	
ES6102006BU-PSS-1YR	ES6102006BU-PSS-1YR	Annual Maintenance PSS (ES6102006BU)		\$298	Each	10%		\$268	Other	F1	
ES6102007B-PSS-1YR	ES6102007B-PSS-1YR	Annual Maintenance PSS (ES6102007B)		\$284	Each	10%		\$256	Other	F1	
ES6102007BTU-PSS-1YR	ES6102007BTU-PSS-1YR	Annual Maintenance PSS (ES6102007BTU)		\$298	Each	10%		\$268	Other	F1	
ES6102007BU-PSS-1YR	ES6102007BU-PSS-1YR	Annual Maintenance PSS (ES6102007BU)		\$298	Each	10%		\$268	Other	F1	
ES610200FB-PSS-1YR	ES610200FB-PSS-1YR	Annual Maintenance PSS (ES610200FB)		\$284	Each	10%		\$256	Other	F1	
ES610200FBTU-PSS-1YR	ES610200FBTU-PSS-1YR	Annual Maintenance PSS (ES610200FBTU)		\$298	Each	10%		\$268	Other	F1	
ES610200FBU-PSS-1YR	ES610200FBU-PSS-1YR	Annual Maintenance PSS (ES610200FBU)		\$298	Each	10%		\$268	Other	F1	
ES610200SB-PSS-1YR	ES610200SB-PSS-1YR	Annual Maintenance PSS (ES610200SB)		\$284	Each	10%		\$256	Other	F1	
ES610200SBTU-PSS-1YR	ES610200SBTU-PSS-1YR	Annual Maintenance PSS (ES610200SBTU)		\$298	Each	10%		\$268	Other	F1	
ES610200SBU-PSS-1YR	ES610200SBU-PSS-1YR	Annual Maintenance PSS (ES610200SBU)		\$298	Each	10%		\$268	Other	F1	
ES6103001B-PSS-1YR	ES6103001B-PSS-1YR	Annual Maintenance PSS (ES6103001B)		\$98	Each	10%		\$88	Other	F1	
ES6103001BTU-PSS-1YR	ES6103001BTU-PSS-1YR	Annual Maintenance PSS (ES6103001BTU)		\$103	Each	10%		\$93	Other	F1	
ES6103001BU-PSS-1YR	ES6103001BU-PSS-1YR	Annual Maintenance PSS (ES6103001BU)		\$103	Each	10%		\$93	Other	F1	
ES6103005B-PSS-1YR	ES6103005B-PSS-1YR	Annual Maintenance PSS (ES6103005B)		\$98	Each	10%		\$88	Other	F1	
ES6103005BTU-PSS-1YR	ES6103005BTU-PSS-1YR	Annual Maintenance PSS (ES6103005BTU)		\$103	Each	10%		\$93	Other	F1	
ES6103005BU-PSS-1YR	ES6103005BU-PSS-1YR	Annual Maintenance PSS (ES6103005BU)		\$103	Each	10%		\$93	Other	F1	
ES6103006B-PSS-1YR	ES6103006B-PSS-1YR	Annual Maintenance PSS (ES6103006B)		\$98	Each	10%		\$88	Other	F1	
ES6103006BTU-PSS-1YR	ES6103006BTU-PSS-1YR	Annual Maintenance PSS (ES6103006BTU)		\$103	Each	10%		\$93	Other	F1	
ES6103006BU-PSS-1YR	ES6103006BU-PSS-1YR	Annual Maintenance PSS (ES6103006BU)		\$103	Each	10%		\$93	Other	F1	
ES6103007B-PSS-1YR	ES6103007B-PSS-1YR	Annual Maintenance PSS (ES6103007B)		\$98	Each	10%		\$88	Other	F1	
ES6103007BTU-PSS-1YR	ES6103007BTU-PSS-1YR	Annual Maintenance PSS (ES6103007BTU)		\$103	Each	10%		\$93	Other	F1	
ES6103007BU-PSS-1YR	ES6103007BU-PSS-1YR	Annual Maintenance PSS (ES6103007BU)		\$103	Each	10%		\$93	Other	F1	
ES610300FB-PSS-1YR	ES610300FB-PSS-1YR	Annual Maintenance PSS (ES610300FB)		\$98	Each	10%		\$88	Other	F1	
ES610300FBTU-PSS-1YR	ES610300FBTU-PSS-1YR	Annual Maintenance PSS (ES610300FBTU)		\$103	Each	10%		\$93	Other	F1	
ES610300FBU-PSS-1YR	ES610300FBU-PSS-1YR	Annual Maintenance PSS (ES610300FBU)		\$103	Each	10%		\$93	Other	F1	
ES610300SB-PSS-1YR	ES610300SB-PSS-1YR	Annual Maintenance PSS (ES610300SB)		\$98	Each	10%		\$88	Other	F1	
ES610300SBTU-PSS-1YR	ES610300SBTU-PSS-1YR	Annual Maintenance PSS (ES610300SBTU)		\$103	Each	10%		\$93	Other	F1	
ES610300SBU-PSS-1YR	ES610300SBU-PSS-1YR	Annual Maintenance PSS (ES610300SBU)		\$103	Each	10%		\$93	Other	F1	
ES6106001B-PSS-1YR	ES6106001B-PSS-1YR	Annual Maintenance PSS (ES6106001B)		\$185	Each	10%		\$166	Other	F1	
ES6106001BTU-PSS-1YR	ES6106001BTU-PSS-1YR	Annual Maintenance PSS (ES6106001BTU)		\$193	Each	10%		\$174	Other	F1	
ES6106001BU-PSS-1YR	ES6106001BU-PSS-1YR	Annual Maintenance PSS (ES6106001BU)		\$193	Each	10%		\$174	Other	F1	
ES6106005B-PSS-1YR	ES6106005B-PSS-1YR	Annual Maintenance PSS (ES6106005B)		\$185	Each	10%		\$166	Other	F1	
ES6106005BTU-PSS-1YR	ES6106005BTU-PSS-1YR	Annual Maintenance PSS (ES6106005BTU)		\$193	Each	10%		\$174	Other	F1	
ES6106005BU-PSS-1YR	ES6106005BU-PSS-1YR	Annual Maintenance PSS (ES6106005BU)		\$193	Each	10%		\$174	Other	F1	
ES6106006B-PSS-1YR	ES6106006B-PSS-1YR	Annual Maintenance PSS (ES6106006B)		\$185	Each	10%		\$166	Other	F1	
ES6106006BTU-PSS-1YR	ES6106006BTU-PSS-1YR	Annual Maintenance PSS (ES6106006BTU)		\$193	Each	10%		\$174	Other	F1	
ES6106006BU-PSS-1YR	ES6106006BU-PSS-1YR	Annual Maintenance PSS (ES6106006BU)		\$193	Each	10%		\$174	Other	F1	
ES6106007B-PSS-1YR	ES6106007B-PSS-1YR	Annual Maintenance PSS (ES6106007B)		\$185	Each	10%		\$166	Other	F1	
ES6106007BTU-PSS-1YR	ES6106007BTU-PSS-1YR	Annual Maintenance PSS (ES6106007BTU)		\$193	Each	10%		\$174	Other	F1	
ES6106007BU-PSS-1YR	ES6106007BU-PSS-1YR	Annual Maintenance PSS (ES6106007BU)		\$193	Each	10%		\$174	Other	F1	
ES610600FB-PSS-1YR	ES610600FB-PSS-1YR	Annual Maintenance PSS (ES610600FB)		\$185	Each	10%		\$166	Other	F1	
ES610600FBTU-PSS-1YR	ES610600FBTU-PSS-1YR	Annual Maintenance PSS (ES610600FBTU)		\$193	Each	10%		\$174	Other	F1	
ES610600FBU-PSS-1YR	ES610600FBU-PSS-1YR	Annual Maintenance PSS (ES610600FBU)		\$193	Each	10%		\$174	Other	F1	
ES610600SB-PSS-1YR	ES610600SB-PSS-1YR	Annual Maintenance PSS (ES610600SB)		\$185	Each	10%		\$166	Other	F1	
ES610600SBTU-PSS-1YR	ES610600SBTU-PSS-1YR	Annual Maintenance PSS (ES610600SBTU)		\$193	Each	10%		\$174	Other	F1	
ES610600SBU-PSS-1YR	ES610600SBU-PSS-1YR	Annual Maintenance PSS (ES610600SBU)		\$193	Each	10%		\$174	Other	F1	
ES6-10GB-ER-PSS-1YR	ES6-10GB-ER-PSS-1YR	Annual Maintenance PSS (ES6-10GB-ER)		\$1,003	Each	10%		\$903	Other	F1	
ES6-10GB-LR-PSS-1YR	ES6-10GB-LR-PSS-1YR	Annual Maintenance PSS (ES6-10GB-LR)		\$140	Each	10%		\$126	Other	F1	
ES6-10GB-SR-PSS-1YR	ES6-10GB-SR-PSS-1YR	Annual Maintenance PSS (ES6-10GB-SR)		\$140	Each	10%		\$126	Other	F1	
ES6153001BTU-PSS-1YR	ES6153001BTU-PSS-1YR	Annual Maintenance PSS (ES6153001BTU)		\$264	Each	10%		\$237	Other	F1	
ES6153001BU-PSS-1YR	ES6153001BU-PSS-1YR	Annual Maintenance PSS (ES6153001BU)		\$264	Each	10%		\$237	Other	F1	
ES6153005BTU-PSS-1YR	ES6153005BTU-PSS-1YR	Annual Maintenance PSS (ES6153005BTU)		\$264	Each	10%		\$237	Other	F1	
ES6153005BU-PSS-1YR	ES6153005BU-PSS-1YR	Annual Maintenance PSS (ES6153005BU)		\$264	Each	10%		\$237	Other	F1	
ES6153006BTU-PSS-1YR	ES6153006BTU-PSS-1YR	Annual Maintenance PSS (ES6153006BTU)		\$264	Each	10%		\$237	Other	F1	
ES6153006BU-PSS-1YR	ES6153006BU-PSS-1YR	Annual Maintenance PSS (ES6153006BU)		\$264	Each	10%		\$237	Other	F1	
ES6153007BTU-PSS-1YR	ES6153007BTU-PSS-1YR	Annual Maintenance PSS (ES6153007BTU)		\$264	Each	10%		\$237	Other	F1	
ES6153007BU-PSS-1YR	ES6153007BU-PSS-1YR	Annual Maintenance PSS (ES6153007BU)		\$264	Each	10%		\$237	Other	F1	
ES615300FBTU-PSS-1YR	ES615300FBTU-PSS-1YR	Annual Maintenance PSS (ES615300FBTU)		\$264	Each	10%		\$237	Other	F1	
ES615300FBU-PSS-1YR	ES615300FBU-PSS-1YR	Annual Maintenance PSS (ES615300FBU)		\$264	Each	10%		\$237	Other	F1	
ES615300SBU-PSS-1YR	ES615300SBU-PSS-1YR	Annual Maintenance PSS (ES615300SBU)		\$264	Each	10%		\$237	Other	F1	
ES615300SBTU-PSS-1YR	ES615300SBTU-PSS-1YR	Annual Maintenance PSS (ES615300SBTU)		\$264	Each	10%		\$237	Other	F1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ES6FM2001BU-PSS-1YR	ES6FM2001BU-PSS-1YR		Annual Maintenance PSS (ES6FM2001BU)	\$699	Each	10%	\$629	Other	F1
ES6FM2005BFP-PSS-1YR	ES6FM2005BFP-PSS-1YR		Annual Maintenance PSS (ES6FM2005BFP)	\$1,348	Each	10%	\$1,213	Other	F1
ES6FM2005B-PSS-1YR	ES6FM2005B-PSS-1YR		Annual Maintenance PSS (ES6FM2005B)	\$667	Each	10%	\$600	Other	F1
ES6FM2005BTU-PSS-1YR	ES6FM2005BTU-PSS-1YR		Annual Maintenance PSS (ES6FM2005BTU)	\$699	Each	10%	\$629	Other	F1
ES6FM2005BU-PSS-1YR	ES6FM2005BU-PSS-1YR		Annual Maintenance PSS (ES6FM2005BU)	\$699	Each	10%	\$629	Other	F1
ES6FM2006B-PSS-1YR	ES6FM2006B-PSS-1YR		Annual Maintenance PSS (ES6FM2006B)	\$667	Each	10%	\$600	Other	F1
ES6FM2006BTU-PSS-1YR	ES6FM2006BTU-PSS-1YR		Annual Maintenance PSS (ES6FM2006BTU)	\$699	Each	10%	\$629	Other	F1
ES6FM2006BU-PSS-1YR	ES6FM2006BU-PSS-1YR		Annual Maintenance PSS (ES6FM2006BU)	\$699	Each	10%	\$629	Other	F1
ES6FM2007BFP-PSS-1YR	ES6FM2007BFP-PSS-1YR		Annual Maintenance PSS (ES6FM2007BFP)	\$1,348	Each	10%	\$1,213	Other	F1
ES6FM2007B-PSS-1YR	ES6FM2007B-PSS-1YR		Annual Maintenance PSS (ES6FM2007B)	\$667	Each	10%	\$600	Other	F1
ES6FM2007BTU-PSS-1YR	ES6FM2007BTU-PSS-1YR		Annual Maintenance PSS (ES6FM2007BTU)	\$699	Each	10%	\$629	Other	F1
ES6FM2007BU-PSS-1YR	ES6FM2007BU-PSS-1YR		Annual Maintenance PSS (ES6FM2007BU)	\$699	Each	10%	\$629	Other	F1
ES6FM200FB-PSS-1YR	ES6FM200FB-PSS-1YR		Annual Maintenance PSS (ES6FM200FB)	\$667	Each	10%	\$600	Other	F1
ES6FM200FTU-PSS-1YR	ES6FM200FTU-PSS-1YR		Annual Maintenance PSS (ES6FM200FTU)	\$699	Each	10%	\$629	Other	F1
ES6FM200FBU-PSS-1YR	ES6FM200FBU-PSS-1YR		Annual Maintenance PSS (ES6FM200FBU)	\$699	Each	10%	\$629	Other	F1
ES6FM200SBFP-PSS-1YR	ES6FM200SBFP-PSS-1YR		Annual Maintenance PSS (ES6FM200SBFP)	\$1,348	Each	10%	\$1,213	Other	F1
ES6FM200SB-PSS-1YR	ES6FM200SB-PSS-1YR		Annual Maintenance PSS (ES6FM200SB)	\$667	Each	10%	\$600	Other	F1
ES6FM200SBU-PSS-1YR	ES6FM200SBU-PSS-1YR		Annual Maintenance PSS (ES6FM200SBU)	\$699	Each	10%	\$629	Other	F1
ES6FM200SBU-PSS-1YR	ES6FM200SBU-PSS-1YR		Annual Maintenance PSS (ES6FM200SBU)	\$699	Each	10%	\$629	Other	F1
ES6FM4001BFP-PSS-1YR	ES6FM4001BFP-PSS-1YR		Annual Maintenance PSS (ES6FM4001BFP)	\$2,564	Each	10%	\$2,307	Other	F1
ES6FM4001B-PSS-1YR	ES6FM4001B-PSS-1YR		Annual Maintenance PSS (ES6FM4001B)	\$1,269	Each	10%	\$1,142	Other	F1
ES6FM4001BTU-PSS-1YR	ES6FM4001BTU-PSS-1YR		Annual Maintenance PSS (ES6FM4001BTU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM4001BU-PSS-1YR	ES6FM4001BU-PSS-1YR		Annual Maintenance PSS (ES6FM4001BU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM4005BFP-PSS-1YR	ES6FM4005BFP-PSS-1YR		Annual Maintenance PSS (ES6FM4005BFP)	\$2,564	Each	10%	\$2,307	Other	F1
ES6FM4005B-PSS-1YR	ES6FM4005B-PSS-1YR		Annual Maintenance PSS (ES6FM4005B)	\$1,269	Each	10%	\$1,142	Other	F1
ES6FM4005BTU-PSS-1YR	ES6FM4005BTU-PSS-1YR		Annual Maintenance PSS (ES6FM4005BTU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM4005BU-PSS-1YR	ES6FM4005BU-PSS-1YR		Annual Maintenance PSS (ES6FM4005BU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM4006B-PSS-1YR	ES6FM4006B-PSS-1YR		Annual Maintenance PSS (ES6FM4006B)	\$1,269	Each	10%	\$1,142	Other	F1
ES6FM4006BTU-PSS-1YR	ES6FM4006BTU-PSS-1YR		Annual Maintenance PSS (ES6FM4006BTU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM4006BU-PSS-1YR	ES6FM4006BU-PSS-1YR		Annual Maintenance PSS (ES6FM4006BU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM4007BFP-PSS-1YR	ES6FM4007BFP-PSS-1YR		Annual Maintenance PSS (ES6FM4007BFP)	\$2,564	Each	10%	\$2,307	Other	F1
ES6FM4007B-PSS-1YR	ES6FM4007B-PSS-1YR		Annual Maintenance PSS (ES6FM4007B)	\$1,269	Each	10%	\$1,142	Other	F1
ES6FM4007BTU-PSS-1YR	ES6FM4007BTU-PSS-1YR		Annual Maintenance PSS (ES6FM4007BTU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM4007BU-PSS-1YR	ES6FM4007BU-PSS-1YR		Annual Maintenance PSS (ES6FM4007BU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM400FB-PSS-1YR	ES6FM400FB-PSS-1YR		Annual Maintenance PSS (ES6FM400FB)	\$1,269	Each	10%	\$1,142	Other	F1
ES6FM400FBU-PSS-1YR	ES6FM400FBU-PSS-1YR		Annual Maintenance PSS (ES6FM400FBU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM400FBU-PSS-1YR	ES6FM400FBU-PSS-1YR		Annual Maintenance PSS (ES6FM400FBU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM400SBFP-PSS-1YR	ES6FM400SBFP-PSS-1YR		Annual Maintenance PSS (ES6FM400SBFP)	\$2,564	Each	10%	\$2,307	Other	F1
ES6FM400SB-PSS-1YR	ES6FM400SB-PSS-1YR		Annual Maintenance PSS (ES6FM400SB)	\$1,269	Each	10%	\$1,142	Other	F1
ES6FM400SBU-PSS-1YR	ES6FM400SBU-PSS-1YR		Annual Maintenance PSS (ES6FM400SBU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM400SBU-PSS-1YR	ES6FM400SBU-PSS-1YR		Annual Maintenance PSS (ES6FM400SBU)	\$1,328	Each	10%	\$1,195	Other	F1
ES6FM8001BFP-PSS-1YR	ES6FM8001BFP-PSS-1YR		Annual Maintenance PSS (ES6FM8001BFP)	\$4,860	Each	10%	\$4,374	Other	F1
ES6FM8001B-PSS-1YR	ES6FM8001B-PSS-1YR		Annual Maintenance PSS (ES6FM8001B)	\$2,237	Each	10%	\$2,014	Other	F1
ES6FM8001BTU-PSS-1YR	ES6FM8001BTU-PSS-1YR		Annual Maintenance PSS (ES6FM8001BTU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM8001BU-PSS-1YR	ES6FM8001BU-PSS-1YR		Annual Maintenance PSS (ES6FM8001BU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM8005BFP-PSS-1YR	ES6FM8005BFP-PSS-1YR		Annual Maintenance PSS (ES6FM8005BFP)	\$4,860	Each	10%	\$4,374	Other	F1
ES6FM8005B-PSS-1YR	ES6FM8005B-PSS-1YR		Annual Maintenance PSS (ES6FM8005B)	\$2,237	Each	10%	\$2,014	Other	F1
ES6FM8005BTU-PSS-1YR	ES6FM8005BTU-PSS-1YR		Annual Maintenance PSS (ES6FM8005BTU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM8005BU-PSS-1YR	ES6FM8005BU-PSS-1YR		Annual Maintenance PSS (ES6FM8005BU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM8006B-PSS-1YR	ES6FM8006B-PSS-1YR		Annual Maintenance PSS (ES6FM8006B)	\$2,237	Each	10%	\$2,014	Other	F1
ES6FM8006BTU-PSS-1YR	ES6FM8006BTU-PSS-1YR		Annual Maintenance PSS (ES6FM8006BTU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM8006BU-PSS-1YR	ES6FM8006BU-PSS-1YR		Annual Maintenance PSS (ES6FM8006BU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM8007BFP-PSS-1YR	ES6FM8007BFP-PSS-1YR		Annual Maintenance PSS (ES6FM8007BFP)	\$4,860	Each	10%	\$4,374	Other	F1
ES6FM8007B-PSS-1YR	ES6FM8007B-PSS-1YR		Annual Maintenance PSS (ES6FM8007B)	\$2,237	Each	10%	\$2,014	Other	F1
ES6FM8007BTU-PSS-1YR	ES6FM8007BTU-PSS-1YR		Annual Maintenance PSS (ES6FM8007BTU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM8007BU-PSS-1YR	ES6FM8007BU-PSS-1YR		Annual Maintenance PSS (ES6FM8007BU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM800FB-PSS-1YR	ES6FM800FB-PSS-1YR		Annual Maintenance PSS (ES6FM800FB)	\$2,237	Each	10%	\$2,014	Other	F1
ES6FM800FBU-PSS-1YR	ES6FM800FBU-PSS-1YR		Annual Maintenance PSS (ES6FM800FBU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM800FBU-PSS-1YR	ES6FM800FBU-PSS-1YR		Annual Maintenance PSS (ES6FM800FBU)	\$2,342	Each	10%	\$2,108	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ES6FM800SBFP-PSS-1YR	ES6FM800SBFP-PSS-1YR		Annual Maintenance PSS (ES6FM800SBFP)	\$4,860	Each	10%	\$4,374	Other	F1
ES6FM800SB-PSS-1YR	ES6FM800SB-PSS-1YR		Annual Maintenance PSS (ES6FM800SB)	\$2,237	Each	10%	\$2,014	Other	F1
ES6FM800SBU-PSS-1YR	ES6FM800SBU-PSS-1YR		Annual Maintenance PSS (ES6FM800SBU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6FM800SBU-PSS-1YR	ES6FM800SBU-PSS-1YR		Annual Maintenance PSS (ES6FM800SBU)	\$2,342	Each	10%	\$2,108	Other	F1
ES6-PS-1M-10G-PSS-1YR	ES6-PS-1M-10G-PSS-1YR		Annual Maintenance PSS (ES6-PS-1M-10G)	\$35	Each	10%	\$32	Other	F1
ES6-PS-1M-B1-KTS-PSS-1YR	ES6-PS-1M-B1-KTS-PSS-1YR		Annual Maintenance PSS (ES6-PS-1M-B1-KTS)	\$105	Each	10%	\$95	Other	F1
ES6-PS-1M-BE-KTS-PSS-1YR	ES6-PS-1M-BE-KTS-PSS-1YR		Annual Maintenance PSS (ES6-PS-1M-BE-KTS)	\$105	Each	10%	\$95	Other	F1
ES6-PS-1M-FE-KTS-PSS-1YR	ES6-PS-1M-FE-KTS-PSS-1YR		Annual Maintenance PSS (ES6-PS-1M-FE-KTS)	\$58	Each	10%	\$52	Other	F1
ES6-PS-3M-10G-PSS-1YR	ES6-PS-3M-10G-PSS-1YR		Annual Maintenance PSS (ES6-PS-3M-10G)	\$35	Each	10%	\$32	Other	F1
ES6-PS-3M-B1-KTS-PSS-1YR	ES6-PS-3M-B1-KTS-PSS-1YR		Annual Maintenance PSS (ES6-PS-3M-B1-KTS)	\$105	Each	10%	\$95	Other	F1
ES6-PS-3M-BE-KTS-PSS-1YR	ES6-PS-3M-BE-KTS-PSS-1YR		Annual Maintenance PSS (ES6-PS-3M-BE-KTS)	\$117	Each	10%	\$105	Other	F1
ES6-PS-3M-FE-KTS-PSS-1YR	ES6-PS-3M-FE-KTS-PSS-1YR		Annual Maintenance PSS (ES6-PS-3M-FE-KTS)	\$70	Each	10%	\$63	Other	F1
ES6-PS-5M-10G-PSS-1YR	ES6-PS-5M-10G-PSS-1YR		Annual Maintenance PSS (ES6-PS-5M-10G)	\$47	Each	10%	\$42	Other	F1
ES6-PS-5M-B1-KTS-PSS-1YR	ES6-PS-5M-B1-KTS-PSS-1YR		Annual Maintenance PSS (ES6-PS-5M-B1-KTS)	\$117	Each	10%	\$105	Other	F1
ES6-PS-5M-BE-KTS-PSS-1YR	ES6-PS-5M-BE-KTS-PSS-1YR		Annual Maintenance PSS (ES6-PS-5M-BE-KTS)	\$117	Each	10%	\$105	Other	F1
ES6-PS-5M-FE-KTS-PSS-1YR	ES6-PS-5M-FE-KTS-PSS-1YR		Annual Maintenance PSS (ES6-PS-5M-FE-KTS)	\$70	Each	10%	\$63	Other	F1
ES6-PS-PERF-SSD-X-PSS-1YR	ES6-PS-PERF-SSD-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-PERF-SSD-X)	\$817	Each	10%	\$735	Other	F1
ES6-PS-RACK-P3D-PSS-1YR	ES6-PS-RACK-P3D-PSS-1YR		Annual Maintenance PSS (ES6-PS-RACK-P3D)	\$3,325	Each	10%	\$2,993	Other	F1
ES6-PS-RACK-P3W-PSS-1YR	ES6-PS-RACK-P3W-PSS-1YR		Annual Maintenance PSS (ES6-PS-RACK-P3W)	\$3,325	Each	10%	\$2,993	Other	F1
ES6-PS-RACK-PSS-1YR	ES6-PS-RACK-PSS-1YR		Annual Maintenance PSS (ES6-PS-RACK)	\$3,325	Each	10%	\$2,993	Other	F1
ES6-PS-SVP-12TB-PSS-1YR	ES6-PS-SVP-12TB-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVP-12TB)	\$3,425	Each	10%	\$3,083	Other	F1
ES6-PS-SVP-12TB-X-PSS-1YR	ES6-PS-SVP-12TB-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVP-12TB-X)	\$3,425	Each	10%	\$3,083	Other	F1
ES6-PS-SVP-24TB-PSS-1YR	ES6-PS-SVP-24TB-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVP-24TB)	\$4,093	Each	10%	\$3,683	Other	F1
ES6-PS-SVP-24TB-X-PSS-1YR	ES6-PS-SVP-24TB-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVP-24TB-X)	\$4,093	Each	10%	\$3,683	Other	F1
ES6-PS-SVP-48TB-PSS-1YR	ES6-PS-SVP-48TB-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVP-48TB)	\$4,692	Each	10%	\$4,223	Other	F1
ES6-PS-SVP-48TB-X-PSS-1YR	ES6-PS-SVP-48TB-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVP-48TB-X)	\$4,692	Each	10%	\$4,223	Other	F1
ES6-PS-SVP-96TB-PSS-1YR	ES6-PS-SVP-96TB-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVP-96TB)	\$6,522	Each	10%	\$5,870	Other	F1
ES6-PS-SVP-96TB-X-PSS-1YR	ES6-PS-SVP-96TB-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVP-96TB-X)	\$6,522	Each	10%	\$5,870	Other	F1
ES6-PS-SVR-12TB-PSS-1YR	ES6-PS-SVR-12TB-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVR-12TB)	\$2,891	Each	10%	\$2,602	Other	F1
ES6-PS-SVR-12TB-X-PSS-1YR	ES6-PS-SVR-12TB-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVR-12TB-X)	\$2,891	Each	10%	\$2,602	Other	F1
ES6-PS-SVR-24TB-PSS-1YR	ES6-PS-SVR-24TB-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVR-24TB)	\$3,561	Each	10%	\$3,205	Other	F1
ES6-PS-SVR-24TB-X-PSS-1YR	ES6-PS-SVR-24TB-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVR-24TB-X)	\$3,561	Each	10%	\$3,205	Other	F1
ES6-PS-SVR-48TB-PSS-1YR	ES6-PS-SVR-48TB-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVR-48TB)	\$4,158	Each	10%	\$3,742	Other	F1
ES6-PS-SVR-48TB-X-PSS-1YR	ES6-PS-SVR-48TB-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVR-48TB-X)	\$4,158	Each	10%	\$3,742	Other	F1
ES6-PS-SVR-96TB-PSS-1YR	ES6-PS-SVR-96TB-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVR-96TB)	\$5,987	Each	10%	\$5,389	Other	F1
ES6-PS-SVR-96TB-X-PSS-1YR	ES6-PS-SVR-96TB-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SVR-96TB-X)	\$5,987	Each	10%	\$5,389	Other	F1
ES6-PS-SW25GBBE1-PSS-1YR	ES6-PS-SW25GBBE1-PSS-1YR		Annual Maintenance PSS (ES6-PS-SW25GBBE1)	\$3,360	Each	10%	\$3,024	Other	F1
ES6-PS-SW25GBBE1-X-PSS-1YR	ES6-PS-SW25GBBE1-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SW25GBBE1-X)	\$3,360	Each	10%	\$3,024	Other	F1
ES6-PS-SW25GBBE2-PSS-1YR	ES6-PS-SW25GBBE2-PSS-1YR		Annual Maintenance PSS (ES6-PS-SW25GBBE2)	\$3,360	Each	10%	\$3,024	Other	F1
ES6-PS-SW25GBBE2-X-PSS-1YR	ES6-PS-SW25GBBE2-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SW25GBBE2-X)	\$3,360	Each	10%	\$3,024	Other	F1
ES6-PS-SW25GB-BE-PSS-1YR	ES6-PS-SW25GB-BE-PSS-1YR		Annual Maintenance PSS (ES6-PS-SW25GB-BE)	\$3,360	Each	10%	\$3,024	Other	F1
ES6-PS-SW25GB-BE-X-PSS-1YR	ES6-PS-SW25GB-BE-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SW25GB-BE-X)	\$3,360	Each	10%	\$3,024	Other	F1
ES6-PS-SW25GB-FE-PSS-1YR	ES6-PS-SW25GB-FE-PSS-1YR		Annual Maintenance PSS (ES6-PS-SW25GB-FE)	\$3,360	Each	10%	\$3,024	Other	F1
ES6-PS-SW25GB-FE-X-PSS-1YR	ES6-PS-SW25GB-FE-X-PSS-1YR		Annual Maintenance PSS (ES6-PS-SW25GB-FE-X)	\$3,360	Each	10%	\$3,024	Other	F1
ES6-QS-12TB-UPG-KT-PSS-1YR	ES6-QS-12TB-UPG-KT-PSS-1YR		Annual Maintenance PSS (ES6-QS-12TB-UPG-KT)	\$6,548	Each	10%	\$5,894	Other	F1
ES6-QS-8TB-UPG-KTS-PSS-1YR	ES6-QS-8TB-UPG-KTS-PSS-1YR		Annual Maintenance PSS (ES6-QS-8TB-UPG-KTS)	\$4,292	Each	10%	\$3,862	Other	F1
ES6-QS-PERF-SSD-X-PSS-1YR	ES6-QS-PERF-SSD-X-PSS-1YR		Annual Maintenance PSS (ES6-QS-PERF-SSD-X)	\$420	Each	10%	\$378	Other	F1
ES6-QS-SVP-144TB-PSS-1YR	ES6-QS-SVP-144TB-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVP-144TB)	\$9,742	Each	10%	\$8,768	Other	F1
ES6-QS-SVP-144TB-X-PSS-1YR	ES6-QS-SVP-144TB-X-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVP-144TB-X)	\$9,742	Each	10%	\$8,768	Other	F1
ES6-QS-SVP-192TB-PSS-1YR	ES6-QS-SVP-192TB-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVP-192TB)	\$11,534	Each	10%	\$10,380	Other	F1
ES6-QS-SVP-192TB-X-PSS-1YR	ES6-QS-SVP-192TB-X-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVP-192TB-X)	\$11,534	Each	10%	\$10,380	Other	F1
ES6-QS-SVP-288TB-PSS-1YR	ES6-QS-SVP-288TB-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVP-288TB)	\$15,685	Each	10%	\$14,116	Other	F1
ES6-QS-SVP-288TB-X-PSS-1YR	ES6-QS-SVP-288TB-X-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVP-288TB-X)	\$15,685	Each	10%	\$14,116	Other	F1
ES6-QS-SVP-96TB-PSS-1YR	ES6-QS-SVP-96TB-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVP-96TB)	\$7,667	Each	10%	\$6,901	Other	F1
ES6-QS-SVP-96TB-X-PSS-1YR	ES6-QS-SVP-96TB-X-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVP-96TB-X)	\$7,667	Each	10%	\$6,901	Other	F1
ES6-QS-SVR-144TB-PSS-1YR	ES6-QS-SVR-144TB-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVR-144TB)	\$9,319	Each	10%	\$8,387	Other	F1
ES6-QS-SVR-144TB-X-PSS-1YR	ES6-QS-SVR-144TB-X-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVR-144TB-X)	\$9,319	Each	10%	\$8,387	Other	F1
ES6-QS-SVR-192TB-PSS-1YR	ES6-QS-SVR-192TB-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVR-192TB)	\$11,111	Each	10%	\$10,000	Other	F1
ES6-QS-SVR-192TB-X-PSS-1YR	ES6-QS-SVR-192TB-X-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVR-192TB-X)	\$11,111	Each	10%	\$10,000	Other	F1
ES6-QS-SVR-288TB-PSS-1YR	ES6-QS-SVR-288TB-PSS-1YR		Annual Maintenance PSS (ES6-QS-SVR-288TB)	\$15,262	Each	10%	\$13,736	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ES6-QS-SVR-288TB-X-PSS-1YR	ES6-QS-SVR-288TB-X-PSS-1YR	Annual Maintenance PSS (ES6-QS-SVR-288TB-X)		\$15,262	Each	10%	\$13,736	Other	F1
ES6-QS-SVR-96TB-PSS-1YR	ES6-QS-SVR-96TB-PSS-1YR	Annual Maintenance PSS (ES6-QS-SVR-96TB)		\$7,243	Each	10%	\$6,518	Other	F1
ES6-QS-SVR-96TB-X-PSS-1YR	ES6-QS-SVR-96TB-X-PSS-1YR	Annual Maintenance PSS (ES6-QS-SVR-96TB-X)		\$7,243	Each	10%	\$6,518	Other	F1
ESA-10K-BASE-PSS-1YR	ESA-10K-BASE-PSS-1YR	Annual Maintenance PSS (ESA-10K-BASE)		\$1,440	Each	10%	\$1,296	Other	F1
ESA-10K-ELA-N-PSS-1YR	ESA-10K-ELA-N-PSS-1YR	Annual Maintenance PSS (ESA-10K-ELA-N)		\$200	Each	10%	\$180	Other	F1
ESA-10K-ELA-S-PSS-1YR	ESA-10K-ELA-S-PSS-1YR	Annual Maintenance PSS (ESA-10K-ELA-S)		\$200	Each	10%	\$180	Other	F1
ESA-10K-N-S-PSS-1YR	ESA-10K-N-S-PSS-1YR	Annual Maintenance PSS (ESA-10K-N-S)		\$68	Each	10%	\$61	Other	F1
ESA-10K-SATA-PSS-1YR	ESA-10K-SATA-PSS-1YR	Annual Maintenance PSS (ESA-10K-SATA)		\$34	Each	10%	\$31	Other	F1
ESA-20K-BASE-PSS-1YR	ESA-20K-BASE-PSS-1YR	Annual Maintenance PSS (ESA-20K-BASE)		\$1,440	Each	10%	\$1,296	Other	F1
ESA-20K-ELA-N-PSS-1YR	ESA-20K-ELA-N-PSS-1YR	Annual Maintenance PSS (ESA-20K-ELA-N)		\$200	Each	10%	\$180	Other	F1
ESA-20K-ELA-S-PSS-1YR	ESA-20K-ELA-S-PSS-1YR	Annual Maintenance PSS (ESA-20K-ELA-S)		\$200	Each	10%	\$180	Other	F1
ESA-20K-NON10-PSS-1YR	ESA-20K-NON10-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON10)		\$44	Each	10%	\$40	Other	F1
ESA-20K-NON11-PSS-1YR	ESA-20K-NON11-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON11)		\$37	Each	10%	\$33	Other	F1
ESA-20K-NON1-PSS-1YR	ESA-20K-NON1-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON1)		\$146	Each	10%	\$131	Other	F1
ESA-20K-NON2-PSS-1YR	ESA-20K-NON2-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON2)		\$137	Each	10%	\$123	Other	F1
ESA-20K-NON3-PSS-1YR	ESA-20K-NON3-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON3)		\$122	Each	10%	\$110	Other	F1
ESA-20K-NON4-PSS-1YR	ESA-20K-NON4-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON4)		\$107	Each	10%	\$96	Other	F1
ESA-20K-NON5-PSS-1YR	ESA-20K-NON5-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON5)		\$93	Each	10%	\$84	Other	F1
ESA-20K-NON6-PSS-1YR	ESA-20K-NON6-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON6)		\$81	Each	10%	\$73	Other	F1
ESA-20K-NON7-PSS-1YR	ESA-20K-NON7-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON7)		\$69	Each	10%	\$62	Other	F1
ESA-20K-NON8-PSS-1YR	ESA-20K-NON8-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON8)		\$59	Each	10%	\$53	Other	F1
ESA-20K-NON9-PSS-1YR	ESA-20K-NON9-PSS-1YR	Annual Maintenance PSS (ESA-20K-NON9)		\$51	Each	10%	\$46	Other	F1
ESA-20K-SAT10-PSS-1YR	ESA-20K-SAT10-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT10)		\$22	Each	10%	\$20	Other	F1
ESA-20K-SAT11-PSS-1YR	ESA-20K-SAT11-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT11)		\$19	Each	10%	\$17	Other	F1
ESA-20K-SAT1-PSS-1YR	ESA-20K-SAT1-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT1)		\$73	Each	10%	\$66	Other	F1
ESA-20K-SAT2-PSS-1YR	ESA-20K-SAT2-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT2)		\$68	Each	10%	\$61	Other	F1
ESA-20K-SAT3-PSS-1YR	ESA-20K-SAT3-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT3)		\$61	Each	10%	\$55	Other	F1
ESA-20K-SAT4-PSS-1YR	ESA-20K-SAT4-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT4)		\$53	Each	10%	\$48	Other	F1
ESA-20K-SAT5-PSS-1YR	ESA-20K-SAT5-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT5)		\$47	Each	10%	\$42	Other	F1
ESA-20K-SAT6-PSS-1YR	ESA-20K-SAT6-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT6)		\$40	Each	10%	\$36	Other	F1
ESA-20K-SAT7-PSS-1YR	ESA-20K-SAT7-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT7)		\$35	Each	10%	\$32	Other	F1
ESA-20K-SAT8-PSS-1YR	ESA-20K-SAT8-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT8)		\$30	Each	10%	\$27	Other	F1
ESA-20K-SAT9-PSS-1YR	ESA-20K-SAT9-PSS-1YR	Annual Maintenance PSS (ESA-20K-SAT9)		\$25	Each	10%	\$23	Other	F1
ESA-40K-BASE-PSS-1YR	ESA-40K-BASE-PSS-1YR	Annual Maintenance PSS (ESA-40K-BASE)		\$1,440	Each	10%	\$1,296	Other	F1
ESA-40K-ELA-N-PSS-1YR	ESA-40K-ELA-N-PSS-1YR	Annual Maintenance PSS (ESA-40K-ELA-N)		\$200	Each	10%	\$180	Other	F1
ESA-40K-ELA-S-PSS-1YR	ESA-40K-ELA-S-PSS-1YR	Annual Maintenance PSS (ESA-40K-ELA-S)		\$200	Each	10%	\$180	Other	F1
ESA-40K-NON10-PSS-1YR	ESA-40K-NON10-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON10)		\$44	Each	10%	\$40	Other	F1
ESA-40K-NON11-PSS-1YR	ESA-40K-NON11-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON11)		\$37	Each	10%	\$33	Other	F1
ESA-40K-NON1-PSS-1YR	ESA-40K-NON1-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON1)		\$146	Each	10%	\$131	Other	F1
ESA-40K-NON2-PSS-1YR	ESA-40K-NON2-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON2)		\$137	Each	10%	\$123	Other	F1
ESA-40K-NON3-PSS-1YR	ESA-40K-NON3-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON3)		\$122	Each	10%	\$110	Other	F1
ESA-40K-NON4-PSS-1YR	ESA-40K-NON4-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON4)		\$107	Each	10%	\$96	Other	F1
ESA-40K-NON5-PSS-1YR	ESA-40K-NON5-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON5)		\$93	Each	10%	\$84	Other	F1
ESA-40K-NON6-PSS-1YR	ESA-40K-NON6-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON6)		\$81	Each	10%	\$73	Other	F1
ESA-40K-NON7-PSS-1YR	ESA-40K-NON7-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON7)		\$69	Each	10%	\$62	Other	F1
ESA-40K-NON8-PSS-1YR	ESA-40K-NON8-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON8)		\$59	Each	10%	\$53	Other	F1
ESA-40K-NON9-PSS-1YR	ESA-40K-NON9-PSS-1YR	Annual Maintenance PSS (ESA-40K-NON9)		\$51	Each	10%	\$46	Other	F1
ESA-40K-SAT10-PSS-1YR	ESA-40K-SAT10-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT10)		\$22	Each	10%	\$20	Other	F1
ESA-40K-SAT11-PSS-1YR	ESA-40K-SAT11-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT11)		\$19	Each	10%	\$17	Other	F1
ESA-40K-SAT2-PSS-1YR	ESA-40K-SAT2-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT2)		\$68	Each	10%	\$61	Other	F1
ESA-40K-SAT3-PSS-1YR	ESA-40K-SAT3-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT3)		\$61	Each	10%	\$55	Other	F1
ESA-40K-SAT4-PSS-1YR	ESA-40K-SAT4-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT4)		\$53	Each	10%	\$48	Other	F1
ESA-40K-SAT5-PSS-1YR	ESA-40K-SAT5-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT5)		\$47	Each	10%	\$42	Other	F1
ESA-40K-SAT6-PSS-1YR	ESA-40K-SAT6-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT6)		\$40	Each	10%	\$36	Other	F1
ESA-40K-SAT7-PSS-1YR	ESA-40K-SAT7-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT7)		\$35	Each	10%	\$32	Other	F1
ESA-40K-SAT8-PSS-1YR	ESA-40K-SAT8-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT8)		\$30	Each	10%	\$27	Other	F1
ESA-40K-SAT9-PSS-1YR	ESA-40K-SAT9-PSS-1YR	Annual Maintenance PSS (ESA-40K-SAT9)		\$25	Each	10%	\$23	Other	F1
ESA-CX420-PSS-1YR	ESA-CX420-PSS-1YR	Annual Maintenance PSS (ESA-CX420)		\$1,600	Each	10%	\$1,440	Other	F1
ESA-CX4240-PSS-1YR	ESA-CX4240-PSS-1YR	Annual Maintenance PSS (ESA-CX4240)		\$3,400	Each	10%	\$3,060	Other	F1
ESA-CX4480-PSS-1YR	ESA-CX4480-PSS-1YR	Annual Maintenance PSS (ESA-CX4480)		\$4,960	Each	10%	\$4,464	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ESA-CX4960-PSS-1YR	ESA-CX4960-PSS-1YR	Annual Maintenance PSS (ESA-CX4960)		\$7,260	Each	10%	\$6,534	Other	F1
ESA-NS120-PSS-1YR	ESA-NS120-PSS-1YR	Annual Maintenance PSS (ESA-NS120)		\$1,600	Each	10%	\$1,440	Other	F1
ESA-NS480-PSS-1YR	ESA-NS480-PSS-1YR	Annual Maintenance PSS (ESA-NS480)		\$4,960	Each	10%	\$4,464	Other	F1
ESA-NS960-PSS-1YR	ESA-NS960-PSS-1YR	Annual Maintenance PSS (ESA-NS960)		\$7,260	Each	10%	\$6,534	Other	F1
ESA-VG2-PSS-1YR	ESA-VG2-PSS-1YR	Annual Maintenance PSS (ESA-VG2)		\$1,400	Each	10%	\$1,260	Other	F1
ESA-VG8-PSS-1YR	ESA-VG8-PSS-1YR	Annual Maintenance PSS (ESA-VG8)		\$7,000	Each	10%	\$6,300	Other	F1
ESA-VMX-BASE-PSS-1YR	ESA-VMX-BASE-PSS-1YR	Annual Maintenance PSS (ESA-VMX-BASE)		\$1,440	Each	10%	\$1,296	Other	F1
ESA-VMX-ELA-N-PSS-1YR	ESA-VMX-ELA-N-PSS-1YR	Annual Maintenance PSS (ESA-VMX-ELA-N)		\$200	Each	10%	\$180	Other	F1
ESA-VMX-ELA-S-PSS-1YR	ESA-VMX-ELA-S-PSS-1YR	Annual Maintenance PSS (ESA-VMX-ELA-S)		\$200	Each	10%	\$180	Other	F1
ESA-VMX-NON10-PSS-1YR	ESA-VMX-NON10-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON10)		\$44	Each	10%	\$40	Other	F1
ESA-VMX-NON11-PSS-1YR	ESA-VMX-NON11-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON11)		\$37	Each	10%	\$33	Other	F1
ESA-VMX-NON1-PSS-1YR	ESA-VMX-NON1-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON1)		\$146	Each	10%	\$131	Other	F1
ESA-VMX-NON2-PSS-1YR	ESA-VMX-NON2-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON2)		\$137	Each	10%	\$123	Other	F1
ESA-VMX-NON3-PSS-1YR	ESA-VMX-NON3-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON3)		\$122	Each	10%	\$110	Other	F1
ESA-VMX-NON4-PSS-1YR	ESA-VMX-NON4-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON4)		\$107	Each	10%	\$96	Other	F1
ESA-VMX-NON5-PSS-1YR	ESA-VMX-NON5-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON5)		\$93	Each	10%	\$84	Other	F1
ESA-VMX-NON6-PSS-1YR	ESA-VMX-NON6-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON6)		\$81	Each	10%	\$73	Other	F1
ESA-VMX-NON7-PSS-1YR	ESA-VMX-NON7-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON7)		\$69	Each	10%	\$62	Other	F1
ESA-VMX-NON8-PSS-1YR	ESA-VMX-NON8-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON8)		\$59	Each	10%	\$53	Other	F1
ESA-VMX-NON9-PSS-1YR	ESA-VMX-NON9-PSS-1YR	Annual Maintenance PSS (ESA-VMX-NON9)		\$51	Each	10%	\$46	Other	F1
ESA-VMX-SAT10-PSS-1YR	ESA-VMX-SAT10-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT10)		\$22	Each	10%	\$20	Other	F1
ESA-VMX-SAT11-PSS-1YR	ESA-VMX-SAT11-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT11)		\$19	Each	10%	\$17	Other	F1
ESA-VMX-SAT1-PSS-1YR	ESA-VMX-SAT1-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT1)		\$73	Each	10%	\$66	Other	F1
ESA-VMX-SAT2-PSS-1YR	ESA-VMX-SAT2-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT2)		\$68	Each	10%	\$61	Other	F1
ESA-VMX-SAT3-PSS-1YR	ESA-VMX-SAT3-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT3)		\$61	Each	10%	\$55	Other	F1
ESA-VMX-SAT4-PSS-1YR	ESA-VMX-SAT4-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT4)		\$53	Each	10%	\$48	Other	F1
ESA-VMX-SAT5-PSS-1YR	ESA-VMX-SAT5-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT5)		\$47	Each	10%	\$42	Other	F1
ESA-VMX-SAT6-PSS-1YR	ESA-VMX-SAT6-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT6)		\$40	Each	10%	\$36	Other	F1
ESA-VMX-SAT7-PSS-1YR	ESA-VMX-SAT7-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT7)		\$35	Each	10%	\$32	Other	F1
ESA-VMX-SAT8-PSS-1YR	ESA-VMX-SAT8-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT8)		\$30	Each	10%	\$27	Other	F1
ESA-VMX-SAT9-PSS-1YR	ESA-VMX-SAT9-PSS-1YR	Annual Maintenance PSS (ESA-VMX-SAT9)		\$25	Each	10%	\$23	Other	F1
ESAVNX5200-PSS-1YR	ESAVNX5200-PSS-1YR	Annual Maintenance PSS (ESAVNX5200)		\$1,364	Each	10%	\$1,228	Other	F1
ESAVNX5400-PSS-1YR	ESAVNX5400-PSS-1YR	Annual Maintenance PSS (ESAVNX5400)		\$2,170	Each	10%	\$1,953	Other	F1
ESAVNX5600-PSS-1YR	ESAVNX5600-PSS-1YR	Annual Maintenance PSS (ESAVNX5600)		\$3,797	Each	10%	\$3,417	Other	F1
ESAVNX5800-PSS-1YR	ESAVNX5800-PSS-1YR	Annual Maintenance PSS (ESAVNX5800)		\$5,400	Each	10%	\$4,860	Other	F1
ESAVNX7600-PSS-1YR	ESAVNX7600-PSS-1YR	Annual Maintenance PSS (ESAVNX7600)		\$6,624	Each	10%	\$5,962	Other	F1
ESAVNX8000-PSS-1YR	ESAVNX8000-PSS-1YR	Annual Maintenance PSS (ESAVNX8000)		\$10,008	Each	10%	\$9,007	Other	F1
ESAVNX-F5000-PSS-1YR	ESAVNX-F5000-PSS-1YR	Annual Maintenance PSS (ESAVNX-F5000)		\$2,170	Each	10%	\$1,953	Other	F1
ESAVNX-F7000-PSS-1YR	ESAVNX-F7000-PSS-1YR	Annual Maintenance PSS (ESAVNX-F7000)		\$6,624	Each	10%	\$5,962	Other	F1
ESAVXTREMIO-PSS-1YR	ESAVXTREMIO-PSS-1YR	Annual Maintenance PSS (ESAVXTREMIO)		\$3,797	Each	10%	\$3,417	Other	F1
ES-BK40000E-PSS-1YR	ES-BK40000E-PSS-1YR	Annual Maintenance PSS (ES-BK40000E)		\$420	Each	10%	\$378	Other	F1
ES-BK40000EUF-PSS-1YR	ES-BK40000EUF-PSS-1YR	Annual Maintenance PSS (ES-BK40000EUF)		\$3,822	Each	10%	\$3,440	Other	F1
ES-BK40000EU-PSS-1YR	ES-BK40000EU-PSS-1YR	Annual Maintenance PSS (ES-BK40000EU)		\$1,092	Each	10%	\$983	Other	F1
ES-CAPF-PSS-1YR	ES-CAPF-PSS-1YR	Annual Maintenance PSS (ES-CAPF)		\$2,598	Each	10%	\$2,338	Other	F1
ES-CAPFU-PSS-1YR	ES-CAPFU-PSS-1YR	Annual Maintenance PSS (ES-CAPFU)		\$3,118	Each	10%	\$2,806	Other	F1
ES-CAPX-PSS-1YR	ES-CAPX-PSS-1YR	Annual Maintenance PSS (ES-CAPX)		\$3,449	Each	10%	\$3,104	Other	F1
ES-CAPXU-PSS-1YR	ES-CAPXU-PSS-1YR	Annual Maintenance PSS (ES-CAPXU)		\$4,139	Each	10%	\$3,725	Other	F1
ES-EBF-1024-ADD-PSS-1YR	ES-EBF-1024-ADD-PSS-1YR	Annual Maintenance PSS (ES-EBF-1024-ADD)		\$62,953	Each	10%	\$56,658	Other	F1
ES-EBF-1024-ADDUFD-PSS-1YR	ES-EBF-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (ES-EBF-1024-ADDUFD)		\$76,919	Each	10%	\$69,227	Other	F1
ES-EBF-1024-ADDU-PSS-1YR	ES-EBF-1024-ADDU-PSS-1YR	Annual Maintenance PSS (ES-EBF-1024-ADDU)		\$76,919	Each	10%	\$69,227	Other	F1
ES-EBF-1024-PSS-1YR	ES-EBF-1024-PSS-1YR	Annual Maintenance PSS (ES-EBF-1024)		\$62,953	Each	10%	\$56,658	Other	F1
ES-EBF-2048-ADD-PSS-1YR	ES-EBF-2048-ADD-PSS-1YR	Annual Maintenance PSS (ES-EBF-2048-ADD)		\$106,206	Each	10%	\$95,585	Other	F1
ES-EBF-2048-ADDUFD-PSS-1YR	ES-EBF-2048-ADDUFD-PSS-1YR	Annual Maintenance PSS (ES-EBF-2048-ADDUFD)		\$128,822	Each	10%	\$115,940	Other	F1
ES-EBF-2048-ADDU-PSS-1YR	ES-EBF-2048-ADDU-PSS-1YR	Annual Maintenance PSS (ES-EBF-2048-ADDU)		\$128,822	Each	10%	\$115,940	Other	F1
ES-EBF-2048-PSS-1YR	ES-EBF-2048-PSS-1YR	Annual Maintenance PSS (ES-EBF-2048)		\$106,206	Each	10%	\$95,585	Other	F1
ES-EBF-512-ADD-PSS-1YR	ES-EBF-512-ADD-PSS-1YR	Annual Maintenance PSS (ES-EBF-512-ADD)		\$61,156	Each	10%	\$55,040	Other	F1
ES-EBF-512-ADDUFD-PSS-1YR	ES-EBF-512-ADDUFD-PSS-1YR	Annual Maintenance PSS (ES-EBF-512-ADDUFD)		\$74,762	Each	10%	\$67,286	Other	F1
ES-EBF-512-ADDU-PSS-1YR	ES-EBF-512-ADDU-PSS-1YR	Annual Maintenance PSS (ES-EBF-512-ADDU)		\$74,762	Each	10%	\$67,286	Other	F1
ES-EBF-512-PSS-1YR	ES-EBF-512-PSS-1YR	Annual Maintenance PSS (ES-EBF-512)		\$61,156	Each	10%	\$55,040	Other	F1
ES-EBX-1024-ADD-PSS-1YR	ES-EBX-1024-ADD-PSS-1YR	Annual Maintenance PSS (ES-EBX-1024-ADD)		\$62,953	Each	10%	\$56,658	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ES-EBX-1024-ADDUFD-PSS-1YR	ES-EBX-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-EBX-1024-ADDUFD)	\$78,791	Each	10%	\$70,912	Other	F1
ES-EBX-1024-ADDU-PSS-1YR	ES-EBX-1024-ADDU-PSS-1YR		Annual Maintenance PSS (ES-EBX-1024-ADDU)	\$78,791	Each	10%	\$70,912	Other	F1
ES-EBX-1024-PSS-1YR	ES-EBX-1024-PSS-1YR		Annual Maintenance PSS (ES-EBX-1024)	\$62,953	Each	10%	\$56,658	Other	F1
ES-EBX-2048-ADD-PSS-1YR	ES-EBX-2048-ADD-PSS-1YR		Annual Maintenance PSS (ES-EBX-2048-ADD)	\$106,206	Each	10%	\$95,585	Other	F1
ES-EBX-2048-ADDUFD-PSS-1YR	ES-EBX-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-EBX-2048-ADDUFD)	\$130,694	Each	10%	\$117,625	Other	F1
ES-EBX-2048-ADDU-PSS-1YR	ES-EBX-2048-ADDU-PSS-1YR		Annual Maintenance PSS (ES-EBX-2048-ADDU)	\$130,694	Each	10%	\$117,625	Other	F1
ES-EBX-2048-PSS-1YR	ES-EBX-2048-PSS-1YR		Annual Maintenance PSS (ES-EBX-2048)	\$106,206	Each	10%	\$95,585	Other	F1
ES-EBX-512-ADD-PSS-1YR	ES-EBX-512-ADD-PSS-1YR		Annual Maintenance PSS (ES-EBX-512-ADD)	\$61,156	Each	10%	\$55,040	Other	F1
ES-EBX-512-ADDUFD-PSS-1YR	ES-EBX-512-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-EBX-512-ADDUFD)	\$76,634	Each	10%	\$68,971	Other	F1
ES-EBX-512-ADDU-PSS-1YR	ES-EBX-512-ADDU-PSS-1YR		Annual Maintenance PSS (ES-EBX-512-ADDU)	\$76,634	Each	10%	\$68,971	Other	F1
ES-EBX-512-PSS-1YR	ES-EBX-512-PSS-1YR		Annual Maintenance PSS (ES-EBX-512)	\$61,156	Each	10%	\$55,040	Other	F1
ES-ECAPF-PSS-1YR	ES-ECAPF-PSS-1YR		Annual Maintenance PSS (ES-ECAPF)	\$1,973	Each	10%	\$1,776	Other	F1
ES-ECAPFU-PSS-1YR	ES-ECAPFU-PSS-1YR		Annual Maintenance PSS (ES-ECAPFU)	\$2,493	Each	10%	\$2,244	Other	F1
ES-ECAPX-PSS-1YR	ES-ECAPX-PSS-1YR		Annual Maintenance PSS (ES-ECAPX)	\$1,973	Each	10%	\$1,776	Other	F1
ES-ECAPXU-PSS-1YR	ES-ECAPXU-PSS-1YR		Annual Maintenance PSS (ES-ECAPXU)	\$2,663	Each	10%	\$2,397	Other	F1
ESF-BEDIR-PSS-1YR	ESF-BEDIR-PSS-1YR		Annual Maintenance PSS (ESF-BEDIR)	\$1,950	Each	10%	\$1,755	Other	F1
ESF-BEDIRUFD-PSS-1YR	ESF-BEDIRUFD-PSS-1YR		Annual Maintenance PSS (ESF-BEDIRUFD)	\$1,950	Each	10%	\$1,755	Other	F1
ESF-BEDIRU-PSS-1YR	ESF-BEDIRU-PSS-1YR		Annual Maintenance PSS (ESF-BEDIRU)	\$1,950	Each	10%	\$1,755	Other	F1
ES-FE00200TC-PSS-1YR	ES-FE00200TC-PSS-1YR		Annual Maintenance PSS (ES-FE00200TC)	\$440	Each	10%	\$396	Other	F1
ES-FE00200TO-PSS-1YR	ES-FE00200TO-PSS-1YR		Annual Maintenance PSS (ES-FE00200TO)	\$420	Each	10%	\$378	Other	F1
ES-FE00200TOUF-PSS-1YR	ES-FE00200TOUF-PSS-1YR		Annual Maintenance PSS (ES-FE00200TOUF)	\$1,911	Each	10%	\$1,720	Other	F1
ES-FE00200TOU-PSS-1YR	ES-FE00200TOU-PSS-1YR		Annual Maintenance PSS (ES-FE00200TOU)	\$1,092	Each	10%	\$983	Other	F1
ES-FE00200TUF-PSS-1YR	ES-FE00200TUF-PSS-1YR		Annual Maintenance PSS (ES-FE00200TUF)	\$4,004	Each	10%	\$3,604	Other	F1
ES-FE00200TU-PSS-1YR	ES-FE00200TU-PSS-1YR		Annual Maintenance PSS (ES-FE00200TU)	\$1,144	Each	10%	\$1,030	Other	F1
ES-FE00400C4-PSS-1YR	ES-FE00400C4-PSS-1YR		Annual Maintenance PSS (ES-FE00400C4)	\$396	Each	10%	\$356	Other	F1
ES-FE00400C4UF-PSS-1YR	ES-FE00400C4UF-PSS-1YR		Annual Maintenance PSS (ES-FE00400C4UF)	\$1,800	Each	10%	\$1,620	Other	F1
ES-FE00400C4U-PSS-1YR	ES-FE00400C4U-PSS-1YR		Annual Maintenance PSS (ES-FE00400C4U)	\$515	Each	10%	\$464	Other	F1
ES-FE00400C-PSS-1YR	ES-FE00400C-PSS-1YR		Annual Maintenance PSS (ES-FE00400C)	\$400	Each	10%	\$360	Other	F1
ES-FE00400CUF-PSS-1YR	ES-FE00400CUF-PSS-1YR		Annual Maintenance PSS (ES-FE00400CUF)	\$3,640	Each	10%	\$3,276	Other	F1
ES-FE00400CU-PSS-1YR	ES-FE00400CU-PSS-1YR		Annual Maintenance PSS (ES-FE00400CU)	\$1,040	Each	10%	\$936	Other	F1
ES-FE00400TOUF-PSS-1YR	ES-FE00400TOUF-PSS-1YR		Annual Maintenance PSS (ES-FE00400TOUF)	\$3,822	Each	10%	\$3,440	Other	F1
ES-FE00400T-PSS-1YR	ES-FE00400T-PSS-1YR		Annual Maintenance PSS (ES-FE00400T)	\$730	Each	10%	\$657	Other	F1
ES-FE00400TUF-PSS-1YR	ES-FE00400TUF-PSS-1YR		Annual Maintenance PSS (ES-FE00400TUF)	\$3,320	Each	10%	\$2,988	Other	F1
ES-FE00400TU-PSS-1YR	ES-FE00400TU-PSS-1YR		Annual Maintenance PSS (ES-FE00400TU)	\$949	Each	10%	\$854	Other	F1
ES-FE00800T-PSS-1YR	ES-FE00800T-PSS-1YR		Annual Maintenance PSS (ES-FE00800T)	\$1,095	Each	10%	\$986	Other	F1
ES-FE00800TUF-PSS-1YR	ES-FE00800TUF-PSS-1YR		Annual Maintenance PSS (ES-FE00800TUF)	\$4,984	Each	10%	\$4,486	Other	F1
ES-FE00800TU-PSS-1YR	ES-FE00800TU-PSS-1YR		Annual Maintenance PSS (ES-FE00800TU)	\$1,424	Each	10%	\$1,282	Other	F1
ES-FE08000E-PSS-1YR	ES-FE08000E-PSS-1YR		Annual Maintenance PSS (ES-FE08000E)	\$828	Each	10%	\$745	Other	F1
ES-FE08000EUF-PSS-1YR	ES-FE08000EUF-PSS-1YR		Annual Maintenance PSS (ES-FE08000EUF)	\$3,650	Each	10%	\$3,285	Other	F1
ES-FE08000EU-PSS-1YR	ES-FE08000EU-PSS-1YR		Annual Maintenance PSS (ES-FE08000EU)	\$1,077	Each	10%	\$969	Other	F1
ES-FE08000S-PSS-1YR	ES-FE08000S-PSS-1YR		Annual Maintenance PSS (ES-FE08000S)	\$2,161	Each	10%	\$1,945	Other	F1
ES-FE08000SUF-PSS-1YR	ES-FE08000SUF-PSS-1YR		Annual Maintenance PSS (ES-FE08000SUF)	\$6,482	Each	10%	\$5,834	Other	F1
ES-FE08000SU-PSS-1YR	ES-FE08000SU-PSS-1YR		Annual Maintenance PSS (ES-FE08000SU)	\$2,809	Each	10%	\$2,528	Other	F1
ES-FE44000E-PSS-1YR	ES-FE44000E-PSS-1YR		Annual Maintenance PSS (ES-FE44000E)	\$663	Each	10%	\$597	Other	F1
ES-FE44000EUF-PSS-1YR	ES-FE44000EUF-PSS-1YR		Annual Maintenance PSS (ES-FE44000EUF)	\$2,654	Each	10%	\$2,389	Other	F1
ES-FE44000EU-PSS-1YR	ES-FE44000EU-PSS-1YR		Annual Maintenance PSS (ES-FE44000EU)	\$862	Each	10%	\$776	Other	F1
ES-FE62000E-PSS-1YR	ES-FE62000E-PSS-1YR		Annual Maintenance PSS (ES-FE62000E)	\$479	Each	10%	\$431	Other	F1
ES-FE62000EU-PSS-1YR	ES-FE62000EU-PSS-1YR		Annual Maintenance PSS (ES-FE62000EU)	\$623	Each	10%	\$561	Other	F1
ES-FE62000UF-PSS-1YR	ES-FE62000UF-PSS-1YR		Annual Maintenance PSS (ES-FE62000UF)	\$1,867	Each	10%	\$1,680	Other	F1
ES-FE80000E-PSS-1YR	ES-FE80000E-PSS-1YR		Annual Maintenance PSS (ES-FE80000E)	\$414	Each	10%	\$373	Other	F1
ES-FE80000EUF-PSS-1YR	ES-FE80000EUF-PSS-1YR		Annual Maintenance PSS (ES-FE80000EUF)	\$1,657	Each	10%	\$1,491	Other	F1
ES-FE80000EU-PSS-1YR	ES-FE80000EU-PSS-1YR		Annual Maintenance PSS (ES-FE80000EU)	\$538	Each	10%	\$484	Other	F1
ES-FE80000S-PSS-1YR	ES-FE80000S-PSS-1YR		Annual Maintenance PSS (ES-FE80000S)	\$1,080	Each	10%	\$972	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								Product Category (REQUIRED) use drop-down	Product Category (if applicable)
ES-FE8000SUF-PSS-1YR	ES-FE8000SUF-PSS-1YR		Annual Maintenance PSS (ES-FE8000SUF)	\$4,329	Each	10%	\$3,896	Other	F1
ES-FE8000SU-PSS-1YR	ES-FE8000SU-PSS-1YR		Annual Maintenance PSS (ES-FE8000SU)	\$2,809	Each	10%	\$2,528	Other	F1
ESF-NAS-SN-PSS-1YR	ESF-NAS-SN-PSS-1YR		Annual Maintenance PSS (ESF-NAS-SN)	\$17,119	Each	10%	\$15,407	Other	F1
ESF-NAS-SNU-PSS-1YR	ESF-NAS-SNU-PSS-1YR		Annual Maintenance PSS (ESF-NAS-SNU)	\$17,119	Each	10%	\$15,407	Other	F1
ESNAL7-T10-PSS-1YR	ESNAL7-T10-PSS-1YR		Annual Maintenance PSS (ESNAL7-T10)	\$9,278	Each	10%	\$8,350	Other	F1
ESNAL7-T11-PSS-1YR	ESNAL7-T11-PSS-1YR		Annual Maintenance PSS (ESNAL7-T11)	\$10,302	Each	10%	\$9,272	Other	F1
ESNAL7-T12-PSS-1YR	ESNAL7-T12-PSS-1YR		Annual Maintenance PSS (ESNAL7-T12)	\$11,326	Each	10%	\$10,193	Other	F1
ESNAL7-T13-PSS-1YR	ESNAL7-T13-PSS-1YR		Annual Maintenance PSS (ESNAL7-T13)	\$12,350	Each	10%	\$11,115	Other	F1
ESNAL7-T14-PSS-1YR	ESNAL7-T14-PSS-1YR		Annual Maintenance PSS (ESNAL7-T14)	\$13,374	Each	10%	\$12,037	Other	F1
ESNAL7-T15-PSS-1YR	ESNAL7-T15-PSS-1YR		Annual Maintenance PSS (ESNAL7-T15)	\$14,398	Each	10%	\$12,958	Other	F1
ESNAL7-T16-PSS-1YR	ESNAL7-T16-PSS-1YR		Annual Maintenance PSS (ESNAL7-T16)	\$15,422	Each	10%	\$13,880	Other	F1
ESNAL7-T17-PSS-1YR	ESNAL7-T17-PSS-1YR		Annual Maintenance PSS (ESNAL7-T17)	\$16,446	Each	10%	\$14,801	Other	F1
ESNAL7-T18-PSS-1YR	ESNAL7-T18-PSS-1YR		Annual Maintenance PSS (ESNAL7-T18)	\$17,470	Each	10%	\$15,723	Other	F1
ESNAL7-T1-PSS-1YR	ESNAL7-T1-PSS-1YR		Annual Maintenance PSS (ESNAL7-T1)	\$2,480	Each	10%	\$2,232	Other	F1
ESNAL7-T2-PSS-1YR	ESNAL7-T2-PSS-1YR		Annual Maintenance PSS (ESNAL7-T2)	\$2,698	Each	10%	\$2,428	Other	F1
ESNAL7-T3-PSS-1YR	ESNAL7-T3-PSS-1YR		Annual Maintenance PSS (ESNAL7-T3)	\$2,916	Each	10%	\$2,624	Other	F1
ESNAL7-T4-PSS-1YR	ESNAL7-T4-PSS-1YR		Annual Maintenance PSS (ESNAL7-T4)	\$3,134	Each	10%	\$2,821	Other	F1
ESNAL7-T5-PSS-1YR	ESNAL7-T5-PSS-1YR		Annual Maintenance PSS (ESNAL7-T5)	\$4,158	Each	10%	\$3,742	Other	F1
ESNAL7-T6-PSS-1YR	ESNAL7-T6-PSS-1YR		Annual Maintenance PSS (ESNAL7-T6)	\$5,182	Each	10%	\$4,664	Other	F1
ESNAL7-T7-PSS-1YR	ESNAL7-T7-PSS-1YR		Annual Maintenance PSS (ESNAL7-T7)	\$6,206	Each	10%	\$5,585	Other	F1
ESNAL7-T8-PSS-1YR	ESNAL7-T8-PSS-1YR		Annual Maintenance PSS (ESNAL7-T8)	\$7,230	Each	10%	\$6,507	Other	F1
ESNAL7-T9-PSS-1YR	ESNAL7-T9-PSS-1YR		Annual Maintenance PSS (ESNAL7-T9)	\$8,254	Each	10%	\$7,429	Other	F1
ESNCX4-T10-PSS-1YR	ESNCX4-T10-PSS-1YR		Annual Maintenance PSS (ESNCX4-T10)	\$9,278	Each	10%	\$8,350	Other	F1
ESNCX4-T11-PSS-1YR	ESNCX4-T11-PSS-1YR		Annual Maintenance PSS (ESNCX4-T11)	\$10,302	Each	10%	\$9,272	Other	F1
ESNCX4-T12-PSS-1YR	ESNCX4-T12-PSS-1YR		Annual Maintenance PSS (ESNCX4-T12)	\$11,326	Each	10%	\$10,193	Other	F1
ESNCX4-T13-PSS-1YR	ESNCX4-T13-PSS-1YR		Annual Maintenance PSS (ESNCX4-T13)	\$12,350	Each	10%	\$11,115	Other	F1
ESNCX4-T14-PSS-1YR	ESNCX4-T14-PSS-1YR		Annual Maintenance PSS (ESNCX4-T14)	\$13,374	Each	10%	\$12,037	Other	F1
ESNCX4-T15-PSS-1YR	ESNCX4-T15-PSS-1YR		Annual Maintenance PSS (ESNCX4-T15)	\$14,398	Each	10%	\$12,958	Other	F1
ESNCX4-T16-PSS-1YR	ESNCX4-T16-PSS-1YR		Annual Maintenance PSS (ESNCX4-T16)	\$15,422	Each	10%	\$13,880	Other	F1
ESNCX4-T17-PSS-1YR	ESNCX4-T17-PSS-1YR		Annual Maintenance PSS (ESNCX4-T17)	\$16,446	Each	10%	\$14,801	Other	F1
ESNCX4-T18-PSS-1YR	ESNCX4-T18-PSS-1YR		Annual Maintenance PSS (ESNCX4-T18)	\$17,470	Each	10%	\$15,723	Other	F1
ESNCX4-T1-PSS-1YR	ESNCX4-T1-PSS-1YR		Annual Maintenance PSS (ESNCX4-T1)	\$2,480	Each	10%	\$2,232	Other	F1
ESNCX4T1-T4-PSS-1YR	ESNCX4T1-T4-PSS-1YR		Annual Maintenance PSS (ESNCX4T1-T4)	\$218	Each	10%	\$196	Other	F1
ESNCX4-T2-PSS-1YR	ESNCX4-T2-PSS-1YR		Annual Maintenance PSS (ESNCX4-T2)	\$2,698	Each	10%	\$2,428	Other	F1
ESNCX4-T3-PSS-1YR	ESNCX4-T3-PSS-1YR		Annual Maintenance PSS (ESNCX4-T3)	\$2,916	Each	10%	\$2,624	Other	F1
ESNCX4-T4-PSS-1YR	ESNCX4-T4-PSS-1YR		Annual Maintenance PSS (ESNCX4-T4)	\$3,134	Each	10%	\$2,821	Other	F1
ESNCX4-T5-PSS-1YR	ESNCX4-T5-PSS-1YR		Annual Maintenance PSS (ESNCX4-T5)	\$4,158	Each	10%	\$3,742	Other	F1
ESNCX4-T6-PSS-1YR	ESNCX4-T6-PSS-1YR		Annual Maintenance PSS (ESNCX4-T6)	\$5,182	Each	10%	\$4,664	Other	F1
ESNCX4-T7-PSS-1YR	ESNCX4-T7-PSS-1YR		Annual Maintenance PSS (ESNCX4-T7)	\$6,206	Each	10%	\$5,585	Other	F1
ESNCX4-T8-PSS-1YR	ESNCX4-T8-PSS-1YR		Annual Maintenance PSS (ESNCX4-T8)	\$7,230	Each	10%	\$6,507	Other	F1
ESNCX4-T9-PSS-1YR	ESNCX4-T9-PSS-1YR		Annual Maintenance PSS (ESNCX4-T9)	\$8,254	Each	10%	\$7,429	Other	F1
ESNCX6-T10-PSS-1YR	ESNCX6-T10-PSS-1YR		Annual Maintenance PSS (ESNCX6-T10)	\$8,472	Each	10%	\$7,625	Other	F1
ESNCX6-T11-PSS-1YR	ESNCX6-T11-PSS-1YR		Annual Maintenance PSS (ESNCX6-T11)	\$9,496	Each	10%	\$8,546	Other	F1
ESNCX6-T12-PSS-1YR	ESNCX6-T12-PSS-1YR		Annual Maintenance PSS (ESNCX6-T12)	\$10,520	Each	10%	\$9,468	Other	F1
ESNCX6-T13-PSS-1YR	ESNCX6-T13-PSS-1YR		Annual Maintenance PSS (ESNCX6-T13)	\$11,544	Each	10%	\$10,390	Other	F1
ESNCX6-T14-PSS-1YR	ESNCX6-T14-PSS-1YR		Annual Maintenance PSS (ESNCX6-T14)	\$12,568	Each	10%	\$11,311	Other	F1
ESNCX6-T15-PSS-1YR	ESNCX6-T15-PSS-1YR		Annual Maintenance PSS (ESNCX6-T15)	\$13,592	Each	10%	\$12,233	Other	F1
ESNCX6-T16-PSS-1YR	ESNCX6-T16-PSS-1YR		Annual Maintenance PSS (ESNCX6-T16)	\$14,616	Each	10%	\$13,154	Other	F1
ESNCX6-T17-PSS-1YR	ESNCX6-T17-PSS-1YR		Annual Maintenance PSS (ESNCX6-T17)	\$15,640	Each	10%	\$14,076	Other	F1
ESNCX6-T18-PSS-1YR	ESNCX6-T18-PSS-1YR		Annual Maintenance PSS (ESNCX6-T18)	\$16,664	Each	10%	\$14,998	Other	F1
ESNCX6-T19-PSS-1YR	ESNCX6-T19-PSS-1YR		Annual Maintenance PSS (ESNCX6-T19)	\$17,688	Each	10%	\$15,919	Other	F1
ESNCX6-T1-PSS-1YR	ESNCX6-T1-PSS-1YR		Annual Maintenance PSS (ESNCX6-T1)	\$2,480	Each	10%	\$2,232	Other	F1
ESNCX6T1-T4-PSS-1YR	ESNCX6T1-T4-PSS-1YR		Annual Maintenance PSS (ESNCX6T1-T4)	\$218	Each	10%	\$196	Other	F1
ESNCX6-T20-PSS-1YR	ESNCX6-T20-PSS-1YR		Annual Maintenance PSS (ESNCX6-T20)	\$18,712	Each	10%	\$16,841	Other	F1
ESNCX6-T21-PSS-1YR	ESNCX6-T21-PSS-1YR		Annual Maintenance PSS (ESNCX6-T21)	\$19,736	Each	10%	\$17,762	Other	F1
ESNCX6-T22-PSS-1YR	ESNCX6-T22-PSS-1YR		Annual Maintenance PSS (ESNCX6-T22)	\$20,760	Each	10%	\$18,684	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ESNCX6-T23-PSS-1YR	ESNCX6-T23-PSS-1YR		Annual Maintenance PSS (ESNCX6-T23)	\$21,784	Each	10%	\$19,606	Other	F1
ESNCX6-T24-PSS-1YR	ESNCX6-T24-PSS-1YR		Annual Maintenance PSS (ESNCX6-T24)	\$22,808	Each	10%	\$20,527	Other	F1
ESNCX6-T25-PSS-1YR	ESNCX6-T25-PSS-1YR		Annual Maintenance PSS (ESNCX6-T25)	\$23,832	Each	10%	\$21,449	Other	F1
ESNCX6-T26-PSS-1YR	ESNCX6-T26-PSS-1YR		Annual Maintenance PSS (ESNCX6-T26)	\$24,856	Each	10%	\$22,370	Other	F1
ESNCX6-T27-PSS-1YR	ESNCX6-T27-PSS-1YR		Annual Maintenance PSS (ESNCX6-T27)	\$25,880	Each	10%	\$23,292	Other	F1
ESNCX6-T28-PSS-1YR	ESNCX6-T28-PSS-1YR		Annual Maintenance PSS (ESNCX6-T28)	\$26,904	Each	10%	\$24,214	Other	F1
ESNCX6-T29-PSS-1YR	ESNCX6-T29-PSS-1YR		Annual Maintenance PSS (ESNCX6-T29)	\$27,928	Each	10%	\$25,135	Other	F1
ESNCX6-T2-PSS-1YR	ESNCX6-T2-PSS-1YR		Annual Maintenance PSS (ESNCX6-T2)	\$2,698	Each	10%	\$2,428	Other	F1
ESNCX6-T30-PSS-1YR	ESNCX6-T30-PSS-1YR		Annual Maintenance PSS (ESNCX6-T30)	\$28,952	Each	10%	\$26,057	Other	F1
ESNCX6-T31-PSS-1YR	ESNCX6-T31-PSS-1YR		Annual Maintenance PSS (ESNCX6-T31)	\$29,976	Each	10%	\$26,978	Other	F1
ESNCX6-T3-PSS-1YR	ESNCX6-T3-PSS-1YR		Annual Maintenance PSS (ESNCX6-T3)	\$2,916	Each	10%	\$2,624	Other	F1
ESNCX6-T4-PSS-1YR	ESNCX6-T4-PSS-1YR		Annual Maintenance PSS (ESNCX6-T4)	\$3,134	Each	10%	\$2,821	Other	F1
ESNCX6-T5-PSS-1YR	ESNCX6-T5-PSS-1YR		Annual Maintenance PSS (ESNCX6-T5)	\$3,352	Each	10%	\$3,017	Other	F1
ESNCX6-T6-PSS-1YR	ESNCX6-T6-PSS-1YR		Annual Maintenance PSS (ESNCX6-T6)	\$4,376	Each	10%	\$3,938	Other	F1
ESNCX6-T7-PSS-1YR	ESNCX6-T7-PSS-1YR		Annual Maintenance PSS (ESNCX6-T7)	\$5,400	Each	10%	\$4,860	Other	F1
ESNCX6-T8-PSS-1YR	ESNCX6-T8-PSS-1YR		Annual Maintenance PSS (ESNCX6-T8)	\$6,424	Each	10%	\$5,782	Other	F1
ESNCX6-T9-PSS-1YR	ESNCX6-T9-PSS-1YR		Annual Maintenance PSS (ESNCX6-T9)	\$7,448	Each	10%	\$6,703	Other	F1
ESNT1-4UP-PSS-1YR	ESNT1-4UP-PSS-1YR		Annual Maintenance PSS (ESNT1-4UP)	\$218	Each	10%	\$196	Other	F1
ESN-T5-30UP-PSS-1YR	ESN-T5-30UP-PSS-1YR		Annual Maintenance PSS (ESN-T5-30UP)	\$950	Each	10%	\$855	Other	F1
ESP-T10-PSS-1YR	ESP-T10-PSS-1YR		Annual Maintenance PSS (ESP-T10)	\$14,168	Each	10%	\$12,751	Other	F1
ESP-T11-PSS-1YR	ESP-T11-PSS-1YR		Annual Maintenance PSS (ESP-T11)	\$15,700	Each	10%	\$14,130	Other	F1
ESP-T12-PSS-1YR	ESP-T12-PSS-1YR		Annual Maintenance PSS (ESP-T12)	\$17,232	Each	10%	\$15,509	Other	F1
ESP-T13-PSS-1YR	ESP-T13-PSS-1YR		Annual Maintenance PSS (ESP-T13)	\$18,764	Each	10%	\$16,888	Other	F1
ESP-T14-PSS-1YR	ESP-T14-PSS-1YR		Annual Maintenance PSS (ESP-T14)	\$20,296	Each	10%	\$18,266	Other	F1
ESP-T1-4UP-PSS-1YR	ESP-T1-4UP-PSS-1YR		Annual Maintenance PSS (ESP-T1-4UP)	\$760	Each	10%	\$684	Other	F1
ESP-T15-PSS-1YR	ESP-T15-PSS-1YR		Annual Maintenance PSS (ESP-T15)	\$21,828	Each	10%	\$19,645	Other	F1
ESP-T16-PSS-1YR	ESP-T16-PSS-1YR		Annual Maintenance PSS (ESP-T16)	\$23,360	Each	10%	\$21,024	Other	F1
ESP-T17-PSS-1YR	ESP-T17-PSS-1YR		Annual Maintenance PSS (ESP-T17)	\$24,892	Each	10%	\$22,403	Other	F1
ESP-T18-PSS-1YR	ESP-T18-PSS-1YR		Annual Maintenance PSS (ESP-T18)	\$26,424	Each	10%	\$23,782	Other	F1
ESP-T19-PSS-1YR	ESP-T19-PSS-1YR		Annual Maintenance PSS (ESP-T19)	\$27,956	Each	10%	\$25,160	Other	F1
ESP-T1-PSS-1YR	ESP-T1-PSS-1YR		Annual Maintenance PSS (ESP-T1)	\$2,696	Each	10%	\$2,426	Other	F1
ESP-T20-PSS-1YR	ESP-T20-PSS-1YR		Annual Maintenance PSS (ESP-T20)	\$29,488	Each	10%	\$26,539	Other	F1
ESP-T21-PSS-1YR	ESP-T21-PSS-1YR		Annual Maintenance PSS (ESP-T21)	\$31,020	Each	10%	\$27,918	Other	F1
ESP-T22-PSS-1YR	ESP-T22-PSS-1YR		Annual Maintenance PSS (ESP-T22)	\$32,552	Each	10%	\$29,297	Other	F1
ESP-T23-PSS-1YR	ESP-T23-PSS-1YR		Annual Maintenance PSS (ESP-T23)	\$34,084	Each	10%	\$30,676	Other	F1
ESP-T24-PSS-1YR	ESP-T24-PSS-1YR		Annual Maintenance PSS (ESP-T24)	\$35,616	Each	10%	\$32,054	Other	F1
ESP-T25-PSS-1YR	ESP-T25-PSS-1YR		Annual Maintenance PSS (ESP-T25)	\$37,148	Each	10%	\$33,433	Other	F1
ESP-T26-PSS-1YR	ESP-T26-PSS-1YR		Annual Maintenance PSS (ESP-T26)	\$38,680	Each	10%	\$34,812	Other	F1
ESP-T27-PSS-1YR	ESP-T27-PSS-1YR		Annual Maintenance PSS (ESP-T27)	\$40,212	Each	10%	\$36,191	Other	F1
ESP-T28-PSS-1YR	ESP-T28-PSS-1YR		Annual Maintenance PSS (ESP-T28)	\$41,744	Each	10%	\$37,570	Other	F1
ESP-T29-PSS-1YR	ESP-T29-PSS-1YR		Annual Maintenance PSS (ESP-T29)	\$43,276	Each	10%	\$38,948	Other	F1
ESP-T2-PSS-1YR	ESP-T2-PSS-1YR		Annual Maintenance PSS (ESP-T2)	\$3,456	Each	10%	\$3,110	Other	F1
ESP-T30-PSS-1YR	ESP-T30-PSS-1YR		Annual Maintenance PSS (ESP-T30)	\$44,808	Each	10%	\$40,327	Other	F1
ESP-T31-PSS-1YR	ESP-T31-PSS-1YR		Annual Maintenance PSS (ESP-T31)	\$46,340	Each	10%	\$41,706	Other	F1
ESP-T32-PSS-1YR	ESP-T32-PSS-1YR		Annual Maintenance PSS (ESP-T32)	\$47,872	Each	10%	\$43,085	Other	F1
ESP-T33-PSS-1YR	ESP-T33-PSS-1YR		Annual Maintenance PSS (ESP-T33)	\$49,404	Each	10%	\$44,464	Other	F1
ESP-T34-PSS-1YR	ESP-T34-PSS-1YR		Annual Maintenance PSS (ESP-T34)	\$50,936	Each	10%	\$45,842	Other	F1
ESP-T35-PSS-1YR	ESP-T35-PSS-1YR		Annual Maintenance PSS (ESP-T35)	\$52,468	Each	10%	\$47,221	Other	F1
ESP-T3-PSS-1YR	ESP-T3-PSS-1YR		Annual Maintenance PSS (ESP-T3)	\$4,216	Each	10%	\$3,794	Other	F1
ESP-T4-PSS-1YR	ESP-T4-PSS-1YR		Annual Maintenance PSS (ESP-T4)	\$4,976	Each	10%	\$4,478	Other	F1
ESP-T5-30UP-PSS-1YR	ESP-T5-30UP-PSS-1YR		Annual Maintenance PSS (ESP-T5-30UP)	\$1,532	Each	10%	\$1,379	Other	F1
ESP-T5-35UP-PSS-1YR	ESP-T5-35UP-PSS-1YR		Annual Maintenance PSS (ESP-T5-35UP)	\$1,532	Each	10%	\$1,379	Other	F1
ESP-T5-PSS-1YR	ESP-T5-PSS-1YR		Annual Maintenance PSS (ESP-T5)	\$6,508	Each	10%	\$5,857	Other	F1
ESP-T6-PSS-1YR	ESP-T6-PSS-1YR		Annual Maintenance PSS (ESP-T6)	\$8,040	Each	10%	\$7,236	Other	F1
ESP-T7-PSS-1YR	ESP-T7-PSS-1YR		Annual Maintenance PSS (ESP-T7)	\$9,572	Each	10%	\$8,615	Other	F1
ESP-T8-PSS-1YR	ESP-T8-PSS-1YR		Annual Maintenance PSS (ESP-T8)	\$11,104	Each	10%	\$9,994	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ESP-T9-PSS-1YR	ESP-T9-PSS-1YR		Annual Maintenance PSS (ESP-T9)	\$12,636	Each	10%	\$11,372	Other	F1	
ES-VBF-1024-ADD-PSS-1YR	ES-VBF-1024-ADD-PSS-1YR		Annual Maintenance PSS (ES-VBF-1024-ADD)	\$69,828	Each	10%	\$62,845	Other	F1	
ES-VBF-1024-ADDUFD-PSS-1YR	ES-VBF-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-VBF-1024-ADDUFD)	\$83,794	Each	10%	\$75,415	Other	F1	
ES-VBF-1024-ADDU-PSS-1YR	ES-VBF-1024-ADDU-PSS-1YR		Annual Maintenance PSS (ES-VBF-1024-ADDU)	\$83,794	Each	10%	\$75,415	Other	F1	
ES-VBF-1024-PSS-1YR	ES-VBF-1024-PSS-1YR		Annual Maintenance PSS (ES-VBF-1024)	\$69,828	Each	10%	\$62,845	Other	F1	
ES-VBF-2048-ADD-PSS-1YR	ES-VBF-2048-ADD-PSS-1YR		Annual Maintenance PSS (ES-VBF-2048-ADD)	\$113,081	Each	10%	\$101,773	Other	F1	
ES-VBF-2048-ADDUFD-PSS-1YR	ES-VBF-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-VBF-2048-ADDUFD)	\$135,697	Each	10%	\$122,127	Other	F1	
ES-VBF-2048-ADDU-PSS-1YR	ES-VBF-2048-ADDU-PSS-1YR		Annual Maintenance PSS (ES-VBF-2048-ADDU)	\$135,697	Each	10%	\$122,127	Other	F1	
ES-VBF-2048-PSS-1YR	ES-VBF-2048-PSS-1YR		Annual Maintenance PSS (ES-VBF-2048)	\$113,081	Each	10%	\$101,773	Other	F1	
ES-VBF-256-ADD-PSS-1YR	ES-VBF-256-ADD-PSS-1YR		Annual Maintenance PSS (ES-VBF-256-ADD)	\$67,589	Each	10%	\$60,830	Other	F1	
ES-VBF-256-ADDUFD-PSS-1YR	ES-VBF-256-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-VBF-256-ADDUFD)	\$81,107	Each	10%	\$72,996	Other	F1	
ES-VBF-256-ADDU-PSS-1YR	ES-VBF-256-ADDU-PSS-1YR		Annual Maintenance PSS (ES-VBF-256-ADDU)	\$81,107	Each	10%	\$72,996	Other	F1	
ES-VBF-256-PSS-1YR	ES-VBF-256-PSS-1YR		Annual Maintenance PSS (ES-VBF-256)	\$67,589	Each	10%	\$60,830	Other	F1	
ES-VBF-512-ADD-PSS-1YR	ES-VBF-512-ADD-PSS-1YR		Annual Maintenance PSS (ES-VBF-512-ADD)	\$68,031	Each	10%	\$61,228	Other	F1	
ES-VBF-512-ADDUFD-PSS-1YR	ES-VBF-512-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-VBF-512-ADDUFD)	\$81,637	Each	10%	\$73,473	Other	F1	
ES-VBF-512-ADDU-PSS-1YR	ES-VBF-512-ADDU-PSS-1YR		Annual Maintenance PSS (ES-VBF-512-ADDU)	\$81,637	Each	10%	\$73,473	Other	F1	
ES-VBF-512-PSS-1YR	ES-VBF-512-PSS-1YR		Annual Maintenance PSS (ES-VBF-512)	\$68,031	Each	10%	\$61,228	Other	F1	
ES-VBX-1024-ADD-PSS-1YR	ES-VBX-1024-ADD-PSS-1YR		Annual Maintenance PSS (ES-VBX-1024-ADD)	\$79,189	Each	10%	\$71,270	Other	F1	
ES-VBX-1024-ADDUFD-PSS-1YR	ES-VBX-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-VBX-1024-ADDUFD)	\$95,027	Each	10%	\$85,524	Other	F1	
ES-VBX-1024-ADDU-PSS-1YR	ES-VBX-1024-ADDU-PSS-1YR		Annual Maintenance PSS (ES-VBX-1024-ADDU)	\$95,027	Each	10%	\$85,524	Other	F1	
ES-VBX-1024-PSS-1YR	ES-VBX-1024-PSS-1YR		Annual Maintenance PSS (ES-VBX-1024)	\$79,189	Each	10%	\$71,270	Other	F1	
ES-VBX-2048-ADD-PSS-1YR	ES-VBX-2048-ADD-PSS-1YR		Annual Maintenance PSS (ES-VBX-2048-ADD)	\$122,442	Each	10%	\$110,198	Other	F1	
ES-VBX-2048-ADDUFD-PSS-1YR	ES-VBX-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-VBX-2048-ADDUFD)	\$146,930	Each	10%	\$132,237	Other	F1	
ES-VBX-2048-ADDU-PSS-1YR	ES-VBX-2048-ADDU-PSS-1YR		Annual Maintenance PSS (ES-VBX-2048-ADDU)	\$146,930	Each	10%	\$132,237	Other	F1	
ES-VBX-2048-PSS-1YR	ES-VBX-2048-PSS-1YR		Annual Maintenance PSS (ES-VBX-2048)	\$122,442	Each	10%	\$110,198	Other	F1	
ES-VBX-256-ADD-PSS-1YR	ES-VBX-256-ADD-PSS-1YR		Annual Maintenance PSS (ES-VBX-256-ADD)	\$76,950	Each	10%	\$69,255	Other	F1	
ES-VBX-256-ADDUFD-PSS-1YR	ES-VBX-256-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-VBX-256-ADDUFD)	\$92,340	Each	10%	\$83,106	Other	F1	
ES-VBX-256-ADDU-PSS-1YR	ES-VBX-256-ADDU-PSS-1YR		Annual Maintenance PSS (ES-VBX-256-ADDU)	\$92,340	Each	10%	\$83,106	Other	F1	
ES-VBX-256-PSS-1YR	ES-VBX-256-PSS-1YR		Annual Maintenance PSS (ES-VBX-256)	\$76,950	Each	10%	\$69,255	Other	F1	
ES-VBX-512-ADD-PSS-1YR	ES-VBX-512-ADD-PSS-1YR		Annual Maintenance PSS (ES-VBX-512-ADD)	\$77,392	Each	10%	\$69,653	Other	F1	
ES-VBX-512-ADDUFD-PSS-1YR	ES-VBX-512-ADDUFD-PSS-1YR		Annual Maintenance PSS (ES-VBX-512-ADDUFD)	\$92,870	Each	10%	\$83,583	Other	F1	
ES-VBX-512-ADDU-PSS-1YR	ES-VBX-512-ADDU-PSS-1YR		Annual Maintenance PSS (ES-VBX-512-ADDU)	\$92,870	Each	10%	\$83,583	Other	F1	
ES-VBX-512-PSS-1YR	ES-VBX-512-PSS-1YR		Annual Maintenance PSS (ES-VBX-512)	\$77,392	Each	10%	\$69,653	Other	F1	
E-SYS1A-1P-PSS-1YR	E-SYS1A-1P-PSS-1YR		Annual Maintenance PSS (E-SYS1A-1P)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1A-3D-PSS-1YR	E-SYS1A-3D-PSS-1YR		Annual Maintenance PSS (E-SYS1A-3D)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1A-3P-1P-PSS-1YR	E-SYS1A-3P-1P-PSS-1YR		Annual Maintenance PSS (E-SYS1A-3P-1P)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1A-3P-3D-PSS-1YR	E-SYS1A-3P-3D-PSS-1YR		Annual Maintenance PSS (E-SYS1A-3P-3D)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1A-3P-3Y-PSS-1YR	E-SYS1A-3P-3Y-PSS-1YR		Annual Maintenance PSS (E-SYS1A-3P-3Y)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1A-3PE-1P-PSS-1YR	E-SYS1A-3PE-1P-PSS-1YR		Annual Maintenance PSS (E-SYS1A-3PE-1P)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1A-3PE-3D-PSS-1YR	E-SYS1A-3PE-3D-PSS-1YR		Annual Maintenance PSS (E-SYS1A-3PE-3D)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1A-3PE-3Y-PSS-1YR	E-SYS1A-3PE-3Y-PSS-1YR		Annual Maintenance PSS (E-SYS1A-3PE-3Y)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1A-3Y-PSS-1YR	E-SYS1A-3Y-PSS-1YR		Annual Maintenance PSS (E-SYS1A-3Y)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1L-1P-PSS-1YR	E-SYS1L-1P-PSS-1YR		Annual Maintenance PSS (E-SYS1L-1P)	\$3,484	Each	10%	\$3,135	Other	F1	
E-SYS1L-3D-PSS-1YR	E-SYS1L-3D-PSS-1YR		Annual Maintenance PSS (E-SYS1L-3D)	\$3,484	Each	10%	\$3,135	Other	F1	
E-SYS1L-3P-1P-PSS-1YR	E-SYS1L-3P-1P-PSS-1YR		Annual Maintenance PSS (E-SYS1L-3P-1P)	\$3,484	Each	10%	\$3,135	Other	F1	
E-SYS1L-3P-3D-PSS-1YR	E-SYS1L-3P-3D-PSS-1YR		Annual Maintenance PSS (E-SYS1L-3P-3D)	\$3,484	Each	10%	\$3,135	Other	F1	
E-SYS1L-3P-3Y-PSS-1YR	E-SYS1L-3P-3Y-PSS-1YR		Annual Maintenance PSS (E-SYS1L-3P-3Y)	\$3,484	Each	10%	\$3,135	Other	F1	
E-SYS1L-3PE-1P-PSS-1YR	E-SYS1L-3PE-1P-PSS-1YR		Annual Maintenance PSS (E-SYS1L-3PE-1P)	\$3,484	Each	10%	\$3,135	Other	F1	
E-SYS1L-3PE-3D-PSS-1YR	E-SYS1L-3PE-3D-PSS-1YR		Annual Maintenance PSS (E-SYS1L-3PE-3D)	\$3,484	Each	10%	\$3,135	Other	F1	
E-SYS1L-3PE-3Y-PSS-1YR	E-SYS1L-3PE-3Y-PSS-1YR		Annual Maintenance PSS (E-SYS1L-3PE-3Y)	\$3,484	Each	10%	\$3,135	Other	F1	
E-SYS1L-3Y-PSS-1YR	E-SYS1L-3Y-PSS-1YR		Annual Maintenance PSS (E-SYS1L-3Y)	\$3,484	Each	10%	\$3,135	Other	F1	
E-SYS1R-1P-PSS-1YR	E-SYS1R-1P-PSS-1YR		Annual Maintenance PSS (E-SYS1R-1P)	\$5,700	Each	10%	\$5,130	Other	F1	
E-SYS1R-3D-PSS-1YR	E-SYS1R-3D-PSS-1YR		Annual Maintenance PSS (E-SYS1R-3D)	\$5,700	Each	10%	\$5,130	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I/Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
E-SYS1R-3P-1P-PSS-1YR	E-SYS1R-3P-1P-PSS-1YR		Annual Maintenance PSS (E-SYS1R-3P-1P)	\$5,700	Each	10%		\$5,130	Other	F1
E-SYS1R-3P-3D-PSS-1YR	E-SYS1R-3P-3D-PSS-1YR		Annual Maintenance PSS (E-SYS1R-3P-3D)	\$5,700	Each	10%		\$5,130	Other	F1
E-SYS1R-3P-3Y-PSS-1YR	E-SYS1R-3P-3Y-PSS-1YR		Annual Maintenance PSS (E-SYS1R-3P-3Y)	\$5,700	Each	10%		\$5,130	Other	F1
E-SYS1R-3PE-1P-PSS-1YR	E-SYS1R-3PE-1P-PSS-1YR		Annual Maintenance PSS (E-SYS1R-3PE-1P)	\$5,700	Each	10%		\$5,130	Other	F1
E-SYS1R-3PE-3D-PSS-1YR	E-SYS1R-3PE-3D-PSS-1YR		Annual Maintenance PSS (E-SYS1R-3PE-3D)	\$5,700	Each	10%		\$5,130	Other	F1
E-SYS1R-3PE-3Y-PSS-1YR	E-SYS1R-3PE-3Y-PSS-1YR		Annual Maintenance PSS (E-SYS1R-3PE-3Y)	\$5,700	Each	10%		\$5,130	Other	F1
E-SYS1R-3Y-PSS-1YR	E-SYS1R-3Y-PSS-1YR		Annual Maintenance PSS (E-SYS1R-3Y)	\$5,700	Each	10%		\$5,130	Other	F1
E-SYSADD1P-3PE-PSS-1YR	E-SYSADD1P-3PE-PSS-1YR		Annual Maintenance PSS (E-SYSADD1P-3PE)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD1P-3P-PSS-1YR	E-SYSADD1P-3P-PSS-1YR		Annual Maintenance PSS (E-SYSADD1P-3P)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD1P-PSS-1YR	E-SYSADD1P-PSS-1YR		Annual Maintenance PSS (E-SYSADD1P)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD1PU3PE-PSS-1YR	E-SYSADD1PU3PE-PSS-1YR		Annual Maintenance PSS (E-SYSADD1PU3PE)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD1PU3P-PSS-1YR	E-SYSADD1PU3P-PSS-1YR		Annual Maintenance PSS (E-SYSADD1PU3P)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD1PU-PSS-1YR	E-SYSADD1PU-PSS-1YR		Annual Maintenance PSS (E-SYSADD1PU)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3D-3PE-PSS-1YR	E-SYSADD3D-3PE-PSS-1YR		Annual Maintenance PSS (E-SYSADD3D-3PE)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3D-3P-PSS-1YR	E-SYSADD3D-3P-PSS-1YR		Annual Maintenance PSS (E-SYSADD3D-3P)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3D-PSS-1YR	E-SYSADD3D-PSS-1YR		Annual Maintenance PSS (E-SYSADD3D)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3DU3PE-PSS-1YR	E-SYSADD3DU3PE-PSS-1YR		Annual Maintenance PSS (E-SYSADD3DU3PE)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3DU3P-PSS-1YR	E-SYSADD3DU3P-PSS-1YR		Annual Maintenance PSS (E-SYSADD3DU3P)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3DU-PSS-1YR	E-SYSADD3DU-PSS-1YR		Annual Maintenance PSS (E-SYSADD3DU)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3Y-3PE-PSS-1YR	E-SYSADD3Y-3PE-PSS-1YR		Annual Maintenance PSS (E-SYSADD3Y-3PE)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3Y-3P-PSS-1YR	E-SYSADD3Y-3P-PSS-1YR		Annual Maintenance PSS (E-SYSADD3Y-3P)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3Y-PSS-1YR	E-SYSADD3Y-PSS-1YR		Annual Maintenance PSS (E-SYSADD3Y)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3YU3PE-PSS-1YR	E-SYSADD3YU3PE-PSS-1YR		Annual Maintenance PSS (E-SYSADD3YU3PE)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3YU3P-PSS-1YR	E-SYSADD3YU3P-PSS-1YR		Annual Maintenance PSS (E-SYSADD3YU3P)	\$2,373	Each	10%		\$2,136	Other	F1
E-SYSADD3YU-PSS-1YR	E-SYSADD3YU-PSS-1YR		Annual Maintenance PSS (E-SYSADD3YU)	\$2,373	Each	10%		\$2,136	Other	F1
ET67220001B-PSS-1YR	ET67220001B-PSS-1YR		Annual Maintenance PSS (ET67220001B)	\$195	Each	10%		\$175	Other	F1
ET67220001BTU-PSS-1YR	ET67220001BTU-PSS-1YR		Annual Maintenance PSS (ET67220001BTU)	\$204	Each	10%		\$183	Other	F1
ET67220001BU-PSS-1YR	ET67220001BU-PSS-1YR		Annual Maintenance PSS (ET67220001BU)	\$204	Each	10%		\$183	Other	F1
ET67220005B-PSS-1YR	ET67220005B-PSS-1YR		Annual Maintenance PSS (ET67220005B)	\$195	Each	10%		\$175	Other	F1
ET67220005BTU-PSS-1YR	ET67220005BTU-PSS-1YR		Annual Maintenance PSS (ET67220005BTU)	\$204	Each	10%		\$183	Other	F1
ET67220005BU-PSS-1YR	ET67220005BU-PSS-1YR		Annual Maintenance PSS (ET67220005BU)	\$204	Each	10%		\$183	Other	F1
ET67220006B-PSS-1YR	ET67220006B-PSS-1YR		Annual Maintenance PSS (ET67220006B)	\$195	Each	10%		\$175	Other	F1
ET67220006BTU-PSS-1YR	ET67220006BTU-PSS-1YR		Annual Maintenance PSS (ET67220006BTU)	\$204	Each	10%		\$183	Other	F1
ET67220006BU-PSS-1YR	ET67220006BU-PSS-1YR		Annual Maintenance PSS (ET67220006BU)	\$204	Each	10%		\$183	Other	F1
ET67220007B-PSS-1YR	ET67220007B-PSS-1YR		Annual Maintenance PSS (ET67220007B)	\$195	Each	10%		\$175	Other	F1
ET67220007BTU-PSS-1YR	ET67220007BTU-PSS-1YR		Annual Maintenance PSS (ET67220007BTU)	\$204	Each	10%		\$183	Other	F1
ET67220007BU-PSS-1YR	ET67220007BU-PSS-1YR		Annual Maintenance PSS (ET67220007BU)	\$204	Each	10%		\$183	Other	F1
ET6722000FB-PSS-1YR	ET6722000FB-PSS-1YR		Annual Maintenance PSS (ET6722000FB)	\$195	Each	10%		\$175	Other	F1
ET6722000FBTU-PSS-1YR	ET6722000FBTU-PSS-1YR		Annual Maintenance PSS (ET6722000FBTU)	\$204	Each	10%		\$183	Other	F1
ET6722000FBU-PSS-1YR	ET6722000FBU-PSS-1YR		Annual Maintenance PSS (ET6722000FBU)	\$204	Each	10%		\$183	Other	F1
ET67220005B-PSS-1YR	ET67220005B-PSS-1YR		Annual Maintenance PSS (ET67220005B)	\$195	Each	10%		\$175	Other	F1
ET67220005BTU-PSS-1YR	ET67220005BTU-PSS-1YR		Annual Maintenance PSS (ET67220005BTU)	\$204	Each	10%		\$183	Other	F1
ET67220005BU-PSS-1YR	ET67220005BU-PSS-1YR		Annual Maintenance PSS (ET67220005BU)	\$204	Each	10%		\$183	Other	F1
ET67240001B-PSS-1YR	ET67240001B-PSS-1YR		Annual Maintenance PSS (ET67240001B)	\$340	Each	10%		\$306	Other	F1
ET67240001BTU-PSS-1YR	ET67240001BTU-PSS-1YR		Annual Maintenance PSS (ET67240001BTU)	\$356	Each	10%		\$321	Other	F1
ET67240001BU-PSS-1YR	ET67240001BU-PSS-1YR		Annual Maintenance PSS (ET67240001BU)	\$356	Each	10%		\$321	Other	F1
ET67240005B-PSS-1YR	ET67240005B-PSS-1YR		Annual Maintenance PSS (ET67240005B)	\$340	Each	10%		\$306	Other	F1
ET67240005BTU-PSS-1YR	ET67240005BTU-PSS-1YR		Annual Maintenance PSS (ET67240005BTU)	\$356	Each	10%		\$321	Other	F1
ET67240005BU-PSS-1YR	ET67240005BU-PSS-1YR		Annual Maintenance PSS (ET67240005BU)	\$356	Each	10%		\$321	Other	F1
ET67240006B-PSS-1YR	ET67240006B-PSS-1YR		Annual Maintenance PSS (ET67240006B)	\$340	Each	10%		\$306	Other	F1
ET67240006BTU-PSS-1YR	ET67240006BTU-PSS-1YR		Annual Maintenance PSS (ET67240006BTU)	\$356	Each	10%		\$321	Other	F1
ET67240006BU-PSS-1YR	ET67240006BU-PSS-1YR		Annual Maintenance PSS (ET67240006BU)	\$356	Each	10%		\$321	Other	F1
ET67240007B-PSS-1YR	ET67240007B-PSS-1YR		Annual Maintenance PSS (ET67240007B)	\$340	Each	10%		\$306	Other	F1
ET67240007BTU-PSS-1YR	ET67240007BTU-PSS-1YR		Annual Maintenance PSS (ET67240007BTU)	\$356	Each	10%		\$321	Other	F1
ET67240007BU-PSS-1YR	ET67240007BU-PSS-1YR		Annual Maintenance PSS (ET67240007BU)	\$356	Each	10%		\$321	Other	F1
ET6724000FB-PSS-1YR	ET6724000FB-PSS-1YR		Annual Maintenance PSS (ET6724000FB)	\$340	Each	10%		\$306	Other	F1
ET6724000FBTU-PSS-1YR	ET6724000FBTU-PSS-1YR		Annual Maintenance PSS (ET6724000FBTU)	\$356	Each	10%		\$321	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ET6724000FBU-PSS-1YR	ET6724000FBU-PSS-1YR	Annual Maintenance PSS (ET6724000FBU)		\$356	Each	10%	\$321	Other	F1
ET6724000SB-PSS-1YR	ET6724000SB-PSS-1YR	Annual Maintenance PSS (ET6724000SB)		\$340	Each	10%	\$306	Other	F1
ET6724000SBU-PSS-1YR	ET6724000SBU-PSS-1YR	Annual Maintenance PSS (ET6724000SBU)		\$356	Each	10%	\$321	Other	F1
ET-BEDIR-PSS-1YR	ET-BEDIR-PSS-1YR	Annual Maintenance PSS (ET-BEDIR)		\$1,950	Each	10%	\$1,755	Other	F1
ET-BEDIRUFD-PSS-1YR	ET-BEDIRUFD-PSS-1YR	Annual Maintenance PSS (ET-BEDIRUFD)		\$1,950	Each	10%	\$1,755	Other	F1
ET-BEDIRU-PSS-1YR	ET-BEDIRU-PSS-1YR	Annual Maintenance PSS (ET-BEDIRU)		\$1,950	Each	10%	\$1,755	Other	F1
ET-BK40000E-PSS-1YR	ET-BK40000E-PSS-1YR	Annual Maintenance PSS (ET-BK40000E)		\$420	Each	10%	\$378	Other	F1
ET-BK40000EUF-PSS-1YR	ET-BK40000EUF-PSS-1YR	Annual Maintenance PSS (ET-BK40000EUF)		\$3,822	Each	10%	\$3,440	Other	F1
ET-BK40000EU-PSS-1YR	ET-BK40000EU-PSS-1YR	Annual Maintenance PSS (ET-BK40000EU)		\$1,092	Each	10%	\$983	Other	F1
ET-CAPF-PSS-1YR	ET-CAPF-PSS-1YR	Annual Maintenance PSS (ET-CAPF)		\$2,618	Each	10%	\$2,356	Other	F1
ET-CAPFU-PSS-1YR	ET-CAPFU-PSS-1YR	Annual Maintenance PSS (ET-CAPFU)		\$3,142	Each	10%	\$2,828	Other	F1
ET-CAPX-PSS-1YR	ET-CAPX-PSS-1YR	Annual Maintenance PSS (ET-CAPX)		\$3,678	Each	10%	\$3,310	Other	F1
ET-CAPXU-PSS-1YR	ET-CAPXU-PSS-1YR	Annual Maintenance PSS (ET-CAPXU)		\$4,414	Each	10%	\$3,973	Other	F1
ET-EBF-1024-ADD-PSS-1YR	ET-EBF-1024-ADD-PSS-1YR	Annual Maintenance PSS (ET-EBF-1024-ADD)		\$198,699	Each	10%	\$178,829	Other	F1
ET-EBF-1024-ADDUFD-PSS-1YR	ET-EBF-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (ET-EBF-1024-ADDUFD)		\$245,064	Each	10%	\$220,558	Other	F1
ET-EBF-1024-ADDU-PSS-1YR	ET-EBF-1024-ADDU-PSS-1YR	Annual Maintenance PSS (ET-EBF-1024-ADDU)		\$245,064	Each	10%	\$220,558	Other	F1
ET-EBF-1024-PSS-1YR	ET-EBF-1024-PSS-1YR	Annual Maintenance PSS (ET-EBF-1024)		\$198,699	Each	10%	\$178,829	Other	F1
ET-EBF-2048-ADD-PSS-1YR	ET-EBF-2048-ADD-PSS-1YR	Annual Maintenance PSS (ET-EBF-2048-ADD)		\$307,331	Each	10%	\$276,598	Other	F1
ET-EBF-2048-ADDUFD-PSS-1YR	ET-EBF-2048-ADDUFD-PSS-1YR	Annual Maintenance PSS (ET-EBF-2048-ADDUFD)		\$375,422	Each	10%	\$337,880	Other	F1
ET-EBF-2048-ADDU-PSS-1YR	ET-EBF-2048-ADDU-PSS-1YR	Annual Maintenance PSS (ET-EBF-2048-ADDU)		\$375,422	Each	10%	\$337,880	Other	F1
ET-EBF-2048-PSS-1YR	ET-EBF-2048-PSS-1YR	Annual Maintenance PSS (ET-EBF-2048)		\$307,331	Each	10%	\$276,598	Other	F1
ET-EBX-1024-ADD-PSS-1YR	ET-EBX-1024-ADD-PSS-1YR	Annual Maintenance PSS (ET-EBX-1024-ADD)		\$198,699	Each	10%	\$178,829	Other	F1
ET-EBX-1024-ADDUFD-PSS-1YR	ET-EBX-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (ET-EBX-1024-ADDUFD)		\$254,084	Each	10%	\$228,676	Other	F1
ET-EBX-1024-ADDU-PSS-1YR	ET-EBX-1024-ADDU-PSS-1YR	Annual Maintenance PSS (ET-EBX-1024-ADDU)		\$254,084	Each	10%	\$228,676	Other	F1
ET-EBX-1024-PSS-1YR	ET-EBX-1024-PSS-1YR	Annual Maintenance PSS (ET-EBX-1024)		\$198,699	Each	10%	\$178,829	Other	F1
ET-EBX-2048-ADD-PSS-1YR	ET-EBX-2048-ADD-PSS-1YR	Annual Maintenance PSS (ET-EBX-2048-ADD)		\$307,331	Each	10%	\$276,598	Other	F1
ET-EBX-2048-ADDUFD-PSS-1YR	ET-EBX-2048-ADDUFD-PSS-1YR	Annual Maintenance PSS (ET-EBX-2048-ADDUFD)		\$384,443	Each	10%	\$345,999	Other	F1
ET-EBX-2048-ADDU-PSS-1YR	ET-EBX-2048-ADDU-PSS-1YR	Annual Maintenance PSS (ET-EBX-2048-ADDU)		\$384,443	Each	10%	\$345,999	Other	F1
ET-EBX-2048-PSS-1YR	ET-EBX-2048-PSS-1YR	Annual Maintenance PSS (ET-EBX-2048)		\$307,331	Each	10%	\$276,598	Other	F1
ET-ECAPF-PSS-1YR	ET-ECAPF-PSS-1YR	Annual Maintenance PSS (ET-ECAPF)		\$1,993	Each	10%	\$1,794	Other	F1
ET-ECAPFU-PSS-1YR	ET-ECAPFU-PSS-1YR	Annual Maintenance PSS (ET-ECAPFU)		\$2,517	Each	10%	\$2,265	Other	F1
ET-ECAPX-PSS-1YR	ET-ECAPX-PSS-1YR	Annual Maintenance PSS (ET-ECAPX)		\$2,202	Each	10%	\$1,982	Other	F1
ET-ECAPXU-PSS-1YR	ET-ECAPXU-PSS-1YR	Annual Maintenance PSS (ET-ECAPXU)		\$2,938	Each	10%	\$2,644	Other	F1
ET-EZBF-1024-ADD-PSS-1YR	ET-EZBF-1024-ADD-PSS-1YR	Annual Maintenance PSS (ET-EZBF-1024-ADD)		\$151,815	Each	10%	\$136,634	Other	F1
ET-EZBF-1024-ADDUFD-PSS-1YR	ET-EZBF-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (ET-EZBF-1024-ADDUFD)		\$183,656	Each	10%	\$165,290	Other	F1
ET-EZBF-1024-ADDU-PSS-1YR	ET-EZBF-1024-ADDU-PSS-1YR	Annual Maintenance PSS (ET-EZBF-1024-ADDU)		\$183,656	Each	10%	\$165,290	Other	F1
ET-EZBF-1024-PSS-1YR	ET-EZBF-1024-PSS-1YR	Annual Maintenance PSS (ET-EZBF-1024)		\$151,815	Each	10%	\$136,634	Other	F1
ET-EZBF-2048-ADD-PSS-1YR	ET-EZBF-2048-ADD-PSS-1YR	Annual Maintenance PSS (ET-EZBF-2048-ADD)		\$267,703	Each	10%	\$240,933	Other	F1
ET-EZBF-2048-ADDUFD-PSS-1YR	ET-EZBF-2048-ADDUFD-PSS-1YR	Annual Maintenance PSS (ET-EZBF-2048-ADDUFD)		\$322,723	Each	10%	\$290,451	Other	F1
ET-EZBF-2048-ADDU-PSS-1YR	ET-EZBF-2048-ADDU-PSS-1YR	Annual Maintenance PSS (ET-EZBF-2048-ADDU)		\$322,723	Each	10%	\$290,451	Other	F1
ET-EZBF-2048-PSS-1YR	ET-EZBF-2048-PSS-1YR	Annual Maintenance PSS (ET-EZBF-2048)		\$267,703	Each	10%	\$240,933	Other	F1
ET-EZBX-1024-ADD-PSS-1YR	ET-EZBX-1024-ADD-PSS-1YR	Annual Maintenance PSS (ET-EZBX-1024-ADD)		\$151,815	Each	10%	\$136,634	Other	F1
ET-EZBX-1024-ADDUFD-PSS-1YR	ET-EZBX-1024-ADDUFD-PSS-1YR	Annual Maintenance PSS (ET-EZBX-1024-ADDUFD)		\$185,901	Each	10%	\$167,311	Other	F1
ET-EZBX-1024-ADDU-PSS-1YR	ET-EZBX-1024-ADDU-PSS-1YR	Annual Maintenance PSS (ET-EZBX-1024-ADDU)		\$185,901	Each	10%	\$167,311	Other	F1
ET-EZBX-1024-PSS-1YR	ET-EZBX-1024-PSS-1YR	Annual Maintenance PSS (ET-EZBX-1024)		\$151,815	Each	10%	\$136,634	Other	F1
ET-EZBX-2048-ADD-PSS-1YR	ET-EZBX-2048-ADD-PSS-1YR	Annual Maintenance PSS (ET-EZBX-2048-ADD)		\$267,703	Each	10%	\$240,933	Other	F1
ET-EZBX-2048-ADDUFD-PSS-1YR	ET-EZBX-2048-ADDUFD-PSS-1YR	Annual Maintenance PSS (ET-EZBX-2048-ADDUFD)		\$324,967	Each	10%	\$292,470	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
ET-EZBX-2048-ADDU-PSS-1YR	ET-EZBX-2048-ADDU-PSS-1YR		Annual Maintenance PSS (ET-EZBX-2048-ADDU)	\$324,967	Each	10%	\$292,470	Other	F1	
ET-EZBX-2048-PSS-1YR	ET-EZBX-2048-PSS-1YR		Annual Maintenance PSS (ET-EZBX-2048)	\$267,703	Each	10%	\$240,933	Other	F1	
ET-EZCAPF-PSS-1YR	ET-EZCAPF-PSS-1YR		Annual Maintenance PSS (ET-EZCAPF)	\$1,993	Each	10%	\$1,794	Other	F1	
ET-EZCAPFU-PSS-1YR	ET-EZCAPFU-PSS-1YR		Annual Maintenance PSS (ET-EZCAPFU)	\$2,505	Each	10%	\$2,255	Other	F1	
ET-EZCAPX-PSS-1YR	ET-EZCAPX-PSS-1YR		Annual Maintenance PSS (ET-EZCAPX)	\$2,162	Each	10%	\$1,946	Other	F1	
ET-EZCAPXU-PSS-1YR	ET-EZCAPXU-PSS-1YR		Annual Maintenance PSS (ET-EZCAPXU)	\$2,881	Each	10%	\$2,593	Other	F1	
ET-FE00008S-PSS-1YR	ET-FE00008S-PSS-1YR		Annual Maintenance PSS (ET-FE00008S)	\$3,115	Each	10%	\$2,804	Other	F1	
ET-FE00008SUF-PSS-1YR	ET-FE00008SUF-PSS-1YR		Annual Maintenance PSS (ET-FE00008SUF)	\$3,650	Each	10%	\$3,285	Other	F1	
ET-FE00008SU-PSS-1YR	ET-FE00008SU-PSS-1YR		Annual Maintenance PSS (ET-FE00008SU)	\$4,050	Each	10%	\$3,645	Other	F1	
ET-FE00080S-PSS-1YR	ET-FE00080S-PSS-1YR		Annual Maintenance PSS (ET-FE00080S)	\$1,430	Each	10%	\$1,287	Other	F1	
ET-FE00080SUF-PSS-1YR	ET-FE00080SUF-PSS-1YR		Annual Maintenance PSS (ET-FE00080SUF)	\$6,304	Each	10%	\$5,674	Other	F1	
ET-FE00080SU-PSS-1YR	ET-FE00080SU-PSS-1YR		Annual Maintenance PSS (ET-FE00080SU)	\$1,859	Each	10%	\$1,673	Other	F1	
ET-FE00200TC-PSS-1YR	ET-FE00200TC-PSS-1YR		Annual Maintenance PSS (ET-FE00200TC)	\$440	Each	10%	\$396	Other	F1	
ET-FE00200TCUF-PSS-1YR	ET-FE00200TCUF-PSS-1YR		Annual Maintenance PSS (ET-FE00200TCUF)	\$2,002	Each	10%	\$1,802	Other	F1	
ET-FE00200TCU-PSS-1YR	ET-FE00200TCU-PSS-1YR		Annual Maintenance PSS (ET-FE00200TCU)	\$1,144	Each	10%	\$1,030	Other	F1	
ET-FE00200TO-PSS-1YR	ET-FE00200TO-PSS-1YR		Annual Maintenance PSS (ET-FE00200TO)	\$420	Each	10%	\$378	Other	F1	
ET-FE00200TOUF-PSS-1YR	ET-FE00200TOUF-PSS-1YR		Annual Maintenance PSS (ET-FE00200TOUF)	\$1,911	Each	10%	\$1,720	Other	F1	
ET-FE00200TOU-PSS-1YR	ET-FE00200TOU-PSS-1YR		Annual Maintenance PSS (ET-FE00200TOU)	\$1,092	Each	10%	\$983	Other	F1	
ET-FE00400C4-PSS-1YR	ET-FE00400C4-PSS-1YR		Annual Maintenance PSS (ET-FE00400C4)	\$396	Each	10%	\$356	Other	F1	
ET-FE00400C4UF-PSS-1YR	ET-FE00400C4UF-PSS-1YR		Annual Maintenance PSS (ET-FE00400C4UF)	\$1,800	Each	10%	\$1,620	Other	F1	
ET-FE00400C4U-PSS-1YR	ET-FE00400C4U-PSS-1YR		Annual Maintenance PSS (ET-FE00400C4U)	\$515	Each	10%	\$464	Other	F1	
ET-FE00800T-PSS-1YR	ET-FE00800T-PSS-1YR		Annual Maintenance PSS (ET-FE00800T)	\$1,095	Each	10%	\$986	Other	F1	
ET-FE00800TUF-PSS-1YR	ET-FE00800TUF-PSS-1YR		Annual Maintenance PSS (ET-FE00800TUF)	\$4,984	Each	10%	\$4,486	Other	F1	
ET-FE00800TU-PSS-1YR	ET-FE00800TU-PSS-1YR		Annual Maintenance PSS (ET-FE00800TU)	\$1,424	Each	10%	\$1,282	Other	F1	
ET-FE08000E-PSS-1YR	ET-FE08000E-PSS-1YR		Annual Maintenance PSS (ET-FE08000E)	\$828	Each	10%	\$745	Other	F1	
ET-FE08000EUF-PSS-1YR	ET-FE08000EUF-PSS-1YR		Annual Maintenance PSS (ET-FE08000EUF)	\$3,790	Each	10%	\$3,411	Other	F1	
ET-FE08000EU-PSS-1YR	ET-FE08000EU-PSS-1YR		Annual Maintenance PSS (ET-FE08000EU)	\$1,076	Each	10%	\$968	Other	F1	
ET-FE08000S-PSS-1YR	ET-FE08000S-PSS-1YR		Annual Maintenance PSS (ET-FE08000S)	\$2,161	Each	10%	\$1,945	Other	F1	
ET-FE08000SUF-PSS-1YR	ET-FE08000SUF-PSS-1YR		Annual Maintenance PSS (ET-FE08000SUF)	\$6,482	Each	10%	\$5,834	Other	F1	
ET-FE08000SU-PSS-1YR	ET-FE08000SU-PSS-1YR		Annual Maintenance PSS (ET-FE08000SU)	\$2,809	Each	10%	\$2,528	Other	F1	
ET-FE44000E-PSS-1YR	ET-FE44000E-PSS-1YR		Annual Maintenance PSS (ET-FE44000E)	\$663	Each	10%	\$597	Other	F1	
ET-FE44000EUF-PSS-1YR	ET-FE44000EUF-PSS-1YR		Annual Maintenance PSS (ET-FE44000EUF)	\$2,654	Each	10%	\$2,389	Other	F1	
ET-FE44000EU-PSS-1YR	ET-FE44000EU-PSS-1YR		Annual Maintenance PSS (ET-FE44000EU)	\$862	Each	10%	\$776	Other	F1	
ET-FE62000E-PSS-1YR	ET-FE62000E-PSS-1YR		Annual Maintenance PSS (ET-FE62000E)	\$479	Each	10%	\$431	Other	F1	
ET-FE62000EUF-PSS-1YR	ET-FE62000EUF-PSS-1YR		Annual Maintenance PSS (ET-FE62000EUF)	\$623	Each	10%	\$561	Other	F1	
ET-FE62000EU-PSS-1YR	ET-FE62000EU-PSS-1YR		Annual Maintenance PSS (ET-FE62000EU)	\$1,867	Each	10%	\$1,680	Other	F1	
ET-FE80000E-PSS-1YR	ET-FE80000E-PSS-1YR		Annual Maintenance PSS (ET-FE80000E)	\$414	Each	10%	\$373	Other	F1	
ET-FE80000EUF-PSS-1YR	ET-FE80000EUF-PSS-1YR		Annual Maintenance PSS (ET-FE80000EUF)	\$1,657	Each	10%	\$1,491	Other	F1	
ET-FE80000EU-PSS-1YR	ET-FE80000EU-PSS-1YR		Annual Maintenance PSS (ET-FE80000EU)	\$538	Each	10%	\$484	Other	F1	
ET-FE80000S-PSS-1YR	ET-FE80000S-PSS-1YR		Annual Maintenance PSS (ET-FE80000S)	\$1,080	Each	10%	\$972	Other	F1	
ET-FE80000SUF-PSS-1YR	ET-FE80000SUF-PSS-1YR		Annual Maintenance PSS (ET-FE80000SUF)	\$4,329	Each	10%	\$3,896	Other	F1	
ET-FE80000SU-PSS-1YR	ET-FE80000SU-PSS-1YR		Annual Maintenance PSS (ET-FE80000SU)	\$2,809	Each	10%	\$2,528	Other	F1	
ET-VBF-1024-ADD-PSS-1YR	ET-VBF-1024-ADD-PSS-1YR		Annual Maintenance PSS (ET-VBF-1024-ADD)	\$231,824	Each	10%	\$208,642	Other	F1	
ET-VBF-1024-ADDUFD-PSS-1YR	ET-VBF-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (ET-VBF-1024-ADDUFD)	\$278,189	Each	10%	\$250,370	Other	F1	
ET-VBF-1024-ADDU-PSS-1YR	ET-VBF-1024-ADDU-PSS-1YR		Annual Maintenance PSS (ET-VBF-1024-ADDU)	\$278,189	Each	10%	\$250,370	Other	F1	
ET-VBF-1024-PSS-1YR	ET-VBF-1024-PSS-1YR		Annual Maintenance PSS (ET-VBF-1024)	\$231,824	Each	10%	\$208,642	Other	F1	
ET-VBF-2048-ADD-PSS-1YR	ET-VBF-2048-ADD-PSS-1YR		Annual Maintenance PSS (ET-VBF-2048-ADD)	\$340,456	Each	10%	\$306,410	Other	F1	
ET-VBF-2048-ADDUFD-PSS-1YR	ET-VBF-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (ET-VBF-2048-ADDUFD)	\$408,547	Each	10%	\$367,692	Other	F1	
ET-VBF-2048-ADDU-PSS-1YR	ET-VBF-2048-ADDU-PSS-1YR		Annual Maintenance PSS (ET-VBF-2048-ADDU)	\$408,547	Each	10%	\$367,692	Other	F1	
ET-VBF-2048-PSS-1YR	ET-VBF-2048-PSS-1YR		Annual Maintenance PSS (ET-VBF-2048)	\$340,456	Each	10%	\$306,410	Other	F1	
ET-VBX-1024-ADD-PSS-1YR	ET-VBX-1024-ADD-PSS-1YR		Annual Maintenance PSS (ET-VBX-1024-ADD)	\$276,927	Each	10%	\$249,234	Other	F1	
ET-VBX-1024-ADDUFD-PSS-1YR	ET-VBX-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (ET-VBX-1024-ADDUFD)	\$332,312	Each	10%	\$299,081	Other	F1	
ET-VBX-1024-ADDU-PSS-1YR	ET-VBX-1024-ADDU-PSS-1YR		Annual Maintenance PSS (ET-VBX-1024-ADDU)	\$332,312	Each	10%	\$299,081	Other	F1	
ET-VBX-1024-PSS-1YR	ET-VBX-1024-PSS-1YR		Annual Maintenance PSS (ET-VBX-1024)	\$276,927	Each	10%	\$249,234	Other	F1	
ET-VBX-2048-ADD-PSS-1YR	ET-VBX-2048-ADD-PSS-1YR		Annual Maintenance PSS (ET-VBX-2048-ADD)	\$385,559	Each	10%	\$347,003	Other	F1	
ET-VBX-2048-ADDUFD-PSS-1YR	ET-VBX-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (ET-VBX-2048-ADDUFD)	\$462,671	Each	10%	\$416,404	Other	F1	
ET-VBX-2048-ADDU-PSS-1YR	ET-VBX-2048-ADDU-PSS-1YR		Annual Maintenance PSS (ET-VBX-2048-ADDU)	\$462,671	Each	10%	\$416,404	Other	F1	
ET-VBX-2048-PSS-1YR	ET-VBX-2048-PSS-1YR		Annual Maintenance PSS (ET-VBX-2048)	\$385,559	Each	10%	\$347,003	Other	F1	
ET-ZBF-1024-ADD-PSS-1YR	ET-ZBF-1024-ADD-PSS-1YR		Annual Maintenance PSS (ET-ZBF-1024-ADD)	\$159,207	Each	10%	\$143,286	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Other		
ET-ZBF-1024-ADDUFD-PSS-1YR	ET-ZBF-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (ET-ZBF-1024-ADDUFD)	\$191,048	Each	10%	\$171,943	Other	F1	
ET-ZBF-1024-ADDU-PSS-1YR	ET-ZBF-1024-ADDU-PSS-1YR		Annual Maintenance PSS (ET-ZBF-1024-ADDU)	\$191,048	Each	10%	\$171,943	Other	F1	
ET-ZBF-1024-PSS-1YR	ET-ZBF-1024-PSS-1YR		Annual Maintenance PSS (ET-ZBF-1024)	\$159,207	Each	10%	\$143,286	Other	F1	
ET-ZBF-2048-ADD-PSS-1YR	ET-ZBF-2048-ADD-PSS-1YR		Annual Maintenance PSS (ET-ZBF-2048-ADD)	\$275,100	Each	10%	\$247,590	Other	F1	
ET-ZBF-2048-ADDUFD-PSS-1YR	ET-ZBF-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (ET-ZBF-2048-ADDUFD)	\$330,120	Each	10%	\$297,108	Other	F1	
ET-ZBF-2048-ADDU-PSS-1YR	ET-ZBF-2048-ADDU-PSS-1YR		Annual Maintenance PSS (ET-ZBF-2048-ADDU)	\$330,120	Each	10%	\$297,108	Other	F1	
ET-ZBF-2048-PSS-1YR	ET-ZBF-2048-PSS-1YR		Annual Maintenance PSS (ET-ZBF-2048)	\$275,100	Each	10%	\$247,590	Other	F1	
ET-ZBX-1024-ADD-PSS-1YR	ET-ZBX-1024-ADD-PSS-1YR		Annual Maintenance PSS (ET-ZBX-1024-ADD)	\$170,428	Each	10%	\$153,385	Other	F1	
ET-ZBX-1024-ADDUFD-PSS-1YR	ET-ZBX-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (ET-ZBX-1024-ADDUFD)	\$204,514	Each	10%	\$184,063	Other	F1	
ET-ZBX-1024-ADDU-PSS-1YR	ET-ZBX-1024-ADDU-PSS-1YR		Annual Maintenance PSS (ET-ZBX-1024-ADDU)	\$204,514	Each	10%	\$184,063	Other	F1	
ET-ZBX-1024-PSS-1YR	ET-ZBX-1024-PSS-1YR		Annual Maintenance PSS (ET-ZBX-1024)	\$170,428	Each	10%	\$153,385	Other	F1	
ET-ZBX-2048-ADD-PSS-1YR	ET-ZBX-2048-ADD-PSS-1YR		Annual Maintenance PSS (ET-ZBX-2048-ADD)	\$286,319	Each	10%	\$257,687	Other	F1	
ET-ZBX-2048-ADDUFD-PSS-1YR	ET-ZBX-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (ET-ZBX-2048-ADDUFD)	\$343,583	Each	10%	\$309,225	Other	F1	
ET-ZBX-2048-ADDU-PSS-1YR	ET-ZBX-2048-ADDU-PSS-1YR		Annual Maintenance PSS (ET-ZBX-2048-ADDU)	\$343,583	Each	10%	\$309,225	Other	F1	
ET-ZBX-2048-PSS-1YR	ET-ZBX-2048-PSS-1YR		Annual Maintenance PSS (ET-ZBX-2048)	\$286,319	Each	10%	\$257,687	Other	F1	
ET-ZCAPF-PSS-1YR	ET-ZCAPF-PSS-1YR		Annual Maintenance PSS (ET-ZCAPF)	\$2,562	Each	10%	\$2,306	Other	F1	
ET-ZCAPFU-PSS-1YR	ET-ZCAPFU-PSS-1YR		Annual Maintenance PSS (ET-ZCAPFU)	\$3,074	Each	10%	\$2,767	Other	F1	
ET-ZCAPX-PSS-1YR	ET-ZCAPX-PSS-1YR		Annual Maintenance PSS (ET-ZCAPX)	\$3,594	Each	10%	\$3,235	Other	F1	
ET-ZCAPXU-PSS-1YR	ET-ZCAPXU-PSS-1YR		Annual Maintenance PSS (ET-ZCAPXU)	\$4,313	Each	10%	\$3,882	Other	F1	
EXPSAS-076-PSS-1YR	EXPSAS-076-PSS-1YR		Annual Maintenance PSS (EXPSAS-076)	\$2,322	Each	10%	\$2,090	Other	F1	
EXPSAS-V56-PSS-1YR	EXPSAS-V56-PSS-1YR		Annual Maintenance PSS (EXPSAS-V56)	\$306	Each	10%	\$275	Other	F1	
EXPSAS-V58-PSS-1YR	EXPSAS-V58-PSS-1YR		Annual Maintenance PSS (EXPSAS-V58)	\$2,245	Each	10%	\$2,021	Other	F1	
EXPSAS-V75-PSS-1YR	EXPSAS-V75-PSS-1YR		Annual Maintenance PSS (EXPSAS-V75)	\$5,309	Each	10%	\$4,778	Other	F1	
EXPSAS-V76-PSS-1YR	EXPSAS-V76-PSS-1YR		Annual Maintenance PSS (EXPSAS-V76)	\$4,644	Each	10%	\$4,180	Other	F1	
EXPSAS-V80-PSS-1YR	EXPSAS-V80-PSS-1YR		Annual Maintenance PSS (EXPSAS-V80)	\$7,045	Each	10%	\$6,341	Other	F1	
EZ-1024-2048UFD-PSS-1YR	EZ-1024-2048UFD-PSS-1YR		Annual Maintenance PSS (EZ-1024-2048UFD)	\$93,522	Each	10%	\$84,170	Other	F1	
EZ-1024-2048UFD-PSS-1YR	EZ-1024-2048UFD-PSS-1YR		Annual Maintenance PSS (EZ-1024-2048UFD)	\$93,522	Each	10%	\$84,170	Other	F1	
EZ-BEDIR-PSS-1YR	EZ-BEDIR-PSS-1YR		Annual Maintenance PSS (EZ-BEDIR)	\$1,156	Each	10%	\$1,040	Other	F1	
EZ-BEDIRUFD-PSS-1YR	EZ-BEDIRUFD-PSS-1YR		Annual Maintenance PSS (EZ-BEDIRUFD)	\$1,156	Each	10%	\$1,040	Other	F1	
EZ-BEDIRU-PSS-1YR	EZ-BEDIRU-PSS-1YR		Annual Maintenance PSS (EZ-BEDIRU)	\$1,156	Each	10%	\$1,040	Other	F1	
EZ-BK40000E-PSS-1YR	EZ-BK40000E-PSS-1YR		Annual Maintenance PSS (EZ-BK40000E)	\$249	Each	10%	\$224	Other	F1	
EZ-BK40000EUF-PSS-1YR	EZ-BK40000EUF-PSS-1YR		Annual Maintenance PSS (EZ-BK40000EUF)	\$2,265	Each	10%	\$2,039	Other	F1	
EZ-BK40000EU-PSS-1YR	EZ-BK40000EU-PSS-1YR		Annual Maintenance PSS (EZ-BK40000EU)	\$647	Each	10%	\$582	Other	F1	
EZ-CAPE-PSS-1YR	EZ-CAPE-PSS-1YR		Annual Maintenance PSS (EZ-CAPE)	\$6,733	Each	10%	\$6,060	Other	F1	
EZ-CAPEU-PSS-1YR	EZ-CAPEU-PSS-1YR		Annual Maintenance PSS (EZ-CAPEU)	\$8,080	Each	10%	\$7,272	Other	F1	
EZ-CAPF-PSS-1YR	EZ-CAPF-PSS-1YR		Annual Maintenance PSS (EZ-CAPF)	\$2,117	Each	10%	\$1,905	Other	F1	
EZ-CAPFU-PSS-1YR	EZ-CAPFU-PSS-1YR		Annual Maintenance PSS (EZ-CAPFU)	\$2,540	Each	10%	\$2,286	Other	F1	
EZ-CAPP-PSS-1YR	EZ-CAPP-PSS-1YR		Annual Maintenance PSS (EZ-CAPP)	\$7,308	Each	10%	\$6,577	Other	F1	
EZ-CAPPU-PSS-1YR	EZ-CAPPU-PSS-1YR		Annual Maintenance PSS (EZ-CAPPU)	\$8,770	Each	10%	\$7,893	Other	F1	
EZ-CAPX-PSS-1YR	EZ-CAPX-PSS-1YR		Annual Maintenance PSS (EZ-CAPX)	\$2,692	Each	10%	\$2,423	Other	F1	
EZ-CAPXU-PSS-1YR	EZ-CAPXU-PSS-1YR		Annual Maintenance PSS (EZ-CAPXU)	\$3,230	Each	10%	\$2,907	Other	F1	
EZ-CAPZE-PSS-1YR	EZ-CAPZE-PSS-1YR		Annual Maintenance PSS (EZ-CAPZE)	\$6,431	Each	10%	\$5,788	Other	F1	
EZ-CAPZEU-PSS-1YR	EZ-CAPZEU-PSS-1YR		Annual Maintenance PSS (EZ-CAPZEU)	\$7,717	Each	10%	\$6,945	Other	F1	
EZ-CAPZP-PSS-1YR	EZ-CAPZP-PSS-1YR		Annual Maintenance PSS (EZ-CAPZP)	\$6,790	Each	10%	\$6,111	Other	F1	
EZ-CAPZPU-PSS-1YR	EZ-CAPZPU-PSS-1YR		Annual Maintenance PSS (EZ-CAPZPU)	\$8,148	Each	10%	\$7,333	Other	F1	
EZ-EBF-1024-ADD-PSS-1YR	EZ-EBF-1024-ADD-PSS-1YR		Annual Maintenance PSS (EZ-EBF-1024-ADD)	\$153,592	Each	10%	\$138,233	Other	F1	
EZ-EBF-1024-ADDUFD-PSS-1YR	EZ-EBF-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-EBF-1024-ADDUFD)	\$191,212	Each	10%	\$172,091	Other	F1	
EZ-EBF-1024-ADDU-PSS-1YR	EZ-EBF-1024-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-EBF-1024-ADDU)	\$191,212	Each	10%	\$172,091	Other	F1	
EZ-EBF-1024-PSS-1YR	EZ-EBF-1024-PSS-1YR		Annual Maintenance PSS (EZ-EBF-1024)	\$153,592	Each	10%	\$138,233	Other	F1	
EZ-EBF-2048-ADD-PSS-1YR	EZ-EBF-2048-ADD-PSS-1YR		Annual Maintenance PSS (EZ-EBF-2048-ADD)	\$196,676	Each	10%	\$177,008	Other	F1	
EZ-EBF-2048-ADDUFD-PSS-1YR	EZ-EBF-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-EBF-2048-ADDUFD)	\$242,912	Each	10%	\$218,621	Other	F1	
EZ-EBF-2048-ADDU-PSS-1YR	EZ-EBF-2048-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-EBF-2048-ADDU)	\$242,912	Each	10%	\$218,621	Other	F1	
EZ-EBF-2048-PSS-1YR	EZ-EBF-2048-PSS-1YR		Annual Maintenance PSS (EZ-EBF-2048)	\$196,676	Each	10%	\$177,008	Other	F1	
EZ-EBX-1024-ADD-PSS-1YR	EZ-EBX-1024-ADD-PSS-1YR		Annual Maintenance PSS (EZ-EBX-1024-ADD)	\$153,592	Each	10%	\$138,233	Other	F1	
EZ-EBX-1024-ADDUFD-PSS-1YR	EZ-EBX-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-EBX-1024-ADDUFD)	\$197,422	Each	10%	\$177,680	Other	F1	
EZ-EBX-1024-ADDU-PSS-1YR	EZ-EBX-1024-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-EBX-1024-ADDU)	\$197,422	Each	10%	\$177,680	Other	F1	
EZ-EBX-1024-PSS-1YR	EZ-EBX-1024-PSS-1YR		Annual Maintenance PSS (EZ-EBX-1024)	\$153,592	Each	10%	\$138,233	Other	F1	
EZ-EBX-2048-ADD-PSS-1YR	EZ-EBX-2048-ADD-PSS-1YR		Annual Maintenance PSS (EZ-EBX-2048-ADD)	\$196,676	Each	10%	\$177,008	Other	F1	
EZ-EBX-2048-ADDUFD-PSS-1YR	EZ-EBX-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-EBX-2048-ADDUFD)	\$249,122	Each	10%	\$224,210	Other	F1	
EZ-EBX-2048-ADDU-PSS-1YR	EZ-EBX-2048-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-EBX-2048-ADDU)	\$249,122	Each	10%	\$224,210	Other	F1	
EZ-EBX-2048-PSS-1YR	EZ-EBX-2048-PSS-1YR		Annual Maintenance PSS (EZ-EBX-2048)	\$196,676	Each	10%	\$177,008	Other	F1	
EZ-EBXS-1024-ADD-PSS-1YR	EZ-EBXS-1024-ADD-PSS-1YR		Annual Maintenance PSS (EZ-EBXS-1024-ADD)	\$244,489	Each	10%	\$220,040	Other	F1	
EZ-EBXS-1024ADDUFD-PSS-1YR	EZ-EBXS-1024ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-EBXS-1024ADDUFD)	\$298,486	Each	10%	\$268,637	Other	F1	
EZ-EBXS-1024-ADDU-PSS-1YR	EZ-EBXS-1024-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-EBXS-1024-ADDU)	\$298,486	Each	10%	\$268,637	Other	F1	
EZ-EBXS-1024-PSS-1YR	EZ-EBXS-1024-PSS-1YR		Annual Maintenance PSS (EZ-EBXS-1024)	\$244,489	Each	10%	\$220,040	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
EZ-ECAPE-PSS-1YR	EZ-ECAPE-PSS-1YR	Annual Maintenance PSS (EZ-ECAPE)		\$6,094	Each	10%	\$5,485	Other	F1
EZ-ECAPEU-PSS-1YR	EZ-ECAPEU-PSS-1YR	Annual Maintenance PSS (EZ-ECAPEU)		\$7,441	Each	10%	\$6,697	Other	F1
EZ-ECAPF-PSS-1YR	EZ-ECAPF-PSS-1YR	Annual Maintenance PSS (EZ-ECAPF)		\$1,478	Each	10%	\$1,330	Other	F1
EZ-ECAPFU-PSS-1YR	EZ-ECAPFU-PSS-1YR	Annual Maintenance PSS (EZ-ECAPFU)		\$1,901	Each	10%	\$1,711	Other	F1
EZ-ECAPP-PSS-1YR	EZ-ECAPP-PSS-1YR	Annual Maintenance PSS (EZ-ECAPP)		\$6,094	Each	10%	\$5,485	Other	F1
EZ-ECAPPU-PSS-1YR	EZ-ECAPPU-PSS-1YR	Annual Maintenance PSS (EZ-ECAPPU)		\$7,556	Each	10%	\$6,800	Other	F1
EZ-ECAPX-PSS-1YR	EZ-ECAPX-PSS-1YR	Annual Maintenance PSS (EZ-ECAPX)		\$1,478	Each	10%	\$1,330	Other	F1
EZ-ECAPXU-PSS-1YR	EZ-ECAPXU-PSS-1YR	Annual Maintenance PSS (EZ-ECAPXU)		\$2,016	Each	10%	\$1,814	Other	F1
EZ-ECAPZE-PSS-1YR	EZ-ECAPZE-PSS-1YR	Annual Maintenance PSS (EZ-ECAPZE)		\$6,094	Each	10%	\$5,485	Other	F1
EZ-ECAPZEU-PSS-1YR	EZ-ECAPZEU-PSS-1YR	Annual Maintenance PSS (EZ-ECAPZEU)		\$7,380	Each	10%	\$6,642	Other	F1
EZ-ECAPZP-PSS-1YR	EZ-ECAPZP-PSS-1YR	Annual Maintenance PSS (EZ-ECAPZP)		\$6,094	Each	10%	\$5,485	Other	F1
EZ-ECAPZPU-PSS-1YR	EZ-ECAPZPU-PSS-1YR	Annual Maintenance PSS (EZ-ECAPZPU)		\$7,452	Each	10%	\$6,707	Other	F1
EZ-EZBF-1024-ADD-PSS-1YR	EZ-EZBF-1024-ADD-PSS-1YR	Annual Maintenance PSS (EZ-EZBF-1024-ADD)		\$87,806	Each	10%	\$79,025	Other	F1
EZ-EZBF-1024-ADDUF-PSS-1YR	EZ-EZBF-1024-ADDUF-PSS-1YR	Annual Maintenance PSS (EZ-EZBF-1024-ADDUF)		\$106,243	Each	10%	\$95,619	Other	F1
EZ-EZBF-1024-ADDU-PSS-1YR	EZ-EZBF-1024-ADDU-PSS-1YR	Annual Maintenance PSS (EZ-EZBF-1024-ADDU)		\$106,243	Each	10%	\$95,619	Other	F1
EZ-EZBF-1024-PSS-1YR	EZ-EZBF-1024-PSS-1YR	Annual Maintenance PSS (EZ-EZBF-1024)		\$87,806	Each	10%	\$79,025	Other	F1
EZ-EZBF-2048-ADD-PSS-1YR	EZ-EZBF-2048-ADD-PSS-1YR	Annual Maintenance PSS (EZ-EZBF-2048-ADD)		\$136,078	Each	10%	\$122,470	Other	F1
EZ-EZBF-2048-ADDUF-PSS-1YR	EZ-EZBF-2048-ADDUF-PSS-1YR	Annual Maintenance PSS (EZ-EZBF-2048-ADDUF)		\$164,170	Each	10%	\$147,753	Other	F1
EZ-EZBF-2048-ADDU-PSS-1YR	EZ-EZBF-2048-ADDU-PSS-1YR	Annual Maintenance PSS (EZ-EZBF-2048-ADDU)		\$164,170	Each	10%	\$147,753	Other	F1
EZ-EZBF-2048-PSS-1YR	EZ-EZBF-2048-PSS-1YR	Annual Maintenance PSS (EZ-EZBF-2048)		\$136,078	Each	10%	\$122,470	Other	F1
EZ-EZBX-1024-ADD-PSS-1YR	EZ-EZBX-1024-ADD-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-1024-ADD)		\$87,806	Each	10%	\$79,025	Other	F1
EZ-EZBX-1024-ADDUF-PSS-1YR	EZ-EZBX-1024-ADDUF-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-1024-ADDUF)		\$107,575	Each	10%	\$96,818	Other	F1
EZ-EZBX-1024-ADDU-PSS-1YR	EZ-EZBX-1024-ADDU-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-1024-ADDU)		\$107,575	Each	10%	\$96,818	Other	F1
EZ-EZBX-1024-PSS-1YR	EZ-EZBX-1024-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-1024)		\$87,806	Each	10%	\$79,025	Other	F1
EZ-EZBX-2048-ADD-PSS-1YR	EZ-EZBX-2048-ADD-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-2048-ADD)		\$136,078	Each	10%	\$122,470	Other	F1
EZ-EZBX-2048-ADDUF-PSS-1YR	EZ-EZBX-2048-ADDUF-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-2048-ADDUF)		\$165,103	Each	10%	\$148,593	Other	F1
EZ-EZBX-2048-ADDU-PSS-1YR	EZ-EZBX-2048-ADDU-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-2048-ADDU)		\$165,103	Each	10%	\$148,593	Other	F1
EZ-EZBX-2048-PSS-1YR	EZ-EZBX-2048-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-2048)		\$136,078	Each	10%	\$122,470	Other	F1
EZ-EZBX-1024-ADD-PSS-1YR	EZ-EZBX-1024-ADD-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-1024-ADD)		\$239,301	Each	10%	\$215,371	Other	F1
EZ-EZBX-1024ADDUF-PSS-1YR	EZ-EZBX-1024ADDUF-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-1024ADDUF)		\$290,084	Each	10%	\$261,076	Other	F1
EZ-EZBX-1024-ADDU-PSS-1YR	EZ-EZBX-1024-ADDU-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-1024-ADDU)		\$290,084	Each	10%	\$261,076	Other	F1
EZ-EZBX-1024-PSS-1YR	EZ-EZBX-1024-PSS-1YR	Annual Maintenance PSS (EZ-EZBX-1024)		\$239,301	Each	10%	\$215,371	Other	F1
EZ-EZCAPF-PSS-1YR	EZ-EZCAPF-PSS-1YR	Annual Maintenance PSS (EZ-EZCAPF)		\$1,478	Each	10%	\$1,330	Other	F1
EZ-EZCAPFU-PSS-1YR	EZ-EZCAPFU-PSS-1YR	Annual Maintenance PSS (EZ-EZCAPFU)		\$1,841	Each	10%	\$1,657	Other	F1
EZ-EZCAPX-PSS-1YR	EZ-EZCAPX-PSS-1YR	Annual Maintenance PSS (EZ-EZCAPX)		\$1,478	Each	10%	\$1,330	Other	F1
EZ-EZCAPXU-PSS-1YR	EZ-EZCAPXU-PSS-1YR	Annual Maintenance PSS (EZ-EZCAPXU)		\$1,943	Each	10%	\$1,749	Other	F1
EZ-FE00008S-PSS-1YR	EZ-FE00008S-PSS-1YR	Annual Maintenance PSS (EZ-FE00008S)		\$1,846	Each	10%	\$1,661	Other	F1
EZ-FE00008SUF-PSS-1YR	EZ-FE00008SUF-PSS-1YR	Annual Maintenance PSS (EZ-FE00008SUF)		\$2,163	Each	10%	\$1,947	Other	F1
EZ-FE00008SU-PSS-1YR	EZ-FE00008SU-PSS-1YR	Annual Maintenance PSS (EZ-FE00008SU)		\$2,400	Each	10%	\$2,160	Other	F1
EZ-FE00080S-PSS-1YR	EZ-FE00080S-PSS-1YR	Annual Maintenance PSS (EZ-FE00080S)		\$847	Each	10%	\$762	Other	F1
EZ-FE00080SUF-PSS-1YR	EZ-FE00080SUF-PSS-1YR	Annual Maintenance PSS (EZ-FE00080SUF)		\$3,736	Each	10%	\$3,362	Other	F1
EZ-FE00080SU-PSS-1YR	EZ-FE00080SU-PSS-1YR	Annual Maintenance PSS (EZ-FE00080SU)		\$1,102	Each	10%	\$992	Other	F1
EZ-FE00200TC-PSS-1YR	EZ-FE00200TC-PSS-1YR	Annual Maintenance PSS (EZ-FE00200TC)		\$261	Each	10%	\$235	Other	F1
EZ-FE00200TO-PSS-1YR	EZ-FE00200TO-PSS-1YR	Annual Maintenance PSS (EZ-FE00200TO)		\$249	Each	10%	\$224	Other	F1
EZ-FE00200TOUF-PSS-1YR	EZ-FE00200TOUF-PSS-1YR	Annual Maintenance PSS (EZ-FE00200TOUF)		\$1,132	Each	10%	\$1,019	Other	F1
EZ-FE00200TOU-PSS-1YR	EZ-FE00200TOU-PSS-1YR	Annual Maintenance PSS (EZ-FE00200TOU)		\$647	Each	10%	\$582	Other	F1
EZ-FE00200TUF-PSS-1YR	EZ-FE00200TUF-PSS-1YR	Annual Maintenance PSS (EZ-FE00200TUF)		\$1,186	Each	10%	\$1,067	Other	F1
EZ-FE00200TUP-PSS-1YR	EZ-FE00200TUP-PSS-1YR	Annual Maintenance PSS (EZ-FE00200TUP)		\$678	Each	10%	\$610	Other	F1
EZ-FE00800T-PSS-1YR	EZ-FE00800T-PSS-1YR	Annual Maintenance PSS (EZ-FE00800T)		\$649	Each	10%	\$584	Other	F1
EZ-FE00800TUF-PSS-1YR	EZ-FE00800TUF-PSS-1YR	Annual Maintenance PSS (EZ-FE00800TUF)		\$2,953	Each	10%	\$2,658	Other	F1
EZ-FE00800TU-PSS-1YR	EZ-FE00800TU-PSS-1YR	Annual Maintenance PSS (EZ-FE00800TU)		\$844	Each	10%	\$760	Other	F1
EZ-FE08000E-PSS-1YR	EZ-FE08000E-PSS-1YR	Annual Maintenance PSS (EZ-FE08000E)		\$491	Each	10%	\$442	Other	F1
EZ-FE08000EUF-PSS-1YR	EZ-FE08000EUF-PSS-1YR	Annual Maintenance PSS (EZ-FE08000EUF)		\$2,246	Each	10%	\$2,021	Other	F1
EZ-FE08000EU-PSS-1YR	EZ-FE08000EU-PSS-1YR	Annual Maintenance PSS (EZ-FE08000EU)		\$638	Each	10%	\$574	Other	F1
EZ-FE08000S-PSS-1YR	EZ-FE08000S-PSS-1YR	Annual Maintenance PSS (EZ-FE08000S)		\$1,281	Each	10%	\$1,153	Other	F1
EZ-FE08000SUF-PSS-1YR	EZ-FE08000SUF-PSS-1YR	Annual Maintenance PSS (EZ-FE08000SUF)		\$3,841	Each	10%	\$3,457	Other	F1
EZ-FE08000SU-PSS-1YR	EZ-FE08000SU-PSS-1YR	Annual Maintenance PSS (EZ-FE08000SU)		\$1,665	Each	10%	\$1,499	Other	F1
EZ-FE80000E-PSS-1YR	EZ-FE80000E-PSS-1YR	Annual Maintenance PSS (EZ-FE80000E)		\$245	Each	10%	\$221	Other	F1
EZ-FE80000EUF-PSS-1YR	EZ-FE80000EUF-PSS-1YR	Annual Maintenance PSS (EZ-FE80000EUF)		\$982	Each	10%	\$884	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I/Column K)	
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
EZ-FE80000EU-PSS-1YR	EZ-FE80000EU-PSS-1YR	Annual Maintenance PSS (EZ-FE80000EU)		\$319	Each	10%	\$287	Other	F1
EZ-FE80000L-PSS-1YR	EZ-FE80000L-PSS-1YR	Annual Maintenance PSS (EZ-FE80000L)		\$2,303	Each	10%	\$2,073	Other	F1
EZ-FE80000LUF-PSS-1YR	EZ-FE80000LUF-PSS-1YR	Annual Maintenance PSS (EZ-FE80000LUF)		\$3,764	Each	10%	\$3,388	Other	F1
EZ-FE80000LU-PSS-1YR	EZ-FE80000LU-PSS-1YR	Annual Maintenance PSS (EZ-FE80000LU)		\$2,764	Each	10%	\$2,488	Other	F1
EZ-FE80000S-PSS-1YR	EZ-FE80000S-PSS-1YR	Annual Maintenance PSS (EZ-FE80000S)		\$640	Each	10%	\$576	Other	F1
EZ-FE80000SUF-PSS-1YR	EZ-FE80000SUF-PSS-1YR	Annual Maintenance PSS (EZ-FE80000SUF)		\$2,565	Each	10%	\$2,309	Other	F1
EZ-FE80000SU-PSS-1YR	EZ-FE80000SU-PSS-1YR	Annual Maintenance PSS (EZ-FE80000SU)		\$1,665	Each	10%	\$1,499	Other	F1
EZF-NAS-SN-PSS-1YR	EZF-NAS-SN-PSS-1YR	Annual Maintenance PSS (EZF-NAS-SN)		\$26,800	Each	10%	\$24,120	Other	F1
EZF-NAS-SNU-PSS-1YR	EZF-NAS-SNU-PSS-1YR	Annual Maintenance PSS (EZF-NAS-SNU)		\$26,800	Each	10%	\$24,120	Other	F1
EZSM-1ADDBASE-PSS-1YR	EZSM-1ADDBASE-PSS-1YR	Annual Maintenance PSS (EZSM-1ADDBASE)		\$964	Each	10%	\$868	Other	F1
EZSM-1ADD-C01-PSS-1YR	EZSM-1ADD-C01-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C01)		\$170	Each	10%	\$153	Other	F1
EZSM-1ADD-C02-PSS-1YR	EZSM-1ADD-C02-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C02)		\$160	Each	10%	\$144	Other	F1
EZSM-1ADD-C03-PSS-1YR	EZSM-1ADD-C03-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C03)		\$140	Each	10%	\$126	Other	F1
EZSM-1ADD-C04-PSS-1YR	EZSM-1ADD-C04-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C04)		\$130	Each	10%	\$117	Other	F1
EZSM-1ADD-C05-PSS-1YR	EZSM-1ADD-C05-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C05)		\$126	Each	10%	\$113	Other	F1
EZSM-1ADD-C06-PSS-1YR	EZSM-1ADD-C06-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C06)		\$112	Each	10%	\$101	Other	F1
EZSM-1ADD-C07-PSS-1YR	EZSM-1ADD-C07-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C07)		\$100	Each	10%	\$90	Other	F1
EZSM-1ADD-C08-PSS-1YR	EZSM-1ADD-C08-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C08)		\$86	Each	10%	\$77	Other	F1
EZSM-1ADD-C09-PSS-1YR	EZSM-1ADD-C09-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C09)		\$76	Each	10%	\$68	Other	F1
EZSM-1ADD-C10-PSS-1YR	EZSM-1ADD-C10-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C10)		\$66	Each	10%	\$59	Other	F1
EZSM-1ADD-C11-PSS-1YR	EZSM-1ADD-C11-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-C11)		\$56	Each	10%	\$50	Other	F1
EZSM-1ADD-N01-PSS-1YR	EZSM-1ADD-N01-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N01)		\$86	Each	10%	\$77	Other	F1
EZSM-1ADD-N02-PSS-1YR	EZSM-1ADD-N02-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N02)		\$80	Each	10%	\$72	Other	F1
EZSM-1ADD-N03-PSS-1YR	EZSM-1ADD-N03-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N03)		\$70	Each	10%	\$63	Other	F1
EZSM-1ADD-N04-PSS-1YR	EZSM-1ADD-N04-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N04)		\$66	Each	10%	\$59	Other	F1
EZSM-1ADD-N05-PSS-1YR	EZSM-1ADD-N05-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N05)		\$62	Each	10%	\$56	Other	F1
EZSM-1ADD-N06-PSS-1YR	EZSM-1ADD-N06-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N06)		\$56	Each	10%	\$50	Other	F1
EZSM-1ADD-N07-PSS-1YR	EZSM-1ADD-N07-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N07)		\$50	Each	10%	\$45	Other	F1
EZSM-1ADD-N08-PSS-1YR	EZSM-1ADD-N08-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N08)		\$44	Each	10%	\$40	Other	F1
EZSM-1ADD-N09-PSS-1YR	EZSM-1ADD-N09-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N09)		\$38	Each	10%	\$34	Other	F1
EZSM-1ADD-N10-PSS-1YR	EZSM-1ADD-N10-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N10)		\$32	Each	10%	\$29	Other	F1
EZSM-1ADD-N11-PSS-1YR	EZSM-1ADD-N11-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-N11)		\$28	Each	10%	\$25	Other	F1
EZSM-1ADD-R01-PSS-1YR	EZSM-1ADD-R01-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R01)		\$340	Each	10%	\$306	Other	F1
EZSM-1ADD-R02-PSS-1YR	EZSM-1ADD-R02-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R02)		\$320	Each	10%	\$288	Other	F1
EZSM-1ADD-R03-PSS-1YR	EZSM-1ADD-R03-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R03)		\$282	Each	10%	\$254	Other	F1
EZSM-1ADD-R04-PSS-1YR	EZSM-1ADD-R04-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R04)		\$260	Each	10%	\$234	Other	F1
EZSM-1ADD-R05-PSS-1YR	EZSM-1ADD-R05-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R05)		\$250	Each	10%	\$225	Other	F1
EZSM-1ADD-R06-PSS-1YR	EZSM-1ADD-R06-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R06)		\$226	Each	10%	\$203	Other	F1
EZSM-1ADD-R07-PSS-1YR	EZSM-1ADD-R07-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R07)		\$200	Each	10%	\$180	Other	F1
EZSM-1ADD-R08-PSS-1YR	EZSM-1ADD-R08-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R08)		\$174	Each	10%	\$157	Other	F1
EZSM-1ADD-R09-PSS-1YR	EZSM-1ADD-R09-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R09)		\$152	Each	10%	\$137	Other	F1
EZSM-1ADD-R10-PSS-1YR	EZSM-1ADD-R10-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R10)		\$132	Each	10%	\$119	Other	F1
EZSM-1ADD-R11-PSS-1YR	EZSM-1ADD-R11-PSS-1YR	Annual Maintenance PSS (EZSM-1ADD-R11)		\$114	Each	10%	\$103	Other	F1
EZSM1ADD-RBAS-PSS-1YR	EZSM1ADD-RBAS-PSS-1YR	Annual Maintenance PSS (EZSM1ADD-RBAS)		\$1,928	Each	10%	\$1,735	Other	F1
EZSM-1BASE-PSS-1YR	EZSM-1BASE-PSS-1YR	Annual Maintenance PSS (EZSM-1BASE)		\$1,928	Each	10%	\$1,735	Other	F1
EZSM-1C01-PSS-1YR	EZSM-1C01-PSS-1YR	Annual Maintenance PSS (EZSM-1C01)		\$340	Each	10%	\$306	Other	F1
EZSM-1C02-PSS-1YR	EZSM-1C02-PSS-1YR	Annual Maintenance PSS (EZSM-1C02)		\$320	Each	10%	\$288	Other	F1
EZSM-1C03-PSS-1YR	EZSM-1C03-PSS-1YR	Annual Maintenance PSS (EZSM-1C03)		\$282	Each	10%	\$254	Other	F1
EZSM-1C04-PSS-1YR	EZSM-1C04-PSS-1YR	Annual Maintenance PSS (EZSM-1C04)		\$260	Each	10%	\$234	Other	F1
EZSM-1C05-PSS-1YR	EZSM-1C05-PSS-1YR	Annual Maintenance PSS (EZSM-1C05)		\$250	Each	10%	\$225	Other	F1
EZSM-1C06-PSS-1YR	EZSM-1C06-PSS-1YR	Annual Maintenance PSS (EZSM-1C06)		\$226	Each	10%	\$203	Other	F1
EZSM-1C07-PSS-1YR	EZSM-1C07-PSS-1YR	Annual Maintenance PSS (EZSM-1C07)		\$200	Each	10%	\$180	Other	F1
EZSM-1C08-PSS-1YR	EZSM-1C08-PSS-1YR	Annual Maintenance PSS (EZSM-1C08)		\$174	Each	10%	\$157	Other	F1
EZSM-1C09-PSS-1YR	EZSM-1C09-PSS-1YR	Annual Maintenance PSS (EZSM-1C09)		\$152	Each	10%	\$137	Other	F1
EZSM-1C10-PSS-1YR	EZSM-1C10-PSS-1YR	Annual Maintenance PSS (EZSM-1C10)		\$132	Each	10%	\$119	Other	F1
EZSM-1C11-PSS-1YR	EZSM-1C11-PSS-1YR	Annual Maintenance PSS (EZSM-1C11)		\$114	Each	10%	\$103	Other	F1
EZSM-1N01-PSS-1YR	EZSM-1N01-PSS-1YR	Annual Maintenance PSS (EZSM-1N01)		\$170	Each	10%	\$153	Other	F1
EZSM-1N02-PSS-1YR	EZSM-1N02-PSS-1YR	Annual Maintenance PSS (EZSM-1N02)		\$160	Each	10%	\$144	Other	F1
EZSM-1N03-PSS-1YR	EZSM-1N03-PSS-1YR	Annual Maintenance PSS (EZSM-1N03)		\$140	Each	10%	\$126	Other	F1
EZSM-1N04-PSS-1YR	EZSM-1N04-PSS-1YR	Annual Maintenance PSS (EZSM-1N04)		\$130	Each	10%	\$117	Other	F1
EZSM-1N05-PSS-1YR	EZSM-1N05-PSS-1YR	Annual Maintenance PSS (EZSM-1N05)		\$126	Each	10%	\$113	Other	F1
EZSM-1N06-PSS-1YR	EZSM-1N06-PSS-1YR	Annual Maintenance PSS (EZSM-1N06)		\$112	Each	10%	\$101	Other	F1
EZSM-1N07-PSS-1YR	EZSM-1N07-PSS-1YR	Annual Maintenance PSS (EZSM-1N07)		\$100	Each	10%	\$90	Other	F1





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down			
EZSM-ADD-N08-PSS-1YR	EZSM-ADD-N08-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-N08)	\$44	Each	10%	\$40	Other	F1		
EZSM-ADD-N09-PSS-1YR	EZSM-ADD-N09-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-N09)	\$38	Each	10%	\$34	Other	F1		
EZSM-ADD-N10-PSS-1YR	EZSM-ADD-N10-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-N10)	\$32	Each	10%	\$29	Other	F1		
EZSM-ADD-N11-PSS-1YR	EZSM-ADD-N11-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-N11)	\$28	Each	10%	\$25	Other	F1		
EZSM-ADD-R01-PSS-1YR	EZSM-ADD-R01-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R01)	\$170	Each	10%	\$153	Other	F1		
EZSM-ADD-R02-PSS-1YR	EZSM-ADD-R02-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R02)	\$160	Each	10%	\$144	Other	F1		
EZSM-ADD-R03-PSS-1YR	EZSM-ADD-R03-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R03)	\$140	Each	10%	\$126	Other	F1		
EZSM-ADD-R04-PSS-1YR	EZSM-ADD-R04-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R04)	\$130	Each	10%	\$117	Other	F1		
EZSM-ADD-R05-PSS-1YR	EZSM-ADD-R05-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R05)	\$126	Each	10%	\$113	Other	F1		
EZSM-ADD-R06-PSS-1YR	EZSM-ADD-R06-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R06)	\$112	Each	10%	\$101	Other	F1		
EZSM-ADD-R07-PSS-1YR	EZSM-ADD-R07-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R07)	\$100	Each	10%	\$90	Other	F1		
EZSM-ADD-R08-PSS-1YR	EZSM-ADD-R08-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R08)	\$86	Each	10%	\$77	Other	F1		
EZSM-ADD-R09-PSS-1YR	EZSM-ADD-R09-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R09)	\$76	Each	10%	\$68	Other	F1		
EZSM-ADD-R10-PSS-1YR	EZSM-ADD-R10-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R10)	\$66	Each	10%	\$59	Other	F1		
EZSM-ADD-R11-PSS-1YR	EZSM-ADD-R11-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-R11)	\$56	Each	10%	\$50	Other	F1		
EZSM-ADD-RBAS-PSS-1YR	EZSM-ADD-RBAS-PSS-1YR		Annual Maintenance PSS (EZSM-ADD-RBAS)	\$964	Each	10%	\$868	Other	F1		
EZSM-BASE-PSS-1YR	EZSM-BASE-PSS-1YR		Annual Maintenance PSS (EZSM-BASE)	\$1,928	Each	10%	\$1,735	Other	F1		
EZSM-C01-PSS-1YR	EZSM-C01-PSS-1YR		Annual Maintenance PSS (EZSM-C01)	\$340	Each	10%	\$306	Other	F1		
EZSM-C02-PSS-1YR	EZSM-C02-PSS-1YR		Annual Maintenance PSS (EZSM-C02)	\$320	Each	10%	\$288	Other	F1		
EZSM-C03-PSS-1YR	EZSM-C03-PSS-1YR		Annual Maintenance PSS (EZSM-C03)	\$262	Each	10%	\$234	Other	F1		
EZSM-C04-PSS-1YR	EZSM-C04-PSS-1YR		Annual Maintenance PSS (EZSM-C04)	\$200	Each	10%	\$180	Other	F1		
EZSM-C05-PSS-1YR	EZSM-C05-PSS-1YR		Annual Maintenance PSS (EZSM-C05)	\$250	Each	10%	\$225	Other	F1		
EZSM-C06-PSS-1YR	EZSM-C06-PSS-1YR		Annual Maintenance PSS (EZSM-C06)	\$226	Each	10%	\$203	Other	F1		
EZSM-C07-PSS-1YR	EZSM-C07-PSS-1YR		Annual Maintenance PSS (EZSM-C07)	\$200	Each	10%	\$180	Other	F1		
EZSM-C08-PSS-1YR	EZSM-C08-PSS-1YR		Annual Maintenance PSS (EZSM-C08)	\$174	Each	10%	\$157	Other	F1		
EZSM-C09-PSS-1YR	EZSM-C09-PSS-1YR		Annual Maintenance PSS (EZSM-C09)	\$152	Each	10%	\$137	Other	F1		
EZSM-C10-PSS-1YR	EZSM-C10-PSS-1YR		Annual Maintenance PSS (EZSM-C10)	\$132	Each	10%	\$119	Other	F1		
EZSM-C11-PSS-1YR	EZSM-C11-PSS-1YR		Annual Maintenance PSS (EZSM-C11)	\$114	Each	10%	\$103	Other	F1		
EZSM-N01-PSS-1YR	EZSM-N01-PSS-1YR		Annual Maintenance PSS (EZSM-N01)	\$170	Each	10%	\$153	Other	F1		
EZSM-N02-PSS-1YR	EZSM-N02-PSS-1YR		Annual Maintenance PSS (EZSM-N02)	\$160	Each	10%	\$144	Other	F1		
EZSM-N03-PSS-1YR	EZSM-N03-PSS-1YR		Annual Maintenance PSS (EZSM-N03)	\$140	Each	10%	\$126	Other	F1		
EZSM-N04-PSS-1YR	EZSM-N04-PSS-1YR		Annual Maintenance PSS (EZSM-N04)	\$130	Each	10%	\$117	Other	F1		
EZSM-N05-PSS-1YR	EZSM-N05-PSS-1YR		Annual Maintenance PSS (EZSM-N05)	\$126	Each	10%	\$113	Other	F1		
EZSM-N06-PSS-1YR	EZSM-N06-PSS-1YR		Annual Maintenance PSS (EZSM-N06)	\$112	Each	10%	\$101	Other	F1		
EZSM-N07-PSS-1YR	EZSM-N07-PSS-1YR		Annual Maintenance PSS (EZSM-N07)	\$100	Each	10%	\$90	Other	F1		
EZSM-N08-PSS-1YR	EZSM-N08-PSS-1YR		Annual Maintenance PSS (EZSM-N08)	\$86	Each	10%	\$77	Other	F1		
EZSM-N09-PSS-1YR	EZSM-N09-PSS-1YR		Annual Maintenance PSS (EZSM-N09)	\$76	Each	10%	\$68	Other	F1		
EZSM-N10-PSS-1YR	EZSM-N10-PSS-1YR		Annual Maintenance PSS (EZSM-N10)	\$66	Each	10%	\$59	Other	F1		
EZSM-N11-PSS-1YR	EZSM-N11-PSS-1YR		Annual Maintenance PSS (EZSM-N11)	\$56	Each	10%	\$50	Other	F1		
EZSM-R01-PSS-1YR	EZSM-R01-PSS-1YR		Annual Maintenance PSS (EZSM-R01)	\$340	Each	10%	\$306	Other	F1		
EZSM-R02-PSS-1YR	EZSM-R02-PSS-1YR		Annual Maintenance PSS (EZSM-R02)	\$320	Each	10%	\$288	Other	F1		
EZSM-R03-PSS-1YR	EZSM-R03-PSS-1YR		Annual Maintenance PSS (EZSM-R03)	\$282	Each	10%	\$254	Other	F1		
EZSM-R04-PSS-1YR	EZSM-R04-PSS-1YR		Annual Maintenance PSS (EZSM-R04)	\$260	Each	10%	\$234	Other	F1		
EZSM-R05-PSS-1YR	EZSM-R05-PSS-1YR		Annual Maintenance PSS (EZSM-R05)	\$250	Each	10%	\$225	Other	F1		
EZSM-R06-PSS-1YR	EZSM-R06-PSS-1YR		Annual Maintenance PSS (EZSM-R06)	\$226	Each	10%	\$203	Other	F1		
EZSM-R07-PSS-1YR	EZSM-R07-PSS-1YR		Annual Maintenance PSS (EZSM-R07)	\$200	Each	10%	\$180	Other	F1		
EZSM-R08-PSS-1YR	EZSM-R08-PSS-1YR		Annual Maintenance PSS (EZSM-R08)	\$174	Each	10%	\$157	Other	F1		
EZSM-R09-PSS-1YR	EZSM-R09-PSS-1YR		Annual Maintenance PSS (EZSM-R09)	\$152	Each	10%	\$137	Other	F1		
EZSM-R10-PSS-1YR	EZSM-R10-PSS-1YR		Annual Maintenance PSS (EZSM-R10)	\$132	Each	10%	\$119	Other	F1		
EZSM-R11-PSS-1YR	EZSM-R11-PSS-1YR		Annual Maintenance PSS (EZSM-R11)	\$114	Each	10%	\$103	Other	F1		
EZSM-RBAS-PSS-1YR	EZSM-RBAS-PSS-1YR		Annual Maintenance PSS (EZSM-RBAS)	\$1,928	Each	10%	\$1,735	Other	F1		
EZ-VBF-1024-ADD-PSS-1YR	EZ-VBF-1024-ADD-PSS-1YR		Annual Maintenance PSS (EZ-VBF-1024-ADD)	\$188,098	Each	10%	\$169,288	Other	F1		
EZ-VBF-1024-ADDUFD-PSS-1YR	EZ-VBF-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-VBF-1024-ADDUFD)	\$225,718	Each	10%	\$203,146	Other	F1		
EZ-VBF-1024-ADDU-PSS-1YR	EZ-VBF-1024-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-VBF-1024-ADDU)	\$225,718	Each	10%	\$203,146	Other	F1		
EZ-VBF-1024-PSS-1YR	EZ-VBF-1024-PSS-1YR		Annual Maintenance PSS (EZ-VBF-1024)	\$188,098	Each	10%	\$169,288	Other	F1		
EZ-VBF-2048-ADD-PSS-1YR	EZ-VBF-2048-ADD-PSS-1YR		Annual Maintenance PSS (EZ-VBF-2048-ADD)	\$231,182	Each	10%	\$208,064	Other	F1		
EZ-VBF-2048-ADDUFD-PSS-1YR	EZ-VBF-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-VBF-2048-ADDUFD)	\$277,418	Each	10%	\$249,676	Other	F1		
EZ-VBF-2048-ADDU-PSS-1YR	EZ-VBF-2048-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-VBF-2048-ADDU)	\$277,418	Each	10%	\$249,676	Other	F1		
EZ-VBF-2048-PSS-1YR	EZ-VBF-2048-PSS-1YR		Annual Maintenance PSS (EZ-VBF-2048)	\$231,182	Each	10%	\$208,064	Other	F1		
EZ-VBX-1024-ADD-PSS-1YR	EZ-VBX-1024-ADD-PSS-1YR		Annual Maintenance PSS (EZ-VBX-1024-ADD)	\$219,148	Each	10%	\$197,233	Other	F1		
EZ-VBX-1024-ADDUFD-PSS-1YR	EZ-VBX-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-VBX-1024-ADDUFD)	\$262,978	Each	10%	\$236,680	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
EZ-VBX-1024-ADDU-PSS-1YR	EZ-VBX-1024-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-VBX-1024-ADDU)	\$262,978	Each	10%	\$236,680	Other	F1
EZ-VBX-1024-PSS-1YR	EZ-VBX-1024-PSS-1YR		Annual Maintenance PSS (EZ-VBX-1024)	\$219,148	Each	10%	\$197,233	Other	F1
EZ-VBX-2048-ADD-PSS-1YR	EZ-VBX-2048-ADD-PSS-1YR		Annual Maintenance PSS (EZ-VBX-2048-ADD)	\$262,232	Each	10%	\$236,009	Other	F1
EZ-VBX-2048-ADDUFD-PSS-1YR	EZ-VBX-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-VBX-2048-ADDUFD)	\$314,678	Each	10%	\$283,210	Other	F1
EZ-VBX-2048-ADDU-PSS-1YR	EZ-VBX-2048-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-VBX-2048-ADDU)	\$314,678	Each	10%	\$283,210	Other	F1
EZ-VBX-2048-PSS-1YR	EZ-VBX-2048-PSS-1YR		Annual Maintenance PSS (EZ-VBX-2048)	\$262,232	Each	10%	\$236,009	Other	F1
EZ-VBXS-1024-ADD-PSS-1YR	EZ-VBXS-1024-ADD-PSS-1YR		Annual Maintenance PSS (EZ-VBXS-1024-ADD)	\$269,983	Each	10%	\$242,985	Other	F1
EZ-VBXS-1024ADDUFD-PSS-1YR	EZ-VBXS-1024ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-VBXS-1024ADDUFD)	\$323,980	Each	10%	\$291,582	Other	F1
EZ-VBXS-1024-ADDU-PSS-1YR	EZ-VBXS-1024-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-VBXS-1024-ADDU)	\$323,980	Each	10%	\$291,582	Other	F1
EZ-VBXS-1024-PSS-1YR	EZ-VBXS-1024-PSS-1YR		Annual Maintenance PSS (EZ-VBXS-1024)	\$269,983	Each	10%	\$242,985	Other	F1
EZ-ZBF-1024-ADD-PSS-1YR	EZ-ZBF-1024-ADD-PSS-1YR		Annual Maintenance PSS (EZ-ZBF-1024-ADD)	\$92,187	Each	10%	\$82,968	Other	F1
EZ-ZBF-1024-ADDUFD-PSS-1YR	EZ-ZBF-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-ZBF-1024-ADDUFD)	\$110,624	Each	10%	\$99,562	Other	F1
EZ-ZBF-1024-ADDU-PSS-1YR	EZ-ZBF-1024-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-ZBF-1024-ADDU)	\$110,624	Each	10%	\$99,562	Other	F1
EZ-ZBF-1024-PSS-1YR	EZ-ZBF-1024-PSS-1YR		Annual Maintenance PSS (EZ-ZBF-1024)	\$92,187	Each	10%	\$82,968	Other	F1
EZ-ZBF-2048-ADD-PSS-1YR	EZ-ZBF-2048-ADD-PSS-1YR		Annual Maintenance PSS (EZ-ZBF-2048-ADD)	\$140,459	Each	10%	\$126,413	Other	F1
EZ-ZBF-2048-ADDUFD-PSS-1YR	EZ-ZBF-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-ZBF-2048-ADDUFD)	\$168,551	Each	10%	\$151,696	Other	F1
EZ-ZBF-2048-ADDU-PSS-1YR	EZ-ZBF-2048-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-ZBF-2048-ADDU)	\$168,551	Each	10%	\$151,696	Other	F1
EZ-ZBF-2048-PSS-1YR	EZ-ZBF-2048-PSS-1YR		Annual Maintenance PSS (EZ-ZBF-2048)	\$140,459	Each	10%	\$126,413	Other	F1
EZ-ZBX-1024-ADD-PSS-1YR	EZ-ZBX-1024-ADD-PSS-1YR		Annual Maintenance PSS (EZ-ZBX-1024-ADD)	\$96,854	Each	10%	\$87,169	Other	F1
EZ-ZBX-1024-ADDUFD-PSS-1YR	EZ-ZBX-1024-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-ZBX-1024-ADDUFD)	\$116,623	Each	10%	\$104,961	Other	F1
EZ-ZBX-1024-ADDU-PSS-1YR	EZ-ZBX-1024-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-ZBX-1024-ADDU)	\$116,623	Each	10%	\$104,961	Other	F1
EZ-ZBX-1024-PSS-1YR	EZ-ZBX-1024-PSS-1YR		Annual Maintenance PSS (EZ-ZBX-1024)	\$96,854	Each	10%	\$87,169	Other	F1
EZ-ZBX-2048-ADD-PSS-1YR	EZ-ZBX-2048-ADD-PSS-1YR		Annual Maintenance PSS (EZ-ZBX-2048-ADD)	\$145,126	Each	10%	\$130,613	Other	F1
EZ-ZBX-2048-ADDUFD-PSS-1YR	EZ-ZBX-2048-ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-ZBX-2048-ADDUFD)	\$174,151	Each	10%	\$156,736	Other	F1
EZ-ZBX-2048-ADDU-PSS-1YR	EZ-ZBX-2048-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-ZBX-2048-ADDU)	\$174,151	Each	10%	\$156,736	Other	F1
EZ-ZBX-2048-PSS-1YR	EZ-ZBX-2048-PSS-1YR		Annual Maintenance PSS (EZ-ZBX-2048)	\$145,126	Each	10%	\$130,613	Other	F1
EZ-ZBXS-1024-ADD-PSS-1YR	EZ-ZBXS-1024-ADD-PSS-1YR		Annual Maintenance PSS (EZ-ZBXS-1024-ADD)	\$253,917	Each	10%	\$228,525	Other	F1
EZ-ZBXS-1024ADDUFD-PSS-1YR	EZ-ZBXS-1024ADDUFD-PSS-1YR		Annual Maintenance PSS (EZ-ZBXS-1024ADDUFD)	\$304,700	Each	10%	\$274,230	Other	F1
EZ-ZBXS-1024-ADDU-PSS-1YR	EZ-ZBXS-1024-ADDU-PSS-1YR		Annual Maintenance PSS (EZ-ZBXS-1024-ADDU)	\$304,700	Each	10%	\$274,230	Other	F1
EZ-ZBXS-1024-PSS-1YR	EZ-ZBXS-1024-PSS-1YR		Annual Maintenance PSS (EZ-ZBXS-1024)	\$253,917	Each	10%	\$228,525	Other	F1
EZ-ZCAPF-PSS-1YR	EZ-ZCAPF-PSS-1YR		Annual Maintenance PSS (EZ-ZCAPF)	\$1,815	Each	10%	\$1,634	Other	F1
EZ-ZCAPFU-PSS-1YR	EZ-ZCAPFU-PSS-1YR		Annual Maintenance PSS (EZ-ZCAPFU)	\$2,178	Each	10%	\$1,960	Other	F1
EZ-ZCAPX-PSS-1YR	EZ-ZCAPX-PSS-1YR		Annual Maintenance PSS (EZ-ZCAPX)	\$2,174	Each	10%	\$1,957	Other	F1
EZ-ZCAPXU-PSS-1YR	EZ-ZCAPXU-PSS-1YR		Annual Maintenance PSS (EZ-ZCAPXU)	\$2,639	Each	10%	\$2,375	Other	F1
FANMHTAF-PSS-1YR	FANMHTAF-PSS-1YR		Annual Maintenance PSS (FANMHTAF)	\$16	Each	10%	\$14	Other	F1
FANMHT-PSS-1YR	FANMHT-PSS-1YR		Annual Maintenance PSS (FANMHT)	\$19	Each	10%	\$17	Other	F1
FAST-120-PSS-1YR	FAST-120-PSS-1YR		Annual Maintenance PSS (FAST-120)	\$1,000	Each	10%	\$900	Other	F1
FAST-240-PSS-1YR	FAST-240-PSS-1YR		Annual Maintenance PSS (FAST-240)	\$5,000	Each	10%	\$4,500	Other	F1
FAST-240UPG-PSS-1YR	FAST-240UPG-PSS-1YR		Annual Maintenance PSS (FAST-240UPG)	\$5,000	Each	10%	\$4,500	Other	F1
FAST-480-PSS-1YR	FAST-480-PSS-1YR		Annual Maintenance PSS (FAST-480)	\$13,000	Each	10%	\$11,700	Other	F1
FAST-480UPG-PSS-1YR	FAST-480UPG-PSS-1YR		Annual Maintenance PSS (FAST-480UPG)	\$13,000	Each	10%	\$11,700	Other	F1
FAST-960-PSS-1YR	FAST-960-PSS-1YR		Annual Maintenance PSS (FAST-960)	\$21,000	Each	10%	\$18,900	Other	F1
FAST-960UPG-PSS-1YR	FAST-960UPG-PSS-1YR		Annual Maintenance PSS (FAST-960UPG)	\$21,000	Each	10%	\$18,900	Other	F1
FASTUP-120-PSS-1YR	FASTUP-120-PSS-1YR		Annual Maintenance PSS (FASTUP-120)	\$350	Each	10%	\$315	Other	F1
FASTUP-240-PSS-1YR	FASTUP-240-PSS-1YR		Annual Maintenance PSS (FASTUP-240)	\$1,750	Each	10%	\$1,575	Other	F1
FASTUP-480-PSS-1YR	FASTUP-480-PSS-1YR		Annual Maintenance PSS (FASTUP-480)	\$4,550	Each	10%	\$4,095	Other	F1
FASTUP-960-PSS-1YR	FASTUP-960-PSS-1YR		Annual Maintenance PSS (FASTUP-960)	\$7,350	Each	10%	\$6,615	Other	F1
FBAEMULEXDP16GBFHF-PSS-1YR	FBAEMULEXDP16GBFHF-PSS-1YR		Annual Maintenance PSS (FBAEMULEXDP16GBFHF)	\$434	Each	10%	\$390	Other	F1
FBAEMULEXDP16GBFHH-PSS-1YR	FBAEMULEXDP16GBFHH-PSS-1YR		Annual Maintenance PSS (FBAEMULEXDP16GBFHH)	\$506	Each	10%	\$455	Other	F1
FBAEMULEXDP16GBLPF-PSS-1YR	FBAEMULEXDP16GBLPF-PSS-1YR		Annual Maintenance PSS (FBAEMULEXDP16GBLPF)	\$434	Each	10%	\$390	Other	F1
FBAEMULEXDP16GBLPH-PSS-1YR	FBAEMULEXDP16GBLPH-PSS-1YR		Annual Maintenance PSS (FBAEMULEXDP16GBLPH)	\$506	Each	10%	\$455	Other	F1
FBAQLGDPHBAFHF-PSS-1YR	FBAQLGDPHBAFHF-PSS-1YR		Annual Maintenance PSS (FBAQLGDPHBAFHF)	\$448	Each	10%	\$403	Other	F1
FBAQLGDPHBAFHH-PSS-1YR	FBAQLGDPHBAFHH-PSS-1YR		Annual Maintenance PSS (FBAQLGDPHBAFHH)	\$523	Each	10%	\$470	Other	F1
FBAQLGDPHBPFP-PSS-1YR	FBAQLGDPHBPFP-PSS-1YR		Annual Maintenance PSS (FBAQLGDPHBPFP)	\$448	Each	10%	\$403	Other	F1
FBAQLGDPHBPFP-PSS-1YR	FBAQLGDPHBPFP-PSS-1YR		Annual Maintenance PSS (FBAQLGDPHBPFP)	\$523	Each	10%	\$470	Other	F1
FC-31-146-PSS-1YR	FC-31-146-PSS-1YR		Annual Maintenance PSS (FC-31-146)	\$349	Each	10%	\$314	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FC-31-146UPG-PSS-1YR	FC-31-146UPG-PSS-1YR		Annual Maintenance PSS (FC-31-146UPG)	\$241	Each	10%	\$217	Other	F1
FC-315-36-PSS-1YR	FC-315-36-PSS-1YR		Annual Maintenance PSS (FC-315-36)	\$162	Each	10%	\$145	Other	F1
FC-315-36U-PSS-1YR	FC-315-36U-PSS-1YR		Annual Maintenance PSS (FC-315-36U)	\$126	Each	10%	\$113	Other	F1
FC-315-73UPG-PSS-1YR	FC-315-73UPG-PSS-1YR		Annual Maintenance PSS (FC-315-73UPG)	\$235	Each	10%	\$211	Other	F1
FC-31-73-PSS-1YR	FC-31-73-PSS-1YR		Annual Maintenance PSS (FC-31-73)	\$218	Each	10%	\$196	Other	F1
FC-31-73UP-PSS-1YR	FC-31-73UP-PSS-1YR		Annual Maintenance PSS (FC-31-73UP)	\$144	Each	10%	\$129	Other	F1
FFE0008SUF-PSS-1YR	FFE0008SUF-PSS-1YR		Annual Maintenance PSS (FFE0008SUF)	\$11,731	Each	10%	\$10,558	Other	F1
FFE0008SU-PSS-1YR	FFE0008SU-PSS-1YR		Annual Maintenance PSS (FFE0008SU)	\$2,756	Each	10%	\$2,480	Other	F1
FFE0008SUF-PSS-1YR	FFE0008SUF-PSS-1YR		Annual Maintenance PSS (FFE0008SUF)	\$5,385	Each	10%	\$4,847	Other	F1
FFE0008SU-PSS-1YR	FFE0008SU-PSS-1YR		Annual Maintenance PSS (FFE0008SU)	\$1,265	Each	10%	\$1,138	Other	F1
FFE00200TU-PSS-1YR	FFE00200TU-PSS-1YR		Annual Maintenance PSS (FFE00200TU)	\$371	Each	10%	\$334	Other	F1
FFE00200TU-PSS-1YR	FFE00200TU-PSS-1YR		Annual Maintenance PSS (FFE00200TU)	\$389	Each	10%	\$350	Other	F1
FFE00400C4UF-PSS-1YR	FFE00400C4UF-PSS-1YR		Annual Maintenance PSS (FFE00400C4UF)	\$1,538	Each	10%	\$1,384	Other	F1
FFE00400C4U-PSS-1YR	FFE00400C4U-PSS-1YR		Annual Maintenance PSS (FFE00400C4U)	\$350	Each	10%	\$315	Other	F1
FFE00400CUF-PSS-1YR	FFE00400CUF-PSS-1YR		Annual Maintenance PSS (FFE00400CUF)	\$1,555	Each	10%	\$1,399	Other	F1
FFE00400CU-PSS-1YR	FFE00400CU-PSS-1YR		Annual Maintenance PSS (FFE00400CU)	\$354	Each	10%	\$318	Other	F1
FFE00400TOUF-PSS-1YR	FFE00400TOUF-PSS-1YR		Annual Maintenance PSS (FFE00400TOUF)	\$1,632	Each	10%	\$1,469	Other	F1
FFE00400TUF-PSS-1YR	FFE00400TUF-PSS-1YR		Annual Maintenance PSS (FFE00400TUF)	\$2,836	Each	10%	\$2,552	Other	F1
FFE00400TU-PSS-1YR	FFE00400TU-PSS-1YR		Annual Maintenance PSS (FFE00400TU)	\$646	Each	10%	\$581	Other	F1
FFE00800TUF-PSS-1YR	FFE00800TUF-PSS-1YR		Annual Maintenance PSS (FFE00800TUF)	\$4,258	Each	10%	\$3,832	Other	F1
FFE00800TU-PSS-1YR	FFE00800TU-PSS-1YR		Annual Maintenance PSS (FFE00800TU)	\$969	Each	10%	\$872	Other	F1
FFE08000EUF-PSS-1YR	FFE08000EUF-PSS-1YR		Annual Maintenance PSS (FFE08000EUF)	\$2,483	Each	10%	\$2,235	Other	F1
FFE08000EU-PSS-1YR	FFE08000EU-PSS-1YR		Annual Maintenance PSS (FFE08000EU)	\$732	Each	10%	\$659	Other	F1
FFE08000SUF-PSS-1YR	FFE08000SUF-PSS-1YR		Annual Maintenance PSS (FFE08000SUF)	\$10,860	Each	10%	\$9,774	Other	F1
FFE08000SU-PSS-1YR	FFE08000SU-PSS-1YR		Annual Maintenance PSS (FFE08000SU)	\$1,911	Each	10%	\$1,720	Other	F1
FFE44000EUF-PSS-1YR	FFE44000EUF-PSS-1YR		Annual Maintenance PSS (FFE44000EUF)	\$1,806	Each	10%	\$1,625	Other	F1
FFE62000EUF-PSS-1YR	FFE62000EUF-PSS-1YR		Annual Maintenance PSS (FFE62000EUF)	\$1,270	Each	10%	\$1,143	Other	F1
FFE80000EUF-PSS-1YR	FFE80000EUF-PSS-1YR		Annual Maintenance PSS (FFE80000EUF)	\$1,127	Each	10%	\$1,015	Other	F1
FFE80000EU-PSS-1YR	FFE80000EU-PSS-1YR		Annual Maintenance PSS (FFE80000EU)	\$366	Each	10%	\$329	Other	F1
FFE80000SUF-PSS-1YR	FFE80000SUF-PSS-1YR		Annual Maintenance PSS (FFE80000SUF)	\$3,698	Each	10%	\$3,328	Other	F1
FFE80000SU-PSS-1YR	FFE80000SU-PSS-1YR		Annual Maintenance PSS (FFE80000SU)	\$1,911	Each	10%	\$1,720	Other	F1
FL-120-PSS-1YR	FL-120-PSS-1YR		Annual Maintenance PSS (FL-120)	\$1,000	Each	10%	\$900	Other	F1
FL-240-PSS-1YR	FL-240-PSS-1YR		Annual Maintenance PSS (FL-240)	\$5,000	Each	10%	\$4,500	Other	F1
FL-240UPG-PSS-1YR	FL-240UPG-PSS-1YR		Annual Maintenance PSS (FL-240UPG)	\$5,000	Each	10%	\$4,500	Other	F1
FL-480-PSS-1YR	FL-480-PSS-1YR		Annual Maintenance PSS (FL-480)	\$13,000	Each	10%	\$11,700	Other	F1
FL-480UPG-PSS-1YR	FL-480UPG-PSS-1YR		Annual Maintenance PSS (FL-480UPG)	\$13,000	Each	10%	\$11,700	Other	F1
FL61012001BTU-PSS-1YR	FL61012001BTU-PSS-1YR		Annual Maintenance PSS (FL61012001BTU)	\$298	Each	10%	\$268	Other	F1
FL61012001BU-PSS-1YR	FL61012001BU-PSS-1YR		Annual Maintenance PSS (FL61012001BU)	\$298	Each	10%	\$268	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FL61012005BTU-PSS-1YR	FL61012005BTU-PSS-1YR		Annual Maintenance PSS (FL61012005BTU)	\$298	Each	10%	\$268	Other	F1
FL61012005BU-PSS-1YR	FL61012005BU-PSS-1YR		Annual Maintenance PSS (FL61012005BU)	\$298	Each	10%	\$268	Other	F1
FL61012006BTU-PSS-1YR	FL61012006BTU-PSS-1YR		Annual Maintenance PSS (FL61012006BTU)	\$298	Each	10%	\$268	Other	F1
FL61012006BU-PSS-1YR	FL61012006BU-PSS-1YR		Annual Maintenance PSS (FL61012006BU)	\$298	Each	10%	\$268	Other	F1
FL61012007BTU-PSS-1YR	FL61012007BTU-PSS-1YR		Annual Maintenance PSS (FL61012007BTU)	\$298	Each	10%	\$268	Other	F1
FL61012007BU-PSS-1YR	FL61012007BU-PSS-1YR		Annual Maintenance PSS (FL61012007BU)	\$298	Each	10%	\$268	Other	F1
FL6101200FBTU-PSS-1YR	FL6101200FBTU-PSS-1YR		Annual Maintenance PSS (FL6101200FBTU)	\$298	Each	10%	\$268	Other	F1
FL6101200FBU-PSS-1YR	FL6101200FBU-PSS-1YR		Annual Maintenance PSS (FL6101200FBU)	\$298	Each	10%	\$268	Other	F1
FL6101200SBTU-PSS-1YR	FL6101200SBTU-PSS-1YR		Annual Maintenance PSS (FL6101200SBTU)	\$298	Each	10%	\$268	Other	F1
FL6101200SBU-PSS-1YR	FL6101200SBU-PSS-1YR		Annual Maintenance PSS (FL6101200SBU)	\$298	Each	10%	\$268	Other	F1
FL6103001BTU-PSS-1YR	FL6103001BTU-PSS-1YR		Annual Maintenance PSS (FL6103001BTU)	\$103	Each	10%	\$93	Other	F1
FL6103001BU-PSS-1YR	FL6103001BU-PSS-1YR		Annual Maintenance PSS (FL6103001BU)	\$103	Each	10%	\$93	Other	F1
FL6103005BTU-PSS-1YR	FL6103005BTU-PSS-1YR		Annual Maintenance PSS (FL6103005BTU)	\$103	Each	10%	\$93	Other	F1
FL6103005BU-PSS-1YR	FL6103005BU-PSS-1YR		Annual Maintenance PSS (FL6103005BU)	\$103	Each	10%	\$93	Other	F1
FL6103006BTU-PSS-1YR	FL6103006BTU-PSS-1YR		Annual Maintenance PSS (FL6103006BTU)	\$103	Each	10%	\$93	Other	F1
FL6103006BU-PSS-1YR	FL6103006BU-PSS-1YR		Annual Maintenance PSS (FL6103006BU)	\$103	Each	10%	\$93	Other	F1
FL6103007BTU-PSS-1YR	FL6103007BTU-PSS-1YR		Annual Maintenance PSS (FL6103007BTU)	\$103	Each	10%	\$93	Other	F1
FL6103007BU-PSS-1YR	FL6103007BU-PSS-1YR		Annual Maintenance PSS (FL6103007BU)	\$103	Each	10%	\$93	Other	F1
FL610300FBTU-PSS-1YR	FL610300FBTU-PSS-1YR		Annual Maintenance PSS (FL610300FBTU)	\$103	Each	10%	\$93	Other	F1
FL610300FBU-PSS-1YR	FL610300FBU-PSS-1YR		Annual Maintenance PSS (FL610300FBU)	\$103	Each	10%	\$93	Other	F1
FL610300SBTU-PSS-1YR	FL610300SBTU-PSS-1YR		Annual Maintenance PSS (FL610300SBTU)	\$103	Each	10%	\$93	Other	F1
FL610300SBU-PSS-1YR	FL610300SBU-PSS-1YR		Annual Maintenance PSS (FL610300SBU)	\$103	Each	10%	\$93	Other	F1
FL6106001BTU-PSS-1YR	FL6106001BTU-PSS-1YR		Annual Maintenance PSS (FL6106001BTU)	\$193	Each	10%	\$174	Other	F1
FL6106001BU-PSS-1YR	FL6106001BU-PSS-1YR		Annual Maintenance PSS (FL6106001BU)	\$193	Each	10%	\$174	Other	F1
FL6106005BTU-PSS-1YR	FL6106005BTU-PSS-1YR		Annual Maintenance PSS (FL6106005BTU)	\$193	Each	10%	\$174	Other	F1
FL6106005BU-PSS-1YR	FL6106005BU-PSS-1YR		Annual Maintenance PSS (FL6106005BU)	\$193	Each	10%	\$174	Other	F1
FL6106006BTU-PSS-1YR	FL6106006BTU-PSS-1YR		Annual Maintenance PSS (FL6106006BTU)	\$193	Each	10%	\$174	Other	F1
FL6106006BU-PSS-1YR	FL6106006BU-PSS-1YR		Annual Maintenance PSS (FL6106006BU)	\$193	Each	10%	\$174	Other	F1
FL6106007BTU-PSS-1YR	FL6106007BTU-PSS-1YR		Annual Maintenance PSS (FL6106007BTU)	\$193	Each	10%	\$174	Other	F1
FL6106007BU-PSS-1YR	FL6106007BU-PSS-1YR		Annual Maintenance PSS (FL6106007BU)	\$193	Each	10%	\$174	Other	F1
FL610600FBTU-PSS-1YR	FL610600FBTU-PSS-1YR		Annual Maintenance PSS (FL610600FBTU)	\$193	Each	10%	\$174	Other	F1
FL610600FBU-PSS-1YR	FL610600FBU-PSS-1YR		Annual Maintenance PSS (FL610600FBU)	\$193	Each	10%	\$174	Other	F1
FL610600SBTU-PSS-1YR	FL610600SBTU-PSS-1YR		Annual Maintenance PSS (FL610600SBTU)	\$193	Each	10%	\$174	Other	F1
FL610600SBU-PSS-1YR	FL610600SBU-PSS-1YR		Annual Maintenance PSS (FL610600SBU)	\$193	Each	10%	\$174	Other	F1
FL6153001BTU-PSS-1YR	FL6153001BTU-PSS-1YR		Annual Maintenance PSS (FL6153001BTU)	\$264	Each	10%	\$237	Other	F1
FL6153001BU-PSS-1YR	FL6153001BU-PSS-1YR		Annual Maintenance PSS (FL6153001BU)	\$264	Each	10%	\$237	Other	F1
FL6153005BTU-PSS-1YR	FL6153005BTU-PSS-1YR		Annual Maintenance PSS (FL6153005BTU)	\$264	Each	10%	\$237	Other	F1
FL6153005BU-PSS-1YR	FL6153005BU-PSS-1YR		Annual Maintenance PSS (FL6153005BU)	\$264	Each	10%	\$237	Other	F1
FL6153006BTU-PSS-1YR	FL6153006BTU-PSS-1YR		Annual Maintenance PSS (FL6153006BTU)	\$264	Each	10%	\$237	Other	F1
FL6153006BU-PSS-1YR	FL6153006BU-PSS-1YR		Annual Maintenance PSS (FL6153006BU)	\$264	Each	10%	\$237	Other	F1
FL6153007BTU-PSS-1YR	FL6153007BTU-PSS-1YR		Annual Maintenance PSS (FL6153007BTU)	\$264	Each	10%	\$237	Other	F1
FL6153007BU-PSS-1YR	FL6153007BU-PSS-1YR		Annual Maintenance PSS (FL6153007BU)	\$264	Each	10%	\$237	Other	F1
FL615300FBTU-PSS-1YR	FL615300FBTU-PSS-1YR		Annual Maintenance PSS (FL615300FBTU)	\$264	Each	10%	\$237	Other	F1
FL615300FBU-PSS-1YR	FL615300FBU-PSS-1YR		Annual Maintenance PSS (FL615300FBU)	\$264	Each	10%	\$237	Other	F1
FL615300SBTU-PSS-1YR	FL615300SBTU-PSS-1YR		Annual Maintenance PSS (FL615300SBTU)	\$264	Each	10%	\$237	Other	F1
FL615300SBU-PSS-1YR	FL615300SBU-PSS-1YR		Annual Maintenance PSS (FL615300SBU)	\$264	Each	10%	\$237	Other	F1
FL6F319201BTUT0-PSS-1YR	FL6F319201BTUT0-PSS-1YR		Annual Maintenance PSS (FL6F319201BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1
FL6F319201BTUT1-PSS-1YR	FL6F319201BTUT1-PSS-1YR		Annual Maintenance PSS (FL6F319201BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1
FL6F319201BTUT2-PSS-1YR	FL6F319201BTUT2-PSS-1YR		Annual Maintenance PSS (FL6F319201BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
FL6F319201BUT0-PSS-1YR	FL6F319201BUT0-PSS-1YR		Annual Maintenance PSS (FL6F319201BUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F319201BUT1-PSS-1YR	FL6F319201BUT1-PSS-1YR		Annual Maintenance PSS (FL6F319201BUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
FL6F319201BUT2-PSS-1YR	FL6F319201BUT2-PSS-1YR		Annual Maintenance PSS (FL6F319201BUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
FL6F319205BTUT0-PSS-1YR	FL6F319205BTUT0-PSS-1YR		Annual Maintenance PSS (FL6F319205BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F319205BTUT1-PSS-1YR	FL6F319205BTUT1-PSS-1YR		Annual Maintenance PSS (FL6F319205BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
FL6F319205BTUT2-PSS-1YR	FL6F319205BTUT2-PSS-1YR		Annual Maintenance PSS (FL6F319205BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
FL6F319205BUT1-PSS-1YR	FL6F319205BUT1-PSS-1YR		Annual Maintenance PSS (FL6F319205BUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
FL6F319205BUT2-PSS-1YR	FL6F319205BUT2-PSS-1YR		Annual Maintenance PSS (FL6F319205BUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
FL6F319206BTUT0-PSS-1YR	FL6F319206BTUT0-PSS-1YR		Annual Maintenance PSS (FL6F319206BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F319206BTUT1-PSS-1YR	FL6F319206BTUT1-PSS-1YR		Annual Maintenance PSS (FL6F319206BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
FL6F319206BTUT2-PSS-1YR	FL6F319206BTUT2-PSS-1YR		Annual Maintenance PSS (FL6F319206BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
FL6F319206BUT0-PSS-1YR	FL6F319206BUT0-PSS-1YR		Annual Maintenance PSS (FL6F319206BUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F319206BUT1-PSS-1YR	FL6F319206BUT1-PSS-1YR		Annual Maintenance PSS (FL6F319206BUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
FL6F319206BUT2-PSS-1YR	FL6F319206BUT2-PSS-1YR		Annual Maintenance PSS (FL6F319206BUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
FL6F319207BTUT0-PSS-1YR	FL6F319207BTUT0-PSS-1YR		Annual Maintenance PSS (FL6F319207BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F319207BTUT1-PSS-1YR	FL6F319207BTUT1-PSS-1YR		Annual Maintenance PSS (FL6F319207BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
FL6F319207BTUT2-PSS-1YR	FL6F319207BTUT2-PSS-1YR		Annual Maintenance PSS (FL6F319207BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
FL6F319207BUT0-PSS-1YR	FL6F319207BUT0-PSS-1YR		Annual Maintenance PSS (FL6F319207BUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F319207BUT1-PSS-1YR	FL6F319207BUT1-PSS-1YR		Annual Maintenance PSS (FL6F319207BUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
FL6F319207BUT2-PSS-1YR	FL6F319207BUT2-PSS-1YR		Annual Maintenance PSS (FL6F319207BUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
FL6F31920FBTUT0-PSS-1YR	FL6F31920FBTUT0-PSS-1YR		Annual Maintenance PSS (FL6F31920FBTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F31920FBTUT1-PSS-1YR	FL6F31920FBTUT1-PSS-1YR		Annual Maintenance PSS (FL6F31920FBTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
FL6F31920FBTUT2-PSS-1YR	FL6F31920FBTUT2-PSS-1YR		Annual Maintenance PSS (FL6F31920FBTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
FL6F31920FBUT0-PSS-1YR	FL6F31920FBUT0-PSS-1YR		Annual Maintenance PSS (FL6F31920FBUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F31920FBUT1-PSS-1YR	FL6F31920FBUT1-PSS-1YR		Annual Maintenance PSS (FL6F31920FBUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
FL6F31920FBUT2-PSS-1YR	FL6F31920FBUT2-PSS-1YR		Annual Maintenance PSS (FL6F31920FBUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
FL6F31920SBTUT0-PSS-1YR	FL6F31920SBTUT0-PSS-1YR		Annual Maintenance PSS (FL6F31920SBTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F31920SBTUT1-PSS-1YR	FL6F31920SBTUT1-PSS-1YR		Annual Maintenance PSS (FL6F31920SBTUT1)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F31920SBTUT2-PSS-1YR	FL6F31920SBTUT2-PSS-1YR		Annual Maintenance PSS (FL6F31920SBTUT2)	\$4,073	Each	10%	\$3,666	Other	F1	
FL6F39601BTUT0-PSS-1YR	FL6F39601BTUT0-PSS-1YR		Annual Maintenance PSS (FL6F39601BTUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
FL6F39601BTUT1-PSS-1YR	FL6F39601BTUT1-PSS-1YR		Annual Maintenance PSS (FL6F39601BTUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
FL6F39601BTUT2-PSS-1YR	FL6F39601BTUT2-PSS-1YR		Annual Maintenance PSS (FL6F39601BTUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
FL6F39601BUT0-PSS-1YR	FL6F39601BUT0-PSS-1YR		Annual Maintenance PSS (FL6F39601BUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
FL6F39601BUT1-PSS-1YR	FL6F39601BUT1-PSS-1YR		Annual Maintenance PSS (FL6F39601BUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
FL6F39601BUT2-PSS-1YR	FL6F39601BUT2-PSS-1YR		Annual Maintenance PSS (FL6F39601BUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
FL6F39605BTUT0-PSS-1YR	FL6F39605BTUT0-PSS-1YR		Annual Maintenance PSS (FL6F39605BTUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
FL6F39605BTUT1-PSS-1YR	FL6F39605BTUT1-PSS-1YR		Annual Maintenance PSS (FL6F39605BTUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
FL6F39605BTUT2-PSS-1YR	FL6F39605BTUT2-PSS-1YR		Annual Maintenance PSS (FL6F39605BTUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
FL6F39605BUT0-PSS-1YR	FL6F39605BUT0-PSS-1YR		Annual Maintenance PSS (FL6F39605BUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
FL6F39605BUT1-PSS-1YR	FL6F39605BUT1-PSS-1YR		Annual Maintenance PSS (FL6F39605BUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
FL6F39605BUT2-PSS-1YR	FL6F39605BUT2-PSS-1YR		Annual Maintenance PSS (FL6F39605BUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
FL6F39606BTUT0-PSS-1YR	FL6F39606BTUT0-PSS-1YR		Annual Maintenance PSS (FL6F39606BTUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
FL6F39606BTUT1-PSS-1YR	FL6F39606BTUT1-PSS-1YR		Annual Maintenance PSS (FL6F39606BTUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
FL6F39606BTUT2-PSS-1YR	FL6F39606BTUT2-PSS-1YR		Annual Maintenance PSS (FL6F39606BTUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
FL6F39606BUT0-PSS-1YR	FL6F39606BUT0-PSS-1YR		Annual Maintenance PSS (FL6F39606BUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
FL6F39606BUT1-PSS-1YR	FL6F39606BUT1-PSS-1YR		Annual Maintenance PSS (FL6F39606BUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
FL6F39606BUT2-PSS-1YR	FL6F39606BUT2-PSS-1YR		Annual Maintenance PSS (FL6F39606BUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
FL6F39607BTUT0-PSS-1YR	FL6F39607BTUT0-PSS-1YR		Annual Maintenance PSS (FL6F39607BTUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
FL6F39607BTUT1-PSS-1YR	FL6F39607BTUT1-PSS-1YR		Annual Maintenance PSS (FL6F39607BTUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
FL6F39607BTUT2-PSS-1YR	FL6F39607BTUT2-PSS-1YR		Annual Maintenance PSS (FL6F39607BTUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
FL6F39607BUT0-PSS-1YR	FL6F39607BUT0-PSS-1YR		Annual Maintenance PSS (FL6F39607BUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
FL6F39607BUT1-PSS-1YR	FL6F39607BUT1-PSS-1YR		Annual Maintenance PSS (FL6F39607BUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
FL6F39607BUT2-PSS-1YR	FL6F39607BUT2-PSS-1YR		Annual Maintenance PSS (FL6F39607BUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
FL6F3960FBTUT0-PSS-1YR	FL6F3960FBTUT0-PSS-1YR		Annual Maintenance PSS (FL6F3960FBTUT0)	\$2,360	Each	10%	\$2,124	Other	F1	

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
FL6F3960FBTUT1-PSS-1YR	FL6F3960FBTUT1-PSS-1YR		Annual Maintenance PSS (FL6F3960FBTUT1)	\$2,007	Each	10%	\$1,806	Other	F1
FL6F3960FBTUT2-PSS-1YR	FL6F3960FBTUT2-PSS-1YR		Annual Maintenance PSS (FL6F3960FBTUT2)	\$1,906	Each	10%	\$1,716	Other	F1
FL6F3960FBUT0-PSS-1YR	FL6F3960FBUT0-PSS-1YR		Annual Maintenance PSS (FL6F3960FBUT0)	\$2,360	Each	10%	\$2,124	Other	F1
FL6F3960FBUT1-PSS-1YR	FL6F3960FBUT1-PSS-1YR		Annual Maintenance PSS (FL6F3960FBUT1)	\$2,007	Each	10%	\$1,806	Other	F1
FL6F3960FBUT2-PSS-1YR	FL6F3960FBUT2-PSS-1YR		Annual Maintenance PSS (FL6F3960FBUT2)	\$1,906	Each	10%	\$1,716	Other	F1
FL6F3960SBUT0-PSS-1YR	FL6F3960SBUT0-PSS-1YR		Annual Maintenance PSS (FL6F3960SBUT0)	\$2,360	Each	10%	\$2,124	Other	F1
FL6F3960SBUT0-PSS-1YR	FL6F3960SBUT0-PSS-1YR		Annual Maintenance PSS (FL6F3960SBUT0)	\$2,360	Each	10%	\$2,124	Other	F1
FL6FM16001BT0-PSS-1YR	FL6FM16001BT0-PSS-1YR		Annual Maintenance PSS (FL6FM16001BT0)	\$3,861	Each	10%	\$3,475	Other	F1
FL6FM16001BT1-PSS-1YR	FL6FM16001BT1-PSS-1YR		Annual Maintenance PSS (FL6FM16001BT1)	\$3,309	Each	10%	\$2,978	Other	F1
FL6FM16001BT2-PSS-1YR	FL6FM16001BT2-PSS-1YR		Annual Maintenance PSS (FL6FM16001BT2)	\$2,896	Each	10%	\$2,606	Other	F1
FL6FM16001BT3-PSS-1YR	FL6FM16001BT3-PSS-1YR		Annual Maintenance PSS (FL6FM16001BT3)	\$2,758	Each	10%	\$2,482	Other	F1
FL6FM16001BTUT0-PSS-1YR	FL6FM16001BTUT0-PSS-1YR		Annual Maintenance PSS (FL6FM16001BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM16001BTUT1-PSS-1YR	FL6FM16001BTUT1-PSS-1YR		Annual Maintenance PSS (FL6FM16001BTUT1)	\$2,631	Each	10%	\$2,368	Other	F1
FL6FM16001BTUT2-PSS-1YR	FL6FM16001BTUT2-PSS-1YR		Annual Maintenance PSS (FL6FM16001BTUT2)	\$2,453	Each	10%	\$2,207	Other	F1
FL6FM16001BTUT3-PSS-1YR	FL6FM16001BTUT3-PSS-1YR		Annual Maintenance PSS (FL6FM16001BTUT3)	\$2,887	Each	10%	\$2,598	Other	F1
FL6FM16001BUT0-PSS-1YR	FL6FM16001BUT0-PSS-1YR		Annual Maintenance PSS (FL6FM16001BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM16001BUT1-PSS-1YR	FL6FM16001BUT1-PSS-1YR		Annual Maintenance PSS (FL6FM16001BUT1)	\$2,631	Each	10%	\$2,368	Other	F1
FL6FM16001BUT2-PSS-1YR	FL6FM16001BUT2-PSS-1YR		Annual Maintenance PSS (FL6FM16001BUT2)	\$2,453	Each	10%	\$2,207	Other	F1
FL6FM16001BUT3-PSS-1YR	FL6FM16001BUT3-PSS-1YR		Annual Maintenance PSS (FL6FM16001BUT3)	\$2,453	Each	10%	\$2,207	Other	F1
FL6FM16005BT0-PSS-1YR	FL6FM16005BT0-PSS-1YR		Annual Maintenance PSS (FL6FM16005BT0)	\$3,861	Each	10%	\$3,475	Other	F1
FL6FM16005BT1-PSS-1YR	FL6FM16005BT1-PSS-1YR		Annual Maintenance PSS (FL6FM16005BT1)	\$3,309	Each	10%	\$2,978	Other	F1
FL6FM16005BT2-PSS-1YR	FL6FM16005BT2-PSS-1YR		Annual Maintenance PSS (FL6FM16005BT2)	\$2,896	Each	10%	\$2,606	Other	F1
FL6FM16005BT3-PSS-1YR	FL6FM16005BT3-PSS-1YR		Annual Maintenance PSS (FL6FM16005BT3)	\$2,758	Each	10%	\$2,482	Other	F1
FL6FM16005BTUT0-PSS-1YR	FL6FM16005BTUT0-PSS-1YR		Annual Maintenance PSS (FL6FM16005BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM16005BTUT1-PSS-1YR	FL6FM16005BTUT1-PSS-1YR		Annual Maintenance PSS (FL6FM16005BTUT1)	\$2,631	Each	10%	\$2,368	Other	F1
FL6FM16005BTUT2-PSS-1YR	FL6FM16005BTUT2-PSS-1YR		Annual Maintenance PSS (FL6FM16005BTUT2)	\$2,453	Each	10%	\$2,207	Other	F1
FL6FM16005BTUT3-PSS-1YR	FL6FM16005BTUT3-PSS-1YR		Annual Maintenance PSS (FL6FM16005BTUT3)	\$2,887	Each	10%	\$2,598	Other	F1
FL6FM16005BUT0-PSS-1YR	FL6FM16005BUT0-PSS-1YR		Annual Maintenance PSS (FL6FM16005BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM16005BUT1-PSS-1YR	FL6FM16005BUT1-PSS-1YR		Annual Maintenance PSS (FL6FM16005BUT1)	\$2,631	Each	10%	\$2,368	Other	F1
FL6FM16005BUT2-PSS-1YR	FL6FM16005BUT2-PSS-1YR		Annual Maintenance PSS (FL6FM16005BUT2)	\$2,453	Each	10%	\$2,207	Other	F1
FL6FM16005BUT3-PSS-1YR	FL6FM16005BUT3-PSS-1YR		Annual Maintenance PSS (FL6FM16005BUT3)	\$2,887	Each	10%	\$2,598	Other	F1
FL6FM16006BT0-PSS-1YR	FL6FM16006BT0-PSS-1YR		Annual Maintenance PSS (FL6FM16006BT0)	\$3,861	Each	10%	\$3,475	Other	F1
FL6FM16006BT1-PSS-1YR	FL6FM16006BT1-PSS-1YR		Annual Maintenance PSS (FL6FM16006BT1)	\$3,309	Each	10%	\$2,978	Other	F1
FL6FM16006BT2-PSS-1YR	FL6FM16006BT2-PSS-1YR		Annual Maintenance PSS (FL6FM16006BT2)	\$2,896	Each	10%	\$2,606	Other	F1
FL6FM16006BT3-PSS-1YR	FL6FM16006BT3-PSS-1YR		Annual Maintenance PSS (FL6FM16006BT3)	\$2,758	Each	10%	\$2,482	Other	F1
FL6FM16006BTUT0-PSS-1YR	FL6FM16006BTUT0-PSS-1YR		Annual Maintenance PSS (FL6FM16006BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM16006BTUT1-PSS-1YR	FL6FM16006BTUT1-PSS-1YR		Annual Maintenance PSS (FL6FM16006BTUT1)	\$3,464	Each	10%	\$3,118	Other	F1
FL6FM16006BTUT2-PSS-1YR	FL6FM16006BTUT2-PSS-1YR		Annual Maintenance PSS (FL6FM16006BTUT2)	\$3,031	Each	10%	\$2,728	Other	F1
FL6FM16006BTUT3-PSS-1YR	FL6FM16006BTUT3-PSS-1YR		Annual Maintenance PSS (FL6FM16006BTUT3)	\$2,887	Each	10%	\$2,598	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FL6FM16006BUT0-PSS-1YR	FL6FM16006BUT0-PSS-1YR		Annual Maintenance PSS (FL6FM16006BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM16006BUT1-PSS-1YR	FL6FM16006BUT1-PSS-1YR		Annual Maintenance PSS (FL6FM16006BUT1)	\$3,464	Each	10%	\$3,118	Other	F1
FL6FM16006BUT2-PSS-1YR	FL6FM16006BUT2-PSS-1YR		Annual Maintenance PSS (FL6FM16006BUT2)	\$3,031	Each	10%	\$2,728	Other	F1
FL6FM16006BUT3-PSS-1YR	FL6FM16006BUT3-PSS-1YR		Annual Maintenance PSS (FL6FM16006BUT3)	\$2,887	Each	10%	\$2,598	Other	F1
FL6FM16007BT0-PSS-1YR	FL6FM16007BT0-PSS-1YR		Annual Maintenance PSS (FL6FM16007BT0)	\$3,861	Each	10%	\$3,475	Other	F1
FL6FM16007BT1-PSS-1YR	FL6FM16007BT1-PSS-1YR		Annual Maintenance PSS (FL6FM16007BT1)	\$3,309	Each	10%	\$2,978	Other	F1
FL6FM16007BT2-PSS-1YR	FL6FM16007BT2-PSS-1YR		Annual Maintenance PSS (FL6FM16007BT2)	\$2,896	Each	10%	\$2,606	Other	F1
FL6FM16007BT3-PSS-1YR	FL6FM16007BT3-PSS-1YR		Annual Maintenance PSS (FL6FM16007BT3)	\$2,758	Each	10%	\$2,482	Other	F1
FL6FM16007BTUT0-PSS-1YR	FL6FM16007BTUT0-PSS-1YR		Annual Maintenance PSS (FL6FM16007BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM16007BTUT1-PSS-1YR	FL6FM16007BTUT1-PSS-1YR		Annual Maintenance PSS (FL6FM16007BTUT1)	\$2,631	Each	10%	\$2,368	Other	F1
FL6FM16007BTUT2-PSS-1YR	FL6FM16007BTUT2-PSS-1YR		Annual Maintenance PSS (FL6FM16007BTUT2)	\$2,453	Each	10%	\$2,207	Other	F1
FL6FM16007BTUT3-PSS-1YR	FL6FM16007BTUT3-PSS-1YR		Annual Maintenance PSS (FL6FM16007BTUT3)	\$2,887	Each	10%	\$2,598	Other	F1
FL6FM16007BUT0-PSS-1YR	FL6FM16007BUT0-PSS-1YR		Annual Maintenance PSS (FL6FM16007BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM16007BUT1-PSS-1YR	FL6FM16007BUT1-PSS-1YR		Annual Maintenance PSS (FL6FM16007BUT1)	\$2,631	Each	10%	\$2,368	Other	F1
FL6FM16007BUT2-PSS-1YR	FL6FM16007BUT2-PSS-1YR		Annual Maintenance PSS (FL6FM16007BUT2)	\$2,453	Each	10%	\$2,207	Other	F1
FL6FM16007BUT3-PSS-1YR	FL6FM16007BUT3-PSS-1YR		Annual Maintenance PSS (FL6FM16007BUT3)	\$2,887	Each	10%	\$2,598	Other	F1
FL6FM1600FBT0-PSS-1YR	FL6FM1600FBT0-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBT0)	\$3,861	Each	10%	\$3,475	Other	F1
FL6FM1600FBT1-PSS-1YR	FL6FM1600FBT1-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBT1)	\$3,309	Each	10%	\$2,978	Other	F1
FL6FM1600FBT2-PSS-1YR	FL6FM1600FBT2-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBT2)	\$2,896	Each	10%	\$2,606	Other	F1
FL6FM1600FBT3-PSS-1YR	FL6FM1600FBT3-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBT3)	\$2,758	Each	10%	\$2,482	Other	F1
FL6FM1600FBTUT0-PSS-1YR	FL6FM1600FBTUT0-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM1600FBTUT1-PSS-1YR	FL6FM1600FBTUT1-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBTUT1)	\$2,758	Each	10%	\$2,482	Other	F1
FL6FM1600FBTUT2-PSS-1YR	FL6FM1600FBTUT2-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBTUT2)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM1600FBTUT3-PSS-1YR	FL6FM1600FBTUT3-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBTUT3)	\$3,464	Each	10%	\$3,118	Other	F1
FL6FM1600FBUT0-PSS-1YR	FL6FM1600FBUT0-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBUT0)	\$3,031	Each	10%	\$2,728	Other	F1
FL6FM1600FBUT1-PSS-1YR	FL6FM1600FBUT1-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBUT1)	\$2,887	Each	10%	\$2,598	Other	F1
FL6FM1600FBUT2-PSS-1YR	FL6FM1600FBUT2-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBUT2)	\$3,464	Each	10%	\$3,118	Other	F1
FL6FM1600FBUT3-PSS-1YR	FL6FM1600FBUT3-PSS-1YR		Annual Maintenance PSS (FL6FM1600FBUT3)	\$3,031	Each	10%	\$2,728	Other	F1
FL6FM1600SBU-PSS-1YR	FL6FM1600SBU-PSS-1YR		Annual Maintenance PSS (FL6FM1600SBU)	\$3,861	Each	10%	\$3,475	Other	F1
FL6FM1600SBU-PSS-1YR	FL6FM1600SBU-PSS-1YR		Annual Maintenance PSS (FL6FM1600SBU)	\$4,063	Each	10%	\$3,656	Other	F1
FL6FM2001BT0-PSS-1YR	FL6FM2001BT0-PSS-1YR		Annual Maintenance PSS (FL6FM2001BT0)	\$667	Each	10%	\$600	Other	F1
FL6FM2001BT1-PSS-1YR	FL6FM2001BT1-PSS-1YR		Annual Maintenance PSS (FL6FM2001BT1)	\$619	Each	10%	\$557	Other	F1
FL6FM2001BT2-PSS-1YR	FL6FM2001BT2-PSS-1YR		Annual Maintenance PSS (FL6FM2001BT2)	\$524	Each	10%	\$471	Other	F1
FL6FM2001BT3-PSS-1YR	FL6FM2001BT3-PSS-1YR		Annual Maintenance PSS (FL6FM2001BT3)	\$501	Each	10%	\$451	Other	F1
FL6FM2001BTUT0-PSS-1YR	FL6FM2001BTUT0-PSS-1YR		Annual Maintenance PSS (FL6FM2001BTUT0)	\$699	Each	10%	\$629	Other	F1
FL6FM2001BTUT1-PSS-1YR	FL6FM2001BTUT1-PSS-1YR		Annual Maintenance PSS (FL6FM2001BTUT1)	\$652	Each	10%	\$587	Other	F1
FL6FM2001BTUT2-PSS-1YR	FL6FM2001BTUT2-PSS-1YR		Annual Maintenance PSS (FL6FM2001BTUT2)	\$544	Each	10%	\$489	Other	F1
FL6FM2001BTUT3-PSS-1YR	FL6FM2001BTUT3-PSS-1YR		Annual Maintenance PSS (FL6FM2001BTUT3)	\$699	Each	10%	\$629	Other	F1
FL6FM2001BUT0-PSS-1YR	FL6FM2001BUT0-PSS-1YR		Annual Maintenance PSS (FL6FM2001BUT0)	\$652	Each	10%	\$587	Other	F1
FL6FM2001BUT1-PSS-1YR	FL6FM2001BUT1-PSS-1YR		Annual Maintenance PSS (FL6FM2001BUT1)	\$544	Each	10%	\$489	Other	F1
FL6FM2005BT0-PSS-1YR	FL6FM2005BT0-PSS-1YR		Annual Maintenance PSS (FL6FM2005BT0)	\$667	Each	10%	\$600	Other	F1
FL6FM2005BT1-PSS-1YR	FL6FM2005BT1-PSS-1YR		Annual Maintenance PSS (FL6FM2005BT1)	\$619	Each	10%	\$557	Other	F1
FL6FM2005BT2-PSS-1YR	FL6FM2005BT2-PSS-1YR		Annual Maintenance PSS (FL6FM2005BT2)	\$524	Each	10%	\$471	Other	F1
FL6FM2005BT3-PSS-1YR	FL6FM2005BT3-PSS-1YR		Annual Maintenance PSS (FL6FM2005BT3)	\$501	Each	10%	\$451	Other	F1
FL6FM2005BTUT0-PSS-1YR	FL6FM2005BTUT0-PSS-1YR		Annual Maintenance PSS (FL6FM2005BTUT0)	\$699	Each	10%	\$629	Other	F1
FL6FM2005BTUT1-PSS-1YR	FL6FM2005BTUT1-PSS-1YR		Annual Maintenance PSS (FL6FM2005BTUT1)	\$652	Each	10%	\$587	Other	F1
FL6FM2005BTUT2-PSS-1YR	FL6FM2005BTUT2-PSS-1YR		Annual Maintenance PSS (FL6FM2005BTUT2)	\$544	Each	10%	\$489	Other	F1
FL6FM2005BTUT3-PSS-1YR	FL6FM2005BTUT3-PSS-1YR		Annual Maintenance PSS (FL6FM2005BTUT3)	\$699	Each	10%	\$629	Other	F1
FL6FM2006BT0-PSS-1YR	FL6FM2006BT0-PSS-1YR		Annual Maintenance PSS (FL6FM2006BT0)	\$544	Each	10%	\$489	Other	F1
FL6FM2006BT1-PSS-1YR	FL6FM2006BT1-PSS-1YR		Annual Maintenance PSS (FL6FM2006BT1)	\$619	Each	10%	\$557	Other	F1
FL6FM2006BT2-PSS-1YR	FL6FM2006BT2-PSS-1YR		Annual Maintenance PSS (FL6FM2006BT2)	\$524	Each	10%	\$471	Other	F1
FL6FM2006BT3-PSS-1YR	FL6FM2006BT3-PSS-1YR		Annual Maintenance PSS (FL6FM2006BT3)	\$501	Each	10%	\$451	Other	F1
FL6FM2006BTUT0-PSS-1YR	FL6FM2006BTUT0-PSS-1YR		Annual Maintenance PSS (FL6FM2006BTUT0)	\$699	Each	10%	\$629	Other	F1
FL6FM2006BTUT1-PSS-1YR	FL6FM2006BTUT1-PSS-1YR		Annual Maintenance PSS (FL6FM2006BTUT1)	\$652	Each	10%	\$587	Other	F1
FL6FM2006BTUT2-PSS-1YR	FL6FM2006BTUT2-PSS-1YR		Annual Maintenance PSS (FL6FM2006BTUT2)	\$544	Each	10%	\$489	Other	F1
FL6FM2006BTUT3-PSS-1YR	FL6FM2006BTUT3-PSS-1YR		Annual Maintenance PSS (FL6FM2006BTUT3)	\$699	Each	10%	\$629	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
FL6FM2006BUT1-PSS-1YR	FL6FM2006BUT1-PSS-1YR	Annual Maintenance PSS (FL6FM2006BUT1)		\$652	Each	10%	\$587	Other	F1
FL6FM2006BUT2-PSS-1YR	FL6FM2006BUT2-PSS-1YR	Annual Maintenance PSS (FL6FM2006BUT2)		\$544	Each	10%	\$489	Other	F1
FL6FM2007BT0-PSS-1YR	FL6FM2007BT0-PSS-1YR	Annual Maintenance PSS (FL6FM2007BT0)		\$667	Each	10%	\$600	Other	F1
FL6FM2007BT1-PSS-1YR	FL6FM2007BT1-PSS-1YR	Annual Maintenance PSS (FL6FM2007BT1)		\$619	Each	10%	\$557	Other	F1
FL6FM2007BT2-PSS-1YR	FL6FM2007BT2-PSS-1YR	Annual Maintenance PSS (FL6FM2007BT2)		\$524	Each	10%	\$471	Other	F1
FL6FM2007BT3-PSS-1YR	FL6FM2007BT3-PSS-1YR	Annual Maintenance PSS (FL6FM2007BT3)		\$501	Each	10%	\$451	Other	F1
FL6FM2007BTU0-PSS-1YR	FL6FM2007BTU0-PSS-1YR	Annual Maintenance PSS (FL6FM2007BTU0)		\$699	Each	10%	\$629	Other	F1
FL6FM2007BTU1-PSS-1YR	FL6FM2007BTU1-PSS-1YR	Annual Maintenance PSS (FL6FM2007BTU1)		\$652	Each	10%	\$587	Other	F1
FL6FM2007BTU2-PSS-1YR	FL6FM2007BTU2-PSS-1YR	Annual Maintenance PSS (FL6FM2007BTU2)		\$544	Each	10%	\$489	Other	F1
FL6FM2007BU0-PSS-1YR	FL6FM2007BU0-PSS-1YR	Annual Maintenance PSS (FL6FM2007BU0)		\$699	Each	10%	\$629	Other	F1
FL6FM2007BU1-PSS-1YR	FL6FM2007BU1-PSS-1YR	Annual Maintenance PSS (FL6FM2007BU1)		\$652	Each	10%	\$587	Other	F1
FL6FM2007BU2-PSS-1YR	FL6FM2007BU2-PSS-1YR	Annual Maintenance PSS (FL6FM2007BU2)		\$544	Each	10%	\$489	Other	F1
FL6FM200FBT0-PSS-1YR	FL6FM200FBT0-PSS-1YR	Annual Maintenance PSS (FL6FM200FBT0)		\$667	Each	10%	\$600	Other	F1
FL6FM200FBT1-PSS-1YR	FL6FM200FBT1-PSS-1YR	Annual Maintenance PSS (FL6FM200FBT1)		\$619	Each	10%	\$557	Other	F1
FL6FM200FBT2-PSS-1YR	FL6FM200FBT2-PSS-1YR	Annual Maintenance PSS (FL6FM200FBT2)		\$524	Each	10%	\$471	Other	F1
FL6FM200FBT3-PSS-1YR	FL6FM200FBT3-PSS-1YR	Annual Maintenance PSS (FL6FM200FBT3)		\$501	Each	10%	\$451	Other	F1
FL6FM200FBTUT0-PSS-1YR	FL6FM200FBTUT0-PSS-1YR	Annual Maintenance PSS (FL6FM200FBTUT0)		\$699	Each	10%	\$629	Other	F1
FL6FM200FBTUT1-PSS-1YR	FL6FM200FBTUT1-PSS-1YR	Annual Maintenance PSS (FL6FM200FBTUT1)		\$652	Each	10%	\$587	Other	F1
FL6FM200FBTUT2-PSS-1YR	FL6FM200FBTUT2-PSS-1YR	Annual Maintenance PSS (FL6FM200FBTUT2)		\$544	Each	10%	\$489	Other	F1
FL6FM200FBUT0-PSS-1YR	FL6FM200FBUT0-PSS-1YR	Annual Maintenance PSS (FL6FM200FBUT0)		\$699	Each	10%	\$629	Other	F1
FL6FM200FBUT1-PSS-1YR	FL6FM200FBUT1-PSS-1YR	Annual Maintenance PSS (FL6FM200FBUT1)		\$652	Each	10%	\$587	Other	F1
FL6FM200FBUT2-PSS-1YR	FL6FM200FBUT2-PSS-1YR	Annual Maintenance PSS (FL6FM200FBUT2)		\$544	Each	10%	\$489	Other	F1
FL6FM200SB-PSS-1YR	FL6FM200SB-PSS-1YR	Annual Maintenance PSS (FL6FM200SB)		\$699	Each	10%	\$629	Other	F1
FL6FM200SBU-PSS-1YR	FL6FM200SBU-PSS-1YR	Annual Maintenance PSS (FL6FM200SBU)		\$699	Each	10%	\$629	Other	F1
FL6FM4001BT0-PSS-1YR	FL6FM4001BT0-PSS-1YR	Annual Maintenance PSS (FL6FM4001BT0)		\$1,269	Each	10%	\$1,142	Other	F1
FL6FM4001BT1-PSS-1YR	FL6FM4001BT1-PSS-1YR	Annual Maintenance PSS (FL6FM4001BT1)		\$1,179	Each	10%	\$1,061	Other	F1
FL6FM4001BT2-PSS-1YR	FL6FM4001BT2-PSS-1YR	Annual Maintenance PSS (FL6FM4001BT2)		\$951	Each	10%	\$856	Other	F1
FL6FM4001BT3-PSS-1YR	FL6FM4001BT3-PSS-1YR	Annual Maintenance PSS (FL6FM4001BT3)		\$906	Each	10%	\$816	Other	F1
FL6FM4001BTU0-PSS-1YR	FL6FM4001BTU0-PSS-1YR	Annual Maintenance PSS (FL6FM4001BTU0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM4001BTU1-PSS-1YR	FL6FM4001BTU1-PSS-1YR	Annual Maintenance PSS (FL6FM4001BTU1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM4001BTU2-PSS-1YR	FL6FM4001BTU2-PSS-1YR	Annual Maintenance PSS (FL6FM4001BTU2)		\$995	Each	10%	\$896	Other	F1
FL6FM4001BU0-PSS-1YR	FL6FM4001BU0-PSS-1YR	Annual Maintenance PSS (FL6FM4001BU0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM4001BU1-PSS-1YR	FL6FM4001BU1-PSS-1YR	Annual Maintenance PSS (FL6FM4001BU1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM4001BU2-PSS-1YR	FL6FM4001BU2-PSS-1YR	Annual Maintenance PSS (FL6FM4001BU2)		\$995	Each	10%	\$896	Other	F1
FL6FM4005BT0-PSS-1YR	FL6FM4005BT0-PSS-1YR	Annual Maintenance PSS (FL6FM4005BT0)		\$1,269	Each	10%	\$1,142	Other	F1
FL6FM4005BT1-PSS-1YR	FL6FM4005BT1-PSS-1YR	Annual Maintenance PSS (FL6FM4005BT1)		\$1,179	Each	10%	\$1,061	Other	F1
FL6FM4005BT2-PSS-1YR	FL6FM4005BT2-PSS-1YR	Annual Maintenance PSS (FL6FM4005BT2)		\$951	Each	10%	\$856	Other	F1
FL6FM4005BT3-PSS-1YR	FL6FM4005BT3-PSS-1YR	Annual Maintenance PSS (FL6FM4005BT3)		\$906	Each	10%	\$816	Other	F1
FL6FM4005BTU0-PSS-1YR	FL6FM4005BTU0-PSS-1YR	Annual Maintenance PSS (FL6FM4005BTU0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM4005BTU1-PSS-1YR	FL6FM4005BTU1-PSS-1YR	Annual Maintenance PSS (FL6FM4005BTU1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM4005BTU2-PSS-1YR	FL6FM4005BTU2-PSS-1YR	Annual Maintenance PSS (FL6FM4005BTU2)		\$995	Each	10%	\$896	Other	F1
FL6FM4005BU0-PSS-1YR	FL6FM4005BU0-PSS-1YR	Annual Maintenance PSS (FL6FM4005BU0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM4005BU1-PSS-1YR	FL6FM4005BU1-PSS-1YR	Annual Maintenance PSS (FL6FM4005BU1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM4005BU2-PSS-1YR	FL6FM4005BU2-PSS-1YR	Annual Maintenance PSS (FL6FM4005BU2)		\$995	Each	10%	\$896	Other	F1
FL6FM4006BT0-PSS-1YR	FL6FM4006BT0-PSS-1YR	Annual Maintenance PSS (FL6FM4006BT0)		\$1,269	Each	10%	\$1,142	Other	F1
FL6FM4006BT1-PSS-1YR	FL6FM4006BT1-PSS-1YR	Annual Maintenance PSS (FL6FM4006BT1)		\$1,179	Each	10%	\$1,061	Other	F1
FL6FM4006BT2-PSS-1YR	FL6FM4006BT2-PSS-1YR	Annual Maintenance PSS (FL6FM4006BT2)		\$951	Each	10%	\$856	Other	F1
FL6FM4006BT3-PSS-1YR	FL6FM4006BT3-PSS-1YR	Annual Maintenance PSS (FL6FM4006BT3)		\$906	Each	10%	\$816	Other	F1
FL6FM4006BTU0-PSS-1YR	FL6FM4006BTU0-PSS-1YR	Annual Maintenance PSS (FL6FM4006BTU0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM4006BTU1-PSS-1YR	FL6FM4006BTU1-PSS-1YR	Annual Maintenance PSS (FL6FM4006BTU1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM4006BTU2-PSS-1YR	FL6FM4006BTU2-PSS-1YR	Annual Maintenance PSS (FL6FM4006BTU2)		\$995	Each	10%	\$896	Other	F1
FL6FM4006BU0-PSS-1YR	FL6FM4006BU0-PSS-1YR	Annual Maintenance PSS (FL6FM4006BU0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM4006BU1-PSS-1YR	FL6FM4006BU1-PSS-1YR	Annual Maintenance PSS (FL6FM4006BU1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM4006BU2-PSS-1YR	FL6FM4006BU2-PSS-1YR	Annual Maintenance PSS (FL6FM4006BU2)		\$995	Each	10%	\$896	Other	F1
FL6FM4007BT0-PSS-1YR	FL6FM4007BT0-PSS-1YR	Annual Maintenance PSS (FL6FM4007BT0)		\$1,269	Each	10%	\$1,142	Other	F1
FL6FM4007BT1-PSS-1YR	FL6FM4007BT1-PSS-1YR	Annual Maintenance PSS (FL6FM4007BT1)		\$1,179	Each	10%	\$1,061	Other	F1
FL6FM4007BT2-PSS-1YR	FL6FM4007BT2-PSS-1YR	Annual Maintenance PSS (FL6FM4007BT2)		\$951	Each	10%	\$856	Other	F1
FL6FM4007BT3-PSS-1YR	FL6FM4007BT3-PSS-1YR	Annual Maintenance PSS (FL6FM4007BT3)		\$906	Each	10%	\$816	Other	F1
FL6FM4007BTU0-PSS-1YR	FL6FM4007BTU0-PSS-1YR	Annual Maintenance PSS (FL6FM4007BTU0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM4007BTU1-PSS-1YR	FL6FM4007BTU1-PSS-1YR	Annual Maintenance PSS (FL6FM4007BTU1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM4007BTU2-PSS-1YR	FL6FM4007BTU2-PSS-1YR	Annual Maintenance PSS (FL6FM4007BTU2)		\$995	Each	10%	\$896	Other	F1
FL6FM4007BU0-PSS-1YR	FL6FM4007BU0-PSS-1YR	Annual Maintenance PSS (FL6FM4007BU0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM4007BU1-PSS-1YR	FL6FM4007BU1-PSS-1YR	Annual Maintenance PSS (FL6FM4007BU1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM4007BU2-PSS-1YR	FL6FM4007BU2-PSS-1YR	Annual Maintenance PSS (FL6FM4007BU2)		\$995	Each	10%	\$896	Other	F1
FL6FM400FBT0-PSS-1YR	FL6FM400FBT0-PSS-1YR	Annual Maintenance PSS (FL6FM400FBT0)		\$1,269	Each	10%	\$1,142	Other	F1
FL6FM400FBT1-PSS-1YR	FL6FM400FBT1-PSS-1YR	Annual Maintenance PSS (FL6FM400FBT1)		\$1,179	Each	10%	\$1,061	Other	F1
FL6FM400FBT2-PSS-1YR	FL6FM400FBT2-PSS-1YR	Annual Maintenance PSS (FL6FM400FBT2)		\$951	Each	10%	\$856	Other	F1
FL6FM400FBT3-PSS-1YR	FL6FM400FBT3-PSS-1YR	Annual Maintenance PSS (FL6FM400FBT3)		\$906	Each	10%	\$816	Other	F1
FL6FM400FBTUT0-PSS-1YR	FL6FM400FBTUT0-PSS-1YR	Annual Maintenance PSS (FL6FM400FBTUT0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM400FBTUT1-PSS-1YR	FL6FM400FBTUT1-PSS-1YR	Annual Maintenance PSS (FL6FM400FBTUT1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM400FBTUT2-PSS-1YR	FL6FM400FBTUT2-PSS-1YR	Annual Maintenance PSS (FL6FM400FBTUT2)		\$995	Each	10%	\$896	Other	F1
FL6FM400FBUT0-PSS-1YR	FL6FM400FBUT0-PSS-1YR	Annual Maintenance PSS (FL6FM400FBUT0)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM400FBUT1-PSS-1YR	FL6FM400FBUT1-PSS-1YR	Annual Maintenance PSS (FL6FM400FBUT1)		\$1,234	Each	10%	\$1,111	Other	F1
FL6FM400FBUT2-PSS-1YR	FL6FM400FBUT2-PSS-1YR	Annual Maintenance PSS (FL6FM400FBUT2)		\$995	Each	10%	\$896	Other	F1
FL6FM400SB-PSS-1YR	FL6FM400SB-PSS-1YR	Annual Maintenance PSS (FL6FM400SB)		\$1,269	Each	10%	\$1,142	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
FL6FM400SBU-PSS-1YR	FL6FM400SBU-PSS-1YR	Annual Maintenance PSS (FL6FM400SBU)		\$1,328	Each	10%	\$1,195	Other	F1
FL6FM8001BTO-PSS-1YR	FL6FM8001BTO-PSS-1YR	Annual Maintenance PSS (FL6FM8001BTO)		\$2,237	Each	10%	\$2,014	Other	F1
FL6FM8001BT1-PSS-1YR	FL6FM8001BT1-PSS-1YR	Annual Maintenance PSS (FL6FM8001BT1)		\$1,917	Each	10%	\$1,725	Other	F1
FL6FM8001BT2-PSS-1YR	FL6FM8001BT2-PSS-1YR	Annual Maintenance PSS (FL6FM8001BT2)		\$1,597	Each	10%	\$1,438	Other	F1
FL6FM8001BT3-PSS-1YR	FL6FM8001BT3-PSS-1YR	Annual Maintenance PSS (FL6FM8001BT3)		\$1,518	Each	10%	\$1,366	Other	F1
FL6FM8001BTU0-PSS-1YR	FL6FM8001BTU0-PSS-1YR	Annual Maintenance PSS (FL6FM8001BTU0)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM8001BTU1-PSS-1YR	FL6FM8001BTU1-PSS-1YR	Annual Maintenance PSS (FL6FM8001BTU1)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM8001BTU2-PSS-1YR	FL6FM8001BTU2-PSS-1YR	Annual Maintenance PSS (FL6FM8001BTU2)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM8001BU70-PSS-1YR	FL6FM8001BU70-PSS-1YR	Annual Maintenance PSS (FL6FM8001BU70)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM8001BU71-PSS-1YR	FL6FM8001BU71-PSS-1YR	Annual Maintenance PSS (FL6FM8001BU71)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM8001BU72-PSS-1YR	FL6FM8001BU72-PSS-1YR	Annual Maintenance PSS (FL6FM8001BU72)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM8005BTO-PSS-1YR	FL6FM8005BTO-PSS-1YR	Annual Maintenance PSS (FL6FM8005BTO)		\$2,237	Each	10%	\$2,014	Other	F1
FL6FM8005BT1-PSS-1YR	FL6FM8005BT1-PSS-1YR	Annual Maintenance PSS (FL6FM8005BT1)		\$1,917	Each	10%	\$1,725	Other	F1
FL6FM8005BT2-PSS-1YR	FL6FM8005BT2-PSS-1YR	Annual Maintenance PSS (FL6FM8005BT2)		\$1,597	Each	10%	\$1,438	Other	F1
FL6FM8005BT3-PSS-1YR	FL6FM8005BT3-PSS-1YR	Annual Maintenance PSS (FL6FM8005BT3)		\$1,518	Each	10%	\$1,366	Other	F1
FL6FM8005BTU0-PSS-1YR	FL6FM8005BTU0-PSS-1YR	Annual Maintenance PSS (FL6FM8005BTU0)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM8005BTU1-PSS-1YR	FL6FM8005BTU1-PSS-1YR	Annual Maintenance PSS (FL6FM8005BTU1)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM8005BTU2-PSS-1YR	FL6FM8005BTU2-PSS-1YR	Annual Maintenance PSS (FL6FM8005BTU2)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM8005BU70-PSS-1YR	FL6FM8005BU70-PSS-1YR	Annual Maintenance PSS (FL6FM8005BU70)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM8005BU71-PSS-1YR	FL6FM8005BU71-PSS-1YR	Annual Maintenance PSS (FL6FM8005BU71)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM8005BU72-PSS-1YR	FL6FM8005BU72-PSS-1YR	Annual Maintenance PSS (FL6FM8005BU72)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM8006BTO-PSS-1YR	FL6FM8006BTO-PSS-1YR	Annual Maintenance PSS (FL6FM8006BTO)		\$2,237	Each	10%	\$2,014	Other	F1
FL6FM8006BT1-PSS-1YR	FL6FM8006BT1-PSS-1YR	Annual Maintenance PSS (FL6FM8006BT1)		\$1,917	Each	10%	\$1,725	Other	F1
FL6FM8006BT2-PSS-1YR	FL6FM8006BT2-PSS-1YR	Annual Maintenance PSS (FL6FM8006BT2)		\$1,597	Each	10%	\$1,438	Other	F1
FL6FM8006BT3-PSS-1YR	FL6FM8006BT3-PSS-1YR	Annual Maintenance PSS (FL6FM8006BT3)		\$1,518	Each	10%	\$1,366	Other	F1
FL6FM8006BTU0-PSS-1YR	FL6FM8006BTU0-PSS-1YR	Annual Maintenance PSS (FL6FM8006BTU0)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM8006BTU1-PSS-1YR	FL6FM8006BTU1-PSS-1YR	Annual Maintenance PSS (FL6FM8006BTU1)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM8006BTU2-PSS-1YR	FL6FM8006BTU2-PSS-1YR	Annual Maintenance PSS (FL6FM8006BTU2)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM8006BU70-PSS-1YR	FL6FM8006BU70-PSS-1YR	Annual Maintenance PSS (FL6FM8006BU70)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM8006BU71-PSS-1YR	FL6FM8006BU71-PSS-1YR	Annual Maintenance PSS (FL6FM8006BU71)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM8006BU72-PSS-1YR	FL6FM8006BU72-PSS-1YR	Annual Maintenance PSS (FL6FM8006BU72)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM8007BTO-PSS-1YR	FL6FM8007BTO-PSS-1YR	Annual Maintenance PSS (FL6FM8007BTO)		\$2,237	Each	10%	\$2,014	Other	F1
FL6FM8007BT1-PSS-1YR	FL6FM8007BT1-PSS-1YR	Annual Maintenance PSS (FL6FM8007BT1)		\$1,917	Each	10%	\$1,725	Other	F1
FL6FM8007BT2-PSS-1YR	FL6FM8007BT2-PSS-1YR	Annual Maintenance PSS (FL6FM8007BT2)		\$1,597	Each	10%	\$1,438	Other	F1
FL6FM8007BT3-PSS-1YR	FL6FM8007BT3-PSS-1YR	Annual Maintenance PSS (FL6FM8007BT3)		\$1,518	Each	10%	\$1,366	Other	F1
FL6FM8007BTU0-PSS-1YR	FL6FM8007BTU0-PSS-1YR	Annual Maintenance PSS (FL6FM8007BTU0)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM8007BTU1-PSS-1YR	FL6FM8007BTU1-PSS-1YR	Annual Maintenance PSS (FL6FM8007BTU1)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM8007BTU2-PSS-1YR	FL6FM8007BTU2-PSS-1YR	Annual Maintenance PSS (FL6FM8007BTU2)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM8007BU70-PSS-1YR	FL6FM8007BU70-PSS-1YR	Annual Maintenance PSS (FL6FM8007BU70)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM8007BU71-PSS-1YR	FL6FM8007BU71-PSS-1YR	Annual Maintenance PSS (FL6FM8007BU71)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM8007BU72-PSS-1YR	FL6FM8007BU72-PSS-1YR	Annual Maintenance PSS (FL6FM8007BU72)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM800FBTO-PSS-1YR	FL6FM800FBTO-PSS-1YR	Annual Maintenance PSS (FL6FM800FBTO)		\$2,237	Each	10%	\$2,014	Other	F1
FL6FM800FBT1-PSS-1YR	FL6FM800FBT1-PSS-1YR	Annual Maintenance PSS (FL6FM800FBT1)		\$1,917	Each	10%	\$1,725	Other	F1
FL6FM800FBT2-PSS-1YR	FL6FM800FBT2-PSS-1YR	Annual Maintenance PSS (FL6FM800FBT2)		\$1,597	Each	10%	\$1,438	Other	F1
FL6FM800FBT3-PSS-1YR	FL6FM800FBT3-PSS-1YR	Annual Maintenance PSS (FL6FM800FBT3)		\$1,518	Each	10%	\$1,366	Other	F1
FL6FM800FBTU0-PSS-1YR	FL6FM800FBTU0-PSS-1YR	Annual Maintenance PSS (FL6FM800FBTU0)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM800FBTU1-PSS-1YR	FL6FM800FBTU1-PSS-1YR	Annual Maintenance PSS (FL6FM800FBTU1)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM800FBTU2-PSS-1YR	FL6FM800FBTU2-PSS-1YR	Annual Maintenance PSS (FL6FM800FBTU2)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM800FBUT0-PSS-1YR	FL6FM800FBUT0-PSS-1YR	Annual Maintenance PSS (FL6FM800FBUT0)		\$2,341	Each	10%	\$2,107	Other	F1
FL6FM800FBUT1-PSS-1YR	FL6FM800FBUT1-PSS-1YR	Annual Maintenance PSS (FL6FM800FBUT1)		\$2,007	Each	10%	\$1,806	Other	F1
FL6FM800FBUT2-PSS-1YR	FL6FM800FBUT2-PSS-1YR	Annual Maintenance PSS (FL6FM800FBUT2)		\$1,659	Each	10%	\$1,493	Other	F1
FL6FM800SB-PSS-1YR	FL6FM800SB-PSS-1YR	Annual Maintenance PSS (FL6FM800SB)		\$2,237	Each	10%	\$2,014	Other	F1
FL6FM800SBU-PSS-1YR	FL6FM800SBU-PSS-1YR	Annual Maintenance PSS (FL6FM800SBU)		\$2,341	Each	10%	\$2,107	Other	F1
FL-960-PSS-1YR	FL-960-PSS-1YR	Annual Maintenance PSS (FL-960)		\$21,000	Each	10%	\$18,900	Other	F1
FL-960UPG-PSS-1YR	FL-960UPG-PSS-1YR	Annual Maintenance PSS (FL-960UPG)		\$21,000	Each	10%	\$18,900	Other	F1
FLCXAFO4-100-PSS-1YR	FLCXAFO4-100-PSS-1YR	Annual Maintenance PSS (FLCXAFO4-100)		\$1,043	Each	10%	\$939	Other	F1
FLCXAFO4-100U-PSS-1YR	FLCXAFO4-100U-PSS-1YR	Annual Maintenance PSS (FLCXAFO4-100U)		\$1,031	Each	10%	\$928	Other	F1
FLCXAFO4-200-PSS-1YR	FLCXAFO4-200-PSS-1YR	Annual Maintenance PSS (FLCXAFO4-200)		\$1,862	Each	10%	\$1,694	Other	F1
FLCXAFO4-200U-PSS-1YR	FLCXAFO4-200U-PSS-1YR	Annual Maintenance PSS (FLCXAFO4-200U)		\$1,862	Each	10%	\$1,676	Other	F1
FLCXFC04-073-PSS-1YR	FLCXFC04-073-PSS-1YR	Annual Maintenance PSS (FLCXFC04-073)		\$1,392	Each	10%	\$1,244	Other	F1
FLCXFC04-073U-PSS-1YR	FLCXFC04-073U-PSS-1YR	Annual Maintenance PSS (FLCXFC04-073U)		\$1,439	Each	10%	\$1,295	Other	F1
FLEX-MGMT-642-LG-PSS-1YR	FLEX-MGMT-642-LG-PSS-1YR	Annual Maintenance PSS (FLEX-MGMT-642-LG)		\$2,485	Each	10%	\$2,236	Other	F1
FLEX-MGMT-LG-PSS-1YR	FLEX-MGMT-LG-PSS-1YR	Annual Maintenance PSS (FLEX-MGMT-LG)		\$2,641	Each	10%	\$2,377	Other	F1
FLEX-MGMT-SM-PSS-1YR	FLEX-MGMT-SM-PSS-1YR	Annual Maintenance PSS (FLEX-MGMT-SM)		\$1,617	Each	10%	\$1,455	Other	F1
FLEX-SYS-1001-PSS-1YR	FLEX-SYS-1001-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1001)		\$9,312	Each	10%	\$8,381	Other	F1
FLEX-SYS-1001-T-PSS-1YR	FLEX-SYS-1001-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1001-T)		\$9,312	Each	10%	\$8,381	Other	F1
FLEX-SYS-1002-PSS-1YR	FLEX-SYS-1002-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1002)		\$5,370	Each	10%	\$4,833	Other	F1
FLEX-SYS-1002-T-PSS-1YR	FLEX-SYS-1002-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1002-T)		\$5,370	Each	10%	\$4,833	Other	F1
FLEX-SYS-1003-PSS-1YR	FLEX-SYS-1003-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1003)		\$3,341	Each	10%	\$3,007	Other	F1
FLEX-SYS-1003-T-PSS-1YR	FLEX-SYS-1003-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1003-T)		\$3,341	Each	10%	\$3,007	Other	F1
FLEX-SYS-1004-PSS-1YR	FLEX-SYS-1004-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1004)		\$11,125	Each	10%	\$10,013	Other	F1
FLEX-SYS-1004-T-PSS-1YR	FLEX-SYS-1004-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1004-T)		\$11,124	Each	10%	\$10,012	Other	F1
FLEX-SYS-1005-PSS-1YR	FLEX-SYS-1005-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1005)		\$7,287	Each	10%	\$6,558	Other	F1
FLEX-SYS-1005-T-PSS-1YR	FLEX-SYS-1005-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1005-T)		\$7,286	Each	10%	\$6,557	Other	F1
FLEX-SYS-1006-PSS-1YR	FLEX-SYS-1006-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1006)		\$6,504	Each	10%	\$5,854	Other	F1
FLEX-SYS-1006-T-PSS-1YR	FLEX-SYS-1006-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1006-T)		\$6,504	Each	10%	\$5,854	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
FLEX-SYS-1007-PSS-1YR	FLEX-SYS-1007-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1007)	Annual Maintenance PSS (FLEX-SYS-1007)	\$2,272	Each	10%	\$2,045	Other	F1
FLEX-SYS-1007-T-PSS-1YR	FLEX-SYS-1007-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1007-T)	Annual Maintenance PSS (FLEX-SYS-1007-T)	\$2,272	Each	10%	\$2,045	Other	F1
FLEX-SYS-1008-PSS-1YR	FLEX-SYS-1008-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1008)	Annual Maintenance PSS (FLEX-SYS-1008)	\$1,946	Each	10%	\$1,751	Other	F1
FLEX-SYS-1008-T-PSS-1YR	FLEX-SYS-1008-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1008-T)	Annual Maintenance PSS (FLEX-SYS-1008-T)	\$1,946	Each	10%	\$1,751	Other	F1
FLEX-SYS-1009-PSS-1YR	FLEX-SYS-1009-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1009)	Annual Maintenance PSS (FLEX-SYS-1009)	\$8,758	Each	10%	\$7,882	Other	F1
FLEX-SYS-1009-T-PSS-1YR	FLEX-SYS-1009-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1009-T)	Annual Maintenance PSS (FLEX-SYS-1009-T)	\$8,758	Each	10%	\$7,882	Other	F1
FLEX-SYS-1010-PSS-1YR	FLEX-SYS-1010-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1010)	Annual Maintenance PSS (FLEX-SYS-1010)	\$5,019	Each	10%	\$4,517	Other	F1
FLEX-SYS-1010-T-PSS-1YR	FLEX-SYS-1010-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1010-T)	Annual Maintenance PSS (FLEX-SYS-1010-T)	\$5,018	Each	10%	\$4,516	Other	F1
FLEX-SYS-1014-PSS-1YR	FLEX-SYS-1014-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1014)	Annual Maintenance PSS (FLEX-SYS-1014)	\$4,452	Each	10%	\$4,007	Other	F1
FLEX-SYS-1015-PSS-1YR	FLEX-SYS-1015-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1015)	Annual Maintenance PSS (FLEX-SYS-1015)	\$8,301	Each	10%	\$7,471	Other	F1
FLEX-SYS-1016-PSS-1YR	FLEX-SYS-1016-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1016)	Annual Maintenance PSS (FLEX-SYS-1016)	\$2,252	Each	10%	\$2,027	Other	F1
FLEX-SYS-1017-PSS-1YR	FLEX-SYS-1017-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1017)	Annual Maintenance PSS (FLEX-SYS-1017)	\$16,090	Each	10%	\$14,481	Other	F1
FLEX-SYS-1018-PSS-1YR	FLEX-SYS-1018-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1018)	Annual Maintenance PSS (FLEX-SYS-1018)	\$12,139	Each	10%	\$10,925	Other	F1
FLEX-SYS-1019-PSS-1YR	FLEX-SYS-1019-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1019)	Annual Maintenance PSS (FLEX-SYS-1019)	\$12,796	Each	10%	\$11,516	Other	F1
FLEX-SYS-1020-PSS-1YR	FLEX-SYS-1020-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1020)	Annual Maintenance PSS (FLEX-SYS-1020)	\$4,465	Each	10%	\$4,019	Other	F1
FLEX-SYS-1022-PSS-1YR	FLEX-SYS-1022-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1022)	Annual Maintenance PSS (FLEX-SYS-1022)	\$9,942	Each	10%	\$8,948	Other	F1
FLEX-SYS-1022-T-PSS-1YR	FLEX-SYS-1022-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1022-T)	Annual Maintenance PSS (FLEX-SYS-1022-T)	\$9,889	Each	10%	\$8,900	Other	F1
FLEX-SYS-1023-PSS-1YR	FLEX-SYS-1023-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1023)	Annual Maintenance PSS (FLEX-SYS-1023)	\$5,964	Each	10%	\$5,367	Other	F1
FLEX-SYS-1023-T-PSS-1YR	FLEX-SYS-1023-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1023-T)	Annual Maintenance PSS (FLEX-SYS-1023-T)	\$5,965	Each	10%	\$5,369	Other	F1
FLEX-SYS-1024-PSS-1YR	FLEX-SYS-1024-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1024)	Annual Maintenance PSS (FLEX-SYS-1024)	\$5,217	Each	10%	\$4,695	Other	F1
FLEX-SYS-1024-T-PSS-1YR	FLEX-SYS-1024-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1024-T)	Annual Maintenance PSS (FLEX-SYS-1024-T)	\$5,164	Each	10%	\$4,648	Other	F1
FLEX-SYS-1025-PSS-1YR	FLEX-SYS-1025-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1025)	Annual Maintenance PSS (FLEX-SYS-1025)	\$5,023	Each	10%	\$4,521	Other	F1
FLEX-SYS-1025-T-PSS-1YR	FLEX-SYS-1025-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1025-T)	Annual Maintenance PSS (FLEX-SYS-1025-T)	\$4,970	Each	10%	\$4,473	Other	F1
FLEX-SYS-1026-PSS-1YR	FLEX-SYS-1026-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1026)	Annual Maintenance PSS (FLEX-SYS-1026)	\$4,822	Each	10%	\$4,340	Other	F1
FLEX-SYS-1026-T-PSS-1YR	FLEX-SYS-1026-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1026-T)	Annual Maintenance PSS (FLEX-SYS-1026-T)	\$4,769	Each	10%	\$4,292	Other	F1
FLEX-SYS-1027-PSS-1YR	FLEX-SYS-1027-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1027)	Annual Maintenance PSS (FLEX-SYS-1027)	\$10,111	Each	10%	\$9,100	Other	F1
FLEX-SYS-1027-T-PSS-1YR	FLEX-SYS-1027-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1027-T)	Annual Maintenance PSS (FLEX-SYS-1027-T)	\$8,993	Each	10%	\$8,094	Other	F1
FLEX-SYS-1028-PSS-1YR	FLEX-SYS-1028-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1028)	Annual Maintenance PSS (FLEX-SYS-1028)	\$8,844	Each	10%	\$7,960	Other	F1
FLEX-SYS-1029-PSS-1YR	FLEX-SYS-1029-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1029)	Annual Maintenance PSS (FLEX-SYS-1029)	\$7,031	Each	10%	\$6,327	Other	F1
FLEX-SYS-1030-PSS-1YR	FLEX-SYS-1030-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1030)	Annual Maintenance PSS (FLEX-SYS-1030)	\$10,637	Each	10%	\$9,573	Other	F1
FLEX-SYS-1031-PSS-1YR	FLEX-SYS-1031-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1031)	Annual Maintenance PSS (FLEX-SYS-1031)	\$8,549	Each	10%	\$7,694	Other	F1
FLEX-SYS-1032-PSS-1YR	FLEX-SYS-1032-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1032)	Annual Maintenance PSS (FLEX-SYS-1032)	\$9,615	Each	10%	\$8,654	Other	F1
FLEX-SYS-1033-PSS-1YR	FLEX-SYS-1033-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1033)	Annual Maintenance PSS (FLEX-SYS-1033)	\$4,530	Each	10%	\$4,077	Other	F1
FLEX-SYS-1034-PSS-1YR	FLEX-SYS-1034-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1034)	Annual Maintenance PSS (FLEX-SYS-1034)	\$5,597	Each	10%	\$5,037	Other	F1
FLEX-SYS-1035-PSS-1YR	FLEX-SYS-1035-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1035)	Annual Maintenance PSS (FLEX-SYS-1035)	\$11,242	Each	10%	\$10,118	Other	F1
FLEX-SYS-1037-PSS-1YR	FLEX-SYS-1037-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1037)	Annual Maintenance PSS (FLEX-SYS-1037)	\$7,708	Each	10%	\$6,937	Other	F1
FLEX-SYS-1038-PSS-1YR	FLEX-SYS-1038-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-1038)	Annual Maintenance PSS (FLEX-SYS-1038)	\$12,653	Each	10%	\$11,388	Other	F1
FLEX-SYS-2001-PSS-1YR	FLEX-SYS-2001-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2001)	Annual Maintenance PSS (FLEX-SYS-2001)	\$5,415	Each	10%	\$4,874	Other	F1
FLEX-SYS-2001-T-PSS-1YR	FLEX-SYS-2001-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2001-T)	Annual Maintenance PSS (FLEX-SYS-2001-T)	\$5,415	Each	10%	\$4,874	Other	F1
FLEX-SYS-2002-PSS-1YR	FLEX-SYS-2002-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2002)	Annual Maintenance PSS (FLEX-SYS-2002)	\$4,245	Each	10%	\$3,821	Other	F1
FLEX-SYS-2002-T-PSS-1YR	FLEX-SYS-2002-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2002-T)	Annual Maintenance PSS (FLEX-SYS-2002-T)	\$4,245	Each	10%	\$3,821	Other	F1
FLEX-SYS-2003-PSS-1YR	FLEX-SYS-2003-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2003)	Annual Maintenance PSS (FLEX-SYS-2003)	\$5,494	Each	10%	\$4,945	Other	F1
FLEX-SYS-2003-T-PSS-1YR	FLEX-SYS-2003-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2003-T)	Annual Maintenance PSS (FLEX-SYS-2003-T)	\$5,494	Each	10%	\$4,945	Other	F1
FLEX-SYS-2004-PSS-1YR	FLEX-SYS-2004-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2004)	Annual Maintenance PSS (FLEX-SYS-2004)	\$12,556	Each	10%	\$11,300	Other	F1
FLEX-SYS-2004-T-PSS-1YR	FLEX-SYS-2004-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2004-T)	Annual Maintenance PSS (FLEX-SYS-2004-T)	\$12,555	Each	10%	\$11,300	Other	F1
FLEX-SYS-2005-PSS-1YR	FLEX-SYS-2005-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2005)	Annual Maintenance PSS (FLEX-SYS-2005)	\$3,171	Each	10%	\$2,854	Other	F1
FLEX-SYS-2005-T-PSS-1YR	FLEX-SYS-2005-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2005-T)	Annual Maintenance PSS (FLEX-SYS-2005-T)	\$3,171	Each	10%	\$2,854	Other	F1
FLEX-SYS-2006-PSS-1YR	FLEX-SYS-2006-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2006)	Annual Maintenance PSS (FLEX-SYS-2006)	\$4,138	Each	10%	\$3,724	Other	F1
FLEX-SYS-2006-T-PSS-1YR	FLEX-SYS-2006-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2006-T)	Annual Maintenance PSS (FLEX-SYS-2006-T)	\$4,138	Each	10%	\$3,724	Other	F1
FLEX-SYS-2007-PSS-1YR	FLEX-SYS-2007-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2007)	Annual Maintenance PSS (FLEX-SYS-2007)	\$2,824	Each	10%	\$2,541	Other	F1
FLEX-SYS-2007-T-PSS-1YR	FLEX-SYS-2007-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2007-T)	Annual Maintenance PSS (FLEX-SYS-2007-T)	\$2,824	Each	10%	\$2,542	Other	F1
FLEX-SYS-2008-PSS-1YR	FLEX-SYS-2008-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2008)	Annual Maintenance PSS (FLEX-SYS-2008)	\$9,938	Each	10%	\$8,944	Other	F1
FLEX-SYS-2008-T-PSS-1YR	FLEX-SYS-2008-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2008-T)	Annual Maintenance PSS (FLEX-SYS-2008-T)	\$9,938	Each	10%	\$8,944	Other	F1
FLEX-SYS-2009-PSS-1YR	FLEX-SYS-2009-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2009)	Annual Maintenance PSS (FLEX-SYS-2009)	\$19,376	Each	10%	\$17,438	Other	F1
FLEX-SYS-2009-T-PSS-1YR	FLEX-SYS-2009-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2009-T)	Annual Maintenance PSS (FLEX-SYS-2009-T)	\$16,793	Each	10%	\$15,114	Other	F1
FLEX-SYS-2010-PSS-1YR	FLEX-SYS-2010-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2010)	Annual Maintenance PSS (FLEX-SYS-2010)	\$18,041	Each	10%	\$16,237	Other	F1
FLEX-SYS-2010-T-PSS-1YR	FLEX-SYS-2010-T-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-2010-T)	Annual Maintenance PSS (FLEX-SYS-2010-T)	\$16,065	Each	10%	\$14,459	Other	F1
FLEX-SYS-6401-PSS-1YR	FLEX-SYS-6401-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6401)	Annual Maintenance PSS (FLEX-SYS-6401)	\$3,580	Each	10%	\$3,222	Other	F1
FLEX-SYS-6402-PSS-1YR	FLEX-SYS-6402-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6402)	Annual Maintenance PSS (FLEX-SYS-6402)	\$3,940	Each	10%	\$3,546	Other	F1
FLEX-SYS-6403-PSS-1YR	FLEX-SYS-6403-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6403)	Annual Maintenance PSS (FLEX-SYS-6403)	\$2,366	Each	10%	\$2,130	Other	F1
FLEX-SYS-6404-PSS-1YR	FLEX-SYS-6404-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6404)	Annual Maintenance PSS (FLEX-SYS-6404)	\$2,934	Each	10%	\$2,641	Other	F1
FLEX-SYS-6405-PSS-1YR	FLEX-SYS-6405-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6405)	Annual Maintenance PSS (FLEX-SYS-6405)	\$4,567	Each	10%	\$4,110	Other	F1
FLEX-SYS-6406-PSS-1YR	FLEX-SYS-6406-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6406)	Annual Maintenance PSS (FLEX-SYS-6406)	\$2,103	Each	10%	\$1,893	Other	F1
FLEX-SYS-6407-PSS-1YR	FLEX-SYS-6407-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6407)	Annual Maintenance PSS (FLEX-SYS-6407)	\$3,110	Each	10%	\$2,799	Other	F1
FLEX-SYS-6408-PSS-1YR	FLEX-SYS-6408-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6408)	Annual Maintenance PSS (FLEX-SYS-6408)	\$2,445	Each	10%	\$2,201	Other	F1
FLEX-SYS-6409-PSS-1YR	FLEX-SYS-6409-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6409)	Annual Maintenance PSS (FLEX-SYS-6409)	\$3,775	Each	10%	\$3,398	Other	F1
FLEX-SYS-6410-PSS-1YR	FLEX-SYS-6410-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6410)	Annual Maintenance PSS (FLEX-SYS-6410)	\$3,871	Each	10%	\$3,484	Other	F1
FLEX-SYS-6411-PSS-1YR	FLEX-SYS-6411-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6411)	Annual Maintenance PSS (FLEX-SYS-6411)	\$3,451	Each	10%	\$3,106	Other	F1
FLEX-SYS-6412-PSS-1YR	FLEX-SYS-6412-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6412)	Annual Maintenance PSS (FLEX-SYS-6412)	\$4,081	Each	10%	\$3,673	Other	F1
FLEX-SYS-6414-PSS-1YR	FLEX-SYS-6414-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6414)	Annual Maintenance PSS (FLEX-SYS-6414)	\$3,751	Each	10%	\$3,376	Other	F1
FLEX-SYS-6415-PSS-1YR	FLEX-SYS-6415-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6415)	Annual Maintenance PSS (FLEX-SYS-6415)	\$4,534	Each	10%	\$4,081	Other	F1
FLEX-SYS-6416-PSS-1YR	FLEX-SYS-6416-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6416)	Annual Maintenance PSS (FLEX-SYS-6416)	\$4,864	Each	10%	\$4,378	Other	F1
FLEX-SYS-6417-PSS-1YR	FLEX-SYS-6417-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6417)	Annual Maintenance PSS (FLEX-SYS-6417)	\$2,559	Each	10%	\$2,303	Other	F1
FLEX-SYS-6418-PSS-1YR	FLEX-SYS-6418-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6418)	Annual Maintenance PSS (FLEX-SYS-6418)	\$3,636	Each	10%	\$3,273	Other	F1
FLEX-SYS-6419-PSS-1YR	FLEX-SYS-6419-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6419)	Annual Maintenance PSS (FLEX-SYS-6419)	\$2,843	Each	10%	\$2,559	Other	F1
FLEX-SYS-642001-PSS-1YR	FLEX-SYS-642001-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642001)	Annual Maintenance PSS (FLEX-SYS-642001)	\$3,543	Each	10%	\$3,189	Other	F1
FLEX-SYS-642002-PSS-1YR	FLEX-SYS-642002-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642002)	Annual Maintenance PSS (FLEX-SYS-642002)	\$5,684	Each	10%	\$5,295	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
FLEX-SYS-642003-PSS-1YR	FLEX-SYS-642003-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642003)		\$2,433	Each	10%	\$2,190	Other	F1
FLEX-SYS-642005-PSS-1YR	FLEX-SYS-642005-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642005)		\$4,436	Each	10%	\$3,992	Other	F1
FLEX-SYS-642007-PSS-1YR	FLEX-SYS-642007-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642007)		\$3,220	Each	10%	\$2,898	Other	F1
FLEX-SYS-642008-PSS-1YR	FLEX-SYS-642008-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642008)		\$7,882	Each	10%	\$7,094	Other	F1
FLEX-SYS-642010-PSS-1YR	FLEX-SYS-642010-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642010)		\$3,701	Each	10%	\$3,331	Other	F1
FLEX-SYS-642011-PSS-1YR	FLEX-SYS-642011-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642011)		\$3,438	Each	10%	\$3,094	Other	F1
FLEX-SYS-642012-PSS-1YR	FLEX-SYS-642012-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642012)		\$4,170	Each	10%	\$3,753	Other	F1
FLEX-SYS-642013-PSS-1YR	FLEX-SYS-642013-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642013)		\$3,010	Each	10%	\$2,709	Other	F1
FLEX-SYS-642014-PSS-1YR	FLEX-SYS-642014-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642014)		\$4,198	Each	10%	\$3,778	Other	F1
FLEX-SYS-642015-PSS-1YR	FLEX-SYS-642015-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642015)		\$5,610	Each	10%	\$5,049	Other	F1
FLEX-SYS-642016-PSS-1YR	FLEX-SYS-642016-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642016)		\$4,755	Each	10%	\$4,280	Other	F1
FLEX-SYS-642018-PSS-1YR	FLEX-SYS-642018-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642018)		\$3,486	Each	10%	\$3,138	Other	F1
FLEX-SYS-642019-PSS-1YR	FLEX-SYS-642019-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642019)		\$2,697	Each	10%	\$2,427	Other	F1
FLEX-SYS-642020-PSS-1YR	FLEX-SYS-642020-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642020)		\$4,063	Each	10%	\$3,656	Other	F1
FLEX-SYS-642021-PSS-1YR	FLEX-SYS-642021-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642021)		\$3,496	Each	10%	\$3,146	Other	F1
FLEX-SYS-642024-PSS-1YR	FLEX-SYS-642024-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642024)		\$4,493	Each	10%	\$4,044	Other	F1
FLEX-SYS-642028-PSS-1YR	FLEX-SYS-642028-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642028)		\$2,491	Each	10%	\$2,242	Other	F1
FLEX-SYS-642031-PSS-1YR	FLEX-SYS-642031-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642031)		\$3,737	Each	10%	\$3,363	Other	F1
FLEX-SYS-642033-PSS-1YR	FLEX-SYS-642033-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642033)		\$2,548	Each	10%	\$2,293	Other	F1
FLEX-SYS-642034-PSS-1YR	FLEX-SYS-642034-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642034)		\$1,734	Each	10%	\$1,561	Other	F1
FLEX-SYS-642036-PSS-1YR	FLEX-SYS-642036-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642036)		\$4,618	Each	10%	\$4,156	Other	F1
FLEX-SYS-642038-PSS-1YR	FLEX-SYS-642038-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642038)		\$2,110	Each	10%	\$1,899	Other	F1
FLEX-SYS-642039-PSS-1YR	FLEX-SYS-642039-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642039)		\$7,653	Each	10%	\$6,888	Other	F1
FLEX-SYS-642045-PSS-1YR	FLEX-SYS-642045-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642045)		\$5,610	Each	10%	\$5,049	Other	F1
FLEX-SYS-642062-PSS-1YR	FLEX-SYS-642062-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642062)		\$3,881	Each	10%	\$3,493	Other	F1
FLEX-SYS-642063-PSS-1YR	FLEX-SYS-642063-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642063)		\$4,198	Each	10%	\$3,778	Other	F1
FLEX-SYS-6420-PSS-1YR	FLEX-SYS-6420-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6420)		\$4,599	Each	10%	\$4,139	Other	F1
FLEX-SYS-6421-PSS-1YR	FLEX-SYS-6421-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6421)		\$5,215	Each	10%	\$4,693	Other	F1
FLEX-SYS-6422-PSS-1YR	FLEX-SYS-6422-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6422)		\$2,024	Each	10%	\$1,821	Other	F1
FLEX-SYS-6423-PSS-1YR	FLEX-SYS-6423-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6423)		\$4,027	Each	10%	\$3,624	Other	F1
FLEX-SYS-6424-PSS-1YR	FLEX-SYS-6424-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6424)		\$4,411	Each	10%	\$3,970	Other	F1
FLEX-SYS-6425-PSS-1YR	FLEX-SYS-6425-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6425)		\$4,664	Each	10%	\$4,198	Other	F1
FLEX-SYS-6426-PSS-1YR	FLEX-SYS-6426-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6426)		\$3,736	Each	10%	\$3,363	Other	F1
FLEX-SYS-6427-PSS-1YR	FLEX-SYS-6427-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6427)		\$2,961	Each	10%	\$2,665	Other	F1
FLEX-SYS-6428-PSS-1YR	FLEX-SYS-6428-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6428)		\$2,404	Each	10%	\$2,163	Other	F1
FLEX-SYS-6429-PSS-1YR	FLEX-SYS-6429-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6429)		\$6,085	Each	10%	\$5,476	Other	F1
FLEX-SYS-642R01-PSS-1YR	FLEX-SYS-642R01-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R01)		\$3,543	Each	10%	\$3,189	Other	F1
FLEX-SYS-642R05-PSS-1YR	FLEX-SYS-642R05-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R05)		\$4,436	Each	10%	\$3,992	Other	F1
FLEX-SYS-642R07-PSS-1YR	FLEX-SYS-642R07-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R07)		\$3,220	Each	10%	\$2,898	Other	F1
FLEX-SYS-642R12-PSS-1YR	FLEX-SYS-642R12-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R12)		\$4,170	Each	10%	\$3,753	Other	F1
FLEX-SYS-642R16-PSS-1YR	FLEX-SYS-642R16-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R16)		\$4,755	Each	10%	\$4,280	Other	F1
FLEX-SYS-642R18-PSS-1YR	FLEX-SYS-642R18-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R18)		\$3,486	Each	10%	\$3,138	Other	F1
FLEX-SYS-642R19-PSS-1YR	FLEX-SYS-642R19-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R19)		\$2,697	Each	10%	\$2,427	Other	F1
FLEX-SYS-642R24-PSS-1YR	FLEX-SYS-642R24-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R24)		\$4,493	Each	10%	\$4,044	Other	F1
FLEX-SYS-642R31-PSS-1YR	FLEX-SYS-642R31-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R31)		\$3,737	Each	10%	\$3,363	Other	F1
FLEX-SYS-642R36-PSS-1YR	FLEX-SYS-642R36-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-642R36)		\$4,618	Each	10%	\$4,156	Other	F1
FLEX-SYS-6430-PSS-1YR	FLEX-SYS-6430-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6430)		\$3,196	Each	10%	\$2,877	Other	F1
FLEX-SYS-6431-PSS-1YR	FLEX-SYS-6431-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6431)		\$3,976	Each	10%	\$3,578	Other	F1
FLEX-SYS-6432-PSS-1YR	FLEX-SYS-6432-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6432)		\$4,351	Each	10%	\$3,916	Other	F1
FLEX-SYS-6433-PSS-1YR	FLEX-SYS-6433-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6433)		\$2,592	Each	10%	\$2,333	Other	F1
FLEX-SYS-6434-PSS-1YR	FLEX-SYS-6434-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6434)		\$1,972	Each	10%	\$1,775	Other	F1
FLEX-SYS-6435-PSS-1YR	FLEX-SYS-6435-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6435)		\$2,344	Each	10%	\$2,110	Other	F1
FLEX-SYS-6436-PSS-1YR	FLEX-SYS-6436-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6436)		\$4,384	Each	10%	\$3,946	Other	F1
FLEX-SYS-6437-PSS-1YR	FLEX-SYS-6437-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6437)		\$3,208	Each	10%	\$2,887	Other	F1
FLEX-SYS-6438-PSS-1YR	FLEX-SYS-6438-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6438)		\$2,130	Each	10%	\$1,917	Other	F1
FLEX-SYS-6439-PSS-1YR	FLEX-SYS-6439-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6439)		\$6,542	Each	10%	\$5,888	Other	F1
FLEX-SYS-6440-PSS-1YR	FLEX-SYS-6440-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6440)		\$6,539	Each	10%	\$5,885	Other	F1
FLEX-SYS-6441-PSS-1YR	FLEX-SYS-6441-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6441)		\$3,063	Each	10%	\$2,757	Other	F1
FLEX-SYS-6442-PSS-1YR	FLEX-SYS-6442-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6442)		\$2,493	Each	10%	\$2,244	Other	F1
FLEX-SYS-6443-PSS-1YR	FLEX-SYS-6443-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6443)		\$3,187	Each	10%	\$2,868	Other	F1
FLEX-SYS-6444-PSS-1YR	FLEX-SYS-6444-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6444)		\$4,393	Each	10%	\$3,927	Other	F1
FLEX-SYS-6445-PSS-1YR	FLEX-SYS-6445-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6445)		\$6,142	Each	10%	\$5,628	Other	F1
FLEX-SYS-6446-PSS-1YR	FLEX-SYS-6446-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6446)		\$5,995	Each	10%	\$5,395	Other	F1
FLEX-SYS-6447-PSS-1YR	FLEX-SYS-6447-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6447)		\$2,857	Each	10%	\$2,571	Other	F1
FLEX-SYS-6448-PSS-1YR	FLEX-SYS-6448-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6448)		\$4,603	Each	10%	\$4,142	Other	F1
FLEX-SYS-6449-PSS-1YR	FLEX-SYS-6449-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6449)		\$3,564	Each	10%	\$3,207	Other	F1
FLEX-SYS-6450-PSS-1YR	FLEX-SYS-6450-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6450)		\$2,468	Each	10%	\$2,221	Other	F1
FLEX-SYS-6451-PSS-1YR	FLEX-SYS-6451-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6451)		\$2,645	Each	10%	\$2,380	Other	F1
FLEX-SYS-6452-PSS-1YR	FLEX-SYS-6452-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6452)		\$2,423	Each	10%	\$2,180	Other	F1
FLEX-SYS-6453-PSS-1YR	FLEX-SYS-6453-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6453)		\$3,287	Each	10%	\$2,958	Other	F1
FLEX-SYS-6454-PSS-1YR	FLEX-SYS-6454-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6454)		\$3,941	Each	10%	\$3,547	Other	F1
FLEX-SYS-6455-PSS-1YR	FLEX-SYS-6455-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6455)		\$2,576	Each	10%	\$2,319	Other	F1
FLEX-SYS-6456-PSS-1YR	FLEX-SYS-6456-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6456)		\$4,477	Each	10%	\$4,030	Other	F1
FLEX-SYS-6457-PSS-1YR	FLEX-SYS-6457-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6457)		\$4,681	Each	10%	\$4,213	Other	F1
FLEX-SYS-6458-PSS-1YR	FLEX-SYS-6458-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6458)		\$3,703	Each	10%	\$3,333	Other	F1
FLEX-SYS-6459-PSS-1YR	FLEX-SYS-6459-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6459)		\$6,082	Each	10%	\$5,473	Other	F1
FLEX-SYS-6460-PSS-1YR	FLEX-SYS-6460-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6460)		\$5,655	Each	10%	\$5,090	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
FLEX-SYS-6461-PSS-1YR	FLEX-SYS-6461-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6461)		\$3.307	Each	10%	\$2.976	Other	F1
FLEX-SYS-6462-PSS-1YR	FLEX-SYS-6462-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6462)		\$4.032	Each	10%	\$3.629	Other	F1
FLEX-SYS-6463-PSS-1YR	FLEX-SYS-6463-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6463)		\$4.797	Each	10%	\$4.318	Other	F1
FLEX-SYS-6464-PSS-1YR	FLEX-SYS-6464-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6464)		\$4.229	Each	10%	\$3.806	Other	F1
FLEX-SYS-6465-PSS-1YR	FLEX-SYS-6465-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6465)		\$2.426	Each	10%	\$2.183	Other	F1
FLEX-SYS-6466-PSS-1YR	FLEX-SYS-6466-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6466)		\$4.675	Each	10%	\$4.208	Other	F1
FLEX-SYS-6467-PSS-1YR	FLEX-SYS-6467-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-6467)		\$5.191	Each	10%	\$4.672	Other	F1
FLEX-SYS-7401-PSS-1YR	FLEX-SYS-7401-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7401)		\$4.418	Each	10%	\$3.976	Other	F1
FLEX-SYS-7402-PSS-1YR	FLEX-SYS-7402-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7402)		\$6.352	Each	10%	\$5.717	Other	F1
FLEX-SYS-7403-PSS-1YR	FLEX-SYS-7403-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7403)		\$9.073	Each	10%	\$8.165	Other	F1
FLEX-SYS-7404-PSS-1YR	FLEX-SYS-7404-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7404)		\$7.995	Each	10%	\$7.196	Other	F1
FLEX-SYS-7405-PSS-1YR	FLEX-SYS-7405-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7405)		\$6.541	Each	10%	\$5.887	Other	F1
FLEX-SYS-7406-PSS-1YR	FLEX-SYS-7406-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7406)		\$5.497	Each	10%	\$4.947	Other	F1
FLEX-SYS-7407-PSS-1YR	FLEX-SYS-7407-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7407)		\$9.304	Each	10%	\$8.373	Other	F1
FLEX-SYS-7408-PSS-1YR	FLEX-SYS-7408-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7408)		\$6.975	Each	10%	\$6.277	Other	F1
FLEX-SYS-7409-PSS-1YR	FLEX-SYS-7409-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7409)		\$3.730	Each	10%	\$3.357	Other	F1
FLEX-SYS-7410-PSS-1YR	FLEX-SYS-7410-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7410)		\$2.664	Each	10%	\$2.398	Other	F1
FLEX-SYS-7411-PSS-1YR	FLEX-SYS-7411-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7411)		\$2.994	Each	10%	\$2.695	Other	F1
FLEX-SYS-7412-PSS-1YR	FLEX-SYS-7412-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7412)		\$6.849	Each	10%	\$6.164	Other	F1
FLEX-SYS-7413-PSS-1YR	FLEX-SYS-7413-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7413)		\$7.165	Each	10%	\$6.449	Other	F1
FLEX-SYS-7414-PSS-1YR	FLEX-SYS-7414-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-7414)		\$8.550	Each	10%	\$7.695	Other	F1
FLEX-SYS-742001-PSS-1YR	FLEX-SYS-742001-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-742001)		\$5.363	Each	10%	\$4.827	Other	F1
FLEX-SYS-742002-PSS-1YR	FLEX-SYS-742002-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-742002)		\$6.080	Each	10%	\$5.472	Other	F1
FLEX-SYS-742003-PSS-1YR	FLEX-SYS-742003-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-742003)		\$3.295	Each	10%	\$2.966	Other	F1
FLEX-SYS-742004-PSS-1YR	FLEX-SYS-742004-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-742004)		\$4.571	Each	10%	\$4.113	Other	F1
FLEX-SYS-742006-PSS-1YR	FLEX-SYS-742006-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-742006)		\$8.951	Each	10%	\$8.256	Other	F1
FLEX-SYS-8401-PSS-1YR	FLEX-SYS-8401-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-8401)		\$4.831	Each	10%	\$4.348	Other	F1
FLEX-SYS-8402-PSS-1YR	FLEX-SYS-8402-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-8402)		\$15.224	Each	10%	\$13.702	Other	F1
FLEX-SYS-8403-PSS-1YR	FLEX-SYS-8403-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-8403)		\$22.716	Each	10%	\$20.444	Other	F1
FLEX-SYS-8404-PSS-1YR	FLEX-SYS-8404-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-8404)		\$23.733	Each	10%	\$21.360	Other	F1
FLEX-SYS-8405-PSS-1YR	FLEX-SYS-8405-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-8405)		\$22.210	Each	10%	\$19.989	Other	F1
FLEX-SYS-842001-PSS-1YR	FLEX-SYS-842001-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-842001)		\$4.957	Each	10%	\$4.461	Other	F1
FLEX-SYS-842002-PSS-1YR	FLEX-SYS-842002-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-842002)		\$14.391	Each	10%	\$12.952	Other	F1
FLEX-SYS-NSX1-PSS-1YR	FLEX-SYS-NSX1-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-NSX1)		\$1.426	Each	10%	\$1.283	Other	F1
FLEX-SYS-RH6401-PSS-1YR	FLEX-SYS-RH6401-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6401)		\$3.580	Each	10%	\$3.222	Other	F1
FLEX-SYS-RH6402-PSS-1YR	FLEX-SYS-RH6402-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6402)		\$3.940	Each	10%	\$3.546	Other	F1
FLEX-SYS-RH6405-PSS-1YR	FLEX-SYS-RH6405-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6405)		\$4.567	Each	10%	\$4.110	Other	F1
FLEX-SYS-RH6407-PSS-1YR	FLEX-SYS-RH6407-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6407)		\$3.110	Each	10%	\$2.799	Other	F1
FLEX-SYS-RH6412-PSS-1YR	FLEX-SYS-RH6412-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6412)		\$4.081	Each	10%	\$3.673	Other	F1
FLEX-SYS-RH6414-PSS-1YR	FLEX-SYS-RH6414-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6414)		\$3.751	Each	10%	\$3.376	Other	F1
FLEX-SYS-RH6415-PSS-1YR	FLEX-SYS-RH6415-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6415)		\$4.534	Each	10%	\$4.081	Other	F1
FLEX-SYS-RH6416-PSS-1YR	FLEX-SYS-RH6416-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6416)		\$4.864	Each	10%	\$4.378	Other	F1
FLEX-SYS-RH6418-PSS-1YR	FLEX-SYS-RH6418-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6418)		\$3.636	Each	10%	\$3.273	Other	F1
FLEX-SYS-RH6419-PSS-1YR	FLEX-SYS-RH6419-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6419)		\$2.843	Each	10%	\$2.559	Other	F1
FLEX-SYS-RH6420-PSS-1YR	FLEX-SYS-RH6420-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6420)		\$4.599	Each	10%	\$4.139	Other	F1
FLEX-SYS-RH6421-PSS-1YR	FLEX-SYS-RH6421-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6421)		\$5.215	Each	10%	\$4.683	Other	F1
FLEX-SYS-RH6423-PSS-1YR	FLEX-SYS-RH6423-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6423)		\$4.027	Each	10%	\$3.624	Other	F1
FLEX-SYS-RH6424-PSS-1YR	FLEX-SYS-RH6424-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6424)		\$4.411	Each	10%	\$3.970	Other	F1
FLEX-SYS-RH6426-PSS-1YR	FLEX-SYS-RH6426-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6426)		\$3.736	Each	10%	\$3.363	Other	F1
FLEX-SYS-RH6429-PSS-1YR	FLEX-SYS-RH6429-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6429)		\$6.085	Each	10%	\$5.476	Other	F1
FLEX-SYS-RH6430-PSS-1YR	FLEX-SYS-RH6430-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6430)		\$3.196	Each	10%	\$2.877	Other	F1
FLEX-SYS-RH6431-PSS-1YR	FLEX-SYS-RH6431-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6431)		\$3.976	Each	10%	\$3.578	Other	F1
FLEX-SYS-RH6432-PSS-1YR	FLEX-SYS-RH6432-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6432)		\$4.351	Each	10%	\$3.916	Other	F1
FLEX-SYS-RH6436-PSS-1YR	FLEX-SYS-RH6436-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH6436)		\$4.384	Each	10%	\$3.946	Other	F1
FLEX-SYS-RH7402-PSS-1YR	FLEX-SYS-RH7402-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH7402)		\$6.352	Each	10%	\$5.717	Other	F1
FLEX-SYS-RH7407-PSS-1YR	FLEX-SYS-RH7407-PSS-1YR	Annual Maintenance PSS (FLEX-SYS-RH7407)		\$9.304	Each	10%	\$8.373	Other	F1
FLMA4-120-PSS-1YR	FLMA4-120-PSS-1YR	Annual Maintenance PSS (FLMA4-120)		\$400	Each	10%	\$360	Other	F1
FLMA4-240-PSS-1YR	FLMA4-240-PSS-1YR	Annual Maintenance PSS (FLMA4-240)		\$1,600	Each	10%	\$1,440	Other	F1
FLMA4-480-PSS-1YR	FLMA4-480-PSS-1YR	Annual Maintenance PSS (FLMA4-480)		\$4,000	Each	10%	\$3,600	Other	F1
FLMA4-960-PSS-1YR	FLMA4-960-PSS-1YR	Annual Maintenance PSS (FLMA4-960)		\$6,400	Each	10%	\$5,760	Other	F1
FLMS4-120-PSS-1YR	FLMS4-120-PSS-1YR	Annual Maintenance PSS (FLMS4-120)		\$1,000	Each	10%	\$900	Other	F1
FLMS4-240-PSS-1YR	FLMS4-240-PSS-1YR	Annual Maintenance PSS (FLMS4-240)		\$5,000	Each	10%	\$4,500	Other	F1
FLMS4-240UPG-PSS-1YR	FLMS4-240UPG-PSS-1YR	Annual Maintenance PSS (FLMS4-240UPG)		\$3,000	Each	10%	\$2,700	Other	F1
FLMS4-480-PSS-1YR	FLMS4-480-PSS-1YR	Annual Maintenance PSS (FLMS4-480)		\$13,000	Each	10%	\$11,700	Other	F1
FLMS4-480UPG-PSS-1YR	FLMS4-480UPG-PSS-1YR	Annual Maintenance PSS (FLMS4-480UPG)		\$7,800	Each	10%	\$7,020	Other	F1
FLMS4-960-PSS-1YR	FLMS4-960-PSS-1YR	Annual Maintenance PSS (FLMS4-960)		\$21,000	Each	10%	\$18,900	Other	F1
FLMS4-960UPG-PSS-1YR	FLMS4-960UPG-PSS-1YR	Annual Maintenance PSS (FLMS4-960UPG)		\$12,600	Each	10%	\$11,340	Other	F1
FLN42S6F-100-PSS-1YR	FLN42S6F-100-PSS-1YR	Annual Maintenance PSS (FLN42S6F-100)		\$456	Each	10%	\$410	Other	F1
FLN42S6F-100TU-PSS-1YR	FLN42S6F-100TU-PSS-1YR	Annual Maintenance PSS (FLN42S6F-100TU)		\$575	Each	10%	\$517	Other	F1
FLN42S6F-100U-PSS-1YR	FLN42S6F-100U-PSS-1YR	Annual Maintenance PSS (FLN42S6F-100U)		\$575	Each	10%	\$517	Other	F1
FLN42S6F-200-PSS-1YR	FLN42S6F-200-PSS-1YR	Annual Maintenance PSS (FLN42S6F-200)		\$719	Each	10%	\$647	Other	F1
FLN42S6F-200TU-PSS-1YR	FLN42S6F-200TU-PSS-1YR	Annual Maintenance PSS (FLN42S6F-200TU)		\$906	Each	10%	\$815	Other	F1
FLN42S6F-200U-PSS-1YR	FLN42S6F-200U-PSS-1YR	Annual Maintenance PSS (FLN42S6F-200U)		\$906	Each	10%	\$815	Other	F1
FLN42S6FX-200-PSS-1YR	FLN42S6FX-200-PSS-1YR	Annual Maintenance PSS (FLN42S6FX-200)		\$399	Each	10%	\$359	Other	F1
FLN42S6FX-200TU-PSS-1YR	FLN42S6FX-200TU-PSS-1YR	Annual Maintenance PSS (FLN42S6FX-200TU)		\$502	Each	10%	\$452	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FLN42S6FX-200U-PSS-1YR	FLN42S6FX-200U-PSS-1YR	Annual Maintenance PSS (FLN42S6FX-200U)		\$502	Each	10%	\$452	Other	F1
FLN42S6FX-400-PSS-1YR	FLN42S6FX-400-PSS-1YR	Annual Maintenance PSS (FLN42S6FX-400)		\$634	Each	10%	\$571	Other	F1
FLN42S6FX-400TU-PSS-1YR	FLN42S6FX-400TU-PSS-1YR	Annual Maintenance PSS (FLN42S6FX-400TU)		\$798	Each	10%	\$718	Other	F1
FLN42S6FX-400U-PSS-1YR	FLN42S6FX-400U-PSS-1YR	Annual Maintenance PSS (FLN42S6FX-400U)		\$798	Each	10%	\$718	Other	F1
FLN4VS6F-100-PSS-1YR	FLN4VS6F-100-PSS-1YR	Annual Maintenance PSS (FLN4VS6F-100)		\$456	Each	10%	\$410	Other	F1
FLN4VS6F-100TU-PSS-1YR	FLN4VS6F-100TU-PSS-1YR	Annual Maintenance PSS (FLN4VS6F-100TU)		\$575	Each	10%	\$517	Other	F1
FLN4VS6F-100U-PSS-1YR	FLN4VS6F-100U-PSS-1YR	Annual Maintenance PSS (FLN4VS6F-100U)		\$575	Each	10%	\$517	Other	F1
FLN4VS6F-200-PSS-1YR	FLN4VS6F-200-PSS-1YR	Annual Maintenance PSS (FLN4VS6F-200)		\$719	Each	10%	\$647	Other	F1
FLN4VS6F-200TU-PSS-1YR	FLN4VS6F-200TU-PSS-1YR	Annual Maintenance PSS (FLN4VS6F-200TU)		\$906	Each	10%	\$815	Other	F1
FLN4VS6F-200U-PSS-1YR	FLN4VS6F-200U-PSS-1YR	Annual Maintenance PSS (FLN4VS6F-200U)		\$906	Each	10%	\$815	Other	F1
FLN4VS6FX-200-PSS-1YR	FLN4VS6FX-200-PSS-1YR	Annual Maintenance PSS (FLN4VS6FX-200)		\$399	Each	10%	\$359	Other	F1
FLN4VS6FX-200TU-PSS-1YR	FLN4VS6FX-200TU-PSS-1YR	Annual Maintenance PSS (FLN4VS6FX-200TU)		\$502	Each	10%	\$452	Other	F1
FLN4VS6FX-200U-PSS-1YR	FLN4VS6FX-200U-PSS-1YR	Annual Maintenance PSS (FLN4VS6FX-200U)		\$502	Each	10%	\$452	Other	F1
FLN4VS6FX-400-PSS-1YR	FLN4VS6FX-400-PSS-1YR	Annual Maintenance PSS (FLN4VS6FX-400)		\$634	Each	10%	\$571	Other	F1
FLN4VS6FX-400TU-PSS-1YR	FLN4VS6FX-400TU-PSS-1YR	Annual Maintenance PSS (FLN4VS6FX-400TU)		\$798	Each	10%	\$718	Other	F1
FLN4VS6FX-400U-PSS-1YR	FLN4VS6FX-400U-PSS-1YR	Annual Maintenance PSS (FLN4VS6FX-400U)		\$798	Each	10%	\$718	Other	F1
FLNSAF04100HS-PSS-1YR	FLNSAF04100HS-PSS-1YR	Annual Maintenance PSS (FLNSAF04100HS)		\$1,043	Each	10%	\$939	Other	F1
FLNSAF04-100-PSS-1YR	FLNSAF04-100-PSS-1YR	Annual Maintenance PSS (FLNSAF04-100)		\$1,043	Each	10%	\$939	Other	F1
FLNSAF04-100U-PSS-1YR	FLNSAF04-100U-PSS-1YR	Annual Maintenance PSS (FLNSAF04-100U)		\$1,031	Each	10%	\$928	Other	F1
FLNSAF04200HS-PSS-1YR	FLNSAF04200HS-PSS-1YR	Annual Maintenance PSS (FLNSAF04200HS)		\$1,882	Each	10%	\$1,694	Other	F1
FLNSAF04-200-PSS-1YR	FLNSAF04-200-PSS-1YR	Annual Maintenance PSS (FLNSAF04-200)		\$1,882	Each	10%	\$1,694	Other	F1
FLNSAF04-200U-PSS-1YR	FLNSAF04-200U-PSS-1YR	Annual Maintenance PSS (FLNSAF04-200U)		\$1,862	Each	10%	\$1,676	Other	F1
FLNSFC04-073-PSS-1YR	FLNSFC04-073-PSS-1YR	Annual Maintenance PSS (FLNSFC04-073)		\$1,382	Each	10%	\$1,244	Other	F1
FLNSFC04-073U-PSS-1YR	FLNSFC04-073U-PSS-1YR	Annual Maintenance PSS (FLNSFC04-073U)		\$1,439	Each	10%	\$1,295	Other	F1
FLNSFC04-200-PSS-1YR	FLNSFC04-200-PSS-1YR	Annual Maintenance PSS (FLNSFC04-200)		\$3,057	Each	10%	\$2,752	Other	F1
FLNSFC04-200U-PSS-1YR	FLNSFC04-200U-PSS-1YR	Annual Maintenance PSS (FLNSFC04-200U)		\$3,183	Each	10%	\$2,865	Other	F1
FLR6-CAPM-T01-PSS-1YR	FLR6-CAPM-T01-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T01)		\$448	Each	10%	\$403	Other	F1
FLR6-CAPM-T02-PSS-1YR	FLR6-CAPM-T02-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T02)		\$390	Each	10%	\$351	Other	F1
FLR6-CAPM-T03-PSS-1YR	FLR6-CAPM-T03-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T03)		\$330	Each	10%	\$297	Other	F1
FLR6-CAPM-T04-PSS-1YR	FLR6-CAPM-T04-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T04)		\$283	Each	10%	\$254	Other	F1
FLR6-CAPM-T05-PSS-1YR	FLR6-CAPM-T05-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T05)		\$245	Each	10%	\$221	Other	F1
FLR6-CAPM-T06-PSS-1YR	FLR6-CAPM-T06-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T06)		\$208	Each	10%	\$187	Other	F1
FLR6-CAPM-T07-PSS-1YR	FLR6-CAPM-T07-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T07)		\$183	Each	10%	\$164	Other	F1
FLR6-CAPM-T08-PSS-1YR	FLR6-CAPM-T08-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T08)		\$153	Each	10%	\$137	Other	F1
FLR6-CAPM-T09-PSS-1YR	FLR6-CAPM-T09-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T09)		\$133	Each	10%	\$119	Other	F1
FLR6-CAPM-T10-PSS-1YR	FLR6-CAPM-T10-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T10)		\$115	Each	10%	\$104	Other	F1
FLR6-CAPM-T11-PSS-1YR	FLR6-CAPM-T11-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T11)		\$98	Each	10%	\$88	Other	F1
FLR6-CAPM-T12-PSS-1YR	FLR6-CAPM-T12-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T12)		\$85	Each	10%	\$77	Other	F1
FLR6-CAPM-T13-PSS-1YR	FLR6-CAPM-T13-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T13)		\$73	Each	10%	\$65	Other	F1
FLR6-CAPM-T14-PSS-1YR	FLR6-CAPM-T14-PSS-1YR	Annual Maintenance PSS (FLR6-CAPM-T14)		\$63	Each	10%	\$56	Other	F1
FLR6-UPG-T01-PSS-1YR	FLR6-UPG-T01-PSS-1YR	Annual Maintenance PSS (FLR6-UPG-T01)		\$358	Each	10%	\$322	Other	F1
FLR6-UPG-T02-PSS-1YR	FLR6-UPG-T02-PSS-1YR	Annual Maintenance PSS (FLR6-UPG-T02)		\$313	Each	10%	\$281	Other	F1
FLR6-UPG-T03-PSS-1YR	FLR6-UPG-T03-PSS-1YR	Annual Maintenance PSS (FLR6-UPG-T03)		\$263	Each	10%	\$236	Other	F1
FLR6-UPG-T04-PSS-1YR	FLR6-UPG-T04-PSS-1YR	Annual Maintenance PSS (FLR6-UPG-T04)		\$223	Each	10%	\$200	Other	F1
FLR6-UPG-T05-PSS-1YR	FLR6-UPG-T05-PSS-1YR	Annual Maintenance PSS (FLR6-UPG-T05)		\$198	Each	10%	\$178	Other	F1
FLR6-UPG-T06-PSS-1YR	FLR6-UPG-T06-PSS-1YR	Annual Maintenance PSS (FLR6-UPG-T06)		\$168	Each	10%	\$151	Other	F1
FLR6-UPG-T07-PSS-1YR	FLR6-UPG-T07-PSS-1YR	Annual Maintenance PSS (FLR6-UPG-T07)		\$145	Each	10%	\$131	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (Column I*Column K) ALJP Category (REQUIRED) use drop-down	
FLR6-UPG-T08-PSS-1YR	FLR6-UPG-T08-PSS-1YR		Annual Maintenance PSS (FLR6-UPG-T08)	\$123		Each	10%	\$110	Other	F1
FLR6-UPG-T09-PSS-1YR	FLR6-UPG-T09-PSS-1YR		Annual Maintenance PSS (FLR6-UPG-T09)	\$105		Each	10%	\$95	Other	F1
FLR6-UPG-T10-PSS-1YR	FLR6-UPG-T10-PSS-1YR		Annual Maintenance PSS (FLR6-UPG-T10)	\$90		Each	10%	\$81	Other	F1
FLR6-UPG-T11-PSS-1YR	FLR6-UPG-T11-PSS-1YR		Annual Maintenance PSS (FLR6-UPG-T11)	\$78		Each	10%	\$70	Other	F1
FLR6-UPG-T12-PSS-1YR	FLR6-UPG-T12-PSS-1YR		Annual Maintenance PSS (FLR6-UPG-T12)	\$68		Each	10%	\$61	Other	F1
FLR6-UPG-T13-PSS-1YR	FLR6-UPG-T13-PSS-1YR		Annual Maintenance PSS (FLR6-UPG-T13)	\$55		Each	10%	\$50	Other	F1
FLR6-UPG-T14-PSS-1YR	FLR6-UPG-T14-PSS-1YR		Annual Maintenance PSS (FLR6-UPG-T14)	\$50		Each	10%	\$45	Other	F1
FLV32S6F-100N-PSS-1YR	FLV32S6F-100N-PSS-1YR		Annual Maintenance PSS (FLV32S6F-100N)	\$407		Each	10%	\$366	Other	F1
FLV32S6F100NU-PSS-1YR	FLV32S6F100NU-PSS-1YR		Annual Maintenance PSS (FLV32S6F100NU)	\$420		Each	10%	\$378	Other	F1
FLV32S6F-100-PSS-1YR	FLV32S6F-100-PSS-1YR		Annual Maintenance PSS (FLV32S6F-100)	\$346		Each	10%	\$311	Other	F1
FLV32S6F-100U-PSS-1YR	FLV32S6F-100U-PSS-1YR		Annual Maintenance PSS (FLV32S6F-100U)	\$357		Each	10%	\$321	Other	F1
FLV32S6F-200N-PSS-1YR	FLV32S6F-200N-PSS-1YR		Annual Maintenance PSS (FLV32S6F-200N)	\$770		Each	10%	\$693	Other	F1
FLV32S6F200NU-PSS-1YR	FLV32S6F200NU-PSS-1YR		Annual Maintenance PSS (FLV32S6F200NU)	\$796		Each	10%	\$716	Other	F1
FLV32S6F-200-PSS-1YR	FLV32S6F-200-PSS-1YR		Annual Maintenance PSS (FLV32S6F-200)	\$654		Each	10%	\$589	Other	F1
FLV32S6F-200U-PSS-1YR	FLV32S6F-200U-PSS-1YR		Annual Maintenance PSS (FLV32S6F-200U)	\$676		Each	10%	\$609	Other	F1
FLV3V3S6F-100N-PSS-1YR	FLV3V3S6F-100N-PSS-1YR		Annual Maintenance PSS (FLV3V3S6F-100N)	\$409		Each	10%	\$368	Other	F1
FLV3V3S6F100NU-PSS-1YR	FLV3V3S6F100NU-PSS-1YR		Annual Maintenance PSS (FLV3V3S6F100NU)	\$422		Each	10%	\$380	Other	F1
FLV3V3S6F-100-PSS-1YR	FLV3V3S6F-100-PSS-1YR		Annual Maintenance PSS (FLV3V3S6F-100)	\$348		Each	10%	\$313	Other	F1
FLV3V3S6F-100U-PSS-1YR	FLV3V3S6F-100U-PSS-1YR		Annual Maintenance PSS (FLV3V3S6F-100U)	\$358		Each	10%	\$323	Other	F1
FLV3V3S6F-200N-PSS-1YR	FLV3V3S6F-200N-PSS-1YR		Annual Maintenance PSS (FLV3V3S6F-200N)	\$775		Each	10%	\$697	Other	F1
FLV3V3S6F200NU-PSS-1YR	FLV3V3S6F200NU-PSS-1YR		Annual Maintenance PSS (FLV3V3S6F200NU)	\$800		Each	10%	\$720	Other	F1
FLV3V3S6F-200-PSS-1YR	FLV3V3S6F-200-PSS-1YR		Annual Maintenance PSS (FLV3V3S6F-200)	\$659		Each	10%	\$593	Other	F1
FLV3V3S6F-200U-PSS-1YR	FLV3V3S6F-200U-PSS-1YR		Annual Maintenance PSS (FLV3V3S6F-200U)	\$680		Each	10%	\$612	Other	F1
FLV42S6F-100-FP-PSS-1YR	FLV42S6F-100-FP-PSS-1YR		Annual Maintenance PSS (FLV42S6F-100-FP)	\$662		Each	10%	\$596	Other	F1
FLV42S6F-100-PSS-1YR	FLV42S6F-100-PSS-1YR		Annual Maintenance PSS (FLV42S6F-100)	\$414		Each	10%	\$373	Other	F1
FLV42S6F-100TU-PSS-1YR	FLV42S6F-100TU-PSS-1YR		Annual Maintenance PSS (FLV42S6F-100TU)	\$428		Each	10%	\$385	Other	F1
FLV42S6F-100U-PSS-1YR	FLV42S6F-100U-PSS-1YR		Annual Maintenance PSS (FLV42S6F-100U)	\$428		Each	10%	\$385	Other	F1
FLV42S6F-200-FP-PSS-1YR	FLV42S6F-200-FP-PSS-1YR		Annual Maintenance PSS (FLV42S6F-200-FP)	\$1,260		Each	10%	\$1,134	Other	F1
FLV42S6F-200-PSS-1YR	FLV42S6F-200-PSS-1YR		Annual Maintenance PSS (FLV42S6F-200)	\$654		Each	10%	\$588	Other	F1
FLV42S6F-200TU-PSS-1YR	FLV42S6F-200TU-PSS-1YR		Annual Maintenance PSS (FLV42S6F-200TU)	\$675		Each	10%	\$607	Other	F1
FLV42S6F-200U-PSS-1YR	FLV42S6F-200U-PSS-1YR		Annual Maintenance PSS (FLV42S6F-200U)	\$675		Each	10%	\$607	Other	F1
FLV42S6FX-200-PSS-1YR	FLV42S6FX-200-PSS-1YR		Annual Maintenance PSS (FLV42S6FX-200)	\$362		Each	10%	\$326	Other	F1
FLV42S6FX-200U-PSS-1YR	FLV42S6FX-200U-PSS-1YR		Annual Maintenance PSS (FLV42S6FX-200U)	\$456		Each	10%	\$411	Other	F1
FLV42S6FX-200TU-PSS-1YR	FLV42S6FX-200TU-PSS-1YR		Annual Maintenance PSS (FLV42S6FX-200TU)	\$456		Each	10%	\$411	Other	F1
FLV42S6FX-400-PSS-1YR	FLV42S6FX-400-PSS-1YR		Annual Maintenance PSS (FLV42S6FX-400)	\$576		Each	10%	\$519	Other	F1
FLV42S6FX-400TU-PSS-1YR	FLV42S6FX-400TU-PSS-1YR		Annual Maintenance PSS (FLV42S6FX-400TU)	\$725		Each	10%	\$653	Other	F1
FLV42S6FX-400U-PSS-1YR	FLV42S6FX-400U-PSS-1YR		Annual Maintenance PSS (FLV42S6FX-400U)	\$725		Each	10%	\$653	Other	F1
FLV4D2S6F-100-PSS-1YR	FLV4D2S6F-100-PSS-1YR		Annual Maintenance PSS (FLV4D2S6F-100)	\$414		Each	10%	\$373	Other	F1
FLV4D2S6F-100TU-PSS-1YR	FLV4D2S6F-100TU-PSS-1YR		Annual Maintenance PSS (FLV4D2S6F-100TU)	\$428		Each	10%	\$385	Other	F1
FLV4D2S6F-100U-PSS-1YR	FLV4D2S6F-100U-PSS-1YR		Annual Maintenance PSS (FLV4D2S6F-100U)	\$428		Each	10%	\$385	Other	F1
FLV4D2S6F-200-PSS-1YR	FLV4D2S6F-200-PSS-1YR		Annual Maintenance PSS (FLV4D2S6F-200)	\$654		Each	10%	\$588	Other	F1
FLV4D2S6F-200TU-PSS-1YR	FLV4D2S6F-200TU-PSS-1YR		Annual Maintenance PSS (FLV4D2S6F-200TU)	\$675		Each	10%	\$607	Other	F1
FLV4D2S6F-200U-PSS-1YR	FLV4D2S6F-200U-PSS-1YR		Annual Maintenance PSS (FLV4D2S6F-200U)	\$675		Each	10%	\$607	Other	F1
FLV4D2S6FX-200-PSS-1YR	FLV4D2S6FX-200-PSS-1YR		Annual Maintenance PSS (FLV4D2S6FX-200)	\$362		Each	10%	\$326	Other	F1
FLV4D2S6FX-200TU-PSS-1YR	FLV4D2S6FX-200TU-PSS-1YR		Annual Maintenance PSS (FLV4D2S6FX-200TU)	\$456		Each	10%	\$411	Other	F1
FLV4D2S6FX-200U-PSS-1YR	FLV4D2S6FX-200U-PSS-1YR		Annual Maintenance PSS (FLV4D2S6FX-200U)	\$456		Each	10%	\$411	Other	F1
FLV4D2S6FX-400-PSS-1YR	FLV4D2S6FX-400-PSS-1YR		Annual Maintenance PSS (FLV4D2S6FX-400)	\$576		Each	10%	\$519	Other	F1
FLV4D2S6FX-400TU-PSS-1YR	FLV4D2S6FX-400TU-PSS-1YR		Annual Maintenance PSS (FLV4D2S6FX-400TU)	\$725		Each	10%	\$653	Other	F1
FLV4D2S6FX-400U-PSS-1YR	FLV4D2S6FX-400U-PSS-1YR		Annual Maintenance PSS (FLV4D2S6FX-400U)	\$725		Each	10%	\$653	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
FLV4DS6F-100-FP-PSS-1YR	FLV4DS6F-100-FP-PSS-1YR	Annual Maintenance PSS (FLV4DS6F-100-FP)		\$662	Each	10%		\$596	Other	F1
FLV4DS6F-100-PSS-1YR	FLV4DS6F-100-PSS-1YR	Annual Maintenance PSS (FLV4DS6F-100)		\$414	Each	10%		\$373	Other	F1
FLV4DS6F-100TU-PSS-1YR	FLV4DS6F-100TU-PSS-1YR	Annual Maintenance PSS (FLV4DS6F-100TU)		\$428	Each	10%		\$385	Other	F1
FLV4DS6F-100U-PSS-1YR	FLV4DS6F-100U-PSS-1YR	Annual Maintenance PSS (FLV4DS6F-100U)		\$428	Each	10%		\$385	Other	F1
FLV4DS6F-200-FP-PSS-1YR	FLV4DS6F-200-FP-PSS-1YR	Annual Maintenance PSS (FLV4DS6F-200-FP)		\$1,260	Each	10%		\$1,134	Other	F1
FLV4DS6F-200-PSS-1YR	FLV4DS6F-200-PSS-1YR	Annual Maintenance PSS (FLV4DS6F-200)		\$654	Each	10%		\$588	Other	F1
FLV4DS6F-200TU-PSS-1YR	FLV4DS6F-200TU-PSS-1YR	Annual Maintenance PSS (FLV4DS6F-200TU)		\$675	Each	10%		\$607	Other	F1
FLV4DS6F-200U-PSS-1YR	FLV4DS6F-200U-PSS-1YR	Annual Maintenance PSS (FLV4DS6F-200U)		\$675	Each	10%		\$607	Other	F1
FLV4DS6FX-200-PSS-1YR	FLV4DS6FX-200-PSS-1YR	Annual Maintenance PSS (FLV4DS6FX-200)		\$362	Each	10%		\$326	Other	F1
FLV4DS6FX-200TU-PSS-1YR	FLV4DS6FX-200TU-PSS-1YR	Annual Maintenance PSS (FLV4DS6FX-200TU)		\$456	Each	10%		\$411	Other	F1
FLV4DS6FX-200U-PSS-1YR	FLV4DS6FX-200U-PSS-1YR	Annual Maintenance PSS (FLV4DS6FX-200U)		\$456	Each	10%		\$411	Other	F1
FLV4DS6FX-400-PSS-1YR	FLV4DS6FX-400-PSS-1YR	Annual Maintenance PSS (FLV4DS6FX-400)		\$576	Each	10%		\$519	Other	F1
FLV4DS6FX-400TU-PSS-1YR	FLV4DS6FX-400TU-PSS-1YR	Annual Maintenance PSS (FLV4DS6FX-400TU)		\$725	Each	10%		\$653	Other	F1
FLV4DS6FX-400U-PSS-1YR	FLV4DS6FX-400U-PSS-1YR	Annual Maintenance PSS (FLV4DS6FX-400U)		\$725	Each	10%		\$653	Other	F1
FLV4V6F-100-FP-PSS-1YR	FLV4V6F-100-FP-PSS-1YR	Annual Maintenance PSS (FLV4V6F-100-FP)		\$662	Each	10%		\$596	Other	F1
FLV4V6F-100-PSS-1YR	FLV4V6F-100-PSS-1YR	Annual Maintenance PSS (FLV4V6F-100)		\$414	Each	10%		\$373	Other	F1
FLV4V6F-100TU-PSS-1YR	FLV4V6F-100TU-PSS-1YR	Annual Maintenance PSS (FLV4V6F-100TU)		\$428	Each	10%		\$385	Other	F1
FLV4V6F-100U-PSS-1YR	FLV4V6F-100U-PSS-1YR	Annual Maintenance PSS (FLV4V6F-100U)		\$428	Each	10%		\$385	Other	F1
FLV4V6F-200-FP-PSS-1YR	FLV4V6F-200-FP-PSS-1YR	Annual Maintenance PSS (FLV4V6F-200-FP)		\$1,260	Each	10%		\$1,134	Other	F1
FLV4V6F-200-PSS-1YR	FLV4V6F-200-PSS-1YR	Annual Maintenance PSS (FLV4V6F-200)		\$654	Each	10%		\$588	Other	F1
FLV4V6F-200TU-PSS-1YR	FLV4V6F-200TU-PSS-1YR	Annual Maintenance PSS (FLV4V6F-200TU)		\$675	Each	10%		\$607	Other	F1
FLV4V6F-200U-PSS-1YR	FLV4V6F-200U-PSS-1YR	Annual Maintenance PSS (FLV4V6F-200U)		\$675	Each	10%		\$607	Other	F1
FLV4V6FX-200-PSS-1YR	FLV4V6FX-200-PSS-1YR	Annual Maintenance PSS (FLV4V6FX-200)		\$362	Each	10%		\$326	Other	F1
FLV4V6FX-200TU-PSS-1YR	FLV4V6FX-200TU-PSS-1YR	Annual Maintenance PSS (FLV4V6FX-200TU)		\$456	Each	10%		\$411	Other	F1
FLV4V6FX-200U-PSS-1YR	FLV4V6FX-200U-PSS-1YR	Annual Maintenance PSS (FLV4V6FX-200U)		\$456	Each	10%		\$411	Other	F1
FLV4V6FX-400-PSS-1YR	FLV4V6FX-400-PSS-1YR	Annual Maintenance PSS (FLV4V6FX-400)		\$576	Each	10%		\$519	Other	F1
FLV4V6FX-400TU-PSS-1YR	FLV4V6FX-400TU-PSS-1YR	Annual Maintenance PSS (FLV4V6FX-400TU)		\$725	Each	10%		\$653	Other	F1
FLV4V6FX-400U-PSS-1YR	FLV4V6FX-400U-PSS-1YR	Annual Maintenance PSS (FLV4V6FX-400U)		\$725	Each	10%		\$653	Other	F1
FLVX2S6F-100N-PSS-1YR	FLVX2S6F-100N-PSS-1YR	Annual Maintenance PSS (FLVX2S6F-100N)		\$598	Each	10%		\$538	Other	F1
FLVX2S6F-100NU-PSS-1YR	FLVX2S6F-100NU-PSS-1YR	Annual Maintenance PSS (FLVX2S6F-100NU)		\$622	Each	10%		\$560	Other	F1
FLVX2S6F-100-PSS-1YR	FLVX2S6F-100-PSS-1YR	Annual Maintenance PSS (FLVX2S6F-100)		\$598	Each	10%		\$538	Other	F1
FLVX2S6F-100U-PSS-1YR	FLVX2S6F-100U-PSS-1YR	Annual Maintenance PSS (FLVX2S6F-100U)		\$622	Each	10%		\$560	Other	F1
FLVX2S6F-200N-PSS-1YR	FLVX2S6F-200N-PSS-1YR	Annual Maintenance PSS (FLVX2S6F-200N)		\$1,135	Each	10%		\$1,021	Other	F1
FLVX2S6F-200NU-PSS-1YR	FLVX2S6F-200NU-PSS-1YR	Annual Maintenance PSS (FLVX2S6F-200NU)		\$1,181	Each	10%		\$1,063	Other	F1
FLVX2S6F-200-PSS-1YR	FLVX2S6F-200-PSS-1YR	Annual Maintenance PSS (FLVX2S6F-200)		\$1,135	Each	10%		\$1,021	Other	F1
FLVX2S6F-200U-PSS-1YR	FLVX2S6F-200U-PSS-1YR	Annual Maintenance PSS (FLVX2S6F-200U)		\$1,181	Each	10%		\$1,063	Other	F1
FLVXD6F-100N-PSS-1YR	FLVXD6F-100N-PSS-1YR	Annual Maintenance PSS (FLVXD6F-100N)		\$601	Each	10%		\$541	Other	F1
FLVXD6F-100NU-PSS-1YR	FLVXD6F-100NU-PSS-1YR	Annual Maintenance PSS (FLVXD6F-100NU)		\$626	Each	10%		\$563	Other	F1
FLVXD6F-100-PSS-1YR	FLVXD6F-100-PSS-1YR	Annual Maintenance PSS (FLVXD6F-100)		\$601	Each	10%		\$541	Other	F1
FLVXD6F-100U-PSS-1YR	FLVXD6F-100U-PSS-1YR	Annual Maintenance PSS (FLVXD6F-100U)		\$626	Each	10%		\$563	Other	F1
FLVXD6F-200N-PSS-1YR	FLVXD6F-200N-PSS-1YR	Annual Maintenance PSS (FLVXD6F-200N)		\$1,142	Each	10%		\$1,028	Other	F1
FLVXD6F-200NU-PSS-1YR	FLVXD6F-200NU-PSS-1YR	Annual Maintenance PSS (FLVXD6F-200NU)		\$1,189	Each	10%		\$1,070	Other	F1
FLVXD6F-200-PSS-1YR	FLVXD6F-200-PSS-1YR	Annual Maintenance PSS (FLVXD6F-200)		\$1,142	Each	10%		\$1,028	Other	F1
FLVXD6F-200U-PSS-1YR	FLVXD6F-200U-PSS-1YR	Annual Maintenance PSS (FLVXD6F-200U)		\$1,189	Each	10%		\$1,070	Other	F1
FLVXV6F-100N-PSS-1YR	FLVXV6F-100N-PSS-1YR	Annual Maintenance PSS (FLVXV6F-100N)		\$601	Each	10%		\$541	Other	F1
FLVXV6F-100NU-PSS-1YR	FLVXV6F-100NU-PSS-1YR	Annual Maintenance PSS (FLVXV6F-100NU)		\$626	Each	10%		\$563	Other	F1
FLVXV6F-100-PSS-1YR	FLVXV6F-100-PSS-1YR	Annual Maintenance PSS (FLVXV6F-100)		\$601	Each	10%		\$541	Other	F1
FLVXV6F-100U-PSS-1YR	FLVXV6F-100U-PSS-1YR	Annual Maintenance PSS (FLVXV6F-100U)		\$626	Each	10%		\$563	Other	F1
FLVXV6F-200N-PSS-1YR	FLVXV6F-200N-PSS-1YR	Annual Maintenance PSS (FLVXV6F-200N)		\$1,142	Each	10%		\$1,028	Other	F1
FLVXV6F-200NU-PSS-1YR	FLVXV6F-200NU-PSS-1YR	Annual Maintenance PSS (FLVXV6F-200NU)		\$1,189	Each	10%		\$1,070	Other	F1
FLVXV6F-200-PSS-1YR	FLVXV6F-200-PSS-1YR	Annual Maintenance PSS (FLVXV6F-200)		\$1,142	Each	10%		\$1,028	Other	F1
FLVXV6F-200U-PSS-1YR	FLVXV6F-200U-PSS-1YR	Annual Maintenance PSS (FLVXV6F-200U)		\$1,189	Each	10%		\$1,070	Other	F1
FMA6-APL-PSS-1YR	FMA6-APL-PSS-1YR	Annual Maintenance PSS (FMA6-APL)		\$6,970	Each	10%		\$6,273	Other	F1
FMA6-HA-APL-PSS-1YR	FMA6-HA-APL-PSS-1YR	Annual Maintenance PSS (FMA6-HA-APL)		\$3,280	Each	10%		\$2,952	Other	F1
FMA7-APL-PSS-1YR	FMA7-APL-PSS-1YR	Annual Maintenance PSS (FMA7-APL)		\$6,970	Each	10%		\$6,273	Other	F1
FMA7-HA-APL-PSS-1YR	FMA7-HA-APL-PSS-1YR	Annual Maintenance PSS (FMA7-HA-APL)		\$3,280	Each	10%		\$2,952	Other	F1
FMA-APL-PSS-1YR	FMA-APL-PSS-1YR	Annual Maintenance PSS (FMA-APL)		\$6,970	Each	10%		\$6,273	Other	F1
FMA-HA-PSS-1YR	FMA-HA-PSS-1YR	Annual Maintenance PSS (FMA-HA)		\$3,280	Each	10%		\$2,952	Other	F1
FMAVE-120-PSS-1YR	FMAVE-120-PSS-1YR	Annual Maintenance PSS (FMAVE-120)		\$4,346	Each	10%		\$3,911	Other	F1
FMAVE-480-PSS-1YR	FMAVE-480-PSS-1YR	Annual Maintenance PSS (FMAVE-480)		\$5,166	Each	10%		\$4,649	Other	F1
FMAVE-960-PSS-1YR	FMAVE-960-PSS-1YR	Annual Maintenance PSS (FMAVE-960)		\$5,986	Each	10%		\$5,387	Other	F1
FMAVEBDL-120-PSS-1YR	FMAVEBDL-120-PSS-1YR	Annual Maintenance PSS (FMAVEBDL-120)		\$2,577	Each	10%		\$2,319	Other	F1
FMAVEBDL-480-PSS-1YR	FMAVEBDL-480-PSS-1YR	Annual Maintenance PSS (FMAVEBDL-480)		\$2,577	Each	10%		\$2,319	Other	F1
FMAVEBDL-960-PSS-1YR	FMAVEBDL-960-PSS-1YR	Annual Maintenance PSS (FMAVEBDL-960)		\$2,577	Each	10%		\$2,319	Other	F1
FMAVEBDL-G2-PSS-1YR	FMAVEBDL-G2-PSS-1YR	Annual Maintenance PSS (FMAVEBDL-G2)		\$2,577	Each	10%		\$2,319	Other	F1
FMAVEBDL-G8-PSS-1YR	FMAVEBDL-G8-PSS-1YR	Annual Maintenance PSS (FMAVEBDL-G8)		\$2,577	Each	10%		\$2,319	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
FMAVE-G2-PSS-1YR	FMAVE-G2-PSS-1YR	Annual Maintenance PSS (FMAVE-G2)		\$5,166	Each	10%	\$4,649	Other	F1
FMAVE-G8-PSS-1YR	FMAVE-G8-PSS-1YR	Annual Maintenance PSS (FMAVE-G8)		\$5,986	Each	10%	\$5,387	Other	F1
FMA-VE-HA-PSS-1YR	FMA-VE-HA-PSS-1YR	Annual Maintenance PSS (FMA-VE-HA)		\$1,919	Each	10%	\$1,727	Other	F1
FMA-VE-MIG-PSS-1YR	FMA-VE-MIG-PSS-1YR	Annual Maintenance PSS (FMA-VE-MIG)		\$2,411	Each	10%	\$2,170	Other	F1
FMAVE-NX4-PSS-1YR	FMAVE-NX4-PSS-1YR	Annual Maintenance PSS (FMAVE-NX4)		\$3,526	Each	10%	\$3,173	Other	F1
FMAVE-PSS-1YR	FMAVE-PSS-1YR	Annual Maintenance PSS (FMAVE)		\$4,018	Each	10%	\$3,616	Other	F1
FMA-VE-PSS-1YR	FMA-VE-PSS-1YR	Annual Maintenance PSS (FMA-VE)		\$4,018	Each	10%	\$3,616	Other	F1
FMC-CSV-3UV-PSS-1YR	FMC-CSV-3UV-PSS-1YR	Annual Maintenance PSS (FMC-CSV-3UV)		\$324	Each	10%	\$291	Other	F1
FMC-DPE-3UV-PSS-1YR	FMC-DPE-3UV-PSS-1YR	Annual Maintenance PSS (FMC-DPE-3UV)		\$324	Each	10%	\$291	Other	F1
FMC-SPS-2GBV/PSS-1YR	FMC-SPS-2GBV/PSS-1YR	Annual Maintenance PSS (FMC-SPS-2GBV)		\$324	Each	10%	\$291	Other	F1
FREESTB-PSS-1YR	FREESTB-PSS-1YR	Annual Maintenance PSS (FREESTB)		\$2,242	Each	10%	\$2,018	Other	F1
FREESTB-SATA-PSS-1YR	FREESTB-SATA-PSS-1YR	Annual Maintenance PSS (FREESTB-SATA)		\$2,131	Each	10%	\$1,918	Other	F1
FS6102001BTU-PSS-1YR	FS6102001BTU-PSS-1YR	Annual Maintenance PSS (FS6102001BTU)		\$298	Each	10%	\$268	Other	F1
FS6102001BU-PSS-1YR	FS6102001BU-PSS-1YR	Annual Maintenance PSS (FS6102001BU)		\$298	Each	10%	\$268	Other	F1
FS6102005BTU-PSS-1YR	FS6102005BTU-PSS-1YR	Annual Maintenance PSS (FS6102005BTU)		\$298	Each	10%	\$268	Other	F1
FS6102005BU-PSS-1YR	FS6102005BU-PSS-1YR	Annual Maintenance PSS (FS6102005BU)		\$298	Each	10%	\$268	Other	F1
FS6102006BTU-PSS-1YR	FS6102006BTU-PSS-1YR	Annual Maintenance PSS (FS6102006BTU)		\$298	Each	10%	\$268	Other	F1
FS6102006BU-PSS-1YR	FS6102006BU-PSS-1YR	Annual Maintenance PSS (FS6102006BU)		\$298	Each	10%	\$268	Other	F1
FS6102007BTU-PSS-1YR	FS6102007BTU-PSS-1YR	Annual Maintenance PSS (FS6102007BTU)		\$298	Each	10%	\$268	Other	F1
FS6102007BU-PSS-1YR	FS6102007BU-PSS-1YR	Annual Maintenance PSS (FS6102007BU)		\$298	Each	10%	\$268	Other	F1
FS6102007BTU-PSS-1YR	FS6102007BTU-PSS-1YR	Annual Maintenance PSS (FS6102007BTU)		\$298	Each	10%	\$268	Other	F1
FS6102007BU-PSS-1YR	FS6102007BU-PSS-1YR	Annual Maintenance PSS (FS6102007BU)		\$298	Each	10%	\$268	Other	F1
FS610200FBU-PSS-1YR	FS610200FBU-PSS-1YR	Annual Maintenance PSS (FS610200FBU)		\$298	Each	10%	\$268	Other	F1
FS610200SBTU-PSS-1YR	FS610200SBTU-PSS-1YR	Annual Maintenance PSS (FS610200SBTU)		\$298	Each	10%	\$268	Other	F1
FS610200SBU-PSS-1YR	FS610200SBU-PSS-1YR	Annual Maintenance PSS (FS610200SBU)		\$298	Each	10%	\$268	Other	F1
FS6103001BTU-PSS-1YR	FS6103001BTU-PSS-1YR	Annual Maintenance PSS (FS6103001BTU)		\$103	Each	10%	\$93	Other	F1
FS6103001BU-PSS-1YR	FS6103001BU-PSS-1YR	Annual Maintenance PSS (FS6103001BU)		\$103	Each	10%	\$93	Other	F1
FS6103005BTU-PSS-1YR	FS6103005BTU-PSS-1YR	Annual Maintenance PSS (FS6103005BTU)		\$103	Each	10%	\$93	Other	F1
FS6103005BU-PSS-1YR	FS6103005BU-PSS-1YR	Annual Maintenance PSS (FS6103005BU)		\$103	Each	10%	\$93	Other	F1
FS6103006BTU-PSS-1YR	FS6103006BTU-PSS-1YR	Annual Maintenance PSS (FS6103006BTU)		\$103	Each	10%	\$93	Other	F1
FS6103006BU-PSS-1YR	FS6103006BU-PSS-1YR	Annual Maintenance PSS (FS6103006BU)		\$103	Each	10%	\$93	Other	F1
FS6103007BTU-PSS-1YR	FS6103007BTU-PSS-1YR	Annual Maintenance PSS (FS6103007BTU)		\$103	Each	10%	\$93	Other	F1
FS6103007BU-PSS-1YR	FS6103007BU-PSS-1YR	Annual Maintenance PSS (FS6103007BU)		\$103	Each	10%	\$93	Other	F1
FS610300FBU-PSS-1YR	FS610300FBU-PSS-1YR	Annual Maintenance PSS (FS610300FBU)		\$103	Each	10%	\$93	Other	F1
FS610300SBU-PSS-1YR	FS610300SBU-PSS-1YR	Annual Maintenance PSS (FS610300SBU)		\$103	Each	10%	\$93	Other	F1
FS6106001BTU-PSS-1YR	FS6106001BTU-PSS-1YR	Annual Maintenance PSS (FS6106001BTU)		\$193	Each	10%	\$174	Other	F1
FS6106001BU-PSS-1YR	FS6106001BU-PSS-1YR	Annual Maintenance PSS (FS6106001BU)		\$193	Each	10%	\$174	Other	F1
FS6106005BTU-PSS-1YR	FS6106005BTU-PSS-1YR	Annual Maintenance PSS (FS6106005BTU)		\$193	Each	10%	\$174	Other	F1
FS6106005BU-PSS-1YR	FS6106005BU-PSS-1YR	Annual Maintenance PSS (FS6106005BU)		\$193	Each	10%	\$174	Other	F1
FS6106006BTU-PSS-1YR	FS6106006BTU-PSS-1YR	Annual Maintenance PSS (FS6106006BTU)		\$193	Each	10%	\$174	Other	F1
FS6106006BU-PSS-1YR	FS6106006BU-PSS-1YR	Annual Maintenance PSS (FS6106006BU)		\$193	Each	10%	\$174	Other	F1
FS6106007BTU-PSS-1YR	FS6106007BTU-PSS-1YR	Annual Maintenance PSS (FS6106007BTU)		\$193	Each	10%	\$174	Other	F1
FS6106007BU-PSS-1YR	FS6106007BU-PSS-1YR	Annual Maintenance PSS (FS6106007BU)		\$193	Each	10%	\$174	Other	F1
FS610600FBU-PSS-1YR	FS610600FBU-PSS-1YR	Annual Maintenance PSS (FS610600FBU)		\$193	Each	10%	\$174	Other	F1
FS610600FBU-PSS-1YR	FS610600FBU-PSS-1YR	Annual Maintenance PSS (FS610600FBU)		\$193	Each	10%	\$174	Other	F1
FS610600SBU-PSS-1YR	FS610600SBU-PSS-1YR	Annual Maintenance PSS (FS610600SBU)		\$193	Each	10%	\$174	Other	F1
FS610600SBU-PSS-1YR	FS610600SBU-PSS-1YR	Annual Maintenance PSS (FS610600SBU)		\$193	Each	10%	\$174	Other	F1
FS6153001BTU-PSS-1YR	FS6153001BTU-PSS-1YR	Annual Maintenance PSS (FS6153001BTU)		\$264	Each	10%	\$237	Other	F1
FS6153001BU-PSS-1YR	FS6153001BU-PSS-1YR	Annual Maintenance PSS (FS6153001BU)		\$264	Each	10%	\$237	Other	F1
FS6153005BTU-PSS-1YR	FS6153005BTU-PSS-1YR	Annual Maintenance PSS (FS6153005BTU)		\$264	Each	10%	\$237	Other	F1
FS6153005BU-PSS-1YR	FS6153005BU-PSS-1YR	Annual Maintenance PSS (FS6153005BU)		\$264	Each	10%	\$237	Other	F1
FS6153006BTU-PSS-1YR	FS6153006BTU-PSS-1YR	Annual Maintenance PSS (FS6153006BTU)		\$264	Each	10%	\$237	Other	F1
FS6153006BU-PSS-1YR	FS6153006BU-PSS-1YR	Annual Maintenance PSS (FS6153006BU)		\$264	Each	10%	\$237	Other	F1
FS6153007BTU-PSS-1YR	FS6153007BTU-PSS-1YR	Annual Maintenance PSS (FS6153007BTU)		\$264	Each	10%	\$237	Other	F1
FS6153007BU-PSS-1YR	FS6153007BU-PSS-1YR	Annual Maintenance PSS (FS6153007BU)		\$264	Each	10%	\$237	Other	F1
FS615300FBU-PSS-1YR	FS615300FBU-PSS-1YR	Annual Maintenance PSS (FS615300FBU)		\$264	Each	10%	\$237	Other	F1
FS615300SBU-PSS-1YR	FS615300SBU-PSS-1YR	Annual Maintenance PSS (FS615300SBU)		\$264	Each	10%	\$237	Other	F1
FS615300SBU-PSS-1YR	FS615300SBU-PSS-1YR	Annual Maintenance PSS (FS615300SBU)		\$264	Each	10%	\$237	Other	F1
FS6FM16001BT1-PSS-1YR	FS6FM16001BT1-PSS-1YR	Annual Maintenance PSS (FS6FM16001BT1)		\$3,861	Each	10%	\$3,475	Other	F1
FS6FM16001BT2-PSS-1YR	FS6FM16001BT2-PSS-1YR	Annual Maintenance PSS (FS6FM16001BT2)		\$2,896	Each	10%	\$2,606	Other	F1
FS6FM16001BT3-PSS-1YR	FS6FM16001BT3-PSS-1YR	Annual Maintenance PSS (FS6FM16001BT3)		\$2,758	Each	10%	\$2,482	Other	F1
FS6FM16001BTU0-PSS-1YR	FS6FM16001BTU0-PSS-1YR	Annual Maintenance PSS (FS6FM16001BTU0)		\$4,063	Each	10%	\$3,656	Other	F1
FS6FM16001BTU1-PSS-1YR	FS6FM16001BTU1-PSS-1YR	Annual Maintenance PSS (FS6FM16001BTU1)		\$2,631	Each	10%	\$2,368	Other	F1
FS6FM16001BTU2-PSS-1YR	FS6FM16001BTU2-PSS-1YR	Annual Maintenance PSS (FS6FM16001BTU2)		\$2,453	Each	10%	\$2,207	Other	F1
FS6FM16001BTU3-PSS-1YR	FS6FM16001BTU3-PSS-1YR	Annual Maintenance PSS (FS6FM16001BTU3)		\$2,887	Each	10%	\$2,598	Other	F1
FS6FM16001BUT0-PSS-1YR	FS6FM16001BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM16001BUT0)		\$4,063	Each	10%	\$3,656	Other	F1
FS6FM16001BUT1-PSS-1YR	FS6FM16001BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM16001BUT1)		\$2,631	Each	10%	\$2,368	Other	F1
FS6FM16001BUT2-PSS-1YR	FS6FM16001BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM16001BUT2)		\$2,453	Each	10%	\$2,207	Other	F1
FS6FM16001BUT3-PSS-1YR	FS6FM16001BUT3-PSS-1YR	Annual Maintenance PSS (FS6FM16001BUT3)		\$2,887	Each	10%	\$2,598	Other	F1
FS6FM16005BT0-PSS-1YR	FS6FM16005BT0-PSS-1YR	Annual Maintenance PSS (FS6FM16005BT0)		\$3,861	Each	10%	\$3,475	Other	F1
FS6FM16005BT1-PSS-1YR	FS6FM16005BT1-PSS-1YR	Annual Maintenance PSS (FS6FM16005BT1)		\$3,309	Each	10%	\$2,978	Other	F1
FS6FM16005BT2-PSS-1YR	FS6FM16005BT2-PSS-1YR	Annual Maintenance PSS (FS6FM16005BT2)		\$2,896	Each	10%	\$2,606	Other	F1
FS6FM16005BT3-PSS-1YR	FS6FM16005BT3-PSS-1YR	Annual Maintenance PSS (FS6FM16005BT3)		\$2,758	Each	10%	\$2,482	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
FS6FM16005BTUT0-PSS-1YR	FS6FM16005BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM16005BTUT0)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM16005BTUT1-PSS-1YR	FS6FM16005BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM16005BTUT1)		\$2,631	Each	10%		\$2,368	Other	F1
FS6FM16005BTUT2-PSS-1YR	FS6FM16005BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM16005BTUT2)		\$2,453	Each	10%		\$2,207	Other	F1
FS6FM16005BTUT3-PSS-1YR	FS6FM16005BTUT3-PSS-1YR	Annual Maintenance PSS (FS6FM16005BTUT3)		\$2,887	Each	10%		\$2,598	Other	F1
FS6FM16005BUT0-PSS-1YR	FS6FM16005BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM16005BUT0)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM16005BUT1-PSS-1YR	FS6FM16005BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM16005BUT1)		\$2,631	Each	10%		\$2,368	Other	F1
FS6FM16005BUT2-PSS-1YR	FS6FM16005BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM16005BUT2)		\$2,453	Each	10%		\$2,207	Other	F1
FS6FM16005BUT3-PSS-1YR	FS6FM16005BUT3-PSS-1YR	Annual Maintenance PSS (FS6FM16005BUT3)		\$2,887	Each	10%		\$2,598	Other	F1
FS6FM16006BT0-PSS-1YR	FS6FM16006BT0-PSS-1YR	Annual Maintenance PSS (FS6FM16006BT0)		\$3,861	Each	10%		\$3,475	Other	F1
FS6FM16006BT1-PSS-1YR	FS6FM16006BT1-PSS-1YR	Annual Maintenance PSS (FS6FM16006BT1)		\$3,309	Each	10%		\$2,978	Other	F1
FS6FM16006BT2-PSS-1YR	FS6FM16006BT2-PSS-1YR	Annual Maintenance PSS (FS6FM16006BT2)		\$2,896	Each	10%		\$2,606	Other	F1
FS6FM16006BT3-PSS-1YR	FS6FM16006BT3-PSS-1YR	Annual Maintenance PSS (FS6FM16006BT3)		\$2,758	Each	10%		\$2,482	Other	F1
FS6FM16006BTUT0-PSS-1YR	FS6FM16006BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM16006BTUT0)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM16006BTUT1-PSS-1YR	FS6FM16006BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM16006BTUT1)		\$3,464	Each	10%		\$3,118	Other	F1
FS6FM16006BTUT2-PSS-1YR	FS6FM16006BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM16006BTUT2)		\$3,031	Each	10%		\$2,728	Other	F1
FS6FM16006BTUT3-PSS-1YR	FS6FM16006BTUT3-PSS-1YR	Annual Maintenance PSS (FS6FM16006BTUT3)		\$2,887	Each	10%		\$2,598	Other	F1
FS6FM16006BUT0-PSS-1YR	FS6FM16006BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM16006BUT0)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM16006BUT1-PSS-1YR	FS6FM16006BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM16006BUT1)		\$3,464	Each	10%		\$3,118	Other	F1
FS6FM16006BUT2-PSS-1YR	FS6FM16006BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM16006BUT2)		\$3,031	Each	10%		\$2,728	Other	F1
FS6FM16006BUT3-PSS-1YR	FS6FM16006BUT3-PSS-1YR	Annual Maintenance PSS (FS6FM16006BUT3)		\$2,887	Each	10%		\$2,598	Other	F1
FS6FM16007BT0-PSS-1YR	FS6FM16007BT0-PSS-1YR	Annual Maintenance PSS (FS6FM16007BT0)		\$3,861	Each	10%		\$3,475	Other	F1
FS6FM16007BT1-PSS-1YR	FS6FM16007BT1-PSS-1YR	Annual Maintenance PSS (FS6FM16007BT1)		\$3,309	Each	10%		\$2,978	Other	F1
FS6FM16007BT2-PSS-1YR	FS6FM16007BT2-PSS-1YR	Annual Maintenance PSS (FS6FM16007BT2)		\$2,896	Each	10%		\$2,606	Other	F1
FS6FM16007BT3-PSS-1YR	FS6FM16007BT3-PSS-1YR	Annual Maintenance PSS (FS6FM16007BT3)		\$2,758	Each	10%		\$2,482	Other	F1
FS6FM16007BTUT0-PSS-1YR	FS6FM16007BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM16007BTUT0)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM16007BTUT1-PSS-1YR	FS6FM16007BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM16007BTUT1)		\$2,631	Each	10%		\$2,368	Other	F1
FS6FM16007BTUT2-PSS-1YR	FS6FM16007BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM16007BTUT2)		\$2,453	Each	10%		\$2,207	Other	F1
FS6FM16007BTUT3-PSS-1YR	FS6FM16007BTUT3-PSS-1YR	Annual Maintenance PSS (FS6FM16007BTUT3)		\$2,887	Each	10%		\$2,598	Other	F1
FS6FM16007BUT0-PSS-1YR	FS6FM16007BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM16007BUT0)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM16007BUT1-PSS-1YR	FS6FM16007BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM16007BUT1)		\$2,631	Each	10%		\$2,368	Other	F1
FS6FM16007BUT2-PSS-1YR	FS6FM16007BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM16007BUT2)		\$2,453	Each	10%		\$2,207	Other	F1
FS6FM16007BUT3-PSS-1YR	FS6FM16007BUT3-PSS-1YR	Annual Maintenance PSS (FS6FM16007BUT3)		\$2,887	Each	10%		\$2,598	Other	F1
FS6FM1600FBT0-PSS-1YR	FS6FM1600FBT0-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBT0)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM1600FBT1-PSS-1YR	FS6FM1600FBT1-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBT1)		\$3,861	Each	10%		\$3,475	Other	F1
FS6FM1600FBT2-PSS-1YR	FS6FM1600FBT2-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBT2)		\$3,309	Each	10%		\$2,978	Other	F1
FS6FM1600FBT3-PSS-1YR	FS6FM1600FBT3-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBT3)		\$2,896	Each	10%		\$2,606	Other	F1
FS6FM1600FBTUT0-PSS-1YR	FS6FM1600FBTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBTUT0)		\$2,758	Each	10%		\$2,482	Other	F1
FS6FM1600FBTUT1-PSS-1YR	FS6FM1600FBTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBTUT1)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM1600FBTUT2-PSS-1YR	FS6FM1600FBTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBTUT2)		\$3,464	Each	10%		\$3,118	Other	F1
FS6FM1600FBTUT3-PSS-1YR	FS6FM1600FBTUT3-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBTUT3)		\$3,031	Each	10%		\$2,728	Other	F1
FS6FM1600FBUT0-PSS-1YR	FS6FM1600FBUT0-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBUT0)		\$2,887	Each	10%		\$2,598	Other	F1
FS6FM1600FBUT1-PSS-1YR	FS6FM1600FBUT1-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBUT1)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM1600FBUT2-PSS-1YR	FS6FM1600FBUT2-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBUT2)		\$3,464	Each	10%		\$3,118	Other	F1
FS6FM1600FBUT3-PSS-1YR	FS6FM1600FBUT3-PSS-1YR	Annual Maintenance PSS (FS6FM1600FBUT3)		\$3,031	Each	10%		\$2,728	Other	F1
FS6FM1600SB-PSS-1YR	FS6FM1600SB-PSS-1YR	Annual Maintenance PSS (FS6FM1600SB)		\$2,887	Each	10%		\$2,598	Other	F1
FS6FM1600SBU-PSS-1YR	FS6FM1600SBU-PSS-1YR	Annual Maintenance PSS (FS6FM1600SBU)		\$3,861	Each	10%		\$3,475	Other	F1
FS6FM2001BT0-PSS-1YR	FS6FM2001BT0-PSS-1YR	Annual Maintenance PSS (FS6FM2001BT0)		\$4,063	Each	10%		\$3,656	Other	F1
FS6FM2001BT1-PSS-1YR	FS6FM2001BT1-PSS-1YR	Annual Maintenance PSS (FS6FM2001BT1)		\$667	Each	10%		\$600	Other	F1
FS6FM2001BT2-PSS-1YR	FS6FM2001BT2-PSS-1YR	Annual Maintenance PSS (FS6FM2001BT2)		\$619	Each	10%		\$557	Other	F1
FS6FM2001BT3-PSS-1YR	FS6FM2001BT3-PSS-1YR	Annual Maintenance PSS (FS6FM2001BT3)		\$524	Each	10%		\$471	Other	F1
FS6FM2001BTUT0-PSS-1YR	FS6FM2001BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM2001BTUT0)		\$501	Each	10%		\$451	Other	F1
FS6FM2001BTUT1-PSS-1YR	FS6FM2001BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM2001BTUT1)		\$699	Each	10%		\$629	Other	F1
FS6FM2001BTUT2-PSS-1YR	FS6FM2001BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM2001BTUT2)		\$652	Each	10%		\$587	Other	F1
FS6FM2001BTUT3-PSS-1YR	FS6FM2001BTUT3-PSS-1YR	Annual Maintenance PSS (FS6FM2001BTUT3)		\$544	Each	10%		\$489	Other	F1
FS6FM2001BUT0-PSS-1YR	FS6FM2001BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM2001BUT0)		\$699	Each	10%		\$629	Other	F1
FS6FM2001BUT1-PSS-1YR	FS6FM2001BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM2001BUT1)		\$652	Each	10%		\$587	Other	F1
FS6FM2001BUT2-PSS-1YR	FS6FM2001BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM2001BUT2)		\$544	Each	10%		\$489	Other	F1
FS6FM2005BT0-PSS-1YR	FS6FM2005BT0-PSS-1YR	Annual Maintenance PSS (FS6FM2005BT0)		\$667	Each	10%		\$600	Other	F1
FS6FM2005BT1-PSS-1YR	FS6FM2005BT1-PSS-1YR	Annual Maintenance PSS (FS6FM2005BT1)		\$619	Each	10%		\$557	Other	F1
FS6FM2005BT2-PSS-1YR	FS6FM2005BT2-PSS-1YR	Annual Maintenance PSS (FS6FM2005BT2)		\$524	Each	10%		\$471	Other	F1
FS6FM2005BT3-PSS-1YR	FS6FM2005BT3-PSS-1YR	Annual Maintenance PSS (FS6FM2005BT3)		\$501	Each	10%		\$451	Other	F1
FS6FM2005BUT0-PSS-1YR	FS6FM2005BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM2005BUT0)		\$699	Each	10%		\$629	Other	F1
FS6FM2005BUT1-PSS-1YR	FS6FM2005BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM2005BUT1)		\$652	Each	10%		\$587	Other	F1
FS6FM2005BUT2-PSS-1YR	FS6FM2005BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM2005BUT2)		\$544	Each	10%		\$489	Other	F1
FS6FM2005BUT3-PSS-1YR	FS6FM2005BUT3-PSS-1YR	Annual Maintenance PSS (FS6FM2005BUT3)		\$699	Each	10%		\$629	Other	F1
FS6FM2006BT0-PSS-1YR	FS6FM2006BT0-PSS-1YR	Annual Maintenance PSS (FS6FM2006BT0)		\$652	Each	10%		\$587	Other	F1
FS6FM2006BT1-PSS-1YR	FS6FM2006BT1-PSS-1YR	Annual Maintenance PSS (FS6FM2006BT1)		\$544	Each	10%		\$489	Other	F1
FS6FM2006BT2-PSS-1YR	FS6FM2006BT2-PSS-1YR	Annual Maintenance PSS (FS6FM2006BT2)		\$667	Each	10%		\$600	Other	F1
FS6FM2006BT3-PSS-1YR	FS6FM2006BT3-PSS-1YR	Annual Maintenance PSS (FS6FM2006BT3)		\$619	Each	10%		\$557	Other	F1
FS6FM2006BTUT0-PSS-1YR	FS6FM2006BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM2006BTUT0)		\$524	Each	10%		\$471	Other	F1
FS6FM2006BTUT1-PSS-1YR	FS6FM2006BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM2006BTUT1)		\$501	Each	10%		\$451	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
FS6FM2006BTUT0-PSS-1YR	FS6FM2006BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM2006BTUT0)		\$699	Each	10%	\$629	Other	F1
FS6FM2006BTUT1-PSS-1YR	FS6FM2006BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM2006BTUT1)		\$652	Each	10%	\$587	Other	F1
FS6FM2006BTUT2-PSS-1YR	FS6FM2006BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM2006BTUT2)		\$544	Each	10%	\$489	Other	F1
FS6FM2006BUT0-PSS-1YR	FS6FM2006BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM2006BUT0)		\$699	Each	10%	\$629	Other	F1
FS6FM2006BUT1-PSS-1YR	FS6FM2006BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM2006BUT1)		\$652	Each	10%	\$587	Other	F1
FS6FM2006BUT2-PSS-1YR	FS6FM2006BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM2006BUT2)		\$544	Each	10%	\$489	Other	F1
FS6FM2007BT0-PSS-1YR	FS6FM2007BT0-PSS-1YR	Annual Maintenance PSS (FS6FM2007BT0)		\$667	Each	10%	\$600	Other	F1
FS6FM2007BT1-PSS-1YR	FS6FM2007BT1-PSS-1YR	Annual Maintenance PSS (FS6FM2007BT1)		\$619	Each	10%	\$557	Other	F1
FS6FM2007BT2-PSS-1YR	FS6FM2007BT2-PSS-1YR	Annual Maintenance PSS (FS6FM2007BT2)		\$524	Each	10%	\$471	Other	F1
FS6FM2007BT3-PSS-1YR	FS6FM2007BT3-PSS-1YR	Annual Maintenance PSS (FS6FM2007BT3)		\$501	Each	10%	\$451	Other	F1
FS6FM2007BTUT0-PSS-1YR	FS6FM2007BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM2007BTUT0)		\$699	Each	10%	\$629	Other	F1
FS6FM2007BTUT1-PSS-1YR	FS6FM2007BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM2007BTUT1)		\$652	Each	10%	\$587	Other	F1
FS6FM2007BTUT2-PSS-1YR	FS6FM2007BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM2007BTUT2)		\$544	Each	10%	\$489	Other	F1
FS6FM2007BUT0-PSS-1YR	FS6FM2007BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM2007BUT0)		\$699	Each	10%	\$629	Other	F1
FS6FM2007BUT1-PSS-1YR	FS6FM2007BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM2007BUT1)		\$652	Each	10%	\$587	Other	F1
FS6FM2007BUT2-PSS-1YR	FS6FM2007BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM2007BUT2)		\$544	Each	10%	\$489	Other	F1
FS6FM2007BUT3-PSS-1YR	FS6FM2007BUT3-PSS-1YR	Annual Maintenance PSS (FS6FM2007BUT3)		\$501	Each	10%	\$451	Other	F1
FS6FM2007BUT0-PSS-1YR	FS6FM2007BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM2007BUT0)		\$699	Each	10%	\$629	Other	F1
FS6FM2007BUT1-PSS-1YR	FS6FM2007BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM2007BUT1)		\$652	Each	10%	\$587	Other	F1
FS6FM2007BUT2-PSS-1YR	FS6FM2007BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM2007BUT2)		\$544	Each	10%	\$489	Other	F1
FS6FM2007BUT3-PSS-1YR	FS6FM2007BUT3-PSS-1YR	Annual Maintenance PSS (FS6FM2007BUT3)		\$501	Each	10%	\$451	Other	F1
FS6FM200FBT0-PSS-1YR	FS6FM200FBT0-PSS-1YR	Annual Maintenance PSS (FS6FM200FBT0)		\$699	Each	10%	\$629	Other	F1
FS6FM200FBT1-PSS-1YR	FS6FM200FBT1-PSS-1YR	Annual Maintenance PSS (FS6FM200FBT1)		\$652	Each	10%	\$587	Other	F1
FS6FM200FBT2-PSS-1YR	FS6FM200FBT2-PSS-1YR	Annual Maintenance PSS (FS6FM200FBT2)		\$544	Each	10%	\$489	Other	F1
FS6FM200FBT3-PSS-1YR	FS6FM200FBT3-PSS-1YR	Annual Maintenance PSS (FS6FM200FBT3)		\$501	Each	10%	\$451	Other	F1
FS6FM200FBU0-PSS-1YR	FS6FM200FBU0-PSS-1YR	Annual Maintenance PSS (FS6FM200FBU0)		\$699	Each	10%	\$629	Other	F1
FS6FM200FBU1-PSS-1YR	FS6FM200FBU1-PSS-1YR	Annual Maintenance PSS (FS6FM200FBU1)		\$652	Each	10%	\$587	Other	F1
FS6FM200FBU2-PSS-1YR	FS6FM200FBU2-PSS-1YR	Annual Maintenance PSS (FS6FM200FBU2)		\$544	Each	10%	\$489	Other	F1
FS6FM200SB-PSS-1YR	FS6FM200SB-PSS-1YR	Annual Maintenance PSS (FS6FM200SB)		\$667	Each	10%	\$600	Other	F1
FS6FM200SBU-PSS-1YR	FS6FM200SBU-PSS-1YR	Annual Maintenance PSS (FS6FM200SBU)		\$699	Each	10%	\$629	Other	F1
FS6FM4001BT0-PSS-1YR	FS6FM4001BT0-PSS-1YR	Annual Maintenance PSS (FS6FM4001BT0)		\$1,269	Each	10%	\$1,142	Other	F1
FS6FM4001BT1-PSS-1YR	FS6FM4001BT1-PSS-1YR	Annual Maintenance PSS (FS6FM4001BT1)		\$1,179	Each	10%	\$1,061	Other	F1
FS6FM4001BT2-PSS-1YR	FS6FM4001BT2-PSS-1YR	Annual Maintenance PSS (FS6FM4001BT2)		\$951	Each	10%	\$856	Other	F1
FS6FM4001BT3-PSS-1YR	FS6FM4001BT3-PSS-1YR	Annual Maintenance PSS (FS6FM4001BT3)		\$906	Each	10%	\$816	Other	F1
FS6FM4001BTUT0-PSS-1YR	FS6FM4001BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM4001BTUT0)		\$1,328	Each	10%	\$1,195	Other	F1
FS6FM4001BTUT1-PSS-1YR	FS6FM4001BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM4001BTUT1)		\$1,234	Each	10%	\$1,111	Other	F1
FS6FM4001BTUT2-PSS-1YR	FS6FM4001BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM4001BTUT2)		\$995	Each	10%	\$896	Other	F1
FS6FM4001BUT0-PSS-1YR	FS6FM4001BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM4001BUT0)		\$1,328	Each	10%	\$1,195	Other	F1
FS6FM4001BUT1-PSS-1YR	FS6FM4001BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM4001BUT1)		\$1,234	Each	10%	\$1,111	Other	F1
FS6FM4001BUT2-PSS-1YR	FS6FM4001BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM4001BUT2)		\$995	Each	10%	\$896	Other	F1
FS6FM4005BT0-PSS-1YR	FS6FM4005BT0-PSS-1YR	Annual Maintenance PSS (FS6FM4005BT0)		\$1,269	Each	10%	\$1,142	Other	F1
FS6FM4005BT1-PSS-1YR	FS6FM4005BT1-PSS-1YR	Annual Maintenance PSS (FS6FM4005BT1)		\$1,179	Each	10%	\$1,061	Other	F1
FS6FM4005BT2-PSS-1YR	FS6FM4005BT2-PSS-1YR	Annual Maintenance PSS (FS6FM4005BT2)		\$951	Each	10%	\$856	Other	F1
FS6FM4005BT3-PSS-1YR	FS6FM4005BT3-PSS-1YR	Annual Maintenance PSS (FS6FM4005BT3)		\$906	Each	10%	\$816	Other	F1
FS6FM4005BTUT0-PSS-1YR	FS6FM4005BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM4005BTUT0)		\$1,328	Each	10%	\$1,195	Other	F1
FS6FM4005BTUT1-PSS-1YR	FS6FM4005BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM4005BTUT1)		\$1,234	Each	10%	\$1,111	Other	F1
FS6FM4005BTUT2-PSS-1YR	FS6FM4005BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM4005BTUT2)		\$995	Each	10%	\$896	Other	F1
FS6FM4005BUT0-PSS-1YR	FS6FM4005BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM4005BUT0)		\$1,328	Each	10%	\$1,195	Other	F1
FS6FM4005BUT1-PSS-1YR	FS6FM4005BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM4005BUT1)		\$1,234	Each	10%	\$1,111	Other	F1
FS6FM4005BUT2-PSS-1YR	FS6FM4005BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM4005BUT2)		\$995	Each	10%	\$896	Other	F1
FS6FM4006BT0-PSS-1YR	FS6FM4006BT0-PSS-1YR	Annual Maintenance PSS (FS6FM4006BT0)		\$1,269	Each	10%	\$1,142	Other	F1
FS6FM4006BT1-PSS-1YR	FS6FM4006BT1-PSS-1YR	Annual Maintenance PSS (FS6FM4006BT1)		\$1,179	Each	10%	\$1,061	Other	F1
FS6FM4006BT2-PSS-1YR	FS6FM4006BT2-PSS-1YR	Annual Maintenance PSS (FS6FM4006BT2)		\$951	Each	10%	\$856	Other	F1
FS6FM4006BT3-PSS-1YR	FS6FM4006BT3-PSS-1YR	Annual Maintenance PSS (FS6FM4006BT3)		\$906	Each	10%	\$816	Other	F1
FS6FM4006BTUT0-PSS-1YR	FS6FM4006BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM4006BTUT0)		\$1,328	Each	10%	\$1,195	Other	F1
FS6FM4006BTUT1-PSS-1YR	FS6FM4006BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM4006BTUT1)		\$1,234	Each	10%	\$1,111	Other	F1
FS6FM4006BTUT2-PSS-1YR	FS6FM4006BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM4006BTUT2)		\$995	Each	10%	\$896	Other	F1
FS6FM4006BUT0-PSS-1YR	FS6FM4006BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM4006BUT0)		\$1,328	Each	10%	\$1,195	Other	F1
FS6FM4006BUT1-PSS-1YR	FS6FM4006BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM4006BUT1)		\$1,234	Each	10%	\$1,111	Other	F1
FS6FM4006BUT2-PSS-1YR	FS6FM4006BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM4006BUT2)		\$995	Each	10%	\$896	Other	F1
FS6FM4007BT0-PSS-1YR	FS6FM4007BT0-PSS-1YR	Annual Maintenance PSS (FS6FM4007BT0)		\$1,269	Each	10%	\$1,142	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
FS6FM4007BT1-PSS-1YR	FS6FM4007BT1-PSS-1YR	Annual Maintenance PSS (FS6FM4007BT1)		\$1,179	Each	10%		\$1,061	Other	F1
FS6FM4007BT2-PSS-1YR	FS6FM4007BT2-PSS-1YR	Annual Maintenance PSS (FS6FM4007BT2)		\$951	Each	10%		\$856	Other	F1
FS6FM4007BT3-PSS-1YR	FS6FM4007BT3-PSS-1YR	Annual Maintenance PSS (FS6FM4007BT3)		\$906	Each	10%		\$816	Other	F1
FS6FM4007BTU0-PSS-1YR	FS6FM4007BTU0-PSS-1YR	Annual Maintenance PSS (FS6FM4007BTU0)		\$1,328	Each	10%		\$1,195	Other	F1
FS6FM4007BTU1-PSS-1YR	FS6FM4007BTU1-PSS-1YR	Annual Maintenance PSS (FS6FM4007BTU1)		\$1,234	Each	10%		\$1,111	Other	F1
FS6FM4007BTU2-PSS-1YR	FS6FM4007BTU2-PSS-1YR	Annual Maintenance PSS (FS6FM4007BTU2)		\$995	Each	10%		\$896	Other	F1
FS6FM4007BUT0-PSS-1YR	FS6FM4007BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM4007BUT0)		\$1,328	Each	10%		\$1,195	Other	F1
FS6FM4007BUT1-PSS-1YR	FS6FM4007BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM4007BUT1)		\$1,234	Each	10%		\$1,111	Other	F1
FS6FM4007BUT2-PSS-1YR	FS6FM4007BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM4007BUT2)		\$995	Each	10%		\$896	Other	F1
FS6FM400FBT0-PSS-1YR	FS6FM400FBT0-PSS-1YR	Annual Maintenance PSS (FS6FM400FBT0)		\$1,269	Each	10%		\$1,142	Other	F1
FS6FM400FBT1-PSS-1YR	FS6FM400FBT1-PSS-1YR	Annual Maintenance PSS (FS6FM400FBT1)		\$1,179	Each	10%		\$1,061	Other	F1
FS6FM400FBT2-PSS-1YR	FS6FM400FBT2-PSS-1YR	Annual Maintenance PSS (FS6FM400FBT2)		\$951	Each	10%		\$856	Other	F1
FS6FM400FBT3-PSS-1YR	FS6FM400FBT3-PSS-1YR	Annual Maintenance PSS (FS6FM400FBT3)		\$906	Each	10%		\$816	Other	F1
FS6FM400FBUT0-PSS-1YR	FS6FM400FBUT0-PSS-1YR	Annual Maintenance PSS (FS6FM400FBUT0)		\$1,328	Each	10%		\$1,195	Other	F1
FS6FM400FBUT1-PSS-1YR	FS6FM400FBUT1-PSS-1YR	Annual Maintenance PSS (FS6FM400FBUT1)		\$1,234	Each	10%		\$1,111	Other	F1
FS6FM400FBUT2-PSS-1YR	FS6FM400FBUT2-PSS-1YR	Annual Maintenance PSS (FS6FM400FBUT2)		\$995	Each	10%		\$896	Other	F1
FS6FM400FBU0-PSS-1YR	FS6FM400FBU0-PSS-1YR	Annual Maintenance PSS (FS6FM400FBU0)		\$1,328	Each	10%		\$1,195	Other	F1
FS6FM400FBU1-PSS-1YR	FS6FM400FBU1-PSS-1YR	Annual Maintenance PSS (FS6FM400FBU1)		\$1,234	Each	10%		\$1,111	Other	F1
FS6FM400FBU2-PSS-1YR	FS6FM400FBU2-PSS-1YR	Annual Maintenance PSS (FS6FM400FBU2)		\$995	Each	10%		\$896	Other	F1
FS6FM400SB-PSS-1YR	FS6FM400SB-PSS-1YR	Annual Maintenance PSS (FS6FM400SB)		\$1,269	Each	10%		\$1,142	Other	F1
FS6FM400SBU-PSS-1YR	FS6FM400SBU-PSS-1YR	Annual Maintenance PSS (FS6FM400SBU)		\$1,328	Each	10%		\$1,195	Other	F1
FS6FM8001BT0-PSS-1YR	FS6FM8001BT0-PSS-1YR	Annual Maintenance PSS (FS6FM8001BT0)		\$2,237	Each	10%		\$2,014	Other	F1
FS6FM8001BT1-PSS-1YR	FS6FM8001BT1-PSS-1YR	Annual Maintenance PSS (FS6FM8001BT1)		\$1,917	Each	10%		\$1,725	Other	F1
FS6FM8001BT2-PSS-1YR	FS6FM8001BT2-PSS-1YR	Annual Maintenance PSS (FS6FM8001BT2)		\$1,597	Each	10%		\$1,438	Other	F1
FS6FM8001BT3-PSS-1YR	FS6FM8001BT3-PSS-1YR	Annual Maintenance PSS (FS6FM8001BT3)		\$1,518	Each	10%		\$1,366	Other	F1
FS6FM8001BTU0-PSS-1YR	FS6FM8001BTU0-PSS-1YR	Annual Maintenance PSS (FS6FM8001BTU0)		\$2,341	Each	10%		\$2,107	Other	F1
FS6FM8001BTU1-PSS-1YR	FS6FM8001BTU1-PSS-1YR	Annual Maintenance PSS (FS6FM8001BTU1)		\$2,007	Each	10%		\$1,806	Other	F1
FS6FM8001BTU2-PSS-1YR	FS6FM8001BTU2-PSS-1YR	Annual Maintenance PSS (FS6FM8001BTU2)		\$1,659	Each	10%		\$1,493	Other	F1
FS6FM8001BUT0-PSS-1YR	FS6FM8001BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM8001BUT0)		\$2,341	Each	10%		\$2,107	Other	F1
FS6FM8001BUT1-PSS-1YR	FS6FM8001BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM8001BUT1)		\$2,007	Each	10%		\$1,806	Other	F1
FS6FM8001BUT2-PSS-1YR	FS6FM8001BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM8001BUT2)		\$1,659	Each	10%		\$1,493	Other	F1
FS6FM8005BT0-PSS-1YR	FS6FM8005BT0-PSS-1YR	Annual Maintenance PSS (FS6FM8005BT0)		\$2,237	Each	10%		\$2,014	Other	F1
FS6FM8005BT1-PSS-1YR	FS6FM8005BT1-PSS-1YR	Annual Maintenance PSS (FS6FM8005BT1)		\$1,917	Each	10%		\$1,725	Other	F1
FS6FM8005BT2-PSS-1YR	FS6FM8005BT2-PSS-1YR	Annual Maintenance PSS (FS6FM8005BT2)		\$1,597	Each	10%		\$1,438	Other	F1
FS6FM8005BT3-PSS-1YR	FS6FM8005BT3-PSS-1YR	Annual Maintenance PSS (FS6FM8005BT3)		\$1,518	Each	10%		\$1,366	Other	F1
FS6FM8005BTU0-PSS-1YR	FS6FM8005BTU0-PSS-1YR	Annual Maintenance PSS (FS6FM8005BTU0)		\$2,341	Each	10%		\$2,107	Other	F1
FS6FM8005BTU1-PSS-1YR	FS6FM8005BTU1-PSS-1YR	Annual Maintenance PSS (FS6FM8005BTU1)		\$2,007	Each	10%		\$1,806	Other	F1
FS6FM8005BTU2-PSS-1YR	FS6FM8005BTU2-PSS-1YR	Annual Maintenance PSS (FS6FM8005BTU2)		\$1,659	Each	10%		\$1,493	Other	F1
FS6FM8005BUT0-PSS-1YR	FS6FM8005BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM8005BUT0)		\$2,341	Each	10%		\$2,107	Other	F1
FS6FM8005BUT1-PSS-1YR	FS6FM8005BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM8005BUT1)		\$2,007	Each	10%		\$1,806	Other	F1
FS6FM8005BUT2-PSS-1YR	FS6FM8005BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM8005BUT2)		\$1,659	Each	10%		\$1,493	Other	F1
FS6FM8006BT0-PSS-1YR	FS6FM8006BT0-PSS-1YR	Annual Maintenance PSS (FS6FM8006BT0)		\$2,237	Each	10%		\$2,014	Other	F1
FS6FM8006BT1-PSS-1YR	FS6FM8006BT1-PSS-1YR	Annual Maintenance PSS (FS6FM8006BT1)		\$1,917	Each	10%		\$1,725	Other	F1
FS6FM8006BT2-PSS-1YR	FS6FM8006BT2-PSS-1YR	Annual Maintenance PSS (FS6FM8006BT2)		\$1,597	Each	10%		\$1,438	Other	F1
FS6FM8006BT3-PSS-1YR	FS6FM8006BT3-PSS-1YR	Annual Maintenance PSS (FS6FM8006BT3)		\$1,518	Each	10%		\$1,366	Other	F1
FS6FM8006BTU0-PSS-1YR	FS6FM8006BTU0-PSS-1YR	Annual Maintenance PSS (FS6FM8006BTU0)		\$2,341	Each	10%		\$2,107	Other	F1
FS6FM8006BTU1-PSS-1YR	FS6FM8006BTU1-PSS-1YR	Annual Maintenance PSS (FS6FM8006BTU1)		\$2,007	Each	10%		\$1,806	Other	F1
FS6FM8006BTU2-PSS-1YR	FS6FM8006BTU2-PSS-1YR	Annual Maintenance PSS (FS6FM8006BTU2)		\$1,659	Each	10%		\$1,493	Other	F1
FS6FM8006BUT0-PSS-1YR	FS6FM8006BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM8006BUT0)		\$2,341	Each	10%		\$2,107	Other	F1
FS6FM8006BUT1-PSS-1YR	FS6FM8006BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM8006BUT1)		\$2,007	Each	10%		\$1,806	Other	F1
FS6FM8006BUT2-PSS-1YR	FS6FM8006BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM8006BUT2)		\$1,659	Each	10%		\$1,493	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
FS6FM8007BT0-PSS-1YR	FS6FM8007BT0-PSS-1YR	Annual Maintenance PSS (FS6FM8007BT0)		\$2,237	Each	10%	\$2,014	Other	F1
FS6FM8007BT1-PSS-1YR	FS6FM8007BT1-PSS-1YR	Annual Maintenance PSS (FS6FM8007BT1)		\$1,917	Each	10%	\$1,725	Other	F1
FS6FM8007BT2-PSS-1YR	FS6FM8007BT2-PSS-1YR	Annual Maintenance PSS (FS6FM8007BT2)		\$1,597	Each	10%	\$1,438	Other	F1
FS6FM8007BT3-PSS-1YR	FS6FM8007BT3-PSS-1YR	Annual Maintenance PSS (FS6FM8007BT3)		\$1,518	Each	10%	\$1,366	Other	F1
FS6FM8007BTUT0-PSS-1YR	FS6FM8007BTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM8007BTUT0)		\$2,341	Each	10%	\$2,107	Other	F1
FS6FM8007BTUT1-PSS-1YR	FS6FM8007BTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM8007BTUT1)		\$2,007	Each	10%	\$1,806	Other	F1
FS6FM8007BTUT2-PSS-1YR	FS6FM8007BTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM8007BTUT2)		\$1,659	Each	10%	\$1,493	Other	F1
FS6FM8007BUT0-PSS-1YR	FS6FM8007BUT0-PSS-1YR	Annual Maintenance PSS (FS6FM8007BUT0)		\$2,341	Each	10%	\$2,107	Other	F1
FS6FM8007BUT1-PSS-1YR	FS6FM8007BUT1-PSS-1YR	Annual Maintenance PSS (FS6FM8007BUT1)		\$2,007	Each	10%	\$1,806	Other	F1
FS6FM8007BUT2-PSS-1YR	FS6FM8007BUT2-PSS-1YR	Annual Maintenance PSS (FS6FM8007BUT2)		\$1,659	Each	10%	\$1,493	Other	F1
FS6FM800FBT0-PSS-1YR	FS6FM800FBT0-PSS-1YR	Annual Maintenance PSS (FS6FM800FBT0)		\$2,237	Each	10%	\$2,014	Other	F1
FS6FM800FBT1-PSS-1YR	FS6FM800FBT1-PSS-1YR	Annual Maintenance PSS (FS6FM800FBT1)		\$1,917	Each	10%	\$1,725	Other	F1
FS6FM800FBT2-PSS-1YR	FS6FM800FBT2-PSS-1YR	Annual Maintenance PSS (FS6FM800FBT2)		\$1,597	Each	10%	\$1,438	Other	F1
FS6FM800FBT3-PSS-1YR	FS6FM800FBT3-PSS-1YR	Annual Maintenance PSS (FS6FM800FBT3)		\$1,518	Each	10%	\$1,366	Other	F1
FS6FM800FBTUT0-PSS-1YR	FS6FM800FBTUT0-PSS-1YR	Annual Maintenance PSS (FS6FM800FBTUT0)		\$2,341	Each	10%	\$2,107	Other	F1
FS6FM800FBTUT1-PSS-1YR	FS6FM800FBTUT1-PSS-1YR	Annual Maintenance PSS (FS6FM800FBTUT1)		\$2,007	Each	10%	\$1,806	Other	F1
FS6FM800FBTUT2-PSS-1YR	FS6FM800FBTUT2-PSS-1YR	Annual Maintenance PSS (FS6FM800FBTUT2)		\$1,659	Each	10%	\$1,493	Other	F1
FS6FM800FBUT0-PSS-1YR	FS6FM800FBUT0-PSS-1YR	Annual Maintenance PSS (FS6FM800FBUT0)		\$2,341	Each	10%	\$2,107	Other	F1
FS6FM800FBUT1-PSS-1YR	FS6FM800FBUT1-PSS-1YR	Annual Maintenance PSS (FS6FM800FBUT1)		\$2,007	Each	10%	\$1,806	Other	F1
FS6FM800FBUT2-PSS-1YR	FS6FM800FBUT2-PSS-1YR	Annual Maintenance PSS (FS6FM800FBUT2)		\$1,659	Each	10%	\$1,493	Other	F1
FS6FM800SB-PSS-1YR	FS6FM800SB-PSS-1YR	Annual Maintenance PSS (FS6FM800SB)		\$2,237	Each	10%	\$2,014	Other	F1
FS6FM800SBU-PSS-1YR	FS6FM800SBU-PSS-1YR	Annual Maintenance PSS (FS6FM800SBU)		\$2,341	Each	10%	\$2,107	Other	F1
FSTC-V51-PSS-1YR	FSTC-V51-PSS-1YR	Annual Maintenance PSS (FSTC-V51)		\$380	Each	10%	\$342	Other	F1
FSTC-V53-PSS-1YR	FSTC-V53-PSS-1YR	Annual Maintenance PSS (FSTC-V53)		\$577	Each	10%	\$519	Other	F1
FSTC-V53-UPG-PSS-1YR	FSTC-V53-UPG-PSS-1YR	Annual Maintenance PSS (FSTC-V53-UPG)		\$196	Each	10%	\$177	Other	F1
FSTC-V55-PSS-1YR	FSTC-V55-PSS-1YR	Annual Maintenance PSS (FSTC-V55)		\$4,022	Each	10%	\$3,620	Other	F1
FSTC-V55-UPG-PSS-1YR	FSTC-V55-UPG-PSS-1YR	Annual Maintenance PSS (FSTC-V55-UPG)		\$3,500	Each	10%	\$3,150	Other	F1
FSTC-V57-PSS-1YR	FSTC-V57-PSS-1YR	Annual Maintenance PSS (FSTC-V57)		\$10,457	Each	10%	\$9,411	Other	F1
FSTC-V57-UPG-PSS-1YR	FSTC-V57-UPG-PSS-1YR	Annual Maintenance PSS (FSTC-V57-UPG)		\$9,935	Each	10%	\$8,942	Other	F1
FSTC-V75-PSS-1YR	FSTC-V75-PSS-1YR	Annual Maintenance PSS (FSTC-V75)		\$12,891	Each	10%	\$11,602	Other	F1
FSTC-V75-UPG-PSS-1YR	FSTC-V75-UPG-PSS-1YR	Annual Maintenance PSS (FSTC-V75-UPG)		\$12,370	Each	10%	\$11,133	Other	F1
FSTS-V5150-PSS-1YR	FSTS-V5150-PSS-1YR	Annual Maintenance PSS (FSTS-V5150)		\$514	Each	10%	\$462	Other	F1
FSTS-V51-PSS-1YR	FSTS-V51-PSS-1YR	Annual Maintenance PSS (FSTS-V51)		\$514	Each	10%	\$462	Other	F1
FSTS-V53-PSS-1YR	FSTS-V53-PSS-1YR	Annual Maintenance PSS (FSTS-V53)		\$778	Each	10%	\$701	Other	F1
FSTS-V53-UPG-PSS-1YR	FSTS-V53-UPG-PSS-1YR	Annual Maintenance PSS (FSTS-V53-UPG)		\$265	Each	10%	\$238	Other	F1
FSTS-V55-PSS-1YR	FSTS-V55-PSS-1YR	Annual Maintenance PSS (FSTS-V55)		\$4,886	Each	10%	\$4,398	Other	F1
FSTS-V55-UPG-PSS-1YR	FSTS-V55-UPG-PSS-1YR	Annual Maintenance PSS (FSTS-V55-UPG)		\$4,182	Each	10%	\$3,764	Other	F1
FSTS-V57-PSS-1YR	FSTS-V57-PSS-1YR	Annual Maintenance PSS (FSTS-V57)		\$14,116	Each	10%	\$12,705	Other	F1
FSTS-V57-UPG-PSS-1YR	FSTS-V57-UPG-PSS-1YR	Annual Maintenance PSS (FSTS-V57-UPG)		\$13,412	Each	10%	\$12,071	Other	F1
FSTS-V75-PSS-1YR	FSTS-V75-PSS-1YR	Annual Maintenance PSS (FSTS-V75)		\$20,803	Each	10%	\$18,723	Other	F1
FSTS-V75-UPG-PSS-1YR	FSTS-V75-UPG-PSS-1YR	Annual Maintenance PSS (FSTS-V75-UPG)		\$20,099	Each	10%	\$18,089	Other	F1
FSTS-VNX5200-PSS-1YR	FSTS-VNX5200-PSS-1YR	Annual Maintenance PSS (FSTS-VNX5200)		\$835	Each	10%	\$752	Other	F1
FSTS-VNX5400-PSS-1YR	FSTS-VNX5400-PSS-1YR	Annual Maintenance PSS (FSTS-VNX5400)		\$1,709	Each	10%	\$1,538	Other	F1
FSTS-VNX5400-UPG-PSS-1YR	FSTS-VNX5400-UPG-PSS-1YR	Annual Maintenance PSS (FSTS-VNX5400-UPG)		\$1,367	Each	10%	\$1,230	Other	F1
FSTS-VNX5600-PSS-1YR	FSTS-VNX5600-PSS-1YR	Annual Maintenance PSS (FSTS-VNX5600)		\$5,522	Each	10%	\$4,969	Other	F1
FSTS-VNX5600-UPG-PSS-1YR	FSTS-VNX5600-UPG-PSS-1YR	Annual Maintenance PSS (FSTS-VNX5600-UPG)		\$4,417	Each	10%	\$3,975	Other	F1
FSTS-VNX5800-PSS-1YR	FSTS-VNX5800-PSS-1YR	Annual Maintenance PSS (FSTS-VNX5800)		\$14,116	Each	10%	\$12,705	Other	F1
FSTS-VNX5800-UPG-PSS-1YR	FSTS-VNX5800-UPG-PSS-1YR	Annual Maintenance PSS (FSTS-VNX5800-UPG)		\$11,293	Each	10%	\$10,164	Other	F1
FSTS-VNX7600-PSS-1YR	FSTS-VNX7600-PSS-1YR	Annual Maintenance PSS (FSTS-VNX7600)		\$19,139	Each	10%	\$17,225	Other	F1
FSTS-VNX7600-UPG-PSS-1YR	FSTS-VNX7600-UPG-PSS-1YR	Annual Maintenance PSS (FSTS-VNX7600-UPG)		\$15,311	Each	10%	\$13,780	Other	F1
FSTS-VNX8000-PSS-1YR	FSTS-VNX8000-PSS-1YR	Annual Maintenance PSS (FSTS-VNX8000)		\$28,916	Each	10%	\$26,025	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
FSTS-VNXCA2-PSS-1YR	FSTS-VNXCA2-PSS-1YR		Annual Maintenance PSS (FSTS-VNXCA2)	\$1,709	Each	10%	\$1,538	Other		F1
FSTS-VNXCA4-PSS-1YR	FSTS-VNXCA4-PSS-1YR		Annual Maintenance PSS (FSTS-VNXCA4)	\$1,281	Each	10%	\$1,153	Other		F1
FSTVP-V53-PSS-1YR	FSTVP-V53-PSS-1YR		Annual Maintenance PSS (FSTVP-V53)	\$577	Each	10%	\$519	Other		F1
FSTVP-V55-PSS-1YR	FSTVP-V55-PSS-1YR		Annual Maintenance PSS (FSTVP-V55)	\$3,620	Each	10%	\$3,258	Other		F1
FSTVP-V57-PSS-1YR	FSTVP-V57-PSS-1YR		Annual Maintenance PSS (FSTVP-V57)	\$10,457	Each	10%	\$9,411	Other		F1
FSTVP-V75-PSS-1YR	FSTVP-V75-PSS-1YR		Annual Maintenance PSS (FSTVP-V75)	\$16,891	Each	10%	\$15,202	Other		F1
FT6722001BTU-PSS-1YR	FT6722001BTU-PSS-1YR		Annual Maintenance PSS (FT6722001BTU)	\$204	Each	10%	\$183	Other		F1
FT6722001BU-PSS-1YR	FT6722001BU-PSS-1YR		Annual Maintenance PSS (FT6722001BU)	\$204	Each	10%	\$183	Other		F1
FT6722005BTU-PSS-1YR	FT6722005BTU-PSS-1YR		Annual Maintenance PSS (FT6722005BTU)	\$204	Each	10%	\$183	Other		F1
FT6722005BU-PSS-1YR	FT6722005BU-PSS-1YR		Annual Maintenance PSS (FT6722005BU)	\$204	Each	10%	\$183	Other		F1
FT6722006BTU-PSS-1YR	FT6722006BTU-PSS-1YR		Annual Maintenance PSS (FT6722006BTU)	\$204	Each	10%	\$183	Other		F1
FT6722006BU-PSS-1YR	FT6722006BU-PSS-1YR		Annual Maintenance PSS (FT6722006BU)	\$204	Each	10%	\$183	Other		F1
FT6722007BTU-PSS-1YR	FT6722007BTU-PSS-1YR		Annual Maintenance PSS (FT6722007BTU)	\$204	Each	10%	\$183	Other		F1
FT6722007BU-PSS-1YR	FT6722007BU-PSS-1YR		Annual Maintenance PSS (FT6722007BU)	\$204	Each	10%	\$183	Other		F1
FT6722000FTU-PSS-1YR	FT6722000FTU-PSS-1YR		Annual Maintenance PSS (FT6722000FTU)	\$204	Each	10%	\$183	Other		F1
FT6722000FBU-PSS-1YR	FT6722000FBU-PSS-1YR		Annual Maintenance PSS (FT6722000FBU)	\$204	Each	10%	\$183	Other		F1
FT6722000SBU-PSS-1YR	FT6722000SBU-PSS-1YR		Annual Maintenance PSS (FT6722000SBU)	\$204	Each	10%	\$183	Other		F1
FT67240001BTU-PSS-1YR	FT67240001BTU-PSS-1YR		Annual Maintenance PSS (FT67240001BTU)	\$356	Each	10%	\$321	Other		F1
FT67240001BU-PSS-1YR	FT67240001BU-PSS-1YR		Annual Maintenance PSS (FT67240001BU)	\$356	Each	10%	\$321	Other		F1
FT67240005BTU-PSS-1YR	FT67240005BTU-PSS-1YR		Annual Maintenance PSS (FT67240005BTU)	\$356	Each	10%	\$321	Other		F1
FT67240005BU-PSS-1YR	FT67240005BU-PSS-1YR		Annual Maintenance PSS (FT67240005BU)	\$356	Each	10%	\$321	Other		F1
FT67240006BTU-PSS-1YR	FT67240006BTU-PSS-1YR		Annual Maintenance PSS (FT67240006BTU)	\$356	Each	10%	\$321	Other		F1
FT67240006BU-PSS-1YR	FT67240006BU-PSS-1YR		Annual Maintenance PSS (FT67240006BU)	\$356	Each	10%	\$321	Other		F1
FT67240007BTU-PSS-1YR	FT67240007BTU-PSS-1YR		Annual Maintenance PSS (FT67240007BTU)	\$356	Each	10%	\$321	Other		F1
FT67240007BU-PSS-1YR	FT67240007BU-PSS-1YR		Annual Maintenance PSS (FT67240007BU)	\$356	Each	10%	\$321	Other		F1
FT6724000FTU-PSS-1YR	FT6724000FTU-PSS-1YR		Annual Maintenance PSS (FT6724000FTU)	\$356	Each	10%	\$321	Other		F1
FT6724000FBU-PSS-1YR	FT6724000FBU-PSS-1YR		Annual Maintenance PSS (FT6724000FBU)	\$356	Each	10%	\$321	Other		F1
FT6724000SBU-PSS-1YR	FT6724000SBU-PSS-1YR		Annual Maintenance PSS (FT6724000SBU)	\$356	Each	10%	\$321	Other		F1
FV32S6F100NTU-PSS-1YR	FV32S6F100NTU-PSS-1YR		Annual Maintenance PSS (FV32S6F100NTU)	\$420	Each	10%	\$378	Other		F1
FV32S6F-100TU-PSS-1YR	FV32S6F-100TU-PSS-1YR		Annual Maintenance PSS (FV32S6F-100TU)	\$420	Each	10%	\$378	Other		F1
FV32S6F200NTU-PSS-1YR	FV32S6F200NTU-PSS-1YR		Annual Maintenance PSS (FV32S6F200NTU)	\$796	Each	10%	\$716	Other		F1
FV32S6F-200TU-PSS-1YR	FV32S6F-200TU-PSS-1YR		Annual Maintenance PSS (FV32S6F-200TU)	\$796	Each	10%	\$716	Other		F1
FV3VS6F100NTU-PSS-1YR	FV3VS6F100NTU-PSS-1YR		Annual Maintenance PSS (FV3VS6F100NTU)	\$422	Each	10%	\$380	Other		F1
FV3VS6F-100TU-PSS-1YR	FV3VS6F-100TU-PSS-1YR		Annual Maintenance PSS (FV3VS6F-100TU)	\$422	Each	10%	\$380	Other		F1
FV3VS6F200NTU-PSS-1YR	FV3VS6F200NTU-PSS-1YR		Annual Maintenance PSS (FV3VS6F200NTU)	\$800	Each	10%	\$720	Other		F1
FV3VS6F-200TU-PSS-1YR	FV3VS6F-200TU-PSS-1YR		Annual Maintenance PSS (FV3VS6F-200TU)	\$800	Each	10%	\$720	Other		F1
FVA71216CCCL1-PSS-1YR	FVA71216CCCL1-PSS-1YR		Annual Maintenance PSS (FVA71216CCCL1)	\$15,990	Each	10%	\$14,391	Other		F1
FVA71216CCCL2-PSS-1YR	FVA71216CCCL2-PSS-1YR		Annual Maintenance PSS (FVA71216CCCL2)	\$15,990	Each	10%	\$14,391	Other		F1
FVA7-1216C-C-PSS-1YR	FVA7-1216C-C-PSS-1YR		Annual Maintenance PSS (FVA7-1216C-C)	\$18,483	Each	10%	\$16,635	Other		F1
FVA7-1216C-HU-PSS-1YR	FVA7-1216C-HU-PSS-1YR		Annual Maintenance PSS (FVA7-1216C-HU)	\$4,838	Each	10%	\$4,354	Other		F1
FVA71216CMCL1-PSS-1YR	FVA71216CMCL1-PSS-1YR		Annual Maintenance PSS (FVA71216CMCL1)	\$18,483	Each	10%	\$16,635	Other		F1
FVA71216CMCL2-PSS-1YR	FVA71216CMCL2-PSS-1YR		Annual Maintenance PSS (FVA71216CMCL2)	\$18,483	Each	10%	\$16,635	Other		F1
FVA7-1216C-M-PSS-1YR	FVA7-1216C-M-PSS-1YR		Annual Maintenance PSS (FVA7-1216C-M)	\$23,485	Each	10%	\$21,136	Other		F1
FVA71216CNCL1-PSS-1YR	FVA71216CNCL1-PSS-1YR		Annual Maintenance PSS (FVA71216CNCL1)	\$15,990	Each	10%	\$14,391	Other		F1
FVA71216CNCL2-PSS-1YR	FVA71216CNCL2-PSS-1YR		Annual Maintenance PSS (FVA71216CNCL2)	\$15,990	Each	10%	\$14,391	Other		F1
FVA7-1216C-N-PSS-1YR	FVA7-1216C-N-PSS-1YR		Annual Maintenance PSS (FVA7-1216C-N)	\$18,483	Each	10%	\$16,635	Other		F1
FVA-SWU-C-M-PSS-1YR	FVA-SWU-C-M-PSS-1YR		Annual Maintenance PSS (FVA-SWU-C-M)	\$5,002	Each	10%	\$4,502	Other		F1
FVA-SWU-N-M-PSS-1YR	FVA-SWU-N-M-PSS-1YR		Annual Maintenance PSS (FVA-SWU-N-M)	\$5,002	Each	10%	\$4,502	Other		F1
FVASWU-SC-CL-PSS-1YR	FVASWU-SC-CL-PSS-1YR		Annual Maintenance PSS (FVASWU-SC-CL)	\$3,329	Each	10%	\$2,996	Other		F1
FVASWU-SM-CL-PSS-1YR	FVASWU-SM-CL-PSS-1YR		Annual Maintenance PSS (FVASWU-SM-CL)	\$3,329	Each	10%	\$2,996	Other		F1
FVASWU-SN-CL-PSS-1YR	FVASWU-SN-CL-PSS-1YR		Annual Maintenance PSS (FVASWU-SN-CL)	\$3,329	Each	10%	\$2,996	Other		F1
FVX2S6F100NTU-PSS-1YR	FVX2S6F100NTU-PSS-1YR		Annual Maintenance PSS (FVX2S6F100NTU)	\$622	Each	10%	\$560	Other		F1
FVX2S6F-100TU-PSS-1YR	FVX2S6F-100TU-PSS-1YR		Annual Maintenance PSS (FVX2S6F-100TU)	\$622	Each	10%	\$560	Other		F1
FVX2S6F200NTU-PSS-1YR	FVX2S6F200NTU-PSS-1YR		Annual Maintenance PSS (FVX2S6F200NTU)	\$1,181	Each	10%	\$1,063	Other		F1
FVX2S6F-200TU-PSS-1YR	FVX2S6F-200TU-PSS-1YR		Annual Maintenance PSS (FVX2S6F-200TU)	\$1,181	Each	10%	\$1,063	Other		F1
FVXD56F100NTU-PSS-1YR	FVXD56F100NTU-PSS-1YR		Annual Maintenance PSS (FVXD56F100NTU)	\$626	Each	10%	\$563	Other		F1
FVXD56F-100TU-PSS-1YR	FVXD56F-100TU-PSS-1YR		Annual Maintenance PSS (FVXD56F-100TU)	\$626	Each	10%	\$563	Other		F1
FVXD56F200NTU-PSS-1YR	FVXD56F200NTU-PSS-1YR		Annual Maintenance PSS (FVXD56F200NTU)	\$1,189	Each	10%	\$1,070	Other		F1
FVXD56F-200TU-PSS-1YR	FVXD56F-200TU-PSS-1YR		Annual Maintenance PSS (FVXD56F-200TU)	\$1,189	Each	10%	\$1,070	Other		F1
FVXVS6F100NTU-PSS-1YR	FVXVS6F100NTU-PSS-1YR		Annual Maintenance PSS (FVXVS6F100NTU)	\$626	Each	10%	\$563	Other		F1
FVXVS6F-100TU-PSS-1YR	FVXVS6F-100TU-PSS-1YR		Annual Maintenance PSS (FVXVS6F-100TU)	\$626	Each	10%	\$563	Other		F1
FVXVS6F200NTU-PSS-1YR	FVXVS6F200NTU-PSS-1YR		Annual Maintenance PSS (FVXVS6F200NTU)	\$1,189	Each	10%	\$1,070	Other		F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FVXV56F-200TU-PSS-1YR	FVXV56F-200TU-PSS-1YR		Annual Maintenance PSS (FVXV56F-200TU)	\$1,189	Each	10%	\$1,070	Other	F1
FX8-24-10GBE-CF-PSS-1YR	FX8-24-10GBE-CF-PSS-1YR		Annual Maintenance PSS (FX8-24-10GBE-CF)	\$6,160	Each	10%	\$5,544	Other	F1
FX8-24-10GBE-PSS-1YR	FX8-24-10GBE-PSS-1YR		Annual Maintenance PSS (FX8-24-10GBE)	\$6,160	Each	10%	\$5,544	Other	F1
FX8-24-ADVEXT-CF-PSS-1YR	FX8-24-ADVEXT-CF-PSS-1YR		Annual Maintenance PSS (FX8-24-ADVEXT-CF)	\$2,820	Each	10%	\$2,538	Other	F1
FX8-24-ADVEXT-PSS-1YR	FX8-24-ADVEXT-PSS-1YR		Annual Maintenance PSS (FX8-24-ADVEXT)	\$2,820	Each	10%	\$2,538	Other	F1
GDDR1CAOPSMVS-PSS-1YR	GDDR1CAOPSMVS-PSS-1YR		Annual Maintenance PSS (GDDR1CAOPSMVS)	\$51,370	Each	10%	\$46,233	Other	F1
GDDR-1SITELIC-PSS-1YR	GDDR-1SITELIC-PSS-1YR		Annual Maintenance PSS (GDDR-1SITELIC)	\$35,000	Each	10%	\$31,500	Other	F1
GDDR2CAOPSMVS-PSS-1YR	GDDR2CAOPSMVS-PSS-1YR		Annual Maintenance PSS (GDDR2CAOPSMVS)	\$42,000	Each	10%	\$37,800	Other	F1
GDDR-2SITELIC-PSS-1YR	GDDR-2SITELIC-PSS-1YR		Annual Maintenance PSS (GDDR-2SITELIC)	\$35,000	Each	10%	\$31,500	Other	F1
GDDR-CAOPSMVS-PSS-1YR	GDDR-CAOPSMVS-PSS-1YR		Annual Maintenance PSS (GDDR-CAOPSMVS)	\$51,370	Each	10%	\$46,233	Other	F1
GDDR-SITELIC-PSS-1YR	GDDR-SITELIC-PSS-1YR		Annual Maintenance PSS (GDDR-SITELIC)	\$35,000	Each	10%	\$31,500	Other	F1
GEN6-10GBE-CO-PSS-1YR	GEN6-10GBE-CO-PSS-1YR		Annual Maintenance PSS (GEN6-10GBE-CO)	\$150	Each	10%	\$135	Other	F1
GEN6-10GBE-CO-U-PSS-1YR	GEN6-10GBE-CO-U-PSS-1YR		Annual Maintenance PSS (GEN6-10GBE-CO-U)	\$150	Each	10%	\$135	Other	F1
GEN6-10GBE-FI-PSS-1YR	GEN6-10GBE-FI-PSS-1YR		Annual Maintenance PSS (GEN6-10GBE-FI)	\$90	Each	10%	\$81	Other	F1
GEN6-10GBE-FI-U-PSS-1YR	GEN6-10GBE-FI-U-PSS-1YR		Annual Maintenance PSS (GEN6-10GBE-FI-U)	\$90	Each	10%	\$81	Other	F1
GEN6-10GB-SFP-PSS-1YR	GEN6-10GB-SFP-PSS-1YR		Annual Maintenance PSS (GEN6-10GB-SFP)	\$45	Each	10%	\$41	Other	F1
GEN6-16GBSFP-PSS-1YR	GEN6-16GBSFP-PSS-1YR		Annual Maintenance PSS (GEN6-16GBSFP)	\$90	Each	10%	\$81	Other	F1
GEN6-8GBSFC-PSS-1YR	GEN6-8GBSFC-PSS-1YR		Annual Maintenance PSS (GEN6-8GBSFC)	\$30	Each	10%	\$27	Other	F1
GEO-MSCS-DEP-PSS-1YR	GEO-MSCS-DEP-PSS-1YR		Annual Maintenance PSS (GEO-MSCS-DEP)	\$720	Each	10%	\$648	Other	F1
GEO-MSCS-ENT-PSS-1YR	GEO-MSCS-ENT-PSS-1YR		Annual Maintenance PSS (GEO-MSCS-ENT)	\$1,440	Each	10%	\$1,296	Other	F1
GEO-MSCS-WG-PSS-1YR	GEO-MSCS-WG-PSS-1YR		Annual Maintenance PSS (GEO-MSCS-WG)	\$360	Each	10%	\$324	Other	F1
GEO-VCS-DEP-PSS-1YR	GEO-VCS-DEP-PSS-1YR		Annual Maintenance PSS (GEO-VCS-DEP)	\$864	Each	10%	\$778	Other	F1
GEO-VCS-ENT-PSS-1YR	GEO-VCS-ENT-PSS-1YR		Annual Maintenance PSS (GEO-VCS-ENT)	\$1,612	Each	10%	\$1,451	Other	F1
GEO-VCS-GLB-PSS-1YR	GEO-VCS-GLB-PSS-1YR		Annual Maintenance PSS (GEO-VCS-GLB)	\$2,708	Each	10%	\$2,437	Other	F1
GEO-VCS-WG-PSS-1YR	GEO-VCS-WG-PSS-1YR		Annual Maintenance PSS (GEO-VCS-WG)	\$576	Each	10%	\$518	Other	F1
GF-BK40000EUF-PSS-1YR	GF-BK40000EUF-PSS-1YR		Annual Maintenance PSS (GF-BK40000EUF)	\$1,911	Each	10%	\$1,720	Other	F1
GF-BK40000EU-PSS-1YR	GF-BK40000EU-PSS-1YR		Annual Maintenance PSS (GF-BK40000EU)	\$1,092	Each	10%	\$983	Other	F1
GF-BK80000EF-PSS-1YR	GF-BK80000EF-PSS-1YR		Annual Maintenance PSS (GF-BK80000EF)	\$1,911	Each	10%	\$1,720	Other	F1
G-FE00008SUF-PSS-1YR	G-FE00008SUF-PSS-1YR		Annual Maintenance PSS (G-FE00008SUF)	\$11,731	Each	10%	\$10,558	Other	F1
G-FE00008SU-PSS-1YR	G-FE00008SU-PSS-1YR		Annual Maintenance PSS (G-FE00008SU)	\$2,756	Each	10%	\$2,480	Other	F1
G-FE00080SUF-PSS-1YR	G-FE00080SUF-PSS-1YR		Annual Maintenance PSS (G-FE00080SUF)	\$5,385	Each	10%	\$4,847	Other	F1
G-FE00080SU-PSS-1YR	G-FE00080SU-PSS-1YR		Annual Maintenance PSS (G-FE00080SU)	\$1,265	Each	10%	\$1,138	Other	F1
G-FE00200TOU-PSS-1YR	G-FE00200TOU-PSS-1YR		Annual Maintenance PSS (G-FE00200TOU)	\$743	Each	10%	\$669	Other	F1
G-FE00200TU-PSS-1YR	G-FE00200TU-PSS-1YR		Annual Maintenance PSS (G-FE00200TU)	\$778	Each	10%	\$701	Other	F1
G-FE00400C4UF-PSS-1YR	G-FE00400C4UF-PSS-1YR		Annual Maintenance PSS (G-FE00400C4UF)	\$1,538	Each	10%	\$1,384	Other	F1
G-FE00400C4U-PSS-1YR	G-FE00400C4U-PSS-1YR		Annual Maintenance PSS (G-FE00400C4U)	\$350	Each	10%	\$315	Other	F1
G-FE00400CUF-PSS-1YR	G-FE00400CUF-PSS-1YR		Annual Maintenance PSS (G-FE00400CUF)	\$3,109	Each	10%	\$2,799	Other	F1
G-FE00400CU-PSS-1YR	G-FE00400CU-PSS-1YR		Annual Maintenance PSS (G-FE00400CU)	\$708	Each	10%	\$637	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
G-FE00400TOUF-PSS-1YR	G-FE00400TOUF-PSS-1YR		Annual Maintenance PSS (G-FE00400TOUF)	\$3,265	Each	10%	\$2,938	Other	F1
G-FE00400TUF-PSS-1YR	G-FE00400TUF-PSS-1YR		Annual Maintenance PSS (G-FE00400TUF)	\$2,836	Each	10%	\$2,552	Other	F1
G-FE00400TU-PSS-1YR	G-FE00400TU-PSS-1YR		Annual Maintenance PSS (G-FE00400TU)	\$646	Each	10%	\$581	Other	F1
G-FE00800TUF-PSS-1YR	G-FE00800TUF-PSS-1YR		Annual Maintenance PSS (G-FE00800TUF)	\$4,258	Each	10%	\$3,832	Other	F1
G-FE00800TU-PSS-1YR	G-FE00800TU-PSS-1YR		Annual Maintenance PSS (G-FE00800TU)	\$969	Each	10%	\$872	Other	F1
G-FE08000EUF-PSS-1YR	G-FE08000EUF-PSS-1YR		Annual Maintenance PSS (G-FE08000EUF)	\$2,483	Each	10%	\$2,235	Other	F1
G-FE08000EU-PSS-1YR	G-FE08000EU-PSS-1YR		Annual Maintenance PSS (G-FE08000EU)	\$732	Each	10%	\$659	Other	F1
G-FE08000SUF-PSS-1YR	G-FE08000SUF-PSS-1YR		Annual Maintenance PSS (G-FE08000SUF)	\$10,860	Each	10%	\$9,774	Other	F1
G-FE08000SU-PSS-1YR	G-FE08000SU-PSS-1YR		Annual Maintenance PSS (G-FE08000SU)	\$1,911	Each	10%	\$1,720	Other	F1
G-FE44000EUF-PSS-1YR	G-FE44000EUF-PSS-1YR		Annual Maintenance PSS (G-FE44000EUF)	\$1,806	Each	10%	\$1,625	Other	F1
G-FE62000EUF-PSS-1YR	G-FE62000EUF-PSS-1YR		Annual Maintenance PSS (G-FE62000EUF)	\$1,270	Each	10%	\$1,143	Other	F1
G-FE80000EUF-PSS-1YR	G-FE80000EUF-PSS-1YR		Annual Maintenance PSS (G-FE80000EUF)	\$1,127	Each	10%	\$1,015	Other	F1
G-FE80000EU-PSS-1YR	G-FE80000EU-PSS-1YR		Annual Maintenance PSS (G-FE80000EU)	\$366	Each	10%	\$329	Other	F1
G-FE80000SUF-PSS-1YR	G-FE80000SUF-PSS-1YR		Annual Maintenance PSS (G-FE80000SUF)	\$3,698	Each	10%	\$3,328	Other	F1
G-FE80000SU-PSS-1YR	G-FE80000SU-PSS-1YR		Annual Maintenance PSS (G-FE80000SU)	\$1,911	Each	10%	\$1,720	Other	F1
GF-FE00008SUF-PSS-1YR	GF-FE00008SUF-PSS-1YR		Annual Maintenance PSS (GF-FE00008SUF)	\$13,732	Each	10%	\$12,359	Other	F1
GF-FE00008SU-PSS-1YR	GF-FE00008SU-PSS-1YR		Annual Maintenance PSS (GF-FE00008SU)	\$4,050	Each	10%	\$3,645	Other	F1
GF-FE00080SUF-PSS-1YR	GF-FE00080SUF-PSS-1YR		Annual Maintenance PSS (GF-FE00080SUF)	\$6,304	Each	10%	\$5,674	Other	F1
GF-FE00080SU-PSS-1YR	GF-FE00080SU-PSS-1YR		Annual Maintenance PSS (GF-FE00080SU)	\$1,859	Each	10%	\$1,673	Other	F1
GF-FE00200TCUF-PSS-1YR	GF-FE00200TCUF-PSS-1YR		Annual Maintenance PSS (GF-FE00200TCUF)	\$2,002	Each	10%	\$1,802	Other	F1
GF-FE00200TCU-PSS-1YR	GF-FE00200TCU-PSS-1YR		Annual Maintenance PSS (GF-FE00200TCU)	\$1,144	Each	10%	\$1,030	Other	F1
GF-FE00200TOUF-PSS-1YR	GF-FE00200TOUF-PSS-1YR		Annual Maintenance PSS (GF-FE00200TOUF)	\$1,911	Each	10%	\$1,720	Other	F1
GF-FE00200TOU-PSS-1YR	GF-FE00200TOU-PSS-1YR		Annual Maintenance PSS (GF-FE00200TOU)	\$1,092	Each	10%	\$983	Other	F1
GF-FE00400C4UF-PSS-1YR	GF-FE00400C4UF-PSS-1YR		Annual Maintenance PSS (GF-FE00400C4UF)	\$1,800	Each	10%	\$1,620	Other	F1
GF-FE00400C4U-PSS-1YR	GF-FE00400C4U-PSS-1YR		Annual Maintenance PSS (GF-FE00400C4U)	\$515	Each	10%	\$464	Other	F1
GF-FE00400CUF-PSS-1YR	GF-FE00400CUF-PSS-1YR		Annual Maintenance PSS (GF-FE00400CUF)	\$1,820	Each	10%	\$1,638	Other	F1
GF-FE00400CU-PSS-1YR	GF-FE00400CU-PSS-1YR		Annual Maintenance PSS (GF-FE00400CU)	\$1,040	Each	10%	\$936	Other	F1
GF-FE00400TOUF-PSS-1YR	GF-FE00400TOUF-PSS-1YR		Annual Maintenance PSS (GF-FE00400TOUF)	\$1,911	Each	10%	\$1,720	Other	F1
GF-FE00400TUF-PSS-1YR	GF-FE00400TUF-PSS-1YR		Annual Maintenance PSS (GF-FE00400TUF)	\$3,320	Each	10%	\$2,988	Other	F1
GF-FE00400TU-PSS-1YR	GF-FE00400TU-PSS-1YR		Annual Maintenance PSS (GF-FE00400TU)	\$949	Each	10%	\$854	Other	F1
GF-FE00400UF-PSS-1YR	GF-FE00400UF-PSS-1YR		Annual Maintenance PSS (GF-FE00400UF)	\$4,832	Each	10%	\$4,349	Other	F1
GF-FE00800TUF-PSS-1YR	GF-FE00800TUF-PSS-1YR		Annual Maintenance PSS (GF-FE00800TUF)	\$4,984	Each	10%	\$4,486	Other	F1
GF-FE00800TU-PSS-1YR	GF-FE00800TU-PSS-1YR		Annual Maintenance PSS (GF-FE00800TU)	\$1,424	Each	10%	\$1,282	Other	F1
GF-FE08000EUF-PSS-1YR	GF-FE08000EUF-PSS-1YR		Annual Maintenance PSS (GF-FE08000EUF)	\$3,650	Each	10%	\$3,285	Other	F1
GF-FE08000EU-PSS-1YR	GF-FE08000EU-PSS-1YR		Annual Maintenance PSS (GF-FE08000EU)	\$1,076	Each	10%	\$968	Other	F1
GF-FE08000SUF-PSS-1YR	GF-FE08000SUF-PSS-1YR		Annual Maintenance PSS (GF-FE08000SUF)	\$6,482	Each	10%	\$5,834	Other	F1
GF-FE08000SU-PSS-1YR	GF-FE08000SU-PSS-1YR		Annual Maintenance PSS (GF-FE08000SU)	\$2,809	Each	10%	\$2,528	Other	F1
GF-FE44000EUF-PSS-1YR	GF-FE44000EUF-PSS-1YR		Annual Maintenance PSS (GF-FE44000EUF)	\$2,654	Each	10%	\$2,389	Other	F1
GF-FE62000EUF-PSS-1YR	GF-FE62000EUF-PSS-1YR		Annual Maintenance PSS (GF-FE62000EUF)	\$1,867	Each	10%	\$1,680	Other	F1
GF-FE80000EUF-PSS-1YR	GF-FE80000EUF-PSS-1YR		Annual Maintenance PSS (GF-FE80000EUF)	\$1,657	Each	10%	\$1,491	Other	F1
GF-FE80000EU-PSS-1YR	GF-FE80000EU-PSS-1YR		Annual Maintenance PSS (GF-FE80000EU)	\$538	Each	10%	\$484	Other	F1
GF-FE80000SUF-PSS-1YR	GF-FE80000SUF-PSS-1YR		Annual Maintenance PSS (GF-FE80000SUF)	\$4,329	Each	10%	\$3,896	Other	F1
GF-FE80000SU-PSS-1YR	GF-FE80000SU-PSS-1YR		Annual Maintenance PSS (GF-FE80000SU)	\$2,809	Each	10%	\$2,528	Other	F1
GFV6-1216CCCL-PSS-1YR	GFV6-1216CCCL-PSS-1YR		Annual Maintenance PSS (GFV6-1216CCCL)	\$31,980	Each	10%	\$28,782	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
GFV6-1216C-C-PSS-1YR	GFV6-1216C-C-PSS-1YR		Annual Maintenance PSS (GFV6-1216C-C)	\$18,483	Each	10%	\$16,635	Other	F1
GFV6-1216CECL-PSS-1YR	GFV6-1216CECL-PSS-1YR		Annual Maintenance PSS (GFV6-1216CECL)	\$36,966	Each	10%	\$33,269	Other	F1
GFV6-1216C-E-PSS-1YR	GFV6-1216C-E-PSS-1YR		Annual Maintenance PSS (GFV6-1216C-E)	\$23,485	Each	10%	\$21,136	Other	F1
GFV6-1216C-HU-PSS-1YR	GFV6-1216C-HU-PSS-1YR		Annual Maintenance PSS (GFV6-1216C-HU)	\$15,170	Each	10%	\$13,653	Other	F1
GFV6-1216CNCL-PSS-1YR	GFV6-1216CNCL-PSS-1YR		Annual Maintenance PSS (GFV6-1216CNCL)	\$31,980	Each	10%	\$28,782	Other	F1
GFV6-1216C-N-PSS-1YR	GFV6-1216C-N-PSS-1YR		Annual Maintenance PSS (GFV6-1216C-N)	\$18,483	Each	10%	\$16,635	Other	F1
GFV6-1232CCL-PSS-1YR	GFV6-1232CCL-PSS-1YR		Annual Maintenance PSS (GFV6-1232CCL)	\$43,173	Each	10%	\$38,856	Other	F1
GFV6-1232C-C-PSS-1YR	GFV6-1232C-C-PSS-1YR		Annual Maintenance PSS (GFV6-1232C-C)	\$24,952	Each	10%	\$22,457	Other	F1
GFV6-1232CECL-PSS-1YR	GFV6-1232CECL-PSS-1YR		Annual Maintenance PSS (GFV6-1232CECL)	\$49,904	Each	10%	\$44,913	Other	F1
GFV6-1232C-E-PSS-1YR	GFV6-1232C-E-PSS-1YR		Annual Maintenance PSS (GFV6-1232C-E)	\$31,704	Each	10%	\$28,534	Other	F1
GFV6-1232CNCL-PSS-1YR	GFV6-1232CNCL-PSS-1YR		Annual Maintenance PSS (GFV6-1232CNCL)	\$43,173	Each	10%	\$38,856	Other	F1
GFV6-1232C-N-PSS-1YR	GFV6-1232C-N-PSS-1YR		Annual Maintenance PSS (GFV6-1232C-N)	\$24,952	Each	10%	\$22,457	Other	F1
GFV6-441216HU-PSS-1YR	GFV6-441216HU-PSS-1YR		Annual Maintenance PSS (GFV6-441216HU)	\$6,970	Each	10%	\$6,273	Other	F1
GFV6-44C-CCL-PSS-1YR	GFV6-44C-CCL-PSS-1YR		Annual Maintenance PSS (GFV6-44C-CCL)	\$23,288	Each	10%	\$20,959	Other	F1
GFV6-44C-C-PSS-1YR	GFV6-44C-C-PSS-1YR		Annual Maintenance PSS (GFV6-44C-C)	\$13,300	Each	10%	\$11,970	Other	F1
GFV6-44C-HU-PSS-1YR	GFV6-44C-HU-PSS-1YR		Annual Maintenance PSS (GFV6-44C-HU)	\$11,890	Each	10%	\$10,701	Other	F1
GFV6-616F-CCL-PSS-1YR	GFV6-616F-CCL-PSS-1YR		Annual Maintenance PSS (GFV6-616F-CCL)	\$31,980	Each	10%	\$28,782	Other	F1
GFV6-616F-C-PSS-1YR	GFV6-616F-C-PSS-1YR		Annual Maintenance PSS (GFV6-616F-C)	\$18,483	Each	10%	\$16,635	Other	F1
GFV6-616F-ECL-PSS-1YR	GFV6-616F-ECL-PSS-1YR		Annual Maintenance PSS (GFV6-616F-ECL)	\$36,966	Each	10%	\$33,269	Other	F1
GFV6-616F-E-PSS-1YR	GFV6-616F-E-PSS-1YR		Annual Maintenance PSS (GFV6-616F-E)	\$23,485	Each	10%	\$21,136	Other	F1
GFV6-616F-HU-PSS-1YR	GFV6-616F-HU-PSS-1YR		Annual Maintenance PSS (GFV6-616F-HU)	\$15,170	Each	10%	\$13,653	Other	F1
GFV6-616F-NCL-PSS-1YR	GFV6-616F-NCL-PSS-1YR		Annual Maintenance PSS (GFV6-616F-NCL)	\$31,980	Each	10%	\$28,782	Other	F1
GFV6-616F-N-PSS-1YR	GFV6-616F-N-PSS-1YR		Annual Maintenance PSS (GFV6-616F-N)	\$18,483	Each	10%	\$16,635	Other	F1
GFV6-C-S-PSS-1YR	GFV6-C-S-PSS-1YR		Annual Maintenance PSS (GFV6-C-S)	\$164	Each	10%	\$148	Other	F1
GFV6-F-S-PSS-1YR	GFV6-F-S-PSS-1YR		Annual Maintenance PSS (GFV6-F-S)	\$410	Each	10%	\$369	Other	F1
GHE-DSSD99-256-1-PSS-1YR	GHE-DSSD99-256-1-PSS-1YR		Annual Maintenance PSS (GHE-DSSD99-256-1)	\$4,215	Each	10%	\$3,794	Other	F1
GHE-DSSD99-256-1-T-PSS-1YR	GHE-DSSD99-256-1-T-PSS-1YR		Annual Maintenance PSS (GHE-DSSD99-256-1-T)	\$4,207	Each	10%	\$3,786	Other	F1
GHE-VCE-MGT-LG-PSS-1YR	GHE-VCE-MGT-LG-PSS-1YR		Annual Maintenance PSS (GHE-VCE-MGT-LG)	\$4,578	Each	10%	\$4,120	Other	F1
GHE-VCE-MGT-LG-T-PSS-1YR	GHE-VCE-MGT-LG-T-PSS-1YR		Annual Maintenance PSS (GHE-VCE-MGT-LG-T)	\$4,629	Each	10%	\$4,166	Other	F1
GHE-VCE-MGT-SM-PSS-1YR	GHE-VCE-MGT-SM-PSS-1YR		Annual Maintenance PSS (GHE-VCE-MGT-SM)	\$2,833	Each	10%	\$2,549	Other	F1
GHE-VCE-MGT-SM-T-PSS-1YR	GHE-VCE-MGT-SM-T-PSS-1YR		Annual Maintenance PSS (GHE-VCE-MGT-SM-T)	\$2,833	Each	10%	\$2,549	Other	F1
GHE-WDY-1U-01-PSS-1YR	GHE-WDY-1U-01-PSS-1YR		Annual Maintenance PSS (GHE-WDY-1U-01)	\$2,926	Each	10%	\$2,634	Other	F1
GHE-WDY-1UD-01-PSS-1YR	GHE-WDY-1UD-01-PSS-1YR		Annual Maintenance PSS (GHE-WDY-1UD-01)	\$3,629	Each	10%	\$3,266	Other	F1
GHE-WDY-SW-01-PSS-1YR	GHE-WDY-SW-01-PSS-1YR		Annual Maintenance PSS (GHE-WDY-SW-01)	\$477	Each	10%	\$429	Other	F1
GHE-WDY-SWD-01-PSS-1YR	GHE-WDY-SWD-01-PSS-1YR		Annual Maintenance PSS (GHE-WDY-SWD-01)	\$706	Each	10%	\$635	Other	F1
GL61012001BTU-PSS-1YR	GL61012001BTU-PSS-1YR		Annual Maintenance PSS (GL61012001BTU)	\$298	Each	10%	\$268	Other	F1
GL61012001BU-PSS-1YR	GL61012001BU-PSS-1YR		Annual Maintenance PSS (GL61012001BU)	\$298	Each	10%	\$268	Other	F1
GL61012005BTU-PSS-1YR	GL61012005BTU-PSS-1YR		Annual Maintenance PSS (GL61012005BTU)	\$298	Each	10%	\$268	Other	F1
GL61012005BU-PSS-1YR	GL61012005BU-PSS-1YR		Annual Maintenance PSS (GL61012005BU)	\$298	Each	10%	\$268	Other	F1
GL61012006BTU-PSS-1YR	GL61012006BTU-PSS-1YR		Annual Maintenance PSS (GL61012006BTU)	\$298	Each	10%	\$268	Other	F1
GL61012006BU-PSS-1YR	GL61012006BU-PSS-1YR		Annual Maintenance PSS (GL61012006BU)	\$298	Each	10%	\$268	Other	F1
GL61012007BTU-PSS-1YR	GL61012007BTU-PSS-1YR		Annual Maintenance PSS (GL61012007BTU)	\$298	Each	10%	\$268	Other	F1
GL61012007BU-PSS-1YR	GL61012007BU-PSS-1YR		Annual Maintenance PSS (GL61012007BU)	\$298	Each	10%	\$268	Other	F1
GL6101200FBTU-PSS-1YR	GL6101200FBTU-PSS-1YR		Annual Maintenance PSS (GL6101200FBTU)	\$298	Each	10%	\$268	Other	F1
GL6101200FBU-PSS-1YR	GL6101200FBU-PSS-1YR		Annual Maintenance PSS (GL6101200FBU)	\$298	Each	10%	\$268	Other	F1
GL6101200SBU-PSS-1YR	GL6101200SBU-PSS-1YR		Annual Maintenance PSS (GL6101200SBU)	\$298	Each	10%	\$268	Other	F1
GL6103001BTU-PSS-1YR	GL6103001BTU-PSS-1YR		Annual Maintenance PSS (GL6103001BTU)	\$103	Each	10%	\$93	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
GL6103001BU-PSS-1YR	GL6103001BU-PSS-1YR		Annual Maintenance PSS (GL6103001BU)	\$103	Each	10%	\$93	Other	F1	
GL6103005BTU-PSS-1YR	GL6103005BTU-PSS-1YR		Annual Maintenance PSS (GL6103005BTU)	\$103	Each	10%	\$93	Other	F1	
GL6103005BU-PSS-1YR	GL6103005BU-PSS-1YR		Annual Maintenance PSS (GL6103005BU)	\$103	Each	10%	\$93	Other	F1	
GL6103006BTU-PSS-1YR	GL6103006BTU-PSS-1YR		Annual Maintenance PSS (GL6103006BTU)	\$103	Each	10%	\$93	Other	F1	
GL6103006BU-PSS-1YR	GL6103006BU-PSS-1YR		Annual Maintenance PSS (GL6103006BU)	\$103	Each	10%	\$93	Other	F1	
GL6103007BTU-PSS-1YR	GL6103007BTU-PSS-1YR		Annual Maintenance PSS (GL6103007BTU)	\$103	Each	10%	\$93	Other	F1	
GL6103007BU-PSS-1YR	GL6103007BU-PSS-1YR		Annual Maintenance PSS (GL6103007BU)	\$103	Each	10%	\$93	Other	F1	
GL610300FBU-PSS-1YR	GL610300FBU-PSS-1YR		Annual Maintenance PSS (GL610300FBU)	\$103	Each	10%	\$93	Other	F1	
GL610300FBU-PSS-1YR	GL610300FBU-PSS-1YR		Annual Maintenance PSS (GL610300FBU)	\$103	Each	10%	\$93	Other	F1	
GL610300SBU-PSS-1YR	GL610300SBU-PSS-1YR		Annual Maintenance PSS (GL610300SBU)	\$103	Each	10%	\$93	Other	F1	
GL610300SBU-PSS-1YR	GL610300SBU-PSS-1YR		Annual Maintenance PSS (GL610300SBU)	\$193	Each	10%	\$174	Other	F1	
GL6106001BTU-PSS-1YR	GL6106001BTU-PSS-1YR		Annual Maintenance PSS (GL6106001BTU)	\$193	Each	10%	\$174	Other	F1	
GL6106001BU-PSS-1YR	GL6106001BU-PSS-1YR		Annual Maintenance PSS (GL6106001BU)	\$193	Each	10%	\$174	Other	F1	
GL6106005BTU-PSS-1YR	GL6106005BTU-PSS-1YR		Annual Maintenance PSS (GL6106005BTU)	\$193	Each	10%	\$174	Other	F1	
GL6106005BU-PSS-1YR	GL6106005BU-PSS-1YR		Annual Maintenance PSS (GL6106005BU)	\$193	Each	10%	\$174	Other	F1	
GL6106006BTU-PSS-1YR	GL6106006BTU-PSS-1YR		Annual Maintenance PSS (GL6106006BTU)	\$193	Each	10%	\$174	Other	F1	
GL6106006BU-PSS-1YR	GL6106006BU-PSS-1YR		Annual Maintenance PSS (GL6106006BU)	\$193	Each	10%	\$174	Other	F1	
GL6106007BTU-PSS-1YR	GL6106007BTU-PSS-1YR		Annual Maintenance PSS (GL6106007BTU)	\$193	Each	10%	\$174	Other	F1	
GL6106007BU-PSS-1YR	GL6106007BU-PSS-1YR		Annual Maintenance PSS (GL6106007BU)	\$193	Each	10%	\$174	Other	F1	
GL610600FBU-PSS-1YR	GL610600FBU-PSS-1YR		Annual Maintenance PSS (GL610600FBU)	\$193	Each	10%	\$174	Other	F1	
GL610600SBU-PSS-1YR	GL610600SBU-PSS-1YR		Annual Maintenance PSS (GL610600SBU)	\$193	Each	10%	\$174	Other	F1	
GL610600SBU-PSS-1YR	GL610600SBU-PSS-1YR		Annual Maintenance PSS (GL610600SBU)	\$193	Each	10%	\$174	Other	F1	
GL6153001BTU-PSS-1YR	GL6153001BTU-PSS-1YR		Annual Maintenance PSS (GL6153001BTU)	\$264	Each	10%	\$237	Other	F1	
GL6153001BU-PSS-1YR	GL6153001BU-PSS-1YR		Annual Maintenance PSS (GL6153001BU)	\$264	Each	10%	\$237	Other	F1	
GL6153005BTU-PSS-1YR	GL6153005BTU-PSS-1YR		Annual Maintenance PSS (GL6153005BTU)	\$264	Each	10%	\$237	Other	F1	
GL6153005BU-PSS-1YR	GL6153005BU-PSS-1YR		Annual Maintenance PSS (GL6153005BU)	\$264	Each	10%	\$237	Other	F1	
GL6153006BTU-PSS-1YR	GL6153006BTU-PSS-1YR		Annual Maintenance PSS (GL6153006BTU)	\$264	Each	10%	\$237	Other	F1	
GL6153006BU-PSS-1YR	GL6153006BU-PSS-1YR		Annual Maintenance PSS (GL6153006BU)	\$264	Each	10%	\$237	Other	F1	
GL6153007BTU-PSS-1YR	GL6153007BTU-PSS-1YR		Annual Maintenance PSS (GL6153007BTU)	\$264	Each	10%	\$237	Other	F1	
GL6153007BU-PSS-1YR	GL6153007BU-PSS-1YR		Annual Maintenance PSS (GL6153007BU)	\$264	Each	10%	\$237	Other	F1	
GL615300FBU-PSS-1YR	GL615300FBU-PSS-1YR		Annual Maintenance PSS (GL615300FBU)	\$264	Each	10%	\$237	Other	F1	
GL615300FBU-PSS-1YR	GL615300FBU-PSS-1YR		Annual Maintenance PSS (GL615300FBU)	\$264	Each	10%	\$237	Other	F1	
GL615300SBU-PSS-1YR	GL615300SBU-PSS-1YR		Annual Maintenance PSS (GL615300SBU)	\$264	Each	10%	\$237	Other	F1	
GL615300SBU-PSS-1YR	GL615300SBU-PSS-1YR		Annual Maintenance PSS (GL615300SBU)	\$264	Each	10%	\$237	Other	F1	
GL6F319201BTUT0-PSS-1YR	GL6F319201BTUT0-PSS-1YR		Annual Maintenance PSS (GL6F319201BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
GL6F319201BTUT1-PSS-1YR	GL6F319201BTUT1-PSS-1YR		Annual Maintenance PSS (GL6F319201BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
GL6F319201BTUT2-PSS-1YR	GL6F319201BTUT2-PSS-1YR		Annual Maintenance PSS (GL6F319201BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
GL6F319201BTUT0-PSS-1YR	GL6F319201BTUT0-PSS-1YR		Annual Maintenance PSS (GL6F319201BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
GL6F319201BTUT1-PSS-1YR	GL6F319201BTUT1-PSS-1YR		Annual Maintenance PSS (GL6F319201BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
GL6F319201BTUT2-PSS-1YR	GL6F319201BTUT2-PSS-1YR		Annual Maintenance PSS (GL6F319201BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
GL6F319205BTUT0-PSS-1YR	GL6F319205BTUT0-PSS-1YR		Annual Maintenance PSS (GL6F319205BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
GL6F319205BTUT1-PSS-1YR	GL6F319205BTUT1-PSS-1YR		Annual Maintenance PSS (GL6F319205BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
GL6F319205BTUT2-PSS-1YR	GL6F319205BTUT2-PSS-1YR		Annual Maintenance PSS (GL6F319205BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
GL6F319205BTUT0-PSS-1YR	GL6F319205BTUT0-PSS-1YR		Annual Maintenance PSS (GL6F319205BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
GL6F319205BTUT1-PSS-1YR	GL6F319205BTUT1-PSS-1YR		Annual Maintenance PSS (GL6F319205BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
GL6F319205BTUT2-PSS-1YR	GL6F319205BTUT2-PSS-1YR		Annual Maintenance PSS (GL6F319205BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
GL6F319206BTUT0-PSS-1YR	GL6F319206BTUT0-PSS-1YR		Annual Maintenance PSS (GL6F319206BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
GL6F319206BTUT1-PSS-1YR	GL6F319206BTUT1-PSS-1YR		Annual Maintenance PSS (GL6F319206BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
GL6F319206BTUT2-PSS-1YR	GL6F319206BTUT2-PSS-1YR		Annual Maintenance PSS (GL6F319206BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
GL6F319206BTUT0-PSS-1YR	GL6F319206BTUT0-PSS-1YR		Annual Maintenance PSS (GL6F319206BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
GL6F319206BTUT1-PSS-1YR	GL6F319206BTUT1-PSS-1YR		Annual Maintenance PSS (GL6F319206BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
GL6F319206BTUT2-PSS-1YR	GL6F319206BTUT2-PSS-1YR		Annual Maintenance PSS (GL6F319206BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
GL6F319207BTUT0-PSS-1YR	GL6F319207BTUT0-PSS-1YR		Annual Maintenance PSS (GL6F319207BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
GL6F319207BTUT1-PSS-1YR	GL6F319207BTUT1-PSS-1YR		Annual Maintenance PSS (GL6F319207BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
GL6F319207BTUT2-PSS-1YR	GL6F319207BTUT2-PSS-1YR		Annual Maintenance PSS (GL6F319207BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0		L(Column I/Column K)	
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
GL6F319207BUT0-PSS-1YR	GL6F319207BUT0-PSS-1YR	Annual Maintenance PSS	(GL6F319207BUT0)	\$4,073	Each	10%		\$3,666	Other	F1	
GL6F319207BUT1-PSS-1YR	GL6F319207BUT1-PSS-1YR	Annual Maintenance PSS	(GL6F319207BUT1)	\$3,565	Each	10%		\$3,209	Other	F1	
GL6F319207BUT2-PSS-1YR	GL6F319207BUT2-PSS-1YR	Annual Maintenance PSS	(GL6F319207BUT2)	\$3,290	Each	10%		\$2,961	Other	F1	
GL6F31920FBTUT0-PSS-1YR	GL6F31920FBTUT0-PSS-1YR	Annual Maintenance PSS	(GL6F31920FBTUT0)	\$4,073	Each	10%		\$3,666	Other	F1	
GL6F31920FBTUT1-PSS-1YR	GL6F31920FBTUT1-PSS-1YR	Annual Maintenance PSS	(GL6F31920FBTUT1)	\$3,565	Each	10%		\$3,209	Other	F1	
GL6F31920FBTUT2-PSS-1YR	GL6F31920FBTUT2-PSS-1YR	Annual Maintenance PSS	(GL6F31920FBTUT2)	\$3,290	Each	10%		\$2,961	Other	F1	
GL6F31920FBUT0-PSS-1YR	GL6F31920FBUT0-PSS-1YR	Annual Maintenance PSS	(GL6F31920FBUT0)	\$4,073	Each	10%		\$3,666	Other	F1	
GL6F31920FBUT1-PSS-1YR	GL6F31920FBUT1-PSS-1YR	Annual Maintenance PSS	(GL6F31920FBUT1)	\$3,565	Each	10%		\$3,209	Other	F1	
GL6F31920FBUT2-PSS-1YR	GL6F31920FBUT2-PSS-1YR	Annual Maintenance PSS	(GL6F31920FBUT2)	\$3,290	Each	10%		\$2,961	Other	F1	
GL6F31920SBTUT0-PSS-1YR	GL6F31920SBTUT0-PSS-1YR	Annual Maintenance PSS	(GL6F31920SBTUT0)	\$4,073	Each	10%		\$3,666	Other	F1	
GL6F31920SBTUT1-PSS-1YR	GL6F31920SBTUT1-PSS-1YR	Annual Maintenance PSS	(GL6F31920SBTUT1)	\$3,565	Each	10%		\$3,209	Other	F1	
GL6F31920SBTUT2-PSS-1YR	GL6F31920SBTUT2-PSS-1YR	Annual Maintenance PSS	(GL6F31920SBTUT2)	\$3,290	Each	10%		\$2,961	Other	F1	
GL6F39601BTU0-PSS-1YR	GL6F39601BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39601BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39601BTU1-PSS-1YR	GL6F39601BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39601BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39601BTU2-PSS-1YR	GL6F39601BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39601BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6F39601BTU0-PSS-1YR	GL6F39601BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39601BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39601BTU1-PSS-1YR	GL6F39601BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39601BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39601BTU2-PSS-1YR	GL6F39601BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39601BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6F39605BTU0-PSS-1YR	GL6F39605BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39605BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39605BTU1-PSS-1YR	GL6F39605BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39605BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39605BTU2-PSS-1YR	GL6F39605BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39605BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6F39605BTU0-PSS-1YR	GL6F39605BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39605BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39605BTU1-PSS-1YR	GL6F39605BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39605BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39605BTU2-PSS-1YR	GL6F39605BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39605BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6F39606BTU0-PSS-1YR	GL6F39606BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39606BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39606BTU1-PSS-1YR	GL6F39606BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39606BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39606BTU2-PSS-1YR	GL6F39606BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39606BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6F39606BTU0-PSS-1YR	GL6F39606BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39606BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39606BTU1-PSS-1YR	GL6F39606BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39606BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39606BTU2-PSS-1YR	GL6F39606BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39606BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6F39607BTU0-PSS-1YR	GL6F39607BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39607BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39607BTU1-PSS-1YR	GL6F39607BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39607BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39607BTU2-PSS-1YR	GL6F39607BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39607BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6F39607BTU0-PSS-1YR	GL6F39607BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39607BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39607BTU1-PSS-1YR	GL6F39607BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39607BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39607BTU2-PSS-1YR	GL6F39607BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39607BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6F39608BTU0-PSS-1YR	GL6F39608BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39608BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39608BTU1-PSS-1YR	GL6F39608BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39608BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39608BTU2-PSS-1YR	GL6F39608BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39608BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6F39608BTU0-PSS-1YR	GL6F39608BTU0-PSS-1YR	Annual Maintenance PSS	(GL6F39608BTU0)	\$2,360	Each	10%		\$2,124	Other	F1	
GL6F39608BTU1-PSS-1YR	GL6F39608BTU1-PSS-1YR	Annual Maintenance PSS	(GL6F39608BTU1)	\$2,007	Each	10%		\$1,806	Other	F1	
GL6F39608BTU2-PSS-1YR	GL6F39608BTU2-PSS-1YR	Annual Maintenance PSS	(GL6F39608BTU2)	\$1,906	Each	10%		\$1,716	Other	F1	
GL6FM16001BT0-PSS-1YR	GL6FM16001BT0-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BT0)	\$2,758	Each	10%		\$2,482	Other	F1	
GL6FM16001BT1-PSS-1YR	GL6FM16001BT1-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BT1)	\$2,620	Each	10%		\$2,358	Other	F1	
GL6FM16001BT2-PSS-1YR	GL6FM16001BT2-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BT2)	\$2,482	Each	10%		\$2,233	Other	F1	
GL6FM16001BT3-PSS-1YR	GL6FM16001BT3-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BT3)	\$2,344	Each	10%		\$2,110	Other	F1	
GL6FM16001BT4-PSS-1YR	GL6FM16001BT4-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BT4)	\$4,063	Each	10%		\$3,656	Other	F1	
GL6FM16001BTU0-PSS-1YR	GL6FM16001BTU0-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BTU0)	\$2,631	Each	10%		\$2,368	Other	F1	
GL6FM16001BTU1-PSS-1YR	GL6FM16001BTU1-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BTU1)	\$2,453	Each	10%		\$2,207	Other	F1	
GL6FM16001BTU2-PSS-1YR	GL6FM16001BTU2-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BTU2)	\$4,063	Each	10%		\$3,656	Other	F1	
GL6FM16001BTU0-PSS-1YR	GL6FM16001BTU0-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BTU0)	\$2,631	Each	10%		\$2,368	Other	F1	
GL6FM16001BTU1-PSS-1YR	GL6FM16001BTU1-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BTU1)	\$2,453	Each	10%		\$2,207	Other	F1	
GL6FM16001BTU2-PSS-1YR	GL6FM16001BTU2-PSS-1YR	Annual Maintenance PSS	(GL6FM16001BTU2)	\$4,063	Each	10%		\$3,656	Other	F1	
GL6FM16005BT0-PSS-1YR	GL6FM16005BT0-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BT0)	\$3,861	Each	10%		\$3,475	Other	F1	
GL6FM16005BT1-PSS-1YR	GL6FM16005BT1-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BT1)	\$2,758	Each	10%		\$2,482	Other	F1	
GL6FM16005BT2-PSS-1YR	GL6FM16005BT2-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BT2)	\$2,620	Each	10%		\$2,358	Other	F1	
GL6FM16005BT3-PSS-1YR	GL6FM16005BT3-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BT3)	\$2,482	Each	10%		\$2,233	Other	F1	
GL6FM16005BT4-PSS-1YR	GL6FM16005BT4-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BT4)	\$2,344	Each	10%		\$2,110	Other	F1	
GL6FM16005BTU0-PSS-1YR	GL6FM16005BTU0-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BTU0)	\$4,063	Each	10%		\$3,656	Other	F1	
GL6FM16005BTU1-PSS-1YR	GL6FM16005BTU1-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BTU1)	\$2,631	Each	10%		\$2,368	Other	F1	
GL6FM16005BTU2-PSS-1YR	GL6FM16005BTU2-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BTU2)	\$2,453	Each	10%		\$2,207	Other	F1	
GL6FM16005BTU0-PSS-1YR	GL6FM16005BTU0-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BTU0)	\$4,063	Each	10%		\$3,656	Other	F1	
GL6FM16005BTU1-PSS-1YR	GL6FM16005BTU1-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BTU1)	\$2,631	Each	10%		\$2,368	Other	F1	
GL6FM16005BTU2-PSS-1YR	GL6FM16005BTU2-PSS-1YR	Annual Maintenance PSS	(GL6FM16005BTU2)	\$2,453	Each	10%		\$2,207	Other	F1	
GL6FM16006BT0-PSS-1YR	GL6FM16006BT0-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BT0)	\$3,861	Each	10%		\$3,475	Other	F1	
GL6FM16006BT1-PSS-1YR	GL6FM16006BT1-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BT1)	\$2,758	Each	10%		\$2,482	Other	F1	
GL6FM16006BT2-PSS-1YR	GL6FM16006BT2-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BT2)	\$2,620	Each	10%		\$2,358	Other	F1	
GL6FM16006BT3-PSS-1YR	GL6FM16006BT3-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BT3)	\$2,482	Each	10%		\$2,233	Other	F1	
GL6FM16006BT4-PSS-1YR	GL6FM16006BT4-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BT4)	\$2,344	Each	10%		\$2,110	Other	F1	
GL6FM16006BTU0-PSS-1YR	GL6FM16006BTU0-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BTU0)	\$4,063	Each	10%		\$3,656	Other	F1	
GL6FM16006BTU1-PSS-1YR	GL6FM16006BTU1-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BTU1)	\$2,886	Each	10%		\$2,598	Other	F1	
GL6FM16006BTU2-PSS-1YR	GL6FM16006BTU2-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BTU2)	\$2,742	Each	10%		\$2,468	Other	F1	
GL6FM16006BTU0-PSS-1YR	GL6FM16006BTU0-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BTU0)	\$4,063	Each	10%		\$3,656	Other	F1	
GL6FM16006BTU1-PSS-1YR	GL6FM16006BTU1-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BTU1)	\$2,886	Each	10%		\$2,598	Other	F1	
GL6FM16006BTU2-PSS-1YR	GL6FM16006BTU2-PSS-1YR	Annual Maintenance PSS	(GL6FM16006BTU2)	\$2,742	Each	10%		\$2,468	Other	F1	
GL6FM16007BT0-PSS-1YR	GL6FM16007BT0-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BT0)	\$3,861	Each	10%		\$3,475	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
GL6FM16007BT1-PSS-1YR	GL6FM16007BT1-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BT1)	\$2,758	Each	10%	\$2,482	Other	F1
GL6FM16007BT2-PSS-1YR	GL6FM16007BT2-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BT2)	\$2,620	Each	10%	\$2,358	Other	F1
GL6FM16007BT3-PSS-1YR	GL6FM16007BT3-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BT3)	\$2,482	Each	10%	\$2,233	Other	F1
GL6FM16007BT4-PSS-1YR	GL6FM16007BT4-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BT4)	\$2,344	Each	10%	\$2,110	Other	F1
GL6FM16007BTUT0-PSS-1YR	GL6FM16007BTUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GL6FM16007BTUT1-PSS-1YR	GL6FM16007BTUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BTUT1)	\$2,631	Each	10%	\$2,368	Other	F1
GL6FM16007BTUT2-PSS-1YR	GL6FM16007BTUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BTUT2)	\$2,453	Each	10%	\$2,207	Other	F1
GL6FM16007BUT0-PSS-1YR	GL6FM16007BUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GL6FM16007BUT1-PSS-1YR	GL6FM16007BUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BUT1)	\$2,631	Each	10%	\$2,368	Other	F1
GL6FM16007BUT2-PSS-1YR	GL6FM16007BUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM16007BUT2)	\$2,453	Each	10%	\$2,207	Other	F1
GL6FM1600FBT0-PSS-1YR	GL6FM1600FBT0-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBT0)	\$3,861	Each	10%	\$3,475	Other	F1
GL6FM1600FBT1-PSS-1YR	GL6FM1600FBT1-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBT1)	\$2,758	Each	10%	\$2,482	Other	F1
GL6FM1600FBT2-PSS-1YR	GL6FM1600FBT2-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBT2)	\$2,620	Each	10%	\$2,358	Other	F1
GL6FM1600FBT3-PSS-1YR	GL6FM1600FBT3-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBT3)	\$2,482	Each	10%	\$2,233	Other	F1
GL6FM1600FBT4-PSS-1YR	GL6FM1600FBT4-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBT4)	\$2,344	Each	10%	\$2,110	Other	F1
GL6FM1600FBTUT0-PSS-1YR	GL6FM1600FBTUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GL6FM1600FBTUT1-PSS-1YR	GL6FM1600FBTUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBTUT1)	\$2,886	Each	10%	\$2,598	Other	F1
GL6FM1600FBTUT2-PSS-1YR	GL6FM1600FBTUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBTUT2)	\$2,742	Each	10%	\$2,468	Other	F1
GL6FM1600FBUT0-PSS-1YR	GL6FM1600FBUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GL6FM1600FBUT1-PSS-1YR	GL6FM1600FBUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBUT1)	\$2,886	Each	10%	\$2,598	Other	F1
GL6FM1600FBUT2-PSS-1YR	GL6FM1600FBUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM1600FBUT2)	\$2,742	Each	10%	\$2,468	Other	F1
GL6FM1600SB-PSS-1YR	GL6FM1600SB-PSS-1YR	Annual Maintenance PSS	(GL6FM1600SB)	\$3,861	Each	10%	\$3,475	Other	F1
GL6FM1600SBU-PSS-1YR	GL6FM1600SBU-PSS-1YR	Annual Maintenance PSS	(GL6FM1600SBU)	\$4,063	Each	10%	\$3,656	Other	F1
GL6FM2001BT0-PSS-1YR	GL6FM2001BT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BT0)	\$667	Each	10%	\$600	Other	F1
GL6FM2001BT1-PSS-1YR	GL6FM2001BT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BT1)	\$619	Each	10%	\$557	Other	F1
GL6FM2001BT2-PSS-1YR	GL6FM2001BT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BT2)	\$572	Each	10%	\$515	Other	F1
GL6FM2001BT3-PSS-1YR	GL6FM2001BT3-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BT3)	\$548	Each	10%	\$494	Other	F1
GL6FM2001BT4-PSS-1YR	GL6FM2001BT4-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BT4)	\$524	Each	10%	\$471	Other	F1
GL6FM2001BT5-PSS-1YR	GL6FM2001BT5-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BT5)	\$501	Each	10%	\$451	Other	F1
GL6FM2001BTUT0-PSS-1YR	GL6FM2001BTUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BTUT0)	\$699	Each	10%	\$629	Other	F1
GL6FM2001BTUT1-PSS-1YR	GL6FM2001BTUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BTUT1)	\$749	Each	10%	\$674	Other	F1
GL6FM2001BTUT2-PSS-1YR	GL6FM2001BTUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BTUT2)	\$704	Each	10%	\$634	Other	F1
GL6FM2001BUT0-PSS-1YR	GL6FM2001BUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BUT0)	\$699	Each	10%	\$629	Other	F1
GL6FM2001BUT1-PSS-1YR	GL6FM2001BUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BUT1)	\$749	Each	10%	\$674	Other	F1
GL6FM2001BUT2-PSS-1YR	GL6FM2001BUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2001BUT2)	\$704	Each	10%	\$634	Other	F1
GL6FM2005BT0-PSS-1YR	GL6FM2005BT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BT0)	\$667	Each	10%	\$600	Other	F1
GL6FM2005BT1-PSS-1YR	GL6FM2005BT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BT1)	\$619	Each	10%	\$557	Other	F1
GL6FM2005BT2-PSS-1YR	GL6FM2005BT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BT2)	\$572	Each	10%	\$515	Other	F1
GL6FM2005BT3-PSS-1YR	GL6FM2005BT3-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BT3)	\$548	Each	10%	\$494	Other	F1
GL6FM2005BT4-PSS-1YR	GL6FM2005BT4-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BT4)	\$524	Each	10%	\$471	Other	F1
GL6FM2005BT5-PSS-1YR	GL6FM2005BT5-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BT5)	\$501	Each	10%	\$451	Other	F1
GL6FM2005BTUT0-PSS-1YR	GL6FM2005BTUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BTUT0)	\$699	Each	10%	\$629	Other	F1
GL6FM2005BTUT1-PSS-1YR	GL6FM2005BTUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BTUT1)	\$749	Each	10%	\$674	Other	F1
GL6FM2005BTUT2-PSS-1YR	GL6FM2005BTUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BTUT2)	\$704	Each	10%	\$634	Other	F1
GL6FM2005BUT0-PSS-1YR	GL6FM2005BUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BUT0)	\$699	Each	10%	\$629	Other	F1
GL6FM2005BUT1-PSS-1YR	GL6FM2005BUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BUT1)	\$749	Each	10%	\$674	Other	F1
GL6FM2005BUT2-PSS-1YR	GL6FM2005BUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2005BUT2)	\$704	Each	10%	\$634	Other	F1
GL6FM2006BT0-PSS-1YR	GL6FM2006BT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BT0)	\$667	Each	10%	\$600	Other	F1
GL6FM2006BT1-PSS-1YR	GL6FM2006BT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BT1)	\$619	Each	10%	\$557	Other	F1
GL6FM2006BT2-PSS-1YR	GL6FM2006BT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BT2)	\$572	Each	10%	\$515	Other	F1
GL6FM2006BT3-PSS-1YR	GL6FM2006BT3-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BT3)	\$548	Each	10%	\$494	Other	F1
GL6FM2006BT4-PSS-1YR	GL6FM2006BT4-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BT4)	\$524	Each	10%	\$471	Other	F1
GL6FM2006BT5-PSS-1YR	GL6FM2006BT5-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BT5)	\$501	Each	10%	\$451	Other	F1
GL6FM2006BTUT0-PSS-1YR	GL6FM2006BTUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BTUT0)	\$699	Each	10%	\$629	Other	F1
GL6FM2006BTUT1-PSS-1YR	GL6FM2006BTUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BTUT1)	\$749	Each	10%	\$674	Other	F1
GL6FM2006BTUT2-PSS-1YR	GL6FM2006BTUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BTUT2)	\$704	Each	10%	\$634	Other	F1
GL6FM2006BUT0-PSS-1YR	GL6FM2006BUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BUT0)	\$699	Each	10%	\$629	Other	F1
GL6FM2006BUT1-PSS-1YR	GL6FM2006BUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BUT1)	\$749	Each	10%	\$674	Other	F1
GL6FM2006BUT2-PSS-1YR	GL6FM2006BUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2006BUT2)	\$704	Each	10%	\$634	Other	F1
GL6FM2007BT0-PSS-1YR	GL6FM2007BT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BT0)	\$697	Each	10%	\$634	Other	F1
GL6FM2007BT1-PSS-1YR	GL6FM2007BT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BT1)	\$619	Each	10%	\$557	Other	F1
GL6FM2007BT2-PSS-1YR	GL6FM2007BT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BT2)	\$572	Each	10%	\$515	Other	F1
GL6FM2007BT3-PSS-1YR	GL6FM2007BT3-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BT3)	\$548	Each	10%	\$494	Other	F1
GL6FM2007BT4-PSS-1YR	GL6FM2007BT4-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BT4)	\$524	Each	10%	\$471	Other	F1
GL6FM2007BT5-PSS-1YR	GL6FM2007BT5-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BT5)	\$501	Each	10%	\$451	Other	F1
GL6FM2007BTUT0-PSS-1YR	GL6FM2007BTUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BTUT0)	\$699	Each	10%	\$629	Other	F1
GL6FM2007BTUT1-PSS-1YR	GL6FM2007BTUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BTUT1)	\$749	Each	10%	\$674	Other	F1
GL6FM2007BTUT2-PSS-1YR	GL6FM2007BTUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BTUT2)	\$704	Each	10%	\$634	Other	F1
GL6FM2007BUT0-PSS-1YR	GL6FM2007BUT0-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BUT0)	\$699	Each	10%	\$629	Other	F1
GL6FM2007BUT1-PSS-1YR	GL6FM2007BUT1-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BUT1)	\$749	Each	10%	\$674	Other	F1
GL6FM2007BUT2-PSS-1YR	GL6FM2007BUT2-PSS-1YR	Annual Maintenance PSS	(GL6FM2007BUT2)	\$704	Each	10%	\$634	Other	F1
GL6FM200FBT0-PSS-1YR	GL6FM200FBT0-PSS-1YR	Annual Maintenance PSS	(GL6FM200FBT0)	\$667	Each	10%	\$600	Other	F1
GL6FM200FBT1-PSS-1YR	GL6FM200FBT1-PSS-1YR	Annual Maintenance PSS	(GL6FM200FBT1)	\$619	Each	10%	\$557	Other	F1
GL6FM200FBT2-PSS-1YR	GL6FM200FBT2-PSS-1YR	Annual Maintenance PSS	(GL6FM200FBT2)	\$572	Each	10%	\$515	Other	F1
GL6FM200FBT3-PSS-1YR	GL6FM200FBT3-PSS-1YR	Annual Maintenance PSS	(GL6FM200FBT3)	\$548	Each	10%	\$494	Other	F1
GL6FM200FBT4-PSS-1YR	GL6FM200FBT4-PSS-1YR	Annual Maintenance PSS	(GL6FM200FBT4)	\$524	Each	10%	\$471	Other	F1
GL6FM200FBT5-PSS-1YR	GL6FM200FBT5-PSS-1YR	Annual Maintenance PSS	(GL6FM200FBT5)	\$501	Each	10%	\$451	Other	F1







ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
GS6102007BU-PSS-1YR	GS6102007BU-PSS-1YR		Annual Maintenance PSS (GS6102007BU)	\$298	Each	10%	\$268	Other	F1
GS610200FBTU-PSS-1YR	GS610200FBTU-PSS-1YR		Annual Maintenance PSS (GS610200FBTU)	\$298	Each	10%	\$268	Other	F1
GS610200FBU-PSS-1YR	GS610200FBU-PSS-1YR		Annual Maintenance PSS (GS610200FBU)	\$298	Each	10%	\$268	Other	F1
GS610200SBTU-PSS-1YR	GS610200SBTU-PSS-1YR		Annual Maintenance PSS (GS610200SBTU)	\$298	Each	10%	\$268	Other	F1
GS610200SBU-PSS-1YR	GS610200SBU-PSS-1YR		Annual Maintenance PSS (GS610200SBU)	\$298	Each	10%	\$268	Other	F1
GS6103001BTU-PSS-1YR	GS6103001BTU-PSS-1YR		Annual Maintenance PSS (GS6103001BTU)	\$103	Each	10%	\$93	Other	F1
GS6103001BU-PSS-1YR	GS6103001BU-PSS-1YR		Annual Maintenance PSS (GS6103001BU)	\$103	Each	10%	\$93	Other	F1
GS6103005BTU-PSS-1YR	GS6103005BTU-PSS-1YR		Annual Maintenance PSS (GS6103005BTU)	\$103	Each	10%	\$93	Other	F1
GS6103005BU-PSS-1YR	GS6103005BU-PSS-1YR		Annual Maintenance PSS (GS6103005BU)	\$103	Each	10%	\$93	Other	F1
GS6103006BTU-PSS-1YR	GS6103006BTU-PSS-1YR		Annual Maintenance PSS (GS6103006BTU)	\$103	Each	10%	\$93	Other	F1
GS6103006BU-PSS-1YR	GS6103006BU-PSS-1YR		Annual Maintenance PSS (GS6103006BU)	\$103	Each	10%	\$93	Other	F1
GS6103007BTU-PSS-1YR	GS6103007BTU-PSS-1YR		Annual Maintenance PSS (GS6103007BTU)	\$103	Each	10%	\$93	Other	F1
GS6103007BU-PSS-1YR	GS6103007BU-PSS-1YR		Annual Maintenance PSS (GS6103007BU)	\$103	Each	10%	\$93	Other	F1
GS610300FBTU-PSS-1YR	GS610300FBTU-PSS-1YR		Annual Maintenance PSS (GS610300FBTU)	\$103	Each	10%	\$93	Other	F1
GS610300FBU-PSS-1YR	GS610300FBU-PSS-1YR		Annual Maintenance PSS (GS610300FBU)	\$103	Each	10%	\$93	Other	F1
GS610300SBTU-PSS-1YR	GS610300SBTU-PSS-1YR		Annual Maintenance PSS (GS610300SBTU)	\$103	Each	10%	\$93	Other	F1
GS610300SBU-PSS-1YR	GS610300SBU-PSS-1YR		Annual Maintenance PSS (GS610300SBU)	\$103	Each	10%	\$93	Other	F1
GS6106001BTU-PSS-1YR	GS6106001BTU-PSS-1YR		Annual Maintenance PSS (GS6106001BTU)	\$193	Each	10%	\$174	Other	F1
GS6106001BU-PSS-1YR	GS6106001BU-PSS-1YR		Annual Maintenance PSS (GS6106001BU)	\$193	Each	10%	\$174	Other	F1
GS6106005BTU-PSS-1YR	GS6106005BTU-PSS-1YR		Annual Maintenance PSS (GS6106005BTU)	\$193	Each	10%	\$174	Other	F1
GS6106005BU-PSS-1YR	GS6106005BU-PSS-1YR		Annual Maintenance PSS (GS6106005BU)	\$193	Each	10%	\$174	Other	F1
GS6106006BTU-PSS-1YR	GS6106006BTU-PSS-1YR		Annual Maintenance PSS (GS6106006BTU)	\$193	Each	10%	\$174	Other	F1
GS6106006BU-PSS-1YR	GS6106006BU-PSS-1YR		Annual Maintenance PSS (GS6106006BU)	\$193	Each	10%	\$174	Other	F1
GS6106007BTU-PSS-1YR	GS6106007BTU-PSS-1YR		Annual Maintenance PSS (GS6106007BTU)	\$193	Each	10%	\$174	Other	F1
GS6106007BU-PSS-1YR	GS6106007BU-PSS-1YR		Annual Maintenance PSS (GS6106007BU)	\$193	Each	10%	\$174	Other	F1
GS610600FBTU-PSS-1YR	GS610600FBTU-PSS-1YR		Annual Maintenance PSS (GS610600FBTU)	\$193	Each	10%	\$174	Other	F1
GS610600FBU-PSS-1YR	GS610600FBU-PSS-1YR		Annual Maintenance PSS (GS610600FBU)	\$193	Each	10%	\$174	Other	F1
GS610600SBTU-PSS-1YR	GS610600SBTU-PSS-1YR		Annual Maintenance PSS (GS610600SBTU)	\$193	Each	10%	\$174	Other	F1
GS610600SBU-PSS-1YR	GS610600SBU-PSS-1YR		Annual Maintenance PSS (GS610600SBU)	\$193	Each	10%	\$174	Other	F1
GS6153001BTU-PSS-1YR	GS6153001BTU-PSS-1YR		Annual Maintenance PSS (GS6153001BTU)	\$264	Each	10%	\$237	Other	F1
GS6153001BU-PSS-1YR	GS6153001BU-PSS-1YR		Annual Maintenance PSS (GS6153001BU)	\$264	Each	10%	\$237	Other	F1
GS6153005BTU-PSS-1YR	GS6153005BTU-PSS-1YR		Annual Maintenance PSS (GS6153005BTU)	\$264	Each	10%	\$237	Other	F1
GS6153005BU-PSS-1YR	GS6153005BU-PSS-1YR		Annual Maintenance PSS (GS6153005BU)	\$264	Each	10%	\$237	Other	F1
GS6153006BTU-PSS-1YR	GS6153006BTU-PSS-1YR		Annual Maintenance PSS (GS6153006BTU)	\$264	Each	10%	\$237	Other	F1
GS6153006BU-PSS-1YR	GS6153006BU-PSS-1YR		Annual Maintenance PSS (GS6153006BU)	\$264	Each	10%	\$237	Other	F1
GS6153007BTU-PSS-1YR	GS6153007BTU-PSS-1YR		Annual Maintenance PSS (GS6153007BTU)	\$264	Each	10%	\$237	Other	F1
GS6153007BU-PSS-1YR	GS6153007BU-PSS-1YR		Annual Maintenance PSS (GS6153007BU)	\$264	Each	10%	\$237	Other	F1
GS615300FBTU-PSS-1YR	GS615300FBTU-PSS-1YR		Annual Maintenance PSS (GS615300FBTU)	\$264	Each	10%	\$237	Other	F1
GS615300FBU-PSS-1YR	GS615300FBU-PSS-1YR		Annual Maintenance PSS (GS615300FBU)	\$264	Each	10%	\$237	Other	F1
GS615300SBTU-PSS-1YR	GS615300SBTU-PSS-1YR		Annual Maintenance PSS (GS615300SBTU)	\$264	Each	10%	\$237	Other	F1
GS615300SBU-PSS-1YR	GS615300SBU-PSS-1YR		Annual Maintenance PSS (GS615300SBU)	\$264	Each	10%	\$237	Other	F1
GS6FM16001BT0-PSS-1YR	GS6FM16001BT0-PSS-1YR		Annual Maintenance PSS (GS6FM16001BT0)	\$3,861	Each	10%	\$3,475	Other	F1
GS6FM16001BT1-PSS-1YR	GS6FM16001BT1-PSS-1YR		Annual Maintenance PSS (GS6FM16001BT1)	\$2,758	Each	10%	\$2,482	Other	F1
GS6FM16001BT2-PSS-1YR	GS6FM16001BT2-PSS-1YR		Annual Maintenance PSS (GS6FM16001BT2)	\$2,620	Each	10%	\$2,358	Other	F1
GS6FM16001BT3-PSS-1YR	GS6FM16001BT3-PSS-1YR		Annual Maintenance PSS (GS6FM16001BT3)	\$2,482	Each	10%	\$2,233	Other	F1
GS6FM16001BT4-PSS-1YR	GS6FM16001BT4-PSS-1YR		Annual Maintenance PSS (GS6FM16001BT4)	\$2,344	Each	10%	\$2,110	Other	F1
GS6FM16001BTUT0-PSS-1YR	GS6FM16001BTUT0-PSS-1YR		Annual Maintenance PSS (GS6FM16001BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM16001BTUT1-PSS-1YR	GS6FM16001BTUT1-PSS-1YR		Annual Maintenance PSS (GS6FM16001BTUT1)	\$2,631	Each	10%	\$2,368	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I/Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
GS6FM16001BTUT2-PSS-1YR	GS6FM16001BTUT2-PSS-1YR		Annual Maintenance PSS (GS6FM16001BTUT2)	\$2,453	Each	10%	\$2,207	Other	F1
GS6FM16001BUT0-PSS-1YR	GS6FM16001BUT0-PSS-1YR		Annual Maintenance PSS (GS6FM16001BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM16001BUT1-PSS-1YR	GS6FM16001BUT1-PSS-1YR		Annual Maintenance PSS (GS6FM16001BUT1)	\$2,631	Each	10%	\$2,368	Other	F1
GS6FM16001BUT2-PSS-1YR	GS6FM16001BUT2-PSS-1YR		Annual Maintenance PSS (GS6FM16001BUT2)	\$2,453	Each	10%	\$2,207	Other	F1
GS6FM16005BT0-PSS-1YR	GS6FM16005BT0-PSS-1YR		Annual Maintenance PSS (GS6FM16005BT0)	\$3,861	Each	10%	\$3,475	Other	F1
GS6FM16005BT1-PSS-1YR	GS6FM16005BT1-PSS-1YR		Annual Maintenance PSS (GS6FM16005BT1)	\$2,758	Each	10%	\$2,482	Other	F1
GS6FM16005BT2-PSS-1YR	GS6FM16005BT2-PSS-1YR		Annual Maintenance PSS (GS6FM16005BT2)	\$2,620	Each	10%	\$2,358	Other	F1
GS6FM16005BT3-PSS-1YR	GS6FM16005BT3-PSS-1YR		Annual Maintenance PSS (GS6FM16005BT3)	\$2,482	Each	10%	\$2,233	Other	F1
GS6FM16005BT4-PSS-1YR	GS6FM16005BT4-PSS-1YR		Annual Maintenance PSS (GS6FM16005BT4)	\$2,344	Each	10%	\$2,110	Other	F1
GS6FM16005BTUT0-PSS-1YR	GS6FM16005BTUT0-PSS-1YR		Annual Maintenance PSS (GS6FM16005BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM16005BTUT1-PSS-1YR	GS6FM16005BTUT1-PSS-1YR		Annual Maintenance PSS (GS6FM16005BTUT1)	\$2,631	Each	10%	\$2,368	Other	F1
GS6FM16005BTUT2-PSS-1YR	GS6FM16005BTUT2-PSS-1YR		Annual Maintenance PSS (GS6FM16005BTUT2)	\$2,453	Each	10%	\$2,207	Other	F1
GS6FM16005BUT0-PSS-1YR	GS6FM16005BUT0-PSS-1YR		Annual Maintenance PSS (GS6FM16005BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM16005BUT1-PSS-1YR	GS6FM16005BUT1-PSS-1YR		Annual Maintenance PSS (GS6FM16005BUT1)	\$2,631	Each	10%	\$2,368	Other	F1
GS6FM16005BUT2-PSS-1YR	GS6FM16005BUT2-PSS-1YR		Annual Maintenance PSS (GS6FM16005BUT2)	\$2,453	Each	10%	\$2,207	Other	F1
GS6FM16006BT0-PSS-1YR	GS6FM16006BT0-PSS-1YR		Annual Maintenance PSS (GS6FM16006BT0)	\$3,861	Each	10%	\$3,475	Other	F1
GS6FM16006BT1-PSS-1YR	GS6FM16006BT1-PSS-1YR		Annual Maintenance PSS (GS6FM16006BT1)	\$2,758	Each	10%	\$2,482	Other	F1
GS6FM16006BT2-PSS-1YR	GS6FM16006BT2-PSS-1YR		Annual Maintenance PSS (GS6FM16006BT2)	\$2,620	Each	10%	\$2,358	Other	F1
GS6FM16006BT3-PSS-1YR	GS6FM16006BT3-PSS-1YR		Annual Maintenance PSS (GS6FM16006BT3)	\$2,482	Each	10%	\$2,233	Other	F1
GS6FM16006BT4-PSS-1YR	GS6FM16006BT4-PSS-1YR		Annual Maintenance PSS (GS6FM16006BT4)	\$2,344	Each	10%	\$2,110	Other	F1
GS6FM16006BTUT0-PSS-1YR	GS6FM16006BTUT0-PSS-1YR		Annual Maintenance PSS (GS6FM16006BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM16006BTUT1-PSS-1YR	GS6FM16006BTUT1-PSS-1YR		Annual Maintenance PSS (GS6FM16006BTUT1)	\$2,886	Each	10%	\$2,598	Other	F1
GS6FM16006BTUT2-PSS-1YR	GS6FM16006BTUT2-PSS-1YR		Annual Maintenance PSS (GS6FM16006BTUT2)	\$2,742	Each	10%	\$2,468	Other	F1
GS6FM16006BUT0-PSS-1YR	GS6FM16006BUT0-PSS-1YR		Annual Maintenance PSS (GS6FM16006BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM16006BUT1-PSS-1YR	GS6FM16006BUT1-PSS-1YR		Annual Maintenance PSS (GS6FM16006BUT1)	\$2,886	Each	10%	\$2,598	Other	F1
GS6FM16006BUT2-PSS-1YR	GS6FM16006BUT2-PSS-1YR		Annual Maintenance PSS (GS6FM16006BUT2)	\$2,742	Each	10%	\$2,468	Other	F1
GS6FM16007BT0-PSS-1YR	GS6FM16007BT0-PSS-1YR		Annual Maintenance PSS (GS6FM16007BT0)	\$3,861	Each	10%	\$3,475	Other	F1
GS6FM16007BT1-PSS-1YR	GS6FM16007BT1-PSS-1YR		Annual Maintenance PSS (GS6FM16007BT1)	\$2,758	Each	10%	\$2,482	Other	F1
GS6FM16007BT2-PSS-1YR	GS6FM16007BT2-PSS-1YR		Annual Maintenance PSS (GS6FM16007BT2)	\$2,620	Each	10%	\$2,358	Other	F1
GS6FM16007BT3-PSS-1YR	GS6FM16007BT3-PSS-1YR		Annual Maintenance PSS (GS6FM16007BT3)	\$2,482	Each	10%	\$2,233	Other	F1
GS6FM16007BT4-PSS-1YR	GS6FM16007BT4-PSS-1YR		Annual Maintenance PSS (GS6FM16007BT4)	\$2,344	Each	10%	\$2,110	Other	F1
GS6FM16007BTUT0-PSS-1YR	GS6FM16007BTUT0-PSS-1YR		Annual Maintenance PSS (GS6FM16007BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM16007BTUT1-PSS-1YR	GS6FM16007BTUT1-PSS-1YR		Annual Maintenance PSS (GS6FM16007BTUT1)	\$2,631	Each	10%	\$2,368	Other	F1
GS6FM16007BTUT2-PSS-1YR	GS6FM16007BTUT2-PSS-1YR		Annual Maintenance PSS (GS6FM16007BTUT2)	\$2,453	Each	10%	\$2,207	Other	F1
GS6FM16007BUT0-PSS-1YR	GS6FM16007BUT0-PSS-1YR		Annual Maintenance PSS (GS6FM16007BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM16007BUT1-PSS-1YR	GS6FM16007BUT1-PSS-1YR		Annual Maintenance PSS (GS6FM16007BUT1)	\$2,631	Each	10%	\$2,368	Other	F1
GS6FM16007BUT2-PSS-1YR	GS6FM16007BUT2-PSS-1YR		Annual Maintenance PSS (GS6FM16007BUT2)	\$2,453	Each	10%	\$2,207	Other	F1
GS6FM1600FBT0-PSS-1YR	GS6FM1600FBT0-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBT0)	\$3,861	Each	10%	\$3,475	Other	F1
GS6FM1600FBT1-PSS-1YR	GS6FM1600FBT1-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBT1)	\$2,758	Each	10%	\$2,482	Other	F1
GS6FM1600FBT2-PSS-1YR	GS6FM1600FBT2-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBT2)	\$2,620	Each	10%	\$2,358	Other	F1
GS6FM1600FBT3-PSS-1YR	GS6FM1600FBT3-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBT3)	\$2,482	Each	10%	\$2,233	Other	F1
GS6FM1600FBT4-PSS-1YR	GS6FM1600FBT4-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBT4)	\$2,344	Each	10%	\$2,110	Other	F1
GS6FM1600FBUT0-PSS-1YR	GS6FM1600FBUT0-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM1600FBUT1-PSS-1YR	GS6FM1600FBUT1-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBUT1)	\$2,886	Each	10%	\$2,598	Other	F1
GS6FM1600FBUT2-PSS-1YR	GS6FM1600FBUT2-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBUT2)	\$2,742	Each	10%	\$2,468	Other	F1
GS6FM1600FBUT0-PSS-1YR	GS6FM1600FBUT0-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBUT0)	\$4,063	Each	10%	\$3,656	Other	F1
GS6FM1600FBUT1-PSS-1YR	GS6FM1600FBUT1-PSS-1YR		Annual Maintenance PSS (GS6FM1600FBUT1)	\$2,886	Each	10%	\$2,598	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
GS6FM1600FBUT2-PSS-1YR	GS6FM1600FBUT2-PSS-1YR	Annual Maintenance PSS (GS6FM1600FBUT2)		\$2,742	Each	10%	\$2,468	Other	F1
GS6FM1600SB-PSS-1YR	GS6FM1600SB-PSS-1YR	Annual Maintenance PSS (GS6FM1600SB)		\$3,861	Each	10%	\$3,475	Other	F1
GS6FM1600SBU-PSS-1YR	GS6FM1600SBU-PSS-1YR	Annual Maintenance PSS (GS6FM1600SBU)		\$4,063	Each	10%	\$3,656	Other	F1
GS6FM2001BT0-PSS-1YR	GS6FM2001BT0-PSS-1YR	Annual Maintenance PSS (GS6FM2001BT0)		\$667	Each	10%	\$600	Other	F1
GS6FM2001BT1-PSS-1YR	GS6FM2001BT1-PSS-1YR	Annual Maintenance PSS (GS6FM2001BT1)		\$619	Each	10%	\$557	Other	F1
GS6FM2001BT2-PSS-1YR	GS6FM2001BT2-PSS-1YR	Annual Maintenance PSS (GS6FM2001BT2)		\$572	Each	10%	\$515	Other	F1
GS6FM2001BT3-PSS-1YR	GS6FM2001BT3-PSS-1YR	Annual Maintenance PSS (GS6FM2001BT3)		\$548	Each	10%	\$494	Other	F1
GS6FM2001BT4-PSS-1YR	GS6FM2001BT4-PSS-1YR	Annual Maintenance PSS (GS6FM2001BT4)		\$524	Each	10%	\$471	Other	F1
GS6FM2001BT5-PSS-1YR	GS6FM2001BT5-PSS-1YR	Annual Maintenance PSS (GS6FM2001BT5)		\$501	Each	10%	\$451	Other	F1
GS6FM2001BTUT0-PSS-1YR	GS6FM2001BTUT0-PSS-1YR	Annual Maintenance PSS (GS6FM2001BTUT0)		\$699	Each	10%	\$629	Other	F1
GS6FM2001BTUT1-PSS-1YR	GS6FM2001BTUT1-PSS-1YR	Annual Maintenance PSS (GS6FM2001BTUT1)		\$749	Each	10%	\$674	Other	F1
GS6FM2001BTUT2-PSS-1YR	GS6FM2001BTUT2-PSS-1YR	Annual Maintenance PSS (GS6FM2001BTUT2)		\$704	Each	10%	\$634	Other	F1
GS6FM2001BUT0-PSS-1YR	GS6FM2001BUT0-PSS-1YR	Annual Maintenance PSS (GS6FM2001BUT0)		\$699	Each	10%	\$629	Other	F1
GS6FM2001BUT1-PSS-1YR	GS6FM2001BUT1-PSS-1YR	Annual Maintenance PSS (GS6FM2001BUT1)		\$749	Each	10%	\$674	Other	F1
GS6FM2001BUT2-PSS-1YR	GS6FM2001BUT2-PSS-1YR	Annual Maintenance PSS (GS6FM2001BUT2)		\$704	Each	10%	\$634	Other	F1
GS6FM2005BT0-PSS-1YR	GS6FM2005BT0-PSS-1YR	Annual Maintenance PSS (GS6FM2005BT0)		\$667	Each	10%	\$600	Other	F1
GS6FM2005BT1-PSS-1YR	GS6FM2005BT1-PSS-1YR	Annual Maintenance PSS (GS6FM2005BT1)		\$619	Each	10%	\$557	Other	F1
GS6FM2005BT2-PSS-1YR	GS6FM2005BT2-PSS-1YR	Annual Maintenance PSS (GS6FM2005BT2)		\$572	Each	10%	\$515	Other	F1
GS6FM2005BT3-PSS-1YR	GS6FM2005BT3-PSS-1YR	Annual Maintenance PSS (GS6FM2005BT3)		\$548	Each	10%	\$494	Other	F1
GS6FM2005BT4-PSS-1YR	GS6FM2005BT4-PSS-1YR	Annual Maintenance PSS (GS6FM2005BT4)		\$524	Each	10%	\$471	Other	F1
GS6FM2005BT5-PSS-1YR	GS6FM2005BT5-PSS-1YR	Annual Maintenance PSS (GS6FM2005BT5)		\$501	Each	10%	\$451	Other	F1
GS6FM2005BTUT0-PSS-1YR	GS6FM2005BTUT0-PSS-1YR	Annual Maintenance PSS (GS6FM2005BTUT0)		\$699	Each	10%	\$629	Other	F1
GS6FM2005BTUT1-PSS-1YR	GS6FM2005BTUT1-PSS-1YR	Annual Maintenance PSS (GS6FM2005BTUT1)		\$749	Each	10%	\$674	Other	F1
GS6FM2005BTUT2-PSS-1YR	GS6FM2005BTUT2-PSS-1YR	Annual Maintenance PSS (GS6FM2005BTUT2)		\$704	Each	10%	\$634	Other	F1
GS6FM2006BT0-PSS-1YR	GS6FM2006BT0-PSS-1YR	Annual Maintenance PSS (GS6FM2006BT0)		\$667	Each	10%	\$600	Other	F1
GS6FM2006BT1-PSS-1YR	GS6FM2006BT1-PSS-1YR	Annual Maintenance PSS (GS6FM2006BT1)		\$619	Each	10%	\$557	Other	F1
GS6FM2006BT2-PSS-1YR	GS6FM2006BT2-PSS-1YR	Annual Maintenance PSS (GS6FM2006BT2)		\$572	Each	10%	\$515	Other	F1
GS6FM2006BT3-PSS-1YR	GS6FM2006BT3-PSS-1YR	Annual Maintenance PSS (GS6FM2006BT3)		\$548	Each	10%	\$494	Other	F1
GS6FM2006BT4-PSS-1YR	GS6FM2006BT4-PSS-1YR	Annual Maintenance PSS (GS6FM2006BT4)		\$524	Each	10%	\$471	Other	F1
GS6FM2006BT5-PSS-1YR	GS6FM2006BT5-PSS-1YR	Annual Maintenance PSS (GS6FM2006BT5)		\$501	Each	10%	\$451	Other	F1
GS6FM2006BTUT0-PSS-1YR	GS6FM2006BTUT0-PSS-1YR	Annual Maintenance PSS (GS6FM2006BTUT0)		\$699	Each	10%	\$629	Other	F1
GS6FM2006BTUT1-PSS-1YR	GS6FM2006BTUT1-PSS-1YR	Annual Maintenance PSS (GS6FM2006BTUT1)		\$749	Each	10%	\$674	Other	F1
GS6FM2006BTUT2-PSS-1YR	GS6FM2006BTUT2-PSS-1YR	Annual Maintenance PSS (GS6FM2006BTUT2)		\$704	Each	10%	\$634	Other	F1
GS6FM2007BT0-PSS-1YR	GS6FM2007BT0-PSS-1YR	Annual Maintenance PSS (GS6FM2007BT0)		\$667	Each	10%	\$600	Other	F1
GS6FM2007BT1-PSS-1YR	GS6FM2007BT1-PSS-1YR	Annual Maintenance PSS (GS6FM2007BT1)		\$619	Each	10%	\$557	Other	F1
GS6FM2007BT2-PSS-1YR	GS6FM2007BT2-PSS-1YR	Annual Maintenance PSS (GS6FM2007BT2)		\$572	Each	10%	\$515	Other	F1
GS6FM2007BT3-PSS-1YR	GS6FM2007BT3-PSS-1YR	Annual Maintenance PSS (GS6FM2007BT3)		\$548	Each	10%	\$494	Other	F1
GS6FM2007BT4-PSS-1YR	GS6FM2007BT4-PSS-1YR	Annual Maintenance PSS (GS6FM2007BT4)		\$524	Each	10%	\$471	Other	F1
GS6FM2007BT5-PSS-1YR	GS6FM2007BT5-PSS-1YR	Annual Maintenance PSS (GS6FM2007BT5)		\$501	Each	10%	\$451	Other	F1
GS6FM2007BTUT0-PSS-1YR	GS6FM2007BTUT0-PSS-1YR	Annual Maintenance PSS (GS6FM2007BTUT0)		\$699	Each	10%	\$629	Other	F1
GS6FM2007BTUT1-PSS-1YR	GS6FM2007BTUT1-PSS-1YR	Annual Maintenance PSS (GS6FM2007BTUT1)		\$749	Each	10%	\$674	Other	F1
GS6FM2007BTUT2-PSS-1YR	GS6FM2007BTUT2-PSS-1YR	Annual Maintenance PSS (GS6FM2007BTUT2)		\$704	Each	10%	\$634	Other	F1
GS6FM2007BUT0-PSS-1YR	GS6FM2007BUT0-PSS-1YR	Annual Maintenance PSS (GS6FM2007BUT0)		\$699	Each	10%	\$629	Other	F1
GS6FM2007BUT1-PSS-1YR	GS6FM2007BUT1-PSS-1YR	Annual Maintenance PSS (GS6FM2007BUT1)		\$749	Each	10%	\$674	Other	F1
GS6FM2007BUT2-PSS-1YR	GS6FM2007BUT2-PSS-1YR	Annual Maintenance PSS (GS6FM2007BUT2)		\$704	Each	10%	\$634	Other	F1
GS6FM200FBT0-PSS-1YR	GS6FM200FBT0-PSS-1YR	Annual Maintenance PSS (GS6FM200FBT0)		\$667	Each	10%	\$600	Other	F1
GS6FM200FBT1-PSS-1YR	GS6FM200FBT1-PSS-1YR	Annual Maintenance PSS (GS6FM200FBT1)		\$619	Each	10%	\$557	Other	F1
GS6FM200FBT2-PSS-1YR	GS6FM200FBT2-PSS-1YR	Annual Maintenance PSS (GS6FM200FBT2)		\$572	Each	10%	\$515	Other	F1
GS6FM200FBT3-PSS-1YR	GS6FM200FBT3-PSS-1YR	Annual Maintenance PSS (GS6FM200FBT3)		\$548	Each	10%	\$494	Other	F1
GS6FM200FBT4-PSS-1YR	GS6FM200FBT4-PSS-1YR	Annual Maintenance PSS (GS6FM200FBT4)		\$524	Each	10%	\$471	Other	F1
GS6FM200FBT5-PSS-1YR	GS6FM200FBT5-PSS-1YR	Annual Maintenance PSS (GS6FM200FBT5)		\$501	Each	10%	\$451	Other	F1
GS6FM200FBTUT0-PSS-1YR	GS6FM200FBTUT0-PSS-1YR	Annual Maintenance PSS (GS6FM200FBTUT0)		\$699	Each	10%	\$629	Other	F1
GS6FM200FBTUT1-PSS-1YR	GS6FM200FBTUT1-PSS-1YR	Annual Maintenance PSS (GS6FM200FBTUT1)		\$749	Each	10%	\$674	Other	F1
GS6FM200FBTUT2-PSS-1YR	GS6FM200FBTUT2-PSS-1YR	Annual Maintenance PSS (GS6FM200FBTUT2)		\$704	Each	10%	\$634	Other	F1
GS6FM200FBUT0-PSS-1YR	GS6FM200FBUT0-PSS-1YR	Annual Maintenance PSS (GS6FM200FBUT0)		\$699	Each	10%	\$629	Other	F1
GS6FM200FBUT1-PSS-1YR	GS6FM200FBUT1-PSS-1YR	Annual Maintenance PSS (GS6FM200FBUT1)		\$749	Each	10%	\$674	Other	F1
GS6FM200FBUT2-PSS-1YR	GS6FM200FBUT2-PSS-1YR	Annual Maintenance PSS (GS6FM200FBUT2)		\$704	Each	10%	\$634	Other	F1
GS6FM200SBU-PSS-1YR	GS6FM200SBU-PSS-1YR	Annual Maintenance PSS (GS6FM200SBU)		\$667	Each	10%	\$600	Other	F1
GS6FM200SBU-PSS-1YR	GS6FM200SBU-PSS-1YR	Annual Maintenance PSS (GS6FM200SBU)		\$699	Each	10%	\$629	Other	F1
GS6FM4001BT0-PSS-1YR	GS6FM4001BT0-PSS-1YR	Annual Maintenance PSS (GS6FM4001BT0)		\$1,269	Each	10%	\$1,142	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
GS6FM4001BT1-PSS-1YR	GS6FM4001BT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BT1)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4001BT2-PSS-1YR	GS6FM4001BT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BT2)	\$996	Each	10%		\$896	Other	F1	
GS6FM4001BT3-PSS-1YR	GS6FM4001BT3-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BT3)	\$951	Each	10%		\$856	Other	F1	
GS6FM4001BT4-PSS-1YR	GS6FM4001BT4-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BT4)	\$906	Each	10%		\$816	Other	F1	
GS6FM4001BT5-PSS-1YR	GS6FM4001BT5-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BT5)	\$861	Each	10%		\$775	Other	F1	
GS6FM4001BTUT0-PSS-1YR	GS6FM4001BTUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BTUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM4001BTUT1-PSS-1YR	GS6FM4001BTUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BTUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM4001BTUT2-PSS-1YR	GS6FM4001BTUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BTUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4001BUT0-PSS-1YR	GS6FM4001BUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM4001BUT1-PSS-1YR	GS6FM4001BUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM4001BUT2-PSS-1YR	GS6FM4001BUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4001BUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4005BT0-PSS-1YR	GS6FM4005BT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BT0)	\$1,269	Each	10%		\$1,142	Other	F1	
GS6FM4005BT1-PSS-1YR	GS6FM4005BT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BT1)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4005BT2-PSS-1YR	GS6FM4005BT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BT2)	\$996	Each	10%		\$896	Other	F1	
GS6FM4005BT3-PSS-1YR	GS6FM4005BT3-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BT3)	\$951	Each	10%		\$856	Other	F1	
GS6FM4005BT4-PSS-1YR	GS6FM4005BT4-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BT4)	\$906	Each	10%		\$816	Other	F1	
GS6FM4005BT5-PSS-1YR	GS6FM4005BT5-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BT5)	\$861	Each	10%		\$775	Other	F1	
GS6FM4005BTUT0-PSS-1YR	GS6FM4005BTUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BTUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM4005BTUT1-PSS-1YR	GS6FM4005BTUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BTUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM4005BTUT2-PSS-1YR	GS6FM4005BTUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BTUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4005BUT0-PSS-1YR	GS6FM4005BUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM4005BUT1-PSS-1YR	GS6FM4005BUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM4005BUT2-PSS-1YR	GS6FM4005BUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4005BUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4006BT0-PSS-1YR	GS6FM4006BT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BT0)	\$1,269	Each	10%		\$1,142	Other	F1	
GS6FM4006BT1-PSS-1YR	GS6FM4006BT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BT1)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4006BT2-PSS-1YR	GS6FM4006BT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BT2)	\$996	Each	10%		\$896	Other	F1	
GS6FM4006BT3-PSS-1YR	GS6FM4006BT3-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BT3)	\$951	Each	10%		\$856	Other	F1	
GS6FM4006BT4-PSS-1YR	GS6FM4006BT4-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BT4)	\$906	Each	10%		\$816	Other	F1	
GS6FM4006BT5-PSS-1YR	GS6FM4006BT5-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BT5)	\$861	Each	10%		\$775	Other	F1	
GS6FM4006BTUT0-PSS-1YR	GS6FM4006BTUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BTUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM4006BTUT1-PSS-1YR	GS6FM4006BTUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BTUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM4006BTUT2-PSS-1YR	GS6FM4006BTUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BTUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4006BUT0-PSS-1YR	GS6FM4006BUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM4006BUT1-PSS-1YR	GS6FM4006BUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM4006BUT2-PSS-1YR	GS6FM4006BUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4006BUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4007BT0-PSS-1YR	GS6FM4007BT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BT0)	\$1,269	Each	10%		\$1,142	Other	F1	
GS6FM4007BT1-PSS-1YR	GS6FM4007BT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BT1)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4007BT2-PSS-1YR	GS6FM4007BT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BT2)	\$996	Each	10%		\$896	Other	F1	
GS6FM4007BT3-PSS-1YR	GS6FM4007BT3-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BT3)	\$951	Each	10%		\$856	Other	F1	
GS6FM4007BT4-PSS-1YR	GS6FM4007BT4-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BT4)	\$906	Each	10%		\$816	Other	F1	
GS6FM4007BT5-PSS-1YR	GS6FM4007BT5-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BT5)	\$861	Each	10%		\$775	Other	F1	
GS6FM4007BUT0-PSS-1YR	GS6FM4007BUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM4007BUT1-PSS-1YR	GS6FM4007BUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM4007BUT2-PSS-1YR	GS6FM4007BUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM4007BUT0-PSS-1YR	GS6FM4007BUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM4007BUT1-PSS-1YR	GS6FM4007BUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM4007BUT2-PSS-1YR	GS6FM4007BUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM4007BUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM400FBT0-PSS-1YR	GS6FM400FBT0-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBT0)	\$1,269	Each	10%		\$1,142	Other	F1	
GS6FM400FBT1-PSS-1YR	GS6FM400FBT1-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBT1)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM400FBT2-PSS-1YR	GS6FM400FBT2-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBT2)	\$996	Each	10%		\$896	Other	F1	
GS6FM400FBT3-PSS-1YR	GS6FM400FBT3-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBT3)	\$951	Each	10%		\$856	Other	F1	
GS6FM400FBT4-PSS-1YR	GS6FM400FBT4-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBT4)	\$906	Each	10%		\$816	Other	F1	
GS6FM400FBT5-PSS-1YR	GS6FM400FBT5-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBT5)	\$861	Each	10%		\$775	Other	F1	
GS6FM400FBTUT0-PSS-1YR	GS6FM400FBTUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBTUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM400FBTUT1-PSS-1YR	GS6FM400FBTUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBTUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM400FBTUT2-PSS-1YR	GS6FM400FBTUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBTUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM400FBUT0-PSS-1YR	GS6FM400FBUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM400FBUT1-PSS-1YR	GS6FM400FBUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM400FBUT2-PSS-1YR	GS6FM400FBUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM400FBUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM400SB-PSS-1YR	GS6FM400SB-PSS-1YR	Annual Maintenance PSS	(GS6FM400SB)	\$1,269	Each	10%		\$1,142	Other	F1	
GS6FM400SBUT0-PSS-1YR	GS6FM400SBUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM400SBUT0)	\$1,328	Each	10%		\$1,195	Other	F1	
GS6FM400SBUT1-PSS-1YR	GS6FM400SBUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM400SBUT1)	\$1,082	Each	10%		\$974	Other	F1	
GS6FM400SBUT2-PSS-1YR	GS6FM400SBUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM400SBUT2)	\$1,042	Each	10%		\$938	Other	F1	
GS6FM8001BT0-PSS-1YR	GS6FM8001BT0-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BT0)	\$2,237	Each	10%		\$2,014	Other	F1	
GS6FM8001BT1-PSS-1YR	GS6FM8001BT1-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BT1)	\$1,597	Each	10%		\$1,438	Other	F1	
GS6FM8001BT2-PSS-1YR	GS6FM8001BT2-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BT2)	\$1,518	Each	10%		\$1,366	Other	F1	
GS6FM8001BT3-PSS-1YR	GS6FM8001BT3-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BT3)	\$1,438	Each	10%		\$1,294	Other	F1	
GS6FM8001BT4-PSS-1YR	GS6FM8001BT4-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BT4)	\$1,358	Each	10%		\$1,222	Other	F1	
GS6FM8001BTUT0-PSS-1YR	GS6FM8001BTUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BTUT0)	\$2,341	Each	10%		\$2,107	Other	F1	
GS6FM8001BTUT1-PSS-1YR	GS6FM8001BTUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BTUT1)	\$1,672	Each	10%		\$1,505	Other	F1	
GS6FM8001BTUT2-PSS-1YR	GS6FM8001BTUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BTUT2)	\$1,589	Each	10%		\$1,430	Other	F1	
GS6FM8001BUT0-PSS-1YR	GS6FM8001BUT0-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BUT0)	\$2,341	Each	10%		\$2,107	Other	F1	
GS6FM8001BUT1-PSS-1YR	GS6FM8001BUT1-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BUT1)	\$1,672	Each	10%		\$1,505	Other	F1	
GS6FM8001BUT2-PSS-1YR	GS6FM8001BUT2-PSS-1YR	Annual Maintenance PSS	(GS6FM8001BUT2)	\$1,589	Each	10%		\$1,430	Other	F1	
GS6FM8005BT0-PSS-1YR	GS6FM8005BT0-PSS-1YR	Annual Maintenance PSS	(GS6FM8005BT0)	\$2,237	Each	10%		\$2,014	Other	F1	
GS6FM8005BT1-PSS-1YR	GS6FM8005BT1-PSS-1YR	Annual Maintenance PSS	(GS6FM8005BT1)	\$1,597	Each	10%		\$1,438	Other	F1	
GS6FM8005BT2-PSS-1YR	GS6FM8005BT2-PSS-1YR	Annual Maintenance PSS	(GS6FM8005BT2)	\$1,518	Each	10%		\$1,366	Other	F1	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
GT67240007BU-PSS-1YR	GT67240007BU-PSS-1YR	Annual Maintenance PSS (GT67240007BU)		\$356	Each	10%	\$321	Other	F1
GT6724000FBTU-PSS-1YR	GT6724000FBTU-PSS-1YR	Annual Maintenance PSS (GT6724000FBTU)		\$356	Each	10%	\$321	Other	F1
GT6724000FBU-PSS-1YR	GT6724000FBU-PSS-1YR	Annual Maintenance PSS (GT6724000FBU)		\$356	Each	10%	\$321	Other	F1
GT6724000SBU-PSS-1YR	GT6724000SBU-PSS-1YR	Annual Maintenance PSS (GT6724000SBU)		\$356	Each	10%	\$321	Other	F1
GT6724000SBU-PSS-1YR	GT6724000SBU-PSS-1YR	Annual Maintenance PSS (GT6724000SBU)		\$356	Each	10%	\$321	Other	F1
HBA330CTRL1SF-PSS-1YR	HBA330CTRL1SF-PSS-1YR	Annual Maintenance PSS (HBA330CTRL1SF)		\$38	Each	10%	\$34	Other	F1
HBA330CTRL1SH-PSS-1YR	HBA330CTRL1SH-PSS-1YR	Annual Maintenance PSS (HBA330CTRL1SH)		\$44	Each	10%	\$40	Other	F1
HBA330CTRL2SF-PSS-1YR	HBA330CTRL2SF-PSS-1YR	Annual Maintenance PSS (HBA330CTRL2SF)		\$38	Each	10%	\$34	Other	F1
HBA330CTRL2SH-PSS-1YR	HBA330CTRL2SH-PSS-1YR	Annual Maintenance PSS (HBA330CTRL2SH)		\$44	Each	10%	\$40	Other	F1
HCS-MIM2-PKG-PSS-1YR	HCS-MIM2-PKG-PSS-1YR	Annual Maintenance PSS (HCS-MIM2-PKG)		\$46,400	Each	10%	\$41,760	Other	F1
HCS-MIM-PKG-PSS-1YR	HCS-MIM-PKG-PSS-1YR	Annual Maintenance PSS (HCS-MIM-PKG)		\$46,400	Each	10%	\$41,760	Other	F1
HCS-MRM2-PKG-PSS-1YR	HCS-MRM2-PKG-PSS-1YR	Annual Maintenance PSS (HCS-MRM2-PKG)		\$102,950	Each	10%	\$92,655	Other	F1
HCS-MRM-PKG-PSS-1YR	HCS-MRM-PKG-PSS-1YR	Annual Maintenance PSS (HCS-MRM-PKG)		\$102,950	Each	10%	\$92,655	Other	F1
HD400-RACK-S17-HO-PSS-1YR	HD400-RACK-S17-HO-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S17-HO)		\$32,320	Each	10%	\$29,088	Other	F1
HD400-RACK-S17-PSS-1YR	HD400-RACK-S17-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S17)		\$49,889	Each	10%	\$44,900	Other	F1
HD400-RACK-S18-HO-PSS-1YR	HD400-RACK-S18-HO-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S18-HO)		\$32,478	Each	10%	\$29,230	Other	F1
HD400-RACK-S18-PSS-1YR	HD400-RACK-S18-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S18)		\$50,437	Each	10%	\$45,393	Other	F1
HD400-RACK-S37-HO-PSS-1YR	HD400-RACK-S37-HO-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S37-HO)		\$36,374	Each	10%	\$32,736	Other	F1
HD400-RACK-S37-PSS-1YR	HD400-RACK-S37-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S37)		\$59,867	Each	10%	\$53,880	Other	F1
HD400-RACK-S38-HO-PSS-1YR	HD400-RACK-S38-HO-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S38-HO)		\$37,018	Each	10%	\$33,316	Other	F1
HD400-RACK-S38-PSS-1YR	HD400-RACK-S38-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S38)		\$60,524	Each	10%	\$54,472	Other	F1
HD400-RACK-S39-HO-PSS-1YR	HD400-RACK-S39-HO-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S39-HO)		\$32,320	Each	10%	\$29,088	Other	F1
HD400-RACK-S39-PSS-1YR	HD400-RACK-S39-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S39)		\$49,889	Each	10%	\$44,900	Other	F1
HD400-RACK-S40-HO-PSS-1YR	HD400-RACK-S40-HO-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S40-HO)		\$32,478	Each	10%	\$29,230	Other	F1
HD400-RACK-S40-PSS-1YR	HD400-RACK-S40-PSS-1YR	Annual Maintenance PSS (HD400-RACK-S40)		\$50,437	Each	10%	\$45,393	Other	F1
HD400-SATA-E07-HO-PSS-1YR	HD400-SATA-E07-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-E07-HO)		\$43,632	Each	10%	\$39,269	Other	F1
HD400-SATA-E07-PSS-1YR	HD400-SATA-E07-PSS-1YR	Annual Maintenance PSS (HD400-SATA-E07)		\$64,856	Each	10%	\$58,370	Other	F1
HD400-SATA-E08-HO-PSS-1YR	HD400-SATA-E08-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-E08-HO)		\$43,845	Each	10%	\$39,461	Other	F1
HD400-SATA-E08-PSS-1YR	HD400-SATA-E08-PSS-1YR	Annual Maintenance PSS (HD400-SATA-E08)		\$65,568	Each	10%	\$59,011	Other	F1
HD400-SATA-E09-HO-PSS-1YR	HD400-SATA-E09-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-E09-HO)		\$49,105	Each	10%	\$44,194	Other	F1
HD400-SATA-E09-PSS-1YR	HD400-SATA-E09-PSS-1YR	Annual Maintenance PSS (HD400-SATA-E09)		\$77,827	Each	10%	\$70,044	Other	F1
HD400-SATA-E10-HO-PSS-1YR	HD400-SATA-E10-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-E10-HO)		\$49,974	Each	10%	\$44,977	Other	F1
HD400-SATA-E10-PSS-1YR	HD400-SATA-E10-PSS-1YR	Annual Maintenance PSS (HD400-SATA-E10)		\$78,682	Each	10%	\$70,813	Other	F1
HD400-SATA-S17-HO-PSS-1YR	HD400-SATA-S17-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S17-HO)		\$32,320	Each	10%	\$29,088	Other	F1
HD400-SATA-S17-PSS-1YR	HD400-SATA-S17-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S17)		\$49,889	Each	10%	\$44,900	Other	F1
HD400-SATA-S18-HB-PSS-1YR	HD400-SATA-S18-HB-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S18-HB)		\$20,175	Each	10%	\$18,157	Other	F1
HD400-SATA-S18-HO-PSS-1YR	HD400-SATA-S18-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S18-HO)		\$32,478	Each	10%	\$29,230	Other	F1
HD400-SATA-S18-PSS-1YR	HD400-SATA-S18-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S18)		\$50,437	Each	10%	\$45,393	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
HD400-SATA-S18-SB-PSS-1YR	HD400-SATA-S18-SB-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S18-SB)		\$30,262	Each	10%	\$27,236	Other	F1
HD400-SATA-S37-HO-PSS-1YR	HD400-SATA-S37-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S37-HO)		\$36,374	Each	10%	\$32,736	Other	F1
HD400-SATA-S37-PSS-1YR	HD400-SATA-S37-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S37)		\$59,867	Each	10%	\$53,880	Other	F1
HD400-SATA-S38-HO-PSS-1YR	HD400-SATA-S38-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S38-HO)		\$37,018	Each	10%	\$33,316	Other	F1
HD400-SATA-S38-PSS-1YR	HD400-SATA-S38-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S38)		\$60,524	Each	10%	\$54,472	Other	F1
HD400-SATA-S39-HO-PSS-1YR	HD400-SATA-S39-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S39-HO)		\$32,320	Each	10%	\$29,088	Other	F1
HD400-SATA-S39-PSS-1YR	HD400-SATA-S39-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S39)		\$49,889	Each	10%	\$44,900	Other	F1
HD400-SATA-S40-HO-PSS-1YR	HD400-SATA-S40-HO-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S40-HO)		\$32,478	Each	10%	\$29,230	Other	F1
HD400-SATA-S40-PSS-1YR	HD400-SATA-S40-PSS-1YR	Annual Maintenance PSS (HD400-SATA-S40)		\$50,437	Each	10%	\$45,393	Other	F1
HD400-SAT-S18-SB-C-PSS-1YR	HD400-SAT-S18-SB-C-PSS-1YR	Annual Maintenance PSS (HD400-SAT-S18-SB-C)		\$31,835	Each	10%	\$28,651	Other	F1
HF-BK40000EUF-PSS-1YR	HF-BK40000EUF-PSS-1YR	Annual Maintenance PSS (HF-BK40000EUF)		\$1,911	Each	10%	\$1,720	Other	F1
HF-BK40000EU-PSS-1YR	HF-BK40000EU-PSS-1YR	Annual Maintenance PSS (HF-BK40000EU)		\$1,092	Each	10%	\$983	Other	F1
HF-BK80000EF-PSS-1YR	HF-BK80000EF-PSS-1YR	Annual Maintenance PSS (HF-BK80000EF)		\$1,911	Each	10%	\$1,720	Other	F1
HF-FE00080SUF-PSS-1YR	HF-FE00080SUF-PSS-1YR	Annual Maintenance PSS (HF-FE00080SUF)		\$11,731	Each	10%	\$10,558	Other	F1
HF-FE00080SU-PSS-1YR	HF-FE00080SU-PSS-1YR	Annual Maintenance PSS (HF-FE00080SU)		\$2,756	Each	10%	\$2,480	Other	F1
HF-FE00080SUF-PSS-1YR	HF-FE00080SUF-PSS-1YR	Annual Maintenance PSS (HF-FE00080SUF)		\$5,385	Each	10%	\$4,847	Other	F1
HF-FE00080SU-PSS-1YR	HF-FE00080SU-PSS-1YR	Annual Maintenance PSS (HF-FE00080SU)		\$1,265	Each	10%	\$1,138	Other	F1
HF-FE00200TOU-PSS-1YR	HF-FE00200TOU-PSS-1YR	Annual Maintenance PSS (HF-FE00200TOU)		\$743	Each	10%	\$669	Other	F1
HF-FE00200TU-PSS-1YR	HF-FE00200TU-PSS-1YR	Annual Maintenance PSS (HF-FE00200TU)		\$778	Each	10%	\$701	Other	F1
HF-FE00400C4UF-PSS-1YR	HF-FE00400C4UF-PSS-1YR	Annual Maintenance PSS (HF-FE00400C4UF)		\$1,538	Each	10%	\$1,384	Other	F1
HF-FE00400C4U-PSS-1YR	HF-FE00400C4U-PSS-1YR	Annual Maintenance PSS (HF-FE00400C4U)		\$350	Each	10%	\$315	Other	F1
HF-FE00400CUF-PSS-1YR	HF-FE00400CUF-PSS-1YR	Annual Maintenance PSS (HF-FE00400CUF)		\$3,109	Each	10%	\$2,799	Other	F1
HF-FE00400CU-PSS-1YR	HF-FE00400CU-PSS-1YR	Annual Maintenance PSS (HF-FE00400CU)		\$708	Each	10%	\$637	Other	F1
HF-FE00400TOUF-PSS-1YR	HF-FE00400TOUF-PSS-1YR	Annual Maintenance PSS (HF-FE00400TOUF)		\$3,265	Each	10%	\$2,938	Other	F1
HF-FE00400TUF-PSS-1YR	HF-FE00400TUF-PSS-1YR	Annual Maintenance PSS (HF-FE00400TUF)		\$2,836	Each	10%	\$2,552	Other	F1
HF-FE00400TU-PSS-1YR	HF-FE00400TU-PSS-1YR	Annual Maintenance PSS (HF-FE00400TU)		\$646	Each	10%	\$581	Other	F1
HF-FE00800TUF-PSS-1YR	HF-FE00800TUF-PSS-1YR	Annual Maintenance PSS (HF-FE00800TUF)		\$4,258	Each	10%	\$3,832	Other	F1
HF-FE00800TU-PSS-1YR	HF-FE00800TU-PSS-1YR	Annual Maintenance PSS (HF-FE00800TU)		\$969	Each	10%	\$872	Other	F1
HF-FE08000EUF-PSS-1YR	HF-FE08000EUF-PSS-1YR	Annual Maintenance PSS (HF-FE08000EUF)		\$2,483	Each	10%	\$2,235	Other	F1
HF-FE08000EU-PSS-1YR	HF-FE08000EU-PSS-1YR	Annual Maintenance PSS (HF-FE08000EU)		\$732	Each	10%	\$659	Other	F1
HF-FE08000SUF-PSS-1YR	HF-FE08000SUF-PSS-1YR	Annual Maintenance PSS (HF-FE08000SUF)		\$10,860	Each	10%	\$9,774	Other	F1
HF-FE08000SU-PSS-1YR	HF-FE08000SU-PSS-1YR	Annual Maintenance PSS (HF-FE08000SU)		\$1,911	Each	10%	\$1,720	Other	F1
HF-FE44000EUF-PSS-1YR	HF-FE44000EUF-PSS-1YR	Annual Maintenance PSS (HF-FE44000EUF)		\$1,806	Each	10%	\$1,625	Other	F1
HF-FE62000EUF-PSS-1YR	HF-FE62000EUF-PSS-1YR	Annual Maintenance PSS (HF-FE62000EUF)		\$1,270	Each	10%	\$1,143	Other	F1
HF-FE80000EUF-PSS-1YR	HF-FE80000EUF-PSS-1YR	Annual Maintenance PSS (HF-FE80000EUF)		\$1,127	Each	10%	\$1,015	Other	F1
HF-FE80000EU-PSS-1YR	HF-FE80000EU-PSS-1YR	Annual Maintenance PSS (HF-FE80000EU)		\$366	Each	10%	\$329	Other	F1
HF-FE80000SUF-PSS-1YR	HF-FE80000SUF-PSS-1YR	Annual Maintenance PSS (HF-FE80000SUF)		\$3,698	Each	10%	\$3,328	Other	F1
HF-FE80000SU-PSS-1YR	HF-FE80000SU-PSS-1YR	Annual Maintenance PSS (HF-FE80000SU)		\$1,911	Each	10%	\$1,720	Other	F1
HF-FE00080SUF-PSS-1YR	HF-FE00080SUF-PSS-1YR	Annual Maintenance PSS (HF-FE00080SUF)		\$13,732	Each	10%	\$12,359	Other	F1
HF-FE00080SU-PSS-1YR	HF-FE00080SU-PSS-1YR	Annual Maintenance PSS (HF-FE00080SU)		\$4,050	Each	10%	\$3,645	Other	F1
HF-FE00080SUF-PSS-1YR	HF-FE00080SUF-PSS-1YR	Annual Maintenance PSS (HF-FE00080SUF)		\$6,304	Each	10%	\$5,674	Other	F1
HF-FE00080SU-PSS-1YR	HF-FE00080SU-PSS-1YR	Annual Maintenance PSS (HF-FE00080SU)		\$1,859	Each	10%	\$1,673	Other	F1
HF-FE00200CUF-PSS-1YR	HF-FE00200CUF-PSS-1YR	Annual Maintenance PSS (HF-FE00200CUF)		\$2,002	Each	10%	\$1,802	Other	F1
HF-FE00200CU-PSS-1YR	HF-FE00200CU-PSS-1YR	Annual Maintenance PSS (HF-FE00200CU)		\$1,144	Each	10%	\$1,030	Other	F1
HF-FE00200TOUF-PSS-1YR	HF-FE00200TOUF-PSS-1YR	Annual Maintenance PSS (HF-FE00200TOUF)		\$1,911	Each	10%	\$1,720	Other	F1
HF-FE00200TOU-PSS-1YR	HF-FE00200TOU-PSS-1YR	Annual Maintenance PSS (HF-FE00200TOU)		\$1,092	Each	10%	\$983	Other	F1
HF-FE00400C4UF-PSS-1YR	HF-FE00400C4UF-PSS-1YR	Annual Maintenance PSS (HF-FE00400C4UF)		\$1,800	Each	10%	\$1,620	Other	F1
HF-FE00400C4U-PSS-1YR	HF-FE00400C4U-PSS-1YR	Annual Maintenance PSS (HF-FE00400C4U)		\$515	Each	10%	\$464	Other	F1
HF-FE00400CUF-PSS-1YR	HF-FE00400CUF-PSS-1YR	Annual Maintenance PSS (HF-FE00400CUF)		\$1,820	Each	10%	\$1,638	Other	F1
HF-FE00400CU-PSS-1YR	HF-FE00400CU-PSS-1YR	Annual Maintenance PSS (HF-FE00400CU)		\$1,040	Each	10%	\$936	Other	F1
HF-FE00400TOUF-PSS-1YR	HF-FE00400TOUF-PSS-1YR	Annual Maintenance PSS (HF-FE00400TOUF)		\$1,911	Each	10%	\$1,720	Other	F1
HF-FE00400TUF-PSS-1YR	HF-FE00400TUF-PSS-1YR	Annual Maintenance PSS (HF-FE00400TUF)		\$3,320	Each	10%	\$2,988	Other	F1
HF-FE00400TU-PSS-1YR	HF-FE00400TU-PSS-1YR	Annual Maintenance PSS (HF-FE00400TU)		\$949	Each	10%	\$854	Other	F1
HF-FE00400UF-PSS-1YR	HF-FE00400UF-PSS-1YR	Annual Maintenance PSS (HF-FE00400UF)		\$4,832	Each	10%	\$4,349	Other	F1
HF-FE00800TUF-PSS-1YR	HF-FE00800TUF-PSS-1YR	Annual Maintenance PSS (HF-FE00800TUF)		\$4,984	Each	10%	\$4,486	Other	F1
HF-FE00800TU-PSS-1YR	HF-FE00800TU-PSS-1YR	Annual Maintenance PSS (HF-FE00800TU)		\$1,424	Each	10%	\$1,282	Other	F1
HF-FE08000EUF-PSS-1YR	HF-FE08000EUF-PSS-1YR	Annual Maintenance PSS (HF-FE08000EUF)		\$3,650	Each	10%	\$3,285	Other	F1
HF-FE08000EU-PSS-1YR	HF-FE08000EU-PSS-1YR	Annual Maintenance PSS (HF-FE08000EU)		\$1,076	Each	10%	\$968	Other	F1
HF-FE08000SUF-PSS-1YR	HF-FE08000SUF-PSS-1YR	Annual Maintenance PSS (HF-FE08000SUF)		\$6,482	Each	10%	\$5,834	Other	F1
HF-FE08000SU-PSS-1YR	HF-FE08000SU-PSS-1YR	Annual Maintenance PSS (HF-FE08000SU)		\$2,809	Each	10%	\$2,528	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
HF-FE44000EUF-PSS-1YR	HF-FE44000EUF-PSS-1YR		Annual Maintenance PSS (HF-FE44000EUF)	\$2,654	Each	10%	\$2,389	Other	F1
HF-FE62000UF-PSS-1YR	HF-FE62000UF-PSS-1YR		Annual Maintenance PSS (HF-FE62000UF)	\$1,867	Each	10%	\$1,680	Other	F1
HF-FE80000EUF-PSS-1YR	HF-FE80000EUF-PSS-1YR		Annual Maintenance PSS (HF-FE80000EUF)	\$1,657	Each	10%	\$1,491	Other	F1
HF-FE80000EU-PSS-1YR	HF-FE80000EU-PSS-1YR		Annual Maintenance PSS (HF-FE80000EU)	\$538	Each	10%	\$484	Other	F1
HF-FE80000SUF-PSS-1YR	HF-FE80000SUF-PSS-1YR		Annual Maintenance PSS (HF-FE80000SUF)	\$4,329	Each	10%	\$3,896	Other	F1
HF-FE80000SU-PSS-1YR	HF-FE80000SU-PSS-1YR		Annual Maintenance PSS (HF-FE80000SU)	\$2,809	Each	10%	\$2,528	Other	F1
HL61012001BTU-PSS-1YR	HL61012001BTU-PSS-1YR		Annual Maintenance PSS (HL61012001BTU)	\$298	Each	10%	\$268	Other	F1
HL61012001BU-PSS-1YR	HL61012001BU-PSS-1YR		Annual Maintenance PSS (HL61012001BU)	\$298	Each	10%	\$268	Other	F1
HL61012005BTU-PSS-1YR	HL61012005BTU-PSS-1YR		Annual Maintenance PSS (HL61012005BTU)	\$298	Each	10%	\$268	Other	F1
HL61012005BU-PSS-1YR	HL61012005BU-PSS-1YR		Annual Maintenance PSS (HL61012005BU)	\$298	Each	10%	\$268	Other	F1
HL61012006BTU-PSS-1YR	HL61012006BTU-PSS-1YR		Annual Maintenance PSS (HL61012006BTU)	\$298	Each	10%	\$268	Other	F1
HL61012006BU-PSS-1YR	HL61012006BU-PSS-1YR		Annual Maintenance PSS (HL61012006BU)	\$298	Each	10%	\$268	Other	F1
HL61012007BTU-PSS-1YR	HL61012007BTU-PSS-1YR		Annual Maintenance PSS (HL61012007BTU)	\$298	Each	10%	\$268	Other	F1
HL61012007BU-PSS-1YR	HL61012007BU-PSS-1YR		Annual Maintenance PSS (HL61012007BU)	\$298	Each	10%	\$268	Other	F1
HL6101200FBTU-PSS-1YR	HL6101200FBTU-PSS-1YR		Annual Maintenance PSS (HL6101200FBTU)	\$298	Each	10%	\$268	Other	F1
HL6101200FBU-PSS-1YR	HL6101200FBU-PSS-1YR		Annual Maintenance PSS (HL6101200FBU)	\$298	Each	10%	\$268	Other	F1
HL6101200SBTU-PSS-1YR	HL6101200SBTU-PSS-1YR		Annual Maintenance PSS (HL6101200SBTU)	\$298	Each	10%	\$268	Other	F1
HL6101200SBU-PSS-1YR	HL6101200SBU-PSS-1YR		Annual Maintenance PSS (HL6101200SBU)	\$298	Each	10%	\$268	Other	F1
HL6103001BTU-PSS-1YR	HL6103001BTU-PSS-1YR		Annual Maintenance PSS (HL6103001BTU)	\$103	Each	10%	\$93	Other	F1
HL6103001BU-PSS-1YR	HL6103001BU-PSS-1YR		Annual Maintenance PSS (HL6103001BU)	\$103	Each	10%	\$93	Other	F1
HL6103005BTU-PSS-1YR	HL6103005BTU-PSS-1YR		Annual Maintenance PSS (HL6103005BTU)	\$103	Each	10%	\$93	Other	F1
HL6103005BU-PSS-1YR	HL6103005BU-PSS-1YR		Annual Maintenance PSS (HL6103005BU)	\$103	Each	10%	\$93	Other	F1
HL6103006BTU-PSS-1YR	HL6103006BTU-PSS-1YR		Annual Maintenance PSS (HL6103006BTU)	\$103	Each	10%	\$93	Other	F1
HL6103006BU-PSS-1YR	HL6103006BU-PSS-1YR		Annual Maintenance PSS (HL6103006BU)	\$103	Each	10%	\$93	Other	F1
HL6103007BTU-PSS-1YR	HL6103007BTU-PSS-1YR		Annual Maintenance PSS (HL6103007BTU)	\$103	Each	10%	\$93	Other	F1
HL6103007BU-PSS-1YR	HL6103007BU-PSS-1YR		Annual Maintenance PSS (HL6103007BU)	\$103	Each	10%	\$93	Other	F1
HL610300FBTU-PSS-1YR	HL610300FBTU-PSS-1YR		Annual Maintenance PSS (HL610300FBTU)	\$103	Each	10%	\$93	Other	F1
HL610300FBU-PSS-1YR	HL610300FBU-PSS-1YR		Annual Maintenance PSS (HL610300FBU)	\$103	Each	10%	\$93	Other	F1
HL610300SBTU-PSS-1YR	HL610300SBTU-PSS-1YR		Annual Maintenance PSS (HL610300SBTU)	\$103	Each	10%	\$93	Other	F1
HL610300SBU-PSS-1YR	HL610300SBU-PSS-1YR		Annual Maintenance PSS (HL610300SBU)	\$103	Each	10%	\$93	Other	F1
HL6106001BTU-PSS-1YR	HL6106001BTU-PSS-1YR		Annual Maintenance PSS (HL6106001BTU)	\$193	Each	10%	\$174	Other	F1
HL6106001BU-PSS-1YR	HL6106001BU-PSS-1YR		Annual Maintenance PSS (HL6106001BU)	\$193	Each	10%	\$174	Other	F1
HL6106005BTU-PSS-1YR	HL6106005BTU-PSS-1YR		Annual Maintenance PSS (HL6106005BTU)	\$193	Each	10%	\$174	Other	F1
HL6106005BU-PSS-1YR	HL6106005BU-PSS-1YR		Annual Maintenance PSS (HL6106005BU)	\$193	Each	10%	\$174	Other	F1
HL6106006BTU-PSS-1YR	HL6106006BTU-PSS-1YR		Annual Maintenance PSS (HL6106006BTU)	\$193	Each	10%	\$174	Other	F1
HL6106006BU-PSS-1YR	HL6106006BU-PSS-1YR		Annual Maintenance PSS (HL6106006BU)	\$193	Each	10%	\$174	Other	F1
HL6106007BTU-PSS-1YR	HL6106007BTU-PSS-1YR		Annual Maintenance PSS (HL6106007BTU)	\$193	Each	10%	\$174	Other	F1
HL6106007BU-PSS-1YR	HL6106007BU-PSS-1YR		Annual Maintenance PSS (HL6106007BU)	\$193	Each	10%	\$174	Other	F1
HL610600FBTU-PSS-1YR	HL610600FBTU-PSS-1YR		Annual Maintenance PSS (HL610600FBTU)	\$193	Each	10%	\$174	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
HL610600FBU-PSS-1YR	HL610600FBU-PSS-1YR		Annual Maintenance PSS (HL610600FBU)	\$193	Each	10%	\$174	Other	F1	
HL610600SBU-PSS-1YR	HL610600SBU-PSS-1YR		Annual Maintenance PSS (HL610600SBU)	\$193	Each	10%	\$174	Other	F1	
HL6153001BTU-PSS-1YR	HL6153001BTU-PSS-1YR		Annual Maintenance PSS (HL6153001BTU)	\$264	Each	10%	\$237	Other	F1	
HL6153001BU-PSS-1YR	HL6153001BU-PSS-1YR		Annual Maintenance PSS (HL6153001BU)	\$264	Each	10%	\$237	Other	F1	
HL6153005BTU-PSS-1YR	HL6153005BTU-PSS-1YR		Annual Maintenance PSS (HL6153005BTU)	\$264	Each	10%	\$237	Other	F1	
HL6153005BU-PSS-1YR	HL6153005BU-PSS-1YR		Annual Maintenance PSS (HL6153005BU)	\$264	Each	10%	\$237	Other	F1	
HL6153006BTU-PSS-1YR	HL6153006BTU-PSS-1YR		Annual Maintenance PSS (HL6153006BTU)	\$264	Each	10%	\$237	Other	F1	
HL6153006BU-PSS-1YR	HL6153006BU-PSS-1YR		Annual Maintenance PSS (HL6153006BU)	\$264	Each	10%	\$237	Other	F1	
HL6153007BTU-PSS-1YR	HL6153007BTU-PSS-1YR		Annual Maintenance PSS (HL6153007BTU)	\$264	Each	10%	\$237	Other	F1	
HL6153007BU-PSS-1YR	HL6153007BU-PSS-1YR		Annual Maintenance PSS (HL6153007BU)	\$264	Each	10%	\$237	Other	F1	
HL615300FBTU-PSS-1YR	HL615300FBTU-PSS-1YR		Annual Maintenance PSS (HL615300FBTU)	\$264	Each	10%	\$237	Other	F1	
HL615300FBU-PSS-1YR	HL615300FBU-PSS-1YR		Annual Maintenance PSS (HL615300FBU)	\$264	Each	10%	\$237	Other	F1	
HL615300SBU-PSS-1YR	HL615300SBU-PSS-1YR		Annual Maintenance PSS (HL615300SBU)	\$264	Each	10%	\$237	Other	F1	
HL6F319201BTUT0-PSS-1YR	HL6F319201BTUT0-PSS-1YR		Annual Maintenance PSS (HL6F319201BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F319201BTUT1-PSS-1YR	HL6F319201BTUT1-PSS-1YR		Annual Maintenance PSS (HL6F319201BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F319201BTUT2-PSS-1YR	HL6F319201BTUT2-PSS-1YR		Annual Maintenance PSS (HL6F319201BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F319201BUT0-PSS-1YR	HL6F319201BUT0-PSS-1YR		Annual Maintenance PSS (HL6F319201BUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F319201BUT1-PSS-1YR	HL6F319201BUT1-PSS-1YR		Annual Maintenance PSS (HL6F319201BUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F319201BUT2-PSS-1YR	HL6F319201BUT2-PSS-1YR		Annual Maintenance PSS (HL6F319201BUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F319205BTUT0-PSS-1YR	HL6F319205BTUT0-PSS-1YR		Annual Maintenance PSS (HL6F319205BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F319205BTUT1-PSS-1YR	HL6F319205BTUT1-PSS-1YR		Annual Maintenance PSS (HL6F319205BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F319205BTUT2-PSS-1YR	HL6F319205BTUT2-PSS-1YR		Annual Maintenance PSS (HL6F319205BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F319205BUT0-PSS-1YR	HL6F319205BUT0-PSS-1YR		Annual Maintenance PSS (HL6F319205BUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F319205BUT1-PSS-1YR	HL6F319205BUT1-PSS-1YR		Annual Maintenance PSS (HL6F319205BUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F319205BUT2-PSS-1YR	HL6F319205BUT2-PSS-1YR		Annual Maintenance PSS (HL6F319205BUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F319206BTUT0-PSS-1YR	HL6F319206BTUT0-PSS-1YR		Annual Maintenance PSS (HL6F319206BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F319206BTUT1-PSS-1YR	HL6F319206BTUT1-PSS-1YR		Annual Maintenance PSS (HL6F319206BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F319206BTUT2-PSS-1YR	HL6F319206BTUT2-PSS-1YR		Annual Maintenance PSS (HL6F319206BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F319206BUT0-PSS-1YR	HL6F319206BUT0-PSS-1YR		Annual Maintenance PSS (HL6F319206BUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F319206BUT1-PSS-1YR	HL6F319206BUT1-PSS-1YR		Annual Maintenance PSS (HL6F319206BUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F319206BUT2-PSS-1YR	HL6F319206BUT2-PSS-1YR		Annual Maintenance PSS (HL6F319206BUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F319207BTUT0-PSS-1YR	HL6F319207BTUT0-PSS-1YR		Annual Maintenance PSS (HL6F319207BTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F319207BTUT1-PSS-1YR	HL6F319207BTUT1-PSS-1YR		Annual Maintenance PSS (HL6F319207BTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F319207BTUT2-PSS-1YR	HL6F319207BTUT2-PSS-1YR		Annual Maintenance PSS (HL6F319207BTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F319207BUT0-PSS-1YR	HL6F319207BUT0-PSS-1YR		Annual Maintenance PSS (HL6F319207BUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F319207BUT1-PSS-1YR	HL6F319207BUT1-PSS-1YR		Annual Maintenance PSS (HL6F319207BUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F319207BUT2-PSS-1YR	HL6F319207BUT2-PSS-1YR		Annual Maintenance PSS (HL6F319207BUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F31920FBTUT0-PSS-1YR	HL6F31920FBTUT0-PSS-1YR		Annual Maintenance PSS (HL6F31920FBTUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F31920FBTUT1-PSS-1YR	HL6F31920FBTUT1-PSS-1YR		Annual Maintenance PSS (HL6F31920FBTUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F31920FBTUT2-PSS-1YR	HL6F31920FBTUT2-PSS-1YR		Annual Maintenance PSS (HL6F31920FBTUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F31920FBUT0-PSS-1YR	HL6F31920FBUT0-PSS-1YR		Annual Maintenance PSS (HL6F31920FBUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F31920FBUT1-PSS-1YR	HL6F31920FBUT1-PSS-1YR		Annual Maintenance PSS (HL6F31920FBUT1)	\$3,565	Each	10%	\$3,209	Other	F1	
HL6F31920FBUT2-PSS-1YR	HL6F31920FBUT2-PSS-1YR		Annual Maintenance PSS (HL6F31920FBUT2)	\$3,290	Each	10%	\$2,961	Other	F1	
HL6F31920SBUT0-PSS-1YR	HL6F31920SBUT0-PSS-1YR		Annual Maintenance PSS (HL6F31920SBUT0)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F31920SBUT1-PSS-1YR	HL6F31920SBUT1-PSS-1YR		Annual Maintenance PSS (HL6F31920SBUT1)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F31920SBUT2-PSS-1YR	HL6F31920SBUT2-PSS-1YR		Annual Maintenance PSS (HL6F31920SBUT2)	\$4,073	Each	10%	\$3,666	Other	F1	
HL6F39601BTUT0-PSS-1YR	HL6F39601BTUT0-PSS-1YR		Annual Maintenance PSS (HL6F39601BTUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
HL6F39601BTUT1-PSS-1YR	HL6F39601BTUT1-PSS-1YR		Annual Maintenance PSS (HL6F39601BTUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
HL6F39601BTUT2-PSS-1YR	HL6F39601BTUT2-PSS-1YR		Annual Maintenance PSS (HL6F39601BTUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
HL6F39601BUT0-PSS-1YR	HL6F39601BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39601BUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
HL6F39601BUT1-PSS-1YR	HL6F39601BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39601BUT1)	\$2,007	Each	10%	\$1,806	Other	F1	
HL6F39601BUT2-PSS-1YR	HL6F39601BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39601BUT2)	\$1,906	Each	10%	\$1,716	Other	F1	
HL6F39605BTUT0-PSS-1YR	HL6F39605BTUT0-PSS-1YR		Annual Maintenance PSS (HL6F39605BTUT0)	\$2,360	Each	10%	\$2,124	Other	F1	
HL6F39605BTUT1-PSS-1YR	HL6F39605BTUT1-PSS-1YR		Annual Maintenance PSS (HL6F39605BTUT1)	\$2,007	Each	10%	\$1,806	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
HL6F39605BUT2-PSS-1YR	HL6F39605BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39605BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39605BUT0-PSS-1YR	HL6F39605BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39605BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39605BUT1-PSS-1YR	HL6F39605BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39605BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39605BUT2-PSS-1YR	HL6F39605BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39605BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39606BUT0-PSS-1YR	HL6F39606BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39606BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39606BUT1-PSS-1YR	HL6F39606BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39606BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39606BUT2-PSS-1YR	HL6F39606BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39606BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39606BUT0-PSS-1YR	HL6F39606BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39606BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39606BUT1-PSS-1YR	HL6F39606BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39606BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39606BUT2-PSS-1YR	HL6F39606BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39606BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39607BUT0-PSS-1YR	HL6F39607BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39607BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39607BUT1-PSS-1YR	HL6F39607BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39607BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39607BUT2-PSS-1YR	HL6F39607BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39607BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39607BUT0-PSS-1YR	HL6F39607BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39607BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39607BUT1-PSS-1YR	HL6F39607BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39607BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39607BUT2-PSS-1YR	HL6F39607BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39607BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39608BUT0-PSS-1YR	HL6F39608BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39608BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39608BUT1-PSS-1YR	HL6F39608BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39608BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39608BUT2-PSS-1YR	HL6F39608BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39608BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39609BUT0-PSS-1YR	HL6F39609BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39609BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39609BUT1-PSS-1YR	HL6F39609BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39609BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39609BUT2-PSS-1YR	HL6F39609BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39609BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39610BUT0-PSS-1YR	HL6F39610BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39610BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39610BUT1-PSS-1YR	HL6F39610BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39610BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39610BUT2-PSS-1YR	HL6F39610BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39610BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39611BUT0-PSS-1YR	HL6F39611BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39611BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39611BUT1-PSS-1YR	HL6F39611BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39611BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39611BUT2-PSS-1YR	HL6F39611BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39611BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39612BUT0-PSS-1YR	HL6F39612BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39612BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39612BUT1-PSS-1YR	HL6F39612BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39612BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39612BUT2-PSS-1YR	HL6F39612BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39612BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39613BUT0-PSS-1YR	HL6F39613BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39613BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39613BUT1-PSS-1YR	HL6F39613BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39613BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39613BUT2-PSS-1YR	HL6F39613BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39613BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39614BUT0-PSS-1YR	HL6F39614BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39614BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39614BUT1-PSS-1YR	HL6F39614BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39614BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39614BUT2-PSS-1YR	HL6F39614BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39614BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39615BUT0-PSS-1YR	HL6F39615BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39615BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39615BUT1-PSS-1YR	HL6F39615BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39615BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39615BUT2-PSS-1YR	HL6F39615BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39615BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39616BUT0-PSS-1YR	HL6F39616BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39616BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39616BUT1-PSS-1YR	HL6F39616BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39616BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39616BUT2-PSS-1YR	HL6F39616BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39616BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39617BUT0-PSS-1YR	HL6F39617BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39617BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39617BUT1-PSS-1YR	HL6F39617BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39617BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39617BUT2-PSS-1YR	HL6F39617BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39617BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39618BUT0-PSS-1YR	HL6F39618BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39618BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39618BUT1-PSS-1YR	HL6F39618BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39618BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39618BUT2-PSS-1YR	HL6F39618BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39618BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39619BUT0-PSS-1YR	HL6F39619BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39619BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39619BUT1-PSS-1YR	HL6F39619BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39619BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39619BUT2-PSS-1YR	HL6F39619BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39619BUT2)	\$1,906	Each	10%		\$1,716	Other	F1
HL6F39620BUT0-PSS-1YR	HL6F39620BUT0-PSS-1YR		Annual Maintenance PSS (HL6F39620BUT0)	\$2,360	Each	10%		\$2,124	Other	F1
HL6F39620BUT1-PSS-1YR	HL6F39620BUT1-PSS-1YR		Annual Maintenance PSS (HL6F39620BUT1)	\$2,007	Each	10%		\$1,806	Other	F1
HL6F39620BUT2-PSS-1YR	HL6F39620BUT2-PSS-1YR		Annual Maintenance PSS (HL6F39620BUT2)	\$1,906	Each	10%		\$1,716	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
HL6FM16006BT4-PSS-1YR	HL6FM16006BT4-PSS-1YR		Annual Maintenance PSS (HL6FM16006BT4)	\$2,207	Each	10%	\$1,986	Other	F1
HL6FM16006BTUT0-PSS-1YR	HL6FM16006BTUT0-PSS-1YR		Annual Maintenance PSS (HL6FM16006BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
HL6FM16006BTUT1-PSS-1YR	HL6FM16006BTUT1-PSS-1YR		Annual Maintenance PSS (HL6FM16006BTUT1)	\$2,759	Each	10%	\$2,483	Other	F1
HL6FM16006BTUT2-PSS-1YR	HL6FM16006BTUT2-PSS-1YR		Annual Maintenance PSS (HL6FM16006BTUT2)	\$2,577	Each	10%	\$2,319	Other	F1
HL6FM16006BUT0-PSS-1YR	HL6FM16006BUT0-PSS-1YR		Annual Maintenance PSS (HL6FM16006BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
HL6FM16006BUT1-PSS-1YR	HL6FM16006BUT1-PSS-1YR		Annual Maintenance PSS (HL6FM16006BUT1)	\$2,759	Each	10%	\$2,483	Other	F1
HL6FM16006BUT2-PSS-1YR	HL6FM16006BUT2-PSS-1YR		Annual Maintenance PSS (HL6FM16006BUT2)	\$2,577	Each	10%	\$2,319	Other	F1
HL6FM16007BT0-PSS-1YR	HL6FM16007BT0-PSS-1YR		Annual Maintenance PSS (HL6FM16007BT0)	\$3,861	Each	10%	\$3,475	Other	F1
HL6FM16007BT1-PSS-1YR	HL6FM16007BT1-PSS-1YR		Annual Maintenance PSS (HL6FM16007BT1)	\$2,620	Each	10%	\$2,358	Other	F1
HL6FM16007BT2-PSS-1YR	HL6FM16007BT2-PSS-1YR		Annual Maintenance PSS (HL6FM16007BT2)	\$2,482	Each	10%	\$2,233	Other	F1
HL6FM16007BT3-PSS-1YR	HL6FM16007BT3-PSS-1YR		Annual Maintenance PSS (HL6FM16007BT3)	\$2,344	Each	10%	\$2,110	Other	F1
HL6FM16007BT4-PSS-1YR	HL6FM16007BT4-PSS-1YR		Annual Maintenance PSS (HL6FM16007BT4)	\$2,207	Each	10%	\$1,986	Other	F1
HL6FM16007BTUT0-PSS-1YR	HL6FM16007BTUT0-PSS-1YR		Annual Maintenance PSS (HL6FM16007BTUT0)	\$4,063	Each	10%	\$3,656	Other	F1
HL6FM16007BTUT1-PSS-1YR	HL6FM16007BTUT1-PSS-1YR		Annual Maintenance PSS (HL6FM16007BTUT1)	\$2,631	Each	10%	\$2,368	Other	F1
HL6FM16007BTUT2-PSS-1YR	HL6FM16007BTUT2-PSS-1YR		Annual Maintenance PSS (HL6FM16007BTUT2)	\$2,453	Each	10%	\$2,207	Other	F1
HL6FM16007BUT0-PSS-1YR	HL6FM16007BUT0-PSS-1YR		Annual Maintenance PSS (HL6FM16007BUT0)	\$4,063	Each	10%	\$3,656	Other	F1
HL6FM16007BUT1-PSS-1YR	HL6FM16007BUT1-PSS-1YR		Annual Maintenance PSS (HL6FM16007BUT1)	\$2,631	Each	10%	\$2,368	Other	F1
HL6FM16007BUT2-PSS-1YR	HL6FM16007BUT2-PSS-1YR		Annual Maintenance PSS (HL6FM16007BUT2)	\$2,453	Each	10%	\$2,207	Other	F1
HL6FM1600FBT0-PSS-1YR	HL6FM1600FBT0-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBT0)	\$3,861	Each	10%	\$3,475	Other	F1
HL6FM1600FBT1-PSS-1YR	HL6FM1600FBT1-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBT1)	\$2,620	Each	10%	\$2,358	Other	F1
HL6FM1600FBT2-PSS-1YR	HL6FM1600FBT2-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBT2)	\$2,482	Each	10%	\$2,233	Other	F1
HL6FM1600FBT3-PSS-1YR	HL6FM1600FBT3-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBT3)	\$2,344	Each	10%	\$2,110	Other	F1
HL6FM1600FBT4-PSS-1YR	HL6FM1600FBT4-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBT4)	\$2,207	Each	10%	\$1,986	Other	F1
HL6FM1600FBUT0-PSS-1YR	HL6FM1600FBUT0-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBUT0)	\$4,063	Each	10%	\$3,656	Other	F1
HL6FM1600FBUT1-PSS-1YR	HL6FM1600FBUT1-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBUT1)	\$2,759	Each	10%	\$2,483	Other	F1
HL6FM1600FBUT2-PSS-1YR	HL6FM1600FBUT2-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBUT2)	\$2,577	Each	10%	\$2,319	Other	F1
HL6FM1600FBUT0-PSS-1YR	HL6FM1600FBUT0-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBUT0)	\$4,063	Each	10%	\$3,656	Other	F1
HL6FM1600FBUT1-PSS-1YR	HL6FM1600FBUT1-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBUT1)	\$2,759	Each	10%	\$2,483	Other	F1
HL6FM1600FBUT2-PSS-1YR	HL6FM1600FBUT2-PSS-1YR		Annual Maintenance PSS (HL6FM1600FBUT2)	\$2,577	Each	10%	\$2,319	Other	F1
HL6FM1600SB-PSS-1YR	HL6FM1600SB-PSS-1YR		Annual Maintenance PSS (HL6FM1600SB)	\$3,861	Each	10%	\$3,475	Other	F1
HL6FM1600SBU-PSS-1YR	HL6FM1600SBU-PSS-1YR		Annual Maintenance PSS (HL6FM1600SBU)	\$4,063	Each	10%	\$3,656	Other	F1
HL6FM2001BT0-PSS-1YR	HL6FM2001BT0-PSS-1YR		Annual Maintenance PSS (HL6FM2001BT0)	\$667	Each	10%	\$600	Other	F1
HL6FM2001BT1-PSS-1YR	HL6FM2001BT1-PSS-1YR		Annual Maintenance PSS (HL6FM2001BT1)	\$572	Each	10%	\$515	Other	F1
HL6FM2001BT2-PSS-1YR	HL6FM2001BT2-PSS-1YR		Annual Maintenance PSS (HL6FM2001BT2)	\$548	Each	10%	\$494	Other	F1
HL6FM2001BT3-PSS-1YR	HL6FM2001BT3-PSS-1YR		Annual Maintenance PSS (HL6FM2001BT3)	\$524	Each	10%	\$471	Other	F1
HL6FM2001BT4-PSS-1YR	HL6FM2001BT4-PSS-1YR		Annual Maintenance PSS (HL6FM2001BT4)	\$501	Each	10%	\$451	Other	F1
HL6FM2001BTUT0-PSS-1YR	HL6FM2001BTUT0-PSS-1YR		Annual Maintenance PSS (HL6FM2001BTUT0)	\$699	Each	10%	\$629	Other	F1
HL6FM2001BTUT1-PSS-1YR	HL6FM2001BTUT1-PSS-1YR		Annual Maintenance PSS (HL6FM2001BTUT1)	\$603	Each	10%	\$542	Other	F1
HL6FM2001BTUT2-PSS-1YR	HL6FM2001BTUT2-PSS-1YR		Annual Maintenance PSS (HL6FM2001BTUT2)	\$569	Each	10%	\$512	Other	F1
HL6FM2001BUT0-PSS-1YR	HL6FM2001BUT0-PSS-1YR		Annual Maintenance PSS (HL6FM2001BUT0)	\$699	Each	10%	\$629	Other	F1
HL6FM2001BUT1-PSS-1YR	HL6FM2001BUT1-PSS-1YR		Annual Maintenance PSS (HL6FM2001BUT1)	\$603	Each	10%	\$542	Other	F1
HL6FM2001BUT2-PSS-1YR	HL6FM2001BUT2-PSS-1YR		Annual Maintenance PSS (HL6FM2001BUT2)	\$569	Each	10%	\$512	Other	F1
HL6FM2005BT0-PSS-1YR	HL6FM2005BT0-PSS-1YR		Annual Maintenance PSS (HL6FM2005BT0)	\$667	Each	10%	\$600	Other	F1
HL6FM2005BT1-PSS-1YR	HL6FM2005BT1-PSS-1YR		Annual Maintenance PSS (HL6FM2005BT1)	\$572	Each	10%	\$515	Other	F1
HL6FM2005BT2-PSS-1YR	HL6FM2005BT2-PSS-1YR		Annual Maintenance PSS (HL6FM2005BT2)	\$548	Each	10%	\$494	Other	F1
HL6FM2005BT3-PSS-1YR	HL6FM2005BT3-PSS-1YR		Annual Maintenance PSS (HL6FM2005BT3)	\$524	Each	10%	\$471	Other	F1
HL6FM2005BT4-PSS-1YR	HL6FM2005BT4-PSS-1YR		Annual Maintenance PSS (HL6FM2005BT4)	\$501	Each	10%	\$451	Other	F1
HL6FM2005BUT0-PSS-1YR	HL6FM2005BUT0-PSS-1YR		Annual Maintenance PSS (HL6FM2005BUT0)	\$699	Each	10%	\$629	Other	F1
HL6FM2005BUT1-PSS-1YR	HL6FM2005BUT1-PSS-1YR		Annual Maintenance PSS (HL6FM2005BUT1)	\$603	Each	10%	\$542	Other	F1
HL6FM2005BUT2-PSS-1YR	HL6FM2005BUT2-PSS-1YR		Annual Maintenance PSS (HL6FM2005BUT2)	\$569	Each	10%	\$512	Other	F1
HL6FM2006BT0-PSS-1YR	HL6FM2006BT0-PSS-1YR		Annual Maintenance PSS (HL6FM2006BT0)	\$667	Each	10%	\$600	Other	F1
HL6FM2006BT1-PSS-1YR	HL6FM2006BT1-PSS-1YR		Annual Maintenance PSS (HL6FM2006BT1)	\$572	Each	10%	\$515	Other	F1
HL6FM2006BT2-PSS-1YR	HL6FM2006BT2-PSS-1YR		Annual Maintenance PSS (HL6FM2006BT2)	\$548	Each	10%	\$494	Other	F1
HL6FM2006BT3-PSS-1YR	HL6FM2006BT3-PSS-1YR		Annual Maintenance PSS (HL6FM2006BT3)	\$524	Each	10%	\$471	Other	F1
HL6FM2006BT4-PSS-1YR	HL6FM2006BT4-PSS-1YR		Annual Maintenance PSS (HL6FM2006BT4)	\$501	Each	10%	\$451	Other	F1
HL6FM2006BUT0-PSS-1YR	HL6FM2006BUT0-PSS-1YR		Annual Maintenance PSS (HL6FM2006BUT0)	\$699	Each	10%	\$629	Other	F1
HL6FM2006BUT1-PSS-1YR	HL6FM2006BUT1-PSS-1YR		Annual Maintenance PSS (HL6FM2006BUT1)	\$603	Each	10%	\$542	Other	F1
HL6FM2006BUT2-PSS-1YR	HL6FM2006BUT2-PSS-1YR		Annual Maintenance PSS (HL6FM2006BUT2)	\$569	Each	10%	\$512	Other	F1
HL6FM2006BUT0-PSS-1YR	HL6FM2006BUT0-PSS-1YR		Annual Maintenance PSS (HL6FM2006BUT0)	\$699	Each	10%	\$629	Other	F1
HL6FM2006BUT1-PSS-1YR	HL6FM2006BUT1-PSS-1YR		Annual Maintenance PSS (HL6FM2006BUT1)	\$603	Each	10%	\$542	Other	F1
HL6FM2006BUT2-PSS-1YR	HL6FM2006BUT2-PSS-1YR		Annual Maintenance PSS (HL6FM2006BUT2)	\$569	Each	10%	\$512	Other	F1
HL6FM2007BT0-PSS-1YR	HL6FM2007BT0-PSS-1YR		Annual Maintenance PSS (HL6FM2007BT0)	\$667	Each	10%	\$600	Other	F1
HL6FM2007BT1-PSS-1YR	HL6FM2007BT1-PSS-1YR		Annual Maintenance PSS (HL6FM2007BT1)	\$572	Each	10%	\$515	Other	F1
HL6FM2007BT2-PSS-1YR	HL6FM2007BT2-PSS-1YR		Annual Maintenance PSS (HL6FM2007BT2)	\$548	Each	10%	\$494	Other	F1
HL6FM2007BT3-PSS-1YR	HL6FM2007BT3-PSS-1YR		Annual Maintenance PSS (HL6FM2007BT3)	\$524	Each	10%	\$471	Other	F1
HL6FM2007BT4-PSS-1YR	HL6FM2007BT4-PSS-1YR		Annual Maintenance PSS (HL6FM2007BT4)	\$501	Each	10%	\$451	Other	F1
HL6FM2007BUT0-PSS-1YR	HL6FM2007BUT0-PSS-1YR		Annual Maintenance PSS (HL6FM2007BUT0)	\$699	Each	10%	\$629	Other	F1
HL6FM2007BUT1-PSS-1YR	HL6FM2007BUT1-PSS-1YR		Annual Maintenance PSS (HL6FM2007BUT1)	\$603	Each	10%	\$542	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (Column N*Column O) Product Category (if applicable)	
HL6FM2007BTU2-PSS-1YR	HL6FM2007BTU2-PSS-1YR	Annual Maintenance PSS (HL6FM2007BTU2)		\$569	Each	10%		\$512	Other	F1	
HL6FM2007BUT0-PSS-1YR	HL6FM2007BUT0-PSS-1YR	Annual Maintenance PSS (HL6FM2007BUT0)		\$699	Each	10%		\$629	Other	F1	
HL6FM2007BUT1-PSS-1YR	HL6FM2007BUT1-PSS-1YR	Annual Maintenance PSS (HL6FM2007BUT1)		\$603	Each	10%		\$542	Other	F1	
HL6FM2007BUT2-PSS-1YR	HL6FM2007BUT2-PSS-1YR	Annual Maintenance PSS (HL6FM2007BUT2)		\$569	Each	10%		\$512	Other	F1	
HL6FM200FBT0-PSS-1YR	HL6FM200FBT0-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT0)		\$667	Each	10%		\$600	Other	F1	
HL6FM200FBT1-PSS-1YR	HL6FM200FBT1-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT1)		\$572	Each	10%		\$515	Other	F1	
HL6FM200FBT2-PSS-1YR	HL6FM200FBT2-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT2)		\$548	Each	10%		\$494	Other	F1	
HL6FM200FBT3-PSS-1YR	HL6FM200FBT3-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT3)		\$524	Each	10%		\$471	Other	F1	
HL6FM200FBT4-PSS-1YR	HL6FM200FBT4-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT4)		\$501	Each	10%		\$451	Other	F1	
HL6FM200FBT0-PSS-1YR	HL6FM200FBT0-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT0)		\$699	Each	10%		\$629	Other	F1	
HL6FM200FBT1-PSS-1YR	HL6FM200FBT1-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT1)		\$603	Each	10%		\$542	Other	F1	
HL6FM200FBT2-PSS-1YR	HL6FM200FBT2-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT2)		\$569	Each	10%		\$512	Other	F1	
HL6FM200FBT0-PSS-1YR	HL6FM200FBT0-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT0)		\$699	Each	10%		\$629	Other	F1	
HL6FM200FBT1-PSS-1YR	HL6FM200FBT1-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT1)		\$603	Each	10%		\$542	Other	F1	
HL6FM200FBT2-PSS-1YR	HL6FM200FBT2-PSS-1YR	Annual Maintenance PSS (HL6FM200FBT2)		\$569	Each	10%		\$512	Other	F1	
HL6FM200SB-PSS-1YR	HL6FM200SB-PSS-1YR	Annual Maintenance PSS (HL6FM200SB)		\$667	Each	10%		\$600	Other	F1	
HL6FM200SBU-PSS-1YR	HL6FM200SBU-PSS-1YR	Annual Maintenance PSS (HL6FM200SBU)		\$699	Each	10%		\$629	Other	F1	
HL6FM4001BT0-PSS-1YR	HL6FM4001BT0-PSS-1YR	Annual Maintenance PSS (HL6FM4001BT0)		\$1,269	Each	10%		\$1,142	Other	F1	
HL6FM4001BT1-PSS-1YR	HL6FM4001BT1-PSS-1YR	Annual Maintenance PSS (HL6FM4001BT1)		\$996	Each	10%		\$896	Other	F1	
HL6FM4001BT2-PSS-1YR	HL6FM4001BT2-PSS-1YR	Annual Maintenance PSS (HL6FM4001BT2)		\$951	Each	10%		\$856	Other	F1	
HL6FM4001BT3-PSS-1YR	HL6FM4001BT3-PSS-1YR	Annual Maintenance PSS (HL6FM4001BT3)		\$906	Each	10%		\$816	Other	F1	
HL6FM4001BT4-PSS-1YR	HL6FM4001BT4-PSS-1YR	Annual Maintenance PSS (HL6FM4001BT4)		\$861	Each	10%		\$775	Other	F1	
HL6FM4001BTU0-PSS-1YR	HL6FM4001BTU0-PSS-1YR	Annual Maintenance PSS (HL6FM4001BTU0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM4001BTU1-PSS-1YR	HL6FM4001BTU1-PSS-1YR	Annual Maintenance PSS (HL6FM4001BTU1)		\$932	Each	10%		\$839	Other	F1	
HL6FM4001BTU2-PSS-1YR	HL6FM4001BTU2-PSS-1YR	Annual Maintenance PSS (HL6FM4001BTU2)		\$1,042	Each	10%		\$938	Other	F1	
HL6FM4001BUT0-PSS-1YR	HL6FM4001BUT0-PSS-1YR	Annual Maintenance PSS (HL6FM4001BUT0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM4001BUT1-PSS-1YR	HL6FM4001BUT1-PSS-1YR	Annual Maintenance PSS (HL6FM4001BUT1)		\$1,034	Each	10%		\$931	Other	F1	
HL6FM4001BUT2-PSS-1YR	HL6FM4001BUT2-PSS-1YR	Annual Maintenance PSS (HL6FM4001BUT2)		\$1,042	Each	10%		\$938	Other	F1	
HL6FM4005BT0-PSS-1YR	HL6FM4005BT0-PSS-1YR	Annual Maintenance PSS (HL6FM4005BT0)		\$1,269	Each	10%		\$1,142	Other	F1	
HL6FM4005BT1-PSS-1YR	HL6FM4005BT1-PSS-1YR	Annual Maintenance PSS (HL6FM4005BT1)		\$996	Each	10%		\$896	Other	F1	
HL6FM4005BT2-PSS-1YR	HL6FM4005BT2-PSS-1YR	Annual Maintenance PSS (HL6FM4005BT2)		\$951	Each	10%		\$856	Other	F1	
HL6FM4005BT3-PSS-1YR	HL6FM4005BT3-PSS-1YR	Annual Maintenance PSS (HL6FM4005BT3)		\$906	Each	10%		\$816	Other	F1	
HL6FM4005BT4-PSS-1YR	HL6FM4005BT4-PSS-1YR	Annual Maintenance PSS (HL6FM4005BT4)		\$861	Each	10%		\$775	Other	F1	
HL6FM4005BTU0-PSS-1YR	HL6FM4005BTU0-PSS-1YR	Annual Maintenance PSS (HL6FM4005BTU0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM4005BTU1-PSS-1YR	HL6FM4005BTU1-PSS-1YR	Annual Maintenance PSS (HL6FM4005BTU1)		\$1,034	Each	10%		\$931	Other	F1	
HL6FM4005BTU2-PSS-1YR	HL6FM4005BTU2-PSS-1YR	Annual Maintenance PSS (HL6FM4005BTU2)		\$995	Each	10%		\$896	Other	F1	
HL6FM4005BUT0-PSS-1YR	HL6FM4005BUT0-PSS-1YR	Annual Maintenance PSS (HL6FM4005BUT0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM4005BUT1-PSS-1YR	HL6FM4005BUT1-PSS-1YR	Annual Maintenance PSS (HL6FM4005BUT1)		\$1,034	Each	10%		\$931	Other	F1	
HL6FM4005BUT2-PSS-1YR	HL6FM4005BUT2-PSS-1YR	Annual Maintenance PSS (HL6FM4005BUT2)		\$995	Each	10%		\$896	Other	F1	
HL6FM4006BT0-PSS-1YR	HL6FM4006BT0-PSS-1YR	Annual Maintenance PSS (HL6FM4006BT0)		\$1,269	Each	10%		\$1,142	Other	F1	
HL6FM4006BT1-PSS-1YR	HL6FM4006BT1-PSS-1YR	Annual Maintenance PSS (HL6FM4006BT1)		\$996	Each	10%		\$896	Other	F1	
HL6FM4006BT2-PSS-1YR	HL6FM4006BT2-PSS-1YR	Annual Maintenance PSS (HL6FM4006BT2)		\$951	Each	10%		\$856	Other	F1	
HL6FM4006BT3-PSS-1YR	HL6FM4006BT3-PSS-1YR	Annual Maintenance PSS (HL6FM4006BT3)		\$906	Each	10%		\$816	Other	F1	
HL6FM4006BT4-PSS-1YR	HL6FM4006BT4-PSS-1YR	Annual Maintenance PSS (HL6FM4006BT4)		\$861	Each	10%		\$775	Other	F1	
HL6FM4006BTU0-PSS-1YR	HL6FM4006BTU0-PSS-1YR	Annual Maintenance PSS (HL6FM4006BTU0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM4006BTU1-PSS-1YR	HL6FM4006BTU1-PSS-1YR	Annual Maintenance PSS (HL6FM4006BTU1)		\$1,034	Each	10%		\$931	Other	F1	
HL6FM4006BTU2-PSS-1YR	HL6FM4006BTU2-PSS-1YR	Annual Maintenance PSS (HL6FM4006BTU2)		\$995	Each	10%		\$896	Other	F1	
HL6FM4006BUT0-PSS-1YR	HL6FM4006BUT0-PSS-1YR	Annual Maintenance PSS (HL6FM4006BUT0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM4006BUT1-PSS-1YR	HL6FM4006BUT1-PSS-1YR	Annual Maintenance PSS (HL6FM4006BUT1)		\$1,034	Each	10%		\$931	Other	F1	
HL6FM4006BUT2-PSS-1YR	HL6FM4006BUT2-PSS-1YR	Annual Maintenance PSS (HL6FM4006BUT2)		\$995	Each	10%		\$896	Other	F1	
HL6FM4007BT0-PSS-1YR	HL6FM4007BT0-PSS-1YR	Annual Maintenance PSS (HL6FM4007BT0)		\$1,269	Each	10%		\$1,142	Other	F1	
HL6FM4007BT1-PSS-1YR	HL6FM4007BT1-PSS-1YR	Annual Maintenance PSS (HL6FM4007BT1)		\$996	Each	10%		\$896	Other	F1	
HL6FM4007BT2-PSS-1YR	HL6FM4007BT2-PSS-1YR	Annual Maintenance PSS (HL6FM4007BT2)		\$951	Each	10%		\$856	Other	F1	
HL6FM4007BT3-PSS-1YR	HL6FM4007BT3-PSS-1YR	Annual Maintenance PSS (HL6FM4007BT3)		\$906	Each	10%		\$816	Other	F1	
HL6FM4007BT4-PSS-1YR	HL6FM4007BT4-PSS-1YR	Annual Maintenance PSS (HL6FM4007BT4)		\$861	Each	10%		\$775	Other	F1	
HL6FM4007BTU0-PSS-1YR	HL6FM4007BTU0-PSS-1YR	Annual Maintenance PSS (HL6FM4007BTU0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM4007BTU1-PSS-1YR	HL6FM4007BTU1-PSS-1YR	Annual Maintenance PSS (HL6FM4007BTU1)		\$1,034	Each	10%		\$931	Other	F1	
HL6FM4007BTU2-PSS-1YR	HL6FM4007BTU2-PSS-1YR	Annual Maintenance PSS (HL6FM4007BTU2)		\$995	Each	10%		\$896	Other	F1	
HL6FM4007BUT0-PSS-1YR	HL6FM4007BUT0-PSS-1YR	Annual Maintenance PSS (HL6FM4007BUT0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM4007BUT1-PSS-1YR	HL6FM4007BUT1-PSS-1YR	Annual Maintenance PSS (HL6FM4007BUT1)		\$1,034	Each	10%		\$931	Other	F1	
HL6FM4007BUT2-PSS-1YR	HL6FM4007BUT2-PSS-1YR	Annual Maintenance PSS (HL6FM4007BUT2)		\$995	Each	10%		\$896	Other	F1	
HL6FM400FBT0-PSS-1YR	HL6FM400FBT0-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT0)		\$1,269	Each	10%		\$1,142	Other	F1	
HL6FM400FBT1-PSS-1YR	HL6FM400FBT1-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT1)		\$996	Each	10%		\$896	Other	F1	
HL6FM400FBT2-PSS-1YR	HL6FM400FBT2-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT2)		\$951	Each	10%		\$856	Other	F1	
HL6FM400FBT3-PSS-1YR	HL6FM400FBT3-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT3)		\$906	Each	10%		\$816	Other	F1	
HL6FM400FBT4-PSS-1YR	HL6FM400FBT4-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT4)		\$861	Each	10%		\$775	Other	F1	
HL6FM400FBT0-PSS-1YR	HL6FM400FBT0-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM400FBT1-PSS-1YR	HL6FM400FBT1-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT1)		\$1,034	Each	10%		\$931	Other	F1	
HL6FM400FBT2-PSS-1YR	HL6FM400FBT2-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT2)		\$995	Each	10%		\$896	Other	F1	
HL6FM400FBT0-PSS-1YR	HL6FM400FBT0-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT0)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM400FBT1-PSS-1YR	HL6FM400FBT1-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT1)		\$1,034	Each	10%		\$931	Other	F1	
HL6FM400FBT2-PSS-1YR	HL6FM400FBT2-PSS-1YR	Annual Maintenance PSS (HL6FM400FBT2)		\$995	Each	10%		\$896	Other	F1	
HL6FM400SB-PSS-1YR	HL6FM400SB-PSS-1YR	Annual Maintenance PSS (HL6FM400SB)		\$1,269	Each	10%		\$1,142	Other	F1	
HL6FM400SBU-PSS-1YR	HL6FM400SBU-PSS-1YR	Annual Maintenance PSS (HL6FM400SBU)		\$1,328	Each	10%		\$1,195	Other	F1	
HL6FM8001BT0-PSS-1YR	HL6FM8001BT0-PSS-1YR	Annual Maintenance PSS (HL6FM8001BT0)		\$2,237	Each	10%		\$2,014	Other	F1	
HL6FM8001BT1-PSS-1YR	HL6FM8001BT1-PSS-1YR	Annual Maintenance PSS (HL6FM8001BT1)		\$1,518	Each	10%		\$1,366	Other	F1	
HL6FM8001BT2-PSS-1YR	HL6FM8001BT2-PSS-1YR	Annual Maintenance PSS (HL6FM8001BT2)		\$1,438	Each	10%		\$1,294	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L1(Column I*Column K) ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
HL6FM8001BT3-PSS-1YR	HL6FM8001BT3-PSS-1YR	Annual Maintenance PSS (HL6FM8001BT3)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM8001BT4-PSS-1YR	HL6FM8001BT4-PSS-1YR	Annual Maintenance PSS (HL6FM8001BT4)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM8001BTU0-PSS-1YR	HL6FM8001BTU0-PSS-1YR	Annual Maintenance PSS (HL6FM8001BTU0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM8001BTU1-PSS-1YR	HL6FM8001BTU1-PSS-1YR	Annual Maintenance PSS (HL6FM8001BTU1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM8001BTU2-PSS-1YR	HL6FM8001BTU2-PSS-1YR	Annual Maintenance PSS (HL6FM8001BTU2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM8001BU0-PSS-1YR	HL6FM8001BU0-PSS-1YR	Annual Maintenance PSS (HL6FM8001BU0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM8001BU1-PSS-1YR	HL6FM8001BU1-PSS-1YR	Annual Maintenance PSS (HL6FM8001BU1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM8001BU2-PSS-1YR	HL6FM8001BU2-PSS-1YR	Annual Maintenance PSS (HL6FM8001BU2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM8005BT0-PSS-1YR	HL6FM8005BT0-PSS-1YR	Annual Maintenance PSS (HL6FM8005BT0)		\$2,237	Each	10%	\$2,014	Other	F1	
HL6FM8005BT1-PSS-1YR	HL6FM8005BT1-PSS-1YR	Annual Maintenance PSS (HL6FM8005BT1)		\$1,518	Each	10%	\$1,366	Other	F1	
HL6FM8005BT2-PSS-1YR	HL6FM8005BT2-PSS-1YR	Annual Maintenance PSS (HL6FM8005BT2)		\$1,438	Each	10%	\$1,294	Other	F1	
HL6FM8005BT3-PSS-1YR	HL6FM8005BT3-PSS-1YR	Annual Maintenance PSS (HL6FM8005BT3)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM8005BT4-PSS-1YR	HL6FM8005BT4-PSS-1YR	Annual Maintenance PSS (HL6FM8005BT4)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM8005BTU0-PSS-1YR	HL6FM8005BTU0-PSS-1YR	Annual Maintenance PSS (HL6FM8005BTU0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM8005BTU1-PSS-1YR	HL6FM8005BTU1-PSS-1YR	Annual Maintenance PSS (HL6FM8005BTU1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM8005BTU2-PSS-1YR	HL6FM8005BTU2-PSS-1YR	Annual Maintenance PSS (HL6FM8005BTU2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM8005BU0-PSS-1YR	HL6FM8005BU0-PSS-1YR	Annual Maintenance PSS (HL6FM8005BU0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM8005BU1-PSS-1YR	HL6FM8005BU1-PSS-1YR	Annual Maintenance PSS (HL6FM8005BU1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM8005BU2-PSS-1YR	HL6FM8005BU2-PSS-1YR	Annual Maintenance PSS (HL6FM8005BU2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM8006BT0-PSS-1YR	HL6FM8006BT0-PSS-1YR	Annual Maintenance PSS (HL6FM8006BT0)		\$2,237	Each	10%	\$2,014	Other	F1	
HL6FM8006BT1-PSS-1YR	HL6FM8006BT1-PSS-1YR	Annual Maintenance PSS (HL6FM8006BT1)		\$1,518	Each	10%	\$1,366	Other	F1	
HL6FM8006BT2-PSS-1YR	HL6FM8006BT2-PSS-1YR	Annual Maintenance PSS (HL6FM8006BT2)		\$1,438	Each	10%	\$1,294	Other	F1	
HL6FM8006BT3-PSS-1YR	HL6FM8006BT3-PSS-1YR	Annual Maintenance PSS (HL6FM8006BT3)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM8006BT4-PSS-1YR	HL6FM8006BT4-PSS-1YR	Annual Maintenance PSS (HL6FM8006BT4)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM8006BTU0-PSS-1YR	HL6FM8006BTU0-PSS-1YR	Annual Maintenance PSS (HL6FM8006BTU0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM8006BTU1-PSS-1YR	HL6FM8006BTU1-PSS-1YR	Annual Maintenance PSS (HL6FM8006BTU1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM8006BTU2-PSS-1YR	HL6FM8006BTU2-PSS-1YR	Annual Maintenance PSS (HL6FM8006BTU2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM8006BU0-PSS-1YR	HL6FM8006BU0-PSS-1YR	Annual Maintenance PSS (HL6FM8006BU0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM8006BU1-PSS-1YR	HL6FM8006BU1-PSS-1YR	Annual Maintenance PSS (HL6FM8006BU1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM8006BU2-PSS-1YR	HL6FM8006BU2-PSS-1YR	Annual Maintenance PSS (HL6FM8006BU2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM8007BT0-PSS-1YR	HL6FM8007BT0-PSS-1YR	Annual Maintenance PSS (HL6FM8007BT0)		\$2,237	Each	10%	\$2,014	Other	F1	
HL6FM8007BT1-PSS-1YR	HL6FM8007BT1-PSS-1YR	Annual Maintenance PSS (HL6FM8007BT1)		\$1,518	Each	10%	\$1,366	Other	F1	
HL6FM8007BT2-PSS-1YR	HL6FM8007BT2-PSS-1YR	Annual Maintenance PSS (HL6FM8007BT2)		\$1,438	Each	10%	\$1,294	Other	F1	
HL6FM8007BT3-PSS-1YR	HL6FM8007BT3-PSS-1YR	Annual Maintenance PSS (HL6FM8007BT3)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM8007BT4-PSS-1YR	HL6FM8007BT4-PSS-1YR	Annual Maintenance PSS (HL6FM8007BT4)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM8007BTU0-PSS-1YR	HL6FM8007BTU0-PSS-1YR	Annual Maintenance PSS (HL6FM8007BTU0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM8007BTU1-PSS-1YR	HL6FM8007BTU1-PSS-1YR	Annual Maintenance PSS (HL6FM8007BTU1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM8007BTU2-PSS-1YR	HL6FM8007BTU2-PSS-1YR	Annual Maintenance PSS (HL6FM8007BTU2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM8007BU0-PSS-1YR	HL6FM8007BU0-PSS-1YR	Annual Maintenance PSS (HL6FM8007BU0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM8007BU1-PSS-1YR	HL6FM8007BU1-PSS-1YR	Annual Maintenance PSS (HL6FM8007BU1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM8007BU2-PSS-1YR	HL6FM8007BU2-PSS-1YR	Annual Maintenance PSS (HL6FM8007BU2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM800FBU0-PSS-1YR	HL6FM800FBU0-PSS-1YR	Annual Maintenance PSS (HL6FM800FBU0)		\$2,237	Each	10%	\$2,014	Other	F1	
HL6FM800FBU1-PSS-1YR	HL6FM800FBU1-PSS-1YR	Annual Maintenance PSS (HL6FM800FBU1)		\$1,518	Each	10%	\$1,366	Other	F1	
HL6FM800FBU2-PSS-1YR	HL6FM800FBU2-PSS-1YR	Annual Maintenance PSS (HL6FM800FBU2)		\$1,438	Each	10%	\$1,294	Other	F1	
HL6FM800FBU3-PSS-1YR	HL6FM800FBU3-PSS-1YR	Annual Maintenance PSS (HL6FM800FBU3)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM800FBU4-PSS-1YR	HL6FM800FBU4-PSS-1YR	Annual Maintenance PSS (HL6FM800FBU4)		\$1,358	Each	10%	\$1,222	Other	F1	
HL6FM800FBTU0-PSS-1YR	HL6FM800FBTU0-PSS-1YR	Annual Maintenance PSS (HL6FM800FBTU0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM800FBTU1-PSS-1YR	HL6FM800FBTU1-PSS-1YR	Annual Maintenance PSS (HL6FM800FBTU1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM800FBTU2-PSS-1YR	HL6FM800FBTU2-PSS-1YR	Annual Maintenance PSS (HL6FM800FBTU2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM800FBUT0-PSS-1YR	HL6FM800FBUT0-PSS-1YR	Annual Maintenance PSS (HL6FM800FBUT0)		\$2,341	Each	10%	\$2,107	Other	F1	
HL6FM800FBUT1-PSS-1YR	HL6FM800FBUT1-PSS-1YR	Annual Maintenance PSS (HL6FM800FBUT1)		\$1,576	Each	10%	\$1,419	Other	F1	
HL6FM800FBUT2-PSS-1YR	HL6FM800FBUT2-PSS-1YR	Annual Maintenance PSS (HL6FM800FBUT2)		\$1,505	Each	10%	\$1,354	Other	F1	
HL6FM800SB-PSS-1YR	HL6FM800SB-PSS-1YR	Annual Maintenance PSS (HL6FM800SB)		\$2,237	Each	10%	\$2,014	Other	F1	
HL6FM800SBU-PSS-1YR	HL6FM800SBU-PSS-1YR	Annual Maintenance PSS (HL6FM800SBU)		\$2,341	Each	10%	\$2,107	Other	F1	
HMX76-DPE-F-PSS-1YR	HMX76-DPE-F-PSS-1YR	Annual Maintenance PSS (HMX76-DPE-F)		\$11,334	Each	10%	\$10,201	Other	F1	
HS61012001BTU-PSS-1YR	HS61012001BTU-PSS-1YR	Annual Maintenance PSS (HS61012001BTU)		\$298	Each	10%	\$268	Other	F1	
HS61012001BU-PSS-1YR	HS61012001BU-PSS-1YR	Annual Maintenance PSS (HS61012001BU)		\$298	Each	10%	\$268	Other	F1	
HS61012005BTU-PSS-1YR	HS61012005BTU-PSS-1YR	Annual Maintenance PSS (HS61012005BTU)		\$298	Each	10%	\$268	Other	F1	
HS61012005BU-PSS-1YR	HS61012005BU-PSS-1YR	Annual Maintenance PSS (HS61012005BU)		\$298	Each	10%	\$268	Other	F1	
HS61012006BTU-PSS-1YR	HS61012006BTU-PSS-1YR	Annual Maintenance PSS (HS61012006BTU)		\$298	Each	10%	\$268	Other	F1	
HS61012006BU-PSS-1YR	HS61012006BU-PSS-1YR	Annual Maintenance PSS (HS61012006BU)		\$298	Each	10%	\$268	Other	F1	
HS61012007BTU-PSS-1YR	HS61012007BTU-PSS-1YR	Annual Maintenance PSS (HS61012007BTU)		\$298	Each	10%	\$268	Other	F1	
HS61012007BU-PSS-1YR	HS61012007BU-PSS-1YR	Annual Maintenance PSS (HS61012007BU)		\$298	Each	10%	\$268	Other	F1	
HS6101200FBTU-PSS-1YR	HS6101200FBTU-PSS-1YR	Annual Maintenance PSS (HS6101200FBTU)		\$298	Each	10%	\$268	Other	F1	
HS6101200FBU-PSS-1YR	HS6101200FBU-PSS-1YR	Annual Maintenance PSS (HS6101200FBU)		\$298	Each	10%	\$268	Other	F1	
HS6101200SBTU-PSS-1YR	HS6101200SBTU-PSS-1YR	Annual Maintenance PSS (HS6101200SBTU)		\$298	Each	10%	\$268	Other	F1	
HS6101200SBU-PSS-1YR	HS6101200SBU-PSS-1YR	Annual Maintenance PSS (HS6101200SBU)		\$298	Each	10%	\$268	Other	F1	
HS6103001BTU-PSS-1YR	HS6103001BTU-PSS-1YR	Annual Maintenance PSS (HS6103001BTU)		\$103	Each	10%	\$93	Other	F1	
HS6103001BU-PSS-1YR	HS6103001BU-PSS-1YR	Annual Maintenance PSS (HS6103001BU)		\$103	Each	10%	\$93	Other	F1	
HS6103005BTU-PSS-1YR	HS6103005BTU-PSS-1YR	Annual Maintenance PSS (HS6103005BTU)		\$103	Each	10%	\$93	Other	F1	
HS6103005BU-PSS-1YR	HS6103005BU-PSS-1YR	Annual Maintenance PSS (HS6103005BU)		\$103	Each	10%	\$93	Other	F1	
HS6103006BTU-PSS-1YR	HS6103006BTU-PSS-1YR	Annual Maintenance PSS (HS6103006BTU)		\$103	Each	10%	\$93	Other	F1	
HS6103006BU-PSS-1YR	HS6103006BU-PSS-1YR	Annual Maintenance PSS (HS6103006BU)		\$103	Each	10%	\$93	Other	F1	
HS6103007BTU-PSS-1YR	HS6103007BTU-PSS-1YR	Annual Maintenance PSS (HS6103007BTU)		\$103	Each	10%	\$93	Other	F1	
HS6103007BU-PSS-1YR	HS6103007BU-PSS-1YR	Annual Maintenance PSS (HS6103007BU)		\$103	Each	10%	\$93	Other	F1	
HS610300FBTU-PSS-1YR	HS610300FBTU-PSS-1YR	Annual Maintenance PSS (HS610300FBTU)		\$103	Each	10%	\$93	Other	F1	
HS610300FBU-PSS-1YR	HS610300FBU-PSS-1YR	Annual Maintenance PSS (HS610300FBU)		\$103	Each	10%	\$93	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
HS610300SBU-PSS-1YR	HS610300SBU-PSS-1YR	Annual Maintenance PSS	(HS610300SBU)	\$103	Each	10%		\$93	Other	F1	
HS610300SBU-PSS-1YR	HS610300SBU-PSS-1YR	Annual Maintenance PSS	(HS610300SBU)	\$103	Each	10%		\$93	Other	F1	
HS6106001BU-PSS-1YR	HS6106001BU-PSS-1YR	Annual Maintenance PSS	(HS6106001BU)	\$193	Each	10%		\$174	Other	F1	
HS6106001BU-PSS-1YR	HS6106001BU-PSS-1YR	Annual Maintenance PSS	(HS6106001BU)	\$193	Each	10%		\$174	Other	F1	
HS6106005BU-PSS-1YR	HS6106005BU-PSS-1YR	Annual Maintenance PSS	(HS6106005BU)	\$193	Each	10%		\$174	Other	F1	
HS6106005BU-PSS-1YR	HS6106005BU-PSS-1YR	Annual Maintenance PSS	(HS6106005BU)	\$193	Each	10%		\$174	Other	F1	
HS6106006BU-PSS-1YR	HS6106006BU-PSS-1YR	Annual Maintenance PSS	(HS6106006BU)	\$193	Each	10%		\$174	Other	F1	
HS6106006BU-PSS-1YR	HS6106006BU-PSS-1YR	Annual Maintenance PSS	(HS6106006BU)	\$193	Each	10%		\$174	Other	F1	
HS6106007BU-PSS-1YR	HS6106007BU-PSS-1YR	Annual Maintenance PSS	(HS6106007BU)	\$193	Each	10%		\$174	Other	F1	
HS6106007BU-PSS-1YR	HS6106007BU-PSS-1YR	Annual Maintenance PSS	(HS6106007BU)	\$193	Each	10%		\$174	Other	F1	
HS610600FBU-PSS-1YR	HS610600FBU-PSS-1YR	Annual Maintenance PSS	(HS610600FBU)	\$193	Each	10%		\$174	Other	F1	
HS610600SBU-PSS-1YR	HS610600SBU-PSS-1YR	Annual Maintenance PSS	(HS610600SBU)	\$193	Each	10%		\$174	Other	F1	
HS6153001BU-PSS-1YR	HS6153001BU-PSS-1YR	Annual Maintenance PSS	(HS6153001BU)	\$264	Each	10%		\$237	Other	F1	
HS6153001BU-PSS-1YR	HS6153001BU-PSS-1YR	Annual Maintenance PSS	(HS6153001BU)	\$264	Each	10%		\$237	Other	F1	
HS6153005BU-PSS-1YR	HS6153005BU-PSS-1YR	Annual Maintenance PSS	(HS6153005BU)	\$264	Each	10%		\$237	Other	F1	
HS6153005BU-PSS-1YR	HS6153005BU-PSS-1YR	Annual Maintenance PSS	(HS6153005BU)	\$264	Each	10%		\$237	Other	F1	
HS6153006BU-PSS-1YR	HS6153006BU-PSS-1YR	Annual Maintenance PSS	(HS6153006BU)	\$264	Each	10%		\$237	Other	F1	
HS6153006BU-PSS-1YR	HS6153006BU-PSS-1YR	Annual Maintenance PSS	(HS6153006BU)	\$264	Each	10%		\$237	Other	F1	
HS6153007BU-PSS-1YR	HS6153007BU-PSS-1YR	Annual Maintenance PSS	(HS6153007BU)	\$264	Each	10%		\$237	Other	F1	
HS6153007BU-PSS-1YR	HS6153007BU-PSS-1YR	Annual Maintenance PSS	(HS6153007BU)	\$264	Each	10%		\$237	Other	F1	
HS615300FBU-PSS-1YR	HS615300FBU-PSS-1YR	Annual Maintenance PSS	(HS615300FBU)	\$264	Each	10%		\$237	Other	F1	
HS615300SBU-PSS-1YR	HS615300SBU-PSS-1YR	Annual Maintenance PSS	(HS615300SBU)	\$264	Each	10%		\$237	Other	F1	
HS6FM16001BT1-PSS-1YR	HS6FM16001BT1-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BT1)	\$3,861	Each	10%		\$3,475	Other	F1	
HS6FM16001BT2-PSS-1YR	HS6FM16001BT2-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BT2)	\$2,482	Each	10%		\$2,233	Other	F1	
HS6FM16001BT3-PSS-1YR	HS6FM16001BT3-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BT3)	\$2,344	Each	10%		\$2,110	Other	F1	
HS6FM16001BT4-PSS-1YR	HS6FM16001BT4-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BT4)	\$2,207	Each	10%		\$1,986	Other	F1	
HS6FM16001BTU0-PSS-1YR	HS6FM16001BTU0-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BTU0)	\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM16001BTU1-PSS-1YR	HS6FM16001BTU1-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BTU1)	\$2,631	Each	10%		\$2,368	Other	F1	
HS6FM16001BTU2-PSS-1YR	HS6FM16001BTU2-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BTU2)	\$2,453	Each	10%		\$2,207	Other	F1	
HS6FM16001BUT0-PSS-1YR	HS6FM16001BUT0-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BUT0)	\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM16001BUT1-PSS-1YR	HS6FM16001BUT1-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BUT1)	\$2,631	Each	10%		\$2,368	Other	F1	
HS6FM16001BUT2-PSS-1YR	HS6FM16001BUT2-PSS-1YR	Annual Maintenance PSS	(HS6FM16001BUT2)	\$2,453	Each	10%		\$2,207	Other	F1	
HS6FM16005BT0-PSS-1YR	HS6FM16005BT0-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BT0)	\$3,861	Each	10%		\$3,475	Other	F1	
HS6FM16005BT1-PSS-1YR	HS6FM16005BT1-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BT1)	\$2,620	Each	10%		\$2,358	Other	F1	
HS6FM16005BT2-PSS-1YR	HS6FM16005BT2-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BT2)	\$2,482	Each	10%		\$2,233	Other	F1	
HS6FM16005BT3-PSS-1YR	HS6FM16005BT3-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BT3)	\$2,344	Each	10%		\$2,110	Other	F1	
HS6FM16005BT4-PSS-1YR	HS6FM16005BT4-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BT4)	\$2,207	Each	10%		\$1,986	Other	F1	
HS6FM16005BTU0-PSS-1YR	HS6FM16005BTU0-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BTU0)	\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM16005BTU1-PSS-1YR	HS6FM16005BTU1-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BTU1)	\$2,631	Each	10%		\$2,368	Other	F1	
HS6FM16005BTU2-PSS-1YR	HS6FM16005BTU2-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BTU2)	\$2,453	Each	10%		\$2,207	Other	F1	
HS6FM16005BUT0-PSS-1YR	HS6FM16005BUT0-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BUT0)	\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM16005BUT1-PSS-1YR	HS6FM16005BUT1-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BUT1)	\$2,631	Each	10%		\$2,368	Other	F1	
HS6FM16005BUT2-PSS-1YR	HS6FM16005BUT2-PSS-1YR	Annual Maintenance PSS	(HS6FM16005BUT2)	\$2,453	Each	10%		\$2,207	Other	F1	
HS6FM16006BT0-PSS-1YR	HS6FM16006BT0-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BT0)	\$3,861	Each	10%		\$3,475	Other	F1	
HS6FM16006BT1-PSS-1YR	HS6FM16006BT1-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BT1)	\$2,620	Each	10%		\$2,358	Other	F1	
HS6FM16006BT2-PSS-1YR	HS6FM16006BT2-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BT2)	\$2,482	Each	10%		\$2,233	Other	F1	
HS6FM16006BT3-PSS-1YR	HS6FM16006BT3-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BT3)	\$2,344	Each	10%		\$2,110	Other	F1	
HS6FM16006BT4-PSS-1YR	HS6FM16006BT4-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BT4)	\$2,207	Each	10%		\$1,986	Other	F1	
HS6FM16006BTU0-PSS-1YR	HS6FM16006BTU0-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BTU0)	\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM16006BTU1-PSS-1YR	HS6FM16006BTU1-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BTU1)	\$2,759	Each	10%		\$2,483	Other	F1	
HS6FM16006BTU2-PSS-1YR	HS6FM16006BTU2-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BTU2)	\$2,577	Each	10%		\$2,319	Other	F1	
HS6FM16006BUT0-PSS-1YR	HS6FM16006BUT0-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BUT0)	\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM16006BUT1-PSS-1YR	HS6FM16006BUT1-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BUT1)	\$2,759	Each	10%		\$2,483	Other	F1	
HS6FM16006BUT2-PSS-1YR	HS6FM16006BUT2-PSS-1YR	Annual Maintenance PSS	(HS6FM16006BUT2)	\$2,577	Each	10%		\$2,319	Other	F1	
HS6FM16007BT0-PSS-1YR	HS6FM16007BT0-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BT0)	\$3,861	Each	10%		\$3,475	Other	F1	
HS6FM16007BT1-PSS-1YR	HS6FM16007BT1-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BT1)	\$2,620	Each	10%		\$2,358	Other	F1	
HS6FM16007BT2-PSS-1YR	HS6FM16007BT2-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BT2)	\$2,482	Each	10%		\$2,233	Other	F1	
HS6FM16007BT3-PSS-1YR	HS6FM16007BT3-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BT3)	\$2,344	Each	10%		\$2,110	Other	F1	
HS6FM16007BT4-PSS-1YR	HS6FM16007BT4-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BT4)	\$2,207	Each	10%		\$1,986	Other	F1	
HS6FM16007BTU0-PSS-1YR	HS6FM16007BTU0-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BTU0)	\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM16007BTU1-PSS-1YR	HS6FM16007BTU1-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BTU1)	\$2,631	Each	10%		\$2,368	Other	F1	
HS6FM16007BTU2-PSS-1YR	HS6FM16007BTU2-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BTU2)	\$2,453	Each	10%		\$2,207	Other	F1	
HS6FM16007BUT0-PSS-1YR	HS6FM16007BUT0-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BUT0)	\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM16007BUT1-PSS-1YR	HS6FM16007BUT1-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BUT1)	\$2,631	Each	10%		\$2,368	Other	F1	
HS6FM16007BUT2-PSS-1YR	HS6FM16007BUT2-PSS-1YR	Annual Maintenance PSS	(HS6FM16007BUT2)	\$2,453	Each	10%		\$2,207	Other	F1	
HS6FM1600FBT0-PSS-1YR	HS6FM1600FBT0-PSS-1YR	Annual Maintenance PSS	(HS6FM1600FBT0)	\$3,861	Each	10%		\$3,475	Other	F1	
HS6FM1600FBT1-PSS-1YR	HS6FM1600FBT1-PSS-1YR	Annual Maintenance PSS	(HS6FM1600FBT1)	\$2,620	Each	10%		\$2,358	Other	F1	
HS6FM1600FBT2-PSS-1YR	HS6FM1600FBT2-PSS-1YR	Annual Maintenance PSS	(HS6FM1600FBT2)	\$2,482	Each	10%		\$2,233	Other	F1	
HS6FM1600FBT3-PSS-1YR	HS6FM1600FBT3-PSS-1YR	Annual Maintenance PSS	(HS6FM1600FBT3)	\$2,344	Each	10%		\$2,110	Other	F1	
HS6FM1600FBT4-PSS-1YR	HS6FM1600FBT4-PSS-1YR	Annual Maintenance PSS	(HS6FM1600FBT4)	\$2,207	Each	10%		\$1,986	Other	F1	
HS6FM1600FBUT0-PSS-1YR	HS6FM1600FBUT0-PSS-1YR	Annual Maintenance PSS	(HS6FM1600FBUT0)	\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM1600FBUT1-PSS-1YR	HS6FM1600FBUT1-PSS-1YR	Annual Maintenance PSS	(HS6FM1600FBUT1)	\$2,759	Each	10%		\$2,483	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L1(Column L1-Column K) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)	
HS6FM1600FBUT2-PSS-1YR	HS6FM1600FBUT2-PSS-1YR	Annual Maintenance PSS (HS6FM1600FBUT2)		\$2,577	Each	10%		\$2,319	Other	F1	
HS6FM1600FBUT0-PSS-1YR	HS6FM1600FBUT0-PSS-1YR	Annual Maintenance PSS (HS6FM1600FBUT0)		\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM1600FBUT1-PSS-1YR	HS6FM1600FBUT1-PSS-1YR	Annual Maintenance PSS (HS6FM1600FBUT1)		\$2,759	Each	10%		\$2,483	Other	F1	
HS6FM1600FBUT2-PSS-1YR	HS6FM1600FBUT2-PSS-1YR	Annual Maintenance PSS (HS6FM1600FBUT2)		\$2,887	Each	10%		\$2,598	Other	F1	
HS6FM1600SB-PSS-1YR	HS6FM1600SB-PSS-1YR	Annual Maintenance PSS (HS6FM1600SB)		\$3,861	Each	10%		\$3,475	Other	F1	
HS6FM1600SBU-PSS-1YR	HS6FM1600SBU-PSS-1YR	Annual Maintenance PSS (HS6FM1600SBU)		\$4,063	Each	10%		\$3,656	Other	F1	
HS6FM2001BT0-PSS-1YR	HS6FM2001BT0-PSS-1YR	Annual Maintenance PSS (HS6FM2001BT0)		\$667	Each	10%		\$600	Other	F1	
HS6FM2001BT1-PSS-1YR	HS6FM2001BT1-PSS-1YR	Annual Maintenance PSS (HS6FM2001BT1)		\$572	Each	10%		\$515	Other	F1	
HS6FM2001BT2-PSS-1YR	HS6FM2001BT2-PSS-1YR	Annual Maintenance PSS (HS6FM2001BT2)		\$548	Each	10%		\$494	Other	F1	
HS6FM2001BT3-PSS-1YR	HS6FM2001BT3-PSS-1YR	Annual Maintenance PSS (HS6FM2001BT3)		\$524	Each	10%		\$471	Other	F1	
HS6FM2001BT4-PSS-1YR	HS6FM2001BT4-PSS-1YR	Annual Maintenance PSS (HS6FM2001BT4)		\$501	Each	10%		\$451	Other	F1	
HS6FM2001BTUT0-PSS-1YR	HS6FM2001BTUT0-PSS-1YR	Annual Maintenance PSS (HS6FM2001BTUT0)		\$699	Each	10%		\$629	Other	F1	
HS6FM2001BTUT1-PSS-1YR	HS6FM2001BTUT1-PSS-1YR	Annual Maintenance PSS (HS6FM2001BTUT1)		\$603	Each	10%		\$542	Other	F1	
HS6FM2001BTUT2-PSS-1YR	HS6FM2001BTUT2-PSS-1YR	Annual Maintenance PSS (HS6FM2001BTUT2)		\$569	Each	10%		\$512	Other	F1	
HS6FM2001BUT0-PSS-1YR	HS6FM2001BUT0-PSS-1YR	Annual Maintenance PSS (HS6FM2001BUT0)		\$699	Each	10%		\$629	Other	F1	
HS6FM2001BUT1-PSS-1YR	HS6FM2001BUT1-PSS-1YR	Annual Maintenance PSS (HS6FM2001BUT1)		\$603	Each	10%		\$542	Other	F1	
HS6FM2001BUT2-PSS-1YR	HS6FM2001BUT2-PSS-1YR	Annual Maintenance PSS (HS6FM2001BUT2)		\$569	Each	10%		\$512	Other	F1	
HS6FM2005BT0-PSS-1YR	HS6FM2005BT0-PSS-1YR	Annual Maintenance PSS (HS6FM2005BT0)		\$667	Each	10%		\$600	Other	F1	
HS6FM2005BT1-PSS-1YR	HS6FM2005BT1-PSS-1YR	Annual Maintenance PSS (HS6FM2005BT1)		\$572	Each	10%		\$515	Other	F1	
HS6FM2005BT2-PSS-1YR	HS6FM2005BT2-PSS-1YR	Annual Maintenance PSS (HS6FM2005BT2)		\$548	Each	10%		\$494	Other	F1	
HS6FM2005BT3-PSS-1YR	HS6FM2005BT3-PSS-1YR	Annual Maintenance PSS (HS6FM2005BT3)		\$524	Each	10%		\$471	Other	F1	
HS6FM2005BT4-PSS-1YR	HS6FM2005BT4-PSS-1YR	Annual Maintenance PSS (HS6FM2005BT4)		\$501	Each	10%		\$451	Other	F1	
HS6FM2005BTUT0-PSS-1YR	HS6FM2005BTUT0-PSS-1YR	Annual Maintenance PSS (HS6FM2005BTUT0)		\$699	Each	10%		\$629	Other	F1	
HS6FM2005BTUT1-PSS-1YR	HS6FM2005BTUT1-PSS-1YR	Annual Maintenance PSS (HS6FM2005BTUT1)		\$603	Each	10%		\$542	Other	F1	
HS6FM2005BTUT2-PSS-1YR	HS6FM2005BTUT2-PSS-1YR	Annual Maintenance PSS (HS6FM2005BTUT2)		\$569	Each	10%		\$512	Other	F1	
HS6FM2005BUT0-PSS-1YR	HS6FM2005BUT0-PSS-1YR	Annual Maintenance PSS (HS6FM2005BUT0)		\$699	Each	10%		\$629	Other	F1	
HS6FM2005BUT1-PSS-1YR	HS6FM2005BUT1-PSS-1YR	Annual Maintenance PSS (HS6FM2005BUT1)		\$603	Each	10%		\$542	Other	F1	
HS6FM2005BUT2-PSS-1YR	HS6FM2005BUT2-PSS-1YR	Annual Maintenance PSS (HS6FM2005BUT2)		\$569	Each	10%		\$512	Other	F1	
HS6FM2006BT0-PSS-1YR	HS6FM2006BT0-PSS-1YR	Annual Maintenance PSS (HS6FM2006BT0)		\$667	Each	10%		\$600	Other	F1	
HS6FM2006BT1-PSS-1YR	HS6FM2006BT1-PSS-1YR	Annual Maintenance PSS (HS6FM2006BT1)		\$572	Each	10%		\$515	Other	F1	
HS6FM2006BT2-PSS-1YR	HS6FM2006BT2-PSS-1YR	Annual Maintenance PSS (HS6FM2006BT2)		\$548	Each	10%		\$494	Other	F1	
HS6FM2006BT3-PSS-1YR	HS6FM2006BT3-PSS-1YR	Annual Maintenance PSS (HS6FM2006BT3)		\$524	Each	10%		\$471	Other	F1	
HS6FM2006BT4-PSS-1YR	HS6FM2006BT4-PSS-1YR	Annual Maintenance PSS (HS6FM2006BT4)		\$501	Each	10%		\$451	Other	F1	
HS6FM2006BTUT0-PSS-1YR	HS6FM2006BTUT0-PSS-1YR	Annual Maintenance PSS (HS6FM2006BTUT0)		\$699	Each	10%		\$629	Other	F1	
HS6FM2006BTUT1-PSS-1YR	HS6FM2006BTUT1-PSS-1YR	Annual Maintenance PSS (HS6FM2006BTUT1)		\$603	Each	10%		\$542	Other	F1	
HS6FM2006BTUT2-PSS-1YR	HS6FM2006BTUT2-PSS-1YR	Annual Maintenance PSS (HS6FM2006BTUT2)		\$569	Each	10%		\$512	Other	F1	
HS6FM2006BUT0-PSS-1YR	HS6FM2006BUT0-PSS-1YR	Annual Maintenance PSS (HS6FM2006BUT0)		\$699	Each	10%		\$629	Other	F1	
HS6FM2006BUT1-PSS-1YR	HS6FM2006BUT1-PSS-1YR	Annual Maintenance PSS (HS6FM2006BUT1)		\$603	Each	10%		\$542	Other	F1	
HS6FM2006BUT2-PSS-1YR	HS6FM2006BUT2-PSS-1YR	Annual Maintenance PSS (HS6FM2006BUT2)		\$569	Each	10%		\$512	Other	F1	
HS6FM2007BT0-PSS-1YR	HS6FM2007BT0-PSS-1YR	Annual Maintenance PSS (HS6FM2007BT0)		\$667	Each	10%		\$600	Other	F1	
HS6FM2007BT1-PSS-1YR	HS6FM2007BT1-PSS-1YR	Annual Maintenance PSS (HS6FM2007BT1)		\$572	Each	10%		\$515	Other	F1	
HS6FM2007BT2-PSS-1YR	HS6FM2007BT2-PSS-1YR	Annual Maintenance PSS (HS6FM2007BT2)		\$548	Each	10%		\$494	Other	F1	
HS6FM2007BT3-PSS-1YR	HS6FM2007BT3-PSS-1YR	Annual Maintenance PSS (HS6FM2007BT3)		\$524	Each	10%		\$471	Other	F1	
HS6FM2007BT4-PSS-1YR	HS6FM2007BT4-PSS-1YR	Annual Maintenance PSS (HS6FM2007BT4)		\$501	Each	10%		\$451	Other	F1	
HS6FM2007BTUT0-PSS-1YR	HS6FM2007BTUT0-PSS-1YR	Annual Maintenance PSS (HS6FM2007BTUT0)		\$699	Each	10%		\$629	Other	F1	
HS6FM2007BTUT1-PSS-1YR	HS6FM2007BTUT1-PSS-1YR	Annual Maintenance PSS (HS6FM2007BTUT1)		\$603	Each	10%		\$542	Other	F1	
HS6FM2007BTUT2-PSS-1YR	HS6FM2007BTUT2-PSS-1YR	Annual Maintenance PSS (HS6FM2007BTUT2)		\$569	Each	10%		\$512	Other	F1	
HS6FM2007BUT0-PSS-1YR	HS6FM2007BUT0-PSS-1YR	Annual Maintenance PSS (HS6FM2007BUT0)		\$699	Each	10%		\$629	Other	F1	
HS6FM2007BUT1-PSS-1YR	HS6FM2007BUT1-PSS-1YR	Annual Maintenance PSS (HS6FM2007BUT1)		\$603	Each	10%		\$542	Other	F1	
HS6FM2007BUT2-PSS-1YR	HS6FM2007BUT2-PSS-1YR	Annual Maintenance PSS (HS6FM2007BUT2)		\$569	Each	10%		\$512	Other	F1	
HS6FM200FBT0-PSS-1YR	HS6FM200FBT0-PSS-1YR	Annual Maintenance PSS (HS6FM200FBT0)		\$667	Each	10%		\$600	Other	F1	
HS6FM200FBT1-PSS-1YR	HS6FM200FBT1-PSS-1YR	Annual Maintenance PSS (HS6FM200FBT1)		\$572	Each	10%		\$515	Other	F1	
HS6FM200FBT2-PSS-1YR	HS6FM200FBT2-PSS-1YR	Annual Maintenance PSS (HS6FM200FBT2)		\$548	Each	10%		\$494	Other	F1	
HS6FM200FBT3-PSS-1YR	HS6FM200FBT3-PSS-1YR	Annual Maintenance PSS (HS6FM200FBT3)		\$524	Each	10%		\$471	Other	F1	
HS6FM200FBT4-PSS-1YR	HS6FM200FBT4-PSS-1YR	Annual Maintenance PSS (HS6FM200FBT4)		\$501	Each	10%		\$451	Other	F1	
HS6FM200FBTUT0-PSS-1YR	HS6FM200FBTUT0-PSS-1YR	Annual Maintenance PSS (HS6FM200FBTUT0)		\$699	Each	10%		\$629	Other	F1	
HS6FM200FBTUT1-PSS-1YR	HS6FM200FBTUT1-PSS-1YR	Annual Maintenance PSS (HS6FM200FBTUT1)		\$603	Each	10%		\$542	Other	F1	
HS6FM200FBTUT2-PSS-1YR	HS6FM200FBTUT2-PSS-1YR	Annual Maintenance PSS (HS6FM200FBTUT2)		\$569	Each	10%		\$512	Other	F1	
HS6FM200FBU0-PSS-1YR	HS6FM200FBU0-PSS-1YR	Annual Maintenance PSS (HS6FM200FBU0)		\$699	Each	10%		\$629	Other	F1	
HS6FM200FBU1-PSS-1YR	HS6FM200FBU1-PSS-1YR	Annual Maintenance PSS (HS6FM200FBU1)		\$603	Each	10%		\$542	Other	F1	
HS6FM200FBU2-PSS-1YR	HS6FM200FBU2-PSS-1YR	Annual Maintenance PSS (HS6FM200FBU2)		\$569	Each	10%		\$512	Other	F1	
HS6FM200SB-PSS-1YR	HS6FM200SB-PSS-1YR	Annual Maintenance PSS (HS6FM200SB)		\$667	Each	10%		\$600	Other	F1	
HS6FM200SBU-PSS-1YR	HS6FM200SBU-PSS-1YR	Annual Maintenance PSS (HS6FM200SBU)		\$699	Each	10%		\$629	Other	F1	
HS6FM4001BT0-PSS-1YR	HS6FM4001BT0-PSS-1YR	Annual Maintenance PSS (HS6FM4001BT0)		\$1,269	Each	10%		\$1,142	Other	F1	
HS6FM4001BT1-PSS-1YR	HS6FM4001BT1-PSS-1YR	Annual Maintenance PSS (HS6FM4001BT1)		\$996	Each	10%		\$896	Other	F1	
HS6FM4001BT2-PSS-1YR	HS6FM4001BT2-PSS-1YR	Annual Maintenance PSS (HS6FM4001BT2)		\$951	Each	10%		\$856	Other	F1	
HS6FM4001BT3-PSS-1YR	HS6FM4001BT3-PSS-1YR	Annual Maintenance PSS (HS6FM4001BT3)		\$906	Each	10%		\$816	Other	F1	
HS6FM4001BT4-PSS-1YR	HS6FM4001BT4-PSS-1YR	Annual Maintenance PSS (HS6FM4001BT4)		\$861	Each	10%		\$775	Other	F1	
HS6FM4001BTUT0-PSS-1YR	HS6FM4001BTUT0-PSS-1YR	Annual Maintenance PSS (HS6FM4001BTUT0)		\$1,328	Each	10%		\$1,195	Other	F1	
HS6FM4001BTUT1-PSS-1YR	HS6FM4001BTUT1-PSS-1YR	Annual Maintenance PSS (HS6FM4001BTUT1)		\$1,034	Each	10%		\$931	Other	F1	
HS6FM4001BTUT2-PSS-1YR	HS6FM4001BTUT2-PSS-1YR	Annual Maintenance PSS (HS6FM4001BTUT2)		\$995	Each	10%		\$896	Other	F1	
HS6FM4001BUT0-PSS-1YR	HS6FM4001BUT0-PSS-1YR	Annual Maintenance PSS (HS6FM4001BUT0)		\$1,328	Each	10%		\$1,195	Other	F1	
HS6FM4001BUT1-PSS-1YR	HS6FM4001BUT1-PSS-1YR	Annual Maintenance PSS (HS6FM4001BUT1)		\$1,034	Each	10%		\$931	Other	F1	
HS6FM4001BUT2-PSS-1YR	HS6FM4001BUT2-PSS-1YR	Annual Maintenance PSS (HS6FM4001BUT2)		\$995	Each	10%		\$896	Other	F1	
HS6FM4005BT0-PSS-1YR	HS6FM4005BT0-PSS-1YR	Annual Maintenance PSS (HS6FM4005BT0)		\$1,269	Each	10%		\$1,142	Other	F1	
HS6FM4005BT1-PSS-1YR	HS6FM4005BT1-PSS-1YR	Annual Maintenance PSS (HS6FM4005BT1)		\$996	Each	10%		\$896	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	Product Category (if applicable)
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
HS6FM4005BT2-PSS-1YR	HS6FM4005BT2-PSS-1YR		Annual Maintenance PSS (HS6FM4005BT2)	\$951	Each	10%	\$856 Other	F1
HS6FM4005BT3-PSS-1YR	HS6FM4005BT3-PSS-1YR		Annual Maintenance PSS (HS6FM4005BT3)	\$906	Each	10%	\$816 Other	F1
HS6FM4005BT4-PSS-1YR	HS6FM4005BT4-PSS-1YR		Annual Maintenance PSS (HS6FM4005BT4)	\$861	Each	10%	\$775 Other	F1
HS6FM4005BTUT0-PSS-1YR	HS6FM4005BTUT0-PSS-1YR		Annual Maintenance PSS (HS6FM4005BTUT0)	\$1,328	Each	10%	\$1,195 Other	F1
HS6FM4005BTUT1-PSS-1YR	HS6FM4005BTUT1-PSS-1YR		Annual Maintenance PSS (HS6FM4005BTUT1)	\$1,034	Each	10%	\$931 Other	F1
HS6FM4005BTUT2-PSS-1YR	HS6FM4005BTUT2-PSS-1YR		Annual Maintenance PSS (HS6FM4005BTUT2)	\$995	Each	10%	\$896 Other	F1
HS6FM4005BUT0-PSS-1YR	HS6FM4005BUT0-PSS-1YR		Annual Maintenance PSS (HS6FM4005BUT0)	\$1,328	Each	10%	\$1,195 Other	F1
HS6FM4005BUT1-PSS-1YR	HS6FM4005BUT1-PSS-1YR		Annual Maintenance PSS (HS6FM4005BUT1)	\$1,034	Each	10%	\$931 Other	F1
HS6FM4005BUT2-PSS-1YR	HS6FM4005BUT2-PSS-1YR		Annual Maintenance PSS (HS6FM4005BUT2)	\$995	Each	10%	\$896 Other	F1
HS6FM4006BT0-PSS-1YR	HS6FM4006BT0-PSS-1YR		Annual Maintenance PSS (HS6FM4006BT0)	\$1,269	Each	10%	\$1,142 Other	F1
HS6FM4006BT1-PSS-1YR	HS6FM4006BT1-PSS-1YR		Annual Maintenance PSS (HS6FM4006BT1)	\$996	Each	10%	\$896 Other	F1
HS6FM4006BT2-PSS-1YR	HS6FM4006BT2-PSS-1YR		Annual Maintenance PSS (HS6FM4006BT2)	\$951	Each	10%	\$856 Other	F1
HS6FM4006BT3-PSS-1YR	HS6FM4006BT3-PSS-1YR		Annual Maintenance PSS (HS6FM4006BT3)	\$906	Each	10%	\$816 Other	F1
HS6FM4006BT4-PSS-1YR	HS6FM4006BT4-PSS-1YR		Annual Maintenance PSS (HS6FM4006BT4)	\$861	Each	10%	\$775 Other	F1
HS6FM4006BTUT0-PSS-1YR	HS6FM4006BTUT0-PSS-1YR		Annual Maintenance PSS (HS6FM4006BTUT0)	\$1,328	Each	10%	\$1,195 Other	F1
HS6FM4006BTUT1-PSS-1YR	HS6FM4006BTUT1-PSS-1YR		Annual Maintenance PSS (HS6FM4006BTUT1)	\$1,034	Each	10%	\$931 Other	F1
HS6FM4006BTUT2-PSS-1YR	HS6FM4006BTUT2-PSS-1YR		Annual Maintenance PSS (HS6FM4006BTUT2)	\$995	Each	10%	\$896 Other	F1
HS6FM4006BUT0-PSS-1YR	HS6FM4006BUT0-PSS-1YR		Annual Maintenance PSS (HS6FM4006BUT0)	\$1,328	Each	10%	\$1,195 Other	F1
HS6FM4006BUT1-PSS-1YR	HS6FM4006BUT1-PSS-1YR		Annual Maintenance PSS (HS6FM4006BUT1)	\$1,034	Each	10%	\$931 Other	F1
HS6FM4006BUT2-PSS-1YR	HS6FM4006BUT2-PSS-1YR		Annual Maintenance PSS (HS6FM4006BUT2)	\$995	Each	10%	\$896 Other	F1
HS6FM4007BT0-PSS-1YR	HS6FM4007BT0-PSS-1YR		Annual Maintenance PSS (HS6FM4007BT0)	\$1,269	Each	10%	\$1,142 Other	F1
HS6FM4007BT1-PSS-1YR	HS6FM4007BT1-PSS-1YR		Annual Maintenance PSS (HS6FM4007BT1)	\$996	Each	10%	\$896 Other	F1
HS6FM4007BT2-PSS-1YR	HS6FM4007BT2-PSS-1YR		Annual Maintenance PSS (HS6FM4007BT2)	\$951	Each	10%	\$856 Other	F1
HS6FM4007BT3-PSS-1YR	HS6FM4007BT3-PSS-1YR		Annual Maintenance PSS (HS6FM4007BT3)	\$906	Each	10%	\$816 Other	F1
HS6FM4007BT4-PSS-1YR	HS6FM4007BT4-PSS-1YR		Annual Maintenance PSS (HS6FM4007BT4)	\$861	Each	10%	\$775 Other	F1
HS6FM4007BTUT0-PSS-1YR	HS6FM4007BTUT0-PSS-1YR		Annual Maintenance PSS (HS6FM4007BTUT0)	\$1,328	Each	10%	\$1,195 Other	F1
HS6FM4007BTUT1-PSS-1YR	HS6FM4007BTUT1-PSS-1YR		Annual Maintenance PSS (HS6FM4007BTUT1)	\$1,034	Each	10%	\$931 Other	F1
HS6FM4007BTUT2-PSS-1YR	HS6FM4007BTUT2-PSS-1YR		Annual Maintenance PSS (HS6FM4007BTUT2)	\$995	Each	10%	\$896 Other	F1
HS6FM4007BUT0-PSS-1YR	HS6FM4007BUT0-PSS-1YR		Annual Maintenance PSS (HS6FM4007BUT0)	\$1,328	Each	10%	\$1,195 Other	F1
HS6FM4007BUT1-PSS-1YR	HS6FM4007BUT1-PSS-1YR		Annual Maintenance PSS (HS6FM4007BUT1)	\$1,034	Each	10%	\$931 Other	F1
HS6FM4007BUT2-PSS-1YR	HS6FM4007BUT2-PSS-1YR		Annual Maintenance PSS (HS6FM4007BUT2)	\$995	Each	10%	\$896 Other	F1
HS6FM400FBT0-PSS-1YR	HS6FM400FBT0-PSS-1YR		Annual Maintenance PSS (HS6FM400FBT0)	\$1,269	Each	10%	\$1,142 Other	F1
HS6FM400FBT1-PSS-1YR	HS6FM400FBT1-PSS-1YR		Annual Maintenance PSS (HS6FM400FBT1)	\$996	Each	10%	\$896 Other	F1
HS6FM400FBT2-PSS-1YR	HS6FM400FBT2-PSS-1YR		Annual Maintenance PSS (HS6FM400FBT2)	\$951	Each	10%	\$856 Other	F1
HS6FM400FBT3-PSS-1YR	HS6FM400FBT3-PSS-1YR		Annual Maintenance PSS (HS6FM400FBT3)	\$906	Each	10%	\$816 Other	F1
HS6FM400FBT4-PSS-1YR	HS6FM400FBT4-PSS-1YR		Annual Maintenance PSS (HS6FM400FBT4)	\$861	Each	10%	\$775 Other	F1
HS6FM400FBTUT0-PSS-1YR	HS6FM400FBTUT0-PSS-1YR		Annual Maintenance PSS (HS6FM400FBTUT0)	\$1,328	Each	10%	\$1,195 Other	F1
HS6FM400FBTUT1-PSS-1YR	HS6FM400FBTUT1-PSS-1YR		Annual Maintenance PSS (HS6FM400FBTUT1)	\$1,034	Each	10%	\$931 Other	F1
HS6FM400FBTUT2-PSS-1YR	HS6FM400FBTUT2-PSS-1YR		Annual Maintenance PSS (HS6FM400FBTUT2)	\$995	Each	10%	\$896 Other	F1
HS6FM400FBUT0-PSS-1YR	HS6FM400FBUT0-PSS-1YR		Annual Maintenance PSS (HS6FM400FBUT0)	\$1,328	Each	10%	\$1,195 Other	F1
HS6FM400FBUT1-PSS-1YR	HS6FM400FBUT1-PSS-1YR		Annual Maintenance PSS (HS6FM400FBUT1)	\$1,034	Each	10%	\$931 Other	F1
HS6FM400FBUT2-PSS-1YR	HS6FM400FBUT2-PSS-1YR		Annual Maintenance PSS (HS6FM400FBUT2)	\$995	Each	10%	\$896 Other	F1
HS6FM400SB-PSS-1YR	HS6FM400SB-PSS-1YR		Annual Maintenance PSS (HS6FM400SB)	\$1,269	Each	10%	\$1,142 Other	F1
HS6FM400SBU-PSS-1YR	HS6FM400SBU-PSS-1YR		Annual Maintenance PSS (HS6FM400SBU)	\$1,328	Each	10%	\$1,195 Other	F1
HS6FM8001BT0-PSS-1YR	HS6FM8001BT0-PSS-1YR		Annual Maintenance PSS (HS6FM8001BT0)	\$2,237	Each	10%	\$2,014 Other	F1
HS6FM8001BT1-PSS-1YR	HS6FM8001BT1-PSS-1YR		Annual Maintenance PSS (HS6FM8001BT1)	\$1,518	Each	10%	\$1,366 Other	F1
HS6FM8001BT2-PSS-1YR	HS6FM8001BT2-PSS-1YR		Annual Maintenance PSS (HS6FM8001BT2)	\$1,438	Each	10%	\$1,294 Other	F1
HS6FM8001BT3-PSS-1YR	HS6FM8001BT3-PSS-1YR		Annual Maintenance PSS (HS6FM8001BT3)	\$1,358	Each	10%	\$1,222 Other	F1
HS6FM8001BT4-PSS-1YR	HS6FM8001BT4-PSS-1YR		Annual Maintenance PSS (HS6FM8001BT4)	\$1,358	Each	10%	\$1,222 Other	F1
HS6FM8001BTUT0-PSS-1YR	HS6FM8001BTUT0-PSS-1YR		Annual Maintenance PSS (HS6FM8001BTUT0)	\$2,341	Each	10%	\$2,107 Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
HS6FM8001BTUT1-PSS-1YR	HS6FM8001BTUT1-PSS-1YR		Annual Maintenance PSS (HS6FM8001BTUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM8001BTUT2-PSS-1YR	HS6FM8001BTUT2-PSS-1YR		Annual Maintenance PSS (HS6FM8001BTUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM8001BUT0-PSS-1YR	HS6FM8001BUT0-PSS-1YR		Annual Maintenance PSS (HS6FM8001BUT0)	\$2,341	Each	10%	\$2,107	Other	F1
HS6FM8001BUT1-PSS-1YR	HS6FM8001BUT1-PSS-1YR		Annual Maintenance PSS (HS6FM8001BUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM8001BUT2-PSS-1YR	HS6FM8001BUT2-PSS-1YR		Annual Maintenance PSS (HS6FM8001BUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM8005BT0-PSS-1YR	HS6FM8005BT0-PSS-1YR		Annual Maintenance PSS (HS6FM8005BT0)	\$2,237	Each	10%	\$2,014	Other	F1
HS6FM8005BT1-PSS-1YR	HS6FM8005BT1-PSS-1YR		Annual Maintenance PSS (HS6FM8005BT1)	\$1,518	Each	10%	\$1,366	Other	F1
HS6FM8005BT2-PSS-1YR	HS6FM8005BT2-PSS-1YR		Annual Maintenance PSS (HS6FM8005BT2)	\$1,438	Each	10%	\$1,294	Other	F1
HS6FM8005BT3-PSS-1YR	HS6FM8005BT3-PSS-1YR		Annual Maintenance PSS (HS6FM8005BT3)	\$1,358	Each	10%	\$1,222	Other	F1
HS6FM8005BT4-PSS-1YR	HS6FM8005BT4-PSS-1YR		Annual Maintenance PSS (HS6FM8005BT4)	\$1,358	Each	10%	\$1,222	Other	F1
HS6FM8005BTUT0-PSS-1YR	HS6FM8005BTUT0-PSS-1YR		Annual Maintenance PSS (HS6FM8005BTUT0)	\$2,341	Each	10%	\$2,107	Other	F1
HS6FM8005BTUT1-PSS-1YR	HS6FM8005BTUT1-PSS-1YR		Annual Maintenance PSS (HS6FM8005BTUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM8005BTUT2-PSS-1YR	HS6FM8005BTUT2-PSS-1YR		Annual Maintenance PSS (HS6FM8005BTUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM8005BUT0-PSS-1YR	HS6FM8005BUT0-PSS-1YR		Annual Maintenance PSS (HS6FM8005BUT0)	\$2,341	Each	10%	\$2,107	Other	F1
HS6FM8005BUT1-PSS-1YR	HS6FM8005BUT1-PSS-1YR		Annual Maintenance PSS (HS6FM8005BUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM8005BUT2-PSS-1YR	HS6FM8005BUT2-PSS-1YR		Annual Maintenance PSS (HS6FM8005BUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM8006BT0-PSS-1YR	HS6FM8006BT0-PSS-1YR		Annual Maintenance PSS (HS6FM8006BT0)	\$2,237	Each	10%	\$2,014	Other	F1
HS6FM8006BT1-PSS-1YR	HS6FM8006BT1-PSS-1YR		Annual Maintenance PSS (HS6FM8006BT1)	\$1,518	Each	10%	\$1,366	Other	F1
HS6FM8006BT2-PSS-1YR	HS6FM8006BT2-PSS-1YR		Annual Maintenance PSS (HS6FM8006BT2)	\$1,438	Each	10%	\$1,294	Other	F1
HS6FM8006BT3-PSS-1YR	HS6FM8006BT3-PSS-1YR		Annual Maintenance PSS (HS6FM8006BT3)	\$1,358	Each	10%	\$1,222	Other	F1
HS6FM8006BT4-PSS-1YR	HS6FM8006BT4-PSS-1YR		Annual Maintenance PSS (HS6FM8006BT4)	\$1,358	Each	10%	\$1,222	Other	F1
HS6FM8006BTUT0-PSS-1YR	HS6FM8006BTUT0-PSS-1YR		Annual Maintenance PSS (HS6FM8006BTUT0)	\$2,341	Each	10%	\$2,107	Other	F1
HS6FM8006BTUT1-PSS-1YR	HS6FM8006BTUT1-PSS-1YR		Annual Maintenance PSS (HS6FM8006BTUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM8006BTUT2-PSS-1YR	HS6FM8006BTUT2-PSS-1YR		Annual Maintenance PSS (HS6FM8006BTUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM8006BUT0-PSS-1YR	HS6FM8006BUT0-PSS-1YR		Annual Maintenance PSS (HS6FM8006BUT0)	\$2,341	Each	10%	\$2,107	Other	F1
HS6FM8006BUT1-PSS-1YR	HS6FM8006BUT1-PSS-1YR		Annual Maintenance PSS (HS6FM8006BUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM8006BUT2-PSS-1YR	HS6FM8006BUT2-PSS-1YR		Annual Maintenance PSS (HS6FM8006BUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM8007BT0-PSS-1YR	HS6FM8007BT0-PSS-1YR		Annual Maintenance PSS (HS6FM8007BT0)	\$2,237	Each	10%	\$2,014	Other	F1
HS6FM8007BT1-PSS-1YR	HS6FM8007BT1-PSS-1YR		Annual Maintenance PSS (HS6FM8007BT1)	\$1,518	Each	10%	\$1,366	Other	F1
HS6FM8007BT2-PSS-1YR	HS6FM8007BT2-PSS-1YR		Annual Maintenance PSS (HS6FM8007BT2)	\$1,438	Each	10%	\$1,294	Other	F1
HS6FM8007BT3-PSS-1YR	HS6FM8007BT3-PSS-1YR		Annual Maintenance PSS (HS6FM8007BT3)	\$1,358	Each	10%	\$1,222	Other	F1
HS6FM8007BT4-PSS-1YR	HS6FM8007BT4-PSS-1YR		Annual Maintenance PSS (HS6FM8007BT4)	\$1,358	Each	10%	\$1,222	Other	F1
HS6FM8007BTUT0-PSS-1YR	HS6FM8007BTUT0-PSS-1YR		Annual Maintenance PSS (HS6FM8007BTUT0)	\$2,341	Each	10%	\$2,107	Other	F1
HS6FM8007BTUT1-PSS-1YR	HS6FM8007BTUT1-PSS-1YR		Annual Maintenance PSS (HS6FM8007BTUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM8007BTUT2-PSS-1YR	HS6FM8007BTUT2-PSS-1YR		Annual Maintenance PSS (HS6FM8007BTUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM8007BUT0-PSS-1YR	HS6FM8007BUT0-PSS-1YR		Annual Maintenance PSS (HS6FM8007BUT0)	\$2,341	Each	10%	\$2,107	Other	F1
HS6FM8007BUT1-PSS-1YR	HS6FM8007BUT1-PSS-1YR		Annual Maintenance PSS (HS6FM8007BUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM8007BUT2-PSS-1YR	HS6FM8007BUT2-PSS-1YR		Annual Maintenance PSS (HS6FM8007BUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM800FBT0-PSS-1YR	HS6FM800FBT0-PSS-1YR		Annual Maintenance PSS (HS6FM800FBT0)	\$2,237	Each	10%	\$2,014	Other	F1
HS6FM800FBT1-PSS-1YR	HS6FM800FBT1-PSS-1YR		Annual Maintenance PSS (HS6FM800FBT1)	\$1,518	Each	10%	\$1,366	Other	F1
HS6FM800FBT2-PSS-1YR	HS6FM800FBT2-PSS-1YR		Annual Maintenance PSS (HS6FM800FBT2)	\$1,438	Each	10%	\$1,294	Other	F1
HS6FM800FBT3-PSS-1YR	HS6FM800FBT3-PSS-1YR		Annual Maintenance PSS (HS6FM800FBT3)	\$1,358	Each	10%	\$1,222	Other	F1
HS6FM800FBT4-PSS-1YR	HS6FM800FBT4-PSS-1YR		Annual Maintenance PSS (HS6FM800FBT4)	\$1,358	Each	10%	\$1,222	Other	F1
HS6FM800FBTUT0-PSS-1YR	HS6FM800FBTUT0-PSS-1YR		Annual Maintenance PSS (HS6FM800FBTUT0)	\$2,341	Each	10%	\$2,107	Other	F1
HS6FM800FBTUT1-PSS-1YR	HS6FM800FBTUT1-PSS-1YR		Annual Maintenance PSS (HS6FM800FBTUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM800FBTUT2-PSS-1YR	HS6FM800FBTUT2-PSS-1YR		Annual Maintenance PSS (HS6FM800FBTUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM800FBUT0-PSS-1YR	HS6FM800FBUT0-PSS-1YR		Annual Maintenance PSS (HS6FM800FBUT0)	\$2,341	Each	10%	\$2,107	Other	F1
HS6FM800FBUT1-PSS-1YR	HS6FM800FBUT1-PSS-1YR		Annual Maintenance PSS (HS6FM800FBUT1)	\$1,576	Each	10%	\$1,419	Other	F1
HS6FM800FBUT2-PSS-1YR	HS6FM800FBUT2-PSS-1YR		Annual Maintenance PSS (HS6FM800FBUT2)	\$1,505	Each	10%	\$1,354	Other	F1
HS6FM800SB-PSS-1YR	HS6FM800SB-PSS-1YR		Annual Maintenance PSS (HS6FM800SB)	\$2,237	Each	10%	\$2,014	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
HS6FM800SBU-PSS-1YR	HS6FM800SBU-PSS-1YR	Annual Maintenance PSS (HS6FM800SBU)		\$2,341	Each	10%	\$2,107	Other	F1
HT67220001BTU-PSS-1YR	HT67220001BTU-PSS-1YR	Annual Maintenance PSS (HT67220001BTU)		\$204	Each	10%	\$183	Other	F1
HT67220001BTU-PSS-1YR	HT67220001BTU-PSS-1YR	Annual Maintenance PSS (HT67220001BTU)		\$204	Each	10%	\$183	Other	F1
HT67220005BTU-PSS-1YR	HT67220005BTU-PSS-1YR	Annual Maintenance PSS (HT67220005BTU)		\$204	Each	10%	\$183	Other	F1
HT67220005BTU-PSS-1YR	HT67220005BTU-PSS-1YR	Annual Maintenance PSS (HT67220005BTU)		\$204	Each	10%	\$183	Other	F1
HT67220006BTU-PSS-1YR	HT67220006BTU-PSS-1YR	Annual Maintenance PSS (HT67220006BTU)		\$204	Each	10%	\$183	Other	F1
HT67220006BTU-PSS-1YR	HT67220006BTU-PSS-1YR	Annual Maintenance PSS (HT67220006BTU)		\$204	Each	10%	\$183	Other	F1
HT67220007BTU-PSS-1YR	HT67220007BTU-PSS-1YR	Annual Maintenance PSS (HT67220007BTU)		\$204	Each	10%	\$183	Other	F1
HT67220007BTU-PSS-1YR	HT67220007BTU-PSS-1YR	Annual Maintenance PSS (HT67220007BTU)		\$204	Each	10%	\$183	Other	F1
HT6722000FBU-PSS-1YR	HT6722000FBU-PSS-1YR	Annual Maintenance PSS (HT6722000FBU)		\$204	Each	10%	\$183	Other	F1
HT6722000FBU-PSS-1YR	HT6722000FBU-PSS-1YR	Annual Maintenance PSS (HT6722000FBU)		\$204	Each	10%	\$183	Other	F1
HT6722000SBU-PSS-1YR	HT6722000SBU-PSS-1YR	Annual Maintenance PSS (HT6722000SBU)		\$204	Each	10%	\$183	Other	F1
HT6722000SBU-PSS-1YR	HT6722000SBU-PSS-1YR	Annual Maintenance PSS (HT6722000SBU)		\$204	Each	10%	\$183	Other	F1
HT67240001BTU-PSS-1YR	HT67240001BTU-PSS-1YR	Annual Maintenance PSS (HT67240001BTU)		\$356	Each	10%	\$321	Other	F1
HT67240001BTU-PSS-1YR	HT67240001BTU-PSS-1YR	Annual Maintenance PSS (HT67240001BTU)		\$356	Each	10%	\$321	Other	F1
HT67240005BTU-PSS-1YR	HT67240005BTU-PSS-1YR	Annual Maintenance PSS (HT67240005BTU)		\$356	Each	10%	\$321	Other	F1
HT67240005BTU-PSS-1YR	HT67240005BTU-PSS-1YR	Annual Maintenance PSS (HT67240005BTU)		\$356	Each	10%	\$321	Other	F1
HT67240006BTU-PSS-1YR	HT67240006BTU-PSS-1YR	Annual Maintenance PSS (HT67240006BTU)		\$356	Each	10%	\$321	Other	F1
HT67240006BTU-PSS-1YR	HT67240006BTU-PSS-1YR	Annual Maintenance PSS (HT67240006BTU)		\$356	Each	10%	\$321	Other	F1
HT67240007BTU-PSS-1YR	HT67240007BTU-PSS-1YR	Annual Maintenance PSS (HT67240007BTU)		\$356	Each	10%	\$321	Other	F1
HT67240007BTU-PSS-1YR	HT67240007BTU-PSS-1YR	Annual Maintenance PSS (HT67240007BTU)		\$356	Each	10%	\$321	Other	F1
HT6724000FBU-PSS-1YR	HT6724000FBU-PSS-1YR	Annual Maintenance PSS (HT6724000FBU)		\$356	Each	10%	\$321	Other	F1
HT6724000FBU-PSS-1YR	HT6724000FBU-PSS-1YR	Annual Maintenance PSS (HT6724000FBU)		\$356	Each	10%	\$321	Other	F1
HT6724000SBU-PSS-1YR	HT6724000SBU-PSS-1YR	Annual Maintenance PSS (HT6724000SBU)		\$356	Each	10%	\$321	Other	F1
HT6724000SBU-PSS-1YR	HT6724000SBU-PSS-1YR	Annual Maintenance PSS (HT6724000SBU)		\$356	Each	10%	\$321	Other	F1
IA2000-10T-400G-2-PSS-1YR	IA2000-10T-400G-2-PSS-1YR	Annual Maintenance PSS (IA2000-10T-400G-2)		\$8,080	Each	10%	\$7,272	Other	F1
IA2000-10T-400G-PSS-1YR	IA2000-10T-400G-PSS-1YR	Annual Maintenance PSS (IA2000-10T-400G)		\$8,080	Each	10%	\$7,272	Other	F1
IA2000-10T-400G-VS-PSS-1YR	IA2000-10T-400G-VS-PSS-1YR	Annual Maintenance PSS (IA2000-10T-400G-VS)		\$3,822	Each	10%	\$3,440	Other	F1
IA2000-12T-800G-2-PSS-1YR	IA2000-12T-800G-2-PSS-1YR	Annual Maintenance PSS (IA2000-12T-800G-2)		\$10,103	Each	10%	\$9,093	Other	F1
IA2000-12T-800G-PSS-1YR	IA2000-12T-800G-PSS-1YR	Annual Maintenance PSS (IA2000-12T-800G)		\$10,103	Each	10%	\$9,093	Other	F1
IA2000-12T-800G-VS-PSS-1YR	IA2000-12T-800G-VS-PSS-1YR	Annual Maintenance PSS (IA2000-12T-800G-VS)		\$4,780	Each	10%	\$4,302	Other	F1
IA2000-E-10T-400G-PSS-1YR	IA2000-E-10T-400G-PSS-1YR	Annual Maintenance PSS (IA2000-E-10T-400G)		\$10,907	Each	10%	\$9,817	Other	F1
IA2000-E-12T-800G-PSS-1YR	IA2000-E-12T-800G-PSS-1YR	Annual Maintenance PSS (IA2000-E-12T-800G)		\$13,650	Each	10%	\$12,285	Other	F1
IA200-12T-800G-2-PSS-1YR	IA200-12T-800G-2-PSS-1YR	Annual Maintenance PSS (IA200-12T-800G-2)		\$9,450	Each	10%	\$8,505	Other	F1
IA200-12T-800G-PSS-1YR	IA200-12T-800G-PSS-1YR	Annual Maintenance PSS (IA200-12T-800G)		\$9,450	Each	10%	\$8,505	Other	F1
IA200-2T-400G-2-PSS-1YR	IA200-2T-400G-2-PSS-1YR	Annual Maintenance PSS (IA200-2T-400G-2)		\$3,575	Each	10%	\$3,217	Other	F1
IA200-2T-400G-PSS-1YR	IA200-2T-400G-PSS-1YR	Annual Maintenance PSS (IA200-2T-400G)		\$3,575	Each	10%	\$3,217	Other	F1
IA200-4T-400G-2-PSS-1YR	IA200-4T-400G-2-PSS-1YR	Annual Maintenance PSS (IA200-4T-400G-2)		\$4,344	Each	10%	\$3,910	Other	F1
IA200-4T-400G-PSS-1YR	IA200-4T-400G-PSS-1YR	Annual Maintenance PSS (IA200-4T-400G)		\$4,344	Each	10%	\$3,910	Other	F1
IA200-8T-400G-2-PSS-1YR	IA200-8T-400G-2-PSS-1YR	Annual Maintenance PSS (IA200-8T-400G-2)		\$6,140	Each	10%	\$5,526	Other	F1
IA200-8T-400G-PSS-1YR	IA200-8T-400G-PSS-1YR	Annual Maintenance PSS (IA200-8T-400G)		\$6,140	Each	10%	\$5,526	Other	F1
IA200-E-12T-800G-PSS-1YR	IA200-E-12T-800G-PSS-1YR	Annual Maintenance PSS (IA200-E-12T-800G)		\$12,763	Each	10%	\$11,487	Other	F1
IA200-E-2T-400G-PSS-1YR	IA200-E-2T-400G-PSS-1YR	Annual Maintenance PSS (IA200-E-2T-400G)		\$4,826	Each	10%	\$4,343	Other	F1
IA200-E-4T-400G-PSS-1YR	IA200-E-4T-400G-PSS-1YR	Annual Maintenance PSS (IA200-E-4T-400G)		\$5,865	Each	10%	\$5,278	Other	F1
IA200-E-8T-400G-PSS-1YR	IA200-E-8T-400G-PSS-1YR	Annual Maintenance PSS (IA200-E-8T-400G)		\$8,289	Each	10%	\$7,460	Other	F1
IBEIO-10GBE-PR-PSS-1YR	IBEIO-10GBE-PR-PSS-1YR	Annual Maintenance PSS (IBEIO-10GBE-PR)		\$84	Each	10%	\$76	Other	F1
IBEIO-10GBE-PSS-1YR	IBEIO-10GBE-PSS-1YR	Annual Maintenance PSS (IBEIO-10GBE)		\$236	Each	10%	\$212	Other	F1
IBEIO-40GBE-COM-F-PSS-1YR	IBEIO-40GBE-COM-F-PSS-1YR	Annual Maintenance PSS (IBEIO-40GBE-COM-F)		\$1,526	Each	10%	\$1,373	Other	F1
IBEIO-40GBE-F-PSS-1YR	IBEIO-40GBE-F-PSS-1YR	Annual Maintenance PSS (IBEIO-40GBE-F)		\$199	Each	10%	\$179	Other	F1
IBEIO-40GBE-PSS-1YR	IBEIO-40GBE-PSS-1YR	Annual Maintenance PSS (IBEIO-40GBE)		\$228	Each	10%	\$205	Other	F1
IBEIO-IB-40GBE-PSS-1YR	IBEIO-IB-40GBE-PSS-1YR	Annual Maintenance PSS (IBEIO-IB-40GBE)		\$781	Each	10%	\$703	Other	F1
IBEIO-IB40GE-F-PSS-1YR	IBEIO-IB40GE-F-PSS-1YR	Annual Maintenance PSS (IBEIO-IB40GE-F)		\$693	Each	10%	\$615	Other	F1
IBEIO-IBDDR-PR-PSS-1YR	IBEIO-IBDDR-PR-PSS-1YR	Annual Maintenance PSS (IBEIO-IBDDR-PR)		\$179	Each	10%	\$161	Other	F1
IBEIO-IBDDR-PSS-1YR	IBEIO-IBDDR-PSS-1YR	Annual Maintenance PSS (IBEIO-IBDDR)		\$378	Each	10%	\$340	Other	F1
ICH-DEEP-277V-PSS-1YR	ICH-DEEP-277V-PSS-1YR	Annual Maintenance PSS (ICH-DEEP-277V)		\$995	Each	10%	\$896	Other	F1
ICH-DEEP-EMC-PSS-1YR	ICH-DEEP-EMC-PSS-1YR	Annual Maintenance PSS (ICH-DEEP-EMC)		\$1,370	Each	10%	\$1,233	Other	F1
ICH-DEEP-PR-PSS-1YR	ICH-DEEP-PR-PSS-1YR	Annual Maintenance PSS (ICH-DEEP-PR)		\$471	Each	10%	\$424	Other	F1
ICH-DEEP-PSS-1YR	ICH-DEEP-PSS-1YR	Annual Maintenance PSS (ICH-DEEP)		\$1,365	Each	10%	\$1,229	Other	F1
ICH-DEEP-RACK-PSS-1YR	ICH-DEEP-RACK-PSS-1YR	Annual Maintenance PSS (ICH-DEEP-RACK)		\$1,339	Each	10%	\$1,205	Other	F1
ICH-NORM-277V-PSS-1YR	ICH-NORM-277V-PSS-1YR	Annual Maintenance PSS (ICH-NORM-277V)		\$976	Each	10%	\$878	Other	F1
ICH-NORM-EMC-F-PSS-1YR	ICH-NORM-EMC-F-PSS-1YR	Annual Maintenance PSS (ICH-NORM-EMC-F)		\$1,086	Each	10%	\$978	Other	F1
ICH-NORM-EMC-PSS-1YR	ICH-NORM-EMC-PSS-1YR	Annual Maintenance PSS (ICH-NORM-EMC)		\$1,314	Each	10%	\$1,182	Other	F1
ICH-NORM-F800-PSS-1YR	ICH-NORM-F800-PSS-1YR	Annual Maintenance PSS (ICH-NORM-F800)		\$1,082	Each	10%	\$974	Other	F1
ICH-NORM-PSS-1YR	ICH-NORM-PSS-1YR	Annual Maintenance PSS (ICH-NORM)		\$1,309	Each	10%	\$1,178	Other	F1
IDPA 5300 CUBE TLA-PSS-1YR	IDPA 5300 CUBE TLA-PSS-1YR	Annual Maintenance PSS (IDPA 5300 CUBE TLA)		\$7,276	Each	10%	\$6,548	Other	F1
IDPA 5800 CUBE TLA-PSS-1YR	IDPA 5800 CUBE TLA-PSS-1YR	Annual Maintenance PSS (IDPA 5800 CUBE TLA)		\$28,137	Each	10%	\$25,323	Other	F1
IDPA 8300 CUBE TLA-PSS-1YR	IDPA 8300 CUBE TLA-PSS-1YR	Annual Maintenance PSS (IDPA 8300 CUBE TLA)		\$121,642	Each	10%	\$109,478	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
IDPA 8300 NSW BASE-PSS-1YR	IDPA 8300 NSW BASE-PSS-1YR	IDPA 8300 NSW BASE-PSS-1YR	Annual Maintenance PSS (IDPA 8300 NSW BASE)		\$213,745	Each	10%	\$192,371	Other	F1
IDPA 8800 CUBE TLA-PSS-1YR	IDPA 8800 CUBE TLA-PSS-1YR	IDPA 8800 CUBE TLA-PSS-1YR	Annual Maintenance PSS (IDPA 8800 CUBE TLA)		\$231,916	Each	10%	\$208,724	Other	F1
IDPA 8800 NSW BASE-PSS-1YR	IDPA 8800 NSW BASE-PSS-1YR	IDPA 8800 NSW BASE-PSS-1YR	Annual Maintenance PSS (IDPA 8800 NSW BASE)		\$517,900	Each	10%	\$466,110	Other	F1
IDPA CAP PK 60TB-PSS-1YR	IDPA CAP PK 60TB-PSS-1YR	IDPA CAP PK 60TB-PSS-1YR	Annual Maintenance PSS (IDPA CAP PK 60TB)		\$53,289	Each	10%	\$47,960	Other	F1
IDPA DP5300 CUBE-PSS-1YR	IDPA DP5300 CUBE-PSS-1YR	IDPA DP5300 CUBE-PSS-1YR	Annual Maintenance PSS (IDPA DP5300 CUBE)		\$45,474	Each	10%	\$40,926	Other	F1
IDPA DP5800 CUBE-PSS-1YR	IDPA DP5800 CUBE-PSS-1YR	IDPA DP5800 CUBE-PSS-1YR	Annual Maintenance PSS (IDPA DP5800 CUBE)		\$123,632	Each	10%	\$111,268	Other	F1
IDPA DP8300 CUBE-PSS-1YR	IDPA DP8300 CUBE-PSS-1YR	IDPA DP8300 CUBE-PSS-1YR	Annual Maintenance PSS (IDPA DP8300 CUBE)		\$312,632	Each	10%	\$281,368	Other	F1
IDPA DP8800 CUBE-PSS-1YR	IDPA DP8800 CUBE-PSS-1YR	IDPA DP8800 CUBE-PSS-1YR	Annual Maintenance PSS (IDPA DP8800 CUBE)		\$852,632	Each	10%	\$767,368	Other	F1
IDPA NSW 60TB CAP-PSS-1YR	IDPA NSW 60TB CAP-PSS-1YR	IDPA NSW 60TB CAP-PSS-1YR	Annual Maintenance PSS (IDPA NSW 60TB CAP)		\$30,217	Each	10%	\$27,195	Other	F1
IDPA PK60TB TLA-PSS-1YR	IDPA PK60TB TLA-PSS-1YR	IDPA PK60TB TLA-PSS-1YR	Annual Maintenance PSS (IDPA PK60TB TLA)		\$5,542	Each	10%	\$4,988	Other	F1
IDSA-SRC-MC-PSS-1YR	IDSA-SRC-MC-PSS-1YR	IDSA-SRC-MC-PSS-1YR	Annual Maintenance PSS (IDSA-SRC-MC)		\$6,322	Each	10%	\$5,690	Other	F1
IDSA-TAR-MC-PSS-1YR	IDSA-TAR-MC-PSS-1YR	IDSA-TAR-MC-PSS-1YR	Annual Maintenance PSS (IDSA-TAR-MC)		\$3,161	Each	10%	\$2,845	Other	F1
IDS-SRC-MC-PSS-1YR	IDS-SRC-MC-PSS-1YR	IDS-SRC-MC-PSS-1YR	Annual Maintenance PSS (IDS-SRC-MC)		\$3,161	Each	10%	\$2,845	Other	F1
IDS-TAR-MC-PSS-1YR	IDS-TAR-MC-PSS-1YR	IDS-TAR-MC-PSS-1YR	Annual Maintenance PSS (IDS-TAR-MC)		\$1,581	Each	10%	\$1,422	Other	F1
IF800-1.6T-PR-PSS-1YR	IF800-1.6T-PR-PSS-1YR	IF800-1.6T-PR-PSS-1YR	Annual Maintenance PSS (IF800-1.6T-PR)		\$13,011	Each	10%	\$11,710	Other	F1
IF800-1.6T-PSS-1YR	IF800-1.6T-PSS-1YR	IF800-1.6T-PSS-1YR	Annual Maintenance PSS (IF800-1.6T)		\$17,354	Each	10%	\$15,619	Other	F1
IF800-15.4T-PR-PSS-1YR	IF800-15.4T-PR-PSS-1YR	IF800-15.4T-PR-PSS-1YR	Annual Maintenance PSS (IF800-15.4T-PR)		\$78,157	Each	10%	\$70,341	Other	F1
IF800-15.4T-PSS-1YR	IF800-15.4T-PSS-1YR	IF800-15.4T-PSS-1YR	Annual Maintenance PSS (IF800-15.4T)		\$103,550	Each	10%	\$93,195	Other	F1
IF800-3.2T-PR-PSS-1YR	IF800-3.2T-PR-PSS-1YR	IF800-3.2T-PR-PSS-1YR	Annual Maintenance PSS (IF800-3.2T-PR)		\$23,648	Each	10%	\$21,283	Other	F1
IF800-3.2T-PSS-1YR	IF800-3.2T-PSS-1YR	IF800-3.2T-PSS-1YR	Annual Maintenance PSS (IF800-3.2T)		\$30,976	Each	10%	\$27,879	Other	F1
IF800-3.8T-PSS-1YR	IF800-3.8T-PSS-1YR	IF800-3.8T-PSS-1YR	Annual Maintenance PSS (IF800-3.8T)		\$30,976	Each	10%	\$27,879	Other	F1
IF800-7.7T-PSS-1YR	IF800-7.7T-PSS-1YR	IF800-7.7T-PSS-1YR	Annual Maintenance PSS (IF800-7.7T)		\$56,200	Each	10%	\$50,580	Other	F1
IF800-E-1.6T-PSS-1YR	IF800-E-1.6T-PSS-1YR	IF800-E-1.6T-PSS-1YR	Annual Maintenance PSS (IF800-E-1.6T)		\$19,742	Each	10%	\$17,768	Other	F1
IF800-E-15.4T-PSS-1YR	IF800-E-15.4T-PSS-1YR	IF800-E-15.4T-PSS-1YR	Annual Maintenance PSS (IF800-E-15.4T)		\$117,800	Each	10%	\$106,020	Other	F1
IF800-E-3.2T-PSS-1YR	IF800-E-3.2T-PSS-1YR	IF800-E-3.2T-PSS-1YR	Annual Maintenance PSS (IF800-E-3.2T)		\$35,240	Each	10%	\$31,716	Other	F1
IF800-E-3.8T-PSS-1YR	IF800-E-3.8T-PSS-1YR	IF800-E-3.8T-PSS-1YR	Annual Maintenance PSS (IF800-E-3.8T)		\$35,240	Each	10%	\$31,716	Other	F1
IF800-E-7.7T-PSS-1YR	IF800-E-7.7T-PSS-1YR	IF800-E-7.7T-PSS-1YR	Annual Maintenance PSS (IF800-E-7.7T)		\$63,934	Each	10%	\$57,541	Other	F1
IF810-15.4T-PSS-1YR	IF810-15.4T-PSS-1YR	IF810-15.4T-PSS-1YR	Annual Maintenance PSS (IF810-15.4T)		\$139,794	Each	10%	\$125,815	Other	F1
IF810-3.8T-PSS-1YR	IF810-3.8T-PSS-1YR	IF810-3.8T-PSS-1YR	Annual Maintenance PSS (IF810-3.8T)		\$41,820	Each	10%	\$37,638	Other	F1
IF810-7.7T-PSS-1YR	IF810-7.7T-PSS-1YR	IF810-7.7T-PSS-1YR	Annual Maintenance PSS (IF810-7.7T)		\$75,870	Each	10%	\$68,283	Other	F1
IF810-E-15.4T-PSS-1YR	IF810-E-15.4T-PSS-1YR	IF810-E-15.4T-PSS-1YR	Annual Maintenance PSS (IF810-E-15.4T)		\$159,030	Each	10%	\$143,127	Other	F1
IF810-E-3.8T-PSS-1YR	IF810-E-3.8T-PSS-1YR	IF810-E-3.8T-PSS-1YR	Annual Maintenance PSS (IF810-E-3.8T)		\$47,576	Each	10%	\$42,818	Other	F1
IF810-E-7.7T-PSS-1YR	IF810-E-7.7T-PSS-1YR	IF810-E-7.7T-PSS-1YR	Annual Maintenance PSS (IF810-E-7.7T)		\$86,312	Each	10%	\$77,681	Other	F1
IFEIO-10GBE-B-PR-PSS-1YR	IFEIO-10GBE-B-PR-PSS-1YR	IFEIO-10GBE-B-PR-PSS-1YR	Annual Maintenance PSS (IFEIO-10GBE-B-PR)		\$25	Each	10%	\$22	Other	F1
IFEIO-10GBE-B-PSS-1YR	IFEIO-10GBE-B-PSS-1YR	IFEIO-10GBE-B-PSS-1YR	Annual Maintenance PSS (IFEIO-10GBE-B)		\$65	Each	10%	\$59	Other	F1
IFEIO-10GBE-FC-PSS-1YR	IFEIO-10GBE-FC-PSS-1YR	IFEIO-10GBE-FC-PSS-1YR	Annual Maintenance PSS (IFEIO-10GBE-FC)		\$1,090	Each	10%	\$981	Other	F1
IFEIO-10GBE-F-PSS-1YR	IFEIO-10GBE-F-PSS-1YR	IFEIO-10GBE-F-PSS-1YR	Annual Maintenance PSS (IFEIO-10GBE-F)		\$195	Each	10%	\$175	Other	F1
IFEIO-10GBE-PR-PSS-1YR	IFEIO-10GBE-PR-PSS-1YR	IFEIO-10GBE-PR-PSS-1YR	Annual Maintenance PSS (IFEIO-10GBE-PR)		\$116	Each	10%	\$104	Other	F1
IFEIO-10GBE-PSS-1YR	IFEIO-10GBE-PSS-1YR	IFEIO-10GBE-PSS-1YR	Annual Maintenance PSS (IFEIO-10GBE)		\$236	Each	10%	\$212	Other	F1
IFEIO-10G-FC-F-PSS-1YR	IFEIO-10G-FC-F-PSS-1YR	IFEIO-10G-FC-F-PSS-1YR	Annual Maintenance PSS (IFEIO-10G-FC-F)		\$934	Each	10%	\$841	Other	F1
IFEIO-40GBE-F-PSS-1YR	IFEIO-40GBE-F-PSS-1YR	IFEIO-40GBE-F-PSS-1YR	Annual Maintenance PSS (IFEIO-40GBE-F)		\$209	Each	10%	\$188	Other	F1
IFEIO-40GBE-PSS-1YR	IFEIO-40GBE-PSS-1YR	IFEIO-40GBE-PSS-1YR	Annual Maintenance PSS (IFEIO-40GBE)		\$239	Each	10%	\$215	Other	F1
IH400-12T-1.6T-2-PSS-1YR	IH400-12T-1.6T-2-PSS-1YR	IH400-12T-1.6T-2-PSS-1YR	Annual Maintenance PSS (IH400-12T-1.6T-2)		\$7,593	Each	10%	\$6,825	Other	F1
IH400-12T-1.6T-PSS-1YR	IH400-12T-1.6T-PSS-1YR	IH400-12T-1.6T-PSS-1YR	Annual Maintenance PSS (IH400-12T-1.6T)		\$7,583	Each	10%	\$6,825	Other	F1
IH400-12T-3.2T-2-PSS-1YR	IH400-12T-3.2T-2-PSS-1YR	IH400-12T-3.2T-2-PSS-1YR	Annual Maintenance PSS (IH400-12T-3.2T-2)		\$8,727	Each	10%	\$7,854	Other	F1
IH400-12T-3.2T-PSS-1YR	IH400-12T-3.2T-PSS-1YR	IH400-12T-3.2T-PSS-1YR	Annual Maintenance PSS (IH400-12T-3.2T)		\$8,727	Each	10%	\$7,854	Other	F1
IH400-12T-800G-2-PSS-1YR	IH400-12T-800G-2-PSS-1YR	IH400-12T-800G-2-PSS-1YR	Annual Maintenance PSS (IH400-12T-800G-2)		\$7,070	Each	10%	\$6,363	Other	F1
IH400-12T-800G-PSS-1YR	IH400-12T-800G-PSS-1YR	IH400-12T-800G-PSS-1YR	Annual Maintenance PSS (IH400-12T-800G)		\$7,070	Each	10%	\$6,363	Other	F1
IH400-2T-1.6T-2-PSS-1YR	IH400-2T-1.6T-2-PSS-1YR	IH400-2T-1.6T-2-PSS-1YR	Annual Maintenance PSS (IH400-2T-1.6T-2)		\$4,808	Each	10%	\$4,327	Other	F1
IH400-2T-1.6T-PSS-1YR	IH400-2T-1.6T-PSS-1YR	IH400-2T-1.6T-PSS-1YR	Annual Maintenance PSS (IH400-2T-1.6T)		\$4,808	Each	10%	\$4,327	Other	F1
IH400-2T-3.2T-2-PSS-1YR	IH400-2T-3.2T-2-PSS-1YR	IH400-2T-3.2T-2-PSS-1YR	Annual Maintenance PSS (IH400-2T-3.2T-2)		\$5,749	Each	10%	\$5,174	Other	F1
IH400-2T-3.2T-PSS-1YR	IH400-2T-3.2T-PSS-1YR	IH400-2T-3.2T-PSS-1YR	Annual Maintenance PSS (IH400-2T-3.2T)		\$5,749	Each	10%	\$5,174	Other	F1
IH400-2T-800G-2-PSS-1YR	IH400-2T-800G-2-PSS-1YR	IH400-2T-800G-2-PSS-1YR	Annual Maintenance PSS (IH400-2T-800G-2)		\$4,337	Each	10%	\$3,903	Other	F1
IH400-2T-800G-PSS-1YR	IH400-2T-800G-PSS-1YR	IH400-2T-800G-PSS-1YR	Annual Maintenance PSS (IH400-2T-800G)		\$4,337	Each	10%	\$3,903	Other	F1
IH400-4T-1.6T-2-PSS-1YR	IH400-4T-1.6T-2-PSS-1YR	IH400-4T-1.6T-2-PSS-1YR	Annual Maintenance PSS (IH400-4T-1.6T-2)		\$5,348	Each	10%	\$4,813	Other	F1
IH400-4T-1.6T-PSS-1YR	IH400-4T-1.6T-PSS-1YR	IH400-4T-1.6T-PSS-1YR	Annual Maintenance PSS (IH400-4T-1.6T)		\$5,348	Each	10%	\$4,813	Other	F1
IH400-4T-3.2T-2-PSS-1YR	IH400-4T-3.2T-2-PSS-1YR	IH400-4T-3.2T-2-PSS-1YR	Annual Maintenance PSS (IH400-4T-3.2T-2)		\$6,289	Each	10%	\$5,680	Other	F1
IH400-4T-3.2T-PSS-1YR	IH400-4T-3.2T-PSS-1YR	IH400-4T-3.2T-PSS-1YR	Annual Maintenance PSS (IH400-4T-3.2T)		\$6,289	Each	10%	\$5,680	Other	F1
IH400-4T-800G-2-PSS-1YR	IH400-4T-800G-2-PSS-1YR	IH400-4T-800G-2-PSS-1YR	Annual Maintenance PSS (IH400-4T-800G-2)		\$4,877	Each	10%	\$4,389	Other	F1
IH400-4T-800G-PSS-1YR	IH400-4T-800G-PSS-1YR	IH400-4T-800G-PSS-1YR	Annual Maintenance PSS (IH400-4T-800G)		\$4,877	Each	10%	\$4,389	Other	F1
IH400-8T-1.6T-2-PSS-1YR	IH400-8T-1.6T-2-PSS-1YR	IH400-8T-1.6T-2-PSS-1YR	Annual Maintenance PSS (IH400-8T-1.6T-2)		\$7,373	Each	10%	\$6,636	Other	F1
IH400-8T-1.6T-PSS-1YR	IH400-8T-1.6T-PSS-1YR	IH400-8T-1.6T-PSS-1YR	Annual Maintenance PSS (IH400-8T-1.6T)		\$6,267	Each	10%	\$5,641	Other	F1
IH400-8T-3.2T-2-PSS-1YR	IH400-8T-3.2T-2-PSS-1YR	IH400-8T-3.2T-2-PSS-1YR	Annual Maintenance PSS (IH400-8T-3.2T-2)		\$8,314	Each	10%	\$7,483	Other	F1
IH400-8T-3.2T-PSS-1YR	IH400-8T-3.2T-PSS-1YR	IH400-8T-3.2T-PSS-1YR	Annual Maintenance PSS (IH400-8T-3.2T)		\$7,068	Each	10%	\$6,361	Other	F1
IH400-8T-800G-2-PSS-1YR	IH400-8T-800G-2-PSS-1YR	IH400-8T-800G-2-PSS-1YR	Annual Maintenance PSS (IH400-8T-800G-2)		\$6,902	Each	10%	\$6,212	Other	F1
IH400-8T-800G-PSS-1YR	IH400-8T-800G-PSS-1YR	IH400-8T-800G-PSS-1YR	Annual Maintenance PSS (IH400-8T-800G)		\$5,868	Each	10%	\$5,281	Other	F1
IH400-E-12T-1.6T-PSS-1YR	IH400-E-12T-1.6T-PSS-1YR	IH400-E-12T-1.6T-PSS-1YR	Annual Maintenance PSS (IH400-E-12T-1.6T)		\$10,243	Each	10%	\$9,219	Other	F1
IH400-E-12T-3.2T-PSS-1YR	IH400-E-12T-3.2T-PSS-1YR	IH400-E-12T-3.2T-PSS-1YR	Annual Maintenance PSS (IH400-E-12T-3.2T)		\$11,783	Each	10%	\$10,605	Other	F1
IH400-E-12T-800G-PSS-1YR	IH400-E-12T-800G-PSS-1YR	IH400-E-12T-800G-PSS-1YR	Annual Maintenance PSS (IH400-E-12T-800G)		\$9,567	Each	10%	\$8,610	Other	F1
IH400-E-2T-1.6T-PSS-1YR	IH400-E-2T-1.6T-PSS-1YR	IH400-E-2T-1.6T-PSS-1YR	Annual Maintenance PSS (IH400-E-2T-1.6T)		\$6,490	Each	10%	\$5,841	Other	F1
IH400-E-2T-3.2T-PSS-1YR	IH400-E-2T-3.2T-PSS-1YR	IH400-E-2T-3.2T-PSS-1YR	Annual Maintenance PSS (IH400-E-2T-3.2T)		\$7,761	Each	10%	\$6,985	Other	F1
IH400-E-2T-800G-PSS-1YR	IH400-E-2T-800G-PSS-1YR	IH400-E-2T-800G-PSS-1YR	Annual Maintenance PSS (IH400-E-2T-800G)		\$5,855	Each	10%	\$5,269	Other	F1
IH400-E-4T-1.6T-PSS-1YR	IH400-E-4T-1.6T-PSS-1YR	IH400-E-4T-1.6T-PSS-1YR	Annual Maintenance PSS (IH400-E-4T-1.6T)		\$7,220	Each	10%	\$6,498	Other	F1
IH400-E-4T-3.2T-PSS-1YR	IH400-E-4T-3.2T-PSS-1YR	IH400-E-4T-3.2T-PSS-1YR	Annual Maintenance PSS (IH400-E-4T-3.2T)		\$8,490	Each	10%	\$7,641	Other	F1
IH400-E-4T-800G-PSS-1YR	IH400-E-4T-800G-PSS-1YR	IH400-E-4T-800G-PSS-1YR	Annual Maintenance PSS (IH400-E-4T-800G)		\$6,584	Each	10%	\$5,926	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Proposed Price/UoM (Calculated)	L(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Source	UoM		Calculated Column	Other			
IH400-E-8T-1.6T-PSS-1YR	IH400-E-8T-1.6T-PSS-1YR	Annual Maintenance PSS (IH400-E-8T-1.6T)		\$9,954	Each	10%	\$8,958	Other		F1	
IH400-E-8T-3.2T-PSS-1YR	IH400-E-8T-3.2T-PSS-1YR	Annual Maintenance PSS (IH400-E-8T-3.2T)		\$11,224	Each	10%	\$10,102	Other		F1	
IH400-E-8T-800G-PSS-1YR	IH400-E-8T-800G-PSS-1YR	Annual Maintenance PSS (IH400-E-8T-800G)		\$9,318	Each	10%	\$8,386	Other		F1	
IH500-10T-1.6T-PSS-1YR	IH500-10T-1.6T-PSS-1YR	Annual Maintenance PSS (IH500-10T-1.6T)		\$10,536	Each	10%	\$9,483	Other		F1	
IH500-10T-3.2T-PSS-1YR	IH500-10T-3.2T-PSS-1YR	Annual Maintenance PSS (IH500-10T-3.2T)		\$11,620	Each	10%	\$10,458	Other		F1	
IH500-12T-1.6T-PSS-1YR	IH500-12T-1.6T-PSS-1YR	Annual Maintenance PSS (IH500-12T-1.6T)		\$12,017	Each	10%	\$10,815	Other		F1	
IH500-12T-3.2T-PSS-1YR	IH500-12T-3.2T-PSS-1YR	Annual Maintenance PSS (IH500-12T-3.2T)		\$13,487	Each	10%	\$12,138	Other		F1	
IH500-2T-1.6T-PSS-1YR	IH500-2T-1.6T-PSS-1YR	Annual Maintenance PSS (IH500-2T-1.6T)		\$6,596	Each	10%	\$5,936	Other		F1	
IH500-2T-3.2T-PSS-1YR	IH500-2T-3.2T-PSS-1YR	Annual Maintenance PSS (IH500-2T-3.2T)		\$7,537	Each	10%	\$6,783	Other		F1	
IH500-4T-1.6T-PSS-1YR	IH500-4T-1.6T-PSS-1YR	Annual Maintenance PSS (IH500-4T-1.6T)		\$7,136	Each	10%	\$6,422	Other		F1	
IH500-4T-3.2T-PSS-1YR	IH500-4T-3.2T-PSS-1YR	Annual Maintenance PSS (IH500-4T-3.2T)		\$8,078	Each	10%	\$7,270	Other		F1	
IH500-8T-1.6T-PSS-1YR	IH500-8T-1.6T-PSS-1YR	Annual Maintenance PSS (IH500-8T-1.6T)		\$9,161	Each	10%	\$8,245	Other		F1	
IH500-8T-3.2T-PSS-1YR	IH500-8T-3.2T-PSS-1YR	Annual Maintenance PSS (IH500-8T-3.2T)		\$10,103	Each	10%	\$9,092	Other		F1	
IH500-E-12T-1.6T-PSS-1YR	IH500-E-12T-1.6T-PSS-1YR	Annual Maintenance PSS (IH500-E-12T-1.6T)		\$16,240	Each	10%	\$14,616	Other		F1	
IH500-E-12T-3.2T-PSS-1YR	IH500-E-12T-3.2T-PSS-1YR	Annual Maintenance PSS (IH500-E-12T-3.2T)		\$18,223	Each	10%	\$16,401	Other		F1	
IH500-E-2T-1.6T-PSS-1YR	IH500-E-2T-1.6T-PSS-1YR	Annual Maintenance PSS (IH500-E-2T-1.6T)		\$8,904	Each	10%	\$8,014	Other		F1	
IH500-E-2T-3.2T-PSS-1YR	IH500-E-2T-3.2T-PSS-1YR	Annual Maintenance PSS (IH500-E-2T-3.2T)		\$10,175	Each	10%	\$9,158	Other		F1	
IH500-E-4T-1.6T-PSS-1YR	IH500-E-4T-1.6T-PSS-1YR	Annual Maintenance PSS (IH500-E-4T-1.6T)		\$9,634	Each	10%	\$8,670	Other		F1	
IH500-E-4T-3.2T-PSS-1YR	IH500-E-4T-3.2T-PSS-1YR	Annual Maintenance PSS (IH500-E-4T-3.2T)		\$10,905	Each	10%	\$9,814	Other		F1	
IH500-E-8T-1.6T-PSS-1YR	IH500-E-8T-1.6T-PSS-1YR	Annual Maintenance PSS (IH500-E-8T-1.6T)		\$12,368	Each	10%	\$11,131	Other		F1	
IH500-E-8T-3.2T-PSS-1YR	IH500-E-8T-3.2T-PSS-1YR	Annual Maintenance PSS (IH500-E-8T-3.2T)		\$13,639	Each	10%	\$12,275	Other		F1	
IH5600-10T-3.2T-PSS-1YR	IH5600-10T-3.2T-PSS-1YR	Annual Maintenance PSS (IH5600-10T-3.2T)		\$25,037	Each	10%	\$22,533	Other		F1	
IH5600-12T-3.2T-PSS-1YR	IH5600-12T-3.2T-PSS-1YR	Annual Maintenance PSS (IH5600-12T-3.2T)		\$24,733	Each	10%	\$22,280	Other		F1	
IH5600-E-10T-3.2T-PSS-1YR	IH5600-E-10T-3.2T-PSS-1YR	Annual Maintenance PSS (IH5600-E-10T-3.2T)		\$33,800	Each	10%	\$30,420	Other		F1	
IH5600-E-12T-3.2T-PSS-1YR	IH5600-E-12T-3.2T-PSS-1YR	Annual Maintenance PSS (IH5600-E-12T-3.2T)		\$33,390	Each	10%	\$30,051	Other		F1	
IH600-1.2T-1.6T-PSS-1YR	IH600-1.2T-1.6T-PSS-1YR	Annual Maintenance PSS (IH600-1.2T-1.6T)		\$11,456	Each	10%	\$10,311	Other		F1	
IH600-1.2T-3.2T-PSS-1YR	IH600-1.2T-3.2T-PSS-1YR	Annual Maintenance PSS (IH600-1.2T-3.2T)		\$12,398	Each	10%	\$11,158	Other		F1	
IH600-600G-1.6T-PSS-1YR	IH600-600G-1.6T-PSS-1YR	Annual Maintenance PSS (IH600-600G-1.6T)		\$9,951	Each	10%	\$8,956	Other		F1	
IH600-600G-3.2T-PSS-1YR	IH600-600G-3.2T-PSS-1YR	Annual Maintenance PSS (IH600-600G-3.2T)		\$10,892	Each	10%	\$9,803	Other		F1	
IH600-E-1.2T-1.6T-PSS-1YR	IH600-E-1.2T-1.6T-PSS-1YR	Annual Maintenance PSS (IH600-E-1.2T-1.6T)		\$15,466	Each	10%	\$13,920	Other		F1	
IH600-E-1.2T-3.2T-PSS-1YR	IH600-E-1.2T-3.2T-PSS-1YR	Annual Maintenance PSS (IH600-E-1.2T-3.2T)		\$16,737	Each	10%	\$15,063	Other		F1	
IH600-E-600G-1.6T-PSS-1YR	IH600-E-600G-1.6T-PSS-1YR	Annual Maintenance PSS (IH600-E-600G-1.6T)		\$13,434	Each	10%	\$12,090	Other		F1	
IH600-E-600G-3.2T-PSS-1YR	IH600-E-600G-3.2T-PSS-1YR	Annual Maintenance PSS (IH600-E-600G-3.2T)		\$14,705	Each	10%	\$13,234	Other		F1	
INFOMOV-LXENT-PSS-1YR	INFOMOV-LXENT-PSS-1YR	Annual Maintenance PSS (INFOMOV-LXENT)		\$4,838	Each	10%	\$4,354	Other		F1	
INFOMOV-LXWG-PSS-1YR	INFOMOV-LXWG-PSS-1YR	Annual Maintenance PSS (INFOMOV-LXWG)		\$1,320	Each	10%	\$1,188	Other		F1	
INFOMOV-NTDEP-PSS-1YR	INFOMOV-NTDEP-PSS-1YR	Annual Maintenance PSS (INFOMOV-NTDEP)		\$3,336	Each	10%	\$3,002	Other		F1	
INFOMOV-NTENT-PSS-1YR	INFOMOV-NTENT-PSS-1YR	Annual Maintenance PSS (INFOMOV-NTENT)		\$4,838	Each	10%	\$4,354	Other		F1	
INFOMOV-NTWG-PSS-1YR	INFOMOV-NTWG-PSS-1YR	Annual Maintenance PSS (INFOMOV-NTWG)		\$1,320	Each	10%	\$1,188	Other		F1	
INFOMOV-UDEP-PSS-1YR	INFOMOV-UDEP-PSS-1YR	Annual Maintenance PSS (INFOMOV-UDEP)		\$5,040	Each	10%	\$4,536	Other		F1	
INFOMOV-UENT-PSS-1YR	INFOMOV-UENT-PSS-1YR	Annual Maintenance PSS (INFOMOV-UENT)		\$7,056	Each	10%	\$6,350	Other		F1	
INFOMOV-UJLO-PSS-1YR	INFOMOV-UJLO-PSS-1YR	Annual Maintenance PSS (INFOMOV-UJLO)		\$9,072	Each	10%	\$8,165	Other		F1	
INFOMOV-UJG-PSS-1YR	INFOMOV-UJG-PSS-1YR	Annual Maintenance PSS (INFOMOV-UJG)		\$2,016	Each	10%	\$1,814	Other		F1	
INSTALCTRYAFGR640H-PSS-1YR	INSTALCTRYAFGR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAFGR640H)		\$20	Each	10%	\$18	Other		F1	
INSTALCTRYAFGR740H-PSS-1YR	INSTALCTRYAFGR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAFGR740H)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYAREG560C-PSS-1YR	INSTALCTRYAREG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAREG560C)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYAREG560N-PSS-1YR	INSTALCTRYAREG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAREG560N)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYAREG560S-PSS-1YR	INSTALCTRYAREG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAREG560S)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYARER640H-PSS-1YR	INSTALCTRYARER640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYARER640H)		\$20	Each	10%	\$18	Other		F1	
INSTALCTRYARER740H-PSS-1YR	INSTALCTRYARER740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYARER740H)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYARGR640H-PSS-1YR	INSTALCTRYARGR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYARGR640H)		\$19	Each	10%	\$17	Other		F1	
INSTALCTRYARGR740H-PSS-1YR	INSTALCTRYARGR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYARGR740H)		\$21	Each	10%	\$18	Other		F1	
INSTALCTRYAUSG560C-PSS-1YR	INSTALCTRYAUSG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAUSG560C)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYAUSG560N-PSS-1YR	INSTALCTRYAUSG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAUSG560N)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYAUSG560S-PSS-1YR	INSTALCTRYAUSG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAUSG560S)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYAUSR640H-PSS-1YR	INSTALCTRYAUSR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAUSR640H)		\$20	Each	10%	\$18	Other		F1	
INSTALCTRYAUSR740H-PSS-1YR	INSTALCTRYAUSR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAUSR740H)		\$19	Each	10%	\$17	Other		F1	
INSTALCTRYAUTR640H-PSS-1YR	INSTALCTRYAUTR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAUTR640H)		\$20	Each	10%	\$18	Other		F1	
INSTALCTRYAUTR740H-PSS-1YR	INSTALCTRYAUTR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYAUTR740H)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYBELG560C-PSS-1YR	INSTALCTRYBELG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBELG560C)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYBELG560N-PSS-1YR	INSTALCTRYBELG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBELG560N)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYBELG560S-PSS-1YR	INSTALCTRYBELG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBELG560S)		\$24	Each	10%	\$21	Other		F1	
INSTALCTRYBELR640H-PSS-1YR	INSTALCTRYBELR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBELR640H)		\$20	Each	10%	\$18	Other		F1	
INSTALCTRYBELR740H-PSS-1YR	INSTALCTRYBELR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBELR740H)		\$24	Each	10%	\$21	Other		F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
INSTALCTRYBGDR640H-PSS-1YR	INSTALCTRYBGDR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBGDR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYBGDR740H-PSS-1YR	INSTALCTRYBGDR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBGDR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYBOLR640H-PSS-1YR	INSTALCTRYBOLR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBOLR640H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYBOLR740H-PSS-1YR	INSTALCTRYBOLR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBOLR740H)		\$21	Each	10%	\$18	Other	F1
INSTALCTRYBRAG560C-PSS-1YR	INSTALCTRYBRAG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBRAG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYBRAG560N-PSS-1YR	INSTALCTRYBRAG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBRAG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYBRAG560S-PSS-1YR	INSTALCTRYBRAG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBRAG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYBRAR640H-PSS-1YR	INSTALCTRYBRAR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBRAR640H)		\$29	Each	10%	\$26	Other	F1
INSTALCTRYBRAR740H-PSS-1YR	INSTALCTRYBRAR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBRAR740H)		\$30	Each	10%	\$27	Other	F1
INSTALCTRYBRNR640H-PSS-1YR	INSTALCTRYBRNR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBRNR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYBRNR740H-PSS-1YR	INSTALCTRYBRNR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBRNR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYBTNR640H-PSS-1YR	INSTALCTRYBTNR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBTNR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYBTNR740H-PSS-1YR	INSTALCTRYBTNR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYBTNR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYCANG560C-PSS-1YR	INSTALCTRYCANG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCANG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCANG560N-PSS-1YR	INSTALCTRYCANG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCANG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCANG560S-PSS-1YR	INSTALCTRYCANG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCANG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCANR640H-PSS-1YR	INSTALCTRYCANR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCANR640H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYCANR740H-PSS-1YR	INSTALCTRYCANR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCANR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYCHEG560C-PSS-1YR	INSTALCTRYCHEG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHEG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCHEG560N-PSS-1YR	INSTALCTRYCHEG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHEG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCHEG560S-PSS-1YR	INSTALCTRYCHEG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHEG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCHER640H-PSS-1YR	INSTALCTRYCHER640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHER640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYCHER740H-PSS-1YR	INSTALCTRYCHER740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHER740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCHLR640H-PSS-1YR	INSTALCTRYCHLR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHLR640H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYCHLR740H-PSS-1YR	INSTALCTRYCHLR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHLR740H)		\$21	Each	10%	\$18	Other	F1
INSTALCTRYCHNG560C-PSS-1YR	INSTALCTRYCHNG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHNG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCHNG560N-PSS-1YR	INSTALCTRYCHNG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHNG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCHNG560S-PSS-1YR	INSTALCTRYCHNG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHNG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYCHNR640H-PSS-1YR	INSTALCTRYCHNR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHNR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYCHNR740H-PSS-1YR	INSTALCTRYCHNR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCHNR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYCOLR640H-PSS-1YR	INSTALCTRYCOLR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCOLR640H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYCOLR740H-PSS-1YR	INSTALCTRYCOLR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCOLR740H)		\$21	Each	10%	\$18	Other	F1
INSTALCTRYCZER640H-PSS-1YR	INSTALCTRYCZER640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCZER640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYCZER740H-PSS-1YR	INSTALCTRYCZER740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYCZER740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYDEUG560C-PSS-1YR	INSTALCTRYDEUG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDEUG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYDEUG560N-PSS-1YR	INSTALCTRYDEUG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDEUG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYDEUG560S-PSS-1YR	INSTALCTRYDEUG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDEUG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYDEUR640H-PSS-1YR	INSTALCTRYDEUR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDEUR640H)		\$20	Each	10%	\$18	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								ALJP Category (REQUIRED) use drop-down	Product Category	
INSTALCTRYDEUR740H-PSS-1YR	INSTALCTRYDEUR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDEUR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYDNKG560C-PSS-1YR	INSTALCTRYDNKG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDNKG560C)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYDNKG560N-PSS-1YR	INSTALCTRYDNKG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDNKG560N)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYDNKG560S-PSS-1YR	INSTALCTRYDNKG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDNKG560S)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYDNKR640H-PSS-1YR	INSTALCTRYDNKR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDNKR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYDNKR740H-PSS-1YR	INSTALCTRYDNKR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYDNKR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYECUR640H-PSS-1YR	INSTALCTRYECUR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYECUR640H)		\$19	Each	10%	\$17	Other	F1	
INSTALCTRYECUR740H-PSS-1YR	INSTALCTRYECUR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYECUR740H)		\$21	Each	10%	\$18	Other	F1	
INSTALCTRYEGYR640H-PSS-1YR	INSTALCTRYEGYR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYEGYR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYEGYR740H-PSS-1YR	INSTALCTRYEGYR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYEGYR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYESPG560C-PSS-1YR	INSTALCTRYESPG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYESPG560C)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYESPG560N-PSS-1YR	INSTALCTRYESPG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYESPG560N)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYESPG560S-PSS-1YR	INSTALCTRYESPG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYESPG560S)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYESPR640H-PSS-1YR	INSTALCTRYESPR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYESPR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYESPR740H-PSS-1YR	INSTALCTRYESPR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYESPR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYFING560C-PSS-1YR	INSTALCTRYFING560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFING560C)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYFING560N-PSS-1YR	INSTALCTRYFING560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFING560N)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYFING560S-PSS-1YR	INSTALCTRYFING560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFING560S)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYFINR640H-PSS-1YR	INSTALCTRYFINR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFINR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYFINR740H-PSS-1YR	INSTALCTRYFINR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFINR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYFJR640H-PSS-1YR	INSTALCTRYFJR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFJR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYFJR740H-PSS-1YR	INSTALCTRYFJR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFJR740H)		\$19	Each	10%	\$17	Other	F1	
INSTALCTRYFRAG560C-PSS-1YR	INSTALCTRYFRAG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFRAG560C)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYFRAG560N-PSS-1YR	INSTALCTRYFRAG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFRAG560N)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYFRAG560S-PSS-1YR	INSTALCTRYFRAG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFRAG560S)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYFRAR640H-PSS-1YR	INSTALCTRYFRAR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFRAR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYFRAR740H-PSS-1YR	INSTALCTRYFRAR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYFRAR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYGBRG560C-PSS-1YR	INSTALCTRYGBRG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYGBRG560C)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYGBRG560N-PSS-1YR	INSTALCTRYGBRG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYGBRG560N)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYGBRG560S-PSS-1YR	INSTALCTRYGBRG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYGBRG560S)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYGBRR640H-PSS-1YR	INSTALCTRYGBRR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYGBRR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYGBRR740H-PSS-1YR	INSTALCTRYGBRR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYGBRR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYGRCR640H-PSS-1YR	INSTALCTRYGRCR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYGRCR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYGRCR740H-PSS-1YR	INSTALCTRYGRCR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYGRCR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYGUMR640H-PSS-1YR	INSTALCTRYGUMR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYGUMR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYGUMR740H-PSS-1YR	INSTALCTRYGUMR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYGUMR740H)		\$19	Each	10%	\$17	Other	F1	
INSTALCTRYHKG560C-PSS-1YR	INSTALCTRYHKG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYHKG560C)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYHKG560N-PSS-1YR	INSTALCTRYHKG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYHKG560N)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYHKG560S-PSS-1YR	INSTALCTRYHKG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYHKG560S)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYHGR640H-PSS-1YR	INSTALCTRYHGR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYHGR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYHGR740H-PSS-1YR	INSTALCTRYHGR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYHGR740H)		\$19	Each	10%	\$17	Other	F1	
INSTALCTRYHUNR640H-PSS-1YR	INSTALCTRYHUNR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYHUNR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYHUNR740H-PSS-1YR	INSTALCTRYHUNR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYHUNR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYIDNR640H-PSS-1YR	INSTALCTRYIDNR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYIDNR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYIDNR740H-PSS-1YR	INSTALCTRYIDNR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYIDNR740H)		\$19	Each	10%	\$17	Other	F1	
INSTALCTRYINDG560C-PSS-1YR	INSTALCTRYINDG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYINDG560C)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYINDG560N-PSS-1YR	INSTALCTRYINDG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYINDG560N)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYINDG560S-PSS-1YR	INSTALCTRYINDG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYINDG560S)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYINDR640H-PSS-1YR	INSTALCTRYINDR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYINDR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYINDR740H-PSS-1YR	INSTALCTRYINDR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYINDR740H)		\$19	Each	10%	\$17	Other	F1	
INSTALCTRYIRLG560C-PSS-1YR	INSTALCTRYIRLG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYIRLG560C)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYIRLG560N-PSS-1YR	INSTALCTRYIRLG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYIRLG560N)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYIRLG560S-PSS-1YR	INSTALCTRYIRLG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYIRLG560S)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYIRLR640H-PSS-1YR	INSTALCTRYIRLR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYIRLR640H)		\$20	Each	10%	\$18	Other	F1	
INSTALCTRYIRLR740H-PSS-1YR	INSTALCTRYIRLR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYIRLR740H)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYISRG560C-PSS-1YR	INSTALCTRYISRG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYISRG560C)		\$24	Each	10%	\$21	Other	F1	
INSTALCTRYISRG560N-PSS-1YR	INSTALCTRYISRG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYISRG560N)		\$24	Each	10%	\$21	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
INSTALCTRYISRG560S-PSS-1YR	INSTALCTRYISRG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYISRG560S)	Annual Maintenance PSS (INSTALCTRYISRG560S)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYISRR640H-PSS-1YR	INSTALCTRYISRR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYISRR640H)	Annual Maintenance PSS (INSTALCTRYISRR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYISRR740H-PSS-1YR	INSTALCTRYISRR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYISRR740H)	Annual Maintenance PSS (INSTALCTRYISRR740H)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYITAG560C-PSS-1YR	INSTALCTRYITAG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYITAG560C)	Annual Maintenance PSS (INSTALCTRYITAG560C)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYITAG560N-PSS-1YR	INSTALCTRYITAG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYITAG560N)	Annual Maintenance PSS (INSTALCTRYITAG560N)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYITAG560S-PSS-1YR	INSTALCTRYITAG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYITAG560S)	Annual Maintenance PSS (INSTALCTRYITAG560S)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYITAR640H-PSS-1YR	INSTALCTRYITAR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYITAR640H)	Annual Maintenance PSS (INSTALCTRYITAR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYITAR740H-PSS-1YR	INSTALCTRYITAR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYITAR740H)	Annual Maintenance PSS (INSTALCTRYITAR740H)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYJPNG560C-PSS-1YR	INSTALCTRYJPNG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYJPNG560C)	Annual Maintenance PSS (INSTALCTRYJPNG560C)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYJPNG560N-PSS-1YR	INSTALCTRYJPNG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYJPNG560N)	Annual Maintenance PSS (INSTALCTRYJPNG560N)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYJPNG560S-PSS-1YR	INSTALCTRYJPNG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYJPNG560S)	Annual Maintenance PSS (INSTALCTRYJPNG560S)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYJPNR640H-PSS-1YR	INSTALCTRYJPNR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYJPNR640H)	Annual Maintenance PSS (INSTALCTRYJPNR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYJPNR740H-PSS-1YR	INSTALCTRYJPNR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYJPNR740H)	Annual Maintenance PSS (INSTALCTRYJPNR740H)	\$19	Each	10%	\$17	Other	F1
INSTALCTRYKAZR640H-PSS-1YR	INSTALCTRYKAZR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKAZR640H)	Annual Maintenance PSS (INSTALCTRYKAZR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYKAZR740H-PSS-1YR	INSTALCTRYKAZR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKAZR740H)	Annual Maintenance PSS (INSTALCTRYKAZR740H)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYKENR640H-PSS-1YR	INSTALCTRYKENR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKENR640H)	Annual Maintenance PSS (INSTALCTRYKENR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYKENR740H-PSS-1YR	INSTALCTRYKENR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKENR740H)	Annual Maintenance PSS (INSTALCTRYKENR740H)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYKHMR640H-PSS-1YR	INSTALCTRYKHMR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKHMR640H)	Annual Maintenance PSS (INSTALCTRYKHMR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYKHMR740H-PSS-1YR	INSTALCTRYKHMR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKHMR740H)	Annual Maintenance PSS (INSTALCTRYKHMR740H)	\$19	Each	10%	\$17	Other	F1
INSTALCTRYKIRR640H-PSS-1YR	INSTALCTRYKIRR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKIRR640H)	Annual Maintenance PSS (INSTALCTRYKIRR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYKIRR740H-PSS-1YR	INSTALCTRYKIRR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKIRR740H)	Annual Maintenance PSS (INSTALCTRYKIRR740H)	\$19	Each	10%	\$17	Other	F1
INSTALCTRYKORG560C-PSS-1YR	INSTALCTRYKORG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKORG560C)	Annual Maintenance PSS (INSTALCTRYKORG560C)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYKORG560N-PSS-1YR	INSTALCTRYKORG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKORG560N)	Annual Maintenance PSS (INSTALCTRYKORG560N)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYKORG560S-PSS-1YR	INSTALCTRYKORG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKORG560S)	Annual Maintenance PSS (INSTALCTRYKORG560S)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYKORR640H-PSS-1YR	INSTALCTRYKORR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKORR640H)	Annual Maintenance PSS (INSTALCTRYKORR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYKORR740H-PSS-1YR	INSTALCTRYKORR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYKORR740H)	Annual Maintenance PSS (INSTALCTRYKORR740H)	\$19	Each	10%	\$17	Other	F1
INSTALCTRYLAOR640H-PSS-1YR	INSTALCTRYLAOR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYLAOR640H)	Annual Maintenance PSS (INSTALCTRYLAOR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYLAOR740H-PSS-1YR	INSTALCTRYLAOR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYLAOR740H)	Annual Maintenance PSS (INSTALCTRYLAOR740H)	\$19	Each	10%	\$17	Other	F1
INSTALCTRYLKAR640H-PSS-1YR	INSTALCTRYLKAR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYLKAR640H)	Annual Maintenance PSS (INSTALCTRYLKAR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYLKAR740H-PSS-1YR	INSTALCTRYLKAR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYLKAR740H)	Annual Maintenance PSS (INSTALCTRYLKAR740H)	\$19	Each	10%	\$17	Other	F1
INSTALCTRYLTUR640H-PSS-1YR	INSTALCTRYLTUR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYLTUR640H)	Annual Maintenance PSS (INSTALCTRYLTUR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYLTUR740H-PSS-1YR	INSTALCTRYLTUR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYLTUR740H)	Annual Maintenance PSS (INSTALCTRYLTUR740H)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYLUXR640H-PSS-1YR	INSTALCTRYLUXR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYLUXR640H)	Annual Maintenance PSS (INSTALCTRYLUXR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYLUXR740H-PSS-1YR	INSTALCTRYLUXR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYLUXR740H)	Annual Maintenance PSS (INSTALCTRYLUXR740H)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYMACR640H-PSS-1YR	INSTALCTRYMACR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMACR640H)	Annual Maintenance PSS (INSTALCTRYMACR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYMACR740H-PSS-1YR	INSTALCTRYMACR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMACR740H)	Annual Maintenance PSS (INSTALCTRYMACR740H)	\$19	Each	10%	\$17	Other	F1
INSTALCTRYMALG560C-PSS-1YR	INSTALCTRYMALG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMALG560C)	Annual Maintenance PSS (INSTALCTRYMALG560C)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYMALG560N-PSS-1YR	INSTALCTRYMALG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMALG560N)	Annual Maintenance PSS (INSTALCTRYMALG560N)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYMALG560S-PSS-1YR	INSTALCTRYMALG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMALG560S)	Annual Maintenance PSS (INSTALCTRYMALG560S)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYMARR640H-PSS-1YR	INSTALCTRYMARR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMARR640H)	Annual Maintenance PSS (INSTALCTRYMARR640H)	\$20	Each	10%	\$18	Other	F1
INSTALCTRYMARR740H-PSS-1YR	INSTALCTRYMARR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMARR740H)	Annual Maintenance PSS (INSTALCTRYMARR740H)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYMEXG560C-PSS-1YR	INSTALCTRYMEXG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMEXG560C)	Annual Maintenance PSS (INSTALCTRYMEXG560C)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYMEXG560N-PSS-1YR	INSTALCTRYMEXG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMEXG560N)	Annual Maintenance PSS (INSTALCTRYMEXG560N)	\$24	Each	10%	\$21	Other	F1
INSTALCTRYMEXG560S-PSS-1YR	INSTALCTRYMEXG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMEXG560S)	Annual Maintenance PSS (INSTALCTRYMEXG560S)	\$24	Each	10%	\$21	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
INSTALCTRYMEXR640H-PSS-1YR	INSTALCTRYMEXR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMEXR640H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYMEXR740H-PSS-1YR	INSTALCTRYMEXR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMEXR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYMNGR640H-PSS-1YR	INSTALCTRYMNGR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMNGR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYMNGR740H-PSS-1YR	INSTALCTRYMNGR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMNGR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYMNP640H-PSS-1YR	INSTALCTRYMNP640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMNP640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYMNP740H-PSS-1YR	INSTALCTRYMNP740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMNP740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYMYSR640H-PSS-1YR	INSTALCTRYMYSR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMYSR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYMYSR740H-PSS-1YR	INSTALCTRYMYSR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYMYSR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYNCLR640H-PSS-1YR	INSTALCTRYNCLR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNCLR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYNCLR740H-PSS-1YR	INSTALCTRYNCLR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNCLR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYNGAR640H-PSS-1YR	INSTALCTRYNGAR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNGAR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYNGAR740H-PSS-1YR	INSTALCTRYNGAR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNGAR740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNLG560C-PSS-1YR	INSTALCTRYNLG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNLG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNLG560N-PSS-1YR	INSTALCTRYNLG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNLG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNLG560S-PSS-1YR	INSTALCTRYNLG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNLG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNDR640H-PSS-1YR	INSTALCTRYNDR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNDR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYNDR740H-PSS-1YR	INSTALCTRYNDR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNDR740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNOR560C-PSS-1YR	INSTALCTRYNOR560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNOR560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNOR560N-PSS-1YR	INSTALCTRYNOR560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNOR560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNOR560S-PSS-1YR	INSTALCTRYNOR560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNOR560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNORR640H-PSS-1YR	INSTALCTRYNORR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNORR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYNORR740H-PSS-1YR	INSTALCTRYNORR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNORR740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNPLR640H-PSS-1YR	INSTALCTRYNPLR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNPLR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYNPLR740H-PSS-1YR	INSTALCTRYNPLR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNPLR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYNZG560C-PSS-1YR	INSTALCTRYNZG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNZG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNZG560N-PSS-1YR	INSTALCTRYNZG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNZG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNZG560S-PSS-1YR	INSTALCTRYNZG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNZG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYNZLR640H-PSS-1YR	INSTALCTRYNZLR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNZLR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYNZLR740H-PSS-1YR	INSTALCTRYNZLR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYNZLR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYPAKR640H-PSS-1YR	INSTALCTRYPAKR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPAKR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYPAKR740H-PSS-1YR	INSTALCTRYPAKR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPAKR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYPERR640H-PSS-1YR	INSTALCTRYPERR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPERR640H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYPERR740H-PSS-1YR	INSTALCTRYPERR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPERR740H)		\$21	Each	10%	\$18	Other	F1
INSTALCTRYPHLR640H-PSS-1YR	INSTALCTRYPHLR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPHLR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYPHLR740H-PSS-1YR	INSTALCTRYPHLR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPHLR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYPLWR640H-PSS-1YR	INSTALCTRYPLWR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPLWR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYPLWR740H-PSS-1YR	INSTALCTRYPLWR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPLWR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYPNGR640H-PSS-1YR	INSTALCTRYPNGR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPNGR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYPNGR740H-PSS-1YR	INSTALCTRYPNGR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPNGR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYPOLG560C-PSS-1YR	INSTALCTRYPOLG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPOLG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYPOLG560N-PSS-1YR	INSTALCTRYPOLG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPOLG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYPOLG560S-PSS-1YR	INSTALCTRYPOLG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPOLG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYPOLR640H-PSS-1YR	INSTALCTRYPOLR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPOLR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYPOLR740H-PSS-1YR	INSTALCTRYPOLR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPOLR740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYPRIR640H-PSS-1YR	INSTALCTRYPRIR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPRIR640H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYPRIR740H-PSS-1YR	INSTALCTRYPRIR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPRIR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYPRTR640H-PSS-1YR	INSTALCTRYPRTR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPRTR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYPRTR740H-PSS-1YR	INSTALCTRYPRTR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPRTR740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYPRYR640H-PSS-1YR	INSTALCTRYPRYR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPRYR640H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYPRYR740H-PSS-1YR	INSTALCTRYPRYR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYPRYR740H)		\$18	Each	10%	\$17	Other	F1
INSTALCTRYQATR640H-PSS-1YR	INSTALCTRYQATR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYQATR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYQATR740H-PSS-1YR	INSTALCTRYQATR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYQATR740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYROUR640H-PSS-1YR	INSTALCTRYROUR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYROUR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYROUR740H-PSS-1YR	INSTALCTRYROUR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYROUR740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYRUSR640H-PSS-1YR	INSTALCTRYRUSR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYRUSR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYRUSR740H-PSS-1YR	INSTALCTRYRUSR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYRUSR740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYSAUG560C-PSS-1YR	INSTALCTRYSAUG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSAUG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYSAUG560N-PSS-1YR	INSTALCTRYSAUG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSAUG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYSAUG560S-PSS-1YR	INSTALCTRYSAUG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSAUG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYSAUR640H-PSS-1YR	INSTALCTRYSAUR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSAUR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYSAUR740H-PSS-1YR	INSTALCTRYSAUR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSAUR740H)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYSGPG560C-PSS-1YR	INSTALCTRYSGPG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSGPG560C)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYSGPG560N-PSS-1YR	INSTALCTRYSGPG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSGPG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYSGPG560S-PSS-1YR	INSTALCTRYSGPG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSGPG560S)		\$24	Each	10%	\$21	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source				ALJP Proposed Price/UoM (Calculated)		
INSTALCTRYSGPR640H-PSS-1YR	INSTALCTRYSGPR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSGPR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYSGPR740H-PSS-1YR	INSTALCTRYSGPR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSGPR740H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYSLBR640H-PSS-1YR	INSTALCTRYSLBR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSLBR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYSLBR740H-PSS-1YR	INSTALCTRYSLBR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSLBR740H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYSVKR640H-PSS-1YR	INSTALCTRYSVKR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSVKR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYSVKR740H-PSS-1YR	INSTALCTRYSVKR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSVKR740H)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYSVNR640H-PSS-1YR	INSTALCTRYSVNR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSVNR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYSVNR740H-PSS-1YR	INSTALCTRYSVNR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYSVNR740H)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYWEG560C-PSS-1YR	INSTALCTRYWEG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWEG560C)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYWEG560N-PSS-1YR	INSTALCTRYWEG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWEG560N)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYWEG560S-PSS-1YR	INSTALCTRYWEG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWEG560S)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYWER640H-PSS-1YR	INSTALCTRYWER640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWER640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYWER740H-PSS-1YR	INSTALCTRYWER740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWER740H)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYTHAG560C-PSS-1YR	INSTALCTRYTHAG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYTHAG560C)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYTHAG560N-PSS-1YR	INSTALCTRYTHAG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYTHAG560N)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYTHAG560S-PSS-1YR	INSTALCTRYTHAG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYTHAG560S)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYTHAR640H-PSS-1YR	INSTALCTRYTHAR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYTHAR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYTHAR740H-PSS-1YR	INSTALCTRYTHAR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYTHAR740H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYTONR640H-PSS-1YR	INSTALCTRYTONR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYTONR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYTONR740H-PSS-1YR	INSTALCTRYTONR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYTONR740H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYTURR640H-PSS-1YR	INSTALCTRYTURR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYTURR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYTURR740H-PSS-1YR	INSTALCTRYTURR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYTURR740H)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYWNG560C-PSS-1YR	INSTALCTRYWNG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWNG560C)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYWNG560N-PSS-1YR	INSTALCTRYWNG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWNG560N)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYWNG560S-PSS-1YR	INSTALCTRYWNG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWNG560S)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYWNR640H-PSS-1YR	INSTALCTRYWNR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWNR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYWNR740H-PSS-1YR	INSTALCTRYWNR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWNR740H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYUKRR640H-PSS-1YR	INSTALCTRYUKRR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYUKRR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYUKRR740H-PSS-1YR	INSTALCTRYUKRR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYUKRR740H)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYURYR640H-PSS-1YR	INSTALCTRYURYR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYURYR640H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYURYR740H-PSS-1YR	INSTALCTRYURYR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYURYR740H)		\$21	Each	10%		\$18	Other	F1
INSTALCTRYUSAG560C-PSS-1YR	INSTALCTRYUSAG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYUSAG560C)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYUSAG560N-PSS-1YR	INSTALCTRYUSAG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYUSAG560N)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYUSAG560S-PSS-1YR	INSTALCTRYUSAG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYUSAG560S)		\$24	Each	10%		\$21	Other	F1
INSTALCTRYUSAR640H-PSS-1YR	INSTALCTRYUSAR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYUSAR640H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYUSAR740H-PSS-1YR	INSTALCTRYUSAR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYUSAR740H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYVENR640H-PSS-1YR	INSTALCTRYVENR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYVENR640H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYVENR740H-PSS-1YR	INSTALCTRYVENR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYVENR740H)		\$21	Each	10%		\$18	Other	F1
INSTALCTRYVMYR640H-PSS-1YR	INSTALCTRYVMYR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYVMYR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYVMYR740F-PSS-1YR	INSTALCTRYVMYR740F-PSS-1YR	Annual Maintenance PSS (INSTALCTRYVMYR740F)		\$17	Each	10%		\$15	Other	F1
INSTALCTRYVMYR740H-PSS-1YR	INSTALCTRYVMYR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYVMYR740H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYVNM640H-PSS-1YR	INSTALCTRYVNM640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYVNM640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYVNM740H-PSS-1YR	INSTALCTRYVNM740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYVNM740H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYVUTR640H-PSS-1YR	INSTALCTRYVUTR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYVUTR640H)		\$20	Each	10%		\$18	Other	F1
INSTALCTRYVUTR740H-PSS-1YR	INSTALCTRYVUTR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYVUTR740H)		\$19	Each	10%		\$17	Other	F1
INSTALCTRYWSMR640H-PSS-1YR	INSTALCTRYWSMR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWSMR640H)		\$20	Each	10%		\$18	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
INSTALCTRYWSMR740H-PSS-1YR	INSTALCTRYWSMR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYWSMR740H)		\$19	Each	10%	\$17	Other	F1
INSTALCTRYZAFG560C-PSS-1YR	INSTALCTRYZAFG560C-PSS-1YR	Annual Maintenance PSS (INSTALCTRYZAFG560C)		\$24	Each	10%	\$21	Other	F1
				\$24	Each	10%			
INSTALCTRYZAFG560N-PSS-1YR	INSTALCTRYZAFG560N-PSS-1YR	Annual Maintenance PSS (INSTALCTRYZAFG560N)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYZAFG560S-PSS-1YR	INSTALCTRYZAFG560S-PSS-1YR	Annual Maintenance PSS (INSTALCTRYZAFG560S)		\$24	Each	10%	\$21	Other	F1
INSTALCTRYZAFR640H-PSS-1YR	INSTALCTRYZAFR640H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYZAFR640H)		\$20	Each	10%	\$18	Other	F1
INSTALCTRYZAFR740H-PSS-1YR	INSTALCTRYZAFR740H-PSS-1YR	Annual Maintenance PSS (INSTALCTRYZAFR740H)		\$24	Each	10%	\$21	Other	F1
INSTALKITGPUM10-PSS-1YR	INSTALKITGPUM10-PSS-1YR	Annual Maintenance PSS (INSTALKITGPUM10)		\$27	Each	10%	\$25	Other	F1
INSTALKITGPUM60-PSS-1YR	INSTALKITGPUM60-PSS-1YR	Annual Maintenance PSS (INSTALKITGPUM60)		\$26	Each	10%	\$23	Other	F1
INSTALKITGPUP40-PSS-1YR	INSTALKITGPUP40-PSS-1YR	Annual Maintenance PSS (INSTALKITGPUP40)		\$22	Each	10%	\$20	Other	F1
INSTALKITGRUT4-PSS-1YR	INSTALKITGRUT4-PSS-1YR	Annual Maintenance PSS (INSTALKITGRUT4)		\$20	Each	10%	\$18	Other	F1
INSTAUSNZE560NGR13-PSS-1YR	INSTAUSNZE560NGR13-PSS-1YR	Annual Maintenance PSS (INSTAUSNZE560NGR13)		\$20	Each	10%	\$18	Other	F1
INSTEMEA1GR13EN-PSS-1YR	INSTEMEA1GR13EN-PSS-1YR	Annual Maintenance PSS (INSTEMEA1GR13EN)		\$20	Each	10%	\$18	Other	F1
INSTEMEA2GR13EN-PSS-1YR	INSTEMEA2GR13EN-PSS-1YR	Annual Maintenance PSS (INSTEMEA2GR13EN)		\$20	Each	10%	\$18	Other	F1
INSTGR13AFGR740-PSS-1YR	INSTGR13AFGR740-PSS-1YR	Annual Maintenance PSS (INSTGR13AFGR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13ARER740-PSS-1YR	INSTGR13ARER740-PSS-1YR	Annual Maintenance PSS (INSTGR13ARER740)		\$20	Each	10%	\$18	Other	F1
INSTGR13ARGR740-PSS-1YR	INSTGR13ARGR740-PSS-1YR	Annual Maintenance PSS (INSTGR13ARGR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13AUSR740-PSS-1YR	INSTGR13AUSR740-PSS-1YR	Annual Maintenance PSS (INSTGR13AUSR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13AUTR740-PSS-1YR	INSTGR13AUTR740-PSS-1YR	Annual Maintenance PSS (INSTGR13AUTR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13BELR740-PSS-1YR	INSTGR13BELR740-PSS-1YR	Annual Maintenance PSS (INSTGR13BELR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13BGDR740-PSS-1YR	INSTGR13BGDR740-PSS-1YR	Annual Maintenance PSS (INSTGR13BGDR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13BOLR740-PSS-1YR	INSTGR13BOLR740-PSS-1YR	Annual Maintenance PSS (INSTGR13BOLR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13BRAR740-PSS-1YR	INSTGR13BRAR740-PSS-1YR	Annual Maintenance PSS (INSTGR13BRAR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13BRNR740-PSS-1YR	INSTGR13BRNR740-PSS-1YR	Annual Maintenance PSS (INSTGR13BRNR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13BTNR740-PSS-1YR	INSTGR13BTNR740-PSS-1YR	Annual Maintenance PSS (INSTGR13BTNR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13CANR740-PSS-1YR	INSTGR13CANR740-PSS-1YR	Annual Maintenance PSS (INSTGR13CANR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13CHER740-PSS-1YR	INSTGR13CHER740-PSS-1YR	Annual Maintenance PSS (INSTGR13CHER740)		\$20	Each	10%	\$18	Other	F1
INSTGR13CHLR740-PSS-1YR	INSTGR13CHLR740-PSS-1YR	Annual Maintenance PSS (INSTGR13CHLR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13CHNR740-PSS-1YR	INSTGR13CHNR740-PSS-1YR	Annual Maintenance PSS (INSTGR13CHNR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13COLR740-PSS-1YR	INSTGR13COLR740-PSS-1YR	Annual Maintenance PSS (INSTGR13COLR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13CZER740-PSS-1YR	INSTGR13CZER740-PSS-1YR	Annual Maintenance PSS (INSTGR13CZER740)		\$20	Each	10%	\$18	Other	F1
INSTGR13DEUR740-PSS-1YR	INSTGR13DEUR740-PSS-1YR	Annual Maintenance PSS (INSTGR13DEUR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13DNKR740-PSS-1YR	INSTGR13DNKR740-PSS-1YR	Annual Maintenance PSS (INSTGR13DNKR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13ECUR740-PSS-1YR	INSTGR13ECUR740-PSS-1YR	Annual Maintenance PSS (INSTGR13ECUR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13EGYR740-PSS-1YR	INSTGR13EGYR740-PSS-1YR	Annual Maintenance PSS (INSTGR13EGYR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13ESPR740-PSS-1YR	INSTGR13ESPR740-PSS-1YR	Annual Maintenance PSS (INSTGR13ESPR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13FINR740-PSS-1YR	INSTGR13FINR740-PSS-1YR	Annual Maintenance PSS (INSTGR13FINR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13FJR740-PSS-1YR	INSTGR13FJR740-PSS-1YR	Annual Maintenance PSS (INSTGR13FJR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13FRAR740-PSS-1YR	INSTGR13FRAR740-PSS-1YR	Annual Maintenance PSS (INSTGR13FRAR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13GBRR740-PSS-1YR	INSTGR13GBRR740-PSS-1YR	Annual Maintenance PSS (INSTGR13GBRR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13GRCR740-PSS-1YR	INSTGR13GRCR740-PSS-1YR	Annual Maintenance PSS (INSTGR13GRCR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13GUMR740-PSS-1YR	INSTGR13GUMR740-PSS-1YR	Annual Maintenance PSS (INSTGR13GUMR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13HGR740-PSS-1YR	INSTGR13HGR740-PSS-1YR	Annual Maintenance PSS (INSTGR13HGR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13HUNR740-PSS-1YR	INSTGR13HUNR740-PSS-1YR	Annual Maintenance PSS (INSTGR13HUNR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13IDNR740-PSS-1YR	INSTGR13IDNR740-PSS-1YR	Annual Maintenance PSS (INSTGR13IDNR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13INDR740-PSS-1YR	INSTGR13INDR740-PSS-1YR	Annual Maintenance PSS (INSTGR13INDR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13IRLR740-PSS-1YR	INSTGR13IRLR740-PSS-1YR	Annual Maintenance PSS (INSTGR13IRLR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13ISRR740-PSS-1YR	INSTGR13ISRR740-PSS-1YR	Annual Maintenance PSS (INSTGR13ISRR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13ITAR740-PSS-1YR	INSTGR13ITAR740-PSS-1YR	Annual Maintenance PSS (INSTGR13ITAR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13JPNR740-PSS-1YR	INSTGR13JPNR740-PSS-1YR	Annual Maintenance PSS (INSTGR13JPNR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13KAZR740-PSS-1YR	INSTGR13KAZR740-PSS-1YR	Annual Maintenance PSS (INSTGR13KAZR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13KENR740-PSS-1YR	INSTGR13KENR740-PSS-1YR	Annual Maintenance PSS (INSTGR13KENR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13KHM740-PSS-1YR	INSTGR13KHM740-PSS-1YR	Annual Maintenance PSS (INSTGR13KHM740)		\$20	Each	10%	\$18	Other	F1
INSTGR13KIRR740-PSS-1YR	INSTGR13KIRR740-PSS-1YR	Annual Maintenance PSS (INSTGR13KIRR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13KORR740-PSS-1YR	INSTGR13KORR740-PSS-1YR	Annual Maintenance PSS (INSTGR13KORR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13LAOR740-PSS-1YR	INSTGR13LAOR740-PSS-1YR	Annual Maintenance PSS (INSTGR13LAOR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13LAR740-PSS-1YR	INSTGR13LAR740-PSS-1YR	Annual Maintenance PSS (INSTGR13LAR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13LUR740-PSS-1YR	INSTGR13LUR740-PSS-1YR	Annual Maintenance PSS (INSTGR13LUR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13LUXR740-PSS-1YR	INSTGR13LUXR740-PSS-1YR	Annual Maintenance PSS (INSTGR13LUXR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13MACR740-PSS-1YR	INSTGR13MACR740-PSS-1YR	Annual Maintenance PSS (INSTGR13MACR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13MARR740-PSS-1YR	INSTGR13MARR740-PSS-1YR	Annual Maintenance PSS (INSTGR13MARR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13MEXR740-PSS-1YR	INSTGR13MEXR740-PSS-1YR	Annual Maintenance PSS (INSTGR13MEXR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13MNGR740-PSS-1YR	INSTGR13MNGR740-PSS-1YR	Annual Maintenance PSS (INSTGR13MNGR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13MNR740-PSS-1YR	INSTGR13MNR740-PSS-1YR	Annual Maintenance PSS (INSTGR13MNR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13MYSR740-PSS-1YR	INSTGR13MYSR740-PSS-1YR	Annual Maintenance PSS (INSTGR13MYSR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13NCLR740-PSS-1YR	INSTGR13NCLR740-PSS-1YR	Annual Maintenance PSS (INSTGR13NCLR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13NGAR740-PSS-1YR	INSTGR13NGAR740-PSS-1YR	Annual Maintenance PSS (INSTGR13NGAR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13NDR740-PSS-1YR	INSTGR13NDR740-PSS-1YR	Annual Maintenance PSS (INSTGR13NDR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13NORR740-PSS-1YR	INSTGR13NORR740-PSS-1YR	Annual Maintenance PSS (INSTGR13NORR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13NPLR740-PSS-1YR	INSTGR13NPLR740-PSS-1YR	Annual Maintenance PSS (INSTGR13NPLR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13NZLR740-PSS-1YR	INSTGR13NZLR740-PSS-1YR	Annual Maintenance PSS (INSTGR13NZLR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13PAKR740-PSS-1YR	INSTGR13PAKR740-PSS-1YR	Annual Maintenance PSS (INSTGR13PAKR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13PERR740-PSS-1YR	INSTGR13PERR740-PSS-1YR	Annual Maintenance PSS (INSTGR13PERR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13PLR740-PSS-1YR	INSTGR13PLR740-PSS-1YR	Annual Maintenance PSS (INSTGR13PLR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13PLWR740-PSS-1YR	INSTGR13PLWR740-PSS-1YR	Annual Maintenance PSS (INSTGR13PLWR740)		\$20	Each	10%	\$18	Other	F1
INSTGR13PNGR740-PSS-1YR	INSTGR13PNGR740-PSS-1YR	Annual Maintenance PSS (INSTGR13PNGR740)		\$20	Each	10%	\$18	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
INSTGR13POLR740-PSS-1YR	INSTGR13POLR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13POLR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13PRIR740-PSS-1YR	INSTGR13PRIR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13PRIR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13PRTR740-PSS-1YR	INSTGR13PRTR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13PRTR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13PRYR740-PSS-1YR	INSTGR13PRYR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13PRYR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13QATR740-PSS-1YR	INSTGR13QATR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13QATR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13ROUR740-PSS-1YR	INSTGR13ROUR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13ROUR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13RUSR740-PSS-1YR	INSTGR13RUSR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13RUSR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13SAUR740-PSS-1YR	INSTGR13SAUR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13SAUR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13SGPR740-PSS-1YR	INSTGR13SGPR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13SGPR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13SLBR740-PSS-1YR	INSTGR13SLBR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13SLBR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13SVKR740-PSS-1YR	INSTGR13SVKR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13SVKR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13SVNR740-PSS-1YR	INSTGR13SVNR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13SVNR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13SWER740-PSS-1YR	INSTGR13SWER740-PSS-1YR	Annual Maintenance PSS	(INSTGR13SWER740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13THAR740-PSS-1YR	INSTGR13THAR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13THAR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13TONR740-PSS-1YR	INSTGR13TONR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13TONR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13TURR740-PSS-1YR	INSTGR13TURR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13TURR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13TWNR740-PSS-1YR	INSTGR13TWNR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13TWNR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13UKRR740-PSS-1YR	INSTGR13UKRR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13UKRR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13URYR740-PSS-1YR	INSTGR13URYR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13URYR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13USAR740-PSS-1YR	INSTGR13USAR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13USAR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13VENR740-PSS-1YR	INSTGR13VENR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13VENR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13VMYR740-PSS-1YR	INSTGR13VMYR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13VMYR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13VNM740-PSS-1YR	INSTGR13VNM740-PSS-1YR	Annual Maintenance PSS	(INSTGR13VNM740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13VUTR740-PSS-1YR	INSTGR13VUTR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13VUTR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13WSMR740-PSS-1YR	INSTGR13WSMR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13WSMR740)	\$20	Each	10%		\$18	Other	F1	
INSTGR13ZAFR740-PSS-1YR	INSTGR13ZAFR740-PSS-1YR	Annual Maintenance PSS	(INSTGR13ZAFR740)	\$20	Each	10%		\$18	Other	F1	
INSTKIT1U1NRJ45-PSS-1YR	INSTKIT1U1NRJ45-PSS-1YR	Annual Maintenance PSS	(INSTKIT1U1NRJ45)	\$20	Each	10%		\$18	Other	F1	
INSTKIT1U1NSFP-PSS-1YR	INSTKIT1U1NSFP-PSS-1YR	Annual Maintenance PSS	(INSTKIT1U1NSFP)	\$12	Each	10%		\$11	Other	F1	
INSTKIT2U1NRJ45-PSS-1YR	INSTKIT2U1NRJ45-PSS-1YR	Annual Maintenance PSS	(INSTKIT2U1NRJ45)	\$20	Each	10%		\$18	Other	F1	
INSTKIT2U1NSFP-PSS-1YR	INSTKIT2U1NSFP-PSS-1YR	Annual Maintenance PSS	(INSTKIT2U1NSFP)	\$12	Each	10%		\$11	Other	F1	
INSTKITR4J45AF-PSS-1YR	INSTKITR4J45AF-PSS-1YR	Annual Maintenance PSS	(INSTKITR4J45AF)	\$20	Each	10%		\$18	Other	F1	
INSTKITR4J45-PSS-1YR	INSTKITR4J45-PSS-1YR	Annual Maintenance PSS	(INSTKITR4J45)	\$23	Each	10%		\$21	Other	F1	
INSTKITSFPAF-PSS-1YR	INSTKITSFPAF-PSS-1YR	Annual Maintenance PSS	(INSTKITSFPAF)	\$12	Each	10%		\$11	Other	F1	
INSTKITSFPH-PSS-1YR	INSTKITSFPH-PSS-1YR	Annual Maintenance PSS	(INSTKITSFPH)	\$14	Each	10%		\$13	Other	F1	
INSTL-10GE-RJ-C-PSS-1YR	INSTL-10GE-RJ-C-PSS-1YR	Annual Maintenance PSS	(INSTL-10GE-RJ-C)	\$187	Each	10%		\$168	Other	F1	
INSTL-10GE-RJ-VCE-PSS-1YR	INSTL-10GE-RJ-VCE-PSS-1YR	Annual Maintenance PSS	(INSTL-10GE-RJ-VCE)	\$187	Each	10%		\$168	Other	F1	
INSTL-10GE-SFP-C-PSS-1YR	INSTL-10GE-SFP-C-PSS-1YR	Annual Maintenance PSS	(INSTL-10GE-SFP-C)	\$141	Each	10%		\$127	Other	F1	
INSTL-10GE-SFP-VCE-PSS-1YR	INSTL-10GE-SFP-VCE-PSS-1YR	Annual Maintenance PSS	(INSTL-10GE-SFP-VCE)	\$141	Each	10%		\$127	Other	F1	
INSTL-1GE-RJ-C-PSS-1YR	INSTL-1GE-RJ-C-PSS-1YR	Annual Maintenance PSS	(INSTL-1GE-RJ-C)	\$213	Each	10%		\$192	Other	F1	
INSTL-1GE-RJ-VCE-PSS-1YR	INSTL-1GE-RJ-VCE-PSS-1YR	Annual Maintenance PSS	(INSTL-1GE-RJ-VCE)	\$213	Each	10%		\$192	Other	F1	
INSTLAUSGR13EN-PSS-1YR	INSTLAUSGR13EN-PSS-1YR	Annual Maintenance PSS	(INSTLAUSGR13EN)	\$20	Each	10%		\$18	Other	F1	
INSTLAUSNZE560N-PSS-1YR	INSTLAUSNZE560N-PSS-1YR	Annual Maintenance PSS	(INSTLAUSNZE560N)	\$20	Each	10%		\$18	Other	F1	
INSTLBRZL13ENSH-PSS-1YR	INSTLBRZL13ENSH-PSS-1YR	Annual Maintenance PSS	(INSTLBRZL13ENSH)	\$20	Each	10%		\$18	Other	F1	
INSTLBRZL13SH-PSS-1YR	INSTLBRZL13SH-PSS-1YR	Annual Maintenance PSS	(INSTLBRZL13SH)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYAFGR640F-PSS-1YR	INSTLCTRYAFGR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAFGR640F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYAFGR740F-PSS-1YR	INSTLCTRYAFGR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAFGR740F)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYAMERR640-PSS-1YR	INSTLCTRYAMERR640-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAMERR640)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYAMERR740-PSS-1YR	INSTLCTRYAMERR740-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAMERR740)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYAPCCGR13-PSS-1YR	INSTLCTRYAPCCGR13-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAPCCGR13)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYAPCC-PSS-1YR	INSTLCTRYAPCC-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAPCC)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYAREFR640F-PSS-1YR	INSTLCTRYAREFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAREFR640F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYAREFR740F-PSS-1YR	INSTLCTRYAREFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAREFR740F)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYARGFR640F-PSS-1YR	INSTLCTRYARGFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYARGFR640F)	\$16	Each	10%		\$15	Other	F1	
INSTLCTRYARGFR740F-PSS-1YR	INSTLCTRYARGFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYARGFR740F)	\$18	Each	10%		\$16	Other	F1	
INSTLCTRYAUSFR640F-PSS-1YR	INSTLCTRYAUSFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAUSFR640F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYAUSFR740F-PSS-1YR	INSTLCTRYAUSFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAUSFR740F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYAUTFR640F-PSS-1YR	INSTLCTRYAUTFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAUTFR640F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYAUTFR740F-PSS-1YR	INSTLCTRYAUTFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYAUTFR740F)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYBELFR640F-PSS-1YR	INSTLCTRYBELFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBELFR640F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYBELFR740F-PSS-1YR	INSTLCTRYBELFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBELFR740F)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYBGDFR640F-PSS-1YR	INSTLCTRYBGDFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBGDFR640F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYBGDFR740F-PSS-1YR	INSTLCTRYBGDFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBGDFR740F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYBOLFR640F-PSS-1YR	INSTLCTRYBOLFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBOLFR640F)	\$16	Each	10%		\$15	Other	F1	
INSTLCTRYBOLFR740F-PSS-1YR	INSTLCTRYBOLFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBOLFR740F)	\$18	Each	10%		\$16	Other	F1	
INSTLCTRYBRAFR640F-PSS-1YR	INSTLCTRYBRAFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBRAFR640F)	\$25	Each	10%		\$22	Other	F1	
INSTLCTRYBRAFR740F-PSS-1YR	INSTLCTRYBRAFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBRAFR740F)	\$26	Each	10%		\$23	Other	F1	
INSTLCTRYBRNFR640F-PSS-1YR	INSTLCTRYBRNFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBRNFR640F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYBRNFR740F-PSS-1YR	INSTLCTRYBRNFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBRNFR740F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYBTNFR640F-PSS-1YR	INSTLCTRYBTNFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBTNFR640F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYBTNFR740F-PSS-1YR	INSTLCTRYBTNFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYBTNFR740F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYCANFR640F-PSS-1YR	INSTLCTRYCANFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYCANFR640F)	\$16	Each	10%		\$15	Other	F1	
INSTLCTRYCANFR740F-PSS-1YR	INSTLCTRYCANFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYCANFR740F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYCCC4GR13-PSS-1YR	INSTLCTRYCCC4GR13-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYCCC4GR13)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYCCC4-PSS-1YR	INSTLCTRYCCC4-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYCCC4)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYCHEFR640F-PSS-1YR	INSTLCTRYCHEFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYCHEFR640F)	\$17	Each	10%		\$15	Other	F1	
INSTLCTRYCHEFR740F-PSS-1YR	INSTLCTRYCHEFR740F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYCHEFR740F)	\$20	Each	10%		\$18	Other	F1	
INSTLCTRYCHLFR640F-PSS-1YR	INSTLCTRYCHLFR640F-PSS-1YR	Annual Maintenance PSS	(INSTLCTRYCHLFR640F)	\$16	Each	10%		\$15	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number		Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
					Base price from Base Price Source	UoM	Proposed Discount(%)	\$0		
INSTLCTRYMNPFR740F-PSS-1YR	INSTLCTRYMNPFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYMNPFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYMYSFR640F-PSS-1YR	INSTLCTRYMYSFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYMYSFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYMYSFR740F-PSS-1YR	INSTLCTRYMYSFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYMYSFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYNCLFR640F-PSS-1YR	INSTLCTRYNCLFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNCLFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYNCLFR740F-PSS-1YR	INSTLCTRYNCLFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNCLFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYNGAFR640F-PSS-1YR	INSTLCTRYNGAFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNGAFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYNGAFR740F-PSS-1YR	INSTLCTRYNGAFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNGAFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYNLDFR640F-PSS-1YR	INSTLCTRYNLDFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNLDFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYNLDFR740F-PSS-1YR	INSTLCTRYNLDFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNLDFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYNORFR640F-PSS-1YR	INSTLCTRYNORFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNORFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYNORFR740F-PSS-1YR	INSTLCTRYNORFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNORFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYNPLFR640F-PSS-1YR	INSTLCTRYNPLFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNPLFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYNPLFR740F-PSS-1YR	INSTLCTRYNPLFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNPLFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYNZLFR640F-PSS-1YR	INSTLCTRYNZLFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNZLFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYNZLFR740F-PSS-1YR	INSTLCTRYNZLFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYNZLFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPAKFR640F-PSS-1YR	INSTLCTRYPAKFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPAKFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPAKFR740F-PSS-1YR	INSTLCTRYPAKFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPAKFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPERFR640F-PSS-1YR	INSTLCTRYPERFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPERFR640F)			\$16	Each	10%	\$15	Other	F1
INSTLCTRYPERFR740F-PSS-1YR	INSTLCTRYPERFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPERFR740F)			\$18	Each	10%	\$16	Other	F1
INSTLCTRYPHLFR640F-PSS-1YR	INSTLCTRYPHLFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPHLFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPHLFR740F-PSS-1YR	INSTLCTRYPHLFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPHLFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPLWFR640F-PSS-1YR	INSTLCTRYPLWFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPLWFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPLWFR740F-PSS-1YR	INSTLCTRYPLWFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPLWFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPNGFR640F-PSS-1YR	INSTLCTRYPNGFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPNGFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPNGFR740F-PSS-1YR	INSTLCTRYPNGFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPNGFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPOLFR640F-PSS-1YR	INSTLCTRYPOLFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPOLFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPOLFR740F-PSS-1YR	INSTLCTRYPOLFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPOLFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYPRIFR640F-PSS-1YR	INSTLCTRYPRIFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPRIFR640F)			\$16	Each	10%	\$15	Other	F1
INSTLCTRYPRIFR740F-PSS-1YR	INSTLCTRYPRIFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPRIFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPRTRFR640F-PSS-1YR	INSTLCTRYPRTRFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPRTRFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYPRTRFR740F-PSS-1YR	INSTLCTRYPRTRFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPRTRFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYPRYFR640F-PSS-1YR	INSTLCTRYPRYFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPRYFR640F)			\$16	Each	10%	\$15	Other	F1
INSTLCTRYPRYFR740F-PSS-1YR	INSTLCTRYPRYFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYPRYFR740F)			\$16	Each	10%	\$14	Other	F1
INSTLCTRYQATFR640F-PSS-1YR	INSTLCTRYQATFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYQATFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYQATFR740F-PSS-1YR	INSTLCTRYQATFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYQATFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYROUFR640F-PSS-1YR	INSTLCTRYROUFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYROUFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYROUFR740F-PSS-1YR	INSTLCTRYROUFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYROUFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYRUSFR640F-PSS-1YR	INSTLCTRYRUSFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYRUSFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYRUSFR740F-PSS-1YR	INSTLCTRYRUSFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYRUSFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYSAUFR640F-PSS-1YR	INSTLCTRYSAUFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSAUFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYSAUFR740F-PSS-1YR	INSTLCTRYSAUFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSAUFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYSGPFR640F-PSS-1YR	INSTLCTRYSGPFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSGPFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYSGPFR740F-PSS-1YR	INSTLCTRYSGPFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSGPFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYSLBFR640F-PSS-1YR	INSTLCTRYSLBFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSLBFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYSLBFR740F-PSS-1YR	INSTLCTRYSLBFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSLBFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYSVKFR640F-PSS-1YR	INSTLCTRYSVKFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSVKFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYSVKFR740F-PSS-1YR	INSTLCTRYSVKFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSVKFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYSVNFR640F-PSS-1YR	INSTLCTRYSVNFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSVNFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYSVNFR740F-PSS-1YR	INSTLCTRYSVNFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSVNFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYSWEFR640F-PSS-1YR	INSTLCTRYSWEFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSWEFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYSWEFR740F-PSS-1YR	INSTLCTRYSWEFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYSWEFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYTHAFR640F-PSS-1YR	INSTLCTRYTHAFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYTHAFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYTHAFR740F-PSS-1YR	INSTLCTRYTHAFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYTHAFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYTONFR640F-PSS-1YR	INSTLCTRYTONFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYTONFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYTONFR740F-PSS-1YR	INSTLCTRYTONFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYTONFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYTURFR640F-PSS-1YR	INSTLCTRYTURFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYTURFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYTURFR740F-PSS-1YR	INSTLCTRYTURFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYTURFR740F)			\$20	Each	10%	\$18	Other	F1
INSTLCTRYTWNFR640F-PSS-1YR	INSTLCTRYTWNFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYTWNFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYTWNFR740F-PSS-1YR	INSTLCTRYTWNFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYTWNFR740F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYUKFR640F-PSS-1YR	INSTLCTRYUKFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYUKFR640F)			\$17	Each	10%	\$15	Other	F1
INSTLCTRYUKFR740F-PSS-1YR	INSTLCTRYUKFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYUKFR740F)			\$20	Each	10%	\$18	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
INSTLCTRYURYFR640F-PSS-1YR	INSTLCTRYURYFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYURYFR640F)	Annual Maintenance PSS (INSTLCTRYURYFR640F)	\$16	Each	10%	\$15	Other	F1
INSTLCTRYURYFR740F-PSS-1YR	INSTLCTRYURYFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYURYFR740F)	Annual Maintenance PSS (INSTLCTRYURYFR740F)	\$18	Each	10%	\$16	Other	F1
INSTLCTRYUSAFR640F-PSS-1YR	INSTLCTRYUSAFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYUSAFR640F)	Annual Maintenance PSS (INSTLCTRYUSAFR640F)	\$16	Each	10%	\$15	Other	F1
INSTLCTRYUSAFR740F-PSS-1YR	INSTLCTRYUSAFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYUSAFR740F)	Annual Maintenance PSS (INSTLCTRYUSAFR740F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYVENFR640F-PSS-1YR	INSTLCTRYVENFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYVENFR640F)	Annual Maintenance PSS (INSTLCTRYVENFR640F)	\$16	Each	10%	\$15	Other	F1
INSTLCTRYVENFR740F-PSS-1YR	INSTLCTRYVENFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYVENFR740F)	Annual Maintenance PSS (INSTLCTRYVENFR740F)	\$18	Each	10%	\$16	Other	F1
INSTLCTRYVMYR640F-PSS-1YR	INSTLCTRYVMYR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYVMYR640F)	Annual Maintenance PSS (INSTLCTRYVMYR640F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYVMYR740F-PSS-1YR	INSTLCTRYVMYR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYVMYR740F)	Annual Maintenance PSS (INSTLCTRYVMYR740F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYVNMFR640F-PSS-1YR	INSTLCTRYVNMFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYVNMFR640F)	Annual Maintenance PSS (INSTLCTRYVNMFR640F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYVNMFR740F-PSS-1YR	INSTLCTRYVNMFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYVNMFR740F)	Annual Maintenance PSS (INSTLCTRYVNMFR740F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYVUTFR640F-PSS-1YR	INSTLCTRYVUTFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYVUTFR640F)	Annual Maintenance PSS (INSTLCTRYVUTFR640F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYVUTFR740F-PSS-1YR	INSTLCTRYVUTFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYVUTFR740F)	Annual Maintenance PSS (INSTLCTRYVUTFR740F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYWSMFR640F-PSS-1YR	INSTLCTRYWSMFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYWSMFR640F)	Annual Maintenance PSS (INSTLCTRYWSMFR640F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYWSMFR740F-PSS-1YR	INSTLCTRYWSMFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYWSMFR740F)	Annual Maintenance PSS (INSTLCTRYWSMFR740F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYZAFFR640F-PSS-1YR	INSTLCTRYZAFFR640F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYZAFFR640F)	Annual Maintenance PSS (INSTLCTRYZAFFR640F)	\$17	Each	10%	\$15	Other	F1
INSTLCTRYZAFFR740F-PSS-1YR	INSTLCTRYZAFFR740F-PSS-1YR	Annual Maintenance PSS (INSTLCTRYZAFFR740F)	Annual Maintenance PSS (INSTLCTRYZAFFR740F)	\$20	Each	10%	\$18	Other	F1
INSTLKIT-10GE-RJ45-PSS-1YR	INSTLKIT-10GE-RJ45-PSS-1YR	Annual Maintenance PSS (INSTLKIT-10GE-RJ45)	Annual Maintenance PSS (INSTLKIT-10GE-RJ45)	\$187	Each	10%	\$168	Other	F1
INSTLKIT-10GE-SFP+-PSS-1YR	INSTLKIT-10GE-SFP+-PSS-1YR	Annual Maintenance PSS (INSTLKIT-10GE-SFP+)	Annual Maintenance PSS (INSTLKIT-10GE-SFP+)	\$141	Each	10%	\$127	Other	F1
INSTLKIT-1GE-RJ45-PSS-1YR	INSTLKIT-1GE-RJ45-PSS-1YR	Annual Maintenance PSS (INSTLKIT-1GE-RJ45)	Annual Maintenance PSS (INSTLKIT-1GE-RJ45)	\$213	Each	10%	\$192	Other	F1
INSTLKITSFP28F-PSS-1YR	INSTLKITSFP28F-PSS-1YR	Annual Maintenance PSS (INSTLKITSFP28F)	Annual Maintenance PSS (INSTLKITSFP28F)	\$4	Each	10%	\$4	Other	F1
INSTLKITSFP28H-PSS-1YR	INSTLKITSFP28H-PSS-1YR	Annual Maintenance PSS (INSTLKITSFP28H)	Annual Maintenance PSS (INSTLKITSFP28H)	\$5	Each	10%	\$4	Other	F1
INV-BNDL1-PSS-1YR	INV-BNDL1-PSS-1YR	Annual Maintenance PSS (INV-BNDL1)	Annual Maintenance PSS (INV-BNDL1)	\$11,935	Each	10%	\$10,741	Other	F1
INV-BNDL2-PSS-1YR	INV-BNDL2-PSS-1YR	Annual Maintenance PSS (INV-BNDL2)	Annual Maintenance PSS (INV-BNDL2)	\$11,935	Each	10%	\$10,741	Other	F1
INV-BNDL3-PSS-1YR	INV-BNDL3-PSS-1YR	Annual Maintenance PSS (INV-BNDL3)	Annual Maintenance PSS (INV-BNDL3)	\$11,935	Each	10%	\$10,741	Other	F1
INV-BSV-BASEF-PSS-1YR	INV-BSV-BASEF-PSS-1YR	Annual Maintenance PSS (INV-BSV-BASEF)	Annual Maintenance PSS (INV-BSV-BASEF)	\$1,250	Each	10%	\$1,125	Other	F1
INV-BSV-BASE-PSS-1YR	INV-BSV-BASE-PSS-1YR	Annual Maintenance PSS (INV-BSV-BASE)	Annual Maintenance PSS (INV-BSV-BASE)	\$1,250	Each	10%	\$1,125	Other	F1
INV-BSVT10LIC-PSS-1YR	INV-BSVT10LIC-PSS-1YR	Annual Maintenance PSS (INV-BSVT10LIC)	Annual Maintenance PSS (INV-BSVT10LIC)	\$600	Each	10%	\$540	Other	F1
INV-BSVT11LIC-PSS-1YR	INV-BSVT11LIC-PSS-1YR	Annual Maintenance PSS (INV-BSVT11LIC)	Annual Maintenance PSS (INV-BSVT11LIC)	\$588	Each	10%	\$529	Other	F1
INV-BSV-T1LIC-PSS-1YR	INV-BSV-T1LIC-PSS-1YR	Annual Maintenance PSS (INV-BSV-T1LIC)	Annual Maintenance PSS (INV-BSV-T1LIC)	\$1,000	Each	10%	\$900	Other	F1
INV-BSV-T2LIC-PSS-1YR	INV-BSV-T2LIC-PSS-1YR	Annual Maintenance PSS (INV-BSV-T2LIC)	Annual Maintenance PSS (INV-BSV-T2LIC)	\$875	Each	10%	\$788	Other	F1
INV-BSV-T3LIC-PSS-1YR	INV-BSV-T3LIC-PSS-1YR	Annual Maintenance PSS (INV-BSV-T3LIC)	Annual Maintenance PSS (INV-BSV-T3LIC)	\$750	Each	10%	\$675	Other	F1
INV-BSV-T4LIC-PSS-1YR	INV-BSV-T4LIC-PSS-1YR	Annual Maintenance PSS (INV-BSV-T4LIC)	Annual Maintenance PSS (INV-BSV-T4LIC)	\$675	Each	10%	\$608	Other	F1
INV-BSV-T5LIC-PSS-1YR	INV-BSV-T5LIC-PSS-1YR	Annual Maintenance PSS (INV-BSV-T5LIC)	Annual Maintenance PSS (INV-BSV-T5LIC)	\$663	Each	10%	\$596	Other	F1
INV-BSV-T6LIC-PSS-1YR	INV-BSV-T6LIC-PSS-1YR	Annual Maintenance PSS (INV-BSV-T6LIC)	Annual Maintenance PSS (INV-BSV-T6LIC)	\$650	Each	10%	\$585	Other	F1
INV-BSV-T7LIC-PSS-1YR	INV-BSV-T7LIC-PSS-1YR	Annual Maintenance PSS (INV-BSV-T7LIC)	Annual Maintenance PSS (INV-BSV-T7LIC)	\$638	Each	10%	\$574	Other	F1
INV-BSV-T8LIC-PSS-1YR	INV-BSV-T8LIC-PSS-1YR	Annual Maintenance PSS (INV-BSV-T8LIC)	Annual Maintenance PSS (INV-BSV-T8LIC)	\$625	Each	10%	\$563	Other	F1
INV-BSV-T9LIC-PSS-1YR	INV-BSV-T9LIC-PSS-1YR	Annual Maintenance PSS (INV-BSV-T9LIC)	Annual Maintenance PSS (INV-BSV-T9LIC)	\$613	Each	10%	\$551	Other	F1
INV-CL-BASE-F-PSS-1YR	INV-CL-BASE-F-PSS-1YR	Annual Maintenance PSS (INV-CL-BASE)	Annual Maintenance PSS (INV-CL-BASE)	\$250	Each	10%	\$225	Other	F1
INV-CL-T10LIC-PSS-1YR	INV-CL-T10LIC-PSS-1YR	Annual Maintenance PSS (INV-CL-T10LIC)	Annual Maintenance PSS (INV-CL-T10LIC)	\$288	Each	10%	\$259	Other	F1
INV-CL-T11LIC-PSS-1YR	INV-CL-T11LIC-PSS-1YR	Annual Maintenance PSS (INV-CL-T11LIC)	Annual Maintenance PSS (INV-CL-T11LIC)	\$248	Each	10%	\$223	Other	F1
INV-CL-T1LIC-PSS-1YR	INV-CL-T1LIC-PSS-1YR	Annual Maintenance PSS (INV-CL-T1LIC)	Annual Maintenance PSS (INV-CL-T1LIC)	\$1,250	Each	10%	\$1,125	Other	F1
INV-CL-T2LIC-PSS-1YR	INV-CL-T2LIC-PSS-1YR	Annual Maintenance PSS (INV-CL-T2LIC)	Annual Maintenance PSS (INV-CL-T2LIC)	\$1,125	Each	10%	\$1,013	Other	F1
INV-CL-T3LIC-PSS-1YR	INV-CL-T3LIC-PSS-1YR	Annual Maintenance PSS (INV-CL-T3LIC)	Annual Maintenance PSS (INV-CL-T3LIC)	\$1,000	Each	10%	\$900	Other	F1
INV-CL-T4LIC-PSS-1YR	INV-CL-T4LIC-PSS-1YR	Annual Maintenance PSS (INV-CL-T4LIC)	Annual Maintenance PSS (INV-CL-T4LIC)	\$875	Each	10%	\$788	Other	F1
INV-CL-T5LIC-PSS-1YR	INV-CL-T5LIC-PSS-1YR	Annual Maintenance PSS (INV-CL-T5LIC)	Annual Maintenance PSS (INV-CL-T5LIC)	\$750	Each	10%	\$675	Other	F1
INV-CL-T6LIC-PSS-1YR	INV-CL-T6LIC-PSS-1YR	Annual Maintenance PSS (INV-CL-T6LIC)	Annual Maintenance PSS (INV-CL-T6LIC)	\$625	Each	10%	\$563	Other	F1
INV-CL-T7LIC-PSS-1YR	INV-CL-T7LIC-PSS-1YR	Annual Maintenance PSS (INV-CL-T7LIC)	Annual Maintenance PSS (INV-CL-T7LIC)	\$525	Each	10%	\$473	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
INV-CL-T8LIC-PSS-1YR	INV-CL-T8LIC-PSS-1YR		Annual Maintenance PSS (INV-CL-T8LIC)	\$400	Each	10%	\$360	Other	F1	
INV-CL-T9LIC-PSS-1YR	INV-CL-T9LIC-PSS-1YR		Annual Maintenance PSS (INV-CL-T9LIC)	\$338	Each	10%	\$304	Other	F1	
INV-CTL2-FD-PSS-1YR	INV-CTL2-FD-PSS-1YR		Annual Maintenance PSS (INV-CTL2-FD)	\$5,100	Each	10%	\$4,590	Other	F1	
INV-CTL-FD-PSS-1YR	INV-CTL-FD-PSS-1YR		Annual Maintenance PSS (INV-CTL-FD)	\$3,400	Each	10%	\$3,060	Other	F1	
INV-CTL-PSS-1YR	INV-CTL-PSS-1YR		Annual Maintenance PSS (INV-CTL)	\$3,400	Each	10%	\$3,060	Other	F1	
INV-RTR2-FD-PSS-1YR	INV-RTR2-FD-PSS-1YR		Annual Maintenance PSS (INV-RTR2-FD)	\$1,700	Each	10%	\$1,530	Other	F1	
INV-RTR-PSS-1YR	INV-RTR-PSS-1YR		Annual Maintenance PSS (INV-RTR)	\$1,360	Each	10%	\$1,224	Other	F1	
INV-STG-FD-PSS-1YR	INV-STG-FD-PSS-1YR		Annual Maintenance PSS (INV-STG-FD)	\$1,190	Each	10%	\$1,071	Other	F1	
INV-STG-PSS-1YR	INV-STG-PSS-1YR		Annual Maintenance PSS (INV-STG)	\$1,190	Each	10%	\$1,071	Other	F1	
INV-T1B1B2UP-PSS-1YR	INV-T1B1B2UP-PSS-1YR		Annual Maintenance PSS (INV-T1B1B2UP)	\$30,000	Each	10%	\$27,000	Other	F1	
INV-T1B1LIC-PSS-1YR	INV-T1B1LIC-PSS-1YR		Annual Maintenance PSS (INV-T1B1LIC)	\$30,000	Each	10%	\$27,000	Other	F1	
INV-T1B2B4UP-PSS-1YR	INV-T1B2B4UP-PSS-1YR		Annual Maintenance PSS (INV-T1B2B4UP)	\$60,000	Each	10%	\$54,000	Other	F1	
INV-T1B2LIC-PSS-1YR	INV-T1B2LIC-PSS-1YR		Annual Maintenance PSS (INV-T1B2LIC)	\$60,000	Each	10%	\$54,000	Other	F1	
INV-T1B4LIC-PSS-1YR	INV-T1B4LIC-PSS-1YR		Annual Maintenance PSS (INV-T1B4LIC)	\$120,000	Each	10%	\$108,000	Other	F1	
INV-T1C1C2UP-PSS-1YR	INV-T1C1C2UP-PSS-1YR		Annual Maintenance PSS (INV-T1C1C2UP)	\$10,000	Each	10%	\$9,000	Other	F1	
INV-T1C1LIC-PSS-1YR	INV-T1C1LIC-PSS-1YR		Annual Maintenance PSS (INV-T1C1LIC)	\$10,000	Each	10%	\$9,000	Other	F1	
INV-T1C2C4UP-PSS-1YR	INV-T1C2C4UP-PSS-1YR		Annual Maintenance PSS (INV-T1C2C4UP)	\$20,000	Each	10%	\$18,000	Other	F1	
INV-T1C2LIC-PSS-1YR	INV-T1C2LIC-PSS-1YR		Annual Maintenance PSS (INV-T1C2LIC)	\$20,000	Each	10%	\$18,000	Other	F1	
INV-T1C4LIC-PSS-1YR	INV-T1C4LIC-PSS-1YR		Annual Maintenance PSS (INV-T1C4LIC)	\$40,000	Each	10%	\$36,000	Other	F1	
IPCFT1-T4-PSS-1YR	IPCFT1-T4-PSS-1YR		Annual Maintenance PSS (IPCFT1-T4)	\$100	Each	10%	\$90	Other	F1	
IPCFT5-T12-PSS-1YR	IPCFT5-T12-PSS-1YR		Annual Maintenance PSS (IPCFT5-T12)	\$100	Each	10%	\$90	Other	F1	
IPFPT1-T4-PSS-1YR	IPFPT1-T4-PSS-1YR		Annual Maintenance PSS (IPFPT1-T4)	\$100	Each	10%	\$90	Other	F1	
IPFPT5-T12-PSS-1YR	IPFPT5-T12-PSS-1YR		Annual Maintenance PSS (IPFPT5-T12)	\$100	Each	10%	\$90	Other	F1	
IPNDT1-T4-PSS-1YR	IPNDT1-T4-PSS-1YR		Annual Maintenance PSS (IPNDT1-T4)	\$52	Each	10%	\$47	Other	F1	
IPNDT5-T12-PSS-1YR	IPNDT5-T12-PSS-1YR		Annual Maintenance PSS (IPNDT5-T12)	\$186	Each	10%	\$167	Other	F1	
IPNFT1-T4-PSS-1YR	IPNFT1-T4-PSS-1YR		Annual Maintenance PSS (IPNFT1-T4)	\$100	Each	10%	\$90	Other	F1	
IPNFT5-T12-PSS-1YR	IPNFT5-T12-PSS-1YR		Annual Maintenance PSS (IPNFT5-T12)	\$100	Each	10%	\$90	Other	F1	
IPSVT1-T4-PSS-1YR	IPSVT1-T4-PSS-1YR		Annual Maintenance PSS (IPSVT1-T4)	\$202	Each	10%	\$182	Other	F1	
IPSVT5-T12-PSS-1YR	IPSVT5-T12-PSS-1YR		Annual Maintenance PSS (IPSVT5-T12)	\$418	Each	10%	\$376	Other	F1	
ISSD-1.6TB-PSS-1YR	ISSD-1.6TB-PSS-1YR		Annual Maintenance PSS (ISSD-1.6TB)	\$1,071	Each	10%	\$964	Other	F1	
ISSD-3.2TB-2-PSS-1YR	ISSD-3.2TB-2-PSS-1YR		Annual Maintenance PSS (ISSD-3.2TB-2)	\$2,032	Each	10%	\$1,829	Other	F1	
ISSD-3.2TB-PSS-1YR	ISSD-3.2TB-PSS-1YR		Annual Maintenance PSS (ISSD-3.2TB)	\$2,032	Each	10%	\$1,829	Other	F1	
ISSD-400GB-PR-PSS-1YR	ISSD-400GB-PR-PSS-1YR		Annual Maintenance PSS (ISSD-400GB-PR)	\$220	Each	10%	\$198	Other	F1	
ISSD-400GB-PSS-1YR	ISSD-400GB-PSS-1YR		Annual Maintenance PSS (ISSD-400GB)	\$363	Each	10%	\$327	Other	F1	
ISSD-800GB-PR-PSS-1YR	ISSD-800GB-PR-PSS-1YR		Annual Maintenance PSS (ISSD-800GB-PR)	\$290	Each	10%	\$262	Other	F1	
ISSD-800GB-PSS-1YR	ISSD-800GB-PSS-1YR		Annual Maintenance PSS (ISSD-800GB)	\$591	Each	10%	\$532	Other	F1	
ISSD-E-1.6TB-PSS-1YR	ISSD-E-1.6TB-PSS-1YR		Annual Maintenance PSS (ISSD-E-1.6TB)	\$1,393	Each	10%	\$1,253	Other	F1	
ISSD-E-3.2TB-2-PSS-1YR	ISSD-E-3.2TB-2-PSS-1YR		Annual Maintenance PSS (ISSD-E-3.2TB-2)	\$2,642	Each	10%	\$2,377	Other	F1	
ISSD-E-3.2TB-PSS-1YR	ISSD-E-3.2TB-PSS-1YR		Annual Maintenance PSS (ISSD-E-3.2TB)	\$2,642	Each	10%	\$2,377	Other	F1	
ISSD-E-400GB-PSS-1YR	ISSD-E-400GB-PSS-1YR		Annual Maintenance PSS (ISSD-E-400GB)	\$472	Each	10%	\$425	Other	F1	
ISSD-E-800GB-PSS-1YR	ISSD-E-800GB-PSS-1YR		Annual Maintenance PSS (ISSD-E-800GB)	\$768	Each	10%	\$692	Other	F1	
ITEMPT-EX-500-PSS-1YR	ITEMPT-EX-500-PSS-1YR		Annual Maintenance PSS (ITEMPT-EX-500)	\$398	Each	10%	\$358	Other	F1	
ITPC-PL-G1-PSS-1YR	ITPC-PL-G1-PSS-1YR		Annual Maintenance PSS (ITPC-PL-G1)	\$26,250	Each	10%	\$23,625	Other	F1	
ITPC-PL-UG2-PSS-1YR	ITPC-PL-UG2-PSS-1YR		Annual Maintenance PSS (ITPC-PL-UG2)	\$210	Each	10%	\$189	Other	F1	
ITPC-PL-UG3-PSS-1YR	ITPC-PL-UG3-PSS-1YR		Annual Maintenance PSS (ITPC-PL-UG3)	\$158	Each	10%	\$142	Other	F1	
ITPC-PL-UG4-PSS-1YR	ITPC-PL-UG4-PSS-1YR		Annual Maintenance PSS (ITPC-PL-UG4)	\$123	Each	10%	\$110	Other	F1	
ITPC-RMM-G2-PSS-1YR	ITPC-RMM-G2-PSS-1YR		Annual Maintenance PSS (ITPC-RMM-G2)	\$3,500	Each	10%	\$3,150	Other	F1	
ITPC-RMM-G3-PSS-1YR	ITPC-RMM-G3-PSS-1YR		Annual Maintenance PSS (ITPC-RMM-G3)	\$6,125	Each	10%	\$5,513	Other	F1	
ITPC-RMM-G4-PSS-1YR	ITPC-RMM-G4-PSS-1YR		Annual Maintenance PSS (ITPC-RMM-G4)	\$8,750	Each	10%	\$7,875	Other	F1	
JLFC3015TR1-PSS-1YR	JLFC3015TR1-PSS-1YR		Annual Maintenance PSS (JLFC3015TR1)	\$51,824	Each	10%	\$46,642	Other	F1	
JLFC3015TR1TU-PSS-1YR	JLFC3015TR1TU-PSS-1YR		Annual Maintenance PSS (JLFC3015TR1TU)	\$67,371	Each	10%	\$60,634	Other	F1	
JLFC3015TR1U-PSS-1YR	JLFC3015TR1U-PSS-1YR		Annual Maintenance PSS (JLFC3015TR1U)	\$67,371	Each	10%	\$60,634	Other	F1	
JLFC31920R1-PSS-1YR	JLFC31920R1-PSS-1YR		Annual Maintenance PSS (JLFC31920R1)	\$6,478	Each	10%	\$5,830	Other	F1	
JLFC31920R1TU-PSS-1YR	JLFC31920R1TU-PSS-1YR		Annual Maintenance PSS (JLFC31920R1TU)	\$8,421	Each	10%	\$7,579	Other	F1	
JLFC31920R1U-PSS-1YR	JLFC31920R1U-PSS-1YR		Annual Maintenance PSS (JLFC31920R1U)	\$8,421	Each	10%	\$7,579	Other	F1	
JLFC33840R1-PSS-1YR	JLFC33840R1-PSS-1YR		Annual Maintenance PSS (JLFC33840R1)	\$12,956	Each	10%	\$11,660	Other	F1	
JLFC33840R1TU-PSS-1YR	JLFC33840R1TU-PSS-1YR		Annual Maintenance PSS (JLFC33840R1TU)	\$16,843	Each	10%	\$15,159	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	UoM					
JLFC37680R1U-PSS-1YR	JLFC37680R1U-PSS-1YR	Annual Maintenance PSS (JLFC37680R1U)		\$16,843	Each	10%	\$15,159	Other	F1	
JLFC37680R1U-PSS-1YR	JLFC37680R1U-PSS-1YR	Annual Maintenance PSS (JLFC37680R1U)		\$25,912	Each	10%	\$23,321	Other	F1	
JLFC37680R1TU-PSS-1YR	JLFC37680R1TU-PSS-1YR	Annual Maintenance PSS (JLFC37680R1TU)		\$33,686	Each	10%	\$30,317	Other	F1	
JLFC37680R1U-PSS-1YR	JLFC37680R1U-PSS-1YR	Annual Maintenance PSS (JLFC37680R1U)		\$33,686	Each	10%	\$30,317	Other	F1	
JLFC3960R1-PSS-1YR	JLFC3960R1-PSS-1YR	Annual Maintenance PSS (JLFC3960R1)		\$3,239	Each	10%	\$2,915	Other	F1	
JLFC3960R1TU-PSS-1YR	JLFC3960R1TU-PSS-1YR	Annual Maintenance PSS (JLFC3960R1TU)		\$4,211	Each	10%	\$3,790	Other	F1	
JLFC3960R1U-PSS-1YR	JLFC3960R1U-PSS-1YR	Annual Maintenance PSS (JLFC3960R1U)		\$4,211	Each	10%	\$3,790	Other	F1	
KAZ-ECS-PSS-1YR	KAZ-ECS-PSS-1YR	Annual Maintenance PSS (KAZ-ECS)		\$1,920	Each	10%	\$1,728	Other	F1	
KAZ-FIE-PSS-1YR	KAZ-FIE-PSS-1YR	Annual Maintenance PSS (KAZ-FIE)		\$1,920	Each	10%	\$1,728	Other	F1	
KAZ-FI-PSS-1YR	KAZ-FI-PSS-1YR	Annual Maintenance PSS (KAZ-FI)		\$1,920	Each	10%	\$1,728	Other	F1	
KAZ-IC-ECS-PSS-1YR	KAZ-IC-ECS-PSS-1YR	Annual Maintenance PSS (KAZ-IC-ECS)		\$1,920	Each	10%	\$1,728	Other	F1	
KAZ-IC-FIE-PSS-1YR	KAZ-IC-FIE-PSS-1YR	Annual Maintenance PSS (KAZ-IC-FIE)		\$1,920	Each	10%	\$1,728	Other	F1	
KAZ-IC-FI-PSS-1YR	KAZ-IC-FI-PSS-1YR	Annual Maintenance PSS (KAZ-IC-FI)		\$1,920	Each	10%	\$1,728	Other	F1	
KBX5HDWU320DE-PSS-1YR	KBX5HDWU320DE-PSS-1YR	Annual Maintenance PSS (KBX5HDWU320DE)		\$1,331	Each	10%	\$1,198	Other	F1	
KBX5HDWU335IB-PSS-1YR	KBX5HDWU335IB-PSS-1YR	Annual Maintenance PSS (KBX5HDWU335IB)		\$1,331	Each	10%	\$1,198	Other	F1	
KL6F3015TP1-PSS-1YR	KL6F3015TP1-PSS-1YR	Annual Maintenance PSS (KL6F3015TP1)		\$35,783	Each	10%	\$32,205	Other	F1	
KL6F3015TP1U-PSS-1YR	KL6F3015TP1U-PSS-1YR	Annual Maintenance PSS (KL6F3015TP1U)		\$42,940	Each	10%	\$38,646	Other	F1	
KL6F3015TR1E-PSS-1YR	KL6F3015TR1E-PSS-1YR	Annual Maintenance PSS (KL6F3015TR1E)		\$51,824	Each	10%	\$46,642	Other	F1	
KL6F3015TR1-PSS-1YR	KL6F3015TR1-PSS-1YR	Annual Maintenance PSS (KL6F3015TR1)		\$51,824	Each	10%	\$46,642	Other	F1	
KL6F3015TR1TUE-PSS-1YR	KL6F3015TR1TUE-PSS-1YR	Annual Maintenance PSS (KL6F3015TR1TUE)		\$67,371	Each	10%	\$60,634	Other	F1	
KL6F3015TR1TU-PSS-1YR	KL6F3015TR1TU-PSS-1YR	Annual Maintenance PSS (KL6F3015TR1TU)		\$67,371	Each	10%	\$60,634	Other	F1	
KL6F3015TR1UE-PSS-1YR	KL6F3015TR1UE-PSS-1YR	Annual Maintenance PSS (KL6F3015TR1UE)		\$67,371	Each	10%	\$60,634	Other	F1	
KL6F3015TR1U-PSS-1YR	KL6F3015TR1U-PSS-1YR	Annual Maintenance PSS (KL6F3015TR1U)		\$67,371	Each	10%	\$60,634	Other	F1	
KL6F3192078E-PSS-1YR	KL6F3192078E-PSS-1YR	Annual Maintenance PSS (KL6F3192078E)		\$25,908	Each	10%	\$23,317	Other	F1	
KL6F3192078-PSS-1YR	KL6F3192078-PSS-1YR	Annual Maintenance PSS (KL6F3192078)		\$34,033	Each	10%	\$30,630	Other	F1	
KL6F3192078TUE-PSS-1YR	KL6F3192078TUE-PSS-1YR	Annual Maintenance PSS (KL6F3192078TUE)		\$32,715	Each	10%	\$29,444	Other	F1	
KL6F3192078TU-PSS-1YR	KL6F3192078TU-PSS-1YR	Annual Maintenance PSS (KL6F3192078TU)		\$40,840	Each	10%	\$36,756	Other	F1	
KL6F3192078UE-PSS-1YR	KL6F3192078UE-PSS-1YR	Annual Maintenance PSS (KL6F3192078UE)		\$32,715	Each	10%	\$29,444	Other	F1	
KL6F3192078U-PSS-1YR	KL6F3192078U-PSS-1YR	Annual Maintenance PSS (KL6F3192078U)		\$40,840	Each	10%	\$36,756	Other	F1	
KL6F31920F16E-PSS-1YR	KL6F31920F16E-PSS-1YR	Annual Maintenance PSS (KL6F31920F16E)		\$51,816	Each	10%	\$46,634	Other	F1	
KL6F31920F16-PSS-1YR	KL6F31920F16-PSS-1YR	Annual Maintenance PSS (KL6F31920F16)		\$68,066	Each	10%	\$61,259	Other	F1	
KL6F31920F16TUE-PSS-1YR	KL6F31920F16TUE-PSS-1YR	Annual Maintenance PSS (KL6F31920F16TUE)		\$65,430	Each	10%	\$58,887	Other	F1	
KL6F31920F16TU-PSS-1YR	KL6F31920F16TU-PSS-1YR	Annual Maintenance PSS (KL6F31920F16TU)		\$81,679	Each	10%	\$73,511	Other	F1	
KL6F31920F16UE-PSS-1YR	KL6F31920F16UE-PSS-1YR	Annual Maintenance PSS (KL6F31920F16UE)		\$65,429	Each	10%	\$58,886	Other	F1	
KL6F31920F16U-PSS-1YR	KL6F31920F16U-PSS-1YR	Annual Maintenance PSS (KL6F31920F16U)		\$81,679	Each	10%	\$73,511	Other	F1	
KL6F31920P1-PSS-1YR	KL6F31920P1-PSS-1YR	Annual Maintenance PSS (KL6F31920P1)		\$4,473	Each	10%	\$4,026	Other	F1	
KL6F31920P1U-PSS-1YR	KL6F31920P1U-PSS-1YR	Annual Maintenance PSS (KL6F31920P1U)		\$5,368	Each	10%	\$4,831	Other	F1	
KL6F31920R1E-PSS-1YR	KL6F31920R1E-PSS-1YR	Annual Maintenance PSS (KL6F31920R1E)		\$6,478	Each	10%	\$5,830	Other	F1	
KL6F31920R1-PSS-1YR	KL6F31920R1-PSS-1YR	Annual Maintenance PSS (KL6F31920R1)		\$6,478	Each	10%	\$5,830	Other	F1	
KL6F31920R1TUE-PSS-1YR	KL6F31920R1TUE-PSS-1YR	Annual Maintenance PSS (KL6F31920R1TUE)		\$8,421	Each	10%	\$7,579	Other	F1	
KL6F31920R1TU-PSS-1YR	KL6F31920R1TU-PSS-1YR	Annual Maintenance PSS (KL6F31920R1TU)		\$8,421	Each	10%	\$7,579	Other	F1	
KL6F31920R1UE-PSS-1YR	KL6F31920R1UE-PSS-1YR	Annual Maintenance PSS (KL6F31920R1UE)		\$8,421	Each	10%	\$7,579	Other	F1	
KL6F31920R1U-PSS-1YR	KL6F31920R1U-PSS-1YR	Annual Maintenance PSS (KL6F31920R1U)		\$8,421	Each	10%	\$7,579	Other	F1	
KL6F3384078E-PSS-1YR	KL6F3384078E-PSS-1YR	Annual Maintenance PSS (KL6F3384078E)		\$51,816	Each	10%	\$46,634	Other	F1	
KL6F3384078-PSS-1YR	KL6F3384078-PSS-1YR	Annual Maintenance PSS (KL6F3384078)		\$68,066	Each	10%	\$61,259	Other	F1	
KL6F3384078TUE-PSS-1YR	KL6F3384078TUE-PSS-1YR	Annual Maintenance PSS (KL6F3384078TUE)		\$65,430	Each	10%	\$58,887	Other	F1	
KL6F3384078TU-PSS-1YR	KL6F3384078TU-PSS-1YR	Annual Maintenance PSS (KL6F3384078TU)		\$81,679	Each	10%	\$73,511	Other	F1	
KL6F3384078UE-PSS-1YR	KL6F3384078UE-PSS-1YR	Annual Maintenance PSS (KL6F3384078UE)		\$65,429	Each	10%	\$58,886	Other	F1	
KL6F3384078U-PSS-1YR	KL6F3384078U-PSS-1YR	Annual Maintenance PSS (KL6F3384078U)		\$81,679	Each	10%	\$73,511	Other	F1	
KL6F33840F16E-PSS-1YR	KL6F33840F16E-PSS-1YR	Annual Maintenance PSS (KL6F33840F16E)		\$105,626	Each	10%	\$95,063	Other	F1	
KL6F33840F16-PSS-1YR	KL6F33840F16-PSS-1YR	Annual Maintenance PSS (KL6F33840F16)		\$138,751	Each	10%	\$124,876	Other	F1	
KL6F33840F16TUE-PSS-1YR	KL6F33840F16TUE-PSS-1YR	Annual Maintenance PSS (KL6F33840F16TUE)		\$133,376	Each	10%	\$120,038	Other	F1	
KL6F33840F16TU-PSS-1YR	KL6F33840F16TU-PSS-1YR	Annual Maintenance PSS (KL6F33840F16TU)		\$166,501	Each	10%	\$149,851	Other	F1	
KL6F33840F16UE-PSS-1YR	KL6F33840F16UE-PSS-1YR	Annual Maintenance PSS (KL6F33840F16UE)		\$133,376	Each	10%	\$120,038	Other	F1	
KL6F33840F16U-PSS-1YR	KL6F33840F16U-PSS-1YR	Annual Maintenance PSS (KL6F33840F16U)		\$166,501	Each	10%	\$149,851	Other	F1	
KL6F33840P1-PSS-1YR	KL6F33840P1-PSS-1YR	Annual Maintenance PSS (KL6F33840P1)		\$9,946	Each	10%	\$8,051	Other	F1	
KL6F33840P1U-PSS-1YR	KL6F33840P1U-PSS-1YR	Annual Maintenance PSS (KL6F33840P1U)		\$10,735	Each	10%	\$9,661	Other	F1	
KL6F33840R1E-PSS-1YR	KL6F33840R1E-PSS-1YR	Annual Maintenance PSS (KL6F33840R1E)		\$12,956	Each	10%	\$11,660	Other	F1	
KL6F33840R1-PSS-1YR	KL6F33840R1-PSS-1YR	Annual Maintenance PSS (KL6F33840R1)		\$12,956	Each	10%	\$11,660	Other	F1	
KL6F33840R1TUE-PSS-1YR	KL6F33840R1TUE-PSS-1YR	Annual Maintenance PSS (KL6F33840R1TUE)		\$16,843	Each	10%	\$15,159	Other	F1	
KL6F33840R1TU-PSS-1YR	KL6F33840R1TU-PSS-1YR	Annual Maintenance PSS (KL6F33840R1TU)		\$16,843	Each	10%	\$15,159	Other	F1	
KL6F33840R1UE-PSS-1YR	KL6F33840R1UE-PSS-1YR	Annual Maintenance PSS (KL6F33840R1UE)		\$16,843	Each	10%	\$15,159	Other	F1	
KL6F33840R1U-PSS-1YR	KL6F33840R1U-PSS-1YR	Annual Maintenance PSS (KL6F33840R1U)		\$16,843	Each	10%	\$15,159	Other	F1	
KL6F37680P1-PSS-1YR	KL6F37680P1-PSS-1YR	Annual Maintenance PSS (KL6F37680P1)		\$17,892	Each	10%	\$16,102	Other	F1	
KL6F37680P1U-PSS-1YR	KL6F37680P1U-PSS-1YR	Annual Maintenance PSS (KL6F37680P1U)		\$21,470	Each	10%	\$19,323	Other	F1	
KL6F37680R1E-PSS-1YR	KL6F37680R1E-PSS-1YR	Annual Maintenance PSS (KL6F37680R1E)		\$25,912	Each	10%	\$23,321	Other	F1	
KL6F37680R1-PSS-1YR	KL6F37680R1-PSS-1YR	Annual Maintenance PSS (KL6F37680R1)		\$25,912	Each	10%	\$23,321	Other	F1	
KL6F37680R1TUE-PSS-1YR	KL6F37680R1TUE-PSS-1YR	Annual Maintenance PSS (KL6F37680R1TUE)		\$33,686	Each	10%	\$30,317	Other	F1	
KL6F37680R1TU-PSS-1YR	KL6F37680R1TU-PSS-1YR	Annual Maintenance PSS (KL6F37680R1TU)		\$33,686	Each	10%	\$30,317	Other	F1	
KL6F37680R1UE-PSS-1YR	KL6F37680R1UE-PSS-1YR	Annual Maintenance PSS (KL6F37680R1UE)		\$33,686	Each	10%	\$30,317	Other	F1	
KL6F37680R1U-PSS-1YR	KL6F37680R1U-PSS-1YR	Annual Maintenance PSS (KL6F37680R1U)		\$33,686	Each	10%	\$30,317	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
KL6F3960F16E-PSS-1YR	KL6F3960F16E-PSS-1YR	Annual Maintenance PSS (KL6F3960F16E)		\$25,908	Each	10%	\$23,317	Other	F1
KL6F3960F16-PSS-1YR	KL6F3960F16-PSS-1YR	Annual Maintenance PSS (KL6F3960F16)		\$34,033	Each	10%	\$30,630	Other	F1
KL6F3960F16TUE-PSS-1YR	KL6F3960F16TUE-PSS-1YR	Annual Maintenance PSS (KL6F3960F16TUE)		\$32,715	Each	10%	\$29,444	Other	F1
KL6F3960F16TU-PSS-1YR	KL6F3960F16TU-PSS-1YR	Annual Maintenance PSS (KL6F3960F16TU)		\$40,840	Each	10%	\$36,756	Other	F1
KL6F3960F16UE-PSS-1YR	KL6F3960F16UE-PSS-1YR	Annual Maintenance PSS (KL6F3960F16UE)		\$32,715	Each	10%	\$29,444	Other	F1
KL6F3960F16U-PSS-1YR	KL6F3960F16U-PSS-1YR	Annual Maintenance PSS (KL6F3960F16U)		\$40,840	Each	10%	\$36,756	Other	F1
KL6F3960P1-PSS-1YR	KL6F3960P1-PSS-1YR	Annual Maintenance PSS (KL6F3960P1)		\$2,236	Each	10%	\$2,013	Other	F1
KL6F3960P1U-PSS-1YR	KL6F3960P1U-PSS-1YR	Annual Maintenance PSS (KL6F3960P1U)		\$2,684	Each	10%	\$2,415	Other	F1
KL6F3960R1E-PSS-1YR	KL6F3960R1E-PSS-1YR	Annual Maintenance PSS (KL6F3960R1E)		\$3,239	Each	10%	\$2,915	Other	F1
KL6F3960R1-PSS-1YR	KL6F3960R1-PSS-1YR	Annual Maintenance PSS (KL6F3960R1)		\$3,239	Each	10%	\$2,915	Other	F1
KL6F3960R1TUE-PSS-1YR	KL6F3960R1TUE-PSS-1YR	Annual Maintenance PSS (KL6F3960R1TUE)		\$4,211	Each	10%	\$3,790	Other	F1
KL6F3960R1TU-PSS-1YR	KL6F3960R1TU-PSS-1YR	Annual Maintenance PSS (KL6F3960R1TU)		\$4,211	Each	10%	\$3,790	Other	F1
KL6F3960R1UE-PSS-1YR	KL6F3960R1UE-PSS-1YR	Annual Maintenance PSS (KL6F3960R1UE)		\$4,211	Each	10%	\$3,790	Other	F1
KL6F3960R1U-PSS-1YR	KL6F3960R1U-PSS-1YR	Annual Maintenance PSS (KL6F3960R1U)		\$4,211	Each	10%	\$3,790	Other	F1
KML6F3192078E-PSS-1YR	KML6F3192078E-PSS-1YR	Annual Maintenance PSS (KML6F3192078E)		\$25,908	Each	10%	\$23,317	Other	F1
KML6F3192078-PSS-1YR	KML6F3192078-PSS-1YR	Annual Maintenance PSS (KML6F3192078)		\$33,300	Each	10%	\$29,970	Other	F1
KML6F3192078TUE-PSS-1YR	KML6F3192078TUE-PSS-1YR	Annual Maintenance PSS (KML6F3192078TUE)		\$32,568	Each	10%	\$29,311	Other	F1
KML6F3192078TU-PSS-1YR	KML6F3192078TU-PSS-1YR	Annual Maintenance PSS (KML6F3192078TU)		\$39,960	Each	10%	\$35,964	Other	F1
KML6F3192078U-PSS-1YR	KML6F3192078U-PSS-1YR	Annual Maintenance PSS (KML6F3192078U)		\$32,568	Each	10%	\$29,311	Other	F1
KML6F3192078U-PSS-1YR	KML6F3192078U-PSS-1YR	Annual Maintenance PSS (KML6F3192078U)		\$39,960	Each	10%	\$35,964	Other	F1
KML6F31920F16E-PSS-1YR	KML6F31920F16E-PSS-1YR	Annual Maintenance PSS (KML6F31920F16E)		\$51,816	Each	10%	\$46,634	Other	F1
KML6F31920F16-PSS-1YR	KML6F31920F16-PSS-1YR	Annual Maintenance PSS (KML6F31920F16)		\$66,600	Each	10%	\$59,940	Other	F1
KML6F31920F16TUE-PSS-1YR	KML6F31920F16TUE-PSS-1YR	Annual Maintenance PSS (KML6F31920F16TUE)		\$65,136	Each	10%	\$58,622	Other	F1
KML6F31920F16TU-PSS-1YR	KML6F31920F16TU-PSS-1YR	Annual Maintenance PSS (KML6F31920F16TU)		\$79,920	Each	10%	\$71,928	Other	F1
KML6F31920F16UE-PSS-1YR	KML6F31920F16UE-PSS-1YR	Annual Maintenance PSS (KML6F31920F16UE)		\$65,136	Each	10%	\$58,622	Other	F1
KML6F31920F16U-PSS-1YR	KML6F31920F16U-PSS-1YR	Annual Maintenance PSS (KML6F31920F16U)		\$79,920	Each	10%	\$71,928	Other	F1
KML6F3384078E-PSS-1YR	KML6F3384078E-PSS-1YR	Annual Maintenance PSS (KML6F3384078E)		\$51,816	Each	10%	\$46,634	Other	F1
KML6F3384078-PSS-1YR	KML6F3384078-PSS-1YR	Annual Maintenance PSS (KML6F3384078)		\$66,600	Each	10%	\$59,940	Other	F1
KML6F3384078TUE-PSS-1YR	KML6F3384078TUE-PSS-1YR	Annual Maintenance PSS (KML6F3384078TUE)		\$65,136	Each	10%	\$58,622	Other	F1
KML6F3384078TU-PSS-1YR	KML6F3384078TU-PSS-1YR	Annual Maintenance PSS (KML6F3384078TU)		\$79,920	Each	10%	\$71,928	Other	F1
KML6F3384078U-PSS-1YR	KML6F3384078U-PSS-1YR	Annual Maintenance PSS (KML6F3384078U)		\$65,136	Each	10%	\$58,622	Other	F1
KML6F33840F16E-PSS-1YR	KML6F33840F16E-PSS-1YR	Annual Maintenance PSS (KML6F33840F16E)		\$105,626	Each	10%	\$95,063	Other	F1
KML6F33840F16-PSS-1YR	KML6F33840F16-PSS-1YR	Annual Maintenance PSS (KML6F33840F16)		\$135,762	Each	10%	\$122,186	Other	F1
KML6F33840F16TUE-PSS-1YR	KML6F33840F16TUE-PSS-1YR	Annual Maintenance PSS (KML6F33840F16TUE)		\$132,778	Each	10%	\$119,500	Other	F1
KML6F33840F16TU-PSS-1YR	KML6F33840F16TU-PSS-1YR	Annual Maintenance PSS (KML6F33840F16TU)		\$162,914	Each	10%	\$146,623	Other	F1
KML6F33840F16UE-PSS-1YR	KML6F33840F16UE-PSS-1YR	Annual Maintenance PSS (KML6F33840F16UE)		\$132,778	Each	10%	\$119,500	Other	F1
KML6F33840F16U-PSS-1YR	KML6F33840F16U-PSS-1YR	Annual Maintenance PSS (KML6F33840F16U)		\$162,914	Each	10%	\$146,623	Other	F1
KML6F3960F16E-PSS-1YR	KML6F3960F16E-PSS-1YR	Annual Maintenance PSS (KML6F3960F16E)		\$25,908	Each	10%	\$23,317	Other	F1
KML6F3960F16-PSS-1YR	KML6F3960F16-PSS-1YR	Annual Maintenance PSS (KML6F3960F16)		\$33,300	Each	10%	\$29,970	Other	F1
KML6F3960F16TUE-PSS-1YR	KML6F3960F16TUE-PSS-1YR	Annual Maintenance PSS (KML6F3960F16TUE)		\$32,568	Each	10%	\$29,311	Other	F1
KML6F3960F16TU-PSS-1YR	KML6F3960F16TU-PSS-1YR	Annual Maintenance PSS (KML6F3960F16TU)		\$39,960	Each	10%	\$35,964	Other	F1
KML6F3960F16UE-PSS-1YR	KML6F3960F16UE-PSS-1YR	Annual Maintenance PSS (KML6F3960F16UE)		\$32,568	Each	10%	\$29,311	Other	F1
KML6F3960F16U-PSS-1YR	KML6F3960F16U-PSS-1YR	Annual Maintenance PSS (KML6F3960F16U)		\$39,960	Each	10%	\$35,964	Other	F1
KMXL6F3192078E-PSS-1YR	KMXL6F3192078E-PSS-1YR	Annual Maintenance PSS (KMXL6F3192078E)		\$28,112	Each	10%	\$25,301	Other	F1
KMXL6F3192078-PSS-1YR	KMXL6F3192078-PSS-1YR	Annual Maintenance PSS (KMXL6F3192078)		\$46,726	Each	10%	\$42,053	Other	F1
KMXL6F3192078TUE-PSS-1YR	KMXL6F3192078TUE-PSS-1YR	Annual Maintenance PSS (KMXL6F3192078TUE)		\$37,458	Each	10%	\$33,712	Other	F1
KMXL6F3192078TU-PSS-1YR	KMXL6F3192078TU-PSS-1YR	Annual Maintenance PSS (KMXL6F3192078TU)		\$56,071	Each	10%	\$50,464	Other	F1
KMXL6F3192078U-PSS-1YR	KMXL6F3192078U-PSS-1YR	Annual Maintenance PSS (KMXL6F3192078U)		\$37,458	Each	10%	\$33,712	Other	F1
KMXL6F3192078U-PSS-1YR	KMXL6F3192078U-PSS-1YR	Annual Maintenance PSS (KMXL6F3192078U)		\$56,071	Each	10%	\$50,464	Other	F1
KMXL6F31920F16E-PSS-1YR	KMXL6F31920F16E-PSS-1YR	Annual Maintenance PSS (KMXL6F31920F16E)		\$56,224	Each	10%	\$50,602	Other	F1
KMXL6F31920F16-PSS-1YR	KMXL6F31920F16-PSS-1YR	Annual Maintenance PSS (KMXL6F31920F16)		\$93,452	Each	10%	\$84,107	Other	F1
KMXL6F31920F16TUE-PSS-1YR	KMXL6F31920F16TUE-PSS-1YR	Annual Maintenance PSS (KMXL6F31920F16TUE)		\$74,915	Each	10%	\$67,424	Other	F1
KMXL6F31920F16TU-PSS-1YR	KMXL6F31920F16TU-PSS-1YR	Annual Maintenance PSS (KMXL6F31920F16TU)		\$112,142	Each	10%	\$100,928	Other	F1
KMXL6F31920F16UE-PSS-1YR	KMXL6F31920F16UE-PSS-1YR	Annual Maintenance PSS (KMXL6F31920F16UE)		\$74,915	Each	10%	\$67,424	Other	F1
KMXL6F31920F16U-PSS-1YR	KMXL6F31920F16U-PSS-1YR	Annual Maintenance PSS (KMXL6F31920F16U)		\$112,142	Each	10%	\$100,928	Other	F1
KMXL6F3384078E-PSS-1YR	KMXL6F3384078E-PSS-1YR	Annual Maintenance PSS (KMXL6F3384078E)		\$55,224	Each	10%	\$50,602	Other	F1
KMXL6F3384078-PSS-1YR	KMXL6F3384078-PSS-1YR	Annual Maintenance PSS (KMXL6F3384078)		\$93,452	Each	10%	\$84,107	Other	F1
KMXL6F3384078TUE-PSS-1YR	KMXL6F3384078TUE-PSS-1YR	Annual Maintenance PSS (KMXL6F3384078TUE)		\$74,915	Each	10%	\$67,424	Other	F1
KMXL6F3384078TU-PSS-1YR	KMXL6F3384078TU-PSS-1YR	Annual Maintenance PSS (KMXL6F3384078TU)		\$112,142	Each	10%	\$100,928	Other	F1
KMXL6F3384078U-PSS-1YR	KMXL6F3384078U-PSS-1YR	Annual Maintenance PSS (KMXL6F3384078U)		\$74,915	Each	10%	\$67,424	Other	F1
KMXL6F3384078U-PSS-1YR	KMXL6F3384078U-PSS-1YR	Annual Maintenance PSS (KMXL6F3384078U)		\$112,142	Each	10%	\$100,928	Other	F1
KMXL6F33840F16E-PSS-1YR	KMXL6F33840F16E-PSS-1YR	Annual Maintenance PSS (KMXL6F33840F16E)		\$116,703	Each	10%	\$105,033	Other	F1
KMXL6F33840F16-PSS-1YR	KMXL6F33840F16-PSS-1YR	Annual Maintenance PSS (KMXL6F33840F16)		\$192,588	Each	10%	\$173,329	Other	F1
KMXL6F33840F16TUE-PSS-1YR	KMXL6F33840F16TUE-PSS-1YR	Annual Maintenance PSS (KMXL6F33840F16TUE)		\$155,221	Each	10%	\$139,699	Other	F1
KMXL6F33840F16TU-PSS-1YR	KMXL6F33840F16TU-PSS-1YR	Annual Maintenance PSS (KMXL6F33840F16TU)		\$231,106	Each	10%	\$207,995	Other	F1
KMXL6F33840F16UE-PSS-1YR	KMXL6F33840F16UE-PSS-1YR	Annual Maintenance PSS (KMXL6F33840F16UE)		\$155,221	Each	10%	\$139,699	Other	F1
KMXL6F33840F16U-PSS-1YR	KMXL6F33840F16U-PSS-1YR	Annual Maintenance PSS (KMXL6F33840F16U)		\$231,106	Each	10%	\$207,995	Other	F1
KML6F3960F16E-PSS-1YR	KML6F3960F16E-PSS-1YR	Annual Maintenance PSS (KML6F3960F16E)		\$28,112	Each	10%	\$25,301	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
KMXL6F3960F16-PSS-1YR	KMXL6F3960F16-PSS-1YR		Annual Maintenance PSS (KMXL6F3960F16)	\$46,726	Each	10%	\$42,053	Other	F1
KMXL6F3960F16TUE-PSS-1YR	KMXL6F3960F16TUE-PSS-1YR		Annual Maintenance PSS (KMXL6F3960F16TUE)	\$37,458	Each	10%	\$33,712	Other	F1
KMXL6F3960F16TU-PSS-1YR	KMXL6F3960F16TU-PSS-1YR		Annual Maintenance PSS (KMXL6F3960F16TU)	\$56,071	Each	10%	\$50,464	Other	F1
KMXL6F3960F16UE-PSS-1YR	KMXL6F3960F16UE-PSS-1YR		Annual Maintenance PSS (KMXL6F3960F16UE)	\$37,458	Each	10%	\$33,712	Other	F1
KMXL6F3960F16U-PSS-1YR	KMXL6F3960F16U-PSS-1YR		Annual Maintenance PSS (KMXL6F3960F16U)	\$56,071	Each	10%	\$50,464	Other	F1
KX6F3015TP1-PSS-1YR	KX6F3015TP1-PSS-1YR		Annual Maintenance PSS (KX6F3015TP1)	\$49,563	Each	10%	\$44,607	Other	F1
KX6F3015TP1U-PSS-1YR	KX6F3015TP1U-PSS-1YR		Annual Maintenance PSS (KX6F3015TP1U)	\$62,758	Each	10%	\$56,482	Other	F1
KX6F3960P1-PSS-1YR	KX6F3960P1-PSS-1YR		Annual Maintenance PSS (KX6F3960P1)	\$3,098	Each	10%	\$2,788	Other	F1
KX6F3960P1U-PSS-1YR	KX6F3960P1U-PSS-1YR		Annual Maintenance PSS (KX6F3960P1U)	\$3,922	Each	10%	\$3,530	Other	F1
KX6F3P680P1-PSS-1YR	KX6F3P680P1-PSS-1YR		Annual Maintenance PSS (KX6F3P680P1)	\$24,782	Each	10%	\$22,303	Other	F1
KX6F3P680P1U-PSS-1YR	KX6F3P680P1U-PSS-1YR		Annual Maintenance PSS (KX6F3P680P1U)	\$31,379	Each	10%	\$28,241	Other	F1
KXL6F3192078E-PSS-1YR	KXL6F3192078E-PSS-1YR		Annual Maintenance PSS (KXL6F3192078E)	\$28,625	Each	10%	\$25,763	Other	F1
KXL6F3192078-PSS-1YR	KXL6F3192078-PSS-1YR		Annual Maintenance PSS (KXL6F3192078)	\$47,813	Each	10%	\$43,032	Other	F1
KXL6F3192078TUE-PSS-1YR	KXL6F3192078TUE-PSS-1YR		Annual Maintenance PSS (KXL6F3192078TUE)	\$38,188	Each	10%	\$34,369	Other	F1
KXL6F3192078TU-PSS-1YR	KXL6F3192078TU-PSS-1YR		Annual Maintenance PSS (KXL6F3192078TU)	\$57,376	Each	10%	\$51,638	Other	F1
KXL6F3192078UE-PSS-1YR	KXL6F3192078UE-PSS-1YR		Annual Maintenance PSS (KXL6F3192078UE)	\$38,188	Each	10%	\$34,369	Other	F1
KXL6F3192078U-PSS-1YR	KXL6F3192078U-PSS-1YR		Annual Maintenance PSS (KXL6F3192078U)	\$57,376	Each	10%	\$51,638	Other	F1
KXL6F31920F16E-PSS-1YR	KXL6F31920F16E-PSS-1YR		Annual Maintenance PSS (KXL6F31920F16E)	\$57,250	Each	10%	\$51,525	Other	F1
KXL6F31920F16-PSS-1YR	KXL6F31920F16-PSS-1YR		Annual Maintenance PSS (KXL6F31920F16)	\$95,626	Each	10%	\$86,063	Other	F1
KXL6F31920F16TUE-PSS-1YR	KXL6F31920F16TUE-PSS-1YR		Annual Maintenance PSS (KXL6F31920F16TUE)	\$76,376	Each	10%	\$68,738	Other	F1
KXL6F31920F16TU-PSS-1YR	KXL6F31920F16TU-PSS-1YR		Annual Maintenance PSS (KXL6F31920F16TU)	\$114,751	Each	10%	\$103,276	Other	F1
KXL6F31920F16UE-PSS-1YR	KXL6F31920F16UE-PSS-1YR		Annual Maintenance PSS (KXL6F31920F16UE)	\$76,376	Each	10%	\$68,738	Other	F1
KXL6F31920F16U-PSS-1YR	KXL6F31920F16U-PSS-1YR		Annual Maintenance PSS (KXL6F31920F16U)	\$114,751	Each	10%	\$103,276	Other	F1
KXL6F31920P1-PSS-1YR	KXL6F31920P1-PSS-1YR		Annual Maintenance PSS (KXL6F31920P1)	\$5,195	Each	10%	\$4,676	Other	F1
KXL6F31920P1U-PSS-1YR	KXL6F31920P1U-PSS-1YR		Annual Maintenance PSS (KXL6F31920P1U)	\$7,845	Each	10%	\$7,060	Other	F1
KXL6F3384078E-PSS-1YR	KXL6F3384078E-PSS-1YR		Annual Maintenance PSS (KXL6F3384078E)	\$57,250	Each	10%	\$51,525	Other	F1
KXL6F3384078-PSS-1YR	KXL6F3384078-PSS-1YR		Annual Maintenance PSS (KXL6F3384078)	\$95,626	Each	10%	\$86,063	Other	F1
KXL6F3384078TUE-PSS-1YR	KXL6F3384078TUE-PSS-1YR		Annual Maintenance PSS (KXL6F3384078TUE)	\$76,376	Each	10%	\$68,738	Other	F1
KXL6F3384078TU-PSS-1YR	KXL6F3384078TU-PSS-1YR		Annual Maintenance PSS (KXL6F3384078TU)	\$114,751	Each	10%	\$103,276	Other	F1
KXL6F3384078UE-PSS-1YR	KXL6F3384078UE-PSS-1YR		Annual Maintenance PSS (KXL6F3384078UE)	\$76,376	Each	10%	\$68,738	Other	F1
KXL6F3384078U-PSS-1YR	KXL6F3384078U-PSS-1YR		Annual Maintenance PSS (KXL6F3384078U)	\$114,751	Each	10%	\$103,276	Other	F1
KXL6F33840F16E-PSS-1YR	KXL6F33840F16E-PSS-1YR		Annual Maintenance PSS (KXL6F33840F16E)	\$116,703	Each	10%	\$105,033	Other	F1
KXL6F33840F16-PSS-1YR	KXL6F33840F16-PSS-1YR		Annual Maintenance PSS (KXL6F33840F16)	\$194,931	Each	10%	\$175,438	Other	F1
KXL6F33840F16TUE-PSS-1YR	KXL6F33840F16TUE-PSS-1YR		Annual Maintenance PSS (KXL6F33840F16TUE)	\$155,689	Each	10%	\$140,120	Other	F1
KXL6F33840F16TU-PSS-1YR	KXL6F33840F16TU-PSS-1YR		Annual Maintenance PSS (KXL6F33840F16TU)	\$233,917	Each	10%	\$210,525	Other	F1
KXL6F33840F16UE-PSS-1YR	KXL6F33840F16UE-PSS-1YR		Annual Maintenance PSS (KXL6F33840F16UE)	\$155,689	Each	10%	\$140,120	Other	F1
KXL6F33840F16U-PSS-1YR	KXL6F33840F16U-PSS-1YR		Annual Maintenance PSS (KXL6F33840F16U)	\$233,917	Each	10%	\$210,525	Other	F1
KXL6F33840P1-PSS-1YR	KXL6F33840P1-PSS-1YR		Annual Maintenance PSS (KXL6F33840P1)	\$12,391	Each	10%	\$11,152	Other	F1
KXL6F33840P1U-PSS-1YR	KXL6F33840P1U-PSS-1YR		Annual Maintenance PSS (KXL6F33840P1U)	\$15,689	Each	10%	\$14,120	Other	F1
KXL6F3960F16E-PSS-1YR	KXL6F3960F16E-PSS-1YR		Annual Maintenance PSS (KXL6F3960F16E)	\$29,625	Each	10%	\$25,763	Other	F1
KXL6F3960F16-PSS-1YR	KXL6F3960F16-PSS-1YR		Annual Maintenance PSS (KXL6F3960F16)	\$47,813	Each	10%	\$43,032	Other	F1
KXL6F3960F16TUE-PSS-1YR	KXL6F3960F16TUE-PSS-1YR		Annual Maintenance PSS (KXL6F3960F16TUE)	\$38,188	Each	10%	\$34,369	Other	F1
KXL6F3960F16TU-PSS-1YR	KXL6F3960F16TU-PSS-1YR		Annual Maintenance PSS (KXL6F3960F16TU)	\$57,376	Each	10%	\$51,638	Other	F1
KXL6F3960F16UE-PSS-1YR	KXL6F3960F16UE-PSS-1YR		Annual Maintenance PSS (KXL6F3960F16UE)	\$38,188	Each	10%	\$34,369	Other	F1
KXL6F3960F16U-PSS-1YR	KXL6F3960F16U-PSS-1YR		Annual Maintenance PSS (KXL6F3960F16U)	\$57,376	Each	10%	\$51,638	Other	F1
L51DE126001F-PSS-1YR	L51DE126001F-PSS-1YR		Annual Maintenance PSS (L51DE126001F)	\$1,992	Each	10%	\$1,793	Other	F1
L51DE129001F-PSS-1YR	L51DE129001F-PSS-1YR		Annual Maintenance PSS (L51DE129001F)	\$2,505	Each	10%	\$2,254	Other	F1
L51DE256001F-PSS-1YR	L51DE256001F-PSS-1YR		Annual Maintenance PSS (L51DE256001F)	\$3,589	Each	10%	\$3,230	Other	F1
L51DE259001F-PSS-1YR	L51DE259001F-PSS-1YR		Annual Maintenance PSS (L51DE259001F)	\$4,691	Each	10%	\$4,222	Other	F1
L51DP10300F-PSS-1YR	L51DP10300F-PSS-1YR		Annual Maintenance PSS (L51DP10300F)	\$1,674	Each	10%	\$1,507	Other	F1
L51DP15300F-PSS-1YR	L51DP15300F-PSS-1YR		Annual Maintenance PSS (L51DP15300F)	\$2,249	Each	10%	\$2,024	Other	F1
L51DP15600F-PSS-1YR	L51DP15600F-PSS-1YR		Annual Maintenance PSS (L51DP15600F)	\$3,036	Each	10%	\$2,733	Other	F1
L5200DM2-PSS-1YR	L5200DM2-PSS-1YR		Annual Maintenance PSS (L5200DM2)	\$250	Each	10%	\$225	Other	F1
L52DP1290013400SM-PSS-1YR	L52DP1290013400SM-PSS-1YR		Annual Maintenance PSS (L52DP1290013400SM)	\$19,071	Each	10%	\$17,164	Other	F1
L52DP25300F-PSS-1YR	L52DP25300F-PSS-1YR		Annual Maintenance PSS (L52DP25300F)	\$3,997	Each	10%	\$3,597	Other	F1
L52DP2560015F-PSS-1YR	L52DP2560015F-PSS-1YR		Annual Maintenance PSS (L52DP2560015F)	\$9,746	Each	10%	\$8,771	Other	F1
L52DPE1290013400M-PSS-1YR	L52DPE1290013400M-PSS-1YR		Annual Maintenance PSS (L52DPE1290013400M)	\$16,822	Each	10%	\$16,940	Other	F1
L52DP259001F-PSS-1YR	L52DP259001F-PSS-1YR		Annual Maintenance PSS (L52DP259001F)	\$4,629	Each	10%	\$4,166	Other	F1
L52DP259001F-PSS-1YR	L52DP259001F-PSS-1YR		Annual Maintenance PSS (L52DP259001F)	\$6,610	Each	10%	\$5,949	Other	F1
L52DP259001F-PSS-1YR	L52DP259001F-PSS-1YR		Annual Maintenance PSS (L52DP259001F)	\$5,509	Each	10%	\$4,958	Other	F1
L52DP2560010F-PSS-1YR	L52DP2560010F-PSS-1YR		Annual Maintenance PSS (L52DP2560010F)	\$5,406	Each	10%	\$4,865	Other	F1
L53DE256001F-PSS-1YR	L53DE256001F-PSS-1YR		Annual Maintenance PSS (L53DE256001F)	\$5,472	Each	10%	\$4,925	Other	F1
L53DE259001F-PSS-1YR	L53DE259001F-PSS-1YR		Annual Maintenance PSS (L53DE259001F)	\$6,242	Each	10%	\$5,618	Other	F1
L53DP15300F-PSS-1YR	L53DP15300F-PSS-1YR		Annual Maintenance PSS (L53DP15300F)	\$3,606	Each	10%	\$3,245	Other	F1
L53DP15600F-PSS-1YR	L53DP15600F-PSS-1YR		Annual Maintenance PSS (L53DP15600F)	\$5,044	Each	10%	\$4,539	Other	F1
L54DP256001F-PSS-1YR	L54DP256001F-PSS-1YR		Annual Maintenance PSS (L54DP256001F)	\$6,571	Each	10%	\$5,913	Other	F1
L54DP259001F-PSS-1YR	L54DP259001F-PSS-1YR		Annual Maintenance PSS (L54DP259001F)	\$7,495	Each	10%	\$6,745	Other	F1
L54DP259001F-PSS-1YR	L54DP259001F-PSS-1YR		Annual Maintenance PSS (L54DP259001F)	\$8,374	Each	10%	\$7,537	Other	F1
L56DP259001F-PSS-1YR	L56DP259001F-PSS-1YR		Annual Maintenance PSS (L56DP259001F)	\$8,410	Each	10%	\$7,569	Other	F1
L56DP259001F-PSS-1YR	L56DP259001F-PSS-1YR		Annual Maintenance PSS (L56DP259001F)	\$9,290	Each	10%	\$8,361	Other	F1
L5EDA15020WF-PSS-1YR	L5EDA15020WF-PSS-1YR		Annual Maintenance PSS (L5EDA15020WF)	\$2,332	Each	10%	\$2,099	Other	F1
L5EDA15030WF-PSS-1YR	L5EDA15030WF-PSS-1YR		Annual Maintenance PSS (L5EDA15030WF)	\$3,143	Each	10%	\$2,828	Other	F1
L5EDA15300WF-PSS-1YR	L5EDA15300WF-PSS-1YR		Annual Maintenance PSS (L5EDA15300WF)	\$2,136	Each	10%	\$1,923	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Proposed Price/UoM (Calculated)	K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Source	UoM		Calculated Column	L(Column I) ALJP Proposed Price/UoM (Calculated)			
L5EDA15600WF-PSS-1YR	L5EDA15600WF-PSS-1YR	Annual Maintenance PSS (L5EDA15600WF)		\$3,130	Each	10%	\$2,817	Other	F1		
L5EDA25300WF-PSS-1YR	L5EDA25300WF-PSS-1YR	Annual Maintenance PSS (L5EDA25300WF)		\$6,131	Each	10%	\$5,518	Other	F1		
L5EDA2560015WF-PSS-1YR	L5EDA2560015WF-PSS-1YR	Annual Maintenance PSS (L5EDA2560015WF)		\$8,628	Each	10%	\$7,765	Other	F1		
L5EDA256001WF-PSS-1YR	L5EDA256001WF-PSS-1YR	Annual Maintenance PSS (L5EDA256001WF)		\$4,495	Each	10%	\$4,046	Other	F1		
L5EDAE12030WF-PSS-1YR	L5EDAE12030WF-PSS-1YR	Annual Maintenance PSS (L5EDAE12030WF)		\$3,367	Each	10%	\$3,031	Other	F1		
L5EDAE259001WF-PSS-1YR	L5EDAE259001WF-PSS-1YR	Annual Maintenance PSS (L5EDAE259001WF)		\$6,301	Each	10%	\$5,671	Other	F1		
L5EDE126001WF-PSS-1YR	L5EDE126001WF-PSS-1YR	Annual Maintenance PSS (L5EDE126001WF)		\$2,057	Each	10%	\$1,851	Other	F1		
L5EDE129001WF-PSS-1YR	L5EDE129001WF-PSS-1YR	Annual Maintenance PSS (L5EDE129001WF)		\$2,600	Each	10%	\$2,340	Other	F1		
L5EDE256001WF-PSS-1YR	L5EDE256001WF-PSS-1YR	Annual Maintenance PSS (L5EDE256001WF)		\$3,654	Each	10%	\$3,288	Other	F1		
L5EDE259001WF-PSS-1YR	L5EDE259001WF-PSS-1YR	Annual Maintenance PSS (L5EDE259001WF)		\$4,786	Each	10%	\$4,308	Other	F1		
L-640-XCAP-PSS-1YR	L-640-XCAP-PSS-1YR	Annual Maintenance PSS (L-640-XCAP)		\$2,333	Each	10%	\$2,100	Other	F1		
L-860-XCAP-PSS-1YR	L-860-XCAP-PSS-1YR	Annual Maintenance PSS (L-860-XCAP)		\$7,000	Each	10%	\$6,300	Other	F1		
L-890AU384T-PSS-1YR	L-890AU384T-PSS-1YR	Annual Maintenance PSS (L-890AU384T)		\$9,333	Each	10%	\$8,400	Other	F1		
L-BST-160-PSS-1YR	L-BST-160-PSS-1YR	Annual Maintenance PSS (L-BST-160)		\$70	Each	10%	\$63	Other	F1		
L-BST-2200-CF-PSS-1YR	L-BST-2200-CF-PSS-1YR	Annual Maintenance PSS (L-BST-2200-CF)		\$300	Each	10%	\$270	Other	F1		
L-BST-2200-PSS-1YR	L-BST-2200-PSS-1YR	Annual Maintenance PSS (L-BST-2200)		\$300	Each	10%	\$270	Other	F1		
L-BST-2500-PSS-1YR	L-BST-2500-PSS-1YR	Annual Maintenance PSS (L-BST-2500)		\$800	Each	10%	\$720	Other	F1		
L-BST-4200-PSS-1YR	L-BST-4200-PSS-1YR	Annual Maintenance PSS (L-BST-4200)		\$1,800	Each	10%	\$1,620	Other	F1		
L-BST-4500-PSS-1YR	L-BST-4500-PSS-1YR	Annual Maintenance PSS (L-BST-4500)		\$3,800	Each	10%	\$3,420	Other	F1		
L-BST-620-PSS-1YR	L-BST-620-PSS-1YR	Annual Maintenance PSS (L-BST-620)		\$300	Each	10%	\$270	Other	F1		
L-BST-630-PSS-1YR	L-BST-630-PSS-1YR	Annual Maintenance PSS (L-BST-630)		\$800	Each	10%	\$720	Other	F1		
L-BST-640-PSS-1YR	L-BST-640-PSS-1YR	Annual Maintenance PSS (L-BST-640)		\$800	Each	10%	\$720	Other	F1		
L-BST-660-PSS-1YR	L-BST-660-PSS-1YR	Annual Maintenance PSS (L-BST-660)		\$3,000	Each	10%	\$2,700	Other	F1		
L-BST-670-PSS-1YR	L-BST-670-PSS-1YR	Annual Maintenance PSS (L-BST-670)		\$1,800	Each	10%	\$1,620	Other	F1		
L-BST-690G-PSS-1YR	L-BST-690G-PSS-1YR	Annual Maintenance PSS (L-BST-690G)		\$4,500	Each	10%	\$4,050	Other	F1		
L-BST-690-PSS-1YR	L-BST-690-PSS-1YR	Annual Maintenance PSS (L-BST-690)		\$4,500	Each	10%	\$4,050	Other	F1		
L-BST-7200-PSS-1YR	L-BST-7200-PSS-1YR	Annual Maintenance PSS (L-BST-7200)		\$7,600	Each	10%	\$6,840	Other	F1		
L-BST-860-PSS-1YR	L-BST-860-PSS-1YR	Annual Maintenance PSS (L-BST-860)		\$3,800	Each	10%	\$3,420	Other	F1		
L-BST-880G-PSS-1YR	L-BST-880G-PSS-1YR	Annual Maintenance PSS (L-BST-880G)		\$9,000	Each	10%	\$8,100	Other	F1		
L-BST-890-PSS-1YR	L-BST-890-PSS-1YR	Annual Maintenance PSS (L-BST-890)		\$7,600	Each	10%	\$6,840	Other	F1		
L-BST-9500-PSS-1YR	L-BST-9500-PSS-1YR	Annual Maintenance PSS (L-BST-9500)		\$9,000	Each	10%	\$8,100	Other	F1		
L-BST-990-PSS-1YR	L-BST-990-PSS-1YR	Annual Maintenance PSS (L-BST-990)		\$9,000	Each	10%	\$8,100	Other	F1		
L-DDOE-CAP-ER-NC-PSS-1YR	L-DDOE-CAP-ER-NC-PSS-1YR	Annual Maintenance PSS (L-DDOE-CAP-ER-NC)		\$183	Each	10%	\$165	Other	F1		
L-DDOE-CAP-ER-PSS-1YR	L-DDOE-CAP-ER-PSS-1YR	Annual Maintenance PSS (L-DDOE-CAP-ER)		\$183	Each	10%	\$165	Other	F1		
L-DDOE-DD160-PSS-1YR	L-DDOE-DD160-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD160)		\$1,167	Each	10%	\$1,050	Other	F1		
L-DDOE-DD2200-14CF-PSS-1YR	L-DDOE-DD2200-14CF-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD2200-14CF)		\$1,376	Each	10%	\$1,238	Other	F1		
L-DDOE-DD2200-14-PSS-1YR	L-DDOE-DD2200-14-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD2200-14)		\$1,376	Each	10%	\$1,238	Other	F1		
L-DDOE-DD2200-24CF-PSS-1YR	L-DDOE-DD2200-24CF-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD2200-24CF)		\$2,505	Each	10%	\$2,255	Other	F1		
L-DDOE-DD2200-24-PSS-1YR	L-DDOE-DD2200-24-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD2200-24)		\$2,505	Each	10%	\$2,255	Other	F1		
L-DDOE-DD2200-4CF-PSS-1YR	L-DDOE-DD2200-4CF-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD2200-4CF)		\$739	Each	10%	\$665	Other	F1		
L-DDOE-DD2200-4-PSS-1YR	L-DDOE-DD2200-4-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD2200-4)		\$739	Each	10%	\$665	Other	F1		
L-DDOE-DD2500-21-PSS-1YR	L-DDOE-DD2500-21-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD2500-21)		\$3,500	Each	10%	\$3,150	Other	F1		
L-DDOE-DD2500-36-PSS-1YR	L-DDOE-DD2500-36-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD2500-36)		\$3,500	Each	10%	\$3,150	Other	F1		
L-DDOE-DD4200-PSS-1YR	L-DDOE-DD4200-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD4200)		\$3,500	Each	10%	\$3,150	Other	F1		
L-DDOE-DD4500-PSS-1YR	L-DDOE-DD4500-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD4500)		\$3,500	Each	10%	\$3,150	Other	F1		
L-DDOE-DD7200-PSS-1YR	L-DDOE-DD7200-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD7200)		\$4,667	Each	10%	\$4,200	Other	F1		
L-DDOE-DD9500-PSS-1YR	L-DDOE-DD9500-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD9500)		\$4,667	Each	10%	\$4,200	Other	F1		
L-DDOE-DD990-PSS-1YR	L-DDOE-DD990-PSS-1YR	Annual Maintenance PSS (L-DDOE-DD990)		\$4,667	Each	10%	\$4,200	Other	F1		
L-DDOE-HICAP-ACTNC-PSS-1YR	L-DDOE-HICAP-ACTNC-PSS-1YR	Annual Maintenance PSS (L-DDOE-HICAP-ACTNC)		\$338	Each	10%	\$304	Other	F1		
L-DDOE-HICAP-ACT-PSS-1YR	L-DDOE-HICAP-ACT-PSS-1YR	Annual Maintenance PSS (L-DDOE-HICAP-ACT)		\$338	Each	10%	\$304	Other	F1		
L-DDOE-MCAP-ACT-N-PSS-1YR	L-DDOE-MCAP-ACT-N-PSS-1YR	Annual Maintenance PSS (L-DDOE-MCAP-ACT-N)		\$338	Each	10%	\$304	Other	F1		
L-DDOE-MCAP-ACT-PSS-1YR	L-DDOE-MCAP-ACT-PSS-1YR	Annual Maintenance PSS (L-DDOE-MCAP-ACT)		\$338	Each	10%	\$304	Other	F1		
L-DLM6000-PSS-1YR	L-DLM6000-PSS-1YR	Annual Maintenance PSS (L-DLM6000)		\$10,000	Each	10%	\$9,000	Other	F1		
L-DLM8100N-CF-PSS-1YR	L-DLM8100N-CF-PSS-1YR	Annual Maintenance PSS (L-DLM8100N-CF)		\$10,000	Each	10%	\$9,000	Other	F1		
L-DLM8100N-PSS-1YR	L-DLM8100N-PSS-1YR	Annual Maintenance PSS (L-DLM8100N)		\$10,000	Each	10%	\$9,000	Other	F1		
L-DLM8100-PSS-1YR	L-DLM8100-PSS-1YR	Annual Maintenance PSS (L-DLM8100)		\$10,000	Each	10%	\$9,000	Other	F1		
L-ENC-160-PSS-1YR	L-ENC-160-PSS-1YR	Annual Maintenance PSS (L-ENC-160)		\$70	Each	10%	\$63	Other	F1		
L-ENC-2200-CF-PSS-1YR	L-ENC-2200-CF-PSS-1YR	Annual Maintenance PSS (L-ENC-2200-CF)		\$300	Each	10%	\$270	Other	F1		
L-ENC-2200-PSS-1YR	L-ENC-2200-PSS-1YR	Annual Maintenance PSS (L-ENC-2200)		\$300	Each	10%	\$270	Other	F1		
L-ENC-2500-PSS-1YR	L-ENC-2500-PSS-1YR	Annual Maintenance PSS (L-ENC-2500)		\$800	Each	10%	\$720	Other	F1		
L-ENC-4200-PSS-1YR	L-ENC-4200-PSS-1YR	Annual Maintenance PSS (L-ENC-4200)		\$1,800	Each	10%	\$1,620	Other	F1		
L-ENC-4500-PSS-1YR	L-ENC-4500-PSS-1YR	Annual Maintenance PSS (L-ENC-4500)		\$3,800	Each	10%	\$3,420	Other	F1		



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column 1		
L-ENC-620-PSS-1YR	L-ENC-620-PSS-1YR	Annual Maintenance PSS (L-ENC-620)	Annual Maintenance PSS (L-ENC-620)	\$300	Each	10%	\$270	Other	F1	
L-ENC-640-PSS-1YR	L-ENC-640-PSS-1YR	Annual Maintenance PSS (L-ENC-640)	Annual Maintenance PSS (L-ENC-640)	\$800	Each	10%	\$720	Other	F1	
L-ENC-660-PSS-1YR	L-ENC-660-PSS-1YR	Annual Maintenance PSS (L-ENC-660)	Annual Maintenance PSS (L-ENC-660)	\$3,000	Each	10%	\$2,700	Other	F1	
L-ENC-670-PSS-1YR	L-ENC-670-PSS-1YR	Annual Maintenance PSS (L-ENC-670)	Annual Maintenance PSS (L-ENC-670)	\$1,800	Each	10%	\$1,620	Other	F1	
L-ENC-690G-PSS-1YR	L-ENC-690G-PSS-1YR	Annual Maintenance PSS (L-ENC-690G)	Annual Maintenance PSS (L-ENC-690G)	\$4,500	Each	10%	\$4,050	Other	F1	
L-ENC-690-PSS-1YR	L-ENC-690-PSS-1YR	Annual Maintenance PSS (L-ENC-690)	Annual Maintenance PSS (L-ENC-690)	\$4,500	Each	10%	\$4,050	Other	F1	
L-ENC-7200-PSS-1YR	L-ENC-7200-PSS-1YR	Annual Maintenance PSS (L-ENC-7200)	Annual Maintenance PSS (L-ENC-7200)	\$7,600	Each	10%	\$6,840	Other	F1	
L-ENC-860-PSS-1YR	L-ENC-860-PSS-1YR	Annual Maintenance PSS (L-ENC-860)	Annual Maintenance PSS (L-ENC-860)	\$3,800	Each	10%	\$3,420	Other	F1	
L-ENC-880G-PSS-1YR	L-ENC-880G-PSS-1YR	Annual Maintenance PSS (L-ENC-880G)	Annual Maintenance PSS (L-ENC-880G)	\$9,000	Each	10%	\$8,100	Other	F1	
L-ENC-890-PSS-1YR	L-ENC-890-PSS-1YR	Annual Maintenance PSS (L-ENC-890)	Annual Maintenance PSS (L-ENC-890)	\$7,600	Each	10%	\$6,840	Other	F1	
L-ENC-9500-PSS-1YR	L-ENC-9500-PSS-1YR	Annual Maintenance PSS (L-ENC-9500)	Annual Maintenance PSS (L-ENC-9500)	\$9,000	Each	10%	\$8,100	Other	F1	
L-ENC-990-PSS-1YR	L-ENC-990-PSS-1YR	Annual Maintenance PSS (L-ENC-990)	Annual Maintenance PSS (L-ENC-990)	\$9,000	Each	10%	\$8,100	Other	F1	
L-GWSTOR-3-PSS-1YR	L-GWSTOR-3-PSS-1YR	Annual Maintenance PSS (L-GWSTOR-3)	Annual Maintenance PSS (L-GWSTOR-3)	\$14,000	Each	10%	\$12,600	Other	F1	
L-GWSTOR-L2-PSS-1YR	L-GWSTOR-L2-PSS-1YR	Annual Maintenance PSS (L-GWSTOR-L2)	Annual Maintenance PSS (L-GWSTOR-L2)	\$6,000	Each	10%	\$5,400	Other	F1	
LIC-ARMAGNT-PSS-1YR	LIC-ARMAGNT-PSS-1YR	Annual Maintenance PSS (LIC-ARMAGNT)	Annual Maintenance PSS (LIC-ARMAGNT)	\$50	Each	10%	\$45	Other	F1	
LIC-ARMBASE1-PSS-1YR	LIC-ARMBASE1-PSS-1YR	Annual Maintenance PSS (LIC-ARMBASE1)	Annual Maintenance PSS (LIC-ARMBASE1)	\$62,500	Each	10%	\$56,250	Other	F1	
LIC-ARMBASE2-PSS-1YR	LIC-ARMBASE2-PSS-1YR	Annual Maintenance PSS (LIC-ARMBASE2)	Annual Maintenance PSS (LIC-ARMBASE2)	\$83,547	Each	10%	\$75,192	Other	F1	
LIC-ARMBASE3-PSS-1YR	LIC-ARMBASE3-PSS-1YR	Annual Maintenance PSS (LIC-ARMBASE3)	Annual Maintenance PSS (LIC-ARMBASE3)	\$158,738	Each	10%	\$142,864	Other	F1	
LIC-ARMCOMP-PSS-1YR	LIC-ARMCOMP-PSS-1YR	Annual Maintenance PSS (LIC-ARMCOMP)	Annual Maintenance PSS (LIC-ARMCOMP)	\$8,354	Each	10%	\$7,519	Other	F1	
LIC-OPSCFG-PSS-1YR	LIC-OPSCFG-PSS-1YR	Annual Maintenance PSS (LIC-OPSCFG)	Annual Maintenance PSS (LIC-OPSCFG)	\$134	Each	10%	\$120	Other	F1	
LIC-OPSCMP-PSS-1YR	LIC-OPSCMP-PSS-1YR	Annual Maintenance PSS (LIC-OPSCMP)	Annual Maintenance PSS (LIC-OPSCMP)	\$150	Each	10%	\$135	Other	F1	
LIC-OPSDSC-PSS-1YR	LIC-OPSDSC-PSS-1YR	Annual Maintenance PSS (LIC-OPSDSC)	Annual Maintenance PSS (LIC-OPSDSC)	\$50	Each	10%	\$45	Other	F1	
LIC-OPSMGR-PSS-1YR	LIC-OPSMGR-PSS-1YR	Annual Maintenance PSS (LIC-OPSMGR)	Annual Maintenance PSS (LIC-OPSMGR)	\$350	Each	10%	\$315	Other	F1	
LIC-ORCAPAD-PSS-1YR	LIC-ORCAPAD-PSS-1YR	Annual Maintenance PSS (LIC-ORCAPAD)	Annual Maintenance PSS (LIC-ORCAPAD)	\$7,949	Each	10%	\$7,154	Other	F1	
LIC-ORCBASE-PSS-1YR	LIC-ORCBASE-PSS-1YR	Annual Maintenance PSS (LIC-ORCBASE)	Annual Maintenance PSS (LIC-ORCBASE)	\$26,495	Each	10%	\$23,845	Other	F1	
LIC-ORCBSAD-PSS-1YR	LIC-ORCBSAD-PSS-1YR	Annual Maintenance PSS (LIC-ORCBSAD)	Annual Maintenance PSS (LIC-ORCBSAD)	\$2,650	Each	10%	\$2,385	Other	F1	
LIC-ORCVFS-PSS-1YR	LIC-ORCVFS-PSS-1YR	Annual Maintenance PSS (LIC-ORCVFS)	Annual Maintenance PSS (LIC-ORCVFS)	\$2,120	Each	10%	\$1,908	Other	F1	
LIC-RPTMGR-PSS-1YR	LIC-RPTMGR-PSS-1YR	Annual Maintenance PSS (LIC-RPTMGR)	Annual Maintenance PSS (LIC-RPTMGR)	\$3,342	Each	10%	\$3,008	Other	F1	
LIC-VRMGR-PSS-1YR	LIC-VRMGR-PSS-1YR	Annual Maintenance PSS (LIC-VRMGR)	Annual Maintenance PSS (LIC-VRMGR)	\$100	Each	10%	\$90	Other	F1	
LL6F3015TP1-PSS-1YR	LL6F3015TP1-PSS-1YR	Annual Maintenance PSS (LL6F3015TP1)	Annual Maintenance PSS (LL6F3015TP1)	\$35,783	Each	10%	\$32,205	Other	F1	
LL6F3015TP1U-PSS-1YR	LL6F3015TP1U-PSS-1YR	Annual Maintenance PSS (LL6F3015TP1U)	Annual Maintenance PSS (LL6F3015TP1U)	\$42,940	Each	10%	\$38,646	Other	F1	
LL6F3192078E-PSS-1YR	LL6F3192078E-PSS-1YR	Annual Maintenance PSS (LL6F3192078E)	Annual Maintenance PSS (LL6F3192078E)	\$25,908	Each	10%	\$23,317	Other	F1	
LL6F3192078-PSS-1YR	LL6F3192078-PSS-1YR	Annual Maintenance PSS (LL6F3192078)	Annual Maintenance PSS (LL6F3192078)	\$34,033	Each	10%	\$30,630	Other	F1	
LL6F3192078TUE-PSS-1YR	LL6F3192078TUE-PSS-1YR	Annual Maintenance PSS (LL6F3192078TUE)	Annual Maintenance PSS (LL6F3192078TUE)	\$32,715	Each	10%	\$29,444	Other	F1	
LL6F3192078TU-PSS-1YR	LL6F3192078TU-PSS-1YR	Annual Maintenance PSS (LL6F3192078TU)	Annual Maintenance PSS (LL6F3192078TU)	\$40,840	Each	10%	\$36,756	Other	F1	
LL6F3192078UE-PSS-1YR	LL6F3192078UE-PSS-1YR	Annual Maintenance PSS (LL6F3192078UE)	Annual Maintenance PSS (LL6F3192078UE)	\$32,715	Each	10%	\$29,444	Other	F1	
LL6F3192078U-PSS-1YR	LL6F3192078U-PSS-1YR	Annual Maintenance PSS (LL6F3192078U)	Annual Maintenance PSS (LL6F3192078U)	\$40,840	Each	10%	\$36,756	Other	F1	
LL6F31920F16E-PSS-1YR	LL6F31920F16E-PSS-1YR	Annual Maintenance PSS (LL6F31920F16E)	Annual Maintenance PSS (LL6F31920F16E)	\$51,816	Each	10%	\$46,634	Other	F1	
LL6F31920F16-PSS-1YR	LL6F31920F16-PSS-1YR	Annual Maintenance PSS (LL6F31920F16)	Annual Maintenance PSS (LL6F31920F16)	\$68,066	Each	10%	\$61,259	Other	F1	
LL6F31920F16TUE-PSS-1YR	LL6F31920F16TUE-PSS-1YR	Annual Maintenance PSS (LL6F31920F16TUE)	Annual Maintenance PSS (LL6F31920F16TUE)	\$65,430	Each	10%	\$58,887	Other	F1	
LL6F31920F16TU-PSS-1YR	LL6F31920F16TU-PSS-1YR	Annual Maintenance PSS (LL6F31920F16TU)	Annual Maintenance PSS (LL6F31920F16TU)	\$81,679	Each	10%	\$73,511	Other	F1	
LL6F31920F16UE-PSS-1YR	LL6F31920F16UE-PSS-1YR	Annual Maintenance PSS (LL6F31920F16UE)	Annual Maintenance PSS (LL6F31920F16UE)	\$65,429	Each	10%	\$58,886	Other	F1	
LL6F31920F16U-PSS-1YR	LL6F31920F16U-PSS-1YR	Annual Maintenance PSS (LL6F31920F16U)	Annual Maintenance PSS (LL6F31920F16U)	\$81,679	Each	10%	\$73,511	Other	F1	
LL6F31920P1-PSS-1YR	LL6F31920P1-PSS-1YR	Annual Maintenance PSS (LL6F31920P1)	Annual Maintenance PSS (LL6F31920P1)	\$4,473	Each	10%	\$4,026	Other	F1	
LL6F31920P1U-PSS-1YR	LL6F31920P1U-PSS-1YR	Annual Maintenance PSS (LL6F31920P1U)	Annual Maintenance PSS (LL6F31920P1U)	\$5,368	Each	10%	\$4,831	Other	F1	
LL6F3384078E-PSS-1YR	LL6F3384078E-PSS-1YR	Annual Maintenance PSS (LL6F3384078E)	Annual Maintenance PSS (LL6F3384078E)	\$51,816	Each	10%	\$46,634	Other	F1	
LL6F3384078-PSS-1YR	LL6F3384078-PSS-1YR	Annual Maintenance PSS (LL6F3384078)	Annual Maintenance PSS (LL6F3384078)	\$68,066	Each	10%	\$61,259	Other	F1	
LL6F3384078TUE-PSS-1YR	LL6F3384078TUE-PSS-1YR	Annual Maintenance PSS (LL6F3384078TUE)	Annual Maintenance PSS (LL6F3384078TUE)	\$65,430	Each	10%	\$58,887	Other	F1	
LL6F3384078TU-PSS-1YR	LL6F3384078TU-PSS-1YR	Annual Maintenance PSS (LL6F3384078TU)	Annual Maintenance PSS (LL6F3384078TU)	\$81,679	Each	10%	\$73,511	Other	F1	
LL6F3384078UE-PSS-1YR	LL6F3384078UE-PSS-1YR	Annual Maintenance PSS (LL6F3384078UE)	Annual Maintenance PSS (LL6F3384078UE)	\$65,429	Each	10%	\$58,886	Other	F1	
LL6F3384078U-PSS-1YR	LL6F3384078U-PSS-1YR	Annual Maintenance PSS (LL6F3384078U)	Annual Maintenance PSS (LL6F3384078U)	\$81,679	Each	10%	\$73,511	Other	F1	
LL6F33840F16E-PSS-1YR	LL6F33840F16E-PSS-1YR	Annual Maintenance PSS (LL6F33840F16E)	Annual Maintenance PSS (LL6F33840F16E)	\$105,626	Each	10%	\$95,063	Other	F1	
LL6F33840F16-PSS-1YR	LL6F33840F16-PSS-1YR	Annual Maintenance PSS (LL6F33840F16)	Annual Maintenance PSS (LL6F33840F16)	\$138,751	Each	10%	\$124,876	Other	F1	
LL6F33840F16TUE-PSS-1YR	LL6F33840F16TUE-PSS-1YR	Annual Maintenance PSS (LL6F33840F16TUE)	Annual Maintenance PSS (LL6F33840F16TUE)	\$133,376	Each	10%	\$120,038	Other	F1	
LL6F33840F16TU-PSS-1YR	LL6F33840F16TU-PSS-1YR	Annual Maintenance PSS (LL6F33840F16TU)	Annual Maintenance PSS (LL6F33840F16TU)	\$166,501	Each	10%	\$149,851	Other	F1	
LL6F33840F16UE-PSS-1YR	LL6F33840F16UE-PSS-1YR	Annual Maintenance PSS (LL6F33840F16UE)	Annual Maintenance PSS (LL6F33840F16UE)	\$133,376	Each	10%	\$120,038	Other	F1	
LL6F33840F16U-PSS-1YR	LL6F33840F16U-PSS-1YR	Annual Maintenance PSS (LL6F33840F16U)	Annual Maintenance PSS (LL6F33840F16U)	\$166,501	Each	10%	\$149,851	Other	F1	
LL6F33840P1-PSS-1YR	LL6F33840P1-PSS-1YR	Annual Maintenance PSS (LL6F33840P1)	Annual Maintenance PSS (LL6F33840P1)	\$8,946	Each	10%	\$8,051	Other	F1	
LL6F33840P1U-PSS-1YR	LL6F33840P1U-PSS-1YR	Annual Maintenance PSS (LL6F33840P1U)	Annual Maintenance PSS (LL6F33840P1U)	\$10,735	Each	10%	\$9,661	Other	F1	
LL6F3960F16E-PSS-1YR	LL6F3960F16E-PSS-1YR	Annual Maintenance PSS (LL6F3960F16E)	Annual Maintenance PSS (LL6F3960F16E)	\$25,908	Each	10%	\$23,317	Other	F1	
LL6F3960F16-PSS-1YR	LL6F3960F16-PSS-1YR	Annual Maintenance PSS (LL6F3960F16)	Annual Maintenance PSS (LL6F3960F16)	\$34,033	Each	10%	\$30,630	Other	F1	
LL6F3960F16TUE-PSS-1YR	LL6F3960F16TUE-PSS-1YR	Annual Maintenance PSS (LL6F3960F16TUE)	Annual Maintenance PSS (LL6F3960F16TUE)	\$32,715	Each	10%	\$29,444	Other	F1	
LL6F3960F16TU-PSS-1YR	LL6F3960F16TU-PSS-1YR	Annual Maintenance PSS (LL6F3960F16TU)	Annual Maintenance PSS (LL6F3960F16TU)	\$40,840	Each	10%	\$36,756	Other	F1	
LL6F3960F16UE-PSS-1YR	LL6F3960F16UE-PSS-1YR	Annual Maintenance PSS (LL6F3960F16UE)	Annual Maintenance PSS (LL6F3960F16UE)	\$32,715	Each	10%	\$29,444	Other	F1	
LL6F3960F16U-PSS-1YR	LL6F3960F16U-PSS-1YR	Annual Maintenance PSS (LL6F3960F16U)	Annual Maintenance PSS (LL6F3960F16U)	\$40,840	Each	10%	\$36,756	Other	F1	
LL6F3960P1-PSS-1YR	LL6F3960P1-PSS-1YR	Annual Maintenance PSS (LL6F3960P1)	Annual Maintenance PSS (LL6F3960P1)	\$2,236	Each	10%	\$2,013	Other	F1	
LL6F3960P1U-PSS-1YR	LL6F3960P1U-PSS-1YR	Annual Maintenance PSS (LL6F3960P1U)	Annual Maintenance PSS (LL6F3960P1U)	\$2,684	Each	10%	\$2,415	Other	F1	
LL6F3P680P1-PSS-1YR	LL6F3P680P1-PSS-1YR	Annual Maintenance PSS (LL6F3P680P1)	Annual Maintenance PSS (LL6F3P680P1)	\$17,892	Each	10%	\$16,102	Other	F1	
LL6F3P680P1U-PSS-1YR	LL6F3P680P1U-PSS-1YR	Annual Maintenance PSS (LL6F3P680P1U)	Annual Maintenance PSS (LL6F3P680P1U)	\$21,470	Each	10%	\$19,323	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (if applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
LML6F3192078E-PSS-1YR	LML6F3192078E-PSS-1YR	Annual Maintenance PSS (LML6F3192078E)		\$25,908	Each	10%		\$23,317	Other	F1
LML6F3192078-PSS-1YR	LML6F3192078-PSS-1YR	Annual Maintenance PSS (LML6F3192078)		\$33,300	Each	10%		\$29,970	Other	F1
LML6F3192078TUE-PSS-1YR	LML6F3192078TUE-PSS-1YR	Annual Maintenance PSS (LML6F3192078TUE)		\$32,568	Each	10%		\$29,311	Other	F1
LML6F3192078TU-PSS-1YR	LML6F3192078TU-PSS-1YR	Annual Maintenance PSS (LML6F3192078TU)		\$39,960	Each	10%		\$35,964	Other	F1
LML6F3192078UE-PSS-1YR	LML6F3192078UE-PSS-1YR	Annual Maintenance PSS (LML6F3192078UE)		\$32,568	Each	10%		\$29,311	Other	F1
LML6F3192078U-PSS-1YR	LML6F3192078U-PSS-1YR	Annual Maintenance PSS (LML6F3192078U)		\$39,960	Each	10%		\$35,964	Other	F1
LML6F31920F16E-PSS-1YR	LML6F31920F16E-PSS-1YR	Annual Maintenance PSS (LML6F31920F16E)		\$51,816	Each	10%		\$46,634	Other	F1
LML6F31920F16-PSS-1YR	LML6F31920F16-PSS-1YR	Annual Maintenance PSS (LML6F31920F16)		\$66,600	Each	10%		\$59,940	Other	F1
LML6F31920F16TUE-PSS-1YR	LML6F31920F16TUE-PSS-1YR	Annual Maintenance PSS (LML6F31920F16TUE)		\$65,136	Each	10%		\$58,622	Other	F1
LML6F31920F16TU-PSS-1YR	LML6F31920F16TU-PSS-1YR	Annual Maintenance PSS (LML6F31920F16TU)		\$79,920	Each	10%		\$71,928	Other	F1
LML6F31920F16UE-PSS-1YR	LML6F31920F16UE-PSS-1YR	Annual Maintenance PSS (LML6F31920F16UE)		\$65,136	Each	10%		\$58,622	Other	F1
LML6F31920F16U-PSS-1YR	LML6F31920F16U-PSS-1YR	Annual Maintenance PSS (LML6F31920F16U)		\$79,920	Each	10%		\$71,928	Other	F1
LML6F3384078E-PSS-1YR	LML6F3384078E-PSS-1YR	Annual Maintenance PSS (LML6F3384078E)		\$51,816	Each	10%		\$46,634	Other	F1
LML6F3384078-PSS-1YR	LML6F3384078-PSS-1YR	Annual Maintenance PSS (LML6F3384078)		\$66,600	Each	10%		\$59,940	Other	F1
LML6F3384078TUE-PSS-1YR	LML6F3384078TUE-PSS-1YR	Annual Maintenance PSS (LML6F3384078TUE)		\$65,136	Each	10%		\$58,622	Other	F1
LML6F3384078TU-PSS-1YR	LML6F3384078TU-PSS-1YR	Annual Maintenance PSS (LML6F3384078TU)		\$79,920	Each	10%		\$71,928	Other	F1
LML6F3384078UE-PSS-1YR	LML6F3384078UE-PSS-1YR	Annual Maintenance PSS (LML6F3384078UE)		\$65,136	Each	10%		\$58,622	Other	F1
LML6F3384078U-PSS-1YR	LML6F3384078U-PSS-1YR	Annual Maintenance PSS (LML6F3384078U)		\$79,920	Each	10%		\$71,928	Other	F1
LML6F33840F16E-PSS-1YR	LML6F33840F16E-PSS-1YR	Annual Maintenance PSS (LML6F33840F16E)		\$105,626	Each	10%		\$95,063	Other	F1
LML6F33840F16-PSS-1YR	LML6F33840F16-PSS-1YR	Annual Maintenance PSS (LML6F33840F16)		\$135,762	Each	10%		\$122,186	Other	F1
LML6F33840F16TUE-PSS-1YR	LML6F33840F16TUE-PSS-1YR	Annual Maintenance PSS (LML6F33840F16TUE)		\$132,778	Each	10%		\$119,500	Other	F1
LML6F33840F16TU-PSS-1YR	LML6F33840F16TU-PSS-1YR	Annual Maintenance PSS (LML6F33840F16TU)		\$162,914	Each	10%		\$146,623	Other	F1
LML6F33840F16UE-PSS-1YR	LML6F33840F16UE-PSS-1YR	Annual Maintenance PSS (LML6F33840F16UE)		\$132,778	Each	10%		\$119,500	Other	F1
LML6F33840F16U-PSS-1YR	LML6F33840F16U-PSS-1YR	Annual Maintenance PSS (LML6F33840F16U)		\$162,914	Each	10%		\$146,623	Other	F1
LML6F3960F16E-PSS-1YR	LML6F3960F16E-PSS-1YR	Annual Maintenance PSS (LML6F3960F16E)		\$25,908	Each	10%		\$23,317	Other	F1
LML6F3960F16-PSS-1YR	LML6F3960F16-PSS-1YR	Annual Maintenance PSS (LML6F3960F16)		\$33,300	Each	10%		\$29,970	Other	F1
LML6F3960F16TUE-PSS-1YR	LML6F3960F16TUE-PSS-1YR	Annual Maintenance PSS (LML6F3960F16TUE)		\$32,568	Each	10%		\$29,311	Other	F1
LML6F3960F16TU-PSS-1YR	LML6F3960F16TU-PSS-1YR	Annual Maintenance PSS (LML6F3960F16TU)		\$39,960	Each	10%		\$35,964	Other	F1
LML6F3960F16UE-PSS-1YR	LML6F3960F16UE-PSS-1YR	Annual Maintenance PSS (LML6F3960F16UE)		\$32,568	Each	10%		\$29,311	Other	F1
LML6F3960F16U-PSS-1YR	LML6F3960F16U-PSS-1YR	Annual Maintenance PSS (LML6F3960F16U)		\$39,960	Each	10%		\$35,964	Other	F1
LMXL6F3192078E-PSS-1YR	LMXL6F3192078E-PSS-1YR	Annual Maintenance PSS (LMXL6F3192078E)		\$28,112	Each	10%		\$25,301	Other	F1
LMXL6F3192078-PSS-1YR	LMXL6F3192078-PSS-1YR	Annual Maintenance PSS (LMXL6F3192078)		\$46,726	Each	10%		\$42,053	Other	F1
LMXL6F3192078TUE-PSS-1YR	LMXL6F3192078TUE-PSS-1YR	Annual Maintenance PSS (LMXL6F3192078TUE)		\$37,458	Each	10%		\$33,712	Other	F1
LMXL6F3192078TU-PSS-1YR	LMXL6F3192078TU-PSS-1YR	Annual Maintenance PSS (LMXL6F3192078TU)		\$56,071	Each	10%		\$50,464	Other	F1
LMXL6F3192078UE-PSS-1YR	LMXL6F3192078UE-PSS-1YR	Annual Maintenance PSS (LMXL6F3192078UE)		\$37,458	Each	10%		\$33,712	Other	F1
LMXL6F3192078U-PSS-1YR	LMXL6F3192078U-PSS-1YR	Annual Maintenance PSS (LMXL6F3192078U)		\$56,071	Each	10%		\$50,464	Other	F1
LMXL6F31920F16E-PSS-1YR	LMXL6F31920F16E-PSS-1YR	Annual Maintenance PSS (LMXL6F31920F16E)		\$56,224	Each	10%		\$50,602	Other	F1
LMXL6F31920F16-PSS-1YR	LMXL6F31920F16-PSS-1YR	Annual Maintenance PSS (LMXL6F31920F16)		\$93,452	Each	10%		\$84,107	Other	F1
LMXL6F31920F16TUE-PSS-1YR	LMXL6F31920F16TUE-PSS-1YR	Annual Maintenance PSS (LMXL6F31920F16TUE)		\$74,915	Each	10%		\$67,424	Other	F1
LMXL6F31920F16TU-PSS-1YR	LMXL6F31920F16TU-PSS-1YR	Annual Maintenance PSS (LMXL6F31920F16TU)		\$112,142	Each	10%		\$100,928	Other	F1
LMXL6F31920F16UE-PSS-1YR	LMXL6F31920F16UE-PSS-1YR	Annual Maintenance PSS (LMXL6F31920F16UE)		\$74,915	Each	10%		\$67,424	Other	F1
LMXL6F31920F16U-PSS-1YR	LMXL6F31920F16U-PSS-1YR	Annual Maintenance PSS (LMXL6F31920F16U)		\$112,142	Each	10%		\$100,928	Other	F1
LMXL6F3384078E-PSS-1YR	LMXL6F3384078E-PSS-1YR	Annual Maintenance PSS (LMXL6F3384078E)		\$56,224	Each	10%		\$50,602	Other	F1
LMXL6F3384078-PSS-1YR	LMXL6F3384078-PSS-1YR	Annual Maintenance PSS (LMXL6F3384078)		\$93,452	Each	10%		\$84,107	Other	F1
LMXL6F3384078TUE-PSS-1YR	LMXL6F3384078TUE-PSS-1YR	Annual Maintenance PSS (LMXL6F3384078TUE)		\$74,915	Each	10%		\$67,424	Other	F1
LMXL6F3384078TU-PSS-1YR	LMXL6F3384078TU-PSS-1YR	Annual Maintenance PSS (LMXL6F3384078TU)		\$112,142	Each	10%		\$100,928	Other	F1
LMXL6F3384078UE-PSS-1YR	LMXL6F3384078UE-PSS-1YR	Annual Maintenance PSS (LMXL6F3384078UE)		\$74,915	Each	10%		\$67,424	Other	F1
LMXL6F3384078U-PSS-1YR	LMXL6F3384078U-PSS-1YR	Annual Maintenance PSS (LMXL6F3384078U)		\$112,142	Each	10%		\$100,928	Other	F1
LMXL6F33840F16E-PSS-1YR	LMXL6F33840F16E-PSS-1YR	Annual Maintenance PSS (LMXL6F33840F16E)		\$116,703	Each	10%		\$105,033	Other	F1
LMXL6F33840F16-PSS-1YR	LMXL6F33840F16-PSS-1YR	Annual Maintenance PSS (LMXL6F33840F16)		\$192,588	Each	10%		\$173,329	Other	F1
LMXL6F33840F16TUE-PSS-1YR	LMXL6F33840F16TUE-PSS-1YR	Annual Maintenance PSS (LMXL6F33840F16TUE)		\$155,221	Each	10%		\$139,699	Other	F1
LMXL6F33840F16TU-PSS-1YR	LMXL6F33840F16TU-PSS-1YR	Annual Maintenance PSS (LMXL6F33840F16TU)		\$231,106	Each	10%		\$207,995	Other	F1
LMXL6F33840F16UE-PSS-1YR	LMXL6F33840F16UE-PSS-1YR	Annual Maintenance PSS (LMXL6F33840F16UE)		\$155,221	Each	10%		\$139,699	Other	F1
LMXL6F33840F16U-PSS-1YR	LMXL6F33840F16U-PSS-1YR	Annual Maintenance PSS (LMXL6F33840F16U)		\$231,106	Each	10%		\$207,995	Other	F1
LMXL6F3960F16E-PSS-1YR	LMXL6F3960F16E-PSS-1YR	Annual Maintenance PSS (LMXL6F3960F16E)		\$28,112	Each	10%		\$25,301	Other	F1
LMXL6F3960F16-PSS-1YR	LMXL6F3960F16-PSS-1YR	Annual Maintenance PSS (LMXL6F3960F16)		\$46,726	Each	10%		\$42,053	Other	F1
LMXL6F3960F16TUE-PSS-1YR	LMXL6F3960F16TUE-PSS-1YR	Annual Maintenance PSS (LMXL6F3960F16TUE)		\$37,458	Each	10%		\$33,712	Other	F1
LMXL6F3960F16TU-PSS-1YR	LMXL6F3960F16TU-PSS-1YR	Annual Maintenance PSS (LMXL6F3960F16TU)		\$56,071	Each	10%		\$50,464	Other	F1
LMXL6F3960F16UE-PSS-1YR	LMXL6F3960F16UE-PSS-1YR	Annual Maintenance PSS (LMXL6F3960F16UE)		\$37,458	Each	10%		\$33,712	Other	F1
LMXL6F3960F16U-PSS-1YR	LMXL6F3960F16U-PSS-1YR	Annual Maintenance PSS (LMXL6F3960F16U)		\$56,071	Each	10%		\$50,464	Other	F1
LN52DE10300F-PSS-1YR	LN52DE10300F-PSS-1YR	Annual Maintenance PSS (LN52DE10300F)		\$3,284	Each	10%		\$2,956	Other	F1
LN52DE106001F-PSS-1YR	LN52DE106001F-PSS-1YR	Annual Maintenance PSS (LN52DE106001F)		\$3,336	Each	10%		\$3,003	Other	F1
LN556001WF-PSS-1YR	LN556001WF-PSS-1YR	Annual Maintenance PSS (LN556001WF)		\$795	Each	10%		\$715	Other	F1
LN5DE6001WF-PSS-1YR	LN5DE6001WF-PSS-1YR	Annual Maintenance PSS (LN5DE6001WF)		\$1,794	Each	10%		\$1,614	Other	F1
L-OST-565-PSS-1YR	L-OST-565-PSS-1YR	Annual Maintenance PSS (L-OST-565)		\$2,500	Each	10%		\$2,250	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Proposed Price/UoM (Calculated)	L(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column L(Column I) ALJP Proposed Price/UoM (Calculated)	Other			
L-OST-660-PSS-1YR	L-OST-660-PSS-1YR		Annual Maintenance PSS (L-OST-660)	\$3,000	Each	10%	\$2,700	Other		F1	
L-OST-690G-PSS-1YR	L-OST-690G-PSS-1YR		Annual Maintenance PSS (L-OST-690G)	\$4,500	Each	10%	\$4,050	Other		F1	
L-OST-690-PSS-1YR	L-OST-690-PSS-1YR		Annual Maintenance PSS (L-OST-690)	\$4,500	Each	10%	\$4,050	Other		F1	
L-OST-880G-PSS-1YR	L-OST-880G-PSS-1YR		Annual Maintenance PSS (L-OST-880G)	\$9,000	Each	10%	\$8,100	Other		F1	
L-OST-880-PSS-1YR	L-OST-880-PSS-1YR		Annual Maintenance PSS (L-OST-880)	\$9,000	Each	10%	\$8,100	Other		F1	
L-OSTC2-880-PSS-1YR	L-OSTC2-880-PSS-1YR		Annual Maintenance PSS (L-OSTC2-880)	\$4,500	Each	10%	\$4,050	Other		F1	
LPS32-V51-PSS-1YR	LPS32-V51-PSS-1YR		Annual Maintenance PSS (LPS32-V51)	\$423	Each	10%	\$381	Other		F1	
LPS32-V53-PSS-1YR	LPS32-V53-PSS-1YR		Annual Maintenance PSS (LPS32-V53)	\$621	Each	10%	\$559	Other		F1	
LPS32-V55-PSS-1YR	LPS32-V55-PSS-1YR		Annual Maintenance PSS (LPS32-V55)	\$1,746	Each	10%	\$1,571	Other		F1	
LPS32-V57-PSS-1YR	LPS32-V57-PSS-1YR		Annual Maintenance PSS (LPS32-V57)	\$2,712	Each	10%	\$2,441	Other		F1	
LPS32-V75-PSS-1YR	LPS32-V75-PSS-1YR		Annual Maintenance PSS (LPS32-V75)	\$3,390	Each	10%	\$3,051	Other		F1	
LPS-V5150-PSS-1YR	LPS-V5150-PSS-1YR		Annual Maintenance PSS (LPS-V5150)	\$423	Each	10%	\$381	Other		F1	
LPS-V51-PSS-1YR	LPS-V51-PSS-1YR		Annual Maintenance PSS (LPS-V51)	\$423	Each	10%	\$381	Other		F1	
LPS-V53-PSS-1YR	LPS-V53-PSS-1YR		Annual Maintenance PSS (LPS-V53)	\$621	Each	10%	\$559	Other		F1	
LPS-V53-UPG-PSS-1YR	LPS-V53-UPG-PSS-1YR		Annual Maintenance PSS (LPS-V53-UPG)	\$198	Each	10%	\$179	Other		F1	
LPS-V55-PSS-1YR	LPS-V55-PSS-1YR		Annual Maintenance PSS (LPS-V55)	\$1,746	Each	10%	\$1,571	Other		F1	
LPS-V55-UPG-PSS-1YR	LPS-V55-UPG-PSS-1YR		Annual Maintenance PSS (LPS-V55-UPG)	\$1,166	Each	10%	\$1,050	Other		F1	
LPS-V57-PSS-1YR	LPS-V57-PSS-1YR		Annual Maintenance PSS (LPS-V57)	\$2,712	Each	10%	\$2,441	Other		F1	
LPS-V57-UPG-PSS-1YR	LPS-V57-UPG-PSS-1YR		Annual Maintenance PSS (LPS-V57-UPG)	\$2,132	Each	10%	\$1,919	Other		F1	
LPS-V75-PSS-1YR	LPS-V75-PSS-1YR		Annual Maintenance PSS (LPS-V75)	\$3,390	Each	10%	\$3,051	Other		F1	
LPS-V75-UPG-PSS-1YR	LPS-V75-UPG-PSS-1YR		Annual Maintenance PSS (LPS-V75-UPG)	\$2,610	Each	10%	\$2,329	Other		F1	
LPS-VG10-PSS-1YR	LPS-VG10-PSS-1YR		Annual Maintenance PSS (LPS-VG10)	\$1,189	Each	10%	\$1,070	Other		F1	
LPS-VG50-PSS-1YR	LPS-VG50-PSS-1YR		Annual Maintenance PSS (LPS-VG50)	\$2,103	Each	10%	\$1,893	Other		F1	
LPS-VNX5200-PSS-1YR	LPS-VNX5200-PSS-1YR		Annual Maintenance PSS (LPS-VNX5200)	\$667	Each	10%	\$600	Other		F1	
LPS-VNX5400-PSS-1YR	LPS-VNX5400-PSS-1YR		Annual Maintenance PSS (LPS-VNX5400)	\$1,188	Each	10%	\$1,069	Other		F1	
LPS-VNX5400-UPG-PSS-1YR	LPS-VNX5400-UPG-PSS-1YR		Annual Maintenance PSS (LPS-VNX5400-UPG)	\$951	Each	10%	\$856	Other		F1	
LPS-VNX5600-PSS-1YR	LPS-VNX5600-PSS-1YR		Annual Maintenance PSS (LPS-VNX5600)	\$1,973	Each	10%	\$1,776	Other		F1	
LPS-VNX5600-UPG-PSS-1YR	LPS-VNX5600-UPG-PSS-1YR		Annual Maintenance PSS (LPS-VNX5600-UPG)	\$1,578	Each	10%	\$1,420	Other		F1	
LPS-VNX5800-PSS-1YR	LPS-VNX5800-PSS-1YR		Annual Maintenance PSS (LPS-VNX5800)	\$2,712	Each	10%	\$2,441	Other		F1	
LPS-VNX5800-UPG-PSS-1YR	LPS-VNX5800-UPG-PSS-1YR		Annual Maintenance PSS (LPS-VNX5800-UPG)	\$2,169	Each	10%	\$1,952	Other		F1	
LPS-VNX7600-PSS-1YR	LPS-VNX7600-PSS-1YR		Annual Maintenance PSS (LPS-VNX7600)	\$3,119	Each	10%	\$2,807	Other		F1	
LPS-VNX7600-UPG-PSS-1YR	LPS-VNX7600-UPG-PSS-1YR		Annual Maintenance PSS (LPS-VNX7600-UPG)	\$2,495	Each	10%	\$2,246	Other		F1	
LPS-VNX8000-PSS-1YR	LPS-VNX8000-PSS-1YR		Annual Maintenance PSS (LPS-VNX8000)	\$4,712	Each	10%	\$4,241	Other		F1	
LPS-VNXCA2-PSS-1YR	LPS-VNXCA2-PSS-1YR		Annual Maintenance PSS (LPS-VNXCA2)	\$1,188	Each	10%	\$1,069	Other		F1	
LPS-VNXCA4-PSS-1YR	LPS-VNXCA4-PSS-1YR		Annual Maintenance PSS (LPS-VNXCA4)	\$891	Each	10%	\$802	Other		F1	
L-REP-2200-CF-PSS-1YR	L-REP-2200-CF-PSS-1YR		Annual Maintenance PSS (L-REP-2200-CF)	\$508	Each	10%	\$457	Other		F1	
L-REP-2200-PSS-1YR	L-REP-2200-PSS-1YR		Annual Maintenance PSS (L-REP-2200)	\$508	Each	10%	\$457	Other		F1	
L-REP-2500-PSS-1YR	L-REP-2500-PSS-1YR		Annual Maintenance PSS (L-REP-2500)	\$1,000	Each	10%	\$900	Other		F1	
L-REP-4200-PSS-1YR	L-REP-4200-PSS-1YR		Annual Maintenance PSS (L-REP-4200)	\$2,000	Each	10%	\$1,800	Other		F1	
L-REP-4500-PSS-1YR	L-REP-4500-PSS-1YR		Annual Maintenance PSS (L-REP-4500)	\$6,000	Each	10%	\$5,400	Other		F1	
L-REP-565-PSS-1YR	L-REP-565-PSS-1YR		Annual Maintenance PSS (L-REP-565)	\$3,000	Each	10%	\$2,700	Other		F1	
L-REP-620-PSS-1YR	L-REP-620-PSS-1YR		Annual Maintenance PSS (L-REP-620)	\$508	Each	10%	\$457	Other		F1	
L-REP-640-PSS-1YR	L-REP-640-PSS-1YR		Annual Maintenance PSS (L-REP-640)	\$1,000	Each	10%	\$900	Other		F1	
L-REP-660-PSS-1YR	L-REP-660-PSS-1YR		Annual Maintenance PSS (L-REP-660)	\$5,000	Each	10%	\$4,500	Other		F1	
L-REP-670-PSS-1YR	L-REP-670-PSS-1YR		Annual Maintenance PSS (L-REP-670)	\$2,000	Each	10%	\$1,800	Other		F1	
L-REP-690G-PSS-1YR	L-REP-690G-PSS-1YR		Annual Maintenance PSS (L-REP-690G)	\$7,000	Each	10%	\$6,300	Other		F1	
L-REP-690-PSS-1YR	L-REP-690-PSS-1YR		Annual Maintenance PSS (L-REP-690)	\$7,000	Each	10%	\$6,300	Other		F1	
L-REP-7200-PSS-1YR	L-REP-7200-PSS-1YR		Annual Maintenance PSS (L-REP-7200)	\$12,000	Each	10%	\$10,800	Other		F1	
L-REP-860-PSS-1YR	L-REP-860-PSS-1YR		Annual Maintenance PSS (L-REP-860)	\$6,000	Each	10%	\$5,400	Other		F1	
L-REP-880G-PSS-1YR	L-REP-880G-PSS-1YR		Annual Maintenance PSS (L-REP-880G)	\$14,000	Each	10%	\$12,600	Other		F1	
L-REP-890-PSS-1YR	L-REP-890-PSS-1YR		Annual Maintenance PSS (L-REP-890)	\$12,000	Each	10%	\$10,800	Other		F1	
L-REP-9500-PSS-1YR	L-REP-9500-PSS-1YR		Annual Maintenance PSS (L-REP-9500)	\$14,000	Each	10%	\$12,600	Other		F1	
L-REP-990-PSS-1YR	L-REP-990-PSS-1YR		Annual Maintenance PSS (L-REP-990)	\$14,000	Each	10%	\$12,600	Other		F1	
L-RL-565-PSS-1YR	L-RL-565-PSS-1YR		Annual Maintenance PSS (L-RL-565)	\$2,500	Each	10%	\$2,250	Other		F1	
L-RL-620-PSS-1YR	L-RL-620-PSS-1YR		Annual Maintenance PSS (L-RL-620)	\$300	Each	10%	\$270	Other		F1	
L-RL-640-PSS-1YR	L-RL-640-PSS-1YR		Annual Maintenance PSS (L-RL-640)	\$800	Each	10%	\$720	Other		F1	
L-RL-660-PSS-1YR	L-RL-660-PSS-1YR		Annual Maintenance PSS (L-RL-660)	\$4,000	Each	10%	\$3,600	Other		F1	
L-RL-670-PSS-1YR	L-RL-670-PSS-1YR		Annual Maintenance PSS (L-RL-670)	\$1,400	Each	10%	\$1,260	Other		F1	
L-RL-690G-PSS-1YR	L-RL-690G-PSS-1YR		Annual Maintenance PSS (L-RL-690G)	\$4,800	Each	10%	\$4,320	Other		F1	
L-RL-690-PSS-1YR	L-RL-690-PSS-1YR		Annual Maintenance PSS (L-RL-690)	\$4,800	Each	10%	\$4,320	Other		F1	
L-RL-860-PSS-1YR	L-RL-860-PSS-1YR		Annual Maintenance PSS (L-RL-860)	\$4,080	Each	10%	\$3,672	Other		F1	
L-RL-880G-PSS-1YR	L-RL-880G-PSS-1YR		Annual Maintenance PSS (L-RL-880G)	\$11,000	Each	10%	\$9,900	Other		F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K		
L-RL-890-PSS-1YR	L-RL-890-PSS-1YR		Annual Maintenance PSS (L-RL-890)	\$7,600	Each	10%	\$6,840	Other	F1	
L-RL-990-PSS-1YR	L-RL-990-PSS-1YR		Annual Maintenance PSS (L-RL-990)	\$9,000	Each	10%	\$8,100	Other	F1	
L-RLC-2200-CF-PSS-1YR	L-RLC-2200-CF-PSS-1YR		Annual Maintenance PSS (L-RLC-2200-CF)	\$300	Each	10%	\$270	Other	F1	
L-RLC-2200-PSS-1YR	L-RLC-2200-PSS-1YR		Annual Maintenance PSS (L-RLC-2200)	\$300	Each	10%	\$270	Other	F1	
L-RLC-2500-PSS-1YR	L-RLC-2500-PSS-1YR		Annual Maintenance PSS (L-RLC-2500)	\$800	Each	10%	\$720	Other	F1	
L-RLC-4200-PSS-1YR	L-RLC-4200-PSS-1YR		Annual Maintenance PSS (L-RLC-4200)	\$1,400	Each	10%	\$1,260	Other	F1	
L-RLC-4500-PSS-1YR	L-RLC-4500-PSS-1YR		Annual Maintenance PSS (L-RLC-4500)	\$4,080	Each	10%	\$3,672	Other	F1	
L-RLC-620-PSS-1YR	L-RLC-620-PSS-1YR		Annual Maintenance PSS (L-RLC-620)	\$300	Each	10%	\$270	Other	F1	
L-RLC-640-PSS-1YR	L-RLC-640-PSS-1YR		Annual Maintenance PSS (L-RLC-640)	\$800	Each	10%	\$720	Other	F1	
L-RLC-670-PSS-1YR	L-RLC-670-PSS-1YR		Annual Maintenance PSS (L-RLC-670)	\$1,400	Each	10%	\$1,260	Other	F1	
L-RLC-7200-PSS-1YR	L-RLC-7200-PSS-1YR		Annual Maintenance PSS (L-RLC-7200)	\$7,600	Each	10%	\$6,840	Other	F1	
L-RLC-860-PSS-1YR	L-RLC-860-PSS-1YR		Annual Maintenance PSS (L-RLC-860)	\$4,080	Each	10%	\$3,672	Other	F1	
L-RLC-890-PSS-1YR	L-RLC-890-PSS-1YR		Annual Maintenance PSS (L-RLC-890)	\$7,600	Each	10%	\$6,840	Other	F1	
L-RLC-9500-PSS-1YR	L-RLC-9500-PSS-1YR		Annual Maintenance PSS (L-RLC-9500)	\$9,000	Each	10%	\$8,100	Other	F1	
L-RLC-990-PSS-1YR	L-RLC-990-PSS-1YR		Annual Maintenance PSS (L-RLC-990)	\$9,000	Each	10%	\$8,100	Other	F1	
L-RLG-2200-CF-PSS-1YR	L-RLG-2200-CF-PSS-1YR		Annual Maintenance PSS (L-RLG-2200-CF)	\$300	Each	10%	\$270	Other	F1	
L-RLG-2200-PSS-1YR	L-RLG-2200-PSS-1YR		Annual Maintenance PSS (L-RLG-2200)	\$300	Each	10%	\$270	Other	F1	
L-RLG-2500-PSS-1YR	L-RLG-2500-PSS-1YR		Annual Maintenance PSS (L-RLG-2500)	\$800	Each	10%	\$720	Other	F1	
L-RLG-4200-PSS-1YR	L-RLG-4200-PSS-1YR		Annual Maintenance PSS (L-RLG-4200)	\$1,400	Each	10%	\$1,260	Other	F1	
L-RLG-4500-PSS-1YR	L-RLG-4500-PSS-1YR		Annual Maintenance PSS (L-RLG-4500)	\$4,080	Each	10%	\$3,672	Other	F1	
L-RLG-7200-PSS-1YR	L-RLG-7200-PSS-1YR		Annual Maintenance PSS (L-RLG-7200)	\$7,600	Each	10%	\$6,840	Other	F1	
L-RLG-9500-PSS-1YR	L-RLG-9500-PSS-1YR		Annual Maintenance PSS (L-RLG-9500)	\$9,000	Each	10%	\$8,100	Other	F1	
LS-CONSUM-PKG-PSS-1YR	LS-CONSUM-PKG-PSS-1YR		Annual Maintenance PSS (LS-CONSUM-PKG)	\$87	Each	10%	\$78	Other	F1	
LS-CONTRI-PKG-PSS-1YR	LS-CONTRI-PKG-PSS-1YR		Annual Maintenance PSS (LS-CONTRI-PKG)	\$203	Each	10%	\$183	Other	F1	
L-SIO-7010-E-CF-PSS-1YR	L-SIO-7010-E-CF-PSS-1YR		Annual Maintenance PSS (L-SIO-7010-E-CF)	\$2,316	Each	10%	\$2,084	Other	F1	
L-SIO-7010-E-PSS-1YR	L-SIO-7010-E-PSS-1YR		Annual Maintenance PSS (L-SIO-7010-E)	\$2,316	Each	10%	\$2,084	Other	F1	
L-SIO-7010-V-CF-PSS-1YR	L-SIO-7010-V-CF-PSS-1YR		Annual Maintenance PSS (L-SIO-7010-V-CF)	\$1,160	Each	10%	\$1,044	Other	F1	
L-SIO-7010-V-PSS-1YR	L-SIO-7010-V-PSS-1YR		Annual Maintenance PSS (L-SIO-7010-V)	\$1,160	Each	10%	\$1,044	Other	F1	
L-SIO-7050-E-CF-PSS-1YR	L-SIO-7050-E-CF-PSS-1YR		Annual Maintenance PSS (L-SIO-7050-E-CF)	\$5,099	Each	10%	\$4,589	Other	F1	
L-SIO-7050-E-PSS-1YR	L-SIO-7050-E-PSS-1YR		Annual Maintenance PSS (L-SIO-7050-E)	\$5,099	Each	10%	\$4,589	Other	F1	
L-SIO-7050-V-CF-PSS-1YR	L-SIO-7050-V-CF-PSS-1YR		Annual Maintenance PSS (L-SIO-7050-V-CF)	\$2,319	Each	10%	\$2,087	Other	F1	
L-SIO-7050-V-PSS-1YR	L-SIO-7050-V-PSS-1YR		Annual Maintenance PSS (L-SIO-7050-V)	\$2,319	Each	10%	\$2,087	Other	F1	
LSV-CTB-PKG-PSS-1YR	LSV-CTB-PKG-PSS-1YR		Annual Maintenance PSS (LSV-CTB-PKG)	\$290	Each	10%	\$261	Other	F1	
LV2DAE-LN25-A-PSS-1YR	LV2DAE-LN25-A-PSS-1YR		Annual Maintenance PSS (LV2DAE-LN25-A)	\$2,530	Each	10%	\$2,277	Other	F1	
LV2DAE-LR25-A-PSS-1YR	LV2DAE-LR25-A-PSS-1YR		Annual Maintenance PSS (LV2DAE-LR25-A)	\$2,530	Each	10%	\$2,277	Other	F1	
LV31-DAE-LN15-PSS-1YR	LV31-DAE-LN15-PSS-1YR		Annual Maintenance PSS (LV31-DAE-LN15)	\$2,530	Each	10%	\$2,277	Other	F1	
LV31-DAE-LR15-PSS-1YR	LV31-DAE-LR15-PSS-1YR		Annual Maintenance PSS (LV31-DAE-LR15)	\$2,530	Each	10%	\$2,277	Other	F1	
L-VTL160-E-PSS-1YR	L-VTL160-E-PSS-1YR		Annual Maintenance PSS (L-VTL160-E)	\$70	Each	10%	\$63	Other	F1	
L-VTL-2200-CF-PSS-1YR	L-VTL-2200-CF-PSS-1YR		Annual Maintenance PSS (L-VTL-2200-CF)	\$300	Each	10%	\$270	Other	F1	
L-VTL-2200E-CF-PSS-1YR	L-VTL-2200E-CF-PSS-1YR		Annual Maintenance PSS (L-VTL-2200E-CF)	\$300	Each	10%	\$270	Other	F1	
L-VTL-2200E-PSS-1YR	L-VTL-2200E-PSS-1YR		Annual Maintenance PSS (L-VTL-2200E)	\$300	Each	10%	\$270	Other	F1	
L-VTL-2200F-CF-PSS-1YR	L-VTL-2200F-CF-PSS-1YR		Annual Maintenance PSS (L-VTL-2200F-CF)	\$450	Each	10%	\$405	Other	F1	
L-VTL-2200F-PSS-1YR	L-VTL-2200F-PSS-1YR		Annual Maintenance PSS (L-VTL-2200F)	\$450	Each	10%	\$405	Other	F1	
L-VTL-2200-PSS-1YR	L-VTL-2200-PSS-1YR		Annual Maintenance PSS (L-VTL-2200)	\$300	Each	10%	\$270	Other	F1	
L-VTL-2500E-PSS-1YR	L-VTL-2500E-PSS-1YR		Annual Maintenance PSS (L-VTL-2500E)	\$800	Each	10%	\$720	Other	F1	
L-VTL-2500F-PSS-1YR	L-VTL-2500F-PSS-1YR		Annual Maintenance PSS (L-VTL-2500F)	\$1,200	Each	10%	\$1,080	Other	F1	
L-VTL-2500-PSS-1YR	L-VTL-2500-PSS-1YR		Annual Maintenance PSS (L-VTL-2500)	\$800	Each	10%	\$720	Other	F1	
L-VTL-4200E-PSS-1YR	L-VTL-4200E-PSS-1YR		Annual Maintenance PSS (L-VTL-4200E)	\$1,800	Each	10%	\$1,620	Other	F1	
L-VTL-4200F-PSS-1YR	L-VTL-4200F-PSS-1YR		Annual Maintenance PSS (L-VTL-4200F)	\$2,700	Each	10%	\$2,430	Other	F1	
L-VTL-4200-PSS-1YR	L-VTL-4200-PSS-1YR		Annual Maintenance PSS (L-VTL-4200)	\$1,800	Each	10%	\$1,620	Other	F1	
L-VTL-4500E-PSS-1YR	L-VTL-4500E-PSS-1YR		Annual Maintenance PSS (L-VTL-4500E)	\$3,800	Each	10%	\$3,420	Other	F1	
L-VTL-4500F-PSS-1YR	L-VTL-4500F-PSS-1YR		Annual Maintenance PSS (L-VTL-4500F)	\$5,700	Each	10%	\$5,130	Other	F1	
L-VTL-4500-PSS-1YR	L-VTL-4500-PSS-1YR		Annual Maintenance PSS (L-VTL-4500)	\$3,800	Each	10%	\$3,420	Other	F1	
L-VTL-565-1-PSS-1YR	L-VTL-565-1-PSS-1YR		Annual Maintenance PSS (L-VTL-565-1)	\$3,400	Each	10%	\$3,060	Other	F1	
L-VTL-565-2-PSS-1YR	L-VTL-565-2-PSS-1YR		Annual Maintenance PSS (L-VTL-565-2)	\$4,300	Each	10%	\$3,870	Other	F1	
L-VTL-620-1-PSS-1YR	L-VTL-620-1-PSS-1YR		Annual Maintenance PSS (L-VTL-620-1)	\$1,200	Each	10%	\$1,080	Other	F1	
L-VTL620-E-PSS-1YR	L-VTL620-E-PSS-1YR		Annual Maintenance PSS (L-VTL620-E)	\$300	Each	10%	\$270	Other	F1	
L-VTL620-F1-PSS-1YR	L-VTL620-F1-PSS-1YR		Annual Maintenance PSS (L-VTL620-F1)	\$1,350	Each	10%	\$1,215	Other	F1	
L-VTL-640-1-PSS-1YR	L-VTL-640-1-PSS-1YR		Annual Maintenance PSS (L-VTL-640-1)	\$1,700	Each	10%	\$1,530	Other	F1	
L-VTL-640-2-PSS-1YR	L-VTL-640-2-PSS-1YR		Annual Maintenance PSS (L-VTL-640-2)	\$2,600	Each	10%	\$2,340	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
L-VTL640-E-PSS-1YR	L-VTL640-E-PSS-1YR		Annual Maintenance PSS (L-VTL640-E)	\$800	Each	10%	\$720	Other	F1	
L-VTL640-F1-PSS-1YR	L-VTL640-F1-PSS-1YR		Annual Maintenance PSS (L-VTL640-F1)	\$2,100	Each	10%	\$1,890	Other	F1	
L-VTL640-F2-PSS-1YR	L-VTL640-F2-PSS-1YR		Annual Maintenance PSS (L-VTL640-F2)	\$3,000	Each	10%	\$2,700	Other	F1	
L-VTL660-1-PSS-1YR	L-VTL660-1-PSS-1YR		Annual Maintenance PSS (L-VTL660-1)	\$3,900	Each	10%	\$3,510	Other	F1	
L-VTL660-2-PSS-1YR	L-VTL660-2-PSS-1YR		Annual Maintenance PSS (L-VTL660-2)	\$4,800	Each	10%	\$4,320	Other	F1	
L-VTL670-1-PSS-1YR	L-VTL670-1-PSS-1YR		Annual Maintenance PSS (L-VTL670-1)	\$2,700	Each	10%	\$2,430	Other	F1	
L-VTL670-2-PSS-1YR	L-VTL670-2-PSS-1YR		Annual Maintenance PSS (L-VTL670-2)	\$3,600	Each	10%	\$3,240	Other	F1	
L-VTL670-E-PSS-1YR	L-VTL670-E-PSS-1YR		Annual Maintenance PSS (L-VTL670-E)	\$1,800	Each	10%	\$1,620	Other	F1	
L-VTL670-F1-PSS-1YR	L-VTL670-F1-PSS-1YR		Annual Maintenance PSS (L-VTL670-F1)	\$3,600	Each	10%	\$3,240	Other	F1	
L-VTL670-F2-PSS-1YR	L-VTL670-F2-PSS-1YR		Annual Maintenance PSS (L-VTL670-F2)	\$4,500	Each	10%	\$4,050	Other	F1	
L-VTL690-1-PSS-1YR	L-VTL690-1-PSS-1YR		Annual Maintenance PSS (L-VTL690-1)	\$5,400	Each	10%	\$4,860	Other	F1	
L-VTL690-2-PSS-1YR	L-VTL690-2-PSS-1YR		Annual Maintenance PSS (L-VTL690-2)	\$6,300	Each	10%	\$5,670	Other	F1	
L-VTL690-E-PSS-1YR	L-VTL690-E-PSS-1YR		Annual Maintenance PSS (L-VTL690-E)	\$4,500	Each	10%	\$4,050	Other	F1	
L-VTL690-F1-PSS-1YR	L-VTL690-F1-PSS-1YR		Annual Maintenance PSS (L-VTL690-F1)	\$7,650	Each	10%	\$6,885	Other	F1	
L-VTL690-F2-PSS-1YR	L-VTL690-F2-PSS-1YR		Annual Maintenance PSS (L-VTL690-F2)	\$8,550	Each	10%	\$7,695	Other	F1	
L-VTL690G1-PSS-1YR	L-VTL690G1-PSS-1YR		Annual Maintenance PSS (L-VTL690G1)	\$5,400	Each	10%	\$4,860	Other	F1	
L-VTL690G2-PSS-1YR	L-VTL690G2-PSS-1YR		Annual Maintenance PSS (L-VTL690G2)	\$6,300	Each	10%	\$5,670	Other	F1	
L-VTL7200E-PSS-1YR	L-VTL7200E-PSS-1YR		Annual Maintenance PSS (L-VTL7200E)	\$7,600	Each	10%	\$6,840	Other	F1	
L-VTL7200F-PSS-1YR	L-VTL7200F-PSS-1YR		Annual Maintenance PSS (L-VTL7200F)	\$11,400	Each	10%	\$10,260	Other	F1	
L-VTL7200-PSS-1YR	L-VTL7200-PSS-1YR		Annual Maintenance PSS (L-VTL7200)	\$7,600	Each	10%	\$6,840	Other	F1	
L-VTL860-1-PSS-1YR	L-VTL860-1-PSS-1YR		Annual Maintenance PSS (L-VTL860-1)	\$4,700	Each	10%	\$4,230	Other	F1	
L-VTL860-2-PSS-1YR	L-VTL860-2-PSS-1YR		Annual Maintenance PSS (L-VTL860-2)	\$5,600	Each	10%	\$5,040	Other	F1	
L-VTL860-E-PSS-1YR	L-VTL860-E-PSS-1YR		Annual Maintenance PSS (L-VTL860-E)	\$3,800	Each	10%	\$3,420	Other	F1	
L-VTL860-F1-PSS-1YR	L-VTL860-F1-PSS-1YR		Annual Maintenance PSS (L-VTL860-F1)	\$6,600	Each	10%	\$5,940	Other	F1	
L-VTL860-F2-PSS-1YR	L-VTL860-F2-PSS-1YR		Annual Maintenance PSS (L-VTL860-F2)	\$7,500	Each	10%	\$6,750	Other	F1	
L-VTL880G1-PSS-1YR	L-VTL880G1-PSS-1YR		Annual Maintenance PSS (L-VTL880G1)	\$9,900	Each	10%	\$8,910	Other	F1	
L-VTL880G2-PSS-1YR	L-VTL880G2-PSS-1YR		Annual Maintenance PSS (L-VTL880G2)	\$10,800	Each	10%	\$9,720	Other	F1	
L-VTL880G81-PSS-1YR	L-VTL880G81-PSS-1YR		Annual Maintenance PSS (L-VTL880G81)	\$9,900	Each	10%	\$8,910	Other	F1	
L-VTL880G82-PSS-1YR	L-VTL880G82-PSS-1YR		Annual Maintenance PSS (L-VTL880G82)	\$10,800	Each	10%	\$9,720	Other	F1	
L-VTL890-1-PSS-1YR	L-VTL890-1-PSS-1YR		Annual Maintenance PSS (L-VTL890-1)	\$8,500	Each	10%	\$7,650	Other	F1	
L-VTL890-2-PSS-1YR	L-VTL890-2-PSS-1YR		Annual Maintenance PSS (L-VTL890-2)	\$9,400	Each	10%	\$8,460	Other	F1	
L-VTL890-E-PSS-1YR	L-VTL890-E-PSS-1YR		Annual Maintenance PSS (L-VTL890-E)	\$7,600	Each	10%	\$6,840	Other	F1	
L-VTL890-F1-PSS-1YR	L-VTL890-F1-PSS-1YR		Annual Maintenance PSS (L-VTL890-F1)	\$12,300	Each	10%	\$11,070	Other	F1	
L-VTL890-F2-PSS-1YR	L-VTL890-F2-PSS-1YR		Annual Maintenance PSS (L-VTL890-F2)	\$13,200	Each	10%	\$11,880	Other	F1	
L-VTL9500E-PSS-1YR	L-VTL9500E-PSS-1YR		Annual Maintenance PSS (L-VTL9500E)	\$9,000	Each	10%	\$8,100	Other	F1	
L-VTL9500F-PSS-1YR	L-VTL9500F-PSS-1YR		Annual Maintenance PSS (L-VTL9500F)	\$14,400	Each	10%	\$12,960	Other	F1	
L-VTL9500-PSS-1YR	L-VTL9500-PSS-1YR		Annual Maintenance PSS (L-VTL9500)	\$9,000	Each	10%	\$8,100	Other	F1	
L-VTL990-1-PSS-1YR	L-VTL990-1-PSS-1YR		Annual Maintenance PSS (L-VTL990-1)	\$9,900	Each	10%	\$8,910	Other	F1	
L-VTL990-2-PSS-1YR	L-VTL990-2-PSS-1YR		Annual Maintenance PSS (L-VTL990-2)	\$10,800	Each	10%	\$9,720	Other	F1	
L-VTL990-3-PSS-1YR	L-VTL990-3-PSS-1YR		Annual Maintenance PSS (L-VTL990-3)	\$11,700	Each	10%	\$10,530	Other	F1	
L-VTL990-E-PSS-1YR	L-VTL990-E-PSS-1YR		Annual Maintenance PSS (L-VTL990-E)	\$9,000	Each	10%	\$8,100	Other	F1	
L-VTL990-F1-PSS-1YR	L-VTL990-F1-PSS-1YR		Annual Maintenance PSS (L-VTL990-F1)	\$14,400	Each	10%	\$12,960	Other	F1	
L-VTL990-F2-PSS-1YR	L-VTL990-F2-PSS-1YR		Annual Maintenance PSS (L-VTL990-F2)	\$15,300	Each	10%	\$13,770	Other	F1	
L-VTL990-F3-PSS-1YR	L-VTL990-F3-PSS-1YR		Annual Maintenance PSS (L-VTL990-F3)	\$16,200	Each	10%	\$14,580	Other	F1	
LX6F3015TP1-PSS-1YR	LX6F3015TP1-PSS-1YR		Annual Maintenance PSS (LX6F3015TP1)	\$49,563	Each	10%	\$44,607	Other	F1	
LX6F3015TP1U-PSS-1YR	LX6F3015TP1U-PSS-1YR		Annual Maintenance PSS (LX6F3015TP1U)	\$62,758	Each	10%	\$56,482	Other	F1	
LX6F3960P1-PSS-1YR	LX6F3960P1-PSS-1YR		Annual Maintenance PSS (LX6F3960P1)	\$3,098	Each	10%	\$2,788	Other	F1	
LX6F3960P1U-PSS-1YR	LX6F3960P1U-PSS-1YR		Annual Maintenance PSS (LX6F3960P1U)	\$3,922	Each	10%	\$3,530	Other	F1	
LX6F3P680P1-PSS-1YR	LX6F3P680P1-PSS-1YR		Annual Maintenance PSS (LX6F3P680P1)	\$24,782	Each	10%	\$22,303	Other	F1	
LX6F3P680P1U-PSS-1YR	LX6F3P680P1U-PSS-1YR		Annual Maintenance PSS (LX6F3P680P1U)	\$31,379	Each	10%	\$28,241	Other	F1	
L-XCAP2200-CF-PSS-1YR	L-XCAP2200-CF-PSS-1YR		Annual Maintenance PSS (L-XCAP2200-CF)	\$1,983	Each	10%	\$1,785	Other	F1	
L-XCAP2200-PSS-1YR	L-XCAP2200-PSS-1YR		Annual Maintenance PSS (L-XCAP2200)	\$1,983	Each	10%	\$1,785	Other	F1	
L-XCAP4200-PSS-1YR	L-XCAP4200-PSS-1YR		Annual Maintenance PSS (L-XCAP4200)	\$4,667	Each	10%	\$4,200	Other	F1	
L-XCAP4500-PSS-1YR	L-XCAP4500-PSS-1YR		Annual Maintenance PSS (L-XCAP4500)	\$7,000	Each	10%	\$6,300	Other	F1	
L-XCAP7200-PSS-1YR	L-XCAP7200-PSS-1YR		Annual Maintenance PSS (L-XCAP7200)	\$9,333	Each	10%	\$8,400	Other	F1	
L-XCAP9500-PSS-1YR	L-XCAP9500-PSS-1YR		Annual Maintenance PSS (L-XCAP9500)	\$11,667	Each	10%	\$10,500	Other	F1	
L-XCAP990-PSS-1YR	L-XCAP990-PSS-1YR		Annual Maintenance PSS (L-XCAP990)	\$11,667	Each	10%	\$10,500	Other	F1	
LXL6F3192078E-PSS-1YR	LXL6F3192078E-PSS-1YR		Annual Maintenance PSS (LXL6F3192078E)	\$28,625	Each	10%	\$25,763	Other	F1	
LXL6F3192078-PSS-1YR	LXL6F3192078-PSS-1YR		Annual Maintenance PSS (LXL6F3192078)	\$47,813	Each	10%	\$43,032	Other	F1	
LXL6F3192078TUE-PSS-1YR	LXL6F3192078TUE-PSS-1YR		Annual Maintenance PSS (LXL6F3192078TUE)	\$38,188	Each	10%	\$34,369	Other	F1	
LXL6F3192078TU-PSS-1YR	LXL6F3192078TU-PSS-1YR		Annual Maintenance PSS (LXL6F3192078TU)	\$57,376	Each	10%	\$51,638	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
LXL6F3192078UE-PSS-1YR	LXL6F3192078UE-PSS-1YR		Annual Maintenance PSS (LXL6F3192078UE)	\$38,188	Each	10%		\$34,369	Other	F1	
LXL6F3192078U-PSS-1YR	LXL6F3192078U-PSS-1YR		Annual Maintenance PSS (LXL6F3192078U)	\$57,376	Each	10%		\$51,638	Other	F1	
LXL6F31920F16E-PSS-1YR	LXL6F31920F16E-PSS-1YR		Annual Maintenance PSS (LXL6F31920F16E)	\$57,250	Each	10%		\$51,525	Other	F1	
LXL6F31920F16-PSS-1YR	LXL6F31920F16-PSS-1YR		Annual Maintenance PSS (LXL6F31920F16)	\$95,626	Each	10%		\$86,063	Other	F1	
LXL6F31920F16TUE-PSS-1YR	LXL6F31920F16TUE-PSS-1YR		Annual Maintenance PSS (LXL6F31920F16TUE)	\$76,376	Each	10%		\$68,738	Other	F1	
LXL6F31920F16TU-PSS-1YR	LXL6F31920F16TU-PSS-1YR		Annual Maintenance PSS (LXL6F31920F16TU)	\$114,751	Each	10%		\$103,276	Other	F1	
LXL6F31920F16UE-PSS-1YR	LXL6F31920F16UE-PSS-1YR		Annual Maintenance PSS (LXL6F31920F16UE)	\$76,376	Each	10%		\$68,738	Other	F1	
LXL6F31920F16U-PSS-1YR	LXL6F31920F16U-PSS-1YR		Annual Maintenance PSS (LXL6F31920F16U)	\$114,751	Each	10%		\$103,276	Other	F1	
LXL6F31920P1-PSS-1YR	LXL6F31920P1-PSS-1YR		Annual Maintenance PSS (LXL6F31920P1)	\$6,195	Each	10%		\$5,576	Other	F1	
LXL6F31920P1U-PSS-1YR	LXL6F31920P1U-PSS-1YR		Annual Maintenance PSS (LXL6F31920P1U)	\$7,845	Each	10%		\$7,060	Other	F1	
LXL6F3384078E-PSS-1YR	LXL6F3384078E-PSS-1YR		Annual Maintenance PSS (LXL6F3384078E)	\$57,250	Each	10%		\$51,525	Other	F1	
LXL6F3384078-PSS-1YR	LXL6F3384078-PSS-1YR		Annual Maintenance PSS (LXL6F3384078)	\$95,626	Each	10%		\$86,063	Other	F1	
LXL6F3384078TUE-PSS-1YR	LXL6F3384078TUE-PSS-1YR		Annual Maintenance PSS (LXL6F3384078TUE)	\$76,376	Each	10%		\$68,738	Other	F1	
LXL6F3384078TU-PSS-1YR	LXL6F3384078TU-PSS-1YR		Annual Maintenance PSS (LXL6F3384078TU)	\$114,751	Each	10%		\$103,276	Other	F1	
LXL6F3384078UE-PSS-1YR	LXL6F3384078UE-PSS-1YR		Annual Maintenance PSS (LXL6F3384078UE)	\$76,376	Each	10%		\$68,738	Other	F1	
LXL6F3384078U-PSS-1YR	LXL6F3384078U-PSS-1YR		Annual Maintenance PSS (LXL6F3384078U)	\$114,751	Each	10%		\$103,276	Other	F1	
LXL6F33840F16E-PSS-1YR	LXL6F33840F16E-PSS-1YR		Annual Maintenance PSS (LXL6F33840F16E)	\$116,703	Each	10%		\$105,033	Other	F1	
LXL6F33840F16-PSS-1YR	LXL6F33840F16-PSS-1YR		Annual Maintenance PSS (LXL6F33840F16)	\$194,931	Each	10%		\$175,438	Other	F1	
LXL6F33840F16TUE-PSS-1YR	LXL6F33840F16TUE-PSS-1YR		Annual Maintenance PSS (LXL6F33840F16TUE)	\$155,689	Each	10%		\$140,120	Other	F1	
LXL6F33840F16TU-PSS-1YR	LXL6F33840F16TU-PSS-1YR		Annual Maintenance PSS (LXL6F33840F16TU)	\$233,917	Each	10%		\$210,525	Other	F1	
LXL6F33840F16UE-PSS-1YR	LXL6F33840F16UE-PSS-1YR		Annual Maintenance PSS (LXL6F33840F16UE)	\$155,689	Each	10%		\$140,120	Other	F1	
LXL6F33840F16U-PSS-1YR	LXL6F33840F16U-PSS-1YR		Annual Maintenance PSS (LXL6F33840F16U)	\$233,917	Each	10%		\$210,525	Other	F1	
LXL6F33840P1-PSS-1YR	LXL6F33840P1-PSS-1YR		Annual Maintenance PSS (LXL6F33840P1)	\$12,391	Each	10%		\$11,152	Other	F1	
LXL6F33840P1U-PSS-1YR	LXL6F33840P1U-PSS-1YR		Annual Maintenance PSS (LXL6F33840P1U)	\$15,689	Each	10%		\$14,120	Other	F1	
LXL6F3960F16E-PSS-1YR	LXL6F3960F16E-PSS-1YR		Annual Maintenance PSS (LXL6F3960F16E)	\$28,625	Each	10%		\$25,763	Other	F1	
LXL6F3960F16-PSS-1YR	LXL6F3960F16-PSS-1YR		Annual Maintenance PSS (LXL6F3960F16)	\$47,813	Each	10%		\$43,032	Other	F1	
LXL6F3960F16TUE-PSS-1YR	LXL6F3960F16TUE-PSS-1YR		Annual Maintenance PSS (LXL6F3960F16TUE)	\$38,188	Each	10%		\$34,369	Other	F1	
LXL6F3960F16TU-PSS-1YR	LXL6F3960F16TU-PSS-1YR		Annual Maintenance PSS (LXL6F3960F16TU)	\$57,376	Each	10%		\$51,638	Other	F1	
LXL6F3960F16UE-PSS-1YR	LXL6F3960F16UE-PSS-1YR		Annual Maintenance PSS (LXL6F3960F16UE)	\$38,188	Each	10%		\$34,369	Other	F1	
LXL6F3960F16U-PSS-1YR	LXL6F3960F16U-PSS-1YR		Annual Maintenance PSS (LXL6F3960F16U)	\$57,376	Each	10%		\$51,638	Other	F1	
M2SATA120GBAF-PSS-1YR	M2SATA120GBAF-PSS-1YR		Annual Maintenance PSS (M2SATA120GBAF)	\$69	Each	10%		\$62	Other	F1	
M2SATA120GB-PSS-1YR	M2SATA120GB-PSS-1YR		Annual Maintenance PSS (M2SATA120GB)	\$81	Each	10%		\$72	Other	F1	
M2SATA64GBAF-PSS-1YR	M2SATA64GBAF-PSS-1YR		Annual Maintenance PSS (M2SATA64GBAF)	\$48	Each	10%		\$43	Other	F1	
M2SATA64GB-PSS-1YR	M2SATA64GB-PSS-1YR		Annual Maintenance PSS (M2SATA64GB)	\$56	Each	10%		\$50	Other	F1	
M2SATA80GBAF-PSS-1YR	M2SATA80GBAF-PSS-1YR		Annual Maintenance PSS (M2SATA80GBAF)	\$47	Each	10%		\$42	Other	F1	
M2SATA80GB-PSS-1YR	M2SATA80GB-PSS-1YR		Annual Maintenance PSS (M2SATA80GB)	\$55	Each	10%		\$49	Other	F1	
M4GB-CX600-PSS-1YR	M4GB-CX600-PSS-1YR		Annual Maintenance PSS (M4GB-CX600)	\$1,054	Each	10%		\$949	Other	F1	
MA3F12001B-PSS-1YR	MA3F12001B-PSS-1YR		Annual Maintenance PSS (MA3F12001B)	\$980	Each	10%		\$882	Other	F1	
MA3F12001BTU-PSS-1YR	MA3F12001BTU-PSS-1YR		Annual Maintenance PSS (MA3F12001BTU)	\$1,026	Each	10%		\$924	Other	F1	
MA3F12001BU-PSS-1YR	MA3F12001BU-PSS-1YR		Annual Maintenance PSS (MA3F12001BU)	\$1,026	Each	10%		\$924	Other	F1	
MA3F12001C-PSS-1YR	MA3F12001C-PSS-1YR		Annual Maintenance PSS (MA3F12001C)	\$980	Each	10%		\$882	Other	F1	
MA3F12001CU-PSS-1YR	MA3F12001CU-PSS-1YR		Annual Maintenance PSS (MA3F12001CU)	\$1,026	Each	10%		\$924	Other	F1	
MA3F12002BFP-PSS-1YR	MA3F12002BFP-PSS-1YR		Annual Maintenance PSS (MA3F12002BFP)	\$2,097	Each	10%		\$1,887	Other	F1	
MA47210001B-PSS-1YR	MA47210001B-PSS-1YR		Annual Maintenance PSS (MA47210001B)	\$188	Each	10%		\$169	Other	F1	
MA47210001BTU-PSS-1YR	MA47210001BTU-PSS-1YR		Annual Maintenance PSS (MA47210001BTU)	\$196	Each	10%		\$177	Other	F1	
MA47210001BU-PSS-1YR	MA47210001BU-PSS-1YR		Annual Maintenance PSS (MA47210001BU)	\$196	Each	10%		\$177	Other	F1	
MA47220001B-PSS-1YR	MA47220001B-PSS-1YR		Annual Maintenance PSS (MA47220001B)	\$292	Each	10%		\$262	Other	F1	
MA47220001BTU-PSS-1YR	MA47220001BTU-PSS-1YR		Annual Maintenance PSS (MA47220001BTU)	\$305	Each	10%		\$275	Other	F1	
MA47220001BU-PSS-1YR	MA47220001BU-PSS-1YR		Annual Maintenance PSS (MA47220001BU)	\$305	Each	10%		\$275	Other	F1	
MA47220001C-PSS-1YR	MA47220001C-PSS-1YR		Annual Maintenance PSS (MA47220001C)	\$292	Each	10%		\$262	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MA47220001CTU-PSS-1YR	MA47220001CTU-PSS-1YR		Annual Maintenance PSS (MA47220001CTU)	\$305	Each	10%	\$275	Other	F1
MA47220001CU-PSS-1YR	MA47220001CU-PSS-1YR		Annual Maintenance PSS (MA47220001CU)	\$305	Each	10%	\$275	Other	F1
MAS-E4-PSS-1YR	MAS-E4-PSS-1YR		Annual Maintenance PSS (MAS-E4)	\$5,299	Each	10%	\$4,769	Other	F1
MAS-E5-PSS-1YR	MAS-E5-PSS-1YR		Annual Maintenance PSS (MAS-E5)	\$5,731	Each	10%	\$5,158	Other	F1
MAS-M4-PSS-1YR	MAS-M4-PSS-1YR		Annual Maintenance PSS (MAS-M4)	\$6,963	Each	10%	\$6,267	Other	F1
MAS-M5-PSS-1YR	MAS-M5-PSS-1YR		Annual Maintenance PSS (MAS-M5)	\$7,394	Each	10%	\$6,655	Other	F1
MAS-ME-PSS-1YR	MAS-ME-PSS-1YR		Annual Maintenance PSS (MAS-ME)	\$4,745	Each	10%	\$4,270	Other	F1
MAS-S4-PSS-1YR	MAS-S4-PSS-1YR		Annual Maintenance PSS (MAS-S4)	\$6,963	Each	10%	\$6,267	Other	F1
MAS-S5-PSS-1YR	MAS-S5-PSS-1YR		Annual Maintenance PSS (MAS-S5)	\$7,394	Each	10%	\$6,655	Other	F1
MAS-SE-PSS-1YR	MAS-SE-PSS-1YR		Annual Maintenance PSS (MAS-SE)	\$4,745	Each	10%	\$4,270	Other	F1
MDL-1000-EC-PSS-1YR	MDL-1000-EC-PSS-1YR		Annual Maintenance PSS (MDL-1000-EC)	\$6,470	Each	10%	\$5,823	Other	F1
MDL-1000-ED-PSS-1YR	MDL-1000-ED-PSS-1YR		Annual Maintenance PSS (MDL-1000-ED)	\$11,708	Each	10%	\$10,537	Other	F1
MDL-1000-E-PSS-1YR	MDL-1000-E-PSS-1YR		Annual Maintenance PSS (MDL-1000-E)	\$6,470	Each	10%	\$5,823	Other	F1
MDL-1000-LIC-PSS-1YR	MDL-1000-LIC-PSS-1YR		Annual Maintenance PSS (MDL-1000-LIC)	\$1,760	Each	10%	\$1,584	Other	F1
MDL-1000-M6-PSS-1YR	MDL-1000-M6-PSS-1YR		Annual Maintenance PSS (MDL-1000-M6)	\$5,546	Each	10%	\$4,991	Other	F1
MDL-1000-MC-PSS-1YR	MDL-1000-MC-PSS-1YR		Annual Maintenance PSS (MDL-1000-MC)	\$7,703	Each	10%	\$6,932	Other	F1
MDL-1000-MD-PSS-1YR	MDL-1000-MD-PSS-1YR		Annual Maintenance PSS (MDL-1000-MD)	\$8,011	Each	10%	\$7,210	Other	F1
MDL-1000-M-PSS-1YR	MDL-1000-M-PSS-1YR		Annual Maintenance PSS (MDL-1000-M)	\$7,703	Each	10%	\$6,932	Other	F1
MDL-1000-S6-PSS-1YR	MDL-1000-S6-PSS-1YR		Annual Maintenance PSS (MDL-1000-S6)	\$5,546	Each	10%	\$4,991	Other	F1
MDL-1000-SC-PSS-1YR	MDL-1000-SC-PSS-1YR		Annual Maintenance PSS (MDL-1000-SC)	\$7,703	Each	10%	\$6,932	Other	F1
MDL-1000-SD-PSS-1YR	MDL-1000-SD-PSS-1YR		Annual Maintenance PSS (MDL-1000-SD)	\$8,011	Each	10%	\$7,210	Other	F1
MDL-1000-S-PSS-1YR	MDL-1000-S-PSS-1YR		Annual Maintenance PSS (MDL-1000-S)	\$7,703	Each	10%	\$6,932	Other	F1
MDL-100S-E6-PSS-1YR	MDL-100S-E6-PSS-1YR		Annual Maintenance PSS (MDL-100S-E6)	\$5,361	Each	10%	\$4,825	Other	F1
MDL-100S-E-PSS-1YR	MDL-100S-E-PSS-1YR		Annual Maintenance PSS (MDL-100S-E)	\$5,777	Each	10%	\$5,199	Other	F1
MDL-100S-MF-PSS-1YR	MDL-100S-MF-PSS-1YR		Annual Maintenance PSS (MDL-100S-MF)	\$2,280	Each	10%	\$2,052	Other	F1
MDL-100S-M-PSS-1YR	MDL-100S-M-PSS-1YR		Annual Maintenance PSS (MDL-100S-M)	\$7,086	Each	10%	\$6,378	Other	F1
MDL-100S-S6-PSS-1YR	MDL-100S-S6-PSS-1YR		Annual Maintenance PSS (MDL-100S-S6)	\$5,361	Each	10%	\$4,825	Other	F1
MDL-100S-SF-PSS-1YR	MDL-100S-SF-PSS-1YR		Annual Maintenance PSS (MDL-100S-SF)	\$2,280	Each	10%	\$2,052	Other	F1
MDL-100S-S-PSS-1YR	MDL-100S-S-PSS-1YR		Annual Maintenance PSS (MDL-100S-S)	\$7,086	Each	10%	\$6,378	Other	F1
MDL-100U-E-PSS-1YR	MDL-100U-E-PSS-1YR		Annual Maintenance PSS (MDL-100U-E)	\$3,451	Each	10%	\$3,106	Other	F1
MDL-100U-MF-PSS-1YR	MDL-100U-MF-PSS-1YR		Annual Maintenance PSS (MDL-100U-MF)	\$2,019	Each	10%	\$1,817	Other	F1
MDL-100U-M-PSS-1YR	MDL-100U-M-PSS-1YR		Annual Maintenance PSS (MDL-100U-M)	\$4,437	Each	10%	\$3,993	Other	F1
MDL-100U-SF-PSS-1YR	MDL-100U-SF-PSS-1YR		Annual Maintenance PSS (MDL-100U-SF)	\$2,019	Each	10%	\$1,817	Other	F1
MDL-100U-S-PSS-1YR	MDL-100U-S-PSS-1YR		Annual Maintenance PSS (MDL-100U-S)	\$4,437	Each	10%	\$3,993	Other	F1
MDL-100V-E-PSS-1YR	MDL-100V-E-PSS-1YR		Annual Maintenance PSS (MDL-100V-E)	\$3,389	Each	10%	\$3,050	Other	F1
MDL-100V-M-PSS-1YR	MDL-100V-M-PSS-1YR		Annual Maintenance PSS (MDL-100V-M)	\$4,313	Each	10%	\$3,882	Other	F1
MDL-100V-S-PSS-1YR	MDL-100V-S-PSS-1YR		Annual Maintenance PSS (MDL-100V-S)	\$4,313	Each	10%	\$3,882	Other	F1
MDL-10GIG-CX4-PSS-1YR	MDL-10GIG-CX4-PSS-1YR		Annual Maintenance PSS (MDL-10GIG-CX4)	\$73	Each	10%	\$66	Other	F1
MDL-10GIG-LR-PSS-1YR	MDL-10GIG-LR-PSS-1YR		Annual Maintenance PSS (MDL-10GIG-LR)	\$139	Each	10%	\$125	Other	F1
MDL-10GIG-SR-PSS-1YR	MDL-10GIG-SR-PSS-1YR		Annual Maintenance PSS (MDL-10GIG-SR)	\$119	Each	10%	\$107	Other	F1
MDL-2000-3590-PSS-1YR	MDL-2000-3590-PSS-1YR		Annual Maintenance PSS (MDL-2000-3590)	\$1,306	Each	10%	\$1,175	Other	F1
MDL-2000-E6-PSS-1YR	MDL-2000-E6-PSS-1YR		Annual Maintenance PSS (MDL-2000-E6)	\$6,655	Each	10%	\$5,989	Other	F1
MDL-2000-EC-PSS-1YR	MDL-2000-EC-PSS-1YR		Annual Maintenance PSS (MDL-2000-EC)	\$8,319	Each	10%	\$7,487	Other	F1
MDL-2000-E-PSS-1YR	MDL-2000-E-PSS-1YR		Annual Maintenance PSS (MDL-2000-E)	\$8,319	Each	10%	\$7,487	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
MDL-2000-ESC-PSS-1YR	MDL-2000-ESC-PSS-1YR		Annual Maintenance PSS (MDL-2000-ESC)	\$2,176	Each	10%	\$1,958	Other	F1
MDL-2000-HBA-PSS-1YR	MDL-2000-HBA-PSS-1YR		Annual Maintenance PSS (MDL-2000-HBA)	\$539	Each	10%	\$485	Other	F1
MDL-2000-LIC-PSS-1YR	MDL-2000-LIC-PSS-1YR		Annual Maintenance PSS (MDL-2000-LIC)	\$3,520	Each	10%	\$3,168	Other	F1
MDL-2000-M6-PSS-1YR	MDL-2000-M6-PSS-1YR		Annual Maintenance PSS (MDL-2000-M6)	\$8,565	Each	10%	\$7,709	Other	F1
MDL-2000-MC-PSS-1YR	MDL-2000-MC-PSS-1YR		Annual Maintenance PSS (MDL-2000-MC)	\$10,706	Each	10%	\$9,636	Other	F1
MDL-2000-MD-PSS-1YR	MDL-2000-MD-PSS-1YR		Annual Maintenance PSS (MDL-2000-MD)	\$14,789	Each	10%	\$13,310	Other	F1
MDL-2000-M-PSS-1YR	MDL-2000-M-PSS-1YR		Annual Maintenance PSS (MDL-2000-M)	\$10,706	Each	10%	\$9,636	Other	F1
MDL-2000-S6-PSS-1YR	MDL-2000-S6-PSS-1YR		Annual Maintenance PSS (MDL-2000-S6)	\$8,565	Each	10%	\$7,709	Other	F1
MDL-2000-SC-PSS-1YR	MDL-2000-SC-PSS-1YR		Annual Maintenance PSS (MDL-2000-SC)	\$10,706	Each	10%	\$9,636	Other	F1
MDL-2000-SD-PSS-1YR	MDL-2000-SD-PSS-1YR		Annual Maintenance PSS (MDL-2000-SD)	\$14,789	Each	10%	\$13,310	Other	F1
MDL-2000-S-PSS-1YR	MDL-2000-S-PSS-1YR		Annual Maintenance PSS (MDL-2000-S)	\$10,706	Each	10%	\$9,636	Other	F1
MDL-200-E4-PSS-1YR	MDL-200-E4-PSS-1YR		Annual Maintenance PSS (MDL-200-E4)	\$6,778	Each	10%	\$6,100	Other	F1
MDL-200-E5-PSS-1YR	MDL-200-E5-PSS-1YR		Annual Maintenance PSS (MDL-200-E5)	\$7,086	Each	10%	\$6,378	Other	F1
MDL-200-EC-PSS-1YR	MDL-200-EC-PSS-1YR		Annual Maintenance PSS (MDL-200-EC)	\$10,861	Each	10%	\$9,774	Other	F1
MDL-200-E-PSS-1YR	MDL-200-E-PSS-1YR		Annual Maintenance PSS (MDL-200-E)	\$10,861	Each	10%	\$9,774	Other	F1
MDL-200-M10-PSS-1YR	MDL-200-M10-PSS-1YR		Annual Maintenance PSS (MDL-200-M10)	\$13,479	Each	10%	\$12,131	Other	F1
MDL-200-M4-PSS-1YR	MDL-200-M4-PSS-1YR		Annual Maintenance PSS (MDL-200-M4)	\$8,011	Each	10%	\$7,210	Other	F1
MDL-200-M5-PSS-1YR	MDL-200-M5-PSS-1YR		Annual Maintenance PSS (MDL-200-M5)	\$8,319	Each	10%	\$7,487	Other	F1
MDL-200-MC-PSS-1YR	MDL-200-MC-PSS-1YR		Annual Maintenance PSS (MDL-200-MC)	\$12,594	Each	10%	\$11,334	Other	F1
MDL-200-M-PSS-1YR	MDL-200-M-PSS-1YR		Annual Maintenance PSS (MDL-200-M)	\$12,594	Each	10%	\$11,334	Other	F1
MDL-200-MSAN-PSS-1YR	MDL-200-MSAN-PSS-1YR		Annual Maintenance PSS (MDL-200-MSAN)	\$14,904	Each	10%	\$13,414	Other	F1
MDL-200RF-S5-PSS-1YR	MDL-200RF-S5-PSS-1YR		Annual Maintenance PSS (MDL-200RF-S5)	\$7,086	Each	10%	\$6,378	Other	F1
MDL-200-S10-PSS-1YR	MDL-200-S10-PSS-1YR		Annual Maintenance PSS (MDL-200-S10)	\$13,479	Each	10%	\$12,131	Other	F1
MDL-200-S4-PSS-1YR	MDL-200-S4-PSS-1YR		Annual Maintenance PSS (MDL-200-S4)	\$8,011	Each	10%	\$7,210	Other	F1
MDL-200-S5-PSS-1YR	MDL-200-S5-PSS-1YR		Annual Maintenance PSS (MDL-200-S5)	\$8,319	Each	10%	\$7,487	Other	F1
MDL-200-S6-PSS-1YR	MDL-200-S6-PSS-1YR		Annual Maintenance PSS (MDL-200-S6)	\$9,520	Each	10%	\$8,568	Other	F1
MDL-200-SC-PSS-1YR	MDL-200-SC-PSS-1YR		Annual Maintenance PSS (MDL-200-SC)	\$12,594	Each	10%	\$11,334	Other	F1
MDL-200-S-PSS-1YR	MDL-200-S-PSS-1YR		Annual Maintenance PSS (MDL-200-S)	\$12,594	Each	10%	\$11,334	Other	F1
MDL-200-SSAN-PSS-1YR	MDL-200-SSAN-PSS-1YR		Annual Maintenance PSS (MDL-200-SSAN)	\$14,904	Each	10%	\$13,414	Other	F1
MDL-4000-3590-PSS-1YR	MDL-4000-3590-PSS-1YR		Annual Maintenance PSS (MDL-4000-3590)	\$1,306	Each	10%	\$1,175	Other	F1
MDL-4000-E4-PSS-1YR	MDL-4000-E4-PSS-1YR		Annual Maintenance PSS (MDL-4000-E4)	\$13,556	Each	10%	\$12,201	Other	F1
MDL-4000-E5-PSS-1YR	MDL-4000-E5-PSS-1YR		Annual Maintenance PSS (MDL-4000-E5)	\$14,419	Each	10%	\$12,977	Other	F1
MDL-4000-EC-PSS-1YR	MDL-4000-EC-PSS-1YR		Annual Maintenance PSS (MDL-4000-EC)	\$22,376	Each	10%	\$20,138	Other	F1
MDL-4000-E-PSS-1YR	MDL-4000-E-PSS-1YR		Annual Maintenance PSS (MDL-4000-E)	\$22,376	Each	10%	\$20,138	Other	F1
MDL-4000-ESN-PSS-1YR	MDL-4000-ESN-PSS-1YR		Annual Maintenance PSS (MDL-4000-ESN)	\$2,176	Each	10%	\$1,958	Other	F1
MDL-4000-M10-PSS-1YR	MDL-4000-M10-PSS-1YR		Annual Maintenance PSS (MDL-4000-M10)	\$33,090	Each	10%	\$29,781	Other	F1
MDL-4000-M4-PSS-1YR	MDL-4000-M4-PSS-1YR		Annual Maintenance PSS (MDL-4000-M4)	\$16,021	Each	10%	\$14,419	Other	F1
MDL-4000-M5-PSS-1YR	MDL-4000-M5-PSS-1YR		Annual Maintenance PSS (MDL-4000-M5)	\$16,884	Each	10%	\$15,195	Other	F1
MDL-4000-MC-PSS-1YR	MDL-4000-MC-PSS-1YR		Annual Maintenance PSS (MDL-4000-MC)	\$25,957	Each	10%	\$23,362	Other	F1
MDL-4000-M-PSS-1YR	MDL-4000-M-PSS-1YR		Annual Maintenance PSS (MDL-4000-M)	\$25,957	Each	10%	\$23,362	Other	F1
MDL-4000-MSAN-PSS-1YR	MDL-4000-MSAN-PSS-1YR		Annual Maintenance PSS (MDL-4000-MSAN)	\$30,810	Each	10%	\$27,729	Other	F1
MDL-4000-S10-PSS-1YR	MDL-4000-S10-PSS-1YR		Annual Maintenance PSS (MDL-4000-S10)	\$33,090	Each	10%	\$29,781	Other	F1
MDL-4000-S4-PSS-1YR	MDL-4000-S4-PSS-1YR		Annual Maintenance PSS (MDL-4000-S4)	\$160,212	Each	10%	\$144,191	Other	F1
MDL-4000-S5-PSS-1YR	MDL-4000-S5-PSS-1YR		Annual Maintenance PSS (MDL-4000-S5)	\$16,884	Each	10%	\$15,195	Other	F1
MDL-4000-S6-PSS-1YR	MDL-4000-S6-PSS-1YR		Annual Maintenance PSS (MDL-4000-S6)	\$19,903	Each	10%	\$17,913	Other	F1
MDL-4000-SC-PSS-1YR	MDL-4000-SC-PSS-1YR		Annual Maintenance PSS (MDL-4000-SC)	\$25,957	Each	10%	\$23,362	Other	F1
MDL-4000-S-PSS-1YR	MDL-4000-S-PSS-1YR		Annual Maintenance PSS (MDL-4000-S)	\$25,957	Each	10%	\$23,362	Other	F1
MDL-4000-SSAN-PSS-1YR	MDL-4000-SSAN-PSS-1YR		Annual Maintenance PSS (MDL-4000-SSAN)	\$30,810	Each	10%	\$27,729	Other	F1
MDL-6000-S10-PSS-1YR	MDL-6000-S10-PSS-1YR		Annual Maintenance PSS (MDL-6000-S10)	\$46,569	Each	10%	\$41,912	Other	F1
MDL-6000-S-PSS-1YR	MDL-6000-S-PSS-1YR		Annual Maintenance PSS (MDL-6000-S)	\$38,551	Each	10%	\$34,696	Other	F1
MDL-VIR-BKUP-PSS-1YR	MDL-VIR-BKUP-PSS-1YR		Annual Maintenance PSS (MDL-VIR-BKUP)	\$1,250	Each	10%	\$1,125	Other	F1
MDL-VIR-REPL-PSS-1YR	MDL-VIR-REPL-PSS-1YR		Annual Maintenance PSS (MDL-VIR-REPL)	\$1,250	Each	10%	\$1,125	Other	F1
MDS-10G-LR-PSS-1YR	MDS-10G-LR-PSS-1YR		Annual Maintenance PSS (MDS-10G-LR)	\$515	Each	10%	\$463	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
MDS-10G-SR-PSS-1YR	MDS-10G-SR-PSS-1YR		Annual Maintenance PSS (MDS-10G-SR)	\$128	Each	10%	\$116	Other	F1	
MDS-10GX2-LR-PSS-1YR	MDS-10GX2-LR-PSS-1YR		Annual Maintenance PSS (MDS-10GX2-LR)	\$1,524	Each	10%	\$1,372	Other	F1	
MDS-10GX2-SR-PSS-1YR	MDS-10GX2-SR-PSS-1YR		Annual Maintenance PSS (MDS-10GX2-SR)	\$552	Each	10%	\$497	Other	F1	
MDS-16FC-SFPL-PSS-1YR	MDS-16FC-SFPL-PSS-1YR		Annual Maintenance PSS (MDS-16FC-SFPL)	\$203	Each	10%	\$183	Other	F1	
MDS-16FC-SFPS-PSS-1YR	MDS-16FC-SFPS-PSS-1YR		Annual Maintenance PSS (MDS-16FC-SFPS)	\$19	Each	10%	\$17	Other	F1	
MDS-32G-LW-PSS-1YR	MDS-32G-LW-PSS-1YR		Annual Maintenance PSS (MDS-32G-LW)	\$329	Each	10%	\$296	Other	F1	
MDS-32G-SW-PSS-1YR	MDS-32G-SW-PSS-1YR		Annual Maintenance PSS (MDS-32G-SW)	\$57	Each	10%	\$51	Other	F1	
MDS-48P-16GFC-PSS-1YR	MDS-48P-16GFC-PSS-1YR		Annual Maintenance PSS (MDS-48P-16GFC)	\$9,553	Each	10%	\$8,598	Other	F1	
MDS-48P16GFCU-PSS-1YR	MDS-48P16GFCU-PSS-1YR		Annual Maintenance PSS (MDS-48P16GFCU)	\$11,170	Each	10%	\$10,053	Other	F1	
MDS-48P-32GFC-PSS-1YR	MDS-48P-32GFC-PSS-1YR		Annual Maintenance PSS (MDS-48P-32GFC)	\$10,022	Each	10%	\$9,020	Other	F1	
MDS-48P-32GFCU-PSS-1YR	MDS-48P-32GFCU-PSS-1YR		Annual Maintenance PSS (MDS-48P-32GFCU)	\$12,028	Each	10%	\$10,825	Other	F1	
MDS-8G-ER-PSS-1YR	MDS-8G-ER-PSS-1YR		Annual Maintenance PSS (MDS-8G-ER)	\$1,010	Each	10%	\$909	Other	F1	
MDS-8G-LW-PSS-1YR	MDS-8G-LW-PSS-1YR		Annual Maintenance PSS (MDS-8G-LW)	\$289	Each	10%	\$260	Other	F1	
MDS-8G-SW-PSS-1YR	MDS-8G-SW-PSS-1YR		Annual Maintenance PSS (MDS-8G-SW)	\$25	Each	10%	\$23	Other	F1	
MDS-9120-00-PSS-1YR	MDS-9120-00-PSS-1YR		Annual Maintenance PSS (MDS-9120-00)	\$1,141	Each	10%	\$1,027	Other	F1	
MDS-9124-0D-PSS-1YR	MDS-9124-0D-PSS-1YR		Annual Maintenance PSS (MDS-9124-0D)	\$364	Each	10%	\$328	Other	F1	
MDS-9124-8D-PSS-1YR	MDS-9124-8D-PSS-1YR		Annual Maintenance PSS (MDS-9124-8D)	\$210	Each	10%	\$189	Other	F1	
MDS-9124-PSS-1YR	MDS-9124-PSS-1YR		Annual Maintenance PSS (MDS-9124)	\$224	Each	10%	\$202	Other	F1	
MDS-9132T-24E-16-PSS-1YR	MDS-9132T-24E-16-PSS-1YR		Annual Maintenance PSS (MDS-9132T-24E-16)	\$992	Each	10%	\$893	Other	F1	
MDS-9132T-24E-32-PSS-1YR	MDS-9132T-24E-32-PSS-1YR		Annual Maintenance PSS (MDS-9132T-24E-32)	\$1,613	Each	10%	\$1,452	Other	F1	
MDS-9132T-24I-16-PSS-1YR	MDS-9132T-24I-16-PSS-1YR		Annual Maintenance PSS (MDS-9132T-24I-16)	\$992	Each	10%	\$893	Other	F1	
MDS-9132T-24I-32-PSS-1YR	MDS-9132T-24I-32-PSS-1YR		Annual Maintenance PSS (MDS-9132T-24I-32)	\$1,613	Each	10%	\$1,452	Other	F1	
MDS-9132T-8E-16-PSS-1YR	MDS-9132T-8E-16-PSS-1YR		Annual Maintenance PSS (MDS-9132T-8E-16)	\$354	Each	10%	\$318	Other	F1	
MDS-9132T-8E-32-PSS-1YR	MDS-9132T-8E-32-PSS-1YR		Annual Maintenance PSS (MDS-9132T-8E-32)	\$588	Each	10%	\$529	Other	F1	
MDS-9132T-8I-16-PSS-1YR	MDS-9132T-8I-16-PSS-1YR		Annual Maintenance PSS (MDS-9132T-8I-16)	\$354	Each	10%	\$318	Other	F1	
MDS-9132T-8I-32-PSS-1YR	MDS-9132T-8I-32-PSS-1YR		Annual Maintenance PSS (MDS-9132T-8I-32)	\$588	Each	10%	\$529	Other	F1	
MDS-9132T-E-PSS-1YR	MDS-9132T-E-PSS-1YR		Annual Maintenance PSS (MDS-9132T-E)	\$302	Each	10%	\$272	Other	F1	
MDS-9132T-EXP-PSS-1YR	MDS-9132T-EXP-PSS-1YR		Annual Maintenance PSS (MDS-9132T-EXP)	\$624	Each	10%	\$561	Other	F1	
MDS-9132T-FAN-E-PSS-1YR	MDS-9132T-FAN-E-PSS-1YR		Annual Maintenance PSS (MDS-9132T-FAN-E)	\$12	Each	10%	\$11	Other	F1	
MDS-9132T-FAN-I-PSS-1YR	MDS-9132T-FAN-I-PSS-1YR		Annual Maintenance PSS (MDS-9132T-FAN-I)	\$12	Each	10%	\$11	Other	F1	
MDS-9132T-I-PSS-1YR	MDS-9132T-I-PSS-1YR		Annual Maintenance PSS (MDS-9132T-I)	\$302	Each	10%	\$272	Other	F1	
MDS-9132T-UPG-16G-PSS-1YR	MDS-9132T-UPG-16G-PSS-1YR		Annual Maintenance PSS (MDS-9132T-UPG-16G)	\$293	Each	10%	\$263	Other	F1	
MDS-9134-2-CF-PSS-1YR	MDS-9134-2-CF-PSS-1YR		Annual Maintenance PSS (MDS-9134-2-CF)	\$320	Each	10%	\$288	Other	F1	
MDS-9134-8-CF-PSS-1YR	MDS-9134-8-CF-PSS-1YR		Annual Maintenance PSS (MDS-9134-8-CF)	\$620	Each	10%	\$558	Other	F1	
MDS-9134-PSS-1YR	MDS-9134-PSS-1YR		Annual Maintenance PSS (MDS-9134)	\$945	Each	10%	\$851	Other	F1	
MDS-9140-00-PSS-1YR	MDS-9140-00-PSS-1YR		Annual Maintenance PSS (MDS-9140-00)	\$2,128	Each	10%	\$1,915	Other	F1	
MDS-9148-16-PSS-1YR	MDS-9148-16-PSS-1YR		Annual Maintenance PSS (MDS-9148-16)	\$371	Each	10%	\$334	Other	F1	
MDS-9148-32-PSS-1YR	MDS-9148-32-PSS-1YR		Annual Maintenance PSS (MDS-9148-32)	\$903	Each	10%	\$813	Other	F1	
MDS-9148-48-PSS-1YR	MDS-9148-48-PSS-1YR		Annual Maintenance PSS (MDS-9148-48)	\$1,673	Each	10%	\$1,506	Other	F1	
MDS-9148S-12-PSS-1YR	MDS-9148S-12-PSS-1YR		Annual Maintenance PSS (MDS-9148S-12)	\$295	Each	10%	\$265	Other	F1	
MDS-9148T-24E-32-PSS-1YR	MDS-9148T-24E-32-PSS-1YR		Annual Maintenance PSS (MDS-9148T-24E-32)	\$1,446	Each	10%	\$1,302	Other	F1	
MDS-9148T-24I-32-PSS-1YR	MDS-9148T-24I-32-PSS-1YR		Annual Maintenance PSS (MDS-9148T-24I-32)	\$1,446	Each	10%	\$1,302	Other	F1	
MDS-9148T-48E-32-PSS-1YR	MDS-9148T-48E-32-PSS-1YR		Annual Maintenance PSS (MDS-9148T-48E-32)	\$3,163	Each	10%	\$2,847	Other	F1	
MDS-9148T-48I-32-PSS-1YR	MDS-9148T-48I-32-PSS-1YR		Annual Maintenance PSS (MDS-9148T-48I-32)	\$3,163	Each	10%	\$2,847	Other	F1	
MDS-9148T-E-PSS-1YR	MDS-9148T-E-PSS-1YR		Annual Maintenance PSS (MDS-9148T-E)	\$1,196	Each	10%	\$1,077	Other	F1	
MDS-9148T-I-PSS-1YR	MDS-9148T-I-PSS-1YR		Annual Maintenance PSS (MDS-9148T-I)	\$1,196	Each	10%	\$1,077	Other	F1	
MDS-9148T-UPG-32G-PSS-1YR	MDS-9148T-UPG-32G-PSS-1YR		Annual Maintenance PSS (MDS-9148T-UPG-32G)	\$573	Each	10%	\$515	Other	F1	
MDS-9216-00-PSS-1YR	MDS-9216-00-PSS-1YR		Annual Maintenance PSS (MDS-9216-00)	\$2,044	Each	10%	\$1,840	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I Column K)		Product Category (If applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
MDS-9216A-00-PSS-1YR	MDS-9216A-00-PSS-1YR		Annual Maintenance PSS (MDS-9216A-00)	\$1,750	Each	10%	\$1,575	Other	F1	
MDS-9216I-00-PSS-1YR	MDS-9216I-00-PSS-1YR		Annual Maintenance PSS (MDS-9216I-00)	\$2,415	Each	10%	\$2,174	Other	F1	
MDS-9222I-PSS-1YR	MDS-9222I-PSS-1YR		Annual Maintenance PSS (MDS-9222I)	\$2,737	Each	10%	\$2,463	Other	F1	
MDS-9250I-IOA-CF-PSS-1YR	MDS-9250I-IOA-CF-PSS-1YR		Annual Maintenance PSS (MDS-9250I-IOA-CF)	\$9,544	Each	10%	\$8,590	Other	F1	
MDS-9250I-IOA-PSS-1YR	MDS-9250I-IOA-PSS-1YR		Annual Maintenance PSS (MDS-9250I-IOA)	\$9,544	Each	10%	\$8,590	Other	F1	
MDS-9250I-PSS-1YR	MDS-9250I-PSS-1YR		Annual Maintenance PSS (MDS-9250I)	\$3,471	Each	10%	\$3,124	Other	F1	
MDS-9396S-48-I-PSS-1YR	MDS-9396S-48-I-PSS-1YR		Annual Maintenance PSS (MDS-9396S-48-I)	\$2,396	Each	10%	\$2,156	Other	F1	
MDS-9396S-48-PSS-1YR	MDS-9396S-48-PSS-1YR		Annual Maintenance PSS (MDS-9396S-48)	\$2,379	Each	10%	\$2,141	Other	F1	
MDS-9396T-48E-32-PSS-1YR	MDS-9396T-48E-32-PSS-1YR		Annual Maintenance PSS (MDS-9396T-48E-32)	\$5,016	Each	10%	\$4,514	Other	F1	
MDS-9396T-48I-32-PSS-1YR	MDS-9396T-48I-32-PSS-1YR		Annual Maintenance PSS (MDS-9396T-48I-32)	\$5,016	Each	10%	\$4,514	Other	F1	
MDS-9396T-96E-32-PSS-1YR	MDS-9396T-96E-32-PSS-1YR		Annual Maintenance PSS (MDS-9396T-96E-32)	\$9,136	Each	10%	\$8,222	Other	F1	
MDS-9396T-96I-32-PSS-1YR	MDS-9396T-96I-32-PSS-1YR		Annual Maintenance PSS (MDS-9396T-96I-32)	\$9,136	Each	10%	\$8,222	Other	F1	
MDS-9396T-E-PSS-1YR	MDS-9396T-E-PSS-1YR		Annual Maintenance PSS (MDS-9396T-E)	\$4,552	Each	10%	\$4,097	Other	F1	
MDS-9396T-I-PSS-1YR	MDS-9396T-I-PSS-1YR		Annual Maintenance PSS (MDS-9396T-I)	\$4,552	Each	10%	\$4,097	Other	F1	
MDS-9396T-UPG-32G-PSS-1YR	MDS-9396T-UPG-32G-PSS-1YR		Annual Maintenance PSS (MDS-9396T-UPG-32G)	\$1,373	Each	10%	\$1,236	Other	F1	
MDS-9506-PSS-1YR	MDS-9506-PSS-1YR		Annual Maintenance PSS (MDS-9506)	\$8,664	Each	10%	\$7,798	Other	F1	
MDS-9506-V2-PSS-1YR	MDS-9506-V2-PSS-1YR		Annual Maintenance PSS (MDS-9506-V2)	\$8,136	Each	10%	\$7,322	Other	F1	
MDS-9509-PSS-1YR	MDS-9509-PSS-1YR		Annual Maintenance PSS (MDS-9509)	\$9,048	Each	10%	\$8,143	Other	F1	
MDS-9509-V2-PSS-1YR	MDS-9509-V2-PSS-1YR		Annual Maintenance PSS (MDS-9509-V2)	\$8,364	Each	10%	\$7,528	Other	F1	
MDS-9513-FAB2-PSS-1YR	MDS-9513-FAB2-PSS-1YR		Annual Maintenance PSS (MDS-9513-FAB2)	\$624	Each	10%	\$562	Other	F1	
MDS-9513-FAB3-PSS-1YR	MDS-9513-FAB3-PSS-1YR		Annual Maintenance PSS (MDS-9513-FAB3)	\$1,272	Each	10%	\$1,145	Other	F1	
MDS-9513-PSS-1YR	MDS-9513-PSS-1YR		Annual Maintenance PSS (MDS-9513)	\$9,852	Each	10%	\$8,867	Other	F1	
MDS-9700-V2-SUP4-PSS-1YR	MDS-9700-V2-SUP4-PSS-1YR		Annual Maintenance PSS (MDS-9700-V2-SUP4)	\$7,517	Each	10%	\$6,765	Other	F1	
MDS-9706-FAB1-PSS-1YR	MDS-9706-FAB1-PSS-1YR		Annual Maintenance PSS (MDS-9706-FAB1)	\$643	Each	10%	\$579	Other	F1	
MDS-9706-PSS-1YR	MDS-9706-PSS-1YR		Annual Maintenance PSS (MDS-9706)	\$12,880	Each	10%	\$11,592	Other	F1	
MDS-9706-V2-FAB3-PSS-1YR	MDS-9706-V2-FAB3-PSS-1YR		Annual Maintenance PSS (MDS-9706-V2-FAB3)	\$1,253	Each	10%	\$1,128	Other	F1	
MDS-9706-V2-PSS-1YR	MDS-9706-V2-PSS-1YR		Annual Maintenance PSS (MDS-9706-V2)	\$13,315	Each	10%	\$11,984	Other	F1	
MDS-9710-FAB-PSS-1YR	MDS-9710-FAB-PSS-1YR		Annual Maintenance PSS (MDS-9710-FAB)	\$2,334	Each	10%	\$2,101	Other	F1	
MDS-9710-FABU-PSS-1YR	MDS-9710-FABU-PSS-1YR		Annual Maintenance PSS (MDS-9710-FABU)	\$3,478	Each	10%	\$3,130	Other	F1	
MDS-9710-PSS-1YR	MDS-9710-PSS-1YR		Annual Maintenance PSS (MDS-9710)	\$19,957	Each	10%	\$17,961	Other	F1	
MDS-9710-V2-FAB3-PSS-1YR	MDS-9710-V2-FAB3-PSS-1YR		Annual Maintenance PSS (MDS-9710-V2-FAB3)	\$3,508	Each	10%	\$3,157	Other	F1	
MDS-9710-V2-PSS-1YR	MDS-9710-V2-PSS-1YR		Annual Maintenance PSS (MDS-9710-V2)	\$20,471	Each	10%	\$18,424	Other	F1	
MDS-9718-PSS-1YR	MDS-9718-PSS-1YR		Annual Maintenance PSS (MDS-9718)	\$38,880	Each	10%	\$34,992	Other	F1	
MDS-9Q20-00-PSS-1YR	MDS-9Q20-00-PSS-1YR		Annual Maintenance PSS (MDS-9Q20-00)	\$756	Each	10%	\$680	Other	F1	
MDS-DCNM-91-CF-PSS-1YR	MDS-DCNM-91-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-91-CF)	\$1,402	Each	10%	\$1,262	Other	F1	
MDS-DCNM-91-PSS-1YR	MDS-DCNM-91-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-91)	\$1,402	Each	10%	\$1,262	Other	F1	
MDS-DCNM-91X-CF-PSS-1YR	MDS-DCNM-91X-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-91X-CF)	\$1,402	Each	10%	\$1,262	Other	F1	
MDS-DCNM-91X-PSS-1YR	MDS-DCNM-91X-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-91X)	\$1,402	Each	10%	\$1,262	Other	F1	
MDS-DCNM-92-CF-PSS-1YR	MDS-DCNM-92-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-92-CF)	\$1,402	Each	10%	\$1,262	Other	F1	
MDS-DCNM-92-PSS-1YR	MDS-DCNM-92-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-92)	\$1,402	Each	10%	\$1,262	Other	F1	
MDS-DCNM-92X-CF-PSS-1YR	MDS-DCNM-92X-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-92X-CF)	\$1,402	Each	10%	\$1,262	Other	F1	
MDS-DCNM-92X-PSS-1YR	MDS-DCNM-92X-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-92X)	\$1,402	Each	10%	\$1,262	Other	F1	
MDS-DCNM-93-CF-PSS-1YR	MDS-DCNM-93-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-93-CF)	\$1,403	Each	10%	\$1,263	Other	F1	
MDS-DCNM-93-PSS-1YR	MDS-DCNM-93-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-93)	\$1,403	Each	10%	\$1,263	Other	F1	
MDS-DCNM-93X-CF-PSS-1YR	MDS-DCNM-93X-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-93X-CF)	\$1,403	Each	10%	\$1,263	Other	F1	
MDS-DCNM-93X-PSS-1YR	MDS-DCNM-93X-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-93X)	\$1,403	Each	10%	\$1,263	Other	F1	
MDS-DCNM-95-CF-PSS-1YR	MDS-DCNM-95-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-95-CF)	\$4,206	Each	10%	\$3,786	Other	F1	
MDS-DCNM-95-PSS-1YR	MDS-DCNM-95-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-95)	\$4,206	Each	10%	\$3,786	Other	F1	
MDS-DCNM-95X-CF-PSS-1YR	MDS-DCNM-95X-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-95X-CF)	\$4,206	Each	10%	\$3,786	Other	F1	
MDS-DCNM-95X-PSS-1YR	MDS-DCNM-95X-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-95X)	\$4,206	Each	10%	\$3,786	Other	F1	
MDS-DCNM-97-CF-PSS-1YR	MDS-DCNM-97-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-97-CF)	\$4,206	Each	10%	\$3,786	Other	F1	
MDS-DCNM-97-PSS-1YR	MDS-DCNM-97-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-97)	\$4,206	Each	10%	\$3,786	Other	F1	
MDS-DCNM-97X-CF-PSS-1YR	MDS-DCNM-97X-CF-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-97X-CF)	\$4,206	Each	10%	\$3,786	Other	F1	
MDS-DCNM-97X-PSS-1YR	MDS-DCNM-97X-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-97X)	\$4,206	Each	10%	\$3,786	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MDS-DCNM-SAN-9100-PSS-1YR	MDS-DCNM-SAN-9100-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-SAN-9100)	\$1,034	Each	10%	\$931	Other	F1
MDS-DCNM-SAN-9300-PSS-1YR	MDS-DCNM-SAN-9300-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-SAN-9300)	\$1,448	Each	10%	\$1,303	Other	F1
MDS-DCNM-SAN-AXK9-PSS-1YR	MDS-DCNM-SAN-AXK9-PSS-1YR		Annual Maintenance PSS (MDS-DCNM-SAN-AXK9)	\$4,144	Each	10%	\$3,730	Other	F1
MDS-EDCNM-91-PSS-1YR	MDS-EDCNM-91-PSS-1YR		Annual Maintenance PSS (MDS-EDCNM-91)	\$1,858	Each	10%	\$1,672	Other	F1
MDS-EDCNM-91X-PSS-1YR	MDS-EDCNM-91X-PSS-1YR		Annual Maintenance PSS (MDS-EDCNM-91X)	\$1,858	Each	10%	\$1,672	Other	F1
MDS-EDCNM-93-CF-PSS-1YR	MDS-EDCNM-93-CF-PSS-1YR		Annual Maintenance PSS (MDS-EDCNM-93-CF)	\$1,840	Each	10%	\$1,656	Other	F1
MDS-EDCNM-93-PSS-1YR	MDS-EDCNM-93-PSS-1YR		Annual Maintenance PSS (MDS-EDCNM-93)	\$1,840	Each	10%	\$1,656	Other	F1
MDS-EDCNM-93X-CF-PSS-1YR	MDS-EDCNM-93X-CF-PSS-1YR		Annual Maintenance PSS (MDS-EDCNM-93X-CF)	\$1,840	Each	10%	\$1,656	Other	F1
MDS-EDCNM-93X-PSS-1YR	MDS-EDCNM-93X-PSS-1YR		Annual Maintenance PSS (MDS-EDCNM-93X)	\$1,840	Each	10%	\$1,656	Other	F1
MDS-ENT-9100-CF-PSS-1YR	MDS-ENT-9100-CF-PSS-1YR		Annual Maintenance PSS (MDS-ENT-9100-CF)	\$1,460	Each	10%	\$1,314	Other	F1
MDS-ENT-9100-PSS-1YR	MDS-ENT-9100-PSS-1YR		Annual Maintenance PSS (MDS-ENT-9100)	\$1,460	Each	10%	\$1,314	Other	F1
MDS-ENT-9200-CF-PSS-1YR	MDS-ENT-9200-CF-PSS-1YR		Annual Maintenance PSS (MDS-ENT-9200-CF)	\$1,620	Each	10%	\$1,458	Other	F1
MDS-ENT-9200-PSS-1YR	MDS-ENT-9200-PSS-1YR		Annual Maintenance PSS (MDS-ENT-9200)	\$1,620	Each	10%	\$1,458	Other	F1
MDS-ENT-9300-CF-PSS-1YR	MDS-ENT-9300-CF-PSS-1YR		Annual Maintenance PSS (MDS-ENT-9300-CF)	\$1,322	Each	10%	\$1,190	Other	F1
MDS-ENT-9300-PSS-1YR	MDS-ENT-9300-PSS-1YR		Annual Maintenance PSS (MDS-ENT-9300)	\$1,322	Each	10%	\$1,190	Other	F1
MDS-ENT-9500-CF-PSS-1YR	MDS-ENT-9500-CF-PSS-1YR		Annual Maintenance PSS (MDS-ENT-9500-CF)	\$5,560	Each	10%	\$5,004	Other	F1
MDS-ENT-9500-PSS-1YR	MDS-ENT-9500-PSS-1YR		Annual Maintenance PSS (MDS-ENT-9500)	\$5,560	Each	10%	\$5,004	Other	F1
MDS-ENT-97-CF-PSS-1YR	MDS-ENT-97-CF-PSS-1YR		Annual Maintenance PSS (MDS-ENT-97-CF)	\$5,450	Each	10%	\$4,905	Other	F1
MDS-ENT-97-PSS-1YR	MDS-ENT-97-PSS-1YR		Annual Maintenance PSS (MDS-ENT-97)	\$5,450	Each	10%	\$4,905	Other	F1
MDS-EXT92-SSN-CF-PSS-1YR	MDS-EXT92-SSN-CF-PSS-1YR		Annual Maintenance PSS (MDS-EXT92-SSN-CF)	\$4,780	Each	10%	\$4,302	Other	F1
MDS-EXT92-SSN-PSS-1YR	MDS-EXT92-SSN-PSS-1YR		Annual Maintenance PSS (MDS-EXT92-SSN)	\$4,780	Each	10%	\$4,302	Other	F1
MDS-EXT95-SSN-CF-PSS-1YR	MDS-EXT95-SSN-CF-PSS-1YR		Annual Maintenance PSS (MDS-EXT95-SSN-CF)	\$4,780	Each	10%	\$4,302	Other	F1
MDS-EXT95-SSN-PSS-1YR	MDS-EXT95-SSN-PSS-1YR		Annual Maintenance PSS (MDS-EXT95-SSN)	\$4,780	Each	10%	\$4,302	Other	F1
MDS-FCIP2-9200-PSS-1YR	MDS-FCIP2-9200-PSS-1YR		Annual Maintenance PSS (MDS-FCIP2-9200)	\$2,820	Each	10%	\$2,538	Other	F1
MDS-FCIP2-9500-PSS-1YR	MDS-FCIP2-9500-PSS-1YR		Annual Maintenance PSS (MDS-FCIP2-9500)	\$2,800	Each	10%	\$2,520	Other	F1
MDS-FCIP4-9200-PSS-1YR	MDS-FCIP4-9200-PSS-1YR		Annual Maintenance PSS (MDS-FCIP4-9200)	\$2,020	Each	10%	\$1,818	Other	F1
MDS-FCIP4-9500-PSS-1YR	MDS-FCIP4-9500-PSS-1YR		Annual Maintenance PSS (MDS-FCIP4-9500)	\$2,160	Each	10%	\$1,944	Other	F1
MDS-FCIP-9200-PSS-1YR	MDS-FCIP-9200-PSS-1YR		Annual Maintenance PSS (MDS-FCIP-9200)	\$2,900	Each	10%	\$2,610	Other	F1
MDS-FCIP92-4-CF-PSS-1YR	MDS-FCIP92-4-CF-PSS-1YR		Annual Maintenance PSS (MDS-FCIP92-4-CF)	\$3,120	Each	10%	\$2,808	Other	F1
MDS-FCIP92-4-PSS-1YR	MDS-FCIP92-4-PSS-1YR		Annual Maintenance PSS (MDS-FCIP92-4)	\$3,120	Each	10%	\$2,808	Other	F1
MDS-FCIP-9500-PSS-1YR	MDS-FCIP-9500-PSS-1YR		Annual Maintenance PSS (MDS-FCIP-9500)	\$2,800	Each	10%	\$2,520	Other	F1
MDS-FCIP95-4-CF-PSS-1YR	MDS-FCIP95-4-CF-PSS-1YR		Annual Maintenance PSS (MDS-FCIP95-4-CF)	\$3,120	Each	10%	\$2,808	Other	F1
MDS-FCIP95-4-PSS-1YR	MDS-FCIP95-4-PSS-1YR		Annual Maintenance PSS (MDS-FCIP95-4)	\$3,120	Each	10%	\$2,808	Other	F1
MDS-FCIP-9700-PSS-1YR	MDS-FCIP-9700-PSS-1YR		Annual Maintenance PSS (MDS-FCIP-9700)	\$14,408	Each	10%	\$12,968	Other	F1
MDS-FCIP-9700U-PSS-1YR	MDS-FCIP-9700U-PSS-1YR		Annual Maintenance PSS (MDS-FCIP-9700U)	\$16,840	Each	10%	\$15,156	Other	F1
MDS-FCOE-8-PSS-1YR	MDS-FCOE-8-PSS-1YR		Annual Maintenance PSS (MDS-FCOE-8)	\$2,952	Each	10%	\$2,657	Other	F1
MDS-FCOE-8U-PSS-1YR	MDS-FCOE-8U-PSS-1YR		Annual Maintenance PSS (MDS-FCOE-8U)	\$3,838	Each	10%	\$3,454	Other	F1
MDS-FCOE-9700-PSS-1YR	MDS-FCOE-9700-PSS-1YR		Annual Maintenance PSS (MDS-FCOE-9700)	\$8,650	Each	10%	\$7,785	Other	F1
MDS-FCOE9700U-PSS-1YR	MDS-FCOE9700U-PSS-1YR		Annual Maintenance PSS (MDS-FCOE9700U)	\$10,379	Each	10%	\$9,341	Other	F1
MDS-FCOE-9718-PSS-1YR	MDS-FCOE-9718-PSS-1YR		Annual Maintenance PSS (MDS-FCOE-9718)	\$9,490	Each	10%	\$8,541	Other	F1
MDS-FCOE-9718U-PSS-1YR	MDS-FCOE-9718U-PSS-1YR		Annual Maintenance PSS (MDS-FCOE-9718U)	\$11,387	Each	10%	\$10,248	Other	F1
MDS-FLASH-512-PSS-1YR	MDS-FLASH-512-PSS-1YR		Annual Maintenance PSS (MDS-FLASH-512)	\$358	Each	10%	\$322	Other	F1
MDS-FMS-9100-CF-PSS-1YR	MDS-FMS-9100-CF-PSS-1YR		Annual Maintenance PSS (MDS-FMS-9100-CF)	\$1,360	Each	10%	\$1,224	Other	F1
MDS-FMS-9100-PSS-1YR	MDS-FMS-9100-PSS-1YR		Annual Maintenance PSS (MDS-FMS-9100)	\$1,360	Each	10%	\$1,224	Other	F1
MDS-FMS-9200-CF-PSS-1YR	MDS-FMS-9200-CF-PSS-1YR		Annual Maintenance PSS (MDS-FMS-9200-CF)	\$1,420	Each	10%	\$1,278	Other	F1
MDS-FMS-9200-PSS-1YR	MDS-FMS-9200-PSS-1YR		Annual Maintenance PSS (MDS-FMS-9200)	\$1,420	Each	10%	\$1,278	Other	F1
MDS-FMS-9500-CF-PSS-1YR	MDS-FMS-9500-CF-PSS-1YR		Annual Maintenance PSS (MDS-FMS-9500-CF)	\$4,240	Each	10%	\$3,816	Other	F1
MDS-FMS-9500-PSS-1YR	MDS-FMS-9500-PSS-1YR		Annual Maintenance PSS (MDS-FMS-9500)	\$4,240	Each	10%	\$3,816	Other	F1
MDS-IO92I-MSM-CF-PSS-1YR	MDS-IO92I-MSM-CF-PSS-1YR		Annual Maintenance PSS (MDS-IO92I-MSM-CF)	\$11,000	Each	10%	\$9,900	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (If applicable)
								Column L ALJP Category (REQUIRED) use drop-down	Column K Product Category (If applicable)	
MDS-IO92I-MSM-PSS-1YR	MDS-IO92I-MSM-PSS-1YR		Annual Maintenance PSS (MDS-IO92I-MSM)	\$11,000	Each	10%	\$9,900	Other	F1	
MDS-IOA92-MSM-CF-PSS-1YR	MDS-IOA92-MSM-CF-PSS-1YR		Annual Maintenance PSS (MDS-IOA92-MSM-CF)	\$11,000	Each	10%	\$9,900	Other	F1	
MDS-IOA92-MSM-PSS-1YR	MDS-IOA92-MSM-PSS-1YR		Annual Maintenance PSS (MDS-IOA92-MSM)	\$11,000	Each	10%	\$9,900	Other	F1	
MDS-IOA92-SSN-CF-PSS-1YR	MDS-IOA92-SSN-CF-PSS-1YR		Annual Maintenance PSS (MDS-IOA92-SSN-CF)	\$10,920	Each	10%	\$9,828	Other	F1	
MDS-IOA92-SSN-PSS-1YR	MDS-IOA92-SSN-PSS-1YR		Annual Maintenance PSS (MDS-IOA92-SSN)	\$10,920	Each	10%	\$9,828	Other	F1	
MDS-IOA95-MSM-CF-PSS-1YR	MDS-IOA95-MSM-CF-PSS-1YR		Annual Maintenance PSS (MDS-IOA95-MSM-CF)	\$11,000	Each	10%	\$9,900	Other	F1	
MDS-IOA95-MSM-PSS-1YR	MDS-IOA95-MSM-PSS-1YR		Annual Maintenance PSS (MDS-IOA95-MSM)	\$11,000	Each	10%	\$9,900	Other	F1	
MDS-IOA95-SSN-CF-PSS-1YR	MDS-IOA95-SSN-CF-PSS-1YR		Annual Maintenance PSS (MDS-IOA95-SSN-CF)	\$10,920	Each	10%	\$9,828	Other	F1	
MDS-IOA95-SSN-PSS-1YR	MDS-IOA95-SSN-PSS-1YR		Annual Maintenance PSS (MDS-IOA95-SSN)	\$10,920	Each	10%	\$9,828	Other	F1	
MDS-IOA97-24102X-PSS-1YR	MDS-IOA97-24102X-PSS-1YR		Annual Maintenance PSS (MDS-IOA97-24102X)	\$20,508	Each	10%	\$18,457	Other	F1	
MDS-IOA97-2410-PSS-1YR	MDS-IOA97-2410-PSS-1YR		Annual Maintenance PSS (MDS-IOA97-2410)	\$10,934	Each	10%	\$9,841	Other	F1	
MDS-MAIN-9100-PSS-1YR	MDS-MAIN-9100-PSS-1YR		Annual Maintenance PSS (MDS-MAIN-9100)	\$2,520	Each	10%	\$2,268	Other	F1	
MDS-MAIN-9200-CF-PSS-1YR	MDS-MAIN-9200-CF-PSS-1YR		Annual Maintenance PSS (MDS-MAIN-9200-CF)	\$2,400	Each	10%	\$2,160	Other	F1	
MDS-MAIN-9200-PSS-1YR	MDS-MAIN-9200-PSS-1YR		Annual Maintenance PSS (MDS-MAIN-9200)	\$2,400	Each	10%	\$2,160	Other	F1	
MDS-MAIN-9500-CF-PSS-1YR	MDS-MAIN-9500-CF-PSS-1YR		Annual Maintenance PSS (MDS-MAIN-9500-CF)	\$5,000	Each	10%	\$4,500	Other	F1	
MDS-MAIN-9500-PSS-1YR	MDS-MAIN-9500-PSS-1YR		Annual Maintenance PSS (MDS-MAIN-9500)	\$5,000	Each	10%	\$4,500	Other	F1	
MDS-MAIN-9700-CF-PSS-1YR	MDS-MAIN-9700-CF-PSS-1YR		Annual Maintenance PSS (MDS-MAIN-9700-CF)	\$5,026	Each	10%	\$4,523	Other	F1	
MDS-MAIN-9700-PSS-1YR	MDS-MAIN-9700-PSS-1YR		Annual Maintenance PSS (MDS-MAIN-9700)	\$5,026	Each	10%	\$4,523	Other	F1	
MDS-PBF-12SW-PSS-1YR	MDS-PBF-12SW-PSS-1YR		Annual Maintenance PSS (MDS-PBF-12SW)	\$3,216	Each	10%	\$2,894	Other	F1	
MDS-PBF-12SWU-PSS-1YR	MDS-PBF-12SWU-PSS-1YR		Annual Maintenance PSS (MDS-PBF-12SWU)	\$4,181	Each	10%	\$3,763	Other	F1	
MDS-PBF-16LW-PSS-1YR	MDS-PBF-16LW-PSS-1YR		Annual Maintenance PSS (MDS-PBF-16LW)	\$5,856	Each	10%	\$5,270	Other	F1	
MDS-PBF-16-PSS-1YR	MDS-PBF-16-PSS-1YR		Annual Maintenance PSS (MDS-PBF-16)	\$4,380	Each	10%	\$3,942	Other	F1	
MDS-PBF-16U-PSS-1YR	MDS-PBF-16U-PSS-1YR		Annual Maintenance PSS (MDS-PBF-16U)	\$5,694	Each	10%	\$5,125	Other	F1	
MDS-PBF-24-8G-PSS-1YR	MDS-PBF-24-8G-PSS-1YR		Annual Maintenance PSS (MDS-PBF-24-8G)	\$5,832	Each	10%	\$5,249	Other	F1	
MDS-PBF24-8GU-PSS-1YR	MDS-PBF24-8GU-PSS-1YR		Annual Maintenance PSS (MDS-PBF24-8GU)	\$7,394	Each	10%	\$6,655	Other	F1	
MDS-PBF-24LR-PSS-1YR	MDS-PBF-24LR-PSS-1YR		Annual Maintenance PSS (MDS-PBF-24LR)	\$9,336	Each	10%	\$8,402	Other	F1	
MDS-PBF-24LRU-PSS-1YR	MDS-PBF-24LRU-PSS-1YR		Annual Maintenance PSS (MDS-PBF-24LRU)	\$12,137	Each	10%	\$10,923	Other	F1	
MDS-PBF-24MR-PSS-1YR	MDS-PBF-24MR-PSS-1YR		Annual Maintenance PSS (MDS-PBF-24MR)	\$6,876	Each	10%	\$6,188	Other	F1	
MDS-PBF-24MRU-PSS-1YR	MDS-PBF-24MRU-PSS-1YR		Annual Maintenance PSS (MDS-PBF-24MRU)	\$8,939	Each	10%	\$8,045	Other	F1	
MDS-PBF-24SW-PSS-1YR	MDS-PBF-24SW-PSS-1YR		Annual Maintenance PSS (MDS-PBF-24SW)	\$4,860	Each	10%	\$4,374	Other	F1	
MDS-PBF-24SWU-PSS-1YR	MDS-PBF-24SWU-PSS-1YR		Annual Maintenance PSS (MDS-PBF-24SWU)	\$6,318	Each	10%	\$5,686	Other	F1	
MDS-PBF-32-PSS-1YR	MDS-PBF-32-PSS-1YR		Annual Maintenance PSS (MDS-PBF-32)	\$5,436	Each	10%	\$4,892	Other	F1	
MDS-PBF-32U-PSS-1YR	MDS-PBF-32U-PSS-1YR		Annual Maintenance PSS (MDS-PBF-32U)	\$7,067	Each	10%	\$6,360	Other	F1	
MDS-PBF-44-8G-PSS-1YR	MDS-PBF-44-8G-PSS-1YR		Annual Maintenance PSS (MDS-PBF-44-8G)	\$5,832	Each	10%	\$5,249	Other	F1	
MDS-PBF44-8GU-PSS-1YR	MDS-PBF44-8GU-PSS-1YR		Annual Maintenance PSS (MDS-PBF44-8GU)	\$7,524	Each	10%	\$6,772	Other	F1	
MDS-PBF-48-8G-PSS-1YR	MDS-PBF-48-8G-PSS-1YR		Annual Maintenance PSS (MDS-PBF-48-8G)	\$8,604	Each	10%	\$7,744	Other	F1	
MDS-PBF48-8GU-PSS-1YR	MDS-PBF48-8GU-PSS-1YR		Annual Maintenance PSS (MDS-PBF48-8GU)	\$11,088	Each	10%	\$9,979	Other	F1	
MDS-PBF-48SW-PSS-1YR	MDS-PBF-48SW-PSS-1YR		Annual Maintenance PSS (MDS-PBF-48SW)	\$7,200	Each	10%	\$6,480	Other	F1	
MDS-PBF-48SWU-PSS-1YR	MDS-PBF-48SWU-PSS-1YR		Annual Maintenance PSS (MDS-PBF-48SWU)	\$9,360	Each	10%	\$8,424	Other	F1	
MDS-PBF-4LR-PSS-1YR	MDS-PBF-4LR-PSS-1YR		Annual Maintenance PSS (MDS-PBF-4LR)	\$12,012	Each	10%	\$10,811	Other	F1	
MDS-PBF-4LRU-PSS-1YR	MDS-PBF-4LRU-PSS-1YR		Annual Maintenance PSS (MDS-PBF-4LRU)	\$15,616	Each	10%	\$14,054	Other	F1	
MDS-PBF-4SR-PSS-1YR	MDS-PBF-4SR-PSS-1YR		Annual Maintenance PSS (MDS-PBF-4SR)	\$8,199	Each	10%	\$7,379	Other	F1	
MDS-PBF-4SRU-PSS-1YR	MDS-PBF-4SRU-PSS-1YR		Annual Maintenance PSS (MDS-PBF-4SRU)	\$10,659	Each	10%	\$9,593	Other	F1	
MDS-PBF-ADV32-PSS-1YR	MDS-PBF-ADV32-PSS-1YR		Annual Maintenance PSS (MDS-PBF-ADV32)	\$9,744	Each	10%	\$8,770	Other	F1	
MDS-PBFADV32U-PSS-1YR	MDS-PBFADV32U-PSS-1YR		Annual Maintenance PSS (MDS-PBFADV32U)	\$12,667	Each	10%	\$11,400	Other	F1	
MDS-PBF-ADV48-PSS-1YR	MDS-PBF-ADV48-PSS-1YR		Annual Maintenance PSS (MDS-PBF-ADV48)	\$11,664	Each	10%	\$10,498	Other	F1	
MDS-PBFADV48U-PSS-1YR	MDS-PBFADV48U-PSS-1YR		Annual Maintenance PSS (MDS-PBFADV48U)	\$15,163	Each	10%	\$13,647	Other	F1	
MDS-PBFI-1402-PSS-1YR	MDS-PBFI-1402-PSS-1YR		Annual Maintenance PSS (MDS-PBFI-1402)	\$5,700	Each	10%	\$5,130	Other	F1	
MDS-PBFI-1804-PSS-1YR	MDS-PBFI-1804-PSS-1YR		Annual Maintenance PSS (MDS-PBFI-1804)	\$6,288	Each	10%	\$5,659	Other	F1	
MDS-PBFI1804U-PSS-1YR	MDS-PBFI1804U-PSS-1YR		Annual Maintenance PSS (MDS-PBFI1804U)	\$8,174	Each	10%	\$7,357	Other	F1	
MDS-PBI-4-PSS-1YR	MDS-PBI-4-PSS-1YR		Annual Maintenance PSS (MDS-PBI-4)	\$2,688	Each	10%	\$2,419	Other	F1	
MDS-PBI-4U-PSS-1YR	MDS-PBI-4U-PSS-1YR		Annual Maintenance PSS (MDS-PBI-4U)	\$3,456	Each	10%	\$3,110	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
MDS-PBI-8-PSS-1YR	MDS-PBI-8-PSS-1YR		Annual Maintenance PSS (MDS-PBI-8)	\$4,920	Each	10%	\$4,428	Other	F1
MDS-PBI-8U-PSS-1YR	MDS-PBI-8U-PSS-1YR		Annual Maintenance PSS (MDS-PBI-8U)	\$6,396	Each	10%	\$5,756	Other	F1
MDS-PFI-1402U-PSS-1YR	MDS-PFI-1402U-PSS-1YR		Annual Maintenance PSS (MDS-PFI-1402U)	\$7,410	Each	10%	\$6,669	Other	F1
MDS-QSFP-40G-CSR4-PSS-1YR	MDS-QSFP-40G-CSR4-PSS-1YR		Annual Maintenance PSS (MDS-QSFP-40G-CSR4)	\$391	Each	10%	\$352	Other	F1
MDS-QSFP-40G-SR4-PSS-1YR	MDS-QSFP-40G-SR4-PSS-1YR		Annual Maintenance PSS (MDS-QSFP-40G-SR4)	\$374	Each	10%	\$337	Other	F1
MDS-QSFP-40G-SR-BD-PSS-1YR	MDS-QSFP-40G-SR-BD-PSS-1YR		Annual Maintenance PSS (MDS-QSFP-40G-SR-BD)	\$150	Each	10%	\$135	Other	F1
MDS-QSFP-H40G-10M-PSS-1YR	MDS-QSFP-H40G-10M-PSS-1YR		Annual Maintenance PSS (MDS-QSFP-H40G-10M)	\$138	Each	10%	\$124	Other	F1
MDS-QSFP-H40G-3M-PSS-1YR	MDS-QSFP-H40G-3M-PSS-1YR		Annual Maintenance PSS (MDS-QSFP-H40G-3M)	\$119	Each	10%	\$107	Other	F1
MDS-QSFP-H40G-5M-PSS-1YR	MDS-QSFP-H40G-5M-PSS-1YR		Annual Maintenance PSS (MDS-QSFP-H40G-5M)	\$138	Each	10%	\$124	Other	F1
MDS-SAN-AXK9-5YR-PSS-1YR	MDS-SAN-AXK9-5YR-PSS-1YR		Annual Maintenance PSS (MDS-SAN-AXK9-5YR)	\$5,916	Each	10%	\$5,324	Other	F1
MDS-SAN-M97S-AXK9-PSS-1YR	MDS-SAN-M97S-AXK9-PSS-1YR		Annual Maintenance PSS (MDS-SAN-M97S-AXK9)	\$3,108	Each	10%	\$2,797	Other	F1
MDS-SFP-10GLW-PSS-1YR	MDS-SFP-10GLW-PSS-1YR		Annual Maintenance PSS (MDS-SFP-10GLW)	\$588	Each	10%	\$529	Other	F1
MDS-SFP-10GSW-PSS-1YR	MDS-SFP-10GSW-PSS-1YR		Annual Maintenance PSS (MDS-SFP-10GSW)	\$216	Each	10%	\$194	Other	F1
MDS-SFP-16GELW-PSS-1YR	MDS-SFP-16GELW-PSS-1YR		Annual Maintenance PSS (MDS-SFP-16GELW)	\$1,253	Each	10%	\$1,128	Other	F1
MDS-SFP-16GLW-PSS-1YR	MDS-SFP-16GLW-PSS-1YR		Annual Maintenance PSS (MDS-SFP-16GLW)	\$491	Each	10%	\$442	Other	F1
MDS-SFP-16GSW-PSS-1YR	MDS-SFP-16GSW-PSS-1YR		Annual Maintenance PSS (MDS-SFP-16GSW)	\$44	Each	10%	\$40	Other	F1
MDS-SFP-32GLW-PSS-1YR	MDS-SFP-32GLW-PSS-1YR		Annual Maintenance PSS (MDS-SFP-32GLW)	\$792	Each	10%	\$713	Other	F1
MDS-SFP-32GSW-PSS-1YR	MDS-SFP-32GSW-PSS-1YR		Annual Maintenance PSS (MDS-SFP-32GSW)	\$137	Each	10%	\$123	Other	F1
MDS-SFP-8GER-PSS-1YR	MDS-SFP-8GER-PSS-1YR		Annual Maintenance PSS (MDS-SFP-8GER)	\$440	Each	10%	\$396	Other	F1
MDS-SFP-8GLW-PSS-1YR	MDS-SFP-8GLW-PSS-1YR		Annual Maintenance PSS (MDS-SFP-8GLW)	\$122	Each	10%	\$110	Other	F1
MDS-SFP-8GSW-PSS-1YR	MDS-SFP-8GSW-PSS-1YR		Annual Maintenance PSS (MDS-SFP-8GSW)	\$11	Each	10%	\$10	Other	F1
MDS-SFP-GE-T-PSS-1YR	MDS-SFP-GE-T-PSS-1YR		Annual Maintenance PSS (MDS-SFP-GE-T)	\$23	Each	10%	\$20	Other	F1
MDS-SME-9200-CF-PSS-1YR	MDS-SME-9200-CF-PSS-1YR		Annual Maintenance PSS (MDS-SME-9200-CF)	\$3,180	Each	10%	\$2,862	Other	F1
MDS-SME-9200E-CF-PSS-1YR	MDS-SME-9200E-CF-PSS-1YR		Annual Maintenance PSS (MDS-SME-9200E-CF)	\$3,180	Each	10%	\$2,862	Other	F1
MDS-SME-9200E-PSS-1YR	MDS-SME-9200E-PSS-1YR		Annual Maintenance PSS (MDS-SME-9200E)	\$3,180	Each	10%	\$2,862	Other	F1
MDS-SME-9200-PSS-1YR	MDS-SME-9200-PSS-1YR		Annual Maintenance PSS (MDS-SME-9200)	\$3,180	Each	10%	\$2,862	Other	F1
MDS-SME92-SSN-CF-PSS-1YR	MDS-SME92-SSN-CF-PSS-1YR		Annual Maintenance PSS (MDS-SME92-SSN-CF)	\$3,580	Each	10%	\$3,222	Other	F1
MDS-SME92-SSN-PSS-1YR	MDS-SME92-SSN-PSS-1YR		Annual Maintenance PSS (MDS-SME92-SSN)	\$3,580	Each	10%	\$3,222	Other	F1
MDS-SME-9500-CF-PSS-1YR	MDS-SME-9500-CF-PSS-1YR		Annual Maintenance PSS (MDS-SME-9500-CF)	\$3,180	Each	10%	\$2,862	Other	F1
MDS-SME-9500-PSS-1YR	MDS-SME-9500-PSS-1YR		Annual Maintenance PSS (MDS-SME-9500)	\$3,180	Each	10%	\$2,862	Other	F1
MDS-SME95-SSN-CF-PSS-1YR	MDS-SME95-SSN-CF-PSS-1YR		Annual Maintenance PSS (MDS-SME95-SSN-CF)	\$3,580	Each	10%	\$3,222	Other	F1
MDS-SME95-SSN-PSS-1YR	MDS-SME95-SSN-PSS-1YR		Annual Maintenance PSS (MDS-SME95-SSN)	\$3,580	Each	10%	\$3,222	Other	F1
MDS-SSE-9200-CF-PSS-1YR	MDS-SSE-9200-CF-PSS-1YR		Annual Maintenance PSS (MDS-SSE-9200-CF)	\$4,220	Each	10%	\$3,798	Other	F1
MDS-SSE-9200F-PSS-1YR	MDS-SSE-9200F-PSS-1YR		Annual Maintenance PSS (MDS-SSE-9200F)	\$4,600	Each	10%	\$4,140	Other	F1
MDS-SSE-9200-PSS-1YR	MDS-SSE-9200-PSS-1YR		Annual Maintenance PSS (MDS-SSE-9200)	\$4,220	Each	10%	\$3,798	Other	F1
MDS-SSE-9222I-CF-PSS-1YR	MDS-SSE-9222I-CF-PSS-1YR		Annual Maintenance PSS (MDS-SSE-9222I-CF)	\$6,240	Each	10%	\$5,616	Other	F1
MDS-SSE-9222I-PSS-1YR	MDS-SSE-9222I-PSS-1YR		Annual Maintenance PSS (MDS-SSE-9222I)	\$6,240	Each	10%	\$5,616	Other	F1
MDS-SSE-92MSM-CF-PSS-1YR	MDS-SSE-92MSM-CF-PSS-1YR		Annual Maintenance PSS (MDS-SSE-92MSM-CF)	\$6,240	Each	10%	\$5,616	Other	F1
MDS-SSE-92MSM-PSS-1YR	MDS-SSE-92MSM-PSS-1YR		Annual Maintenance PSS (MDS-SSE-92MSM)	\$6,240	Each	10%	\$5,616	Other	F1
MDS-SSE-9500F-PSS-1YR	MDS-SSE-9500F-PSS-1YR		Annual Maintenance PSS (MDS-SSE-9500F)	\$5,000	Each	10%	\$4,500	Other	F1
MDS-SSE-9500-PSS-1YR	MDS-SSE-9500-PSS-1YR		Annual Maintenance PSS (MDS-SSE-9500)	\$4,800	Each	10%	\$4,320	Other	F1
MDS-SSE-95MSM-CF-PSS-1YR	MDS-SSE-95MSM-CF-PSS-1YR		Annual Maintenance PSS (MDS-SSE-95MSM-CF)	\$6,240	Each	10%	\$5,616	Other	F1
MDS-SSE-95MSM-PSS-1YR	MDS-SSE-95MSM-PSS-1YR		Annual Maintenance PSS (MDS-SSE-95MSM)	\$6,240	Each	10%	\$5,616	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I/Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
MDS-SSM-32F-PSS-1YR	MDS-SSM-32F-PSS-1YR		Annual Maintenance PSS (MDS-SSM-32F)	\$6,960	Each	10%	\$6,264	Other	F1
MDS-SSM-32-PSS-1YR	MDS-SSM-32-PSS-1YR		Annual Maintenance PSS (MDS-SSM-32)	\$6,528	Each	10%	\$5,875	Other	F1
MDS-SSM-32UF-PSS-1YR	MDS-SSM-32UF-PSS-1YR		Annual Maintenance PSS (MDS-SSM-32UF)	\$9,048	Each	10%	\$8,143	Other	F1
MDS-SSM-32U-PSS-1YR	MDS-SSM-32U-PSS-1YR		Annual Maintenance PSS (MDS-SSM-32U)	\$8,658	Each	10%	\$7,792	Other	F1
MDS-SSN-16-PSS-1YR	MDS-SSN-16-PSS-1YR		Annual Maintenance PSS (MDS-SSN-16)	\$7,752	Each	10%	\$6,977	Other	F1
MDS-SSN-16U-PSS-1YR	MDS-SSN-16U-PSS-1YR		Annual Maintenance PSS (MDS-SSN-16U)	\$10,078	Each	10%	\$9,070	Other	F1
MDS-SUP-V2U-PSS-1YR	MDS-SUP-V2U-PSS-1YR		Annual Maintenance PSS (MDS-SUP-V2U)	\$5,790	Each	10%	\$5,211	Other	F1
MEM16GB2933BCCMTF-PSS-1YR	MEM16GB2933BCCMTF-PSS-1YR		Annual Maintenance PSS (MEM16GB2933BCCMTF)	\$145	Each	10%	\$131	Other	F1
MEM16GB2933BCCMTH-PSS-1YR	MEM16GB2933BCCMTH-PSS-1YR		Annual Maintenance PSS (MEM16GB2933BCCMTH)	\$170	Each	10%	\$153	Other	F1
MEM16GB2933MTF-PSS-1YR	MEM16GB2933MTF-PSS-1YR		Annual Maintenance PSS (MEM16GB2933MTF)	\$108	Each	10%	\$97	Other	F1
MEM16GB2933MTH-PSS-1YR	MEM16GB2933MTH-PSS-1YR		Annual Maintenance PSS (MEM16GB2933MTH)	\$135	Each	10%	\$122	Other	F1
MEM32GB2933BCCMTF-PSS-1YR	MEM32GB2933BCCMTF-PSS-1YR		Annual Maintenance PSS (MEM32GB2933BCCMTF)	\$203	Each	10%	\$183	Other	F1
MEM32GB2933BCCMTH-PSS-1YR	MEM32GB2933BCCMTH-PSS-1YR		Annual Maintenance PSS (MEM32GB2933BCCMTH)	\$237	Each	10%	\$213	Other	F1
MEM32GB2933MTF-PSS-1YR	MEM32GB2933MTF-PSS-1YR		Annual Maintenance PSS (MEM32GB2933MTF)	\$202	Each	10%	\$182	Other	F1
MEM32GB2933MTH-PSS-1YR	MEM32GB2933MTH-PSS-1YR		Annual Maintenance PSS (MEM32GB2933MTH)	\$252	Each	10%	\$227	Other	F1
MEM64GB2933BCCMTF-PSS-1YR	MEM64GB2933BCCMTF-PSS-1YR		Annual Maintenance PSS (MEM64GB2933BCCMTF)	\$570	Each	10%	\$513	Other	F1
MEM64GB2933BCCMTH-PSS-1YR	MEM64GB2933BCCMTH-PSS-1YR		Annual Maintenance PSS (MEM64GB2933BCCMTH)	\$665	Each	10%	\$599	Other	F1
MEM64GB2933MTF-PSS-1YR	MEM64GB2933MTF-PSS-1YR		Annual Maintenance PSS (MEM64GB2933MTF)	\$382	Each	10%	\$344	Other	F1
MEM64GB2933MTH-PSS-1YR	MEM64GB2933MTH-PSS-1YR		Annual Maintenance PSS (MEM64GB2933MTH)	\$501	Each	10%	\$451	Other	F1
MEMLDIMM128GBBCCF-PSS-1YR	MEMLDIMM128GBBCCF-PSS-1YR		Annual Maintenance PSS (MEMLDIMM128GBBCCF)	\$950	Each	10%	\$855	Other	F1
MEMLDIMM128GBCC-PSS-1YR	MEMLDIMM128GBCC-PSS-1YR		Annual Maintenance PSS (MEMLDIMM128GBCC)	\$1,108	Each	10%	\$997	Other	F1
MEMLDIMM128GBF-PSS-1YR	MEMLDIMM128GBF-PSS-1YR		Annual Maintenance PSS (MEMLDIMM128GBF)	\$950	Each	10%	\$855	Other	F1
MEMLDIMM128GBH-PSS-1YR	MEMLDIMM128GBH-PSS-1YR		Annual Maintenance PSS (MEMLDIMM128GBH)	\$1,108	Each	10%	\$997	Other	F1
MEMLDIMM16GBAF-PSS-1YR	MEMLDIMM16GBAF-PSS-1YR		Annual Maintenance PSS (MEMLDIMM16GBAF)	\$114	Each	10%	\$102	Other	F1
MEMLDIMM16GBCCF-PSS-1YR	MEMLDIMM16GBCCF-PSS-1YR		Annual Maintenance PSS (MEMLDIMM16GBCCF)	\$145	Each	10%	\$131	Other	F1
MEMLDIMM16GBCCCH-PSS-1YR	MEMLDIMM16GBCCCH-PSS-1YR		Annual Maintenance PSS (MEMLDIMM16GBCCCH)	\$170	Each	10%	\$153	Other	F1
MEMLDIMM16GBH-PSS-1YR	MEMLDIMM16GBH-PSS-1YR		Annual Maintenance PSS (MEMLDIMM16GBH)	\$142	Each	10%	\$128	Other	F1
MEMLDIMM16GB-PSS-1YR	MEMLDIMM16GB-PSS-1YR		Annual Maintenance PSS (MEMLDIMM16GB)	\$113	Each	10%	\$102	Other	F1
MEMLDIMM32GBAF-PSS-1YR	MEMLDIMM32GBAF-PSS-1YR		Annual Maintenance PSS (MEMLDIMM32GBAF)	\$212	Each	10%	\$191	Other	F1
MEMLDIMM32GBCCF-PSS-1YR	MEMLDIMM32GBCCF-PSS-1YR		Annual Maintenance PSS (MEMLDIMM32GBCCF)	\$203	Each	10%	\$183	Other	F1
MEMLDIMM32GBCCCH-PSS-1YR	MEMLDIMM32GBCCCH-PSS-1YR		Annual Maintenance PSS (MEMLDIMM32GBCCCH)	\$237	Each	10%	\$213	Other	F1
MEMLDIMM32GBH-PSS-1YR	MEMLDIMM32GBH-PSS-1YR		Annual Maintenance PSS (MEMLDIMM32GBH)	\$266	Each	10%	\$239	Other	F1
MEMLDIMM32GB-PSS-1YR	MEMLDIMM32GB-PSS-1YR		Annual Maintenance PSS (MEMLDIMM32GB)	\$221	Each	10%	\$199	Other	F1
MEMLRDIMM64GBAF-PSS-1YR	MEMLRDIMM64GBAF-PSS-1YR		Annual Maintenance PSS (MEMLRDIMM64GBAF)	\$456	Each	10%	\$410	Other	F1
MEMLRDIMM64GBCCF-PSS-1YR	MEMLRDIMM64GBCCF-PSS-1YR		Annual Maintenance PSS (MEMLRDIMM64GBCCF)	\$570	Each	10%	\$513	Other	F1
MEMLRDIMM64GBCCCH-PSS-1YR	MEMLRDIMM64GBCCCH-PSS-1YR		Annual Maintenance PSS (MEMLRDIMM64GBCCCH)	\$665	Each	10%	\$599	Other	F1
MEMLRDIMM64GBH-PSS-1YR	MEMLRDIMM64GBH-PSS-1YR		Annual Maintenance PSS (MEMLRDIMM64GBH)	\$569	Each	10%	\$512	Other	F1
MEMLRDIMM64GB-PSS-1YR	MEMLRDIMM64GB-PSS-1YR		Annual Maintenance PSS (MEMLRDIMM64GB)	\$549	Each	10%	\$494	Other	F1
MF4103001B-PSS-1YR	MF4103001B-PSS-1YR		Annual Maintenance PSS (MF4103001B)	\$192	Each	10%	\$173	Other	F1
MF4103001BTU-PSS-1YR	MF4103001BTU-PSS-1YR		Annual Maintenance PSS (MF4103001BTU)	\$201	Each	10%	\$181	Other	F1
MF4103001BU-PSS-1YR	MF4103001BU-PSS-1YR		Annual Maintenance PSS (MF4103001BU)	\$201	Each	10%	\$181	Other	F1
MF4103001C-PSS-1YR	MF4103001C-PSS-1YR		Annual Maintenance PSS (MF4103001C)	\$192	Each	10%	\$173	Other	F1
MF4103001CTU-PSS-1YR	MF4103001CTU-PSS-1YR		Annual Maintenance PSS (MF4103001CTU)	\$201	Each	10%	\$181	Other	F1
MF4104001B-PSS-1YR	MF4104001B-PSS-1YR		Annual Maintenance PSS (MF4104001B)	\$316	Each	10%	\$285	Other	F1
MF4104001BU-PSS-1YR	MF4104001BU-PSS-1YR		Annual Maintenance PSS (MF4104001BU)	\$331	Each	10%	\$298	Other	F1
MF4104001C-PSS-1YR	MF4104001C-PSS-1YR		Annual Maintenance PSS (MF4104001C)	\$316	Each	10%	\$285	Other	F1
MF4104001CU-PSS-1YR	MF4104001CU-PSS-1YR		Annual Maintenance PSS (MF4104001CU)	\$331	Each	10%	\$298	Other	F1
MF4104501B-PSS-1YR	MF4104501B-PSS-1YR		Annual Maintenance PSS (MF4104501B)	\$252	Each	10%	\$226	Other	F1
MF4104501BTU-PSS-1YR	MF4104501BTU-PSS-1YR		Annual Maintenance PSS (MF4104501BTU)	\$263	Each	10%	\$237	Other	F1
MF4104501BU-PSS-1YR	MF4104501BU-PSS-1YR		Annual Maintenance PSS (MF4104501BU)	\$263	Each	10%	\$237	Other	F1
MF4104501C-PSS-1YR	MF4104501C-PSS-1YR		Annual Maintenance PSS (MF4104501C)	\$252	Each	10%	\$226	Other	F1
MF4104501CTU-PSS-1YR	MF4104501CTU-PSS-1YR		Annual Maintenance PSS (MF4104501CTU)	\$263	Each	10%	\$237	Other	F1
MF4104501CU-PSS-1YR	MF4104501CU-PSS-1YR		Annual Maintenance PSS (MF4104501CU)	\$263	Each	10%	\$237	Other	F1
MF4106001B-PSS-1YR	MF4106001B-PSS-1YR		Annual Maintenance PSS (MF4106001B)	\$305	Each	10%	\$275	Other	F1
MF4106001BTU-PSS-1YR	MF4106001BTU-PSS-1YR		Annual Maintenance PSS (MF4106001BTU)	\$320	Each	10%	\$288	Other	F1
MF4106001BU-PSS-1YR	MF4106001BU-PSS-1YR		Annual Maintenance PSS (MF4106001BU)	\$320	Each	10%	\$288	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
MF4106001C-PSS-1YR	MF4106001C-PSS-1YR		Annual Maintenance PSS (MF4106001C)	\$305	Each	10%	\$275	Other	F1	
MF4106001CTU-PSS-1YR	MF4106001CTU-PSS-1YR		Annual Maintenance PSS (MF4106001CTU)	\$320	Each	10%	\$288	Other	F1	
MF4106001CU-PSS-1YR	MF4106001CU-PSS-1YR		Annual Maintenance PSS (MF4106001CU)	\$320	Each	10%	\$288	Other	F1	
MF4151461B-PSS-1YR	MF4151461B-PSS-1YR		Annual Maintenance PSS (MF4151461B)	\$258	Each	10%	\$232	Other	F1	
MF4151461BTU-PSS-1YR	MF4151461BTU-PSS-1YR		Annual Maintenance PSS (MF4151461BTU)	\$269	Each	10%	\$243	Other	F1	
MF4151461BU-PSS-1YR	MF4151461BU-PSS-1YR		Annual Maintenance PSS (MF4151461BU)	\$269	Each	10%	\$243	Other	F1	
MF4151461C-PSS-1YR	MF4151461C-PSS-1YR		Annual Maintenance PSS (MF4151461C)	\$258	Each	10%	\$232	Other	F1	
MF4151461CTU-PSS-1YR	MF4151461CTU-PSS-1YR		Annual Maintenance PSS (MF4151461CTU)	\$269	Each	10%	\$243	Other	F1	
MF4151461CU-PSS-1YR	MF4151461CU-PSS-1YR		Annual Maintenance PSS (MF4151461CU)	\$269	Each	10%	\$243	Other	F1	
MF4153001B-PSS-1YR	MF4153001B-PSS-1YR		Annual Maintenance PSS (MF4153001B)	\$242	Each	10%	\$218	Other	F1	
MF4153001BTU-PSS-1YR	MF4153001BTU-PSS-1YR		Annual Maintenance PSS (MF4153001BTU)	\$254	Each	10%	\$228	Other	F1	
MF4153001BU-PSS-1YR	MF4153001BU-PSS-1YR		Annual Maintenance PSS (MF4153001BU)	\$254	Each	10%	\$228	Other	F1	
MF4153001C-PSS-1YR	MF4153001C-PSS-1YR		Annual Maintenance PSS (MF4153001C)	\$242	Each	10%	\$218	Other	F1	
MF4153001CTU-PSS-1YR	MF4153001CTU-PSS-1YR		Annual Maintenance PSS (MF4153001CTU)	\$254	Each	10%	\$228	Other	F1	
MF4153001CU-PSS-1YR	MF4153001CU-PSS-1YR		Annual Maintenance PSS (MF4153001CU)	\$254	Each	10%	\$228	Other	F1	
MF4154501B-PSS-1YR	MF4154501B-PSS-1YR		Annual Maintenance PSS (MF4154501B)	\$318	Each	10%	\$286	Other	F1	
MF4154501BTU-PSS-1YR	MF4154501BTU-PSS-1YR		Annual Maintenance PSS (MF4154501BTU)	\$333	Each	10%	\$300	Other	F1	
MF4154501BU-PSS-1YR	MF4154501BU-PSS-1YR		Annual Maintenance PSS (MF4154501BU)	\$333	Each	10%	\$300	Other	F1	
MF4154501C-PSS-1YR	MF4154501C-PSS-1YR		Annual Maintenance PSS (MF4154501C)	\$318	Each	10%	\$286	Other	F1	
MF4154501CTU-PSS-1YR	MF4154501CTU-PSS-1YR		Annual Maintenance PSS (MF4154501CTU)	\$333	Each	10%	\$300	Other	F1	
MF4154501CU-PSS-1YR	MF4154501CU-PSS-1YR		Annual Maintenance PSS (MF4154501CU)	\$333	Each	10%	\$300	Other	F1	
MF4156001B-PSS-1YR	MF4156001B-PSS-1YR		Annual Maintenance PSS (MF4156001B)	\$394	Each	10%	\$354	Other	F1	
MF4156001BTU-PSS-1YR	MF4156001BTU-PSS-1YR		Annual Maintenance PSS (MF4156001BTU)	\$412	Each	10%	\$371	Other	F1	
MF4156001BU-PSS-1YR	MF4156001BU-PSS-1YR		Annual Maintenance PSS (MF4156001BU)	\$412	Each	10%	\$371	Other	F1	
MF4156001C-PSS-1YR	MF4156001C-PSS-1YR		Annual Maintenance PSS (MF4156001C)	\$394	Each	10%	\$354	Other	F1	
MF4156001CTU-PSS-1YR	MF4156001CTU-PSS-1YR		Annual Maintenance PSS (MF4156001CTU)	\$412	Each	10%	\$371	Other	F1	
MF4156001CU-PSS-1YR	MF4156001CU-PSS-1YR		Annual Maintenance PSS (MF4156001CU)	\$412	Each	10%	\$371	Other	F1	
MF4F11001B-PSS-1YR	MF4F11001B-PSS-1YR		Annual Maintenance PSS (MF4F11001B)	\$553	Each	10%	\$498	Other	F1	
MF4F11001BU-PSS-1YR	MF4F11001BU-PSS-1YR		Annual Maintenance PSS (MF4F11001BU)	\$569	Each	10%	\$512	Other	F1	
MF4F11001C-PSS-1YR	MF4F11001C-PSS-1YR		Annual Maintenance PSS (MF4F11001C)	\$553	Each	10%	\$498	Other	F1	
MF4F11001CU-PSS-1YR	MF4F11001CU-PSS-1YR		Annual Maintenance PSS (MF4F11001CU)	\$569	Each	10%	\$512	Other	F1	
MF4F11002BFP-PSS-1YR	MF4F11002BFP-PSS-1YR		Annual Maintenance PSS (MF4F11002BFP)	\$1,102	Each	10%	\$991	Other	F1	
MF4F11002CFP-PSS-1YR	MF4F11002CFP-PSS-1YR		Annual Maintenance PSS (MF4F11002CFP)	\$1,102	Each	10%	\$991	Other	F1	
MF4F1100ABP-PSS-1YR	MF4F1100ABP-PSS-1YR		Annual Maintenance PSS (MF4F1100ABP)	\$1,000	Each	10%	\$900	Other	F1	
MF4F12001B-PSS-1YR	MF4F12001B-PSS-1YR		Annual Maintenance PSS (MF4F12001B)	\$980	Each	10%	\$882	Other	F1	
MF4F12001BU-PSS-1YR	MF4F12001BU-PSS-1YR		Annual Maintenance PSS (MF4F12001BU)	\$1,026	Each	10%	\$924	Other	F1	
MF4F12001C-PSS-1YR	MF4F12001C-PSS-1YR		Annual Maintenance PSS (MF4F12001C)	\$980	Each	10%	\$882	Other	F1	
MF4F12001CTU-PSS-1YR	MF4F12001CTU-PSS-1YR		Annual Maintenance PSS (MF4F12001CTU)	\$1,026	Each	10%	\$924	Other	F1	
MF4F12001CU-PSS-1YR	MF4F12001CU-PSS-1YR		Annual Maintenance PSS (MF4F12001CU)	\$1,026	Each	10%	\$924	Other	F1	
MF4F12005BP-PSS-1YR	MF4F12005BP-PSS-1YR		Annual Maintenance PSS (MF4F12005BP)	\$2,416	Each	10%	\$2,174	Other	F1	
MF4F14001B-PSS-1YR	MF4F14001B-PSS-1YR		Annual Maintenance PSS (MF4F14001B)	\$1,860	Each	10%	\$1,674	Other	F1	
MF4F14001BU-PSS-1YR	MF4F14001BU-PSS-1YR		Annual Maintenance PSS (MF4F14001BU)	\$1,946	Each	10%	\$1,751	Other	F1	
MF4F14001C-PSS-1YR	MF4F14001C-PSS-1YR		Annual Maintenance PSS (MF4F14001C)	\$1,860	Each	10%	\$1,674	Other	F1	
MF4F14001CTU-PSS-1YR	MF4F14001CTU-PSS-1YR		Annual Maintenance PSS (MF4F14001CTU)	\$1,946	Each	10%	\$1,751	Other	F1	
MF4F22001B-PSS-1YR	MF4F22001B-PSS-1YR		Annual Maintenance PSS (MF4F22001B)	\$980	Each	10%	\$882	Other	F1	
MF4F22001BTU-PSS-1YR	MF4F22001BTU-PSS-1YR		Annual Maintenance PSS (MF4F22001BTU)	\$1,026	Each	10%	\$924	Other	F1	
MF4F22001BU-PSS-1YR	MF4F22001BU-PSS-1YR		Annual Maintenance PSS (MF4F22001BU)	\$1,026	Each	10%	\$924	Other	F1	
MF4F22001C-PSS-1YR	MF4F22001C-PSS-1YR		Annual Maintenance PSS (MF4F22001C)	\$980	Each	10%	\$882	Other	F1	
MF4F22001CTU-PSS-1YR	MF4F22001CTU-PSS-1YR		Annual Maintenance PSS (MF4F22001CTU)	\$1,026	Each	10%	\$924	Other	F1	
MF4F22001CU-PSS-1YR	MF4F22001CU-PSS-1YR		Annual Maintenance PSS (MF4F22001CU)	\$1,026	Each	10%	\$924	Other	F1	
MF4F22002BFP-PSS-1YR	MF4F22002BFP-PSS-1YR		Annual Maintenance PSS (MF4F22002BFP)	\$2,097	Each	10%	\$1,887	Other	F1	
MF4F22002CFP-PSS-1YR	MF4F22002CFP-PSS-1YR		Annual Maintenance PSS (MF4F22002CFP)	\$2,097	Each	10%	\$1,887	Other	F1	
MF4F24001B-PSS-1YR	MF4F24001B-PSS-1YR		Annual Maintenance PSS (MF4F24001B)	\$1,860	Each	10%	\$1,674	Other	F1	
MF4F24001BTU-PSS-1YR	MF4F24001BTU-PSS-1YR		Annual Maintenance PSS (MF4F24001BTU)	\$1,946	Each	10%	\$1,751	Other	F1	
MF4F24001BU-PSS-1YR	MF4F24001BU-PSS-1YR		Annual Maintenance PSS (MF4F24001BU)	\$1,946	Each	10%	\$1,751	Other	F1	
MF4F24001C-PSS-1YR	MF4F24001C-PSS-1YR		Annual Maintenance PSS (MF4F24001C)	\$1,860	Each	10%	\$1,674	Other	F1	
MF4F24001CTU-PSS-1YR	MF4F24001CTU-PSS-1YR		Annual Maintenance PSS (MF4F24001CTU)	\$1,946	Each	10%	\$1,751	Other	F1	
MF4F24001CU-PSS-1YR	MF4F24001CU-PSS-1YR		Annual Maintenance PSS (MF4F24001CU)	\$1,946	Each	10%	\$1,751	Other	F1	
MF4F24002BFP-PSS-1YR	MF4F24002BFP-PSS-1YR		Annual Maintenance PSS (MF4F24002BFP)	\$3,975	Each	10%	\$3,577	Other	F1	
MF4F24002CFP-PSS-1YR	MF4F24002CFP-PSS-1YR		Annual Maintenance PSS (MF4F24002CFP)	\$3,975	Each	10%	\$3,577	Other	F1	
MHC-24C-384-100-PSS-1YR	MHC-24C-384-100-PSS-1YR		Annual Maintenance PSS (MHC-24C-384-100)	\$3,351	Each	10%	\$3,016	Other	F1	



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MHC-24C-384-120-PSS-1YR	MHC-24C-384-120-PSS-1YR		Annual Maintenance PSS (MHC-24C-384-120)	\$4,098	Each	10%	\$3,689	Other	F1
MHC-24C-384-80-PSS-1YR	MHC-24C-384-80-PSS-1YR		Annual Maintenance PSS (MHC-24C-384-80)	\$3,214	Each	10%	\$2,893	Other	F1
MHC-24C-576-100-PSS-1YR	MHC-24C-576-100-PSS-1YR		Annual Maintenance PSS (MHC-24C-576-100)	\$3,776	Each	10%	\$3,399	Other	F1
MHC-24C-576-120-PSS-1YR	MHC-24C-576-120-PSS-1YR		Annual Maintenance PSS (MHC-24C-576-120)	\$3,445	Each	10%	\$3,101	Other	F1
MHC-24C-576-19-PSS-1YR	MHC-24C-576-19-PSS-1YR		Annual Maintenance PSS (MHC-24C-576-19)	\$3,799	Each	10%	\$3,419	Other	F1
MHC-24C-576-40-PSS-1YR	MHC-24C-576-40-PSS-1YR		Annual Maintenance PSS (MHC-24C-576-40)	\$3,190	Each	10%	\$2,871	Other	F1
MHC-24C-576-80-PSS-1YR	MHC-24C-576-80-PSS-1YR		Annual Maintenance PSS (MHC-24C-576-80)	\$3,640	Each	10%	\$3,276	Other	F1
MHC-24C-768-19-PSS-1YR	MHC-24C-768-19-PSS-1YR		Annual Maintenance PSS (MHC-24C-768-19)	\$4,184	Each	10%	\$3,766	Other	F1
MHC-32C-384-100-PSS-1YR	MHC-32C-384-100-PSS-1YR		Annual Maintenance PSS (MHC-32C-384-100)	\$3,648	Each	10%	\$3,283	Other	F1
MHC-32C-384-40-PSS-1YR	MHC-32C-384-40-PSS-1YR		Annual Maintenance PSS (MHC-32C-384-40)	\$3,061	Each	10%	\$2,755	Other	F1
MHC-32C-384-80-PSS-1YR	MHC-32C-384-80-PSS-1YR		Annual Maintenance PSS (MHC-32C-384-80)	\$3,511	Each	10%	\$3,160	Other	F1
MHC-32C-576-100-PSS-1YR	MHC-32C-576-100-PSS-1YR		Annual Maintenance PSS (MHC-32C-576-100)	\$4,073	Each	10%	\$3,666	Other	F1
MHC-32C-576-19-PSS-1YR	MHC-32C-576-19-PSS-1YR		Annual Maintenance PSS (MHC-32C-576-19)	\$4,096	Each	10%	\$3,686	Other	F1
MHC-32C-576-38-PSS-1YR	MHC-32C-576-38-PSS-1YR		Annual Maintenance PSS (MHC-32C-576-38)	\$5,522	Each	10%	\$4,970	Other	F1
MHC-32C-576-40-PSS-1YR	MHC-32C-576-40-PSS-1YR		Annual Maintenance PSS (MHC-32C-576-40)	\$3,487	Each	10%	\$3,138	Other	F1
MHC-32C-768-100-PSS-1YR	MHC-32C-768-100-PSS-1YR		Annual Maintenance PSS (MHC-32C-768-100)	\$4,458	Each	10%	\$4,012	Other	F1
MHC-32C-768-19-PSS-1YR	MHC-32C-768-19-PSS-1YR		Annual Maintenance PSS (MHC-32C-768-19)	\$4,481	Each	10%	\$4,033	Other	F1
MHC-32C-768-40-PSS-1YR	MHC-32C-768-40-PSS-1YR		Annual Maintenance PSS (MHC-32C-768-40)	\$3,872	Each	10%	\$3,485	Other	F1
MHC-32C-768-80-PSS-1YR	MHC-32C-768-80-PSS-1YR		Annual Maintenance PSS (MHC-32C-768-80)	\$4,322	Each	10%	\$3,889	Other	F1
MHC-40C-576-100-PSS-1YR	MHC-40C-576-100-PSS-1YR		Annual Maintenance PSS (MHC-40C-576-100)	\$4,544	Each	10%	\$4,089	Other	F1
MHC-40C-576-120-PSS-1YR	MHC-40C-576-120-PSS-1YR		Annual Maintenance PSS (MHC-40C-576-120)	\$4,393	Each	10%	\$3,953	Other	F1
MHC-40C-576-40-PSS-1YR	MHC-40C-576-40-PSS-1YR		Annual Maintenance PSS (MHC-40C-576-40)	\$3,957	Each	10%	\$3,562	Other	F1
MHC-40C-576-80-PSS-1YR	MHC-40C-576-80-PSS-1YR		Annual Maintenance PSS (MHC-40C-576-80)	\$4,407	Each	10%	\$3,966	Other	F1
MHC-40C-768-100-NT-PSS-1YR	MHC-40C-768-100-NT-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-100-NT)	\$4,929	Each	10%	\$4,436	Other	F1
MHC-40C-768-100-PSS-1YR	MHC-40C-768-100-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-100)	\$4,929	Each	10%	\$4,436	Other	F1
MHC-40C-768-120NT-PSS-1YR	MHC-40C-768-120NT-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-120NT)	\$4,727	Each	10%	\$4,255	Other	F1
MHC-40C-768-120-PSS-1YR	MHC-40C-768-120-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-120)	\$4,727	Each	10%	\$4,255	Other	F1
MHC-40C-768-19-PSS-1YR	MHC-40C-768-19-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-19)	\$4,951	Each	10%	\$4,456	Other	F1
MHC-40C-768-38-PSS-1YR	MHC-40C-768-38-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-38)	\$6,378	Each	10%	\$5,740	Other	F1
MHC-40C-768-40-PSS-1YR	MHC-40C-768-40-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-40)	\$4,342	Each	10%	\$3,908	Other	F1
MHC-40C-768-80-PSS-1YR	MHC-40C-768-80-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-80)	\$4,792	Each	10%	\$4,313	Other	F1
MHC-40C-768-80-UFD-PSS-1YR	MHC-40C-768-80-UFD-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-80-UFD)	\$8,713	Each	10%	\$7,841	Other	F1
MHC-40C-768-80-UPG-PSS-1YR	MHC-40C-768-80-UPG-PSS-1YR		Annual Maintenance PSS (MHC-40C-768-80-UPG)	\$8,713	Each	10%	\$7,841	Other	F1
MHC-48C-1.5-120-PSS-1YR	MHC-48C-1.5-120-PSS-1YR		Annual Maintenance PSS (MHC-48C-1.5-120)	\$6,687	Each	10%	\$6,018	Other	F1
MHC-48C-1.5-40-PSS-1YR	MHC-48C-1.5-40-PSS-1YR		Annual Maintenance PSS (MHC-48C-1.5-40)	\$6,010	Each	10%	\$5,409	Other	F1
MHC-48C-1.5-80-PSS-1YR	MHC-48C-1.5-80-PSS-1YR		Annual Maintenance PSS (MHC-48C-1.5-80)	\$6,435	Each	10%	\$5,792	Other	F1
MHC-48C-768-38-PSS-1YR	MHC-48C-768-38-PSS-1YR		Annual Maintenance PSS (MHC-48C-768-38)	\$6,258	Each	10%	\$5,632	Other	F1
MHC-48C-768-40-PSS-1YR	MHC-48C-768-40-PSS-1YR		Annual Maintenance PSS (MHC-48C-768-40)	\$4,868	Each	10%	\$4,381	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MHC-48C-768-80-PSS-1YR	MHC-48C-768-80-PSS-1YR		Annual Maintenance PSS (MHC-48C-768-80)	\$5,317	Each	10%	\$4,786	Other	F1
MHC-640-CISCO-KIT-PSS-1YR	MHC-640-CISCO-KIT-PSS-1YR		Annual Maintenance PSS (MHC-640-CISCO-KIT)	\$33	Each	10%	\$29	Other	F1
MHC-740-CISCO-KIT-PSS-1YR	MHC-740-CISCO-KIT-PSS-1YR		Annual Maintenance PSS (MHC-740-CISCO-KIT)	\$37	Each	10%	\$33	Other	F1
MHC-840-RACK1-1PH-PSS-1YR	MHC-840-RACK1-1PH-PSS-1YR		Annual Maintenance PSS (MHC-840-RACK1-1PH)	\$623	Each	10%	\$561	Other	F1
MHC-840-RACK1-3PH-PSS-1YR	MHC-840-RACK1-3PH-PSS-1YR		Annual Maintenance PSS (MHC-840-RACK1-3PH)	\$570	Each	10%	\$513	Other	F1
MHC-840-RACK1-3WYE-PSS-1YR	MHC-840-RACK1-3WYE-PSS-1YR		Annual Maintenance PSS (MHC-840-RACK1-3WYE)	\$852	Each	10%	\$767	Other	F1
MHC-CF-36C-384-100-PSS-1YR	MHC-CF-36C-384-100-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-384-100)	\$3,753	Each	10%	\$3,378	Other	F1
MHC-CF-36C-384-40-PSS-1YR	MHC-CF-36C-384-40-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-384-40)	\$3,107	Each	10%	\$2,796	Other	F1
MHC-CF-36C-384-80-PSS-1YR	MHC-CF-36C-384-80-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-384-80)	\$3,597	Each	10%	\$3,237	Other	F1
MHC-CF-36C-576-100-PSS-1YR	MHC-CF-36C-576-100-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-576-100)	\$4,180	Each	10%	\$3,762	Other	F1
MHC-CF-36C-576-19-PSS-1YR	MHC-CF-36C-576-19-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-576-19)	\$4,160	Each	10%	\$3,744	Other	F1
MHC-CF-36C-576-38-PSS-1YR	MHC-CF-36C-576-38-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-576-38)	\$5,657	Each	10%	\$5,091	Other	F1
MHC-CF-36C-576-40-PSS-1YR	MHC-CF-36C-576-40-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-576-40)	\$3,533	Each	10%	\$3,180	Other	F1
MHC-CF-36C-768-100-PSS-1YR	MHC-CF-36C-768-100-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-768-100)	\$4,566	Each	10%	\$4,109	Other	F1
MHC-CF-36C-768-19-PSS-1YR	MHC-CF-36C-768-19-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-768-19)	\$4,546	Each	10%	\$4,091	Other	F1
MHC-CF-36C-768-40-PSS-1YR	MHC-CF-36C-768-40-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-768-40)	\$3,919	Each	10%	\$3,527	Other	F1
MHC-CF-36C-768-80-PSS-1YR	MHC-CF-36C-768-80-PSS-1YR		Annual Maintenance PSS (MHC-CF-36C-768-80)	\$4,409	Each	10%	\$3,968	Other	F1
MHC-CF-HIGH-AF-PSS-1YR	MHC-CF-HIGH-AF-PSS-1YR		Annual Maintenance PSS (MHC-CF-HIGH-AF)	\$5,999	Each	10%	\$5,399	Other	F1
MHC-CL-36C-384-100-PSS-1YR	MHC-CL-36C-384-100-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-384-100)	\$3,777	Each	10%	\$3,399	Other	F1
MHC-CL-36C-384-120-PSS-1YR	MHC-CL-36C-384-120-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-384-120)	\$3,394	Each	10%	\$3,054	Other	F1
MHC-CL-36C-384-40-PSS-1YR	MHC-CL-36C-384-40-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-384-40)	\$3,130	Each	10%	\$2,817	Other	F1
MHC-CL-36C-384-80-PSS-1YR	MHC-CL-36C-384-80-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-384-80)	\$3,620	Each	10%	\$3,258	Other	F1
MHC-CL-36C-576-100-PSS-1YR	MHC-CL-36C-576-100-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-576-100)	\$4,203	Each	10%	\$3,783	Other	F1
MHC-CL-36C-576-120-PSS-1YR	MHC-CL-36C-576-120-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-576-120)	\$3,764	Each	10%	\$3,387	Other	F1
MHC-CL-36C-576-19-PSS-1YR	MHC-CL-36C-576-19-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-576-19)	\$4,178	Each	10%	\$3,760	Other	F1
MHC-CL-36C-576-38-PSS-1YR	MHC-CL-36C-576-38-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-576-38)	\$5,675	Each	10%	\$5,107	Other	F1
MHC-CL-36C-576-40-PSS-1YR	MHC-CL-36C-576-40-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-576-40)	\$3,557	Each	10%	\$3,201	Other	F1
MHC-CL-36C-768-100-PSS-1YR	MHC-CL-36C-768-100-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-768-100)	\$4,589	Each	10%	\$4,130	Other	F1
MHC-CL-36C-768-120-PSS-1YR	MHC-CL-36C-768-120-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-768-120)	\$4,098	Each	10%	\$3,689	Other	F1
MHC-CL-36C-768-19-PSS-1YR	MHC-CL-36C-768-19-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-768-19)	\$4,564	Each	10%	\$4,107	Other	F1
MHC-CL-36C-768-40-PSS-1YR	MHC-CL-36C-768-40-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-768-40)	\$3,943	Each	10%	\$3,549	Other	F1
MHC-CL-36C-768-80-PSS-1YR	MHC-CL-36C-768-80-PSS-1YR		Annual Maintenance PSS (MHC-CL-36C-768-80)	\$4,433	Each	10%	\$3,989	Other	F1
MHC-CL-HIGH-AF-PSS-1YR	MHC-CL-HIGH-AF-PSS-1YR		Annual Maintenance PSS (MHC-CL-HIGH-AF)	\$6,006	Each	10%	\$5,405	Other	F1
MHC-CL-MED-CAP-FD-PSS-1YR	MHC-CL-MED-CAP-FD-PSS-1YR		Annual Maintenance PSS (MHC-CL-MED-CAP-FD)	\$4,023	Each	10%	\$3,621	Other	F1
MHC-CL-MED-CAP-PSS-1YR	MHC-CL-MED-CAP-PSS-1YR		Annual Maintenance PSS (MHC-CL-MED-CAP)	\$4,046	Each	10%	\$3,642	Other	F1
MHC-DOOR-AF-PSS-1YR	MHC-DOOR-AF-PSS-1YR		Annual Maintenance PSS (MHC-DOOR-AF)	\$142	Each	10%	\$128	Other	F1
MHC-DOOR-DELLEMCPSS-1YR	MHC-DOOR-DELLEMCPSS-1YR		Annual Maintenance PSS (MHC-DOOR-DELLEMCP)	\$142	Each	10%	\$128	Other	F1
MHC-DOOR-EMC-PSS-1YR	MHC-DOOR-EMC-PSS-1YR		Annual Maintenance PSS (MHC-DOOR-EMC)	\$142	Each	10%	\$128	Other	F1
MHCFCRC1GBR4J5-PSS-1YR	MHCFCRC1GBR4J5-PSS-1YR		Annual Maintenance PSS (MHCFCRC1GBR4J5)	\$11	Each	10%	\$10	Other	F1
MHC-HIGH-AF-FD-PSS-1YR	MHC-HIGH-AF-FD-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-AF-FD)	\$5,903	Each	10%	\$5,313	Other	F1
MHC-HIGH-AF-NODE-PSS-1YR	MHC-HIGH-AF-NODE-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-AF-NODE)	\$5,919	Each	10%	\$5,327	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MHC-HIGH-AF-UPG-FD-PSS-1YR	MHC-HIGH-AF-UPG-FD-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-AF-UPG-FD)	\$5,935	Each	10%		\$5,342	Other	F1
MHC-HIGH-AF-UPG-PSS-1YR	MHC-HIGH-AF-UPG-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-AF-UPG)	\$5,931	Each	10%		\$5,338	Other	F1
MHC-HIGH-CAP-FD-PSS-1YR	MHC-HIGH-CAP-FD-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-CAP-FD)	\$5,442	Each	10%		\$4,898	Other	F1
MHC-HIGH-CAP-NODE-PSS-1YR	MHC-HIGH-CAP-NODE-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-CAP-NODE)	\$5,462	Each	10%		\$4,916	Other	F1
MHC-HIGH-FD-NO-TPM-PSS-1YR	MHC-HIGH-FD-NO-TPM-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-FD-NO-TPM)	\$5,278	Each	10%		\$4,750	Other	F1
MHC-HIGH-NO-TPM-PSS-1YR	MHC-HIGH-NO-TPM-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-NO-TPM)	\$5,278	Each	10%		\$4,750	Other	F1
MHC-HIGH-UPG-FD-PSS-1YR	MHC-HIGH-UPG-FD-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-UPG-FD)	\$5,477	Each	10%		\$4,929	Other	F1
MHC-HIGH-UPG-PSS-1YR	MHC-HIGH-UPG-PSS-1YR		Annual Maintenance PSS (MHC-HIGH-UPG)	\$5,471	Each	10%		\$4,924	Other	F1
MHC-LOW-AF-FD-PSS-1YR	MHC-LOW-AF-FD-PSS-1YR		Annual Maintenance PSS (MHC-LOW-AF-FD)	\$3,410	Each	10%		\$3,069	Other	F1
MHC-LOW-AF-NODE-PSS-1YR	MHC-LOW-AF-NODE-PSS-1YR		Annual Maintenance PSS (MHC-LOW-AF-NODE)	\$3,425	Each	10%		\$3,083	Other	F1
MHC-LOW-AF-UPG-FD-PSS-1YR	MHC-LOW-AF-UPG-FD-PSS-1YR		Annual Maintenance PSS (MHC-LOW-AF-UPG-FD)	\$3,442	Each	10%		\$3,098	Other	F1
MHC-LOW-AF-UPG-PSS-1YR	MHC-LOW-AF-UPG-PSS-1YR		Annual Maintenance PSS (MHC-LOW-AF-UPG)	\$3,437	Each	10%		\$3,093	Other	F1
MHC-LOW-CABLE-KIT-PSS-1YR	MHC-LOW-CABLE-KIT-PSS-1YR		Annual Maintenance PSS (MHC-LOW-CABLE-KIT)	\$121	Each	10%		\$109	Other	F1
MHC-LOW-CAP-FD-PSS-1YR	MHC-LOW-CAP-FD-PSS-1YR		Annual Maintenance PSS (MHC-LOW-CAP-FD)	\$2,752	Each	10%		\$2,477	Other	F1
MHC-LOW-CAP-NODE-PSS-1YR	MHC-LOW-CAP-NODE-PSS-1YR		Annual Maintenance PSS (MHC-LOW-CAP-NODE)	\$2,773	Each	10%		\$2,495	Other	F1
MHC-LOW-FD-NO-TPM-PSS-1YR	MHC-LOW-FD-NO-TPM-PSS-1YR		Annual Maintenance PSS (MHC-LOW-FD-NO-TPM)	\$2,771	Each	10%		\$2,494	Other	F1
MHC-LOW-NO-TPM-PSS-1YR	MHC-LOW-NO-TPM-PSS-1YR		Annual Maintenance PSS (MHC-LOW-NO-TPM)	\$2,771	Each	10%		\$2,494	Other	F1
MHC-LOW-UPG-FD-PSS-1YR	MHC-LOW-UPG-FD-PSS-1YR		Annual Maintenance PSS (MHC-LOW-UPG-FD)	\$2,787	Each	10%		\$2,508	Other	F1
MHC-LOW-UPG-PSS-1YR	MHC-LOW-UPG-PSS-1YR		Annual Maintenance PSS (MHC-LOW-UPG)	\$2,781	Each	10%		\$2,503	Other	F1
MHCLR100GBSFP-PSS-1YR	MHCLR100GBSFP-PSS-1YR		Annual Maintenance PSS (MHCLR100GBSFP)	\$441	Each	10%		\$397	Other	F1
MHCLR10GBSFP-PSS-1YR	MHCLR10GBSFP-PSS-1YR		Annual Maintenance PSS (MHCLR10GBSFP)	\$17	Each	10%		\$15	Other	F1
MHCLR25GBSFP-PSS-1YR	MHCLR25GBSFP-PSS-1YR		Annual Maintenance PSS (MHCLR25GBSFP)	\$123	Each	10%		\$110	Other	F1
MHC-MED-CAP-FD-PSS-1YR	MHC-MED-CAP-FD-PSS-1YR		Annual Maintenance PSS (MHC-MED-CAP-FD)	\$3,924	Each	10%		\$3,532	Other	F1
MHC-MED-CAP-NODE-PSS-1YR	MHC-MED-CAP-NODE-PSS-1YR		Annual Maintenance PSS (MHC-MED-CAP-NODE)	\$3,945	Each	10%		\$3,550	Other	F1
MHC-MED-FD-NO-TPM-PSS-1YR	MHC-MED-FD-NO-TPM-PSS-1YR		Annual Maintenance PSS (MHC-MED-FD-NO-TPM)	\$4,156	Each	10%		\$3,741	Other	F1
MHC-MED-NO-TPM-PSS-1YR	MHC-MED-NO-TPM-PSS-1YR		Annual Maintenance PSS (MHC-MED-NO-TPM)	\$4,156	Each	10%		\$3,741	Other	F1
MHC-MED-UPG-FD-PSS-1YR	MHC-MED-UPG-FD-PSS-1YR		Annual Maintenance PSS (MHC-MED-UPG-FD)	\$3,959	Each	10%		\$3,563	Other	F1
MHC-MED-UPG-PSS-1YR	MHC-MED-UPG-PSS-1YR		Annual Maintenance PSS (MHC-MED-UPG)	\$3,953	Each	10%		\$3,558	Other	F1
MHC-MGMT-9348FC-FD-PSS-1YR	MHC-MGMT-9348FC-FD-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-9348FC-FD)	\$3,212	Each	10%		\$2,891	Other	F1
MHC-MGMT-AF-FD-PSS-1YR	MHC-MGMT-AF-FD-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-AF-FD)	\$1,059	Each	10%		\$953	Other	F1
MHC-MGMT-FD-NO-TPM-PSS-1YR	MHC-MGMT-FD-NO-TPM-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-FD-NO-TPM)	\$1,059	Each	10%		\$953	Other	F1
MHC-MGMT-NAZ-TPM-PSS-1YR	MHC-MGMT-NAZ-TPM-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-NAZ-TPM)	\$1,059	Each	10%		\$953	Other	F1
MHC-MGMT-NODE-25G-PSS-1YR	MHC-MGMT-NODE-25G-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-NODE-25G)	\$1,059	Each	10%		\$953	Other	F1
MHC-MGMT-NODE-AF-PSS-1YR	MHC-MGMT-NODE-AF-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-NODE-AF)	\$1,059	Each	10%		\$953	Other	F1
MHC-MGMT-NODE-FD-PSS-1YR	MHC-MGMT-NODE-FD-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-NODE-FD)	\$1,059	Each	10%		\$953	Other	F1
MHC-MGMT-NODE-PSS-1YR	MHC-MGMT-NODE-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-NODE)	\$1,059	Each	10%		\$953	Other	F1
MHC-MGMT-NO-TPM-PSS-1YR	MHC-MGMT-NO-TPM-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-NO-TPM)	\$1,059	Each	10%		\$953	Other	F1
MHC-MGMT-S3048-FD-PSS-1YR	MHC-MGMT-S3048-FD-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-S3048-FD)	\$561	Each	10%		\$505	Other	F1
MHC-MGMT-S3048-PSS-1YR	MHC-MGMT-S3048-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-S3048)	\$561	Each	10%		\$505	Other	F1
MHC-MGMT-SWITCH-FD-PSS-1YR	MHC-MGMT-SWITCH-FD-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-SWITCH-FD)	\$1,021	Each	10%		\$919	Other	F1
MHC-MGMT-SWITCH-PSS-1YR	MHC-MGMT-SWITCH-PSS-1YR		Annual Maintenance PSS (MHC-MGMT-SWITCH)	\$1,021	Each	10%		\$919	Other	F1
MHC-MGT-NAZ-TPM-FD-PSS-1YR	MHC-MGT-NAZ-TPM-FD-PSS-1YR		Annual Maintenance PSS (MHC-MGT-NAZ-TPM-FD)	\$1,059	Each	10%		\$953	Other	F1
MHC-PWR-1PH-AUS-PSS-1YR	MHC-PWR-1PH-AUS-PSS-1YR		Annual Maintenance PSS (MHC-PWR-1PH-AUS)	\$146	Each	10%		\$131	Other	F1
MHC-PWR-1PH-INTL-PSS-1YR	MHC-PWR-1PH-INTL-PSS-1YR		Annual Maintenance PSS (MHC-PWR-1PH-INTL)	\$61	Each	10%		\$55	Other	F1
MHC-PWR-1PH-L7-PSS-1YR	MHC-PWR-1PH-L7-PSS-1YR		Annual Maintenance PSS (MHC-PWR-1PH-L7)	\$52	Each	10%		\$47	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MHC-PWR-1PH-RUS-PSS-1YR	MHC-PWR-1PH-RUS-PSS-1YR		Annual Maintenance PSS (MHC-PWR-1PH-RUS)	\$143	Each	10%	\$129	Other	F1
MHC-PWR-1PH-US-PSS-1YR	MHC-PWR-1PH-US-PSS-1YR		Annual Maintenance PSS (MHC-PWR-1PH-US)	\$29	Each	10%	\$26	Other	F1
MHC-PWR-3PH-INTL-PSS-1YR	MHC-PWR-3PH-INTL-PSS-1YR		Annual Maintenance PSS (MHC-PWR-3PH-INTL)	\$181	Each	10%	\$163	Other	F1
MHC-PWR-3PH-RSUS-PSS-1YR	MHC-PWR-3PH-RSUS-PSS-1YR		Annual Maintenance PSS (MHC-PWR-3PH-RSUS)	\$214	Each	10%	\$193	Other	F1
MHC-PWR-3PH-US-PSS-1YR	MHC-PWR-3PH-US-PSS-1YR		Annual Maintenance PSS (MHC-PWR-3PH-US)	\$115	Each	10%	\$104	Other	F1
MHC-PWR-3PWYE-FL1-PSS-1YR	MHC-PWR-3PWYE-FL1-PSS-1YR		Annual Maintenance PSS (MHC-PWR-3PWYE-FL1)	\$44	Each	10%	\$40	Other	F1
MHC-PWR-3PWYE-FL2-PSS-1YR	MHC-PWR-3PWYE-FL2-PSS-1YR		Annual Maintenance PSS (MHC-PWR-3PWYE-FL2)	\$72	Each	10%	\$65	Other	F1
MHC-PWR-3PWYE-INT1-PSS-1YR	MHC-PWR-3PWYE-INT1-PSS-1YR		Annual Maintenance PSS (MHC-PWR-3PWYE-INT1)	\$46	Each	10%	\$41	Other	F1
MHC-PWR-3PWYE-INT2-PSS-1YR	MHC-PWR-3PWYE-INT2-PSS-1YR		Annual Maintenance PSS (MHC-PWR-3PWYE-INT2)	\$119	Each	10%	\$107	Other	F1
MHC-PWR-3PWYE-US-PSS-1YR	MHC-PWR-3PWYE-US-PSS-1YR		Annual Maintenance PSS (MHC-PWR-3PWYE-US)	\$88	Each	10%	\$79	Other	F1
MHC-R840-NAZ-TP-FD-PSS-1YR	MHC-R840-NAZ-TP-FD-PSS-1YR		Annual Maintenance PSS (MHC-R840-NAZ-TP-FD)	\$14,644	Each	10%	\$13,179	Other	F1
MHC-R840-NAZ-TPM-PSS-1YR	MHC-R840-NAZ-TPM-PSS-1YR		Annual Maintenance PSS (MHC-R840-NAZ-TPM)	\$14,644	Each	10%	\$13,179	Other	F1
MHC-R840-NODE-4S-PSS-1YR	MHC-R840-NODE-4S-PSS-1YR		Annual Maintenance PSS (MHC-R840-NODE-4S)	\$14,644	Each	10%	\$13,179	Other	F1
MHC-R840-NODE-FD-PSS-1YR	MHC-R840-NODE-FD-PSS-1YR		Annual Maintenance PSS (MHC-R840-NODE-FD)	\$14,644	Each	10%	\$13,179	Other	F1
MHC-R840-TZL-MI25-PSS-1YR	MHC-R840-TZL-MI25-PSS-1YR		Annual Maintenance PSS (MHC-R840-TZL-MI25)	\$9,004	Each	10%	\$8,104	Other	F1
MHC-R840-V100-FD-PSS-1YR	MHC-R840-V100-FD-PSS-1YR		Annual Maintenance PSS (MHC-R840-V100-FD)	\$15,673	Each	10%	\$14,105	Other	F1
MHC-R840-V100-PSS-1YR	MHC-R840-V100-PSS-1YR		Annual Maintenance PSS (MHC-R840-V100)	\$15,673	Each	10%	\$14,105	Other	F1
MHC-RACK-1PH-AF-PSS-1YR	MHC-RACK-1PH-AF-PSS-1YR		Annual Maintenance PSS (MHC-RACK-1PH-AF)	\$623	Each	10%	\$561	Other	F1
MHC-RACK-1PH-PSS-1YR	MHC-RACK-1PH-PSS-1YR		Annual Maintenance PSS (MHC-RACK-1PH)	\$623	Each	10%	\$561	Other	F1
MHC-RACK-3PH-AF-PSS-1YR	MHC-RACK-3PH-AF-PSS-1YR		Annual Maintenance PSS (MHC-RACK-3PH-AF)	\$825	Each	10%	\$743	Other	F1
MHC-RACK-3PH-DELTA-PSS-1YR	MHC-RACK-3PH-DELTA-PSS-1YR		Annual Maintenance PSS (MHC-RACK-3PH-DELTA)	\$825	Each	10%	\$743	Other	F1
MHC-RACK-3PH-WYE-PSS-1YR	MHC-RACK-3PH-WYE-PSS-1YR		Annual Maintenance PSS (MHC-RACK-3PH-WYE)	\$852	Each	10%	\$767	Other	F1
MHC-RACK-3PWYE-AF-PSS-1YR	MHC-RACK-3PWYE-AF-PSS-1YR		Annual Maintenance PSS (MHC-RACK-3PWYE-AF)	\$852	Each	10%	\$767	Other	F1
MHCSR100GBSFP-PSS-1YR	MHCSR100GBSFP-PSS-1YR		Annual Maintenance PSS (MHCSR100GBSFP)	\$127	Each	10%	\$114	Other	F1
MHCSR100GBSFP-PSS-1YR	MHCSR100GBSFP-PSS-1YR		Annual Maintenance PSS (MHCSR100GBSFP)	\$15	Each	10%	\$13	Other	F1
MHCSR25GBSFP-CISCO-PSS-1YR	MHCSR25GBSFP-CISCO-PSS-1YR		Annual Maintenance PSS (MHCSR25GBSFP-CISCO)	\$250	Each	10%	\$225	Other	F1
MHCSR25GBSFP-PSS-1YR	MHCSR25GBSFP-PSS-1YR		Annual Maintenance PSS (MHCSR25GBSFP)	\$73	Each	10%	\$66	Other	F1
MHC-SRV-CAB-25G-FD-PSS-1YR	MHC-SRV-CAB-25G-FD-PSS-1YR		Annual Maintenance PSS (MHC-SRV-CAB-25G-FD)	\$141	Each	10%	\$127	Other	F1
MHC-SRV-CAB-AF-FD-PSS-1YR	MHC-SRV-CAB-AF-FD-PSS-1YR		Annual Maintenance PSS (MHC-SRV-CAB-AF-FD)	\$141	Each	10%	\$127	Other	F1
MHC-SRV-CAB-AF-PSS-1YR	MHC-SRV-CAB-AF-PSS-1YR		Annual Maintenance PSS (MHC-SRV-CAB-AF)	\$141	Each	10%	\$127	Other	F1
MHC-SRV-CAB-KIT-FD-PSS-1YR	MHC-SRV-CAB-KIT-FD-PSS-1YR		Annual Maintenance PSS (MHC-SRV-CAB-KIT-FD)	\$141	Each	10%	\$127	Other	F1
MHCTACTLR100GBSFP-PSS-1YR	MHCTACTLR100GBSFP-PSS-1YR		Annual Maintenance PSS (MHCTACTLR100GBSFP)	\$802	Each	10%	\$721	Other	F1
MHCTACTLR100GBSFP-PSS-1YR	MHCTACTLR100GBSFP-PSS-1YR		Annual Maintenance PSS (MHCTACTLR100GBSFP)	\$31	Each	10%	\$27	Other	F1
MHCTACTLR25GBSFP-PSS-1YR	MHCTACTLR25GBSFP-PSS-1YR		Annual Maintenance PSS (MHCTACTLR25GBSFP)	\$223	Each	10%	\$201	Other	F1
MHCTACTSR100GBSFP-PSS-1YR	MHCTACTSR100GBSFP-PSS-1YR		Annual Maintenance PSS (MHCTACTSR100GBSFP)	\$231	Each	10%	\$207	Other	F1
MHCTACTSR100GBSFP-PSS-1YR	MHCTACTSR100GBSFP-PSS-1YR		Annual Maintenance PSS (MHCTACTSR100GBSFP)	\$27	Each	10%	\$24	Other	F1
MHCTACTSR25GBSFP-PSS-1YR	MHCTACTSR25GBSFP-PSS-1YR		Annual Maintenance PSS (MHCTACTSR25GBSFP)	\$133	Each	10%	\$120	Other	F1
MHC-TOR-93180YC-FD-PSS-1YR	MHC-TOR-93180YC-FD-PSS-1YR		Annual Maintenance PSS (MHC-TOR-93180YC-FD)	\$5,876	Each	10%	\$5,288	Other	F1
MHC-TOR-AF-KIT-FD-PSS-1YR	MHC-TOR-AF-KIT-FD-PSS-1YR		Annual Maintenance PSS (MHC-TOR-AF-KIT-FD)	\$263	Each	10%	\$237	Other	F1
MHC-TOR-CISCO-KIT-PSS-1YR	MHC-TOR-CISCO-KIT-PSS-1YR		Annual Maintenance PSS (MHC-TOR-CISCO-KIT)	\$172	Each	10%	\$155	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column J) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
MHC-TOR-KIT-FD-PSS-1YR	MHC-TOR-KIT-FD-PSS-1YR		Annual Maintenance PSS (MHC-TOR-KIT-FD)	\$263	Each	10%	\$237	Other	F1
MHC-TOR-S5048-FD-PSS-1YR	MHC-TOR-S5048-FD-PSS-1YR		Annual Maintenance PSS (MHC-TOR-S5048-FD)	\$2,862	Each	10%	\$2,575	Other	F1
MHC-TOR-S5048-PSS-1YR	MHC-TOR-S5048-PSS-1YR		Annual Maintenance PSS (MHC-TOR-S5048)	\$2,862	Each	10%	\$2,575	Other	F1
MHC-TOR-SWITCH-FD-PSS-1YR	MHC-TOR-SWITCH-FD-PSS-1YR		Annual Maintenance PSS (MHC-TOR-SWITCH-FD)	\$1,963	Each	10%	\$1,766	Other	F1
MHC-TOR-SWITCH-PSS-1YR	MHC-TOR-SWITCH-PSS-1YR		Annual Maintenance PSS (MHC-TOR-SWITCH)	\$1,963	Each	10%	\$1,766	Other	F1
MHC-TW-R640-HIGH-PSS-1YR	MHC-TW-R640-HIGH-PSS-1YR		Annual Maintenance PSS (MHC-TW-R640-HIGH)	\$33,728	Each	10%	\$30,355	Other	F1
MHC-TW-R640-LOW-PSS-1YR	MHC-TW-R640-LOW-PSS-1YR		Annual Maintenance PSS (MHC-TW-R640-LOW)	\$24,711	Each	10%	\$22,240	Other	F1
MHC-TW-R640-MGMT-PSS-1YR	MHC-TW-R640-MGMT-PSS-1YR		Annual Maintenance PSS (MHC-TW-R640-MGMT)	\$17,866	Each	10%	\$16,079	Other	F1
MHC-TZL-MGMT-NODE-PSS-1YR	MHC-TZL-MGMT-NODE-PSS-1YR		Annual Maintenance PSS (MHC-TZL-MGMT-NODE)	\$1,491	Each	10%	\$1,342	Other	F1
MHC-UP-CABLE-KIT-PSS-1YR	MHC-UP-CABLE-KIT-PSS-1YR		Annual Maintenance PSS (MHC-UP-CABLE-KIT)	\$121	Each	10%	\$109	Other	F1
ML4103001B-PSS-1YR	ML4103001B-PSS-1YR		Annual Maintenance PSS (ML4103001B)	\$146	Each	10%	\$132	Other	F1
ML4103001BTU-PSS-1YR	ML4103001BTU-PSS-1YR		Annual Maintenance PSS (ML4103001BTU)	\$153	Each	10%	\$138	Other	F1
ML4103001BU-PSS-1YR	ML4103001BU-PSS-1YR		Annual Maintenance PSS (ML4103001BU)	\$153	Each	10%	\$138	Other	F1
ML4103001C-PSS-1YR	ML4103001C-PSS-1YR		Annual Maintenance PSS (ML4103001C)	\$146	Each	10%	\$132	Other	F1
ML4103001CTU-PSS-1YR	ML4103001CTU-PSS-1YR		Annual Maintenance PSS (ML4103001CTU)	\$153	Each	10%	\$138	Other	F1
ML4103001CU-PSS-1YR	ML4103001CU-PSS-1YR		Annual Maintenance PSS (ML4103001CU)	\$153	Each	10%	\$138	Other	F1
ML4106001B-PSS-1YR	ML4106001B-PSS-1YR		Annual Maintenance PSS (ML4106001B)	\$253	Each	10%	\$228	Other	F1
ML4106001BTU-PSS-1YR	ML4106001BTU-PSS-1YR		Annual Maintenance PSS (ML4106001BTU)	\$265	Each	10%	\$239	Other	F1
ML4106001BU-PSS-1YR	ML4106001BU-PSS-1YR		Annual Maintenance PSS (ML4106001BU)	\$265	Each	10%	\$239	Other	F1
ML4106001C-PSS-1YR	ML4106001C-PSS-1YR		Annual Maintenance PSS (ML4106001C)	\$253	Each	10%	\$228	Other	F1
ML4106001CTU-PSS-1YR	ML4106001CTU-PSS-1YR		Annual Maintenance PSS (ML4106001CTU)	\$265	Each	10%	\$239	Other	F1
ML4106001CU-PSS-1YR	ML4106001CU-PSS-1YR		Annual Maintenance PSS (ML4106001CU)	\$265	Each	10%	\$239	Other	F1
ML4109001B-PSS-1YR	ML4109001B-PSS-1YR		Annual Maintenance PSS (ML4109001B)	\$333	Each	10%	\$300	Other	F1
ML4109001BTU-PSS-1YR	ML4109001BTU-PSS-1YR		Annual Maintenance PSS (ML4109001BTU)	\$349	Each	10%	\$314	Other	F1
ML4109001BU-PSS-1YR	ML4109001BU-PSS-1YR		Annual Maintenance PSS (ML4109001BU)	\$349	Each	10%	\$314	Other	F1
ML4109001C-PSS-1YR	ML4109001C-PSS-1YR		Annual Maintenance PSS (ML4109001C)	\$333	Each	10%	\$300	Other	F1
ML4109001CTU-PSS-1YR	ML4109001CTU-PSS-1YR		Annual Maintenance PSS (ML4109001CTU)	\$349	Each	10%	\$314	Other	F1
ML4109001CU-PSS-1YR	ML4109001CU-PSS-1YR		Annual Maintenance PSS (ML4109001CU)	\$349	Each	10%	\$314	Other	F1
ML4151461B-PSS-1YR	ML4151461B-PSS-1YR		Annual Maintenance PSS (ML4151461B)	\$258	Each	10%	\$232	Other	F1
ML4151461BTU-PSS-1YR	ML4151461BTU-PSS-1YR		Annual Maintenance PSS (ML4151461BTU)	\$269	Each	10%	\$243	Other	F1
ML4151461BU-PSS-1YR	ML4151461BU-PSS-1YR		Annual Maintenance PSS (ML4151461BU)	\$269	Each	10%	\$243	Other	F1
ML4151461C-PSS-1YR	ML4151461C-PSS-1YR		Annual Maintenance PSS (ML4151461C)	\$258	Each	10%	\$232	Other	F1
ML4151461CTU-PSS-1YR	ML4151461CTU-PSS-1YR		Annual Maintenance PSS (ML4151461CTU)	\$269	Each	10%	\$243	Other	F1
ML4151461CU-PSS-1YR	ML4151461CU-PSS-1YR		Annual Maintenance PSS (ML4151461CU)	\$269	Each	10%	\$243	Other	F1
ML4153001B-PSS-1YR	ML4153001B-PSS-1YR		Annual Maintenance PSS (ML4153001B)	\$377	Each	10%	\$339	Other	F1
ML4153001BTU-PSS-1YR	ML4153001BTU-PSS-1YR		Annual Maintenance PSS (ML4153001BTU)	\$394	Each	10%	\$355	Other	F1
ML4153001BU-PSS-1YR	ML4153001BU-PSS-1YR		Annual Maintenance PSS (ML4153001BU)	\$394	Each	10%	\$355	Other	F1
ML4153001C-PSS-1YR	ML4153001C-PSS-1YR		Annual Maintenance PSS (ML4153001C)	\$377	Each	10%	\$339	Other	F1
ML4153001CTU-PSS-1YR	ML4153001CTU-PSS-1YR		Annual Maintenance PSS (ML4153001CTU)	\$394	Each	10%	\$355	Other	F1
ML4153001CU-PSS-1YR	ML4153001CU-PSS-1YR		Annual Maintenance PSS (ML4153001CU)	\$394	Each	10%	\$355	Other	F1
ML47210001B-PSS-1YR	ML47210001B-PSS-1YR		Annual Maintenance PSS (ML47210001B)	\$277	Each	10%	\$249	Other	F1



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ML47210001BTU-PSS-1YR	ML47210001BTU-PSS-1YR	Annual Maintenance PSS (ML47210001BTU)		\$290	Each	10%	\$261	Other	F1
ML47210001BU-PSS-1YR	ML47210001BU-PSS-1YR	Annual Maintenance PSS (ML47210001BU)		\$290	Each	10%	\$261	Other	F1
ML47210001C-PSS-1YR	ML47210001C-PSS-1YR	Annual Maintenance PSS (ML47210001C)		\$277	Each	10%	\$249	Other	F1
ML47210001CTU-PSS-1YR	ML47210001CTU-PSS-1YR	Annual Maintenance PSS (ML47210001CTU)		\$290	Each	10%	\$261	Other	F1
ML47210001CU-PSS-1YR	ML47210001CU-PSS-1YR	Annual Maintenance PSS (ML47210001CU)		\$290	Each	10%	\$261	Other	F1
ML4F11001B-PSS-1YR	ML4F11001B-PSS-1YR	Annual Maintenance PSS (ML4F11001B)		\$553	Each	10%	\$498	Other	F1
ML4F11001BTU-PSS-1YR	ML4F11001BTU-PSS-1YR	Annual Maintenance PSS (ML4F11001BTU)		\$569	Each	10%	\$512	Other	F1
ML4F11001BU-PSS-1YR	ML4F11001BU-PSS-1YR	Annual Maintenance PSS (ML4F11001BU)		\$569	Each	10%	\$512	Other	F1
ML4F11001C-PSS-1YR	ML4F11001C-PSS-1YR	Annual Maintenance PSS (ML4F11001C)		\$553	Each	10%	\$498	Other	F1
ML4F11001CTU-PSS-1YR	ML4F11001CTU-PSS-1YR	Annual Maintenance PSS (ML4F11001CTU)		\$569	Each	10%	\$512	Other	F1
ML4F11001CU-PSS-1YR	ML4F11001CU-PSS-1YR	Annual Maintenance PSS (ML4F11001CU)		\$569	Each	10%	\$512	Other	F1
ML4F11002BFP-PSS-1YR	ML4F11002BFP-PSS-1YR	Annual Maintenance PSS (ML4F11002BFP)		\$1,102	Each	10%	\$991	Other	F1
ML4F11002CFP-PSS-1YR	ML4F11002CFP-PSS-1YR	Annual Maintenance PSS (ML4F11002CFP)		\$1,102	Each	10%	\$991	Other	F1
ML4F12001B-PSS-1YR	ML4F12001B-PSS-1YR	Annual Maintenance PSS (ML4F12001B)		\$980	Each	10%	\$882	Other	F1
ML4F12001BTU-PSS-1YR	ML4F12001BTU-PSS-1YR	Annual Maintenance PSS (ML4F12001BTU)		\$1,026	Each	10%	\$924	Other	F1
ML4F12001BU-PSS-1YR	ML4F12001BU-PSS-1YR	Annual Maintenance PSS (ML4F12001BU)		\$1,026	Each	10%	\$924	Other	F1
ML4F12001C-PSS-1YR	ML4F12001C-PSS-1YR	Annual Maintenance PSS (ML4F12001C)		\$980	Each	10%	\$882	Other	F1
ML4F12001CTU-PSS-1YR	ML4F12001CTU-PSS-1YR	Annual Maintenance PSS (ML4F12001CTU)		\$1,026	Each	10%	\$924	Other	F1
ML4F12001CU-PSS-1YR	ML4F12001CU-PSS-1YR	Annual Maintenance PSS (ML4F12001CU)		\$1,026	Each	10%	\$924	Other	F1
ML4F12002BFP-PSS-1YR	ML4F12002BFP-PSS-1YR	Annual Maintenance PSS (ML4F12002BFP)		\$2,097	Each	10%	\$1,887	Other	F1
ML4F12002CFP-PSS-1YR	ML4F12002CFP-PSS-1YR	Annual Maintenance PSS (ML4F12002CFP)		\$2,097	Each	10%	\$1,887	Other	F1
ML4F14001B-PSS-1YR	ML4F14001B-PSS-1YR	Annual Maintenance PSS (ML4F14001B)		\$1,860	Each	10%	\$1,674	Other	F1
ML4F14001BTU-PSS-1YR	ML4F14001BTU-PSS-1YR	Annual Maintenance PSS (ML4F14001BTU)		\$1,946	Each	10%	\$1,751	Other	F1
ML4F14001BU-PSS-1YR	ML4F14001BU-PSS-1YR	Annual Maintenance PSS (ML4F14001BU)		\$1,946	Each	10%	\$1,751	Other	F1
ML4F14001C-PSS-1YR	ML4F14001C-PSS-1YR	Annual Maintenance PSS (ML4F14001C)		\$1,860	Each	10%	\$1,674	Other	F1
ML4F14001CTU-PSS-1YR	ML4F14001CTU-PSS-1YR	Annual Maintenance PSS (ML4F14001CTU)		\$1,946	Each	10%	\$1,751	Other	F1
ML4F14001CU-PSS-1YR	ML4F14001CU-PSS-1YR	Annual Maintenance PSS (ML4F14001CU)		\$1,946	Each	10%	\$1,751	Other	F1
ML4F14002BFP-PSS-1YR	ML4F14002BFP-PSS-1YR	Annual Maintenance PSS (ML4F14002BFP)		\$3,975	Each	10%	\$3,577	Other	F1
ML4F14002CFP-PSS-1YR	ML4F14002CFP-PSS-1YR	Annual Maintenance PSS (ML4F14002CFP)		\$3,975	Each	10%	\$3,577	Other	F1
MP-1620M-EN-PSS-1YR	MP-1620M-EN-PSS-1YR	Annual Maintenance PSS (MP-1620M-EN)		\$3,000	Each	10%	\$2,700	Other	F1
MP-1620M-IF-PSS-1YR	MP-1620M-IF-PSS-1YR	Annual Maintenance PSS (MP-1620M-IF)		\$1,740	Each	10%	\$1,566	Other	F1
MP-1620M-MGR-PSS-1YR	MP-1620M-MGR-PSS-1YR	Annual Maintenance PSS (MP-1620M-MGR)		\$1,340	Each	10%	\$1,206	Other	F1
MP-1620M-PSS-1YR	MP-1620M-PSS-1YR	Annual Maintenance PSS (MP-1620M)		\$812	Each	10%	\$731	Other	F1
MP-2211-PSS-1YR	MP-2211-PSS-1YR	Annual Maintenance PSS (MP-2211)		\$3,031	Each	10%	\$2,728	Other	F1
MP-2212-PSS-1YR	MP-2212-PSS-1YR	Annual Maintenance PSS (MP-2212)		\$3,031	Each	10%	\$2,728	Other	F1
MP-2213-PSS-1YR	MP-2213-PSS-1YR	Annual Maintenance PSS (MP-2213)		\$3,031	Each	10%	\$2,728	Other	F1
MP-2214-PSS-1YR	MP-2214-PSS-1YR	Annual Maintenance PSS (MP-2214)		\$3,031	Each	10%	\$2,728	Other	F1
MP-2640M-PSS-1YR	MP-2640M-PSS-1YR	Annual Maintenance PSS (MP-2640M)		\$3,227	Each	10%	\$2,904	Other	F1
MP7500B-FCIP-CF-PSS-1YR	MP7500B-FCIP-CF-PSS-1YR	Annual Maintenance PSS (MP7500B-FCIP-CF)		\$2,900	Each	10%	\$2,610	Other	F1
MP7500B-FCIP-PSS-1YR	MP7500B-FCIP-PSS-1YR	Annual Maintenance PSS (MP7500B-FCIP)		\$2,900	Each	10%	\$2,610	Other	F1
MP7500B-FW-CF-PSS-1YR	MP7500B-FW-CF-PSS-1YR	Annual Maintenance PSS (MP7500B-FW-CF)		\$780	Each	10%	\$702	Other	F1
MP7500B-FW-PSS-1YR	MP7500B-FW-PSS-1YR	Annual Maintenance PSS (MP7500B-FW)		\$780	Each	10%	\$702	Other	F1
MP7500B-PM-CF-PSS-1YR	MP7500B-PM-CF-PSS-1YR	Annual Maintenance PSS (MP7500B-PM-CF)		\$880	Each	10%	\$792	Other	F1
MP7500B-PM-PSS-1YR	MP7500B-PM-PSS-1YR	Annual Maintenance PSS (MP7500B-PM)		\$880	Each	10%	\$792	Other	F1
MP-7500B-PSS-1YR	MP-7500B-PSS-1YR	Annual Maintenance PSS (MP-7500B)		\$2,723	Each	10%	\$2,451	Other	F1
MP7500B-TR-CF-PSS-1YR	MP7500B-TR-CF-PSS-1YR	Annual Maintenance PSS (MP7500B-TR-CF)		\$1,100	Each	10%	\$990	Other	F1
MP7500B-TR-PSS-1YR	MP7500B-TR-PSS-1YR	Annual Maintenance PSS (MP7500B-TR)		\$1,100	Each	10%	\$990	Other	F1
MP7500-CU-PSS-1YR	MP7500-CU-PSS-1YR	Annual Maintenance PSS (MP7500-CU)		\$1,411	Each	10%	\$1,270	Other	F1
MP-7800B-ADVX-CF-PSS-1YR	MP-7800B-ADVX-CF-PSS-1YR	Annual Maintenance PSS (MP-7800B-ADVX-CF)		\$1,901	Each	10%	\$1,711	Other	F1
MP-7800B-ADVX-PSS-1YR	MP-7800B-ADVX-PSS-1YR	Annual Maintenance PSS (MP-7800B-ADVX)		\$1,901	Each	10%	\$1,711	Other	F1
MP-7800B-AN-CF-PSS-1YR	MP-7800B-AN-CF-PSS-1YR	Annual Maintenance PSS (MP-7800B-AN-CF)		\$843	Each	10%	\$759	Other	F1
MP-7800B-AN-PSS-1YR	MP-7800B-AN-PSS-1YR	Annual Maintenance PSS (MP-7800B-AN)		\$843	Each	10%	\$759	Other	F1
MP-7800B-ENT-CF-PSS-1YR	MP-7800B-ENT-CF-PSS-1YR	Annual Maintenance PSS (MP-7800B-ENT-CF)		\$2,313	Each	10%	\$2,082	Other	F1
MP7800B-ENTFC-PSS-1YR	MP7800B-ENTFC-PSS-1YR	Annual Maintenance PSS (MP7800B-ENTFC)		\$2,878	Each	10%	\$2,591	Other	F1
MP-7800B-ENT-PSS-1YR	MP-7800B-ENT-PSS-1YR	Annual Maintenance PSS (MP-7800B-ENT)		\$2,313	Each	10%	\$2,082	Other	F1
MP-7800B-FIC-CF-PSS-1YR	MP-7800B-FIC-CF-PSS-1YR	Annual Maintenance PSS (MP-7800B-FIC-CF)		\$1,039	Each	10%	\$935	Other	F1
MP-7800B-FIC-PSS-1YR	MP-7800B-FIC-PSS-1YR	Annual Maintenance PSS (MP-7800B-FIC)		\$1,039	Each	10%	\$935	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MP-7800B-FV-CF-PSS-1YR	MP-7800B-FV-CF-PSS-1YR		Annual Maintenance PSS (MP-7800B-FV-CF)	\$1,164	Each	10%	\$1,048	Other	F1
MP-7800B-FV-PSS-1YR	MP-7800B-FV-PSS-1YR		Annual Maintenance PSS (MP-7800B-FV)	\$1,164	Each	10%	\$1,048	Other	F1
MP-7800B-FW-CF-PSS-1YR	MP-7800B-FW-CF-PSS-1YR		Annual Maintenance PSS (MP-7800B-FW-CF)	\$510	Each	10%	\$459	Other	F1
MP-7800B-FW-PSS-1YR	MP-7800B-FW-PSS-1YR		Annual Maintenance PSS (MP-7800B-FW)	\$510	Each	10%	\$459	Other	F1
MP-7800B-IR-CF-PSS-1YR	MP-7800B-IR-CF-PSS-1YR		Annual Maintenance PSS (MP-7800B-IR-CF)	\$2,470	Each	10%	\$2,223	Other	F1
MP-7800B-IR-PSS-1YR	MP-7800B-IR-PSS-1YR		Annual Maintenance PSS (MP-7800B-IR)	\$2,470	Each	10%	\$2,223	Other	F1
MP-7800B-PM-CF-PSS-1YR	MP-7800B-PM-CF-PSS-1YR		Annual Maintenance PSS (MP-7800B-PM-CF)	\$569	Each	10%	\$512	Other	F1
MP-7800B-PM-PSS-1YR	MP-7800B-PM-PSS-1YR		Annual Maintenance PSS (MP-7800B-PM)	\$569	Each	10%	\$512	Other	F1
MP-7800B-PSS-1YR	MP-7800B-PSS-1YR		Annual Maintenance PSS (MP-7800B)	\$958	Each	10%	\$862	Other	F1
MP-7800B-SAO-CF-PSS-1YR	MP-7800B-SAO-CF-PSS-1YR		Annual Maintenance PSS (MP-7800B-SAO-CF)	\$275	Each	10%	\$248	Other	F1
MP-7800B-SAO-PSS-1YR	MP-7800B-SAO-PSS-1YR		Annual Maintenance PSS (MP-7800B-SAO)	\$275	Each	10%	\$248	Other	F1
MP-7800B-TR-CF-PSS-1YR	MP-7800B-TR-CF-PSS-1YR		Annual Maintenance PSS (MP-7800B-TR-CF)	\$843	Each	10%	\$759	Other	F1
MP-7800B-TR-PSS-1YR	MP-7800B-TR-PSS-1YR		Annual Maintenance PSS (MP-7800B-TR)	\$843	Each	10%	\$759	Other	F1
MP-7800B-XF-CF-PSS-1YR	MP-7800B-XF-CF-PSS-1YR		Annual Maintenance PSS (MP-7800B-XF-CF)	\$569	Each	10%	\$512	Other	F1
MP-7800B-XF-PSS-1YR	MP-7800B-XF-PSS-1YR		Annual Maintenance PSS (MP-7800B-XF)	\$569	Each	10%	\$512	Other	F1
MP-7810B-8PODKIT-PSS-1YR	MP-7810B-8PODKIT-PSS-1YR		Annual Maintenance PSS (MP-7810B-8PODKIT)	\$3,641	Each	10%	\$3,277	Other	F1
MP-7810B-EP-PSS-1YR	MP-7810B-EP-PSS-1YR		Annual Maintenance PSS (MP-7810B-EP)	\$4,932	Each	10%	\$4,438	Other	F1
MP-7810B-PSS-1YR	MP-7810B-PSS-1YR		Annual Maintenance PSS (MP-7810B)	\$1,313	Each	10%	\$1,181	Other	F1
MP-7840B-CU-CF-PSS-1YR	MP-7840B-CU-CF-PSS-1YR		Annual Maintenance PSS (MP-7840B-CU-CF)	\$1,560	Each	10%	\$1,404	Other	F1
MP-7840B-CU-PSS-1YR	MP-7840B-CU-PSS-1YR		Annual Maintenance PSS (MP-7840B-CU)	\$1,560	Each	10%	\$1,404	Other	F1
MP-7840B-IR-CF-PSS-1YR	MP-7840B-IR-CF-PSS-1YR		Annual Maintenance PSS (MP-7840B-IR-CF)	\$3,540	Each	10%	\$3,186	Other	F1
MP-7840B-IR-PSS-1YR	MP-7840B-IR-PSS-1YR		Annual Maintenance PSS (MP-7840B-IR)	\$3,540	Each	10%	\$3,186	Other	F1
MP-7840B-PSS-1YR	MP-7840B-PSS-1YR		Annual Maintenance PSS (MP-7840B)	\$6,126	Each	10%	\$5,514	Other	F1
MP-7840B-WU1-CF-PSS-1YR	MP-7840B-WU1-CF-PSS-1YR		Annual Maintenance PSS (MP-7840B-WU1-CF)	\$7,316	Each	10%	\$6,584	Other	F1
MP-7840B-WU1-PSS-1YR	MP-7840B-WU1-PSS-1YR		Annual Maintenance PSS (MP-7840B-WU1)	\$7,316	Each	10%	\$6,584	Other	F1
MP-7840B-WU2-CF-PSS-1YR	MP-7840B-WU2-CF-PSS-1YR		Annual Maintenance PSS (MP-7840B-WU2-CF)	\$11,806	Each	10%	\$10,625	Other	F1
MP-7840B-WU2-PSS-1YR	MP-7840B-WU2-PSS-1YR		Annual Maintenance PSS (MP-7840B-WU2)	\$11,806	Each	10%	\$10,625	Other	F1
MP-8000B-FW-CF-PSS-1YR	MP-8000B-FW-CF-PSS-1YR		Annual Maintenance PSS (MP-8000B-FW-CF)	\$820	Each	10%	\$738	Other	F1
MP-8000B-FW-PSS-1YR	MP-8000B-FW-PSS-1YR		Annual Maintenance PSS (MP-8000B-FW)	\$820	Each	10%	\$738	Other	F1
MP-8000B-PM-CF-PSS-1YR	MP-8000B-PM-CF-PSS-1YR		Annual Maintenance PSS (MP-8000B-PM-CF)	\$900	Each	10%	\$810	Other	F1
MP-8000B-PM-PSS-1YR	MP-8000B-PM-PSS-1YR		Annual Maintenance PSS (MP-8000B-PM)	\$900	Each	10%	\$810	Other	F1
MP-8000B-PSS-1YR	MP-8000B-PSS-1YR		Annual Maintenance PSS (MP-8000B)	\$2,485	Each	10%	\$2,237	Other	F1
MP-8000B-TR-CF-PSS-1YR	MP-8000B-TR-CF-PSS-1YR		Annual Maintenance PSS (MP-8000B-TR-CF)	\$1,140	Each	10%	\$1,026	Other	F1
MP-8000B-TR-PSS-1YR	MP-8000B-TR-PSS-1YR		Annual Maintenance PSS (MP-8000B-TR)	\$1,140	Each	10%	\$1,026	Other	F1
MP-CWDM-2114-PSS-1YR	MP-CWDM-2114-PSS-1YR		Annual Maintenance PSS (MP-CWDM-2114)	\$18,767	Each	10%	\$16,890	Other	F1
MP-CWDM-2118-PSS-1YR	MP-CWDM-2118-PSS-1YR		Annual Maintenance PSS (MP-CWDM-2118)	\$30,891	Each	10%	\$27,802	Other	F1
MP-CWDM-2215-PSS-1YR	MP-CWDM-2215-PSS-1YR		Annual Maintenance PSS (MP-CWDM-2215)	\$3,031	Each	10%	\$2,728	Other	F1
MP-CWDM-2216-PSS-1YR	MP-CWDM-2216-PSS-1YR		Annual Maintenance PSS (MP-CWDM-2216)	\$3,031	Each	10%	\$2,728	Other	F1
MP-CWDM-2217-PSS-1YR	MP-CWDM-2217-PSS-1YR		Annual Maintenance PSS (MP-CWDM-2217)	\$3,031	Each	10%	\$2,728	Other	F1
MP-CWDM-2218-PSS-1YR	MP-CWDM-2218-PSS-1YR		Annual Maintenance PSS (MP-CWDM-2218)	\$3,031	Each	10%	\$2,728	Other	F1
MP-CWDM-2220-PSS-1YR	MP-CWDM-2220-PSS-1YR		Annual Maintenance PSS (MP-CWDM-2220)	\$3,171	Each	10%	\$2,854	Other	F1
MP-CWDM-2229-PSS-1YR	MP-CWDM-2229-PSS-1YR		Annual Maintenance PSS (MP-CWDM-2229)	\$147	Each	10%	\$132	Other	F1
MP-CWDM-2230-PSS-1YR	MP-CWDM-2230-PSS-1YR		Annual Maintenance PSS (MP-CWDM-2230)	\$112	Each	10%	\$101	Other	F1
MPFS-CPU-T1-PSS-1YR	MPFS-CPU-T1-PSS-1YR		Annual Maintenance PSS (MPFS-CPU-T1)	\$300	Each	10%	\$270	Other	F1
MPFS-CPU-T2-PSS-1YR	MPFS-CPU-T2-PSS-1YR		Annual Maintenance PSS (MPFS-CPU-T2)	\$220	Each	10%	\$198	Other	F1
MPFS-CPU-T3-PSS-1YR	MPFS-CPU-T3-PSS-1YR		Annual Maintenance PSS (MPFS-CPU-T3)	\$150	Each	10%	\$135	Other	F1
MPFSI-CPU-T10-PSS-1YR	MPFSI-CPU-T10-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T10)	\$17	Each	10%	\$15	Other	F1
MPFSI-CPU-T11-PSS-1YR	MPFSI-CPU-T11-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T11)	\$15	Each	10%	\$14	Other	F1
MPFSI-CPU-T12-PSS-1YR	MPFSI-CPU-T12-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T12)	\$14	Each	10%	\$12	Other	F1
MPFSI-CPU-T1-PSS-1YR	MPFSI-CPU-T1-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T1)	\$100	Each	10%	\$90	Other	F1
MPFSI-CPU-T2-PSS-1YR	MPFSI-CPU-T2-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T2)	\$50	Each	10%	\$45	Other	F1
MPFSI-CPU-T3-PSS-1YR	MPFSI-CPU-T3-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T3)	\$38	Each	10%	\$34	Other	F1
MPFSI-CPU-T4-PSS-1YR	MPFSI-CPU-T4-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T4)	\$32	Each	10%	\$29	Other	F1
MPFSI-CPU-T5-PSS-1YR	MPFSI-CPU-T5-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T5)	\$29	Each	10%	\$26	Other	F1
MPFSI-CPU-T6-PSS-1YR	MPFSI-CPU-T6-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T6)	\$26	Each	10%	\$23	Other	F1
MPFSI-CPU-T7-PSS-1YR	MPFSI-CPU-T7-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T7)	\$23	Each	10%	\$21	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
MPFSI-CPU-T8-PSS-1YR	MPFSI-CPU-T8-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T8)	\$21	Each	10%	\$19	Other	F1
MPFSI-CPU-T9-PSS-1YR	MPFSI-CPU-T9-PSS-1YR		Annual Maintenance PSS (MPFSI-CPU-T9)	\$19	Each	10%	\$17	Other	F1
MPFS-LNXDEP-PSS-1YR	MPFS-LNXDEP-PSS-1YR		Annual Maintenance PSS (MPFS-LNXDEP)	\$1,440	Each	10%	\$1,296	Other	F1
MPFS-LNXENT-PSS-1YR	MPFS-LNXENT-PSS-1YR		Annual Maintenance PSS (MPFS-LNXENT)	\$2,376	Each	10%	\$2,138	Other	F1
MPFS-LNXWG-PSS-1YR	MPFS-LNXWG-PSS-1YR		Annual Maintenance PSS (MPFS-LNXWG)	\$720	Each	10%	\$648	Other	F1
MPFS-NTDEP-PSS-1YR	MPFS-NTDEP-PSS-1YR		Annual Maintenance PSS (MPFS-NTDEP)	\$1,440	Each	10%	\$1,296	Other	F1
MPFS-NTENT-PSS-1YR	MPFS-NTENT-PSS-1YR		Annual Maintenance PSS (MPFS-NTENT)	\$2,376	Each	10%	\$2,138	Other	F1
MPFS-NTWG-PSS-1YR	MPFS-NTWG-PSS-1YR		Annual Maintenance PSS (MPFS-NTWG)	\$720	Each	10%	\$648	Other	F1
MPFS-UNXDEP-PSS-1YR	MPFS-UNXDEP-PSS-1YR		Annual Maintenance PSS (MPFS-UNXDEP)	\$2,880	Each	10%	\$2,592	Other	F1
MPFS-UNXENT-PSS-1YR	MPFS-UNXENT-PSS-1YR		Annual Maintenance PSS (MPFS-UNXENT)	\$4,766	Each	10%	\$4,289	Other	F1
MPFS-UNXGLO-PSS-1YR	MPFS-UNXGLO-PSS-1YR		Annual Maintenance PSS (MPFS-UNXGLO)	\$6,148	Each	10%	\$5,533	Other	F1
MPFS-UNXWG-PSS-1YR	MPFS-UNXWG-PSS-1YR		Annual Maintenance PSS (MPFS-UNXWG)	\$1,440	Each	10%	\$1,296	Other	F1
MPKG-CAPM-T01-PSS-1YR	MPKG-CAPM-T01-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T01)	\$1,668	Each	10%	\$1,501	Other	F1
MPKG-CAPM-T02-PSS-1YR	MPKG-CAPM-T02-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T02)	\$1,435	Each	10%	\$1,292	Other	F1
MPKG-CAPM-T03-PSS-1YR	MPKG-CAPM-T03-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T03)	\$1,183	Each	10%	\$1,064	Other	F1
MPKG-CAPM-T04-PSS-1YR	MPKG-CAPM-T04-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T04)	\$993	Each	10%	\$893	Other	F1
MPKG-CAPM-T05-PSS-1YR	MPKG-CAPM-T05-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T05)	\$858	Each	10%	\$772	Other	F1
MPKG-CAPM-T06-PSS-1YR	MPKG-CAPM-T06-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T06)	\$723	Each	10%	\$650	Other	F1
MPKG-CAPM-T07-PSS-1YR	MPKG-CAPM-T07-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T07)	\$628	Each	10%	\$565	Other	F1
MPKG-CAPM-T08-PSS-1YR	MPKG-CAPM-T08-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T08)	\$528	Each	10%	\$475	Other	F1
MPKG-CAPM-T09-PSS-1YR	MPKG-CAPM-T09-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T09)	\$453	Each	10%	\$407	Other	F1
MPKG-CAPM-T10-PSS-1YR	MPKG-CAPM-T10-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T10)	\$395	Each	10%	\$356	Other	F1
MPKG-CAPM-T11-PSS-1YR	MPKG-CAPM-T11-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T11)	\$333	Each	10%	\$299	Other	F1
MPKG-CAPM-T12-PSS-1YR	MPKG-CAPM-T12-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T12)	\$293	Each	10%	\$263	Other	F1
MPKG-CAPM-T13-PSS-1YR	MPKG-CAPM-T13-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T13)	\$245	Each	10%	\$221	Other	F1
MPKG-CAPM-T14-PSS-1YR	MPKG-CAPM-T14-PSS-1YR		Annual Maintenance PSS (MPKG-CAPM-T14)	\$210	Each	10%	\$189	Other	F1
MPLF-BASE-PSS-1YR	MPLF-BASE-PSS-1YR		Annual Maintenance PSS (MPLF-BASE)	\$9,600	Each	10%	\$8,640	Other	F1
MPLF-C01-PSS-1YR	MPLF-C01-PSS-1YR		Annual Maintenance PSS (MPLF-C01)	\$2,304	Each	10%	\$2,074	Other	F1
MPLF-C02-PSS-1YR	MPLF-C02-PSS-1YR		Annual Maintenance PSS (MPLF-C02)	\$2,166	Each	10%	\$1,949	Other	F1
MPLF-C03-PSS-1YR	MPLF-C03-PSS-1YR		Annual Maintenance PSS (MPLF-C03)	\$1,906	Each	10%	\$1,715	Other	F1
MPLF-C04-PSS-1YR	MPLF-C04-PSS-1YR		Annual Maintenance PSS (MPLF-C04)	\$1,772	Each	10%	\$1,595	Other	F1
MPLF-C05-PSS-1YR	MPLF-C05-PSS-1YR		Annual Maintenance PSS (MPLF-C05)	\$1,702	Each	10%	\$1,532	Other	F1
MPLF-C06-PSS-1YR	MPLF-C06-PSS-1YR		Annual Maintenance PSS (MPLF-C06)	\$1,532	Each	10%	\$1,379	Other	F1
MPLF-C07-PSS-1YR	MPLF-C07-PSS-1YR		Annual Maintenance PSS (MPLF-C07)	\$1,364	Each	10%	\$1,228	Other	F1
MPLF-C08-PSS-1YR	MPLF-C08-PSS-1YR		Annual Maintenance PSS (MPLF-C08)	\$1,186	Each	10%	\$1,067	Other	F1
MPLF-C09-PSS-1YR	MPLF-C09-PSS-1YR		Annual Maintenance PSS (MPLF-C09)	\$1,032	Each	10%	\$929	Other	F1
MPLF-C10-PSS-1YR	MPLF-C10-PSS-1YR		Annual Maintenance PSS (MPLF-C10)	\$898	Each	10%	\$808	Other	F1
MPLF-C11-PSS-1YR	MPLF-C11-PSS-1YR		Annual Maintenance PSS (MPLF-C11)	\$782	Each	10%	\$704	Other	F1
MPLF-T10-PSS-1YR	MPLF-T10-PSS-1YR		Annual Maintenance PSS (MPLF-T10)	\$36,288	Each	10%	\$32,659	Other	F1
MPLF-T11-PSS-1YR	MPLF-T11-PSS-1YR		Annual Maintenance PSS (MPLF-T11)	\$40,896	Each	10%	\$36,806	Other	F1
MPLF-T12-PSS-1YR	MPLF-T12-PSS-1YR		Annual Maintenance PSS (MPLF-T12)	\$45,504	Each	10%	\$40,954	Other	F1
MPLF-T1-PSS-1YR	MPLF-T1-PSS-1YR		Annual Maintenance PSS (MPLF-T1)	\$3,456	Each	10%	\$3,110	Other	F1
MPLF-T2-PSS-1YR	MPLF-T2-PSS-1YR		Annual Maintenance PSS (MPLF-T2)	\$5,184	Each	10%	\$4,666	Other	F1
MPLF-T3-PSS-1YR	MPLF-T3-PSS-1YR		Annual Maintenance PSS (MPLF-T3)	\$6,912	Each	10%	\$6,221	Other	F1
MPLF-T4-PSS-1YR	MPLF-T4-PSS-1YR		Annual Maintenance PSS (MPLF-T4)	\$8,640	Each	10%	\$7,776	Other	F1
MPLF-T5-PSS-1YR	MPLF-T5-PSS-1YR		Annual Maintenance PSS (MPLF-T5)	\$13,248	Each	10%	\$11,923	Other	F1
MPLF-T6-PSS-1YR	MPLF-T6-PSS-1YR		Annual Maintenance PSS (MPLF-T6)	\$17,856	Each	10%	\$16,070	Other	F1
MPLF-T7-PSS-1YR	MPLF-T7-PSS-1YR		Annual Maintenance PSS (MPLF-T7)	\$22,464	Each	10%	\$20,218	Other	F1
MPLF-T8-PSS-1YR	MPLF-T8-PSS-1YR		Annual Maintenance PSS (MPLF-T8)	\$27,072	Each	10%	\$24,365	Other	F1
MPLF-T9-PSS-1YR	MPLF-T9-PSS-1YR		Annual Maintenance PSS (MPLF-T9)	\$31,680	Each	10%	\$28,512	Other	F1
MR-CAPM-T01-PSS-1YR	MR-CAPM-T01-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T01)	\$1,410	Each	10%	\$1,269	Other	F1
MR-CAPM-T02-PSS-1YR	MR-CAPM-T02-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T02)	\$1,220	Each	10%	\$1,098	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MR-CAPM-T03-PSS-1YR	MR-CAPM-T03-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T03)	\$1,008	Each	10%	\$907	Other	F1
MR-CAPM-T04-PSS-1YR	MR-CAPM-T04-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T04)	\$848	Each	10%	\$763	Other	F1
MR-CAPM-T05-PSS-1YR	MR-CAPM-T05-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T05)	\$733	Each	10%	\$659	Other	F1
MR-CAPM-T06-PSS-1YR	MR-CAPM-T06-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T06)	\$618	Each	10%	\$556	Other	F1
MR-CAPM-T07-PSS-1YR	MR-CAPM-T07-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T07)	\$540	Each	10%	\$486	Other	F1
MR-CAPM-T08-PSS-1YR	MR-CAPM-T08-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T08)	\$455	Each	10%	\$410	Other	F1
MR-CAPM-T09-PSS-1YR	MR-CAPM-T09-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T09)	\$390	Each	10%	\$351	Other	F1
MR-CAPM-T10-PSS-1YR	MR-CAPM-T10-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T10)	\$340	Each	10%	\$306	Other	F1
MR-CAPM-T11-PSS-1YR	MR-CAPM-T11-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T11)	\$288	Each	10%	\$259	Other	F1
MR-CAPM-T12-PSS-1YR	MR-CAPM-T12-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T12)	\$253	Each	10%	\$227	Other	F1
MR-CAPM-T13-PSS-1YR	MR-CAPM-T13-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T13)	\$213	Each	10%	\$191	Other	F1
MR-CAPM-T14-PSS-1YR	MR-CAPM-T14-PSS-1YR		Annual Maintenance PSS (MR-CAPM-T14)	\$183	Each	10%	\$164	Other	F1
MS4103001B-PSS-1YR	MS4103001B-PSS-1YR		Annual Maintenance PSS (MS4103001B)	\$146	Each	10%	\$132	Other	F1
MS4103001BTU-PSS-1YR	MS4103001BTU-PSS-1YR		Annual Maintenance PSS (MS4103001BTU)	\$153	Each	10%	\$138	Other	F1
MS4103001BU-PSS-1YR	MS4103001BU-PSS-1YR		Annual Maintenance PSS (MS4103001BU)	\$153	Each	10%	\$138	Other	F1
MS4103001C-PSS-1YR	MS4103001C-PSS-1YR		Annual Maintenance PSS (MS4103001C)	\$146	Each	10%	\$132	Other	F1
MS4103001CTU-PSS-1YR	MS4103001CTU-PSS-1YR		Annual Maintenance PSS (MS4103001CTU)	\$153	Each	10%	\$138	Other	F1
MS4103001CU-PSS-1YR	MS4103001CU-PSS-1YR		Annual Maintenance PSS (MS4103001CU)	\$153	Each	10%	\$138	Other	F1
MS4104501B-PSS-1YR	MS4104501B-PSS-1YR		Annual Maintenance PSS (MS4104501B)	\$213	Each	10%	\$191	Other	F1
MS4104501BTU-PSS-1YR	MS4104501BTU-PSS-1YR		Annual Maintenance PSS (MS4104501BTU)	\$222	Each	10%	\$200	Other	F1
MS4104501BU-PSS-1YR	MS4104501BU-PSS-1YR		Annual Maintenance PSS (MS4104501BU)	\$222	Each	10%	\$200	Other	F1
MS4104501C-PSS-1YR	MS4104501C-PSS-1YR		Annual Maintenance PSS (MS4104501C)	\$213	Each	10%	\$191	Other	F1
MS4104501CTU-PSS-1YR	MS4104501CTU-PSS-1YR		Annual Maintenance PSS (MS4104501CTU)	\$222	Each	10%	\$200	Other	F1
MS4104501CU-PSS-1YR	MS4104501CU-PSS-1YR		Annual Maintenance PSS (MS4104501CU)	\$222	Each	10%	\$200	Other	F1
MS4106001B-PSS-1YR	MS4106001B-PSS-1YR		Annual Maintenance PSS (MS4106001B)	\$253	Each	10%	\$228	Other	F1
MS4106001BTU-PSS-1YR	MS4106001BTU-PSS-1YR		Annual Maintenance PSS (MS4106001BTU)	\$265	Each	10%	\$239	Other	F1
MS4106001BU-PSS-1YR	MS4106001BU-PSS-1YR		Annual Maintenance PSS (MS4106001BU)	\$265	Each	10%	\$239	Other	F1
MS4106001C-PSS-1YR	MS4106001C-PSS-1YR		Annual Maintenance PSS (MS4106001C)	\$253	Each	10%	\$228	Other	F1
MS4106001CTU-PSS-1YR	MS4106001CTU-PSS-1YR		Annual Maintenance PSS (MS4106001CTU)	\$265	Each	10%	\$239	Other	F1
MS4106001CU-PSS-1YR	MS4106001CU-PSS-1YR		Annual Maintenance PSS (MS4106001CU)	\$265	Each	10%	\$239	Other	F1
MS4109001B-PSS-1YR	MS4109001B-PSS-1YR		Annual Maintenance PSS (MS4109001B)	\$333	Each	10%	\$300	Other	F1
MS4109001BTU-PSS-1YR	MS4109001BTU-PSS-1YR		Annual Maintenance PSS (MS4109001BTU)	\$349	Each	10%	\$314	Other	F1
MS4109001BU-PSS-1YR	MS4109001BU-PSS-1YR		Annual Maintenance PSS (MS4109001BU)	\$349	Each	10%	\$314	Other	F1
MS4109001C-PSS-1YR	MS4109001C-PSS-1YR		Annual Maintenance PSS (MS4109001C)	\$333	Each	10%	\$300	Other	F1
MS4109001CTU-PSS-1YR	MS4109001CTU-PSS-1YR		Annual Maintenance PSS (MS4109001CTU)	\$349	Each	10%	\$314	Other	F1
MS4109001CU-PSS-1YR	MS4109001CU-PSS-1YR		Annual Maintenance PSS (MS4109001CU)	\$349	Each	10%	\$314	Other	F1
MT47230001B-PSS-1YR	MT47230001B-PSS-1YR		Annual Maintenance PSS (MT47230001B)	\$411	Each	10%	\$370	Other	F1
MT47230001BTU-PSS-1YR	MT47230001BTU-PSS-1YR		Annual Maintenance PSS (MT47230001BTU)	\$576	Each	10%	\$519	Other	F1
MT47230001BU-PSS-1YR	MT47230001BU-PSS-1YR		Annual Maintenance PSS (MT47230001BU)	\$431	Each	10%	\$388	Other	F1
MT47230001C-PSS-1YR	MT47230001C-PSS-1YR		Annual Maintenance PSS (MT47230001C)	\$411	Each	10%	\$370	Other	F1
MT47230001CTU-PSS-1YR	MT47230001CTU-PSS-1YR		Annual Maintenance PSS (MT47230001CTU)	\$431	Each	10%	\$388	Other	F1
MT47230001CU-PSS-1YR	MT47230001CU-PSS-1YR		Annual Maintenance PSS (MT47230001CU)	\$431	Each	10%	\$388	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MV400-T10-PSS-1YR	MV400-T10-PSS-1YR		Annual Maintenance PSS (MV400-T10)	\$8,963	Each	10%	\$8,067	Other	F1
MV400-T11-PSS-1YR	MV400-T11-PSS-1YR		Annual Maintenance PSS (MV400-T11)	\$8,963	Each	10%	\$8,067	Other	F1
MV400-T12-PSS-1YR	MV400-T12-PSS-1YR		Annual Maintenance PSS (MV400-T12)	\$8,963	Each	10%	\$8,067	Other	F1
MV400-T1-PSS-1YR	MV400-T1-PSS-1YR		Annual Maintenance PSS (MV400-T1)	\$5,410	Each	10%	\$4,869	Other	F1
MV400T1-T4-PSS-1YR	MV400T1-T4-PSS-1YR		Annual Maintenance PSS (MV400T1-T4)	\$202	Each	10%	\$182	Other	F1
MV400-T2-PSS-1YR	MV400-T2-PSS-1YR		Annual Maintenance PSS (MV400-T2)	\$6,546	Each	10%	\$5,891	Other	F1
MV400-T3-PSS-1YR	MV400-T3-PSS-1YR		Annual Maintenance PSS (MV400-T3)	\$6,779	Each	10%	\$6,101	Other	F1
MV400-T4-PSS-1YR	MV400-T4-PSS-1YR		Annual Maintenance PSS (MV400-T4)	\$7,012	Each	10%	\$6,311	Other	F1
MV400-T5-PSS-1YR	MV400-T5-PSS-1YR		Annual Maintenance PSS (MV400-T5)	\$7,499	Each	10%	\$6,749	Other	F1
MV400T5-T12-PSS-1YR	MV400T5-T12-PSS-1YR		Annual Maintenance PSS (MV400T5-T12)	\$418	Each	10%	\$376	Other	F1
MV400T5-T8-PSS-1YR	MV400T5-T8-PSS-1YR		Annual Maintenance PSS (MV400T5-T8)	\$418	Each	10%	\$376	Other	F1
MV400-T6-PSS-1YR	MV400-T6-PSS-1YR		Annual Maintenance PSS (MV400-T6)	\$7,988	Each	10%	\$7,189	Other	F1
MV400-T7-PSS-1YR	MV400-T7-PSS-1YR		Annual Maintenance PSS (MV400-T7)	\$8,474	Each	10%	\$7,627	Other	F1
MV400-T8-PSS-1YR	MV400-T8-PSS-1YR		Annual Maintenance PSS (MV400-T8)	\$8,963	Each	10%	\$8,067	Other	F1
MV400-T9-PSS-1YR	MV400-T9-PSS-1YR		Annual Maintenance PSS (MV400-T9)	\$8,963	Each	10%	\$8,067	Other	F1
MV47-T01-PSS-1YR	MV47-T01-PSS-1YR		Annual Maintenance PSS (MV47-T01)	\$6,976	Each	10%	\$6,278	Other	F1
MV47-T02-PSS-1YR	MV47-T02-PSS-1YR		Annual Maintenance PSS (MV47-T02)	\$7,176	Each	10%	\$6,458	Other	F1
MV47-T03-PSS-1YR	MV47-T03-PSS-1YR		Annual Maintenance PSS (MV47-T03)	\$7,376	Each	10%	\$6,638	Other	F1
MV47-T04-PSS-1YR	MV47-T04-PSS-1YR		Annual Maintenance PSS (MV47-T04)	\$7,576	Each	10%	\$6,818	Other	F1
MV47-T05-PSS-1YR	MV47-T05-PSS-1YR		Annual Maintenance PSS (MV47-T05)	\$7,994	Each	10%	\$7,195	Other	F1
MV47-T06-PSS-1YR	MV47-T06-PSS-1YR		Annual Maintenance PSS (MV47-T06)	\$8,412	Each	10%	\$7,571	Other	F1
MV47-T07-PSS-1YR	MV47-T07-PSS-1YR		Annual Maintenance PSS (MV47-T07)	\$8,830	Each	10%	\$7,947	Other	F1
MV47-T08-PSS-1YR	MV47-T08-PSS-1YR		Annual Maintenance PSS (MV47-T08)	\$9,248	Each	10%	\$8,323	Other	F1
MV47-T09-PSS-1YR	MV47-T09-PSS-1YR		Annual Maintenance PSS (MV47-T09)	\$9,666	Each	10%	\$8,699	Other	F1
MV47-T10-PSS-1YR	MV47-T10-PSS-1YR		Annual Maintenance PSS (MV47-T10)	\$10,084	Each	10%	\$9,076	Other	F1
MV47-T11-PSS-1YR	MV47-T11-PSS-1YR		Annual Maintenance PSS (MV47-T11)	\$10,502	Each	10%	\$9,452	Other	F1
MV47-T12-PSS-1YR	MV47-T12-PSS-1YR		Annual Maintenance PSS (MV47-T12)	\$10,920	Each	10%	\$9,828	Other	F1
MVA31-PSS-1YR	MVA31-PSS-1YR		Annual Maintenance PSS (MVA31)	\$1,200	Each	10%	\$1,080	Other	F1
MVA32-PSS-1YR	MVA32-PSS-1YR		Annual Maintenance PSS (MVA32)	\$3,000	Each	10%	\$2,700	Other	F1
MVA34-PSS-1YR	MVA34-PSS-1YR		Annual Maintenance PSS (MVA34)	\$5,280	Each	10%	\$4,752	Other	F1
MVA38-PSS-1YR	MVA38-PSS-1YR		Annual Maintenance PSS (MVA38)	\$6,600	Each	10%	\$5,940	Other	F1
MVA400-T10-PSS-1YR	MVA400-T10-PSS-1YR		Annual Maintenance PSS (MVA400-T10)	\$6,724	Each	10%	\$6,052	Other	F1
MVA400-T11-PSS-1YR	MVA400-T11-PSS-1YR		Annual Maintenance PSS (MVA400-T11)	\$6,724	Each	10%	\$6,052	Other	F1
MVA400-T12-PSS-1YR	MVA400-T12-PSS-1YR		Annual Maintenance PSS (MVA400-T12)	\$6,724	Each	10%	\$6,052	Other	F1
MVA400-T1-PSS-1YR	MVA400-T1-PSS-1YR		Annual Maintenance PSS (MVA400-T1)	\$4,736	Each	10%	\$4,262	Other	F1
MVA400T1-T4-PSS-1YR	MVA400T1-T4-PSS-1YR		Annual Maintenance PSS (MVA400T1-T4)	\$150	Each	10%	\$135	Other	F1
MVA400-T2-PSS-1YR	MVA400-T2-PSS-1YR		Annual Maintenance PSS (MVA400-T2)	\$4,909	Each	10%	\$4,418	Other	F1
MVA400-T3-PSS-1YR	MVA400-T3-PSS-1YR		Annual Maintenance PSS (MVA400-T3)	\$5,086	Each	10%	\$4,577	Other	F1
MVA400-T4-PSS-1YR	MVA400-T4-PSS-1YR		Annual Maintenance PSS (MVA400-T4)	\$5,259	Each	10%	\$4,733	Other	F1
MVA400-T5-PSS-1YR	MVA400-T5-PSS-1YR		Annual Maintenance PSS (MVA400-T5)	\$5,627	Each	10%	\$5,064	Other	F1



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	<a href="mailto:Pam.Kunhart@emc.com">Pam.Kunhart@emc.com</a>	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MVA400T5-T8-PSS-1YR	MVA400T5-T8-PSS-1YR		Annual Maintenance PSS (MVA400T5-T8)	\$314	Each	10%	\$283	Other	F1
MVA400-T6-PSS-1YR	MVA400-T6-PSS-1YR		Annual Maintenance PSS (MVA400-T6)	\$5,992	Each	10%	\$5,393	Other	F1
MVA400-T7-PSS-1YR	MVA400-T7-PSS-1YR		Annual Maintenance PSS (MVA400-T7)	\$6,359	Each	10%	\$5,723	Other	F1
MVA400-T8-PSS-1YR	MVA400-T8-PSS-1YR		Annual Maintenance PSS (MVA400-T8)	\$6,724	Each	10%	\$6,052	Other	F1
MVA400-T9-PSS-1YR	MVA400-T9-PSS-1YR		Annual Maintenance PSS (MVA400-T9)	\$6,724	Each	10%	\$6,052	Other	F1
MVA4-120-PSS-1YR	MVA4-120-PSS-1YR		Annual Maintenance PSS (MVA4-120)	\$1,400	Each	10%	\$1,260	Other	F1
MVA4-120UPG-PSS-1YR	MVA4-120UPG-PSS-1YR		Annual Maintenance PSS (MVA4-120UPG)	\$840	Each	10%	\$756	Other	F1
MVA4-240-PSS-1YR	MVA4-240-PSS-1YR		Annual Maintenance PSS (MVA4-240)	\$3,520	Each	10%	\$3,168	Other	F1
MVA4-240UPG-PSS-1YR	MVA4-240UPG-PSS-1YR		Annual Maintenance PSS (MVA4-240UPG)	\$2,120	Each	10%	\$1,908	Other	F1
MVA4-480-PSS-1YR	MVA4-480-PSS-1YR		Annual Maintenance PSS (MVA4-480)	\$7,040	Each	10%	\$6,336	Other	F1
MVA4-480UPG-PSS-1YR	MVA4-480UPG-PSS-1YR		Annual Maintenance PSS (MVA4-480UPG)	\$4,240	Each	10%	\$3,816	Other	F1
MVA4-5UP-PSS-1YR	MVA4-5UP-PSS-1YR		Annual Maintenance PSS (MVA4-5UP)	\$2,020	Each	10%	\$1,818	Other	F1
MVA4-7UP-PSS-1YR	MVA4-7UP-PSS-1YR		Annual Maintenance PSS (MVA4-7UP)	\$3,280	Each	10%	\$2,934	Other	F1
MVA4-960-PSS-1YR	MVA4-960-PSS-1YR		Annual Maintenance PSS (MVA4-960)	\$14,060	Each	10%	\$12,654	Other	F1
MVA4-960UPG-PSS-1YR	MVA4-960UPG-PSS-1YR		Annual Maintenance PSS (MVA4-960UPG)	\$8,440	Each	10%	\$7,596	Other	F1
MVA500-PSS-1YR	MVA500-PSS-1YR		Annual Maintenance PSS (MVA500)	\$3,000	Each	10%	\$2,700	Other	F1
MVA5-7UP-PSS-1YR	MVA5-7UP-PSS-1YR		Annual Maintenance PSS (MVA5-7UP)	\$2,280	Each	10%	\$2,052	Other	F1
MVA600-T10-PSS-1YR	MVA600-T10-PSS-1YR		Annual Maintenance PSS (MVA600-T10)	\$8,828	Each	10%	\$7,945	Other	F1
MVA600-T11-PSS-1YR	MVA600-T11-PSS-1YR		Annual Maintenance PSS (MVA600-T11)	\$9,193	Each	10%	\$8,274	Other	F1
MVA600-T12-PSS-1YR	MVA600-T12-PSS-1YR		Annual Maintenance PSS (MVA600-T12)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T13-PSS-1YR	MVA600-T13-PSS-1YR		Annual Maintenance PSS (MVA600-T13)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T14-PSS-1YR	MVA600-T14-PSS-1YR		Annual Maintenance PSS (MVA600-T14)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T15-PSS-1YR	MVA600-T15-PSS-1YR		Annual Maintenance PSS (MVA600-T15)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T16-PSS-1YR	MVA600-T16-PSS-1YR		Annual Maintenance PSS (MVA600-T16)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T17-PSS-1YR	MVA600-T17-PSS-1YR		Annual Maintenance PSS (MVA600-T17)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T18-PSS-1YR	MVA600-T18-PSS-1YR		Annual Maintenance PSS (MVA600-T18)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T19-PSS-1YR	MVA600-T19-PSS-1YR		Annual Maintenance PSS (MVA600-T19)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T1-PSS-1YR	MVA600-T1-PSS-1YR		Annual Maintenance PSS (MVA600-T1)	\$6,104	Each	10%	\$5,494	Other	F1
MVA600T11-T4-PSS-1YR	MVA600T11-T4-PSS-1YR		Annual Maintenance PSS (MVA600T11-T4)	\$150	Each	10%	\$135	Other	F1
MVA600-T20-PSS-1YR	MVA600-T20-PSS-1YR		Annual Maintenance PSS (MVA600-T20)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T21-PSS-1YR	MVA600-T21-PSS-1YR		Annual Maintenance PSS (MVA600-T21)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T22-PSS-1YR	MVA600-T22-PSS-1YR		Annual Maintenance PSS (MVA600-T22)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T23-PSS-1YR	MVA600-T23-PSS-1YR		Annual Maintenance PSS (MVA600-T23)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T24-PSS-1YR	MVA600-T24-PSS-1YR		Annual Maintenance PSS (MVA600-T24)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T25-PSS-1YR	MVA600-T25-PSS-1YR		Annual Maintenance PSS (MVA600-T25)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T26-PSS-1YR	MVA600-T26-PSS-1YR		Annual Maintenance PSS (MVA600-T26)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T27-PSS-1YR	MVA600-T27-PSS-1YR		Annual Maintenance PSS (MVA600-T27)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T28-PSS-1YR	MVA600-T28-PSS-1YR		Annual Maintenance PSS (MVA600-T28)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T29-PSS-1YR	MVA600-T29-PSS-1YR		Annual Maintenance PSS (MVA600-T29)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T2-PSS-1YR	MVA600-T2-PSS-1YR		Annual Maintenance PSS (MVA600-T2)	\$6,280	Each	10%	\$5,652	Other	F1
MVA600-T30-PSS-1YR	MVA600-T30-PSS-1YR		Annual Maintenance PSS (MVA600-T30)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T31-PSS-1YR	MVA600-T31-PSS-1YR		Annual Maintenance PSS (MVA600-T31)	\$9,560	Each	10%	\$8,604	Other	F1
MVA600-T3-PSS-1YR	MVA600-T3-PSS-1YR		Annual Maintenance PSS (MVA600-T3)	\$6,454	Each	10%	\$5,809	Other	F1
MVA600-T4-PSS-1YR	MVA600-T4-PSS-1YR		Annual Maintenance PSS (MVA600-T4)	\$6,630	Each	10%	\$5,967	Other	F1
MVA600-T5-PSS-1YR	MVA600-T5-PSS-1YR		Annual Maintenance PSS (MVA600-T5)	\$6,996	Each	10%	\$6,296	Other	F1
MVA600T5-T12-PSS-1YR	MVA600T5-T12-PSS-1YR		Annual Maintenance PSS (MVA600T5-T12)	\$314	Each	10%	\$283	Other	F1
MVA600-T6-PSS-1YR	MVA600-T6-PSS-1YR		Annual Maintenance PSS (MVA600-T6)	\$7,382	Each	10%	\$6,626	Other	F1
MVA600-T7-PSS-1YR	MVA600-T7-PSS-1YR		Annual Maintenance PSS (MVA600-T7)	\$7,728	Each	10%	\$6,955	Other	F1
MVA600-T8-PSS-1YR	MVA600-T8-PSS-1YR		Annual Maintenance PSS (MVA600-T8)	\$8,096	Each	10%	\$7,286	Other	F1
MVA600-T9-PSS-1YR	MVA600-T9-PSS-1YR		Annual Maintenance PSS (MVA600-T9)	\$8,461	Each	10%	\$7,615	Other	F1
MVA6-7UP-PSS-1YR	MVA6-7UP-PSS-1YR		Annual Maintenance PSS (MVA6-7UP)	\$2,640	Each	10%	\$2,376	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MVA700-PSS-1YR	MVA700-PSS-1YR		Annual Maintenance PSS (MVA700)	\$5,280	Each	10%	\$4,752	Other	F1
MVAAX4-5-PSS-1YR	MVAAX4-5-PSS-1YR		Annual Maintenance PSS (MVAAX4-5)	\$800	Each	10%	\$720	Other	F1
MVAL31-PSS-1YR	MVAL31-PSS-1YR		Annual Maintenance PSS (MVAL31)	\$2,100	Each	10%	\$1,890	Other	F1
MVAL32-PSS-1YR	MVAL32-PSS-1YR		Annual Maintenance PSS (MVAL32)	\$5,240	Each	10%	\$4,716	Other	F1
MVAL34-PSS-1YR	MVAL34-PSS-1YR		Annual Maintenance PSS (MVAL34)	\$9,200	Each	10%	\$8,280	Other	F1
MVAL38-PSS-1YR	MVAL38-PSS-1YR		Annual Maintenance PSS (MVAL38)	\$11,520	Each	10%	\$10,368	Other	F1
MVAL400-T10-PSS-1YR	MVAL400-T10-PSS-1YR		Annual Maintenance PSS (MVAL400-T10)	\$11,737	Each	10%	\$10,563	Other	F1
MVAL400-T11-PSS-1YR	MVAL400-T11-PSS-1YR		Annual Maintenance PSS (MVAL400-T11)	\$11,737	Each	10%	\$10,563	Other	F1
MVAL400-T12-PSS-1YR	MVAL400-T12-PSS-1YR		Annual Maintenance PSS (MVAL400-T12)	\$11,737	Each	10%	\$10,563	Other	F1
MVAL400-T1-PSS-1YR	MVAL400-T1-PSS-1YR		Annual Maintenance PSS (MVAL400-T1)	\$8,283	Each	10%	\$7,455	Other	F1
MVAL400-T2-PSS-1YR	MVAL400-T2-PSS-1YR		Annual Maintenance PSS (MVAL400-T2)	\$8,591	Each	10%	\$7,732	Other	F1
MVAL400-T3-PSS-1YR	MVAL400-T3-PSS-1YR		Annual Maintenance PSS (MVAL400-T3)	\$8,899	Each	10%	\$8,009	Other	F1
MVAL400-T4-PSS-1YR	MVAL400-T4-PSS-1YR		Annual Maintenance PSS (MVAL400-T4)	\$9,208	Each	10%	\$8,287	Other	F1
MVAL400-T5-PSS-1YR	MVAL400-T5-PSS-1YR		Annual Maintenance PSS (MVAL400-T5)	\$9,840	Each	10%	\$8,856	Other	F1
MVAL400-T6-PSS-1YR	MVAL400-T6-PSS-1YR		Annual Maintenance PSS (MVAL400-T6)	\$10,472	Each	10%	\$9,425	Other	F1
MVAL400-T7-PSS-1YR	MVAL400-T7-PSS-1YR		Annual Maintenance PSS (MVAL400-T7)	\$11,106	Each	10%	\$9,995	Other	F1
MVAL400-T8-PSS-1YR	MVAL400-T8-PSS-1YR		Annual Maintenance PSS (MVAL400-T8)	\$11,737	Each	10%	\$10,563	Other	F1
MVAL400-T9-PSS-1YR	MVAL400-T9-PSS-1YR		Annual Maintenance PSS (MVAL400-T9)	\$11,737	Each	10%	\$10,563	Other	F1
MVAL4-120-PSS-1YR	MVAL4-120-PSS-1YR		Annual Maintenance PSS (MVAL4-120)	\$2,480	Each	10%	\$2,232	Other	F1
MVAL4-120UPG-PSS-1YR	MVAL4-120UPG-PSS-1YR		Annual Maintenance PSS (MVAL4-120UPG)	\$1,500	Each	10%	\$1,350	Other	F1
MVAL4-240-PSS-1YR	MVAL4-240-PSS-1YR		Annual Maintenance PSS (MVAL4-240)	\$6,120	Each	10%	\$5,508	Other	F1
MVAL4-240UPG-PSS-1YR	MVAL4-240UPG-PSS-1YR		Annual Maintenance PSS (MVAL4-240UPG)	\$3,680	Each	10%	\$3,312	Other	F1
MVAL4-480-PSS-1YR	MVAL4-480-PSS-1YR		Annual Maintenance PSS (MVAL4-480)	\$12,240	Each	10%	\$11,016	Other	F1
MVAL4-480UPG-PSS-1YR	MVAL4-480UPG-PSS-1YR		Annual Maintenance PSS (MVAL4-480UPG)	\$7,360	Each	10%	\$6,624	Other	F1
MVAL4-5UP-PSS-1YR	MVAL4-5UP-PSS-1YR		Annual Maintenance PSS (MVAL4-5UP)	\$3,480	Each	10%	\$3,132	Other	F1
MVAL4-7UP-PSS-1YR	MVAL4-7UP-PSS-1YR		Annual Maintenance PSS (MVAL4-7UP)	\$5,720	Each	10%	\$5,148	Other	F1
MVAL4-960-PSS-1YR	MVAL4-960-PSS-1YR		Annual Maintenance PSS (MVAL4-960)	\$24,460	Each	10%	\$22,014	Other	F1
MVAL4-960UPG-PSS-1YR	MVAL4-960UPG-PSS-1YR		Annual Maintenance PSS (MVAL4-960UPG)	\$14,680	Each	10%	\$13,212	Other	F1
MVAL4T1-T4-PSS-1YR	MVAL4T1-T4-PSS-1YR		Annual Maintenance PSS (MVAL4T1-T4)	\$264	Each	10%	\$238	Other	F1
MVAL4T5-T8-PSS-1YR	MVAL4T5-T8-PSS-1YR		Annual Maintenance PSS (MVAL4T5-T8)	\$542	Each	10%	\$488	Other	F1
MVAL500-PSS-1YR	MVAL500-PSS-1YR		Annual Maintenance PSS (MVAL500)	\$5,240	Each	10%	\$4,716	Other	F1
MVAL5-7UP-PSS-1YR	MVAL5-7UP-PSS-1YR		Annual Maintenance PSS (MVAL5-7UP)	\$2,240	Each	10%	\$2,016	Other	F1
MVAL600-T10-PSS-1YR	MVAL600-T10-PSS-1YR		Annual Maintenance PSS (MVAL600-T10)	\$15,404	Each	10%	\$13,864	Other	F1
MVAL600-T11-PSS-1YR	MVAL600-T11-PSS-1YR		Annual Maintenance PSS (MVAL600-T11)	\$16,038	Each	10%	\$14,434	Other	F1
MVAL600-T12-PSS-1YR	MVAL600-T12-PSS-1YR		Annual Maintenance PSS (MVAL600-T12)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T13-PSS-1YR	MVAL600-T13-PSS-1YR		Annual Maintenance PSS (MVAL600-T13)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T14-PSS-1YR	MVAL600-T14-PSS-1YR		Annual Maintenance PSS (MVAL600-T14)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T15-PSS-1YR	MVAL600-T15-PSS-1YR		Annual Maintenance PSS (MVAL600-T15)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T16-PSS-1YR	MVAL600-T16-PSS-1YR		Annual Maintenance PSS (MVAL600-T16)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T17-PSS-1YR	MVAL600-T17-PSS-1YR		Annual Maintenance PSS (MVAL600-T17)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T18-PSS-1YR	MVAL600-T18-PSS-1YR		Annual Maintenance PSS (MVAL600-T18)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T19-PSS-1YR	MVAL600-T19-PSS-1YR		Annual Maintenance PSS (MVAL600-T19)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T1-PSS-1YR	MVAL600-T1-PSS-1YR		Annual Maintenance PSS (MVAL600-T1)	\$10,687	Each	10%	\$9,618	Other	F1
MVAL600-T20-PSS-1YR	MVAL600-T20-PSS-1YR		Annual Maintenance PSS (MVAL600-T20)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T21-PSS-1YR	MVAL600-T21-PSS-1YR		Annual Maintenance PSS (MVAL600-T21)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T22-PSS-1YR	MVAL600-T22-PSS-1YR		Annual Maintenance PSS (MVAL600-T22)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T23-PSS-1YR	MVAL600-T23-PSS-1YR		Annual Maintenance PSS (MVAL600-T23)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T24-PSS-1YR	MVAL600-T24-PSS-1YR		Annual Maintenance PSS (MVAL600-T24)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T25-PSS-1YR	MVAL600-T25-PSS-1YR		Annual Maintenance PSS (MVAL600-T25)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T26-PSS-1YR	MVAL600-T26-PSS-1YR		Annual Maintenance PSS (MVAL600-T26)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T27-PSS-1YR	MVAL600-T27-PSS-1YR		Annual Maintenance PSS (MVAL600-T27)	\$16,669	Each	10%	\$15,002	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MVAL600-T28-PSS-1YR	MVAL600-T28-PSS-1YR		Annual Maintenance PSS (MVAL600-T28)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T29-PSS-1YR	MVAL600-T29-PSS-1YR		Annual Maintenance PSS (MVAL600-T29)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T2-PSS-1YR	MVAL600-T2-PSS-1YR		Annual Maintenance PSS (MVAL600-T2)	\$10,994	Each	10%	\$9,895	Other	F1
MVAL600-T30-PSS-1YR	MVAL600-T30-PSS-1YR		Annual Maintenance PSS (MVAL600-T30)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T31-PSS-1YR	MVAL600-T31-PSS-1YR		Annual Maintenance PSS (MVAL600-T31)	\$16,669	Each	10%	\$15,002	Other	F1
MVAL600-T3-PSS-1YR	MVAL600-T3-PSS-1YR		Annual Maintenance PSS (MVAL600-T3)	\$11,302	Each	10%	\$10,172	Other	F1
MVAL600-T4-PSS-1YR	MVAL600-T4-PSS-1YR		Annual Maintenance PSS (MVAL600-T4)	\$11,611	Each	10%	\$10,450	Other	F1
MVAL600-T5-PSS-1YR	MVAL600-T5-PSS-1YR		Annual Maintenance PSS (MVAL600-T5)	\$12,243	Each	10%	\$11,019	Other	F1
MVAL600-T6-PSS-1YR	MVAL600-T6-PSS-1YR		Annual Maintenance PSS (MVAL600-T6)	\$12,876	Each	10%	\$11,588	Other	F1
MVAL600-T7-PSS-1YR	MVAL600-T7-PSS-1YR		Annual Maintenance PSS (MVAL600-T7)	\$13,509	Each	10%	\$12,158	Other	F1
MVAL600-T8-PSS-1YR	MVAL600-T8-PSS-1YR		Annual Maintenance PSS (MVAL600-T8)	\$14,140	Each	10%	\$12,726	Other	F1
MVAL600-T9-PSS-1YR	MVAL600-T9-PSS-1YR		Annual Maintenance PSS (MVAL600-T9)	\$14,773	Each	10%	\$13,296	Other	F1
MVAL6-7UP-PSS-1YR	MVAL6-7UP-PSS-1YR		Annual Maintenance PSS (MVAL6-7UP)	\$4,600	Each	10%	\$4,140	Other	F1
MVAL6T1-T4-PSS-1YR	MVAL6T1-T4-PSS-1YR		Annual Maintenance PSS (MVAL6T1-T4)	\$264	Each	10%	\$238	Other	F1
MVAL6T5-T12-PSS-1YR	MVAL6T5-T12-PSS-1YR		Annual Maintenance PSS (MVAL6T5-T12)	\$700	Each	10%	\$630	Other	F1
MVAL700-PSS-1YR	MVAL700-PSS-1YR		Annual Maintenance PSS (MVAL700)	\$9,200	Each	10%	\$8,280	Other	F1
MVALAX4-5-PSS-1YR	MVALAX4-5-PSS-1YR		Annual Maintenance PSS (MVALAX4-5)	\$1,320	Each	10%	\$1,188	Other	F1
MV-CEM-31-PSS-1YR	MV-CEM-31-PSS-1YR		Annual Maintenance PSS (MV-CEM-31)	\$400	Each	10%	\$360	Other	F1
MV-CEM-32-PSS-1YR	MV-CEM-32-PSS-1YR		Annual Maintenance PSS (MV-CEM-32)	\$800	Each	10%	\$720	Other	F1
MV-CEM-34-PSS-1YR	MV-CEM-34-PSS-1YR		Annual Maintenance PSS (MV-CEM-34)	\$1,200	Each	10%	\$1,080	Other	F1
MV-CEM-38-PSS-1YR	MV-CEM-38-PSS-1YR		Annual Maintenance PSS (MV-CEM-38)	\$1,400	Each	10%	\$1,260	Other	F1
MV-CEM4-120-PSS-1YR	MV-CEM4-120-PSS-1YR		Annual Maintenance PSS (MV-CEM4-120)	\$480	Each	10%	\$432	Other	F1
MVCEM4-120UPG-PSS-1YR	MVCEM4-120UPG-PSS-1YR		Annual Maintenance PSS (MVCEM4-120UPG)	\$288	Each	10%	\$259	Other	F1
MV-CEM4-240-PSS-1YR	MV-CEM4-240-PSS-1YR		Annual Maintenance PSS (MV-CEM4-240)	\$940	Each	10%	\$846	Other	F1
MVCEM4-240UPG-PSS-1YR	MVCEM4-240UPG-PSS-1YR		Annual Maintenance PSS (MVCEM4-240UPG)	\$564	Each	10%	\$508	Other	F1
MV-CEM4-480-PSS-1YR	MV-CEM4-480-PSS-1YR		Annual Maintenance PSS (MV-CEM4-480)	\$1,800	Each	10%	\$1,620	Other	F1
MVCEM4-480UPG-PSS-1YR	MVCEM4-480UPG-PSS-1YR		Annual Maintenance PSS (MVCEM4-480UPG)	\$1,080	Each	10%	\$972	Other	F1
MV-CEM4-960-PSS-1YR	MV-CEM4-960-PSS-1YR		Annual Maintenance PSS (MV-CEM4-960)	\$2,760	Each	10%	\$2,484	Other	F1
MVCEM4-960UPG-PSS-1YR	MVCEM4-960UPG-PSS-1YR		Annual Maintenance PSS (MVCEM4-960UPG)	\$1,656	Each	10%	\$1,490	Other	F1
MV-CEMAX4-5-PSS-1YR	MV-CEMAX4-5-PSS-1YR		Annual Maintenance PSS (MV-CEMAX4-5)	\$400	Each	10%	\$360	Other	F1
MVS31-PSS-1YR	MVS31-PSS-1YR		Annual Maintenance PSS (MVS31)	\$1,600	Each	10%	\$1,440	Other	F1
MVS32-PSS-1YR	MVS32-PSS-1YR		Annual Maintenance PSS (MVS32)	\$3,980	Each	10%	\$3,582	Other	F1
MVS34-PSS-1YR	MVS34-PSS-1YR		Annual Maintenance PSS (MVS34)	\$7,000	Each	10%	\$6,300	Other	F1
MVS38-PSS-1YR	MVS38-PSS-1YR		Annual Maintenance PSS (MVS38)	\$8,750	Each	10%	\$7,875	Other	F1
MVS4-120-PSS-1YR	MVS4-120-PSS-1YR		Annual Maintenance PSS (MVS4-120)	\$1,880	Each	10%	\$1,692	Other	F1
MVS4-120UPG-PSS-1YR	MVS4-120UPG-PSS-1YR		Annual Maintenance PSS (MVS4-120UPG)	\$1,140	Each	10%	\$1,026	Other	F1
MVS4-240-PSS-1YR	MVS4-240-PSS-1YR		Annual Maintenance PSS (MVS4-240)	\$4,680	Each	10%	\$4,194	Other	F1
MVS4-240UPG-PSS-1YR	MVS4-240UPG-PSS-1YR		Annual Maintenance PSS (MVS4-240UPG)	\$2,800	Each	10%	\$2,520	Other	F1
MVS4-480-PSS-1YR	MVS4-480-PSS-1YR		Annual Maintenance PSS (MVS4-480)	\$9,340	Each	10%	\$8,406	Other	F1
MVS4-480UPG-PSS-1YR	MVS4-480UPG-PSS-1YR		Annual Maintenance PSS (MVS4-480UPG)	\$5,620	Each	10%	\$5,058	Other	F1
MVS4-5UP-PSS-1YR	MVS4-5UP-PSS-1YR		Annual Maintenance PSS (MVS4-5UP)	\$2,620	Each	10%	\$2,358	Other	F1
MVS4-7UP-PSS-1YR	MVS4-7UP-PSS-1YR		Annual Maintenance PSS (MVS4-7UP)	\$4,380	Each	10%	\$3,942	Other	F1
MVS4-960-PSS-1YR	MVS4-960-PSS-1YR		Annual Maintenance PSS (MVS4-960)	\$18,660	Each	10%	\$16,794	Other	F1
MVS4-960UPG-PSS-1YR	MVS4-960UPG-PSS-1YR		Annual Maintenance PSS (MVS4-960UPG)	\$11,200	Each	10%	\$10,080	Other	F1
MVS4-AL-T10-PSS-1YR	MVS4-AL-T10-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T10)	\$5,033	Each	10%	\$4,530	Other	F1
MVS4-AL-T11-PSS-1YR	MVS4-AL-T11-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T11)	\$5,033	Each	10%	\$4,530	Other	F1
MVS4-AL-T12-PSS-1YR	MVS4-AL-T12-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T12)	\$5,033	Each	10%	\$4,530	Other	F1
MVS4-AL-T1-PSS-1YR	MVS4-AL-T1-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T1)	\$3,563	Each	10%	\$3,207	Other	F1
MVS4-AL-T2-PSS-1YR	MVS4-AL-T2-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T2)	\$3,690	Each	10%	\$3,321	Other	F1
MVS4-AL-T3-PSS-1YR	MVS4-AL-T3-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T3)	\$3,816	Each	10%	\$3,434	Other	F1
MVS4-AL-T4-PSS-1YR	MVS4-AL-T4-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T4)	\$3,942	Each	10%	\$3,548	Other	F1
MVS4-AL-T5-PSS-1YR	MVS4-AL-T5-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T5)	\$4,214	Each	10%	\$3,793	Other	F1
MVS4-AL-T6-PSS-1YR	MVS4-AL-T6-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T6)	\$4,488	Each	10%	\$4,039	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)		
MVS4-AL-T7-PSS-1YR	MVS4-AL-T7-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T7)	\$4,760	Each	10%	\$4,284	Other	F1
MVS4-AL-T8-PSS-1YR	MVS4-AL-T8-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T8)	\$5,033	Each	10%	\$4,530	Other	F1
MVS4-AL-T9-PSS-1YR	MVS4-AL-T9-PSS-1YR		Annual Maintenance PSS (MVS4-AL-T9)	\$5,033	Each	10%	\$4,530	Other	F1
MVS500-AL-PSS-1YR	MVS500-AL-PSS-1YR		Annual Maintenance PSS (MVS500-AL)	\$2,820	Each	10%	\$2,538	Other	F1
MVS500-PSS-1YR	MVS500-PSS-1YR		Annual Maintenance PSS (MVS500)	\$3,980	Each	10%	\$3,582	Other	F1
MVS5-7UP-PSS-1YR	MVS5-7UP-PSS-1YR		Annual Maintenance PSS (MVS5-7UP)	\$3,020	Each	10%	\$2,718	Other	F1
MVS6-7UP-PSS-1YR	MVS6-7UP-PSS-1YR		Annual Maintenance PSS (MVS6-7UP)	\$3,500	Each	10%	\$3,150	Other	F1
MVS6-AL-T10-PSS-1YR	MVS6-AL-T10-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T10)	\$6,627	Each	10%	\$5,964	Other	F1
MVS6-AL-T11-PSS-1YR	MVS6-AL-T11-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T11)	\$6,900	Each	10%	\$6,210	Other	F1
MVS6-AL-T12-PSS-1YR	MVS6-AL-T12-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T12)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T13-PSS-1YR	MVS6-AL-T13-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T13)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T14-PSS-1YR	MVS6-AL-T14-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T14)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T15-PSS-1YR	MVS6-AL-T15-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T15)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T16-PSS-1YR	MVS6-AL-T16-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T16)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T17-PSS-1YR	MVS6-AL-T17-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T17)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T18-PSS-1YR	MVS6-AL-T18-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T18)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T19-PSS-1YR	MVS6-AL-T19-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T19)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T1-PSS-1YR	MVS6-AL-T1-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T1)	\$4,611	Each	10%	\$4,150	Other	F1
MVS6-AL-T20-PSS-1YR	MVS6-AL-T20-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T20)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T21-PSS-1YR	MVS6-AL-T21-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T21)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T22-PSS-1YR	MVS6-AL-T22-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T22)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T23-PSS-1YR	MVS6-AL-T23-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T23)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T24-PSS-1YR	MVS6-AL-T24-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T24)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T25-PSS-1YR	MVS6-AL-T25-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T25)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T26-PSS-1YR	MVS6-AL-T26-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T26)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T27-PSS-1YR	MVS6-AL-T27-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T27)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T28-PSS-1YR	MVS6-AL-T28-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T28)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T29-PSS-1YR	MVS6-AL-T29-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T29)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T2-PSS-1YR	MVS6-AL-T2-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T2)	\$4,737	Each	10%	\$4,263	Other	F1
MVS6-AL-T30-PSS-1YR	MVS6-AL-T30-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T30)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T31-PSS-1YR	MVS6-AL-T31-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T31)	\$7,172	Each	10%	\$6,455	Other	F1
MVS6-AL-T3-PSS-1YR	MVS6-AL-T3-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T3)	\$4,862	Each	10%	\$4,376	Other	F1
MVS6-AL-T4-PSS-1YR	MVS6-AL-T4-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T4)	\$4,989	Each	10%	\$4,490	Other	F1
MVS6-AL-T5-PSS-1YR	MVS6-AL-T5-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T5)	\$5,262	Each	10%	\$4,736	Other	F1
MVS6-AL-T6-PSS-1YR	MVS6-AL-T6-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T6)	\$5,534	Each	10%	\$4,981	Other	F1
MVS6-AL-T7-PSS-1YR	MVS6-AL-T7-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T7)	\$5,809	Each	10%	\$5,228	Other	F1
MVS6-AL-T8-PSS-1YR	MVS6-AL-T8-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T8)	\$6,081	Each	10%	\$5,473	Other	F1
MVS6-AL-T9-PSS-1YR	MVS6-AL-T9-PSS-1YR		Annual Maintenance PSS (MVS6-AL-T9)	\$6,354	Each	10%	\$5,719	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
MVS700-AL-PSS-1YR	MVS700-AL-PSS-1YR		Annual Maintenance PSS (MVS700-AL)	\$3,560	Each	10%	\$3,204	Other	F1
MVS700-PSS-1YR	MVS700-PSS-1YR		Annual Maintenance PSS (MVS700)	\$7,000	Each	10%	\$6,300	Other	F1
MVSAX4-5-PSS-1YR	MVSAX4-5-PSS-1YR		Annual Maintenance PSS (MVSAX4-5)	\$1,000	Each	10%	\$900	Other	F1
MV-T10-PSS-1YR	MV-T10-PSS-1YR		Annual Maintenance PSS (MV-T10)	\$11,764	Each	10%	\$10,588	Other	F1
MV-T11-PSS-1YR	MV-T11-PSS-1YR		Annual Maintenance PSS (MV-T11)	\$12,253	Each	10%	\$11,028	Other	F1
MV-T12-PSS-1YR	MV-T12-PSS-1YR		Annual Maintenance PSS (MV-T12)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T19-PSS-1YR	MV-T19-PSS-1YR		Annual Maintenance PSS (MV-T19)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T1-PSS-1YR	MV-T1-PSS-1YR		Annual Maintenance PSS (MV-T1)	\$8,139	Each	10%	\$7,325	Other	F1
MVT1-T4-PSS-1YR	MVT1-T4-PSS-1YR		Annual Maintenance PSS (MVT1-T4)	\$202	Each	10%	\$182	Other	F1
MV-T20-PSS-1YR	MV-T20-PSS-1YR		Annual Maintenance PSS (MV-T20)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T21-PSS-1YR	MV-T21-PSS-1YR		Annual Maintenance PSS (MV-T21)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T22-PSS-1YR	MV-T22-PSS-1YR		Annual Maintenance PSS (MV-T22)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T23-PSS-1YR	MV-T23-PSS-1YR		Annual Maintenance PSS (MV-T23)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T24-PSS-1YR	MV-T24-PSS-1YR		Annual Maintenance PSS (MV-T24)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T25-PSS-1YR	MV-T25-PSS-1YR		Annual Maintenance PSS (MV-T25)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T26-PSS-1YR	MV-T26-PSS-1YR		Annual Maintenance PSS (MV-T26)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T27-PSS-1YR	MV-T27-PSS-1YR		Annual Maintenance PSS (MV-T27)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T28-PSS-1YR	MV-T28-PSS-1YR		Annual Maintenance PSS (MV-T28)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T29-PSS-1YR	MV-T29-PSS-1YR		Annual Maintenance PSS (MV-T29)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T2-PSS-1YR	MV-T2-PSS-1YR		Annual Maintenance PSS (MV-T2)	\$8,372	Each	10%	\$7,635	Other	F1
MV-T30-PSS-1YR	MV-T30-PSS-1YR		Annual Maintenance PSS (MV-T30)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T31-PSS-1YR	MV-T31-PSS-1YR		Annual Maintenance PSS (MV-T31)	\$12,740	Each	10%	\$11,466	Other	F1
MV-T3-PSS-1YR	MV-T3-PSS-1YR		Annual Maintenance PSS (MV-T3)	\$8,606	Each	10%	\$7,745	Other	F1
MV-T4-PSS-1YR	MV-T4-PSS-1YR		Annual Maintenance PSS (MV-T4)	\$8,839	Each	10%	\$7,955	Other	F1
MV-T5-PSS-1YR	MV-T5-PSS-1YR		Annual Maintenance PSS (MV-T5)	\$9,327	Each	10%	\$8,394	Other	F1
MVT5-T12-PSS-1YR	MVT5-T12-PSS-1YR		Annual Maintenance PSS (MVT5-T12)	\$418	Each	10%	\$376	Other	F1
MV-T6-PSS-1YR	MV-T6-PSS-1YR		Annual Maintenance PSS (MV-T6)	\$9,814	Each	10%	\$8,833	Other	F1
MV-T7-PSS-1YR	MV-T7-PSS-1YR		Annual Maintenance PSS (MV-T7)	\$10,302	Each	10%	\$9,272	Other	F1
MV-T8-PSS-1YR	MV-T8-PSS-1YR		Annual Maintenance PSS (MV-T8)	\$10,789	Each	10%	\$9,710	Other	F1
MV-T9-PSS-1YR	MV-T9-PSS-1YR		Annual Maintenance PSS (MV-T9)	\$11,278	Each	10%	\$10,150	Other	F1
MVX4-X6UP-T10-PSS-1YR	MVX4-X6UP-T10-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T10)	\$5,862	Each	10%	\$5,294	Other	F1
MVX4-X6UP-T11-PSS-1YR	MVX4-X6UP-T11-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T11)	\$6,098	Each	10%	\$5,488	Other	F1
MVX4-X6UP-T12-PSS-1YR	MVX4-X6UP-T12-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T12)	\$6,314	Each	10%	\$5,683	Other	F1
MVX4-X6UP-T1-PSS-1YR	MVX4-X6UP-T1-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T1)	\$4,262	Each	10%	\$3,836	Other	F1
MVX4-X6UP-T2-PSS-1YR	MVX4-X6UP-T2-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T2)	\$4,370	Each	10%	\$3,933	Other	F1
MVX4-X6UP-T3-PSS-1YR	MVX4-X6UP-T3-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T3)	\$4,478	Each	10%	\$4,030	Other	F1
MVX4-X6UP-T4-PSS-1YR	MVX4-X6UP-T4-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T4)	\$4,586	Each	10%	\$4,127	Other	F1
MVX4-X6UP-T5-PSS-1YR	MVX4-X6UP-T5-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T5)	\$4,802	Each	10%	\$4,322	Other	F1
MVX4-X6UP-T6-PSS-1YR	MVX4-X6UP-T6-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T6)	\$5,018	Each	10%	\$4,516	Other	F1
MVX4-X6UP-T7-PSS-1YR	MVX4-X6UP-T7-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T7)	\$5,234	Each	10%	\$4,711	Other	F1
MVX4-X6UP-T8-PSS-1YR	MVX4-X6UP-T8-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T8)	\$5,450	Each	10%	\$4,905	Other	F1
MVX4-X6UP-T9-PSS-1YR	MVX4-X6UP-T9-PSS-1YR		Annual Maintenance PSS (MVX4-X6UP-T9)	\$5,666	Each	10%	\$5,099	Other	F1
MYD-OUTLOOK-PSS-1YR	MYD-OUTLOOK-PSS-1YR		Annual Maintenance PSS (MYD-OUTLOOK)	\$24	Each	10%	\$21	Other	F1
N3-2S10-300-PSS-1YR	N3-2S10-300-PSS-1YR		Annual Maintenance PSS (N3-2S10-300)	\$85	Each	10%	\$76	Other	F1
N3-2S10-300TU-PSS-1YR	N3-2S10-300TU-PSS-1YR		Annual Maintenance PSS (N3-2S10-300TU)	\$87	Each	10%	\$79	Other	F1
N3-2S10-300U-PSS-1YR	N3-2S10-300U-PSS-1YR		Annual Maintenance PSS (N3-2S10-300U)	\$87	Each	10%	\$79	Other	F1
N3-2S10-600-PSS-1YR	N3-2S10-600-PSS-1YR		Annual Maintenance PSS (N3-2S10-600)	\$123	Each	10%	\$111	Other	F1
N3-2S10-600TU-PSS-1YR	N3-2S10-600TU-PSS-1YR		Annual Maintenance PSS (N3-2S10-600TU)	\$127	Each	10%	\$115	Other	F1



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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
N3-2S10-600U-PSS-1YR	N3-2S10-600U-PSS-1YR		Annual Maintenance PSS (N3-2S10-600U)	\$127	Each	10%	\$115	Other	F1
N3-2S10-900-PSS-1YR	N3-2S10-900-PSS-1YR		Annual Maintenance PSS (N3-2S10-900)	\$173	Each	10%	\$155	Other	F1
N3-2S10-900TU-PSS-1YR	N3-2S10-900TU-PSS-1YR		Annual Maintenance PSS (N3-2S10-900TU)	\$179	Each	10%	\$161	Other	F1
N3-2S10-900U-PSS-1YR	N3-2S10-900U-PSS-1YR		Annual Maintenance PSS (N3-2S10-900U)	\$179	Each	10%	\$161	Other	F1
N3-2S15-300-PSS-1YR	N3-2S15-300-PSS-1YR		Annual Maintenance PSS (N3-2S15-300)	\$107	Each	10%	\$96	Other	F1
N3-2S6F-100-PSS-1YR	N3-2S6F-100-PSS-1YR		Annual Maintenance PSS (N3-2S6F-100)	\$407	Each	10%	\$366	Other	F1
N3-2S6F-100TU-PSS-1YR	N3-2S6F-100TU-PSS-1YR		Annual Maintenance PSS (N3-2S6F-100TU)	\$420	Each	10%	\$378	Other	F1
N3-2S6F-100U-PSS-1YR	N3-2S6F-100U-PSS-1YR		Annual Maintenance PSS (N3-2S6F-100U)	\$420	Each	10%	\$378	Other	F1
N3-2S6F-200-PSS-1YR	N3-2S6F-200-PSS-1YR		Annual Maintenance PSS (N3-2S6F-200)	\$770	Each	10%	\$693	Other	F1
N3-2S6F-200TU-PSS-1YR	N3-2S6F-200TU-PSS-1YR		Annual Maintenance PSS (N3-2S6F-200TU)	\$796	Each	10%	\$716	Other	F1
N3-2S6F-200U-PSS-1YR	N3-2S6F-200U-PSS-1YR		Annual Maintenance PSS (N3-2S6F-200U)	\$796	Each	10%	\$716	Other	F1
N3-VS07-020-PSS-1YR	N3-VS07-020-PSS-1YR		Annual Maintenance PSS (N3-VS07-020)	\$128	Each	10%	\$115	Other	F1
N3-VS07-020U-PSS-1YR	N3-VS07-020U-PSS-1YR		Annual Maintenance PSS (N3-VS07-020U)	\$132	Each	10%	\$119	Other	F1
N3-VS07-030-PSS-1YR	N3-VS07-030-PSS-1YR		Annual Maintenance PSS (N3-VS07-030)	\$182	Each	10%	\$164	Other	F1
N3-VS07-030U-PSS-1YR	N3-VS07-030U-PSS-1YR		Annual Maintenance PSS (N3-VS07-030U)	\$188	Each	10%	\$169	Other	F1
N3-VS07-040-PSS-1YR	N3-VS07-040-PSS-1YR		Annual Maintenance PSS (N3-VS07-040)	\$222	Each	10%	\$200	Other	F1
N3-VS07-040TU-PSS-1YR	N3-VS07-040TU-PSS-1YR		Annual Maintenance PSS (N3-VS07-040TU)	\$222	Each	10%	\$206	Other	F1
N3-VS07-040U-PSS-1YR	N3-VS07-040U-PSS-1YR		Annual Maintenance PSS (N3-VS07-040U)	\$229	Each	10%	\$206	Other	F1
N3-VS10-300-PSS-1YR	N3-VS10-300-PSS-1YR		Annual Maintenance PSS (N3-VS10-300)	\$90	Each	10%	\$81	Other	F1
N3-VS10-300TU-PSS-1YR	N3-VS10-300TU-PSS-1YR		Annual Maintenance PSS (N3-VS10-300TU)	\$93	Each	10%	\$83	Other	F1
N3-VS10-300U-PSS-1YR	N3-VS10-300U-PSS-1YR		Annual Maintenance PSS (N3-VS10-300U)	\$93	Each	10%	\$83	Other	F1
N3-VS10-600-PSS-1YR	N3-VS10-600-PSS-1YR		Annual Maintenance PSS (N3-VS10-600)	\$123	Each	10%	\$111	Other	F1
N3-VS10-600TU-PSS-1YR	N3-VS10-600TU-PSS-1YR		Annual Maintenance PSS (N3-VS10-600TU)	\$127	Each	10%	\$115	Other	F1
N3-VS10-600U-PSS-1YR	N3-VS10-600U-PSS-1YR		Annual Maintenance PSS (N3-VS10-600U)	\$127	Each	10%	\$115	Other	F1
N3-VS10-900-PSS-1YR	N3-VS10-900-PSS-1YR		Annual Maintenance PSS (N3-VS10-900)	\$183	Each	10%	\$165	Other	F1
N3-VS10-900TU-PSS-1YR	N3-VS10-900TU-PSS-1YR		Annual Maintenance PSS (N3-VS10-900TU)	\$189	Each	10%	\$170	Other	F1
N3-VS10-900U-PSS-1YR	N3-VS10-900U-PSS-1YR		Annual Maintenance PSS (N3-VS10-900U)	\$189	Each	10%	\$170	Other	F1
N3-VS15-300-PSS-1YR	N3-VS15-300-PSS-1YR		Annual Maintenance PSS (N3-VS15-300)	\$115	Each	10%	\$104	Other	F1
N3-VS15-300TU-PSS-1YR	N3-VS15-300TU-PSS-1YR		Annual Maintenance PSS (N3-VS15-300TU)	\$119	Each	10%	\$107	Other	F1
N3-VS15-300U-PSS-1YR	N3-VS15-300U-PSS-1YR		Annual Maintenance PSS (N3-VS15-300U)	\$119	Each	10%	\$107	Other	F1
N3-VS15-600-PSS-1YR	N3-VS15-600-PSS-1YR		Annual Maintenance PSS (N3-VS15-600)	\$161	Each	10%	\$163	Other	F1
N3-VS15-600TU-PSS-1YR	N3-VS15-600TU-PSS-1YR		Annual Maintenance PSS (N3-VS15-600TU)	\$189	Each	10%	\$170	Other	F1
N3-VS15-600U-PSS-1YR	N3-VS15-600U-PSS-1YR		Annual Maintenance PSS (N3-VS15-600U)	\$189	Each	10%	\$170	Other	F1
N3-VS6F-100-PSS-1YR	N3-VS6F-100-PSS-1YR		Annual Maintenance PSS (N3-VS6F-100)	\$409	Each	10%	\$368	Other	F1
N3-VS6F-100TU-PSS-1YR	N3-VS6F-100TU-PSS-1YR		Annual Maintenance PSS (N3-VS6F-100TU)	\$422	Each	10%	\$380	Other	F1
N3-VS6F-100U-PSS-1YR	N3-VS6F-100U-PSS-1YR		Annual Maintenance PSS (N3-VS6F-100U)	\$422	Each	10%	\$380	Other	F1
N3-VS6F-200-PSS-1YR	N3-VS6F-200-PSS-1YR		Annual Maintenance PSS (N3-VS6F-200)	\$775	Each	10%	\$697	Other	F1
N3-VS6F-200TU-PSS-1YR	N3-VS6F-200TU-PSS-1YR		Annual Maintenance PSS (N3-VS6F-200TU)	\$800	Each	10%	\$720	Other	F1
N3-VS6F-200U-PSS-1YR	N3-VS6F-200U-PSS-1YR		Annual Maintenance PSS (N3-VS6F-200U)	\$800	Each	10%	\$720	Other	F1
N4-2S07-010-PSS-1YR	N4-2S07-010-PSS-1YR		Annual Maintenance PSS (N4-2S07-010)	\$167	Each	10%	\$151	Other	F1
N4-2S07-010TU-PSS-1YR	N4-2S07-010TU-PSS-1YR		Annual Maintenance PSS (N4-2S07-010TU)	\$211	Each	10%	\$190	Other	F1
N4-2S07-010U-PSS-1YR	N4-2S07-010U-PSS-1YR		Annual Maintenance PSS (N4-2S07-010U)	\$211	Each	10%	\$190	Other	F1
N4-2S10-012-PSS-1YR	N4-2S10-012-PSS-1YR		Annual Maintenance PSS (N4-2S10-012)	\$269	Each	10%	\$242	Other	F1
N4-2S10-012TU-PSS-1YR	N4-2S10-012TU-PSS-1YR		Annual Maintenance PSS (N4-2S10-012TU)	\$330	Each	10%	\$297	Other	F1
N4-2S10-012U-PSS-1YR	N4-2S10-012U-PSS-1YR		Annual Maintenance PSS (N4-2S10-012U)	\$338	Each	10%	\$304	Other	F1
N4-2S10-600-PSS-1YR	N4-2S10-600-PSS-1YR		Annual Maintenance PSS (N4-2S10-600)	\$162	Each	10%	\$145	Other	F1
N4-2S10-600TU-PSS-1YR	N4-2S10-600TU-PSS-1YR		Annual Maintenance PSS (N4-2S10-600TU)	\$204	Each	10%	\$184	Other	F1
N4-2S10-600U-PSS-1YR	N4-2S10-600U-PSS-1YR		Annual Maintenance PSS (N4-2S10-600U)	\$204	Each	10%	\$184	Other	F1
N4-2S10-900-PSS-1YR	N4-2S10-900-PSS-1YR		Annual Maintenance PSS (N4-2S10-900)	\$213	Each	10%	\$191	Other	F1
N4-2S10-900TU-PSS-1YR	N4-2S10-900TU-PSS-1YR		Annual Maintenance PSS (N4-2S10-900TU)	\$268	Each	10%	\$241	Other	F1
N4-2S10-900U-PSS-1YR	N4-2S10-900U-PSS-1YR		Annual Maintenance PSS (N4-2S10-900U)	\$268	Each	10%	\$241	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
N4-2S15-300-PSS-1YR	N4-2S15-300-PSS-1YR		Annual Maintenance PSS (N4-2S15-300)	\$233	Each	10%	\$210	Other	F1	
N4-2S15-300TU-PSS-1YR	N4-2S15-300TU-PSS-1YR		Annual Maintenance PSS (N4-2S15-300TU)	\$294	Each	10%	\$264	Other	F1	
N4-2S15-300U-PSS-1YR	N4-2S15-300U-PSS-1YR		Annual Maintenance PSS (N4-2S15-300U)	\$294	Each	10%	\$264	Other	F1	
N4-2S6F-100-PSS-1YR	N4-2S6F-100-PSS-1YR		Annual Maintenance PSS (N4-2S6F-100)	\$456	Each	10%	\$410	Other	F1	
N4-2S6F-100TU-PSS-1YR	N4-2S6F-100TU-PSS-1YR		Annual Maintenance PSS (N4-2S6F-100TU)	\$575	Each	10%	\$517	Other	F1	
N4-2S6F-100U-PSS-1YR	N4-2S6F-100U-PSS-1YR		Annual Maintenance PSS (N4-2S6F-100U)	\$575	Each	10%	\$517	Other	F1	
N4-2S6F-200-PSS-1YR	N4-2S6F-200-PSS-1YR		Annual Maintenance PSS (N4-2S6F-200)	\$719	Each	10%	\$647	Other	F1	
N4-2S6F-200TU-PSS-1YR	N4-2S6F-200TU-PSS-1YR		Annual Maintenance PSS (N4-2S6F-200TU)	\$906	Each	10%	\$815	Other	F1	
N4-2S6F-200U-PSS-1YR	N4-2S6F-200U-PSS-1YR		Annual Maintenance PSS (N4-2S6F-200U)	\$906	Each	10%	\$815	Other	F1	
N4-2S6FX-100-PSS-1YR	N4-2S6FX-100-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-100)	\$347	Each	10%	\$312	Other	F1	
N4-2S6FX-100TU-PSS-1YR	N4-2S6FX-100TU-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-100TU)	\$389	Each	10%	\$350	Other	F1	
N4-2S6FX-100U-PSS-1YR	N4-2S6FX-100U-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-100U)	\$389	Each	10%	\$350	Other	F1	
N4-2S6FX-1600-PSS-1YR	N4-2S6FX-1600-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-1600)	\$1,831	Each	10%	\$1,648	Other	F1	
N4-2S6FX-1600TU-PSS-1YR	N4-2S6FX-1600TU-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-1600TU)	\$2,306	Each	10%	\$2,076	Other	F1	
N4-2S6FX-1600U-PSS-1YR	N4-2S6FX-1600U-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-1600U)	\$2,306	Each	10%	\$2,076	Other	F1	
N4-2S6FX-200-PSS-1YR	N4-2S6FX-200-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-200)	\$399	Each	10%	\$359	Other	F1	
N4-2S6FX-200TU-PSS-1YR	N4-2S6FX-200TU-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-200TU)	\$446	Each	10%	\$401	Other	F1	
N4-2S6FX-200U-PSS-1YR	N4-2S6FX-200U-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-200U)	\$446	Each	10%	\$401	Other	F1	
N4-2S6FX-400-PSS-1YR	N4-2S6FX-400-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-400)	\$746	Each	10%	\$672	Other	F1	
N4-2S6FX-400TU-PSS-1YR	N4-2S6FX-400TU-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-400TU)	\$835	Each	10%	\$751	Other	F1	
N4-2S6FX-400U-PSS-1YR	N4-2S6FX-400U-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-400U)	\$835	Each	10%	\$751	Other	F1	
N4-2S6FX-800-PSS-1YR	N4-2S6FX-800-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-800)	\$1,121	Each	10%	\$1,009	Other	F1	
N4-2S6FX-800TU-PSS-1YR	N4-2S6FX-800TU-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-800TU)	\$1,412	Each	10%	\$1,271	Other	F1	
N4-2S6FX-800U-PSS-1YR	N4-2S6FX-800U-PSS-1YR		Annual Maintenance PSS (N4-2S6FX-800U)	\$1,412	Each	10%	\$1,271	Other	F1	
N4-VS07-020-PSS-1YR	N4-VS07-020-PSS-1YR		Annual Maintenance PSS (N4-VS07-020)	\$168	Each	10%	\$151	Other	F1	
N4-VS07-020TU-PSS-1YR	N4-VS07-020TU-PSS-1YR		Annual Maintenance PSS (N4-VS07-020TU)	\$212	Each	10%	\$191	Other	F1	
N4-VS07-020U-PSS-1YR	N4-VS07-020U-PSS-1YR		Annual Maintenance PSS (N4-VS07-020U)	\$212	Each	10%	\$191	Other	F1	
N4-VS07-030-PSS-1YR	N4-VS07-030-PSS-1YR		Annual Maintenance PSS (N4-VS07-030)	\$227	Each	10%	\$204	Other	F1	
N4-VS07-030TU-PSS-1YR	N4-VS07-030TU-PSS-1YR		Annual Maintenance PSS (N4-VS07-030TU)	\$286	Each	10%	\$257	Other	F1	
N4-VS07-030U-PSS-1YR	N4-VS07-030U-PSS-1YR		Annual Maintenance PSS (N4-VS07-030U)	\$286	Each	10%	\$257	Other	F1	
N4-VS07-040-PSS-1YR	N4-VS07-040-PSS-1YR		Annual Maintenance PSS (N4-VS07-040)	\$256	Each	10%	\$230	Other	F1	
N4-VS07-040TU-PSS-1YR	N4-VS07-040TU-PSS-1YR		Annual Maintenance PSS (N4-VS07-040TU)	\$320	Each	10%	\$288	Other	F1	
N4-VS07-040U-PSS-1YR	N4-VS07-040U-PSS-1YR		Annual Maintenance PSS (N4-VS07-040U)	\$320	Each	10%	\$288	Other	F1	
N4-VS10-012-PSS-1YR	N4-VS10-012-PSS-1YR		Annual Maintenance PSS (N4-VS10-012)	\$269	Each	10%	\$242	Other	F1	
N4-VS10-012TU-PSS-1YR	N4-VS10-012TU-PSS-1YR		Annual Maintenance PSS (N4-VS10-012TU)	\$338	Each	10%	\$304	Other	F1	
N4-VS10-012U-PSS-1YR	N4-VS10-012U-PSS-1YR		Annual Maintenance PSS (N4-VS10-012U)	\$338	Each	10%	\$304	Other	F1	
N4-VS10-600-PSS-1YR	N4-VS10-600-PSS-1YR		Annual Maintenance PSS (N4-VS10-600)	\$162	Each	10%	\$145	Other	F1	
N4-VS10-600TU-PSS-1YR	N4-VS10-600TU-PSS-1YR		Annual Maintenance PSS (N4-VS10-600TU)	\$204	Each	10%	\$184	Other	F1	
N4-VS10-600U-PSS-1YR	N4-VS10-600U-PSS-1YR		Annual Maintenance PSS (N4-VS10-600U)	\$204	Each	10%	\$184	Other	F1	
N4-VS10-900-PSS-1YR	N4-VS10-900-PSS-1YR		Annual Maintenance PSS (N4-VS10-900)	\$212	Each	10%	\$190	Other	F1	
N4-VS10-900TU-PSS-1YR	N4-VS10-900TU-PSS-1YR		Annual Maintenance PSS (N4-VS10-900TU)	\$268	Each	10%	\$241	Other	F1	
N4-VS10-900U-PSS-1YR	N4-VS10-900U-PSS-1YR		Annual Maintenance PSS (N4-VS10-900U)	\$268	Each	10%	\$241	Other	F1	
N4-VS15-300-PSS-1YR	N4-VS15-300-PSS-1YR		Annual Maintenance PSS (N4-VS15-300)	\$170	Each	10%	\$153	Other	F1	
N4-VS15-300TU-PSS-1YR	N4-VS15-300TU-PSS-1YR		Annual Maintenance PSS (N4-VS15-300TU)	\$215	Each	10%	\$193	Other	F1	
N4-VS15-300U-PSS-1YR	N4-VS15-300U-PSS-1YR		Annual Maintenance PSS (N4-VS15-300U)	\$215	Each	10%	\$193	Other	F1	
N4-VS15-600-PSS-1YR	N4-VS15-600-PSS-1YR		Annual Maintenance PSS (N4-VS15-600)	\$251	Each	10%	\$235	Other	F1	
N4-VS15-600TU-PSS-1YR	N4-VS15-600TU-PSS-1YR		Annual Maintenance PSS (N4-VS15-600TU)	\$329	Each	10%	\$296	Other	F1	
N4-VS15-600U-PSS-1YR	N4-VS15-600U-PSS-1YR		Annual Maintenance PSS (N4-VS15-600U)	\$329	Each	10%	\$296	Other	F1	
N4-VS6F-100-PSS-1YR	N4-VS6F-100-PSS-1YR		Annual Maintenance PSS (N4-VS6F-100)	\$456	Each	10%	\$410	Other	F1	
N4-VS6F-100TU-PSS-1YR	N4-VS6F-100TU-PSS-1YR		Annual Maintenance PSS (N4-VS6F-100TU)	\$575	Each	10%	\$517	Other	F1	
N4-VS6F-100U-PSS-1YR	N4-VS6F-100U-PSS-1YR		Annual Maintenance PSS (N4-VS6F-100U)	\$575	Each	10%	\$517	Other	F1	
N4-VS6F-200-PSS-1YR	N4-VS6F-200-PSS-1YR		Annual Maintenance PSS (N4-VS6F-200)	\$719	Each	10%	\$647	Other	F1	
N4-VS6F-200TU-PSS-1YR	N4-VS6F-200TU-PSS-1YR		Annual Maintenance PSS (N4-VS6F-200TU)	\$906	Each	10%	\$815	Other	F1	
N4-VS6F-200U-PSS-1YR	N4-VS6F-200U-PSS-1YR		Annual Maintenance PSS (N4-VS6F-200U)	\$906	Each	10%	\$815	Other	F1	
N4-VS6FX-100-PSS-1YR	N4-VS6FX-100-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-100)	\$347	Each	10%	\$312	Other	F1	
N4-VS6FX-100TU-PSS-1YR	N4-VS6FX-100TU-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-100TU)	\$389	Each	10%	\$350	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
N4-VS6FX-100U-PSS-1YR	N4-VS6FX-100U-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-100U)	\$389	Each	10%	\$350	Other	F1
N4-VS6FX-1600-PSS-1YR	N4-VS6FX-1600-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-1600)	\$1,831	Each	10%	\$1,648	Other	F1
N4-VS6FX-1600TU-PSS-1YR	N4-VS6FX-1600TU-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-1600TU)	\$2,306	Each	10%	\$2,076	Other	F1
N4-VS6FX-1600U-PSS-1YR	N4-VS6FX-1600U-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-1600U)	\$2,306	Each	10%	\$2,076	Other	F1
N4-VS6FX-200-PSS-1YR	N4-VS6FX-200-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-200)	\$399	Each	10%	\$359	Other	F1
N4-VS6FX-200TU-PSS-1YR	N4-VS6FX-200TU-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-200TU)	\$446	Each	10%	\$401	Other	F1
N4-VS6FX-200U-PSS-1YR	N4-VS6FX-200U-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-200U)	\$446	Each	10%	\$401	Other	F1
N4-VS6FX-800-PSS-1YR	N4-VS6FX-800-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-800)	\$1,121	Each	10%	\$1,009	Other	F1
N4-VS6FX-800TU-PSS-1YR	N4-VS6FX-800TU-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-800TU)	\$1,412	Each	10%	\$1,271	Other	F1
N4-VS6FX-800U-PSS-1YR	N4-VS6FX-800U-PSS-1YR		Annual Maintenance PSS (N4-VS6FX-800U)	\$1,412	Each	10%	\$1,271	Other	F1
N52DE256001F-PSS-1YR	N52DE256001F-PSS-1YR		Annual Maintenance PSS (N52DE256001F)	\$4,277	Each	10%	\$3,849	Other	F1
N53E56001S-PSS-1YR	N53E56001S-PSS-1YR		Annual Maintenance PSS (N53E56001S)	\$596	Each	10%	\$536	Other	F1
N54DE256001F-PSS-1YR	N54DE256001F-PSS-1YR		Annual Maintenance PSS (N54DE256001F)	\$6,158	Each	10%	\$5,542	Other	F1
N556001WF-PSS-1YR	N556001WF-PSS-1YR		Annual Maintenance PSS (N556001WF)	\$769	Each	10%	\$692	Other	F1
N55E56001S-PSS-1YR	N55E56001S-PSS-1YR		Annual Maintenance PSS (N55E56001S)	\$596	Each	10%	\$536	Other	F1
N56DE256001F-PSS-1YR	N56DE256001F-PSS-1YR		Annual Maintenance PSS (N56DE256001F)	\$7,097	Each	10%	\$6,387	Other	F1
N5DE150401WF-PSS-1YR	N5DE150401WF-PSS-1YR		Annual Maintenance PSS (N5DE150401WF)	\$887	Each	10%	\$799	Other	F1
N5DE256001WF-PSS-1YR	N5DE256001WF-PSS-1YR		Annual Maintenance PSS (N5DE256001WF)	\$4,934	Each	10%	\$4,441	Other	F1
N5DE56001WF-PSS-1YR	N5DE56001WF-PSS-1YR		Annual Maintenance PSS (N5DE56001WF)	\$1,676	Each	10%	\$1,508	Other	F1
N5EDE256001WF-PSS-1YR	N5EDE256001WF-PSS-1YR		Annual Maintenance PSS (N5EDE256001WF)	\$3,654	Each	10%	\$3,288	Other	F1
N5EDE56001WF-PSS-1YR	N5EDE56001WF-PSS-1YR		Annual Maintenance PSS (N5EDE56001WF)	\$1,197	Each	10%	\$1,077	Other	F1
N5LDE56001WF-PSS-1YR	N5LDE56001WF-PSS-1YR		Annual Maintenance PSS (N5LDE56001WF)	\$1,953	Each	10%	\$1,758	Other	F1
NA3F12001B-PSS-1YR	NA3F12001B-PSS-1YR		Annual Maintenance PSS (NA3F12001B)	\$2,069	Each	10%	\$1,862	Other	F1
NA3F12001BTU-PSS-1YR	NA3F12001BTU-PSS-1YR		Annual Maintenance PSS (NA3F12001BTU)	\$2,233	Each	10%	\$2,010	Other	F1
NA3F12001BU-PSS-1YR	NA3F12001BU-PSS-1YR		Annual Maintenance PSS (NA3F12001BU)	\$2,233	Each	10%	\$2,010	Other	F1
NA3F12001C-PSS-1YR	NA3F12001C-PSS-1YR		Annual Maintenance PSS (NA3F12001C)	\$2,069	Each	10%	\$1,862	Other	F1
NA3F12001CU-PSS-1YR	NA3F12001CU-PSS-1YR		Annual Maintenance PSS (NA3F12001CU)	\$2,233	Each	10%	\$2,010	Other	F1
NA47210001B-PSS-1YR	NA47210001B-PSS-1YR		Annual Maintenance PSS (NA47210001B)	\$321	Each	10%	\$289	Other	F1
NA47210001BTU-PSS-1YR	NA47210001BTU-PSS-1YR		Annual Maintenance PSS (NA47210001BTU)	\$347	Each	10%	\$312	Other	F1
NA47210001BU-PSS-1YR	NA47210001BU-PSS-1YR		Annual Maintenance PSS (NA47210001BU)	\$347	Each	10%	\$312	Other	F1
NA47220001B-PSS-1YR	NA47220001B-PSS-1YR		Annual Maintenance PSS (NA47220001B)	\$508	Each	10%	\$457	Other	F1
NA47220001BTU-PSS-1YR	NA47220001BTU-PSS-1YR		Annual Maintenance PSS (NA47220001BTU)	\$549	Each	10%	\$494	Other	F1
NA47220001BU-PSS-1YR	NA47220001BU-PSS-1YR		Annual Maintenance PSS (NA47220001BU)	\$549	Each	10%	\$494	Other	F1
NA47220001C-PSS-1YR	NA47220001C-PSS-1YR		Annual Maintenance PSS (NA47220001C)	\$508	Each	10%	\$457	Other	F1
NA47220001CTU-PSS-1YR	NA47220001CTU-PSS-1YR		Annual Maintenance PSS (NA47220001CTU)	\$549	Each	10%	\$494	Other	F1
NA47220001CU-PSS-1YR	NA47220001CU-PSS-1YR		Annual Maintenance PSS (NA47220001CU)	\$549	Each	10%	\$494	Other	F1
NAS-MGR-L-PSS-1YR	NAS-MGR-L-PSS-1YR		Annual Maintenance PSS (NAS-MGR-L)	\$2,320	Each	10%	\$2,088	Other	F1
NAS-MGR-L-U-PSS-1YR	NAS-MGR-L-U-PSS-1YR		Annual Maintenance PSS (NAS-MGR-L-U)	\$2,320	Each	10%	\$2,088	Other	F1
NAS-MGR-PKG-PSS-1YR	NAS-MGR-PKG-PSS-1YR		Annual Maintenance PSS (NAS-MGR-PKG)	\$1,860	Each	10%	\$1,674	Other	F1
NAV100-PSS-1YR	NAV100-PSS-1YR		Annual Maintenance PSS (NAV100)	\$220	Each	10%	\$198	Other	F1
NAV2-5UP-DP-PSS-1YR	NAV2-5UP-DP-PSS-1YR		Annual Maintenance PSS (NAV2-5UP-DP)	\$3,520	Each	10%	\$3,168	Other	F1
NAV2-5UP-EN-PSS-1YR	NAV2-5UP-EN-PSS-1YR		Annual Maintenance PSS (NAV2-5UP-EN)	\$5,300	Each	10%	\$4,770	Other	F1
NAV2-5UP-WG-PSS-1YR	NAV2-5UP-WG-PSS-1YR		Annual Maintenance PSS (NAV2-5UP-WG)	\$1,835	Each	10%	\$1,652	Other	F1
NAV2-7UP-DP-PSS-1YR	NAV2-7UP-DP-PSS-1YR		Annual Maintenance PSS (NAV2-7UP-DP)	\$8,100	Each	10%	\$7,290	Other	F1
NAV2-7UP-EN-PSS-1YR	NAV2-7UP-EN-PSS-1YR		Annual Maintenance PSS (NAV2-7UP-EN)	\$12,000	Each	10%	\$10,800	Other	F1
NAV2-7UP-WG-PSS-1YR	NAV2-7UP-WG-PSS-1YR		Annual Maintenance PSS (NAV2-7UP-WG)	\$4,075	Each	10%	\$3,668	Other	F1
NAV3001-PSS-1YR	NAV3001-PSS-1YR		Annual Maintenance PSS (NAV3001)	\$1,200	Each	10%	\$1,080	Other	F1
NAV300-WG-PSS-1YR	NAV300-WG-PSS-1YR		Annual Maintenance PSS (NAV300-WG)	\$450	Each	10%	\$405	Other	F1
NAV31-DP-EN-PSS-1YR	NAV31-DP-EN-PSS-1YR		Annual Maintenance PSS (NAV31-DP-EN)	\$600	Each	10%	\$540	Other	F1
NAV31-WG-DP-PSS-1YR	NAV31-WG-DP-PSS-1YR		Annual Maintenance PSS (NAV31-WG-DP)	\$750	Each	10%	\$675	Other	F1
NAV31-WG-EN-PSS-1YR	NAV31-WG-EN-PSS-1YR		Annual Maintenance PSS (NAV31-WG-EN)	\$1,350	Each	10%	\$1,215	Other	F1
NAV32-DP-EN-PSS-1YR	NAV32-DP-EN-PSS-1YR		Annual Maintenance PSS (NAV32-DP-EN)	\$2,080	Each	10%	\$1,872	Other	F1
NAV32-WG-DP-PSS-1YR	NAV32-WG-DP-PSS-1YR		Annual Maintenance PSS (NAV32-WG-DP)	\$2,620	Each	10%	\$2,358	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NAV32-WG-EN-PSS-1YR	NAV32-WG-EN-PSS-1YR		Annual Maintenance PSS (NAV32-WG-EN)	\$4,700	Each	10%	\$4,230	Other	F1
NAV34-DP-EN-PSS-1YR	NAV34-DP-EN-PSS-1YR		Annual Maintenance PSS (NAV34-DP-EN)	\$4,200	Each	10%	\$3,780	Other	F1
NAV34-EN-PSS-1YR	NAV34-EN-PSS-1YR		Annual Maintenance PSS (NAV34-EN)	\$11,600	Each	10%	\$10,440	Other	F1
NAV34-WG-DP-PSS-1YR	NAV34-WG-DP-PSS-1YR		Annual Maintenance PSS (NAV34-WG-DP)	\$4,400	Each	10%	\$3,960	Other	F1
NAV34-WG-EN-PSS-1YR	NAV34-WG-EN-PSS-1YR		Annual Maintenance PSS (NAV34-WG-EN)	\$8,600	Each	10%	\$7,740	Other	F1
NAV34-WG-PSS-1YR	NAV34-WG-PSS-1YR		Annual Maintenance PSS (NAV34-WG)	\$4,300	Each	10%	\$3,870	Other	F1
NAV3-5UP-DP-PSS-1YR	NAV3-5UP-DP-PSS-1YR		Annual Maintenance PSS (NAV3-5UP-DP)	\$2,920	Each	10%	\$2,628	Other	F1
NAV3-5UP-EN-PSS-1YR	NAV3-5UP-EN-PSS-1YR		Annual Maintenance PSS (NAV3-5UP-EN)	\$4,400	Each	10%	\$3,960	Other	F1
NAV3-5UP-WG-PSS-1YR	NAV3-5UP-WG-PSS-1YR		Annual Maintenance PSS (NAV3-5UP-WG)	\$1,610	Each	10%	\$1,449	Other	F1
NAV3-7UP-DP-PSS-1YR	NAV3-7UP-DP-PSS-1YR		Annual Maintenance PSS (NAV3-7UP-DP)	\$7,500	Each	10%	\$6,750	Other	F1
NAV3-7UP-EN-PSS-1YR	NAV3-7UP-EN-PSS-1YR		Annual Maintenance PSS (NAV3-7UP-EN)	\$11,100	Each	10%	\$9,990	Other	F1
NAV3-7UP-WG-PSS-1YR	NAV3-7UP-WG-PSS-1YR		Annual Maintenance PSS (NAV3-7UP-WG)	\$3,850	Each	10%	\$3,465	Other	F1
NAV38-DP-EN-PSS-1YR	NAV38-DP-EN-PSS-1YR		Annual Maintenance PSS (NAV38-DP-EN)	\$5,240	Each	10%	\$4,716	Other	F1
NAV38-WG-DP-PSS-1YR	NAV38-WG-DP-PSS-1YR		Annual Maintenance PSS (NAV38-WG-DP)	\$5,500	Each	10%	\$4,950	Other	F1
NAV38-WG-EN-PSS-1YR	NAV38-WG-EN-PSS-1YR		Annual Maintenance PSS (NAV38-WG-EN)	\$10,740	Each	10%	\$9,666	Other	F1
NAV4-120-PSS-1YR	NAV4-120-PSS-1YR		Annual Maintenance PSS (NAV4-120)	\$951	Each	10%	\$856	Other	F1
NAV4-120UPG-PSS-1YR	NAV4-120UPG-PSS-1YR		Annual Maintenance PSS (NAV4-120UPG)	\$627	Each	10%	\$564	Other	F1
NAV4-240-PSS-1YR	NAV4-240-PSS-1YR		Annual Maintenance PSS (NAV4-240)	\$3,325	Each	10%	\$2,993	Other	F1
NAV4-240UPG-PSS-1YR	NAV4-240UPG-PSS-1YR		Annual Maintenance PSS (NAV4-240UPG)	\$1,995	Each	10%	\$1,796	Other	F1
NAV4-480-PSS-1YR	NAV4-480-PSS-1YR		Annual Maintenance PSS (NAV4-480)	\$10,597	Each	10%	\$9,537	Other	F1
NAV4-480UPG-PSS-1YR	NAV4-480UPG-PSS-1YR		Annual Maintenance PSS (NAV4-480UPG)	\$6,358	Each	10%	\$5,722	Other	F1
NAV4-5UP-DP-PSS-1YR	NAV4-5UP-DP-PSS-1YR		Annual Maintenance PSS (NAV4-5UP-DP)	\$2,060	Each	10%	\$1,854	Other	F1
NAV4-5UP-EN-PSS-1YR	NAV4-5UP-EN-PSS-1YR		Annual Maintenance PSS (NAV4-5UP-EN)	\$2,080	Each	10%	\$1,872	Other	F1
NAV4-5UP-WG-PSS-1YR	NAV4-5UP-WG-PSS-1YR		Annual Maintenance PSS (NAV4-5UP-WG)	\$1,030	Each	10%	\$927	Other	F1
NAV4-7UP-DP-PSS-1YR	NAV4-7UP-DP-PSS-1YR		Annual Maintenance PSS (NAV4-7UP-DP)	\$6,640	Each	10%	\$5,976	Other	F1
NAV4-7UP-EN-PSS-1YR	NAV4-7UP-EN-PSS-1YR		Annual Maintenance PSS (NAV4-7UP-EN)	\$8,600	Each	10%	\$7,740	Other	F1
NAV4-7UP-WG-PSS-1YR	NAV4-7UP-WG-PSS-1YR		Annual Maintenance PSS (NAV4-7UP-WG)	\$3,270	Each	10%	\$2,943	Other	F1
NAV4-960-PSS-1YR	NAV4-960-PSS-1YR		Annual Maintenance PSS (NAV4-960)	\$17,575	Each	10%	\$15,818	Other	F1
NAV4-960UPG-PSS-1YR	NAV4-960UPG-PSS-1YR		Annual Maintenance PSS (NAV4-960UPG)	\$10,545	Each	10%	\$9,491	Other	F1
NAV500-DP-EN-PSS-1YR	NAV500-DP-EN-PSS-1YR		Annual Maintenance PSS (NAV500-DP-EN)	\$2,080	Each	10%	\$1,872	Other	F1
NAV500-DP-PSS-1YR	NAV500-DP-PSS-1YR		Annual Maintenance PSS (NAV500-DP)	\$4,120	Each	10%	\$3,708	Other	F1
NAV500-EN-PSS-1YR	NAV500-EN-PSS-1YR		Annual Maintenance PSS (NAV500-EN)	\$6,200	Each	10%	\$5,580	Other	F1
NAV500-PSS-1YR	NAV500-PSS-1YR		Annual Maintenance PSS (NAV500)	\$4,120	Each	10%	\$3,708	Other	F1
NAV500-WG-DP-PSS-1YR	NAV500-WG-DP-PSS-1YR		Annual Maintenance PSS (NAV500-WG-DP)	\$2,060	Each	10%	\$1,854	Other	F1
NAV500-WG-EN-PSS-1YR	NAV500-WG-EN-PSS-1YR		Annual Maintenance PSS (NAV500-WG-EN)	\$4,140	Each	10%	\$3,726	Other	F1
NAV500-WG-PSS-1YR	NAV500-WG-PSS-1YR		Annual Maintenance PSS (NAV500-WG)	\$2,060	Each	10%	\$1,854	Other	F1
NAV5-7UP-DP-PSS-1YR	NAV5-7UP-DP-PSS-1YR		Annual Maintenance PSS (NAV5-7UP-DP)	\$4,580	Each	10%	\$4,122	Other	F1
NAV5-7UP-EN-PSS-1YR	NAV5-7UP-EN-PSS-1YR		Annual Maintenance PSS (NAV5-7UP-EN)	\$6,700	Each	10%	\$6,030	Other	F1
NAV5-7UP-WG-PSS-1YR	NAV5-7UP-WG-PSS-1YR		Annual Maintenance PSS (NAV5-7UP-WG)	\$2,240	Each	10%	\$2,016	Other	F1
NAV6-7UP-DP-PSS-1YR	NAV6-7UP-DP-PSS-1YR		Annual Maintenance PSS (NAV6-7UP-DP)	\$4,140	Each	10%	\$3,726	Other	F1
NAV6-7UP-EN-PSS-1YR	NAV6-7UP-EN-PSS-1YR		Annual Maintenance PSS (NAV6-7UP-EN)	\$4,200	Each	10%	\$3,780	Other	F1
NAV6-7UP-WG-PSS-1YR	NAV6-7UP-WG-PSS-1YR		Annual Maintenance PSS (NAV6-7UP-WG)	\$2,240	Each	10%	\$2,016	Other	F1
NAV700-DP-EN-PSS-1YR	NAV700-DP-EN-PSS-1YR		Annual Maintenance PSS (NAV700-DP-EN)	\$4,200	Each	10%	\$3,780	Other	F1
NAV700-DP-PSS-1YR	NAV700-DP-PSS-1YR		Annual Maintenance PSS (NAV700-DP)	\$8,700	Each	10%	\$7,830	Other	F1
NAV700-EN-PSS-1YR	NAV700-EN-PSS-1YR		Annual Maintenance PSS (NAV700-EN)	\$12,900	Each	10%	\$11,610	Other	F1
NAV700-WG-DP-PSS-1YR	NAV700-WG-DP-PSS-1YR		Annual Maintenance PSS (NAV700-WG-DP)	\$4,400	Each	10%	\$3,960	Other	F1
NAV700-WG-EN-PSS-1YR	NAV700-WG-EN-PSS-1YR		Annual Maintenance PSS (NAV700-WG-EN)	\$8,600	Each	10%	\$7,740	Other	F1
NAV700-WG-PSS-1YR	NAV700-WG-PSS-1YR		Annual Maintenance PSS (NAV700-WG)	\$4,300	Each	10%	\$3,870	Other	F1
NAVAGT-AIX-PSS-1YR	NAVAGT-AIX-PSS-1YR		Annual Maintenance PSS (NAVAGT-AIX)	\$250	Each	10%	\$225	Other	F1
NAVAGT-HP-PSS-1YR	NAVAGT-HP-PSS-1YR		Annual Maintenance PSS (NAVAGT-HP)	\$250	Each	10%	\$225	Other	F1
NAVAGT-IRX-PSS-1YR	NAVAGT-IRX-PSS-1YR		Annual Maintenance PSS (NAVAGT-IRX)	\$250	Each	10%	\$225	Other	F1
NAVAGT-LNX-PSS-1YR	NAVAGT-LNX-PSS-1YR		Annual Maintenance PSS (NAVAGT-LNX)	\$113	Each	10%	\$102	Other	F1
NAVAGT-NW-PSS-1YR	NAVAGT-NW-PSS-1YR		Annual Maintenance PSS (NAVAGT-NW)	\$113	Each	10%	\$102	Other	F1
NAVAGT-SUN-PSS-1YR	NAVAGT-SUN-PSS-1YR		Annual Maintenance PSS (NAVAGT-SUN)	\$250	Each	10%	\$225	Other	F1
NAVAGT-VMW-PSS-1YR	NAVAGT-VMW-PSS-1YR		Annual Maintenance PSS (NAVAGT-VMW)	\$110	Each	10%	\$99	Other	F1
NAVAGT-WIN-PSS-1YR	NAVAGT-WIN-PSS-1YR		Annual Maintenance PSS (NAVAGT-WIN)	\$113	Each	10%	\$102	Other	F1
NAVATF-AIX-PSS-1YR	NAVATF-AIX-PSS-1YR		Annual Maintenance PSS (NAVATF-AIX)	\$417	Each	10%	\$375	Other	F1
NAVAX4-5-PSS-1YR	NAVAX4-5-PSS-1YR		Annual Maintenance PSS (NAVAX4-5)	\$400	Each	10%	\$360	Other	F1
NAVAYZ2-3UP-PSS-1YR	NAVAYZ2-3UP-PSS-1YR		Annual Maintenance PSS (NAVAYZ2-3UP)	\$320	Each	10%	\$288	Other	F1
NAVAYZ2-5UP-PSS-1YR	NAVAYZ2-5UP-PSS-1YR		Annual Maintenance PSS (NAVAYZ2-5UP)	\$2,930	Each	10%	\$2,637	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NAVAYZ2-7UP-PSS-1YR	NAVAYZ2-7UP-PSS-1YR		Annual Maintenance PSS (NAVAYZ2-7UP)	\$6,180	Each	10%	\$5,562	Other	F1
NAVAYZ-300I-PSS-1YR	NAVAYZ-300I-PSS-1YR		Annual Maintenance PSS (NAVAYZ-300I)	\$660	Each	10%	\$594	Other	F1
NAVAYZ-31-PSS-1YR	NAVAYZ-31-PSS-1YR		Annual Maintenance PSS (NAVAYZ-31)	\$660	Each	10%	\$594	Other	F1
NAVAYZ-32-PSS-1YR	NAVAYZ-32-PSS-1YR		Annual Maintenance PSS (NAVAYZ-32)	\$3,260	Each	10%	\$2,934	Other	F1
NAVAYZ-34-PSS-1YR	NAVAYZ-34-PSS-1YR		Annual Maintenance PSS (NAVAYZ-34)	\$6,520	Each	10%	\$5,868	Other	F1
NAVAYZ3-5UP-PSS-1YR	NAVAYZ3-5UP-PSS-1YR		Annual Maintenance PSS (NAVAYZ3-5UP)	\$2,600	Each	10%	\$2,340	Other	F1
NAVAYZ3-7UP-PSS-1YR	NAVAYZ3-7UP-PSS-1YR		Annual Maintenance PSS (NAVAYZ3-7UP)	\$5,860	Each	10%	\$5,274	Other	F1
NAVAYZ-38-PSS-1YR	NAVAYZ-38-PSS-1YR		Annual Maintenance PSS (NAVAYZ-38)	\$8,160	Each	10%	\$7,344	Other	F1
NAVAYZ4-120-PSS-1YR	NAVAYZ4-120-PSS-1YR		Annual Maintenance PSS (NAVAYZ4-120)	\$780	Each	10%	\$702	Other	F1
NAVAYZ4-240-PSS-1YR	NAVAYZ4-240-PSS-1YR		Annual Maintenance PSS (NAVAYZ4-240)	\$3,820	Each	10%	\$3,438	Other	F1
NAVAYZ4-480-PSS-1YR	NAVAYZ4-480-PSS-1YR		Annual Maintenance PSS (NAVAYZ4-480)	\$9,760	Each	10%	\$8,784	Other	F1
NAVAYZ4-5UP-PSS-1YR	NAVAYZ4-5UP-PSS-1YR		Annual Maintenance PSS (NAVAYZ4-5UP)	\$1,620	Each	10%	\$1,458	Other	F1
NAVAYZ47-T01-PSS-1YR	NAVAYZ47-T01-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T01)	\$404	Each	10%	\$364	Other	F1
NAVAYZ47-T02-PSS-1YR	NAVAYZ47-T02-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T02)	\$558	Each	10%	\$502	Other	F1
NAVAYZ47-T03-PSS-1YR	NAVAYZ47-T03-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T03)	\$712	Each	10%	\$641	Other	F1
NAVAYZ47-T04-PSS-1YR	NAVAYZ47-T04-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T04)	\$866	Each	10%	\$779	Other	F1
NAVAYZ47-T05-PSS-1YR	NAVAYZ47-T05-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T05)	\$1,532	Each	10%	\$1,379	Other	F1
NAVAYZ47-T06-PSS-1YR	NAVAYZ47-T06-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T06)	\$2,198	Each	10%	\$1,978	Other	F1
NAVAYZ47-T07-PSS-1YR	NAVAYZ47-T07-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T07)	\$2,864	Each	10%	\$2,578	Other	F1
NAVAYZ47-T08-PSS-1YR	NAVAYZ47-T08-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T08)	\$3,530	Each	10%	\$3,177	Other	F1
NAVAYZ47-T09-PSS-1YR	NAVAYZ47-T09-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T09)	\$4,196	Each	10%	\$3,776	Other	F1
NAVAYZ47-T10-PSS-1YR	NAVAYZ47-T10-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T10)	\$4,862	Each	10%	\$4,376	Other	F1
NAVAYZ47-T11-PSS-1YR	NAVAYZ47-T11-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T11)	\$5,528	Each	10%	\$4,975	Other	F1
NAVAYZ47-T12-PSS-1YR	NAVAYZ47-T12-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T12)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T13-PSS-1YR	NAVAYZ47-T13-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T13)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T14-PSS-1YR	NAVAYZ47-T14-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T14)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T15-PSS-1YR	NAVAYZ47-T15-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T15)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T16-PSS-1YR	NAVAYZ47-T16-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T16)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T17-PSS-1YR	NAVAYZ47-T17-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T17)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T18-PSS-1YR	NAVAYZ47-T18-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T18)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T19-PSS-1YR	NAVAYZ47-T19-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T19)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T20-PSS-1YR	NAVAYZ47-T20-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T20)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T21-PSS-1YR	NAVAYZ47-T21-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T21)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T22-PSS-1YR	NAVAYZ47-T22-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T22)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T23-PSS-1YR	NAVAYZ47-T23-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T23)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T24-PSS-1YR	NAVAYZ47-T24-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T24)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T25-PSS-1YR	NAVAYZ47-T25-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T25)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T26-PSS-1YR	NAVAYZ47-T26-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T26)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T27-PSS-1YR	NAVAYZ47-T27-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T27)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T28-PSS-1YR	NAVAYZ47-T28-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T28)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T29-PSS-1YR	NAVAYZ47-T29-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T29)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T30-PSS-1YR	NAVAYZ47-T30-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T30)	\$6,194	Each	10%	\$5,575	Other	F1
NAVAYZ47-T31-PSS-1YR	NAVAYZ47-T31-PSS-1YR		Annual Maintenance PSS (NAVAYZ47-T31)	\$6,194	Each	10%	\$5,575	Other	F1



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NAVAYZ4-960-PSS-1YR	NAVAYZ4-960-PSS-1YR		Annual Maintenance PSS (NAVAYZ4-960)	\$16,086	Each	10%	\$14,477	Other	F1
NAVAYZ-500L-PSS-1YR	NAVAYZ-500L-PSS-1YR		Annual Maintenance PSS (NAVAYZ-500L)	\$3,260	Each	10%	\$2,934	Other	F1
NAVAYZ500-PSS-1YR	NAVAYZ500-PSS-1YR		Annual Maintenance PSS (NAVAYZ500)	\$3,260	Each	10%	\$2,934	Other	F1
NAVAYZ5-7UP-PSS-1YR	NAVAYZ5-7UP-PSS-1YR		Annual Maintenance PSS (NAVAYZ5-7UP)	\$3,260	Each	10%	\$2,934	Other	F1
NAVAYZ6-7UP-PSS-1YR	NAVAYZ6-7UP-PSS-1YR		Annual Maintenance PSS (NAVAYZ6-7UP)	\$3,260	Each	10%	\$2,934	Other	F1
NAVAYZ700-PSS-1YR	NAVAYZ700-PSS-1YR		Annual Maintenance PSS (NAVAYZ700)	\$6,520	Each	10%	\$5,868	Other	F1
NAVAYZAX4-5-PSS-1YR	NAVAYZAX4-5-PSS-1YR		Annual Maintenance PSS (NAVAYZAX4-5)	\$600	Each	10%	\$540	Other	F1
NAVGR47-T01-PSS-1YR	NAVGR47-T01-PSS-1YR		Annual Maintenance PSS (NAVGR47-T01)	\$542	Each	10%	\$488	Other	F1
NAVGR47-T02-PSS-1YR	NAVGR47-T02-PSS-1YR		Annual Maintenance PSS (NAVGR47-T02)	\$696	Each	10%	\$626	Other	F1
NAVGR47-T03-PSS-1YR	NAVGR47-T03-PSS-1YR		Annual Maintenance PSS (NAVGR47-T03)	\$850	Each	10%	\$765	Other	F1
NAVGR47-T04-PSS-1YR	NAVGR47-T04-PSS-1YR		Annual Maintenance PSS (NAVGR47-T04)	\$1,004	Each	10%	\$904	Other	F1
NAVGR47-T05-PSS-1YR	NAVGR47-T05-PSS-1YR		Annual Maintenance PSS (NAVGR47-T05)	\$1,826	Each	10%	\$1,643	Other	F1
NAVGR47-T06-PSS-1YR	NAVGR47-T06-PSS-1YR		Annual Maintenance PSS (NAVGR47-T06)	\$2,648	Each	10%	\$2,383	Other	F1
NAVGR47-T07-PSS-1YR	NAVGR47-T07-PSS-1YR		Annual Maintenance PSS (NAVGR47-T07)	\$3,470	Each	10%	\$3,123	Other	F1
NAVGR47-T08-PSS-1YR	NAVGR47-T08-PSS-1YR		Annual Maintenance PSS (NAVGR47-T08)	\$4,292	Each	10%	\$3,863	Other	F1
NAVGR47-T09-PSS-1YR	NAVGR47-T09-PSS-1YR		Annual Maintenance PSS (NAVGR47-T09)	\$5,114	Each	10%	\$4,603	Other	F1
NAVGR47-T10-PSS-1YR	NAVGR47-T10-PSS-1YR		Annual Maintenance PSS (NAVGR47-T10)	\$5,936	Each	10%	\$5,342	Other	F1
NAVGR47-T11-PSS-1YR	NAVGR47-T11-PSS-1YR		Annual Maintenance PSS (NAVGR47-T11)	\$6,758	Each	10%	\$6,082	Other	F1
NAVGR47-T12-PSS-1YR	NAVGR47-T12-PSS-1YR		Annual Maintenance PSS (NAVGR47-T12)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T13-PSS-1YR	NAVGR47-T13-PSS-1YR		Annual Maintenance PSS (NAVGR47-T13)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T14-PSS-1YR	NAVGR47-T14-PSS-1YR		Annual Maintenance PSS (NAVGR47-T14)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T15-PSS-1YR	NAVGR47-T15-PSS-1YR		Annual Maintenance PSS (NAVGR47-T15)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T16-PSS-1YR	NAVGR47-T16-PSS-1YR		Annual Maintenance PSS (NAVGR47-T16)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T17-PSS-1YR	NAVGR47-T17-PSS-1YR		Annual Maintenance PSS (NAVGR47-T17)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T18-PSS-1YR	NAVGR47-T18-PSS-1YR		Annual Maintenance PSS (NAVGR47-T18)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T19-PSS-1YR	NAVGR47-T19-PSS-1YR		Annual Maintenance PSS (NAVGR47-T19)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T20-PSS-1YR	NAVGR47-T20-PSS-1YR		Annual Maintenance PSS (NAVGR47-T20)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T21-PSS-1YR	NAVGR47-T21-PSS-1YR		Annual Maintenance PSS (NAVGR47-T21)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T22-PSS-1YR	NAVGR47-T22-PSS-1YR		Annual Maintenance PSS (NAVGR47-T22)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T23-PSS-1YR	NAVGR47-T23-PSS-1YR		Annual Maintenance PSS (NAVGR47-T23)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T24-PSS-1YR	NAVGR47-T24-PSS-1YR		Annual Maintenance PSS (NAVGR47-T24)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T25-PSS-1YR	NAVGR47-T25-PSS-1YR		Annual Maintenance PSS (NAVGR47-T25)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T26-PSS-1YR	NAVGR47-T26-PSS-1YR		Annual Maintenance PSS (NAVGR47-T26)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T27-PSS-1YR	NAVGR47-T27-PSS-1YR		Annual Maintenance PSS (NAVGR47-T27)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T28-PSS-1YR	NAVGR47-T28-PSS-1YR		Annual Maintenance PSS (NAVGR47-T28)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T29-PSS-1YR	NAVGR47-T29-PSS-1YR		Annual Maintenance PSS (NAVGR47-T29)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T30-PSS-1YR	NAVGR47-T30-PSS-1YR		Annual Maintenance PSS (NAVGR47-T30)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR47-T31-PSS-1YR	NAVGR47-T31-PSS-1YR		Annual Maintenance PSS (NAVGR47-T31)	\$7,580	Each	10%	\$6,822	Other	F1
NAVGR-T10-PSS-1YR	NAVGR-T10-PSS-1YR		Annual Maintenance PSS (NAVGR-T10)	\$8,937	Each	10%	\$8,043	Other	F1
NAVGR-T11-PSS-1YR	NAVGR-T11-PSS-1YR		Annual Maintenance PSS (NAVGR-T11)	\$10,173	Each	10%	\$9,156	Other	F1
NAVGR-T12-PSS-1YR	NAVGR-T12-PSS-1YR		Annual Maintenance PSS (NAVGR-T12)	\$11,410	Each	10%	\$10,269	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	\$0		
NAVGR-T13-PSS-1YR	NAVGR-T13-PSS-1YR		Annual Maintenance PSS (NAVGR-T13)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T14-PSS-1YR	NAVGR-T14-PSS-1YR		Annual Maintenance PSS (NAVGR-T14)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T15-PSS-1YR	NAVGR-T15-PSS-1YR		Annual Maintenance PSS (NAVGR-T15)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T16-PSS-1YR	NAVGR-T16-PSS-1YR		Annual Maintenance PSS (NAVGR-T16)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T17-PSS-1YR	NAVGR-T17-PSS-1YR		Annual Maintenance PSS (NAVGR-T17)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T18-PSS-1YR	NAVGR-T18-PSS-1YR		Annual Maintenance PSS (NAVGR-T18)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T19-PSS-1YR	NAVGR-T19-PSS-1YR		Annual Maintenance PSS (NAVGR-T19)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T1-PSS-1YR	NAVGR-T1-PSS-1YR		Annual Maintenance PSS (NAVGR-T1)	\$817	Each	10%	\$735	Other	F1
NAVGR-T20-PSS-1YR	NAVGR-T20-PSS-1YR		Annual Maintenance PSS (NAVGR-T20)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T21-PSS-1YR	NAVGR-T21-PSS-1YR		Annual Maintenance PSS (NAVGR-T21)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T22-PSS-1YR	NAVGR-T22-PSS-1YR		Annual Maintenance PSS (NAVGR-T22)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T23-PSS-1YR	NAVGR-T23-PSS-1YR		Annual Maintenance PSS (NAVGR-T23)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T24-PSS-1YR	NAVGR-T24-PSS-1YR		Annual Maintenance PSS (NAVGR-T24)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T25-PSS-1YR	NAVGR-T25-PSS-1YR		Annual Maintenance PSS (NAVGR-T25)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T26-PSS-1YR	NAVGR-T26-PSS-1YR		Annual Maintenance PSS (NAVGR-T26)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T27-PSS-1YR	NAVGR-T27-PSS-1YR		Annual Maintenance PSS (NAVGR-T27)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T28-PSS-1YR	NAVGR-T28-PSS-1YR		Annual Maintenance PSS (NAVGR-T28)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T29-PSS-1YR	NAVGR-T29-PSS-1YR		Annual Maintenance PSS (NAVGR-T29)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T2-PSS-1YR	NAVGR-T2-PSS-1YR		Annual Maintenance PSS (NAVGR-T2)	\$1,050	Each	10%	\$945	Other	F1
NAVGR-T30-PSS-1YR	NAVGR-T30-PSS-1YR		Annual Maintenance PSS (NAVGR-T30)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T31-PSS-1YR	NAVGR-T31-PSS-1YR		Annual Maintenance PSS (NAVGR-T31)	\$11,410	Each	10%	\$10,269	Other	F1
NAVGR-T3-PSS-1YR	NAVGR-T3-PSS-1YR		Annual Maintenance PSS (NAVGR-T3)	\$1,283	Each	10%	\$1,155	Other	F1
NAVGR-T4-PSS-1YR	NAVGR-T4-PSS-1YR		Annual Maintenance PSS (NAVGR-T4)	\$1,517	Each	10%	\$1,365	Other	F1
NAVGR-T5-PSS-1YR	NAVGR-T5-PSS-1YR		Annual Maintenance PSS (NAVGR-T5)	\$2,753	Each	10%	\$2,478	Other	F1
NAVGR-T6-PSS-1YR	NAVGR-T6-PSS-1YR		Annual Maintenance PSS (NAVGR-T6)	\$3,990	Each	10%	\$3,591	Other	F1
NAVGR-T7-PSS-1YR	NAVGR-T7-PSS-1YR		Annual Maintenance PSS (NAVGR-T7)	\$5,227	Each	10%	\$4,704	Other	F1
NAVGR-T8-PSS-1YR	NAVGR-T8-PSS-1YR		Annual Maintenance PSS (NAVGR-T8)	\$6,463	Each	10%	\$5,817	Other	F1
NAVGR-T9-PSS-1YR	NAVGR-T9-PSS-1YR		Annual Maintenance PSS (NAVGR-T9)	\$7,700	Each	10%	\$6,930	Other	F1
NAV-NS120-PSS-1YR	NAV-NS120-PSS-1YR		Annual Maintenance PSS (NAV-NS120)	\$1,045	Each	10%	\$941	Other	F1
NAV-NS480A-PSS-1YR	NAV-NS480A-PSS-1YR		Annual Maintenance PSS (NAV-NS480A)	\$10,597	Each	10%	\$9,537	Other	F1
NAV-NS480-PSS-1YR	NAV-NS480-PSS-1YR		Annual Maintenance PSS (NAV-NS480)	\$3,325	Each	10%	\$2,993	Other	F1
NAV-NS480-UL-PSS-1YR	NAV-NS480-UL-PSS-1YR		Annual Maintenance PSS (NAV-NS480-UL)	\$7,272	Each	10%	\$6,545	Other	F1
NB-2G10-146-PSS-1YR	NB-2G10-146-PSS-1YR		Annual Maintenance PSS (NB-2G10-146)	\$173	Each	10%	\$156	Other	F1
NB-2G10-146U-PSS-1YR	NB-2G10-146U-PSS-1YR		Annual Maintenance PSS (NB-2G10-146U)	\$180	Each	10%	\$162	Other	F1
NB-2G10-300-PSS-1YR	NB-2G10-300-PSS-1YR		Annual Maintenance PSS (NB-2G10-300)	\$249	Each	10%	\$224	Other	F1
NB-2G10-300U-PSS-1YR	NB-2G10-300U-PSS-1YR		Annual Maintenance PSS (NB-2G10-300U)	\$260	Each	10%	\$234	Other	F1
NB-2G10-73-PSS-1YR	NB-2G10-73-PSS-1YR		Annual Maintenance PSS (NB-2G10-73)	\$128	Each	10%	\$116	Other	F1
NB-2G10-73U-PSS-1YR	NB-2G10-73U-PSS-1YR		Annual Maintenance PSS (NB-2G10-73U)	\$134	Each	10%	\$120	Other	F1
NB-2G15-146-PSS-1YR	NB-2G15-146-PSS-1YR		Annual Maintenance PSS (NB-2G15-146)	\$226	Each	10%	\$203	Other	F1
NB-2G15-146U-PSS-1YR	NB-2G15-146U-PSS-1YR		Annual Maintenance PSS (NB-2G15-146U)	\$236	Each	10%	\$212	Other	F1
NB-2G15-73-PSS-1YR	NB-2G15-73-PSS-1YR		Annual Maintenance PSS (NB-2G15-73)	\$175	Each	10%	\$158	Other	F1
NB-2G15-73U-PSS-1YR	NB-2G15-73U-PSS-1YR		Annual Maintenance PSS (NB-2G15-73U)	\$162	Each	10%	\$144	Other	F1
NB-2S10-300-PSS-1YR	NB-2S10-300-PSS-1YR		Annual Maintenance PSS (NB-2S10-300)	\$120	Each	10%	\$108	Other	F1
NB-2S10-300TU-PSS-1YR	NB-2S10-300TU-PSS-1YR		Annual Maintenance PSS (NB-2S10-300TU)	\$127	Each	10%	\$114	Other	F1
NB-2S10-300U-PSS-1YR	NB-2S10-300U-PSS-1YR		Annual Maintenance PSS (NB-2S10-300U)	\$125	Each	10%	\$113	Other	F1
NB-2S10-600-PSS-1YR	NB-2S10-600-PSS-1YR		Annual Maintenance PSS (NB-2S10-600)	\$193	Each	10%	\$174	Other	F1
NB-2S10-600TU-PSS-1YR	NB-2S10-600TU-PSS-1YR		Annual Maintenance PSS (NB-2S10-600TU)	\$197	Each	10%	\$177	Other	F1
NB-2S10-600U-PSS-1YR	NB-2S10-600U-PSS-1YR		Annual Maintenance PSS (NB-2S10-600U)	\$201	Each	10%	\$181	Other	F1
NB-2S10-900-PSS-1YR	NB-2S10-900-PSS-1YR		Annual Maintenance PSS (NB-2S10-900)	\$271	Each	10%	\$244	Other	F1
NB-2S10-900TU-PSS-1YR	NB-2S10-900TU-PSS-1YR		Annual Maintenance PSS (NB-2S10-900TU)	\$283	Each	10%	\$254	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NB-2S10-900U-PSS-1YR	NB-2S10-900U-PSS-1YR		Annual Maintenance PSS (NB-2S10-900U)	\$283	Each	10%	\$254	Other	F1
NB-2S6F-100-PSS-1YR	NB-2S6F-100-PSS-1YR		Annual Maintenance PSS (NB-2S6F-100)	\$598	Each	10%	\$538	Other	F1
NB-2S6F-100TU-PSS-1YR	NB-2S6F-100TU-PSS-1YR		Annual Maintenance PSS (NB-2S6F-100TU)	\$622	Each	10%	\$560	Other	F1
NB-2S6F-100U-PSS-1YR	NB-2S6F-100U-PSS-1YR		Annual Maintenance PSS (NB-2S6F-100U)	\$622	Each	10%	\$560	Other	F1
NB-2S6F-200-PSS-1YR	NB-2S6F-200-PSS-1YR		Annual Maintenance PSS (NB-2S6F-200)	\$1,135	Each	10%	\$1,021	Other	F1
NB-2S6F-200TU-PSS-1YR	NB-2S6F-200TU-PSS-1YR		Annual Maintenance PSS (NB-2S6F-200TU)	\$1,181	Each	10%	\$1,063	Other	F1
NB-2S6F-200U-PSS-1YR	NB-2S6F-200U-PSS-1YR		Annual Maintenance PSS (NB-2S6F-200U)	\$1,181	Each	10%	\$1,063	Other	F1
NB-4G10-300-PSS-1YR	NB-4G10-300-PSS-1YR		Annual Maintenance PSS (NB-4G10-300)	\$229	Each	10%	\$206	Other	F1
NB-4G10-300U-PSS-1YR	NB-4G10-300U-PSS-1YR		Annual Maintenance PSS (NB-4G10-300U)	\$260	Each	10%	\$234	Other	F1
NB-4G10-400-PSS-1YR	NB-4G10-400-PSS-1YR		Annual Maintenance PSS (NB-4G10-400)	\$315	Each	10%	\$283	Other	F1
NB-4G10-400U-PSS-1YR	NB-4G10-400U-PSS-1YR		Annual Maintenance PSS (NB-4G10-400U)	\$328	Each	10%	\$295	Other	F1
NB-4G15-146-PSS-1YR	NB-4G15-146-PSS-1YR		Annual Maintenance PSS (NB-4G15-146)	\$226	Each	10%	\$203	Other	F1
NB-4G15-146U-PSS-1YR	NB-4G15-146U-PSS-1YR		Annual Maintenance PSS (NB-4G15-146U)	\$236	Each	10%	\$212	Other	F1
NB-4G15-300-PSS-1YR	NB-4G15-300-PSS-1YR		Annual Maintenance PSS (NB-4G15-300)	\$286	Each	10%	\$257	Other	F1
NB-4G15-300U-PSS-1YR	NB-4G15-300U-PSS-1YR		Annual Maintenance PSS (NB-4G15-300U)	\$282	Each	10%	\$254	Other	F1
NB-4G15-450-PSS-1YR	NB-4G15-450-PSS-1YR		Annual Maintenance PSS (NB-4G15-450)	\$378	Each	10%	\$340	Other	F1
NB-4G15-450U-PSS-1YR	NB-4G15-450U-PSS-1YR		Annual Maintenance PSS (NB-4G15-450U)	\$374	Each	10%	\$337	Other	F1
NB-4G15-73-PSS-1YR	NB-4G15-73-PSS-1YR		Annual Maintenance PSS (NB-4G15-73)	\$175	Each	10%	\$158	Other	F1
NB-4G15-73U-PSS-1YR	NB-4G15-73U-PSS-1YR		Annual Maintenance PSS (NB-4G15-73U)	\$182	Each	10%	\$164	Other	F1
NB-DS10-600-PSS-1YR	NB-DS10-600-PSS-1YR		Annual Maintenance PSS (NB-DS10-600)	\$209	Each	10%	\$188	Other	F1
NB-DS10-600TU-PSS-1YR	NB-DS10-600TU-PSS-1YR		Annual Maintenance PSS (NB-DS10-600TU)	\$218	Each	10%	\$196	Other	F1
NB-DS10-600U-PSS-1YR	NB-DS10-600U-PSS-1YR		Annual Maintenance PSS (NB-DS10-600U)	\$218	Each	10%	\$196	Other	F1
NB-DS10-900-PSS-1YR	NB-DS10-900-PSS-1YR		Annual Maintenance PSS (NB-DS10-900)	\$297	Each	10%	\$267	Other	F1
NB-DS10-900TU-PSS-1YR	NB-DS10-900TU-PSS-1YR		Annual Maintenance PSS (NB-DS10-900TU)	\$309	Each	10%	\$278	Other	F1
NB-DS10-900U-PSS-1YR	NB-DS10-900U-PSS-1YR		Annual Maintenance PSS (NB-DS10-900U)	\$309	Each	10%	\$278	Other	F1
NB-DS6F-100-PSS-1YR	NB-DS6F-100-PSS-1YR		Annual Maintenance PSS (NB-DS6F-100)	\$601	Each	10%	\$541	Other	F1
NB-DS6F-100TU-PSS-1YR	NB-DS6F-100TU-PSS-1YR		Annual Maintenance PSS (NB-DS6F-100TU)	\$626	Each	10%	\$563	Other	F1
NB-DS6F-100U-PSS-1YR	NB-DS6F-100U-PSS-1YR		Annual Maintenance PSS (NB-DS6F-100U)	\$626	Each	10%	\$563	Other	F1
NB-DS6F-200-PSS-1YR	NB-DS6F-200-PSS-1YR		Annual Maintenance PSS (NB-DS6F-200)	\$1,142	Each	10%	\$1,028	Other	F1
NB-DS6F-200TU-PSS-1YR	NB-DS6F-200TU-PSS-1YR		Annual Maintenance PSS (NB-DS6F-200TU)	\$1,189	Each	10%	\$1,070	Other	F1
NB-DS6F-200U-PSS-1YR	NB-DS6F-200U-PSS-1YR		Annual Maintenance PSS (NB-DS6F-200U)	\$1,189	Each	10%	\$1,070	Other	F1
NB-VS07-020-PSS-1YR	NB-VS07-020-PSS-1YR		Annual Maintenance PSS (NB-VS07-020)	\$212	Each	10%	\$190	Other	F1
NB-VS07-020U-PSS-1YR	NB-VS07-020U-PSS-1YR		Annual Maintenance PSS (NB-VS07-020U)	\$221	Each	10%	\$199	Other	F1
NB-VS07-030-PSS-1YR	NB-VS07-030-PSS-1YR		Annual Maintenance PSS (NB-VS07-030)	\$307	Each	10%	\$276	Other	F1
NB-VS07-030U-PSS-1YR	NB-VS07-030U-PSS-1YR		Annual Maintenance PSS (NB-VS07-030U)	\$319	Each	10%	\$287	Other	F1
NB-VS07-040-PSS-1YR	NB-VS07-040-PSS-1YR		Annual Maintenance PSS (NB-VS07-040)	\$382	Each	10%	\$343	Other	F1
NB-VS07-040TU-PSS-1YR	NB-VS07-040TU-PSS-1YR		Annual Maintenance PSS (NB-VS07-040TU)	\$397	Each	10%	\$358	Other	F1
NB-VS07-040U-PSS-1YR	NB-VS07-040U-PSS-1YR		Annual Maintenance PSS (NB-VS07-040U)	\$397	Each	10%	\$358	Other	F1
NB-VS10-300-PSS-1YR	NB-VS10-300-PSS-1YR		Annual Maintenance PSS (NB-VS10-300)	\$131	Each	10%	\$118	Other	F1
NB-VS10-300TU-PSS-1YR	NB-VS10-300TU-PSS-1YR		Annual Maintenance PSS (NB-VS10-300TU)	\$136	Each	10%	\$123	Other	F1
NB-VS10-300U-PSS-1YR	NB-VS10-300U-PSS-1YR		Annual Maintenance PSS (NB-VS10-300U)	\$136	Each	10%	\$123	Other	F1
NB-VS10-600-PSS-1YR	NB-VS10-600-PSS-1YR		Annual Maintenance PSS (NB-VS10-600)	\$205	Each	10%	\$184	Other	F1
NB-VS10-600TU-PSS-1YR	NB-VS10-600TU-PSS-1YR		Annual Maintenance PSS (NB-VS10-600TU)	\$218	Each	10%	\$196	Other	F1
NB-VS10-600U-PSS-1YR	NB-VS10-600U-PSS-1YR		Annual Maintenance PSS (NB-VS10-600U)	\$218	Each	10%	\$196	Other	F1
NB-VS10-900-PSS-1YR	NB-VS10-900-PSS-1YR		Annual Maintenance PSS (NB-VS10-900)	\$291	Each	10%	\$262	Other	F1
NB-VS10-900TU-PSS-1YR	NB-VS10-900TU-PSS-1YR		Annual Maintenance PSS (NB-VS10-900TU)	\$309	Each	10%	\$278	Other	F1
NB-VS10-900U-PSS-1YR	NB-VS10-900U-PSS-1YR		Annual Maintenance PSS (NB-VS10-900U)	\$309	Each	10%	\$278	Other	F1
NB-VS15-300-PSS-1YR	NB-VS15-300-PSS-1YR		Annual Maintenance PSS (NB-VS15-300)	\$173	Each	10%	\$155	Other	F1
NB-VS15-300TU-PSS-1YR	NB-VS15-300TU-PSS-1YR		Annual Maintenance PSS (NB-VS15-300TU)	\$180	Each	10%	\$162	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NB-VS15-300U-PSS-1YR	NB-VS15-300U-PSS-1YR	Annual Maintenance PSS (NB-VS15-300U)	Annual Maintenance PSS (NB-VS15-300U)	\$180	Each	10%	\$162	Other	F1
NB-VS15-600-PSS-1YR	NB-VS15-600-PSS-1YR	Annual Maintenance PSS (NB-VS15-600)	Annual Maintenance PSS (NB-VS15-600)	\$275	Each	10%	\$247	Other	F1
NB-VS15-600TU-PSS-1YR	NB-VS15-600TU-PSS-1YR	Annual Maintenance PSS (NB-VS15-600TU)	Annual Maintenance PSS (NB-VS15-600TU)	\$286	Each	10%	\$257	Other	F1
NB-VS15-600U-PSS-1YR	NB-VS15-600U-PSS-1YR	Annual Maintenance PSS (NB-VS15-600U)	Annual Maintenance PSS (NB-VS15-600U)	\$286	Each	10%	\$257	Other	F1
NB-VS6F-100-PSS-1YR	NB-VS6F-100-PSS-1YR	Annual Maintenance PSS (NB-VS6F-100)	Annual Maintenance PSS (NB-VS6F-100)	\$601	Each	10%	\$541	Other	F1
NB-VS6F-100TU-PSS-1YR	NB-VS6F-100TU-PSS-1YR	Annual Maintenance PSS (NB-VS6F-100TU)	Annual Maintenance PSS (NB-VS6F-100TU)	\$626	Each	10%	\$563	Other	F1
NB-VS6F-100U-PSS-1YR	NB-VS6F-100U-PSS-1YR	Annual Maintenance PSS (NB-VS6F-100U)	Annual Maintenance PSS (NB-VS6F-100U)	\$626	Each	10%	\$563	Other	F1
NB-VS6F-200-PSS-1YR	NB-VS6F-200-PSS-1YR	Annual Maintenance PSS (NB-VS6F-200)	Annual Maintenance PSS (NB-VS6F-200)	\$1,142	Each	10%	\$1,028	Other	F1
NB-VS6F-200TU-PSS-1YR	NB-VS6F-200TU-PSS-1YR	Annual Maintenance PSS (NB-VS6F-200TU)	Annual Maintenance PSS (NB-VS6F-200TU)	\$1,189	Each	10%	\$1,070	Other	F1
NB-VS6F-200U-PSS-1YR	NB-VS6F-200U-PSS-1YR	Annual Maintenance PSS (NB-VS6F-200U)	Annual Maintenance PSS (NB-VS6F-200U)	\$1,189	Each	10%	\$1,070	Other	F1
NCM-001-00A-PSS-1YR	NCM-001-00A-PSS-1YR	Annual Maintenance PSS (NCM-001-00A)	Annual Maintenance PSS (NCM-001-00A)	\$2,500	Each	10%	\$2,250	Other	F1
NCM-001-00-PSS-1YR	NCM-001-00-PSS-1YR	Annual Maintenance PSS (NCM-001-00)	Annual Maintenance PSS (NCM-001-00)	\$2,500	Each	10%	\$2,250	Other	F1
ND08C17V40128RJ-PSS-1YR	ND08C17V40128RJ-PSS-1YR	Annual Maintenance PSS (ND08C17V40128RJ)	Annual Maintenance PSS (ND08C17V40128RJ)	\$2,663	Each	10%	\$2,397	Other	F1
ND08C17V40128RJ-U-PSS-1YR	ND08C17V40128RJ-U-PSS-1YR	Annual Maintenance PSS (ND08C17V40128RJ-U)	Annual Maintenance PSS (ND08C17V40128RJ-U)	\$2,663	Each	10%	\$2,397	Other	F1
ND08C17V4064RJ-PSS-1YR	ND08C17V4064RJ-PSS-1YR	Annual Maintenance PSS (ND08C17V4064RJ)	Annual Maintenance PSS (ND08C17V4064RJ)	\$2,335	Each	10%	\$2,101	Other	F1
ND08C17V4064RJ-U-PSS-1YR	ND08C17V4064RJ-U-PSS-1YR	Annual Maintenance PSS (ND08C17V4064RJ-U)	Annual Maintenance PSS (ND08C17V4064RJ-U)	\$2,335	Each	10%	\$2,101	Other	F1
ND-12C128GBRJ45ELA-PSS-1YR	ND-12C128GBRJ45ELA-PSS-1YR	Annual Maintenance PSS (ND-12C128GBRJ45ELA)	Annual Maintenance PSS (ND-12C128GBRJ45ELA)	\$3,475	Each	10%	\$3,128	Other	F1
ND12C128GBRJ45ELAU-PSS-1YR	ND12C128GBRJ45ELAU-PSS-1YR	Annual Maintenance PSS (ND12C128GBRJ45ELAU)	Annual Maintenance PSS (ND12C128GBRJ45ELAU)	\$3,475	Each	10%	\$3,128	Other	F1
ND-12C128GB-RJ45-PSS-1YR	ND-12C128GB-RJ45-PSS-1YR	Annual Maintenance PSS (ND-12C128GB-RJ45)	Annual Maintenance PSS (ND-12C128GB-RJ45)	\$3,873	Each	10%	\$3,486	Other	F1
ND-12C128GBSFP+ELA-PSS-1YR	ND-12C128GBSFP+ELA-PSS-1YR	Annual Maintenance PSS (ND-12C128GBSFP+ELA)	Annual Maintenance PSS (ND-12C128GBSFP+ELA)	\$3,475	Each	10%	\$3,128	Other	F1
ND12C128GBSFP+ELAU-PSS-1YR	ND12C128GBSFP+ELAU-PSS-1YR	Annual Maintenance PSS (ND12C128GBSFP+ELAU)	Annual Maintenance PSS (ND12C128GBSFP+ELAU)	\$3,475	Each	10%	\$3,128	Other	F1
ND-12C128GB-SFP+-PSS-1YR	ND-12C128GB-SFP+-PSS-1YR	Annual Maintenance PSS (ND-12C128GB-SFP+)	Annual Maintenance PSS (ND-12C128GB-SFP+)	\$3,873	Each	10%	\$3,486	Other	F1
ND-12C192GBRJ45ELA-PSS-1YR	ND-12C192GBRJ45ELA-PSS-1YR	Annual Maintenance PSS (ND-12C192GBRJ45ELA)	Annual Maintenance PSS (ND-12C192GBRJ45ELA)	\$3,783	Each	10%	\$3,405	Other	F1
ND12C192GBRJ45ELAU-PSS-1YR	ND12C192GBRJ45ELAU-PSS-1YR	Annual Maintenance PSS (ND12C192GBRJ45ELAU)	Annual Maintenance PSS (ND12C192GBRJ45ELAU)	\$3,783	Each	10%	\$3,405	Other	F1
ND-12C192GB-RJ45-PSS-1YR	ND-12C192GB-RJ45-PSS-1YR	Annual Maintenance PSS (ND-12C192GB-RJ45)	Annual Maintenance PSS (ND-12C192GB-RJ45)	\$4,181	Each	10%	\$3,763	Other	F1
ND-12C192GBSFP+ELA-PSS-1YR	ND-12C192GBSFP+ELA-PSS-1YR	Annual Maintenance PSS (ND-12C192GBSFP+ELA)	Annual Maintenance PSS (ND-12C192GBSFP+ELA)	\$3,783	Each	10%	\$3,405	Other	F1
ND12C192GBSFP+ELAU-PSS-1YR	ND12C192GBSFP+ELAU-PSS-1YR	Annual Maintenance PSS (ND12C192GBSFP+ELAU)	Annual Maintenance PSS (ND12C192GBSFP+ELAU)	\$3,783	Each	10%	\$3,405	Other	F1
ND-12C192GB-SFP+-PSS-1YR	ND-12C192GB-SFP+-PSS-1YR	Annual Maintenance PSS (ND-12C192GB-SFP+)	Annual Maintenance PSS (ND-12C192GB-SFP+)	\$4,181	Each	10%	\$3,763	Other	F1
ND-12C256GBRAF-ELA-PSS-1YR	ND-12C256GBRAF-ELA-PSS-1YR	Annual Maintenance PSS (ND-12C256GBRAF-ELA)	Annual Maintenance PSS (ND-12C256GBRAF-ELA)	\$4,041	Each	10%	\$3,637	Other	F1
ND12C256GBRAF-ELAU-PSS-1YR	ND12C256GBRAF-ELAU-PSS-1YR	Annual Maintenance PSS (ND12C256GBRAF-ELAU)	Annual Maintenance PSS (ND12C256GBRAF-ELAU)	\$4,041	Each	10%	\$3,637	Other	F1
ND-12C256GBRJ45ELA-PSS-1YR	ND-12C256GBRJ45ELA-PSS-1YR	Annual Maintenance PSS (ND-12C256GBRJ45ELA)	Annual Maintenance PSS (ND-12C256GBRJ45ELA)	\$4,041	Each	10%	\$3,637	Other	F1
ND12C256GBRJ45ELAU-PSS-1YR	ND12C256GBRJ45ELAU-PSS-1YR	Annual Maintenance PSS (ND12C256GBRJ45ELAU)	Annual Maintenance PSS (ND12C256GBRJ45ELAU)	\$4,041	Each	10%	\$3,637	Other	F1
ND-12C256GB-RJ45-PSS-1YR	ND-12C256GB-RJ45-PSS-1YR	Annual Maintenance PSS (ND-12C256GB-RJ45)	Annual Maintenance PSS (ND-12C256GB-RJ45)	\$5,708	Each	10%	\$5,137	Other	F1
ND-12C256GBSAF-ELA-PSS-1YR	ND-12C256GBSAF-ELA-PSS-1YR	Annual Maintenance PSS (ND-12C256GBSAF-ELA)	Annual Maintenance PSS (ND-12C256GBSAF-ELA)	\$4,041	Each	10%	\$3,637	Other	F1
ND12C256GBSAF-ELAU-PSS-1YR	ND12C256GBSAF-ELAU-PSS-1YR	Annual Maintenance PSS (ND12C256GBSAF-ELAU)	Annual Maintenance PSS (ND12C256GBSAF-ELAU)	\$4,041	Each	10%	\$3,637	Other	F1
ND-12C256GBSFP+ELA-PSS-1YR	ND-12C256GBSFP+ELA-PSS-1YR	Annual Maintenance PSS (ND-12C256GBSFP+ELA)	Annual Maintenance PSS (ND-12C256GBSFP+ELA)	\$4,041	Each	10%	\$3,637	Other	F1
ND12C256GBSFP+ELAU-PSS-1YR	ND12C256GBSFP+ELAU-PSS-1YR	Annual Maintenance PSS (ND12C256GBSFP+ELAU)	Annual Maintenance PSS (ND12C256GBSFP+ELAU)	\$4,041	Each	10%	\$3,637	Other	F1
ND-12C256GB-SFP+-PSS-1YR	ND-12C256GB-SFP+-PSS-1YR	Annual Maintenance PSS (ND-12C256GB-SFP+)	Annual Maintenance PSS (ND-12C256GB-SFP+)	\$5,708	Each	10%	\$5,137	Other	F1
ND16C21V4128RJAF-PSS-1YR	ND16C21V4128RJAF-PSS-1YR	Annual Maintenance PSS (ND16C21V4128RJAF)	Annual Maintenance PSS (ND16C21V4128RJAF)	\$4,347	Each	10%	\$3,912	Other	F1
ND16C21V4128RJAFU-PSS-1YR	ND16C21V4128RJAFU-PSS-1YR	Annual Maintenance PSS (ND16C21V4128RJAFU)	Annual Maintenance PSS (ND16C21V4128RJAFU)	\$4,347	Each	10%	\$3,912	Other	F1
ND16C21V4128RJ-PSS-1YR	ND16C21V4128RJ-PSS-1YR	Annual Maintenance PSS (ND16C21V4128RJ)	Annual Maintenance PSS (ND16C21V4128RJ)	\$5,071	Each	10%	\$4,564	Other	F1
ND16C21V4128RJ-U-PSS-1YR	ND16C21V4128RJ-U-PSS-1YR	Annual Maintenance PSS (ND16C21V4128RJ-U)	Annual Maintenance PSS (ND16C21V4128RJ-U)	\$5,071	Each	10%	\$4,564	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ND16C21V4128SFPFAF-PSS-1YR	ND16C21V4128SFPFAF-PSS-1YR		Annual Maintenance PSS (ND16C21V4128SFPFAF)	\$4,347	Each	10%	\$3,912	Other	F1
ND16C21V4128SFPFAFU-PSS-1YR	ND16C21V4128SFPFAFU-PSS-1YR		Annual Maintenance PSS (ND16C21V4128SFPFAFU)	\$4,347	Each	10%	\$3,912	Other	F1
ND16C21V4128SFP-PSS-1YR	ND16C21V4128SFP-PSS-1YR		Annual Maintenance PSS (ND16C21V4128SFP)	\$5,071	Each	10%	\$4,564	Other	F1
ND16C21V4128SFP-U-PSS-1YR	ND16C21V4128SFP-U-PSS-1YR		Annual Maintenance PSS (ND16C21V4128SFP-U)	\$5,071	Each	10%	\$4,564	Other	F1
ND16C21V4256RJAF-PSS-1YR	ND16C21V4256RJAF-PSS-1YR		Annual Maintenance PSS (ND16C21V4256RJAF)	\$5,060	Each	10%	\$4,554	Other	F1
ND16C21V4256RJAFU-PSS-1YR	ND16C21V4256RJAFU-PSS-1YR		Annual Maintenance PSS (ND16C21V4256RJAFU)	\$5,060	Each	10%	\$4,554	Other	F1
ND16C21V4256RJ-PSS-1YR	ND16C21V4256RJ-PSS-1YR		Annual Maintenance PSS (ND16C21V4256RJ)	\$5,903	Each	10%	\$5,313	Other	F1
ND16C21V4256RJ-U-PSS-1YR	ND16C21V4256RJ-U-PSS-1YR		Annual Maintenance PSS (ND16C21V4256RJ-U)	\$5,903	Each	10%	\$5,313	Other	F1
ND16C21V4256SFPFAF-PSS-1YR	ND16C21V4256SFPFAF-PSS-1YR		Annual Maintenance PSS (ND16C21V4256SFPFAF)	\$5,060	Each	10%	\$4,554	Other	F1
ND16C21V4256SFPFAFU-PSS-1YR	ND16C21V4256SFPFAFU-PSS-1YR		Annual Maintenance PSS (ND16C21V4256SFPFAFU)	\$5,060	Each	10%	\$4,554	Other	F1
ND16C21V4256SFP-PSS-1YR	ND16C21V4256SFP-PSS-1YR		Annual Maintenance PSS (ND16C21V4256SFP)	\$5,903	Each	10%	\$5,313	Other	F1
ND16C21V4256SFP-U-PSS-1YR	ND16C21V4256SFP-U-PSS-1YR		Annual Maintenance PSS (ND16C21V4256SFP-U)	\$5,903	Each	10%	\$5,313	Other	F1
ND16C21V4384RJAF-PSS-1YR	ND16C21V4384RJAF-PSS-1YR		Annual Maintenance PSS (ND16C21V4384RJAF)	\$5,773	Each	10%	\$5,196	Other	F1
ND16C21V4384RJAFU-PSS-1YR	ND16C21V4384RJAFU-PSS-1YR		Annual Maintenance PSS (ND16C21V4384RJAFU)	\$5,773	Each	10%	\$5,196	Other	F1
ND16C21V4384RJ-PSS-1YR	ND16C21V4384RJ-PSS-1YR		Annual Maintenance PSS (ND16C21V4384RJ)	\$6,735	Each	10%	\$6,062	Other	F1
ND16C21V4384RJ-U-PSS-1YR	ND16C21V4384RJ-U-PSS-1YR		Annual Maintenance PSS (ND16C21V4384RJ-U)	\$6,735	Each	10%	\$6,062	Other	F1
ND16C21V4384SFPFAF-PSS-1YR	ND16C21V4384SFPFAF-PSS-1YR		Annual Maintenance PSS (ND16C21V4384SFPFAF)	\$5,773	Each	10%	\$5,196	Other	F1
ND16C21V4384SFPFAFU-PSS-1YR	ND16C21V4384SFPFAFU-PSS-1YR		Annual Maintenance PSS (ND16C21V4384SFPFAFU)	\$5,773	Each	10%	\$5,196	Other	F1
ND16C21V4384SFP-PSS-1YR	ND16C21V4384SFP-PSS-1YR		Annual Maintenance PSS (ND16C21V4384SFP)	\$6,735	Each	10%	\$6,062	Other	F1
ND16C21V4384SFP-U-PSS-1YR	ND16C21V4384SFP-U-PSS-1YR		Annual Maintenance PSS (ND16C21V4384SFP-U)	\$6,735	Each	10%	\$6,062	Other	F1
ND16C21V4512RJAF-PSS-1YR	ND16C21V4512RJAF-PSS-1YR		Annual Maintenance PSS (ND16C21V4512RJAF)	\$6,486	Each	10%	\$5,838	Other	F1
ND16C21V4512RJAFU-PSS-1YR	ND16C21V4512RJAFU-PSS-1YR		Annual Maintenance PSS (ND16C21V4512RJAFU)	\$6,486	Each	10%	\$5,838	Other	F1
ND16C21V4512RJ-PSS-1YR	ND16C21V4512RJ-PSS-1YR		Annual Maintenance PSS (ND16C21V4512RJ)	\$7,567	Each	10%	\$6,811	Other	F1
ND16C21V4512RJ-U-PSS-1YR	ND16C21V4512RJ-U-PSS-1YR		Annual Maintenance PSS (ND16C21V4512RJ-U)	\$7,567	Each	10%	\$6,811	Other	F1
ND16C21V4512SFPFAF-PSS-1YR	ND16C21V4512SFPFAF-PSS-1YR		Annual Maintenance PSS (ND16C21V4512SFPFAF)	\$6,486	Each	10%	\$5,838	Other	F1
ND16C21V4512SFPFAFU-PSS-1YR	ND16C21V4512SFPFAFU-PSS-1YR		Annual Maintenance PSS (ND16C21V4512SFPFAFU)	\$6,486	Each	10%	\$5,838	Other	F1
ND16C21V4512SFP-PSS-1YR	ND16C21V4512SFP-PSS-1YR		Annual Maintenance PSS (ND16C21V4512SFP)	\$7,567	Each	10%	\$6,811	Other	F1
ND16C21V4512SFP-U-PSS-1YR	ND16C21V4512SFP-U-PSS-1YR		Annual Maintenance PSS (ND16C21V4512SFP-U)	\$7,567	Each	10%	\$6,811	Other	F1
ND-16C256GBRAF-ELA-PSS-1YR	ND-16C256GBRAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-16C256GBRAF-ELA)	\$5,907	Each	10%	\$5,316	Other	F1
ND-16C256GBRAF-ELAU-PSS-1YR	ND-16C256GBRAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND-16C256GBRAF-ELAU)	\$5,907	Each	10%	\$5,316	Other	F1
ND-16C256GBRJ45ELA-PSS-1YR	ND-16C256GBRJ45ELA-PSS-1YR		Annual Maintenance PSS (ND-16C256GBRJ45ELA)	\$5,974	Each	10%	\$5,377	Other	F1
ND-16C256GBRJ45ELAU-PSS-1YR	ND-16C256GBRJ45ELAU-PSS-1YR		Annual Maintenance PSS (ND-16C256GBRJ45ELAU)	\$5,974	Each	10%	\$5,377	Other	F1
ND-16C256GB-RJ45-PSS-1YR	ND-16C256GB-RJ45-PSS-1YR		Annual Maintenance PSS (ND-16C256GB-RJ45)	\$6,372	Each	10%	\$5,735	Other	F1
ND-16C256GBSAF-ELA-PSS-1YR	ND-16C256GBSAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-16C256GBSAF-ELA)	\$5,907	Each	10%	\$5,316	Other	F1
ND-16C256GBSAF-ELAU-PSS-1YR	ND-16C256GBSAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND-16C256GBSAF-ELAU)	\$5,907	Each	10%	\$5,316	Other	F1
ND-16C256GBSFP+ELA-PSS-1YR	ND-16C256GBSFP+ELA-PSS-1YR		Annual Maintenance PSS (ND-16C256GBSFP+ELA)	\$5,974	Each	10%	\$5,377	Other	F1
ND-16C256GBSFP+ELAU-PSS-1YR	ND-16C256GBSFP+ELAU-PSS-1YR		Annual Maintenance PSS (ND-16C256GBSFP+ELAU)	\$5,974	Each	10%	\$5,377	Other	F1
ND-16C256GB-SFP+-PSS-1YR	ND-16C256GB-SFP+-PSS-1YR		Annual Maintenance PSS (ND-16C256GB-SFP+)	\$6,372	Each	10%	\$5,735	Other	F1
ND-16C512GBRAF-ELA-PSS-1YR	ND-16C512GBRAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-16C512GBRAF-ELA)	\$7,548	Each	10%	\$6,793	Other	F1
ND-16C512GBRAF-ELAU-PSS-1YR	ND-16C512GBRAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND-16C512GBRAF-ELAU)	\$7,548	Each	10%	\$6,793	Other	F1
ND-16C512GBRJ45ELA-PSS-1YR	ND-16C512GBRJ45ELA-PSS-1YR		Annual Maintenance PSS (ND-16C512GBRJ45ELA)	\$7,533	Each	10%	\$6,779	Other	F1
ND-16C512GBRJ45ELAU-PSS-1YR	ND-16C512GBRJ45ELAU-PSS-1YR		Annual Maintenance PSS (ND-16C512GBRJ45ELAU)	\$7,533	Each	10%	\$6,779	Other	F1
ND-16C512GB-RJ45-PSS-1YR	ND-16C512GB-RJ45-PSS-1YR		Annual Maintenance PSS (ND-16C512GB-RJ45)	\$7,931	Each	10%	\$7,138	Other	F1
ND-16C512GBSAF-ELA-PSS-1YR	ND-16C512GBSAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-16C512GBSAF-ELA)	\$7,548	Each	10%	\$6,793	Other	F1
ND-16C512GBSAF-ELAU-PSS-1YR	ND-16C512GBSAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND-16C512GBSAF-ELAU)	\$7,548	Each	10%	\$6,793	Other	F1
ND-16C512GBSFP+ELA-PSS-1YR	ND-16C512GBSFP+ELA-PSS-1YR		Annual Maintenance PSS (ND-16C512GBSFP+ELA)	\$7,533	Each	10%	\$6,779	Other	F1



**ALJP2020 ITB ALJP Price Listing**

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ND16C512GBSFP+ELAU-PSS-1YR	ND16C512GBSFP+ELAU-PSS-1YR	Annual Maintenance PSS (ND16C512GBSFP+ELAU)	Annual Maintenance PSS (ND16C512GBSFP+ELAU)	\$7,533	Each	10%		\$6,779	Other	F1
ND-16C512GB-SFP+-PSS-1YR	ND-16C512GB-SFP+-PSS-1YR	Annual Maintenance PSS (ND-16C512GB-SFP+)	Annual Maintenance PSS (ND-16C512GB-SFP+)	\$7,931	Each	10%		\$7,138	Other	F1
ND20C22V4128RJAF-PSS-1YR	ND20C22V4128RJAF-PSS-1YR	Annual Maintenance PSS (ND20C22V4128RJAF)	Annual Maintenance PSS (ND20C22V4128RJAF)	\$5,077	Each	10%		\$4,569	Other	F1
ND20C22V4128RJAFU-PSS-1YR	ND20C22V4128RJAFU-PSS-1YR	Annual Maintenance PSS (ND20C22V4128RJAFU)	Annual Maintenance PSS (ND20C22V4128RJAFU)	\$5,077	Each	10%		\$4,569	Other	F1
ND20C22V4128RJ-PSS-1YR	ND20C22V4128RJ-PSS-1YR	Annual Maintenance PSS (ND20C22V4128RJ)	Annual Maintenance PSS (ND20C22V4128RJ)	\$5,923	Each	10%		\$5,331	Other	F1
ND20C22V4128RJU-PSS-1YR	ND20C22V4128RJU-PSS-1YR	Annual Maintenance PSS (ND20C22V4128RJU)	Annual Maintenance PSS (ND20C22V4128RJU)	\$5,923	Each	10%		\$5,331	Other	F1
ND20C22V4128SFPAF-PSS-1YR	ND20C22V4128SFPAF-PSS-1YR	Annual Maintenance PSS (ND20C22V4128SFPAF)	Annual Maintenance PSS (ND20C22V4128SFPAF)	\$5,077	Each	10%		\$4,569	Other	F1
ND20C22V4128SFPAFU-PSS-1YR	ND20C22V4128SFPAFU-PSS-1YR	Annual Maintenance PSS (ND20C22V4128SFPAFU)	Annual Maintenance PSS (ND20C22V4128SFPAFU)	\$5,077	Each	10%		\$4,569	Other	F1
ND20C22V4128SFP-PSS-1YR	ND20C22V4128SFP-PSS-1YR	Annual Maintenance PSS (ND20C22V4128SFP)	Annual Maintenance PSS (ND20C22V4128SFP)	\$5,923	Each	10%		\$5,331	Other	F1
ND20C22V4128SFPU-PSS-1YR	ND20C22V4128SFPU-PSS-1YR	Annual Maintenance PSS (ND20C22V4128SFPU)	Annual Maintenance PSS (ND20C22V4128SFPU)	\$5,923	Each	10%		\$5,331	Other	F1
ND20C22V4256RJAF-PSS-1YR	ND20C22V4256RJAF-PSS-1YR	Annual Maintenance PSS (ND20C22V4256RJAF)	Annual Maintenance PSS (ND20C22V4256RJAF)	\$5,843	Each	10%		\$5,258	Other	F1
ND20C22V4256RJAFU-PSS-1YR	ND20C22V4256RJAFU-PSS-1YR	Annual Maintenance PSS (ND20C22V4256RJAFU)	Annual Maintenance PSS (ND20C22V4256RJAFU)	\$5,843	Each	10%		\$5,258	Other	F1
ND20C22V4256RJ-PSS-1YR	ND20C22V4256RJ-PSS-1YR	Annual Maintenance PSS (ND20C22V4256RJ)	Annual Maintenance PSS (ND20C22V4256RJ)	\$6,816	Each	10%		\$6,135	Other	F1
ND20C22V4256RJU-PSS-1YR	ND20C22V4256RJU-PSS-1YR	Annual Maintenance PSS (ND20C22V4256RJU)	Annual Maintenance PSS (ND20C22V4256RJU)	\$6,816	Each	10%		\$6,135	Other	F1
ND20C22V4256SFPAF-PSS-1YR	ND20C22V4256SFPAF-PSS-1YR	Annual Maintenance PSS (ND20C22V4256SFPAF)	Annual Maintenance PSS (ND20C22V4256SFPAF)	\$5,843	Each	10%		\$5,258	Other	F1
ND20C22V4256SFPAFU-PSS-1YR	ND20C22V4256SFPAFU-PSS-1YR	Annual Maintenance PSS (ND20C22V4256SFPAFU)	Annual Maintenance PSS (ND20C22V4256SFPAFU)	\$5,843	Each	10%		\$5,258	Other	F1
ND20C22V4256SFP-PSS-1YR	ND20C22V4256SFP-PSS-1YR	Annual Maintenance PSS (ND20C22V4256SFP)	Annual Maintenance PSS (ND20C22V4256SFP)	\$6,816	Each	10%		\$6,135	Other	F1
ND20C22V4256SFPU-PSS-1YR	ND20C22V4256SFPU-PSS-1YR	Annual Maintenance PSS (ND20C22V4256SFPU)	Annual Maintenance PSS (ND20C22V4256SFPU)	\$6,816	Each	10%		\$6,135	Other	F1
ND20C22V4384RJAF-PSS-1YR	ND20C22V4384RJAF-PSS-1YR	Annual Maintenance PSS (ND20C22V4384RJAF)	Annual Maintenance PSS (ND20C22V4384RJAF)	\$6,608	Each	10%		\$5,948	Other	F1
ND20C22V4384RJAFU-PSS-1YR	ND20C22V4384RJAFU-PSS-1YR	Annual Maintenance PSS (ND20C22V4384RJAFU)	Annual Maintenance PSS (ND20C22V4384RJAFU)	\$6,608	Each	10%		\$5,948	Other	F1
ND20C22V4384RJ-PSS-1YR	ND20C22V4384RJ-PSS-1YR	Annual Maintenance PSS (ND20C22V4384RJ)	Annual Maintenance PSS (ND20C22V4384RJ)	\$7,710	Each	10%		\$6,939	Other	F1
ND20C22V4384RJU-PSS-1YR	ND20C22V4384RJU-PSS-1YR	Annual Maintenance PSS (ND20C22V4384RJU)	Annual Maintenance PSS (ND20C22V4384RJU)	\$7,710	Each	10%		\$6,939	Other	F1
ND20C22V4384SFPAF-PSS-1YR	ND20C22V4384SFPAF-PSS-1YR	Annual Maintenance PSS (ND20C22V4384SFPAF)	Annual Maintenance PSS (ND20C22V4384SFPAF)	\$6,608	Each	10%		\$5,948	Other	F1
ND20C22V4384SFPAFU-PSS-1YR	ND20C22V4384SFPAFU-PSS-1YR	Annual Maintenance PSS (ND20C22V4384SFPAFU)	Annual Maintenance PSS (ND20C22V4384SFPAFU)	\$6,608	Each	10%		\$5,948	Other	F1
ND20C22V4384SFP-PSS-1YR	ND20C22V4384SFP-PSS-1YR	Annual Maintenance PSS (ND20C22V4384SFP)	Annual Maintenance PSS (ND20C22V4384SFP)	\$7,710	Each	10%		\$6,939	Other	F1
ND20C22V4384SFPU-PSS-1YR	ND20C22V4384SFPU-PSS-1YR	Annual Maintenance PSS (ND20C22V4384SFPU)	Annual Maintenance PSS (ND20C22V4384SFPU)	\$7,710	Each	10%		\$6,939	Other	F1
ND20C22V4512RJAF-PSS-1YR	ND20C22V4512RJAF-PSS-1YR	Annual Maintenance PSS (ND20C22V4512RJAF)	Annual Maintenance PSS (ND20C22V4512RJAF)	\$7,374	Each	10%		\$6,637	Other	F1
ND20C22V4512RJAFU-PSS-1YR	ND20C22V4512RJAFU-PSS-1YR	Annual Maintenance PSS (ND20C22V4512RJAFU)	Annual Maintenance PSS (ND20C22V4512RJAFU)	\$7,374	Each	10%		\$6,637	Other	F1
ND20C22V4512RJ-PSS-1YR	ND20C22V4512RJ-PSS-1YR	Annual Maintenance PSS (ND20C22V4512RJ)	Annual Maintenance PSS (ND20C22V4512RJ)	\$8,603	Each	10%		\$7,743	Other	F1
ND20C22V4512RJU-PSS-1YR	ND20C22V4512RJU-PSS-1YR	Annual Maintenance PSS (ND20C22V4512RJU)	Annual Maintenance PSS (ND20C22V4512RJU)	\$8,603	Each	10%		\$7,743	Other	F1
ND20C22V4512SFPAF-PSS-1YR	ND20C22V4512SFPAF-PSS-1YR	Annual Maintenance PSS (ND20C22V4512SFPAF)	Annual Maintenance PSS (ND20C22V4512SFPAF)	\$7,374	Each	10%		\$6,637	Other	F1
ND20C22V4512SFPAFU-PSS-1YR	ND20C22V4512SFPAFU-PSS-1YR	Annual Maintenance PSS (ND20C22V4512SFPAFU)	Annual Maintenance PSS (ND20C22V4512SFPAFU)	\$7,374	Each	10%		\$6,637	Other	F1
ND20C22V4512SFP-PSS-1YR	ND20C22V4512SFP-PSS-1YR	Annual Maintenance PSS (ND20C22V4512SFP)	Annual Maintenance PSS (ND20C22V4512SFP)	\$8,603	Each	10%		\$7,743	Other	F1
ND20C22V4512SFPU-PSS-1YR	ND20C22V4512SFPU-PSS-1YR	Annual Maintenance PSS (ND20C22V4512SFPU)	Annual Maintenance PSS (ND20C22V4512SFPU)	\$8,603	Each	10%		\$7,743	Other	F1
ND-20C256GBRAF-ELA-PSS-1YR	ND-20C256GBRAF-ELA-PSS-1YR	Annual Maintenance PSS (ND-20C256GBRAF-ELA)	Annual Maintenance PSS (ND-20C256GBRAF-ELA)	\$7,320	Each	10%		\$6,588	Other	F1
ND20C256GBRAF-ELAU-PSS-1YR	ND20C256GBRAF-ELAU-PSS-1YR	Annual Maintenance PSS (ND20C256GBRAF-ELAU)	Annual Maintenance PSS (ND20C256GBRAF-ELAU)	\$7,320	Each	10%		\$6,588	Other	F1
ND-20C256GBRJ45ELA-PSS-1YR	ND-20C256GBRJ45ELA-PSS-1YR	Annual Maintenance PSS (ND-20C256GBRJ45ELA)	Annual Maintenance PSS (ND-20C256GBRJ45ELA)	\$7,387	Each	10%		\$6,649	Other	F1
ND20C256GBRJ45ELAU-PSS-1YR	ND20C256GBRJ45ELAU-PSS-1YR	Annual Maintenance PSS (ND20C256GBRJ45ELAU)	Annual Maintenance PSS (ND20C256GBRJ45ELAU)	\$7,387	Each	10%		\$6,649	Other	F1
ND-20C256GB-RJ45-PSS-1YR	ND-20C256GB-RJ45-PSS-1YR	Annual Maintenance PSS (ND-20C256GB-RJ45)	Annual Maintenance PSS (ND-20C256GB-RJ45)	\$7,785	Each	10%		\$7,007	Other	F1
ND-20C256GBSAF-ELA-PSS-1YR	ND-20C256GBSAF-ELA-PSS-1YR	Annual Maintenance PSS (ND-20C256GBSAF-ELA)	Annual Maintenance PSS (ND-20C256GBSAF-ELA)	\$7,320	Each	10%		\$6,588	Other	F1
ND20C256GBSAF-ELAU-PSS-1YR	ND20C256GBSAF-ELAU-PSS-1YR	Annual Maintenance PSS (ND20C256GBSAF-ELAU)	Annual Maintenance PSS (ND20C256GBSAF-ELAU)	\$7,320	Each	10%		\$6,588	Other	F1
ND-20C256GBSFP+ELA-PSS-1YR	ND-20C256GBSFP+ELA-PSS-1YR	Annual Maintenance PSS (ND-20C256GBSFP+ELA)	Annual Maintenance PSS (ND-20C256GBSFP+ELA)	\$7,387	Each	10%		\$6,649	Other	F1
ND20C256GBSFP+ELAU-PSS-1YR	ND20C256GBSFP+ELAU-PSS-1YR	Annual Maintenance PSS (ND20C256GBSFP+ELAU)	Annual Maintenance PSS (ND20C256GBSFP+ELAU)	\$7,387	Each	10%		\$6,649	Other	F1
ND-20C256GB-SFP+-PSS-1YR	ND-20C256GB-SFP+-PSS-1YR	Annual Maintenance PSS (ND-20C256GB-SFP+)	Annual Maintenance PSS (ND-20C256GB-SFP+)	\$7,785	Each	10%		\$7,007	Other	F1
ND-20C512GBRAF-ELA-PSS-1YR	ND-20C512GBRAF-ELA-PSS-1YR	Annual Maintenance PSS (ND-20C512GBRAF-ELA)	Annual Maintenance PSS (ND-20C512GBRAF-ELA)	\$8,962	Each	10%		\$8,065	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ND20C512GBRAF-ELAU-PSS-1YR	ND20C512GBRAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND20C512GBRAF-ELAU)	\$8,962	Each	10%	\$8,065	Other	F1
ND-20C512GBRJ45ELA-PSS-1YR	ND-20C512GBRJ45ELA-PSS-1YR		Annual Maintenance PSS (ND-20C512GBRJ45ELA)	\$8,946	Each	10%	\$8,052	Other	F1
ND20C512GBRJ45ELAU-PSS-1YR	ND20C512GBRJ45ELAU-PSS-1YR		Annual Maintenance PSS (ND20C512GBRJ45ELAU)	\$8,946	Each	10%	\$8,052	Other	F1
ND-20C512GB-RJ45-PSS-1YR	ND-20C512GB-RJ45-PSS-1YR		Annual Maintenance PSS (ND-20C512GB-RJ45)	\$9,344	Each	10%	\$8,410	Other	F1
ND-20C512GBSAF-ELA-PSS-1YR	ND-20C512GBSAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-20C512GBSAF-ELA)	\$8,962	Each	10%	\$8,065	Other	F1
ND20C512GBSAF-ELAU-PSS-1YR	ND20C512GBSAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND20C512GBSAF-ELAU)	\$8,962	Each	10%	\$8,065	Other	F1
ND-20C512GBSFP+ELA-PSS-1YR	ND-20C512GBSFP+ELA-PSS-1YR		Annual Maintenance PSS (ND-20C512GBSFP+ELA)	\$8,946	Each	10%	\$8,052	Other	F1
ND20C512GBSFP+ELAU-PSS-1YR	ND20C512GBSFP+ELAU-PSS-1YR		Annual Maintenance PSS (ND20C512GBSFP+ELAU)	\$8,946	Each	10%	\$8,052	Other	F1
ND-20C512GB-SFP+-PSS-1YR	ND-20C512GB-SFP+-PSS-1YR		Annual Maintenance PSS (ND-20C512GB-SFP+)	\$9,344	Each	10%	\$8,410	Other	F1
ND24C22V4128RJAF-PSS-1YR	ND24C22V4128RJAF-PSS-1YR		Annual Maintenance PSS (ND24C22V4128RJAF)	\$6,066	Each	10%	\$5,460	Other	F1
ND24C22V4128RJAFU-PSS-1YR	ND24C22V4128RJAFU-PSS-1YR		Annual Maintenance PSS (ND24C22V4128RJAFU)	\$6,066	Each	10%	\$5,460	Other	F1
ND24C22V4128SFPAP-PSS-1YR	ND24C22V4128SFPAP-PSS-1YR		Annual Maintenance PSS (ND24C22V4128SFPAP)	\$6,066	Each	10%	\$5,460	Other	F1
ND24C22V4128SFPAFU-PSS-1YR	ND24C22V4128SFPAFU-PSS-1YR		Annual Maintenance PSS (ND24C22V4128SFPAFU)	\$6,066	Each	10%	\$5,460	Other	F1
ND24C22V4256RJAF-PSS-1YR	ND24C22V4256RJAF-PSS-1YR		Annual Maintenance PSS (ND24C22V4256RJAF)	\$6,832	Each	10%	\$6,149	Other	F1
ND24C22V4256RJAFU-PSS-1YR	ND24C22V4256RJAFU-PSS-1YR		Annual Maintenance PSS (ND24C22V4256RJAFU)	\$6,832	Each	10%	\$6,149	Other	F1
ND24C22V4256SFPAP-PSS-1YR	ND24C22V4256SFPAP-PSS-1YR		Annual Maintenance PSS (ND24C22V4256SFPAP)	\$6,832	Each	10%	\$6,149	Other	F1
ND24C22V4256SFPAFU-PSS-1YR	ND24C22V4256SFPAFU-PSS-1YR		Annual Maintenance PSS (ND24C22V4256SFPAFU)	\$6,832	Each	10%	\$6,149	Other	F1
ND24C22V4384RJAF-PSS-1YR	ND24C22V4384RJAF-PSS-1YR		Annual Maintenance PSS (ND24C22V4384RJAF)	\$7,598	Each	10%	\$6,838	Other	F1
ND24C22V4384RJAFU-PSS-1YR	ND24C22V4384RJAFU-PSS-1YR		Annual Maintenance PSS (ND24C22V4384RJAFU)	\$7,598	Each	10%	\$6,838	Other	F1
ND24C22V4384SFPAP-PSS-1YR	ND24C22V4384SFPAP-PSS-1YR		Annual Maintenance PSS (ND24C22V4384SFPAP)	\$7,598	Each	10%	\$6,838	Other	F1
ND24C22V4384SFPAFU-PSS-1YR	ND24C22V4384SFPAFU-PSS-1YR		Annual Maintenance PSS (ND24C22V4384SFPAFU)	\$7,598	Each	10%	\$6,838	Other	F1
ND24C22V4512RJAF-PSS-1YR	ND24C22V4512RJAF-PSS-1YR		Annual Maintenance PSS (ND24C22V4512RJAF)	\$8,363	Each	10%	\$7,527	Other	F1
ND24C22V4512RJAFU-PSS-1YR	ND24C22V4512RJAFU-PSS-1YR		Annual Maintenance PSS (ND24C22V4512RJAFU)	\$8,363	Each	10%	\$7,527	Other	F1
ND24C22V4512SFPAP-PSS-1YR	ND24C22V4512SFPAP-PSS-1YR		Annual Maintenance PSS (ND24C22V4512SFPAP)	\$8,363	Each	10%	\$7,527	Other	F1
ND24C22V4512SFPAFU-PSS-1YR	ND24C22V4512SFPAFU-PSS-1YR		Annual Maintenance PSS (ND24C22V4512SFPAFU)	\$8,363	Each	10%	\$7,527	Other	F1
ND-24C256GBRAF-ELA-PSS-1YR	ND-24C256GBRAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-24C256GBRAF-ELA)	\$7,867	Each	10%	\$7,081	Other	F1
ND24C256GBRAF-ELAU-PSS-1YR	ND24C256GBRAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND24C256GBRAF-ELAU)	\$7,867	Each	10%	\$7,081	Other	F1
ND-24C256GBSAF-ELA-PSS-1YR	ND-24C256GBSAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-24C256GBSAF-ELA)	\$7,867	Each	10%	\$7,081	Other	F1
ND24C256GBSAF-ELAU-PSS-1YR	ND24C256GBSAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND24C256GBSAF-ELAU)	\$7,867	Each	10%	\$7,081	Other	F1
ND-24C512GBRAF-ELA-PSS-1YR	ND-24C512GBRAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-24C512GBRAF-ELA)	\$9,509	Each	10%	\$8,558	Other	F1
ND24C512GBRAF-ELAU-PSS-1YR	ND24C512GBRAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND24C512GBRAF-ELAU)	\$9,509	Each	10%	\$8,558	Other	F1
ND-24C512GBSAF-ELA-PSS-1YR	ND-24C512GBSAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-24C512GBSAF-ELA)	\$9,509	Each	10%	\$8,558	Other	F1
ND24C512GBSAF-ELAU-PSS-1YR	ND24C512GBSAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND24C512GBSAF-ELAU)	\$9,509	Each	10%	\$8,558	Other	F1
ND28C24V4128SFPAP-PSS-1YR	ND28C24V4128SFPAP-PSS-1YR		Annual Maintenance PSS (ND28C24V4128SFPAP)	\$7,035	Each	10%	\$6,331	Other	F1
ND28C24V4128SFPAFU-PSS-1YR	ND28C24V4128SFPAFU-PSS-1YR		Annual Maintenance PSS (ND28C24V4128SFPAFU)	\$7,035	Each	10%	\$6,331	Other	F1
ND28C24V4256SFPAP-PSS-1YR	ND28C24V4256SFPAP-PSS-1YR		Annual Maintenance PSS (ND28C24V4256SFPAP)	\$7,800	Each	10%	\$7,020	Other	F1
ND28C24V4256SFPAFU-PSS-1YR	ND28C24V4256SFPAFU-PSS-1YR		Annual Maintenance PSS (ND28C24V4256SFPAFU)	\$7,800	Each	10%	\$7,020	Other	F1
ND28C24V4384SFPAP-PSS-1YR	ND28C24V4384SFPAP-PSS-1YR		Annual Maintenance PSS (ND28C24V4384SFPAP)	\$8,566	Each	10%	\$7,710	Other	F1
ND28C24V4384SFPAFU-PSS-1YR	ND28C24V4384SFPAFU-PSS-1YR		Annual Maintenance PSS (ND28C24V4384SFPAFU)	\$8,566	Each	10%	\$7,710	Other	F1
ND28C24V4512SFPAP-PSS-1YR	ND28C24V4512SFPAP-PSS-1YR		Annual Maintenance PSS (ND28C24V4512SFPAP)	\$9,332	Each	10%	\$8,399	Other	F1
ND28C24V4512SFPAFU-PSS-1YR	ND28C24V4512SFPAFU-PSS-1YR		Annual Maintenance PSS (ND28C24V4512SFPAFU)	\$9,332	Each	10%	\$8,399	Other	F1
ND-28C256GBRAF-ELA-PSS-1YR	ND-28C256GBRAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-28C256GBRAF-ELA)	\$7,890	Each	10%	\$7,101	Other	F1
ND28C256GBRAF-ELAU-PSS-1YR	ND28C256GBRAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND28C256GBRAF-ELAU)	\$7,890	Each	10%	\$7,101	Other	F1
ND-28C256GBSAF-ELA-PSS-1YR	ND-28C256GBSAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-28C256GBSAF-ELA)	\$7,890	Each	10%	\$7,101	Other	F1
ND28C256GBSAF-ELAU-PSS-1YR	ND28C256GBSAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND28C256GBSAF-ELAU)	\$7,890	Each	10%	\$7,101	Other	F1
ND-28C512GBRAF-ELA-PSS-1YR	ND-28C512GBRAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-28C512GBRAF-ELA)	\$9,532	Each	10%	\$8,578	Other	F1
ND28C512GBRAF-ELAU-PSS-1YR	ND28C512GBRAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND28C512GBRAF-ELAU)	\$9,532	Each	10%	\$8,578	Other	F1
ND-28C512GBSAF-ELA-PSS-1YR	ND-28C512GBSAF-ELA-PSS-1YR		Annual Maintenance PSS (ND-28C512GBSAF-ELA)	\$9,532	Each	10%	\$8,578	Other	F1
ND28C512GBSAF-ELAU-PSS-1YR	ND28C512GBSAF-ELAU-PSS-1YR		Annual Maintenance PSS (ND28C512GBSAF-ELAU)	\$9,532	Each	10%	\$8,578	Other	F1
ND32C21V4128SFPAP-PSS-1YR	ND32C21V4128SFPAP-PSS-1YR		Annual Maintenance PSS (ND32C21V4128SFPAP)	\$7,223	Each	10%	\$6,501	Other	F1
ND32C21V4128SFPAFU-PSS-1YR	ND32C21V4128SFPAFU-PSS-1YR		Annual Maintenance PSS (ND32C21V4128SFPAFU)	\$7,223	Each	10%	\$6,501	Other	F1
ND32C21V4256SFPAP-PSS-1YR	ND32C21V4256SFPAP-PSS-1YR		Annual Maintenance PSS (ND32C21V4256SFPAP)	\$7,989	Each	10%	\$7,190	Other	F1
ND32C21V4256SFPAFU-PSS-1YR	ND32C21V4256SFPAFU-PSS-1YR		Annual Maintenance PSS (ND32C21V4256SFPAFU)	\$7,989	Each	10%	\$7,190	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ND32C21V4256FFPAFU-PSS-1YR	ND32C21V4256FFPAFU-PSS-1YR		Annual Maintenance PSS (ND32C21V4256FFPAFU)	\$7,989	Each	10%	\$7,190	Other	F1
ND32C21V4384FFPAFU-PSS-1YR	ND32C21V4384FFPAFU-PSS-1YR		Annual Maintenance PSS (ND32C21V4384FFPAFU)	\$8,754	Each	10%	\$7,879	Other	F1
ND32C21V4384FFPAFU-PSS-1YR	ND32C21V4384FFPAFU-PSS-1YR		Annual Maintenance PSS (ND32C21V4384FFPAFU)	\$8,754	Each	10%	\$7,879	Other	F1
ND32C21V4512SFFPAFU-PSS-1YR	ND32C21V4512SFFPAFU-PSS-1YR		Annual Maintenance PSS (ND32C21V4512SFFPAFU)	\$9,520	Each	10%	\$8,568	Other	F1
ND32C21V4512SFFPAFU-PSS-1YR	ND32C21V4512SFFPAFU-PSS-1YR		Annual Maintenance PSS (ND32C21V4512SFFPAFU)	\$9,520	Each	10%	\$8,568	Other	F1
ND-6C64GBRJ45ELA-PSS-1YR	ND-6C64GBRJ45ELA-PSS-1YR		Annual Maintenance PSS (ND-6C64GBRJ45ELA)	\$1,826	Each	10%	\$1,643	Other	F1
ND6C64GBRJ45ELAU-PSS-1YR	ND6C64GBRJ45ELAU-PSS-1YR		Annual Maintenance PSS (ND6C64GBRJ45ELAU)	\$1,826	Each	10%	\$1,643	Other	F1
ND-6C64GB-RJ45-PSS-1YR	ND-6C64GB-RJ45-PSS-1YR		Annual Maintenance PSS (ND-6C64GB-RJ45)	\$2,025	Each	10%	\$1,822	Other	F1
NDCMELLANOXSFP28F-PSS-1YR	NDCMELLANOXSFP28F-PSS-1YR		Annual Maintenance PSS (NDCMELLANOXSFP28F)	\$142	Each	10%	\$128	Other	F1
NDCMELLANOXSFP28H-PSS-1YR	NDCMELLANOXSFP28H-PSS-1YR		Annual Maintenance PSS (NDCMELLANOXSFP28H)	\$165	Each	10%	\$149	Other	F1
NDCQL41164RJ45F-PSS-1YR	NDCQL41164RJ45F-PSS-1YR		Annual Maintenance PSS (NDCQL41164RJ45F)	\$208	Each	10%	\$187	Other	F1
NDCQL41164RJ45H-PSS-1YR	NDCQL41164RJ45H-PSS-1YR		Annual Maintenance PSS (NDCQL41164RJ45H)	\$242	Each	10%	\$218	Other	F1
NDCQL41164SFP+F-PSS-1YR	NDCQL41164SFP+F-PSS-1YR		Annual Maintenance PSS (NDCQL41164SFP+F)	\$176	Each	10%	\$158	Other	F1
NDCQL41164SFP+H-PSS-1YR	NDCQL41164SFP+H-PSS-1YR		Annual Maintenance PSS (NDCQL41164SFP+H)	\$205	Each	10%	\$185	Other	F1
NDCSFP28DP25GF-PSS-1YR	NDCSFP28DP25GF-PSS-1YR		Annual Maintenance PSS (NDCSFP28DP25GF)	\$142	Each	10%	\$128	Other	F1
NDCSFP28DP25GH-PSS-1YR	NDCSFP28DP25GH-PSS-1YR		Annual Maintenance PSS (NDCSFP28DP25GH)	\$165	Each	10%	\$149	Other	F1
NDCX550QP10GBRJAF-PSS-1YR	NDCX550QP10GBRJAF-PSS-1YR		Annual Maintenance PSS (NDCX550QP10GBRJAF)	\$176	Each	10%	\$159	Other	F1
NDCX550QP10GBRJH-PSS-1YR	NDCX550QP10GBRJH-PSS-1YR		Annual Maintenance PSS (NDCX550QP10GBRJH)	\$206	Each	10%	\$185	Other	F1
NDCX710DP10GBSFPH-PSS-1YR	NDCX710DP10GBSFPH-PSS-1YR		Annual Maintenance PSS (NDCX710DP10GBSFPH)	\$116	Each	10%	\$105	Other	F1
NDCX710DP10GBSF-PSS-1YR	NDCX710DP10GBSF-PSS-1YR		Annual Maintenance PSS (NDCX710DP10GBSF)	\$100	Each	10%	\$90	Other	F1
NDCX710QP10GBSFPF-PSS-1YR	NDCX710QP10GBSFPF-PSS-1YR		Annual Maintenance PSS (NDCX710QP10GBSFPF)	\$178	Each	10%	\$161	Other	F1
NDCX710QP10GBSFPH-PSS-1YR	NDCX710QP10GBSFPH-PSS-1YR		Annual Maintenance PSS (NDCX710QP10GBSFPH)	\$208	Each	10%	\$187	Other	F1
NEX-5010-PSS-1YR	NEX-5010-PSS-1YR		Annual Maintenance PSS (NEX-5010)	\$1,876	Each	10%	\$1,688	Other	F1
NEX-5020-PSS-1YR	NEX-5020-PSS-1YR		Annual Maintenance PSS (NEX-5020)	\$3,759	Each	10%	\$3,383	Other	F1
NEX-5K-4E4FC-PSS-1YR	NEX-5K-4E4FC-PSS-1YR		Annual Maintenance PSS (NEX-5K-4E4FC)	\$399	Each	10%	\$359	Other	F1
NEX-5K-4E4FCU-PSS-1YR	NEX-5K-4E4FCU-PSS-1YR		Annual Maintenance PSS (NEX-5K-4E4FCU)	\$519	Each	10%	\$467	Other	F1
NEX-5K-4G5W-PSS-1YR	NEX-5K-4G5W-PSS-1YR		Annual Maintenance PSS (NEX-5K-4G5W)	\$35	Each	10%	\$32	Other	F1
NEX-5K-6E-PSS-1YR	NEX-5K-6E-PSS-1YR		Annual Maintenance PSS (NEX-5K-6E)	\$413	Each	10%	\$372	Other	F1
NEX-5K-6EU-PSS-1YR	NEX-5K-6EU-PSS-1YR		Annual Maintenance PSS (NEX-5K-6EU)	\$537	Each	10%	\$483	Other	F1
NEX-5K-6FC-8G-PSS-1YR	NEX-5K-6FC-8G-PSS-1YR		Annual Maintenance PSS (NEX-5K-6FC-8G)	\$231	Each	10%	\$208	Other	F1
NEX-5K-6FC8GU-PSS-1YR	NEX-5K-6FC8GU-PSS-1YR		Annual Maintenance PSS (NEX-5K-6FC8GU)	\$300	Each	10%	\$270	Other	F1
NEX-5K-8FC-PSS-1YR	NEX-5K-8FC-PSS-1YR		Annual Maintenance PSS (NEX-5K-8FC)	\$245	Each	10%	\$221	Other	F1
NEX-5K-8FCU-PSS-1YR	NEX-5K-8FCU-PSS-1YR		Annual Maintenance PSS (NEX-5K-8FCU)	\$400	Each	10%	\$360	Other	F1
NEX-8G-LW-PSS-1YR	NEX-8G-LW-PSS-1YR		Annual Maintenance PSS (NEX-8G-LW)	\$175	Each	10%	\$158	Other	F1
NEX-8G-SW-PSS-1YR	NEX-8G-SW-PSS-1YR		Annual Maintenance PSS (NEX-8G-SW)	\$14	Each	10%	\$13	Other	F1
NF4103001B-PSS-1YR	NF4103001B-PSS-1YR		Annual Maintenance PSS (NF4103001B)	\$312	Each	10%	\$281	Other	F1
NF4103001BTU-PSS-1YR	NF4103001BTU-PSS-1YR		Annual Maintenance PSS (NF4103001BTU)	\$337	Each	10%	\$303	Other	F1
NF4103001BU-PSS-1YR	NF4103001BU-PSS-1YR		Annual Maintenance PSS (NF4103001BU)	\$337	Each	10%	\$303	Other	F1
NF4103001C-PSS-1YR	NF4103001C-PSS-1YR		Annual Maintenance PSS (NF4103001C)	\$312	Each	10%	\$281	Other	F1
NF4103001CTU-PSS-1YR	NF4103001CTU-PSS-1YR		Annual Maintenance PSS (NF4103001CTU)	\$337	Each	10%	\$303	Other	F1
NF4103001CU-PSS-1YR	NF4103001CU-PSS-1YR		Annual Maintenance PSS (NF4103001CU)	\$337	Each	10%	\$303	Other	F1
NF4104001B-PSS-1YR	NF4104001B-PSS-1YR		Annual Maintenance PSS (NF4104001B)	\$513	Each	10%	\$461	Other	F1
NF4104001BU-PSS-1YR	NF4104001BU-PSS-1YR		Annual Maintenance PSS (NF4104001BU)	\$553	Each	10%	\$498	Other	F1
NF4104001C-PSS-1YR	NF4104001C-PSS-1YR		Annual Maintenance PSS (NF4104001C)	\$513	Each	10%	\$461	Other	F1
NF4104001CU-PSS-1YR	NF4104001CU-PSS-1YR		Annual Maintenance PSS (NF4104001CU)	\$553	Each	10%	\$498	Other	F1
NF4104501B-PSS-1YR	NF4104501B-PSS-1YR		Annual Maintenance PSS (NF4104501B)	\$407	Each	10%	\$366	Other	F1
NF4104501BTU-PSS-1YR	NF4104501BTU-PSS-1YR		Annual Maintenance PSS (NF4104501BTU)	\$440	Each	10%	\$396	Other	F1
NF4104501BU-PSS-1YR	NF4104501BU-PSS-1YR		Annual Maintenance PSS (NF4104501BU)	\$440	Each	10%	\$396	Other	F1
NF4104501C-PSS-1YR	NF4104501C-PSS-1YR		Annual Maintenance PSS (NF4104501C)	\$407	Each	10%	\$366	Other	F1
NF4104501CTU-PSS-1YR	NF4104501CTU-PSS-1YR		Annual Maintenance PSS (NF4104501CTU)	\$440	Each	10%	\$396	Other	F1
NF4104501CU-PSS-1YR	NF4104501CU-PSS-1YR		Annual Maintenance PSS (NF4104501CU)	\$440	Each	10%	\$396	Other	F1
NF4106001B-PSS-1YR	NF4106001B-PSS-1YR		Annual Maintenance PSS (NF4106001B)	\$495	Each	10%	\$445	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
NF4106001BTU-PSS-1YR	NF4106001BTU-PSS-1YR		Annual Maintenance PSS (NF4106001BTU)	\$534	Each	10%	\$481	Other	F1
NF4106001BU-PSS-1YR	NF4106001BU-PSS-1YR		Annual Maintenance PSS (NF4106001BU)	\$534	Each	10%	\$481	Other	F1
NF4106001C-PSS-1YR	NF4106001C-PSS-1YR		Annual Maintenance PSS (NF4106001C)	\$495	Each	10%	\$445	Other	F1
NF4106001CTU-PSS-1YR	NF4106001CTU-PSS-1YR		Annual Maintenance PSS (NF4106001CTU)	\$534	Each	10%	\$481	Other	F1
NF4106001CU-PSS-1YR	NF4106001CU-PSS-1YR		Annual Maintenance PSS (NF4106001CU)	\$534	Each	10%	\$481	Other	F1
NF4151461B-PSS-1YR	NF4151461B-PSS-1YR		Annual Maintenance PSS (NF4151461B)	\$417	Each	10%	\$376	Other	F1
NF4151461BTU-PSS-1YR	NF4151461BTU-PSS-1YR		Annual Maintenance PSS (NF4151461BTU)	\$450	Each	10%	\$405	Other	F1
NF4151461BU-PSS-1YR	NF4151461BU-PSS-1YR		Annual Maintenance PSS (NF4151461BU)	\$450	Each	10%	\$405	Other	F1
NF4151461C-PSS-1YR	NF4151461C-PSS-1YR		Annual Maintenance PSS (NF4151461C)	\$417	Each	10%	\$376	Other	F1
NF4151461CTU-PSS-1YR	NF4151461CTU-PSS-1YR		Annual Maintenance PSS (NF4151461CTU)	\$450	Each	10%	\$405	Other	F1
NF4151461CU-PSS-1YR	NF4151461CU-PSS-1YR		Annual Maintenance PSS (NF4151461CU)	\$450	Each	10%	\$405	Other	F1
NF4153001B-PSS-1YR	NF4153001B-PSS-1YR		Annual Maintenance PSS (NF4153001B)	\$393	Each	10%	\$353	Other	F1
NF4153001BTU-PSS-1YR	NF4153001BTU-PSS-1YR		Annual Maintenance PSS (NF4153001BTU)	\$424	Each	10%	\$382	Other	F1
NF4153001BU-PSS-1YR	NF4153001BU-PSS-1YR		Annual Maintenance PSS (NF4153001BU)	\$424	Each	10%	\$382	Other	F1
NF4153001C-PSS-1YR	NF4153001C-PSS-1YR		Annual Maintenance PSS (NF4153001C)	\$393	Each	10%	\$353	Other	F1
NF4153001CTU-PSS-1YR	NF4153001CTU-PSS-1YR		Annual Maintenance PSS (NF4153001CTU)	\$424	Each	10%	\$382	Other	F1
NF4153001CU-PSS-1YR	NF4153001CU-PSS-1YR		Annual Maintenance PSS (NF4153001CU)	\$424	Each	10%	\$382	Other	F1
NF4154501B-PSS-1YR	NF4154501B-PSS-1YR		Annual Maintenance PSS (NF4154501B)	\$515	Each	10%	\$464	Other	F1
NF4154501BTU-PSS-1YR	NF4154501BTU-PSS-1YR		Annual Maintenance PSS (NF4154501BTU)	\$556	Each	10%	\$500	Other	F1
NF4154501BU-PSS-1YR	NF4154501BU-PSS-1YR		Annual Maintenance PSS (NF4154501BU)	\$556	Each	10%	\$500	Other	F1
NF4154501C-PSS-1YR	NF4154501C-PSS-1YR		Annual Maintenance PSS (NF4154501C)	\$515	Each	10%	\$464	Other	F1
NF4154501CTU-PSS-1YR	NF4154501CTU-PSS-1YR		Annual Maintenance PSS (NF4154501CTU)	\$556	Each	10%	\$500	Other	F1
NF4154501CU-PSS-1YR	NF4154501CU-PSS-1YR		Annual Maintenance PSS (NF4154501CU)	\$556	Each	10%	\$500	Other	F1
NF4156001B-PSS-1YR	NF4156001B-PSS-1YR		Annual Maintenance PSS (NF4156001B)	\$636	Each	10%	\$572	Other	F1
NF4156001BTU-PSS-1YR	NF4156001BTU-PSS-1YR		Annual Maintenance PSS (NF4156001BTU)	\$686	Each	10%	\$618	Other	F1
NF4156001BU-PSS-1YR	NF4156001BU-PSS-1YR		Annual Maintenance PSS (NF4156001BU)	\$686	Each	10%	\$618	Other	F1
NF4156001C-PSS-1YR	NF4156001C-PSS-1YR		Annual Maintenance PSS (NF4156001C)	\$636	Each	10%	\$572	Other	F1
NF4156001CTU-PSS-1YR	NF4156001CTU-PSS-1YR		Annual Maintenance PSS (NF4156001CTU)	\$686	Each	10%	\$618	Other	F1
NF4156001CU-PSS-1YR	NF4156001CU-PSS-1YR		Annual Maintenance PSS (NF4156001CU)	\$686	Each	10%	\$618	Other	F1
NF4F11001B-PSS-1YR	NF4F11001B-PSS-1YR		Annual Maintenance PSS (NF4F11001B)	\$1,106	Each	10%	\$995	Other	F1
NF4F11001BU-PSS-1YR	NF4F11001BU-PSS-1YR		Annual Maintenance PSS (NF4F11001BU)	\$1,194	Each	10%	\$1,074	Other	F1
NF4F11001C-PSS-1YR	NF4F11001C-PSS-1YR		Annual Maintenance PSS (NF4F11001C)	\$1,106	Each	10%	\$995	Other	F1
NF4F11001CU-PSS-1YR	NF4F11001CU-PSS-1YR		Annual Maintenance PSS (NF4F11001CU)	\$1,194	Each	10%	\$1,074	Other	F1
NF4F12001B-PSS-1YR	NF4F12001B-PSS-1YR		Annual Maintenance PSS (NF4F12001B)	\$2,069	Each	10%	\$1,862	Other	F1
NF4F12001BTU-PSS-1YR	NF4F12001BTU-PSS-1YR		Annual Maintenance PSS (NF4F12001BTU)	\$2,233	Each	10%	\$2,010	Other	F1
NF4F12001BU-PSS-1YR	NF4F12001BU-PSS-1YR		Annual Maintenance PSS (NF4F12001BU)	\$2,233	Each	10%	\$2,010	Other	F1
NF4F12001C-PSS-1YR	NF4F12001C-PSS-1YR		Annual Maintenance PSS (NF4F12001C)	\$2,069	Each	10%	\$1,862	Other	F1
NF4F12001CTU-PSS-1YR	NF4F12001CTU-PSS-1YR		Annual Maintenance PSS (NF4F12001CTU)	\$2,233	Each	10%	\$2,010	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NF4F12001CU-PSS-1YR	NF4F12001CU-PSS-1YR		Annual Maintenance PSS (NF4F12001CU)	\$2,233	Each	10%	\$2,010	Other	F1
NF4F14001B-PSS-1YR	NF4F14001B-PSS-1YR		Annual Maintenance PSS (NF4F14001B)	\$3,924	Each	10%	\$3,532	Other	F1
NF4F14001BTU-PSS-1YR	NF4F14001BTU-PSS-1YR		Annual Maintenance PSS (NF4F14001BTU)	\$4,237	Each	10%	\$3,813	Other	F1
NF4F14001BU-PSS-1YR	NF4F14001BU-PSS-1YR		Annual Maintenance PSS (NF4F14001BU)	\$4,237	Each	10%	\$3,813	Other	F1
NF4F14001C-PSS-1YR	NF4F14001C-PSS-1YR		Annual Maintenance PSS (NF4F14001C)	\$3,924	Each	10%	\$3,532	Other	F1
NF4F14001CU-PSS-1YR	NF4F14001CU-PSS-1YR		Annual Maintenance PSS (NF4F14001CU)	\$4,237	Each	10%	\$3,813	Other	F1
NF4F22001B-PSS-1YR	NF4F22001B-PSS-1YR		Annual Maintenance PSS (NF4F22001B)	\$2,069	Each	10%	\$1,862	Other	F1
NF4F22001BU-PSS-1YR	NF4F22001BU-PSS-1YR		Annual Maintenance PSS (NF4F22001BU)	\$2,233	Each	10%	\$2,010	Other	F1
NF4F22001C-PSS-1YR	NF4F22001C-PSS-1YR		Annual Maintenance PSS (NF4F22001C)	\$2,069	Each	10%	\$1,862	Other	F1
NF4F22001CU-PSS-1YR	NF4F22001CU-PSS-1YR		Annual Maintenance PSS (NF4F22001CU)	\$2,233	Each	10%	\$2,010	Other	F1
NF4F24001B-PSS-1YR	NF4F24001B-PSS-1YR		Annual Maintenance PSS (NF4F24001B)	\$3,924	Each	10%	\$3,532	Other	F1
NF4F24001BU-PSS-1YR	NF4F24001BU-PSS-1YR		Annual Maintenance PSS (NF4F24001BU)	\$4,237	Each	10%	\$3,813	Other	F1
NF4F24001C-PSS-1YR	NF4F24001C-PSS-1YR		Annual Maintenance PSS (NF4F24001C)	\$3,924	Each	10%	\$3,532	Other	F1
NF4F24001CU-PSS-1YR	NF4F24001CU-PSS-1YR		Annual Maintenance PSS (NF4F24001CU)	\$4,237	Each	10%	\$3,813	Other	F1
NIC2X10GBERJPCFH-PSS-1YR	NIC2X10GBERJPCFH-PSS-1YR		Annual Maintenance PSS (NIC2X10GBERJPCFH)	\$157	Each	10%	\$141	Other	F1
NIC2X10GBERJPCIE-PSS-1YR	NIC2X10GBERJPCIE-PSS-1YR		Annual Maintenance PSS (NIC2X10GBERJPCIE)	\$157	Each	10%	\$141	Other	F1
NIC2X10GBSFPPCFH-PSS-1YR	NIC2X10GBSFPPCFH-PSS-1YR		Annual Maintenance PSS (NIC2X10GBSFPPCFH)	\$124	Each	10%	\$111	Other	F1
NIC2X10GBSFPPCLP-PSS-1YR	NIC2X10GBSFPPCLP-PSS-1YR		Annual Maintenance PSS (NIC2X10GBSFPPCLP)	\$124	Each	10%	\$111	Other	F1
NIC2X1E2X10ERJ-PSS-1YR	NIC2X1E2X10ERJ-PSS-1YR		Annual Maintenance PSS (NIC2X1E2X10ERJ)	\$145	Each	10%	\$130	Other	F1
NIC2X1E2X10ESFP-PSS-1YR	NIC2X1E2X10ESFP-PSS-1YR		Annual Maintenance PSS (NIC2X1E2X10ESFP)	\$124	Each	10%	\$111	Other	F1
NICDPRJX550PCFH-PSS-1YR	NICDPRJX550PCFH-PSS-1YR		Annual Maintenance PSS (NICDPRJX550PCFH)	\$143	Each	10%	\$128	Other	F1
NICDPRJX550PCLP-PSS-1YR	NICDPRJX550PCLP-PSS-1YR		Annual Maintenance PSS (NICDPRJX550PCLP)	\$143	Each	10%	\$128	Other	F1
NICDPSFPX710PCFH-PSS-1YR	NICDPSFPX710PCFH-PSS-1YR		Annual Maintenance PSS (NICDPSFPX710PCFH)	\$156	Each	10%	\$141	Other	F1
NICDPSFPX710PCLP-PSS-1YR	NICDPSFPX710PCLP-PSS-1YR		Annual Maintenance PSS (NICDPSFPX710PCLP)	\$156	Each	10%	\$141	Other	F1
NICMEL25GLPSFP28F-PSS-1YR	NICMEL25GLPSFP28F-PSS-1YR		Annual Maintenance PSS (NICMEL25GLPSFP28F)	\$142	Each	10%	\$128	Other	F1
NICMEL25GLPSFP28H-PSS-1YR	NICMEL25GLPSFP28H-PSS-1YR		Annual Maintenance PSS (NICMEL25GLPSFP28H)	\$165	Each	10%	\$149	Other	F1
NICMELCX525GFHF-PSS-1YR	NICMELCX525GFHF-PSS-1YR		Annual Maintenance PSS (NICMELCX525GFHF)	\$460	Each	10%	\$414	Other	F1
NICMELCX525GFHH-PSS-1YR	NICMELCX525GFHH-PSS-1YR		Annual Maintenance PSS (NICMELCX525GFHH)	\$537	Each	10%	\$483	Other	F1
NICMELCX525GLPF-PSS-1YR	NICMELCX525GLPF-PSS-1YR		Annual Maintenance PSS (NICMELCX525GLPF)	\$460	Each	10%	\$414	Other	F1
NICMELCX525GLPH-PSS-1YR	NICMELCX525GLPH-PSS-1YR		Annual Maintenance PSS (NICMELCX525GLPH)	\$537	Each	10%	\$483	Other	F1
NICMELLANXFHSP28F-PSS-1YR	NICMELLANXFHSP28F-PSS-1YR		Annual Maintenance PSS (NICMELLANXFHSP28F)	\$142	Each	10%	\$128	Other	F1
NICMELLANXFHSP28H-PSS-1YR	NICMELLANXFHSP28H-PSS-1YR		Annual Maintenance PSS (NICMELLANXFHSP28H)	\$165	Each	10%	\$149	Other	F1
NICQLG41112LPSFPF-PSS-1YR	NICQLG41112LPSFPF-PSS-1YR		Annual Maintenance PSS (NICQLG41112LPSFPF)	\$96	Each	10%	\$86	Other	F1
NICQLG41112LPSFPH-PSS-1YR	NICQLG41112LPSFPH-PSS-1YR		Annual Maintenance PSS (NICQLG41112LPSFPH)	\$112	Each	10%	\$101	Other	F1
NICQLG41162LPRJ45F-PSS-1YR	NICQLG41162LPRJ45F-PSS-1YR		Annual Maintenance PSS (NICQLG41162LPRJ45F)	\$120	Each	10%	\$108	Other	F1
NICQLG41162LPRJ45H-PSS-1YR	NICQLG41162LPRJ45H-PSS-1YR		Annual Maintenance PSS (NICQLG41162LPRJ45H)	\$140	Each	10%	\$126	Other	F1
NICQLG41164LPRJ45F-PSS-1YR	NICQLG41164LPRJ45F-PSS-1YR		Annual Maintenance PSS (NICQLG41164LPRJ45F)	\$246	Each	10%	\$221	Other	F1
NICQLG41164LPRJ45H-PSS-1YR	NICQLG41164LPRJ45H-PSS-1YR		Annual Maintenance PSS (NICQLG41164LPRJ45H)	\$287	Each	10%	\$258	Other	F1
NICQLGFH41112SFPF-PSS-1YR	NICQLGFH41112SFPF-PSS-1YR		Annual Maintenance PSS (NICQLGFH41112SFPF)	\$96	Each	10%	\$86	Other	F1
NICQLGFH41112SFPH-PSS-1YR	NICQLGFH41112SFPH-PSS-1YR		Annual Maintenance PSS (NICQLGFH41112SFPH)	\$112	Each	10%	\$101	Other	F1
NICQLGFH41162RJ45F-PSS-1YR	NICQLGFH41162RJ45F-PSS-1YR		Annual Maintenance PSS (NICQLGFH41162RJ45F)	\$120	Each	10%	\$108	Other	F1
NICQLGFH41162RJ45H-PSS-1YR	NICQLGFH41162RJ45H-PSS-1YR		Annual Maintenance PSS (NICQLGFH41162RJ45H)	\$140	Each	10%	\$126	Other	F1
NICQLGFH41164RJ45F-PSS-1YR	NICQLGFH41164RJ45F-PSS-1YR		Annual Maintenance PSS (NICQLGFH41164RJ45F)	\$246	Each	10%	\$221	Other	F1
NICQLGFH41164RJ45H-PSS-1YR	NICQLGFH41164RJ45H-PSS-1YR		Annual Maintenance PSS (NICQLGFH41164RJ45H)	\$287	Each	10%	\$258	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NICQLGFH41164SFPF-PSS-1YR	NICQLGFH41164SFPF-PSS-1YR	Annual Maintenance PSS (NICQLGFH41164SFPF)		\$186	Each	10%	\$167	Other	F1
NICQLGFH41164SFPH-PSS-1YR	NICQLGFH41164SFPH-PSS-1YR	Annual Maintenance PSS (NICQLGFH41164SFPH)		\$217	Each	10%	\$195	Other	F1
NICQPSPFX710PCFH-PSS-1YR	NICQPSPFX710PCFH-PSS-1YR	Annual Maintenance PSS (NICQPSPFX710PCFH)		\$195	Each	10%	\$176	Other	F1
NICX550FH2X10GBRUF-PSS-1YR	NICX550FH2X10GBRUF-PSS-1YR	Annual Maintenance PSS (NICX550FH2X10GBRUF)		\$157	Each	10%	\$142	Other	F1
NICX550FH2X10GBRUF-PSS-1YR	NICX550FH2X10GBRUF-PSS-1YR	Annual Maintenance PSS (NICX550FH2X10GBRUF)		\$184	Each	10%	\$165	Other	F1
NICX550LP2X10GBRUF-PSS-1YR	NICX550LP2X10GBRUF-PSS-1YR	Annual Maintenance PSS (NICX550LP2X10GBRUF)		\$157	Each	10%	\$142	Other	F1
NICX550LP2X10GBRUF-PSS-1YR	NICX550LP2X10GBRUF-PSS-1YR	Annual Maintenance PSS (NICX550LP2X10GBRUF)		\$184	Each	10%	\$165	Other	F1
NICX710FH2X10GBSFP-PSS-1YR	NICX710FH2X10GBSFP-PSS-1YR	Annual Maintenance PSS (NICX710FH2X10GBSFP)		\$159	Each	10%	\$143	Other	F1
NICX710FH2X10GBSF-PSS-1YR	NICX710FH2X10GBSF-PSS-1YR	Annual Maintenance PSS (NICX710FH2X10GBSF)		\$136	Each	10%	\$123	Other	F1
NICX710FH4X10GBRUF-PSS-1YR	NICX710FH4X10GBRUF-PSS-1YR	Annual Maintenance PSS (NICX710FH4X10GBRUF)		\$258	Each	10%	\$232	Other	F1
NICX710FH4X10GBRUF-PSS-1YR	NICX710FH4X10GBRUF-PSS-1YR	Annual Maintenance PSS (NICX710FH4X10GBRUF)		\$301	Each	10%	\$271	Other	F1
NICX710FH4X10GBSFP-PSS-1YR	NICX710FH4X10GBSFP-PSS-1YR	Annual Maintenance PSS (NICX710FH4X10GBSFP)		\$228	Each	10%	\$205	Other	F1
NICX710FH4X10GBSF-PSS-1YR	NICX710FH4X10GBSF-PSS-1YR	Annual Maintenance PSS (NICX710FH4X10GBSF)		\$195	Each	10%	\$176	Other	F1
NICX710LP2X10GBSFF-PSS-1YR	NICX710LP2X10GBSFF-PSS-1YR	Annual Maintenance PSS (NICX710LP2X10GBSFF)		\$136	Each	10%	\$123	Other	F1
NICX710LP2X10GBSFP-PSS-1YR	NICX710LP2X10GBSFP-PSS-1YR	Annual Maintenance PSS (NICX710LP2X10GBSFP)		\$159	Each	10%	\$143	Other	F1
NICX710LP4X10GBRUF-PSS-1YR	NICX710LP4X10GBRUF-PSS-1YR	Annual Maintenance PSS (NICX710LP4X10GBRUF)		\$258	Each	10%	\$232	Other	F1
NICX710LP4X10GBRUF-PSS-1YR	NICX710LP4X10GBRUF-PSS-1YR	Annual Maintenance PSS (NICX710LP4X10GBRUF)		\$301	Each	10%	\$271	Other	F1
NICXFH2X25GBSFP28F-PSS-1YR	NICXFH2X25GBSFP28F-PSS-1YR	Annual Maintenance PSS (NICXFH2X25GBSFP28F)		\$142	Each	10%	\$128	Other	F1
NICXFH2X25GBSFP28H-PSS-1YR	NICXFH2X25GBSFP28H-PSS-1YR	Annual Maintenance PSS (NICXFH2X25GBSFP28H)		\$165	Each	10%	\$149	Other	F1
NICXLP2X25GBSFP28F-PSS-1YR	NICXLP2X25GBSFP28F-PSS-1YR	Annual Maintenance PSS (NICXLP2X25GBSFP28F)		\$142	Each	10%	\$128	Other	F1
NICXLP2X25GBSFP28H-PSS-1YR	NICXLP2X25GBSFP28H-PSS-1YR	Annual Maintenance PSS (NICXLP2X25GBSFP28H)		\$165	Each	10%	\$149	Other	F1
NL400-SAS-E01-PSS-1YR	NL400-SAS-E01-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E01)		\$26,943	Each	10%	\$24,249	Other	F1
NL400-SAS-E02-PSS-1YR	NL400-SAS-E02-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E02)		\$27,457	Each	10%	\$24,711	Other	F1
NL400-SAS-E03-PSS-1YR	NL400-SAS-E03-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E03)		\$27,504	Each	10%	\$24,754	Other	F1
NL400-SAS-E04-PSS-1YR	NL400-SAS-E04-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E04)		\$28,036	Each	10%	\$25,233	Other	F1
NL400-SAS-E05-PSS-1YR	NL400-SAS-E05-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E05)		\$27,881	Each	10%	\$25,093	Other	F1
NL400-SAS-E06-PSS-1YR	NL400-SAS-E06-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E06)		\$28,413	Each	10%	\$25,572	Other	F1
NL400-SAS-E07-PSS-1YR	NL400-SAS-E07-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E07)		\$32,428	Each	10%	\$29,186	Other	F1
NL400-SAS-E08-PSS-1YR	NL400-SAS-E08-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E08)		\$32,756	Each	10%	\$29,480	Other	F1
NL400-SAS-E09-PSS-1YR	NL400-SAS-E09-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E09)		\$32,762	Each	10%	\$29,486	Other	F1
NL400-SAS-E10-PSS-1YR	NL400-SAS-E10-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E10)		\$33,278	Each	10%	\$29,951	Other	F1
NL400-SAS-E11-PSS-1YR	NL400-SAS-E11-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E11)		\$33,128	Each	10%	\$29,815	Other	F1
NL400-SAS-E12-PSS-1YR	NL400-SAS-E12-PSS-1YR	Annual Maintenance PSS (NL400-SAS-E12)		\$33,644	Each	10%	\$30,279	Other	F1
NL400-SAT-001-PSS-1YR	NL400-SAT-001-PSS-1YR	Annual Maintenance PSS (NL400-SAT-001)		\$13,091	Each	10%	\$11,782	Other	F1
NL400-SAT-002-PSS-1YR	NL400-SAT-002-PSS-1YR	Annual Maintenance PSS (NL400-SAT-002)		\$13,500	Each	10%	\$12,150	Other	F1
NL400-SAT-003-PSS-1YR	NL400-SAT-003-PSS-1YR	Annual Maintenance PSS (NL400-SAT-003)		\$13,381	Each	10%	\$12,043	Other	F1
NL400-SAT-004-PSS-1YR	NL400-SAT-004-PSS-1YR	Annual Maintenance PSS (NL400-SAT-004)		\$13,790	Each	10%	\$12,411	Other	F1
NL400-SAT-005-PSS-1YR	NL400-SAT-005-PSS-1YR	Annual Maintenance PSS (NL400-SAT-005)		\$17,017	Each	10%	\$15,316	Other	F1
NL400-SAT-006-HB-PSS-1YR	NL400-SAT-006-HB-PSS-1YR	Annual Maintenance PSS (NL400-SAT-006-HB)		\$7,403	Each	10%	\$6,663	Other	F1
NL400-SAT-006-PSS-1YR	NL400-SAT-006-PSS-1YR	Annual Maintenance PSS (NL400-SAT-006)		\$17,414	Each	10%	\$15,673	Other	F1
NL400-SAT-006-SB-C-PSS-1YR	NL400-SAT-006-SB-C-PSS-1YR	Annual Maintenance PSS (NL400-SAT-006-SB-C)		\$11,105	Each	10%	\$9,995	Other	F1
NL400-SAT-006-SB-PSS-1YR	NL400-SAT-006-SB-PSS-1YR	Annual Maintenance PSS (NL400-SAT-006-SB)		\$11,105	Each	10%	\$9,995	Other	F1
NL400-SAT-007-PSS-1YR	NL400-SAT-007-PSS-1YR	Annual Maintenance PSS (NL400-SAT-007)		\$17,299	Each	10%	\$15,569	Other	F1
NL400-SAT-008-PSS-1YR	NL400-SAT-008-PSS-1YR	Annual Maintenance PSS (NL400-SAT-008)		\$17,696	Each	10%	\$15,926	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NL400-SAT-009-PSS-1YR	NL400-SAT-009-PSS-1YR		Annual Maintenance PSS (NL400-SAT-009)	\$21,157	Each	10%	\$19,041	Other	F1
NL400-SAT-010-PSS-1YR	NL400-SAT-010-PSS-1YR		Annual Maintenance PSS (NL400-SAT-010)	\$22,233	Each	10%	\$20,010	Other	F1
NL400-SAT-011-PSS-1YR	NL400-SAT-011-PSS-1YR		Annual Maintenance PSS (NL400-SAT-011)	\$21,447	Each	10%	\$19,302	Other	F1
NL400-SAT-012-PSS-1YR	NL400-SAT-012-PSS-1YR		Annual Maintenance PSS (NL400-SAT-012)	\$22,532	Each	10%	\$20,279	Other	F1
NL400-SAT-013-PSS-1YR	NL400-SAT-013-PSS-1YR		Annual Maintenance PSS (NL400-SAT-013)	\$24,945	Each	10%	\$22,450	Other	F1
NL400-SAT-014-PSS-1YR	NL400-SAT-014-PSS-1YR		Annual Maintenance PSS (NL400-SAT-014)	\$25,202	Each	10%	\$22,682	Other	F1
NL400-SAT-015-PSS-1YR	NL400-SAT-015-PSS-1YR		Annual Maintenance PSS (NL400-SAT-015)	\$27,207	Each	10%	\$24,486	Other	F1
NL400-SAT-016-PSS-1YR	NL400-SAT-016-PSS-1YR		Annual Maintenance PSS (NL400-SAT-016)	\$25,483	Each	10%	\$22,935	Other	F1
NL400-SAT-017-PSS-1YR	NL400-SAT-017-PSS-1YR		Annual Maintenance PSS (NL400-SAT-017)	\$27,506	Each	10%	\$24,755	Other	F1
NL400-SATA-E01-PSS-1YR	NL400-SATA-E01-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E01)	\$42,364	Each	10%	\$38,128	Other	F1
NL400-SATA-E02-PSS-1YR	NL400-SATA-E02-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E02)	\$41,555	Each	10%	\$37,400	Other	F1
NL400-SATA-E03-PSS-1YR	NL400-SATA-E03-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E03)	\$42,624	Each	10%	\$38,361	Other	F1
NL400-SATA-E04-PSS-1YR	NL400-SATA-E04-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E04)	\$41,815	Each	10%	\$37,633	Other	F1
NL400-SATA-E05-PSS-1YR	NL400-SATA-E05-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E05)	\$43,334	Each	10%	\$39,000	Other	F1
NL400-SATA-E06-PSS-1YR	NL400-SATA-E06-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E06)	\$42,525	Each	10%	\$38,272	Other	F1
NL400-SATA-E07-PSS-1YR	NL400-SATA-E07-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E07)	\$50,309	Each	10%	\$45,278	Other	F1
NL400-SATA-E08-PSS-1YR	NL400-SATA-E08-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E08)	\$49,513	Each	10%	\$44,562	Other	F1
NL400-SATA-E09-PSS-1YR	NL400-SATA-E09-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E09)	\$50,614	Each	10%	\$45,552	Other	F1
NL400-SATA-E10-PSS-1YR	NL400-SATA-E10-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E10)	\$49,818	Each	10%	\$44,836	Other	F1
NL400-SATA-E11-PSS-1YR	NL400-SATA-E11-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E11)	\$51,394	Each	10%	\$46,254	Other	F1
NL400-SATA-E12-PSS-1YR	NL400-SATA-E12-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E12)	\$50,598	Each	10%	\$45,538	Other	F1
NL400-SATA-E13-PSS-1YR	NL400-SATA-E13-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E13)	\$56,862	Each	10%	\$51,176	Other	F1
NL400-SATA-E14-PSS-1YR	NL400-SATA-E14-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E14)	\$56,021	Each	10%	\$50,419	Other	F1
NL400-SATA-E15-PSS-1YR	NL400-SATA-E15-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E15)	\$57,131	Each	10%	\$51,418	Other	F1
NL400-SATA-E16-PSS-1YR	NL400-SATA-E16-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E16)	\$56,290	Each	10%	\$50,661	Other	F1
NL400-SATA-E17-PSS-1YR	NL400-SATA-E17-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E17)	\$57,866	Each	10%	\$52,079	Other	F1
NL400-SATA-E18-PSS-1YR	NL400-SATA-E18-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E18)	\$57,024	Each	10%	\$51,322	Other	F1
NL400-SATA-E19-PSS-1YR	NL400-SATA-E19-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E19)	\$37,718	Each	10%	\$33,946	Other	F1
NL400-SATA-E20-PSS-1YR	NL400-SATA-E20-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E20)	\$36,967	Each	10%	\$33,271	Other	F1
NL400-SATA-E21-PSS-1YR	NL400-SATA-E21-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E21)	\$38,043	Each	10%	\$34,239	Other	F1
NL400-SATA-E22-PSS-1YR	NL400-SATA-E22-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E22)	\$37,222	Each	10%	\$33,500	Other	F1
NL400-SATA-E23-PSS-1YR	NL400-SATA-E23-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E23)	\$38,750	Each	10%	\$34,875	Other	F1
NL400-SATA-E24-PSS-1YR	NL400-SATA-E24-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E24)	\$37,930	Each	10%	\$34,137	Other	F1
NL400-SATA-E25-PSS-1YR	NL400-SATA-E25-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E25)	\$50,690	Each	10%	\$45,621	Other	F1
NL400-SATA-E26-PSS-1YR	NL400-SATA-E26-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E26)	\$49,849	Each	10%	\$44,864	Other	F1
NL400-SATA-E27-PSS-1YR	NL400-SATA-E27-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E27)	\$50,959	Each	10%	\$45,863	Other	F1
NL400-SATA-E28-PSS-1YR	NL400-SATA-E28-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E28)	\$50,117	Each	10%	\$45,105	Other	F1
NL400-SATA-E29-PSS-1YR	NL400-SATA-E29-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E29)	\$51,693	Each	10%	\$46,524	Other	F1
NL400-SATA-E30-PSS-1YR	NL400-SATA-E30-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E30)	\$50,852	Each	10%	\$45,767	Other	F1
NL400-SATA-E31-PSS-1YR	NL400-SATA-E31-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E31)	\$62,161	Each	10%	\$55,945	Other	F1
NL400-SATA-E32-PSS-1YR	NL400-SATA-E32-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E32)	\$61,401	Each	10%	\$55,261	Other	F1
NL400-SATA-E33-PSS-1YR	NL400-SATA-E33-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E33)	\$62,515	Each	10%	\$56,264	Other	F1
NL400-SATA-E34-PSS-1YR	NL400-SATA-E34-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E34)	\$61,756	Each	10%	\$55,580	Other	F1
NL400-SATA-E35-PSS-1YR	NL400-SATA-E35-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E35)	\$64,593	Each	10%	\$58,133	Other	F1
NL400-SATA-E36-PSS-1YR	NL400-SATA-E36-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E36)	\$62,482	Each	10%	\$56,234	Other	F1
NL400-SATA-E37-PSS-1YR	NL400-SATA-E37-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E37)	\$57,313	Each	10%	\$51,581	Other	F1
NL400-SATA-E38-PSS-1YR	NL400-SATA-E38-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E38)	\$56,475	Each	10%	\$50,828	Other	F1
NL400-SATA-E39-PSS-1YR	NL400-SATA-E39-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E39)	\$57,584	Each	10%	\$51,825	Other	F1
NL400-SATA-E40-PSS-1YR	NL400-SATA-E40-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E40)	\$56,746	Each	10%	\$51,072	Other	F1
NL400-SATA-E41-PSS-1YR	NL400-SATA-E41-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E41)	\$58,321	Each	10%	\$52,489	Other	F1
NL400-SATA-E42-PSS-1YR	NL400-SATA-E42-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E42)	\$57,484	Each	10%	\$51,736	Other	F1
NL400-SATA-E43-PSS-1YR	NL400-SATA-E43-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E43)	\$63,423	Each	10%	\$57,081	Other	F1
NL400-SATA-E44-PSS-1YR	NL400-SATA-E44-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E44)	\$62,586	Each	10%	\$56,327	Other	F1
NL400-SATA-E45-PSS-1YR	NL400-SATA-E45-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E45)	\$63,694	Each	10%	\$57,325	Other	F1
NL400-SATA-E46-PSS-1YR	NL400-SATA-E46-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E46)	\$62,857	Each	10%	\$56,571	Other	F1
NL400-SATA-E47-PSS-1YR	NL400-SATA-E47-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E47)	\$64,432	Each	10%	\$57,989	Other	F1
NL400-SATA-E48-PSS-1YR	NL400-SATA-E48-PSS-1YR		Annual Maintenance PSS (NL400-SATA-E48)	\$63,595	Each	10%	\$57,235	Other	F1
NL400-SAT-S01-PSS-1YR	NL400-SAT-S01-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S01)	\$42,378	Each	10%	\$38,140	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base Price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NL400-SAT-S02-PSS-1YR	NL400-SAT-S02-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S02)	\$42,854	Each	10%	\$38,568	Other	F1
NL400-SAT-S03-PSS-1YR	NL400-SAT-S03-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S03)	\$42,686	Each	10%	\$38,417	Other	F1
NL400-SAT-S04-PSS-1YR	NL400-SAT-S04-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S04)	\$43,162	Each	10%	\$38,846	Other	F1
NL400-SAT-S05-PSS-1YR	NL400-SAT-S05-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S05)	\$43,023	Each	10%	\$38,721	Other	F1
NL400-SAT-S06-PSS-1YR	NL400-SAT-S06-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S06)	\$43,499	Each	10%	\$39,149	Other	F1
NL400-SAT-S07-PSS-1YR	NL400-SAT-S07-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S07)	\$35,057	Each	10%	\$31,551	Other	F1
NL400-SAT-S08-PSS-1YR	NL400-SAT-S08-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S08)	\$35,548	Each	10%	\$31,993	Other	F1
NL400-SAT-S09-PSS-1YR	NL400-SAT-S09-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S09)	\$35,405	Each	10%	\$31,864	Other	F1
NL400-SAT-S10-PSS-1YR	NL400-SAT-S10-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S10)	\$35,405	Each	10%	\$31,864	Other	F1
NL400-SAT-S11-PSS-1YR	NL400-SAT-S11-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S11)	\$33,835	Each	10%	\$30,451	Other	F1
NL400-SAT-S12-PSS-1YR	NL400-SAT-S12-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S12)	\$34,341	Each	10%	\$30,907	Other	F1
NL400-SAT-S13-PSS-1YR	NL400-SAT-S13-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S13)	\$34,193	Each	10%	\$30,774	Other	F1
NL400-SAT-S14-PSS-1YR	NL400-SAT-S14-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S14)	\$34,193	Each	10%	\$30,774	Other	F1
NL400-SAT-S15-PSS-1YR	NL400-SAT-S15-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S15)	\$35,419	Each	10%	\$31,877	Other	F1
NL400-SAT-S16-PSS-1YR	NL400-SAT-S16-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S16)	\$28,694	Each	10%	\$25,825	Other	F1
NL400-SAT-S17-PSS-1YR	NL400-SAT-S17-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S17)	\$22,472	Each	10%	\$20,225	Other	F1
NL400-SAT-S18-PSS-1YR	NL400-SAT-S18-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S18)	\$21,875	Each	10%	\$19,688	Other	F1
NL400-SAT-S19-PSS-1YR	NL400-SAT-S19-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S19)	\$22,751	Each	10%	\$20,476	Other	F1
NL400-SAT-S20-PSS-1YR	NL400-SAT-S20-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S20)	\$22,154	Each	10%	\$19,939	Other	F1
NL400-SAT-S21-PSS-1YR	NL400-SAT-S21-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S21)	\$23,322	Each	10%	\$20,990	Other	F1
NL400-SAT-S22-PSS-1YR	NL400-SAT-S22-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S22)	\$22,725	Each	10%	\$20,452	Other	F1
NL400-SAT-S23-PSS-1YR	NL400-SAT-S23-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S23)	\$30,783	Each	10%	\$27,704	Other	F1
NL400-SAT-S24-PSS-1YR	NL400-SAT-S24-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S24)	\$30,204	Each	10%	\$27,183	Other	F1
NL400-SAT-S25-PSS-1YR	NL400-SAT-S25-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S25)	\$31,053	Each	10%	\$27,948	Other	F1
NL400-SAT-S26-PSS-1YR	NL400-SAT-S26-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S26)	\$30,474	Each	10%	\$27,427	Other	F1
NL400-SAT-S27-PSS-1YR	NL400-SAT-S27-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S27)	\$31,606	Each	10%	\$28,446	Other	F1
NL400-SAT-S28-PSS-1YR	NL400-SAT-S28-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S28)	\$31,028	Each	10%	\$27,925	Other	F1
NL400-SAT-S29-PSS-1YR	NL400-SAT-S29-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S29)	\$39,446	Each	10%	\$35,501	Other	F1
NL400-SAT-S30-PSS-1YR	NL400-SAT-S30-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S30)	\$38,852	Each	10%	\$34,967	Other	F1
NL400-SAT-S31-PSS-1YR	NL400-SAT-S31-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S31)	\$39,723	Each	10%	\$35,751	Other	F1
NL400-SAT-S32-PSS-1YR	NL400-SAT-S32-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S32)	\$39,129	Each	10%	\$35,216	Other	F1
NL400-SAT-S33-PSS-1YR	NL400-SAT-S33-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S33)	\$40,290	Each	10%	\$36,261	Other	F1
NL400-SAT-S34-PSS-1YR	NL400-SAT-S34-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S34)	\$39,697	Each	10%	\$35,727	Other	F1
NL400-SAT-S35-PSS-1YR	NL400-SAT-S35-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S35)	\$47,816	Each	10%	\$43,034	Other	F1
NL400-SAT-S36-PSS-1YR	NL400-SAT-S36-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S36)	\$47,232	Each	10%	\$42,509	Other	F1
NL400-SAT-S37-PSS-1YR	NL400-SAT-S37-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S37)	\$48,089	Each	10%	\$43,280	Other	F1
NL400-SAT-S38-PSS-1YR	NL400-SAT-S38-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S38)	\$47,505	Each	10%	\$42,754	Other	F1
NL400-SAT-S39-PSS-1YR	NL400-SAT-S39-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S39)	\$49,686	Each	10%	\$44,718	Other	F1
NL400-SAT-S40-PSS-1YR	NL400-SAT-S40-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S40)	\$48,063	Each	10%	\$43,257	Other	F1
NL400-SAT-S41-PSS-1YR	NL400-SAT-S41-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S41)	\$39,764	Each	10%	\$35,788	Other	F1
NL400-SAT-S42-PSS-1YR	NL400-SAT-S42-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S42)	\$22,417	Each	10%	\$20,175	Other	F1
NL400-SAT-S43-PSS-1YR	NL400-SAT-S43-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S43)	\$31,177	Each	10%	\$28,060	Other	F1
NL400-SAT-S44-PSS-1YR	NL400-SAT-S44-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S44)	\$42,589	Each	10%	\$38,330	Other	F1
NL400-SAT-S45-HB-PSS-1YR	NL400-SAT-S45-HB-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S45-HB)	\$15,097	Each	10%	\$13,587	Other	F1
NL400-SAT-S45-PSS-1YR	NL400-SAT-S45-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S45)	\$37,742	Each	10%	\$33,968	Other	F1
NL400-SAT-S45-SB-C-PSS-1YR	NL400-SAT-S45-SB-C-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S45-SB-C)	\$22,645	Each	10%	\$20,381	Other	F1
NL400-SAT-S45-SB-PSS-1YR	NL400-SAT-S45-SB-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S45-SB)	\$22,645	Each	10%	\$20,381	Other	F1
NL400-SAT-S46-PSS-1YR	NL400-SAT-S46-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S46)	\$37,163	Each	10%	\$33,446	Other	F1
NL400-SAT-S47-PSS-1YR	NL400-SAT-S47-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S47)	\$36,745	Each	10%	\$33,071	Other	F1
NL400-SAT-S48-PSS-1YR	NL400-SAT-S48-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S48)	\$36,378	Each	10%	\$32,740	Other	F1
NL400-SAT-S49-PSS-1YR	NL400-SAT-S49-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S49)	\$37,332	Each	10%	\$33,599	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NL400-SAT-S50-PSS-1YR	NL400-SAT-S50-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S50)	\$36,753	Each	10%	\$33,078	Other	F1
NL400-SAT-S51-PSS-1YR	NL400-SAT-S51-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S51)	\$31,966	Each	10%	\$28,769	Other	F1
NL400-SAT-S52-PSS-1YR	NL400-SAT-S52-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S52)	\$32,588	Each	10%	\$29,329	Other	F1
NL400-SAT-S53-PSS-1YR	NL400-SAT-S53-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S53)	\$32,165	Each	10%	\$28,949	Other	F1
NL400-SAT-S54-PSS-1YR	NL400-SAT-S54-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S54)	\$32,788	Each	10%	\$29,509	Other	F1
NL400-SAT-S55-PSS-1YR	NL400-SAT-S55-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S55)	\$32,711	Each	10%	\$29,440	Other	F1
NL400-SAT-S56-PSS-1YR	NL400-SAT-S56-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S56)	\$33,334	Each	10%	\$30,000	Other	F1
NL400-SAT-S57-PSS-1YR	NL400-SAT-S57-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S57)	\$30,573	Each	10%	\$27,516	Other	F1
NL400-SAT-S58-PSS-1YR	NL400-SAT-S58-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S58)	\$20,533	Each	10%	\$18,480	Other	F1
NL400-SAT-S59-PSS-1YR	NL400-SAT-S59-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S59)	\$21,145	Each	10%	\$19,031	Other	F1
NL400-SAT-S60-PSS-1YR	NL400-SAT-S60-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S60)	\$20,775	Each	10%	\$18,698	Other	F1
NL400-SAT-S61-PSS-1YR	NL400-SAT-S61-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S61)	\$21,388	Each	10%	\$19,249	Other	F1
NL400-SAT-S62-PSS-1YR	NL400-SAT-S62-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S62)	\$21,303	Each	10%	\$19,173	Other	F1
NL400-SAT-S63-PSS-1YR	NL400-SAT-S63-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S63)	\$29,014	Each	10%	\$26,113	Other	F1
NL400-SAT-S64-PSS-1YR	NL400-SAT-S64-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S64)	\$28,633	Each	10%	\$25,769	Other	F1
NL400-SAT-S65-PSS-1YR	NL400-SAT-S65-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S65)	\$29,264	Each	10%	\$26,337	Other	F1
NL400-SAT-S66-PSS-1YR	NL400-SAT-S66-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S66)	\$29,177	Each	10%	\$26,259	Other	F1
NL400-SAT-S67-PSS-1YR	NL400-SAT-S67-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S67)	\$29,808	Each	10%	\$26,827	Other	F1
NL400-SAT-S68-PSS-1YR	NL400-SAT-S68-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S68)	\$24,622	Each	10%	\$22,160	Other	F1
NL400-SAT-S69-PSS-1YR	NL400-SAT-S69-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S69)	\$25,253	Each	10%	\$22,728	Other	F1
NL400-SAT-S70-PSS-1YR	NL400-SAT-S70-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S70)	\$24,872	Each	10%	\$22,385	Other	F1
NL400-SAT-S71-PSS-1YR	NL400-SAT-S71-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S71)	\$25,503	Each	10%	\$22,953	Other	F1
NL400-SAT-S72-PSS-1YR	NL400-SAT-S72-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S72)	\$25,416	Each	10%	\$22,874	Other	F1
NL400-SAT-S73-PSS-1YR	NL400-SAT-S73-PSS-1YR		Annual Maintenance PSS (NL400-SAT-S73)	\$26,047	Each	10%	\$23,443	Other	F1
NL410-SAT-002-HB-PSS-1YR	NL410-SAT-002-HB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-002-HB)	\$6,690	Each	10%	\$6,021	Other	F1
NL410-SAT-002-HO-PSS-1YR	NL410-SAT-002-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-002-HO)	\$9,789	Each	10%	\$8,810	Other	F1
NL410-SAT-002-PSS-1YR	NL410-SAT-002-PSS-1YR		Annual Maintenance PSS (NL410-SAT-002)	\$16,725	Each	10%	\$15,052	Other	F1
NL410-SAT-002-SB-C-PSS-1YR	NL410-SAT-002-SB-C-PSS-1YR		Annual Maintenance PSS (NL410-SAT-002-SB-C)	\$10,449	Each	10%	\$9,404	Other	F1
NL410-SAT-002-SB-PSS-1YR	NL410-SAT-002-SB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-002-SB)	\$10,035	Each	10%	\$9,031	Other	F1
NL410-SAT-003-HO-PSS-1YR	NL410-SAT-003-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-003-HO)	\$9,961	Each	10%	\$8,965	Other	F1
NL410-SAT-003-PSS-1YR	NL410-SAT-003-PSS-1YR		Annual Maintenance PSS (NL410-SAT-003)	\$16,995	Each	10%	\$15,295	Other	F1
NL410-SAT-005-HB-PSS-1YR	NL410-SAT-005-HB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-005-HB)	\$9,834	Each	10%	\$8,851	Other	F1
NL410-SAT-005-HO-PSS-1YR	NL410-SAT-005-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-005-HO)	\$11,450	Each	10%	\$10,305	Other	F1
NL410-SAT-005-PSS-1YR	NL410-SAT-005-PSS-1YR		Annual Maintenance PSS (NL410-SAT-005)	\$24,585	Each	10%	\$22,127	Other	F1
NL410-SAT-005-SB-C-PSS-1YR	NL410-SAT-005-SB-C-PSS-1YR		Annual Maintenance PSS (NL410-SAT-005-SB-C)	\$15,359	Each	10%	\$13,823	Other	F1
NL410-SAT-005-SB-PSS-1YR	NL410-SAT-005-SB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-005-SB)	\$14,751	Each	10%	\$13,276	Other	F1
NL410-SAT-006-HO-PSS-1YR	NL410-SAT-006-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-006-HO)	\$11,622	Each	10%	\$10,460	Other	F1
NL410-SAT-006-PSS-1YR	NL410-SAT-006-PSS-1YR		Annual Maintenance PSS (NL410-SAT-006)	\$24,855	Each	10%	\$22,370	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NL410-SAT-008-HO-PSS-1YR	NL410-SAT-008-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-008-HO)	\$9,130	Each	10%	\$8,217	Other	F1
NL410-SAT-008-PSS-1YR	NL410-SAT-008-PSS-1YR		Annual Maintenance PSS (NL410-SAT-008)	\$12,966	Each	10%	\$11,669	Other	F1
NL410-SAT-009-HO-PSS-1YR	NL410-SAT-009-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-009-HO)	\$9,302	Each	10%	\$8,372	Other	F1
NL410-SAT-009-PSS-1YR	NL410-SAT-009-PSS-1YR		Annual Maintenance PSS (NL410-SAT-009)	\$13,244	Each	10%	\$11,920	Other	F1
NL410-SAT-011-HB-PSS-1YR	NL410-SAT-011-HB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-011-HB)	\$8,285	Each	10%	\$7,456	Other	F1
NL410-SAT-011-HO-PSS-1YR	NL410-SAT-011-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-011-HO)	\$11,076	Each	10%	\$9,968	Other	F1
NL410-SAT-011-PSS-1YR	NL410-SAT-011-PSS-1YR		Annual Maintenance PSS (NL410-SAT-011)	\$20,712	Each	10%	\$18,641	Other	F1
NL410-SAT-011-SB-C-PSS-1YR	NL410-SAT-011-SB-C-PSS-1YR		Annual Maintenance PSS (NL410-SAT-011-SB-C)	\$12,940	Each	10%	\$11,646	Other	F1
NL410-SAT-011-SB-PSS-1YR	NL410-SAT-011-SB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-011-SB)	\$12,427	Each	10%	\$11,185	Other	F1
NL410-SAT-012-HO-PSS-1YR	NL410-SAT-012-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-012-HO)	\$11,247	Each	10%	\$10,123	Other	F1
NL410-SAT-012-PSS-1YR	NL410-SAT-012-PSS-1YR		Annual Maintenance PSS (NL410-SAT-012)	\$20,991	Each	10%	\$18,892	Other	F1
NL410-SAT-E02-HO-PSS-1YR	NL410-SAT-E02-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E02-HO)	\$15,458	Each	10%	\$13,912	Other	F1
NL410-SAT-E02-PSS-1YR	NL410-SAT-E02-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E02)	\$31,961	Each	10%	\$28,765	Other	F1
NL410-SAT-E03-HO-PSS-1YR	NL410-SAT-E03-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E03-HO)	\$15,690	Each	10%	\$14,121	Other	F1
NL410-SAT-E03-PSS-1YR	NL410-SAT-E03-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E03)	\$32,312	Each	10%	\$29,081	Other	F1
NL410-SAT-E04-PSS-1YR	NL410-SAT-E04-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E04)	\$42,364	Each	10%	\$38,128	Other	F1
NL410-SAT-E05-HO-PSS-1YR	NL410-SAT-E05-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E05-HO)	\$19,501	Each	10%	\$17,551	Other	F1
NL410-SAT-E05-PSS-1YR	NL410-SAT-E05-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E05)	\$39,298	Each	10%	\$35,369	Other	F1
NL410-SAT-E06-HO-PSS-1YR	NL410-SAT-E06-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E06-HO)	\$19,752	Each	10%	\$17,777	Other	F1
NL410-SAT-E06-PSS-1YR	NL410-SAT-E06-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E06)	\$39,953	Each	10%	\$35,957	Other	F1
NL410-SAT-E08-HO-PSS-1YR	NL410-SAT-E08-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E08-HO)	\$14,952	Each	10%	\$13,457	Other	F1
NL410-SAT-E08-PSS-1YR	NL410-SAT-E08-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E08)	\$26,926	Each	10%	\$24,233	Other	F1
NL410-SAT-E09-HO-PSS-1YR	NL410-SAT-E09-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E09-HO)	\$15,184	Each	10%	\$13,666	Other	F1
NL410-SAT-E09-PSS-1YR	NL410-SAT-E09-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E09)	\$27,288	Each	10%	\$24,559	Other	F1
NL410-SAT-E11-HB-PSS-1YR	NL410-SAT-E11-HB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E11-HB)	\$14,030	Each	10%	\$12,627	Other	F1
NL410-SAT-E11-HO-PSS-1YR	NL410-SAT-E11-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E11-HO)	\$19,000	Each	10%	\$17,100	Other	F1
NL410-SAT-E11-PSS-1YR	NL410-SAT-E11-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E11)	\$35,075	Each	10%	\$31,567	Other	F1
NL410-SAT-E11-SB-C-PSS-1YR	NL410-SAT-E11-SB-C-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E11-SB-C)	\$21,913	Each	10%	\$19,721	Other	F1
NL410-SAT-E11-SB-PSS-1YR	NL410-SAT-E11-SB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E11-SB)	\$21,045	Each	10%	\$18,940	Other	F1
NL410-SAT-E12-HO-PSS-1YR	NL410-SAT-E12-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E12-HO)	\$19,246	Each	10%	\$17,321	Other	F1
NL410-SAT-E12-PSS-1YR	NL410-SAT-E12-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E12)	\$35,727	Each	10%	\$32,155	Other	F1
NL410-SAT-E31-HO-PSS-1YR	NL410-SAT-E31-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E31-HO)	\$25,906	Each	10%	\$23,315	Other	F1
NL410-SAT-E31-PSS-1YR	NL410-SAT-E31-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E31)	\$44,745	Each	10%	\$40,270	Other	F1
NL410-SAT-E32-HO-PSS-1YR	NL410-SAT-E32-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E32-HO)	\$26,133	Each	10%	\$23,520	Other	F1
NL410-SAT-E32-PSS-1YR	NL410-SAT-E32-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E32)	\$45,236	Each	10%	\$40,713	Other	F1
NL410-SAT-E33-HO-PSS-1YR	NL410-SAT-E33-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E33-HO)	\$28,111	Each	10%	\$25,300	Other	F1
NL410-SAT-E33-PSS-1YR	NL410-SAT-E33-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E33)	\$53,694	Each	10%	\$48,324	Other	F1
NL410-SAT-E34-HO-PSS-1YR	NL410-SAT-E34-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E34-HO)	\$28,206	Each	10%	\$25,385	Other	F1
NL410-SAT-E34-PSS-1YR	NL410-SAT-E34-PSS-1YR		Annual Maintenance PSS (NL410-SAT-E34)	\$54,284	Each	10%	\$48,855	Other	F1
NL410-SAT-S02-PSS-1YR	NL410-SAT-S02-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S02)	\$36,624	Each	10%	\$32,962	Other	F1
NL410-SAT-S03-PSS-1YR	NL410-SAT-S03-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S03)	\$37,147	Each	10%	\$33,432	Other	F1
NL410-SAT-S05-HB-PSS-1YR	NL410-SAT-S05-HB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S05-HB)	\$12,092	Each	10%	\$10,883	Other	F1
NL410-SAT-S05-HO-PSS-1YR	NL410-SAT-S05-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S05-HO)	\$14,445	Each	10%	\$13,000	Other	F1
NL410-SAT-S05-PSS-1YR	NL410-SAT-S05-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S05)	\$30,230	Each	10%	\$27,207	Other	F1
NL410-SAT-S05-SB-C-PSS-1YR	NL410-SAT-S05-SB-C-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S05-SB-C)	\$18,886	Each	10%	\$16,997	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
NL410-SAT-S05-SB-PSS-1YR	NL410-SAT-S05-SB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S05-SB)	\$18,138	Each	10%	\$16,324	Other	F1	
NL410-SAT-S06-HO-PSS-1YR	NL410-SAT-S06-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S06-HO)	\$14,631	Each	10%	\$13,168	Other	F1	
NL410-SAT-S06-PSS-1YR	NL410-SAT-S06-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S06)	\$30,698	Each	10%	\$27,628	Other	F1	
NL410-SAT-S08-HB-PSS-1YR	NL410-SAT-S08-HB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S08-HB)	\$13,768	Each	10%	\$12,391	Other	F1	
NL410-SAT-S08-HO-PSS-1YR	NL410-SAT-S08-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S08-HO)	\$19,190	Each	10%	\$17,271	Other	F1	
NL410-SAT-S08-PSS-1YR	NL410-SAT-S08-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S08)	\$34,419	Each	10%	\$30,977	Other	F1	
NL410-SAT-S08-SB-C-PSS-1YR	NL410-SAT-S08-SB-C-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S08-SB-C)	\$21,503	Each	10%	\$19,353	Other	F1	
NL410-SAT-S08-SB-PSS-1YR	NL410-SAT-S08-SB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S08-SB)	\$20,651	Each	10%	\$18,586	Other	F1	
NL410-SAT-S09-HB-PSS-1YR	NL410-SAT-S09-HB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S09-HB)	\$13,919	Each	10%	\$12,527	Other	F1	
NL410-SAT-S09-HO-PSS-1YR	NL410-SAT-S09-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S09-HO)	\$19,358	Each	10%	\$17,422	Other	F1	
NL410-SAT-S09-PSS-1YR	NL410-SAT-S09-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S09)	\$34,797	Each	10%	\$31,318	Other	F1	
NL410-SAT-S09-SB-C-PSS-1YR	NL410-SAT-S09-SB-C-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S09-SB-C)	\$21,739	Each	10%	\$19,565	Other	F1	
NL410-SAT-S09-SB-PSS-1YR	NL410-SAT-S09-SB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S09-SB)	\$20,878	Each	10%	\$18,790	Other	F1	
NL410-SAT-S11-HO-PSS-1YR	NL410-SAT-S11-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S11-HO)	\$20,823	Each	10%	\$18,741	Other	F1	
NL410-SAT-S11-PSS-1YR	NL410-SAT-S11-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S11)	\$41,303	Each	10%	\$37,173	Other	F1	
NL410-SAT-S12-HB-PSS-1YR	NL410-SAT-S12-HB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S12-HB)	\$16,703	Each	10%	\$15,032	Other	F1	
NL410-SAT-S12-HO-PSS-1YR	NL410-SAT-S12-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S12-HO)	\$20,893	Each	10%	\$18,804	Other	F1	
NL410-SAT-S12-PSS-1YR	NL410-SAT-S12-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S12)	\$41,757	Each	10%	\$37,581	Other	F1	
NL410-SAT-S12-SB-PSS-1YR	NL410-SAT-S12-SB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S12-SB)	\$21,668	Each	10%	\$19,501	Other	F1	
NL410-SAT-S14-PSS-1YR	NL410-SAT-S14-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S14)	\$39,795	Each	10%	\$35,815	Other	F1	
NL410-SAT-S15-PSS-1YR	NL410-SAT-S15-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S15)	\$40,105	Each	10%	\$36,095	Other	F1	
NL410-SAT-S16-PSS-1YR	NL410-SAT-S16-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S16)	\$19,183	Each	10%	\$17,265	Other	F1	
NL410-SAT-S17-HO-PSS-1YR	NL410-SAT-S17-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S17-HO)	\$13,009	Each	10%	\$11,708	Other	F1	
NL410-SAT-S17-PSS-1YR	NL410-SAT-S17-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S17)	\$26,870	Each	10%	\$24,183	Other	F1	
NL410-SAT-S18-HO-PSS-1YR	NL410-SAT-S18-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S18-HO)	\$13,189	Each	10%	\$11,870	Other	F1	
NL410-SAT-S18-PSS-1YR	NL410-SAT-S18-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S18)	\$27,222	Each	10%	\$24,500	Other	F1	
NL410-SAT-S20-PSS-1YR	NL410-SAT-S20-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S20)	\$20,976	Each	10%	\$18,879	Other	F1	
NL410-SAT-S21-PSS-1YR	NL410-SAT-S21-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S21)	\$21,502	Each	10%	\$19,352	Other	F1	
NL410-SAT-S22-PSS-1YR	NL410-SAT-S22-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S22)	\$28,745	Each	10%	\$25,871	Other	F1	
NL410-SAT-S23-PSS-1YR	NL410-SAT-S23-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S23)	\$36,662	Each	10%	\$32,996	Other	F1	
NL410-SAT-S24-PSS-1YR	NL410-SAT-S24-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S24)	\$32,774	Each	10%	\$29,497	Other	F1	
NL410-SAT-S25-PSS-1YR	NL410-SAT-S25-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S25)	\$32,643	Each	10%	\$29,378	Other	F1	
NL410-SAT-S26-PSS-1YR	NL410-SAT-S26-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S26)	\$26,456	Each	10%	\$23,810	Other	F1	
NL410-SAT-S27-PSS-1YR	NL410-SAT-S27-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S27)	\$39,266	Each	10%	\$35,339	Other	F1	
NL410-SAT-S29-PSS-1YR	NL410-SAT-S29-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S29)	\$28,630	Each	10%	\$25,767	Other	F1	
NL410-SAT-S30-PSS-1YR	NL410-SAT-S30-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S30)	\$29,141	Each	10%	\$26,226	Other	F1	
NL410-SAT-S31-PSS-1YR	NL410-SAT-S31-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S31)	\$32,655	Each	10%	\$29,390	Other	F1	
NL410-SAT-S33-PSS-1YR	NL410-SAT-S33-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S33)	\$44,337	Each	10%	\$39,903	Other	F1	
NL410-SAT-S34-PSS-1YR	NL410-SAT-S34-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S34)	\$45,810	Each	10%	\$41,229	Other	F1	
NL410-SAT-S37-HO-PSS-1YR	NL410-SAT-S37-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S37-HO)	\$11,319	Each	10%	\$10,187	Other	F1	
NL410-SAT-S37-PSS-1YR	NL410-SAT-S37-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S37)	\$19,322	Each	10%	\$17,390	Other	F1	
NL410-SAT-S38-HO-PSS-1YR	NL410-SAT-S38-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S38-HO)	\$11,498	Each	10%	\$10,349	Other	F1	
NL410-SAT-S38-PSS-1YR	NL410-SAT-S38-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S38)	\$19,629	Each	10%	\$17,666	Other	F1	
NL410-SAT-S40-HO-PSS-1YR	NL410-SAT-S40-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S40-HO)	\$9,876	Each	10%	\$8,888	Other	F1	
NL410-SAT-S40-PSS-1YR	NL410-SAT-S40-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S40)	\$14,959	Each	10%	\$13,463	Other	F1	
NL410-SAT-S41-HO-PSS-1YR	NL410-SAT-S41-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S41-HO)	\$10,052	Each	10%	\$9,046	Other	F1	
NL410-SAT-S41-PSS-1YR	NL410-SAT-S41-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S41)	\$15,225	Each	10%	\$13,703	Other	F1	
NL410-SAT-S42-HO-PSS-1YR	NL410-SAT-S42-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S42-HO)	\$14,074	Each	10%	\$12,667	Other	F1	
NL410-SAT-S42-PSS-1YR	NL410-SAT-S42-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S42)	\$26,981	Each	10%	\$24,283	Other	F1	
NL410-SAT-S43-HB-PSS-1YR	NL410-SAT-S43-HB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S43-HB)	\$10,993	Each	10%	\$9,894	Other	F1	
NL410-SAT-S43-HO-PSS-1YR	NL410-SAT-S43-HO-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S43-HO)	\$14,256	Each	10%	\$12,831	Other	F1	
NL410-SAT-S43-PSS-1YR	NL410-SAT-S43-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S43)	\$27,482	Each	10%	\$24,734	Other	F1	
NL410-SAT-S43-SB-PSS-1YR	NL410-SAT-S43-SB-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S43-SB)	\$14,261	Each	10%	\$12,835	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column	Calculated			
NL410-SAT-S44-PSS-1YR	NL410-SAT-S44-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S44)	\$34,419	Each	10%	\$30,977	Other		F1	
NL410-SAT-S45-PSS-1YR	NL410-SAT-S45-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S45)	\$34,797	Each	10%	\$31,318	Other		F1	
NL410-SAT-S47-PSS-1YR	NL410-SAT-S47-PSS-1YR		Annual Maintenance PSS (NL410-SAT-S47)	\$18,891	Each	10%	\$17,002	Other		F1	
NL800-0072-PSS-1YR	NL800-0072-PSS-1YR		Annual Maintenance PSS (NL800-0072)	\$63,447	Each	10%	\$57,102	Other		F1	
NL820-0006-PSS-1YR	NL820-0006-PSS-1YR		Annual Maintenance PSS (NL820-0006)	\$16,268	Each	10%	\$14,642	Other		F1	
NL820-0034-PSS-1YR	NL820-0034-PSS-1YR		Annual Maintenance PSS (NL820-0034)	\$8,551	Each	10%	\$7,696	Other		F1	
NL820-0035-PSS-1YR	NL820-0035-PSS-1YR		Annual Maintenance PSS (NL820-0035)	\$12,197	Each	10%	\$10,978	Other		F1	
NL820-0036-PSS-1YR	NL820-0036-PSS-1YR		Annual Maintenance PSS (NL820-0036)	\$16,135	Each	10%	\$14,522	Other		F1	
NL820-0056-PSS-1YR	NL820-0056-PSS-1YR		Annual Maintenance PSS (NL820-0056)	\$22,305	Each	10%	\$20,075	Other		F1	
NL820-0063-PSS-1YR	NL820-0063-PSS-1YR		Annual Maintenance PSS (NL820-0063)	\$22,144	Each	10%	\$20,330	Other		F1	
NL820-0066-PSS-1YR	NL820-0066-PSS-1YR		Annual Maintenance PSS (NL820-0066)	\$7,190	Each	10%	\$6,471	Other		F1	
NL820-0067-PSS-1YR	NL820-0067-PSS-1YR		Annual Maintenance PSS (NL820-0067)	\$24,451	Each	10%	\$22,006	Other		F1	
NL820-0068-PSS-1YR	NL820-0068-PSS-1YR		Annual Maintenance PSS (NL820-0068)	\$10,776	Each	10%	\$9,698	Other		F1	
NL820-0069-PSS-1YR	NL820-0069-PSS-1YR		Annual Maintenance PSS (NL820-0069)	\$21,149	Each	10%	\$19,034	Other		F1	
NL820-0070-PSS-1YR	NL820-0070-PSS-1YR		Annual Maintenance PSS (NL820-0070)	\$31,787	Each	10%	\$28,608	Other		F1	
NL820-0071-PSS-1YR	NL820-0071-PSS-1YR		Annual Maintenance PSS (NL820-0071)	\$36,587	Each	10%	\$32,928	Other		F1	
NL-AD-HPOV-PSS-1YR	NL-AD-HPOV-PSS-1YR		Annual Maintenance PSS (NL-AD-HPOV)	\$7,875	Each	10%	\$7,088	Other		F1	
NLP-ADM-AGGR-PSS-1YR	NLP-ADM-AGGR-PSS-1YR		Annual Maintenance PSS (NLP-ADM-AGGR)	\$900	Each	10%	\$810	Other		F1	
NLP-ADM-CLLR-PSS-1YR	NLP-ADM-CLLR-PSS-1YR		Annual Maintenance PSS (NLP-ADM-CLLR)	\$900	Each	10%	\$810	Other		F1	
NLP-ADM-RAGGR-PSS-1YR	NLP-ADM-RAGGR-PSS-1YR		Annual Maintenance PSS (NLP-ADM-RAGGR)	\$900	Each	10%	\$810	Other		F1	
NLP-ADM-STAND-PSS-1YR	NLP-ADM-STAND-PSS-1YR		Annual Maintenance PSS (NLP-ADM-STAND)	\$900	Each	10%	\$810	Other		F1	
NODE-OPTICS-0001-PSS-1YR	NODE-OPTICS-0001-PSS-1YR		Annual Maintenance PSS (NODE-OPTICS-0001)	\$1,129	Each	10%	\$1,016	Other		F1	
NODE-OPTICS-0002-PSS-1YR	NODE-OPTICS-0002-PSS-1YR		Annual Maintenance PSS (NODE-OPTICS-0002)	\$282	Each	10%	\$254	Other		F1	
NODE-OPTICS-0003-PSS-1YR	NODE-OPTICS-0003-PSS-1YR		Annual Maintenance PSS (NODE-OPTICS-0003)	\$282	Each	10%	\$254	Other		F1	
NODE-OPTICS-0004-PSS-1YR	NODE-OPTICS-0004-PSS-1YR		Annual Maintenance PSS (NODE-OPTICS-0004)	\$3,547	Each	10%	\$3,192	Other		F1	
NODE-OPTICS-0005-PSS-1YR	NODE-OPTICS-0005-PSS-1YR		Annual Maintenance PSS (NODE-OPTICS-0005)	\$896	Each	10%	\$798	Other		F1	
NODE-OPTICS-0006-PSS-1YR	NODE-OPTICS-0006-PSS-1YR		Annual Maintenance PSS (NODE-OPTICS-0006)	\$896	Each	10%	\$798	Other		F1	
NQM31-PSS-1YR	NQM31-PSS-1YR		Annual Maintenance PSS (NQM31)	\$1,800	Each	10%	\$1,620	Other		F1	
NQM32-PSS-1YR	NQM32-PSS-1YR		Annual Maintenance PSS (NQM32)	\$2,000	Each	10%	\$1,800	Other		F1	
NQM34-PSS-1YR	NQM34-PSS-1YR		Annual Maintenance PSS (NQM34)	\$4,600	Each	10%	\$4,140	Other		F1	
NQM38-PSS-1YR	NQM38-PSS-1YR		Annual Maintenance PSS (NQM38)	\$6,600	Each	10%	\$5,940	Other		F1	
NQM4-120-PSS-1YR	NQM4-120-PSS-1YR		Annual Maintenance PSS (NQM4-120)	\$2,120	Each	10%	\$1,908	Other		F1	
NQM4-120UPG-PSS-1YR	NQM4-120UPG-PSS-1YR		Annual Maintenance PSS (NQM4-120UPG)	\$1,280	Each	10%	\$1,152	Other		F1	
NQM4-240-PSS-1YR	NQM4-240-PSS-1YR		Annual Maintenance PSS (NQM4-240)	\$4,180	Each	10%	\$3,762	Other		F1	
NQM4-240UPG-PSS-1YR	NQM4-240UPG-PSS-1YR		Annual Maintenance PSS (NQM4-240UPG)	\$2,520	Each	10%	\$2,268	Other		F1	
NQM4-480-PSS-1YR	NQM4-480-PSS-1YR		Annual Maintenance PSS (NQM4-480)	\$8,360	Each	10%	\$7,524	Other		F1	
NQM4-480UPG-PSS-1YR	NQM4-480UPG-PSS-1YR		Annual Maintenance PSS (NQM4-480UPG)	\$5,020	Each	10%	\$4,518	Other		F1	
NQM4-960-PSS-1YR	NQM4-960-PSS-1YR		Annual Maintenance PSS (NQM4-960)	\$16,700	Each	10%	\$15,030	Other		F1	
NQM4-960UPG-PSS-1YR	NQM4-960UPG-PSS-1YR		Annual Maintenance PSS (NQM4-960UPG)	\$10,020	Each	10%	\$9,018	Other		F1	
NQM500-PSS-1YR	NQM500-PSS-1YR		Annual Maintenance PSS (NQM500)	\$2,600	Each	10%	\$2,340	Other		F1	
NQM700-PSS-1YR	NQM700-PSS-1YR		Annual Maintenance PSS (NQM700)	\$5,200	Each	10%	\$4,680	Other		F1	
NS120-1-2-U-PSS-1YR	NS120-1-2-U-PSS-1YR		Annual Maintenance PSS (NS120-1-2-U)	\$2,398	Each	10%	\$2,158	Other		F1	
NS120-4PDAE-F-PSS-1YR	NS120-4PDAE-F-PSS-1YR		Annual Maintenance PSS (NS120-4PDAE-F)	\$1,003	Each	10%	\$903	Other		F1	
NS120-4PDAE-PSS-1YR	NS120-4PDAE-PSS-1YR		Annual Maintenance PSS (NS120-4PDAE)	\$1,003	Each	10%	\$903	Other		F1	
NS120-AUX-CR-PSS-1YR	NS120-AUX-CR-PSS-1YR		Annual Maintenance PSS (NS120-AUX-CR)	\$1,603	Each	10%	\$1,442	Other		F1	
NS120-AUXF8CR-PSS-1YR	NS120-AUXF8CR-PSS-1YR		Annual Maintenance PSS (NS120-AUXF8CR)	\$1,566	Each	10%	\$1,410	Other		F1	
NS120-AUXF8-PSS-1YR	NS120-AUXF8-PSS-1YR		Annual Maintenance PSS (NS120-AUXF8)	\$1,566	Each	10%	\$1,410	Other		F1	
NS120-AUXF-CR-PSS-1YR	NS120-AUXF-CR-PSS-1YR		Annual Maintenance PSS (NS120-AUXF-CR)	\$1,354	Each	10%	\$1,218	Other		F1	
NS120-AUXF-PSS-1YR	NS120-AUXF-PSS-1YR		Annual Maintenance PSS (NS120-AUXF)	\$1,354	Each	10%	\$1,218	Other		F1	
NS120-AUX-PSS-1YR	NS120-AUX-PSS-1YR		Annual Maintenance PSS (NS120-AUX)	\$1,603	Each	10%	\$1,442	Other		F1	
NS120C-1-2-U-PSS-1YR	NS120C-1-2-U-PSS-1YR		Annual Maintenance PSS (NS120C-1-2-U)	\$3,724	Each	10%	\$3,351	Other		F1	
NS120-CEE2-L-PSS-1YR	NS120-CEE2-L-PSS-1YR		Annual Maintenance PSS (NS120-CEE2-L)	\$400	Each	10%	\$360	Other		F1	
NS120-CEE-L-PSS-1YR	NS120-CEE-L-PSS-1YR		Annual Maintenance PSS (NS120-CEE-L)	\$400	Each	10%	\$360	Other		F1	
NS120-CIFS-L-PSS-1YR	NS120-CIFS-L-PSS-1YR		Annual Maintenance PSS (NS120-CIFS-L)	\$0	Each	10%	\$0	Other		F1	
NS120-CS-FD-PSS-1YR	NS120-CS-FD-PSS-1YR		Annual Maintenance PSS (NS120-CS-FD)	\$664	Each	10%	\$598	Other		F1	
NS120-CS-PSS-1YR	NS120-CS-PSS-1YR		Annual Maintenance PSS (NS120-CS)	\$556	Each	10%	\$501	Other		F1	
NS120DAE-CR-PSS-1YR	NS120DAE-CR-PSS-1YR		Annual Maintenance PSS (NS120DAE-CR)	\$1,003	Each	10%	\$903	Other		F1	
NS120-FASTVE-PSS-1YR	NS120-FASTVE-PSS-1YR		Annual Maintenance PSS (NS120-FASTVE)	\$5,300	Each	10%	\$4,770	Other		F1	
NS120-FC-IS-PSS-1YR	NS120-FC-IS-PSS-1YR		Annual Maintenance PSS (NS120-FC-IS)	\$1,190	Each	10%	\$1,071	Other		F1	
NS120-FCOPT-L-PSS-1YR	NS120-FCOPT-L-PSS-1YR		Annual Maintenance PSS (NS120-FCOPT-L)	\$440	Each	10%	\$396	Other		F1	
NS120-FCOPTUL-PSS-1YR	NS120-FCOPTUL-PSS-1YR		Annual Maintenance PSS (NS120-FCOPTUL)	\$440	Each	10%	\$396	Other		F1	
NS120-FLR-L-PSS-1YR	NS120-FLR-L-PSS-1YR		Annual Maintenance PSS (NS120-FLR-L)	\$2,000	Each	10%	\$1,800	Other		F1	
NS120-ISCSI-L-PSS-1YR	NS120-ISCSI-L-PSS-1YR		Annual Maintenance PSS (NS120-ISCSI-L)	\$1,000	Each	10%	\$900	Other		F1	
NS120-NAS-FC-PSS-1YR	NS120-NAS-FC-PSS-1YR		Annual Maintenance PSS (NS120-NAS-FC)	\$1,190	Each	10%	\$1,071	Other		F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS120-NAS-MIS-PSS-1YR	NS120-NAS-MIS-PSS-1YR		Annual Maintenance PSS (NS120-NAS-MIS)	\$2,380	Each	10%	\$2,142	Other	F1
NS120-NBOPT-L-PSS-1YR	NS120-NBOPT-L-PSS-1YR		Annual Maintenance PSS (NS120-NBOPT-L)	\$440	Each	10%	\$396	Other	F1
NS120-NBOPTUL-PSS-1YR	NS120-NBOPTUL-PSS-1YR		Annual Maintenance PSS (NS120-NBOPTUL)	\$440	Each	10%	\$396	Other	F1
NS120-NFS-UL-PSS-1YR	NS120-NFS-UL-PSS-1YR		Annual Maintenance PSS (NS120-NFS-UL)	\$1,000	Each	10%	\$900	Other	F1
NS120-REP2-L-PSS-1YR	NS120-REP2-L-PSS-1YR		Annual Maintenance PSS (NS120-REP2-L)	\$1,500	Each	10%	\$1,350	Other	F1
NS120-REP2LU-PSS-1YR	NS120-REP2LU-PSS-1YR		Annual Maintenance PSS (NS120-REP2LU)	\$1,500	Each	10%	\$1,350	Other	F1
NS120-SPS-PSS-1YR	NS120-SPS-PSS-1YR		Annual Maintenance PSS (NS120-SPS)	\$209	Each	10%	\$188	Other	F1
NS120-SPS-U-PSS-1YR	NS120-SPS-U-PSS-1YR		Annual Maintenance PSS (NS120-SPS-U)	\$209	Each	10%	\$188	Other	F1
NS120-UNIX-L-PSS-1YR	NS120-UNIX-L-PSS-1YR		Annual Maintenance PSS (NS120-UNIX-L)	\$1,000	Each	10%	\$900	Other	F1
NS121-A-FD-PSS-1YR	NS121-A-FD-PSS-1YR		Annual Maintenance PSS (NS121-A-FD)	\$438	Each	10%	\$394	Other	F1
NS121-A-PSS-1YR	NS121-A-PSS-1YR		Annual Maintenance PSS (NS121-A)	\$438	Each	10%	\$394	Other	F1
NS121-C-FD-PSS-1YR	NS121-C-FD-PSS-1YR		Annual Maintenance PSS (NS121-C-FD)	\$1,458	Each	10%	\$1,312	Other	F1
NS121-C-PSS-1YR	NS121-C-PSS-1YR		Annual Maintenance PSS (NS121-C)	\$1,458	Each	10%	\$1,312	Other	F1
NS122-A-FD-PSS-1YR	NS122-A-FD-PSS-1YR		Annual Maintenance PSS (NS122-A-FD)	\$1,869	Each	10%	\$1,682	Other	F1
NS122-A-PSS-1YR	NS122-A-PSS-1YR		Annual Maintenance PSS (NS122-A)	\$1,869	Each	10%	\$1,682	Other	F1
NS122-C-FD-PSS-1YR	NS122-C-FD-PSS-1YR		Annual Maintenance PSS (NS122-C-FD)	\$3,909	Each	10%	\$3,518	Other	F1
NS122-C-PSS-1YR	NS122-C-PSS-1YR		Annual Maintenance PSS (NS122-C)	\$3,909	Each	10%	\$3,518	Other	F1
NS12-480-AUXU-PSS-1YR	NS12-480-AUXU-PSS-1YR		Annual Maintenance PSS (NS12-480-AUXU)	\$1,688	Each	10%	\$1,519	Other	F1
NS20-40-FLR-L-PSS-1YR	NS20-40-FLR-L-PSS-1YR		Annual Maintenance PSS (NS20-40-FLR-L)	\$1,000	Each	10%	\$900	Other	F1
NS20-40-IS-LU-PSS-1YR	NS20-40-IS-LU-PSS-1YR		Annual Maintenance PSS (NS20-40-IS-LU)	\$1,500	Each	10%	\$1,350	Other	F1
NS20-40-RV2-L-PSS-1YR	NS20-40-RV2-L-PSS-1YR		Annual Maintenance PSS (NS20-40-RV2-L)	\$2,250	Each	10%	\$2,025	Other	F1
NS20-CAVA2-L-PSS-1YR	NS20-CAVA2-L-PSS-1YR		Annual Maintenance PSS (NS20-CAVA2-L)	\$400	Each	10%	\$360	Other	F1
NS20-CAVA-L-PSS-1YR	NS20-CAVA-L-PSS-1YR		Annual Maintenance PSS (NS20-CAVA-L)	\$400	Each	10%	\$360	Other	F1
NS20-CEE2-L-PSS-1YR	NS20-CEE2-L-PSS-1YR		Annual Maintenance PSS (NS20-CEE2-L)	\$400	Each	10%	\$360	Other	F1
NS20-CEE-L-PSS-1YR	NS20-CEE-L-PSS-1YR		Annual Maintenance PSS (NS20-CEE-L)	\$400	Each	10%	\$360	Other	F1
NS20-CSB-FD-PSS-1YR	NS20-CSB-FD-PSS-1YR		Annual Maintenance PSS (NS20-CSB-FD)	\$799	Each	10%	\$719	Other	F1
NS20-CSB-PSS-1YR	NS20-CSB-PSS-1YR		Annual Maintenance PSS (NS20-CSB)	\$799	Each	10%	\$719	Other	F1
NS20-CS-FD-PSS-1YR	NS20-CS-FD-PSS-1YR		Annual Maintenance PSS (NS20-CS-FD)	\$533	Each	10%	\$479	Other	F1
NS20-CS-PSS-1YR	NS20-CS-PSS-1YR		Annual Maintenance PSS (NS20-CS)	\$533	Each	10%	\$479	Other	F1
NS20DAE0105-PSS-1YR	NS20DAE0105-PSS-1YR		Annual Maintenance PSS (NS20DAE0105)	\$2,235	Each	10%	\$2,011	Other	F1
NS20DAE010F5-PSS-1YR	NS20DAE010F5-PSS-1YR		Annual Maintenance PSS (NS20DAE010F5)	\$2,235	Each	10%	\$2,011	Other	F1
NS20DAE1465-PSS-1YR	NS20DAE1465-PSS-1YR		Annual Maintenance PSS (NS20DAE1465)	\$2,134	Each	10%	\$1,920	Other	F1
NS20DAE146F5-PSS-1YR	NS20DAE146F5-PSS-1YR		Annual Maintenance PSS (NS20DAE146F5)	\$2,134	Each	10%	\$1,920	Other	F1
NS20DAE146X5-PSS-1YR	NS20DAE146X5-PSS-1YR		Annual Maintenance PSS (NS20DAE146X5)	\$1,870	Each	10%	\$1,683	Other	F1
NS20DAE146XF5-PSS-1YR	NS20DAE146XF5-PSS-1YR		Annual Maintenance PSS (NS20DAE146XF5)	\$1,870	Each	10%	\$1,683	Other	F1
NS20DAE3005-PSS-1YR	NS20DAE3005-PSS-1YR		Annual Maintenance PSS (NS20DAE3005)	\$2,008	Each	10%	\$1,807	Other	F1
NS20DAE300F5-PSS-1YR	NS20DAE300F5-PSS-1YR		Annual Maintenance PSS (NS20DAE300F5)	\$2,008	Each	10%	\$1,807	Other	F1
NS20DAE300X5-PSS-1YR	NS20DAE300X5-PSS-1YR		Annual Maintenance PSS (NS20DAE300X5)	\$2,347	Each	10%	\$2,112	Other	F1
NS20DAE300XF5-PSS-1YR	NS20DAE300XF5-PSS-1YR		Annual Maintenance PSS (NS20DAE300XF5)	\$2,347	Each	10%	\$2,112	Other	F1
NS20DAE4005-PSS-1YR	NS20DAE4005-PSS-1YR		Annual Maintenance PSS (NS20DAE4005)	\$2,576	Each	10%	\$2,318	Other	F1
NS20DAE400F5-PSS-1YR	NS20DAE400F5-PSS-1YR		Annual Maintenance PSS (NS20DAE400F5)	\$2,576	Each	10%	\$2,318	Other	F1
NS20DAE4505-PSS-1YR	NS20DAE4505-PSS-1YR		Annual Maintenance PSS (NS20DAE4505)	\$2,825	Each	10%	\$2,543	Other	F1
NS20DAE450F5-PSS-1YR	NS20DAE450F5-PSS-1YR		Annual Maintenance PSS (NS20DAE450F5)	\$2,825	Each	10%	\$2,543	Other	F1
NS20DAE5005-PSS-1YR	NS20DAE5005-PSS-1YR		Annual Maintenance PSS (NS20DAE5005)	\$2,304	Each	10%	\$2,073	Other	F1
NS20DAE500F5-PSS-1YR	NS20DAE500F5-PSS-1YR		Annual Maintenance PSS (NS20DAE500F5)	\$2,304	Each	10%	\$2,073	Other	F1
NS20DAE7505-PSS-1YR	NS20DAE7505-PSS-1YR		Annual Maintenance PSS (NS20DAE7505)	\$2,614	Each	10%	\$2,352	Other	F1
NS20DAE750F5-PSS-1YR	NS20DAE750F5-PSS-1YR		Annual Maintenance PSS (NS20DAE750F5)	\$2,614	Each	10%	\$2,352	Other	F1
NS20-FCOPT-L-PSS-1YR	NS20-FCOPT-L-PSS-1YR		Annual Maintenance PSS (NS20-FCOPT-L)	\$440	Each	10%	\$396	Other	F1
NS20-FCOPT-UL-PSS-1YR	NS20-FCOPT-UL-PSS-1YR		Annual Maintenance PSS (NS20-FCOPT-UL)	\$440	Each	10%	\$396	Other	F1
NS20-FLR-L-PSS-1YR	NS20-FLR-L-PSS-1YR		Annual Maintenance PSS (NS20-FLR-L)	\$1,600	Each	10%	\$1,440	Other	F1
NS20-FLR-L-U-PSS-1YR	NS20-FLR-L-U-PSS-1YR		Annual Maintenance PSS (NS20-FLR-L-U)	\$1,000	Each	10%	\$900	Other	F1
NS20-FLR-U-PSS-1YR	NS20-FLR-U-PSS-1YR		Annual Maintenance PSS (NS20-FLR-U)	\$400	Each	10%	\$360	Other	F1
NS20-ISCSI-L-PSS-1YR	NS20-ISCSI-L-PSS-1YR		Annual Maintenance PSS (NS20-ISCSI-L)	\$1,000	Each	10%	\$900	Other	F1
NS20-NF-UL-PSS-1YR	NS20-NF-UL-PSS-1YR		Annual Maintenance PSS (NS20-NF-UL)	\$1,000	Each	10%	\$900	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L(Column I/Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS20-REP-L-PSS-1YR	NS20-REP-L-PSS-1YR	Annual Maintenance PSS (NS20-REP-L)		\$1,000	Each	10%	\$900	Other	F1
NS20-REP2-L-PSS-1YR	NS20-REP2-L-PSS-1YR	Annual Maintenance PSS (NS20-REP2-L)		\$1,500	Each	10%	\$1,350	Other	F1
NS20-REP2-LU-PSS-1YR	NS20-REP2-LU-PSS-1YR	Annual Maintenance PSS (NS20-REP2-LU)		\$1,500	Each	10%	\$1,350	Other	F1
NS21-22-U-PSS-1YR	NS21-22-U-PSS-1YR	Annual Maintenance PSS (NS21-22-U)		\$2,398	Each	10%	\$2,158	Other	F1
NS21-41-CI-LU-PSS-1YR	NS21-41-CI-LU-PSS-1YR	Annual Maintenance PSS (NS21-41-CI-LU)		\$650	Each	10%	\$585	Other	F1
NS21-41-UN-LU-PSS-1YR	NS21-41-UN-LU-PSS-1YR	Annual Maintenance PSS (NS21-41-UN-LU)		\$1,400	Each	10%	\$1,260	Other	F1
NS21C-A-FD-PSS-1YR	NS21C-A-FD-PSS-1YR	Annual Maintenance PSS (NS21C-A-FD)		\$438	Each	10%	\$394	Other	F1
NS21C-A-PSS-1YR	NS21C-A-PSS-1YR	Annual Maintenance PSS (NS21C-A)		\$438	Each	10%	\$394	Other	F1
NS21-CI-RYLT-PSS-1YR	NS21-CI-RYLT-PSS-1YR	Annual Maintenance PSS (NS21-CI-RYLT)		\$0	Each	10%	\$0	Other	F1
NS21C-UNIX-L-PSS-1YR	NS21C-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS21C-UNIX-L)		\$1,000	Each	10%	\$900	Other	F1
NS22-42-CI-LU-PSS-1YR	NS22-42-CI-LU-PSS-1YR	Annual Maintenance PSS (NS22-42-CI-LU)		\$1,300	Each	10%	\$1,170	Other	F1
NS22-42-UN-LU-PSS-1YR	NS22-42-UN-LU-PSS-1YR	Annual Maintenance PSS (NS22-42-UN-LU)		\$2,440	Each	10%	\$2,196	Other	F1
NS22C-A-FD-PSS-1YR	NS22C-A-FD-PSS-1YR	Annual Maintenance PSS (NS22C-A-FD)		\$2,282	Each	10%	\$2,054	Other	F1
NS22C-A-PSS-1YR	NS22C-A-PSS-1YR	Annual Maintenance PSS (NS22C-A)		\$2,282	Each	10%	\$2,054	Other	F1
NS22-CI-RYLT-PSS-1YR	NS22-CI-RYLT-PSS-1YR	Annual Maintenance PSS (NS22-CI-RYLT)		\$0	Each	10%	\$0	Other	F1
NS22C-UNIX-L-PSS-1YR	NS22C-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS22C-UNIX-L)		\$1,000	Each	10%	\$900	Other	F1
NS2-40-AUXF-U-PSS-1YR	NS2-40-AUXF-U-PSS-1YR	Annual Maintenance PSS (NS2-40-AUXF-U)		\$7,191	Each	10%	\$6,472	Other	F1
NS2-AREPALL-L-PSS-1YR	NS2-AREPALL-L-PSS-1YR	Annual Maintenance PSS (NS2-AREPALL-L)		\$4,850	Each	10%	\$4,365	Other	F1
NS2-AUXBCR-PSS-1YR	NS2-AUXBCR-PSS-1YR	Annual Maintenance PSS (NS2-AUXBCR)		\$1,522	Each	10%	\$1,369	Other	F1
NS2-AUXFBCR-PSS-1YR	NS2-AUXFBCR-PSS-1YR	Annual Maintenance PSS (NS2-AUXFBCR)		\$1,522	Each	10%	\$1,369	Other	F1
NS2-AUXF-PSS-1YR	NS2-AUXF-PSS-1YR	Annual Maintenance PSS (NS2-AUXF)		\$1,522	Each	10%	\$1,369	Other	F1
NS2-AUXF-UPG-PSS-1YR	NS2-AUXF-UPG-PSS-1YR	Annual Maintenance PSS (NS2-AUXF-UPG)		\$629	Each	10%	\$566	Other	F1
NS2-AUX-PSS-1YR	NS2-AUX-PSS-1YR	Annual Maintenance PSS (NS2-AUX)		\$1,522	Each	10%	\$1,369	Other	F1
NS2G10-146-HS-PSS-1YR	NS2G10-146-HS-PSS-1YR	Annual Maintenance PSS (NS2G10-146-HS)		\$173	Each	10%	\$156	Other	F1
NS-2G10-146-PSS-1YR	NS-2G10-146-PSS-1YR	Annual Maintenance PSS (NS-2G10-146)		\$173	Each	10%	\$156	Other	F1
NS-2G10-146U-PSS-1YR	NS-2G10-146U-PSS-1YR	Annual Maintenance PSS (NS-2G10-146U)		\$190	Each	10%	\$172	Other	F1
NS2G10-300-HS-PSS-1YR	NS2G10-300-HS-PSS-1YR	Annual Maintenance PSS (NS2G10-300-HS)		\$249	Each	10%	\$224	Other	F1
NS-2G10-300-PSS-1YR	NS-2G10-300-PSS-1YR	Annual Maintenance PSS (NS-2G10-300)		\$249	Each	10%	\$224	Other	F1
NS-2G10-300U-PSS-1YR	NS-2G10-300U-PSS-1YR	Annual Maintenance PSS (NS-2G10-300U)		\$260	Each	10%	\$234	Other	F1
NS2G10-73-HS-PSS-1YR	NS2G10-73-HS-PSS-1YR	Annual Maintenance PSS (NS2G10-73-HS)		\$128	Each	10%	\$116	Other	F1
NS-2G10-73-PSS-1YR	NS-2G10-73-PSS-1YR	Annual Maintenance PSS (NS-2G10-73)		\$128	Each	10%	\$116	Other	F1
NS-2G10-73U-PSS-1YR	NS-2G10-73U-PSS-1YR	Annual Maintenance PSS (NS-2G10-73U)		\$134	Each	10%	\$120	Other	F1
NS2G15-146-HS-PSS-1YR	NS2G15-146-HS-PSS-1YR	Annual Maintenance PSS (NS2G15-146-HS)		\$226	Each	10%	\$203	Other	F1
NS-2G15-146-PSS-1YR	NS-2G15-146-PSS-1YR	Annual Maintenance PSS (NS-2G15-146)		\$226	Each	10%	\$203	Other	F1
NS-2G15-146U-PSS-1YR	NS-2G15-146U-PSS-1YR	Annual Maintenance PSS (NS-2G15-146U)		\$236	Each	10%	\$212	Other	F1
NS2G15-36-HS-PSS-1YR	NS2G15-36-HS-PSS-1YR	Annual Maintenance PSS (NS2G15-36-HS)		\$116	Each	10%	\$105	Other	F1
NS-2G15-36-PSS-1YR	NS-2G15-36-PSS-1YR	Annual Maintenance PSS (NS-2G15-36)		\$116	Each	10%	\$105	Other	F1
NS-2G15-36U-PSS-1YR	NS-2G15-36U-PSS-1YR	Annual Maintenance PSS (NS-2G15-36U)		\$121	Each	10%	\$109	Other	F1
NS2G15-73-HS-PSS-1YR	NS2G15-73-HS-PSS-1YR	Annual Maintenance PSS (NS2G15-73-HS)		\$175	Each	10%	\$158	Other	F1
NS-2G15-73-PSS-1YR	NS-2G15-73-PSS-1YR	Annual Maintenance PSS (NS-2G15-73)		\$175	Each	10%	\$158	Other	F1
NS-2G15-73U-PSS-1YR	NS-2G15-73U-PSS-1YR	Annual Maintenance PSS (NS-2G15-73U)		\$162	Each	10%	\$144	Other	F1
NS-2G72-500HS-PSS-1YR	NS-2G72-500HS-PSS-1YR	Annual Maintenance PSS (NS-2G72-500HS)		\$299	Each	10%	\$260	Other	F1
NS-2G72-500-PSS-1YR	NS-2G72-500-PSS-1YR	Annual Maintenance PSS (NS-2G72-500)		\$299	Each	10%	\$260	Other	F1
NS-2G72-500U-PSS-1YR	NS-2G72-500U-PSS-1YR	Annual Maintenance PSS (NS-2G72-500U)		\$301	Each	10%	\$271	Other	F1
NS-2GDAE-70FD-PSS-1YR	NS-2GDAE-70FD-PSS-1YR	Annual Maintenance PSS (NS-2GDAE-70FD)		\$708	Each	10%	\$637	Other	F1
NS-2GDAE-70-PSS-1YR	NS-2GDAE-70-PSS-1YR	Annual Maintenance PSS (NS-2GDAE-70)		\$708	Each	10%	\$637	Other	F1
NS-2GDAE-FD-PSS-1YR	NS-2GDAE-FD-PSS-1YR	Annual Maintenance PSS (NS-2GDAE-FD)		\$708	Each	10%	\$637	Other	F1
NS-2GDAE-OSFD-PSS-1YR	NS-2GDAE-OSFD-PSS-1YR	Annual Maintenance PSS (NS-2GDAE-OSFD)		\$708	Each	10%	\$637	Other	F1
NS-2GDAE-OS-PSS-1YR	NS-2GDAE-OS-PSS-1YR	Annual Maintenance PSS (NS-2GDAE-OS)		\$708	Each	10%	\$637	Other	F1
NS-2GDAE-PSS-1YR	NS-2GDAE-PSS-1YR	Annual Maintenance PSS (NS-2GDAE)		\$708	Each	10%	\$637	Other	F1
NS-2PDAE-70FD-PSS-1YR	NS-2PDAE-70FD-PSS-1YR	Annual Maintenance PSS (NS-2PDAE-70FD)		\$708	Each	10%	\$637	Other	F1
NS-2PDAE-70-PSS-1YR	NS-2PDAE-70-PSS-1YR	Annual Maintenance PSS (NS-2PDAE-70)		\$708	Each	10%	\$637	Other	F1
NS-2PDAE-74-PSS-1YR	NS-2PDAE-74-PSS-1YR	Annual Maintenance PSS (NS-2PDAE-74)		\$708	Each	10%	\$637	Other	F1
NS-2PDAE-FD-PSS-1YR	NS-2PDAE-FD-PSS-1YR	Annual Maintenance PSS (NS-2PDAE-FD)		\$708	Each	10%	\$637	Other	F1
NS-2PDAE-PSS-1YR	NS-2PDAE-PSS-1YR	Annual Maintenance PSS (NS-2PDAE)		\$708	Each	10%	\$637	Other	F1
NS2-SREPALL-L-PSS-1YR	NS2-SREPALL-L-PSS-1YR	Annual Maintenance PSS (NS2-SREPALL-L)		\$5,050	Each	10%	\$4,545	Other	F1
NS350-CEE2-L-PSS-1YR	NS350-CEE2-L-PSS-1YR	Annual Maintenance PSS (NS350-CEE2-L)		\$400	Each	10%	\$360	Other	F1
NS350-CEE-L-PSS-1YR	NS350-CEE-L-PSS-1YR	Annual Maintenance PSS (NS350-CEE-L)		\$400	Each	10%	\$360	Other	F1
NS350-CIFS-UL-PSS-1YR	NS350-CIFS-UL-PSS-1YR	Annual Maintenance PSS (NS350-CIFS-UL)		\$1,000	Each	10%	\$900	Other	F1
NS350EU-PSS-1YR	NS350EU-PSS-1YR	Annual Maintenance PSS (NS350EU)		\$1,450	Each	10%	\$1,305	Other	F1
NS350-REP2-LU-PSS-1YR	NS350-REP2-LU-PSS-1YR	Annual Maintenance PSS (NS350-REP2-LU)		\$1,000	Each	10%	\$900	Other	F1
NS350-UNIX-UL-PSS-1YR	NS350-UNIX-UL-PSS-1YR	Annual Maintenance PSS (NS350-UNIX-UL)		\$1,000	Each	10%	\$900	Other	F1
NS351C-PSS-1YR	NS351C-PSS-1YR	Annual Maintenance PSS (NS351C)		\$10,220	Each	10%	\$9,198	Other	F1
NS351-352-UPG-PSS-1YR	NS351-352-UPG-PSS-1YR	Annual Maintenance PSS (NS351-352-UPG)		\$2,219	Each	10%	\$1,997	Other	F1
NS3513C-PSS-1YR	NS3513C-PSS-1YR	Annual Maintenance PSS (NS3513C)		\$16,697	Each	10%	\$15,027	Other	F1
NS351C-ENT-L-PSS-1YR	NS351C-ENT-L-PSS-1YR	Annual Maintenance PSS (NS351C-ENT-L)		\$2,000	Each	10%	\$1,800	Other	F1
NS351-C-RYLT-PSS-1YR	NS351-C-RYLT-PSS-1YR	Annual Maintenance PSS (NS351-C-RYLT)		\$0	Each	10%	\$0	Other	F1
NS351C-UNIX-L-PSS-1YR	NS351C-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS351C-UNIX-L)		\$1,000	Each	10%	\$900	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS3523C-PSS-1YR	NS3523C-PSS-1YR		Annual Maintenance PSS (NS3523C)	\$19,100	Each	10%	\$17,190	Other	F1
NS3526E-PSS-1YR	NS3526E-PSS-1YR		Annual Maintenance PSS (NS3526E)	\$25,068	Each	10%	\$22,562	Other	F1
NS3527B-PSS-1YR	NS3527B-PSS-1YR		Annual Maintenance PSS (NS3527B)	\$23,156	Each	10%	\$20,840	Other	F1
NS352C-ENT-L-PSS-1YR	NS352C-ENT-L-PSS-1YR		Annual Maintenance PSS (NS352C-ENT-L)	\$2,000	Each	10%	\$1,800	Other	F1
NS352-C-RYLT-PSS-1YR	NS352-C-RYLT-PSS-1YR		Annual Maintenance PSS (NS352-C-RYLT)	\$0	Each	10%	\$0	Other	F1
NS352C-UNIX-L-PSS-1YR	NS352C-UNIX-L-PSS-1YR		Annual Maintenance PSS (NS352C-UNIX-L)	\$1,000	Each	10%	\$900	Other	F1
NS35ADM-PSS-1YR	NS35ADM-PSS-1YR		Annual Maintenance PSS (NS35ADM)	\$3,364	Each	10%	\$3,028	Other	F1
NS35CAV-PSS-1YR	NS35CAV-PSS-1YR		Annual Maintenance PSS (NS35CAV)	\$1,580	Each	10%	\$1,422	Other	F1
NS40-AUXC-FD-PSS-1YR	NS40-AUXC-FD-PSS-1YR		Annual Maintenance PSS (NS40-AUXC-FD)	\$1,200	Each	10%	\$1,080	Other	F1
NS40-AUXC-PSS-1YR	NS40-AUXC-PSS-1YR		Annual Maintenance PSS (NS40-AUXC)	\$1,200	Each	10%	\$1,080	Other	F1
NS40-AUXDC-FD-PSS-1YR	NS40-AUXDC-FD-PSS-1YR		Annual Maintenance PSS (NS40-AUXDC-FD)	\$1,370	Each	10%	\$1,233	Other	F1
NS40-AUXFB-CR-PSS-1YR	NS40-AUXFB-CR-PSS-1YR		Annual Maintenance PSS (NS40-AUXFB-CR)	\$1,200	Each	10%	\$1,080	Other	F1
NS40-AUX-FD-PSS-1YR	NS40-AUX-FD-PSS-1YR		Annual Maintenance PSS (NS40-AUX-FD)	\$1,200	Each	10%	\$1,080	Other	F1
NS40-AUXF-PSS-1YR	NS40-AUXF-PSS-1YR		Annual Maintenance PSS (NS40-AUXF)	\$1,200	Each	10%	\$1,080	Other	F1
NS40-AUX-PSS-1YR	NS40-AUX-PSS-1YR		Annual Maintenance PSS (NS40-AUX)	\$1,200	Each	10%	\$1,080	Other	F1
NS40-CAVA2-L-PSS-1YR	NS40-CAVA2-L-PSS-1YR		Annual Maintenance PSS (NS40-CAVA2-L)	\$400	Each	10%	\$360	Other	F1
NS40-CAVA-L-PSS-1YR	NS40-CAVA-L-PSS-1YR		Annual Maintenance PSS (NS40-CAVA-L)	\$400	Each	10%	\$360	Other	F1
NS40-CEE2-L-PSS-1YR	NS40-CEE2-L-PSS-1YR		Annual Maintenance PSS (NS40-CEE2-L)	\$400	Each	10%	\$360	Other	F1
NS40-CEE-L-PSS-1YR	NS40-CEE-L-PSS-1YR		Annual Maintenance PSS (NS40-CEE-L)	\$400	Each	10%	\$360	Other	F1
NS40-CI-EN-L-PSS-1YR	NS40-CI-EN-L-PSS-1YR		Annual Maintenance PSS (NS40-CI-EN-L)	\$2,400	Each	10%	\$2,160	Other	F1
NS40-CSB-FD-PSS-1YR	NS40-CSB-FD-PSS-1YR		Annual Maintenance PSS (NS40-CSB-FD)	\$564	Each	10%	\$508	Other	F1
NS40-CSB-PSS-1YR	NS40-CSB-PSS-1YR		Annual Maintenance PSS (NS40-CSB)	\$564	Each	10%	\$508	Other	F1
NS40-CS-DC-FD-PSS-1YR	NS40-CS-DC-FD-PSS-1YR		Annual Maintenance PSS (NS40-CS-DC-FD)	\$644	Each	10%	\$580	Other	F1
NS40-CS-FD-PSS-1YR	NS40-CS-FD-PSS-1YR		Annual Maintenance PSS (NS40-CS-FD)	\$799	Each	10%	\$719	Other	F1
NS40-CS-PSS-1YR	NS40-CS-PSS-1YR		Annual Maintenance PSS (NS40-CS)	\$799	Each	10%	\$719	Other	F1
NS40-FCOPT-L-PSS-1YR	NS40-FCOPT-L-PSS-1YR		Annual Maintenance PSS (NS40-FCOPT-L)	\$1,640	Each	10%	\$1,476	Other	F1
NS40-FCOPT-UL-PSS-1YR	NS40-FCOPT-UL-PSS-1YR		Annual Maintenance PSS (NS40-FCOPT-UL)	\$1,640	Each	10%	\$1,476	Other	F1
NS40F-CSB-FD-PSS-1YR	NS40F-CSB-FD-PSS-1YR		Annual Maintenance PSS (NS40F-CSB-FD)	\$564	Each	10%	\$508	Other	F1
NS40F-CSB-PSS-1YR	NS40F-CSB-PSS-1YR		Annual Maintenance PSS (NS40F-CSB)	\$564	Each	10%	\$508	Other	F1
NS40F-CS-FD-PSS-1YR	NS40F-CS-FD-PSS-1YR		Annual Maintenance PSS (NS40F-CS-FD)	\$799	Each	10%	\$719	Other	F1
NS40F-CS-PSS-1YR	NS40F-CS-PSS-1YR		Annual Maintenance PSS (NS40F-CS)	\$799	Each	10%	\$719	Other	F1
NS40-FLR-L-PSS-1YR	NS40-FLR-L-PSS-1YR		Annual Maintenance PSS (NS40-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
NS40G-FLR-L-PSS-1YR	NS40G-FLR-L-PSS-1YR		Annual Maintenance PSS (NS40G-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
NS40-ISCSI-L-PSS-1YR	NS40-ISCSI-L-PSS-1YR		Annual Maintenance PSS (NS40-ISCSI-L)	\$2,500	Each	10%	\$2,250	Other	F1
NS40-NF-EN-L-PSS-1YR	NS40-NF-EN-L-PSS-1YR		Annual Maintenance PSS (NS40-NF-EN-L)	\$650	Each	10%	\$585	Other	F1
NS40-NS40FC-U-PSS-1YR	NS40-NS40FC-U-PSS-1YR		Annual Maintenance PSS (NS40-NS40FC-U)	\$1,620	Each	10%	\$1,458	Other	F1
NS40-REP-L-PSS-1YR	NS40-REP-L-PSS-1YR		Annual Maintenance PSS (NS40-REP-L)	\$2,500	Each	10%	\$2,250	Other	F1
NS40-REP-L-U-PSS-1YR	NS40-REP-L-U-PSS-1YR		Annual Maintenance PSS (NS40-REP-L-U)	\$2,500	Each	10%	\$2,250	Other	F1
NS40-REPV2-L-PSS-1YR	NS40-REPV2-L-PSS-1YR		Annual Maintenance PSS (NS40-REPV2-L)	\$3,750	Each	10%	\$3,375	Other	F1
NS40-REPV2-LU-PSS-1YR	NS40-REPV2-LU-PSS-1YR		Annual Maintenance PSS (NS40-REPV2-LU)	\$3,750	Each	10%	\$3,375	Other	F1
NS4103001B-PSS-1YR	NS4103001B-PSS-1YR		Annual Maintenance PSS (NS4103001B)	\$241	Each	10%	\$217	Other	F1
NS4103001BTU-PSS-1YR	NS4103001BTU-PSS-1YR		Annual Maintenance PSS (NS4103001BTU)	\$261	Each	10%	\$235	Other	F1
NS4103001BU-PSS-1YR	NS4103001BU-PSS-1YR		Annual Maintenance PSS (NS4103001BU)	\$261	Each	10%	\$235	Other	F1
NS4103001C-PSS-1YR	NS4103001C-PSS-1YR		Annual Maintenance PSS (NS4103001C)	\$241	Each	10%	\$217	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS4103001CTU-PSS-1YR	NS4103001CTU-PSS-1YR	Annual Maintenance PSS (NS4103001CTU)		\$261	Each	10%	\$235	Other	F1
NS4103001CU-PSS-1YR	NS4103001CU-PSS-1YR	Annual Maintenance PSS (NS4103001CU)		\$261	Each	10%	\$235	Other	F1
NS4104501B-PSS-1YR	NS4104501B-PSS-1YR	Annual Maintenance PSS (NS4104501B)		\$344	Each	10%	\$310	Other	F1
NS4104501BTU-PSS-1YR	NS4104501BTU-PSS-1YR	Annual Maintenance PSS (NS4104501BTU)		\$372	Each	10%	\$335	Other	F1
NS4104501BU-PSS-1YR	NS4104501BU-PSS-1YR	Annual Maintenance PSS (NS4104501BU)		\$372	Each	10%	\$335	Other	F1
NS4104501C-PSS-1YR	NS4104501C-PSS-1YR	Annual Maintenance PSS (NS4104501C)		\$344	Each	10%	\$310	Other	F1
NS4104501CTU-PSS-1YR	NS4104501CTU-PSS-1YR	Annual Maintenance PSS (NS4104501CTU)		\$372	Each	10%	\$335	Other	F1
NS4104501CU-PSS-1YR	NS4104501CU-PSS-1YR	Annual Maintenance PSS (NS4104501CU)		\$372	Each	10%	\$335	Other	F1
NS4106001B-PSS-1YR	NS4106001B-PSS-1YR	Annual Maintenance PSS (NS4106001B)		\$419	Each	10%	\$377	Other	F1
NS4106001BTU-PSS-1YR	NS4106001BTU-PSS-1YR	Annual Maintenance PSS (NS4106001BTU)		\$452	Each	10%	\$407	Other	F1
NS4106001BU-PSS-1YR	NS4106001BU-PSS-1YR	Annual Maintenance PSS (NS4106001BU)		\$452	Each	10%	\$407	Other	F1
NS4106001C-PSS-1YR	NS4106001C-PSS-1YR	Annual Maintenance PSS (NS4106001C)		\$419	Each	10%	\$377	Other	F1
NS4106001CTU-PSS-1YR	NS4106001CTU-PSS-1YR	Annual Maintenance PSS (NS4106001CTU)		\$452	Each	10%	\$407	Other	F1
NS4106001CU-PSS-1YR	NS4106001CU-PSS-1YR	Annual Maintenance PSS (NS4106001CU)		\$452	Each	10%	\$407	Other	F1
NS41-2-CI-U-L-PSS-1YR	NS41-2-CI-U-L-PSS-1YR	Annual Maintenance PSS (NS41-2-CI-U-L)		\$650	Each	10%	\$585	Other	F1
NS41-2-EN-U-PSS-1YR	NS41-2-EN-U-PSS-1YR	Annual Maintenance PSS (NS41-2-EN-U)		\$1,560	Each	10%	\$1,404	Other	F1
NS41-2-NF-U-PSS-1YR	NS41-2-NF-U-PSS-1YR	Annual Maintenance PSS (NS41-2-NF-U)		\$1,040	Each	10%	\$936	Other	F1
NS41-42-A-U-PSS-1YR	NS41-42-A-U-PSS-1YR	Annual Maintenance PSS (NS41-42-A-U)		\$2,515	Each	10%	\$2,264	Other	F1
NS41-42-B-U-PSS-1YR	NS41-42-B-U-PSS-1YR	Annual Maintenance PSS (NS41-42-B-U)		\$2,515	Each	10%	\$2,264	Other	F1
NS41C-A-FD-PSS-1YR	NS41C-A-FD-PSS-1YR	Annual Maintenance PSS (NS41C-A-FD)		\$1,200	Each	10%	\$1,080	Other	F1
NS41C-A-PSS-1YR	NS41C-A-PSS-1YR	Annual Maintenance PSS (NS41C-A)		\$1,200	Each	10%	\$1,080	Other	F1
NS41C-B-FD-PSS-1YR	NS41C-B-FD-PSS-1YR	Annual Maintenance PSS (NS41C-B-FD)		\$1,200	Each	10%	\$1,080	Other	F1
NS41C-B-PSS-1YR	NS41C-B-PSS-1YR	Annual Maintenance PSS (NS41C-B)		\$1,200	Each	10%	\$1,080	Other	F1
NS41C-CIFS-L-PSS-1YR	NS41C-CIFS-L-PSS-1YR	Annual Maintenance PSS (NS41C-CIFS-L)		\$650	Each	10%	\$585	Other	F1
NS41C-DC-A-FD-PSS-1YR	NS41C-DC-A-FD-PSS-1YR	Annual Maintenance PSS (NS41C-DC-A-FD)		\$1,368	Each	10%	\$1,231	Other	F1
NS41C-DC-B-FD-PSS-1YR	NS41C-DC-B-FD-PSS-1YR	Annual Maintenance PSS (NS41C-DC-B-FD)		\$1,368	Each	10%	\$1,231	Other	F1
NS41C-ENT-L-PSS-1YR	NS41C-ENT-L-PSS-1YR	Annual Maintenance PSS (NS41C-ENT-L)		\$2,890	Each	10%	\$2,601	Other	F1
NS41C-UNIX-L-PSS-1YR	NS41C-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS41C-UNIX-L)		\$2,400	Each	10%	\$2,160	Other	F1
NS41F-A-FD-PSS-1YR	NS41F-A-FD-PSS-1YR	Annual Maintenance PSS (NS41F-A-FD)		\$1,200	Each	10%	\$1,080	Other	F1
NS41F-A-PSS-1YR	NS41F-A-PSS-1YR	Annual Maintenance PSS (NS41F-A)		\$1,200	Each	10%	\$1,080	Other	F1
NS41F-B-FD-PSS-1YR	NS41F-B-FD-PSS-1YR	Annual Maintenance PSS (NS41F-B-FD)		\$1,200	Each	10%	\$1,080	Other	F1
NS41F-B-PSS-1YR	NS41F-B-PSS-1YR	Annual Maintenance PSS (NS41F-B)		\$1,200	Each	10%	\$1,080	Other	F1
NS41G-42G-A-U-PSS-1YR	NS41G-42G-A-U-PSS-1YR	Annual Maintenance PSS (NS41G-42G-A-U)		\$2,515	Each	10%	\$2,264	Other	F1
NS41G-42G-B-U-PSS-1YR	NS41G-42G-B-U-PSS-1YR	Annual Maintenance PSS (NS41G-42G-B-U)		\$2,515	Each	10%	\$2,264	Other	F1
NS41G-A-FD-PSS-1YR	NS41G-A-FD-PSS-1YR	Annual Maintenance PSS (NS41G-A-FD)		\$3,042	Each	10%	\$2,738	Other	F1
NS41G-A-PSS-1YR	NS41G-A-PSS-1YR	Annual Maintenance PSS (NS41G-A)		\$3,042	Each	10%	\$2,738	Other	F1
NS41G-B-FD-PSS-1YR	NS41G-B-FD-PSS-1YR	Annual Maintenance PSS (NS41G-B-FD)		\$3,042	Each	10%	\$2,738	Other	F1
NS41G-B-PSS-1YR	NS41G-B-PSS-1YR	Annual Maintenance PSS (NS41G-B)		\$3,042	Each	10%	\$2,738	Other	F1
NS41G-CIFS-L-PSS-1YR	NS41G-CIFS-L-PSS-1YR	Annual Maintenance PSS (NS41G-CIFS-L)		\$650	Each	10%	\$585	Other	F1
NS41G-DC-A-FD-PSS-1YR	NS41G-DC-A-FD-PSS-1YR	Annual Maintenance PSS (NS41G-DC-A-FD)		\$3,468	Each	10%	\$3,121	Other	F1
NS41G-DC-B-FD-PSS-1YR	NS41G-DC-B-FD-PSS-1YR	Annual Maintenance PSS (NS41G-DC-B-FD)		\$3,468	Each	10%	\$3,121	Other	F1
NS41G-ENT-L-PSS-1YR	NS41G-ENT-L-PSS-1YR	Annual Maintenance PSS (NS41G-ENT-L)		\$2,890	Each	10%	\$2,601	Other	F1
NS41G-UNIX-L-PSS-1YR	NS41G-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS41G-UNIX-L)		\$2,400	Each	10%	\$2,160	Other	F1
NS42C-A-FD-PSS-1YR	NS42C-A-FD-PSS-1YR	Annual Maintenance PSS (NS42C-A-FD)		\$3,528	Each	10%	\$3,175	Other	F1
NS42C-A-PSS-1YR	NS42C-A-PSS-1YR	Annual Maintenance PSS (NS42C-A)		\$3,528	Each	10%	\$3,175	Other	F1
NS42C-B-FD-PSS-1YR	NS42C-B-FD-PSS-1YR	Annual Maintenance PSS (NS42C-B-FD)		\$3,528	Each	10%	\$3,175	Other	F1
NS42C-B-PSS-1YR	NS42C-B-PSS-1YR	Annual Maintenance PSS (NS42C-B)		\$3,528	Each	10%	\$3,175	Other	F1
NS42C-CIFS-L-PSS-1YR	NS42C-CIFS-L-PSS-1YR	Annual Maintenance PSS (NS42C-CIFS-L)		\$1,300	Each	10%	\$1,170	Other	F1
NS42C-DC-A-FD-PSS-1YR	NS42C-DC-A-FD-PSS-1YR	Annual Maintenance PSS (NS42C-DC-A-FD)		\$4,022	Each	10%	\$3,620	Other	F1
NS42C-DC-B-FD-PSS-1YR	NS42C-DC-B-FD-PSS-1YR	Annual Maintenance PSS (NS42C-DC-B-FD)		\$4,022	Each	10%	\$3,620	Other	F1
NS42C-ENT-L-PSS-1YR	NS42C-ENT-L-PSS-1YR	Annual Maintenance PSS (NS42C-ENT-L)		\$4,450	Each	10%	\$4,005	Other	F1
NS42C-UNIX-L-PSS-1YR	NS42C-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS42C-UNIX-L)		\$3,440	Each	10%	\$3,096	Other	F1
NS42F-A-FD-PSS-1YR	NS42F-A-FD-PSS-1YR	Annual Maintenance PSS (NS42F-A-FD)		\$3,528	Each	10%	\$3,175	Other	F1
NS42F-A-PSS-1YR	NS42F-A-PSS-1YR	Annual Maintenance PSS (NS42F-A)		\$3,528	Each	10%	\$3,175	Other	F1
NS42F-B-FD-PSS-1YR	NS42F-B-FD-PSS-1YR	Annual Maintenance PSS (NS42F-B-FD)		\$3,528	Each	10%	\$3,175	Other	F1
NS42F-B-PSS-1YR	NS42F-B-PSS-1YR	Annual Maintenance PSS (NS42F-B)		\$3,528	Each	10%	\$3,175	Other	F1
NS42G-A-FD-PSS-1YR	NS42G-A-FD-PSS-1YR	Annual Maintenance PSS (NS42G-A-FD)		\$4,584	Each	10%	\$4,126	Other	F1
NS42G-A-PSS-1YR	NS42G-A-PSS-1YR	Annual Maintenance PSS (NS42G-A)		\$4,584	Each	10%	\$4,126	Other	F1
NS42G-B-FD-PSS-1YR	NS42G-B-FD-PSS-1YR	Annual Maintenance PSS (NS42G-B-FD)		\$4,584	Each	10%	\$4,126	Other	F1
NS42G-B-PSS-1YR	NS42G-B-PSS-1YR	Annual Maintenance PSS (NS42G-B)		\$4,584	Each	10%	\$4,126	Other	F1
NS42G-CIFS-L-PSS-1YR	NS42G-CIFS-L-PSS-1YR	Annual Maintenance PSS (NS42G-CIFS-L)		\$1,300	Each	10%	\$1,170	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS42G-DC-A-FD-PSS-1YR	NS42G-DC-A-FD-PSS-1YR	Annual Maintenance PSS (NS42G-DC-A-FD)	Annual Maintenance PSS (NS42G-DC-A-FD)	\$5,226	Each	10%	\$4,703	Other	F1
NS42G-DC-B-FD-PSS-1YR	NS42G-DC-B-FD-PSS-1YR	Annual Maintenance PSS (NS42G-DC-B-FD)	Annual Maintenance PSS (NS42G-DC-B-FD)	\$5,226	Each	10%	\$4,703	Other	F1
NS42G-ENT-L-PSS-1YR	NS42G-ENT-L-PSS-1YR	Annual Maintenance PSS (NS42G-ENT-L)	Annual Maintenance PSS (NS42G-ENT-L)	\$4,450	Each	10%	\$4,005	Other	F1
NS42G-UNIX-L-PSS-1YR	NS42G-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS42G-UNIX-L)	Annual Maintenance PSS (NS42G-UNIX-L)	\$3,440	Each	10%	\$3,096	Other	F1
NS42U-DAEPAIR-PSS-1YR	NS42U-DAEPAIR-PSS-1YR	Annual Maintenance PSS (NS42U-DAEPAIR)	Annual Maintenance PSS (NS42U-DAEPAIR)	\$2,006	Each	10%	\$1,805	Other	F1
NS4-4PDAE-PSS-1YR	NS4-4PDAE-PSS-1YR	Annual Maintenance PSS (NS4-4PDAE)	Annual Maintenance PSS (NS4-4PDAE)	\$1,003	Each	10%	\$903	Other	F1
NS480-4PDAE-F-PSS-1YR	NS480-4PDAE-F-PSS-1YR	Annual Maintenance PSS (NS480-4PDAE-F)	Annual Maintenance PSS (NS480-4PDAE-F)	\$1,003	Each	10%	\$903	Other	F1
NS480-4PDAE-PSS-1YR	NS480-4PDAE-PSS-1YR	Annual Maintenance PSS (NS480-4PDAE)	Annual Maintenance PSS (NS480-4PDAE)	\$1,003	Each	10%	\$903	Other	F1
NS480A-2-4-U-PSS-1YR	NS480A-2-4-U-PSS-1YR	Annual Maintenance PSS (NS480A-2-4-U)	Annual Maintenance PSS (NS480A-2-4-U)	\$5,497	Each	10%	\$5,848	Other	F1
NS480-AUX-CR-PSS-1YR	NS480-AUX-CR-PSS-1YR	Annual Maintenance PSS (NS480-AUX-CR)	Annual Maintenance PSS (NS480-AUX-CR)	\$3,388	Each	10%	\$3,049	Other	F1
NS480-AUXI-CR-PSS-1YR	NS480-AUXI-CR-PSS-1YR	Annual Maintenance PSS (NS480-AUXI-CR)	Annual Maintenance PSS (NS480-AUXI-CR)	\$4,582	Each	10%	\$4,123	Other	F1
NS480-AUX-PSS-1YR	NS480-AUX-PSS-1YR	Annual Maintenance PSS (NS480-AUX)	Annual Maintenance PSS (NS480-AUX)	\$3,388	Each	10%	\$3,049	Other	F1
NS480-AUX-U-PSS-1YR	NS480-AUX-U-PSS-1YR	Annual Maintenance PSS (NS480-AUX-U)	Annual Maintenance PSS (NS480-AUX-U)	\$1,688	Each	10%	\$1,519	Other	F1
NS480B-2-4-U-PSS-1YR	NS480B-2-4-U-PSS-1YR	Annual Maintenance PSS (NS480B-2-4-U)	Annual Maintenance PSS (NS480B-2-4-U)	\$6,497	Each	10%	\$5,848	Other	F1
NS480C-2-4-U-PSS-1YR	NS480C-2-4-U-PSS-1YR	Annual Maintenance PSS (NS480C-2-4-U)	Annual Maintenance PSS (NS480C-2-4-U)	\$9,149	Each	10%	\$8,234	Other	F1
NS480-CEE2-L-PSS-1YR	NS480-CEE2-L-PSS-1YR	Annual Maintenance PSS (NS480-CEE2-L)	Annual Maintenance PSS (NS480-CEE2-L)	\$400	Each	10%	\$360	Other	F1
NS480-CEE-L-PSS-1YR	NS480-CEE-L-PSS-1YR	Annual Maintenance PSS (NS480-CEE-L)	Annual Maintenance PSS (NS480-CEE-L)	\$400	Each	10%	\$360	Other	F1
NS480-CIFS-L-PSS-1YR	NS480-CIFS-L-PSS-1YR	Annual Maintenance PSS (NS480-CIFS-L)	Annual Maintenance PSS (NS480-CIFS-L)	\$1,300	Each	10%	\$1,170	Other	F1
NS480-CIFS-UL-PSS-1YR	NS480-CIFS-UL-PSS-1YR	Annual Maintenance PSS (NS480-CIFS-UL)	Annual Maintenance PSS (NS480-CIFS-UL)	\$1,300	Each	10%	\$1,170	Other	F1
NS480-CIU-PSS-1YR	NS480-CIU-PSS-1YR	Annual Maintenance PSS (NS480-CIU)	Annual Maintenance PSS (NS480-CIU)	\$780	Each	10%	\$702	Other	F1
NS480-CS-FD-PSS-1YR	NS480-CS-FD-PSS-1YR	Annual Maintenance PSS (NS480-CS-FD)	Annual Maintenance PSS (NS480-CS-FD)	\$719	Each	10%	\$647	Other	F1
NS480-CS-PSS-1YR	NS480-CS-PSS-1YR	Annual Maintenance PSS (NS480-CS)	Annual Maintenance PSS (NS480-CS)	\$611	Each	10%	\$550	Other	F1
NS480DAE-CR-PSS-1YR	NS480DAE-CR-PSS-1YR	Annual Maintenance PSS (NS480DAE-CR)	Annual Maintenance PSS (NS480DAE-CR)	\$1,003	Each	10%	\$903	Other	F1
NS480-FASTVE-PSS-1YR	NS480-FASTVE-PSS-1YR	Annual Maintenance PSS (NS480-FASTVE)	Annual Maintenance PSS (NS480-FASTVE)	\$6,300	Each	10%	\$5,670	Other	F1
NS480-FC-IS-PSS-1YR	NS480-FC-IS-PSS-1YR	Annual Maintenance PSS (NS480-FC-IS)	Annual Maintenance PSS (NS480-FC-IS)	\$1,190	Each	10%	\$1,071	Other	F1
NS480-FCOPT-L-PSS-1YR	NS480-FCOPT-L-PSS-1YR	Annual Maintenance PSS (NS480-FCOPT-L)	Annual Maintenance PSS (NS480-FCOPT-L)	\$2,340	Each	10%	\$2,106	Other	F1
NS480-FCOPTUL-PSS-1YR	NS480-FCOPTUL-PSS-1YR	Annual Maintenance PSS (NS480-FCOPTUL)	Annual Maintenance PSS (NS480-FCOPTUL)	\$2,340	Each	10%	\$2,106	Other	F1
NS480-FLR-L-PSS-1YR	NS480-FLR-L-PSS-1YR	Annual Maintenance PSS (NS480-FLR-L)	Annual Maintenance PSS (NS480-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
NS480-ISCSI-L-PSS-1YR	NS480-ISCSI-L-PSS-1YR	Annual Maintenance PSS (NS480-ISCSI-L)	Annual Maintenance PSS (NS480-ISCSI-L)	\$2,500	Each	10%	\$2,250	Other	F1
NS480-ISU-PSS-1YR	NS480-ISU-PSS-1YR	Annual Maintenance PSS (NS480-ISU)	Annual Maintenance PSS (NS480-ISU)	\$1,500	Each	10%	\$1,350	Other	F1
NS480-NAS-FC-PSS-1YR	NS480-NAS-FC-PSS-1YR	Annual Maintenance PSS (NS480-NAS-FC)	Annual Maintenance PSS (NS480-NAS-FC)	\$1,190	Each	10%	\$1,071	Other	F1
NS480-NAS-MIS-PSS-1YR	NS480-NAS-MIS-PSS-1YR	Annual Maintenance PSS (NS480-NAS-MIS)	Annual Maintenance PSS (NS480-NAS-MIS)	\$3,570	Each	10%	\$3,213	Other	F1
NS480-NBOPT-L-PSS-1YR	NS480-NBOPT-L-PSS-1YR	Annual Maintenance PSS (NS480-NBOPT-L)	Annual Maintenance PSS (NS480-NBOPT-L)	\$2,340	Each	10%	\$2,106	Other	F1
NS480-NBOPTUL-PSS-1YR	NS480-NBOPTUL-PSS-1YR	Annual Maintenance PSS (NS480-NBOPTUL)	Annual Maintenance PSS (NS480-NBOPTUL)	\$2,340	Each	10%	\$2,106	Other	F1
NS480-NBOPU-PSS-1YR	NS480-NBOPU-PSS-1YR	Annual Maintenance PSS (NS480-NBOPU)	Annual Maintenance PSS (NS480-NBOPU)	\$1,404	Each	10%	\$1,264	Other	F1
NS480-NFS-UL-PSS-1YR	NS480-NFS-UL-PSS-1YR	Annual Maintenance PSS (NS480-NFS-UL)	Annual Maintenance PSS (NS480-NFS-UL)	\$3,440	Each	10%	\$3,096	Other	F1
NS480-NFU-PSS-1YR	NS480-NFU-PSS-1YR	Annual Maintenance PSS (NS480-NFU)	Annual Maintenance PSS (NS480-NFU)	\$2,064	Each	10%	\$1,858	Other	F1
NS480-REP2U-PSS-1YR	NS480-REP2U-PSS-1YR	Annual Maintenance PSS (NS480-REP2U)	Annual Maintenance PSS (NS480-REP2U)	\$2,250	Each	10%	\$2,025	Other	F1
NS480-REP2-L-PSS-1YR	NS480-REP2-L-PSS-1YR	Annual Maintenance PSS (NS480-REP2-L)	Annual Maintenance PSS (NS480-REP2-L)	\$3,750	Each	10%	\$3,375	Other	F1
NS480-REP2LU-PSS-1YR	NS480-REP2LU-PSS-1YR	Annual Maintenance PSS (NS480-REP2LU)	Annual Maintenance PSS (NS480-REP2LU)	\$3,750	Each	10%	\$3,375	Other	F1
NS480-RPU-PSS-1YR	NS480-RPU-PSS-1YR	Annual Maintenance PSS (NS480-RPU)	Annual Maintenance PSS (NS480-RPU)	\$4,800	Each	10%	\$4,320	Other	F1
NS480-UNIX-L-PSS-1YR	NS480-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS480-UNIX-L)	Annual Maintenance PSS (NS480-UNIX-L)	\$3,440	Each	10%	\$3,096	Other	F1
NS4824-A-FD-PSS-1YR	NS4824-A-FD-PSS-1YR	Annual Maintenance PSS (NS4824-A-FD)	Annual Maintenance PSS (NS4824-A-FD)	\$4,498	Each	10%	\$4,048	Other	F1
NS4824-A-PSS-1YR	NS4824-A-PSS-1YR	Annual Maintenance PSS (NS4824-A)	Annual Maintenance PSS (NS4824-A)	\$4,498	Each	10%	\$4,048	Other	F1
NS4824-B-FD-PSS-1YR	NS4824-B-FD-PSS-1YR	Annual Maintenance PSS (NS4824-B-FD)	Annual Maintenance PSS (NS4824-B-FD)	\$4,498	Each	10%	\$4,048	Other	F1
NS4824-B-PSS-1YR	NS4824-B-PSS-1YR	Annual Maintenance PSS (NS4824-B)	Annual Maintenance PSS (NS4824-B)	\$4,498	Each	10%	\$4,048	Other	F1
NS4824-C-FD-PSS-1YR	NS4824-C-FD-PSS-1YR	Annual Maintenance PSS (NS4824-C-FD)	Annual Maintenance PSS (NS4824-C-FD)	\$6,538	Each	10%	\$5,884	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS4824-C-PSS-1YR	NS4824-C-PSS-1YR	Annual Maintenance PSS (NS4824-C)		\$6,538	Each	10%	\$5,884	Other	F1
NS482-A-FD-PSS-1YR	NS482-A-FD-PSS-1YR	Annual Maintenance PSS (NS482-A-FD)		\$4,498	Each	10%	\$4,048	Other	F1
NS482-A-PSS-1YR	NS482-A-PSS-1YR	Annual Maintenance PSS (NS482-A)		\$4,498	Each	10%	\$4,048	Other	F1
NS482-B-FD-PSS-1YR	NS482-B-FD-PSS-1YR	Annual Maintenance PSS (NS482-B-FD)		\$4,498	Each	10%	\$4,048	Other	F1
NS482-B-PSS-1YR	NS482-B-PSS-1YR	Annual Maintenance PSS (NS482-B)		\$4,498	Each	10%	\$4,048	Other	F1
NS482-C-FD-PSS-1YR	NS482-C-FD-PSS-1YR	Annual Maintenance PSS (NS482-C-FD)		\$6,538	Each	10%	\$5,884	Other	F1
NS482-C-PSS-1YR	NS482-C-PSS-1YR	Annual Maintenance PSS (NS482-C)		\$6,538	Each	10%	\$5,884	Other	F1
NS484-A-FD-PSS-1YR	NS484-A-FD-PSS-1YR	Annual Maintenance PSS (NS484-A-FD)		\$4,498	Each	10%	\$4,048	Other	F1
NS484-A-PSS-1YR	NS484-A-PSS-1YR	Annual Maintenance PSS (NS484-A)		\$4,498	Each	10%	\$4,048	Other	F1
NS484-B-FD-PSS-1YR	NS484-B-FD-PSS-1YR	Annual Maintenance PSS (NS484-B-FD)		\$4,498	Each	10%	\$4,048	Other	F1
NS484-B-PSS-1YR	NS484-B-PSS-1YR	Annual Maintenance PSS (NS484-B)		\$4,498	Each	10%	\$4,048	Other	F1
NS484-C-FD-PSS-1YR	NS484-C-FD-PSS-1YR	Annual Maintenance PSS (NS484-C-FD)		\$6,538	Each	10%	\$5,884	Other	F1
NS484-C-PSS-1YR	NS484-C-PSS-1YR	Annual Maintenance PSS (NS484-C)		\$6,538	Each	10%	\$5,884	Other	F1
NS-4G10-300HS-PSS-1YR	NS-4G10-300HS-PSS-1YR	Annual Maintenance PSS (NS-4G10-300HS)		\$249	Each	10%	\$224	Other	F1
NS-4G10-300-PSS-1YR	NS-4G10-300-PSS-1YR	Annual Maintenance PSS (NS-4G10-300)		\$229	Each	10%	\$206	Other	F1
NS-4G10-300U-PSS-1YR	NS-4G10-300U-PSS-1YR	Annual Maintenance PSS (NS-4G10-300U)		\$260	Each	10%	\$234	Other	F1
NS-4G10-400HS-PSS-1YR	NS-4G10-400HS-PSS-1YR	Annual Maintenance PSS (NS-4G10-400HS)		\$315	Each	10%	\$283	Other	F1
NS-4G10-400-PSS-1YR	NS-4G10-400-PSS-1YR	Annual Maintenance PSS (NS-4G10-400)		\$315	Each	10%	\$283	Other	F1
NS-4G10-400U-PSS-1YR	NS-4G10-400U-PSS-1YR	Annual Maintenance PSS (NS-4G10-400U)		\$328	Each	10%	\$295	Other	F1
NS-4G10-450HS-PSS-1YR	NS-4G10-450HS-PSS-1YR	Annual Maintenance PSS (NS-4G10-450HS)		\$300	Each	10%	\$270	Other	F1
NS-4G10-450-PSS-1YR	NS-4G10-450-PSS-1YR	Annual Maintenance PSS (NS-4G10-450)		\$300	Each	10%	\$270	Other	F1
NS-4G10-450U-PSS-1YR	NS-4G10-450U-PSS-1YR	Annual Maintenance PSS (NS-4G10-450U)		\$313	Each	10%	\$281	Other	F1
NS-4G10-600HS-PSS-1YR	NS-4G10-600HS-PSS-1YR	Annual Maintenance PSS (NS-4G10-600HS)		\$367	Each	10%	\$330	Other	F1
NS-4G10-600-PSS-1YR	NS-4G10-600-PSS-1YR	Annual Maintenance PSS (NS-4G10-600)		\$367	Each	10%	\$330	Other	F1
NS-4G10-600U-PSS-1YR	NS-4G10-600U-PSS-1YR	Annual Maintenance PSS (NS-4G10-600U)		\$382	Each	10%	\$344	Other	F1
NS4G10S-600TU-PSS-1YR	NS4G10S-600TU-PSS-1YR	Annual Maintenance PSS (NS4G10S-600TU)		\$382	Each	10%	\$344	Other	F1
NS-4G10S-600U-PSS-1YR	NS-4G10S-600U-PSS-1YR	Annual Maintenance PSS (NS-4G10S-600U)		\$382	Each	10%	\$344	Other	F1
NS-4G15-146HS-PSS-1YR	NS-4G15-146HS-PSS-1YR	Annual Maintenance PSS (NS-4G15-146HS)		\$226	Each	10%	\$203	Other	F1
NS-4G15-146-PSS-1YR	NS-4G15-146-PSS-1YR	Annual Maintenance PSS (NS-4G15-146)		\$226	Each	10%	\$203	Other	F1
NS-4G15-146U-PSS-1YR	NS-4G15-146U-PSS-1YR	Annual Maintenance PSS (NS-4G15-146U)		\$236	Each	10%	\$212	Other	F1
NS-4G15-300HS-PSS-1YR	NS-4G15-300HS-PSS-1YR	Annual Maintenance PSS (NS-4G15-300HS)		\$286	Each	10%	\$257	Other	F1
NS-4G15-300-PSS-1YR	NS-4G15-300-PSS-1YR	Annual Maintenance PSS (NS-4G15-300)		\$286	Each	10%	\$257	Other	F1
NS-4G15-300TU-PSS-1YR	NS-4G15-300TU-PSS-1YR	Annual Maintenance PSS (NS-4G15-300TU)		\$282	Each	10%	\$254	Other	F1
NS-4G15-300U-PSS-1YR	NS-4G15-300U-PSS-1YR	Annual Maintenance PSS (NS-4G15-300U)		\$282	Each	10%	\$254	Other	F1
NS-4G15-450HS-PSS-1YR	NS-4G15-450HS-PSS-1YR	Annual Maintenance PSS (NS-4G15-450HS)		\$378	Each	10%	\$340	Other	F1
NS-4G15-450-PSS-1YR	NS-4G15-450-PSS-1YR	Annual Maintenance PSS (NS-4G15-450)		\$378	Each	10%	\$340	Other	F1
NS-4G15-450TU-PSS-1YR	NS-4G15-450TU-PSS-1YR	Annual Maintenance PSS (NS-4G15-450TU)		\$374	Each	10%	\$337	Other	F1
NS-4G15-450U-PSS-1YR	NS-4G15-450U-PSS-1YR	Annual Maintenance PSS (NS-4G15-450U)		\$374	Each	10%	\$337	Other	F1
NS-4G15-600HS-PSS-1YR	NS-4G15-600HS-PSS-1YR	Annual Maintenance PSS (NS-4G15-600HS)		\$468	Each	10%	\$422	Other	F1
NS-4G15-600-PSS-1YR	NS-4G15-600-PSS-1YR	Annual Maintenance PSS (NS-4G15-600)		\$468	Each	10%	\$422	Other	F1
NS-4G15-600TU-PSS-1YR	NS-4G15-600TU-PSS-1YR	Annual Maintenance PSS (NS-4G15-600TU)		\$463	Each	10%	\$417	Other	F1
NS-4G15-600U-PSS-1YR	NS-4G15-600U-PSS-1YR	Annual Maintenance PSS (NS-4G15-600U)		\$463	Each	10%	\$417	Other	F1
NS-4G15-73HS-PSS-1YR	NS-4G15-73HS-PSS-1YR	Annual Maintenance PSS (NS-4G15-73HS)		\$175	Each	10%	\$158	Other	F1
NS-4G15-73-PSS-1YR	NS-4G15-73-PSS-1YR	Annual Maintenance PSS (NS-4G15-73)		\$175	Each	10%	\$158	Other	F1
NS-4G15-73U-PSS-1YR	NS-4G15-73U-PSS-1YR	Annual Maintenance PSS (NS-4G15-73U)		\$182	Each	10%	\$164	Other	F1
NS4-LP010-15-PSS-1YR	NS4-LP010-15-PSS-1YR	Annual Maintenance PSS (NS4-LP010-15)		\$4,423	Each	10%	\$3,980	Other	F1
NS4-LP010-15U-PSS-1YR	NS4-LP010-15U-PSS-1YR	Annual Maintenance PSS (NS4-LP010-15U)		\$5,640	Each	10%	\$5,076	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS-4PDAE-40FD-PSS-1YR	NS-4PDAE-40FD-PSS-1YR	Annual Maintenance PSS (NS-4PDAE-40FD)	Annual Maintenance PSS (NS-4PDAE-40FD)	\$708	Each	10%	\$637	Other	F1
NS-4PDAE-40-PSS-1YR	NS-4PDAE-40-PSS-1YR	Annual Maintenance PSS (NS-4PDAE-40)	Annual Maintenance PSS (NS-4PDAE-40)	\$708	Each	10%	\$637	Other	F1
NS-4PDAE-80FD-PSS-1YR	NS-4PDAE-80FD-PSS-1YR	Annual Maintenance PSS (NS-4PDAE-80FD)	Annual Maintenance PSS (NS-4PDAE-80FD)	\$708	Each	10%	\$637	Other	F1
NS-4PDAE-80-PSS-1YR	NS-4PDAE-80-PSS-1YR	Annual Maintenance PSS (NS-4PDAE-80)	Annual Maintenance PSS (NS-4PDAE-80)	\$708	Each	10%	\$637	Other	F1
NS-4PDAE-CR-PSS-1YR	NS-4PDAE-CR-PSS-1YR	Annual Maintenance PSS (NS-4PDAE-CR)	Annual Maintenance PSS (NS-4PDAE-CR)	\$708	Each	10%	\$637	Other	F1
NS-4PDAE-FD-PSS-1YR	NS-4PDAE-FD-PSS-1YR	Annual Maintenance PSS (NS-4PDAE-FD)	Annual Maintenance PSS (NS-4PDAE-FD)	\$1,003	Each	10%	\$903	Other	F1
NS-4PDAE-PSS-1YR	NS-4PDAE-PSS-1YR	Annual Maintenance PSS (NS-4PDAE)	Annual Maintenance PSS (NS-4PDAE)	\$1,003	Each	10%	\$903	Other	F1
NS500-CAVA2-L-PSS-1YR	NS500-CAVA2-L-PSS-1YR	Annual Maintenance PSS (NS500-CAVA2-L)	Annual Maintenance PSS (NS500-CAVA2-L)	\$400	Each	10%	\$360	Other	F1
NS500-CAVA-L-PSS-1YR	NS500-CAVA-L-PSS-1YR	Annual Maintenance PSS (NS500-CAVA-L)	Annual Maintenance PSS (NS500-CAVA-L)	\$400	Each	10%	\$360	Other	F1
NS500-CEE2-L-PSS-1YR	NS500-CEE2-L-PSS-1YR	Annual Maintenance PSS (NS500-CEE2-L)	Annual Maintenance PSS (NS500-CEE2-L)	\$400	Each	10%	\$360	Other	F1
NS500-CEE-L-PSS-1YR	NS500-CEE-L-PSS-1YR	Annual Maintenance PSS (NS500-CEE-L)	Annual Maintenance PSS (NS500-CEE-L)	\$400	Each	10%	\$360	Other	F1
NS500-CIFS-UL-PSS-1YR	NS500-CIFS-UL-PSS-1YR	Annual Maintenance PSS (NS500-CIFS-UL)	Annual Maintenance PSS (NS500-CIFS-UL)	\$2,500	Each	10%	\$2,250	Other	F1
NS500-REP2-LU-PSS-1YR	NS500-REP2-LU-PSS-1YR	Annual Maintenance PSS (NS500-REP2-LU)	Annual Maintenance PSS (NS500-REP2-LU)	\$2,500	Each	10%	\$2,250	Other	F1
NS500-REP-L-PSS-1YR	NS500-REP-L-PSS-1YR	Annual Maintenance PSS (NS500-REP-L)	Annual Maintenance PSS (NS500-REP-L)	\$2,500	Each	10%	\$2,250	Other	F1
NS500-UNIX-UL-PSS-1YR	NS500-UNIX-UL-PSS-1YR	Annual Maintenance PSS (NS500-UNIX-UL)	Annual Maintenance PSS (NS500-UNIX-UL)	\$1,560	Each	10%	\$1,404	Other	F1
NS501-501G-U-PSS-1YR	NS501-501G-U-PSS-1YR	Annual Maintenance PSS (NS501-501G-U)	Annual Maintenance PSS (NS501-501G-U)	\$6,000	Each	10%	\$5,400	Other	F1
NS501-502-UPG-PSS-1YR	NS501-502-UPG-PSS-1YR	Annual Maintenance PSS (NS501-502-UPG)	Annual Maintenance PSS (NS501-502-UPG)	\$3,024	Each	10%	\$2,722	Other	F1
NS501-701G-U-PSS-1YR	NS501-701G-U-PSS-1YR	Annual Maintenance PSS (NS501-701G-U)	Annual Maintenance PSS (NS501-701G-U)	\$8,904	Each	10%	\$8,014	Other	F1
NS501C-2-CIUL-PSS-1YR	NS501C-2-CIUL-PSS-1YR	Annual Maintenance PSS (NS501C-2-CIUL)	Annual Maintenance PSS (NS501C-2-CIUL)	\$1,300	Each	10%	\$1,170	Other	F1
NS501C-CIFS-L-PSS-1YR	NS501C-CIFS-L-PSS-1YR	Annual Maintenance PSS (NS501C-CIFS-L)	Annual Maintenance PSS (NS501C-CIFS-L)	\$1,200	Each	10%	\$1,080	Other	F1
NS501C-ENT-L-PSS-1YR	NS501C-ENT-L-PSS-1YR	Annual Maintenance PSS (NS501C-ENT-L)	Annual Maintenance PSS (NS501C-ENT-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS501C-UNIX-L-PSS-1YR	NS501C-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS501C-UNIX-L)	Annual Maintenance PSS (NS501C-UNIX-L)	\$3,440	Each	10%	\$3,096	Other	F1
NS501G-502G-U-PSS-1YR	NS501G-502G-U-PSS-1YR	Annual Maintenance PSS (NS501G-502G-U)	Annual Maintenance PSS (NS501G-502G-U)	\$2,262	Each	10%	\$2,036	Other	F1
NS501G-701G-U-PSS-1YR	NS501G-701G-U-PSS-1YR	Annual Maintenance PSS (NS501G-701G-U)	Annual Maintenance PSS (NS501G-701G-U)	\$3,876	Each	10%	\$3,488	Other	F1
NS501G-CIFS-L-PSS-1YR	NS501G-CIFS-L-PSS-1YR	Annual Maintenance PSS (NS501G-CIFS-L)	Annual Maintenance PSS (NS501G-CIFS-L)	\$2,500	Each	10%	\$2,250	Other	F1
NS501G-ENT-L-PSS-1YR	NS501G-ENT-L-PSS-1YR	Annual Maintenance PSS (NS501G-ENT-L)	Annual Maintenance PSS (NS501G-ENT-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS501G-UNIX-L-PSS-1YR	NS501G-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS501G-UNIX-L)	Annual Maintenance PSS (NS501G-UNIX-L)	\$3,440	Each	10%	\$3,096	Other	F1
NS502-502G-U-PSS-1YR	NS502-502G-U-PSS-1YR	Annual Maintenance PSS (NS502-502G-U)	Annual Maintenance PSS (NS502-502G-U)	\$6,000	Each	10%	\$5,400	Other	F1
NS502-702G-U-PSS-1YR	NS502-702G-U-PSS-1YR	Annual Maintenance PSS (NS502-702G-U)	Annual Maintenance PSS (NS502-702G-U)	\$8,904	Each	10%	\$8,014	Other	F1
NS502C-CIFS-L-PSS-1YR	NS502C-CIFS-L-PSS-1YR	Annual Maintenance PSS (NS502C-CIFS-L)	Annual Maintenance PSS (NS502C-CIFS-L)	\$2,500	Each	10%	\$2,250	Other	F1
NS502C-ENT-L-PSS-1YR	NS502C-ENT-L-PSS-1YR	Annual Maintenance PSS (NS502C-ENT-L)	Annual Maintenance PSS (NS502C-ENT-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS502C-UNIX-L-PSS-1YR	NS502C-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS502C-UNIX-L)	Annual Maintenance PSS (NS502C-UNIX-L)	\$3,440	Each	10%	\$3,096	Other	F1
NS502G-42G-U-PSS-1YR	NS502G-42G-U-PSS-1YR	Annual Maintenance PSS (NS502G-42G-U)	Annual Maintenance PSS (NS502G-42G-U)	\$4,584	Each	10%	\$4,126	Other	F1
NS502G-702G-U-PSS-1YR	NS502G-702G-U-PSS-1YR	Annual Maintenance PSS (NS502G-702G-U)	Annual Maintenance PSS (NS502G-702G-U)	\$7,020	Each	10%	\$6,318	Other	F1
NS502G-CIFS-L-PSS-1YR	NS502G-CIFS-L-PSS-1YR	Annual Maintenance PSS (NS502G-CIFS-L)	Annual Maintenance PSS (NS502G-CIFS-L)	\$2,500	Each	10%	\$2,250	Other	F1
NS502G-ENT-L-PSS-1YR	NS502G-ENT-L-PSS-1YR	Annual Maintenance PSS (NS502G-ENT-L)	Annual Maintenance PSS (NS502G-ENT-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS502G-UNIX-L-PSS-1YR	NS502G-UNIX-L-PSS-1YR	Annual Maintenance PSS (NS502G-UNIX-L)	Annual Maintenance PSS (NS502G-UNIX-L)	\$3,440	Each	10%	\$3,096	Other	F1
NS5-EXC2K-L-PSS-1YR	NS5-EXC2K-L-PSS-1YR	Annual Maintenance PSS (NS5-EXC2K-L)	Annual Maintenance PSS (NS5-EXC2K-L)	\$3,900	Each	10%	\$3,510	Other	F1
NS5-EXC2K-UL-PSS-1YR	NS5-EXC2K-UL-PSS-1YR	Annual Maintenance PSS (NS5-EXC2K-UL)	Annual Maintenance PSS (NS5-EXC2K-UL)	\$3,900	Each	10%	\$3,510	Other	F1
NS5-ISCSI-L-PSS-1YR	NS5-ISCSI-L-PSS-1YR	Annual Maintenance PSS (NS5-ISCSI-L)	Annual Maintenance PSS (NS5-ISCSI-L)	\$2,500	Each	10%	\$2,250	Other	F1
NS600-CIFS-UL-PSS-1YR	NS600-CIFS-UL-PSS-1YR	Annual Maintenance PSS (NS600-CIFS-UL)	Annual Maintenance PSS (NS600-CIFS-UL)	\$3,720	Each	10%	\$3,348	Other	F1
NS600-CM-L-PSS-1YR	NS600-CM-L-PSS-1YR	Annual Maintenance PSS (NS600-CM-L)	Annual Maintenance PSS (NS600-CM-L)	\$776	Each	10%	\$698	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS600-CM-L-U-PSS-1YR	NS600-CM-L-U-PSS-1YR		Annual Maintenance PSS (NS600-CM-L-U)	\$776	Each	10%	\$698	Other	F1
NS600-CNM-L-PSS-1YR	NS600-CNM-L-PSS-1YR		Annual Maintenance PSS (NS600-CNM-L)	\$1,860	Each	10%	\$1,674	Other	F1
NS600-CNM-L-U-PSS-1YR	NS600-CNM-L-U-PSS-1YR		Annual Maintenance PSS (NS600-CNM-L-U)	\$1,860	Each	10%	\$1,674	Other	F1
NS600-ENT-L-PSS-1YR	NS600-ENT-L-PSS-1YR		Annual Maintenance PSS (NS600-ENT-L)	\$7,440	Each	10%	\$6,696	Other	F1
NS600-REP-L-PSS-1YR	NS600-REP-L-PSS-1YR		Annual Maintenance PSS (NS600-REP-L)	\$3,720	Each	10%	\$3,348	Other	F1
NS600-REP-L-U-PSS-1YR	NS600-REP-L-U-PSS-1YR		Annual Maintenance PSS (NS600-REP-L-U)	\$3,720	Each	10%	\$3,348	Other	F1
NS600-UNIX-L-PSS-1YR	NS600-UNIX-L-PSS-1YR		Annual Maintenance PSS (NS600-UNIX-L)	\$5,280	Each	10%	\$4,752	Other	F1
NS600-UNIX-UL-PSS-1YR	NS600-UNIX-UL-PSS-1YR		Annual Maintenance PSS (NS600-UNIX-UL)	\$2,200	Each	10%	\$1,980	Other	F1
NS601-601G-U-PSS-1YR	NS601-601G-U-PSS-1YR		Annual Maintenance PSS (NS601-601G-U)	\$4,740	Each	10%	\$4,266	Other	F1
NS601-602-UPG-PSS-1YR	NS601-602-UPG-PSS-1YR		Annual Maintenance PSS (NS601-602-UPG)	\$2,424	Each	10%	\$2,182	Other	F1
NS601-701-UPG-PSS-1YR	NS601-701-UPG-PSS-1YR		Annual Maintenance PSS (NS601-701-UPG)	\$4,440	Each	10%	\$3,996	Other	F1
NS601G-602G-U-PSS-1YR	NS601G-602G-U-PSS-1YR		Annual Maintenance PSS (NS601G-602G-U)	\$2,424	Each	10%	\$2,182	Other	F1
NS601G-701G-U-PSS-1YR	NS601G-701G-U-PSS-1YR		Annual Maintenance PSS (NS601G-701G-U)	\$2,664	Each	10%	\$2,398	Other	F1
NS602-602G-U-PSS-1YR	NS602-602G-U-PSS-1YR		Annual Maintenance PSS (NS602-602G-U)	\$5,232	Each	10%	\$4,709	Other	F1
NS602-702-UPG-PSS-1YR	NS602-702-UPG-PSS-1YR		Annual Maintenance PSS (NS602-702-UPG)	\$7,536	Each	10%	\$6,782	Other	F1
NS602G-702G-U-PSS-1YR	NS602G-702G-U-PSS-1YR		Annual Maintenance PSS (NS602G-702G-U)	\$5,316	Each	10%	\$4,784	Other	F1
NS700-CEE2-L-PSS-1YR	NS700-CEE2-L-PSS-1YR		Annual Maintenance PSS (NS700-CEE2-L)	\$600	Each	10%	\$540	Other	F1
NS700-REP2-LU-PSS-1YR	NS700-REP2-LU-PSS-1YR		Annual Maintenance PSS (NS700-REP2-LU)	\$3,720	Each	10%	\$3,348	Other	F1
NS701-2-A-UPG-PSS-1YR	NS701-2-A-UPG-PSS-1YR		Annual Maintenance PSS (NS701-2-A-UPG)	\$4,494	Each	10%	\$4,045	Other	F1
NS701-701G-U-PSS-1YR	NS701-701G-U-PSS-1YR		Annual Maintenance PSS (NS701-701G-U)	\$7,224	Each	10%	\$6,502	Other	F1
NS701-702-UPG-PSS-1YR	NS701-702-UPG-PSS-1YR		Annual Maintenance PSS (NS701-702-UPG)	\$4,464	Each	10%	\$4,018	Other	F1
NS701-CA-U-PSS-1YR	NS701-CA-U-PSS-1YR		Annual Maintenance PSS (NS701-CA-U)	\$2,160	Each	10%	\$1,944	Other	F1
NS701G-2G-A-U-PSS-1YR	NS701G-2G-A-U-PSS-1YR		Annual Maintenance PSS (NS701G-2G-A-U)	\$4,092	Each	10%	\$3,683	Other	F1
NS701G-702G-U-PSS-1YR	NS701G-702G-U-PSS-1YR		Annual Maintenance PSS (NS701G-702G-U)	\$4,464	Each	10%	\$4,018	Other	F1
NS701G-GA-U-PSS-1YR	NS701G-GA-U-PSS-1YR		Annual Maintenance PSS (NS701G-GA-U)	\$3,144	Each	10%	\$2,830	Other	F1
NS702-702G-U-PSS-1YR	NS702-702G-U-PSS-1YR		Annual Maintenance PSS (NS702-702G-U)	\$7,716	Each	10%	\$6,944	Other	F1
NS702-CA-U-PSS-1YR	NS702-CA-U-PSS-1YR		Annual Maintenance PSS (NS702-CA-U)	\$5,616	Each	10%	\$5,054	Other	F1
NS702G-GA-U-PSS-1YR	NS702G-GA-U-PSS-1YR		Annual Maintenance PSS (NS702G-GA-U)	\$6,288	Each	10%	\$5,659	Other	F1
NS704C-CIFS-UL-PSS-1YR	NS704C-CIFS-UL-PSS-1YR		Annual Maintenance PSS (NS704C-CIFS-UL)	\$11,220	Each	10%	\$10,098	Other	F1
NS704-CIFS-UL-PSS-1YR	NS704-CIFS-UL-PSS-1YR		Annual Maintenance PSS (NS704-CIFS-UL)	\$7,440	Each	10%	\$6,696	Other	F1
NS704C-UNIX-UL-PSS-1YR	NS704C-UNIX-UL-PSS-1YR		Annual Maintenance PSS (NS704C-UNIX-UL)	\$6,540	Each	10%	\$5,886	Other	F1
NS704-ENT-UL-PSS-1YR	NS704-ENT-UL-PSS-1YR		Annual Maintenance PSS (NS704-ENT-UL)	\$14,880	Each	10%	\$13,392	Other	F1
NS704G-CIFS-UL-PSS-1YR	NS704G-CIFS-UL-PSS-1YR		Annual Maintenance PSS (NS704G-CIFS-UL)	\$11,220	Each	10%	\$10,098	Other	F1
NS704G-UNIX-UL-PSS-1YR	NS704G-UNIX-UL-PSS-1YR		Annual Maintenance PSS (NS704G-UNIX-UL)	\$6,540	Each	10%	\$5,886	Other	F1
NS704-UNIX-UL-PSS-1YR	NS704-UNIX-UL-PSS-1YR		Annual Maintenance PSS (NS704-UNIX-UL)	\$10,560	Each	10%	\$9,504	Other	F1
NS80-AUX-FC-PSS-1YR	NS80-AUX-FC-PSS-1YR		Annual Maintenance PSS (NS80-AUX-FC)	\$10,884	Each	10%	\$9,796	Other	F1
NS80-AUX-FD-PSS-1YR	NS80-AUX-FD-PSS-1YR		Annual Maintenance PSS (NS80-AUX-FD)	\$10,884	Each	10%	\$9,796	Other	F1
NS80-AUX-PSS-1YR	NS80-AUX-PSS-1YR		Annual Maintenance PSS (NS80-AUX)	\$10,884	Each	10%	\$9,796	Other	F1
NS80-CAVA2-L-PSS-1YR	NS80-CAVA2-L-PSS-1YR		Annual Maintenance PSS (NS80-CAVA2-L)	\$600	Each	10%	\$540	Other	F1
NS80-CAVA-L-PSS-1YR	NS80-CAVA-L-PSS-1YR		Annual Maintenance PSS (NS80-CAVA-L)	\$600	Each	10%	\$540	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS80C-CIFS-L-PSS-1YR	NS80C-CIFS-L-PSS-1YR		Annual Maintenance PSS (NS80C-CIFS-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS80CDM0-4AFD-PSS-1YR	NS80CDM0-4AFD-PSS-1YR		Annual Maintenance PSS (NS80CDM0-4AFD)	\$1,800	Each	10%	\$1,620	Other	F1
NS80CDM0-4A-PSS-1YR	NS80CDM0-4A-PSS-1YR		Annual Maintenance PSS (NS80CDM0-4A)	\$1,800	Each	10%	\$1,620	Other	F1
NS80CDM0-4A-U-PSS-1YR	NS80CDM0-4A-U-PSS-1YR		Annual Maintenance PSS (NS80CDM0-4A-U)	\$2,340	Each	10%	\$2,106	Other	F1
NS80CDM1-4CFD-PSS-1YR	NS80CDM1-4CFD-PSS-1YR		Annual Maintenance PSS (NS80CDM1-4CFD)	\$3,600	Each	10%	\$3,240	Other	F1
NS80CDM1-4C-PSS-1YR	NS80CDM1-4C-PSS-1YR		Annual Maintenance PSS (NS80CDM1-4C)	\$3,600	Each	10%	\$3,240	Other	F1
NS80CDM1-4C-S-PSS-1YR	NS80CDM1-4C-S-PSS-1YR		Annual Maintenance PSS (NS80CDM1-4C-S)	\$4,680	Each	10%	\$4,212	Other	F1
NS80CDM1-4C-U-PSS-1YR	NS80CDM1-4C-U-PSS-1YR		Annual Maintenance PSS (NS80CDM1-4C-U)	\$4,680	Each	10%	\$4,212	Other	F1
NS80CDME60-FD-PSS-1YR	NS80CDME60-FD-PSS-1YR		Annual Maintenance PSS (NS80CDME60-FD)	\$4,200	Each	10%	\$3,780	Other	F1
NS80CDME60-PSS-1YR	NS80CDME60-PSS-1YR		Annual Maintenance PSS (NS80CDME60)	\$4,200	Each	10%	\$3,780	Other	F1
NS80CDME65-FD-PSS-1YR	NS80CDME65-FD-PSS-1YR		Annual Maintenance PSS (NS80CDME65-FD)	\$9,000	Each	10%	\$8,100	Other	F1
NS80CDME65-PSS-1YR	NS80CDME65-PSS-1YR		Annual Maintenance PSS (NS80CDME65)	\$9,000	Each	10%	\$8,100	Other	F1
NS80-CEE2-L-PSS-1YR	NS80-CEE2-L-PSS-1YR		Annual Maintenance PSS (NS80-CEE2-L)	\$600	Each	10%	\$540	Other	F1
NS80-CEE-L-PSS-1YR	NS80-CEE-L-PSS-1YR		Annual Maintenance PSS (NS80-CEE-L)	\$600	Each	10%	\$540	Other	F1
NS80-CIFS-U-L-PSS-1YR	NS80-CIFS-U-L-PSS-1YR		Annual Maintenance PSS (NS80-CIFS-U-L)	\$5,280	Each	10%	\$4,752	Other	F1
NS80-CS2-FD-PSS-1YR	NS80-CS2-FD-PSS-1YR		Annual Maintenance PSS (NS80-CS2-FD)	\$762	Each	10%	\$686	Other	F1
NS80-CS2-PSS-1YR	NS80-CS2-PSS-1YR		Annual Maintenance PSS (NS80-CS2)	\$762	Each	10%	\$686	Other	F1
NS80-CSB2-FD-PSS-1YR	NS80-CSB2-FD-PSS-1YR		Annual Maintenance PSS (NS80-CSB2-FD)	\$170,000	Each	10%	\$153,000	Other	F1
NS80-CSB2-PSS-1YR	NS80-CSB2-PSS-1YR		Annual Maintenance PSS (NS80-CSB2)	\$170,000	Each	10%	\$153,000	Other	F1
NS80-CSB-FD-PSS-1YR	NS80-CSB-FD-PSS-1YR		Annual Maintenance PSS (NS80-CSB-FD)	\$170,000	Each	10%	\$153,000	Other	F1
NS80-CSB-PSS-1YR	NS80-CSB-PSS-1YR		Annual Maintenance PSS (NS80-CSB)	\$170,000	Each	10%	\$153,000	Other	F1
NS80-CS-FD-PSS-1YR	NS80-CS-FD-PSS-1YR		Annual Maintenance PSS (NS80-CS-FD)	\$762	Each	10%	\$686	Other	F1
NS80-CS-PSS-1YR	NS80-CS-PSS-1YR		Annual Maintenance PSS (NS80-CS)	\$762	Each	10%	\$686	Other	F1
NS80C-UNIX-L-PSS-1YR	NS80C-UNIX-L-PSS-1YR		Annual Maintenance PSS (NS80C-UNIX-L)	\$5,280	Each	10%	\$4,752	Other	F1
NS80-DME0-FD-PSS-1YR	NS80-DME0-FD-PSS-1YR		Annual Maintenance PSS (NS80-DME0-FD)	\$708	Each	10%	\$637	Other	F1
NS80-DME0-PSS-1YR	NS80-DME0-PSS-1YR		Annual Maintenance PSS (NS80-DME0)	\$708	Each	10%	\$637	Other	F1
NS80-FCOPT-L-PSS-1YR	NS80-FCOPT-L-PSS-1YR		Annual Maintenance PSS (NS80-FCOPT-L)	\$3,000	Each	10%	\$2,700	Other	F1
NS80-FLR-L-PSS-1YR	NS80-FLR-L-PSS-1YR		Annual Maintenance PSS (NS80-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
NS80G-CIFS-L-PSS-1YR	NS80G-CIFS-L-PSS-1YR		Annual Maintenance PSS (NS80G-CIFS-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS80GDM0-4AFD-PSS-1YR	NS80GDM0-4AFD-PSS-1YR		Annual Maintenance PSS (NS80GDM0-4AFD)	\$3,000	Each	10%	\$2,700	Other	F1
NS80GDM0-4A-PSS-1YR	NS80GDM0-4A-PSS-1YR		Annual Maintenance PSS (NS80GDM0-4A)	\$3,000	Each	10%	\$2,700	Other	F1
NS80GDM0-4A-U-PSS-1YR	NS80GDM0-4A-U-PSS-1YR		Annual Maintenance PSS (NS80GDM0-4A-U)	\$3,900	Each	10%	\$3,510	Other	F1
NS80GDM1-4CFD-PSS-1YR	NS80GDM1-4CFD-PSS-1YR		Annual Maintenance PSS (NS80GDM1-4CFD)	\$5,400	Each	10%	\$4,860	Other	F1
NS80GDM1-4C-PSS-1YR	NS80GDM1-4C-PSS-1YR		Annual Maintenance PSS (NS80GDM1-4C)	\$5,400	Each	10%	\$4,860	Other	F1
NS80GDM1-4C-S-PSS-1YR	NS80GDM1-4C-S-PSS-1YR		Annual Maintenance PSS (NS80GDM1-4C-S)	\$7,020	Each	10%	\$6,318	Other	F1
NS80GDM1-4C-U-PSS-1YR	NS80GDM1-4C-U-PSS-1YR		Annual Maintenance PSS (NS80GDM1-4C-U)	\$7,020	Each	10%	\$6,318	Other	F1
NS80GDM60-FD-PSS-1YR	NS80GDM60-FD-PSS-1YR		Annual Maintenance PSS (NS80GDM60-FD)	\$5,880	Each	10%	\$5,292	Other	F1
NS80GDM60-PSS-1YR	NS80GDM60-PSS-1YR		Annual Maintenance PSS (NS80GDM60)	\$5,880	Each	10%	\$5,292	Other	F1
NS80GDM65-FD-PSS-1YR	NS80GDM65-FD-PSS-1YR		Annual Maintenance PSS (NS80GDM65-FD)	\$9,000	Each	10%	\$8,100	Other	F1
NS80GDM65-PSS-1YR	NS80GDM65-PSS-1YR		Annual Maintenance PSS (NS80GDM65)	\$9,000	Each	10%	\$8,100	Other	F1
NS80G-ENT-L-PSS-1YR	NS80G-ENT-L-PSS-1YR		Annual Maintenance PSS (NS80G-ENT-L)	\$7,440	Each	10%	\$6,696	Other	F1
NS80G-FLR-L-PSS-1YR	NS80G-FLR-L-PSS-1YR		Annual Maintenance PSS (NS80G-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
NS80G-UNIX-L-PSS-1YR	NS80G-UNIX-L-PSS-1YR		Annual Maintenance PSS (NS80G-UNIX-L)	\$5,280	Each	10%	\$4,752	Other	F1
NS80-ISCIS-L-PSS-1YR	NS80-ISCIS-L-PSS-1YR		Annual Maintenance PSS (NS80-ISCIS-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS80-NFS-U-L-PSS-1YR	NS80-NFS-U-L-PSS-1YR		Annual Maintenance PSS (NS80-NFS-U-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS80-REP-L-PSS-1YR	NS80-REP-L-PSS-1YR		Annual Maintenance PSS (NS80-REP-L)	\$3,720	Each	10%	\$3,348	Other	F1
NS80-REP2-L-PSS-1YR	NS80-REP2-L-PSS-1YR		Annual Maintenance PSS (NS80-REP2-L)	\$6,220	Each	10%	\$5,598	Other	F1
NS80-REP2-LU-PSS-1YR	NS80-REP2-LU-PSS-1YR		Annual Maintenance PSS (NS80-REP2-LU)	\$6,220	Each	10%	\$5,598	Other	F1
NS-8GFC-SFP-PSS-1YR	NS-8GFC-SFP-PSS-1YR		Annual Maintenance PSS (NS-8GFC-SFP)	\$531	Each	10%	\$478	Other	F1
NS960-AUX8-PSS-1YR	NS960-AUX8-PSS-1YR		Annual Maintenance PSS (NS960-AUX8)	\$12,261	Each	10%	\$11,035	Other	F1
NS960-AUXF-PSS-1YR	NS960-AUXF-PSS-1YR		Annual Maintenance PSS (NS960-AUXF)	\$14,068	Each	10%	\$12,661	Other	F1
NS960-AUX-PSS-1YR	NS960-AUX-PSS-1YR		Annual Maintenance PSS (NS960-AUX)	\$11,305	Each	10%	\$10,175	Other	F1
NS960-CEE2-L-PSS-1YR	NS960-CEE2-L-PSS-1YR		Annual Maintenance PSS (NS960-CEE2-L)	\$600	Each	10%	\$540	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
NS960-CEE-L-PSS-1YR	NS960-CEE-L-PSS-1YR		Annual Maintenance PSS (NS960-CEE-L)	\$600	Each	10%	\$540	Other	F1
NS960-CIFS-L-PSS-1YR	NS960-CIFS-L-PSS-1YR		Annual Maintenance PSS (NS960-CIFS-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS960-CIFS-UL-PSS-1YR	NS960-CIFS-UL-PSS-1YR		Annual Maintenance PSS (NS960-CIFS-UL)	\$5,000	Each	10%	\$4,500	Other	F1
NS960-CIU-PSS-1YR	NS960-CIU-PSS-1YR		Annual Maintenance PSS (NS960-CIU)	\$3,000	Each	10%	\$2,700	Other	F1
NS960-CSB2-PSS-1YR	NS960-CSB2-PSS-1YR		Annual Maintenance PSS (NS960-CSB2)	\$972	Each	10%	\$874	Other	F1
NS960-CSB-PSS-1YR	NS960-CSB-PSS-1YR		Annual Maintenance PSS (NS960-CSB)	\$680	Each	10%	\$612	Other	F1
NS960DM-8A1-PSS-1YR	NS960DM-8A1-PSS-1YR		Annual Maintenance PSS (NS960DM-8A1)	\$4,607	Each	10%	\$4,146	Other	F1
NS960DM-8A2-PSS-1YR	NS960DM-8A2-PSS-1YR		Annual Maintenance PSS (NS960DM-8A2)	\$5,927	Each	10%	\$5,334	Other	F1
NS960DM-8A-PSS-1YR	NS960DM-8A-PSS-1YR		Annual Maintenance PSS (NS960DM-8A)	\$4,078	Each	10%	\$3,670	Other	F1
NS960DM-8B1-PSS-1YR	NS960DM-8B1-PSS-1YR		Annual Maintenance PSS (NS960DM-8B1)	\$4,874	Each	10%	\$4,387	Other	F1
NS960DM-8B-PSS-1YR	NS960DM-8B-PSS-1YR		Annual Maintenance PSS (NS960DM-8B)	\$4,211	Each	10%	\$3,790	Other	F1
NS960DM-8C1-PSS-1YR	NS960DM-8C1-PSS-1YR		Annual Maintenance PSS (NS960DM-8C1)	\$6,237	Each	10%	\$5,614	Other	F1
NS960DM-8C3-PSS-1YR	NS960DM-8C3-PSS-1YR		Annual Maintenance PSS (NS960DM-8C3)	\$5,556	Each	10%	\$5,000	Other	F1
NS960DM-8C5-PSS-1YR	NS960DM-8C5-PSS-1YR		Annual Maintenance PSS (NS960DM-8C5)	\$6,239	Each	10%	\$5,615	Other	F1
NS960DM-8C-PSS-1YR	NS960DM-8C-PSS-1YR		Annual Maintenance PSS (NS960DM-8C)	\$4,893	Each	10%	\$4,403	Other	F1
NS960DM-8D1-PSS-1YR	NS960DM-8D1-PSS-1YR		Annual Maintenance PSS (NS960DM-8D1)	\$4,756	Each	10%	\$4,280	Other	F1
NS960DM-8D-PSS-1YR	NS960DM-8D-PSS-1YR		Annual Maintenance PSS (NS960DM-8D)	\$4,227	Each	10%	\$3,804	Other	F1
NS960DM-8E1-PSS-1YR	NS960DM-8E1-PSS-1YR		Annual Maintenance PSS (NS960DM-8E1)	\$5,023	Each	10%	\$4,520	Other	F1
NS960DM-8E-PSS-1YR	NS960DM-8E-PSS-1YR		Annual Maintenance PSS (NS960DM-8E)	\$4,360	Each	10%	\$3,924	Other	F1
NS960DM-8F1-PSS-1YR	NS960DM-8F1-PSS-1YR		Annual Maintenance PSS (NS960DM-8F1)	\$6,386	Each	10%	\$5,747	Other	F1
NS960DM-8F3-PSS-1YR	NS960DM-8F3-PSS-1YR		Annual Maintenance PSS (NS960DM-8F3)	\$5,704	Each	10%	\$5,134	Other	F1
NS960DM-8F5-PSS-1YR	NS960DM-8F5-PSS-1YR		Annual Maintenance PSS (NS960DM-8F5)	\$6,398	Each	10%	\$5,749	Other	F1
NS960DM-8F-PSS-1YR	NS960DM-8F-PSS-1YR		Annual Maintenance PSS (NS960DM-8F)	\$5,041	Each	10%	\$4,537	Other	F1
NS960-DME0-PSS-1YR	NS960-DME0-PSS-1YR		Annual Maintenance PSS (NS960-DME0)	\$1,608	Each	10%	\$1,447	Other	F1
NS960-DME1-PSS-1YR	NS960-DME1-PSS-1YR		Annual Maintenance PSS (NS960-DME1)	\$2,298	Each	10%	\$2,068	Other	F1
NS960-DM-F4-PSS-1YR	NS960-DM-F4-PSS-1YR		Annual Maintenance PSS (NS960-DM-F4)	\$2,378	Each	10%	\$2,140	Other	F1
NS960-DM-F4U-PSS-1YR	NS960-DM-F4U-PSS-1YR		Annual Maintenance PSS (NS960-DM-F4U)	\$3,092	Each	10%	\$2,783	Other	F1
NS960-DM-F8-PSS-1YR	NS960-DM-F8-PSS-1YR		Annual Maintenance PSS (NS960-DM-F8)	\$2,527	Each	10%	\$2,274	Other	F1
NS960-DM-F8U-PSS-1YR	NS960-DM-F8U-PSS-1YR		Annual Maintenance PSS (NS960-DM-F8U)	\$3,285	Each	10%	\$2,957	Other	F1
NS960-EXPSW-PSS-1YR	NS960-EXPSW-PSS-1YR		Annual Maintenance PSS (NS960-EXPSW)	\$6,000	Each	10%	\$5,400	Other	F1
NS960-FASTVE-PSS-1YR	NS960-FASTVE-PSS-1YR		Annual Maintenance PSS (NS960-FASTVE)	\$7,300	Each	10%	\$6,570	Other	F1
NS960-FLR-L-PSS-1YR	NS960-FLR-L-PSS-1YR		Annual Maintenance PSS (NS960-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
NS960-DME0-PSS-1YR	NS960-DME0-PSS-1YR		Annual Maintenance PSS (NS960-DME0)	\$2,703	Each	10%	\$2,433	Other	F1
NS960-ISC3I-L-PSS-1YR	NS960-ISC3I-L-PSS-1YR		Annual Maintenance PSS (NS960-ISC3I-L)	\$5,000	Each	10%	\$4,500	Other	F1
NS960-ISU-PSS-1YR	NS960-ISU-PSS-1YR		Annual Maintenance PSS (NS960-ISU)	\$3,000	Each	10%	\$2,700	Other	F1
NS960-NFS-UL-PSS-1YR	NS960-NFS-UL-PSS-1YR		Annual Maintenance PSS (NS960-NFS-UL)	\$5,280	Each	10%	\$4,752	Other	F1
NS960-NFU-PSS-1YR	NS960-NFU-PSS-1YR		Annual Maintenance PSS (NS960-NFU)	\$3,168	Each	10%	\$2,851	Other	F1
NS960-REP2U-PSS-1YR	NS960-REP2U-PSS-1YR		Annual Maintenance PSS (NS960-REP2U)	\$3,732	Each	10%	\$3,359	Other	F1
NS960-REP2L-PSS-1YR	NS960-REP2L-PSS-1YR		Annual Maintenance PSS (NS960-REP2L)	\$6,220	Each	10%	\$5,598	Other	F1
NS960-REP2LU-PSS-1YR	NS960-REP2LU-PSS-1YR		Annual Maintenance PSS (NS960-REP2LU)	\$6,220	Each	10%	\$5,598	Other	F1
NS960-RPU-PSS-1YR	NS960-RPU-PSS-1YR		Annual Maintenance PSS (NS960-RPU)	\$8,640	Each	10%	\$7,776	Other	F1
NS960-UNIX-L-PSS-1YR	NS960-UNIX-L-PSS-1YR		Annual Maintenance PSS (NS960-UNIX-L)	\$5,280	Each	10%	\$4,752	Other	F1
NS960-CSB2-U-PSS-1YR	NS960-CSB2-U-PSS-1YR		Annual Maintenance PSS (NS960-CSB2-U)	\$1,403	Each	10%	\$1,263	Other	F1
NS96-DM-8A1-U-PSS-1YR	NS96-DM-8A1-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8A1-U)	\$5,989	Each	10%	\$5,390	Other	F1
NS96-DM-8A2-U-PSS-1YR	NS96-DM-8A2-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8A2-U)	\$7,705	Each	10%	\$6,935	Other	F1
NS96-DM-8A-U-PSS-1YR	NS96-DM-8A-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8A-U)	\$5,302	Each	10%	\$4,772	Other	F1
NS96-DM-8B1-U-PSS-1YR	NS96-DM-8B1-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8B1-U)	\$6,336	Each	10%	\$5,702	Other	F1
NS96-DM-8B-U-PSS-1YR	NS96-DM-8B-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8B-U)	\$5,474	Each	10%	\$4,927	Other	F1
NS96-DM-8C1-U-PSS-1YR	NS96-DM-8C1-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8C1-U)	\$8,109	Each	10%	\$7,298	Other	F1
NS96-DM-8C3-U-PSS-1YR	NS96-DM-8C3-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8C3-U)	\$7,222	Each	10%	\$6,499	Other	F1
NS96-DM-8C5-U-PSS-1YR	NS96-DM-8C5-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8C5-U)	\$8,111	Each	10%	\$7,300	Other	F1
NS96-DM-8C-U-PSS-1YR	NS96-DM-8C-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8C-U)	\$6,360	Each	10%	\$5,724	Other	F1
NS96-DM-8D1-U-PSS-1YR	NS96-DM-8D1-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8D1-U)	\$6,183	Each	10%	\$5,564	Other	F1
NS96-DM-8D-U-PSS-1YR	NS96-DM-8D-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8D-U)	\$5,495	Each	10%	\$4,946	Other	F1
NS96-DM-8E1-U-PSS-1YR	NS96-DM-8E1-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8E1-U)	\$6,530	Each	10%	\$5,877	Other	F1
NS96-DM-8E-U-PSS-1YR	NS96-DM-8E-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8E-U)	\$5,668	Each	10%	\$5,101	Other	F1
NS96-DM-8F1-U-PSS-1YR	NS96-DM-8F1-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8F1-U)	\$8,302	Each	10%	\$7,472	Other	F1
NS96-DM-8F3-U-PSS-1YR	NS96-DM-8F3-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8F3-U)	\$7,416	Each	10%	\$6,674	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS96-DM-8F5-U-PSS-1YR	NS96-DM-8F5-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8F5-U)	\$8,304	Each	10%	\$7,474	Other	F1
NS96-DM-8F-U-PSS-1YR	NS96-DM-8F-U-PSS-1YR		Annual Maintenance PSS (NS96-DM-8F-U)	\$6,554	Each	10%	\$5,898	Other	F1
NS96-DME1-U-PSS-1YR	NS96-DME1-U-PSS-1YR		Annual Maintenance PSS (NS96-DME1-U)	\$3,514	Each	10%	\$3,163	Other	F1
NS96-FCNV480L-PSS-1YR	NS96-FCNV480L-PSS-1YR		Annual Maintenance PSS (NS96-FCNV480L)	\$19,300	Each	10%	\$17,370	Other	F1
NS96-FCNV480U-PSS-1YR	NS96-FCNV480U-PSS-1YR		Annual Maintenance PSS (NS96-FCNV480U)	\$19,300	Each	10%	\$17,370	Other	F1
NS96-FCNV960A-PSS-1YR	NS96-FCNV960A-PSS-1YR		Annual Maintenance PSS (NS96-FCNV960A)	\$6,700	Each	10%	\$6,030	Other	F1
NS96-FCNV960L-PSS-1YR	NS96-FCNV960L-PSS-1YR		Annual Maintenance PSS (NS96-FCNV960L)	\$26,000	Each	10%	\$23,400	Other	F1
NS96-FCNV960U-PSS-1YR	NS96-FCNV960U-PSS-1YR		Annual Maintenance PSS (NS96-FCNV960U)	\$26,000	Each	10%	\$23,400	Other	F1
NS96-NBNV480L-PSS-1YR	NS96-NBNV480L-PSS-1YR		Annual Maintenance PSS (NS96-NBNV480L)	\$18,335	Each	10%	\$16,502	Other	F1
NS96-NBNV480U-PSS-1YR	NS96-NBNV480U-PSS-1YR		Annual Maintenance PSS (NS96-NBNV480U)	\$18,335	Each	10%	\$16,502	Other	F1
NS96-NBNV960A-PSS-1YR	NS96-NBNV960A-PSS-1YR		Annual Maintenance PSS (NS96-NBNV960A)	\$6,365	Each	10%	\$5,729	Other	F1
NS96-NBNV960L-PSS-1YR	NS96-NBNV960L-PSS-1YR		Annual Maintenance PSS (NS96-NBNV960L)	\$24,700	Each	10%	\$22,230	Other	F1
NS96-NBNV960U-PSS-1YR	NS96-NBNV960U-PSS-1YR		Annual Maintenance PSS (NS96-NBNV960U)	\$24,700	Each	10%	\$22,230	Other	F1
NS-AF04-100HS-PSS-1YR	NS-AF04-100HS-PSS-1YR		Annual Maintenance PSS (NS-AF04-100HS)	\$1,043	Each	10%	\$939	Other	F1
NS-AF04-100-PSS-1YR	NS-AF04-100-PSS-1YR		Annual Maintenance PSS (NS-AF04-100)	\$1,043	Each	10%	\$939	Other	F1
NS-AF04-100U-PSS-1YR	NS-AF04-100U-PSS-1YR		Annual Maintenance PSS (NS-AF04-100U)	\$1,031	Each	10%	\$928	Other	F1
NS-AF04-200HS-PSS-1YR	NS-AF04-200HS-PSS-1YR		Annual Maintenance PSS (NS-AF04-200HS)	\$1,882	Each	10%	\$1,694	Other	F1
NS-AF04-200-PSS-1YR	NS-AF04-200-PSS-1YR		Annual Maintenance PSS (NS-AF04-200)	\$1,882	Each	10%	\$1,694	Other	F1
NS-AF04-200U-PSS-1YR	NS-AF04-200U-PSS-1YR		Annual Maintenance PSS (NS-AF04-200U)	\$1,862	Each	10%	\$1,676	Other	F1
NS-AT05-250-PSS-1YR	NS-AT05-250-PSS-1YR		Annual Maintenance PSS (NS-AT05-250)	\$162	Each	10%	\$145	Other	F1
NS-AT05-250U-PSS-1YR	NS-AT05-250U-PSS-1YR		Annual Maintenance PSS (NS-AT05-250U)	\$168	Each	10%	\$151	Other	F1
NS-AT05-320-PSS-1YR	NS-AT05-320-PSS-1YR		Annual Maintenance PSS (NS-AT05-320)	\$162	Each	10%	\$145	Other	F1
NS-AT05-320U-PSS-1YR	NS-AT05-320U-PSS-1YR		Annual Maintenance PSS (NS-AT05-320U)	\$168	Each	10%	\$151	Other	F1
NS-AT07-010HS-PSS-1YR	NS-AT07-010HS-PSS-1YR		Annual Maintenance PSS (NS-AT07-010HS)	\$245	Each	10%	\$220	Other	F1
NS-AT07-010-PSS-1YR	NS-AT07-010-PSS-1YR		Annual Maintenance PSS (NS-AT07-010)	\$245	Each	10%	\$220	Other	F1
NS-AT07-010U-PSS-1YR	NS-AT07-010U-PSS-1YR		Annual Maintenance PSS (NS-AT07-010U)	\$235	Each	10%	\$211	Other	F1
NS-AT07-250-PSS-1YR	NS-AT07-250-PSS-1YR		Annual Maintenance PSS (NS-AT07-250)	\$162	Each	10%	\$145	Other	F1
NS-AT07-250U-PSS-1YR	NS-AT07-250U-PSS-1YR		Annual Maintenance PSS (NS-AT07-250U)	\$168	Each	10%	\$151	Other	F1
NS-AT07-500-PSS-1YR	NS-AT07-500-PSS-1YR		Annual Maintenance PSS (NS-AT07-500)	\$226	Each	10%	\$203	Other	F1
NS-AT07-500U-PSS-1YR	NS-AT07-500U-PSS-1YR		Annual Maintenance PSS (NS-AT07-500U)	\$235	Each	10%	\$212	Other	F1
NS-AT07-750HS-PSS-1YR	NS-AT07-750HS-PSS-1YR		Annual Maintenance PSS (NS-AT07-750HS)	\$322	Each	10%	\$290	Other	F1
NS-AT07-750-PSS-1YR	NS-AT07-750-PSS-1YR		Annual Maintenance PSS (NS-AT07-750)	\$322	Each	10%	\$290	Other	F1
NS-AT07-750U-PSS-1YR	NS-AT07-750U-PSS-1YR		Annual Maintenance PSS (NS-AT07-750U)	\$335	Each	10%	\$302	Other	F1
NSB2G10-146HS-PSS-1YR	NSB2G10-146HS-PSS-1YR		Annual Maintenance PSS (NSB2G10-146HS)	\$173	Each	10%	\$156	Other	F1
NSB2G10-146-PSS-1YR	NSB2G10-146-PSS-1YR		Annual Maintenance PSS (NSB2G10-146)	\$173	Each	10%	\$156	Other	F1
NSB2G10-146U-PSS-1YR	NSB2G10-146U-PSS-1YR		Annual Maintenance PSS (NSB2G10-146U)	\$180	Each	10%	\$162	Other	F1
NSB2G10-300HS-PSS-1YR	NSB2G10-300HS-PSS-1YR		Annual Maintenance PSS (NSB2G10-300HS)	\$249	Each	10%	\$224	Other	F1
NSB2G10-300-PSS-1YR	NSB2G10-300-PSS-1YR		Annual Maintenance PSS (NSB2G10-300)	\$249	Each	10%	\$224	Other	F1
NSB2G10-300U-PSS-1YR	NSB2G10-300U-PSS-1YR		Annual Maintenance PSS (NSB2G10-300U)	\$260	Each	10%	\$234	Other	F1
NSB4G15-146HS-PSS-1YR	NSB4G15-146HS-PSS-1YR		Annual Maintenance PSS (NSB4G15-146HS)	\$226	Each	10%	\$203	Other	F1
NSB4G15-146-PSS-1YR	NSB4G15-146-PSS-1YR		Annual Maintenance PSS (NSB4G15-146)	\$226	Each	10%	\$203	Other	F1
NSB4G15-146U-PSS-1YR	NSB4G15-146U-PSS-1YR		Annual Maintenance PSS (NSB4G15-146U)	\$236	Each	10%	\$212	Other	F1
NSB4G15-73HS-PSS-1YR	NSB4G15-73HS-PSS-1YR		Annual Maintenance PSS (NSB4G15-73HS)	\$175	Each	10%	\$158	Other	F1
NSB4G15-73-PSS-1YR	NSB4G15-73-PSS-1YR		Annual Maintenance PSS (NSB4G15-73)	\$175	Each	10%	\$158	Other	F1
NSB4G15-73U-PSS-1YR	NSB4G15-73U-PSS-1YR		Annual Maintenance PSS (NSB4G15-73U)	\$182	Each	10%	\$164	Other	F1
NS-CAVA-L-U-PSS-1YR	NS-CAVA-L-U-PSS-1YR		Annual Maintenance PSS (NS-CAVA-L-U)	\$600	Each	10%	\$540	Other	F1
NS-CIFS-UL-PSS-1YR	NS-CIFS-UL-PSS-1YR		Annual Maintenance PSS (NS-CIFS-UL)	\$3,720	Each	10%	\$3,348	Other	F1
NS-CS-2-FD-PSS-1YR	NS-CS-2-FD-PSS-1YR		Annual Maintenance PSS (NS-CS-2-FD)	\$564	Each	10%	\$508	Other	F1
NS-CS-2-PSS-1YR	NS-CS-2-PSS-1YR		Annual Maintenance PSS (NS-CS-2)	\$564	Each	10%	\$508	Other	F1
NS-CS-2-U-PSS-1YR	NS-CS-2-U-PSS-1YR		Annual Maintenance PSS (NS-CS-2-U)	\$564	Each	10%	\$508	Other	F1
NS-CSB2-PSS-1YR	NS-CSB2-PSS-1YR		Annual Maintenance PSS (NS-CSB2)	\$1,080	Each	10%	\$972	Other	F1
NS-CSB2-U-PSS-1YR	NS-CSB2-U-PSS-1YR		Annual Maintenance PSS (NS-CSB2-U)	\$1,403	Each	10%	\$1,263	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS-CSB-PSS-1YR	NS-CSB-PSS-1YR	Annual Maintenance PSS (NS-CSB)		\$1,080	Each	10%	\$972	Other	F1
NS-CSFD-PSS-1YR	NS-CSFD-PSS-1YR	Annual Maintenance PSS (NS-CSFD)		\$564	Each	10%	\$508	Other	F1
NS-CS-PSS-1YR	NS-CS-PSS-1YR	Annual Maintenance PSS (NS-CS)		\$564	Each	10%	\$508	Other	F1
NS-CX-ES01-PSS-1YR	NS-CX-ES01-PSS-1YR	Annual Maintenance PSS (NS-CX-ES01)		\$19,649	Each	10%	\$17,684	Other	F1
NSD480-AUX-PSS-1YR	NSD480-AUX-PSS-1YR	Annual Maintenance PSS (NSD480-AUX)		\$3,388	Each	10%	\$3,049	Other	F1
NSD480-CS-PSS-1YR	NSD480-CS-PSS-1YR	Annual Maintenance PSS (NSD480-CS)		\$799	Each	10%	\$719	Other	F1
NSD4824-A-PSS-1YR	NSD4824-A-PSS-1YR	Annual Maintenance PSS (NSD4824-A)		\$4,998	Each	10%	\$4,498	Other	F1
NSD4824-B-PSS-1YR	NSD4824-B-PSS-1YR	Annual Maintenance PSS (NSD4824-B)		\$4,998	Each	10%	\$4,498	Other	F1
NSD4824-C-PSS-1YR	NSD4824-C-PSS-1YR	Annual Maintenance PSS (NSD4824-C)		\$7,038	Each	10%	\$6,334	Other	F1
NSD482-A-PSS-1YR	NSD482-A-PSS-1YR	Annual Maintenance PSS (NSD482-A)		\$4,998	Each	10%	\$4,498	Other	F1
NSD482-B-PSS-1YR	NSD482-B-PSS-1YR	Annual Maintenance PSS (NSD482-B)		\$4,998	Each	10%	\$4,498	Other	F1
NSD482-C-PSS-1YR	NSD482-C-PSS-1YR	Annual Maintenance PSS (NSD482-C)		\$7,038	Each	10%	\$6,334	Other	F1
NSD484-A-PSS-1YR	NSD484-A-PSS-1YR	Annual Maintenance PSS (NSD484-A)		\$4,998	Each	10%	\$4,498	Other	F1
NSD484-B-PSS-1YR	NSD484-B-PSS-1YR	Annual Maintenance PSS (NSD484-B)		\$4,998	Each	10%	\$4,498	Other	F1
NSD484-C-PSS-1YR	NSD484-C-PSS-1YR	Annual Maintenance PSS (NSD484-C)		\$7,038	Each	10%	\$6,334	Other	F1
NSD4PDAE-40FD-PSS-1YR	NSD4PDAE-40FD-PSS-1YR	Annual Maintenance PSS (NSD4PDAE-40FD)		\$948	Each	10%	\$853	Other	F1
NSD4PDAE-FD-PSS-1YR	NSD4PDAE-FD-PSS-1YR	Annual Maintenance PSS (NSD4PDAE-FD)		\$948	Each	10%	\$853	Other	F1
NSD960-AUX8-PSS-1YR	NSD960-AUX8-PSS-1YR	Annual Maintenance PSS (NSD960-AUX8)		\$14,425	Each	10%	\$12,982	Other	F1
NSD960-AUX-PSS-1YR	NSD960-AUX-PSS-1YR	Annual Maintenance PSS (NSD960-AUX)		\$11,900	Each	10%	\$10,710	Other	F1
NSD960-CSB2-PSS-1YR	NSD960-CSB2-PSS-1YR	Annual Maintenance PSS (NSD960-CSB2)		\$1,080	Each	10%	\$972	Other	F1
NSD960-CSB-PSS-1YR	NSD960-CSB-PSS-1YR	Annual Maintenance PSS (NSD960-CSB)		\$1,080	Each	10%	\$972	Other	F1
NSD960-DME0-PSS-1YR	NSD960-DME0-PSS-1YR	Annual Maintenance PSS (NSD960-DME0)		\$2,703	Each	10%	\$2,433	Other	F1
NSD960-DME1-PSS-1YR	NSD960-DME1-PSS-1YR	Annual Maintenance PSS (NSD960-DME1)		\$2,703	Each	10%	\$2,433	Other	F1
NSDAE10146OSF-PSS-1YR	NSDAE10146OSF-PSS-1YR	Annual Maintenance PSS (NSDAE10146OSF)		\$2,363	Each	10%	\$2,127	Other	F1
NSDAE10146OS-PSS-1YR	NSDAE10146OS-PSS-1YR	Annual Maintenance PSS (NSDAE10146OS)		\$2,363	Each	10%	\$2,127	Other	F1
NSDAE10730SFD-PSS-1YR	NSDAE10730SFD-PSS-1YR	Annual Maintenance PSS (NSDAE10730SFD)		\$1,794	Each	10%	\$1,614	Other	F1
NSDAE10730S-PSS-1YR	NSDAE10730S-PSS-1YR	Annual Maintenance PSS (NSDAE10730S)		\$1,794	Each	10%	\$1,614	Other	F1
NSDAE1536OSFD-PSS-1YR	NSDAE1536OSFD-PSS-1YR	Annual Maintenance PSS (NSDAE1536OSFD)		\$1,658	Each	10%	\$1,492	Other	F1
NSDAE1536OS-PSS-1YR	NSDAE1536OS-PSS-1YR	Annual Maintenance PSS (NSDAE1536OS)		\$1,658	Each	10%	\$1,492	Other	F1
NSDAE15730SFD-PSS-1YR	NSDAE15730SFD-PSS-1YR	Annual Maintenance PSS (NSDAE15730SFD)		\$2,329	Each	10%	\$2,096	Other	F1
NSDAE15730S-PSS-1YR	NSDAE15730S-PSS-1YR	Annual Maintenance PSS (NSDAE15730S)		\$2,329	Each	10%	\$2,096	Other	F1
NS-FAST-APL-PSS-1YR	NS-FAST-APL-PSS-1YR	Annual Maintenance PSS (NS-FAST-APL)		\$6,970	Each	10%	\$6,273	Other	F1
NS-FAST-HAAPL-PSS-1YR	NS-FAST-HAAPL-PSS-1YR	Annual Maintenance PSS (NS-FAST-HAAPL)		\$3,280	Each	10%	\$2,952	Other	F1
NS-FAST-VE-PSS-1YR	NS-FAST-VE-PSS-1YR	Annual Maintenance PSS (NS-FAST-VE)		\$4,018	Each	10%	\$3,616	Other	F1
NS-FC04-073HS-PSS-1YR	NS-FC04-073HS-PSS-1YR	Annual Maintenance PSS (NS-FC04-073HS)		\$1,382	Each	10%	\$1,244	Other	F1
NS-FC04-073-PSS-1YR	NS-FC04-073-PSS-1YR	Annual Maintenance PSS (NS-FC04-073)		\$1,382	Each	10%	\$1,244	Other	F1
NS-FC04-073U-PSS-1YR	NS-FC04-073U-PSS-1YR	Annual Maintenance PSS (NS-FC04-073U)		\$1,439	Each	10%	\$1,295	Other	F1
NS-FC04-200HS-PSS-1YR	NS-FC04-200HS-PSS-1YR	Annual Maintenance PSS (NS-FC04-200HS)		\$3,057	Each	10%	\$2,752	Other	F1
NS-FC04-200-PSS-1YR	NS-FC04-200-PSS-1YR	Annual Maintenance PSS (NS-FC04-200)		\$3,057	Each	10%	\$2,752	Other	F1
NS-FC04-200U-PSS-1YR	NS-FC04-200U-PSS-1YR	Annual Maintenance PSS (NS-FC04-200U)		\$3,183	Each	10%	\$2,865	Other	F1
NS-FC04-400HS-PSS-1YR	NS-FC04-400HS-PSS-1YR	Annual Maintenance PSS (NS-FC04-400HS)		\$5,241	Each	10%	\$4,717	Other	F1
NS-FC04-400-PSS-1YR	NS-FC04-400-PSS-1YR	Annual Maintenance PSS (NS-FC04-400)		\$5,241	Each	10%	\$4,717	Other	F1
NS-FC04-400U-PSS-1YR	NS-FC04-400U-PSS-1YR	Annual Maintenance PSS (NS-FC04-400U)		\$5,457	Each	10%	\$4,911	Other	F1
NS-FLR-LIC-PSS-1YR	NS-FLR-LIC-PSS-1YR	Annual Maintenance PSS (NS-FLR-LIC)		\$2,000	Each	10%	\$1,800	Other	F1
NS-FLR-L-U-PSS-1YR	NS-FLR-L-U-PSS-1YR	Annual Maintenance PSS (NS-FLR-L-U)		\$2,000	Each	10%	\$1,800	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
NS-FLR-U-PSS-1YR	NS-FLR-U-PSS-1YR		Annual Maintenance PSS (NS-FLR-U)	\$2,000	Each	10%	\$1,800	Other	F1
NSG2-1-2-A-U-PSS-1YR	NSG2-1-2-A-U-PSS-1YR		Annual Maintenance PSS (NSG2-1-2-A-U)	\$2,840	Each	10%	\$2,556	Other	F1
NSG2-1-2-B-U-PSS-1YR	NSG2-1-2-B-U-PSS-1YR		Annual Maintenance PSS (NSG2-1-2-B-U)	\$2,840	Each	10%	\$2,556	Other	F1
NSG2-1-2-C-U-PSS-1YR	NSG2-1-2-C-U-PSS-1YR		Annual Maintenance PSS (NSG2-1-2-C-U)	\$4,166	Each	10%	\$3,749	Other	F1
NSG2-1A-FD-PSS-1YR	NSG2-1A-FD-PSS-1YR		Annual Maintenance PSS (NSG2-1A-FD)	\$4,070	Each	10%	\$3,663	Other	F1
NSG2-1A-PSS-1YR	NSG2-1A-PSS-1YR		Annual Maintenance PSS (NSG2-1A)	\$4,070	Each	10%	\$3,663	Other	F1
NSG2-1B-FD-PSS-1YR	NSG2-1B-FD-PSS-1YR		Annual Maintenance PSS (NSG2-1B-FD)	\$4,070	Each	10%	\$3,663	Other	F1
NSG2-1B-PSS-1YR	NSG2-1B-PSS-1YR		Annual Maintenance PSS (NSG2-1B)	\$4,070	Each	10%	\$3,663	Other	F1
NSG2-1C-FD-PSS-1YR	NSG2-1C-FD-PSS-1YR		Annual Maintenance PSS (NSG2-1C-FD)	\$5,090	Each	10%	\$4,581	Other	F1
NSG2-1C-PSS-1YR	NSG2-1C-PSS-1YR		Annual Maintenance PSS (NSG2-1C)	\$5,090	Each	10%	\$4,581	Other	F1
NSG2-2A-FD-PSS-1YR	NSG2-2A-FD-PSS-1YR		Annual Maintenance PSS (NSG2-2A-FD)	\$6,254	Each	10%	\$5,629	Other	F1
NSG2-2A-PSS-1YR	NSG2-2A-PSS-1YR		Annual Maintenance PSS (NSG2-2A)	\$6,254	Each	10%	\$5,629	Other	F1
NSG2-2B-FD-PSS-1YR	NSG2-2B-FD-PSS-1YR		Annual Maintenance PSS (NSG2-2B-FD)	\$6,254	Each	10%	\$5,629	Other	F1
NSG2-2B-PSS-1YR	NSG2-2B-PSS-1YR		Annual Maintenance PSS (NSG2-2B)	\$6,254	Each	10%	\$5,629	Other	F1
NSG2-2C-FD-PSS-1YR	NSG2-2C-FD-PSS-1YR		Annual Maintenance PSS (NSG2-2C-FD)	\$8,294	Each	10%	\$7,465	Other	F1
NSG2-2C-PSS-1YR	NSG2-2C-PSS-1YR		Annual Maintenance PSS (NSG2-2C)	\$8,294	Each	10%	\$7,465	Other	F1
NSG2-CEE2-L-PSS-1YR	NSG2-CEE2-L-PSS-1YR		Annual Maintenance PSS (NSG2-CEE2-L)	\$400	Each	10%	\$360	Other	F1
NSG2-CEE-L-PSS-1YR	NSG2-CEE-L-PSS-1YR		Annual Maintenance PSS (NSG2-CEE-L)	\$400	Each	10%	\$360	Other	F1
NSG2-CIFS-L-PSS-1YR	NSG2-CIFS-L-PSS-1YR		Annual Maintenance PSS (NSG2-CIFS-L)	\$650	Each	10%	\$585	Other	F1
NSG2-CIFS-UL-PSS-1YR	NSG2-CIFS-UL-PSS-1YR		Annual Maintenance PSS (NSG2-CIFS-UL)	\$650	Each	10%	\$585	Other	F1
NSG2-CS-FD-PSS-1YR	NSG2-CS-FD-PSS-1YR		Annual Maintenance PSS (NSG2-CS-FD)	\$799	Each	10%	\$719	Other	F1
NSG2-CS-PSS-1YR	NSG2-CS-PSS-1YR		Annual Maintenance PSS (NSG2-CS)	\$799	Each	10%	\$719	Other	F1
NSG2-FASTVE-PSS-1YR	NSG2-FASTVE-PSS-1YR		Annual Maintenance PSS (NSG2-FASTVE)	\$6,300	Each	10%	\$5,670	Other	F1
NSG2-FLR-L-PSS-1YR	NSG2-FLR-L-PSS-1YR		Annual Maintenance PSS (NSG2-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
NSG2-ISCSI-L-PSS-1YR	NSG2-ISCSI-L-PSS-1YR		Annual Maintenance PSS (NSG2-ISCSI-L)	\$2,500	Each	10%	\$2,250	Other	F1
NSG2-IS-UL-PSS-1YR	NSG2-IS-UL-PSS-1YR		Annual Maintenance PSS (NSG2-IS-UL)	\$2,500	Each	10%	\$2,250	Other	F1
NSG2-NFS-L-PSS-1YR	NSG2-NFS-L-PSS-1YR		Annual Maintenance PSS (NSG2-NFS-L)	\$3,440	Each	10%	\$3,096	Other	F1
NSG2-NFS-UL-PSS-1YR	NSG2-NFS-UL-PSS-1YR		Annual Maintenance PSS (NSG2-NFS-UL)	\$3,440	Each	10%	\$3,096	Other	F1
NSG2-REP2-L-PSS-1YR	NSG2-REP2-L-PSS-1YR		Annual Maintenance PSS (NSG2-REP2-L)	\$3,750	Each	10%	\$3,375	Other	F1
NSG2-REP2-LU-PSS-1YR	NSG2-REP2-LU-PSS-1YR		Annual Maintenance PSS (NSG2-REP2-LU)	\$3,750	Each	10%	\$3,375	Other	F1
NSG2-VG2-UPG-PSS-1YR	NSG2-VG2-UPG-PSS-1YR		Annual Maintenance PSS (NSG2-VG2-UPG)	\$2,380	Each	10%	\$2,142	Other	F1
NSG41-2-CI-U-PSS-1YR	NSG41-2-CI-U-PSS-1YR		Annual Maintenance PSS (NSG41-2-CI-U)	\$650	Each	10%	\$585	Other	F1
NSG41-2-DC-AU-PSS-1YR	NSG41-2-DC-AU-PSS-1YR		Annual Maintenance PSS (NSG41-2-DC-AU)	\$2,866	Each	10%	\$2,579	Other	F1
NSG41-2-DC-BU-PSS-1YR	NSG41-2-DC-BU-PSS-1YR		Annual Maintenance PSS (NSG41-2-DC-BU)	\$2,866	Each	10%	\$2,579	Other	F1
NSG41-2-NF-U-PSS-1YR	NSG41-2-NF-U-PSS-1YR		Annual Maintenance PSS (NSG41-2-NF-U)	\$1,040	Each	10%	\$936	Other	F1
NSG8-CEE2-L-PSS-1YR	NSG8-CEE2-L-PSS-1YR		Annual Maintenance PSS (NSG8-CEE2-L)	\$600	Each	10%	\$540	Other	F1
NSG8-CEE-L-PSS-1YR	NSG8-CEE-L-PSS-1YR		Annual Maintenance PSS (NSG8-CEE-L)	\$600	Each	10%	\$540	Other	F1
NSG8-CIFS-L-PSS-1YR	NSG8-CIFS-L-PSS-1YR		Annual Maintenance PSS (NSG8-CIFS-L)	\$5,000	Each	10%	\$4,500	Other	F1
NSG8-CIFS-UL-PSS-1YR	NSG8-CIFS-UL-PSS-1YR		Annual Maintenance PSS (NSG8-CIFS-UL)	\$5,000	Each	10%	\$4,500	Other	F1
NSG8-CIU-PSS-1YR	NSG8-CIU-PSS-1YR		Annual Maintenance PSS (NSG8-CIU)	\$3,000	Each	10%	\$2,700	Other	F1
NSG8-CSB2-PSS-1YR	NSG8-CSB2-PSS-1YR		Annual Maintenance PSS (NSG8-CSB2)	\$1,080	Each	10%	\$972	Other	F1
NSG8-CSB2-U-PSS-1YR	NSG8-CSB2-U-PSS-1YR		Annual Maintenance PSS (NSG8-CSB2-U)	\$1,403	Each	10%	\$1,263	Other	F1
NSG8-CSB-PSS-1YR	NSG8-CSB-PSS-1YR		Annual Maintenance PSS (NSG8-CSB)	\$1,080	Each	10%	\$972	Other	F1
NSG8-DM-8A1-PSS-1YR	NSG8-DM-8A1-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8A1)	\$5,068	Each	10%	\$4,561	Other	F1
NSG8-DM-8A1-U-PSS-1YR	NSG8-DM-8A1-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8A1-U)	\$6,588	Each	10%	\$5,929	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
NSG8-DM-8A2-PSS-1YR	NSG8-DM-8A2-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8A2)	\$6,335	Each	10%	\$5,701	Other	F1	
NSG8-DM-8A2-U-PSS-1YR	NSG8-DM-8A2-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8A2-U)	\$8,235	Each	10%	\$7,412	Other	F1	
NSG8-DM-8A-PSS-1YR	NSG8-DM-8A-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8A)	\$4,486	Each	10%	\$4,038	Other	F1	
NSG8-DM-8A-U-PSS-1YR	NSG8-DM-8A-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8A-U)	\$5,833	Each	10%	\$5,249	Other	F1	
NSG8-DM-8B1-PSS-1YR	NSG8-DM-8B1-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8B1)	\$5,361	Each	10%	\$4,825	Other	F1	
NSG8-DM-8B1-U-PSS-1YR	NSG8-DM-8B1-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8B1-U)	\$6,970	Each	10%	\$6,273	Other	F1	
NSG8-DM-8B-PSS-1YR	NSG8-DM-8B-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8B)	\$4,632	Each	10%	\$4,169	Other	F1	
NSG8-DM-8B-U-PSS-1YR	NSG8-DM-8B-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8B-U)	\$6,021	Each	10%	\$5,419	Other	F1	
NSG8-DM-8C1-PSS-1YR	NSG8-DM-8C1-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8C1)	\$6,861	Each	10%	\$6,175	Other	F1	
NSG8-DM-8C1-U-PSS-1YR	NSG8-DM-8C1-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8C1-U)	\$8,920	Each	10%	\$8,028	Other	F1	
NSG8-DM-8C3-PSS-1YR	NSG8-DM-8C3-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8C3)	\$6,111	Each	10%	\$5,500	Other	F1	
NSG8-DM-8C3-U-PSS-1YR	NSG8-DM-8C3-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8C3-U)	\$7,944	Each	10%	\$7,150	Other	F1	
NSG8-DM-8C5-PSS-1YR	NSG8-DM-8C5-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8C5)	\$6,863	Each	10%	\$6,177	Other	F1	
NSG8-DM-8C5-U-PSS-1YR	NSG8-DM-8C5-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8C5-U)	\$8,922	Each	10%	\$8,029	Other	F1	
NSG8-DM-8C-PSS-1YR	NSG8-DM-8C-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8C)	\$5,382	Each	10%	\$4,844	Other	F1	
NSG8-DM-8C-U-PSS-1YR	NSG8-DM-8C-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8C-U)	\$6,996	Each	10%	\$6,297	Other	F1	
NSG8-DM-8D1-PSS-1YR	NSG8-DM-8D1-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8D1)	\$5,216	Each	10%	\$4,695	Other	F1	
NSG8-DM-8D1-U-PSS-1YR	NSG8-DM-8D1-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8D1-U)	\$6,781	Each	10%	\$6,103	Other	F1	
NSG8-DM-8D-PSS-1YR	NSG8-DM-8D-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8D)	\$4,635	Each	10%	\$4,171	Other	F1	
NSG8-DM-8D-U-PSS-1YR	NSG8-DM-8D-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8D-U)	\$6,025	Each	10%	\$5,423	Other	F1	
NSG8-DM-8E1-PSS-1YR	NSG8-DM-8E1-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8E1)	\$5,510	Each	10%	\$4,959	Other	F1	
NSG8-DM-8E1-U-PSS-1YR	NSG8-DM-8E1-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8E1-U)	\$7,163	Each	10%	\$6,447	Other	F1	
NSG8-DM-8E-PSS-1YR	NSG8-DM-8E-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8E)	\$4,781	Each	10%	\$4,303	Other	F1	
NSG8-DM-8E-U-PSS-1YR	NSG8-DM-8E-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8E-U)	\$6,215	Each	10%	\$5,594	Other	F1	
NSG8-DM-8F1-PSS-1YR	NSG8-DM-8F1-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8F1)	\$7,010	Each	10%	\$6,309	Other	F1	
NSG8-DM-8F1-U-PSS-1YR	NSG8-DM-8F1-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8F1-U)	\$9,113	Each	10%	\$8,201	Other	F1	
NSG8-DM-8F3-PSS-1YR	NSG8-DM-8F3-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8F3)	\$6,260	Each	10%	\$5,634	Other	F1	
NSG8-DM-8F3-U-PSS-1YR	NSG8-DM-8F3-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8F3-U)	\$8,138	Each	10%	\$7,324	Other	F1	
NSG8-DM-8F5-PSS-1YR	NSG8-DM-8F5-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8F5)	\$7,012	Each	10%	\$6,310	Other	F1	
NSG8-DM-8F5-U-PSS-1YR	NSG8-DM-8F5-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8F5-U)	\$9,115	Each	10%	\$8,204	Other	F1	
NSG8-DM-8F-PSS-1YR	NSG8-DM-8F-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8F)	\$5,531	Each	10%	\$4,978	Other	F1	
NSG8-DM-8F-U-PSS-1YR	NSG8-DM-8F-U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-8F-U)	\$7,190	Each	10%	\$6,471	Other	F1	
NSG8-DME0-PSS-1YR	NSG8-DME0-PSS-1YR		Annual Maintenance PSS (NSG8-DME0)	\$2,703	Each	10%	\$2,433	Other	F1	
NSG8-DME1-PSS-1YR	NSG8-DME1-PSS-1YR		Annual Maintenance PSS (NSG8-DME1)	\$2,703	Each	10%	\$2,433	Other	F1	
NSG8-DME1-U-PSS-1YR	NSG8-DME1-U-PSS-1YR		Annual Maintenance PSS (NSG8-DME1-U)	\$3,514	Each	10%	\$3,163	Other	F1	
NSG8-DM-F4-PSS-1YR	NSG8-DM-F4-PSS-1YR		Annual Maintenance PSS (NSG8-DM-F4)	\$2,467	Each	10%	\$2,220	Other	F1	
NSG8-DM-F4U-PSS-1YR	NSG8-DM-F4U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-F4U)	\$3,207	Each	10%	\$2,886	Other	F1	
NSG8-DM-F8-PSS-1YR	NSG8-DM-F8-PSS-1YR		Annual Maintenance PSS (NSG8-DM-F8)	\$2,616	Each	10%	\$2,355	Other	F1	
NSG8-DM-F8U-PSS-1YR	NSG8-DM-F8U-PSS-1YR		Annual Maintenance PSS (NSG8-DM-F8U)	\$3,401	Each	10%	\$3,061	Other	F1	
NSG8-FASTVE-PSS-1YR	NSG8-FASTVE-PSS-1YR		Annual Maintenance PSS (NSG8-FASTVE)	\$7,300	Each	10%	\$6,570	Other	F1	
NSG8-FLR-L-PSS-1YR	NSG8-FLR-L-PSS-1YR		Annual Maintenance PSS (NSG8-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1	
NSG8-ISCSI-L-PSS-1YR	NSG8-ISCSI-L-PSS-1YR		Annual Maintenance PSS (NSG8-ISCSI-L)	\$5,000	Each	10%	\$4,500	Other	F1	
NSG8-ISU-PSS-1YR	NSG8-ISU-PSS-1YR		Annual Maintenance PSS (NSG8-ISU)	\$3,000	Each	10%	\$2,700	Other	F1	
NSG8-NFS-UL-PSS-1YR	NSG8-NFS-UL-PSS-1YR		Annual Maintenance PSS (NSG8-NFS-UL)	\$5,280	Each	10%	\$4,752	Other	F1	
NSG8-NFU-PSS-1YR	NSG8-NFU-PSS-1YR		Annual Maintenance PSS (NSG8-NFU)	\$3,168	Each	10%	\$2,851	Other	F1	
NSG8-REP2U-PSS-1YR	NSG8-REP2U-PSS-1YR		Annual Maintenance PSS (NSG8-REP2U)	\$3,732	Each	10%	\$3,359	Other	F1	
NSG8-REP2-L-PSS-1YR	NSG8-REP2-L-PSS-1YR		Annual Maintenance PSS (NSG8-REP2-L)	\$6,220	Each	10%	\$5,598	Other	F1	
NSG8-REP2-U-PSS-1YR	NSG8-REP2-U-PSS-1YR		Annual Maintenance PSS (NSG8-REP2-U)	\$6,220	Each	10%	\$5,598	Other	F1	
NSG8-UNIX-L-PSS-1YR	NSG8-UNIX-L-PSS-1YR		Annual Maintenance PSS (NSG8-UNIX-L)	\$5,280	Each	10%	\$4,752	Other	F1	
NSG8-VG8-UPG-PSS-1YR	NSG8-VG8-UPG-PSS-1YR		Annual Maintenance PSS (NSG8-VG8-UPG)	\$12,750	Each	10%	\$11,475	Other	F1	
NS-M1GCU-A-PSS-1YR	NS-M1GCU-A-PSS-1YR		Annual Maintenance PSS (NS-M1GCU-A)	\$850	Each	10%	\$765	Other	F1	
NS-M1GCUOP-A-PSS-1YR	NS-M1GCUOP-A-PSS-1YR		Annual Maintenance PSS (NS-M1GCUOP-A)	\$1,063	Each	10%	\$956	Other	F1	
NS-M1GCUOP-U-PSS-1YR	NS-M1GCUOP-U-PSS-1YR		Annual Maintenance PSS (NS-M1GCUOP-U)	\$1,488	Each	10%	\$1,339	Other	F1	
NS-M1GCU-U-PSS-1YR	NS-M1GCU-U-PSS-1YR		Annual Maintenance PSS (NS-M1GCU-U)	\$1,190	Each	10%	\$1,071	Other	F1	
NS-M4GF-A-PSS-1YR	NS-M4GF-A-PSS-1YR		Annual Maintenance PSS (NS-M4GF-A)	\$425	Each	10%	\$383	Other	F1	
NS-M4GF-U-PSS-1YR	NS-M4GF-U-PSS-1YR		Annual Maintenance PSS (NS-M4GF-U)	\$595	Each	10%	\$536	Other	F1	
NS-M8GF3-A-PSS-1YR	NS-M8GF3-A-PSS-1YR		Annual Maintenance PSS (NS-M8GF3-A)	\$531	Each	10%	\$478	Other	F1	
NS-M8GF3-U-PSS-1YR	NS-M8GF3-U-PSS-1YR		Annual Maintenance PSS (NS-M8GF3-U)	\$744	Each	10%	\$669	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NS-M8GF-A-PSS-1YR	NS-M8GF-A-PSS-1YR		Annual Maintenance PSS (NS-M8GF-A)	\$531	Each	10%	\$478	Other	F1
NS-M8GF-U-PSS-1YR	NS-M8GF-U-PSS-1YR		Annual Maintenance PSS (NS-M8GF-U)	\$744	Each	10%	\$669	Other	F1
NS-MXG2O-A-PSS-1YR	NS-MXG2O-A-PSS-1YR		Annual Maintenance PSS (NS-MXG2O-A)	\$1,275	Each	10%	\$1,148	Other	F1
NS-MXG2OPBA-PSS-1YR	NS-MXG2OPBA-PSS-1YR		Annual Maintenance PSS (NS-MXG2OPBA)	\$1,330	Each	10%	\$1,197	Other	F1
NS-MXG2OPBU-PSS-1YR	NS-MXG2OPBU-PSS-1YR		Annual Maintenance PSS (NS-MXG2OPBU)	\$1,868	Each	10%	\$1,681	Other	F1
NS-MXG2O-U-PSS-1YR	NS-MXG2O-U-PSS-1YR		Annual Maintenance PSS (NS-MXG2O-U)	\$1,785	Each	10%	\$1,607	Other	F1
NS-MXG2TWBA-PSS-1YR	NS-MXG2TWBA-PSS-1YR		Annual Maintenance PSS (NS-MXG2TWBA)	\$887	Each	10%	\$798	Other	F1
NS-MXG2TWBU-PSS-1YR	NS-MXG2TWBU-PSS-1YR		Annual Maintenance PSS (NS-MXG2TWBU)	\$1,245	Each	10%	\$1,121	Other	F1
NS-MXGO-A-PSS-1YR	NS-MXGO-A-PSS-1YR		Annual Maintenance PSS (NS-MXGO-A)	\$1,152	Each	10%	\$1,037	Other	F1
NS-MXGO-U-PSS-1YR	NS-MXGO-U-PSS-1YR		Annual Maintenance PSS (NS-MXGO-U)	\$1,615	Each	10%	\$1,454	Other	F1
NS-MXGTA-PSS-1YR	NS-MXGTA-PSS-1YR		Annual Maintenance PSS (NS-MXGTA)	\$1,330	Each	10%	\$1,197	Other	F1
NS-MXGTU-PSS-1YR	NS-MXGTU-PSS-1YR		Annual Maintenance PSS (NS-MXGTU)	\$1,868	Each	10%	\$1,681	Other	F1
NS-PXG2O2GC-U-PSS-1YR	NS-PXG2O2GC-U-PSS-1YR		Annual Maintenance PSS (NS-PXG2O2GC-U)	\$2,380	Each	10%	\$2,142	Other	F1
NS-REP-L-PSS-1YR	NS-REP-L-PSS-1YR		Annual Maintenance PSS (NS-REP-L)	\$3,720	Each	10%	\$3,348	Other	F1
NS-REP-PKG-PSS-1YR	NS-REP-PKG-PSS-1YR		Annual Maintenance PSS (NS-REP-PKG)	\$2,800	Each	10%	\$2,520	Other	F1
NS-SA05-020HS-PSS-1YR	NS-SA05-020HS-PSS-1YR		Annual Maintenance PSS (NS-SA05-020HS)	\$413	Each	10%	\$372	Other	F1
NS-SA05-020-PSS-1YR	NS-SA05-020-PSS-1YR		Annual Maintenance PSS (NS-SA05-020)	\$397	Each	10%	\$357	Other	F1
NS-SA05-020U-PSS-1YR	NS-SA05-020U-PSS-1YR		Annual Maintenance PSS (NS-SA05-020U)	\$431	Each	10%	\$388	Other	F1
NS-SA07-010HS-PSS-1YR	NS-SA07-010HS-PSS-1YR		Annual Maintenance PSS (NS-SA07-010HS)	\$281	Each	10%	\$253	Other	F1
NS-SA07-010-PSS-1YR	NS-SA07-010-PSS-1YR		Annual Maintenance PSS (NS-SA07-010)	\$281	Each	10%	\$253	Other	F1
NS-SA07-010TU-PSS-1YR	NS-SA07-010TU-PSS-1YR		Annual Maintenance PSS (NS-SA07-010TU)	\$265	Each	10%	\$238	Other	F1
NS-SA07-010U-PSS-1YR	NS-SA07-010U-PSS-1YR		Annual Maintenance PSS (NS-SA07-010U)	\$265	Each	10%	\$238	Other	F1
NS-SA07-020HS-PSS-1YR	NS-SA07-020HS-PSS-1YR		Annual Maintenance PSS (NS-SA07-020HS)	\$449	Each	10%	\$404	Other	F1
NS-SA07-020-PSS-1YR	NS-SA07-020-PSS-1YR		Annual Maintenance PSS (NS-SA07-020)	\$449	Each	10%	\$404	Other	F1
NS-SA07-020TU-PSS-1YR	NS-SA07-020TU-PSS-1YR		Annual Maintenance PSS (NS-SA07-020TU)	\$423	Each	10%	\$380	Other	F1
NS-SA07-020U-PSS-1YR	NS-SA07-020U-PSS-1YR		Annual Maintenance PSS (NS-SA07-020U)	\$423	Each	10%	\$380	Other	F1
NS-SA07-030HS-PSS-1YR	NS-SA07-030HS-PSS-1YR		Annual Maintenance PSS (NS-SA07-030HS)	\$646	Each	10%	\$581	Other	F1
NS-SA07-030-PSS-1YR	NS-SA07-030-PSS-1YR		Annual Maintenance PSS (NS-SA07-030)	\$646	Each	10%	\$581	Other	F1
NS-SA07-030TU-PSS-1YR	NS-SA07-030TU-PSS-1YR		Annual Maintenance PSS (NS-SA07-030TU)	\$608	Each	10%	\$547	Other	F1
NS-SA07-030U-PSS-1YR	NS-SA07-030U-PSS-1YR		Annual Maintenance PSS (NS-SA07-030U)	\$608	Each	10%	\$547	Other	F1
NS-SA07-500HS-PSS-1YR	NS-SA07-500HS-PSS-1YR		Annual Maintenance PSS (NS-SA07-500HS)	\$260	Each	10%	\$234	Other	F1
NS-SA07-500-PSS-1YR	NS-SA07-500-PSS-1YR		Annual Maintenance PSS (NS-SA07-500)	\$260	Each	10%	\$234	Other	F1
NS-SA07-500U-PSS-1YR	NS-SA07-500U-PSS-1YR		Annual Maintenance PSS (NS-SA07-500U)	\$271	Each	10%	\$244	Other	F1
NS-SA07-750HS-PSS-1YR	NS-SA07-750HS-PSS-1YR		Annual Maintenance PSS (NS-SA07-750HS)	\$322	Each	10%	\$290	Other	F1
NS-SA07-750-PSS-1YR	NS-SA07-750-PSS-1YR		Annual Maintenance PSS (NS-SA07-750)	\$322	Each	10%	\$290	Other	F1
NS-SA07-750U-PSS-1YR	NS-SA07-750U-PSS-1YR		Annual Maintenance PSS (NS-SA07-750U)	\$335	Each	10%	\$302	Other	F1
NSTRNGC-PSS-1YR	NSTRNGC-PSS-1YR		Annual Maintenance PSS (NSTRNGC)	\$1,148	Each	10%	\$1,033	Other	F1
NS-UNIX-UL-PSS-1YR	NS-UNIX-UL-PSS-1YR		Annual Maintenance PSS (NS-UNIX-UL)	\$2,200	Each	10%	\$1,980	Other	F1
NS-WIN-CAVA-L-PSS-1YR	NS-WIN-CAVA-L-PSS-1YR		Annual Maintenance PSS (NS-WIN-CAVA-L)	\$600	Each	10%	\$540	Other	F1
NS-WIN-CEE2-L-PSS-1YR	NS-WIN-CEE2-L-PSS-1YR		Annual Maintenance PSS (NS-WIN-CEE2-L)	\$600	Each	10%	\$540	Other	F1
NS-WIN-CEE-L-PSS-1YR	NS-WIN-CEE-L-PSS-1YR		Annual Maintenance PSS (NS-WIN-CEE-L)	\$600	Each	10%	\$540	Other	F1
NSX-CAVA-LIC-PSS-1YR	NSX-CAVA-LIC-PSS-1YR		Annual Maintenance PSS (NSX-CAVA-LIC)	\$1,160	Each	10%	\$1,044	Other	F1
NSX-CAVA-L-U-PSS-1YR	NSX-CAVA-L-U-PSS-1YR		Annual Maintenance PSS (NSX-CAVA-L-U)	\$1,160	Each	10%	\$1,044	Other	F1
NSX-CEE2-L-PSS-1YR	NSX-CEE2-L-PSS-1YR		Annual Maintenance PSS (NSX-CEE2-L)	\$1,160	Each	10%	\$1,044	Other	F1
NSX-CEE-LIC-PSS-1YR	NSX-CEE-LIC-PSS-1YR		Annual Maintenance PSS (NSX-CEE-LIC)	\$1,160	Each	10%	\$1,044	Other	F1
NSX-CIFS-L-PSS-1YR	NSX-CIFS-L-PSS-1YR		Annual Maintenance PSS (NSX-CIFS-L)	\$3,740	Each	10%	\$3,366	Other	F1
NSX-CIFS-L-U-PSS-1YR	NSX-CIFS-L-U-PSS-1YR		Annual Maintenance PSS (NSX-CIFS-L-U)	\$3,740	Each	10%	\$3,366	Other	F1
NSX-CIFS-UL-PSS-1YR	NSX-CIFS-UL-PSS-1YR		Annual Maintenance PSS (NSX-CIFS-UL)	\$3,740	Each	10%	\$3,366	Other	F1
NSXDM00-4A-PSS-1YR	NSXDM00-4A-PSS-1YR		Annual Maintenance PSS (NSXDM00-4A)	\$5,355	Each	10%	\$4,820	Other	F1
NSXDM00-4A-U-PSS-1YR	NSXDM00-4A-U-PSS-1YR		Annual Maintenance PSS (NSXDM00-4A-U)	\$5,541	Each	10%	\$4,986	Other	F1
NSXDM01-4C-PSS-1YR	NSXDM01-4C-PSS-1YR		Annual Maintenance PSS (NSXDM01-4C)	\$8,568	Each	10%	\$7,711	Other	F1
NSXDM01-4C-S-PSS-1YR	NSXDM01-4C-S-PSS-1YR		Annual Maintenance PSS (NSXDM01-4C-S)	\$8,865	Each	10%	\$7,978	Other	F1
NSXDM01-4C-U-PSS-1YR	NSXDM01-4C-U-PSS-1YR		Annual Maintenance PSS (NSXDM01-4C-U)	\$8,876	Each	10%	\$7,988	Other	F1
NSXDM00-PSS-1YR	NSXDM00-PSS-1YR		Annual Maintenance PSS (NSXDM00)	\$1,836	Each	10%	\$1,652	Other	F1
NSXDM00-U-PSS-1YR	NSXDM00-U-PSS-1YR		Annual Maintenance PSS (NSXDM00-U)	\$1,908	Each	10%	\$1,717	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NSX-ENT-L-PSS-1YR	NSX-ENT-L-PSS-1YR		Annual Maintenance PSS (NSX-ENT-L)	\$6,760	Each	10%	\$6,084	Other	F1
NSX-ENT-L-U-PSS-1YR	NSX-ENT-L-U-PSS-1YR		Annual Maintenance PSS (NSX-ENT-L-U)	\$6,760	Each	10%	\$6,084	Other	F1
NSX-FLR-L-PSS-1YR	NSX-FLR-L-PSS-1YR		Annual Maintenance PSS (NSX-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
NSX-FLR-L-U-PSS-1YR	NSX-FLR-L-U-PSS-1YR		Annual Maintenance PSS (NSX-FLR-L-U)	\$2,000	Each	10%	\$1,800	Other	F1
NSX-ISCSI-L-PSS-1YR	NSX-ISCSI-L-PSS-1YR		Annual Maintenance PSS (NSX-ISCSI-L)	\$5,400	Each	10%	\$4,860	Other	F1
NSX-ISCSI-L-U-PSS-1YR	NSX-ISCSI-L-U-PSS-1YR		Annual Maintenance PSS (NSX-ISCSI-L-U)	\$5,400	Each	10%	\$4,860	Other	F1
NSXRACKU-PSS-1YR	NSXRACKU-PSS-1YR		Annual Maintenance PSS (NSXRACKU)	\$18,150	Each	10%	\$14,535	Other	F1
NSX-REP-LIC-PSS-1YR	NSX-REP-LIC-PSS-1YR		Annual Maintenance PSS (NSX-REP-LIC)	\$3,720	Each	10%	\$3,348	Other	F1
NSX-REP-L-U-PSS-1YR	NSX-REP-L-U-PSS-1YR		Annual Maintenance PSS (NSX-REP-L-U)	\$3,460	Each	10%	\$3,114	Other	F1
NSX-REP2-L-PSS-1YR	NSX-REP2-L-PSS-1YR		Annual Maintenance PSS (NSX-REP2-L)	\$6,220	Each	10%	\$5,598	Other	F1
NSX-REP2-L-U-PSS-1YR	NSX-REP2-L-U-PSS-1YR		Annual Maintenance PSS (NSX-REP2-L-U)	\$6,220	Each	10%	\$5,598	Other	F1
NSX-SNAP-LIC-PSS-1YR	NSX-SNAP-LIC-PSS-1YR		Annual Maintenance PSS (NSX-SNAP-LIC)	\$720	Each	10%	\$648	Other	F1
NSX-SNAP-L-U-PSS-1YR	NSX-SNAP-L-U-PSS-1YR		Annual Maintenance PSS (NSX-SNAP-L-U)	\$720	Each	10%	\$648	Other	F1
NSX-UNIX-L-PSS-1YR	NSX-UNIX-L-PSS-1YR		Annual Maintenance PSS (NSX-UNIX-L)	\$5,040	Each	10%	\$4,536	Other	F1
NSX-UNIX-L-U-PSS-1YR	NSX-UNIX-L-U-PSS-1YR		Annual Maintenance PSS (NSX-UNIX-L-U)	\$5,040	Each	10%	\$4,536	Other	F1
NSX-UNIX-UL-PSS-1YR	NSX-UNIX-UL-PSS-1YR		Annual Maintenance PSS (NSX-UNIX-UL)	\$5,040	Each	10%	\$4,536	Other	F1
NT47230001B-PSS-1YR	NT47230001B-PSS-1YR		Annual Maintenance PSS (NT47230001B)	\$717	Each	10%	\$645	Other	F1
NT47230001BTU-PSS-1YR	NT47230001BTU-PSS-1YR		Annual Maintenance PSS (NT47230001BTU)	\$773	Each	10%	\$696	Other	F1
NT47230001BU-PSS-1YR	NT47230001BU-PSS-1YR		Annual Maintenance PSS (NT47230001BU)	\$773	Each	10%	\$696	Other	F1
NT47230001C-PSS-1YR	NT47230001C-PSS-1YR		Annual Maintenance PSS (NT47230001C)	\$717	Each	10%	\$645	Other	F1
NT47230001CTU-PSS-1YR	NT47230001CTU-PSS-1YR		Annual Maintenance PSS (NT47230001CTU)	\$773	Each	10%	\$696	Other	F1
NT47230001CU-PSS-1YR	NT47230001CU-PSS-1YR		Annual Maintenance PSS (NT47230001CU)	\$773	Each	10%	\$696	Other	F1
N-VX-VS0704-PSS-1YR	N-VX-VS0704-PSS-1YR		Annual Maintenance PSS (N-VX-VS0704)	\$1,527	Each	10%	\$1,374	Other	F1
NW200F14610FD-PSS-1YR	NW200F14610FD-PSS-1YR		Annual Maintenance PSS (NW200F14610FD)	\$4,533	Each	10%	\$4,080	Other	F1
NW200F7305FD-PSS-1YR	NW200F7305FD-PSS-1YR		Annual Maintenance PSS (NW200F7305FD)	\$2,992	Each	10%	\$2,693	Other	F1
NW200F7310FD-PSS-1YR	NW200F7310FD-PSS-1YR		Annual Maintenance PSS (NW200F7310FD)	\$3,921	Each	10%	\$3,529	Other	F1
NW-2G10-146-PSS-1YR	NW-2G10-146-PSS-1YR		Annual Maintenance PSS (NW-2G10-146)	\$262	Each	10%	\$236	Other	F1
NW-2G10-146-U-PSS-1YR	NW-2G10-146-U-PSS-1YR		Annual Maintenance PSS (NW-2G10-146-U)	\$273	Each	10%	\$245	Other	F1
NW-2G10-300-PSS-1YR	NW-2G10-300-PSS-1YR		Annual Maintenance PSS (NW-2G10-300)	\$459	Each	10%	\$413	Other	F1
NW-2G10-300U-PSS-1YR	NW-2G10-300U-PSS-1YR		Annual Maintenance PSS (NW-2G10-300U)	\$478	Each	10%	\$430	Other	F1
NW-2G10-73-PSS-1YR	NW-2G10-73-PSS-1YR		Annual Maintenance PSS (NW-2G10-73)	\$148	Each	10%	\$133	Other	F1
NW-2G10-73-U-PSS-1YR	NW-2G10-73-U-PSS-1YR		Annual Maintenance PSS (NW-2G10-73-U)	\$154	Each	10%	\$139	Other	F1
NW-2G15-36-PSS-1YR	NW-2G15-36-PSS-1YR		Annual Maintenance PSS (NW-2G15-36)	\$121	Each	10%	\$109	Other	F1
NW-2G15-36-U-PSS-1YR	NW-2G15-36-U-PSS-1YR		Annual Maintenance PSS (NW-2G15-36-U)	\$126	Each	10%	\$113	Other	F1
NW-2G15-73-PSS-1YR	NW-2G15-73-PSS-1YR		Annual Maintenance PSS (NW-2G15-73)	\$255	Each	10%	\$230	Other	F1
NW-2G15-73U-PSS-1YR	NW-2G15-73U-PSS-1YR		Annual Maintenance PSS (NW-2G15-73U)	\$265	Each	10%	\$239	Other	F1
NW-2GDAE-FD-PSS-1YR	NW-2GDAE-FD-PSS-1YR		Annual Maintenance PSS (NW-2GDAE-FD)	\$1,054	Each	10%	\$949	Other	F1
NW30014610FD-PSS-1YR	NW30014610FD-PSS-1YR		Annual Maintenance PSS (NW30014610FD)	\$5,015	Each	10%	\$4,514	Other	F1
NW30073-10FD-PSS-1YR	NW30073-10FD-PSS-1YR		Annual Maintenance PSS (NW30073-10FD)	\$4,012	Each	10%	\$3,611	Other	F1
NW-AT05-250-PSS-1YR	NW-AT05-250-PSS-1YR		Annual Maintenance PSS (NW-AT05-250)	\$197	Each	10%	\$177	Other	F1
NW-AT05-250U-PSS-1YR	NW-AT05-250U-PSS-1YR		Annual Maintenance PSS (NW-AT05-250U)	\$198	Each	10%	\$178	Other	F1
NW-AT05-320-PSS-1YR	NW-AT05-320-PSS-1YR		Annual Maintenance PSS (NW-AT05-320)	\$175	Each	10%	\$158	Other	F1
NW-AT05-320U-PSS-1YR	NW-AT05-320U-PSS-1YR		Annual Maintenance PSS (NW-AT05-320U)	\$182	Each	10%	\$164	Other	F1
NW-AT07-250-PSS-1YR	NW-AT07-250-PSS-1YR		Annual Maintenance PSS (NW-AT07-250)	\$175	Each	10%	\$158	Other	F1
NW-AT07-250U-PSS-1YR	NW-AT07-250U-PSS-1YR		Annual Maintenance PSS (NW-AT07-250U)	\$182	Each	10%	\$164	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
NW-CX200-FD-PSS-1YR	NW-CX200-FD-PSS-1YR		Annual Maintenance PSS (NW-CX200-FD)	\$2,267	Each	10%	\$2,040	Other	F1	
NW-CX300-FD-PSS-1YR	NW-CX300-FD-PSS-1YR		Annual Maintenance PSS (NW-CX300-FD)	\$2,457	Each	10%	\$2,211	Other	F1	
NW-CX500-FD-PSS-1YR	NW-CX500-FD-PSS-1YR		Annual Maintenance PSS (NW-CX500-FD)	\$6,460	Each	10%	\$5,814	Other	F1	
NWMGRB200-DAE-PSS-1YR	NWMGRB200-DAE-PSS-1YR		Annual Maintenance PSS (NWMGRB200-DAE)	\$1,256	Each	10%	\$1,130	Other	F1	
NWMGRB200-DPE-PSS-1YR	NWMGRB200-DPE-PSS-1YR		Annual Maintenance PSS (NWMGRB200-DPE)	\$252	Each	10%	\$227	Other	F1	
NW-UTIL-WIN-PSS-1YR	NW-UTIL-WIN-PSS-1YR		Annual Maintenance PSS (NW-UTIL-WIN)	\$8	Each	10%	\$7	Other	F1	
NX4-1BLADE-SW-PSS-1YR	NX4-1BLADE-SW-PSS-1YR		Annual Maintenance PSS (NX4-1BLADE-SW)	\$176	Each	10%	\$158	Other	F1	
NX4-1-CI-RYLT-PSS-1YR	NX4-1-CI-RYLT-PSS-1YR		Annual Maintenance PSS (NX4-1-CI-RYLT)	\$833	Each	10%	\$750	Other	F1	
NX4-1-UNIX-L-PSS-1YR	NX4-1-UNIX-L-PSS-1YR		Annual Maintenance PSS (NX4-1-UNIX-L)	\$390	Each	10%	\$351	Other	F1	
NX4-2BLADE-SW-PSS-1YR	NX4-2BLADE-SW-PSS-1YR		Annual Maintenance PSS (NX4-2BLADE-SW)	\$225	Each	10%	\$203	Other	F1	
NX4-2-CI-RYLT-PSS-1YR	NX4-2-CI-RYLT-PSS-1YR		Annual Maintenance PSS (NX4-2-CI-RYLT)	\$833	Each	10%	\$750	Other	F1	
NX4-2-UNIX-L-PSS-1YR	NX4-2-UNIX-L-PSS-1YR		Annual Maintenance PSS (NX4-2-UNIX-L)	\$390	Each	10%	\$351	Other	F1	
NX4-CEE2-L-PSS-1YR	NX4-CEE2-L-PSS-1YR		Annual Maintenance PSS (NX4-CEE2-L)	\$330	Each	10%	\$297	Other	F1	
NX4-CEE-L-PSS-1YR	NX4-CEE-L-PSS-1YR		Annual Maintenance PSS (NX4-CEE-L)	\$330	Each	10%	\$297	Other	F1	
NX4-EXPAN-PSS-1YR	NX4-EXPAN-PSS-1YR		Annual Maintenance PSS (NX4-EXPAN)	\$500	Each	10%	\$450	Other	F1	
NX4-FASTVE-PSS-1YR	NX4-FASTVE-PSS-1YR		Annual Maintenance PSS (NX4-FASTVE)	\$4,300	Each	10%	\$3,870	Other	F1	
NX4-FCOPT-L-PSS-1YR	NX4-FCOPT-L-PSS-1YR		Annual Maintenance PSS (NX4-FCOPT-L)	\$300	Each	10%	\$270	Other	F1	
NX4-FCOPT-UL-PSS-1YR	NX4-FCOPT-UL-PSS-1YR		Annual Maintenance PSS (NX4-FCOPT-UL)	\$300	Each	10%	\$270	Other	F1	
NX4-FLR-L-PSS-1YR	NX4-FLR-L-PSS-1YR		Annual Maintenance PSS (NX4-FLR-L)	\$1,000	Each	10%	\$900	Other	F1	
NX4-FLR-L-U-PSS-1YR	NX4-FLR-L-U-PSS-1YR		Annual Maintenance PSS (NX4-FLR-L-U)	\$650	Each	10%	\$585	Other	F1	
NX4-ISCSI-L-PSS-1YR	NX4-ISCSI-L-PSS-1YR		Annual Maintenance PSS (NX4-ISCSI-L)	\$650	Each	10%	\$585	Other	F1	
NX4-NF-UL-PSS-1YR	NX4-NF-UL-PSS-1YR		Annual Maintenance PSS (NX4-NF-UL)	\$650	Each	10%	\$585	Other	F1	
NX4-REP2-L-PSS-1YR	NX4-REP2-L-PSS-1YR		Annual Maintenance PSS (NX4-REP2-L)	\$975	Each	10%	\$878	Other	F1	
NX4-REP2-LU-PSS-1YR	NX4-REP2-LU-PSS-1YR		Annual Maintenance PSS (NX4-REP2-LU)	\$975	Each	10%	\$878	Other	F1	
OBJ-BUNDL-PSS-1YR	OBJ-BUNDL-PSS-1YR		Annual Maintenance PSS (OBJ-BUNDL)	\$59	Each	10%	\$53	Other	F1	
OBN-RPHW3-G6T-D-PSS-1YR	OBN-RPHW3-G6T-D-PSS-1YR		Annual Maintenance PSS (OBN-RPHW3-G6T-D)	\$2,310	Each	10%	\$2,079	Other	F1	
OBN-RPHW3-G6T-PSS-1YR	OBN-RPHW3-G6T-PSS-1YR		Annual Maintenance PSS (OBN-RPHW3-G6T)	\$2,310	Each	10%	\$2,079	Other	F1	
OM-CLR-DB-UNX-PSS-1YR	OM-CLR-DB-UNX-PSS-1YR		Annual Maintenance PSS (OM-CLR-DB-UNX)	\$1,210	Each	10%	\$1,089	Other	F1	
OM-CLR-EN-UNX-PSS-1YR	OM-CLR-EN-UNX-PSS-1YR		Annual Maintenance PSS (OM-CLR-EN-UNX)	\$2,490	Each	10%	\$2,241	Other	F1	
OM-CLR-WG-UNX-PSS-1YR	OM-CLR-WG-UNX-PSS-1YR		Annual Maintenance PSS (OM-CLR-WG-UNX)	\$500	Each	10%	\$450	Other	F1	
OM-LM-DEP-UNX-PSS-1YR	OM-LM-DEP-UNX-PSS-1YR		Annual Maintenance PSS (OM-LM-DEP-UNX)	\$1,210	Each	10%	\$1,089	Other	F1	
OM-LM-ENT-UNX-PSS-1YR	OM-LM-ENT-UNX-PSS-1YR		Annual Maintenance PSS (OM-LM-ENT-UNX)	\$2,490	Each	10%	\$2,241	Other	F1	
OM-LM-WRK-UNX-PSS-1YR	OM-LM-WRK-UNX-PSS-1YR		Annual Maintenance PSS (OM-LM-WRK-UNX)	\$500	Each	10%	\$450	Other	F1	
ONX515D152T2F-PSS-1YR	ONX515D152T2F-PSS-1YR		Annual Maintenance PSS (ONX515D152T2F)	\$1,548	Each	10%	\$1,393	Other	F1	
ONX515D152T72-PSS-1YR	ONX515D152T72-PSS-1YR		Annual Maintenance PSS (ONX515D152T72)	\$3,411	Each	10%	\$3,070	Other	F1	
ONX515D153015F-PSS-1YR	ONX515D153015F-PSS-1YR		Annual Maintenance PSS (ONX515D153015F)	\$1,437	Each	10%	\$1,293	Other	F1	
ONX515D153015-PSS-1YR	ONX515D153015-PSS-1YR		Annual Maintenance PSS (ONX515D153015)	\$3,411	Each	10%	\$3,070	Other	F1	
ONX515D153T72F-PSS-1YR	ONX515D153T72F-PSS-1YR		Annual Maintenance PSS (ONX515D153T72F)	\$1,728	Each	10%	\$1,555	Other	F1	
ONX515D153T72-PSS-1YR	ONX515D153T72-PSS-1YR		Annual Maintenance PSS (ONX515D153T72)	\$3,411	Each	10%	\$3,070	Other	F1	
ONX515D154T72F-PSS-1YR	ONX515D154T72F-PSS-1YR		Annual Maintenance PSS (ONX515D154T72F)	\$1,895	Each	10%	\$1,705	Other	F1	
ONX515D154T72-PSS-1YR	ONX515D154T72-PSS-1YR		Annual Maintenance PSS (ONX515D154T72)	\$3,411	Each	10%	\$3,070	Other	F1	
ONX515D156010F-PSS-1YR	ONX515D156010F-PSS-1YR		Annual Maintenance PSS (ONX515D156010F)	\$1,334	Each	10%	\$1,200	Other	F1	
ONX515D156010-PSS-1YR	ONX515D156010-PSS-1YR		Annual Maintenance PSS (ONX515D156010)	\$3,411	Each	10%	\$3,070	Other	F1	
ONX515D156015F-PSS-1YR	ONX515D156015F-PSS-1YR		Annual Maintenance PSS (ONX515D156015F)	\$1,519	Each	10%	\$1,368	Other	F1	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ONX515D156015-PSS-1YR	ONX515D156015-PSS-1YR	Annual Maintenance PSS (ONX515D156015)		\$3,411	Each	10%	\$3,070	Other	F1
ONX515D159010F-PSS-1YR	ONX515D159010F-PSS-1YR	Annual Maintenance PSS (ONX515D159010F)		\$1,464	Each	10%	\$1,317	Other	F1
ONX515D159010-PSS-1YR	ONX515D159010-PSS-1YR	Annual Maintenance PSS (ONX515D159010)		\$3,411	Each	10%	\$3,070	Other	F1
ONX515D253010F-PSS-1YR	ONX515D253010F-PSS-1YR	Annual Maintenance PSS (ONX515D253010F)		\$1,367	Each	10%	\$1,222	Other	F1
ONX515D253010-PSS-1YR	ONX515D253010-PSS-1YR	Annual Maintenance PSS (ONX515D253010)		\$3,411	Each	10%	\$3,070	Other	F1
ONX515D256010F-PSS-1YR	ONX515D256010F-PSS-1YR	Annual Maintenance PSS (ONX515D256010F)		\$1,387	Each	10%	\$1,248	Other	F1
ONX515D256010-PSS-1YR	ONX515D256010-PSS-1YR	Annual Maintenance PSS (ONX515D256010)		\$3,411	Each	10%	\$3,070	Other	F1
ONX515D259010F-PSS-1YR	ONX515D259010F-PSS-1YR	Annual Maintenance PSS (ONX515D259010F)		\$1,476	Each	10%	\$1,328	Other	F1
ONX515D259010-PSS-1YR	ONX515D259010-PSS-1YR	Annual Maintenance PSS (ONX515D259010)		\$3,411	Each	10%	\$3,070	Other	F1
ONX51D152T72F-PSS-1YR	ONX51D152T72F-PSS-1YR	Annual Maintenance PSS (ONX51D152T72F)		\$1,367	Each	10%	\$1,230	Other	F1
ONX51D152T72-PSS-1YR	ONX51D152T72-PSS-1YR	Annual Maintenance PSS (ONX51D152T72)		\$1,367	Each	10%	\$1,230	Other	F1
ONX51D153015F-PSS-1YR	ONX51D153015F-PSS-1YR	Annual Maintenance PSS (ONX51D153015F)		\$1,129	Each	10%	\$1,016	Other	F1
ONX51D153015-PSS-1YR	ONX51D153015-PSS-1YR	Annual Maintenance PSS (ONX51D153015)		\$1,129	Each	10%	\$1,016	Other	F1
ONX51D153T72F-PSS-1YR	ONX51D153T72F-PSS-1YR	Annual Maintenance PSS (ONX51D153T72F)		\$1,658	Each	10%	\$1,493	Other	F1
ONX51D153T72-PSS-1YR	ONX51D153T72-PSS-1YR	Annual Maintenance PSS (ONX51D153T72)		\$1,658	Each	10%	\$1,493	Other	F1
ONX51D156010F-PSS-1YR	ONX51D156010F-PSS-1YR	Annual Maintenance PSS (ONX51D156010F)		\$1,107	Each	10%	\$996	Other	F1
ONX51D156010-PSS-1YR	ONX51D156010-PSS-1YR	Annual Maintenance PSS (ONX51D156010)		\$1,107	Each	10%	\$996	Other	F1
ONX51D156015F-PSS-1YR	ONX51D156015F-PSS-1YR	Annual Maintenance PSS (ONX51D156015F)		\$1,320	Each	10%	\$1,188	Other	F1
ONX51D156015-PSS-1YR	ONX51D156015-PSS-1YR	Annual Maintenance PSS (ONX51D156015)		\$1,320	Each	10%	\$1,188	Other	F1
ONX51D159010F-PSS-1YR	ONX51D159010F-PSS-1YR	Annual Maintenance PSS (ONX51D159010F)		\$1,377	Each	10%	\$1,239	Other	F1
ONX51D159010-PSS-1YR	ONX51D159010-PSS-1YR	Annual Maintenance PSS (ONX51D159010)		\$1,377	Each	10%	\$1,239	Other	F1
ONX51D256010F-PSS-1YR	ONX51D256010F-PSS-1YR	Annual Maintenance PSS (ONX51D256010F)		\$1,169	Each	10%	\$1,052	Other	F1
ONX51D256010-PSS-1YR	ONX51D256010-PSS-1YR	Annual Maintenance PSS (ONX51D256010)		\$1,169	Each	10%	\$1,052	Other	F1
ONX51D259010F-PSS-1YR	ONX51D259010F-PSS-1YR	Annual Maintenance PSS (ONX51D259010F)		\$1,410	Each	10%	\$1,269	Other	F1
ONX51D259010-PSS-1YR	ONX51D259010-PSS-1YR	Annual Maintenance PSS (ONX51D259010)		\$1,410	Each	10%	\$1,269	Other	F1
ONX5200-UNISB-PSS-1YR	ONX5200-UNISB-PSS-1YR	Annual Maintenance PSS (ONX5200-UNISB)		\$705	Each	10%	\$635	Other	F1
ONX52DP010NLF-PSS-1YR	ONX52DP010NLF-PSS-1YR	Annual Maintenance PSS (ONX52DP010NLF)		\$1,863	Each	10%	\$1,677	Other	F1
ONX52DP010NLM-PSS-1YR	ONX52DP010NLM-PSS-1YR	Annual Maintenance PSS (ONX52DP010NLM)		\$1,863	Each	10%	\$1,677	Other	F1
ONX52DP01210F-PSS-1YR	ONX52DP01210F-PSS-1YR	Annual Maintenance PSS (ONX52DP01210F)		\$3,085	Each	10%	\$2,776	Other	F1
ONX52DP01210M-PSS-1YR	ONX52DP01210M-PSS-1YR	Annual Maintenance PSS (ONX52DP01210M)		\$3,085	Each	10%	\$2,776	Other	F1
ONX52DP112NLF-PSS-1YR	ONX52DP112NLF-PSS-1YR	Annual Maintenance PSS (ONX52DP112NLF)		\$2,264	Each	10%	\$2,037	Other	F1
ONX52DP112NLM-PSS-1YR	ONX52DP112NLM-PSS-1YR	Annual Maintenance PSS (ONX52DP112NLM)		\$2,264	Each	10%	\$2,037	Other	F1
ONX52DP12210F-PSS-1YR	ONX52DP12210F-PSS-1YR	Annual Maintenance PSS (ONX52DP12210F)		\$3,702	Each	10%	\$3,332	Other	F1
ONX52DP12210M-PSS-1YR	ONX52DP12210M-PSS-1YR	Annual Maintenance PSS (ONX52DP12210M)		\$3,702	Each	10%	\$3,332	Other	F1
ONX52DP12510F-PSS-1YR	ONX52DP12510F-PSS-1YR	Annual Maintenance PSS (ONX52DP12510F)		\$4,801	Each	10%	\$4,321	Other	F1
ONX52DP12510M-PSS-1YR	ONX52DP12510M-PSS-1YR	Annual Maintenance PSS (ONX52DP12510M)		\$4,801	Each	10%	\$4,321	Other	F1
ONX52DP125NLF-PSS-1YR	ONX52DP125NLF-PSS-1YR	Annual Maintenance PSS (ONX52DP125NLF)		\$3,368	Each	10%	\$3,032	Other	F1
ONX52DP125NLM-PSS-1YR	ONX52DP125NLM-PSS-1YR	Annual Maintenance PSS (ONX52DP125NLM)		\$3,368	Each	10%	\$3,032	Other	F1
ONX52DP30015F-PSS-1YR	ONX52DP30015F-PSS-1YR	Annual Maintenance PSS (ONX52DP30015F)		\$2,232	Each	10%	\$2,009	Other	F1
ONX52DP30015M-PSS-1YR	ONX52DP30015M-PSS-1YR	Annual Maintenance PSS (ONX52DP30015M)		\$2,232	Each	10%	\$2,009	Other	F1
ONX52DP31215F-PSS-1YR	ONX52DP31215F-PSS-1YR	Annual Maintenance PSS (ONX52DP31215F)		\$2,456	Each	10%	\$2,210	Other	F1
ONX52DP31215M-PSS-1YR	ONX52DP31215M-PSS-1YR	Annual Maintenance PSS (ONX52DP31215M)		\$2,456	Each	10%	\$2,210	Other	F1
ONX52DP32515F-PSS-1YR	ONX52DP32515F-PSS-1YR	Annual Maintenance PSS (ONX52DP32515F)		\$3,368	Each	10%	\$3,032	Other	F1
ONX52DP32515M-PSS-1YR	ONX52DP32515M-PSS-1YR	Annual Maintenance PSS (ONX52DP32515M)		\$3,368	Each	10%	\$3,032	Other	F1
ONX52DP400FXF-PSS-1YR	ONX52DP400FXF-PSS-1YR	Annual Maintenance PSS (ONX52DP400FXF)		\$12,769	Each	10%	\$11,492	Other	F1
ONX52DP400FXM-PSS-1YR	ONX52DP400FXM-PSS-1YR	Annual Maintenance PSS (ONX52DP400FXM)		\$12,769	Each	10%	\$11,492	Other	F1
ONX52DP60010F-PSS-1YR	ONX52DP60010F-PSS-1YR	Annual Maintenance PSS (ONX52DP60010F)		\$2,383	Each	10%	\$2,145	Other	F1
ONX52DP60010M-PSS-1YR	ONX52DP60010M-PSS-1YR	Annual Maintenance PSS (ONX52DP60010M)		\$2,383	Each	10%	\$2,145	Other	F1
ONX52DP60015F-PSS-1YR	ONX52DP60015F-PSS-1YR	Annual Maintenance PSS (ONX52DP60015F)		\$3,618	Each	10%	\$3,256	Other	F1
ONX52DP61210F-PSS-1YR	ONX52DP61210F-PSS-1YR	Annual Maintenance PSS (ONX52DP61210F)		\$2,622	Each	10%	\$2,359	Other	F1
ONX52DP61210M-PSS-1YR	ONX52DP61210M-PSS-1YR	Annual Maintenance PSS (ONX52DP61210M)		\$2,622	Each	10%	\$2,359	Other	F1
ONX52DP62510F-PSS-1YR	ONX52DP62510F-PSS-1YR	Annual Maintenance PSS (ONX52DP62510F)		\$3,020	Each	10%	\$2,718	Other	F1
ONX52DP62510M-PSS-1YR	ONX52DP62510M-PSS-1YR	Annual Maintenance PSS (ONX52DP62510M)		\$3,020	Each	10%	\$2,718	Other	F1
ONX52DP90010F-PSS-1YR	ONX52DP90010F-PSS-1YR	Annual Maintenance PSS (ONX52DP90010F)		\$2,571	Each	10%	\$2,314	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ONX52DP90010M-PSS-1YR	ONX52DP90010M-PSS-1YR		Annual Maintenance PSS (ONX52DP90010M)	\$2,571	Each	10%	\$2,314	Other	F1
ONX52DP91210F-PSS-1YR	ONX52DP91210F-PSS-1YR		Annual Maintenance PSS (ONX52DP91210F)	\$3,085	Each	10%	\$2,776	Other	F1
ONX52DP91210M-PSS-1YR	ONX52DP91210M-PSS-1YR		Annual Maintenance PSS (ONX52DP91210M)	\$3,085	Each	10%	\$2,776	Other	F1
ONX52DP92510F-PSS-1YR	ONX52DP92510F-PSS-1YR		Annual Maintenance PSS (ONX52DP92510F)	\$4,001	Each	10%	\$3,601	Other	F1
ONX52DP92510M-PSS-1YR	ONX52DP92510M-PSS-1YR		Annual Maintenance PSS (ONX52DP92510M)	\$4,001	Each	10%	\$3,601	Other	F1
ONX52DPM1210F-PSS-1YR	ONX52DPM1210F-PSS-1YR		Annual Maintenance PSS (ONX52DPM1210F)	\$2,008	Each	10%	\$1,807	Other	F1
ONX52DPM1210M-PSS-1YR	ONX52DPM1210M-PSS-1YR		Annual Maintenance PSS (ONX52DPM1210M)	\$2,008	Each	10%	\$1,807	Other	F1
ONX52DPM2510F-PSS-1YR	ONX52DPM2510F-PSS-1YR		Annual Maintenance PSS (ONX52DPM2510F)	\$3,368	Each	10%	\$3,032	Other	F1
ONX52DPM2510M-PSS-1YR	ONX52DPM2510M-PSS-1YR		Annual Maintenance PSS (ONX52DPM2510M)	\$3,368	Each	10%	\$3,032	Other	F1
ONX52VP010NLF-PSS-1YR	ONX52VP010NLF-PSS-1YR		Annual Maintenance PSS (ONX52VP010NLF)	\$1,863	Each	10%	\$1,677	Other	F1
ONX52VP010NLM-PSS-1YR	ONX52VP010NLM-PSS-1YR		Annual Maintenance PSS (ONX52VP010NLM)	\$1,863	Each	10%	\$1,677	Other	F1
ONX52VP01210F-PSS-1YR	ONX52VP01210F-PSS-1YR		Annual Maintenance PSS (ONX52VP01210F)	\$3,085	Each	10%	\$2,776	Other	F1
ONX52VP01210M-PSS-1YR	ONX52VP01210M-PSS-1YR		Annual Maintenance PSS (ONX52VP01210M)	\$3,085	Each	10%	\$2,776	Other	F1
ONX52VP112NLF-PSS-1YR	ONX52VP112NLF-PSS-1YR		Annual Maintenance PSS (ONX52VP112NLF)	\$2,264	Each	10%	\$2,037	Other	F1
ONX52VP112NLM-PSS-1YR	ONX52VP112NLM-PSS-1YR		Annual Maintenance PSS (ONX52VP112NLM)	\$2,264	Each	10%	\$2,037	Other	F1
ONX52VP12510F-PSS-1YR	ONX52VP12510F-PSS-1YR		Annual Maintenance PSS (ONX52VP12510F)	\$4,801	Each	10%	\$4,321	Other	F1
ONX52VP12510M-PSS-1YR	ONX52VP12510M-PSS-1YR		Annual Maintenance PSS (ONX52VP12510M)	\$4,801	Each	10%	\$4,321	Other	F1
ONX52VP125NLF-PSS-1YR	ONX52VP125NLF-PSS-1YR		Annual Maintenance PSS (ONX52VP125NLF)	\$3,368	Each	10%	\$3,032	Other	F1
ONX52VP125NLM-PSS-1YR	ONX52VP125NLM-PSS-1YR		Annual Maintenance PSS (ONX52VP125NLM)	\$3,368	Each	10%	\$3,032	Other	F1
ONX52VP30015F-PSS-1YR	ONX52VP30015F-PSS-1YR		Annual Maintenance PSS (ONX52VP30015F)	\$2,232	Each	10%	\$2,009	Other	F1
ONX52VP30015M-PSS-1YR	ONX52VP30015M-PSS-1YR		Annual Maintenance PSS (ONX52VP30015M)	\$2,232	Each	10%	\$2,009	Other	F1
ONX52VP31215F-PSS-1YR	ONX52VP31215F-PSS-1YR		Annual Maintenance PSS (ONX52VP31215F)	\$2,456	Each	10%	\$2,210	Other	F1
ONX52VP31215M-PSS-1YR	ONX52VP31215M-PSS-1YR		Annual Maintenance PSS (ONX52VP31215M)	\$2,456	Each	10%	\$2,210	Other	F1
ONX52VP32515F-PSS-1YR	ONX52VP32515F-PSS-1YR		Annual Maintenance PSS (ONX52VP32515F)	\$3,368	Each	10%	\$3,032	Other	F1
ONX52VP32515M-PSS-1YR	ONX52VP32515M-PSS-1YR		Annual Maintenance PSS (ONX52VP32515M)	\$3,368	Each	10%	\$3,032	Other	F1
ONX52VP400FXF-PSS-1YR	ONX52VP400FXF-PSS-1YR		Annual Maintenance PSS (ONX52VP400FXF)	\$12,769	Each	10%	\$11,492	Other	F1
ONX52VP400FXM-PSS-1YR	ONX52VP400FXM-PSS-1YR		Annual Maintenance PSS (ONX52VP400FXM)	\$12,769	Each	10%	\$11,492	Other	F1
ONX52VP60010F-PSS-1YR	ONX52VP60010F-PSS-1YR		Annual Maintenance PSS (ONX52VP60010F)	\$2,383	Each	10%	\$2,145	Other	F1
ONX52VP60010M-PSS-1YR	ONX52VP60010M-PSS-1YR		Annual Maintenance PSS (ONX52VP60010M)	\$2,383	Each	10%	\$2,145	Other	F1
ONX52VP61210F-PSS-1YR	ONX52VP61210F-PSS-1YR		Annual Maintenance PSS (ONX52VP61210F)	\$2,622	Each	10%	\$2,359	Other	F1
ONX52VP61210M-PSS-1YR	ONX52VP61210M-PSS-1YR		Annual Maintenance PSS (ONX52VP61210M)	\$2,622	Each	10%	\$2,359	Other	F1
ONX52VP62510F-PSS-1YR	ONX52VP62510F-PSS-1YR		Annual Maintenance PSS (ONX52VP62510F)	\$3,020	Each	10%	\$2,718	Other	F1
ONX52VP62510M-PSS-1YR	ONX52VP62510M-PSS-1YR		Annual Maintenance PSS (ONX52VP62510M)	\$3,020	Each	10%	\$2,718	Other	F1
ONX52VP90010F-PSS-1YR	ONX52VP90010F-PSS-1YR		Annual Maintenance PSS (ONX52VP90010F)	\$2,571	Each	10%	\$2,314	Other	F1
ONX52VP90010M-PSS-1YR	ONX52VP90010M-PSS-1YR		Annual Maintenance PSS (ONX52VP90010M)	\$2,571	Each	10%	\$2,314	Other	F1
ONX52VP91210F-PSS-1YR	ONX52VP91210F-PSS-1YR		Annual Maintenance PSS (ONX52VP91210F)	\$3,085	Each	10%	\$2,776	Other	F1
ONX52VP91210M-PSS-1YR	ONX52VP91210M-PSS-1YR		Annual Maintenance PSS (ONX52VP91210M)	\$3,085	Each	10%	\$2,776	Other	F1
ONX52VP92510F-PSS-1YR	ONX52VP92510F-PSS-1YR		Annual Maintenance PSS (ONX52VP92510F)	\$4,001	Each	10%	\$3,601	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ONX52VP92510M-PSS-1YR	ONX52VP92510M-PSS-1YR		Annual Maintenance PSS (ONX52VP92510M)	\$4,001	Each	10%	\$3,601	Other	F1
ONX52VPM1210F-PSS-1YR	ONX52VPM1210F-PSS-1YR		Annual Maintenance PSS (ONX52VPM1210F)	\$2,008	Each	10%	\$1,807	Other	F1
ONX52VPM1210M-PSS-1YR	ONX52VPM1210M-PSS-1YR		Annual Maintenance PSS (ONX52VPM1210M)	\$2,008	Each	10%	\$1,807	Other	F1
ONX52VPM2510F-PSS-1YR	ONX52VPM2510F-PSS-1YR		Annual Maintenance PSS (ONX52VPM2510F)	\$3,368	Each	10%	\$3,032	Other	F1
ONX52VPM2510M-PSS-1YR	ONX52VPM2510M-PSS-1YR		Annual Maintenance PSS (ONX52VPM2510M)	\$3,368	Each	10%	\$3,032	Other	F1
ONX5300CS2M-PSS-1YR	ONX5300CS2M-PSS-1YR		Annual Maintenance PSS (ONX5300CS2M)	\$228	Each	10%	\$205	Other	F1
ONX5300CS2-PSS-1YR	ONX5300CS2-PSS-1YR		Annual Maintenance PSS (ONX5300CS2)	\$228	Each	10%	\$205	Other	F1
ONX5300DMM-PSS-1YR	ONX5300DMM-PSS-1YR		Annual Maintenance PSS (ONX5300DMM)	\$261	Each	10%	\$235	Other	F1
ONX5300DM-PSS-1YR	ONX5300DM-PSS-1YR		Annual Maintenance PSS (ONX5300DM)	\$261	Each	10%	\$235	Other	F1
ONX53D152T72F-PSS-1YR	ONX53D152T72F-PSS-1YR		Annual Maintenance PSS (ONX53D152T72F)	\$2,591	Each	10%	\$2,332	Other	F1
ONX53D152T72M-PSS-1YR	ONX53D152T72M-PSS-1YR		Annual Maintenance PSS (ONX53D152T72M)	\$2,591	Each	10%	\$2,332	Other	F1
ONX53D152T72-PSS-1YR	ONX53D152T72-PSS-1YR		Annual Maintenance PSS (ONX53D152T72)	\$2,591	Each	10%	\$2,332	Other	F1
ONX53D153015F-PSS-1YR	ONX53D153015F-PSS-1YR		Annual Maintenance PSS (ONX53D153015F)	\$2,715	Each	10%	\$2,444	Other	F1
ONX53D153015M-PSS-1YR	ONX53D153015M-PSS-1YR		Annual Maintenance PSS (ONX53D153015M)	\$2,715	Each	10%	\$2,444	Other	F1
ONX53D153015-PSS-1YR	ONX53D153015-PSS-1YR		Annual Maintenance PSS (ONX53D153015)	\$2,715	Each	10%	\$2,444	Other	F1
ONX53D153T72F-PSS-1YR	ONX53D153T72F-PSS-1YR		Annual Maintenance PSS (ONX53D153T72F)	\$3,095	Each	10%	\$2,785	Other	F1
ONX53D153T72M-PSS-1YR	ONX53D153T72M-PSS-1YR		Annual Maintenance PSS (ONX53D153T72M)	\$3,095	Each	10%	\$2,785	Other	F1
ONX53D153T72-PSS-1YR	ONX53D153T72-PSS-1YR		Annual Maintenance PSS (ONX53D153T72)	\$3,095	Each	10%	\$2,785	Other	F1
ONX53D156015F-PSS-1YR	ONX53D156015F-PSS-1YR		Annual Maintenance PSS (ONX53D156015F)	\$3,689	Each	10%	\$3,320	Other	F1
ONX53D156015M-PSS-1YR	ONX53D156015M-PSS-1YR		Annual Maintenance PSS (ONX53D156015M)	\$3,689	Each	10%	\$3,320	Other	F1
ONX53D156015-PSS-1YR	ONX53D156015-PSS-1YR		Annual Maintenance PSS (ONX53D156015)	\$3,689	Each	10%	\$3,320	Other	F1
ONX53D159010F-PSS-1YR	ONX53D159010F-PSS-1YR		Annual Maintenance PSS (ONX53D159010F)	\$3,785	Each	10%	\$3,407	Other	F1
ONX53D159010M-PSS-1YR	ONX53D159010M-PSS-1YR		Annual Maintenance PSS (ONX53D159010M)	\$3,785	Each	10%	\$3,407	Other	F1
ONX53D159010-PSS-1YR	ONX53D159010-PSS-1YR		Annual Maintenance PSS (ONX53D159010)	\$3,785	Each	10%	\$3,407	Other	F1
ONX53D256010F-PSS-1YR	ONX53D256010F-PSS-1YR		Annual Maintenance PSS (ONX53D256010F)	\$2,893	Each	10%	\$2,604	Other	F1
ONX53D256010M-PSS-1YR	ONX53D256010M-PSS-1YR		Annual Maintenance PSS (ONX53D256010M)	\$2,893	Each	10%	\$2,604	Other	F1
ONX53D256010-PSS-1YR	ONX53D256010-PSS-1YR		Annual Maintenance PSS (ONX53D256010)	\$2,893	Each	10%	\$2,604	Other	F1
ONX53D259010F-PSS-1YR	ONX53D259010F-PSS-1YR		Annual Maintenance PSS (ONX53D259010F)	\$3,298	Each	10%	\$2,968	Other	F1
ONX53D259010M-PSS-1YR	ONX53D259010M-PSS-1YR		Annual Maintenance PSS (ONX53D259010M)	\$3,298	Each	10%	\$2,968	Other	F1
ONX53D259010-PSS-1YR	ONX53D259010-PSS-1YR		Annual Maintenance PSS (ONX53D259010)	\$3,298	Each	10%	\$2,968	Other	F1
ONX5400-UNISB-PSS-1YR	ONX5400-UNISB-PSS-1YR		Annual Maintenance PSS (ONX5400-UNISB)	\$873	Each	10%	\$786	Other	F1
ONX5600-UNISB-PSS-1YR	ONX5600-UNISB-PSS-1YR		Annual Maintenance PSS (ONX5600-UNISB)	\$1,581	Each	10%	\$1,423	Other	F1
ONX5700DMM-PSS-1YR	ONX5700DMM-PSS-1YR		Annual Maintenance PSS (ONX5700DMM)	\$2,348	Each	10%	\$2,113	Other	F1
ONX5700DM-PSS-1YR	ONX5700DM-PSS-1YR		Annual Maintenance PSS (ONX5700DM)	\$2,348	Each	10%	\$2,113	Other	F1
ONX5700DSPE-PSS-1YR	ONX5700DSPE-PSS-1YR		Annual Maintenance PSS (ONX5700DSPE)	\$5,780	Each	10%	\$5,202	Other	F1
ONX5700SPEF-PSS-1YR	ONX5700SPEF-PSS-1YR		Annual Maintenance PSS (ONX5700SPEF)	\$5,780	Each	10%	\$5,202	Other	F1
ONX5700SPEM-PSS-1YR	ONX5700SPEM-PSS-1YR		Annual Maintenance PSS (ONX5700SPEM)	\$5,780	Each	10%	\$5,202	Other	F1
ONX5700SPE-PSS-1YR	ONX5700SPE-PSS-1YR		Annual Maintenance PSS (ONX5700SPE)	\$5,780	Each	10%	\$5,202	Other	F1
ONX57DMEXM-PSS-1YR	ONX57DMEXM-PSS-1YR		Annual Maintenance PSS (ONX57DMEXM)	\$1,598	Each	10%	\$1,439	Other	F1
ONX57DMEX-PSS-1YR	ONX57DMEX-PSS-1YR		Annual Maintenance PSS (ONX57DMEX)	\$1,598	Each	10%	\$1,439	Other	F1
ONX5800-UNISB-PSS-1YR	ONX5800-UNISB-PSS-1YR		Annual Maintenance PSS (ONX5800-UNISB)	\$3,232	Each	10%	\$2,909	Other	F1
ONX6GSDAE15F-PSS-1YR	ONX6GSDAE15F-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE15F)	\$698	Each	10%	\$628	Other	F1
ONX6GSDAE15PF-PSS-1YR	ONX6GSDAE15PF-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE15PF)	\$698	Each	10%	\$628	Other	F1
ONX6GSDAE15P-PSS-1YR	ONX6GSDAE15P-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE15P)	\$698	Each	10%	\$628	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column M ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
ONX6GSDAE15-PSS-1YR	ONX6GSDAE15-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE15)	\$698	Each	10%	\$628	Other	F1
ONX6GSDAE25F-PSS-1YR	ONX6GSDAE25F-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE25F)	\$988	Each	10%	\$890	Other	F1
ONX6GSDAE25PF-PSS-1YR	ONX6GSDAE25PF-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE25PF)	\$988	Each	10%	\$890	Other	F1
ONX6GSDAE25P-PSS-1YR	ONX6GSDAE25P-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE25P)	\$988	Each	10%	\$890	Other	F1
ONX6GSDAE25-PSS-1YR	ONX6GSDAE25-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE25)	\$988	Each	10%	\$890	Other	F1
ONX6GSDAE60F-PSS-1YR	ONX6GSDAE60F-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE60F)	\$2,791	Each	10%	\$2,512	Other	F1
ONX6GSDAE60P-PSS-1YR	ONX6GSDAE60P-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE60P)	\$2,791	Each	10%	\$2,512	Other	F1
ONX6GSDAE60-PSS-1YR	ONX6GSDAE60-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE60)	\$2,791	Each	10%	\$2,512	Other	F1
ONX6GSDAE15P-PSS-1YR	ONX6GSDAE15P-PSS-1YR		Annual Maintenance PSS (ONX6GSDAE15P)	\$698	Each	10%	\$628	Other	F1
ONX7600-UNISB-PSS-1YR	ONX7600-UNISB-PSS-1YR		Annual Maintenance PSS (ONX7600-UNISB)	\$4,338	Each	10%	\$3,904	Other	F1
ONX8000-UNISB-PSS-1YR	ONX8000-UNISB-PSS-1YR		Annual Maintenance PSS (ONX8000-UNISB)	\$6,507	Each	10%	\$5,856	Other	F1
ONXB4DMEX-PSS-1YR	ONXB4DMEX-PSS-1YR		Annual Maintenance PSS (ONXB4DMEX)	\$1,359	Each	10%	\$1,223	Other	F1
ONXB4DP25F-PSS-1YR	ONXB4DP25F-PSS-1YR		Annual Maintenance PSS (ONXB4DP25F)	\$1,406	Each	10%	\$1,265	Other	F1
ONXB4DP25M-PSS-1YR	ONXB4DP25M-PSS-1YR		Annual Maintenance PSS (ONXB4DP25M)	\$1,406	Each	10%	\$1,265	Other	F1
ONXB4DP25-PSS-1YR	ONXB4DP25-PSS-1YR		Annual Maintenance PSS (ONXB4DP25)	\$1,406	Each	10%	\$1,265	Other	F1
ONXB4VP25F-PSS-1YR	ONXB4VP25F-PSS-1YR		Annual Maintenance PSS (ONXB4VP25F)	\$1,406	Each	10%	\$1,265	Other	F1
ONXB4VP25M-PSS-1YR	ONXB4VP25M-PSS-1YR		Annual Maintenance PSS (ONXB4VP25M)	\$1,406	Each	10%	\$1,265	Other	F1
ONXB6DMEX-PSS-1YR	ONXB6DMEX-PSS-1YR		Annual Maintenance PSS (ONXB6DMEX)	\$1,359	Each	10%	\$1,223	Other	F1
ONXB6DP25F-PSS-1YR	ONXB6DP25F-PSS-1YR		Annual Maintenance PSS (ONXB6DP25F)	\$2,322	Each	10%	\$2,090	Other	F1
ONXB6DP25M-PSS-1YR	ONXB6DP25M-PSS-1YR		Annual Maintenance PSS (ONXB6DP25M)	\$2,322	Each	10%	\$2,090	Other	F1
ONXB6DP25-PSS-1YR	ONXB6DP25-PSS-1YR		Annual Maintenance PSS (ONXB6DP25)	\$2,322	Each	10%	\$2,090	Other	F1
ONXB8DMEX-PSS-1YR	ONXB8DMEX-PSS-1YR		Annual Maintenance PSS (ONXB8DMEX)	\$1,359	Each	10%	\$1,223	Other	F1
ONXB8DP25F-PSS-1YR	ONXB8DP25F-PSS-1YR		Annual Maintenance PSS (ONXB8DP25F)	\$3,930	Each	10%	\$3,537	Other	F1
ONXB8DP25M-PSS-1YR	ONXB8DP25M-PSS-1YR		Annual Maintenance PSS (ONXB8DP25M)	\$3,930	Each	10%	\$3,537	Other	F1
ONXB8DP25-PSS-1YR	ONXB8DP25-PSS-1YR		Annual Maintenance PSS (ONXB8DP25)	\$3,930	Each	10%	\$3,537	Other	F1
ONXB6GSDAE15F-PSS-1YR	ONXB6GSDAE15F-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE15F)	\$593	Each	10%	\$534	Other	F1
ONXB6GSDAE15P-PSS-1YR	ONXB6GSDAE15P-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE15P)	\$593	Each	10%	\$534	Other	F1
ONXB6GSDAE15-PSS-1YR	ONXB6GSDAE15-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE15)	\$593	Each	10%	\$534	Other	F1
ONXB6GSDAE15W-PSS-1YR	ONXB6GSDAE15W-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE15W)	\$593	Each	10%	\$534	Other	F1
ONXB6GSDAE25F-PSS-1YR	ONXB6GSDAE25F-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE25F)	\$840	Each	10%	\$756	Other	F1
ONXB6GSDAE25P-PSS-1YR	ONXB6GSDAE25P-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE25P)	\$840	Each	10%	\$756	Other	F1
ONXB6GSDAE25-PSS-1YR	ONXB6GSDAE25-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE25)	\$840	Each	10%	\$756	Other	F1
ONXB6GSDAE25W-PSS-1YR	ONXB6GSDAE25W-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE25W)	\$840	Each	10%	\$756	Other	F1
ONXB6GSDAE60F-PSS-1YR	ONXB6GSDAE60F-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE60F)	\$2,372	Each	10%	\$2,135	Other	F1
ONXB6GSDAE60L-PSS-1YR	ONXB6GSDAE60L-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE60L)	\$2,372	Each	10%	\$2,135	Other	F1
ONXB6GSDAE60P-PSS-1YR	ONXB6GSDAE60P-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE60P)	\$2,372	Each	10%	\$2,135	Other	F1
ONXB6GSDAE60-PSS-1YR	ONXB6GSDAE60-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE60)	\$2,372	Each	10%	\$2,135	Other	F1
ONXB6GSDAE60W-PSS-1YR	ONXB6GSDAE60W-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE60W)	\$2,372	Each	10%	\$2,135	Other	F1
ONXB6GSDAE15-PSS-1YR	ONXB6GSDAE15-PSS-1YR		Annual Maintenance PSS (ONXB6GSDAE15)	\$593	Each	10%	\$534	Other	F1
ONXB76DMEXM-PSS-1YR	ONXB76DMEXM-PSS-1YR		Annual Maintenance PSS (ONXB76DMEXM)	\$1,359	Each	10%	\$1,223	Other	F1
ONXB76DMEX-PSS-1YR	ONXB76DMEX-PSS-1YR		Annual Maintenance PSS (ONXB76DMEX)	\$1,359	Each	10%	\$1,223	Other	F1
ONXB76DP25F-PSS-1YR	ONXB76DP25F-PSS-1YR		Annual Maintenance PSS (ONXB76DP25F)	\$7,439	Each	10%	\$6,695	Other	F1
ONXB76DP25M-PSS-1YR	ONXB76DP25M-PSS-1YR		Annual Maintenance PSS (ONXB76DP25M)	\$7,439	Each	10%	\$6,695	Other	F1
ONXB76DP25-PSS-1YR	ONXB76DP25-PSS-1YR		Annual Maintenance PSS (ONXB76DP25)	\$7,439	Each	10%	\$6,695	Other	F1
ONXB80DMEXF-PSS-1YR	ONXB80DMEXF-PSS-1YR		Annual Maintenance PSS (ONXB80DMEXF)	\$1,950	Each	10%	\$1,755	Other	F1
ONXB80DMEXM-PSS-1YR	ONXB80DMEXM-PSS-1YR		Annual Maintenance PSS (ONXB80DMEXM)	\$1,950	Each	10%	\$1,755	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ONXB80DMEX-PSS-1YR	ONXB80DMEX-PSS-1YR	Annual Maintenance PSS (ONXB80DMEX)		\$1,950	Each	10%	\$1,755	Other	F1
ONXB80DSPE-PSS-1YR	ONXB80DSPE-PSS-1YR	Annual Maintenance PSS (ONXB80DSPE)		\$10,927	Each	10%	\$9,834	Other	F1
ONXB80SPEF-PSS-1YR	ONXB80SPEF-PSS-1YR	Annual Maintenance PSS (ONXB80SPEF)		\$10,927	Each	10%	\$9,834	Other	F1
ONXB80SPEM-PSS-1YR	ONXB80SPEM-PSS-1YR	Annual Maintenance PSS (ONXB80SPEM)		\$10,927	Each	10%	\$9,834	Other	F1
ONXB80SPE-PSS-1YR	ONXB80SPE-PSS-1YR	Annual Maintenance PSS (ONXB80SPE)		\$10,927	Each	10%	\$9,834	Other	F1
ONXBCS2M-PSS-1YR	ONXBCS2M-PSS-1YR	Annual Maintenance PSS (ONXBCS2M)		\$329	Each	10%	\$296	Other	F1
ONXBCS2-PSS-1YR	ONXBCS2-PSS-1YR	Annual Maintenance PSS (ONXBCS2)		\$329	Each	10%	\$296	Other	F1
ONXBCS2U-PSS-1YR	ONXBCS2U-PSS-1YR	Annual Maintenance PSS (ONXBCS2U)		\$444	Each	10%	\$400	Other	F1
ONXBOECAPT-FC-PSS-1YR	ONXBOECAPT-FC-PSS-1YR	Annual Maintenance PSS (ONXBOECAPT-FC)		\$12	Each	10%	\$11	Other	F1
ONXBOECAPT-PSS-1YR	ONXBOECAPT-PSS-1YR	Annual Maintenance PSS (ONXBOECAPT)		\$12	Each	10%	\$11	Other	F1
ONXBOEPERFT-FC-PSS-1YR	ONXBOEPERFT-FC-PSS-1YR	Annual Maintenance PSS (ONXBOEPERFT-FC)		\$26	Each	10%	\$24	Other	F1
ONXBOEPERFT-PSS-1YR	ONXBOEPERFT-PSS-1YR	Annual Maintenance PSS (ONXBOEPERFT)		\$26	Each	10%	\$24	Other	F1
ONXCS2M-PSS-1YR	ONXCS2M-PSS-1YR	Annual Maintenance PSS (ONXCS2M)		\$387	Each	10%	\$348	Other	F1
ONXCS2-PSS-1YR	ONXCS2-PSS-1YR	Annual Maintenance PSS (ONXCS2)		\$387	Each	10%	\$348	Other	F1
ONXSPS1KWF-PSS-1YR	ONXSPS1KWF-PSS-1YR	Annual Maintenance PSS (ONXSPS1KWF)		\$146	Each	10%	\$131	Other	F1
ONXSPS1KW-PSS-1YR	ONXSPS1KW-PSS-1YR	Annual Maintenance PSS (ONXSPS1KW)		\$146	Each	10%	\$131	Other	F1
ONXSPS2KW-PSS-1YR	ONXSPS2KW-PSS-1YR	Annual Maintenance PSS (ONXSPS2KW)		\$323	Each	10%	\$291	Other	F1
OPT-BW BASE-PSS-1YR	OPT-BW BASE-PSS-1YR	Annual Maintenance PSS (OPT-BW BASE)		\$31,250	Each	10%	\$28,125	Other	F1
OPT-BW-ADD ON-PSS-1YR	OPT-BW-ADD ON-PSS-1YR	Annual Maintenance PSS (OPT-BW-ADD ON)		\$31,250	Each	10%	\$28,125	Other	F1
OPT-T1-4U-PSS-1YR	OPT-T1-4U-PSS-1YR	Annual Maintenance PSS (OPT-T1-4U)		\$162	Each	10%	\$146	Other	F1
OPT-T5-30U-PSS-1YR	OPT-T5-30U-PSS-1YR	Annual Maintenance PSS (OPT-T5-30U)		\$772	Each	10%	\$695	Other	F1
OPT-T5-35U-PSS-1YR	OPT-T5-35U-PSS-1YR	Annual Maintenance PSS (OPT-T5-35U)		\$772	Each	10%	\$695	Other	F1
OPTUPT1-4-PSS-1YR	OPTUPT1-4-PSS-1YR	Annual Maintenance PSS (OPTUPT1-4)		\$202	Each	10%	\$182	Other	F1
OPTUPT5-12-PSS-1YR	OPTUPT5-12-PSS-1YR	Annual Maintenance PSS (OPTUPT5-12)		\$964	Each	10%	\$868	Other	F1
OR-DM-BASE-PSS-1YR	OR-DM-BASE-PSS-1YR	Annual Maintenance PSS (OR-DM-BASE)		\$3,737	Each	10%	\$3,363	Other	F1
OR-DM-C01-PSS-1YR	OR-DM-C01-PSS-1YR	Annual Maintenance PSS (OR-DM-C01)		\$788	Each	10%	\$710	Other	F1
OR-DM-C02-PSS-1YR	OR-DM-C02-PSS-1YR	Annual Maintenance PSS (OR-DM-C02)		\$742	Each	10%	\$667	Other	F1
OR-DM-C03-PSS-1YR	OR-DM-C03-PSS-1YR	Annual Maintenance PSS (OR-DM-C03)		\$653	Each	10%	\$588	Other	F1
OR-DM-C04-PSS-1YR	OR-DM-C04-PSS-1YR	Annual Maintenance PSS (OR-DM-C04)		\$583	Each	10%	\$525	Other	F1
OR-DM-C05-PSS-1YR	OR-DM-C05-PSS-1YR	Annual Maintenance PSS (OR-DM-C05)		\$520	Each	10%	\$468	Other	F1
OR-DM-C06-PSS-1YR	OR-DM-C06-PSS-1YR	Annual Maintenance PSS (OR-DM-C06)		\$461	Each	10%	\$415	Other	F1
OR-DM-C07-PSS-1YR	OR-DM-C07-PSS-1YR	Annual Maintenance PSS (OR-DM-C07)		\$396	Each	10%	\$356	Other	F1
OR-DM-C08-PSS-1YR	OR-DM-C08-PSS-1YR	Annual Maintenance PSS (OR-DM-C08)		\$338	Each	10%	\$305	Other	F1
OR-DM-C09-PSS-1YR	OR-DM-C09-PSS-1YR	Annual Maintenance PSS (OR-DM-C09)		\$292	Each	10%	\$262	Other	F1
OR-DM-C10-PSS-1YR	OR-DM-C10-PSS-1YR	Annual Maintenance PSS (OR-DM-C10)		\$250	Each	10%	\$225	Other	F1
OR-DM-C11-PSS-1YR	OR-DM-C11-PSS-1YR	Annual Maintenance PSS (OR-DM-C11)		\$214	Each	10%	\$193	Other	F1
OR-DM-N01-PSS-1YR	OR-DM-N01-PSS-1YR	Annual Maintenance PSS (OR-DM-N01)		\$394	Each	10%	\$355	Other	F1
OR-DM-N02-PSS-1YR	OR-DM-N02-PSS-1YR	Annual Maintenance PSS (OR-DM-N02)		\$371	Each	10%	\$334	Other	F1
OR-DM-N03-PSS-1YR	OR-DM-N03-PSS-1YR	Annual Maintenance PSS (OR-DM-N03)		\$326	Each	10%	\$293	Other	F1
OR-DM-N04-PSS-1YR	OR-DM-N04-PSS-1YR	Annual Maintenance PSS (OR-DM-N04)		\$292	Each	10%	\$262	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
OR-DM-N05-PSS-1YR	OR-DM-N05-PSS-1YR		Annual Maintenance PSS (OR-DM-N05)	\$261	Each	10%	\$235	Other	F1
OR-DM-N06-PSS-1YR	OR-DM-N06-PSS-1YR		Annual Maintenance PSS (OR-DM-N06)	\$230	Each	10%	\$207	Other	F1
OR-DM-N07-PSS-1YR	OR-DM-N07-PSS-1YR		Annual Maintenance PSS (OR-DM-N07)	\$198	Each	10%	\$178	Other	F1
OR-DM-N08-PSS-1YR	OR-DM-N08-PSS-1YR		Annual Maintenance PSS (OR-DM-N08)	\$169	Each	10%	\$152	Other	F1
OR-DM-N09-PSS-1YR	OR-DM-N09-PSS-1YR		Annual Maintenance PSS (OR-DM-N09)	\$146	Each	10%	\$131	Other	F1
OR-DM-N10-PSS-1YR	OR-DM-N10-PSS-1YR		Annual Maintenance PSS (OR-DM-N10)	\$124	Each	10%	\$112	Other	F1
OR-DM-N11-PSS-1YR	OR-DM-N11-PSS-1YR		Annual Maintenance PSS (OR-DM-N11)	\$108	Each	10%	\$97	Other	F1
OR-DM-T01-PSS-1YR	OR-DM-T01-PSS-1YR		Annual Maintenance PSS (OR-DM-T01)	\$2,304	Each	10%	\$2,074	Other	F1
OR-DM-T02-PSS-1YR	OR-DM-T02-PSS-1YR		Annual Maintenance PSS (OR-DM-T02)	\$3,802	Each	10%	\$3,422	Other	F1
OR-DM-T03-PSS-1YR	OR-DM-T03-PSS-1YR		Annual Maintenance PSS (OR-DM-T03)	\$5,300	Each	10%	\$4,770	Other	F1
OR-DM-T04-PSS-1YR	OR-DM-T04-PSS-1YR		Annual Maintenance PSS (OR-DM-T04)	\$6,798	Each	10%	\$6,118	Other	F1
OR-DM-T05-PSS-1YR	OR-DM-T05-PSS-1YR		Annual Maintenance PSS (OR-DM-T05)	\$9,886	Each	10%	\$8,897	Other	F1
OR-DM-T06-PSS-1YR	OR-DM-T06-PSS-1YR		Annual Maintenance PSS (OR-DM-T06)	\$12,974	Each	10%	\$11,677	Other	F1
OR-DM-T07-PSS-1YR	OR-DM-T07-PSS-1YR		Annual Maintenance PSS (OR-DM-T07)	\$16,062	Each	10%	\$14,456	Other	F1
OR-DM-T08-PSS-1YR	OR-DM-T08-PSS-1YR		Annual Maintenance PSS (OR-DM-T08)	\$19,150	Each	10%	\$17,235	Other	F1
OR-DM-T09-PSS-1YR	OR-DM-T09-PSS-1YR		Annual Maintenance PSS (OR-DM-T09)	\$22,238	Each	10%	\$20,014	Other	F1
OR-DM-T10-PSS-1YR	OR-DM-T10-PSS-1YR		Annual Maintenance PSS (OR-DM-T10)	\$25,326	Each	10%	\$22,793	Other	F1
OR-DM-T11-PSS-1YR	OR-DM-T11-PSS-1YR		Annual Maintenance PSS (OR-DM-T11)	\$28,414	Each	10%	\$25,573	Other	F1
OR-DM-T12-PSS-1YR	OR-DM-T12-PSS-1YR		Annual Maintenance PSS (OR-DM-T12)	\$31,502	Each	10%	\$28,352	Other	F1
OR-DM-T13-PSS-1YR	OR-DM-T13-PSS-1YR		Annual Maintenance PSS (OR-DM-T13)	\$34,590	Each	10%	\$31,131	Other	F1
OR-DM-T14-PSS-1YR	OR-DM-T14-PSS-1YR		Annual Maintenance PSS (OR-DM-T14)	\$37,678	Each	10%	\$33,910	Other	F1
OR-DM-T14U-PSS-1YR	OR-DM-T14U-PSS-1YR		Annual Maintenance PSS (OR-DM-T14U)	\$1,498	Each	10%	\$1,348	Other	F1
OR-DM-T15-PSS-1YR	OR-DM-T15-PSS-1YR		Annual Maintenance PSS (OR-DM-T15)	\$40,766	Each	10%	\$36,689	Other	F1
OR-DM-T16-PSS-1YR	OR-DM-T16-PSS-1YR		Annual Maintenance PSS (OR-DM-T16)	\$43,854	Each	10%	\$39,469	Other	F1
OR-DM-T17-PSS-1YR	OR-DM-T17-PSS-1YR		Annual Maintenance PSS (OR-DM-T17)	\$46,942	Each	10%	\$42,248	Other	F1
OR-DM-T18-PSS-1YR	OR-DM-T18-PSS-1YR		Annual Maintenance PSS (OR-DM-T18)	\$50,030	Each	10%	\$45,027	Other	F1
OR-DM-T19-PSS-1YR	OR-DM-T19-PSS-1YR		Annual Maintenance PSS (OR-DM-T19)	\$53,118	Each	10%	\$47,806	Other	F1
OR-DM-T20-PSS-1YR	OR-DM-T20-PSS-1YR		Annual Maintenance PSS (OR-DM-T20)	\$56,206	Each	10%	\$50,585	Other	F1
OR-DM-T21-PSS-1YR	OR-DM-T21-PSS-1YR		Annual Maintenance PSS (OR-DM-T21)	\$59,294	Each	10%	\$53,365	Other	F1
OR-DM-T22-PSS-1YR	OR-DM-T22-PSS-1YR		Annual Maintenance PSS (OR-DM-T22)	\$62,382	Each	10%	\$56,144	Other	F1
OR-DM-T23-PSS-1YR	OR-DM-T23-PSS-1YR		Annual Maintenance PSS (OR-DM-T23)	\$65,470	Each	10%	\$58,923	Other	F1
OR-DM-T24-PSS-1YR	OR-DM-T24-PSS-1YR		Annual Maintenance PSS (OR-DM-T24)	\$68,558	Each	10%	\$61,702	Other	F1
OR-DM-T25-PSS-1YR	OR-DM-T25-PSS-1YR		Annual Maintenance PSS (OR-DM-T25)	\$71,646	Each	10%	\$64,481	Other	F1
OR-DM-T26-PSS-1YR	OR-DM-T26-PSS-1YR		Annual Maintenance PSS (OR-DM-T26)	\$74,734	Each	10%	\$67,261	Other	F1
OR-DM-T27-PSS-1YR	OR-DM-T27-PSS-1YR		Annual Maintenance PSS (OR-DM-T27)	\$77,822	Each	10%	\$70,040	Other	F1
OR-DM-T28-PSS-1YR	OR-DM-T28-PSS-1YR		Annual Maintenance PSS (OR-DM-T28)	\$80,910	Each	10%	\$72,819	Other	F1
OR-DM-T29-PSS-1YR	OR-DM-T29-PSS-1YR		Annual Maintenance PSS (OR-DM-T29)	\$83,998	Each	10%	\$75,598	Other	F1
OR-DM-T30-PSS-1YR	OR-DM-T30-PSS-1YR		Annual Maintenance PSS (OR-DM-T30)	\$87,086	Each	10%	\$78,377	Other	F1
OR-DM-T31-PSS-1YR	OR-DM-T31-PSS-1YR		Annual Maintenance PSS (OR-DM-T31)	\$90,174	Each	10%	\$81,157	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
OR-DM-T32-PSS-1YR	OR-DM-T32-PSS-1YR		Annual Maintenance PSS (OR-DM-T32)	\$93,262	Each	10%	\$83,936	Other	F1	
OR-DM-T33-PSS-1YR	OR-DM-T33-PSS-1YR		Annual Maintenance PSS (OR-DM-T33)	\$96,350	Each	10%	\$86,715	Other	F1	
OR-DM-T34-PSS-1YR	OR-DM-T34-PSS-1YR		Annual Maintenance PSS (OR-DM-T34)	\$99,438	Each	10%	\$89,494	Other	F1	
OR-DM-T35-PSS-1YR	OR-DM-T35-PSS-1YR		Annual Maintenance PSS (OR-DM-T35)	\$102,526	Each	10%	\$92,273	Other	F1	
OR-DM-T5-35U-PSS-1YR	OR-DM-T5-35U-PSS-1YR		Annual Maintenance PSS (OR-DM-T5-35U)	\$3,088	Each	10%	\$2,779	Other	F1	
OR-LM-T01-PSS-1YR	OR-LM-T01-PSS-1YR		Annual Maintenance PSS (OR-LM-T01)	\$1,152	Each	10%	\$1,037	Other	F1	
OR-LM-T02-PSS-1YR	OR-LM-T02-PSS-1YR		Annual Maintenance PSS (OR-LM-T02)	\$1,901	Each	10%	\$1,711	Other	F1	
OR-LM-T03-PSS-1YR	OR-LM-T03-PSS-1YR		Annual Maintenance PSS (OR-LM-T03)	\$2,650	Each	10%	\$2,385	Other	F1	
OR-LM-T04-PSS-1YR	OR-LM-T04-PSS-1YR		Annual Maintenance PSS (OR-LM-T04)	\$3,399	Each	10%	\$3,059	Other	F1	
OR-LM-T05-PSS-1YR	OR-LM-T05-PSS-1YR		Annual Maintenance PSS (OR-LM-T05)	\$4,943	Each	10%	\$4,449	Other	F1	
OR-LM-T06-PSS-1YR	OR-LM-T06-PSS-1YR		Annual Maintenance PSS (OR-LM-T06)	\$6,487	Each	10%	\$5,838	Other	F1	
OR-LM-T07-PSS-1YR	OR-LM-T07-PSS-1YR		Annual Maintenance PSS (OR-LM-T07)	\$8,031	Each	10%	\$7,228	Other	F1	
OR-LM-T08-PSS-1YR	OR-LM-T08-PSS-1YR		Annual Maintenance PSS (OR-LM-T08)	\$9,575	Each	10%	\$8,618	Other	F1	
OR-LM-T09-PSS-1YR	OR-LM-T09-PSS-1YR		Annual Maintenance PSS (OR-LM-T09)	\$11,119	Each	10%	\$10,007	Other	F1	
OR-LM-T10-PSS-1YR	OR-LM-T10-PSS-1YR		Annual Maintenance PSS (OR-LM-T10)	\$12,663	Each	10%	\$11,397	Other	F1	
OR-LM-T11-PSS-1YR	OR-LM-T11-PSS-1YR		Annual Maintenance PSS (OR-LM-T11)	\$14,207	Each	10%	\$12,786	Other	F1	
OR-LM-T12-PSS-1YR	OR-LM-T12-PSS-1YR		Annual Maintenance PSS (OR-LM-T12)	\$15,751	Each	10%	\$14,176	Other	F1	
OR-LM-T13-PSS-1YR	OR-LM-T13-PSS-1YR		Annual Maintenance PSS (OR-LM-T13)	\$17,295	Each	10%	\$15,566	Other	F1	
OR-LM-T14-PSS-1YR	OR-LM-T14-PSS-1YR		Annual Maintenance PSS (OR-LM-T14)	\$18,839	Each	10%	\$16,955	Other	F1	
OR-LM-T1-4U-PSS-1YR	OR-LM-T1-4U-PSS-1YR		Annual Maintenance PSS (OR-LM-T1-4U)	\$749	Each	10%	\$674	Other	F1	
OR-LM-T15-PSS-1YR	OR-LM-T15-PSS-1YR		Annual Maintenance PSS (OR-LM-T15)	\$20,383	Each	10%	\$18,345	Other	F1	
OR-LM-T16-PSS-1YR	OR-LM-T16-PSS-1YR		Annual Maintenance PSS (OR-LM-T16)	\$21,927	Each	10%	\$19,734	Other	F1	
OR-LM-T17-PSS-1YR	OR-LM-T17-PSS-1YR		Annual Maintenance PSS (OR-LM-T17)	\$23,471	Each	10%	\$21,124	Other	F1	
OR-LM-T18-PSS-1YR	OR-LM-T18-PSS-1YR		Annual Maintenance PSS (OR-LM-T18)	\$25,015	Each	10%	\$22,514	Other	F1	
OR-LM-T19-PSS-1YR	OR-LM-T19-PSS-1YR		Annual Maintenance PSS (OR-LM-T19)	\$26,559	Each	10%	\$23,903	Other	F1	
OR-LM-T20-PSS-1YR	OR-LM-T20-PSS-1YR		Annual Maintenance PSS (OR-LM-T20)	\$28,103	Each	10%	\$25,293	Other	F1	
OR-LM-T21-PSS-1YR	OR-LM-T21-PSS-1YR		Annual Maintenance PSS (OR-LM-T21)	\$29,647	Each	10%	\$26,682	Other	F1	
OR-LM-T22-PSS-1YR	OR-LM-T22-PSS-1YR		Annual Maintenance PSS (OR-LM-T22)	\$31,191	Each	10%	\$28,072	Other	F1	
OR-LM-T23-PSS-1YR	OR-LM-T23-PSS-1YR		Annual Maintenance PSS (OR-LM-T23)	\$32,735	Each	10%	\$29,462	Other	F1	
OR-LM-T24-PSS-1YR	OR-LM-T24-PSS-1YR		Annual Maintenance PSS (OR-LM-T24)	\$34,279	Each	10%	\$30,851	Other	F1	
OR-LM-T25-PSS-1YR	OR-LM-T25-PSS-1YR		Annual Maintenance PSS (OR-LM-T25)	\$35,823	Each	10%	\$32,241	Other	F1	
OR-LM-T26-PSS-1YR	OR-LM-T26-PSS-1YR		Annual Maintenance PSS (OR-LM-T26)	\$37,367	Each	10%	\$33,630	Other	F1	
OR-LM-T27-PSS-1YR	OR-LM-T27-PSS-1YR		Annual Maintenance PSS (OR-LM-T27)	\$38,911	Each	10%	\$35,020	Other	F1	
OR-LM-T28-PSS-1YR	OR-LM-T28-PSS-1YR		Annual Maintenance PSS (OR-LM-T28)	\$40,455	Each	10%	\$36,410	Other	F1	
OR-LM-T29-PSS-1YR	OR-LM-T29-PSS-1YR		Annual Maintenance PSS (OR-LM-T29)	\$41,999	Each	10%	\$37,799	Other	F1	
OR-LM-T30-PSS-1YR	OR-LM-T30-PSS-1YR		Annual Maintenance PSS (OR-LM-T30)	\$43,543	Each	10%	\$39,189	Other	F1	
OR-LM-T31-PSS-1YR	OR-LM-T31-PSS-1YR		Annual Maintenance PSS (OR-LM-T31)	\$45,087	Each	10%	\$40,578	Other	F1	
OR-LM-T32-PSS-1YR	OR-LM-T32-PSS-1YR		Annual Maintenance PSS (OR-LM-T32)	\$46,631	Each	10%	\$41,968	Other	F1	
OR-LM-T33-PSS-1YR	OR-LM-T33-PSS-1YR		Annual Maintenance PSS (OR-LM-T33)	\$48,175	Each	10%	\$43,358	Other	F1	
OR-LM-T34-PSS-1YR	OR-LM-T34-PSS-1YR		Annual Maintenance PSS (OR-LM-T34)	\$49,719	Each	10%	\$44,747	Other	F1	
OR-LM-T35-PSS-1YR	OR-LM-T35-PSS-1YR		Annual Maintenance PSS (OR-LM-T35)	\$51,263	Each	10%	\$46,137	Other	F1	
OR-LM-T5-35U-PSS-1YR	OR-LM-T5-35U-PSS-1YR		Annual Maintenance PSS (OR-LM-T5-35U)	\$1,544	Each	10%	\$1,390	Other	F1	
OV2DAEN25A-PSS-1YR	OV2DAEN25A-PSS-1YR		Annual Maintenance PSS (OV2DAEN25A)	\$583	Each	10%	\$524	Other	F1	
OV2DAER25A-PSS-1YR	OV2DAER25A-PSS-1YR		Annual Maintenance PSS (OV2DAER25A)	\$583	Each	10%	\$524	Other	F1	
OV31DAEN15-PSS-1YR	OV31DAEN15-PSS-1YR		Annual Maintenance PSS (OV31DAEN15)	\$411	Each	10%	\$370	Other	F1	
OV31DAER15-PSS-1YR	OV31DAER15-PSS-1YR		Annual Maintenance PSS (OV31DAER15)	\$411	Each	10%	\$370	Other	F1	
O-VX-260010-PSS-1YR	O-VX-260010-PSS-1YR		Annual Maintenance PSS (O-VX-260010)	\$770	Each	10%	\$693	Other	F1	
O-VX-290010-PSS-1YR	O-VX-290010-PSS-1YR		Annual Maintenance PSS (O-VX-290010)	\$1,087	Each	10%	\$978	Other	F1	
O-VX-D90010-PSS-1YR	O-VX-D90010-PSS-1YR		Annual Maintenance PSS (O-VX-D90010)	\$836	Each	10%	\$752	Other	F1	
O-VX-D90010-PSS-1YR	O-VX-D90010-PSS-1YR		Annual Maintenance PSS (O-VX-D90010)	\$1,187	Each	10%	\$1,068	Other	F1	
O-VX-V60010-PSS-1YR	O-VX-V60010-PSS-1YR		Annual Maintenance PSS (O-VX-V60010)	\$836	Each	10%	\$752	Other	F1	
O-VX-V90010-PSS-1YR	O-VX-V90010-PSS-1YR		Annual Maintenance PSS (O-VX-V90010)	\$1,187	Each	10%	\$1,068	Other	F1	
O-VX-VS0702-PSS-1YR	O-VX-VS0702-PSS-1YR		Annual Maintenance PSS (O-VX-VS0702)	\$847	Each	10%	\$762	Other	F1	
O-VX-VS0703-PSS-1YR	O-VX-VS0703-PSS-1YR		Annual Maintenance PSS (O-VX-VS0703)	\$1,228	Each	10%	\$1,105	Other	F1	
O-VX-VS1530-PSS-1YR	O-VX-VS1530-PSS-1YR		Annual Maintenance PSS (O-VX-VS1530)	\$690	Each	10%	\$621	Other	F1	
O-VX-VS1560-PSS-1YR	O-VX-VS1560-PSS-1YR		Annual Maintenance PSS (O-VX-VS1560)	\$1,099	Each	10%	\$989	Other	F1	
PB-12000B-16-PSS-1YR	PB-12000B-16-PSS-1YR		Annual Maintenance PSS (PB-12000B-16)	\$3,864	Each	10%	\$3,478	Other	F1	
PB-12000B-16U-PSS-1YR	PB-12000B-16U-PSS-1YR		Annual Maintenance PSS (PB-12000B-16U)	\$4,992	Each	10%	\$4,493	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PB-24000-16-PSS-1YR	PB-24000-16-PSS-1YR		Annual Maintenance PSS (PB-24000-16)	\$3,000	Each	10%	\$2,700	Other	F1
PB-24000-16U-PSS-1YR	PB-24000-16U-PSS-1YR		Annual Maintenance PSS (PB-24000-16U)	\$3,432	Each	10%	\$3,089	Other	F1
PB-48000B-16-PSS-1YR	PB-48000B-16-PSS-1YR		Annual Maintenance PSS (PB-48000B-16)	\$2,952	Each	10%	\$2,657	Other	F1
PB-48000B-16U-PSS-1YR	PB-48000B-16U-PSS-1YR		Annual Maintenance PSS (PB-48000B-16U)	\$3,838	Each	10%	\$3,454	Other	F1
PB-48000B-32-PSS-1YR	PB-48000B-32-PSS-1YR		Annual Maintenance PSS (PB-48000B-32)	\$5,016	Each	10%	\$4,514	Other	F1
PB-48000B-32U-PSS-1YR	PB-48000B-32U-PSS-1YR		Annual Maintenance PSS (PB-48000B-32U)	\$6,521	Each	10%	\$5,869	Other	F1
PB-48K-10G-6-PSS-1YR	PB-48K-10G-6-PSS-1YR		Annual Maintenance PSS (PB-48K-10G-6)	\$13,477	Each	10%	\$12,129	Other	F1
PB-48K-10G-6U-PSS-1YR	PB-48K-10G-6U-PSS-1YR		Annual Maintenance PSS (PB-48K-10G-6U)	\$18,060	Each	10%	\$16,254	Other	F1
PB-48K-16IP-PSS-1YR	PB-48K-16IP-PSS-1YR		Annual Maintenance PSS (PB-48K-16IP)	\$7,908	Each	10%	\$7,117	Other	F1
PB-48K-16IPU-PSS-1YR	PB-48K-16IPU-PSS-1YR		Annual Maintenance PSS (PB-48K-16IPU)	\$10,319	Each	10%	\$9,287	Other	F1
PB-48K-18I-PSS-1YR	PB-48K-18I-PSS-1YR		Annual Maintenance PSS (PB-48K-18I)	\$7,491	Each	10%	\$6,742	Other	F1
PB-48K-18IU-PSS-1YR	PB-48K-18IU-PSS-1YR		Annual Maintenance PSS (PB-48K-18IU)	\$10,564	Each	10%	\$9,508	Other	F1
PB-48K-48-PSS-1YR	PB-48K-48-PSS-1YR		Annual Maintenance PSS (PB-48K-48)	\$7,632	Each	10%	\$6,869	Other	F1
PB-48K-48U-PSS-1YR	PB-48K-48U-PSS-1YR		Annual Maintenance PSS (PB-48K-48U)	\$9,922	Each	10%	\$8,930	Other	F1
PB-48K-AP4-18-PSS-1YR	PB-48K-AP4-18-PSS-1YR		Annual Maintenance PSS (PB-48K-AP4-18)	\$10,860	Each	10%	\$9,774	Other	F1
PB48K-AP4-18U-PSS-1YR	PB48K-AP4-18U-PSS-1YR		Annual Maintenance PSS (PB48K-AP4-18U)	\$14,118	Each	10%	\$12,706	Other	F1
PB-DCX-16EB-PSS-1YR	PB-DCX-16EB-PSS-1YR		Annual Maintenance PSS (PB-DCX-16EB)	\$22,297	Each	10%	\$20,067	Other	F1
PB-DCX-16EBU-PSS-1YR	PB-DCX-16EBU-PSS-1YR		Annual Maintenance PSS (PB-DCX-16EBU)	\$28,894	Each	10%	\$26,005	Other	F1
PB-DCX-16P-4G-PSS-1YR	PB-DCX-16P-4G-PSS-1YR		Annual Maintenance PSS (PB-DCX-16P-4G)	\$3,876	Each	10%	\$3,488	Other	F1
PB-DCX-16P4GU-PSS-1YR	PB-DCX-16P4GU-PSS-1YR		Annual Maintenance PSS (PB-DCX-16P4GU)	\$5,352	Each	10%	\$4,817	Other	F1
PB-DCX-16P-8G-PSS-1YR	PB-DCX-16P-8G-PSS-1YR		Annual Maintenance PSS (PB-DCX-16P-8G)	\$3,799	Each	10%	\$3,419	Other	F1
PB-DCX-16P8GU-PSS-1YR	PB-DCX-16P8GU-PSS-1YR		Annual Maintenance PSS (PB-DCX-16P8GU)	\$5,016	Each	10%	\$4,514	Other	F1
PB-DCX-16P-E-PSS-1YR	PB-DCX-16P-E-PSS-1YR		Annual Maintenance PSS (PB-DCX-16P-E)	\$3,481	Each	10%	\$3,133	Other	F1
PB-DCX-24FCOE-PSS-1YR	PB-DCX-24FCOE-PSS-1YR		Annual Maintenance PSS (PB-DCX-24FCOE)	\$12,612	Each	10%	\$11,351	Other	F1
PB-DCX24FCOEU-PSS-1YR	PB-DCX24FCOEU-PSS-1YR		Annual Maintenance PSS (PB-DCX24FCOEU)	\$16,725	Each	10%	\$15,053	Other	F1
PB-DCX32P16GE-PSS-1YR	PB-DCX32P16GE-PSS-1YR		Annual Maintenance PSS (PB-DCX32P16GE)	\$6,985	Each	10%	\$6,287	Other	F1
PBDCX32P16GEU-PSS-1YR	PBDCX32P16GEU-PSS-1YR		Annual Maintenance PSS (PBDCX32P16GEU)	\$8,382	Each	10%	\$7,544	Other	F1
PB-DCX-32P16G-PSS-1YR	PB-DCX-32P16G-PSS-1YR		Annual Maintenance PSS (PB-DCX-32P16G)	\$8,995	Each	10%	\$8,096	Other	F1
PB-DCX32P16GU-PSS-1YR	PB-DCX32P16GU-PSS-1YR		Annual Maintenance PSS (PB-DCX32P16GU)	\$10,794	Each	10%	\$9,715	Other	F1
PB-DCX-32P-4G-PSS-1YR	PB-DCX-32P-4G-PSS-1YR		Annual Maintenance PSS (PB-DCX-32P-4G)	\$6,672	Each	10%	\$6,005	Other	F1
PB-DCX-32P4GU-PSS-1YR	PB-DCX-32P4GU-PSS-1YR		Annual Maintenance PSS (PB-DCX-32P4GU)	\$9,204	Each	10%	\$8,284	Other	F1
PB-DCX32P8GME-PSS-1YR	PB-DCX32P8GME-PSS-1YR		Annual Maintenance PSS (PB-DCX32P8GME)	\$6,024	Each	10%	\$5,422	Other	F1
PB-DCX-32P8GM-PSS-1YR	PB-DCX-32P8GM-PSS-1YR		Annual Maintenance PSS (PB-DCX-32P8GM)	\$6,672	Each	10%	\$6,005	Other	F1
PB-DCX32P8GMU-PSS-1YR	PB-DCX32P8GMU-PSS-1YR		Annual Maintenance PSS (PB-DCX32P8GMU)	\$8,674	Each	10%	\$7,806	Other	F1
PB-DCX-32P-8G-PSS-1YR	PB-DCX-32P-8G-PSS-1YR		Annual Maintenance PSS (PB-DCX-32P-8G)	\$6,421	Each	10%	\$5,779	Other	F1
PB-DCX-32P8GU-PSS-1YR	PB-DCX-32P8GU-PSS-1YR		Annual Maintenance PSS (PB-DCX-32P8GU)	\$8,484	Each	10%	\$7,636	Other	F1
PB-DCX-32P-E-PSS-1YR	PB-DCX-32P-E-PSS-1YR		Annual Maintenance PSS (PB-DCX-32P-E)	\$5,903	Each	10%	\$5,313	Other	F1
PB-DCX48P16GE-PSS-1YR	PB-DCX48P16GE-PSS-1YR		Annual Maintenance PSS (PB-DCX48P16GE)	\$9,714	Each	10%	\$8,743	Other	F1
PBDCX48P16GEU-PSS-1YR	PBDCX48P16GEU-PSS-1YR		Annual Maintenance PSS (PBDCX48P16GEU)	\$11,657	Each	10%	\$10,491	Other	F1
PB-DCX-48P16G-PSS-1YR	PB-DCX-48P16G-PSS-1YR		Annual Maintenance PSS (PB-DCX-48P16G)	\$12,606	Each	10%	\$11,345	Other	F1
PB-DCX48P16GU-PSS-1YR	PB-DCX48P16GU-PSS-1YR		Annual Maintenance PSS (PB-DCX48P16GU)	\$15,127	Each	10%	\$13,614	Other	F1
PB-DCX-48P-4G-PSS-1YR	PB-DCX-48P-4G-PSS-1YR		Annual Maintenance PSS (PB-DCX-48P-4G)	\$9,348	Each	10%	\$8,413	Other	F1
PB-DCX-48P4GU-PSS-1YR	PB-DCX-48P4GU-PSS-1YR		Annual Maintenance PSS (PB-DCX-48P4GU)	\$12,900	Each	10%	\$11,610	Other	F1
PB-DCX48P8GME-PSS-1YR	PB-DCX48P8GME-PSS-1YR		Annual Maintenance PSS (PB-DCX48P8GME)	\$8,376	Each	10%	\$7,538	Other	F1
PB-DCX-48P8GM-PSS-1YR	PB-DCX-48P8GM-PSS-1YR		Annual Maintenance PSS (PB-DCX-48P8GM)	\$9,348	Each	10%	\$8,413	Other	F1
PB-DCX48P8GMU-PSS-1YR	PB-DCX48P8GMU-PSS-1YR		Annual Maintenance PSS (PB-DCX48P8GMU)	\$12,152	Each	10%	\$10,937	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I/Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
PB-DCX-48P-8G-PSS-1YR	PB-DCX-48P-8G-PSS-1YR		Annual Maintenance PSS (PB-DCX-48P-8G)	\$8,996	Each	10%	\$8,097	Other	F1
PB-DCX-48P8GU-PSS-1YR	PB-DCX-48P8GU-PSS-1YR		Annual Maintenance PSS (PB-DCX-48P8GU)	\$11,892	Each	10%	\$10,703	Other	F1
PB-DCX-48P-E-PSS-1YR	PB-DCX-48P-E-PSS-1YR		Annual Maintenance PSS (PB-DCX-48P-E)	\$8,209	Each	10%	\$7,388	Other	F1
PB-DCX6-48P32GE-PSS-1YR	PB-DCX6-48P32GE-PSS-1YR		Annual Maintenance PSS (PB-DCX6-48P32GE)	\$16,778	Each	10%	\$15,101	Other	F1
PB-DCX6-48P32GEU-PSS-1YR	PB-DCX6-48P32GEU-PSS-1YR		Annual Maintenance PSS (PB-DCX6-48P32GEU)	\$20,135	Each	10%	\$18,121	Other	F1
PB-DCX6-48P32G-PSS-1YR	PB-DCX6-48P32G-PSS-1YR		Annual Maintenance PSS (PB-DCX6-48P32G)	\$19,658	Each	10%	\$17,693	Other	F1
PB-DCX6-48P32GU-PSS-1YR	PB-DCX6-48P32GU-PSS-1YR		Annual Maintenance PSS (PB-DCX6-48P32GU)	\$23,591	Each	10%	\$21,232	Other	F1
PBDCX-64P-16G-PSS-1YR	PBDCX-64P-16G-PSS-1YR		Annual Maintenance PSS (PBDCX-64P-16G)	\$16,808	Each	10%	\$15,128	Other	F1
PBDCX-64P16GU-PSS-1YR	PBDCX-64P16GU-PSS-1YR		Annual Maintenance PSS (PBDCX-64P16GU)	\$20,170	Each	10%	\$18,153	Other	F1
PB-DCX-64P-8G-PSS-1YR	PB-DCX-64P-8G-PSS-1YR		Annual Maintenance PSS (PB-DCX-64P-8G)	\$12,204	Each	10%	\$10,984	Other	F1
PB-DCX-64P8GU-PSS-1YR	PB-DCX-64P8GU-PSS-1YR		Annual Maintenance PSS (PB-DCX-64P8GU)	\$16,505	Each	10%	\$14,854	Other	F1
PB-DCX6-64P32G-PSS-1YR	PB-DCX6-64P32G-PSS-1YR		Annual Maintenance PSS (PB-DCX6-64P32G)	\$20,860	Each	10%	\$18,774	Other	F1
PB-DCX6-64P32GU-PSS-1YR	PB-DCX6-64P32GU-PSS-1YR		Annual Maintenance PSS (PB-DCX6-64P32GU)	\$25,031	Each	10%	\$22,528	Other	F1
PB-DCX6-SX6-LW-PSS-1YR	PB-DCX6-SX6-LW-PSS-1YR		Annual Maintenance PSS (PB-DCX6-SX6-LW)	\$47,898	Each	10%	\$43,108	Other	F1
PB-DCX6-SX6-SW-PSS-1YR	PB-DCX6-SX6-SW-PSS-1YR		Annual Maintenance PSS (PB-DCX6-SX6-SW)	\$33,988	Each	10%	\$30,589	Other	F1
PB-DCX-FX8-24-PSS-1YR	PB-DCX-FX8-24-PSS-1YR		Annual Maintenance PSS (PB-DCX-FX8-24)	\$14,050	Each	10%	\$12,645	Other	F1
PB-DCXFX8-24U-PSS-1YR	PB-DCXFX8-24U-PSS-1YR		Annual Maintenance PSS (PB-DCXFX8-24U)	\$17,040	Each	10%	\$15,336	Other	F1
PCIE-FF-L-PSS-1YR	PCIE-FF-L-PSS-1YR		Annual Maintenance PSS (PCIE-FF-L)	\$2,220	Each	10%	\$1,998	Other	F1
PCIE-FF-M-PSS-1YR	PCIE-FF-M-PSS-1YR		Annual Maintenance PSS (PCIE-FF-M)	\$2,220	Each	10%	\$1,998	Other	F1
PDP-1PHA-RC-PSS-1YR	PDP-1PHA-RC-PSS-1YR		Annual Maintenance PSS (PDP-1PHA-RC)	\$738	Each	10%	\$664	Other	F1
PDP-1PHTA-RC-PSS-1YR	PDP-1PHTA-RC-PSS-1YR		Annual Maintenance PSS (PDP-1PHTA-RC)	\$738	Each	10%	\$664	Other	F1
PDP-3PHDELA-R-PSS-1YR	PDP-3PHDELA-R-PSS-1YR		Annual Maintenance PSS (PDP-3PHDELA-R)	\$738	Each	10%	\$664	Other	F1
PDP-3PHDEL-IN-PSS-1YR	PDP-3PHDEL-IN-PSS-1YR		Annual Maintenance PSS (PDP-3PHDEL-IN)	\$738	Each	10%	\$664	Other	F1
PDP-3PHDEL-IR-PSS-1YR	PDP-3PHDEL-IR-PSS-1YR		Annual Maintenance PSS (PDP-3PHDEL-IR)	\$738	Each	10%	\$664	Other	F1
PDP-3PHDEL-T-N-PSS-1YR	PDP-3PHDEL-T-N-PSS-1YR		Annual Maintenance PSS (PDP-3PHDEL-T-N)	\$738	Each	10%	\$664	Other	F1
PDP-3PHDEL-T-R-PSS-1YR	PDP-3PHDEL-T-R-PSS-1YR		Annual Maintenance PSS (PDP-3PHDEL-T-R)	\$738	Each	10%	\$664	Other	F1
PDP-3PHWYEA-R-PSS-1YR	PDP-3PHWYEA-R-PSS-1YR		Annual Maintenance PSS (PDP-3PHWYEA-R)	\$738	Each	10%	\$664	Other	F1
PDP-3PHWYET-N-PSS-1YR	PDP-3PHWYET-N-PSS-1YR		Annual Maintenance PSS (PDP-3PHWYET-N)	\$738	Each	10%	\$664	Other	F1
PDP-3PHWYET-R-PSS-1YR	PDP-3PHWYET-R-PSS-1YR		Annual Maintenance PSS (PDP-3PHWYET-R)	\$738	Each	10%	\$664	Other	F1
PERE-MSU-BASE-PSS-1YR	PERE-MSU-BASE-PSS-1YR		Annual Maintenance PSS (PERE-MSU-BASE)	\$3,180	Each	10%	\$2,862	Other	F1
PERE-MSU-M00-PSS-1YR	PERE-MSU-M00-PSS-1YR		Annual Maintenance PSS (PERE-MSU-M00)	\$222	Each	10%	\$200	Other	F1
PERE-MSU-M01-PSS-1YR	PERE-MSU-M01-PSS-1YR		Annual Maintenance PSS (PERE-MSU-M01)	\$160	Each	10%	\$144	Other	F1
PERE-MSU-M02-PSS-1YR	PERE-MSU-M02-PSS-1YR		Annual Maintenance PSS (PERE-MSU-M02)	\$128	Each	10%	\$115	Other	F1
PERE-MSU-M03-PSS-1YR	PERE-MSU-M03-PSS-1YR		Annual Maintenance PSS (PERE-MSU-M03)	\$96	Each	10%	\$86	Other	F1
PERE-MSU-M04-PSS-1YR	PERE-MSU-M04-PSS-1YR		Annual Maintenance PSS (PERE-MSU-M04)	\$86	Each	10%	\$77	Other	F1
PERE-MSU-M05-PSS-1YR	PERE-MSU-M05-PSS-1YR		Annual Maintenance PSS (PERE-MSU-M05)	\$76	Each	10%	\$68	Other	F1
PERE-MSU-M06-PSS-1YR	PERE-MSU-M06-PSS-1YR		Annual Maintenance PSS (PERE-MSU-M06)	\$48	Each	10%	\$43	Other	F1
PERE-MSU-M07-PSS-1YR	PERE-MSU-M07-PSS-1YR		Annual Maintenance PSS (PERE-MSU-M07)	\$32	Each	10%	\$29	Other	F1
PERE-MSU-T00-PSS-1YR	PERE-MSU-T00-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T00)	\$14,220	Each	10%	\$12,798	Other	F1
PERE-MSU-T01-PSS-1YR	PERE-MSU-T01-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T01)	\$21,220	Each	10%	\$19,098	Other	F1
PERE-MSU-T02-PSS-1YR	PERE-MSU-T02-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T02)	\$28,220	Each	10%	\$25,398	Other	F1
PERE-MSU-T03-PSS-1YR	PERE-MSU-T03-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T03)	\$35,220	Each	10%	\$31,698	Other	F1
PERE-MSU-T04-PSS-1YR	PERE-MSU-T04-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T04)	\$42,220	Each	10%	\$37,998	Other	F1
PERE-MSU-T05-PSS-1YR	PERE-MSU-T05-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T05)	\$48,220	Each	10%	\$43,398	Other	F1
PERE-MSU-T06-PSS-1YR	PERE-MSU-T06-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T06)	\$54,220	Each	10%	\$48,798	Other	F1
PERE-MSU-T07-PSS-1YR	PERE-MSU-T07-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T07)	\$60,220	Each	10%	\$54,198	Other	F1
PERE-MSU-T08-PSS-1YR	PERE-MSU-T08-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T08)	\$66,220	Each	10%	\$59,598	Other	F1
PERE-MSU-T09-PSS-1YR	PERE-MSU-T09-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T09)	\$72,220	Each	10%	\$64,998	Other	F1
PERE-MSU-T10-PSS-1YR	PERE-MSU-T10-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T10)	\$78,220	Each	10%	\$70,398	Other	F1
PERE-MSU-T11-PSS-1YR	PERE-MSU-T11-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T11)	\$84,220	Each	10%	\$75,798	Other	F1
PERE-MSU-T12-PSS-1YR	PERE-MSU-T12-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T12)	\$90,220	Each	10%	\$81,198	Other	F1
PERE-MSU-T13-PSS-1YR	PERE-MSU-T13-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T13)	\$96,220	Each	10%	\$86,598	Other	F1
PERE-MSU-T14-PSS-1YR	PERE-MSU-T14-PSS-1YR		Annual Maintenance PSS (PERE-MSU-T14)	\$102,220	Each	10%	\$91,998	Other	F1
PERE-T0-T03-U-PSS-1YR	PERE-T0-T03-U-PSS-1YR		Annual Maintenance PSS (PERE-T0-T03-U)	\$7,000	Each	10%	\$6,300	Other	F1
PERE-T4-T14-U-PSS-1YR	PERE-T4-T14-U-PSS-1YR		Annual Maintenance PSS (PERE-T4-T14-U)	\$6,000	Each	10%	\$5,400	Other	F1
PF-1000-CP-PSS-1YR	PF-1000-CP-PSS-1YR		Annual Maintenance PSS (PF-1000-CP)	\$4,920	Each	10%	\$4,428	Other	F1
PF-1001-CP-PSS-1YR	PF-1001-CP-PSS-1YR		Annual Maintenance PSS (PF-1001-CP)	\$7,315	Each	10%	\$6,584	Other	F1
PF-1002-CP-PSS-1YR	PF-1002-CP-PSS-1YR		Annual Maintenance PSS (PF-1002-CP)	\$9,719	Each	10%	\$8,747	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PF-1003-CP-PSS-1YR	PF-1003-CP-PSS-1YR		Annual Maintenance PSS (PF-1003-CP)	\$12,119	Each	10%	\$10,907	Other	F1
PF-1004-CP-PSS-1YR	PF-1004-CP-PSS-1YR		Annual Maintenance PSS (PF-1004-CP)	\$44,370	Each	10%	\$39,933	Other	F1
PF-1005-CP-PSS-1YR	PF-1005-CP-PSS-1YR		Annual Maintenance PSS (PF-1005-CP)	\$23,552	Each	10%	\$21,197	Other	F1
PF-1007-CP-PSS-1YR	PF-1007-CP-PSS-1YR		Annual Maintenance PSS (PF-1007-CP)	\$13,392	Each	10%	\$12,053	Other	F1
PF-1009-CP-PSS-1YR	PF-1009-CP-PSS-1YR		Annual Maintenance PSS (PF-1009-CP)	\$27,302	Each	10%	\$24,572	Other	F1
PF-1011-CP-PSS-1YR	PF-1011-CP-PSS-1YR		Annual Maintenance PSS (PF-1011-CP)	\$30,840	Each	10%	\$27,756	Other	F1
PF-1012-CP-PSS-1YR	PF-1012-CP-PSS-1YR		Annual Maintenance PSS (PF-1012-CP)	\$18,163	Each	10%	\$16,347	Other	F1
PF-1013-CP-PSS-1YR	PF-1013-CP-PSS-1YR		Annual Maintenance PSS (PF-1013-CP)	\$18,220	Each	10%	\$16,398	Other	F1
PF-1014-CP-PSS-1YR	PF-1014-CP-PSS-1YR		Annual Maintenance PSS (PF-1014-CP)	\$20,100	Each	10%	\$18,090	Other	F1
PF-1015-CP-PSS-1YR	PF-1015-CP-PSS-1YR		Annual Maintenance PSS (PF-1015-CP)	\$6,998	Each	10%	\$6,298	Other	F1
PF-1017-CP-PSS-1YR	PF-1017-CP-PSS-1YR		Annual Maintenance PSS (PF-1017-CP)	\$4,942	Each	10%	\$4,448	Other	F1
PF-CONFIG-PSS-1YR	PF-CONFIG-PSS-1YR		Annual Maintenance PSS (PF-CONFIG)	\$102	Each	10%	\$92	Other	F1
PF-DR01-FM-PSS-1YR	PF-DR01-FM-PSS-1YR		Annual Maintenance PSS (PF-DR01-FM)	\$265	Each	10%	\$239	Other	F1
PFM6-CAPM-T01-PSS-1YR	PFM6-CAPM-T01-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T01)	\$678	Each	10%	\$610	Other	F1
PFM6-CAPM-T02-PSS-1YR	PFM6-CAPM-T02-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T02)	\$575	Each	10%	\$518	Other	F1
PFM6-CAPM-T03-PSS-1YR	PFM6-CAPM-T03-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T03)	\$463	Each	10%	\$416	Other	F1
PFM6-CAPM-T04-PSS-1YR	PFM6-CAPM-T04-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T04)	\$378	Each	10%	\$340	Other	F1
PFM6-CAPM-T05-PSS-1YR	PFM6-CAPM-T05-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T05)	\$320	Each	10%	\$288	Other	F1
PFM6-CAPM-T06-PSS-1YR	PFM6-CAPM-T06-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T06)	\$270	Each	10%	\$243	Other	F1
PFM6-CAPM-T07-PSS-1YR	PFM6-CAPM-T07-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T07)	\$235	Each	10%	\$212	Other	F1
PFM6-CAPM-T08-PSS-1YR	PFM6-CAPM-T08-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T08)	\$198	Each	10%	\$178	Other	F1
PFM6-CAPM-T09-PSS-1YR	PFM6-CAPM-T09-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T09)	\$170	Each	10%	\$153	Other	F1
PFM6-CAPM-T10-PSS-1YR	PFM6-CAPM-T10-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T10)	\$150	Each	10%	\$135	Other	F1
PFM6-CAPM-T11-PSS-1YR	PFM6-CAPM-T11-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T11)	\$125	Each	10%	\$113	Other	F1
PFM6-CAPM-T12-PSS-1YR	PFM6-CAPM-T12-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T12)	\$108	Each	10%	\$97	Other	F1
PFM6-CAPM-T13-PSS-1YR	PFM6-CAPM-T13-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T13)	\$90	Each	10%	\$81	Other	F1
PFM6-CAPM-T14-PSS-1YR	PFM6-CAPM-T14-PSS-1YR		Annual Maintenance PSS (PFM6-CAPM-T14)	\$80	Each	10%	\$72	Other	F1
PFM6-UPG-T01-PSS-1YR	PFM6-UPG-T01-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T01)	\$435	Each	10%	\$392	Other	F1
PFM6-UPG-T02-PSS-1YR	PFM6-UPG-T02-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T02)	\$370	Each	10%	\$333	Other	F1
PFM6-UPG-T03-PSS-1YR	PFM6-UPG-T03-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T03)	\$295	Each	10%	\$266	Other	F1
PFM6-UPG-T04-PSS-1YR	PFM6-UPG-T04-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T04)	\$243	Each	10%	\$218	Other	F1
PFM6-UPG-T05-PSS-1YR	PFM6-UPG-T05-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T05)	\$205	Each	10%	\$185	Other	F1
PFM6-UPG-T06-PSS-1YR	PFM6-UPG-T06-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T06)	\$173	Each	10%	\$155	Other	F1
PFM6-UPG-T07-PSS-1YR	PFM6-UPG-T07-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T07)	\$150	Each	10%	\$135	Other	F1
PFM6-UPG-T08-PSS-1YR	PFM6-UPG-T08-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T08)	\$128	Each	10%	\$115	Other	F1
PFM6-UPG-T09-PSS-1YR	PFM6-UPG-T09-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T09)	\$108	Each	10%	\$97	Other	F1
PFM6-UPG-T10-PSS-1YR	PFM6-UPG-T10-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T10)	\$95	Each	10%	\$86	Other	F1
PFM6-UPG-T11-PSS-1YR	PFM6-UPG-T11-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T11)	\$80	Each	10%	\$72	Other	F1
PFM6-UPG-T12-PSS-1YR	PFM6-UPG-T12-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T12)	\$70	Each	10%	\$63	Other	F1
PFM6-UPG-T13-PSS-1YR	PFM6-UPG-T13-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T13)	\$58	Each	10%	\$52	Other	F1
PFM6-UPG-T14-PSS-1YR	PFM6-UPG-T14-PSS-1YR		Annual Maintenance PSS (PFM6-UPG-T14)	\$50	Each	10%	\$45	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PFM-CAPM-T01-PSS-1YR	PFM-CAPM-T01-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T01)	\$678	Each	10%	\$610	Other	F1
PFM-CAPM-T02-PSS-1YR	PFM-CAPM-T02-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T02)	\$575	Each	10%	\$518	Other	F1
PFM-CAPM-T03-PSS-1YR	PFM-CAPM-T03-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T03)	\$463	Each	10%	\$416	Other	F1
PFM-CAPM-T04-PSS-1YR	PFM-CAPM-T04-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T04)	\$378	Each	10%	\$340	Other	F1
PFM-CAPM-T05-PSS-1YR	PFM-CAPM-T05-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T05)	\$320	Each	10%	\$288	Other	F1
PFM-CAPM-T06-PSS-1YR	PFM-CAPM-T06-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T06)	\$270	Each	10%	\$243	Other	F1
PFM-CAPM-T07-PSS-1YR	PFM-CAPM-T07-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T07)	\$235	Each	10%	\$212	Other	F1
PFM-CAPM-T08-PSS-1YR	PFM-CAPM-T08-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T08)	\$198	Each	10%	\$178	Other	F1
PFM-CAPM-T09-PSS-1YR	PFM-CAPM-T09-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T09)	\$170	Each	10%	\$153	Other	F1
PFM-CAPM-T10-PSS-1YR	PFM-CAPM-T10-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T10)	\$150	Each	10%	\$135	Other	F1
PFM-CAPM-T11-PSS-1YR	PFM-CAPM-T11-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T11)	\$125	Each	10%	\$113	Other	F1
PFM-CAPM-T12-PSS-1YR	PFM-CAPM-T12-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T12)	\$108	Each	10%	\$97	Other	F1
PFM-CAPM-T13-PSS-1YR	PFM-CAPM-T13-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T13)	\$90	Each	10%	\$81	Other	F1
PFM-CAPM-T14-PSS-1YR	PFM-CAPM-T14-PSS-1YR		Annual Maintenance PSS (PFM-CAPM-T14)	\$80	Each	10%	\$72	Other	F1
PFM-CL-T1-4U-PSS-1YR	PFM-CL-T1-4U-PSS-1YR		Annual Maintenance PSS (PFM-CL-T1-4U)	\$116	Each	10%	\$104	Other	F1
PFM-CL-T5-31U-PSS-1YR	PFM-CL-T5-31U-PSS-1YR		Annual Maintenance PSS (PFM-CL-T5-31U)	\$530	Each	10%	\$477	Other	F1
PFM-HD-T1-4U-PSS-1YR	PFM-HD-T1-4U-PSS-1YR		Annual Maintenance PSS (PFM-HD-T1-4U)	\$145	Each	10%	\$131	Other	F1
PFM-HD-T5-31U-PSS-1YR	PFM-HD-T5-31U-PSS-1YR		Annual Maintenance PSS (PFM-HD-T5-31U)	\$663	Each	10%	\$596	Other	F1
PFM-SY-T1-4U-PSS-1YR	PFM-SY-T1-4U-PSS-1YR		Annual Maintenance PSS (PFM-SY-T1-4U)	\$162	Each	10%	\$146	Other	F1
PFM-SY-T5-35U-PSS-1YR	PFM-SY-T5-35U-PSS-1YR		Annual Maintenance PSS (PFM-SY-T5-35U)	\$610	Each	10%	\$549	Other	F1
PFM-UPG-T01-PSS-1YR	PFM-UPG-T01-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T01)	\$435	Each	10%	\$392	Other	F1
PFM-UPG-T02-PSS-1YR	PFM-UPG-T02-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T02)	\$370	Each	10%	\$333	Other	F1
PFM-UPG-T03-PSS-1YR	PFM-UPG-T03-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T03)	\$295	Each	10%	\$266	Other	F1
PFM-UPG-T04-PSS-1YR	PFM-UPG-T04-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T04)	\$243	Each	10%	\$218	Other	F1
PFM-UPG-T05-PSS-1YR	PFM-UPG-T05-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T05)	\$205	Each	10%	\$185	Other	F1
PFM-UPG-T06-PSS-1YR	PFM-UPG-T06-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T06)	\$173	Each	10%	\$155	Other	F1
PFM-UPG-T07-PSS-1YR	PFM-UPG-T07-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T07)	\$150	Each	10%	\$135	Other	F1
PFM-UPG-T08-PSS-1YR	PFM-UPG-T08-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T08)	\$128	Each	10%	\$115	Other	F1
PFM-UPG-T09-PSS-1YR	PFM-UPG-T09-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T09)	\$108	Each	10%	\$97	Other	F1
PFM-UPG-T10-PSS-1YR	PFM-UPG-T10-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T10)	\$95	Each	10%	\$86	Other	F1
PFM-UPG-T11-PSS-1YR	PFM-UPG-T11-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T11)	\$80	Each	10%	\$72	Other	F1
PFM-UPG-T12-PSS-1YR	PFM-UPG-T12-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T12)	\$70	Each	10%	\$63	Other	F1
PFM-UPG-T13-PSS-1YR	PFM-UPG-T13-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T13)	\$58	Each	10%	\$52	Other	F1
PFM-UPG-T14-PSS-1YR	PFM-UPG-T14-PSS-1YR		Annual Maintenance PSS (PFM-UPG-T14)	\$50	Each	10%	\$45	Other	F1
PF-PLFM-40-PSS-1YR	PF-PLFM-40-PSS-1YR		Annual Maintenance PSS (PF-PLFM-40)	\$60,000	Each	10%	\$54,000	Other	F1
PF-REP-REMOTE-PSS-1YR	PF-REP-REMOTE-PSS-1YR		Annual Maintenance PSS (PF-REP-REMOTE)	\$307	Each	10%	\$276	Other	F1
PKG-CL-T1-4U-PSS-1YR	PKG-CL-T1-4U-PSS-1YR		Annual Maintenance PSS (PKG-CL-T1-4U)	\$418	Each	10%	\$376	Other	F1
PKG-CL-T5-31U-PSS-1YR	PKG-CL-T5-31U-PSS-1YR		Annual Maintenance PSS (PKG-CL-T5-31U)	\$2,260	Each	10%	\$2,034	Other	F1
PKG-HP-T1-4U-PSS-1YR	PKG-HP-T1-4U-PSS-1YR		Annual Maintenance PSS (PKG-HP-T1-4U)	\$260	Each	10%	\$234	Other	F1
PKG-HP-T5-30U-PSS-1YR	PKG-HP-T5-30U-PSS-1YR		Annual Maintenance PSS (PKG-HP-T5-30U)	\$1,668	Each	10%	\$1,501	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	Column M (Column J*Column K)	
									ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down
PKG-SY-T1-4U-PSS-1YR	PKG-SY-T1-4U-PSS-1YR		Annual Maintenance PSS (PKG-SY-T1-4U)	\$542	Each	10%		\$488	Other	F1
PKG-SY-T5-30U-PSS-1YR	PKG-SY-T5-30U-PSS-1YR		Annual Maintenance PSS (PKG-SY-T5-30U)	\$2,288	Each	10%		\$2,059	Other	F1
PKG-SY-T5-35U-PSS-1YR	PKG-SY-T5-35U-PSS-1YR		Annual Maintenance PSS (PKG-SY-T5-35U)	\$2,288	Each	10%		\$2,059	Other	F1
PKG-T1-4U-PSS-1YR	PKG-T1-4U-PSS-1YR		Annual Maintenance PSS (PKG-T1-4U)	\$778	Each	10%		\$700	Other	F1
PKG-T5-30U-PSS-1YR	PKG-T5-30U-PSS-1YR		Annual Maintenance PSS (PKG-T5-30U)	\$2,102	Each	10%		\$1,892	Other	F1
PKGUPT1-4-PSS-1YR	PKGUPT1-4-PSS-1YR		Annual Maintenance PSS (PKGUPT1-4)	\$778	Each	10%		\$700	Other	F1
PKGUPT5-12-PSS-1YR	PKGUPT5-12-PSS-1YR		Annual Maintenance PSS (PKGUPT5-12)	\$2,102	Each	10%		\$1,892	Other	F1
PKL-CL-T1-4U-PSS-1YR	PKL-CL-T1-4U-PSS-1YR		Annual Maintenance PSS (PKL-CL-T1-4U)	\$280	Each	10%		\$252	Other	F1
PKL-CL-T5-31U-PSS-1YR	PKL-CL-T5-31U-PSS-1YR		Annual Maintenance PSS (PKL-CL-T5-31U)	\$1,380	Each	10%		\$1,242	Other	F1
PKL-SY-T1-4U-PSS-1YR	PKL-SY-T1-4U-PSS-1YR		Annual Maintenance PSS (PKL-SY-T1-4U)	\$648	Each	10%		\$583	Other	F1
PKL-SY-T5-30U-PSS-1YR	PKL-SY-T5-30U-PSS-1YR		Annual Maintenance PSS (PKL-SY-T5-30U)	\$2,420	Each	10%		\$2,178	Other	F1
PLCF3015TR1-PSS-1YR	PLCF3015TR1-PSS-1YR		Annual Maintenance PSS (PLCF3015TR1)	\$51,824	Each	10%		\$46,642	Other	F1
PLCF3015TR1TU-PSS-1YR	PLCF3015TR1TU-PSS-1YR		Annual Maintenance PSS (PLCF3015TR1TU)	\$67,371	Each	10%		\$60,634	Other	F1
PLCF3015TR1U-PSS-1YR	PLCF3015TR1U-PSS-1YR		Annual Maintenance PSS (PLCF3015TR1U)	\$67,371	Each	10%		\$60,634	Other	F1
PLCF31920R1-PSS-1YR	PLCF31920R1-PSS-1YR		Annual Maintenance PSS (PLCF31920R1)	\$6,478	Each	10%		\$5,830	Other	F1
PLCF31920R1TU-PSS-1YR	PLCF31920R1TU-PSS-1YR		Annual Maintenance PSS (PLCF31920R1TU)	\$8,421	Each	10%		\$7,579	Other	F1
PLCF31920R1U-PSS-1YR	PLCF31920R1U-PSS-1YR		Annual Maintenance PSS (PLCF31920R1U)	\$8,421	Each	10%		\$7,579	Other	F1
PLCF33840R1-PSS-1YR	PLCF33840R1-PSS-1YR		Annual Maintenance PSS (PLCF33840R1)	\$12,956	Each	10%		\$11,660	Other	F1
PLCF33840R1TU-PSS-1YR	PLCF33840R1TU-PSS-1YR		Annual Maintenance PSS (PLCF33840R1TU)	\$16,843	Each	10%		\$15,159	Other	F1
PLCF33840R1U-PSS-1YR	PLCF33840R1U-PSS-1YR		Annual Maintenance PSS (PLCF33840R1U)	\$16,843	Each	10%		\$15,159	Other	F1
PLCF37680R1-PSS-1YR	PLCF37680R1-PSS-1YR		Annual Maintenance PSS (PLCF37680R1)	\$25,912	Each	10%		\$23,321	Other	F1
PLCF37680R1TU-PSS-1YR	PLCF37680R1TU-PSS-1YR		Annual Maintenance PSS (PLCF37680R1TU)	\$33,686	Each	10%		\$30,317	Other	F1
PLCF37680R1U-PSS-1YR	PLCF37680R1U-PSS-1YR		Annual Maintenance PSS (PLCF37680R1U)	\$33,686	Each	10%		\$30,317	Other	F1
PLCF3960R1-PSS-1YR	PLCF3960R1-PSS-1YR		Annual Maintenance PSS (PLCF3960R1)	\$3,239	Each	10%		\$2,915	Other	F1
PLCF3960R1TU-PSS-1YR	PLCF3960R1TU-PSS-1YR		Annual Maintenance PSS (PLCF3960R1TU)	\$4,211	Each	10%		\$3,790	Other	F1
PLCF3960R1U-PSS-1YR	PLCF3960R1U-PSS-1YR		Annual Maintenance PSS (PLCF3960R1U)	\$4,211	Each	10%		\$3,790	Other	F1
PM-4400M-PSS-1YR	PM-4400M-PSS-1YR		Annual Maintenance PSS (PM-4400M)	\$500	Each	10%		\$450	Other	F1
PMAX2-RPHW-G6T-D-PSS-1YR	PMAX2-RPHW-G6T-D-PSS-1YR		Annual Maintenance PSS (PMAX2-RPHW-G6T-D)	\$2,310	Each	10%		\$2,079	Other	F1
PMAX2-RPHW-G6T-PSS-1YR	PMAX2-RPHW-G6T-PSS-1YR		Annual Maintenance PSS (PMAX2-RPHW-G6T)	\$2,310	Each	10%		\$2,079	Other	F1
PMAX8-RPHW-G6T-D-PSS-1YR	PMAX8-RPHW-G6T-D-PSS-1YR		Annual Maintenance PSS (PMAX8-RPHW-G6T-D)	\$2,310	Each	10%		\$2,079	Other	F1
PMAX8-RPHW-G6T-PSS-1YR	PMAX8-RPHW-G6T-PSS-1YR		Annual Maintenance PSS (PMAX8-RPHW-G6T)	\$2,310	Each	10%		\$2,079	Other	F1
PM-DS16-PSS-1YR	PM-DS16-PSS-1YR		Annual Maintenance PSS (PM-DS16)	\$580	Each	10%		\$522	Other	F1
PM-DS24M-PSS-1YR	PM-DS24M-PSS-1YR		Annual Maintenance PSS (PM-DS24M)	\$640	Each	10%		\$576	Other	F1
PM-DS32M-PSS-1YR	PM-DS32M-PSS-1YR		Annual Maintenance PSS (PM-DS32M)	\$680	Each	10%		\$612	Other	F1
PM-DS32-PSS-1YR	PM-DS32-PSS-1YR		Annual Maintenance PSS (PM-DS32)	\$680	Each	10%		\$612	Other	F1
PM-ED140M-PSS-1YR	PM-ED140M-PSS-1YR		Annual Maintenance PSS (PM-ED140M)	\$2,670	Each	10%		\$2,403	Other	F1
PM-ED64M-PSS-1YR	PM-ED64M-PSS-1YR		Annual Maintenance PSS (PM-ED64M)	\$1,326	Each	10%		\$1,193	Other	F1
PMLCF3015TR1-PSS-1YR	PMLCF3015TR1-PSS-1YR		Annual Maintenance PSS (PMLCF3015TR1)	\$51,824	Each	10%		\$46,642	Other	F1
PMLCF3015TR1TU-PSS-1YR	PMLCF3015TR1TU-PSS-1YR		Annual Maintenance PSS (PMLCF3015TR1TU)	\$67,371	Each	10%		\$60,634	Other	F1
PMLCF3015TR1U-PSS-1YR	PMLCF3015TR1U-PSS-1YR		Annual Maintenance PSS (PMLCF3015TR1U)	\$67,371	Each	10%		\$60,634	Other	F1
PMLCF31920R1-PSS-1YR	PMLCF31920R1-PSS-1YR		Annual Maintenance PSS (PMLCF31920R1)	\$6,478	Each	10%		\$5,830	Other	F1
PMLCF31920R1TU-PSS-1YR	PMLCF31920R1TU-PSS-1YR		Annual Maintenance PSS (PMLCF31920R1TU)	\$8,421	Each	10%		\$7,579	Other	F1
PMLCF31920R1U-PSS-1YR	PMLCF31920R1U-PSS-1YR		Annual Maintenance PSS (PMLCF31920R1U)	\$8,421	Each	10%		\$7,579	Other	F1
PMLCF33840R1-PSS-1YR	PMLCF33840R1-PSS-1YR		Annual Maintenance PSS (PMLCF33840R1)	\$12,956	Each	10%		\$11,660	Other	F1
PMLCF33840R1TU-PSS-1YR	PMLCF33840R1TU-PSS-1YR		Annual Maintenance PSS (PMLCF33840R1TU)	\$16,843	Each	10%		\$15,159	Other	F1
PMLCF33840R1U-PSS-1YR	PMLCF33840R1U-PSS-1YR		Annual Maintenance PSS (PMLCF33840R1U)	\$16,843	Each	10%		\$15,159	Other	F1
PMLCF37680R1-PSS-1YR	PMLCF37680R1-PSS-1YR		Annual Maintenance PSS (PMLCF37680R1)	\$25,912	Each	10%		\$23,321	Other	F1
PMLCF37680R1TU-PSS-1YR	PMLCF37680R1TU-PSS-1YR		Annual Maintenance PSS (PMLCF37680R1TU)	\$33,686	Each	10%		\$30,317	Other	F1
PMLCF37680R1U-PSS-1YR	PMLCF37680R1U-PSS-1YR		Annual Maintenance PSS (PMLCF37680R1U)	\$33,686	Each	10%		\$30,317	Other	F1
PMLCF3960R1-PSS-1YR	PMLCF3960R1-PSS-1YR		Annual Maintenance PSS (PMLCF3960R1)	\$3,239	Each	10%		\$2,915	Other	F1
PMLCF3960R1TU-PSS-1YR	PMLCF3960R1TU-PSS-1YR		Annual Maintenance PSS (PMLCF3960R1TU)	\$4,211	Each	10%		\$3,790	Other	F1
PMLCF3960R1U-PSS-1YR	PMLCF3960R1U-PSS-1YR		Annual Maintenance PSS (PMLCF3960R1U)	\$4,211	Each	10%		\$3,790	Other	F1
PP LCTOLC CBLS-PSS-1YR	PP LCTOLC CBLS-PSS-1YR		Annual Maintenance PSS (PP LCTOLC CBLS)	\$88	Each	10%		\$79	Other	F1
PP6-CAPM-T01-PSS-1YR	PP6-CAPM-T01-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T01)	\$1,705	Each	10%		\$1,535	Other	F1
PP6-CAPM-T02-PSS-1YR	PP6-CAPM-T02-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T02)	\$1,488	Each	10%		\$1,339	Other	F1
PP6-CAPM-T03-PSS-1YR	PP6-CAPM-T03-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T03)	\$1,265	Each	10%		\$1,130	Other	F1
PP6-CAPM-T04-PSS-1YR	PP6-CAPM-T04-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T04)	\$1,073	Each	10%		\$965	Other	F1
PP6-CAPM-T05-PSS-1YR	PP6-CAPM-T05-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T05)	\$938	Each	10%		\$844	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PP6-CAPM-T06-PSS-1YR	PP6-CAPM-T06-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T06)	\$790	Each	10%	\$711	Other	F1
PP6-CAPM-T07-PSS-1YR	PP6-CAPM-T07-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T07)	\$693	Each	10%	\$623	Other	F1
PP6-CAPM-T08-PSS-1YR	PP6-CAPM-T08-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T08)	\$583	Each	10%	\$524	Other	F1
PP6-CAPM-T09-PSS-1YR	PP6-CAPM-T09-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T09)	\$498	Each	10%	\$448	Other	F1
PP6-CAPM-T10-PSS-1YR	PP6-CAPM-T10-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T10)	\$435	Each	10%	\$392	Other	F1
PP6-CAPM-T11-PSS-1YR	PP6-CAPM-T11-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T11)	\$368	Each	10%	\$331	Other	F1
PP6-CAPM-T12-PSS-1YR	PP6-CAPM-T12-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T12)	\$320	Each	10%	\$288	Other	F1
PP6-CAPM-T13-PSS-1YR	PP6-CAPM-T13-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T13)	\$270	Each	10%	\$243	Other	F1
PP6-CAPM-T14-PSS-1YR	PP6-CAPM-T14-PSS-1YR		Annual Maintenance PSS (PP6-CAPM-T14)	\$233	Each	10%	\$209	Other	F1
PP-AIX-DPF-PSS-1YR	PP-AIX-DPF-PSS-1YR		Annual Maintenance PSS (PP-AIX-DPF)	\$1,009	Each	10%	\$908	Other	F1
PP-AIX-DPL-PSS-1YR	PP-AIX-DPL-PSS-1YR		Annual Maintenance PSS (PP-AIX-DPL)	\$178	Each	10%	\$160	Other	F1
PP-AIX-DP-PSS-1YR	PP-AIX-DP-PSS-1YR		Annual Maintenance PSS (PP-AIX-DP)	\$1,483	Each	10%	\$1,335	Other	F1
PP-AIX-EN-PSS-1YR	PP-AIX-EN-PSS-1YR		Annual Maintenance PSS (PP-AIX-EN)	\$3,060	Each	10%	\$2,754	Other	F1
PP-AIX-GB-PSS-1YR	PP-AIX-GB-PSS-1YR		Annual Maintenance PSS (PP-AIX-GB)	\$8,415	Each	10%	\$7,574	Other	F1
PP-AIX-WG-PSS-1YR	PP-AIX-WG-PSS-1YR		Annual Maintenance PSS (PP-AIX-WG)	\$612	Each	10%	\$551	Other	F1
PPAK-V51-PSS-1YR	PPAK-V51-PSS-1YR		Annual Maintenance PSS (PPAK-V51)	\$2,233	Each	10%	\$2,010	Other	F1
PPAK-V5150-PSS-1YR	PPAK-V5150-PSS-1YR		Annual Maintenance PSS (PPAK-V5150)	\$2,289	Each	10%	\$2,060	Other	F1
PPAK-V51-PSS-1YR	PPAK-V51-PSS-1YR		Annual Maintenance PSS (PPAK-V51)	\$2,289	Each	10%	\$2,060	Other	F1
PPAK-V53-PSS-1YR	PPAK-V53-PSS-1YR		Annual Maintenance PSS (PPAK-V53)	\$3,834	Each	10%	\$3,450	Other	F1
PPAK-V53UPG-PSS-1YR	PPAK-V53UPG-PSS-1YR		Annual Maintenance PSS (PPAK-V53UPG)	\$1,544	Each	10%	\$1,390	Other	F1
PPAK-V55-PSS-1YR	PPAK-V55-PSS-1YR		Annual Maintenance PSS (PPAK-V55)	\$9,876	Each	10%	\$8,888	Other	F1
PPAK-V55UPG-PSS-1YR	PPAK-V55UPG-PSS-1YR		Annual Maintenance PSS (PPAK-V55UPG)	\$6,738	Each	10%	\$6,065	Other	F1
PPAK-V57-PSS-1YR	PPAK-V57-PSS-1YR		Annual Maintenance PSS (PPAK-V57)	\$14,699	Each	10%	\$13,229	Other	F1
PPAK-V57UPG-PSS-1YR	PPAK-V57UPG-PSS-1YR		Annual Maintenance PSS (PPAK-V57UPG)	\$11,562	Each	10%	\$10,405	Other	F1
PPAK-V75-PSS-1YR	PPAK-V75-PSS-1YR		Annual Maintenance PSS (PPAK-V75)	\$23,003	Each	10%	\$20,703	Other	F1
PPAK-V75UPG-PSS-1YR	PPAK-V75UPG-PSS-1YR		Annual Maintenance PSS (PPAK-V75UPG)	\$19,866	Each	10%	\$17,879	Other	F1
PPAK-VG10-PSS-1YR	PPAK-VG10-PSS-1YR		Annual Maintenance PSS (PPAK-VG10)	\$7,292	Each	10%	\$6,563	Other	F1
PPAK-VG50-10K-PSS-1YR	PPAK-VG50-10K-PSS-1YR		Annual Maintenance PSS (PPAK-VG50-10K)	\$16,176	Each	10%	\$14,558	Other	F1
PPAK-VG50-PSS-1YR	PPAK-VG50-PSS-1YR		Annual Maintenance PSS (PPAK-VG50)	\$11,259	Each	10%	\$10,133	Other	F1
PPAK-VNX5200-PSS-1YR	PPAK-VNX5200-PSS-1YR		Annual Maintenance PSS (PPAK-VNX5200)	\$3,994	Each	10%	\$3,595	Other	F1
PPAK-VNX5400-PSS-1YR	PPAK-VNX5400-PSS-1YR		Annual Maintenance PSS (PPAK-VNX5400)	\$6,548	Each	10%	\$5,893	Other	F1
PPAK-VNX5400-UPG-PSS-1YR	PPAK-VNX5400-UPG-PSS-1YR		Annual Maintenance PSS (PPAK-VNX5400-UPG)	\$5,238	Each	10%	\$4,714	Other	F1
PPAK-VNX5600-PSS-1YR	PPAK-VNX5600-PSS-1YR		Annual Maintenance PSS (PPAK-VNX5600)	\$10,508	Each	10%	\$9,457	Other	F1
PPAK-VNX5600-UPG-PSS-1YR	PPAK-VNX5600-UPG-PSS-1YR		Annual Maintenance PSS (PPAK-VNX5600-UPG)	\$8,406	Each	10%	\$7,565	Other	F1
PPAK-VNX5800-PSS-1YR	PPAK-VNX5800-PSS-1YR		Annual Maintenance PSS (PPAK-VNX5800)	\$14,699	Each	10%	\$13,229	Other	F1
PPAK-VNX5800-UPG-PSS-1YR	PPAK-VNX5800-UPG-PSS-1YR		Annual Maintenance PSS (PPAK-VNX5800-UPG)	\$11,759	Each	10%	\$10,583	Other	F1
PPAK-VNX7600-PSS-1YR	PPAK-VNX7600-PSS-1YR		Annual Maintenance PSS (PPAK-VNX7600)	\$21,163	Each	10%	\$19,047	Other	F1
PPAK-VNX7600-UPG-PSS-1YR	PPAK-VNX7600-UPG-PSS-1YR		Annual Maintenance PSS (PPAK-VNX7600-UPG)	\$16,930	Each	10%	\$15,237	Other	F1
PPAK-VNX8000-PSS-1YR	PPAK-VNX8000-PSS-1YR		Annual Maintenance PSS (PPAK-VNX8000)	\$31,974	Each	10%	\$28,777	Other	F1
PPB-EN-DPU-PSS-1YR	PPB-EN-DPU-PSS-1YR		Annual Maintenance PSS (PPB-EN-DPU)	\$328	Each	10%	\$295	Other	F1
PPB-EN-ENU-PSS-1YR	PPB-EN-ENU-PSS-1YR		Annual Maintenance PSS (PPB-EN-ENU)	\$1,372	Each	10%	\$1,235	Other	F1
PPB-EN-WGU-PSS-1YR	PPB-EN-WGU-PSS-1YR		Annual Maintenance PSS (PPB-EN-WGU)	\$84	Each	10%	\$75	Other	F1
PPB-LX-PSS-1YR	PPB-LX-PSS-1YR		Annual Maintenance PSS (PPB-LX)	\$243	Each	10%	\$219	Other	F1
PPB-WN-PSS-1YR	PPB-WN-PSS-1YR		Annual Maintenance PSS (PPB-WN)	\$243	Each	10%	\$219	Other	F1
PP-CPU-T01-PSS-1YR	PP-CPU-T01-PSS-1YR		Annual Maintenance PSS (PP-CPU-T01)	\$319	Each	10%	\$287	Other	F1
PP-CPU-T02-PSS-1YR	PP-CPU-T02-PSS-1YR		Annual Maintenance PSS (PP-CPU-T02)	\$289	Each	10%	\$260	Other	F1
PP-CPU-T03-PSS-1YR	PP-CPU-T03-PSS-1YR		Annual Maintenance PSS (PP-CPU-T03)	\$253	Each	10%	\$228	Other	F1
PP-CPU-T04-PSS-1YR	PP-CPU-T04-PSS-1YR		Annual Maintenance PSS (PP-CPU-T04)	\$225	Each	10%	\$203	Other	F1
PP-CPU-T05-PSS-1YR	PP-CPU-T05-PSS-1YR		Annual Maintenance PSS (PP-CPU-T05)	\$204	Each	10%	\$184	Other	F1
PP-CPU-T06-PSS-1YR	PP-CPU-T06-PSS-1YR		Annual Maintenance PSS (PP-CPU-T06)	\$179	Each	10%	\$161	Other	F1
PP-CPU-T07-PSS-1YR	PP-CPU-T07-PSS-1YR		Annual Maintenance PSS (PP-CPU-T07)	\$162	Each	10%	\$145	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PP-CPU-T08-PSS-1YR	PP-CPU-T08-PSS-1YR	Annual Maintenance PSS (PP-CPU-T08)		\$143	Each	10%	\$128	Other	F1
PP-CPU-T09-PSS-1YR	PP-CPU-T09-PSS-1YR	Annual Maintenance PSS (PP-CPU-T09)		\$128	Each	10%	\$115	Other	F1
PP-CPUWL-T01-PSS-1YR	PP-CPUWL-T01-PSS-1YR	Annual Maintenance PSS (PP-CPUWL-T01)		\$208	Each	10%	\$187	Other	F1
PP-CPUWL-T02-PSS-1YR	PP-CPUWL-T02-PSS-1YR	Annual Maintenance PSS (PP-CPUWL-T02)		\$189	Each	10%	\$170	Other	F1
PP-CPUWL-T03-PSS-1YR	PP-CPUWL-T03-PSS-1YR	Annual Maintenance PSS (PP-CPUWL-T03)		\$166	Each	10%	\$149	Other	F1
PP-CPUWL-T04-PSS-1YR	PP-CPUWL-T04-PSS-1YR	Annual Maintenance PSS (PP-CPUWL-T04)		\$147	Each	10%	\$132	Other	F1
PP-CPUWL-T05-PSS-1YR	PP-CPUWL-T05-PSS-1YR	Annual Maintenance PSS (PP-CPUWL-T05)		\$134	Each	10%	\$121	Other	F1
PP-CPUWL-T06-PSS-1YR	PP-CPUWL-T06-PSS-1YR	Annual Maintenance PSS (PP-CPUWL-T06)		\$117	Each	10%	\$105	Other	F1
PP-CPUWL-T07-PSS-1YR	PP-CPUWL-T07-PSS-1YR	Annual Maintenance PSS (PP-CPUWL-T07)		\$106	Each	10%	\$96	Other	F1
PP-CPUWL-T08-PSS-1YR	PP-CPUWL-T08-PSS-1YR	Annual Maintenance PSS (PP-CPUWL-T08)		\$84	Each	10%	\$84	Other	F1
PP-CPUWL-T09-PSS-1YR	PP-CPUWL-T09-PSS-1YR	Annual Maintenance PSS (PP-CPUWL-T09)		\$83	Each	10%	\$75	Other	F1
PP-DP-EN-U-PSS-1YR	PP-DP-EN-U-PSS-1YR	Annual Maintenance PSS (PP-DP-EN-U)		\$980	Each	10%	\$882	Other	F1
PPE-AIX-PSS-1YR	PPE-AIX-PSS-1YR	Annual Maintenance PSS (PPE-AIX)		\$1,250	Each	10%	\$1,125	Other	F1
PPENCRYPT-LNX-PSS-1YR	PPENCRYPT-LNX-PSS-1YR	Annual Maintenance PSS (PPENCRYPT-LNX)		\$2,571	Each	10%	\$2,314	Other	F1
PPEN-UX-DP-PSS-1YR	PPEN-UX-DP-PSS-1YR	Annual Maintenance PSS (PPEN-UX-DP)		\$1,504	Each	10%	\$1,354	Other	F1
PPEN-UX-EN-PSS-1YR	PPEN-UX-EN-PSS-1YR	Annual Maintenance PSS (PPEN-UX-EN)		\$3,100	Each	10%	\$2,790	Other	F1
PPEN-UX-GB-PSS-1YR	PPEN-UX-GB-PSS-1YR	Annual Maintenance PSS (PPEN-UX-GB)		\$8,526	Each	10%	\$7,673	Other	F1
PPEN-UX-WG-PSS-1YR	PPEN-UX-WG-PSS-1YR	Annual Maintenance PSS (PPEN-UX-WG)		\$620	Each	10%	\$558	Other	F1
PPEP-DP-EN-PSS-1YR	PPEP-DP-EN-PSS-1YR	Annual Maintenance PSS (PPEP-DP-EN)		\$922	Each	10%	\$830	Other	F1
PPEP-LX-DP-PSS-1YR	PPEP-LX-DP-PSS-1YR	Annual Maintenance PSS (PPEP-LX-DP)		\$504	Each	10%	\$454	Other	F1
PPEP-LX-EN-PSS-1YR	PPEP-LX-EN-PSS-1YR	Annual Maintenance PSS (PPEP-LX-EN)		\$1,426	Each	10%	\$1,283	Other	F1
PPEP-LX-WG-PSS-1YR	PPEP-LX-WG-PSS-1YR	Annual Maintenance PSS (PPEP-LX-WG)		\$288	Each	10%	\$259	Other	F1
PPEP-UX-DP-PSS-1YR	PPEP-UX-DP-PSS-1YR	Annual Maintenance PSS (PPEP-UX-DP)		\$1,396	Each	10%	\$1,256	Other	F1
PPEP-UX-EN-PSS-1YR	PPEP-UX-EN-PSS-1YR	Annual Maintenance PSS (PPEP-UX-EN)		\$5,040	Each	10%	\$4,536	Other	F1
PPEP-UX-GB-PSS-1YR	PPEP-UX-GB-PSS-1YR	Annual Maintenance PSS (PPEP-UX-GB)		\$2,880	Each	10%	\$2,592	Other	F1
PPEP-UX-WG-PSS-1YR	PPEP-UX-WG-PSS-1YR	Annual Maintenance PSS (PPEP-UX-WG)		\$7,920	Each	10%	\$7,128	Other	F1
PPEP-UX-DP-PSS-1YR	PPEP-UX-DP-PSS-1YR	Annual Maintenance PSS (PPEP-UX-DP)		\$820	Each	10%	\$738	Other	F1
PPEP-UX-WG-PSS-1YR	PPEP-UX-WG-PSS-1YR	Annual Maintenance PSS (PPEP-UX-WG)		\$576	Each	10%	\$518	Other	F1
PPEP-WG-DP-PSS-1YR	PPEP-WG-DP-PSS-1YR	Annual Maintenance PSS (PPEP-WG-DP)		\$216	Each	10%	\$194	Other	F1
PPEP-WN-DP-PSS-1YR	PPEP-WN-DP-PSS-1YR	Annual Maintenance PSS (PPEP-WN-DP)		\$504	Each	10%	\$454	Other	F1
PPEP-WN-EN-PSS-1YR	PPEP-WN-EN-PSS-1YR	Annual Maintenance PSS (PPEP-WN-EN)		\$1,426	Each	10%	\$1,283	Other	F1
PPEP-WN-WG-PSS-1YR	PPEP-WN-WG-PSS-1YR	Annual Maintenance PSS (PPEP-WN-WG)		\$288	Each	10%	\$259	Other	F1
PPE-RKM-PSS-1YR	PPE-RKM-PSS-1YR	Annual Maintenance PSS (PPE-RKM)		\$3,240	Each	10%	\$2,916	Other	F1
PP-HP-DPF-PSS-1YR	PP-HP-DPF-PSS-1YR	Annual Maintenance PSS (PP-HP-DPF)		\$1,009	Each	10%	\$908	Other	F1
PP-HP-DPL-PSS-1YR	PP-HP-DPL-PSS-1YR	Annual Maintenance PSS (PP-HP-DPL)		\$178	Each	10%	\$160	Other	F1
PP-HP-DP-PSS-1YR	PP-HP-DP-PSS-1YR	Annual Maintenance PSS (PP-HP-DP)		\$1,483	Each	10%	\$1,335	Other	F1
PP-HP-EN-PSS-1YR	PP-HP-EN-PSS-1YR	Annual Maintenance PSS (PP-HP-EN)		\$3,060	Each	10%	\$2,754	Other	F1
PP-HP-GB-PSS-1YR	PP-HP-GB-PSS-1YR	Annual Maintenance PSS (PP-HP-GB)		\$8,415	Each	10%	\$7,574	Other	F1
PP-HP-WG-PSS-1YR	PP-HP-WG-PSS-1YR	Annual Maintenance PSS (PP-HP-WG)		\$612	Each	10%	\$551	Other	F1
PP-ISCSI-LX-PSS-1YR	PP-ISCSI-LX-PSS-1YR	Annual Maintenance PSS (PP-ISCSI-LX)		\$288	Each	10%	\$259	Other	F1
PP-ISCSI-WN-PSS-1YR	PP-ISCSI-WN-PSS-1YR	Annual Maintenance PSS (PP-ISCSI-WN)		\$288	Each	10%	\$259	Other	F1
PP-LX-DPF-PSS-1YR	PP-LX-DPF-PSS-1YR	Annual Maintenance PSS (PP-LX-DPF)		\$362	Each	10%	\$326	Other	F1
PP-LX-DPL-PSS-1YR	PP-LX-DPL-PSS-1YR	Annual Maintenance PSS (PP-LX-DPL)		\$66	Each	10%	\$59	Other	F1
PP-LX-DP-PSS-1YR	PP-LX-DP-PSS-1YR	Annual Maintenance PSS (PP-LX-DP)		\$536	Each	10%	\$482	Other	F1
PP-LX-EN-PSS-1YR	PP-LX-EN-PSS-1YR	Annual Maintenance PSS (PP-LX-EN)		\$1,515	Each	10%	\$1,364	Other	F1
PP-LX-WG-PSS-1YR	PP-LX-WG-PSS-1YR	Annual Maintenance PSS (PP-LX-WG)		\$306	Each	10%	\$275	Other	F1
PPME-HC-AIX-PSS-1YR	PPME-HC-AIX-PSS-1YR	Annual Maintenance PSS (PPME-HC-AIX)		\$1,275	Each	10%	\$1,148	Other	F1
PPME-HC-LNX-PSS-1YR	PPME-HC-LNX-PSS-1YR	Annual Maintenance PSS (PPME-HC-LNX)		\$1,500	Each	10%	\$1,350	Other	F1
PPME-HC-SUN-PSS-1YR	PPME-HC-SUN-PSS-1YR	Annual Maintenance PSS (PPME-HC-SUN)		\$1,275	Each	10%	\$1,148	Other	F1
PPME-HC-WIN-PSS-1YR	PPME-HC-WIN-PSS-1YR	Annual Maintenance PSS (PPME-HC-WIN)		\$538	Each	10%	\$574	Other	F1
PPMEINV-B1B2U-PSS-1YR	PPMEINV-B1B2U-PSS-1YR	Annual Maintenance PSS (PPMEINV-B1B2U)		\$4,500	Each	10%	\$4,050	Other	F1
PPMEINV-B2B4U-PSS-1YR	PPMEINV-B2B4U-PSS-1YR	Annual Maintenance PSS (PPMEINV-B2B4U)		\$9,000	Each	10%	\$8,100	Other	F1
PPMEINV-T10-PSS-1YR	PPMEINV-T10-PSS-1YR	Annual Maintenance PSS (PPMEINV-T10)		\$60	Each	10%	\$54	Other	F1
PPMEINV-T1B1-PSS-1YR	PPMEINV-T1B1-PSS-1YR	Annual Maintenance PSS (PPMEINV-T1B1)		\$4,500	Each	10%	\$4,050	Other	F1
PPMEINV-T1B2-PSS-1YR	PPMEINV-T1B2-PSS-1YR	Annual Maintenance PSS (PPMEINV-T1B2)		\$9,000	Each	10%	\$8,100	Other	F1
PPMEINV-T1B4-PSS-1YR	PPMEINV-T1B4-PSS-1YR	Annual Maintenance PSS (PPMEINV-T1B4)		\$18,000	Each	10%	\$16,200	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PPME-INV-T1-PSS-1YR	PPME-INV-T1-PSS-1YR		Annual Maintenance PSS (PPME-INV-T1)	\$100	Each	10%	\$90	Other	F1
PPME-INV-T2-PSS-1YR	PPME-INV-T2-PSS-1YR		Annual Maintenance PSS (PPME-INV-T2)	\$88	Each	10%	\$79	Other	F1
PPME-INV-T3-PSS-1YR	PPME-INV-T3-PSS-1YR		Annual Maintenance PSS (PPME-INV-T3)	\$75	Each	10%	\$68	Other	F1
PPME-INV-T4-PSS-1YR	PPME-INV-T4-PSS-1YR		Annual Maintenance PSS (PPME-INV-T4)	\$68	Each	10%	\$61	Other	F1
PPME-INV-T5-PSS-1YR	PPME-INV-T5-PSS-1YR		Annual Maintenance PSS (PPME-INV-T5)	\$66	Each	10%	\$60	Other	F1
PPME-INV-T6-PSS-1YR	PPME-INV-T6-PSS-1YR		Annual Maintenance PSS (PPME-INV-T6)	\$65	Each	10%	\$59	Other	F1
PPME-INV-T7-PSS-1YR	PPME-INV-T7-PSS-1YR		Annual Maintenance PSS (PPME-INV-T7)	\$64	Each	10%	\$57	Other	F1
PPME-INV-T8-PSS-1YR	PPME-INV-T8-PSS-1YR		Annual Maintenance PSS (PPME-INV-T8)	\$63	Each	10%	\$56	Other	F1
PPME-INV-T9-PSS-1YR	PPME-INV-T9-PSS-1YR		Annual Maintenance PSS (PPME-INV-T9)	\$61	Each	10%	\$55	Other	F1
PPME-OR-C01-PSS-1YR	PPME-OR-C01-PSS-1YR		Annual Maintenance PSS (PPME-OR-C01)	\$657	Each	10%	\$591	Other	F1
PPME-OR-C02-PSS-1YR	PPME-OR-C02-PSS-1YR		Annual Maintenance PSS (PPME-OR-C02)	\$616	Each	10%	\$555	Other	F1
PPME-OR-C03-PSS-1YR	PPME-OR-C03-PSS-1YR		Annual Maintenance PSS (PPME-OR-C03)	\$542	Each	10%	\$488	Other	F1
PPME-OR-C04-PSS-1YR	PPME-OR-C04-PSS-1YR		Annual Maintenance PSS (PPME-OR-C04)	\$505	Each	10%	\$454	Other	F1
PPME-OR-C05-PSS-1YR	PPME-OR-C05-PSS-1YR		Annual Maintenance PSS (PPME-OR-C05)	\$485	Each	10%	\$436	Other	F1
PPME-OR-C06-PSS-1YR	PPME-OR-C06-PSS-1YR		Annual Maintenance PSS (PPME-OR-C06)	\$437	Each	10%	\$393	Other	F1
PPME-OR-C07-PSS-1YR	PPME-OR-C07-PSS-1YR		Annual Maintenance PSS (PPME-OR-C07)	\$389	Each	10%	\$350	Other	F1
PPME-OR-C08-PSS-1YR	PPME-OR-C08-PSS-1YR		Annual Maintenance PSS (PPME-OR-C08)	\$338	Each	10%	\$304	Other	F1
PPME-OR-C09-PSS-1YR	PPME-OR-C09-PSS-1YR		Annual Maintenance PSS (PPME-OR-C09)	\$294	Each	10%	\$265	Other	F1
PPME-OR-C10-PSS-1YR	PPME-OR-C10-PSS-1YR		Annual Maintenance PSS (PPME-OR-C10)	\$257	Each	10%	\$232	Other	F1
PPME-OR-C11-PSS-1YR	PPME-OR-C11-PSS-1YR		Annual Maintenance PSS (PPME-OR-C11)	\$223	Each	10%	\$201	Other	F1
PPME-OR-N01-PSS-1YR	PPME-OR-N01-PSS-1YR		Annual Maintenance PSS (PPME-OR-N01)	\$328	Each	10%	\$295	Other	F1
PPME-OR-N02-PSS-1YR	PPME-OR-N02-PSS-1YR		Annual Maintenance PSS (PPME-OR-N02)	\$308	Each	10%	\$277	Other	F1
PPME-OR-N03-PSS-1YR	PPME-OR-N03-PSS-1YR		Annual Maintenance PSS (PPME-OR-N03)	\$271	Each	10%	\$244	Other	F1
PPME-OR-N04-PSS-1YR	PPME-OR-N04-PSS-1YR		Annual Maintenance PSS (PPME-OR-N04)	\$253	Each	10%	\$228	Other	F1
PPME-OR-N05-PSS-1YR	PPME-OR-N05-PSS-1YR		Annual Maintenance PSS (PPME-OR-N05)	\$242	Each	10%	\$218	Other	F1
PPME-OR-N06-PSS-1YR	PPME-OR-N06-PSS-1YR		Annual Maintenance PSS (PPME-OR-N06)	\$219	Each	10%	\$197	Other	F1
PPME-OR-N07-PSS-1YR	PPME-OR-N07-PSS-1YR		Annual Maintenance PSS (PPME-OR-N07)	\$195	Each	10%	\$175	Other	F1
PPME-OR-N08-PSS-1YR	PPME-OR-N08-PSS-1YR		Annual Maintenance PSS (PPME-OR-N08)	\$169	Each	10%	\$152	Other	F1
PPME-OR-N09-PSS-1YR	PPME-OR-N09-PSS-1YR		Annual Maintenance PSS (PPME-OR-N09)	\$147	Each	10%	\$132	Other	F1
PPME-OR-N10-PSS-1YR	PPME-OR-N10-PSS-1YR		Annual Maintenance PSS (PPME-OR-N10)	\$129	Each	10%	\$116	Other	F1
PPME-OR-N11-PSS-1YR	PPME-OR-N11-PSS-1YR		Annual Maintenance PSS (PPME-OR-N11)	\$112	Each	10%	\$100	Other	F1
PP-NONX86-T1F-PSS-1YR	PP-NONX86-T1F-PSS-1YR		Annual Maintenance PSS (PP-NONX86-T1F)	\$298	Each	10%	\$268	Other	F1
PP-NONX86-T1L-PSS-1YR	PP-NONX86-T1L-PSS-1YR		Annual Maintenance PSS (PP-NONX86-T1L)	\$53	Each	10%	\$47	Other	F1
PP-NON-X86-T1-PSS-1YR	PP-NON-X86-T1-PSS-1YR		Annual Maintenance PSS (PP-NON-X86-T1)	\$350	Each	10%	\$315	Other	F1
PP-NON-X86-T2-PSS-1YR	PP-NON-X86-T2-PSS-1YR		Annual Maintenance PSS (PP-NON-X86-T2)	\$334	Each	10%	\$300	Other	F1
PP-NON-X86-V1-PSS-1YR	PP-NON-X86-V1-PSS-1YR		Annual Maintenance PSS (PP-NON-X86-V1)	\$300	Each	10%	\$270	Other	F1
PP-NON-X86-V2-PSS-1YR	PP-NON-X86-V2-PSS-1YR		Annual Maintenance PSS (PP-NON-X86-V2)	\$275	Each	10%	\$248	Other	F1
PP-NW-DP-PSS-1YR	PP-NW-DP-PSS-1YR		Annual Maintenance PSS (PP-NW-DP)	\$630	Each	10%	\$567	Other	F1
PP-NW-EN-PSS-1YR	PP-NW-EN-PSS-1YR		Annual Maintenance PSS (PP-NW-EN)	\$1,783	Each	10%	\$1,604	Other	F1
PP-NW-WG-PSS-1YR	PP-NW-WG-PSS-1YR		Annual Maintenance PSS (PP-NW-WG)	\$360	Each	10%	\$324	Other	F1
PP-RPHWP-G5T-PSS-1YR	PP-RPHWP-G5T-PSS-1YR		Annual Maintenance PSS (PP-RPHWP-G5T)	\$2,146	Each	10%	\$1,931	Other	F1
PP-RPHWP-G6T-D-PSS-1YR	PP-RPHWP-G6T-D-PSS-1YR		Annual Maintenance PSS (PP-RPHWP-G6T-D)	\$2,310	Each	10%	\$2,079	Other	F1
PP-RPHWP-G6T-PSS-1YR	PP-RPHWP-G6T-PSS-1YR		Annual Maintenance PSS (PP-RPHWP-G6T)	\$2,310	Each	10%	\$2,079	Other	F1
PP-RSAE-AIX-PSS-1YR	PP-RSAE-AIX-PSS-1YR		Annual Maintenance PSS (PP-RSAE-AIX)	\$2,057	Each	10%	\$1,851	Other	F1
PP-RSAE-SUN-PSS-1YR	PP-RSAE-SUN-PSS-1YR		Annual Maintenance PSS (PP-RSAE-SUN)	\$2,057	Each	10%	\$1,851	Other	F1
PP-RSAE-WIN-PSS-1YR	PP-RSAE-WIN-PSS-1YR		Annual Maintenance PSS (PP-RSAE-WIN)	\$2,057	Each	10%	\$1,851	Other	F1
PP-SUN-DPF-PSS-1YR	PP-SUN-DPF-PSS-1YR		Annual Maintenance PSS (PP-SUN-DPF)	\$1,009	Each	10%	\$908	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PP-SUN-DPL-PSS-1YR	PP-SUN-DPL-PSS-1YR	Annual Maintenance PSS (PP-SUN-DPL)		\$178	Each	10%		\$160	Other	F1	
PP-SUN-DP-PSS-1YR	PP-SUN-DP-PSS-1YR	Annual Maintenance PSS (PP-SUN-DP)		\$1,483	Each	10%		\$1,335	Other	F1	
PP-SUN-EN-PSS-1YR	PP-SUN-EN-PSS-1YR	Annual Maintenance PSS (PP-SUN-EN)		\$3,060	Each	10%		\$2,754	Other	F1	
PP-SUN-GB-PSS-1YR	PP-SUN-GB-PSS-1YR	Annual Maintenance PSS (PP-SUN-GB)		\$8,415	Each	10%		\$7,574	Other	F1	
PP-SUN-WG-PSS-1YR	PP-SUN-WG-PSS-1YR	Annual Maintenance PSS (PP-SUN-WG)		\$612	Each	10%		\$551	Other	F1	
PPUX-DP-EN-U-PSS-1YR	PPUX-DP-EN-U-PSS-1YR	Annual Maintenance PSS (PPUX-DP-EN-U)		\$1,855	Each	10%		\$1,670	Other	F1	
PPUX-EN-GB-U-PSS-1YR	PPUX-EN-GB-U-PSS-1YR	Annual Maintenance PSS (PPUX-EN-GB-U)		\$6,300	Each	10%		\$5,670	Other	F1	
PPUX-WG-DP-U-PSS-1YR	PPUX-WG-DP-U-PSS-1YR	Annual Maintenance PSS (PPUX-WG-DP-U)		\$1,025	Each	10%		\$923	Other	F1	
PP-WG-DP-U-PSS-1YR	PP-WG-DP-U-PSS-1YR	Annual Maintenance PSS (PP-WG-DP-U)		\$230	Each	10%		\$207	Other	F1	
PP-WN-DPF-PSS-1YR	PP-WN-DPF-PSS-1YR	Annual Maintenance PSS (PP-WN-DPF)		\$362	Each	10%		\$326	Other	F1	
PP-WN-DPL-PSS-1YR	PP-WN-DPL-PSS-1YR	Annual Maintenance PSS (PP-WN-DPL)		\$66	Each	10%		\$59	Other	F1	
PP-WN-DP-PSS-1YR	PP-WN-DP-PSS-1YR	Annual Maintenance PSS (PP-WN-DP)		\$536	Each	10%		\$482	Other	F1	
PP-WN-EN-PSS-1YR	PP-WN-EN-PSS-1YR	Annual Maintenance PSS (PP-WN-EN)		\$1,515	Each	10%		\$1,364	Other	F1	
PP-WN-WG-PSS-1YR	PP-WN-WG-PSS-1YR	Annual Maintenance PSS (PP-WN-WG)		\$306	Each	10%		\$275	Other	F1	
PP-X86-T1F-PSS-1YR	PP-X86-T1F-PSS-1YR	Annual Maintenance PSS (PP-X86-T1F)		\$127	Each	10%		\$114	Other	F1	
PP-X86-T1L-PSS-1YR	PP-X86-T1L-PSS-1YR	Annual Maintenance PSS (PP-X86-T1L)		\$22	Each	10%		\$20	Other	F1	
PP-X86-T1-PSS-1YR	PP-X86-T1-PSS-1YR	Annual Maintenance PSS (PP-X86-T1)		\$149	Each	10%		\$134	Other	F1	
PP-X86-T2-PSS-1YR	PP-X86-T2-PSS-1YR	Annual Maintenance PSS (PP-X86-T2)		\$138	Each	10%		\$124	Other	F1	
PP-X86-V1-PSS-1YR	PP-X86-V1-PSS-1YR	Annual Maintenance PSS (PP-X86-V1)		\$125	Each	10%		\$113	Other	F1	
PP-X86-V2-PSS-1YR	PP-X86-V2-PSS-1YR	Annual Maintenance PSS (PP-X86-V2)		\$113	Each	10%		\$101	Other	F1	
PP-ZLNX-KIT-PSS-1YR	PP-ZLNX-KIT-PSS-1YR	Annual Maintenance PSS (PP-ZLNX-KIT)		\$13	Each	10%		\$11	Other	F1	
PR3104BN6C17-2-PSS-1YR	PR3104BN6C17-2-PSS-1YR	Annual Maintenance PSS (PR3104BN6C17-2)		\$1,182	Each	10%		\$1,064	Other	F1	
PR3104BN6C17AF-2-PSS-1YR	PR3104BN6C17AF-2-PSS-1YR	Annual Maintenance PSS (PR3104BN6C17AF-2)		\$1,013	Each	10%		\$912	Other	F1	
PR3104BN6C17AF-PSS-1YR	PR3104BN6C17AF-PSS-1YR	Annual Maintenance PSS (PR3104BN6C17AF)		\$1,013	Each	10%		\$912	Other	F1	
PR3104BN6C17-PSS-1YR	PR3104BN6C17-PSS-1YR	Annual Maintenance PSS (PR3104BN6C17)		\$1,182	Each	10%		\$1,064	Other	F1	
PR3104BN8C17-2-PSS-1YR	PR3104BN8C17-2-PSS-1YR	Annual Maintenance PSS (PR3104BN8C17-2)		\$1,042	Each	10%		\$938	Other	F1	
PR3104BN8C17AF-2-PSS-1YR	PR3104BN8C17AF-2-PSS-1YR	Annual Maintenance PSS (PR3104BN8C17AF-2)		\$893	Each	10%		\$804	Other	F1	
PR3104BN8C17AF-PSS-1YR	PR3104BN8C17AF-PSS-1YR	Annual Maintenance PSS (PR3104BN8C17AF)		\$893	Each	10%		\$804	Other	F1	
PR3104BN8C17-PSS-1YR	PR3104BN8C17-PSS-1YR	Annual Maintenance PSS (PR3104BN8C17)		\$1,042	Each	10%		\$938	Other	F1	
PR3106BN8C17-2-PSS-1YR	PR3106BN8C17-2-PSS-1YR	Annual Maintenance PSS (PR3106BN8C17-2)		\$1,198	Each	10%		\$1,078	Other	F1	
PR3106BN8C17AF-2-PSS-1YR	PR3106BN8C17AF-2-PSS-1YR	Annual Maintenance PSS (PR3106BN8C17AF-2)		\$1,027	Each	10%		\$924	Other	F1	
PR3106BN8C17AF-PSS-1YR	PR3106BN8C17AF-PSS-1YR	Annual Maintenance PSS (PR3106BN8C17AF)		\$1,027	Each	10%		\$924	Other	F1	
PR3106BN8C17-PSS-1YR	PR3106BN8C17-PSS-1YR	Annual Maintenance PSS (PR3106BN8C17)		\$1,198	Each	10%		\$1,078	Other	F1	
PR4108SV8C18-2-PSS-1YR	PR4108SV8C18-2-PSS-1YR	Annual Maintenance PSS (PR4108SV8C18-2)		\$1,339	Each	10%		\$1,205	Other	F1	
PR4108SV8C18AF-2-PSS-1YR	PR4108SV8C18AF-2-PSS-1YR	Annual Maintenance PSS (PR4108SV8C18AF-2)		\$1,147	Each	10%		\$1,033	Other	F1	
PR4108SV8C18AF-PSS-1YR	PR4108SV8C18AF-PSS-1YR	Annual Maintenance PSS (PR4108SV8C18AF)		\$1,147	Each	10%		\$1,033	Other	F1	
PR4108SV8C18-PSS-1YR	PR4108SV8C18-PSS-1YR	Annual Maintenance PSS (PR4108SV8C18)		\$1,339	Each	10%		\$1,205	Other	F1	
PR4109TSV8C20-2-PSS-1YR	PR4109TSV8C20-2-PSS-1YR	Annual Maintenance PSS (PR4109TSV8C20-2)		\$1,376	Each	10%		\$1,239	Other	F1	
PR4109TSV8C20F-2-PSS-1YR	PR4109TSV8C20F-2-PSS-1YR	Annual Maintenance PSS (PR4109TSV8C20F-2)		\$1,180	Each	10%		\$1,062	Other	F1	
PR4109TSV8C20F-PSS-1YR	PR4109TSV8C20F-PSS-1YR	Annual Maintenance PSS (PR4109TSV8C20F)		\$1,180	Each	10%		\$1,062	Other	F1	
PR4109TSV8C20-PSS-1YR	PR4109TSV8C20-PSS-1YR	Annual Maintenance PSS (PR4109TSV8C20)		\$1,376	Each	10%		\$1,239	Other	F1	
PR4110SV8C21-2-PSS-1YR	PR4110SV8C21-2-PSS-1YR	Annual Maintenance PSS (PR4110SV8C21-2)		\$1,369	Each	10%		\$1,232	Other	F1	
PR4110SV8C21AF-2-PSS-1YR	PR4110SV8C21AF-2-PSS-1YR	Annual Maintenance PSS (PR4110SV8C21AF-2)		\$1,173	Each	10%		\$1,056	Other	F1	
PR4110SV8C21AF-PSS-1YR	PR4110SV8C21AF-PSS-1YR	Annual Maintenance PSS (PR4110SV8C21AF)		\$1,173	Each	10%		\$1,056	Other	F1	
PR4110SV8C21-PSS-1YR	PR4110SV8C21-PSS-1YR	Annual Maintenance PSS (PR4110SV8C21)		\$1,369	Each	10%		\$1,232	Other	F1	
PR4112SV4C26-2-PSS-1YR	PR4112SV4C26-2-PSS-1YR	Annual Maintenance PSS (PR4112SV4C26-2)		\$1,390	Each	10%		\$1,251	Other	F1	
PR4112SV4C26AF-2-PSS-1YR	PR4112SV4C26AF-2-PSS-1YR	Annual Maintenance PSS (PR4112SV4C26AF-2)		\$1,191	Each	10%		\$1,072	Other	F1	
PR4112SV4C26AF-PSS-1YR	PR4112SV4C26AF-PSS-1YR	Annual Maintenance PSS (PR4112SV4C26AF)		\$1,191	Each	10%		\$1,072	Other	F1	
PR4112SV4C26-PSS-1YR	PR4112SV4C26-PSS-1YR	Annual Maintenance PSS (PR4112SV4C26)		\$1,390	Each	10%		\$1,251	Other	F1	
PR4114SV10C22-2-PSS-1YR	PR4114SV10C22-2-PSS-1YR	Annual Maintenance PSS (PR4114SV10C22-2)		\$1,849	Each	10%		\$1,664	Other	F1	
PR4114SV10C22AF-2-PSS-1YR	PR4114SV10C22AF-2-PSS-1YR	Annual Maintenance PSS (PR4114SV10C22AF-2)		\$1,585	Each	10%		\$1,426	Other	F1	
PR4114SV10C22AF-PSS-1YR	PR4114SV10C22AF-PSS-1YR	Annual Maintenance PSS (PR4114SV10C22AF)		\$1,585	Each	10%		\$1,426	Other	F1	
PR4114SV10C22-PSS-1YR	PR4114SV10C22-PSS-1YR	Annual Maintenance PSS (PR4114SV10C22)		\$1,849	Each	10%		\$1,664	Other	F1	
PR4116SV12C21-2-PSS-1YR	PR4116SV12C21-2-PSS-1YR	Annual Maintenance PSS (PR4116SV12C21-2)		\$1,958	Each	10%		\$1,762	Other	F1	



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PR4116SV12C21AF-2-PSS-1YR	PR4116SV12C21AF-2-PSS-1YR	Annual Maintenance PSS (PR4116SV12C21AF-2)		\$1,678	Each	10%	\$1,510	Other	F1
PR4116SV12C21AF-PSS-1YR	PR4116SV12C21AF-PSS-1YR	Annual Maintenance PSS (PR4116SV12C21AF)		\$1,678	Each	10%	\$1,510	Other	F1
PR4116SV12C21-PSS-1YR	PR4116SV12C21-PSS-1YR	Annual Maintenance PSS (PR4116SV12C21)		\$1,958	Each	10%	\$1,762	Other	F1
PR5115GD10C24-2-PSS-1YR	PR5115GD10C24-2-PSS-1YR	Annual Maintenance PSS (PR5115GD10C24-2)		\$2,038	Each	10%	\$1,834	Other	F1
PR5115GD10C24AF-2-PSS-1YR	PR5115GD10C24AF-2-PSS-1YR	Annual Maintenance PSS (PR5115GD10C24AF-2)		\$1,747	Each	10%	\$1,572	Other	F1
PR5115GD10C24AF-PSS-1YR	PR5115GD10C24AF-PSS-1YR	Annual Maintenance PSS (PR5115GD10C24AF)		\$1,747	Each	10%	\$1,572	Other	F1
PR5115GD10C24-PSS-1YR	PR5115GD10C24-PSS-1YR	Annual Maintenance PSS (PR5115GD10C24)		\$2,038	Each	10%	\$1,834	Other	F1
PR5118GD12C23-2-PSS-1YR	PR5118GD12C23-2-PSS-1YR	Annual Maintenance PSS (PR5118GD12C23-2)		\$2,038	Each	10%	\$1,835	Other	F1
PR5118GD12C23AF-2-PSS-1YR	PR5118GD12C23AF-2-PSS-1YR	Annual Maintenance PSS (PR5118GD12C23AF-2)		\$1,747	Each	10%	\$1,572	Other	F1
PR5118GD12C23AF-PSS-1YR	PR5118GD12C23AF-PSS-1YR	Annual Maintenance PSS (PR5118GD12C23AF)		\$1,747	Each	10%	\$1,572	Other	F1
PR5118GD12C23-PSS-1YR	PR5118GD12C23-PSS-1YR	Annual Maintenance PSS (PR5118GD12C23)		\$2,038	Each	10%	\$1,835	Other	F1
PR5120GD14C22-2-PSS-1YR	PR5120GD14C22-2-PSS-1YR	Annual Maintenance PSS (PR5120GD14C22-2)		\$2,136	Each	10%	\$1,923	Other	F1
PR5120GD14C22AF-2-PSS-1YR	PR5120GD14C22AF-2-PSS-1YR	Annual Maintenance PSS (PR5120GD14C22AF-2)		\$1,831	Each	10%	\$1,648	Other	F1
PR5120GD14C22AF-PSS-1YR	PR5120GD14C22AF-PSS-1YR	Annual Maintenance PSS (PR5120GD14C22AF)		\$1,831	Each	10%	\$1,648	Other	F1
PR5120GD14C22-PSS-1YR	PR5120GD14C22-PSS-1YR	Annual Maintenance PSS (PR5120GD14C22)		\$2,136	Each	10%	\$1,923	Other	F1
PR5122GD4C35-2-PSS-1YR	PR5122GD4C35-2-PSS-1YR	Annual Maintenance PSS (PR5122GD4C35-2)		\$1,955	Each	10%	\$1,759	Other	F1
PR5122GD4C35AF-2-PSS-1YR	PR5122GD4C35AF-2-PSS-1YR	Annual Maintenance PSS (PR5122GD4C35AF-2)		\$1,675	Each	10%	\$1,508	Other	F1
PR5122GD4C35AF-PSS-1YR	PR5122GD4C35AF-PSS-1YR	Annual Maintenance PSS (PR5122GD4C35AF)		\$1,675	Each	10%	\$1,508	Other	F1
PR5122GD4C35-PSS-1YR	PR5122GD4C35-PSS-1YR	Annual Maintenance PSS (PR5122GD4C35)		\$1,955	Each	10%	\$1,759	Other	F1
PR6126GD12C26-2-PSS-1YR	PR6126GD12C26-2-PSS-1YR	Annual Maintenance PSS (PR6126GD12C26-2)		\$2,219	Each	10%	\$1,997	Other	F1
PR6126GD12C26AF-2-PSS-1YR	PR6126GD12C26AF-2-PSS-1YR	Annual Maintenance PSS (PR6126GD12C26AF-2)		\$1,902	Each	10%	\$1,712	Other	F1
PR6126GD12C26AF-PSS-1YR	PR6126GD12C26AF-PSS-1YR	Annual Maintenance PSS (PR6126GD12C26AF)		\$1,902	Each	10%	\$1,712	Other	F1
PR6126GD12C26-PSS-1YR	PR6126GD12C26-PSS-1YR	Annual Maintenance PSS (PR6126GD12C26)		\$2,219	Each	10%	\$1,997	Other	F1
PR6128GD6C34-2-PSS-1YR	PR6128GD6C34-2-PSS-1YR	Annual Maintenance PSS (PR6128GD6C34-2)		\$2,177	Each	10%	\$1,959	Other	F1
PR6128GD6C34AF-2-PSS-1YR	PR6128GD6C34AF-2-PSS-1YR	Annual Maintenance PSS (PR6128GD6C34AF-2)		\$1,866	Each	10%	\$1,679	Other	F1
PR6128GD6C34AF-PSS-1YR	PR6128GD6C34AF-PSS-1YR	Annual Maintenance PSS (PR6128GD6C34AF)		\$1,866	Each	10%	\$1,679	Other	F1
PR6128GD6C34-PSS-1YR	PR6128GD6C34-PSS-1YR	Annual Maintenance PSS (PR6128GD6C34)		\$2,177	Each	10%	\$1,959	Other	F1
PR6130GD16C21-2-PSS-1YR	PR6130GD16C21-2-PSS-1YR	Annual Maintenance PSS (PR6130GD16C21-2)		\$2,872	Each	10%	\$2,585	Other	F1
PR6130GD16C21AF-2-PSS-1YR	PR6130GD16C21AF-2-PSS-1YR	Annual Maintenance PSS (PR6130GD16C21AF-2)		\$2,462	Each	10%	\$2,216	Other	F1
PR6130GD16C21AF-PSS-1YR	PR6130GD16C21AF-PSS-1YR	Annual Maintenance PSS (PR6130GD16C21AF)		\$2,462	Each	10%	\$2,216	Other	F1
PR6130GD16C21-PSS-1YR	PR6130GD16C21-PSS-1YR	Annual Maintenance PSS (PR6130GD16C21)		\$2,872	Each	10%	\$2,585	Other	F1
PR6132GD14C26-2-PSS-1YR	PR6132GD14C26-2-PSS-1YR	Annual Maintenance PSS (PR6132GD14C26-2)		\$2,945	Each	10%	\$2,651	Other	F1
PR6132GD14C26AF-2-PSS-1YR	PR6132GD14C26AF-2-PSS-1YR	Annual Maintenance PSS (PR6132GD14C26AF-2)		\$2,524	Each	10%	\$2,272	Other	F1
PR6132GD14C26AF-PSS-1YR	PR6132GD14C26AF-PSS-1YR	Annual Maintenance PSS (PR6132GD14C26AF)		\$2,524	Each	10%	\$2,272	Other	F1
PR6132GD14C26-PSS-1YR	PR6132GD14C26-PSS-1YR	Annual Maintenance PSS (PR6132GD14C26)		\$2,945	Each	10%	\$2,651	Other	F1
PR6134GD8C32-2-PSS-1YR	PR6134GD8C32-2-PSS-1YR	Annual Maintenance PSS (PR6134GD8C32-2)		\$3,014	Each	10%	\$2,712	Other	F1
PR6134GD8C32AF-2-PSS-1YR	PR6134GD8C32AF-2-PSS-1YR	Annual Maintenance PSS (PR6134GD8C32AF-2)		\$2,583	Each	10%	\$2,325	Other	F1
PR6134GD8C32AF-PSS-1YR	PR6134GD8C32AF-PSS-1YR	Annual Maintenance PSS (PR6134GD8C32AF)		\$2,583	Each	10%	\$2,325	Other	F1
PR6134GD8C32-PSS-1YR	PR6134GD8C32-PSS-1YR	Annual Maintenance PSS (PR6134GD8C32)		\$3,014	Each	10%	\$2,712	Other	F1
PR6134M8C32AF-2-PSS-1YR	PR6134M8C32AF-2-PSS-1YR	Annual Maintenance PSS (PR6134M8C32AF-2)		\$3,066	Each	10%	\$2,759	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
PR6134MGD8C32-2-PSS-1YR	PR6134MGD8C32-2-PSS-1YR		Annual Maintenance PSS (PR6134MGD8C32-2)	\$3,577	Each	10%		\$3,219	Other	F1
PR6134MGD8C32AF-PSS-1YR	PR6134MGD8C32AF-PSS-1YR		Annual Maintenance PSS (PR6134MGD8C32AF)	\$3,066	Each	10%		\$2,759	Other	F1
PR6134MGD8C32-PSS-1YR	PR6134MGD8C32-PSS-1YR		Annual Maintenance PSS (PR6134MGD8C32)	\$3,577	Each	10%		\$3,219	Other	F1
PR6136GD12C30-2-PSS-1YR	PR6136GD12C30-2-PSS-1YR		Annual Maintenance PSS (PR6136GD12C30-2)	\$3,073	Each	10%		\$2,766	Other	F1
PR6136GD12C30AF-2-PSS-1YR	PR6136GD12C30AF-2-PSS-1YR		Annual Maintenance PSS (PR6136GD12C30AF-2)	\$2,634	Each	10%		\$2,371	Other	F1
PR6136GD12C30AF-PSS-1YR	PR6136GD12C30AF-PSS-1YR		Annual Maintenance PSS (PR6136GD12C30AF)	\$2,634	Each	10%		\$2,371	Other	F1
PR6136GD12C30-PSS-1YR	PR6136GD12C30-PSS-1YR		Annual Maintenance PSS (PR6136GD12C30)	\$3,073	Each	10%		\$2,766	Other	F1
PR6138GD20C20-2-PSS-1YR	PR6138GD20C20-2-PSS-1YR		Annual Maintenance PSS (PR6138GD20C20-2)	\$3,197	Each	10%		\$2,877	Other	F1
PR6138GD20C20AF-2-PSS-1YR	PR6138GD20C20AF-2-PSS-1YR		Annual Maintenance PSS (PR6138GD20C20AF-2)	\$2,740	Each	10%		\$2,466	Other	F1
PR6138GD20C20AF-PSS-1YR	PR6138GD20C20AF-PSS-1YR		Annual Maintenance PSS (PR6138GD20C20AF)	\$2,740	Each	10%		\$2,466	Other	F1
PR6138GD20C20-PSS-1YR	PR6138GD20C20-PSS-1YR		Annual Maintenance PSS (PR6138GD20C20)	\$3,197	Each	10%		\$2,877	Other	F1
PR6140GD18C23-2-PSS-1YR	PR6140GD18C23-2-PSS-1YR		Annual Maintenance PSS (PR6140GD18C23-2)	\$3,198	Each	10%		\$2,878	Other	F1
PR6140GD18C23AF-2-PSS-1YR	PR6140GD18C23AF-2-PSS-1YR		Annual Maintenance PSS (PR6140GD18C23AF-2)	\$2,741	Each	10%		\$2,467	Other	F1
PR6140GD18C23AF-PSS-1YR	PR6140GD18C23AF-PSS-1YR		Annual Maintenance PSS (PR6140GD18C23AF)	\$2,741	Each	10%		\$2,467	Other	F1
PR6140GD18C23-PSS-1YR	PR6140GD18C23-PSS-1YR		Annual Maintenance PSS (PR6140GD18C23)	\$3,198	Each	10%		\$2,878	Other	F1
PR6140M18C23AF-2-PSS-1YR	PR6140M18C23AF-2-PSS-1YR		Annual Maintenance PSS (PR6140M18C23AF-2)	\$3,290	Each	10%		\$2,961	Other	F1
PR6140M18C23AF-PSS-1YR	PR6140M18C23AF-PSS-1YR		Annual Maintenance PSS (PR6140M18C23AF)	\$3,290	Each	10%		\$2,961	Other	F1
PR6140M18C23-2-PSS-1YR	PR6140M18C23-2-PSS-1YR		Annual Maintenance PSS (PR6140M18C23-2)	\$3,838	Each	10%		\$3,454	Other	F1
PR6140M18C23-PSS-1YR	PR6140M18C23-PSS-1YR		Annual Maintenance PSS (PR6140M18C23)	\$3,290	Each	10%		\$2,961	Other	F1
PR6140MGD18C23AF-PSS-1YR	PR6140MGD18C23AF-PSS-1YR		Annual Maintenance PSS (PR6140MGD18C23AF)	\$3,838	Each	10%		\$3,454	Other	F1
PR6140MGD18C23-PSS-1YR	PR6140MGD18C23-PSS-1YR		Annual Maintenance PSS (PR6140MGD18C23)	\$3,210	Each	10%		\$2,889	Other	F1
PR6142GD16C26-2-PSS-1YR	PR6142GD16C26-2-PSS-1YR		Annual Maintenance PSS (PR6142GD16C26-2)	\$2,752	Each	10%		\$2,477	Other	F1
PR6142GD16C26AF-2-PSS-1YR	PR6142GD16C26AF-2-PSS-1YR		Annual Maintenance PSS (PR6142GD16C26AF-2)	\$3,210	Each	10%		\$2,889	Other	F1
PR6142GD16C26AF-PSS-1YR	PR6142GD16C26AF-PSS-1YR		Annual Maintenance PSS (PR6142GD16C26AF)	\$3,210	Each	10%		\$2,889	Other	F1
PR6142GD16C26-PSS-1YR	PR6142GD16C26-PSS-1YR		Annual Maintenance PSS (PR6142GD16C26)	\$3,470	Each	10%		\$3,123	Other	F1
PR6142MGD16C26-2-PSS-1YR	PR6142MGD16C26-2-PSS-1YR		Annual Maintenance PSS (PR6142MGD16C26-2)	\$4,048	Each	10%		\$3,643	Other	F1
PR6142MGD16C26AF-PSS-1YR	PR6142MGD16C26AF-PSS-1YR		Annual Maintenance PSS (PR6142MGD16C26AF)	\$3,470	Each	10%		\$3,123	Other	F1
PR6142MGD16C26-PSS-1YR	PR6142MGD16C26-PSS-1YR		Annual Maintenance PSS (PR6142MGD16C26)	\$4,048	Each	10%		\$3,643	Other	F1
PR6144GD8C35-2-PSS-1YR	PR6144GD8C35-2-PSS-1YR		Annual Maintenance PSS (PR6144GD8C35-2)	\$3,196	Each	10%		\$2,877	Other	F1
PR6144GD8C35AF-2-PSS-1YR	PR6144GD8C35AF-2-PSS-1YR		Annual Maintenance PSS (PR6144GD8C35AF-2)	\$2,740	Each	10%		\$2,466	Other	F1
PR6144GD8C35AF-PSS-1YR	PR6144GD8C35AF-PSS-1YR		Annual Maintenance PSS (PR6144GD8C35AF)	\$2,740	Each	10%		\$2,466	Other	F1
PR6144GD8C35-PSS-1YR	PR6144GD8C35-PSS-1YR		Annual Maintenance PSS (PR6144GD8C35)	\$3,196	Each	10%		\$2,877	Other	F1
PR6146GD12C32-2-PSS-1YR	PR6146GD12C32-2-PSS-1YR		Annual Maintenance PSS (PR6146GD12C32-2)	\$3,336	Each	10%		\$3,003	Other	F1
PR6146GD12C32AF-2-PSS-1YR	PR6146GD12C32AF-2-PSS-1YR		Annual Maintenance PSS (PR6146GD12C32AF-2)	\$2,860	Each	10%		\$2,574	Other	F1
PR6146GD12C32AF-PSS-1YR	PR6146GD12C32AF-PSS-1YR		Annual Maintenance PSS (PR6146GD12C32AF)	\$2,860	Each	10%		\$2,574	Other	F1
PR6146GD12C32-PSS-1YR	PR6146GD12C32-PSS-1YR		Annual Maintenance PSS (PR6146GD12C32)	\$3,336	Each	10%		\$3,003	Other	F1
PR6148GD20C24-2-PSS-1YR	PR6148GD20C24-2-PSS-1YR		Annual Maintenance PSS (PR6148GD20C24-2)	\$3,248	Each	10%		\$2,923	Other	F1
PR6148GD20C24AF-2-PSS-1YR	PR6148GD20C24AF-2-PSS-1YR		Annual Maintenance PSS (PR6148GD20C24AF-2)	\$2,784	Each	10%		\$2,505	Other	F1
PR6148GD20C24AF-PSS-1YR	PR6148GD20C24AF-PSS-1YR		Annual Maintenance PSS (PR6148GD20C24AF)	\$2,784	Each	10%		\$2,505	Other	F1
PR6148GD20C24-PSS-1YR	PR6148GD20C24-PSS-1YR		Annual Maintenance PSS (PR6148GD20C24)	\$3,248	Each	10%		\$2,923	Other	F1
PR6150GD18C27-2-PSS-1YR	PR6150GD18C27-2-PSS-1YR		Annual Maintenance PSS (PR6150GD18C27-2)	\$3,420	Each	10%		\$3,078	Other	F1
PR6150GD18C27AF-2-PSS-1YR	PR6150GD18C27AF-2-PSS-1YR		Annual Maintenance PSS (PR6150GD18C27AF-2)	\$2,932	Each	10%		\$2,639	Other	F1
PR6150GD18C27AF-PSS-1YR	PR6150GD18C27AF-PSS-1YR		Annual Maintenance PSS (PR6150GD18C27AF)	\$2,932	Each	10%		\$2,639	Other	F1
PR6150GD18C27-PSS-1YR	PR6150GD18C27-PSS-1YR		Annual Maintenance PSS (PR6150GD18C27)	\$3,420	Each	10%		\$3,078	Other	F1
PR6152GD22C21-2-PSS-1YR	PR6152GD22C21-2-PSS-1YR		Annual Maintenance PSS (PR6152GD22C21-2)	\$3,446	Each	10%		\$3,101	Other	F1
PR6152GD22C21AF-2-PSS-1YR	PR6152GD22C21AF-2-PSS-1YR		Annual Maintenance PSS (PR6152GD22C21AF-2)	\$2,954	Each	10%		\$2,658	Other	F1
PR6152GD22C21AF-PSS-1YR	PR6152GD22C21AF-PSS-1YR		Annual Maintenance PSS (PR6152GD22C21AF)	\$2,954	Each	10%		\$2,658	Other	F1
PR6152GD22C21-PSS-1YR	PR6152GD22C21-PSS-1YR		Annual Maintenance PSS (PR6152GD22C21)	\$3,446	Each	10%		\$3,101	Other	F1
PR6154GD18C30-2-PSS-1YR	PR6154GD18C30-2-PSS-1YR		Annual Maintenance PSS (PR6154GD18C30-2)	\$3,441	Each	10%		\$3,097	Other	F1
PR6154GD18C30AF-2-PSS-1YR	PR6154GD18C30AF-2-PSS-1YR		Annual Maintenance PSS (PR6154GD18C30AF-2)	\$2,950	Each	10%		\$2,655	Other	F1
PR6154GD18C30AF-PSS-1YR	PR6154GD18C30AF-PSS-1YR		Annual Maintenance PSS (PR6154GD18C30AF)	\$2,950	Each	10%		\$2,655	Other	F1
PR6154GD18C30-PSS-1YR	PR6154GD18C30-PSS-1YR		Annual Maintenance PSS (PR6154GD18C30)	\$3,441	Each	10%		\$3,097	Other	F1
PR8153PT16C20-2-PSS-1YR	PR8153PT16C20-2-PSS-1YR		Annual Maintenance PSS (PR8153PT16C20-2)	\$3,332	Each	10%		\$2,999	Other	F1
PR8153PT16C20AF-2-PSS-1YR	PR8153PT16C20AF-2-PSS-1YR		Annual Maintenance PSS (PR8153PT16C20AF-2)	\$2,856	Each	10%		\$2,570	Other	F1
PR8153PT16C20AF-PSS-1YR	PR8153PT16C20AF-PSS-1YR		Annual Maintenance PSS (PR8153PT16C20AF)	\$2,856	Each	10%		\$2,570	Other	F1
PR8153PT16C20-PSS-1YR	PR8153PT16C20-PSS-1YR		Annual Maintenance PSS (PR8153PT16C20)	\$3,332	Each	10%		\$2,999	Other	F1
PR8160M24C21AF-2-PSS-1YR	PR8160M24C21AF-2-PSS-1YR		Annual Maintenance PSS (PR8160M24C21AF-2)	\$4,070	Each	10%		\$3,663	Other	F1
PR8160MPT24C21-2-PSS-1YR	PR8160MPT24C21-2-PSS-1YR		Annual Maintenance PSS (PR8160MPT24C21-2)	\$4,748	Each	10%		\$4,273	Other	F1
PR8160MPT24C21AF-PSS-1YR	PR8160MPT24C21AF-PSS-1YR		Annual Maintenance PSS (PR8160MPT24C21AF)	\$4,070	Each	10%		\$3,663	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
PR8160MPT24C21-PSS-1YR	PR8160MPT24C21-PSS-1YR		Annual Maintenance PSS (PR8160MPT24C21)	\$4,748	Each	10%	\$4,273	Other	F1
PR8160PT24C21-2-PSS-1YR	PR8160PT24C21-2-PSS-1YR		Annual Maintenance PSS (PR8160PT24C21-2)	\$3,871	Each	10%	\$3,484	Other	F1
PR8160PT24C21AF-2-PSS-1YR	PR8160PT24C21AF-2-PSS-1YR		Annual Maintenance PSS (PR8160PT24C21AF-2)	\$3,318	Each	10%	\$2,986	Other	F1
PR8160PT24C21AF-PSS-1YR	PR8160PT24C21AF-PSS-1YR		Annual Maintenance PSS (PR8160PT24C21AF)	\$3,318	Each	10%	\$2,986	Other	F1
PR8160PT24C21-PSS-1YR	PR8160PT24C21-PSS-1YR		Annual Maintenance PSS (PR8160PT24C21)	\$3,871	Each	10%	\$3,484	Other	F1
PR8164PT26C20-2-PSS-1YR	PR8164PT26C20-2-PSS-1YR		Annual Maintenance PSS (PR8164PT26C20-2)	\$4,384	Each	10%	\$3,946	Other	F1
PR8164PT26C20AF-2-PSS-1YR	PR8164PT26C20AF-2-PSS-1YR		Annual Maintenance PSS (PR8164PT26C20AF-2)	\$3,758	Each	10%	\$3,382	Other	F1
PR8164PT26C20AF-PSS-1YR	PR8164PT26C20AF-PSS-1YR		Annual Maintenance PSS (PR8164PT26C20AF)	\$3,758	Each	10%	\$3,382	Other	F1
PR8164PT26C20-PSS-1YR	PR8164PT26C20-PSS-1YR		Annual Maintenance PSS (PR8164PT26C20)	\$4,384	Each	10%	\$3,946	Other	F1
PR8168PT24C27-2-PSS-1YR	PR8168PT24C27-2-PSS-1YR		Annual Maintenance PSS (PR8168PT24C27-2)	\$4,319	Each	10%	\$3,887	Other	F1
PR8168PT24C27AF-2-PSS-1YR	PR8168PT24C27AF-2-PSS-1YR		Annual Maintenance PSS (PR8168PT24C27AF-2)	\$3,702	Each	10%	\$3,332	Other	F1
PR8168PT24C27AF-PSS-1YR	PR8168PT24C27AF-PSS-1YR		Annual Maintenance PSS (PR8168PT24C27AF)	\$3,702	Each	10%	\$3,332	Other	F1
PR8168PT24C27-PSS-1YR	PR8168PT24C27-PSS-1YR		Annual Maintenance PSS (PR8168PT24C27)	\$4,319	Each	10%	\$3,887	Other	F1
PR8170M26C21AF-2-PSS-1YR	PR8170M26C21AF-2-PSS-1YR		Annual Maintenance PSS (PR8170M26C21AF-2)	\$4,920	Each	10%	\$4,428	Other	F1
PR8170MPT26C21-2-PSS-1YR	PR8170MPT26C21-2-PSS-1YR		Annual Maintenance PSS (PR8170MPT26C21-2)	\$5,740	Each	10%	\$5,166	Other	F1
PR8170MPT26C21AF-PSS-1YR	PR8170MPT26C21AF-PSS-1YR		Annual Maintenance PSS (PR8170MPT26C21AF)	\$4,920	Each	10%	\$4,428	Other	F1
PR8170MPT26C21-PSS-1YR	PR8170MPT26C21-PSS-1YR		Annual Maintenance PSS (PR8170MPT26C21)	\$5,740	Each	10%	\$5,166	Other	F1
PR8170PT26C21-2-PSS-1YR	PR8170PT26C21-2-PSS-1YR		Annual Maintenance PSS (PR8170PT26C21-2)	\$4,865	Each	10%	\$4,378	Other	F1
PR8170PT26C21AF-2-PSS-1YR	PR8170PT26C21AF-2-PSS-1YR		Annual Maintenance PSS (PR8170PT26C21AF-2)	\$4,170	Each	10%	\$3,753	Other	F1
PR8170PT26C21AF-PSS-1YR	PR8170PT26C21AF-PSS-1YR		Annual Maintenance PSS (PR8170PT26C21AF)	\$4,170	Each	10%	\$3,753	Other	F1
PR8170PT26C21-PSS-1YR	PR8170PT26C21-PSS-1YR		Annual Maintenance PSS (PR8170PT26C21)	\$4,865	Each	10%	\$4,378	Other	F1
PR8176M28C21-2-PSS-1YR	PR8176M28C21-2-PSS-1YR		Annual Maintenance PSS (PR8176M28C21-2)	\$6,178	Each	10%	\$5,561	Other	F1
PR8176M28C21AF-2-PSS-1YR	PR8176M28C21AF-2-PSS-1YR		Annual Maintenance PSS (PR8176M28C21AF-2)	\$5,296	Each	10%	\$4,766	Other	F1
PR8176M28C21AF-PSS-1YR	PR8176M28C21AF-PSS-1YR		Annual Maintenance PSS (PR8176M28C21AF)	\$5,296	Each	10%	\$4,766	Other	F1
PR8176M28C21-PSS-1YR	PR8176M28C21-PSS-1YR		Annual Maintenance PSS (PR8176M28C21)	\$6,178	Each	10%	\$5,561	Other	F1
PR8176PT28C21-2-PSS-1YR	PR8176PT28C21-2-PSS-1YR		Annual Maintenance PSS (PR8176PT28C21-2)	\$5,359	Each	10%	\$4,823	Other	F1
PR8176PT28C21AF-2-PSS-1YR	PR8176PT28C21AF-2-PSS-1YR		Annual Maintenance PSS (PR8176PT28C21AF-2)	\$4,593	Each	10%	\$4,134	Other	F1
PR8176PT28C21AF-PSS-1YR	PR8176PT28C21AF-PSS-1YR		Annual Maintenance PSS (PR8176PT28C21AF)	\$4,593	Each	10%	\$4,134	Other	F1
PR8176PT28C21-PSS-1YR	PR8176PT28C21-PSS-1YR		Annual Maintenance PSS (PR8176PT28C21)	\$5,359	Each	10%	\$4,823	Other	F1
PR8180M28C25-2-PSS-1YR	PR8180M28C25-2-PSS-1YR		Annual Maintenance PSS (PR8180M28C25-2)	\$6,720	Each	10%	\$6,048	Other	F1
PR8180M28C25AF-2-PSS-1YR	PR8180M28C25AF-2-PSS-1YR		Annual Maintenance PSS (PR8180M28C25AF-2)	\$5,760	Each	10%	\$5,184	Other	F1
PR8180MPT28C25AF-PSS-1YR	PR8180MPT28C25AF-PSS-1YR		Annual Maintenance PSS (PR8180MPT28C25AF)	\$5,760	Each	10%	\$5,184	Other	F1
PR8180MPT28C25-PSS-1YR	PR8180MPT28C25-PSS-1YR		Annual Maintenance PSS (PR8180MPT28C25)	\$6,720	Each	10%	\$6,048	Other	F1
PR8180PT28C25-2-PSS-1YR	PR8180PT28C25-2-PSS-1YR		Annual Maintenance PSS (PR8180PT28C25-2)	\$6,027	Each	10%	\$5,424	Other	F1
PR8180PT28C25AF-2-PSS-1YR	PR8180PT28C25AF-2-PSS-1YR		Annual Maintenance PSS (PR8180PT28C25AF-2)	\$5,166	Each	10%	\$4,649	Other	F1
PR8180PT28C25AF-PSS-1YR	PR8180PT28C25AF-PSS-1YR		Annual Maintenance PSS (PR8180PT28C25AF)	\$5,166	Each	10%	\$4,649	Other	F1
PR8180PT28C25-PSS-1YR	PR8180PT28C25-PSS-1YR		Annual Maintenance PSS (PR8180PT28C25)	\$6,027	Each	10%	\$5,424	Other	F1
PRC-SRVS-SAP-PSS-1YR	PRC-SRVS-SAP-PSS-1YR		Annual Maintenance PSS (PRC-SRVS-SAP)	\$7,903	Each	10%	\$7,112	Other	F1
PRE52603V406C17-PSS-1YR	PRE52603V406C17-PSS-1YR		Annual Maintenance PSS (PRE52603V406C17)	\$973	Each	10%	\$876	Other	F1
PRE52609V408C17-PSS-1YR	PRE52609V408C17-PSS-1YR		Annual Maintenance PSS (PRE52609V408C17)	\$863	Each	10%	\$776	Other	F1
PRE52620V408C21-PSS-1YR	PRE52620V408C21-PSS-1YR		Annual Maintenance PSS (PRE52620V408C21)	\$1,085	Each	10%	\$977	Other	F1
PRE52620V408C-2-PSS-1YR	PRE52620V408C-2-PSS-1YR		Annual Maintenance PSS (PRE52620V408C-2)	\$1,085	Each	10%	\$977	Other	F1
PRE52630V410C22-PSS-1YR	PRE52630V410C22-PSS-1YR		Annual Maintenance PSS (PRE52630V410C22)	\$1,509	Each	10%	\$1,358	Other	F1
PRE52630V410C-2-PSS-1YR	PRE52630V410C-2-PSS-1YR		Annual Maintenance PSS (PRE52630V410C-2)	\$1,509	Each	10%	\$1,358	Other	F1
PRE52637V404C-2-PSS-1YR	PRE52637V404C-2-PSS-1YR		Annual Maintenance PSS (PRE52637V404C-2)	\$1,249	Each	10%	\$1,124	Other	F1
PRE52637V404C35-PSS-1YR	PRE52637V404C35-PSS-1YR		Annual Maintenance PSS (PRE52637V404C35)	\$1,249	Each	10%	\$1,124	Other	F1
PRE52640V410C24-PSS-1YR	PRE52640V410C24-PSS-1YR		Annual Maintenance PSS (PRE52640V410C24)	\$1,699	Each	10%	\$1,529	Other	F1
PRE52640V410C-2-PSS-1YR	PRE52640V410C-2-PSS-1YR		Annual Maintenance PSS (PRE52640V410C-2)	\$1,699	Each	10%	\$1,529	Other	F1
PRE52650V412C22-PSS-1YR	PRE52650V412C22-PSS-1YR		Annual Maintenance PSS (PRE52650V412C22)	\$1,897	Each	10%	\$1,707	Other	F1
PRE52650V412C-2-PSS-1YR	PRE52650V412C-2-PSS-1YR		Annual Maintenance PSS (PRE52650V412C-2)	\$1,897	Each	10%	\$1,707	Other	F1
PRE52660V414C20-PSS-1YR	PRE52660V414C20-PSS-1YR		Annual Maintenance PSS (PRE52660V414C20)	\$2,063	Each	10%	\$1,857	Other	F1
PRE52660V414C-2-PSS-1YR	PRE52660V414C-2-PSS-1YR		Annual Maintenance PSS (PRE52660V414C-2)	\$2,063	Each	10%	\$1,857	Other	F1
PRE52667V408C-2-PSS-1YR	PRE52667V408C-2-PSS-1YR		Annual Maintenance PSS (PRE52667V408C-2)	\$2,129	Each	10%	\$1,916	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
PRE52667V408C32-PSS-1YR	PRE52667V408C32-PSS-1YR		Annual Maintenance PSS (PRE52667V408C32)	\$2,129	Each	10%	\$1,916	Other	F1
PRE52680V414C24-PSS-1YR	PRE52680V414C24-PSS-1YR		Annual Maintenance PSS (PRE52680V414C24)	\$2,504	Each	10%	\$2,253	Other	F1
PRE52680V414C-2-PSS-1YR	PRE52680V414C-2-PSS-1YR		Annual Maintenance PSS (PRE52680V414C-2)	\$2,504	Each	10%	\$2,253	Other	F1
PRE52683V416C21-PSS-1YR	PRE52683V416C21-PSS-1YR		Annual Maintenance PSS (PRE52683V416C21)	\$2,533	Each	10%	\$2,280	Other	F1
PRE52683V416C-2-PSS-1YR	PRE52683V416C-2-PSS-1YR		Annual Maintenance PSS (PRE52683V416C-2)	\$2,533	Each	10%	\$2,280	Other	F1
PRE52687WV412C-2-PSS-1YR	PRE52687WV412C-2-PSS-1YR		Annual Maintenance PSS (PRE52687WV412C-2)	\$2,736	Each	10%	\$2,462	Other	F1
PRE52687WV412C30-PSS-1YR	PRE52687WV412C30-PSS-1YR		Annual Maintenance PSS (PRE52687WV412C30)	\$2,736	Each	10%	\$2,462	Other	F1
PRE52690V414C26-PSS-1YR	PRE52690V414C26-PSS-1YR		Annual Maintenance PSS (PRE52690V414C26)	\$2,772	Each	10%	\$2,495	Other	F1
PRE52690V414C-2-PSS-1YR	PRE52690V414C-2-PSS-1YR		Annual Maintenance PSS (PRE52690V414C-2)	\$2,772	Each	10%	\$2,495	Other	F1
PRE52695V418C21-PSS-1YR	PRE52695V418C21-PSS-1YR		Annual Maintenance PSS (PRE52695V418C21)	\$2,873	Each	10%	\$2,586	Other	F1
PRE52695V418C-2-PSS-1YR	PRE52695V418C-2-PSS-1YR		Annual Maintenance PSS (PRE52695V418C-2)	\$2,873	Each	10%	\$2,586	Other	F1
PRE52697AV416C26-PSS-1YR	PRE52697AV416C26-PSS-1YR		Annual Maintenance PSS (PRE52697AV416C26)	\$3,066	Each	10%	\$2,760	Other	F1
PRE52697AV416C-2-PSS-1YR	PRE52697AV416C-2-PSS-1YR		Annual Maintenance PSS (PRE52697AV416C-2)	\$3,066	Each	10%	\$2,760	Other	F1
PRE52697V418C23-PSS-1YR	PRE52697V418C23-PSS-1YR		Annual Maintenance PSS (PRE52697V418C23)	\$2,986	Each	10%	\$2,688	Other	F1
PRE52697V418C-2-PSS-1YR	PRE52697V418C-2-PSS-1YR		Annual Maintenance PSS (PRE52697V418C-2)	\$2,986	Each	10%	\$2,688	Other	F1
PRE52698V420C22-PSS-1YR	PRE52698V420C22-PSS-1YR		Annual Maintenance PSS (PRE52698V420C22)	\$3,203	Each	10%	\$2,882	Other	F1
PRE52698V420C-2-PSS-1YR	PRE52698V420C-2-PSS-1YR		Annual Maintenance PSS (PRE52698V420C-2)	\$3,203	Each	10%	\$2,882	Other	F1
PRE52699V422C22-PSS-1YR	PRE52699V422C22-PSS-1YR		Annual Maintenance PSS (PRE52699V422C22)	\$3,497	Each	10%	\$3,147	Other	F1
PRE52699V422C-2-PSS-1YR	PRE52699V422C-2-PSS-1YR		Annual Maintenance PSS (PRE52699V422C-2)	\$3,497	Each	10%	\$3,147	Other	F1
PROBN31041SF-PSS-1YR	PROBN31041SF-PSS-1YR		Annual Maintenance PSS (PROBN31041SF)	\$88	Each	10%	\$79	Other	F1
PROBN31041SH-PSS-1YR	PROBN31041SH-PSS-1YR		Annual Maintenance PSS (PROBN31041SH)	\$102	Each	10%	\$92	Other	F1
PROBN31042SF-PSS-1YR	PROBN31042SF-PSS-1YR		Annual Maintenance PSS (PROBN31042SF)	\$88	Each	10%	\$79	Other	F1
PROBN31042SH-PSS-1YR	PROBN31042SH-PSS-1YR		Annual Maintenance PSS (PROBN31042SH)	\$102	Each	10%	\$92	Other	F1
PROBN31061SF-PSS-1YR	PROBN31061SF-PSS-1YR		Annual Maintenance PSS (PROBN31061SF)	\$120	Each	10%	\$108	Other	F1
PROBN31061SH-PSS-1YR	PROBN31061SH-PSS-1YR		Annual Maintenance PSS (PROBN31061SH)	\$140	Each	10%	\$126	Other	F1
PROBN31062SF-PSS-1YR	PROBN31062SF-PSS-1YR		Annual Maintenance PSS (PROBN31062SF)	\$120	Each	10%	\$108	Other	F1
PROBN31062SH-PSS-1YR	PROBN31062SH-PSS-1YR		Annual Maintenance PSS (PROBN31062SH)	\$140	Each	10%	\$126	Other	F1
PROGD51151SF-PSS-1YR	PROGD51151SF-PSS-1YR		Annual Maintenance PSS (PROGD51151SF)	\$396	Each	10%	\$356	Other	F1
PROGD51151SH-PSS-1YR	PROGD51151SH-PSS-1YR		Annual Maintenance PSS (PROGD51151SH)	\$462	Each	10%	\$416	Other	F1
PROGD51152SF-PSS-1YR	PROGD51152SF-PSS-1YR		Annual Maintenance PSS (PROGD51152SF)	\$396	Each	10%	\$356	Other	F1
PROGD51152SH-PSS-1YR	PROGD51152SH-PSS-1YR		Annual Maintenance PSS (PROGD51152SH)	\$462	Each	10%	\$416	Other	F1
PROGD51171SF-PSS-1YR	PROGD51171SF-PSS-1YR		Annual Maintenance PSS (PROGD51171SF)	\$348	Each	10%	\$313	Other	F1
PROGD51171SH-PSS-1YR	PROGD51171SH-PSS-1YR		Annual Maintenance PSS (PROGD51171SH)	\$406	Each	10%	\$365	Other	F1
PROGD51172SF-PSS-1YR	PROGD51172SF-PSS-1YR		Annual Maintenance PSS (PROGD51172SF)	\$348	Each	10%	\$313	Other	F1
PROGD51172SH-PSS-1YR	PROGD51172SH-PSS-1YR		Annual Maintenance PSS (PROGD51172SH)	\$406	Each	10%	\$365	Other	F1
PROGD51181SF-PSS-1YR	PROGD51181SF-PSS-1YR		Annual Maintenance PSS (PROGD51181SF)	\$396	Each	10%	\$356	Other	F1
PROGD51181SH-PSS-1YR	PROGD51181SH-PSS-1YR		Annual Maintenance PSS (PROGD51181SH)	\$462	Each	10%	\$416	Other	F1
PROGD51182SF-PSS-1YR	PROGD51182SF-PSS-1YR		Annual Maintenance PSS (PROGD51182SF)	\$396	Each	10%	\$356	Other	F1
PROGD51182SH-PSS-1YR	PROGD51182SH-PSS-1YR		Annual Maintenance PSS (PROGD51182SH)	\$462	Each	10%	\$416	Other	F1
PROGD51201SF-PSS-1YR	PROGD51201SF-PSS-1YR		Annual Maintenance PSS (PROGD51201SF)	\$487	Each	10%	\$438	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
PROGD51201SH-PSS-1YR	PROGD51201SH-PSS-1YR		Annual Maintenance PSS (PROGD51201SH)	\$568	Each	10%	\$511	Other	F1
PROGD51202SF-PSS-1YR	PROGD51202SF-PSS-1YR		Annual Maintenance PSS (PROGD51202SF)	\$487	Each	10%	\$438	Other	F1
PROGD51202SH-PSS-1YR	PROGD51202SH-PSS-1YR		Annual Maintenance PSS (PROGD51202SH)	\$568	Each	10%	\$511	Other	F1
PROGD51221SF-PSS-1YR	PROGD51221SF-PSS-1YR		Annual Maintenance PSS (PROGD51221SF)	\$392	Each	10%	\$353	Other	F1
PROGD51221SH-PSS-1YR	PROGD51221SH-PSS-1YR		Annual Maintenance PSS (PROGD51221SH)	\$457	Each	10%	\$411	Other	F1
PROGD51222SF-PSS-1YR	PROGD51222SF-PSS-1YR		Annual Maintenance PSS (PROGD51222SF)	\$392	Each	10%	\$353	Other	F1
PROGD51222SH-PSS-1YR	PROGD51222SH-PSS-1YR		Annual Maintenance PSS (PROGD51222SH)	\$457	Each	10%	\$411	Other	F1
PROGD52151SF-PSS-1YR	PROGD52151SF-PSS-1YR		Annual Maintenance PSS (PROGD52151SF)	\$396	Each	10%	\$356	Other	F1
PROGD52151SH-PSS-1YR	PROGD52151SH-PSS-1YR		Annual Maintenance PSS (PROGD52151SH)	\$462	Each	10%	\$416	Other	F1
PROGD52152SF-PSS-1YR	PROGD52152SF-PSS-1YR		Annual Maintenance PSS (PROGD52152SF)	\$396	Each	10%	\$356	Other	F1
PROGD52152SH-PSS-1YR	PROGD52152SH-PSS-1YR		Annual Maintenance PSS (PROGD52152SH)	\$462	Each	10%	\$416	Other	F1
PROGD52151SF-PSS-1YR	PROGD52151SF-PSS-1YR		Annual Maintenance PSS (PROGD52151SF)	\$1,072	Each	10%	\$965	Other	F1
PROGD52152SF-PSS-1YR	PROGD52152SF-PSS-1YR		Annual Maintenance PSS (PROGD52152SF)	\$1,072	Each	10%	\$965	Other	F1
PROGD5215M1SF-PSS-1YR	PROGD5215M1SF-PSS-1YR		Annual Maintenance PSS (PROGD5215M1SF)	\$1,072	Each	10%	\$965	Other	F1
PROGD5215M1SH-PSS-1YR	PROGD5215M1SH-PSS-1YR		Annual Maintenance PSS (PROGD5215M1SH)	\$1,250	Each	10%	\$1,125	Other	F1
PROGD5215M2SF-PSS-1YR	PROGD5215M2SF-PSS-1YR		Annual Maintenance PSS (PROGD5215M2SF)	\$1,072	Each	10%	\$965	Other	F1
PROGD5215M2SH-PSS-1YR	PROGD5215M2SH-PSS-1YR		Annual Maintenance PSS (PROGD5215M2SH)	\$1,250	Each	10%	\$1,125	Other	F1
PROGD52171SF-PSS-1YR	PROGD52171SF-PSS-1YR		Annual Maintenance PSS (PROGD52171SF)	\$496	Each	10%	\$446	Other	F1
PROGD52171SH-PSS-1YR	PROGD52171SH-PSS-1YR		Annual Maintenance PSS (PROGD52171SH)	\$578	Each	10%	\$521	Other	F1
PROGD52172SF-PSS-1YR	PROGD52172SF-PSS-1YR		Annual Maintenance PSS (PROGD52172SF)	\$496	Each	10%	\$446	Other	F1
PROGD52172SH-PSS-1YR	PROGD52172SH-PSS-1YR		Annual Maintenance PSS (PROGD52172SH)	\$578	Each	10%	\$521	Other	F1
PROGD52181SF-PSS-1YR	PROGD52181SF-PSS-1YR		Annual Maintenance PSS (PROGD52181SF)	\$396	Each	10%	\$356	Other	F1
PROGD52181SH-PSS-1YR	PROGD52181SH-PSS-1YR		Annual Maintenance PSS (PROGD52181SH)	\$462	Each	10%	\$416	Other	F1
PROGD52182SF-PSS-1YR	PROGD52182SF-PSS-1YR		Annual Maintenance PSS (PROGD52182SF)	\$396	Each	10%	\$356	Other	F1
PROGD52182SH-PSS-1YR	PROGD52182SH-PSS-1YR		Annual Maintenance PSS (PROGD52182SH)	\$462	Each	10%	\$416	Other	F1
PROGD52201SF-PSS-1YR	PROGD52201SF-PSS-1YR		Annual Maintenance PSS (PROGD52201SF)	\$487	Each	10%	\$438	Other	F1
PROGD52201SH-PSS-1YR	PROGD52201SH-PSS-1YR		Annual Maintenance PSS (PROGD52201SH)	\$568	Each	10%	\$511	Other	F1
PROGD52202SF-PSS-1YR	PROGD52202SF-PSS-1YR		Annual Maintenance PSS (PROGD52202SF)	\$487	Each	10%	\$438	Other	F1
PROGD52202SH-PSS-1YR	PROGD52202SH-PSS-1YR		Annual Maintenance PSS (PROGD52202SH)	\$568	Each	10%	\$511	Other	F1
PROGD52221SF-PSS-1YR	PROGD52221SF-PSS-1YR		Annual Maintenance PSS (PROGD52221SF)	\$392	Each	10%	\$353	Other	F1
PROGD52221SH-PSS-1YR	PROGD52221SH-PSS-1YR		Annual Maintenance PSS (PROGD52221SH)	\$457	Each	10%	\$411	Other	F1
PROGD52222SF-PSS-1YR	PROGD52222SF-PSS-1YR		Annual Maintenance PSS (PROGD52222SF)	\$392	Each	10%	\$353	Other	F1
PROGD52222SH-PSS-1YR	PROGD52222SH-PSS-1YR		Annual Maintenance PSS (PROGD52222SH)	\$457	Each	10%	\$411	Other	F1
PROGD61261SF-PSS-1YR	PROGD61261SF-PSS-1YR		Annual Maintenance PSS (PROGD61261SF)	\$566	Each	10%	\$509	Other	F1
PROGD61261SH-PSS-1YR	PROGD61261SH-PSS-1YR		Annual Maintenance PSS (PROGD61261SH)	\$660	Each	10%	\$594	Other	F1
PROGD61262SF-PSS-1YR	PROGD61262SF-PSS-1YR		Annual Maintenance PSS (PROGD61262SF)	\$566	Each	10%	\$509	Other	F1
PROGD61262SH-PSS-1YR	PROGD61262SH-PSS-1YR		Annual Maintenance PSS (PROGD61262SH)	\$660	Each	10%	\$594	Other	F1
PROGD61281SF-PSS-1YR	PROGD61281SF-PSS-1YR		Annual Maintenance PSS (PROGD61281SF)	\$534	Each	10%	\$480	Other	F1
PROGD61281SH-PSS-1YR	PROGD61281SH-PSS-1YR		Annual Maintenance PSS (PROGD61281SH)	\$623	Each	10%	\$560	Other	F1
PROGD61282SF-PSS-1YR	PROGD61282SF-PSS-1YR		Annual Maintenance PSS (PROGD61282SF)	\$534	Each	10%	\$480	Other	F1
PROGD61282SH-PSS-1YR	PROGD61282SH-PSS-1YR		Annual Maintenance PSS (PROGD61282SH)	\$623	Each	10%	\$560	Other	F1
PROGD61301SF-PSS-1YR	PROGD61301SF-PSS-1YR		Annual Maintenance PSS (PROGD61301SF)	\$592	Each	10%	\$533	Other	F1
PROGD61301SH-PSS-1YR	PROGD61301SH-PSS-1YR		Annual Maintenance PSS (PROGD61301SH)	\$691	Each	10%	\$622	Other	F1
PROGD61302SF-PSS-1YR	PROGD61302SF-PSS-1YR		Annual Maintenance PSS (PROGD61302SF)	\$592	Each	10%	\$533	Other	F1
PROGD61302SH-PSS-1YR	PROGD61302SH-PSS-1YR		Annual Maintenance PSS (PROGD61302SH)	\$691	Each	10%	\$622	Other	F1
PROGD61321SF-PSS-1YR	PROGD61321SF-PSS-1YR		Annual Maintenance PSS (PROGD61321SF)	\$658	Each	10%	\$593	Other	F1
PROGD61321SH-PSS-1YR	PROGD61321SH-PSS-1YR		Annual Maintenance PSS (PROGD61321SH)	\$768	Each	10%	\$691	Other	F1
PROGD61322SF-PSS-1YR	PROGD61322SF-PSS-1YR		Annual Maintenance PSS (PROGD61322SF)	\$658	Each	10%	\$593	Other	F1
PROGD61322SH-PSS-1YR	PROGD61322SH-PSS-1YR		Annual Maintenance PSS (PROGD61322SH)	\$768	Each	10%	\$691	Other	F1
PROGD61341SF-PSS-1YR	PROGD61341SF-PSS-1YR		Annual Maintenance PSS (PROGD61341SF)	\$694	Each	10%	\$624	Other	F1
PROGD61341SH-PSS-1YR	PROGD61341SH-PSS-1YR		Annual Maintenance PSS (PROGD61341SH)	\$809	Each	10%	\$728	Other	F1
PROGD61342SF-PSS-1YR	PROGD61342SF-PSS-1YR		Annual Maintenance PSS (PROGD61342SF)	\$694	Each	10%	\$624	Other	F1
PROGD61342SH-PSS-1YR	PROGD61342SH-PSS-1YR		Annual Maintenance PSS (PROGD61342SH)	\$809	Each	10%	\$728	Other	F1
PROGD6134M1SF-PSS-1YR	PROGD6134M1SF-PSS-1YR		Annual Maintenance PSS (PROGD6134M1SF)	\$1,526	Each	10%	\$1,373	Other	F1
PROGD6134M1SH-PSS-1YR	PROGD6134M1SH-PSS-1YR		Annual Maintenance PSS (PROGD6134M1SH)	\$1,780	Each	10%	\$1,602	Other	F1
PROGD6134M2SF-PSS-1YR	PROGD6134M2SF-PSS-1YR		Annual Maintenance PSS (PROGD6134M2SF)	\$1,526	Each	10%	\$1,373	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PROGD6134M2SH-PSS-1YR	PROGD6134M2SH-PSS-1YR		Annual Maintenance PSS (PROGD6134M2SH)	\$1,780	Each	10%	\$1,602	Other	F1	
PROGD61361SF-PSS-1YR	PROGD61361SF-PSS-1YR		Annual Maintenance PSS (PROGD61361SF)	\$768	Each	10%	\$691	Other	F1	
				\$896						
PROGD61361SH-PSS-1YR	PROGD61361SH-PSS-1YR		Annual Maintenance PSS (PROGD61361SH)	\$896	Each	10%	\$806	Other	F1	
PROGD61362SF-PSS-1YR	PROGD61362SF-PSS-1YR		Annual Maintenance PSS (PROGD61362SF)	\$768	Each	10%	\$691	Other	F1	
				\$896						
PROGD61362SH-PSS-1YR	PROGD61362SH-PSS-1YR		Annual Maintenance PSS (PROGD61362SH)	\$811	Each	10%	\$730	Other	F1	
PROGD61381SF-PSS-1YR	PROGD61381SF-PSS-1YR		Annual Maintenance PSS (PROGD61381SF)	\$946	Each	10%	\$852	Other	F1	
PROGD61381SH-PSS-1YR	PROGD61381SH-PSS-1YR		Annual Maintenance PSS (PROGD61381SH)	\$811	Each	10%	\$730	Other	F1	
PROGD61382SF-PSS-1YR	PROGD61382SF-PSS-1YR		Annual Maintenance PSS (PROGD61382SF)	\$846	Each	10%	\$852	Other	F1	
PROGD61382SH-PSS-1YR	PROGD61382SH-PSS-1YR		Annual Maintenance PSS (PROGD61382SH)	\$756	Each	10%	\$680	Other	F1	
PROGD61401SF-PSS-1YR	PROGD61401SF-PSS-1YR		Annual Maintenance PSS (PROGD61401SF)	\$756	Each	10%	\$680	Other	F1	
PROGD61401SH-PSS-1YR	PROGD61401SH-PSS-1YR		Annual Maintenance PSS (PROGD61401SH)	\$882	Each	10%	\$793	Other	F1	
				\$756						
PROGD61402SF-PSS-1YR	PROGD61402SF-PSS-1YR		Annual Maintenance PSS (PROGD61402SF)	\$882	Each	10%	\$793	Other	F1	
PROGD61402SH-PSS-1YR	PROGD61402SH-PSS-1YR		Annual Maintenance PSS (PROGD61402SH)	\$1,610	Each	10%	\$1,449	Other	F1	
PROGD6140M1SF-PSS-1YR	PROGD6140M1SF-PSS-1YR		Annual Maintenance PSS (PROGD6140M1SF)	\$1,878	Each	10%	\$1,690	Other	F1	
PROGD6140M1SH-PSS-1YR	PROGD6140M1SH-PSS-1YR		Annual Maintenance PSS (PROGD6140M1SH)	\$1,610	Each	10%	\$1,449	Other	F1	
PROGD6140M2SF-PSS-1YR	PROGD6140M2SF-PSS-1YR		Annual Maintenance PSS (PROGD6140M2SF)	\$1,878	Each	10%	\$1,690	Other	F1	
PROGD6140M2SH-PSS-1YR	PROGD6140M2SH-PSS-1YR		Annual Maintenance PSS (PROGD6140M2SH)	\$932	Each	10%	\$839	Other	F1	
PROGD61421SF-PSS-1YR	PROGD61421SF-PSS-1YR		Annual Maintenance PSS (PROGD61421SF)	\$1,087	Each	10%	\$978	Other	F1	
PROGD61421SH-PSS-1YR	PROGD61421SH-PSS-1YR		Annual Maintenance PSS (PROGD61421SH)	\$932	Each	10%	\$839	Other	F1	
PROGD61422SF-PSS-1YR	PROGD61422SF-PSS-1YR		Annual Maintenance PSS (PROGD61422SF)	\$1,097	Each	10%	\$978	Other	F1	
PROGD61422SH-PSS-1YR	PROGD61422SH-PSS-1YR		Annual Maintenance PSS (PROGD61422SH)	\$1,170	Each	10%	\$1,059	Other	F1	
PROGD6142M1SF-PSS-1YR	PROGD6142M1SF-PSS-1YR		Annual Maintenance PSS (PROGD6142M1SF)	\$2,065	Each	10%	\$1,858	Other	F1	
PROGD6142M1SH-PSS-1YR	PROGD6142M1SH-PSS-1YR		Annual Maintenance PSS (PROGD6142M1SH)	\$1,770	Each	10%	\$1,593	Other	F1	
PROGD6142M2SF-PSS-1YR	PROGD6142M2SF-PSS-1YR		Annual Maintenance PSS (PROGD6142M2SF)	\$2,065	Each	10%	\$1,858	Other	F1	
PROGD6142M2SH-PSS-1YR	PROGD6142M2SH-PSS-1YR		Annual Maintenance PSS (PROGD6142M2SH)	\$930	Each	10%	\$837	Other	F1	
PROGD61441SF-PSS-1YR	PROGD61441SF-PSS-1YR		Annual Maintenance PSS (PROGD61441SF)	\$1,085	Each	10%	\$976	Other	F1	
PROGD61441SH-PSS-1YR	PROGD61441SH-PSS-1YR		Annual Maintenance PSS (PROGD61441SH)	\$930	Each	10%	\$837	Other	F1	
PROGD61442SF-PSS-1YR	PROGD61442SF-PSS-1YR		Annual Maintenance PSS (PROGD61442SF)	\$1,085	Each	10%	\$976	Other	F1	
PROGD61442SH-PSS-1YR	PROGD61442SH-PSS-1YR		Annual Maintenance PSS (PROGD61442SH)	\$1,050	Each	10%	\$945	Other	F1	
PROGD61461SF-PSS-1YR	PROGD61461SF-PSS-1YR		Annual Maintenance PSS (PROGD61461SF)	\$1,225	Each	10%	\$1,102	Other	F1	
PROGD61461SH-PSS-1YR	PROGD61461SH-PSS-1YR		Annual Maintenance PSS (PROGD61461SH)	\$1,050	Each	10%	\$945	Other	F1	
PROGD61462SF-PSS-1YR	PROGD61462SF-PSS-1YR		Annual Maintenance PSS (PROGD61462SF)	\$1,225	Each	10%	\$1,102	Other	F1	
PROGD61462SH-PSS-1YR	PROGD61462SH-PSS-1YR		Annual Maintenance PSS (PROGD61462SH)	\$964	Each	10%	\$867	Other	F1	
PROGD61481SF-PSS-1YR	PROGD61481SF-PSS-1YR		Annual Maintenance PSS (PROGD61481SF)	\$1,124	Each	10%	\$1,012	Other	F1	
PROGD61481SH-PSS-1YR	PROGD61481SH-PSS-1YR		Annual Maintenance PSS (PROGD61481SH)	\$964	Each	10%	\$867	Other	F1	
PROGD61482SF-PSS-1YR	PROGD61482SF-PSS-1YR		Annual Maintenance PSS (PROGD61482SF)	\$1,124	Each	10%	\$1,012	Other	F1	
PROGD61482SH-PSS-1YR	PROGD61482SH-PSS-1YR		Annual Maintenance PSS (PROGD61482SH)	\$1,112	Each	10%	\$1,001	Other	F1	
PROGD61501SF-PSS-1YR	PROGD61501SF-PSS-1YR		Annual Maintenance PSS (PROGD61501SF)	\$1,297	Each	10%	\$1,167	Other	F1	
PROGD61501SH-PSS-1YR	PROGD61501SH-PSS-1YR		Annual Maintenance PSS (PROGD61501SH)	\$1,112	Each	10%	\$1,001	Other	F1	
PROGD61502SF-PSS-1YR	PROGD61502SF-PSS-1YR		Annual Maintenance PSS (PROGD61502SF)	\$1,297	Each	10%	\$1,167	Other	F1	
PROGD61502SH-PSS-1YR	PROGD61502SH-PSS-1YR		Annual Maintenance PSS (PROGD61502SH)	\$1,174	Each	10%	\$1,056	Other	F1	
PROGD61521SF-PSS-1YR	PROGD61521SF-PSS-1YR		Annual Maintenance PSS (PROGD61521SF)	\$1,369	Each	10%	\$1,232	Other	F1	
PROGD61521SH-PSS-1YR	PROGD61521SH-PSS-1YR		Annual Maintenance PSS (PROGD61521SH)	\$1,174	Each	10%	\$1,056	Other	F1	
PROGD61522SF-PSS-1YR	PROGD61522SF-PSS-1YR		Annual Maintenance PSS (PROGD61522SF)	\$1,369	Each	10%	\$1,232	Other	F1	
PROGD61522SH-PSS-1YR	PROGD61522SH-PSS-1YR		Annual Maintenance PSS (PROGD61522SH)	\$1,130	Each	10%	\$1,017	Other	F1	
PROGD61541SF-PSS-1YR	PROGD61541SF-PSS-1YR		Annual Maintenance PSS (PROGD61541SF)	\$1,318	Each	10%	\$1,186	Other	F1	
PROGD61541SH-PSS-1YR	PROGD61541SH-PSS-1YR		Annual Maintenance PSS (PROGD61541SH)	\$1,130	Each	10%	\$1,017	Other	F1	
PROGD61542SF-PSS-1YR	PROGD61542SF-PSS-1YR		Annual Maintenance PSS (PROGD61542SF)	\$1,318	Each	10%	\$1,186	Other	F1	
PROGD61542SH-PSS-1YR	PROGD61542SH-PSS-1YR		Annual Maintenance PSS (PROGD61542SH)	\$330	Each	10%	\$297	Other	F1	
PROGD6209U1SF-PSS-1YR	PROGD6209U1SF-PSS-1YR		Annual Maintenance PSS (PROGD6209U1SF)	\$385	Each	10%	\$346	Other	F1	
PROGD6209U1SH-PSS-1YR	PROGD6209U1SH-PSS-1YR		Annual Maintenance PSS (PROGD6209U1SH)							

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PROGD6210U1SF-PSS-1YR	PROGD6210U1SF-PSS-1YR		Annual Maintenance PSS (PROGD6210U1SF)	\$372	Each	10%	\$335	Other	F1
PROGD6210U1SH-PSS-1YR	PROGD6210U1SH-PSS-1YR		Annual Maintenance PSS (PROGD6210U1SH)	\$434	Each	10%	\$390	Other	F1
PROGD6212U1SF-PSS-1YR	PROGD6212U1SF-PSS-1YR		Annual Maintenance PSS (PROGD6212U1SF)	\$600	Each	10%	\$540	Other	F1
PROGD6212U1SH-PSS-1YR	PROGD6212U1SH-PSS-1YR		Annual Maintenance PSS (PROGD6212U1SH)	\$700	Each	10%	\$630	Other	F1
PROGD62261SF-PSS-1YR	PROGD62261SF-PSS-1YR		Annual Maintenance PSS (PROGD62261SF)	\$566	Each	10%	\$509	Other	F1
PROGD62261SH-PSS-1YR	PROGD62261SH-PSS-1YR		Annual Maintenance PSS (PROGD62261SH)	\$660	Each	10%	\$594	Other	F1
PROGD62262SF-PSS-1YR	PROGD62262SF-PSS-1YR		Annual Maintenance PSS (PROGD62262SF)	\$566	Each	10%	\$509	Other	F1
PROGD62262SH-PSS-1YR	PROGD62262SH-PSS-1YR		Annual Maintenance PSS (PROGD62262SH)	\$660	Each	10%	\$594	Other	F1
PROGD62301SF-PSS-1YR	PROGD62301SF-PSS-1YR		Annual Maintenance PSS (PROGD62301SF)	\$592	Each	10%	\$533	Other	F1
PROGD62301SH-PSS-1YR	PROGD62301SH-PSS-1YR		Annual Maintenance PSS (PROGD62301SH)	\$691	Each	10%	\$622	Other	F1
PROGD62302SF-PSS-1YR	PROGD62302SF-PSS-1YR		Annual Maintenance PSS (PROGD62302SF)	\$592	Each	10%	\$533	Other	F1
PROGD62302SH-PSS-1YR	PROGD62302SH-PSS-1YR		Annual Maintenance PSS (PROGD62302SH)	\$691	Each	10%	\$622	Other	F1
PROGD62341SF-PSS-1YR	PROGD62341SF-PSS-1YR		Annual Maintenance PSS (PROGD62341SF)	\$694	Each	10%	\$624	Other	F1
PROGD62341SH-PSS-1YR	PROGD62341SH-PSS-1YR		Annual Maintenance PSS (PROGD62341SH)	\$809	Each	10%	\$728	Other	F1
PROGD62342SF-PSS-1YR	PROGD62342SF-PSS-1YR		Annual Maintenance PSS (PROGD62342SF)	\$694	Each	10%	\$624	Other	F1
PROGD62342SH-PSS-1YR	PROGD62342SH-PSS-1YR		Annual Maintenance PSS (PROGD62342SH)	\$809	Each	10%	\$728	Other	F1
PROGD62381SF-PSS-1YR	PROGD62381SF-PSS-1YR		Annual Maintenance PSS (PROGD62381SF)	\$811	Each	10%	\$730	Other	F1
PROGD62381SH-PSS-1YR	PROGD62381SH-PSS-1YR		Annual Maintenance PSS (PROGD62381SH)	\$946	Each	10%	\$852	Other	F1
PROGD62382SF-PSS-1YR	PROGD62382SF-PSS-1YR		Annual Maintenance PSS (PROGD62382SF)	\$811	Each	10%	\$730	Other	F1
PROGD62382SH-PSS-1YR	PROGD62382SH-PSS-1YR		Annual Maintenance PSS (PROGD62382SH)	\$946	Each	10%	\$852	Other	F1
PROGD6238L1SF-PSS-1YR	PROGD6238L1SF-PSS-1YR		Annual Maintenance PSS (PROGD6238L1SF)	\$1,564	Each	10%	\$1,407	Other	F1
PROGD6238L2SF-PSS-1YR	PROGD6238L2SF-PSS-1YR		Annual Maintenance PSS (PROGD6238L2SF)	\$1,564	Each	10%	\$1,407	Other	F1
PROGD6238M1SF-PSS-1YR	PROGD6238M1SF-PSS-1YR		Annual Maintenance PSS (PROGD6238M1SF)	\$1,564	Each	10%	\$1,407	Other	F1
PROGD6238M1SH-PSS-1YR	PROGD6238M1SH-PSS-1YR		Annual Maintenance PSS (PROGD6238M1SH)	\$1,824	Each	10%	\$1,642	Other	F1
PROGD6238M2SF-PSS-1YR	PROGD6238M2SF-PSS-1YR		Annual Maintenance PSS (PROGD6238M2SF)	\$1,564	Each	10%	\$1,407	Other	F1
PROGD6238M2SH-PSS-1YR	PROGD6238M2SH-PSS-1YR		Annual Maintenance PSS (PROGD6238M2SH)	\$1,824	Each	10%	\$1,642	Other	F1
PROGD62401SF-PSS-1YR	PROGD62401SF-PSS-1YR		Annual Maintenance PSS (PROGD62401SF)	\$756	Each	10%	\$680	Other	F1
PROGD62401SH-PSS-1YR	PROGD62401SH-PSS-1YR		Annual Maintenance PSS (PROGD62401SH)	\$882	Each	10%	\$793	Other	F1
PROGD62402SF-PSS-1YR	PROGD62402SF-PSS-1YR		Annual Maintenance PSS (PROGD62402SF)	\$756	Each	10%	\$680	Other	F1
PROGD62402SH-PSS-1YR	PROGD62402SH-PSS-1YR		Annual Maintenance PSS (PROGD62402SH)	\$882	Each	10%	\$793	Other	F1
PROGD6240L1SF-PSS-1YR	PROGD6240L1SF-PSS-1YR		Annual Maintenance PSS (PROGD6240L1SF)	\$1,610	Each	10%	\$1,449	Other	F1
PROGD6240L2SF-PSS-1YR	PROGD6240L2SF-PSS-1YR		Annual Maintenance PSS (PROGD6240L2SF)	\$1,610	Each	10%	\$1,449	Other	F1
PROGD6240M1SF-PSS-1YR	PROGD6240M1SF-PSS-1YR		Annual Maintenance PSS (PROGD6240M1SF)	\$1,610	Each	10%	\$1,449	Other	F1
PROGD6240M1SH-PSS-1YR	PROGD6240M1SH-PSS-1YR		Annual Maintenance PSS (PROGD6240M1SH)	\$1,878	Each	10%	\$1,690	Other	F1
PROGD6240M2SF-PSS-1YR	PROGD6240M2SF-PSS-1YR		Annual Maintenance PSS (PROGD6240M2SF)	\$1,610	Each	10%	\$1,449	Other	F1
PROGD6240M2SH-PSS-1YR	PROGD6240M2SH-PSS-1YR		Annual Maintenance PSS (PROGD6240M2SH)	\$1,878	Each	10%	\$1,690	Other	F1
PROGD62421SF-PSS-1YR	PROGD62421SF-PSS-1YR		Annual Maintenance PSS (PROGD62421SF)	\$860	Each	10%	\$774	Other	F1
PROGD62421SH-PSS-1YR	PROGD62421SH-PSS-1YR		Annual Maintenance PSS (PROGD62421SH)	\$1,003	Each	10%	\$903	Other	F1
PROGD62422SF-PSS-1YR	PROGD62422SF-PSS-1YR		Annual Maintenance PSS (PROGD62422SF)	\$860	Each	10%	\$774	Other	F1
PROGD62422SH-PSS-1YR	PROGD62422SH-PSS-1YR		Annual Maintenance PSS (PROGD62422SH)	\$1,003	Each	10%	\$903	Other	F1
PROGD62441SF-PSS-1YR	PROGD62441SF-PSS-1YR		Annual Maintenance PSS (PROGD62441SF)	\$930	Each	10%	\$837	Other	F1
PROGD62441SH-PSS-1YR	PROGD62441SH-PSS-1YR		Annual Maintenance PSS (PROGD62441SH)	\$1,085	Each	10%	\$976	Other	F1
PROGD62442SF-PSS-1YR	PROGD62442SF-PSS-1YR		Annual Maintenance PSS (PROGD62442SF)	\$930	Each	10%	\$837	Other	F1
PROGD62442SH-PSS-1YR	PROGD62442SH-PSS-1YR		Annual Maintenance PSS (PROGD62442SH)	\$1,085	Each	10%	\$976	Other	F1
PROGD62461SF-PSS-1YR	PROGD62461SF-PSS-1YR		Annual Maintenance PSS (PROGD62461SF)	\$1,050	Each	10%	\$945	Other	F1
PROGD62461SH-PSS-1YR	PROGD62461SH-PSS-1YR		Annual Maintenance PSS (PROGD62461SH)	\$1,225	Each	10%	\$1,102	Other	F1
PROGD62462SF-PSS-1YR	PROGD62462SF-PSS-1YR		Annual Maintenance PSS (PROGD62462SF)	\$1,050	Each	10%	\$945	Other	F1
PROGD62462SH-PSS-1YR	PROGD62462SH-PSS-1YR		Annual Maintenance PSS (PROGD62462SH)	\$1,225	Each	10%	\$1,102	Other	F1
PROGD62481SF-PSS-1YR	PROGD62481SF-PSS-1YR		Annual Maintenance PSS (PROGD62481SF)	\$964	Each	10%	\$867	Other	F1
PROGD62481SH-PSS-1YR	PROGD62481SH-PSS-1YR		Annual Maintenance PSS (PROGD62481SH)	\$1,124	Each	10%	\$1,012	Other	F1
PROGD62482SF-PSS-1YR	PROGD62482SF-PSS-1YR		Annual Maintenance PSS (PROGD62482SF)	\$964	Each	10%	\$867	Other	F1
PROGD62482SH-PSS-1YR	PROGD62482SH-PSS-1YR		Annual Maintenance PSS (PROGD62482SH)	\$1,124	Each	10%	\$1,012	Other	F1
PROGD62521SF-PSS-1YR	PROGD62521SF-PSS-1YR		Annual Maintenance PSS (PROGD62521SF)	\$1,174	Each	10%	\$1,056	Other	F1
PROGD62521SH-PSS-1YR	PROGD62521SH-PSS-1YR		Annual Maintenance PSS (PROGD62521SH)	\$1,369	Each	10%	\$1,232	Other	F1
PROGD62522SF-PSS-1YR	PROGD62522SF-PSS-1YR		Annual Maintenance PSS (PROGD62522SF)	\$1,174	Each	10%	\$1,056	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I+Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
PROGD62522SH-PSS-1YR	PROGD62522SH-PSS-1YR		Annual Maintenance PSS (PROGD62522SH)	\$1,369	Each	10%	\$1,232	Other	F1	
PROGD62541SF-PSS-1YR	PROGD62541SF-PSS-1YR		Annual Maintenance PSS (PROGD62541SF)	\$1,160	Each	10%	\$1,044	Other	F1	
PROGD62541SH-PSS-1YR	PROGD62541SH-PSS-1YR		Annual Maintenance PSS (PROGD62541SH)	\$1,353	Each	10%	\$1,218	Other	F1	
PROGD62542SF-PSS-1YR	PROGD62542SF-PSS-1YR		Annual Maintenance PSS (PROGD62542SF)	\$1,160	Each	10%	\$1,044	Other	F1	
PROGD62542SH-PSS-1YR	PROGD62542SH-PSS-1YR		Annual Maintenance PSS (PROGD62542SH)	\$1,353	Each	10%	\$1,218	Other	F1	
PROPT81531SF-PSS-1YR	PROPT81531SF-PSS-1YR		Annual Maintenance PSS (PROPT81531SF)	\$1,012	Each	10%	\$911	Other	F1	
PROPT81531SH-PSS-1YR	PROPT81531SH-PSS-1YR		Annual Maintenance PSS (PROPT81531SH)	\$1,180	Each	10%	\$1,062	Other	F1	
PROPT81532SF-PSS-1YR	PROPT81532SF-PSS-1YR		Annual Maintenance PSS (PROPT81532SF)	\$1,012	Each	10%	\$911	Other	F1	
PROPT81532SH-PSS-1YR	PROPT81532SH-PSS-1YR		Annual Maintenance PSS (PROPT81532SH)	\$1,180	Each	10%	\$1,062	Other	F1	
PROPT81601SF-PSS-1YR	PROPT81601SF-PSS-1YR		Annual Maintenance PSS (PROPT81601SF)	\$1,538	Each	10%	\$1,384	Other	F1	
PROPT81601SH-PSS-1YR	PROPT81601SH-PSS-1YR		Annual Maintenance PSS (PROPT81601SH)	\$1,794	Each	10%	\$1,615	Other	F1	
PROPT81602SF-PSS-1YR	PROPT81602SF-PSS-1YR		Annual Maintenance PSS (PROPT81602SF)	\$1,538	Each	10%	\$1,384	Other	F1	
PROPT81602SH-PSS-1YR	PROPT81602SH-PSS-1YR		Annual Maintenance PSS (PROPT81602SH)	\$1,794	Each	10%	\$1,615	Other	F1	
PROPT8160M1SF-PSS-1YR	PROPT8160M1SF-PSS-1YR		Annual Maintenance PSS (PROPT8160M1SF)	\$2,290	Each	10%	\$2,061	Other	F1	
PROPT8160M1SH-PSS-1YR	PROPT8160M1SH-PSS-1YR		Annual Maintenance PSS (PROPT8160M1SH)	\$2,671	Each	10%	\$2,404	Other	F1	
PROPT8160M2SF-PSS-1YR	PROPT8160M2SF-PSS-1YR		Annual Maintenance PSS (PROPT8160M2SF)	\$2,290	Each	10%	\$2,061	Other	F1	
PROPT8160M2SH-PSS-1YR	PROPT8160M2SH-PSS-1YR		Annual Maintenance PSS (PROPT8160M2SH)	\$2,671	Each	10%	\$2,404	Other	F1	
PROPT81641SF-PSS-1YR	PROPT81641SF-PSS-1YR		Annual Maintenance PSS (PROPT81641SF)	\$1,978	Each	10%	\$1,780	Other	F1	
PROPT81641SH-PSS-1YR	PROPT81641SH-PSS-1YR		Annual Maintenance PSS (PROPT81641SH)	\$2,307	Each	10%	\$2,077	Other	F1	
PROPT81642SF-PSS-1YR	PROPT81642SF-PSS-1YR		Annual Maintenance PSS (PROPT81642SF)	\$1,978	Each	10%	\$1,780	Other	F1	
PROPT81642SH-PSS-1YR	PROPT81642SH-PSS-1YR		Annual Maintenance PSS (PROPT81642SH)	\$2,307	Each	10%	\$2,077	Other	F1	
PROPT81681SF-PSS-1YR	PROPT81681SF-PSS-1YR		Annual Maintenance PSS (PROPT81681SF)	\$1,922	Each	10%	\$1,730	Other	F1	
PROPT81681SH-PSS-1YR	PROPT81681SH-PSS-1YR		Annual Maintenance PSS (PROPT81681SH)	\$2,242	Each	10%	\$2,018	Other	F1	
PROPT81682SF-PSS-1YR	PROPT81682SF-PSS-1YR		Annual Maintenance PSS (PROPT81682SF)	\$1,922	Each	10%	\$1,730	Other	F1	
PROPT81682SH-PSS-1YR	PROPT81682SH-PSS-1YR		Annual Maintenance PSS (PROPT81682SH)	\$2,242	Each	10%	\$2,018	Other	F1	
PROPT81701SF-PSS-1YR	PROPT81701SF-PSS-1YR		Annual Maintenance PSS (PROPT81701SF)	\$2,390	Each	10%	\$2,151	Other	F1	
PROPT81701SH-PSS-1YR	PROPT81701SH-PSS-1YR		Annual Maintenance PSS (PROPT81701SH)	\$2,788	Each	10%	\$2,509	Other	F1	
PROPT81702SF-PSS-1YR	PROPT81702SF-PSS-1YR		Annual Maintenance PSS (PROPT81702SF)	\$2,390	Each	10%	\$2,151	Other	F1	
PROPT81702SH-PSS-1YR	PROPT81702SH-PSS-1YR		Annual Maintenance PSS (PROPT81702SH)	\$2,788	Each	10%	\$2,509	Other	F1	
PROPT8170M1SF-PSS-1YR	PROPT8170M1SF-PSS-1YR		Annual Maintenance PSS (PROPT8170M1SF)	\$3,140	Each	10%	\$2,826	Other	F1	
PROPT8170M1SH-PSS-1YR	PROPT8170M1SH-PSS-1YR		Annual Maintenance PSS (PROPT8170M1SH)	\$3,663	Each	10%	\$3,297	Other	F1	
PROPT8170M2SF-PSS-1YR	PROPT8170M2SF-PSS-1YR		Annual Maintenance PSS (PROPT8170M2SF)	\$3,140	Each	10%	\$2,826	Other	F1	
PROPT8170M2SH-PSS-1YR	PROPT8170M2SH-PSS-1YR		Annual Maintenance PSS (PROPT8170M2SH)	\$3,663	Each	10%	\$3,297	Other	F1	
PROPT81761SF-PSS-1YR	PROPT81761SF-PSS-1YR		Annual Maintenance PSS (PROPT81761SF)	\$2,813	Each	10%	\$2,532	Other	F1	
PROPT81761SH-PSS-1YR	PROPT81761SH-PSS-1YR		Annual Maintenance PSS (PROPT81761SH)	\$3,282	Each	10%	\$2,954	Other	F1	
PROPT81762SF-PSS-1YR	PROPT81762SF-PSS-1YR		Annual Maintenance PSS (PROPT81762SF)	\$2,813	Each	10%	\$2,532	Other	F1	
PROPT81762SH-PSS-1YR	PROPT81762SH-PSS-1YR		Annual Maintenance PSS (PROPT81762SH)	\$3,282	Each	10%	\$2,954	Other	F1	
PROPT8176M1SF-PSS-1YR	PROPT8176M1SF-PSS-1YR		Annual Maintenance PSS (PROPT8176M1SF)	\$3,516	Each	10%	\$3,164	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PROPT8176M1SH-PSS-1YR	PROPT8176M1SH-PSS-1YR		Annual Maintenance PSS (PROPT8176M1SH)	\$4,102	Each	10%	\$3,692	Other	F1
PROPT8176M2SF-PSS-1YR	PROPT8176M2SF-PSS-1YR		Annual Maintenance PSS (PROPT8176M2SF)	\$3,516	Each	10%	\$3,164	Other	F1
PROPT8176M2SH-PSS-1YR	PROPT8176M2SH-PSS-1YR		Annual Maintenance PSS (PROPT8176M2SH)	\$4,102	Each	10%	\$3,692	Other	F1
PROPT81801SF-PSS-1YR	PROPT81801SF-PSS-1YR		Annual Maintenance PSS (PROPT81801SF)	\$3,386	Each	10%	\$3,047	Other	F1
PROPT81801SH-PSS-1YR	PROPT81801SH-PSS-1YR		Annual Maintenance PSS (PROPT81801SH)	\$3,950	Each	10%	\$3,555	Other	F1
PROPT81802SF-PSS-1YR	PROPT81802SF-PSS-1YR		Annual Maintenance PSS (PROPT81802SF)	\$3,386	Each	10%	\$3,047	Other	F1
PROPT81802SH-PSS-1YR	PROPT81802SH-PSS-1YR		Annual Maintenance PSS (PROPT81802SH)	\$3,950	Each	10%	\$3,555	Other	F1
PROPT8180M1SF-PSS-1YR	PROPT8180M1SF-PSS-1YR		Annual Maintenance PSS (PROPT8180M1SF)	\$3,980	Each	10%	\$3,582	Other	F1
PROPT8180M1SH-PSS-1YR	PROPT8180M1SH-PSS-1YR		Annual Maintenance PSS (PROPT8180M1SH)	\$4,643	Each	10%	\$4,179	Other	F1
PROPT8180M2SF-PSS-1YR	PROPT8180M2SF-PSS-1YR		Annual Maintenance PSS (PROPT8180M2SF)	\$3,980	Each	10%	\$3,582	Other	F1
PROPT8180M2SH-PSS-1YR	PROPT8180M2SH-PSS-1YR		Annual Maintenance PSS (PROPT8180M2SH)	\$4,643	Each	10%	\$4,179	Other	F1
PROPT82531SF-PSS-1YR	PROPT82531SF-PSS-1YR		Annual Maintenance PSS (PROPT82531SF)	\$1,012	Each	10%	\$911	Other	F1
PROPT82531SH-PSS-1YR	PROPT82531SH-PSS-1YR		Annual Maintenance PSS (PROPT82531SH)	\$1,180	Each	10%	\$1,062	Other	F1
PROPT82532SF-PSS-1YR	PROPT82532SF-PSS-1YR		Annual Maintenance PSS (PROPT82532SF)	\$1,012	Each	10%	\$911	Other	F1
PROPT82532SH-PSS-1YR	PROPT82532SH-PSS-1YR		Annual Maintenance PSS (PROPT82532SH)	\$1,180	Each	10%	\$1,062	Other	F1
PROPT82601SF-PSS-1YR	PROPT82601SF-PSS-1YR		Annual Maintenance PSS (PROPT82601SF)	\$1,538	Each	10%	\$1,384	Other	F1
PROPT82601SH-PSS-1YR	PROPT82601SH-PSS-1YR		Annual Maintenance PSS (PROPT82601SH)	\$1,794	Each	10%	\$1,615	Other	F1
PROPT82602SF-PSS-1YR	PROPT82602SF-PSS-1YR		Annual Maintenance PSS (PROPT82602SF)	\$1,538	Each	10%	\$1,384	Other	F1
PROPT82602SH-PSS-1YR	PROPT82602SH-PSS-1YR		Annual Maintenance PSS (PROPT82602SH)	\$1,794	Each	10%	\$1,615	Other	F1
PROPT8260L1SF-PSS-1YR	PROPT8260L1SF-PSS-1YR		Annual Maintenance PSS (PROPT8260L1SF)	\$2,290	Each	10%	\$2,061	Other	F1
PROPT8260L2SF-PSS-1YR	PROPT8260L2SF-PSS-1YR		Annual Maintenance PSS (PROPT8260L2SF)	\$2,290	Each	10%	\$2,061	Other	F1
PROPT8260M1SF-PSS-1YR	PROPT8260M1SF-PSS-1YR		Annual Maintenance PSS (PROPT8260M1SF)	\$2,290	Each	10%	\$2,061	Other	F1
PROPT8260M1SH-PSS-1YR	PROPT8260M1SH-PSS-1YR		Annual Maintenance PSS (PROPT8260M1SH)	\$2,671	Each	10%	\$2,404	Other	F1
PROPT8260M2SF-PSS-1YR	PROPT8260M2SF-PSS-1YR		Annual Maintenance PSS (PROPT8260M2SF)	\$2,290	Each	10%	\$2,061	Other	F1
PROPT8260M2SH-PSS-1YR	PROPT8260M2SH-PSS-1YR		Annual Maintenance PSS (PROPT8260M2SH)	\$2,671	Each	10%	\$2,404	Other	F1
PROPT82681SF-PSS-1YR	PROPT82681SF-PSS-1YR		Annual Maintenance PSS (PROPT82681SF)	\$1,922	Each	10%	\$1,730	Other	F1
PROPT82681SH-PSS-1YR	PROPT82681SH-PSS-1YR		Annual Maintenance PSS (PROPT82681SH)	\$2,242	Each	10%	\$2,018	Other	F1
PROPT82682SF-PSS-1YR	PROPT82682SF-PSS-1YR		Annual Maintenance PSS (PROPT82682SF)	\$1,922	Each	10%	\$1,730	Other	F1
PROPT82682SH-PSS-1YR	PROPT82682SH-PSS-1YR		Annual Maintenance PSS (PROPT82682SH)	\$2,242	Each	10%	\$2,018	Other	F1
PROPT82701SF-PSS-1YR	PROPT82701SF-PSS-1YR		Annual Maintenance PSS (PROPT82701SF)	\$2,390	Each	10%	\$2,151	Other	F1
PROPT82701SH-PSS-1YR	PROPT82701SH-PSS-1YR		Annual Maintenance PSS (PROPT82701SH)	\$2,788	Each	10%	\$2,509	Other	F1
PROPT82702SF-PSS-1YR	PROPT82702SF-PSS-1YR		Annual Maintenance PSS (PROPT82702SF)	\$2,390	Each	10%	\$2,151	Other	F1
PROPT82702SH-PSS-1YR	PROPT82702SH-PSS-1YR		Annual Maintenance PSS (PROPT82702SH)	\$2,788	Each	10%	\$2,509	Other	F1
PROPT82761SF-PSS-1YR	PROPT82761SF-PSS-1YR		Annual Maintenance PSS (PROPT82761SF)	\$2,813	Each	10%	\$2,532	Other	F1
PROPT82761SH-PSS-1YR	PROPT82761SH-PSS-1YR		Annual Maintenance PSS (PROPT82761SH)	\$3,282	Each	10%	\$2,954	Other	F1
PROPT82762SF-PSS-1YR	PROPT82762SF-PSS-1YR		Annual Maintenance PSS (PROPT82762SF)	\$2,813	Each	10%	\$2,532	Other	F1
PROPT82762SH-PSS-1YR	PROPT82762SH-PSS-1YR		Annual Maintenance PSS (PROPT82762SH)	\$3,282	Each	10%	\$2,954	Other	F1
PROPT8276L1SF-PSS-1YR	PROPT8276L1SF-PSS-1YR		Annual Maintenance PSS (PROPT8276L1SF)	\$3,826	Each	10%	\$3,443	Other	F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PROPT8276L2SF-PSS-1YR	PROPT8276L2SF-PSS-1YR		Annual Maintenance PSS (PROPT8276L2SF)	\$3,826	Each	10%	\$3,443	Other	F1
PROPT8276M1SF-PSS-1YR	PROPT8276M1SF-PSS-1YR		Annual Maintenance PSS (PROPT8276M1SF)	\$3,826	Each	10%	\$3,443	Other	F1
PROPT8276M1SH-PSS-1YR	PROPT8276M1SH-PSS-1YR		Annual Maintenance PSS (PROPT8276M1SH)	\$4,463	Each	10%	\$4,017	Other	F1
PROPT8276M2SF-PSS-1YR	PROPT8276M2SF-PSS-1YR		Annual Maintenance PSS (PROPT8276M2SF)	\$3,826	Each	10%	\$3,443	Other	F1
PROPT8276M2SH-PSS-1YR	PROPT8276M2SH-PSS-1YR		Annual Maintenance PSS (PROPT8276M2SH)	\$4,463	Each	10%	\$4,017	Other	F1
PROPT82801SF-PSS-1YR	PROPT82801SF-PSS-1YR		Annual Maintenance PSS (PROPT82801SF)	\$3,386	Each	10%	\$3,047	Other	F1
PROPT82801SH-PSS-1YR	PROPT82801SH-PSS-1YR		Annual Maintenance PSS (PROPT82801SH)	\$3,950	Each	10%	\$3,555	Other	F1
PROPT82802SF-PSS-1YR	PROPT82802SF-PSS-1YR		Annual Maintenance PSS (PROPT82802SF)	\$3,386	Each	10%	\$3,047	Other	F1
PROPT82802SH-PSS-1YR	PROPT82802SH-PSS-1YR		Annual Maintenance PSS (PROPT82802SH)	\$3,950	Each	10%	\$3,555	Other	F1
PROPT8280L1SF-PSS-1YR	PROPT8280L1SF-PSS-1YR		Annual Maintenance PSS (PROPT8280L1SF)	\$4,276	Each	10%	\$3,848	Other	F1
PROPT8280L2SF-PSS-1YR	PROPT8280L2SF-PSS-1YR		Annual Maintenance PSS (PROPT8280L2SF)	\$4,276	Each	10%	\$3,848	Other	F1
PROPT8280M1SF-PSS-1YR	PROPT8280M1SF-PSS-1YR		Annual Maintenance PSS (PROPT8280M1SF)	\$4,276	Each	10%	\$3,848	Other	F1
PROPT8280M1SH-PSS-1YR	PROPT8280M1SH-PSS-1YR		Annual Maintenance PSS (PROPT8280M1SH)	\$4,988	Each	10%	\$4,490	Other	F1
PROPT8280M2SF-PSS-1YR	PROPT8280M2SF-PSS-1YR		Annual Maintenance PSS (PROPT8280M2SF)	\$4,276	Each	10%	\$3,848	Other	F1
PROPT8280M2SH-PSS-1YR	PROPT8280M2SH-PSS-1YR		Annual Maintenance PSS (PROPT8280M2SH)	\$4,988	Each	10%	\$4,490	Other	F1
PROSV32041SF-PSS-1YR	PROSV32041SF-PSS-1YR		Annual Maintenance PSS (PROSV32041SF)	\$88	Each	10%	\$79	Other	F1
PROSV32041SH-PSS-1YR	PROSV32041SH-PSS-1YR		Annual Maintenance PSS (PROSV32041SH)	\$102	Each	10%	\$92	Other	F1
PROSV32042SF-PSS-1YR	PROSV32042SF-PSS-1YR		Annual Maintenance PSS (PROSV32042SF)	\$88	Each	10%	\$79	Other	F1
PROSV32042SH-PSS-1YR	PROSV32042SH-PSS-1YR		Annual Maintenance PSS (PROSV32042SH)	\$102	Each	10%	\$92	Other	F1
PROSV41081SF-PSS-1YR	PROSV41081SF-PSS-1YR		Annual Maintenance PSS (PROSV41081SF)	\$158	Each	10%	\$142	Other	F1
PROSV41081SH-PSS-1YR	PROSV41081SH-PSS-1YR		Annual Maintenance PSS (PROSV41081SH)	\$184	Each	10%	\$166	Other	F1
PROSV41082SF-PSS-1YR	PROSV41082SF-PSS-1YR		Annual Maintenance PSS (PROSV41082SF)	\$158	Each	10%	\$142	Other	F1
PROSV41082SH-PSS-1YR	PROSV41082SH-PSS-1YR		Annual Maintenance PSS (PROSV41082SH)	\$184	Each	10%	\$166	Other	F1
PROSV41101SF-PSS-1YR	PROSV41101SF-PSS-1YR		Annual Maintenance PSS (PROSV41101SF)	\$168	Each	10%	\$151	Other	F1
PROSV41101SH-PSS-1YR	PROSV41101SH-PSS-1YR		Annual Maintenance PSS (PROSV41101SH)	\$196	Each	10%	\$176	Other	F1
PROSV41102SF-PSS-1YR	PROSV41102SF-PSS-1YR		Annual Maintenance PSS (PROSV41102SF)	\$168	Each	10%	\$151	Other	F1
PROSV41102SH-PSS-1YR	PROSV41102SH-PSS-1YR		Annual Maintenance PSS (PROSV41102SH)	\$196	Each	10%	\$176	Other	F1
PROSV41121SF-PSS-1YR	PROSV41121SF-PSS-1YR		Annual Maintenance PSS (PROSV41121SF)	\$161	Each	10%	\$145	Other	F1
PROSV41121SH-PSS-1YR	PROSV41121SH-PSS-1YR		Annual Maintenance PSS (PROSV41121SH)	\$188	Each	10%	\$169	Other	F1
PROSV41122SF-PSS-1YR	PROSV41122SF-PSS-1YR		Annual Maintenance PSS (PROSV41122SF)	\$161	Each	10%	\$145	Other	F1
PROSV41122SH-PSS-1YR	PROSV41122SH-PSS-1YR		Annual Maintenance PSS (PROSV41122SH)	\$188	Each	10%	\$169	Other	F1
PROSV41141SF-PSS-1YR	PROSV41141SF-PSS-1YR		Annual Maintenance PSS (PROSV41141SF)	\$226	Each	10%	\$203	Other	F1
PROSV41141SH-PSS-1YR	PROSV41141SH-PSS-1YR		Annual Maintenance PSS (PROSV41141SH)	\$263	Each	10%	\$237	Other	F1
PROSV41142SF-PSS-1YR	PROSV41142SF-PSS-1YR		Annual Maintenance PSS (PROSV41142SF)	\$226	Each	10%	\$203	Other	F1
PROSV41142SH-PSS-1YR	PROSV41142SH-PSS-1YR		Annual Maintenance PSS (PROSV41142SH)	\$263	Each	10%	\$237	Other	F1
PROSV41161SF-PSS-1YR	PROSV41161SF-PSS-1YR		Annual Maintenance PSS (PROSV41161SF)	\$320	Each	10%	\$288	Other	F1
PROSV41161SH-PSS-1YR	PROSV41161SH-PSS-1YR		Annual Maintenance PSS (PROSV41161SH)	\$373	Each	10%	\$336	Other	F1
PROSV41162SF-PSS-1YR	PROSV41162SF-PSS-1YR		Annual Maintenance PSS (PROSV41162SF)	\$320	Each	10%	\$288	Other	F1
PROSV41162SH-PSS-1YR	PROSV41162SH-PSS-1YR		Annual Maintenance PSS (PROSV41162SH)	\$373	Each	10%	\$336	Other	F1
PROSV42081SF-PSS-1YR	PROSV42081SF-PSS-1YR		Annual Maintenance PSS (PROSV42081SF)	\$158	Each	10%	\$142	Other	F1
PROSV42081SH-PSS-1YR	PROSV42081SH-PSS-1YR		Annual Maintenance PSS (PROSV42081SH)	\$184	Each	10%	\$166	Other	F1
PROSV42082SF-PSS-1YR	PROSV42082SF-PSS-1YR		Annual Maintenance PSS (PROSV42082SF)	\$158	Each	10%	\$142	Other	F1
PROSV42082SH-PSS-1YR	PROSV42082SH-PSS-1YR		Annual Maintenance PSS (PROSV42082SH)	\$184	Each	10%	\$166	Other	F1
PROSV42101SF-PSS-1YR	PROSV42101SF-PSS-1YR		Annual Maintenance PSS (PROSV42101SF)	\$168	Each	10%	\$151	Other	F1
PROSV42101SH-PSS-1YR	PROSV42101SH-PSS-1YR		Annual Maintenance PSS (PROSV42101SH)	\$196	Each	10%	\$176	Other	F1
PROSV42102SF-PSS-1YR	PROSV42102SF-PSS-1YR		Annual Maintenance PSS (PROSV42102SF)	\$168	Each	10%	\$151	Other	F1
PROSV42102SH-PSS-1YR	PROSV42102SH-PSS-1YR		Annual Maintenance PSS (PROSV42102SH)	\$196	Each	10%	\$176	Other	F1
PROSV42141SF-PSS-1YR	PROSV42141SF-PSS-1YR		Annual Maintenance PSS (PROSV42141SF)	\$226	Each	10%	\$203	Other	F1
PROSV42141SH-PSS-1YR	PROSV42141SH-PSS-1YR		Annual Maintenance PSS (PROSV42141SH)	\$263	Each	10%	\$237	Other	F1
PROSV42142SF-PSS-1YR	PROSV42142SF-PSS-1YR		Annual Maintenance PSS (PROSV42142SF)	\$226	Each	10%	\$203	Other	F1
PROSV42142SH-PSS-1YR	PROSV42142SH-PSS-1YR		Annual Maintenance PSS (PROSV42142SH)	\$263	Each	10%	\$237	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PROSV42151SF-PSS-1YR	PROSV42151SF-PSS-1YR		Annual Maintenance PSS (PROSV42151SF)	\$276	Each	10%	\$248	Other	F1
PROSV42151SH-PSS-1YR	PROSV42151SH-PSS-1YR		Annual Maintenance PSS (PROSV42151SH)	\$322	Each	10%	\$290	Other	F1
PROSV42152SF-PSS-1YR	PROSV42152SF-PSS-1YR		Annual Maintenance PSS (PROSV42152SF)	\$276	Each	10%	\$248	Other	F1
PROSV42152SH-PSS-1YR	PROSV42152SH-PSS-1YR		Annual Maintenance PSS (PROSV42152SH)	\$322	Each	10%	\$290	Other	F1
PROSV42161SF-PSS-1YR	PROSV42161SF-PSS-1YR		Annual Maintenance PSS (PROSV42161SF)	\$320	Each	10%	\$288	Other	F1
PROSV42161SH-PSS-1YR	PROSV42161SH-PSS-1YR		Annual Maintenance PSS (PROSV42161SH)	\$373	Each	10%	\$336	Other	F1
PROSV42162SF-PSS-1YR	PROSV42162SF-PSS-1YR		Annual Maintenance PSS (PROSV42162SF)	\$320	Each	10%	\$288	Other	F1
PROSV42162SH-PSS-1YR	PROSV42162SH-PSS-1YR		Annual Maintenance PSS (PROSV42162SH)	\$373	Each	10%	\$336	Other	F1
PS1100W110220VAC-PSS-1YR	PS1100W110220VAC-PSS-1YR		Annual Maintenance PSS (PS1100W110220VAC)	\$165	Each	10%	\$148	Other	F1
PS1100W-380VDCF-PSS-1YR	PS1100W-380VDCF-PSS-1YR		Annual Maintenance PSS (PS1100W-380VDCF)	\$183	Each	10%	\$164	Other	F1
PS1100W-380VDCH-PSS-1YR	PS1100W-380VDCH-PSS-1YR		Annual Maintenance PSS (PS1100W-380VDCH)	\$213	Each	10%	\$192	Other	F1
PS1100W-48VDCF-PSS-1YR	PS1100W-48VDCF-PSS-1YR		Annual Maintenance PSS (PS1100W-48VDCF)	\$300	Each	10%	\$270	Other	F1
PS1100W-48VDCH-PSS-1YR	PS1100W-48VDCH-PSS-1YR		Annual Maintenance PSS (PS1100W-48VDCH)	\$350	Each	10%	\$315	Other	F1
PS1100W-48VDC-PSS-1YR	PS1100W-48VDC-PSS-1YR		Annual Maintenance PSS (PS1100W-48VDC)	\$300	Each	10%	\$270	Other	F1
PS1100WPSF-PSS-1YR	PS1100WPSF-PSS-1YR		Annual Maintenance PSS (PS1100WPSF)	\$165	Each	10%	\$149	Other	F1
PS1100WPSH-PSS-1YR	PS1100WPSH-PSS-1YR		Annual Maintenance PSS (PS1100WPSH)	\$193	Each	10%	\$173	Other	F1
PS1600W-250VACF-PSS-1YR	PS1600W-250VACF-PSS-1YR		Annual Maintenance PSS (PS1600W-250VACF)	\$179	Each	10%	\$161	Other	F1
PS1600W-250VACH-PSS-1YR	PS1600W-250VACH-PSS-1YR		Annual Maintenance PSS (PS1600W-250VACH)	\$208	Each	10%	\$188	Other	F1
PS2000W-240VACF-PSS-1YR	PS2000W-240VACF-PSS-1YR		Annual Maintenance PSS (PS2000W-240VACF)	\$210	Each	10%	\$189	Other	F1
PS2000W-240VACH-PSS-1YR	PS2000W-240VACH-PSS-1YR		Annual Maintenance PSS (PS2000W-240VACH)	\$245	Each	10%	\$220	Other	F1
PSU1050WAF-PSS-1YR	PSU1050WAF-PSS-1YR		Annual Maintenance PSS (PSU1050WAF)	\$73	Each	10%	\$66	Other	F1
PSU1050WFAF-PSS-1YR	PSU1050WFAF-PSS-1YR		Annual Maintenance PSS (PSU1050WFAF)	\$69	Each	10%	\$62	Other	F1
PSU1050WF-PSS-1YR	PSU1050WF-PSS-1YR		Annual Maintenance PSS (PSU1050WF)	\$81	Each	10%	\$72	Other	F1
PSU1050W-PSS-1YR	PSU1050W-PSS-1YR		Annual Maintenance PSS (PSU1050W)	\$85	Each	10%	\$77	Other	F1
PSU400W-PSS-1YR	PSU400W-PSS-1YR		Annual Maintenance PSS (PSU400W)	\$70	Each	10%	\$63	Other	F1
PSUCM2UDAEAF-PSS-1YR	PSUCM2UDAEAF-PSS-1YR		Annual Maintenance PSS (PSUCM2UDAEAF)	\$85	Each	10%	\$77	Other	F1
PSUCM2UDAE-PSS-1YR	PSUCM2UDAE-PSS-1YR		Annual Maintenance PSS (PSUCM2UDAE)	\$99	Each	10%	\$89	Other	F1
PSUDAEDCAF-PSS-1YR	PSUDAEDCAF-PSS-1YR		Annual Maintenance PSS (PSUDAEDCAF)	\$208	Each	10%	\$187	Other	F1
PSUDAEDC-PSS-1YR	PSUDAEDC-PSS-1YR		Annual Maintenance PSS (PSUDAEDC)	\$180	Each	10%	\$162	Other	F1
PSUDAE-PSS-1YR	PSUDAE-PSS-1YR		Annual Maintenance PSS (PSUDAE)	\$181	Each	10%	\$163	Other	F1
PSUDPEDCAF-PSS-1YR	PSUDPEDCAF-PSS-1YR		Annual Maintenance PSS (PSUDPEDCAF)	\$220	Each	10%	\$198	Other	F1
PSUDPEDC-PSS-1YR	PSUDPEDC-PSS-1YR		Annual Maintenance PSS (PSUDPEDC)	\$191	Each	10%	\$172	Other	F1
PV-1000-CP-PSS-1YR	PV-1000-CP-PSS-1YR		Annual Maintenance PSS (PV-1000-CP)	\$5,528	Each	10%	\$4,976	Other	F1
PV-1001-CP-PSS-1YR	PV-1001-CP-PSS-1YR		Annual Maintenance PSS (PV-1001-CP)	\$8,506	Each	10%	\$7,655	Other	F1
PV-1002-CP-PSS-1YR	PV-1002-CP-PSS-1YR		Annual Maintenance PSS (PV-1002-CP)	\$11,710	Each	10%	\$10,539	Other	F1
PV-1003-CP-PSS-1YR	PV-1003-CP-PSS-1YR		Annual Maintenance PSS (PV-1003-CP)	\$14,258	Each	10%	\$12,832	Other	F1
PV-1004-CP-PSS-1YR	PV-1004-CP-PSS-1YR		Annual Maintenance PSS (PV-1004-CP)	\$55,463	Each	10%	\$49,917	Other	F1
PV-1005-CP-PSS-1YR	PV-1005-CP-PSS-1YR		Annual Maintenance PSS (PV-1005-CP)	\$28,376	Each	10%	\$25,539	Other	F1
PV-1007-CP-PSS-1YR	PV-1007-CP-PSS-1YR		Annual Maintenance PSS (PV-1007-CP)	\$15,572	Each	10%	\$14,015	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PV-1009-CP-PSS-1YR	PV-1009-CP-PSS-1YR		Annual Maintenance PSS (PV-1009-CP)	\$31,746	Each	10%	\$28,572	Other	F1
PV-1011-CP-PSS-1YR	PV-1011-CP-PSS-1YR		Annual Maintenance PSS (PV-1011-CP)	\$35,860	Each	10%	\$32,274	Other	F1
PV-1012-CP-PSS-1YR	PV-1012-CP-PSS-1YR		Annual Maintenance PSS (PV-1012-CP)	\$21,120	Each	10%	\$19,008	Other	F1
PV-1013-CP-PSS-1YR	PV-1013-CP-PSS-1YR		Annual Maintenance PSS (PV-1013-CP)	\$20,472	Each	10%	\$18,424	Other	F1
PV-1014-CP-PSS-1YR	PV-1014-CP-PSS-1YR		Annual Maintenance PSS (PV-1014-CP)	\$22,584	Each	10%	\$20,326	Other	F1
PV-1015-CP-PSS-1YR	PV-1015-CP-PSS-1YR		Annual Maintenance PSS (PV-1015-CP)	\$7,863	Each	10%	\$7,077	Other	F1
PV-1017-CP-PSS-1YR	PV-1017-CP-PSS-1YR		Annual Maintenance PSS (PV-1017-CP)	\$5,553	Each	10%	\$4,998	Other	F1
PV-CONFIG-PSS-1YR	PV-CONFIG-PSS-1YR		Annual Maintenance PSS (PV-CONFIG)	\$102	Each	10%	\$92	Other	F1
PV-DR01-FM-PSS-1YR	PV-DR01-FM-PSS-1YR		Annual Maintenance PSS (PV-DR01-FM)	\$265	Each	10%	\$239	Other	F1
PWR13-14-2M-ARG-PSS-1YR	PWR13-14-2M-ARG-PSS-1YR		Annual Maintenance PSS (PWR13-14-2M-ARG)	\$2	Each	10%	\$2	Other	F1
PWR13-14-4M-ARG-PSS-1YR	PWR13-14-4M-ARG-PSS-1YR		Annual Maintenance PSS (PWR13-14-4M-ARG)	\$4	Each	10%	\$4	Other	F1
PWR13-14-4M-EMEA-PSS-1YR	PWR13-14-4M-EMEA-PSS-1YR		Annual Maintenance PSS (PWR13-14-4M-EMEA)	\$6	Each	10%	\$5	Other	F1
PWR2400W-240VACF-PSS-1YR	PWR2400W-240VACF-PSS-1YR		Annual Maintenance PSS (PWR2400W-240VACF)	\$312	Each	10%	\$281	Other	F1
PWR2400W-240VACH-PSS-1YR	PWR2400W-240VACH-PSS-1YR		Annual Maintenance PSS (PWR2400W-240VACH)	\$364	Each	10%	\$327	Other	F1
PWRC19-C20-3M-BRZ-PSS-1YR	PWRC19-C20-3M-BRZ-PSS-1YR		Annual Maintenance PSS (PWRC19-C20-3M-BRZ)	\$3	Each	10%	\$3	Other	F1
Q-1200GB-HDD-PSS-1YR	Q-1200GB-HDD-PSS-1YR		Annual Maintenance PSS (Q-1200GB-HDD)	\$178	Each	10%	\$161	Other	F1
Q-2000GB-HDD-PSS-1YR	Q-2000GB-HDD-PSS-1YR		Annual Maintenance PSS (Q-2000GB-HDD)	\$308	Each	10%	\$277	Other	F1
Q-200G-SSD-PSS-1YR	Q-200G-SSD-PSS-1YR		Annual Maintenance PSS (Q-200G-SSD)	\$334	Each	10%	\$300	Other	F1
Q-3800G-SSD-PSS-1YR	Q-3800G-SSD-PSS-1YR		Annual Maintenance PSS (Q-3800G-SSD)	\$1,781	Each	10%	\$1,603	Other	F1
Q-400G-SSD-PSS-1YR	Q-400G-SSD-PSS-1YR		Annual Maintenance PSS (Q-400G-SSD)	\$605	Each	10%	\$545	Other	F1
Q-800G-SSD-PSS-1YR	Q-800G-SSD-PSS-1YR		Annual Maintenance PSS (Q-800G-SSD)	\$1,065	Each	10%	\$959	Other	F1
Q-CHAS-1200PS-FAN-PSS-1YR	Q-CHAS-1200PS-FAN-PSS-1YR		Annual Maintenance PSS (Q-CHAS-1200PS-FAN)	\$913	Each	10%	\$822	Other	F1
Q-CHAS-1600PS-FAN-PSS-1YR	Q-CHAS-1600PS-FAN-PSS-1YR		Annual Maintenance PSS (Q-CHAS-1600PS-FAN)	\$963	Each	10%	\$867	Other	F1
Q-CHAS-1600PS-FN12-PSS-1YR	Q-CHAS-1600PS-FN12-PSS-1YR		Annual Maintenance PSS (Q-CHAS-1600PS-FN12)	\$963	Each	10%	\$867	Other	F1
Q-CHASSIS-1200PS12-PSS-1YR	Q-CHASSIS-1200PS12-PSS-1YR		Annual Maintenance PSS (Q-CHASSIS-1200PS12)	\$906	Each	10%	\$815	Other	F1
Q-CHASSIS-1200PS-PSS-1YR	Q-CHASSIS-1200PS-PSS-1YR		Annual Maintenance PSS (Q-CHASSIS-1200PS)	\$913	Each	10%	\$822	Other	F1
Q-CHASSIS-1600PS12-PSS-1YR	Q-CHASSIS-1600PS12-PSS-1YR		Annual Maintenance PSS (Q-CHASSIS-1600PS12)	\$963	Each	10%	\$867	Other	F1
Q-CHASSIS-1600PS-PSS-1YR	Q-CHASSIS-1600PS-PSS-1YR		Annual Maintenance PSS (Q-CHASSIS-1600PS)	\$963	Each	10%	\$867	Other	F1
QNDN3015TR1-PSS-1YR	QNDN3015TR1-PSS-1YR		Annual Maintenance PSS (QNDN3015TR1)	\$44,702	Each	10%	\$40,232	Other	F1
QNDN3015TR1TU-PSS-1YR	QNDN3015TR1TU-PSS-1YR		Annual Maintenance PSS (QNDN3015TR1TU)	\$53,642	Each	10%	\$48,278	Other	F1
QNDN3015TR1U-PSS-1YR	QNDN3015TR1U-PSS-1YR		Annual Maintenance PSS (QNDN3015TR1U)	\$53,642	Each	10%	\$48,278	Other	F1
QNDN31920R1-PSS-1YR	QNDN31920R1-PSS-1YR		Annual Maintenance PSS (QNDN31920R1)	\$5,588	Each	10%	\$5,029	Other	F1
QNDN31920R1TU-PSS-1YR	QNDN31920R1TU-PSS-1YR		Annual Maintenance PSS (QNDN31920R1TU)	\$7,264	Each	10%	\$6,538	Other	F1
QNDN31920R1U-PSS-1YR	QNDN31920R1U-PSS-1YR		Annual Maintenance PSS (QNDN31920R1U)	\$7,264	Each	10%	\$6,538	Other	F1
QNDN33840R1-PSS-1YR	QNDN33840R1-PSS-1YR		Annual Maintenance PSS (QNDN33840R1)	\$11,176	Each	10%	\$10,058	Other	F1
QNDN33840R1TU-PSS-1YR	QNDN33840R1TU-PSS-1YR		Annual Maintenance PSS (QNDN33840R1TU)	\$14,529	Each	10%	\$13,076	Other	F1
QNDN33840R1U-PSS-1YR	QNDN33840R1U-PSS-1YR		Annual Maintenance PSS (QNDN33840R1U)	\$14,529	Each	10%	\$13,076	Other	F1
QNDN37680R1-PSS-1YR	QNDN37680R1-PSS-1YR		Annual Maintenance PSS (QNDN37680R1)	\$22,351	Each	10%	\$20,116	Other	F1
QNDN37680R1TU-PSS-1YR	QNDN37680R1TU-PSS-1YR		Annual Maintenance PSS (QNDN37680R1TU)	\$29,057	Each	10%	\$26,151	Other	F1
QNDN37680R1U-PSS-1YR	QNDN37680R1U-PSS-1YR		Annual Maintenance PSS (QNDN37680R1U)	\$29,057	Each	10%	\$26,151	Other	F1
QXDSN1500R1-PSS-1YR	QXDSN1500R1-PSS-1YR		Annual Maintenance PSS (QXDSN1500R1)	\$24,010	Each	10%	\$21,609	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	K Column K Product Category (if applicable)
QXDSN1500R1TU-PSS-1YR	QXDSN1500R1TU-PSS-1YR		Annual Maintenance PSS (QXDSN1500R1TU)	\$28,812	Each	10%	\$25,931	Other	F1
QXDSN1500R1U-PSS-1YR	QXDSN1500R1U-PSS-1YR		Annual Maintenance PSS (QXDSN1500R1U)	\$28,812	Each	10%	\$25,931	Other	F1
QXDSN750R1-PSS-1YR	QXDSN750R1-PSS-1YR		Annual Maintenance PSS (QXDSN750R1)	\$12,005	Each	10%	\$10,805	Other	F1
QXDSN750R1TU-PSS-1YR	QXDSN750R1TU-PSS-1YR		Annual Maintenance PSS (QXDSN750R1TU)	\$14,406	Each	10%	\$12,965	Other	F1
QXDSN750R1U-PSS-1YR	QXDSN750R1U-PSS-1YR		Annual Maintenance PSS (QXDSN750R1U)	\$14,406	Each	10%	\$12,965	Other	F1
RAILKIT1U1NHAF-PSS-1YR	RAILKIT1U1NHAF-PSS-1YR		Annual Maintenance PSS (RAILKIT1U1NHAF)	\$10	Each	10%	\$9	Other	F1
RAILKIT1U1N-PSS-1YR	RAILKIT1U1N-PSS-1YR		Annual Maintenance PSS (RAILKIT1U1N)	\$10	Each	10%	\$9	Other	F1
RAILKIT2U1NAF-PSS-1YR	RAILKIT2U1NAF-PSS-1YR		Annual Maintenance PSS (RAILKIT2U1NAF)	\$10	Each	10%	\$9	Other	F1
RAILKIT2U1N-PSS-1YR	RAILKIT2U1N-PSS-1YR		Annual Maintenance PSS (RAILKIT2U1N)	\$10	Each	10%	\$9	Other	F1
RAIN-SMT-CL-PSS-1YR	RAIN-SMT-CL-PSS-1YR		Annual Maintenance PSS (RAIN-SMT-CL)	\$4,647	Each	10%	\$4,182	Other	F1
RAIN-SMT-PSS-1YR	RAIN-SMT-PSS-1YR		Annual Maintenance PSS (RAIN-SMT)	\$2,323	Each	10%	\$2,091	Other	F1
RCCBENB01-PSS-1YR	RCCBENB01-PSS-1YR		Annual Maintenance PSS (RCCBENB01)	\$63,235	Each	10%	\$56,912	Other	F1
RCCBLTD01-PSS-1YR	RCCBLTD01-PSS-1YR		Annual Maintenance PSS (RCCBLTD01)	\$27,101	Each	10%	\$24,391	Other	F1
R-DS60-3-135SE-PSS-1YR	R-DS60-3-135SE-PSS-1YR		Annual Maintenance PSS (R-DS60-3-135SE)	\$36,692	Each	10%	\$33,023	Other	F1
R-DS60-3-135S-G3-PSS-1YR	R-DS60-3-135S-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-3-135S-G3)	\$23,015	Each	10%	\$20,714	Other	F1
R-DS60-3-135SN-PSS-1YR	R-DS60-3-135SN-PSS-1YR		Annual Maintenance PSS (R-DS60-3-135SN)	\$36,692	Each	10%	\$33,023	Other	F1
R-DS60-3-135S-PSS-1YR	R-DS60-3-135S-PSS-1YR		Annual Maintenance PSS (R-DS60-3-135S)	\$36,692	Each	10%	\$33,023	Other	F1
R-DS60-3-135SRE-PSS-1YR	R-DS60-3-135SRE-PSS-1YR		Annual Maintenance PSS (R-DS60-3-135SRE)	\$36,692	Each	10%	\$33,023	Other	F1
R-DS60-3-135SR-G3-PSS-1YR	R-DS60-3-135SR-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-3-135SR-G3)	\$26,154	Each	10%	\$23,538	Other	F1
R-DS60-3-135SRN-PSS-1YR	R-DS60-3-135SRN-PSS-1YR		Annual Maintenance PSS (R-DS60-3-135SRN)	\$36,692	Each	10%	\$33,023	Other	F1
R-DS60-3-135SR-PSS-1YR	R-DS60-3-135SR-PSS-1YR		Annual Maintenance PSS (R-DS60-3-135SR)	\$36,692	Each	10%	\$33,023	Other	F1
R-DS60-3-180SE-PSS-1YR	R-DS60-3-180SE-PSS-1YR		Annual Maintenance PSS (R-DS60-3-180SE)	\$48,767	Each	10%	\$43,890	Other	F1
R-DS60-3-180S-G3-PSS-1YR	R-DS60-3-180S-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-3-180S-G3)	\$30,590	Each	10%	\$27,531	Other	F1
R-DS60-3-180SN-PSS-1YR	R-DS60-3-180SN-PSS-1YR		Annual Maintenance PSS (R-DS60-3-180SN)	\$48,767	Each	10%	\$43,890	Other	F1
R-DS60-3-180S-PSS-1YR	R-DS60-3-180S-PSS-1YR		Annual Maintenance PSS (R-DS60-3-180S)	\$48,767	Each	10%	\$43,890	Other	F1
R-DS60-3-180SRE-PSS-1YR	R-DS60-3-180SRE-PSS-1YR		Annual Maintenance PSS (R-DS60-3-180SRE)	\$48,767	Each	10%	\$43,890	Other	F1
R-DS60-3-180SR-G3-PSS-1YR	R-DS60-3-180SR-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-3-180SR-G3)	\$34,761	Each	10%	\$31,285	Other	F1
R-DS60-3-180SRN-PSS-1YR	R-DS60-3-180SRN-PSS-1YR		Annual Maintenance PSS (R-DS60-3-180SRN)	\$48,767	Each	10%	\$43,890	Other	F1
R-DS60-3-180SR-PSS-1YR	R-DS60-3-180SR-PSS-1YR		Annual Maintenance PSS (R-DS60-3-180SR)	\$48,767	Each	10%	\$43,890	Other	F1
R-DS60-3-45SE-PSS-1YR	R-DS60-3-45SE-PSS-1YR		Annual Maintenance PSS (R-DS60-3-45SE)	\$13,055	Each	10%	\$11,750	Other	F1
R-DS60-3-45S-G3-PSS-1YR	R-DS60-3-45S-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-3-45S-G3)	\$8,189	Each	10%	\$7,370	Other	F1
R-DS60-3-45SN-PSS-1YR	R-DS60-3-45SN-PSS-1YR		Annual Maintenance PSS (R-DS60-3-45SN)	\$13,055	Each	10%	\$11,750	Other	F1
R-DS60-3-45S-PSS-1YR	R-DS60-3-45S-PSS-1YR		Annual Maintenance PSS (R-DS60-3-45S)	\$13,055	Each	10%	\$11,750	Other	F1
R-DS60-3-45SRE-PSS-1YR	R-DS60-3-45SRE-PSS-1YR		Annual Maintenance PSS (R-DS60-3-45SRE)	\$13,055	Each	10%	\$11,750	Other	F1
R-DS60-3-45SR-G3-PSS-1YR	R-DS60-3-45SR-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-3-45SR-G3)	\$9,306	Each	10%	\$8,375	Other	F1
R-DS60-3-45SRN-PSS-1YR	R-DS60-3-45SRN-PSS-1YR		Annual Maintenance PSS (R-DS60-3-45SRN)	\$13,055	Each	10%	\$11,750	Other	F1
R-DS60-3-45SR-PSS-1YR	R-DS60-3-45SR-PSS-1YR		Annual Maintenance PSS (R-DS60-3-45SR)	\$13,055	Each	10%	\$11,750	Other	F1
R-DS60-3-90SE-PSS-1YR	R-DS60-3-90SE-PSS-1YR		Annual Maintenance PSS (R-DS60-3-90SE)	\$24,488	Each	10%	\$22,039	Other	F1
R-DS60-3-90S-G3-PSS-1YR	R-DS60-3-90S-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-3-90S-G3)	\$15,361	Each	10%	\$13,825	Other	F1
R-DS60-3-90SN-PSS-1YR	R-DS60-3-90SN-PSS-1YR		Annual Maintenance PSS (R-DS60-3-90SN)	\$24,488	Each	10%	\$22,039	Other	F1
R-DS60-3-90S-PSS-1YR	R-DS60-3-90S-PSS-1YR		Annual Maintenance PSS (R-DS60-3-90S)	\$24,488	Each	10%	\$22,039	Other	F1
R-DS60-3-90SRE-PSS-1YR	R-DS60-3-90SRE-PSS-1YR		Annual Maintenance PSS (R-DS60-3-90SRE)	\$24,488	Each	10%	\$22,039	Other	F1
R-DS60-3-90SR-G3-PSS-1YR	R-DS60-3-90SR-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-3-90SR-G3)	\$17,455	Each	10%	\$15,710	Other	F1
R-DS60-3-90SRN-PSS-1YR	R-DS60-3-90SRN-PSS-1YR		Annual Maintenance PSS (R-DS60-3-90SRN)	\$24,488	Each	10%	\$22,039	Other	F1
R-DS60-3-90SR-PSS-1YR	R-DS60-3-90SR-PSS-1YR		Annual Maintenance PSS (R-DS60-3-90SR)	\$24,488	Each	10%	\$22,039	Other	F1
R-DS60-4-120SE-PSS-1YR	R-DS60-4-120SE-PSS-1YR		Annual Maintenance PSS (R-DS60-4-120SE)	\$29,680	Each	10%	\$26,712	Other	F1
R-DS60-4-120S-G3-PSS-1YR	R-DS60-4-120S-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-4-120S-G3)	\$18,617	Each	10%	\$16,755	Other	F1
R-DS60-4-120SN-PSS-1YR	R-DS60-4-120SN-PSS-1YR		Annual Maintenance PSS (R-DS60-4-120SN)	\$29,680	Each	10%	\$26,712	Other	F1
R-DS60-4-120S-PSS-1YR	R-DS60-4-120S-PSS-1YR		Annual Maintenance PSS (R-DS60-4-120S)	\$29,680	Each	10%	\$26,712	Other	F1
R-DS60-4-120SRE-PSS-1YR	R-DS60-4-120SRE-PSS-1YR		Annual Maintenance PSS (R-DS60-4-120SRE)	\$29,680	Each	10%	\$26,712	Other	F1
R-DS60-4-120SR-G3-PSS-1YR	R-DS60-4-120SR-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-4-120SR-G3)	\$21,156	Each	10%	\$19,040	Other	F1
R-DS60-4-120SRN-PSS-1YR	R-DS60-4-120SRN-PSS-1YR		Annual Maintenance PSS (R-DS60-4-120SRN)	\$29,680	Each	10%	\$26,712	Other	F1
R-DS60-4-120SR-PSS-1YR	R-DS60-4-120SR-PSS-1YR		Annual Maintenance PSS (R-DS60-4-120SR)	\$29,680	Each	10%	\$26,712	Other	F1
R-DS60-4-180SE-PSS-1YR	R-DS60-4-180SE-PSS-1YR		Annual Maintenance PSS (R-DS60-4-180SE)	\$44,473	Each	10%	\$40,026	Other	F1
R-DS60-4-180S-G3-PSS-1YR	R-DS60-4-180S-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-4-180S-G3)	\$27,896	Each	10%	\$25,107	Other	F1
R-DS60-4-180SN-PSS-1YR	R-DS60-4-180SN-PSS-1YR		Annual Maintenance PSS (R-DS60-4-180SN)	\$44,473	Each	10%	\$40,026	Other	F1
R-DS60-4-180S-PSS-1YR	R-DS60-4-180S-PSS-1YR		Annual Maintenance PSS (R-DS60-4-180S)	\$44,473	Each	10%	\$40,026	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
R-DS60-4-180SRE-PSS-1YR	R-DS60-4-180SRE-PSS-1YR		Annual Maintenance PSS (R-DS60-4-180SRE)	\$44,473	Each	10%	\$40,026	Other	F1
R-DS60-4-180SR-G3-PSS-1YR	R-DS60-4-180SR-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-4-180SR-G3)	\$31,701	Each	10%	\$28,531	Other	F1
R-DS60-4-180SRN-PSS-1YR	R-DS60-4-180SRN-PSS-1YR		Annual Maintenance PSS (R-DS60-4-180SRN)	\$44,473	Each	10%	\$40,026	Other	F1
R-DS60-4-180SR-PSS-1YR	R-DS60-4-180SR-PSS-1YR		Annual Maintenance PSS (R-DS60-4-180SR)	\$44,473	Each	10%	\$40,026	Other	F1
R-DS60-4-240S-CT-PSS-1YR	R-DS60-4-240S-CT-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240S-CT)	\$59,103	Each	10%	\$53,193	Other	F1
R-DS60-4-240SE-PSS-1YR	R-DS60-4-240SE-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240SE)	\$59,103	Each	10%	\$53,193	Other	F1
R-DS60-4-240SG3-CT-PSS-1YR	R-DS60-4-240SG3-CT-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240SG3-CT)	\$37,073	Each	10%	\$33,366	Other	F1
R-DS60-4-240S-G3-PSS-1YR	R-DS60-4-240S-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240S-G3)	\$37,073	Each	10%	\$33,366	Other	F1
R-DS60-4-240SN-PSS-1YR	R-DS60-4-240SN-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240SN)	\$59,103	Each	10%	\$53,193	Other	F1
R-DS60-4-240S-PSS-1YR	R-DS60-4-240S-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240S)	\$59,103	Each	10%	\$53,193	Other	F1
R-DS60-4-240SRE-PSS-1YR	R-DS60-4-240SRE-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240SRE)	\$59,103	Each	10%	\$53,193	Other	F1
R-DS60-4-240SR-G3-PSS-1YR	R-DS60-4-240SR-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240SR-G3)	\$42,129	Each	10%	\$37,916	Other	F1
R-DS60-4-240SRN-PSS-1YR	R-DS60-4-240SRN-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240SRN)	\$59,103	Each	10%	\$53,193	Other	F1
R-DS60-4-240SR-PSS-1YR	R-DS60-4-240SR-PSS-1YR		Annual Maintenance PSS (R-DS60-4-240SR)	\$59,103	Each	10%	\$53,193	Other	F1
R-DS60-4-60SE-PSS-1YR	R-DS60-4-60SE-PSS-1YR		Annual Maintenance PSS (R-DS60-4-60SE)	\$15,832	Each	10%	\$14,249	Other	F1
R-DS60-4-60S-G3-PSS-1YR	R-DS60-4-60S-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-4-60S-G3)	\$9,931	Each	10%	\$8,938	Other	F1
R-DS60-4-60SN-PSS-1YR	R-DS60-4-60SN-PSS-1YR		Annual Maintenance PSS (R-DS60-4-60SN)	\$15,832	Each	10%	\$14,249	Other	F1
R-DS60-4-60S-PSS-1YR	R-DS60-4-60S-PSS-1YR		Annual Maintenance PSS (R-DS60-4-60S)	\$15,832	Each	10%	\$14,249	Other	F1
R-DS60-4-60SRE-PSS-1YR	R-DS60-4-60SRE-PSS-1YR		Annual Maintenance PSS (R-DS60-4-60SRE)	\$15,832	Each	10%	\$14,249	Other	F1
R-DS60-4-60SR-G3-PSS-1YR	R-DS60-4-60SR-G3-PSS-1YR		Annual Maintenance PSS (R-DS60-4-60SR-G3)	\$11,285	Each	10%	\$10,156	Other	F1
R-DS60-4-60SRN-PSS-1YR	R-DS60-4-60SRN-PSS-1YR		Annual Maintenance PSS (R-DS60-4-60SRN)	\$15,832	Each	10%	\$14,249	Other	F1
R-DS60-4-60SR-PSS-1YR	R-DS60-4-60SR-PSS-1YR		Annual Maintenance PSS (R-DS60-4-60SR)	\$15,832	Each	10%	\$14,249	Other	F1
R-DS60-DAE-CT-PSS-1YR	R-DS60-DAE-CT-PSS-1YR		Annual Maintenance PSS (R-DS60-DAE-CT)	\$883	Each	10%	\$795	Other	F1
R-DS60-DAE-PSS-1YR	R-DS60-DAE-PSS-1YR		Annual Maintenance PSS (R-DS60-DAE)	\$883	Each	10%	\$795	Other	F1
REPLI-MON-T6-PSS-1YR	REPLI-MON-T6-PSS-1YR		Annual Maintenance PSS (REPLI-MON-T6)	\$4,280	Each	10%	\$3,852	Other	F1
REPLIM-T5-T30U-PSS-1YR	REPLIM-T5-T30U-PSS-1YR		Annual Maintenance PSS (REPLIM-T5-T30U)	\$764	Each	10%	\$688	Other	F1
R-ES30-15A-PSS-1YR	R-ES30-15A-PSS-1YR		Annual Maintenance PSS (R-ES30-15A)	\$6,125	Each	10%	\$5,513	Other	F1
R-ES30-15-PSS-1YR	R-ES30-15-PSS-1YR		Annual Maintenance PSS (R-ES30-15)	\$6,125	Each	10%	\$5,513	Other	F1
R-ES30-30A-PSS-1YR	R-ES30-30A-PSS-1YR		Annual Maintenance PSS (R-ES30-30A)	\$8,493	Each	10%	\$7,644	Other	F1
R-ES30-30-PSS-1YR	R-ES30-30-PSS-1YR		Annual Maintenance PSS (R-ES30-30)	\$8,493	Each	10%	\$7,644	Other	F1
R-ES30-30SE-PSS-1YR	R-ES30-30SE-PSS-1YR		Annual Maintenance PSS (R-ES30-30SE)	\$8,493	Each	10%	\$7,644	Other	F1
R-ES30-30S-PSS-1YR	R-ES30-30S-PSS-1YR		Annual Maintenance PSS (R-ES30-30S)	\$8,493	Each	10%	\$7,644	Other	F1
R-ES30-30SRE-PSS-1YR	R-ES30-30SRE-PSS-1YR		Annual Maintenance PSS (R-ES30-30SRE)	\$8,493	Each	10%	\$7,644	Other	F1
R-ES30-30SR-PSS-1YR	R-ES30-30SR-PSS-1YR		Annual Maintenance PSS (R-ES30-30SR)	\$8,493	Each	10%	\$7,644	Other	F1
R-ES30-45A-PSS-1YR	R-ES30-45A-PSS-1YR		Annual Maintenance PSS (R-ES30-45A)	\$12,402	Each	10%	\$11,162	Other	F1
R-ES30-45-PSS-1YR	R-ES30-45-PSS-1YR		Annual Maintenance PSS (R-ES30-45)	\$12,402	Each	10%	\$11,162	Other	F1
R-ES30-45S-CT-PSS-1YR	R-ES30-45S-CT-PSS-1YR		Annual Maintenance PSS (R-ES30-45S-CT)	\$12,402	Each	10%	\$11,162	Other	F1
R-ES30-45SE-PSS-1YR	R-ES30-45SE-PSS-1YR		Annual Maintenance PSS (R-ES30-45SE)	\$12,402	Each	10%	\$11,162	Other	F1
R-ES30-45S-G3-CT-PSS-1YR	R-ES30-45S-G3-CT-PSS-1YR		Annual Maintenance PSS (R-ES30-45S-G3-CT)	\$7,779	Each	10%	\$7,001	Other	F1
R-ES30-45S-G3-PSS-1YR	R-ES30-45S-G3-PSS-1YR		Annual Maintenance PSS (R-ES30-45S-G3)	\$7,779	Each	10%	\$7,001	Other	F1
R-ES30-45S-PSS-1YR	R-ES30-45S-PSS-1YR		Annual Maintenance PSS (R-ES30-45S)	\$12,402	Each	10%	\$11,162	Other	F1
R-ES30-45SRE-PSS-1YR	R-ES30-45SRE-PSS-1YR		Annual Maintenance PSS (R-ES30-45SRE)	\$12,402	Each	10%	\$11,162	Other	F1
R-ES30-45SR-G3-PSS-1YR	R-ES30-45SR-G3-PSS-1YR		Annual Maintenance PSS (R-ES30-45SR-G3)	\$8,840	Each	10%	\$7,956	Other	F1
R-ES30-45SR-PSS-1YR	R-ES30-45SR-PSS-1YR		Annual Maintenance PSS (R-ES30-45SR)	\$12,402	Each	10%	\$11,162	Other	F1
R-ES30-60S-CT-PSS-1YR	R-ES30-60S-CT-PSS-1YR		Annual Maintenance PSS (R-ES30-60S-CT)	\$14,887	Each	10%	\$13,398	Other	F1
R-ES30-60SE-PSS-1YR	R-ES30-60SE-PSS-1YR		Annual Maintenance PSS (R-ES30-60SE)	\$14,887	Each	10%	\$13,398	Other	F1
R-ES30-60S-G3-CT-PSS-1YR	R-ES30-60S-G3-CT-PSS-1YR		Annual Maintenance PSS (R-ES30-60S-G3-CT)	\$9,338	Each	10%	\$8,404	Other	F1
R-ES30-60S-G3-PSS-1YR	R-ES30-60S-G3-PSS-1YR		Annual Maintenance PSS (R-ES30-60S-G3)	\$9,338	Each	10%	\$8,404	Other	F1
R-ES30-60S-PSS-1YR	R-ES30-60S-PSS-1YR		Annual Maintenance PSS (R-ES30-60S)	\$14,887	Each	10%	\$13,398	Other	F1
R-ES30-60SRE-PSS-1YR	R-ES30-60SRE-PSS-1YR		Annual Maintenance PSS (R-ES30-60SRE)	\$14,887	Each	10%	\$13,398	Other	F1
R-ES30-60SR-G3-PSS-1YR	R-ES30-60SR-G3-PSS-1YR		Annual Maintenance PSS (R-ES30-60SR-G3)	\$10,611	Each	10%	\$9,550	Other	F1
R-ES30-60SR-PSS-1YR	R-ES30-60SR-PSS-1YR		Annual Maintenance PSS (R-ES30-60SR)	\$14,887	Each	10%	\$13,398	Other	F1
R-ES40-60S-G3-CT-PSS-1YR	R-ES40-60S-G3-CT-PSS-1YR		Annual Maintenance PSS (R-ES40-60S-G3-CT)	\$9,338	Each	10%	\$8,404	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
R-ES40-60S-G3-PSS-1YR	R-ES40-60S-G3-PSS-1YR		Annual Maintenance PSS (R-ES40-60S-G3)	\$9,338	Each	10%	\$8,404	Other	F1
RISER640CNFG2DUAL-PSS-1YR	RISER640CNFG2DUAL-PSS-1YR		Annual Maintenance PSS (RISER640CNFG2DUAL)	\$4	Each	10%	\$4	Other	F1
RISER640CNFG4SNGL-PSS-1YR	RISER640CNFG4SNGL-PSS-1YR		Annual Maintenance PSS (RISER640CNFG4SNGL)	\$4	Each	10%	\$4	Other	F1
RISER740CNFG1SNGL-PSS-1YR	RISER740CNFG1SNGL-PSS-1YR		Annual Maintenance PSS (RISER740CNFG1SNGL)	\$161	Each	10%	\$145	Other	F1
RISER740CNFG4DUAL-PSS-1YR	RISER740CNFG4DUAL-PSS-1YR		Annual Maintenance PSS (RISER740CNFG4DUAL)	\$191	Each	10%	\$172	Other	F1
RISERR740S701S2S-PSS-1YR	RISERR740S701S2S-PSS-1YR		Annual Maintenance PSS (RISERR740S701S2S)	\$16	Each	10%	\$14	Other	F1
RKM-SWITCH18-PSS-1YR	RKM-SWITCH18-PSS-1YR		Annual Maintenance PSS (RKM-SWITCH18)	\$2,000	Each	10%	\$1,800	Other	F1
RKM-SWITCH4-PSS-1YR	RKM-SWITCH4-PSS-1YR		Annual Maintenance PSS (RKM-SWITCH4)	\$2,600	Each	10%	\$2,340	Other	F1
RKM-SWITCH54-PSS-1YR	RKM-SWITCH54-PSS-1YR		Annual Maintenance PSS (RKM-SWITCH54)	\$5,000	Each	10%	\$4,500	Other	F1
RKM-SWITCH55-PSS-1YR	RKM-SWITCH55-PSS-1YR		Annual Maintenance PSS (RKM-SWITCH55)	\$8,000	Each	10%	\$7,200	Other	F1
RKM-SWITCH5-PSS-1YR	RKM-SWITCH5-PSS-1YR		Annual Maintenance PSS (RKM-SWITCH5)	\$3,000	Each	10%	\$2,700	Other	F1
R-MDATA1N-PSS-1YR	R-MDATA1N-PSS-1YR		Annual Maintenance PSS (R-MDATA1N)	\$5,658	Each	10%	\$5,092	Other	F1
R-MDATA1-PSS-1YR	R-MDATA1-PSS-1YR		Annual Maintenance PSS (R-MDATA1)	\$5,658	Each	10%	\$5,092	Other	F1
R-MEDACC1N-PSS-1YR	R-MEDACC1N-PSS-1YR		Annual Maintenance PSS (R-MEDACC1N)	\$9,858	Each	10%	\$8,872	Other	F1
R-MEDACC1-PSS-1YR	R-MEDACC1-PSS-1YR		Annual Maintenance PSS (R-MEDACC1)	\$9,858	Each	10%	\$8,872	Other	F1
RM-IN-U31PLUS-PSS-1YR	RM-IN-U31PLUS-PSS-1YR		Annual Maintenance PSS (RM-IN-U31PLUS)	\$1,200	Each	10%	\$1,080	Other	F1
RM-INV-LINUX-PSS-1YR	RM-INV-LINUX-PSS-1YR		Annual Maintenance PSS (RM-INV-LINUX)	\$1,075	Each	10%	\$968	Other	F1
RM-INV-U16-30-PSS-1YR	RM-INV-U16-30-PSS-1YR		Annual Maintenance PSS (RM-INV-U16-30)	\$1,350	Each	10%	\$1,215	Other	F1
RM-INV-UNIX-PSS-1YR	RM-INV-UNIX-PSS-1YR		Annual Maintenance PSS (RM-INV-UNIX)	\$1,500	Each	10%	\$1,350	Other	F1
RM-INV-W16-30-PSS-1YR	RM-INV-W16-30-PSS-1YR		Annual Maintenance PSS (RM-INV-W16-30)	\$900	Each	10%	\$810	Other	F1
RM-INV-WIN-PSS-1YR	RM-INV-WIN-PSS-1YR		Annual Maintenance PSS (RM-INV-WIN)	\$1,000	Each	10%	\$900	Other	F1
RM-IN-W31PLUS-PSS-1YR	RM-IN-W31PLUS-PSS-1YR		Annual Maintenance PSS (RM-IN-W31PLUS)	\$800	Each	10%	\$720	Other	F1
RML-DP-EN-PSS-1YR	RML-DP-EN-PSS-1YR		Annual Maintenance PSS (RML-DP-EN)	\$1,980	Each	10%	\$1,782	Other	F1
RML-EN-GB-PSS-1YR	RML-EN-GB-PSS-1YR		Annual Maintenance PSS (RML-EN-GB)	\$1,440	Each	10%	\$1,296	Other	F1
RM-LOCAL-DP-PSS-1YR	RM-LOCAL-DP-PSS-1YR		Annual Maintenance PSS (RM-LOCAL-DP)	\$1,620	Each	10%	\$1,458	Other	F1
RM-LOCAL-EN-PSS-1YR	RM-LOCAL-EN-PSS-1YR		Annual Maintenance PSS (RM-LOCAL-EN)	\$3,600	Each	10%	\$3,240	Other	F1
RM-LOCAL-GB-PSS-1YR	RM-LOCAL-GB-PSS-1YR		Annual Maintenance PSS (RM-LOCAL-GB)	\$5,040	Each	10%	\$4,536	Other	F1
RM-LOCAL-WG-PSS-1YR	RM-LOCAL-WG-PSS-1YR		Annual Maintenance PSS (RM-LOCAL-WG)	\$793	Each	10%	\$713	Other	F1
RML-WG-DP-PSS-1YR	RML-WG-DP-PSS-1YR		Annual Maintenance PSS (RML-WG-DP)	\$828	Each	10%	\$745	Other	F1
RM-NSWIN02-PSS-1YR	RM-NSWIN02-PSS-1YR		Annual Maintenance PSS (RM-NSWIN02)	\$1,350	Each	10%	\$1,215	Other	F1
RM-NSWIN03-PSS-1YR	RM-NSWIN03-PSS-1YR		Annual Maintenance PSS (RM-NSWIN03)	\$1,913	Each	10%	\$1,721	Other	F1
RM-NSWIN05-PSS-1YR	RM-NSWIN05-PSS-1YR		Annual Maintenance PSS (RM-NSWIN05)	\$3,000	Each	10%	\$2,700	Other	F1
RM-NSWIN08-PSS-1YR	RM-NSWIN08-PSS-1YR		Annual Maintenance PSS (RM-NSWIN08)	\$4,500	Each	10%	\$4,050	Other	F1
RM-NSWIN12-PSS-1YR	RM-NSWIN12-PSS-1YR		Annual Maintenance PSS (RM-NSWIN12)	\$6,250	Each	10%	\$5,625	Other	F1
RM-RP-PSS-1YR	RM-RP-PSS-1YR		Annual Maintenance PSS (RM-RP)	\$1,000	Each	10%	\$900	Other	F1
RM-SC-L16-30-PSS-1YR	RM-SC-L16-30-PSS-1YR		Annual Maintenance PSS (RM-SC-L16-30)	\$675	Each	10%	\$608	Other	F1
RM-SC-L31PLUS-PSS-1YR	RM-SC-L31PLUS-PSS-1YR		Annual Maintenance PSS (RM-SC-L31PLUS)	\$600	Each	10%	\$540	Other	F1
RM-SC-LINUX-PSS-1YR	RM-SC-LINUX-PSS-1YR		Annual Maintenance PSS (RM-SC-LINUX)	\$750	Each	10%	\$675	Other	F1
RM-SC-U16-30-PSS-1YR	RM-SC-U16-30-PSS-1YR		Annual Maintenance PSS (RM-SC-U16-30)	\$900	Each	10%	\$810	Other	F1
RM-SC-U31PLUS-PSS-1YR	RM-SC-U31PLUS-PSS-1YR		Annual Maintenance PSS (RM-SC-U31PLUS)	\$800	Each	10%	\$720	Other	F1
RM-SC-UNIX-PSS-1YR	RM-SC-UNIX-PSS-1YR		Annual Maintenance PSS (RM-SC-UNIX)	\$1,000	Each	10%	\$900	Other	F1
RM-SC-W16-30-PSS-1YR	RM-SC-W16-30-PSS-1YR		Annual Maintenance PSS (RM-SC-W16-30)	\$675	Each	10%	\$608	Other	F1
RM-SC-W31PLUS-PSS-1YR	RM-SC-W31PLUS-PSS-1YR		Annual Maintenance PSS (RM-SC-W31PLUS)	\$600	Each	10%	\$540	Other	F1
RM-SC-WIN-PSS-1YR	RM-SC-WIN-PSS-1YR		Annual Maintenance PSS (RM-SC-WIN)	\$750	Each	10%	\$675	Other	F1
RM-SERVER-DR-PSS-1YR	RM-SERVER-DR-PSS-1YR		Annual Maintenance PSS (RM-SERVER-DR)	\$125	Each	10%	\$113	Other	F1
RM-SV-L16-30-PSS-1YR	RM-SV-L16-30-PSS-1YR		Annual Maintenance PSS (RM-SV-L16-30)	\$900	Each	10%	\$810	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
RM-SV-L31PLUS-PSS-1YR	RM-SV-L31PLUS-PSS-1YR		Annual Maintenance PSS (RM-SV-L31PLUS)	\$800	Each	10%	\$720	Other	F1
RM-SV-LINUX-PSS-1YR	RM-SV-LINUX-PSS-1YR		Annual Maintenance PSS (RM-SV-LINUX)	\$1,000	Each	10%	\$900	Other	F1
RM-SV-U16-30-PSS-1YR	RM-SV-U16-30-PSS-1YR		Annual Maintenance PSS (RM-SV-U16-30)	\$1,350	Each	10%	\$1,215	Other	F1
RM-SV-U31PLUS-PSS-1YR	RM-SV-U31PLUS-PSS-1YR		Annual Maintenance PSS (RM-SV-U31PLUS)	\$1,200	Each	10%	\$1,080	Other	F1
RM-SV-UNIX-PSS-1YR	RM-SV-UNIX-PSS-1YR		Annual Maintenance PSS (RM-SV-UNIX)	\$1,500	Each	10%	\$1,350	Other	F1
RM-SV-W16-30-PSS-1YR	RM-SV-W16-30-PSS-1YR		Annual Maintenance PSS (RM-SV-W16-30)	\$900	Each	10%	\$810	Other	F1
RM-SV-W31PLUS-PSS-1YR	RM-SV-W31PLUS-PSS-1YR		Annual Maintenance PSS (RM-SV-W31PLUS)	\$800	Each	10%	\$720	Other	F1
RM-SV-WIN-PSS-1YR	RM-SV-WIN-PSS-1YR		Annual Maintenance PSS (RM-SV-WIN)	\$1,000	Each	10%	\$900	Other	F1
RM-TF-L16-30-PSS-1YR	RM-TF-L16-30-PSS-1YR		Annual Maintenance PSS (RM-TF-L16-30)	\$1,125	Each	10%	\$1,013	Other	F1
RM-TF-L31PLUS-PSS-1YR	RM-TF-L31PLUS-PSS-1YR		Annual Maintenance PSS (RM-TF-L31PLUS)	\$1,000	Each	10%	\$900	Other	F1
RM-TF-LINUX-PSS-1YR	RM-TF-LINUX-PSS-1YR		Annual Maintenance PSS (RM-TF-LINUX)	\$1,250	Each	10%	\$1,125	Other	F1
RM-TF-U16-30-PSS-1YR	RM-TF-U16-30-PSS-1YR		Annual Maintenance PSS (RM-TF-U16-30)	\$1,800	Each	10%	\$1,620	Other	F1
RM-TF-U31PLUS-PSS-1YR	RM-TF-U31PLUS-PSS-1YR		Annual Maintenance PSS (RM-TF-U31PLUS)	\$1,600	Each	10%	\$1,440	Other	F1
RM-TF-UNIX-PSS-1YR	RM-TF-UNIX-PSS-1YR		Annual Maintenance PSS (RM-TF-UNIX)	\$2,000	Each	10%	\$1,800	Other	F1
RM-TF-W16-30-PSS-1YR	RM-TF-W16-30-PSS-1YR		Annual Maintenance PSS (RM-TF-W16-30)	\$1,125	Each	10%	\$1,013	Other	F1
RM-TF-W31PLUS-PSS-1YR	RM-TF-W31PLUS-PSS-1YR		Annual Maintenance PSS (RM-TF-W31PLUS)	\$1,000	Each	10%	\$900	Other	F1
RM-TF-WIN-PSS-1YR	RM-TF-WIN-PSS-1YR		Annual Maintenance PSS (RM-TF-WIN)	\$1,250	Each	10%	\$1,125	Other	F1
RM-WG-PSS-1YR	RM-WG-PSS-1YR		Annual Maintenance PSS (RM-WG)	\$793	Each	10%	\$713	Other	F1
R-NDMPACL1N-PSS-1YR	R-NDMPACL1N-PSS-1YR		Annual Maintenance PSS (R-NDMPACL1N)	\$3,267	Each	10%	\$2,940	Other	F1
R-NDMPACL1-PSS-1YR	R-NDMPACL1-PSS-1YR		Annual Maintenance PSS (R-NDMPACL1)	\$3,267	Each	10%	\$2,940	Other	F1
ROAM-1TB-PSS-1YR	ROAM-1TB-PSS-1YR		Annual Maintenance PSS (ROAM-1TB)	\$1,360	Each	10%	\$1,224	Other	F1
ROAM-3TB-PSS-1YR	ROAM-3TB-PSS-1YR		Annual Maintenance PSS (ROAM-3TB)	\$3,680	Each	10%	\$3,312	Other	F1
ROAM-5TB-PSS-1YR	ROAM-5TB-PSS-1YR		Annual Maintenance PSS (ROAM-5TB)	\$5,458	Each	10%	\$4,912	Other	F1
ROAM-ASM-PSS-1YR	ROAM-ASM-PSS-1YR		Annual Maintenance PSS (ROAM-ASM)	\$1,820	Each	10%	\$1,638	Other	F1
RPBA-CDP-1TB-PSS-1YR	RPBA-CDP-1TB-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-1TB)	\$580	Each	10%	\$522	Other	F1
RPBA-CDP-BASE-PSS-1YR	RPBA-CDP-BASE-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-BASE)	\$3,788	Each	10%	\$3,409	Other	F1
RPBA-CDP-R01U-PSS-1YR	RPBA-CDP-R01U-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-R01U)	\$764	Each	10%	\$687	Other	F1
RPBA-CDP-R02U-PSS-1YR	RPBA-CDP-R02U-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-R02U)	\$572	Each	10%	\$514	Other	F1
RPBA-CDP-R03U-PSS-1YR	RPBA-CDP-R03U-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-R03U)	\$392	Each	10%	\$353	Other	F1
RPBA-CDP-R04U-PSS-1YR	RPBA-CDP-R04U-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-R04U)	\$263	Each	10%	\$237	Other	F1
RPBA-CDP-R05U-PSS-1YR	RPBA-CDP-R05U-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-R05U)	\$140	Each	10%	\$126	Other	F1
RPBA-CDP-R06U-PSS-1YR	RPBA-CDP-R06U-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-R06U)	\$96	Each	10%	\$87	Other	F1
RPBA-CDP-R07U-PSS-1YR	RPBA-CDP-R07U-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-R07U)	\$60	Each	10%	\$54	Other	F1
RPBA-CDP-R08U-PSS-1YR	RPBA-CDP-R08U-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-R08U)	\$28	Each	10%	\$25	Other	F1
RPBA-CDP-UPGD-PSS-1YR	RPBA-CDP-UPGD-PSS-1YR		Annual Maintenance PSS (RPBA-CDP-UPGD)	\$4,212	Each	10%	\$3,791	Other	F1
RPBA-CLR-BASE-PSS-1YR	RPBA-CLR-BASE-PSS-1YR		Annual Maintenance PSS (RPBA-CLR-BASE)	\$1,042	Each	10%	\$937	Other	F1
RPBA-CLR-UPGD-PSS-1YR	RPBA-CLR-UPGD-PSS-1YR		Annual Maintenance PSS (RPBA-CLR-UPGD)	\$1,158	Each	10%	\$1,043	Other	F1
RPBA-CRR-1TB-PSS-1YR	RPBA-CRR-1TB-PSS-1YR		Annual Maintenance PSS (RPBA-CRR-1TB)	\$608	Each	10%	\$547	Other	F1
RPBA-CRR-BASE-PSS-1YR	RPBA-CRR-BASE-PSS-1YR		Annual Maintenance PSS (RPBA-CRR-BASE)	\$2,500	Each	10%	\$2,250	Other	F1
RPBA-CRR-R01U-PSS-1YR	RPBA-CRR-R01U-PSS-1YR		Annual Maintenance PSS (RPBA-CRR-R01U)	\$800	Each	10%	\$720	Other	F1
RPBA-CRR-R02U-PSS-1YR	RPBA-CRR-R02U-PSS-1YR		Annual Maintenance PSS (RPBA-CRR-R02U)	\$518	Each	10%	\$467	Other	F1
RPBA-CRR-R03U-PSS-1YR	RPBA-CRR-R03U-PSS-1YR		Annual Maintenance PSS (RPBA-CRR-R03U)	\$262	Each	10%	\$236	Other	F1
RPBA-CRR-R04U-PSS-1YR	RPBA-CRR-R04U-PSS-1YR		Annual Maintenance PSS (RPBA-CRR-R04U)	\$140	Each	10%	\$126	Other	F1
RPBA-CRR-R05U-PSS-1YR	RPBA-CRR-R05U-PSS-1YR		Annual Maintenance PSS (RPBA-CRR-R05U)	\$11	Each	10%	\$10	Other	F1
RPBA-CRR-UPGD-PSS-1YR	RPBA-CRR-UPGD-PSS-1YR		Annual Maintenance PSS (RPBA-CRR-UPGD)	\$2,780	Each	10%	\$2,502	Other	F1
RP-BNDL1-PSS-1YR	RP-BNDL1-PSS-1YR		Annual Maintenance PSS (RP-BNDL1)	\$11,837	Each	10%	\$10,653	Other	F1
RP-BNDL2-PSS-1YR	RP-BNDL2-PSS-1YR		Annual Maintenance PSS (RP-BNDL2)	\$17,217	Each	10%	\$15,496	Other	F1
RP-BNDL3-PSS-1YR	RP-BNDL3-PSS-1YR		Annual Maintenance PSS (RP-BNDL3)	\$29,054	Each	10%	\$26,149	Other	F1
RP-CDP-BASEF-PSS-1YR	RP-CDP-BASEF-PSS-1YR		Annual Maintenance PSS (RP-CDP-BASEF)	\$12,500	Each	10%	\$11,250	Other	F1
RP-CDP-BASEP-PSS-1YR	RP-CDP-BASEP-PSS-1YR		Annual Maintenance PSS (RP-CDP-BASEP)	\$9,783	Each	10%	\$8,804	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
RP-CDP-BASE-PSS-1YR	RP-CDP-BASE-PSS-1YR		Annual Maintenance PSS (RP-CDP-BASE)	\$6,600	Each	10%	\$5,940	Other	F1	
RP-CDP-CX1-2U-PSS-1YR	RP-CDP-CX1-2U-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX1-2U)	\$4,050	Each	10%	\$3,645	Other	F1	
RP-CDP-CX1-4U-PSS-1YR	RP-CDP-CX1-4U-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX1-4U)	\$10,950	Each	10%	\$9,855	Other	F1	
RP-CDP-CX1-8U-PSS-1YR	RP-CDP-CX1-8U-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX1-8U)	\$19,000	Each	10%	\$17,100	Other	F1	
RP-CDP-CX1-PSS-1YR	RP-CDP-CX1-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX1)	\$4,000	Each	10%	\$3,600	Other	F1	
RP-CDP-CX2-4U-PSS-1YR	RP-CDP-CX2-4U-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX2-4U)	\$7,950	Each	10%	\$7,155	Other	F1	
RP-CDP-CX2-8U-PSS-1YR	RP-CDP-CX2-8U-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX2-8U)	\$16,000	Each	10%	\$14,400	Other	F1	
RP-CDP-CX2-PSS-1YR	RP-CDP-CX2-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX2)	\$7,000	Each	10%	\$6,300	Other	F1	
RP-CDP-CX4-8U-PSS-1YR	RP-CDP-CX4-8U-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX4-8U)	\$10,000	Each	10%	\$9,000	Other	F1	
RP-CDP-CX4-PSS-1YR	RP-CDP-CX4-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX4)	\$13,000	Each	10%	\$11,700	Other	F1	
RP-CDP-CX8-PSS-1YR	RP-CDP-CX8-PSS-1YR		Annual Maintenance PSS (RP-CDP-CX8)	\$20,000	Each	10%	\$18,000	Other	F1	
RP-CDP-R01P-PSS-1YR	RP-CDP-R01P-PSS-1YR		Annual Maintenance PSS (RP-CDP-R01P)	\$2,054	Each	10%	\$1,849	Other	F1	
RP-CDP-R01-PSS-1YR	RP-CDP-R01-PSS-1YR		Annual Maintenance PSS (RP-CDP-R01)	\$1,175	Each	10%	\$1,058	Other	F1	
RP-CDP-R02P-PSS-1YR	RP-CDP-R02P-PSS-1YR		Annual Maintenance PSS (RP-CDP-R02P)	\$1,761	Each	10%	\$1,585	Other	F1	
RP-CDP-R02-PSS-1YR	RP-CDP-R02-PSS-1YR		Annual Maintenance PSS (RP-CDP-R02)	\$899	Each	10%	\$809	Other	F1	
RP-CDP-R03P-PSS-1YR	RP-CDP-R03P-PSS-1YR		Annual Maintenance PSS (RP-CDP-R03P)	\$1,487	Each	10%	\$1,338	Other	F1	
RP-CDP-R03-PSS-1YR	RP-CDP-R03-PSS-1YR		Annual Maintenance PSS (RP-CDP-R03)	\$833	Each	10%	\$749	Other	F1	
RP-CDP-R04P-PSS-1YR	RP-CDP-R04P-PSS-1YR		Annual Maintenance PSS (RP-CDP-R04P)	\$1,213	Each	10%	\$1,092	Other	F1	
RP-CDP-R04-PSS-1YR	RP-CDP-R04-PSS-1YR		Annual Maintenance PSS (RP-CDP-R04)	\$705	Each	10%	\$635	Other	F1	
RP-CDP-R05P-PSS-1YR	RP-CDP-R05P-PSS-1YR		Annual Maintenance PSS (RP-CDP-R05P)	\$1,037	Each	10%	\$933	Other	F1	
RP-CDP-R05-PSS-1YR	RP-CDP-R05-PSS-1YR		Annual Maintenance PSS (RP-CDP-R05)	\$660	Each	10%	\$594	Other	F1	
RP-CDP-R06P-PSS-1YR	RP-CDP-R06P-PSS-1YR		Annual Maintenance PSS (RP-CDP-R06P)	\$920	Each	10%	\$828	Other	F1	
RP-CDP-R06-PSS-1YR	RP-CDP-R06-PSS-1YR		Annual Maintenance PSS (RP-CDP-R06)	\$600	Each	10%	\$540	Other	F1	
RP-CDP-R07-PSS-1YR	RP-CDP-R07-PSS-1YR		Annual Maintenance PSS (RP-CDP-R07)	\$564	Each	10%	\$507	Other	F1	
RP-CDP-R08-PSS-1YR	RP-CDP-R08-PSS-1YR		Annual Maintenance PSS (RP-CDP-R08)	\$525	Each	10%	\$473	Other	F1	
RP-CDP-R09-PSS-1YR	RP-CDP-R09-PSS-1YR		Annual Maintenance PSS (RP-CDP-R09)	\$460	Each	10%	\$414	Other	F1	
RP-CDP-R10-PSS-1YR	RP-CDP-R10-PSS-1YR		Annual Maintenance PSS (RP-CDP-R10)	\$386	Each	10%	\$348	Other	F1	
RP-CDP-R11-PSS-1YR	RP-CDP-R11-PSS-1YR		Annual Maintenance PSS (RP-CDP-R11)	\$294	Each	10%	\$264	Other	F1	
RP-CE-01-PSS-1YR	RP-CE-01-PSS-1YR		Annual Maintenance PSS (RP-CE-01)	\$88	Each	10%	\$79	Other	F1	
RP-CE-02-PSS-1YR	RP-CE-02-PSS-1YR		Annual Maintenance PSS (RP-CE-02)	\$71	Each	10%	\$63	Other	F1	
RP-CE-03-PSS-1YR	RP-CE-03-PSS-1YR		Annual Maintenance PSS (RP-CE-03)	\$55	Each	10%	\$49	Other	F1	
RP-CE-04-PSS-1YR	RP-CE-04-PSS-1YR		Annual Maintenance PSS (RP-CE-04)	\$47	Each	10%	\$42	Other	F1	
RP-CE-05-PSS-1YR	RP-CE-05-PSS-1YR		Annual Maintenance PSS (RP-CE-05)	\$39	Each	10%	\$35	Other	F1	
RP-CE-06-PSS-1YR	RP-CE-06-PSS-1YR		Annual Maintenance PSS (RP-CE-06)	\$35	Each	10%	\$32	Other	F1	
RP-CE-07-PSS-1YR	RP-CE-07-PSS-1YR		Annual Maintenance PSS (RP-CE-07)	\$33	Each	10%	\$30	Other	F1	
RP-CE-08-PSS-1YR	RP-CE-08-PSS-1YR		Annual Maintenance PSS (RP-CE-08)	\$31	Each	10%	\$28	Other	F1	
RP-CE-09-PSS-1YR	RP-CE-09-PSS-1YR		Annual Maintenance PSS (RP-CE-09)	\$30	Each	10%	\$27	Other	F1	
RP-CE-BASE-PSS-1YR	RP-CE-BASE-PSS-1YR		Annual Maintenance PSS (RP-CE-BASE)	\$330	Each	10%	\$297	Other	F1	
RP-CLR-CX1-2U-PSS-1YR	RP-CLR-CX1-2U-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX1-2U)	\$3,100	Each	10%	\$2,790	Other	F1	
RP-CLR-CX1-4U-PSS-1YR	RP-CLR-CX1-4U-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX1-4U)	\$11,500	Each	10%	\$10,350	Other	F1	
RP-CLR-CX1-8U-PSS-1YR	RP-CLR-CX1-8U-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX1-8U)	\$20,000	Each	10%	\$18,000	Other	F1	
RP-CLR-CX1-PSS-1YR	RP-CLR-CX1-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX1)	\$4,000	Each	10%	\$3,600	Other	F1	
RP-CLR-CX2-4U-PSS-1YR	RP-CLR-CX2-4U-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX2-4U)	\$8,400	Each	10%	\$7,560	Other	F1	
RP-CLR-CX2-8U-PSS-1YR	RP-CLR-CX2-8U-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX2-8U)	\$16,900	Each	10%	\$15,210	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I/Column K)	
RP-CLR-CX2-PSS-1YR	RP-CLR-CX2-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX2)	\$7,100	Each	10%	\$6,390	Other	F1
RP-CLR-CX4-8U-PSS-1YR	RP-CLR-CX4-8U-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX4-8U)	\$8,500	Each	10%	\$7,650	Other	F1
RP-CLR-CX4-PSS-1YR	RP-CLR-CX4-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX4)	\$15,500	Each	10%	\$13,950	Other	F1
RP-CLR-CX8-PSS-1YR	RP-CLR-CX8-PSS-1YR		Annual Maintenance PSS (RP-CLR-CX8)	\$24,000	Each	10%	\$21,600	Other	F1
RP-CP-UG-CLR2-PSS-1YR	RP-CP-UG-CLR2-PSS-1YR		Annual Maintenance PSS (RP-CP-UG-CLR2)	\$100	Each	10%	\$90	Other	F1
RP-CP-UG-CLR4-PSS-1YR	RP-CP-UG-CLR4-PSS-1YR		Annual Maintenance PSS (RP-CP-UG-CLR4)	\$2,500	Each	10%	\$2,250	Other	F1
RP-CP-UG-CLR8-PSS-1YR	RP-CP-UG-CLR8-PSS-1YR		Annual Maintenance PSS (RP-CP-UG-CLR8)	\$4,000	Each	10%	\$3,600	Other	F1
RPCP-UG-CPCX1-PSS-1YR	RPCP-UG-CPCX1-PSS-1YR		Annual Maintenance PSS (RPCP-UG-CPCX1)	\$26,820	Each	10%	\$24,138	Other	F1
RPCP-UG-CPCX2-PSS-1YR	RPCP-UG-CPCX2-PSS-1YR		Annual Maintenance PSS (RPCP-UG-CPCX2)	\$23,820	Each	10%	\$21,438	Other	F1
RPCP-UG-CPCX4-PSS-1YR	RPCP-UG-CPCX4-PSS-1YR		Annual Maintenance PSS (RPCP-UG-CPCX4)	\$17,820	Each	10%	\$16,038	Other	F1
RPCP-UG-CPCX8-PSS-1YR	RPCP-UG-CPCX8-PSS-1YR		Annual Maintenance PSS (RPCP-UG-CPCX8)	\$10,820	Each	10%	\$9,738	Other	F1
RPD1-10FS-PSS-1YR	RPD1-10FS-PSS-1YR		Annual Maintenance PSS (RPD1-10FS)	\$2,696	Each	10%	\$2,427	Other	F1
RPD1-1CR-PSS-1YR	RPD1-1CR-PSS-1YR		Annual Maintenance PSS (RPD1-1CR)	\$1,511	Each	10%	\$1,360	Other	F1
RP-DR-PSS-1YR	RP-DR-PSS-1YR		Annual Maintenance PSS (RP-DR)	\$140	Each	10%	\$126	Other	F1
RPE-MSP-PSS-1YR	RPE-MSP-PSS-1YR		Annual Maintenance PSS (RPE-MSP)	\$2,100	Each	10%	\$1,890	Other	F1
RPEX-1TBN-PSS-1YR	RPEX-1TBN-PSS-1YR		Annual Maintenance PSS (RPEX-1TBN)	\$320	Each	10%	\$288	Other	F1
RPEX-1TBS-PSS-1YR	RPEX-1TBS-PSS-1YR		Annual Maintenance PSS (RPEX-1TBS)	\$160	Each	10%	\$144	Other	F1
RPEX2-CDP-BAS-PSS-1YR	RPEX2-CDP-BAS-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-BAS)	\$4,860	Each	10%	\$4,374	Other	F1
RPEX2-CDP-T10-PSS-1YR	RPEX2-CDP-T10-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T10)	\$286	Each	10%	\$257	Other	F1
RPEX2-CDP-T11-PSS-1YR	RPEX2-CDP-T11-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T11)	\$210	Each	10%	\$189	Other	F1
RPEX2-CDP-T1-PSS-1YR	RPEX2-CDP-T1-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T1)	\$760	Each	10%	\$684	Other	F1
RPEX2-CDP-T2-PSS-1YR	RPEX2-CDP-T2-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T2)	\$674	Each	10%	\$607	Other	F1
RPEX2-CDP-T3-PSS-1YR	RPEX2-CDP-T3-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T3)	\$640	Each	10%	\$576	Other	F1
RPEX2-CDP-T4-PSS-1YR	RPEX2-CDP-T4-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T4)	\$560	Each	10%	\$504	Other	F1
RPEX2-CDP-T5-PSS-1YR	RPEX2-CDP-T5-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T5)	\$515	Each	10%	\$464	Other	F1
RPEX2-CDP-T6-PSS-1YR	RPEX2-CDP-T6-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T6)	\$425	Each	10%	\$383	Other	F1
RPEX2-CDP-T7-PSS-1YR	RPEX2-CDP-T7-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T7)	\$394	Each	10%	\$355	Other	F1
RPEX2-CDP-T8-PSS-1YR	RPEX2-CDP-T8-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T8)	\$367	Each	10%	\$330	Other	F1
RPEX2-CDP-T9-PSS-1YR	RPEX2-CDP-T9-PSS-1YR		Annual Maintenance PSS (RPEX2-CDP-T9)	\$340	Each	10%	\$306	Other	F1
RPEX2-CRR-BAS-PSS-1YR	RPEX2-CRR-BAS-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-BAS)	\$4,860	Each	10%	\$4,374	Other	F1
RPEX2-CRR-T10-PSS-1YR	RPEX2-CRR-T10-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T10)	\$286	Each	10%	\$257	Other	F1
RPEX2-CRR-T11-PSS-1YR	RPEX2-CRR-T11-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T11)	\$210	Each	10%	\$189	Other	F1
RPEX2-CRR-T1-PSS-1YR	RPEX2-CRR-T1-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T1)	\$760	Each	10%	\$684	Other	F1
RPEX2-CRR-T2-PSS-1YR	RPEX2-CRR-T2-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T2)	\$674	Each	10%	\$607	Other	F1
RPEX2-CRR-T3-PSS-1YR	RPEX2-CRR-T3-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T3)	\$640	Each	10%	\$576	Other	F1
RPEX2-CRR-T4-PSS-1YR	RPEX2-CRR-T4-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T4)	\$560	Each	10%	\$504	Other	F1
RPEX2-CRR-T5-PSS-1YR	RPEX2-CRR-T5-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T5)	\$515	Each	10%	\$464	Other	F1
RPEX2-CRR-T6-PSS-1YR	RPEX2-CRR-T6-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T6)	\$425	Each	10%	\$383	Other	F1
RPEX2-CRR-T7-PSS-1YR	RPEX2-CRR-T7-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T7)	\$394	Each	10%	\$355	Other	F1
RPEX2-CRR-T8-PSS-1YR	RPEX2-CRR-T8-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T8)	\$367	Each	10%	\$330	Other	F1
RPEX2-CRR-T9-PSS-1YR	RPEX2-CRR-T9-PSS-1YR		Annual Maintenance PSS (RPEX2-CRR-T9)	\$340	Each	10%	\$306	Other	F1
RPEX-BASE-PSS-1YR	RPEX-BASE-PSS-1YR		Annual Maintenance PSS (RPEX-BASE)	\$200	Each	10%	\$180	Other	F1
RPEX-CDP51-UG-PSS-1YR	RPEX-CDP51-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CDP51-UG)	\$420	Each	10%	\$378	Other	F1
RPEX-CDP53-UG-PSS-1YR	RPEX-CDP53-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CDP53-UG)	\$621	Each	10%	\$559	Other	F1
RPEX-CDP55-UG-PSS-1YR	RPEX-CDP55-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CDP55-UG)	\$1,746	Each	10%	\$1,571	Other	F1
RPEX-CDP57-UG-PSS-1YR	RPEX-CDP57-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CDP57-UG)	\$2,720	Each	10%	\$2,448	Other	F1
RPEX-CDP75-UG-PSS-1YR	RPEX-CDP75-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CDP75-UG)	\$3,390	Each	10%	\$3,051	Other	F1
RPEX-CDPCX-UG-PSS-1YR	RPEX-CDPCX-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CDPCX-UG)	\$410	Each	10%	\$369	Other	F1
RPEX-CRR51-UG-PSS-1YR	RPEX-CRR51-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CRR51-UG)	\$833	Each	10%	\$750	Other	F1
RPEX-CRR53-UG-PSS-1YR	RPEX-CRR53-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CRR53-UG)	\$1,602	Each	10%	\$1,442	Other	F1
RPEX-CRR55-UG-PSS-1YR	RPEX-CRR55-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CRR55-UG)	\$3,899	Each	10%	\$3,509	Other	F1
RPEX-CRR57-UG-PSS-1YR	RPEX-CRR57-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CRR57-UG)	\$6,780	Each	10%	\$6,102	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
RPEX-CRR75-UG-PSS-1YR	RPEX-CRR75-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CRR75-UG)	\$14,576	Each	10%	\$13,118	Other	F1
RPEX-CRRCX-UG-PSS-1YR	RPEX-CRRCX-UG-PSS-1YR		Annual Maintenance PSS (RPEX-CRRCX-UG)	\$813	Each	10%	\$732	Other	F1
RPEXE-CDP-1TB-PSS-1YR	RPEXE-CDP-1TB-PSS-1YR		Annual Maintenance PSS (RPEXE-CDP-1TB)	\$300	Each	10%	\$270	Other	F1
RPEXE-CDP-BAS-PSS-1YR	RPEXE-CDP-BAS-PSS-1YR		Annual Maintenance PSS (RPEXE-CDP-BAS)	\$5,400	Each	10%	\$4,860	Other	F1
RPEXE-CRR-1TB-PSS-1YR	RPEXE-CRR-1TB-PSS-1YR		Annual Maintenance PSS (RPEXE-CRR-1TB)	\$300	Each	10%	\$270	Other	F1
RPEXE-CRR-BAS-PSS-1YR	RPEXE-CRR-BAS-PSS-1YR		Annual Maintenance PSS (RPEXE-CRR-BAS)	\$5,400	Each	10%	\$4,860	Other	F1
RPEX-GEN4-PSS-1YR	RPEX-GEN4-PSS-1YR		Annual Maintenance PSS (RPEX-GEN4)	\$1,540	Each	10%	\$1,386	Other	F1
RPEX-GEN4U-PSS-1YR	RPEX-GEN4U-PSS-1YR		Annual Maintenance PSS (RPEX-GEN4U)	\$1,540	Each	10%	\$1,386	Other	F1
RPEXM2-CDP-BA-PSS-1YR	RPEXM2-CDP-BA-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-BA)	\$4,860	Each	10%	\$4,374	Other	F1
RPEXM2-CDP-T1-PSS-1YR	RPEXM2-CDP-T1-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-T1)	\$760	Each	10%	\$684	Other	F1
RPEXM2-CDP-T2-PSS-1YR	RPEXM2-CDP-T2-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-T2)	\$674	Each	10%	\$607	Other	F1
RPEXM2-CDP-T3-PSS-1YR	RPEXM2-CDP-T3-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-T3)	\$640	Each	10%	\$576	Other	F1
RPEXM2-CDP-T4-PSS-1YR	RPEXM2-CDP-T4-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-T4)	\$560	Each	10%	\$504	Other	F1
RPEXM2-CDP-T5-PSS-1YR	RPEXM2-CDP-T5-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-T5)	\$515	Each	10%	\$464	Other	F1
RPEXM2-CDP-T6-PSS-1YR	RPEXM2-CDP-T6-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-T6)	\$425	Each	10%	\$383	Other	F1
RPEXM2-CDP-T7-PSS-1YR	RPEXM2-CDP-T7-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-T7)	\$394	Each	10%	\$355	Other	F1
RPEXM2-CDP-T8-PSS-1YR	RPEXM2-CDP-T8-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-T8)	\$367	Each	10%	\$330	Other	F1
RPEXM2-CDP-T9-PSS-1YR	RPEXM2-CDP-T9-PSS-1YR		Annual Maintenance PSS (RPEXM2-CDP-T9)	\$340	Each	10%	\$306	Other	F1
RPEXM2-CD-T10-PSS-1YR	RPEXM2-CD-T10-PSS-1YR		Annual Maintenance PSS (RPEXM2-CD-T10)	\$286	Each	10%	\$257	Other	F1
RPEXM2-CD-T11-PSS-1YR	RPEXM2-CD-T11-PSS-1YR		Annual Maintenance PSS (RPEXM2-CD-T11)	\$210	Each	10%	\$189	Other	F1
RPEXM2-CRR-BA-PSS-1YR	RPEXM2-CRR-BA-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-BA)	\$4,860	Each	10%	\$4,374	Other	F1
RPEXM2-CRR-T1-PSS-1YR	RPEXM2-CRR-T1-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-T1)	\$760	Each	10%	\$684	Other	F1
RPEXM2-CRR-T2-PSS-1YR	RPEXM2-CRR-T2-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-T2)	\$674	Each	10%	\$607	Other	F1
RPEXM2-CRR-T3-PSS-1YR	RPEXM2-CRR-T3-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-T3)	\$640	Each	10%	\$576	Other	F1
RPEXM2-CRR-T4-PSS-1YR	RPEXM2-CRR-T4-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-T4)	\$560	Each	10%	\$504	Other	F1
RPEXM2-CRR-T5-PSS-1YR	RPEXM2-CRR-T5-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-T5)	\$515	Each	10%	\$464	Other	F1
RPEXM2-CRR-T6-PSS-1YR	RPEXM2-CRR-T6-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-T6)	\$425	Each	10%	\$383	Other	F1
RPEXM2-CRR-T7-PSS-1YR	RPEXM2-CRR-T7-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-T7)	\$394	Each	10%	\$355	Other	F1
RPEXM2-CRR-T8-PSS-1YR	RPEXM2-CRR-T8-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-T8)	\$367	Each	10%	\$330	Other	F1
RPEXM2-CRR-T9-PSS-1YR	RPEXM2-CRR-T9-PSS-1YR		Annual Maintenance PSS (RPEXM2-CRR-T9)	\$340	Each	10%	\$306	Other	F1
RPEXM2-CR-T10-PSS-1YR	RPEXM2-CR-T10-PSS-1YR		Annual Maintenance PSS (RPEXM2-CR-T10)	\$286	Each	10%	\$257	Other	F1
RPEXM2-CR-T11-PSS-1YR	RPEXM2-CR-T11-PSS-1YR		Annual Maintenance PSS (RPEXM2-CR-T11)	\$210	Each	10%	\$189	Other	F1
RPEXM-CDP-BAS-PSS-1YR	RPEXM-CDP-BAS-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-BAS)	\$4,860	Each	10%	\$4,374	Other	F1
RPEXM-CDP-T10-PSS-1YR	RPEXM-CDP-T10-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T10)	\$286	Each	10%	\$257	Other	F1
RPEXM-CDP-T11-PSS-1YR	RPEXM-CDP-T11-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T11)	\$210	Each	10%	\$189	Other	F1
RPEXM-CDP-T1-PSS-1YR	RPEXM-CDP-T1-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T1)	\$760	Each	10%	\$684	Other	F1
RPEXM-CDP-T2-PSS-1YR	RPEXM-CDP-T2-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T2)	\$674	Each	10%	\$607	Other	F1
RPEXM-CDP-T3-PSS-1YR	RPEXM-CDP-T3-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T3)	\$640	Each	10%	\$576	Other	F1
RPEXM-CDP-T4-PSS-1YR	RPEXM-CDP-T4-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T4)	\$560	Each	10%	\$504	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
RPEXM-CDP-T5-PSS-1YR	RPEXM-CDP-T5-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T5)	\$515	Each	10%	\$464	Other	F1
RPEXM-CDP-T6-PSS-1YR	RPEXM-CDP-T6-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T6)	\$425	Each	10%	\$383	Other	F1
RPEXM-CDP-T7-PSS-1YR	RPEXM-CDP-T7-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T7)	\$394	Each	10%	\$355	Other	F1
RPEXM-CDP-T8-PSS-1YR	RPEXM-CDP-T8-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T8)	\$367	Each	10%	\$330	Other	F1
RPEXM-CDP-T9-PSS-1YR	RPEXM-CDP-T9-PSS-1YR		Annual Maintenance PSS (RPEXM-CDP-T9)	\$340	Each	10%	\$306	Other	F1
RPEXM-CRR-BAS-PSS-1YR	RPEXM-CRR-BAS-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-BAS)	\$4,860	Each	10%	\$4,374	Other	F1
RPEXM-CRR-T10-PSS-1YR	RPEXM-CRR-T10-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T10)	\$286	Each	10%	\$257	Other	F1
RPEXM-CRR-T11-PSS-1YR	RPEXM-CRR-T11-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T11)	\$210	Each	10%	\$189	Other	F1
RPEXM-CRR-T1-PSS-1YR	RPEXM-CRR-T1-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T1)	\$760	Each	10%	\$684	Other	F1
RPEXM-CRR-T2-PSS-1YR	RPEXM-CRR-T2-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T2)	\$674	Each	10%	\$607	Other	F1
RPEXM-CRR-T3-PSS-1YR	RPEXM-CRR-T3-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T3)	\$640	Each	10%	\$576	Other	F1
RPEXM-CRR-T4-PSS-1YR	RPEXM-CRR-T4-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T4)	\$560	Each	10%	\$504	Other	F1
RPEXM-CRR-T5-PSS-1YR	RPEXM-CRR-T5-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T5)	\$515	Each	10%	\$464	Other	F1
RPEXM-CRR-T6-PSS-1YR	RPEXM-CRR-T6-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T6)	\$425	Each	10%	\$383	Other	F1
RPEXM-CRR-T7-PSS-1YR	RPEXM-CRR-T7-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T7)	\$394	Each	10%	\$355	Other	F1
RPEXM-CRR-T8-PSS-1YR	RPEXM-CRR-T8-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T8)	\$367	Each	10%	\$330	Other	F1
RPEXM-CRR-T9-PSS-1YR	RPEXM-CRR-T9-PSS-1YR		Annual Maintenance PSS (RPEXM-CRR-T9)	\$340	Each	10%	\$306	Other	F1
RPEXT-MSUBASE-PSS-1YR	RPEXT-MSUBASE-PSS-1YR		Annual Maintenance PSS (RPEXT-MSUBASE)	\$404	Each	10%	\$364	Other	F1
RPEXT-MSU-M00-PSS-1YR	RPEXT-MSU-M00-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-M00)	\$52	Each	10%	\$47	Other	F1
RPEXT-MSU-M01-PSS-1YR	RPEXT-MSU-M01-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-M01)	\$26	Each	10%	\$23	Other	F1
RPEXT-MSU-M02-PSS-1YR	RPEXT-MSU-M02-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-M02)	\$24	Each	10%	\$22	Other	F1
RPEXT-MSU-M03-PSS-1YR	RPEXT-MSU-M03-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-M03)	\$22	Each	10%	\$20	Other	F1
RPEXT-MSU-M04-PSS-1YR	RPEXT-MSU-M04-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-M04)	\$18	Each	10%	\$16	Other	F1
RPEXT-MSU-M05-PSS-1YR	RPEXT-MSU-M05-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-M05)	\$12	Each	10%	\$11	Other	F1
RPEXT-MSU-M06-PSS-1YR	RPEXT-MSU-M06-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-M06)	\$8	Each	10%	\$7	Other	F1
RPEXT-MSU-M07-PSS-1YR	RPEXT-MSU-M07-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-M07)	\$4	Each	10%	\$4	Other	F1
RPEXT-MSU-T0-PSS-1YR	RPEXT-MSU-T0-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T0)	\$576	Each	10%	\$518	Other	F1
RPEXT-MSU-T10-PSS-1YR	RPEXT-MSU-T10-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T10)	\$16,670	Each	10%	\$15,003	Other	F1
RPEXT-MSU-T11-PSS-1YR	RPEXT-MSU-T11-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T11)	\$18,340	Each	10%	\$16,506	Other	F1
RPEXT-MSU-T12-PSS-1YR	RPEXT-MSU-T12-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T12)	\$20,010	Each	10%	\$18,009	Other	F1
RPEXT-MSU-T13-PSS-1YR	RPEXT-MSU-T13-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T13)	\$21,680	Each	10%	\$19,512	Other	F1
RPEXT-MSU-T14-PSS-1YR	RPEXT-MSU-T14-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T14)	\$23,350	Each	10%	\$21,015	Other	F1
RPEXT-MSU-T1-PSS-1YR	RPEXT-MSU-T1-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T1)	\$2,044	Each	10%	\$1,840	Other	F1
RPEXT-MSU-T2-PSS-1YR	RPEXT-MSU-T2-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T2)	\$3,512	Each	10%	\$3,161	Other	F1
RPEXT-MSU-T3-PSS-1YR	RPEXT-MSU-T3-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T3)	\$4,980	Each	10%	\$4,482	Other	F1
RPEXT-MSU-T4-PSS-1YR	RPEXT-MSU-T4-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T4)	\$6,650	Each	10%	\$5,985	Other	F1
RPEXT-MSU-T5-PSS-1YR	RPEXT-MSU-T5-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T5)	\$8,320	Each	10%	\$7,488	Other	F1
RPEXT-MSU-T6-PSS-1YR	RPEXT-MSU-T6-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T6)	\$9,990	Each	10%	\$8,991	Other	F1
RPEXT-MSU-T7-PSS-1YR	RPEXT-MSU-T7-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T7)	\$11,660	Each	10%	\$10,494	Other	F1
RPEXT-MSU-T8-PSS-1YR	RPEXT-MSU-T8-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T8)	\$13,330	Each	10%	\$11,997	Other	F1
RPEXT-MSU-T9-PSS-1YR	RPEXT-MSU-T9-PSS-1YR		Annual Maintenance PSS (RPEXT-MSU-T9)	\$15,000	Each	10%	\$13,500	Other	F1
RPEXT-T0-T3U-PSS-1YR	RPEXT-T0-T3U-PSS-1YR		Annual Maintenance PSS (RPEXT-T0-T3U)	\$1,468	Each	10%	\$1,321	Other	F1
RPEXT-T4-T14U-PSS-1YR	RPEXT-T4-T14U-PSS-1YR		Annual Maintenance PSS (RPEXT-T4-T14U)	\$1,670	Each	10%	\$1,503	Other	F1
RPEXV-CDP-BAS-PSS-1YR	RPEXV-CDP-BAS-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-BAS)	\$5,400	Each	10%	\$4,860	Other	F1
RPEXV-CDP-T10-PSS-1YR	RPEXV-CDP-T10-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T10)	\$237	Each	10%	\$213	Other	F1
RPEXV-CDP-T11-PSS-1YR	RPEXV-CDP-T11-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T11)	\$174	Each	10%	\$157	Other	F1
RPEXV-CDP-T1-PSS-1YR	RPEXV-CDP-T1-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T1)	\$370	Each	10%	\$333	Other	F1
RPEXV-CDP-T2-PSS-1YR	RPEXV-CDP-T2-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T2)	\$359	Each	10%	\$323	Other	F1
RPEXV-CDP-T3-PSS-1YR	RPEXV-CDP-T3-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T3)	\$348	Each	10%	\$313	Other	F1
RPEXV-CDP-T4-PSS-1YR	RPEXV-CDP-T4-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T4)	\$338	Each	10%	\$304	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
RPEXV-CDP-T5-PSS-1YR	RPEXV-CDP-T5-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T5)	\$328	Each	10%	\$295	Other	F1
RPEXV-CDP-T6-PSS-1YR	RPEXV-CDP-T6-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T6)	\$318	Each	10%	\$286	Other	F1
RPEXV-CDP-T7-PSS-1YR	RPEXV-CDP-T7-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T7)	\$308	Each	10%	\$277	Other	F1
RPEXV-CDP-T8-PSS-1YR	RPEXV-CDP-T8-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T8)	\$300	Each	10%	\$270	Other	F1
RPEXV-CDP-T9-PSS-1YR	RPEXV-CDP-T9-PSS-1YR		Annual Maintenance PSS (RPEXV-CDP-T9)	\$282	Each	10%	\$254	Other	F1
RPEXV-CRR-BAS-PSS-1YR	RPEXV-CRR-BAS-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-BAS)	\$5,400	Each	10%	\$4,860	Other	F1
RPEXV-CRR-T10-PSS-1YR	RPEXV-CRR-T10-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T10)	\$286	Each	10%	\$257	Other	F1
RPEXV-CRR-T11-PSS-1YR	RPEXV-CRR-T11-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T11)	\$210	Each	10%	\$189	Other	F1
RPEXV-CRR-T1-PSS-1YR	RPEXV-CRR-T1-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T1)	\$602	Each	10%	\$542	Other	F1
RPEXV-CRR-T2-PSS-1YR	RPEXV-CRR-T2-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T2)	\$550	Each	10%	\$495	Other	F1
RPEXV-CRR-T3-PSS-1YR	RPEXV-CRR-T3-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T3)	\$503	Each	10%	\$453	Other	F1
RPEXV-CRR-T4-PSS-1YR	RPEXV-CRR-T4-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T4)	\$463	Each	10%	\$417	Other	F1
RPEXV-CRR-T5-PSS-1YR	RPEXV-CRR-T5-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T5)	\$416	Each	10%	\$374	Other	F1
RPEXV-CRR-T6-PSS-1YR	RPEXV-CRR-T6-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T6)	\$390	Each	10%	\$351	Other	F1
RPEXV-CRR-T7-PSS-1YR	RPEXV-CRR-T7-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T7)	\$385	Each	10%	\$347	Other	F1
RPEXV-CRR-T8-PSS-1YR	RPEXV-CRR-T8-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T8)	\$360	Each	10%	\$324	Other	F1
RPEXV-CRR-T9-PSS-1YR	RPEXV-CRR-T9-PSS-1YR		Annual Maintenance PSS (RPEXV-CRR-T9)	\$340	Each	10%	\$306	Other	F1
RP-FTS-EXT-PSS-1YR	RP-FTS-EXT-PSS-1YR		Annual Maintenance PSS (RP-FTS-EXT)	\$160	Each	10%	\$144	Other	F1
RP-HW-1U-GEN3-PSS-1YR	RP-HW-1U-GEN3-PSS-1YR		Annual Maintenance PSS (RP-HW-1U-GEN3)	\$1,320	Each	10%	\$1,188	Other	F1
RP-HW-1U-GEN4-PSS-1YR	RP-HW-1U-GEN4-PSS-1YR		Annual Maintenance PSS (RP-HW-1U-GEN4)	\$1,540	Each	10%	\$1,386	Other	F1
RP-HW-1U-GEN4A-PSS-1YR	RP-HW-1U-GEN4A-PSS-1YR		Annual Maintenance PSS (RP-HW-1U-GEN4A)	\$1,540	Each	10%	\$1,386	Other	F1
RP-HW-1U-GEN4B-PSS-1YR	RP-HW-1U-GEN4B-PSS-1YR		Annual Maintenance PSS (RP-HW-1U-GEN4B)	\$1,540	Each	10%	\$1,386	Other	F1
RP-HW-1U-PSS-1YR	RP-HW-1U-PSS-1YR		Annual Maintenance PSS (RP-HW-1U)	\$1,320	Each	10%	\$1,188	Other	F1
RP-HW-G4-PSS-1YR	RP-HW-G4-PSS-1YR		Annual Maintenance PSS (RP-HW-G4)	\$1,540	Each	10%	\$1,386	Other	F1
RP-HW-G4-SE-PSS-1YR	RP-HW-G4-SE-PSS-1YR		Annual Maintenance PSS (RP-HW-G4-SE)	\$1,540	Each	10%	\$1,386	Other	F1
RP-HW-G4-SEU-PSS-1YR	RP-HW-G4-SEU-PSS-1YR		Annual Maintenance PSS (RP-HW-G4-SEU)	\$1,540	Each	10%	\$1,386	Other	F1
RP-HW-G4-U-PSS-1YR	RP-HW-G4-U-PSS-1YR		Annual Maintenance PSS (RP-HW-G4-U)	\$1,540	Each	10%	\$1,386	Other	F1
RP-HW-G5-PSS-1YR	RP-HW-G5-PSS-1YR		Annual Maintenance PSS (RP-HW-G5)	\$1,540	Each	10%	\$1,386	Other	F1
RPKTPF-MSUBSE-PSS-1YR	RPKTPF-MSUBSE-PSS-1YR		Annual Maintenance PSS (RPKTPF-MSUBSE)	\$504	Each	10%	\$454	Other	F1
RPKTPF-MSUM00-PSS-1YR	RPKTPF-MSUM00-PSS-1YR		Annual Maintenance PSS (RPKTPF-MSUM00)	\$50	Each	10%	\$45	Other	F1
RPKTPF-MSUM01-PSS-1YR	RPKTPF-MSUM01-PSS-1YR		Annual Maintenance PSS (RPKTPF-MSUM01)	\$36	Each	10%	\$32	Other	F1
RPKTPF-MSUM02-PSS-1YR	RPKTPF-MSUM02-PSS-1YR		Annual Maintenance PSS (RPKTPF-MSUM02)	\$30	Each	10%	\$27	Other	F1
RPKTPF-MSUM03-PSS-1YR	RPKTPF-MSUM03-PSS-1YR		Annual Maintenance PSS (RPKTPF-MSUM03)	\$22	Each	10%	\$20	Other	F1
RPKTPF-MSUM04-PSS-1YR	RPKTPF-MSUM04-PSS-1YR		Annual Maintenance PSS (RPKTPF-MSUM04)	\$16	Each	10%	\$14	Other	F1
RPKTPF-MSUM05-PSS-1YR	RPKTPF-MSUM05-PSS-1YR		Annual Maintenance PSS (RPKTPF-MSUM05)	\$10	Each	10%	\$9	Other	F1
RPKTPF-MSUM06-PSS-1YR	RPKTPF-MSUM06-PSS-1YR		Annual Maintenance PSS (RPKTPF-MSUM06)	\$5	Each	10%	\$5	Other	F1
RPKTPF-MSUM07-PSS-1YR	RPKTPF-MSUM07-PSS-1YR		Annual Maintenance PSS (RPKTPF-MSUM07)	\$3	Each	10%	\$3	Other	F1
RPLR-UG-LRCX1-PSS-1YR	RPLR-UG-LRCX1-PSS-1YR		Annual Maintenance PSS (RPLR-UG-LRCX1)	\$33,600	Each	10%	\$30,240	Other	F1
RPLR-UG-LRCX2-PSS-1YR	RPLR-UG-LRCX2-PSS-1YR		Annual Maintenance PSS (RPLR-UG-LRCX2)	\$30,500	Each	10%	\$27,450	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
RPLR-UG-LRCX4-PSS-1YR	RPLR-UG-LRCX4-PSS-1YR		Annual Maintenance PSS (RPLR-UG-LRCX4)	\$22,100	Each	10%	\$19,890	Other	F1
RPLR-UG-LRCX8-PSS-1YR	RPLR-UG-LRCX8-PSS-1YR		Annual Maintenance PSS (RPLR-UG-LRCX8)	\$13,600	Each	10%	\$12,240	Other	F1
RP-PS-PSS-1YR	RP-PS-PSS-1YR		Annual Maintenance PSS (RP-PS)	\$46	Each	10%	\$42	Other	F1
RP-RR-BASEF-PSS-1YR	RP-RR-BASEF-PSS-1YR		Annual Maintenance PSS (RP-RR-BASEF)	\$8,250	Each	10%	\$7,425	Other	F1
RP-RR-BASE-PSS-1YR	RP-RR-BASE-PSS-1YR		Annual Maintenance PSS (RP-RR-BASE)	\$6,600	Each	10%	\$5,940	Other	F1
RP-RRCP-BASEF-PSS-1YR	RP-RRCP-BASEF-PSS-1YR		Annual Maintenance PSS (RP-RRCP-BASEF)	\$14,500	Each	10%	\$13,050	Other	F1
RP-RRCP-BASEP-PSS-1YR	RP-RRCP-BASEP-PSS-1YR		Annual Maintenance PSS (RP-RRCP-BASEP)	\$11,348	Each	10%	\$10,213	Other	F1
RP-RR-CP-BASE-PSS-1YR	RP-RR-CP-BASE-PSS-1YR		Annual Maintenance PSS (RP-RR-CP-BASE)	\$11,600	Each	10%	\$10,440	Other	F1
RP-RR-CX1-2U-PSS-1YR	RP-RR-CX1-2U-PSS-1YR		Annual Maintenance PSS (RP-RR-CX1-2U)	\$2,140	Each	10%	\$1,926	Other	F1
RP-RR-CX1-4U-PSS-1YR	RP-RR-CX1-4U-PSS-1YR		Annual Maintenance PSS (RP-RR-CX1-4U)	\$8,350	Each	10%	\$7,515	Other	F1
RP-RR-CX1-8U-PSS-1YR	RP-RR-CX1-8U-PSS-1YR		Annual Maintenance PSS (RP-RR-CX1-8U)	\$14,100	Each	10%	\$12,690	Other	F1
RP-RR-CX1-PSS-1YR	RP-RR-CX1-PSS-1YR		Annual Maintenance PSS (RP-RR-CX1)	\$2,000	Each	10%	\$1,800	Other	F1
RP-RR-CX2-4U-PSS-1YR	RP-RR-CX2-4U-PSS-1YR		Annual Maintenance PSS (RP-RR-CX2-4U)	\$6,750	Each	10%	\$6,075	Other	F1
RP-RR-CX2-8U-PSS-1YR	RP-RR-CX2-8U-PSS-1YR		Annual Maintenance PSS (RP-RR-CX2-8U)	\$12,500	Each	10%	\$11,250	Other	F1
RP-RR-CX2-PSS-1YR	RP-RR-CX2-PSS-1YR		Annual Maintenance PSS (RP-RR-CX2)	\$3,600	Each	10%	\$3,240	Other	F1
RP-RR-CX4-8U-PSS-1YR	RP-RR-CX4-8U-PSS-1YR		Annual Maintenance PSS (RP-RR-CX4-8U)	\$7,100	Each	10%	\$6,390	Other	F1
RP-RR-CX4-PSS-1YR	RP-RR-CX4-PSS-1YR		Annual Maintenance PSS (RP-RR-CX4)	\$9,000	Each	10%	\$8,100	Other	F1
RP-RR-CX8-PSS-1YR	RP-RR-CX8-PSS-1YR		Annual Maintenance PSS (RP-RR-CX8)	\$14,000	Each	10%	\$12,600	Other	F1
RP-RR-CXBW-PSS-1YR	RP-RR-CXBW-PSS-1YR		Annual Maintenance PSS (RP-RR-CXBW)	\$6,000	Each	10%	\$5,400	Other	F1
RP-RR-NS120-PSS-1YR	RP-RR-NS120-PSS-1YR		Annual Maintenance PSS (RP-RR-NS120)	\$4,000	Each	10%	\$3,600	Other	F1
RP-RR-NS20-PSS-1YR	RP-RR-NS20-PSS-1YR		Annual Maintenance PSS (RP-RR-NS20)	\$2,000	Each	10%	\$1,800	Other	F1
RP-RR-NS40-PSS-1YR	RP-RR-NS40-PSS-1YR		Annual Maintenance PSS (RP-RR-NS40)	\$9,000	Each	10%	\$8,100	Other	F1
RP-RR-NS480-PSS-1YR	RP-RR-NS480-PSS-1YR		Annual Maintenance PSS (RP-RR-NS480)	\$8,000	Each	10%	\$7,200	Other	F1
RP-RR-NS80-PSS-1YR	RP-RR-NS80-PSS-1YR		Annual Maintenance PSS (RP-RR-NS80)	\$14,000	Each	10%	\$12,600	Other	F1
RP-RR-NS960-PSS-1YR	RP-RR-NS960-PSS-1YR		Annual Maintenance PSS (RP-RR-NS960)	\$14,400	Each	10%	\$12,960	Other	F1
RP-RR-NSG2-PSS-1YR	RP-RR-NSG2-PSS-1YR		Annual Maintenance PSS (RP-RR-NSG2)	\$8,000	Each	10%	\$7,200	Other	F1
RP-RR-R01-PSS-1YR	RP-RR-R01-PSS-1YR		Annual Maintenance PSS (RP-RR-R01)	\$1,175	Each	10%	\$1,058	Other	F1
RP-RR-R02-PSS-1YR	RP-RR-R02-PSS-1YR		Annual Maintenance PSS (RP-RR-R02)	\$899	Each	10%	\$809	Other	F1
RP-RR-R03-PSS-1YR	RP-RR-R03-PSS-1YR		Annual Maintenance PSS (RP-RR-R03)	\$833	Each	10%	\$749	Other	F1
RP-RR-R04-PSS-1YR	RP-RR-R04-PSS-1YR		Annual Maintenance PSS (RP-RR-R04)	\$705	Each	10%	\$635	Other	F1
RP-RR-R05-PSS-1YR	RP-RR-R05-PSS-1YR		Annual Maintenance PSS (RP-RR-R05)	\$660	Each	10%	\$594	Other	F1
RP-RR-R06-PSS-1YR	RP-RR-R06-PSS-1YR		Annual Maintenance PSS (RP-RR-R06)	\$600	Each	10%	\$540	Other	F1
RP-RR-R07-PSS-1YR	RP-RR-R07-PSS-1YR		Annual Maintenance PSS (RP-RR-R07)	\$564	Each	10%	\$507	Other	F1
RP-RR-R08-PSS-1YR	RP-RR-R08-PSS-1YR		Annual Maintenance PSS (RP-RR-R08)	\$525	Each	10%	\$473	Other	F1
RP-RR-R09-PSS-1YR	RP-RR-R09-PSS-1YR		Annual Maintenance PSS (RP-RR-R09)	\$460	Each	10%	\$414	Other	F1
RP-RR-R10-PSS-1YR	RP-RR-R10-PSS-1YR		Annual Maintenance PSS (RP-RR-R10)	\$386	Each	10%	\$348	Other	F1
RP-RR-R11-PSS-1YR	RP-RR-R11-PSS-1YR		Annual Maintenance PSS (RP-RR-R11)	\$294	Each	10%	\$264	Other	F1
RP-RR-UG-CLR1-PSS-1YR	RP-RR-UG-CLR1-PSS-1YR		Annual Maintenance PSS (RP-RR-UG-CLR1)	\$2,000	Each	10%	\$1,800	Other	F1
RP-RR-UG-CLR2-PSS-1YR	RP-RR-UG-CLR2-PSS-1YR		Annual Maintenance PSS (RP-RR-UG-CLR2)	\$3,500	Each	10%	\$3,150	Other	F1
RP-RR-UG-CLR4-PSS-1YR	RP-RR-UG-CLR4-PSS-1YR		Annual Maintenance PSS (RP-RR-UG-CLR4)	\$6,500	Each	10%	\$5,850	Other	F1

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Vendor Notes:

Updated November 25, 2020

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RP-RR-UG-CLR8-PSS-1YR	RP-RR-UG-CLR8-PSS-1YR		Annual Maintenance PSS (RP-RR-UG-CLR8)	\$10,000	Each	10%	\$9,000	Other	F1
RPRR-UG-RRCX1-PSS-1YR	RPRR-UG-RRCX1-PSS-1YR		Annual Maintenance PSS (RPRR-UG-RRCX1)	\$22,830	Each	10%	\$20,547	Other	F1
RPRR-UG-RRCX2-PSS-1YR	RPRR-UG-RRCX2-PSS-1YR		Annual Maintenance PSS (RPRR-UG-RRCX2)	\$21,230	Each	10%	\$19,107	Other	F1
RPRR-UG-RRCX4-PSS-1YR	RPRR-UG-RRCX4-PSS-1YR		Annual Maintenance PSS (RPRR-UG-RRCX4)	\$15,830	Each	10%	\$14,247	Other	F1
RPRR-UG-RRCX8-PSS-1YR	RPRR-UG-RRCX8-PSS-1YR		Annual Maintenance PSS (RPRR-UG-RRCX8)	\$10,830	Each	10%	\$9,747	Other	F1
RPSE-CDP-16-PSS-1YR	RPSE-CDP-16-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-16)	\$4,640	Each	10%	\$4,176	Other	F1
RPSE-CDP-1TB-PSS-1YR	RPSE-CDP-1TB-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-1TB)	\$290	Each	10%	\$261	Other	F1
RPSE-CDP-24-PSS-1YR	RPSE-CDP-24-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-24)	\$6,960	Each	10%	\$6,264	Other	F1
RPSE-CDP-32-PSS-1YR	RPSE-CDP-32-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-32)	\$9,280	Each	10%	\$8,352	Other	F1
RPSE-CDP-4-16-PSS-1YR	RPSE-CDP-4-16-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-4-16)	\$3,460	Each	10%	\$3,114	Other	F1
RPSE-CDP-4-24-PSS-1YR	RPSE-CDP-4-24-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-4-24)	\$6,620	Each	10%	\$5,958	Other	F1
RPSE-CDP-4-32-PSS-1YR	RPSE-CDP-4-32-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-4-32)	\$9,420	Each	10%	\$8,478	Other	F1
RPSE-CDP-4-8-PSS-1YR	RPSE-CDP-4-8-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-4-8)	\$1,140	Each	10%	\$1,026	Other	F1
RPSE-CDP-4-PSS-1YR	RPSE-CDP-4-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-4)	\$1,180	Each	10%	\$1,062	Other	F1
RPSE-CDP-8-16-PSS-1YR	RPSE-CDP-8-16-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-8-16)	\$2,320	Each	10%	\$2,088	Other	F1
RPSE-CDP-8-24-PSS-1YR	RPSE-CDP-8-24-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-8-24)	\$5,480	Each	10%	\$4,932	Other	F1
RPSE-CDP-8-32-PSS-1YR	RPSE-CDP-8-32-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-8-32)	\$8,280	Each	10%	\$7,452	Other	F1
RPSE-CDP-8-PSS-1YR	RPSE-CDP-8-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-8)	\$2,320	Each	10%	\$2,088	Other	F1
RPSE-CDP-L23U-PSS-1YR	RPSE-CDP-L23U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L23U)	\$5	Each	10%	\$5	Other	F1
RPSE-CDP-L24U-PSS-1YR	RPSE-CDP-L24U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L24U)	\$180	Each	10%	\$162	Other	F1
RPSE-CDP-L25U-PSS-1YR	RPSE-CDP-L25U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L25U)	\$1,205	Each	10%	\$1,085	Other	F1
RPSE-CDP-L26U-PSS-1YR	RPSE-CDP-L26U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L26U)	\$2,220	Each	10%	\$1,998	Other	F1
RPSE-CDP-L27U-PSS-1YR	RPSE-CDP-L27U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L27U)	\$2,855	Each	10%	\$2,570	Other	F1
RPSE-CDP-L2C-PSS-1YR	RPSE-CDP-L2C-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L2C)	\$305	Each	10%	\$275	Other	F1
RPSE-CDP-L2-PSS-1YR	RPSE-CDP-L2-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L2)	\$365	Each	10%	\$329	Other	F1
RPSE-CDP-L34U-PSS-1YR	RPSE-CDP-L34U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L34U)	\$175	Each	10%	\$158	Other	F1
RPSE-CDP-L35U-PSS-1YR	RPSE-CDP-L35U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L35U)	\$1,200	Each	10%	\$1,080	Other	F1
RPSE-CDP-L36U-PSS-1YR	RPSE-CDP-L36U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L36U)	\$2,215	Each	10%	\$1,994	Other	F1
RPSE-CDP-L37U-PSS-1YR	RPSE-CDP-L37U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L37U)	\$2,850	Each	10%	\$2,565	Other	F1
RPSE-CDP-L3C-PSS-1YR	RPSE-CDP-L3C-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L3C)	\$310	Each	10%	\$279	Other	F1
RPSE-CDP-L3-PSS-1YR	RPSE-CDP-L3-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L3)	\$370	Each	10%	\$333	Other	F1
RPSE-CDP-L45U-PSS-1YR	RPSE-CDP-L45U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L45U)	\$1,025	Each	10%	\$923	Other	F1
RPSE-CDP-L46U-PSS-1YR	RPSE-CDP-L46U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L46U)	\$2,040	Each	10%	\$1,836	Other	F1
RPSE-CDP-L47U-PSS-1YR	RPSE-CDP-L47U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L47U)	\$2,675	Each	10%	\$2,408	Other	F1
RPSE-CDP-L4C-PSS-1YR	RPSE-CDP-L4C-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L4C)	\$455	Each	10%	\$410	Other	F1
RPSE-CDP-L4-PSS-1YR	RPSE-CDP-L4-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L4)	\$545	Each	10%	\$491	Other	F1
RPSE-CDP-L56U-PSS-1YR	RPSE-CDP-L56U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L56U)	\$1,015	Each	10%	\$914	Other	F1
RPSE-CDP-L57U-PSS-1YR	RPSE-CDP-L57U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L57U)	\$1,650	Each	10%	\$1,485	Other	F1
RPSE-CDP-L5C-PSS-1YR	RPSE-CDP-L5C-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L5C)	\$1,310	Each	10%	\$1,179	Other	F1

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RPSE-CDP-L5-PSS-1YR	RPSE-CDP-L5-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L5)	\$1,570	Each	10%		\$1,413	Other	F1	
RPSE-CDP-L67U-PSS-1YR	RPSE-CDP-L67U-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L67U)	\$635	Each	10%		\$572	Other	F1	
RPSE-CDP-L6C-PSS-1YR	RPSE-CDP-L6C-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L6C)	\$2,040	Each	10%		\$1,836	Other	F1	
RPSE-CDP-L6-PSS-1YR	RPSE-CDP-L6-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L6)	\$2,585	Each	10%		\$2,327	Other	F1	
RPSE-CDP-L7C-PSS-1YR	RPSE-CDP-L7C-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L7C)	\$2,540	Each	10%		\$2,286	Other	F1	
RPSE-CDP-L7-PSS-1YR	RPSE-CDP-L7-PSS-1YR		Annual Maintenance PSS (RPSE-CDP-L7)	\$3,220	Each	10%		\$2,898	Other	F1	
RPSE-CE-16-24-PSS-1YR	RPSE-CE-16-24-PSS-1YR		Annual Maintenance PSS (RPSE-CE-16-24)	\$1,759	Each	10%		\$1,583	Other	F1	
RPSE-CE-16-32-PSS-1YR	RPSE-CE-16-32-PSS-1YR		Annual Maintenance PSS (RPSE-CE-16-32)	\$1,889	Each	10%		\$1,700	Other	F1	
RPSE-CE-16-PSS-1YR	RPSE-CE-16-PSS-1YR		Annual Maintenance PSS (RPSE-CE-16)	\$3,764	Each	10%		\$3,387	Other	F1	
RPSE-CE-1TB-PSS-1YR	RPSE-CE-1TB-PSS-1YR		Annual Maintenance PSS (RPSE-CE-1TB)	\$155	Each	10%		\$140	Other	F1	
RPSE-CE-24-32-PSS-1YR	RPSE-CE-24-32-PSS-1YR		Annual Maintenance PSS (RPSE-CE-24-32)	\$130	Each	10%		\$117	Other	F1	
RPSE-CE-24-PSS-1YR	RPSE-CE-24-PSS-1YR		Annual Maintenance PSS (RPSE-CE-24)	\$5,523	Each	10%		\$4,971	Other	F1	
RPSE-CE-32-PSS-1YR	RPSE-CE-32-PSS-1YR		Annual Maintenance PSS (RPSE-CE-32)	\$5,653	Each	10%		\$5,088	Other	F1	
RPSE-CE-4-16-PSS-1YR	RPSE-CE-4-16-PSS-1YR		Annual Maintenance PSS (RPSE-CE-4-16)	\$2,392	Each	10%		\$2,153	Other	F1	
RPSE-CE-4-24-PSS-1YR	RPSE-CE-4-24-PSS-1YR		Annual Maintenance PSS (RPSE-CE-4-24)	\$4,152	Each	10%		\$3,736	Other	F1	
RPSE-CE-4-32-PSS-1YR	RPSE-CE-4-32-PSS-1YR		Annual Maintenance PSS (RPSE-CE-4-32)	\$4,282	Each	10%		\$3,853	Other	F1	
RPSE-CE-4-8-PSS-1YR	RPSE-CE-4-8-PSS-1YR		Annual Maintenance PSS (RPSE-CE-4-8)	\$765	Each	10%		\$689	Other	F1	
RPSE-CE-4-PSS-1YR	RPSE-CE-4-PSS-1YR		Annual Maintenance PSS (RPSE-CE-4)	\$1,371	Each	10%		\$1,234	Other	F1	
RPSE-CE-8-16-PSS-1YR	RPSE-CE-8-16-PSS-1YR		Annual Maintenance PSS (RPSE-CE-8-16)	\$1,627	Each	10%		\$1,464	Other	F1	
RPSE-CE-8-24-PSS-1YR	RPSE-CE-8-24-PSS-1YR		Annual Maintenance PSS (RPSE-CE-8-24)	\$3,896	Each	10%		\$3,506	Other	F1	
RPSE-CE-8-32-PSS-1YR	RPSE-CE-8-32-PSS-1YR		Annual Maintenance PSS (RPSE-CE-8-32)	\$4,026	Each	10%		\$3,623	Other	F1	
RPSE-CE-8-PSS-1YR	RPSE-CE-8-PSS-1YR		Annual Maintenance PSS (RPSE-CE-8)	\$2,136	Each	10%		\$1,923	Other	F1	
RPSE-CP-16-24-PSS-1YR	RPSE-CP-16-24-PSS-1YR		Annual Maintenance PSS (RPSE-CP-16-24)	\$3,160	Each	10%		\$2,844	Other	F1	
RPSE-CP-16-32-PSS-1YR	RPSE-CP-16-32-PSS-1YR		Annual Maintenance PSS (RPSE-CP-16-32)	\$5,960	Each	10%		\$5,364	Other	F1	
RPSE-CP-24-32-PSS-1YR	RPSE-CP-24-32-PSS-1YR		Annual Maintenance PSS (RPSE-CP-24-32)	\$2,800	Each	10%		\$2,520	Other	F1	
RPSE-CRR-16-PSS-1YR	RPSE-CRR-16-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-16)	\$14,400	Each	10%		\$12,960	Other	F1	
RPSE-CRR-1TB-PSS-1YR	RPSE-CRR-1TB-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-1TB)	\$900	Each	10%		\$810	Other	F1	
RPSE-CRR-24-PSS-1YR	RPSE-CRR-24-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-24)	\$21,600	Each	10%		\$19,440	Other	F1	
RPSE-CRR-32-PSS-1YR	RPSE-CRR-32-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-32)	\$28,800	Each	10%		\$25,920	Other	F1	
RPSE-CRR-4-16-PSS-1YR	RPSE-CRR-4-16-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-4-16)	\$10,400	Each	10%		\$9,360	Other	F1	
RPSE-CRR-4-24-PSS-1YR	RPSE-CRR-4-24-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-4-24)	\$17,600	Each	10%		\$15,840	Other	F1	
RPSE-CRR-4-32-PSS-1YR	RPSE-CRR-4-32-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-4-32)	\$24,800	Each	10%		\$22,320	Other	F1	
RPSE-CRR-4-8-PSS-1YR	RPSE-CRR-4-8-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-4-8)	\$4,000	Each	10%		\$3,600	Other	F1	
RPSE-CRR-4-PSS-1YR	RPSE-CRR-4-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-4)	\$4,000	Each	10%		\$3,600	Other	F1	
RPSE-CRR-4R-PSS-1YR	RPSE-CRR-4R-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-4R)	\$2,900	Each	10%		\$2,610	Other	F1	
RPSE-CRR-8-16-PSS-1YR	RPSE-CRR-8-16-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-8-16)	\$6,400	Each	10%		\$5,760	Other	F1	
RPSE-CRR-8-24-PSS-1YR	RPSE-CRR-8-24-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-8-24)	\$13,600	Each	10%		\$12,240	Other	F1	
RPSE-CRR-8-32-PSS-1YR	RPSE-CRR-8-32-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-8-32)	\$20,800	Each	10%		\$18,720	Other	F1	
RPSE-CRR-8-PSS-1YR	RPSE-CRR-8-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-8)	\$8,000	Each	10%		\$7,200	Other	F1	
RPSE-CRR-L23U-PSS-1YR	RPSE-CRR-L23U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L23U)	\$15	Each	10%		\$14	Other	F1	
RPSE-CRR-L24U-PSS-1YR	RPSE-CRR-L24U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L24U)	\$690	Each	10%		\$621	Other	F1	
RPSE-CRR-L25U-PSS-1YR	RPSE-CRR-L25U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L25U)	\$2,990	Each	10%		\$2,691	Other	F1	
RPSE-CRR-L26U-PSS-1YR	RPSE-CRR-L26U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L26U)	\$5,725	Each	10%		\$5,153	Other	F1	
RPSE-CRR-L27U-PSS-1YR	RPSE-CRR-L27U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L27U)	\$13,130	Each	10%		\$11,817	Other	F1	
RPSE-CRR-L2C-PSS-1YR	RPSE-CRR-L2C-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L2C)	\$600	Each	10%		\$540	Other	F1	
RPSE-CRR-L2-PSS-1YR	RPSE-CRR-L2-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L2)	\$715	Each	10%		\$644	Other	F1	
RPSE-CRR-L34U-PSS-1YR	RPSE-CRR-L34U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L34U)	\$675	Each	10%		\$608	Other	F1	
RPSE-CRR-L35U-PSS-1YR	RPSE-CRR-L35U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L35U)	\$2,975	Each	10%		\$2,678	Other	F1	
RPSE-CRR-L36U-PSS-1YR	RPSE-CRR-L36U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L36U)	\$5,710	Each	10%		\$5,139	Other	F1	
RPSE-CRR-L37U-PSS-1YR	RPSE-CRR-L37U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L37U)	\$13,115	Each	10%		\$11,804	Other	F1	
RPSE-CRR-L3C-PSS-1YR	RPSE-CRR-L3C-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L3C)	\$610	Each	10%		\$549	Other	F1	
RPSE-CRR-L3-PSS-1YR	RPSE-CRR-L3-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L3)	\$730	Each	10%		\$657	Other	F1	
RPSE-CRR-L45U-PSS-1YR	RPSE-CRR-L45U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L45U)	\$2,300	Each	10%		\$2,070	Other	F1	
RPSE-CRR-L46U-PSS-1YR	RPSE-CRR-L46U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L46U)	\$5,035	Each	10%		\$4,532	Other	F1	
RPSE-CRR-L47U-PSS-1YR	RPSE-CRR-L47U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L47U)	\$12,440	Each	10%		\$11,196	Other	F1	
RPSE-CRR-L4C-PSS-1YR	RPSE-CRR-L4C-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L4C)	\$1,170	Each	10%		\$1,053	Other	F1	
RPSE-CRR-L4-PSS-1YR	RPSE-CRR-L4-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L4)	\$1,405	Each	10%		\$1,265	Other	F1	
RPSE-CRR-L56U-PSS-1YR	RPSE-CRR-L56U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L56U)	\$2,735	Each	10%		\$2,462	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
RPSE-CRR-L57U-PSS-1YR	RPSE-CRR-L57U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L57U)	\$10,140	Each	10%	\$9,126	Other	F1
RPSE-CRR-L5C-PSS-1YR	RPSE-CRR-L5C-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L5C)	\$2,925	Each	10%	\$2,633	Other	F1
RPSE-CRR-L5-PSS-1YR	RPSE-CRR-L5-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L5)	\$3,705	Each	10%	\$3,335	Other	F1
RPSE-CRR-L67U-PSS-1YR	RPSE-CRR-L67U-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L67U)	\$7,405	Each	10%	\$6,665	Other	F1
RPSE-CRR-L6C-PSS-1YR	RPSE-CRR-L6C-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L6C)	\$5,085	Each	10%	\$4,577	Other	F1
RPSE-CRR-L6-PSS-1YR	RPSE-CRR-L6-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L6)	\$6,440	Each	10%	\$5,796	Other	F1
RPSE-CRR-L7C-PSS-1YR	RPSE-CRR-L7C-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L7C)	\$10,930	Each	10%	\$9,837	Other	F1
RPSE-CRR-L7-PSS-1YR	RPSE-CRR-L7-PSS-1YR		Annual Maintenance PSS (RPSE-CRR-L7)	\$13,845	Each	10%	\$12,461	Other	F1
RPSE-RPCP-03U-PSS-1YR	RPSE-RPCP-03U-PSS-1YR		Annual Maintenance PSS (RPSE-RPCP-03U)	\$1,104	Each	10%	\$993	Other	F1
RPSE-RPCP-04U-PSS-1YR	RPSE-RPCP-04U-PSS-1YR		Annual Maintenance PSS (RPSE-RPCP-04U)	\$859	Each	10%	\$773	Other	F1
RPSE-RPCP-05U-PSS-1YR	RPSE-RPCP-05U-PSS-1YR		Annual Maintenance PSS (RPSE-RPCP-05U)	\$639	Each	10%	\$575	Other	F1
RPSE-RPCP-06U-PSS-1YR	RPSE-RPCP-06U-PSS-1YR		Annual Maintenance PSS (RPSE-RPCP-06U)	\$550	Each	10%	\$495	Other	F1
RPSE-RPCP-16U-PSS-1YR	RPSE-RPCP-16U-PSS-1YR		Annual Maintenance PSS (RPSE-RPCP-16U)	\$28,400	Each	10%	\$25,560	Other	F1
RPSE-RPCP-24U-PSS-1YR	RPSE-RPCP-24U-PSS-1YR		Annual Maintenance PSS (RPSE-RPCP-24U)	\$53,260	Each	10%	\$47,934	Other	F1
RPSE-RPCP-32U-PSS-1YR	RPSE-RPCP-32U-PSS-1YR		Annual Maintenance PSS (RPSE-RPCP-32U)	\$56,896	Each	10%	\$51,207	Other	F1
RPSE-RPCP-4U-PSS-1YR	RPSE-RPCP-4U-PSS-1YR		Annual Maintenance PSS (RPSE-RPCP-4U)	\$15,540	Each	10%	\$13,986	Other	F1
RPSE-RPCP-8U-PSS-1YR	RPSE-RPCP-8U-PSS-1YR		Annual Maintenance PSS (RPSE-RPCP-8U)	\$21,120	Each	10%	\$19,008	Other	F1
RPSE-RPRR-03U-PSS-1YR	RPSE-RPRR-03U-PSS-1YR		Annual Maintenance PSS (RPSE-RPRR-03U)	\$1,381	Each	10%	\$1,243	Other	F1
RPSE-RPRR-04U-PSS-1YR	RPSE-RPRR-04U-PSS-1YR		Annual Maintenance PSS (RPSE-RPRR-04U)	\$965	Each	10%	\$869	Other	F1
RPSE-RPRR-05U-PSS-1YR	RPSE-RPRR-05U-PSS-1YR		Annual Maintenance PSS (RPSE-RPRR-05U)	\$554	Each	10%	\$498	Other	F1
RPSE-RPRR-06U-PSS-1YR	RPSE-RPRR-06U-PSS-1YR		Annual Maintenance PSS (RPSE-RPRR-06U)	\$368	Each	10%	\$331	Other	F1
RPSE-RPRR-16U-PSS-1YR	RPSE-RPRR-16U-PSS-1YR		Annual Maintenance PSS (RPSE-RPRR-16U)	\$43,856	Each	10%	\$39,470	Other	F1
RPSE-RPRR-24U-PSS-1YR	RPSE-RPRR-24U-PSS-1YR		Annual Maintenance PSS (RPSE-RPRR-24U)	\$87,733	Each	10%	\$78,959	Other	F1
RPSE-RPRR-32U-PSS-1YR	RPSE-RPRR-32U-PSS-1YR		Annual Maintenance PSS (RPSE-RPRR-32U)	\$82,556	Each	10%	\$74,301	Other	F1
RPSE-RPRR-4U-PSS-1YR	RPSE-RPRR-4U-PSS-1YR		Annual Maintenance PSS (RPSE-RPRR-4U)	\$23,280	Each	10%	\$20,952	Other	F1
RPSE-RPRR-8U-PSS-1YR	RPSE-RPRR-8U-PSS-1YR		Annual Maintenance PSS (RPSE-RPRR-8U)	\$33,360	Each	10%	\$30,024	Other	F1
RPSE-RR-16-24-PSS-1YR	RPSE-RR-16-24-PSS-1YR		Annual Maintenance PSS (RPSE-RR-16-24)	\$7,200	Each	10%	\$6,480	Other	F1
RPSE-RR-16-32-PSS-1YR	RPSE-RR-16-32-PSS-1YR		Annual Maintenance PSS (RPSE-RR-16-32)	\$14,400	Each	10%	\$12,960	Other	F1
RPSE-RR-24-32-PSS-1YR	RPSE-RR-24-32-PSS-1YR		Annual Maintenance PSS (RPSE-RR-24-32)	\$7,200	Each	10%	\$6,480	Other	F1
RPS-V51-PSS-1YR	RPS-V51-PSS-1YR		Annual Maintenance PSS (RPS-V51)	\$833	Each	10%	\$750	Other	F1
RPS-V53-PSS-1YR	RPS-V53-PSS-1YR		Annual Maintenance PSS (RPS-V53)	\$1,602	Each	10%	\$1,442	Other	F1
RPS-V53-UPG-PSS-1YR	RPS-V53-UPG-PSS-1YR		Annual Maintenance PSS (RPS-V53-UPG)	\$769	Each	10%	\$692	Other	F1
RPS-V55-PSS-1YR	RPS-V55-PSS-1YR		Annual Maintenance PSS (RPS-V55)	\$3,898	Each	10%	\$3,509	Other	F1
RPS-V55-UPG-PSS-1YR	RPS-V55-UPG-PSS-1YR		Annual Maintenance PSS (RPS-V55-UPG)	\$2,757	Each	10%	\$2,481	Other	F1
RPS-V57-PSS-1YR	RPS-V57-PSS-1YR		Annual Maintenance PSS (RPS-V57)	\$6,780	Each	10%	\$6,102	Other	F1
RPS-V57-UPG-PSS-1YR	RPS-V57-UPG-PSS-1YR		Annual Maintenance PSS (RPS-V57-UPG)	\$5,638	Each	10%	\$5,074	Other	F1
RPS-V75-PSS-1YR	RPS-V75-PSS-1YR		Annual Maintenance PSS (RPS-V75)	\$14,576	Each	10%	\$13,119	Other	F1
RPS-V75-UPG-PSS-1YR	RPS-V75-UPG-PSS-1YR		Annual Maintenance PSS (RPS-V75-UPG)	\$13,435	Each	10%	\$12,091	Other	F1
RPS-VG10-PSS-1YR	RPS-VG10-PSS-1YR		Annual Maintenance PSS (RPS-VG10)	\$3,074	Each	10%	\$2,767	Other	F1
RPS-VG50-PSS-1YR	RPS-VG50-PSS-1YR		Annual Maintenance PSS (RPS-VG50)	\$5,176	Each	10%	\$4,658	Other	F1
RPS-VNX5200-PSS-1YR	RPS-VNX5200-PSS-1YR		Annual Maintenance PSS (RPS-VNX5200)	\$1,719	Each	10%	\$1,547	Other	F1
RPS-VNX5400-PSS-1YR	RPS-VNX5400-PSS-1YR		Annual Maintenance PSS (RPS-VNX5400)	\$3,063	Each	10%	\$2,756	Other	F1
RPS-VNX5400-UPG-PSS-1YR	RPS-VNX5400-UPG-PSS-1YR		Annual Maintenance PSS (RPS-VNX5400-UPG)	\$2,450	Each	10%	\$2,205	Other	F1
RPS-VNX5600-PSS-1YR	RPS-VNX5600-PSS-1YR		Annual Maintenance PSS (RPS-VNX5600)	\$4,405	Each	10%	\$3,965	Other	F1
RPS-VNX5600-UPG-PSS-1YR	RPS-VNX5600-UPG-PSS-1YR		Annual Maintenance PSS (RPS-VNX5600-UPG)	\$3,524	Each	10%	\$3,172	Other	F1
RPS-VNX5800-PSS-1YR	RPS-VNX5800-PSS-1YR		Annual Maintenance PSS (RPS-VNX5800)	\$6,780	Each	10%	\$6,102	Other	F1
RPS-VNX5800-UPG-PSS-1YR	RPS-VNX5800-UPG-PSS-1YR		Annual Maintenance PSS (RPS-VNX5800-UPG)	\$5,424	Each	10%	\$4,882	Other	F1
RPS-VNX7600-PSS-1YR	RPS-VNX7600-PSS-1YR		Annual Maintenance PSS (RPS-VNX7600)	\$13,410	Each	10%	\$12,069	Other	F1
RPS-VNX7600-UPG-PSS-1YR	RPS-VNX7600-UPG-PSS-1YR		Annual Maintenance PSS (RPS-VNX7600-UPG)	\$10,728	Each	10%	\$9,655	Other	F1
RPS-VNX8000-PSS-1YR	RPS-VNX8000-PSS-1YR		Annual Maintenance PSS (RPS-VNX8000)	\$20,261	Each	10%	\$18,235	Other	F1
RPS-VNXCA2-PSS-1YR	RPS-VNXCA2-PSS-1YR		Annual Maintenance PSS (RPS-VNXCA2)	\$3,063	Each	10%	\$2,756	Other	F1
RPS-VNXCA4-PSS-1YR	RPS-VNXCA4-PSS-1YR		Annual Maintenance PSS (RPS-VNXCA4)	\$2,297	Each	10%	\$2,067	Other	F1
RPTPF-MSU-T0-PSS-1YR	RPTPF-MSU-T0-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T0)	\$720	Each	10%	\$648	Other	F1
RPTPF-MSU-T10-PSS-1YR	RPTPF-MSU-T10-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T10)	\$19,820	Each	10%	\$17,838	Other	F1
RPTPF-MSU-T11-PSS-1YR	RPTPF-MSU-T11-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T11)	\$21,808	Each	10%	\$19,627	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
RPTPF-MSU-T12-PSS-1YR	RPTPF-MSU-T12-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T12)	\$23,796	Each	10%	\$21,416	Other	F1
RPTPF-MSU-T13-PSS-1YR	RPTPF-MSU-T13-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T13)	\$25,784	Each	10%	\$23,206	Other	F1
RPTPF-MSU-T14-PSS-1YR	RPTPF-MSU-T14-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T14)	\$27,772	Each	10%	\$24,995	Other	F1
RPTPF-MSU-T1-PSS-1YR	RPTPF-MSU-T1-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T1)	\$2,448	Each	10%	\$2,203	Other	F1
RPTPF-MSU-T2-PSS-1YR	RPTPF-MSU-T2-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T2)	\$4,176	Each	10%	\$3,758	Other	F1
RPTPF-MSU-T3-PSS-1YR	RPTPF-MSU-T3-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T3)	\$5,904	Each	10%	\$5,314	Other	F1
RPTPF-MSU-T4-PSS-1YR	RPTPF-MSU-T4-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T4)	\$7,892	Each	10%	\$7,103	Other	F1
RPTPF-MSU-T5-PSS-1YR	RPTPF-MSU-T5-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T5)	\$9,880	Each	10%	\$8,892	Other	F1
RPTPF-MSU-T6-PSS-1YR	RPTPF-MSU-T6-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T6)	\$11,868	Each	10%	\$10,681	Other	F1
RPTPF-MSU-T7-PSS-1YR	RPTPF-MSU-T7-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T7)	\$13,856	Each	10%	\$12,470	Other	F1
RPTPF-MSU-T8-PSS-1YR	RPTPF-MSU-T8-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T8)	\$15,844	Each	10%	\$14,260	Other	F1
RPTPF-MSU-T9-PSS-1YR	RPTPF-MSU-T9-PSS-1YR		Annual Maintenance PSS (RPTPF-MSU-T9)	\$17,832	Each	10%	\$16,049	Other	F1
RPTPF-T0-T3U-PSS-1YR	RPTPF-T0-T3U-PSS-1YR		Annual Maintenance PSS (RPTPF-T0-T3U)	\$1,728	Each	10%	\$1,555	Other	F1
RPTPF-T4-T14U-PSS-1YR	RPTPF-T4-T14U-PSS-1YR		Annual Maintenance PSS (RPTPF-T4-T14U)	\$1,988	Each	10%	\$1,789	Other	F1
RPVE-8VM-PSS-1YR	RPVE-8VM-PSS-1YR		Annual Maintenance PSS (RPVE-8VM)	\$3,000	Each	10%	\$2,700	Other	F1
RRAILKIT1U1NCCMAAF-PSS-1YR	RRAILKIT1U1NCCMAAF-PSS-1YR		Annual Maintenance PSS (RRAILKIT1U1NCCMAAF)	\$40	Each	10%	\$36	Other	F1
RRAILKIT1U1NCCMAH-PSS-1YR	RRAILKIT1U1NCCMAH-PSS-1YR		Annual Maintenance PSS (RRAILKIT1U1NCCMAH)	\$46	Each	10%	\$42	Other	F1
RRAILKIT1U1NCCMA-PSS-1YR	RRAILKIT1U1NCCMA-PSS-1YR		Annual Maintenance PSS (RRAILKIT1U1NCCMA)	\$40	Each	10%	\$36	Other	F1
RRAILKIT1U1NH-PSS-1YR	RRAILKIT1U1NH-PSS-1YR		Annual Maintenance PSS (RRAILKIT1U1NH)	\$12	Each	10%	\$11	Other	F1
RRAILKIT1U1NCCMAAF-PSS-1YR	RRAILKIT1U1NCCMAAF-PSS-1YR		Annual Maintenance PSS (RRAILKIT1U1NCCMAAF)	\$31	Each	10%	\$28	Other	F1
RRAILKIT1U1NCCMAH-PSS-1YR	RRAILKIT1U1NCCMAH-PSS-1YR		Annual Maintenance PSS (RRAILKIT1U1NCCMAH)	\$37	Each	10%	\$33	Other	F1
RRAILKIT1U1NCCMA-PSS-1YR	RRAILKIT1U1NCCMA-PSS-1YR		Annual Maintenance PSS (RRAILKIT1U1NCCMA)	\$31	Each	10%	\$28	Other	F1
RRAILKIT1U1NH-PSS-1YR	RRAILKIT1U1NH-PSS-1YR		Annual Maintenance PSS (RRAILKIT1U1NH)	\$12	Each	10%	\$11	Other	F1
RRAILKIT2U1NCCMAAF-PSS-1YR	RRAILKIT2U1NCCMAAF-PSS-1YR		Annual Maintenance PSS (RRAILKIT2U1NCCMAAF)	\$40	Each	10%	\$36	Other	F1
RRAILKIT2U1NCCMAH-PSS-1YR	RRAILKIT2U1NCCMAH-PSS-1YR		Annual Maintenance PSS (RRAILKIT2U1NCCMAH)	\$46	Each	10%	\$42	Other	F1
RRAILKIT2U1NCCMA-PSS-1YR	RRAILKIT2U1NCCMA-PSS-1YR		Annual Maintenance PSS (RRAILKIT2U1NCCMA)	\$40	Each	10%	\$36	Other	F1
RRAILKIT2U1NH-PSS-1YR	RRAILKIT2U1NH-PSS-1YR		Annual Maintenance PSS (RRAILKIT2U1NH)	\$12	Each	10%	\$11	Other	F1
RRAILKIT2U1NCCMAAF-PSS-1YR	RRAILKIT2U1NCCMAAF-PSS-1YR		Annual Maintenance PSS (RRAILKIT2U1NCCMAAF)	\$31	Each	10%	\$28	Other	F1
RRAILKIT2U1NCCMAH-PSS-1YR	RRAILKIT2U1NCCMAH-PSS-1YR		Annual Maintenance PSS (RRAILKIT2U1NCCMAH)	\$37	Each	10%	\$33	Other	F1
RRAILKIT2U1NCCMA-PSS-1YR	RRAILKIT2U1NCCMA-PSS-1YR		Annual Maintenance PSS (RRAILKIT2U1NCCMA)	\$31	Each	10%	\$28	Other	F1
RSA-12-HP-DAC-PSS-1YR	RSA-12-HP-DAC-PSS-1YR		Annual Maintenance PSS (RSA-12-HP-DAC)	\$5,705	Each	10%	\$5,134	Other	F1
RSA-142-HD-DAC-PSS-1YR	RSA-142-HD-DAC-PSS-1YR		Annual Maintenance PSS (RSA-142-HD-DAC)	\$14,530	Each	10%	\$13,077	Other	F1
RSA-22-HD-DAC-PSS-1YR	RSA-22-HD-DAC-PSS-1YR		Annual Maintenance PSS (RSA-22-HD-DAC)	\$2,332	Each	10%	\$2,099	Other	F1
RSA-32-HD-DAC-PSS-1YR	RSA-32-HD-DAC-PSS-1YR		Annual Maintenance PSS (RSA-32-HD-DAC)	\$3,482	Each	10%	\$3,134	Other	F1
RSA-33-HP-DAC-PSS-1YR	RSA-33-HP-DAC-PSS-1YR		Annual Maintenance PSS (RSA-33-HP-DAC)	\$6,070	Each	10%	\$5,463	Other	F1
RSA-46-HD-DAC-PSS-1YR	RSA-46-HD-DAC-PSS-1YR		Annual Maintenance PSS (RSA-46-HD-DAC)	\$3,744	Each	10%	\$3,369	Other	F1
RSPEX-MSU-T00-PSS-1YR	RSPEX-MSU-T00-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T00)	\$576	Each	10%	\$518	Other	F1
RSPEX-MSU-T01-PSS-1YR	RSPEX-MSU-T01-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T01)	\$2,044	Each	10%	\$1,840	Other	F1
RSPEX-MSU-T02-PSS-1YR	RSPEX-MSU-T02-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T02)	\$3,512	Each	10%	\$3,161	Other	F1
RSPEX-MSU-T03-PSS-1YR	RSPEX-MSU-T03-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T03)	\$4,980	Each	10%	\$4,482	Other	F1
RSPEX-MSU-T04-PSS-1YR	RSPEX-MSU-T04-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T04)	\$6,650	Each	10%	\$5,985	Other	F1
RSPEX-MSU-T05-PSS-1YR	RSPEX-MSU-T05-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T05)	\$8,320	Each	10%	\$7,488	Other	F1
RSPEX-MSU-T06-PSS-1YR	RSPEX-MSU-T06-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T06)	\$9,990	Each	10%	\$8,991	Other	F1
RSPEX-MSU-T07-PSS-1YR	RSPEX-MSU-T07-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T07)	\$11,660	Each	10%	\$10,494	Other	F1
RSPEX-MSU-T08-PSS-1YR	RSPEX-MSU-T08-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T08)	\$13,330	Each	10%	\$11,997	Other	F1
RSPEX-MSU-T09-PSS-1YR	RSPEX-MSU-T09-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T09)	\$15,000	Each	10%	\$13,500	Other	F1
RSPEX-MSU-T10-PSS-1YR	RSPEX-MSU-T10-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T10)	\$16,670	Each	10%	\$15,003	Other	F1
RSPEX-MSU-T11-PSS-1YR	RSPEX-MSU-T11-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T11)	\$18,340	Each	10%	\$16,506	Other	F1
RSPEX-MSU-T12-PSS-1YR	RSPEX-MSU-T12-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T12)	\$20,010	Each	10%	\$18,009	Other	F1
RSPEX-MSU-T13-PSS-1YR	RSPEX-MSU-T13-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T13)	\$21,680	Each	10%	\$19,512	Other	F1
RSPEX-MSU-T14-PSS-1YR	RSPEX-MSU-T14-PSS-1YR		Annual Maintenance PSS (RSPEX-MSU-T14)	\$23,350	Each	10%	\$21,015	Other	F1
S1-CLOUD-1YR-PSS-1YR	S1-CLOUD-1YR-PSS-1YR		Annual Maintenance PSS (S1-CLOUD-1YR)	\$20	Each	10%	\$18	Other	F1
S1-ECS-PSS-1YR	S1-ECS-PSS-1YR		Annual Maintenance PSS (S1-ECS)	\$1,920	Each	10%	\$1,728	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
S1-FIE-PSS-1YR	S1-FIE-PSS-1YR		Annual Maintenance PSS (S1-FIE)	\$1,920	Each	10%	\$1,728	Other	F1
S1-FI-PSS-1YR	S1-FI-PSS-1YR		Annual Maintenance PSS (S1-FI)	\$1,920	Each	10%	\$1,728	Other	F1
S1-FRM-PSS-1YR	S1-FRM-PSS-1YR		Annual Maintenance PSS (S1-FRM)	\$1,920	Each	10%	\$1,728	Other	F1
S1-IC-ECS-PSS-1YR	S1-IC-ECS-PSS-1YR		Annual Maintenance PSS (S1-IC-ECS)	\$1,920	Each	10%	\$1,728	Other	F1
S1-IC-FIE-PSS-1YR	S1-IC-FIE-PSS-1YR		Annual Maintenance PSS (S1-IC-FIE)	\$1,920	Each	10%	\$1,728	Other	F1
S1-IC-FI-PSS-1YR	S1-IC-FI-PSS-1YR		Annual Maintenance PSS (S1-IC-FI)	\$1,920	Each	10%	\$1,728	Other	F1
S1-IC-FRM-PSS-1YR	S1-IC-FRM-PSS-1YR		Annual Maintenance PSS (S1-IC-FRM)	\$1,920	Each	10%	\$1,728	Other	F1
S200-S-016-HB-PSS-1YR	S200-S-016-HB-PSS-1YR		Annual Maintenance PSS (S200-S-016-HB)	\$7,661	Each	10%	\$6,895	Other	F1
S200-S-016-SB-PSS-1YR	S200-S-016-SB-PSS-1YR		Annual Maintenance PSS (S200-S-016-SB)	\$11,492	Each	10%	\$10,343	Other	F1
S200-SAS-001-PSS-1YR	S200-SAS-001-PSS-1YR		Annual Maintenance PSS (S200-SAS-001)	\$11,827	Each	10%	\$10,645	Other	F1
S200-SAS-002-PSS-1YR	S200-SAS-002-PSS-1YR		Annual Maintenance PSS (S200-SAS-002)	\$12,276	Each	10%	\$11,049	Other	F1
S200-SAS-003-PSS-1YR	S200-SAS-003-PSS-1YR		Annual Maintenance PSS (S200-SAS-003)	\$12,362	Each	10%	\$11,126	Other	F1
S200-SAS-004-PSS-1YR	S200-SAS-004-PSS-1YR		Annual Maintenance PSS (S200-SAS-004)	\$12,811	Each	10%	\$11,530	Other	F1
S200-SAS-005-PSS-1YR	S200-SAS-005-PSS-1YR		Annual Maintenance PSS (S200-SAS-005)	\$14,836	Each	10%	\$13,352	Other	F1
S200-SAS-006-PSS-1YR	S200-SAS-006-PSS-1YR		Annual Maintenance PSS (S200-SAS-006)	\$15,285	Each	10%	\$13,756	Other	F1
S200-SAS-007-PSS-1YR	S200-SAS-007-PSS-1YR		Annual Maintenance PSS (S200-SAS-007)	\$15,371	Each	10%	\$13,834	Other	F1
S200-SAS-008-PSS-1YR	S200-SAS-008-PSS-1YR		Annual Maintenance PSS (S200-SAS-008)	\$15,820	Each	10%	\$14,238	Other	F1
S200-SAS-009-PSS-1YR	S200-SAS-009-PSS-1YR		Annual Maintenance PSS (S200-SAS-009)	\$18,120	Each	10%	\$16,308	Other	F1
S200-SAS-010-PSS-1YR	S200-SAS-010-PSS-1YR		Annual Maintenance PSS (S200-SAS-010)	\$18,882	Each	10%	\$16,993	Other	F1
S200-SAS-011-PSS-1YR	S200-SAS-011-PSS-1YR		Annual Maintenance PSS (S200-SAS-011)	\$18,445	Each	10%	\$16,600	Other	F1
S200-SAS-012-PSS-1YR	S200-SAS-012-PSS-1YR		Annual Maintenance PSS (S200-SAS-012)	\$18,692	Each	10%	\$16,823	Other	F1
S200-SAS-013-PSS-1YR	S200-SAS-013-PSS-1YR		Annual Maintenance PSS (S200-SAS-013)	\$18,610	Each	10%	\$16,749	Other	F1
S200-SAS-014-PSS-1YR	S200-SAS-014-PSS-1YR		Annual Maintenance PSS (S200-SAS-014)	\$19,059	Each	10%	\$17,153	Other	F1
S200-SAS-015-PSS-1YR	S200-SAS-015-PSS-1YR		Annual Maintenance PSS (S200-SAS-015)	\$17,758	Each	10%	\$15,982	Other	F1
S200-SAS-016-PSS-1YR	S200-SAS-016-PSS-1YR		Annual Maintenance PSS (S200-SAS-016)	\$18,207	Each	10%	\$16,386	Other	F1
S200-SAS-017-PSS-1YR	S200-SAS-017-PSS-1YR		Annual Maintenance PSS (S200-SAS-017)	\$18,076	Each	10%	\$16,268	Other	F1
S200-SAS-018-PSS-1YR	S200-SAS-018-PSS-1YR		Annual Maintenance PSS (S200-SAS-018)	\$18,525	Each	10%	\$16,672	Other	F1
S200-SAS-019-PSS-1YR	S200-SAS-019-PSS-1YR		Annual Maintenance PSS (S200-SAS-019)	\$21,420	Each	10%	\$19,278	Other	F1
S200-SAS-020-PSS-1YR	S200-SAS-020-PSS-1YR		Annual Maintenance PSS (S200-SAS-020)	\$22,285	Each	10%	\$20,057	Other	F1
S200-SAS-S01-PSS-1YR	S200-SAS-S01-PSS-1YR		Annual Maintenance PSS (S200-SAS-S01)	\$11,717	Each	10%	\$10,545	Other	F1
S200-SAS-S02-PSS-1YR	S200-SAS-S02-PSS-1YR		Annual Maintenance PSS (S200-SAS-S02)	\$12,128	Each	10%	\$10,915	Other	F1
S200-SAS-S03-PSS-1YR	S200-SAS-S03-PSS-1YR		Annual Maintenance PSS (S200-SAS-S03)	\$12,008	Each	10%	\$10,807	Other	F1
S200-SAS-S04-PSS-1YR	S200-SAS-S04-PSS-1YR		Annual Maintenance PSS (S200-SAS-S04)	\$12,497	Each	10%	\$11,247	Other	F1
S200-SAS-S05-PSS-1YR	S200-SAS-S05-PSS-1YR		Annual Maintenance PSS (S200-SAS-S05)	\$12,908	Each	10%	\$11,617	Other	F1
S200-SAS-S06-PSS-1YR	S200-SAS-S06-PSS-1YR		Annual Maintenance PSS (S200-SAS-S06)	\$17,566	Each	10%	\$15,809	Other	F1
S200-SAS-S07-PSS-1YR	S200-SAS-S07-PSS-1YR		Annual Maintenance PSS (S200-SAS-S07)	\$17,993	Each	10%	\$16,194	Other	F1
S200-SAS-S08-PSS-1YR	S200-SAS-S08-PSS-1YR		Annual Maintenance PSS (S200-SAS-S08)	\$17,845	Each	10%	\$16,060	Other	F1
S200-SAS-S09-PSS-1YR	S200-SAS-S09-PSS-1YR		Annual Maintenance PSS (S200-SAS-S09)	\$18,272	Each	10%	\$16,445	Other	F1
S200-SAS-S10-PSS-1YR	S200-SAS-S10-PSS-1YR		Annual Maintenance PSS (S200-SAS-S10)	\$18,248	Each	10%	\$16,423	Other	F1
S200-SAS-S11-PSS-1YR	S200-SAS-S11-PSS-1YR		Annual Maintenance PSS (S200-SAS-S11)	\$18,659	Each	10%	\$16,793	Other	F1
S200-SAS-S12-PSS-1YR	S200-SAS-S12-PSS-1YR		Annual Maintenance PSS (S200-SAS-S12)	\$15,449	Each	10%	\$13,904	Other	F1
S200-SAS-S13-PSS-1YR	S200-SAS-S13-PSS-1YR		Annual Maintenance PSS (S200-SAS-S13)	\$15,860	Each	10%	\$14,274	Other	F1
S200-SAS-S14-PSS-1YR	S200-SAS-S14-PSS-1YR		Annual Maintenance PSS (S200-SAS-S14)	\$15,740	Each	10%	\$14,166	Other	F1
S200-SAS-S15-PSS-1YR	S200-SAS-S15-PSS-1YR		Annual Maintenance PSS (S200-SAS-S15)	\$16,229	Each	10%	\$14,606	Other	F1
S200-SAS-S16-PSS-1YR	S200-SAS-S16-PSS-1YR		Annual Maintenance PSS (S200-SAS-S16)	\$19,714	Each	10%	\$17,742	Other	F1
S200-SAS-S17-PSS-1YR	S200-SAS-S17-PSS-1YR		Annual Maintenance PSS (S200-SAS-S17)	\$20,125	Each	10%	\$18,112	Other	F1
S200-SAS-S18-PSS-1YR	S200-SAS-S18-PSS-1YR		Annual Maintenance PSS (S200-SAS-S18)	\$20,005	Each	10%	\$18,004	Other	F1
S200-SAS-S19-PSS-1YR	S200-SAS-S19-PSS-1YR		Annual Maintenance PSS (S200-SAS-S19)	\$20,416	Each	10%	\$18,374	Other	F1
S200-SAS-S20-PSS-1YR	S200-SAS-S20-PSS-1YR		Annual Maintenance PSS (S200-SAS-S20)	\$20,905	Each	10%	\$18,815	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S200-SAS-S21-PSS-1YR	S200-SAS-S21-PSS-1YR		Annual Maintenance PSS (S200-SAS-S21)	\$23,231	Each	10%	\$20,908	Other	F1
S200-SAS-S22-PSS-1YR	S200-SAS-S22-PSS-1YR		Annual Maintenance PSS (S200-SAS-S22)	\$23,500	Each	10%	\$21,150	Other	F1
S200-SAS-S23-PSS-1YR	S200-SAS-S23-PSS-1YR		Annual Maintenance PSS (S200-SAS-S23)	\$23,377	Each	10%	\$21,040	Other	F1
S200-SAS-S24-PSS-1YR	S200-SAS-S24-PSS-1YR		Annual Maintenance PSS (S200-SAS-S24)	\$24,533	Each	10%	\$22,079	Other	F1
S200-SAS-S25-PSS-1YR	S200-SAS-S25-PSS-1YR		Annual Maintenance PSS (S200-SAS-S25)	\$23,877	Each	10%	\$21,489	Other	F1
S200-SAS-S26-PSS-1YR	S200-SAS-S26-PSS-1YR		Annual Maintenance PSS (S200-SAS-S26)	\$24,296	Each	10%	\$21,866	Other	F1
S200-SAS-S27-PSS-1YR	S200-SAS-S27-PSS-1YR		Annual Maintenance PSS (S200-SAS-S27)	\$18,163	Each	10%	\$16,347	Other	F1
S200-SAS-S28-PSS-1YR	S200-SAS-S28-PSS-1YR		Annual Maintenance PSS (S200-SAS-S28)	\$18,574	Each	10%	\$16,716	Other	F1
S200-SAS-S29-PSS-1YR	S200-SAS-S29-PSS-1YR		Annual Maintenance PSS (S200-SAS-S29)	\$18,454	Each	10%	\$16,608	Other	F1
S200-SAS-S30-PSS-1YR	S200-SAS-S30-PSS-1YR		Annual Maintenance PSS (S200-SAS-S30)	\$18,865	Each	10%	\$16,978	Other	F1
S200-SAS-S31-PSS-1YR	S200-SAS-S31-PSS-1YR		Annual Maintenance PSS (S200-SAS-S31)	\$18,943	Each	10%	\$17,049	Other	F1
S200-SAS-S32-PSS-1YR	S200-SAS-S32-PSS-1YR		Annual Maintenance PSS (S200-SAS-S32)	\$19,354	Each	10%	\$17,419	Other	F1
S200-SAS-S33-PSS-1YR	S200-SAS-S33-PSS-1YR		Annual Maintenance PSS (S200-SAS-S33)	\$22,637	Each	10%	\$20,373	Other	F1
S200-SAS-S34-PSS-1YR	S200-SAS-S34-PSS-1YR		Annual Maintenance PSS (S200-SAS-S34)	\$23,066	Each	10%	\$20,760	Other	F1
S200-SAS-S35-PSS-1YR	S200-SAS-S35-PSS-1YR		Annual Maintenance PSS (S200-SAS-S35)	\$22,935	Each	10%	\$20,642	Other	F1
S200-SAS-S36-PSS-1YR	S200-SAS-S36-PSS-1YR		Annual Maintenance PSS (S200-SAS-S36)	\$23,365	Each	10%	\$21,028	Other	F1
S200-SAS-S37-PSS-1YR	S200-SAS-S37-PSS-1YR		Annual Maintenance PSS (S200-SAS-S37)	\$23,455	Each	10%	\$21,109	Other	F1
S200-SAS-S38-PSS-1YR	S200-SAS-S38-PSS-1YR		Annual Maintenance PSS (S200-SAS-S38)	\$23,884	Each	10%	\$21,496	Other	F1
S200-SAS-S39-HB-PSS-1YR	S200-SAS-S39-HB-PSS-1YR		Annual Maintenance PSS (S200-SAS-S39-HB)	\$8,936	Each	10%	\$8,042	Other	F1
S200-SAS-S39-PSS-1YR	S200-SAS-S39-PSS-1YR		Annual Maintenance PSS (S200-SAS-S39)	\$21,236	Each	10%	\$19,113	Other	F1
S200-SAS-S39-SB-C-PSS-1YR	S200-SAS-S39-SB-C-PSS-1YR		Annual Maintenance PSS (S200-SAS-S39-SB-C)	\$13,404	Each	10%	\$12,063	Other	F1
S200-SAS-S40-PSS-1YR	S200-SAS-S40-PSS-1YR		Annual Maintenance PSS (S200-SAS-S40)	\$33,985	Each	10%	\$30,587	Other	F1
S200-SAS-S41-PSS-1YR	S200-SAS-S41-PSS-1YR		Annual Maintenance PSS (S200-SAS-S41)	\$17,733	Each	10%	\$15,960	Other	F1
S200-SAS-S42-PSS-1YR	S200-SAS-S42-PSS-1YR		Annual Maintenance PSS (S200-SAS-S42)	\$17,442	Each	10%	\$15,698	Other	F1
S200-SAS-S43-PSS-1YR	S200-SAS-S43-PSS-1YR		Annual Maintenance PSS (S200-SAS-S43)	\$17,853	Each	10%	\$16,067	Other	F1
S200-SAS-S44-PSS-1YR	S200-SAS-S44-PSS-1YR		Annual Maintenance PSS (S200-SAS-S44)	\$18,222	Each	10%	\$16,400	Other	F1
S200-SAS-S45-PSS-1YR	S200-SAS-S45-PSS-1YR		Annual Maintenance PSS (S200-SAS-S45)	\$18,633	Each	10%	\$16,770	Other	F1
S200-SAS-S46-PSS-1YR	S200-SAS-S46-PSS-1YR		Annual Maintenance PSS (S200-SAS-S46)	\$28,607	Each	10%	\$25,746	Other	F1
S200-SAS-S47-PSS-1YR	S200-SAS-S47-PSS-1YR		Annual Maintenance PSS (S200-SAS-S47)	\$28,308	Each	10%	\$25,478	Other	F1
S200-SAS-S48-PSS-1YR	S200-SAS-S48-PSS-1YR		Annual Maintenance PSS (S200-SAS-S48)	\$28,738	Each	10%	\$25,864	Other	F1
S200-SAS-S49-PSS-1YR	S200-SAS-S49-PSS-1YR		Annual Maintenance PSS (S200-SAS-S49)	\$29,124	Each	10%	\$26,212	Other	F1
S200-SAS-S50-PSS-1YR	S200-SAS-S50-PSS-1YR		Annual Maintenance PSS (S200-SAS-S50)	\$29,553	Each	10%	\$26,598	Other	F1
S200-SAS-S51-PSS-1YR	S200-SAS-S51-PSS-1YR		Annual Maintenance PSS (S200-SAS-S51)	\$28,262	Each	10%	\$25,436	Other	F1
S200-SAS-S52-PSS-1YR	S200-SAS-S52-PSS-1YR		Annual Maintenance PSS (S200-SAS-S52)	\$23,098	Each	10%	\$20,788	Other	F1
S200-SAS-S53-PSS-1YR	S200-SAS-S53-PSS-1YR		Annual Maintenance PSS (S200-SAS-S53)	\$30,460	Each	10%	\$27,414	Other	F1
S200-SAS-S54-PSS-1YR	S200-SAS-S54-PSS-1YR		Annual Maintenance PSS (S200-SAS-S54)	\$30,917	Each	10%	\$27,826	Other	F1
S200-SAS-S54-SB-PSS-1YR	S200-SAS-S54-SB-PSS-1YR		Annual Maintenance PSS (S200-SAS-S54-SB)	\$16,044	Each	10%	\$14,439	Other	F1
S200-SAS-S55-PSS-1YR	S200-SAS-S55-PSS-1YR		Annual Maintenance PSS (S200-SAS-S55)	\$22,641	Each	10%	\$20,377	Other	F1
S200-SAS-S56-PSS-1YR	S200-SAS-S56-PSS-1YR		Annual Maintenance PSS (S200-SAS-S56)	\$31,782	Each	10%	\$28,604	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S200-SAS-S57-PSS-1YR	S200-SAS-S57-PSS-1YR		Annual Maintenance PSS (S200-SAS-S57)	\$35,125	Each	10%	\$31,613	Other	F1
S200-SAS-S58-PSS-1YR	S200-SAS-S58-PSS-1YR		Annual Maintenance PSS (S200-SAS-S58)	\$38,468	Each	10%	\$34,621	Other	F1
S200-SAS-S58-SB-PSS-1YR	S200-SAS-S58-SB-PSS-1YR		Annual Maintenance PSS (S200-SAS-S58-SB)	\$19,961	Each	10%	\$17,965	Other	F1
S200-SAS-S59-PSS-1YR	S200-SAS-S59-PSS-1YR		Annual Maintenance PSS (S200-SAS-S59)	\$24,753	Each	10%	\$22,278	Other	F1
S200-SAS-S60-PSS-1YR	S200-SAS-S60-PSS-1YR		Annual Maintenance PSS (S200-SAS-S60)	\$15,401	Each	10%	\$13,861	Other	F1
S200-SAS-S61-PSS-1YR	S200-SAS-S61-PSS-1YR		Annual Maintenance PSS (S200-SAS-S61)	\$16,192	Each	10%	\$14,573	Other	F1
S200-SAS-S62-PSS-1YR	S200-SAS-S62-PSS-1YR		Annual Maintenance PSS (S200-SAS-S62)	\$18,018	Each	10%	\$16,216	Other	F1
S200-SAS-S63-PSS-1YR	S200-SAS-S63-PSS-1YR		Annual Maintenance PSS (S200-SAS-S63)	\$18,809	Each	10%	\$16,929	Other	F1
S200-SAS-S64-PSS-1YR	S200-SAS-S64-PSS-1YR		Annual Maintenance PSS (S200-SAS-S64)	\$19,370	Each	10%	\$17,433	Other	F1
S200-SAS-S65-PSS-1YR	S200-SAS-S65-PSS-1YR		Annual Maintenance PSS (S200-SAS-S65)	\$20,142	Each	10%	\$18,128	Other	F1
S200-SAS-S66-PSS-1YR	S200-SAS-S66-PSS-1YR		Annual Maintenance PSS (S200-SAS-S66)	\$22,714	Each	10%	\$20,442	Other	F1
S200-SAS-S67-PSS-1YR	S200-SAS-S67-PSS-1YR		Annual Maintenance PSS (S200-SAS-S67)	\$23,486	Each	10%	\$21,137	Other	F1
S200-SAS-S68-PSS-1YR	S200-SAS-S68-PSS-1YR		Annual Maintenance PSS (S200-SAS-S68)	\$24,825	Each	10%	\$22,342	Other	F1
S200-SAS-S69-PSS-1YR	S200-SAS-S69-PSS-1YR		Annual Maintenance PSS (S200-SAS-S69)	\$25,675	Each	10%	\$23,108	Other	F1
S200-SAS-S70-PSS-1YR	S200-SAS-S70-PSS-1YR		Annual Maintenance PSS (S200-SAS-S70)	\$23,646	Each	10%	\$21,282	Other	F1
S200-S-S36-HB-PSS-1YR	S200-S-S36-HB-PSS-1YR		Annual Maintenance PSS (S200-S-S36-HB)	\$9,813	Each	10%	\$8,832	Other	F1
S200-S-S36-SB-PSS-1YR	S200-S-S36-SB-PSS-1YR		Annual Maintenance PSS (S200-S-S36-SB)	\$14,720	Each	10%	\$13,248	Other	F1
S200-SSD-001-PSS-1YR	S200-SSD-001-PSS-1YR		Annual Maintenance PSS (S200-SSD-001)	\$24,693	Each	10%	\$22,223	Other	F1
S200-SSD-002-PSS-1YR	S200-SSD-002-PSS-1YR		Annual Maintenance PSS (S200-SSD-002)	\$25,116	Each	10%	\$22,605	Other	F1
S200-SSD-003-PSS-1YR	S200-SSD-003-PSS-1YR		Annual Maintenance PSS (S200-SSD-003)	\$24,993	Each	10%	\$22,494	Other	F1
S200-SSD-004-PSS-1YR	S200-SSD-004-PSS-1YR		Annual Maintenance PSS (S200-SSD-004)	\$25,416	Each	10%	\$22,874	Other	F1
S200-SSD-005-PSS-1YR	S200-SSD-005-PSS-1YR		Annual Maintenance PSS (S200-SSD-005)	\$25,497	Each	10%	\$22,948	Other	F1
S200-SSD-006-PSS-1YR	S200-SSD-006-PSS-1YR		Annual Maintenance PSS (S200-SSD-006)	\$25,921	Each	10%	\$23,329	Other	F1
S200-SSD-007-PSS-1YR	S200-SSD-007-PSS-1YR		Annual Maintenance PSS (S200-SSD-007)	\$38,929	Each	10%	\$35,036	Other	F1
S200-SSD-008-PSS-1YR	S200-SSD-008-PSS-1YR		Annual Maintenance PSS (S200-SSD-008)	\$39,361	Each	10%	\$35,425	Other	F1
S200-SSD-009-PSS-1YR	S200-SSD-009-PSS-1YR		Annual Maintenance PSS (S200-SSD-009)	\$39,235	Each	10%	\$35,312	Other	F1
S200-SSD-010-PSS-1YR	S200-SSD-010-PSS-1YR		Annual Maintenance PSS (S200-SSD-010)	\$39,667	Each	10%	\$35,700	Other	F1
S200-SSD-011-PSS-1YR	S200-SSD-011-PSS-1YR		Annual Maintenance PSS (S200-SSD-011)	\$39,750	Each	10%	\$35,775	Other	F1
S200-SSD-012-PSS-1YR	S200-SSD-012-PSS-1YR		Annual Maintenance PSS (S200-SSD-012)	\$40,182	Each	10%	\$36,164	Other	F1
S200-SSD-013-PSS-1YR	S200-SSD-013-PSS-1YR		Annual Maintenance PSS (S200-SSD-013)	\$80,875	Each	10%	\$72,788	Other	F1
S200-SSD-014-PSS-1YR	S200-SSD-014-PSS-1YR		Annual Maintenance PSS (S200-SSD-014)	\$68,665	Each	10%	\$61,799	Other	F1
S200-SSD-015-PSS-1YR	S200-SSD-015-PSS-1YR		Annual Maintenance PSS (S200-SSD-015)	\$68,359	Each	10%	\$61,523	Other	F1
S200-SSD-016-PSS-1YR	S200-SSD-016-PSS-1YR		Annual Maintenance PSS (S200-SSD-016)	\$68,791	Each	10%	\$61,912	Other	F1
S200-SSD-016-SB-CF-PSS-1YR	S200-SSD-016-SB-CF-PSS-1YR		Annual Maintenance PSS (S200-SSD-016-SB-CF)	\$41,275	Each	10%	\$37,147	Other	F1
S200-SSD-016-SB-PSS-1YR	S200-SSD-016-SB-PSS-1YR		Annual Maintenance PSS (S200-SSD-016-SB)	\$41,275	Each	10%	\$37,147	Other	F1
S200-SSD-017-PSS-1YR	S200-SSD-017-PSS-1YR		Annual Maintenance PSS (S200-SSD-017)	\$69,180	Each	10%	\$62,262	Other	F1
S200-SSD-018-PSS-1YR	S200-SSD-018-PSS-1YR		Annual Maintenance PSS (S200-SSD-018)	\$69,612	Each	10%	\$62,651	Other	F1
S200-SSD-019-PSS-1YR	S200-SSD-019-PSS-1YR		Annual Maintenance PSS (S200-SSD-019)	\$127,704	Each	10%	\$114,933	Other	F1
S200-SSD-019-SB-PSS-1YR	S200-SSD-019-SB-PSS-1YR		Annual Maintenance PSS (S200-SSD-019-SB)	\$66,267	Each	10%	\$59,641	Other	F1
S200-SSD-020-PSS-1YR	S200-SSD-020-PSS-1YR		Annual Maintenance PSS (S200-SSD-020)	\$127,145	Each	10%	\$114,430	Other	F1
S210-SAS-001-PSS-1YR	S210-SAS-001-PSS-1YR		Annual Maintenance PSS (S210-SAS-001)	\$12,542	Each	10%	\$11,288	Other	F1
S210-SAS-002-PSS-1YR	S210-SAS-002-PSS-1YR		Annual Maintenance PSS (S210-SAS-002)	\$13,043	Each	10%	\$11,739	Other	F1
S210-SAS-003-HB-PSS-1YR	S210-SAS-003-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-003-HB)	\$6,158	Each	10%	\$5,543	Other	F1
S210-SAS-003-PSS-1YR	S210-SAS-003-PSS-1YR		Annual Maintenance PSS (S210-SAS-003)	\$15,396	Each	10%	\$13,856	Other	F1
S210-SAS-003-SB-CF-PSS-1YR	S210-SAS-003-SB-CF-PSS-1YR		Annual Maintenance PSS (S210-SAS-003-SB-CF)	\$9,618	Each	10%	\$8,657	Other	F1
S210-SAS-003-SB-PSS-1YR	S210-SAS-003-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-003-SB)	\$9,238	Each	10%	\$8,314	Other	F1
S210-SAS-004-HB-PSS-1YR	S210-SAS-004-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-004-HB)	\$6,394	Each	10%	\$5,754	Other	F1
S210-SAS-004-PSS-1YR	S210-SAS-004-PSS-1YR		Annual Maintenance PSS (S210-SAS-004)	\$15,984	Each	10%	\$14,386	Other	F1
S210-SAS-004-SB-PSS-1YR	S210-SAS-004-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-004-SB)	\$8,294	Each	10%	\$7,465	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-005-HB-PSS-1YR	S210-SAS-005-HB-PSS-1YR	Annual Maintenance PSS (S210-SAS-005-HB)	Annual Maintenance PSS (S210-SAS-005-HB)	\$7,167	Each	10%	\$6,450	Other	F1
S210-SAS-005-PSS-1YR	S210-SAS-005-PSS-1YR	Annual Maintenance PSS (S210-SAS-005)	Annual Maintenance PSS (S210-SAS-005)	\$17,917	Each	10%	\$16,126	Other	F1
S210-SAS-005-SB-CF-PSS-1YR	S210-SAS-005-SB-CF-PSS-1YR	Annual Maintenance PSS (S210-SAS-005-SB-CF)	Annual Maintenance PSS (S210-SAS-005-SB-CF)	\$11,194	Each	10%	\$10,074	Other	F1
S210-SAS-005-SB-PSS-1YR	S210-SAS-005-SB-PSS-1YR	Annual Maintenance PSS (S210-SAS-005-SB)	Annual Maintenance PSS (S210-SAS-005-SB)	\$10,750	Each	10%	\$9,675	Other	F1
S210-SAS-006-PSS-1YR	S210-SAS-006-PSS-1YR	Annual Maintenance PSS (S210-SAS-006)	Annual Maintenance PSS (S210-SAS-006)	\$19,013	Each	10%	\$17,112	Other	F1
S210-SAS-007-PSS-1YR	S210-SAS-007-PSS-1YR	Annual Maintenance PSS (S210-SAS-007)	Annual Maintenance PSS (S210-SAS-007)	\$21,518	Each	10%	\$19,366	Other	F1
S210-SAS-008-HB-PSS-1YR	S210-SAS-008-HB-PSS-1YR	Annual Maintenance PSS (S210-SAS-008-HB)	Annual Maintenance PSS (S210-SAS-008-HB)	\$8,580	Each	10%	\$7,722	Other	F1
S210-SAS-008-PSS-1YR	S210-SAS-008-PSS-1YR	Annual Maintenance PSS (S210-SAS-008)	Annual Maintenance PSS (S210-SAS-008)	\$21,449	Each	10%	\$19,304	Other	F1
S210-SAS-008-SB-CF-PSS-1YR	S210-SAS-008-SB-CF-PSS-1YR	Annual Maintenance PSS (S210-SAS-008-SB-CF)	Annual Maintenance PSS (S210-SAS-008-SB-CF)	\$13,400	Each	10%	\$12,060	Other	F1
S210-SAS-008-SB-PSS-1YR	S210-SAS-008-SB-PSS-1YR	Annual Maintenance PSS (S210-SAS-008-SB)	Annual Maintenance PSS (S210-SAS-008-SB)	\$12,870	Each	10%	\$11,583	Other	F1
S210-SAS-009-PSS-1YR	S210-SAS-009-PSS-1YR	Annual Maintenance PSS (S210-SAS-009)	Annual Maintenance PSS (S210-SAS-009)	\$22,545	Each	10%	\$20,290	Other	F1
S210-SAS-010-PSS-1YR	S210-SAS-010-PSS-1YR	Annual Maintenance PSS (S210-SAS-010)	Annual Maintenance PSS (S210-SAS-010)	\$25,049	Each	10%	\$22,544	Other	F1
S210-SAS-011-PSS-1YR	S210-SAS-011-PSS-1YR	Annual Maintenance PSS (S210-SAS-011)	Annual Maintenance PSS (S210-SAS-011)	\$17,780	Each	10%	\$16,002	Other	F1
S210-SAS-012-PSS-1YR	S210-SAS-012-PSS-1YR	Annual Maintenance PSS (S210-SAS-012)	Annual Maintenance PSS (S210-SAS-012)	\$20,350	Each	10%	\$18,315	Other	F1
S210-SAS-013-PSS-1YR	S210-SAS-013-PSS-1YR	Annual Maintenance PSS (S210-SAS-013)	Annual Maintenance PSS (S210-SAS-013)	\$14,788	Each	10%	\$13,310	Other	F1
S210-SAS-014-PSS-1YR	S210-SAS-014-PSS-1YR	Annual Maintenance PSS (S210-SAS-014)	Annual Maintenance PSS (S210-SAS-014)	\$17,292	Each	10%	\$15,563	Other	F1
S210-SAS-015-PSS-1YR	S210-SAS-015-PSS-1YR	Annual Maintenance PSS (S210-SAS-015)	Annual Maintenance PSS (S210-SAS-015)	\$18,164	Each	10%	\$16,348	Other	F1
S210-SAS-016-PSS-1YR	S210-SAS-016-PSS-1YR	Annual Maintenance PSS (S210-SAS-016)	Annual Maintenance PSS (S210-SAS-016)	\$20,744	Each	10%	\$18,670	Other	F1
S210-SAS-017-PSS-1YR	S210-SAS-017-PSS-1YR	Annual Maintenance PSS (S210-SAS-017)	Annual Maintenance PSS (S210-SAS-017)	\$16,349	Each	10%	\$14,714	Other	F1
S210-SAS-018-PSS-1YR	S210-SAS-018-PSS-1YR	Annual Maintenance PSS (S210-SAS-018)	Annual Maintenance PSS (S210-SAS-018)	\$19,394	Each	10%	\$17,455	Other	F1
S210-SAS-019-PSS-1YR	S210-SAS-019-PSS-1YR	Annual Maintenance PSS (S210-SAS-019)	Annual Maintenance PSS (S210-SAS-019)	\$21,907	Each	10%	\$19,716	Other	F1
S210-SAS-020-PSS-1YR	S210-SAS-020-PSS-1YR	Annual Maintenance PSS (S210-SAS-020)	Annual Maintenance PSS (S210-SAS-020)	\$18,295	Each	10%	\$16,465	Other	F1
S210-SAS-021-PSS-1YR	S210-SAS-021-PSS-1YR	Annual Maintenance PSS (S210-SAS-021)	Annual Maintenance PSS (S210-SAS-021)	\$22,953	Each	10%	\$20,657	Other	F1
S210-SAS-022-PSS-1YR	S210-SAS-022-PSS-1YR	Annual Maintenance PSS (S210-SAS-022)	Annual Maintenance PSS (S210-SAS-022)	\$25,462	Each	10%	\$22,916	Other	F1
S210-SAS-023-PSS-1YR	S210-SAS-023-PSS-1YR	Annual Maintenance PSS (S210-SAS-023)	Annual Maintenance PSS (S210-SAS-023)	\$21,855	Each	10%	\$19,669	Other	F1
S210-SAS-024-PSS-1YR	S210-SAS-024-PSS-1YR	Annual Maintenance PSS (S210-SAS-024)	Annual Maintenance PSS (S210-SAS-024)	\$15,130	Each	10%	\$13,617	Other	F1
S210-SAS-025-PSS-1YR	S210-SAS-025-PSS-1YR	Annual Maintenance PSS (S210-SAS-025)	Annual Maintenance PSS (S210-SAS-025)	\$17,647	Each	10%	\$15,883	Other	F1
S210-SAS-026-PSS-1YR	S210-SAS-026-PSS-1YR	Annual Maintenance PSS (S210-SAS-026)	Annual Maintenance PSS (S210-SAS-026)	\$13,362	Each	10%	\$12,026	Other	F1
S210-SAS-E01-HO-PSS-1YR	S210-SAS-E01-HO-PSS-1YR	Annual Maintenance PSS (S210-SAS-E01-HO)	Annual Maintenance PSS (S210-SAS-E01-HO)	\$10,750	Each	10%	\$9,675	Other	F1
S210-SAS-E01-PSS-1YR	S210-SAS-E01-PSS-1YR	Annual Maintenance PSS (S210-SAS-E01)	Annual Maintenance PSS (S210-SAS-E01)	\$22,413	Each	10%	\$20,172	Other	F1
S210-SAS-E02-HO-PSS-1YR	S210-SAS-E02-HO-PSS-1YR	Annual Maintenance PSS (S210-SAS-E02-HO)	Annual Maintenance PSS (S210-SAS-E02-HO)	\$11,445	Each	10%	\$10,301	Other	F1
S210-SAS-E02-PSS-1YR	S210-SAS-E02-PSS-1YR	Annual Maintenance PSS (S210-SAS-E02)	Annual Maintenance PSS (S210-SAS-E02)	\$23,739	Each	10%	\$21,365	Other	F1
S210-SAS-E03-HO-PSS-1YR	S210-SAS-E03-HO-PSS-1YR	Annual Maintenance PSS (S210-SAS-E03-HO)	Annual Maintenance PSS (S210-SAS-E03-HO)	\$13,017	Each	10%	\$11,716	Other	F1
S210-SAS-E03-PSS-1YR	S210-SAS-E03-PSS-1YR	Annual Maintenance PSS (S210-SAS-E03)	Annual Maintenance PSS (S210-SAS-E03)	\$26,768	Each	10%	\$24,092	Other	F1
S210-SAS-E04-HO-PSS-1YR	S210-SAS-E04-HO-PSS-1YR	Annual Maintenance PSS (S210-SAS-E04-HO)	Annual Maintenance PSS (S210-SAS-E04-HO)	\$12,977	Each	10%	\$11,679	Other	F1
S210-SAS-E04-PSS-1YR	S210-SAS-E04-PSS-1YR	Annual Maintenance PSS (S210-SAS-E04)	Annual Maintenance PSS (S210-SAS-E04)	\$26,728	Each	10%	\$24,055	Other	F1
S210-SAS-E05-HO-PSS-1YR	S210-SAS-E05-HO-PSS-1YR	Annual Maintenance PSS (S210-SAS-E05-HO)	Annual Maintenance PSS (S210-SAS-E05-HO)	\$13,672	Each	10%	\$12,305	Other	F1
S210-SAS-E05-PSS-1YR	S210-SAS-E05-PSS-1YR	Annual Maintenance PSS (S210-SAS-E05)	Annual Maintenance PSS (S210-SAS-E05)	\$28,097	Each	10%	\$25,288	Other	F1
S210-SAS-E06-HO-PSS-1YR	S210-SAS-E06-HO-PSS-1YR	Annual Maintenance PSS (S210-SAS-E06-HO)	Annual Maintenance PSS (S210-SAS-E06-HO)	\$15,245	Each	10%	\$13,720	Other	F1
S210-SAS-E06-PSS-1YR	S210-SAS-E06-PSS-1YR	Annual Maintenance PSS (S210-SAS-E06)	Annual Maintenance PSS (S210-SAS-E06)	\$31,228	Each	10%	\$28,105	Other	F1
S210-SAS-E07-HO-PSS-1YR	S210-SAS-E07-HO-PSS-1YR	Annual Maintenance PSS (S210-SAS-E07-HO)	Annual Maintenance PSS (S210-SAS-E07-HO)	\$15,229	Each	10%	\$13,706	Other	F1
S210-SAS-E07-PSS-1YR	S210-SAS-E07-PSS-1YR	Annual Maintenance PSS (S210-SAS-E07)	Annual Maintenance PSS (S210-SAS-E07)	\$31,323	Each	10%	\$28,190	Other	F1
S210-SAS-E08-HO-PSS-1YR	S210-SAS-E08-HO-PSS-1YR	Annual Maintenance PSS (S210-SAS-E08-HO)	Annual Maintenance PSS (S210-SAS-E08-HO)	\$15,924	Each	10%	\$14,332	Other	F1
S210-SAS-E08-PSS-1YR	S210-SAS-E08-PSS-1YR	Annual Maintenance PSS (S210-SAS-E08)	Annual Maintenance PSS (S210-SAS-E08)	\$32,692	Each	10%	\$29,423	Other	F1
S210-SAS-E09-HO-PSS-1YR	S210-SAS-E09-HO-PSS-1YR	Annual Maintenance PSS (S210-SAS-E09-HO)	Annual Maintenance PSS (S210-SAS-E09-HO)	\$17,497	Each	10%	\$15,747	Other	F1
S210-SAS-E09-PSS-1YR	S210-SAS-E09-PSS-1YR	Annual Maintenance PSS (S210-SAS-E09)	Annual Maintenance PSS (S210-SAS-E09)	\$35,823	Each	10%	\$32,240	Other	F1
S210-SAS-E10-PSS-1YR	S210-SAS-E10-PSS-1YR	Annual Maintenance PSS (S210-SAS-E10)	Annual Maintenance PSS (S210-SAS-E10)	\$28,619	Each	10%	\$25,757	Other	F1
S210-SAS-E11-PSS-1YR	S210-SAS-E11-PSS-1YR	Annual Maintenance PSS (S210-SAS-E11)	Annual Maintenance PSS (S210-SAS-E11)	\$29,885	Each	10%	\$26,897	Other	F1
S210-SAS-E12-PSS-1YR	S210-SAS-E12-PSS-1YR	Annual Maintenance PSS (S210-SAS-E12)	Annual Maintenance PSS (S210-SAS-E12)	\$32,779	Each	10%	\$29,501	Other	F1
S210-SAS-E13-PSS-1YR	S210-SAS-E13-PSS-1YR	Annual Maintenance PSS (S210-SAS-E13)	Annual Maintenance PSS (S210-SAS-E13)	\$39,314	Each	10%	\$35,382	Other	F1
S210-SAS-E14-PSS-1YR	S210-SAS-E14-PSS-1YR	Annual Maintenance PSS (S210-SAS-E14)	Annual Maintenance PSS (S210-SAS-E14)	\$40,629	Each	10%	\$36,566	Other	F1
S210-SAS-E15-PSS-1YR	S210-SAS-E15-PSS-1YR	Annual Maintenance PSS (S210-SAS-E15)	Annual Maintenance PSS (S210-SAS-E15)	\$43,634	Each	10%	\$39,271	Other	F1
S210-SAS-E16-PSS-1YR	S210-SAS-E16-PSS-1YR	Annual Maintenance PSS (S210-SAS-E16)	Annual Maintenance PSS (S210-SAS-E16)	\$62,773	Each	10%	\$56,495	Other	F1
S210-SAS-E17-PSS-1YR	S210-SAS-E17-PSS-1YR	Annual Maintenance PSS (S210-SAS-E17)	Annual Maintenance PSS (S210-SAS-E17)	\$64,776	Each	10%	\$58,299	Other	F1
S210-SAS-E18-PSS-1YR	S210-SAS-E18-PSS-1YR	Annual Maintenance PSS (S210-SAS-E18)	Annual Maintenance PSS (S210-SAS-E18)	\$69,311	Each	10%	\$62,380	Other	F1
S210-SAS-E19-PSS-1YR	S210-SAS-E19-PSS-1YR	Annual Maintenance PSS (S210-SAS-E19)	Annual Maintenance PSS (S210-SAS-E19)	\$65,408	Each	10%	\$58,868	Other	F1
S210-SAS-E20-PSS-1YR	S210-SAS-E20-PSS-1YR	Annual Maintenance PSS (S210-SAS-E20)	Annual Maintenance PSS (S210-SAS-E20)	\$69,954	Each	10%	\$62,959	Other	F1
S210-SAS-E21-PSS-1YR	S210-SAS-E21-PSS-1YR	Annual Maintenance PSS (S210-SAS-E21)	Annual Maintenance PSS (S210-SAS-E21)	\$63,400	Each	10%	\$57,060	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
S210-SAS-E22-PSS-1YR	S210-SAS-E22-PSS-1YR		Annual Maintenance PSS (S210-SAS-E22)	\$33,158	Each	10%		\$29,842	Other	F1
S210-SAS-E23-PSS-1YR	S210-SAS-E23-PSS-1YR		Annual Maintenance PSS (S210-SAS-E23)	\$36,297	Each	10%		\$32,667	Other	F1
S210-SAS-E24-PSS-1YR	S210-SAS-E24-PSS-1YR		Annual Maintenance PSS (S210-SAS-E24)	\$31,785	Each	10%		\$28,606	Other	F1
S210-SAS-E25-PSS-1YR	S210-SAS-E25-PSS-1YR		Annual Maintenance PSS (S210-SAS-E25)	\$41,160	Each	10%		\$37,044	Other	F1
S210-SAS-E26-PSS-1YR	S210-SAS-E26-PSS-1YR		Annual Maintenance PSS (S210-SAS-E26)	\$44,167	Each	10%		\$39,750	Other	F1
S210-SAS-E27-PSS-1YR	S210-SAS-E27-PSS-1YR		Annual Maintenance PSS (S210-SAS-E27)	\$39,845	Each	10%		\$35,860	Other	F1
S210-SAS-E28-PSS-1YR	S210-SAS-E28-PSS-1YR		Annual Maintenance PSS (S210-SAS-E28)	\$28,537	Each	10%		\$25,683	Other	F1
S210-SAS-E29-PSS-1YR	S210-SAS-E29-PSS-1YR		Annual Maintenance PSS (S210-SAS-E29)	\$31,679	Each	10%		\$28,511	Other	F1
S210-SAS-E30-PSS-1YR	S210-SAS-E30-PSS-1YR		Annual Maintenance PSS (S210-SAS-E30)	\$27,163	Each	10%		\$24,447	Other	F1
S210-SAS-E31-PSS-1YR	S210-SAS-E31-PSS-1YR		Annual Maintenance PSS (S210-SAS-E31)	\$30,359	Each	10%		\$27,323	Other	F1
S210-SAS-E32-PSS-1YR	S210-SAS-E32-PSS-1YR		Annual Maintenance PSS (S210-SAS-E32)	\$33,257	Each	10%		\$29,932	Other	F1
S210-SAS-E33-PSS-1YR	S210-SAS-E33-PSS-1YR		Annual Maintenance PSS (S210-SAS-E33)	\$29,091	Each	10%		\$26,182	Other	F1
S210-SAS-E34-PSS-1YR	S210-SAS-E34-PSS-1YR		Annual Maintenance PSS (S210-SAS-E34)	\$24,153	Each	10%		\$21,737	Other	F1
S210-SAS-E35-PSS-1YR	S210-SAS-E35-PSS-1YR		Annual Maintenance PSS (S210-SAS-E35)	\$27,195	Each	10%		\$24,476	Other	F1
S210-SAS-E36-PSS-1YR	S210-SAS-E36-PSS-1YR		Annual Maintenance PSS (S210-SAS-E36)	\$22,821	Each	10%		\$20,539	Other	F1
S210-SAS-S01-PSS-1YR	S210-SAS-S01-PSS-1YR		Annual Maintenance PSS (S210-SAS-S01)	\$22,887	Each	10%		\$20,598	Other	F1
S210-SAS-S02-HO-PSS-1YR	S210-SAS-S02-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S02-HO)	\$13,076	Each	10%		\$11,769	Other	F1
S210-SAS-S02-PSS-1YR	S210-SAS-S02-PSS-1YR		Annual Maintenance PSS (S210-SAS-S02)	\$26,487	Each	10%		\$23,838	Other	F1
S210-SAS-S03-PSS-1YR	S210-SAS-S03-PSS-1YR		Annual Maintenance PSS (S210-SAS-S03)	\$14,826	Each	10%		\$13,343	Other	F1
S210-SAS-S04-PSS-1YR	S210-SAS-S04-PSS-1YR		Annual Maintenance PSS (S210-SAS-S04)	\$15,343	Each	10%		\$13,808	Other	F1
S210-SAS-S05-PSS-1YR	S210-SAS-S05-PSS-1YR		Annual Maintenance PSS (S210-SAS-S05)	\$15,747	Each	10%		\$14,172	Other	F1
S210-SAS-S06-PSS-1YR	S210-SAS-S06-PSS-1YR		Annual Maintenance PSS (S210-SAS-S06)	\$16,287	Each	10%		\$14,658	Other	F1
S210-SAS-S07-HB-PSS-1YR	S210-SAS-S07-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S07-HB)	\$6,832	Each	10%		\$6,149	Other	F1
S210-SAS-S07-PSS-1YR	S210-SAS-S07-PSS-1YR		Annual Maintenance PSS (S210-SAS-S07)	\$17,081	Each	10%		\$15,373	Other	F1
S210-SAS-S07-SB-C-PSS-1YR	S210-SAS-S07-SB-C-PSS-1YR		Annual Maintenance PSS (S210-SAS-S07-SB-C)	\$10,671	Each	10%		\$9,604	Other	F1
S210-SAS-S07-SB-PSS-1YR	S210-SAS-S07-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S07-SB)	\$10,248	Each	10%		\$9,224	Other	F1
S210-SAS-S08-HB-PSS-1YR	S210-SAS-S08-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S08-HB)	\$7,068	Each	10%		\$6,361	Other	F1
S210-SAS-S08-PSS-1YR	S210-SAS-S08-PSS-1YR		Annual Maintenance PSS (S210-SAS-S08)	\$17,669	Each	10%		\$15,902	Other	F1
S210-SAS-S08-SB-PSS-1YR	S210-SAS-S08-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S08-SB)	\$9,169	Each	10%		\$8,252	Other	F1
S210-SAS-S09-HB-PSS-1YR	S210-SAS-S09-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S09-HB)	\$7,372	Each	10%		\$6,635	Other	F1
S210-SAS-S09-PSS-1YR	S210-SAS-S09-PSS-1YR		Annual Maintenance PSS (S210-SAS-S09)	\$18,431	Each	10%		\$16,588	Other	F1
S210-SAS-S09-SB-C-PSS-1YR	S210-SAS-S09-SB-C-PSS-1YR		Annual Maintenance PSS (S210-SAS-S09-SB-C)	\$11,515	Each	10%		\$10,363	Other	F1
S210-SAS-S09-SB-PSS-1YR	S210-SAS-S09-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S09-SB)	\$11,059	Each	10%		\$9,953	Other	F1
S210-SAS-S100-PSS-1YR	S210-SAS-S100-PSS-1YR		Annual Maintenance PSS (S210-SAS-S100)	\$24,797	Each	10%		\$22,317	Other	F1
S210-SAS-S101-PSS-1YR	S210-SAS-S101-PSS-1YR		Annual Maintenance PSS (S210-SAS-S101)	\$22,887	Each	10%		\$20,598	Other	F1
S210-SAS-S102-PSS-1YR	S210-SAS-S102-PSS-1YR		Annual Maintenance PSS (S210-SAS-S102)	\$24,125	Each	10%		\$21,713	Other	F1
S210-SAS-S103-PSS-1YR	S210-SAS-S103-PSS-1YR		Annual Maintenance PSS (S210-SAS-S103)	\$26,487	Each	10%		\$23,838	Other	F1
S210-SAS-S104-PSS-1YR	S210-SAS-S104-PSS-1YR		Annual Maintenance PSS (S210-SAS-S104)	\$32,276	Each	10%		\$29,048	Other	F1
S210-SAS-S105-PSS-1YR	S210-SAS-S105-PSS-1YR		Annual Maintenance PSS (S210-SAS-S105)	\$33,749	Each	10%		\$30,374	Other	F1
S210-SAS-S106-PSS-1YR	S210-SAS-S106-PSS-1YR		Annual Maintenance PSS (S210-SAS-S106)	\$37,083	Each	10%		\$33,374	Other	F1
S210-SAS-S107-HO-PSS-1YR	S210-SAS-S107-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S107-HO)	\$11,783	Each	10%		\$10,605	Other	F1
S210-SAS-S107-PSS-1YR	S210-SAS-S107-PSS-1YR		Annual Maintenance PSS (S210-SAS-S107)	\$23,849	Each	10%		\$21,465	Other	F1
S210-SAS-S108-PSS-1YR	S210-SAS-S108-PSS-1YR		Annual Maintenance PSS (S210-SAS-S108)	\$24,904	Each	10%		\$22,414	Other	F1
S210-SAS-S109-PSS-1YR	S210-SAS-S109-PSS-1YR		Annual Maintenance PSS (S210-SAS-S109)	\$27,316	Each	10%		\$24,584	Other	F1
S210-SAS-S10-HB-PSS-1YR	S210-SAS-S10-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S10-HB)	\$7,599	Each	10%		\$6,839	Other	F1
S210-SAS-S10-PSS-1YR	S210-SAS-S10-PSS-1YR		Annual Maintenance PSS (S210-SAS-S10)	\$18,996	Each	10%		\$17,097	Other	F1
S210-SAS-S10-SB-PSS-1YR	S210-SAS-S10-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S10-SB)	\$9,858	Each	10%		\$8,872	Other	F1
S210-SAS-S110-PSS-1YR	S210-SAS-S110-PSS-1YR		Annual Maintenance PSS (S210-SAS-S110)	\$32,762	Each	10%		\$29,485	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-S111-PSS-1YR	S210-SAS-S111-PSS-1YR		Annual Maintenance PSS (S210-SAS-S111)	\$33,857	Each	10%	\$30,472	Other	F1
S210-SAS-S112-PSS-1YR	S210-SAS-S112-PSS-1YR		Annual Maintenance PSS (S210-SAS-S112)	\$36,362	Each	10%	\$32,726	Other	F1
S210-SAS-S113-PSS-1YR	S210-SAS-S113-PSS-1YR		Annual Maintenance PSS (S210-SAS-S113)	\$52,311	Each	10%	\$47,079	Other	F1
S210-SAS-S114-PSS-1YR	S210-SAS-S114-PSS-1YR		Annual Maintenance PSS (S210-SAS-S114)	\$53,980	Each	10%	\$48,582	Other	F1
S210-SAS-S115-PSS-1YR	S210-SAS-S115-PSS-1YR		Annual Maintenance PSS (S210-SAS-S115)	\$57,759	Each	10%	\$51,983	Other	F1
S210-SAS-S116-HB-PSS-1YR	S210-SAS-S116-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S116-HB)	\$11,291	Each	10%	\$10,162	Other	F1
S210-SAS-S116-PSS-1YR	S210-SAS-S116-PSS-1YR		Annual Maintenance PSS (S210-SAS-S116)	\$28,228	Each	10%	\$25,405	Other	F1
S210-SAS-S116-SB-C-PSS-1YR	S210-SAS-S116-SB-C-PSS-1YR		Annual Maintenance PSS (S210-SAS-S116-SB-C)	\$17,635	Each	10%	\$15,872	Other	F1
S210-SAS-S116-SB-PSS-1YR	S210-SAS-S116-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S116-SB)	\$16,937	Each	10%	\$15,243	Other	F1
S210-SAS-S117-HB-PSS-1YR	S210-SAS-S117-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S117-HB)	\$11,729	Each	10%	\$10,556	Other	F1
S210-SAS-S117-PSS-1YR	S210-SAS-S117-PSS-1YR		Annual Maintenance PSS (S210-SAS-S117)	\$29,323	Each	10%	\$26,391	Other	F1
S210-SAS-S117-SB-C-PSS-1YR	S210-SAS-S117-SB-C-PSS-1YR		Annual Maintenance PSS (S210-SAS-S117-SB-C)	\$18,319	Each	10%	\$16,488	Other	F1
S210-SAS-S117-SB-PSS-1YR	S210-SAS-S117-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S117-SB)	\$17,594	Each	10%	\$15,835	Other	F1
S210-SAS-S118-HO-PSS-1YR	S210-SAS-S118-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S118-HO)	\$15,115	Each	10%	\$13,603	Other	F1
S210-SAS-S118-PSS-1YR	S210-SAS-S118-PSS-1YR		Annual Maintenance PSS (S210-SAS-S118)	\$31,828	Each	10%	\$28,645	Other	F1
S210-SAS-S119-HB-PSS-1YR	S210-SAS-S119-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S119-HB)	\$14,966	Each	10%	\$13,469	Other	F1
S210-SAS-S119-PSS-1YR	S210-SAS-S119-PSS-1YR		Annual Maintenance PSS (S210-SAS-S119)	\$37,414	Each	10%	\$33,673	Other	F1
S210-SAS-S119-SB-C-PSS-1YR	S210-SAS-S119-SB-C-PSS-1YR		Annual Maintenance PSS (S210-SAS-S119-SB-C)	\$23,374	Each	10%	\$21,037	Other	F1
S210-SAS-S119-SB-PSS-1YR	S210-SAS-S119-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S119-SB)	\$22,449	Each	10%	\$20,204	Other	F1
S210-SAS-S11-HO-PSS-1YR	S210-SAS-S11-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S11-HO)	\$11,884	Each	10%	\$10,696	Other	F1
S210-SAS-S11-PSS-1YR	S210-SAS-S11-PSS-1YR		Annual Maintenance PSS (S210-SAS-S11)	\$22,548	Each	10%	\$20,294	Other	F1
S210-SAS-S120-HB-PSS-1YR	S210-SAS-S120-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S120-HB)	\$15,425	Each	10%	\$13,882	Other	F1
S210-SAS-S120-PSS-1YR	S210-SAS-S120-PSS-1YR		Annual Maintenance PSS (S210-SAS-S120)	\$38,562	Each	10%	\$34,706	Other	F1
S210-SAS-S120-SB-C-PSS-1YR	S210-SAS-S120-SB-C-PSS-1YR		Annual Maintenance PSS (S210-SAS-S120-SB-C)	\$24,091	Each	10%	\$21,682	Other	F1
S210-SAS-S120-SB-PSS-1YR	S210-SAS-S120-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S120-SB)	\$23,137	Each	10%	\$20,823	Other	F1
S210-SAS-S121-HO-PSS-1YR	S210-SAS-S121-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S121-HO)	\$20,000	Each	10%	\$18,000	Other	F1
S210-SAS-S121-PSS-1YR	S210-SAS-S121-PSS-1YR		Annual Maintenance PSS (S210-SAS-S121)	\$41,185	Each	10%	\$37,066	Other	F1
S210-SAS-S122-PSS-1YR	S210-SAS-S122-PSS-1YR		Annual Maintenance PSS (S210-SAS-S122)	\$55,735	Each	10%	\$50,161	Other	F1
S210-SAS-S123-PSS-1YR	S210-SAS-S123-PSS-1YR		Annual Maintenance PSS (S210-SAS-S123)	\$57,404	Each	10%	\$51,664	Other	F1
S210-SAS-S124-HO-PSS-1YR	S210-SAS-S124-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S124-HO)	\$29,770	Each	10%	\$26,793	Other	F1
S210-SAS-S124-PSS-1YR	S210-SAS-S124-PSS-1YR		Annual Maintenance PSS (S210-SAS-S124)	\$61,184	Each	10%	\$55,065	Other	F1
S210-SAS-S125-PSS-1YR	S210-SAS-S125-PSS-1YR		Annual Maintenance PSS (S210-SAS-S125)	\$65,208	Each	10%	\$58,687	Other	F1
S210-SAS-S126-PSS-1YR	S210-SAS-S126-PSS-1YR		Annual Maintenance PSS (S210-SAS-S126)	\$66,784	Each	10%	\$60,105	Other	F1
S210-SAS-S127-PSS-1YR	S210-SAS-S127-PSS-1YR		Annual Maintenance PSS (S210-SAS-S127)	\$70,349	Each	10%	\$63,314	Other	F1
S210-SAS-S128-PSS-1YR	S210-SAS-S128-PSS-1YR		Annual Maintenance PSS (S210-SAS-S128)	\$22,838	Each	10%	\$20,554	Other	F1
S210-SAS-S129-PSS-1YR	S210-SAS-S129-PSS-1YR		Annual Maintenance PSS (S210-SAS-S129)	\$21,654	Each	10%	\$19,488	Other	F1
S210-SAS-S12-PSS-1YR	S210-SAS-S12-PSS-1YR		Annual Maintenance PSS (S210-SAS-S12)	\$19,562	Each	10%	\$17,606	Other	F1
S210-SAS-S130-PSS-1YR	S210-SAS-S130-PSS-1YR		Annual Maintenance PSS (S210-SAS-S130)	\$25,552	Each	10%	\$22,996	Other	F1
S210-SAS-S131-PSS-1YR	S210-SAS-S131-PSS-1YR		Annual Maintenance PSS (S210-SAS-S131)	\$28,014	Each	10%	\$25,213	Other	F1
S210-SAS-S132-PSS-1YR	S210-SAS-S132-PSS-1YR		Annual Maintenance PSS (S210-SAS-S132)	\$24,257	Each	10%	\$21,831	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-S133-PSS-1YR	S210-SAS-S133-PSS-1YR		Annual Maintenance PSS (S210-SAS-S133)	\$35,639	Each	10%	\$32,075	Other	F1
S210-SAS-S134-PSS-1YR	S210-SAS-S134-PSS-1YR		Annual Maintenance PSS (S210-SAS-S134)	\$39,122	Each	10%	\$35,210	Other	F1
S210-SAS-S135-PSS-1YR	S210-SAS-S135-PSS-1YR		Annual Maintenance PSS (S210-SAS-S135)	\$34,100	Each	10%	\$30,690	Other	F1
S210-SAS-S136-PSS-1YR	S210-SAS-S136-PSS-1YR		Annual Maintenance PSS (S210-SAS-S136)	\$19,077	Each	10%	\$17,169	Other	F1
S210-SAS-S137-PSS-1YR	S210-SAS-S137-PSS-1YR		Annual Maintenance PSS (S210-SAS-S137)	\$17,902	Each	10%	\$16,112	Other	F1
S210-SAS-S138-PSS-1YR	S210-SAS-S138-PSS-1YR		Annual Maintenance PSS (S210-SAS-S138)	\$20,439	Each	10%	\$18,395	Other	F1
S210-SAS-S139-PSS-1YR	S210-SAS-S139-PSS-1YR		Annual Maintenance PSS (S210-SAS-S139)	\$19,299	Each	10%	\$17,369	Other	F1
S210-SAS-S13-PSS-1YR	S210-SAS-S13-PSS-1YR		Annual Maintenance PSS (S210-SAS-S13)	\$20,658	Each	10%	\$18,592	Other	F1
S210-SAS-S140-PSS-1YR	S210-SAS-S140-PSS-1YR		Annual Maintenance PSS (S210-SAS-S140)	\$19,172	Each	10%	\$17,254	Other	F1
S210-SAS-S141-PSS-1YR	S210-SAS-S141-PSS-1YR		Annual Maintenance PSS (S210-SAS-S141)	\$22,078	Each	10%	\$19,870	Other	F1
S210-SAS-S142-PSS-1YR	S210-SAS-S142-PSS-1YR		Annual Maintenance PSS (S210-SAS-S142)	\$18,043	Each	10%	\$16,239	Other	F1
S210-SAS-S143-PSS-1YR	S210-SAS-S143-PSS-1YR		Annual Maintenance PSS (S210-SAS-S143)	\$19,931	Each	10%	\$17,938	Other	F1
S210-SAS-S144-PSS-1YR	S210-SAS-S144-PSS-1YR		Annual Maintenance PSS (S210-SAS-S144)	\$22,936	Each	10%	\$20,642	Other	F1
S210-SAS-S145-PSS-1YR	S210-SAS-S145-PSS-1YR		Annual Maintenance PSS (S210-SAS-S145)	\$19,373	Each	10%	\$17,436	Other	F1
S210-SAS-S146-PSS-1YR	S210-SAS-S146-PSS-1YR		Annual Maintenance PSS (S210-SAS-S146)	\$25,553	Each	10%	\$22,998	Other	F1
S210-SAS-S147-PSS-1YR	S210-SAS-S147-PSS-1YR		Annual Maintenance PSS (S210-SAS-S147)	\$28,016	Each	10%	\$25,214	Other	F1
S210-SAS-S148-PSS-1YR	S210-SAS-S148-PSS-1YR		Annual Maintenance PSS (S210-SAS-S148)	\$24,259	Each	10%	\$21,833	Other	F1
S210-SAS-S149-PSS-1YR	S210-SAS-S149-PSS-1YR		Annual Maintenance PSS (S210-SAS-S149)	\$30,639	Each	10%	\$27,575	Other	F1
S210-SAS-S14-HO-PSS-1YR	S210-SAS-S14-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S14-HO)	\$11,719	Each	10%	\$10,547	Other	F1
S210-SAS-S14-PSS-1YR	S210-SAS-S14-PSS-1YR		Annual Maintenance PSS (S210-SAS-S14)	\$23,162	Each	10%	\$20,846	Other	F1
S210-SAS-S150-PSS-1YR	S210-SAS-S150-PSS-1YR		Annual Maintenance PSS (S210-SAS-S150)	\$29,452	Each	10%	\$26,507	Other	F1
S210-SAS-S151-PSS-1YR	S210-SAS-S151-PSS-1YR		Annual Maintenance PSS (S210-SAS-S151)	\$41,406	Each	10%	\$37,265	Other	F1
S210-SAS-S152-PSS-1YR	S210-SAS-S152-PSS-1YR		Annual Maintenance PSS (S210-SAS-S152)	\$43,911	Each	10%	\$39,520	Other	F1
S210-SAS-S153-PSS-1YR	S210-SAS-S153-PSS-1YR		Annual Maintenance PSS (S210-SAS-S153)	\$40,310	Each	10%	\$36,279	Other	F1
S210-SAS-S154-PSS-1YR	S210-SAS-S154-PSS-1YR		Annual Maintenance PSS (S210-SAS-S154)	\$24,925	Each	10%	\$22,432	Other	F1
S210-SAS-S155-PSS-1YR	S210-SAS-S155-PSS-1YR		Annual Maintenance PSS (S210-SAS-S155)	\$23,750	Each	10%	\$21,375	Other	F1
S210-SAS-S156-PSS-1YR	S210-SAS-S156-PSS-1YR		Annual Maintenance PSS (S210-SAS-S156)	\$30,741	Each	10%	\$27,667	Other	F1
S210-SAS-S157-PSS-1YR	S210-SAS-S157-PSS-1YR		Annual Maintenance PSS (S210-SAS-S157)	\$33,248	Each	10%	\$29,923	Other	F1
S210-SAS-S158-PSS-1YR	S210-SAS-S158-PSS-1YR		Annual Maintenance PSS (S210-SAS-S158)	\$29,645	Each	10%	\$26,681	Other	F1
S210-SAS-S159-PSS-1YR	S210-SAS-S159-PSS-1YR		Annual Maintenance PSS (S210-SAS-S159)	\$34,298	Each	10%	\$30,868	Other	F1
S210-SAS-S15-PSS-1YR	S210-SAS-S15-PSS-1YR		Annual Maintenance PSS (S210-SAS-S15)	\$20,388	Each	10%	\$18,349	Other	F1
S210-SAS-S160-PSS-1YR	S210-SAS-S160-PSS-1YR		Annual Maintenance PSS (S210-SAS-S160)	\$36,804	Each	10%	\$33,124	Other	F1
S210-SAS-S161-PSS-1YR	S210-SAS-S161-PSS-1YR		Annual Maintenance PSS (S210-SAS-S161)	\$33,202	Each	10%	\$29,882	Other	F1
S210-SAS-S162-PSS-1YR	S210-SAS-S162-PSS-1YR		Annual Maintenance PSS (S210-SAS-S162)	\$54,507	Each	10%	\$49,056	Other	F1
S210-SAS-S163-PSS-1YR	S210-SAS-S163-PSS-1YR		Annual Maintenance PSS (S210-SAS-S163)	\$58,295	Each	10%	\$52,465	Other	F1
S210-SAS-S164-PSS-1YR	S210-SAS-S164-PSS-1YR		Annual Maintenance PSS (S210-SAS-S164)	\$52,834	Each	10%	\$47,550	Other	F1
S210-SAS-S165-PSS-1YR	S210-SAS-S165-PSS-1YR		Annual Maintenance PSS (S210-SAS-S165)	\$25,297	Each	10%	\$22,768	Other	F1
S210-SAS-S166-PSS-1YR	S210-SAS-S166-PSS-1YR		Annual Maintenance PSS (S210-SAS-S166)	\$27,713	Each	10%	\$24,942	Other	F1
S210-SAS-S167-PSS-1YR	S210-SAS-S167-PSS-1YR		Annual Maintenance PSS (S210-SAS-S167)	\$24,241	Each	10%	\$21,817	Other	F1
S210-SAS-S168-PSS-1YR	S210-SAS-S168-PSS-1YR		Annual Maintenance PSS (S210-SAS-S168)	\$34,300	Each	10%	\$30,870	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
S210-SAS-S169-PSS-1YR	S210-SAS-S169-PSS-1YR		Annual Maintenance PSS (S210-SAS-S169)	\$36,806	Each	10%	\$33,125	Other	F1
S210-SAS-S16-HO-PSS-1YR	S210-SAS-S16-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S16-HO)	\$11,393	Each	10%	\$10,254	Other	F1
S210-SAS-S16-PSS-1YR	S210-SAS-S16-PSS-1YR		Annual Maintenance PSS (S210-SAS-S16)	\$21,442	Each	10%	\$19,298	Other	F1
S210-SAS-S170-PSS-1YR	S210-SAS-S170-PSS-1YR		Annual Maintenance PSS (S210-SAS-S170)	\$33,204	Each	10%	\$29,884	Other	F1
S210-SAS-S171-PSS-1YR	S210-SAS-S171-PSS-1YR		Annual Maintenance PSS (S210-SAS-S171)	\$21,225	Each	10%	\$19,103	Other	F1
S210-SAS-S172-PSS-1YR	S210-SAS-S172-PSS-1YR		Annual Maintenance PSS (S210-SAS-S172)	\$20,044	Each	10%	\$18,039	Other	F1
S210-SAS-S173-PSS-1YR	S210-SAS-S173-PSS-1YR		Annual Maintenance PSS (S210-SAS-S173)	\$21,045	Each	10%	\$18,941	Other	F1
S210-SAS-S174-PSS-1YR	S210-SAS-S174-PSS-1YR		Annual Maintenance PSS (S210-SAS-S174)	\$23,557	Each	10%	\$21,201	Other	F1
S210-SAS-S175-PSS-1YR	S210-SAS-S175-PSS-1YR		Annual Maintenance PSS (S210-SAS-S175)	\$19,947	Each	10%	\$17,952	Other	F1
S210-SAS-S176-PSS-1YR	S210-SAS-S176-PSS-1YR		Annual Maintenance PSS (S210-SAS-S176)	\$21,821	Each	10%	\$19,639	Other	F1
S210-SAS-S177-PSS-1YR	S210-SAS-S177-PSS-1YR		Annual Maintenance PSS (S210-SAS-S177)	\$24,238	Each	10%	\$21,814	Other	F1
S210-SAS-S178-PSS-1YR	S210-SAS-S178-PSS-1YR		Annual Maintenance PSS (S210-SAS-S178)	\$20,763	Each	10%	\$18,687	Other	F1
S210-SAS-S179-PSS-1YR	S210-SAS-S179-PSS-1YR		Annual Maintenance PSS (S210-SAS-S179)	\$25,299	Each	10%	\$22,769	Other	F1
S210-SAS-S17-HO-PSS-1YR	S210-SAS-S17-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S17-HO)	\$12,704	Each	10%	\$11,433	Other	F1
S210-SAS-S17-PSS-1YR	S210-SAS-S17-PSS-1YR		Annual Maintenance PSS (S210-SAS-S17)	\$23,854	Each	10%	\$21,468	Other	F1
S210-SAS-S180-PSS-1YR	S210-SAS-S180-PSS-1YR		Annual Maintenance PSS (S210-SAS-S180)	\$27,715	Each	10%	\$24,943	Other	F1
S210-SAS-S181-PSS-1YR	S210-SAS-S181-PSS-1YR		Annual Maintenance PSS (S210-SAS-S181)	\$24,243	Each	10%	\$21,819	Other	F1
S210-SAS-S182-PSS-1YR	S210-SAS-S182-PSS-1YR		Annual Maintenance PSS (S210-SAS-S182)	\$44,084	Each	10%	\$39,676	Other	F1
S210-SAS-S183-PSS-1YR	S210-SAS-S183-PSS-1YR		Annual Maintenance PSS (S210-SAS-S183)	\$46,588	Each	10%	\$41,929	Other	F1
S210-SAS-S184-PSS-1YR	S210-SAS-S184-PSS-1YR		Annual Maintenance PSS (S210-SAS-S184)	\$42,989	Each	10%	\$38,690	Other	F1
S210-SAS-S185-PSS-1YR	S210-SAS-S185-PSS-1YR		Annual Maintenance PSS (S210-SAS-S185)	\$67,287	Each	10%	\$60,559	Other	F1
S210-SAS-S186-PSS-1YR	S210-SAS-S186-PSS-1YR		Annual Maintenance PSS (S210-SAS-S186)	\$70,859	Each	10%	\$63,773	Other	F1
S210-SAS-S187-PSS-1YR	S210-SAS-S187-PSS-1YR		Annual Maintenance PSS (S210-SAS-S187)	\$65,709	Each	10%	\$59,139	Other	F1
S210-SAS-S188-PSS-1YR	S210-SAS-S188-PSS-1YR		Annual Maintenance PSS (S210-SAS-S188)	\$39,037	Each	10%	\$35,133	Other	F1
S210-SAS-S189-PSS-1YR	S210-SAS-S189-PSS-1YR		Annual Maintenance PSS (S210-SAS-S189)	\$41,661	Each	10%	\$37,495	Other	F1
S210-SAS-S18-HB-PSS-1YR	S210-SAS-S18-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S18-HB)	\$9,540	Each	10%	\$8,586	Other	F1
S210-SAS-S18-PSS-1YR	S210-SAS-S18-PSS-1YR		Annual Maintenance PSS (S210-SAS-S18)	\$23,849	Each	10%	\$21,465	Other	F1
S210-SAS-S18-SB-C-PSS-1YR	S210-SAS-S18-SB-C-PSS-1YR		Annual Maintenance PSS (S210-SAS-S18-SB-C)	\$14,900	Each	10%	\$13,410	Other	F1
S210-SAS-S18-SB-PSS-1YR	S210-SAS-S18-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S18-SB)	\$14,310	Each	10%	\$12,879	Other	F1
S210-SAS-S190-PSS-1YR	S210-SAS-S190-PSS-1YR		Annual Maintenance PSS (S210-SAS-S190)	\$37,890	Each	10%	\$34,101	Other	F1
S210-SAS-S191-PSS-1YR	S210-SAS-S191-PSS-1YR		Annual Maintenance PSS (S210-SAS-S191)	\$57,942	Each	10%	\$52,148	Other	F1
S210-SAS-S192-PSS-1YR	S210-SAS-S192-PSS-1YR		Annual Maintenance PSS (S210-SAS-S192)	\$61,729	Each	10%	\$55,556	Other	F1
S210-SAS-S193-PSS-1YR	S210-SAS-S193-PSS-1YR		Annual Maintenance PSS (S210-SAS-S193)	\$56,269	Each	10%	\$50,642	Other	F1
S210-SAS-S194-PSS-1YR	S210-SAS-S194-PSS-1YR		Annual Maintenance PSS (S210-SAS-S194)	\$35,715	Each	10%	\$32,143	Other	F1
S210-SAS-S195-PSS-1YR	S210-SAS-S195-PSS-1YR		Annual Maintenance PSS (S210-SAS-S195)	\$38,357	Each	10%	\$34,522	Other	F1
S210-SAS-S196-PSS-1YR	S210-SAS-S196-PSS-1YR		Annual Maintenance PSS (S210-SAS-S196)	\$34,559	Each	10%	\$31,104	Other	F1
S210-SAS-S197-PSS-1YR	S210-SAS-S197-PSS-1YR		Annual Maintenance PSS (S210-SAS-S197)	\$29,755	Each	10%	\$26,779	Other	F1
S210-SAS-S198-PSS-1YR	S210-SAS-S198-PSS-1YR		Annual Maintenance PSS (S210-SAS-S198)	\$32,261	Each	10%	\$29,035	Other	F1
S210-SAS-S199-PSS-1YR	S210-SAS-S199-PSS-1YR		Annual Maintenance PSS (S210-SAS-S199)	\$28,658	Each	10%	\$25,792	Other	F1
S210-SAS-S19-PSS-1YR	S210-SAS-S19-PSS-1YR		Annual Maintenance PSS (S210-SAS-S19)	\$24,904	Each	10%	\$22,414	Other	F1
S210-SAS-S200-PSS-1YR	S210-SAS-S200-PSS-1YR		Annual Maintenance PSS (S210-SAS-S200)	\$39,038	Each	10%	\$35,134	Other	F1
S210-SAS-S201-PSS-1YR	S210-SAS-S201-PSS-1YR		Annual Maintenance PSS (S210-SAS-S201)	\$41,662	Each	10%	\$37,496	Other	F1
S210-SAS-S202-PSS-1YR	S210-SAS-S202-PSS-1YR		Annual Maintenance PSS (S210-SAS-S202)	\$37,891	Each	10%	\$34,102	Other	F1
S210-SAS-S203-PSS-1YR	S210-SAS-S203-PSS-1YR		Annual Maintenance PSS (S210-SAS-S203)	\$25,140	Each	10%	\$22,626	Other	F1
S210-SAS-S204-PSS-1YR	S210-SAS-S204-PSS-1YR		Annual Maintenance PSS (S210-SAS-S204)	\$24,397	Each	10%	\$21,958	Other	F1
S210-SAS-S205-PSS-1YR	S210-SAS-S205-PSS-1YR		Annual Maintenance PSS (S210-SAS-S205)	\$26,906	Each	10%	\$24,216	Other	F1
S210-SAS-S206-PSS-1YR	S210-SAS-S206-PSS-1YR		Annual Maintenance PSS (S210-SAS-S206)	\$23,300	Each	10%	\$20,970	Other	F1
S210-SAS-S207-PSS-1YR	S210-SAS-S207-PSS-1YR		Annual Maintenance PSS (S210-SAS-S207)	\$26,314	Each	10%	\$23,683	Other	F1
S210-SAS-S208-PSS-1YR	S210-SAS-S208-PSS-1YR		Annual Maintenance PSS (S210-SAS-S208)	\$28,822	Each	10%	\$25,940	Other	F1
S210-SAS-S209-PSS-1YR	S210-SAS-S209-PSS-1YR		Annual Maintenance PSS (S210-SAS-S209)	\$25,217	Each	10%	\$22,696	Other	F1
S210-SAS-S20-HO-PSS-1YR	S210-SAS-S20-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S20-HO)	\$14,581	Each	10%	\$13,122	Other	F1
S210-SAS-S20-PSS-1YR	S210-SAS-S20-PSS-1YR		Annual Maintenance PSS (S210-SAS-S20)	\$27,316	Each	10%	\$24,584	Other	F1
S210-SAS-S210-PSS-1YR	S210-SAS-S210-PSS-1YR		Annual Maintenance PSS (S210-SAS-S210)	\$29,755	Each	10%	\$26,780	Other	F1
S210-SAS-S211-PSS-1YR	S210-SAS-S211-PSS-1YR		Annual Maintenance PSS (S210-SAS-S211)	\$32,262	Each	10%	\$29,036	Other	F1
S210-SAS-S212-PSS-1YR	S210-SAS-S212-PSS-1YR		Annual Maintenance PSS (S210-SAS-S212)	\$28,659	Each	10%	\$25,793	Other	F1
S210-SAS-S213-PSS-1YR	S210-SAS-S213-PSS-1YR		Annual Maintenance PSS (S210-SAS-S213)	\$20,675	Each	10%	\$18,608	Other	F1
S210-SAS-S214-PSS-1YR	S210-SAS-S214-PSS-1YR		Annual Maintenance PSS (S210-SAS-S214)	\$19,577	Each	10%	\$17,620	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	UoM					
S210-SAS-S215-PSS-1YR	S210-SAS-S215-PSS-1YR		Annual Maintenance PSS (S210-SAS-S215)	\$22,681	Each	10%	\$20,413	Other	F1	
S210-SAS-S216-PSS-1YR	S210-SAS-S216-PSS-1YR		Annual Maintenance PSS (S210-SAS-S216)	\$25,192	Each	10%	\$22,673	Other	F1	
S210-SAS-S217-PSS-1YR	S210-SAS-S217-PSS-1YR		Annual Maintenance PSS (S210-SAS-S217)	\$21,583	Each	10%	\$19,425	Other	F1	
S210-SAS-S218-PSS-1YR	S210-SAS-S218-PSS-1YR		Annual Maintenance PSS (S210-SAS-S218)	\$16,995	Each	10%	\$15,295	Other	F1	
S210-SAS-S219-PSS-1YR	S210-SAS-S219-PSS-1YR		Annual Maintenance PSS (S210-SAS-S219)	\$19,510	Each	10%	\$17,559	Other	F1	
S210-SAS-S21-HO-PSS-1YR	S210-SAS-S21-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S21-HO)	\$11,492	Each	10%	\$10,343	Other	F1	
S210-SAS-S21-PSS-1YR	S210-SAS-S21-PSS-1YR		Annual Maintenance PSS (S210-SAS-S21)	\$22,891	Each	10%	\$20,602	Other	F1	
S210-SAS-S220-PSS-1YR	S210-SAS-S220-PSS-1YR		Annual Maintenance PSS (S210-SAS-S220)	\$15,686	Each	10%	\$14,117	Other	F1	
S210-SAS-S221-PSS-1YR	S210-SAS-S221-PSS-1YR		Annual Maintenance PSS (S210-SAS-S221)	\$17,713	Each	10%	\$15,942	Other	F1	
S210-SAS-S222-PSS-1YR	S210-SAS-S222-PSS-1YR		Annual Maintenance PSS (S210-SAS-S222)	\$20,195	Each	10%	\$18,176	Other	F1	
S210-SAS-S223-PSS-1YR	S210-SAS-S223-PSS-1YR		Annual Maintenance PSS (S210-SAS-S223)	\$16,627	Each	10%	\$14,965	Other	F1	
S210-SAS-S224-PSS-1YR	S210-SAS-S224-PSS-1YR		Annual Maintenance PSS (S210-SAS-S224)	\$22,685	Each	10%	\$20,417	Other	F1	
S210-SAS-S225-PSS-1YR	S210-SAS-S225-PSS-1YR		Annual Maintenance PSS (S210-SAS-S225)	\$25,196	Each	10%	\$22,676	Other	F1	
S210-SAS-S226-PSS-1YR	S210-SAS-S226-PSS-1YR		Annual Maintenance PSS (S210-SAS-S226)	\$21,587	Each	10%	\$19,429	Other	F1	
S210-SAS-S227-PSS-1YR	S210-SAS-S227-PSS-1YR		Annual Maintenance PSS (S210-SAS-S227)	\$14,863	Each	10%	\$13,377	Other	F1	
S210-SAS-S228-PSS-1YR	S210-SAS-S228-PSS-1YR		Annual Maintenance PSS (S210-SAS-S228)	\$13,804	Each	10%	\$12,424	Other	F1	
S210-SAS-S22-PSS-1YR	S210-SAS-S22-PSS-1YR		Annual Maintenance PSS (S210-SAS-S22)	\$23,987	Each	10%	\$21,588	Other	F1	
S210-SAS-S23-HO-PSS-1YR	S210-SAS-S23-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S23-HO)	\$12,922	Each	10%	\$11,630	Other	F1	
S210-SAS-S23-PSS-1YR	S210-SAS-S23-PSS-1YR		Annual Maintenance PSS (S210-SAS-S23)	\$26,491	Each	10%	\$23,842	Other	F1	
S210-SAS-S24-PSS-1YR	S210-SAS-S24-PSS-1YR		Annual Maintenance PSS (S210-SAS-S24)	\$24,798	Each	10%	\$22,318	Other	F1	
S210-SAS-S25-PSS-1YR	S210-SAS-S25-PSS-1YR		Annual Maintenance PSS (S210-SAS-S25)	\$25,893	Each	10%	\$23,304	Other	F1	
S210-SAS-S26-HO-PSS-1YR	S210-SAS-S26-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S26-HO)	\$13,907	Each	10%	\$12,516	Other	F1	
S210-SAS-S26-PSS-1YR	S210-SAS-S26-PSS-1YR		Annual Maintenance PSS (S210-SAS-S26)	\$28,398	Each	10%	\$25,658	Other	F1	
S210-SAS-S27-HB-PSS-1YR	S210-SAS-S27-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S27-HB)	\$11,291	Each	10%	\$10,162	Other	F1	
S210-SAS-S27-PSS-1YR	S210-SAS-S27-PSS-1YR		Annual Maintenance PSS (S210-SAS-S27)	\$28,228	Each	10%	\$25,405	Other	F1	
S210-SAS-S27-SB-C-PSS-1YR	S210-SAS-S27-SB-C-PSS-1YR		Annual Maintenance PSS (S210-SAS-S27-SB-C)	\$17,635	Each	10%	\$15,872	Other	F1	
S210-SAS-S27-SB-PSS-1YR	S210-SAS-S27-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S27-SB)	\$16,937	Each	10%	\$15,243	Other	F1	
S210-SAS-S28-HO-PSS-1YR	S210-SAS-S28-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S28-HO)	\$14,817	Each	10%	\$13,335	Other	F1	
S210-SAS-S28-PSS-1YR	S210-SAS-S28-PSS-1YR		Annual Maintenance PSS (S210-SAS-S28)	\$29,323	Each	10%	\$26,391	Other	F1	
S210-SAS-S29-HO-PSS-1YR	S210-SAS-S29-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S29-HO)	\$15,732	Each	10%	\$14,159	Other	F1	
S210-SAS-S29-PSS-1YR	S210-SAS-S29-PSS-1YR		Annual Maintenance PSS (S210-SAS-S29)	\$31,828	Each	10%	\$28,645	Other	F1	
S210-SAS-S30-HO-PSS-1YR	S210-SAS-S30-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S30-HO)	\$10,899	Each	10%	\$9,809	Other	F1	
S210-SAS-S30-PSS-1YR	S210-SAS-S30-PSS-1YR		Annual Maintenance PSS (S210-SAS-S30)	\$21,684	Each	10%	\$19,516	Other	F1	
S210-SAS-S31-HO-PSS-1YR	S210-SAS-S31-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S31-HO)	\$12,496	Each	10%	\$11,238	Other	F1	
S210-SAS-S31-PSS-1YR	S210-SAS-S31-PSS-1YR		Annual Maintenance PSS (S210-SAS-S31)	\$24,125	Each	10%	\$21,713	Other	F1	
S210-SAS-S32-PSS-1YR	S210-SAS-S32-PSS-1YR		Annual Maintenance PSS (S210-SAS-S32)	\$22,426	Each	10%	\$20,184	Other	F1	
S210-SAS-S33-PSS-1YR	S210-SAS-S33-PSS-1YR		Annual Maintenance PSS (S210-SAS-S33)	\$18,793	Each	10%	\$16,914	Other	F1	
S210-SAS-S34-PSS-1YR	S210-SAS-S34-PSS-1YR		Annual Maintenance PSS (S210-SAS-S34)	\$19,561	Each	10%	\$17,605	Other	F1	
S210-SAS-S35-PSS-1YR	S210-SAS-S35-PSS-1YR		Annual Maintenance PSS (S210-SAS-S35)	\$16,642	Each	10%	\$14,978	Other	F1	
S210-SAS-S36-PSS-1YR	S210-SAS-S36-PSS-1YR		Annual Maintenance PSS (S210-SAS-S36)	\$19,146	Each	10%	\$17,231	Other	F1	
S210-SAS-S37-PSS-1YR	S210-SAS-S37-PSS-1YR		Annual Maintenance PSS (S210-SAS-S37)	\$17,368	Each	10%	\$15,631	Other	F1	
S210-SAS-S38-PSS-1YR	S210-SAS-S38-PSS-1YR		Annual Maintenance PSS (S210-SAS-S38)	\$19,839	Each	10%	\$17,855	Other	F1	
S210-SAS-S39-PSS-1YR	S210-SAS-S39-PSS-1YR		Annual Maintenance PSS (S210-SAS-S39)	\$43,458	Each	10%	\$39,112	Other	F1	
S210-SAS-S40-PSS-1YR	S210-SAS-S40-PSS-1YR		Annual Maintenance PSS (S210-SAS-S40)	\$39,858	Each	10%	\$35,872	Other	F1	
S210-SAS-S41-PSS-1YR	S210-SAS-S41-PSS-1YR		Annual Maintenance PSS (S210-SAS-S41)	\$40,954	Each	10%	\$36,859	Other	F1	
S210-SAS-S42-PSS-1YR	S210-SAS-S42-PSS-1YR		Annual Maintenance PSS (S210-SAS-S42)	\$30,309	Each	10%	\$27,278	Other	F1	
S210-SAS-S43-PSS-1YR	S210-SAS-S43-PSS-1YR		Annual Maintenance PSS (S210-SAS-S43)	\$32,813	Each	10%	\$29,532	Other	F1	
S210-SAS-S44-PSS-1YR	S210-SAS-S44-PSS-1YR		Annual Maintenance PSS (S210-SAS-S44)	\$29,213	Each	10%	\$26,292	Other	F1	
S210-SAS-S45-PSS-1YR	S210-SAS-S45-PSS-1YR		Annual Maintenance PSS (S210-SAS-S45)	\$33,857	Each	10%	\$30,472	Other	F1	
S210-SAS-S46-PSS-1YR	S210-SAS-S46-PSS-1YR		Annual Maintenance PSS (S210-SAS-S46)	\$36,362	Each	10%	\$32,726	Other	F1	
S210-SAS-S47-PSS-1YR	S210-SAS-S47-PSS-1YR		Annual Maintenance PSS (S210-SAS-S47)	\$32,762	Each	10%	\$29,485	Other	F1	
S210-SAS-S48-PSS-1YR	S210-SAS-S48-PSS-1YR		Annual Maintenance PSS (S210-SAS-S48)	\$43,618	Each	10%	\$39,257	Other	F1	
S210-SAS-S49-HO-PSS-1YR	S210-SAS-S49-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S49-HO)	\$25,502	Each	10%	\$22,952	Other	F1	
S210-SAS-S49-PSS-1YR	S210-SAS-S49-PSS-1YR		Annual Maintenance PSS (S210-SAS-S49)	\$46,123	Each	10%	\$41,510	Other	F1	
S210-SAS-S50-PSS-1YR	S210-SAS-S50-PSS-1YR		Annual Maintenance PSS (S210-SAS-S50)	\$42,523	Each	10%	\$38,270	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-S51-PSS-1YR	S210-SAS-S51-PSS-1YR		Annual Maintenance PSS (S210-SAS-S51)	\$38,562	Each	10%	\$34,706	Other	F1
S210-SAS-S52-PSS-1YR	S210-SAS-S52-PSS-1YR		Annual Maintenance PSS (S210-SAS-S52)	\$41,185	Each	10%	\$37,066	Other	F1
S210-SAS-S53-PSS-1YR	S210-SAS-S53-PSS-1YR		Annual Maintenance PSS (S210-SAS-S53)	\$37,414	Each	10%	\$33,673	Other	F1
S210-SAS-S54-PSS-1YR	S210-SAS-S54-PSS-1YR		Annual Maintenance PSS (S210-SAS-S54)	\$35,243	Each	10%	\$31,719	Other	F1
S210-SAS-S55-PSS-1YR	S210-SAS-S55-PSS-1YR		Annual Maintenance PSS (S210-SAS-S55)	\$37,884	Each	10%	\$34,096	Other	F1
S210-SAS-S56-PSS-1YR	S210-SAS-S56-PSS-1YR		Annual Maintenance PSS (S210-SAS-S56)	\$34,087	Each	10%	\$30,678	Other	F1
S210-SAS-S57-PSS-1YR	S210-SAS-S57-PSS-1YR		Annual Maintenance PSS (S210-SAS-S57)	\$22,293	Each	10%	\$20,064	Other	F1
S210-SAS-S58-PSS-1YR	S210-SAS-S58-PSS-1YR		Annual Maintenance PSS (S210-SAS-S58)	\$24,797	Each	10%	\$22,317	Other	F1
S210-SAS-S59-PSS-1YR	S210-SAS-S59-PSS-1YR		Annual Maintenance PSS (S210-SAS-S59)	\$20,624	Each	10%	\$18,562	Other	F1
S210-SAS-S60-PSS-1YR	S210-SAS-S60-PSS-1YR		Annual Maintenance PSS (S210-SAS-S60)	\$21,197	Each	10%	\$19,078	Other	F1
S210-SAS-S61-PSS-1YR	S210-SAS-S61-PSS-1YR		Annual Maintenance PSS (S210-SAS-S61)	\$19,591	Each	10%	\$17,632	Other	F1
S210-SAS-S62-PSS-1YR	S210-SAS-S62-PSS-1YR		Annual Maintenance PSS (S210-SAS-S62)	\$19,205	Each	10%	\$17,284	Other	F1
S210-SAS-S63-PSS-1YR	S210-SAS-S63-PSS-1YR		Annual Maintenance PSS (S210-SAS-S63)	\$20,300	Each	10%	\$18,270	Other	F1
S210-SAS-S64-PSS-1YR	S210-SAS-S64-PSS-1YR		Annual Maintenance PSS (S210-SAS-S64)	\$23,313	Each	10%	\$20,982	Other	F1
S210-SAS-S65-PSS-1YR	S210-SAS-S65-PSS-1YR		Annual Maintenance PSS (S210-SAS-S65)	\$13,192	Each	10%	\$11,873	Other	F1
S210-SAS-S66-HO-PSS-1YR	S210-SAS-S66-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S66-HO)	\$8,173	Each	10%	\$7,355	Other	F1
S210-SAS-S66-PSS-1YR	S210-SAS-S66-PSS-1YR		Annual Maintenance PSS (S210-SAS-S66)	\$13,488	Each	10%	\$12,139	Other	F1
S210-SAS-S67-PSS-1YR	S210-SAS-S67-PSS-1YR		Annual Maintenance PSS (S210-SAS-S67)	\$14,542	Each	10%	\$13,087	Other	F1
S210-SAS-S68-PSS-1YR	S210-SAS-S68-PSS-1YR		Annual Maintenance PSS (S210-SAS-S68)	\$17,405	Each	10%	\$15,664	Other	F1
S210-SAS-S69-PSS-1YR	S210-SAS-S69-PSS-1YR		Annual Maintenance PSS (S210-SAS-S69)	\$20,778	Each	10%	\$18,700	Other	F1
S210-SAS-S70-PSS-1YR	S210-SAS-S70-PSS-1YR		Annual Maintenance PSS (S210-SAS-S70)	\$21,260	Each	10%	\$19,134	Other	F1
S210-SAS-S71-HO-PSS-1YR	S210-SAS-S71-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S71-HO)	\$11,628	Each	10%	\$10,465	Other	F1
S210-SAS-S71-PSS-1YR	S210-SAS-S71-PSS-1YR		Annual Maintenance PSS (S210-SAS-S71)	\$22,440	Each	10%	\$20,196	Other	F1
S210-SAS-S72-PSS-1YR	S210-SAS-S72-PSS-1YR		Annual Maintenance PSS (S210-SAS-S72)	\$25,651	Each	10%	\$23,086	Other	F1
S210-SAS-S73-PSS-1YR	S210-SAS-S73-PSS-1YR		Annual Maintenance PSS (S210-SAS-S73)	\$17,110	Each	10%	\$15,399	Other	F1
S210-SAS-S74-HB-PSS-1YR	S210-SAS-S74-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S74-HB)	\$7,012	Each	10%	\$6,311	Other	F1
S210-SAS-S74-PSS-1YR	S210-SAS-S74-PSS-1YR		Annual Maintenance PSS (S210-SAS-S74)	\$17,530	Each	10%	\$15,777	Other	F1
S210-SAS-S74-SB-CF-PSS-1YR	S210-SAS-S74-SB-CF-PSS-1YR		Annual Maintenance PSS (S210-SAS-S74-SB-CF)	\$10,952	Each	10%	\$9,856	Other	F1
S210-SAS-S74-SB-PSS-1YR	S210-SAS-S74-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S74-SB)	\$10,518	Each	10%	\$9,466	Other	F1
S210-SAS-S75-PSS-1YR	S210-SAS-S75-PSS-1YR		Annual Maintenance PSS (S210-SAS-S75)	\$18,699	Each	10%	\$16,829	Other	F1
S210-SAS-S76-PSS-1YR	S210-SAS-S76-PSS-1YR		Annual Maintenance PSS (S210-SAS-S76)	\$22,253	Each	10%	\$20,028	Other	F1
S210-SAS-S77-PSS-1YR	S210-SAS-S77-PSS-1YR		Annual Maintenance PSS (S210-SAS-S77)	\$19,188	Each	10%	\$17,270	Other	F1
S210-SAS-S78-HB-PSS-1YR	S210-SAS-S78-HB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S78-HB)	\$7,571	Each	10%	\$6,814	Other	F1
S210-SAS-S78-PSS-1YR	S210-SAS-S78-PSS-1YR		Annual Maintenance PSS (S210-SAS-S78)	\$18,927	Each	10%	\$17,035	Other	F1
S210-SAS-S78-SB-CF-PSS-1YR	S210-SAS-S78-SB-CF-PSS-1YR		Annual Maintenance PSS (S210-SAS-S78-SB-CF)	\$11,825	Each	10%	\$10,642	Other	F1
S210-SAS-S78-SB-PSS-1YR	S210-SAS-S78-SB-PSS-1YR		Annual Maintenance PSS (S210-SAS-S78-SB)	\$11,356	Each	10%	\$10,221	Other	F1
S210-SAS-S79-PSS-1YR	S210-SAS-S79-PSS-1YR		Annual Maintenance PSS (S210-SAS-S79)	\$20,062	Each	10%	\$18,056	Other	F1
S210-SAS-S80-PSS-1YR	S210-SAS-S80-PSS-1YR		Annual Maintenance PSS (S210-SAS-S80)	\$23,591	Each	10%	\$21,232	Other	F1
S210-SAS-S81-PSS-1YR	S210-SAS-S81-PSS-1YR		Annual Maintenance PSS (S210-SAS-S81)	\$28,564	Each	10%	\$25,707	Other	F1
S210-SAS-S82-PSS-1YR	S210-SAS-S82-PSS-1YR		Annual Maintenance PSS (S210-SAS-S82)	\$29,026	Each	10%	\$26,124	Other	F1
S210-SAS-S83-PSS-1YR	S210-SAS-S83-PSS-1YR		Annual Maintenance PSS (S210-SAS-S83)	\$30,211	Each	10%	\$27,190	Other	F1
S210-SAS-S84-PSS-1YR	S210-SAS-S84-PSS-1YR		Annual Maintenance PSS (S210-SAS-S84)	\$35,705	Each	10%	\$32,134	Other	F1
S210-SAS-S85-PSS-1YR	S210-SAS-S85-PSS-1YR		Annual Maintenance PSS (S210-SAS-S85)	\$22,869	Each	10%	\$20,582	Other	F1
S210-SAS-S86-PSS-1YR	S210-SAS-S86-PSS-1YR		Annual Maintenance PSS (S210-SAS-S86)	\$23,345	Each	10%	\$21,010	Other	F1
S210-SAS-S87-PSS-1YR	S210-SAS-S87-PSS-1YR		Annual Maintenance PSS (S210-SAS-S87)	\$24,517	Each	10%	\$22,065	Other	F1
S210-SAS-S88-PSS-1YR	S210-SAS-S88-PSS-1YR		Annual Maintenance PSS (S210-SAS-S88)	\$29,497	Each	10%	\$26,547	Other	F1
S210-SAS-S89-PSS-1YR	S210-SAS-S89-PSS-1YR		Annual Maintenance PSS (S210-SAS-S89)	\$19,173	Each	10%	\$17,256	Other	F1
S210-SAS-S90-PSS-1YR	S210-SAS-S90-PSS-1YR		Annual Maintenance PSS (S210-SAS-S90)	\$19,654	Each	10%	\$17,688	Other	F1
S210-SAS-S91-HO-PSS-1YR	S210-SAS-S91-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S91-HO)	\$10,403	Each	10%	\$9,363	Other	F1
S210-SAS-S91-PSS-1YR	S210-SAS-S91-PSS-1YR		Annual Maintenance PSS (S210-SAS-S91)	\$20,831	Each	10%	\$18,748	Other	F1
S210-SAS-S92-PSS-1YR	S210-SAS-S92-PSS-1YR		Annual Maintenance PSS (S210-SAS-S92)	\$24,492	Each	10%	\$22,043	Other	F1
S210-SAS-S93-PSS-1YR	S210-SAS-S93-PSS-1YR		Annual Maintenance PSS (S210-SAS-S93)	\$26,154	Each	10%	\$23,539	Other	F1
S210-SAS-S94-HO-PSS-1YR	S210-SAS-S94-HO-PSS-1YR		Annual Maintenance PSS (S210-SAS-S94-HO)	\$12,483	Each	10%	\$11,235	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-S94-PSS-1YR	S210-SAS-S94-PSS-1YR		Annual Maintenance PSS (S210-SAS-S94)	\$24,724	Each	10%	\$22,251	Other	F1
S210-SAS-S95-PSS-1YR	S210-SAS-S95-PSS-1YR		Annual Maintenance PSS (S210-SAS-S95)	\$28,080	Each	10%	\$25,272	Other	F1
S210-SAS-S96-PSS-1YR	S210-SAS-S96-PSS-1YR		Annual Maintenance PSS (S210-SAS-S96)	\$30,969	Each	10%	\$27,872	Other	F1
S210-SAS-S97-PSS-1YR	S210-SAS-S97-PSS-1YR		Annual Maintenance PSS (S210-SAS-S97)	\$17,344	Each	10%	\$15,610	Other	F1
S210-SAS-S98-PSS-1YR	S210-SAS-S98-PSS-1YR		Annual Maintenance PSS (S210-SAS-S98)	\$21,197	Each	10%	\$19,078	Other	F1
S210-SAS-S99-PSS-1YR	S210-SAS-S99-PSS-1YR		Annual Maintenance PSS (S210-SAS-S99)	\$22,293	Each	10%	\$20,064	Other	F1
S210-SSD-001-PSS-1YR	S210-SSD-001-PSS-1YR		Annual Maintenance PSS (S210-SSD-001)	\$102,216	Each	10%	\$91,994	Other	F1
S210-SSD-002-HB-PSS-1YR	S210-SSD-002-HB-PSS-1YR		Annual Maintenance PSS (S210-SSD-002-HB)	\$41,115	Each	10%	\$37,004	Other	F1
S210-SSD-002-PSS-1YR	S210-SSD-002-PSS-1YR		Annual Maintenance PSS (S210-SSD-002)	\$102,789	Each	10%	\$92,510	Other	F1
S210-SSD-002-SB-C-PSS-1YR	S210-SSD-002-SB-C-PSS-1YR		Annual Maintenance PSS (S210-SSD-002-SB-C)	\$64,216	Each	10%	\$57,795	Other	F1
S210-SSD-002-SB-PSS-1YR	S210-SSD-002-SB-PSS-1YR		Annual Maintenance PSS (S210-SSD-002-SB)	\$61,673	Each	10%	\$55,506	Other	F1
S210-SSD-003-PSS-1YR	S210-SSD-003-PSS-1YR		Annual Maintenance PSS (S210-SSD-003)	\$70,293	Each	10%	\$63,263	Other	F1
S210-SSD-004-PSS-1YR	S210-SSD-004-PSS-1YR		Annual Maintenance PSS (S210-SSD-004)	\$73,266	Each	10%	\$65,939	Other	F1
S210-SSD-005-HO-PSS-1YR	S210-SSD-005-HO-PSS-1YR		Annual Maintenance PSS (S210-SSD-005-HO)	\$51,723	Each	10%	\$46,551	Other	F1
S210-SSD-005-PSS-1YR	S210-SSD-005-PSS-1YR		Annual Maintenance PSS (S210-SSD-005)	\$68,992	Each	10%	\$62,093	Other	F1
S210-SSD-006-PSS-1YR	S210-SSD-006-PSS-1YR		Annual Maintenance PSS (S210-SSD-006)	\$103,892	Each	10%	\$93,503	Other	F1
S210-SSD-007-PSS-1YR	S210-SSD-007-PSS-1YR		Annual Maintenance PSS (S210-SSD-007)	\$106,387	Each	10%	\$95,748	Other	F1
S210-SSD-008-PSS-1YR	S210-SSD-008-PSS-1YR		Annual Maintenance PSS (S210-SSD-008)	\$43,164	Each	10%	\$38,848	Other	F1
S210-SSD-009-PSS-1YR	S210-SSD-009-PSS-1YR		Annual Maintenance PSS (S210-SSD-009)	\$40,206	Each	10%	\$36,185	Other	F1
S210-SSD-010-PSS-1YR	S210-SSD-010-PSS-1YR		Annual Maintenance PSS (S210-SSD-010)	\$41,386	Each	10%	\$37,247	Other	F1
S210-SSD-011-PSS-1YR	S210-SSD-011-PSS-1YR		Annual Maintenance PSS (S210-SSD-011)	\$47,795	Each	10%	\$43,016	Other	F1
S210-SSD-012-PSS-1YR	S210-SSD-012-PSS-1YR		Annual Maintenance PSS (S210-SSD-012)	\$74,091	Each	10%	\$66,682	Other	F1
S210-SSD-013-PSS-1YR	S210-SSD-013-PSS-1YR		Annual Maintenance PSS (S210-SSD-013)	\$104,385	Each	10%	\$93,947	Other	F1
S210-SSD-014-PSS-1YR	S210-SSD-014-PSS-1YR		Annual Maintenance PSS (S210-SSD-014)	\$106,880	Each	10%	\$96,192	Other	F1
S210-SSD-015-PSS-1YR	S210-SSD-015-PSS-1YR		Annual Maintenance PSS (S210-SSD-015)	\$103,282	Each	10%	\$92,954	Other	F1
S210-SSD-016-PSS-1YR	S210-SSD-016-PSS-1YR		Annual Maintenance PSS (S210-SSD-016)	\$41,865	Each	10%	\$37,679	Other	F1
S210-SSD-017-PSS-1YR	S210-SSD-017-PSS-1YR		Annual Maintenance PSS (S210-SSD-017)	\$40,685	Each	10%	\$36,617	Other	F1
S210-SSD-018-PSS-1YR	S210-SSD-018-PSS-1YR		Annual Maintenance PSS (S210-SSD-018)	\$70,824	Each	10%	\$63,742	Other	F1
S210-SSD-019-PSS-1YR	S210-SSD-019-PSS-1YR		Annual Maintenance PSS (S210-SSD-019)	\$73,798	Each	10%	\$66,418	Other	F1
S210-SSD-020-PSS-1YR	S210-SSD-020-PSS-1YR		Annual Maintenance PSS (S210-SSD-020)	\$69,523	Each	10%	\$62,571	Other	F1
S2-128-BASEC-PSS-1YR	S2-128-BASEC-PSS-1YR		Annual Maintenance PSS (S2-128-BASEC)	\$36,295	Each	10%	\$32,666	Other	F1
S2-128-BASE-PSS-1YR	S2-128-BASE-PSS-1YR		Annual Maintenance PSS (S2-128-BASE)	\$36,295	Each	10%	\$32,666	Other	F1
S2-128D-BASEC-PSS-1YR	S2-128D-BASEC-PSS-1YR		Annual Maintenance PSS (S2-128D-BASEC)	\$41,020	Each	10%	\$36,918	Other	F1
S2-128D-BASE-PSS-1YR	S2-128D-BASE-PSS-1YR		Annual Maintenance PSS (S2-128D-BASE)	\$41,020	Each	10%	\$36,918	Other	F1
S2-32-128UFD-PSS-1YR	S2-32-128UFD-PSS-1YR		Annual Maintenance PSS (S2-32-128UFD)	\$13,309	Each	10%	\$11,978	Other	F1
S2-32-64UFD-PSS-1YR	S2-32-64UFD-PSS-1YR		Annual Maintenance PSS (S2-32-64UFD)	\$3,857	Each	10%	\$3,471	Other	F1
S2-32-BASEC-PSS-1YR	S2-32-BASEC-PSS-1YR		Annual Maintenance PSS (S2-32-BASEC)	\$25,197	Each	10%	\$22,677	Other	F1
S2-32-BASE-PSS-1YR	S2-32-BASE-PSS-1YR		Annual Maintenance PSS (S2-32-BASE)	\$25,197	Each	10%	\$22,677	Other	F1
S2-32D-BASEC-PSS-1YR	S2-32D-BASEC-PSS-1YR		Annual Maintenance PSS (S2-32D-BASEC)	\$29,922	Each	10%	\$26,930	Other	F1
S2-32D-BASE-PSS-1YR	S2-32D-BASE-PSS-1YR		Annual Maintenance PSS (S2-32D-BASE)	\$29,922	Each	10%	\$26,930	Other	F1
S2-64-128UFD-PSS-1YR	S2-64-128UFD-PSS-1YR		Annual Maintenance PSS (S2-64-128UFD)	\$12,274	Each	10%	\$11,047	Other	F1
S2-64-BASEC-PSS-1YR	S2-64-BASEC-PSS-1YR		Annual Maintenance PSS (S2-64-BASEC)	\$28,138	Each	10%	\$25,324	Other	F1
S2-64-BASE-PSS-1YR	S2-64-BASE-PSS-1YR		Annual Maintenance PSS (S2-64-BASE)	\$28,138	Each	10%	\$25,324	Other	F1
S2-64D-BASEC-PSS-1YR	S2-64D-BASEC-PSS-1YR		Annual Maintenance PSS (S2-64D-BASEC)	\$32,863	Each	10%	\$29,576	Other	F1
S2-64D-BASE-PSS-1YR	S2-64D-BASE-PSS-1YR		Annual Maintenance PSS (S2-64D-BASE)	\$32,863	Each	10%	\$29,576	Other	F1
S2-AD128NDCU-PSS-1YR	S2-AD128NDCU-PSS-1YR		Annual Maintenance PSS (S2-AD128NDCU)	\$36,253	Each	10%	\$32,628	Other	F1
S2-AD128NDECU-PSS-1YR	S2-AD128NDECU-PSS-1YR		Annual Maintenance PSS (S2-AD128NDECU)	\$31,361	Each	10%	\$28,225	Other	F1
S2-ADD128NDC-PSS-1YR	S2-ADD128NDC-PSS-1YR		Annual Maintenance PSS (S2-ADD128NDC)	\$35,013	Each	10%	\$31,512	Other	F1
S2-ADD128NDE-PSS-1YR	S2-ADD128NDE-PSS-1YR		Annual Maintenance PSS (S2-ADD128NDE)	\$35,013	Each	10%	\$31,512	Other	F1
S2-ADD128NDU-PSS-1YR	S2-ADD128NDU-PSS-1YR		Annual Maintenance PSS (S2-ADD128NDU)	\$36,253	Each	10%	\$32,628	Other	F1
S2-ADD128NEC-PSS-1YR	S2-ADD128NEC-PSS-1YR		Annual Maintenance PSS (S2-ADD128NEC)	\$30,288	Each	10%	\$27,259	Other	F1
S2-ADD128NDE-PSS-1YR	S2-ADD128NDE-PSS-1YR		Annual Maintenance PSS (S2-ADD128NDE)	\$30,288	Each	10%	\$27,259	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S2-ADD128NDEU-PSS-1YR	S2-ADD128NDEU-PSS-1YR		Annual Maintenance PSS (S2-ADD128NDEU)	\$31,361	Each	10%	\$28,225	Other	F1
S2-ADD32DNDCU-PSS-1YR	S2-ADD32DNDCU-PSS-1YR		Annual Maintenance PSS (S2-ADD32DNDCU)	\$24,517	Each	10%	\$22,065	Other	F1
S2-ADD32DNDEC-PSS-1YR	S2-ADD32DNDEC-PSS-1YR		Annual Maintenance PSS (S2-ADD32DNDEC)	\$23,678	Each	10%	\$21,310	Other	F1
S2-ADD32DNDE-PSS-1YR	S2-ADD32DNDE-PSS-1YR		Annual Maintenance PSS (S2-ADD32DNDE)	\$23,678	Each	10%	\$21,310	Other	F1
S2-ADD32NDEU-PSS-1YR	S2-ADD32NDEU-PSS-1YR		Annual Maintenance PSS (S2-ADD32NDEU)	\$24,517	Each	10%	\$22,065	Other	F1
S2-ADD32NDEC-PSS-1YR	S2-ADD32NDEC-PSS-1YR		Annual Maintenance PSS (S2-ADD32NDEC)	\$18,953	Each	10%	\$17,058	Other	F1
S2-ADD32NDECU-PSS-1YR	S2-ADD32NDECU-PSS-1YR		Annual Maintenance PSS (S2-ADD32NDECU)	\$19,624	Each	10%	\$17,662	Other	F1
S2-ADD32NDE-PSS-1YR	S2-ADD32NDE-PSS-1YR		Annual Maintenance PSS (S2-ADD32NDE)	\$18,953	Each	10%	\$17,058	Other	F1
S2-ADD32NDEU-PSS-1YR	S2-ADD32NDEU-PSS-1YR		Annual Maintenance PSS (S2-ADD32NDEU)	\$19,624	Each	10%	\$17,662	Other	F1
S2-ADD64DNDCU-PSS-1YR	S2-ADD64DNDCU-PSS-1YR		Annual Maintenance PSS (S2-ADD64DNDCU)	\$27,254	Each	10%	\$24,529	Other	F1
S2-ADD64DNDEC-PSS-1YR	S2-ADD64DNDEC-PSS-1YR		Annual Maintenance PSS (S2-ADD64DNDEC)	\$26,322	Each	10%	\$23,690	Other	F1
S2-ADD64DNDE-PSS-1YR	S2-ADD64DNDE-PSS-1YR		Annual Maintenance PSS (S2-ADD64DNDE)	\$26,322	Each	10%	\$23,690	Other	F1
S2-ADD64NDEU-PSS-1YR	S2-ADD64NDEU-PSS-1YR		Annual Maintenance PSS (S2-ADD64NDEU)	\$27,254	Each	10%	\$24,529	Other	F1
S2-ADD64NDEC-PSS-1YR	S2-ADD64NDEC-PSS-1YR		Annual Maintenance PSS (S2-ADD64NDEC)	\$21,597	Each	10%	\$19,437	Other	F1
S2-ADD64NDECU-PSS-1YR	S2-ADD64NDECU-PSS-1YR		Annual Maintenance PSS (S2-ADD64NDECU)	\$22,362	Each	10%	\$20,126	Other	F1
S2-ADD64NDE-PSS-1YR	S2-ADD64NDE-PSS-1YR		Annual Maintenance PSS (S2-ADD64NDE)	\$21,597	Each	10%	\$19,437	Other	F1
S2-ADD64NDEU-PSS-1YR	S2-ADD64NDEU-PSS-1YR		Annual Maintenance PSS (S2-ADD64NDEU)	\$22,362	Each	10%	\$20,126	Other	F1
S2-CNV-3DU-PSS-1YR	S2-CNV-3DU-PSS-1YR		Annual Maintenance PSS (S2-CNV-3DU)	\$456	Each	10%	\$410	Other	F1
S2-CNV-3YU-PSS-1YR	S2-CNV-3YU-PSS-1YR		Annual Maintenance PSS (S2-CNV-3YU)	\$456	Each	10%	\$410	Other	F1
S2-COMPRSFUD-PSS-1YR	S2-COMPRSFUD-PSS-1YR		Annual Maintenance PSS (S2-COMPRSFUD)	\$1,376	Each	10%	\$1,239	Other	F1
S2-DB-DC-1PP-PSS-1YR	S2-DB-DC-1PP-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-1PP)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-1P-PSS-1YR	S2-DB-DC-1P-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-1P)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-1PPU-PSS-1YR	S2-DB-DC-1PPU-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-1PPU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-1PU-PSS-1YR	S2-DB-DC-1PU-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-1PU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-3DP-PSS-1YR	S2-DB-DC-3DP-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-3DP)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-3D-PSS-1YR	S2-DB-DC-3D-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-3D)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-3DPU-PSS-1YR	S2-DB-DC-3DPU-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-3DPU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-3DU-PSS-1YR	S2-DB-DC-3DU-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-3DU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-3PY-PSS-1YR	S2-DB-DC-3PY-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-3PY)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-3Y-PSS-1YR	S2-DB-DC-3Y-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-3Y)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-3YPU-PSS-1YR	S2-DB-DC-3YPU-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-3YPU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DC-3YU-PSS-1YR	S2-DB-DC-3YU-PSS-1YR		Annual Maintenance PSS (S2-DB-DC-3YU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DBDC-SPS-PSS-1YR	S2-DBDC-SPS-PSS-1YR		Annual Maintenance PSS (S2-DBDC-SPS)	\$357	Each	10%	\$321	Other	F1
S2-DBDCSPS-UF-PSS-1YR	S2-DBDCSPS-UF-PSS-1YR		Annual Maintenance PSS (S2-DBDCSPS-UF)	\$357	Each	10%	\$321	Other	F1
S2-DBDC-SPS-U-PSS-1YR	S2-DBDC-SPS-U-PSS-1YR		Annual Maintenance PSS (S2-DBDC-SPS-U)	\$357	Each	10%	\$321	Other	F1
S2-DBDCV-SPS-PSS-1YR	S2-DBDCV-SPS-PSS-1YR		Annual Maintenance PSS (S2-DBDCV-SPS)	\$357	Each	10%	\$321	Other	F1
S2DBDCVSPS-UF-PSS-1YR	S2DBDCVSPS-UF-PSS-1YR		Annual Maintenance PSS (S2DBDCVSPS-UF)	\$357	Each	10%	\$321	Other	F1
S2-DBDCVSPS-U-PSS-1YR	S2-DBDCVSPS-U-PSS-1YR		Annual Maintenance PSS (S2-DBDCVSPS-U)	\$357	Each	10%	\$321	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
S2-DB-DIR-1PP-PSS-1YR	S2-DB-DIR-1PP-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR-1PP)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR-1P-PSS-1YR	S2-DB-DIR-1P-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR-1P)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR1PPU-PSS-1YR	S2-DB-DIR1PPU-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR1PPU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR-1PU-PSS-1YR	S2-DB-DIR-1PU-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR-1PU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR-3DP-PSS-1YR	S2-DB-DIR-3DP-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR-3DP)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR-3D-PSS-1YR	S2-DB-DIR-3D-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR-3D)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR3DPU-PSS-1YR	S2-DB-DIR3DPU-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR3DPU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR-3DU-PSS-1YR	S2-DB-DIR-3DU-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR-3DU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR-3YP-PSS-1YR	S2-DB-DIR-3YP-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR-3YP)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR-3Y-PSS-1YR	S2-DB-DIR-3Y-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR-3Y)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR3YPU-PSS-1YR	S2-DB-DIR3YPU-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR3YPU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-DIR-3YU-PSS-1YR	S2-DB-DIR-3YU-PSS-1YR		Annual Maintenance PSS (S2-DB-DIR-3YU)	\$2,868	Each	10%	\$2,581	Other	F1
S2-DB-SPS-PSS-1YR	S2-DB-SPS-PSS-1YR		Annual Maintenance PSS (S2-DB-SPS)	\$357	Each	10%	\$321	Other	F1
S2-DB-SPS-UFD-PSS-1YR	S2-DB-SPS-UFD-PSS-1YR		Annual Maintenance PSS (S2-DB-SPS-UFD)	\$357	Each	10%	\$321	Other	F1
S2-DB-SPS-U-PSS-1YR	S2-DB-SPS-U-PSS-1YR		Annual Maintenance PSS (S2-DB-SPS-U)	\$357	Each	10%	\$321	Other	F1
S2-DBV-DC-1P-PSS-1YR	S2-DBV-DC-1P-PSS-1YR		Annual Maintenance PSS (S2-DBV-DC-1P)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DC-1PU-PSS-1YR	S2-DBV-DC-1PU-PSS-1YR		Annual Maintenance PSS (S2-DBV-DC-1PU)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DC-3D-PSS-1YR	S2-DBV-DC-3D-PSS-1YR		Annual Maintenance PSS (S2-DBV-DC-3D)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DC-3DU-PSS-1YR	S2-DBV-DC-3DU-PSS-1YR		Annual Maintenance PSS (S2-DBV-DC-3DU)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DC-3Y-PSS-1YR	S2-DBV-DC-3Y-PSS-1YR		Annual Maintenance PSS (S2-DBV-DC-3Y)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DC-3YU-PSS-1YR	S2-DBV-DC-3YU-PSS-1YR		Annual Maintenance PSS (S2-DBV-DC-3YU)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DIR-1P-PSS-1YR	S2-DBV-DIR-1P-PSS-1YR		Annual Maintenance PSS (S2-DBV-DIR-1P)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DIR1PU-PSS-1YR	S2-DBV-DIR1PU-PSS-1YR		Annual Maintenance PSS (S2-DBV-DIR1PU)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DIR-3D-PSS-1YR	S2-DBV-DIR-3D-PSS-1YR		Annual Maintenance PSS (S2-DBV-DIR-3D)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DIR3DU-PSS-1YR	S2-DBV-DIR3DU-PSS-1YR		Annual Maintenance PSS (S2-DBV-DIR3DU)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DIR-3Y-PSS-1YR	S2-DBV-DIR-3Y-PSS-1YR		Annual Maintenance PSS (S2-DBV-DIR-3Y)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-DIR3YU-PSS-1YR	S2-DBV-DIR3YU-PSS-1YR		Annual Maintenance PSS (S2-DBV-DIR3YU)	\$2,763	Each	10%	\$2,487	Other	F1
S2-DBV-SPS-PSS-1YR	S2-DBV-SPS-PSS-1YR		Annual Maintenance PSS (S2-DBV-SPS)	\$357	Each	10%	\$321	Other	F1
S2-DBVSPS-UF-PSS-1YR	S2-DBVSPS-UF-PSS-1YR		Annual Maintenance PSS (S2-DBVSPS-UF)	\$357	Each	10%	\$321	Other	F1
S2-DBV-SPS-U-PSS-1YR	S2-DBV-SPS-U-PSS-1YR		Annual Maintenance PSS (S2-DBV-SPS-U)	\$357	Each	10%	\$321	Other	F1
S2-DDB-DC-1PP-PSS-1YR	S2-DDB-DC-1PP-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC-1PP)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC-1P-PSS-1YR	S2-DDB-DC-1P-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC-1P)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC1PPU-PSS-1YR	S2-DDB-DC1PPU-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC1PPU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC-1PU-PSS-1YR	S2-DDB-DC-1PU-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC-1PU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC-3DP-PSS-1YR	S2-DDB-DC-3DP-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC-3DP)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC-3D-PSS-1YR	S2-DDB-DC-3D-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC-3D)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC3DPU-PSS-1YR	S2-DDB-DC3DPU-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC3DPU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC-3DU-PSS-1YR	S2-DDB-DC-3DU-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC-3DU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC-3YP-PSS-1YR	S2-DDB-DC-3YP-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC-3YP)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC-3Y-PSS-1YR	S2-DDB-DC-3Y-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC-3Y)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DC3YPU-PSS-1YR	S2-DDB-DC3YPU-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC3YPU)	\$5,222	Each	10%	\$4,699	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S2-DDB-DC-3YU-PSS-1YR	S2-DDB-DC-3YU-PSS-1YR		Annual Maintenance PSS (S2-DDB-DC-3YU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DIR1PP-PSS-1YR	S2-DDB-DIR1PP-PSS-1YR		Annual Maintenance PSS (S2-DDB-DIR1PP)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DIR-1P-PSS-1YR	S2-DDB-DIR-1P-PSS-1YR		Annual Maintenance PSS (S2-DDB-DIR-1P)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDBDIR1PPU-PSS-1YR	S2-DDBDIR1PPU-PSS-1YR		Annual Maintenance PSS (S2-DDBDIR1PPU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DIR1PU-PSS-1YR	S2-DDB-DIR1PU-PSS-1YR		Annual Maintenance PSS (S2-DDB-DIR1PU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DIR3DP-PSS-1YR	S2-DDB-DIR3DP-PSS-1YR		Annual Maintenance PSS (S2-DDB-DIR3DP)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DIR-3D-PSS-1YR	S2-DDB-DIR-3D-PSS-1YR		Annual Maintenance PSS (S2-DDB-DIR-3D)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDBDIR3DPU-PSS-1YR	S2-DDBDIR3DPU-PSS-1YR		Annual Maintenance PSS (S2-DDBDIR3DPU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DIR3DU-PSS-1YR	S2-DDB-DIR3DU-PSS-1YR		Annual Maintenance PSS (S2-DDB-DIR3DU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DIR3YP-PSS-1YR	S2-DDB-DIR3YP-PSS-1YR		Annual Maintenance PSS (S2-DDB-DIR3YP)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DIR-3Y-PSS-1YR	S2-DDB-DIR-3Y-PSS-1YR		Annual Maintenance PSS (S2-DDB-DIR-3Y)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDBDIR3YPU-PSS-1YR	S2-DDBDIR3YPU-PSS-1YR		Annual Maintenance PSS (S2-DDBDIR3YPU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDB-DIR3YU-PSS-1YR	S2-DDB-DIR3YU-PSS-1YR		Annual Maintenance PSS (S2-DDB-DIR3YU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDBV-DC-1P-PSS-1YR	S2-DDBV-DC-1P-PSS-1YR		Annual Maintenance PSS (S2-DDBV-DC-1P)	\$5,117	Each	10%	\$4,605	Other	F1
S2-DDBVDC-1PU-PSS-1YR	S2-DDBVDC-1PU-PSS-1YR		Annual Maintenance PSS (S2-DDBVDC-1PU)	\$5,117	Each	10%	\$4,605	Other	F1
S2-DDBV-DC-3D-PSS-1YR	S2-DDBV-DC-3D-PSS-1YR		Annual Maintenance PSS (S2-DDBV-DC-3D)	\$5,117	Each	10%	\$4,605	Other	F1
S2-DDBVDC-3DU-PSS-1YR	S2-DDBVDC-3DU-PSS-1YR		Annual Maintenance PSS (S2-DDBVDC-3DU)	\$5,117	Each	10%	\$4,605	Other	F1
S2-DDBV-DC-3Y-PSS-1YR	S2-DDBV-DC-3Y-PSS-1YR		Annual Maintenance PSS (S2-DDBV-DC-3Y)	\$5,117	Each	10%	\$4,605	Other	F1
S2-DDBVDC-3YU-PSS-1YR	S2-DDBVDC-3YU-PSS-1YR		Annual Maintenance PSS (S2-DDBVDC-3YU)	\$5,117	Each	10%	\$4,605	Other	F1
S2-DDBVDIR-1P-PSS-1YR	S2-DDBVDIR-1P-PSS-1YR		Annual Maintenance PSS (S2-DDBVDIR-1P)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDBVDIR1PU-PSS-1YR	S2-DDBVDIR1PU-PSS-1YR		Annual Maintenance PSS (S2-DDBVDIR1PU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDBVDIR-3D-PSS-1YR	S2-DDBVDIR-3D-PSS-1YR		Annual Maintenance PSS (S2-DDBVDIR-3D)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDBVDIR3DU-PSS-1YR	S2-DDBVDIR3DU-PSS-1YR		Annual Maintenance PSS (S2-DDBVDIR3DU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDBVDIR-3Y-PSS-1YR	S2-DDBVDIR-3Y-PSS-1YR		Annual Maintenance PSS (S2-DDBVDIR-3Y)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DDBVDIR3YU-PSS-1YR	S2-DDBVDIR3YU-PSS-1YR		Annual Maintenance PSS (S2-DDBVDIR3YU)	\$5,222	Each	10%	\$4,699	Other	F1
S2-DE15DCH-PSS-1YR	S2-DE15DCH-PSS-1YR		Annual Maintenance PSS (S2-DE15DCH)	\$536	Each	10%	\$482	Other	F1
S2-DE15DCHUFD-PSS-1YR	S2-DE15DCHUFD-PSS-1YR		Annual Maintenance PSS (S2-DE15DCHUFD)	\$536	Each	10%	\$482	Other	F1
S2-DE15DCHU-PSS-1YR	S2-DE15DCHU-PSS-1YR		Annual Maintenance PSS (S2-DE15DCHU)	\$536	Each	10%	\$482	Other	F1
S2-DE15-DIR-PSS-1YR	S2-DE15-DIR-PSS-1YR		Annual Maintenance PSS (S2-DE15-DIR)	\$536	Each	10%	\$482	Other	F1
S2-DE15DIRUFD-PSS-1YR	S2-DE15DIRUFD-PSS-1YR		Annual Maintenance PSS (S2-DE15DIRUFD)	\$536	Each	10%	\$482	Other	F1
S2-DE15-DIRU-PSS-1YR	S2-DE15-DIRU-PSS-1YR		Annual Maintenance PSS (S2-DE15-DIRU)	\$536	Each	10%	\$482	Other	F1
S2-DE25-DCH-PSS-1YR	S2-DE25-DCH-PSS-1YR		Annual Maintenance PSS (S2-DE25-DCH)	\$1,008	Each	10%	\$907	Other	F1
S2-DE25DCHUFD-PSS-1YR	S2-DE25DCHUFD-PSS-1YR		Annual Maintenance PSS (S2-DE25DCHUFD)	\$1,008	Each	10%	\$907	Other	F1
S2-DE25-DCHU-PSS-1YR	S2-DE25-DCHU-PSS-1YR		Annual Maintenance PSS (S2-DE25-DCHU)	\$1,008	Each	10%	\$907	Other	F1
S2-DE25-DIR-PSS-1YR	S2-DE25-DIR-PSS-1YR		Annual Maintenance PSS (S2-DE25-DIR)	\$1,008	Each	10%	\$907	Other	F1
S2-DE25DIRUFD-PSS-1YR	S2-DE25DIRUFD-PSS-1YR		Annual Maintenance PSS (S2-DE25DIRUFD)	\$1,008	Each	10%	\$907	Other	F1
S2-DE25-DIRU-PSS-1YR	S2-DE25-DIRU-PSS-1YR		Annual Maintenance PSS (S2-DE25-DIRU)	\$1,008	Each	10%	\$907	Other	F1
S2-DIRSB-SP-PSS-1YR	S2-DIRSB-SP-PSS-1YR		Annual Maintenance PSS (S2-DIRSB-SP)	\$105	Each	10%	\$95	Other	F1
S2-ENG-EN-UFD-PSS-1YR	S2-ENG-EN-UFD-PSS-1YR		Annual Maintenance PSS (S2-ENG-EN-UFD)	\$4,250	Each	10%	\$3,825	Other	F1
S2-FE00004E-PSS-1YR	S2-FE00004E-PSS-1YR		Annual Maintenance PSS (S2-FE00004E)	\$958	Each	10%	\$862	Other	F1
S2FE00004EUF-PSS-1YR	S2FE00004EUF-PSS-1YR		Annual Maintenance PSS (S2FE00004EUF)	\$1,995	Each	10%	\$1,795	Other	F1
S2-FE00004EU-PSS-1YR	S2-FE00004EU-PSS-1YR		Annual Maintenance PSS (S2-FE00004EU)	\$991	Each	10%	\$892	Other	F1
S2-FE00004-PSS-1YR	S2-FE00004-PSS-1YR		Annual Maintenance PSS (S2-FE00004)	\$320	Each	10%	\$288	Other	F1
S2-FE00004UFD-PSS-1YR	S2-FE00004UFD-PSS-1YR		Annual Maintenance PSS (S2-FE00004UFD)	\$1,589	Each	10%	\$1,430	Other	F1
S2-FE00004U-PSS-1YR	S2-FE00004U-PSS-1YR		Annual Maintenance PSS (S2-FE00004U)	\$330	Each	10%	\$297	Other	F1
S2-FE00004E-PSS-1YR	S2-FE00004E-PSS-1YR		Annual Maintenance PSS (S2-FE00004E)	\$638	Each	10%	\$575	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
S2FE00040EUF-PSS-1YR	S2FE00040EUF-PSS-1YR	Annual Maintenance PSS (S2FE00040EUF)		\$1,995	Each	10%		\$1,795	Other	F1
S2FE00040EU-PSS-1YR	S2FE00040EU-PSS-1YR	Annual Maintenance PSS (S2FE00040EU)		\$661	Each	10%		\$595	Other	F1
S2FE00040UFD-PSS-1YR	S2FE00040UFD-PSS-1YR	Annual Maintenance PSS (S2FE00040UFD)		\$1,589	Each	10%		\$1,430	Other	F1
S2FE00400T-PSS-1YR	S2FE00400T-PSS-1YR	Annual Maintenance PSS (S2FE00400T)		\$638	Each	10%		\$575	Other	F1
S2FE00400TUF-PSS-1YR	S2FE00400TUF-PSS-1YR	Annual Maintenance PSS (S2FE00400TUF)		\$1,995	Each	10%		\$1,795	Other	F1
S2FE00400TU-PSS-1YR	S2FE00400TU-PSS-1YR	Annual Maintenance PSS (S2FE00400TU)		\$661	Each	10%		\$595	Other	F1
S2FE00400UFD-PSS-1YR	S2FE00400UFD-PSS-1YR	Annual Maintenance PSS (S2FE00400UFD)		\$1,589	Each	10%		\$1,430	Other	F1
S2FE08000E-PSS-1YR	S2FE08000E-PSS-1YR	Annual Maintenance PSS (S2FE08000E)		\$1,277	Each	10%		\$1,149	Other	F1
S2FE08000EUF-PSS-1YR	S2FE08000EUF-PSS-1YR	Annual Maintenance PSS (S2FE08000EUF)		\$1,995	Each	10%		\$1,795	Other	F1
S2FE08000EU-PSS-1YR	S2FE08000EU-PSS-1YR	Annual Maintenance PSS (S2FE08000EU)		\$1,322	Each	10%		\$1,190	Other	F1
S2FE08000PSS-1YR	S2FE08000PSS-1YR	Annual Maintenance PSS (S2FE08000)		\$638	Each	10%		\$575	Other	F1
S2FE08000UFD-PSS-1YR	S2FE08000UFD-PSS-1YR	Annual Maintenance PSS (S2FE08000UFD)		\$1,589	Each	10%		\$1,430	Other	F1
S2FE08000U-PSS-1YR	S2FE08000U-PSS-1YR	Annual Maintenance PSS (S2FE08000U)		\$661	Each	10%		\$595	Other	F1
S2FE44000E-PSS-1YR	S2FE44000E-PSS-1YR	Annual Maintenance PSS (S2FE44000E)		\$958	Each	10%		\$862	Other	F1
S2FE44000EUF-PSS-1YR	S2FE44000EUF-PSS-1YR	Annual Maintenance PSS (S2FE44000EUF)		\$1,995	Each	10%		\$1,795	Other	F1
S2FE44000EU-PSS-1YR	S2FE44000EU-PSS-1YR	Annual Maintenance PSS (S2FE44000EU)		\$991	Each	10%		\$892	Other	F1
S2FE44000PSS-1YR	S2FE44000PSS-1YR	Annual Maintenance PSS (S2FE44000)		\$320	Each	10%		\$288	Other	F1
S2FE44000UFD-PSS-1YR	S2FE44000UFD-PSS-1YR	Annual Maintenance PSS (S2FE44000UFD)		\$1,589	Each	10%		\$1,430	Other	F1
S2FE44000U-PSS-1YR	S2FE44000U-PSS-1YR	Annual Maintenance PSS (S2FE44000U)		\$330	Each	10%		\$297	Other	F1
S2FE62000E-PSS-1YR	S2FE62000E-PSS-1YR	Annual Maintenance PSS (S2FE62000E)		\$798	Each	10%		\$718	Other	F1
S2FE62000EUF-PSS-1YR	S2FE62000EUF-PSS-1YR	Annual Maintenance PSS (S2FE62000EUF)		\$1,995	Each	10%		\$1,795	Other	F1
S2FE62000EU-PSS-1YR	S2FE62000EU-PSS-1YR	Annual Maintenance PSS (S2FE62000EU)		\$826	Each	10%		\$743	Other	F1
S2FE62000PSS-1YR	S2FE62000PSS-1YR	Annual Maintenance PSS (S2FE62000)		\$160	Each	10%		\$144	Other	F1
S2FE62000UFD-PSS-1YR	S2FE62000UFD-PSS-1YR	Annual Maintenance PSS (S2FE62000UFD)		\$1,589	Each	10%		\$1,430	Other	F1
S2FE62000U-PSS-1YR	S2FE62000U-PSS-1YR	Annual Maintenance PSS (S2FE62000U)		\$165	Each	10%		\$149	Other	F1
S2FE80000E-PSS-1YR	S2FE80000E-PSS-1YR	Annual Maintenance PSS (S2FE80000E)		\$638	Each	10%		\$575	Other	F1
S2FE80000EUF-PSS-1YR	S2FE80000EUF-PSS-1YR	Annual Maintenance PSS (S2FE80000EUF)		\$1,995	Each	10%		\$1,795	Other	F1
S2FE80000EU-PSS-1YR	S2FE80000EU-PSS-1YR	Annual Maintenance PSS (S2FE80000EU)		\$661	Each	10%		\$595	Other	F1
S2FE80000UFD-PSS-1YR	S2FE80000UFD-PSS-1YR	Annual Maintenance PSS (S2FE80000UFD)		\$1,589	Each	10%		\$1,430	Other	F1
S2FICN2032DU-PSS-1YR	S2FICN2032DU-PSS-1YR	Annual Maintenance PSS (S2FICN2032DU)		\$135	Each	10%		\$122	Other	F1
S2FICN2064DU-PSS-1YR	S2FICN2064DU-PSS-1YR	Annual Maintenance PSS (S2FICN2064DU)		\$135	Each	10%		\$122	Other	F1
S2FICN2128DU-PSS-1YR	S2FICN2128DU-PSS-1YR	Annual Maintenance PSS (S2FICN2128DU)		\$135	Each	10%		\$122	Other	F1
S2FICON2032D-PSS-1YR	S2FICON2032D-PSS-1YR	Annual Maintenance PSS (S2FICON2032D)		\$170	Each	10%		\$153	Other	F1
S2FICON2032-PSS-1YR	S2FICON2032-PSS-1YR	Annual Maintenance PSS (S2FICON2032)		\$170	Each	10%		\$153	Other	F1
S2FICON2032U-PSS-1YR	S2FICON2032U-PSS-1YR	Annual Maintenance PSS (S2FICON2032U)		\$135	Each	10%		\$122	Other	F1
S2FICON2064D-PSS-1YR	S2FICON2064D-PSS-1YR	Annual Maintenance PSS (S2FICON2064D)		\$170	Each	10%		\$153	Other	F1
S2FICON2064-PSS-1YR	S2FICON2064-PSS-1YR	Annual Maintenance PSS (S2FICON2064)		\$170	Each	10%		\$153	Other	F1
S2FICON2064U-PSS-1YR	S2FICON2064U-PSS-1YR	Annual Maintenance PSS (S2FICON2064U)		\$135	Each	10%		\$122	Other	F1
S2FICON2128D-PSS-1YR	S2FICON2128D-PSS-1YR	Annual Maintenance PSS (S2FICON2128D)		\$170	Each	10%		\$153	Other	F1
S2FICON2128-PSS-1YR	S2FICON2128-PSS-1YR	Annual Maintenance PSS (S2FICON2128)		\$170	Each	10%		\$153	Other	F1
S2FICON2128U-PSS-1YR	S2FICON2128U-PSS-1YR	Annual Maintenance PSS (S2FICON2128U)		\$135	Each	10%		\$122	Other	F1
SA4E-300-PSS-1YR	SA4E-300-PSS-1YR	Annual Maintenance PSS (SA4E-300)		\$675	Each	10%		\$608	Other	F1
SA4E-500-PSS-1YR	SA4E-500-PSS-1YR	Annual Maintenance PSS (SA4E-500)		\$2,050	Each	10%		\$1,845	Other	F1
SA4E-700-PSS-1YR	SA4E-700-PSS-1YR	Annual Maintenance PSS (SA4E-700)		\$2,850	Each	10%		\$2,565	Other	F1
SAAM-4HOSTADD-PSS-1YR	SAAM-4HOSTADD-PSS-1YR	Annual Maintenance PSS (SAAM-4HOSTADD)		\$3,600	Each	10%		\$3,240	Other	F1
SAAM-T11-T30U-PSS-1YR	SAAM-T11-T30U-PSS-1YR	Annual Maintenance PSS (SAAM-T11-T30U)		\$2,318	Each	10%		\$2,086	Other	F1
SAAM-T11-T35U-PSS-1YR	SAAM-T11-T35U-PSS-1YR	Annual Maintenance PSS (SAAM-T11-T35U)		\$2,318	Each	10%		\$2,086	Other	F1
SACENB01-PSS-1YR	SACENB01-PSS-1YR	Annual Maintenance PSS (SACENB01)		\$59,084	Each	10%		\$53,176	Other	F1
SACLTD01-PSS-1YR	SACLTD01-PSS-1YR	Annual Maintenance PSS (SACLTD01)		\$25,322	Each	10%		\$22,790	Other	F1
SANM-CAPM-T01-PSS-1YR	SANM-CAPM-T01-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T01)		\$843	Each	10%		\$758	Other	F1
SANM-CAPM-T02-PSS-1YR	SANM-CAPM-T02-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T02)		\$738	Each	10%		\$664	Other	F1
SANM-CAPM-T03-PSS-1YR	SANM-CAPM-T03-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T03)		\$623	Each	10%		\$560	Other	F1
SANM-CAPM-T04-PSS-1YR	SANM-CAPM-T04-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T04)		\$530	Each	10%		\$477	Other	F1
SANM-CAPM-T05-PSS-1YR	SANM-CAPM-T05-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T05)		\$465	Each	10%		\$419	Other	F1
SANM-CAPM-T06-PSS-1YR	SANM-CAPM-T06-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T06)		\$393	Each	10%		\$353	Other	F1
SANM-CAPM-T07-PSS-1YR	SANM-CAPM-T07-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T07)		\$343	Each	10%		\$308	Other	F1
SANM-CAPM-T08-PSS-1YR	SANM-CAPM-T08-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T08)		\$290	Each	10%		\$261	Other	F1
SANM-CAPM-T09-PSS-1YR	SANM-CAPM-T09-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T09)		\$248	Each	10%		\$223	Other	F1
SANM-CAPM-T10-PSS-1YR	SANM-CAPM-T10-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T10)		\$215	Each	10%		\$194	Other	F1
SANM-CAPM-T11-PSS-1YR	SANM-CAPM-T11-PSS-1YR	Annual Maintenance PSS (SANM-CAPM-T11)		\$183	Each	10%		\$164	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM					
SANM-CAPM-T12-PSS-1YR	SANM-CAPM-T12-PSS-1YR		Annual Maintenance PSS (SANM-CAPM-T12)	\$160	Each	10%	\$144	Other	F1	
SANM-CAPM-T13-PSS-1YR	SANM-CAPM-T13-PSS-1YR		Annual Maintenance PSS (SANM-CAPM-T13)	\$135	Each	10%	\$122	Other	F1	
SANM-CAPM-T14-PSS-1YR	SANM-CAPM-T14-PSS-1YR		Annual Maintenance PSS (SANM-CAPM-T14)	\$115	Each	10%	\$104	Other	F1	
SANNAV-BSE-1YR-PSS-1YR	SANNAV-BSE-1YR-PSS-1YR		Annual Maintenance PSS (SANNAV-BSE-1YR)	\$2,762	Each	10%	\$2,486	Other	F1	
SANNAV-BSE-3YR-PSS-1YR	SANNAV-BSE-3YR-PSS-1YR		Annual Maintenance PSS (SANNAV-BSE-3YR)	\$2,762	Each	10%	\$2,486	Other	F1	
SANNAV-BSE-5YR-PSS-1YR	SANNAV-BSE-5YR-PSS-1YR		Annual Maintenance PSS (SANNAV-BSE-5YR)	\$2,762	Each	10%	\$2,486	Other	F1	
SANNAV-ENT-1YR-PSS-1YR	SANNAV-ENT-1YR-PSS-1YR		Annual Maintenance PSS (SANNAV-ENT-1YR)	\$6,902	Each	10%	\$6,212	Other	F1	
SANNAV-ENT-3YR-PSS-1YR	SANNAV-ENT-3YR-PSS-1YR		Annual Maintenance PSS (SANNAV-ENT-3YR)	\$6,902	Each	10%	\$6,212	Other	F1	
SANNAV-ENT-5YR-PSS-1YR	SANNAV-ENT-5YR-PSS-1YR		Annual Maintenance PSS (SANNAV-ENT-5YR)	\$6,902	Each	10%	\$6,212	Other	F1	
SANNAV-GLOB-1YR-PSS-1YR	SANNAV-GLOB-1YR-PSS-1YR		Annual Maintenance PSS (SANNAV-GLOB-1YR)	\$10,354	Each	10%	\$9,319	Other	F1	
SANNAV-GLOB-3YR-PSS-1YR	SANNAV-GLOB-3YR-PSS-1YR		Annual Maintenance PSS (SANNAV-GLOB-3YR)	\$10,354	Each	10%	\$9,319	Other	F1	
SANNAV-GLOB-5YR-PSS-1YR	SANNAV-GLOB-5YR-PSS-1YR		Annual Maintenance PSS (SANNAV-GLOB-5YR)	\$10,354	Each	10%	\$9,319	Other	F1	
SAS-ADV-AEA-CF-PSS-1YR	SAS-ADV-AEA-CF-PSS-1YR		Annual Maintenance PSS (SAS-ADV-AEA-CF)	\$81	Each	10%	\$73	Other	F1	
SAS-ADV-AEA-PSS-1YR	SAS-ADV-AEA-PSS-1YR		Annual Maintenance PSS (SAS-ADV-AEA)	\$81	Each	10%	\$73	Other	F1	
SAS-ADV-AE-CF-PSS-1YR	SAS-ADV-AE-CF-PSS-1YR		Annual Maintenance PSS (SAS-ADV-AE-CF)	\$81	Each	10%	\$73	Other	F1	
SAS-ADV-AE-PSS-1YR	SAS-ADV-AE-PSS-1YR		Annual Maintenance PSS (SAS-ADV-AE)	\$81	Each	10%	\$73	Other	F1	
SAS-ADV-AEU-CF-PSS-1YR	SAS-ADV-AEU-CF-PSS-1YR		Annual Maintenance PSS (SAS-ADV-AEU-CF)	\$25	Each	10%	\$23	Other	F1	
SAS-ADV-AEU-PSS-1YR	SAS-ADV-AEU-PSS-1YR		Annual Maintenance PSS (SAS-ADV-AEU)	\$25	Each	10%	\$23	Other	F1	
SAS-ADV-SDN-CF-PSS-1YR	SAS-ADV-SDN-CF-PSS-1YR		Annual Maintenance PSS (SAS-ADV-SDN-CF)	\$35	Each	10%	\$32	Other	F1	
SAS-ADV-SDN-PSS-1YR	SAS-ADV-SDN-PSS-1YR		Annual Maintenance PSS (SAS-ADV-SDN)	\$35	Each	10%	\$32	Other	F1	
SAS-ADV-T1-PSS-1YR	SAS-ADV-T1-PSS-1YR		Annual Maintenance PSS (SAS-ADV-T1)	\$58	Each	10%	\$52	Other	F1	
SAS-ADV-T2-PSS-1YR	SAS-ADV-T2-PSS-1YR		Annual Maintenance PSS (SAS-ADV-T2)	\$45	Each	10%	\$41	Other	F1	
SAS-ADV-T3-PSS-1YR	SAS-ADV-T3-PSS-1YR		Annual Maintenance PSS (SAS-ADV-T3)	\$35	Each	10%	\$32	Other	F1	
SAS-ADV-T4-PSS-1YR	SAS-ADV-T4-PSS-1YR		Annual Maintenance PSS (SAS-ADV-T4)	\$35	Each	10%	\$32	Other	F1	
SAS-ADV-T5-PSS-1YR	SAS-ADV-T5-PSS-1YR		Annual Maintenance PSS (SAS-ADV-T5)	\$28	Each	10%	\$25	Other	F1	
SAS-ADV-T6-PSS-1YR	SAS-ADV-T6-PSS-1YR		Annual Maintenance PSS (SAS-ADV-T6)	\$28	Each	10%	\$25	Other	F1	
SAS-ADV-T7-PSS-1YR	SAS-ADV-T7-PSS-1YR		Annual Maintenance PSS (SAS-ADV-T7)	\$22	Each	10%	\$19	Other	F1	
SAS-ADV-T8-PSS-1YR	SAS-ADV-T8-PSS-1YR		Annual Maintenance PSS (SAS-ADV-T8)	\$22	Each	10%	\$19	Other	F1	
SAS-ELA-ADV-PSS-1YR	SAS-ELA-ADV-PSS-1YR		Annual Maintenance PSS (SAS-ELA-ADV)	\$250	Each	10%	\$225	Other	F1	
SAS-ELA-AEU-PSS-1YR	SAS-ELA-AEU-PSS-1YR		Annual Maintenance PSS (SAS-ELA-AEU)	\$250	Each	10%	\$225	Other	F1	
SAS-ELA-MOB-PSS-1YR	SAS-ELA-MOB-PSS-1YR		Annual Maintenance PSS (SAS-ELA-MOB)	\$250	Each	10%	\$225	Other	F1	
SAS-ELA-SDNA-PSS-1YR	SAS-ELA-SDNA-PSS-1YR		Annual Maintenance PSS (SAS-ELA-SDNA)	\$250	Each	10%	\$225	Other	F1	
SAS-ELA-SDNS-PSS-1YR	SAS-ELA-SDNS-PSS-1YR		Annual Maintenance PSS (SAS-ELA-SDNS)	\$250	Each	10%	\$225	Other	F1	
SAS-ELA-STD-PSS-1YR	SAS-ELA-STD-PSS-1YR		Annual Maintenance PSS (SAS-ELA-STD)	\$250	Each	10%	\$225	Other	F1	
SAS-MOB-CR1-CF-PSS-1YR	SAS-MOB-CR1-CF-PSS-1YR		Annual Maintenance PSS (SAS-MOB-CR1-CF)	\$913	Each	10%	\$821	Other	F1	
SAS-MOB-CR1-PSS-1YR	SAS-MOB-CR1-PSS-1YR		Annual Maintenance PSS (SAS-MOB-CR1)	\$913	Each	10%	\$821	Other	F1	
SAS-MOB-CR2-CF-PSS-1YR	SAS-MOB-CR2-CF-PSS-1YR		Annual Maintenance PSS (SAS-MOB-CR2-CF)	\$730	Each	10%	\$657	Other	F1	
SAS-MOB-CR2-PSS-1YR	SAS-MOB-CR2-PSS-1YR		Annual Maintenance PSS (SAS-MOB-CR2)	\$730	Each	10%	\$657	Other	F1	
SAS-MOB-CR3-CF-PSS-1YR	SAS-MOB-CR3-CF-PSS-1YR		Annual Maintenance PSS (SAS-MOB-CR3-CF)	\$585	Each	10%	\$527	Other	F1	
SAS-MOB-CR3-PSS-1YR	SAS-MOB-CR3-PSS-1YR		Annual Maintenance PSS (SAS-MOB-CR3)	\$585	Each	10%	\$527	Other	F1	
SAS-MOB-IM1-CF-PSS-1YR	SAS-MOB-IM1-CF-PSS-1YR		Annual Maintenance PSS (SAS-MOB-IM1-CF)	\$2,770	Each	10%	\$2,493	Other	F1	
SAS-MOB-IM1-PSS-1YR	SAS-MOB-IM1-PSS-1YR		Annual Maintenance PSS (SAS-MOB-IM1)	\$2,770	Each	10%	\$2,493	Other	F1	
SAS-MOB-IM2-CF-PSS-1YR	SAS-MOB-IM2-CF-PSS-1YR		Annual Maintenance PSS (SAS-MOB-IM2-CF)	\$2,218	Each	10%	\$1,996	Other	F1	
SAS-MOB-IM2-PSS-1YR	SAS-MOB-IM2-PSS-1YR		Annual Maintenance PSS (SAS-MOB-IM2)	\$2,218	Each	10%	\$1,996	Other	F1	
SAS-MOB-IM3-CF-PSS-1YR	SAS-MOB-IM3-CF-PSS-1YR		Annual Maintenance PSS (SAS-MOB-IM3-CF)	\$1,773	Each	10%	\$1,595	Other	F1	
SAS-MOB-IM3-PSS-1YR	SAS-MOB-IM3-PSS-1YR		Annual Maintenance PSS (SAS-MOB-IM3)	\$1,773	Each	10%	\$1,595	Other	F1	
SAS-MOB-RN1-CF-PSS-1YR	SAS-MOB-RN1-CF-PSS-1YR		Annual Maintenance PSS (SAS-MOB-RN1-CF)	\$35	Each	10%	\$32	Other	F1	
SAS-MOB-RN1-PSS-1YR	SAS-MOB-RN1-PSS-1YR		Annual Maintenance PSS (SAS-MOB-RN1)	\$35	Each	10%	\$32	Other	F1	
SAS-MOB-RN2-CF-PSS-1YR	SAS-MOB-RN2-CF-PSS-1YR		Annual Maintenance PSS (SAS-MOB-RN2-CF)	\$30	Each	10%	\$27	Other	F1	
SAS-MOB-RN2-PSS-1YR	SAS-MOB-RN2-PSS-1YR		Annual Maintenance PSS (SAS-MOB-RN2)	\$30	Each	10%	\$27	Other	F1	
SAS-MOB-RN3-CF-PSS-1YR	SAS-MOB-RN3-CF-PSS-1YR		Annual Maintenance PSS (SAS-MOB-RN3-CF)	\$23	Each	10%	\$20	Other	F1	
SAS-MOB-RN3-PSS-1YR	SAS-MOB-RN3-PSS-1YR		Annual Maintenance PSS (SAS-MOB-RN3)	\$23	Each	10%	\$20	Other	F1	
SAS-SP-E2E-CF-PSS-1YR	SAS-SP-E2E-CF-PSS-1YR		Annual Maintenance PSS (SAS-SP-E2E-CF)	\$12,500	Each	10%	\$11,250	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SAS-SP-E2E-PSS-1YR	SAS-SP-E2E-PSS-1YR		Annual Maintenance PSS (SAS-SP-E2E)	\$12,500	Each	10%	\$11,250	Other	F1
SAS-SP-MSSQL-CF-PSS-1YR	SAS-SP-MSSQL-CF-PSS-1YR		Annual Maintenance PSS (SAS-SP-MSSQL-CF)	\$30	Each	10%	\$27	Other	F1
SAS-SP-MSSQL-PSS-1YR	SAS-SP-MSSQL-PSS-1YR		Annual Maintenance PSS (SAS-SP-MSSQL)	\$30	Each	10%	\$27	Other	F1
SAS-SP-OMYSQL-CF-PSS-1YR	SAS-SP-OMYSQL-CF-PSS-1YR		Annual Maintenance PSS (SAS-SP-OMYSQL-CF)	\$30	Each	10%	\$27	Other	F1
SAS-SP-OMYSQL-PSS-1YR	SAS-SP-OMYSQL-PSS-1YR		Annual Maintenance PSS (SAS-SP-OMYSQL)	\$30	Each	10%	\$27	Other	F1
SAS-STD-SDN-CF-PSS-1YR	SAS-STD-SDN-CF-PSS-1YR		Annual Maintenance PSS (SAS-STD-SDN-CF)	\$35	Each	10%	\$32	Other	F1
SAS-STD-SDN-PSS-1YR	SAS-STD-SDN-PSS-1YR		Annual Maintenance PSS (SAS-STD-SDN)	\$35	Each	10%	\$32	Other	F1
SAS-STND-SEA-CF-PSS-1YR	SAS-STND-SEA-CF-PSS-1YR		Annual Maintenance PSS (SAS-STND-SEA-CF)	\$56	Each	10%	\$51	Other	F1
SAS-STND-SEA-PSS-1YR	SAS-STND-SEA-PSS-1YR		Annual Maintenance PSS (SAS-STND-SEA)	\$56	Each	10%	\$51	Other	F1
SAS-STND-SE-CF-PSS-1YR	SAS-STND-SE-CF-PSS-1YR		Annual Maintenance PSS (SAS-STND-SE-CF)	\$56	Each	10%	\$51	Other	F1
SAS-STND-SE-PSS-1YR	SAS-STND-SE-PSS-1YR		Annual Maintenance PSS (SAS-STND-SE)	\$56	Each	10%	\$51	Other	F1
SB-128A-BASEC-PSS-1YR	SB-128A-BASEC-PSS-1YR		Annual Maintenance PSS (SB-128A-BASEC)	\$44,866	Each	10%	\$40,380	Other	F1
SB-128A-BASE-PSS-1YR	SB-128A-BASE-PSS-1YR		Annual Maintenance PSS (SB-128A-BASE)	\$44,866	Each	10%	\$40,380	Other	F1
SB-128AD-BASC-PSS-1YR	SB-128AD-BASC-PSS-1YR		Annual Maintenance PSS (SB-128AD-BASC)	\$52,516	Each	10%	\$47,265	Other	F1
SB-128AD-BASE-PSS-1YR	SB-128AD-BASE-PSS-1YR		Annual Maintenance PSS (SB-128AD-BASE)	\$52,516	Each	10%	\$47,265	Other	F1
SB-128-BASEC-PSS-1YR	SB-128-BASEC-PSS-1YR		Annual Maintenance PSS (SB-128-BASEC)	\$58,764	Each	10%	\$52,888	Other	F1
SB-128-BASE-PSS-1YR	SB-128-BASE-PSS-1YR		Annual Maintenance PSS (SB-128-BASE)	\$58,764	Each	10%	\$52,888	Other	F1
SB-128D-BASEC-PSS-1YR	SB-128D-BASEC-PSS-1YR		Annual Maintenance PSS (SB-128D-BASEC)	\$66,414	Each	10%	\$59,773	Other	F1
SB-128D-BASE-PSS-1YR	SB-128D-BASE-PSS-1YR		Annual Maintenance PSS (SB-128D-BASE)	\$66,414	Each	10%	\$59,773	Other	F1
SB-15-DCH-PSS-1YR	SB-15-DCH-PSS-1YR		Annual Maintenance PSS (SB-15-DCH)	\$884	Each	10%	\$796	Other	F1
SB-15-DCH-UFD-PSS-1YR	SB-15-DCH-UFD-PSS-1YR		Annual Maintenance PSS (SB-15-DCH-UFD)	\$704	Each	10%	\$634	Other	F1
SB-15-DCH-U-PSS-1YR	SB-15-DCH-U-PSS-1YR		Annual Maintenance PSS (SB-15-DCH-U)	\$704	Each	10%	\$634	Other	F1
SB-15-DIR-PSS-1YR	SB-15-DIR-PSS-1YR		Annual Maintenance PSS (SB-15-DIR)	\$884	Each	10%	\$796	Other	F1
SB-15-DIR-UFD-PSS-1YR	SB-15-DIR-UFD-PSS-1YR		Annual Maintenance PSS (SB-15-DIR-UFD)	\$704	Each	10%	\$634	Other	F1
SB-32-128UFD-PSS-1YR	SB-32-128UFD-PSS-1YR		Annual Maintenance PSS (SB-32-128UFD)	\$21,548	Each	10%	\$19,393	Other	F1
SB-32-64UFD-PSS-1YR	SB-32-64UFD-PSS-1YR		Annual Maintenance PSS (SB-32-64UFD)	\$6,245	Each	10%	\$5,620	Other	F1
SB-32A-BASEC-PSS-1YR	SB-32A-BASEC-PSS-1YR		Annual Maintenance PSS (SB-32A-BASEC)	\$28,095	Each	10%	\$25,286	Other	F1
SB-32A-BASE-PSS-1YR	SB-32A-BASE-PSS-1YR		Annual Maintenance PSS (SB-32A-BASE)	\$28,095	Each	10%	\$25,286	Other	F1
SB-32AD-BASEC-PSS-1YR	SB-32AD-BASEC-PSS-1YR		Annual Maintenance PSS (SB-32AD-BASEC)	\$35,745	Each	10%	\$32,171	Other	F1
SB-32AD-BASE-PSS-1YR	SB-32AD-BASE-PSS-1YR		Annual Maintenance PSS (SB-32AD-BASE)	\$35,745	Each	10%	\$32,171	Other	F1
SB-32-BASEC-PSS-1YR	SB-32-BASEC-PSS-1YR		Annual Maintenance PSS (SB-32-BASEC)	\$40,795	Each	10%	\$36,715	Other	F1
SB-32-BASE-PSS-1YR	SB-32-BASE-PSS-1YR		Annual Maintenance PSS (SB-32-BASE)	\$40,795	Each	10%	\$36,715	Other	F1
SB-32D-BASEC-PSS-1YR	SB-32D-BASEC-PSS-1YR		Annual Maintenance PSS (SB-32D-BASEC)	\$48,445	Each	10%	\$43,600	Other	F1
SB-32D-BASE-PSS-1YR	SB-32D-BASE-PSS-1YR		Annual Maintenance PSS (SB-32D-BASE)	\$48,445	Each	10%	\$43,600	Other	F1
SB4-15-DCH-PSS-1YR	SB4-15-DCH-PSS-1YR		Annual Maintenance PSS (SB4-15-DCH)	\$867	Each	10%	\$780	Other	F1
SB4-15DCH-UFD-PSS-1YR	SB4-15DCH-UFD-PSS-1YR		Annual Maintenance PSS (SB4-15DCH-UFD)	\$867	Each	10%	\$780	Other	F1
SB4-15-DCH-U-PSS-1YR	SB4-15-DCH-U-PSS-1YR		Annual Maintenance PSS (SB4-15-DCH-U)	\$691	Each	10%	\$621	Other	F1
SB4-15-DIR-PSS-1YR	SB4-15-DIR-PSS-1YR		Annual Maintenance PSS (SB4-15-DIR)	\$867	Each	10%	\$780	Other	F1
SB4-15DIR-UFD-PSS-1YR	SB4-15DIR-UFD-PSS-1YR		Annual Maintenance PSS (SB4-15DIR-UFD)	\$867	Each	10%	\$780	Other	F1
SB4-15-DIR-U-PSS-1YR	SB4-15-DIR-U-PSS-1YR		Annual Maintenance PSS (SB4-15-DIR-U)	\$691	Each	10%	\$621	Other	F1
SB-64-128UFD-PSS-1YR	SB-64-128UFD-PSS-1YR		Annual Maintenance PSS (SB-64-128UFD)	\$19,873	Each	10%	\$17,885	Other	F1
SB-64A-BASEC-PSS-1YR	SB-64A-BASEC-PSS-1YR		Annual Maintenance PSS (SB-64A-BASEC)	\$32,082	Each	10%	\$28,873	Other	F1
SB-64A-BASE-PSS-1YR	SB-64A-BASE-PSS-1YR		Annual Maintenance PSS (SB-64A-BASE)	\$32,082	Each	10%	\$28,873	Other	F1
SB-64AD-BASEC-PSS-1YR	SB-64AD-BASEC-PSS-1YR		Annual Maintenance PSS (SB-64AD-BASEC)	\$39,732	Each	10%	\$35,758	Other	F1
SB-64AD-BASE-PSS-1YR	SB-64AD-BASE-PSS-1YR		Annual Maintenance PSS (SB-64AD-BASE)	\$39,732	Each	10%	\$35,758	Other	F1
SB-64-BASEC-PSS-1YR	SB-64-BASEC-PSS-1YR		Annual Maintenance PSS (SB-64-BASEC)	\$45,556	Each	10%	\$41,000	Other	F1
SB-64-BASE-PSS-1YR	SB-64-BASE-PSS-1YR		Annual Maintenance PSS (SB-64-BASE)	\$45,556	Each	10%	\$41,000	Other	F1
SB-64D-BASEC-PSS-1YR	SB-64D-BASEC-PSS-1YR		Annual Maintenance PSS (SB-64D-BASEC)	\$53,206	Each	10%	\$47,885	Other	F1
SB-64D-BASE-PSS-1YR	SB-64D-BASE-PSS-1YR		Annual Maintenance PSS (SB-64D-BASE)	\$53,206	Each	10%	\$47,885	Other	F1
SBA-CNV-1PU-PSS-1YR	SBA-CNV-1PU-PSS-1YR		Annual Maintenance PSS (SBA-CNV-1PU)	\$738	Each	10%	\$664	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
SBA-CNV-3DU-PSS-1YR	SBA-CNV-3DU-PSS-1YR		Annual Maintenance PSS (SBA-CNV-3DU)	\$738	Each	10%	\$664	Other	F1
SBA-CNV-3YU-PSS-1YR	SBA-CNV-3YU-PSS-1YR		Annual Maintenance PSS (SBA-CNV-3YU)	\$738	Each	10%	\$664	Other	F1
SB-AD128DNDCU-PSS-1YR	SB-AD128DNDCU-PSS-1YR		Annual Maintenance PSS (SB-AD128DNDCU)	\$58,696	Each	10%	\$52,826	Other	F1
SB-AD128NDECU-PSS-1YR	SB-AD128NDECU-PSS-1YR		Annual Maintenance PSS (SB-AD128NDECU)	\$50,775	Each	10%	\$45,698	Other	F1
SB-ADD128DNDC-PSS-1YR	SB-ADD128DNDC-PSS-1YR		Annual Maintenance PSS (SB-ADD128DNDC)	\$56,688	Each	10%	\$51,019	Other	F1
SB-ADD128DNDE-PSS-1YR	SB-ADD128DNDE-PSS-1YR		Annual Maintenance PSS (SB-ADD128DNDE)	\$56,688	Each	10%	\$51,019	Other	F1
SB-ADD128NDU-PSS-1YR	SB-ADD128NDU-PSS-1YR		Annual Maintenance PSS (SB-ADD128NDU)	\$58,696	Each	10%	\$52,826	Other	F1
SB-ADD128NDEC-PSS-1YR	SB-ADD128NDEC-PSS-1YR		Annual Maintenance PSS (SB-ADD128NDEC)	\$49,038	Each	10%	\$44,134	Other	F1
SB-ADD128NDE-PSS-1YR	SB-ADD128NDE-PSS-1YR		Annual Maintenance PSS (SB-ADD128NDE)	\$49,038	Each	10%	\$44,134	Other	F1
SB-ADD128NEU-PSS-1YR	SB-ADD128NEU-PSS-1YR		Annual Maintenance PSS (SB-ADD128NEU)	\$50,775	Each	10%	\$45,698	Other	F1
SB-ADD32DNDCU-PSS-1YR	SB-ADD32DNDCU-PSS-1YR		Annual Maintenance PSS (SB-ADD32DNDCU)	\$39,694	Each	10%	\$35,724	Other	F1
SB-ADD32NDEC-PSS-1YR	SB-ADD32NDEC-PSS-1YR		Annual Maintenance PSS (SB-ADD32NDEC)	\$38,336	Each	10%	\$34,502	Other	F1
SB-ADD32NDE-PSS-1YR	SB-ADD32NDE-PSS-1YR		Annual Maintenance PSS (SB-ADD32NDE)	\$38,336	Each	10%	\$34,502	Other	F1
SB-ADD32NDEU-PSS-1YR	SB-ADD32NDEU-PSS-1YR		Annual Maintenance PSS (SB-ADD32NDEU)	\$39,694	Each	10%	\$35,724	Other	F1
SB-ADD32NDEC-PSS-1YR	SB-ADD32NDEC-PSS-1YR		Annual Maintenance PSS (SB-ADD32NDEC)	\$30,686	Each	10%	\$27,617	Other	F1
SB-ADD32NDECU-PSS-1YR	SB-ADD32NDECU-PSS-1YR		Annual Maintenance PSS (SB-ADD32NDECU)	\$31,773	Each	10%	\$28,596	Other	F1
SB-ADD32NDE-PSS-1YR	SB-ADD32NDE-PSS-1YR		Annual Maintenance PSS (SB-ADD32NDE)	\$30,686	Each	10%	\$27,617	Other	F1
SB-ADD32NDEU-PSS-1YR	SB-ADD32NDEU-PSS-1YR		Annual Maintenance PSS (SB-ADD32NDEU)	\$31,773	Each	10%	\$28,596	Other	F1
SB-ADD64DNDCU-PSS-1YR	SB-ADD64DNDCU-PSS-1YR		Annual Maintenance PSS (SB-ADD64DNDCU)	\$44,126	Each	10%	\$39,713	Other	F1
SB-ADD64NDEC-PSS-1YR	SB-ADD64NDEC-PSS-1YR		Annual Maintenance PSS (SB-ADD64NDEC)	\$42,616	Each	10%	\$38,355	Other	F1
SB-ADD64NDE-PSS-1YR	SB-ADD64NDE-PSS-1YR		Annual Maintenance PSS (SB-ADD64NDE)	\$42,616	Each	10%	\$38,355	Other	F1
SB-ADD64NDEU-PSS-1YR	SB-ADD64NDEU-PSS-1YR		Annual Maintenance PSS (SB-ADD64NDEU)	\$44,126	Each	10%	\$39,713	Other	F1
SB-ADD64NDEC-PSS-1YR	SB-ADD64NDEC-PSS-1YR		Annual Maintenance PSS (SB-ADD64NDEC)	\$34,966	Each	10%	\$31,470	Other	F1
SB-ADD64NDECU-PSS-1YR	SB-ADD64NDECU-PSS-1YR		Annual Maintenance PSS (SB-ADD64NDECU)	\$36,205	Each	10%	\$32,584	Other	F1
SB-ADD64NDE-PSS-1YR	SB-ADD64NDE-PSS-1YR		Annual Maintenance PSS (SB-ADD64NDE)	\$34,966	Each	10%	\$31,470	Other	F1
SB-ADD64NDEU-PSS-1YR	SB-ADD64NDEU-PSS-1YR		Annual Maintenance PSS (SB-ADD64NDEU)	\$36,205	Each	10%	\$32,584	Other	F1
SB-BBU-PSS-1YR	SB-BBU-PSS-1YR		Annual Maintenance PSS (SB-BBU)	\$578	Each	10%	\$520	Other	F1
SB-BBU-UFD-PSS-1YR	SB-BBU-UFD-PSS-1YR		Annual Maintenance PSS (SB-BBU-UFD)	\$460	Each	10%	\$414	Other	F1
SB-BBU-U-PSS-1YR	SB-BBU-U-PSS-1YR		Annual Maintenance PSS (SB-BBU-U)	\$460	Each	10%	\$414	Other	F1
SB-CNV-3DU-PSS-1YR	SB-CNV-3DU-PSS-1YR		Annual Maintenance PSS (SB-CNV-3DU)	\$738	Each	10%	\$664	Other	F1
SB-CNV-3YU-PSS-1YR	SB-CNV-3YU-PSS-1YR		Annual Maintenance PSS (SB-CNV-3YU)	\$738	Each	10%	\$664	Other	F1
SB-COMPRSUFDP-PSS-1YR	SB-COMPRSUFDP-PSS-1YR		Annual Maintenance PSS (SB-COMPRSUFDP)	\$2,229	Each	10%	\$2,006	Other	F1
SB-DBA-DC-1PP-PSS-1YR	SB-DBA-DC-1PP-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC-1PP)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC-1P-PSS-1YR	SB-DBA-DC-1P-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC-1P)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC1PPU-PSS-1YR	SB-DBA-DC1PPU-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC1PPU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC-1PU-PSS-1YR	SB-DBA-DC-1PU-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC-1PU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC-3DP-PSS-1YR	SB-DBA-DC-3DP-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC-3DP)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC-3D-PSS-1YR	SB-DBA-DC-3D-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC-3D)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC3DPU-PSS-1YR	SB-DBA-DC3DPU-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC3DPU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC-3DU-PSS-1YR	SB-DBA-DC-3DU-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC-3DU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC-3YP-PSS-1YR	SB-DBA-DC-3YP-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC-3YP)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC-3Y-PSS-1YR	SB-DBA-DC-3Y-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC-3Y)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC3YPU-PSS-1YR	SB-DBA-DC3YPU-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC3YPU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DC-3YU-PSS-1YR	SB-DBA-DC-3YU-PSS-1YR		Annual Maintenance PSS (SB-DBA-DC-3YU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBA-DCS-1P-PSS-1YR	SB-DBA-DCS-1P-PSS-1YR		Annual Maintenance PSS (SB-DBA-DCS-1P)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DBA-DCS1PU-PSS-1YR	SB-DBA-DCS1PU-PSS-1YR		Annual Maintenance PSS (SB-DBA-DCS1PU)	\$6,733	Each	10%	\$6,060	Other	F1
SB-DBA-DCS-3D-PSS-1YR	SB-DBA-DCS-3D-PSS-1YR		Annual Maintenance PSS (SB-DBA-DCS-3D)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DBA-DCS3DU-PSS-1YR	SB-DBA-DCS3DU-PSS-1YR		Annual Maintenance PSS (SB-DBA-DCS3DU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DBA-DCS-3Y-PSS-1YR	SB-DBA-DCS-3Y-PSS-1YR		Annual Maintenance PSS (SB-DBA-DCS-3Y)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DBA-DCS3YU-PSS-1YR	SB-DBA-DCS3YU-PSS-1YR		Annual Maintenance PSS (SB-DBA-DCS3YU)	\$8,454	Each	10%	\$7,609	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
SB-DB-DC-1P-PSS-1YR	SB-DB-DC-1P-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-1P)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-1PPU-PSS-1YR	SB-DB-DC-1PPU-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-1PPU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-1PU-PSS-1YR	SB-DB-DC-1PU-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-1PU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-3DP-PSS-1YR	SB-DB-DC-3DP-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-3DP)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-3D-PSS-1YR	SB-DB-DC-3D-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-3D)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-3DPU-PSS-1YR	SB-DB-DC-3DPU-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-3DPU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-3DU-PSS-1YR	SB-DB-DC-3DU-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-3DU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-3YP-PSS-1YR	SB-DB-DC-3YP-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-3YP)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-3Y-PSS-1YR	SB-DB-DC-3Y-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-3Y)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-3YPU-PSS-1YR	SB-DB-DC-3YPU-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-3YPU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DC-3YU-PSS-1YR	SB-DB-DC-3YU-PSS-1YR		Annual Maintenance PSS (SB-DB-DC-3YU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DBDC-SPS-PSS-1YR	SB-DBDC-SPS-PSS-1YR		Annual Maintenance PSS (SB-DBDC-SPS)	\$578	Each	10%	\$520	Other	F1
SB-DBDCSPS-UF-PSS-1YR	SB-DBDCSPS-UF-PSS-1YR		Annual Maintenance PSS (SB-DBDCSPS-UF)	\$578	Each	10%	\$520	Other	F1
SB-DBDC-SPS-U-PSS-1YR	SB-DBDC-SPS-U-PSS-1YR		Annual Maintenance PSS (SB-DBDC-SPS-U)	\$578	Each	10%	\$520	Other	F1
SB-DB-DIR-1P-PSS-1YR	SB-DB-DIR-1P-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR-1P)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR1PPU-PSS-1YR	SB-DB-DIR1PPU-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR1PPU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR-1PU-PSS-1YR	SB-DB-DIR-1PU-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR-1PU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR-3DP-PSS-1YR	SB-DB-DIR-3DP-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR-3DP)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR-3D-PSS-1YR	SB-DB-DIR-3D-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR-3D)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR3DPU-PSS-1YR	SB-DB-DIR3DPU-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR3DPU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR-3DU-PSS-1YR	SB-DB-DIR-3DU-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR-3DU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR-3YP-PSS-1YR	SB-DB-DIR-3YP-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR-3YP)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR-3Y-PSS-1YR	SB-DB-DIR-3Y-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR-3Y)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR3YPU-PSS-1YR	SB-DB-DIR3YPU-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR3YPU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-DIR-3YU-PSS-1YR	SB-DB-DIR-3YU-PSS-1YR		Annual Maintenance PSS (SB-DB-DIR-3YU)	\$4,644	Each	10%	\$4,179	Other	F1
SB-DB-SPS-PSS-1YR	SB-DB-SPS-PSS-1YR		Annual Maintenance PSS (SB-DB-SPS)	\$578	Each	10%	\$520	Other	F1
SB-DB-SPS-UF-PSS-1YR	SB-DB-SPS-UF-PSS-1YR		Annual Maintenance PSS (SB-DB-SPS-UF)	\$578	Each	10%	\$520	Other	F1
SB-DB-SPS-U-PSS-1YR	SB-DB-SPS-U-PSS-1YR		Annual Maintenance PSS (SB-DB-SPS-U)	\$578	Each	10%	\$520	Other	F1
SB-DDB-DC-1PP-PSS-1YR	SB-DDB-DC-1PP-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC-1PP)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DC-1P-PSS-1YR	SB-DDB-DC-1P-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC-1P)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DC1PPU-PSS-1YR	SB-DDB-DC1PPU-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC1PPU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DC-1PU-PSS-1YR	SB-DDB-DC-1PU-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC-1PU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DC-3DP-PSS-1YR	SB-DDB-DC-3DP-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC-3DP)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DC-3D-PSS-1YR	SB-DDB-DC-3D-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC-3D)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DC-3DU-PSS-1YR	SB-DDB-DC-3DU-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC-3DU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DC-3YP-PSS-1YR	SB-DDB-DC-3YP-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC-3YP)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DC-3Y-PSS-1YR	SB-DDB-DC-3Y-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC-3Y)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DC-3YU-PSS-1YR	SB-DDB-DC-3YU-PSS-1YR		Annual Maintenance PSS (SB-DDB-DC-3YU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DIR1PP-PSS-1YR	SB-DDB-DIR1PP-PSS-1YR		Annual Maintenance PSS (SB-DDB-DIR1PP)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DIR-1P-PSS-1YR	SB-DDB-DIR-1P-PSS-1YR		Annual Maintenance PSS (SB-DDB-DIR-1P)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDBDIR1PPU-PSS-1YR	SB-DDBDIR1PPU-PSS-1YR		Annual Maintenance PSS (SB-DDBDIR1PPU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DIR1PU-PSS-1YR	SB-DDB-DIR1PU-PSS-1YR		Annual Maintenance PSS (SB-DDB-DIR1PU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DIR3DP-PSS-1YR	SB-DDB-DIR3DP-PSS-1YR		Annual Maintenance PSS (SB-DDB-DIR3DP)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DIR-3D-PSS-1YR	SB-DDB-DIR-3D-PSS-1YR		Annual Maintenance PSS (SB-DDB-DIR-3D)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDBDIR3DPU-PSS-1YR	SB-DDBDIR3DPU-PSS-1YR		Annual Maintenance PSS (SB-DDBDIR3DPU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DIR3DU-PSS-1YR	SB-DDB-DIR3DU-PSS-1YR		Annual Maintenance PSS (SB-DDB-DIR3DU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DIR3YP-PSS-1YR	SB-DDB-DIR3YP-PSS-1YR		Annual Maintenance PSS (SB-DDB-DIR3YP)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DIR-3Y-PSS-1YR	SB-DDB-DIR-3Y-PSS-1YR		Annual Maintenance PSS (SB-DDB-DIR-3Y)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDBDIR3YPU-PSS-1YR	SB-DDBDIR3YPU-PSS-1YR		Annual Maintenance PSS (SB-DDBDIR3YPU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DDB-DIR3YU-PSS-1YR	SB-DDB-DIR3YU-PSS-1YR		Annual Maintenance PSS (SB-DDB-DIR3YU)	\$8,454	Each	10%	\$7,609	Other	F1
SB-DE15A-DIR-PSS-1YR	SB-DE15A-DIR-PSS-1YR		Annual Maintenance PSS (SB-DE15A-DIR)	\$867	Each	10%	\$780	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SB-DE15DCH-PSS-1YR	SB-DE15DCH-PSS-1YR		Annual Maintenance PSS (SB-DE15DCH)	\$867	Each	10%	\$780	Other	F1
SB-DE15DCHUFD-PSS-1YR	SB-DE15DCHUFD-PSS-1YR		Annual Maintenance PSS (SB-DE15DCHUFD)	\$867	Each	10%	\$780	Other	F1
SB-DE15DCHU-PSS-1YR	SB-DE15DCHU-PSS-1YR		Annual Maintenance PSS (SB-DE15DCHU)	\$867	Each	10%	\$780	Other	F1
SB-DE15-DIR-PSS-1YR	SB-DE15-DIR-PSS-1YR		Annual Maintenance PSS (SB-DE15-DIR)	\$867	Each	10%	\$780	Other	F1
SB-DE15DIRUFD-PSS-1YR	SB-DE15DIRUFD-PSS-1YR		Annual Maintenance PSS (SB-DE15DIRUFD)	\$867	Each	10%	\$780	Other	F1
SB-DE15-DIRU-PSS-1YR	SB-DE15-DIRU-PSS-1YR		Annual Maintenance PSS (SB-DE15-DIRU)	\$867	Each	10%	\$780	Other	F1
SB-ENG-EN-UFD-PSS-1YR	SB-ENG-EN-UFD-PSS-1YR		Annual Maintenance PSS (SB-ENG-EN-UFD)	\$7,650	Each	10%	\$6,885	Other	F1
SB-FE00004E-PSS-1YR	SB-FE00004E-PSS-1YR		Annual Maintenance PSS (SB-FE00004E)	\$1,550	Each	10%	\$1,395	Other	F1
SBFE00004EUF-PSS-1YR	SBFE00004EUF-PSS-1YR		Annual Maintenance PSS (SBFE00004EUF)	\$3,230	Each	10%	\$2,907	Other	F1
SB-FE00004EU-PSS-1YR	SB-FE00004EU-PSS-1YR		Annual Maintenance PSS (SB-FE00004EU)	\$1,605	Each	10%	\$1,445	Other	F1
SB-FE00004-PSS-1YR	SB-FE00004-PSS-1YR		Annual Maintenance PSS (SB-FE00004)	\$517	Each	10%	\$465	Other	F1
SB-FE00004UFD-PSS-1YR	SB-FE00004UFD-PSS-1YR		Annual Maintenance PSS (SB-FE00004UFD)	\$2,573	Each	10%	\$2,315	Other	F1
SB-FE00004U-PSS-1YR	SB-FE00004U-PSS-1YR		Annual Maintenance PSS (SB-FE00004U)	\$535	Each	10%	\$481	Other	F1
SB-FE00004E-PSS-1YR	SB-FE00004E-PSS-1YR		Annual Maintenance PSS (SB-FE00004E)	\$1,034	Each	10%	\$930	Other	F1
SBFE00004EUF-PSS-1YR	SBFE00004EUF-PSS-1YR		Annual Maintenance PSS (SBFE00004EUF)	\$3,230	Each	10%	\$2,907	Other	F1
SB-FE00004EU-PSS-1YR	SB-FE00004EU-PSS-1YR		Annual Maintenance PSS (SB-FE00004EU)	\$1,070	Each	10%	\$963	Other	F1
SB-FE00004UFD-PSS-1YR	SB-FE00004UFD-PSS-1YR		Annual Maintenance PSS (SB-FE00004UFD)	\$2,573	Each	10%	\$2,315	Other	F1
SB-FE00400T-PSS-1YR	SB-FE00400T-PSS-1YR		Annual Maintenance PSS (SB-FE00400T)	\$1,034	Each	10%	\$930	Other	F1
SB-FE00400TUF-PSS-1YR	SB-FE00400TUF-PSS-1YR		Annual Maintenance PSS (SB-FE00400TUF)	\$3,230	Each	10%	\$2,907	Other	F1
SB-FE00400TU-PSS-1YR	SB-FE00400TU-PSS-1YR		Annual Maintenance PSS (SB-FE00400TU)	\$1,070	Each	10%	\$963	Other	F1
SB-FE00400UFD-PSS-1YR	SB-FE00400UFD-PSS-1YR		Annual Maintenance PSS (SB-FE00400UFD)	\$2,573	Each	10%	\$2,315	Other	F1
SB-FE08000E-PSS-1YR	SB-FE08000E-PSS-1YR		Annual Maintenance PSS (SB-FE08000E)	\$2,067	Each	10%	\$1,860	Other	F1
SBFE08000EUF-PSS-1YR	SBFE08000EUF-PSS-1YR		Annual Maintenance PSS (SBFE08000EUF)	\$3,230	Each	10%	\$2,907	Other	F1
SB-FE08000EU-PSS-1YR	SB-FE08000EU-PSS-1YR		Annual Maintenance PSS (SB-FE08000EU)	\$2,141	Each	10%	\$1,927	Other	F1
SB-FE08000-PSS-1YR	SB-FE08000-PSS-1YR		Annual Maintenance PSS (SB-FE08000)	\$1,034	Each	10%	\$930	Other	F1
SB-FE08000UFD-PSS-1YR	SB-FE08000UFD-PSS-1YR		Annual Maintenance PSS (SB-FE08000UFD)	\$2,573	Each	10%	\$2,315	Other	F1
SB-FE08000U-PSS-1YR	SB-FE08000U-PSS-1YR		Annual Maintenance PSS (SB-FE08000U)	\$1,070	Each	10%	\$963	Other	F1
SB-FE44000E-PSS-1YR	SB-FE44000E-PSS-1YR		Annual Maintenance PSS (SB-FE44000E)	\$1,550	Each	10%	\$1,395	Other	F1
SBFE44000EUF-PSS-1YR	SBFE44000EUF-PSS-1YR		Annual Maintenance PSS (SBFE44000EUF)	\$3,230	Each	10%	\$2,907	Other	F1
SB-FE44000EU-PSS-1YR	SB-FE44000EU-PSS-1YR		Annual Maintenance PSS (SB-FE44000EU)	\$1,605	Each	10%	\$1,445	Other	F1
SB-FE44000-PSS-1YR	SB-FE44000-PSS-1YR		Annual Maintenance PSS (SB-FE44000)	\$517	Each	10%	\$465	Other	F1
SB-FE44000UFD-PSS-1YR	SB-FE44000UFD-PSS-1YR		Annual Maintenance PSS (SB-FE44000UFD)	\$2,573	Each	10%	\$2,315	Other	F1
SB-FE44000U-PSS-1YR	SB-FE44000U-PSS-1YR		Annual Maintenance PSS (SB-FE44000U)	\$535	Each	10%	\$481	Other	F1
SB-FE62000E-PSS-1YR	SB-FE62000E-PSS-1YR		Annual Maintenance PSS (SB-FE62000E)	\$1,292	Each	10%	\$1,163	Other	F1
SBFE62000EUF-PSS-1YR	SBFE62000EUF-PSS-1YR		Annual Maintenance PSS (SBFE62000EUF)	\$3,230	Each	10%	\$2,907	Other	F1
SB-FE62000EU-PSS-1YR	SB-FE62000EU-PSS-1YR		Annual Maintenance PSS (SB-FE62000EU)	\$1,338	Each	10%	\$1,204	Other	F1
SB-FE62000-PSS-1YR	SB-FE62000-PSS-1YR		Annual Maintenance PSS (SB-FE62000)	\$258	Each	10%	\$233	Other	F1
SB-FE62000UFD-PSS-1YR	SB-FE62000UFD-PSS-1YR		Annual Maintenance PSS (SB-FE62000UFD)	\$2,573	Each	10%	\$2,315	Other	F1
SB-FE62000U-PSS-1YR	SB-FE62000U-PSS-1YR		Annual Maintenance PSS (SB-FE62000U)	\$267	Each	10%	\$241	Other	F1
SB-FE8000E-PSS-1YR	SB-FE8000E-PSS-1YR		Annual Maintenance PSS (SB-FE8000E)	\$1,034	Each	10%	\$930	Other	F1
SBFE8000EUF-PSS-1YR	SBFE8000EUF-PSS-1YR		Annual Maintenance PSS (SBFE8000EUF)	\$3,230	Each	10%	\$2,907	Other	F1
SB-FE8000EU-PSS-1YR	SB-FE8000EU-PSS-1YR		Annual Maintenance PSS (SB-FE8000EU)	\$3,230	Each	10%	\$2,907	Other	F1
SB-FE8000EUF-PSS-1YR	SB-FE8000EUF-PSS-1YR		Annual Maintenance PSS (SB-FE8000EUF)	\$1,070	Each	10%	\$963	Other	F1
SB-FE8000UFD-PSS-1YR	SB-FE8000UFD-PSS-1YR		Annual Maintenance PSS (SB-FE8000UFD)	\$2,573	Each	10%	\$2,315	Other	F1
SB-FICN2032DU-PSS-1YR	SB-FICN2032DU-PSS-1YR		Annual Maintenance PSS (SB-FICN2032DU)	\$135	Each	10%	\$122	Other	F1
SB-FICN2064DU-PSS-1YR	SB-FICN2064DU-PSS-1YR		Annual Maintenance PSS (SB-FICN2064DU)	\$135	Each	10%	\$122	Other	F1
SB-FICN2128DU-PSS-1YR	SB-FICN2128DU-PSS-1YR		Annual Maintenance PSS (SB-FICN2128DU)	\$135	Each	10%	\$122	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SB-FICON2032D-PSS-1YR	SB-FICON2032D-PSS-1YR		Annual Maintenance PSS (SB-FICON2032D)	\$170	Each	10%	\$153	Other	F1
SB-FICON2032-PSS-1YR	SB-FICON2032-PSS-1YR		Annual Maintenance PSS (SB-FICON2032)	\$170	Each	10%	\$153	Other	F1
SB-FICON2032U-PSS-1YR	SB-FICON2032U-PSS-1YR		Annual Maintenance PSS (SB-FICON2032U)	\$135	Each	10%	\$122	Other	F1
SB-FICON2064D-PSS-1YR	SB-FICON2064D-PSS-1YR		Annual Maintenance PSS (SB-FICON2064D)	\$170	Each	10%	\$153	Other	F1
SB-FICON2064-PSS-1YR	SB-FICON2064-PSS-1YR		Annual Maintenance PSS (SB-FICON2064)	\$170	Each	10%	\$153	Other	F1
SB-FICON2064U-PSS-1YR	SB-FICON2064U-PSS-1YR		Annual Maintenance PSS (SB-FICON2064U)	\$135	Each	10%	\$122	Other	F1
SB-FICON2128-PSS-1YR	SB-FICON2128-PSS-1YR		Annual Maintenance PSS (SB-FICON2128)	\$170	Each	10%	\$153	Other	F1
SB-FICON2128U-PSS-1YR	SB-FICON2128U-PSS-1YR		Annual Maintenance PSS (SB-FICON2128U)	\$135	Each	10%	\$122	Other	F1
SB-SPSA-PSS-1YR	SB-SPSA-PSS-1YR		Annual Maintenance PSS (SB-SPSA)	\$578	Each	10%	\$520	Other	F1
SC31-PSS-1YR	SC31-PSS-1YR		Annual Maintenance PSS (SC31)	\$1,400	Each	10%	\$1,260	Other	F1
SC32-PSS-1YR	SC32-PSS-1YR		Annual Maintenance PSS (SC32)	\$3,500	Each	10%	\$3,150	Other	F1
SC34-PSS-1YR	SC34-PSS-1YR		Annual Maintenance PSS (SC34)	\$6,200	Each	10%	\$5,580	Other	F1
SC38-PSS-1YR	SC38-PSS-1YR		Annual Maintenance PSS (SC38)	\$7,750	Each	10%	\$6,975	Other	F1
SC4-120-PSS-1YR	SC4-120-PSS-1YR		Annual Maintenance PSS (SC4-120)	\$1,640	Each	10%	\$1,476	Other	F1
SC4-120UPG-PSS-1YR	SC4-120UPG-PSS-1YR		Annual Maintenance PSS (SC4-120UPG)	\$1,000	Each	10%	\$900	Other	F1
SC4-240-PSS-1YR	SC4-240-PSS-1YR		Annual Maintenance PSS (SC4-240)	\$4,100	Each	10%	\$3,690	Other	F1
SC4-240UPG-PSS-1YR	SC4-240UPG-PSS-1YR		Annual Maintenance PSS (SC4-240UPG)	\$2,460	Each	10%	\$2,214	Other	F1
SC4-480-PSS-1YR	SC4-480-PSS-1YR		Annual Maintenance PSS (SC4-480)	\$8,200	Each	10%	\$7,380	Other	F1
SC4-480UPG-PSS-1YR	SC4-480UPG-PSS-1YR		Annual Maintenance PSS (SC4-480UPG)	\$4,920	Each	10%	\$4,428	Other	F1
SC4-5UP-PSS-1YR	SC4-5UP-PSS-1YR		Annual Maintenance PSS (SC4-5UP)	\$2,320	Each	10%	\$2,088	Other	F1
SC47-T01-PSS-1YR	SC47-T01-PSS-1YR		Annual Maintenance PSS (SC47-T01)	\$2,806	Each	10%	\$2,525	Other	F1
SC47-T02-PSS-1YR	SC47-T02-PSS-1YR		Annual Maintenance PSS (SC47-T02)	\$2,930	Each	10%	\$2,637	Other	F1
SC47-T03-PSS-1YR	SC47-T03-PSS-1YR		Annual Maintenance PSS (SC47-T03)	\$3,054	Each	10%	\$2,749	Other	F1
SC47-T04-PSS-1YR	SC47-T04-PSS-1YR		Annual Maintenance PSS (SC47-T04)	\$3,178	Each	10%	\$2,860	Other	F1
SC47-T05-PSS-1YR	SC47-T05-PSS-1YR		Annual Maintenance PSS (SC47-T05)	\$3,520	Each	10%	\$3,168	Other	F1
SC47-T06-PSS-1YR	SC47-T06-PSS-1YR		Annual Maintenance PSS (SC47-T06)	\$3,862	Each	10%	\$3,476	Other	F1
SC47-T07-PSS-1YR	SC47-T07-PSS-1YR		Annual Maintenance PSS (SC47-T07)	\$4,204	Each	10%	\$3,784	Other	F1
SC47-T08-PSS-1YR	SC47-T08-PSS-1YR		Annual Maintenance PSS (SC47-T08)	\$4,546	Each	10%	\$4,091	Other	F1
SC47-T09-PSS-1YR	SC47-T09-PSS-1YR		Annual Maintenance PSS (SC47-T09)	\$4,888	Each	10%	\$4,399	Other	F1
SC47-T10-PSS-1YR	SC47-T10-PSS-1YR		Annual Maintenance PSS (SC47-T10)	\$5,230	Each	10%	\$4,707	Other	F1
SC47-T11-PSS-1YR	SC47-T11-PSS-1YR		Annual Maintenance PSS (SC47-T11)	\$5,572	Each	10%	\$5,015	Other	F1
SC47-T12-PSS-1YR	SC47-T12-PSS-1YR		Annual Maintenance PSS (SC47-T12)	\$5,914	Each	10%	\$5,323	Other	F1
SC4-7UP-PSS-1YR	SC4-7UP-PSS-1YR		Annual Maintenance PSS (SC4-7UP)	\$3,880	Each	10%	\$3,492	Other	F1
SC4-960-PSS-1YR	SC4-960-PSS-1YR		Annual Maintenance PSS (SC4-960)	\$16,400	Each	10%	\$14,760	Other	F1
SC4-960UPG-PSS-1YR	SC4-960UPG-PSS-1YR		Annual Maintenance PSS (SC4-960UPG)	\$9,840	Each	10%	\$8,856	Other	F1
SC500-PSS-1YR	SC500-PSS-1YR		Annual Maintenance PSS (SC500)	\$3,500	Each	10%	\$3,150	Other	F1
SC5-7UP-PSS-1YR	SC5-7UP-PSS-1YR		Annual Maintenance PSS (SC5-7UP)	\$2,700	Each	10%	\$2,430	Other	F1
SC6-7UP-PSS-1YR	SC6-7UP-PSS-1YR		Annual Maintenance PSS (SC6-7UP)	\$3,100	Each	10%	\$2,790	Other	F1
SC700-PSS-1YR	SC700-PSS-1YR		Annual Maintenance PSS (SC700)	\$6,200	Each	10%	\$5,580	Other	F1
SCA-APPL-PSS-1YR	SCA-APPL-PSS-1YR		Annual Maintenance PSS (SCA-APPL)	\$1,800	Each	10%	\$1,620	Other	F1
SCALEIO-HDD-PSS-1YR	SCALEIO-HDD-PSS-1YR		Annual Maintenance PSS (SCALEIO-HDD)	\$238	Each	10%	\$214	Other	F1
SCALEIO-SNAP-PSS-1YR	SCALEIO-SNAP-PSS-1YR		Annual Maintenance PSS (SCALEIO-SNAP)	\$75	Each	10%	\$68	Other	F1
SCALEIO-SSD-PSS-1YR	SCALEIO-SSD-PSS-1YR		Annual Maintenance PSS (SCALEIO-SSD)	\$238	Each	10%	\$214	Other	F1
SCAP-APPL-PSS-1YR	SCAP-APPL-PSS-1YR		Annual Maintenance PSS (SCAP-APPL)	\$1,800	Each	10%	\$1,620	Other	F1
SCA-SUITE-RTU-PSS-1YR	SCA-SUITE-RTU-PSS-1YR		Annual Maintenance PSS (SCA-SUITE-RTU)	\$3,015	Each	10%	\$2,714	Other	F1
SCAX4-5-PSS-1YR	SCAX4-5-PSS-1YR		Annual Maintenance PSS (SCAX4-5)	\$900	Each	10%	\$810	Other	F1
SCE100-PSS-1YR	SCE100-PSS-1YR		Annual Maintenance PSS (SCE100)	\$400	Each	10%	\$360	Other	F1
SCE300-PSS-1YR	SCE300-PSS-1YR		Annual Maintenance PSS (SCE300)	\$680	Each	10%	\$612	Other	F1
SC-ORCL CX500-PSS-1YR	SC-ORCL CX500-PSS-1YR		Annual Maintenance PSS (SC-ORCL CX500)	\$8,400	Each	10%	\$7,560	Other	F1
SC-ORCL CX700-PSS-1YR	SC-ORCL CX700-PSS-1YR		Annual Maintenance PSS (SC-ORCL CX700)	\$11,400	Each	10%	\$10,260	Other	F1
SCS-V51-PSS-1YR	SCS-V51-PSS-1YR		Annual Maintenance PSS (SCS-V51)	\$172	Each	10%	\$154	Other	F1
SCS-V53-GOOGLE-PSS-1YR	SCS-V53-GOOGLE-PSS-1YR		Annual Maintenance PSS (SCS-V53-GOOGLE)	\$279	Each	10%	\$251	Other	F1
SCS-V53-PSS-1YR	SCS-V53-PSS-1YR		Annual Maintenance PSS (SCS-V53)	\$279	Each	10%	\$251	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SCS-V53-UPG-PSS-1YR	SCS-V53-UPG-PSS-1YR		Annual Maintenance PSS (SCS-V53-UPG)	\$107	Each	10%	\$97	Other	F1
SCS-V55-GOOGLE-PSS-1YR	SCS-V55-GOOGLE-PSS-1YR		Annual Maintenance PSS (SCS-V55-GOOGLE)	\$710	Each	10%	\$639	Other	F1
SCS-V55-PSS-1YR	SCS-V55-PSS-1YR		Annual Maintenance PSS (SCS-V55)	\$710	Each	10%	\$639	Other	F1
SCS-V55-UPG-PSS-1YR	SCS-V55-UPG-PSS-1YR		Annual Maintenance PSS (SCS-V55-UPG)	\$475	Each	10%	\$428	Other	F1
SCS-V57-GOOGLE-PSS-1YR	SCS-V57-GOOGLE-PSS-1YR		Annual Maintenance PSS (SCS-V57-GOOGLE)	\$852	Each	10%	\$767	Other	F1
SCS-V57-PSS-1YR	SCS-V57-PSS-1YR		Annual Maintenance PSS (SCS-V57)	\$852	Each	10%	\$767	Other	F1
SCS-V57-UPG-PSS-1YR	SCS-V57-UPG-PSS-1YR		Annual Maintenance PSS (SCS-V57-UPG)	\$617	Each	10%	\$555	Other	F1
SCS-V75-GOOGLE-PSS-1YR	SCS-V75-GOOGLE-PSS-1YR		Annual Maintenance PSS (SCS-V75-GOOGLE)	\$994	Each	10%	\$895	Other	F1
SCS-V75-PSS-1YR	SCS-V75-PSS-1YR		Annual Maintenance PSS (SCS-V75)	\$994	Each	10%	\$895	Other	F1
SCS-V75-UPG-PSS-1YR	SCS-V75-UPG-PSS-1YR		Annual Maintenance PSS (SCS-V75-UPG)	\$759	Each	10%	\$683	Other	F1
SCS-VG10-PSS-1YR	SCS-VG10-PSS-1YR		Annual Maintenance PSS (SCS-VG10)	\$1,132	Each	10%	\$1,019	Other	F1
SCS-VG50-10K-PSS-1YR	SCS-VG50-10K-PSS-1YR		Annual Maintenance PSS (SCS-VG50-10K)	\$2,588	Each	10%	\$2,329	Other	F1
SCS-VG50-PSS-1YR	SCS-VG50-PSS-1YR		Annual Maintenance PSS (SCS-VG50)	\$2,265	Each	10%	\$2,039	Other	F1
SCS-VNX5200-PSS-1YR	SCS-VNX5200-PSS-1YR		Annual Maintenance PSS (SCS-VNX5200)	\$299	Each	10%	\$269	Other	F1
SCS-VNX5400-PSS-1YR	SCS-VNX5400-PSS-1YR		Annual Maintenance PSS (SCS-VNX5400)	\$476	Each	10%	\$429	Other	F1
SCS-VNX5400-UPG-PSS-1YR	SCS-VNX5400-UPG-PSS-1YR		Annual Maintenance PSS (SCS-VNX5400-UPG)	\$381	Each	10%	\$343	Other	F1
SCS-VNX5600-PSS-1YR	SCS-VNX5600-PSS-1YR		Annual Maintenance PSS (SCS-VNX5600)	\$803	Each	10%	\$723	Other	F1
SCS-VNX5600-UPG-PSS-1YR	SCS-VNX5600-UPG-PSS-1YR		Annual Maintenance PSS (SCS-VNX5600-UPG)	\$642	Each	10%	\$578	Other	F1
SCS-VNX5800-PSS-1YR	SCS-VNX5800-PSS-1YR		Annual Maintenance PSS (SCS-VNX5800)	\$852	Each	10%	\$767	Other	F1
SCS-VNX5800-UPG-PSS-1YR	SCS-VNX5800-UPG-PSS-1YR		Annual Maintenance PSS (SCS-VNX5800-UPG)	\$682	Each	10%	\$614	Other	F1
SCS-VNX7600-PSS-1YR	SCS-VNX7600-PSS-1YR		Annual Maintenance PSS (SCS-VNX7600)	\$915	Each	10%	\$823	Other	F1
SCS-VNX7600-UPG-PSS-1YR	SCS-VNX7600-UPG-PSS-1YR		Annual Maintenance PSS (SCS-VNX7600-UPG)	\$732	Each	10%	\$659	Other	F1
SCS-VNX8000-PSS-1YR	SCS-VNX8000-PSS-1YR		Annual Maintenance PSS (SCS-VNX8000)	\$1,382	Each	10%	\$1,244	Other	F1
SCT1-T4-PSS-1YR	SCT1-T4-PSS-1YR		Annual Maintenance PSS (SCT1-T4)	\$124	Each	10%	\$112	Other	F1
SCT5-T12-PSS-1YR	SCT5-T12-PSS-1YR		Annual Maintenance PSS (SCT5-T12)	\$342	Each	10%	\$308	Other	F1
SD14G1U-P3104-768F-PSS-1YR	SD14G1U-P3104-768F-PSS-1YR		Annual Maintenance PSS (SD14G1U-P3104-768F)	\$4,096	Each	10%	\$3,686	Other	F1
SD14G1U-P3104-768FU-PSS-1YR	SD14G1U-P3104-768FU-PSS-1YR		Annual Maintenance PSS (SD14G1U-P3104-768FU)	\$4,158	Each	10%	\$3,742	Other	F1
SD14G1U-P3104-768M-PSS-1YR	SD14G1U-P3104-768M-PSS-1YR		Annual Maintenance PSS (SD14G1U-P3104-768M)	\$4,096	Each	10%	\$3,686	Other	F1
SD14G1U-P3106-768F-PSS-1YR	SD14G1U-P3106-768F-PSS-1YR		Annual Maintenance PSS (SD14G1U-P3106-768F)	\$4,114	Each	10%	\$3,702	Other	F1
SD14G1UP3106-768FU-PSS-1YR	SD14G1UP3106-768FU-PSS-1YR		Annual Maintenance PSS (SD14G1UP3106-768FU)	\$4,176	Each	10%	\$3,759	Other	F1
SD14G1U-P3106-768M-PSS-1YR	SD14G1U-P3106-768M-PSS-1YR		Annual Maintenance PSS (SD14G1U-P3106-768M)	\$4,114	Each	10%	\$3,702	Other	F1
SD14G1UP6142-768FU-PSS-1YR	SD14G1UP6142-768FU-PSS-1YR		Annual Maintenance PSS (SD14G1UP6142-768FU)	\$4,646	Each	10%	\$4,182	Other	F1
SD14G1UP8180-1.5FU-PSS-1YR	SD14G1UP8180-1.5FU-PSS-1YR		Annual Maintenance PSS (SD14G1UP8180-1.5FU)	\$9,389	Each	10%	\$8,450	Other	F1
SD14G1UPR6142-768F-PSS-1YR	SD14G1UPR6142-768F-PSS-1YR		Annual Maintenance PSS (SD14G1UPR6142-768F)	\$4,584	Each	10%	\$4,125	Other	F1
SD14G1UPR6142-768M-PSS-1YR	SD14G1UPR6142-768M-PSS-1YR		Annual Maintenance PSS (SD14G1UPR6142-768M)	\$4,584	Each	10%	\$4,125	Other	F1
SD14G1UPR8180-1.5F-PSS-1YR	SD14G1UPR8180-1.5F-PSS-1YR		Annual Maintenance PSS (SD14G1UPR8180-1.5F)	\$9,326	Each	10%	\$8,393	Other	F1
SD14G-P3104-768H-M-PSS-1YR	SD14G-P3104-768H-M-PSS-1YR		Annual Maintenance PSS (SD14G-P3104-768H-M)	\$4,074	Each	10%	\$3,667	Other	F1
SD14G-P6130-768-GF-PSS-1YR	SD14G-P6130-768-GF-PSS-1YR		Annual Maintenance PSS (SD14G-P6130-768-GF)	\$7,283	Each	10%	\$6,654	Other	F1
SD14G-P6130-768GFU-PSS-1YR	SD14G-P6130-768GFU-PSS-1YR		Annual Maintenance PSS (SD14G-P6130-768GFU)	\$7,345	Each	10%	\$6,611	Other	F1
SD14G-P6138-768-GF-PSS-1YR	SD14G-P6138-768-GF-PSS-1YR		Annual Maintenance PSS (SD14G-P6138-768-GF)	\$7,408	Each	10%	\$6,667	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SD14G-P6138-768GFU-PSS-1YR	SD14G-P6138-768GFU-PSS-1YR	Annual Maintenance PSS (SD14G-P6138-768GFU)		\$7,471	Each	10%	\$6,724	Other	F1
SD14G-P8160-768-GF-PSS-1YR	SD14G-P8160-768-GF-PSS-1YR	Annual Maintenance PSS (SD14G-P8160-768-GF)		\$11,624	Each	10%	\$10,462	Other	F1
SD14G-P8160-768GFU-PSS-1YR	SD14G-P8160-768GFU-PSS-1YR	Annual Maintenance PSS (SD14G-P8160-768GFU)		\$11,687	Each	10%	\$10,518	Other	F1
SD14G-P8176-768-GF-PSS-1YR	SD14G-P8176-768-GF-PSS-1YR	Annual Maintenance PSS (SD14G-P8176-768-GF)		\$12,354	Each	10%	\$11,118	Other	F1
SD14G-P8176-768GFU-PSS-1YR	SD14G-P8176-768GFU-PSS-1YR	Annual Maintenance PSS (SD14G-P8176-768GFU)		\$12,416	Each	10%	\$11,175	Other	F1
SD14G-PR3104-192-H-PSS-1YR	SD14G-PR3104-192-H-PSS-1YR	Annual Maintenance PSS (SD14G-PR3104-192-H)		\$1,564	Each	10%	\$1,407	Other	F1
SD14G-PR3104-192HU-PSS-1YR	SD14G-PR3104-192HU-PSS-1YR	Annual Maintenance PSS (SD14G-PR3104-192HU)		\$1,626	Each	10%	\$1,464	Other	F1
SD14G-PR3104-192-M-PSS-1YR	SD14G-PR3104-192-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR3104-192-M)		\$1,564	Each	10%	\$1,407	Other	F1
SD14G-PR3104-768-H-PSS-1YR	SD14G-PR3104-768-H-PSS-1YR	Annual Maintenance PSS (SD14G-PR3104-768-H)		\$4,074	Each	10%	\$3,667	Other	F1
SD14G-PR3104-768HU-PSS-1YR	SD14G-PR3104-768HU-PSS-1YR	Annual Maintenance PSS (SD14G-PR3104-768HU)		\$4,137	Each	10%	\$3,723	Other	F1
SD14G-PR3106-192-H-PSS-1YR	SD14G-PR3106-192-H-PSS-1YR	Annual Maintenance PSS (SD14G-PR3106-192-H)		\$1,582	Each	10%	\$1,424	Other	F1
SD14G-PR3106-192HU-PSS-1YR	SD14G-PR3106-192HU-PSS-1YR	Annual Maintenance PSS (SD14G-PR3106-192HU)		\$1,645	Each	10%	\$1,480	Other	F1
SD14G-PR3106-192-M-PSS-1YR	SD14G-PR3106-192-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR3106-192-M)		\$1,582	Each	10%	\$1,424	Other	F1
SD14G-PR3106-768-H-PSS-1YR	SD14G-PR3106-768-H-PSS-1YR	Annual Maintenance PSS (SD14G-PR3106-768-H)		\$4,083	Each	10%	\$3,675	Other	F1
SD14G-PR3106-768HU-PSS-1YR	SD14G-PR3106-768HU-PSS-1YR	Annual Maintenance PSS (SD14G-PR3106-768HU)		\$4,146	Each	10%	\$3,731	Other	F1
SD14G-PR3106-768-M-PSS-1YR	SD14G-PR3106-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR3106-768-M)		\$4,083	Each	10%	\$3,675	Other	F1
SD14G-PR4108-768-F-PSS-1YR	SD14G-PR4108-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR4108-768-F)		\$6,746	Each	10%	\$6,072	Other	F1
SD14G-PR4108-768FU-PSS-1YR	SD14G-PR4108-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR4108-768FU)		\$6,809	Each	10%	\$6,128	Other	F1
SD14G-PR4108-768-M-PSS-1YR	SD14G-PR4108-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR4108-768-M)		\$6,746	Each	10%	\$6,072	Other	F1
SD14G-PR4110-768-F-PSS-1YR	SD14G-PR4110-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR4110-768-F)		\$4,141	Each	10%	\$3,727	Other	F1
SD14G-PR4110-768FU-PSS-1YR	SD14G-PR4110-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR4110-768FU)		\$4,204	Each	10%	\$3,783	Other	F1
SD14G-PR4110-768-M-PSS-1YR	SD14G-PR4110-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR4110-768-M)		\$4,141	Each	10%	\$3,727	Other	F1
SD14G-PR4114-384-F-PSS-1YR	SD14G-PR4114-384-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR4114-384-F)		\$3,059	Each	10%	\$2,753	Other	F1
SD14G-PR4114-384FU-PSS-1YR	SD14G-PR4114-384FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR4114-384FU)		\$3,122	Each	10%	\$2,810	Other	F1
SD14G-PR4114-384-M-PSS-1YR	SD14G-PR4114-384-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR4114-384-M)		\$3,059	Each	10%	\$2,753	Other	F1
SD14G-PR4114-768-F-PSS-1YR	SD14G-PR4114-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR4114-768-F)		\$4,174	Each	10%	\$3,757	Other	F1
SD14G-PR4114-768FU-PSS-1YR	SD14G-PR4114-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR4114-768FU)		\$4,237	Each	10%	\$3,813	Other	F1
SD14G-PR4114-768-M-PSS-1YR	SD14G-PR4114-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR4114-768-M)		\$4,174	Each	10%	\$3,757	Other	F1
SD14G-PR5118-768-F-PSS-1YR	SD14G-PR5118-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR5118-768-F)		\$6,883	Each	10%	\$6,194	Other	F1
SD14G-PR5118-768FU-PSS-1YR	SD14G-PR5118-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR5118-768FU)		\$6,945	Each	10%	\$6,251	Other	F1
SD14G-PR5118-768-M-PSS-1YR	SD14G-PR5118-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR5118-768-M)		\$6,883	Each	10%	\$6,194	Other	F1
SD14G-PR6126-768-F-PSS-1YR	SD14G-PR6126-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6126-768-F)		\$4,375	Each	10%	\$3,937	Other	F1
SD14G-PR6126-768FU-PSS-1YR	SD14G-PR6126-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6126-768FU)		\$4,437	Each	10%	\$3,993	Other	F1
SD14G-PR6126-768-M-PSS-1YR	SD14G-PR6126-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR6126-768-M)		\$4,375	Each	10%	\$3,937	Other	F1
SD14G-PR6130-768-F-PSS-1YR	SD14G-PR6130-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6130-768-F)		\$6,995	Each	10%	\$6,295	Other	F1
SD14G-PR6130-768FU-PSS-1YR	SD14G-PR6130-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6130-768FU)		\$7,057	Each	10%	\$6,352	Other	F1
SD14G-PR6130-768-M-PSS-1YR	SD14G-PR6130-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR6130-768-M)		\$6,995	Each	10%	\$6,295	Other	F1
SD14G-PR6132-768-F-PSS-1YR	SD14G-PR6132-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6132-768-F)		\$4,427	Each	10%	\$3,985	Other	F1
SD14G-PR6132-768FU-PSS-1YR	SD14G-PR6132-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6132-768FU)		\$4,490	Each	10%	\$4,041	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column M L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SD14G-PR6132-768-M-PSS-1YR	SD14G-PR6132-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR6132-768-M)		\$4,427	Each	10%	\$3,985	Other	F1
SD14G-PR6136-384-F-PSS-1YR	SD14G-PR6136-384-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6136-384-F)		\$4,833	Each	10%	\$4,349	Other	F1
SD14G-PR6136-384FU-PSS-1YR	SD14G-PR6136-384FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6136-384FU)		\$4,895	Each	10%	\$4,406	Other	F1
SD14G-PR6136-384-M-PSS-1YR	SD14G-PR6136-384-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR6136-384-M)		\$4,833	Each	10%	\$4,349	Other	F1
SD14G-PR6140-768-F-PSS-1YR	SD14G-PR6140-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6140-768-F)		\$6,767	Each	10%	\$6,091	Other	F1
SD14G-PR6140-768FU-PSS-1YR	SD14G-PR6140-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6140-768FU)		\$6,830	Each	10%	\$6,147	Other	F1
SD14G-PR6142-768-F-PSS-1YR	SD14G-PR6142-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6142-768-F)		\$7,191	Each	10%	\$6,472	Other	F1
SD14G-PR6142-768FU-PSS-1YR	SD14G-PR6142-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6142-768FU)		\$7,254	Each	10%	\$6,529	Other	F1
SD14G-PR6142-768-M-PSS-1YR	SD14G-PR6142-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR6142-768-M)		\$7,191	Each	10%	\$6,472	Other	F1
SD14G-PR6150-1.5-F-PSS-1YR	SD14G-PR6150-1.5-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6150-1.5-F)		\$12,752	Each	10%	\$11,477	Other	F1
SD14G-PR6150-1.5FU-PSS-1YR	SD14G-PR6150-1.5FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6150-1.5FU)		\$12,815	Each	10%	\$11,533	Other	F1
SD14G-PR6150-768-F-PSS-1YR	SD14G-PR6150-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6150-768-F)		\$4,698	Each	10%	\$4,228	Other	F1
SD14G-PR6150-768FU-PSS-1YR	SD14G-PR6150-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6150-768FU)		\$4,761	Each	10%	\$4,285	Other	F1
SD14G-PR6152-1.5-F-PSS-1YR	SD14G-PR6152-1.5-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6152-1.5-F)		\$12,784	Each	10%	\$11,505	Other	F1
SD14G-PR6152-1.5FU-PSS-1YR	SD14G-PR6152-1.5FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6152-1.5FU)		\$12,846	Each	10%	\$11,562	Other	F1
SD14G-PR6152-768-F-PSS-1YR	SD14G-PR6152-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR6152-768-F)		\$6,141	Each	10%	\$5,527	Other	F1
SD14G-PR6152-768FU-PSS-1YR	SD14G-PR6152-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR6152-768FU)		\$6,203	Each	10%	\$5,583	Other	F1
SD14G-PR8153-768-F-PSS-1YR	SD14G-PR8153-768-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR8153-768-F)		\$6,912	Each	10%	\$6,220	Other	F1
SD14G-PR8153-768FU-PSS-1YR	SD14G-PR8153-768FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR8153-768FU)		\$6,974	Each	10%	\$6,277	Other	F1
SD14G-PR8153-768-M-PSS-1YR	SD14G-PR8153-768-M-PSS-1YR	Annual Maintenance PSS (SD14G-PR8153-768-M)		\$6,912	Each	10%	\$6,220	Other	F1
SD14G-PR8160-1.5-F-PSS-1YR	SD14G-PR8160-1.5-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR8160-1.5-F)		\$8,256	Each	10%	\$7,431	Other	F1
SD14G-PR8160-1.5FU-PSS-1YR	SD14G-PR8160-1.5FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR8160-1.5FU)		\$8,319	Each	10%	\$7,487	Other	F1
SD14G-PR8168-1.5-F-PSS-1YR	SD14G-PR8168-1.5-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR8168-1.5-F)		\$13,215	Each	10%	\$11,894	Other	F1
SD14G-PR8168-1.5FU-PSS-1YR	SD14G-PR8168-1.5FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR8168-1.5FU)		\$13,278	Each	10%	\$11,950	Other	F1
SD14G-PR8168-384-F-PSS-1YR	SD14G-PR8168-384-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR8168-384-F)		\$6,646	Each	10%	\$5,981	Other	F1
SD14G-PR8168-384FU-PSS-1YR	SD14G-PR8168-384FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR8168-384FU)		\$6,709	Each	10%	\$6,038	Other	F1
SD14G-PR8180-1.5-F-PSS-1YR	SD14G-PR8180-1.5-F-PSS-1YR	Annual Maintenance PSS (SD14G-PR8180-1.5-F)		\$14,053	Each	10%	\$12,647	Other	F1
SD14G-PR8180-1.5FU-PSS-1YR	SD14G-PR8180-1.5FU-PSS-1YR	Annual Maintenance PSS (SD14G-PR8180-1.5FU)		\$14,115	Each	10%	\$12,704	Other	F1
SD14P8168-768-192F-PSS-1YR	SD14P8168-768-192F-PSS-1YR	Annual Maintenance PSS (SD14P8168-768-192F)		\$7,438	Each	10%	\$6,694	Other	F1
SD14P8168768-192FU-PSS-1YR	SD14P8168768-192FU-PSS-1YR	Annual Maintenance PSS (SD14P8168768-192FU)		\$7,501	Each	10%	\$6,751	Other	F1
SD14P8168-768-384F-PSS-1YR	SD14P8168-768-384F-PSS-1YR	Annual Maintenance PSS (SD14P8168-768-384F)		\$10,985	Each	10%	\$9,886	Other	F1
SD14P8168768-384FU-PSS-1YR	SD14P8168768-384FU-PSS-1YR	Annual Maintenance PSS (SD14P8168768-384FU)		\$11,047	Each	10%	\$9,942	Other	F1
SD-192-256UFD-PSS-1YR	SD-192-256UFD-PSS-1YR	Annual Maintenance PSS (SD-192-256UFD)		\$32,305	Each	10%	\$29,075	Other	F1
SD-192-BASEC-PSS-1YR	SD-192-BASEC-PSS-1YR	Annual Maintenance PSS (SD-192-BASEC)		\$44,647	Each	10%	\$40,182	Other	F1
SD-192-BASE-PSS-1YR	SD-192-BASE-PSS-1YR	Annual Maintenance PSS (SD-192-BASE)		\$44,647	Each	10%	\$40,182	Other	F1
SD-192DBASECE-PSS-1YR	SD-192DBASECE-PSS-1YR	Annual Maintenance PSS (SD-192DBASECE)		\$47,370	Each	10%	\$42,833	Other	F1
SD-192D-BASEE-PSS-1YR	SD-192D-BASEE-PSS-1YR	Annual Maintenance PSS (SD-192D-BASEE)		\$47,370	Each	10%	\$42,833	Other	F1
SD-1P-D-PSS-1YR	SD-1P-D-PSS-1YR	Annual Maintenance PSS (SD-1P-D)		\$7,875	Each	10%	\$7,088	Other	F1
SD-1P-DU-PSS-1YR	SD-1P-DU-PSS-1YR	Annual Maintenance PSS (SD-1P-DU)		\$7,875	Each	10%	\$7,088	Other	F1
SD1S8HPFN165GR-PSS-1YR	SD1S8HPFN165GR-PSS-1YR	Annual Maintenance PSS (SD1S8HPFN165GR)		\$11	Each	10%	\$10	Other	F1
SD1SHSDM125GR-PSS-1YR	SD1SHSDM125GR-PSS-1YR	Annual Maintenance PSS (SD1SHSDM125GR)		\$5	Each	10%	\$5	Other	F1
SD1SHSDM125OL-PSS-1YR	SD1SHSDM125OL-PSS-1YR	Annual Maintenance PSS (SD1SHSDM125OL)		\$3	Each	10%	\$2	Other	F1
SD1SHSKDM165G-PSS-1YR	SD1SHSKDM165G-PSS-1YR	Annual Maintenance PSS (SD1SHSKDM165G)		\$4	Each	10%	\$3	Other	F1
SD1SHSKDM165OL-PSS-1YR	SD1SHSKDM165OL-PSS-1YR	Annual Maintenance PSS (SD1SHSKDM165OL)		\$2	Each	10%	\$2	Other	F1
SD1SHSKDM165OL-PSS-1YR	SD1SHSKDM165OL-PSS-1YR	Annual Maintenance PSS (SD1SHSKDM165OL)		\$2	Each	10%	\$2	Other	F1
SD1SHSKDM165OL-PSS-1YR	SD1SHSKDM165OL-PSS-1YR	Annual Maintenance PSS (SD1SHSKDM165OL)		\$65	Each	10%	\$58	Other	F1
SD-256-BASEC-PSS-1YR	SD-256-BASEC-PSS-1YR	Annual Maintenance PSS (SD-256-BASEC)		\$60,196	Each	10%	\$54,177	Other	F1
SD-256-BAESE-PSS-1YR	SD-256-BAESE-PSS-1YR	Annual Maintenance PSS (SD-256-BAESE)		\$60,196	Each	10%	\$54,177	Other	F1
SD-256DBASECE-PSS-1YR	SD-256DBASECE-PSS-1YR	Annual Maintenance PSS (SD-256DBASECE)		\$62,918	Each	10%	\$56,626	Other	F1
SD-256D-BAESE-PSS-1YR	SD-256D-BAESE-PSS-1YR	Annual Maintenance PSS (SD-256D-BAESE)		\$62,918	Each	10%	\$56,626	Other	F1
SD2S8HPFN165GR-PSS-1YR	SD2S8HPFN165GR-PSS-1YR	Annual Maintenance PSS (SD2S8HPFN165GR)		\$11	Each	10%	\$10	Other	F1
SD2SHSDM125GR-PSS-1YR	SD2SHSDM125GR-PSS-1YR	Annual Maintenance PSS (SD2SHSDM125GR)		\$5	Each	10%	\$4	Other	F1
SD2SHSDM125OL-PSS-1YR	SD2SHSDM125OL-PSS-1YR	Annual Maintenance PSS (SD2SHSDM125OL)		\$2	Each	10%	\$2	Other	F1
SD2SHSKDM165GR-PSS-1YR	SD2SHSKDM165GR-PSS-1YR	Annual Maintenance PSS (SD2SHSKDM165GR)		\$3	Each	10%	\$3	Other	F1
SD2SHSKDM165OL-PSS-1YR	SD2SHSKDM165OL-PSS-1YR	Annual Maintenance PSS (SD2SHSKDM165OL)		\$2	Each	10%	\$2	Other	F1
SD2S5S70HDKDMFN-PSS-1YR	SD2S5S70HDKDMFN-PSS-1YR	Annual Maintenance PSS (SD2S5S70HDKDMFN)		\$64	Each	10%	\$58	Other	F1
SD2U1N24CHASSIS1SF-PSS-1YR	SD2U1N24CHASSIS1SF-PSS-1YR	Annual Maintenance PSS (SD2U1N24CHASSIS1SF)		\$14	Each	10%	\$13	Other	F1
SD2U1N24CHASSIS1SH-PSS-1YR	SD2U1N24CHASSIS1SH-PSS-1YR	Annual Maintenance PSS (SD2U1N24CHASSIS1SH)		\$14	Each	10%	\$13	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (If applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	
SD2U1N24CHASSIS2SF-PSS-1YR	SD2U1N24CHASSIS2SF-PSS-1YR	Annual Maintenance PSS (SD2U1N24CHASSIS2SF)		\$14	Each	10%	\$13	Other	F1
SD2U1N24CHASSIS2SH-PSS-1YR	SD2U1N24CHASSIS2SH-PSS-1YR	Annual Maintenance PSS (SD2U1N24CHASSIS2SH)		\$14	Each	10%	\$13	Other	F1
SD-3D-D-PSS-1YR	SD-3D-D-PSS-1YR	Annual Maintenance PSS (SD-3D-D)		\$7,875	Each	10%	\$7,088	Other	F1
SD-3D-DU-PSS-1YR	SD-3D-DU-PSS-1YR	Annual Maintenance PSS (SD-3D-DU)		\$7,875	Each	10%	\$7,088	Other	F1
SD-3Y-D-PSS-1YR	SD-3Y-D-PSS-1YR	Annual Maintenance PSS (SD-3Y-D)		\$7,875	Each	10%	\$7,088	Other	F1
SD-3Y-DU-PSS-1YR	SD-3Y-DU-PSS-1YR	Annual Maintenance PSS (SD-3Y-DU)		\$7,875	Each	10%	\$7,088	Other	F1
SD-48-192UFD-PSS-1YR	SD-48-192UFD-PSS-1YR	Annual Maintenance PSS (SD-48-192UFD)		\$26,892	Each	10%	\$24,203	Other	F1
SD-48-256UFD-PSS-1YR	SD-48-256UFD-PSS-1YR	Annual Maintenance PSS (SD-48-256UFD)		\$45,114	Each	10%	\$40,603	Other	F1
SD-48-96UFD-PSS-1YR	SD-48-96UFD-PSS-1YR	Annual Maintenance PSS (SD-48-96UFD)		\$7,646	Each	10%	\$6,891	Other	F1
SD-48-BASEC-PSS-1YR	SD-48-BASEC-PSS-1YR	Annual Maintenance PSS (SD-48-BASEC)		\$36,025	Each	10%	\$32,422	Other	F1
SD-48-BASE-PSS-1YR	SD-48-BASE-PSS-1YR	Annual Maintenance PSS (SD-48-BASE)		\$36,025	Each	10%	\$32,422	Other	F1
SD-48D-BASECE-PSS-1YR	SD-48D-BASECE-PSS-1YR	Annual Maintenance PSS (SD-48D-BASECE)		\$38,746	Each	10%	\$34,871	Other	F1
SD-48D-BASEE-PSS-1YR	SD-48D-BASEE-PSS-1YR	Annual Maintenance PSS (SD-48D-BASEE)		\$38,746	Each	10%	\$34,871	Other	F1
SD-96-192UFD-PSS-1YR	SD-96-192UFD-PSS-1YR	Annual Maintenance PSS (SD-96-192UFD)		\$23,854	Each	10%	\$21,469	Other	F1
SD-96-256UFD-PSS-1YR	SD-96-256UFD-PSS-1YR	Annual Maintenance PSS (SD-96-256UFD)		\$42,076	Each	10%	\$37,869	Other	F1
SD-96-BASEC-PSS-1YR	SD-96-BASEC-PSS-1YR	Annual Maintenance PSS (SD-96-BASEC)		\$39,353	Each	10%	\$35,418	Other	F1
SD-96-BASE-PSS-1YR	SD-96-BASE-PSS-1YR	Annual Maintenance PSS (SD-96-BASE)		\$39,353	Each	10%	\$35,418	Other	F1
SD-96D-BASECE-PSS-1YR	SD-96D-BASECE-PSS-1YR	Annual Maintenance PSS (SD-96D-BASECE)		\$42,075	Each	10%	\$37,868	Other	F1
SD-96D-BASEE-PSS-1YR	SD-96D-BASEE-PSS-1YR	Annual Maintenance PSS (SD-96D-BASEE)		\$42,075	Each	10%	\$37,868	Other	F1
SD-ADD192C-PSS-1YR	SD-ADD192C-PSS-1YR	Annual Maintenance PSS (SD-ADD192C)		\$42,407	Each	10%	\$38,166	Other	F1
SD-ADD192CUF-PSS-1YR	SD-ADD192CUF-PSS-1YR	Annual Maintenance PSS (SD-ADD192CUF)		\$43,908	Each	10%	\$39,517	Other	F1
SD-ADD192CU-PSS-1YR	SD-ADD192CU-PSS-1YR	Annual Maintenance PSS (SD-ADD192CU)		\$43,908	Each	10%	\$39,517	Other	F1
SD-ADD192DCE-PSS-1YR	SD-ADD192DCE-PSS-1YR	Annual Maintenance PSS (SD-ADD192DCE)		\$46,658	Each	10%	\$41,992	Other	F1
SD-ADD192DCEUF-PSS-1YR	SD-ADD192DCEUF-PSS-1YR	Annual Maintenance PSS (SD-ADD192DCEUF)		\$48,311	Each	10%	\$43,480	Other	F1
SD-ADD192DCEU-PSS-1YR	SD-ADD192DCEU-PSS-1YR	Annual Maintenance PSS (SD-ADD192DCEU)		\$48,311	Each	10%	\$43,480	Other	F1
SD-ADD192DE-PSS-1YR	SD-ADD192DE-PSS-1YR	Annual Maintenance PSS (SD-ADD192DE)		\$46,658	Each	10%	\$41,992	Other	F1
SD-ADD192DEUF-PSS-1YR	SD-ADD192DEUF-PSS-1YR	Annual Maintenance PSS (SD-ADD192DEUF)		\$48,311	Each	10%	\$43,480	Other	F1
SD-ADD192DEU-PSS-1YR	SD-ADD192DEU-PSS-1YR	Annual Maintenance PSS (SD-ADD192DEU)		\$48,311	Each	10%	\$43,480	Other	F1
SD-ADD192-PSS-1YR	SD-ADD192-PSS-1YR	Annual Maintenance PSS (SD-ADD192)		\$42,407	Each	10%	\$38,166	Other	F1
SD-ADD192UF-PSS-1YR	SD-ADD192UF-PSS-1YR	Annual Maintenance PSS (SD-ADD192UF)		\$43,908	Each	10%	\$39,517	Other	F1
SD-ADD192U-PSS-1YR	SD-ADD192U-PSS-1YR	Annual Maintenance PSS (SD-ADD192U)		\$43,908	Each	10%	\$39,517	Other	F1
SD-ADD256C-PSS-1YR	SD-ADD256C-PSS-1YR	Annual Maintenance PSS (SD-ADD256C)		\$66,700	Each	10%	\$60,030	Other	F1
SD-ADD256CUF-PSS-1YR	SD-ADD256CUF-PSS-1YR	Annual Maintenance PSS (SD-ADD256CUF)		\$69,062	Each	10%	\$62,156	Other	F1
SD-ADD256CU-PSS-1YR	SD-ADD256CU-PSS-1YR	Annual Maintenance PSS (SD-ADD256CU)		\$69,062	Each	10%	\$62,156	Other	F1
SD-ADD256DCE-PSS-1YR	SD-ADD256DCE-PSS-1YR	Annual Maintenance PSS (SD-ADD256DCE)		\$70,953	Each	10%	\$63,858	Other	F1
SD-ADD256DCEUF-PSS-1YR	SD-ADD256DCEUF-PSS-1YR	Annual Maintenance PSS (SD-ADD256DCEUF)		\$73,465	Each	10%	\$66,119	Other	F1
SD-ADD256DCEU-PSS-1YR	SD-ADD256DCEU-PSS-1YR	Annual Maintenance PSS (SD-ADD256DCEU)		\$73,465	Each	10%	\$66,119	Other	F1
SD-ADD256DE-PSS-1YR	SD-ADD256DE-PSS-1YR	Annual Maintenance PSS (SD-ADD256DE)		\$70,953	Each	10%	\$63,858	Other	F1
SD-ADD256DEUF-PSS-1YR	SD-ADD256DEUF-PSS-1YR	Annual Maintenance PSS (SD-ADD256DEUF)		\$73,465	Each	10%	\$66,119	Other	F1
SD-ADD256DEU-PSS-1YR	SD-ADD256DEU-PSS-1YR	Annual Maintenance PSS (SD-ADD256DEU)		\$73,465	Each	10%	\$66,119	Other	F1
SD-ADD256-PSS-1YR	SD-ADD256-PSS-1YR	Annual Maintenance PSS (SD-ADD256)		\$66,700	Each	10%	\$60,030	Other	F1
SD-ADD256UF-PSS-1YR	SD-ADD256UF-PSS-1YR	Annual Maintenance PSS (SD-ADD256UF)		\$86,710	Each	10%	\$78,039	Other	F1
SD-ADD256U-PSS-1YR	SD-ADD256U-PSS-1YR	Annual Maintenance PSS (SD-ADD256U)		\$69,062	Each	10%	\$62,156	Other	F1
SD-ADD48C-PSS-1YR	SD-ADD48C-PSS-1YR	Annual Maintenance PSS (SD-ADD48C)		\$28,932	Each	10%	\$26,039	Other	F1
SD-ADD48CUF-PSS-1YR	SD-ADD48CUF-PSS-1YR	Annual Maintenance PSS (SD-ADD48CUF)		\$29,957	Each	10%	\$26,961	Other	F1
SD-ADD48CU-PSS-1YR	SD-ADD48CU-PSS-1YR	Annual Maintenance PSS (SD-ADD48CU)		\$29,957	Each	10%	\$26,961	Other	F1
SD-ADD48DCE-PSS-1YR	SD-ADD48DCE-PSS-1YR	Annual Maintenance PSS (SD-ADD48DCE)		\$33,185	Each	10%	\$29,866	Other	F1
SD-ADD48DCEUF-PSS-1YR	SD-ADD48DCEUF-PSS-1YR	Annual Maintenance PSS (SD-ADD48DCEUF)		\$34,360	Each	10%	\$30,924	Other	F1
SD-ADD48DCEU-PSS-1YR	SD-ADD48DCEU-PSS-1YR	Annual Maintenance PSS (SD-ADD48DCEU)		\$34,360	Each	10%	\$30,924	Other	F1
SD-ADD48DE-PSS-1YR	SD-ADD48DE-PSS-1YR	Annual Maintenance PSS (SD-ADD48DE)		\$33,185	Each	10%	\$29,866	Other	F1
SD-ADD48DEUF-PSS-1YR	SD-ADD48DEUF-PSS-1YR	Annual Maintenance PSS (SD-ADD48DEUF)		\$34,360	Each	10%	\$30,924	Other	F1
SD-ADD48DEU-PSS-1YR	SD-ADD48DEU-PSS-1YR	Annual Maintenance PSS (SD-ADD48DEU)		\$34,360	Each	10%	\$30,924	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SD-ADD48-PSS-1YR	SD-ADD48-PSS-1YR		Annual Maintenance PSS (SD-ADD48)	\$28,932	Each	10%		\$26,039	Other	F1	
SD-ADD48UF-PSS-1YR	SD-ADD48UF-PSS-1YR		Annual Maintenance PSS (SD-ADD48UF)	\$29,957	Each	10%		\$26,961	Other	F1	
SD-ADD48U-PSS-1YR	SD-ADD48U-PSS-1YR		Annual Maintenance PSS (SD-ADD48U)	\$29,957	Each	10%		\$26,961	Other	F1	
SD-ADD96C-PSS-1YR	SD-ADD96C-PSS-1YR		Annual Maintenance PSS (SD-ADD96C)	\$34,133	Each	10%		\$30,720	Other	F1	
SD-ADD96CUF-PSS-1YR	SD-ADD96CUF-PSS-1YR		Annual Maintenance PSS (SD-ADD96CUF)	\$35,342	Each	10%		\$31,808	Other	F1	
SD-ADD96CU-PSS-1YR	SD-ADD96CU-PSS-1YR		Annual Maintenance PSS (SD-ADD96CU)	\$35,342	Each	10%		\$31,808	Other	F1	
SD-ADD96DCE-PSS-1YR	SD-ADD96DCE-PSS-1YR		Annual Maintenance PSS (SD-ADD96DCE)	\$38,386	Each	10%		\$34,547	Other	F1	
SD-ADD96DCEUF-PSS-1YR	SD-ADD96DCEUF-PSS-1YR		Annual Maintenance PSS (SD-ADD96DCEUF)	\$39,745	Each	10%		\$35,771	Other	F1	
SD-ADD96DE-PSS-1YR	SD-ADD96DE-PSS-1YR		Annual Maintenance PSS (SD-ADD96DE)	\$39,745	Each	10%		\$35,771	Other	F1	
SD-ADD96DEUF-PSS-1YR	SD-ADD96DEUF-PSS-1YR		Annual Maintenance PSS (SD-ADD96DEUF)	\$38,386	Each	10%		\$34,547	Other	F1	
SD-ADD96DEU-PSS-1YR	SD-ADD96DEU-PSS-1YR		Annual Maintenance PSS (SD-ADD96DEU)	\$39,745	Each	10%		\$35,771	Other	F1	
SD-ADD96-PSS-1YR	SD-ADD96-PSS-1YR		Annual Maintenance PSS (SD-ADD96)	\$39,745	Each	10%		\$35,771	Other	F1	
SD-ADD96UF-PSS-1YR	SD-ADD96UF-PSS-1YR		Annual Maintenance PSS (SD-ADD96UF)	\$34,133	Each	10%		\$30,720	Other	F1	
SD-ADD96U-PSS-1YR	SD-ADD96U-PSS-1YR		Annual Maintenance PSS (SD-ADD96U)	\$35,342	Each	10%		\$31,808	Other	F1	
SDCAPHDD12TB10K25-PSS-1YR	SDCAPHDD12TB10K25-PSS-1YR		Annual Maintenance PSS (SDCAPHDD12TB10K25)	\$35,342	Each	10%		\$31,808	Other	F1	
SDCAPHDD20TB72K25-PSS-1YR	SDCAPHDD20TB72K25-PSS-1YR		Annual Maintenance PSS (SDCAPHDD20TB72K25)	\$43	Each	10%		\$39	Other	F1	
SDCAPHDD40TB72K35-PSS-1YR	SDCAPHDD40TB72K35-PSS-1YR		Annual Maintenance PSS (SDCAPHDD40TB72K35)	\$59	Each	10%		\$53	Other	F1	
SDCAPSATASSD192TB-PSS-1YR	SDCAPSATASSD192TB-PSS-1YR		Annual Maintenance PSS (SDCAPSATASSD192TB)	\$46	Each	10%		\$41	Other	F1	
SDCAPSATASSD384TB-PSS-1YR	SDCAPSATASSD384TB-PSS-1YR		Annual Maintenance PSS (SDCAPSATASSD384TB)	\$120	Each	10%		\$108	Other	F1	
SDCAPSSD192TB1WPD-PSS-1YR	SDCAPSSD192TB1WPD-PSS-1YR		Annual Maintenance PSS (SDCAPSSD192TB1WPD)	\$246	Each	10%		\$221	Other	F1	
SDCAPSSD384TB1WPD-PSS-1YR	SDCAPSSD384TB1WPD-PSS-1YR		Annual Maintenance PSS (SDCAPSSD384TB1WPD)	\$194	Each	10%		\$175	Other	F1	
SDCOMPRESUFDP-PSS-1YR	SDCOMPRESUFDP-PSS-1YR		Annual Maintenance PSS (SDCOMPRESUFDP)	\$296	Each	10%		\$267	Other	F1	
SD-DB-DC-1P-PSS-1YR	SD-DB-DC-1P-PSS-1YR		Annual Maintenance PSS (SD-DB-DC-1P)	\$1,376	Each	10%		\$1,239	Other	F1	
SD-DB-DC-1PU-PSS-1YR	SD-DB-DC-1PU-PSS-1YR		Annual Maintenance PSS (SD-DB-DC-1PU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-DC-3D-PSS-1YR	SD-DB-DC-3D-PSS-1YR		Annual Maintenance PSS (SD-DB-DC-3D)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-DC-3DU-PSS-1YR	SD-DB-DC-3DU-PSS-1YR		Annual Maintenance PSS (SD-DB-DC-3DU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-DC-3Y-PSS-1YR	SD-DB-DC-3Y-PSS-1YR		Annual Maintenance PSS (SD-DB-DC-3Y)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-DC-3YU-PSS-1YR	SD-DB-DC-3YU-PSS-1YR		Annual Maintenance PSS (SD-DB-DC-3YU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBDC-SPS-PSS-1YR	SD-DBDC-SPS-PSS-1YR		Annual Maintenance PSS (SD-DBDC-SPS)	\$357	Each	10%		\$321	Other	F1	
SD-DBDCSPS-UF-PSS-1YR	SD-DBDCSPS-UF-PSS-1YR		Annual Maintenance PSS (SD-DBDCSPS-UF)	\$357	Each	10%		\$321	Other	F1	
SD-DBDC-SPS-U-PSS-1YR	SD-DBDC-SPS-U-PSS-1YR		Annual Maintenance PSS (SD-DBDC-SPS-U)	\$357	Each	10%		\$321	Other	F1	
SD-DBDCV-SPS-PSS-1YR	SD-DBDCV-SPS-PSS-1YR		Annual Maintenance PSS (SD-DBDCV-SPS)	\$357	Each	10%		\$321	Other	F1	
SDBBDCVSPS-UF-PSS-1YR	SDBBDCVSPS-UF-PSS-1YR		Annual Maintenance PSS (SDBBDCVSPS-UF)	\$357	Each	10%		\$321	Other	F1	
SD-DBDCVSPS-U-PSS-1YR	SD-DBDCVSPS-U-PSS-1YR		Annual Maintenance PSS (SD-DBDCVSPS-U)	\$357	Each	10%		\$321	Other	F1	
SD-DB-DIR-1P-PSS-1YR	SD-DB-DIR-1P-PSS-1YR		Annual Maintenance PSS (SD-DB-DIR-1P)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-DIR-1PU-PSS-1YR	SD-DB-DIR-1PU-PSS-1YR		Annual Maintenance PSS (SD-DB-DIR-1PU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-DIR-3D-PSS-1YR	SD-DB-DIR-3D-PSS-1YR		Annual Maintenance PSS (SD-DB-DIR-3D)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-DIR-3DU-PSS-1YR	SD-DB-DIR-3DU-PSS-1YR		Annual Maintenance PSS (SD-DB-DIR-3DU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-DIR-3Y-PSS-1YR	SD-DB-DIR-3Y-PSS-1YR		Annual Maintenance PSS (SD-DB-DIR-3Y)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-DIR-3YU-PSS-1YR	SD-DB-DIR-3YU-PSS-1YR		Annual Maintenance PSS (SD-DB-DIR-3YU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DB-SPS-PSS-1YR	SD-DB-SPS-PSS-1YR		Annual Maintenance PSS (SD-DB-SPS)	\$357	Each	10%		\$321	Other	F1	
SD-DBSPS-UF-PSS-1YR	SD-DBSPS-UF-PSS-1YR		Annual Maintenance PSS (SD-DBSPS-UF)	\$357	Each	10%		\$321	Other	F1	
SD-DB-SPS-U-PSS-1YR	SD-DB-SPS-U-PSS-1YR		Annual Maintenance PSS (SD-DB-SPS-U)	\$357	Each	10%		\$321	Other	F1	
SD-DBV-DC-1P-PSS-1YR	SD-DBV-DC-1P-PSS-1YR		Annual Maintenance PSS (SD-DBV-DC-1P)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DC-1PU-PSS-1YR	SD-DBV-DC-1PU-PSS-1YR		Annual Maintenance PSS (SD-DBV-DC-1PU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DC-3D-PSS-1YR	SD-DBV-DC-3D-PSS-1YR		Annual Maintenance PSS (SD-DBV-DC-3D)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DC-3DU-PSS-1YR	SD-DBV-DC-3DU-PSS-1YR		Annual Maintenance PSS (SD-DBV-DC-3DU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DC-3Y-PSS-1YR	SD-DBV-DC-3Y-PSS-1YR		Annual Maintenance PSS (SD-DBV-DC-3Y)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DC-3YU-PSS-1YR	SD-DBV-DC-3YU-PSS-1YR		Annual Maintenance PSS (SD-DBV-DC-3YU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DIR-1P-PSS-1YR	SD-DBV-DIR-1P-PSS-1YR		Annual Maintenance PSS (SD-DBV-DIR-1P)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DIR1PU-PSS-1YR	SD-DBV-DIR1PU-PSS-1YR		Annual Maintenance PSS (SD-DBV-DIR1PU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DIR-3D-PSS-1YR	SD-DBV-DIR-3D-PSS-1YR		Annual Maintenance PSS (SD-DBV-DIR-3D)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DIR3DU-PSS-1YR	SD-DBV-DIR3DU-PSS-1YR		Annual Maintenance PSS (SD-DBV-DIR3DU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DIR-3Y-PSS-1YR	SD-DBV-DIR-3Y-PSS-1YR		Annual Maintenance PSS (SD-DBV-DIR-3Y)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-DIR3YU-PSS-1YR	SD-DBV-DIR3YU-PSS-1YR		Annual Maintenance PSS (SD-DBV-DIR3YU)	\$2,763	Each	10%		\$2,487	Other	F1	
SD-DBV-SPS-PSS-1YR	SD-DBV-SPS-PSS-1YR		Annual Maintenance PSS (SD-DBV-SPS)	\$357	Each	10%		\$321	Other	F1	
SD-DBVSPS-UF-PSS-1YR	SD-DBVSPS-UF-PSS-1YR		Annual Maintenance PSS (SD-DBVSPS-UF)	\$357	Each	10%		\$321	Other	F1	
SD-DBV-SPS-U-PSS-1YR	SD-DBV-SPS-U-PSS-1YR		Annual Maintenance PSS (SD-DBV-SPS-U)	\$357	Each	10%		\$321	Other	F1	
SDDC-1P-RACK1-PSS-1YR	SDDC-1P-RACK1-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK1)	\$2,894	Each	10%		\$2,605	Other	F1	
SDDC-1P-RACK2-PSS-1YR	SDDC-1P-RACK2-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK2)	\$2,894	Each	10%		\$2,605	Other	F1	
SDDC-1P-RACK2U-PSS-1YR	SDDC-1P-RACK2U-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK2U)	\$2,894	Each	10%		\$2,605	Other	F1	
SDDC-1P-RACK3-PSS-1YR	SDDC-1P-RACK3-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK3)	\$2,894	Each	10%		\$2,605	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SDDC-1P-RACK3U-PSS-1YR	SDDC-1P-RACK3U-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK3U)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK4-PSS-1YR	SDDC-1P-RACK4-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK4)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK4U-PSS-1YR	SDDC-1P-RACK4U-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK4U)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK5-PSS-1YR	SDDC-1P-RACK5-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK5)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK5U-PSS-1YR	SDDC-1P-RACK5U-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK5U)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK6-PSS-1YR	SDDC-1P-RACK6-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK6)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK6U-PSS-1YR	SDDC-1P-RACK6U-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK6U)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK7-PSS-1YR	SDDC-1P-RACK7-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK7)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK7U-PSS-1YR	SDDC-1P-RACK7U-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK7U)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK8-PSS-1YR	SDDC-1P-RACK8-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK8)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-1P-RACK8U-PSS-1YR	SDDC-1P-RACK8U-PSS-1YR		Annual Maintenance PSS (SDDC-1P-RACK8U)	\$2,894	Each	10%	\$2,605	Other	F1
SDDC-3PDELTA-RACK1-PSS-1YR	SDDC-3PDELTA-RACK1-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RACK1)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RACK2-PSS-1YR	SDDC-3PDELTA-RACK2-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RACK2)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RACK3-PSS-1YR	SDDC-3PDELTA-RACK3-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RACK3)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RACK4-PSS-1YR	SDDC-3PDELTA-RACK4-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RACK4)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RACK5-PSS-1YR	SDDC-3PDELTA-RACK5-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RACK5)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RACK6-PSS-1YR	SDDC-3PDELTA-RACK6-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RACK6)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RACK7-PSS-1YR	SDDC-3PDELTA-RACK7-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RACK7)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RACK8-PSS-1YR	SDDC-3PDELTA-RACK8-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RACK8)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RCK2U-PSS-1YR	SDDC-3PDELTA-RCK2U-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RCK2U)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RCK3U-PSS-1YR	SDDC-3PDELTA-RCK3U-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RCK3U)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RCK4U-PSS-1YR	SDDC-3PDELTA-RCK4U-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RCK4U)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RCK5U-PSS-1YR	SDDC-3PDELTA-RCK5U-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RCK5U)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RCK6U-PSS-1YR	SDDC-3PDELTA-RCK6U-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RCK6U)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RCK7U-PSS-1YR	SDDC-3PDELTA-RCK7U-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RCK7U)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3PDELTA-RCK8U-PSS-1YR	SDDC-3PDELTA-RCK8U-PSS-1YR		Annual Maintenance PSS (SDDC-3PDELTA-RCK8U)	\$2,744	Each	10%	\$2,469	Other	F1
SDDC-3P-WYE-RACK1-PSS-1YR	SDDC-3P-WYE-RACK1-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK1)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK2-PSS-1YR	SDDC-3P-WYE-RACK2-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK2)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK2U-PSS-1YR	SDDC-3P-WYE-RACK2U-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK2U)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK3-PSS-1YR	SDDC-3P-WYE-RACK3-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK3)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK3U-PSS-1YR	SDDC-3P-WYE-RACK3U-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK3U)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK4-PSS-1YR	SDDC-3P-WYE-RACK4-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK4)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK4U-PSS-1YR	SDDC-3P-WYE-RACK4U-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK4U)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK5-PSS-1YR	SDDC-3P-WYE-RACK5-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK5)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK5U-PSS-1YR	SDDC-3P-WYE-RACK5U-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK5U)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK6-PSS-1YR	SDDC-3P-WYE-RACK6-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK6)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK6U-PSS-1YR	SDDC-3P-WYE-RACK6U-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK6U)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK7-PSS-1YR	SDDC-3P-WYE-RACK7-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK7)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK7U-PSS-1YR	SDDC-3P-WYE-RACK7U-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK7U)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK8-PSS-1YR	SDDC-3P-WYE-RACK8-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK8)	\$2,524	Each	10%	\$2,271	Other	F1
SDDC-3P-WYE-RACK8U-PSS-1YR	SDDC-3P-WYE-RACK8U-PSS-1YR		Annual Maintenance PSS (SDDC-3P-WYE-RACK8U)	\$2,524	Each	10%	\$2,271	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
SDDC40AF1500-1536-PSS-1YR	SDDC40AF1500-1536-PSS-1YR		Annual Maintenance PSS (SDDC40AF1500-1536)	\$11,154	Each	10%	\$10,039	Other	F1
SDDC40AF15001536-T-PSS-1YR	SDDC40AF15001536-T-PSS-1YR		Annual Maintenance PSS (SDDC40AF15001536-T)	\$11,154	Each	10%	\$10,039	Other	F1
SDDC40AF-768-1536-PSS-1YR	SDDC40AF-768-1536-PSS-1YR		Annual Maintenance PSS (SDDC40AF-768-1536)	\$7,245	Each	10%	\$6,521	Other	F1
SDDC40AF768-1536-T-PSS-1YR	SDDC40AF768-1536-T-PSS-1YR		Annual Maintenance PSS (SDDC40AF768-1536-T)	\$7,245	Each	10%	\$6,521	Other	F1
SDDC43AF1500-1536-PSS-1YR	SDDC43AF1500-1536-PSS-1YR		Annual Maintenance PSS (SDDC43AF1500-1536)	\$11,395	Each	10%	\$10,256	Other	F1
SDDC43AF15001536-T-PSS-1YR	SDDC43AF15001536-T-PSS-1YR		Annual Maintenance PSS (SDDC43AF15001536-T)	\$11,395	Each	10%	\$10,256	Other	F1
SDDC43AF1500-3072-PSS-1YR	SDDC43AF1500-3072-PSS-1YR		Annual Maintenance PSS (SDDC43AF1500-3072)	\$14,052	Each	10%	\$12,647	Other	F1
SDDC43AF15003072-T-PSS-1YR	SDDC43AF15003072-T-PSS-1YR		Annual Maintenance PSS (SDDC43AF15003072-T)	\$14,052	Each	10%	\$12,647	Other	F1
SDDC43AF-768-1536-PSS-1YR	SDDC43AF-768-1536-PSS-1YR		Annual Maintenance PSS (SDDC43AF-768-1536)	\$7,487	Each	10%	\$6,738	Other	F1
SDDC43AF768-1536-T-PSS-1YR	SDDC43AF768-1536-T-PSS-1YR		Annual Maintenance PSS (SDDC43AF768-1536-T)	\$7,487	Each	10%	\$6,738	Other	F1
SDDC-43AF-768-1-PSS-1YR	SDDC-43AF-768-1-PSS-1YR		Annual Maintenance PSS (SDDC-43AF-768-1)	\$6,540	Each	10%	\$5,886	Other	F1
SDDC-43AF-768-1-T-PSS-1YR	SDDC-43AF-768-1-T-PSS-1YR		Annual Maintenance PSS (SDDC-43AF-768-1-T)	\$6,540	Each	10%	\$5,886	Other	F1
SDDC43AF-768-3072-PSS-1YR	SDDC43AF-768-3072-PSS-1YR		Annual Maintenance PSS (SDDC43AF-768-3072)	\$10,144	Each	10%	\$9,129	Other	F1
SDDC43AF768-3072-T-PSS-1YR	SDDC43AF768-3072-T-PSS-1YR		Annual Maintenance PSS (SDDC43AF768-3072-T)	\$10,144	Each	10%	\$9,129	Other	F1
SDDC80A1500-1536-T-PSS-1YR	SDDC80A1500-1536-T-PSS-1YR		Annual Maintenance PSS (SDDC80A1500-1536-T)	\$11,437	Each	10%	\$10,294	Other	F1
SDDC80AF1500-1536-PSS-1YR	SDDC80AF1500-1536-PSS-1YR		Annual Maintenance PSS (SDDC80AF1500-1536)	\$11,437	Each	10%	\$10,294	Other	F1
SDDC-80AF-1500-1-PSS-1YR	SDDC-80AF-1500-1-PSS-1YR		Annual Maintenance PSS (SDDC-80AF-1500-1)	\$11,469	Each	10%	\$10,322	Other	F1
SDDC-80AF-1500-1-T-PSS-1YR	SDDC-80AF-1500-1-T-PSS-1YR		Annual Maintenance PSS (SDDC-80AF-1500-1-T)	\$11,469	Each	10%	\$10,322	Other	F1
SDDC80AF1500-3072-PSS-1YR	SDDC80AF1500-3072-PSS-1YR		Annual Maintenance PSS (SDDC80AF1500-3072)	\$14,094	Each	10%	\$12,685	Other	F1
SDDC80AF15003072-T-PSS-1YR	SDDC80AF15003072-T-PSS-1YR		Annual Maintenance PSS (SDDC80AF15003072-T)	\$14,094	Each	10%	\$12,685	Other	F1
SDDC-80AF-1500-30-PSS-1YR	SDDC-80AF-1500-30-PSS-1YR		Annual Maintenance PSS (SDDC-80AF-1500-30)	\$14,091	Each	10%	\$12,682	Other	F1
SDDC-80AF-1500-30T-PSS-1YR	SDDC-80AF-1500-30T-PSS-1YR		Annual Maintenance PSS (SDDC-80AF-1500-30T)	\$14,091	Each	10%	\$12,682	Other	F1
SDDC-80AF-768-1-30-PSS-1YR	SDDC-80AF-768-1-30-PSS-1YR		Annual Maintenance PSS (SDDC-80AF-768-1-30)	\$10,183	Each	10%	\$9,164	Other	F1
SDDC80AF-768-1536-PSS-1YR	SDDC80AF-768-1536-PSS-1YR		Annual Maintenance PSS (SDDC80AF-768-1536)	\$7,528	Each	10%	\$6,776	Other	F1
SDDC80AF768-1536-T-PSS-1YR	SDDC80AF768-1536-T-PSS-1YR		Annual Maintenance PSS (SDDC80AF768-1536-T)	\$7,528	Each	10%	\$6,776	Other	F1
SDDC-80AF-768-1-PSS-1YR	SDDC-80AF-768-1-PSS-1YR		Annual Maintenance PSS (SDDC-80AF-768-1)	\$7,560	Each	10%	\$6,804	Other	F1
SDDC-80AF-768-1-T-PSS-1YR	SDDC-80AF-768-1-T-PSS-1YR		Annual Maintenance PSS (SDDC-80AF-768-1-T)	\$7,560	Each	10%	\$6,804	Other	F1
SDDC80AF-768-3072-PSS-1YR	SDDC80AF-768-3072-PSS-1YR		Annual Maintenance PSS (SDDC80AF-768-3072)	\$10,185	Each	10%	\$9,167	Other	F1
SDDC80AF768-3072-T-PSS-1YR	SDDC80AF768-3072-T-PSS-1YR		Annual Maintenance PSS (SDDC80AF768-3072-T)	\$10,185	Each	10%	\$9,167	Other	F1
SDDC-80AF-768-30T-PSS-1YR	SDDC-80AF-768-30T-PSS-1YR		Annual Maintenance PSS (SDDC-80AF-768-30T)	\$10,183	Each	10%	\$9,164	Other	F1
SDDC80H-384-16-T-PSS-1YR	SDDC80H-384-16-T-PSS-1YR		Annual Maintenance PSS (SDDC80H-384-16-T)	\$4,406	Each	10%	\$3,966	Other	F1
SDDC80H-384-9.6-PSS-1YR	SDDC80H-384-9.6-PSS-1YR		Annual Maintenance PSS (SDDC80H-384-9.6)	\$4,210	Each	10%	\$3,789	Other	F1
SDDC80H-384-9.6-T-PSS-1YR	SDDC80H-384-9.6-T-PSS-1YR		Annual Maintenance PSS (SDDC80H-384-9.6-T)	\$4,210	Each	10%	\$3,789	Other	F1
SDDC80H-768-9.6-PSS-1YR	SDDC80H-768-9.6-PSS-1YR		Annual Maintenance PSS (SDDC80H-768-9.6)	\$5,649	Each	10%	\$5,084	Other	F1
SDDC80H-768-9.6-T-PSS-1YR	SDDC80H-768-9.6-T-PSS-1YR		Annual Maintenance PSS (SDDC80H-768-9.6-T)	\$5,649	Each	10%	\$5,084	Other	F1
SDDC-80HB-384-1-PSS-1YR	SDDC-80HB-384-1-PSS-1YR		Annual Maintenance PSS (SDDC-80HB-384-1)	\$4,250	Each	10%	\$3,825	Other	F1
SDDC-80HB-384-1-T-PSS-1YR	SDDC-80HB-384-1-T-PSS-1YR		Annual Maintenance PSS (SDDC-80HB-384-1-T)	\$4,250	Each	10%	\$3,825	Other	F1
SDDC-80HB-768-1-PSS-1YR	SDDC-80HB-768-1-PSS-1YR		Annual Maintenance PSS (SDDC-80HB-768-1)	\$5,689	Each	10%	\$5,120	Other	F1
SDDC-80HB-768-1-T-PSS-1YR	SDDC-80HB-768-1-T-PSS-1YR		Annual Maintenance PSS (SDDC-80HB-768-1-T)	\$5,689	Each	10%	\$5,120	Other	F1
SDDC80HYB-384-16-PSS-1YR	SDDC80HYB-384-16-PSS-1YR		Annual Maintenance PSS (SDDC80HYB-384-16)	\$4,406	Each	10%	\$3,966	Other	F1
SDDC80HYB-768-16-PSS-1YR	SDDC80HYB-768-16-PSS-1YR		Annual Maintenance PSS (SDDC80HYB-768-16)	\$5,846	Each	10%	\$5,261	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I/Column K)		Product Category (If applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SDDC80HYB-768-16-T-PSS-1YR	SDDC80HYB-768-16-T-PSS-1YR	Annual Maintenance PSS (SDDC80HYB-768-16-T)	Annual Maintenance PSS (SDDC80HYB-768-16-T)	\$5,846	Each	10%	\$5,261	Other	F1
SDDC95AF1500-1536-PSS-1YR	SDDC95AF1500-1536-PSS-1YR	Annual Maintenance PSS (SDDC95AF1500-1536)	Annual Maintenance PSS (SDDC95AF1500-1536)	\$11,681	Each	10%	\$10,513	Other	F1
SDDC95AF1500-1536-T-PSS-1YR	SDDC95AF1500-1536-T-PSS-1YR	Annual Maintenance PSS (SDDC95AF1500-1536-T)	Annual Maintenance PSS (SDDC95AF1500-1536-T)	\$11,681	Each	10%	\$10,513	Other	F1
SDDC-95AF-1500-1-PSS-1YR	SDDC-95AF-1500-1-PSS-1YR	Annual Maintenance PSS (SDDC-95AF-1500-1)	Annual Maintenance PSS (SDDC-95AF-1500-1)	\$11,712	Each	10%	\$10,541	Other	F1
SDDC-95AF-1500-1-T-PSS-1YR	SDDC-95AF-1500-1-T-PSS-1YR	Annual Maintenance PSS (SDDC-95AF-1500-1-T)	Annual Maintenance PSS (SDDC-95AF-1500-1-T)	\$11,712	Each	10%	\$10,541	Other	F1
SDDC95AF-768-1536-PSS-1YR	SDDC95AF-768-1536-PSS-1YR	Annual Maintenance PSS (SDDC95AF-768-1536)	Annual Maintenance PSS (SDDC95AF-768-1536)	\$7,772	Each	10%	\$6,995	Other	F1
SDDC95AF768-1536-T-PSS-1YR	SDDC95AF768-1536-T-PSS-1YR	Annual Maintenance PSS (SDDC95AF768-1536-T)	Annual Maintenance PSS (SDDC95AF768-1536-T)	\$7,772	Each	10%	\$6,995	Other	F1
SDDC-95AF-768-1-PSS-1YR	SDDC-95AF-768-1-PSS-1YR	Annual Maintenance PSS (SDDC-95AF-768-1)	Annual Maintenance PSS (SDDC-95AF-768-1)	\$7,804	Each	10%	\$7,023	Other	F1
SDDC-95AF-768-1-T-PSS-1YR	SDDC-95AF-768-1-T-PSS-1YR	Annual Maintenance PSS (SDDC-95AF-768-1-T)	Annual Maintenance PSS (SDDC-95AF-768-1-T)	\$7,804	Each	10%	\$7,023	Other	F1
SDDC99AF1500-1536-PSS-1YR	SDDC99AF1500-1536-PSS-1YR	Annual Maintenance PSS (SDDC99AF1500-1536)	Annual Maintenance PSS (SDDC99AF1500-1536)	\$12,426	Each	10%	\$11,184	Other	F1
SDDC99AF1500-1536-T-PSS-1YR	SDDC99AF1500-1536-T-PSS-1YR	Annual Maintenance PSS (SDDC99AF1500-1536-T)	Annual Maintenance PSS (SDDC99AF1500-1536-T)	\$12,294	Each	10%	\$11,065	Other	F1
SDDC-99AF-1500-1-PSS-1YR	SDDC-99AF-1500-1-PSS-1YR	Annual Maintenance PSS (SDDC-99AF-1500-1)	Annual Maintenance PSS (SDDC-99AF-1500-1)	\$11,072	Each	10%	\$9,965	Other	F1
SDDC-99AF-1500-1-T-PSS-1YR	SDDC-99AF-1500-1-T-PSS-1YR	Annual Maintenance PSS (SDDC-99AF-1500-1-T)	Annual Maintenance PSS (SDDC-99AF-1500-1-T)	\$11,072	Each	10%	\$9,965	Other	F1
SDDC99AF1500-3072-PSS-1YR	SDDC99AF1500-3072-PSS-1YR	Annual Maintenance PSS (SDDC99AF1500-3072)	Annual Maintenance PSS (SDDC99AF1500-3072)	\$15,083	Each	10%	\$13,575	Other	F1
SDDC99AF15003072-T-PSS-1YR	SDDC99AF15003072-T-PSS-1YR	Annual Maintenance PSS (SDDC99AF15003072-T)	Annual Maintenance PSS (SDDC99AF15003072-T)	\$15,083	Each	10%	\$13,575	Other	F1
SDDC-99AF-1500-30-PSS-1YR	SDDC-99AF-1500-30-PSS-1YR	Annual Maintenance PSS (SDDC-99AF-1500-30)	Annual Maintenance PSS (SDDC-99AF-1500-30)	\$15,080	Each	10%	\$13,572	Other	F1
SDDC-99AF-1500-30T-PSS-1YR	SDDC-99AF-1500-30T-PSS-1YR	Annual Maintenance PSS (SDDC-99AF-1500-30T)	Annual Maintenance PSS (SDDC-99AF-1500-30T)	\$15,080	Each	10%	\$13,572	Other	F1
SDDC99AF-768-1536-PSS-1YR	SDDC99AF-768-1536-PSS-1YR	Annual Maintenance PSS (SDDC99AF-768-1536)	Annual Maintenance PSS (SDDC99AF-768-1536)	\$8,801	Each	10%	\$7,921	Other	F1
SDDC99AF768-1536-T-PSS-1YR	SDDC99AF768-1536-T-PSS-1YR	Annual Maintenance PSS (SDDC99AF768-1536-T)	Annual Maintenance PSS (SDDC99AF768-1536-T)	\$8,801	Each	10%	\$7,921	Other	F1
SDDC-99AF-768-1-PSS-1YR	SDDC-99AF-768-1-PSS-1YR	Annual Maintenance PSS (SDDC-99AF-768-1)	Annual Maintenance PSS (SDDC-99AF-768-1)	\$8,375	Each	10%	\$7,537	Other	F1
SDDC-99AF-768-1-T-PSS-1YR	SDDC-99AF-768-1-T-PSS-1YR	Annual Maintenance PSS (SDDC-99AF-768-1-T)	Annual Maintenance PSS (SDDC-99AF-768-1-T)	\$8,375	Each	10%	\$7,537	Other	F1
SDDC99AF-768-3072-PSS-1YR	SDDC99AF-768-3072-PSS-1YR	Annual Maintenance PSS (SDDC99AF-768-3072)	Annual Maintenance PSS (SDDC99AF-768-3072)	\$11,547	Each	10%	\$10,392	Other	F1
SDDC99AF768-3072-T-PSS-1YR	SDDC99AF768-3072-T-PSS-1YR	Annual Maintenance PSS (SDDC99AF768-3072-T)	Annual Maintenance PSS (SDDC99AF768-3072-T)	\$11,547	Each	10%	\$10,392	Other	F1
SDDCCIS9332SW1YMC-PSS-1YR	SDDCCIS9332SW1YMC-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW1YMC)	Annual Maintenance PSS (SDDCCIS9332SW1YMC)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW1YPP-PSS-1YR	SDDCCIS9332SW1YPP-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW1YPP)	Annual Maintenance PSS (SDDCCIS9332SW1YPP)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW2YMC-PSS-1YR	SDDCCIS9332SW2YMC-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW2YMC)	Annual Maintenance PSS (SDDCCIS9332SW2YMC)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW2YPP-PSS-1YR	SDDCCIS9332SW2YPP-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW2YPP)	Annual Maintenance PSS (SDDCCIS9332SW2YPP)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW3YMC-PSS-1YR	SDDCCIS9332SW3YMC-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW3YMC)	Annual Maintenance PSS (SDDCCIS9332SW3YMC)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW3YMCV-PSS-1YR	SDDCCIS9332SW3YMCV-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW3YMCV)	Annual Maintenance PSS (SDDCCIS9332SW3YMCV)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW3YPP-PSS-1YR	SDDCCIS9332SW3YPP-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW3YPP)	Annual Maintenance PSS (SDDCCIS9332SW3YPP)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW3YPPV-PSS-1YR	SDDCCIS9332SW3YPPV-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW3YPPV)	Annual Maintenance PSS (SDDCCIS9332SW3YPPV)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW4YMC-PSS-1YR	SDDCCIS9332SW4YMC-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW4YMC)	Annual Maintenance PSS (SDDCCIS9332SW4YMC)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW4YMCV-PSS-1YR	SDDCCIS9332SW4YMCV-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW4YMCV)	Annual Maintenance PSS (SDDCCIS9332SW4YMCV)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW4YPP-PSS-1YR	SDDCCIS9332SW4YPP-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW4YPP)	Annual Maintenance PSS (SDDCCIS9332SW4YPP)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW4YPPV-PSS-1YR	SDDCCIS9332SW4YPPV-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW4YPPV)	Annual Maintenance PSS (SDDCCIS9332SW4YPPV)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW5YMC-PSS-1YR	SDDCCIS9332SW5YMC-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW5YMC)	Annual Maintenance PSS (SDDCCIS9332SW5YMC)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW5YPP-PSS-1YR	SDDCCIS9332SW5YPP-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW5YPP)	Annual Maintenance PSS (SDDCCIS9332SW5YPP)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCIS9332SW5YPPV-PSS-1YR	SDDCCIS9332SW5YPPV-PSS-1YR	Annual Maintenance PSS (SDDCCIS9332SW5YPPV)	Annual Maintenance PSS (SDDCCIS9332SW5YPPV)	\$4,175	Each	10%	\$3,757	Other	F1
SDDCCISCO93180KIT-PSS-1YR	SDDCCISCO93180KIT-PSS-1YR	Annual Maintenance PSS (SDDCCISCO93180KIT)	Annual Maintenance PSS (SDDCCISCO93180KIT)	\$118	Each	10%	\$106	Other	F1
SDDCCISCO9332KIT1-PSS-1YR	SDDCCISCO9332KIT1-PSS-1YR	Annual Maintenance PSS (SDDCCISCO9332KIT1)	Annual Maintenance PSS (SDDCCISCO9332KIT1)	\$119	Each	10%	\$108	Other	F1
SDDCCISCO9332KIT2-PSS-1YR	SDDCCISCO9332KIT2-PSS-1YR	Annual Maintenance PSS (SDDCCISCO9332KIT2)	Annual Maintenance PSS (SDDCCISCO9332KIT2)	\$682	Each	10%	\$613	Other	F1
SDDCDELLMGMTSWKIT-PSS-1YR	SDDCDELLMGMTSWKIT-PSS-1YR	Annual Maintenance PSS (SDDCDELLMGMTSWKIT)	Annual Maintenance PSS (SDDCDELLMGMTSWKIT)	\$115	Each	10%	\$104	Other	F1
SDDCDELLMGMTSW-PSS-1YR	SDDCDELLMGMTSW-PSS-1YR	Annual Maintenance PSS (SDDCDELLMGMTSW)	Annual Maintenance PSS (SDDCDELLMGMTSW)	\$329	Each	10%	\$296	Other	F1
SDDCFIBERCB10M-PSS-1YR	SDDCFIBERCB10M-PSS-1YR	Annual Maintenance PSS (SDDCFIBERCB10M)	Annual Maintenance PSS (SDDCFIBERCB10M)	\$18	Each	10%	\$16	Other	F1
SDDCFIBERCB30M-PSS-1YR	SDDCFIBERCB30M-PSS-1YR	Annual Maintenance PSS (SDDCFIBERCB30M)	Annual Maintenance PSS (SDDCFIBERCB30M)	\$54	Each	10%	\$48	Other	F1
SDDCHBA330CTRL1SF-PSS-1YR	SDDCHBA330CTRL1SF-PSS-1YR	Annual Maintenance PSS (SDDCHBA330CTRL1SF)	Annual Maintenance PSS (SDDCHBA330CTRL1SF)	\$13	Each	10%	\$11	Other	F1
SDDCHBA330CTRL2SF-PSS-1YR	SDDCHBA330CTRL2SF-PSS-1YR	Annual Maintenance PSS (SDDCHBA330CTRL2SF)	Annual Maintenance PSS (SDDCHBA330CTRL2SF)	\$16	Each	10%	\$14	Other	F1
SDDCISCOTORSW1YMC-PSS-1YR	SDDCISCOTORSW1YMC-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW1YMC)	Annual Maintenance PSS (SDDCISCOTORSW1YMC)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW1YPP-PSS-1YR	SDDCISCOTORSW1YPP-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW1YPP)	Annual Maintenance PSS (SDDCISCOTORSW1YPP)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW2YMC-PSS-1YR	SDDCISCOTORSW2YMC-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW2YMC)	Annual Maintenance PSS (SDDCISCOTORSW2YMC)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW2YPP-PSS-1YR	SDDCISCOTORSW2YPP-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW2YPP)	Annual Maintenance PSS (SDDCISCOTORSW2YPP)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW3YMC-PSS-1YR	SDDCISCOTORSW3YMC-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW3YMC)	Annual Maintenance PSS (SDDCISCOTORSW3YMC)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW3YMCV-PSS-1YR	SDDCISCOTORSW3YMCV-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW3YMCV)	Annual Maintenance PSS (SDDCISCOTORSW3YMCV)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW3YPP-PSS-1YR	SDDCISCOTORSW3YPP-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW3YPP)	Annual Maintenance PSS (SDDCISCOTORSW3YPP)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW3YPPV-PSS-1YR	SDDCISCOTORSW3YPPV-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW3YPPV)	Annual Maintenance PSS (SDDCISCOTORSW3YPPV)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW4YMC-PSS-1YR	SDDCISCOTORSW4YMC-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW4YMC)	Annual Maintenance PSS (SDDCISCOTORSW4YMC)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW4YMCV-PSS-1YR	SDDCISCOTORSW4YMCV-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW4YMCV)	Annual Maintenance PSS (SDDCISCOTORSW4YMCV)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW4YPP-PSS-1YR	SDDCISCOTORSW4YPP-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW4YPP)	Annual Maintenance PSS (SDDCISCOTORSW4YPP)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW4YPPV-PSS-1YR	SDDCISCOTORSW4YPPV-PSS-1YR	Annual Maintenance PSS (SDDCISCOTORSW4YPPV)	Annual Maintenance PSS (SDDCISCOTORSW4YPPV)	\$3,139	Each	10%	\$2,825	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SDDCISCOTORSW5YMC-PSS-1YR	SDDCISCOTORSW5YMC-PSS-1YR		Annual Maintenance PSS (SDDCISCOTORSW5YMC)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW5YMCV-PSS-1YR	SDDCISCOTORSW5YMCV-PSS-1YR		Annual Maintenance PSS (SDDCISCOTORSW5YMCV)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW5YPP-PSS-1YR	SDDCISCOTORSW5YPP-PSS-1YR		Annual Maintenance PSS (SDDCISCOTORSW5YPP)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSW5YPPV-PSS-1YR	SDDCISCOTORSW5YPPV-PSS-1YR		Annual Maintenance PSS (SDDCISCOTORSW5YPPV)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCISCOTORSWKIT-PSS-1YR	SDDCISCOTORSWKIT-PSS-1YR		Annual Maintenance PSS (SDDCISCOTORSWKIT)	\$236	Each	10%	\$213	Other	F1
SDDCISCOTORSW-PSS-1YR	SDDCISCOTORSW-PSS-1YR		Annual Maintenance PSS (SDDCISCOTORSW)	\$3,139	Each	10%	\$2,825	Other	F1
SDDCNS9300LI-PSS-1YR	SDDCNS9300LI-PSS-1YR		Annual Maintenance PSS (SDDCNS9300LI)	\$1,600	Each	10%	\$1,440	Other	F1
SDDCPR3104BN6C17-2-PSS-1YR	SDDCPR3104BN6C17-2-PSS-1YR		Annual Maintenance PSS (SDDCPR3104BN6C17-2)	\$25	Each	10%	\$23	Other	F1
SDDCPR3104BN6C17-PSS-1YR	SDDCPR3104BN6C17-PSS-1YR		Annual Maintenance PSS (SDDCPR3104BN6C17)	\$25	Each	10%	\$23	Other	F1
SDDCPR3106BN8C17-2-PSS-1YR	SDDCPR3106BN8C17-2-PSS-1YR		Annual Maintenance PSS (SDDCPR3106BN8C17-2)	\$34	Each	10%	\$31	Other	F1
SDDCPR3106BN8C17-PSS-1YR	SDDCPR3106BN8C17-PSS-1YR		Annual Maintenance PSS (SDDCPR3106BN8C17)	\$34	Each	10%	\$31	Other	F1
SDDCPR4108SV8C18-2-PSS-1YR	SDDCPR4108SV8C18-2-PSS-1YR		Annual Maintenance PSS (SDDCPR4108SV8C18-2)	\$45	Each	10%	\$41	Other	F1
SDDCPR4108SV8C18-PSS-1YR	SDDCPR4108SV8C18-PSS-1YR		Annual Maintenance PSS (SDDCPR4108SV8C18)	\$45	Each	10%	\$41	Other	F1
SDDCPR4109TSV8C20-PSS-1YR	SDDCPR4109TSV8C20-PSS-1YR		Annual Maintenance PSS (SDDCPR4109TSV8C20)	\$51	Each	10%	\$46	Other	F1
SDDCPR4110SV8C21-2-PSS-1YR	SDDCPR4110SV8C21-2-PSS-1YR		Annual Maintenance PSS (SDDCPR4110SV8C21-2)	\$48	Each	10%	\$43	Other	F1
SDDCPR4110SV8C21-PSS-1YR	SDDCPR4110SV8C21-PSS-1YR		Annual Maintenance PSS (SDDCPR4110SV8C21)	\$48	Each	10%	\$43	Other	F1
SDDCPR4112SV4C26-2-PSS-1YR	SDDCPR4112SV4C26-2-PSS-1YR		Annual Maintenance PSS (SDDCPR4112SV4C26-2)	\$46	Each	10%	\$41	Other	F1
SDDCPR4112SV4C26-PSS-1YR	SDDCPR4112SV4C26-PSS-1YR		Annual Maintenance PSS (SDDCPR4112SV4C26)	\$46	Each	10%	\$41	Other	F1
SDDCPR4114SV10C22-PSS-1YR	SDDCPR4114SV10C22-PSS-1YR		Annual Maintenance PSS (SDDCPR4114SV10C22)	\$65	Each	10%	\$58	Other	F1
SDDCPR4116SV12C21-PSS-1YR	SDDCPR4116SV12C21-PSS-1YR		Annual Maintenance PSS (SDDCPR4116SV12C21)	\$91	Each	10%	\$82	Other	F1
SDDCPR5115GD10C24-PSS-1YR	SDDCPR5115GD10C24-PSS-1YR		Annual Maintenance PSS (SDDCPR5115GD10C24)	\$113	Each	10%	\$102	Other	F1
SDDCPR5118GD12C23-PSS-1YR	SDDCPR5118GD12C23-PSS-1YR		Annual Maintenance PSS (SDDCPR5118GD12C23)	\$113	Each	10%	\$102	Other	F1
SDDCPR5120GD14C22-PSS-1YR	SDDCPR5120GD14C22-PSS-1YR		Annual Maintenance PSS (SDDCPR5120GD14C22)	\$139	Each	10%	\$125	Other	F1
SDDCPR5122GD4C35-2-PSS-1YR	SDDCPR5122GD4C35-2-PSS-1YR		Annual Maintenance PSS (SDDCPR5122GD4C35-2)	\$112	Each	10%	\$101	Other	F1
SDDCPR5122GD4C35-PSS-1YR	SDDCPR5122GD4C35-PSS-1YR		Annual Maintenance PSS (SDDCPR5122GD4C35)	\$112	Each	10%	\$101	Other	F1
SDDCPR6126GD12C26-PSS-1YR	SDDCPR6126GD12C26-PSS-1YR		Annual Maintenance PSS (SDDCPR6126GD12C26)	\$162	Each	10%	\$146	Other	F1
SDDCPR6128GD6C34-2-PSS-1YR	SDDCPR6128GD6C34-2-PSS-1YR		Annual Maintenance PSS (SDDCPR6128GD6C34-2)	\$153	Each	10%	\$137	Other	F1
SDDCPR6128GD6C34-PSS-1YR	SDDCPR6128GD6C34-PSS-1YR		Annual Maintenance PSS (SDDCPR6128GD6C34)	\$153	Each	10%	\$137	Other	F1
SDDCPR6130GD16C21-PSS-1YR	SDDCPR6130GD16C21-PSS-1YR		Annual Maintenance PSS (SDDCPR6130GD16C21)	\$169	Each	10%	\$152	Other	F1
SDDCPR6132GD14C26-PSS-1YR	SDDCPR6132GD14C26-PSS-1YR		Annual Maintenance PSS (SDDCPR6132GD14C26)	\$188	Each	10%	\$169	Other	F1
SDDCPR6134GD8C32-2-PSS-1YR	SDDCPR6134GD8C32-2-PSS-1YR		Annual Maintenance PSS (SDDCPR6134GD8C32-2)	\$198	Each	10%	\$179	Other	F1
SDDCPR6134GD8C32-PSS-1YR	SDDCPR6134GD8C32-PSS-1YR		Annual Maintenance PSS (SDDCPR6134GD8C32)	\$198	Each	10%	\$179	Other	F1
SDDCPR6134MGD8C32-PSS-1YR	SDDCPR6134MGD8C32-PSS-1YR		Annual Maintenance PSS (SDDCPR6134MGD8C32)	\$436	Each	10%	\$393	Other	F1
SDDCPR6136GD12C30-PSS-1YR	SDDCPR6136GD12C30-PSS-1YR		Annual Maintenance PSS (SDDCPR6136GD12C30)	\$220	Each	10%	\$198	Other	F1
SDDCPR6138GD20C20-PSS-1YR	SDDCPR6138GD20C20-PSS-1YR		Annual Maintenance PSS (SDDCPR6138GD20C20)	\$232	Each	10%	\$209	Other	F1
SDDCPR6140GD18C23-PSS-1YR	SDDCPR6140GD18C23-PSS-1YR		Annual Maintenance PSS (SDDCPR6140GD18C23)	\$216	Each	10%	\$195	Other	F1
SDDCPR6140MGD18C23-PSS-1YR	SDDCPR6140MGD18C23-PSS-1YR		Annual Maintenance PSS (SDDCPR6140MGD18C23)	\$460	Each	10%	\$414	Other	F1
SDDCPR6142GD16C26-PSS-1YR	SDDCPR6142GD16C26-PSS-1YR		Annual Maintenance PSS (SDDCPR6142GD16C26)	\$267	Each	10%	\$240	Other	F1
SDDCPR6142MGD16C26-PSS-1YR	SDDCPR6142MGD16C26-PSS-1YR		Annual Maintenance PSS (SDDCPR6142MGD16C26)	\$506	Each	10%	\$456	Other	F1
SDDCPR6148GD20C24-PSS-1YR	SDDCPR6148GD20C24-PSS-1YR		Annual Maintenance PSS (SDDCPR6148GD20C24)	\$276	Each	10%	\$248	Other	F1
SDDCPR6150GD18C27-PSS-1YR	SDDCPR6150GD18C27-PSS-1YR		Annual Maintenance PSS (SDDCPR6150GD18C27)	\$318	Each	10%	\$286	Other	F1
SDDCPR6152GD22C21-PSS-1YR	SDDCPR6152GD22C21-PSS-1YR		Annual Maintenance PSS (SDDCPR6152GD22C21)	\$336	Each	10%	\$302	Other	F1
SDDCPR6154GD18C30-PSS-1YR	SDDCPR6154GD18C30-PSS-1YR		Annual Maintenance PSS (SDDCPR6154GD18C30)	\$323	Each	10%	\$291	Other	F1
SDDCPR8153PT16C20-PSS-1YR	SDDCPR8153PT16C20-PSS-1YR		Annual Maintenance PSS (SDDCPR8153PT16C20)	\$289	Each	10%	\$260	Other	F1
SDDCPR8160MPT24C21-PSS-1YR	SDDCPR8160MPT24C21-PSS-1YR		Annual Maintenance PSS (SDDCPR8160MPT24C21)	\$655	Each	10%	\$589	Other	F1
SDDCPR8160PT24C21-PSS-1YR	SDDCPR8160PT24C21-PSS-1YR		Annual Maintenance PSS (SDDCPR8160PT24C21)	\$440	Each	10%	\$396	Other	F1
SDDCPR8164PT26C20-PSS-1YR	SDDCPR8164PT26C20-PSS-1YR		Annual Maintenance PSS (SDDCPR8164PT26C20)	\$566	Each	10%	\$509	Other	F1
SDDCPR8168PT24C27-PSS-1YR	SDDCPR8168PT24C27-PSS-1YR		Annual Maintenance PSS (SDDCPR8168PT24C27)	\$550	Each	10%	\$495	Other	F1
SDDCPR8170MPT26C21-PSS-1YR	SDDCPR8170MPT26C21-PSS-1YR		Annual Maintenance PSS (SDDCPR8170MPT26C21)	\$898	Each	10%	\$808	Other	F1
SDDCPR8170PT26C21-PSS-1YR	SDDCPR8170PT26C21-PSS-1YR		Annual Maintenance PSS (SDDCPR8170PT26C21)	\$683	Each	10%	\$615	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) (use drop-down)	
SDDCPR8176M28C21-PSS-1YR	SDDCPR8176M28C21-PSS-1YR		Annual Maintenance PSS (SDDCPR8176M28C21)	\$1,006	Each	10%	\$905	Other	F1
SDDCPR8176PT28C21-PSS-1YR	SDDCPR8176PT28C21-PSS-1YR		Annual Maintenance PSS (SDDCPR8176PT28C21)	\$805	Each	10%	\$724	Other	F1
SDDCPR8180M28C25-2-PSS-1YR	SDDCPR8180M28C25-2-PSS-1YR		Annual Maintenance PSS (SDDCPR8180M28C25-2)	\$1,138	Each	10%	\$1,024	Other	F1
SDDCPR8180MPT28C25-PSS-1YR	SDDCPR8180MPT28C25-PSS-1YR		Annual Maintenance PSS (SDDCPR8180MPT28C25)	\$1,138	Each	10%	\$1,024	Other	F1
SDDCPR8180PT28C25-PSS-1YR	SDDCPR8180PT28C25-PSS-1YR		Annual Maintenance PSS (SDDCPR8180PT28C25)	\$968	Each	10%	\$872	Other	F1
SDDC-PWR-SINGLE-US-PSS-1YR	SDDC-PWR-SINGLE-US-PSS-1YR		Annual Maintenance PSS (SDDC-PWR-SINGLE-US)	\$170	Each	10%	\$153	Other	F1
SDDC-PWR-SNGL-IEC3-PSS-1YR	SDDC-PWR-SNGL-IEC3-PSS-1YR		Annual Maintenance PSS (SDDC-PWR-SNGL-IEC3)	\$205	Each	10%	\$185	Other	F1
SDDC-PWR-WYE-INT-PSS-1YR	SDDC-PWR-WYE-INT-PSS-1YR		Annual Maintenance PSS (SDDC-PWR-WYE-INT)	\$207	Each	10%	\$187	Other	F1
SDDC-PWR-WYE-US-PSS-1YR	SDDC-PWR-WYE-US-PSS-1YR		Annual Maintenance PSS (SDDC-PWR-WYE-US)	\$274	Each	10%	\$246	Other	F1
SDDC-R640SERVR-KIT-PSS-1YR	SDDC-R640SERVR-KIT-PSS-1YR		Annual Maintenance PSS (SDDC-R640SERVR-KIT)	\$47	Each	10%	\$42	Other	F1
SDDC-R740GUPUSVRKIT-PSS-1YR	SDDC-R740GUPUSVRKIT-PSS-1YR		Annual Maintenance PSS (SDDC-R740GUPUSVRKIT)	\$53	Each	10%	\$47	Other	F1
SDDC-R740SVRKIT-PSS-1YR	SDDC-R740SVRKIT-PSS-1YR		Annual Maintenance PSS (SDDC-R740SVRKIT)	\$48	Each	10%	\$43	Other	F1
SDDCSY7402U1N24FU-PSS-1YR	SDDCSY7402U1N24FU-PSS-1YR		Annual Maintenance PSS (SDDCSY7402U1N24FU)	\$168	Each	10%	\$151	Other	F1
SDDCSY7402U1NG24DF-PSS-1YR	SDDCSY7402U1NG24DF-PSS-1YR		Annual Maintenance PSS (SDDCSY7402U1NG24DF)	\$168	Each	10%	\$151	Other	F1
SDDCSYS6401U10DBF-PSS-1YR	SDDCSYS6401U10DBF-PSS-1YR		Annual Maintenance PSS (SDDCSYS6401U10DBF)	\$224	Each	10%	\$202	Other	F1
SDDCSYS6401U10DBFU-PSS-1YR	SDDCSYS6401U10DBFU-PSS-1YR		Annual Maintenance PSS (SDDCSYS6401U10DBFU)	\$224	Each	10%	\$202	Other	F1
SDDCSYS6401U1N10DF-PSS-1YR	SDDCSYS6401U1N10DF-PSS-1YR		Annual Maintenance PSS (SDDCSYS6401U1N10DF)	\$236	Each	10%	\$213	Other	F1
SDDCSYS6401U1N10D-PSS-1YR	SDDCSYS6401U1N10D-PSS-1YR		Annual Maintenance PSS (SDDCSYS6401U1N10D)	\$224	Each	10%	\$202	Other	F1
SDDCSYS6401U1N10DU-PSS-1YR	SDDCSYS6401U1N10DU-PSS-1YR		Annual Maintenance PSS (SDDCSYS6401U1N10DU)	\$236	Each	10%	\$213	Other	F1
SDDCSYS6401U1N10FU-PSS-1YR	SDDCSYS6401U1N10FU-PSS-1YR		Annual Maintenance PSS (SDDCSYS6401U1N10FU)	\$236	Each	10%	\$213	Other	F1
SDDCSYS7402U1N14D-PSS-1YR	SDDCSYS7402U1N14D-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402U1N14D)	\$130	Each	10%	\$117	Other	F1
SDDCSYS7402U1N14DU-PSS-1YR	SDDCSYS7402U1N14DU-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402U1N14DU)	\$138	Each	10%	\$124	Other	F1
SDDCSYS7402U1N24DF-PSS-1YR	SDDCSYS7402U1N24DF-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402U1N24DF)	\$138	Each	10%	\$124	Other	F1
SDDCSYS7402U1N24DU-PSS-1YR	SDDCSYS7402U1N24DU-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402U1N24DU)	\$138	Each	10%	\$124	Other	F1
SDDCSYS7402U1N24FU-PSS-1YR	SDDCSYS7402U1N24FU-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402U1N24FU)	\$138	Each	10%	\$124	Other	F1
SDDCSYS7402U1NG24D-PSS-1YR	SDDCSYS7402U1NG24D-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402U1NG24D)	\$168	Each	10%	\$151	Other	F1
SDDCSYS7402U1NG24U-PSS-1YR	SDDCSYS7402U1NG24U-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402U1NG24U)	\$168	Each	10%	\$151	Other	F1
SDDCSYS7402U24DBF-PSS-1YR	SDDCSYS7402U24DBF-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402U24DBF)	\$138	Each	10%	\$124	Other	F1
SDDCSYS7402U24DBFU-PSS-1YR	SDDCSYS7402U24DBFU-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402U24DBFU)	\$138	Each	10%	\$124	Other	F1
SDDCSYS7402UG24DBF-PSS-1YR	SDDCSYS7402UG24DBF-PSS-1YR		Annual Maintenance PSS (SDDCSYS7402UG24DBF)	\$168	Each	10%	\$151	Other	F1
SDDCTRANSCEIVER10G-PSS-1YR	SDDCTRANSCEIVER10G-PSS-1YR		Annual Maintenance PSS (SDDCTRANSCEIVER10G)	\$424	Each	10%	\$381	Other	F1
SDDCTRANSCEIVER40G-PSS-1YR	SDDCTRANSCEIVER40G-PSS-1YR		Annual Maintenance PSS (SDDCTRANSCEIVER40G)	\$572	Each	10%	\$515	Other	F1
SD-DDB-DC-1P-PSS-1YR	SD-DDB-DC-1P-PSS-1YR		Annual Maintenance PSS (SD-DDB-DC-1P)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDB-DC-1PU-PSS-1YR	SD-DDB-DC-1PU-PSS-1YR		Annual Maintenance PSS (SD-DDB-DC-1PU)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDB-DC-3D-PSS-1YR	SD-DDB-DC-3D-PSS-1YR		Annual Maintenance PSS (SD-DDB-DC-3D)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDB-DC-3DU-PSS-1YR	SD-DDB-DC-3DU-PSS-1YR		Annual Maintenance PSS (SD-DDB-DC-3DU)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDB-DC-3Y-PSS-1YR	SD-DDB-DC-3Y-PSS-1YR		Annual Maintenance PSS (SD-DDB-DC-3Y)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDB-DC-3YU-PSS-1YR	SD-DDB-DC-3YU-PSS-1YR		Annual Maintenance PSS (SD-DDB-DC-3YU)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDB-DIR-1P-PSS-1YR	SD-DDB-DIR-1P-PSS-1YR		Annual Maintenance PSS (SD-DDB-DIR-1P)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDB-DIR1PU-PSS-1YR	SD-DDB-DIR1PU-PSS-1YR		Annual Maintenance PSS (SD-DDB-DIR1PU)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDB-DIR-3D-PSS-1YR	SD-DDB-DIR-3D-PSS-1YR		Annual Maintenance PSS (SD-DDB-DIR-3D)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDB-DIR3DU-PSS-1YR	SD-DDB-DIR3DU-PSS-1YR		Annual Maintenance PSS (SD-DDB-DIR3DU)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDB-DIR-3Y-PSS-1YR	SD-DDB-DIR-3Y-PSS-1YR		Annual Maintenance PSS (SD-DDB-DIR-3Y)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDB-DIR3YU-PSS-1YR	SD-DDB-DIR3YU-PSS-1YR		Annual Maintenance PSS (SD-DDB-DIR3YU)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDBV-DC-1P-PSS-1YR	SD-DDBV-DC-1P-PSS-1YR		Annual Maintenance PSS (SD-DDBV-DC-1P)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDBVDC-1PU-PSS-1YR	SD-DDBVDC-1PU-PSS-1YR		Annual Maintenance PSS (SD-DDBVDC-1PU)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDBV-DC-3D-PSS-1YR	SD-DDBV-DC-3D-PSS-1YR		Annual Maintenance PSS (SD-DDBV-DC-3D)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDBVDC-3DU-PSS-1YR	SD-DDBVDC-3DU-PSS-1YR		Annual Maintenance PSS (SD-DDBVDC-3DU)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDBV-DC-3Y-PSS-1YR	SD-DDBV-DC-3Y-PSS-1YR		Annual Maintenance PSS (SD-DDBV-DC-3Y)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDBVDC-3YU-PSS-1YR	SD-DDBVDC-3YU-PSS-1YR		Annual Maintenance PSS (SD-DDBVDC-3YU)	\$5,117	Each	10%	\$4,605	Other	F1
SD-DDBVDIR-1P-PSS-1YR	SD-DDBVDIR-1P-PSS-1YR		Annual Maintenance PSS (SD-DDBVDIR-1P)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDBVDIR1PU-PSS-1YR	SD-DDBVDIR1PU-PSS-1YR		Annual Maintenance PSS (SD-DDBVDIR1PU)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDBVDIR-3D-PSS-1YR	SD-DDBVDIR-3D-PSS-1YR		Annual Maintenance PSS (SD-DDBVDIR-3D)	\$5,222	Each	10%	\$4,699	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SD-DDBVDIR3DU-PSS-1YR	SD-DDBVDIR3DU-PSS-1YR		Annual Maintenance PSS (SD-DDBVDIR3DU)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDBVDIR-3Y-PSS-1YR	SD-DDBVDIR-3Y-PSS-1YR		Annual Maintenance PSS (SD-DDBVDIR-3Y)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DDBVDIR3YU-PSS-1YR	SD-DDBVDIR3YU-PSS-1YR		Annual Maintenance PSS (SD-DDBVDIR3YU)	\$5,222	Each	10%	\$4,699	Other	F1
SD-DE15-DCH-PSS-1YR	SD-DE15-DCH-PSS-1YR		Annual Maintenance PSS (SD-DE15-DCH)	\$536	Each	10%	\$482	Other	F1
SD-DE15DCHUFD-PSS-1YR	SD-DE15DCHUFD-PSS-1YR		Annual Maintenance PSS (SD-DE15DCHUFD)	\$536	Each	10%	\$482	Other	F1
SD-DE15-DCHU-PSS-1YR	SD-DE15-DCHU-PSS-1YR		Annual Maintenance PSS (SD-DE15-DCHU)	\$536	Each	10%	\$482	Other	F1
SD-DE15-DIR-PSS-1YR	SD-DE15-DIR-PSS-1YR		Annual Maintenance PSS (SD-DE15-DIR)	\$536	Each	10%	\$482	Other	F1
SD-DE15DIRUFD-PSS-1YR	SD-DE15DIRUFD-PSS-1YR		Annual Maintenance PSS (SD-DE15DIRUFD)	\$536	Each	10%	\$482	Other	F1
SD-DE15-DIRU-PSS-1YR	SD-DE15-DIRU-PSS-1YR		Annual Maintenance PSS (SD-DE15-DIRU)	\$536	Each	10%	\$482	Other	F1
SD-DE25-DCH-PSS-1YR	SD-DE25-DCH-PSS-1YR		Annual Maintenance PSS (SD-DE25-DCH)	\$1,008	Each	10%	\$907	Other	F1
SD-DE25DCHUFD-PSS-1YR	SD-DE25DCHUFD-PSS-1YR		Annual Maintenance PSS (SD-DE25DCHUFD)	\$1,008	Each	10%	\$907	Other	F1
SD-DE25-DCHU-PSS-1YR	SD-DE25-DCHU-PSS-1YR		Annual Maintenance PSS (SD-DE25-DCHU)	\$1,008	Each	10%	\$907	Other	F1
SD-DE25-DIR-PSS-1YR	SD-DE25-DIR-PSS-1YR		Annual Maintenance PSS (SD-DE25-DIR)	\$1,008	Each	10%	\$907	Other	F1
SD-DE25DIRUFD-PSS-1YR	SD-DE25DIRUFD-PSS-1YR		Annual Maintenance PSS (SD-DE25DIRUFD)	\$1,008	Each	10%	\$907	Other	F1
SD-DE25-DIRU-PSS-1YR	SD-DE25-DIRU-PSS-1YR		Annual Maintenance PSS (SD-DE25-DIRU)	\$1,008	Each	10%	\$907	Other	F1
SDDINTERCONNSWKIT1-PSS-1YR	SDDINTERCONNSWKIT1-PSS-1YR		Annual Maintenance PSS (SDDINTERCONNSWKIT1)	\$239	Each	10%	\$215	Other	F1
SDDINTERCONNSWKIT2-PSS-1YR	SDDINTERCONNSWKIT2-PSS-1YR		Annual Maintenance PSS (SDDINTERCONNSWKIT2)	\$1,363	Each	10%	\$1,227	Other	F1
SDDINTERCONNSW-PSS-1YR	SDDINTERCONNSW-PSS-1YR		Annual Maintenance PSS (SDDINTERCONNSW)	\$4,175	Each	10%	\$3,757	Other	F1
SDDPR4109TSV8C20-2-PSS-1YR	SDDPR4109TSV8C20-2-PSS-1YR		Annual Maintenance PSS (SDDPR4109TSV8C20-2)	\$51	Each	10%	\$46	Other	F1
SDDPR4114SV10C22-2-PSS-1YR	SDDPR4114SV10C22-2-PSS-1YR		Annual Maintenance PSS (SDDPR4114SV10C22-2)	\$65	Each	10%	\$58	Other	F1
SDDPR4116SV12C21-2-PSS-1YR	SDDPR4116SV12C21-2-PSS-1YR		Annual Maintenance PSS (SDDPR4116SV12C21-2)	\$91	Each	10%	\$82	Other	F1
SDDPR5115GD10C24-2-PSS-1YR	SDDPR5115GD10C24-2-PSS-1YR		Annual Maintenance PSS (SDDPR5115GD10C24-2)	\$113	Each	10%	\$102	Other	F1
SDDPR5118GD12C23-2-PSS-1YR	SDDPR5118GD12C23-2-PSS-1YR		Annual Maintenance PSS (SDDPR5118GD12C23-2)	\$113	Each	10%	\$102	Other	F1
SDDPR5120GD14C22-2-PSS-1YR	SDDPR5120GD14C22-2-PSS-1YR		Annual Maintenance PSS (SDDPR5120GD14C22-2)	\$139	Each	10%	\$125	Other	F1
SDDPR6126GD12C26-2-PSS-1YR	SDDPR6126GD12C26-2-PSS-1YR		Annual Maintenance PSS (SDDPR6126GD12C26-2)	\$162	Each	10%	\$146	Other	F1
SDDPR6130GD16C21-2-PSS-1YR	SDDPR6130GD16C21-2-PSS-1YR		Annual Maintenance PSS (SDDPR6130GD16C21-2)	\$169	Each	10%	\$152	Other	F1
SDDPR6132GD14C26-2-PSS-1YR	SDDPR6132GD14C26-2-PSS-1YR		Annual Maintenance PSS (SDDPR6132GD14C26-2)	\$188	Each	10%	\$169	Other	F1
SDDPR6134MGD8C32-2-PSS-1YR	SDDPR6134MGD8C32-2-PSS-1YR		Annual Maintenance PSS (SDDPR6134MGD8C32-2)	\$436	Each	10%	\$393	Other	F1
SDDPR6136GD12C30-2-PSS-1YR	SDDPR6136GD12C30-2-PSS-1YR		Annual Maintenance PSS (SDDPR6136GD12C30-2)	\$220	Each	10%	\$198	Other	F1
SDDPR6138GD20C20-2-PSS-1YR	SDDPR6138GD20C20-2-PSS-1YR		Annual Maintenance PSS (SDDPR6138GD20C20-2)	\$232	Each	10%	\$209	Other	F1
SDDPR6140GD18C23-2-PSS-1YR	SDDPR6140GD18C23-2-PSS-1YR		Annual Maintenance PSS (SDDPR6140GD18C23-2)	\$216	Each	10%	\$195	Other	F1
SDDPR6142GD16C26-2-PSS-1YR	SDDPR6142GD16C26-2-PSS-1YR		Annual Maintenance PSS (SDDPR6142GD16C26-2)	\$267	Each	10%	\$240	Other	F1
SDDPR6148GD20C24-2-PSS-1YR	SDDPR6148GD20C24-2-PSS-1YR		Annual Maintenance PSS (SDDPR6148GD20C24-2)	\$276	Each	10%	\$248	Other	F1
SDDPR6150GD18C27-2-PSS-1YR	SDDPR6150GD18C27-2-PSS-1YR		Annual Maintenance PSS (SDDPR6150GD18C27-2)	\$318	Each	10%	\$286	Other	F1
SDDPR6152GD22C21-2-PSS-1YR	SDDPR6152GD22C21-2-PSS-1YR		Annual Maintenance PSS (SDDPR6152GD22C21-2)	\$336	Each	10%	\$302	Other	F1
SDDPR6154GD18C30-2-PSS-1YR	SDDPR6154GD18C30-2-PSS-1YR		Annual Maintenance PSS (SDDPR6154GD18C30-2)	\$323	Each	10%	\$291	Other	F1
SDDPR8153PT16C20-2-PSS-1YR	SDDPR8153PT16C20-2-PSS-1YR		Annual Maintenance PSS (SDDPR8153PT16C20-2)	\$289	Each	10%	\$260	Other	F1
SDDPR8160PT24C21-2-PSS-1YR	SDDPR8160PT24C21-2-PSS-1YR		Annual Maintenance PSS (SDDPR8160PT24C21-2)	\$440	Each	10%	\$396	Other	F1
SDDPR8164PT26C20-2-PSS-1YR	SDDPR8164PT26C20-2-PSS-1YR		Annual Maintenance PSS (SDDPR8164PT26C20-2)	\$566	Each	10%	\$509	Other	F1
SDDPR8168PT24C27-2-PSS-1YR	SDDPR8168PT24C27-2-PSS-1YR		Annual Maintenance PSS (SDDPR8168PT24C27-2)	\$550	Each	10%	\$495	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (if applicable)
SDDPR8170PT26C21-2-PSS-1YR	SDDPR8170PT26C21-2-PSS-1YR		Annual Maintenance PSS (SDDPR8170PT26C21-2)	\$683	Each	10%	\$615	Other	F1
SDDPR8176PT28C21-2-PSS-1YR	SDDPR8176PT28C21-2-PSS-1YR		Annual Maintenance PSS (SDDPR8176PT28C21-2)	\$805	Each	10%	\$724	Other	F1
SDDPR8180PT28C25-2-PSS-1YR	SDDPR8180PT28C25-2-PSS-1YR		Annual Maintenance PSS (SDDPR8180PT28C25-2)	\$968	Each	10%	\$872	Other	F1
SD-ENG-EN-UFD-PSS-1YR	SD-ENG-EN-UFD-PSS-1YR		Annual Maintenance PSS (SD-ENG-EN-UFD)	\$4,250	Each	10%	\$3,825	Other	F1
SD-FE00004EUF-PSS-1YR	SD-FE00004EUF-PSS-1YR		Annual Maintenance PSS (SD-FE00004EUF)	\$1,506	Each	10%	\$1,355	Other	F1
SD-FE00004EU-PSS-1YR	SD-FE00004EU-PSS-1YR		Annual Maintenance PSS (SD-FE00004EU)	\$435	Each	10%	\$391	Other	F1
SD-FE00040EUF-PSS-1YR	SD-FE00040EUF-PSS-1YR		Annual Maintenance PSS (SD-FE00040EUF)	\$1,070	Each	10%	\$963	Other	F1
SD-FE00400T-PSS-1YR	SD-FE00400T-PSS-1YR		Annual Maintenance PSS (SD-FE00400T)	\$210	Each	10%	\$189	Other	F1
SD-FE00400TUF-PSS-1YR	SD-FE00400TUF-PSS-1YR		Annual Maintenance PSS (SD-FE00400TUF)	\$1,501	Each	10%	\$1,351	Other	F1
SD-FE00400TU-PSS-1YR	SD-FE00400TU-PSS-1YR		Annual Maintenance PSS (SD-FE00400TU)	\$217	Each	10%	\$196	Other	F1
SD-FE00400UFD-PSS-1YR	SD-FE00400UFD-PSS-1YR		Annual Maintenance PSS (SD-FE00400UFD)	\$1,070	Each	10%	\$963	Other	F1
SD-FE080000E-PSS-1YR	SD-FE080000E-PSS-1YR		Annual Maintenance PSS (SD-FE080000E)	\$840	Each	10%	\$756	Other	F1
SD-FE080000EU-PSS-1YR	SD-FE080000EU-PSS-1YR		Annual Maintenance PSS (SD-FE080000EU)	\$870	Each	10%	\$783	Other	F1
SD-FE080000EUF-PSS-1YR	SD-FE080000EUF-PSS-1YR		Annual Maintenance PSS (SD-FE080000EUF)	\$1,940	Each	10%	\$1,746	Other	F1
SD-FE40000S-PSS-1YR	SD-FE40000S-PSS-1YR		Annual Maintenance PSS (SD-FE40000S)	\$380	Each	10%	\$342	Other	F1
SD-FE40000SUF-PSS-1YR	SD-FE40000SUF-PSS-1YR		Annual Maintenance PSS (SD-FE40000SUF)	\$1,111	Each	10%	\$1,000	Other	F1
SD-FE40000SU-PSS-1YR	SD-FE40000SU-PSS-1YR		Annual Maintenance PSS (SD-FE40000SU)	\$393	Each	10%	\$354	Other	F1
SD-FE44000E-PSS-1YR	SD-FE44000E-PSS-1YR		Annual Maintenance PSS (SD-FE44000E)	\$420	Each	10%	\$378	Other	F1
SD-FE44000EUF-PSS-1YR	SD-FE44000EUF-PSS-1YR		Annual Maintenance PSS (SD-FE44000EUF)	\$1,506	Each	10%	\$1,355	Other	F1
SD-FE44000EU-PSS-1YR	SD-FE44000EU-PSS-1YR		Annual Maintenance PSS (SD-FE44000EU)	\$435	Each	10%	\$391	Other	F1
SD-FE62000E-PSS-1YR	SD-FE62000E-PSS-1YR		Annual Maintenance PSS (SD-FE62000E)	\$210	Each	10%	\$189	Other	F1
SD-FE62000EU-PSS-1YR	SD-FE62000EU-PSS-1YR		Annual Maintenance PSS (SD-FE62000EU)	\$217	Each	10%	\$196	Other	F1
SD-FE62000UF-PSS-1YR	SD-FE62000UF-PSS-1YR		Annual Maintenance PSS (SD-FE62000UF)	\$1,288	Each	10%	\$1,159	Other	F1
SD-FE80000EUF-PSS-1YR	SD-FE80000EUF-PSS-1YR		Annual Maintenance PSS (SD-FE80000EUF)	\$1,344	Each	10%	\$1,209	Other	F1
SDGPU6PERFFAN-PSS-1YR	SDGPU6PERFFAN-PSS-1YR		Annual Maintenance PSS (SDGPU6PERFFAN)	\$11	Each	10%	\$10	Other	F1
SDGPUNVIATESLAM10-PSS-1YR	SDGPUNVIATESLAM10-PSS-1YR		Annual Maintenance PSS (SDGPUNVIATESLAM10)	\$259	Each	10%	\$233	Other	F1
SDGPUNVIATESLAM60-PSS-1YR	SDGPUNVIATESLAM60-PSS-1YR		Annual Maintenance PSS (SDGPUNVIATESLAM60)	\$515	Each	10%	\$463	Other	F1
SDHBA330CTRL1SH-PSS-1YR	SDHBA330CTRL1SH-PSS-1YR		Annual Maintenance PSS (SDHBA330CTRL1SH)	\$13	Each	10%	\$11	Other	F1
SDHBA330CTRL2SH-PSS-1YR	SDHBA330CTRL2SH-PSS-1YR		Annual Maintenance PSS (SDHBA330CTRL2SH)	\$16	Each	10%	\$14	Other	F1
SDINSTALLKITGPUM10-PSS-1YR	SDINSTALLKITGPUM10-PSS-1YR		Annual Maintenance PSS (SDINSTALLKITGPUM10)	\$8	Each	10%	\$7	Other	F1
SDINSTALLKITGPUM60-PSS-1YR	SDINSTALLKITGPUM60-PSS-1YR		Annual Maintenance PSS (SDINSTALLKITGPUM60)	\$6	Each	10%	\$5	Other	F1
SDINSTALLKITNOGPU-PSS-1YR	SDINSTALLKITNOGPU-PSS-1YR		Annual Maintenance PSS (SDINSTALLKITNOGPU)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13AFGR740-PSS-1YR	SDINSTGR13AFGR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13AFGR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13ARER740-PSS-1YR	SDINSTGR13ARER740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13ARER740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13ARGR740-PSS-1YR	SDINSTGR13ARGR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13ARGR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13AUSR740-PSS-1YR	SDINSTGR13AUSR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13AUSR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13AUTR740-PSS-1YR	SDINSTGR13AUTR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13AUTR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13BELR740-PSS-1YR	SDINSTGR13BELR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13BELR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13BGDR740-PSS-1YR	SDINSTGR13BGDR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13BGDR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13BOLR740-PSS-1YR	SDINSTGR13BOLR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13BOLR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13BRAR740-PSS-1YR	SDINSTGR13BRAR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13BRAR740)	\$6	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		
SDINSTGR13BRNR740-PSS-1YR	SDINSTGR13BRNR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13BRNR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13BTNR740-PSS-1YR	SDINSTGR13BTNR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13BTNR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13CANR740-PSS-1YR	SDINSTGR13CANR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13CANR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13CHER740-PSS-1YR	SDINSTGR13CHER740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13CHER740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13CHLR740-PSS-1YR	SDINSTGR13CHLR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13CHLR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13CHNR740-PSS-1YR	SDINSTGR13CHNR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13CHNR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13COLR740-PSS-1YR	SDINSTGR13COLR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13COLR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13CZER740-PSS-1YR	SDINSTGR13CZER740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13CZER740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13DEUR740-PSS-1YR	SDINSTGR13DEUR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13DEUR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13DNKR740-PSS-1YR	SDINSTGR13DNKR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13DNKR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13ECUR740-PSS-1YR	SDINSTGR13ECUR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13ECUR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13EGYR740-PSS-1YR	SDINSTGR13EGYR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13EGYR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13ESPR740-PSS-1YR	SDINSTGR13ESPR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13ESPR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13FINR740-PSS-1YR	SDINSTGR13FINR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13FINR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13JIR740-PSS-1YR	SDINSTGR13JIR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13JIR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13FRAR740-PSS-1YR	SDINSTGR13FRAR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13FRAR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13GBRR740-PSS-1YR	SDINSTGR13GBRR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13GBRR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13GRCR740-PSS-1YR	SDINSTGR13GRCR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13GRCR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13GUMR740-PSS-1YR	SDINSTGR13GUMR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13GUMR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13HGR740-PSS-1YR	SDINSTGR13HGR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13HGR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13HUNR740-PSS-1YR	SDINSTGR13HUNR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13HUNR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13IDNR740-PSS-1YR	SDINSTGR13IDNR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13IDNR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13INDR740-PSS-1YR	SDINSTGR13INDR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13INDR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13IRLR740-PSS-1YR	SDINSTGR13IRLR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13IRLR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13ISRR740-PSS-1YR	SDINSTGR13ISRR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13ISRR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13ITAR740-PSS-1YR	SDINSTGR13ITAR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13ITAR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13JPNR740-PSS-1YR	SDINSTGR13JPNR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13JPNR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13KAZR740-PSS-1YR	SDINSTGR13KAZR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13KAZR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13KENR740-PSS-1YR	SDINSTGR13KENR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13KENR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13KHMR740-PSS-1YR	SDINSTGR13KHMR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13KHMR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13KIRR740-PSS-1YR	SDINSTGR13KIRR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13KIRR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13KORR740-PSS-1YR	SDINSTGR13KORR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13KORR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13LAOR740-PSS-1YR	SDINSTGR13LAOR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13LAOR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13LKAR740-PSS-1YR	SDINSTGR13LKAR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13LKAR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13LTUR740-PSS-1YR	SDINSTGR13LTUR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13LTUR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13LUXR740-PSS-1YR	SDINSTGR13LUXR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13LUXR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13MACR740-PSS-1YR	SDINSTGR13MACR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13MACR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13MARR740-PSS-1YR	SDINSTGR13MARR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13MARR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13MEXR740-PSS-1YR	SDINSTGR13MEXR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13MEXR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13MNGR740-PSS-1YR	SDINSTGR13MNGR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13MNGR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13MNP740-PSS-1YR	SDINSTGR13MNP740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13MNP740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13MYSR740-PSS-1YR	SDINSTGR13MYSR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13MYSR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13NCLR740-PSS-1YR	SDINSTGR13NCLR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13NCLR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13NGAR740-PSS-1YR	SDINSTGR13NGAR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13NGAR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13NLDR740-PSS-1YR	SDINSTGR13NLDR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13NLDR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13NORR740-PSS-1YR	SDINSTGR13NORR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13NORR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13NPLR740-PSS-1YR	SDINSTGR13NPLR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13NPLR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13NZLR740-PSS-1YR	SDINSTGR13NZLR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13NZLR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13PAKR740-PSS-1YR	SDINSTGR13PAKR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13PAKR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13PERR740-PSS-1YR	SDINSTGR13PERR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13PERR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13PHLR740-PSS-1YR	SDINSTGR13PHLR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13PHLR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13PLWR740-PSS-1YR	SDINSTGR13PLWR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13PLWR740)	\$6	Each	10%	\$5	Other	F1	
SDINSTGR13PNGR740-PSS-1YR	SDINSTGR13PNGR740-PSS-1YR		Annual Maintenance PSS (SDINSTGR13PNGR740)	\$6	Each	10%	\$5	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L1(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SDINSTGR13POLR740-PSS-1YR	SDINSTGR13POLR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13POLR740)	Annual Maintenance PSS (SDINSTGR13POLR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13PRIR740-PSS-1YR	SDINSTGR13PRIR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13PRIR740)	Annual Maintenance PSS (SDINSTGR13PRIR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13PRTR740-PSS-1YR	SDINSTGR13PRTR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13PRTR740)	Annual Maintenance PSS (SDINSTGR13PRTR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13PRYR740-PSS-1YR	SDINSTGR13PRYR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13PRYR740)	Annual Maintenance PSS (SDINSTGR13PRYR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13QATR740-PSS-1YR	SDINSTGR13QATR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13QATR740)	Annual Maintenance PSS (SDINSTGR13QATR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13ROUR740-PSS-1YR	SDINSTGR13ROUR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13ROUR740)	Annual Maintenance PSS (SDINSTGR13ROUR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13RUSR740-PSS-1YR	SDINSTGR13RUSR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13RUSR740)	Annual Maintenance PSS (SDINSTGR13RUSR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13SAUR740-PSS-1YR	SDINSTGR13SAUR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13SAUR740)	Annual Maintenance PSS (SDINSTGR13SAUR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13SGPR740-PSS-1YR	SDINSTGR13SGPR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13SGPR740)	Annual Maintenance PSS (SDINSTGR13SGPR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13SLBR740-PSS-1YR	SDINSTGR13SLBR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13SLBR740)	Annual Maintenance PSS (SDINSTGR13SLBR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13SVKR740-PSS-1YR	SDINSTGR13SVKR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13SVKR740)	Annual Maintenance PSS (SDINSTGR13SVKR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13SVNR740-PSS-1YR	SDINSTGR13SVNR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13SVNR740)	Annual Maintenance PSS (SDINSTGR13SVNR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13SWER740-PSS-1YR	SDINSTGR13SWER740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13SWER740)	Annual Maintenance PSS (SDINSTGR13SWER740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13THAR740-PSS-1YR	SDINSTGR13THAR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13THAR740)	Annual Maintenance PSS (SDINSTGR13THAR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13TONR740-PSS-1YR	SDINSTGR13TONR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13TONR740)	Annual Maintenance PSS (SDINSTGR13TONR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13TURR740-PSS-1YR	SDINSTGR13TURR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13TURR740)	Annual Maintenance PSS (SDINSTGR13TURR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13TWNR740-PSS-1YR	SDINSTGR13TWNR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13TWNR740)	Annual Maintenance PSS (SDINSTGR13TWNR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13UKRR740-PSS-1YR	SDINSTGR13UKRR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13UKRR740)	Annual Maintenance PSS (SDINSTGR13UKRR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13URYR740-PSS-1YR	SDINSTGR13URYR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13URYR740)	Annual Maintenance PSS (SDINSTGR13URYR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13USAR740-PSS-1YR	SDINSTGR13USAR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13USAR740)	Annual Maintenance PSS (SDINSTGR13USAR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13VENR740-PSS-1YR	SDINSTGR13VENR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13VENR740)	Annual Maintenance PSS (SDINSTGR13VENR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13VMYR740-PSS-1YR	SDINSTGR13VMYR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13VMYR740)	Annual Maintenance PSS (SDINSTGR13VMYR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13VNM740-PSS-1YR	SDINSTGR13VNM740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13VNM740)	Annual Maintenance PSS (SDINSTGR13VNM740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13VUTR740-PSS-1YR	SDINSTGR13VUTR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13VUTR740)	Annual Maintenance PSS (SDINSTGR13VUTR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13WSMR740-PSS-1YR	SDINSTGR13WSMR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13WSMR740)	Annual Maintenance PSS (SDINSTGR13WSMR740)	\$6	Each	10%	\$5	Other	F1
SDINSTGR13ZAFR740-PSS-1YR	SDINSTGR13ZAFR740-PSS-1YR	Annual Maintenance PSS (SDINSTGR13ZAFR740)	Annual Maintenance PSS (SDINSTGR13ZAFR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYAFGR740-PSS-1YR	SDINSTLCTRYAFGR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYAFGR740)	Annual Maintenance PSS (SDINSTLCTRYAFGR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYARER740-PSS-1YR	SDINSTLCTRYARER740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYARER740)	Annual Maintenance PSS (SDINSTLCTRYARER740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYARGR740-PSS-1YR	SDINSTLCTRYARGR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYARGR740)	Annual Maintenance PSS (SDINSTLCTRYARGR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYAUSR740-PSS-1YR	SDINSTLCTRYAUSR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYAUSR740)	Annual Maintenance PSS (SDINSTLCTRYAUSR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYAUTR740-PSS-1YR	SDINSTLCTRYAUTR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYAUTR740)	Annual Maintenance PSS (SDINSTLCTRYAUTR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYBELR740-PSS-1YR	SDINSTLCTRYBELR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYBELR740)	Annual Maintenance PSS (SDINSTLCTRYBELR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYBGDR740-PSS-1YR	SDINSTLCTRYBGDR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYBGDR740)	Annual Maintenance PSS (SDINSTLCTRYBGDR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYBOLR740-PSS-1YR	SDINSTLCTRYBOLR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYBOLR740)	Annual Maintenance PSS (SDINSTLCTRYBOLR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYBRAR740-PSS-1YR	SDINSTLCTRYBRAR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYBRAR740)	Annual Maintenance PSS (SDINSTLCTRYBRAR740)	\$7	Each	10%	\$6	Other	F1
SDINSTLCTRYBRNR740-PSS-1YR	SDINSTLCTRYBRNR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYBRNR740)	Annual Maintenance PSS (SDINSTLCTRYBRNR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYBTNR740-PSS-1YR	SDINSTLCTRYBTNR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYBTNR740)	Annual Maintenance PSS (SDINSTLCTRYBTNR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYCANR740-PSS-1YR	SDINSTLCTRYCANR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYCANR740)	Annual Maintenance PSS (SDINSTLCTRYCANR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYCHER740-PSS-1YR	SDINSTLCTRYCHER740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYCHER740)	Annual Maintenance PSS (SDINSTLCTRYCHER740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYCHLR740-PSS-1YR	SDINSTLCTRYCHLR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYCHLR740)	Annual Maintenance PSS (SDINSTLCTRYCHLR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYCHNR740-PSS-1YR	SDINSTLCTRYCHNR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYCHNR740)	Annual Maintenance PSS (SDINSTLCTRYCHNR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYCOLR740-PSS-1YR	SDINSTLCTRYCOLR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYCOLR740)	Annual Maintenance PSS (SDINSTLCTRYCOLR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYCZER740-PSS-1YR	SDINSTLCTRYCZER740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYCZER740)	Annual Maintenance PSS (SDINSTLCTRYCZER740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYDEUR740-PSS-1YR	SDINSTLCTRYDEUR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYDEUR740)	Annual Maintenance PSS (SDINSTLCTRYDEUR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYDNKR740-PSS-1YR	SDINSTLCTRYDNKR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYDNKR740)	Annual Maintenance PSS (SDINSTLCTRYDNKR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYEUCR740-PSS-1YR	SDINSTLCTRYEUCR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYEUCR740)	Annual Maintenance PSS (SDINSTLCTRYEUCR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYEGYR740-PSS-1YR	SDINSTLCTRYEGYR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYEGYR740)	Annual Maintenance PSS (SDINSTLCTRYEGYR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYESPR740-PSS-1YR	SDINSTLCTRYESPR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYESPR740)	Annual Maintenance PSS (SDINSTLCTRYESPR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYFIMR740-PSS-1YR	SDINSTLCTRYFIMR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYFIMR740)	Annual Maintenance PSS (SDINSTLCTRYFIMR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYFJIR740-PSS-1YR	SDINSTLCTRYFJIR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYFJIR740)	Annual Maintenance PSS (SDINSTLCTRYFJIR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYFRAR740-PSS-1YR	SDINSTLCTRYFRAR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYFRAR740)	Annual Maintenance PSS (SDINSTLCTRYFRAR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYGBRR740-PSS-1YR	SDINSTLCTRYGBRR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYGBRR740)	Annual Maintenance PSS (SDINSTLCTRYGBRR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYGRCR740-PSS-1YR	SDINSTLCTRYGRCR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYGRCR740)	Annual Maintenance PSS (SDINSTLCTRYGRCR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYGUMR740-PSS-1YR	SDINSTLCTRYGUMR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYGUMR740)	Annual Maintenance PSS (SDINSTLCTRYGUMR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYHGR740-PSS-1YR	SDINSTLCTRYHGR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYHGR740)	Annual Maintenance PSS (SDINSTLCTRYHGR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYHUNR740-PSS-1YR	SDINSTLCTRYHUNR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYHUNR740)	Annual Maintenance PSS (SDINSTLCTRYHUNR740)	\$6	Each	10%	\$5	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SDINSTLCTRYIDNR740-PSS-1YR	SDINSTLCTRYIDNR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYIDNR740)	Annual Maintenance PSS (SDINSTLCTRYIDNR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYINDR740-PSS-1YR	SDINSTLCTRYINDR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYINDR740)	Annual Maintenance PSS (SDINSTLCTRYINDR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYIRLR740-PSS-1YR	SDINSTLCTRYIRLR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYIRLR740)	Annual Maintenance PSS (SDINSTLCTRYIRLR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYISRR740-PSS-1YR	SDINSTLCTRYISRR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYISRR740)	Annual Maintenance PSS (SDINSTLCTRYISRR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYITAR740-PSS-1YR	SDINSTLCTRYITAR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYITAR740)	Annual Maintenance PSS (SDINSTLCTRYITAR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYJPNR740-PSS-1YR	SDINSTLCTRYJPNR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYJPNR740)	Annual Maintenance PSS (SDINSTLCTRYJPNR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYKAZR740-PSS-1YR	SDINSTLCTRYKAZR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYKAZR740)	Annual Maintenance PSS (SDINSTLCTRYKAZR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYKENR740-PSS-1YR	SDINSTLCTRYKENR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYKENR740)	Annual Maintenance PSS (SDINSTLCTRYKENR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYKHM740-PSS-1YR	SDINSTLCTRYKHM740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYKHM740)	Annual Maintenance PSS (SDINSTLCTRYKHM740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYKIR740-PSS-1YR	SDINSTLCTRYKIR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYKIR740)	Annual Maintenance PSS (SDINSTLCTRYKIR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYKORR740-PSS-1YR	SDINSTLCTRYKORR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYKORR740)	Annual Maintenance PSS (SDINSTLCTRYKORR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYLAOR740-PSS-1YR	SDINSTLCTRYLAOR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYLAOR740)	Annual Maintenance PSS (SDINSTLCTRYLAOR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYLKAR740-PSS-1YR	SDINSTLCTRYLKAR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYLKAR740)	Annual Maintenance PSS (SDINSTLCTRYLKAR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYLTUR740-PSS-1YR	SDINSTLCTRYLTUR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYLTUR740)	Annual Maintenance PSS (SDINSTLCTRYLTUR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYLUXR740-PSS-1YR	SDINSTLCTRYLUXR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYLUXR740)	Annual Maintenance PSS (SDINSTLCTRYLUXR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYMACR740-PSS-1YR	SDINSTLCTRYMACR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYMACR740)	Annual Maintenance PSS (SDINSTLCTRYMACR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYMARR740-PSS-1YR	SDINSTLCTRYMARR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYMARR740)	Annual Maintenance PSS (SDINSTLCTRYMARR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYMEXR740-PSS-1YR	SDINSTLCTRYMEXR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYMEXR740)	Annual Maintenance PSS (SDINSTLCTRYMEXR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYMNGR740-PSS-1YR	SDINSTLCTRYMNGR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYMNGR740)	Annual Maintenance PSS (SDINSTLCTRYMNGR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYMNP740-PSS-1YR	SDINSTLCTRYMNP740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYMNP740)	Annual Maintenance PSS (SDINSTLCTRYMNP740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYMYSR740-PSS-1YR	SDINSTLCTRYMYSR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYMYSR740)	Annual Maintenance PSS (SDINSTLCTRYMYSR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYNCLR740-PSS-1YR	SDINSTLCTRYNCLR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYNCLR740)	Annual Maintenance PSS (SDINSTLCTRYNCLR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYNGAR740-PSS-1YR	SDINSTLCTRYNGAR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYNGAR740)	Annual Maintenance PSS (SDINSTLCTRYNGAR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYNLD740-PSS-1YR	SDINSTLCTRYNLD740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYNLD740)	Annual Maintenance PSS (SDINSTLCTRYNLD740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYNORR740-PSS-1YR	SDINSTLCTRYNORR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYNORR740)	Annual Maintenance PSS (SDINSTLCTRYNORR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYNPLR740-PSS-1YR	SDINSTLCTRYNPLR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYNPLR740)	Annual Maintenance PSS (SDINSTLCTRYNPLR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYNZLR740-PSS-1YR	SDINSTLCTRYNZLR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYNZLR740)	Annual Maintenance PSS (SDINSTLCTRYNZLR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYPAKR740-PSS-1YR	SDINSTLCTRYPAKR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYPAKR740)	Annual Maintenance PSS (SDINSTLCTRYPAKR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYPERR740-PSS-1YR	SDINSTLCTRYPERR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYPERR740)	Annual Maintenance PSS (SDINSTLCTRYPERR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYPHLR740-PSS-1YR	SDINSTLCTRYPHLR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYPHLR740)	Annual Maintenance PSS (SDINSTLCTRYPHLR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYPLWR740-PSS-1YR	SDINSTLCTRYPLWR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYPLWR740)	Annual Maintenance PSS (SDINSTLCTRYPLWR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYPNGR740-PSS-1YR	SDINSTLCTRYPNGR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYPNGR740)	Annual Maintenance PSS (SDINSTLCTRYPNGR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYPOLR740-PSS-1YR	SDINSTLCTRYPOLR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYPOLR740)	Annual Maintenance PSS (SDINSTLCTRYPOLR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYPRIR740-PSS-1YR	SDINSTLCTRYPRIR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYPRIR740)	Annual Maintenance PSS (SDINSTLCTRYPRIR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYPRTR740-PSS-1YR	SDINSTLCTRYPRTR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYPRTR740)	Annual Maintenance PSS (SDINSTLCTRYPRTR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYPRYR740-PSS-1YR	SDINSTLCTRYPRYR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYPRYR740)	Annual Maintenance PSS (SDINSTLCTRYPRYR740)	\$4	Each	10%	\$4	Other	F1
SDINSTLCTRYQATR740-PSS-1YR	SDINSTLCTRYQATR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYQATR740)	Annual Maintenance PSS (SDINSTLCTRYQATR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYROUR740-PSS-1YR	SDINSTLCTRYROUR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYROUR740)	Annual Maintenance PSS (SDINSTLCTRYROUR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYRUSR740-PSS-1YR	SDINSTLCTRYRUSR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYRUSR740)	Annual Maintenance PSS (SDINSTLCTRYRUSR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYSAUR740-PSS-1YR	SDINSTLCTRYSAUR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYSAUR740)	Annual Maintenance PSS (SDINSTLCTRYSAUR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYSGPR740-PSS-1YR	SDINSTLCTRYSGPR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYSGPR740)	Annual Maintenance PSS (SDINSTLCTRYSGPR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYSLBR740-PSS-1YR	SDINSTLCTRYSLBR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYSLBR740)	Annual Maintenance PSS (SDINSTLCTRYSLBR740)	\$5	Each	10%	\$4	Other	F1
SDINSTLCTRYSVKR740-PSS-1YR	SDINSTLCTRYSVKR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYSVKR740)	Annual Maintenance PSS (SDINSTLCTRYSVKR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYSVNR740-PSS-1YR	SDINSTLCTRYSVNR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYSVNR740)	Annual Maintenance PSS (SDINSTLCTRYSVNR740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYSWER740-PSS-1YR	SDINSTLCTRYSWER740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYSWER740)	Annual Maintenance PSS (SDINSTLCTRYSWER740)	\$6	Each	10%	\$5	Other	F1
SDINSTLCTRYTHAR740-PSS-1YR	SDINSTLCTRYTHAR740-PSS-1YR	Annual Maintenance PSS (SDINSTLCTRYTHAR740)	Annual Maintenance PSS (SDINSTLCTRYTHAR740)	\$5	Each	10%	\$4	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
SDMM-T26-PSS-1YR	SDMM-T26-PSS-1YR		Annual Maintenance PSS (SDMM-T26)	\$14,666	Each	10%	\$13,199	Other	F1
SDMM-T27-PSS-1YR	SDMM-T27-PSS-1YR		Annual Maintenance PSS (SDMM-T27)	\$15,276	Each	10%	\$13,748	Other	F1
SDMM-T28-PSS-1YR	SDMM-T28-PSS-1YR		Annual Maintenance PSS (SDMM-T28)	\$15,886	Each	10%	\$14,297	Other	F1
SDMM-T29-PSS-1YR	SDMM-T29-PSS-1YR		Annual Maintenance PSS (SDMM-T29)	\$16,496	Each	10%	\$14,846	Other	F1
SDMM-T2-PSS-1YR	SDMM-T2-PSS-1YR		Annual Maintenance PSS (SDMM-T2)	\$922	Each	10%	\$830	Other	F1
SDMM-T30-PSS-1YR	SDMM-T30-PSS-1YR		Annual Maintenance PSS (SDMM-T30)	\$17,106	Each	10%	\$15,395	Other	F1
SDMM-T3-PSS-1YR	SDMM-T3-PSS-1YR		Annual Maintenance PSS (SDMM-T3)	\$1,084	Each	10%	\$976	Other	F1
SDMM-T4-PSS-1YR	SDMM-T4-PSS-1YR		Annual Maintenance PSS (SDMM-T4)	\$1,246	Each	10%	\$1,121	Other	F1
SDMM-T5-PSS-1YR	SDMM-T5-PSS-1YR		Annual Maintenance PSS (SDMM-T5)	\$1,856	Each	10%	\$1,670	Other	F1
SDMM-T5-T30UP-PSS-1YR	SDMM-T5-T30UP-PSS-1YR		Annual Maintenance PSS (SDMM-T5-T30UP)	\$610	Each	10%	\$549	Other	F1
SDMM-T6-PSS-1YR	SDMM-T6-PSS-1YR		Annual Maintenance PSS (SDMM-T6)	\$2,466	Each	10%	\$2,219	Other	F1
SDMM-T7-PSS-1YR	SDMM-T7-PSS-1YR		Annual Maintenance PSS (SDMM-T7)	\$3,076	Each	10%	\$2,768	Other	F1
SDMM-T8-PSS-1YR	SDMM-T8-PSS-1YR		Annual Maintenance PSS (SDMM-T8)	\$3,686	Each	10%	\$3,317	Other	F1
SDMM-T9-PSS-1YR	SDMM-T9-PSS-1YR		Annual Maintenance PSS (SDMM-T9)	\$4,296	Each	10%	\$3,866	Other	F1
SDMM-WG-DP-PSS-1YR	SDMM-WG-DP-PSS-1YR		Annual Maintenance PSS (SDMM-WG-DP)	\$764	Each	10%	\$688	Other	F1
SDMM-WG-PSS-1YR	SDMM-WG-PSS-1YR		Annual Maintenance PSS (SDMM-WG)	\$748	Each	10%	\$673	Other	F1
SDNDCX710QP10GBSFH-PSS-1YR	SDNDCX710QP10GBSFH-PSS-1YR		Annual Maintenance PSS (SDNDCX710QP10GBSFH)	\$49	Each	10%	\$44	Other	F1
SDPR3106B8C17F-2-PSS-1YR	SDPR3106B8C17F-2-PSS-1YR		Annual Maintenance PSS (SDPR3106B8C17F-2)	\$34	Each	10%	\$31	Other	F1
SDPR3106B8C17F-PSS-1YR	SDPR3106B8C17F-PSS-1YR		Annual Maintenance PSS (SDPR3106B8C17F)	\$34	Each	10%	\$31	Other	F1
SDPR4108SV8C18F-2-PSS-1YR	SDPR4108SV8C18F-2-PSS-1YR		Annual Maintenance PSS (SDPR4108SV8C18F-2)	\$45	Each	10%	\$41	Other	F1
SDPR4108SV8C18F-PSS-1YR	SDPR4108SV8C18F-PSS-1YR		Annual Maintenance PSS (SDPR4108SV8C18F)	\$45	Each	10%	\$41	Other	F1
SDPR4109TSV8C20F-2-PSS-1YR	SDPR4109TSV8C20F-2-PSS-1YR		Annual Maintenance PSS (SDPR4109TSV8C20F-2)	\$51	Each	10%	\$46	Other	F1
SDPR4109TSV8C20F-PSS-1YR	SDPR4109TSV8C20F-PSS-1YR		Annual Maintenance PSS (SDPR4109TSV8C20F)	\$51	Each	10%	\$46	Other	F1
SDPR4110SV8C21F-2-PSS-1YR	SDPR4110SV8C21F-2-PSS-1YR		Annual Maintenance PSS (SDPR4110SV8C21F-2)	\$48	Each	10%	\$43	Other	F1
SDPR4110SV8C21F-PSS-1YR	SDPR4110SV8C21F-PSS-1YR		Annual Maintenance PSS (SDPR4110SV8C21F)	\$48	Each	10%	\$43	Other	F1
SDPR4112SV4C26F-2-PSS-1YR	SDPR4112SV4C26F-2-PSS-1YR		Annual Maintenance PSS (SDPR4112SV4C26F-2)	\$46	Each	10%	\$41	Other	F1
SDPR4112SV4C26F-PSS-1YR	SDPR4112SV4C26F-PSS-1YR		Annual Maintenance PSS (SDPR4112SV4C26F)	\$46	Each	10%	\$41	Other	F1
SDPR4114SV10C22F-2-PSS-1YR	SDPR4114SV10C22F-2-PSS-1YR		Annual Maintenance PSS (SDPR4114SV10C22F-2)	\$65	Each	10%	\$58	Other	F1
SDPR4114SV10C22F-PSS-1YR	SDPR4114SV10C22F-PSS-1YR		Annual Maintenance PSS (SDPR4114SV10C22F)	\$65	Each	10%	\$58	Other	F1
SDPR4116SV12C21F-2-PSS-1YR	SDPR4116SV12C21F-2-PSS-1YR		Annual Maintenance PSS (SDPR4116SV12C21F-2)	\$91	Each	10%	\$82	Other	F1
SDPR4116SV12C21F-PSS-1YR	SDPR4116SV12C21F-PSS-1YR		Annual Maintenance PSS (SDPR4116SV12C21F)	\$91	Each	10%	\$82	Other	F1
SDPR5115GD10C24F-2-PSS-1YR	SDPR5115GD10C24F-2-PSS-1YR		Annual Maintenance PSS (SDPR5115GD10C24F-2)	\$113	Each	10%	\$102	Other	F1
SDPR5115GD10C24F-PSS-1YR	SDPR5115GD10C24F-PSS-1YR		Annual Maintenance PSS (SDPR5115GD10C24F)	\$113	Each	10%	\$102	Other	F1
SDPR5118GD12C23F-2-PSS-1YR	SDPR5118GD12C23F-2-PSS-1YR		Annual Maintenance PSS (SDPR5118GD12C23F-2)	\$113	Each	10%	\$102	Other	F1
SDPR5118GD12C23F-PSS-1YR	SDPR5118GD12C23F-PSS-1YR		Annual Maintenance PSS (SDPR5118GD12C23F)	\$113	Each	10%	\$102	Other	F1
SDPR5120GD14C22F-2-PSS-1YR	SDPR5120GD14C22F-2-PSS-1YR		Annual Maintenance PSS (SDPR5120GD14C22F-2)	\$139	Each	10%	\$125	Other	F1
SDPR5120GD14C22F-PSS-1YR	SDPR5120GD14C22F-PSS-1YR		Annual Maintenance PSS (SDPR5120GD14C22F)	\$139	Each	10%	\$125	Other	F1
SDPR5122GD4C35F-2-PSS-1YR	SDPR5122GD4C35F-2-PSS-1YR		Annual Maintenance PSS (SDPR5122GD4C35F-2)	\$112	Each	10%	\$101	Other	F1
SDPR5122GD4C35F-PSS-1YR	SDPR5122GD4C35F-PSS-1YR		Annual Maintenance PSS (SDPR5122GD4C35F)	\$112	Each	10%	\$101	Other	F1
SDPR6126GD12C26F-2-PSS-1YR	SDPR6126GD12C26F-2-PSS-1YR		Annual Maintenance PSS (SDPR6126GD12C26F-2)	\$162	Each	10%	\$146	Other	F1
SDPR6126GD12C26F-PSS-1YR	SDPR6126GD12C26F-PSS-1YR		Annual Maintenance PSS (SDPR6126GD12C26F)	\$162	Each	10%	\$146	Other	F1
SDPR6128GD6C34F-2-PSS-1YR	SDPR6128GD6C34F-2-PSS-1YR		Annual Maintenance PSS (SDPR6128GD6C34F-2)	\$153	Each	10%	\$137	Other	F1
SDPR6128GD6C34F-PSS-1YR	SDPR6128GD6C34F-PSS-1YR		Annual Maintenance PSS (SDPR6128GD6C34F)	\$153	Each	10%	\$137	Other	F1
SDPR6130GD16C21F-2-PSS-1YR	SDPR6130GD16C21F-2-PSS-1YR		Annual Maintenance PSS (SDPR6130GD16C21F-2)	\$169	Each	10%	\$152	Other	F1
SDPR6130GD16C21F-PSS-1YR	SDPR6130GD16C21F-PSS-1YR		Annual Maintenance PSS (SDPR6130GD16C21F)	\$169	Each	10%	\$152	Other	F1
SDPR6132GD14C26F-2-PSS-1YR	SDPR6132GD14C26F-2-PSS-1YR		Annual Maintenance PSS (SDPR6132GD14C26F-2)	\$188	Each	10%	\$169	Other	F1
SDPR6132GD14C26F-PSS-1YR	SDPR6132GD14C26F-PSS-1YR		Annual Maintenance PSS (SDPR6132GD14C26F)	\$188	Each	10%	\$169	Other	F1
SDPR6132GD14C26F-PSS-1YR	SDPR6132GD14C26F-PSS-1YR		Annual Maintenance PSS (SDPR6132GD14C26F)	\$188	Each	10%	\$169	Other	F1
SDPR6134GD8C32F-2-PSS-1YR	SDPR6134GD8C32F-2-PSS-1YR		Annual Maintenance PSS (SDPR6134GD8C32F-2)	\$198	Each	10%	\$179	Other	F1
SDPR6134GD8C32F-PSS-1YR	SDPR6134GD8C32F-PSS-1YR		Annual Maintenance PSS (SDPR6134GD8C32F)	\$198	Each	10%	\$179	Other	F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
SDPR6134MGD8C32F-PSS-1YR	SDPR6134MGD8C32F-PSS-1YR	Annual Maintenance PSS (SDPR6134MGD8C32F)		\$436	Each	10%	\$393	Other	F1
SDPR6136GD12C30F-2-PSS-1YR	SDPR6136GD12C30F-2-PSS-1YR	Annual Maintenance PSS (SDPR6136GD12C30F-2)		\$220	Each	10%	\$198	Other	F1
SDPR6136GD12C30F-PSS-1YR	SDPR6136GD12C30F-PSS-1YR	Annual Maintenance PSS (SDPR6136GD12C30F)		\$220	Each	10%	\$198	Other	F1
SDPR6138GD20C20F-2-PSS-1YR	SDPR6138GD20C20F-2-PSS-1YR	Annual Maintenance PSS (SDPR6138GD20C20F-2)		\$232	Each	10%	\$209	Other	F1
SDPR6138GD20C20F-PSS-1YR	SDPR6138GD20C20F-PSS-1YR	Annual Maintenance PSS (SDPR6138GD20C20F)		\$232	Each	10%	\$209	Other	F1
SDPR6140GD18C23F-2-PSS-1YR	SDPR6140GD18C23F-2-PSS-1YR	Annual Maintenance PSS (SDPR6140GD18C23F-2)		\$216	Each	10%	\$195	Other	F1
SDPR6140GD18C23F-PSS-1YR	SDPR6140GD18C23F-PSS-1YR	Annual Maintenance PSS (SDPR6140GD18C23F)		\$216	Each	10%	\$195	Other	F1
SDPR6140MGD18C23-2-PSS-1YR	SDPR6140MGD18C23-2-PSS-1YR	Annual Maintenance PSS (SDPR6140MGD18C23-2)		\$460	Each	10%	\$414	Other	F1
SDPR6140MGD18C23F-PSS-1YR	SDPR6140MGD18C23F-PSS-1YR	Annual Maintenance PSS (SDPR6140MGD18C23F)		\$460	Each	10%	\$414	Other	F1
SDPR6142GD16C26F-2-PSS-1YR	SDPR6142GD16C26F-2-PSS-1YR	Annual Maintenance PSS (SDPR6142GD16C26F-2)		\$267	Each	10%	\$240	Other	F1
SDPR6142GD16C26F-PSS-1YR	SDPR6142GD16C26F-PSS-1YR	Annual Maintenance PSS (SDPR6142GD16C26F)		\$267	Each	10%	\$240	Other	F1
SDPR6142MGD16C26-2-PSS-1YR	SDPR6142MGD16C26-2-PSS-1YR	Annual Maintenance PSS (SDPR6142MGD16C26-2)		\$506	Each	10%	\$456	Other	F1
SDPR6142MGD16C26F-PSS-1YR	SDPR6142MGD16C26F-PSS-1YR	Annual Maintenance PSS (SDPR6142MGD16C26F)		\$506	Each	10%	\$456	Other	F1
SDPR6146GD12C32F-2-PSS-1YR	SDPR6146GD12C32F-2-PSS-1YR	Annual Maintenance PSS (SDPR6146GD12C32F-2)		\$300	Each	10%	\$270	Other	F1
SDPR6146GD12C32F-PSS-1YR	SDPR6146GD12C32F-PSS-1YR	Annual Maintenance PSS (SDPR6146GD12C32F)		\$300	Each	10%	\$270	Other	F1
SDPR6148GD20C24F-2-PSS-1YR	SDPR6148GD20C24F-2-PSS-1YR	Annual Maintenance PSS (SDPR6148GD20C24F-2)		\$276	Each	10%	\$248	Other	F1
SDPR6148GD20C24F-PSS-1YR	SDPR6148GD20C24F-PSS-1YR	Annual Maintenance PSS (SDPR6148GD20C24F)		\$276	Each	10%	\$248	Other	F1
SDPR6150GD18C27F-2-PSS-1YR	SDPR6150GD18C27F-2-PSS-1YR	Annual Maintenance PSS (SDPR6150GD18C27F-2)		\$318	Each	10%	\$286	Other	F1
SDPR6150GD18C27F-PSS-1YR	SDPR6150GD18C27F-PSS-1YR	Annual Maintenance PSS (SDPR6150GD18C27F)		\$318	Each	10%	\$286	Other	F1
SDPR6152GD22C21F-2-PSS-1YR	SDPR6152GD22C21F-2-PSS-1YR	Annual Maintenance PSS (SDPR6152GD22C21F-2)		\$336	Each	10%	\$302	Other	F1
SDPR6152GD22C21F-PSS-1YR	SDPR6152GD22C21F-PSS-1YR	Annual Maintenance PSS (SDPR6152GD22C21F)		\$336	Each	10%	\$302	Other	F1
SDPR6154GD18C30F-2-PSS-1YR	SDPR6154GD18C30F-2-PSS-1YR	Annual Maintenance PSS (SDPR6154GD18C30F-2)		\$323	Each	10%	\$291	Other	F1
SDPR6154GD18C30F-PSS-1YR	SDPR6154GD18C30F-PSS-1YR	Annual Maintenance PSS (SDPR6154GD18C30F)		\$323	Each	10%	\$291	Other	F1
SDPR8153PT16C20F-2-PSS-1YR	SDPR8153PT16C20F-2-PSS-1YR	Annual Maintenance PSS (SDPR8153PT16C20F-2)		\$289	Each	10%	\$260	Other	F1
SDPR8153PT16C20F-PSS-1YR	SDPR8153PT16C20F-PSS-1YR	Annual Maintenance PSS (SDPR8153PT16C20F)		\$289	Each	10%	\$260	Other	F1
SDPR8160MPT24C21F-PSS-1YR	SDPR8160MPT24C21F-PSS-1YR	Annual Maintenance PSS (SDPR8160MPT24C21F)		\$655	Each	10%	\$589	Other	F1
SDPR8160PT24C21F-2-PSS-1YR	SDPR8160PT24C21F-2-PSS-1YR	Annual Maintenance PSS (SDPR8160PT24C21F-2)		\$440	Each	10%	\$396	Other	F1
SDPR8160PT24C21F-PSS-1YR	SDPR8160PT24C21F-PSS-1YR	Annual Maintenance PSS (SDPR8160PT24C21F)		\$440	Each	10%	\$396	Other	F1
SDPR8164PT26C20F-2-PSS-1YR	SDPR8164PT26C20F-2-PSS-1YR	Annual Maintenance PSS (SDPR8164PT26C20F-2)		\$566	Each	10%	\$509	Other	F1
SDPR8164PT26C20F-PSS-1YR	SDPR8164PT26C20F-PSS-1YR	Annual Maintenance PSS (SDPR8164PT26C20F)		\$566	Each	10%	\$509	Other	F1
SDPR8168PT24C27F-2-PSS-1YR	SDPR8168PT24C27F-2-PSS-1YR	Annual Maintenance PSS (SDPR8168PT24C27F-2)		\$550	Each	10%	\$495	Other	F1
SDPR8168PT24C27F-PSS-1YR	SDPR8168PT24C27F-PSS-1YR	Annual Maintenance PSS (SDPR8168PT24C27F)		\$550	Each	10%	\$495	Other	F1
SDPR8170MPT26C21F-PSS-1YR	SDPR8170MPT26C21F-PSS-1YR	Annual Maintenance PSS (SDPR8170MPT26C21F)		\$898	Each	10%	\$808	Other	F1
SDPR8170PT26C21F-2-PSS-1YR	SDPR8170PT26C21F-2-PSS-1YR	Annual Maintenance PSS (SDPR8170PT26C21F-2)		\$683	Each	10%	\$615	Other	F1
SDPR8170PT26C21F-PSS-1YR	SDPR8170PT26C21F-PSS-1YR	Annual Maintenance PSS (SDPR8170PT26C21F)		\$683	Each	10%	\$615	Other	F1
SDPR8176M28C21F-PSS-1YR	SDPR8176M28C21F-PSS-1YR	Annual Maintenance PSS (SDPR8176M28C21F)		\$1,006	Each	10%	\$905	Other	F1
SDPR8176PT28C21F-2-PSS-1YR	SDPR8176PT28C21F-2-PSS-1YR	Annual Maintenance PSS (SDPR8176PT28C21F-2)		\$805	Each	10%	\$724	Other	F1
SDPR8176PT28C21F-PSS-1YR	SDPR8176PT28C21F-PSS-1YR	Annual Maintenance PSS (SDPR8176PT28C21F)		\$805	Each	10%	\$724	Other	F1
SDPR8180M28C25F-2-PSS-1YR	SDPR8180M28C25F-2-PSS-1YR	Annual Maintenance PSS (SDPR8180M28C25F-2)		\$1,138	Each	10%	\$1,024	Other	F1
SDPR8180MPT28C25F-PSS-1YR	SDPR8180MPT28C25F-PSS-1YR	Annual Maintenance PSS (SDPR8180MPT28C25F)		\$1,138	Each	10%	\$1,024	Other	F1
SDPR8180PT28C25F-2-PSS-1YR	SDPR8180PT28C25F-2-PSS-1YR	Annual Maintenance PSS (SDPR8180PT28C25F-2)		\$968	Each	10%	\$872	Other	F1



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SDPR8180PT28C25F-PSS-1YR	SDPR8180PT28C25F-PSS-1YR		Annual Maintenance PSS (SDPR8180PT28C25F)	\$968	Each	10%		\$872	Other	F1	
SDPS1100WPSF-PSS-1YR	SDPS1100WPSF-PSS-1YR		Annual Maintenance PSS (SDPS1100WPSF)	\$45	Each	10%		\$40	Other	F1	
SDPS1100WPSH-PSS-1YR	SDPS1100WPSH-PSS-1YR		Annual Maintenance PSS (SDPS1100WPSH)	\$45	Each	10%		\$40	Other	F1	
SDPS1600W-250VACF-PSS-1YR	SDPS1600W-250VACF-PSS-1YR		Annual Maintenance PSS (SDPS1600W-250VACF)	\$49	Each	10%		\$44	Other	F1	
SDPS1600W-250VACH-PSS-1YR	SDPS1600W-250VACH-PSS-1YR		Annual Maintenance PSS (SDPS1600W-250VACH)	\$49	Each	10%		\$44	Other	F1	
SDPS2000W-240VACF-PSS-1YR	SDPS2000W-240VACF-PSS-1YR		Annual Maintenance PSS (SDPS2000W-240VACF)	\$57	Each	10%		\$51	Other	F1	
SDPS2000W-240VACH-PSS-1YR	SDPS2000W-240VACH-PSS-1YR		Annual Maintenance PSS (SDPS2000W-240VACH)	\$57	Each	10%		\$51	Other	F1	
SDPS750WPSF-PSS-1YR	SDPS750WPSF-PSS-1YR		Annual Maintenance PSS (SDPS750WPSF)	\$39	Each	10%		\$35	Other	F1	
SDPS750WPSH-PSS-1YR	SDPS750WPSH-PSS-1YR		Annual Maintenance PSS (SDPS750WPSH)	\$39	Each	10%		\$35	Other	F1	
SDRISERR740S570-PSS-1YR	SDRISERR740S570-PSS-1YR		Annual Maintenance PSS (SDRISERR740S570)	\$4	Each	10%		\$4	Other	F1	
SDRSER640CNFG2DUAL-PSS-1YR	SDRSER640CNFG2DUAL-PSS-1YR		Annual Maintenance PSS (SDRSER640CNFG2DUAL)	\$1	Each	10%		\$1	Other	F1	
SDRSER640CNFG4SINGL-PSS-1YR	SDRSER640CNFG4SINGL-PSS-1YR		Annual Maintenance PSS (SDRSER640CNFG4SINGL)	\$1	Each	10%		\$1	Other	F1	
SDRSER740CNFG1SINGL-PSS-1YR	SDRSER740CNFG1SINGL-PSS-1YR		Annual Maintenance PSS (SDRSER740CNFG1SINGL)	\$54	Each	10%		\$48	Other	F1	
SDRSER740CNFG4DUAL-PSS-1YR	SDRSER740CNFG4DUAL-PSS-1YR		Annual Maintenance PSS (SDRSER740CNFG4DUAL)	\$38	Each	10%		\$34	Other	F1	
SDSSD800GB10WPD25F-PSS-1YR	SDSSD800GB10WPD25F-PSS-1YR		Annual Maintenance PSS (SDSSD800GB10WPD25F)	\$189	Each	10%		\$170	Other	F1	
SDSSD800GB10WPD25-PSS-1YR	SDSSD800GB10WPD25-PSS-1YR		Annual Maintenance PSS (SDSSD800GB10WPD25)	\$189	Each	10%		\$170	Other	F1	
SDSSD800GB25S570-PSS-1YR	SDSSD800GB25S570-PSS-1YR		Annual Maintenance PSS (SDSSD800GB25S570)	\$189	Each	10%		\$170	Other	F1	
SDSYS6401U1N10BRHU-PSS-1YR	SDSYS6401U1N10BRHU-PSS-1YR		Annual Maintenance PSS (SDSYS6401U1N10BRHU)	\$191	Each	10%		\$172	Other	F1	
SDSYS6401U1N10DBRH-PSS-1YR	SDSYS6401U1N10DBRH-PSS-1YR		Annual Maintenance PSS (SDSYS6401U1N10DBRH)	\$224	Each	10%		\$202	Other	F1	
SDSYS7402U1N14BRHU-PSS-1YR	SDSYS7402U1N14BRHU-PSS-1YR		Annual Maintenance PSS (SDSYS7402U1N14BRHU)	\$85	Each	10%		\$76	Other	F1	
SDSYS7402U1N14DBRH-PSS-1YR	SDSYS7402U1N14DBRH-PSS-1YR		Annual Maintenance PSS (SDSYS7402U1N14DBRH)	\$130	Each	10%		\$117	Other	F1	
SDSYS7402U1N24BRHU-PSS-1YR	SDSYS7402U1N24BRHU-PSS-1YR		Annual Maintenance PSS (SDSYS7402U1N24BRHU)	\$93	Each	10%		\$83	Other	F1	
SDSYS7402U1N24DBFU-PSS-1YR	SDSYS7402U1N24DBFU-PSS-1YR		Annual Maintenance PSS (SDSYS7402U1N24DBFU)	\$123	Each	10%		\$111	Other	F1	
SDSYS7402U1N24DBHU-PSS-1YR	SDSYS7402U1N24DBHU-PSS-1YR		Annual Maintenance PSS (SDSYS7402U1N24DBHU)	\$123	Each	10%		\$111	Other	F1	
SDSYS7402U1N24DBRH-PSS-1YR	SDSYS7402U1N24DBRH-PSS-1YR		Annual Maintenance PSS (SDSYS7402U1N24DBRH)	\$138	Each	10%		\$124	Other	F1	
SDSYS7402U1NG24DBH-PSS-1YR	SDSYS7402U1NG24DBH-PSS-1YR		Annual Maintenance PSS (SDSYS7402U1NG24DBH)	\$195	Each	10%		\$176	Other	F1	
SFTP1M.2MODULEF-PSS-1YR	SFTP1M.2MODULEF-PSS-1YR		Annual Maintenance PSS (SFTP1M.2MODULEF)	\$3	Each	10%		\$3	Other	F1	
SFTP1M.2MODULEH-PSS-1YR	SFTP1M.2MODULEH-PSS-1YR		Annual Maintenance PSS (SFTP1M.2MODULEH)	\$3	Each	10%		\$3	Other	F1	
SFTP2M.0MODULE-CF-PSS-1YR	SFTP2M.0MODULE-CF-PSS-1YR		Annual Maintenance PSS (SFTP2M.0MODULE-CF)	\$6	Each	10%		\$5	Other	F1	
SFTP2M.0MODULE-CH-PSS-1YR	SFTP2M.0MODULE-CH-PSS-1YR		Annual Maintenance PSS (SFTP2M.0MODULE-CH)	\$6	Each	10%		\$5	Other	F1	
SFTP2M.0MODULEF-PSS-1YR	SFTP2M.0MODULEF-PSS-1YR		Annual Maintenance PSS (SFTP2M.0MODULEF)	\$6	Each	10%		\$5	Other	F1	
SFTP2M.0MODULEH-PSS-1YR	SFTP2M.0MODULEH-PSS-1YR		Annual Maintenance PSS (SFTP2M.0MODULEH)	\$6	Each	10%		\$5	Other	F1	
SE-BMC-BACKUP-PSS-1YR	SE-BMC-BACKUP-PSS-1YR		Annual Maintenance PSS (SE-BMC-BACKUP)	\$2,520	Each	10%		\$2,268	Other	F1	
SE-CA-BACKUP-PSS-1YR	SE-CA-BACKUP-PSS-1YR		Annual Maintenance PSS (SE-CA-BACKUP)	\$2,520	Each	10%		\$2,268	Other	F1	
SE-CMG-BACKUP-PSS-1YR	SE-CMG-BACKUP-PSS-1YR		Annual Maintenance PSS (SE-CMG-BACKUP)	\$2,520	Each	10%		\$2,268	Other	F1	
SE-HP-BACKUP-PSS-1YR	SE-HP-BACKUP-PSS-1YR		Annual Maintenance PSS (SE-HP-BACKUP)	\$2,520	Each	10%		\$2,268	Other	F1	
SE-LGT-BACKUP-PSS-1YR	SE-LGT-BACKUP-PSS-1YR		Annual Maintenance PSS (SE-LGT-BACKUP)	\$2,520	Each	10%		\$2,268	Other	F1	
SE-QRT-BACKUP-PSS-1YR	SE-QRT-BACKUP-PSS-1YR		Annual Maintenance PSS (SE-QRT-BACKUP)	\$2,520	Each	10%		\$2,268	Other	F1	
SE-TSM-BACKUP-PSS-1YR	SE-TSM-BACKUP-PSS-1YR		Annual Maintenance PSS (SE-TSM-BACKUP)	\$2,520	Each	10%		\$2,268	Other	F1	
SE-VRT-BACKUP-PSS-1YR	SE-VRT-BACKUP-PSS-1YR		Annual Maintenance PSS (SE-VRT-BACKUP)	\$2,520	Each	10%		\$2,268	Other	F1	
SFP1GBASET-PSS-1YR	SFP1GBASET-PSS-1YR		Annual Maintenance PSS (SFP1GBASET)	\$23	Each	10%		\$21	Other	F1	
SFPSM16GFC-PSS-1YR	SFPSM16GFC-PSS-1YR		Annual Maintenance PSS (SFPSM16GFC)	\$166	Each	10%		\$149	Other	F1	
SGPUNVDIATESLAM10F-PSS-1YR	SGPUNVDIATESLAM10F-PSS-1YR		Annual Maintenance PSS (SGPUNVDIATESLAM10F)	\$259	Each	10%		\$233	Other	F1	
SGPUNVDIATESLAM60F-PSS-1YR	SGPUNVDIATESLAM60F-PSS-1YR		Annual Maintenance PSS (SGPUNVDIATESLAM60F)	\$515	Each	10%		\$463	Other	F1	
SGRUPT1-4-PSS-1YR	SGRUPT1-4-PSS-1YR		Annual Maintenance PSS (SGRUPT1-4)	\$374	Each	10%		\$337	Other	F1	
SGRUPT5-12-PSS-1YR	SGRUPT5-12-PSS-1YR		Annual Maintenance PSS (SGRUPT5-12)	\$1,354	Each	10%		\$1,219	Other	F1	
SHANG-ENB-PSS-1YR	SHANG-ENB-PSS-1YR		Annual Maintenance PSS (SHANG-ENB)	\$15,785	Each	10%		\$14,207	Other	F1	
SHANG-LTD-PSS-1YR	SHANG-LTD-PSS-1YR		Annual Maintenance PSS (SHANG-LTD)	\$6,765	Each	10%		\$6,089	Other	F1	
SIMS-PSS-1YR	SIMS-PSS-1YR		Annual Maintenance PSS (SIMS)	\$160	Each	10%		\$144	Other	F1	
SINSLCTRYAFGR640-PSS-1YR	SINSLCTRYAFGR640-PSS-1YR		Annual Maintenance PSS (SINSLCTRYAFGR640)	\$5	Each	10%		\$4	Other	F1	
SINSLCTRYAREFR640-PSS-1YR	SINSLCTRYAREFR640-PSS-1YR		Annual Maintenance PSS (SINSLCTRYAREFR640)	\$5	Each	10%		\$4	Other	F1	
SINSLCTRYARGFR640-PSS-1YR	SINSLCTRYARGFR640-PSS-1YR		Annual Maintenance PSS (SINSLCTRYARGFR640)	\$5	Each	10%		\$4	Other	F1	
SINSLCTRYAUSFR640-PSS-1YR	SINSLCTRYAUSFR640-PSS-1YR		Annual Maintenance PSS (SINSLCTRYAUSFR640)	\$5	Each	10%		\$4	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SINSTLCTRYAUTFR640-PSS-1YR	SINSTLCTRYAUTFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYAUTFR640)	Annual Maintenance PSS (SINSTLCTRYAUTFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYBELFR640-PSS-1YR	SINSTLCTRYBELFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYBELFR640)	Annual Maintenance PSS (SINSTLCTRYBELFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYBGDFR640-PSS-1YR	SINSTLCTRYBGDFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYBGDFR640)	Annual Maintenance PSS (SINSTLCTRYBGDFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYBOLFR640-PSS-1YR	SINSTLCTRYBOLFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYBOLFR640)	Annual Maintenance PSS (SINSTLCTRYBOLFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYBRAFR640-PSS-1YR	SINSTLCTRYBRAFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYBRAFR640)	Annual Maintenance PSS (SINSTLCTRYBRAFR640)	\$7	Each	10%	\$6	Other	F1
SINSTLCTRYBRNFR640-PSS-1YR	SINSTLCTRYBRNFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYBRNFR640)	Annual Maintenance PSS (SINSTLCTRYBRNFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYBTNFR640-PSS-1YR	SINSTLCTRYBTNFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYBTNFR640)	Annual Maintenance PSS (SINSTLCTRYBTNFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYCANFR640-PSS-1YR	SINSTLCTRYCANFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYCANFR640)	Annual Maintenance PSS (SINSTLCTRYCANFR640)	\$4	Each	10%	\$4	Other	F1
SINSTLCTRYCHEFR640-PSS-1YR	SINSTLCTRYCHEFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYCHEFR640)	Annual Maintenance PSS (SINSTLCTRYCHEFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYCHLFR640-PSS-1YR	SINSTLCTRYCHLFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYCHLFR640)	Annual Maintenance PSS (SINSTLCTRYCHLFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYCHNFR640-PSS-1YR	SINSTLCTRYCHNFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYCHNFR640)	Annual Maintenance PSS (SINSTLCTRYCHNFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYCOLFR640-PSS-1YR	SINSTLCTRYCOLFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYCOLFR640)	Annual Maintenance PSS (SINSTLCTRYCOLFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYCZFR640-PSS-1YR	SINSTLCTRYCZFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYCZFR640)	Annual Maintenance PSS (SINSTLCTRYCZFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYDEUFR640-PSS-1YR	SINSTLCTRYDEUFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYDEUFR640)	Annual Maintenance PSS (SINSTLCTRYDEUFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYDNKFR640-PSS-1YR	SINSTLCTRYDNKFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYDNKFR640)	Annual Maintenance PSS (SINSTLCTRYDNKFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYEUF640-PSS-1YR	SINSTLCTRYEUF640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYEUF640)	Annual Maintenance PSS (SINSTLCTRYEUF640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYEYFR640-PSS-1YR	SINSTLCTRYEYFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYEYFR640)	Annual Maintenance PSS (SINSTLCTRYEYFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYESPR640-PSS-1YR	SINSTLCTRYESPR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYESPR640)	Annual Maintenance PSS (SINSTLCTRYESPR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYFINFR640-PSS-1YR	SINSTLCTRYFINFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYFINFR640)	Annual Maintenance PSS (SINSTLCTRYFINFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYJIFR640-PSS-1YR	SINSTLCTRYJIFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYJIFR640)	Annual Maintenance PSS (SINSTLCTRYJIFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYFRAF640-PSS-1YR	SINSTLCTRYFRAF640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYFRAF640)	Annual Maintenance PSS (SINSTLCTRYFRAF640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYGBRFR640-PSS-1YR	SINSTLCTRYGBRFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYGBRFR640)	Annual Maintenance PSS (SINSTLCTRYGBRFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYGRCFR640-PSS-1YR	SINSTLCTRYGRCFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYGRCFR640)	Annual Maintenance PSS (SINSTLCTRYGRCFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYGUMFR640-PSS-1YR	SINSTLCTRYGUMFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYGUMFR640)	Annual Maintenance PSS (SINSTLCTRYGUMFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYHKGFR640-PSS-1YR	SINSTLCTRYHKGFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYHKGFR640)	Annual Maintenance PSS (SINSTLCTRYHKGFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYHUNFR640-PSS-1YR	SINSTLCTRYHUNFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYHUNFR640)	Annual Maintenance PSS (SINSTLCTRYHUNFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYIDNFR640-PSS-1YR	SINSTLCTRYIDNFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYIDNFR640)	Annual Maintenance PSS (SINSTLCTRYIDNFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYINDFR640-PSS-1YR	SINSTLCTRYINDFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYINDFR640)	Annual Maintenance PSS (SINSTLCTRYINDFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYIRLFR640-PSS-1YR	SINSTLCTRYIRLFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYIRLFR640)	Annual Maintenance PSS (SINSTLCTRYIRLFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYISRFR640-PSS-1YR	SINSTLCTRYISRFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYISRFR640)	Annual Maintenance PSS (SINSTLCTRYISRFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYITAFR640-PSS-1YR	SINSTLCTRYITAFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYITAFR640)	Annual Maintenance PSS (SINSTLCTRYITAFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYJPNFR640-PSS-1YR	SINSTLCTRYJPNFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYJPNFR640)	Annual Maintenance PSS (SINSTLCTRYJPNFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYKAZFR640-PSS-1YR	SINSTLCTRYKAZFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYKAZFR640)	Annual Maintenance PSS (SINSTLCTRYKAZFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYKENFR640-PSS-1YR	SINSTLCTRYKENFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYKENFR640)	Annual Maintenance PSS (SINSTLCTRYKENFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYKHMFR640-PSS-1YR	SINSTLCTRYKHMFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYKHMFR640)	Annual Maintenance PSS (SINSTLCTRYKHMFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYKIRFR640-PSS-1YR	SINSTLCTRYKIRFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYKIRFR640)	Annual Maintenance PSS (SINSTLCTRYKIRFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYKORFR640-PSS-1YR	SINSTLCTRYKORFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYKORFR640)	Annual Maintenance PSS (SINSTLCTRYKORFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYLAOFR640-PSS-1YR	SINSTLCTRYLAOFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYLAOFR640)	Annual Maintenance PSS (SINSTLCTRYLAOFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYLKAFR640-PSS-1YR	SINSTLCTRYLKAFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYLKAFR640)	Annual Maintenance PSS (SINSTLCTRYLKAFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYLTUFR640-PSS-1YR	SINSTLCTRYLTUFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYLTUFR640)	Annual Maintenance PSS (SINSTLCTRYLTUFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYLUXFR640-PSS-1YR	SINSTLCTRYLUXFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYLUXFR640)	Annual Maintenance PSS (SINSTLCTRYLUXFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYMACFR640-PSS-1YR	SINSTLCTRYMACFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYMACFR640)	Annual Maintenance PSS (SINSTLCTRYMACFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYMARFR640-PSS-1YR	SINSTLCTRYMARFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYMARFR640)	Annual Maintenance PSS (SINSTLCTRYMARFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYMEXFR640-PSS-1YR	SINSTLCTRYMEXFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYMEXFR640)	Annual Maintenance PSS (SINSTLCTRYMEXFR640)	\$4	Each	10%	\$4	Other	F1
SINSTLCTRYMNGFR640-PSS-1YR	SINSTLCTRYMNGFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYMNGFR640)	Annual Maintenance PSS (SINSTLCTRYMNGFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYMNPFR640-PSS-1YR	SINSTLCTRYMNPFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYMNPFR640)	Annual Maintenance PSS (SINSTLCTRYMNPFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYMYSFR640-PSS-1YR	SINSTLCTRYMYSFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYMYSFR640)	Annual Maintenance PSS (SINSTLCTRYMYSFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYNCLFR640-PSS-1YR	SINSTLCTRYNCLFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYNCLFR640)	Annual Maintenance PSS (SINSTLCTRYNCLFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYNGAFR640-PSS-1YR	SINSTLCTRYNGAFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYNGAFR640)	Annual Maintenance PSS (SINSTLCTRYNGAFR640)	\$5	Each	10%	\$4	Other	F1
SINSTLCTRYNLDFR640-PSS-1YR	SINSTLCTRYNLDFR640-PSS-1YR	Annual Maintenance PSS (SINSTLCTRYNLDFR640)	Annual Maintenance PSS (SINSTLCTRYNLDFR640)	\$5	Each	10%	\$4	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
SINSTLCTRYNORFR640-PSS-1YR	SINSTLCTRYNORFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYNORFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYNPLFR640-PSS-1YR	SINSTLCTRYNPLFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYNPLFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYNZLFR640-PSS-1YR	SINSTLCTRYNZLFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYNZLFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYPAKFR640-PSS-1YR	SINSTLCTRYPAKFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYPAKFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYPERFR640-PSS-1YR	SINSTLCTRYPERFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYPERFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYPHLFR640-PSS-1YR	SINSTLCTRYPHLFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYPHLFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYPLWFR640-PSS-1YR	SINSTLCTRYPLWFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYPLWFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYPNGFR640-PSS-1YR	SINSTLCTRYPNGFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYPNGFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYPOLFR640-PSS-1YR	SINSTLCTRYPOLFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYPOLFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYPRIFR640-PSS-1YR	SINSTLCTRYPRIFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYPRIFR640)	\$4	Each	10%	\$4	Other	F1	
SINSTLCTRYPRTRFR640-PSS-1YR	SINSTLCTRYPRTRFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYPRTRFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYPRYFR640-PSS-1YR	SINSTLCTRYPRYFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYPRYFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYQATFR640-PSS-1YR	SINSTLCTRYQATFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYQATFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYROUFR640-PSS-1YR	SINSTLCTRYROUFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYROUFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYRUSFR640-PSS-1YR	SINSTLCTRYRUSFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYRUSFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYSAUFR640-PSS-1YR	SINSTLCTRYSAUFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYSAUFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYSGPFR640-PSS-1YR	SINSTLCTRYSGPFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYSGPFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYSLBFR640-PSS-1YR	SINSTLCTRYSLBFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYSLBFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYSVKFR640-PSS-1YR	SINSTLCTRYSVKFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYSVKFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYSVNFR640-PSS-1YR	SINSTLCTRYSVNFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYSVNFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYSWEFR640-PSS-1YR	SINSTLCTRYSWEFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYSWEFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYTHAFR640-PSS-1YR	SINSTLCTRYTHAFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYTHAFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYTONFR640-PSS-1YR	SINSTLCTRYTONFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYTONFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYTURFR640-PSS-1YR	SINSTLCTRYTURFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYTURFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYTWNFR640-PSS-1YR	SINSTLCTRYTWNFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYTWNFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYUKRFR640-PSS-1YR	SINSTLCTRYUKRFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYUKRFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYURYFR640-PSS-1YR	SINSTLCTRYURYFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYURYFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYUSAFR640-PSS-1YR	SINSTLCTRYUSAFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYUSAFR640)	\$4	Each	10%	\$4	Other	F1	
SINSTLCTRYVENFR640-PSS-1YR	SINSTLCTRYVENFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYVENFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYVMYR640-PSS-1YR	SINSTLCTRYVMYR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYVMYR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYVNMFR640-PSS-1YR	SINSTLCTRYVNMFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYVNMFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYVUTFR640-PSS-1YR	SINSTLCTRYVUTFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYVUTFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYWSMFR640-PSS-1YR	SINSTLCTRYWSMFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYWSMFR640)	\$5	Each	10%	\$4	Other	F1	
SINSTLCTRYZAFFR640-PSS-1YR	SINSTLCTRYZAFFR640-PSS-1YR		Annual Maintenance PSS (SINSTLCTRYZAFFR640)	\$5	Each	10%	\$4	Other	F1	
SIO-HO-0001-PSS-1YR	SIO-HO-0001-PSS-1YR		Annual Maintenance PSS (SIO-HO-0001)	\$52,605	Each	10%	\$47,344	Other	F1	
SIO-HO-0002-PSS-1YR	SIO-HO-0002-PSS-1YR		Annual Maintenance PSS (SIO-HO-0002)	\$42,694	Each	10%	\$38,425	Other	F1	
SIO-HO-0003-PSS-1YR	SIO-HO-0003-PSS-1YR		Annual Maintenance PSS (SIO-HO-0003)	\$26,781	Each	10%	\$24,103	Other	F1	
SIO-HO-0004-PSS-1YR	SIO-HO-0004-PSS-1YR		Annual Maintenance PSS (SIO-HO-0004)	\$23,765	Each	10%	\$21,389	Other	F1	
SIO-HO-0005-PSS-1YR	SIO-HO-0005-PSS-1YR		Annual Maintenance PSS (SIO-HO-0005)	\$35,701	Each	10%	\$32,131	Other	F1	
SIO-HO-0006-PSS-1YR	SIO-HO-0006-PSS-1YR		Annual Maintenance PSS (SIO-HO-0006)	\$32,685	Each	10%	\$29,416	Other	F1	
SIO-HO-0007-PSS-1YR	SIO-HO-0007-PSS-1YR		Annual Maintenance PSS (SIO-HO-0007)	\$5,983	Each	10%	\$5,385	Other	F1	
SIO-HO-0008-PSS-1YR	SIO-HO-0008-PSS-1YR		Annual Maintenance PSS (SIO-HO-0008)	\$9,058	Each	10%	\$8,152	Other	F1	
SIO-HO-0009-PSS-1YR	SIO-HO-0009-PSS-1YR		Annual Maintenance PSS (SIO-HO-0009)	\$6,389	Each	10%	\$5,750	Other	F1	
SIO-HO-0010-PSS-1YR	SIO-HO-0010-PSS-1YR		Annual Maintenance PSS (SIO-HO-0010)	\$7,803	Each	10%	\$7,023	Other	F1	
SIO-HO-0011-PSS-1YR	SIO-HO-0011-PSS-1YR		Annual Maintenance PSS (SIO-HO-0011)	\$6,920	Each	10%	\$6,228	Other	F1	
SIO-HO-0012-PSS-1YR	SIO-HO-0012-PSS-1YR		Annual Maintenance PSS (SIO-HO-0012)	\$8,334	Each	10%	\$7,501	Other	F1	
SIO-HO-0013-PSS-1YR	SIO-HO-0013-PSS-1YR		Annual Maintenance PSS (SIO-HO-0013)	\$4,388	Each	10%	\$3,949	Other	F1	
SIO-HO-0014-PSS-1YR	SIO-HO-0014-PSS-1YR		Annual Maintenance PSS (SIO-HO-0014)	\$6,873	Each	10%	\$6,186	Other	F1	
SIO-HO-0015-PSS-1YR	SIO-HO-0015-PSS-1YR		Annual Maintenance PSS (SIO-HO-0015)	\$4,794	Each	10%	\$4,315	Other	F1	
SIO-HO-0016-PSS-1YR	SIO-HO-0016-PSS-1YR		Annual Maintenance PSS (SIO-HO-0016)	\$22,327	Each	10%	\$20,094	Other	F1	
SIO-HO-0017-PSS-1YR	SIO-HO-0017-PSS-1YR		Annual Maintenance PSS (SIO-HO-0017)	\$19,311	Each	10%	\$17,380	Other	F1	
SIO-HO-0018-PSS-1YR	SIO-HO-0018-PSS-1YR		Annual Maintenance PSS (SIO-HO-0018)	\$8,046	Each	10%	\$7,242	Other	F1	
SIO-HO-0019-PSS-1YR	SIO-HO-0019-PSS-1YR		Annual Maintenance PSS (SIO-HO-0019)	\$9,943	Each	10%	\$8,949	Other	F1	
SIO-HO-0020-PSS-1YR	SIO-HO-0020-PSS-1YR		Annual Maintenance PSS (SIO-HO-0020)	\$7,163	Each	10%	\$6,446	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	0-100		Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	Price			ALJP Proposed Price/UoM (Calculated)	Price/UoM (Calculated)			
SIO-HO-0021-PSS-1YR	SIO-HO-0021-PSS-1YR		Annual Maintenance PSS (SIO-HO-0021)	\$5,506	Each	10%		\$4,955	Other	F1		
SIO-HO-0022-PSS-1YR	SIO-HO-0022-PSS-1YR		Annual Maintenance PSS (SIO-HO-0022)	\$8,578	Each	10%		\$7,720	Other	F1		
SIO-HO-0023-PSS-1YR	SIO-HO-0023-PSS-1YR		Annual Maintenance PSS (SIO-HO-0023)	\$10,640	Each	10%		\$9,576	Other	F1		
SIO-HO-0024-PSS-1YR	SIO-HO-0024-PSS-1YR		Annual Maintenance PSS (SIO-HO-0024)	\$7,694	Each	10%		\$6,924	Other	F1		
SIO-HO-0025-PSS-1YR	SIO-HO-0025-PSS-1YR		Annual Maintenance PSS (SIO-HO-0025)	\$6,037	Each	10%		\$5,433	Other	F1		
SIO-HO-0026-PSS-1YR	SIO-HO-0026-PSS-1YR		Annual Maintenance PSS (SIO-HO-0026)	\$4,044	Each	10%		\$3,640	Other	F1		
SIO-HO-0028-PSS-1YR	SIO-HO-0028-PSS-1YR		Annual Maintenance PSS (SIO-HO-0028)	\$4,450	Each	10%		\$4,005	Other	F1		
SIO-HO-0029-PSS-1YR	SIO-HO-0029-PSS-1YR		Annual Maintenance PSS (SIO-HO-0029)	\$7,294	Each	10%		\$6,564	Other	F1		
SIO-HO-0030-PSS-1YR	SIO-HO-0030-PSS-1YR		Annual Maintenance PSS (SIO-HO-0030)	\$17,821	Each	10%		\$16,038	Other	F1		
SIO-HO-0031-PSS-1YR	SIO-HO-0031-PSS-1YR		Annual Maintenance PSS (SIO-HO-0031)	\$13,098	Each	10%		\$11,788	Other	F1		
SIO-HO-0032-PSS-1YR	SIO-HO-0032-PSS-1YR		Annual Maintenance PSS (SIO-HO-0032)	\$3,285	Each	10%		\$2,956	Other	F1		
SIO-HO-0035-PSS-1YR	SIO-HO-0035-PSS-1YR		Annual Maintenance PSS (SIO-HO-0035)	\$8,921	Each	10%		\$8,029	Other	F1		
SIO-HO-0036-PSS-1YR	SIO-HO-0036-PSS-1YR		Annual Maintenance PSS (SIO-HO-0036)	\$5,490	Each	10%		\$4,941	Other	F1		
SIO-HO-0037-PSS-1YR	SIO-HO-0037-PSS-1YR		Annual Maintenance PSS (SIO-HO-0037)	\$3,715	Each	10%		\$3,343	Other	F1		
SIO-HO-0039-PSS-1YR	SIO-HO-0039-PSS-1YR		Annual Maintenance PSS (SIO-HO-0039)	\$7,816	Each	10%		\$7,034	Other	F1		
SIO-HYP-0001-PSS-1YR	SIO-HYP-0001-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0001)	\$70,807	Each	10%		\$63,727	Other	F1		
SIO-HYP-0002-PSS-1YR	SIO-HYP-0002-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0002)	\$57,923	Each	10%		\$52,131	Other	F1		
SIO-HYP-0003-PSS-1YR	SIO-HYP-0003-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0003)	\$38,043	Each	10%		\$34,239	Other	F1		
SIO-HYP-0004-PSS-1YR	SIO-HYP-0004-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0004)	\$34,123	Each	10%		\$30,710	Other	F1		
SIO-HYP-0005-PSS-1YR	SIO-HYP-0005-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0005)	\$49,639	Each	10%		\$44,675	Other	F1		
SIO-HYP-0006-PSS-1YR	SIO-HYP-0006-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0006)	\$45,718	Each	10%		\$41,146	Other	F1		
SIO-HYP-0007-PSS-1YR	SIO-HYP-0007-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0007)	\$9,978	Each	10%		\$8,980	Other	F1		
SIO-HYP-0008-PSS-1YR	SIO-HYP-0008-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0008)	\$14,833	Each	10%		\$13,350	Other	F1		
SIO-HYP-0009-PSS-1YR	SIO-HYP-0009-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0009)	\$10,617	Each	10%		\$9,555	Other	F1		
SIO-HYP-0010-PSS-1YR	SIO-HYP-0010-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0010)	\$13,116	Each	10%		\$11,804	Other	F1		
SIO-HYP-0011-PSS-1YR	SIO-HYP-0011-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0011)	\$11,462	Each	10%		\$10,315	Other	F1		
SIO-HYP-0012-PSS-1YR	SIO-HYP-0012-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0012)	\$13,961	Each	10%		\$12,565	Other	F1		
SIO-HYP-0013-PSS-1YR	SIO-HYP-0013-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0013)	\$7,190	Each	10%		\$6,471	Other	F1		
SIO-HYP-0014-PSS-1YR	SIO-HYP-0014-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0014)	\$11,200	Each	10%		\$10,080	Other	F1		
SIO-HYP-0015-PSS-1YR	SIO-HYP-0015-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0015)	\$7,829	Each	10%		\$7,046	Other	F1		
SIO-HYP-0016-PSS-1YR	SIO-HYP-0016-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0016)	\$32,253	Each	10%		\$29,027	Other	F1		
SIO-HYP-0017-PSS-1YR	SIO-HYP-0017-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0017)	\$28,332	Each	10%		\$25,499	Other	F1		
SIO-HYP-0018-PSS-1YR	SIO-HYP-0018-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0018)	\$13,291	Each	10%		\$11,961	Other	F1		
SIO-HYP-0019-PSS-1YR	SIO-HYP-0019-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0019)	\$15,789	Each	10%		\$14,210	Other	F1		
SIO-HYP-0020-PSS-1YR	SIO-HYP-0020-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0020)	\$12,040	Each	10%		\$10,836	Other	F1		
SIO-HYP-0021-PSS-1YR	SIO-HYP-0021-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0021)	\$9,367	Each	10%		\$8,430	Other	F1		
SIO-HYP-0022-PSS-1YR	SIO-HYP-0022-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0022)	\$14,135	Each	10%		\$12,721	Other	F1		
SIO-HYP-0023-PSS-1YR	SIO-HYP-0023-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0023)	\$16,634	Each	10%		\$14,970	Other	F1		
SIO-HYP-0024-PSS-1YR	SIO-HYP-0024-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0024)	\$12,885	Each	10%		\$11,596	Other	F1		
SIO-HYP-0025-PSS-1YR	SIO-HYP-0025-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0025)	\$10,212	Each	10%		\$9,191	Other	F1		
SIO-HYP-0026-PSS-1YR	SIO-HYP-0026-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0026)	\$6,503	Each	10%		\$5,852	Other	F1		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SIO-HYP-0027-PSS-1YR	SIO-HYP-0027-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0027)	\$11,681	Each	10%	\$10,513	Other	F1
SIO-HYP-0028-PSS-1YR	SIO-HYP-0028-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0028)	\$7,282	Each	10%	\$6,554	Other	F1
SIO-HYP-0029-PSS-1YR	SIO-HYP-0029-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0029)	\$10,359	Each	10%	\$9,323	Other	F1
SIO-HYP-0030-PSS-1YR	SIO-HYP-0030-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0030)	\$23,935	Each	10%	\$21,542	Other	F1
SIO-HYP-0031-PSS-1YR	SIO-HYP-0031-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0031)	\$18,211	Each	10%	\$16,390	Other	F1
SIO-HYP-0032-PSS-1YR	SIO-HYP-0032-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0032)	\$4,680	Each	10%	\$4,212	Other	F1
SIO-HYP-0033-PSS-1YR	SIO-HYP-0033-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0033)	\$20,453	Each	10%	\$18,407	Other	F1
SIO-HYP-0034-PSS-1YR	SIO-HYP-0034-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0034)	\$13,866	Each	10%	\$12,479	Other	F1
SIO-HYP-0035-PSS-1YR	SIO-HYP-0035-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0035)	\$12,331	Each	10%	\$11,098	Other	F1
SIO-HYP-0036-PSS-1YR	SIO-HYP-0036-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0036)	\$8,045	Each	10%	\$7,240	Other	F1
SIO-HYP-0037-PSS-1YR	SIO-HYP-0037-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0037)	\$5,702	Each	10%	\$5,132	Other	F1
SIO-HYP-0038-PSS-1YR	SIO-HYP-0038-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0038)	\$6,099	Each	10%	\$5,489	Other	F1
SIO-HYP-0039-PSS-1YR	SIO-HYP-0039-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0039)	\$10,933	Each	10%	\$9,840	Other	F1
SIO-HYP-0040-PSS-1YR	SIO-HYP-0040-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0040)	\$25,483	Each	10%	\$22,917	Other	F1
SIO-HYP-0041-PSS-1YR	SIO-HYP-0041-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0041)	\$15,335	Each	10%	\$13,802	Other	F1
SIO-HYP-0042-PSS-1YR	SIO-HYP-0042-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0042)	\$10,519	Each	10%	\$9,467	Other	F1
SIO-HYP-0043-PSS-1YR	SIO-HYP-0043-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0043)	\$11,455	Each	10%	\$10,310	Other	F1
SIO-HYP-0044-PSS-1YR	SIO-HYP-0044-PSS-1YR		Annual Maintenance PSS (SIO-HYP-0044)	\$7,892	Each	10%	\$7,102	Other	F1
SIO-HYP-FAC-0007-PSS-1YR	SIO-HYP-FAC-0007-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0007)	\$11,087	Each	10%	\$9,978	Other	F1
SIO-HYP-FAC-0008-PSS-1YR	SIO-HYP-FAC-0008-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0008)	\$16,481	Each	10%	\$14,833	Other	F1
SIO-HYP-FAC-0009-PSS-1YR	SIO-HYP-FAC-0009-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0009)	\$11,796	Each	10%	\$10,617	Other	F1
SIO-HYP-FAC-0010-PSS-1YR	SIO-HYP-FAC-0010-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0010)	\$14,573	Each	10%	\$13,116	Other	F1
SIO-HYP-FAC-0011-PSS-1YR	SIO-HYP-FAC-0011-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0011)	\$12,735	Each	10%	\$11,462	Other	F1
SIO-HYP-FAC-0012-PSS-1YR	SIO-HYP-FAC-0012-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0012)	\$15,512	Each	10%	\$13,961	Other	F1
SIO-HYP-FAC-0013-PSS-1YR	SIO-HYP-FAC-0013-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0013)	\$7,989	Each	10%	\$7,190	Other	F1
SIO-HYP-FAC-0014-PSS-1YR	SIO-HYP-FAC-0014-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0014)	\$12,445	Each	10%	\$11,200	Other	F1
SIO-HYP-FAC-0015-PSS-1YR	SIO-HYP-FAC-0015-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0015)	\$8,698	Each	10%	\$7,829	Other	F1
SIO-HYP-FAC-0016-PSS-1YR	SIO-HYP-FAC-0016-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0016)	\$35,836	Each	10%	\$32,253	Other	F1
SIO-HYP-FAC-0017-PSS-1YR	SIO-HYP-FAC-0017-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0017)	\$31,480	Each	10%	\$28,332	Other	F1
SIO-HYP-FAC-0018-PSS-1YR	SIO-HYP-FAC-0018-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0018)	\$14,767	Each	10%	\$13,290	Other	F1
SIO-HYP-FAC-0019-PSS-1YR	SIO-HYP-FAC-0019-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0019)	\$17,543	Each	10%	\$15,789	Other	F1
SIO-HYP-FAC-0020-PSS-1YR	SIO-HYP-FAC-0020-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0020)	\$13,378	Each	10%	\$12,040	Other	F1
SIO-HYP-FAC-0021-PSS-1YR	SIO-HYP-FAC-0021-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0021)	\$10,408	Each	10%	\$9,367	Other	F1
SIO-HYP-FAC-0022-PSS-1YR	SIO-HYP-FAC-0022-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0022)	\$15,705	Each	10%	\$14,135	Other	F1
SIO-HYP-FAC-0023-PSS-1YR	SIO-HYP-FAC-0023-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0023)	\$18,482	Each	10%	\$16,634	Other	F1
SIO-HYP-FAC-0024-PSS-1YR	SIO-HYP-FAC-0024-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0024)	\$14,317	Each	10%	\$12,885	Other	F1
SIO-HYP-FAC-0025-PSS-1YR	SIO-HYP-FAC-0025-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0025)	\$11,347	Each	10%	\$10,212	Other	F1
SIO-HYP-FAC-0026-PSS-1YR	SIO-HYP-FAC-0026-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0026)	\$7,225	Each	10%	\$6,503	Other	F1
SIO-HYP-FAC-0027-PSS-1YR	SIO-HYP-FAC-0027-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0027)	\$11,681	Each	10%	\$10,513	Other	F1
SIO-HYP-FAC-0028-PSS-1YR	SIO-HYP-FAC-0028-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0028)	\$8,091	Each	10%	\$7,282	Other	F1
SIO-HYP-FAC-0029-PSS-1YR	SIO-HYP-FAC-0029-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0029)	\$11,510	Each	10%	\$10,359	Other	F1
SIO-HYP-FAC-0030-PSS-1YR	SIO-HYP-FAC-0030-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0030)	\$26,595	Each	10%	\$23,935	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SIO-HYP-FAC-0031-PSS-1YR	SIO-HYP-FAC-0031-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0031)	\$20,235	Each	10%	\$18,211	Other	F1
SIO-HYP-FAC-0032-PSS-1YR	SIO-HYP-FAC-0032-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0032)	\$5,201	Each	10%	\$4,680	Other	F1
SIO-HYP-FAC-0033-PSS-1YR	SIO-HYP-FAC-0033-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0033)	\$20,453	Each	10%	\$18,407	Other	F1
SIO-HYP-FAC-0034-PSS-1YR	SIO-HYP-FAC-0034-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0034)	\$13,866	Each	10%	\$12,479	Other	F1
SIO-HYP-FAC-0035-PSS-1YR	SIO-HYP-FAC-0035-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0035)	\$13,701	Each	10%	\$12,331	Other	F1
SIO-HYP-FAC-0036-PSS-1YR	SIO-HYP-FAC-0036-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0036)	\$8,938	Each	10%	\$8,045	Other	F1
SIO-HYP-FAC-0037-PSS-1YR	SIO-HYP-FAC-0037-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0037)	\$6,336	Each	10%	\$5,702	Other	F1
SIO-HYP-FAC-0038-PSS-1YR	SIO-HYP-FAC-0038-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0038)	\$6,099	Each	10%	\$5,489	Other	F1
SIO-HYP-FAC-0039-PSS-1YR	SIO-HYP-FAC-0039-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0039)	\$12,148	Each	10%	\$10,933	Other	F1
SIO-HYP-FAC-0040-PSS-1YR	SIO-HYP-FAC-0040-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0040)	\$25,463	Each	10%	\$22,917	Other	F1
SIO-HYP-FAC-0041-PSS-1YR	SIO-HYP-FAC-0041-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0041)	\$15,335	Each	10%	\$13,802	Other	F1
SIO-HYP-FAC-0042-PSS-1YR	SIO-HYP-FAC-0042-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0042)	\$10,519	Each	10%	\$9,467	Other	F1
SIO-HYP-FAC-0043-PSS-1YR	SIO-HYP-FAC-0043-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0043)	\$11,455	Each	10%	\$10,310	Other	F1
SIO-HYP-FAC-0044-PSS-1YR	SIO-HYP-FAC-0044-PSS-1YR		Annual Maintenance PSS (SIO-HYP-FAC-0044)	\$7,892	Each	10%	\$7,102	Other	F1
SIO-HYP-R003-PSS-1YR	SIO-HYP-R003-PSS-1YR		Annual Maintenance PSS (SIO-HYP-R003)	\$12,594	Each	10%	\$11,334	Other	F1
SIO-MGMT-0001-PSS-1YR	SIO-MGMT-0001-PSS-1YR		Annual Maintenance PSS (SIO-MGMT-0001)	\$2,887	Each	10%	\$2,599	Other	F1
SIO-MGMT-FAC-0001-PSS-1YR	SIO-MGMT-FAC-0001-PSS-1YR		Annual Maintenance PSS (SIO-MGMT-FAC-0001)	\$2,887	Each	10%	\$2,599	Other	F1
SIO-NETCNCT-F-001-PSS-1YR	SIO-NETCNCT-F-001-PSS-1YR		Annual Maintenance PSS (SIO-NETCNCT-F-001)	\$144	Each	10%	\$130	Other	F1
SIO-NETCNCT-F-002-PSS-1YR	SIO-NETCNCT-F-002-PSS-1YR		Annual Maintenance PSS (SIO-NETCNCT-F-002)	\$606	Each	10%	\$546	Other	F1
SIO-NETCNCT-F-003-PSS-1YR	SIO-NETCNCT-F-003-PSS-1YR		Annual Maintenance PSS (SIO-NETCNCT-F-003)	\$57	Each	10%	\$51	Other	F1
SIO-NETCONNECT-001-PSS-1YR	SIO-NETCONNECT-001-PSS-1YR		Annual Maintenance PSS (SIO-NETCONNECT-001)	\$144	Each	10%	\$130	Other	F1
SIO-NETCONNECT-002-PSS-1YR	SIO-NETCONNECT-002-PSS-1YR		Annual Maintenance PSS (SIO-NETCONNECT-002)	\$606	Each	10%	\$546	Other	F1
SIO-NETCONNECT-003-PSS-1YR	SIO-NETCONNECT-003-PSS-1YR		Annual Maintenance PSS (SIO-NETCONNECT-003)	\$57	Each	10%	\$51	Other	F1
SIO-READY-1001-PSS-1YR	SIO-READY-1001-PSS-1YR		Annual Maintenance PSS (SIO-READY-1001)	\$13,124	Each	10%	\$11,812	Other	F1
SIO-READY-1001-T-PSS-1YR	SIO-READY-1001-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1001-T)	\$13,124	Each	10%	\$11,812	Other	F1
SIO-READY-1002-PSS-1YR	SIO-READY-1002-PSS-1YR		Annual Maintenance PSS (SIO-READY-1002)	\$7,736	Each	10%	\$6,962	Other	F1
SIO-READY-1002-T-PSS-1YR	SIO-READY-1002-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1002-T)	\$7,736	Each	10%	\$6,962	Other	F1
SIO-READY-1003-PSS-1YR	SIO-READY-1003-PSS-1YR		Annual Maintenance PSS (SIO-READY-1003)	\$4,706	Each	10%	\$4,235	Other	F1
SIO-READY-1003-T-PSS-1YR	SIO-READY-1003-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1003-T)	\$4,706	Each	10%	\$4,235	Other	F1
SIO-READY-1004-PSS-1YR	SIO-READY-1004-PSS-1YR		Annual Maintenance PSS (SIO-READY-1004)	\$13,980	Each	10%	\$12,582	Other	F1
SIO-READY-1004-T-PSS-1YR	SIO-READY-1004-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1004-T)	\$13,980	Each	10%	\$12,582	Other	F1
SIO-READY-1005-PSS-1YR	SIO-READY-1005-PSS-1YR		Annual Maintenance PSS (SIO-READY-1005)	\$9,791	Each	10%	\$8,812	Other	F1
SIO-READY-1005-T-PSS-1YR	SIO-READY-1005-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1005-T)	\$9,791	Each	10%	\$8,812	Other	F1
SIO-READY-1006-PSS-1YR	SIO-READY-1006-PSS-1YR		Annual Maintenance PSS (SIO-READY-1006)	\$9,511	Each	10%	\$8,560	Other	F1
SIO-READY-1006-T-PSS-1YR	SIO-READY-1006-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1006-T)	\$9,511	Each	10%	\$8,560	Other	F1
SIO-READY-1007-PSS-1YR	SIO-READY-1007-PSS-1YR		Annual Maintenance PSS (SIO-READY-1007)	\$3,355	Each	10%	\$3,020	Other	F1
SIO-READY-1007-T-PSS-1YR	SIO-READY-1007-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1007-T)	\$3,355	Each	10%	\$3,020	Other	F1
SIO-READY-1008-PSS-1YR	SIO-READY-1008-PSS-1YR		Annual Maintenance PSS (SIO-READY-1008)	\$2,729	Each	10%	\$2,456	Other	F1
SIO-READY-1008-T-PSS-1YR	SIO-READY-1008-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1008-T)	\$2,729	Each	10%	\$2,456	Other	F1
SIO-READY-1009-PSS-1YR	SIO-READY-1009-PSS-1YR		Annual Maintenance PSS (SIO-READY-1009)	\$11,222	Each	10%	\$10,100	Other	F1
SIO-READY-1009-T-PSS-1YR	SIO-READY-1009-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1009-T)	\$11,222	Each	10%	\$10,100	Other	F1
SIO-READY-1010-PSS-1YR	SIO-READY-1010-PSS-1YR		Annual Maintenance PSS (SIO-READY-1010)	\$6,773	Each	10%	\$6,096	Other	F1
SIO-READY-1010-T-PSS-1YR	SIO-READY-1010-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1010-T)	\$6,773	Each	10%	\$6,096	Other	F1
SIO-READY-1014-PSS-1YR	SIO-READY-1014-PSS-1YR		Annual Maintenance PSS (SIO-READY-1014)	\$6,416	Each	10%	\$5,774	Other	F1
SIO-READY-1015-PSS-1YR	SIO-READY-1015-PSS-1YR		Annual Maintenance PSS (SIO-READY-1015)	\$10,648	Each	10%	\$9,583	Other	F1
SIO-READY-1016-PSS-1YR	SIO-READY-1016-PSS-1YR		Annual Maintenance PSS (SIO-READY-1016)	\$3,497	Each	10%	\$3,147	Other	F1
SIO-READY-1023-PSS-1YR	SIO-READY-1023-PSS-1YR		Annual Maintenance PSS (SIO-READY-1023)	\$8,083	Each	10%	\$7,275	Other	F1
SIO-READY-1023-T-PSS-1YR	SIO-READY-1023-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-1023-T)	\$8,083	Each	10%	\$7,275	Other	F1
SIO-READY-2001-PSS-1YR	SIO-READY-2001-PSS-1YR		Annual Maintenance PSS (SIO-READY-2001)	\$7,062	Each	10%	\$6,356	Other	F1
SIO-READY-2001-T-PSS-1YR	SIO-READY-2001-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-2001-T)	\$7,062	Each	10%	\$6,356	Other	F1
SIO-READY-2002-PSS-1YR	SIO-READY-2002-PSS-1YR		Annual Maintenance PSS (SIO-READY-2002)	\$5,512	Each	10%	\$4,961	Other	F1
SIO-READY-2002-T-PSS-1YR	SIO-READY-2002-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-2002-T)	\$5,512	Each	10%	\$4,961	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SIO-READY-2003-PSS-1YR	SIO-READY-2003-PSS-1YR		Annual Maintenance PSS (SIO-READY-2003)	\$7,230	Each	10%	\$6,507	Other	F1
SIO-READY-2003-T-PSS-1YR	SIO-READY-2003-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-2003-T)	\$7,230	Each	10%	\$6,507	Other	F1
SIO-READY-2004-PSS-1YR	SIO-READY-2004-PSS-1YR		Annual Maintenance PSS (SIO-READY-2004)	\$15,795	Each	10%	\$14,216	Other	F1
SIO-READY-2004-T-PSS-1YR	SIO-READY-2004-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-2004-T)	\$15,795	Each	10%	\$14,216	Other	F1
SIO-READY-2005-PSS-1YR	SIO-READY-2005-PSS-1YR		Annual Maintenance PSS (SIO-READY-2005)	\$4,130	Each	10%	\$3,717	Other	F1
SIO-READY-2005-T-PSS-1YR	SIO-READY-2005-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-2005-T)	\$4,130	Each	10%	\$3,717	Other	F1
SIO-READY-2006-PSS-1YR	SIO-READY-2006-PSS-1YR		Annual Maintenance PSS (SIO-READY-2006)	\$5,697	Each	10%	\$5,127	Other	F1
SIO-READY-2006-T-PSS-1YR	SIO-READY-2006-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-2006-T)	\$5,697	Each	10%	\$5,127	Other	F1
SIO-READY-2007-PSS-1YR	SIO-READY-2007-PSS-1YR		Annual Maintenance PSS (SIO-READY-2007)	\$3,677	Each	10%	\$3,309	Other	F1
SIO-READY-2007-T-PSS-1YR	SIO-READY-2007-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-2007-T)	\$3,677	Each	10%	\$3,309	Other	F1
SIO-READY-2008-PSS-1YR	SIO-READY-2008-PSS-1YR		Annual Maintenance PSS (SIO-READY-2008)	\$13,033	Each	10%	\$11,730	Other	F1
SIO-READY-2008-T-PSS-1YR	SIO-READY-2008-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-2008-T)	\$13,033	Each	10%	\$11,730	Other	F1
SIO-READY-MGMT-PSS-1YR	SIO-READY-MGMT-PSS-1YR		Annual Maintenance PSS (SIO-READY-MGMT)	\$1,510	Each	10%	\$1,359	Other	F1
SIO-READY-MGMT-T-PSS-1YR	SIO-READY-MGMT-T-PSS-1YR		Annual Maintenance PSS (SIO-READY-MGMT-T)	\$1,510	Each	10%	\$1,359	Other	F1
SIO-RPHW-G6T-D-PSS-1YR	SIO-RPHW-G6T-D-PSS-1YR		Annual Maintenance PSS (SIO-RPHW-G6T-D)	\$2,310	Each	10%	\$2,079	Other	F1
SIO-RPHW-G6T-PSS-1YR	SIO-RPHW-G6T-PSS-1YR		Annual Maintenance PSS (SIO-RPHW-G6T)	\$2,310	Each	10%	\$2,079	Other	F1
SIO-SWITCH-0001-PSS-1YR	SIO-SWITCH-0001-PSS-1YR		Annual Maintenance PSS (SIO-SWITCH-0001)	\$2,145	Each	10%	\$1,930	Other	F1
SIO-SWITCH-0002-PSS-1YR	SIO-SWITCH-0002-PSS-1YR		Annual Maintenance PSS (SIO-SWITCH-0002)	\$4,726	Each	10%	\$4,254	Other	F1
SIO-SWITCH-0003-PSS-1YR	SIO-SWITCH-0003-PSS-1YR		Annual Maintenance PSS (SIO-SWITCH-0003)	\$9,233	Each	10%	\$8,310	Other	F1
SIO-SWITCH-0004-PSS-1YR	SIO-SWITCH-0004-PSS-1YR		Annual Maintenance PSS (SIO-SWITCH-0004)	\$8,671	Each	10%	\$7,804	Other	F1
SIO-SWITCH-F-0001-PSS-1YR	SIO-SWITCH-F-0001-PSS-1YR		Annual Maintenance PSS (SIO-SWITCH-F-0001)	\$2,145	Each	10%	\$1,930	Other	F1
SIO-SWITCH-F-0002-PSS-1YR	SIO-SWITCH-F-0002-PSS-1YR		Annual Maintenance PSS (SIO-SWITCH-F-0002)	\$4,726	Each	10%	\$4,254	Other	F1
SIO-SWITCH-F-0003-PSS-1YR	SIO-SWITCH-F-0003-PSS-1YR		Annual Maintenance PSS (SIO-SWITCH-F-0003)	\$9,233	Each	10%	\$8,310	Other	F1
SIO-SWITCH-F-0004-PSS-1YR	SIO-SWITCH-F-0004-PSS-1YR		Annual Maintenance PSS (SIO-SWITCH-F-0004)	\$8,671	Each	10%	\$7,804	Other	F1
SM6-CAPM-T12-PSS-1YR	SM6-CAPM-T12-PSS-1YR		Annual Maintenance PSS (SM6-CAPM-T12)	\$160	Each	10%	\$144	Other	F1
SM6-CAPM-T13-PSS-1YR	SM6-CAPM-T13-PSS-1YR		Annual Maintenance PSS (SM6-CAPM-T13)	\$135	Each	10%	\$122	Other	F1
SM6-CAPM-T14-PSS-1YR	SM6-CAPM-T14-PSS-1YR		Annual Maintenance PSS (SM6-CAPM-T14)	\$115	Each	10%	\$104	Other	F1
SM6-UPG-T01-PSS-1YR	SM6-UPG-T01-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T01)	\$733	Each	10%	\$659	Other	F1
SM6-UPG-T02-PSS-1YR	SM6-UPG-T02-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T02)	\$640	Each	10%	\$576	Other	F1
SM6-UPG-T03-PSS-1YR	SM6-UPG-T03-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T03)	\$540	Each	10%	\$486	Other	F1
SM6-UPG-T04-PSS-1YR	SM6-UPG-T04-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T04)	\$460	Each	10%	\$414	Other	F1
SM6-UPG-T05-PSS-1YR	SM6-UPG-T05-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T05)	\$403	Each	10%	\$362	Other	F1
SM6-UPG-T06-PSS-1YR	SM6-UPG-T06-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T06)	\$340	Each	10%	\$306	Other	F1
SM6-UPG-T07-PSS-1YR	SM6-UPG-T07-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T07)	\$298	Each	10%	\$268	Other	F1
SM6-UPG-T08-PSS-1YR	SM6-UPG-T08-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T08)	\$250	Each	10%	\$225	Other	F1
SM6-UPG-T09-PSS-1YR	SM6-UPG-T09-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T09)	\$213	Each	10%	\$191	Other	F1
SM6-UPG-T10-PSS-1YR	SM6-UPG-T10-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T10)	\$188	Each	10%	\$169	Other	F1
SM6-UPG-T11-PSS-1YR	SM6-UPG-T11-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T11)	\$158	Each	10%	\$142	Other	F1
SM6-UPG-T12-PSS-1YR	SM6-UPG-T12-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T12)	\$138	Each	10%	\$124	Other	F1
SM6-UPG-T13-PSS-1YR	SM6-UPG-T13-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T13)	\$115	Each	10%	\$104	Other	F1
SM6-UPG-T14-PSS-1YR	SM6-UPG-T14-PSS-1YR		Annual Maintenance PSS (SM6-UPG-T14)	\$100	Each	10%	\$90	Other	F1
SMA-ACM-F-PSS-1YR	SMA-ACM-F-PSS-1YR		Annual Maintenance PSS (SMA-ACM-F)	\$4,500	Each	10%	\$4,050	Other	F1
SMA-ACM-MS-PSS-1YR	SMA-ACM-MS-PSS-1YR		Annual Maintenance PSS (SMA-ACM-MS)	\$23	Each	10%	\$20	Other	F1
SMA-ACM-P-PSS-1YR	SMA-ACM-P-PSS-1YR		Annual Maintenance PSS (SMA-ACM-P)	\$9,000	Each	10%	\$8,100	Other	F1
SMA-AD-ALS-F-PSS-1YR	SMA-AD-ALS-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-ALS-F)	\$9,375	Each	10%	\$8,438	Other	F1
SMA-AD-ALS-P-PSS-1YR	SMA-AD-ALS-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-ALS-P)	\$18,750	Each	10%	\$16,875	Other	F1
SMA-AD-ATR-PSS-1YR	SMA-AD-ATR-PSS-1YR		Annual Maintenance PSS (SMA-AD-ATR)	\$12,500	Each	10%	\$11,250	Other	F1
SMA-AD-BMC-F-PSS-1YR	SMA-AD-BMC-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-BMC-F)	\$1,125	Each	10%	\$1,013	Other	F1
SMA-AD-BMC-P-PSS-1YR	SMA-AD-BMC-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-BMC-P)	\$2,250	Each	10%	\$2,025	Other	F1
SMA-AD-CEH-F-PSS-1YR	SMA-AD-CEH-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-CEH-F)	\$1,125	Each	10%	\$1,013	Other	F1
SMA-AD-CEH-P-PSS-1YR	SMA-AD-CEH-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-CEH-P)	\$2,250	Each	10%	\$2,025	Other	F1
SMA-AD-CSE-F-PSS-1YR	SMA-AD-CSE-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-CSE-F)	\$1,125	Each	10%	\$1,013	Other	F1
SMA-AD-CSE-P-PSS-1YR	SMA-AD-CSE-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-CSE-P)	\$2,250	Each	10%	\$2,025	Other	F1
SMA-AD-CTC-F-PSS-1YR	SMA-AD-CTC-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-CTC-F)	\$9,375	Each	10%	\$8,438	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			0-100			
SMA-AD-CTC-P-PSS-1YR	SMA-AD-CTC-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-CTC-P)	\$18,750	Each	10%		\$16,875	Other	F1
SMA-AD-CTC-T-PSS-1YR	SMA-AD-CTC-T-PSS-1YR		Annual Maintenance PSS (SMA-AD-CTC-T)	\$9,375	Each	10%		\$8,438	Other	F1
SMA-AD-CTM-F-PSS-1YR	SMA-AD-CTM-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-CTM-F)	\$9,375	Each	10%		\$8,438	Other	F1
SMA-AD-CTM-P-PSS-1YR	SMA-AD-CTM-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-CTM-P)	\$18,750	Each	10%		\$16,875	Other	F1
SMA-AD-CTM-T-PSS-1YR	SMA-AD-CTM-T-PSS-1YR		Annual Maintenance PSS (SMA-AD-CTM-T)	\$9,375	Each	10%		\$8,438	Other	F1
SMA-AD-EML-F-PSS-1YR	SMA-AD-EML-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-EML-F)	\$563	Each	10%		\$506	Other	F1
SMA-AD-EML-P-PSS-1YR	SMA-AD-EML-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-EML-P)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-AD-ISC-F-PSS-1YR	SMA-AD-ISC-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-ISC-F)	\$2,813	Each	10%		\$2,531	Other	F1
SMA-AD-ISC-P-PSS-1YR	SMA-AD-ISC-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-ISC-P)	\$5,625	Each	10%		\$5,063	Other	F1
SMA-AD-IVS-F-PSS-1YR	SMA-AD-IVS-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-IVS-F)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-AD-IVS-P-PSS-1YR	SMA-AD-IVS-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-IVS-P)	\$2,250	Each	10%		\$2,025	Other	F1
SMA-AD-LGF-F-PSS-1YR	SMA-AD-LGF-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-LGF-F)	\$563	Each	10%		\$506	Other	F1
SMA-AD-LGF-P-PSS-1YR	SMA-AD-LGF-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-LGF-P)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-ADM-AA-PSS-1YR	SMA-ADM-AA-PSS-1YR		Annual Maintenance PSS (SMA-ADM-AA)	\$3,375	Each	10%		\$3,038	Other	F1
SMA-ADM-MN1-PSS-1YR	SMA-ADM-MN1-PSS-1YR		Annual Maintenance PSS (SMA-ADM-MN1)	\$46,125	Each	10%		\$41,513	Other	F1
SMA-ADM-MN2-PSS-1YR	SMA-ADM-MN2-PSS-1YR		Annual Maintenance PSS (SMA-ADM-MN2)	\$77,625	Each	10%		\$69,863	Other	F1
SMA-ADM-MN3-PSS-1YR	SMA-ADM-MN3-PSS-1YR		Annual Maintenance PSS (SMA-ADM-MN3)	\$93,375	Each	10%		\$84,038	Other	F1
SMA-ADM-MN4-PSS-1YR	SMA-ADM-MN4-PSS-1YR		Annual Maintenance PSS (SMA-ADM-MN4)	\$123,750	Each	10%		\$111,375	Other	F1
SMA-ADM-MN5-PSS-1YR	SMA-ADM-MN5-PSS-1YR		Annual Maintenance PSS (SMA-ADM-MN5)	\$139,500	Each	10%		\$125,550	Other	F1
SMA-ADM-MN6-PSS-1YR	SMA-ADM-MN6-PSS-1YR		Annual Maintenance PSS (SMA-ADM-MN6)	\$155,250	Each	10%		\$139,725	Other	F1
SMA-ADM-MN7-PSS-1YR	SMA-ADM-MN7-PSS-1YR		Annual Maintenance PSS (SMA-ADM-MN7)	\$201,375	Each	10%		\$181,238	Other	F1
SMA-AD-MOM-F-PSS-1YR	SMA-AD-MOM-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-MOM-F)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-AD-MOM-P-PSS-1YR	SMA-AD-MOM-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-MOM-P)	\$2,250	Each	10%		\$2,025	Other	F1
SMA-ADM-SDK-PSS-1YR	SMA-ADM-SDK-PSS-1YR		Annual Maintenance PSS (SMA-ADM-SDK)	\$9,000	Each	10%		\$8,100	Other	F1
SMA-AD-MSS-P-PSS-1YR	SMA-AD-MSS-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-MSS-P)	\$5,625	Each	10%		\$5,063	Other	F1
SMA-AD-MTZ-T-PSS-1YR	SMA-AD-MTZ-T-PSS-1YR		Annual Maintenance PSS (SMA-AD-MTZ-T)	\$2,813	Each	10%		\$2,531	Other	F1
SMA-ADM-UPG1-PSS-1YR	SMA-ADM-UPG1-PSS-1YR		Annual Maintenance PSS (SMA-ADM-UPG1)	\$31,500	Each	10%		\$28,350	Other	F1
SMA-ADM-UPG2-PSS-1YR	SMA-ADM-UPG2-PSS-1YR		Annual Maintenance PSS (SMA-ADM-UPG2)	\$15,750	Each	10%		\$14,175	Other	F1
SMA-ADM-UPG3-PSS-1YR	SMA-ADM-UPG3-PSS-1YR		Annual Maintenance PSS (SMA-ADM-UPG3)	\$30,375	Each	10%		\$27,338	Other	F1
SMA-ADM-UPG4-PSS-1YR	SMA-ADM-UPG4-PSS-1YR		Annual Maintenance PSS (SMA-ADM-UPG4)	\$15,750	Each	10%		\$14,175	Other	F1
SMA-ADM-UPG5-PSS-1YR	SMA-ADM-UPG5-PSS-1YR		Annual Maintenance PSS (SMA-ADM-UPG5)	\$15,750	Each	10%		\$14,175	Other	F1
SMA-ADM-UPG6-PSS-1YR	SMA-ADM-UPG6-PSS-1YR		Annual Maintenance PSS (SMA-ADM-UPG6)	\$46,125	Each	10%		\$41,513	Other	F1
SMA-AD-NIQ-F-PSS-1YR	SMA-AD-NIQ-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-NIQ-F)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-AD-NIQ-P-PSS-1YR	SMA-AD-NIQ-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-NIQ-P)	\$2,250	Each	10%		\$2,025	Other	F1
SMA-AD-NOTF-F-PSS-1YR	SMA-AD-NOTF-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-NOTF-F)	\$563	Each	10%		\$506	Other	F1
SMA-AD-NOTF-P-PSS-1YR	SMA-AD-NOTF-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-NOTF-P)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-AD-NV-F-PSS-1YR	SMA-AD-NV-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-NV-F)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-AD-NV-P-PSS-1YR	SMA-AD-NV-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-NV-P)	\$2,250	Each	10%		\$2,025	Other	F1
SMA-AD-OPS-F-PSS-1YR	SMA-AD-OPS-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-OPS-F)	\$2,250	Each	10%		\$2,025	Other	F1
SMA-AD-OPS-P-PSS-1YR	SMA-AD-OPS-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-OPS-P)	\$4,500	Each	10%		\$4,050	Other	F1
SMA-AD-OVN-F-PSS-1YR	SMA-AD-OVN-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-OVN-F)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-AD-OVN-P-PSS-1YR	SMA-AD-OVN-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-OVN-P)	\$2,250	Each	10%		\$2,025	Other	F1
SMA-AD-OVO-F-PSS-1YR	SMA-AD-OVO-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-OVO-F)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-AD-OVO-P-PSS-1YR	SMA-AD-OVO-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-OVO-P)	\$2,250	Each	10%		\$2,025	Other	F1
SMA-AD-REM-F-PSS-1YR	SMA-AD-REM-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-REM-F)	\$1,125	Each	10%		\$1,013	Other	F1
SMA-AD-REM-P-PSS-1YR	SMA-AD-REM-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-REM-P)	\$2,250	Each	10%		\$2,025	Other	F1
SMA-AD-SCR-F-PSS-1YR	SMA-AD-SCR-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-SCR-F)	\$563	Each	10%		\$506	Other	F1
SMA-AD-SCR-P-PSS-1YR	SMA-AD-SCR-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-SCR-P)	\$1,125	Each	10%		\$1,013	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	(Column I)(Column K) (REQUIRED) use drop-down	(if applicable)
SMA-AD-SIA-S-PSS-1YR	SMA-AD-SIA-S-PSS-1YR		Annual Maintenance PSS (SMA-AD-SIA-S)	\$4,500	Each	10%	\$4,050	Other	F1
SMA-AD-SQU-F-PSS-1YR	SMA-AD-SQU-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-SQU-F)	\$563	Each	10%	\$506	Other	F1
SMA-AD-SQU-P-PSS-1YR	SMA-AD-SQU-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-SQU-P)	\$1,125	Each	10%	\$1,013	Other	F1
SMA-AD-SQW-F-PSS-1YR	SMA-AD-SQW-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-SQW-F)	\$563	Each	10%	\$506	Other	F1
SMA-AD-SQW-P-PSS-1YR	SMA-AD-SQW-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-SQW-P)	\$1,125	Each	10%	\$1,013	Other	F1
SMA-AD-SSC-F-PSS-1YR	SMA-AD-SSC-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-SSC-F)	\$1,125	Each	10%	\$1,013	Other	F1
SMA-AD-SSC-P-PSS-1YR	SMA-AD-SSC-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-SSC-P)	\$2,250	Each	10%	\$2,025	Other	F1
SMA-AD-TBR-F-PSS-1YR	SMA-AD-TBR-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-TBR-F)	\$1,250	Each	10%	\$1,125	Other	F1
SMA-AD-TBR-P-PSS-1YR	SMA-AD-TBR-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-TBR-P)	\$2,500	Each	10%	\$2,250	Other	F1
SMA-AD-TBR-T-PSS-1YR	SMA-AD-TBR-T-PSS-1YR		Annual Maintenance PSS (SMA-AD-TBR-T)	\$1,250	Each	10%	\$1,125	Other	F1
SMA-AD-TMA-P-PSS-1YR	SMA-AD-TMA-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-TMA-P)	\$5,625	Each	10%	\$5,063	Other	F1
SMA-AD-XML-F-PSS-1YR	SMA-AD-XML-F-PSS-1YR		Annual Maintenance PSS (SMA-AD-XML-F)	\$563	Each	10%	\$506	Other	F1
SMA-AD-XML-P-PSS-1YR	SMA-AD-XML-P-PSS-1YR		Annual Maintenance PSS (SMA-AD-XML-P)	\$1,125	Each	10%	\$1,013	Other	F1
SMA-AI-F-PSS-1YR	SMA-AI-F-PSS-1YR		Annual Maintenance PSS (SMA-AI-F)	\$18,000	Each	10%	\$16,200	Other	F1
SMA-AI-MS-PSS-1YR	SMA-AI-MS-PSS-1YR		Annual Maintenance PSS (SMA-AI-MS)	\$225	Each	10%	\$203	Other	F1
SMA-AI-MSUPG-PSS-1YR	SMA-AI-MSUPG-PSS-1YR		Annual Maintenance PSS (SMA-AI-MSUPG)	\$203	Each	10%	\$182	Other	F1
SMA-AI-ORC-F-PSS-1YR	SMA-AI-ORC-F-PSS-1YR		Annual Maintenance PSS (SMA-AI-ORC-F)	\$4,500	Each	10%	\$4,050	Other	F1
SMA-AI-ORC-MS-PSS-1YR	SMA-AI-ORC-MS-PSS-1YR		Annual Maintenance PSS (SMA-AI-ORC-MS)	\$225	Each	10%	\$203	Other	F1
SMA-AI-ORC-P-PSS-1YR	SMA-AI-ORC-P-PSS-1YR		Annual Maintenance PSS (SMA-AI-ORC-P)	\$9,000	Each	10%	\$8,100	Other	F1
SMA-AI-ORC-T-PSS-1YR	SMA-AI-ORC-T-PSS-1YR		Annual Maintenance PSS (SMA-AI-ORC-T)	\$4,500	Each	10%	\$4,050	Other	F1
SMA-AI-P-PSS-1YR	SMA-AI-P-PSS-1YR		Annual Maintenance PSS (SMA-AI-P)	\$36,000	Each	10%	\$32,400	Other	F1
SMA-AI-T-PSS-1YR	SMA-AI-T-PSS-1YR		Annual Maintenance PSS (SMA-AI-T)	\$18,000	Each	10%	\$16,200	Other	F1
SMA-AI-UPG-F-PSS-1YR	SMA-AI-UPG-F-PSS-1YR		Annual Maintenance PSS (SMA-AI-UPG-F)	\$13,500	Each	10%	\$12,150	Other	F1
SMA-AI-UPG-P-PSS-1YR	SMA-AI-UPG-P-PSS-1YR		Annual Maintenance PSS (SMA-AI-UPG-P)	\$27,000	Each	10%	\$24,300	Other	F1
SMA-AI-UPG-T-PSS-1YR	SMA-AI-UPG-T-PSS-1YR		Annual Maintenance PSS (SMA-AI-UPG-T)	\$13,500	Each	10%	\$12,150	Other	F1
SMA-AI-WSA-F-PSS-1YR	SMA-AI-WSA-F-PSS-1YR		Annual Maintenance PSS (SMA-AI-WSA-F)	\$4,500	Each	10%	\$4,050	Other	F1
SMA-AI-WSA-MS-PSS-1YR	SMA-AI-WSA-MS-PSS-1YR		Annual Maintenance PSS (SMA-AI-WSA-MS)	\$225	Each	10%	\$203	Other	F1
SMA-AI-WSA-P-PSS-1YR	SMA-AI-WSA-P-PSS-1YR		Annual Maintenance PSS (SMA-AI-WSA-P)	\$9,000	Each	10%	\$8,100	Other	F1
SMA-AI-WSA-T-PSS-1YR	SMA-AI-WSA-T-PSS-1YR		Annual Maintenance PSS (SMA-AI-WSA-T)	\$4,500	Each	10%	\$4,050	Other	F1
SMA-AI-WSP-F-PSS-1YR	SMA-AI-WSP-F-PSS-1YR		Annual Maintenance PSS (SMA-AI-WSP-F)	\$4,500	Each	10%	\$4,050	Other	F1
SMA-AI-WSP-MS-PSS-1YR	SMA-AI-WSP-MS-PSS-1YR		Annual Maintenance PSS (SMA-AI-WSP-MS)	\$225	Each	10%	\$203	Other	F1
SMA-AI-WSP-P-PSS-1YR	SMA-AI-WSP-P-PSS-1YR		Annual Maintenance PSS (SMA-AI-WSP-P)	\$9,000	Each	10%	\$8,100	Other	F1
SMA-AI-WSP-T-PSS-1YR	SMA-AI-WSP-T-PSS-1YR		Annual Maintenance PSS (SMA-AI-WSP-T)	\$4,500	Each	10%	\$4,050	Other	F1
SMA-AM-HED-PSS-1YR	SMA-AM-HED-PSS-1YR		Annual Maintenance PSS (SMA-AM-HED)	\$3	Each	10%	\$3	Other	F1
SMA-AM-NAS-N-PSS-1YR	SMA-AM-NAS-N-PSS-1YR		Annual Maintenance PSS (SMA-AM-NAS-N)	\$23	Each	10%	\$20	Other	F1
SMA-AM-P-PSS-1YR	SMA-AM-P-PSS-1YR		Annual Maintenance PSS (SMA-AM-P)	\$5,625	Each	10%	\$5,063	Other	F1
SMA-ASM-F-PSS-1YR	SMA-ASM-F-PSS-1YR		Annual Maintenance PSS (SMA-ASM-F)	\$3,375	Each	10%	\$3,038	Other	F1
SMA-ASM-MH1-PSS-1YR	SMA-ASM-MH1-PSS-1YR		Annual Maintenance PSS (SMA-ASM-MH1)	\$90	Each	10%	\$81	Other	F1
SMA-ASM-MH2-PSS-1YR	SMA-ASM-MH2-PSS-1YR		Annual Maintenance PSS (SMA-ASM-MH2)	\$88	Each	10%	\$79	Other	F1
SMA-ASM-MH3-PSS-1YR	SMA-ASM-MH3-PSS-1YR		Annual Maintenance PSS (SMA-ASM-MH3)	\$85	Each	10%	\$76	Other	F1
SMA-ASM-MH4-PSS-1YR	SMA-ASM-MH4-PSS-1YR		Annual Maintenance PSS (SMA-ASM-MH4)	\$78	Each	10%	\$70	Other	F1
SMA-ASM-MH5-PSS-1YR	SMA-ASM-MH5-PSS-1YR		Annual Maintenance PSS (SMA-ASM-MH5)	\$72	Each	10%	\$65	Other	F1
SMA-ASM-P-PSS-1YR	SMA-ASM-P-PSS-1YR		Annual Maintenance PSS (SMA-ASM-P)	\$6,750	Each	10%	\$6,075	Other	F1
SMA-ASM-T-PSS-1YR	SMA-ASM-T-PSS-1YR		Annual Maintenance PSS (SMA-ASM-T)	\$3,375	Each	10%	\$3,038	Other	F1
SMA-ATT-NGP-PSS-1YR	SMA-ATT-NGP-PSS-1YR		Annual Maintenance PSS (SMA-ATT-NGP)	\$0	Each	10%	\$0	Other	F1
SMA-BIM-F-PSS-1YR	SMA-BIM-F-PSS-1YR		Annual Maintenance PSS (SMA-BIM-F)	\$3,938	Each	10%	\$3,544	Other	F1
SMA-BIM-P-PSS-1YR	SMA-BIM-P-PSS-1YR		Annual Maintenance PSS (SMA-BIM-P)	\$7,875	Each	10%	\$7,088	Other	F1
SMA-DMS-E-PSS-1YR	SMA-DMS-E-PSS-1YR		Annual Maintenance PSS (SMA-DMS-E)	\$2,250	Each	10%	\$2,025	Other	F1
SMA-DMS-SP-PSS-1YR	SMA-DMS-SP-PSS-1YR		Annual Maintenance PSS (SMA-DMS-SP)	\$2,250	Each	10%	\$2,025	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
SMA-DMT-UD-PSS-1YR	SMA-DMT-UD-PSS-1YR	Annual Maintenance PSS (SMA-DMT-UD)		\$22,500	Each	10%	\$20,250	Other	F1
SMA-DSB-10-PSS-1YR	SMA-DSB-10-PSS-1YR	Annual Maintenance PSS (SMA-DSB-10)		\$38,070	Each	10%	\$34,263	Other	F1
SMA-DSB-1-PSS-1YR	SMA-DSB-1-PSS-1YR	Annual Maintenance PSS (SMA-DSB-1)		\$225	Each	10%	\$203	Other	F1
SMA-DSB-2-PSS-1YR	SMA-DSB-2-PSS-1YR	Annual Maintenance PSS (SMA-DSB-2)		\$709	Each	10%	\$638	Other	F1
SMA-DSB-3-PSS-1YR	SMA-DSB-3-PSS-1YR	Annual Maintenance PSS (SMA-DSB-3)		\$1,013	Each	10%	\$911	Other	F1
SMA-DSB-4-PSS-1YR	SMA-DSB-4-PSS-1YR	Annual Maintenance PSS (SMA-DSB-4)		\$2,025	Each	10%	\$1,823	Other	F1
SMA-DSB-5-PSS-1YR	SMA-DSB-5-PSS-1YR	Annual Maintenance PSS (SMA-DSB-5)		\$3,443	Each	10%	\$3,098	Other	F1
SMA-DSB-6-PSS-1YR	SMA-DSB-6-PSS-1YR	Annual Maintenance PSS (SMA-DSB-6)		\$5,063	Each	10%	\$4,556	Other	F1
SMA-DSB-7-PSS-1YR	SMA-DSB-7-PSS-1YR	Annual Maintenance PSS (SMA-DSB-7)		\$10,125	Each	10%	\$9,113	Other	F1
SMA-DSB-8-PSS-1YR	SMA-DSB-8-PSS-1YR	Annual Maintenance PSS (SMA-DSB-8)		\$15,188	Each	10%	\$13,669	Other	F1
SMA-DSB-9-PSS-1YR	SMA-DSB-9-PSS-1YR	Annual Maintenance PSS (SMA-DSB-9)		\$20,250	Each	10%	\$18,225	Other	F1
SMA-DSB-F-PSS-1YR	SMA-DSB-F-PSS-1YR	Annual Maintenance PSS (SMA-DSB-F)		\$1,688	Each	10%	\$1,519	Other	F1
SMA-DSB-P-PSS-1YR	SMA-DSB-P-PSS-1YR	Annual Maintenance PSS (SMA-DSB-P)		\$3,375	Each	10%	\$3,038	Other	F1
SMA-ESM-A1-PSS-1YR	SMA-ESM-A1-PSS-1YR	Annual Maintenance PSS (SMA-ESM-A1)		\$27	Each	10%	\$24	Other	F1
SMA-ESM-A2-PSS-1YR	SMA-ESM-A2-PSS-1YR	Annual Maintenance PSS (SMA-ESM-A2)		\$24	Each	10%	\$22	Other	F1
SMA-ESM-A3-PSS-1YR	SMA-ESM-A3-PSS-1YR	Annual Maintenance PSS (SMA-ESM-A3)		\$21	Each	10%	\$19	Other	F1
SMA-ESM-A4-PSS-1YR	SMA-ESM-A4-PSS-1YR	Annual Maintenance PSS (SMA-ESM-A4)		\$19	Each	10%	\$17	Other	F1
SMA-ESM-A5-PSS-1YR	SMA-ESM-A5-PSS-1YR	Annual Maintenance PSS (SMA-ESM-A5)		\$16	Each	10%	\$14	Other	F1
SMA-ESM-A6-PSS-1YR	SMA-ESM-A6-PSS-1YR	Annual Maintenance PSS (SMA-ESM-A6)		\$15	Each	10%	\$13	Other	F1
SMA-ESM-A7-PSS-1YR	SMA-ESM-A7-PSS-1YR	Annual Maintenance PSS (SMA-ESM-A7)		\$13	Each	10%	\$12	Other	F1
SMA-ESM-A8-PSS-1YR	SMA-ESM-A8-PSS-1YR	Annual Maintenance PSS (SMA-ESM-A8)		\$11	Each	10%	\$10	Other	F1
SMA-ESM-APM-1-PSS-1YR	SMA-ESM-APM-1-PSS-1YR	Annual Maintenance PSS (SMA-ESM-APM-1)		\$28	Each	10%	\$25	Other	F1
SMA-ESM-APM-PSS-1YR	SMA-ESM-APM-PSS-1YR	Annual Maintenance PSS (SMA-ESM-APM)		\$3,375	Each	10%	\$3,038	Other	F1
SMA-ESM-CMM-1-PSS-1YR	SMA-ESM-CMM-1-PSS-1YR	Annual Maintenance PSS (SMA-ESM-CMM-1)		\$28	Each	10%	\$25	Other	F1
SMA-ESM-CMM-PSS-1YR	SMA-ESM-CMM-PSS-1YR	Annual Maintenance PSS (SMA-ESM-CMM)		\$3,375	Each	10%	\$3,038	Other	F1
SMA-ESM-F51-PSS-1YR	SMA-ESM-F51-PSS-1YR	Annual Maintenance PSS (SMA-ESM-F51)		\$33	Each	10%	\$30	Other	F1
SMA-ESM-F5-PSS-1YR	SMA-ESM-F5-PSS-1YR	Annual Maintenance PSS (SMA-ESM-F5)		\$3,375	Each	10%	\$3,038	Other	F1
SMA-ESM-F-PSS-1YR	SMA-ESM-F-PSS-1YR	Annual Maintenance PSS (SMA-ESM-F)		\$1,688	Each	10%	\$1,519	Other	F1
SMA-ESM-H1-PSS-1YR	SMA-ESM-H1-PSS-1YR	Annual Maintenance PSS (SMA-ESM-H1)		\$478	Each	10%	\$430	Other	F1
SMA-ESM-H2-PSS-1YR	SMA-ESM-H2-PSS-1YR	Annual Maintenance PSS (SMA-ESM-H2)		\$430	Each	10%	\$387	Other	F1
SMA-ESM-H3-PSS-1YR	SMA-ESM-H3-PSS-1YR	Annual Maintenance PSS (SMA-ESM-H3)		\$383	Each	10%	\$344	Other	F1
SMA-ESM-H4-PSS-1YR	SMA-ESM-H4-PSS-1YR	Annual Maintenance PSS (SMA-ESM-H4)		\$335	Each	10%	\$301	Other	F1
SMA-ESM-H5-PSS-1YR	SMA-ESM-H5-PSS-1YR	Annual Maintenance PSS (SMA-ESM-H5)		\$287	Each	10%	\$258	Other	F1
SMA-ESM-H6-PSS-1YR	SMA-ESM-H6-PSS-1YR	Annual Maintenance PSS (SMA-ESM-H6)		\$263	Each	10%	\$237	Other	F1
SMA-ESM-H7-PSS-1YR	SMA-ESM-H7-PSS-1YR	Annual Maintenance PSS (SMA-ESM-H7)		\$239	Each	10%	\$215	Other	F1
SMA-ESM-H8-PSS-1YR	SMA-ESM-H8-PSS-1YR	Annual Maintenance PSS (SMA-ESM-H8)		\$203	Each	10%	\$183	Other	F1
SMA-ESM-HPV-PSS-1YR	SMA-ESM-HPV-PSS-1YR	Annual Maintenance PSS (SMA-ESM-HPV)		\$3,375	Each	10%	\$3,038	Other	F1
SMA-ESM-N1-PSS-1YR	SMA-ESM-N1-PSS-1YR	Annual Maintenance PSS (SMA-ESM-N1)		\$478	Each	10%	\$430	Other	F1
SMA-ESM-N2-PSS-1YR	SMA-ESM-N2-PSS-1YR	Annual Maintenance PSS (SMA-ESM-N2)		\$430	Each	10%	\$387	Other	F1
SMA-ESM-N3-PSS-1YR	SMA-ESM-N3-PSS-1YR	Annual Maintenance PSS (SMA-ESM-N3)		\$383	Each	10%	\$344	Other	F1
SMA-ESM-N4-PSS-1YR	SMA-ESM-N4-PSS-1YR	Annual Maintenance PSS (SMA-ESM-N4)		\$335	Each	10%	\$301	Other	F1
SMA-ESM-N5-PSS-1YR	SMA-ESM-N5-PSS-1YR	Annual Maintenance PSS (SMA-ESM-N5)		\$287	Each	10%	\$258	Other	F1
SMA-ESM-N6-PSS-1YR	SMA-ESM-N6-PSS-1YR	Annual Maintenance PSS (SMA-ESM-N6)		\$263	Each	10%	\$237	Other	F1
SMA-ESM-N7-PSS-1YR	SMA-ESM-N7-PSS-1YR	Annual Maintenance PSS (SMA-ESM-N7)		\$239	Each	10%	\$215	Other	F1
SMA-ESM-N8-PSS-1YR	SMA-ESM-N8-PSS-1YR	Annual Maintenance PSS (SMA-ESM-N8)		\$203	Each	10%	\$183	Other	F1
SMA-ESM-O1-PSS-1YR	SMA-ESM-O1-PSS-1YR	Annual Maintenance PSS (SMA-ESM-O1)		\$311	Each	10%	\$280	Other	F1
SMA-ESM-O2-PSS-1YR	SMA-ESM-O2-PSS-1YR	Annual Maintenance PSS (SMA-ESM-O2)		\$280	Each	10%	\$252	Other	F1
SMA-ESM-O3-PSS-1YR	SMA-ESM-O3-PSS-1YR	Annual Maintenance PSS (SMA-ESM-O3)		\$249	Each	10%	\$224	Other	F1
SMA-ESM-O4-PSS-1YR	SMA-ESM-O4-PSS-1YR	Annual Maintenance PSS (SMA-ESM-O4)		\$218	Each	10%	\$196	Other	F1
SMA-ESM-O5-PSS-1YR	SMA-ESM-O5-PSS-1YR	Annual Maintenance PSS (SMA-ESM-O5)		\$187	Each	10%	\$168	Other	F1
SMA-ESM-O6-PSS-1YR	SMA-ESM-O6-PSS-1YR	Annual Maintenance PSS (SMA-ESM-O6)		\$171	Each	10%	\$154	Other	F1
SMA-ESM-O7-PSS-1YR	SMA-ESM-O7-PSS-1YR	Annual Maintenance PSS (SMA-ESM-O7)		\$156	Each	10%	\$140	Other	F1
SMA-ESM-O8-PSS-1YR	SMA-ESM-O8-PSS-1YR	Annual Maintenance PSS (SMA-ESM-O8)		\$132	Each	10%	\$119	Other	F1
SMA-ESM-P-PSS-1YR	SMA-ESM-P-PSS-1YR	Annual Maintenance PSS (SMA-ESM-P)		\$3,375	Each	10%	\$3,038	Other	F1
SMA-ESM-SDN-PSS-1YR	SMA-ESM-SDN-PSS-1YR	Annual Maintenance PSS (SMA-ESM-SDN)		\$4,300	Each	10%	\$3,870	Other	F1
SMA-ESM-V1-PSS-1YR	SMA-ESM-V1-PSS-1YR	Annual Maintenance PSS (SMA-ESM-V1)		\$478	Each	10%	\$430	Other	F1
SMA-ESM-V2-PSS-1YR	SMA-ESM-V2-PSS-1YR	Annual Maintenance PSS (SMA-ESM-V2)		\$430	Each	10%	\$387	Other	F1
SMA-ESM-V3-PSS-1YR	SMA-ESM-V3-PSS-1YR	Annual Maintenance PSS (SMA-ESM-V3)		\$383	Each	10%	\$344	Other	F1
SMA-ESM-V4-PSS-1YR	SMA-ESM-V4-PSS-1YR	Annual Maintenance PSS (SMA-ESM-V4)		\$335	Each	10%	\$301	Other	F1
SMA-ESM-V5-PSS-1YR	SMA-ESM-V5-PSS-1YR	Annual Maintenance PSS (SMA-ESM-V5)		\$287	Each	10%	\$258	Other	F1
SMA-ESM-V6-PSS-1YR	SMA-ESM-V6-PSS-1YR	Annual Maintenance PSS (SMA-ESM-V6)		\$263	Each	10%	\$237	Other	F1
SMA-ESM-V7-PSS-1YR	SMA-ESM-V7-PSS-1YR	Annual Maintenance PSS (SMA-ESM-V7)		\$239	Each	10%	\$215	Other	F1
SMA-ESM-V8-PSS-1YR	SMA-ESM-V8-PSS-1YR	Annual Maintenance PSS (SMA-ESM-V8)		\$203	Each	10%	\$183	Other	F1
SMA-ESM-VMM-1-PSS-1YR	SMA-ESM-VMM-1-PSS-1YR	Annual Maintenance PSS (SMA-ESM-VMM-1)		\$563	Each	10%	\$506	Other	F1
SMA-ESM-VMM-PSS-1YR	SMA-ESM-VMM-PSS-1YR	Annual Maintenance PSS (SMA-ESM-VMM)		\$3,375	Each	10%	\$3,038	Other	F1
SMA-EX-100-PSS-1YR	SMA-EX-100-PSS-1YR	Annual Maintenance PSS (SMA-EX-100)		\$11,250	Each	10%	\$10,125	Other	F1
SMA-EX-250F-PSS-1YR	SMA-EX-250F-PSS-1YR	Annual Maintenance PSS (SMA-EX-250F)		\$7,313	Each	10%	\$6,581	Other	F1
SMA-EX-250-PSS-1YR	SMA-EX-250-PSS-1YR	Annual Maintenance PSS (SMA-EX-250)		\$24,750	Each	10%	\$22,275	Other	F1
SMA-EX-50-PSS-1YR	SMA-EX-50-PSS-1YR	Annual Maintenance PSS (SMA-EX-50)		\$6,750	Each	10%	\$6,075	Other	F1
SMA-EX-A100-PSS-1YR	SMA-EX-A100-PSS-1YR	Annual Maintenance PSS (SMA-EX-A100)		\$14,875	Each	10%	\$13,388	Other	F1
SMA-EX-A250-PSS-1YR	SMA-EX-A250-PSS-1YR	Annual Maintenance PSS (SMA-EX-A250)		\$27,094	Each	10%	\$24,384	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
SMA-EX-A50-PSS-1YR	SMA-EX-A50-PSS-1YR		Annual Maintenance PSS (SMA-EX-A50)	\$10.625	Each	10%	\$9,563	Other	F1	
SMA-EX-AC100F-PSS-1YR	SMA-EX-AC100F-PSS-1YR		Annual Maintenance PSS (SMA-EX-AC100F)	\$8,156	Each	10%	\$7,341	Other	F1	
SMA-EX-AC100-PSS-1YR	SMA-EX-AC100-PSS-1YR		Annual Maintenance PSS (SMA-EX-AC100)	\$16.313	Each	10%	\$14,681	Other	F1	
SMA-EX-AC250F-PSS-1YR	SMA-EX-AC250F-PSS-1YR		Annual Maintenance PSS (SMA-EX-AC250F)	\$11.813	Each	10%	\$10,631	Other	F1	
SMA-EX-AC250-PSS-1YR	SMA-EX-AC250-PSS-1YR		Annual Maintenance PSS (SMA-EX-AC250)	\$35.438	Each	10%	\$31,894	Other	F1	
SMA-EX-AC50F-PSS-1YR	SMA-EX-AC50F-PSS-1YR		Annual Maintenance PSS (SMA-EX-AC50F)	\$5,119	Each	10%	\$4,607	Other	F1	
SMA-EX-AC50-PSS-1YR	SMA-EX-AC50-PSS-1YR		Annual Maintenance PSS (SMA-EX-AC50)	\$10,238	Each	10%	\$9,214	Other	F1	
SMA-EX-ACUP1F-PSS-1YR	SMA-EX-ACUP1F-PSS-1YR		Annual Maintenance PSS (SMA-EX-ACUP1F)	\$3,038	Each	10%	\$2,734	Other	F1	
SMA-EX-ACUP1-PSS-1YR	SMA-EX-ACUP1-PSS-1YR		Annual Maintenance PSS (SMA-EX-ACUP1)	\$6,075	Each	10%	\$5,468	Other	F1	
SMA-EX-ACUP2F-PSS-1YR	SMA-EX-ACUP2F-PSS-1YR		Annual Maintenance PSS (SMA-EX-ACUP2F)	\$6,694	Each	10%	\$6,024	Other	F1	
SMA-EX-ACUP2-PSS-1YR	SMA-EX-ACUP2-PSS-1YR		Annual Maintenance PSS (SMA-EX-ACUP2)	\$25,200	Each	10%	\$22,680	Other	F1	
SMA-EX-ACUP3F-PSS-1YR	SMA-EX-ACUP3F-PSS-1YR		Annual Maintenance PSS (SMA-EX-ACUP3F)	\$3,656	Each	10%	\$3,291	Other	F1	
SMA-EX-ACUP3-PSS-1YR	SMA-EX-ACUP3-PSS-1YR		Annual Maintenance PSS (SMA-EX-ACUP3)	\$19,125	Each	10%	\$17,213	Other	F1	
SMA-EX-AUP1-PSS-1YR	SMA-EX-AUP1-PSS-1YR		Annual Maintenance PSS (SMA-EX-AUP1)	\$4,250	Each	10%	\$3,825	Other	F1	
SMA-EX-AUP2-PSS-1YR	SMA-EX-AUP2-PSS-1YR		Annual Maintenance PSS (SMA-EX-AUP2)	\$16,469	Each	10%	\$14,822	Other	F1	
SMA-EX-AUP3-PSS-1YR	SMA-EX-AUP3-PSS-1YR		Annual Maintenance PSS (SMA-EX-AUP3)	\$12,219	Each	10%	\$10,997	Other	F1	
SMA-EX-B100F-PSS-1YR	SMA-EX-B100F-PSS-1YR		Annual Maintenance PSS (SMA-EX-B100F)	\$15,313	Each	10%	\$13,781	Other	F1	
SMA-EX-B100-PSS-1YR	SMA-EX-B100-PSS-1YR		Annual Maintenance PSS (SMA-EX-B100)	\$38,669	Each	10%	\$34,802	Other	F1	
SMA-EX-B100T-PSS-1YR	SMA-EX-B100T-PSS-1YR		Annual Maintenance PSS (SMA-EX-B100T)	\$15,313	Each	10%	\$13,781	Other	F1	
SMA-EX-B250F-PSS-1YR	SMA-EX-B250F-PSS-1YR		Annual Maintenance PSS (SMA-EX-B250F)	\$17,063	Each	10%	\$15,356	Other	F1	
SMA-EX-B250-PSS-1YR	SMA-EX-B250-PSS-1YR		Annual Maintenance PSS (SMA-EX-B250)	\$65,888	Each	10%	\$59,299	Other	F1	
SMA-EX-B250T-PSS-1YR	SMA-EX-B250T-PSS-1YR		Annual Maintenance PSS (SMA-EX-B250T)	\$17,063	Each	10%	\$15,356	Other	F1	
SMA-EX-B50F-PSS-1YR	SMA-EX-B50F-PSS-1YR		Annual Maintenance PSS (SMA-EX-B50F)	\$12,813	Each	10%	\$11,531	Other	F1	
SMA-EX-B50-PSS-1YR	SMA-EX-B50-PSS-1YR		Annual Maintenance PSS (SMA-EX-B50)	\$29,419	Each	10%	\$26,477	Other	F1	
SMA-EX-B50T-PSS-1YR	SMA-EX-B50T-PSS-1YR		Annual Maintenance PSS (SMA-EX-B50T)	\$12,813	Each	10%	\$11,531	Other	F1	
SMA-EX-BUP1F-PSS-1YR	SMA-EX-BUP1F-PSS-1YR		Annual Maintenance PSS (SMA-EX-BUP1F)	\$2,500	Each	10%	\$2,250	Other	F1	
SMA-EX-BUP1-PSS-1YR	SMA-EX-BUP1-PSS-1YR		Annual Maintenance PSS (SMA-EX-BUP1)	\$9,250	Each	10%	\$8,325	Other	F1	
SMA-EX-BUP1T-PSS-1YR	SMA-EX-BUP1T-PSS-1YR		Annual Maintenance PSS (SMA-EX-BUP1T)	\$2,500	Each	10%	\$2,250	Other	F1	
SMA-EX-BUP2F-PSS-1YR	SMA-EX-BUP2F-PSS-1YR		Annual Maintenance PSS (SMA-EX-BUP2F)	\$4,250	Each	10%	\$3,825	Other	F1	
SMA-EX-BUP2-PSS-1YR	SMA-EX-BUP2-PSS-1YR		Annual Maintenance PSS (SMA-EX-BUP2)	\$36,469	Each	10%	\$32,822	Other	F1	
SMA-EX-BUP2T-PSS-1YR	SMA-EX-BUP2T-PSS-1YR		Annual Maintenance PSS (SMA-EX-BUP2T)	\$4,250	Each	10%	\$3,825	Other	F1	
SMA-EX-BUP3F-PSS-1YR	SMA-EX-BUP3F-PSS-1YR		Annual Maintenance PSS (SMA-EX-BUP3F)	\$1,750	Each	10%	\$1,575	Other	F1	
SMA-EX-BUP3-PSS-1YR	SMA-EX-BUP3-PSS-1YR		Annual Maintenance PSS (SMA-EX-BUP3)	\$27,219	Each	10%	\$24,497	Other	F1	
SMA-EX-BUP3T-PSS-1YR	SMA-EX-BUP3T-PSS-1YR		Annual Maintenance PSS (SMA-EX-BUP3T)	\$1,750	Each	10%	\$1,575	Other	F1	
SMA-EX-CM250-PSS-1YR	SMA-EX-CM250-PSS-1YR		Annual Maintenance PSS (SMA-EX-CM250)	\$3,750	Each	10%	\$3,375	Other	F1	
SMA-EX-CM250U-PSS-1YR	SMA-EX-CM250U-PSS-1YR		Annual Maintenance PSS (SMA-EX-CM250U)	\$11,250	Each	10%	\$10,125	Other	F1	
SMA-EX-EME-F-PSS-1YR	SMA-EX-EME-F-PSS-1YR		Annual Maintenance PSS (SMA-EX-EME-F)	\$10,575	Each	10%	\$9,518	Other	F1	
SMA-EX-EME-P-PSS-1YR	SMA-EX-EME-P-PSS-1YR		Annual Maintenance PSS (SMA-EX-EME-P)	\$21,150	Each	10%	\$19,035	Other	F1	
SMA-EX-EM-F-PSS-1YR	SMA-EX-EM-F-PSS-1YR		Annual Maintenance PSS (SMA-EX-EM-F)	\$14,625	Each	10%	\$13,163	Other	F1	
SMA-EX-EM-P-PSS-1YR	SMA-EX-EM-P-PSS-1YR		Annual Maintenance PSS (SMA-EX-EM-P)	\$35,100	Each	10%	\$31,590	Other	F1	
SMA-EX-M100F-PSS-1YR	SMA-EX-M100F-PSS-1YR		Annual Maintenance PSS (SMA-EX-M100F)	\$12,375	Each	10%	\$11,138	Other	F1	
SMA-EX-M100-PSS-1YR	SMA-EX-M100-PSS-1YR		Annual Maintenance PSS (SMA-EX-M100)	\$28,125	Each	10%	\$25,313	Other	F1	
SMA-EX-M250F-PSS-1YR	SMA-EX-M250F-PSS-1YR		Annual Maintenance PSS (SMA-EX-M250F)	\$13,950	Each	10%	\$12,555	Other	F1	
SMA-EX-M250-PSS-1YR	SMA-EX-M250-PSS-1YR		Annual Maintenance PSS (SMA-EX-M250)	\$46,688	Each	10%	\$42,019	Other	F1	
SMA-EX-M50F-PSS-1YR	SMA-EX-M50F-PSS-1YR		Annual Maintenance PSS (SMA-EX-M50F)	\$10,125	Each	10%	\$9,113	Other	F1	
SMA-EX-M50-PSS-1YR	SMA-EX-M50-PSS-1YR		Annual Maintenance PSS (SMA-EX-M50)	\$21,938	Each	10%	\$19,744	Other	F1	
SMA-EX-MUP1F-PSS-1YR	SMA-EX-MUP1F-PSS-1YR		Annual Maintenance PSS (SMA-EX-MUP1F)	\$2,250	Each	10%	\$2,025	Other	F1	
SMA-EX-MUP1-PSS-1YR	SMA-EX-MUP1-PSS-1YR		Annual Maintenance PSS (SMA-EX-MUP1)	\$6,188	Each	10%	\$5,569	Other	F1	
SMA-EX-MUP2F-PSS-1YR	SMA-EX-MUP2F-PSS-1YR		Annual Maintenance PSS (SMA-EX-MUP2F)	\$3,825	Each	10%	\$3,443	Other	F1	
SMA-EX-MUP2-PSS-1YR	SMA-EX-MUP2-PSS-1YR		Annual Maintenance PSS (SMA-EX-MUP2)	\$24,750	Each	10%	\$22,275	Other	F1	
SMA-EX-MUP3F-PSS-1YR	SMA-EX-MUP3F-PSS-1YR		Annual Maintenance PSS (SMA-EX-MUP3F)	\$1,575	Each	10%	\$1,418	Other	F1	
SMA-EX-MUP3-PSS-1YR	SMA-EX-MUP3-PSS-1YR		Annual Maintenance PSS (SMA-EX-MUP3)	\$18,563	Each	10%	\$16,706	Other	F1	
SMA-EX-NA100F-PSS-1YR	SMA-EX-NA100F-PSS-1YR		Annual Maintenance PSS (SMA-EX-NA100F)	\$4,658	Each	10%	\$4,192	Other	F1	
SMA-EX-NA100-PSS-1YR	SMA-EX-NA100-PSS-1YR		Annual Maintenance PSS (SMA-EX-NA100)	\$9,315	Each	10%	\$8,384	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Other		
SMA-EX-NA250F-PSS-1YR	SMA-EX-NA250F-PSS-1YR		Annual Maintenance PSS (SMA-EX-NA250F)	\$7,313	Each	10%	\$6,581	Other	F1	
SMA-EX-NA250-PSS-1YR	SMA-EX-NA250-PSS-1YR		Annual Maintenance PSS (SMA-EX-NA250)	\$20,115	Each	10%	\$18,104	Other	F1	
SMA-EX-NA50F-PSS-1YR	SMA-EX-NA50F-PSS-1YR		Annual Maintenance PSS (SMA-EX-NA50F)	\$2,858	Each	10%	\$2,572	Other	F1	
SMA-EX-NA50-PSS-1YR	SMA-EX-NA50-PSS-1YR		Annual Maintenance PSS (SMA-EX-NA50)	\$5,715	Each	10%	\$5,144	Other	F1	
SMA-EX-NAUP1F-PSS-1YR	SMA-EX-NAUP1F-PSS-1YR		Annual Maintenance PSS (SMA-EX-NAUP1F)	\$1,800	Each	10%	\$1,620	Other	F1	
SMA-EX-NAUP1-PSS-1YR	SMA-EX-NAUP1-PSS-1YR		Annual Maintenance PSS (SMA-EX-NAUP1)	\$3,600	Each	10%	\$3,240	Other	F1	
SMA-EX-NAUP2F-PSS-1YR	SMA-EX-NAUP2F-PSS-1YR		Annual Maintenance PSS (SMA-EX-NAUP2F)	\$4,455	Each	10%	\$4,010	Other	F1	
SMA-EX-NAUP2-PSS-1YR	SMA-EX-NAUP2-PSS-1YR		Annual Maintenance PSS (SMA-EX-NAUP2)	\$14,400	Each	10%	\$12,960	Other	F1	
SMA-EX-NAUP3F-PSS-1YR	SMA-EX-NAUP3F-PSS-1YR		Annual Maintenance PSS (SMA-EX-NAUP3F)	\$2,655	Each	10%	\$2,390	Other	F1	
SMA-EX-NAUP3-PSS-1YR	SMA-EX-NAUP3-PSS-1YR		Annual Maintenance PSS (SMA-EX-NAUP3)	\$10,800	Each	10%	\$9,720	Other	F1	
SMA-EX-OP100F-PSS-1YR	SMA-EX-OP100F-PSS-1YR		Annual Maintenance PSS (SMA-EX-OP100F)	\$2,500	Each	10%	\$2,250	Other	F1	
SMA-EX-OP100P-PSS-1YR	SMA-EX-OP100P-PSS-1YR		Annual Maintenance PSS (SMA-EX-OP100P)	\$5,000	Each	10%	\$4,500	Other	F1	
SMA-EXP-100F-PSS-1YR	SMA-EXP-100F-PSS-1YR		Annual Maintenance PSS (SMA-EXP-100F)	\$5,625	Each	10%	\$5,063	Other	F1	
SMA-EXP-50F-PSS-1YR	SMA-EXP-50F-PSS-1YR		Annual Maintenance PSS (SMA-EXP-50F)	\$3,375	Each	10%	\$3,038	Other	F1	
SMA-EX-UP1F-PSS-1YR	SMA-EX-UP1F-PSS-1YR		Annual Maintenance PSS (SMA-EX-UP1F)	\$2,250	Each	10%	\$2,025	Other	F1	
SMA-EX-UP1-PSS-1YR	SMA-EX-UP1-PSS-1YR		Annual Maintenance PSS (SMA-EX-UP1)	\$4,500	Each	10%	\$4,050	Other	F1	
SMA-EX-UP2F-PSS-1YR	SMA-EX-UP2F-PSS-1YR		Annual Maintenance PSS (SMA-EX-UP2F)	\$3,938	Each	10%	\$3,544	Other	F1	
SMA-EX-UP2-PSS-1YR	SMA-EX-UP2-PSS-1YR		Annual Maintenance PSS (SMA-EX-UP2)	\$18,000	Each	10%	\$16,200	Other	F1	
SMA-EX-UP3F-PSS-1YR	SMA-EX-UP3F-PSS-1YR		Annual Maintenance PSS (SMA-EX-UP3F)	\$1,688	Each	10%	\$1,519	Other	F1	
SMA-EX-UP3-PSS-1YR	SMA-EX-UP3-PSS-1YR		Annual Maintenance PSS (SMA-EX-UP3)	\$13,500	Each	10%	\$12,150	Other	F1	
SMA-EXVC-100A-PSS-1YR	SMA-EXVC-100A-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-100A)	\$7,500	Each	10%	\$6,750	Other	F1	
SMA-EXVC-100F-PSS-1YR	SMA-EXVC-100F-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-100F)	\$2,375	Each	10%	\$2,138	Other	F1	
SMA-EXVC-100-PSS-1YR	SMA-EXVC-100-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-100)	\$7,500	Each	10%	\$6,750	Other	F1	
SMA-EXVC-250A-PSS-1YR	SMA-EXVC-250A-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-250A)	\$18,750	Each	10%	\$16,875	Other	F1	
SMA-EXVC-250F-PSS-1YR	SMA-EXVC-250F-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-250F)	\$3,125	Each	10%	\$2,813	Other	F1	
SMA-EXVC-250-PSS-1YR	SMA-EXVC-250-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-250)	\$18,750	Each	10%	\$16,875	Other	F1	
SMA-EXVC-50A-PSS-1YR	SMA-EXVC-50A-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-50A)	\$3,750	Each	10%	\$3,375	Other	F1	
SMA-EXVC-50F-PSS-1YR	SMA-EXVC-50F-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-50F)	\$1,375	Each	10%	\$1,238	Other	F1	
SMA-EXVC-50-PSS-1YR	SMA-EXVC-50-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-50)	\$3,750	Each	10%	\$3,375	Other	F1	
SMA-EXVC-UP1F-PSS-1YR	SMA-EXVC-UP1F-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-UP1F)	\$1,000	Each	10%	\$900	Other	F1	
SMA-EXVC-UP1-PSS-1YR	SMA-EXVC-UP1-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-UP1)	\$3,750	Each	10%	\$3,375	Other	F1	
SMA-EXVC-UP2F-PSS-1YR	SMA-EXVC-UP2F-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-UP2F)	\$1,750	Each	10%	\$1,575	Other	F1	
SMA-EXVC-UP2-PSS-1YR	SMA-EXVC-UP2-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-UP2)	\$15,000	Each	10%	\$13,500	Other	F1	
SMA-EXVC-UP3F-PSS-1YR	SMA-EXVC-UP3F-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-UP3F)	\$750	Each	10%	\$675	Other	F1	
SMA-EXVC-UP3-PSS-1YR	SMA-EXVC-UP3-PSS-1YR		Annual Maintenance PSS (SMA-EXVC-UP3)	\$11,250	Each	10%	\$10,125	Other	F1	
SMA-EXVS-100A-PSS-1YR	SMA-EXVS-100A-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-100A)	\$21,250	Each	10%	\$19,125	Other	F1	
SMA-EXVS-100F-PSS-1YR	SMA-EXVS-100F-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-100F)	\$8,125	Each	10%	\$7,313	Other	F1	
SMA-EXVS-100-PSS-1YR	SMA-EXVS-100-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-100)	\$21,250	Each	10%	\$19,125	Other	F1	
SMA-EXVS-250A-PSS-1YR	SMA-EXVS-250A-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-250A)	\$48,750	Each	10%	\$43,875	Other	F1	
SMA-EXVS-250F-PSS-1YR	SMA-EXVS-250F-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-250F)	\$11,250	Each	10%	\$10,125	Other	F1	
SMA-EXVS-250-PSS-1YR	SMA-EXVS-250-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-250)	\$48,750	Each	10%	\$43,875	Other	F1	
SMA-EXVS-50A-PSS-1YR	SMA-EXVS-50A-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-50A)	\$12,500	Each	10%	\$11,250	Other	F1	
SMA-EXVS-50F-PSS-1YR	SMA-EXVS-50F-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-50F)	\$5,000	Each	10%	\$4,500	Other	F1	
SMA-EXVS-50-PSS-1YR	SMA-EXVS-50-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-50)	\$12,500	Each	10%	\$11,250	Other	F1	
SMA-EXVS-UP1F-PSS-1YR	SMA-EXVS-UP1F-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-UP1F)	\$3,125	Each	10%	\$2,813	Other	F1	
SMA-EXVS-UP1-PSS-1YR	SMA-EXVS-UP1-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-UP1)	\$8,750	Each	10%	\$7,875	Other	F1	
SMA-EXVS-UP2F-PSS-1YR	SMA-EXVS-UP2F-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-UP2F)	\$6,250	Each	10%	\$5,625	Other	F1	
SMA-EXVS-UP2-PSS-1YR	SMA-EXVS-UP2-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-UP2)	\$35,000	Each	10%	\$31,500	Other	F1	
SMA-EXVS-UP3F-PSS-1YR	SMA-EXVS-UP3F-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-UP3F)	\$3,125	Each	10%	\$2,813	Other	F1	
SMA-EXVS-UP3-PSS-1YR	SMA-EXVS-UP3-PSS-1YR		Annual Maintenance PSS (SMA-EXVS-UP3)	\$26,250	Each	10%	\$23,625	Other	F1	
SMA-GC-100P-PSS-1YR	SMA-GC-100P-PSS-1YR		Annual Maintenance PSS (SMA-GC-100P)	\$18,000	Each	10%	\$16,200	Other	F1	
SMA-GC-10P-PSS-1YR	SMA-GC-10P-PSS-1YR		Annual Maintenance PSS (SMA-GC-10P)	\$5,625	Each	10%	\$5,063	Other	F1	
SMA-GC-1P-PSS-1YR	SMA-GC-1P-PSS-1YR		Annual Maintenance PSS (SMA-GC-1P)	\$1,125	Each	10%	\$1,013	Other	F1	
SMA-GC-25P-PSS-1YR	SMA-GC-25P-PSS-1YR		Annual Maintenance PSS (SMA-GC-25P)	\$9,000	Each	10%	\$8,100	Other	F1	
SMA-GC-3P-PSS-1YR	SMA-GC-3P-PSS-1YR		Annual Maintenance PSS (SMA-GC-3P)	\$2,700	Each	10%	\$2,430	Other	F1	
SMA-GC-50P-PSS-1YR	SMA-GC-50P-PSS-1YR		Annual Maintenance PSS (SMA-GC-50P)	\$13,500	Each	10%	\$12,150	Other	F1	
SM-AL5-T1-4U-PSS-1YR	SM-AL5-T1-4U-PSS-1YR		Annual Maintenance PSS (SM-AL5-T1-4U)	\$196	Each	10%	\$176	Other	F1	
SM-AL5-T5-18U-PSS-1YR	SM-AL5-T5-18U-PSS-1YR		Annual Maintenance PSS (SM-AL5-T5-18U)	\$920	Each	10%	\$828	Other	F1	
SM-AL7-T1-4U-PSS-1YR	SM-AL7-T1-4U-PSS-1YR		Annual Maintenance PSS (SM-AL7-T1-4U)	\$196	Each	10%	\$176	Other	F1	
SM-AL7-T5-18U-PSS-1YR	SM-AL7-T5-18U-PSS-1YR		Annual Maintenance PSS (SM-AL7-T5-18U)	\$920	Each	10%	\$828	Other	F1	
SMA-MD1-001-PSS-1YR	SMA-MD1-001-PSS-1YR		Annual Maintenance PSS (SMA-MD1-001)	\$56	Each	10%	\$51	Other	F1	
SMA-MD1-002-PSS-1YR	SMA-MD1-002-PSS-1YR		Annual Maintenance PSS (SMA-MD1-002)	\$54	Each	10%	\$49	Other	F1	
SMA-MD1-003-PSS-1YR	SMA-MD1-003-PSS-1YR		Annual Maintenance PSS (SMA-MD1-003)	\$50	Each	10%	\$45	Other	F1	
SMA-MD1-004-PSS-1YR	SMA-MD1-004-PSS-1YR		Annual Maintenance PSS (SMA-MD1-004)	\$45	Each	10%	\$41	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SMA-MD1-005-PSS-1YR	SMA-MD1-005-PSS-1YR		Annual Maintenance PSS (SMA-MD1-005)	\$37	Each	10%	\$34	Other	F1
SMA-MD1-006-PSS-1YR	SMA-MD1-006-PSS-1YR		Annual Maintenance PSS (SMA-MD1-006)	\$31	Each	10%	\$27	Other	F1
SMA-MD1-007-PSS-1YR	SMA-MD1-007-PSS-1YR		Annual Maintenance PSS (SMA-MD1-007)	\$23	Each	10%	\$20	Other	F1
SMA-MD2-001-PSS-1YR	SMA-MD2-001-PSS-1YR		Annual Maintenance PSS (SMA-MD2-001)	\$5	Each	10%	\$4	Other	F1
SMA-MD2-002-PSS-1YR	SMA-MD2-002-PSS-1YR		Annual Maintenance PSS (SMA-MD2-002)	\$4	Each	10%	\$4	Other	F1
SMA-MD2-003-PSS-1YR	SMA-MD2-003-PSS-1YR		Annual Maintenance PSS (SMA-MD2-003)	\$4	Each	10%	\$4	Other	F1
SMA-MD2-004-PSS-1YR	SMA-MD2-004-PSS-1YR		Annual Maintenance PSS (SMA-MD2-004)	\$4	Each	10%	\$3	Other	F1
SMA-MD2-005-PSS-1YR	SMA-MD2-005-PSS-1YR		Annual Maintenance PSS (SMA-MD2-005)	\$4	Each	10%	\$3	Other	F1
SMA-MD2-006-PSS-1YR	SMA-MD2-006-PSS-1YR		Annual Maintenance PSS (SMA-MD2-006)	\$3	Each	10%	\$3	Other	F1
SMA-MD2-007-PSS-1YR	SMA-MD2-007-PSS-1YR		Annual Maintenance PSS (SMA-MD2-007)	\$3	Each	10%	\$2	Other	F1
SMA-MD3-001-PSS-1YR	SMA-MD3-001-PSS-1YR		Annual Maintenance PSS (SMA-MD3-001)	\$14	Each	10%	\$12	Other	F1
SMA-MD3-002-PSS-1YR	SMA-MD3-002-PSS-1YR		Annual Maintenance PSS (SMA-MD3-002)	\$13	Each	10%	\$11	Other	F1
SMA-MD3-003-PSS-1YR	SMA-MD3-003-PSS-1YR		Annual Maintenance PSS (SMA-MD3-003)	\$11	Each	10%	\$10	Other	F1
SMA-MD3-004-PSS-1YR	SMA-MD3-004-PSS-1YR		Annual Maintenance PSS (SMA-MD3-004)	\$10	Each	10%	\$9	Other	F1
SMA-MD3-005-PSS-1YR	SMA-MD3-005-PSS-1YR		Annual Maintenance PSS (SMA-MD3-005)	\$9	Each	10%	\$8	Other	F1
SMA-MD3-006-PSS-1YR	SMA-MD3-006-PSS-1YR		Annual Maintenance PSS (SMA-MD3-006)	\$8	Each	10%	\$7	Other	F1
SMA-MD3-007-PSS-1YR	SMA-MD3-007-PSS-1YR		Annual Maintenance PSS (SMA-MD3-007)	\$6	Each	10%	\$5	Other	F1
SMA-MD4-001-PSS-1YR	SMA-MD4-001-PSS-1YR		Annual Maintenance PSS (SMA-MD4-001)	\$8	Each	10%	\$7	Other	F1
SMA-MD4-002-PSS-1YR	SMA-MD4-002-PSS-1YR		Annual Maintenance PSS (SMA-MD4-002)	\$7	Each	10%	\$6	Other	F1
SMA-MD4-003-PSS-1YR	SMA-MD4-003-PSS-1YR		Annual Maintenance PSS (SMA-MD4-003)	\$6	Each	10%	\$5	Other	F1
SMA-MMD-F-PSS-1YR	SMA-MMD-F-PSS-1YR		Annual Maintenance PSS (SMA-MMD-F)	\$3,125	Each	10%	\$2,813	Other	F1
SMA-MMD-MD1-PSS-1YR	SMA-MMD-MD1-PSS-1YR		Annual Maintenance PSS (SMA-MMD-MD1)	\$31	Each	10%	\$28	Other	F1
SMA-MMD-MD2-PSS-1YR	SMA-MMD-MD2-PSS-1YR		Annual Maintenance PSS (SMA-MMD-MD2)	\$30	Each	10%	\$27	Other	F1
SMA-MMD-MD3-PSS-1YR	SMA-MMD-MD3-PSS-1YR		Annual Maintenance PSS (SMA-MMD-MD3)	\$28	Each	10%	\$25	Other	F1
SMA-MMD-MD4-PSS-1YR	SMA-MMD-MD4-PSS-1YR		Annual Maintenance PSS (SMA-MMD-MD4)	\$25	Each	10%	\$23	Other	F1
SMA-MMD-MD5-PSS-1YR	SMA-MMD-MD5-PSS-1YR		Annual Maintenance PSS (SMA-MMD-MD5)	\$21	Each	10%	\$19	Other	F1
SMA-MMD-MD6-PSS-1YR	SMA-MMD-MD6-PSS-1YR		Annual Maintenance PSS (SMA-MMD-MD6)	\$18	Each	10%	\$16	Other	F1
SMA-MMD-MD7-PSS-1YR	SMA-MMD-MD7-PSS-1YR		Annual Maintenance PSS (SMA-MMD-MD7)	\$13	Each	10%	\$11	Other	F1
SMA-MMD-MVPN-PSS-1YR	SMA-MMD-MVPN-PSS-1YR		Annual Maintenance PSS (SMA-MMD-MVPN)	\$8,750	Each	10%	\$7,875	Other	F1
SMA-MMD-P-PSS-1YR	SMA-MMD-P-PSS-1YR		Annual Maintenance PSS (SMA-MMD-P)	\$6,250	Each	10%	\$5,625	Other	F1
SMA-MPLS-CE1-PSS-1YR	SMA-MPLS-CE1-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-CE1)	\$38	Each	10%	\$34	Other	F1
SMA-MPLS-CE2-PSS-1YR	SMA-MPLS-CE2-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-CE2)	\$36	Each	10%	\$32	Other	F1
SMA-MPLS-CE3-PSS-1YR	SMA-MPLS-CE3-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-CE3)	\$33	Each	10%	\$30	Other	F1
SMA-MPLS-CE4-PSS-1YR	SMA-MPLS-CE4-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-CE4)	\$32	Each	10%	\$28	Other	F1
SMA-MPLS-CE5-PSS-1YR	SMA-MPLS-CE5-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-CE5)	\$30	Each	10%	\$27	Other	F1
SMA-MPLS-CE6-PSS-1YR	SMA-MPLS-CE6-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-CE6)	\$26	Each	10%	\$24	Other	F1
SMA-MPLS-F11-PSS-1YR	SMA-MPLS-F11-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-F11)	\$19	Each	10%	\$17	Other	F1
SMA-MPLS-F12-PSS-1YR	SMA-MPLS-F12-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-F12)	\$18	Each	10%	\$16	Other	F1
SMA-MPLS-F13-PSS-1YR	SMA-MPLS-F13-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-F13)	\$17	Each	10%	\$15	Other	F1
SMA-MPLS-F14-PSS-1YR	SMA-MPLS-F14-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-F14)	\$16	Each	10%	\$14	Other	F1
SMA-MPLS-F15-PSS-1YR	SMA-MPLS-F15-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-F15)	\$15	Each	10%	\$14	Other	F1
SMA-MPLS-F16-PSS-1YR	SMA-MPLS-F16-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-F16)	\$13	Each	10%	\$12	Other	F1
SMA-MPLS-P-PSS-1YR	SMA-MPLS-P-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-P)	\$25,000	Each	10%	\$22,500	Other	F1
SMA-MPLS-VR1-PSS-1YR	SMA-MPLS-VR1-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-VR1)	\$13	Each	10%	\$11	Other	F1
SMA-MPLS-VR2-PSS-1YR	SMA-MPLS-VR2-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-VR2)	\$12	Each	10%	\$11	Other	F1
SMA-MPLS-VR3-PSS-1YR	SMA-MPLS-VR3-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-VR3)	\$11	Each	10%	\$10	Other	F1
SMA-MPLS-VR4-PSS-1YR	SMA-MPLS-VR4-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-VR4)	\$11	Each	10%	\$9	Other	F1
SMA-MPLS-VR5-PSS-1YR	SMA-MPLS-VR5-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-VR5)	\$10	Each	10%	\$9	Other	F1
SMA-MPLS-VR6-PSS-1YR	SMA-MPLS-VR6-PSS-1YR		Annual Maintenance PSS (SMA-MPLS-VR6)	\$9	Each	10%	\$8	Other	F1
SMA-NETACT-F-PSS-1YR	SMA-NETACT-F-PSS-1YR		Annual Maintenance PSS (SMA-NETACT-F)	\$1,250	Each	10%	\$1,125	Other	F1
SMA-NETACT-P-PSS-1YR	SMA-NETACT-P-PSS-1YR		Annual Maintenance PSS (SMA-NETACT-P)	\$2,500	Each	10%	\$2,250	Other	F1
SMA-NIPV61-01-PSS-1YR	SMA-NIPV61-01-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-01)	\$65	Each	10%	\$59	Other	F1
SMA-NIPV61-02-PSS-1YR	SMA-NIPV61-02-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-02)	\$62	Each	10%	\$56	Other	F1
SMA-NIPV61-03-PSS-1YR	SMA-NIPV61-03-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-03)	\$58	Each	10%	\$52	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column J L(Column I*Column K)		
SMA-NIPV61-04-PSS-1YR	SMA-NIPV61-04-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-04)	\$52	Each	10%	\$47	Other	F1	
SMA-NIPV61-05-PSS-1YR	SMA-NIPV61-05-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-05)	\$43	Each	10%	\$38	Other	F1	
SMA-NIPV61-U1-PSS-1YR	SMA-NIPV61-U1-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-U1)	\$9	Each	10%	\$8	Other	F1	
SMA-NIPV61-U2-PSS-1YR	SMA-NIPV61-U2-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-U2)	\$8	Each	10%	\$7	Other	F1	
SMA-NIPV61-U3-PSS-1YR	SMA-NIPV61-U3-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-U3)	\$8	Each	10%	\$7	Other	F1	
SMA-NIPV61-U4-PSS-1YR	SMA-NIPV61-U4-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-U4)	\$7	Each	10%	\$6	Other	F1	
SMA-NIPV61-U5-PSS-1YR	SMA-NIPV61-U5-PSS-1YR		Annual Maintenance PSS (SMA-NIPV61-U5)	\$2	Each	10%	\$2	Other	F1	
SMA-NIPV62-01-PSS-1YR	SMA-NIPV62-01-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-01)	\$5	Each	10%	\$5	Other	F1	
SMA-NIPV62-02-PSS-1YR	SMA-NIPV62-02-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-02)	\$5	Each	10%	\$5	Other	F1	
SMA-NIPV62-03-PSS-1YR	SMA-NIPV62-03-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-03)	\$5	Each	10%	\$4	Other	F1	
SMA-NIPV62-04-PSS-1YR	SMA-NIPV62-04-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-04)	\$5	Each	10%	\$4	Other	F1	
SMA-NIPV62-05-PSS-1YR	SMA-NIPV62-05-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-05)	\$4	Each	10%	\$4	Other	F1	
SMA-NIPV62-U1-PSS-1YR	SMA-NIPV62-U1-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-U1)	\$1	Each	10%	\$1	Other	F1	
SMA-NIPV62-U2-PSS-1YR	SMA-NIPV62-U2-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-U2)	\$1	Each	10%	\$1	Other	F1	
SMA-NIPV62-U3-PSS-1YR	SMA-NIPV62-U3-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-U3)	\$1	Each	10%	\$1	Other	F1	
SMA-NIPV62-U4-PSS-1YR	SMA-NIPV62-U4-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-U4)	\$1	Each	10%	\$1	Other	F1	
SMA-NIPV62-U5-PSS-1YR	SMA-NIPV62-U5-PSS-1YR		Annual Maintenance PSS (SMA-NIPV62-U5)	\$1	Each	10%	\$1	Other	F1	
SMA-NIPV63-01-PSS-1YR	SMA-NIPV63-01-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-01)	\$16	Each	10%	\$14	Other	F1	
SMA-NIPV63-02-PSS-1YR	SMA-NIPV63-02-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-02)	\$15	Each	10%	\$13	Other	F1	
SMA-NIPV63-03-PSS-1YR	SMA-NIPV63-03-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-03)	\$13	Each	10%	\$12	Other	F1	
SMA-NIPV63-04-PSS-1YR	SMA-NIPV63-04-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-04)	\$12	Each	10%	\$11	Other	F1	
SMA-NIPV63-05-PSS-1YR	SMA-NIPV63-05-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-05)	\$10	Each	10%	\$9	Other	F1	
SMA-NIPV63-U1-PSS-1YR	SMA-NIPV63-U1-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-U1)	\$2	Each	10%	\$2	Other	F1	
SMA-NIPV63-U2-PSS-1YR	SMA-NIPV63-U2-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-U2)	\$2	Each	10%	\$2	Other	F1	
SMA-NIPV63-U3-PSS-1YR	SMA-NIPV63-U3-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-U3)	\$2	Each	10%	\$2	Other	F1	
SMA-NIPV63-U4-PSS-1YR	SMA-NIPV63-U4-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-U4)	\$2	Each	10%	\$1	Other	F1	
SMA-NIPV63-U5-PSS-1YR	SMA-NIPV63-U5-PSS-1YR		Annual Maintenance PSS (SMA-NIPV63-U5)	\$1	Each	10%	\$1	Other	F1	
SMA-NIPV6-F-PSS-1YR	SMA-NIPV6-F-PSS-1YR		Annual Maintenance PSS (SMA-NIPV6-F)	\$3,263	Each	10%	\$2,936	Other	F1	
SMA-NIPV6-P-PSS-1YR	SMA-NIPV6-P-PSS-1YR		Annual Maintenance PSS (SMA-NIPV6-P)	\$6,525	Each	10%	\$5,873	Other	F1	
SMA-NIPV6-UF-PSS-1YR	SMA-NIPV6-UF-PSS-1YR		Annual Maintenance PSS (SMA-NIPV6-UF)	\$450	Each	10%	\$405	Other	F1	
SMA-NIPV6-UP-PSS-1YR	SMA-NIPV6-UP-PSS-1YR		Annual Maintenance PSS (SMA-NIPV6-UP)	\$900	Each	10%	\$810	Other	F1	
SMA-NOTIF-F-PSS-1YR	SMA-NOTIF-F-PSS-1YR		Annual Maintenance PSS (SMA-NOTIF-F)	\$8,438	Each	10%	\$7,594	Other	F1	
SMA-NOTIF-P-PSS-1YR	SMA-NOTIF-P-PSS-1YR		Annual Maintenance PSS (SMA-NOTIF-P)	\$16,875	Each	10%	\$15,188	Other	F1	
SMA-NPM-F-PSS-1YR	SMA-NPM-F-PSS-1YR		Annual Maintenance PSS (SMA-NPM-F)	\$2,813	Each	10%	\$2,531	Other	F1	
SMA-NPM-MD1-PSS-1YR	SMA-NPM-MD1-PSS-1YR		Annual Maintenance PSS (SMA-NPM-MD1)	\$28	Each	10%	\$25	Other	F1	
SMA-NPM-MD2-PSS-1YR	SMA-NPM-MD2-PSS-1YR		Annual Maintenance PSS (SMA-NPM-MD2)	\$27	Each	10%	\$24	Other	F1	
SMA-NPM-MD3-PSS-1YR	SMA-NPM-MD3-PSS-1YR		Annual Maintenance PSS (SMA-NPM-MD3)	\$25	Each	10%	\$22	Other	F1	
SMA-NPM-MD4-PSS-1YR	SMA-NPM-MD4-PSS-1YR		Annual Maintenance PSS (SMA-NPM-MD4)	\$23	Each	10%	\$20	Other	F1	
SMA-NPM-MD5-PSS-1YR	SMA-NPM-MD5-PSS-1YR		Annual Maintenance PSS (SMA-NPM-MD5)	\$19	Each	10%	\$17	Other	F1	
SMA-NPM-MD6-PSS-1YR	SMA-NPM-MD6-PSS-1YR		Annual Maintenance PSS (SMA-NPM-MD6)	\$16	Each	10%	\$14	Other	F1	
SMA-NPM-MD7-PSS-1YR	SMA-NPM-MD7-PSS-1YR		Annual Maintenance PSS (SMA-NPM-MD7)	\$11	Each	10%	\$10	Other	F1	
SMA-NPM-P-PSS-1YR	SMA-NPM-P-PSS-1YR		Annual Maintenance PSS (SMA-NPM-P)	\$6,625	Each	10%	\$5,063	Other	F1	
SMA-OLIP-F-PSS-1YR	SMA-OLIP-F-PSS-1YR		Annual Maintenance PSS (SMA-OLIP-F)	\$2,250	Each	10%	\$2,025	Other	F1	
SMA-OLIP-P-PSS-1YR	SMA-OLIP-P-PSS-1YR		Annual Maintenance PSS (SMA-OLIP-P)	\$4,500	Each	10%	\$4,050	Other	F1	
SMA-OTM1-MD10-PSS-1YR	SMA-OTM1-MD10-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD10)	\$131	Each	10%	\$118	Other	F1	
SMA-OTM1-MD1-PSS-1YR	SMA-OTM1-MD1-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD1)	\$2,418	Each	10%	\$2,176	Other	F1	
SMA-OTM1-MD2-PSS-1YR	SMA-OTM1-MD2-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD2)	\$1,930	Each	10%	\$1,737	Other	F1	
SMA-OTM1-MD3-PSS-1YR	SMA-OTM1-MD3-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD3)	\$1,208	Each	10%	\$1,087	Other	F1	
SMA-OTM1-MD4-PSS-1YR	SMA-OTM1-MD4-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD4)	\$1,058	Each	10%	\$952	Other	F1	
SMA-OTM1-MD5-PSS-1YR	SMA-OTM1-MD5-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD5)	\$538	Each	10%	\$484	Other	F1	
SMA-OTM1-MD6-PSS-1YR	SMA-OTM1-MD6-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD6)	\$410	Each	10%	\$369	Other	F1	
SMA-OTM1-MD7-PSS-1YR	SMA-OTM1-MD7-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD7)	\$254	Each	10%	\$228	Other	F1	
SMA-OTM1-MD8-PSS-1YR	SMA-OTM1-MD8-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD8)	\$188	Each	10%	\$169	Other	F1	
SMA-OTM1-MD9-PSS-1YR	SMA-OTM1-MD9-PSS-1YR		Annual Maintenance PSS (SMA-OTM1-MD9)	\$156	Each	10%	\$141	Other	F1	
SMA-OTM2-MD10-PSS-1YR	SMA-OTM2-MD10-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD10)	\$98	Each	10%	\$88	Other	F1	
SMA-OTM2-MD1-PSS-1YR	SMA-OTM2-MD1-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD1)	\$1,813	Each	10%	\$1,631	Other	F1	
SMA-OTM2-MD2-PSS-1YR	SMA-OTM2-MD2-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD2)	\$1,448	Each	10%	\$1,303	Other	F1	
SMA-OTM2-MD3-PSS-1YR	SMA-OTM2-MD3-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD3)	\$905	Each	10%	\$815	Other	F1	
SMA-OTM2-MD4-PSS-1YR	SMA-OTM2-MD4-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD4)	\$793	Each	10%	\$713	Other	F1	
SMA-OTM2-MD5-PSS-1YR	SMA-OTM2-MD5-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD5)	\$403	Each	10%	\$362	Other	F1	
SMA-OTM2-MD6-PSS-1YR	SMA-OTM2-MD6-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD6)	\$308	Each	10%	\$277	Other	F1	
SMA-OTM2-MD7-PSS-1YR	SMA-OTM2-MD7-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD7)	\$190	Each	10%	\$171	Other	F1	
SMA-OTM2-MD8-PSS-1YR	SMA-OTM2-MD8-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD8)	\$140	Each	10%	\$126	Other	F1	
SMA-OTM2-MD9-PSS-1YR	SMA-OTM2-MD9-PSS-1YR		Annual Maintenance PSS (SMA-OTM2-MD9)	\$115	Each	10%	\$104	Other	F1	
SMA-OTM3-MD10-PSS-1YR	SMA-OTM3-MD10-PSS-1YR		Annual Maintenance PSS (SMA-OTM3-MD10)	\$39	Each	10%	\$35	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
SMA-OTM3-MD1-PSS-1YR	SMA-OTM3-MD1-PSS-1YR		Annual Maintenance PSS (SMA-OTM3-MD1)	\$725	Each	10%	\$653	Other	F1
SMA-PI-001-PSS-1YR	SMA-PI-001-PSS-1YR		Annual Maintenance PSS (SMA-PI-001)	\$270	Each	10%	\$243	Other	F1
SMA-PI-002-PSS-1YR	SMA-PI-002-PSS-1YR		Annual Maintenance PSS (SMA-PI-002)	\$248	Each	10%	\$223	Other	F1
SMA-PI-003-PSS-1YR	SMA-PI-003-PSS-1YR		Annual Maintenance PSS (SMA-PI-003)	\$225	Each	10%	\$203	Other	F1
SMA-PI-004-PSS-1YR	SMA-PI-004-PSS-1YR		Annual Maintenance PSS (SMA-PI-004)	\$203	Each	10%	\$182	Other	F1
SMA-PI-005-PSS-1YR	SMA-PI-005-PSS-1YR		Annual Maintenance PSS (SMA-PI-005)	\$180	Each	10%	\$162	Other	F1
SMA-PI-006-PSS-1YR	SMA-PI-006-PSS-1YR		Annual Maintenance PSS (SMA-PI-006)	\$135	Each	10%	\$122	Other	F1
SMA-PI-007-PSS-1YR	SMA-PI-007-PSS-1YR		Annual Maintenance PSS (SMA-PI-007)	\$113	Each	10%	\$101	Other	F1
SMA-PI-008-PSS-1YR	SMA-PI-008-PSS-1YR		Annual Maintenance PSS (SMA-PI-008)	\$90	Each	10%	\$81	Other	F1
SMA-PI-009-PSS-1YR	SMA-PI-009-PSS-1YR		Annual Maintenance PSS (SMA-PI-009)	\$68	Each	10%	\$61	Other	F1
SMA-PI-010-PSS-1YR	SMA-PI-010-PSS-1YR		Annual Maintenance PSS (SMA-PI-010)	\$45	Each	10%	\$41	Other	F1
SMA-PI-011-PSS-1YR	SMA-PI-011-PSS-1YR		Annual Maintenance PSS (SMA-PI-011)	\$23	Each	10%	\$20	Other	F1
SMA-PM-F-PSS-1YR	SMA-PM-F-PSS-1YR		Annual Maintenance PSS (SMA-PM-F)	\$1,125	Each	10%	\$1,013	Other	F1
SMA-PM-P-PSS-1YR	SMA-PM-P-PSS-1YR		Annual Maintenance PSS (SMA-PM-P)	\$2,250	Each	10%	\$2,025	Other	F1
SMA-RCA-PSS-1YR	SMA-RCA-PSS-1YR		Annual Maintenance PSS (SMA-RCA)	\$4,500	Each	10%	\$4,050	Other	F1
SM-ARC-T1-T4-PSS-1YR	SM-ARC-T1-T4-PSS-1YR		Annual Maintenance PSS (SM-ARC-T1-T4)	\$232	Each	10%	\$209	Other	F1
SM-ARC-T5-T30-PSS-1YR	SM-ARC-T5-T30-PSS-1YR		Annual Maintenance PSS (SM-ARC-T5-T30)	\$1,992	Each	10%	\$1,883	Other	F1
SMA-RM-F-PSS-1YR	SMA-RM-F-PSS-1YR		Annual Maintenance PSS (SMA-RM-F)	\$1,875	Each	10%	\$1,688	Other	F1
SMA-SAM-F-PSS-1YR	SMA-SAM-F-PSS-1YR		Annual Maintenance PSS (SMA-SAM-F)	\$4,500	Each	10%	\$4,050	Other	F1
SMA-SAM-P-PSS-1YR	SMA-SAM-P-PSS-1YR		Annual Maintenance PSS (SMA-SAM-P)	\$9,000	Each	10%	\$8,100	Other	F1
SMA-SDM-C-PSS-1YR	SMA-SDM-C-PSS-1YR		Annual Maintenance PSS (SMA-SDM-C)	\$2,500	Each	10%	\$2,250	Other	F1
SMA-SIA-NP001-PSS-1YR	SMA-SIA-NP001-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP001)	\$363	Each	10%	\$327	Other	F1
SMA-SIA-NP002-PSS-1YR	SMA-SIA-NP002-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP002)	\$309	Each	10%	\$278	Other	F1
SMA-SIA-NP003-PSS-1YR	SMA-SIA-NP003-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP003)	\$247	Each	10%	\$223	Other	F1
SMA-SIA-NP004-PSS-1YR	SMA-SIA-NP004-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP004)	\$202	Each	10%	\$182	Other	F1
SMA-SIA-NP005-PSS-1YR	SMA-SIA-NP005-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP005)	\$172	Each	10%	\$154	Other	F1
SMA-SIA-NP006-PSS-1YR	SMA-SIA-NP006-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP006)	\$145	Each	10%	\$130	Other	F1
SMA-SIA-NP007-PSS-1YR	SMA-SIA-NP007-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP007)	\$126	Each	10%	\$113	Other	F1
SMA-SIA-NP008-PSS-1YR	SMA-SIA-NP008-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP008)	\$107	Each	10%	\$96	Other	F1
SMA-SIA-NP009-PSS-1YR	SMA-SIA-NP009-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP009)	\$97	Each	10%	\$88	Other	F1
SMA-SIA-NP010-PSS-1YR	SMA-SIA-NP010-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP010)	\$85	Each	10%	\$76	Other	F1
SMA-SIA-NP011-PSS-1YR	SMA-SIA-NP011-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP011)	\$71	Each	10%	\$64	Other	F1
SMA-SIA-NP012-PSS-1YR	SMA-SIA-NP012-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP012)	\$62	Each	10%	\$56	Other	F1
SMA-SIA-NP013-PSS-1YR	SMA-SIA-NP013-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP013)	\$52	Each	10%	\$47	Other	F1
SMA-SIA-NP014-PSS-1YR	SMA-SIA-NP014-PSS-1YR		Annual Maintenance PSS (SMA-SIA-NP014)	\$45	Each	10%	\$41	Other	F1
SMA-SIA-P001-PSS-1YR	SMA-SIA-P001-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P001)	\$726	Each	10%	\$653	Other	F1
SMA-SIA-P002-PSS-1YR	SMA-SIA-P002-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P002)	\$618	Each	10%	\$556	Other	F1
SMA-SIA-P003-PSS-1YR	SMA-SIA-P003-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P003)	\$495	Each	10%	\$445	Other	F1
SMA-SIA-P004-PSS-1YR	SMA-SIA-P004-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P004)	\$404	Each	10%	\$363	Other	F1
SMA-SIA-P005-PSS-1YR	SMA-SIA-P005-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P005)	\$343	Each	10%	\$308	Other	F1
SMA-SIA-P006-PSS-1YR	SMA-SIA-P006-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P006)	\$289	Each	10%	\$260	Other	F1
SMA-SIA-P007-PSS-1YR	SMA-SIA-P007-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P007)	\$252	Each	10%	\$226	Other	F1
SMA-SIA-P008-PSS-1YR	SMA-SIA-P008-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P008)	\$213	Each	10%	\$191	Other	F1
SMA-SIA-P009-PSS-1YR	SMA-SIA-P009-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P009)	\$195	Each	10%	\$175	Other	F1
SMA-SIA-P010-PSS-1YR	SMA-SIA-P010-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P010)	\$169	Each	10%	\$152	Other	F1
SMA-SIA-P011-PSS-1YR	SMA-SIA-P011-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P011)	\$142	Each	10%	\$128	Other	F1
SMA-SIA-P012-PSS-1YR	SMA-SIA-P012-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P012)	\$124	Each	10%	\$112	Other	F1
SMA-SIA-P013-PSS-1YR	SMA-SIA-P013-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P013)	\$105	Each	10%	\$94	Other	F1
SMA-SIA-P014-PSS-1YR	SMA-SIA-P014-PSS-1YR		Annual Maintenance PSS (SMA-SIA-P014)	\$90	Each	10%	\$81	Other	F1
SMA-SPM-F-PSS-1YR	SMA-SPM-F-PSS-1YR		Annual Maintenance PSS (SMA-SPM-F)	\$1,250	Each	10%	\$1,125	Other	F1
SMA-SPM-P-PSS-1YR	SMA-SPM-P-PSS-1YR		Annual Maintenance PSS (SMA-SPM-P)	\$2,500	Each	10%	\$2,250	Other	F1
SMA-VCB-SDK-PSS-1YR	SMA-VCB-SDK-PSS-1YR		Annual Maintenance PSS (SMA-VCB-SDK)	\$2,500	Each	10%	\$2,250	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SMA-VCM-ADB2-PSS-1YR	SMA-VCM-ADB2-PSS-1YR		Annual Maintenance PSS (SMA-VCM-ADB2)	\$5,000	Each	10%	\$4,500	Other	F1
SMA-VCM-BRT-PSS-1YR	SMA-VCM-BRT-PSS-1YR		Annual Maintenance PSS (SMA-VCM-BRT)	\$5,000	Each	10%	\$4,500	Other	F1
SMA-VCM-BSIM-PSS-1YR	SMA-VCM-BSIM-PSS-1YR		Annual Maintenance PSS (SMA-VCM-BSIM)	\$5,000	Each	10%	\$4,500	Other	F1
SMA-VCMD1-01-PSS-1YR	SMA-VCMD1-01-PSS-1YR		Annual Maintenance PSS (SMA-VCMD1-01)	\$63	Each	10%	\$56	Other	F1
SMA-VCMD1-02-PSS-1YR	SMA-VCMD1-02-PSS-1YR		Annual Maintenance PSS (SMA-VCMD1-02)	\$60	Each	10%	\$54	Other	F1
SMA-VCMD1-03-PSS-1YR	SMA-VCMD1-03-PSS-1YR		Annual Maintenance PSS (SMA-VCMD1-03)	\$55	Each	10%	\$50	Other	F1
SMA-VCMD1-04-PSS-1YR	SMA-VCMD1-04-PSS-1YR		Annual Maintenance PSS (SMA-VCMD1-04)	\$50	Each	10%	\$45	Other	F1
SMA-VCMD1-05-PSS-1YR	SMA-VCMD1-05-PSS-1YR		Annual Maintenance PSS (SMA-VCMD1-05)	\$41	Each	10%	\$37	Other	F1
SMA-VCMD1-06-PSS-1YR	SMA-VCMD1-06-PSS-1YR		Annual Maintenance PSS (SMA-VCMD1-06)	\$34	Each	10%	\$30	Other	F1
SMA-VCMD1-07-PSS-1YR	SMA-VCMD1-07-PSS-1YR		Annual Maintenance PSS (SMA-VCMD1-07)	\$25	Each	10%	\$23	Other	F1
SMA-VCMD2-01-PSS-1YR	SMA-VCMD2-01-PSS-1YR		Annual Maintenance PSS (SMA-VCMD2-01)	\$5	Each	10%	\$5	Other	F1
SMA-VCMD2-02-PSS-1YR	SMA-VCMD2-02-PSS-1YR		Annual Maintenance PSS (SMA-VCMD2-02)	\$5	Each	10%	\$4	Other	F1
SMA-VCMD2-03-PSS-1YR	SMA-VCMD2-03-PSS-1YR		Annual Maintenance PSS (SMA-VCMD2-03)	\$5	Each	10%	\$4	Other	F1
SMA-VCMD2-04-PSS-1YR	SMA-VCMD2-04-PSS-1YR		Annual Maintenance PSS (SMA-VCMD2-04)	\$4	Each	10%	\$4	Other	F1
SMA-VCMD2-05-PSS-1YR	SMA-VCMD2-05-PSS-1YR		Annual Maintenance PSS (SMA-VCMD2-05)	\$4	Each	10%	\$3	Other	F1
SMA-VCMD2-06-PSS-1YR	SMA-VCMD2-06-PSS-1YR		Annual Maintenance PSS (SMA-VCMD2-06)	\$3	Each	10%	\$3	Other	F1
SMA-VCMD2-07-PSS-1YR	SMA-VCMD2-07-PSS-1YR		Annual Maintenance PSS (SMA-VCMD2-07)	\$3	Each	10%	\$2	Other	F1
SMA-VCMD3-01-PSS-1YR	SMA-VCMD3-01-PSS-1YR		Annual Maintenance PSS (SMA-VCMD3-01)	\$15	Each	10%	\$14	Other	F1
SMA-VCMD3-02-PSS-1YR	SMA-VCMD3-02-PSS-1YR		Annual Maintenance PSS (SMA-VCMD3-02)	\$14	Each	10%	\$12	Other	F1
SMA-VCMD3-03-PSS-1YR	SMA-VCMD3-03-PSS-1YR		Annual Maintenance PSS (SMA-VCMD3-03)	\$13	Each	10%	\$11	Other	F1
SMA-VCMD3-04-PSS-1YR	SMA-VCMD3-04-PSS-1YR		Annual Maintenance PSS (SMA-VCMD3-04)	\$11	Each	10%	\$10	Other	F1
SMA-VCMD3-05-PSS-1YR	SMA-VCMD3-05-PSS-1YR		Annual Maintenance PSS (SMA-VCMD3-05)	\$10	Each	10%	\$9	Other	F1
SMA-VCMD3-06-PSS-1YR	SMA-VCMD3-06-PSS-1YR		Annual Maintenance PSS (SMA-VCMD3-06)	\$9	Each	10%	\$8	Other	F1
SMA-VCMD3-07-PSS-1YR	SMA-VCMD3-07-PSS-1YR		Annual Maintenance PSS (SMA-VCMD3-07)	\$6	Each	10%	\$6	Other	F1
SMA-VCMD-F-PSS-1YR	SMA-VCMD-F-PSS-1YR		Annual Maintenance PSS (SMA-VCMD-F)	\$3,125	Each	10%	\$2,813	Other	F1
SMA-VCMD-PA-PSS-1YR	SMA-VCMD-PA-PSS-1YR		Annual Maintenance PSS (SMA-VCMD-PA)	\$6,250	Each	10%	\$5,625	Other	F1
SMA-VCMD-P-PSS-1YR	SMA-VCMD-P-PSS-1YR		Annual Maintenance PSS (SMA-VCMD-P)	\$6,250	Each	10%	\$5,625	Other	F1
SMA-VCMD-T-PSS-1YR	SMA-VCMD-T-PSS-1YR		Annual Maintenance PSS (SMA-VCMD-T)	\$3,125	Each	10%	\$2,813	Other	F1
SMA-VCM-HPNM-PSS-1YR	SMA-VCM-HPNM-PSS-1YR		Annual Maintenance PSS (SMA-VCM-HPNM)	\$5,000	Each	10%	\$4,500	Other	F1
SMA-VCM-MNC-PSS-1YR	SMA-VCM-MNC-PSS-1YR		Annual Maintenance PSS (SMA-VCM-MNC)	\$5,000	Each	10%	\$4,500	Other	F1
SMA-VCM-SIC-PSS-1YR	SMA-VCM-SIC-PSS-1YR		Annual Maintenance PSS (SMA-VCM-SIC)	\$5,000	Each	10%	\$4,500	Other	F1
SMA-VCO-NA01-PSS-1YR	SMA-VCO-NA01-PSS-1YR		Annual Maintenance PSS (SMA-VCO-NA01)	\$5,000	Each	10%	\$4,500	Other	F1
SMA-VCO-NA02-PSS-1YR	SMA-VCO-NA02-PSS-1YR		Annual Maintenance PSS (SMA-VCO-NA02)	\$10,000	Each	10%	\$9,000	Other	F1
SMA-VCO-NA03-PSS-1YR	SMA-VCO-NA03-PSS-1YR		Annual Maintenance PSS (SMA-VCO-NA03)	\$18,750	Each	10%	\$16,875	Other	F1
SMA-VCO-PCI-PSS-1YR	SMA-VCO-PCI-PSS-1YR		Annual Maintenance PSS (SMA-VCO-PCI)	\$12,500	Each	10%	\$11,250	Other	F1
SMA-VOIP-AYA-PSS-1YR	SMA-VOIP-AYA-PSS-1YR		Annual Maintenance PSS (SMA-VOIP-AYA)	\$6,250	Each	10%	\$5,625	Other	F1
SMA-VOIP-CS-PSS-1YR	SMA-VOIP-CS-PSS-1YR		Annual Maintenance PSS (SMA-VOIP-CS)	\$6,250	Each	10%	\$5,625	Other	F1
SMA-VOIP-P-PSS-1YR	SMA-VOIP-P-PSS-1YR		Annual Maintenance PSS (SMA-VOIP-P)	\$10,000	Each	10%	\$9,000	Other	F1
SMA-VOIPS-P-PSS-1YR	SMA-VOIPS-P-PSS-1YR		Annual Maintenance PSS (SMA-VOIPS-P)	\$12,500	Each	10%	\$11,250	Other	F1
SMA-WAP-01-PSS-1YR	SMA-WAP-01-PSS-1YR		Annual Maintenance PSS (SMA-WAP-01)	\$10	Each	10%	\$9	Other	F1
SMA-WAP-02-PSS-1YR	SMA-WAP-02-PSS-1YR		Annual Maintenance PSS (SMA-WAP-02)	\$8	Each	10%	\$7	Other	F1
SMA-WAP-03-PSS-1YR	SMA-WAP-03-PSS-1YR		Annual Maintenance PSS (SMA-WAP-03)	\$6	Each	10%	\$6	Other	F1
SMA-WCTL-01-PSS-1YR	SMA-WCTL-01-PSS-1YR		Annual Maintenance PSS (SMA-WCTL-01)	\$50	Each	10%	\$45	Other	F1
SMA-WIFI-F-PSS-1YR	SMA-WIFI-F-PSS-1YR		Annual Maintenance PSS (SMA-WIFI-F)	\$1,875	Each	10%	\$1,688	Other	F1
SMA-WIFI-P-PSS-1YR	SMA-WIFI-P-PSS-1YR		Annual Maintenance PSS (SMA-WIFI-P)	\$3,750	Each	10%	\$3,375	Other	F1
SMC-ADD-BASE-PSS-1YR	SMC-ADD-BASE-PSS-1YR		Annual Maintenance PSS (SMC-ADD-BASE)	\$1,377	Each	10%	\$1,239	Other	F1
SMC-ADD-C01-PSS-1YR	SMC-ADD-C01-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C01)	\$243	Each	10%	\$219	Other	F1
SMC-ADD-C02-PSS-1YR	SMC-ADD-C02-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C02)	\$228	Each	10%	\$205	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SMC-ADD-C03-PSS-1YR	SMC-ADD-C03-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C03)	\$201	Each	10%	\$181	Other	F1
SMC-ADD-C04-PSS-1YR	SMC-ADD-C04-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C04)	\$186	Each	10%	\$167	Other	F1
SMC-ADD-C05-PSS-1YR	SMC-ADD-C05-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C05)	\$179	Each	10%	\$161	Other	F1
SMC-ADD-C06-PSS-1YR	SMC-ADD-C06-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C06)	\$161	Each	10%	\$145	Other	F1
SMC-ADD-C07-PSS-1YR	SMC-ADD-C07-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C07)	\$143	Each	10%	\$129	Other	F1
SMC-ADD-C08-PSS-1YR	SMC-ADD-C08-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C08)	\$124	Each	10%	\$112	Other	F1
SMC-ADD-C09-PSS-1YR	SMC-ADD-C09-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C09)	\$108	Each	10%	\$97	Other	F1
SMC-ADD-C10-PSS-1YR	SMC-ADD-C10-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C10)	\$94	Each	10%	\$85	Other	F1
SMC-ADD-C11-PSS-1YR	SMC-ADD-C11-PSS-1YR		Annual Maintenance PSS (SMC-ADD-C11)	\$81	Each	10%	\$73	Other	F1
SMC-ADD-N01-PSS-1YR	SMC-ADD-N01-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N01)	\$122	Each	10%	\$109	Other	F1
SMC-ADD-N02-PSS-1YR	SMC-ADD-N02-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N02)	\$114	Each	10%	\$103	Other	F1
SMC-ADD-N03-PSS-1YR	SMC-ADD-N03-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N03)	\$101	Each	10%	\$91	Other	F1
SMC-ADD-N04-PSS-1YR	SMC-ADD-N04-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N04)	\$93	Each	10%	\$84	Other	F1
SMC-ADD-N05-PSS-1YR	SMC-ADD-N05-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N05)	\$90	Each	10%	\$81	Other	F1
SMC-ADD-N06-PSS-1YR	SMC-ADD-N06-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N06)	\$81	Each	10%	\$73	Other	F1
SMC-ADD-N07-PSS-1YR	SMC-ADD-N07-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N07)	\$72	Each	10%	\$64	Other	F1
SMC-ADD-N08-PSS-1YR	SMC-ADD-N08-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N08)	\$62	Each	10%	\$56	Other	F1
SMC-ADD-N09-PSS-1YR	SMC-ADD-N09-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N09)	\$54	Each	10%	\$49	Other	F1
SMC-ADD-N10-PSS-1YR	SMC-ADD-N10-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N10)	\$47	Each	10%	\$42	Other	F1
SMC-ADD-N11-PSS-1YR	SMC-ADD-N11-PSS-1YR		Annual Maintenance PSS (SMC-ADD-N11)	\$41	Each	10%	\$37	Other	F1
SMC-BASE-ADD-PSS-1YR	SMC-BASE-ADD-PSS-1YR		Annual Maintenance PSS (SMC-BASE-ADD)	\$1,377	Each	10%	\$1,239	Other	F1
SMC-BASE-PSS-1YR	SMC-BASE-PSS-1YR		Annual Maintenance PSS (SMC-BASE)	\$2,754	Each	10%	\$2,479	Other	F1
SMC-C01-ADD-PSS-1YR	SMC-C01-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C01-ADD)	\$243	Each	10%	\$219	Other	F1
SMC-C01-PSS-1YR	SMC-C01-PSS-1YR		Annual Maintenance PSS (SMC-C01)	\$486	Each	10%	\$437	Other	F1
SMC-C02-ADD-PSS-1YR	SMC-C02-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C02-ADD)	\$228	Each	10%	\$205	Other	F1
SMC-C02-PSS-1YR	SMC-C02-PSS-1YR		Annual Maintenance PSS (SMC-C02)	\$456	Each	10%	\$410	Other	F1
SMC-C03-ADD-PSS-1YR	SMC-C03-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C03-ADD)	\$201	Each	10%	\$181	Other	F1
SMC-C03-PSS-1YR	SMC-C03-PSS-1YR		Annual Maintenance PSS (SMC-C03)	\$402	Each	10%	\$362	Other	F1
SMC-C04-ADD-PSS-1YR	SMC-C04-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C04-ADD)	\$186	Each	10%	\$167	Other	F1
SMC-C04-PSS-1YR	SMC-C04-PSS-1YR		Annual Maintenance PSS (SMC-C04)	\$372	Each	10%	\$335	Other	F1
SMC-C05-ADD-PSS-1YR	SMC-C05-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C05-ADD)	\$179	Each	10%	\$161	Other	F1
SMC-C05-PSS-1YR	SMC-C05-PSS-1YR		Annual Maintenance PSS (SMC-C05)	\$358	Each	10%	\$322	Other	F1
SMC-C06-ADD-PSS-1YR	SMC-C06-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C06-ADD)	\$161	Each	10%	\$145	Other	F1
SMC-C06-PSS-1YR	SMC-C06-PSS-1YR		Annual Maintenance PSS (SMC-C06)	\$322	Each	10%	\$290	Other	F1
SMC-C07-ADD-PSS-1YR	SMC-C07-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C07-ADD)	\$143	Each	10%	\$129	Other	F1
SMC-C07-PSS-1YR	SMC-C07-PSS-1YR		Annual Maintenance PSS (SMC-C07)	\$286	Each	10%	\$257	Other	F1
SMC-C08-ADD-PSS-1YR	SMC-C08-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C08-ADD)	\$124	Each	10%	\$112	Other	F1
SMC-C08-PSS-1YR	SMC-C08-PSS-1YR		Annual Maintenance PSS (SMC-C08)	\$248	Each	10%	\$223	Other	F1
SMC-C09-ADD-PSS-1YR	SMC-C09-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C09-ADD)	\$108	Each	10%	\$97	Other	F1
SMC-C09-PSS-1YR	SMC-C09-PSS-1YR		Annual Maintenance PSS (SMC-C09)	\$216	Each	10%	\$194	Other	F1
SMC-C10-ADD-PSS-1YR	SMC-C10-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C10-ADD)	\$94	Each	10%	\$85	Other	F1
SMC-C10-PSS-1YR	SMC-C10-PSS-1YR		Annual Maintenance PSS (SMC-C10)	\$188	Each	10%	\$169	Other	F1
SMC-C11-ADD-PSS-1YR	SMC-C11-ADD-PSS-1YR		Annual Maintenance PSS (SMC-C11-ADD)	\$81	Each	10%	\$73	Other	F1
SMC-C11-PSS-1YR	SMC-C11-PSS-1YR		Annual Maintenance PSS (SMC-C11)	\$162	Each	10%	\$146	Other	F1
SM-CL-T1-4U-PSS-1YR	SM-CL-T1-4U-PSS-1YR		Annual Maintenance PSS (SM-CL-T1-4U)	\$196	Each	10%	\$176	Other	F1
SM-CL-T5-31U-PSS-1YR	SM-CL-T5-31U-PSS-1YR		Annual Maintenance PSS (SM-CL-T5-31U)	\$922	Each	10%	\$830	Other	F1
SMC-N01-PSS-1YR	SMC-N01-PSS-1YR		Annual Maintenance PSS (SMC-N01)	\$243	Each	10%	\$219	Other	F1
SMC-N02-PSS-1YR	SMC-N02-PSS-1YR		Annual Maintenance PSS (SMC-N02)	\$228	Each	10%	\$205	Other	F1
SMC-N03-PSS-1YR	SMC-N03-PSS-1YR		Annual Maintenance PSS (SMC-N03)	\$201	Each	10%	\$181	Other	F1
SMC-N04-PSS-1YR	SMC-N04-PSS-1YR		Annual Maintenance PSS (SMC-N04)	\$186	Each	10%	\$167	Other	F1
SMC-N05-PSS-1YR	SMC-N05-PSS-1YR		Annual Maintenance PSS (SMC-N05)	\$179	Each	10%	\$161	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SMC-N06-PSS-1YR	SMC-N06-PSS-1YR		Annual Maintenance PSS (SMC-N06)	\$161	Each	10%	\$145	Other	F1
SMC-N07-PSS-1YR	SMC-N07-PSS-1YR		Annual Maintenance PSS (SMC-N07)	\$143	Each	10%	\$129	Other	F1
SMC-N08-PSS-1YR	SMC-N08-PSS-1YR		Annual Maintenance PSS (SMC-N08)	\$124	Each	10%	\$112	Other	F1
SMC-N09-PSS-1YR	SMC-N09-PSS-1YR		Annual Maintenance PSS (SMC-N09)	\$108	Each	10%	\$97	Other	F1
SMC-N10-PSS-1YR	SMC-N10-PSS-1YR		Annual Maintenance PSS (SMC-N10)	\$94	Each	10%	\$85	Other	F1
SMC-N11-PSS-1YR	SMC-N11-PSS-1YR		Annual Maintenance PSS (SMC-N11)	\$81	Each	10%	\$73	Other	F1
SM-CX4-T1-4U-PSS-1YR	SM-CX4-T1-4U-PSS-1YR		Annual Maintenance PSS (SM-CX4-T1-4U)	\$196	Each	10%	\$176	Other	F1
SM-CX4-T5-18U-PSS-1YR	SM-CX4-T5-18U-PSS-1YR		Annual Maintenance PSS (SM-CX4-T5-18U)	\$920	Each	10%	\$828	Other	F1
SM-CX6-T1-4U-PSS-1YR	SM-CX6-T1-4U-PSS-1YR		Annual Maintenance PSS (SM-CX6-T1-4U)	\$196	Each	10%	\$176	Other	F1
SM-CX6-T5-31U-PSS-1YR	SM-CX6-T5-31U-PSS-1YR		Annual Maintenance PSS (SM-CX6-T5-31U)	\$920	Each	10%	\$828	Other	F1
SMG-UPG-T01-PSS-1YR	SMG-UPG-T01-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T01)	\$733	Each	10%	\$659	Other	F1
SMG-UPG-T02-PSS-1YR	SMG-UPG-T02-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T02)	\$640	Each	10%	\$576	Other	F1
SMG-UPG-T03-PSS-1YR	SMG-UPG-T03-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T03)	\$540	Each	10%	\$486	Other	F1
SMG-UPG-T04-PSS-1YR	SMG-UPG-T04-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T04)	\$460	Each	10%	\$414	Other	F1
SMG-UPG-T05-PSS-1YR	SMG-UPG-T05-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T05)	\$403	Each	10%	\$362	Other	F1
SMG-UPG-T06-PSS-1YR	SMG-UPG-T06-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T06)	\$340	Each	10%	\$306	Other	F1
SMG-UPG-T07-PSS-1YR	SMG-UPG-T07-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T07)	\$298	Each	10%	\$268	Other	F1
SMG-UPG-T08-PSS-1YR	SMG-UPG-T08-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T08)	\$250	Each	10%	\$225	Other	F1
SMG-UPG-T09-PSS-1YR	SMG-UPG-T09-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T09)	\$213	Each	10%	\$191	Other	F1
SMG-UPG-T10-PSS-1YR	SMG-UPG-T10-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T10)	\$188	Each	10%	\$169	Other	F1
SMG-UPG-T11-PSS-1YR	SMG-UPG-T11-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T11)	\$158	Each	10%	\$142	Other	F1
SMG-UPG-T12-PSS-1YR	SMG-UPG-T12-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T12)	\$138	Each	10%	\$124	Other	F1
SMG-UPG-T13-PSS-1YR	SMG-UPG-T13-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T13)	\$115	Each	10%	\$104	Other	F1
SMG-UPG-T14-PSS-1YR	SMG-UPG-T14-PSS-1YR		Annual Maintenance PSS (SMG-UPG-T14)	\$100	Each	10%	\$90	Other	F1
SM-HD-T1-4U-PSS-1YR	SM-HD-T1-4U-PSS-1YR		Annual Maintenance PSS (SM-HD-T1-4U)	\$163	Each	10%	\$146	Other	F1
SM-HD-T5-30U-PSS-1YR	SM-HD-T5-30U-PSS-1YR		Annual Maintenance PSS (SM-HD-T5-30U)	\$810	Each	10%	\$729	Other	F1
SM-HP-T1-4U-PSS-1YR	SM-HP-T1-4U-PSS-1YR		Annual Maintenance PSS (SM-HP-T1-4U)	\$228	Each	10%	\$205	Other	F1
SM-HP-T5-30U-PSS-1YR	SM-HP-T5-30U-PSS-1YR		Annual Maintenance PSS (SM-HP-T5-30U)	\$1,070	Each	10%	\$963	Other	F1
SMNDN31920R1-PSS-1YR	SMNDN31920R1-PSS-1YR		Annual Maintenance PSS (SMNDN31920R1)	\$5,588	Each	10%	\$5,029	Other	F1
SMNDN31920R1TU-PSS-1YR	SMNDN31920R1TU-PSS-1YR		Annual Maintenance PSS (SMNDN31920R1TU)	\$7,264	Each	10%	\$6,538	Other	F1
SMNDN31920R1U-PSS-1YR	SMNDN31920R1U-PSS-1YR		Annual Maintenance PSS (SMNDN31920R1U)	\$7,264	Each	10%	\$6,538	Other	F1
SMNDN33840R1-PSS-1YR	SMNDN33840R1-PSS-1YR		Annual Maintenance PSS (SMNDN33840R1)	\$11,176	Each	10%	\$10,058	Other	F1
SMNDN33840R1TU-PSS-1YR	SMNDN33840R1TU-PSS-1YR		Annual Maintenance PSS (SMNDN33840R1TU)	\$14,529	Each	10%	\$13,076	Other	F1
SMNDN33840R1U-PSS-1YR	SMNDN33840R1U-PSS-1YR		Annual Maintenance PSS (SMNDN33840R1U)	\$14,529	Each	10%	\$13,076	Other	F1
SMNDN37680R1-PSS-1YR	SMNDN37680R1-PSS-1YR		Annual Maintenance PSS (SMNDN37680R1)	\$22,351	Each	10%	\$20,116	Other	F1
SMNDN37680R1TU-PSS-1YR	SMNDN37680R1TU-PSS-1YR		Annual Maintenance PSS (SMNDN37680R1TU)	\$29,057	Each	10%	\$26,151	Other	F1
SMNDN37680R1U-PSS-1YR	SMNDN37680R1U-PSS-1YR		Annual Maintenance PSS (SMNDN37680R1U)	\$29,057	Each	10%	\$26,151	Other	F1
SM-SYM-T1-4U-PSS-1YR	SM-SYM-T1-4U-PSS-1YR		Annual Maintenance PSS (SM-SYM-T1-4U)	\$182	Each	10%	\$164	Other	F1
SM-SYM-T5-30U-PSS-1YR	SM-SYM-T5-30U-PSS-1YR		Annual Maintenance PSS (SM-SYM-T5-30U)	\$856	Each	10%	\$770	Other	F1
SM-SYM-T5-35U-PSS-1YR	SM-SYM-T5-35U-PSS-1YR		Annual Maintenance PSS (SM-SYM-T5-35U)	\$856	Each	10%	\$770	Other	F1
SNAPADD-T10-PSS-1YR	SNAPADD-T10-PSS-1YR		Annual Maintenance PSS (SNAPADD-T10)	\$7,708	Each	10%	\$6,937	Other	F1
SNAPADD-T11-PSS-1YR	SNAPADD-T11-PSS-1YR		Annual Maintenance PSS (SNAPADD-T11)	\$8,474	Each	10%	\$7,627	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I/Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SNAPADD-T12-PSS-1YR	SNAPADD-T12-PSS-1YR		Annual Maintenance PSS (SNAPADD-T12)	\$9,240	Each	10%	\$8,316	Other	F1
SNAPADD-T13-PSS-1YR	SNAPADD-T13-PSS-1YR		Annual Maintenance PSS (SNAPADD-T13)	\$10,006	Each	10%	\$9,005	Other	F1
SNAPADD-T14-PSS-1YR	SNAPADD-T14-PSS-1YR		Annual Maintenance PSS (SNAPADD-T14)	\$10,772	Each	10%	\$9,695	Other	F1
SNAPADDT1-4UPG-PSS-1YR	SNAPADDT1-4UPG-PSS-1YR		Annual Maintenance PSS (SNAPADDT1-4UPG)	\$404	Each	10%	\$364	Other	F1
SNAPADD-T15-PSS-1YR	SNAPADD-T15-PSS-1YR		Annual Maintenance PSS (SNAPADD-T15)	\$11,538	Each	10%	\$10,384	Other	F1
SNAPADD-T16-PSS-1YR	SNAPADD-T16-PSS-1YR		Annual Maintenance PSS (SNAPADD-T16)	\$12,304	Each	10%	\$11,074	Other	F1
SNAPADD-T17-PSS-1YR	SNAPADD-T17-PSS-1YR		Annual Maintenance PSS (SNAPADD-T17)	\$13,070	Each	10%	\$11,763	Other	F1
SNAPADD-T18-PSS-1YR	SNAPADD-T18-PSS-1YR		Annual Maintenance PSS (SNAPADD-T18)	\$13,836	Each	10%	\$12,452	Other	F1
SNAPADD-T19-PSS-1YR	SNAPADD-T19-PSS-1YR		Annual Maintenance PSS (SNAPADD-T19)	\$14,602	Each	10%	\$13,142	Other	F1
SNAPADD-T20-PSS-1YR	SNAPADD-T20-PSS-1YR		Annual Maintenance PSS (SNAPADD-T20)	\$15,368	Each	10%	\$13,831	Other	F1
SNAPADD-T21-PSS-1YR	SNAPADD-T21-PSS-1YR		Annual Maintenance PSS (SNAPADD-T21)	\$16,134	Each	10%	\$14,521	Other	F1
SNAPADD-T22-PSS-1YR	SNAPADD-T22-PSS-1YR		Annual Maintenance PSS (SNAPADD-T22)	\$16,900	Each	10%	\$15,210	Other	F1
SNAPADD-T23-PSS-1YR	SNAPADD-T23-PSS-1YR		Annual Maintenance PSS (SNAPADD-T23)	\$17,666	Each	10%	\$15,899	Other	F1
SNAPADD-T24-PSS-1YR	SNAPADD-T24-PSS-1YR		Annual Maintenance PSS (SNAPADD-T24)	\$18,432	Each	10%	\$16,589	Other	F1
SNAPADD-T25-PSS-1YR	SNAPADD-T25-PSS-1YR		Annual Maintenance PSS (SNAPADD-T25)	\$19,198	Each	10%	\$17,278	Other	F1
SNAPADD-T26-PSS-1YR	SNAPADD-T26-PSS-1YR		Annual Maintenance PSS (SNAPADD-T26)	\$19,964	Each	10%	\$17,968	Other	F1
SNAPADD-T27-PSS-1YR	SNAPADD-T27-PSS-1YR		Annual Maintenance PSS (SNAPADD-T27)	\$20,730	Each	10%	\$18,657	Other	F1
SNAPADD-T28-PSS-1YR	SNAPADD-T28-PSS-1YR		Annual Maintenance PSS (SNAPADD-T28)	\$21,496	Each	10%	\$19,346	Other	F1
SNAPADD-T29-PSS-1YR	SNAPADD-T29-PSS-1YR		Annual Maintenance PSS (SNAPADD-T29)	\$22,262	Each	10%	\$20,036	Other	F1
SNAPADD-T2-PSS-1YR	SNAPADD-T2-PSS-1YR		Annual Maintenance PSS (SNAPADD-T2)	\$2,304	Each	10%	\$2,074	Other	F1
SNAPADD-T30-PSS-1YR	SNAPADD-T30-PSS-1YR		Annual Maintenance PSS (SNAPADD-T30)	\$23,028	Each	10%	\$20,725	Other	F1
SNAPADD-T31-PSS-1YR	SNAPADD-T31-PSS-1YR		Annual Maintenance PSS (SNAPADD-T31)	\$23,794	Each	10%	\$21,415	Other	F1
SNAPADD-T32-PSS-1YR	SNAPADD-T32-PSS-1YR		Annual Maintenance PSS (SNAPADD-T32)	\$24,560	Each	10%	\$22,104	Other	F1
SNAPADD-T33-PSS-1YR	SNAPADD-T33-PSS-1YR		Annual Maintenance PSS (SNAPADD-T33)	\$25,326	Each	10%	\$22,793	Other	F1
SNAPADD-T34-PSS-1YR	SNAPADD-T34-PSS-1YR		Annual Maintenance PSS (SNAPADD-T34)	\$26,092	Each	10%	\$23,483	Other	F1
SNAPADD-T35-PSS-1YR	SNAPADD-T35-PSS-1YR		Annual Maintenance PSS (SNAPADD-T35)	\$26,858	Each	10%	\$24,172	Other	F1
SNAPADD-T3-PSS-1YR	SNAPADD-T3-PSS-1YR		Annual Maintenance PSS (SNAPADD-T3)	\$2,708	Each	10%	\$2,437	Other	F1
SNAPADD-T4-PSS-1YR	SNAPADD-T4-PSS-1YR		Annual Maintenance PSS (SNAPADD-T4)	\$3,112	Each	10%	\$2,801	Other	F1
SNAPADDT5-35U-PSS-1YR	SNAPADDT5-35U-PSS-1YR		Annual Maintenance PSS (SNAPADDT5-35U)	\$766	Each	10%	\$689	Other	F1
SNAPADD-T5-PSS-1YR	SNAPADD-T5-PSS-1YR		Annual Maintenance PSS (SNAPADD-T5)	\$3,878	Each	10%	\$3,490	Other	F1
SNAPADD-T6-PSS-1YR	SNAPADD-T6-PSS-1YR		Annual Maintenance PSS (SNAPADD-T6)	\$4,644	Each	10%	\$4,180	Other	F1
SNAPADD-T7-PSS-1YR	SNAPADD-T7-PSS-1YR		Annual Maintenance PSS (SNAPADD-T7)	\$5,410	Each	10%	\$4,869	Other	F1
SNAPADD-T8-PSS-1YR	SNAPADD-T8-PSS-1YR		Annual Maintenance PSS (SNAPADD-T8)	\$6,176	Each	10%	\$5,558	Other	F1
SNAPADD-T9-PSS-1YR	SNAPADD-T9-PSS-1YR		Annual Maintenance PSS (SNAPADD-T9)	\$6,942	Each	10%	\$6,248	Other	F1
SNAP-T10-PSS-1YR	SNAP-T10-PSS-1YR		Annual Maintenance PSS (SNAP-T10)	\$15,412	Each	10%	\$13,871	Other	F1
SNAP-T11-PSS-1YR	SNAP-T11-PSS-1YR		Annual Maintenance PSS (SNAP-T11)	\$16,944	Each	10%	\$15,250	Other	F1
SNAP-T12-PSS-1YR	SNAP-T12-PSS-1YR		Annual Maintenance PSS (SNAP-T12)	\$18,476	Each	10%	\$16,628	Other	F1
SNAP-T13-PSS-1YR	SNAP-T13-PSS-1YR		Annual Maintenance PSS (SNAP-T13)	\$20,008	Each	10%	\$18,007	Other	F1
SNAP-T14-PSS-1YR	SNAP-T14-PSS-1YR		Annual Maintenance PSS (SNAP-T14)	\$21,540	Each	10%	\$19,386	Other	F1
SNAP-T15-PSS-1YR	SNAP-T15-PSS-1YR		Annual Maintenance PSS (SNAP-T15)	\$23,072	Each	10%	\$20,765	Other	F1
SNAP-T16-PSS-1YR	SNAP-T16-PSS-1YR		Annual Maintenance PSS (SNAP-T16)	\$24,604	Each	10%	\$22,144	Other	F1
SNAP-T17-PSS-1YR	SNAP-T17-PSS-1YR		Annual Maintenance PSS (SNAP-T17)	\$26,136	Each	10%	\$23,522	Other	F1
SNAP-T18-PSS-1YR	SNAP-T18-PSS-1YR		Annual Maintenance PSS (SNAP-T18)	\$27,668	Each	10%	\$24,901	Other	F1
SNAP-T19-PSS-1YR	SNAP-T19-PSS-1YR		Annual Maintenance PSS (SNAP-T19)	\$29,200	Each	10%	\$26,280	Other	F1
SNAP-T1-PSS-1YR	SNAP-T1-PSS-1YR		Annual Maintenance PSS (SNAP-T1)	\$3,802	Each	10%	\$3,422	Other	F1
SNAPT1-4UPG-PSS-1YR	SNAPT1-4UPG-PSS-1YR		Annual Maintenance PSS (SNAPT1-4UPG)	\$806	Each	10%	\$725	Other	F1
SNAP-T20-PSS-1YR	SNAP-T20-PSS-1YR		Annual Maintenance PSS (SNAP-T20)	\$30,732	Each	10%	\$27,659	Other	F1
SNAP-T21-PSS-1YR	SNAP-T21-PSS-1YR		Annual Maintenance PSS (SNAP-T21)	\$32,264	Each	10%	\$29,038	Other	F1
SNAP-T22-PSS-1YR	SNAP-T22-PSS-1YR		Annual Maintenance PSS (SNAP-T22)	\$33,796	Each	10%	\$30,416	Other	F1
SNAP-T23-PSS-1YR	SNAP-T23-PSS-1YR		Annual Maintenance PSS (SNAP-T23)	\$35,328	Each	10%	\$31,795	Other	F1
SNAP-T24-PSS-1YR	SNAP-T24-PSS-1YR		Annual Maintenance PSS (SNAP-T24)	\$36,860	Each	10%	\$33,174	Other	F1
SNAP-T25-PSS-1YR	SNAP-T25-PSS-1YR		Annual Maintenance PSS (SNAP-T25)	\$38,392	Each	10%	\$34,553	Other	F1
SNAP-T26-PSS-1YR	SNAP-T26-PSS-1YR		Annual Maintenance PSS (SNAP-T26)	\$39,924	Each	10%	\$35,932	Other	F1
SNAP-T27-PSS-1YR	SNAP-T27-PSS-1YR		Annual Maintenance PSS (SNAP-T27)	\$41,456	Each	10%	\$37,310	Other	F1
SNAP-T28-PSS-1YR	SNAP-T28-PSS-1YR		Annual Maintenance PSS (SNAP-T28)	\$42,988	Each	10%	\$38,689	Other	F1
SNAP-T29-PSS-1YR	SNAP-T29-PSS-1YR		Annual Maintenance PSS (SNAP-T29)	\$44,520	Each	10%	\$40,068	Other	F1
SNAP-T2-PSS-1YR	SNAP-T2-PSS-1YR		Annual Maintenance PSS (SNAP-T2)	\$4,608	Each	10%	\$4,147	Other	F1
SNAP-T30-PSS-1YR	SNAP-T30-PSS-1YR		Annual Maintenance PSS (SNAP-T30)	\$46,052	Each	10%	\$41,447	Other	F1
SNAP-T31-PSS-1YR	SNAP-T31-PSS-1YR		Annual Maintenance PSS (SNAP-T31)	\$47,584	Each	10%	\$42,826	Other	F1
SNAP-T32-PSS-1YR	SNAP-T32-PSS-1YR		Annual Maintenance PSS (SNAP-T32)	\$49,116	Each	10%	\$44,204	Other	F1
SNAP-T33-PSS-1YR	SNAP-T33-PSS-1YR		Annual Maintenance PSS (SNAP-T33)	\$50,648	Each	10%	\$45,583	Other	F1
SNAP-T34-PSS-1YR	SNAP-T34-PSS-1YR		Annual Maintenance PSS (SNAP-T34)	\$52,180	Each	10%	\$46,962	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SNAP-T35-PSS-1YR	SNAP-T35-PSS-1YR		Annual Maintenance PSS (SNAP-T35)	\$53,712	Each	10%	\$48,341	Other	F1
SNAP-T3-PSS-1YR	SNAP-T3-PSS-1YR		Annual Maintenance PSS (SNAP-T3)	\$5,414	Each	10%	\$4,873	Other	F1
SNAP-T4-PSS-1YR	SNAP-T4-PSS-1YR		Annual Maintenance PSS (SNAP-T4)	\$6,220	Each	10%	\$5,598	Other	F1
SNAP-T5-35U-PSS-1YR	SNAP-T5-35U-PSS-1YR		Annual Maintenance PSS (SNAP-T5-35U)	\$1,532	Each	10%	\$1,379	Other	F1
SNAP-T5-PSS-1YR	SNAP-T5-PSS-1YR		Annual Maintenance PSS (SNAP-T5)	\$7,752	Each	10%	\$6,977	Other	F1
SNAP-T6-PSS-1YR	SNAP-T6-PSS-1YR		Annual Maintenance PSS (SNAP-T6)	\$9,284	Each	10%	\$8,356	Other	F1
SNAP-T7-PSS-1YR	SNAP-T7-PSS-1YR		Annual Maintenance PSS (SNAP-T7)	\$10,816	Each	10%	\$9,734	Other	F1
SNAP-T8-PSS-1YR	SNAP-T8-PSS-1YR		Annual Maintenance PSS (SNAP-T8)	\$12,348	Each	10%	\$11,113	Other	F1
SNAP-T9-PSS-1YR	SNAP-T9-PSS-1YR		Annual Maintenance PSS (SNAP-T9)	\$13,880	Each	10%	\$12,492	Other	F1
SNDCX710QP10GBSFPF-PSS-1YR	SNDCX710QP10GBSFPF-PSS-1YR		Annual Maintenance PSS (SNDCX710QP10GBSFPF)	\$49	Each	10%	\$44	Other	F1
SNDN3015TR1-PSS-1YR	SNDN3015TR1-PSS-1YR		Annual Maintenance PSS (SNDN3015TR1)	\$44,702	Each	10%	\$40,232	Other	F1
SNDN3015TR1TU-PSS-1YR	SNDN3015TR1TU-PSS-1YR		Annual Maintenance PSS (SNDN3015TR1TU)	\$53,642	Each	10%	\$48,278	Other	F1
SNDN3015TR1U-PSS-1YR	SNDN3015TR1U-PSS-1YR		Annual Maintenance PSS (SNDN3015TR1U)	\$53,642	Each	10%	\$48,278	Other	F1
SNDN31920R1-PSS-1YR	SNDN31920R1-PSS-1YR		Annual Maintenance PSS (SNDN31920R1)	\$5,588	Each	10%	\$5,029	Other	F1
SNDN31920R1TU-PSS-1YR	SNDN31920R1TU-PSS-1YR		Annual Maintenance PSS (SNDN31920R1TU)	\$7,264	Each	10%	\$6,538	Other	F1
SNDN31920R1U-PSS-1YR	SNDN31920R1U-PSS-1YR		Annual Maintenance PSS (SNDN31920R1U)	\$7,264	Each	10%	\$6,538	Other	F1
SNDN33840R1-PSS-1YR	SNDN33840R1-PSS-1YR		Annual Maintenance PSS (SNDN33840R1)	\$11,176	Each	10%	\$10,058	Other	F1
SNDN33840R1TU-PSS-1YR	SNDN33840R1TU-PSS-1YR		Annual Maintenance PSS (SNDN33840R1TU)	\$14,529	Each	10%	\$13,076	Other	F1
SNDN33840R1U-PSS-1YR	SNDN33840R1U-PSS-1YR		Annual Maintenance PSS (SNDN33840R1U)	\$14,529	Each	10%	\$13,076	Other	F1
SNDN37680R1-PSS-1YR	SNDN37680R1-PSS-1YR		Annual Maintenance PSS (SNDN37680R1)	\$22,351	Each	10%	\$20,116	Other	F1
SNDN37680R1TU-PSS-1YR	SNDN37680R1TU-PSS-1YR		Annual Maintenance PSS (SNDN37680R1TU)	\$29,057	Each	10%	\$26,151	Other	F1
SNDN37680R1U-PSS-1YR	SNDN37680R1U-PSS-1YR		Annual Maintenance PSS (SNDN37680R1U)	\$29,057	Each	10%	\$26,151	Other	F1
SP-1004-PSS-1YR	SP-1004-PSS-1YR		Annual Maintenance PSS (SP-1004)	\$1,224	Each	10%	\$1,102	Other	F1
SP-1010-PSS-1YR	SP-1010-PSS-1YR		Annual Maintenance PSS (SP-1010)	\$1,632	Each	10%	\$1,469	Other	F1
SP-1020-PSS-1YR	SP-1020-PSS-1YR		Annual Maintenance PSS (SP-1020)	\$1,608	Each	10%	\$1,447	Other	F1
SP-HUB-ETH-PSS-1YR	SP-HUB-ETH-PSS-1YR		Annual Maintenance PSS (SP-HUB-ETH)	\$133	Each	10%	\$120	Other	F1
SP-KVM-PSS-1YR	SP-KVM-PSS-1YR		Annual Maintenance PSS (SP-KVM)	\$731	Each	10%	\$658	Other	F1
SPP-CAPM-T01-PSS-1YR	SPP-CAPM-T01-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T01)	\$1,705	Each	10%	\$1,535	Other	F1
SPP-CAPM-T02-PSS-1YR	SPP-CAPM-T02-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T02)	\$1,488	Each	10%	\$1,339	Other	F1
SPP-CAPM-T03-PSS-1YR	SPP-CAPM-T03-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T03)	\$1,255	Each	10%	\$1,130	Other	F1
SPP-CAPM-T04-PSS-1YR	SPP-CAPM-T04-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T04)	\$1,073	Each	10%	\$965	Other	F1
SPP-CAPM-T05-PSS-1YR	SPP-CAPM-T05-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T05)	\$938	Each	10%	\$844	Other	F1
SPP-CAPM-T06-PSS-1YR	SPP-CAPM-T06-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T06)	\$790	Each	10%	\$711	Other	F1
SPP-CAPM-T07-PSS-1YR	SPP-CAPM-T07-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T07)	\$693	Each	10%	\$623	Other	F1
SPP-CAPM-T08-PSS-1YR	SPP-CAPM-T08-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T08)	\$583	Each	10%	\$524	Other	F1
SPP-CAPM-T09-PSS-1YR	SPP-CAPM-T09-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T09)	\$498	Each	10%	\$448	Other	F1
SPP-CAPM-T10-PSS-1YR	SPP-CAPM-T10-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T10)	\$435	Each	10%	\$392	Other	F1
SPP-CAPM-T11-PSS-1YR	SPP-CAPM-T11-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T11)	\$368	Each	10%	\$331	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SPP-CAPM-T12-PSS-1YR	SPP-CAPM-T12-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T12)	\$320	Each	10%	\$288	Other	F1
SPP-CAPM-T13-PSS-1YR	SPP-CAPM-T13-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T13)	\$270	Each	10%	\$243	Other	F1
SPP-CAPM-T14-PSS-1YR	SPP-CAPM-T14-PSS-1YR		Annual Maintenance PSS (SPP-CAPM-T14)	\$233	Each	10%	\$209	Other	F1
SRDFA-ADD-T01-PSS-1YR	SRDFA-ADD-T01-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T01)	\$1,152	Each	10%	\$1,037	Other	F1
SRDFA-ADD-T02-PSS-1YR	SRDFA-ADD-T02-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T02)	\$1,900	Each	10%	\$1,710	Other	F1
SRDFA-ADD-T03-PSS-1YR	SRDFA-ADD-T03-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T03)	\$2,648	Each	10%	\$2,383	Other	F1
SRDFA-ADD-T04-PSS-1YR	SRDFA-ADD-T04-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T04)	\$3,396	Each	10%	\$3,056	Other	F1
SRDFA-ADD-T05-PSS-1YR	SRDFA-ADD-T05-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T05)	\$4,940	Each	10%	\$4,446	Other	F1
SRDFA-ADD-T06-PSS-1YR	SRDFA-ADD-T06-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T06)	\$6,484	Each	10%	\$5,836	Other	F1
SRDFA-ADD-T07-PSS-1YR	SRDFA-ADD-T07-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T07)	\$8,028	Each	10%	\$7,225	Other	F1
SRDFA-ADD-T08-PSS-1YR	SRDFA-ADD-T08-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T08)	\$9,572	Each	10%	\$8,615	Other	F1
SRDFA-ADD-T09-PSS-1YR	SRDFA-ADD-T09-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T09)	\$11,116	Each	10%	\$10,004	Other	F1
SRDFA-ADD-T10-PSS-1YR	SRDFA-ADD-T10-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T10)	\$12,660	Each	10%	\$11,394	Other	F1
SRDFA-ADD-T11-PSS-1YR	SRDFA-ADD-T11-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T11)	\$14,204	Each	10%	\$12,784	Other	F1
SRDFA-ADD-T12-PSS-1YR	SRDFA-ADD-T12-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T12)	\$15,748	Each	10%	\$14,173	Other	F1
SRDFA-ADD-T13-PSS-1YR	SRDFA-ADD-T13-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T13)	\$17,292	Each	10%	\$15,563	Other	F1
SRDFA-ADD-T14-PSS-1YR	SRDFA-ADD-T14-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T14)	\$18,836	Each	10%	\$16,952	Other	F1
SRDFAADDT1-4U-PSS-1YR	SRDFAADDT1-4U-PSS-1YR		Annual Maintenance PSS (SRDFAADDT1-4U)	\$748	Each	10%	\$673	Other	F1
SRDFA-ADD-T15-PSS-1YR	SRDFA-ADD-T15-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T15)	\$20,380	Each	10%	\$18,342	Other	F1
SRDFA-ADD-T16-PSS-1YR	SRDFA-ADD-T16-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T16)	\$21,924	Each	10%	\$19,732	Other	F1
SRDFA-ADD-T17-PSS-1YR	SRDFA-ADD-T17-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T17)	\$23,468	Each	10%	\$21,121	Other	F1
SRDFA-ADD-T18-PSS-1YR	SRDFA-ADD-T18-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T18)	\$25,012	Each	10%	\$22,511	Other	F1
SRDFA-ADD-T19-PSS-1YR	SRDFA-ADD-T19-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T19)	\$26,556	Each	10%	\$23,900	Other	F1
SRDFA-ADD-T20-PSS-1YR	SRDFA-ADD-T20-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T20)	\$28,100	Each	10%	\$25,290	Other	F1
SRDFA-ADD-T21-PSS-1YR	SRDFA-ADD-T21-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T21)	\$29,644	Each	10%	\$26,680	Other	F1
SRDFA-ADD-T22-PSS-1YR	SRDFA-ADD-T22-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T22)	\$31,188	Each	10%	\$28,069	Other	F1
SRDFA-ADD-T23-PSS-1YR	SRDFA-ADD-T23-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T23)	\$32,732	Each	10%	\$29,459	Other	F1
SRDFA-ADD-T24-PSS-1YR	SRDFA-ADD-T24-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T24)	\$34,276	Each	10%	\$30,848	Other	F1
SRDFA-ADD-T25-PSS-1YR	SRDFA-ADD-T25-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T25)	\$35,820	Each	10%	\$32,238	Other	F1
SRDFA-ADD-T26-PSS-1YR	SRDFA-ADD-T26-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T26)	\$37,364	Each	10%	\$33,628	Other	F1
SRDFA-ADD-T27-PSS-1YR	SRDFA-ADD-T27-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T27)	\$38,908	Each	10%	\$35,017	Other	F1
SRDFA-ADD-T28-PSS-1YR	SRDFA-ADD-T28-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T28)	\$40,452	Each	10%	\$36,407	Other	F1
SRDFA-ADD-T29-PSS-1YR	SRDFA-ADD-T29-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T29)	\$41,996	Each	10%	\$37,796	Other	F1
SRDFA-ADD-T30-PSS-1YR	SRDFA-ADD-T30-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T30)	\$43,540	Each	10%	\$39,186	Other	F1
SRDFA-ADD-T31-PSS-1YR	SRDFA-ADD-T31-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T31)	\$45,084	Each	10%	\$40,576	Other	F1
SRDFA-ADD-T32-PSS-1YR	SRDFA-ADD-T32-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T32)	\$46,628	Each	10%	\$41,965	Other	F1
SRDFA-ADD-T33-PSS-1YR	SRDFA-ADD-T33-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T33)	\$48,172	Each	10%	\$43,355	Other	F1
SRDFA-ADD-T34-PSS-1YR	SRDFA-ADD-T34-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T34)	\$49,716	Each	10%	\$44,744	Other	F1
SRDFA-ADD-T35-PSS-1YR	SRDFA-ADD-T35-PSS-1YR		Annual Maintenance PSS (SRDFA-ADD-T35)	\$51,260	Each	10%	\$46,134	Other	F1
SRDFAADT5-35U-PSS-1YR	SRDFAADT5-35U-PSS-1YR		Annual Maintenance PSS (SRDFAADT5-35U)	\$1,930	Each	10%	\$1,737	Other	F1
SRDF-AAM-T01-PSS-1YR	SRDF-AAM-T01-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T01)	\$18,864	Each	10%	\$16,978	Other	F1
SRDF-AAM-T02-PSS-1YR	SRDF-AAM-T02-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T02)	\$18,864	Each	10%	\$16,978	Other	F1
SRDF-AAM-T03-PSS-1YR	SRDF-AAM-T03-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T03)	\$18,864	Each	10%	\$16,978	Other	F1
SRDF-AAM-T04-PSS-1YR	SRDF-AAM-T04-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T04)	\$18,864	Each	10%	\$16,978	Other	F1
SRDF-AAM-T05-PSS-1YR	SRDF-AAM-T05-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T05)	\$18,864	Each	10%	\$16,978	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SRDF-AAM-T06-PSS-1YR	SRDF-AAM-T06-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T06)	\$18,864	Each	10%	\$16,978	Other	F1
SRDF-AAM-T07-PSS-1YR	SRDF-AAM-T07-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T07)	\$18,864	Each	10%	\$16,978	Other	F1
SRDF-AAM-T08-PSS-1YR	SRDF-AAM-T08-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T08)	\$18,864	Each	10%	\$16,978	Other	F1
SRDF-AAM-T09-PSS-1YR	SRDF-AAM-T09-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T09)	\$18,864	Each	10%	\$16,978	Other	F1
SRDF-AAM-T10-PSS-1YR	SRDF-AAM-T10-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T10)	\$18,864	Each	10%	\$16,978	Other	F1
SRDF-AAM-T11-PSS-1YR	SRDF-AAM-T11-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T11)	\$21,182	Each	10%	\$19,064	Other	F1
SRDF-AAM-T12-PSS-1YR	SRDF-AAM-T12-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T12)	\$23,500	Each	10%	\$21,150	Other	F1
SRDF-AAM-T13-PSS-1YR	SRDF-AAM-T13-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T13)	\$25,818	Each	10%	\$23,236	Other	F1
SRDF-AAM-T14-PSS-1YR	SRDF-AAM-T14-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T14)	\$28,136	Each	10%	\$25,322	Other	F1
SRDF-AAM-T15-PSS-1YR	SRDF-AAM-T15-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T15)	\$30,454	Each	10%	\$27,409	Other	F1
SRDF-AAM-T16-PSS-1YR	SRDF-AAM-T16-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T16)	\$32,772	Each	10%	\$29,495	Other	F1
SRDF-AAM-T17-PSS-1YR	SRDF-AAM-T17-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T17)	\$35,090	Each	10%	\$31,581	Other	F1
SRDF-AAM-T18-PSS-1YR	SRDF-AAM-T18-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T18)	\$37,408	Each	10%	\$33,667	Other	F1
SRDF-AAM-T19-PSS-1YR	SRDF-AAM-T19-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T19)	\$39,726	Each	10%	\$35,753	Other	F1
SRDF-AAM-T20-PSS-1YR	SRDF-AAM-T20-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T20)	\$42,044	Each	10%	\$37,840	Other	F1
SRDF-AAM-T21-PSS-1YR	SRDF-AAM-T21-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T21)	\$44,362	Each	10%	\$39,926	Other	F1
SRDF-AAM-T22-PSS-1YR	SRDF-AAM-T22-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T22)	\$46,680	Each	10%	\$42,012	Other	F1
SRDF-AAM-T23-PSS-1YR	SRDF-AAM-T23-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T23)	\$48,998	Each	10%	\$44,098	Other	F1
SRDF-AAM-T24-PSS-1YR	SRDF-AAM-T24-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T24)	\$51,316	Each	10%	\$46,184	Other	F1
SRDF-AAM-T25-PSS-1YR	SRDF-AAM-T25-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T25)	\$53,634	Each	10%	\$48,271	Other	F1
SRDF-AAM-T26-PSS-1YR	SRDF-AAM-T26-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T26)	\$55,952	Each	10%	\$50,357	Other	F1
SRDF-AAM-T27-PSS-1YR	SRDF-AAM-T27-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T27)	\$58,270	Each	10%	\$52,443	Other	F1
SRDF-AAM-T28-PSS-1YR	SRDF-AAM-T28-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T28)	\$60,588	Each	10%	\$54,529	Other	F1
SRDF-AAM-T29-PSS-1YR	SRDF-AAM-T29-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T29)	\$62,906	Each	10%	\$56,615	Other	F1
SRDF-AAM-T30-PSS-1YR	SRDF-AAM-T30-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T30)	\$65,224	Each	10%	\$58,702	Other	F1
SRDF-AAM-T31-PSS-1YR	SRDF-AAM-T31-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T31)	\$67,542	Each	10%	\$60,788	Other	F1
SRDF-AAM-T32-PSS-1YR	SRDF-AAM-T32-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T32)	\$69,860	Each	10%	\$62,874	Other	F1
SRDF-AAM-T33-PSS-1YR	SRDF-AAM-T33-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T33)	\$72,178	Each	10%	\$64,960	Other	F1
SRDF-AAM-T34-PSS-1YR	SRDF-AAM-T34-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T34)	\$74,496	Each	10%	\$67,046	Other	F1
SRDF-AAM-T35-PSS-1YR	SRDF-AAM-T35-PSS-1YR		Annual Maintenance PSS (SRDF-AAM-T35)	\$76,814	Each	10%	\$69,133	Other	F1
SRDF-A-BASEF-PSS-1YR	SRDF-A-BASEF-PSS-1YR		Annual Maintenance PSS (SRDF-A-BASEF)	\$3,528	Each	10%	\$3,175	Other	F1
SRDF-A-BASEL-PSS-1YR	SRDF-A-BASEL-PSS-1YR		Annual Maintenance PSS (SRDF-A-BASEL)	\$624	Each	10%	\$562	Other	F1
SRDF-A-BASE-PSS-1YR	SRDF-A-BASE-PSS-1YR		Annual Maintenance PSS (SRDF-A-BASE)	\$4,152	Each	10%	\$3,737	Other	F1
SRDF-A-C01-PSS-1YR	SRDF-A-C01-PSS-1YR		Annual Maintenance PSS (SRDF-A-C01)	\$876	Each	10%	\$788	Other	F1
SRDF-A-C02-PSS-1YR	SRDF-A-C02-PSS-1YR		Annual Maintenance PSS (SRDF-A-C02)	\$824	Each	10%	\$742	Other	F1
SRDF-A-C03-PSS-1YR	SRDF-A-C03-PSS-1YR		Annual Maintenance PSS (SRDF-A-C03)	\$726	Each	10%	\$653	Other	F1
SRDF-A-C04-PSS-1YR	SRDF-A-C04-PSS-1YR		Annual Maintenance PSS (SRDF-A-C04)	\$648	Each	10%	\$583	Other	F1
SRDF-A-C05-PSS-1YR	SRDF-A-C05-PSS-1YR		Annual Maintenance PSS (SRDF-A-C05)	\$578	Each	10%	\$520	Other	F1
SRDF-A-C06-PSS-1YR	SRDF-A-C06-PSS-1YR		Annual Maintenance PSS (SRDF-A-C06)	\$512	Each	10%	\$461	Other	F1
SRDF-A-C07-PSS-1YR	SRDF-A-C07-PSS-1YR		Annual Maintenance PSS (SRDF-A-C07)	\$440	Each	10%	\$396	Other	F1
SRDF-A-C08-PSS-1YR	SRDF-A-C08-PSS-1YR		Annual Maintenance PSS (SRDF-A-C08)	\$376	Each	10%	\$338	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	
SRDF-A-C09-PSS-1YR	SRDF-A-C09-PSS-1YR		Annual Maintenance PSS (SRDF-A-C09)	\$324	Each	10%	\$292	Other	F1
SRDF-A-C10-PSS-1YR	SRDF-A-C10-PSS-1YR		Annual Maintenance PSS (SRDF-A-C10)	\$278	Each	10%	\$250	Other	F1
SRDF-A-C11-PSS-1YR	SRDF-A-C11-PSS-1YR		Annual Maintenance PSS (SRDF-A-C11)	\$238	Each	10%	\$214	Other	F1
SRDF-A-CF01-PSS-1YR	SRDF-A-CF01-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF01)	\$744	Each	10%	\$670	Other	F1
SRDF-A-CF02-PSS-1YR	SRDF-A-CF02-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF02)	\$700	Each	10%	\$630	Other	F1
SRDF-A-CF03-PSS-1YR	SRDF-A-CF03-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF03)	\$616	Each	10%	\$554	Other	F1
SRDF-A-CF04-PSS-1YR	SRDF-A-CF04-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF04)	\$550	Each	10%	\$495	Other	F1
SRDF-A-CF05-PSS-1YR	SRDF-A-CF05-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF05)	\$490	Each	10%	\$441	Other	F1
SRDF-A-CF06-PSS-1YR	SRDF-A-CF06-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF06)	\$434	Each	10%	\$391	Other	F1
SRDF-A-CF07-PSS-1YR	SRDF-A-CF07-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF07)	\$374	Each	10%	\$337	Other	F1
SRDF-A-CF08-PSS-1YR	SRDF-A-CF08-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF08)	\$318	Each	10%	\$286	Other	F1
SRDF-A-CF09-PSS-1YR	SRDF-A-CF09-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF09)	\$274	Each	10%	\$247	Other	F1
SRDF-A-CF10-PSS-1YR	SRDF-A-CF10-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF10)	\$236	Each	10%	\$212	Other	F1
SRDF-A-CF11-PSS-1YR	SRDF-A-CF11-PSS-1YR		Annual Maintenance PSS (SRDF-A-CF11)	\$202	Each	10%	\$182	Other	F1
SRDF-A-CL01-PSS-1YR	SRDF-A-CL01-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL01)	\$132	Each	10%	\$119	Other	F1
SRDF-A-CL02-PSS-1YR	SRDF-A-CL02-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL02)	\$124	Each	10%	\$112	Other	F1
SRDF-A-CL03-PSS-1YR	SRDF-A-CL03-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL03)	\$110	Each	10%	\$99	Other	F1
SRDF-A-CL04-PSS-1YR	SRDF-A-CL04-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL04)	\$98	Each	10%	\$88	Other	F1
SRDF-A-CL05-PSS-1YR	SRDF-A-CL05-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL05)	\$88	Each	10%	\$79	Other	F1
SRDF-A-CL06-PSS-1YR	SRDF-A-CL06-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL06)	\$78	Each	10%	\$70	Other	F1
SRDF-A-CL07-PSS-1YR	SRDF-A-CL07-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL07)	\$66	Each	10%	\$59	Other	F1
SRDF-A-CL08-PSS-1YR	SRDF-A-CL08-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL08)	\$58	Each	10%	\$52	Other	F1
SRDF-A-CL09-PSS-1YR	SRDF-A-CL09-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL09)	\$50	Each	10%	\$45	Other	F1
SRDF-A-CL10-PSS-1YR	SRDF-A-CL10-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL10)	\$42	Each	10%	\$38	Other	F1
SRDF-A-CL11-PSS-1YR	SRDF-A-CL11-PSS-1YR		Annual Maintenance PSS (SRDF-A-CL11)	\$36	Each	10%	\$32	Other	F1
SRDFADD-T01-PSS-1YR	SRDFADD-T01-PSS-1YR		Annual Maintenance PSS (SRDFADD-T01)	\$1,152	Each	10%	\$1,037	Other	F1
SRDFADD-T02-PSS-1YR	SRDFADD-T02-PSS-1YR		Annual Maintenance PSS (SRDFADD-T02)	\$1,900	Each	10%	\$1,710	Other	F1
SRDFADD-T03-PSS-1YR	SRDFADD-T03-PSS-1YR		Annual Maintenance PSS (SRDFADD-T03)	\$2,648	Each	10%	\$2,383	Other	F1
SRDFADD-T04-PSS-1YR	SRDFADD-T04-PSS-1YR		Annual Maintenance PSS (SRDFADD-T04)	\$3,396	Each	10%	\$3,056	Other	F1
SRDFADD-T05-PSS-1YR	SRDFADD-T05-PSS-1YR		Annual Maintenance PSS (SRDFADD-T05)	\$4,940	Each	10%	\$4,446	Other	F1
SRDFADD-T06-PSS-1YR	SRDFADD-T06-PSS-1YR		Annual Maintenance PSS (SRDFADD-T06)	\$6,484	Each	10%	\$5,836	Other	F1
SRDFADD-T07-PSS-1YR	SRDFADD-T07-PSS-1YR		Annual Maintenance PSS (SRDFADD-T07)	\$8,028	Each	10%	\$7,225	Other	F1
SRDFADD-T08-PSS-1YR	SRDFADD-T08-PSS-1YR		Annual Maintenance PSS (SRDFADD-T08)	\$9,572	Each	10%	\$8,615	Other	F1
SRDFADD-T09-PSS-1YR	SRDFADD-T09-PSS-1YR		Annual Maintenance PSS (SRDFADD-T09)	\$11,116	Each	10%	\$10,004	Other	F1
SRDFADD-T10-PSS-1YR	SRDFADD-T10-PSS-1YR		Annual Maintenance PSS (SRDFADD-T10)	\$12,660	Each	10%	\$11,394	Other	F1
SRDFADD-T11-PSS-1YR	SRDFADD-T11-PSS-1YR		Annual Maintenance PSS (SRDFADD-T11)	\$14,204	Each	10%	\$12,784	Other	F1
SRDFADD-T12-PSS-1YR	SRDFADD-T12-PSS-1YR		Annual Maintenance PSS (SRDFADD-T12)	\$15,748	Each	10%	\$14,173	Other	F1
SRDFADD-T13-PSS-1YR	SRDFADD-T13-PSS-1YR		Annual Maintenance PSS (SRDFADD-T13)	\$17,292	Each	10%	\$15,563	Other	F1
SRDFADD-T14-PSS-1YR	SRDFADD-T14-PSS-1YR		Annual Maintenance PSS (SRDFADD-T14)	\$18,836	Each	10%	\$16,952	Other	F1
SRDFADD-T14U-PSS-1YR	SRDFADD-T14U-PSS-1YR		Annual Maintenance PSS (SRDFADD-T14U)	\$748	Each	10%	\$673	Other	F1
SRDFADD-T15-PSS-1YR	SRDFADD-T15-PSS-1YR		Annual Maintenance PSS (SRDFADD-T15)	\$20,380	Each	10%	\$18,342	Other	F1
SRDFADD-T16-PSS-1YR	SRDFADD-T16-PSS-1YR		Annual Maintenance PSS (SRDFADD-T16)	\$21,924	Each	10%	\$19,732	Other	F1
SRDFADD-T17-PSS-1YR	SRDFADD-T17-PSS-1YR		Annual Maintenance PSS (SRDFADD-T17)	\$23,468	Each	10%	\$21,121	Other	F1
SRDFADD-T18-PSS-1YR	SRDFADD-T18-PSS-1YR		Annual Maintenance PSS (SRDFADD-T18)	\$25,012	Each	10%	\$22,511	Other	F1
SRDFADD-T19-PSS-1YR	SRDFADD-T19-PSS-1YR		Annual Maintenance PSS (SRDFADD-T19)	\$26,556	Each	10%	\$23,900	Other	F1
SRDFADD-T20-PSS-1YR	SRDFADD-T20-PSS-1YR		Annual Maintenance PSS (SRDFADD-T20)	\$28,100	Each	10%	\$25,290	Other	F1
SRDFADD-T21-PSS-1YR	SRDFADD-T21-PSS-1YR		Annual Maintenance PSS (SRDFADD-T21)	\$29,644	Each	10%	\$26,680	Other	F1
SRDFADD-T22-PSS-1YR	SRDFADD-T22-PSS-1YR		Annual Maintenance PSS (SRDFADD-T22)	\$31,188	Each	10%	\$28,069	Other	F1
SRDFADD-T23-PSS-1YR	SRDFADD-T23-PSS-1YR		Annual Maintenance PSS (SRDFADD-T23)	\$32,732	Each	10%	\$29,459	Other	F1
SRDFADD-T24-PSS-1YR	SRDFADD-T24-PSS-1YR		Annual Maintenance PSS (SRDFADD-T24)	\$34,276	Each	10%	\$30,848	Other	F1
SRDFADD-T25-PSS-1YR	SRDFADD-T25-PSS-1YR		Annual Maintenance PSS (SRDFADD-T25)	\$35,820	Each	10%	\$32,238	Other	F1
SRDFADD-T26-PSS-1YR	SRDFADD-T26-PSS-1YR		Annual Maintenance PSS (SRDFADD-T26)	\$37,364	Each	10%	\$33,628	Other	F1
SRDFADD-T27-PSS-1YR	SRDFADD-T27-PSS-1YR		Annual Maintenance PSS (SRDFADD-T27)	\$38,908	Each	10%	\$35,017	Other	F1
SRDFADD-T28-PSS-1YR	SRDFADD-T28-PSS-1YR		Annual Maintenance PSS (SRDFADD-T28)	\$40,452	Each	10%	\$36,407	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I) ALJP Proposed Price/UoM (Calculated)	K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
SRDFADD-T29-PSS-1YR	SRDFADD-T29-PSS-1YR		Annual Maintenance PSS (SRDFADD-T29)	\$41,996	Each	10%	\$37,796	Other	F1	
SRDFADD-T30-PSS-1YR	SRDFADD-T30-PSS-1YR		Annual Maintenance PSS (SRDFADD-T30)	\$43,540	Each	10%	\$39,186	Other	F1	
SRDFADD-T31-PSS-1YR	SRDFADD-T31-PSS-1YR		Annual Maintenance PSS (SRDFADD-T31)	\$45,084	Each	10%	\$40,576	Other	F1	
SRDFADD-T32-PSS-1YR	SRDFADD-T32-PSS-1YR		Annual Maintenance PSS (SRDFADD-T32)	\$46,628	Each	10%	\$41,965	Other	F1	
SRDFADD-T33-PSS-1YR	SRDFADD-T33-PSS-1YR		Annual Maintenance PSS (SRDFADD-T33)	\$48,172	Each	10%	\$43,355	Other	F1	
SRDFADD-T34-PSS-1YR	SRDFADD-T34-PSS-1YR		Annual Maintenance PSS (SRDFADD-T34)	\$49,716	Each	10%	\$44,744	Other	F1	
SRDFADD-T35-PSS-1YR	SRDFADD-T35-PSS-1YR		Annual Maintenance PSS (SRDFADD-T35)	\$51,260	Each	10%	\$46,134	Other	F1	
SRDFADDT5-30U-PSS-1YR	SRDFADDT5-30U-PSS-1YR		Annual Maintenance PSS (SRDFADDT5-30U)	\$1,544	Each	10%	\$1,390	Other	F1	
SRDFADDT5-35U-PSS-1YR	SRDFADDT5-35U-PSS-1YR		Annual Maintenance PSS (SRDFADDT5-35U)	\$1,544	Each	10%	\$1,390	Other	F1	
SRDF-A-N01-PSS-1YR	SRDF-A-N01-PSS-1YR		Annual Maintenance PSS (SRDF-A-N01)	\$438	Each	10%	\$394	Other	F1	
SRDF-A-N02-PSS-1YR	SRDF-A-N02-PSS-1YR		Annual Maintenance PSS (SRDF-A-N02)	\$412	Each	10%	\$371	Other	F1	
SRDF-A-N03-PSS-1YR	SRDF-A-N03-PSS-1YR		Annual Maintenance PSS (SRDF-A-N03)	\$362	Each	10%	\$326	Other	F1	
SRDF-A-N04-PSS-1YR	SRDF-A-N04-PSS-1YR		Annual Maintenance PSS (SRDF-A-N04)	\$324	Each	10%	\$292	Other	F1	
SRDF-A-N05-PSS-1YR	SRDF-A-N05-PSS-1YR		Annual Maintenance PSS (SRDF-A-N05)	\$290	Each	10%	\$261	Other	F1	
SRDF-A-N06-PSS-1YR	SRDF-A-N06-PSS-1YR		Annual Maintenance PSS (SRDF-A-N06)	\$256	Each	10%	\$230	Other	F1	
SRDF-A-N07-PSS-1YR	SRDF-A-N07-PSS-1YR		Annual Maintenance PSS (SRDF-A-N07)	\$220	Each	10%	\$198	Other	F1	
SRDF-A-N08-PSS-1YR	SRDF-A-N08-PSS-1YR		Annual Maintenance PSS (SRDF-A-N08)	\$188	Each	10%	\$169	Other	F1	
SRDF-A-N09-PSS-1YR	SRDF-A-N09-PSS-1YR		Annual Maintenance PSS (SRDF-A-N09)	\$162	Each	10%	\$146	Other	F1	
SRDF-A-N10-PSS-1YR	SRDF-A-N10-PSS-1YR		Annual Maintenance PSS (SRDF-A-N10)	\$138	Each	10%	\$124	Other	F1	
SRDF-A-N11-PSS-1YR	SRDF-A-N11-PSS-1YR		Annual Maintenance PSS (SRDF-A-N11)	\$120	Each	10%	\$108	Other	F1	
SRDF-A-NF01-PSS-1YR	SRDF-A-NF01-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF01)	\$372	Each	10%	\$335	Other	F1	
SRDF-A-NF02-PSS-1YR	SRDF-A-NF02-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF02)	\$350	Each	10%	\$315	Other	F1	
SRDF-A-NF03-PSS-1YR	SRDF-A-NF03-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF03)	\$306	Each	10%	\$275	Other	F1	
SRDF-A-NF04-PSS-1YR	SRDF-A-NF04-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF04)	\$274	Each	10%	\$247	Other	F1	
SRDF-A-NF05-PSS-1YR	SRDF-A-NF05-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF05)	\$246	Each	10%	\$221	Other	F1	
SRDF-A-NF06-PSS-1YR	SRDF-A-NF06-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF06)	\$216	Each	10%	\$194	Other	F1	
SRDF-A-NF07-PSS-1YR	SRDF-A-NF07-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF07)	\$186	Each	10%	\$167	Other	F1	
SRDF-A-NF08-PSS-1YR	SRDF-A-NF08-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF08)	\$158	Each	10%	\$142	Other	F1	
SRDF-A-NF09-PSS-1YR	SRDF-A-NF09-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF09)	\$136	Each	10%	\$122	Other	F1	
SRDF-A-NF10-PSS-1YR	SRDF-A-NF10-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF10)	\$116	Each	10%	\$104	Other	F1	
SRDF-A-NF11-PSS-1YR	SRDF-A-NF11-PSS-1YR		Annual Maintenance PSS (SRDF-A-NF11)	\$102	Each	10%	\$92	Other	F1	
SRDF-A-NL01-PSS-1YR	SRDF-A-NL01-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL01)	\$66	Each	10%	\$59	Other	F1	
SRDF-A-NL02-PSS-1YR	SRDF-A-NL02-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL02)	\$62	Each	10%	\$56	Other	F1	
SRDF-A-NL03-PSS-1YR	SRDF-A-NL03-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL03)	\$56	Each	10%	\$50	Other	F1	
SRDF-A-NL04-PSS-1YR	SRDF-A-NL04-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL04)	\$50	Each	10%	\$45	Other	F1	
SRDF-A-NL05-PSS-1YR	SRDF-A-NL05-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL05)	\$44	Each	10%	\$40	Other	F1	
SRDF-A-NL06-PSS-1YR	SRDF-A-NL06-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL06)	\$40	Each	10%	\$36	Other	F1	
SRDF-A-NL07-PSS-1YR	SRDF-A-NL07-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL07)	\$34	Each	10%	\$31	Other	F1	
SRDF-A-NL08-PSS-1YR	SRDF-A-NL08-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL08)	\$30	Each	10%	\$27	Other	F1	
SRDF-A-NL09-PSS-1YR	SRDF-A-NL09-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL09)	\$26	Each	10%	\$23	Other	F1	
SRDF-A-NL10-PSS-1YR	SRDF-A-NL10-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL10)	\$22	Each	10%	\$20	Other	F1	
SRDF-A-NL11-PSS-1YR	SRDF-A-NL11-PSS-1YR		Annual Maintenance PSS (SRDF-A-NL11)	\$18	Each	10%	\$16	Other	F1	
SRDF-A-R01-PSS-1YR	SRDF-A-R01-PSS-1YR		Annual Maintenance PSS (SRDF-A-R01)	\$879	Each	10%	\$791	Other	F1	
SRDF-A-R02-PSS-1YR	SRDF-A-R02-PSS-1YR		Annual Maintenance PSS (SRDF-A-R02)	\$729	Each	10%	\$656	Other	F1	
SRDF-A-R03-PSS-1YR	SRDF-A-R03-PSS-1YR		Annual Maintenance PSS (SRDF-A-R03)	\$732	Each	10%	\$659	Other	F1	
SRDF-A-R04-PSS-1YR	SRDF-A-R04-PSS-1YR		Annual Maintenance PSS (SRDF-A-R04)	\$598	Each	10%	\$538	Other	F1	
SRDF-A-R05-PSS-1YR	SRDF-A-R05-PSS-1YR		Annual Maintenance PSS (SRDF-A-R05)	\$519	Each	10%	\$467	Other	F1	
SRDF-A-R06-PSS-1YR	SRDF-A-R06-PSS-1YR		Annual Maintenance PSS (SRDF-A-R06)	\$441	Each	10%	\$397	Other	F1	
SRDF-A-R07-PSS-1YR	SRDF-A-R07-PSS-1YR		Annual Maintenance PSS (SRDF-A-R07)	\$418	Each	10%	\$376	Other	F1	
SRDF-A-R08-PSS-1YR	SRDF-A-R08-PSS-1YR		Annual Maintenance PSS (SRDF-A-R08)	\$383	Each	10%	\$345	Other	F1	
SRDF-A-R09-PSS-1YR	SRDF-A-R09-PSS-1YR		Annual Maintenance PSS (SRDF-A-R09)	\$343	Each	10%	\$309	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SRDF-A-R10-PSS-1YR	SRDF-A-R10-PSS-1YR		Annual Maintenance PSS (SRDF-A-R10)	\$301	Each	10%	\$271	Other	F1
SRDF-A-R11-PSS-1YR	SRDF-A-R11-PSS-1YR		Annual Maintenance PSS (SRDF-A-R11)	\$195	Each	10%	\$176	Other	F1
SRDF-A-RBAS-PSS-1YR	SRDF-A-RBAS-PSS-1YR		Annual Maintenance PSS (SRDF-A-RBAS)	\$2,548	Each	10%	\$2,293	Other	F1
SRDF-A-RBASL-PSS-1YR	SRDF-A-RBASL-PSS-1YR		Annual Maintenance PSS (SRDF-A-RBASL)	\$450	Each	10%	\$405	Other	F1
SRDF-A-RBAS-PSS-1YR	SRDF-A-RBAS-PSS-1YR		Annual Maintenance PSS (SRDF-A-RBAS)	\$4,424	Each	10%	\$3,982	Other	F1
SRDF-A-RF01-PSS-1YR	SRDF-A-RF01-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF01)	\$1,654	Each	10%	\$1,489	Other	F1
SRDF-A-RF02-PSS-1YR	SRDF-A-RF02-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF02)	\$1,374	Each	10%	\$1,237	Other	F1
SRDF-A-RF03-PSS-1YR	SRDF-A-RF03-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF03)	\$1,166	Each	10%	\$1,049	Other	F1
SRDF-A-RF04-PSS-1YR	SRDF-A-RF04-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF04)	\$1,036	Each	10%	\$932	Other	F1
SRDF-A-RF05-PSS-1YR	SRDF-A-RF05-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF05)	\$920	Each	10%	\$828	Other	F1
SRDF-A-RF06-PSS-1YR	SRDF-A-RF06-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF06)	\$818	Each	10%	\$736	Other	F1
SRDF-A-RF07-PSS-1YR	SRDF-A-RF07-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF07)	\$726	Each	10%	\$653	Other	F1
SRDF-A-RF08-PSS-1YR	SRDF-A-RF08-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF08)	\$644	Each	10%	\$580	Other	F1
SRDF-A-RF09-PSS-1YR	SRDF-A-RF09-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF09)	\$572	Each	10%	\$515	Other	F1
SRDF-A-RF10-PSS-1YR	SRDF-A-RF10-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF10)	\$510	Each	10%	\$459	Other	F1
SRDF-A-RF11-PSS-1YR	SRDF-A-RF11-PSS-1YR		Annual Maintenance PSS (SRDF-A-RF11)	\$450	Each	10%	\$405	Other	F1
SRDF-A-RL01-PSS-1YR	SRDF-A-RL01-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL01)	\$294	Each	10%	\$265	Other	F1
SRDF-A-RL02-PSS-1YR	SRDF-A-RL02-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL02)	\$244	Each	10%	\$220	Other	F1
SRDF-A-RL03-PSS-1YR	SRDF-A-RL03-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL03)	\$208	Each	10%	\$187	Other	F1
SRDF-A-RL04-PSS-1YR	SRDF-A-RL04-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL04)	\$184	Each	10%	\$166	Other	F1
SRDF-A-RL05-PSS-1YR	SRDF-A-RL05-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL05)	\$164	Each	10%	\$148	Other	F1
SRDF-A-RL06-PSS-1YR	SRDF-A-RL06-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL06)	\$146	Each	10%	\$131	Other	F1
SRDF-A-RL07-PSS-1YR	SRDF-A-RL07-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL07)	\$130	Each	10%	\$117	Other	F1
SRDF-A-RL08-PSS-1YR	SRDF-A-RL08-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL08)	\$114	Each	10%	\$103	Other	F1
SRDF-A-RL09-PSS-1YR	SRDF-A-RL09-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL09)	\$102	Each	10%	\$92	Other	F1
SRDF-A-RL10-PSS-1YR	SRDF-A-RL10-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL10)	\$90	Each	10%	\$81	Other	F1
SRDF-A-RL11-PSS-1YR	SRDF-A-RL11-PSS-1YR		Annual Maintenance PSS (SRDF-A-RL11)	\$80	Each	10%	\$72	Other	F1
SRDFAR-T01-PSS-1YR	SRDFAR-T01-PSS-1YR		Annual Maintenance PSS (SRDFAR-T01)	\$372	Each	10%	\$335	Other	F1
SRDFAR-T02-PSS-1YR	SRDFAR-T02-PSS-1YR		Annual Maintenance PSS (SRDFAR-T02)	\$614	Each	10%	\$553	Other	F1
SRDFAR-T03-PSS-1YR	SRDFAR-T03-PSS-1YR		Annual Maintenance PSS (SRDFAR-T03)	\$856	Each	10%	\$770	Other	F1
SRDFAR-T04-PSS-1YR	SRDFAR-T04-PSS-1YR		Annual Maintenance PSS (SRDFAR-T04)	\$1,098	Each	10%	\$988	Other	F1
SRDFAR-T05-PSS-1YR	SRDFAR-T05-PSS-1YR		Annual Maintenance PSS (SRDFAR-T05)	\$1,596	Each	10%	\$1,436	Other	F1
SRDFAR-T06-PSS-1YR	SRDFAR-T06-PSS-1YR		Annual Maintenance PSS (SRDFAR-T06)	\$2,094	Each	10%	\$1,885	Other	F1
SRDFAR-T07-PSS-1YR	SRDFAR-T07-PSS-1YR		Annual Maintenance PSS (SRDFAR-T07)	\$2,592	Each	10%	\$2,333	Other	F1
SRDFAR-T08-PSS-1YR	SRDFAR-T08-PSS-1YR		Annual Maintenance PSS (SRDFAR-T08)	\$3,090	Each	10%	\$2,781	Other	F1
SRDFAR-T09-PSS-1YR	SRDFAR-T09-PSS-1YR		Annual Maintenance PSS (SRDFAR-T09)	\$3,588	Each	10%	\$3,229	Other	F1
SRDFAR-T10-PSS-1YR	SRDFAR-T10-PSS-1YR		Annual Maintenance PSS (SRDFAR-T10)	\$4,086	Each	10%	\$3,677	Other	F1
SRDFAR-T11-PSS-1YR	SRDFAR-T11-PSS-1YR		Annual Maintenance PSS (SRDFAR-T11)	\$4,584	Each	10%	\$4,126	Other	F1
SRDFAR-T12-PSS-1YR	SRDFAR-T12-PSS-1YR		Annual Maintenance PSS (SRDFAR-T12)	\$5,082	Each	10%	\$4,574	Other	F1
SRDFAR-T13-PSS-1YR	SRDFAR-T13-PSS-1YR		Annual Maintenance PSS (SRDFAR-T13)	\$5,580	Each	10%	\$5,022	Other	F1
SRDFAR-T14-PSS-1YR	SRDFAR-T14-PSS-1YR		Annual Maintenance PSS (SRDFAR-T14)	\$6,078	Each	10%	\$5,470	Other	F1
SRDFAR-T14U-PSS-1YR	SRDFAR-T14U-PSS-1YR		Annual Maintenance PSS (SRDFAR-T14U)	\$242	Each	10%	\$218	Other	F1
SRDFAR-T15-PSS-1YR	SRDFAR-T15-PSS-1YR		Annual Maintenance PSS (SRDFAR-T15)	\$6,576	Each	10%	\$5,918	Other	F1
SRDFAR-T16-PSS-1YR	SRDFAR-T16-PSS-1YR		Annual Maintenance PSS (SRDFAR-T16)	\$7,074	Each	10%	\$6,367	Other	F1
SRDFAR-T17-PSS-1YR	SRDFAR-T17-PSS-1YR		Annual Maintenance PSS (SRDFAR-T17)	\$7,572	Each	10%	\$6,815	Other	F1
SRDFAR-T18-PSS-1YR	SRDFAR-T18-PSS-1YR		Annual Maintenance PSS (SRDFAR-T18)	\$8,070	Each	10%	\$7,263	Other	F1
SRDFAR-T19-PSS-1YR	SRDFAR-T19-PSS-1YR		Annual Maintenance PSS (SRDFAR-T19)	\$8,568	Each	10%	\$7,711	Other	F1
SRDFAR-T20-PSS-1YR	SRDFAR-T20-PSS-1YR		Annual Maintenance PSS (SRDFAR-T20)	\$9,066	Each	10%	\$8,159	Other	F1
SRDFAR-T21-PSS-1YR	SRDFAR-T21-PSS-1YR		Annual Maintenance PSS (SRDFAR-T21)	\$9,564	Each	10%	\$8,608	Other	F1
SRDFAR-T22-PSS-1YR	SRDFAR-T22-PSS-1YR		Annual Maintenance PSS (SRDFAR-T22)	\$10,062	Each	10%	\$9,056	Other	F1
SRDFAR-T23-PSS-1YR	SRDFAR-T23-PSS-1YR		Annual Maintenance PSS (SRDFAR-T23)	\$10,560	Each	10%	\$9,504	Other	F1
SRDFAR-T24-PSS-1YR	SRDFAR-T24-PSS-1YR		Annual Maintenance PSS (SRDFAR-T24)	\$11,058	Each	10%	\$9,952	Other	F1
SRDFAR-T25-PSS-1YR	SRDFAR-T25-PSS-1YR		Annual Maintenance PSS (SRDFAR-T25)	\$11,556	Each	10%	\$10,400	Other	F1
SRDFAR-T26-PSS-1YR	SRDFAR-T26-PSS-1YR		Annual Maintenance PSS (SRDFAR-T26)	\$12,054	Each	10%	\$10,849	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SRDFAR-T27-PSS-1YR	SRDFAR-T27-PSS-1YR		Annual Maintenance PSS (SRDFAR-T27)	\$12,552	Each	10%	\$11,297	Other	F1
SRDFAR-T28-PSS-1YR	SRDFAR-T28-PSS-1YR		Annual Maintenance PSS (SRDFAR-T28)	\$13,050	Each	10%	\$11,745	Other	F1
SRDFAR-T29-PSS-1YR	SRDFAR-T29-PSS-1YR		Annual Maintenance PSS (SRDFAR-T29)	\$13,548	Each	10%	\$12,193	Other	F1
SRDFAR-T30-PSS-1YR	SRDFAR-T30-PSS-1YR		Annual Maintenance PSS (SRDFAR-T30)	\$14,046	Each	10%	\$12,641	Other	F1
SRDFAR-T31-PSS-1YR	SRDFAR-T31-PSS-1YR		Annual Maintenance PSS (SRDFAR-T31)	\$14,544	Each	10%	\$13,090	Other	F1
SRDF-AR-T31-PSS-1YR	SRDF-AR-T31-PSS-1YR		Annual Maintenance PSS (SRDF-AR-T31)	\$14,544	Each	10%	\$13,090	Other	F1
SRDFAR-T32-PSS-1YR	SRDFAR-T32-PSS-1YR		Annual Maintenance PSS (SRDFAR-T32)	\$15,042	Each	10%	\$13,538	Other	F1
SRDF-AR-T32-PSS-1YR	SRDF-AR-T32-PSS-1YR		Annual Maintenance PSS (SRDF-AR-T32)	\$15,042	Each	10%	\$13,538	Other	F1
SRDFAR-T33-PSS-1YR	SRDFAR-T33-PSS-1YR		Annual Maintenance PSS (SRDFAR-T33)	\$15,540	Each	10%	\$13,986	Other	F1
SRDF-AR-T33-PSS-1YR	SRDF-AR-T33-PSS-1YR		Annual Maintenance PSS (SRDF-AR-T33)	\$15,540	Each	10%	\$13,986	Other	F1
SRDFAR-T34-PSS-1YR	SRDFAR-T34-PSS-1YR		Annual Maintenance PSS (SRDFAR-T34)	\$16,038	Each	10%	\$14,434	Other	F1
SRDF-AR-T34-PSS-1YR	SRDF-AR-T34-PSS-1YR		Annual Maintenance PSS (SRDF-AR-T34)	\$16,038	Each	10%	\$14,434	Other	F1
SRDFAR-T35-PSS-1YR	SRDFAR-T35-PSS-1YR		Annual Maintenance PSS (SRDFAR-T35)	\$16,536	Each	10%	\$14,882	Other	F1
SRDF-AR-T35-PSS-1YR	SRDF-AR-T35-PSS-1YR		Annual Maintenance PSS (SRDF-AR-T35)	\$16,536	Each	10%	\$14,882	Other	F1
SRDFAR-T5-35U-PSS-1YR	SRDFAR-T5-35U-PSS-1YR		Annual Maintenance PSS (SRDFAR-T5-35U)	\$498	Each	10%	\$448	Other	F1
SRDF-A-T01-PSS-1YR	SRDF-A-T01-PSS-1YR		Annual Maintenance PSS (SRDF-A-T01)	\$2,304	Each	10%	\$2,074	Other	F1
SRDF-A-T02-PSS-1YR	SRDF-A-T02-PSS-1YR		Annual Maintenance PSS (SRDF-A-T02)	\$3,802	Each	10%	\$3,422	Other	F1
SRDF-A-T03-PSS-1YR	SRDF-A-T03-PSS-1YR		Annual Maintenance PSS (SRDF-A-T03)	\$5,300	Each	10%	\$4,770	Other	F1
SRDF-A-T04-PSS-1YR	SRDF-A-T04-PSS-1YR		Annual Maintenance PSS (SRDF-A-T04)	\$6,798	Each	10%	\$6,118	Other	F1
SRDF-A-T05-PSS-1YR	SRDF-A-T05-PSS-1YR		Annual Maintenance PSS (SRDF-A-T05)	\$9,886	Each	10%	\$8,897	Other	F1
SRDF-A-T06-PSS-1YR	SRDF-A-T06-PSS-1YR		Annual Maintenance PSS (SRDF-A-T06)	\$12,974	Each	10%	\$11,677	Other	F1
SRDF-A-T07-PSS-1YR	SRDF-A-T07-PSS-1YR		Annual Maintenance PSS (SRDF-A-T07)	\$16,062	Each	10%	\$14,456	Other	F1
SRDF-A-T08-PSS-1YR	SRDF-A-T08-PSS-1YR		Annual Maintenance PSS (SRDF-A-T08)	\$19,150	Each	10%	\$17,235	Other	F1
SRDF-A-T09-PSS-1YR	SRDF-A-T09-PSS-1YR		Annual Maintenance PSS (SRDF-A-T09)	\$22,238	Each	10%	\$20,014	Other	F1
SRDF-A-T10-PSS-1YR	SRDF-A-T10-PSS-1YR		Annual Maintenance PSS (SRDF-A-T10)	\$25,326	Each	10%	\$22,793	Other	F1
SRDF-A-T11-PSS-1YR	SRDF-A-T11-PSS-1YR		Annual Maintenance PSS (SRDF-A-T11)	\$28,414	Each	10%	\$25,573	Other	F1
SRDF-A-T12-PSS-1YR	SRDF-A-T12-PSS-1YR		Annual Maintenance PSS (SRDF-A-T12)	\$31,502	Each	10%	\$28,352	Other	F1
SRDF-A-T13-PSS-1YR	SRDF-A-T13-PSS-1YR		Annual Maintenance PSS (SRDF-A-T13)	\$34,590	Each	10%	\$31,131	Other	F1
SRDF-A-T14-PSS-1YR	SRDF-A-T14-PSS-1YR		Annual Maintenance PSS (SRDF-A-T14)	\$37,678	Each	10%	\$33,910	Other	F1
SRDF-A-T15-PSS-1YR	SRDF-A-T15-PSS-1YR		Annual Maintenance PSS (SRDF-A-T15)	\$40,766	Each	10%	\$36,689	Other	F1
SRDF-A-T16-PSS-1YR	SRDF-A-T16-PSS-1YR		Annual Maintenance PSS (SRDF-A-T16)	\$43,854	Each	10%	\$39,469	Other	F1
SRDF-A-T17-PSS-1YR	SRDF-A-T17-PSS-1YR		Annual Maintenance PSS (SRDF-A-T17)	\$46,942	Each	10%	\$42,248	Other	F1
SRDF-A-T18-PSS-1YR	SRDF-A-T18-PSS-1YR		Annual Maintenance PSS (SRDF-A-T18)	\$50,030	Each	10%	\$45,027	Other	F1
SRDF-A-T19-PSS-1YR	SRDF-A-T19-PSS-1YR		Annual Maintenance PSS (SRDF-A-T19)	\$53,118	Each	10%	\$47,806	Other	F1
SRDF-AT1-T4UP-PSS-1YR	SRDF-AT1-T4UP-PSS-1YR		Annual Maintenance PSS (SRDF-AT1-T4UP)	\$1,498	Each	10%	\$1,348	Other	F1
SRDF-A-T20-PSS-1YR	SRDF-A-T20-PSS-1YR		Annual Maintenance PSS (SRDF-A-T20)	\$56,206	Each	10%	\$50,585	Other	F1
SRDF-A-T21-PSS-1YR	SRDF-A-T21-PSS-1YR		Annual Maintenance PSS (SRDF-A-T21)	\$59,294	Each	10%	\$53,365	Other	F1
SRDF-A-T22-PSS-1YR	SRDF-A-T22-PSS-1YR		Annual Maintenance PSS (SRDF-A-T22)	\$62,382	Each	10%	\$56,144	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SRDF-A-T23-PSS-1YR	SRDF-A-T23-PSS-1YR		Annual Maintenance PSS (SRDF-A-T23)	\$65,470	Each	10%	\$58,923	Other	F1
SRDF-A-T24-PSS-1YR	SRDF-A-T24-PSS-1YR		Annual Maintenance PSS (SRDF-A-T24)	\$68,558	Each	10%	\$61,702	Other	F1
SRDF-A-T25-PSS-1YR	SRDF-A-T25-PSS-1YR		Annual Maintenance PSS (SRDF-A-T25)	\$71,646	Each	10%	\$64,481	Other	F1
SRDF-A-T26-PSS-1YR	SRDF-A-T26-PSS-1YR		Annual Maintenance PSS (SRDF-A-T26)	\$74,734	Each	10%	\$67,261	Other	F1
SRDF-A-T27-PSS-1YR	SRDF-A-T27-PSS-1YR		Annual Maintenance PSS (SRDF-A-T27)	\$77,822	Each	10%	\$70,040	Other	F1
SRDF-A-T28-PSS-1YR	SRDF-A-T28-PSS-1YR		Annual Maintenance PSS (SRDF-A-T28)	\$80,910	Each	10%	\$72,819	Other	F1
SRDF-A-T29-PSS-1YR	SRDF-A-T29-PSS-1YR		Annual Maintenance PSS (SRDF-A-T29)	\$83,998	Each	10%	\$75,598	Other	F1
SRDF-A-T30-PSS-1YR	SRDF-A-T30-PSS-1YR		Annual Maintenance PSS (SRDF-A-T30)	\$87,086	Each	10%	\$78,377	Other	F1
SRDF-A-T31-PSS-1YR	SRDF-A-T31-PSS-1YR		Annual Maintenance PSS (SRDF-A-T31)	\$90,174	Each	10%	\$81,157	Other	F1
SRDF-A-T32-PSS-1YR	SRDF-A-T32-PSS-1YR		Annual Maintenance PSS (SRDF-A-T32)	\$93,262	Each	10%	\$83,936	Other	F1
SRDF-A-T33-PSS-1YR	SRDF-A-T33-PSS-1YR		Annual Maintenance PSS (SRDF-A-T33)	\$96,350	Each	10%	\$86,715	Other	F1
SRDF-A-T34-PSS-1YR	SRDF-A-T34-PSS-1YR		Annual Maintenance PSS (SRDF-A-T34)	\$99,438	Each	10%	\$89,494	Other	F1
SRDF-A-T35-PSS-1YR	SRDF-A-T35-PSS-1YR		Annual Maintenance PSS (SRDF-A-T35)	\$102,526	Each	10%	\$92,273	Other	F1
SRDF-A-T5-35U-PSS-1YR	SRDF-A-T5-35U-PSS-1YR		Annual Maintenance PSS (SRDF-A-T5-35U)	\$3,088	Each	10%	\$2,779	Other	F1
SRDFCE20KBASE-PSS-1YR	SRDFCE20KBASE-PSS-1YR		Annual Maintenance PSS (SRDFCE20KBASE)	\$226	Each	10%	\$203	Other	F1
SRDFCE20KC01-PSS-1YR	SRDFCE20KC01-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC01)	\$50	Each	10%	\$45	Other	F1
SRDFCE20KC02-PSS-1YR	SRDFCE20KC02-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC02)	\$44	Each	10%	\$40	Other	F1
SRDFCE20KC03-PSS-1YR	SRDFCE20KC03-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC03)	\$40	Each	10%	\$36	Other	F1
SRDFCE20KC04-PSS-1YR	SRDFCE20KC04-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC04)	\$36	Each	10%	\$32	Other	F1
SRDFCE20KC05-PSS-1YR	SRDFCE20KC05-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC05)	\$32	Each	10%	\$29	Other	F1
SRDFCE20KC06-PSS-1YR	SRDFCE20KC06-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC06)	\$28	Each	10%	\$25	Other	F1
SRDFCE20KC07-PSS-1YR	SRDFCE20KC07-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC07)	\$26	Each	10%	\$23	Other	F1
SRDFCE20KC08-PSS-1YR	SRDFCE20KC08-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC08)	\$22	Each	10%	\$20	Other	F1
SRDFCE20KC09-PSS-1YR	SRDFCE20KC09-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC09)	\$16	Each	10%	\$14	Other	F1
SRDFCE20KC10-PSS-1YR	SRDFCE20KC10-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC10)	\$16	Each	10%	\$14	Other	F1
SRDFCE20KC11-PSS-1YR	SRDFCE20KC11-PSS-1YR		Annual Maintenance PSS (SRDFCE20KC11)	\$14	Each	10%	\$13	Other	F1
SRDFCE20KN01-PSS-1YR	SRDFCE20KN01-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN01)	\$24	Each	10%	\$22	Other	F1
SRDFCE20KN02-PSS-1YR	SRDFCE20KN02-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN02)	\$22	Each	10%	\$20	Other	F1
SRDFCE20KN03-PSS-1YR	SRDFCE20KN03-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN03)	\$20	Each	10%	\$18	Other	F1
SRDFCE20KN04-PSS-1YR	SRDFCE20KN04-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN04)	\$18	Each	10%	\$16	Other	F1
SRDFCE20KN05-PSS-1YR	SRDFCE20KN05-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN05)	\$16	Each	10%	\$14	Other	F1
SRDFCE20KN06-PSS-1YR	SRDFCE20KN06-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN06)	\$14	Each	10%	\$13	Other	F1
SRDFCE20KN07-PSS-1YR	SRDFCE20KN07-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN07)	\$12	Each	10%	\$11	Other	F1
SRDFCE20KN08-PSS-1YR	SRDFCE20KN08-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN08)	\$10	Each	10%	\$9	Other	F1
SRDFCE20KN09-PSS-1YR	SRDFCE20KN09-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN09)	\$8	Each	10%	\$7	Other	F1
SRDFCE20KN10-PSS-1YR	SRDFCE20KN10-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN10)	\$8	Each	10%	\$7	Other	F1
SRDFCE20KN11-PSS-1YR	SRDFCE20KN11-PSS-1YR		Annual Maintenance PSS (SRDFCE20KN11)	\$7	Each	10%	\$6	Other	F1
SRDFCE20KR01-PSS-1YR	SRDFCE20KR01-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR01)	\$56	Each	10%	\$51	Other	F1
SRDFCE20KR02-PSS-1YR	SRDFCE20KR02-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR02)	\$43	Each	10%	\$39	Other	F1
SRDFCE20KR03-PSS-1YR	SRDFCE20KR03-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR03)	\$46	Each	10%	\$41	Other	F1
SRDFCE20KR04-PSS-1YR	SRDFCE20KR04-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR04)	\$42	Each	10%	\$37	Other	F1
SRDFCE20KR05-PSS-1YR	SRDFCE20KR05-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR05)	\$36	Each	10%	\$33	Other	F1
SRDFCE20KR06-PSS-1YR	SRDFCE20KR06-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR06)	\$33	Each	10%	\$29	Other	F1
SRDFCE20KR07-PSS-1YR	SRDFCE20KR07-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR07)	\$29	Each	10%	\$26	Other	F1
SRDFCE20KR08-PSS-1YR	SRDFCE20KR08-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR08)	\$26	Each	10%	\$23	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SRDFCE20KR09-PSS-1YR	SRDFCE20KR09-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR09)	\$22	Each	10%	\$20	Other	F1
SRDFCE20KR10-PSS-1YR	SRDFCE20KR10-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR10)	\$18	Each	10%	\$16	Other	F1
SRDFCE20KR11-PSS-1YR	SRDFCE20KR11-PSS-1YR		Annual Maintenance PSS (SRDFCE20KR11)	\$11	Each	10%	\$10	Other	F1
SRDFCE20KRBA5-PSS-1YR	SRDFCE20KRBA5-PSS-1YR		Annual Maintenance PSS (SRDFCE20KRBA5)	\$372	Each	10%	\$335	Other	F1
SRDF-CEM-2BAS-PSS-1YR	SRDF-CEM-2BAS-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2BAS)	\$226	Each	10%	\$203	Other	F1
SRDF-CEM-2C01-PSS-1YR	SRDF-CEM-2C01-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C01)	\$50	Each	10%	\$45	Other	F1
SRDF-CEM-2C02-PSS-1YR	SRDF-CEM-2C02-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C02)	\$44	Each	10%	\$40	Other	F1
SRDF-CEM-2C03-PSS-1YR	SRDF-CEM-2C03-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C03)	\$40	Each	10%	\$36	Other	F1
SRDF-CEM-2C04-PSS-1YR	SRDF-CEM-2C04-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C04)	\$36	Each	10%	\$32	Other	F1
SRDF-CEM-2C05-PSS-1YR	SRDF-CEM-2C05-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C05)	\$32	Each	10%	\$29	Other	F1
SRDF-CEM-2C06-PSS-1YR	SRDF-CEM-2C06-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C06)	\$28	Each	10%	\$25	Other	F1
SRDF-CEM-2C07-PSS-1YR	SRDF-CEM-2C07-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C07)	\$26	Each	10%	\$23	Other	F1
SRDF-CEM-2C08-PSS-1YR	SRDF-CEM-2C08-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C08)	\$22	Each	10%	\$20	Other	F1
SRDF-CEM-2C09-PSS-1YR	SRDF-CEM-2C09-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C09)	\$16	Each	10%	\$14	Other	F1
SRDF-CEM-2C10-PSS-1YR	SRDF-CEM-2C10-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C10)	\$16	Each	10%	\$14	Other	F1
SRDF-CEM-2C11-PSS-1YR	SRDF-CEM-2C11-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2C11)	\$14	Each	10%	\$13	Other	F1
SRDF-CEM-2N01-PSS-1YR	SRDF-CEM-2N01-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N01)	\$24	Each	10%	\$22	Other	F1
SRDF-CEM-2N02-PSS-1YR	SRDF-CEM-2N02-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N02)	\$22	Each	10%	\$20	Other	F1
SRDF-CEM-2N03-PSS-1YR	SRDF-CEM-2N03-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N03)	\$20	Each	10%	\$18	Other	F1
SRDF-CEM-2N04-PSS-1YR	SRDF-CEM-2N04-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N04)	\$18	Each	10%	\$16	Other	F1
SRDF-CEM-2N05-PSS-1YR	SRDF-CEM-2N05-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N05)	\$16	Each	10%	\$14	Other	F1
SRDF-CEM-2N06-PSS-1YR	SRDF-CEM-2N06-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N06)	\$14	Each	10%	\$13	Other	F1
SRDF-CEM-2N07-PSS-1YR	SRDF-CEM-2N07-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N07)	\$12	Each	10%	\$11	Other	F1
SRDF-CEM-2N08-PSS-1YR	SRDF-CEM-2N08-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N08)	\$10	Each	10%	\$9	Other	F1
SRDF-CEM-2N09-PSS-1YR	SRDF-CEM-2N09-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N09)	\$8	Each	10%	\$7	Other	F1
SRDF-CEM-2N10-PSS-1YR	SRDF-CEM-2N10-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N10)	\$8	Each	10%	\$7	Other	F1
SRDF-CEM-2N11-PSS-1YR	SRDF-CEM-2N11-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2N11)	\$7	Each	10%	\$6	Other	F1
SRDF-CEM-2R01-PSS-1YR	SRDF-CEM-2R01-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R01)	\$56	Each	10%	\$51	Other	F1
SRDF-CEM-2R02-PSS-1YR	SRDF-CEM-2R02-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R02)	\$43	Each	10%	\$39	Other	F1
SRDF-CEM-2R03-PSS-1YR	SRDF-CEM-2R03-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R03)	\$46	Each	10%	\$41	Other	F1
SRDF-CEM-2R04-PSS-1YR	SRDF-CEM-2R04-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R04)	\$42	Each	10%	\$37	Other	F1
SRDF-CEM-2R05-PSS-1YR	SRDF-CEM-2R05-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R05)	\$36	Each	10%	\$33	Other	F1
SRDF-CEM-2R06-PSS-1YR	SRDF-CEM-2R06-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R06)	\$33	Each	10%	\$29	Other	F1
SRDF-CEM-2R07-PSS-1YR	SRDF-CEM-2R07-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R07)	\$29	Each	10%	\$26	Other	F1
SRDF-CEM-2R08-PSS-1YR	SRDF-CEM-2R08-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R08)	\$26	Each	10%	\$23	Other	F1
SRDF-CEM-2R09-PSS-1YR	SRDF-CEM-2R09-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R09)	\$22	Each	10%	\$20	Other	F1
SRDF-CEM-2R10-PSS-1YR	SRDF-CEM-2R10-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R10)	\$18	Each	10%	\$16	Other	F1
SRDF-CEM-2R11-PSS-1YR	SRDF-CEM-2R11-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2R11)	\$11	Each	10%	\$10	Other	F1
SRDF-CEM-2RBA-PSS-1YR	SRDF-CEM-2RBA-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-2RBA)	\$372	Each	10%	\$335	Other	F1
SRDF-CEM-BASE-PSS-1YR	SRDF-CEM-BASE-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-BASE)	\$226	Each	10%	\$203	Other	F1
SRDF-CEM-C01-PSS-1YR	SRDF-CEM-C01-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C01)	\$50	Each	10%	\$45	Other	F1
SRDF-CEM-C02-PSS-1YR	SRDF-CEM-C02-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C02)	\$44	Each	10%	\$40	Other	F1
SRDF-CEM-C03-PSS-1YR	SRDF-CEM-C03-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C03)	\$40	Each	10%	\$36	Other	F1
SRDF-CEM-C04-PSS-1YR	SRDF-CEM-C04-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C04)	\$36	Each	10%	\$32	Other	F1
SRDF-CEM-C05-PSS-1YR	SRDF-CEM-C05-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C05)	\$32	Each	10%	\$29	Other	F1
SRDF-CEM-C06-PSS-1YR	SRDF-CEM-C06-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C06)	\$28	Each	10%	\$25	Other	F1
SRDF-CEM-C07-PSS-1YR	SRDF-CEM-C07-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C07)	\$26	Each	10%	\$23	Other	F1
SRDF-CEM-C08-PSS-1YR	SRDF-CEM-C08-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C08)	\$22	Each	10%	\$20	Other	F1
SRDF-CEM-C09-PSS-1YR	SRDF-CEM-C09-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C09)	\$16	Each	10%	\$14	Other	F1
SRDF-CEM-C10-PSS-1YR	SRDF-CEM-C10-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C10)	\$16	Each	10%	\$14	Other	F1
SRDF-CEM-C11-PSS-1YR	SRDF-CEM-C11-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-C11)	\$14	Each	10%	\$13	Other	F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SRDF-CEM-N01-PSS-1YR	SRDF-CEM-N01-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N01)	\$24	Each	10%	\$22	Other	F1
SRDF-CEM-N02-PSS-1YR	SRDF-CEM-N02-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N02)	\$22	Each	10%	\$20	Other	F1
SRDF-CEM-N03-PSS-1YR	SRDF-CEM-N03-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N03)	\$20	Each	10%	\$18	Other	F1
SRDF-CEM-N04-PSS-1YR	SRDF-CEM-N04-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N04)	\$18	Each	10%	\$16	Other	F1
SRDF-CEM-N05-PSS-1YR	SRDF-CEM-N05-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N05)	\$16	Each	10%	\$14	Other	F1
SRDF-CEM-N06-PSS-1YR	SRDF-CEM-N06-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N06)	\$14	Each	10%	\$13	Other	F1
SRDF-CEM-N07-PSS-1YR	SRDF-CEM-N07-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N07)	\$12	Each	10%	\$11	Other	F1
SRDF-CEM-N08-PSS-1YR	SRDF-CEM-N08-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N08)	\$10	Each	10%	\$9	Other	F1
SRDF-CEM-N09-PSS-1YR	SRDF-CEM-N09-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N09)	\$8	Each	10%	\$7	Other	F1
SRDF-CEM-N10-PSS-1YR	SRDF-CEM-N10-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N10)	\$8	Each	10%	\$7	Other	F1
SRDF-CEM-N11-PSS-1YR	SRDF-CEM-N11-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-N11)	\$7	Each	10%	\$6	Other	F1
SRDF-CEM-R01-PSS-1YR	SRDF-CEM-R01-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R01)	\$56	Each	10%	\$51	Other	F1
SRDF-CEM-R02-PSS-1YR	SRDF-CEM-R02-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R02)	\$43	Each	10%	\$39	Other	F1
SRDF-CEM-R03-PSS-1YR	SRDF-CEM-R03-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R03)	\$46	Each	10%	\$41	Other	F1
SRDF-CEM-R04-PSS-1YR	SRDF-CEM-R04-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R04)	\$42	Each	10%	\$37	Other	F1
SRDF-CEM-R05-PSS-1YR	SRDF-CEM-R05-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R05)	\$36	Each	10%	\$33	Other	F1
SRDF-CEM-R06-PSS-1YR	SRDF-CEM-R06-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R06)	\$33	Each	10%	\$29	Other	F1
SRDF-CEM-R07-PSS-1YR	SRDF-CEM-R07-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R07)	\$29	Each	10%	\$26	Other	F1
SRDF-CEM-R08-PSS-1YR	SRDF-CEM-R08-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R08)	\$26	Each	10%	\$23	Other	F1
SRDF-CEM-R09-PSS-1YR	SRDF-CEM-R09-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R09)	\$22	Each	10%	\$20	Other	F1
SRDF-CEM-R10-PSS-1YR	SRDF-CEM-R10-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R10)	\$18	Each	10%	\$16	Other	F1
SRDF-CEM-R11-PSS-1YR	SRDF-CEM-R11-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-R11)	\$11	Each	10%	\$10	Other	F1
SRDF-CEM-RBAS-PSS-1YR	SRDF-CEM-RBAS-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-RBAS)	\$372	Each	10%	\$335	Other	F1
SRDF-CEM-T01-PSS-1YR	SRDF-CEM-T01-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T01)	\$116	Each	10%	\$104	Other	F1
SRDF-CEM-T02-PSS-1YR	SRDF-CEM-T02-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T02)	\$190	Each	10%	\$171	Other	F1
SRDF-CEM-T03-PSS-1YR	SRDF-CEM-T03-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T03)	\$264	Each	10%	\$238	Other	F1
SRDF-CEM-T04-PSS-1YR	SRDF-CEM-T04-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T04)	\$338	Each	10%	\$304	Other	F1
SRDF-CEM-T05-PSS-1YR	SRDF-CEM-T05-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T05)	\$492	Each	10%	\$443	Other	F1
SRDF-CEM-T06-PSS-1YR	SRDF-CEM-T06-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T06)	\$646	Each	10%	\$581	Other	F1
SRDF-CEM-T07-PSS-1YR	SRDF-CEM-T07-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T07)	\$800	Each	10%	\$720	Other	F1
SRDF-CEM-T08-PSS-1YR	SRDF-CEM-T08-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T08)	\$954	Each	10%	\$859	Other	F1
SRDF-CEM-T09-PSS-1YR	SRDF-CEM-T09-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T09)	\$1,108	Each	10%	\$997	Other	F1
SRDF-CEM-T10-PSS-1YR	SRDF-CEM-T10-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T10)	\$1,262	Each	10%	\$1,136	Other	F1
SRDF-CEM-T11-PSS-1YR	SRDF-CEM-T11-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T11)	\$1,416	Each	10%	\$1,274	Other	F1
SRDF-CEM-T12-PSS-1YR	SRDF-CEM-T12-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T12)	\$1,570	Each	10%	\$1,413	Other	F1
SRDF-CEM-T13-PSS-1YR	SRDF-CEM-T13-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T13)	\$1,724	Each	10%	\$1,552	Other	F1
SRDF-CEM-T14-PSS-1YR	SRDF-CEM-T14-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T14)	\$1,878	Each	10%	\$1,690	Other	F1
SRDF-CEM-T15-PSS-1YR	SRDF-CEM-T15-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T15)	\$2,032	Each	10%	\$1,829	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SRDF-CEM-T16-PSS-1YR	SRDF-CEM-T16-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T16)	\$2,186	Each	10%	\$1,967	Other	F1
SRDF-CEM-T17-PSS-1YR	SRDF-CEM-T17-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T17)	\$2,340	Each	10%	\$2,106	Other	F1
SRDF-CEM-T18-PSS-1YR	SRDF-CEM-T18-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T18)	\$2,494	Each	10%	\$2,245	Other	F1
SRDF-CEM-T19-PSS-1YR	SRDF-CEM-T19-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T19)	\$2,648	Each	10%	\$2,383	Other	F1
SRDF-CEM-T20-PSS-1YR	SRDF-CEM-T20-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T20)	\$2,802	Each	10%	\$2,522	Other	F1
SRDF-CEM-T21-PSS-1YR	SRDF-CEM-T21-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T21)	\$2,956	Each	10%	\$2,660	Other	F1
SRDF-CEM-T22-PSS-1YR	SRDF-CEM-T22-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T22)	\$3,110	Each	10%	\$2,799	Other	F1
SRDF-CEM-T23-PSS-1YR	SRDF-CEM-T23-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T23)	\$3,264	Each	10%	\$2,938	Other	F1
SRDF-CEM-T24-PSS-1YR	SRDF-CEM-T24-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T24)	\$3,418	Each	10%	\$3,076	Other	F1
SRDF-CEM-T25-PSS-1YR	SRDF-CEM-T25-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T25)	\$3,572	Each	10%	\$3,215	Other	F1
SRDF-CEM-T26-PSS-1YR	SRDF-CEM-T26-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T26)	\$3,726	Each	10%	\$3,353	Other	F1
SRDF-CEM-T27-PSS-1YR	SRDF-CEM-T27-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T27)	\$3,880	Each	10%	\$3,492	Other	F1
SRDF-CEM-T28-PSS-1YR	SRDF-CEM-T28-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T28)	\$4,034	Each	10%	\$3,631	Other	F1
SRDF-CEM-T29-PSS-1YR	SRDF-CEM-T29-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T29)	\$4,188	Each	10%	\$3,769	Other	F1
SRDF-CEM-T30-PSS-1YR	SRDF-CEM-T30-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T30)	\$4,342	Each	10%	\$3,908	Other	F1
SRDF-CEM-T31-PSS-1YR	SRDF-CEM-T31-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T31)	\$4,496	Each	10%	\$4,046	Other	F1
SRDF-CEM-T32-PSS-1YR	SRDF-CEM-T32-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T32)	\$4,650	Each	10%	\$4,185	Other	F1
SRDF-CEM-T33-PSS-1YR	SRDF-CEM-T33-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T33)	\$4,804	Each	10%	\$4,324	Other	F1
SRDF-CEM-T34-PSS-1YR	SRDF-CEM-T34-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T34)	\$4,958	Each	10%	\$4,462	Other	F1
SRDF-CEM-T35-PSS-1YR	SRDF-CEM-T35-PSS-1YR		Annual Maintenance PSS (SRDF-CEM-T35)	\$5,112	Each	10%	\$4,601	Other	F1
SRDFCG-T01-PSS-1YR	SRDFCG-T01-PSS-1YR		Annual Maintenance PSS (SRDFCG-T01)	\$372	Each	10%	\$335	Other	F1
SRDFCG-T02-PSS-1YR	SRDFCG-T02-PSS-1YR		Annual Maintenance PSS (SRDFCG-T02)	\$614	Each	10%	\$553	Other	F1
SRDFCG-T03-PSS-1YR	SRDFCG-T03-PSS-1YR		Annual Maintenance PSS (SRDFCG-T03)	\$856	Each	10%	\$770	Other	F1
SRDFCG-T04-PSS-1YR	SRDFCG-T04-PSS-1YR		Annual Maintenance PSS (SRDFCG-T04)	\$1,098	Each	10%	\$988	Other	F1
SRDFCG-T05-PSS-1YR	SRDFCG-T05-PSS-1YR		Annual Maintenance PSS (SRDFCG-T05)	\$1,596	Each	10%	\$1,436	Other	F1
SRDFCG-T06-PSS-1YR	SRDFCG-T06-PSS-1YR		Annual Maintenance PSS (SRDFCG-T06)	\$2,094	Each	10%	\$1,885	Other	F1
SRDFCG-T07-PSS-1YR	SRDFCG-T07-PSS-1YR		Annual Maintenance PSS (SRDFCG-T07)	\$2,592	Each	10%	\$2,333	Other	F1
SRDFCG-T08-PSS-1YR	SRDFCG-T08-PSS-1YR		Annual Maintenance PSS (SRDFCG-T08)	\$3,090	Each	10%	\$2,781	Other	F1
SRDFCG-T09-PSS-1YR	SRDFCG-T09-PSS-1YR		Annual Maintenance PSS (SRDFCG-T09)	\$3,588	Each	10%	\$3,229	Other	F1
SRDFCG-T10-PSS-1YR	SRDFCG-T10-PSS-1YR		Annual Maintenance PSS (SRDFCG-T10)	\$4,086	Each	10%	\$3,677	Other	F1
SRDFCG-T11-PSS-1YR	SRDFCG-T11-PSS-1YR		Annual Maintenance PSS (SRDFCG-T11)	\$4,584	Each	10%	\$4,126	Other	F1
SRDFCG-T12-PSS-1YR	SRDFCG-T12-PSS-1YR		Annual Maintenance PSS (SRDFCG-T12)	\$5,082	Each	10%	\$4,574	Other	F1
SRDFCG-T13-PSS-1YR	SRDFCG-T13-PSS-1YR		Annual Maintenance PSS (SRDFCG-T13)	\$5,580	Each	10%	\$5,022	Other	F1
SRDFCG-T14-PSS-1YR	SRDFCG-T14-PSS-1YR		Annual Maintenance PSS (SRDFCG-T14)	\$6,078	Each	10%	\$5,470	Other	F1
SRDFCG-T1-4U-PSS-1YR	SRDFCG-T1-4U-PSS-1YR		Annual Maintenance PSS (SRDFCG-T1-4U)	\$242	Each	10%	\$218	Other	F1
SRDFCG-T15-PSS-1YR	SRDFCG-T15-PSS-1YR		Annual Maintenance PSS (SRDFCG-T15)	\$6,576	Each	10%	\$5,918	Other	F1
SRDFCG-T16-PSS-1YR	SRDFCG-T16-PSS-1YR		Annual Maintenance PSS (SRDFCG-T16)	\$7,074	Each	10%	\$6,367	Other	F1
SRDFCG-T17-PSS-1YR	SRDFCG-T17-PSS-1YR		Annual Maintenance PSS (SRDFCG-T17)	\$7,572	Each	10%	\$6,815	Other	F1
SRDFCG-T18-PSS-1YR	SRDFCG-T18-PSS-1YR		Annual Maintenance PSS (SRDFCG-T18)	\$8,070	Each	10%	\$7,263	Other	F1
SRDFCG-T19-PSS-1YR	SRDFCG-T19-PSS-1YR		Annual Maintenance PSS (SRDFCG-T19)	\$8,568	Each	10%	\$7,711	Other	F1



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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SRDFCG-T20-PSS-1YR	SRDFCG-T20-PSS-1YR		Annual Maintenance PSS (SRDFCG-T20)	\$9,066	Each	10%	\$8,159	Other	F1
SRDFCG-T21-PSS-1YR	SRDFCG-T21-PSS-1YR		Annual Maintenance PSS (SRDFCG-T21)	\$9,564	Each	10%	\$8,608	Other	F1
SRDFCG-T22-PSS-1YR	SRDFCG-T22-PSS-1YR		Annual Maintenance PSS (SRDFCG-T22)	\$10,062	Each	10%	\$9,056	Other	F1
SRDFCG-T23-PSS-1YR	SRDFCG-T23-PSS-1YR		Annual Maintenance PSS (SRDFCG-T23)	\$10,560	Each	10%	\$9,504	Other	F1
SRDFCG-T24-PSS-1YR	SRDFCG-T24-PSS-1YR		Annual Maintenance PSS (SRDFCG-T24)	\$11,058	Each	10%	\$9,952	Other	F1
SRDFCG-T25-PSS-1YR	SRDFCG-T25-PSS-1YR		Annual Maintenance PSS (SRDFCG-T25)	\$11,556	Each	10%	\$10,400	Other	F1
SRDFCG-T26-PSS-1YR	SRDFCG-T26-PSS-1YR		Annual Maintenance PSS (SRDFCG-T26)	\$12,054	Each	10%	\$10,849	Other	F1
SRDFCG-T27-PSS-1YR	SRDFCG-T27-PSS-1YR		Annual Maintenance PSS (SRDFCG-T27)	\$12,552	Each	10%	\$11,297	Other	F1
SRDFCG-T28-PSS-1YR	SRDFCG-T28-PSS-1YR		Annual Maintenance PSS (SRDFCG-T28)	\$13,050	Each	10%	\$11,745	Other	F1
SRDFCG-T29-PSS-1YR	SRDFCG-T29-PSS-1YR		Annual Maintenance PSS (SRDFCG-T29)	\$13,548	Each	10%	\$12,193	Other	F1
SRDFCG-T30-PSS-1YR	SRDFCG-T30-PSS-1YR		Annual Maintenance PSS (SRDFCG-T30)	\$14,046	Each	10%	\$12,641	Other	F1
SRDFCG-T31-PSS-1YR	SRDFCG-T31-PSS-1YR		Annual Maintenance PSS (SRDFCG-T31)	\$14,544	Each	10%	\$13,090	Other	F1
SRDFCG-T32-PSS-1YR	SRDFCG-T32-PSS-1YR		Annual Maintenance PSS (SRDFCG-T32)	\$15,042	Each	10%	\$13,538	Other	F1
SRDFCG-T33-PSS-1YR	SRDFCG-T33-PSS-1YR		Annual Maintenance PSS (SRDFCG-T33)	\$15,540	Each	10%	\$13,986	Other	F1
SRDFCG-T34-PSS-1YR	SRDFCG-T34-PSS-1YR		Annual Maintenance PSS (SRDFCG-T34)	\$16,038	Each	10%	\$14,434	Other	F1
SRDFCG-T35-PSS-1YR	SRDFCG-T35-PSS-1YR		Annual Maintenance PSS (SRDFCG-T35)	\$16,536	Each	10%	\$14,882	Other	F1
SRDFCG-T5-35U-PSS-1YR	SRDFCG-T5-35U-PSS-1YR		Annual Maintenance PSS (SRDFCG-T5-35U)	\$498	Each	10%	\$448	Other	F1
SRDFCM-T1-4U-PSS-1YR	SRDFCM-T1-4U-PSS-1YR		Annual Maintenance PSS (SRDFCM-T1-4U)	\$74	Each	10%	\$67	Other	F1
SRDFCM-T5-35U-PSS-1YR	SRDFCM-T5-35U-PSS-1YR		Annual Maintenance PSS (SRDFCM-T5-35U)	\$154	Each	10%	\$139	Other	F1
SRDFCV-T1-4U-PSS-1YR	SRDFCV-T1-4U-PSS-1YR		Annual Maintenance PSS (SRDFCV-T1-4U)	\$74	Each	10%	\$67	Other	F1
SRDFCV-T5-35U-PSS-1YR	SRDFCV-T5-35U-PSS-1YR		Annual Maintenance PSS (SRDFCV-T5-35U)	\$154	Each	10%	\$139	Other	F1
SRDF-DM-T10-PSS-1YR	SRDF-DM-T10-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T10)	\$5,956	Each	10%	\$5,360	Other	F1
SRDF-DM-T11-PSS-1YR	SRDF-DM-T11-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T11)	\$6,716	Each	10%	\$6,044	Other	F1
SRDF-DM-T12-PSS-1YR	SRDF-DM-T12-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T12)	\$7,476	Each	10%	\$6,728	Other	F1
SRDF-DM-T13-PSS-1YR	SRDF-DM-T13-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T13)	\$8,236	Each	10%	\$7,412	Other	F1
SRDF-DM-T14-PSS-1YR	SRDF-DM-T14-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T14)	\$8,996	Each	10%	\$8,096	Other	F1
SRDF-DM-T15-PSS-1YR	SRDF-DM-T15-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T15)	\$9,756	Each	10%	\$8,780	Other	F1
SRDF-DM-T16-PSS-1YR	SRDF-DM-T16-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T16)	\$10,516	Each	10%	\$9,464	Other	F1
SRDF-DM-T17-PSS-1YR	SRDF-DM-T17-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T17)	\$11,276	Each	10%	\$10,148	Other	F1
SRDF-DM-T18-PSS-1YR	SRDF-DM-T18-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T18)	\$12,036	Each	10%	\$10,832	Other	F1
SRDF-DM-T19-PSS-1YR	SRDF-DM-T19-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T19)	\$12,796	Each	10%	\$11,516	Other	F1
SRDF-DM-T1-PSS-1YR	SRDF-DM-T1-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T1)	\$460	Each	10%	\$414	Other	F1
SRDF-DM-T20-PSS-1YR	SRDF-DM-T20-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T20)	\$13,556	Each	10%	\$12,200	Other	F1
SRDF-DM-T21-PSS-1YR	SRDF-DM-T21-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T21)	\$14,316	Each	10%	\$12,884	Other	F1
SRDF-DM-T22-PSS-1YR	SRDF-DM-T22-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T22)	\$15,076	Each	10%	\$13,568	Other	F1
SRDF-DM-T23-PSS-1YR	SRDF-DM-T23-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T23)	\$15,836	Each	10%	\$14,252	Other	F1
SRDF-DM-T24-PSS-1YR	SRDF-DM-T24-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T24)	\$16,596	Each	10%	\$14,936	Other	F1
SRDF-DM-T25-PSS-1YR	SRDF-DM-T25-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T25)	\$17,356	Each	10%	\$15,620	Other	F1
SRDF-DM-T26-PSS-1YR	SRDF-DM-T26-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T26)	\$18,116	Each	10%	\$16,304	Other	F1
SRDF-DM-T27-PSS-1YR	SRDF-DM-T27-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T27)	\$18,876	Each	10%	\$16,988	Other	F1

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SRDF-DM-T28-PSS-1YR	SRDF-DM-T28-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T28)	\$19,636	Each	10%	\$17,672	Other	F1
SRDF-DM-T29-PSS-1YR	SRDF-DM-T29-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T29)	\$20,396	Each	10%	\$18,356	Other	F1
SRDF-DM-T2-PSS-1YR	SRDF-DM-T2-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T2)	\$772	Each	10%	\$695	Other	F1
SRDF-DM-T30-PSS-1YR	SRDF-DM-T30-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T30)	\$21,156	Each	10%	\$19,040	Other	F1
SRDF-DM-T31-PSS-1YR	SRDF-DM-T31-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T31)	\$21,916	Each	10%	\$19,724	Other	F1
SRDF-DM-T32-PSS-1YR	SRDF-DM-T32-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T32)	\$22,676	Each	10%	\$20,408	Other	F1
SRDF-DM-T33-PSS-1YR	SRDF-DM-T33-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T33)	\$23,436	Each	10%	\$21,092	Other	F1
SRDF-DM-T34-PSS-1YR	SRDF-DM-T34-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T34)	\$24,196	Each	10%	\$21,776	Other	F1
SRDF-DM-T35-PSS-1YR	SRDF-DM-T35-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T35)	\$24,956	Each	10%	\$22,460	Other	F1
SRDF-DM-T3-PSS-1YR	SRDF-DM-T3-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T3)	\$1,084	Each	10%	\$976	Other	F1
SRDF-DM-T4-PSS-1YR	SRDF-DM-T4-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T4)	\$1,396	Each	10%	\$1,256	Other	F1
SRDF-DM-T5-PSS-1YR	SRDF-DM-T5-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T5)	\$2,156	Each	10%	\$1,940	Other	F1
SRDF-DM-T6-PSS-1YR	SRDF-DM-T6-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T6)	\$2,916	Each	10%	\$2,624	Other	F1
SRDF-DM-T7-PSS-1YR	SRDF-DM-T7-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T7)	\$3,676	Each	10%	\$3,308	Other	F1
SRDF-DM-T8-PSS-1YR	SRDF-DM-T8-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T8)	\$4,436	Each	10%	\$3,992	Other	F1
SRDF-DM-T9-PSS-1YR	SRDF-DM-T9-PSS-1YR		Annual Maintenance PSS (SRDF-DM-T9)	\$5,196	Each	10%	\$4,676	Other	F1
SRDF-HP-MC-PSS-1YR	SRDF-HP-MC-PSS-1YR		Annual Maintenance PSS (SRDF-HP-MC)	\$726	Each	10%	\$653	Other	F1
SRDFS-ADD-T01-PSS-1YR	SRDFS-ADD-T01-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T01)	\$1,152	Each	10%	\$1,037	Other	F1
SRDFS-ADD-T02-PSS-1YR	SRDFS-ADD-T02-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T02)	\$1,900	Each	10%	\$1,710	Other	F1
SRDFS-ADD-T03-PSS-1YR	SRDFS-ADD-T03-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T03)	\$2,648	Each	10%	\$2,383	Other	F1
SRDFS-ADD-T04-PSS-1YR	SRDFS-ADD-T04-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T04)	\$3,396	Each	10%	\$3,056	Other	F1
SRDFS-ADD-T05-PSS-1YR	SRDFS-ADD-T05-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T05)	\$4,940	Each	10%	\$4,446	Other	F1
SRDFS-ADD-T06-PSS-1YR	SRDFS-ADD-T06-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T06)	\$6,484	Each	10%	\$5,836	Other	F1
SRDFS-ADD-T07-PSS-1YR	SRDFS-ADD-T07-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T07)	\$8,028	Each	10%	\$7,225	Other	F1
SRDFS-ADD-T08-PSS-1YR	SRDFS-ADD-T08-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T08)	\$9,572	Each	10%	\$8,615	Other	F1
SRDFS-ADD-T09-PSS-1YR	SRDFS-ADD-T09-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T09)	\$11,116	Each	10%	\$10,004	Other	F1
SRDFS-ADD-T10-PSS-1YR	SRDFS-ADD-T10-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T10)	\$12,660	Each	10%	\$11,394	Other	F1
SRDFS-ADD-T11-PSS-1YR	SRDFS-ADD-T11-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T11)	\$14,204	Each	10%	\$12,784	Other	F1
SRDFS-ADD-T12-PSS-1YR	SRDFS-ADD-T12-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T12)	\$15,748	Each	10%	\$14,173	Other	F1
SRDFS-ADD-T13-PSS-1YR	SRDFS-ADD-T13-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T13)	\$17,292	Each	10%	\$15,563	Other	F1
SRDFS-ADD-T14-PSS-1YR	SRDFS-ADD-T14-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T14)	\$18,836	Each	10%	\$16,952	Other	F1
SRDFS-ADD-T15-PSS-1YR	SRDFS-ADD-T15-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T15)	\$20,380	Each	10%	\$18,342	Other	F1
SRDFS-ADD-T16-PSS-1YR	SRDFS-ADD-T16-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T16)	\$21,924	Each	10%	\$19,732	Other	F1
SRDFS-ADD-T17-PSS-1YR	SRDFS-ADD-T17-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T17)	\$23,468	Each	10%	\$21,121	Other	F1
SRDFS-ADD-T18-PSS-1YR	SRDFS-ADD-T18-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T18)	\$25,012	Each	10%	\$22,511	Other	F1
SRDFS-ADD-T19-PSS-1YR	SRDFS-ADD-T19-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T19)	\$26,556	Each	10%	\$23,900	Other	F1
SRDFS-ADD-T20-PSS-1YR	SRDFS-ADD-T20-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T20)	\$28,100	Each	10%	\$25,290	Other	F1
SRDFS-ADD-T21-PSS-1YR	SRDFS-ADD-T21-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T21)	\$29,644	Each	10%	\$26,680	Other	F1
SRDFS-ADD-T22-PSS-1YR	SRDFS-ADD-T22-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T22)	\$31,188	Each	10%	\$28,069	Other	F1
SRDFS-ADD-T23-PSS-1YR	SRDFS-ADD-T23-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T23)	\$32,732	Each	10%	\$29,459	Other	F1
SRDFS-ADD-T24-PSS-1YR	SRDFS-ADD-T24-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T24)	\$34,276	Each	10%	\$30,848	Other	F1
SRDFS-ADD-T25-PSS-1YR	SRDFS-ADD-T25-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T25)	\$35,820	Each	10%	\$32,238	Other	F1
SRDFS-ADD-T26-PSS-1YR	SRDFS-ADD-T26-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T26)	\$37,364	Each	10%	\$33,628	Other	F1
SRDFS-ADD-T27-PSS-1YR	SRDFS-ADD-T27-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T27)	\$38,908	Each	10%	\$35,017	Other	F1
SRDFS-ADD-T28-PSS-1YR	SRDFS-ADD-T28-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T28)	\$40,452	Each	10%	\$36,407	Other	F1
SRDFS-ADD-T29-PSS-1YR	SRDFS-ADD-T29-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T29)	\$41,996	Each	10%	\$37,796	Other	F1
SRDFS-ADD-T30-PSS-1YR	SRDFS-ADD-T30-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T30)	\$43,540	Each	10%	\$39,186	Other	F1
SRDFS-ADD-T31-PSS-1YR	SRDFS-ADD-T31-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T31)	\$45,084	Each	10%	\$40,576	Other	F1
SRDFS-ADD-T32-PSS-1YR	SRDFS-ADD-T32-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T32)	\$46,628	Each	10%	\$41,965	Other	F1
SRDFS-ADD-T33-PSS-1YR	SRDFS-ADD-T33-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T33)	\$48,172	Each	10%	\$43,355	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SRDFS-ADD-T34-PSS-1YR	SRDFS-ADD-T34-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T34)	\$49,716	Each	10%	\$44,744	Other	F1
SRDFS-ADD-T35-PSS-1YR	SRDFS-ADD-T35-PSS-1YR		Annual Maintenance PSS (SRDFS-ADD-T35)	\$51,260	Each	10%	\$46,134	Other	F1
SRDFS-ADT1-4U-PSS-1YR	SRDFS-ADT1-4U-PSS-1YR		Annual Maintenance PSS (SRDFS-ADT1-4U)	\$748	Each	10%	\$673	Other	F1
SRDFS-ADT5-35-PSS-1YR	SRDFS-ADT5-35-PSS-1YR		Annual Maintenance PSS (SRDFS-ADT5-35)	\$1,544	Each	10%	\$1,390	Other	F1
SRDF-S-BASEF-PSS-1YR	SRDF-S-BASEF-PSS-1YR		Annual Maintenance PSS (SRDF-S-BASEF)	\$3,528	Each	10%	\$3,175	Other	F1
SRDF-S-BASEL-PSS-1YR	SRDF-S-BASEL-PSS-1YR		Annual Maintenance PSS (SRDF-S-BASEL)	\$624	Each	10%	\$562	Other	F1
SRDF-S-BASE-PSS-1YR	SRDF-S-BASE-PSS-1YR		Annual Maintenance PSS (SRDF-S-BASE)	\$4,152	Each	10%	\$3,737	Other	F1
SRDF-S-C01-PSS-1YR	SRDF-S-C01-PSS-1YR		Annual Maintenance PSS (SRDF-S-C01)	\$874	Each	10%	\$788	Other	F1
SRDF-S-C02-PSS-1YR	SRDF-S-C02-PSS-1YR		Annual Maintenance PSS (SRDF-S-C02)	\$824	Each	10%	\$742	Other	F1
SRDF-S-C03-PSS-1YR	SRDF-S-C03-PSS-1YR		Annual Maintenance PSS (SRDF-S-C03)	\$726	Each	10%	\$653	Other	F1
SRDF-S-C04-PSS-1YR	SRDF-S-C04-PSS-1YR		Annual Maintenance PSS (SRDF-S-C04)	\$648	Each	10%	\$583	Other	F1
SRDF-S-C05-PSS-1YR	SRDF-S-C05-PSS-1YR		Annual Maintenance PSS (SRDF-S-C05)	\$578	Each	10%	\$520	Other	F1
SRDF-S-C06-PSS-1YR	SRDF-S-C06-PSS-1YR		Annual Maintenance PSS (SRDF-S-C06)	\$512	Each	10%	\$461	Other	F1
SRDF-S-C07-PSS-1YR	SRDF-S-C07-PSS-1YR		Annual Maintenance PSS (SRDF-S-C07)	\$440	Each	10%	\$396	Other	F1
SRDF-S-C08-PSS-1YR	SRDF-S-C08-PSS-1YR		Annual Maintenance PSS (SRDF-S-C08)	\$376	Each	10%	\$338	Other	F1
SRDF-S-C09-PSS-1YR	SRDF-S-C09-PSS-1YR		Annual Maintenance PSS (SRDF-S-C09)	\$324	Each	10%	\$292	Other	F1
SRDF-S-C10-PSS-1YR	SRDF-S-C10-PSS-1YR		Annual Maintenance PSS (SRDF-S-C10)	\$278	Each	10%	\$250	Other	F1
SRDF-S-C11-PSS-1YR	SRDF-S-C11-PSS-1YR		Annual Maintenance PSS (SRDF-S-C11)	\$238	Each	10%	\$214	Other	F1
SRDF-S-CF01-PSS-1YR	SRDF-S-CF01-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF01)	\$744	Each	10%	\$670	Other	F1
SRDF-S-CF02-PSS-1YR	SRDF-S-CF02-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF02)	\$700	Each	10%	\$630	Other	F1
SRDF-S-CF03-PSS-1YR	SRDF-S-CF03-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF03)	\$616	Each	10%	\$554	Other	F1
SRDF-S-CF04-PSS-1YR	SRDF-S-CF04-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF04)	\$550	Each	10%	\$495	Other	F1
SRDF-S-CF05-PSS-1YR	SRDF-S-CF05-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF05)	\$490	Each	10%	\$441	Other	F1
SRDF-S-CF06-PSS-1YR	SRDF-S-CF06-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF06)	\$434	Each	10%	\$391	Other	F1
SRDF-S-CF07-PSS-1YR	SRDF-S-CF07-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF07)	\$374	Each	10%	\$337	Other	F1
SRDF-S-CF08-PSS-1YR	SRDF-S-CF08-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF08)	\$318	Each	10%	\$286	Other	F1
SRDF-S-CF09-PSS-1YR	SRDF-S-CF09-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF09)	\$274	Each	10%	\$247	Other	F1
SRDF-S-CF10-PSS-1YR	SRDF-S-CF10-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF10)	\$236	Each	10%	\$212	Other	F1
SRDF-S-CF11-PSS-1YR	SRDF-S-CF11-PSS-1YR		Annual Maintenance PSS (SRDF-S-CF11)	\$202	Each	10%	\$182	Other	F1
SRDF-S-CL01-PSS-1YR	SRDF-S-CL01-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL01)	\$132	Each	10%	\$119	Other	F1
SRDF-S-CL02-PSS-1YR	SRDF-S-CL02-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL02)	\$124	Each	10%	\$112	Other	F1
SRDF-S-CL03-PSS-1YR	SRDF-S-CL03-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL03)	\$110	Each	10%	\$99	Other	F1
SRDF-S-CL04-PSS-1YR	SRDF-S-CL04-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL04)	\$98	Each	10%	\$88	Other	F1
SRDF-S-CL05-PSS-1YR	SRDF-S-CL05-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL05)	\$88	Each	10%	\$79	Other	F1
SRDF-S-CL06-PSS-1YR	SRDF-S-CL06-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL06)	\$78	Each	10%	\$70	Other	F1
SRDF-S-CL07-PSS-1YR	SRDF-S-CL07-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL07)	\$66	Each	10%	\$59	Other	F1
SRDF-S-CL08-PSS-1YR	SRDF-S-CL08-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL08)	\$58	Each	10%	\$52	Other	F1
SRDF-S-CL09-PSS-1YR	SRDF-S-CL09-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL09)	\$50	Each	10%	\$45	Other	F1
SRDF-S-CL10-PSS-1YR	SRDF-S-CL10-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL10)	\$42	Each	10%	\$38	Other	F1
SRDF-S-CL11-PSS-1YR	SRDF-S-CL11-PSS-1YR		Annual Maintenance PSS (SRDF-S-CL11)	\$36	Each	10%	\$32	Other	F1
SRDF-S-N01-PSS-1YR	SRDF-S-N01-PSS-1YR		Annual Maintenance PSS (SRDF-S-N01)	\$438	Each	10%	\$394	Other	F1
SRDF-S-N02-PSS-1YR	SRDF-S-N02-PSS-1YR		Annual Maintenance PSS (SRDF-S-N02)	\$412	Each	10%	\$371	Other	F1
SRDF-S-N03-PSS-1YR	SRDF-S-N03-PSS-1YR		Annual Maintenance PSS (SRDF-S-N03)	\$362	Each	10%	\$326	Other	F1
SRDF-S-N04-PSS-1YR	SRDF-S-N04-PSS-1YR		Annual Maintenance PSS (SRDF-S-N04)	\$324	Each	10%	\$292	Other	F1
SRDF-S-N05-PSS-1YR	SRDF-S-N05-PSS-1YR		Annual Maintenance PSS (SRDF-S-N05)	\$290	Each	10%	\$261	Other	F1
SRDF-S-N06-PSS-1YR	SRDF-S-N06-PSS-1YR		Annual Maintenance PSS (SRDF-S-N06)	\$256	Each	10%	\$230	Other	F1
SRDF-S-N07-PSS-1YR	SRDF-S-N07-PSS-1YR		Annual Maintenance PSS (SRDF-S-N07)	\$220	Each	10%	\$198	Other	F1
SRDF-S-N08-PSS-1YR	SRDF-S-N08-PSS-1YR		Annual Maintenance PSS (SRDF-S-N08)	\$188	Each	10%	\$169	Other	F1
SRDF-S-N09-PSS-1YR	SRDF-S-N09-PSS-1YR		Annual Maintenance PSS (SRDF-S-N09)	\$162	Each	10%	\$146	Other	F1
SRDF-S-N10-PSS-1YR	SRDF-S-N10-PSS-1YR		Annual Maintenance PSS (SRDF-S-N10)	\$138	Each	10%	\$124	Other	F1
SRDF-S-N11-PSS-1YR	SRDF-S-N11-PSS-1YR		Annual Maintenance PSS (SRDF-S-N11)	\$120	Each	10%	\$108	Other	F1
SRDF-S-NF01-PSS-1YR	SRDF-S-NF01-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF01)	\$372	Each	10%	\$335	Other	F1
SRDF-S-NF02-PSS-1YR	SRDF-S-NF02-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF02)	\$350	Each	10%	\$315	Other	F1
SRDF-S-NF03-PSS-1YR	SRDF-S-NF03-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF03)	\$306	Each	10%	\$275	Other	F1
SRDF-S-NF04-PSS-1YR	SRDF-S-NF04-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF04)	\$274	Each	10%	\$247	Other	F1
SRDF-S-NF05-PSS-1YR	SRDF-S-NF05-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF05)	\$246	Each	10%	\$221	Other	F1
SRDF-S-NF06-PSS-1YR	SRDF-S-NF06-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF06)	\$216	Each	10%	\$194	Other	F1
SRDF-S-NF07-PSS-1YR	SRDF-S-NF07-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF07)	\$186	Each	10%	\$167	Other	F1
SRDF-S-NF08-PSS-1YR	SRDF-S-NF08-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF08)	\$158	Each	10%	\$142	Other	F1
SRDF-S-NF09-PSS-1YR	SRDF-S-NF09-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF09)	\$136	Each	10%	\$122	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
SRDF-S-NF10-PSS-1YR	SRDF-S-NF10-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF10)	\$116	Each	10%	\$104	Other	F1	
SRDF-S-NF11-PSS-1YR	SRDF-S-NF11-PSS-1YR		Annual Maintenance PSS (SRDF-S-NF11)	\$102	Each	10%	\$92	Other	F1	
SRDF-S-NL01-PSS-1YR	SRDF-S-NL01-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL01)	\$66	Each	10%	\$59	Other	F1	
SRDF-S-NL02-PSS-1YR	SRDF-S-NL02-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL02)	\$62	Each	10%	\$56	Other	F1	
SRDF-S-NL03-PSS-1YR	SRDF-S-NL03-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL03)	\$56	Each	10%	\$50	Other	F1	
SRDF-S-NL04-PSS-1YR	SRDF-S-NL04-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL04)	\$50	Each	10%	\$45	Other	F1	
SRDF-S-NL05-PSS-1YR	SRDF-S-NL05-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL05)	\$44	Each	10%	\$40	Other	F1	
SRDF-S-NL06-PSS-1YR	SRDF-S-NL06-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL06)	\$40	Each	10%	\$36	Other	F1	
SRDF-S-NL07-PSS-1YR	SRDF-S-NL07-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL07)	\$34	Each	10%	\$31	Other	F1	
SRDF-S-NL08-PSS-1YR	SRDF-S-NL08-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL08)	\$30	Each	10%	\$27	Other	F1	
SRDF-S-NL09-PSS-1YR	SRDF-S-NL09-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL09)	\$26	Each	10%	\$23	Other	F1	
SRDF-S-NL10-PSS-1YR	SRDF-S-NL10-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL10)	\$22	Each	10%	\$20	Other	F1	
SRDF-S-NL11-PSS-1YR	SRDF-S-NL11-PSS-1YR		Annual Maintenance PSS (SRDF-S-NL11)	\$18	Each	10%	\$16	Other	F1	
SRDF-S-R01-PSS-1YR	SRDF-S-R01-PSS-1YR		Annual Maintenance PSS (SRDF-S-R01)	\$879	Each	10%	\$791	Other	F1	
SRDF-S-R02-PSS-1YR	SRDF-S-R02-PSS-1YR		Annual Maintenance PSS (SRDF-S-R02)	\$729	Each	10%	\$656	Other	F1	
SRDF-S-R03-PSS-1YR	SRDF-S-R03-PSS-1YR		Annual Maintenance PSS (SRDF-S-R03)	\$732	Each	10%	\$659	Other	F1	
SRDF-S-R04-PSS-1YR	SRDF-S-R04-PSS-1YR		Annual Maintenance PSS (SRDF-S-R04)	\$598	Each	10%	\$538	Other	F1	
SRDF-S-R05-PSS-1YR	SRDF-S-R05-PSS-1YR		Annual Maintenance PSS (SRDF-S-R05)	\$519	Each	10%	\$467	Other	F1	
SRDF-S-R06-PSS-1YR	SRDF-S-R06-PSS-1YR		Annual Maintenance PSS (SRDF-S-R06)	\$441	Each	10%	\$397	Other	F1	
SRDF-S-R07-PSS-1YR	SRDF-S-R07-PSS-1YR		Annual Maintenance PSS (SRDF-S-R07)	\$418	Each	10%	\$376	Other	F1	
SRDF-S-R08-PSS-1YR	SRDF-S-R08-PSS-1YR		Annual Maintenance PSS (SRDF-S-R08)	\$383	Each	10%	\$345	Other	F1	
SRDF-S-R09-PSS-1YR	SRDF-S-R09-PSS-1YR		Annual Maintenance PSS (SRDF-S-R09)	\$343	Each	10%	\$309	Other	F1	
SRDF-S-R10-PSS-1YR	SRDF-S-R10-PSS-1YR		Annual Maintenance PSS (SRDF-S-R10)	\$301	Each	10%	\$271	Other	F1	
SRDF-S-R11-PSS-1YR	SRDF-S-R11-PSS-1YR		Annual Maintenance PSS (SRDF-S-R11)	\$195	Each	10%	\$176	Other	F1	
SRDF-S-RBASFPSS-1YR	SRDF-S-RBASFPSS-1YR		Annual Maintenance PSS (SRDF-S-RBASFP)	\$2,548	Each	10%	\$2,293	Other	F1	
SRDF-S-RBASLPSS-1YR	SRDF-S-RBASLPSS-1YR		Annual Maintenance PSS (SRDF-S-RBASL)	\$450	Each	10%	\$405	Other	F1	
SRDF-S-RBAS-PSS-1YR	SRDF-S-RBAS-PSS-1YR		Annual Maintenance PSS (SRDF-S-RBAS)	\$4,424	Each	10%	\$3,982	Other	F1	
SRDF-S-RF01-PSS-1YR	SRDF-S-RF01-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF01)	\$1,654	Each	10%	\$1,489	Other	F1	
SRDF-S-RF02-PSS-1YR	SRDF-S-RF02-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF02)	\$1,374	Each	10%	\$1,237	Other	F1	
SRDF-S-RF03-PSS-1YR	SRDF-S-RF03-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF03)	\$1,166	Each	10%	\$1,049	Other	F1	
SRDF-S-RF04-PSS-1YR	SRDF-S-RF04-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF04)	\$1,036	Each	10%	\$932	Other	F1	
SRDF-S-RF05-PSS-1YR	SRDF-S-RF05-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF05)	\$920	Each	10%	\$828	Other	F1	
SRDF-S-RF06-PSS-1YR	SRDF-S-RF06-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF06)	\$818	Each	10%	\$736	Other	F1	
SRDF-S-RF07-PSS-1YR	SRDF-S-RF07-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF07)	\$726	Each	10%	\$653	Other	F1	
SRDF-S-RF08-PSS-1YR	SRDF-S-RF08-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF08)	\$644	Each	10%	\$580	Other	F1	
SRDF-S-RF09-PSS-1YR	SRDF-S-RF09-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF09)	\$572	Each	10%	\$515	Other	F1	
SRDF-S-RF10-PSS-1YR	SRDF-S-RF10-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF10)	\$510	Each	10%	\$459	Other	F1	
SRDF-S-RF11-PSS-1YR	SRDF-S-RF11-PSS-1YR		Annual Maintenance PSS (SRDF-S-RF11)	\$450	Each	10%	\$405	Other	F1	
SRDF-S-RL01-PSS-1YR	SRDF-S-RL01-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL01)	\$294	Each	10%	\$265	Other	F1	
SRDF-S-RL02-PSS-1YR	SRDF-S-RL02-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL02)	\$244	Each	10%	\$220	Other	F1	
SRDF-S-RL03-PSS-1YR	SRDF-S-RL03-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL03)	\$208	Each	10%	\$187	Other	F1	
SRDF-S-RL04-PSS-1YR	SRDF-S-RL04-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL04)	\$184	Each	10%	\$166	Other	F1	
SRDF-S-RL05-PSS-1YR	SRDF-S-RL05-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL05)	\$164	Each	10%	\$148	Other	F1	
SRDF-S-RL06-PSS-1YR	SRDF-S-RL06-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL06)	\$146	Each	10%	\$131	Other	F1	
SRDF-S-RL07-PSS-1YR	SRDF-S-RL07-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL07)	\$130	Each	10%	\$117	Other	F1	
SRDF-S-RL08-PSS-1YR	SRDF-S-RL08-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL08)	\$114	Each	10%	\$103	Other	F1	
SRDF-S-RL09-PSS-1YR	SRDF-S-RL09-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL09)	\$102	Each	10%	\$92	Other	F1	
SRDF-S-RL10-PSS-1YR	SRDF-S-RL10-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL10)	\$90	Each	10%	\$81	Other	F1	
SRDF-S-RL11-PSS-1YR	SRDF-S-RL11-PSS-1YR		Annual Maintenance PSS (SRDF-S-RL11)	\$80	Each	10%	\$72	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column	L(Column I	Column K)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
SRDF-S-T01-PSS-1YR	SRDF-S-T01-PSS-1YR		Annual Maintenance PSS (SRDF-S-T01)	\$2,304	Each	10%		\$2,074	Other	F1
SRDF-S-T02-PSS-1YR	SRDF-S-T02-PSS-1YR		Annual Maintenance PSS (SRDF-S-T02)	\$3,802	Each	10%		\$3,422	Other	F1
SRDF-S-T03-PSS-1YR	SRDF-S-T03-PSS-1YR		Annual Maintenance PSS (SRDF-S-T03)	\$5,300	Each	10%		\$4,770	Other	F1
SRDF-S-T04-PSS-1YR	SRDF-S-T04-PSS-1YR		Annual Maintenance PSS (SRDF-S-T04)	\$6,798	Each	10%		\$6,118	Other	F1
SRDF-S-T05-PSS-1YR	SRDF-S-T05-PSS-1YR		Annual Maintenance PSS (SRDF-S-T05)	\$9,886	Each	10%		\$8,897	Other	F1
SRDF-S-T06-PSS-1YR	SRDF-S-T06-PSS-1YR		Annual Maintenance PSS (SRDF-S-T06)	\$12,974	Each	10%		\$11,677	Other	F1
SRDF-S-T07-PSS-1YR	SRDF-S-T07-PSS-1YR		Annual Maintenance PSS (SRDF-S-T07)	\$16,062	Each	10%		\$14,456	Other	F1
SRDF-S-T08-PSS-1YR	SRDF-S-T08-PSS-1YR		Annual Maintenance PSS (SRDF-S-T08)	\$19,150	Each	10%		\$17,235	Other	F1
SRDF-S-T09-PSS-1YR	SRDF-S-T09-PSS-1YR		Annual Maintenance PSS (SRDF-S-T09)	\$22,238	Each	10%		\$20,014	Other	F1
SRDF-S-T10-PSS-1YR	SRDF-S-T10-PSS-1YR		Annual Maintenance PSS (SRDF-S-T10)	\$25,326	Each	10%		\$22,793	Other	F1
SRDF-S-T11-PSS-1YR	SRDF-S-T11-PSS-1YR		Annual Maintenance PSS (SRDF-S-T11)	\$28,414	Each	10%		\$25,673	Other	F1
SRDF-S-T12-PSS-1YR	SRDF-S-T12-PSS-1YR		Annual Maintenance PSS (SRDF-S-T12)	\$31,502	Each	10%		\$28,352	Other	F1
SRDF-S-T13-PSS-1YR	SRDF-S-T13-PSS-1YR		Annual Maintenance PSS (SRDF-S-T13)	\$34,590	Each	10%		\$31,131	Other	F1
SRDF-S-T14-PSS-1YR	SRDF-S-T14-PSS-1YR		Annual Maintenance PSS (SRDF-S-T14)	\$37,678	Each	10%		\$33,910	Other	F1
SRDF-S-T14U-PSS-1YR	SRDF-S-T14U-PSS-1YR		Annual Maintenance PSS (SRDF-S-T14U)	\$1,498	Each	10%		\$1,348	Other	F1
SRDF-S-T15-PSS-1YR	SRDF-S-T15-PSS-1YR		Annual Maintenance PSS (SRDF-S-T15)	\$40,766	Each	10%		\$36,689	Other	F1
SRDF-S-T16-PSS-1YR	SRDF-S-T16-PSS-1YR		Annual Maintenance PSS (SRDF-S-T16)	\$43,854	Each	10%		\$39,469	Other	F1
SRDF-S-T17-PSS-1YR	SRDF-S-T17-PSS-1YR		Annual Maintenance PSS (SRDF-S-T17)	\$46,942	Each	10%		\$42,248	Other	F1
SRDF-S-T18-PSS-1YR	SRDF-S-T18-PSS-1YR		Annual Maintenance PSS (SRDF-S-T18)	\$50,030	Each	10%		\$45,027	Other	F1
SRDF-S-T19-PSS-1YR	SRDF-S-T19-PSS-1YR		Annual Maintenance PSS (SRDF-S-T19)	\$53,118	Each	10%		\$47,806	Other	F1
SRDF-S-T20-PSS-1YR	SRDF-S-T20-PSS-1YR		Annual Maintenance PSS (SRDF-S-T20)	\$56,206	Each	10%		\$50,585	Other	F1
SRDF-S-T21-PSS-1YR	SRDF-S-T21-PSS-1YR		Annual Maintenance PSS (SRDF-S-T21)	\$59,294	Each	10%		\$53,365	Other	F1
SRDF-S-T22-PSS-1YR	SRDF-S-T22-PSS-1YR		Annual Maintenance PSS (SRDF-S-T22)	\$62,382	Each	10%		\$56,144	Other	F1
SRDF-S-T23-PSS-1YR	SRDF-S-T23-PSS-1YR		Annual Maintenance PSS (SRDF-S-T23)	\$65,470	Each	10%		\$58,923	Other	F1
SRDF-S-T24-PSS-1YR	SRDF-S-T24-PSS-1YR		Annual Maintenance PSS (SRDF-S-T24)	\$68,558	Each	10%		\$61,702	Other	F1
SRDF-S-T25-PSS-1YR	SRDF-S-T25-PSS-1YR		Annual Maintenance PSS (SRDF-S-T25)	\$71,646	Each	10%		\$64,481	Other	F1
SRDF-S-T26-PSS-1YR	SRDF-S-T26-PSS-1YR		Annual Maintenance PSS (SRDF-S-T26)	\$74,734	Each	10%		\$67,261	Other	F1
SRDF-S-T27-PSS-1YR	SRDF-S-T27-PSS-1YR		Annual Maintenance PSS (SRDF-S-T27)	\$77,822	Each	10%		\$70,040	Other	F1
SRDF-S-T28-PSS-1YR	SRDF-S-T28-PSS-1YR		Annual Maintenance PSS (SRDF-S-T28)	\$80,910	Each	10%		\$72,819	Other	F1
SRDF-S-T29-PSS-1YR	SRDF-S-T29-PSS-1YR		Annual Maintenance PSS (SRDF-S-T29)	\$83,998	Each	10%		\$75,598	Other	F1
SRDF-S-T30-PSS-1YR	SRDF-S-T30-PSS-1YR		Annual Maintenance PSS (SRDF-S-T30)	\$87,086	Each	10%		\$78,377	Other	F1
SRDF-S-T31-PSS-1YR	SRDF-S-T31-PSS-1YR		Annual Maintenance PSS (SRDF-S-T31)	\$90,174	Each	10%		\$81,157	Other	F1
SRDF-S-T32-PSS-1YR	SRDF-S-T32-PSS-1YR		Annual Maintenance PSS (SRDF-S-T32)	\$93,262	Each	10%		\$83,936	Other	F1
SRDF-S-T33-PSS-1YR	SRDF-S-T33-PSS-1YR		Annual Maintenance PSS (SRDF-S-T33)	\$96,350	Each	10%		\$86,715	Other	F1
SRDF-S-T34-PSS-1YR	SRDF-S-T34-PSS-1YR		Annual Maintenance PSS (SRDF-S-T34)	\$99,438	Each	10%		\$89,494	Other	F1
SRDF-S-T35-PSS-1YR	SRDF-S-T35-PSS-1YR		Annual Maintenance PSS (SRDF-S-T35)	\$102,526	Each	10%		\$92,273	Other	F1
SRDF-S-T5-35U-PSS-1YR	SRDF-S-T5-35U-PSS-1YR		Annual Maintenance PSS (SRDF-S-T5-35U)	\$3,088	Each	10%		\$2,779	Other	F1
SRDFSTAR-BASE-PSS-1YR	SRDFSTAR-BASE-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-BASE)	\$3,274	Each	10%		\$2,947	Other	F1
SRDFSTAR-C01-PSS-1YR	SRDFSTAR-C01-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C01)	\$692	Each	10%		\$623	Other	F1
SRDFSTAR-C02-PSS-1YR	SRDFSTAR-C02-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C02)	\$650	Each	10%		\$585	Other	F1
SRDFSTAR-C03-PSS-1YR	SRDFSTAR-C03-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C03)	\$573	Each	10%		\$516	Other	F1
SRDFSTAR-C04-PSS-1YR	SRDFSTAR-C04-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C04)	\$512	Each	10%		\$461	Other	F1
SRDFSTAR-C05-PSS-1YR	SRDFSTAR-C05-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C05)	\$455	Each	10%		\$410	Other	F1
SRDFSTAR-C06-PSS-1YR	SRDFSTAR-C06-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C06)	\$404	Each	10%		\$364	Other	F1
SRDFSTAR-C07-PSS-1YR	SRDFSTAR-C07-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C07)	\$348	Each	10%		\$313	Other	F1
SRDFSTAR-C08-PSS-1YR	SRDFSTAR-C08-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C08)	\$298	Each	10%		\$268	Other	F1
SRDFSTAR-C09-PSS-1YR	SRDFSTAR-C09-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C09)	\$256	Each	10%		\$230	Other	F1
SRDFSTAR-C10-PSS-1YR	SRDFSTAR-C10-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C10)	\$219	Each	10%		\$197	Other	F1
SRDFSTAR-C11-PSS-1YR	SRDFSTAR-C11-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-C11)	\$187	Each	10%		\$168	Other	F1
SRDFSTAR-N01-PSS-1YR	SRDFSTAR-N01-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N01)	\$345	Each	10%		\$311	Other	F1
SRDFSTAR-N02-PSS-1YR	SRDFSTAR-N02-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N02)	\$326	Each	10%		\$293	Other	F1
SRDFSTAR-N03-PSS-1YR	SRDFSTAR-N03-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N03)	\$287	Each	10%		\$258	Other	F1
SRDFSTAR-N04-PSS-1YR	SRDFSTAR-N04-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N04)	\$256	Each	10%		\$230	Other	F1
SRDFSTAR-N05-PSS-1YR	SRDFSTAR-N05-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N05)	\$229	Each	10%		\$206	Other	F1
SRDFSTAR-N06-PSS-1YR	SRDFSTAR-N06-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N06)	\$202	Each	10%		\$182	Other	F1
SRDFSTAR-N07-PSS-1YR	SRDFSTAR-N07-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N07)	\$174	Each	10%		\$157	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SRDFSTAR-N08-PSS-1YR	SRDFSTAR-N08-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N08)	\$148	Each	10%	\$133	Other	F1
SRDFSTAR-N09-PSS-1YR	SRDFSTAR-N09-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N09)	\$127	Each	10%	\$114	Other	F1
SRDFSTAR-N10-PSS-1YR	SRDFSTAR-N10-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N10)	\$109	Each	10%	\$98	Other	F1
SRDFSTAR-N11-PSS-1YR	SRDFSTAR-N11-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-N11)	\$94	Each	10%	\$85	Other	F1
SRDFSTAR-R01-PSS-1YR	SRDFSTAR-R01-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R01)	\$285	Each	10%	\$257	Other	F1
SRDFSTAR-R02-PSS-1YR	SRDFSTAR-R02-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R02)	\$231	Each	10%	\$208	Other	F1
SRDFSTAR-R03-PSS-1YR	SRDFSTAR-R03-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R03)	\$241	Each	10%	\$217	Other	F1
SRDFSTAR-R04-PSS-1YR	SRDFSTAR-R04-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R04)	\$215	Each	10%	\$193	Other	F1
SRDFSTAR-R05-PSS-1YR	SRDFSTAR-R05-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R05)	\$183	Each	10%	\$165	Other	F1
SRDFSTAR-R06-PSS-1YR	SRDFSTAR-R06-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R06)	\$170	Each	10%	\$153	Other	F1
SRDFSTAR-R07-PSS-1YR	SRDFSTAR-R07-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R07)	\$150	Each	10%	\$135	Other	F1
SRDFSTAR-R08-PSS-1YR	SRDFSTAR-R08-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R08)	\$134	Each	10%	\$120	Other	F1
SRDFSTAR-R09-PSS-1YR	SRDFSTAR-R09-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R09)	\$111	Each	10%	\$100	Other	F1
SRDFSTAR-R10-PSS-1YR	SRDFSTAR-R10-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R10)	\$90	Each	10%	\$81	Other	F1
SRDFSTAR-R11-PSS-1YR	SRDFSTAR-R11-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-R11)	\$57	Each	10%	\$51	Other	F1
SRDFSTAR-RBAS-PSS-1YR	SRDFSTAR-RBAS-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-RBAS)	\$1,964	Each	10%	\$1,768	Other	F1
SRDFSTAR-T01-PSS-1YR	SRDFSTAR-T01-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T01)	\$372	Each	10%	\$335	Other	F1
SRDFSTAR-T02-PSS-1YR	SRDFSTAR-T02-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T02)	\$614	Each	10%	\$553	Other	F1
SRDFSTAR-T03-PSS-1YR	SRDFSTAR-T03-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T03)	\$856	Each	10%	\$770	Other	F1
SRDFSTAR-T04-PSS-1YR	SRDFSTAR-T04-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T04)	\$1,098	Each	10%	\$988	Other	F1
SRDFSTAR-T05-PSS-1YR	SRDFSTAR-T05-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T05)	\$1,596	Each	10%	\$1,436	Other	F1
SRDFSTAR-T06-PSS-1YR	SRDFSTAR-T06-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T06)	\$2,094	Each	10%	\$1,885	Other	F1
SRDFSTAR-T07-PSS-1YR	SRDFSTAR-T07-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T07)	\$2,592	Each	10%	\$2,333	Other	F1
SRDFSTAR-T08-PSS-1YR	SRDFSTAR-T08-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T08)	\$3,090	Each	10%	\$2,781	Other	F1
SRDFSTAR-T09-PSS-1YR	SRDFSTAR-T09-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T09)	\$3,588	Each	10%	\$3,229	Other	F1
SRDFSTAR-T10-PSS-1YR	SRDFSTAR-T10-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T10)	\$4,086	Each	10%	\$3,677	Other	F1
SRDFSTAR-T11-PSS-1YR	SRDFSTAR-T11-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T11)	\$4,584	Each	10%	\$4,126	Other	F1
SRDFSTAR-T12-PSS-1YR	SRDFSTAR-T12-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T12)	\$5,082	Each	10%	\$4,574	Other	F1
SRDFSTAR-T13-PSS-1YR	SRDFSTAR-T13-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T13)	\$5,580	Each	10%	\$5,022	Other	F1
SRDFSTAR-T14-PSS-1YR	SRDFSTAR-T14-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T14)	\$6,078	Each	10%	\$5,470	Other	F1
SRDFSTAR-T15-PSS-1YR	SRDFSTAR-T15-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T15)	\$6,576	Each	10%	\$5,918	Other	F1
SRDFSTAR-T16-PSS-1YR	SRDFSTAR-T16-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T16)	\$7,074	Each	10%	\$6,367	Other	F1
SRDFSTAR-T17-PSS-1YR	SRDFSTAR-T17-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T17)	\$7,572	Each	10%	\$6,815	Other	F1
SRDFSTAR-T18-PSS-1YR	SRDFSTAR-T18-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T18)	\$8,070	Each	10%	\$7,263	Other	F1
SRDFSTAR-T19-PSS-1YR	SRDFSTAR-T19-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T19)	\$8,568	Each	10%	\$7,711	Other	F1
SRDFSTAR-T20-PSS-1YR	SRDFSTAR-T20-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T20)	\$9,066	Each	10%	\$8,159	Other	F1
SRDFSTAR-T21-PSS-1YR	SRDFSTAR-T21-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T21)	\$9,564	Each	10%	\$8,608	Other	F1
SRDFSTAR-T22-PSS-1YR	SRDFSTAR-T22-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T22)	\$10,062	Each	10%	\$9,056	Other	F1
SRDFSTAR-T23-PSS-1YR	SRDFSTAR-T23-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T23)	\$10,560	Each	10%	\$9,504	Other	F1
SRDFSTAR-T24-PSS-1YR	SRDFSTAR-T24-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T24)	\$11,058	Each	10%	\$9,952	Other	F1
SRDFSTAR-T25-PSS-1YR	SRDFSTAR-T25-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T25)	\$11,556	Each	10%	\$10,400	Other	F1
SRDFSTAR-T26-PSS-1YR	SRDFSTAR-T26-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T26)	\$12,054	Each	10%	\$10,849	Other	F1
SRDFSTAR-T27-PSS-1YR	SRDFSTAR-T27-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T27)	\$12,552	Each	10%	\$11,297	Other	F1
SRDFSTAR-T28-PSS-1YR	SRDFSTAR-T28-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T28)	\$13,050	Each	10%	\$11,745	Other	F1
SRDFSTAR-T29-PSS-1YR	SRDFSTAR-T29-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T29)	\$13,548	Each	10%	\$12,193	Other	F1
SRDFSTAR-T30-PSS-1YR	SRDFSTAR-T30-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T30)	\$14,046	Each	10%	\$12,641	Other	F1
SRDFSTAR-T31-PSS-1YR	SRDFSTAR-T31-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T31)	\$14,544	Each	10%	\$13,090	Other	F1
SRDFSTAR-T32-PSS-1YR	SRDFSTAR-T32-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T32)	\$15,042	Each	10%	\$13,538	Other	F1
SRDFSTAR-T33-PSS-1YR	SRDFSTAR-T33-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T33)	\$15,540	Each	10%	\$13,986	Other	F1
SRDFSTAR-T34-PSS-1YR	SRDFSTAR-T34-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T34)	\$16,038	Each	10%	\$14,434	Other	F1
SRDFSTAR-T35-PSS-1YR	SRDFSTAR-T35-PSS-1YR		Annual Maintenance PSS (SRDFSTAR-T35)	\$16,536	Each	10%	\$14,882	Other	F1
SRDFSTR-T1-4U-PSS-1YR	SRDFSTR-T1-4U-PSS-1YR		Annual Maintenance PSS (SRDFSTR-T1-4U)	\$242	Each	10%	\$218	Other	F1
SRDFSTR5-35U-PSS-1YR	SRDFSTR5-35U-PSS-1YR		Annual Maintenance PSS (SRDFSTR5-35U)	\$498	Each	10%	\$448	Other	F1
SRDF-T10-PSS-1YR	SRDF-T10-PSS-1YR		Annual Maintenance PSS (SRDF-T10)	\$25,326	Each	10%	\$22,793	Other	F1
SRDF-T11-PSS-1YR	SRDF-T11-PSS-1YR		Annual Maintenance PSS (SRDF-T11)	\$28,414	Each	10%	\$25,573	Other	F1
SRDF-T12-PSS-1YR	SRDF-T12-PSS-1YR		Annual Maintenance PSS (SRDF-T12)	\$31,502	Each	10%	\$28,352	Other	F1
SRDF-T13-PSS-1YR	SRDF-T13-PSS-1YR		Annual Maintenance PSS (SRDF-T13)	\$34,590	Each	10%	\$31,131	Other	F1
SRDF-T14-PSS-1YR	SRDF-T14-PSS-1YR		Annual Maintenance PSS (SRDF-T14)	\$37,678	Each	10%	\$33,910	Other	F1
SRDF-T1-4UP-PSS-1YR	SRDF-T1-4UP-PSS-1YR		Annual Maintenance PSS (SRDF-T1-4UP)	\$1,498	Each	10%	\$1,348	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I) ALJP Category (REQUIRED) use drop-down	K Column K	
SRDF-T15-PSS-1YR	SRDF-T15-PSS-1YR		Annual Maintenance PSS (SRDF-T15)	\$40,766		Each	10%	\$36,689	Other	F1
SRDF-T16-PSS-1YR	SRDF-T16-PSS-1YR		Annual Maintenance PSS (SRDF-T16)	\$43,854		Each	10%	\$39,469	Other	F1
SRDF-T17-PSS-1YR	SRDF-T17-PSS-1YR		Annual Maintenance PSS (SRDF-T17)	\$46,942		Each	10%	\$42,248	Other	F1
SRDF-T18-PSS-1YR	SRDF-T18-PSS-1YR		Annual Maintenance PSS (SRDF-T18)	\$50,030		Each	10%	\$45,027	Other	F1
SRDF-T19-PSS-1YR	SRDF-T19-PSS-1YR		Annual Maintenance PSS (SRDF-T19)	\$53,118		Each	10%	\$47,806	Other	F1
SRDF-T1-PSS-1YR	SRDF-T1-PSS-1YR		Annual Maintenance PSS (SRDF-T1)	\$2,304		Each	10%	\$2,074	Other	F1
SRDF-T20-PSS-1YR	SRDF-T20-PSS-1YR		Annual Maintenance PSS (SRDF-T20)	\$56,206		Each	10%	\$50,585	Other	F1
SRDF-T21-PSS-1YR	SRDF-T21-PSS-1YR		Annual Maintenance PSS (SRDF-T21)	\$59,294		Each	10%	\$53,365	Other	F1
SRDF-T22-PSS-1YR	SRDF-T22-PSS-1YR		Annual Maintenance PSS (SRDF-T22)	\$62,382		Each	10%	\$56,144	Other	F1
SRDF-T23-PSS-1YR	SRDF-T23-PSS-1YR		Annual Maintenance PSS (SRDF-T23)	\$65,470		Each	10%	\$58,923	Other	F1
SRDF-T24-PSS-1YR	SRDF-T24-PSS-1YR		Annual Maintenance PSS (SRDF-T24)	\$68,558		Each	10%	\$61,702	Other	F1
SRDF-T25-PSS-1YR	SRDF-T25-PSS-1YR		Annual Maintenance PSS (SRDF-T25)	\$74,734		Each	10%	\$67,261	Other	F1
SRDF-T26-PSS-1YR	SRDF-T26-PSS-1YR		Annual Maintenance PSS (SRDF-T26)	\$80,910		Each	10%	\$72,819	Other	F1
SRDF-T27-PSS-1YR	SRDF-T27-PSS-1YR		Annual Maintenance PSS (SRDF-T27)	\$87,086		Each	10%	\$78,377	Other	F1
SRDF-T28-PSS-1YR	SRDF-T28-PSS-1YR		Annual Maintenance PSS (SRDF-T28)	\$93,262		Each	10%	\$83,936	Other	F1
SRDF-T29-PSS-1YR	SRDF-T29-PSS-1YR		Annual Maintenance PSS (SRDF-T29)	\$99,438		Each	10%	\$89,494	Other	F1
SRDF-T2-PSS-1YR	SRDF-T2-PSS-1YR		Annual Maintenance PSS (SRDF-T2)	\$3,802		Each	10%	\$3,422	Other	F1
SRDF-T30-PSS-1YR	SRDF-T30-PSS-1YR		Annual Maintenance PSS (SRDF-T30)	\$102,526		Each	10%	\$92,273	Other	F1
SRDF-T31-PSS-1YR	SRDF-T31-PSS-1YR		Annual Maintenance PSS (SRDF-T31)	\$71,646		Each	10%	\$64,481	Other	F1
SRDF-T32-PSS-1YR	SRDF-T32-PSS-1YR		Annual Maintenance PSS (SRDF-T32)	\$77,822		Each	10%	\$70,040	Other	F1
SRDF-T33-PSS-1YR	SRDF-T33-PSS-1YR		Annual Maintenance PSS (SRDF-T33)	\$83,998		Each	10%	\$75,596	Other	F1
SRDF-T34-PSS-1YR	SRDF-T34-PSS-1YR		Annual Maintenance PSS (SRDF-T34)	\$90,174		Each	10%	\$81,152	Other	F1
SRDF-T35-PSS-1YR	SRDF-T35-PSS-1YR		Annual Maintenance PSS (SRDF-T35)	\$96,350		Each	10%	\$86,715	Other	F1
SRDF-T3-PSS-1YR	SRDF-T3-PSS-1YR		Annual Maintenance PSS (SRDF-T3)	\$5,300		Each	10%	\$4,770	Other	F1
SRDF-T4-PSS-1YR	SRDF-T4-PSS-1YR		Annual Maintenance PSS (SRDF-T4)	\$6,798		Each	10%	\$6,118	Other	F1
SRDF-T5-30UP-PSS-1YR	SRDF-T5-30UP-PSS-1YR		Annual Maintenance PSS (SRDF-T5-30UP)	\$3,088		Each	10%	\$2,779	Other	F1
SRDF-T5-35U-PSS-1YR	SRDF-T5-35U-PSS-1YR		Annual Maintenance PSS (SRDF-T5-35U)	\$3,088		Each	10%	\$2,779	Other	F1
SRDF-T5-PSS-1YR	SRDF-T5-PSS-1YR		Annual Maintenance PSS (SRDF-T5)	\$9,886		Each	10%	\$8,897	Other	F1
SRDF-T6-PSS-1YR	SRDF-T6-PSS-1YR		Annual Maintenance PSS (SRDF-T6)	\$12,974		Each	10%	\$11,677	Other	F1
SRDF-T7-PSS-1YR	SRDF-T7-PSS-1YR		Annual Maintenance PSS (SRDF-T7)	\$16,062		Each	10%	\$14,456	Other	F1
SRDF-T8-PSS-1YR	SRDF-T8-PSS-1YR		Annual Maintenance PSS (SRDF-T8)	\$19,150		Each	10%	\$17,235	Other	F1
SRDF-T9-PSS-1YR	SRDF-T9-PSS-1YR		Annual Maintenance PSS (SRDF-T9)	\$22,238		Each	10%	\$20,014	Other	F1
SRMENB-T10-PSS-1YR	SRMENB-T10-PSS-1YR		Annual Maintenance PSS (SRMENB-T10)	\$4,978		Each	10%	\$4,480	Other	F1
SRMENB-T11-PSS-1YR	SRMENB-T11-PSS-1YR		Annual Maintenance PSS (SRMENB-T11)	\$5,582		Each	10%	\$5,024	Other	F1
SRMENB-T12-PSS-1YR	SRMENB-T12-PSS-1YR		Annual Maintenance PSS (SRMENB-T12)	\$6,186		Each	10%	\$5,567	Other	F1
SRMENB-T13-PSS-1YR	SRMENB-T13-PSS-1YR		Annual Maintenance PSS (SRMENB-T13)	\$6,790		Each	10%	\$6,111	Other	F1
SRMENB-T14-PSS-1YR	SRMENB-T14-PSS-1YR		Annual Maintenance PSS (SRMENB-T14)	\$7,394		Each	10%	\$6,655	Other	F1
SRMENB-T15-PSS-1YR	SRMENB-T15-PSS-1YR		Annual Maintenance PSS (SRMENB-T15)	\$7,998		Each	10%	\$7,198	Other	F1
SRMENB-T16-PSS-1YR	SRMENB-T16-PSS-1YR		Annual Maintenance PSS (SRMENB-T16)	\$8,602		Each	10%	\$7,742	Other	F1
SRMENB-T17-PSS-1YR	SRMENB-T17-PSS-1YR		Annual Maintenance PSS (SRMENB-T17)	\$9,206		Each	10%	\$8,285	Other	F1
SRMENB-T18-PSS-1YR	SRMENB-T18-PSS-1YR		Annual Maintenance PSS (SRMENB-T18)	\$9,810		Each	10%	\$8,829	Other	F1
SRMENB-T19-PSS-1YR	SRMENB-T19-PSS-1YR		Annual Maintenance PSS (SRMENB-T19)	\$10,414		Each	10%	\$9,373	Other	F1
SRMENB-T1-PSS-1YR	SRMENB-T1-PSS-1YR		Annual Maintenance PSS (SRMENB-T1)	\$748		Each	10%	\$673	Other	F1
SRMENB-T20-PSS-1YR	SRMENB-T20-PSS-1YR		Annual Maintenance PSS (SRMENB-T20)	\$11,018		Each	10%	\$9,916	Other	F1
SRMENB-T21-PSS-1YR	SRMENB-T21-PSS-1YR		Annual Maintenance PSS (SRMENB-T21)	\$11,622		Each	10%	\$10,460	Other	F1
SRMENB-T22-PSS-1YR	SRMENB-T22-PSS-1YR		Annual Maintenance PSS (SRMENB-T22)	\$12,226		Each	10%	\$11,003	Other	F1
SRMENB-T23-PSS-1YR	SRMENB-T23-PSS-1YR		Annual Maintenance PSS (SRMENB-T23)	\$12,830		Each	10%	\$11,547	Other	F1
SRMENB-T24-PSS-1YR	SRMENB-T24-PSS-1YR		Annual Maintenance PSS (SRMENB-T24)	\$13,434		Each	10%	\$12,091	Other	F1
SRMENB-T25-PSS-1YR	SRMENB-T25-PSS-1YR		Annual Maintenance PSS (SRMENB-T25)	\$14,038		Each	10%	\$12,634	Other	F1
SRMENB-T26-PSS-1YR	SRMENB-T26-PSS-1YR		Annual Maintenance PSS (SRMENB-T26)	\$14,642		Each	10%	\$13,178	Other	F1
SRMENB-T27-PSS-1YR	SRMENB-T27-PSS-1YR		Annual Maintenance PSS (SRMENB-T27)	\$15,246		Each	10%	\$13,721	Other	F1
SRMENB-T28-PSS-1YR	SRMENB-T28-PSS-1YR		Annual Maintenance PSS (SRMENB-T28)	\$15,850		Each	10%	\$14,265	Other	F1
SRMENB-T29-PSS-1YR	SRMENB-T29-PSS-1YR		Annual Maintenance PSS (SRMENB-T29)	\$16,454		Each	10%	\$14,809	Other	F1
SRMENB-T2-PSS-1YR	SRMENB-T2-PSS-1YR		Annual Maintenance PSS (SRMENB-T2)	\$950		Each	10%	\$855	Other	F1
SRMENB-T30-PSS-1YR	SRMENB-T30-PSS-1YR		Annual Maintenance PSS (SRMENB-T30)	\$17,058		Each	10%	\$15,352	Other	F1
SRMENB-T3-PSS-1YR	SRMENB-T3-PSS-1YR		Annual Maintenance PSS (SRMENB-T3)	\$1,152		Each	10%	\$1,037	Other	F1
SRMENB-T4-PSS-1YR	SRMENB-T4-PSS-1YR		Annual Maintenance PSS (SRMENB-T4)	\$1,354		Each	10%	\$1,219	Other	F1
SRMENB-T5-PSS-1YR	SRMENB-T5-PSS-1YR		Annual Maintenance PSS (SRMENB-T5)	\$1,958		Each	10%	\$1,762	Other	F1
SRMENB-T6-PSS-1YR	SRMENB-T6-PSS-1YR		Annual Maintenance PSS (SRMENB-T6)	\$2,562		Each	10%	\$2,306	Other	F1
SRMENB-T7-PSS-1YR	SRMENB-T7-PSS-1YR		Annual Maintenance PSS (SRMENB-T7)	\$3,166		Each	10%	\$2,849	Other	F1
SRMENB-T8-PSS-1YR	SRMENB-T8-PSS-1YR		Annual Maintenance PSS (SRMENB-T8)	\$3,770		Each	10%	\$3,393	Other	F1
SRMENB-T9-PSS-1YR	SRMENB-T9-PSS-1YR		Annual Maintenance PSS (SRMENB-T9)	\$4,374		Each	10%	\$3,937	Other	F1
SRM-MR-BASE-PSS-1YR	SRM-MR-BASE-PSS-1YR		Annual Maintenance PSS (SRM-MR-BASE)	\$1,235		Each	10%	\$1,112	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
SRM-MR-C01-PSS-1YR	SRM-MR-C01-PSS-1YR		Annual Maintenance PSS (SRM-MR-C01)	\$923	Each	10%	\$830	Other	F1
SRM-MR-C04-PSS-1YR	SRM-MR-C04-PSS-1YR		Annual Maintenance PSS (SRM-MR-C04)	\$733	Each	10%	\$659	Other	F1
SRM-MR-C05-PSS-1YR	SRM-MR-C05-PSS-1YR		Annual Maintenance PSS (SRM-MR-C05)	\$710	Each	10%	\$639	Other	F1
SRM-PP-BASE-PSS-1YR	SRM-PP-BASE-PSS-1YR		Annual Maintenance PSS (SRM-PP-BASE)	\$1,868	Each	10%	\$1,681	Other	F1
SRM-PP-C01-PSS-1YR	SRM-PP-C01-PSS-1YR		Annual Maintenance PSS (SRM-PP-C01)	\$1,228	Each	10%	\$1,105	Other	F1
SRM-PP-C04-PSS-1YR	SRM-PP-C04-PSS-1YR		Annual Maintenance PSS (SRM-PP-C04)	\$960	Each	10%	\$864	Other	F1
SRM-PP-C05-PSS-1YR	SRM-PP-C05-PSS-1YR		Annual Maintenance PSS (SRM-PP-C05)	\$930	Each	10%	\$837	Other	F1
SRSTN-CENTERA-PSS-1YR	SRSTN-CENTERA-PSS-1YR		Annual Maintenance PSS (SRSTN-CENTERA)	\$675	Each	10%	\$608	Other	F1
SRSTN-DD3-PSS-1YR	SRSTN-DD3-PSS-1YR		Annual Maintenance PSS (SRSTN-DD3)	\$5,000	Each	10%	\$4,500	Other	F1
SRSTN-DD4-PSS-1YR	SRSTN-DD4-PSS-1YR		Annual Maintenance PSS (SRSTN-DD4)	\$10,000	Each	10%	\$9,000	Other	F1
SRSTU-DX3P-BN-PSS-1YR	SRSTU-DX3P-BN-PSS-1YR		Annual Maintenance PSS (SRSTU-DX3P-BN)	\$1,204	Each	10%	\$1,083	Other	F1
SRSTU-DX3P-N-PSS-1YR	SRSTU-DX3P-N-PSS-1YR		Annual Maintenance PSS (SRSTU-DX3P-N)	\$98	Each	10%	\$88	Other	F1
SRSTU-VMAX-B-PSS-1YR	SRSTU-VMAX-B-PSS-1YR		Annual Maintenance PSS (SRSTU-VMAX-B)	\$1,026	Each	10%	\$924	Other	F1
SRSTU-VMX10-PSS-1YR	SRSTU-VMX10-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX10)	\$68	Each	10%	\$61	Other	F1
SRSTU-VMX11-PSS-1YR	SRSTU-VMX11-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX11)	\$59	Each	10%	\$53	Other	F1
SRSTU-VMX1-PSS-1YR	SRSTU-VMX1-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX1)	\$256	Each	10%	\$231	Other	F1
SRSTU-VMX2-PSS-1YR	SRSTU-VMX2-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX2)	\$240	Each	10%	\$216	Other	F1
SRSTU-VMX3-PSS-1YR	SRSTU-VMX3-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX3)	\$215	Each	10%	\$194	Other	F1
SRSTU-VMX4-PSS-1YR	SRSTU-VMX4-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX4)	\$185	Each	10%	\$167	Other	F1
SRSTU-VMX5-PSS-1YR	SRSTU-VMX5-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX5)	\$158	Each	10%	\$142	Other	F1
SRSTU-VMX6-PSS-1YR	SRSTU-VMX6-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX6)	\$141	Each	10%	\$127	Other	F1
SRSTU-VMX7-PSS-1YR	SRSTU-VMX7-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX7)	\$119	Each	10%	\$107	Other	F1
SRSTU-VMX8-PSS-1YR	SRSTU-VMX8-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX8)	\$100	Each	10%	\$90	Other	F1
SRSTU-VMX9-PSS-1YR	SRSTU-VMX9-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX9)	\$81	Each	10%	\$73	Other	F1
SRSTU-VMX10-PSS-1YR	SRSTU-VMX10-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX10)	\$34	Each	10%	\$30	Other	F1
SRSTU-VMX11-PSS-1YR	SRSTU-VMX11-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX11)	\$29	Each	10%	\$26	Other	F1
SRSTU-VMX1-PSS-1YR	SRSTU-VMX1-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX1)	\$129	Each	10%	\$116	Other	F1
SRSTU-VMX2-PSS-1YR	SRSTU-VMX2-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX2)	\$120	Each	10%	\$108	Other	F1
SRSTU-VMX3-PSS-1YR	SRSTU-VMX3-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX3)	\$108	Each	10%	\$97	Other	F1
SRSTU-VMX4-PSS-1YR	SRSTU-VMX4-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX4)	\$93	Each	10%	\$83	Other	F1
SRSTU-VMX5-PSS-1YR	SRSTU-VMX5-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX5)	\$79	Each	10%	\$71	Other	F1
SRSTU-VMX6-PSS-1YR	SRSTU-VMX6-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX6)	\$70	Each	10%	\$63	Other	F1
SRSTU-VMX7-PSS-1YR	SRSTU-VMX7-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX7)	\$59	Each	10%	\$53	Other	F1
SRSTU-VMX8-PSS-1YR	SRSTU-VMX8-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX8)	\$50	Each	10%	\$45	Other	F1
SRSTU-VMX9-PSS-1YR	SRSTU-VMX9-PSS-1YR		Annual Maintenance PSS (SRSTU-VMX9)	\$41	Each	10%	\$37	Other	F1
SRSTU-VNX1-PSS-1YR	SRSTU-VNX1-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX1)	\$137	Each	10%	\$124	Other	F1
SRSTU-VNX2-1-PSS-1YR	SRSTU-VNX2-1-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX2-1)	\$680	Each	10%	\$612	Other	F1
SRSTU-VNX2-2-PSS-1YR	SRSTU-VNX2-2-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX2-2)	\$1,060	Each	10%	\$954	Other	F1
SRSTU-VNX2-3-PSS-1YR	SRSTU-VNX2-3-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX2-3)	\$1,780	Each	10%	\$1,602	Other	F1
SRSTU-VNX2-4-PSS-1YR	SRSTU-VNX2-4-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX2-4)	\$3,340	Each	10%	\$3,006	Other	F1
SRSTU-VNX2-5-PSS-1YR	SRSTU-VNX2-5-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX2-5)	\$5,380	Each	10%	\$4,842	Other	F1
SRSTU-VNX2-6-PSS-1YR	SRSTU-VNX2-6-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX2-6)	\$8,060	Each	10%	\$7,254	Other	F1
SRSTU-VNX2-PSS-1YR	SRSTU-VNX2-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX2)	\$383	Each	10%	\$345	Other	F1
SRSTU-VNX3-PSS-1YR	SRSTU-VNX3-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX3)	\$1,784	Each	10%	\$1,606	Other	F1
SRSTU-VNX4-PSS-1YR	SRSTU-VNX4-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX4)	\$3,320	Each	10%	\$2,988	Other	F1
SRSTU-VNX5-PSS-1YR	SRSTU-VNX5-PSS-1YR		Annual Maintenance PSS (SRSTU-VNX5)	\$5,740	Each	10%	\$5,166	Other	F1
SSD1600GB10WPD25A-PSS-1YR	SSD1600GB10WPD25A-PSS-1YR		Annual Maintenance PSS (SSD1600GB10WPD25A)	\$1,184	Each	10%	\$1,066	Other	F1
SSD1600GB10WPD25F-PSS-1YR	SSD1600GB10WPD25F-PSS-1YR		Annual Maintenance PSS (SSD1600GB10WPD25F)	\$1,089	Each	10%	\$980	Other	F1
SSD1600GB10WPD25-PSS-1YR	SSD1600GB10WPD25-PSS-1YR		Annual Maintenance PSS (SSD1600GB10WPD25)	\$1,184	Each	10%	\$1,066	Other	F1
SSD1600GB10WPD25V5-PSS-1YR	SSD1600GB10WPD25V5-PSS-1YR		Annual Maintenance PSS (SSD1600GB10WPD25V5)	\$1,270	Each	10%	\$1,143	Other	F1
SSD1600GB25S570-PSS-1YR	SSD1600GB25S570-PSS-1YR		Annual Maintenance PSS (SSD1600GB25S570)	\$1,270	Each	10%	\$1,143	Other	F1
SSD400GB10W25S570-PSS-1YR	SSD400GB10W25S570-PSS-1YR		Annual Maintenance PSS (SSD400GB10W25S570)	\$457	Each	10%	\$411	Other	F1
SSD400GB10WPD25A-PSS-1YR	SSD400GB10WPD25A-PSS-1YR		Annual Maintenance PSS (SSD400GB10WPD25A)	\$389	Each	10%	\$350	Other	F1
SSD400GB10WPD25F-PSS-1YR	SSD400GB10WPD25F-PSS-1YR		Annual Maintenance PSS (SSD400GB10WPD25F)	\$391	Each	10%	\$352	Other	F1
SSD400GB10WPD25-PSS-1YR	SSD400GB10WPD25-PSS-1YR		Annual Maintenance PSS (SSD400GB10WPD25)	\$389	Each	10%	\$350	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SSD400GB10WPD25VX5-PSS-1YR	SSD400GB10WPD25VX5-PSS-1YR	Annual Maintenance PSS (SSD400GB10WPD25VX5)	Annual Maintenance PSS (SSD400GB10WPD25VX5)	\$457	Each	10%	\$411	Other	F1
SSD800GB10W25S570-PSS-1YR	SSD800GB10W25S570-PSS-1YR	Annual Maintenance PSS (SSD800GB10W25S570)	Annual Maintenance PSS (SSD800GB10W25S570)	\$801	Each	10%	\$721	Other	F1
SSD800GB10WPD25A-PSS-1YR	SSD800GB10WPD25A-PSS-1YR	Annual Maintenance PSS (SSD800GB10WPD25A)	Annual Maintenance PSS (SSD800GB10WPD25A)	\$686	Each	10%	\$617	Other	F1
SSD800GB10WPD25F-PSS-1YR	SSD800GB10WPD25F-PSS-1YR	Annual Maintenance PSS (SSD800GB10WPD25F)	Annual Maintenance PSS (SSD800GB10WPD25F)	\$686	Each	10%	\$618	Other	F1
SSD800GB10WPD25-PSS-1YR	SSD800GB10WPD25-PSS-1YR	Annual Maintenance PSS (SSD800GB10WPD25)	Annual Maintenance PSS (SSD800GB10WPD25)	\$686	Each	10%	\$617	Other	F1
SSD800GB10WPD25VX5-PSS-1YR	SSD800GB10WPD25VX5-PSS-1YR	Annual Maintenance PSS (SSD800GB10WPD25VX5)	Annual Maintenance PSS (SSD800GB10WPD25VX5)	\$801	Each	10%	\$721	Other	F1
STM-T1-4U-PSS-1YR	STM-T1-4U-PSS-1YR	Annual Maintenance PSS (STM-T1-4U)	Annual Maintenance PSS (STM-T1-4U)	\$202	Each	10%	\$182	Other	F1
STM-T5-30U-PSS-1YR	STM-T5-30U-PSS-1YR	Annual Maintenance PSS (STM-T5-30U)	Annual Maintenance PSS (STM-T5-30U)	\$764	Each	10%	\$688	Other	F1
STMUPT1-4-PSS-1YR	STMUPT1-4-PSS-1YR	Annual Maintenance PSS (STMUPT1-4)	Annual Maintenance PSS (STMUPT1-4)	\$202	Each	10%	\$182	Other	F1
STMUPT5-12-PSS-1YR	STMUPT5-12-PSS-1YR	Annual Maintenance PSS (STMUPT5-12)	Annual Maintenance PSS (STMUPT5-12)	\$764	Each	10%	\$688	Other	F1
STS6-CAPM-T01-PSS-1YR	STS6-CAPM-T01-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T01)	Annual Maintenance PSS (STS6-CAPM-T01)	\$640	Each	10%	\$576	Other	F1
STS6-CAPM-T02-PSS-1YR	STS6-CAPM-T02-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T02)	Annual Maintenance PSS (STS6-CAPM-T02)	\$558	Each	10%	\$502	Other	F1
STS6-CAPM-T03-PSS-1YR	STS6-CAPM-T03-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T03)	Annual Maintenance PSS (STS6-CAPM-T03)	\$470	Each	10%	\$423	Other	F1
STS6-CAPM-T04-PSS-1YR	STS6-CAPM-T04-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T04)	Annual Maintenance PSS (STS6-CAPM-T04)	\$403	Each	10%	\$362	Other	F1
STS6-CAPM-T05-PSS-1YR	STS6-CAPM-T05-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T05)	Annual Maintenance PSS (STS6-CAPM-T05)	\$353	Each	10%	\$317	Other	F1
STS6-CAPM-T06-PSS-1YR	STS6-CAPM-T06-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T06)	Annual Maintenance PSS (STS6-CAPM-T06)	\$295	Each	10%	\$266	Other	F1
STS6-CAPM-T07-PSS-1YR	STS6-CAPM-T07-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T07)	Annual Maintenance PSS (STS6-CAPM-T07)	\$260	Each	10%	\$234	Other	F1
STS6-CAPM-T08-PSS-1YR	STS6-CAPM-T08-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T08)	Annual Maintenance PSS (STS6-CAPM-T08)	\$218	Each	10%	\$196	Other	F1
STS6-CAPM-T09-PSS-1YR	STS6-CAPM-T09-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T09)	Annual Maintenance PSS (STS6-CAPM-T09)	\$185	Each	10%	\$167	Other	F1
STS6-CAPM-T10-PSS-1YR	STS6-CAPM-T10-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T10)	Annual Maintenance PSS (STS6-CAPM-T10)	\$163	Each	10%	\$146	Other	F1
STS6-CAPM-T11-PSS-1YR	STS6-CAPM-T11-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T11)	Annual Maintenance PSS (STS6-CAPM-T11)	\$138	Each	10%	\$124	Other	F1
STS6-CAPM-T12-PSS-1YR	STS6-CAPM-T12-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T12)	Annual Maintenance PSS (STS6-CAPM-T12)	\$120	Each	10%	\$108	Other	F1
STS6-CAPM-T13-PSS-1YR	STS6-CAPM-T13-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T13)	Annual Maintenance PSS (STS6-CAPM-T13)	\$103	Each	10%	\$92	Other	F1
STS6-CAPM-T14-PSS-1YR	STS6-CAPM-T14-PSS-1YR	Annual Maintenance PSS (STS6-CAPM-T14)	Annual Maintenance PSS (STS6-CAPM-T14)	\$88	Each	10%	\$79	Other	F1
STS6-UPG-T01-PSS-1YR	STS6-UPG-T01-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T01)	Annual Maintenance PSS (STS6-UPG-T01)	\$510	Each	10%	\$459	Other	F1
STS6-UPG-T02-PSS-1YR	STS6-UPG-T02-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T02)	Annual Maintenance PSS (STS6-UPG-T02)	\$453	Each	10%	\$407	Other	F1
STS6-UPG-T03-PSS-1YR	STS6-UPG-T03-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T03)	Annual Maintenance PSS (STS6-UPG-T03)	\$375	Each	10%	\$338	Other	F1
STS6-UPG-T04-PSS-1YR	STS6-UPG-T04-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T04)	Annual Maintenance PSS (STS6-UPG-T04)	\$330	Each	10%	\$297	Other	F1
STS6-UPG-T05-PSS-1YR	STS6-UPG-T05-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T05)	Annual Maintenance PSS (STS6-UPG-T05)	\$283	Each	10%	\$254	Other	F1
STS6-UPG-T06-PSS-1YR	STS6-UPG-T06-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T06)	Annual Maintenance PSS (STS6-UPG-T06)	\$238	Each	10%	\$214	Other	F1
STS6-UPG-T07-PSS-1YR	STS6-UPG-T07-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T07)	Annual Maintenance PSS (STS6-UPG-T07)	\$205	Each	10%	\$185	Other	F1
STS6-UPG-T08-PSS-1YR	STS6-UPG-T08-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T08)	Annual Maintenance PSS (STS6-UPG-T08)	\$178	Each	10%	\$160	Other	F1
STS6-UPG-T09-PSS-1YR	STS6-UPG-T09-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T09)	Annual Maintenance PSS (STS6-UPG-T09)	\$150	Each	10%	\$135	Other	F1
STS6-UPG-T10-PSS-1YR	STS6-UPG-T10-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T10)	Annual Maintenance PSS (STS6-UPG-T10)	\$133	Each	10%	\$119	Other	F1
STS6-UPG-T11-PSS-1YR	STS6-UPG-T11-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T11)	Annual Maintenance PSS (STS6-UPG-T11)	\$110	Each	10%	\$99	Other	F1
STS6-UPG-T12-PSS-1YR	STS6-UPG-T12-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T12)	Annual Maintenance PSS (STS6-UPG-T12)	\$98	Each	10%	\$88	Other	F1
STS6-UPG-T13-PSS-1YR	STS6-UPG-T13-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T13)	Annual Maintenance PSS (STS6-UPG-T13)	\$80	Each	10%	\$72	Other	F1
STS6-UPG-T14-PSS-1YR	STS6-UPG-T14-PSS-1YR	Annual Maintenance PSS (STS6-UPG-T14)	Annual Maintenance PSS (STS6-UPG-T14)	\$70	Each	10%	\$63	Other	F1
STS-CAPM-T01-PSS-1YR	STS-CAPM-T01-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T01)	Annual Maintenance PSS (STS-CAPM-T01)	\$640	Each	10%	\$576	Other	F1
STS-CAPM-T02-PSS-1YR	STS-CAPM-T02-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T02)	Annual Maintenance PSS (STS-CAPM-T02)	\$558	Each	10%	\$502	Other	F1
STS-CAPM-T03-PSS-1YR	STS-CAPM-T03-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T03)	Annual Maintenance PSS (STS-CAPM-T03)	\$470	Each	10%	\$423	Other	F1
STS-CAPM-T04-PSS-1YR	STS-CAPM-T04-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T04)	Annual Maintenance PSS (STS-CAPM-T04)	\$403	Each	10%	\$362	Other	F1
STS-CAPM-T05-PSS-1YR	STS-CAPM-T05-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T05)	Annual Maintenance PSS (STS-CAPM-T05)	\$353	Each	10%	\$317	Other	F1
STS-CAPM-T06-PSS-1YR	STS-CAPM-T06-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T06)	Annual Maintenance PSS (STS-CAPM-T06)	\$295	Each	10%	\$266	Other	F1
STS-CAPM-T07-PSS-1YR	STS-CAPM-T07-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T07)	Annual Maintenance PSS (STS-CAPM-T07)	\$260	Each	10%	\$234	Other	F1
STS-CAPM-T08-PSS-1YR	STS-CAPM-T08-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T08)	Annual Maintenance PSS (STS-CAPM-T08)	\$218	Each	10%	\$196	Other	F1
STS-CAPM-T09-PSS-1YR	STS-CAPM-T09-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T09)	Annual Maintenance PSS (STS-CAPM-T09)	\$185	Each	10%	\$167	Other	F1
STS-CAPM-T10-PSS-1YR	STS-CAPM-T10-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T10)	Annual Maintenance PSS (STS-CAPM-T10)	\$163	Each	10%	\$146	Other	F1
STS-CAPM-T11-PSS-1YR	STS-CAPM-T11-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T11)	Annual Maintenance PSS (STS-CAPM-T11)	\$138	Each	10%	\$124	Other	F1
STS-CAPM-T12-PSS-1YR	STS-CAPM-T12-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T12)	Annual Maintenance PSS (STS-CAPM-T12)	\$120	Each	10%	\$108	Other	F1
STS-CAPM-T13-PSS-1YR	STS-CAPM-T13-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T13)	Annual Maintenance PSS (STS-CAPM-T13)	\$103	Each	10%	\$92	Other	F1
STS-CAPM-T14-PSS-1YR	STS-CAPM-T14-PSS-1YR	Annual Maintenance PSS (STS-CAPM-T14)	Annual Maintenance PSS (STS-CAPM-T14)	\$88	Each	10%	\$79	Other	F1
STS-UPG-T01-PSS-1YR	STS-UPG-T01-PSS-1YR	Annual Maintenance PSS (STS-UPG-T01)	Annual Maintenance PSS (STS-UPG-T01)	\$510	Each	10%	\$459	Other	F1
STS-UPG-T02-PSS-1YR	STS-UPG-T02-PSS-1YR	Annual Maintenance PSS (STS-UPG-T02)	Annual Maintenance PSS (STS-UPG-T02)	\$453	Each	10%	\$407	Other	F1
STS-UPG-T03-PSS-1YR	STS-UPG-T03-PSS-1YR	Annual Maintenance PSS (STS-UPG-T03)	Annual Maintenance PSS (STS-UPG-T03)	\$375	Each	10%	\$338	Other	F1
STS-UPG-T04-PSS-1YR	STS-UPG-T04-PSS-1YR	Annual Maintenance PSS (STS-UPG-T04)	Annual Maintenance PSS (STS-UPG-T04)	\$330	Each	10%	\$297	Other	F1
STS-UPG-T05-PSS-1YR	STS-UPG-T05-PSS-1YR	Annual Maintenance PSS (STS-UPG-T05)	Annual Maintenance PSS (STS-UPG-T05)	\$283	Each	10%	\$254	Other	F1
STS-UPG-T06-PSS-1YR	STS-UPG-T06-PSS-1YR	Annual Maintenance PSS (STS-UPG-T06)	Annual Maintenance PSS (STS-UPG-T06)	\$238	Each	10%	\$214	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
STS-UPG-T07-PSS-1YR	STS-UPG-T07-PSS-1YR		Annual Maintenance PSS (STS-UPG-T07)	\$205	Each	10%	\$185	Other	F1
STS-UPG-T08-PSS-1YR	STS-UPG-T08-PSS-1YR		Annual Maintenance PSS (STS-UPG-T08)	\$178	Each	10%	\$160	Other	F1
STS-UPG-T09-PSS-1YR	STS-UPG-T09-PSS-1YR		Annual Maintenance PSS (STS-UPG-T09)	\$150	Each	10%	\$135	Other	F1
STS-UPG-T10-PSS-1YR	STS-UPG-T10-PSS-1YR		Annual Maintenance PSS (STS-UPG-T10)	\$133	Each	10%	\$119	Other	F1
STS-UPG-T11-PSS-1YR	STS-UPG-T11-PSS-1YR		Annual Maintenance PSS (STS-UPG-T11)	\$110	Each	10%	\$99	Other	F1
STS-UPG-T12-PSS-1YR	STS-UPG-T12-PSS-1YR		Annual Maintenance PSS (STS-UPG-T12)	\$98	Each	10%	\$88	Other	F1
STS-UPG-T13-PSS-1YR	STS-UPG-T13-PSS-1YR		Annual Maintenance PSS (STS-UPG-T13)	\$80	Each	10%	\$72	Other	F1
STS-UPG-T14-PSS-1YR	STS-UPG-T14-PSS-1YR		Annual Maintenance PSS (STS-UPG-T14)	\$70	Each	10%	\$63	Other	F1
SV300I-PSS-1YR	SV300I-PSS-1YR		Annual Maintenance PSS (SV300I)	\$1,000	Each	10%	\$900	Other	F1
SV300-PSS-1YR	SV300-PSS-1YR		Annual Maintenance PSS (SV300)	\$1,000	Each	10%	\$900	Other	F1
SV31-PSS-1YR	SV31-PSS-1YR		Annual Maintenance PSS (SV31)	\$1,000	Each	10%	\$900	Other	F1
SV31-RM-PSS-1YR	SV31-RM-PSS-1YR		Annual Maintenance PSS (SV31-RM)	\$2,640	Each	10%	\$2,376	Other	F1
SV32-PSS-1YR	SV32-PSS-1YR		Annual Maintenance PSS (SV32)	\$1,980	Each	10%	\$1,782	Other	F1
SV34-PSS-1YR	SV34-PSS-1YR		Annual Maintenance PSS (SV34)	\$3,480	Each	10%	\$3,132	Other	F1
SV3-5UP-PSS-1YR	SV3-5UP-PSS-1YR		Annual Maintenance PSS (SV3-5UP)	\$900	Each	10%	\$810	Other	F1
SV3-7UP-PSS-1YR	SV3-7UP-PSS-1YR		Annual Maintenance PSS (SV3-7UP)	\$1,740	Each	10%	\$1,566	Other	F1
SV38-PSS-1YR	SV38-PSS-1YR		Annual Maintenance PSS (SV38)	\$4,350	Each	10%	\$3,915	Other	F1
SV400T1-T4-PSS-1YR	SV400T1-T4-PSS-1YR		Annual Maintenance PSS (SV400T1-T4)	\$202	Each	10%	\$182	Other	F1
SV400T5-T8-PSS-1YR	SV400T5-T8-PSS-1YR		Annual Maintenance PSS (SV400T5-T8)	\$418	Each	10%	\$376	Other	F1
SV4-120-PSS-1YR	SV4-120-PSS-1YR		Annual Maintenance PSS (SV4-120)	\$1,180	Each	10%	\$1,062	Other	F1
SV4120-RM-PSS-1YR	SV4120-RM-PSS-1YR		Annual Maintenance PSS (SV4120-RM)	\$835	Each	10%	\$752	Other	F1
SV4-120UPG-PSS-1YR	SV4-120UPG-PSS-1YR		Annual Maintenance PSS (SV4-120UPG)	\$720	Each	10%	\$648	Other	F1
SV4-240-PSS-1YR	SV4-240-PSS-1YR		Annual Maintenance PSS (SV4-240)	\$2,320	Each	10%	\$2,088	Other	F1
SV4240-RM-PSS-1YR	SV4240-RM-PSS-1YR		Annual Maintenance PSS (SV4240-RM)	\$1,807	Each	10%	\$1,626	Other	F1
SV4-240UPG-PSS-1YR	SV4-240UPG-PSS-1YR		Annual Maintenance PSS (SV4-240UPG)	\$1,400	Each	10%	\$1,260	Other	F1
SV4-480-PSS-1YR	SV4-480-PSS-1YR		Annual Maintenance PSS (SV4-480)	\$4,640	Each	10%	\$4,176	Other	F1
SV4-480UPG-PSS-1YR	SV4-480UPG-PSS-1YR		Annual Maintenance PSS (SV4-480UPG)	\$2,800	Each	10%	\$2,520	Other	F1
SV4-5UP-PSS-1YR	SV4-5UP-PSS-1YR		Annual Maintenance PSS (SV4-5UP)	\$1,318	Each	10%	\$1,186	Other	F1
SV4-7UP-PSS-1YR	SV4-7UP-PSS-1YR		Annual Maintenance PSS (SV4-7UP)	\$2,170	Each	10%	\$1,953	Other	F1
SV4-960-PSS-1YR	SV4-960-PSS-1YR		Annual Maintenance PSS (SV4-960)	\$9,280	Each	10%	\$8,352	Other	F1
SV4-960UPG-PSS-1YR	SV4-960UPG-PSS-1YR		Annual Maintenance PSS (SV4-960UPG)	\$5,580	Each	10%	\$5,022	Other	F1
SV500I-PSS-1YR	SV500I-PSS-1YR		Annual Maintenance PSS (SV500I)	\$2,640	Each	10%	\$2,376	Other	F1
SV500-PSS-1YR	SV500-PSS-1YR		Annual Maintenance PSS (SV500)	\$2,640	Each	10%	\$2,376	Other	F1
SV5-7UP-PSS-1YR	SV5-7UP-PSS-1YR		Annual Maintenance PSS (SV5-7UP)	\$840	Each	10%	\$756	Other	F1
SV6-7UP-PSS-1YR	SV6-7UP-PSS-1YR		Annual Maintenance PSS (SV6-7UP)	\$1,744	Each	10%	\$1,570	Other	F1
SV700-PSS-1YR	SV700-PSS-1YR		Annual Maintenance PSS (SV700)	\$3,480	Each	10%	\$3,132	Other	F1
SVAX4-5-PSS-1YR	SVAX4-5-PSS-1YR		Annual Maintenance PSS (SVAX4-5)	\$500	Each	10%	\$450	Other	F1
SV-ORCL CX500-PSS-1YR	SV-ORCL CX500-PSS-1YR		Annual Maintenance PSS (SV-ORCL CX500)	\$4,500	Each	10%	\$4,050	Other	F1
SV-ORCL CX700-PSS-1YR	SV-ORCL CX700-PSS-1YR		Annual Maintenance PSS (SV-ORCL CX700)	\$6,600	Each	10%	\$5,940	Other	F1
SVT1-T4-PSS-1YR	SVT1-T4-PSS-1YR		Annual Maintenance PSS (SVT1-T4)	\$202	Each	10%	\$182	Other	F1
SVT5-T12-PSS-1YR	SVT5-T12-PSS-1YR		Annual Maintenance PSS (SVT5-T12)	\$418	Each	10%	\$376	Other	F1
SW-12000B-CU-PSS-1YR	SW-12000B-CU-PSS-1YR		Annual Maintenance PSS (SW-12000B-CU)	\$4,100	Each	10%	\$3,690	Other	F1
SW-12000B-PM-PSS-1YR	SW-12000B-PM-PSS-1YR		Annual Maintenance PSS (SW-12000B-PM)	\$3,780	Each	10%	\$3,402	Other	F1
SW-12000B-TR-PSS-1YR	SW-12000B-TR-PSS-1YR		Annual Maintenance PSS (SW-12000B-TR)	\$4,720	Each	10%	\$4,248	Other	F1
SW-12000B-XF-PSS-1YR	SW-12000B-XF-PSS-1YR		Annual Maintenance PSS (SW-12000B-XF)	\$3,780	Each	10%	\$3,402	Other	F1
SW-24000B-CU-PSS-1YR	SW-24000B-CU-PSS-1YR		Annual Maintenance PSS (SW-24000B-CU)	\$4,100	Each	10%	\$3,690	Other	F1
SW-24000B-FW-PSS-1YR	SW-24000B-FW-PSS-1YR		Annual Maintenance PSS (SW-24000B-FW)	\$3,400	Each	10%	\$3,060	Other	F1
SW-24000B-TR-PSS-1YR	SW-24000B-TR-PSS-1YR		Annual Maintenance PSS (SW-24000B-TR)	\$4,720	Each	10%	\$4,248	Other	F1
SW-48000B-CU-CF-PSS-1YR	SW-48000B-CU-CF-PSS-1YR		Annual Maintenance PSS (SW-48000B-CU-CF)	\$5,880	Each	10%	\$5,292	Other	F1
SW-48000B-CU-PSS-1YR	SW-48000B-CU-PSS-1YR		Annual Maintenance PSS (SW-48000B-CU)	\$5,880	Each	10%	\$5,292	Other	F1
SW-48000B-ENT-CF-PSS-1YR	SW-48000B-ENT-CF-PSS-1YR		Annual Maintenance PSS (SW-48000B-ENT-CF)	\$9,040	Each	10%	\$8,136	Other	F1
SW-48000B-ENT-PSS-1YR	SW-48000B-ENT-PSS-1YR		Annual Maintenance PSS (SW-48000B-ENT)	\$9,040	Each	10%	\$8,136	Other	F1
SW-48000B-FW-CF-PSS-1YR	SW-48000B-FW-CF-PSS-1YR		Annual Maintenance PSS (SW-48000B-FW-CF)	\$4,880	Each	10%	\$4,392	Other	F1
SW-48000B-FW-PSS-1YR	SW-48000B-FW-PSS-1YR		Annual Maintenance PSS (SW-48000B-FW)	\$4,880	Each	10%	\$4,392	Other	F1
SW-48000B-IP-CF-PSS-1YR	SW-48000B-IP-CF-PSS-1YR		Annual Maintenance PSS (SW-48000B-IP-CF)	\$4,880	Each	10%	\$4,392	Other	F1
SW-48000B-IP-PSS-1YR	SW-48000B-IP-PSS-1YR		Annual Maintenance PSS (SW-48000B-IP)	\$4,880	Each	10%	\$4,392	Other	F1
SW-48000B-PM-CF-PSS-1YR	SW-48000B-PM-CF-PSS-1YR		Annual Maintenance PSS (SW-48000B-PM-CF)	\$5,420	Each	10%	\$4,878	Other	F1
SW-48000B-PM-PSS-1YR	SW-48000B-PM-PSS-1YR		Annual Maintenance PSS (SW-48000B-PM)	\$5,420	Each	10%	\$4,878	Other	F1
SW-48000B-TR-CF-PSS-1YR	SW-48000B-TR-CF-PSS-1YR		Annual Maintenance PSS (SW-48000B-TR-CF)	\$6,780	Each	10%	\$6,102	Other	F1
SW-48000B-TR-PSS-1YR	SW-48000B-TR-PSS-1YR		Annual Maintenance PSS (SW-48000B-TR)	\$6,780	Each	10%	\$6,102	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SW-48000B-XF-CF-PSS-1YR	SW-48000B-XF-CF-PSS-1YR		Annual Maintenance PSS (SW-48000B-XF-CF)	\$5,420	Each	10%	\$4,878	Other	F1
SW-48000B-XF-PSS-1YR	SW-48000B-XF-PSS-1YR		Annual Maintenance PSS (SW-48000B-XF)	\$5,420	Each	10%	\$4,878	Other	F1
SWBDL-160TBMS-PSS-1YR	SWBDL-160TBMS-PSS-1YR		Annual Maintenance PSS (SWBDL-160TBMS)	\$85,665	Each	10%	\$77,099	Other	F1
SWBDL-160TB-PSS-1YR	SWBDL-160TB-PSS-1YR		Annual Maintenance PSS (SWBDL-160TB)	\$51,925	Each	10%	\$46,733	Other	F1
SWBDL-27TBMS-PSS-1YR	SWBDL-27TBMS-PSS-1YR		Annual Maintenance PSS (SWBDL-27TBMS)	\$18,515	Each	10%	\$16,664	Other	F1
SWBDL-27TB-PSS-1YR	SWBDL-27TB-PSS-1YR		Annual Maintenance PSS (SWBDL-27TB)	\$10,075	Each	10%	\$9,068	Other	F1
SWBDL-56TBMS-PSS-1YR	SWBDL-56TBMS-PSS-1YR		Annual Maintenance PSS (SWBDL-56TBMS)	\$45,027	Each	10%	\$40,524	Other	F1
SWBDL-56TB-PSS-1YR	SWBDL-56TB-PSS-1YR		Annual Maintenance PSS (SWBDL-56TB)	\$28,147	Each	10%	\$25,332	Other	F1
SWBDL-79TBMS-PSS-1YR	SWBDL-79TBMS-PSS-1YR		Annual Maintenance PSS (SWBDL-79TBMS)	\$55,000	Each	10%	\$49,500	Other	F1
SWBDL-79TB-PSS-1YR	SWBDL-79TB-PSS-1YR		Annual Maintenance PSS (SWBDL-79TB)	\$48,000	Each	10%	\$43,200	Other	F1
SXDSN1500R1-PSS-1YR	SXDSN1500R1-PSS-1YR		Annual Maintenance PSS (SXDSN1500R1)	\$24,010	Each	10%	\$21,609	Other	F1
SXDSN1500R1TU-PSS-1YR	SXDSN1500R1TU-PSS-1YR		Annual Maintenance PSS (SXDSN1500R1TU)	\$28,812	Each	10%	\$25,931	Other	F1
SXDSN1500R1U-PSS-1YR	SXDSN1500R1U-PSS-1YR		Annual Maintenance PSS (SXDSN1500R1U)	\$28,812	Each	10%	\$25,931	Other	F1
SXDSN750R1-PSS-1YR	SXDSN750R1-PSS-1YR		Annual Maintenance PSS (SXDSN750R1)	\$12,005	Each	10%	\$10,805	Other	F1
SXDSN750R1TU-PSS-1YR	SXDSN750R1TU-PSS-1YR		Annual Maintenance PSS (SXDSN750R1TU)	\$14,406	Each	10%	\$12,965	Other	F1
SXDSN750R1U-PSS-1YR	SXDSN750R1U-PSS-1YR		Annual Maintenance PSS (SXDSN750R1U)	\$14,406	Each	10%	\$12,965	Other	F1
SYM-ERAS-BASE-PSS-1YR	SYM-ERAS-BASE-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-BASE)	\$700	Each	10%	\$630	Other	F1
SYM-ERAS-C01-PSS-1YR	SYM-ERAS-C01-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C01)	\$52	Each	10%	\$47	Other	F1
SYM-ERAS-C02-PSS-1YR	SYM-ERAS-C02-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C02)	\$50	Each	10%	\$45	Other	F1
SYM-ERAS-C03-PSS-1YR	SYM-ERAS-C03-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C03)	\$48	Each	10%	\$43	Other	F1
SYM-ERAS-C04-PSS-1YR	SYM-ERAS-C04-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C04)	\$46	Each	10%	\$41	Other	F1
SYM-ERAS-C05-PSS-1YR	SYM-ERAS-C05-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C05)	\$42	Each	10%	\$38	Other	F1
SYM-ERAS-C06-PSS-1YR	SYM-ERAS-C06-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C06)	\$40	Each	10%	\$36	Other	F1
SYM-ERAS-C07-PSS-1YR	SYM-ERAS-C07-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C07)	\$38	Each	10%	\$34	Other	F1
SYM-ERAS-C08-PSS-1YR	SYM-ERAS-C08-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C08)	\$38	Each	10%	\$34	Other	F1
SYM-ERAS-C09-PSS-1YR	SYM-ERAS-C09-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C09)	\$36	Each	10%	\$32	Other	F1
SYM-ERAS-C10-PSS-1YR	SYM-ERAS-C10-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C10)	\$34	Each	10%	\$31	Other	F1
SYM-ERAS-C11-PSS-1YR	SYM-ERAS-C11-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-C11)	\$32	Each	10%	\$29	Other	F1
SYM-ERAS-N01-PSS-1YR	SYM-ERAS-N01-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N01)	\$26	Each	10%	\$23	Other	F1
SYM-ERAS-N02-PSS-1YR	SYM-ERAS-N02-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N02)	\$26	Each	10%	\$23	Other	F1
SYM-ERAS-N03-PSS-1YR	SYM-ERAS-N03-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N03)	\$24	Each	10%	\$22	Other	F1
SYM-ERAS-N04-PSS-1YR	SYM-ERAS-N04-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N04)	\$22	Each	10%	\$20	Other	F1
SYM-ERAS-N05-PSS-1YR	SYM-ERAS-N05-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N05)	\$22	Each	10%	\$20	Other	F1
SYM-ERAS-N06-PSS-1YR	SYM-ERAS-N06-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N06)	\$20	Each	10%	\$18	Other	F1
SYM-ERAS-N07-PSS-1YR	SYM-ERAS-N07-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N07)	\$18	Each	10%	\$16	Other	F1
SYM-ERAS-N08-PSS-1YR	SYM-ERAS-N08-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N08)	\$18	Each	10%	\$16	Other	F1
SYM-ERAS-N09-PSS-1YR	SYM-ERAS-N09-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N09)	\$18	Each	10%	\$16	Other	F1
SYM-ERAS-N10-PSS-1YR	SYM-ERAS-N10-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N10)	\$16	Each	10%	\$14	Other	F1
SYM-ERAS-N11-PSS-1YR	SYM-ERAS-N11-PSS-1YR		Annual Maintenance PSS (SYM-ERAS-N11)	\$16	Each	10%	\$14	Other	F1
SYMGR-T1-4U-PSS-1YR	SYMGR-T1-4U-PSS-1YR		Annual Maintenance PSS (SYMGR-T1-4U)	\$294	Each	10%	\$265	Other	F1
SYMGR-T5-30U-PSS-1YR	SYMGR-T5-30U-PSS-1YR		Annual Maintenance PSS (SYMGR-T5-30U)	\$1,078	Each	10%	\$970	Other	F1
SYMGR-T5-35U-PSS-1YR	SYMGR-T5-35U-PSS-1YR		Annual Maintenance PSS (SYMGR-T5-35U)	\$1,078	Each	10%	\$970	Other	F1
SYM-HYPERPAV1-PSS-1YR	SYM-HYPERPAV1-PSS-1YR		Annual Maintenance PSS (SYM-HYPERPAV1)	\$5,600	Each	10%	\$5,040	Other	F1
SYM-HYPERPAV-PSS-1YR	SYM-HYPERPAV-PSS-1YR		Annual Maintenance PSS (SYM-HYPERPAV)	\$5,600	Each	10%	\$5,040	Other	F1
SYM-IPSEC-SW-PSS-1YR	SYM-IPSEC-SW-PSS-1YR		Annual Maintenance PSS (SYM-IPSEC-SW)	\$1,400	Each	10%	\$1,260	Other	F1
SYMPK-ENH-BAS-PSS-1YR	SYMPK-ENH-BAS-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-BAS)	\$4,626	Each	10%	\$4,163	Other	F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
SYMPK-ENH-C01-PSS-1YR	SYMPK-ENH-C01-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C01)	\$988	Each	10%	\$889	Other	F1
SYMPK-ENH-C02-PSS-1YR	SYMPK-ENH-C02-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C02)	\$926	Each	10%	\$833	Other	F1
SYMPK-ENH-C03-PSS-1YR	SYMPK-ENH-C03-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C03)	\$824	Each	10%	\$742	Other	F1
SYMPK-ENH-C04-PSS-1YR	SYMPK-ENH-C04-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C04)	\$732	Each	10%	\$659	Other	F1
SYMPK-ENH-C05-PSS-1YR	SYMPK-ENH-C05-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C05)	\$658	Each	10%	\$592	Other	F1
SYMPK-ENH-C06-PSS-1YR	SYMPK-ENH-C06-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C06)	\$589	Each	10%	\$530	Other	F1
SYMPK-ENH-C07-PSS-1YR	SYMPK-ENH-C07-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C07)	\$508	Each	10%	\$457	Other	F1
SYMPK-ENH-C08-PSS-1YR	SYMPK-ENH-C08-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C08)	\$432	Each	10%	\$389	Other	F1
SYMPK-ENH-C09-PSS-1YR	SYMPK-ENH-C09-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C09)	\$364	Each	10%	\$328	Other	F1
SYMPK-ENH-C10-PSS-1YR	SYMPK-ENH-C10-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C10)	\$309	Each	10%	\$278	Other	F1
SYMPK-ENH-C11-PSS-1YR	SYMPK-ENH-C11-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-C11)	\$267	Each	10%	\$240	Other	F1
SYMPK-ENH-N01-PSS-1YR	SYMPK-ENH-N01-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N01)	\$494	Each	10%	\$445	Other	F1
SYMPK-ENH-N02-PSS-1YR	SYMPK-ENH-N02-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N02)	\$463	Each	10%	\$417	Other	F1
SYMPK-ENH-N03-PSS-1YR	SYMPK-ENH-N03-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N03)	\$412	Each	10%	\$371	Other	F1
SYMPK-ENH-N04-PSS-1YR	SYMPK-ENH-N04-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N04)	\$366	Each	10%	\$329	Other	F1
SYMPK-ENH-N05-PSS-1YR	SYMPK-ENH-N05-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N05)	\$329	Each	10%	\$296	Other	F1
SYMPK-ENH-N06-PSS-1YR	SYMPK-ENH-N06-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N06)	\$294	Each	10%	\$265	Other	F1
SYMPK-ENH-N07-PSS-1YR	SYMPK-ENH-N07-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N07)	\$254	Each	10%	\$229	Other	F1
SYMPK-ENH-N08-PSS-1YR	SYMPK-ENH-N08-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N08)	\$216	Each	10%	\$194	Other	F1
SYMPK-ENH-N09-PSS-1YR	SYMPK-ENH-N09-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N09)	\$182	Each	10%	\$164	Other	F1
SYMPK-ENH-N10-PSS-1YR	SYMPK-ENH-N10-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N10)	\$154	Each	10%	\$139	Other	F1
SYMPK-ENH-N11-PSS-1YR	SYMPK-ENH-N11-PSS-1YR		Annual Maintenance PSS (SYMPK-ENH-N11)	\$134	Each	10%	\$121	Other	F1
SY56301U1N10DAF-PSS-1YR	SY56301U1N10DAF-PSS-1YR		Annual Maintenance PSS (SY56301U1N10DAF)	\$1,372	Each	10%	\$1,234	Other	F1
SY56301U1N10DAFVX-PSS-1YR	SY56301U1N10DAFVX-PSS-1YR		Annual Maintenance PSS (SY56301U1N10DAFVX)	\$1,372	Each	10%	\$1,234	Other	F1
SY56301U1N10D-PSS-1YR	SY56301U1N10D-PSS-1YR		Annual Maintenance PSS (SY56301U1N10D)	\$940	Each	10%	\$846	Other	F1
SY56301U1N10DVX-PSS-1YR	SY56301U1N10DVX-PSS-1YR		Annual Maintenance PSS (SY56301U1N10DVX)	\$806	Each	10%	\$725	Other	F1
SY56401U1N10DAF-PSS-1YR	SY56401U1N10DAF-PSS-1YR		Annual Maintenance PSS (SY56401U1N10DAF)	\$1,672	Each	10%	\$1,505	Other	F1
SY56401U1N10DAFX-PSS-1YR	SY56401U1N10DAFX-PSS-1YR		Annual Maintenance PSS (SY56401U1N10DAFX)	\$1,672	Each	10%	\$1,505	Other	F1
SY56401U1N10DBRF-PSS-1YR	SY56401U1N10DBRF-PSS-1YR		Annual Maintenance PSS (SY56401U1N10DBRF)	\$1,672	Each	10%	\$1,505	Other	F1
SY56401U1N10DBRH-PSS-1YR	SY56401U1N10DBRH-PSS-1YR		Annual Maintenance PSS (SY56401U1N10DBRH)	\$940	Each	10%	\$846	Other	F1
SY56401U1N10DNF-PSS-1YR	SY56401U1N10DNF-PSS-1YR		Annual Maintenance PSS (SY56401U1N10DNF)	\$1,852	Each	10%	\$1,667	Other	F1
SY56401U1N10DNBFRF-PSS-1YR	SY56401U1N10DNBFRF-PSS-1YR		Annual Maintenance PSS (SY56401U1N10DNBFRF)	\$1,852	Each	10%	\$1,667	Other	F1
SY56401U1N10DNBRH-PSS-1YR	SY56401U1N10DNBRH-PSS-1YR		Annual Maintenance PSS (SY56401U1N10DNBRH)	\$1,150	Each	10%	\$1,035	Other	F1
SY56401U1N10D-PSS-1YR	SY56401U1N10D-PSS-1YR		Annual Maintenance PSS (SY56401U1N10D)	\$940	Each	10%	\$846	Other	F1
SY56401U1N10DX-PSS-1YR	SY56401U1N10DX-PSS-1YR		Annual Maintenance PSS (SY56401U1N10DX)	\$940	Each	10%	\$846	Other	F1
SY56401U1N10NDH-PSS-1YR	SY56401U1N10NDH-PSS-1YR		Annual Maintenance PSS (SY56401U1N10NDH)	\$1,150	Each	10%	\$1,035	Other	F1
SY57302U1N16DAF-PSS-1YR	SY57302U1N16DAF-PSS-1YR		Annual Maintenance PSS (SY57302U1N16DAF)	\$2,044	Each	10%	\$1,839	Other	F1
SY57302U1N16DAFVX-PSS-1YR	SY57302U1N16DAFVX-PSS-1YR		Annual Maintenance PSS (SY57302U1N16DAFVX)	\$2,044	Each	10%	\$1,839	Other	F1
SY57302U1N16D-PSS-1YR	SY57302U1N16D-PSS-1YR		Annual Maintenance PSS (SY57302U1N16D)	\$1,724	Each	10%	\$1,552	Other	F1
SY57302U1N16DVX-PSS-1YR	SY57302U1N16DVX-PSS-1YR		Annual Maintenance PSS (SY57302U1N16DVX)	\$1,478	Each	10%	\$1,330	Other	F1
SY57302U1NG16DAF-PSS-1YR	SY57302U1NG16DAF-PSS-1YR		Annual Maintenance PSS (SY57302U1NG16DAF)	\$2,044	Each	10%	\$1,839	Other	F1
SY57302U1NG16DAFVX-PSS-1YR	SY57302U1NG16DAFVX-PSS-1YR		Annual Maintenance PSS (SY57302U1NG16DAFVX)	\$2,044	Each	10%	\$1,839	Other	F1
SY57302U1NG16D-PSS-1YR	SY57302U1NG16D-PSS-1YR		Annual Maintenance PSS (SY57302U1NG16D)	\$1,724	Each	10%	\$1,552	Other	F1
SY57302U1NG16DVX-PSS-1YR	SY57302U1NG16DVX-PSS-1YR		Annual Maintenance PSS (SY57302U1NG16DVX)	\$1,478	Each	10%	\$1,330	Other	F1
SY573X2U1N12D-PSS-1YR	SY573X2U1N12D-PSS-1YR		Annual Maintenance PSS (SY573X2U1N12D)	\$1,749	Each	10%	\$1,574	Other	F1
SY573X2U1N12DVX-PSS-1YR	SY573X2U1N12DVX-PSS-1YR		Annual Maintenance PSS (SY573X2U1N12DVX)	\$1,499	Each	10%	\$1,349	Other	F1
SY57402U1N12DBRH-PSS-1YR	SY57402U1N12DBRH-PSS-1YR		Annual Maintenance PSS (SY57402U1N12DBRH)	\$1,749	Each	10%	\$1,574	Other	F1
SY57402U1N12D-PSS-1YR	SY57402U1N12D-PSS-1YR		Annual Maintenance PSS (SY57402U1N12D)	\$1,749	Each	10%	\$1,574	Other	F1
SY57402U1N12DX-PSS-1YR	SY57402U1N12DX-PSS-1YR		Annual Maintenance PSS (SY57402U1N12DX)	\$1,749	Each	10%	\$1,574	Other	F1
SY57402U1N24DAF-PSS-1YR	SY57402U1N24DAF-PSS-1YR		Annual Maintenance PSS (SY57402U1N24DAF)	\$1,900	Each	10%	\$1,710	Other	F1
SY57402U1N24DAFX-PSS-1YR	SY57402U1N24DAFX-PSS-1YR		Annual Maintenance PSS (SY57402U1N24DAFX)	\$1,900	Each	10%	\$1,710	Other	F1
SY57402U1N24DBRF-PSS-1YR	SY57402U1N24DBRF-PSS-1YR		Annual Maintenance PSS (SY57402U1N24DBRF)	\$1,900	Each	10%	\$1,710	Other	F1
SY57402U1N24DNVBRF-PSS-1YR	SY57402U1N24DNVBRF-PSS-1YR		Annual Maintenance PSS (SY57402U1N24DNVBRF)	\$2,080	Each	10%	\$1,872	Other	F1
SY57402U1N24DNVBRH-PSS-1YR	SY57402U1N24DNVBRH-PSS-1YR		Annual Maintenance PSS (SY57402U1N24DNVBRH)	\$1,417	Each	10%	\$1,275	Other	F1
SY57402U1N24DNV-PSS-1YR	SY57402U1N24DNV-PSS-1YR		Annual Maintenance PSS (SY57402U1N24DNV)	\$2,080	Each	10%	\$1,872	Other	F1
SY57402U1N24D-PSS-1YR	SY57402U1N24D-PSS-1YR		Annual Maintenance PSS (SY57402U1N24D)	\$1,207	Each	10%	\$1,086	Other	F1
SY57402U1N24DX-PSS-1YR	SY57402U1N24DX-PSS-1YR		Annual Maintenance PSS (SY57402U1N24DX)	\$1,207	Each	10%	\$1,086	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SYS7402U1N24NVD-PSS-1YR	SYS7402U1N24NVD-PSS-1YR		Annual Maintenance PSS (SYS7402U1N24NVD)	\$1,417	Each	10%	\$1,275	Other	F1
SYS7402U1NG24DAF-PSS-1YR	SYS7402U1NG24DAF-PSS-1YR		Annual Maintenance PSS (SYS7402U1NG24DAF)	\$2,344	Each	10%	\$2,109	Other	F1
SYS7402U1NG24DAFX-PSS-1YR	SYS7402U1NG24DAFX-PSS-1YR		Annual Maintenance PSS (SYS7402U1NG24DAFX)	\$2,344	Each	10%	\$2,109	Other	F1
SYS7402U1NG24DBRF-PSS-1YR	SYS7402U1NG24DBRF-PSS-1YR		Annual Maintenance PSS (SYS7402U1NG24DBRF)	\$2,344	Each	10%	\$2,109	Other	F1
SYS7402U1NG24D-PSS-1YR	SYS7402U1NG24D-PSS-1YR		Annual Maintenance PSS (SYS7402U1NG24D)	\$1,724	Each	10%	\$1,552	Other	F1
SYS7402U1NG24DX-PSS-1YR	SYS7402U1NG24DX-PSS-1YR		Annual Maintenance PSS (SYS7402U1NG24DX)	\$1,724	Each	10%	\$1,552	Other	F1
SYSE5601SNOVSANBZF-PSS-1YR	SYSE5601SNOVSANBZF-PSS-1YR		Annual Maintenance PSS (SYSE5601SNOVSANBZF)	\$842	Each	10%	\$758	Other	F1
SYSE5601SNOVSANBZH-PSS-1YR	SYSE5601SNOVSANBZH-PSS-1YR		Annual Maintenance PSS (SYSE5601SNOVSANBZH)	\$393	Each	10%	\$354	Other	F1
SYSE5601SNOVSANF-PSS-1YR	SYSE5601SNOVSANF-PSS-1YR		Annual Maintenance PSS (SYSE5601SNOVSANF)	\$842	Each	10%	\$758	Other	F1
SYSE5601SNOVSANH-PSS-1YR	SYSE5601SNOVSANH-PSS-1YR		Annual Maintenance PSS (SYSE5601SNOVSANH)	\$393	Each	10%	\$354	Other	F1
SYSE5601SVADVBZF-PSS-1YR	SYSE5601SVADVBZF-PSS-1YR		Annual Maintenance PSS (SYSE5601SVADVBZF)	\$1,877	Each	10%	\$1,689	Other	F1
SYSE5601SVADVBZH-PSS-1YR	SYSE5601SVADVBZH-PSS-1YR		Annual Maintenance PSS (SYSE5601SVADVBZH)	\$1,549	Each	10%	\$1,394	Other	F1
SYSE5601SVADVF-PSS-1YR	SYSE5601SVADVF-PSS-1YR		Annual Maintenance PSS (SYSE5601SVADVF)	\$1,877	Each	10%	\$1,689	Other	F1
SYSE5601SVADVH-PSS-1YR	SYSE5601SVADVH-PSS-1YR		Annual Maintenance PSS (SYSE5601SVADVH)	\$1,549	Each	10%	\$1,394	Other	F1
SYSE5601SVENT+BZF-PSS-1YR	SYSE5601SVENT+BZF-PSS-1YR		Annual Maintenance PSS (SYSE5601SVENT+BZF)	\$3,616	Each	10%	\$3,254	Other	F1
SYSE5601SVENT+BZH-PSS-1YR	SYSE5601SVENT+BZH-PSS-1YR		Annual Maintenance PSS (SYSE5601SVENT+BZH)	\$3,369	Each	10%	\$3,032	Other	F1
SYSE5601SVENT+F-PSS-1YR	SYSE5601SVENT+F-PSS-1YR		Annual Maintenance PSS (SYSE5601SVENT+F)	\$3,616	Each	10%	\$3,254	Other	F1
SYSE5601SVENT+H-PSS-1YR	SYSE5601SVENT+H-PSS-1YR		Annual Maintenance PSS (SYSE5601SVENT+H)	\$3,369	Each	10%	\$3,032	Other	F1
SYSE5601SVENTBZF-PSS-1YR	SYSE5601SVENTBZF-PSS-1YR		Annual Maintenance PSS (SYSE5601SVENTBZF)	\$2,416	Each	10%	\$2,174	Other	F1
SYSE5601SVENTBZH-PSS-1YR	SYSE5601SVENTBZH-PSS-1YR		Annual Maintenance PSS (SYSE5601SVENTBZH)	\$2,179	Each	10%	\$1,961	Other	F1
SYSE5601SVENTF-PSS-1YR	SYSE5601SVENTF-PSS-1YR		Annual Maintenance PSS (SYSE5601SVENTF)	\$2,416	Each	10%	\$2,174	Other	F1
SYSE5601SVENTH-PSS-1YR	SYSE5601SVENTH-PSS-1YR		Annual Maintenance PSS (SYSE5601SVENTH)	\$2,179	Each	10%	\$1,961	Other	F1
SYSE5601SVSTDBZF-PSS-1YR	SYSE5601SVSTDBZF-PSS-1YR		Annual Maintenance PSS (SYSE5601SVSTDBZF)	\$1,334	Each	10%	\$1,200	Other	F1
SYSE5601SVSTDBZH-PSS-1YR	SYSE5601SVSTDBZH-PSS-1YR		Annual Maintenance PSS (SYSE5601SVSTDBZH)	\$916	Each	10%	\$824	Other	F1
SYSE5601SVSTDF-PSS-1YR	SYSE5601SVSTDF-PSS-1YR		Annual Maintenance PSS (SYSE5601SVSTDF)	\$1,334	Each	10%	\$1,200	Other	F1
SYSE5601SVSTDH-PSS-1YR	SYSE5601SVSTDH-PSS-1YR		Annual Maintenance PSS (SYSE5601SVSTDH)	\$916	Each	10%	\$824	Other	F1
SYSE5602SNOVSANBZF-PSS-1YR	SYSE5602SNOVSANBZF-PSS-1YR		Annual Maintenance PSS (SYSE5602SNOVSANBZF)	\$982	Each	10%	\$884	Other	F1
SYSE5602SNOVSANBZH-PSS-1YR	SYSE5602SNOVSANBZH-PSS-1YR		Annual Maintenance PSS (SYSE5602SNOVSANBZH)	\$557	Each	10%	\$501	Other	F1
SYSE5602SNOVSANF-PSS-1YR	SYSE5602SNOVSANF-PSS-1YR		Annual Maintenance PSS (SYSE5602SNOVSANF)	\$982	Each	10%	\$884	Other	F1
SYSE5602SNOVSANH-PSS-1YR	SYSE5602SNOVSANH-PSS-1YR		Annual Maintenance PSS (SYSE5602SNOVSANH)	\$557	Each	10%	\$501	Other	F1
SYSE5602SVADVBZF-PSS-1YR	SYSE5602SVADVBZF-PSS-1YR		Annual Maintenance PSS (SYSE5602SVADVBZF)	\$2,889	Each	10%	\$2,600	Other	F1
SYSE5602SVADVBZH-PSS-1YR	SYSE5602SVADVBZH-PSS-1YR		Annual Maintenance PSS (SYSE5602SVADVBZH)	\$2,730	Each	10%	\$2,457	Other	F1
SYSE5602SVADVF-PSS-1YR	SYSE5602SVADVF-PSS-1YR		Annual Maintenance PSS (SYSE5602SVADVF)	\$2,889	Each	10%	\$2,600	Other	F1
SYSE5602SVADVH-PSS-1YR	SYSE5602SVADVH-PSS-1YR		Annual Maintenance PSS (SYSE5602SVADVH)	\$2,730	Each	10%	\$2,457	Other	F1
SYSE5602SVENT+BZF-PSS-1YR	SYSE5602SVENT+BZF-PSS-1YR		Annual Maintenance PSS (SYSE5602SVENT+BZF)	\$6,368	Each	10%	\$5,731	Other	F1
SYSE5602SVENT+BZH-PSS-1YR	SYSE5602SVENT+BZH-PSS-1YR		Annual Maintenance PSS (SYSE5602SVENT+BZH)	\$6,368	Each	10%	\$5,731	Other	F1
SYSE5602SVENT+F-PSS-1YR	SYSE5602SVENT+F-PSS-1YR		Annual Maintenance PSS (SYSE5602SVENT+F)	\$6,368	Each	10%	\$5,731	Other	F1
SYSE5602SVENT+H-PSS-1YR	SYSE5602SVENT+H-PSS-1YR		Annual Maintenance PSS (SYSE5602SVENT+H)	\$6,368	Each	10%	\$5,731	Other	F1
SYSE5602SVENTBZF-PSS-1YR	SYSE5602SVENTBZF-PSS-1YR		Annual Maintenance PSS (SYSE5602SVENTBZF)	\$3,968	Each	10%	\$3,571	Other	F1
SYSE5602SVENTBZH-PSS-1YR	SYSE5602SVENTBZH-PSS-1YR		Annual Maintenance PSS (SYSE5602SVENTBZH)	\$3,968	Each	10%	\$3,589	Other	F1
SYSE5602SVENTF-PSS-1YR	SYSE5602SVENTF-PSS-1YR		Annual Maintenance PSS (SYSE5602SVENTF)	\$3,968	Each	10%	\$3,571	Other	F1
SYSE5602SVENTH-PSS-1YR	SYSE5602SVENTH-PSS-1YR		Annual Maintenance PSS (SYSE5602SVENTH)	\$3,988	Each	10%	\$3,589	Other	F1
SYSE5602SVSTDBZF-PSS-1YR	SYSE5602SVSTDBZF-PSS-1YR		Annual Maintenance PSS (SYSE5602SVSTDBZF)	\$1,803	Each	10%	\$1,623	Other	F1
SYSE5602SVSTDBZH-PSS-1YR	SYSE5602SVSTDBZH-PSS-1YR		Annual Maintenance PSS (SYSE5602SVSTDBZH)	\$1,463	Each	10%	\$1,316	Other	F1
SYSE5602SVSTDF-PSS-1YR	SYSE5602SVSTDF-PSS-1YR		Annual Maintenance PSS (SYSE5602SVSTDF)	\$1,803	Each	10%	\$1,623	Other	F1
SYSE5602SVSTDH-PSS-1YR	SYSE5602SVSTDH-PSS-1YR		Annual Maintenance PSS (SYSE5602SVSTDH)	\$1,463	Each	10%	\$1,316	Other	F1
SYSG5601SNOVSANF-PSS-1YR	SYSG5601SNOVSANF-PSS-1YR		Annual Maintenance PSS (SYSG5601SNOVSANF)	\$624	Each	10%	\$562	Other	F1
SYSG5601SNOVSANH-PSS-1YR	SYSG5601SNOVSANH-PSS-1YR		Annual Maintenance PSS (SYSG5601SNOVSANH)	\$361	Each	10%	\$325	Other	F1
SYSG5601SNOVSANNDP-PSS-1YR	SYSG5601SNOVSANNDP-PSS-1YR		Annual Maintenance PSS (SYSG5601SNOVSANNDP)	\$624	Each	10%	\$562	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SYSP5701SVADVH-PSS-1YR	SYSP5701SVADVH-PSS-1YR		Annual Maintenance PSS (SYSP5701SVADVH)	\$1,292	Each	10%	\$1,163	Other	F1
SYSP5701SVENT+BZF-PSS-1YR	SYSP5701SVENT+BZF-PSS-1YR		Annual Maintenance PSS (SYSP5701SVENT+BZF)	\$3,185	Each	10%	\$2,867	Other	F1
SYSP5701SVENT+BZH-PSS-1YR	SYSP5701SVENT+BZH-PSS-1YR		Annual Maintenance PSS (SYSP5701SVENT+BZH)	\$3,112	Each	10%	\$2,801	Other	F1
SYSP5701SVENT+F-PSS-1YR	SYSP5701SVENT+F-PSS-1YR		Annual Maintenance PSS (SYSP5701SVENT+F)	\$3,185	Each	10%	\$2,867	Other	F1
SYSP5701SVENT+H-PSS-1YR	SYSP5701SVENT+H-PSS-1YR		Annual Maintenance PSS (SYSP5701SVENT+H)	\$3,112	Each	10%	\$2,801	Other	F1
SYSP5701SVENTBZF-PSS-1YR	SYSP5701SVENTBZF-PSS-1YR		Annual Maintenance PSS (SYSP5701SVENTBZF)	\$1,985	Each	10%	\$1,787	Other	F1
SYSP5701SVENTBZH-PSS-1YR	SYSP5701SVENTBZH-PSS-1YR		Annual Maintenance PSS (SYSP5701SVENTBZH)	\$1,922	Each	10%	\$1,730	Other	F1
SYSP5701SVENTF-PSS-1YR	SYSP5701SVENTF-PSS-1YR		Annual Maintenance PSS (SYSP5701SVENTF)	\$1,985	Each	10%	\$1,787	Other	F1
SYSP5701SVENTH-PSS-1YR	SYSP5701SVENTH-PSS-1YR		Annual Maintenance PSS (SYSP5701SVENTH)	\$1,922	Each	10%	\$1,730	Other	F1
SYSP5701SVSTDBZF-PSS-1YR	SYSP5701SVSTDBZF-PSS-1YR		Annual Maintenance PSS (SYSP5701SVSTDBZF)	\$903	Each	10%	\$813	Other	F1
SYSP5701SVSTDBZH-PSS-1YR	SYSP5701SVSTDBZH-PSS-1YR		Annual Maintenance PSS (SYSP5701SVSTDBZH)	\$659	Each	10%	\$593	Other	F1
SYSP5701SVSTDF-PSS-1YR	SYSP5701SVSTDF-PSS-1YR		Annual Maintenance PSS (SYSP5701SVSTDF)	\$903	Each	10%	\$813	Other	F1
SYSP5701SVSTDH-PSS-1YR	SYSP5701SVSTDH-PSS-1YR		Annual Maintenance PSS (SYSP5701SVSTDH)	\$659	Each	10%	\$593	Other	F1
SYSP5702SNOVSANBZF-PSS-1YR	SYSP5702SNOVSANBZF-PSS-1YR		Annual Maintenance PSS (SYSP5702SNOVSANBZF)	\$676	Each	10%	\$608	Other	F1
SYSP5702SNOVSANBZH-PSS-1YR	SYSP5702SNOVSANBZH-PSS-1YR		Annual Maintenance PSS (SYSP5702SNOVSANBZH)	\$415	Each	10%	\$373	Other	F1
SYSP5702SNOVSANF-PSS-1YR	SYSP5702SNOVSANF-PSS-1YR		Annual Maintenance PSS (SYSP5702SNOVSANF)	\$676	Each	10%	\$608	Other	F1
SYSP5702SNOVSANH-PSS-1YR	SYSP5702SNOVSANH-PSS-1YR		Annual Maintenance PSS (SYSP5702SNOVSANH)	\$415	Each	10%	\$373	Other	F1
SYSP5702SVADVBZF-PSS-1YR	SYSP5702SVADVBZF-PSS-1YR		Annual Maintenance PSS (SYSP5702SVADVBZF)	\$2,498	Each	10%	\$2,248	Other	F1
SYSP5702SVADVBZH-PSS-1YR	SYSP5702SVADVBZH-PSS-1YR		Annual Maintenance PSS (SYSP5702SVADVBZH)	\$2,519	Each	10%	\$2,267	Other	F1
SYSP5702SVADVF-PSS-1YR	SYSP5702SVADVF-PSS-1YR		Annual Maintenance PSS (SYSP5702SVADVF)	\$2,498	Each	10%	\$2,248	Other	F1
SYSP5702SVADVH-PSS-1YR	SYSP5702SVADVH-PSS-1YR		Annual Maintenance PSS (SYSP5702SVADVH)	\$2,519	Each	10%	\$2,267	Other	F1
SYSP5702SVENT+BZF-PSS-1YR	SYSP5702SVENT+BZF-PSS-1YR		Annual Maintenance PSS (SYSP5702SVENT+BZF)	\$5,977	Each	10%	\$5,379	Other	F1
SYSP5702SVENT+BZH-PSS-1YR	SYSP5702SVENT+BZH-PSS-1YR		Annual Maintenance PSS (SYSP5702SVENT+BZH)	\$6,158	Each	10%	\$5,542	Other	F1
SYSP5702SVENT+F-PSS-1YR	SYSP5702SVENT+F-PSS-1YR		Annual Maintenance PSS (SYSP5702SVENT+F)	\$5,977	Each	10%	\$5,379	Other	F1
SYSP5702SVENT+H-PSS-1YR	SYSP5702SVENT+H-PSS-1YR		Annual Maintenance PSS (SYSP5702SVENT+H)	\$6,158	Each	10%	\$5,542	Other	F1
SYSP5702SVENTBZF-PSS-1YR	SYSP5702SVENTBZF-PSS-1YR		Annual Maintenance PSS (SYSP5702SVENTBZF)	\$3,577	Each	10%	\$3,219	Other	F1
SYSP5702SVENTBZH-PSS-1YR	SYSP5702SVENTBZH-PSS-1YR		Annual Maintenance PSS (SYSP5702SVENTBZH)	\$3,778	Each	10%	\$3,400	Other	F1
SYSP5702SVENTF-PSS-1YR	SYSP5702SVENTF-PSS-1YR		Annual Maintenance PSS (SYSP5702SVENTF)	\$3,577	Each	10%	\$3,219	Other	F1
SYSP5702SVENTH-PSS-1YR	SYSP5702SVENTH-PSS-1YR		Annual Maintenance PSS (SYSP5702SVENTH)	\$3,778	Each	10%	\$3,400	Other	F1
SYSP5702SVSTDBZF-PSS-1YR	SYSP5702SVSTDBZF-PSS-1YR		Annual Maintenance PSS (SYSP5702SVSTDBZF)	\$1,412	Each	10%	\$1,271	Other	F1
SYSP5702SVSTDBZH-PSS-1YR	SYSP5702SVSTDBZH-PSS-1YR		Annual Maintenance PSS (SYSP5702SVSTDBZH)	\$1,253	Each	10%	\$1,128	Other	F1
SYSP5702SVSTDF-PSS-1YR	SYSP5702SVSTDF-PSS-1YR		Annual Maintenance PSS (SYSP5702SVSTDF)	\$1,412	Each	10%	\$1,271	Other	F1
SYSP5702SVSTDH-PSS-1YR	SYSP5702SVSTDH-PSS-1YR		Annual Maintenance PSS (SYSP5702SVSTDH)	\$1,253	Each	10%	\$1,128	Other	F1
SYSS5701SNOVSANBZH-PSS-1YR	SYSS5701SNOVSANBZH-PSS-1YR		Annual Maintenance PSS (SYSS5701SNOVSANBZH)	\$303	Each	10%	\$273	Other	F1
SYSS5701SNOVSANH-PSS-1YR	SYSS5701SNOVSANH-PSS-1YR		Annual Maintenance PSS (SYSS5701SNOVSANH)	\$303	Each	10%	\$273	Other	F1
SYSS5701SVADVBZH-PSS-1YR	SYSS5701SVADVBZH-PSS-1YR		Annual Maintenance PSS (SYSS5701SVADVBZH)	\$1,390	Each	10%	\$1,251	Other	F1
SYSS5701SVADVH-PSS-1YR	SYSS5701SVADVH-PSS-1YR		Annual Maintenance PSS (SYSS5701SVADVH)	\$1,390	Each	10%	\$1,251	Other	F1
SYSS5701SVENT+BZH-PSS-1YR	SYSS5701SVENT+BZH-PSS-1YR		Annual Maintenance PSS (SYSS5701SVENT+BZH)	\$3,209	Each	10%	\$2,888	Other	F1
SYSS5701SVENT+H-PSS-1YR	SYSS5701SVENT+H-PSS-1YR		Annual Maintenance PSS (SYSS5701SVENT+H)	\$3,209	Each	10%	\$2,888	Other	F1
SYSS5701SVENTBZH-PSS-1YR	SYSS5701SVENTBZH-PSS-1YR		Annual Maintenance PSS (SYSS5701SVENTBZH)	\$2,019	Each	10%	\$1,817	Other	F1
SYSS5701SVENTH-PSS-1YR	SYSS5701SVENTH-PSS-1YR		Annual Maintenance PSS (SYSS5701SVENTH)	\$2,019	Each	10%	\$1,817	Other	F1
SYSS5701SVSTDBZH-PSS-1YR	SYSS5701SVSTDBZH-PSS-1YR		Annual Maintenance PSS (SYSS5701SVSTDBZH)	\$756	Each	10%	\$680	Other	F1
SYSS5701SVSTDH-PSS-1YR	SYSS5701SVSTDH-PSS-1YR		Annual Maintenance PSS (SYSS5701SVSTDH)	\$756	Each	10%	\$680	Other	F1
SYSS5702SNOVSANBZH-PSS-1YR	SYSS5702SNOVSANBZH-PSS-1YR		Annual Maintenance PSS (SYSS5702SNOVSANBZH)	\$303	Each	10%	\$273	Other	F1
SYSS5702SNOVSANH-PSS-1YR	SYSS5702SNOVSANH-PSS-1YR		Annual Maintenance PSS (SYSS5702SNOVSANH)	\$303	Each	10%	\$273	Other	F1
SYSS5702SVADVBZH-PSS-1YR	SYSS5702SVADVBZH-PSS-1YR		Annual Maintenance PSS (SYSS5702SVADVBZH)	\$2,406	Each	10%	\$2,166	Other	F1
SYSS5702SVADVH-PSS-1YR	SYSS5702SVADVH-PSS-1YR		Annual Maintenance PSS (SYSS5702SVADVH)	\$2,406	Each	10%	\$2,166	Other	F1
SYSS5702SVENT+BZH-PSS-1YR	SYSS5702SVENT+BZH-PSS-1YR		Annual Maintenance PSS (SYSS5702SVENT+BZH)	\$6,045	Each	10%	\$5,440	Other	F1
SYSS5702SVENT+H-PSS-1YR	SYSS5702SVENT+H-PSS-1YR		Annual Maintenance PSS (SYSS5702SVENT+H)	\$6,045	Each	10%	\$5,440	Other	F1
SYSS5702SVENTBZH-PSS-1YR	SYSS5702SVENTBZH-PSS-1YR		Annual Maintenance PSS (SYSS5702SVENTBZH)	\$3,665	Each	10%	\$3,298	Other	F1
SYSS5702SVENTH-PSS-1YR	SYSS5702SVENTH-PSS-1YR		Annual Maintenance PSS (SYSS5702SVENTH)	\$3,665	Each	10%	\$3,298	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SYSS5702SVSTDBZH-PSS-1YR	SYSS5702SVSTDBZH-PSS-1YR		Annual Maintenance PSS (SYSS5702SVSTDBZH)	\$1,139	Each	10%		\$1,025	Other	F1	
SYSS5702SVSTDH-PSS-1YR	SYSS5702SVSTDH-PSS-1YR		Annual Maintenance PSS (SYSS5702SVSTDH)	\$1,139	Each	10%		\$1,025	Other	F1	
SYSV5702SNOVSANBZF-PSS-1YR	SYSV5702SNOVSANBZF-PSS-1YR		Annual Maintenance PSS (SYSV5702SNOVSANBZF)	\$712	Each	10%		\$641	Other	F1	
SYSV5702SNOVSANBZH-PSS-1YR	SYSV5702SNOVSANBZH-PSS-1YR		Annual Maintenance PSS (SYSV5702SNOVSANBZH)	\$193	Each	10%		\$173	Other	F1	
SYSV5702SNOVSANF-PSS-1YR	SYSV5702SNOVSANF-PSS-1YR		Annual Maintenance PSS (SYSV5702SNOVSANF)	\$712	Each	10%		\$641	Other	F1	
SYSV5702SNOVSANH-PSS-1YR	SYSV5702SNOVSANH-PSS-1YR		Annual Maintenance PSS (SYSV5702SNOVSANH)	\$193	Each	10%		\$173	Other	F1	
SYSV5702SVADVBZF-PSS-1YR	SYSV5702SVADVBZF-PSS-1YR		Annual Maintenance PSS (SYSV5702SVADVBZF)	\$2,488	Each	10%		\$2,239	Other	F1	
SYSV5702SVADVBZH-PSS-1YR	SYSV5702SVADVBZH-PSS-1YR		Annual Maintenance PSS (SYSV5702SVADVBZH)	\$1,960	Each	10%		\$1,764	Other	F1	
SYSV5702SVADVF-PSS-1YR	SYSV5702SVADVF-PSS-1YR		Annual Maintenance PSS (SYSV5702SVADVF)	\$2,488	Each	10%		\$2,239	Other	F1	
SYSV5702SVADVH-PSS-1YR	SYSV5702SVADVH-PSS-1YR		Annual Maintenance PSS (SYSV5702SVADVH)	\$1,960	Each	10%		\$1,764	Other	F1	
SYSV5702SVENT+BZF-PSS-1YR	SYSV5702SVENT+BZF-PSS-1YR		Annual Maintenance PSS (SYSV5702SVENT+BZF)	\$5,878	Each	10%		\$5,290	Other	F1	
SYSV5702SVENT+BZH-PSS-1YR	SYSV5702SVENT+BZH-PSS-1YR		Annual Maintenance PSS (SYSV5702SVENT+BZH)	\$5,311	Each	10%		\$4,780	Other	F1	
SYSV5702SVENT+F-PSS-1YR	SYSV5702SVENT+F-PSS-1YR		Annual Maintenance PSS (SYSV5702SVENT+F)	\$5,878	Each	10%		\$5,290	Other	F1	
SYSV5702SVENT+H-PSS-1YR	SYSV5702SVENT+H-PSS-1YR		Annual Maintenance PSS (SYSV5702SVENT+H)	\$5,311	Each	10%		\$4,780	Other	F1	
SYSV5702SVENTBZF-PSS-1YR	SYSV5702SVENTBZF-PSS-1YR		Annual Maintenance PSS (SYSV5702SVENTBZF)	\$3,478	Each	10%		\$3,130	Other	F1	
SYSV5702SVENTBZH-PSS-1YR	SYSV5702SVENTBZH-PSS-1YR		Annual Maintenance PSS (SYSV5702SVENTBZH)	\$2,931	Each	10%		\$2,638	Other	F1	
SYSV5702SVENTF-PSS-1YR	SYSV5702SVENTF-PSS-1YR		Annual Maintenance PSS (SYSV5702SVENTF)	\$3,478	Each	10%		\$3,130	Other	F1	
SYSV5702SVENTH-PSS-1YR	SYSV5702SVENTH-PSS-1YR		Annual Maintenance PSS (SYSV5702SVENTH)	\$2,931	Each	10%		\$2,638	Other	F1	
SYSV5702SVSTDBZF-PSS-1YR	SYSV5702SVSTDBZF-PSS-1YR		Annual Maintenance PSS (SYSV5702SVSTDBZF)	\$1,492	Each	10%		\$1,342	Other	F1	
SYSV5702SVSTDBZH-PSS-1YR	SYSV5702SVSTDBZH-PSS-1YR		Annual Maintenance PSS (SYSV5702SVSTDBZH)	\$983	Each	10%		\$884	Other	F1	
SYSV5702SVSTDF-PSS-1YR	SYSV5702SVSTDF-PSS-1YR		Annual Maintenance PSS (SYSV5702SVSTDF)	\$1,492	Each	10%		\$1,342	Other	F1	
SYSV5702SVSTDH-PSS-1YR	SYSV5702SVSTDH-PSS-1YR		Annual Maintenance PSS (SYSV5702SVSTDH)	\$983	Each	10%		\$884	Other	F1	
T31BD24AD25AF-PSS-1YR	T31BD24AD25AF-PSS-1YR		Annual Maintenance PSS (T31BD24AD25AF)	\$1,578	Each	10%		\$1,420	Other	F1	
T31BD24AF25AF-PSS-1YR	T31BD24AF25AF-PSS-1YR		Annual Maintenance PSS (T31BD24AF25AF)	\$1,578	Each	10%		\$1,420	Other	F1	
T31BD24DF25AF-PSS-1YR	T31BD24DF25AF-PSS-1YR		Annual Maintenance PSS (T31BD24DF25AF)	\$1,973	Each	10%		\$1,776	Other	F1	
T31D24AD12-PSS-1YR	T31D24AD12-PSS-1YR		Annual Maintenance PSS (T31D24AD12)	\$1,841	Each	10%		\$1,657	Other	F1	
T31D24AD25AF-PSS-1YR	T31D24AD25AF-PSS-1YR		Annual Maintenance PSS (T31D24AD25AF)	\$1,578	Each	10%		\$1,420	Other	F1	
T31D24AD25-PSS-1YR	T31D24AD25-PSS-1YR		Annual Maintenance PSS (T31D24AD25)	\$1,841	Each	10%		\$1,657	Other	F1	
T31D24AF12-PSS-1YR	T31D24AF12-PSS-1YR		Annual Maintenance PSS (T31D24AF12)	\$1,841	Each	10%		\$1,657	Other	F1	
T31D24AF25AF-PSS-1YR	T31D24AF25AF-PSS-1YR		Annual Maintenance PSS (T31D24AF25AF)	\$1,578	Each	10%		\$1,420	Other	F1	
T31D24AF25-PSS-1YR	T31D24AF25-PSS-1YR		Annual Maintenance PSS (T31D24AF25)	\$1,841	Each	10%		\$1,657	Other	F1	
T32BD32AD25AF-PSS-1YR	T32BD32AD25AF-PSS-1YR		Annual Maintenance PSS (T32BD32AD25AF)	\$3,718	Each	10%		\$3,346	Other	F1	
T32BD32AF25AF-PSS-1YR	T32BD32AF25AF-PSS-1YR		Annual Maintenance PSS (T32BD32AF25AF)	\$3,718	Each	10%		\$3,346	Other	F1	
T32BD32DF25AF-PSS-1YR	T32BD32DF25AF-PSS-1YR		Annual Maintenance PSS (T32BD32DF25AF)	\$4,647	Each	10%		\$4,182	Other	F1	
T32D32AD12-PSS-1YR	T32D32AD12-PSS-1YR		Annual Maintenance PSS (T32D32AD12)	\$4,170	Each	10%		\$3,753	Other	F1	
T32D32AD25AF-PSS-1YR	T32D32AD25AF-PSS-1YR		Annual Maintenance PSS (T32D32AD25AF)	\$3,574	Each	10%		\$3,217	Other	F1	
T32D32AD25-PSS-1YR	T32D32AD25-PSS-1YR		Annual Maintenance PSS (T32D32AD25)	\$4,170	Each	10%		\$3,753	Other	F1	
T32D32AF12-PSS-1YR	T32D32AF12-PSS-1YR		Annual Maintenance PSS (T32D32AF12)	\$4,170	Each	10%		\$3,753	Other	F1	
T32D32AF25AF-PSS-1YR	T32D32AF25AF-PSS-1YR		Annual Maintenance PSS (T32D32AF25AF)	\$3,574	Each	10%		\$3,217	Other	F1	
T32D32AF25-PSS-1YR	T32D32AF25-PSS-1YR		Annual Maintenance PSS (T32D32AF25)	\$4,170	Each	10%		\$3,753	Other	F1	
T3-2S10-1200-PSS-1YR	T3-2S10-1200-PSS-1YR		Annual Maintenance PSS (T3-2S10-1200)	\$205	Each	10%		\$185	Other	F1	
T3-2S10-1200TU-PSS-1YR	T3-2S10-1200TU-PSS-1YR		Annual Maintenance PSS (T3-2S10-1200TU)	\$256	Each	10%		\$230	Other	F1	
T3-2S10-1200U-PSS-1YR	T3-2S10-1200U-PSS-1YR		Annual Maintenance PSS (T3-2S10-1200U)	\$256	Each	10%		\$230	Other	F1	
T3-2S10-1800-PSS-1YR	T3-2S10-1800-PSS-1YR		Annual Maintenance PSS (T3-2S10-1800)	\$243	Each	10%		\$218	Other	F1	
T3-2S10-1800TU-PSS-1YR	T3-2S10-1800TU-PSS-1YR		Annual Maintenance PSS (T3-2S10-1800TU)	\$305	Each	10%		\$274	Other	F1	
T3-2S10-1800U-PSS-1YR	T3-2S10-1800U-PSS-1YR		Annual Maintenance PSS (T3-2S10-1800U)	\$305	Each	10%		\$274	Other	F1	
T3-2S10-600-PSS-1YR	T3-2S10-600-PSS-1YR		Annual Maintenance PSS (T3-2S10-600)	\$131	Each	10%		\$118	Other	F1	
T3-2S10-600TU-PSS-1YR	T3-2S10-600TU-PSS-1YR		Annual Maintenance PSS (T3-2S10-600TU)	\$161	Each	10%		\$145	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I+Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
T3-2S10-600U-PSS-1YR	T3-2S10-600U-PSS-1YR		Annual Maintenance PSS (T3-2S10-600U)	\$161	Each	10%	\$145	Other	F1
T3-2S12FX-1600-PSS-1YR	T3-2S12FX-1600-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-1600)	\$1,210	Each	10%	\$1,089	Other	F1
T3-2S12FX-1600TU-PSS-1YR	T3-2S12FX-1600TU-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-1600TU)	\$1,500	Each	10%	\$1,350	Other	F1
T3-2S12FX-1600U-PSS-1YR	T3-2S12FX-1600U-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-1600U)	\$1,500	Each	10%	\$1,350	Other	F1
T3-2S12FX-200-PSS-1YR	T3-2S12FX-200-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-200)	\$281	Each	10%	\$253	Other	F1
T3-2S12FX-200TU-PSS-1YR	T3-2S12FX-200TU-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-200TU)	\$343	Each	10%	\$309	Other	F1
T3-2S12FX-200U-PSS-1YR	T3-2S12FX-200U-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-200U)	\$343	Each	10%	\$309	Other	F1
T3-2S12FX-400-PSS-1YR	T3-2S12FX-400-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-400)	\$438	Each	10%	\$394	Other	F1
T3-2S12FX-400TU-PSS-1YR	T3-2S12FX-400TU-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-400TU)	\$537	Each	10%	\$483	Other	F1
T3-2S12FX-400U-PSS-1YR	T3-2S12FX-400U-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-400U)	\$537	Each	10%	\$483	Other	F1
T3-2S12FX-800-PSS-1YR	T3-2S12FX-800-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-800)	\$763	Each	10%	\$687	Other	F1
T3-2S12FX-800TU-PSS-1YR	T3-2S12FX-800TU-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-800TU)	\$940	Each	10%	\$846	Other	F1
T3-2S12FX-800U-PSS-1YR	T3-2S12FX-800U-PSS-1YR		Annual Maintenance PSS (T3-2S12FX-800U)	\$940	Each	10%	\$846	Other	F1
T32S12FXL-1600-PSS-1YR	T32S12FXL-1600-PSS-1YR		Annual Maintenance PSS (T32S12FXL-1600)	\$968	Each	10%	\$871	Other	F1
T3-2S12FXL-1600-PSS-1YR	T3-2S12FXL-1600-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-1600)	\$859	Each	10%	\$773	Other	F1
T32S12FXL-1600TU-PSS-1YR	T32S12FXL-1600TU-PSS-1YR		Annual Maintenance PSS (T32S12FXL-1600TU)	\$1,162	Each	10%	\$1,046	Other	F1
T3-2S12FXL-1600TU-PSS-1YR	T3-2S12FXL-1600TU-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-1600TU)	\$1,079	Each	10%	\$971	Other	F1
T32S12FXL-1600U-PSS-1YR	T32S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (T32S12FXL-1600U)	\$1,162	Each	10%	\$1,046	Other	F1
T3-2S12FXL-1600U-PSS-1YR	T3-2S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-1600U)	\$1,079	Each	10%	\$971	Other	F1
T3-2S12FXL-3200-PSS-1YR	T3-2S12FXL-3200-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-3200)	\$1,544	Each	10%	\$1,389	Other	F1
T3-2S12FXL-3200TU-PSS-1YR	T3-2S12FXL-3200TU-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-3200TU)	\$1,950	Each	10%	\$1,755	Other	F1
T3-2S12FXL-3200U-PSS-1YR	T3-2S12FXL-3200U-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-3200U)	\$1,950	Each	10%	\$1,755	Other	F1
T3-2S12FXL-400-PSS-1YR	T3-2S12FXL-400-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-400)	\$343	Each	10%	\$309	Other	F1
T3-2S12FXL-400TU-PSS-1YR	T3-2S12FXL-400TU-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-400TU)	\$424	Each	10%	\$381	Other	F1
T3-2S12FXL-400U-PSS-1YR	T3-2S12FXL-400U-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-400U)	\$424	Each	10%	\$381	Other	F1
T32S12FXL-800-PSS-1YR	T32S12FXL-800-PSS-1YR		Annual Maintenance PSS (T32S12FXL-800)	\$632	Each	10%	\$569	Other	F1
T3-2S12FXL-800-PSS-1YR	T3-2S12FXL-800-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-800)	\$564	Each	10%	\$507	Other	F1
T32S12FXL-800TU-PSS-1YR	T32S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (T32S12FXL-800TU)	\$759	Each	10%	\$683	Other	F1
T3-2S12FXL-800TU-PSS-1YR	T3-2S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-800TU)	\$700	Each	10%	\$630	Other	F1
T32S12FXL-800U-PSS-1YR	T32S12FXL-800U-PSS-1YR		Annual Maintenance PSS (T32S12FXL-800U)	\$759	Each	10%	\$683	Other	F1
T3-2S12FXL-800U-PSS-1YR	T3-2S12FXL-800U-PSS-1YR		Annual Maintenance PSS (T3-2S12FXL-800U)	\$700	Each	10%	\$630	Other	F1
T3-2S15-600-PSS-1YR	T3-2S15-600-PSS-1YR		Annual Maintenance PSS (T3-2S15-600)	\$180	Each	10%	\$162	Other	F1
T3-2S15-600TU-PSS-1YR	T3-2S15-600TU-PSS-1YR		Annual Maintenance PSS (T3-2S15-600TU)	\$221	Each	10%	\$198	Other	F1
T3-2S15-600U-PSS-1YR	T3-2S15-600U-PSS-1YR		Annual Maintenance PSS (T3-2S15-600U)	\$221	Each	10%	\$198	Other	F1
T3-2SFXL2-15360-PSS-1YR	T3-2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (T3-2SFXL2-15360)	\$6,540	Each	10%	\$5,886	Other	F1
T3-2SFXL2-15360TU-PSS-1YR	T3-2SFXL2-15360TU-PSS-1YR		Annual Maintenance PSS (T3-2SFXL2-15360TU)	\$8,315	Each	10%	\$7,483	Other	F1
T3-2SFXL2-15360U-PSS-1YR	T3-2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (T3-2SFXL2-15360U)	\$8,315	Each	10%	\$7,483	Other	F1
T3-2SFXL2-7680-PSS-1YR	T3-2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (T3-2SFXL2-7680)	\$3,107	Each	10%	\$2,796	Other	F1
T3-2SFXL2-7680TU-PSS-1YR	T3-2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (T3-2SFXL2-7680TU)	\$3,962	Each	10%	\$3,566	Other	F1
T3-2SFXL2-7680U-PSS-1YR	T3-2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (T3-2SFXL2-7680U)	\$3,962	Each	10%	\$3,566	Other	F1
T33BD48AD25AF-PSS-1YR	T33BD48AD25AF-PSS-1YR		Annual Maintenance PSS (T33BD48AD25AF)	\$7,908	Each	10%	\$7,117	Other	F1
T33BD48AF25AF-PSS-1YR	T33BD48AF25AF-PSS-1YR		Annual Maintenance PSS (T33BD48AF25AF)	\$7,908	Each	10%	\$7,117	Other	F1
T33BD48DF25AF-PSS-1YR	T33BD48DF25AF-PSS-1YR		Annual Maintenance PSS (T33BD48DF25AF)	\$9,885	Each	10%	\$8,897	Other	F1
T33D48AD12-PSS-1YR	T33D48AD12-PSS-1YR		Annual Maintenance PSS (T33D48AD12)	\$8,703	Each	10%	\$7,833	Other	F1
T33D48AD25AF-PSS-1YR	T33D48AD25AF-PSS-1YR		Annual Maintenance PSS (T33D48AD25AF)	\$7,460	Each	10%	\$6,714	Other	F1
T33D48AD25-PSS-1YR	T33D48AD25-PSS-1YR		Annual Maintenance PSS (T33D48AD25)	\$8,703	Each	10%	\$7,833	Other	F1
T33D48AF12-PSS-1YR	T33D48AF12-PSS-1YR		Annual Maintenance PSS (T33D48AF12)	\$8,703	Each	10%	\$7,833	Other	F1
T33D48AF25AF-PSS-1YR	T33D48AF25AF-PSS-1YR		Annual Maintenance PSS (T33D48AF25AF)	\$7,460	Each	10%	\$6,714	Other	F1
T33D48AF25-PSS-1YR	T33D48AF25-PSS-1YR		Annual Maintenance PSS (T33D48AF25)	\$8,703	Each	10%	\$7,833	Other	F1
T34BD64AD25AF-PSS-1YR	T34BD64AD25AF-PSS-1YR		Annual Maintenance PSS (T34BD64AD25AF)	\$17,334	Each	10%	\$15,601	Other	F1
T34BD64AF25AF-PSS-1YR	T34BD64AF25AF-PSS-1YR		Annual Maintenance PSS (T34BD64AF25AF)	\$17,334	Each	10%	\$15,601	Other	F1
T34BD64DF25AF-PSS-1YR	T34BD64DF25AF-PSS-1YR		Annual Maintenance PSS (T34BD64DF25AF)	\$21,667	Each	10%	\$19,500	Other	F1
T34D64AD12-PSS-1YR	T34D64AD12-PSS-1YR		Annual Maintenance PSS (T34D64AD12)	\$18,384	Each	10%	\$16,546	Other	F1
T34D64AD25AF-PSS-1YR	T34D64AD25AF-PSS-1YR		Annual Maintenance PSS (T34D64AD25AF)	\$15,758	Each	10%	\$14,182	Other	F1
T34D64AD25-PSS-1YR	T34D64AD25-PSS-1YR		Annual Maintenance PSS (T34D64AD25)	\$18,384	Each	10%	\$16,546	Other	F1
T34D64AF12-PSS-1YR	T34D64AF12-PSS-1YR		Annual Maintenance PSS (T34D64AF12)	\$18,384	Each	10%	\$16,546	Other	F1
T34D64AF25AF-PSS-1YR	T34D64AF25AF-PSS-1YR		Annual Maintenance PSS (T34D64AF25AF)	\$15,758	Each	10%	\$14,182	Other	F1
T34D64AF25-PSS-1YR	T34D64AF25-PSS-1YR		Annual Maintenance PSS (T34D64AF25)	\$18,384	Each	10%	\$16,546	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
T3-D2S10-1200-PSS-1YR	T3-D2S10-1200-PSS-1YR		Annual Maintenance PSS (T3-D2S10-1200)	\$205	Each	10%	\$185	Other	F1
T3-D2S10-1200TU-PSS-1YR	T3-D2S10-1200TU-PSS-1YR		Annual Maintenance PSS (T3-D2S10-1200TU)	\$256	Each	10%	\$230	Other	F1
T3-D2S10-1200U-PSS-1YR	T3-D2S10-1200U-PSS-1YR		Annual Maintenance PSS (T3-D2S10-1200U)	\$256	Each	10%	\$230	Other	F1
T3-D2S10-1800-PSS-1YR	T3-D2S10-1800-PSS-1YR		Annual Maintenance PSS (T3-D2S10-1800)	\$243	Each	10%	\$218	Other	F1
T3-D2S10-1800TU-PSS-1YR	T3-D2S10-1800TU-PSS-1YR		Annual Maintenance PSS (T3-D2S10-1800TU)	\$305	Each	10%	\$274	Other	F1
T3-D2S10-1800U-PSS-1YR	T3-D2S10-1800U-PSS-1YR		Annual Maintenance PSS (T3-D2S10-1800U)	\$305	Each	10%	\$274	Other	F1
T3-D2S10-600-PSS-1YR	T3-D2S10-600-PSS-1YR		Annual Maintenance PSS (T3-D2S10-600)	\$131	Each	10%	\$118	Other	F1
T3-D2S10-600TU-PSS-1YR	T3-D2S10-600TU-PSS-1YR		Annual Maintenance PSS (T3-D2S10-600TU)	\$161	Each	10%	\$145	Other	F1
T3-D2S10-600U-PSS-1YR	T3-D2S10-600U-PSS-1YR		Annual Maintenance PSS (T3-D2S10-600U)	\$161	Each	10%	\$145	Other	F1
T3-D2S12FX-1600-PSS-1YR	T3-D2S12FX-1600-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-1600)	\$1,210	Each	10%	\$1,089	Other	F1
T3-D2S12FX-1600TU-PSS-1YR	T3-D2S12FX-1600TU-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-1600TU)	\$1,500	Each	10%	\$1,350	Other	F1
T3-D2S12FX-1600U-PSS-1YR	T3-D2S12FX-1600U-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-1600U)	\$1,500	Each	10%	\$1,350	Other	F1
T3-D2S12FX-200-PSS-1YR	T3-D2S12FX-200-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-200)	\$281	Each	10%	\$253	Other	F1
T3-D2S12FX-200TU-PSS-1YR	T3-D2S12FX-200TU-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-200TU)	\$343	Each	10%	\$309	Other	F1
T3-D2S12FX-200U-PSS-1YR	T3-D2S12FX-200U-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-200U)	\$343	Each	10%	\$309	Other	F1
T3-D2S12FX-400-PSS-1YR	T3-D2S12FX-400-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-400)	\$438	Each	10%	\$394	Other	F1
T3-D2S12FX-400TU-PSS-1YR	T3-D2S12FX-400TU-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-400TU)	\$537	Each	10%	\$483	Other	F1
T3-D2S12FX-400U-PSS-1YR	T3-D2S12FX-400U-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-400U)	\$537	Each	10%	\$483	Other	F1
T3-D2S12FX-800-PSS-1YR	T3-D2S12FX-800-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-800)	\$763	Each	10%	\$687	Other	F1
T3-D2S12FX-800TU-PSS-1YR	T3-D2S12FX-800TU-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-800TU)	\$940	Each	10%	\$846	Other	F1
T3-D2S12FX-800U-PSS-1YR	T3-D2S12FX-800U-PSS-1YR		Annual Maintenance PSS (T3-D2S12FX-800U)	\$940	Each	10%	\$846	Other	F1
T3-D2S12FXL-1600-PSS-1YR	T3-D2S12FXL-1600-PSS-1YR		Annual Maintenance PSS (T3-D2S12FXL-1600)	\$968	Each	10%	\$871	Other	F1
T3-D2S12FXL-1600TU-PSS-1YR	T3-D2S12FXL-1600TU-PSS-1YR		Annual Maintenance PSS (T3-D2S12FXL-1600TU)	\$1,162	Each	10%	\$1,046	Other	F1
T3-D2S12FXL-1600U-PSS-1YR	T3-D2S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (T3-D2S12FXL-1600U)	\$1,162	Each	10%	\$1,046	Other	F1
T3-D2S12FXL-3200-PSS-1YR	T3-D2S12FXL-3200-PSS-1YR		Annual Maintenance PSS (T3-D2S12FXL-3200)	\$1,544	Each	10%	\$1,389	Other	F1
T3-D2S12FXL-3200TU-PSS-1YR	T3-D2S12FXL-3200TU-PSS-1YR		Annual Maintenance PSS (T3-D2S12FXL-3200TU)	\$1,950	Each	10%	\$1,755	Other	F1
T3-D2S12FXL-3200U-PSS-1YR	T3-D2S12FXL-3200U-PSS-1YR		Annual Maintenance PSS (T3-D2S12FXL-3200U)	\$1,950	Each	10%	\$1,755	Other	F1
T3-D2S12FXL-800-PSS-1YR	T3-D2S12FXL-800-PSS-1YR		Annual Maintenance PSS (T3-D2S12FXL-800)	\$632	Each	10%	\$569	Other	F1
T3-D2S12FXL-800TU-PSS-1YR	T3-D2S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (T3-D2S12FXL-800TU)	\$759	Each	10%	\$683	Other	F1
T3-D2S12FXL-800U-PSS-1YR	T3-D2S12FXL-800U-PSS-1YR		Annual Maintenance PSS (T3-D2S12FXL-800U)	\$759	Each	10%	\$683	Other	F1
T3-D2S15-600-PSS-1YR	T3-D2S15-600-PSS-1YR		Annual Maintenance PSS (T3-D2S15-600)	\$180	Each	10%	\$162	Other	F1
T3-D2S15-600TU-PSS-1YR	T3-D2S15-600TU-PSS-1YR		Annual Maintenance PSS (T3-D2S15-600TU)	\$221	Each	10%	\$198	Other	F1
T3-D2S15-600U-PSS-1YR	T3-D2S15-600U-PSS-1YR		Annual Maintenance PSS (T3-D2S15-600U)	\$221	Each	10%	\$198	Other	F1
T3-D2SFXL2-15360-PSS-1YR	T3-D2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (T3-D2SFXL2-15360)	\$6,540	Each	10%	\$5,886	Other	F1
T3-D2SFXL2-15360TU-PSS-1YR	T3-D2SFXL2-15360TU-PSS-1YR		Annual Maintenance PSS (T3-D2SFXL2-15360TU)	\$8,315	Each	10%	\$7,483	Other	F1
T3-D2SFXL2-15360U-PSS-1YR	T3-D2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (T3-D2SFXL2-15360U)	\$8,315	Each	10%	\$7,483	Other	F1
T3-D2SFXL2-7680-PSS-1YR	T3-D2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (T3-D2SFXL2-7680)	\$3,107	Each	10%	\$2,796	Other	F1
T3-D2SFXL2-7680TU-PSS-1YR	T3-D2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (T3-D2SFXL2-7680TU)	\$3,962	Each	10%	\$3,566	Other	F1
T3-D2SFXL2-7680U-PSS-1YR	T3-D2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (T3-D2SFXL2-7680U)	\$3,962	Each	10%	\$3,566	Other	F1
T3F-2S12FXL-1600-PSS-1YR	T3F-2S12FXL-1600-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-1600)	\$736	Each	10%	\$662	Other	F1
T3F-2S12FXL-1600TU-PSS-1YR	T3F-2S12FXL-1600TU-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-1600TU)	\$925	Each	10%	\$833	Other	F1
T3F-2S12FXL-1600U-PSS-1YR	T3F-2S12FXL-1600U-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-1600U)	\$925	Each	10%	\$833	Other	F1
T3F-2S12FXL-3200-PSS-1YR	T3F-2S12FXL-3200-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-3200)	\$1,323	Each	10%	\$1,191	Other	F1
T3F-2S12FXL-3200TU-PSS-1YR	T3F-2S12FXL-3200TU-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-3200TU)	\$1,671	Each	10%	\$1,504	Other	F1
T3F-2S12FXL-3200U-PSS-1YR	T3F-2S12FXL-3200U-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-3200U)	\$1,671	Each	10%	\$1,504	Other	F1
T3F-2S12FXL-400-PSS-1YR	T3F-2S12FXL-400-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-400)	\$294	Each	10%	\$265	Other	F1
T3F-2S12FXL-400TU-PSS-1YR	T3F-2S12FXL-400TU-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-400TU)	\$363	Each	10%	\$327	Other	F1
T3F-2S12FXL-400U-PSS-1YR	T3F-2S12FXL-400U-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-400U)	\$363	Each	10%	\$327	Other	F1
T3F-2S12FXL-800-PSS-1YR	T3F-2S12FXL-800-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-800)	\$454	Each	10%	\$409	Other	F1
T3F-2S12FXL-800TU-PSS-1YR	T3F-2S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (T3F-2S12FXL-800TU)	\$565	Each	10%	\$509	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T3F-2S12FXL-800U-PSS-1YR	T3F-2S12FXL-800U-PSS-1YR	Annual Maintenance PSS (T3F-2S12FXL-800U)		\$565	Each	10%		\$509	Other	F1	
T3F-2SFXL2-15360-PSS-1YR	T3F-2SFXL2-15360-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-15360)		\$5,606	Each	10%		\$5,045	Other	F1	
T3F-2SFXL2-15360TU-PSS-1YR	T3F-2SFXL2-15360TU-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-15360TU)		\$7,127	Each	10%		\$6,414	Other	F1	
T3F-2SFXL2-15360U-PSS-1YR	T3F-2SFXL2-15360U-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-15360U)		\$7,127	Each	10%		\$6,414	Other	F1	
T3F-2SFXL2-1920-PSS-1YR	T3F-2SFXL2-1920-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-1920)		\$855	Each	10%		\$770	Other	F1	
T3F-2SFXL2-1920TU-PSS-1YR	T3F-2SFXL2-1920TU-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-1920TU)		\$1,076	Each	10%		\$968	Other	F1	
T3F-2SFXL2-1920U-PSS-1YR	T3F-2SFXL2-1920U-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-1920U)		\$1,076	Each	10%		\$968	Other	F1	
T3F-2SFXL2-3840-PSS-1YR	T3F-2SFXL2-3840-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-3840)		\$1,470	Each	10%		\$1,323	Other	F1	
T3F-2SFXL2-3840TU-PSS-1YR	T3F-2SFXL2-3840TU-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-3840TU)		\$1,865	Each	10%		\$1,679	Other	F1	
T3F-2SFXL2-3840U-PSS-1YR	T3F-2SFXL2-3840U-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-3840U)		\$1,865	Each	10%		\$1,679	Other	F1	
T3F-2SFXL2-7680-PSS-1YR	T3F-2SFXL2-7680-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-7680)		\$2,663	Each	10%		\$2,397	Other	F1	
T3F-2SFXL2-7680TU-PSS-1YR	T3F-2SFXL2-7680TU-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-7680TU)		\$3,396	Each	10%		\$3,056	Other	F1	
T3F-2SFXL2-7680U-PSS-1YR	T3F-2SFXL2-7680U-PSS-1YR	Annual Maintenance PSS (T3F-2SFXL2-7680U)		\$3,396	Each	10%		\$3,056	Other	F1	
T3FC-2S12FX-200-PSS-1YR	T3FC-2S12FX-200-PSS-1YR	Annual Maintenance PSS (T3FC-2S12FX-200)		\$281	Each	10%		\$253	Other	F1	
T3FC-2S12FX-200TU-PSS-1YR	T3FC-2S12FX-200TU-PSS-1YR	Annual Maintenance PSS (T3FC-2S12FX-200TU)		\$343	Each	10%		\$309	Other	F1	
T3FC-2S12FX-200U-PSS-1YR	T3FC-2S12FX-200U-PSS-1YR	Annual Maintenance PSS (T3FC-2S12FX-200U)		\$343	Each	10%		\$309	Other	F1	
T3FC-2S12FX-400-PSS-1YR	T3FC-2S12FX-400-PSS-1YR	Annual Maintenance PSS (T3FC-2S12FX-400)		\$438	Each	10%		\$394	Other	F1	
T3FC-2S12FX-400TU-PSS-1YR	T3FC-2S12FX-400TU-PSS-1YR	Annual Maintenance PSS (T3FC-2S12FX-400TU)		\$537	Each	10%		\$483	Other	F1	
T3FC-2S12FX-400U-PSS-1YR	T3FC-2S12FX-400U-PSS-1YR	Annual Maintenance PSS (T3FC-2S12FX-400U)		\$537	Each	10%		\$483	Other	F1	
T3FC-2S12FX-800-PSS-1YR	T3FC-2S12FX-800-PSS-1YR	Annual Maintenance PSS (T3FC-2S12FX-800)		\$763	Each	10%		\$687	Other	F1	
T3FC-2S12FX-800TU-PSS-1YR	T3FC-2S12FX-800TU-PSS-1YR	Annual Maintenance PSS (T3FC-2S12FX-800TU)		\$940	Each	10%		\$846	Other	F1	
T3FC-2S12FX-800U-PSS-1YR	T3FC-2S12FX-800U-PSS-1YR	Annual Maintenance PSS (T3FC-2S12FX-800U)		\$940	Each	10%		\$846	Other	F1	
T3FC-D2S12FX-200-PSS-1YR	T3FC-D2S12FX-200-PSS-1YR	Annual Maintenance PSS (T3FC-D2S12FX-200)		\$281	Each	10%		\$253	Other	F1	
T3FC-D2S12FX-200TU-PSS-1YR	T3FC-D2S12FX-200TU-PSS-1YR	Annual Maintenance PSS (T3FC-D2S12FX-200TU)		\$343	Each	10%		\$309	Other	F1	
T3FC-D2S12FX-200U-PSS-1YR	T3FC-D2S12FX-200U-PSS-1YR	Annual Maintenance PSS (T3FC-D2S12FX-200U)		\$343	Each	10%		\$309	Other	F1	
T3FC-D2S12FX-400-PSS-1YR	T3FC-D2S12FX-400-PSS-1YR	Annual Maintenance PSS (T3FC-D2S12FX-400)		\$438	Each	10%		\$394	Other	F1	
T3FC-D2S12FX-400TU-PSS-1YR	T3FC-D2S12FX-400TU-PSS-1YR	Annual Maintenance PSS (T3FC-D2S12FX-400TU)		\$537	Each	10%		\$483	Other	F1	
T3FC-D2S12FX-400U-PSS-1YR	T3FC-D2S12FX-400U-PSS-1YR	Annual Maintenance PSS (T3FC-D2S12FX-400U)		\$537	Each	10%		\$483	Other	F1	
T3FC-D2S12FX-800-PSS-1YR	T3FC-D2S12FX-800-PSS-1YR	Annual Maintenance PSS (T3FC-D2S12FX-800)		\$763	Each	10%		\$687	Other	F1	
T3FC-D2S12FX-800TU-PSS-1YR	T3FC-D2S12FX-800TU-PSS-1YR	Annual Maintenance PSS (T3FC-D2S12FX-800TU)		\$940	Each	10%		\$846	Other	F1	
T3FC-D2S12FX-800U-PSS-1YR	T3FC-D2S12FX-800U-PSS-1YR	Annual Maintenance PSS (T3FC-D2S12FX-800U)		\$940	Each	10%		\$846	Other	F1	
T3FC-PS12FX-200-PSS-1YR	T3FC-PS12FX-200-PSS-1YR	Annual Maintenance PSS (T3FC-PS12FX-200)		\$281	Each	10%		\$253	Other	F1	
T3FC-PS12FX-200TU-PSS-1YR	T3FC-PS12FX-200TU-PSS-1YR	Annual Maintenance PSS (T3FC-PS12FX-200TU)		\$343	Each	10%		\$309	Other	F1	
T3FC-PS12FX-200U-PSS-1YR	T3FC-PS12FX-200U-PSS-1YR	Annual Maintenance PSS (T3FC-PS12FX-200U)		\$343	Each	10%		\$309	Other	F1	
T3FC-PS12FX-400-PSS-1YR	T3FC-PS12FX-400-PSS-1YR	Annual Maintenance PSS (T3FC-PS12FX-400)		\$438	Each	10%		\$394	Other	F1	
T3FC-PS12FX-400TU-PSS-1YR	T3FC-PS12FX-400TU-PSS-1YR	Annual Maintenance PSS (T3FC-PS12FX-400TU)		\$537	Each	10%		\$483	Other	F1	
T3FC-PS12FX-400U-PSS-1YR	T3FC-PS12FX-400U-PSS-1YR	Annual Maintenance PSS (T3FC-PS12FX-400U)		\$537	Each	10%		\$483	Other	F1	
T3FC-PS12FX-800-PSS-1YR	T3FC-PS12FX-800-PSS-1YR	Annual Maintenance PSS (T3FC-PS12FX-800)		\$763	Each	10%		\$687	Other	F1	
T3FC-PS12FX-800TU-PSS-1YR	T3FC-PS12FX-800TU-PSS-1YR	Annual Maintenance PSS (T3FC-PS12FX-800TU)		\$940	Each	10%		\$846	Other	F1	
T3FC-PS12FX-800U-PSS-1YR	T3FC-PS12FX-800U-PSS-1YR	Annual Maintenance PSS (T3FC-PS12FX-800U)		\$940	Each	10%		\$846	Other	F1	
T3FC-VS12FX-400TU-PSS-1YR	T3FC-VS12FX-400TU-PSS-1YR	Annual Maintenance PSS (T3FC-VS12FX-400TU)		\$537	Each	10%		\$483	Other	F1	
T3FC-VS12FX-400U-PSS-1YR	T3FC-VS12FX-400U-PSS-1YR	Annual Maintenance PSS (T3FC-VS12FX-400U)		\$537	Each	10%		\$483	Other	F1	
T3FC-VS12FX-800-PSS-1YR	T3FC-VS12FX-800-PSS-1YR	Annual Maintenance PSS (T3FC-VS12FX-800)		\$763	Each	10%		\$687	Other	F1	
T3FC-VS12FX-800TU-PSS-1YR	T3FC-VS12FX-800TU-PSS-1YR	Annual Maintenance PSS (T3FC-VS12FX-800TU)		\$940	Each	10%		\$846	Other	F1	
T3FC-VS12FX-800U-PSS-1YR	T3FC-VS12FX-800U-PSS-1YR	Annual Maintenance PSS (T3FC-VS12FX-800U)		\$940	Each	10%		\$846	Other	F1	
T3F-D2S12FXL-1600-PSS-1YR	T3F-D2S12FXL-1600-PSS-1YR	Annual Maintenance PSS (T3F-D2S12FXL-1600)		\$736	Each	10%		\$662	Other	F1	
T3F-D2S12FXL1600TU-PSS-1YR	T3F-D2S12FXL1600TU-PSS-1YR	Annual Maintenance PSS (T3F-D2S12FXL1600TU)		\$925	Each	10%		\$833	Other	F1	
T3F-D2S12FXL-1600U-PSS-1YR	T3F-D2S12FXL-1600U-PSS-1YR	Annual Maintenance PSS (T3F-D2S12FXL-1600U)		\$925	Each	10%		\$833	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I+Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
T3F-D2S12FXL-3200-PSS-1YR	T3F-D2S12FXL-3200-PSS-1YR		Annual Maintenance PSS (T3F-D2S12FXL-3200)	\$1,323	Each	10%	\$1,191	Other	F1	
T3F-D2S12FXL3200TU-PSS-1YR	T3F-D2S12FXL3200TU-PSS-1YR		Annual Maintenance PSS (T3F-D2S12FXL3200TU)	\$1,671	Each	10%	\$1,504	Other	F1	
T3F-D2S12FXL-3200U-PSS-1YR	T3F-D2S12FXL-3200U-PSS-1YR		Annual Maintenance PSS (T3F-D2S12FXL-3200U)	\$1,671	Each	10%	\$1,504	Other	F1	
T3F-D2S12FXL-400-PSS-1YR	T3F-D2S12FXL-400-PSS-1YR		Annual Maintenance PSS (T3F-D2S12FXL-400)	\$294	Each	10%	\$265	Other	F1	
T3F-D2S12FXL-400TU-PSS-1YR	T3F-D2S12FXL-400TU-PSS-1YR		Annual Maintenance PSS (T3F-D2S12FXL-400TU)	\$363	Each	10%	\$327	Other	F1	
T3F-D2S12FXL-400U-PSS-1YR	T3F-D2S12FXL-400U-PSS-1YR		Annual Maintenance PSS (T3F-D2S12FXL-400U)	\$363	Each	10%	\$327	Other	F1	
T3F-D2S12FXL-800-PSS-1YR	T3F-D2S12FXL-800-PSS-1YR		Annual Maintenance PSS (T3F-D2S12FXL-800)	\$454	Each	10%	\$409	Other	F1	
T3F-D2S12FXL-800TU-PSS-1YR	T3F-D2S12FXL-800TU-PSS-1YR		Annual Maintenance PSS (T3F-D2S12FXL-800TU)	\$565	Each	10%	\$509	Other	F1	
T3F-D2S12FXL-800U-PSS-1YR	T3F-D2S12FXL-800U-PSS-1YR		Annual Maintenance PSS (T3F-D2S12FXL-800U)	\$565	Each	10%	\$509	Other	F1	
T3F-D2SFXL2-15360-PSS-1YR	T3F-D2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-15360)	\$5,606	Each	10%	\$5,045	Other	F1	
T3F-D2SFXL215360TU-PSS-1YR	T3F-D2SFXL215360TU-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL215360TU)	\$7,127	Each	10%	\$6,414	Other	F1	
T3F-D2SFXL2-15360U-PSS-1YR	T3F-D2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-15360U)	\$7,127	Each	10%	\$6,414	Other	F1	
T3F-D2SFXL2-1920-PSS-1YR	T3F-D2SFXL2-1920-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-1920)	\$855	Each	10%	\$770	Other	F1	
T3F-D2SFXL2-1920TU-PSS-1YR	T3F-D2SFXL2-1920TU-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-1920TU)	\$1,076	Each	10%	\$968	Other	F1	
T3F-D2SFXL2-1920U-PSS-1YR	T3F-D2SFXL2-1920U-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-1920U)	\$1,076	Each	10%	\$968	Other	F1	
T3F-D2SFXL2-3840-PSS-1YR	T3F-D2SFXL2-3840-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-3840)	\$1,470	Each	10%	\$1,323	Other	F1	
T3F-D2SFXL2-3840TU-PSS-1YR	T3F-D2SFXL2-3840TU-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-3840TU)	\$1,865	Each	10%	\$1,679	Other	F1	
T3F-D2SFXL2-3840U-PSS-1YR	T3F-D2SFXL2-3840U-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-3840U)	\$1,865	Each	10%	\$1,679	Other	F1	
T3F-D2SFXL2-7680-PSS-1YR	T3F-D2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-7680)	\$2,663	Each	10%	\$2,397	Other	F1	
T3F-D2SFXL2-7680TU-PSS-1YR	T3F-D2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-7680TU)	\$3,396	Each	10%	\$3,056	Other	F1	
T3F-D2SFXL2-7680U-PSS-1YR	T3F-D2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (T3F-D2SFXL2-7680U)	\$3,396	Each	10%	\$3,056	Other	F1	
T3FSP-5X400GBSSD-PSS-1YR	T3FSP-5X400GBSSD-PSS-1YR		Annual Maintenance PSS (T3FSP-5X400GBSSD)	\$1,470	Each	10%	\$1,323	Other	F1	
T3-PS07-2000-PSS-1YR	T3-PS07-2000-PSS-1YR		Annual Maintenance PSS (T3-PS07-2000)	\$102	Each	10%	\$91	Other	F1	
T3-PS07-2000TU-PSS-1YR	T3-PS07-2000TU-PSS-1YR		Annual Maintenance PSS (T3-PS07-2000TU)	\$137	Each	10%	\$123	Other	F1	
T3-PS07-2000U-PSS-1YR	T3-PS07-2000U-PSS-1YR		Annual Maintenance PSS (T3-PS07-2000U)	\$137	Each	10%	\$123	Other	F1	
T3-PS07-4000-PSS-1YR	T3-PS07-4000-PSS-1YR		Annual Maintenance PSS (T3-PS07-4000)	\$153	Each	10%	\$138	Other	F1	
T3-PS07-4000TU-PSS-1YR	T3-PS07-4000TU-PSS-1YR		Annual Maintenance PSS (T3-PS07-4000TU)	\$212	Each	10%	\$191	Other	F1	
T3-PS07-4000U-PSS-1YR	T3-PS07-4000U-PSS-1YR		Annual Maintenance PSS (T3-PS07-4000U)	\$212	Each	10%	\$191	Other	F1	
T3-PS07-6000-PSS-1YR	T3-PS07-6000-PSS-1YR		Annual Maintenance PSS (T3-PS07-6000)	\$207	Each	10%	\$186	Other	F1	
T3-PS07-6000TU-PSS-1YR	T3-PS07-6000TU-PSS-1YR		Annual Maintenance PSS (T3-PS07-6000TU)	\$292	Each	10%	\$263	Other	F1	
T3-PS07-6000U-PSS-1YR	T3-PS07-6000U-PSS-1YR		Annual Maintenance PSS (T3-PS07-6000U)	\$292	Each	10%	\$263	Other	F1	
T3-PS10-600-PSS-1YR	T3-PS10-600-PSS-1YR		Annual Maintenance PSS (T3-PS10-600)	\$131	Each	10%	\$118	Other	F1	
T3-PS10-600TU-PSS-1YR	T3-PS10-600TU-PSS-1YR		Annual Maintenance PSS (T3-PS10-600TU)	\$161	Each	10%	\$145	Other	F1	
T3-PS10-600U-PSS-1YR	T3-PS10-600U-PSS-1YR		Annual Maintenance PSS (T3-PS10-600U)	\$161	Each	10%	\$145	Other	F1	
T3-PS12FX-1600-PSS-1YR	T3-PS12FX-1600-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-1600)	\$1,210	Each	10%	\$1,089	Other	F1	
T3-PS12FX-1600TU-PSS-1YR	T3-PS12FX-1600TU-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-1600TU)	\$1,500	Each	10%	\$1,350	Other	F1	
T3-PS12FX-1600U-PSS-1YR	T3-PS12FX-1600U-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-1600U)	\$1,500	Each	10%	\$1,350	Other	F1	
T3-PS12FX-200-PSS-1YR	T3-PS12FX-200-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-200)	\$281	Each	10%	\$253	Other	F1	
T3-PS12FX-200TU-PSS-1YR	T3-PS12FX-200TU-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-200TU)	\$343	Each	10%	\$309	Other	F1	
T3-PS12FX-200U-PSS-1YR	T3-PS12FX-200U-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-200U)	\$343	Each	10%	\$309	Other	F1	
T3-PS12FX-400-PSS-1YR	T3-PS12FX-400-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-400)	\$438	Each	10%	\$394	Other	F1	
T3-PS12FX-400TU-PSS-1YR	T3-PS12FX-400TU-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-400TU)	\$537	Each	10%	\$483	Other	F1	
T3-PS12FX-400U-PSS-1YR	T3-PS12FX-400U-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-400U)	\$537	Each	10%	\$483	Other	F1	
T3-PS12FX-800-PSS-1YR	T3-PS12FX-800-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-800)	\$763	Each	10%	\$687	Other	F1	
T3-PS12FX-800TU-PSS-1YR	T3-PS12FX-800TU-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-800TU)	\$940	Each	10%	\$846	Other	F1	
T3-PS12FX-800U-PSS-1YR	T3-PS12FX-800U-PSS-1YR		Annual Maintenance PSS (T3-PS12FX-800U)	\$940	Each	10%	\$846	Other	F1	
T3SP-L4X1600X-SSD-PSS-1YR	T3SP-L4X1600X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-L4X1600X-SSD)	\$4,839	Each	10%	\$4,355	Other	F1	
T3SP-L4X2000-NL-PSS-1YR	T3SP-L4X2000-NL-PSS-1YR		Annual Maintenance PSS (T3SP-L4X2000-NL)	\$404	Each	10%	\$363	Other	F1	
T3SP-L4X4000-NL-PSS-1YR	T3SP-L4X4000-NL-PSS-1YR		Annual Maintenance PSS (T3SP-L4X4000-NL)	\$613	Each	10%	\$551	Other	F1	
T3SP-L4X400X-SSD-PSS-1YR	T3SP-L4X400X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-L4X400X-SSD)	\$1,750	Each	10%	\$1,575	Other	F1	
T3SP-L4X6000-NL-PSS-1YR	T3SP-L4X6000-NL-PSS-1YR		Annual Maintenance PSS (T3SP-L4X6000-NL)	\$825	Each	10%	\$742	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T3SP-L4X600-10K-PSS-1YR	T3SP-L4X600-10K-PSS-1YR		Annual Maintenance PSS (T3SP-L4X600-10K)	\$524	Each	10%	\$471	Other	F1
T3SP-L4X600-15K-PSS-1YR	T3SP-L4X600-15K-PSS-1YR		Annual Maintenance PSS (T3SP-L4X600-15K)	\$720	Each	10%	\$648	Other	F1
T3SP-L6X1200-10K-PSS-1YR	T3SP-L6X1200-10K-PSS-1YR		Annual Maintenance PSS (T3SP-L6X1200-10K)	\$1,306	Each	10%	\$1,175	Other	F1
T3SP-L6X1600X-SSD-PSS-1YR	T3SP-L6X1600X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-L6X1600X-SSD)	\$7,259	Each	10%	\$6,533	Other	F1
T3SP-L6X400X-SSD-PSS-1YR	T3SP-L6X400X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-L6X400X-SSD)	\$2,625	Each	10%	\$2,363	Other	F1
T3SP-L9X2000-NL-PSS-1YR	T3SP-L9X2000-NL-PSS-1YR		Annual Maintenance PSS (T3SP-L9X2000-NL)	\$909	Each	10%	\$818	Other	F1
T3SP-L9X4000-NL-PSS-1YR	T3SP-L9X4000-NL-PSS-1YR		Annual Maintenance PSS (T3SP-L9X4000-NL)	\$1,378	Each	10%	\$1,240	Other	F1
T3SP-L9X6000-NL-PSS-1YR	T3SP-L9X6000-NL-PSS-1YR		Annual Maintenance PSS (T3SP-L9X6000-NL)	\$1,856	Each	10%	\$1,671	Other	F1
T3SP-S4X1200-10K-PSS-1YR	T3SP-S4X1200-10K-PSS-1YR		Annual Maintenance PSS (T3SP-S4X1200-10K)	\$821	Each	10%	\$739	Other	F1
T3SP-S4X15TBXL2SSD-PSS-1YR	T3SP-S4X15TBXL2SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S4X15TBXL2SSD)	\$26,161	Each	10%	\$23,545	Other	F1
T3SPS4X1600XL-SSD-PSS-1YR	T3SPS4X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SPS4X1600XL-SSD)	\$3,873	Each	10%	\$3,486	Other	F1
T3SP-S4X1600XL-SSD-PSS-1YR	T3SP-S4X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S4X1600XL-SSD)	\$3,435	Each	10%	\$3,091	Other	F1
T3SP-S4X1600X-SSD-PSS-1YR	T3SP-S4X1600X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S4X1600X-SSD)	\$4,839	Each	10%	\$4,355	Other	F1
T3SP-S4X1800-10K-PSS-1YR	T3SP-S4X1800-10K-PSS-1YR		Annual Maintenance PSS (T3SP-S4X1800-10K)	\$971	Each	10%	\$874	Other	F1
T3SP-S4X3200XL-SSD-PSS-1YR	T3SP-S4X3200XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S4X3200XL-SSD)	\$6,174	Each	10%	\$5,557	Other	F1
T3SP-S4X400XL-SSD-PSS-1YR	T3SP-S4X400XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S4X400XL-SSD)	\$1,372	Each	10%	\$1,235	Other	F1
T3SP-S4X400X-SSD-PSS-1YR	T3SP-S4X400X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S4X400X-SSD)	\$1,750	Each	10%	\$1,575	Other	F1
T3SP-S4X600-10K-PSS-1YR	T3SP-S4X600-10K-PSS-1YR		Annual Maintenance PSS (T3SP-S4X600-10K)	\$524	Each	10%	\$471	Other	F1
T3SP-S4X600-15K-PSS-1YR	T3SP-S4X600-15K-PSS-1YR		Annual Maintenance PSS (T3SP-S4X600-15K)	\$720	Each	10%	\$648	Other	F1
T3SP-S4X7TBXL2-SSD-PSS-1YR	T3SP-S4X7TBXL2-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S4X7TBXL2-SSD)	\$13,328	Each	10%	\$11,995	Other	F1
T3SPS4X800XL-SSD-PSS-1YR	T3SPS4X800XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SPS4X800XL-SSD)	\$2,529	Each	10%	\$2,276	Other	F1
T3SP-S4X800XL-SSD-PSS-1YR	T3SP-S4X800XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S4X800XL-SSD)	\$2,264	Each	10%	\$2,029	Other	F1
T3SP-S4X800X-SSD-PSS-1YR	T3SP-S4X800X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S4X800X-SSD)	\$3,052	Each	10%	\$2,747	Other	F1
T3SP-S6X1200-10K-PSS-1YR	T3SP-S6X1200-10K-PSS-1YR		Annual Maintenance PSS (T3SP-S6X1200-10K)	\$1,232	Each	10%	\$1,109	Other	F1
T3SP-S6X15TBXL2SSD-PSS-1YR	T3SP-S6X15TBXL2SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S6X15TBXL2SSD)	\$39,242	Each	10%	\$35,318	Other	F1
T3SPS6X1600XL-SSD-PSS-1YR	T3SPS6X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SPS6X1600XL-SSD)	\$5,810	Each	10%	\$5,229	Other	F1
T3SP-S6X1600XL-SSD-PSS-1YR	T3SP-S6X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S6X1600XL-SSD)	\$5,152	Each	10%	\$4,637	Other	F1
T3SP-S6X1600X-SSD-PSS-1YR	T3SP-S6X1600X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S6X1600X-SSD)	\$7,259	Each	10%	\$6,533	Other	F1
T3SP-S6X1800-10K-PSS-1YR	T3SP-S6X1800-10K-PSS-1YR		Annual Maintenance PSS (T3SP-S6X1800-10K)	\$1,456	Each	10%	\$1,310	Other	F1
T3SP-S6X3200XL-SSD-PSS-1YR	T3SP-S6X3200XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S6X3200XL-SSD)	\$9,261	Each	10%	\$8,335	Other	F1
T3SP-S6X400XL-SSD-PSS-1YR	T3SP-S6X400XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S6X400XL-SSD)	\$2,058	Each	10%	\$1,852	Other	F1
T3SP-S6X400X-SSD-PSS-1YR	T3SP-S6X400X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S6X400X-SSD)	\$2,625	Each	10%	\$2,363	Other	F1
T3SP-S6X600-10K-PSS-1YR	T3SP-S6X600-10K-PSS-1YR		Annual Maintenance PSS (T3SP-S6X600-10K)	\$786	Each	10%	\$708	Other	F1
T3SP-S6X600-15K-PSS-1YR	T3SP-S6X600-15K-PSS-1YR		Annual Maintenance PSS (T3SP-S6X600-15K)	\$1,080	Each	10%	\$972	Other	F1
T3SP-S6X7TBXL2-SSD-PSS-1YR	T3SP-S6X7TBXL2-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S6X7TBXL2-SSD)	\$19,992	Each	10%	\$17,993	Other	F1
T3SPS6X800XL-SSD-PSS-1YR	T3SPS6X800XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SPS6X800XL-SSD)	\$3,794	Each	10%	\$3,415	Other	F1
T3SP-S6X800XL-SSD-PSS-1YR	T3SP-S6X800XL-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S6X800XL-SSD)	\$3,381	Each	10%	\$3,043	Other	F1
T3SP-S6X800X-SSD-PSS-1YR	T3SP-S6X800X-SSD-PSS-1YR		Annual Maintenance PSS (T3SP-S6X800X-SSD)	\$4,575	Each	10%	\$4,117	Other	F1
T3-VS07-12000-PSS-1YR	T3-VS07-12000-PSS-1YR		Annual Maintenance PSS (T3-VS07-12000)	\$375	Each	10%	\$338	Other	F1
T3-VS07-12000TU-PSS-1YR	T3-VS07-12000TU-PSS-1YR		Annual Maintenance PSS (T3-VS07-12000TU)	\$450	Each	10%	\$405	Other	F1
T3-VS07-12000U-PSS-1YR	T3-VS07-12000U-PSS-1YR		Annual Maintenance PSS (T3-VS07-12000U)	\$450	Each	10%	\$405	Other	F1
T3-VS07-2000-PSS-1YR	T3-VS07-2000-PSS-1YR		Annual Maintenance PSS (T3-VS07-2000)	\$102	Each	10%	\$91	Other	F1
T3-VS07-2000TU-PSS-1YR	T3-VS07-2000TU-PSS-1YR		Annual Maintenance PSS (T3-VS07-2000TU)	\$137	Each	10%	\$123	Other	F1
T3-VS07-2000U-PSS-1YR	T3-VS07-2000U-PSS-1YR		Annual Maintenance PSS (T3-VS07-2000U)	\$137	Each	10%	\$123	Other	F1
T3-VS07-4000-PSS-1YR	T3-VS07-4000-PSS-1YR		Annual Maintenance PSS (T3-VS07-4000)	\$153	Each	10%	\$138	Other	F1
T3-VS07-4000TU-PSS-1YR	T3-VS07-4000TU-PSS-1YR		Annual Maintenance PSS (T3-VS07-4000TU)	\$212	Each	10%	\$191	Other	F1
T3-VS07-4000U-PSS-1YR	T3-VS07-4000U-PSS-1YR		Annual Maintenance PSS (T3-VS07-4000U)	\$212	Each	10%	\$191	Other	F1
T3-VS07-6000-PSS-1YR	T3-VS07-6000-PSS-1YR		Annual Maintenance PSS (T3-VS07-6000)	\$207	Each	10%	\$186	Other	F1
T3-VS07-6000TU-PSS-1YR	T3-VS07-6000TU-PSS-1YR		Annual Maintenance PSS (T3-VS07-6000TU)	\$292	Each	10%	\$263	Other	F1
T3-VS07-6000U-PSS-1YR	T3-VS07-6000U-PSS-1YR		Annual Maintenance PSS (T3-VS07-6000U)	\$292	Each	10%	\$263	Other	F1
T3-VS12FX-400-PSS-1YR	T3-VS12FX-400-PSS-1YR		Annual Maintenance PSS (T3-VS12FX-400)	\$438	Each	10%	\$394	Other	F1
T3-VS12FX-400TU-PSS-1YR	T3-VS12FX-400TU-PSS-1YR		Annual Maintenance PSS (T3-VS12FX-400TU)	\$537	Each	10%	\$483	Other	F1
T3-VS12FX-400U-PSS-1YR	T3-VS12FX-400U-PSS-1YR		Annual Maintenance PSS (T3-VS12FX-400U)	\$537	Each	10%	\$483	Other	F1
T3-VS12FX-800-PSS-1YR	T3-VS12FX-800-PSS-1YR		Annual Maintenance PSS (T3-VS12FX-800)	\$763	Each	10%	\$687	Other	F1
T3-VS12FX-800TU-PSS-1YR	T3-VS12FX-800TU-PSS-1YR		Annual Maintenance PSS (T3-VS12FX-800TU)	\$940	Each	10%	\$846	Other	F1
T3-VS12FX-800U-PSS-1YR	T3-VS12FX-800U-PSS-1YR		Annual Maintenance PSS (T3-VS12FX-800U)	\$940	Each	10%	\$846	Other	F1
T3-VS15-600-PSS-1YR	T3-VS15-600-PSS-1YR		Annual Maintenance PSS (T3-VS15-600)	\$180	Each	10%	\$162	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Other	
T3-VS15-600TU-PSS-1YR	T3-VS15-600TU-PSS-1YR		Annual Maintenance PSS (T3-VS15-600TU)	\$221	Each	10%	\$198	Other	F1	
T3-VS15-600U-PSS-1YR	T3-VS15-600U-PSS-1YR		Annual Maintenance PSS (T3-VS15-600U)	\$221	Each	10%	\$198	Other	F1	
T4-2S10-1200-PSS-1YR	T4-2S10-1200-PSS-1YR		Annual Maintenance PSS (T4-2S10-1200)	\$205	Each	10%	\$185	Other	F1	
T4-2S10-1200TU-PSS-1YR	T4-2S10-1200TU-PSS-1YR		Annual Maintenance PSS (T4-2S10-1200TU)	\$256	Each	10%	\$230	Other	F1	
T4-2S10-1200U-PSS-1YR	T4-2S10-1200U-PSS-1YR		Annual Maintenance PSS (T4-2S10-1200U)	\$256	Each	10%	\$230	Other	F1	
T4-2S10-1800-PSS-1YR	T4-2S10-1800-PSS-1YR		Annual Maintenance PSS (T4-2S10-1800)	\$243	Each	10%	\$218	Other	F1	
T4-2S10-1800TU-PSS-1YR	T4-2S10-1800TU-PSS-1YR		Annual Maintenance PSS (T4-2S10-1800TU)	\$305	Each	10%	\$274	Other	F1	
T4-2S10-1800U-PSS-1YR	T4-2S10-1800U-PSS-1YR		Annual Maintenance PSS (T4-2S10-1800U)	\$305	Each	10%	\$274	Other	F1	
T4-2S10-600-PSS-1YR	T4-2S10-600-PSS-1YR		Annual Maintenance PSS (T4-2S10-600)	\$131	Each	10%	\$118	Other	F1	
T4-2S10-600TU-PSS-1YR	T4-2S10-600TU-PSS-1YR		Annual Maintenance PSS (T4-2S10-600TU)	\$161	Each	10%	\$145	Other	F1	
T4-2S10-600U-PSS-1YR	T4-2S10-600U-PSS-1YR		Annual Maintenance PSS (T4-2S10-600U)	\$161	Each	10%	\$145	Other	F1	
T4-2SFX-400-PSS-1YR	T4-2SFX-400-PSS-1YR		Annual Maintenance PSS (T4-2SFX-400)	\$488	Each	10%	\$439	Other	F1	
T4-2SFX-400TU-PSS-1YR	T4-2SFX-400TU-PSS-1YR		Annual Maintenance PSS (T4-2SFX-400TU)	\$596	Each	10%	\$537	Other	F1	
T4-2SFX-400U-PSS-1YR	T4-2SFX-400U-PSS-1YR		Annual Maintenance PSS (T4-2SFX-400U)	\$596	Each	10%	\$537	Other	F1	
T4-2SFXL-1600-PSS-1YR	T4-2SFXL-1600-PSS-1YR		Annual Maintenance PSS (T4-2SFXL-1600)	\$1,090	Each	10%	\$981	Other	F1	
T4-2SFXL-1600TU-PSS-1YR	T4-2SFXL-1600TU-PSS-1YR		Annual Maintenance PSS (T4-2SFXL-1600TU)	\$1,356	Each	10%	\$1,220	Other	F1	
T4-2SFXL-1600U-PSS-1YR	T4-2SFXL-1600U-PSS-1YR		Annual Maintenance PSS (T4-2SFXL-1600U)	\$1,356	Each	10%	\$1,220	Other	F1	
T4-2SFXL2-7680-PSS-1YR	T4-2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (T4-2SFXL2-7680)	\$3,534	Each	10%	\$3,180	Other	F1	
T4-2SFXL2-7680TU-PSS-1YR	T4-2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (T4-2SFXL2-7680TU)	\$4,474	Each	10%	\$4,027	Other	F1	
T4-2SFXL2-7680U-PSS-1YR	T4-2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (T4-2SFXL2-7680U)	\$4,474	Each	10%	\$4,027	Other	F1	
T4-2SFXL-3200-PSS-1YR	T4-2SFXL-3200-PSS-1YR		Annual Maintenance PSS (T4-2SFXL-3200)	\$1,747	Each	10%	\$1,572	Other	F1	
T4-2SFXL-3200TU-PSS-1YR	T4-2SFXL-3200TU-PSS-1YR		Annual Maintenance PSS (T4-2SFXL-3200TU)	\$2,193	Each	10%	\$1,974	Other	F1	
T4-2SFXL-3200U-PSS-1YR	T4-2SFXL-3200U-PSS-1YR		Annual Maintenance PSS (T4-2SFXL-3200U)	\$2,193	Each	10%	\$1,974	Other	F1	
T4-2SFXL-800-PSS-1YR	T4-2SFXL-800-PSS-1YR		Annual Maintenance PSS (T4-2SFXL-800)	\$708	Each	10%	\$637	Other	F1	
T4-2SFXL-800TU-PSS-1YR	T4-2SFXL-800TU-PSS-1YR		Annual Maintenance PSS (T4-2SFXL-800TU)	\$874	Each	10%	\$786	Other	F1	
T4-2SFXL-800U-PSS-1YR	T4-2SFXL-800U-PSS-1YR		Annual Maintenance PSS (T4-2SFXL-800U)	\$874	Each	10%	\$786	Other	F1	
T4BD6C25ADAF-PSS-1YR	T4BD6C25ADAF-PSS-1YR		Annual Maintenance PSS (T4BD6C25ADAF)	\$1,736	Each	10%	\$1,562	Other	F1	
T4BD6C25AD-PSS-1YR	T4BD6C25AD-PSS-1YR		Annual Maintenance PSS (T4BD6C25AD)	\$2,025	Each	10%	\$1,823	Other	F1	
T4BD6C25AFALL-PSS-1YR	T4BD6C25AFALL-PSS-1YR		Annual Maintenance PSS (T4BD6C25AFALL)	\$1,736	Each	10%	\$1,562	Other	F1	
T4BD6C25AF-PSS-1YR	T4BD6C25AF-PSS-1YR		Annual Maintenance PSS (T4BD6C25AF)	\$1,736	Each	10%	\$1,562	Other	F1	
T4BD6C25FLL-PSS-1YR	T4BD6C25FLL-PSS-1YR		Annual Maintenance PSS (T4BD6C25FLL)	\$2,025	Each	10%	\$1,823	Other	F1	
T4BD6C25F-PSS-1YR	T4BD6C25F-PSS-1YR		Annual Maintenance PSS (T4BD6C25F)	\$2,025	Each	10%	\$1,823	Other	F1	
T4-D2S10-1200-PSS-1YR	T4-D2S10-1200-PSS-1YR		Annual Maintenance PSS (T4-D2S10-1200)	\$205	Each	10%	\$185	Other	F1	
T4-D2S10-1200TU-PSS-1YR	T4-D2S10-1200TU-PSS-1YR		Annual Maintenance PSS (T4-D2S10-1200TU)	\$256	Each	10%	\$230	Other	F1	
T4-D2S10-1200U-PSS-1YR	T4-D2S10-1200U-PSS-1YR		Annual Maintenance PSS (T4-D2S10-1200U)	\$256	Each	10%	\$230	Other	F1	
T4-D2S10-1800-PSS-1YR	T4-D2S10-1800-PSS-1YR		Annual Maintenance PSS (T4-D2S10-1800)	\$243	Each	10%	\$218	Other	F1	
T4-D2S10-1800TU-PSS-1YR	T4-D2S10-1800TU-PSS-1YR		Annual Maintenance PSS (T4-D2S10-1800TU)	\$305	Each	10%	\$274	Other	F1	
T4-D2S10-1800U-PSS-1YR	T4-D2S10-1800U-PSS-1YR		Annual Maintenance PSS (T4-D2S10-1800U)	\$305	Each	10%	\$274	Other	F1	
T4-D2S10-600-PSS-1YR	T4-D2S10-600-PSS-1YR		Annual Maintenance PSS (T4-D2S10-600)	\$131	Each	10%	\$118	Other	F1	
T4-D2S10-600TU-PSS-1YR	T4-D2S10-600TU-PSS-1YR		Annual Maintenance PSS (T4-D2S10-600TU)	\$161	Each	10%	\$145	Other	F1	
T4-D2S10-600U-PSS-1YR	T4-D2S10-600U-PSS-1YR		Annual Maintenance PSS (T4-D2S10-600U)	\$161	Each	10%	\$145	Other	F1	
T4-D2SFX-400-PSS-1YR	T4-D2SFX-400-PSS-1YR		Annual Maintenance PSS (T4-D2SFX-400)	\$488	Each	10%	\$439	Other	F1	
T4-D2SFX-400TU-PSS-1YR	T4-D2SFX-400TU-PSS-1YR		Annual Maintenance PSS (T4-D2SFX-400TU)	\$596	Each	10%	\$537	Other	F1	
T4-D2SFX-400U-PSS-1YR	T4-D2SFX-400U-PSS-1YR		Annual Maintenance PSS (T4-D2SFX-400U)	\$596	Each	10%	\$537	Other	F1	
T4-D2SFXL-1600-PSS-1YR	T4-D2SFXL-1600-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL-1600)	\$1,090	Each	10%	\$981	Other	F1	
T4-D2SFXL1600TU-PSS-1YR	T4-D2SFXL1600TU-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL1600TU)	\$1,356	Each	10%	\$1,220	Other	F1	
T4-D2SFXL-1600U-PSS-1YR	T4-D2SFXL-1600U-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL-1600U)	\$1,356	Each	10%	\$1,220	Other	F1	
T4-D2SFXL2-7680-PSS-1YR	T4-D2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL2-7680)	\$3,534	Each	10%	\$3,180	Other	F1	
T4-D2SFXL2-7680TU-PSS-1YR	T4-D2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL2-7680TU)	\$4,474	Each	10%	\$4,027	Other	F1	
T4-D2SFXL2-7680U-PSS-1YR	T4-D2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL2-7680U)	\$4,474	Each	10%	\$4,027	Other	F1	
T4-D2SFXL-3200-PSS-1YR	T4-D2SFXL-3200-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL-3200)	\$1,747	Each	10%	\$1,572	Other	F1	
T4-D2SFXL3200TU-PSS-1YR	T4-D2SFXL3200TU-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL3200TU)	\$2,193	Each	10%	\$1,974	Other	F1	
T4-D2SFXL-3200U-PSS-1YR	T4-D2SFXL-3200U-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL-3200U)	\$2,193	Each	10%	\$1,974	Other	F1	
T4-D2SFXL-800-PSS-1YR	T4-D2SFXL-800-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL-800)	\$708	Each	10%	\$637	Other	F1	
T4-D2SFXL-800TU-PSS-1YR	T4-D2SFXL-800TU-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL-800TU)	\$874	Each	10%	\$786	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
T4-D2SFXL-800U-PSS-1YR	T4-D2SFXL-800U-PSS-1YR		Annual Maintenance PSS (T4-D2SFXL-800U)	\$874	Each	10%	\$786	Other	F1
T4F-2SFXL2-15360-PSS-1YR	T4F-2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-15360)	\$6,367	Each	10%	\$5,730	Other	F1
T4F-2SFXL2-15360TU-PSS-1YR	T4F-2SFXL2-15360TU-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-15360TU)	\$8,040	Each	10%	\$7,236	Other	F1
T4F-2SFXL2-15360U-PSS-1YR	T4F-2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-15360U)	\$8,040	Each	10%	\$7,236	Other	F1
T4F-2SFXL2-1920-PSS-1YR	T4F-2SFXL2-1920-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-1920)	\$966	Each	10%	\$869	Other	F1
T4F-2SFXL2-1920TU-PSS-1YR	T4F-2SFXL2-1920TU-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-1920TU)	\$1,209	Each	10%	\$1,088	Other	F1
T4F-2SFXL2-1920U-PSS-1YR	T4F-2SFXL2-1920U-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-1920U)	\$1,209	Each	10%	\$1,088	Other	F1
T4F-2SFXL2-3840-PSS-1YR	T4F-2SFXL2-3840-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-3840)	\$1,667	Each	10%	\$1,500	Other	F1
T4F-2SFXL2-3840TU-PSS-1YR	T4F-2SFXL2-3840TU-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-3840TU)	\$2,101	Each	10%	\$1,891	Other	F1
T4F-2SFXL2-3840U-PSS-1YR	T4F-2SFXL2-3840U-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-3840U)	\$2,101	Each	10%	\$1,891	Other	F1
T4F-2SFXL2-7680-PSS-1YR	T4F-2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-7680)	\$3,029	Each	10%	\$2,726	Other	F1
T4F-2SFXL2-7680TU-PSS-1YR	T4F-2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-7680TU)	\$3,835	Each	10%	\$3,452	Other	F1
T4F-2SFXL2-7680U-PSS-1YR	T4F-2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL2-7680U)	\$3,835	Each	10%	\$3,452	Other	F1
T4F-2SFXL-800-PSS-1YR	T4F-2SFXL-800-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL-800)	\$510	Each	10%	\$459	Other	F1
T4F-2SFXL-800TU-PSS-1YR	T4F-2SFXL-800TU-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL-800TU)	\$632	Each	10%	\$569	Other	F1
T4F-2SFXL-800U-PSS-1YR	T4F-2SFXL-800U-PSS-1YR		Annual Maintenance PSS (T4F-2SFXL-800U)	\$632	Each	10%	\$569	Other	F1
T4FC-2SFX-400-PSS-1YR	T4FC-2SFX-400-PSS-1YR		Annual Maintenance PSS (T4FC-2SFX-400)	\$488	Each	10%	\$439	Other	F1
T4FC-2SFX-400TU-PSS-1YR	T4FC-2SFX-400TU-PSS-1YR		Annual Maintenance PSS (T4FC-2SFX-400TU)	\$596	Each	10%	\$537	Other	F1
T4FC-2SFX-400U-PSS-1YR	T4FC-2SFX-400U-PSS-1YR		Annual Maintenance PSS (T4FC-2SFX-400U)	\$596	Each	10%	\$537	Other	F1
T4FC-D2SFX-400-PSS-1YR	T4FC-D2SFX-400-PSS-1YR		Annual Maintenance PSS (T4FC-D2SFX-400)	\$488	Each	10%	\$439	Other	F1
T4FC-D2SFX-400TU-PSS-1YR	T4FC-D2SFX-400TU-PSS-1YR		Annual Maintenance PSS (T4FC-D2SFX-400TU)	\$596	Each	10%	\$537	Other	F1
T4FC-D2SFX-400U-PSS-1YR	T4FC-D2SFX-400U-PSS-1YR		Annual Maintenance PSS (T4FC-D2SFX-400U)	\$596	Each	10%	\$537	Other	F1
T4F-D2SFXL2-15360-PSS-1YR	T4F-D2SFXL2-15360-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-15360)	\$6,367	Each	10%	\$5,730	Other	F1
T4F-D2SFXL215360TU-PSS-1YR	T4F-D2SFXL215360TU-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL215360TU)	\$8,040	Each	10%	\$7,236	Other	F1
T4F-D2SFXL2-15360U-PSS-1YR	T4F-D2SFXL2-15360U-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-15360U)	\$8,040	Each	10%	\$7,236	Other	F1
T4F-D2SFXL2-1920-PSS-1YR	T4F-D2SFXL2-1920-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-1920)	\$966	Each	10%	\$869	Other	F1
T4F-D2SFXL2-1920TU-PSS-1YR	T4F-D2SFXL2-1920TU-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-1920TU)	\$1,209	Each	10%	\$1,088	Other	F1
T4F-D2SFXL2-1920U-PSS-1YR	T4F-D2SFXL2-1920U-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-1920U)	\$1,209	Each	10%	\$1,088	Other	F1
T4F-D2SFXL2-3840-PSS-1YR	T4F-D2SFXL2-3840-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-3840)	\$1,667	Each	10%	\$1,500	Other	F1
T4F-D2SFXL2-3840TU-PSS-1YR	T4F-D2SFXL2-3840TU-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-3840TU)	\$2,101	Each	10%	\$1,891	Other	F1
T4F-D2SFXL2-3840U-PSS-1YR	T4F-D2SFXL2-3840U-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-3840U)	\$2,101	Each	10%	\$1,891	Other	F1
T4F-D2SFXL2-7680-PSS-1YR	T4F-D2SFXL2-7680-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-7680)	\$3,029	Each	10%	\$2,726	Other	F1
T4F-D2SFXL2-7680TU-PSS-1YR	T4F-D2SFXL2-7680TU-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-7680TU)	\$3,835	Each	10%	\$3,452	Other	F1
T4F-D2SFXL2-7680U-PSS-1YR	T4F-D2SFXL2-7680U-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL2-7680U)	\$3,835	Each	10%	\$3,452	Other	F1
T4F-D2SFXL-800-PSS-1YR	T4F-D2SFXL-800-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL-800)	\$510	Each	10%	\$459	Other	F1
T4F-D2SFXL-800TU-PSS-1YR	T4F-D2SFXL-800TU-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL-800TU)	\$632	Each	10%	\$569	Other	F1
T4F-D2SFXL-800U-PSS-1YR	T4F-D2SFXL-800U-PSS-1YR		Annual Maintenance PSS (T4F-D2SFXL-800U)	\$632	Each	10%	\$569	Other	F1
T4SL12C25ADAF-PSS-1YR	T4SL12C25ADAF-PSS-1YR		Annual Maintenance PSS (T4SL12C25ADAF)	\$9,490	Each	10%	\$8,541	Other	F1
T4SL12C25AD-PSS-1YR	T4SL12C25AD-PSS-1YR		Annual Maintenance PSS (T4SL12C25AD)	\$11,072	Each	10%	\$9,965	Other	F1
T4SL12C25FALL-PSS-1YR	T4SL12C25FALL-PSS-1YR		Annual Maintenance PSS (T4SL12C25FALL)	\$9,490	Each	10%	\$8,541	Other	F1
T4SL12C25FAF-PSS-1YR	T4SL12C25FAF-PSS-1YR		Annual Maintenance PSS (T4SL12C25FAF)	\$9,490	Each	10%	\$8,541	Other	F1
T4SL12C25FLL-PSS-1YR	T4SL12C25FLL-PSS-1YR		Annual Maintenance PSS (T4SL12C25FLL)	\$11,072	Each	10%	\$9,965	Other	F1
T4SL12C25F-PSS-1YR	T4SL12C25F-PSS-1YR		Annual Maintenance PSS (T4SL12C25F)	\$11,072	Each	10%	\$9,965	Other	F1
T4SL16C25ADAF-PSS-1YR	T4SL16C25ADAF-PSS-1YR		Annual Maintenance PSS (T4SL16C25ADAF)	\$20,800	Each	10%	\$18,720	Other	F1
T4SL16C25AD-PSS-1YR	T4SL16C25AD-PSS-1YR		Annual Maintenance PSS (T4SL16C25AD)	\$24,267	Each	10%	\$21,840	Other	F1
T4SL16C25FALL-PSS-1YR	T4SL16C25FALL-PSS-1YR		Annual Maintenance PSS (T4SL16C25FALL)	\$20,800	Each	10%	\$18,720	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T4SL16C25FAF-PSS-1YR	T4SL16C25FAF-PSS-1YR		Annual Maintenance PSS (T4SL16C25FAF)	\$20,800	Each	10%		\$18,720	Other	F1
T4SL16C25FLL-PSS-1YR	T4SL16C25FLL-PSS-1YR		Annual Maintenance PSS (T4SL16C25FLL)	\$24,267	Each	10%		\$21,840	Other	F1
T4SL16C25F-PSS-1YR	T4SL16C25F-PSS-1YR		Annual Maintenance PSS (T4SL16C25F)	\$24,267	Each	10%		\$21,840	Other	F1
T4SL8C25ADAF-PSS-1YR	T4SL8C25ADAF-PSS-1YR		Annual Maintenance PSS (T4SL8C25ADAF)	\$4,461	Each	10%		\$4,015	Other	F1
T4SL8C25AD-PSS-1YR	T4SL8C25AD-PSS-1YR		Annual Maintenance PSS (T4SL8C25AD)	\$5,205	Each	10%		\$4,684	Other	F1
T4SL8C25FAFLL-PSS-1YR	T4SL8C25FAFLL-PSS-1YR		Annual Maintenance PSS (T4SL8C25FAFLL)	\$4,461	Each	10%		\$4,015	Other	F1
T4SL8C25FAF-PSS-1YR	T4SL8C25FAF-PSS-1YR		Annual Maintenance PSS (T4SL8C25FAF)	\$4,461	Each	10%		\$4,015	Other	F1
T4SL8C25FLL-PSS-1YR	T4SL8C25FLL-PSS-1YR		Annual Maintenance PSS (T4SL8C25FLL)	\$5,205	Each	10%		\$4,684	Other	F1
T4SL8C25F-PSS-1YR	T4SL8C25F-PSS-1YR		Annual Maintenance PSS (T4SL8C25F)	\$5,205	Each	10%		\$4,684	Other	F1
T4SP-4X1200-10K-PSS-1YR	T4SP-4X1200-10K-PSS-1YR		Annual Maintenance PSS (T4SP-4X1200-10K)	\$819	Each	10%		\$737	Other	F1
T4SP-4X1600XL-SSD-PSS-1YR	T4SP-4X1600XL-SSD-PSS-1YR		Annual Maintenance PSS (T4SP-4X1600XL-SSD)	\$4,359	Each	10%		\$3,923	Other	F1
T4SP-4X1800-10K-PSS-1YR	T4SP-4X1800-10K-PSS-1YR		Annual Maintenance PSS (T4SP-4X1800-10K)	\$970	Each	10%		\$873	Other	F1
T4SP-4X3200XL-SSD-PSS-1YR	T4SP-4X3200XL-SSD-PSS-1YR		Annual Maintenance PSS (T4SP-4X3200XL-SSD)	\$6,986	Each	10%		\$6,287	Other	F1
T4SP-4X400X-SSD-PSS-1YR	T4SP-4X400X-SSD-PSS-1YR		Annual Maintenance PSS (T4SP-4X400X-SSD)	\$1,951	Each	10%		\$1,756	Other	F1
T4SP-4X600-10K-PSS-1YR	T4SP-4X600-10K-PSS-1YR		Annual Maintenance PSS (T4SP-4X600-10K)	\$495	Each	10%		\$445	Other	F1
T4SP-4X7TBXL2-SSD-PSS-1YR	T4SP-4X7TBXL2-SSD-PSS-1YR		Annual Maintenance PSS (T4SP-4X7TBXL2-SSD)	\$14,134	Each	10%		\$12,721	Other	F1
T4SP-4X800XL-SSD-PSS-1YR	T4SP-4X800XL-SSD-PSS-1YR		Annual Maintenance PSS (T4SP-4X800XL-SSD)	\$2,833	Each	10%		\$2,549	Other	F1
T4-VS07-12000-PSS-1YR	T4-VS07-12000-PSS-1YR		Annual Maintenance PSS (T4-VS07-12000)	\$376	Each	10%		\$338	Other	F1
T4-VS07-12000TU-PSS-1YR	T4-VS07-12000TU-PSS-1YR		Annual Maintenance PSS (T4-VS07-12000TU)	\$538	Each	10%		\$484	Other	F1
T4-VS07-12000U-PSS-1YR	T4-VS07-12000U-PSS-1YR		Annual Maintenance PSS (T4-VS07-12000U)	\$538	Each	10%		\$484	Other	F1
T4-VS07-4000-PSS-1YR	T4-VS07-4000-PSS-1YR		Annual Maintenance PSS (T4-VS07-4000)	\$153	Each	10%		\$138	Other	F1
T4-VS07-4000TU-PSS-1YR	T4-VS07-4000TU-PSS-1YR		Annual Maintenance PSS (T4-VS07-4000TU)	\$212	Each	10%		\$191	Other	F1
T4-VS07-4000U-PSS-1YR	T4-VS07-4000U-PSS-1YR		Annual Maintenance PSS (T4-VS07-4000U)	\$212	Each	10%		\$191	Other	F1
T4-VS07-6000-PSS-1YR	T4-VS07-6000-PSS-1YR		Annual Maintenance PSS (T4-VS07-6000)	\$207	Each	10%		\$186	Other	F1
T4-VS07-6000TU-PSS-1YR	T4-VS07-6000TU-PSS-1YR		Annual Maintenance PSS (T4-VS07-6000TU)	\$292	Each	10%		\$263	Other	F1
T4-VS07-6000U-PSS-1YR	T4-VS07-6000U-PSS-1YR		Annual Maintenance PSS (T4-VS07-6000U)	\$292	Each	10%		\$263	Other	F1
TB-15-DIR-UFD-PSS-1YR	TB-15-DIR-UFD-PSS-1YR		Annual Maintenance PSS (TB-15-DIR-UFD)	\$691	Each	10%		\$621	Other	F1
TB-15-DIR-U-PSS-1YR	TB-15-DIR-U-PSS-1YR		Annual Maintenance PSS (TB-15-DIR-U)	\$704	Each	10%		\$634	Other	F1
TB4-15-DIR-PSS-1YR	TB4-15-DIR-PSS-1YR		Annual Maintenance PSS (TB4-15-DIR)	\$867	Each	10%		\$780	Other	F1
TB4-15-DIRUFD-PSS-1YR	TB4-15-DIRUFD-PSS-1YR		Annual Maintenance PSS (TB4-15-DIRUFD)	\$691	Each	10%		\$621	Other	F1
TB4-15-DIRU-PSS-1YR	TB4-15-DIRU-PSS-1YR		Annual Maintenance PSS (TB4-15-DIRU)	\$691	Each	10%		\$621	Other	F1
TB-BBU-PSS-1YR	TB-BBU-PSS-1YR		Annual Maintenance PSS (TB-BBU)	\$578	Each	10%		\$520	Other	F1
TB-BBU-UFD-PSS-1YR	TB-BBU-UFD-PSS-1YR		Annual Maintenance PSS (TB-BBU-UFD)	\$691	Each	10%		\$621	Other	F1
TB-BBU-U-PSS-1YR	TB-BBU-U-PSS-1YR		Annual Maintenance PSS (TB-BBU-U)	\$460	Each	10%		\$414	Other	F1
TCA-TW-R640-HIGH-PSS-1YR	TCA-TW-R640-HIGH-PSS-1YR		Annual Maintenance PSS (TCA-TW-R640-HIGH)	\$26,599	Each	10%		\$23,939	Other	F1
TCA-TW-R640-LOW-PSS-1YR	TCA-TW-R640-LOW-PSS-1YR		Annual Maintenance PSS (TCA-TW-R640-LOW)	\$24,150	Each	10%		\$21,735	Other	F1
TCA-TW-R640-MGMT-PSS-1YR	TCA-TW-R640-MGMT-PSS-1YR		Annual Maintenance PSS (TCA-TW-R640-MGMT)	\$20,242	Each	10%		\$18,218	Other	F1
TERA-MSUBASE-PSS-1YR	TERA-MSUBASE-PSS-1YR		Annual Maintenance PSS (TERA-MSUBASE)	\$5,324	Each	10%		\$4,792	Other	F1
TERA-MSU-M00-PSS-1YR	TERA-MSU-M00-PSS-1YR		Annual Maintenance PSS (TERA-MSU-M00)	\$212	Each	10%		\$191	Other	F1
TERA-MSU-M01-PSS-1YR	TERA-MSU-M01-PSS-1YR		Annual Maintenance PSS (TERA-MSU-M01)	\$198	Each	10%		\$178	Other	F1
TERA-MSU-M02-PSS-1YR	TERA-MSU-M02-PSS-1YR		Annual Maintenance PSS (TERA-MSU-M02)	\$106	Each	10%		\$95	Other	F1
TERA-MSU-M03-PSS-1YR	TERA-MSU-M03-PSS-1YR		Annual Maintenance PSS (TERA-MSU-M03)	\$94	Each	10%		\$85	Other	F1
TERA-MSU-M04-PSS-1YR	TERA-MSU-M04-PSS-1YR		Annual Maintenance PSS (TERA-MSU-M04)	\$86	Each	10%		\$77	Other	F1
TERA-MSU-M05-PSS-1YR	TERA-MSU-M05-PSS-1YR		Annual Maintenance PSS (TERA-MSU-M05)	\$70	Each	10%		\$63	Other	F1
TERA-MSU-M06-PSS-1YR	TERA-MSU-M06-PSS-1YR		Annual Maintenance PSS (TERA-MSU-M06)	\$64	Each	10%		\$58	Other	F1
TERA-MSU-M07-PSS-1YR	TERA-MSU-M07-PSS-1YR		Annual Maintenance PSS (TERA-MSU-M07)	\$58	Each	10%		\$52	Other	F1
TFADD-T10-PSS-1YR	TFADD-T10-PSS-1YR		Annual Maintenance PSS (TFADD-T10)	\$7,708	Each	10%		\$6,937	Other	F1
TFADD-T11-PSS-1YR	TFADD-T11-PSS-1YR		Annual Maintenance PSS (TFADD-T11)	\$8,474	Each	10%		\$7,627	Other	F1
TFADD-T12-PSS-1YR	TFADD-T12-PSS-1YR		Annual Maintenance PSS (TFADD-T12)	\$9,240	Each	10%		\$8,316	Other	F1
TFADD-T13-PSS-1YR	TFADD-T13-PSS-1YR		Annual Maintenance PSS (TFADD-T13)	\$10,006	Each	10%		\$9,005	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
TFADD-T14-PSS-1YR	TFADD-T14-PSS-1YR		Annual Maintenance PSS (TFADD-T14)	\$10,772	Each	10%	\$9,695	Other	F1
TFADDT1-4UPG-PSS-1YR	TFADDT1-4UPG-PSS-1YR		Annual Maintenance PSS (TFADDT1-4UPG)	\$404	Each	10%	\$364	Other	F1
TFADD-T15-PSS-1YR	TFADD-T15-PSS-1YR		Annual Maintenance PSS (TFADD-T15)	\$11,538	Each	10%	\$10,384	Other	F1
TFADD-T16-PSS-1YR	TFADD-T16-PSS-1YR		Annual Maintenance PSS (TFADD-T16)	\$12,304	Each	10%	\$11,074	Other	F1
TFADD-T17-PSS-1YR	TFADD-T17-PSS-1YR		Annual Maintenance PSS (TFADD-T17)	\$13,070	Each	10%	\$11,763	Other	F1
TFADD-T18-PSS-1YR	TFADD-T18-PSS-1YR		Annual Maintenance PSS (TFADD-T18)	\$13,836	Each	10%	\$12,452	Other	F1
TFADD-T19-PSS-1YR	TFADD-T19-PSS-1YR		Annual Maintenance PSS (TFADD-T19)	\$14,602	Each	10%	\$13,142	Other	F1
TFADD-T1-PSS-1YR	TFADD-T1-PSS-1YR		Annual Maintenance PSS (TFADD-T1)	\$1,900	Each	10%	\$1,710	Other	F1
TFADD-T20-PSS-1YR	TFADD-T20-PSS-1YR		Annual Maintenance PSS (TFADD-T20)	\$15,368	Each	10%	\$13,831	Other	F1
TFADD-T21-PSS-1YR	TFADD-T21-PSS-1YR		Annual Maintenance PSS (TFADD-T21)	\$16,134	Each	10%	\$14,521	Other	F1
TFADD-T22-PSS-1YR	TFADD-T22-PSS-1YR		Annual Maintenance PSS (TFADD-T22)	\$16,900	Each	10%	\$15,210	Other	F1
TFADD-T23-PSS-1YR	TFADD-T23-PSS-1YR		Annual Maintenance PSS (TFADD-T23)	\$17,666	Each	10%	\$15,899	Other	F1
TFADD-T24-PSS-1YR	TFADD-T24-PSS-1YR		Annual Maintenance PSS (TFADD-T24)	\$18,432	Each	10%	\$16,589	Other	F1
TFADD-T25-PSS-1YR	TFADD-T25-PSS-1YR		Annual Maintenance PSS (TFADD-T25)	\$19,198	Each	10%	\$17,278	Other	F1
TFADD-T26-PSS-1YR	TFADD-T26-PSS-1YR		Annual Maintenance PSS (TFADD-T26)	\$19,964	Each	10%	\$17,968	Other	F1
TFADD-T27-PSS-1YR	TFADD-T27-PSS-1YR		Annual Maintenance PSS (TFADD-T27)	\$20,730	Each	10%	\$18,657	Other	F1
TFADD-T28-PSS-1YR	TFADD-T28-PSS-1YR		Annual Maintenance PSS (TFADD-T28)	\$21,496	Each	10%	\$19,346	Other	F1
TFADD-T29-PSS-1YR	TFADD-T29-PSS-1YR		Annual Maintenance PSS (TFADD-T29)	\$22,262	Each	10%	\$20,036	Other	F1
TFADD-T2-PSS-1YR	TFADD-T2-PSS-1YR		Annual Maintenance PSS (TFADD-T2)	\$2,304	Each	10%	\$2,074	Other	F1
TFADD-T30-PSS-1YR	TFADD-T30-PSS-1YR		Annual Maintenance PSS (TFADD-T30)	\$23,028	Each	10%	\$20,725	Other	F1
TFADD-T31-PSS-1YR	TFADD-T31-PSS-1YR		Annual Maintenance PSS (TFADD-T31)	\$23,794	Each	10%	\$21,415	Other	F1
TFADD-T32-PSS-1YR	TFADD-T32-PSS-1YR		Annual Maintenance PSS (TFADD-T32)	\$24,560	Each	10%	\$22,104	Other	F1
TFADD-T33-PSS-1YR	TFADD-T33-PSS-1YR		Annual Maintenance PSS (TFADD-T33)	\$25,326	Each	10%	\$22,793	Other	F1
TFADD-T34-PSS-1YR	TFADD-T34-PSS-1YR		Annual Maintenance PSS (TFADD-T34)	\$26,092	Each	10%	\$23,483	Other	F1
TFADD-T35-PSS-1YR	TFADD-T35-PSS-1YR		Annual Maintenance PSS (TFADD-T35)	\$26,858	Each	10%	\$24,172	Other	F1
TFADD-T3-PSS-1YR	TFADD-T3-PSS-1YR		Annual Maintenance PSS (TFADD-T3)	\$2,708	Each	10%	\$2,437	Other	F1
TFADD-T4-PSS-1YR	TFADD-T4-PSS-1YR		Annual Maintenance PSS (TFADD-T4)	\$3,112	Each	10%	\$2,801	Other	F1
TFADDT5-35UPG-PSS-1YR	TFADDT5-35UPG-PSS-1YR		Annual Maintenance PSS (TFADDT5-35UPG)	\$766	Each	10%	\$689	Other	F1
TFADD-T5-PSS-1YR	TFADD-T5-PSS-1YR		Annual Maintenance PSS (TFADD-T5)	\$3,878	Each	10%	\$3,490	Other	F1
TFADD-T6-PSS-1YR	TFADD-T6-PSS-1YR		Annual Maintenance PSS (TFADD-T6)	\$4,644	Each	10%	\$4,180	Other	F1
TFADD-T7-PSS-1YR	TFADD-T7-PSS-1YR		Annual Maintenance PSS (TFADD-T7)	\$5,410	Each	10%	\$4,869	Other	F1
TFADD-T8-PSS-1YR	TFADD-T8-PSS-1YR		Annual Maintenance PSS (TFADD-T8)	\$6,176	Each	10%	\$5,558	Other	F1
TFADD-T9-PSS-1YR	TFADD-T9-PSS-1YR		Annual Maintenance PSS (TFADD-T9)	\$6,942	Each	10%	\$6,248	Other	F1
TF-CG-T01-PSS-1YR	TF-CG-T01-PSS-1YR		Annual Maintenance PSS (TF-CG-T01)	\$614	Each	10%	\$553	Other	F1
TF-CG-T02-PSS-1YR	TF-CG-T02-PSS-1YR		Annual Maintenance PSS (TF-CG-T02)	\$744	Each	10%	\$670	Other	F1
TF-CG-T03-PSS-1YR	TF-CG-T03-PSS-1YR		Annual Maintenance PSS (TF-CG-T03)	\$874	Each	10%	\$787	Other	F1
TF-CG-T04-PSS-1YR	TF-CG-T04-PSS-1YR		Annual Maintenance PSS (TF-CG-T04)	\$1,004	Each	10%	\$904	Other	F1
TF-CG-T05-PSS-1YR	TF-CG-T05-PSS-1YR		Annual Maintenance PSS (TF-CG-T05)	\$1,252	Each	10%	\$1,127	Other	F1
TF-CG-T06-PSS-1YR	TF-CG-T06-PSS-1YR		Annual Maintenance PSS (TF-CG-T06)	\$1,500	Each	10%	\$1,350	Other	F1
TF-CG-T07-PSS-1YR	TF-CG-T07-PSS-1YR		Annual Maintenance PSS (TF-CG-T07)	\$1,748	Each	10%	\$1,573	Other	F1
TF-CG-T08-PSS-1YR	TF-CG-T08-PSS-1YR		Annual Maintenance PSS (TF-CG-T08)	\$1,996	Each	10%	\$1,796	Other	F1
TF-CG-T09-PSS-1YR	TF-CG-T09-PSS-1YR		Annual Maintenance PSS (TF-CG-T09)	\$2,244	Each	10%	\$2,020	Other	F1
TF-CG-T10-PSS-1YR	TF-CG-T10-PSS-1YR		Annual Maintenance PSS (TF-CG-T10)	\$2,492	Each	10%	\$2,243	Other	F1
TF-CG-T11-PSS-1YR	TF-CG-T11-PSS-1YR		Annual Maintenance PSS (TF-CG-T11)	\$2,740	Each	10%	\$2,466	Other	F1
TF-CG-T12-PSS-1YR	TF-CG-T12-PSS-1YR		Annual Maintenance PSS (TF-CG-T12)	\$2,988	Each	10%	\$2,689	Other	F1
TF-CG-T13-PSS-1YR	TF-CG-T13-PSS-1YR		Annual Maintenance PSS (TF-CG-T13)	\$3,236	Each	10%	\$2,912	Other	F1
TF-CG-T14-PSS-1YR	TF-CG-T14-PSS-1YR		Annual Maintenance PSS (TF-CG-T14)	\$3,484	Each	10%	\$3,136	Other	F1
TF-CG-T1-4U-PSS-1YR	TF-CG-T1-4U-PSS-1YR		Annual Maintenance PSS (TF-CG-T1-4U)	\$130	Each	10%	\$117	Other	F1
TF-CG-T15-PSS-1YR	TF-CG-T15-PSS-1YR		Annual Maintenance PSS (TF-CG-T15)	\$3,732	Each	10%	\$3,359	Other	F1
TF-CG-T16-PSS-1YR	TF-CG-T16-PSS-1YR		Annual Maintenance PSS (TF-CG-T16)	\$3,980	Each	10%	\$3,582	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
TF-CG-T17-PSS-1YR	TF-CG-T17-PSS-1YR		Annual Maintenance PSS (TF-CG-T17)	\$4,228	Each	10%	\$3,805	Other	F1
TF-CG-T18-PSS-1YR	TF-CG-T18-PSS-1YR		Annual Maintenance PSS (TF-CG-T18)	\$4,476	Each	10%	\$4,028	Other	F1
TF-CG-T19-PSS-1YR	TF-CG-T19-PSS-1YR		Annual Maintenance PSS (TF-CG-T19)	\$4,724	Each	10%	\$4,252	Other	F1
TF-CG-T20-PSS-1YR	TF-CG-T20-PSS-1YR		Annual Maintenance PSS (TF-CG-T20)	\$4,972	Each	10%	\$4,475	Other	F1
TF-CG-T21-PSS-1YR	TF-CG-T21-PSS-1YR		Annual Maintenance PSS (TF-CG-T21)	\$5,220	Each	10%	\$4,698	Other	F1
TF-CG-T22-PSS-1YR	TF-CG-T22-PSS-1YR		Annual Maintenance PSS (TF-CG-T22)	\$5,468	Each	10%	\$4,921	Other	F1
TF-CG-T23-PSS-1YR	TF-CG-T23-PSS-1YR		Annual Maintenance PSS (TF-CG-T23)	\$5,716	Each	10%	\$5,144	Other	F1
TF-CG-T24-PSS-1YR	TF-CG-T24-PSS-1YR		Annual Maintenance PSS (TF-CG-T24)	\$5,964	Each	10%	\$5,368	Other	F1
TF-CG-T25-PSS-1YR	TF-CG-T25-PSS-1YR		Annual Maintenance PSS (TF-CG-T25)	\$6,212	Each	10%	\$5,591	Other	F1
TF-CG-T26-PSS-1YR	TF-CG-T26-PSS-1YR		Annual Maintenance PSS (TF-CG-T26)	\$6,460	Each	10%	\$5,814	Other	F1
TF-CG-T27-PSS-1YR	TF-CG-T27-PSS-1YR		Annual Maintenance PSS (TF-CG-T27)	\$6,708	Each	10%	\$6,037	Other	F1
TF-CG-T28-PSS-1YR	TF-CG-T28-PSS-1YR		Annual Maintenance PSS (TF-CG-T28)	\$6,956	Each	10%	\$6,260	Other	F1
TF-CG-T29-PSS-1YR	TF-CG-T29-PSS-1YR		Annual Maintenance PSS (TF-CG-T29)	\$7,204	Each	10%	\$6,484	Other	F1
TF-CG-T30-PSS-1YR	TF-CG-T30-PSS-1YR		Annual Maintenance PSS (TF-CG-T30)	\$7,452	Each	10%	\$6,707	Other	F1
TF-CG-T31-PSS-1YR	TF-CG-T31-PSS-1YR		Annual Maintenance PSS (TF-CG-T31)	\$7,700	Each	10%	\$6,930	Other	F1
TF-CG-T32-PSS-1YR	TF-CG-T32-PSS-1YR		Annual Maintenance PSS (TF-CG-T32)	\$7,948	Each	10%	\$7,153	Other	F1
TF-CG-T33-PSS-1YR	TF-CG-T33-PSS-1YR		Annual Maintenance PSS (TF-CG-T33)	\$8,196	Each	10%	\$7,376	Other	F1
TF-CG-T34-PSS-1YR	TF-CG-T34-PSS-1YR		Annual Maintenance PSS (TF-CG-T34)	\$8,444	Each	10%	\$7,600	Other	F1
TF-CG-T35-PSS-1YR	TF-CG-T35-PSS-1YR		Annual Maintenance PSS (TF-CG-T35)	\$8,692	Each	10%	\$7,823	Other	F1
TF-CG-T5-35U-PSS-1YR	TF-CG-T5-35U-PSS-1YR		Annual Maintenance PSS (TF-CG-T5-35U)	\$248	Each	10%	\$223	Other	F1
TFCLNADD-BASE-PSS-1YR	TFCLNADD-BASE-PSS-1YR		Annual Maintenance PSS (TFCLNADD-BASE)	\$2,042	Each	10%	\$1,838	Other	F1
TF-CLNADD-C01-PSS-1YR	TF-CLNADD-C01-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C01)	\$240	Each	10%	\$216	Other	F1
TF-CLNADD-C02-PSS-1YR	TF-CLNADD-C02-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C02)	\$226	Each	10%	\$203	Other	F1
TF-CLNADD-C03-PSS-1YR	TF-CLNADD-C03-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C03)	\$198	Each	10%	\$178	Other	F1
TF-CLNADD-C04-PSS-1YR	TF-CLNADD-C04-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C04)	\$184	Each	10%	\$166	Other	F1
TF-CLNADD-C05-PSS-1YR	TF-CLNADD-C05-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C05)	\$178	Each	10%	\$160	Other	F1
TF-CLNADD-C06-PSS-1YR	TF-CLNADD-C06-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C06)	\$160	Each	10%	\$144	Other	F1
TF-CLNADD-C07-PSS-1YR	TF-CLNADD-C07-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C07)	\$142	Each	10%	\$128	Other	F1
TF-CLNADD-C08-PSS-1YR	TF-CLNADD-C08-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C08)	\$124	Each	10%	\$112	Other	F1
TF-CLNADD-C09-PSS-1YR	TF-CLNADD-C09-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C09)	\$108	Each	10%	\$97	Other	F1
TF-CLNADD-C10-PSS-1YR	TF-CLNADD-C10-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C10)	\$94	Each	10%	\$85	Other	F1
TF-CLNADD-C11-PSS-1YR	TF-CLNADD-C11-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-C11)	\$82	Each	10%	\$74	Other	F1
TF-CLNADD-N01-PSS-1YR	TF-CLNADD-N01-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N01)	\$120	Each	10%	\$108	Other	F1
TF-CLNADD-N02-PSS-1YR	TF-CLNADD-N02-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N02)	\$114	Each	10%	\$103	Other	F1
TF-CLNADD-N03-PSS-1YR	TF-CLNADD-N03-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N03)	\$100	Each	10%	\$90	Other	F1
TF-CLNADD-N04-PSS-1YR	TF-CLNADD-N04-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N04)	\$92	Each	10%	\$83	Other	F1
TF-CLNADD-N05-PSS-1YR	TF-CLNADD-N05-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N05)	\$88	Each	10%	\$79	Other	F1
TF-CLNADD-N06-PSS-1YR	TF-CLNADD-N06-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N06)	\$80	Each	10%	\$72	Other	F1
TF-CLNADD-N07-PSS-1YR	TF-CLNADD-N07-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N07)	\$72	Each	10%	\$65	Other	F1
TF-CLNADD-N08-PSS-1YR	TF-CLNADD-N08-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N08)	\$62	Each	10%	\$56	Other	F1
TF-CLNADD-N09-PSS-1YR	TF-CLNADD-N09-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N09)	\$54	Each	10%	\$49	Other	F1
TF-CLNADD-N10-PSS-1YR	TF-CLNADD-N10-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N10)	\$46	Each	10%	\$41	Other	F1
TF-CLNADD-N11-PSS-1YR	TF-CLNADD-N11-PSS-1YR		Annual Maintenance PSS (TF-CLNADD-N11)	\$40	Each	10%	\$36	Other	F1
TF-CLNAD-T01-PSS-1YR	TF-CLNAD-T01-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T01)	\$1,900	Each	10%	\$1,710	Other	F1
TF-CLNAD-T02-PSS-1YR	TF-CLNAD-T02-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T02)	\$2,304	Each	10%	\$2,074	Other	F1
TF-CLNAD-T03-PSS-1YR	TF-CLNAD-T03-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T03)	\$2,708	Each	10%	\$2,437	Other	F1
TF-CLNAD-T04-PSS-1YR	TF-CLNAD-T04-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T04)	\$3,112	Each	10%	\$2,801	Other	F1
TF-CLNAD-T05-PSS-1YR	TF-CLNAD-T05-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T05)	\$3,878	Each	10%	\$3,490	Other	F1
TF-CLNAD-T06-PSS-1YR	TF-CLNAD-T06-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T06)	\$4,644	Each	10%	\$4,180	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I' ALJP Category (REQUIRED) use drop-down	Column K	
TF-CLNAD-T07-PSS-1YR	TF-CLNAD-T07-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T07)	\$5,410		Each	10%	\$4,869	Other	F1
TF-CLNAD-T08-PSS-1YR	TF-CLNAD-T08-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T08)	\$6,176		Each	10%	\$5,558	Other	F1
TF-CLNAD-T09-PSS-1YR	TF-CLNAD-T09-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T09)	\$6,942		Each	10%	\$6,248	Other	F1
TF-CLNAD-T10-PSS-1YR	TF-CLNAD-T10-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T10)	\$7,708		Each	10%	\$6,937	Other	F1
				\$8,474						
TF-CLNAD-T11-PSS-1YR	TF-CLNAD-T11-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T11)			Each	10%	\$7,627	Other	F1
TF-CLNAD-T12-PSS-1YR	TF-CLNAD-T12-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T12)	\$9,240		Each	10%	\$8,316	Other	F1
TF-CLNAD-T13-PSS-1YR	TF-CLNAD-T13-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T13)	\$10,006		Each	10%	\$9,005	Other	F1
TF-CLNAD-T14-PSS-1YR	TF-CLNAD-T14-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T14)	\$10,772		Each	10%	\$9,695	Other	F1
				\$404						
TFCLNAD-T14U-PSS-1YR	TFCLNAD-T14U-PSS-1YR		Annual Maintenance PSS (TFCLNAD-T14U)			Each	10%	\$364	Other	F1
TF-CLNAD-T15-PSS-1YR	TF-CLNAD-T15-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T15)	\$11,538		Each	10%	\$10,384	Other	F1
TF-CLNAD-T16-PSS-1YR	TF-CLNAD-T16-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T16)	\$12,304		Each	10%	\$11,074	Other	F1
TF-CLNAD-T17-PSS-1YR	TF-CLNAD-T17-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T17)	\$13,070		Each	10%	\$11,763	Other	F1
				\$13,836						
TF-CLNAD-T18-PSS-1YR	TF-CLNAD-T18-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T18)			Each	10%	\$12,452	Other	F1
				\$14,602						
TF-CLNAD-T19-PSS-1YR	TF-CLNAD-T19-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T19)			Each	10%	\$13,142	Other	F1
				\$15,368						
TF-CLNAD-T20-PSS-1YR	TF-CLNAD-T20-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T20)			Each	10%	\$13,831	Other	F1
				\$16,134						
TF-CLNAD-T21-PSS-1YR	TF-CLNAD-T21-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T21)			Each	10%	\$14,521	Other	F1
TF-CLNAD-T22-PSS-1YR	TF-CLNAD-T22-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T22)	\$16,900		Each	10%	\$15,210	Other	F1
TF-CLNAD-T23-PSS-1YR	TF-CLNAD-T23-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T23)	\$17,666		Each	10%	\$15,899	Other	F1
				\$18,432						
TF-CLNAD-T24-PSS-1YR	TF-CLNAD-T24-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T24)			Each	10%	\$16,589	Other	F1
				\$19,198						
TF-CLNAD-T25-PSS-1YR	TF-CLNAD-T25-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T25)			Each	10%	\$17,278	Other	F1
TF-CLNAD-T26-PSS-1YR	TF-CLNAD-T26-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T26)	\$19,964		Each	10%	\$17,968	Other	F1
TF-CLNAD-T27-PSS-1YR	TF-CLNAD-T27-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T27)	\$20,730		Each	10%	\$18,857	Other	F1
TF-CLNAD-T28-PSS-1YR	TF-CLNAD-T28-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T28)	\$21,496		Each	10%	\$19,346	Other	F1
TF-CLNAD-T29-PSS-1YR	TF-CLNAD-T29-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T29)	\$22,262		Each	10%	\$20,036	Other	F1
TF-CLNAD-T30-PSS-1YR	TF-CLNAD-T30-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T30)	\$23,028		Each	10%	\$20,725	Other	F1
TF-CLNAD-T31-PSS-1YR	TF-CLNAD-T31-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T31)	\$23,794		Each	10%	\$21,415	Other	F1
TF-CLNAD-T32-PSS-1YR	TF-CLNAD-T32-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T32)	\$24,560		Each	10%	\$22,104	Other	F1
				\$25,326						
TF-CLNAD-T33-PSS-1YR	TF-CLNAD-T33-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T33)			Each	10%	\$22,793	Other	F1
TF-CLNAD-T34-PSS-1YR	TF-CLNAD-T34-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T34)	\$26,092		Each	10%	\$23,483	Other	F1
				\$26,858						
TF-CLNAD-T35-PSS-1YR	TF-CLNAD-T35-PSS-1YR		Annual Maintenance PSS (TF-CLNAD-T35)			Each	10%	\$24,172	Other	F1
TFCLNADT5-35U-PSS-1YR	TFCLNADT5-35U-PSS-1YR		Annual Maintenance PSS (TFCLNADT5-35U)	\$766		Each	10%	\$689	Other	F1
TF-CLNP-BASF-PSS-1YR	TF-CLNP-BASF-PSS-1YR		Annual Maintenance PSS (TF-CLNP-BASF)	\$3,632		Each	10%	\$3,268	Other	F1
TF-CLNP-BASL-PSS-1YR	TF-CLNP-BASL-PSS-1YR		Annual Maintenance PSS (TF-CLNP-BASL)	\$642		Each	10%	\$578	Other	F1
TF-CLNP-BAS-PSS-1YR	TF-CLNP-BAS-PSS-1YR		Annual Maintenance PSS (TF-CLNP-BAS)	\$4,274		Each	10%	\$3,846	Other	F1
TF-CLNP-C01-PSS-1YR	TF-CLNP-C01-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C01)	\$508		Each	10%	\$457	Other	F1
TF-CLNP-C02-PSS-1YR	TF-CLNP-C02-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C02)	\$477		Each	10%	\$429	Other	F1
TF-CLNP-C03-PSS-1YR	TF-CLNP-C03-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C03)	\$420		Each	10%	\$378	Other	F1
				\$391						
TF-CLNP-C04-PSS-1YR	TF-CLNP-C04-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C04)			Each	10%	\$352	Other	F1
				\$376						
TF-CLNP-C05-PSS-1YR	TF-CLNP-C05-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C05)			Each	10%	\$338	Other	F1
				\$338						
TF-CLNP-C06-PSS-1YR	TF-CLNP-C06-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C06)			Each	10%	\$304	Other	F1
				\$300						
TF-CLNP-C07-PSS-1YR	TF-CLNP-C07-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C07)			Each	10%	\$270	Other	F1
TF-CLNP-C08-PSS-1YR	TF-CLNP-C08-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C08)	\$260		Each	10%	\$234	Other	F1
				\$227						
TF-CLNP-C09-PSS-1YR	TF-CLNP-C09-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C09)			Each	10%	\$204	Other	F1
				\$197						
TF-CLNP-C10-PSS-1YR	TF-CLNP-C10-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C10)			Each	10%	\$177	Other	F1
				\$172						
TF-CLNP-C11-PSS-1YR	TF-CLNP-C11-PSS-1YR		Annual Maintenance PSS (TF-CLNP-C11)			Each	10%	\$155	Other	F1
TF-CLNP-CF01-PSS-1YR	TF-CLNP-CF01-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF01)	\$430		Each	10%	\$387	Other	F1
TF-CLNP-CF02-PSS-1YR	TF-CLNP-CF02-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF02)	\$405		Each	10%	\$365	Other	F1
TF-CLNP-CF03-PSS-1YR	TF-CLNP-CF03-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF03)	\$356		Each	10%	\$320	Other	F1
				\$331						
TF-CLNP-CF04-PSS-1YR	TF-CLNP-CF04-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF04)			Each	10%	\$298	Other	F1
TF-CLNP-CF05-PSS-1YR	TF-CLNP-CF05-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF05)	\$318		Each	10%	\$286	Other	F1
TF-CLNP-CF06-PSS-1YR	TF-CLNP-CF06-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF06)	\$286		Each	10%	\$257	Other	F1
TF-CLNP-CF07-PSS-1YR	TF-CLNP-CF07-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF07)	\$254		Each	10%	\$229	Other	F1
TF-CLNP-CF08-PSS-1YR	TF-CLNP-CF08-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF08)	\$220		Each	10%	\$198	Other	F1
				\$191						
TF-CLNP-CF09-PSS-1YR	TF-CLNP-CF09-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF09)			Each	10%	\$172	Other	F1
TF-CLNP-CF10-PSS-1YR	TF-CLNP-CF10-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF10)	\$167		Each	10%	\$150	Other	F1
TF-CLNP-CF11-PSS-1YR	TF-CLNP-CF11-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CF11)	\$146		Each	10%	\$131	Other	F1
TF-CLNP-CL01-PSS-1YR	TF-CLNP-CL01-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL01)	\$78		Each	10%	\$70	Other	F1
TF-CLNP-CL02-PSS-1YR	TF-CLNP-CL02-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL02)	\$72		Each	10%	\$65	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
TF-CLNP-CL03-PSS-1YR	TF-CLNP-CL03-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL03)	\$64	Each	10%	\$58	Other	F1	
TF-CLNP-CL04-PSS-1YR	TF-CLNP-CL04-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL04)	\$60	Each	10%	\$54	Other	F1	
TF-CLNP-CL05-PSS-1YR	TF-CLNP-CL05-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL05)	\$58	Each	10%	\$52	Other	F1	
TF-CLNP-CL06-PSS-1YR	TF-CLNP-CL06-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL06)	\$52	Each	10%	\$47	Other	F1	
TF-CLNP-CL07-PSS-1YR	TF-CLNP-CL07-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL07)	\$46	Each	10%	\$41	Other	F1	
TF-CLNP-CL08-PSS-1YR	TF-CLNP-CL08-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL08)	\$40	Each	10%	\$36	Other	F1	
TF-CLNP-CL09-PSS-1YR	TF-CLNP-CL09-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL09)	\$36	Each	10%	\$32	Other	F1	
TF-CLNP-CL10-PSS-1YR	TF-CLNP-CL10-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL10)	\$30	Each	10%	\$27	Other	F1	
TF-CLNP-CL11-PSS-1YR	TF-CLNP-CL11-PSS-1YR		Annual Maintenance PSS (TF-CLNP-CL11)	\$26	Each	10%	\$23	Other	F1	
TF-CLNP-N01-PSS-1YR	TF-CLNP-N01-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N01)	\$254	Each	10%	\$229	Other	F1	
TF-CLNP-N02-PSS-1YR	TF-CLNP-N02-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N02)	\$237	Each	10%	\$213	Other	F1	
TF-CLNP-N03-PSS-1YR	TF-CLNP-N03-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N03)	\$210	Each	10%	\$189	Other	F1	
TF-CLNP-N04-PSS-1YR	TF-CLNP-N04-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N04)	\$195	Each	10%	\$176	Other	F1	
TF-CLNP-N05-PSS-1YR	TF-CLNP-N05-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N05)	\$187	Each	10%	\$168	Other	F1	
TF-CLNP-N06-PSS-1YR	TF-CLNP-N06-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N06)	\$170	Each	10%	\$153	Other	F1	
TF-CLNP-N07-PSS-1YR	TF-CLNP-N07-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N07)	\$149	Each	10%	\$134	Other	F1	
TF-CLNP-N08-PSS-1YR	TF-CLNP-N08-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N08)	\$130	Each	10%	\$117	Other	F1	
TF-CLNP-N09-PSS-1YR	TF-CLNP-N09-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N09)	\$113	Each	10%	\$102	Other	F1	
TF-CLNP-N10-PSS-1YR	TF-CLNP-N10-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N10)	\$99	Each	10%	\$89	Other	F1	
TF-CLNP-N11-PSS-1YR	TF-CLNP-N11-PSS-1YR		Annual Maintenance PSS (TF-CLNP-N11)	\$86	Each	10%	\$77	Other	F1	
TF-CLNP-NF01-PSS-1YR	TF-CLNP-NF01-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF01)	\$214	Each	10%	\$193	Other	F1	
TF-CLNP-NF02-PSS-1YR	TF-CLNP-NF02-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF02)	\$201	Each	10%	\$181	Other	F1	
TF-CLNP-NF03-PSS-1YR	TF-CLNP-NF03-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF03)	\$178	Each	10%	\$160	Other	F1	
TF-CLNP-NF04-PSS-1YR	TF-CLNP-NF04-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF04)	\$165	Each	10%	\$149	Other	F1	
TF-CLNP-NF05-PSS-1YR	TF-CLNP-NF05-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF05)	\$157	Each	10%	\$141	Other	F1	
TF-CLNP-NF06-PSS-1YR	TF-CLNP-NF06-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF06)	\$144	Each	10%	\$130	Other	F1	
TF-CLNP-NF07-PSS-1YR	TF-CLNP-NF07-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF07)	\$125	Each	10%	\$113	Other	F1	
TF-CLNP-NF08-PSS-1YR	TF-CLNP-NF08-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF08)	\$110	Each	10%	\$99	Other	F1	
TF-CLNP-NF09-PSS-1YR	TF-CLNP-NF09-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF09)	\$95	Each	10%	\$86	Other	F1	
TF-CLNP-NF10-PSS-1YR	TF-CLNP-NF10-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF10)	\$83	Each	10%	\$75	Other	F1	
TF-CLNP-NF11-PSS-1YR	TF-CLNP-NF11-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NF11)	\$72	Each	10%	\$65	Other	F1	
TF-CLNP-NL01-PSS-1YR	TF-CLNP-NL01-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL01)	\$40	Each	10%	\$36	Other	F1	
TF-CLNP-NL02-PSS-1YR	TF-CLNP-NL02-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL02)	\$36	Each	10%	\$32	Other	F1	
TF-CLNP-NL03-PSS-1YR	TF-CLNP-NL03-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL03)	\$32	Each	10%	\$29	Other	F1	
TF-CLNP-NL04-PSS-1YR	TF-CLNP-NL04-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL04)	\$30	Each	10%	\$27	Other	F1	
TF-CLNP-NL05-PSS-1YR	TF-CLNP-NL05-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL05)	\$30	Each	10%	\$27	Other	F1	
TF-CLNP-NL06-PSS-1YR	TF-CLNP-NL06-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL06)	\$26	Each	10%	\$23	Other	F1	
TF-CLNP-NL07-PSS-1YR	TF-CLNP-NL07-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL07)	\$24	Each	10%	\$22	Other	F1	
TF-CLNP-NL08-PSS-1YR	TF-CLNP-NL08-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL08)	\$20	Each	10%	\$18	Other	F1	
TF-CLNP-NL09-PSS-1YR	TF-CLNP-NL09-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL09)	\$18	Each	10%	\$16	Other	F1	
TF-CLNP-NL10-PSS-1YR	TF-CLNP-NL10-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL10)	\$16	Each	10%	\$14	Other	F1	
TF-CLNP-NL11-PSS-1YR	TF-CLNP-NL11-PSS-1YR		Annual Maintenance PSS (TF-CLNP-NL11)	\$14	Each	10%	\$13	Other	F1	
TF-CLNP-R01-PSS-1YR	TF-CLNP-R01-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R01)	\$885	Each	10%	\$797	Other	F1	
TF-CLNP-R02-PSS-1YR	TF-CLNP-R02-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R02)	\$770	Each	10%	\$693	Other	F1	
TF-CLNP-R03-PSS-1YR	TF-CLNP-R03-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R03)	\$670	Each	10%	\$603	Other	F1	
TF-CLNP-R04-PSS-1YR	TF-CLNP-R04-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R04)	\$546	Each	10%	\$491	Other	F1	
TF-CLNP-R05-PSS-1YR	TF-CLNP-R05-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R05)	\$458	Each	10%	\$412	Other	F1	
TF-CLNP-R06-PSS-1YR	TF-CLNP-R06-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R06)	\$427	Each	10%	\$384	Other	F1	
TF-CLNP-R07-PSS-1YR	TF-CLNP-R07-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R07)	\$397	Each	10%	\$357	Other	F1	
TF-CLNP-R08-PSS-1YR	TF-CLNP-R08-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R08)	\$368	Each	10%	\$331	Other	F1	
TF-CLNP-R09-PSS-1YR	TF-CLNP-R09-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R09)	\$335	Each	10%	\$302	Other	F1	
TF-CLNP-R10-PSS-1YR	TF-CLNP-R10-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R10)	\$312	Each	10%	\$281	Other	F1	
TF-CLNP-R11-PSS-1YR	TF-CLNP-R11-PSS-1YR		Annual Maintenance PSS (TF-CLNP-R11)	\$220	Each	10%	\$198	Other	F1	
TF-CLNP-RBASFS-PSS-1YR	TF-CLNP-RBASFS-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RBASFS)	\$2,360	Each	10%	\$2,124	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
TF-CLNP-RBASL-PSS-1YR	TF-CLNP-RBASL-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RBASL)	\$418	Each	10%	\$376	Other	F1
TF-CLNP-RBAS-PSS-1YR	TF-CLNP-RBAS-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RBAS)	\$2,778	Each	10%	\$2,500	Other	F1
TF-CLNP-RF01-PSS-1YR	TF-CLNP-RF01-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF01)	\$1,227	Each	10%	\$1,104	Other	F1
TF-CLNP-RF02-PSS-1YR	TF-CLNP-RF02-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF02)	\$1,068	Each	10%	\$961	Other	F1
TF-CLNP-RF03-PSS-1YR	TF-CLNP-RF03-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF03)	\$928	Each	10%	\$835	Other	F1
TF-CLNP-RF04-PSS-1YR	TF-CLNP-RF04-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF04)	\$826	Each	10%	\$743	Other	F1
TF-CLNP-RF05-PSS-1YR	TF-CLNP-RF05-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF05)	\$744	Each	10%	\$670	Other	F1
TF-CLNP-RF06-PSS-1YR	TF-CLNP-RF06-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF06)	\$691	Each	10%	\$622	Other	F1
TF-CLNP-RF07-PSS-1YR	TF-CLNP-RF07-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF07)	\$644	Each	10%	\$580	Other	F1
TF-CLNP-RF08-PSS-1YR	TF-CLNP-RF08-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF08)	\$597	Each	10%	\$537	Other	F1
TF-CLNP-RF09-PSS-1YR	TF-CLNP-RF09-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF09)	\$555	Each	10%	\$500	Other	F1
TF-CLNP-RF10-PSS-1YR	TF-CLNP-RF10-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF10)	\$517	Each	10%	\$465	Other	F1
TF-CLNP-RF11-PSS-1YR	TF-CLNP-RF11-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RF11)	\$481	Each	10%	\$433	Other	F1
TF-CLNP-RL01-PSS-1YR	TF-CLNP-RL01-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL01)	\$218	Each	10%	\$196	Other	F1
TF-CLNP-RL02-PSS-1YR	TF-CLNP-RL02-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL02)	\$190	Each	10%	\$171	Other	F1
TF-CLNP-RL03-PSS-1YR	TF-CLNP-RL03-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL03)	\$166	Each	10%	\$149	Other	F1
TF-CLNP-RL04-PSS-1YR	TF-CLNP-RL04-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL04)	\$146	Each	10%	\$131	Other	F1
TF-CLNP-RL05-PSS-1YR	TF-CLNP-RL05-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL05)	\$132	Each	10%	\$119	Other	F1
TF-CLNP-RL06-PSS-1YR	TF-CLNP-RL06-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL06)	\$124	Each	10%	\$112	Other	F1
TF-CLNP-RL07-PSS-1YR	TF-CLNP-RL07-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL07)	\$114	Each	10%	\$103	Other	F1
TF-CLNP-RL08-PSS-1YR	TF-CLNP-RL08-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL08)	\$106	Each	10%	\$95	Other	F1
TF-CLNP-RL09-PSS-1YR	TF-CLNP-RL09-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL09)	\$100	Each	10%	\$90	Other	F1
TF-CLNP-RL10-PSS-1YR	TF-CLNP-RL10-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL10)	\$92	Each	10%	\$83	Other	F1
TF-CLNP-RL11-PSS-1YR	TF-CLNP-RL11-PSS-1YR		Annual Maintenance PSS (TF-CLNP-RL11)	\$86	Each	10%	\$77	Other	F1
TF-CLONE-BASE-PSS-1YR	TF-CLONE-BASE-PSS-1YR		Annual Maintenance PSS (TF-CLONE-BASE)	\$4,070	Each	10%	\$3,663	Other	F1
TF-CLONE-BASF-PSS-1YR	TF-CLONE-BASF-PSS-1YR		Annual Maintenance PSS (TF-CLONE-BASF)	\$3,458	Each	10%	\$3,112	Other	F1
TF-CLONE-BASL-PSS-1YR	TF-CLONE-BASL-PSS-1YR		Annual Maintenance PSS (TF-CLONE-BASL)	\$612	Each	10%	\$551	Other	F1
TF-CLONE-C01-PSS-1YR	TF-CLONE-C01-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C01)	\$484	Each	10%	\$436	Other	F1
TF-CLONE-C02-PSS-1YR	TF-CLONE-C02-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C02)	\$454	Each	10%	\$409	Other	F1
TF-CLONE-C03-PSS-1YR	TF-CLONE-C03-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C03)	\$400	Each	10%	\$360	Other	F1
TF-CLONE-C04-PSS-1YR	TF-CLONE-C04-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C04)	\$372	Each	10%	\$335	Other	F1
TF-CLONE-C05-PSS-1YR	TF-CLONE-C05-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C05)	\$358	Each	10%	\$322	Other	F1
TF-CLONE-C06-PSS-1YR	TF-CLONE-C06-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C06)	\$322	Each	10%	\$290	Other	F1
TF-CLONE-C07-PSS-1YR	TF-CLONE-C07-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C07)	\$286	Each	10%	\$257	Other	F1
TF-CLONE-C08-PSS-1YR	TF-CLONE-C08-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C08)	\$248	Each	10%	\$223	Other	F1
TF-CLONE-C09-PSS-1YR	TF-CLONE-C09-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C09)	\$216	Each	10%	\$194	Other	F1
TF-CLONE-C10-PSS-1YR	TF-CLONE-C10-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C10)	\$188	Each	10%	\$169	Other	F1
TF-CLONE-C11-PSS-1YR	TF-CLONE-C11-PSS-1YR		Annual Maintenance PSS (TF-CLONE-C11)	\$164	Each	10%	\$148	Other	F1
TF-CLONE-CF01-PSS-1YR	TF-CLONE-CF01-PSS-1YR		Annual Maintenance PSS (TF-CLONE-CF01)	\$410	Each	10%	\$369	Other	F1
TF-CLONE-CF02-PSS-1YR	TF-CLONE-CF02-PSS-1YR		Annual Maintenance PSS (TF-CLONE-CF02)	\$384	Each	10%	\$346	Other	F1
TF-CLONE-CF03-PSS-1YR	TF-CLONE-CF03-PSS-1YR		Annual Maintenance PSS (TF-CLONE-CF03)	\$340	Each	10%	\$306	Other	F1
TF-CLONE-CF04-PSS-1YR	TF-CLONE-CF04-PSS-1YR		Annual Maintenance PSS (TF-CLONE-CF04)	\$316	Each	10%	\$284	Other	F1
TF-CLONE-CF05-PSS-1YR	TF-CLONE-CF05-PSS-1YR		Annual Maintenance PSS (TF-CLONE-CF05)	\$304	Each	10%	\$274	Other	F1
TF-CLONE-CF06-PSS-1YR	TF-CLONE-CF06-PSS-1YR		Annual Maintenance PSS (TF-CLONE-CF06)	\$272	Each	10%	\$245	Other	F1
TF-CLONE-CF07-PSS-1YR	TF-CLONE-CF07-PSS-1YR		Annual Maintenance PSS (TF-CLONE-CF07)	\$242	Each	10%	\$218	Other	F1
TF-CLONE-CF08-PSS-1YR	TF-CLONE-CF08-PSS-1YR		Annual Maintenance PSS (TF-CLONE-CF08)	\$210	Each	10%	\$189	Other	F1
TF-CLONE-CF09-PSS-1YR	TF-CLONE-CF09-PSS-1YR		Annual Maintenance PSS (TF-CLONE-CF09)	\$182	Each	10%	\$164	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
TF-CLONE-CF10-PSS-1YR	TF-CLONE-CF10-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CF10)	Annual Maintenance PSS (TF-CLONE-CF10)	\$158	Each	10%	\$142	Other	F1
TF-CLONE-CF11-PSS-1YR	TF-CLONE-CF11-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CF11)	Annual Maintenance PSS (TF-CLONE-CF11)	\$138	Each	10%	\$124	Other	F1
TF-CLONE-CL01-PSS-1YR	TF-CLONE-CL01-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL01)	Annual Maintenance PSS (TF-CLONE-CL01)	\$74	Each	10%	\$67	Other	F1
TF-CLONE-CL02-PSS-1YR	TF-CLONE-CL02-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL02)	Annual Maintenance PSS (TF-CLONE-CL02)	\$70	Each	10%	\$63	Other	F1
TF-CLONE-CL03-PSS-1YR	TF-CLONE-CL03-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL03)	Annual Maintenance PSS (TF-CLONE-CL03)	\$60	Each	10%	\$54	Other	F1
TF-CLONE-CL04-PSS-1YR	TF-CLONE-CL04-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL04)	Annual Maintenance PSS (TF-CLONE-CL04)	\$56	Each	10%	\$50	Other	F1
TF-CLONE-CL05-PSS-1YR	TF-CLONE-CL05-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL05)	Annual Maintenance PSS (TF-CLONE-CL05)	\$54	Each	10%	\$49	Other	F1
TF-CLONE-CL06-PSS-1YR	TF-CLONE-CL06-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL06)	Annual Maintenance PSS (TF-CLONE-CL06)	\$50	Each	10%	\$45	Other	F1
TF-CLONE-CL07-PSS-1YR	TF-CLONE-CL07-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL07)	Annual Maintenance PSS (TF-CLONE-CL07)	\$44	Each	10%	\$40	Other	F1
TF-CLONE-CL08-PSS-1YR	TF-CLONE-CL08-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL08)	Annual Maintenance PSS (TF-CLONE-CL08)	\$38	Each	10%	\$34	Other	F1
TF-CLONE-CL09-PSS-1YR	TF-CLONE-CL09-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL09)	Annual Maintenance PSS (TF-CLONE-CL09)	\$34	Each	10%	\$31	Other	F1
TF-CLONE-CL10-PSS-1YR	TF-CLONE-CL10-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL10)	Annual Maintenance PSS (TF-CLONE-CL10)	\$30	Each	10%	\$27	Other	F1
TF-CLONE-CL11-PSS-1YR	TF-CLONE-CL11-PSS-1YR	Annual Maintenance PSS (TF-CLONE-CL11)	Annual Maintenance PSS (TF-CLONE-CL11)	\$26	Each	10%	\$23	Other	F1
TF-CLONE-N01-PSS-1YR	TF-CLONE-N01-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N01)	Annual Maintenance PSS (TF-CLONE-N01)	\$242	Each	10%	\$218	Other	F1
TF-CLONE-N02-PSS-1YR	TF-CLONE-N02-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N02)	Annual Maintenance PSS (TF-CLONE-N02)	\$226	Each	10%	\$203	Other	F1
TF-CLONE-N03-PSS-1YR	TF-CLONE-N03-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N03)	Annual Maintenance PSS (TF-CLONE-N03)	\$200	Each	10%	\$180	Other	F1
TF-CLONE-N04-PSS-1YR	TF-CLONE-N04-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N04)	Annual Maintenance PSS (TF-CLONE-N04)	\$186	Each	10%	\$167	Other	F1
TF-CLONE-N05-PSS-1YR	TF-CLONE-N05-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N05)	Annual Maintenance PSS (TF-CLONE-N05)	\$178	Each	10%	\$160	Other	F1
TF-CLONE-N06-PSS-1YR	TF-CLONE-N06-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N06)	Annual Maintenance PSS (TF-CLONE-N06)	\$162	Each	10%	\$146	Other	F1
TF-CLONE-N07-PSS-1YR	TF-CLONE-N07-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N07)	Annual Maintenance PSS (TF-CLONE-N07)	\$142	Each	10%	\$128	Other	F1
TF-CLONE-N08-PSS-1YR	TF-CLONE-N08-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N08)	Annual Maintenance PSS (TF-CLONE-N08)	\$124	Each	10%	\$112	Other	F1
TF-CLONE-N09-PSS-1YR	TF-CLONE-N09-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N09)	Annual Maintenance PSS (TF-CLONE-N09)	\$108	Each	10%	\$97	Other	F1
TF-CLONE-N10-PSS-1YR	TF-CLONE-N10-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N10)	Annual Maintenance PSS (TF-CLONE-N10)	\$94	Each	10%	\$85	Other	F1
TF-CLONE-N11-PSS-1YR	TF-CLONE-N11-PSS-1YR	Annual Maintenance PSS (TF-CLONE-N11)	Annual Maintenance PSS (TF-CLONE-N11)	\$82	Each	10%	\$74	Other	F1
TF-CLONE-NF01-PSS-1YR	TF-CLONE-NF01-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF01)	Annual Maintenance PSS (TF-CLONE-NF01)	\$204	Each	10%	\$184	Other	F1
TF-CLONE-NF02-PSS-1YR	TF-CLONE-NF02-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF02)	Annual Maintenance PSS (TF-CLONE-NF02)	\$192	Each	10%	\$173	Other	F1
TF-CLONE-NF03-PSS-1YR	TF-CLONE-NF03-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF03)	Annual Maintenance PSS (TF-CLONE-NF03)	\$170	Each	10%	\$153	Other	F1
TF-CLONE-NF04-PSS-1YR	TF-CLONE-NF04-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF04)	Annual Maintenance PSS (TF-CLONE-NF04)	\$158	Each	10%	\$142	Other	F1
TF-CLONE-NF05-PSS-1YR	TF-CLONE-NF05-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF05)	Annual Maintenance PSS (TF-CLONE-NF05)	\$150	Each	10%	\$135	Other	F1
TF-CLONE-NF06-PSS-1YR	TF-CLONE-NF06-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF06)	Annual Maintenance PSS (TF-CLONE-NF06)	\$136	Each	10%	\$122	Other	F1
TF-CLONE-NF07-PSS-1YR	TF-CLONE-NF07-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF07)	Annual Maintenance PSS (TF-CLONE-NF07)	\$120	Each	10%	\$108	Other	F1
TF-CLONE-NF08-PSS-1YR	TF-CLONE-NF08-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF08)	Annual Maintenance PSS (TF-CLONE-NF08)	\$104	Each	10%	\$94	Other	F1
TF-CLONE-NF09-PSS-1YR	TF-CLONE-NF09-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF09)	Annual Maintenance PSS (TF-CLONE-NF09)	\$90	Each	10%	\$81	Other	F1
TF-CLONE-NF10-PSS-1YR	TF-CLONE-NF10-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF10)	Annual Maintenance PSS (TF-CLONE-NF10)	\$78	Each	10%	\$70	Other	F1
TF-CLONE-NF11-PSS-1YR	TF-CLONE-NF11-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NF11)	Annual Maintenance PSS (TF-CLONE-NF11)	\$68	Each	10%	\$61	Other	F1
TF-CLONE-NL01-PSS-1YR	TF-CLONE-NL01-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL01)	Annual Maintenance PSS (TF-CLONE-NL01)	\$38	Each	10%	\$34	Other	F1
TF-CLONE-NL02-PSS-1YR	TF-CLONE-NL02-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL02)	Annual Maintenance PSS (TF-CLONE-NL02)	\$34	Each	10%	\$31	Other	F1
TF-CLONE-NL03-PSS-1YR	TF-CLONE-NL03-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL03)	Annual Maintenance PSS (TF-CLONE-NL03)	\$30	Each	10%	\$27	Other	F1
TF-CLONE-NL04-PSS-1YR	TF-CLONE-NL04-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL04)	Annual Maintenance PSS (TF-CLONE-NL04)	\$28	Each	10%	\$25	Other	F1
TF-CLONE-NL05-PSS-1YR	TF-CLONE-NL05-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL05)	Annual Maintenance PSS (TF-CLONE-NL05)	\$28	Each	10%	\$25	Other	F1
TF-CLONE-NL06-PSS-1YR	TF-CLONE-NL06-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL06)	Annual Maintenance PSS (TF-CLONE-NL06)	\$26	Each	10%	\$23	Other	F1
TF-CLONE-NL07-PSS-1YR	TF-CLONE-NL07-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL07)	Annual Maintenance PSS (TF-CLONE-NL07)	\$22	Each	10%	\$20	Other	F1
TF-CLONE-NL08-PSS-1YR	TF-CLONE-NL08-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL08)	Annual Maintenance PSS (TF-CLONE-NL08)	\$20	Each	10%	\$18	Other	F1
TF-CLONE-NL09-PSS-1YR	TF-CLONE-NL09-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL09)	Annual Maintenance PSS (TF-CLONE-NL09)	\$18	Each	10%	\$16	Other	F1
TF-CLONE-NL10-PSS-1YR	TF-CLONE-NL10-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL10)	Annual Maintenance PSS (TF-CLONE-NL10)	\$16	Each	10%	\$14	Other	F1
TF-CLONE-NL11-PSS-1YR	TF-CLONE-NL11-PSS-1YR	Annual Maintenance PSS (TF-CLONE-NL11)	Annual Maintenance PSS (TF-CLONE-NL11)	\$14	Each	10%	\$13	Other	F1
TF-CLONE-R01-PSS-1YR	TF-CLONE-R01-PSS-1YR	Annual Maintenance PSS (TF-CLONE-R01)	Annual Maintenance PSS (TF-CLONE-R01)	\$885	Each	10%	\$797	Other	F1
TF-CLONE-R02-PSS-1YR	TF-CLONE-R02-PSS-1YR	Annual Maintenance PSS (TF-CLONE-R02)	Annual Maintenance PSS (TF-CLONE-R02)	\$770	Each	10%	\$693	Other	F1
TF-CLONE-R03-PSS-1YR	TF-CLONE-R03-PSS-1YR	Annual Maintenance PSS (TF-CLONE-R03)	Annual Maintenance PSS (TF-CLONE-R03)	\$670	Each	10%	\$603	Other	F1
TF-CLONE-R04-PSS-1YR	TF-CLONE-R04-PSS-1YR	Annual Maintenance PSS (TF-CLONE-R04)	Annual Maintenance PSS (TF-CLONE-R04)	\$546	Each	10%	\$491	Other	F1
TF-CLONE-R05-PSS-1YR	TF-CLONE-R05-PSS-1YR	Annual Maintenance PSS (TF-CLONE-R05)	Annual Maintenance PSS (TF-CLONE-R05)	\$458	Each	10%	\$412	Other	F1
TF-CLONE-R06-PSS-1YR	TF-CLONE-R06-PSS-1YR	Annual Maintenance PSS (TF-CLONE-R06)	Annual Maintenance PSS (TF-CLONE-R06)	\$427	Each	10%	\$384	Other	F1
TF-CLONE-R07-PSS-1YR	TF-CLONE-R07-PSS-1YR	Annual Maintenance PSS (TF-CLONE-R07)	Annual Maintenance PSS (TF-CLONE-R07)	\$397	Each	10%	\$357	Other	F1
TF-CLONE-R08-PSS-1YR	TF-CLONE-R08-PSS-1YR	Annual Maintenance PSS (TF-CLONE-R08)	Annual Maintenance PSS (TF-CLONE-R08)	\$368	Each	10%	\$331	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
TF-CLONE-R09-PSS-1YR	TF-CLONE-R09-PSS-1YR		Annual Maintenance PSS (TF-CLONE-R09)	\$335	Each	10%	\$302	Other	F1	
TF-CLONE-R10-PSS-1YR	TF-CLONE-R10-PSS-1YR		Annual Maintenance PSS (TF-CLONE-R10)	\$312	Each	10%	\$281	Other	F1	
TF-CLONE-R11-PSS-1YR	TF-CLONE-R11-PSS-1YR		Annual Maintenance PSS (TF-CLONE-R11)	\$220	Each	10%	\$198	Other	F1	
TF-CLONERBAS-PSS-1YR	TF-CLONERBAS-PSS-1YR		Annual Maintenance PSS (TF-CLONERBAS)	\$2,248	Each	10%	\$2,023	Other	F1	
TF-CLONERBASL-PSS-1YR	TF-CLONERBASL-PSS-1YR		Annual Maintenance PSS (TF-CLONERBASL)	\$398	Each	10%	\$358	Other	F1	
TF-CLONE-RBAS-PSS-1YR	TF-CLONE-RBAS-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RBAS)	\$2,646	Each	10%	\$2,381	Other	F1	
TF-CLONE-RF01-PSS-1YR	TF-CLONE-RF01-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF01)	\$1,168	Each	10%	\$1,051	Other	F1	
TF-CLONE-RF02-PSS-1YR	TF-CLONE-RF02-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF02)	\$1,018	Each	10%	\$916	Other	F1	
TF-CLONE-RF03-PSS-1YR	TF-CLONE-RF03-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF03)	\$884	Each	10%	\$796	Other	F1	
TF-CLONE-RF04-PSS-1YR	TF-CLONE-RF04-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF04)	\$786	Each	10%	\$707	Other	F1	
TF-CLONE-RF05-PSS-1YR	TF-CLONE-RF05-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF05)	\$708	Each	10%	\$637	Other	F1	
TF-CLONE-RF06-PSS-1YR	TF-CLONE-RF06-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF06)	\$658	Each	10%	\$592	Other	F1	
TF-CLONE-RF07-PSS-1YR	TF-CLONE-RF07-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF07)	\$612	Each	10%	\$551	Other	F1	
TF-CLONE-RF08-PSS-1YR	TF-CLONE-RF08-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF08)	\$568	Each	10%	\$511	Other	F1	
TF-CLONE-RF09-PSS-1YR	TF-CLONE-RF09-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF09)	\$530	Each	10%	\$477	Other	F1	
TF-CLONE-RF10-PSS-1YR	TF-CLONE-RF10-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF10)	\$492	Each	10%	\$443	Other	F1	
TF-CLONE-RF11-PSS-1YR	TF-CLONE-RF11-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RF11)	\$458	Each	10%	\$412	Other	F1	
TF-CLONE-RL01-PSS-1YR	TF-CLONE-RL01-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL01)	\$208	Each	10%	\$187	Other	F1	
TF-CLONE-RL02-PSS-1YR	TF-CLONE-RL02-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL02)	\$180	Each	10%	\$162	Other	F1	
TF-CLONE-RL03-PSS-1YR	TF-CLONE-RL03-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL03)	\$158	Each	10%	\$142	Other	F1	
TF-CLONE-RL04-PSS-1YR	TF-CLONE-RL04-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL04)	\$140	Each	10%	\$126	Other	F1	
TF-CLONE-RL05-PSS-1YR	TF-CLONE-RL05-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL05)	\$126	Each	10%	\$113	Other	F1	
TF-CLONE-RL06-PSS-1YR	TF-CLONE-RL06-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL06)	\$118	Each	10%	\$106	Other	F1	
TF-CLONE-RL07-PSS-1YR	TF-CLONE-RL07-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL07)	\$110	Each	10%	\$99	Other	F1	
TF-CLONE-RL08-PSS-1YR	TF-CLONE-RL08-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL08)	\$102	Each	10%	\$92	Other	F1	
TF-CLONE-RL09-PSS-1YR	TF-CLONE-RL09-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL09)	\$94	Each	10%	\$85	Other	F1	
TF-CLONE-RL10-PSS-1YR	TF-CLONE-RL10-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL10)	\$88	Each	10%	\$79	Other	F1	
TF-CLONE-RL11-PSS-1YR	TF-CLONE-RL11-PSS-1YR		Annual Maintenance PSS (TF-CLONE-RL11)	\$82	Each	10%	\$74	Other	F1	
TF-CLONE-T01-PSS-1YR	TF-CLONE-T01-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T01)	\$3,802	Each	10%	\$3,422	Other	F1	
TF-CLONE-T02-PSS-1YR	TF-CLONE-T02-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T02)	\$4,608	Each	10%	\$4,147	Other	F1	
TF-CLONE-T03-PSS-1YR	TF-CLONE-T03-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T03)	\$5,414	Each	10%	\$4,873	Other	F1	
TF-CLONE-T04-PSS-1YR	TF-CLONE-T04-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T04)	\$6,220	Each	10%	\$5,598	Other	F1	
TF-CLONE-T05-PSS-1YR	TF-CLONE-T05-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T05)	\$7,752	Each	10%	\$6,977	Other	F1	
TF-CLONE-T06-PSS-1YR	TF-CLONE-T06-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T06)	\$9,284	Each	10%	\$8,356	Other	F1	
TF-CLONE-T07-PSS-1YR	TF-CLONE-T07-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T07)	\$10,816	Each	10%	\$9,734	Other	F1	
TF-CLONE-T08-PSS-1YR	TF-CLONE-T08-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T08)	\$12,348	Each	10%	\$11,113	Other	F1	
TF-CLONE-T09-PSS-1YR	TF-CLONE-T09-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T09)	\$13,880	Each	10%	\$12,492	Other	F1	
TF-CLONE-T10-PSS-1YR	TF-CLONE-T10-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T10)	\$15,412	Each	10%	\$13,871	Other	F1	
TF-CLONE-T11-PSS-1YR	TF-CLONE-T11-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T11)	\$16,944	Each	10%	\$15,250	Other	F1	
TF-CLONE-T12-PSS-1YR	TF-CLONE-T12-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T12)	\$18,476	Each	10%	\$16,628	Other	F1	
TF-CLONE-T13-PSS-1YR	TF-CLONE-T13-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T13)	\$20,008	Each	10%	\$18,007	Other	F1	
TF-CLONE-T14-PSS-1YR	TF-CLONE-T14-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T14)	\$21,540	Each	10%	\$19,386	Other	F1	
TFCLONE-T14U-PSS-1YR	TFCLONE-T14U-PSS-1YR		Annual Maintenance PSS (TFCLONE-T14U)	\$806	Each	10%	\$725	Other	F1	
TF-CLONE-T15-PSS-1YR	TF-CLONE-T15-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T15)	\$23,072	Each	10%	\$20,765	Other	F1	
TF-CLONE-T16-PSS-1YR	TF-CLONE-T16-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T16)	\$24,604	Each	10%	\$22,144	Other	F1	
TF-CLONE-T17-PSS-1YR	TF-CLONE-T17-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T17)	\$26,136	Each	10%	\$23,522	Other	F1	
TF-CLONE-T18-PSS-1YR	TF-CLONE-T18-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T18)	\$27,668	Each	10%	\$24,901	Other	F1	
TF-CLONE-T19-PSS-1YR	TF-CLONE-T19-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T19)	\$29,200	Each	10%	\$26,280	Other	F1	
TF-CLONE-T20-PSS-1YR	TF-CLONE-T20-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T20)	\$30,732	Each	10%	\$27,659	Other	F1	
TF-CLONE-T21-PSS-1YR	TF-CLONE-T21-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T21)	\$32,264	Each	10%	\$29,038	Other	F1	
TF-CLONE-T22-PSS-1YR	TF-CLONE-T22-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T22)	\$33,796	Each	10%	\$30,416	Other	F1	
TF-CLONE-T23-PSS-1YR	TF-CLONE-T23-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T23)	\$35,328	Each	10%	\$31,795	Other	F1	
TF-CLONE-T24-PSS-1YR	TF-CLONE-T24-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T24)	\$36,860	Each	10%	\$33,174	Other	F1	
TF-CLONE-T25-PSS-1YR	TF-CLONE-T25-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T25)	\$38,392	Each	10%	\$34,553	Other	F1	
TF-CLONE-T26-PSS-1YR	TF-CLONE-T26-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T26)	\$39,924	Each	10%	\$35,932	Other	F1	
TF-CLONE-T27-PSS-1YR	TF-CLONE-T27-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T27)	\$41,456	Each	10%	\$37,310	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
TF-CLONE-T28-PSS-1YR	TF-CLONE-T28-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T28)	\$42,988	Each	10%		\$38,689	Other	F1
TF-CLONE-T29-PSS-1YR	TF-CLONE-T29-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T29)	\$44,520	Each	10%		\$40,068	Other	F1
TF-CLONE-T30-PSS-1YR	TF-CLONE-T30-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T30)	\$46,052	Each	10%		\$41,447	Other	F1
TF-CLONE-T31-PSS-1YR	TF-CLONE-T31-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T31)	\$47,584	Each	10%		\$42,826	Other	F1
TF-CLONE-T32-PSS-1YR	TF-CLONE-T32-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T32)	\$49,116	Each	10%		\$44,204	Other	F1
TF-CLONE-T33-PSS-1YR	TF-CLONE-T33-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T33)	\$50,648	Each	10%		\$45,583	Other	F1
TF-CLONE-T34-PSS-1YR	TF-CLONE-T34-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T34)	\$52,180	Each	10%		\$46,962	Other	F1
TF-CLONE-T35-PSS-1YR	TF-CLONE-T35-PSS-1YR		Annual Maintenance PSS (TF-CLONE-T35)	\$53,712	Each	10%		\$48,341	Other	F1
TFCLON-T5-35U-PSS-1YR	TFCLON-T5-35U-PSS-1YR		Annual Maintenance PSS (TFCLON-T5-35U)	\$1,532	Each	10%		\$1,379	Other	F1
TF-EIM-20KC01-PSS-1YR	TF-EIM-20KC01-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC01)	\$120	Each	10%		\$108	Other	F1
TF-EIM-20KC02-PSS-1YR	TF-EIM-20KC02-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC02)	\$114	Each	10%		\$103	Other	F1
TF-EIM-20KC03-PSS-1YR	TF-EIM-20KC03-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC03)	\$100	Each	10%		\$90	Other	F1
TF-EIM-20KC04-PSS-1YR	TF-EIM-20KC04-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC04)	\$92	Each	10%		\$83	Other	F1
TF-EIM-20KC05-PSS-1YR	TF-EIM-20KC05-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC05)	\$88	Each	10%		\$79	Other	F1
TF-EIM-20KC06-PSS-1YR	TF-EIM-20KC06-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC06)	\$80	Each	10%		\$72	Other	F1
TF-EIM-20KC07-PSS-1YR	TF-EIM-20KC07-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC07)	\$70	Each	10%		\$63	Other	F1
TF-EIM-20KC08-PSS-1YR	TF-EIM-20KC08-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC08)	\$62	Each	10%		\$56	Other	F1
TF-EIM-20KC09-PSS-1YR	TF-EIM-20KC09-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC09)	\$54	Each	10%		\$49	Other	F1
TF-EIM-20KC10-PSS-1YR	TF-EIM-20KC10-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC10)	\$46	Each	10%		\$41	Other	F1
TF-EIM-20KC11-PSS-1YR	TF-EIM-20KC11-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KC11)	\$40	Each	10%		\$36	Other	F1
TF-EIM-20KN01-PSS-1YR	TF-EIM-20KN01-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN01)	\$60	Each	10%		\$54	Other	F1
TF-EIM-20KN02-PSS-1YR	TF-EIM-20KN02-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN02)	\$56	Each	10%		\$50	Other	F1
TF-EIM-20KN03-PSS-1YR	TF-EIM-20KN03-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN03)	\$50	Each	10%		\$45	Other	F1
TF-EIM-20KN04-PSS-1YR	TF-EIM-20KN04-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN04)	\$46	Each	10%		\$41	Other	F1
TF-EIM-20KN05-PSS-1YR	TF-EIM-20KN05-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN05)	\$44	Each	10%		\$40	Other	F1
TF-EIM-20KN06-PSS-1YR	TF-EIM-20KN06-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN06)	\$40	Each	10%		\$36	Other	F1
TF-EIM-20KN07-PSS-1YR	TF-EIM-20KN07-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN07)	\$36	Each	10%		\$32	Other	F1
TF-EIM-20KN08-PSS-1YR	TF-EIM-20KN08-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN08)	\$30	Each	10%		\$27	Other	F1
TF-EIM-20KN09-PSS-1YR	TF-EIM-20KN09-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN09)	\$28	Each	10%		\$25	Other	F1
TF-EIM-20KN10-PSS-1YR	TF-EIM-20KN10-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN10)	\$24	Each	10%		\$22	Other	F1
TF-EIM-20KN11-PSS-1YR	TF-EIM-20KN11-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KN11)	\$20	Each	10%		\$18	Other	F1
TF-EIM-20KR01-PSS-1YR	TF-EIM-20KR01-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR01)	\$304	Each	10%		\$274	Other	F1
TF-EIM-20KR02-PSS-1YR	TF-EIM-20KR02-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR02)	\$270	Each	10%		\$243	Other	F1
TF-EIM-20KR03-PSS-1YR	TF-EIM-20KR03-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR03)	\$238	Each	10%		\$214	Other	F1
TF-EIM-20KR04-PSS-1YR	TF-EIM-20KR04-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR04)	\$204	Each	10%		\$184	Other	F1
TF-EIM-20KR05-PSS-1YR	TF-EIM-20KR05-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR05)	\$182	Each	10%		\$164	Other	F1
TF-EIM-20KR06-PSS-1YR	TF-EIM-20KR06-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR06)	\$164	Each	10%		\$147	Other	F1
TF-EIM-20KR07-PSS-1YR	TF-EIM-20KR07-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR07)	\$146	Each	10%		\$131	Other	F1
TF-EIM-20KR08-PSS-1YR	TF-EIM-20KR08-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR08)	\$126	Each	10%		\$113	Other	F1
TF-EIM-20KR09-PSS-1YR	TF-EIM-20KR09-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR09)	\$107	Each	10%		\$96	Other	F1
TF-EIM-20KR10-PSS-1YR	TF-EIM-20KR10-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR10)	\$94	Each	10%		\$84	Other	F1
TF-EIM-20KR11-PSS-1YR	TF-EIM-20KR11-PSS-1YR		Annual Maintenance PSS (TF-EIM-20KR11)	\$59	Each	10%		\$53	Other	F1
TF-EIM-2C01-PSS-1YR	TF-EIM-2C01-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C01)	\$120	Each	10%		\$108	Other	F1
TF-EIM-2C02-PSS-1YR	TF-EIM-2C02-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C02)	\$114	Each	10%		\$103	Other	F1
TF-EIM-2C03-PSS-1YR	TF-EIM-2C03-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C03)	\$100	Each	10%		\$90	Other	F1
TF-EIM-2C04-PSS-1YR	TF-EIM-2C04-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C04)	\$92	Each	10%		\$83	Other	F1
TF-EIM-2C05-PSS-1YR	TF-EIM-2C05-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C05)	\$88	Each	10%		\$79	Other	F1
TF-EIM-2C06-PSS-1YR	TF-EIM-2C06-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C06)	\$80	Each	10%		\$72	Other	F1
TF-EIM-2C07-PSS-1YR	TF-EIM-2C07-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C07)	\$70	Each	10%		\$63	Other	F1
TF-EIM-2C08-PSS-1YR	TF-EIM-2C08-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C08)	\$62	Each	10%		\$56	Other	F1
TF-EIM-2C09-PSS-1YR	TF-EIM-2C09-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C09)	\$54	Each	10%		\$49	Other	F1
TF-EIM-2C10-PSS-1YR	TF-EIM-2C10-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C10)	\$46	Each	10%		\$41	Other	F1
TF-EIM-2C11-PSS-1YR	TF-EIM-2C11-PSS-1YR		Annual Maintenance PSS (TF-EIM-2C11)	\$40	Each	10%		\$36	Other	F1
TF-EIM-2N01-PSS-1YR	TF-EIM-2N01-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N01)	\$60	Each	10%		\$54	Other	F1
TF-EIM-2N02-PSS-1YR	TF-EIM-2N02-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N02)	\$56	Each	10%		\$50	Other	F1
TF-EIM-2N03-PSS-1YR	TF-EIM-2N03-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N03)	\$50	Each	10%		\$45	Other	F1
TF-EIM-2N04-PSS-1YR	TF-EIM-2N04-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N04)	\$46	Each	10%		\$41	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
TF-EIM-2N05-PSS-1YR	TF-EIM-2N05-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N05)	\$44	Each	10%	\$40	Other	F1	
TF-EIM-2N06-PSS-1YR	TF-EIM-2N06-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N06)	\$40	Each	10%	\$36	Other	F1	
TF-EIM-2N07-PSS-1YR	TF-EIM-2N07-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N07)	\$36	Each	10%	\$32	Other	F1	
TF-EIM-2N08-PSS-1YR	TF-EIM-2N08-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N08)	\$30	Each	10%	\$27	Other	F1	
TF-EIM-2N09-PSS-1YR	TF-EIM-2N09-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N09)	\$28	Each	10%	\$25	Other	F1	
TF-EIM-2N10-PSS-1YR	TF-EIM-2N10-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N10)	\$24	Each	10%	\$22	Other	F1	
TF-EIM-2N11-PSS-1YR	TF-EIM-2N11-PSS-1YR		Annual Maintenance PSS (TF-EIM-2N11)	\$20	Each	10%	\$18	Other	F1	
TF-EIM-2R01-PSS-1YR	TF-EIM-2R01-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R01)	\$304	Each	10%	\$274	Other	F1	
TF-EIM-2R02-PSS-1YR	TF-EIM-2R02-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R02)	\$270	Each	10%	\$243	Other	F1	
TF-EIM-2R03-PSS-1YR	TF-EIM-2R03-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R03)	\$238	Each	10%	\$214	Other	F1	
TF-EIM-2R04-PSS-1YR	TF-EIM-2R04-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R04)	\$204	Each	10%	\$184	Other	F1	
TF-EIM-2R05-PSS-1YR	TF-EIM-2R05-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R05)	\$182	Each	10%	\$164	Other	F1	
TF-EIM-2R06-PSS-1YR	TF-EIM-2R06-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R06)	\$164	Each	10%	\$147	Other	F1	
TF-EIM-2R07-PSS-1YR	TF-EIM-2R07-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R07)	\$146	Each	10%	\$131	Other	F1	
TF-EIM-2R08-PSS-1YR	TF-EIM-2R08-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R08)	\$126	Each	10%	\$113	Other	F1	
TF-EIM-2R09-PSS-1YR	TF-EIM-2R09-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R09)	\$107	Each	10%	\$96	Other	F1	
TF-EIM-2R10-PSS-1YR	TF-EIM-2R10-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R10)	\$94	Each	10%	\$84	Other	F1	
TF-EIM-2R11-PSS-1YR	TF-EIM-2R11-PSS-1YR		Annual Maintenance PSS (TF-EIM-2R11)	\$59	Each	10%	\$53	Other	F1	
TF-EIM-C01-PSS-1YR	TF-EIM-C01-PSS-1YR		Annual Maintenance PSS (TF-EIM-C01)	\$120	Each	10%	\$108	Other	F1	
TF-EIM-C02-PSS-1YR	TF-EIM-C02-PSS-1YR		Annual Maintenance PSS (TF-EIM-C02)	\$114	Each	10%	\$103	Other	F1	
TF-EIM-C03-PSS-1YR	TF-EIM-C03-PSS-1YR		Annual Maintenance PSS (TF-EIM-C03)	\$100	Each	10%	\$90	Other	F1	
TF-EIM-C04-PSS-1YR	TF-EIM-C04-PSS-1YR		Annual Maintenance PSS (TF-EIM-C04)	\$92	Each	10%	\$83	Other	F1	
TF-EIM-C05-PSS-1YR	TF-EIM-C05-PSS-1YR		Annual Maintenance PSS (TF-EIM-C05)	\$88	Each	10%	\$79	Other	F1	
TF-EIM-C06-PSS-1YR	TF-EIM-C06-PSS-1YR		Annual Maintenance PSS (TF-EIM-C06)	\$80	Each	10%	\$72	Other	F1	
TF-EIM-C07-PSS-1YR	TF-EIM-C07-PSS-1YR		Annual Maintenance PSS (TF-EIM-C07)	\$70	Each	10%	\$63	Other	F1	
TF-EIM-C08-PSS-1YR	TF-EIM-C08-PSS-1YR		Annual Maintenance PSS (TF-EIM-C08)	\$62	Each	10%	\$56	Other	F1	
TF-EIM-C09-PSS-1YR	TF-EIM-C09-PSS-1YR		Annual Maintenance PSS (TF-EIM-C09)	\$54	Each	10%	\$49	Other	F1	
TF-EIM-C10-PSS-1YR	TF-EIM-C10-PSS-1YR		Annual Maintenance PSS (TF-EIM-C10)	\$46	Each	10%	\$41	Other	F1	
TF-EIM-C11-PSS-1YR	TF-EIM-C11-PSS-1YR		Annual Maintenance PSS (TF-EIM-C11)	\$40	Each	10%	\$36	Other	F1	
TF-EIM-N01-PSS-1YR	TF-EIM-N01-PSS-1YR		Annual Maintenance PSS (TF-EIM-N01)	\$60	Each	10%	\$54	Other	F1	
TF-EIM-N02-PSS-1YR	TF-EIM-N02-PSS-1YR		Annual Maintenance PSS (TF-EIM-N02)	\$56	Each	10%	\$50	Other	F1	
TF-EIM-N03-PSS-1YR	TF-EIM-N03-PSS-1YR		Annual Maintenance PSS (TF-EIM-N03)	\$50	Each	10%	\$45	Other	F1	
TF-EIM-N04-PSS-1YR	TF-EIM-N04-PSS-1YR		Annual Maintenance PSS (TF-EIM-N04)	\$46	Each	10%	\$41	Other	F1	
TF-EIM-N05-PSS-1YR	TF-EIM-N05-PSS-1YR		Annual Maintenance PSS (TF-EIM-N05)	\$44	Each	10%	\$40	Other	F1	
TF-EIM-N06-PSS-1YR	TF-EIM-N06-PSS-1YR		Annual Maintenance PSS (TF-EIM-N06)	\$40	Each	10%	\$36	Other	F1	
TF-EIM-N07-PSS-1YR	TF-EIM-N07-PSS-1YR		Annual Maintenance PSS (TF-EIM-N07)	\$36	Each	10%	\$32	Other	F1	
TF-EIM-N08-PSS-1YR	TF-EIM-N08-PSS-1YR		Annual Maintenance PSS (TF-EIM-N08)	\$30	Each	10%	\$27	Other	F1	
TF-EIM-N09-PSS-1YR	TF-EIM-N09-PSS-1YR		Annual Maintenance PSS (TF-EIM-N09)	\$28	Each	10%	\$25	Other	F1	
TF-EIM-N10-PSS-1YR	TF-EIM-N10-PSS-1YR		Annual Maintenance PSS (TF-EIM-N10)	\$24	Each	10%	\$22	Other	F1	
TF-EIM-N11-PSS-1YR	TF-EIM-N11-PSS-1YR		Annual Maintenance PSS (TF-EIM-N11)	\$20	Each	10%	\$18	Other	F1	
TF-EIM-R01-PSS-1YR	TF-EIM-R01-PSS-1YR		Annual Maintenance PSS (TF-EIM-R01)	\$304	Each	10%	\$274	Other	F1	
TF-EIM-R02-PSS-1YR	TF-EIM-R02-PSS-1YR		Annual Maintenance PSS (TF-EIM-R02)	\$270	Each	10%	\$243	Other	F1	
TF-EIM-R03-PSS-1YR	TF-EIM-R03-PSS-1YR		Annual Maintenance PSS (TF-EIM-R03)	\$238	Each	10%	\$214	Other	F1	
TF-EIM-R04-PSS-1YR	TF-EIM-R04-PSS-1YR		Annual Maintenance PSS (TF-EIM-R04)	\$204	Each	10%	\$184	Other	F1	
TF-EIM-R05-PSS-1YR	TF-EIM-R05-PSS-1YR		Annual Maintenance PSS (TF-EIM-R05)	\$182	Each	10%	\$164	Other	F1	
TF-EIM-R06-PSS-1YR	TF-EIM-R06-PSS-1YR		Annual Maintenance PSS (TF-EIM-R06)	\$164	Each	10%	\$147	Other	F1	
TF-EIM-R07-PSS-1YR	TF-EIM-R07-PSS-1YR		Annual Maintenance PSS (TF-EIM-R07)	\$146	Each	10%	\$131	Other	F1	
TF-EIM-R08-PSS-1YR	TF-EIM-R08-PSS-1YR		Annual Maintenance PSS (TF-EIM-R08)	\$126	Each	10%	\$113	Other	F1	
TF-EIM-R09-PSS-1YR	TF-EIM-R09-PSS-1YR		Annual Maintenance PSS (TF-EIM-R09)	\$107	Each	10%	\$96	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
TF-EIM-R10-PSS-1YR	TF-EIM-R10-PSS-1YR		Annual Maintenance PSS (TF-EIM-R10)	\$94	Each	10%	\$84	Other	F1
TF-EIM-R11-PSS-1YR	TF-EIM-R11-PSS-1YR		Annual Maintenance PSS (TF-EIM-R11)	\$59	Each	10%	\$53	Other	F1
TFEIM-T01-PSS-1YR	TFEIM-T01-PSS-1YR		Annual Maintenance PSS (TFEIM-T01)	\$950	Each	10%	\$855	Other	F1
TFEIM-T02-PSS-1YR	TFEIM-T02-PSS-1YR		Annual Maintenance PSS (TFEIM-T02)	\$1,152	Each	10%	\$1,037	Other	F1
TFEIM-T03-PSS-1YR	TFEIM-T03-PSS-1YR		Annual Maintenance PSS (TFEIM-T03)	\$1,354	Each	10%	\$1,219	Other	F1
TFEIM-T04-PSS-1YR	TFEIM-T04-PSS-1YR		Annual Maintenance PSS (TFEIM-T04)	\$1,556	Each	10%	\$1,400	Other	F1
TFEIM-T05-PSS-1YR	TFEIM-T05-PSS-1YR		Annual Maintenance PSS (TFEIM-T05)	\$1,938	Each	10%	\$1,744	Other	F1
TFEIM-T06-PSS-1YR	TFEIM-T06-PSS-1YR		Annual Maintenance PSS (TFEIM-T06)	\$2,320	Each	10%	\$2,088	Other	F1
TFEIM-T07-PSS-1YR	TFEIM-T07-PSS-1YR		Annual Maintenance PSS (TFEIM-T07)	\$2,702	Each	10%	\$2,432	Other	F1
TFEIM-T08-PSS-1YR	TFEIM-T08-PSS-1YR		Annual Maintenance PSS (TFEIM-T08)	\$3,084	Each	10%	\$2,776	Other	F1
TFEIM-T09-PSS-1YR	TFEIM-T09-PSS-1YR		Annual Maintenance PSS (TFEIM-T09)	\$3,466	Each	10%	\$3,119	Other	F1
TFEIM-T10-PSS-1YR	TFEIM-T10-PSS-1YR		Annual Maintenance PSS (TFEIM-T10)	\$3,848	Each	10%	\$3,463	Other	F1
TFEIM-T11-PSS-1YR	TFEIM-T11-PSS-1YR		Annual Maintenance PSS (TFEIM-T11)	\$4,230	Each	10%	\$3,807	Other	F1
TFEIM-T12-PSS-1YR	TFEIM-T12-PSS-1YR		Annual Maintenance PSS (TFEIM-T12)	\$4,612	Each	10%	\$4,151	Other	F1
TFEIM-T13-PSS-1YR	TFEIM-T13-PSS-1YR		Annual Maintenance PSS (TFEIM-T13)	\$4,994	Each	10%	\$4,495	Other	F1
TFEIM-T14-PSS-1YR	TFEIM-T14-PSS-1YR		Annual Maintenance PSS (TFEIM-T14)	\$5,376	Each	10%	\$4,838	Other	F1
TFEIM-T1-4U-PSS-1YR	TFEIM-T1-4U-PSS-1YR		Annual Maintenance PSS (TFEIM-T1-4U)	\$202	Each	10%	\$182	Other	F1
TFEIM-T15-PSS-1YR	TFEIM-T15-PSS-1YR		Annual Maintenance PSS (TFEIM-T15)	\$5,758	Each	10%	\$5,182	Other	F1
TFEIM-T16-PSS-1YR	TFEIM-T16-PSS-1YR		Annual Maintenance PSS (TFEIM-T16)	\$6,140	Each	10%	\$5,526	Other	F1
TFEIM-T17-PSS-1YR	TFEIM-T17-PSS-1YR		Annual Maintenance PSS (TFEIM-T17)	\$6,522	Each	10%	\$5,870	Other	F1
TFEIM-T18-PSS-1YR	TFEIM-T18-PSS-1YR		Annual Maintenance PSS (TFEIM-T18)	\$6,904	Each	10%	\$6,214	Other	F1
TFEIM-T19-PSS-1YR	TFEIM-T19-PSS-1YR		Annual Maintenance PSS (TFEIM-T19)	\$7,286	Each	10%	\$6,557	Other	F1
TFEIM-T20-PSS-1YR	TFEIM-T20-PSS-1YR		Annual Maintenance PSS (TFEIM-T20)	\$7,668	Each	10%	\$6,901	Other	F1
TFEIM-T21-PSS-1YR	TFEIM-T21-PSS-1YR		Annual Maintenance PSS (TFEIM-T21)	\$8,050	Each	10%	\$7,245	Other	F1
TFEIM-T22-PSS-1YR	TFEIM-T22-PSS-1YR		Annual Maintenance PSS (TFEIM-T22)	\$8,432	Each	10%	\$7,589	Other	F1
TFEIM-T23-PSS-1YR	TFEIM-T23-PSS-1YR		Annual Maintenance PSS (TFEIM-T23)	\$8,814	Each	10%	\$7,933	Other	F1
TFEIM-T24-PSS-1YR	TFEIM-T24-PSS-1YR		Annual Maintenance PSS (TFEIM-T24)	\$9,196	Each	10%	\$8,276	Other	F1
TFEIM-T25-PSS-1YR	TFEIM-T25-PSS-1YR		Annual Maintenance PSS (TFEIM-T25)	\$9,578	Each	10%	\$8,620	Other	F1
TFEIM-T26-PSS-1YR	TFEIM-T26-PSS-1YR		Annual Maintenance PSS (TFEIM-T26)	\$9,960	Each	10%	\$8,964	Other	F1
TFEIM-T27-PSS-1YR	TFEIM-T27-PSS-1YR		Annual Maintenance PSS (TFEIM-T27)	\$10,342	Each	10%	\$9,308	Other	F1
TFEIM-T28-PSS-1YR	TFEIM-T28-PSS-1YR		Annual Maintenance PSS (TFEIM-T28)	\$10,724	Each	10%	\$9,652	Other	F1
TFEIM-T29-PSS-1YR	TFEIM-T29-PSS-1YR		Annual Maintenance PSS (TFEIM-T29)	\$11,106	Each	10%	\$9,995	Other	F1
TFEIM-T30-PSS-1YR	TFEIM-T30-PSS-1YR		Annual Maintenance PSS (TFEIM-T30)	\$11,488	Each	10%	\$10,339	Other	F1
TFEIM-T31-PSS-1YR	TFEIM-T31-PSS-1YR		Annual Maintenance PSS (TFEIM-T31)	\$11,870	Each	10%	\$10,683	Other	F1
TFEIM-T32-PSS-1YR	TFEIM-T32-PSS-1YR		Annual Maintenance PSS (TFEIM-T32)	\$12,252	Each	10%	\$11,027	Other	F1
TFEIM-T33-PSS-1YR	TFEIM-T33-PSS-1YR		Annual Maintenance PSS (TFEIM-T33)	\$12,634	Each	10%	\$11,371	Other	F1
TFEIM-T34-PSS-1YR	TFEIM-T34-PSS-1YR		Annual Maintenance PSS (TFEIM-T34)	\$13,016	Each	10%	\$11,714	Other	F1
TFEIM-T35-PSS-1YR	TFEIM-T35-PSS-1YR		Annual Maintenance PSS (TFEIM-T35)	\$13,398	Each	10%	\$12,058	Other	F1
TFEIM-T5-35U-PSS-1YR	TFEIM-T5-35U-PSS-1YR		Annual Maintenance PSS (TFEIM-T5-35U)	\$382	Each	10%	\$344	Other	F1
TF-M-ADD-BASE-PSS-1YR	TF-M-ADD-BASE-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-BASE)	\$3,240	Each	10%	\$2,916	Other	F1
TF-M-ADD-C01-PSS-1YR	TF-M-ADD-C01-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C01)	\$383	Each	10%	\$345	Other	F1
TF-M-ADD-C02-PSS-1YR	TF-M-ADD-C02-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C02)	\$360	Each	10%	\$324	Other	F1
TF-M-ADD-C03-PSS-1YR	TF-M-ADD-C03-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C03)	\$316	Each	10%	\$284	Other	F1
TF-M-ADD-C04-PSS-1YR	TF-M-ADD-C04-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C04)	\$294	Each	10%	\$265	Other	F1
TF-M-ADD-C05-PSS-1YR	TF-M-ADD-C05-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C05)	\$282	Each	10%	\$254	Other	F1
TF-M-ADD-C06-PSS-1YR	TF-M-ADD-C06-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C06)	\$254	Each	10%	\$229	Other	F1
TF-M-ADD-C07-PSS-1YR	TF-M-ADD-C07-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C07)	\$226	Each	10%	\$203	Other	F1
TF-M-ADD-C08-PSS-1YR	TF-M-ADD-C08-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C08)	\$196	Each	10%	\$176	Other	F1
TF-M-ADD-C09-PSS-1YR	TF-M-ADD-C09-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C09)	\$170	Each	10%	\$153	Other	F1
TF-M-ADD-C10-PSS-1YR	TF-M-ADD-C10-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C10)	\$148	Each	10%	\$133	Other	F1
TF-M-ADD-C11-PSS-1YR	TF-M-ADD-C11-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-C11)	\$128	Each	10%	\$115	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
TF-M-ADD-T01-PSS-1YR	TF-M-ADD-T01-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T01)	\$1,900	Each	10%	\$1,710	Other	F1
TF-M-ADD-T02-PSS-1YR	TF-M-ADD-T02-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T02)	\$2,304	Each	10%	\$2,074	Other	F1
TF-M-ADD-T03-PSS-1YR	TF-M-ADD-T03-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T03)	\$2,708	Each	10%	\$2,437	Other	F1
TF-M-ADD-T04-PSS-1YR	TF-M-ADD-T04-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T04)	\$3,112	Each	10%	\$2,801	Other	F1
TF-M-ADD-T05-PSS-1YR	TF-M-ADD-T05-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T05)	\$3,878	Each	10%	\$3,490	Other	F1
TF-M-ADD-T06-PSS-1YR	TF-M-ADD-T06-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T06)	\$4,644	Each	10%	\$4,180	Other	F1
TF-M-ADD-T07-PSS-1YR	TF-M-ADD-T07-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T07)	\$5,410	Each	10%	\$4,869	Other	F1
TF-M-ADD-T08-PSS-1YR	TF-M-ADD-T08-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T08)	\$6,176	Each	10%	\$5,558	Other	F1
TF-M-ADD-T09-PSS-1YR	TF-M-ADD-T09-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T09)	\$6,942	Each	10%	\$6,248	Other	F1
TF-M-ADD-T10-PSS-1YR	TF-M-ADD-T10-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T10)	\$7,708	Each	10%	\$6,937	Other	F1
TF-M-ADD-T11-PSS-1YR	TF-M-ADD-T11-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T11)	\$8,474	Each	10%	\$7,627	Other	F1
TF-M-ADD-T12-PSS-1YR	TF-M-ADD-T12-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T12)	\$9,240	Each	10%	\$8,316	Other	F1
TF-M-ADD-T13-PSS-1YR	TF-M-ADD-T13-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T13)	\$10,006	Each	10%	\$9,005	Other	F1
TF-M-ADD-T14-PSS-1YR	TF-M-ADD-T14-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T14)	\$10,772	Each	10%	\$9,695	Other	F1
TF-M-ADD-T15-PSS-1YR	TF-M-ADD-T15-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T15)	\$11,538	Each	10%	\$10,384	Other	F1
TF-M-ADD-T16-PSS-1YR	TF-M-ADD-T16-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T16)	\$12,304	Each	10%	\$11,074	Other	F1
TF-M-ADD-T17-PSS-1YR	TF-M-ADD-T17-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T17)	\$13,070	Each	10%	\$11,763	Other	F1
TF-M-ADD-T18-PSS-1YR	TF-M-ADD-T18-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T18)	\$13,836	Each	10%	\$12,452	Other	F1
TF-M-ADD-T19-PSS-1YR	TF-M-ADD-T19-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T19)	\$14,602	Each	10%	\$13,142	Other	F1
TF-M-ADD-T20-PSS-1YR	TF-M-ADD-T20-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T20)	\$15,368	Each	10%	\$13,831	Other	F1
TF-M-ADD-T21-PSS-1YR	TF-M-ADD-T21-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T21)	\$16,134	Each	10%	\$14,521	Other	F1
TF-M-ADD-T22-PSS-1YR	TF-M-ADD-T22-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T22)	\$16,900	Each	10%	\$15,210	Other	F1
TF-M-ADD-T23-PSS-1YR	TF-M-ADD-T23-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T23)	\$17,666	Each	10%	\$15,899	Other	F1
TF-M-ADD-T24-PSS-1YR	TF-M-ADD-T24-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T24)	\$18,432	Each	10%	\$16,589	Other	F1
TF-M-ADD-T25-PSS-1YR	TF-M-ADD-T25-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T25)	\$19,198	Each	10%	\$17,278	Other	F1
TF-M-ADD-T26-PSS-1YR	TF-M-ADD-T26-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T26)	\$19,964	Each	10%	\$17,968	Other	F1
TF-M-ADD-T27-PSS-1YR	TF-M-ADD-T27-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T27)	\$20,730	Each	10%	\$18,657	Other	F1
TF-M-ADD-T28-PSS-1YR	TF-M-ADD-T28-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T28)	\$21,496	Each	10%	\$19,346	Other	F1
TF-M-ADD-T29-PSS-1YR	TF-M-ADD-T29-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T29)	\$22,262	Each	10%	\$20,036	Other	F1
TF-M-ADD-T30-PSS-1YR	TF-M-ADD-T30-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T30)	\$23,028	Each	10%	\$20,725	Other	F1
TF-M-ADD-T31-PSS-1YR	TF-M-ADD-T31-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T31)	\$23,794	Each	10%	\$21,415	Other	F1
TF-M-ADD-T32-PSS-1YR	TF-M-ADD-T32-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T32)	\$24,560	Each	10%	\$22,104	Other	F1
TF-M-ADD-T33-PSS-1YR	TF-M-ADD-T33-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T33)	\$25,326	Each	10%	\$22,793	Other	F1
TF-M-ADD-T34-PSS-1YR	TF-M-ADD-T34-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T34)	\$26,092	Each	10%	\$23,483	Other	F1
TF-M-ADD-T35-PSS-1YR	TF-M-ADD-T35-PSS-1YR		Annual Maintenance PSS (TF-M-ADD-T35)	\$26,858	Each	10%	\$24,172	Other	F1
TF-M-ADT1-4U-PSS-1YR	TF-M-ADT1-4U-PSS-1YR		Annual Maintenance PSS (TF-M-ADT1-4U)	\$404	Each	10%	\$364	Other	F1
TF-M-ADT5-35-PSS-1YR	TF-M-ADT5-35-PSS-1YR		Annual Maintenance PSS (TF-M-ADT5-35)	\$766	Each	10%	\$689	Other	F1
TF-M-BASE-PSS-1YR	TF-M-BASE-PSS-1YR		Annual Maintenance PSS (TF-M-BASE)	\$1,020	Each	10%	\$918	Other	F1
TF-M-C01-PSS-1YR	TF-M-C01-PSS-1YR		Annual Maintenance PSS (TF-M-C01)	\$120	Each	10%	\$108	Other	F1
TF-M-C02-PSS-1YR	TF-M-C02-PSS-1YR		Annual Maintenance PSS (TF-M-C02)	\$114	Each	10%	\$103	Other	F1
TF-M-C03-PSS-1YR	TF-M-C03-PSS-1YR		Annual Maintenance PSS (TF-M-C03)	\$100	Each	10%	\$90	Other	F1
TF-M-C04-PSS-1YR	TF-M-C04-PSS-1YR		Annual Maintenance PSS (TF-M-C04)	\$92	Each	10%	\$83	Other	F1
TF-M-C05-PSS-1YR	TF-M-C05-PSS-1YR		Annual Maintenance PSS (TF-M-C05)	\$88	Each	10%	\$79	Other	F1
TF-M-C06-PSS-1YR	TF-M-C06-PSS-1YR		Annual Maintenance PSS (TF-M-C06)	\$80	Each	10%	\$72	Other	F1
TF-M-C07-PSS-1YR	TF-M-C07-PSS-1YR		Annual Maintenance PSS (TF-M-C07)	\$70	Each	10%	\$63	Other	F1
TF-M-C08-PSS-1YR	TF-M-C08-PSS-1YR		Annual Maintenance PSS (TF-M-C08)	\$62	Each	10%	\$56	Other	F1
TF-M-C09-PSS-1YR	TF-M-C09-PSS-1YR		Annual Maintenance PSS (TF-M-C09)	\$54	Each	10%	\$49	Other	F1
TF-M-C10-PSS-1YR	TF-M-C10-PSS-1YR		Annual Maintenance PSS (TF-M-C10)	\$46	Each	10%	\$41	Other	F1
TF-M-C11-PSS-1YR	TF-M-C11-PSS-1YR		Annual Maintenance PSS (TF-M-C11)	\$40	Each	10%	\$36	Other	F1
TF-MIR-BASE-PSS-1YR	TF-MIR-BASE-PSS-1YR		Annual Maintenance PSS (TF-MIR-BASE)	\$6,460	Each	10%	\$5,814	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
TF-MIR-C01-PSS-1YR	TF-MIR-C01-PSS-1YR		Annual Maintenance PSS (TF-MIR-C01)	\$484	Each	10%		\$436	Other	F1
TF-MIR-C02-PSS-1YR	TF-MIR-C02-PSS-1YR		Annual Maintenance PSS (TF-MIR-C02)	\$454	Each	10%		\$409	Other	F1
TF-MIR-C03-PSS-1YR	TF-MIR-C03-PSS-1YR		Annual Maintenance PSS (TF-MIR-C03)	\$400	Each	10%		\$360	Other	F1
TF-MIR-C04-PSS-1YR	TF-MIR-C04-PSS-1YR		Annual Maintenance PSS (TF-MIR-C04)	\$372	Each	10%		\$335	Other	F1
TF-MIR-C05-PSS-1YR	TF-MIR-C05-PSS-1YR		Annual Maintenance PSS (TF-MIR-C05)	\$358	Each	10%		\$322	Other	F1
TF-MIR-C06-PSS-1YR	TF-MIR-C06-PSS-1YR		Annual Maintenance PSS (TF-MIR-C06)	\$322	Each	10%		\$290	Other	F1
TF-MIR-C07-PSS-1YR	TF-MIR-C07-PSS-1YR		Annual Maintenance PSS (TF-MIR-C07)	\$286	Each	10%		\$257	Other	F1
TF-MIR-C08-PSS-1YR	TF-MIR-C08-PSS-1YR		Annual Maintenance PSS (TF-MIR-C08)	\$248	Each	10%		\$223	Other	F1
TF-MIR-C09-PSS-1YR	TF-MIR-C09-PSS-1YR		Annual Maintenance PSS (TF-MIR-C09)	\$216	Each	10%		\$194	Other	F1
TF-MIR-C10-PSS-1YR	TF-MIR-C10-PSS-1YR		Annual Maintenance PSS (TF-MIR-C10)	\$188	Each	10%		\$169	Other	F1
TF-MIR-C11-PSS-1YR	TF-MIR-C11-PSS-1YR		Annual Maintenance PSS (TF-MIR-C11)	\$164	Each	10%		\$148	Other	F1
TF-MIR-N01-PSS-1YR	TF-MIR-N01-PSS-1YR		Annual Maintenance PSS (TF-MIR-N01)	\$242	Each	10%		\$218	Other	F1
TF-MIR-N02-PSS-1YR	TF-MIR-N02-PSS-1YR		Annual Maintenance PSS (TF-MIR-N02)	\$226	Each	10%		\$203	Other	F1
TF-MIR-N03-PSS-1YR	TF-MIR-N03-PSS-1YR		Annual Maintenance PSS (TF-MIR-N03)	\$200	Each	10%		\$180	Other	F1
TF-MIR-N04-PSS-1YR	TF-MIR-N04-PSS-1YR		Annual Maintenance PSS (TF-MIR-N04)	\$186	Each	10%		\$167	Other	F1
TF-MIR-N05-PSS-1YR	TF-MIR-N05-PSS-1YR		Annual Maintenance PSS (TF-MIR-N05)	\$178	Each	10%		\$160	Other	F1
TF-MIR-N06-PSS-1YR	TF-MIR-N06-PSS-1YR		Annual Maintenance PSS (TF-MIR-N06)	\$162	Each	10%		\$146	Other	F1
TF-MIR-N07-PSS-1YR	TF-MIR-N07-PSS-1YR		Annual Maintenance PSS (TF-MIR-N07)	\$142	Each	10%		\$128	Other	F1
TF-MIR-N08-PSS-1YR	TF-MIR-N08-PSS-1YR		Annual Maintenance PSS (TF-MIR-N08)	\$124	Each	10%		\$112	Other	F1
TF-MIR-N09-PSS-1YR	TF-MIR-N09-PSS-1YR		Annual Maintenance PSS (TF-MIR-N09)	\$108	Each	10%		\$97	Other	F1
TF-MIR-N10-PSS-1YR	TF-MIR-N10-PSS-1YR		Annual Maintenance PSS (TF-MIR-N10)	\$94	Each	10%		\$85	Other	F1
TF-MIR-N11-PSS-1YR	TF-MIR-N11-PSS-1YR		Annual Maintenance PSS (TF-MIR-N11)	\$82	Each	10%		\$74	Other	F1
TF-M-N01-PSS-1YR	TF-M-N01-PSS-1YR		Annual Maintenance PSS (TF-M-N01)	\$60	Each	10%		\$54	Other	F1
TF-M-N02-PSS-1YR	TF-M-N02-PSS-1YR		Annual Maintenance PSS (TF-M-N02)	\$56	Each	10%		\$50	Other	F1
TF-M-N03-PSS-1YR	TF-M-N03-PSS-1YR		Annual Maintenance PSS (TF-M-N03)	\$50	Each	10%		\$45	Other	F1
TF-M-N04-PSS-1YR	TF-M-N04-PSS-1YR		Annual Maintenance PSS (TF-M-N04)	\$46	Each	10%		\$41	Other	F1
TF-M-N05-PSS-1YR	TF-M-N05-PSS-1YR		Annual Maintenance PSS (TF-M-N05)	\$44	Each	10%		\$40	Other	F1
TF-M-N06-PSS-1YR	TF-M-N06-PSS-1YR		Annual Maintenance PSS (TF-M-N06)	\$40	Each	10%		\$36	Other	F1
TF-M-N07-PSS-1YR	TF-M-N07-PSS-1YR		Annual Maintenance PSS (TF-M-N07)	\$36	Each	10%		\$32	Other	F1
TF-M-N08-PSS-1YR	TF-M-N08-PSS-1YR		Annual Maintenance PSS (TF-M-N08)	\$30	Each	10%		\$27	Other	F1
TF-M-N09-PSS-1YR	TF-M-N09-PSS-1YR		Annual Maintenance PSS (TF-M-N09)	\$28	Each	10%		\$25	Other	F1
TF-M-N10-PSS-1YR	TF-M-N10-PSS-1YR		Annual Maintenance PSS (TF-M-N10)	\$24	Each	10%		\$22	Other	F1
TF-M-N11-PSS-1YR	TF-M-N11-PSS-1YR		Annual Maintenance PSS (TF-M-N11)	\$20	Each	10%		\$18	Other	F1
TF-M-R01-PSS-1YR	TF-M-R01-PSS-1YR		Annual Maintenance PSS (TF-M-R01)	\$304	Each	10%		\$274	Other	F1
TF-M-R02-PSS-1YR	TF-M-R02-PSS-1YR		Annual Maintenance PSS (TF-M-R02)	\$270	Each	10%		\$243	Other	F1
TF-M-R03-PSS-1YR	TF-M-R03-PSS-1YR		Annual Maintenance PSS (TF-M-R03)	\$238	Each	10%		\$214	Other	F1
TF-M-R04-PSS-1YR	TF-M-R04-PSS-1YR		Annual Maintenance PSS (TF-M-R04)	\$204	Each	10%		\$184	Other	F1
TF-M-R05-PSS-1YR	TF-M-R05-PSS-1YR		Annual Maintenance PSS (TF-M-R05)	\$182	Each	10%		\$164	Other	F1
TF-M-R06-PSS-1YR	TF-M-R06-PSS-1YR		Annual Maintenance PSS (TF-M-R06)	\$164	Each	10%		\$147	Other	F1
TF-M-R07-PSS-1YR	TF-M-R07-PSS-1YR		Annual Maintenance PSS (TF-M-R07)	\$146	Each	10%		\$131	Other	F1
TF-M-R08-PSS-1YR	TF-M-R08-PSS-1YR		Annual Maintenance PSS (TF-M-R08)	\$126	Each	10%		\$113	Other	F1
TF-M-R09-PSS-1YR	TF-M-R09-PSS-1YR		Annual Maintenance PSS (TF-M-R09)	\$107	Each	10%		\$96	Other	F1
TF-M-R10-PSS-1YR	TF-M-R10-PSS-1YR		Annual Maintenance PSS (TF-M-R10)	\$94	Each	10%		\$84	Other	F1
TF-M-R11-PSS-1YR	TF-M-R11-PSS-1YR		Annual Maintenance PSS (TF-M-R11)	\$59	Each	10%		\$53	Other	F1
TF-M-RBAS-PSS-1YR	TF-M-RBAS-PSS-1YR		Annual Maintenance PSS (TF-M-RBAS)	\$1,020	Each	10%		\$918	Other	F1
TF-M-T01-PSS-1YR	TF-M-T01-PSS-1YR		Annual Maintenance PSS (TF-M-T01)	\$952	Each	10%		\$857	Other	F1
TF-M-T02-PSS-1YR	TF-M-T02-PSS-1YR		Annual Maintenance PSS (TF-M-T02)	\$1,154	Each	10%		\$1,039	Other	F1
TF-M-T03-PSS-1YR	TF-M-T03-PSS-1YR		Annual Maintenance PSS (TF-M-T03)	\$1,356	Each	10%		\$1,220	Other	F1
TF-M-T04-PSS-1YR	TF-M-T04-PSS-1YR		Annual Maintenance PSS (TF-M-T04)	\$1,558	Each	10%		\$1,402	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
TF-M-T05-PSS-1YR	TF-M-T05-PSS-1YR		Annual Maintenance PSS (TF-M-T05)	\$1,942	Each	10%	\$1,748	Other	F1
TF-M-T06-PSS-1YR	TF-M-T06-PSS-1YR		Annual Maintenance PSS (TF-M-T06)	\$2,326	Each	10%	\$2,093	Other	F1
TF-M-T07-PSS-1YR	TF-M-T07-PSS-1YR		Annual Maintenance PSS (TF-M-T07)	\$2,710	Each	10%	\$2,439	Other	F1
TF-M-T08-PSS-1YR	TF-M-T08-PSS-1YR		Annual Maintenance PSS (TF-M-T08)	\$3,094	Each	10%	\$2,785	Other	F1
TF-M-T09-PSS-1YR	TF-M-T09-PSS-1YR		Annual Maintenance PSS (TF-M-T09)	\$3,478	Each	10%	\$3,130	Other	F1
TF-M-T10-PSS-1YR	TF-M-T10-PSS-1YR		Annual Maintenance PSS (TF-M-T10)	\$3,862	Each	10%	\$3,476	Other	F1
TF-M-T11-PSS-1YR	TF-M-T11-PSS-1YR		Annual Maintenance PSS (TF-M-T11)	\$4,246	Each	10%	\$3,821	Other	F1
TF-M-T12-PSS-1YR	TF-M-T12-PSS-1YR		Annual Maintenance PSS (TF-M-T12)	\$4,630	Each	10%	\$4,167	Other	F1
TF-M-T13-PSS-1YR	TF-M-T13-PSS-1YR		Annual Maintenance PSS (TF-M-T13)	\$5,014	Each	10%	\$4,513	Other	F1
TF-M-T14-PSS-1YR	TF-M-T14-PSS-1YR		Annual Maintenance PSS (TF-M-T14)	\$5,398	Each	10%	\$4,858	Other	F1
TF-M-T14-U-PSS-1YR	TF-M-T14-U-PSS-1YR		Annual Maintenance PSS (TF-M-T14-U)	\$202	Each	10%	\$182	Other	F1
TF-M-T15-PSS-1YR	TF-M-T15-PSS-1YR		Annual Maintenance PSS (TF-M-T15)	\$5,782	Each	10%	\$5,204	Other	F1
TF-M-T16-PSS-1YR	TF-M-T16-PSS-1YR		Annual Maintenance PSS (TF-M-T16)	\$6,166	Each	10%	\$5,549	Other	F1
TF-M-T17-PSS-1YR	TF-M-T17-PSS-1YR		Annual Maintenance PSS (TF-M-T17)	\$6,550	Each	10%	\$5,895	Other	F1
TF-M-T18-PSS-1YR	TF-M-T18-PSS-1YR		Annual Maintenance PSS (TF-M-T18)	\$6,934	Each	10%	\$6,241	Other	F1
TF-M-T19-PSS-1YR	TF-M-T19-PSS-1YR		Annual Maintenance PSS (TF-M-T19)	\$7,318	Each	10%	\$6,586	Other	F1
TF-M-T20-PSS-1YR	TF-M-T20-PSS-1YR		Annual Maintenance PSS (TF-M-T20)	\$7,702	Each	10%	\$6,932	Other	F1
TF-M-T21-PSS-1YR	TF-M-T21-PSS-1YR		Annual Maintenance PSS (TF-M-T21)	\$8,086	Each	10%	\$7,277	Other	F1
TF-M-T22-PSS-1YR	TF-M-T22-PSS-1YR		Annual Maintenance PSS (TF-M-T22)	\$8,470	Each	10%	\$7,623	Other	F1
TF-M-T23-PSS-1YR	TF-M-T23-PSS-1YR		Annual Maintenance PSS (TF-M-T23)	\$8,854	Each	10%	\$7,969	Other	F1
TF-M-T24-PSS-1YR	TF-M-T24-PSS-1YR		Annual Maintenance PSS (TF-M-T24)	\$9,238	Each	10%	\$8,314	Other	F1
TF-M-T25-PSS-1YR	TF-M-T25-PSS-1YR		Annual Maintenance PSS (TF-M-T25)	\$9,622	Each	10%	\$8,660	Other	F1
TF-M-T26-PSS-1YR	TF-M-T26-PSS-1YR		Annual Maintenance PSS (TF-M-T26)	\$10,006	Each	10%	\$9,005	Other	F1
TF-M-T27-PSS-1YR	TF-M-T27-PSS-1YR		Annual Maintenance PSS (TF-M-T27)	\$10,390	Each	10%	\$9,351	Other	F1
TF-M-T28-PSS-1YR	TF-M-T28-PSS-1YR		Annual Maintenance PSS (TF-M-T28)	\$10,774	Each	10%	\$9,697	Other	F1
TF-M-T29-PSS-1YR	TF-M-T29-PSS-1YR		Annual Maintenance PSS (TF-M-T29)	\$11,158	Each	10%	\$10,042	Other	F1
TF-M-T30-PSS-1YR	TF-M-T30-PSS-1YR		Annual Maintenance PSS (TF-M-T30)	\$11,542	Each	10%	\$10,388	Other	F1
TF-M-T31-PSS-1YR	TF-M-T31-PSS-1YR		Annual Maintenance PSS (TF-M-T31)	\$11,926	Each	10%	\$10,733	Other	F1
TF-M-T32-PSS-1YR	TF-M-T32-PSS-1YR		Annual Maintenance PSS (TF-M-T32)	\$12,310	Each	10%	\$11,079	Other	F1
TF-M-T33-PSS-1YR	TF-M-T33-PSS-1YR		Annual Maintenance PSS (TF-M-T33)	\$12,694	Each	10%	\$11,425	Other	F1
TF-M-T34-PSS-1YR	TF-M-T34-PSS-1YR		Annual Maintenance PSS (TF-M-T34)	\$13,078	Each	10%	\$11,770	Other	F1
TF-M-T35-PSS-1YR	TF-M-T35-PSS-1YR		Annual Maintenance PSS (TF-M-T35)	\$13,462	Each	10%	\$12,116	Other	F1
TF-M-T5-35U-PSS-1YR	TF-M-T5-35U-PSS-1YR		Annual Maintenance PSS (TF-M-T5-35U)	\$384	Each	10%	\$346	Other	F1
TF-SIM-20KC01-PSS-1YR	TF-SIM-20KC01-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC01)	\$120	Each	10%	\$108	Other	F1
TF-SIM-20KC02-PSS-1YR	TF-SIM-20KC02-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC02)	\$114	Each	10%	\$103	Other	F1
TF-SIM-20KC03-PSS-1YR	TF-SIM-20KC03-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC03)	\$100	Each	10%	\$90	Other	F1
TF-SIM-20KC04-PSS-1YR	TF-SIM-20KC04-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC04)	\$92	Each	10%	\$83	Other	F1
TF-SIM-20KC05-PSS-1YR	TF-SIM-20KC05-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC05)	\$88	Each	10%	\$79	Other	F1
TF-SIM-20KC06-PSS-1YR	TF-SIM-20KC06-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC06)	\$80	Each	10%	\$72	Other	F1
TF-SIM-20KC07-PSS-1YR	TF-SIM-20KC07-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC07)	\$70	Each	10%	\$63	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
TF-SIM-20KC08-PSS-1YR	TF-SIM-20KC08-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC08)	\$62	Each	10%	\$56	Other	F1
TF-SIM-20KC09-PSS-1YR	TF-SIM-20KC09-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC09)	\$54	Each	10%	\$49	Other	F1
TF-SIM-20KC10-PSS-1YR	TF-SIM-20KC10-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC10)	\$46	Each	10%	\$41	Other	F1
TF-SIM-20KC11-PSS-1YR	TF-SIM-20KC11-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KC11)	\$40	Each	10%	\$36	Other	F1
TF-SIM-20KN01-PSS-1YR	TF-SIM-20KN01-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN01)	\$60	Each	10%	\$54	Other	F1
TF-SIM-20KN02-PSS-1YR	TF-SIM-20KN02-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN02)	\$56	Each	10%	\$50	Other	F1
TF-SIM-20KN03-PSS-1YR	TF-SIM-20KN03-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN03)	\$50	Each	10%	\$45	Other	F1
TF-SIM-20KN04-PSS-1YR	TF-SIM-20KN04-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN04)	\$46	Each	10%	\$41	Other	F1
TF-SIM-20KN05-PSS-1YR	TF-SIM-20KN05-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN05)	\$44	Each	10%	\$40	Other	F1
TF-SIM-20KN06-PSS-1YR	TF-SIM-20KN06-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN06)	\$40	Each	10%	\$36	Other	F1
TF-SIM-20KN07-PSS-1YR	TF-SIM-20KN07-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN07)	\$36	Each	10%	\$32	Other	F1
TF-SIM-20KN08-PSS-1YR	TF-SIM-20KN08-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN08)	\$30	Each	10%	\$27	Other	F1
TF-SIM-20KN09-PSS-1YR	TF-SIM-20KN09-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN09)	\$28	Each	10%	\$25	Other	F1
TF-SIM-20KN10-PSS-1YR	TF-SIM-20KN10-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN10)	\$24	Each	10%	\$22	Other	F1
TF-SIM-20KN11-PSS-1YR	TF-SIM-20KN11-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KN11)	\$20	Each	10%	\$18	Other	F1
TF-SIM-20KR01-PSS-1YR	TF-SIM-20KR01-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR01)	\$304	Each	10%	\$274	Other	F1
TF-SIM-20KR02-PSS-1YR	TF-SIM-20KR02-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR02)	\$270	Each	10%	\$243	Other	F1
TF-SIM-20KR03-PSS-1YR	TF-SIM-20KR03-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR03)	\$238	Each	10%	\$214	Other	F1
TF-SIM-20KR04-PSS-1YR	TF-SIM-20KR04-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR04)	\$204	Each	10%	\$184	Other	F1
TF-SIM-20KR05-PSS-1YR	TF-SIM-20KR05-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR05)	\$182	Each	10%	\$164	Other	F1
TF-SIM-20KR06-PSS-1YR	TF-SIM-20KR06-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR06)	\$164	Each	10%	\$147	Other	F1
TF-SIM-20KR07-PSS-1YR	TF-SIM-20KR07-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR07)	\$146	Each	10%	\$131	Other	F1
TF-SIM-20KR08-PSS-1YR	TF-SIM-20KR08-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR08)	\$126	Each	10%	\$113	Other	F1
TF-SIM-20KR09-PSS-1YR	TF-SIM-20KR09-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR09)	\$107	Each	10%	\$96	Other	F1
TF-SIM-20KR10-PSS-1YR	TF-SIM-20KR10-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR10)	\$94	Each	10%	\$84	Other	F1
TF-SIM-20KR11-PSS-1YR	TF-SIM-20KR11-PSS-1YR		Annual Maintenance PSS (TF-SIM-20KR11)	\$59	Each	10%	\$53	Other	F1
TF-SIM-2C01-PSS-1YR	TF-SIM-2C01-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C01)	\$120	Each	10%	\$108	Other	F1
TF-SIM-2C02-PSS-1YR	TF-SIM-2C02-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C02)	\$114	Each	10%	\$103	Other	F1
TF-SIM-2C03-PSS-1YR	TF-SIM-2C03-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C03)	\$100	Each	10%	\$90	Other	F1
TF-SIM-2C04-PSS-1YR	TF-SIM-2C04-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C04)	\$92	Each	10%	\$83	Other	F1
TF-SIM-2C05-PSS-1YR	TF-SIM-2C05-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C05)	\$88	Each	10%	\$79	Other	F1
TF-SIM-2C06-PSS-1YR	TF-SIM-2C06-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C06)	\$80	Each	10%	\$72	Other	F1
TF-SIM-2C07-PSS-1YR	TF-SIM-2C07-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C07)	\$70	Each	10%	\$63	Other	F1
TF-SIM-2C08-PSS-1YR	TF-SIM-2C08-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C08)	\$62	Each	10%	\$56	Other	F1
TF-SIM-2C09-PSS-1YR	TF-SIM-2C09-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C09)	\$54	Each	10%	\$49	Other	F1
TF-SIM-2C10-PSS-1YR	TF-SIM-2C10-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C10)	\$46	Each	10%	\$41	Other	F1
TF-SIM-2C11-PSS-1YR	TF-SIM-2C11-PSS-1YR		Annual Maintenance PSS (TF-SIM-2C11)	\$40	Each	10%	\$36	Other	F1
TF-SIM-2N01-PSS-1YR	TF-SIM-2N01-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N01)	\$60	Each	10%	\$54	Other	F1
TF-SIM-2N02-PSS-1YR	TF-SIM-2N02-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N02)	\$56	Each	10%	\$50	Other	F1
TF-SIM-2N03-PSS-1YR	TF-SIM-2N03-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N03)	\$50	Each	10%	\$45	Other	F1
TF-SIM-2N04-PSS-1YR	TF-SIM-2N04-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N04)	\$46	Each	10%	\$41	Other	F1
TF-SIM-2N05-PSS-1YR	TF-SIM-2N05-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N05)	\$44	Each	10%	\$40	Other	F1
TF-SIM-2N06-PSS-1YR	TF-SIM-2N06-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N06)	\$40	Each	10%	\$36	Other	F1
TF-SIM-2N07-PSS-1YR	TF-SIM-2N07-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N07)	\$36	Each	10%	\$32	Other	F1
TF-SIM-2N08-PSS-1YR	TF-SIM-2N08-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N08)	\$30	Each	10%	\$27	Other	F1
TF-SIM-2N09-PSS-1YR	TF-SIM-2N09-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N09)	\$28	Each	10%	\$25	Other	F1
TF-SIM-2N10-PSS-1YR	TF-SIM-2N10-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N10)	\$24	Each	10%	\$22	Other	F1
TF-SIM-2N11-PSS-1YR	TF-SIM-2N11-PSS-1YR		Annual Maintenance PSS (TF-SIM-2N11)	\$20	Each	10%	\$18	Other	F1
TF-SIM-2R01-PSS-1YR	TF-SIM-2R01-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R01)	\$304	Each	10%	\$274	Other	F1
TF-SIM-2R02-PSS-1YR	TF-SIM-2R02-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R02)	\$270	Each	10%	\$243	Other	F1
TF-SIM-2R03-PSS-1YR	TF-SIM-2R03-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R03)	\$238	Each	10%	\$214	Other	F1
TF-SIM-2R04-PSS-1YR	TF-SIM-2R04-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R04)	\$204	Each	10%	\$184	Other	F1
TF-SIM-2R05-PSS-1YR	TF-SIM-2R05-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R05)	\$182	Each	10%	\$164	Other	F1
TF-SIM-2R06-PSS-1YR	TF-SIM-2R06-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R06)	\$164	Each	10%	\$147	Other	F1
TF-SIM-2R07-PSS-1YR	TF-SIM-2R07-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R07)	\$146	Each	10%	\$131	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
TF-SIM-2R08-PSS-1YR	TF-SIM-2R08-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R08)	\$126	Each	10%	\$113	Other	F1
TF-SIM-2R09-PSS-1YR	TF-SIM-2R09-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R09)	\$107	Each	10%	\$96	Other	F1
TF-SIM-2R10-PSS-1YR	TF-SIM-2R10-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R10)	\$94	Each	10%	\$84	Other	F1
TF-SIM-2R11-PSS-1YR	TF-SIM-2R11-PSS-1YR		Annual Maintenance PSS (TF-SIM-2R11)	\$59	Each	10%	\$53	Other	F1
TF-SIM-C01-PSS-1YR	TF-SIM-C01-PSS-1YR		Annual Maintenance PSS (TF-SIM-C01)	\$120	Each	10%	\$108	Other	F1
TF-SIM-C02-PSS-1YR	TF-SIM-C02-PSS-1YR		Annual Maintenance PSS (TF-SIM-C02)	\$114	Each	10%	\$103	Other	F1
TF-SIM-C03-PSS-1YR	TF-SIM-C03-PSS-1YR		Annual Maintenance PSS (TF-SIM-C03)	\$100	Each	10%	\$90	Other	F1
TF-SIM-C04-PSS-1YR	TF-SIM-C04-PSS-1YR		Annual Maintenance PSS (TF-SIM-C04)	\$92	Each	10%	\$83	Other	F1
TF-SIM-C05-PSS-1YR	TF-SIM-C05-PSS-1YR		Annual Maintenance PSS (TF-SIM-C05)	\$88	Each	10%	\$79	Other	F1
TF-SIM-C06-PSS-1YR	TF-SIM-C06-PSS-1YR		Annual Maintenance PSS (TF-SIM-C06)	\$80	Each	10%	\$72	Other	F1
TF-SIM-C07-PSS-1YR	TF-SIM-C07-PSS-1YR		Annual Maintenance PSS (TF-SIM-C07)	\$70	Each	10%	\$63	Other	F1
TF-SIM-C08-PSS-1YR	TF-SIM-C08-PSS-1YR		Annual Maintenance PSS (TF-SIM-C08)	\$62	Each	10%	\$56	Other	F1
TF-SIM-C09-PSS-1YR	TF-SIM-C09-PSS-1YR		Annual Maintenance PSS (TF-SIM-C09)	\$54	Each	10%	\$49	Other	F1
TF-SIM-C10-PSS-1YR	TF-SIM-C10-PSS-1YR		Annual Maintenance PSS (TF-SIM-C10)	\$46	Each	10%	\$41	Other	F1
TF-SIM-C11-PSS-1YR	TF-SIM-C11-PSS-1YR		Annual Maintenance PSS (TF-SIM-C11)	\$40	Each	10%	\$36	Other	F1
TF-SIM-N01-PSS-1YR	TF-SIM-N01-PSS-1YR		Annual Maintenance PSS (TF-SIM-N01)	\$60	Each	10%	\$54	Other	F1
TF-SIM-N02-PSS-1YR	TF-SIM-N02-PSS-1YR		Annual Maintenance PSS (TF-SIM-N02)	\$56	Each	10%	\$50	Other	F1
TF-SIM-N03-PSS-1YR	TF-SIM-N03-PSS-1YR		Annual Maintenance PSS (TF-SIM-N03)	\$50	Each	10%	\$45	Other	F1
TF-SIM-N04-PSS-1YR	TF-SIM-N04-PSS-1YR		Annual Maintenance PSS (TF-SIM-N04)	\$46	Each	10%	\$41	Other	F1
TF-SIM-N05-PSS-1YR	TF-SIM-N05-PSS-1YR		Annual Maintenance PSS (TF-SIM-N05)	\$44	Each	10%	\$40	Other	F1
TF-SIM-N06-PSS-1YR	TF-SIM-N06-PSS-1YR		Annual Maintenance PSS (TF-SIM-N06)	\$40	Each	10%	\$36	Other	F1
TF-SIM-N07-PSS-1YR	TF-SIM-N07-PSS-1YR		Annual Maintenance PSS (TF-SIM-N07)	\$36	Each	10%	\$32	Other	F1
TF-SIM-N08-PSS-1YR	TF-SIM-N08-PSS-1YR		Annual Maintenance PSS (TF-SIM-N08)	\$30	Each	10%	\$27	Other	F1
TF-SIM-N09-PSS-1YR	TF-SIM-N09-PSS-1YR		Annual Maintenance PSS (TF-SIM-N09)	\$28	Each	10%	\$25	Other	F1
TF-SIM-N10-PSS-1YR	TF-SIM-N10-PSS-1YR		Annual Maintenance PSS (TF-SIM-N10)	\$24	Each	10%	\$22	Other	F1
TF-SIM-N11-PSS-1YR	TF-SIM-N11-PSS-1YR		Annual Maintenance PSS (TF-SIM-N11)	\$20	Each	10%	\$18	Other	F1
TF-SIM-R01-PSS-1YR	TF-SIM-R01-PSS-1YR		Annual Maintenance PSS (TF-SIM-R01)	\$304	Each	10%	\$274	Other	F1
TF-SIM-R02-PSS-1YR	TF-SIM-R02-PSS-1YR		Annual Maintenance PSS (TF-SIM-R02)	\$270	Each	10%	\$243	Other	F1
TF-SIM-R03-PSS-1YR	TF-SIM-R03-PSS-1YR		Annual Maintenance PSS (TF-SIM-R03)	\$238	Each	10%	\$214	Other	F1
TF-SIM-R04-PSS-1YR	TF-SIM-R04-PSS-1YR		Annual Maintenance PSS (TF-SIM-R04)	\$204	Each	10%	\$184	Other	F1
TF-SIM-R05-PSS-1YR	TF-SIM-R05-PSS-1YR		Annual Maintenance PSS (TF-SIM-R05)	\$182	Each	10%	\$164	Other	F1
TF-SIM-R06-PSS-1YR	TF-SIM-R06-PSS-1YR		Annual Maintenance PSS (TF-SIM-R06)	\$164	Each	10%	\$147	Other	F1
TF-SIM-R07-PSS-1YR	TF-SIM-R07-PSS-1YR		Annual Maintenance PSS (TF-SIM-R07)	\$146	Each	10%	\$131	Other	F1
TF-SIM-R08-PSS-1YR	TF-SIM-R08-PSS-1YR		Annual Maintenance PSS (TF-SIM-R08)	\$126	Each	10%	\$113	Other	F1
TF-SIM-R09-PSS-1YR	TF-SIM-R09-PSS-1YR		Annual Maintenance PSS (TF-SIM-R09)	\$107	Each	10%	\$96	Other	F1
TF-SIM-R10-PSS-1YR	TF-SIM-R10-PSS-1YR		Annual Maintenance PSS (TF-SIM-R10)	\$94	Each	10%	\$84	Other	F1
TF-SIM-R11-PSS-1YR	TF-SIM-R11-PSS-1YR		Annual Maintenance PSS (TF-SIM-R11)	\$59	Each	10%	\$53	Other	F1
TFSIM-T01-PSS-1YR	TFSIM-T01-PSS-1YR		Annual Maintenance PSS (TFSIM-T01)	\$950	Each	10%	\$855	Other	F1
TFSIM-T02-PSS-1YR	TFSIM-T02-PSS-1YR		Annual Maintenance PSS (TFSIM-T02)	\$1,152	Each	10%	\$1,037	Other	F1
TFSIM-T03-PSS-1YR	TFSIM-T03-PSS-1YR		Annual Maintenance PSS (TFSIM-T03)	\$1,354	Each	10%	\$1,219	Other	F1
TFSIM-T04-PSS-1YR	TFSIM-T04-PSS-1YR		Annual Maintenance PSS (TFSIM-T04)	\$1,556	Each	10%	\$1,400	Other	F1
TFSIM-T05-PSS-1YR	TFSIM-T05-PSS-1YR		Annual Maintenance PSS (TFSIM-T05)	\$1,940	Each	10%	\$1,746	Other	F1
TFSIM-T06-PSS-1YR	TFSIM-T06-PSS-1YR		Annual Maintenance PSS (TFSIM-T06)	\$2,324	Each	10%	\$2,092	Other	F1
TFSIM-T07-PSS-1YR	TFSIM-T07-PSS-1YR		Annual Maintenance PSS (TFSIM-T07)	\$2,708	Each	10%	\$2,437	Other	F1
TFSIM-T08-PSS-1YR	TFSIM-T08-PSS-1YR		Annual Maintenance PSS (TFSIM-T08)	\$3,092	Each	10%	\$2,783	Other	F1
TFSIM-T09-PSS-1YR	TFSIM-T09-PSS-1YR		Annual Maintenance PSS (TFSIM-T09)	\$3,476	Each	10%	\$3,128	Other	F1
TFSIM-T10-PSS-1YR	TFSIM-T10-PSS-1YR		Annual Maintenance PSS (TFSIM-T10)	\$3,860	Each	10%	\$3,474	Other	F1
TFSIM-T11-PSS-1YR	TFSIM-T11-PSS-1YR		Annual Maintenance PSS (TFSIM-T11)	\$4,244	Each	10%	\$3,820	Other	F1
TFSIM-T12-PSS-1YR	TFSIM-T12-PSS-1YR		Annual Maintenance PSS (TFSIM-T12)	\$4,628	Each	10%	\$4,165	Other	F1
TFSIM-T13-PSS-1YR	TFSIM-T13-PSS-1YR		Annual Maintenance PSS (TFSIM-T13)	\$5,012	Each	10%	\$4,511	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	Other		
TFSIM-T14-PSS-1YR	TFSIM-T14-PSS-1YR		Annual Maintenance PSS (TFSIM-T14)	\$5,396	Each	10%	\$4,856		Other	F1
TFSIM-T14-4U-PSS-1YR	TFSIM-T14-4U-PSS-1YR		Annual Maintenance PSS (TFSIM-T14U)	\$202	Each	10%	\$182		Other	F1
TFSIM-T15-PSS-1YR	TFSIM-T15-PSS-1YR		Annual Maintenance PSS (TFSIM-T15)	\$5,780	Each	10%	\$5,202		Other	F1
TFSIM-T16-PSS-1YR	TFSIM-T16-PSS-1YR		Annual Maintenance PSS (TFSIM-T16)	\$6,164	Each	10%	\$5,548		Other	F1
TFSIM-T17-PSS-1YR	TFSIM-T17-PSS-1YR		Annual Maintenance PSS (TFSIM-T17)	\$6,548	Each	10%	\$5,893		Other	F1
TFSIM-T18-PSS-1YR	TFSIM-T18-PSS-1YR		Annual Maintenance PSS (TFSIM-T18)	\$6,932	Each	10%	\$6,239		Other	F1
TFSIM-T19-PSS-1YR	TFSIM-T19-PSS-1YR		Annual Maintenance PSS (TFSIM-T19)	\$7,316	Each	10%	\$6,584		Other	F1
TFSIM-T20-PSS-1YR	TFSIM-T20-PSS-1YR		Annual Maintenance PSS (TFSIM-T20)	\$7,700	Each	10%	\$6,930		Other	F1
TFSIM-T21-PSS-1YR	TFSIM-T21-PSS-1YR		Annual Maintenance PSS (TFSIM-T21)	\$8,084	Each	10%	\$7,276		Other	F1
TFSIM-T22-PSS-1YR	TFSIM-T22-PSS-1YR		Annual Maintenance PSS (TFSIM-T22)	\$8,468	Each	10%	\$7,621		Other	F1
TFSIM-T23-PSS-1YR	TFSIM-T23-PSS-1YR		Annual Maintenance PSS (TFSIM-T23)	\$8,852	Each	10%	\$7,967		Other	F1
TFSIM-T24-PSS-1YR	TFSIM-T24-PSS-1YR		Annual Maintenance PSS (TFSIM-T24)	\$9,236	Each	10%	\$8,312		Other	F1
TFSIM-T25-PSS-1YR	TFSIM-T25-PSS-1YR		Annual Maintenance PSS (TFSIM-T25)	\$9,620	Each	10%	\$8,658		Other	F1
TFSIM-T26-PSS-1YR	TFSIM-T26-PSS-1YR		Annual Maintenance PSS (TFSIM-T26)	\$10,004	Each	10%	\$9,004		Other	F1
TFSIM-T27-PSS-1YR	TFSIM-T27-PSS-1YR		Annual Maintenance PSS (TFSIM-T27)	\$10,388	Each	10%	\$9,349		Other	F1
TFSIM-T28-PSS-1YR	TFSIM-T28-PSS-1YR		Annual Maintenance PSS (TFSIM-T28)	\$10,772	Each	10%	\$9,695		Other	F1
TFSIM-T29-PSS-1YR	TFSIM-T29-PSS-1YR		Annual Maintenance PSS (TFSIM-T29)	\$11,156	Each	10%	\$10,040		Other	F1
TFSIM-T30-PSS-1YR	TFSIM-T30-PSS-1YR		Annual Maintenance PSS (TFSIM-T30)	\$11,540	Each	10%	\$10,386		Other	F1
TFSIM-T31-PSS-1YR	TFSIM-T31-PSS-1YR		Annual Maintenance PSS (TFSIM-T31)	\$11,924	Each	10%	\$10,732		Other	F1
TFSIM-T32-PSS-1YR	TFSIM-T32-PSS-1YR		Annual Maintenance PSS (TFSIM-T32)	\$12,308	Each	10%	\$11,077		Other	F1
TFSIM-T33-PSS-1YR	TFSIM-T33-PSS-1YR		Annual Maintenance PSS (TFSIM-T33)	\$12,692	Each	10%	\$11,423		Other	F1
TFSIM-T34-PSS-1YR	TFSIM-T34-PSS-1YR		Annual Maintenance PSS (TFSIM-T34)	\$13,076	Each	10%	\$11,768		Other	F1
TFSIM-T35-PSS-1YR	TFSIM-T35-PSS-1YR		Annual Maintenance PSS (TFSIM-T35)	\$13,460	Each	10%	\$12,114		Other	F1
TFSIM-T5-35U-PSS-1YR	TFSIM-T5-35U-PSS-1YR		Annual Maintenance PSS (TFSIM-T5-35U)	\$384	Each	10%	\$346		Other	F1
TF-SNAP-BASEF-PSS-1YR	TF-SNAP-BASEF-PSS-1YR		Annual Maintenance PSS (TF-SNAP-BASEF)	\$3,458	Each	10%	\$3,112		Other	F1
TF-SNAP-BASEL-PSS-1YR	TF-SNAP-BASEL-PSS-1YR		Annual Maintenance PSS (TF-SNAP-BASEL)	\$612	Each	10%	\$551		Other	F1
TF-SNAP-BASE-PSS-1YR	TF-SNAP-BASE-PSS-1YR		Annual Maintenance PSS (TF-SNAP-BASE)	\$4,070	Each	10%	\$3,663		Other	F1
TF-SNAP-C01-PSS-1YR	TF-SNAP-C01-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C01)	\$484	Each	10%	\$436		Other	F1
TF-SNAP-C02-PSS-1YR	TF-SNAP-C02-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C02)	\$454	Each	10%	\$409		Other	F1
TF-SNAP-C03-PSS-1YR	TF-SNAP-C03-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C03)	\$400	Each	10%	\$360		Other	F1
TF-SNAP-C04-PSS-1YR	TF-SNAP-C04-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C04)	\$372	Each	10%	\$335		Other	F1
TF-SNAP-C05-PSS-1YR	TF-SNAP-C05-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C05)	\$358	Each	10%	\$322		Other	F1
TF-SNAP-C06-PSS-1YR	TF-SNAP-C06-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C06)	\$322	Each	10%	\$290		Other	F1
TF-SNAP-C07-PSS-1YR	TF-SNAP-C07-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C07)	\$286	Each	10%	\$257		Other	F1
TF-SNAP-C08-PSS-1YR	TF-SNAP-C08-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C08)	\$248	Each	10%	\$223		Other	F1
TF-SNAP-C09-PSS-1YR	TF-SNAP-C09-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C09)	\$216	Each	10%	\$194		Other	F1
TF-SNAP-C10-PSS-1YR	TF-SNAP-C10-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C10)	\$188	Each	10%	\$169		Other	F1
TF-SNAP-C11-PSS-1YR	TF-SNAP-C11-PSS-1YR		Annual Maintenance PSS (TF-SNAP-C11)	\$164	Each	10%	\$148		Other	F1
TF-SNAP-CF01-PSS-1YR	TF-SNAP-CF01-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF01)	\$410	Each	10%	\$369		Other	F1
TF-SNAP-CF02-PSS-1YR	TF-SNAP-CF02-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF02)	\$384	Each	10%	\$346		Other	F1
TF-SNAP-CF03-PSS-1YR	TF-SNAP-CF03-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF03)	\$340	Each	10%	\$306		Other	F1
TF-SNAP-CF04-PSS-1YR	TF-SNAP-CF04-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF04)	\$316	Each	10%	\$284		Other	F1
TF-SNAP-CF05-PSS-1YR	TF-SNAP-CF05-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF05)	\$304	Each	10%	\$274		Other	F1
TF-SNAP-CF06-PSS-1YR	TF-SNAP-CF06-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF06)	\$272	Each	10%	\$245		Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
TF-SNAP-CF07-PSS-1YR	TF-SNAP-CF07-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF07)	\$242	Each	10%	\$218	Other	F1	
TF-SNAP-CF08-PSS-1YR	TF-SNAP-CF08-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF08)	\$210	Each	10%	\$189	Other	F1	
TF-SNAP-CF09-PSS-1YR	TF-SNAP-CF09-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF09)	\$182	Each	10%	\$164	Other	F1	
TF-SNAP-CF10-PSS-1YR	TF-SNAP-CF10-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF10)	\$158	Each	10%	\$142	Other	F1	
TF-SNAP-CF11-PSS-1YR	TF-SNAP-CF11-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CF11)	\$138	Each	10%	\$124	Other	F1	
TF-SNAP-CL01-PSS-1YR	TF-SNAP-CL01-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL01)	\$74	Each	10%	\$67	Other	F1	
TF-SNAP-CL02-PSS-1YR	TF-SNAP-CL02-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL02)	\$70	Each	10%	\$63	Other	F1	
TF-SNAP-CL03-PSS-1YR	TF-SNAP-CL03-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL03)	\$60	Each	10%	\$54	Other	F1	
TF-SNAP-CL04-PSS-1YR	TF-SNAP-CL04-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL04)	\$56	Each	10%	\$50	Other	F1	
TF-SNAP-CL05-PSS-1YR	TF-SNAP-CL05-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL05)	\$54	Each	10%	\$49	Other	F1	
TF-SNAP-CL06-PSS-1YR	TF-SNAP-CL06-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL06)	\$50	Each	10%	\$45	Other	F1	
TF-SNAP-CL07-PSS-1YR	TF-SNAP-CL07-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL07)	\$44	Each	10%	\$40	Other	F1	
TF-SNAP-CL08-PSS-1YR	TF-SNAP-CL08-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL08)	\$38	Each	10%	\$34	Other	F1	
TF-SNAP-CL09-PSS-1YR	TF-SNAP-CL09-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL09)	\$34	Each	10%	\$31	Other	F1	
TF-SNAP-CL10-PSS-1YR	TF-SNAP-CL10-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL10)	\$30	Each	10%	\$27	Other	F1	
TF-SNAP-CL11-PSS-1YR	TF-SNAP-CL11-PSS-1YR		Annual Maintenance PSS (TF-SNAP-CL11)	\$26	Each	10%	\$23	Other	F1	
TF-SNAP-N01-PSS-1YR	TF-SNAP-N01-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N01)	\$242	Each	10%	\$218	Other	F1	
TF-SNAP-N02-PSS-1YR	TF-SNAP-N02-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N02)	\$226	Each	10%	\$203	Other	F1	
TF-SNAP-N03-PSS-1YR	TF-SNAP-N03-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N03)	\$200	Each	10%	\$180	Other	F1	
TF-SNAP-N04-PSS-1YR	TF-SNAP-N04-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N04)	\$186	Each	10%	\$167	Other	F1	
TF-SNAP-N05-PSS-1YR	TF-SNAP-N05-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N05)	\$178	Each	10%	\$160	Other	F1	
TF-SNAP-N06-PSS-1YR	TF-SNAP-N06-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N06)	\$162	Each	10%	\$146	Other	F1	
TF-SNAP-N07-PSS-1YR	TF-SNAP-N07-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N07)	\$142	Each	10%	\$128	Other	F1	
TF-SNAP-N08-PSS-1YR	TF-SNAP-N08-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N08)	\$124	Each	10%	\$112	Other	F1	
TF-SNAP-N09-PSS-1YR	TF-SNAP-N09-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N09)	\$108	Each	10%	\$97	Other	F1	
TF-SNAP-N10-PSS-1YR	TF-SNAP-N10-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N10)	\$94	Each	10%	\$85	Other	F1	
TF-SNAP-N11-PSS-1YR	TF-SNAP-N11-PSS-1YR		Annual Maintenance PSS (TF-SNAP-N11)	\$82	Each	10%	\$74	Other	F1	
TF-SNAP-NF01-PSS-1YR	TF-SNAP-NF01-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF01)	\$204	Each	10%	\$184	Other	F1	
TF-SNAP-NF02-PSS-1YR	TF-SNAP-NF02-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF02)	\$192	Each	10%	\$173	Other	F1	
TF-SNAP-NF03-PSS-1YR	TF-SNAP-NF03-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF03)	\$170	Each	10%	\$153	Other	F1	
TF-SNAP-NF04-PSS-1YR	TF-SNAP-NF04-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF04)	\$158	Each	10%	\$142	Other	F1	
TF-SNAP-NF05-PSS-1YR	TF-SNAP-NF05-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF05)	\$150	Each	10%	\$135	Other	F1	
TF-SNAP-NF06-PSS-1YR	TF-SNAP-NF06-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF06)	\$136	Each	10%	\$122	Other	F1	
TF-SNAP-NF07-PSS-1YR	TF-SNAP-NF07-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF07)	\$120	Each	10%	\$108	Other	F1	
TF-SNAP-NF08-PSS-1YR	TF-SNAP-NF08-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF08)	\$104	Each	10%	\$94	Other	F1	
TF-SNAP-NF09-PSS-1YR	TF-SNAP-NF09-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF09)	\$90	Each	10%	\$81	Other	F1	
TF-SNAP-NF10-PSS-1YR	TF-SNAP-NF10-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF10)	\$78	Each	10%	\$70	Other	F1	
TF-SNAP-NF11-PSS-1YR	TF-SNAP-NF11-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NF11)	\$68	Each	10%	\$61	Other	F1	
TF-SNAP-NL01-PSS-1YR	TF-SNAP-NL01-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL01)	\$38	Each	10%	\$34	Other	F1	
TF-SNAP-NL02-PSS-1YR	TF-SNAP-NL02-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL02)	\$34	Each	10%	\$31	Other	F1	
TF-SNAP-NL03-PSS-1YR	TF-SNAP-NL03-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL03)	\$30	Each	10%	\$27	Other	F1	
TF-SNAP-NL04-PSS-1YR	TF-SNAP-NL04-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL04)	\$28	Each	10%	\$25	Other	F1	
TF-SNAP-NL05-PSS-1YR	TF-SNAP-NL05-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL05)	\$28	Each	10%	\$25	Other	F1	
TF-SNAP-NL06-PSS-1YR	TF-SNAP-NL06-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL06)	\$26	Each	10%	\$23	Other	F1	
TF-SNAP-NL07-PSS-1YR	TF-SNAP-NL07-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL07)	\$22	Each	10%	\$20	Other	F1	
TF-SNAP-NL08-PSS-1YR	TF-SNAP-NL08-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL08)	\$20	Each	10%	\$18	Other	F1	
TF-SNAP-NL09-PSS-1YR	TF-SNAP-NL09-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL09)	\$18	Each	10%	\$16	Other	F1	
TF-SNAP-NL10-PSS-1YR	TF-SNAP-NL10-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL10)	\$16	Each	10%	\$14	Other	F1	
TF-SNAP-NL11-PSS-1YR	TF-SNAP-NL11-PSS-1YR		Annual Maintenance PSS (TF-SNAP-NL11)	\$14	Each	10%	\$13	Other	F1	
TF-SNAP-R01-PSS-1YR	TF-SNAP-R01-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R01)	\$885	Each	10%	\$797	Other	F1	
TF-SNAP-R02-PSS-1YR	TF-SNAP-R02-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R02)	\$770	Each	10%	\$693	Other	F1	
TF-SNAP-R03-PSS-1YR	TF-SNAP-R03-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R03)	\$670	Each	10%	\$603	Other	F1	
TF-SNAP-R04-PSS-1YR	TF-SNAP-R04-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R04)	\$546	Each	10%	\$491	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	\$0				ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
TF-SNAP-R05-PSS-1YR	TF-SNAP-R05-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R05)	\$458		Each	10%	\$412	Other	F1
TF-SNAP-R06-PSS-1YR	TF-SNAP-R06-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R06)	\$427		Each	10%	\$384	Other	F1
TF-SNAP-R07-PSS-1YR	TF-SNAP-R07-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R07)	\$397		Each	10%	\$357	Other	F1
TF-SNAP-R08-PSS-1YR	TF-SNAP-R08-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R08)	\$368		Each	10%	\$331	Other	F1
TF-SNAP-R09-PSS-1YR	TF-SNAP-R09-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R09)	\$335		Each	10%	\$302	Other	F1
TF-SNAP-R10-PSS-1YR	TF-SNAP-R10-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R10)	\$312		Each	10%	\$281	Other	F1
TF-SNAP-R11-PSS-1YR	TF-SNAP-R11-PSS-1YR		Annual Maintenance PSS (TF-SNAP-R11)	\$220		Each	10%	\$198	Other	F1
TF-SNAP-RBAS-F-PSS-1YR	TF-SNAP-RBAS-F-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RBAS-F)	\$2,248		Each	10%	\$2,023	Other	F1
TF-SNAP-RBAS-L-PSS-1YR	TF-SNAP-RBAS-L-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RBAS-L)	\$398		Each	10%	\$358	Other	F1
TF-SNAP-RBAS-PSS-1YR	TF-SNAP-RBAS-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RBAS)	\$2,646		Each	10%	\$2,381	Other	F1
TF-SNAP-RF01-PSS-1YR	TF-SNAP-RF01-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF01)	\$1,168		Each	10%	\$1,051	Other	F1
TF-SNAP-RF02-PSS-1YR	TF-SNAP-RF02-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF02)	\$1,018		Each	10%	\$916	Other	F1
TF-SNAP-RF03-PSS-1YR	TF-SNAP-RF03-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF03)	\$884		Each	10%	\$796	Other	F1
TF-SNAP-RF04-PSS-1YR	TF-SNAP-RF04-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF04)	\$786		Each	10%	\$707	Other	F1
TF-SNAP-RF05-PSS-1YR	TF-SNAP-RF05-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF05)	\$708		Each	10%	\$637	Other	F1
TF-SNAP-RF06-PSS-1YR	TF-SNAP-RF06-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF06)	\$658		Each	10%	\$592	Other	F1
TF-SNAP-RF07-PSS-1YR	TF-SNAP-RF07-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF07)	\$612		Each	10%	\$551	Other	F1
TF-SNAP-RF08-PSS-1YR	TF-SNAP-RF08-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF08)	\$568		Each	10%	\$511	Other	F1
TF-SNAP-RF09-PSS-1YR	TF-SNAP-RF09-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF09)	\$530		Each	10%	\$477	Other	F1
TF-SNAP-RF10-PSS-1YR	TF-SNAP-RF10-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF10)	\$492		Each	10%	\$443	Other	F1
TF-SNAP-RF11-PSS-1YR	TF-SNAP-RF11-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RF11)	\$458		Each	10%	\$412	Other	F1
TF-SNAP-RL01-PSS-1YR	TF-SNAP-RL01-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL01)	\$208		Each	10%	\$187	Other	F1
TF-SNAP-RL02-PSS-1YR	TF-SNAP-RL02-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL02)	\$190		Each	10%	\$162	Other	F1
TF-SNAP-RL03-PSS-1YR	TF-SNAP-RL03-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL03)	\$158		Each	10%	\$142	Other	F1
TF-SNAP-RL04-PSS-1YR	TF-SNAP-RL04-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL04)	\$140		Each	10%	\$126	Other	F1
TF-SNAP-RL05-PSS-1YR	TF-SNAP-RL05-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL05)	\$126		Each	10%	\$113	Other	F1
TF-SNAP-RL06-PSS-1YR	TF-SNAP-RL06-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL06)	\$118		Each	10%	\$106	Other	F1
TF-SNAP-RL07-PSS-1YR	TF-SNAP-RL07-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL07)	\$110		Each	10%	\$99	Other	F1
TF-SNAP-RL08-PSS-1YR	TF-SNAP-RL08-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL08)	\$102		Each	10%	\$92	Other	F1
TF-SNAP-RL09-PSS-1YR	TF-SNAP-RL09-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL09)	\$94		Each	10%	\$85	Other	F1
TF-SNAP-RL10-PSS-1YR	TF-SNAP-RL10-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL10)	\$88		Each	10%	\$79	Other	F1
TF-SNAP-RL11-PSS-1YR	TF-SNAP-RL11-PSS-1YR		Annual Maintenance PSS (TF-SNAP-RL11)	\$82		Each	10%	\$74	Other	F1
TFSNAP-T01-PSS-1YR	TFSNAP-T01-PSS-1YR		Annual Maintenance PSS (TFSNAP-T01)	\$3,802		Each	10%	\$3,422	Other	F1
TFSNAP-T02-PSS-1YR	TFSNAP-T02-PSS-1YR		Annual Maintenance PSS (TFSNAP-T02)	\$4,608		Each	10%	\$4,147	Other	F1
TFSNAP-T03-PSS-1YR	TFSNAP-T03-PSS-1YR		Annual Maintenance PSS (TFSNAP-T03)	\$5,414		Each	10%	\$4,873	Other	F1
TFSNAP-T04-PSS-1YR	TFSNAP-T04-PSS-1YR		Annual Maintenance PSS (TFSNAP-T04)	\$6,220		Each	10%	\$5,598	Other	F1
TFSNAP-T05-PSS-1YR	TFSNAP-T05-PSS-1YR		Annual Maintenance PSS (TFSNAP-T05)	\$7,752		Each	10%	\$6,977	Other	F1
TFSNAP-T06-PSS-1YR	TFSNAP-T06-PSS-1YR		Annual Maintenance PSS (TFSNAP-T06)	\$9,284		Each	10%	\$8,356	Other	F1
TFSNAP-T07-PSS-1YR	TFSNAP-T07-PSS-1YR		Annual Maintenance PSS (TFSNAP-T07)	\$10,816		Each	10%	\$9,734	Other	F1
TFSNAP-T08-PSS-1YR	TFSNAP-T08-PSS-1YR		Annual Maintenance PSS (TFSNAP-T08)	\$12,348		Each	10%	\$11,113	Other	F1
TFSNAP-T09-PSS-1YR	TFSNAP-T09-PSS-1YR		Annual Maintenance PSS (TFSNAP-T09)	\$13,880		Each	10%	\$12,492	Other	F1
TFSNAP-T10-PSS-1YR	TFSNAP-T10-PSS-1YR		Annual Maintenance PSS (TFSNAP-T10)	\$15,412		Each	10%	\$13,871	Other	F1
TFSNAP-T11-PSS-1YR	TFSNAP-T11-PSS-1YR		Annual Maintenance PSS (TFSNAP-T11)	\$16,944		Each	10%	\$15,250	Other	F1
TFSNAP-T12-PSS-1YR	TFSNAP-T12-PSS-1YR		Annual Maintenance PSS (TFSNAP-T12)	\$18,476		Each	10%	\$16,628	Other	F1
TFSNAP-T13-PSS-1YR	TFSNAP-T13-PSS-1YR		Annual Maintenance PSS (TFSNAP-T13)	\$20,008		Each	10%	\$18,007	Other	F1
TFSNAP-T14-PSS-1YR	TFSNAP-T14-PSS-1YR		Annual Maintenance PSS (TFSNAP-T14)	\$21,540		Each	10%	\$19,386	Other	F1
TFSNAP-T14U-PSS-1YR	TFSNAP-T14U-PSS-1YR		Annual Maintenance PSS (TFSNAP-T14U)	\$806		Each	10%	\$725	Other	F1
TFSNAP-T15-PSS-1YR	TFSNAP-T15-PSS-1YR		Annual Maintenance PSS (TFSNAP-T15)	\$23,072		Each	10%	\$20,765	Other	F1
TFSNAP-T16-PSS-1YR	TFSNAP-T16-PSS-1YR		Annual Maintenance PSS (TFSNAP-T16)	\$24,604		Each	10%	\$22,144	Other	F1
TFSNAP-T17-PSS-1YR	TFSNAP-T17-PSS-1YR		Annual Maintenance PSS (TFSNAP-T17)	\$26,136		Each	10%	\$23,522	Other	F1
TFSNAP-T18-PSS-1YR	TFSNAP-T18-PSS-1YR		Annual Maintenance PSS (TFSNAP-T18)	\$27,668		Each	10%	\$24,901	Other	F1
TFSNAP-T19-PSS-1YR	TFSNAP-T19-PSS-1YR		Annual Maintenance PSS (TFSNAP-T19)	\$29,200		Each	10%	\$26,280	Other	F1
TFSNAP-T20-PSS-1YR	TFSNAP-T20-PSS-1YR		Annual Maintenance PSS (TFSNAP-T20)	\$30,732		Each	10%	\$27,659	Other	F1
TFSNAP-T21-PSS-1YR	TFSNAP-T21-PSS-1YR		Annual Maintenance PSS (TFSNAP-T21)	\$32,264		Each	10%	\$29,038	Other	F1
TFSNAP-T22-PSS-1YR	TFSNAP-T22-PSS-1YR		Annual Maintenance PSS (TFSNAP-T22)	\$33,796		Each	10%	\$30,416	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I\Column K) ALJP Category (REQUIRED) use drop-down	
TFSNAP-T23-PSS-1YR	TFSNAP-T23-PSS-1YR		Annual Maintenance PSS (TFSNAP-T23)	\$35,328	Each	10%	\$31,795	Other	F1
TFSNAP-T24-PSS-1YR	TFSNAP-T24-PSS-1YR		Annual Maintenance PSS (TFSNAP-T24)	\$36,860	Each	10%	\$33,174	Other	F1
TFSNAP-T25-PSS-1YR	TFSNAP-T25-PSS-1YR		Annual Maintenance PSS (TFSNAP-T25)	\$38,392	Each	10%	\$34,553	Other	F1
TFSNAP-T26-PSS-1YR	TFSNAP-T26-PSS-1YR		Annual Maintenance PSS (TFSNAP-T26)	\$39,924	Each	10%	\$35,932	Other	F1
TFSNAP-T27-PSS-1YR	TFSNAP-T27-PSS-1YR		Annual Maintenance PSS (TFSNAP-T27)	\$41,456	Each	10%	\$37,310	Other	F1
TFSNAP-T28-PSS-1YR	TFSNAP-T28-PSS-1YR		Annual Maintenance PSS (TFSNAP-T28)	\$42,988	Each	10%	\$38,689	Other	F1
TFSNAP-T29-PSS-1YR	TFSNAP-T29-PSS-1YR		Annual Maintenance PSS (TFSNAP-T29)	\$44,520	Each	10%	\$40,068	Other	F1
TFSNAP-T30-PSS-1YR	TFSNAP-T30-PSS-1YR		Annual Maintenance PSS (TFSNAP-T30)	\$46,052	Each	10%	\$41,447	Other	F1
TFSNAP-T31-PSS-1YR	TFSNAP-T31-PSS-1YR		Annual Maintenance PSS (TFSNAP-T31)	\$47,584	Each	10%	\$42,826	Other	F1
TFSNAP-T32-PSS-1YR	TFSNAP-T32-PSS-1YR		Annual Maintenance PSS (TFSNAP-T32)	\$49,116	Each	10%	\$44,204	Other	F1
TFSNAP-T33-PSS-1YR	TFSNAP-T33-PSS-1YR		Annual Maintenance PSS (TFSNAP-T33)	\$50,648	Each	10%	\$45,583	Other	F1
TFSNAP-T34-PSS-1YR	TFSNAP-T34-PSS-1YR		Annual Maintenance PSS (TFSNAP-T34)	\$52,180	Each	10%	\$46,962	Other	F1
TFSNAP-T35-PSS-1YR	TFSNAP-T35-PSS-1YR		Annual Maintenance PSS (TFSNAP-T35)	\$53,712	Each	10%	\$48,341	Other	F1
TFSNAP-T5-35U-PSS-1YR	TFSNAP-T5-35U-PSS-1YR		Annual Maintenance PSS (TFSNAP-T5-35U)	\$1,532	Each	10%	\$1,379	Other	F1
TFSNPAD-T1-4U-PSS-1YR	TFSNPAD-T1-4U-PSS-1YR		Annual Maintenance PSS (TFSNPAD-T1-4U)	\$404	Each	10%	\$364	Other	F1
TF-T10-PSS-1YR	TF-T10-PSS-1YR		Annual Maintenance PSS (TF-T10)	\$15,412	Each	10%	\$13,871	Other	F1
TF-T11-PSS-1YR	TF-T11-PSS-1YR		Annual Maintenance PSS (TF-T11)	\$16,944	Each	10%	\$15,250	Other	F1
TF-T12-PSS-1YR	TF-T12-PSS-1YR		Annual Maintenance PSS (TF-T12)	\$18,476	Each	10%	\$16,628	Other	F1
TF-T13-PSS-1YR	TF-T13-PSS-1YR		Annual Maintenance PSS (TF-T13)	\$20,008	Each	10%	\$18,007	Other	F1
TF-T14-PSS-1YR	TF-T14-PSS-1YR		Annual Maintenance PSS (TF-T14)	\$21,540	Each	10%	\$19,386	Other	F1
TF-T1-4UP-PSS-1YR	TF-T1-4UP-PSS-1YR		Annual Maintenance PSS (TF-T1-4UP)	\$806	Each	10%	\$725	Other	F1
TF-T15-PSS-1YR	TF-T15-PSS-1YR		Annual Maintenance PSS (TF-T15)	\$23,072	Each	10%	\$20,765	Other	F1
TF-T16-PSS-1YR	TF-T16-PSS-1YR		Annual Maintenance PSS (TF-T16)	\$24,604	Each	10%	\$22,144	Other	F1
TF-T17-PSS-1YR	TF-T17-PSS-1YR		Annual Maintenance PSS (TF-T17)	\$26,136	Each	10%	\$23,522	Other	F1
TF-T18-PSS-1YR	TF-T18-PSS-1YR		Annual Maintenance PSS (TF-T18)	\$27,668	Each	10%	\$24,901	Other	F1
TF-T19-PSS-1YR	TF-T19-PSS-1YR		Annual Maintenance PSS (TF-T19)	\$29,200	Each	10%	\$26,280	Other	F1
TF-T1-PSS-1YR	TF-T1-PSS-1YR		Annual Maintenance PSS (TF-T1)	\$3,802	Each	10%	\$3,422	Other	F1
TF-T20-PSS-1YR	TF-T20-PSS-1YR		Annual Maintenance PSS (TF-T20)	\$30,732	Each	10%	\$27,659	Other	F1
TF-T21-PSS-1YR	TF-T21-PSS-1YR		Annual Maintenance PSS (TF-T21)	\$32,264	Each	10%	\$29,038	Other	F1
TF-T22-PSS-1YR	TF-T22-PSS-1YR		Annual Maintenance PSS (TF-T22)	\$33,796	Each	10%	\$30,416	Other	F1
TF-T23-PSS-1YR	TF-T23-PSS-1YR		Annual Maintenance PSS (TF-T23)	\$35,328	Each	10%	\$31,795	Other	F1
TF-T24-PSS-1YR	TF-T24-PSS-1YR		Annual Maintenance PSS (TF-T24)	\$36,860	Each	10%	\$33,174	Other	F1
TF-T25-PSS-1YR	TF-T25-PSS-1YR		Annual Maintenance PSS (TF-T25)	\$38,392	Each	10%	\$34,553	Other	F1
TF-T26-PSS-1YR	TF-T26-PSS-1YR		Annual Maintenance PSS (TF-T26)	\$39,924	Each	10%	\$35,932	Other	F1
TF-T27-PSS-1YR	TF-T27-PSS-1YR		Annual Maintenance PSS (TF-T27)	\$41,456	Each	10%	\$37,310	Other	F1
TF-T28-PSS-1YR	TF-T28-PSS-1YR		Annual Maintenance PSS (TF-T28)	\$42,988	Each	10%	\$38,689	Other	F1
TF-T29-PSS-1YR	TF-T29-PSS-1YR		Annual Maintenance PSS (TF-T29)	\$44,520	Each	10%	\$40,068	Other	F1
TF-T2-PSS-1YR	TF-T2-PSS-1YR		Annual Maintenance PSS (TF-T2)	\$4,608	Each	10%	\$4,147	Other	F1
TF-T30-PSS-1YR	TF-T30-PSS-1YR		Annual Maintenance PSS (TF-T30)	\$46,052	Each	10%	\$41,447	Other	F1
TF-T31-PSS-1YR	TF-T31-PSS-1YR		Annual Maintenance PSS (TF-T31)	\$47,584	Each	10%	\$42,826	Other	F1
TF-T32-PSS-1YR	TF-T32-PSS-1YR		Annual Maintenance PSS (TF-T32)	\$49,116	Each	10%	\$44,204	Other	F1
TF-T33-PSS-1YR	TF-T33-PSS-1YR		Annual Maintenance PSS (TF-T33)	\$50,648	Each	10%	\$45,583	Other	F1
TF-T34-PSS-1YR	TF-T34-PSS-1YR		Annual Maintenance PSS (TF-T34)	\$52,180	Each	10%	\$46,962	Other	F1
TF-T35-PSS-1YR	TF-T35-PSS-1YR		Annual Maintenance PSS (TF-T35)	\$53,712	Each	10%	\$48,341	Other	F1
TF-T3-PSS-1YR	TF-T3-PSS-1YR		Annual Maintenance PSS (TF-T3)	\$5,414	Each	10%	\$4,873	Other	F1
TF-T4-PSS-1YR	TF-T4-PSS-1YR		Annual Maintenance PSS (TF-T4)	\$6,220	Each	10%	\$5,598	Other	F1
TF-T5-30UP-PSS-1YR	TF-T5-30UP-PSS-1YR		Annual Maintenance PSS (TF-T5-30UP)	\$1,532	Each	10%	\$1,379	Other	F1
TF-T5-35U-PSS-1YR	TF-T5-35U-PSS-1YR		Annual Maintenance PSS (TF-T5-35U)	\$1,532	Each	10%	\$1,379	Other	F1
TF-T5-PSS-1YR	TF-T5-PSS-1YR		Annual Maintenance PSS (TF-T5)	\$7,752	Each	10%	\$6,977	Other	F1
TF-T6-PSS-1YR	TF-T6-PSS-1YR		Annual Maintenance PSS (TF-T6)	\$9,284	Each	10%	\$8,356	Other	F1
TF-T7-PSS-1YR	TF-T7-PSS-1YR		Annual Maintenance PSS (TF-T7)	\$10,816	Each	10%	\$9,734	Other	F1
TF-T8-PSS-1YR	TF-T8-PSS-1YR		Annual Maintenance PSS (TF-T8)	\$12,348	Each	10%	\$11,113	Other	F1
TF-T9-PSS-1YR	TF-T9-PSS-1YR		Annual Maintenance PSS (TF-T9)	\$13,880	Each	10%	\$12,492	Other	F1
TMEPAK-VNXCA2-PSS-1YR	TMEPAK-VNXCA2-PSS-1YR		Annual Maintenance PSS (TMEPAK-VNXCA2)	\$8,560	Each	10%	\$7,704	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column	L(Column I)Column K			
TMEPAK-VNXCA4-PSS-1YR	TMEPAK-VNXCA4-PSS-1YR		Annual Maintenance PSS (TMEPAK-VNXCA4)	\$6,420	Each	10%	\$5,778	Other		F1	
TPM1.2MODULEAF-PSS-1YR	TPM1.2MODULEAF-PSS-1YR		Annual Maintenance PSS (TPM1.2MODULEAF)	\$12	Each	10%	\$11	Other		F1	
TPM1.2MODULEEH-PSS-1YR	TPM1.2MODULEEH-PSS-1YR		Annual Maintenance PSS (TPM1.2MODULEEH)	\$14	Each	10%	\$13	Other		F1	
TPM1.2MODULE-PSS-1YR	TPM1.2MODULE-PSS-1YR		Annual Maintenance PSS (TPM1.2MODULE)	\$12	Each	10%	\$11	Other		F1	
TPM2.0MODULEAF-PSS-1YR	TPM2.0MODULEAF-PSS-1YR		Annual Maintenance PSS (TPM2.0MODULEAF)	\$21	Each	10%	\$19	Other		F1	
TPM2.0MODULE-CAF-PSS-1YR	TPM2.0MODULE-CAF-PSS-1YR		Annual Maintenance PSS (TPM2.0MODULE-CAF)	\$21	Each	10%	\$19	Other		F1	
TPM2.0MODULE-CH-PSS-1YR	TPM2.0MODULE-CH-PSS-1YR		Annual Maintenance PSS (TPM2.0MODULE-CH)	\$24	Each	10%	\$22	Other		F1	
TPM2.0MODULE-C-PSS-1YR	TPM2.0MODULE-C-PSS-1YR		Annual Maintenance PSS (TPM2.0MODULE-C)	\$12	Each	10%	\$11	Other		F1	
TPM2.0MODULEH-PSS-1YR	TPM2.0MODULEH-PSS-1YR		Annual Maintenance PSS (TPM2.0MODULEH)	\$24	Each	10%	\$22	Other		F1	
TPM2.0MODULE-PSS-1YR	TPM2.0MODULE-PSS-1YR		Annual Maintenance PSS (TPM2.0MODULE)	\$12	Each	10%	\$11	Other		F1	
TSL-CLOUDARRAY-BAS-PSS-1YR	TSL-CLOUDARRAY-BAS-PSS-1YR		Annual Maintenance PSS (TSL-CLOUDARRAY-BAS)	\$499	Each	10%	\$449	Other		F1	
TSL-CLOUDARRAY-T1-PSS-1YR	TSL-CLOUDARRAY-T1-PSS-1YR		Annual Maintenance PSS (TSL-CLOUDARRAY-T1)	\$1,499	Each	10%	\$1,349	Other		F1	
TSL-CLOUDARRAY-T2-PSS-1YR	TSL-CLOUDARRAY-T2-PSS-1YR		Annual Maintenance PSS (TSL-CLOUDARRAY-T2)	\$2,499	Each	10%	\$2,249	Other		F1	
TSL-CLOUDARRAY-T3-PSS-1YR	TSL-CLOUDARRAY-T3-PSS-1YR		Annual Maintenance PSS (TSL-CLOUDARRAY-T3)	\$3,499	Each	10%	\$3,149	Other		F1	
TSL-CLOUDARRAY-T4-PSS-1YR	TSL-CLOUDARRAY-T4-PSS-1YR		Annual Maintenance PSS (TSL-CLOUDARRAY-T4)	\$4,999	Each	10%	\$4,499	Other		F1	
TSL-CLOUDARRAY-T5-PSS-1YR	TSL-CLOUDARRAY-T5-PSS-1YR		Annual Maintenance PSS (TSL-CLOUDARRAY-T5)	\$6,249	Each	10%	\$5,624	Other		F1	
TSL-P100-12-PSS-1YR	TSL-P100-12-PSS-1YR		Annual Maintenance PSS (TSL-P100-12)	\$6,249	Each	10%	\$5,624	Other		F1	
TSL-P100-1-PSS-1YR	TSL-P100-1-PSS-1YR		Annual Maintenance PSS (TSL-P100-1)	\$1,249	Each	10%	\$1,124	Other		F1	
TSL-P100-2-PSS-1YR	TSL-P100-2-PSS-1YR		Annual Maintenance PSS (TSL-P100-2)	\$2,249	Each	10%	\$2,024	Other		F1	
TSL-P100-6-PSS-1YR	TSL-P100-6-PSS-1YR		Annual Maintenance PSS (TSL-P100-6)	\$3,749	Each	10%	\$3,374	Other		F1	
TSL-P100-8-PSS-1YR	TSL-P100-8-PSS-1YR		Annual Maintenance PSS (TSL-P100-8)	\$4,499	Each	10%	\$4,049	Other		F1	
TSL-P200-12-PSS-1YR	TSL-P200-12-PSS-1YR		Annual Maintenance PSS (TSL-P200-12)	\$6,499	Each	10%	\$5,849	Other		F1	
TSL-P200-20-PSS-1YR	TSL-P200-20-PSS-1YR		Annual Maintenance PSS (TSL-P200-20)	\$7,999	Each	10%	\$7,199	Other		F1	
TSL-P200-30-PSS-1YR	TSL-P200-30-PSS-1YR		Annual Maintenance PSS (TSL-P200-30)	\$9,999	Each	10%	\$8,999	Other		F1	
TSL-P200-40-PSS-1YR	TSL-P200-40-PSS-1YR		Annual Maintenance PSS (TSL-P200-40)	\$11,249	Each	10%	\$10,124	Other		F1	
TSL-P200-60-PSS-1YR	TSL-P200-60-PSS-1YR		Annual Maintenance PSS (TSL-P200-60)	\$19,999	Each	10%	\$17,999	Other		F1	
TSL-P200-80-PSS-1YR	TSL-P200-80-PSS-1YR		Annual Maintenance PSS (TSL-P200-80)	\$22,499	Each	10%	\$20,249	Other		F1	
TSNAPADD-T01-PSS-1YR	TSNAPADD-T01-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T01)	\$1,900	Each	10%	\$1,710	Other		F1	
TSNAPADD-T02-PSS-1YR	TSNAPADD-T02-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T02)	\$2,304	Each	10%	\$2,074	Other		F1	
TSNAPADD-T03-PSS-1YR	TSNAPADD-T03-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T03)	\$2,708	Each	10%	\$2,437	Other		F1	
TSNAPADD-T04-PSS-1YR	TSNAPADD-T04-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T04)	\$3,112	Each	10%	\$2,801	Other		F1	
TSNAPADD-T05-PSS-1YR	TSNAPADD-T05-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T05)	\$3,878	Each	10%	\$3,490	Other		F1	
TSNAPADD-T06-PSS-1YR	TSNAPADD-T06-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T06)	\$4,644	Each	10%	\$4,180	Other		F1	
TSNAPADD-T07-PSS-1YR	TSNAPADD-T07-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T07)	\$5,410	Each	10%	\$4,869	Other		F1	
TSNAPADD-T08-PSS-1YR	TSNAPADD-T08-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T08)	\$6,176	Each	10%	\$5,558	Other		F1	
TSNAPADD-T09-PSS-1YR	TSNAPADD-T09-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T09)	\$6,942	Each	10%	\$6,248	Other		F1	
TSNAPADD-T10-PSS-1YR	TSNAPADD-T10-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T10)	\$7,708	Each	10%	\$6,937	Other		F1	
TSNAPADD-T11-PSS-1YR	TSNAPADD-T11-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T11)	\$8,474	Each	10%	\$7,627	Other		F1	
TSNAPADD-T12-PSS-1YR	TSNAPADD-T12-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T12)	\$9,240	Each	10%	\$8,316	Other		F1	
TSNAPADD-T13-PSS-1YR	TSNAPADD-T13-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T13)	\$10,006	Each	10%	\$9,005	Other		F1	
TSNAPADD-T14-PSS-1YR	TSNAPADD-T14-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T14)	\$10,772	Each	10%	\$9,695	Other		F1	
TSNAPADD-T15-PSS-1YR	TSNAPADD-T15-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T15)	\$11,538	Each	10%	\$10,384	Other		F1	
TSNAPADD-T16-PSS-1YR	TSNAPADD-T16-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T16)	\$12,304	Each	10%	\$11,074	Other		F1	
TSNAPADD-T17-PSS-1YR	TSNAPADD-T17-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T17)	\$13,070	Each	10%	\$11,763	Other		F1	
TSNAPADD-T18-PSS-1YR	TSNAPADD-T18-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T18)	\$13,836	Each	10%	\$12,452	Other		F1	
TSNAPADD-T19-PSS-1YR	TSNAPADD-T19-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T19)	\$14,602	Each	10%	\$13,142	Other		F1	
TSNAPADD-T20-PSS-1YR	TSNAPADD-T20-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T20)	\$15,368	Each	10%	\$13,831	Other		F1	
TSNAPADD-T21-PSS-1YR	TSNAPADD-T21-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T21)	\$16,134	Each	10%	\$14,521	Other		F1	
TSNAPADD-T22-PSS-1YR	TSNAPADD-T22-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T22)	\$16,900	Each	10%	\$15,210	Other		F1	
TSNAPADD-T23-PSS-1YR	TSNAPADD-T23-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T23)	\$17,666	Each	10%	\$15,899	Other		F1	
TSNAPADD-T24-PSS-1YR	TSNAPADD-T24-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T24)	\$18,432	Each	10%	\$16,589	Other		F1	
TSNAPADD-T25-PSS-1YR	TSNAPADD-T25-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T25)	\$19,198	Each	10%	\$17,278	Other		F1	
TSNAPADD-T26-PSS-1YR	TSNAPADD-T26-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T26)	\$19,964	Each	10%	\$17,968	Other		F1	
TSNAPADD-T27-PSS-1YR	TSNAPADD-T27-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T27)	\$20,730	Each	10%	\$18,657	Other		F1	
TSNAPADD-T28-PSS-1YR	TSNAPADD-T28-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T28)	\$21,496	Each	10%	\$19,346	Other		F1	
TSNAPADD-T29-PSS-1YR	TSNAPADD-T29-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T29)	\$22,262	Each	10%	\$20,036	Other		F1	
TSNAPADD-T30-PSS-1YR	TSNAPADD-T30-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T30)	\$23,028	Each	10%	\$20,725	Other		F1	
TSNAPADD-T31-PSS-1YR	TSNAPADD-T31-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T31)	\$23,794	Each	10%	\$21,415	Other		F1	
TSNAPADD-T32-PSS-1YR	TSNAPADD-T32-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T32)	\$24,560	Each	10%	\$22,104	Other		F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) (use drop-down)	Product Category (if applicable)
TSNAPADD-T33-PSS-1YR	TSNAPADD-T33-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T33)	\$25,326	Each	10%		\$22,793	Other	F1
TSNAPADD-T34-PSS-1YR	TSNAPADD-T34-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T34)	\$26,092	Each	10%		\$23,483	Other	F1
TSNAPADD-T35-PSS-1YR	TSNAPADD-T35-PSS-1YR		Annual Maintenance PSS (TSNAPADD-T35)	\$26,858	Each	10%		\$24,172	Other	F1
TSNPAD-T5-35U-PSS-1YR	TSNPAD-T5-35U-PSS-1YR		Annual Maintenance PSS (TSNPAD-T5-35U)	\$766	Each	10%		\$689	Other	F1
TV31BD24AF25AF-PSS-1YR	TV31BD24AF25AF-PSS-1YR		Annual Maintenance PSS (TV31BD24AF25AF)	\$1,578	Each	10%		\$1,420	Other	F1
TV31D24AF12-PSS-1YR	TV31D24AF12-PSS-1YR		Annual Maintenance PSS (TV31D24AF12)	\$1,578	Each	10%		\$1,420	Other	F1
TV31D24AF25AF-PSS-1YR	TV31D24AF25AF-PSS-1YR		Annual Maintenance PSS (TV31D24AF25AF)	\$1,578	Each	10%		\$1,420	Other	F1
TV31D24AF25-PSS-1YR	TV31D24AF25-PSS-1YR		Annual Maintenance PSS (TV31D24AF25)	\$1,578	Each	10%		\$1,420	Other	F1
TV32BD32AF25AF-PSS-1YR	TV32BD32AF25AF-PSS-1YR		Annual Maintenance PSS (TV32BD32AF25AF)	\$3,718	Each	10%		\$3,346	Other	F1
TV32D32AF12-PSS-1YR	TV32D32AF12-PSS-1YR		Annual Maintenance PSS (TV32D32AF12)	\$3,574	Each	10%		\$3,217	Other	F1
TV32D32AF25AF-PSS-1YR	TV32D32AF25AF-PSS-1YR		Annual Maintenance PSS (TV32D32AF25AF)	\$3,574	Each	10%		\$3,217	Other	F1
TV32D32AF25-PSS-1YR	TV32D32AF25-PSS-1YR		Annual Maintenance PSS (TV32D32AF25)	\$3,574	Each	10%		\$3,217	Other	F1
TV33BD48AF25AF-PSS-1YR	TV33BD48AF25AF-PSS-1YR		Annual Maintenance PSS (TV33BD48AF25AF)	\$7,908	Each	10%		\$7,117	Other	F1
TV33D48AF12-PSS-1YR	TV33D48AF12-PSS-1YR		Annual Maintenance PSS (TV33D48AF12)	\$7,460	Each	10%		\$6,714	Other	F1
TV33D48AF25AF-PSS-1YR	TV33D48AF25AF-PSS-1YR		Annual Maintenance PSS (TV33D48AF25AF)	\$7,460	Each	10%		\$6,714	Other	F1
TV33D48AF25-PSS-1YR	TV33D48AF25-PSS-1YR		Annual Maintenance PSS (TV33D48AF25)	\$7,460	Each	10%		\$6,714	Other	F1
TV34BD64AF25AF-PSS-1YR	TV34BD64AF25AF-PSS-1YR		Annual Maintenance PSS (TV34BD64AF25AF)	\$17,334	Each	10%		\$15,001	Other	F1
TV34D64AF12-PSS-1YR	TV34D64AF12-PSS-1YR		Annual Maintenance PSS (TV34D64AF12)	\$15,758	Each	10%		\$14,182	Other	F1
TV34D64AF25AF-PSS-1YR	TV34D64AF25AF-PSS-1YR		Annual Maintenance PSS (TV34D64AF25AF)	\$15,758	Each	10%		\$14,182	Other	F1
TV34D64AF25-PSS-1YR	TV34D64AF25-PSS-1YR		Annual Maintenance PSS (TV34D64AF25)	\$15,758	Each	10%		\$14,182	Other	F1
TWINAX3M-PSS-1YR	TWINAX3M-PSS-1YR		Annual Maintenance PSS (TWINAX3M)	\$38	Each	10%		\$34	Other	F1
TWINAX5M-PSS-1YR	TWINAX5M-PSS-1YR		Annual Maintenance PSS (TWINAX5M)	\$46	Each	10%		\$42	Other	F1
TX-2S10-300-PSS-1YR	TX-2S10-300-PSS-1YR		Annual Maintenance PSS (TX-2S10-300)	\$120	Each	10%		\$108	Other	F1
TX-2S10-600-PSS-1YR	TX-2S10-600-PSS-1YR		Annual Maintenance PSS (TX-2S10-600)	\$193	Each	10%		\$174	Other	F1
TX-2S6F-100-PSS-1YR	TX-2S6F-100-PSS-1YR		Annual Maintenance PSS (TX-2S6F-100)	\$702	Each	10%		\$632	Other	F1
TX-2S6F-200-PSS-1YR	TX-2S6F-200-PSS-1YR		Annual Maintenance PSS (TX-2S6F-200)	\$1,333	Each	10%		\$1,200	Other	F1
U_DD_60TB_PACK-PSS-1YR	U_DD_60TB_PACK-PSS-1YR		Annual Maintenance PSS (U_DD_60TB_PACK)	\$11,309	Each	10%		\$10,178	Other	F1
U-160-AX-PSS-1YR	U-160-AX-PSS-1YR		Annual Maintenance PSS (U-160-AX)	\$700	Each	10%		\$630	Other	F1
U-1TB-ER-ACT-PSS-1YR	U-1TB-ER-ACT-PSS-1YR		Annual Maintenance PSS (U-1TB-ER-ACT)	\$3,173	Each	10%		\$2,856	Other	F1
U-2200-AX-PSS-1YR	U-2200-AX-PSS-1YR		Annual Maintenance PSS (U-2200-AX)	\$1,027	Each	10%		\$924	Other	F1
U-2500-AX-PSS-1YR	U-2500-AX-PSS-1YR		Annual Maintenance PSS (U-2500-AX)	\$5,658	Each	10%		\$5,092	Other	F1
U-2TB-ER-ACT-PSS-1YR	U-2TB-ER-ACT-PSS-1YR		Annual Maintenance PSS (U-2TB-ER-ACT)	\$5,387	Each	10%		\$4,830	Other	F1
U-3TB-ER-ACT-DS60-PSS-1YR	U-3TB-ER-ACT-DS60-PSS-1YR		Annual Maintenance PSS (U-3TB-ER-ACT-DS60)	\$8,750	Each	10%		\$7,875	Other	F1
U-3TB-ER-ACT-PSS-1YR	U-3TB-ER-ACT-PSS-1YR		Annual Maintenance PSS (U-3TB-ER-ACT)	\$8,750	Each	10%		\$7,875	Other	F1
U-4TB-ER-ACT-DS60-PSS-1YR	U-4TB-ER-ACT-DS60-PSS-1YR		Annual Maintenance PSS (U-4TB-ER-ACT-DS60)	\$11,643	Each	10%		\$10,479	Other	F1
U-4TB-ER-ACT-PSS-1YR	U-4TB-ER-ACT-PSS-1YR		Annual Maintenance PSS (U-4TB-ER-ACT)	\$11,643	Each	10%		\$10,479	Other	F1
U-510-AX-PSS-1YR	U-510-AX-PSS-1YR		Annual Maintenance PSS (U-510-AX)	\$3,033	Each	10%		\$2,730	Other	F1
U-530-AX-PSS-1YR	U-530-AX-PSS-1YR		Annual Maintenance PSS (U-530-AX)	\$5,833	Each	10%		\$5,250	Other	F1
U-610-AX-PSS-1YR	U-610-AX-PSS-1YR		Annual Maintenance PSS (U-610-AX)	\$2,263	Each	10%		\$2,037	Other	F1
U-620-AX-PSS-1YR	U-620-AX-PSS-1YR		Annual Maintenance PSS (U-620-AX)	\$2,333	Each	10%		\$2,100	Other	F1
U-630-AX-PSS-1YR	U-630-AX-PSS-1YR		Annual Maintenance PSS (U-630-AX)	\$3,395	Each	10%		\$3,056	Other	F1
U-640-AX-PSS-1YR	U-640-AX-PSS-1YR		Annual Maintenance PSS (U-640-AX)	\$1,132	Each	10%		\$1,019	Other	F1
U-640-XCAP-PSS-1YR	U-640-XCAP-PSS-1YR		Annual Maintenance PSS (U-640-XCAP)	\$2,333	Each	10%		\$2,100	Other	F1
U-670AUP76T-PSS-1YR	U-670AUP76T-PSS-1YR		Annual Maintenance PSS (U-670AUP76T)	\$4,527	Each	10%		\$4,074	Other	F1
U-860-XCAP-PSS-1YR	U-860-XCAP-PSS-1YR		Annual Maintenance PSS (U-860-XCAP)	\$7,000	Each	10%		\$6,300	Other	F1
U-880U192T-PSS-1YR	U-880U192T-PSS-1YR		Annual Maintenance PSS (U-880U192T)	\$11,667	Each	10%		\$10,500	Other	F1
U-890AU384T-PSS-1YR	U-890AU384T-PSS-1YR		Annual Maintenance PSS (U-890AU384T)	\$9,333	Each	10%		\$8,400	Other	F1
U-9800-MEM512-PSS-1YR	U-9800-MEM512-PSS-1YR		Annual Maintenance PSS (U-9800-MEM512)	\$6,825	Each	10%		\$6,143	Other	F1
UAYZ-V51-PSS-1YR	UAYZ-V51-PSS-1YR		Annual Maintenance PSS (UAYZ-V51)	\$342	Each	10%		\$308	Other	F1
UAYZ-V53-PSS-1YR	UAYZ-V53-PSS-1YR		Annual Maintenance PSS (UAYZ-V53)	\$519	Each	10%		\$467	Other	F1
UAYZ-V55-PSS-1YR	UAYZ-V55-PSS-1YR		Annual Maintenance PSS (UAYZ-V55)	\$3,620	Each	10%		\$3,258	Other	F1
UAYZ-V57-PSS-1YR	UAYZ-V57-PSS-1YR		Annual Maintenance PSS (UAYZ-V57)	\$9,411	Each	10%		\$8,470	Other	F1
UAYZ-V75-PSS-1YR	UAYZ-V75-PSS-1YR		Annual Maintenance PSS (UAYZ-V75)	\$15,202	Each	10%		\$13,682	Other	F1
U-BST-120-PSS-1YR	U-BST-120-PSS-1YR		Annual Maintenance PSS (U-BST-120)	\$70	Each	10%		\$63	Other	F1
U-BST-140-PSS-1YR	U-BST-140-PSS-1YR		Annual Maintenance PSS (U-BST-140)	\$70	Each	10%		\$63	Other	F1
U-BST-160-PSS-1YR	U-BST-160-PSS-1YR		Annual Maintenance PSS (U-BST-160)	\$70	Each	10%		\$63	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
U-BST-2200-CF-PSS-1YR	U-BST-2200-CF-PSS-1YR		Annual Maintenance PSS (U-BST-2200-CF)	\$300	Each	10%	\$270	Other	F1
U-BST-2200-PSS-1YR	U-BST-2200-PSS-1YR		Annual Maintenance PSS (U-BST-2200)	\$300	Each	10%	\$270	Other	F1
U-BST-2500-CF-PSS-1YR	U-BST-2500-CF-PSS-1YR		Annual Maintenance PSS (U-BST-2500-CF)	\$800	Each	10%	\$720	Other	F1
U-BST-2500-PSS-1YR	U-BST-2500-PSS-1YR		Annual Maintenance PSS (U-BST-2500)	\$800	Each	10%	\$720	Other	F1
U-BST-4200-CF-PSS-1YR	U-BST-4200-CF-PSS-1YR		Annual Maintenance PSS (U-BST-4200-CF)	\$1,800	Each	10%	\$1,620	Other	F1
U-BST-4200-PSS-1YR	U-BST-4200-PSS-1YR		Annual Maintenance PSS (U-BST-4200)	\$1,800	Each	10%	\$1,620	Other	F1
U-BST-4500-CF-PSS-1YR	U-BST-4500-CF-PSS-1YR		Annual Maintenance PSS (U-BST-4500-CF)	\$3,800	Each	10%	\$3,420	Other	F1
U-BST-4500-PSS-1YR	U-BST-4500-PSS-1YR		Annual Maintenance PSS (U-BST-4500)	\$3,800	Each	10%	\$3,420	Other	F1
U-BST-510-PSS-1YR	U-BST-510-PSS-1YR		Annual Maintenance PSS (U-BST-510)	\$300	Each	10%	\$270	Other	F1
U-BST-530-PSS-1YR	U-BST-530-PSS-1YR		Annual Maintenance PSS (U-BST-530)	\$900	Each	10%	\$810	Other	F1
U-BST-560G-PSS-1YR	U-BST-560G-PSS-1YR		Annual Maintenance PSS (U-BST-560G)	\$2,500	Each	10%	\$2,250	Other	F1
U-BST-560-PSS-1YR	U-BST-560-PSS-1YR		Annual Maintenance PSS (U-BST-560)	\$2,500	Each	10%	\$2,250	Other	F1
U-BST-565-PSS-1YR	U-BST-565-PSS-1YR		Annual Maintenance PSS (U-BST-565)	\$2,500	Each	10%	\$2,250	Other	F1
U-BST-580G-PSS-1YR	U-BST-580G-PSS-1YR		Annual Maintenance PSS (U-BST-580G)	\$3,000	Each	10%	\$2,700	Other	F1
U-BST-580-PSS-1YR	U-BST-580-PSS-1YR		Annual Maintenance PSS (U-BST-580)	\$3,000	Each	10%	\$2,700	Other	F1
U-BST-610-PSS-1YR	U-BST-610-PSS-1YR		Annual Maintenance PSS (U-BST-610)	\$300	Each	10%	\$270	Other	F1
U-BST-620-PSS-1YR	U-BST-620-PSS-1YR		Annual Maintenance PSS (U-BST-620)	\$300	Each	10%	\$270	Other	F1
U-BST-630-PSS-1YR	U-BST-630-PSS-1YR		Annual Maintenance PSS (U-BST-630)	\$800	Each	10%	\$720	Other	F1
U-BST-640-PSS-1YR	U-BST-640-PSS-1YR		Annual Maintenance PSS (U-BST-640)	\$800	Each	10%	\$720	Other	F1
U-BST-660-PSS-1YR	U-BST-660-PSS-1YR		Annual Maintenance PSS (U-BST-660)	\$3,000	Each	10%	\$2,700	Other	F1
U-BST-670-PSS-1YR	U-BST-670-PSS-1YR		Annual Maintenance PSS (U-BST-670)	\$1,800	Each	10%	\$1,620	Other	F1
U-BST-690G-PSS-1YR	U-BST-690G-PSS-1YR		Annual Maintenance PSS (U-BST-690G)	\$4,500	Each	10%	\$4,050	Other	F1
U-BST-690-PSS-1YR	U-BST-690-PSS-1YR		Annual Maintenance PSS (U-BST-690)	\$4,500	Each	10%	\$4,050	Other	F1
U-BST-7200-CF-PSS-1YR	U-BST-7200-CF-PSS-1YR		Annual Maintenance PSS (U-BST-7200-CF)	\$7,600	Each	10%	\$6,840	Other	F1
U-BST-7200-PSS-1YR	U-BST-7200-PSS-1YR		Annual Maintenance PSS (U-BST-7200)	\$7,600	Each	10%	\$6,840	Other	F1
U-BST-860-PSS-1YR	U-BST-860-PSS-1YR		Annual Maintenance PSS (U-BST-860)	\$3,800	Each	10%	\$3,420	Other	F1
U-BST-880G-PSS-1YR	U-BST-880G-PSS-1YR		Annual Maintenance PSS (U-BST-880G)	\$9,000	Each	10%	\$8,100	Other	F1
U-BST-880-PSS-1YR	U-BST-880-PSS-1YR		Annual Maintenance PSS (U-BST-880)	\$9,000	Each	10%	\$8,100	Other	F1
U-BST-890-PSS-1YR	U-BST-890-PSS-1YR		Annual Maintenance PSS (U-BST-890)	\$7,600	Each	10%	\$6,840	Other	F1
U-BST-9500-PSS-1YR	U-BST-9500-PSS-1YR		Annual Maintenance PSS (U-BST-9500)	\$9,000	Each	10%	\$8,100	Other	F1
U-BST-990-PSS-1YR	U-BST-990-PSS-1YR		Annual Maintenance PSS (U-BST-990)	\$9,000	Each	10%	\$8,100	Other	F1
U-CB-DAE-45S-PSS-1YR	U-CB-DAE-45S-PSS-1YR		Annual Maintenance PSS (U-CB-DAE-45S)	\$5,950	Each	10%	\$5,355	Other	F1
U-DD3300-16-32-PSS-1YR	U-DD3300-16-32-PSS-1YR		Annual Maintenance PSS (U-DD3300-16-32)	\$5,872	Each	10%	\$5,285	Other	F1
U-DD3300-16-32-TLA-PSS-1YR	U-DD3300-16-32-TLA-PSS-1YR		Annual Maintenance PSS (U-DD3300-16-32-TLA)	\$4,192	Each	10%	\$3,773	Other	F1
U-DD3300-4-16-PSS-1YR	U-DD3300-4-16-PSS-1YR		Annual Maintenance PSS (U-DD3300-4-16)	\$5,555	Each	10%	\$4,999	Other	F1
U-DD3300-4-16-TLA-PSS-1YR	U-DD3300-4-16-TLA-PSS-1YR		Annual Maintenance PSS (U-DD3300-4-16-TLA)	\$4,295	Each	10%	\$3,865	Other	F1
U-DD6300DISKEXPKIT-PSS-1YR	U-DD6300DISKEXPKIT-PSS-1YR		Annual Maintenance PSS (U-DD6300DISKEXPKIT)	\$7,350	Each	10%	\$6,615	Other	F1
U-DD6300EXPKIT-PSS-1YR	U-DD6300EXPKIT-PSS-1YR		Annual Maintenance PSS (U-DD6300EXPKIT)	\$1,995	Each	10%	\$1,796	Other	F1
U-DD6800EXPKIT-PSS-1YR	U-DD6800EXPKIT-PSS-1YR		Annual Maintenance PSS (U-DD6800EXPKIT)	\$5,145	Each	10%	\$4,631	Other	F1
UDD6800HACTL-EDP-PSS-1YR	UDD6800HACTL-EDP-PSS-1YR		Annual Maintenance PSS (UDD6800HACTL-EDP)	\$10,718	Each	10%	\$9,647	Other	F1
U-DD6800HA-CTL-H-PSS-1YR	U-DD6800HA-CTL-H-PSS-1YR		Annual Maintenance PSS (U-DD6800HA-CTL-H)	\$10,718	Each	10%	\$9,647	Other	F1
U-DD6800HA-CTL-PSS-1YR	U-DD6800HA-CTL-PSS-1YR		Annual Maintenance PSS (U-DD6800HA-CTL)	\$10,718	Each	10%	\$9,647	Other	F1
U-DD6900HA-CTL-CN-PSS-1YR	U-DD6900HA-CTL-CN-PSS-1YR		Annual Maintenance PSS (U-DD6900HA-CTL-CN)	\$16,096	Each	10%	\$14,486	Other	F1
U-DD6900HA-CTL-EDP-PSS-1YR	U-DD6900HA-CTL-EDP-PSS-1YR		Annual Maintenance PSS (U-DD6900HA-CTL-EDP)	\$16,096	Each	10%	\$14,486	Other	F1
U-DD6900HA-CTL-PSS-1YR	U-DD6900HA-CTL-PSS-1YR		Annual Maintenance PSS (U-DD6900HA-CTL)	\$16,096	Each	10%	\$14,486	Other	F1
U-DD9300EXPKIT-PSS-1YR	U-DD9300EXPKIT-PSS-1YR		Annual Maintenance PSS (U-DD9300EXPKIT)	\$5,145	Each	10%	\$4,631	Other	F1
UDD9300HACTL-EDP-PSS-1YR	UDD9300HACTL-EDP-PSS-1YR		Annual Maintenance PSS (UDD9300HACTL-EDP)	\$44,916	Each	10%	\$40,424	Other	F1
U-DD9300HA-CTL-H-PSS-1YR	U-DD9300HA-CTL-H-PSS-1YR		Annual Maintenance PSS (U-DD9300HA-CTL-H)	\$44,916	Each	10%	\$40,424	Other	F1
U-DD9300HA-CTL-PSS-1YR	U-DD9300HA-CTL-PSS-1YR		Annual Maintenance PSS (U-DD9300HA-CTL)	\$44,916	Each	10%	\$40,424	Other	F1
U-DD9400HA-CTL-CN-PSS-1YR	U-DD9400HA-CTL-CN-PSS-1YR		Annual Maintenance PSS (U-DD9400HA-CTL-CN)	\$70,875	Each	10%	\$63,788	Other	F1
U-DD9400HA-CTL-EDP-PSS-1YR	U-DD9400HA-CTL-EDP-PSS-1YR		Annual Maintenance PSS (U-DD9400HA-CTL-EDP)	\$70,875	Each	10%	\$63,788	Other	F1
U-DD9400HA-CTL-PSS-1YR	U-DD9400HA-CTL-PSS-1YR		Annual Maintenance PSS (U-DD9400HA-CTL)	\$70,875	Each	10%	\$63,788	Other	F1
U-DD9800HA-CTL-EDP-PSS-1YR	U-DD9800HA-CTL-EDP-PSS-1YR		Annual Maintenance PSS (U-DD9800HA-CTL-EDP)	\$67,473	Each	10%	\$60,726	Other	F1
U-DD9800HA-CTL-H-PSS-1YR	U-DD9800HA-CTL-H-PSS-1YR		Annual Maintenance PSS (U-DD9800HA-CTL-H)	\$67,473	Each	10%	\$60,726	Other	F1
U-DD9800HA-CTL-PSS-1YR	U-DD9800HA-CTL-PSS-1YR		Annual Maintenance PSS (U-DD9800HA-CTL)	\$67,473	Each	10%	\$60,726	Other	F1
U-DD9900HA-CTL-CN-PSS-1YR	U-DD9900HA-CTL-CN-PSS-1YR		Annual Maintenance PSS (U-DD9900HA-CTL-CN)	\$120,099	Each	10%	\$108,089	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
U-DD9900HA-CTL-EDP-PSS-1YR	U-DD9900HA-CTL-EDP-PSS-1YR		Annual Maintenance PSS (U-DD9900HA-CTL-EDP)	\$120,099	Each	10%	\$108,089	Other	F1
U-DD9900HA-CTL-PSS-1YR	U-DD9900HA-CTL-PSS-1YR		Annual Maintenance PSS (U-DD9900HA-CTL)	\$120,099	Each	10%	\$108,089	Other	F1
U-DD-DS60-4HD-15CT-PSS-1YR	U-DD-DS60-4HD-15CT-PSS-1YR		Annual Maintenance PSS (U-DD-DS60-4HD-15CT)	\$11,309	Each	10%	\$10,178	Other	F1
U-DD-DS60-4HDD-15-PSS-1YR	U-DD-DS60-4HDD-15-PSS-1YR		Annual Maintenance PSS (U-DD-DS60-4HDD-15)	\$11,309	Each	10%	\$10,178	Other	F1
U-DD-DS60-8HD-15OP-PSS-1YR	U-DD-DS60-8HD-15OP-PSS-1YR		Annual Maintenance PSS (U-DD-DS60-8HD-15OP)	\$18,095	Each	10%	\$16,286	Other	F1
U-DDOE-ACT-MCAP-PSS-1YR	U-DDOE-ACT-MCAP-PSS-1YR		Annual Maintenance PSS (U-DDOE-ACT-MCAP)	\$408	Each	10%	\$367	Other	F1
U-DDOE-ACT-NC-PSS-1YR	U-DDOE-ACT-NC-PSS-1YR		Annual Maintenance PSS (U-DDOE-ACT-NC)	\$408	Each	10%	\$367	Other	F1
U-DDOE-ACT-PSS-1YR	U-DDOE-ACT-PSS-1YR		Annual Maintenance PSS (U-DDOE-ACT)	\$408	Each	10%	\$367	Other	F1
U-DDOE-ER-CF-PSS-1YR	U-DDOE-ER-CF-PSS-1YR		Annual Maintenance PSS (U-DDOE-ER-CF)	\$214	Each	10%	\$192	Other	F1
U-DDOE-ER-MCAP-PSS-1YR	U-DDOE-ER-MCAP-PSS-1YR		Annual Maintenance PSS (U-DDOE-ER-MCAP)	\$183	Each	10%	\$165	Other	F1
U-DDOE-ER-PSS-1YR	U-DDOE-ER-PSS-1YR		Annual Maintenance PSS (U-DDOE-ER)	\$214	Each	10%	\$192	Other	F1
U-DLM960-PSS-1YR	U-DLM960-PSS-1YR		Annual Maintenance PSS (U-DLM960)	\$10,000	Each	10%	\$9,000	Other	F1
U-DP4400 12TB PACK-PSS-1YR	U-DP4400 12TB PACK-PSS-1YR		Annual Maintenance PSS (U-DP4400 12TB PACK)	\$13,052	Each	10%	\$11,747	Other	F1
U-DP4400-RJ45-KIT-PSS-1YR	U-DP4400-RJ45-KIT-PSS-1YR		Annual Maintenance PSS (U-DP4400-RJ45-KIT)	\$751	Each	10%	\$676	Other	F1
U-DP4400S 4TB PACK-PSS-1YR	U-DP4400S 4TB PACK-PSS-1YR		Annual Maintenance PSS (U-DP4400S 4TB PACK)	\$4,351	Each	10%	\$3,916	Other	F1
U-DP4400-SFP-KIT-PSS-1YR	U-DP4400-SFP-KIT-PSS-1YR		Annual Maintenance PSS (U-DP4400-SFP-KIT)	\$751	Each	10%	\$676	Other	F1
U-DS60-3-135SE-PSS-1YR	U-DS60-3-135SE-PSS-1YR		Annual Maintenance PSS (U-DS60-3-135SE)	\$45,862	Each	10%	\$41,276	Other	F1
U-DS60-3-135S-G3-PSS-1YR	U-DS60-3-135S-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-3-135S-G3)	\$28,767	Each	10%	\$25,890	Other	F1
U-DS60-3-135S-PSS-1YR	U-DS60-3-135S-PSS-1YR		Annual Maintenance PSS (U-DS60-3-135S)	\$45,862	Each	10%	\$41,276	Other	F1
U-DS60-3-135SRE-PSS-1YR	U-DS60-3-135SRE-PSS-1YR		Annual Maintenance PSS (U-DS60-3-135SRE)	\$45,862	Each	10%	\$41,276	Other	F1
U-DS60-3-135SR-G3-PSS-1YR	U-DS60-3-135SR-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-3-135SR-G3)	\$28,767	Each	10%	\$25,890	Other	F1
U-DS60-3-135SR-PSS-1YR	U-DS60-3-135SR-PSS-1YR		Annual Maintenance PSS (U-DS60-3-135SR)	\$45,862	Each	10%	\$41,276	Other	F1
U-DS60-3-180SE-PSS-1YR	U-DS60-3-180SE-PSS-1YR		Annual Maintenance PSS (U-DS60-3-180SE)	\$60,947	Each	10%	\$54,852	Other	F1
U-DS60-3-180S-G3-PSS-1YR	U-DS60-3-180S-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-3-180S-G3)	\$38,230	Each	10%	\$34,407	Other	F1
U-DS60-3-180S-PSS-1YR	U-DS60-3-180S-PSS-1YR		Annual Maintenance PSS (U-DS60-3-180S)	\$60,947	Each	10%	\$54,852	Other	F1
U-DS60-3-180SRE-PSS-1YR	U-DS60-3-180SRE-PSS-1YR		Annual Maintenance PSS (U-DS60-3-180SRE)	\$60,947	Each	10%	\$54,852	Other	F1
U-DS60-3-180SR-G3-PSS-1YR	U-DS60-3-180SR-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-3-180SR-G3)	\$38,230	Each	10%	\$34,407	Other	F1
U-DS60-3-180SR-PSS-1YR	U-DS60-3-180SR-PSS-1YR		Annual Maintenance PSS (U-DS60-3-180SR)	\$60,947	Each	10%	\$54,852	Other	F1
U-DS60-3-45SE-PSS-1YR	U-DS60-3-45SE-PSS-1YR		Annual Maintenance PSS (U-DS60-3-45SE)	\$16,322	Each	10%	\$14,690	Other	F1
U-DS60-3-45S-G3-PSS-1YR	U-DS60-3-45S-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-3-45S-G3)	\$10,238	Each	10%	\$9,214	Other	F1
U-DS60-3-45S-PSS-1YR	U-DS60-3-45S-PSS-1YR		Annual Maintenance PSS (U-DS60-3-45S)	\$16,322	Each	10%	\$14,690	Other	F1
U-DS60-3-45SRE-PSS-1YR	U-DS60-3-45SRE-PSS-1YR		Annual Maintenance PSS (U-DS60-3-45SRE)	\$16,322	Each	10%	\$14,690	Other	F1
U-DS60-3-45SR-G3-PSS-1YR	U-DS60-3-45SR-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-3-45SR-G3)	\$10,238	Each	10%	\$9,214	Other	F1
U-DS60-3-45SR-PSS-1YR	U-DS60-3-45SR-PSS-1YR		Annual Maintenance PSS (U-DS60-3-45SR)	\$16,322	Each	10%	\$14,690	Other	F1
U-DS60-3-90SE-PSS-1YR	U-DS60-3-90SE-PSS-1YR		Annual Maintenance PSS (U-DS60-3-90SE)	\$30,602	Each	10%	\$27,542	Other	F1
U-DS60-3-90S-G3-PSS-1YR	U-DS60-3-90S-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-3-90S-G3)	\$19,195	Each	10%	\$17,276	Other	F1
U-DS60-3-90S-PSS-1YR	U-DS60-3-90S-PSS-1YR		Annual Maintenance PSS (U-DS60-3-90S)	\$30,602	Each	10%	\$27,542	Other	F1
U-DS60-3-90SRE-PSS-1YR	U-DS60-3-90SRE-PSS-1YR		Annual Maintenance PSS (U-DS60-3-90SRE)	\$30,602	Each	10%	\$27,542	Other	F1
U-DS60-3-90SR-G3-PSS-1YR	U-DS60-3-90SR-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-3-90SR-G3)	\$19,195	Each	10%	\$17,276	Other	F1
U-DS60-3-90SR-PSS-1YR	U-DS60-3-90SR-PSS-1YR		Annual Maintenance PSS (U-DS60-3-90SR)	\$30,602	Each	10%	\$27,542	Other	F1
U-DS60-3HDD15-CTDR-PSS-1YR	U-DS60-3HDD15-CTDR-PSS-1YR		Annual Maintenance PSS (U-DS60-3HDD15-CTDR)	\$13,295	Each	10%	\$11,966	Other	F1
U-DS60-3HDD-15-CT-PSS-1YR	U-DS60-3HDD-15-CT-PSS-1YR		Annual Maintenance PSS (U-DS60-3HDD-15-CT)	\$13,295	Each	10%	\$11,966	Other	F1
U-DS60-3HDD-15-NF-PSS-1YR	U-DS60-3HDD-15-NF-PSS-1YR		Annual Maintenance PSS (U-DS60-3HDD-15-NF)	\$9,477	Each	10%	\$8,529	Other	F1
U-DS60-3HDD-15-PSS-1YR	U-DS60-3HDD-15-PSS-1YR		Annual Maintenance PSS (U-DS60-3HDD-15)	\$13,295	Each	10%	\$11,966	Other	F1
U-DS60-3HDD-15R-NF-PSS-1YR	U-DS60-3HDD-15R-NF-PSS-1YR		Annual Maintenance PSS (U-DS60-3HDD-15R-NF)	\$9,477	Each	10%	\$8,529	Other	F1
U-DS60-3HDD-15R-PSS-1YR	U-DS60-3HDD-15R-PSS-1YR		Annual Maintenance PSS (U-DS60-3HDD-15R)	\$15,108	Each	10%	\$13,597	Other	F1
U-DS60-3HDD-CT-NF-PSS-1YR	U-DS60-3HDD-CT-NF-PSS-1YR		Annual Maintenance PSS (U-DS60-3HDD-CT-NF)	\$9,477	Each	10%	\$8,529	Other	F1
U-DS60-4-120SE-PSS-1YR	U-DS60-4-120SE-PSS-1YR		Annual Maintenance PSS (U-DS60-4-120SE)	\$37,100	Each	10%	\$33,390	Other	F1
U-DS60-4-120S-G3-PSS-1YR	U-DS60-4-120S-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-4-120S-G3)	\$23,271	Each	10%	\$20,944	Other	F1
U-DS60-4-120S-PSS-1YR	U-DS60-4-120S-PSS-1YR		Annual Maintenance PSS (U-DS60-4-120S)	\$37,100	Each	10%	\$33,390	Other	F1
U-DS60-4-120SRE-PSS-1YR	U-DS60-4-120SRE-PSS-1YR		Annual Maintenance PSS (U-DS60-4-120SRE)	\$37,100	Each	10%	\$33,390	Other	F1
U-DS60-4-120SR-G3-PSS-1YR	U-DS60-4-120SR-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-4-120SR-G3)	\$23,271	Each	10%	\$20,944	Other	F1
U-DS60-4-120SR-PSS-1YR	U-DS60-4-120SR-PSS-1YR		Annual Maintenance PSS (U-DS60-4-120SR)	\$37,100	Each	10%	\$33,390	Other	F1
U-DS60-4-180SE-PSS-1YR	U-DS60-4-180SE-PSS-1YR		Annual Maintenance PSS (U-DS60-4-180SE)	\$55,580	Each	10%	\$50,022	Other	F1
U-DS60-4-180S-G3-PSS-1YR	U-DS60-4-180S-G3-PSS-1YR		Annual Maintenance PSS (U-DS60-4-180S-G3)	\$34,863	Each	10%	\$31,377	Other	F1
U-DS60-4-180S-PSS-1YR	U-DS60-4-180S-PSS-1YR		Annual Maintenance PSS (U-DS60-4-180S)	\$55,580	Each	10%	\$50,022	Other	F1
U-DS60-4-180SRE-PSS-1YR	U-DS60-4-180SRE-PSS-1YR		Annual Maintenance PSS (U-DS60-4-180SRE)	\$55,580	Each	10%	\$50,022	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
U-DS60-4-180SR-G3-PSS-1YR	U-DS60-4-180SR-G3-PSS-1YR	Annual Maintenance PSS (U-DS60-4-180SR-G3)	Annual Maintenance PSS (U-DS60-4-180SR-G3)	\$34,863	Each	10%		\$31,377	Other	F1	
U-DS60-4-180SR-PSS-1YR	U-DS60-4-180SR-PSS-1YR	Annual Maintenance PSS (U-DS60-4-180SR)	Annual Maintenance PSS (U-DS60-4-180SR)	\$55,580	Each	10%		\$50,022	Other	F1	
U-DS60-4-240S-CTDR-PSS-1YR	U-DS60-4-240S-CTDR-PSS-1YR	Annual Maintenance PSS (U-DS60-4-240S-CTDR)	Annual Maintenance PSS (U-DS60-4-240S-CTDR)	\$73,873	Each	10%		\$66,486	Other	F1	
U-DS60-4-240S-CT-PSS-1YR	U-DS60-4-240S-CT-PSS-1YR	Annual Maintenance PSS (U-DS60-4-240S-CT)	Annual Maintenance PSS (U-DS60-4-240S-CT)	\$73,873	Each	10%		\$66,486	Other	F1	
U-DS60-4-240SE-PSS-1YR	U-DS60-4-240SE-PSS-1YR	Annual Maintenance PSS (U-DS60-4-240SE)	Annual Maintenance PSS (U-DS60-4-240SE)	\$73,873	Each	10%		\$66,486	Other	F1	
U-DS604-240SG3CTDR-PSS-1YR	U-DS604-240SG3CTDR-PSS-1YR	Annual Maintenance PSS (U-DS604-240SG3CTDR)	Annual Maintenance PSS (U-DS604-240SG3CTDR)	\$46,338	Each	10%		\$41,704	Other	F1	
U-DS60-4-240SG3-CT-PSS-1YR	U-DS60-4-240SG3-CT-PSS-1YR	Annual Maintenance PSS (U-DS60-4-240SG3-CT)	Annual Maintenance PSS (U-DS60-4-240SG3-CT)	\$46,338	Each	10%		\$41,704	Other	F1	
U-DS60-4-240S-G3-PSS-1YR	U-DS60-4-240S-G3-PSS-1YR	Annual Maintenance PSS (U-DS60-4-240S-G3)	Annual Maintenance PSS (U-DS60-4-240S-G3)	\$46,338	Each	10%		\$41,704	Other	F1	
U-DS60-4-240S-PSS-1YR	U-DS60-4-240S-PSS-1YR	Annual Maintenance PSS (U-DS60-4-240S)	Annual Maintenance PSS (U-DS60-4-240S)	\$73,873	Each	10%		\$66,486	Other	F1	
U-DS60-4-240SRE-PSS-1YR	U-DS60-4-240SRE-PSS-1YR	Annual Maintenance PSS (U-DS60-4-240SRE)	Annual Maintenance PSS (U-DS60-4-240SRE)	\$66,486	Other	F1		\$66,486	Other	F1	
U-DS60-4-240SR-G3-PSS-1YR	U-DS60-4-240SR-G3-PSS-1YR	Annual Maintenance PSS (U-DS60-4-240SR-G3)	Annual Maintenance PSS (U-DS60-4-240SR-G3)	\$46,338	Each	10%		\$41,704	Other	F1	
U-DS60-4-240SR-PSS-1YR	U-DS60-4-240SR-PSS-1YR	Annual Maintenance PSS (U-DS60-4-240SR)	Annual Maintenance PSS (U-DS60-4-240SR)	\$73,873	Each	10%		\$66,486	Other	F1	
U-DS60-4-60SE-PSS-1YR	U-DS60-4-60SE-PSS-1YR	Annual Maintenance PSS (U-DS60-4-60SE)	Annual Maintenance PSS (U-DS60-4-60SE)	\$19,787	Each	10%		\$17,808	Other	F1	
U-DS60-4-60S-G3-PSS-1YR	U-DS60-4-60S-G3-PSS-1YR	Annual Maintenance PSS (U-DS60-4-60S-G3)	Annual Maintenance PSS (U-DS60-4-60S-G3)	\$12,411	Each	10%		\$11,170	Other	F1	
U-DS60-4-60S-PSS-1YR	U-DS60-4-60S-PSS-1YR	Annual Maintenance PSS (U-DS60-4-60S)	Annual Maintenance PSS (U-DS60-4-60S)	\$19,787	Each	10%		\$17,808	Other	F1	
U-DS60-4-60SRE-PSS-1YR	U-DS60-4-60SRE-PSS-1YR	Annual Maintenance PSS (U-DS60-4-60SRE)	Annual Maintenance PSS (U-DS60-4-60SRE)	\$19,787	Each	10%		\$17,808	Other	F1	
U-DS60-4-60SR-G3-PSS-1YR	U-DS60-4-60SR-G3-PSS-1YR	Annual Maintenance PSS (U-DS60-4-60SR-G3)	Annual Maintenance PSS (U-DS60-4-60SR-G3)	\$12,411	Each	10%		\$11,170	Other	F1	
U-DS60-4-60SR-PSS-1YR	U-DS60-4-60SR-PSS-1YR	Annual Maintenance PSS (U-DS60-4-60SR)	Annual Maintenance PSS (U-DS60-4-60SR)	\$19,787	Each	10%		\$17,808	Other	F1	
U-DS60-4HDD15-CTDR-PSS-1YR	U-DS60-4HDD15-CTDR-PSS-1YR	Annual Maintenance PSS (U-DS60-4HDD15-CTDR)	Annual Maintenance PSS (U-DS60-4HDD15-CTDR)	\$16,375	Each	10%		\$14,738	Other	F1	
U-DS60-4HDD-15-CT-PSS-1YR	U-DS60-4HDD-15-CT-PSS-1YR	Annual Maintenance PSS (U-DS60-4HDD-15-CT)	Annual Maintenance PSS (U-DS60-4HDD-15-CT)	\$16,375	Each	10%		\$14,738	Other	F1	
U-DS60-4HDD-15-NF-PSS-1YR	U-DS60-4HDD-15-NF-PSS-1YR	Annual Maintenance PSS (U-DS60-4HDD-15-NF)	Annual Maintenance PSS (U-DS60-4HDD-15-NF)	\$11,672	Each	10%		\$10,505	Other	F1	
U-DS60-4HDD-15-PSS-1YR	U-DS60-4HDD-15-PSS-1YR	Annual Maintenance PSS (U-DS60-4HDD-15)	Annual Maintenance PSS (U-DS60-4HDD-15)	\$16,375	Each	10%		\$14,738	Other	F1	
U-DS60-4HDD-15R-NF-PSS-1YR	U-DS60-4HDD-15R-NF-PSS-1YR	Annual Maintenance PSS (U-DS60-4HDD-15R-NF)	Annual Maintenance PSS (U-DS60-4HDD-15R-NF)	\$11,672	Each	10%		\$10,505	Other	F1	
U-DS60-4HDD-15R-PSS-1YR	U-DS60-4HDD-15R-PSS-1YR	Annual Maintenance PSS (U-DS60-4HDD-15R)	Annual Maintenance PSS (U-DS60-4HDD-15R)	\$18,608	Each	10%		\$16,747	Other	F1	
U-DS60-4HDD-CT-NF-PSS-1YR	U-DS60-4HDD-CT-NF-PSS-1YR	Annual Maintenance PSS (U-DS60-4HDD-CT-NF)	Annual Maintenance PSS (U-DS60-4HDD-CT-NF)	\$11,672	Each	10%		\$10,505	Other	F1	
U-DS60-DAE-CT-PSS-1YR	U-DS60-DAE-CT-PSS-1YR	Annual Maintenance PSS (U-DS60-DAE-CT)	Annual Maintenance PSS (U-DS60-DAE-CT)	\$1,104	Each	10%		\$994	Other	F1	
U-DS60-DAE-PSS-1YR	U-DS60-DAE-PSS-1YR	Annual Maintenance PSS (U-DS60-DAE)	Annual Maintenance PSS (U-DS60-DAE)	\$1,104	Each	10%		\$994	Other	F1	
U-E16-DC-PSS-1YR	U-E16-DC-PSS-1YR	Annual Maintenance PSS (U-E16-DC)	Annual Maintenance PSS (U-E16-DC)	\$14,210	Each	10%		\$12,789	Other	F1	
U-E32-DC-PSS-1YR	U-E32-DC-PSS-1YR	Annual Maintenance PSS (U-E32-DC)	Annual Maintenance PSS (U-E32-DC)	\$23,765	Each	10%		\$21,389	Other	F1	
U-E8-DC-PSS-1YR	U-E8-DC-PSS-1YR	Annual Maintenance PSS (U-E8-DC)	Annual Maintenance PSS (U-E8-DC)	\$9,567	Each	10%		\$8,610	Other	F1	
U-E8-SC-PSS-1YR	U-E8-SC-PSS-1YR	Annual Maintenance PSS (U-E8-SC)	Annual Maintenance PSS (U-E8-SC)	\$8,867	Each	10%		\$7,980	Other	F1	
U-ENC-120-PSS-1YR	U-ENC-120-PSS-1YR	Annual Maintenance PSS (U-ENC-120)	Annual Maintenance PSS (U-ENC-120)	\$70	Each	10%		\$63	Other	F1	
U-ENC-140-PSS-1YR	U-ENC-140-PSS-1YR	Annual Maintenance PSS (U-ENC-140)	Annual Maintenance PSS (U-ENC-140)	\$70	Each	10%		\$63	Other	F1	
U-ENC-160-PSS-1YR	U-ENC-160-PSS-1YR	Annual Maintenance PSS (U-ENC-160)	Annual Maintenance PSS (U-ENC-160)	\$70	Each	10%		\$63	Other	F1	
U-ENC-2200-CF-PSS-1YR	U-ENC-2200-CF-PSS-1YR	Annual Maintenance PSS (U-ENC-2200-CF)	Annual Maintenance PSS (U-ENC-2200-CF)	\$300	Each	10%		\$270	Other	F1	
U-ENC-2200-PSS-1YR	U-ENC-2200-PSS-1YR	Annual Maintenance PSS (U-ENC-2200)	Annual Maintenance PSS (U-ENC-2200)	\$300	Each	10%		\$270	Other	F1	
U-ENC-2500-CF-PSS-1YR	U-ENC-2500-CF-PSS-1YR	Annual Maintenance PSS (U-ENC-2500-CF)	Annual Maintenance PSS (U-ENC-2500-CF)	\$800	Each	10%		\$720	Other	F1	
U-ENC-2500-PSS-1YR	U-ENC-2500-PSS-1YR	Annual Maintenance PSS (U-ENC-2500)	Annual Maintenance PSS (U-ENC-2500)	\$800	Each	10%		\$720	Other	F1	
U-ENC-4200-CF-PSS-1YR	U-ENC-4200-CF-PSS-1YR	Annual Maintenance PSS (U-ENC-4200-CF)	Annual Maintenance PSS (U-ENC-4200-CF)	\$1,800	Each	10%		\$1,620	Other	F1	
U-ENC-4200-PSS-1YR	U-ENC-4200-PSS-1YR	Annual Maintenance PSS (U-ENC-4200)	Annual Maintenance PSS (U-ENC-4200)	\$1,800	Each	10%		\$1,620	Other	F1	
U-ENC-4500-CF-PSS-1YR	U-ENC-4500-CF-PSS-1YR	Annual Maintenance PSS (U-ENC-4500-CF)	Annual Maintenance PSS (U-ENC-4500-CF)	\$3,800	Each	10%		\$3,420	Other	F1	
U-ENC-4500-PSS-1YR	U-ENC-4500-PSS-1YR	Annual Maintenance PSS (U-ENC-4500)	Annual Maintenance PSS (U-ENC-4500)	\$3,800	Each	10%		\$3,420	Other	F1	
U-ENC-510-PSS-1YR	U-ENC-510-PSS-1YR	Annual Maintenance PSS (U-ENC-510)	Annual Maintenance PSS (U-ENC-510)	\$300	Each	10%		\$270	Other	F1	
U-ENC-530-PSS-1YR	U-ENC-530-PSS-1YR	Annual Maintenance PSS (U-ENC-530)	Annual Maintenance PSS (U-ENC-530)	\$900	Each	10%		\$810	Other	F1	
U-ENC-565-PSS-1YR	U-ENC-565-PSS-1YR	Annual Maintenance PSS (U-ENC-565)	Annual Maintenance PSS (U-ENC-565)	\$2,500	Each	10%		\$2,250	Other	F1	
U-ENC-580G-PSS-1YR	U-ENC-580G-PSS-1YR	Annual Maintenance PSS (U-ENC-580G)	Annual Maintenance PSS (U-ENC-580G)	\$3,000	Each	10%		\$2,700	Other	F1	
U-ENC-580-PSS-1YR	U-ENC-580-PSS-1YR	Annual Maintenance PSS (U-ENC-580)	Annual Maintenance PSS (U-ENC-580)	\$3,000	Each	10%		\$2,700	Other	F1	
U-ENC-610-PSS-1YR	U-ENC-610-PSS-1YR	Annual Maintenance PSS (U-ENC-610)	Annual Maintenance PSS (U-ENC-610)	\$300	Each	10%		\$270	Other	F1	
U-ENC-620-PSS-1YR	U-ENC-620-PSS-1YR	Annual Maintenance PSS (U-ENC-620)	Annual Maintenance PSS (U-ENC-620)	\$300	Each	10%		\$270	Other	F1	
U-ENC-630-PSS-1YR	U-ENC-630-PSS-1YR	Annual Maintenance PSS (U-ENC-630)	Annual Maintenance PSS (U-ENC-630)	\$800	Each	10%		\$720	Other	F1	
U-ENC-640-PSS-1YR	U-ENC-640-PSS-1YR	Annual Maintenance PSS (U-ENC-640)	Annual Maintenance PSS (U-ENC-640)	\$800	Each	10%		\$720	Other	F1	
U-ENC-660-PSS-1YR	U-ENC-660-PSS-1YR	Annual Maintenance PSS (U-ENC-660)	Annual Maintenance PSS (U-ENC-660)	\$3,000	Each	10%		\$2,700	Other	F1	
U-ENC-670-PSS-1YR	U-ENC-670-PSS-1YR	Annual Maintenance PSS (U-ENC-670)	Annual Maintenance PSS (U-ENC-670)	\$1,800	Each	10%		\$1,620	Other	F1	
U-ENC-690G-PSS-1YR	U-ENC-690G-PSS-1YR	Annual Maintenance PSS (U-ENC-690G)	Annual Maintenance PSS (U-ENC-690G)	\$4,500	Each	10%		\$4,050	Other	F1	
U-ENC-690-PSS-1YR	U-ENC-690-PSS-1YR	Annual Maintenance PSS (U-ENC-690)	Annual Maintenance PSS (U-ENC-690)	\$4,500	Each	10%		\$4,050	Other	F1	
U-ENC-7200-CF-PSS-1YR	U-ENC-7200-CF-PSS-1YR	Annual Maintenance PSS (U-ENC-7200-CF)	Annual Maintenance PSS (U-ENC-7200-CF)	\$7,600	Each	10%		\$6,840	Other	F1	
U-ENC-7200-PSS-1YR	U-ENC-7200-PSS-1YR	Annual Maintenance PSS (U-ENC-7200)	Annual Maintenance PSS (U-ENC-7200)	\$7,600	Each	10%		\$6,840	Other	F1	
U-ENC-860-PSS-1YR	U-ENC-860-PSS-1YR	Annual Maintenance PSS (U-ENC-860)	Annual Maintenance PSS (U-ENC-860)	\$3,800	Each	10%		\$3,420	Other	F1	
U-ENC-880G-PSS-1YR	U-ENC-880G-PSS-1YR	Annual Maintenance PSS (U-ENC-880G)	Annual Maintenance PSS (U-ENC-880G)	\$9,000	Each	10%		\$8,100	Other	F1	
U-ENC-880-PSS-1YR	U-ENC-880-PSS-1YR	Annual Maintenance PSS (U-ENC-880)	Annual Maintenance PSS (U-ENC-880)	\$9,000	Each	10%		\$8,100	Other	F1	
U-ENC-890-PSS-1YR	U-ENC-890-PSS-1YR	Annual Maintenance PSS (U-ENC-890)	Annual Maintenance PSS (U-ENC-890)	\$7,600	Each	10%		\$6,840	Other	F1	
U-ENC-9500-PSS-1YR	U-ENC-9500-PSS-1YR	Annual Maintenance PSS (U-ENC-9500)	Annual Maintenance PSS (U-ENC-9500)	\$9,000	Each	10%		\$8,100	Other	F1	
U-ENC-990-PSS-1YR	U-ENC-990-PSS-1YR	Annual Maintenance PSS (U-ENC-990)	Annual Maintenance PSS (U-ENC-990)	\$9,000	Each	10%		\$8,100	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
U-ES20-16A-PSS-1YR	U-ES20-16A-PSS-1YR		Annual Maintenance PSS (U-ES20-16A)	\$10,663	Each	10%	\$9,597	Other	F1
U-ES20-32A-PSS-1YR	U-ES20-32A-PSS-1YR		Annual Maintenance PSS (U-ES20-32A)	\$18,387	Each	10%	\$16,548	Other	F1
U-ES30-15A-PSS-1YR	U-ES30-15A-PSS-1YR		Annual Maintenance PSS (U-ES30-15A)	\$6,405	Each	10%	\$5,765	Other	F1
U-ES30-15-PSS-1YR	U-ES30-15-PSS-1YR		Annual Maintenance PSS (U-ES30-15)	\$6,405	Each	10%	\$5,765	Other	F1
U-ES30-30A-PSS-1YR	U-ES30-30A-PSS-1YR		Annual Maintenance PSS (U-ES30-30A)	\$8,948	Each	10%	\$8,053	Other	F1
U-ES30-30-PSS-1YR	U-ES30-30-PSS-1YR		Annual Maintenance PSS (U-ES30-30)	\$8,948	Each	10%	\$8,053	Other	F1
U-ES30-30SE-PSS-1YR	U-ES30-30SE-PSS-1YR		Annual Maintenance PSS (U-ES30-30SE)	\$8,948	Each	10%	\$8,053	Other	F1
U-ES30-30S-PSS-1YR	U-ES30-30S-PSS-1YR		Annual Maintenance PSS (U-ES30-30S)	\$8,948	Each	10%	\$8,053	Other	F1
U-ES30-30SRE-PSS-1YR	U-ES30-30SRE-PSS-1YR		Annual Maintenance PSS (U-ES30-30SRE)	\$8,948	Each	10%	\$8,053	Other	F1
U-ES30-30SR-PSS-1YR	U-ES30-30SR-PSS-1YR		Annual Maintenance PSS (U-ES30-30SR)	\$8,948	Each	10%	\$8,053	Other	F1
U-ES30-45A-PSS-1YR	U-ES30-45A-PSS-1YR		Annual Maintenance PSS (U-ES30-45A)	\$16,135	Each	10%	\$14,522	Other	F1
U-ES30-45-CTDR-PSS-1YR	U-ES30-45-CTDR-PSS-1YR		Annual Maintenance PSS (U-ES30-45-CTDR)	\$16,135	Each	10%	\$14,522	Other	F1
U-ES30-45-CT-PSS-1YR	U-ES30-45-CT-PSS-1YR		Annual Maintenance PSS (U-ES30-45-CT)	\$16,135	Each	10%	\$14,522	Other	F1
U-ES30-45-PSS-1YR	U-ES30-45-PSS-1YR		Annual Maintenance PSS (U-ES30-45)	\$16,135	Each	10%	\$14,522	Other	F1
U-ES30-45S-CTDR-PSS-1YR	U-ES30-45S-CTDR-PSS-1YR		Annual Maintenance PSS (U-ES30-45S-CTDR)	\$16,135	Each	10%	\$14,522	Other	F1
U-ES30-45S-CT-PSS-1YR	U-ES30-45S-CT-PSS-1YR		Annual Maintenance PSS (U-ES30-45S-CT)	\$16,135	Each	10%	\$14,522	Other	F1
U-ES30-45SRE-PSS-1YR	U-ES30-45SRE-PSS-1YR		Annual Maintenance PSS (U-ES30-45SRE)	\$16,135	Each	10%	\$14,522	Other	F1
U-ES30-45SR-PSS-1YR	U-ES30-45SR-PSS-1YR		Annual Maintenance PSS (U-ES30-45SR)	\$16,135	Each	10%	\$14,522	Other	F1
U-ES30-45SR-G3-PSS-1YR	U-ES30-45SR-G3-PSS-1YR		Annual Maintenance PSS (U-ES30-45SR-G3)	\$10,121	Each	10%	\$9,109	Other	F1
U-ES30-45SR-PSS-1YR	U-ES30-45SR-PSS-1YR		Annual Maintenance PSS (U-ES30-45SR)	\$16,135	Each	10%	\$14,522	Other	F1
U-ES30-60S-CTDR-PSS-1YR	U-ES30-60S-CTDR-PSS-1YR		Annual Maintenance PSS (U-ES30-60S-CTDR)	\$18,608	Each	10%	\$16,747	Other	F1
U-ES30-60S-CT-PSS-1YR	U-ES30-60S-CT-PSS-1YR		Annual Maintenance PSS (U-ES30-60S-CT)	\$18,608	Each	10%	\$16,747	Other	F1
U-ES30-60SE-PSS-1YR	U-ES30-60SE-PSS-1YR		Annual Maintenance PSS (U-ES30-60SE)	\$18,608	Each	10%	\$16,747	Other	F1
U-ES30-60S-G3-CTDR-PSS-1YR	U-ES30-60S-G3-CTDR-PSS-1YR		Annual Maintenance PSS (U-ES30-60S-G3-CTDR)	\$11,672	Each	10%	\$10,505	Other	F1
U-ES30-60S-G3-CT-PSS-1YR	U-ES30-60S-G3-CT-PSS-1YR		Annual Maintenance PSS (U-ES30-60S-G3-CT)	\$11,672	Each	10%	\$10,505	Other	F1
U-ES30-60S-G3-PSS-1YR	U-ES30-60S-G3-PSS-1YR		Annual Maintenance PSS (U-ES30-60S-G3)	\$11,672	Each	10%	\$10,505	Other	F1
U-ES30-60S-PSS-1YR	U-ES30-60S-PSS-1YR		Annual Maintenance PSS (U-ES30-60S)	\$18,608	Each	10%	\$16,747	Other	F1
U-ES30-60SRE-PSS-1YR	U-ES30-60SRE-PSS-1YR		Annual Maintenance PSS (U-ES30-60SRE)	\$18,608	Each	10%	\$16,747	Other	F1
U-ES30-60SR-G3-PSS-1YR	U-ES30-60SR-G3-PSS-1YR		Annual Maintenance PSS (U-ES30-60SR-G3)	\$11,672	Each	10%	\$10,505	Other	F1
U-ES30-60SR-PSS-1YR	U-ES30-60SR-PSS-1YR		Annual Maintenance PSS (U-ES30-60SR)	\$18,608	Each	10%	\$16,747	Other	F1
U-ES40-120S-G3-PSS-1YR	U-ES40-120S-G3-PSS-1YR		Annual Maintenance PSS (U-ES40-120S-G3)	\$726	Each	10%	\$653	Other	F1
U-ES40-60S-G3-CT-PSS-1YR	U-ES40-60S-G3-CT-PSS-1YR		Annual Maintenance PSS (U-ES40-60S-G3-CT)	\$11,672	Each	10%	\$10,505	Other	F1
U-ES40-60S-G3-PSS-1YR	U-ES40-60S-G3-PSS-1YR		Annual Maintenance PSS (U-ES40-60S-G3)	\$11,672	Each	10%	\$10,505	Other	F1
U-FS15-15X800G-SSD-PSS-1YR	U-FS15-15X800G-SSD-PSS-1YR		Annual Maintenance PSS (U-FS15-15X800G-SSD)	\$15,167	Each	10%	\$13,650	Other	F1
U-FS15-8X800G-SSD-PSS-1YR	U-FS15-8X800G-SSD-PSS-1YR		Annual Maintenance PSS (U-FS15-8X800G-SSD)	\$8,167	Each	10%	\$7,350	Other	F1
U-GW-L2TOL3-PSS-1YR	U-GW-L2TOL3-PSS-1YR		Annual Maintenance PSS (U-GW-L2TOL3)	\$8,000	Each	10%	\$7,200	Other	F1
U-GWSTOR-3-PSS-1YR	U-GWSTOR-3-PSS-1YR		Annual Maintenance PSS (U-GWSTOR-3)	\$14,000	Each	10%	\$12,600	Other	F1
U-GWSTOR-L2-PSS-1YR	U-GWSTOR-L2-PSS-1YR		Annual Maintenance PSS (U-GWSTOR-L2)	\$6,000	Each	10%	\$5,400	Other	F1
U-IDPA_CAP_PK_60TB-PSS-1YR	U-IDPA_CAP_PK_60TB-PSS-1YR		Annual Maintenance PSS (U-IDPA_CAP_PK_60TB)	\$66,612	Each	10%	\$59,951	Other	F1
U-IDPA_PK60TB_TLA-PSS-1YR	U-IDPA_PK60TB_TLA-PSS-1YR		Annual Maintenance PSS (U-IDPA_PK60TB_TLA)	\$6,928	Each	10%	\$6,235	Other	F1
U-IOSUP160-PSS-1YR	U-IOSUP160-PSS-1YR		Annual Maintenance PSS (U-IOSUP160)	\$35	Each	10%	\$32	Other	F1
U-IOSUP2200-CF-PSS-1YR	U-IOSUP2200-CF-PSS-1YR		Annual Maintenance PSS (U-IOSUP2200-CF)	\$150	Each	10%	\$135	Other	F1
U-IOSUP2200-PSS-1YR	U-IOSUP2200-PSS-1YR		Annual Maintenance PSS (U-IOSUP2200)	\$150	Each	10%	\$135	Other	F1
U-IOSUP2500-CF-PSS-1YR	U-IOSUP2500-CF-PSS-1YR		Annual Maintenance PSS (U-IOSUP2500-CF)	\$400	Each	10%	\$360	Other	F1
U-IOSUP2500-PSS-1YR	U-IOSUP2500-PSS-1YR		Annual Maintenance PSS (U-IOSUP2500)	\$400	Each	10%	\$360	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
U-IOSUP4200-CF-PSS-1YR	U-IOSUP4200-CF-PSS-1YR	Annual Maintenance PSS (U-IOSUP4200-CF)	Annual Maintenance PSS (U-IOSUP4200-CF)	\$900	Each	10%	\$810	Other	F1
U-IOSUP4200-PSS-1YR	U-IOSUP4200-PSS-1YR	Annual Maintenance PSS (U-IOSUP4200)	Annual Maintenance PSS (U-IOSUP4200)	\$900	Each	10%	\$810	Other	F1
U-IOSUP4500-CF-PSS-1YR	U-IOSUP4500-CF-PSS-1YR	Annual Maintenance PSS (U-IOSUP4500-CF)	Annual Maintenance PSS (U-IOSUP4500-CF)	\$1,900	Each	10%	\$1,710	Other	F1
U-IOSUP4500-PSS-1YR	U-IOSUP4500-PSS-1YR	Annual Maintenance PSS (U-IOSUP4500)	Annual Maintenance PSS (U-IOSUP4500)	\$1,900	Each	10%	\$1,710	Other	F1
U-IOSUP510-PSS-1YR	U-IOSUP510-PSS-1YR	Annual Maintenance PSS (U-IOSUP510)	Annual Maintenance PSS (U-IOSUP510)	\$150	Each	10%	\$135	Other	F1
U-IOSUP530-PSS-1YR	U-IOSUP530-PSS-1YR	Annual Maintenance PSS (U-IOSUP530)	Annual Maintenance PSS (U-IOSUP530)	\$450	Each	10%	\$405	Other	F1
U-IOSUP565-PSS-1YR	U-IOSUP565-PSS-1YR	Annual Maintenance PSS (U-IOSUP565)	Annual Maintenance PSS (U-IOSUP565)	\$1,250	Each	10%	\$1,125	Other	F1
U-IOSUP580G-PSS-1YR	U-IOSUP580G-PSS-1YR	Annual Maintenance PSS (U-IOSUP580G)	Annual Maintenance PSS (U-IOSUP580G)	\$1,500	Each	10%	\$1,350	Other	F1
U-IOSUP580-PSS-1YR	U-IOSUP580-PSS-1YR	Annual Maintenance PSS (U-IOSUP580)	Annual Maintenance PSS (U-IOSUP580)	\$1,500	Each	10%	\$1,350	Other	F1
U-IOSUP620-PSS-1YR	U-IOSUP620-PSS-1YR	Annual Maintenance PSS (U-IOSUP620)	Annual Maintenance PSS (U-IOSUP620)	\$150	Each	10%	\$135	Other	F1
U-IOSUP640-PSS-1YR	U-IOSUP640-PSS-1YR	Annual Maintenance PSS (U-IOSUP640)	Annual Maintenance PSS (U-IOSUP640)	\$400	Each	10%	\$360	Other	F1
U-IOSUP660-PSS-1YR	U-IOSUP660-PSS-1YR	Annual Maintenance PSS (U-IOSUP660)	Annual Maintenance PSS (U-IOSUP660)	\$1,500	Each	10%	\$1,350	Other	F1
U-IOSUP670-PSS-1YR	U-IOSUP670-PSS-1YR	Annual Maintenance PSS (U-IOSUP670)	Annual Maintenance PSS (U-IOSUP670)	\$900	Each	10%	\$810	Other	F1
U-IOSUP690G-PSS-1YR	U-IOSUP690G-PSS-1YR	Annual Maintenance PSS (U-IOSUP690G)	Annual Maintenance PSS (U-IOSUP690G)	\$2,250	Each	10%	\$2,025	Other	F1
U-IOSUP690-PSS-1YR	U-IOSUP690-PSS-1YR	Annual Maintenance PSS (U-IOSUP690)	Annual Maintenance PSS (U-IOSUP690)	\$2,250	Each	10%	\$2,025	Other	F1
U-IOSUP7200-CF-PSS-1YR	U-IOSUP7200-CF-PSS-1YR	Annual Maintenance PSS (U-IOSUP7200-CF)	Annual Maintenance PSS (U-IOSUP7200-CF)	\$3,800	Each	10%	\$3,420	Other	F1
U-IOSUP7200-PSS-1YR	U-IOSUP7200-PSS-1YR	Annual Maintenance PSS (U-IOSUP7200)	Annual Maintenance PSS (U-IOSUP7200)	\$3,800	Each	10%	\$3,420	Other	F1
U-IOSUP860-PSS-1YR	U-IOSUP860-PSS-1YR	Annual Maintenance PSS (U-IOSUP860)	Annual Maintenance PSS (U-IOSUP860)	\$1,900	Each	10%	\$1,710	Other	F1
U-IOSUP880G-PSS-1YR	U-IOSUP880G-PSS-1YR	Annual Maintenance PSS (U-IOSUP880G)	Annual Maintenance PSS (U-IOSUP880G)	\$4,500	Each	10%	\$4,050	Other	F1
U-IOSUP880-PSS-1YR	U-IOSUP880-PSS-1YR	Annual Maintenance PSS (U-IOSUP880)	Annual Maintenance PSS (U-IOSUP880)	\$4,500	Each	10%	\$4,050	Other	F1
U-IOSUP890-PSS-1YR	U-IOSUP890-PSS-1YR	Annual Maintenance PSS (U-IOSUP890)	Annual Maintenance PSS (U-IOSUP890)	\$3,800	Each	10%	\$3,420	Other	F1
U-IOSUP9500-CF-PSS-1YR	U-IOSUP9500-CF-PSS-1YR	Annual Maintenance PSS (U-IOSUP9500-CF)	Annual Maintenance PSS (U-IOSUP9500-CF)	\$5,400	Each	10%	\$4,860	Other	F1
U-IOSUP9500-PSS-1YR	U-IOSUP9500-PSS-1YR	Annual Maintenance PSS (U-IOSUP9500)	Annual Maintenance PSS (U-IOSUP9500)	\$5,400	Each	10%	\$4,860	Other	F1
U-IOSUP990-PSS-1YR	U-IOSUP990-PSS-1YR	Annual Maintenance PSS (U-IOSUP990)	Annual Maintenance PSS (U-IOSUP990)	\$4,500	Each	10%	\$4,050	Other	F1
U-MDL-200-EC-PSS-1YR	U-MDL-200-EC-PSS-1YR	Annual Maintenance PSS (U-MDL-200-EC)	Annual Maintenance PSS (U-MDL-200-EC)	\$10,861	Each	10%	\$9,774	Other	F1
U-MDL-200-E-PSS-1YR	U-MDL-200-E-PSS-1YR	Annual Maintenance PSS (U-MDL-200-E)	Annual Maintenance PSS (U-MDL-200-E)	\$10,861	Each	10%	\$9,774	Other	F1
U-MDL-200-M10-PSS-1YR	U-MDL-200-M10-PSS-1YR	Annual Maintenance PSS (U-MDL-200-M10)	Annual Maintenance PSS (U-MDL-200-M10)	\$13,479	Each	10%	\$12,131	Other	F1
U-MDL-200-MC-PSS-1YR	U-MDL-200-MC-PSS-1YR	Annual Maintenance PSS (U-MDL-200-MC)	Annual Maintenance PSS (U-MDL-200-MC)	\$12,594	Each	10%	\$11,334	Other	F1
U-MDL-200-M-PSS-1YR	U-MDL-200-M-PSS-1YR	Annual Maintenance PSS (U-MDL-200-M)	Annual Maintenance PSS (U-MDL-200-M)	\$12,594	Each	10%	\$11,334	Other	F1
U-MDL-200-MS-PSS-1YR	U-MDL-200-MS-PSS-1YR	Annual Maintenance PSS (U-MDL-200-MS)	Annual Maintenance PSS (U-MDL-200-MS)	\$14,904	Each	10%	\$13,414	Other	F1
U-MDL-200-S10-PSS-1YR	U-MDL-200-S10-PSS-1YR	Annual Maintenance PSS (U-MDL-200-S10)	Annual Maintenance PSS (U-MDL-200-S10)	\$13,479	Each	10%	\$12,131	Other	F1
U-MDL-200-SC-PSS-1YR	U-MDL-200-SC-PSS-1YR	Annual Maintenance PSS (U-MDL-200-SC)	Annual Maintenance PSS (U-MDL-200-SC)	\$12,594	Each	10%	\$11,334	Other	F1
U-MDL-200-S-PSS-1YR	U-MDL-200-S-PSS-1YR	Annual Maintenance PSS (U-MDL-200-S)	Annual Maintenance PSS (U-MDL-200-S)	\$12,594	Each	10%	\$11,334	Other	F1
U-MDL-200-SS-PSS-1YR	U-MDL-200-SS-PSS-1YR	Annual Maintenance PSS (U-MDL-200-SS)	Annual Maintenance PSS (U-MDL-200-SS)	\$14,904	Each	10%	\$13,414	Other	F1
UNIB-V5150-PSS-1YR	UNIB-V5150-PSS-1YR	Annual Maintenance PSS (UNIB-V5150)	Annual Maintenance PSS (UNIB-V5150)	\$72	Each	10%	\$65	Other	F1
UNIB-V51-PSS-1YR	UNIB-V51-PSS-1YR	Annual Maintenance PSS (UNIB-V51)	Annual Maintenance PSS (UNIB-V51)	\$486	Each	10%	\$437	Other	F1
UNIB-V53-PSS-1YR	UNIB-V53-PSS-1YR	Annual Maintenance PSS (UNIB-V53)	Annual Maintenance PSS (UNIB-V53)	\$1,315	Each	10%	\$1,183	Other	F1
UNIB-V53UPG-PSS-1YR	UNIB-V53UPG-PSS-1YR	Annual Maintenance PSS (UNIB-V53UPG)	Annual Maintenance PSS (UNIB-V53UPG)	\$1,052	Each	10%	\$946	Other	F1
UNIB-V54UPG-PSS-1YR	UNIB-V54UPG-PSS-1YR	Annual Maintenance PSS (UNIB-V54UPG)	Annual Maintenance PSS (UNIB-V54UPG)	\$1,397	Each	10%	\$1,257	Other	F1
UNIB-V55-PSS-1YR	UNIB-V55-PSS-1YR	Annual Maintenance PSS (UNIB-V55)	Annual Maintenance PSS (UNIB-V55)	\$2,510	Each	10%	\$2,259	Other	F1
UNIB-V55UPG-PSS-1YR	UNIB-V55UPG-PSS-1YR	Annual Maintenance PSS (UNIB-V55UPG)	Annual Maintenance PSS (UNIB-V55UPG)	\$2,008	Each	10%	\$1,807	Other	F1
UNIB-V56UPG-PSS-1YR	UNIB-V56UPG-PSS-1YR	Annual Maintenance PSS (UNIB-V56UPG)	Annual Maintenance PSS (UNIB-V56UPG)	\$2,530	Each	10%	\$2,277	Other	F1
UNIB-V57-PSS-1YR	UNIB-V57-PSS-1YR	Annual Maintenance PSS (UNIB-V57)	Annual Maintenance PSS (UNIB-V57)	\$6,877	Each	10%	\$6,189	Other	F1
UNIB-V57UPG-PSS-1YR	UNIB-V57UPG-PSS-1YR	Annual Maintenance PSS (UNIB-V57UPG)	Annual Maintenance PSS (UNIB-V57UPG)	\$5,502	Each	10%	\$4,952	Other	F1
UNIB-V58UPG-PSS-1YR	UNIB-V58UPG-PSS-1YR	Annual Maintenance PSS (UNIB-V58UPG)	Annual Maintenance PSS (UNIB-V58UPG)	\$5,172	Each	10%	\$4,655	Other	F1
UNIB-V75-PSS-1YR	UNIB-V75-PSS-1YR	Annual Maintenance PSS (UNIB-V75)	Annual Maintenance PSS (UNIB-V75)	\$9,230	Each	10%	\$8,307	Other	F1
UNIB-V75UPG-PSS-1YR	UNIB-V75UPG-PSS-1YR	Annual Maintenance PSS (UNIB-V75UPG)	Annual Maintenance PSS (UNIB-V75UPG)	\$7,384	Each	10%	\$6,645	Other	F1
UNIB-V76UPG-PSS-1YR	UNIB-V76UPG-PSS-1YR	Annual Maintenance PSS (UNIB-V76UPG)	Annual Maintenance PSS (UNIB-V76UPG)	\$6,941	Each	10%	\$6,247	Other	F1
UNIB-VSS-PSS-1YR	UNIB-VSS-PSS-1YR	Annual Maintenance PSS (UNIB-VSS)	Annual Maintenance PSS (UNIB-VSS)	\$934	Each	10%	\$841	Other	F1
UNIF4-120-PSS-1YR	UNIF4-120-PSS-1YR	Annual Maintenance PSS (UNIF4-120)	Annual Maintenance PSS (UNIF4-120)	\$300	Each	10%	\$270	Other	F1
UNIF4-120U-PSS-1YR	UNIF4-120U-PSS-1YR	Annual Maintenance PSS (UNIF4-120U)	Annual Maintenance PSS (UNIF4-120U)	\$1,400	Each	10%	\$1,260	Other	F1
UNIF4-480AU-PSS-1YR	UNIF4-480AU-PSS-1YR	Annual Maintenance PSS (UNIF4-480AU)	Annual Maintenance PSS (UNIF4-480AU)	\$13,500	Each	10%	\$12,150	Other	F1
UNIF4-480-PSS-1YR	UNIF4-480-PSS-1YR	Annual Maintenance PSS (UNIF4-480)	Annual Maintenance PSS (UNIF4-480)	\$1,500	Each	10%	\$1,350	Other	F1
UNIF4-480U-PSS-1YR	UNIF4-480U-PSS-1YR	Annual Maintenance PSS (UNIF4-480U)	Annual Maintenance PSS (UNIF4-480U)	\$6,300	Each	10%	\$5,670	Other	F1
UNIF4-960-PSS-1YR	UNIF4-960-PSS-1YR	Annual Maintenance PSS (UNIF4-960)	Annual Maintenance PSS (UNIF4-960)	\$4,000	Each	10%	\$3,600	Other	F1
UNIF4-960U-PSS-1YR	UNIF4-960U-PSS-1YR	Annual Maintenance PSS (UNIF4-960U)	Annual Maintenance PSS (UNIF4-960U)	\$16,000	Each	10%	\$14,400	Other	F1
UNIF4-NX4U-PSS-1YR	UNIF4-NX4U-PSS-1YR	Annual Maintenance PSS (UNIF4-NX4U)	Annual Maintenance PSS (UNIF4-NX4U)	\$300	Each	10%	\$270	Other	F1
UNIF-G2-PSS-1YR	UNIF-G2-PSS-1YR	Annual Maintenance PSS (UNIF-G2)	Annual Maintenance PSS (UNIF-G2)	\$200	Each	10%	\$180	Other	F1
UNIF-G8-PSS-1YR	UNIF-G8-PSS-1YR	Annual Maintenance PSS (UNIF-G8)	Annual Maintenance PSS (UNIF-G8)	\$800	Each	10%	\$720	Other	F1
UNIF-V53-PSS-1YR	UNIF-V53-PSS-1YR	Annual Maintenance PSS (UNIF-V53)	Annual Maintenance PSS (UNIF-V53)	\$1,023	Each	10%	\$920	Other	F1
UNIF-V53UPG-PSS-1YR	UNIF-V53UPG-PSS-1YR	Annual Maintenance PSS (UNIF-V53UPG)	Annual Maintenance PSS (UNIF-V53UPG)	\$818	Each	10%	\$736	Other	F1
UNIF-V54UPG-PSS-1YR	UNIF-V54UPG-PSS-1YR	Annual Maintenance PSS (UNIF-V54UPG)	Annual Maintenance PSS (UNIF-V54UPG)	\$1,039	Each	10%	\$935	Other	F1
UNIF-V55-PSS-1YR	UNIF-V55-PSS-1YR	Annual Maintenance PSS (UNIF-V55)	Annual Maintenance PSS (UNIF-V55)	\$1,866	Each	10%	\$1,679	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
UNIF-V55UPG-PSS-1YR	UNIF-V55UPG-PSS-1YR		Annual Maintenance PSS (UNIF-V55UPG)	\$1,493	Each	10%	\$1,344	Other	F1	
UNIF-V56UPG-PSS-1YR	UNIF-V56UPG-PSS-1YR		Annual Maintenance PSS (UNIF-V56UPG)	\$1,881	Each	10%	\$1,693	Other	F1	
UNIF-V57-PSS-1YR	UNIF-V57-PSS-1YR		Annual Maintenance PSS (UNIF-V57)	\$6,877	Each	10%	\$6,189	Other	F1	
UNIF-V57UPG-PSS-1YR	UNIF-V57UPG-PSS-1YR		Annual Maintenance PSS (UNIF-V57UPG)	\$5,502	Each	10%	\$4,952	Other	F1	
UNIF-V58UPG-PSS-1YR	UNIF-V58UPG-PSS-1YR		Annual Maintenance PSS (UNIF-V58UPG)	\$5,172	Each	10%	\$4,655	Other	F1	
UNIF-V75-PSS-1YR	UNIF-V75-PSS-1YR		Annual Maintenance PSS (UNIF-V75)	\$9,230	Each	10%	\$8,307	Other	F1	
UNIF-V75UPG-PSS-1YR	UNIF-V75UPG-PSS-1YR		Annual Maintenance PSS (UNIF-V75UPG)	\$7,384	Each	10%	\$6,645	Other	F1	
UNIF-V76UPG-PSS-1YR	UNIF-V76UPG-PSS-1YR		Annual Maintenance PSS (UNIF-V76UPG)	\$6,941	Each	10%	\$6,247	Other	F1	
UNIF-VG2-PSS-1YR	UNIF-VG2-PSS-1YR		Annual Maintenance PSS (UNIF-VG2)	\$400	Each	10%	\$360	Other	F1	
UNIF-VG8-PSS-1YR	UNIF-VG8-PSS-1YR		Annual Maintenance PSS (UNIF-VG8)	\$4,000	Each	10%	\$3,600	Other	F1	
UNISB-ONX5200-PSS-1YR	UNISB-ONX5200-PSS-1YR		Annual Maintenance PSS (UNISB-ONX5200)	\$705	Each	10%	\$635	Other	F1	
UNISB-ONX5400-PSS-1YR	UNISB-ONX5400-PSS-1YR		Annual Maintenance PSS (UNISB-ONX5400)	\$873	Each	10%	\$786	Other	F1	
UNISB-ONX5600-PSS-1YR	UNISB-ONX5600-PSS-1YR		Annual Maintenance PSS (UNISB-ONX5600)	\$1,581	Each	10%	\$1,423	Other	F1	
UNISB-ONX5800-PSS-1YR	UNISB-ONX5800-PSS-1YR		Annual Maintenance PSS (UNISB-ONX5800)	\$3,232	Each	10%	\$2,909	Other	F1	
UNISB-ONX7600-PSS-1YR	UNISB-ONX7600-PSS-1YR		Annual Maintenance PSS (UNISB-ONX7600)	\$4,338	Each	10%	\$3,904	Other	F1	
UNISB-ONX8000-PSS-1YR	UNISB-ONX8000-PSS-1YR		Annual Maintenance PSS (UNISB-ONX8000)	\$6,507	Each	10%	\$5,856	Other	F1	
UNISB-VNX5200-PSS-1YR	UNISB-VNX5200-PSS-1YR		Annual Maintenance PSS (UNISB-VNX5200)	\$1,411	Each	10%	\$1,270	Other	F1	
UNISB-VNX5400-PSS-1YR	UNISB-VNX5400-PSS-1YR		Annual Maintenance PSS (UNISB-VNX5400)	\$1,746	Each	10%	\$1,571	Other	F1	
UNISB-VNX5600-PSS-1YR	UNISB-VNX5600-PSS-1YR		Annual Maintenance PSS (UNISB-VNX5600)	\$3,162	Each	10%	\$2,846	Other	F1	
UNISB-VNX5800-PSS-1YR	UNISB-VNX5800-PSS-1YR		Annual Maintenance PSS (UNISB-VNX5800)	\$6,465	Each	10%	\$5,818	Other	F1	
UNISB-VNX7600-PSS-1YR	UNISB-VNX7600-PSS-1YR		Annual Maintenance PSS (UNISB-VNX7600)	\$8,676	Each	10%	\$7,808	Other	F1	
UNISB-VNX8000-PSS-1YR	UNISB-VNX8000-PSS-1YR		Annual Maintenance PSS (UNISB-VNX8000)	\$13,014	Each	10%	\$11,713	Other	F1	
UNISB-VNX-F5000-PSS-1YR	UNISB-VNX-F5000-PSS-1YR		Annual Maintenance PSS (UNISB-VNX-F5000)	\$1,746	Each	10%	\$1,571	Other	F1	
UNISB-VNX-F7000-PSS-1YR	UNISB-VNX-F7000-PSS-1YR		Annual Maintenance PSS (UNISB-VNX-F7000)	\$8,676	Each	10%	\$7,808	Other	F1	
UNISF-VG10-PSS-1YR	UNISF-VG10-PSS-1YR		Annual Maintenance PSS (UNISF-VG10)	\$324	Each	10%	\$292	Other	F1	
UNISF-VG50-PSS-1YR	UNISF-VG50-PSS-1YR		Annual Maintenance PSS (UNISF-VG50)	\$3,235	Each	10%	\$2,912	Other	F1	
UNISF-VNX5200-PSS-1YR	UNISF-VNX5200-PSS-1YR		Annual Maintenance PSS (UNISF-VNX5200)	\$1,097	Each	10%	\$987	Other	F1	
UNISF-VNX5400-PSS-1YR	UNISF-VNX5400-PSS-1YR		Annual Maintenance PSS (UNISF-VNX5400)	\$1,298	Each	10%	\$1,168	Other	F1	
UNISF-VNX5600-PSS-1YR	UNISF-VNX5600-PSS-1YR		Annual Maintenance PSS (UNISF-VNX5600)	\$2,351	Each	10%	\$2,116	Other	F1	
UNISF-VNX5800-PSS-1YR	UNISF-VNX5800-PSS-1YR		Annual Maintenance PSS (UNISF-VNX5800)	\$6,465	Each	10%	\$5,818	Other	F1	
UNISF-VNX7600-PSS-1YR	UNISF-VNX7600-PSS-1YR		Annual Maintenance PSS (UNISF-VNX7600)	\$8,676	Each	10%	\$7,808	Other	F1	
UNISF-VNX8000-PSS-1YR	UNISF-VNX8000-PSS-1YR		Annual Maintenance PSS (UNISF-VNX8000)	\$13,014	Each	10%	\$11,713	Other	F1	
UNISU-VNX5200-PSS-1YR	UNISU-VNX5200-PSS-1YR		Annual Maintenance PSS (UNISU-VNX5200)	\$1,803	Each	10%	\$1,623	Other	F1	
UNISU-VNX5400-PSS-1YR	UNISU-VNX5400-PSS-1YR		Annual Maintenance PSS (UNISU-VNX5400)	\$2,149	Each	10%	\$1,934	Other	F1	
UNISU-VNX5600-PSS-1YR	UNISU-VNX5600-PSS-1YR		Annual Maintenance PSS (UNISU-VNX5600)	\$3,892	Each	10%	\$3,502	Other	F1	
UNISU-VNX5800-PSS-1YR	UNISU-VNX5800-PSS-1YR		Annual Maintenance PSS (UNISU-VNX5800)	\$8,683	Each	10%	\$7,815	Other	F1	
UNISU-VNX7600-PSS-1YR	UNISU-VNX7600-PSS-1YR		Annual Maintenance PSS (UNISU-VNX7600)	\$13,269	Each	10%	\$11,942	Other	F1	
UNISU-VNX8000-PSS-1YR	UNISU-VNX8000-PSS-1YR		Annual Maintenance PSS (UNISU-VNX8000)	\$19,904	Each	10%	\$17,914	Other	F1	
UNIS-VNXC44-U-PSS-1YR	UNIS-VNXC44-U-PSS-1YR		Annual Maintenance PSS (UNIS-VNXC44-U)	\$5,812	Each	10%	\$5,231	Other	F1	
UNIU4-120-PSS-1YR	UNIU4-120-PSS-1YR		Annual Maintenance PSS (UNIU4-120)	\$1,547	Each	10%	\$1,392	Other	F1	
UNIU4-480A-PSS-1YR	UNIU4-480A-PSS-1YR		Annual Maintenance PSS (UNIU4-480A)	\$15,000	Each	10%	\$13,500	Other	F1	
UNIU4-480AU-PSS-1YR	UNIU4-480AU-PSS-1YR		Annual Maintenance PSS (UNIU4-480AU)	\$7,200	Each	10%	\$6,480	Other	F1	
UNIU4-480-PSS-1YR	UNIU4-480-PSS-1YR		Annual Maintenance PSS (UNIU4-480)	\$7,800	Each	10%	\$7,020	Other	F1	
UNIU4-960-PSS-1YR	UNIU4-960-PSS-1YR		Annual Maintenance PSS (UNIU4-960)	\$20,000	Each	10%	\$18,000	Other	F1	
UNIU4-NX4-PSS-1YR	UNIU4-NX4-PSS-1YR		Annual Maintenance PSS (UNIU4-NX4)	\$300	Each	10%	\$270	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
UNI-U-V53-PSS-1YR	UNI-U-V53-PSS-1YR	Annual Maintenance PSS (UNI-U-V53)		\$1,680	Each	10%	\$1,512	Other	F1	
UNI-U-V53UPG-PSS-1YR	UNI-U-V53UPG-PSS-1YR	Annual Maintenance PSS (UNI-U-V53UPG)		\$1,344	Each	10%	\$1,209	Other	F1	
UNI-U-V54UPG-PSS-1YR	UNI-U-V54UPG-PSS-1YR	Annual Maintenance PSS (UNI-U-V54UPG)		\$1,719	Each	10%	\$1,547	Other	F1	
UNI-U-V55-PSS-1YR	UNI-U-V55-PSS-1YR	Annual Maintenance PSS (UNI-U-V55)		\$3,089	Each	10%	\$2,780	Other	F1	
UNI-U-V55UPG-PSS-1YR	UNI-U-V55UPG-PSS-1YR	Annual Maintenance PSS (UNI-U-V55UPG)		\$2,471	Each	10%	\$2,224	Other	F1	
UNI-U-V56UPG-PSS-1YR	UNI-U-V56UPG-PSS-1YR	Annual Maintenance PSS (UNI-U-V56UPG)		\$3,113	Each	10%	\$2,802	Other	F1	
UNI-U-V57-PSS-1YR	UNI-U-V57-PSS-1YR	Annual Maintenance PSS (UNI-U-V57)		\$10,859	Each	10%	\$9,773	Other	F1	
UNI-U-V57UPG-PSS-1YR	UNI-U-V57UPG-PSS-1YR	Annual Maintenance PSS (UNI-U-V57UPG)		\$8,687	Each	10%	\$7,818	Other	F1	
UNI-U-V58UPG-PSS-1YR	UNI-U-V58UPG-PSS-1YR	Annual Maintenance PSS (UNI-U-V58UPG)		\$6,946	Each	10%	\$6,251	Other	F1	
UNI-U-V75-PSS-1YR	UNI-U-V75-PSS-1YR	Annual Maintenance PSS (UNI-U-V75)		\$14,116	Each	10%	\$12,705	Other	F1	
UNI-U-V75UPG-PSS-1YR	UNI-U-V75UPG-PSS-1YR	Annual Maintenance PSS (UNI-U-V75UPG)		\$11,293	Each	10%	\$10,164	Other	F1	
UNI-U-V76UPG-PSS-1YR	UNI-U-V76UPG-PSS-1YR	Annual Maintenance PSS (UNI-U-V76UPG)		\$10,616	Each	10%	\$9,554	Other	F1	
U-OST-120-PSS-1YR	U-OST-120-PSS-1YR	Annual Maintenance PSS (U-OST-120)		\$70	Each	10%	\$63	Other	F1	
U-OST-510-PSS-1YR	U-OST-510-PSS-1YR	Annual Maintenance PSS (U-OST-510)		\$300	Each	10%	\$270	Other	F1	
U-OST-530-PSS-1YR	U-OST-530-PSS-1YR	Annual Maintenance PSS (U-OST-530)		\$900	Each	10%	\$810	Other	F1	
U-OST-565-PSS-1YR	U-OST-565-PSS-1YR	Annual Maintenance PSS (U-OST-565)		\$2,500	Each	10%	\$2,250	Other	F1	
U-OST-580G-PSS-1YR	U-OST-580G-PSS-1YR	Annual Maintenance PSS (U-OST-580G)		\$3,000	Each	10%	\$2,700	Other	F1	
U-OST-580-PSS-1YR	U-OST-580-PSS-1YR	Annual Maintenance PSS (U-OST-580)		\$3,000	Each	10%	\$2,700	Other	F1	
U-OST-660-PSS-1YR	U-OST-660-PSS-1YR	Annual Maintenance PSS (U-OST-660)		\$3,000	Each	10%	\$2,700	Other	F1	
U-OST-690G-PSS-1YR	U-OST-690G-PSS-1YR	Annual Maintenance PSS (U-OST-690G)		\$4,500	Each	10%	\$4,050	Other	F1	
U-OST-690-PSS-1YR	U-OST-690-PSS-1YR	Annual Maintenance PSS (U-OST-690)		\$4,500	Each	10%	\$4,050	Other	F1	
U-OST-880G-PSS-1YR	U-OST-880G-PSS-1YR	Annual Maintenance PSS (U-OST-880G)		\$9,000	Each	10%	\$8,100	Other	F1	
U-OST-880-PSS-1YR	U-OST-880-PSS-1YR	Annual Maintenance PSS (U-OST-880)		\$9,000	Each	10%	\$8,100	Other	F1	
U-OSTC2-880-PSS-1YR	U-OSTC2-880-PSS-1YR	Annual Maintenance PSS (U-OSTC2-880)		\$4,500	Each	10%	\$4,050	Other	F1	
U-REP-2200-CF-PSS-1YR	U-REP-2200-CF-PSS-1YR	Annual Maintenance PSS (U-REP-2200-CF)		\$508	Each	10%	\$457	Other	F1	
U-REP-2200-PSS-1YR	U-REP-2200-PSS-1YR	Annual Maintenance PSS (U-REP-2200)		\$508	Each	10%	\$457	Other	F1	
U-REP-2500-CF-PSS-1YR	U-REP-2500-CF-PSS-1YR	Annual Maintenance PSS (U-REP-2500-CF)		\$1,000	Each	10%	\$900	Other	F1	
U-REP-2500-PSS-1YR	U-REP-2500-PSS-1YR	Annual Maintenance PSS (U-REP-2500)		\$1,000	Each	10%	\$900	Other	F1	
U-REP-410-PSS-1YR	U-REP-410-PSS-1YR	Annual Maintenance PSS (U-REP-410)		\$508	Each	10%	\$457	Other	F1	
U-REP-4200-CF-PSS-1YR	U-REP-4200-CF-PSS-1YR	Annual Maintenance PSS (U-REP-4200-CF)		\$2,000	Each	10%	\$1,800	Other	F1	
U-REP-4200-PSS-1YR	U-REP-4200-PSS-1YR	Annual Maintenance PSS (U-REP-4200)		\$2,000	Each	10%	\$1,800	Other	F1	
U-REP-430-PSS-1YR	U-REP-430-PSS-1YR	Annual Maintenance PSS (U-REP-430)		\$1,200	Each	10%	\$1,080	Other	F1	
U-REP-4500-CF-PSS-1YR	U-REP-4500-CF-PSS-1YR	Annual Maintenance PSS (U-REP-4500-CF)		\$6,000	Each	10%	\$5,400	Other	F1	
U-REP-4500-PSS-1YR	U-REP-4500-PSS-1YR	Annual Maintenance PSS (U-REP-4500)		\$6,000	Each	10%	\$5,400	Other	F1	
U-REP-460G-PSS-1YR	U-REP-460G-PSS-1YR	Annual Maintenance PSS (U-REP-460G)		\$2,000	Each	10%	\$1,800	Other	F1	
U-REP-460-PSS-1YR	U-REP-460-PSS-1YR	Annual Maintenance PSS (U-REP-460)		\$2,000	Each	10%	\$1,800	Other	F1	
U-REP-510-PSS-1YR	U-REP-510-PSS-1YR	Annual Maintenance PSS (U-REP-510)		\$508	Each	10%	\$457	Other	F1	
U-REP-530-PSS-1YR	U-REP-530-PSS-1YR	Annual Maintenance PSS (U-REP-530)		\$1,200	Each	10%	\$1,080	Other	F1	
U-REP-560G-PSS-1YR	U-REP-560G-PSS-1YR	Annual Maintenance PSS (U-REP-560G)		\$3,000	Each	10%	\$2,700	Other	F1	
U-REP-560-PSS-1YR	U-REP-560-PSS-1YR	Annual Maintenance PSS (U-REP-560)		\$3,000	Each	10%	\$2,700	Other	F1	
U-REP-565-PSS-1YR	U-REP-565-PSS-1YR	Annual Maintenance PSS (U-REP-565)		\$3,000	Each	10%	\$2,700	Other	F1	
U-REP-580G-PSS-1YR	U-REP-580G-PSS-1YR	Annual Maintenance PSS (U-REP-580G)		\$4,000	Each	10%	\$3,600	Other	F1	
U-REP-580-PSS-1YR	U-REP-580-PSS-1YR	Annual Maintenance PSS (U-REP-580)		\$4,000	Each	10%	\$3,600	Other	F1	
U-REP-610-PSS-1YR	U-REP-610-PSS-1YR	Annual Maintenance PSS (U-REP-610)		\$508	Each	10%	\$457	Other	F1	
U-REP-620-PSS-1YR	U-REP-620-PSS-1YR	Annual Maintenance PSS (U-REP-620)		\$508	Each	10%	\$457	Other	F1	
U-REP-630-PSS-1YR	U-REP-630-PSS-1YR	Annual Maintenance PSS (U-REP-630)		\$1,000	Each	10%	\$900	Other	F1	
U-REP-640-PSS-1YR	U-REP-640-PSS-1YR	Annual Maintenance PSS (U-REP-640)		\$1,000	Each	10%	\$900	Other	F1	
U-REP-660-PSS-1YR	U-REP-660-PSS-1YR	Annual Maintenance PSS (U-REP-660)		\$5,000	Each	10%	\$4,500	Other	F1	
U-REP-670-PSS-1YR	U-REP-670-PSS-1YR	Annual Maintenance PSS (U-REP-670)		\$2,000	Each	10%	\$1,800	Other	F1	
U-REP-690G-PSS-1YR	U-REP-690G-PSS-1YR	Annual Maintenance PSS (U-REP-690G)		\$7,000	Each	10%	\$6,300	Other	F1	
U-REP-690-PSS-1YR	U-REP-690-PSS-1YR	Annual Maintenance PSS (U-REP-690)		\$7,000	Each	10%	\$6,300	Other	F1	
U-REP-7200-CF-PSS-1YR	U-REP-7200-CF-PSS-1YR	Annual Maintenance PSS (U-REP-7200-CF)		\$12,000	Each	10%	\$10,800	Other	F1	
U-REP-7200-PSS-1YR	U-REP-7200-PSS-1YR	Annual Maintenance PSS (U-REP-7200)		\$12,000	Each	10%	\$10,800	Other	F1	
U-REP-860-PSS-1YR	U-REP-860-PSS-1YR	Annual Maintenance PSS (U-REP-860)		\$6,000	Each	10%	\$5,400	Other	F1	
U-REP-880G-PSS-1YR	U-REP-880G-PSS-1YR	Annual Maintenance PSS (U-REP-880G)		\$14,000	Each	10%	\$12,600	Other	F1	
U-REP-880-PSS-1YR	U-REP-880-PSS-1YR	Annual Maintenance PSS (U-REP-880)		\$14,000	Each	10%	\$12,600	Other	F1	
U-REP-890-PSS-1YR	U-REP-890-PSS-1YR	Annual Maintenance PSS (U-REP-890)		\$12,000	Each	10%	\$10,800	Other	F1	
U-REP-9500-PSS-1YR	U-REP-9500-PSS-1YR	Annual Maintenance PSS (U-REP-9500)		\$14,000	Each	10%	\$12,600	Other	F1	
U-REP-990-PSS-1YR	U-REP-990-PSS-1YR	Annual Maintenance PSS (U-REP-990)		\$14,000	Each	10%	\$12,600	Other	F1	
U-RL-120-PSS-1YR	U-RL-120-PSS-1YR	Annual Maintenance PSS (U-RL-120)		\$100	Each	10%	\$90	Other	F1	
U-RL-160-PSS-1YR	U-RL-160-PSS-1YR	Annual Maintenance PSS (U-RL-160)		\$100	Each	10%	\$90	Other	F1	
U-RL-510-PSS-1YR	U-RL-510-PSS-1YR	Annual Maintenance PSS (U-RL-510)		\$300	Each	10%	\$270	Other	F1	
U-RL-530-PSS-1YR	U-RL-530-PSS-1YR	Annual Maintenance PSS (U-RL-530)		\$900	Each	10%	\$810	Other	F1	
U-RL-565-PSS-1YR	U-RL-565-PSS-1YR	Annual Maintenance PSS (U-RL-565)		\$2,500	Each	10%	\$2,250	Other	F1	
U-RL-580G-PSS-1YR	U-RL-580G-PSS-1YR	Annual Maintenance PSS (U-RL-580G)		\$3,000	Each	10%	\$2,700	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
U-RL-580-PSS-1YR	U-RL-580-PSS-1YR		Annual Maintenance PSS (U-RL-580)	\$3,000	Each	10%	\$2,700	Other	F1	
U-RL-620-PSS-1YR	U-RL-620-PSS-1YR		Annual Maintenance PSS (U-RL-620)	\$300	Each	10%	\$270	Other	F1	
U-RL-630-PSS-1YR	U-RL-630-PSS-1YR		Annual Maintenance PSS (U-RL-630)	\$800	Each	10%	\$720	Other	F1	
U-RL-640-PSS-1YR	U-RL-640-PSS-1YR		Annual Maintenance PSS (U-RL-640)	\$800	Each	10%	\$720	Other	F1	
U-RL-660-PSS-1YR	U-RL-660-PSS-1YR		Annual Maintenance PSS (U-RL-660)	\$4,000	Each	10%	\$3,600	Other	F1	
U-RL-670-PSS-1YR	U-RL-670-PSS-1YR		Annual Maintenance PSS (U-RL-670)	\$1,400	Each	10%	\$1,260	Other	F1	
U-RL-690G-PSS-1YR	U-RL-690G-PSS-1YR		Annual Maintenance PSS (U-RL-690G)	\$4,800	Each	10%	\$4,320	Other	F1	
U-RL-690-PSS-1YR	U-RL-690-PSS-1YR		Annual Maintenance PSS (U-RL-690)	\$4,800	Each	10%	\$4,320	Other	F1	
U-RL-860-PSS-1YR	U-RL-860-PSS-1YR		Annual Maintenance PSS (U-RL-860)	\$4,080	Each	10%	\$3,672	Other	F1	
U-RL-880G-PSS-1YR	U-RL-880G-PSS-1YR		Annual Maintenance PSS (U-RL-880G)	\$11,000	Each	10%	\$9,900	Other	F1	
U-RL-880-PSS-1YR	U-RL-880-PSS-1YR		Annual Maintenance PSS (U-RL-880)	\$11,000	Each	10%	\$9,900	Other	F1	
U-RL-890-PSS-1YR	U-RL-890-PSS-1YR		Annual Maintenance PSS (U-RL-890)	\$7,600	Each	10%	\$6,840	Other	F1	
U-RL-990-PSS-1YR	U-RL-990-PSS-1YR		Annual Maintenance PSS (U-RL-990)	\$9,000	Each	10%	\$8,100	Other	F1	
U-RLC-120-PSS-1YR	U-RLC-120-PSS-1YR		Annual Maintenance PSS (U-RLC-120)	\$100	Each	10%	\$90	Other	F1	
U-RLC-160-PSS-1YR	U-RLC-160-PSS-1YR		Annual Maintenance PSS (U-RLC-160)	\$100	Each	10%	\$90	Other	F1	
U-RLC-2200-CF-PSS-1YR	U-RLC-2200-CF-PSS-1YR		Annual Maintenance PSS (U-RLC-2200-CF)	\$300	Each	10%	\$270	Other	F1	
U-RLC-2200-PSS-1YR	U-RLC-2200-PSS-1YR		Annual Maintenance PSS (U-RLC-2200)	\$300	Each	10%	\$270	Other	F1	
U-RLC-2500-CF-PSS-1YR	U-RLC-2500-CF-PSS-1YR		Annual Maintenance PSS (U-RLC-2500-CF)	\$800	Each	10%	\$720	Other	F1	
U-RLC-2500-PSS-1YR	U-RLC-2500-PSS-1YR		Annual Maintenance PSS (U-RLC-2500)	\$800	Each	10%	\$720	Other	F1	
U-RLC-4200-CF-PSS-1YR	U-RLC-4200-CF-PSS-1YR		Annual Maintenance PSS (U-RLC-4200-CF)	\$1,400	Each	10%	\$1,260	Other	F1	
U-RLC-4200-PSS-1YR	U-RLC-4200-PSS-1YR		Annual Maintenance PSS (U-RLC-4200)	\$1,400	Each	10%	\$1,260	Other	F1	
U-RLC-4500-CF-PSS-1YR	U-RLC-4500-CF-PSS-1YR		Annual Maintenance PSS (U-RLC-4500-CF)	\$4,080	Each	10%	\$3,672	Other	F1	
U-RLC-4500-PSS-1YR	U-RLC-4500-PSS-1YR		Annual Maintenance PSS (U-RLC-4500)	\$4,080	Each	10%	\$3,672	Other	F1	
U-RLC-510-PSS-1YR	U-RLC-510-PSS-1YR		Annual Maintenance PSS (U-RLC-510)	\$300	Each	10%	\$270	Other	F1	
U-RLC-530-PSS-1YR	U-RLC-530-PSS-1YR		Annual Maintenance PSS (U-RLC-530)	\$900	Each	10%	\$810	Other	F1	
U-RLC-565-PSS-1YR	U-RLC-565-PSS-1YR		Annual Maintenance PSS (U-RLC-565)	\$2,500	Each	10%	\$2,250	Other	F1	
U-RLC-580-PSS-1YR	U-RLC-580-PSS-1YR		Annual Maintenance PSS (U-RLC-580)	\$3,000	Each	10%	\$2,700	Other	F1	
U-RLC-620-PSS-1YR	U-RLC-620-PSS-1YR		Annual Maintenance PSS (U-RLC-620)	\$300	Each	10%	\$270	Other	F1	
U-RLC-640-PSS-1YR	U-RLC-640-PSS-1YR		Annual Maintenance PSS (U-RLC-640)	\$800	Each	10%	\$720	Other	F1	
U-RLC-660-PSS-1YR	U-RLC-660-PSS-1YR		Annual Maintenance PSS (U-RLC-660)	\$4,000	Each	10%	\$3,600	Other	F1	
U-RLC-670-PSS-1YR	U-RLC-670-PSS-1YR		Annual Maintenance PSS (U-RLC-670)	\$1,400	Each	10%	\$1,260	Other	F1	
U-RLC-690-PSS-1YR	U-RLC-690-PSS-1YR		Annual Maintenance PSS (U-RLC-690)	\$4,800	Each	10%	\$4,320	Other	F1	
U-RLC-7200-CF-PSS-1YR	U-RLC-7200-CF-PSS-1YR		Annual Maintenance PSS (U-RLC-7200-CF)	\$7,600	Each	10%	\$6,840	Other	F1	
U-RLC-7200-PSS-1YR	U-RLC-7200-PSS-1YR		Annual Maintenance PSS (U-RLC-7200)	\$7,600	Each	10%	\$6,840	Other	F1	
U-RLC-860-PSS-1YR	U-RLC-860-PSS-1YR		Annual Maintenance PSS (U-RLC-860)	\$4,080	Each	10%	\$3,672	Other	F1	
U-RLC-880-PSS-1YR	U-RLC-880-PSS-1YR		Annual Maintenance PSS (U-RLC-880)	\$11,000	Each	10%	\$9,900	Other	F1	
U-RLC-890-PSS-1YR	U-RLC-890-PSS-1YR		Annual Maintenance PSS (U-RLC-890)	\$7,600	Each	10%	\$6,840	Other	F1	
U-RLC-9500-PSS-1YR	U-RLC-9500-PSS-1YR		Annual Maintenance PSS (U-RLC-9500)	\$18,000	Each	10%	\$16,200	Other	F1	
U-RLC-990-PSS-1YR	U-RLC-990-PSS-1YR		Annual Maintenance PSS (U-RLC-990)	\$9,000	Each	10%	\$8,100	Other	F1	
U-RLG-2200-CF-PSS-1YR	U-RLG-2200-CF-PSS-1YR		Annual Maintenance PSS (U-RLG-2200-CF)	\$300	Each	10%	\$270	Other	F1	
U-RLG-2200-PSS-1YR	U-RLG-2200-PSS-1YR		Annual Maintenance PSS (U-RLG-2200)	\$300	Each	10%	\$270	Other	F1	
U-RLG-2500-CF-PSS-1YR	U-RLG-2500-CF-PSS-1YR		Annual Maintenance PSS (U-RLG-2500-CF)	\$800	Each	10%	\$720	Other	F1	
U-RLG-2500-PSS-1YR	U-RLG-2500-PSS-1YR		Annual Maintenance PSS (U-RLG-2500)	\$800	Each	10%	\$720	Other	F1	
U-RLG-4200-CF-PSS-1YR	U-RLG-4200-CF-PSS-1YR		Annual Maintenance PSS (U-RLG-4200-CF)	\$1,400	Each	10%	\$1,260	Other	F1	
U-RLG-4200-PSS-1YR	U-RLG-4200-PSS-1YR		Annual Maintenance PSS (U-RLG-4200)	\$1,400	Each	10%	\$1,260	Other	F1	
U-RLG-4500-CF-PSS-1YR	U-RLG-4500-CF-PSS-1YR		Annual Maintenance PSS (U-RLG-4500-CF)	\$4,080	Each	10%	\$3,672	Other	F1	
U-RLG-4500-PSS-1YR	U-RLG-4500-PSS-1YR		Annual Maintenance PSS (U-RLG-4500)	\$4,080	Each	10%	\$3,672	Other	F1	
U-RLG-7200-CF-PSS-1YR	U-RLG-7200-CF-PSS-1YR		Annual Maintenance PSS (U-RLG-7200-CF)	\$7,600	Each	10%	\$6,840	Other	F1	
U-RLG-7200-PSS-1YR	U-RLG-7200-PSS-1YR		Annual Maintenance PSS (U-RLG-7200)	\$7,600	Each	10%	\$6,840	Other	F1	
U-RLG-9500-PSS-1YR	U-RLG-9500-PSS-1YR		Annual Maintenance PSS (U-RLG-9500)	\$9,000	Each	10%	\$8,100	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								Calculated Column	ALJP Category (REQUIRED) use drop-down	
U-VTL120-E-PSS-1YR	U-VTL120-E-PSS-1YR		Annual Maintenance PSS (U-VTL120-E)	\$70	Each	10%	\$63	Other	F1	
U-VTL160-1-PSS-1YR	U-VTL160-1-PSS-1YR		Annual Maintenance PSS (U-VTL160-1)	\$600	Each	10%	\$540	Other	F1	
U-VTL160-E-PSS-1YR	U-VTL160-E-PSS-1YR		Annual Maintenance PSS (U-VTL160-E)	\$70	Each	10%	\$63	Other	F1	
U-VTL160-F1-PSS-1YR	U-VTL160-F1-PSS-1YR		Annual Maintenance PSS (U-VTL160-F1)	\$635	Each	10%	\$572	Other	F1	
U-VTL-2200-CF-PSS-1YR	U-VTL-2200-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-2200-CF)	\$300	Each	10%	\$270	Other	F1	
U-VTL-2200E-CF-PSS-1YR	U-VTL-2200E-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-2200E-CF)	\$300	Each	10%	\$270	Other	F1	
U-VTL-2200E-PSS-1YR	U-VTL-2200E-PSS-1YR		Annual Maintenance PSS (U-VTL-2200E)	\$300	Each	10%	\$270	Other	F1	
U-VTL-2200F-CF-PSS-1YR	U-VTL-2200F-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-2200F-CF)	\$450	Each	10%	\$405	Other	F1	
U-VTL-2200F-PSS-1YR	U-VTL-2200F-PSS-1YR		Annual Maintenance PSS (U-VTL-2200F)	\$450	Each	10%	\$405	Other	F1	
U-VTL-2200-PSS-1YR	U-VTL-2200-PSS-1YR		Annual Maintenance PSS (U-VTL-2200)	\$300	Each	10%	\$270	Other	F1	
U-VTL-2500-CF-PSS-1YR	U-VTL-2500-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-2500-CF)	\$800	Each	10%	\$720	Other	F1	
U-VTL-2500E-CF-PSS-1YR	U-VTL-2500E-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-2500E-CF)	\$800	Each	10%	\$720	Other	F1	
U-VTL-2500E-PSS-1YR	U-VTL-2500E-PSS-1YR		Annual Maintenance PSS (U-VTL-2500E)	\$800	Each	10%	\$720	Other	F1	
U-VTL-2500F-CF-PSS-1YR	U-VTL-2500F-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-2500F-CF)	\$1,200	Each	10%	\$1,080	Other	F1	
U-VTL-2500F-PSS-1YR	U-VTL-2500F-PSS-1YR		Annual Maintenance PSS (U-VTL-2500F)	\$1,200	Each	10%	\$1,080	Other	F1	
U-VTL-2500-PSS-1YR	U-VTL-2500-PSS-1YR		Annual Maintenance PSS (U-VTL-2500)	\$800	Each	10%	\$720	Other	F1	
U-VTL-410-PSS-1YR	U-VTL-410-PSS-1YR		Annual Maintenance PSS (U-VTL-410)	\$800	Each	10%	\$720	Other	F1	
U-VTL-4200-CF-PSS-1YR	U-VTL-4200-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-4200-CF)	\$1,800	Each	10%	\$1,620	Other	F1	
U-VTL-4200E-CF-PSS-1YR	U-VTL-4200E-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-4200E-CF)	\$1,800	Each	10%	\$1,620	Other	F1	
U-VTL-4200E-PSS-1YR	U-VTL-4200E-PSS-1YR		Annual Maintenance PSS (U-VTL-4200E)	\$1,800	Each	10%	\$1,620	Other	F1	
U-VTL-4200F-CF-PSS-1YR	U-VTL-4200F-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-4200F-CF)	\$2,700	Each	10%	\$2,430	Other	F1	
U-VTL-4200F-PSS-1YR	U-VTL-4200F-PSS-1YR		Annual Maintenance PSS (U-VTL-4200F)	\$2,700	Each	10%	\$2,430	Other	F1	
U-VTL-4200-PSS-1YR	U-VTL-4200-PSS-1YR		Annual Maintenance PSS (U-VTL-4200)	\$1,800	Each	10%	\$1,620	Other	F1	
U-VTL-430-PSS-1YR	U-VTL-430-PSS-1YR		Annual Maintenance PSS (U-VTL-430)	\$1,400	Each	10%	\$1,260	Other	F1	
U-VTL-4500-CF-PSS-1YR	U-VTL-4500-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-4500-CF)	\$3,800	Each	10%	\$3,420	Other	F1	
U-VTL-4500E-CF-PSS-1YR	U-VTL-4500E-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-4500E-CF)	\$3,800	Each	10%	\$3,420	Other	F1	
U-VTL-4500E-PSS-1YR	U-VTL-4500E-PSS-1YR		Annual Maintenance PSS (U-VTL-4500E)	\$3,800	Each	10%	\$3,420	Other	F1	
U-VTL-4500F-CF-PSS-1YR	U-VTL-4500F-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-4500F-CF)	\$5,700	Each	10%	\$5,130	Other	F1	
U-VTL-4500F-PSS-1YR	U-VTL-4500F-PSS-1YR		Annual Maintenance PSS (U-VTL-4500F)	\$5,700	Each	10%	\$5,130	Other	F1	
U-VTL-4500-PSS-1YR	U-VTL-4500-PSS-1YR		Annual Maintenance PSS (U-VTL-4500)	\$3,800	Each	10%	\$3,420	Other	F1	
U-VTL-460G-PSS-1YR	U-VTL-460G-PSS-1YR		Annual Maintenance PSS (U-VTL-460G)	\$2,000	Each	10%	\$1,800	Other	F1	
U-VTL-460-PSS-1YR	U-VTL-460-PSS-1YR		Annual Maintenance PSS (U-VTL-460)	\$2,000	Each	10%	\$1,800	Other	F1	
U-VTL510-E-PSS-1YR	U-VTL510-E-PSS-1YR		Annual Maintenance PSS (U-VTL510-E)	\$300	Each	10%	\$270	Other	F1	
U-VTL510-F1-PSS-1YR	U-VTL510-F1-PSS-1YR		Annual Maintenance PSS (U-VTL510-F1)	\$1,350	Each	10%	\$1,215	Other	F1	
U-VTL510-PSS-1YR	U-VTL510-PSS-1YR		Annual Maintenance PSS (U-VTL510)	\$1,350	Each	10%	\$1,215	Other	F1	
U-VTL530-E-PSS-1YR	U-VTL530-E-PSS-1YR		Annual Maintenance PSS (U-VTL530-E)	\$900	Each	10%	\$810	Other	F1	
U-VTL530-F1-PSS-1YR	U-VTL530-F1-PSS-1YR		Annual Maintenance PSS (U-VTL530-F1)	\$2,250	Each	10%	\$2,025	Other	F1	
U-VTL530-PSS-1YR	U-VTL530-PSS-1YR		Annual Maintenance PSS (U-VTL530)	\$1,800	Each	10%	\$1,620	Other	F1	
U-VTL-560G-PSS-1YR	U-VTL-560G-PSS-1YR		Annual Maintenance PSS (U-VTL-560G)	\$3,000	Each	10%	\$2,700	Other	F1	
U-VTL-560-PSS-1YR	U-VTL-560-PSS-1YR		Annual Maintenance PSS (U-VTL-560)	\$3,000	Each	10%	\$2,700	Other	F1	
U-VTL-565-1-PSS-1YR	U-VTL-565-1-PSS-1YR		Annual Maintenance PSS (U-VTL-565-1)	\$3,400	Each	10%	\$3,060	Other	F1	
U-VTL-565-2-PSS-1YR	U-VTL-565-2-PSS-1YR		Annual Maintenance PSS (U-VTL-565-2)	\$4,300	Each	10%	\$3,870	Other	F1	
U-VTL565-E-PSS-1YR	U-VTL565-E-PSS-1YR		Annual Maintenance PSS (U-VTL565-E)	\$2,500	Each	10%	\$2,250	Other	F1	
U-VTL565-F1-PSS-1YR	U-VTL565-F1-PSS-1YR		Annual Maintenance PSS (U-VTL565-F1)	\$4,650	Each	10%	\$4,185	Other	F1	
U-VTL565-F2-PSS-1YR	U-VTL565-F2-PSS-1YR		Annual Maintenance PSS (U-VTL565-F2)	\$5,550	Each	10%	\$4,995	Other	F1	
U-VTL-580-1-PSS-1YR	U-VTL-580-1-PSS-1YR		Annual Maintenance PSS (U-VTL-580-1)	\$3,900	Each	10%	\$3,510	Other	F1	
U-VTL-580-2-PSS-1YR	U-VTL-580-2-PSS-1YR		Annual Maintenance PSS (U-VTL-580-2)	\$4,800	Each	10%	\$4,320	Other	F1	
U-VTL580-E-PSS-1YR	U-VTL580-E-PSS-1YR		Annual Maintenance PSS (U-VTL580-E)	\$3,000	Each	10%	\$2,700	Other	F1	
U-VTL580-F1-PSS-1YR	U-VTL580-F1-PSS-1YR		Annual Maintenance PSS (U-VTL580-F1)	\$5,400	Each	10%	\$4,860	Other	F1	
U-VTL580-F2-PSS-1YR	U-VTL580-F2-PSS-1YR		Annual Maintenance PSS (U-VTL580-F2)	\$6,300	Each	10%	\$5,670	Other	F1	
U-VTL-580G1-PSS-1YR	U-VTL-580G1-PSS-1YR		Annual Maintenance PSS (U-VTL-580G1)	\$3,900	Each	10%	\$3,510	Other	F1	
U-VTL-580G2-PSS-1YR	U-VTL-580G2-PSS-1YR		Annual Maintenance PSS (U-VTL-580G2)	\$4,800	Each	10%	\$4,320	Other	F1	
U-VTL580G-E-PSS-1YR	U-VTL580G-E-PSS-1YR		Annual Maintenance PSS (U-VTL580G-E)	\$3,000	Each	10%	\$2,700	Other	F1	
U-VTL580GF1-PSS-1YR	U-VTL580GF1-PSS-1YR		Annual Maintenance PSS (U-VTL580GF1)	\$5,400	Each	10%	\$4,860	Other	F1	
U-VTL580GF2-PSS-1YR	U-VTL580GF2-PSS-1YR		Annual Maintenance PSS (U-VTL580GF2)	\$6,300	Each	10%	\$5,670	Other	F1	
U-VTL-610-PSS-1YR	U-VTL-610-PSS-1YR		Annual Maintenance PSS (U-VTL-610)	\$2,100	Each	10%	\$1,890	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
U-VTL-620-1-PSS-1YR	U-VTL-620-1-PSS-1YR		Annual Maintenance PSS (U-VTL-620-1)	\$1,200	Each	10%	\$1,080	Other	F1
U-VTL620-E-PSS-1YR	U-VTL620-E-PSS-1YR		Annual Maintenance PSS (U-VTL620-E)	\$300	Each	10%	\$270	Other	F1
U-VTL620-F1-PSS-1YR	U-VTL620-F1-PSS-1YR		Annual Maintenance PSS (U-VTL620-F1)	\$1,350	Each	10%	\$1,215	Other	F1
U-VTL-640-1-PSS-1YR	U-VTL-640-1-PSS-1YR		Annual Maintenance PSS (U-VTL-640-1)	\$1,700	Each	10%	\$1,530	Other	F1
U-VTL-640-2-PSS-1YR	U-VTL-640-2-PSS-1YR		Annual Maintenance PSS (U-VTL-640-2)	\$2,600	Each	10%	\$2,340	Other	F1
U-VTL640-E-PSS-1YR	U-VTL640-E-PSS-1YR		Annual Maintenance PSS (U-VTL640-E)	\$800	Each	10%	\$720	Other	F1
U-VTL640-F1-PSS-1YR	U-VTL640-F1-PSS-1YR		Annual Maintenance PSS (U-VTL640-F1)	\$2,100	Each	10%	\$1,890	Other	F1
U-VTL640-F2-PSS-1YR	U-VTL640-F2-PSS-1YR		Annual Maintenance PSS (U-VTL640-F2)	\$3,000	Each	10%	\$2,700	Other	F1
U-VTL-660-1-PSS-1YR	U-VTL-660-1-PSS-1YR		Annual Maintenance PSS (U-VTL-660-1)	\$3,900	Each	10%	\$3,510	Other	F1
U-VTL660-2-PSS-1YR	U-VTL660-2-PSS-1YR		Annual Maintenance PSS (U-VTL-660-2)	\$4,800	Each	10%	\$4,320	Other	F1
U-VTL660-E-PSS-1YR	U-VTL660-E-PSS-1YR		Annual Maintenance PSS (U-VTL660-E)	\$3,000	Each	10%	\$2,700	Other	F1
U-VTL660-F1-PSS-1YR	U-VTL660-F1-PSS-1YR		Annual Maintenance PSS (U-VTL660-F1)	\$5,400	Each	10%	\$4,860	Other	F1
U-VTL660-F2-PSS-1YR	U-VTL660-F2-PSS-1YR		Annual Maintenance PSS (U-VTL660-F2)	\$6,300	Each	10%	\$5,670	Other	F1
U-VTL-670-1-PSS-1YR	U-VTL-670-1-PSS-1YR		Annual Maintenance PSS (U-VTL-670-1)	\$2,700	Each	10%	\$2,430	Other	F1
U-VTL-670-2-PSS-1YR	U-VTL-670-2-PSS-1YR		Annual Maintenance PSS (U-VTL-670-2)	\$3,600	Each	10%	\$3,240	Other	F1
U-VTL670-E-PSS-1YR	U-VTL670-E-PSS-1YR		Annual Maintenance PSS (U-VTL670-E)	\$1,800	Each	10%	\$1,620	Other	F1
U-VTL670-F1-PSS-1YR	U-VTL670-F1-PSS-1YR		Annual Maintenance PSS (U-VTL670-F1)	\$3,600	Each	10%	\$3,240	Other	F1
U-VTL670-F2-PSS-1YR	U-VTL670-F2-PSS-1YR		Annual Maintenance PSS (U-VTL670-F2)	\$4,500	Each	10%	\$4,050	Other	F1
U-VTL-690-1-PSS-1YR	U-VTL-690-1-PSS-1YR		Annual Maintenance PSS (U-VTL-690-1)	\$5,400	Each	10%	\$4,860	Other	F1
U-VTL-690-2-PSS-1YR	U-VTL-690-2-PSS-1YR		Annual Maintenance PSS (U-VTL-690-2)	\$6,300	Each	10%	\$5,670	Other	F1
U-VTL690-E-PSS-1YR	U-VTL690-E-PSS-1YR		Annual Maintenance PSS (U-VTL690-E)	\$4,500	Each	10%	\$4,050	Other	F1
U-VTL690-F1-PSS-1YR	U-VTL690-F1-PSS-1YR		Annual Maintenance PSS (U-VTL690-F1)	\$7,650	Each	10%	\$6,885	Other	F1
U-VTL690-F2-PSS-1YR	U-VTL690-F2-PSS-1YR		Annual Maintenance PSS (U-VTL690-F2)	\$8,550	Each	10%	\$7,695	Other	F1
U-VTL-690G1-PSS-1YR	U-VTL-690G1-PSS-1YR		Annual Maintenance PSS (U-VTL-690G1)	\$6,400	Each	10%	\$5,760	Other	F1
U-VTL-690G2-PSS-1YR	U-VTL-690G2-PSS-1YR		Annual Maintenance PSS (U-VTL-690G2)	\$6,300	Each	10%	\$5,670	Other	F1
U-VTL690G-E-PSS-1YR	U-VTL690G-E-PSS-1YR		Annual Maintenance PSS (U-VTL690G-E)	\$4,500	Each	10%	\$4,050	Other	F1
U-VTL690GF1-PSS-1YR	U-VTL690GF1-PSS-1YR		Annual Maintenance PSS (U-VTL690GF1)	\$7,650	Each	10%	\$6,885	Other	F1
U-VTL690GF2-PSS-1YR	U-VTL690GF2-PSS-1YR		Annual Maintenance PSS (U-VTL690GF2)	\$8,550	Each	10%	\$7,695	Other	F1
U-VTL-7200-CF-PSS-1YR	U-VTL-7200-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-7200-CF)	\$7,600	Each	10%	\$6,840	Other	F1
U-VTL-7200E-CF-PSS-1YR	U-VTL-7200E-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-7200E-CF)	\$7,600	Each	10%	\$6,840	Other	F1
U-VTL-7200E-PSS-1YR	U-VTL-7200E-PSS-1YR		Annual Maintenance PSS (U-VTL-7200E)	\$7,600	Each	10%	\$6,840	Other	F1
U-VTL-7200F-CF-PSS-1YR	U-VTL-7200F-CF-PSS-1YR		Annual Maintenance PSS (U-VTL-7200F-CF)	\$11,400	Each	10%	\$10,260	Other	F1
U-VTL-7200F-PSS-1YR	U-VTL-7200F-PSS-1YR		Annual Maintenance PSS (U-VTL-7200F)	\$11,400	Each	10%	\$10,260	Other	F1
U-VTL-7200-PSS-1YR	U-VTL-7200-PSS-1YR		Annual Maintenance PSS (U-VTL-7200)	\$7,600	Each	10%	\$6,840	Other	F1
U-VTL-860-1-PSS-1YR	U-VTL-860-1-PSS-1YR		Annual Maintenance PSS (U-VTL-860-1)	\$4,700	Each	10%	\$4,230	Other	F1
U-VTL-860-2-PSS-1YR	U-VTL-860-2-PSS-1YR		Annual Maintenance PSS (U-VTL-860-2)	\$5,600	Each	10%	\$5,040	Other	F1
U-VTL860-E-PSS-1YR	U-VTL860-E-PSS-1YR		Annual Maintenance PSS (U-VTL860-E)	\$3,800	Each	10%	\$3,420	Other	F1
U-VTL860-F1-PSS-1YR	U-VTL860-F1-PSS-1YR		Annual Maintenance PSS (U-VTL860-F1)	\$6,600	Each	10%	\$5,940	Other	F1
U-VTL860-F2-PSS-1YR	U-VTL860-F2-PSS-1YR		Annual Maintenance PSS (U-VTL860-F2)	\$7,500	Each	10%	\$6,750	Other	F1
U-VTL-880-1-PSS-1YR	U-VTL-880-1-PSS-1YR		Annual Maintenance PSS (U-VTL-880-1)	\$9,900	Each	10%	\$8,910	Other	F1
U-VTL-880-2-PSS-1YR	U-VTL-880-2-PSS-1YR		Annual Maintenance PSS (U-VTL-880-2)	\$10,800	Each	10%	\$9,720	Other	F1
U-VTL880G1-PSS-1YR	U-VTL880G1-PSS-1YR		Annual Maintenance PSS (U-VTL880G1)	\$9,900	Each	10%	\$8,910	Other	F1
U-VTL880G2-PSS-1YR	U-VTL880G2-PSS-1YR		Annual Maintenance PSS (U-VTL880G2)	\$10,800	Each	10%	\$9,720	Other	F1
U-VTL880-E-PSS-1YR	U-VTL880-E-PSS-1YR		Annual Maintenance PSS (U-VTL880-E)	\$9,000	Each	10%	\$8,100	Other	F1
U-VTL880-F1-PSS-1YR	U-VTL880-F1-PSS-1YR		Annual Maintenance PSS (U-VTL880-F1)	\$14,400	Each	10%	\$12,960	Other	F1
U-VTL880-F2-PSS-1YR	U-VTL880-F2-PSS-1YR		Annual Maintenance PSS (U-VTL880-F2)	\$15,300	Each	10%	\$13,770	Other	F1
U-VTL-880G1-PSS-1YR	U-VTL-880G1-PSS-1YR		Annual Maintenance PSS (U-VTL-880G1)	\$9,900	Each	10%	\$8,910	Other	F1
U-VTL-880G2-PSS-1YR	U-VTL-880G2-PSS-1YR		Annual Maintenance PSS (U-VTL-880G2)	\$10,800	Each	10%	\$9,720	Other	F1
U-VTL880G81-PSS-1YR	U-VTL880G81-PSS-1YR		Annual Maintenance PSS (U-VTL880G81)	\$9,900	Each	10%	\$8,910	Other	F1
U-VTL880G82-PSS-1YR	U-VTL880G82-PSS-1YR		Annual Maintenance PSS (U-VTL880G82)	\$10,800	Each	10%	\$9,720	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
U-VTL880G-E-PSS-1YR	U-VTL880G-E-PSS-1YR		Annual Maintenance PSS (U-VTL880G-E)	\$9,000	Each	10%	\$8,100	Other	F1
U-VTL880GF1-PSS-1YR	U-VTL880GF1-PSS-1YR		Annual Maintenance PSS (U-VTL880GF1)	\$14,400	Each	10%	\$12,960	Other	F1
U-VTL880GF2-PSS-1YR	U-VTL880GF2-PSS-1YR		Annual Maintenance PSS (U-VTL880GF2)	\$15,300	Each	10%	\$13,770	Other	F1
U-VTL-890-1-PSS-1YR	U-VTL-890-1-PSS-1YR		Annual Maintenance PSS (U-VTL-890-1)	\$8,500	Each	10%	\$7,650	Other	F1
U-VTL-890-2-PSS-1YR	U-VTL-890-2-PSS-1YR		Annual Maintenance PSS (U-VTL-890-2)	\$9,400	Each	10%	\$8,460	Other	F1
U-VTL890-E-PSS-1YR	U-VTL890-E-PSS-1YR		Annual Maintenance PSS (U-VTL890-E)	\$7,600	Each	10%	\$6,840	Other	F1
U-VTL890-F1-PSS-1YR	U-VTL890-F1-PSS-1YR		Annual Maintenance PSS (U-VTL890-F1)	\$12,300	Each	10%	\$11,070	Other	F1
U-VTL890-F2-PSS-1YR	U-VTL890-F2-PSS-1YR		Annual Maintenance PSS (U-VTL890-F2)	\$13,200	Each	10%	\$11,880	Other	F1
U-VTL-9500E-PSS-1YR	U-VTL-9500E-PSS-1YR		Annual Maintenance PSS (U-VTL-9500E)	\$9,000	Each	10%	\$8,100	Other	F1
U-VTL-9500F-PSS-1YR	U-VTL-9500F-PSS-1YR		Annual Maintenance PSS (U-VTL-9500F)	\$14,400	Each	10%	\$12,960	Other	F1
U-VTL-9500-PSS-1YR	U-VTL-9500-PSS-1YR		Annual Maintenance PSS (U-VTL-9500)	\$9,000	Each	10%	\$8,100	Other	F1
U-VTL-990-1-PSS-1YR	U-VTL-990-1-PSS-1YR		Annual Maintenance PSS (U-VTL-990-1)	\$9,900	Each	10%	\$8,910	Other	F1
U-VTL-990-2-PSS-1YR	U-VTL-990-2-PSS-1YR		Annual Maintenance PSS (U-VTL-990-2)	\$10,800	Each	10%	\$9,720	Other	F1
U-VTL990-E-PSS-1YR	U-VTL990-E-PSS-1YR		Annual Maintenance PSS (U-VTL990-E)	\$9,000	Each	10%	\$8,100	Other	F1
U-VTL990-F1-PSS-1YR	U-VTL990-F1-PSS-1YR		Annual Maintenance PSS (U-VTL990-F1)	\$14,400	Each	10%	\$12,960	Other	F1
U-VTL990-F2-PSS-1YR	U-VTL990-F2-PSS-1YR		Annual Maintenance PSS (U-VTL990-F2)	\$15,300	Each	10%	\$13,770	Other	F1
U-VTL990-F3-PSS-1YR	U-VTL990-F3-PSS-1YR		Annual Maintenance PSS (U-VTL990-F3)	\$16,200	Each	10%	\$14,580	Other	F1
U-VTLC2-890-PSS-1YR	U-VTLC2-890-PSS-1YR		Annual Maintenance PSS (U-VTLC2-890)	\$5,400	Each	10%	\$4,860	Other	F1
U-VTLC2-892-PSS-1YR	U-VTLC2-892-PSS-1YR		Annual Maintenance PSS (U-VTLC2-892)	\$6,300	Each	10%	\$5,670	Other	F1
U-XCAP2200-1-CF-PSS-1YR	U-XCAP2200-1-CF-PSS-1YR		Annual Maintenance PSS (U-XCAP2200-1-CF)	\$2,683	Each	10%	\$2,415	Other	F1
U-XCAP2200-1-PSS-1YR	U-XCAP2200-1-PSS-1YR		Annual Maintenance PSS (U-XCAP2200-1)	\$2,683	Each	10%	\$2,415	Other	F1
U-XCAP2200-CF-PSS-1YR	U-XCAP2200-CF-PSS-1YR		Annual Maintenance PSS (U-XCAP2200-CF)	\$1,983	Each	10%	\$1,785	Other	F1
U-XCAP2200-PSS-1YR	U-XCAP2200-PSS-1YR		Annual Maintenance PSS (U-XCAP2200)	\$1,983	Each	10%	\$1,785	Other	F1
U-XCAP4200-CF-PSS-1YR	U-XCAP4200-CF-PSS-1YR		Annual Maintenance PSS (U-XCAP4200-CF)	\$4,667	Each	10%	\$4,200	Other	F1
U-XCAP4200-PSS-1YR	U-XCAP4200-PSS-1YR		Annual Maintenance PSS (U-XCAP4200)	\$4,667	Each	10%	\$4,200	Other	F1
U-XCAP4500-CF-PSS-1YR	U-XCAP4500-CF-PSS-1YR		Annual Maintenance PSS (U-XCAP4500-CF)	\$6,000	Each	10%	\$5,400	Other	F1
U-XCAP4500-PSS-1YR	U-XCAP4500-PSS-1YR		Annual Maintenance PSS (U-XCAP4500)	\$7,000	Each	10%	\$6,300	Other	F1
U-XCAP7200-CF-PSS-1YR	U-XCAP7200-CF-PSS-1YR		Annual Maintenance PSS (U-XCAP7200-CF)	\$9,333	Each	10%	\$8,400	Other	F1
U-XCAP7200-PSS-1YR	U-XCAP7200-PSS-1YR		Annual Maintenance PSS (U-XCAP7200)	\$9,333	Each	10%	\$8,400	Other	F1
U-XCAP9500-CF-PSS-1YR	U-XCAP9500-CF-PSS-1YR		Annual Maintenance PSS (U-XCAP9500-CF)	\$11,667	Each	10%	\$10,500	Other	F1
U-XCAP9500-PSS-1YR	U-XCAP9500-PSS-1YR		Annual Maintenance PSS (U-XCAP9500)	\$11,667	Each	10%	\$10,500	Other	F1
U-XCAP990-PSS-1YR	U-XCAP990-PSS-1YR		Annual Maintenance PSS (U-XCAP990)	\$11,667	Each	10%	\$10,500	Other	F1
V2-2S10-300-PSS-1YR	V2-2S10-300-PSS-1YR		Annual Maintenance PSS (V2-2S10-300)	\$55	Each	10%	\$49	Other	F1
V2-2S10-600-PSS-1YR	V2-2S10-600-PSS-1YR		Annual Maintenance PSS (V2-2S10-600)	\$79	Each	10%	\$72	Other	F1
V2-2S10-900-PSS-1YR	V2-2S10-900-PSS-1YR		Annual Maintenance PSS (V2-2S10-900)	\$109	Each	10%	\$98	Other	F1
V2-2S10E-900-PSS-1YR	V2-2S10E-900-PSS-1YR		Annual Maintenance PSS (V2-2S10E-900)	\$151	Each	10%	\$136	Other	F1
V2-2S8F-100-PSS-1YR	V2-2S8F-100-PSS-1YR		Annual Maintenance PSS (V2-2S8F-100)	\$263	Each	10%	\$237	Other	F1
V2-2S8F-200-PSS-1YR	V2-2S8F-200-PSS-1YR		Annual Maintenance PSS (V2-2S8F-200)	\$498	Each	10%	\$449	Other	F1
V2-DAE-N-25-A-PSS-1YR	V2-DAE-N-25-A-PSS-1YR		Annual Maintenance PSS (V2-DAE-N-25-A)	\$583	Each	10%	\$524	Other	F1
V2-DAE-N-25-D-PSS-1YR	V2-DAE-N-25-D-PSS-1YR		Annual Maintenance PSS (V2-DAE-N-25-D)	\$612	Each	10%	\$550	Other	F1
V2-DAE-R-25-A-PSS-1YR	V2-DAE-R-25-A-PSS-1YR		Annual Maintenance PSS (V2-DAE-R-25-A)	\$583	Each	10%	\$524	Other	F1
V2-PS07-010-6-PSS-1YR	V2-PS07-010-6-PSS-1YR		Annual Maintenance PSS (V2-PS07-010-6)	\$319	Each	10%	\$287	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
V2-PS07-010-PSS-1YR	V2-PS07-010-PSS-1YR		Annual Maintenance PSS (V2-PS07-010)	\$53	Each	10%	\$48	Other	F1
V2-PS07-020-6-PSS-1YR	V2-PS07-020-6-PSS-1YR		Annual Maintenance PSS (V2-PS07-020-6)	\$487	Each	10%	\$438	Other	F1
V2-PS07-020-PSS-1YR	V2-PS07-020-PSS-1YR		Annual Maintenance PSS (V2-PS07-020)	\$81	Each	10%	\$73	Other	F1
V2-PS07-030-PSS-1YR	V2-PS07-030-PSS-1YR		Annual Maintenance PSS (V2-PS07-030)	\$114	Each	10%	\$103	Other	F1
V2-PS07-040-PSS-1YR	V2-PS07-040-PSS-1YR		Annual Maintenance PSS (V2-PS07-040)	\$140	Each	10%	\$126	Other	F1
V2-PS07E-030-PSS-1YR	V2-PS07E-030-PSS-1YR		Annual Maintenance PSS (V2-PS07E-030)	\$162	Each	10%	\$146	Other	F1
V2-PS10-900-PSS-1YR	V2-PS10-900-PSS-1YR		Annual Maintenance PSS (V2-PS10-900)	\$109	Each	10%	\$98	Other	F1
V2-PS10E-900-PSS-1YR	V2-PS10E-900-PSS-1YR		Annual Maintenance PSS (V2-PS10E-900)	\$163	Each	10%	\$147	Other	F1
V2-PS15-300-5-PSS-1YR	V2-PS15-300-5-PSS-1YR		Annual Maintenance PSS (V2-PS15-300-5)	\$371	Each	10%	\$334	Other	F1
V2-PS15-300-6-PSS-1YR	V2-PS15-300-6-PSS-1YR		Annual Maintenance PSS (V2-PS15-300-6)	\$445	Each	10%	\$400	Other	F1
V2-PS15-300-7-PSS-1YR	V2-PS15-300-7-PSS-1YR		Annual Maintenance PSS (V2-PS15-300-7)	\$519	Each	10%	\$467	Other	F1
V2-PS15-300-PSS-1YR	V2-PS15-300-PSS-1YR		Annual Maintenance PSS (V2-PS15-300)	\$74	Each	10%	\$67	Other	F1
V2-PS15-600-5-PSS-1YR	V2-PS15-600-5-PSS-1YR		Annual Maintenance PSS (V2-PS15-600-5)	\$589	Each	10%	\$530	Other	F1
V2-PS15-600-6-PSS-1YR	V2-PS15-600-6-PSS-1YR		Annual Maintenance PSS (V2-PS15-600-6)	\$707	Each	10%	\$636	Other	F1
V2-PS15-600-7-PSS-1YR	V2-PS15-600-7-PSS-1YR		Annual Maintenance PSS (V2-PS15-600-7)	\$824	Each	10%	\$742	Other	F1
V2-PS15-600-PSS-1YR	V2-PS15-600-PSS-1YR		Annual Maintenance PSS (V2-PS15-600)	\$117	Each	10%	\$106	Other	F1
V3122FAF-PSS-1YR	V3122FAF-PSS-1YR		Annual Maintenance PSS (V3122FAF)	\$488	Each	10%	\$439	Other	F1
V3122F-PSS-1YR	V3122F-PSS-1YR		Annual Maintenance PSS (V3122F)	\$569	Each	10%	\$512	Other	F1
V312380FAF-PSS-1YR	V312380FAF-PSS-1YR		Annual Maintenance PSS (V312380FAF)	\$1,840	Each	10%	\$1,656	Other	F1
V312380F-PSS-1YR	V312380F-PSS-1YR		Annual Maintenance PSS (V312380F)	\$2,147	Each	10%	\$1,932	Other	F1
V312380FUAF-PSS-1YR	V312380FUAF-PSS-1YR		Annual Maintenance PSS (V312380FUAF)	\$1,840	Each	10%	\$1,656	Other	F1
V312380FU-PSS-1YR	V312380FU-PSS-1YR		Annual Maintenance PSS (V312380FU)	\$2,147	Each	10%	\$1,932	Other	F1
V3123F-PSS-1YR	V3123F-PSS-1YR		Annual Maintenance PSS (V3123F)	\$506	Each	10%	\$456	Other	F1
V31BD24AD25AF-PSS-1YR	V31BD24AD25AF-PSS-1YR		Annual Maintenance PSS (V31BD24AD25AF)	\$1,973	Each	10%	\$1,776	Other	F1
V31BD24AF25AF-PSS-1YR	V31BD24AF25AF-PSS-1YR		Annual Maintenance PSS (V31BD24AF25AF)	\$1,973	Each	10%	\$1,776	Other	F1
V31D24AF12-PSS-1YR	V31D24AF12-PSS-1YR		Annual Maintenance PSS (V31D24AF12)	\$2,302	Each	10%	\$2,072	Other	F1
V31D24AF25AF-PSS-1YR	V31D24AF25AF-PSS-1YR		Annual Maintenance PSS (V31D24AF25AF)	\$1,973	Each	10%	\$1,776	Other	F1
V31D24AF25-PSS-1YR	V31D24AF25-PSS-1YR		Annual Maintenance PSS (V31D24AF25)	\$2,302	Each	10%	\$2,072	Other	F1
V31-DAE-N-15D-PSS-1YR	V31-DAE-N-15D-PSS-1YR		Annual Maintenance PSS (V31-DAE-N-15D)	\$432	Each	10%	\$389	Other	F1
V31-DAE-N-15-PSS-1YR	V31-DAE-N-15-PSS-1YR		Annual Maintenance PSS (V31-DAE-N-15)	\$411	Each	10%	\$370	Other	F1
V31-DAE-R-15-PSS-1YR	V31-DAE-R-15-PSS-1YR		Annual Maintenance PSS (V31-DAE-R-15)	\$411	Each	10%	\$370	Other	F1
V32BD32AD25AF-PSS-1YR	V32BD32AD25AF-PSS-1YR		Annual Maintenance PSS (V32BD32AD25AF)	\$4,647	Each	10%	\$4,182	Other	F1
V32BD32AF25AF-PSS-1YR	V32BD32AF25AF-PSS-1YR		Annual Maintenance PSS (V32BD32AF25AF)	\$4,647	Each	10%	\$4,182	Other	F1
V32D12AN5F1610-PSS-1YR	V32D12AN5F1610-PSS-1YR		Annual Maintenance PSS (V32D12AN5F1610)	\$12,847	Each	10%	\$11,562	Other	F1
V32D32AF12-PSS-1YR	V32D32AF12-PSS-1YR		Annual Maintenance PSS (V32D32AF12)	\$5,213	Each	10%	\$4,691	Other	F1
V32D32AF25AF-PSS-1YR	V32D32AF25AF-PSS-1YR		Annual Maintenance PSS (V32D32AF25AF)	\$4,468	Each	10%	\$4,021	Other	F1
V32D32AF25-PSS-1YR	V32D32AF25-PSS-1YR		Annual Maintenance PSS (V32D32AF25)	\$5,213	Each	10%	\$4,691	Other	F1
V3-2S10-300-PSS-1YR	V3-2S10-300-PSS-1YR		Annual Maintenance PSS (V3-2S10-300)	\$71	Each	10%	\$64	Other	F1
V3-2S10-300TU-PSS-1YR	V3-2S10-300TU-PSS-1YR		Annual Maintenance PSS (V3-2S10-300TU)	\$87	Each	10%	\$79	Other	F1
V3-2S10-300U-PSS-1YR	V3-2S10-300U-PSS-1YR		Annual Maintenance PSS (V3-2S10-300U)	\$74	Each	10%	\$67	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
V3-2S10-600-PSS-1YR	V3-2S10-600-PSS-1YR		Annual Maintenance PSS (V3-2S10-600)	\$105	Each	10%	\$94	Other	F1
V3-2S10-600TU-PSS-1YR	V3-2S10-600TU-PSS-1YR		Annual Maintenance PSS (V3-2S10-600TU)	\$127	Each	10%	\$115	Other	F1
V3-2S10-600U-PSS-1YR	V3-2S10-600U-PSS-1YR		Annual Maintenance PSS (V3-2S10-600U)	\$108	Each	10%	\$97	Other	F1
V3-2S10-900-PSS-1YR	V3-2S10-900-PSS-1YR		Annual Maintenance PSS (V3-2S10-900)	\$143	Each	10%	\$129	Other	F1
V3-2S10-900TU-PSS-1YR	V3-2S10-900TU-PSS-1YR		Annual Maintenance PSS (V3-2S10-900TU)	\$172	Each	10%	\$155	Other	F1
V3-2S10-900U-PSS-1YR	V3-2S10-900U-PSS-1YR		Annual Maintenance PSS (V3-2S10-900U)	\$146	Each	10%	\$131	Other	F1
V32S10E900ETU-PSS-1YR	V32S10E900ETU-PSS-1YR		Annual Maintenance PSS (V32S10E900ETU)	\$227	Each	10%	\$204	Other	F1
V3-2S6F10053-PSS-1YR	V3-2S6F10053-PSS-1YR		Annual Maintenance PSS (V3-2S6F10053)	\$814	Each	10%	\$732	Other	F1
V32S6F100ETU-PSS-1YR	V32S6F100ETU-PSS-1YR		Annual Maintenance PSS (V32S6F100ETU)	\$549	Each	10%	\$494	Other	F1
V3-2S6F-100-PSS-1YR	V3-2S6F-100-PSS-1YR		Annual Maintenance PSS (V3-2S6F-100)	\$346	Each	10%	\$311	Other	F1
V3-2S6F-100TU-PSS-1YR	V3-2S6F-100TU-PSS-1YR		Annual Maintenance PSS (V3-2S6F-100TU)	\$420	Each	10%	\$378	Other	F1
V3-2S6F-100U-PSS-1YR	V3-2S6F-100U-PSS-1YR		Annual Maintenance PSS (V3-2S6F-100U)	\$357	Each	10%	\$321	Other	F1
V32S6F200ETU-PSS-1YR	V32S6F200ETU-PSS-1YR		Annual Maintenance PSS (V32S6F200ETU)	\$1,039	Each	10%	\$935	Other	F1
V3-2S6F-200-PSS-1YR	V3-2S6F-200-PSS-1YR		Annual Maintenance PSS (V3-2S6F-200)	\$654	Each	10%	\$589	Other	F1
V3-2S6F-200TU-PSS-1YR	V3-2S6F-200TU-PSS-1YR		Annual Maintenance PSS (V3-2S6F-200TU)	\$796	Each	10%	\$716	Other	F1
V3-2S6F-200U-PSS-1YR	V3-2S6F-200U-PSS-1YR		Annual Maintenance PSS (V3-2S6F-200U)	\$676	Each	10%	\$609	Other	F1
V33BD48AF25AF-PSS-1YR	V33BD48AF25AF-PSS-1YR		Annual Maintenance PSS (V33BD48AF25AF)	\$9,885	Each	10%	\$8,897	Other	F1
V33D48AF12-PSS-1YR	V33D48AF12-PSS-1YR		Annual Maintenance PSS (V33D48AF12)	\$10,879	Each	10%	\$9,791	Other	F1
V33D48AF25AF-PSS-1YR	V33D48AF25AF-PSS-1YR		Annual Maintenance PSS (V33D48AF25AF)	\$9,325	Each	10%	\$8,393	Other	F1
V33D48AF25-PSS-1YR	V33D48AF25-PSS-1YR		Annual Maintenance PSS (V33D48AF25)	\$10,879	Each	10%	\$9,791	Other	F1
V34BD64AF25AF-PSS-1YR	V34BD64AF25AF-PSS-1YR		Annual Maintenance PSS (V34BD64AF25AF)	\$21,667	Each	10%	\$19,500	Other	F1
V34D64AF12-PSS-1YR	V34D64AF12-PSS-1YR		Annual Maintenance PSS (V34D64AF12)	\$22,980	Each	10%	\$20,682	Other	F1
V34D64AF25AF-PSS-1YR	V34D64AF25AF-PSS-1YR		Annual Maintenance PSS (V34D64AF25AF)	\$19,697	Each	10%	\$17,727	Other	F1
V34D64AF25-PSS-1YR	V34D64AF25-PSS-1YR		Annual Maintenance PSS (V34D64AF25)	\$22,980	Each	10%	\$20,682	Other	F1
V3-VS07-010-PSS-1YR	V3-VS07-010-PSS-1YR		Annual Maintenance PSS (V3-VS07-010)	\$70	Each	10%	\$63	Other	F1
V3-VS07-010TU-PSS-1YR	V3-VS07-010TU-PSS-1YR		Annual Maintenance PSS (V3-VS07-010TU)	\$85	Each	10%	\$77	Other	F1
V3-VS07-010U-PSS-1YR	V3-VS07-010U-PSS-1YR		Annual Maintenance PSS (V3-VS07-010U)	\$73	Each	10%	\$65	Other	F1
V3-VS07-020-PSS-1YR	V3-VS07-020-PSS-1YR		Annual Maintenance PSS (V3-VS07-020)	\$109	Each	10%	\$98	Other	F1
V3-VS07-020TU-PSS-1YR	V3-VS07-020TU-PSS-1YR		Annual Maintenance PSS (V3-VS07-020TU)	\$132	Each	10%	\$119	Other	F1
V3-VS07-020U-PSS-1YR	V3-VS07-020U-PSS-1YR		Annual Maintenance PSS (V3-VS07-020U)	\$112	Each	10%	\$101	Other	F1
V3-VS07-030-PSS-1YR	V3-VS07-030-PSS-1YR		Annual Maintenance PSS (V3-VS07-030)	\$155	Each	10%	\$140	Other	F1
V3-VS07-030TU-PSS-1YR	V3-VS07-030TU-PSS-1YR		Annual Maintenance PSS (V3-VS07-030TU)	\$188	Each	10%	\$169	Other	F1
V3-VS07-030U-PSS-1YR	V3-VS07-030U-PSS-1YR		Annual Maintenance PSS (V3-VS07-030U)	\$160	Each	10%	\$144	Other	F1
V3-VS07-040-PSS-1YR	V3-VS07-040-PSS-1YR		Annual Maintenance PSS (V3-VS07-040)	\$189	Each	10%	\$170	Other	F1
V3-VS07-040TU-PSS-1YR	V3-VS07-040TU-PSS-1YR		Annual Maintenance PSS (V3-VS07-040TU)	\$223	Each	10%	\$200	Other	F1
V3-VS07-040U-PSS-1YR	V3-VS07-040U-PSS-1YR		Annual Maintenance PSS (V3-VS07-040U)	\$189	Each	10%	\$170	Other	F1
V3-VS10-300-PSS-1YR	V3-VS10-300-PSS-1YR		Annual Maintenance PSS (V3-VS10-300)	\$77	Each	10%	\$69	Other	F1
V3-VS10-300TU-PSS-1YR	V3-VS10-300TU-PSS-1YR		Annual Maintenance PSS (V3-VS10-300TU)	\$93	Each	10%	\$83	Other	F1
V3-VS10-300U-PSS-1YR	V3-VS10-300U-PSS-1YR		Annual Maintenance PSS (V3-VS10-300U)	\$79	Each	10%	\$71	Other	F1
V3-VS10-600-PSS-1YR	V3-VS10-600-PSS-1YR		Annual Maintenance PSS (V3-VS10-600)	\$105	Each	10%	\$94	Other	F1

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Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
V3-VS10-600TU-PSS-1YR	V3-VS10-600TU-PSS-1YR		Annual Maintenance PSS (V3-VS10-600TU)	\$127	Each	10%	\$115	Other	F1
V3-VS10-600U-PSS-1YR	V3-VS10-600U-PSS-1YR		Annual Maintenance PSS (V3-VS10-600U)	\$108	Each	10%	\$97	Other	F1
V3-VS10-900-PSS-1YR	V3-VS10-900-PSS-1YR		Annual Maintenance PSS (V3-VS10-900)	\$143	Each	10%	\$129	Other	F1
V3-VS10-900TU-PSS-1YR	V3-VS10-900TU-PSS-1YR		Annual Maintenance PSS (V3-VS10-900TU)	\$189	Each	10%	\$170	Other	F1
V3-VS10-900U-PSS-1YR	V3-VS10-900U-PSS-1YR		Annual Maintenance PSS (V3-VS10-900U)	\$161	Each	10%	\$145	Other	F1
V3-VS15-300-PSS-1YR	V3-VS15-300-PSS-1YR		Annual Maintenance PSS (V3-VS15-300)	\$98	Each	10%	\$88	Other	F1
V3-VS15-300TU-PSS-1YR	V3-VS15-300TU-PSS-1YR		Annual Maintenance PSS (V3-VS15-300TU)	\$119	Each	10%	\$107	Other	F1
V3-VS15-300U-PSS-1YR	V3-VS15-300U-PSS-1YR		Annual Maintenance PSS (V3-VS15-300U)	\$101	Each	10%	\$91	Other	F1
V3-VS15-600-PSS-1YR	V3-VS15-600-PSS-1YR		Annual Maintenance PSS (V3-VS15-600)	\$154	Each	10%	\$139	Other	F1
V3-VS15-600TU-PSS-1YR	V3-VS15-600TU-PSS-1YR		Annual Maintenance PSS (V3-VS15-600TU)	\$189	Each	10%	\$170	Other	F1
V3-VS15-600U-PSS-1YR	V3-VS15-600U-PSS-1YR		Annual Maintenance PSS (V3-VS15-600U)	\$161	Each	10%	\$145	Other	F1
V3-VS6F10053-PSS-1YR	V3-VS6F10053-PSS-1YR		Annual Maintenance PSS (V3-VS6F10053)	\$817	Each	10%	\$736	Other	F1
V3-VS6F-100-PSS-1YR	V3-VS6F-100-PSS-1YR		Annual Maintenance PSS (V3-VS6F-100)	\$348	Each	10%	\$313	Other	F1
V3-VS6F-100TU-PSS-1YR	V3-VS6F-100TU-PSS-1YR		Annual Maintenance PSS (V3-VS6F-100TU)	\$422	Each	10%	\$380	Other	F1
V3-VS6F-100U-PSS-1YR	V3-VS6F-100U-PSS-1YR		Annual Maintenance PSS (V3-VS6F-100U)	\$358	Each	10%	\$323	Other	F1
V3-VS6F-200-PSS-1YR	V3-VS6F-200-PSS-1YR		Annual Maintenance PSS (V3-VS6F-200)	\$659	Each	10%	\$593	Other	F1
V3-VS6F-200TU-PSS-1YR	V3-VS6F-200TU-PSS-1YR		Annual Maintenance PSS (V3-VS6F-200TU)	\$800	Each	10%	\$720	Other	F1
V3-VS6F-200U-PSS-1YR	V3-VS6F-200U-PSS-1YR		Annual Maintenance PSS (V3-VS6F-200U)	\$680	Each	10%	\$612	Other	F1
V4122ADAF-PSS-1YR	V4122ADAF-PSS-1YR		Annual Maintenance PSS (V4122ADAF)	\$488	Each	10%	\$439	Other	F1
V4122AD-PSS-1YR	V4122AD-PSS-1YR		Annual Maintenance PSS (V4122AD)	\$569	Each	10%	\$512	Other	F1
V4122FAF-PSS-1YR	V4122FAF-PSS-1YR		Annual Maintenance PSS (V4122FAF)	\$488	Each	10%	\$439	Other	F1
V4122F-PSS-1YR	V4122F-PSS-1YR		Annual Maintenance PSS (V4122F)	\$569	Each	10%	\$512	Other	F1
V412380ADAF-PSS-1YR	V412380ADAF-PSS-1YR		Annual Maintenance PSS (V412380ADAF)	\$1,840	Each	10%	\$1,656	Other	F1
V412380AD-PSS-1YR	V412380AD-PSS-1YR		Annual Maintenance PSS (V412380AD)	\$2,147	Each	10%	\$1,932	Other	F1
V412380FAF-PSS-1YR	V412380FAF-PSS-1YR		Annual Maintenance PSS (V412380FAF)	\$1,840	Each	10%	\$1,656	Other	F1
V412380F-PSS-1YR	V412380F-PSS-1YR		Annual Maintenance PSS (V412380F)	\$2,147	Each	10%	\$1,932	Other	F1
V4123ADAF-PSS-1YR	V4123ADAF-PSS-1YR		Annual Maintenance PSS (V4123ADAF)	\$434	Each	10%	\$391	Other	F1
V4123AD-PSS-1YR	V4123AD-PSS-1YR		Annual Maintenance PSS (V4123AD)	\$506	Each	10%	\$456	Other	F1
V4123FAF-PSS-1YR	V4123FAF-PSS-1YR		Annual Maintenance PSS (V4123FAF)	\$434	Each	10%	\$391	Other	F1
V4123F-PSS-1YR	V4123F-PSS-1YR		Annual Maintenance PSS (V4123F)	\$506	Each	10%	\$456	Other	F1
V4-2S07-010-PSS-1YR	V4-2S07-010-PSS-1YR		Annual Maintenance PSS (V4-2S07-010)	\$152	Each	10%	\$137	Other	F1
V4-2S07-010TU-PSS-1YR	V4-2S07-010TU-PSS-1YR		Annual Maintenance PSS (V4-2S07-010TU)	\$157	Each	10%	\$141	Other	F1
V4-2S07-010U-PSS-1YR	V4-2S07-010U-PSS-1YR		Annual Maintenance PSS (V4-2S07-010U)	\$157	Each	10%	\$141	Other	F1
V4-2S10-012-PSS-1YR	V4-2S10-012-PSS-1YR		Annual Maintenance PSS (V4-2S10-012)	\$244	Each	10%	\$220	Other	F1
V4-2S10-012TU-PSS-1YR	V4-2S10-012TU-PSS-1YR		Annual Maintenance PSS (V4-2S10-012TU)	\$246	Each	10%	\$221	Other	F1
V4-2S10-012U-PSS-1YR	V4-2S10-012U-PSS-1YR		Annual Maintenance PSS (V4-2S10-012U)	\$253	Each	10%	\$228	Other	F1
V4-2S10-600-PSS-1YR	V4-2S10-600-PSS-1YR		Annual Maintenance PSS (V4-2S10-600)	\$146	Each	10%	\$132	Other	F1
V4-2S10-600TU-PSS-1YR	V4-2S10-600TU-PSS-1YR		Annual Maintenance PSS (V4-2S10-600TU)	\$151	Each	10%	\$136	Other	F1
V4-2S10-600U-PSS-1YR	V4-2S10-600U-PSS-1YR		Annual Maintenance PSS (V4-2S10-600U)	\$151	Each	10%	\$136	Other	F1
V4-2S10-900-PSS-1YR	V4-2S10-900-PSS-1YR		Annual Maintenance PSS (V4-2S10-900)	\$193	Each	10%	\$174	Other	F1
V4-2S10-900TU-PSS-1YR	V4-2S10-900TU-PSS-1YR		Annual Maintenance PSS (V4-2S10-900TU)	\$199	Each	10%	\$179	Other	F1
V4-2S10-900U-PSS-1YR	V4-2S10-900U-PSS-1YR		Annual Maintenance PSS (V4-2S10-900U)	\$199	Each	10%	\$179	Other	F1
V4-2S15-300-PSS-1YR	V4-2S15-300-PSS-1YR		Annual Maintenance PSS (V4-2S15-300)	\$212	Each	10%	\$190	Other	F1
V4-2S15-300TU-PSS-1YR	V4-2S15-300TU-PSS-1YR		Annual Maintenance PSS (V4-2S15-300TU)	\$218	Each	10%	\$197	Other	F1
V4-2S15-300U-PSS-1YR	V4-2S15-300U-PSS-1YR		Annual Maintenance PSS (V4-2S15-300U)	\$218	Each	10%	\$197	Other	F1
V4-2S15-600-PSS-1YR	V4-2S15-600-PSS-1YR		Annual Maintenance PSS (V4-2S15-600)	\$237	Each	10%	\$213	Other	F1
V4-2S15-600TU-PSS-1YR	V4-2S15-600TU-PSS-1YR		Annual Maintenance PSS (V4-2S15-600TU)	\$245	Each	10%	\$221	Other	F1
V4-2S15-600U-PSS-1YR	V4-2S15-600U-PSS-1YR		Annual Maintenance PSS (V4-2S15-600U)	\$245	Each	10%	\$221	Other	F1
V4-2S6F-100-FP-PSS-1YR	V4-2S6F-100-FP-PSS-1YR		Annual Maintenance PSS (V4-2S6F-100-FP)	\$662	Each	10%	\$596	Other	F1
V4-2S6F-100-PSS-1YR	V4-2S6F-100-PSS-1YR		Annual Maintenance PSS (V4-2S6F-100)	\$414	Each	10%	\$373	Other	F1
V4-2S6F-100TU-PSS-1YR	V4-2S6F-100TU-PSS-1YR		Annual Maintenance PSS (V4-2S6F-100TU)	\$428	Each	10%	\$385	Other	F1
V4-2S6F-100U-PSS-1YR	V4-2S6F-100U-PSS-1YR		Annual Maintenance PSS (V4-2S6F-100U)	\$428	Each	10%	\$385	Other	F1
V4-2S6F-200-FP-PSS-1YR	V4-2S6F-200-FP-PSS-1YR		Annual Maintenance PSS (V4-2S6F-200-FP)	\$1,260	Each	10%	\$1,134	Other	F1
V4-2S6F-200-PSS-1YR	V4-2S6F-200-PSS-1YR		Annual Maintenance PSS (V4-2S6F-200)	\$654	Each	10%	\$588	Other	F1
V4-2S6F-200TU-PSS-1YR	V4-2S6F-200TU-PSS-1YR		Annual Maintenance PSS (V4-2S6F-200TU)	\$675	Each	10%	\$607	Other	F1
V4-2S6F-200U-PSS-1YR	V4-2S6F-200U-PSS-1YR		Annual Maintenance PSS (V4-2S6F-200U)	\$675	Each	10%	\$607	Other	F1
V4-2S6FX1.6TB-100-PSS-1YR	V4-2S6FX1.6TB-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TB-100)	\$166,430	Each	10%	\$149,787	Other	F1
V4-2S6FX1.6TB-10-PSS-1YR	V4-2S6FX1.6TB-10-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TB-10)	\$16,643	Each	10%	\$14,979	Other	F1
V4-2S6FX1.6TB-25-PSS-1YR	V4-2S6FX1.6TB-25-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TB-25)	\$41,608	Each	10%	\$37,447	Other	F1
V4-2S6FX1.6TB-50-PSS-1YR	V4-2S6FX1.6TB-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TB-50)	\$83,215	Each	10%	\$74,894	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
V4-2S6FX1.6TBU-100-PSS-1YR	V4-2S6FX1.6TBU-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TBU-100)	\$152,685	Each	10%	\$137,417	Other	F1	
V4-2S6FX1.6TBU-10-PSS-1YR	V4-2S6FX1.6TBU-10-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TBU-10)	\$15,269	Each	10%	\$13,742	Other	F1	
V4-2S6FX1.6TBU-25-PSS-1YR	V4-2S6FX1.6TBU-25-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TBU-25)	\$38,171	Each	10%	\$34,354	Other	F1	
V4-2S6FX1.6TBU-50-PSS-1YR	V4-2S6FX1.6TBU-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TBU-50)	\$76,343	Each	10%	\$68,708	Other	F1	
V4-2S6FX1.6TU-100-PSS-1YR	V4-2S6FX1.6TU-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TU-100)	\$152,685	Each	10%	\$137,417	Other	F1	
V4-2S6FX1.6TU-50-PSS-1YR	V4-2S6FX1.6TU-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX1.6TU-50)	\$76,343	Each	10%	\$68,708	Other	F1	
V4-2S6FX-100-FP-PSS-1YR	V4-2S6FX-100-FP-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-100-FP)	\$315	Each	10%	\$284	Other	F1	
V4-2S6FX-100-PSS-1YR	V4-2S6FX-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-100)	\$315	Each	10%	\$284	Other	F1	
V4-2S6FX-100TU-PSS-1YR	V4-2S6FX-100TU-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-100TU)	\$289	Each	10%	\$260	Other	F1	
V4-2S6FX-100U-PSS-1YR	V4-2S6FX-100U-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-100U)	\$289	Each	10%	\$260	Other	F1	
V4-2S6FX-1600-PSS-1YR	V4-2S6FX-1600-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-1600)	\$1,664	Each	10%	\$1,498	Other	F1	
V4-2S6FX-1600TU-PSS-1YR	V4-2S6FX-1600TU-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-1600TU)	\$1,527	Each	10%	\$1,374	Other	F1	
V4-2S6FX-1600U-PSS-1YR	V4-2S6FX-1600U-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-1600U)	\$1,527	Each	10%	\$1,374	Other	F1	
V4-2S6FX-200-100-PSS-1YR	V4-2S6FX-200-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200-100)	\$31,518	Each	10%	\$28,366	Other	F1	
V4-2S6FX-200-10-PSS-1YR	V4-2S6FX-200-10-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200-10)	\$3,621	Each	10%	\$3,259	Other	F1	
V4-2S6FX-200-21-PSS-1YR	V4-2S6FX-200-21-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200-21)	\$7,604	Each	10%	\$6,844	Other	F1	
V4-2S6FX-200-25-PSS-1YR	V4-2S6FX-200-25-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200-25)	\$9,053	Each	10%	\$8,147	Other	F1	
V4-2S6FX-200-50-PSS-1YR	V4-2S6FX-200-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200-50)	\$17,072	Each	10%	\$15,365	Other	F1	
V4-2S6FX-200-FP-PSS-1YR	V4-2S6FX-200-FP-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200-FP)	\$570	Each	10%	\$513	Other	F1	
V4-2S6FX-200-PSS-1YR	V4-2S6FX-200-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200)	\$362	Each	10%	\$326	Other	F1	
V4-2S6FX-200TU-100-PSS-1YR	V4-2S6FX-200TU-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200TU-100)	\$28,922	Each	10%	\$26,030	Other	F1	
V4-2S6FX-200TU-50-PSS-1YR	V4-2S6FX-200TU-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200TU-50)	\$15,666	Each	10%	\$14,100	Other	F1	
V4-2S6FX-200TU-PSS-1YR	V4-2S6FX-200TU-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200TU)	\$332	Each	10%	\$299	Other	F1	
V4-2S6FX-200U-100-PSS-1YR	V4-2S6FX-200U-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200U-100)	\$28,922	Each	10%	\$26,030	Other	F1	
V4-2S6FX-200U-10-PSS-1YR	V4-2S6FX-200U-10-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200U-10)	\$3,322	Each	10%	\$2,989	Other	F1	
V4-2S6FX-200U-21-PSS-1YR	V4-2S6FX-200U-21-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200U-21)	\$6,975	Each	10%	\$6,278	Other	F1	
V4-2S6FX-200U-25-PSS-1YR	V4-2S6FX-200U-25-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200U-25)	\$8,304	Each	10%	\$7,473	Other	F1	
V4-2S6FX-200U-50-PSS-1YR	V4-2S6FX-200U-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200U-50)	\$15,666	Each	10%	\$14,100	Other	F1	
V4-2S6FX-200U-PSS-1YR	V4-2S6FX-200U-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-200U)	\$332	Each	10%	\$299	Other	F1	
V4-2S6FX-400-100-PSS-1YR	V4-2S6FX-400-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400-100)	\$57,630	Each	10%	\$51,867	Other	F1	
V4-2S6FX-400-10-PSS-1YR	V4-2S6FX-400-10-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400-10)	\$5,763	Each	10%	\$5,187	Other	F1	
V4-2S6FX-400-21-PSS-1YR	V4-2S6FX-400-21-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400-21)	\$12,102	Each	10%	\$10,892	Other	F1	
V4-2S6FX-400-25-PSS-1YR	V4-2S6FX-400-25-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400-25)	\$14,408	Each	10%	\$12,967	Other	F1	
V4-2S6FX-400-50-PSS-1YR	V4-2S6FX-400-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400-50)	\$28,815	Each	10%	\$25,934	Other	F1	
V4-2S6FX-400S-PSS-1YR	V4-2S6FX-400S-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400S)	\$4,603	Each	10%	\$4,142	Other	F1	
V4-2S6FX-400-FP-PSS-1YR	V4-2S6FX-400-FP-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400-FP)	\$921	Each	10%	\$828	Other	F1	
V4-2S6FX-400-PSS-1YR	V4-2S6FX-400-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400)	\$576	Each	10%	\$519	Other	F1	
V4-2S6FX-400TU-100-PSS-1YR	V4-2S6FX-400TU-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400TU-100)	\$52,910	Each	10%	\$47,619	Other	F1	
V4-2S6FX-400TU-50-PSS-1YR	V4-2S6FX-400TU-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400TU-50)	\$26,455	Each	10%	\$23,810	Other	F1	
V4-2S6FX-400TU-PSS-1YR	V4-2S6FX-400TU-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400TU)	\$529	Each	10%	\$476	Other	F1	
V4-2S6FX-400U-100-PSS-1YR	V4-2S6FX-400U-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400U-100)	\$52,910	Each	10%	\$47,619	Other	F1	
V4-2S6FX-400U-10-PSS-1YR	V4-2S6FX-400U-10-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400U-10)	\$5,291	Each	10%	\$4,762	Other	F1	
V4-2S6FX-400U-21-PSS-1YR	V4-2S6FX-400U-21-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400U-21)	\$11,111	Each	10%	\$10,000	Other	F1	
V4-2S6FX-400U-25-PSS-1YR	V4-2S6FX-400U-25-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400U-25)	\$13,228	Each	10%	\$11,905	Other	F1	
V4-2S6FX-400U-50-PSS-1YR	V4-2S6FX-400U-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400U-50)	\$26,455	Each	10%	\$23,810	Other	F1	
V4-2S6FX-400U-PSS-1YR	V4-2S6FX-400U-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-400U)	\$529	Each	10%	\$476	Other	F1	
V4-2S6FX-800-100-PSS-1YR	V4-2S6FX-800-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-800-100)	\$101,915	Each	10%	\$91,724	Other	F1	
V4-2S6FX-800-10-PSS-1YR	V4-2S6FX-800-10-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-800-10)	\$10,192	Each	10%	\$9,172	Other	F1	
V4-2S6FX-800-25-PSS-1YR	V4-2S6FX-800-25-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-800-25)	\$25,479	Each	10%	\$22,931	Other	F1	
V4-2S6FX-800-50-PSS-1YR	V4-2S6FX-800-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-800-50)	\$50,958	Each	10%	\$45,862	Other	F1	
V4-2S6FX-800-PSS-1YR	V4-2S6FX-800-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-800)	\$1,019	Each	10%	\$917	Other	F1	
V4-2S6FX-800TU-100-PSS-1YR	V4-2S6FX-800TU-100-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-800TU-100)	\$93,535	Each	10%	\$84,182	Other	F1	
V4-2S6FX-800TU-50-PSS-1YR	V4-2S6FX-800TU-50-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-800TU-50)	\$46,768	Each	10%	\$42,091	Other	F1	
V4-2S6FX-800TU-PSS-1YR	V4-2S6FX-800TU-PSS-1YR		Annual Maintenance PSS (V4-2S6FX-800TU)	\$1,141	Each	10%	\$1,027	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-2S6FX-800U-100-PSS-1YR	V4-2S6FX-800U-100-PSS-1YR	Annual Maintenance PSS (V4-2S6FX-800U-100)		\$114,113	Each	10%	\$102,701	Other	F1
V4-2S6FX-800U-10-PSS-1YR	V4-2S6FX-800U-10-PSS-1YR	Annual Maintenance PSS (V4-2S6FX-800U-10)		\$9,354	Each	10%	\$8,418	Other	F1
V4-2S6FX-800U-25-PSS-1YR	V4-2S6FX-800U-25-PSS-1YR	Annual Maintenance PSS (V4-2S6FX-800U-25)		\$28,529	Each	10%	\$25,676	Other	F1
V4-2S6FX-800U-50-PSS-1YR	V4-2S6FX-800U-50-PSS-1YR	Annual Maintenance PSS (V4-2S6FX-800U-50)		\$57,057	Each	10%	\$51,351	Other	F1
V4-2S6FX-800U-PSS-1YR	V4-2S6FX-800U-PSS-1YR	Annual Maintenance PSS (V4-2S6FX-800U)		\$1,141	Each	10%	\$1,027	Other	F1
V4-2S6FXL-1600-PSS-1YR	V4-2S6FXL-1600-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-1600)		\$1,318	Each	10%	\$1,186	Other	F1
V4-2S6FXL-1600TU-PSS-1YR	V4-2S6FXL-1600TU-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-1600TU)		\$1,660	Each	10%	\$1,494	Other	F1
V4-2S6FXL-1600U-PSS-1YR	V4-2S6FXL-1600U-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-1600U)		\$1,660	Each	10%	\$1,494	Other	F1
V4-2S6FXL-3200-PSS-1YR	V4-2S6FXL-3200-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-3200)		\$2,683	Each	10%	\$2,414	Other	F1
V4-2S6FXL-3200TU-PSS-1YR	V4-2S6FXL-3200TU-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-3200TU)		\$3,379	Each	10%	\$3,041	Other	F1
V4-2S6FXL-3200U-PSS-1YR	V4-2S6FXL-3200U-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-3200U)		\$3,379	Each	10%	\$3,041	Other	F1
V4-2S6FXL-400-PSS-1YR	V4-2S6FXL-400-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-400)		\$507	Each	10%	\$457	Other	F1
V4-2S6FXL-400TU-PSS-1YR	V4-2S6FXL-400TU-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-400TU)		\$640	Each	10%	\$576	Other	F1
V4-2S6FXL-400U-PSS-1YR	V4-2S6FXL-400U-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-400U)		\$640	Each	10%	\$576	Other	F1
V4-2S6FXL-800-PSS-1YR	V4-2S6FXL-800-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-800)		\$866	Each	10%	\$780	Other	F1
V4-2S6FXL-800TU-PSS-1YR	V4-2S6FXL-800TU-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-800TU)		\$1,091	Each	10%	\$982	Other	F1
V4-2S6FXL-800U-PSS-1YR	V4-2S6FXL-800U-PSS-1YR	Annual Maintenance PSS (V4-2S6FXL-800U)		\$1,091	Each	10%	\$982	Other	F1
V4BD6C25ADAF-PSS-1YR	V4BD6C25ADAF-PSS-1YR	Annual Maintenance PSS (V4BD6C25ADAF)		\$2,170	Each	10%	\$1,953	Other	F1
V4BD6C25AD-PSS-1YR	V4BD6C25AD-PSS-1YR	Annual Maintenance PSS (V4BD6C25AD)		\$2,532	Each	10%	\$2,279	Other	F1
V4BD6C25FAF-PSS-1YR	V4BD6C25FAF-PSS-1YR	Annual Maintenance PSS (V4BD6C25FAF)		\$2,170	Each	10%	\$1,953	Other	F1
V4BD6C25F-PSS-1YR	V4BD6C25F-PSS-1YR	Annual Maintenance PSS (V4BD6C25F)		\$2,532	Each	10%	\$2,279	Other	F1
V4-D2S10-012-PSS-1YR	V4-D2S10-012-PSS-1YR	Annual Maintenance PSS (V4-D2S10-012)		\$244	Each	10%	\$220	Other	F1
V4-D2S10-012TU-PSS-1YR	V4-D2S10-012TU-PSS-1YR	Annual Maintenance PSS (V4-D2S10-012TU)		\$246	Each	10%	\$221	Other	F1
V4-D2S10-012U-PSS-1YR	V4-D2S10-012U-PSS-1YR	Annual Maintenance PSS (V4-D2S10-012U)		\$253	Each	10%	\$228	Other	F1
V4-D2S10-600-PSS-1YR	V4-D2S10-600-PSS-1YR	Annual Maintenance PSS (V4-D2S10-600)		\$146	Each	10%	\$132	Other	F1
V4-D2S10-600TU-PSS-1YR	V4-D2S10-600TU-PSS-1YR	Annual Maintenance PSS (V4-D2S10-600TU)		\$151	Each	10%	\$136	Other	F1
V4-D2S10-600U-PSS-1YR	V4-D2S10-600U-PSS-1YR	Annual Maintenance PSS (V4-D2S10-600U)		\$151	Each	10%	\$136	Other	F1
V4-D2S10-900-PSS-1YR	V4-D2S10-900-PSS-1YR	Annual Maintenance PSS (V4-D2S10-900)		\$193	Each	10%	\$174	Other	F1
V4-D2S10-900TU-PSS-1YR	V4-D2S10-900TU-PSS-1YR	Annual Maintenance PSS (V4-D2S10-900TU)		\$199	Each	10%	\$179	Other	F1
V4-D2S10-900U-PSS-1YR	V4-D2S10-900U-PSS-1YR	Annual Maintenance PSS (V4-D2S10-900U)		\$199	Each	10%	\$179	Other	F1
V4-D2S15-300-PSS-1YR	V4-D2S15-300-PSS-1YR	Annual Maintenance PSS (V4-D2S15-300)		\$212	Each	10%	\$190	Other	F1
V4-D2S15-300TU-PSS-1YR	V4-D2S15-300TU-PSS-1YR	Annual Maintenance PSS (V4-D2S15-300TU)		\$218	Each	10%	\$197	Other	F1
V4-D2S15-300U-PSS-1YR	V4-D2S15-300U-PSS-1YR	Annual Maintenance PSS (V4-D2S15-300U)		\$218	Each	10%	\$197	Other	F1
V4-D2S15-600-PSS-1YR	V4-D2S15-600-PSS-1YR	Annual Maintenance PSS (V4-D2S15-600)		\$237	Each	10%	\$213	Other	F1
V4-D2S15-600TU-PSS-1YR	V4-D2S15-600TU-PSS-1YR	Annual Maintenance PSS (V4-D2S15-600TU)		\$245	Each	10%	\$221	Other	F1
V4-D2S15-600U-PSS-1YR	V4-D2S15-600U-PSS-1YR	Annual Maintenance PSS (V4-D2S15-600U)		\$245	Each	10%	\$221	Other	F1
V4-D2S6F-100-PSS-1YR	V4-D2S6F-100-PSS-1YR	Annual Maintenance PSS (V4-D2S6F-100)		\$414	Each	10%	\$373	Other	F1
V4-D2S6F-100TU-PSS-1YR	V4-D2S6F-100TU-PSS-1YR	Annual Maintenance PSS (V4-D2S6F-100TU)		\$428	Each	10%	\$385	Other	F1
V4-D2S6F-100U-PSS-1YR	V4-D2S6F-100U-PSS-1YR	Annual Maintenance PSS (V4-D2S6F-100U)		\$428	Each	10%	\$385	Other	F1
V4-D2S6F-200-PSS-1YR	V4-D2S6F-200-PSS-1YR	Annual Maintenance PSS (V4-D2S6F-200)		\$654	Each	10%	\$588	Other	F1
V4-D2S6F-200TU-PSS-1YR	V4-D2S6F-200TU-PSS-1YR	Annual Maintenance PSS (V4-D2S6F-200TU)		\$675	Each	10%	\$607	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
V4-D2S6F-200U-PSS-1YR	V4-D2S6F-200U-PSS-1YR		Annual Maintenance PSS (V4-D2S6F-200U)	\$675	Each	10%	\$607	Other	F1	
V4-D2S6FX1.6TB-100-PSS-1YR	V4-D2S6FX1.6TB-100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX1.6TB-100)	\$166,430	Each	10%	\$149,787	Other	F1	
V4-D2S6FX1.6TB-25-PSS-1YR	V4-D2S6FX1.6TB-25-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX1.6TB-25)	\$41,608	Each	10%	\$37,447	Other	F1	
V4-D2S6FX1.6TB-50-PSS-1YR	V4-D2S6FX1.6TB-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX1.6TB-50)	\$83,215	Each	10%	\$74,894	Other	F1	
V4-D2S6FX1.6TBU100-PSS-1YR	V4-D2S6FX1.6TBU100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX1.6TBU100)	\$152,685	Each	10%	\$137,417	Other	F1	
V4-D2S6FX1.6TBU-25-PSS-1YR	V4-D2S6FX1.6TBU-25-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX1.6TBU-25)	\$38,171	Each	10%	\$34,354	Other	F1	
V4-D2S6FX1.6TBU-50-PSS-1YR	V4-D2S6FX1.6TBU-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX1.6TBU-50)	\$76,343	Each	10%	\$68,708	Other	F1	
V4-D2S6FX1.6TU100-PSS-1YR	V4-D2S6FX1.6TU100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX1.6TU100)	\$152,685	Each	10%	\$137,417	Other	F1	
V4-D2S6FX1.6TU-50-PSS-1YR	V4-D2S6FX1.6TU-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX1.6TU-50)	\$76,343	Each	10%	\$68,708	Other	F1	
V4-D2S6FX-100-PSS-1YR	V4-D2S6FX-100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-100)	\$315	Each	10%	\$284	Other	F1	
V4-D2S6FX-100TU-PSS-1YR	V4-D2S6FX-100TU-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-100TU)	\$352	Each	10%	\$317	Other	F1	
V4-D2S6FX-100U-PSS-1YR	V4-D2S6FX-100U-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-100U)	\$352	Each	10%	\$317	Other	F1	
V4-D2S6FX-1600-PSS-1YR	V4-D2S6FX-1600-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-1600)	\$1,664	Each	10%	\$1,498	Other	F1	
V4-D2S6FX-1600TU-PSS-1YR	V4-D2S6FX-1600TU-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-1600TU)	\$1,527	Each	10%	\$1,374	Other	F1	
V4-D2S6FX-1600U-PSS-1YR	V4-D2S6FX-1600U-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-1600U)	\$1,527	Each	10%	\$1,374	Other	F1	
V4-D2S6FX-200-100-PSS-1YR	V4-D2S6FX-200-100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200-100)	\$31,518	Each	10%	\$28,366	Other	F1	
V4-D2S6FX-200-10-PSS-1YR	V4-D2S6FX-200-10-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200-10)	\$3,621	Each	10%	\$3,259	Other	F1	
V4-D2S6FX-200-25-PSS-1YR	V4-D2S6FX-200-25-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200-25)	\$9,053	Each	10%	\$8,147	Other	F1	
V4-D2S6FX-200-50-PSS-1YR	V4-D2S6FX-200-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200-50)	\$17,072	Each	10%	\$15,365	Other	F1	
V4-D2S6FX-200-PSS-1YR	V4-D2S6FX-200-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200)	\$362	Each	10%	\$326	Other	F1	
V4-D2S6FX-200TU100-PSS-1YR	V4-D2S6FX-200TU100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200TU100)	\$28,922	Each	10%	\$26,030	Other	F1	
V4-D2S6FX-200TU-50-PSS-1YR	V4-D2S6FX-200TU-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200TU-50)	\$15,666	Each	10%	\$14,100	Other	F1	
V4-D2S6FX-200TU-PSS-1YR	V4-D2S6FX-200TU-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200TU)	\$332	Each	10%	\$299	Other	F1	
V4-D2S6FX-200U-100-PSS-1YR	V4-D2S6FX-200U-100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200U-100)	\$28,922	Each	10%	\$26,030	Other	F1	
V4-D2S6FX-200U-10-PSS-1YR	V4-D2S6FX-200U-10-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200U-10)	\$3,322	Each	10%	\$2,989	Other	F1	
V4-D2S6FX-200U-25-PSS-1YR	V4-D2S6FX-200U-25-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200U-25)	\$8,304	Each	10%	\$7,473	Other	F1	
V4-D2S6FX-200U-50-PSS-1YR	V4-D2S6FX-200U-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200U-50)	\$15,666	Each	10%	\$14,100	Other	F1	
V4-D2S6FX-200U-PSS-1YR	V4-D2S6FX-200U-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-200U)	\$332	Each	10%	\$299	Other	F1	
V4-D2S6FX-400-100-PSS-1YR	V4-D2S6FX-400-100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400-100)	\$57,630	Each	10%	\$51,867	Other	F1	
V4-D2S6FX-400-10-PSS-1YR	V4-D2S6FX-400-10-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400-10)	\$5,763	Each	10%	\$5,187	Other	F1	
V4-D2S6FX-400-25-PSS-1YR	V4-D2S6FX-400-25-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400-25)	\$14,408	Each	10%	\$12,967	Other	F1	
V4-D2S6FX-400-50-PSS-1YR	V4-D2S6FX-400-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400-50)	\$28,815	Each	10%	\$25,934	Other	F1	
V4-D2S6FX-400-PSS-1YR	V4-D2S6FX-400-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400)	\$576	Each	10%	\$519	Other	F1	
V4-D2S6FX-400TU100-PSS-1YR	V4-D2S6FX-400TU100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400TU100)	\$52,910	Each	10%	\$47,619	Other	F1	
V4-D2S6FX-400TU-50-PSS-1YR	V4-D2S6FX-400TU-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400TU-50)	\$26,455	Each	10%	\$23,810	Other	F1	
V4-D2S6FX-400TU-PSS-1YR	V4-D2S6FX-400TU-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400TU)	\$529	Each	10%	\$476	Other	F1	
V4-D2S6FX-400U-100-PSS-1YR	V4-D2S6FX-400U-100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400U-100)	\$52,910	Each	10%	\$47,619	Other	F1	
V4-D2S6FX-400U-10-PSS-1YR	V4-D2S6FX-400U-10-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400U-10)	\$5,291	Each	10%	\$4,762	Other	F1	
V4-D2S6FX-400U-25-PSS-1YR	V4-D2S6FX-400U-25-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400U-25)	\$13,228	Each	10%	\$11,905	Other	F1	
V4-D2S6FX-400U-50-PSS-1YR	V4-D2S6FX-400U-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400U-50)	\$26,455	Each	10%	\$23,810	Other	F1	
V4-D2S6FX-400U-PSS-1YR	V4-D2S6FX-400U-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-400U)	\$529	Each	10%	\$476	Other	F1	
V4-D2S6FX-800-100-PSS-1YR	V4-D2S6FX-800-100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800-100)	\$101,915	Each	10%	\$91,724	Other	F1	
V4-D2S6FX-800-10-PSS-1YR	V4-D2S6FX-800-10-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800-10)	\$10,192	Each	10%	\$9,172	Other	F1	
V4-D2S6FX-800-25-PSS-1YR	V4-D2S6FX-800-25-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800-25)	\$25,479	Each	10%	\$22,931	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-D2S6FX-800-50-PSS-1YR	V4-D2S6FX-800-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800-50)	\$50,958	Each	10%	\$45,862	Other	F1
V4-D2S6FX-800-PSS-1YR	V4-D2S6FX-800-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800)	\$1,019	Each	10%	\$917	Other	F1
V4-D2S6FX-800TU100-PSS-1YR	V4-D2S6FX-800TU100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800TU100)	\$93,535	Each	10%	\$84,182	Other	F1
V4-D2S6FX-800TU-50-PSS-1YR	V4-D2S6FX-800TU-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800TU-50)	\$46,768	Each	10%	\$42,091	Other	F1
V4-D2S6FX-800TU-PSS-1YR	V4-D2S6FX-800TU-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800TU)	\$935	Each	10%	\$842	Other	F1
V4-D2S6FX-800U-100-PSS-1YR	V4-D2S6FX-800U-100-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800U-100)	\$93,535	Each	10%	\$84,182	Other	F1
V4-D2S6FX-800U-10-PSS-1YR	V4-D2S6FX-800U-10-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800U-10)	\$9,354	Each	10%	\$8,418	Other	F1
V4-D2S6FX-800U-25-PSS-1YR	V4-D2S6FX-800U-25-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800U-25)	\$23,384	Each	10%	\$21,045	Other	F1
V4-D2S6FX-800U-50-PSS-1YR	V4-D2S6FX-800U-50-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800U-50)	\$46,768	Each	10%	\$42,091	Other	F1
V4-D2S6FX-800U-PSS-1YR	V4-D2S6FX-800U-PSS-1YR		Annual Maintenance PSS (V4-D2S6FX-800U)	\$935	Each	10%	\$842	Other	F1
V4-D2S6FXL-1600-PSS-1YR	V4-D2S6FXL-1600-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-1600)	\$1,318	Each	10%	\$1,186	Other	F1
V4-D2S6FXL-1600TU-PSS-1YR	V4-D2S6FXL-1600TU-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-1600TU)	\$1,660	Each	10%	\$1,494	Other	F1
V4-D2S6FXL-1600U-PSS-1YR	V4-D2S6FXL-1600U-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-1600U)	\$1,660	Each	10%	\$1,494	Other	F1
V4-D2S6FXL-3200-PSS-1YR	V4-D2S6FXL-3200-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-3200)	\$2,683	Each	10%	\$2,414	Other	F1
V4-D2S6FXL-3200TU-PSS-1YR	V4-D2S6FXL-3200TU-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-3200TU)	\$3,379	Each	10%	\$3,041	Other	F1
V4-D2S6FXL-3200U-PSS-1YR	V4-D2S6FXL-3200U-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-3200U)	\$3,379	Each	10%	\$3,041	Other	F1
V4-D2S6FXL-400-PSS-1YR	V4-D2S6FXL-400-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-400)	\$507	Each	10%	\$457	Other	F1
V4-D2S6FXL-400TU-PSS-1YR	V4-D2S6FXL-400TU-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-400TU)	\$640	Each	10%	\$576	Other	F1
V4-D2S6FXL-400U-PSS-1YR	V4-D2S6FXL-400U-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-400U)	\$640	Each	10%	\$576	Other	F1
V4-D2S6FXL-800-PSS-1YR	V4-D2S6FXL-800-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-800)	\$866	Each	10%	\$780	Other	F1
V4-D2S6FXL-800TU-PSS-1YR	V4-D2S6FXL-800TU-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-800TU)	\$1,091	Each	10%	\$982	Other	F1
V4-D2S6FXL-800U-PSS-1YR	V4-D2S6FXL-800U-PSS-1YR		Annual Maintenance PSS (V4-D2S6FXL-800U)	\$1,091	Each	10%	\$982	Other	F1
V4-DS07-020-PSS-1YR	V4-DS07-020-PSS-1YR		Annual Maintenance PSS (V4-DS07-020)	\$152	Each	10%	\$137	Other	F1
V4-DS07-020TU-PSS-1YR	V4-DS07-020TU-PSS-1YR		Annual Maintenance PSS (V4-DS07-020TU)	\$158	Each	10%	\$142	Other	F1
V4-DS07-020U-PSS-1YR	V4-DS07-020U-PSS-1YR		Annual Maintenance PSS (V4-DS07-020U)	\$158	Each	10%	\$142	Other	F1
V4-DS07-030-PSS-1YR	V4-DS07-030-PSS-1YR		Annual Maintenance PSS (V4-DS07-030)	\$207	Each	10%	\$186	Other	F1
V4-DS07-030TU-PSS-1YR	V4-DS07-030TU-PSS-1YR		Annual Maintenance PSS (V4-DS07-030TU)	\$213	Each	10%	\$192	Other	F1
V4-DS07-030U-PSS-1YR	V4-DS07-030U-PSS-1YR		Annual Maintenance PSS (V4-DS07-030U)	\$213	Each	10%	\$192	Other	F1
V4-DS07-040-PSS-1YR	V4-DS07-040-PSS-1YR		Annual Maintenance PSS (V4-DS07-040)	\$232	Each	10%	\$209	Other	F1
V4-DS07-040TU-PSS-1YR	V4-DS07-040TU-PSS-1YR		Annual Maintenance PSS (V4-DS07-040TU)	\$239	Each	10%	\$215	Other	F1
V4-DS07-040U-PSS-1YR	V4-DS07-040U-PSS-1YR		Annual Maintenance PSS (V4-DS07-040U)	\$239	Each	10%	\$215	Other	F1
V4-DS10-012-PSS-1YR	V4-DS10-012-PSS-1YR		Annual Maintenance PSS (V4-DS10-012)	\$244	Each	10%	\$220	Other	F1
V4-DS10-012TU-PSS-1YR	V4-DS10-012TU-PSS-1YR		Annual Maintenance PSS (V4-DS10-012TU)	\$253	Each	10%	\$228	Other	F1
V4-DS10-012U-PSS-1YR	V4-DS10-012U-PSS-1YR		Annual Maintenance PSS (V4-DS10-012U)	\$253	Each	10%	\$228	Other	F1
V4-DS10-600-PSS-1YR	V4-DS10-600-PSS-1YR		Annual Maintenance PSS (V4-DS10-600)	\$146	Each	10%	\$132	Other	F1
V4-DS10-600TU-PSS-1YR	V4-DS10-600TU-PSS-1YR		Annual Maintenance PSS (V4-DS10-600TU)	\$151	Each	10%	\$136	Other	F1
V4-DS10-600U-PSS-1YR	V4-DS10-600U-PSS-1YR		Annual Maintenance PSS (V4-DS10-600U)	\$151	Each	10%	\$136	Other	F1
V4-DS10-900-PSS-1YR	V4-DS10-900-PSS-1YR		Annual Maintenance PSS (V4-DS10-900)	\$193	Each	10%	\$174	Other	F1
V4-DS10-900TU-PSS-1YR	V4-DS10-900TU-PSS-1YR		Annual Maintenance PSS (V4-DS10-900TU)	\$199	Each	10%	\$179	Other	F1
V4-DS10-900U-PSS-1YR	V4-DS10-900U-PSS-1YR		Annual Maintenance PSS (V4-DS10-900U)	\$199	Each	10%	\$179	Other	F1
V4-DS15-300-PSS-1YR	V4-DS15-300-PSS-1YR		Annual Maintenance PSS (V4-DS15-300)	\$155	Each	10%	\$139	Other	F1
V4-DS15-300TU-PSS-1YR	V4-DS15-300TU-PSS-1YR		Annual Maintenance PSS (V4-DS15-300TU)	\$160	Each	10%	\$144	Other	F1
V4-DS15-300U-PSS-1YR	V4-DS15-300U-PSS-1YR		Annual Maintenance PSS (V4-DS15-300U)	\$160	Each	10%	\$144	Other	F1
V4-DS15-600-PSS-1YR	V4-DS15-600-PSS-1YR		Annual Maintenance PSS (V4-DS15-600)	\$237	Each	10%	\$213	Other	F1
V4-DS15-600TU-PSS-1YR	V4-DS15-600TU-PSS-1YR		Annual Maintenance PSS (V4-DS15-600TU)	\$245	Each	10%	\$221	Other	F1
V4-DS15-600U-PSS-1YR	V4-DS15-600U-PSS-1YR		Annual Maintenance PSS (V4-DS15-600U)	\$245	Each	10%	\$221	Other	F1
V4-DS6F-100-FP-PSS-1YR	V4-DS6F-100-FP-PSS-1YR		Annual Maintenance PSS (V4-DS6F-100-FP)	\$662	Each	10%	\$596	Other	F1
V4-DS6F-100-PSS-1YR	V4-DS6F-100-PSS-1YR		Annual Maintenance PSS (V4-DS6F-100)	\$414	Each	10%	\$373	Other	F1
V4-DS6F-100TU-PSS-1YR	V4-DS6F-100TU-PSS-1YR		Annual Maintenance PSS (V4-DS6F-100TU)	\$428	Each	10%	\$385	Other	F1
V4-DS6F-100U-PSS-1YR	V4-DS6F-100U-PSS-1YR		Annual Maintenance PSS (V4-DS6F-100U)	\$428	Each	10%	\$385	Other	F1
V4-DS6F-200-FP-PSS-1YR	V4-DS6F-200-FP-PSS-1YR		Annual Maintenance PSS (V4-DS6F-200-FP)	\$1,260	Each	10%	\$1,134	Other	F1
V4-DS6F-200-PSS-1YR	V4-DS6F-200-PSS-1YR		Annual Maintenance PSS (V4-DS6F-200)	\$654	Each	10%	\$588	Other	F1
V4-DS6F-200TU-PSS-1YR	V4-DS6F-200TU-PSS-1YR		Annual Maintenance PSS (V4-DS6F-200TU)	\$675	Each	10%	\$607	Other	F1
V4-DS6F-200U-PSS-1YR	V4-DS6F-200U-PSS-1YR		Annual Maintenance PSS (V4-DS6F-200U)	\$675	Each	10%	\$607	Other	F1
V4-DS6FX1.6TB-100-PSS-1YR	V4-DS6FX1.6TB-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX1.6TB-100)	\$166,430	Each	10%	\$149,787	Other	F1
V4-DS6FX1.6TB-25-PSS-1YR	V4-DS6FX1.6TB-25-PSS-1YR		Annual Maintenance PSS (V4-DS6FX1.6TB-25)	\$41,608	Each	10%	\$37,447	Other	F1
V4-DS6FX1.6TB-50-PSS-1YR	V4-DS6FX1.6TB-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX1.6TB-50)	\$83,215	Each	10%	\$74,894	Other	F1
V4-DS6FX1.6TBU-100-PSS-1YR	V4-DS6FX1.6TBU-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX1.6TBU-100)	\$152,685	Each	10%	\$137,417	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
V4-DS6FX1.6TBU-25-PSS-1YR	V4-DS6FX1.6TBU-25-PSS-1YR		Annual Maintenance PSS (V4-DS6FX1.6TBU-25)	\$38,171	Each	10%	\$34,354	Other	F1	
V4-DS6FX1.6TBU-50-PSS-1YR	V4-DS6FX1.6TBU-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX1.6TBU-50)	\$76,343	Each	10%	\$68,708	Other	F1	
V4-DS6FX1.6TU-100-PSS-1YR	V4-DS6FX1.6TU-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX1.6TU-100)	\$152,685	Each	10%	\$137,417	Other	F1	
V4-DS6FX1.6TU-50-PSS-1YR	V4-DS6FX1.6TU-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX1.6TU-50)	\$76,343	Each	10%	\$68,708	Other	F1	
V4-DS6FX-100-FP-PSS-1YR	V4-DS6FX-100-FP-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-100-FP)	\$315	Each	10%	\$284	Other	F1	
V4-DS6FX-100-PSS-1YR	V4-DS6FX-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-100)	\$315	Each	10%	\$284	Other	F1	
V4-DS6FX-100TU-PSS-1YR	V4-DS6FX-100TU-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-100TU)	\$289	Each	10%	\$260	Other	F1	
V4-DS6FX-100U-PSS-1YR	V4-DS6FX-100U-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-100U)	\$289	Each	10%	\$260	Other	F1	
V4-DS6FX-1600-PSS-1YR	V4-DS6FX-1600-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-1600)	\$1,664	Each	10%	\$1,498	Other	F1	
V4-DS6FX-1600TU-PSS-1YR	V4-DS6FX-1600TU-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-1600TU)	\$1,527	Each	10%	\$1,374	Other	F1	
V4-DS6FX-1600U-PSS-1YR	V4-DS6FX-1600U-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-1600U)	\$1,527	Each	10%	\$1,374	Other	F1	
V4-DS6FX-200-100-PSS-1YR	V4-DS6FX-200-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200-100)	\$31,518	Each	10%	\$28,366	Other	F1	
V4-DS6FX-200-10-PSS-1YR	V4-DS6FX-200-10-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200-10)	\$3,621	Each	10%	\$3,259	Other	F1	
V4-DS6FX-200-25-PSS-1YR	V4-DS6FX-200-25-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200-25)	\$9,053	Each	10%	\$8,147	Other	F1	
V4-DS6FX-200-50-PSS-1YR	V4-DS6FX-200-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200-50)	\$17,072	Each	10%	\$15,365	Other	F1	
V4-DS6FX-200-FP-PSS-1YR	V4-DS6FX-200-FP-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200-FP)	\$570	Each	10%	\$513	Other	F1	
V4-DS6FX-200-PSS-1YR	V4-DS6FX-200-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200)	\$362	Each	10%	\$326	Other	F1	
V4-DS6FX-200TU-100-PSS-1YR	V4-DS6FX-200TU-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200TU-100)	\$28,922	Each	10%	\$26,030	Other	F1	
V4-DS6FX-200TU-50-PSS-1YR	V4-DS6FX-200TU-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200TU-50)	\$15,666	Each	10%	\$14,100	Other	F1	
V4-DS6FX-200TU-PSS-1YR	V4-DS6FX-200TU-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200TU)	\$332	Each	10%	\$299	Other	F1	
V4-DS6FX-200U-100-PSS-1YR	V4-DS6FX-200U-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200U-100)	\$28,922	Each	10%	\$26,030	Other	F1	
V4-DS6FX-200U-10-PSS-1YR	V4-DS6FX-200U-10-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200U-10)	\$3,322	Each	10%	\$2,989	Other	F1	
V4-DS6FX-200U-25-PSS-1YR	V4-DS6FX-200U-25-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200U-25)	\$8,304	Each	10%	\$7,473	Other	F1	
V4-DS6FX-200U-50-PSS-1YR	V4-DS6FX-200U-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200U-50)	\$15,666	Each	10%	\$14,100	Other	F1	
V4-DS6FX-200U-PSS-1YR	V4-DS6FX-200U-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-200U)	\$332	Each	10%	\$299	Other	F1	
V4-DS6FX-400-100-PSS-1YR	V4-DS6FX-400-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400-100)	\$57,630	Each	10%	\$51,867	Other	F1	
V4-DS6FX-400-10-PSS-1YR	V4-DS6FX-400-10-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400-10)	\$5,763	Each	10%	\$5,187	Other	F1	
V4-DS6FX-400-25-PSS-1YR	V4-DS6FX-400-25-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400-25)	\$14,408	Each	10%	\$12,967	Other	F1	
V4-DS6FX-400-50-PSS-1YR	V4-DS6FX-400-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400-50)	\$28,815	Each	10%	\$25,934	Other	F1	
V4-DS6FX-400-FP-PSS-1YR	V4-DS6FX-400-FP-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400-FP)	\$921	Each	10%	\$828	Other	F1	
V4-DS6FX-400-PSS-1YR	V4-DS6FX-400-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400)	\$576	Each	10%	\$519	Other	F1	
V4-DS6FX-400TU-100-PSS-1YR	V4-DS6FX-400TU-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400TU-100)	\$52,910	Each	10%	\$47,619	Other	F1	
V4-DS6FX-400TU-50-PSS-1YR	V4-DS6FX-400TU-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400TU-50)	\$26,455	Each	10%	\$23,810	Other	F1	
V4-DS6FX-400TU-PSS-1YR	V4-DS6FX-400TU-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400TU)	\$529	Each	10%	\$476	Other	F1	
V4-DS6FX-400U-100-PSS-1YR	V4-DS6FX-400U-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400U-100)	\$52,910	Each	10%	\$47,619	Other	F1	
V4-DS6FX-400U-10-PSS-1YR	V4-DS6FX-400U-10-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400U-10)	\$5,291	Each	10%	\$4,762	Other	F1	
V4-DS6FX-400U-25-PSS-1YR	V4-DS6FX-400U-25-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400U-25)	\$13,228	Each	10%	\$11,905	Other	F1	
V4-DS6FX-400U-50-PSS-1YR	V4-DS6FX-400U-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400U-50)	\$26,455	Each	10%	\$23,810	Other	F1	
V4-DS6FX-400U-PSS-1YR	V4-DS6FX-400U-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-400U)	\$529	Each	10%	\$476	Other	F1	
V4-DS6FX-800-100-PSS-1YR	V4-DS6FX-800-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800-100)	\$101,915	Each	10%	\$91,724	Other	F1	
V4-DS6FX-800-10-PSS-1YR	V4-DS6FX-800-10-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800-10)	\$10,192	Each	10%	\$9,172	Other	F1	
V4-DS6FX-800-25-PSS-1YR	V4-DS6FX-800-25-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800-25)	\$25,479	Each	10%	\$22,931	Other	F1	
V4-DS6FX-800-50-PSS-1YR	V4-DS6FX-800-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800-50)	\$50,958	Each	10%	\$45,862	Other	F1	
V4-DS6FX-800-PSS-1YR	V4-DS6FX-800-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800)	\$1,019	Each	10%	\$917	Other	F1	
V4-DS6FX-800TU-100-PSS-1YR	V4-DS6FX-800TU-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800TU-100)	\$93,535	Each	10%	\$84,182	Other	F1	
V4-DS6FX-800TU-50-PSS-1YR	V4-DS6FX-800TU-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800TU-50)	\$46,768	Each	10%	\$42,091	Other	F1	
V4-DS6FX-800TU-PSS-1YR	V4-DS6FX-800TU-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800TU)	\$1,141	Each	10%	\$1,027	Other	F1	
V4-DS6FX-800U-100-PSS-1YR	V4-DS6FX-800U-100-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800U-100)	\$93,535	Each	10%	\$84,182	Other	F1	
V4-DS6FX-800U-10-PSS-1YR	V4-DS6FX-800U-10-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800U-10)	\$9,354	Each	10%	\$8,418	Other	F1	
V4-DS6FX-800U-25-PSS-1YR	V4-DS6FX-800U-25-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800U-25)	\$23,384	Each	10%	\$21,045	Other	F1	
V4-DS6FX-800U-50-PSS-1YR	V4-DS6FX-800U-50-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800U-50)	\$46,768	Each	10%	\$42,091	Other	F1	
V4-DS6FX-800U-PSS-1YR	V4-DS6FX-800U-PSS-1YR		Annual Maintenance PSS (V4-DS6FX-800U)	\$1,141	Each	10%	\$1,027	Other	F1	
V4S12C25ADAF-PSS-1YR	V4S12C25ADAF-PSS-1YR		Annual Maintenance PSS (V4S12C25ADAF)	\$11,862	Each	10%	\$10,676	Other	F1	
V4S12C25AD-PSS-1YR	V4S12C25AD-PSS-1YR		Annual Maintenance PSS (V4S12C25AD)	\$13,839	Each	10%	\$12,455	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4SL12C25FAF-PSS-1YR	V4SL12C25FAF-PSS-1YR		Annual Maintenance PSS (V4SL12C25FAF)	\$11,862	Each	10%	\$10,676	Other	F1
V4SL12C25F-PSS-1YR	V4SL12C25F-PSS-1YR		Annual Maintenance PSS (V4SL12C25F)	\$13,839	Each	10%	\$12,455	Other	F1
V4SL16C25ADAF-PSS-1YR	V4SL16C25ADAF-PSS-1YR		Annual Maintenance PSS (V4SL16C25ADAF)	\$26,000	Each	10%	\$23,400	Other	F1
V4SL16C25AD-PSS-1YR	V4SL16C25AD-PSS-1YR		Annual Maintenance PSS (V4SL16C25AD)	\$30,333	Each	10%	\$27,300	Other	F1
V4SL16C25FAF-PSS-1YR	V4SL16C25FAF-PSS-1YR		Annual Maintenance PSS (V4SL16C25FAF)	\$26,000	Each	10%	\$23,400	Other	F1
V4SL16C25F-PSS-1YR	V4SL16C25F-PSS-1YR		Annual Maintenance PSS (V4SL16C25F)	\$30,333	Each	10%	\$27,300	Other	F1
V4SL8C25ADAF-PSS-1YR	V4SL8C25ADAF-PSS-1YR		Annual Maintenance PSS (V4SL8C25ADAF)	\$5,576	Each	10%	\$5,018	Other	F1
V4SL8C25AD-PSS-1YR	V4SL8C25AD-PSS-1YR		Annual Maintenance PSS (V4SL8C25AD)	\$6,505	Each	10%	\$5,855	Other	F1
V4SL8C25FAF-PSS-1YR	V4SL8C25FAF-PSS-1YR		Annual Maintenance PSS (V4SL8C25FAF)	\$5,576	Each	10%	\$5,018	Other	F1
V4SL8C25F-PSS-1YR	V4SL8C25F-PSS-1YR		Annual Maintenance PSS (V4SL8C25F)	\$6,505	Each	10%	\$5,855	Other	F1
V4-VS07-020-PSS-1YR	V4-VS07-020-PSS-1YR		Annual Maintenance PSS (V4-VS07-020)	\$152	Each	10%	\$137	Other	F1
V4-VS07-020TU-PSS-1YR	V4-VS07-020TU-PSS-1YR		Annual Maintenance PSS (V4-VS07-020TU)	\$158	Each	10%	\$142	Other	F1
V4-VS07-020U-PSS-1YR	V4-VS07-020U-PSS-1YR		Annual Maintenance PSS (V4-VS07-020U)	\$158	Each	10%	\$142	Other	F1
V4-VS07-030-PSS-1YR	V4-VS07-030-PSS-1YR		Annual Maintenance PSS (V4-VS07-030)	\$207	Each	10%	\$186	Other	F1
V4-VS07-030TU-PSS-1YR	V4-VS07-030TU-PSS-1YR		Annual Maintenance PSS (V4-VS07-030TU)	\$213	Each	10%	\$192	Other	F1
V4-VS07-030U-PSS-1YR	V4-VS07-030U-PSS-1YR		Annual Maintenance PSS (V4-VS07-030U)	\$213	Each	10%	\$192	Other	F1
V4-VS07-040-PSS-1YR	V4-VS07-040-PSS-1YR		Annual Maintenance PSS (V4-VS07-040)	\$232	Each	10%	\$209	Other	F1
V4-VS07-040TU-PSS-1YR	V4-VS07-040TU-PSS-1YR		Annual Maintenance PSS (V4-VS07-040TU)	\$239	Each	10%	\$215	Other	F1
V4-VS07-040U-PSS-1YR	V4-VS07-040U-PSS-1YR		Annual Maintenance PSS (V4-VS07-040U)	\$239	Each	10%	\$215	Other	F1
V4-VS10-012-PSS-1YR	V4-VS10-012-PSS-1YR		Annual Maintenance PSS (V4-VS10-012)	\$244	Each	10%	\$220	Other	F1
V4-VS10-012TU-PSS-1YR	V4-VS10-012TU-PSS-1YR		Annual Maintenance PSS (V4-VS10-012TU)	\$253	Each	10%	\$228	Other	F1
V4-VS10-012U-PSS-1YR	V4-VS10-012U-PSS-1YR		Annual Maintenance PSS (V4-VS10-012U)	\$253	Each	10%	\$228	Other	F1
V4-VS10-600-PSS-1YR	V4-VS10-600-PSS-1YR		Annual Maintenance PSS (V4-VS10-600)	\$146	Each	10%	\$132	Other	F1
V4-VS10-600TU-PSS-1YR	V4-VS10-600TU-PSS-1YR		Annual Maintenance PSS (V4-VS10-600TU)	\$151	Each	10%	\$136	Other	F1
V4-VS10-600U-PSS-1YR	V4-VS10-600U-PSS-1YR		Annual Maintenance PSS (V4-VS10-600U)	\$151	Each	10%	\$136	Other	F1
V4-VS10-900-PSS-1YR	V4-VS10-900-PSS-1YR		Annual Maintenance PSS (V4-VS10-900)	\$193	Each	10%	\$174	Other	F1
V4-VS10-900TU-PSS-1YR	V4-VS10-900TU-PSS-1YR		Annual Maintenance PSS (V4-VS10-900TU)	\$199	Each	10%	\$179	Other	F1
V4-VS10-900U-PSS-1YR	V4-VS10-900U-PSS-1YR		Annual Maintenance PSS (V4-VS10-900U)	\$199	Each	10%	\$179	Other	F1
V4-VS15-300-PSS-1YR	V4-VS15-300-PSS-1YR		Annual Maintenance PSS (V4-VS15-300)	\$155	Each	10%	\$139	Other	F1
V4-VS15-300TU-PSS-1YR	V4-VS15-300TU-PSS-1YR		Annual Maintenance PSS (V4-VS15-300TU)	\$160	Each	10%	\$144	Other	F1
V4-VS15-300U-PSS-1YR	V4-VS15-300U-PSS-1YR		Annual Maintenance PSS (V4-VS15-300U)	\$160	Each	10%	\$144	Other	F1
V4-VS15-600-PSS-1YR	V4-VS15-600-PSS-1YR		Annual Maintenance PSS (V4-VS15-600)	\$237	Each	10%	\$213	Other	F1
V4-VS15-600TU-PSS-1YR	V4-VS15-600TU-PSS-1YR		Annual Maintenance PSS (V4-VS15-600TU)	\$245	Each	10%	\$221	Other	F1
V4-VS15-600U-PSS-1YR	V4-VS15-600U-PSS-1YR		Annual Maintenance PSS (V4-VS15-600U)	\$245	Each	10%	\$221	Other	F1
V4-VS6F-100-FP-PSS-1YR	V4-VS6F-100-FP-PSS-1YR		Annual Maintenance PSS (V4-VS6F-100-FP)	\$662	Each	10%	\$596	Other	F1
V4-VS6F-100-PSS-1YR	V4-VS6F-100-PSS-1YR		Annual Maintenance PSS (V4-VS6F-100)	\$414	Each	10%	\$373	Other	F1
V4-VS6F-100TU-PSS-1YR	V4-VS6F-100TU-PSS-1YR		Annual Maintenance PSS (V4-VS6F-100TU)	\$428	Each	10%	\$385	Other	F1
V4-VS6F-100U-PSS-1YR	V4-VS6F-100U-PSS-1YR		Annual Maintenance PSS (V4-VS6F-100U)	\$428	Each	10%	\$385	Other	F1
V4-VS6F-200-FP-PSS-1YR	V4-VS6F-200-FP-PSS-1YR		Annual Maintenance PSS (V4-VS6F-200-FP)	\$1,260	Each	10%	\$1,134	Other	F1
V4-VS6F-200-PSS-1YR	V4-VS6F-200-PSS-1YR		Annual Maintenance PSS (V4-VS6F-200)	\$654	Each	10%	\$588	Other	F1
V4-VS6F-200TU-PSS-1YR	V4-VS6F-200TU-PSS-1YR		Annual Maintenance PSS (V4-VS6F-200TU)	\$675	Each	10%	\$607	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column J) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
V4-VS6F-200U-PSS-1YR	V4-VS6F-200U-PSS-1YR		Annual Maintenance PSS (V4-VS6F-200U)	\$675	Each	10%	\$607	Other	F1
V4-VS6FX1.6TB-100-PSS-1YR	V4-VS6FX1.6TB-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TB-100)	\$166,430	Each	10%	\$149,787	Other	F1
V4-VS6FX1.6TB-10-PSS-1YR	V4-VS6FX1.6TB-10-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TB-10)	\$16,643	Each	10%	\$14,979	Other	F1
V4-VS6FX1.6TB-25-PSS-1YR	V4-VS6FX1.6TB-25-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TB-25)	\$41,608	Each	10%	\$37,447	Other	F1
V4-VS6FX1.6TB-50-PSS-1YR	V4-VS6FX1.6TB-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TB-50)	\$83,215	Each	10%	\$74,894	Other	F1
V4-VS6FX1.6TBU-100-PSS-1YR	V4-VS6FX1.6TBU-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TBU-100)	\$152,685	Each	10%	\$137,417	Other	F1
V4-VS6FX1.6TBU-10-PSS-1YR	V4-VS6FX1.6TBU-10-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TBU-10)	\$15,269	Each	10%	\$13,742	Other	F1
V4-VS6FX1.6TBU-25-PSS-1YR	V4-VS6FX1.6TBU-25-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TBU-25)	\$38,171	Each	10%	\$34,354	Other	F1
V4-VS6FX1.6TBU-50-PSS-1YR	V4-VS6FX1.6TBU-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TBU-50)	\$76,343	Each	10%	\$68,708	Other	F1
V4-VS6FX1.6TU-100-PSS-1YR	V4-VS6FX1.6TU-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TU-100)	\$152,685	Each	10%	\$137,417	Other	F1
V4-VS6FX1.6TU-50-PSS-1YR	V4-VS6FX1.6TU-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX1.6TU-50)	\$76,343	Each	10%	\$68,708	Other	F1
V4-VS6FX-100-FP-PSS-1YR	V4-VS6FX-100-FP-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-100-FP)	\$315	Each	10%	\$284	Other	F1
V4-VS6FX-100-PSS-1YR	V4-VS6FX-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-100)	\$315	Each	10%	\$284	Other	F1
V4-VS6FX-100TU-PSS-1YR	V4-VS6FX-100TU-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-100TU)	\$289	Each	10%	\$260	Other	F1
V4-VS6FX-100U-PSS-1YR	V4-VS6FX-100U-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-100U)	\$289	Each	10%	\$260	Other	F1
V4-VS6FX-1600-PSS-1YR	V4-VS6FX-1600-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-1600)	\$1,664	Each	10%	\$1,498	Other	F1
V4-VS6FX-1600TU-PSS-1YR	V4-VS6FX-1600TU-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-1600TU)	\$1,527	Each	10%	\$1,374	Other	F1
V4-VS6FX-1600U-PSS-1YR	V4-VS6FX-1600U-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-1600U)	\$1,527	Each	10%	\$1,374	Other	F1
V4-VS6FX-200-100-PSS-1YR	V4-VS6FX-200-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200-100)	\$31,518	Each	10%	\$28,366	Other	F1
V4-VS6FX-200-10-PSS-1YR	V4-VS6FX-200-10-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200-10)	\$3,621	Each	10%	\$3,259	Other	F1
V4-VS6FX-200-21-PSS-1YR	V4-VS6FX-200-21-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200-21)	\$7,604	Each	10%	\$6,844	Other	F1
V4-VS6FX-200-25-PSS-1YR	V4-VS6FX-200-25-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200-25)	\$9,053	Each	10%	\$8,147	Other	F1
V4-VS6FX-200-50-PSS-1YR	V4-VS6FX-200-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200-50)	\$17,072	Each	10%	\$15,365	Other	F1
V4-VS6FX-200-FP-PSS-1YR	V4-VS6FX-200-FP-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200-FP)	\$570	Each	10%	\$513	Other	F1
V4-VS6FX-200-PSS-1YR	V4-VS6FX-200-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200)	\$362	Each	10%	\$326	Other	F1
V4-VS6FX-200TU-100-PSS-1YR	V4-VS6FX-200TU-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200TU-100)	\$28,922	Each	10%	\$26,030	Other	F1
V4-VS6FX-200TU-50-PSS-1YR	V4-VS6FX-200TU-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200TU-50)	\$15,666	Each	10%	\$14,100	Other	F1
V4-VS6FX-200TU-PSS-1YR	V4-VS6FX-200TU-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200TU)	\$332	Each	10%	\$299	Other	F1
V4-VS6FX-200U-100-PSS-1YR	V4-VS6FX-200U-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200U-100)	\$35,286	Each	10%	\$31,757	Other	F1
V4-VS6FX-200U-10-PSS-1YR	V4-VS6FX-200U-10-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200U-10)	\$3,322	Each	10%	\$2,989	Other	F1
V4-VS6FX-200U-21-PSS-1YR	V4-VS6FX-200U-21-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200U-21)	\$8,510	Each	10%	\$7,659	Other	F1
V4-VS6FX-200U-25-PSS-1YR	V4-VS6FX-200U-25-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200U-25)	\$10,131	Each	10%	\$9,118	Other	F1
V4-VS6FX-200U-50-PSS-1YR	V4-VS6FX-200U-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200U-50)	\$19,113	Each	10%	\$17,201	Other	F1
V4-VS6FX-200U-PSS-1YR	V4-VS6FX-200U-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-200U)	\$332	Each	10%	\$299	Other	F1
V4-VS6FX-400-100-PSS-1YR	V4-VS6FX-400-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400-100)	\$57,630	Each	10%	\$51,867	Other	F1
V4-VS6FX-400-10-PSS-1YR	V4-VS6FX-400-10-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400-10)	\$5,763	Each	10%	\$5,187	Other	F1
V4-VS6FX-400-21-PSS-1YR	V4-VS6FX-400-21-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400-21)	\$12,102	Each	10%	\$10,892	Other	F1
V4-VS6FX-400-25-PSS-1YR	V4-VS6FX-400-25-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400-25)	\$14,408	Each	10%	\$12,967	Other	F1
V4-VS6FX-400-50-PSS-1YR	V4-VS6FX-400-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400-50)	\$28,815	Each	10%	\$25,934	Other	F1
V4-VS6FX-400-FP-PSS-1YR	V4-VS6FX-400-FP-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400-FP)	\$921	Each	10%	\$828	Other	F1
V4-VS6FX-400-PSS-1YR	V4-VS6FX-400-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400)	\$576	Each	10%	\$519	Other	F1
V4-VS6FX-400TU-100-PSS-1YR	V4-VS6FX-400TU-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400TU-100)	\$52,910	Each	10%	\$47,619	Other	F1
V4-VS6FX-400TU-50-PSS-1YR	V4-VS6FX-400TU-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400TU-50)	\$26,455	Each	10%	\$23,810	Other	F1
V4-VS6FX-400TU-PSS-1YR	V4-VS6FX-400TU-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400TU)	\$529	Each	10%	\$476	Other	F1
V4-VS6FX-400U-100-PSS-1YR	V4-VS6FX-400U-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400U-100)	\$64,550	Each	10%	\$58,095	Other	F1
V4-VS6FX-400U-10-PSS-1YR	V4-VS6FX-400U-10-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400U-10)	\$5,291	Each	10%	\$4,762	Other	F1
V4-VS6FX-400U-21-PSS-1YR	V4-VS6FX-400U-21-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400U-21)	\$13,555	Each	10%	\$12,200	Other	F1
V4-VS6FX-400U-25-PSS-1YR	V4-VS6FX-400U-25-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400U-25)	\$16,138	Each	10%	\$14,524	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-VS6FX-400U-50-PSS-1YR	V4-VS6FX-400U-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400U-50)	\$32,275	Each	10%		\$29,048		Other	F1
V4-VS6FX-400U-PSS-1YR	V4-VS6FX-400U-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-400U)	\$529	Each	10%		\$476		Other	F1
V4-VS6FX-800-100-PSS-1YR	V4-VS6FX-800-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800-100)	\$101,915	Each	10%		\$91,724		Other	F1
V4-VS6FX-800-10-PSS-1YR	V4-VS6FX-800-10-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800-10)	\$10,192	Each	10%		\$9,172		Other	F1
V4-VS6FX-800-21-PSS-1YR	V4-VS6FX-800-21-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800-21)	\$21,402	Each	10%		\$19,262		Other	F1
V4-VS6FX-800-25-PSS-1YR	V4-VS6FX-800-25-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800-25)	\$25,479	Each	10%		\$22,931		Other	F1
V4-VS6FX-800-50-PSS-1YR	V4-VS6FX-800-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800-50)	\$50,958	Each	10%		\$45,862		Other	F1
V4-VS6FX-800-PSS-1YR	V4-VS6FX-800-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800)	\$1,019	Each	10%		\$917		Other	F1
V4-VS6FX-800TU-100-PSS-1YR	V4-VS6FX-800TU-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800TU-100)	\$93,535	Each	10%		\$84,182		Other	F1
V4-VS6FX-800TU-50-PSS-1YR	V4-VS6FX-800TU-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800TU-50)	\$46,768	Each	10%		\$42,091		Other	F1
V4-VS6FX-800TU-PSS-1YR	V4-VS6FX-800TU-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800TU)	\$1,141	Each	10%		\$1,027		Other	F1
V4-VS6FX-800U-100-PSS-1YR	V4-VS6FX-800U-100-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800U-100)	\$114,113	Each	10%		\$102,701		Other	F1
V4-VS6FX-800U-10-PSS-1YR	V4-VS6FX-800U-10-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800U-10)	\$9,354	Each	10%		\$8,418		Other	F1
V4-VS6FX-800U-21-PSS-1YR	V4-VS6FX-800U-21-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800U-21)	\$23,964	Each	10%		\$21,568		Other	F1
V4-VS6FX-800U-25-PSS-1YR	V4-VS6FX-800U-25-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800U-25)	\$28,529	Each	10%		\$25,676		Other	F1
V4-VS6FX-800U-50-PSS-1YR	V4-VS6FX-800U-50-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800U-50)	\$57,057	Each	10%		\$51,351		Other	F1
V4-VS6FX-800U-PSS-1YR	V4-VS6FX-800U-PSS-1YR		Annual Maintenance PSS (V4-VS6FX-800U)	\$1,141	Each	10%		\$1,027		Other	F1
V51-LPS-PSS-1YR	V51-LPS-PSS-1YR		Annual Maintenance PSS (V51-LPS)	\$423	Each	10%		\$381		Other	F1
V51-PPAK-PSS-1YR	V51-PPAK-PSS-1YR		Annual Maintenance PSS (V51-PPAK)	\$2,289	Each	10%		\$2,060		Other	F1
V51-RPS-PSS-1YR	V51-RPS-PSS-1YR		Annual Maintenance PSS (V51-RPS)	\$833	Each	10%		\$750		Other	F1
V51-VPAK-PSS-1YR	V51-VPAK-PSS-1YR		Annual Maintenance PSS (V51-VPAK)	\$1,401	Each	10%		\$1,261		Other	F1
V53-EPAK-PSS-1YR	V53-EPAK-PSS-1YR		Annual Maintenance PSS (V53-EPAK)	\$4,387	Each	10%		\$3,948		Other	F1
V53-LPS-PSS-1YR	V53-LPS-PSS-1YR		Annual Maintenance PSS (V53-LPS)	\$621	Each	10%		\$559		Other	F1
V53-PPAK-PSS-1YR	V53-PPAK-PSS-1YR		Annual Maintenance PSS (V53-PPAK)	\$3,834	Each	10%		\$3,450		Other	F1
V53-RPS-PSS-1YR	V53-RPS-PSS-1YR		Annual Maintenance PSS (V53-RPS)	\$1,602	Each	10%		\$1,442		Other	F1
V55-EPAK-PSS-1YR	V55-EPAK-PSS-1YR		Annual Maintenance PSS (V55-EPAK)	\$11,238	Each	10%		\$10,115		Other	F1
V55-LPS-PSS-1YR	V55-LPS-PSS-1YR		Annual Maintenance PSS (V55-LPS)	\$1,746	Each	10%		\$1,571		Other	F1
V55-PPAK-PSS-1YR	V55-PPAK-PSS-1YR		Annual Maintenance PSS (V55-PPAK)	\$9,876	Each	10%		\$8,888		Other	F1
V55-RPS-PSS-1YR	V55-RPS-PSS-1YR		Annual Maintenance PSS (V55-RPS)	\$3,898	Each	10%		\$3,509		Other	F1
V5706PERFFAN-PSS-1YR	V5706PERFFAN-PSS-1YR		Annual Maintenance PSS (V5706PERFFAN)	\$35	Each	10%		\$31		Other	F1
V57-EPAK-PSS-1YR	V57-EPAK-PSS-1YR		Annual Maintenance PSS (V57-EPAK)	\$26,162	Each	10%		\$23,545		Other	F1
V57-LPS-PSS-1YR	V57-LPS-PSS-1YR		Annual Maintenance PSS (V57-LPS)	\$2,712	Each	10%		\$2,441		Other	F1
V57-PPAK-PSS-1YR	V57-PPAK-PSS-1YR		Annual Maintenance PSS (V57-PPAK)	\$14,699	Each	10%		\$13,229		Other	F1
V57-RPS-PSS-1YR	V57-RPS-PSS-1YR		Annual Maintenance PSS (V57-RPS)	\$6,780	Each	10%		\$6,102		Other	F1
V75-EPAK-PSS-1YR	V75-EPAK-PSS-1YR		Annual Maintenance PSS (V75-EPAK)	\$42,616	Each	10%		\$38,355		Other	F1
V75-LPS-PSS-1YR	V75-LPS-PSS-1YR		Annual Maintenance PSS (V75-LPS)	\$3,390	Each	10%		\$3,051		Other	F1
V75-PPAK-PSS-1YR	V75-PPAK-PSS-1YR		Annual Maintenance PSS (V75-PPAK)	\$23,003	Each	10%		\$20,703		Other	F1
V75-RPS-PSS-1YR	V75-RPS-PSS-1YR		Annual Maintenance PSS (V75-RPS)	\$14,576	Each	10%		\$13,119		Other	F1
VB1-450F-1TB-2F03-PSS-1YR	VB1-450F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB1-450F-1TB-2F03)	\$355,621	Each	10%		\$320,059		Other	F1
VB1-450F-1TB-2R57-PSS-1YR	VB1-450F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB1-450F-1TB-2R57)	\$216,870	Each	10%		\$195,183		Other	F1
VB1-450F-1TB-2R614-PSS-1YR	VB1-450F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB1-450F-1TB-2R614)	\$216,870	Each	10%		\$195,183		Other	F1
VB1-450F-1TB-4R57-PSS-1YR	VB1-450F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB1-450F-1TB-4R57)	\$216,870	Each	10%		\$195,183		Other	F1
VB1-450F-2TB-2F03-PSS-1YR	VB1-450F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB1-450F-2TB-2F03)	\$535,621	Each	10%		\$482,059		Other	F1
VB1-450F-2TB-2R57-PSS-1YR	VB1-450F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB1-450F-2TB-2R57)	\$396,870	Each	10%		\$357,183		Other	F1
VB1-450F-2TB-2R614-PSS-1YR	VB1-450F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB1-450F-2TB-2R614)	\$396,870	Each	10%		\$357,183		Other	F1
VB1-450F-2TB-4R57-PSS-1YR	VB1-450F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB1-450F-2TB-4R57)	\$396,870	Each	10%		\$357,183		Other	F1
VB1-450X-1TB-2F03-PSS-1YR	VB1-450X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB1-450X-1TB-2F03)	\$466,538	Each	10%		\$419,884		Other	F1
VB1-450X-1TB-2R57-PSS-1YR	VB1-450X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB1-450X-1TB-2R57)	\$271,607	Each	10%		\$244,446		Other	F1
VB1-450X-1TB-2R614-PSS-1YR	VB1-450X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB1-450X-1TB-2R614)	\$271,607	Each	10%		\$244,446		Other	F1
VB1-450X-1TB-4R57-PSS-1YR	VB1-450X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB1-450X-1TB-4R57)	\$271,607	Each	10%		\$244,446		Other	F1
VB1-450X-2TB-2F03-PSS-1YR	VB1-450X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB1-450X-2TB-2F03)	\$646,538	Each	10%		\$581,884		Other	F1
VB1-450X-2TB-2R57-PSS-1YR	VB1-450X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB1-450X-2TB-2R57)	\$451,607	Each	10%		\$406,446		Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB1-450X-2TB-2R614-PSS-1YR	VB1-450X-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-450X-2TB-2R614)		\$451,607	Each	10%	\$406,446	Other	F1
VB1-450X-2TB-4R57-PSS-1YR	VB1-450X-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-450X-2TB-4R57)		\$451,607	Each	10%	\$406,446	Other	F1
VB1-4ELF-1TB-2F03-PSS-1YR	VB1-4ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-4ELF-1TB-2F03)		\$289,371	Each	10%	\$260,434	Other	F1
VB1-4ELF-1TB-2R57-PSS-1YR	VB1-4ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-4ELF-1TB-2R57)		\$183,745	Each	10%	\$165,371	Other	F1
VB1-4ELF-1TB-2R614-PSS-1YR	VB1-4ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-4ELF-1TB-2R614)		\$183,745	Each	10%	\$165,371	Other	F1
VB1-4ELF-1TB-4R57-PSS-1YR	VB1-4ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-4ELF-1TB-4R57)		\$183,745	Each	10%	\$165,371	Other	F1
VB1-4ELF-2TB-2F03-PSS-1YR	VB1-4ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-4ELF-2TB-2F03)		\$469,371	Each	10%	\$422,434	Other	F1
VB1-4ELF-2TB-2R57-PSS-1YR	VB1-4ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-4ELF-2TB-2R57)		\$363,745	Each	10%	\$327,371	Other	F1
VB1-4ELF-2TB-2R614-PSS-1YR	VB1-4ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-4ELF-2TB-2R614)		\$363,745	Each	10%	\$327,371	Other	F1
VB1-4ELF-2TB-4R57-PSS-1YR	VB1-4ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-4ELF-2TB-4R57)		\$363,745	Each	10%	\$327,371	Other	F1
VB1-4ELX-1TB-2F03-PSS-1YR	VB1-4ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-4ELX-1TB-2F03)		\$310,082	Each	10%	\$279,074	Other	F1
VB1-4ELX-1TB-2R57-PSS-1YR	VB1-4ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-4ELX-1TB-2R57)		\$193,379	Each	10%	\$174,041	Other	F1
VB1-4ELX-1TB-2R614-PSS-1YR	VB1-4ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-4ELX-1TB-2R614)		\$193,379	Each	10%	\$174,041	Other	F1
VB1-4ELX-1TB-4R57-PSS-1YR	VB1-4ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-4ELX-1TB-4R57)		\$193,379	Each	10%	\$174,041	Other	F1
VB1-4ELX-2TB-2F03-PSS-1YR	VB1-4ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-4ELX-2TB-2F03)		\$490,082	Each	10%	\$441,074	Other	F1
VB1-4ELX-2TB-2R57-PSS-1YR	VB1-4ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-4ELX-2TB-2R57)		\$373,379	Each	10%	\$336,041	Other	F1
VB1-4ELX-2TB-2R614-PSS-1YR	VB1-4ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-4ELX-2TB-2R614)		\$373,379	Each	10%	\$336,041	Other	F1
VB1-4ELX-2TB-4R57-PSS-1YR	VB1-4ELX-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-4ELX-2TB-4R57)		\$373,379	Each	10%	\$336,041	Other	F1
VB1-850F-1TB-2F03-PSS-1YR	VB1-850F-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-850F-1TB-2F03)		\$381,617	Each	10%	\$343,455	Other	F1
VB1-850F-1TB-2R57-PSS-1YR	VB1-850F-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-850F-1TB-2R57)		\$242,866	Each	10%	\$218,579	Other	F1
VB1-850F-1TB-2R614-PSS-1YR	VB1-850F-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-850F-1TB-2R614)		\$242,866	Each	10%	\$218,579	Other	F1
VB1-850F-1TB-4R57-PSS-1YR	VB1-850F-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-850F-1TB-4R57)		\$242,866	Each	10%	\$218,579	Other	F1
VB1-850F-2TB-2F03-PSS-1YR	VB1-850F-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-850F-2TB-2F03)		\$561,617	Each	10%	\$505,455	Other	F1
VB1-850F-2TB-2R57-PSS-1YR	VB1-850F-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-850F-2TB-2R57)		\$422,866	Each	10%	\$380,579	Other	F1
VB1-850F-2TB-2R614-PSS-1YR	VB1-850F-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-850F-2TB-2R614)		\$422,866	Each	10%	\$380,579	Other	F1
VB1-850F-2TB-4R57-PSS-1YR	VB1-850F-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-850F-2TB-4R57)		\$422,866	Each	10%	\$380,579	Other	F1
VB1-850X-1TB-2F03-PSS-1YR	VB1-850X-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-850X-1TB-2F03)		\$492,917	Each	10%	\$443,625	Other	F1
VB1-850X-1TB-2R57-PSS-1YR	VB1-850X-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-850X-1TB-2R57)		\$297,986	Each	10%	\$268,187	Other	F1
VB1-850X-1TB-2R614-PSS-1YR	VB1-850X-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-850X-1TB-2R614)		\$297,986	Each	10%	\$268,187	Other	F1
VB1-850X-1TB-4R57-PSS-1YR	VB1-850X-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-850X-1TB-4R57)		\$297,986	Each	10%	\$268,187	Other	F1
VB1-850X-2TB-2F03-PSS-1YR	VB1-850X-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-850X-2TB-2F03)		\$672,917	Each	10%	\$605,625	Other	F1
VB1-850X-2TB-2R57-PSS-1YR	VB1-850X-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-850X-2TB-2R57)		\$477,986	Each	10%	\$430,187	Other	F1
VB1-850X-2TB-2R614-PSS-1YR	VB1-850X-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-850X-2TB-2R614)		\$477,986	Each	10%	\$430,187	Other	F1
VB1-850X-2TB-4R57-PSS-1YR	VB1-850X-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-850X-2TB-4R57)		\$477,986	Each	10%	\$430,187	Other	F1
VB1-8ELF-1TB-2F03-PSS-1YR	VB1-8ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-8ELF-1TB-2F03)		\$315,367	Each	10%	\$283,830	Other	F1
VB1-8ELF-1TB-2R57-PSS-1YR	VB1-8ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-8ELF-1TB-2R57)		\$209,741	Each	10%	\$188,767	Other	F1
VB1-8ELF-1TB-2R614-PSS-1YR	VB1-8ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-8ELF-1TB-2R614)		\$209,741	Each	10%	\$188,767	Other	F1
VB1-8ELF-1TB-4R57-PSS-1YR	VB1-8ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-8ELF-1TB-4R57)		\$209,741	Each	10%	\$188,767	Other	F1
VB1-8ELF-2TB-2F03-PSS-1YR	VB1-8ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-8ELF-2TB-2F03)		\$495,367	Each	10%	\$445,830	Other	F1
VB1-8ELF-2TB-2R57-PSS-1YR	VB1-8ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-8ELF-2TB-2R57)		\$389,741	Each	10%	\$350,767	Other	F1
VB1-8ELF-2TB-2R614-PSS-1YR	VB1-8ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-8ELF-2TB-2R614)		\$389,741	Each	10%	\$350,767	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
VB1-8ELF-2TB-4R57-PSS-1YR	VB1-8ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-8ELF-2TB-4R57)	Annual Maintenance PSS (VB1-8ELF-2TB-4R57)	\$389,741	Each	10%	\$350,767	Other	F1
VB1-8ELX-1TB-2F03-PSS-1YR	VB1-8ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-8ELX-1TB-2F03)	Annual Maintenance PSS (VB1-8ELX-1TB-2F03)	\$336,461	Each	10%	\$302,815	Other	F1
VB1-8ELX-1TB-2R57-PSS-1YR	VB1-8ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-8ELX-1TB-2R57)	Annual Maintenance PSS (VB1-8ELX-1TB-2R57)	\$219,758	Each	10%	\$197,782	Other	F1
VB1-8ELX-1TB-2R614-PSS-1YR	VB1-8ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-8ELX-1TB-2R614)	Annual Maintenance PSS (VB1-8ELX-1TB-2R614)	\$219,758	Each	10%	\$197,782	Other	F1
VB1-8ELX-1TB-4R57-PSS-1YR	VB1-8ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-8ELX-1TB-4R57)	Annual Maintenance PSS (VB1-8ELX-1TB-4R57)	\$219,758	Each	10%	\$197,782	Other	F1
VB1-8ELX-2TB-2F03-PSS-1YR	VB1-8ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB1-8ELX-2TB-2F03)	Annual Maintenance PSS (VB1-8ELX-2TB-2F03)	\$516,461	Each	10%	\$464,815	Other	F1
VB1-8ELX-2TB-2R57-PSS-1YR	VB1-8ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB1-8ELX-2TB-2R57)	Annual Maintenance PSS (VB1-8ELX-2TB-2R57)	\$399,758	Each	10%	\$359,782	Other	F1
VB1-8ELX-2TB-2R614-PSS-1YR	VB1-8ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB1-8ELX-2TB-2R614)	Annual Maintenance PSS (VB1-8ELX-2TB-2R614)	\$399,758	Each	10%	\$359,782	Other	F1
VB1-8ELX-2TB-4R57-PSS-1YR	VB1-8ELX-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB1-8ELX-2TB-4R57)	Annual Maintenance PSS (VB1-8ELX-2TB-4R57)	\$399,758	Each	10%	\$359,782	Other	F1
VB2-450F-1TB-2F03-PSS-1YR	VB2-450F-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB2-450F-1TB-2F03)	Annual Maintenance PSS (VB2-450F-1TB-2F03)	\$355,621	Each	10%	\$320,059	Other	F1
VB2-450F-1TB-2F03U-PSS-1YR	VB2-450F-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-450F-1TB-2F03U)	Annual Maintenance PSS (VB2-450F-1TB-2F03U)	\$426,745	Each	10%	\$384,071	Other	F1
VB2-450F-1TB-2R57-PSS-1YR	VB2-450F-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB2-450F-1TB-2R57)	Annual Maintenance PSS (VB2-450F-1TB-2R57)	\$216,870	Each	10%	\$195,183	Other	F1
VB2-450F-1TB-2R57U-PSS-1YR	VB2-450F-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-450F-1TB-2R57U)	Annual Maintenance PSS (VB2-450F-1TB-2R57U)	\$260,244	Each	10%	\$234,220	Other	F1
VB2-450F-1TB-2R614-PSS-1YR	VB2-450F-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB2-450F-1TB-2R614)	Annual Maintenance PSS (VB2-450F-1TB-2R614)	\$216,870	Each	10%	\$195,183	Other	F1
VB2-450F-1TB-2R64U-PSS-1YR	VB2-450F-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-450F-1TB-2R64U)	Annual Maintenance PSS (VB2-450F-1TB-2R64U)	\$260,244	Each	10%	\$234,220	Other	F1
VB2-450F-1TB-4R57-PSS-1YR	VB2-450F-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB2-450F-1TB-4R57)	Annual Maintenance PSS (VB2-450F-1TB-4R57)	\$216,870	Each	10%	\$195,183	Other	F1
VB2-450F-1TB-4R57U-PSS-1YR	VB2-450F-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-450F-1TB-4R57U)	Annual Maintenance PSS (VB2-450F-1TB-4R57U)	\$260,244	Each	10%	\$234,220	Other	F1
VB2-450F-2TB-2F03-PSS-1YR	VB2-450F-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB2-450F-2TB-2F03)	Annual Maintenance PSS (VB2-450F-2TB-2F03)	\$535,621	Each	10%	\$482,059	Other	F1
VB2-450F-2TB-2F03U-PSS-1YR	VB2-450F-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-450F-2TB-2F03U)	Annual Maintenance PSS (VB2-450F-2TB-2F03U)	\$642,745	Each	10%	\$578,471	Other	F1
VB2-450F-2TB-2R57-PSS-1YR	VB2-450F-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB2-450F-2TB-2R57)	Annual Maintenance PSS (VB2-450F-2TB-2R57)	\$396,870	Each	10%	\$357,183	Other	F1
VB2-450F-2TB-2R57U-PSS-1YR	VB2-450F-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-450F-2TB-2R57U)	Annual Maintenance PSS (VB2-450F-2TB-2R57U)	\$476,244	Each	10%	\$428,620	Other	F1
VB2-450F-2TB-2R614-PSS-1YR	VB2-450F-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB2-450F-2TB-2R614)	Annual Maintenance PSS (VB2-450F-2TB-2R614)	\$396,870	Each	10%	\$357,183	Other	F1
VB2-450F-2TB-2R64U-PSS-1YR	VB2-450F-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-450F-2TB-2R64U)	Annual Maintenance PSS (VB2-450F-2TB-2R64U)	\$476,244	Each	10%	\$428,620	Other	F1
VB2-450F-2TB-4R57-PSS-1YR	VB2-450F-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB2-450F-2TB-4R57)	Annual Maintenance PSS (VB2-450F-2TB-4R57)	\$396,870	Each	10%	\$357,183	Other	F1
VB2-450F-2TB-4R57U-PSS-1YR	VB2-450F-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-450F-2TB-4R57U)	Annual Maintenance PSS (VB2-450F-2TB-4R57U)	\$476,244	Each	10%	\$428,620	Other	F1
VB2-450X-1TB-2F03-PSS-1YR	VB2-450X-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB2-450X-1TB-2F03)	Annual Maintenance PSS (VB2-450X-1TB-2F03)	\$466,538	Each	10%	\$419,884	Other	F1
VB2-450X-1TB-2F03U-PSS-1YR	VB2-450X-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-450X-1TB-2F03U)	Annual Maintenance PSS (VB2-450X-1TB-2F03U)	\$559,846	Each	10%	\$503,861	Other	F1
VB2-450X-1TB-2R57-PSS-1YR	VB2-450X-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB2-450X-1TB-2R57)	Annual Maintenance PSS (VB2-450X-1TB-2R57)	\$271,607	Each	10%	\$244,446	Other	F1
VB2-450X-1TB-2R57U-PSS-1YR	VB2-450X-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-450X-1TB-2R57U)	Annual Maintenance PSS (VB2-450X-1TB-2R57U)	\$325,928	Each	10%	\$293,335	Other	F1
VB2-450X-1TB-2R614-PSS-1YR	VB2-450X-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB2-450X-1TB-2R614)	Annual Maintenance PSS (VB2-450X-1TB-2R614)	\$271,607	Each	10%	\$244,446	Other	F1
VB2-450X-1TB-2R64U-PSS-1YR	VB2-450X-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-450X-1TB-2R64U)	Annual Maintenance PSS (VB2-450X-1TB-2R64U)	\$325,928	Each	10%	\$293,335	Other	F1
VB2-450X-1TB-4R57-PSS-1YR	VB2-450X-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB2-450X-1TB-4R57)	Annual Maintenance PSS (VB2-450X-1TB-4R57)	\$271,607	Each	10%	\$244,446	Other	F1
VB2-450X-1TB-4R57U-PSS-1YR	VB2-450X-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-450X-1TB-4R57U)	Annual Maintenance PSS (VB2-450X-1TB-4R57U)	\$325,928	Each	10%	\$293,335	Other	F1
VB2-450X-2TB-2F03-PSS-1YR	VB2-450X-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB2-450X-2TB-2F03)	Annual Maintenance PSS (VB2-450X-2TB-2F03)	\$646,538	Each	10%	\$581,884	Other	F1
VB2-450X-2TB-2F03U-PSS-1YR	VB2-450X-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-450X-2TB-2F03U)	Annual Maintenance PSS (VB2-450X-2TB-2F03U)	\$775,846	Each	10%	\$698,261	Other	F1
VB2-450X-2TB-2R57-PSS-1YR	VB2-450X-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB2-450X-2TB-2R57)	Annual Maintenance PSS (VB2-450X-2TB-2R57)	\$451,607	Each	10%	\$406,446	Other	F1
VB2-450X-2TB-2R57U-PSS-1YR	VB2-450X-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-450X-2TB-2R57U)	Annual Maintenance PSS (VB2-450X-2TB-2R57U)	\$541,928	Each	10%	\$487,735	Other	F1
VB2-450X-2TB-2R614-PSS-1YR	VB2-450X-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB2-450X-2TB-2R614)	Annual Maintenance PSS (VB2-450X-2TB-2R614)	\$451,607	Each	10%	\$406,446	Other	F1
VB2-450X-2TB-2R64U-PSS-1YR	VB2-450X-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-450X-2TB-2R64U)	Annual Maintenance PSS (VB2-450X-2TB-2R64U)	\$541,928	Each	10%	\$487,735	Other	F1
VB2-450X-2TB-4R57-PSS-1YR	VB2-450X-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB2-450X-2TB-4R57)	Annual Maintenance PSS (VB2-450X-2TB-4R57)	\$451,607	Each	10%	\$406,446	Other	F1
VB2-450X-2TB-4R57U-PSS-1YR	VB2-450X-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-450X-2TB-4R57U)	Annual Maintenance PSS (VB2-450X-2TB-4R57U)	\$541,928	Each	10%	\$487,735	Other	F1
VB2-451F-1TB-2F03-PSS-1YR	VB2-451F-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB2-451F-1TB-2F03)	Annual Maintenance PSS (VB2-451F-1TB-2F03)	\$426,745	Each	10%	\$384,071	Other	F1
VB2-451F-1TB-2R57U-PSS-1YR	VB2-451F-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-451F-1TB-2R57U)	Annual Maintenance PSS (VB2-451F-1TB-2R57U)	\$260,244	Each	10%	\$234,220	Other	F1
VB2-451F-1TB-2R64U-PSS-1YR	VB2-451F-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-451F-1TB-2R64U)	Annual Maintenance PSS (VB2-451F-1TB-2R64U)	\$260,244	Each	10%	\$234,220	Other	F1
VB2-451F-1TB-4R57U-PSS-1YR	VB2-451F-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-451F-1TB-4R57U)	Annual Maintenance PSS (VB2-451F-1TB-4R57U)	\$260,244	Each	10%	\$234,220	Other	F1
VB2-451F-2TB-2F03U-PSS-1YR	VB2-451F-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-2F03U)	Annual Maintenance PSS (VB2-451F-2TB-2F03U)	\$642,745	Each	10%	\$578,471	Other	F1
VB2-451F-2TB-2R57U-PSS-1YR	VB2-451F-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-2R57U)	Annual Maintenance PSS (VB2-451F-2TB-2R57U)	\$476,244	Each	10%	\$428,620	Other	F1
VB2-451F-2TB-2R64U-PSS-1YR	VB2-451F-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-2R64U)	Annual Maintenance PSS (VB2-451F-2TB-2R64U)	\$476,244	Each	10%	\$428,620	Other	F1
VB2-451F-2TB-4R57U-PSS-1YR	VB2-451F-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-4R57U)	Annual Maintenance PSS (VB2-451F-2TB-4R57U)	\$476,244	Each	10%	\$428,620	Other	F1
VB2-451F-2TB-2F03U-PSS-1YR	VB2-451F-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-2F03U)	Annual Maintenance PSS (VB2-451F-2TB-2F03U)	\$559,846	Each	10%	\$503,861	Other	F1
VB2-451F-2TB-2R57U-PSS-1YR	VB2-451F-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-2R57U)	Annual Maintenance PSS (VB2-451F-2TB-2R57U)	\$325,928	Each	10%	\$293,335	Other	F1
VB2-451F-2TB-2R64U-PSS-1YR	VB2-451F-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-2R64U)	Annual Maintenance PSS (VB2-451F-2TB-2R64U)	\$325,928	Each	10%	\$293,335	Other	F1
VB2-451F-2TB-4R57U-PSS-1YR	VB2-451F-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-4R57U)	Annual Maintenance PSS (VB2-451F-2TB-4R57U)	\$325,928	Each	10%	\$293,335	Other	F1
VB2-451F-2TB-2F03U-PSS-1YR	VB2-451F-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-2F03U)	Annual Maintenance PSS (VB2-451F-2TB-2F03U)	\$775,846	Each	10%	\$698,261	Other	F1
VB2-451F-2TB-2R57U-PSS-1YR	VB2-451F-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-2R57U)	Annual Maintenance PSS (VB2-451F-2TB-2R57U)	\$541,928	Each	10%	\$487,735	Other	F1
VB2-451F-2TB-2R64U-PSS-1YR	VB2-451F-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-2R64U)	Annual Maintenance PSS (VB2-451F-2TB-2R64U)	\$541,928	Each	10%	\$487,735	Other	F1
VB2-451F-2TB-4R57U-PSS-1YR	VB2-451F-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-451F-2TB-4R57U)	Annual Maintenance PSS (VB2-451F-2TB-4R57U)	\$541,928	Each	10%	\$487,735	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB2-4ELF-1TB-2F03-PSS-1YR	VB2-4ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-1TB-2F03)	\$289,371	Each	10%	\$260,434	Other	F1
VB2-4ELF-1TB-2F03U-PSS-1YR	VB2-4ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-1TB-2F03U)	\$360,495	Each	10%	\$324,446	Other	F1
VB2-4ELF-1TB-2R57-PSS-1YR	VB2-4ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-1TB-2R57)	\$183,745	Each	10%	\$165,371	Other	F1
VB2-4ELF-1TB-2R57U-PSS-1YR	VB2-4ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-1TB-2R57U)	\$227,119	Each	10%	\$204,407	Other	F1
VB2-4ELF-1TB-2R614-PSS-1YR	VB2-4ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-1TB-2R614)	\$183,745	Each	10%	\$165,371	Other	F1
VB2-4ELF-1TB-2R64U-PSS-1YR	VB2-4ELF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-1TB-2R64U)	\$227,119	Each	10%	\$204,407	Other	F1
VB2-4ELF-1TB-4R57-PSS-1YR	VB2-4ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-1TB-4R57)	\$183,745	Each	10%	\$165,371	Other	F1
VB2-4ELF-1TB-4R57U-PSS-1YR	VB2-4ELF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-1TB-4R57U)	\$227,119	Each	10%	\$204,407	Other	F1
VB2-4ELF-2TB-2F03-PSS-1YR	VB2-4ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-2TB-2F03)	\$469,371	Each	10%	\$422,434	Other	F1
VB2-4ELF-2TB-2F03U-PSS-1YR	VB2-4ELF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-2TB-2F03U)	\$576,495	Each	10%	\$518,846	Other	F1
VB2-4ELF-2TB-2R57-PSS-1YR	VB2-4ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-2TB-2R57)	\$363,745	Each	10%	\$327,371	Other	F1
VB2-4ELF-2TB-2R57U-PSS-1YR	VB2-4ELF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-2TB-2R57U)	\$443,119	Each	10%	\$398,807	Other	F1
VB2-4ELF-2TB-2R614-PSS-1YR	VB2-4ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-2TB-2R614)	\$363,745	Each	10%	\$327,371	Other	F1
VB2-4ELF-2TB-2R64U-PSS-1YR	VB2-4ELF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-2TB-2R64U)	\$443,119	Each	10%	\$398,807	Other	F1
VB2-4ELF-2TB-4R57-PSS-1YR	VB2-4ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-2TB-4R57)	\$363,745	Each	10%	\$327,371	Other	F1
VB2-4ELF-2TB-4R57U-PSS-1YR	VB2-4ELF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ELF-2TB-4R57U)	\$443,119	Each	10%	\$398,807	Other	F1
VB2-4ELX-1TB-2F03-PSS-1YR	VB2-4ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-1TB-2F03)	\$310,082	Each	10%	\$279,074	Other	F1
VB2-4ELX-1TB-2F03U-PSS-1YR	VB2-4ELX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-1TB-2F03U)	\$403,390	Each	10%	\$363,051	Other	F1
VB2-4ELX-1TB-2R57-PSS-1YR	VB2-4ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-1TB-2R57)	\$193,379	Each	10%	\$174,041	Other	F1
VB2-4ELX-1TB-2R57U-PSS-1YR	VB2-4ELX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-1TB-2R57U)	\$247,700	Each	10%	\$222,930	Other	F1
VB2-4ELX-1TB-2R614-PSS-1YR	VB2-4ELX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-1TB-2R614)	\$193,379	Each	10%	\$174,041	Other	F1
VB2-4ELX-1TB-2R64U-PSS-1YR	VB2-4ELX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-1TB-2R64U)	\$247,700	Each	10%	\$222,930	Other	F1
VB2-4ELX-1TB-4R57-PSS-1YR	VB2-4ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-1TB-4R57)	\$193,379	Each	10%	\$174,041	Other	F1
VB2-4ELX-1TB-4R57U-PSS-1YR	VB2-4ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-1TB-4R57U)	\$247,700	Each	10%	\$222,930	Other	F1
VB2-4ELX-2TB-2F03-PSS-1YR	VB2-4ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-2TB-2F03)	\$490,082	Each	10%	\$441,074	Other	F1
VB2-4ELX-2TB-2F03U-PSS-1YR	VB2-4ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-2TB-2F03U)	\$619,390	Each	10%	\$557,451	Other	F1
VB2-4ELX-2TB-2R57-PSS-1YR	VB2-4ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-2TB-2R57)	\$373,379	Each	10%	\$336,041	Other	F1
VB2-4ELX-2TB-2R57U-PSS-1YR	VB2-4ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-2TB-2R57U)	\$463,700	Each	10%	\$417,330	Other	F1
VB2-4ELX-2TB-2R614-PSS-1YR	VB2-4ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-2TB-2R614)	\$373,379	Each	10%	\$336,041	Other	F1
VB2-4ELX-2TB-2R64U-PSS-1YR	VB2-4ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-2TB-2R64U)	\$463,700	Each	10%	\$417,330	Other	F1
VB2-4ELX-2TB-4R57-PSS-1YR	VB2-4ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-2TB-4R57)	\$373,379	Each	10%	\$336,041	Other	F1
VB2-4ELX-2TB-4R57U-PSS-1YR	VB2-4ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ELX-2TB-4R57U)	\$463,700	Each	10%	\$417,330	Other	F1
VB2-4ETF-1TB-2F03U-PSS-1YR	VB2-4ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-4ETF-1TB-2F03U)	\$360,495	Each	10%	\$324,446	Other	F1
VB2-4ETF-1TB-2R57U-PSS-1YR	VB2-4ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ETF-1TB-2R57U)	\$227,119	Each	10%	\$204,407	Other	F1
VB2-4ETF-1TB-2R64U-PSS-1YR	VB2-4ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-4ETF-1TB-2R64U)	\$227,119	Each	10%	\$204,407	Other	F1
VB2-4ETF-1TB-4R57U-PSS-1YR	VB2-4ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ETF-1TB-4R57U)	\$227,119	Each	10%	\$204,407	Other	F1
VB2-4ETF-2TB-2F03U-PSS-1YR	VB2-4ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-4ETF-2TB-2F03U)	\$576,495	Each	10%	\$518,846	Other	F1
VB2-4ETF-2TB-2R57U-PSS-1YR	VB2-4ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ETF-2TB-2R57U)	\$443,119	Each	10%	\$398,807	Other	F1
VB2-4ETF-2TB-2R64U-PSS-1YR	VB2-4ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-4ETF-2TB-2R64U)	\$443,119	Each	10%	\$398,807	Other	F1
VB2-4ETF-2TB-4R57U-PSS-1YR	VB2-4ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ETF-2TB-4R57U)	\$443,119	Each	10%	\$398,807	Other	F1
VB2-4ETX-1TB-2F03U-PSS-1YR	VB2-4ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-4ETX-1TB-2F03U)	\$403,390	Each	10%	\$363,051	Other	F1
VB2-4ETX-1TB-2R57U-PSS-1YR	VB2-4ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ETX-1TB-2R57U)	\$247,700	Each	10%	\$222,930	Other	F1
VB2-4ETX-1TB-2R64U-PSS-1YR	VB2-4ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-4ETX-1TB-2R64U)	\$247,700	Each	10%	\$222,930	Other	F1
VB2-4ETX-1TB-4R57U-PSS-1YR	VB2-4ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ETX-1TB-4R57U)	\$247,700	Each	10%	\$222,930	Other	F1
VB2-4ETX-2TB-2F03U-PSS-1YR	VB2-4ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-4ETX-2TB-2F03U)	\$619,390	Each	10%	\$557,451	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB2-4ETX-2TB-2R57U-PSS-1YR	VB2-4ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ETX-2TB-2R57U)	\$463,700	Each	10%	\$417,330	Other	F1
VB2-4ETX-2TB-2R64U-PSS-1YR	VB2-4ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-4ETX-2TB-2R64U)	\$463,700	Each	10%	\$417,330	Other	F1
VB2-4ETX-2TB-4R57U-PSS-1YR	VB2-4ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-4ETX-2TB-4R57U)	\$463,700	Each	10%	\$417,330	Other	F1
VB2-850F-1TB-2F03-PSS-1YR	VB2-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB2-850F-1TB-2F03)	\$381,617	Each	10%	\$343,455	Other	F1
VB2-850F-1TB-2F03U-PSS-1YR	VB2-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-850F-1TB-2F03U)	\$457,940	Each	10%	\$412,146	Other	F1
VB2-850F-1TB-2R57-PSS-1YR	VB2-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB2-850F-1TB-2R57)	\$242,866	Each	10%	\$218,579	Other	F1
VB2-850F-1TB-2R57U-PSS-1YR	VB2-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-850F-1TB-2R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB2-850F-1TB-2R614-PSS-1YR	VB2-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB2-850F-1TB-2R614)	\$242,866	Each	10%	\$218,579	Other	F1
VB2-850F-1TB-2R64U-PSS-1YR	VB2-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-850F-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1
VB2-850F-1TB-4R57-PSS-1YR	VB2-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB2-850F-1TB-4R57)	\$242,866	Each	10%	\$218,579	Other	F1
VB2-850F-1TB-4R57U-PSS-1YR	VB2-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-850F-1TB-4R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB2-850F-2TB-2F03-PSS-1YR	VB2-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB2-850F-2TB-2F03)	\$561,617	Each	10%	\$505,455	Other	F1
VB2-850F-2TB-2F03U-PSS-1YR	VB2-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-850F-2TB-2F03U)	\$673,940	Each	10%	\$606,546	Other	F1
VB2-850F-2TB-2R57-PSS-1YR	VB2-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB2-850F-2TB-2R57)	\$422,866	Each	10%	\$380,579	Other	F1
VB2-850F-2TB-2R57U-PSS-1YR	VB2-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-850F-2TB-2R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB2-850F-2TB-2R614-PSS-1YR	VB2-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB2-850F-2TB-2R614)	\$422,866	Each	10%	\$380,579	Other	F1
VB2-850F-2TB-2R64U-PSS-1YR	VB2-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-850F-2TB-2R64U)	\$507,439	Each	10%	\$456,695	Other	F1
VB2-850F-2TB-4R57-PSS-1YR	VB2-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB2-850F-2TB-4R57)	\$422,866	Each	10%	\$380,579	Other	F1
VB2-850F-2TB-4R57U-PSS-1YR	VB2-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-850F-2TB-4R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB2-850X-1TB-2F03-PSS-1YR	VB2-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB2-850X-1TB-2F03)	\$492,917	Each	10%	\$443,625	Other	F1
VB2-850X-1TB-2F03U-PSS-1YR	VB2-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-850X-1TB-2F03U)	\$591,500	Each	10%	\$532,350	Other	F1
VB2-850X-1TB-2R57-PSS-1YR	VB2-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB2-850X-1TB-2R57)	\$297,986	Each	10%	\$268,187	Other	F1
VB2-850X-1TB-2R57U-PSS-1YR	VB2-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-850X-1TB-2R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB2-850X-1TB-2R614-PSS-1YR	VB2-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB2-850X-1TB-2R614)	\$297,986	Each	10%	\$268,187	Other	F1
VB2-850X-1TB-2R64U-PSS-1YR	VB2-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-850X-1TB-2R64U)	\$357,583	Each	10%	\$321,825	Other	F1
VB2-850X-1TB-4R57-PSS-1YR	VB2-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB2-850X-1TB-4R57)	\$297,986	Each	10%	\$268,187	Other	F1
VB2-850X-1TB-4R57U-PSS-1YR	VB2-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-850X-1TB-4R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB2-850X-2TB-2F03-PSS-1YR	VB2-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB2-850X-2TB-2F03)	\$672,917	Each	10%	\$605,625	Other	F1
VB2-850X-2TB-2F03U-PSS-1YR	VB2-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-850X-2TB-2F03U)	\$807,500	Each	10%	\$726,750	Other	F1
VB2-850X-2TB-2R57-PSS-1YR	VB2-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB2-850X-2TB-2R57)	\$477,986	Each	10%	\$430,187	Other	F1
VB2-850X-2TB-2R57U-PSS-1YR	VB2-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-850X-2TB-2R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB2-850X-2TB-2R614-PSS-1YR	VB2-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB2-850X-2TB-2R614)	\$477,986	Each	10%	\$430,187	Other	F1
VB2-850X-2TB-2R64U-PSS-1YR	VB2-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-850X-2TB-2R64U)	\$573,583	Each	10%	\$516,225	Other	F1
VB2-850X-2TB-4R57-PSS-1YR	VB2-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB2-850X-2TB-4R57)	\$477,986	Each	10%	\$430,187	Other	F1
VB2-850X-2TB-4R57U-PSS-1YR	VB2-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-850X-2TB-4R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB2-85TF-1TB-2F03U-PSS-1YR	VB2-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-85TF-1TB-2F03U)	\$457,940	Each	10%	\$412,146	Other	F1
VB2-85TF-1TB-2R57U-PSS-1YR	VB2-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-85TF-1TB-2R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB2-85TF-1TB-2R64U-PSS-1YR	VB2-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-85TF-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
VB2-85TF-1TB-4R57U-PSS-1YR	VB2-85TF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-85TF-1TB-4R57U)		\$291,439	Each	10%	\$262,295	Other	F1
VB2-85TF-2TB-2F03U-PSS-1YR	VB2-85TF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-85TF-2TB-2F03U)		\$673,940	Each	10%	\$606,546	Other	F1
VB2-85TF-2TB-2R57U-PSS-1YR	VB2-85TF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-85TF-2TB-2R57U)		\$507,439	Each	10%	\$456,695	Other	F1
VB2-85TF-2TB-2R64U-PSS-1YR	VB2-85TF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-85TF-2TB-2R64U)		\$507,439	Each	10%	\$456,695	Other	F1
VB2-85TF-2TB-4R57U-PSS-1YR	VB2-85TF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-85TF-2TB-4R57U)		\$507,439	Each	10%	\$456,695	Other	F1
VB2-85TX-1TB-2F03U-PSS-1YR	VB2-85TX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-85TX-1TB-2F03U)		\$591,500	Each	10%	\$532,350	Other	F1
VB2-85TX-1TB-2R57U-PSS-1YR	VB2-85TX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-85TX-1TB-2R57U)		\$357,583	Each	10%	\$321,825	Other	F1
VB2-85TX-1TB-2R64U-PSS-1YR	VB2-85TX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-85TX-1TB-2R64U)		\$357,583	Each	10%	\$321,825	Other	F1
VB2-85TX-1TB-4R57U-PSS-1YR	VB2-85TX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-85TX-1TB-4R57U)		\$357,583	Each	10%	\$321,825	Other	F1
VB2-85TX-2TB-2F03U-PSS-1YR	VB2-85TX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-85TX-2TB-2F03U)		\$807,500	Each	10%	\$726,750	Other	F1
VB2-85TX-2TB-2R57U-PSS-1YR	VB2-85TX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-85TX-2TB-2R57U)		\$573,583	Each	10%	\$516,225	Other	F1
VB2-85TX-2TB-2R64U-PSS-1YR	VB2-85TX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-85TX-2TB-2R64U)		\$573,583	Each	10%	\$516,225	Other	F1
VB2-85TX-2TB-4R57U-PSS-1YR	VB2-85TX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-85TX-2TB-4R57U)		\$573,583	Each	10%	\$516,225	Other	F1
VB2-8ELF-1TB-2F03-PSS-1YR	VB2-8ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-1TB-2F03)		\$315,367	Each	10%	\$283,830	Other	F1
VB2-8ELF-1TB-2F03U-PSS-1YR	VB2-8ELF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-1TB-2F03U)		\$391,690	Each	10%	\$352,521	Other	F1
VB2-8ELF-1TB-2R57-PSS-1YR	VB2-8ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-1TB-2R57)		\$209,741	Each	10%	\$188,767	Other	F1
VB2-8ELF-1TB-2R57U-PSS-1YR	VB2-8ELF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-1TB-2R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB2-8ELF-1TB-2R614-PSS-1YR	VB2-8ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-1TB-2R614)		\$209,741	Each	10%	\$188,767	Other	F1
VB2-8ELF-1TB-2R64U-PSS-1YR	VB2-8ELF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-1TB-2R64U)		\$258,314	Each	10%	\$232,483	Other	F1
VB2-8ELF-1TB-4R57-PSS-1YR	VB2-8ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-1TB-4R57)		\$209,741	Each	10%	\$188,767	Other	F1
VB2-8ELF-1TB-4R57U-PSS-1YR	VB2-8ELF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-1TB-4R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB2-8ELF-2TB-2F03-PSS-1YR	VB2-8ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-2TB-2F03)		\$495,367	Each	10%	\$445,830	Other	F1
VB2-8ELF-2TB-2F03U-PSS-1YR	VB2-8ELF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-2TB-2F03U)		\$607,690	Each	10%	\$546,921	Other	F1
VB2-8ELF-2TB-2R57-PSS-1YR	VB2-8ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-2TB-2R57)		\$389,741	Each	10%	\$350,767	Other	F1
VB2-8ELF-2TB-2R57U-PSS-1YR	VB2-8ELF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-2TB-2R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB2-8ELF-2TB-2R614-PSS-1YR	VB2-8ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-2TB-2R614)		\$389,741	Each	10%	\$350,767	Other	F1
VB2-8ELF-2TB-2R64U-PSS-1YR	VB2-8ELF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-2TB-2R64U)		\$474,314	Each	10%	\$426,883	Other	F1
VB2-8ELF-2TB-4R57-PSS-1YR	VB2-8ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-2TB-4R57)		\$389,741	Each	10%	\$350,767	Other	F1
VB2-8ELF-2TB-4R57U-PSS-1YR	VB2-8ELF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-8ELF-2TB-4R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB2-8ELX-1TB-2F03-PSS-1YR	VB2-8ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-1TB-2F03)		\$336,461	Each	10%	\$302,815	Other	F1
VB2-8ELX-1TB-2F03U-PSS-1YR	VB2-8ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-1TB-2F03U)		\$435,044	Each	10%	\$391,540	Other	F1
VB2-8ELX-1TB-2R57-PSS-1YR	VB2-8ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-1TB-2R57)		\$219,758	Each	10%	\$197,782	Other	F1
VB2-8ELX-1TB-2R57U-PSS-1YR	VB2-8ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-1TB-2R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB2-8ELX-1TB-2R614-PSS-1YR	VB2-8ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-1TB-2R614)		\$219,758	Each	10%	\$197,782	Other	F1
VB2-8ELX-1TB-2R64U-PSS-1YR	VB2-8ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-1TB-2R64U)		\$279,355	Each	10%	\$251,420	Other	F1
VB2-8ELX-1TB-4R57-PSS-1YR	VB2-8ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-1TB-4R57)		\$219,758	Each	10%	\$197,782	Other	F1
VB2-8ELX-1TB-4R57U-PSS-1YR	VB2-8ELX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-1TB-4R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB2-8ELX-2TB-2F03-PSS-1YR	VB2-8ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-2TB-2F03)		\$516,461	Each	10%	\$464,815	Other	F1
VB2-8ELX-2TB-2F03U-PSS-1YR	VB2-8ELX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-2TB-2F03U)		\$651,044	Each	10%	\$585,940	Other	F1
VB2-8ELX-2TB-2R57-PSS-1YR	VB2-8ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-2TB-2R57)		\$399,758	Each	10%	\$359,782	Other	F1
VB2-8ELX-2TB-2R57U-PSS-1YR	VB2-8ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-2TB-2R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB2-8ELX-2TB-2R614-PSS-1YR	VB2-8ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-2TB-2R614)		\$399,758	Each	10%	\$359,782	Other	F1
VB2-8ELX-2TB-2R64U-PSS-1YR	VB2-8ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-2TB-2R64U)		\$495,355	Each	10%	\$445,820	Other	F1
VB2-8ELX-2TB-4R57-PSS-1YR	VB2-8ELX-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-2TB-4R57)		\$399,758	Each	10%	\$359,782	Other	F1
VB2-8ELX-2TB-4R57U-PSS-1YR	VB2-8ELX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB2-8ELX-2TB-4R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB2-8ETF-1TB-2F03U-PSS-1YR	VB2-8ETF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB2-8ETF-1TB-2F03U)		\$391,690	Each	10%	\$352,521	Other	F1
VB2-8ETF-1TB-2R57U-PSS-1YR	VB2-8ETF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB2-8ETF-1TB-2R57U)		\$258,314	Each	10%	\$232,483	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB2-8ETF-1TB-2R64U-PSS-1YR	VB2-8ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-8ETF-1TB-2R64U)	\$258,314	Each	10%	\$232,483	Other	F1
VB2-8ETF-1TB-4R57U-PSS-1YR	VB2-8ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-8ETF-1TB-4R57U)	\$258,314	Each	10%	\$232,483	Other	F1
VB2-8ETF-2TB-2F03U-PSS-1YR	VB2-8ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-8ETF-2TB-2F03U)	\$607,690	Each	10%	\$546,921	Other	F1
VB2-8ETF-2TB-2R57U-PSS-1YR	VB2-8ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-8ETF-2TB-2R57U)	\$474,314	Each	10%	\$426,883	Other	F1
VB2-8ETF-2TB-2R64U-PSS-1YR	VB2-8ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-8ETF-2TB-2R64U)	\$474,314	Each	10%	\$426,883	Other	F1
VB2-8ETF-2TB-4R57U-PSS-1YR	VB2-8ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-8ETF-2TB-4R57U)	\$474,314	Each	10%	\$426,883	Other	F1
VB2-8ETX-1TB-2F03U-PSS-1YR	VB2-8ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-8ETX-1TB-2F03U)	\$435,044	Each	10%	\$391,540	Other	F1
VB2-8ETX-1TB-2R57U-PSS-1YR	VB2-8ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-8ETX-1TB-2R57U)	\$279,355	Each	10%	\$251,420	Other	F1
VB2-8ETX-1TB-2R64U-PSS-1YR	VB2-8ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-8ETX-1TB-2R64U)	\$279,355	Each	10%	\$251,420	Other	F1
VB2-8ETX-1TB-4R57U-PSS-1YR	VB2-8ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-8ETX-1TB-4R57U)	\$279,355	Each	10%	\$251,420	Other	F1
VB2-8ETX-2TB-2F03U-PSS-1YR	VB2-8ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB2-8ETX-2TB-2F03U)	\$651,044	Each	10%	\$585,940	Other	F1
VB2-8ETX-2TB-2R57U-PSS-1YR	VB2-8ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB2-8ETX-2TB-2R57U)	\$495,355	Each	10%	\$445,820	Other	F1
VB2-8ETX-2TB-2R64U-PSS-1YR	VB2-8ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB2-8ETX-2TB-2R64U)	\$495,355	Each	10%	\$445,820	Other	F1
VB2-8ETX-2TB-4R57U-PSS-1YR	VB2-8ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB2-8ETX-2TB-4R57U)	\$495,355	Each	10%	\$445,820	Other	F1
VB3-450F-1TB-2F03-PSS-1YR	VB3-450F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB3-450F-1TB-2F03)	\$355,621	Each	10%	\$320,059	Other	F1
VB3-450F-1TB-2F03U-PSS-1YR	VB3-450F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB3-450F-1TB-2F03U)	\$426,745	Each	10%	\$384,071	Other	F1
VB3-450F-1TB-2R57-PSS-1YR	VB3-450F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB3-450F-1TB-2R57)	\$216,870	Each	10%	\$195,183	Other	F1
VB3-450F-1TB-2R57U-PSS-1YR	VB3-450F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB3-450F-1TB-2R57U)	\$260,244	Each	10%	\$234,220	Other	F1
VB3-450F-1TB-2R614-PSS-1YR	VB3-450F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB3-450F-1TB-2R614)	\$216,870	Each	10%	\$195,183	Other	F1
VB3-450F-1TB-2R64U-PSS-1YR	VB3-450F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB3-450F-1TB-2R64U)	\$260,244	Each	10%	\$234,220	Other	F1
VB3-450F-1TB-4R57-PSS-1YR	VB3-450F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB3-450F-1TB-4R57)	\$216,870	Each	10%	\$195,183	Other	F1
VB3-450F-1TB-4R57U-PSS-1YR	VB3-450F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB3-450F-1TB-4R57U)	\$260,244	Each	10%	\$234,220	Other	F1
VB3-450F-2TB-2F03-PSS-1YR	VB3-450F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB3-450F-2TB-2F03)	\$535,621	Each	10%	\$482,059	Other	F1
VB3-450F-2TB-2F03U-PSS-1YR	VB3-450F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB3-450F-2TB-2F03U)	\$642,745	Each	10%	\$578,471	Other	F1
VB3-450F-2TB-2R57-PSS-1YR	VB3-450F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB3-450F-2TB-2R57)	\$396,870	Each	10%	\$357,183	Other	F1
VB3-450F-2TB-2R57U-PSS-1YR	VB3-450F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB3-450F-2TB-2R57U)	\$476,244	Each	10%	\$428,620	Other	F1
VB3-450F-2TB-2R614-PSS-1YR	VB3-450F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB3-450F-2TB-2R614)	\$396,870	Each	10%	\$357,183	Other	F1
VB3-450F-2TB-2R64U-PSS-1YR	VB3-450F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB3-450F-2TB-2R64U)	\$476,244	Each	10%	\$428,620	Other	F1
VB3-450F-2TB-4R57-PSS-1YR	VB3-450F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB3-450F-2TB-4R57)	\$396,870	Each	10%	\$357,183	Other	F1
VB3-450F-2TB-4R57U-PSS-1YR	VB3-450F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB3-450F-2TB-4R57U)	\$476,244	Each	10%	\$428,620	Other	F1
VB3-450X-1TB-2F03-PSS-1YR	VB3-450X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB3-450X-1TB-2F03)	\$466,538	Each	10%	\$419,884	Other	F1
VB3-450X-1TB-2F03U-PSS-1YR	VB3-450X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB3-450X-1TB-2F03U)	\$559,846	Each	10%	\$503,861	Other	F1
VB3-450X-1TB-2R57-PSS-1YR	VB3-450X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB3-450X-1TB-2R57)	\$271,607	Each	10%	\$244,446	Other	F1
VB3-450X-1TB-2R57U-PSS-1YR	VB3-450X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB3-450X-1TB-2R57U)	\$325,928	Each	10%	\$293,335	Other	F1
VB3-450X-1TB-2R614-PSS-1YR	VB3-450X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB3-450X-1TB-2R614)	\$271,607	Each	10%	\$244,446	Other	F1
VB3-450X-1TB-2R64U-PSS-1YR	VB3-450X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB3-450X-1TB-2R64U)	\$325,928	Each	10%	\$293,335	Other	F1
VB3-450X-1TB-4R57-PSS-1YR	VB3-450X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB3-450X-1TB-4R57)	\$271,607	Each	10%	\$244,446	Other	F1
VB3-450X-1TB-4R57U-PSS-1YR	VB3-450X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB3-450X-1TB-4R57U)	\$325,928	Each	10%	\$293,335	Other	F1
VB3-450X-2TB-2F03-PSS-1YR	VB3-450X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB3-450X-2TB-2F03)	\$646,538	Each	10%	\$581,884	Other	F1
VB3-450X-2TB-2F03U-PSS-1YR	VB3-450X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB3-450X-2TB-2F03U)	\$775,846	Each	10%	\$698,261	Other	F1
VB3-450X-2TB-2R57-PSS-1YR	VB3-450X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB3-450X-2TB-2R57)	\$451,607	Each	10%	\$406,446	Other	F1
VB3-450X-2TB-2R57U-PSS-1YR	VB3-450X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB3-450X-2TB-2R57U)	\$541,928	Each	10%	\$487,735	Other	F1
VB3-450X-2TB-2R614-PSS-1YR	VB3-450X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB3-450X-2TB-2R614)	\$451,607	Each	10%	\$406,446	Other	F1
VB3-450X-2TB-2R64U-PSS-1YR	VB3-450X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB3-450X-2TB-2R64U)	\$541,928	Each	10%	\$487,735	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB3-450X-2TB-4R57-PSS-1YR	VB3-450X-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-450X-2TB-4R57)		\$451,607	Each	10%	\$406,446	Other	F1
VB3-450X-2TB-4R57U-PSS-1YR	VB3-450X-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-450X-2TB-4R57U)		\$541,928	Each	10%	\$487,735	Other	F1
VB3-45TF-1TB-2F03U-PSS-1YR	VB3-45TF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-45TF-1TB-2F03U)		\$426,745	Each	10%	\$384,071	Other	F1
VB3-45TF-1TB-2R57U-PSS-1YR	VB3-45TF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-45TF-1TB-2R57U)		\$260,244	Each	10%	\$234,220	Other	F1
VB3-45TF-1TB-2R64U-PSS-1YR	VB3-45TF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-45TF-1TB-2R64U)		\$260,244	Each	10%	\$234,220	Other	F1
VB3-45TF-1TB-4R57U-PSS-1YR	VB3-45TF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-45TF-1TB-4R57U)		\$260,244	Each	10%	\$234,220	Other	F1
VB3-45TF-2TB-2F03U-PSS-1YR	VB3-45TF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-45TF-2TB-2F03U)		\$642,745	Each	10%	\$578,471	Other	F1
VB3-45TF-2TB-2R57U-PSS-1YR	VB3-45TF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-45TF-2TB-2R57U)		\$476,244	Each	10%	\$428,620	Other	F1
VB3-45TF-2TB-2R64U-PSS-1YR	VB3-45TF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-45TF-2TB-2R64U)		\$476,244	Each	10%	\$428,620	Other	F1
VB3-45TF-2TB-4R57U-PSS-1YR	VB3-45TF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-45TF-2TB-4R57U)		\$476,244	Each	10%	\$428,620	Other	F1
VB3-45TX-1TB-2F03U-PSS-1YR	VB3-45TX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-45TX-1TB-2F03U)		\$559,846	Each	10%	\$503,861	Other	F1
VB3-45TX-1TB-2R57U-PSS-1YR	VB3-45TX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-45TX-1TB-2R57U)		\$325,928	Each	10%	\$293,335	Other	F1
VB3-45TX-1TB-2R64U-PSS-1YR	VB3-45TX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-45TX-1TB-2R64U)		\$325,928	Each	10%	\$293,335	Other	F1
VB3-45TX-1TB-4R57U-PSS-1YR	VB3-45TX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-45TX-1TB-4R57U)		\$325,928	Each	10%	\$293,335	Other	F1
VB3-45TX-2TB-2F03U-PSS-1YR	VB3-45TX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-45TX-2TB-2F03U)		\$775,846	Each	10%	\$698,261	Other	F1
VB3-45TX-2TB-2R57U-PSS-1YR	VB3-45TX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-45TX-2TB-2R57U)		\$541,928	Each	10%	\$487,735	Other	F1
VB3-45TX-2TB-2R64U-PSS-1YR	VB3-45TX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-45TX-2TB-2R64U)		\$541,928	Each	10%	\$487,735	Other	F1
VB3-45TX-2TB-4R57U-PSS-1YR	VB3-45TX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-45TX-2TB-4R57U)		\$541,928	Each	10%	\$487,735	Other	F1
VB3-4ELF-1TB-2F03-PSS-1YR	VB3-4ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-1TB-2F03)		\$289,371	Each	10%	\$260,434	Other	F1
VB3-4ELF-1TB-2F03U-PSS-1YR	VB3-4ELF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-1TB-2F03U)		\$360,495	Each	10%	\$324,446	Other	F1
VB3-4ELF-1TB-2R57-PSS-1YR	VB3-4ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-1TB-2R57)		\$183,745	Each	10%	\$165,371	Other	F1
VB3-4ELF-1TB-2R57U-PSS-1YR	VB3-4ELF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-1TB-2R57U)		\$227,119	Each	10%	\$204,407	Other	F1
VB3-4ELF-1TB-2R614-PSS-1YR	VB3-4ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-1TB-2R614)		\$183,745	Each	10%	\$165,371	Other	F1
VB3-4ELF-1TB-2R64U-PSS-1YR	VB3-4ELF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-1TB-2R64U)		\$227,119	Each	10%	\$204,407	Other	F1
VB3-4ELF-1TB-4R57-PSS-1YR	VB3-4ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-1TB-4R57)		\$183,745	Each	10%	\$165,371	Other	F1
VB3-4ELF-1TB-4R57U-PSS-1YR	VB3-4ELF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-1TB-4R57U)		\$227,119	Each	10%	\$204,407	Other	F1
VB3-4ELF-2TB-2F03-PSS-1YR	VB3-4ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-2TB-2F03)		\$469,371	Each	10%	\$422,434	Other	F1
VB3-4ELF-2TB-2F03U-PSS-1YR	VB3-4ELF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-2TB-2F03U)		\$576,495	Each	10%	\$518,846	Other	F1
VB3-4ELF-2TB-2R57-PSS-1YR	VB3-4ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-2TB-2R57)		\$363,745	Each	10%	\$327,371	Other	F1
VB3-4ELF-2TB-2R57U-PSS-1YR	VB3-4ELF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-2TB-2R57U)		\$443,119	Each	10%	\$398,807	Other	F1
VB3-4ELF-2TB-2R614-PSS-1YR	VB3-4ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-2TB-2R614)		\$363,745	Each	10%	\$327,371	Other	F1
VB3-4ELF-2TB-2R64U-PSS-1YR	VB3-4ELF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-2TB-2R64U)		\$443,119	Each	10%	\$398,807	Other	F1
VB3-4ELF-2TB-4R57-PSS-1YR	VB3-4ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-2TB-4R57)		\$363,745	Each	10%	\$327,371	Other	F1
VB3-4ELF-2TB-4R57U-PSS-1YR	VB3-4ELF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ELF-2TB-4R57U)		\$443,119	Each	10%	\$398,807	Other	F1
VB3-4ELX-1TB-2F03-PSS-1YR	VB3-4ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-1TB-2F03)		\$310,082	Each	10%	\$279,074	Other	F1
VB3-4ELX-1TB-2F03U-PSS-1YR	VB3-4ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-1TB-2F03U)		\$403,390	Each	10%	\$363,051	Other	F1
VB3-4ELX-1TB-2R57-PSS-1YR	VB3-4ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-1TB-2R57)		\$193,379	Each	10%	\$174,041	Other	F1
VB3-4ELX-1TB-2R57U-PSS-1YR	VB3-4ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-1TB-2R57U)		\$247,700	Each	10%	\$222,930	Other	F1
VB3-4ELX-1TB-2R614-PSS-1YR	VB3-4ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-1TB-2R614)		\$193,379	Each	10%	\$174,041	Other	F1
VB3-4ELX-1TB-2R64U-PSS-1YR	VB3-4ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-1TB-2R64U)		\$247,700	Each	10%	\$222,930	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB3-4ELX-1TB-4R57-PSS-1YR	VB3-4ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-1TB-4R57)		\$193,379	Each	10%	\$174,041	Other	F1
VB3-4ELX-1TB-4R57U-PSS-1YR	VB3-4ELX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-1TB-4R57U)		\$247,700	Each	10%	\$222,930	Other	F1
VB3-4ELX-2TB-2F03-PSS-1YR	VB3-4ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-2TB-2F03)		\$490,082	Each	10%	\$441,074	Other	F1
VB3-4ELX-2TB-2F03U-PSS-1YR	VB3-4ELX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-2TB-2F03U)		\$619,390	Each	10%	\$557,451	Other	F1
VB3-4ELX-2TB-2R57-PSS-1YR	VB3-4ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-2TB-2R57)		\$373,379	Each	10%	\$336,041	Other	F1
VB3-4ELX-2TB-2R57U-PSS-1YR	VB3-4ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-2TB-2R57U)		\$463,700	Each	10%	\$417,330	Other	F1
VB3-4ELX-2TB-2R614-PSS-1YR	VB3-4ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-2TB-2R614)		\$373,379	Each	10%	\$336,041	Other	F1
VB3-4ELX-2TB-2R64U-PSS-1YR	VB3-4ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-2TB-2R64U)		\$463,700	Each	10%	\$417,330	Other	F1
VB3-4ELX-2TB-4R57-PSS-1YR	VB3-4ELX-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-2TB-4R57)		\$373,379	Each	10%	\$336,041	Other	F1
VB3-4ELX-2TB-4R57U-PSS-1YR	VB3-4ELX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ELX-2TB-4R57U)		\$463,700	Each	10%	\$417,330	Other	F1
VB3-4ETF-1TB-2F03U-PSS-1YR	VB3-4ETF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-4ETF-1TB-2F03U)		\$360,495	Each	10%	\$324,446	Other	F1
VB3-4ETF-1TB-2R57U-PSS-1YR	VB3-4ETF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ETF-1TB-2R57U)		\$227,119	Each	10%	\$204,407	Other	F1
VB3-4ETF-1TB-2R64U-PSS-1YR	VB3-4ETF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-4ETF-1TB-2R64U)		\$227,119	Each	10%	\$204,407	Other	F1
VB3-4ETF-1TB-4R57U-PSS-1YR	VB3-4ETF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ETF-1TB-4R57U)		\$227,119	Each	10%	\$204,407	Other	F1
VB3-4ETF-2TB-2F03U-PSS-1YR	VB3-4ETF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-4ETF-2TB-2F03U)		\$576,495	Each	10%	\$518,846	Other	F1
VB3-4ETF-2TB-2R57U-PSS-1YR	VB3-4ETF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ETF-2TB-2R57U)		\$443,119	Each	10%	\$398,807	Other	F1
VB3-4ETF-2TB-2R64U-PSS-1YR	VB3-4ETF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-4ETF-2TB-2R64U)		\$443,119	Each	10%	\$398,807	Other	F1
VB3-4ETF-2TB-4R57U-PSS-1YR	VB3-4ETF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ETF-2TB-4R57U)		\$443,119	Each	10%	\$398,807	Other	F1
VB3-4ETX-1TB-2F03U-PSS-1YR	VB3-4ETX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-4ETX-1TB-2F03U)		\$403,390	Each	10%	\$363,051	Other	F1
VB3-4ETX-1TB-2R57U-PSS-1YR	VB3-4ETX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ETX-1TB-2R57U)		\$247,700	Each	10%	\$222,930	Other	F1
VB3-4ETX-1TB-2R64U-PSS-1YR	VB3-4ETX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-4ETX-1TB-2R64U)		\$247,700	Each	10%	\$222,930	Other	F1
VB3-4ETX-1TB-4R57U-PSS-1YR	VB3-4ETX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ETX-1TB-4R57U)		\$619,390	Each	10%	\$557,451	Other	F1
VB3-4ETX-2TB-2F03U-PSS-1YR	VB3-4ETX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-4ETX-2TB-2F03U)		\$463,700	Each	10%	\$417,330	Other	F1
VB3-4ETX-2TB-2R57U-PSS-1YR	VB3-4ETX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ETX-2TB-2R57U)		\$463,700	Each	10%	\$417,330	Other	F1
VB3-4ETX-2TB-2R64U-PSS-1YR	VB3-4ETX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-4ETX-2TB-2R64U)		\$463,700	Each	10%	\$417,330	Other	F1
VB3-4ETX-2TB-4R57U-PSS-1YR	VB3-4ETX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-4ETX-2TB-4R57U)		\$381,617	Each	10%	\$343,455	Other	F1
VB3-850F-1TB-2F03-PSS-1YR	VB3-850F-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-850F-1TB-2F03)		\$457,940	Each	10%	\$412,146	Other	F1
VB3-850F-1TB-2F03U-PSS-1YR	VB3-850F-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-850F-1TB-2F03U)		\$242,866	Each	10%	\$218,579	Other	F1
VB3-850F-1TB-2R57-PSS-1YR	VB3-850F-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-850F-1TB-2R57)		\$291,439	Each	10%	\$262,295	Other	F1
VB3-850F-1TB-2R57U-PSS-1YR	VB3-850F-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-850F-1TB-2R57U)		\$242,866	Each	10%	\$218,579	Other	F1
VB3-850F-1TB-2R614-PSS-1YR	VB3-850F-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-850F-1TB-2R614)		\$291,439	Each	10%	\$262,295	Other	F1
VB3-850F-1TB-2R64U-PSS-1YR	VB3-850F-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-850F-1TB-2R64U)		\$242,866	Each	10%	\$218,579	Other	F1
VB3-850F-1TB-4R57-PSS-1YR	VB3-850F-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-850F-1TB-4R57)		\$291,439	Each	10%	\$262,295	Other	F1
VB3-850F-1TB-4R57U-PSS-1YR	VB3-850F-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-850F-1TB-4R57U)		\$561,617	Each	10%	\$505,455	Other	F1
VB3-850F-2TB-2F03-PSS-1YR	VB3-850F-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-850F-2TB-2F03)		\$673,940	Each	10%	\$606,546	Other	F1
VB3-850F-2TB-2F03U-PSS-1YR	VB3-850F-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-850F-2TB-2F03U)		\$422,866	Each	10%	\$380,579	Other	F1
VB3-850F-2TB-2R57-PSS-1YR	VB3-850F-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-850F-2TB-2R57)		\$507,439	Each	10%	\$456,695	Other	F1
VB3-850F-2TB-2R57U-PSS-1YR	VB3-850F-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-850F-2TB-2R57U)		\$422,866	Each	10%	\$380,579	Other	F1
VB3-850F-2TB-2R614-PSS-1YR	VB3-850F-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-850F-2TB-2R614)		\$507,439	Each	10%	\$456,695	Other	F1
VB3-850F-2TB-2R64U-PSS-1YR	VB3-850F-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-850F-2TB-2R64U)		\$422,866	Each	10%	\$380,579	Other	F1
VB3-850F-2TB-4R57-PSS-1YR	VB3-850F-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-850F-2TB-4R57)		\$507,439	Each	10%	\$456,695	Other	F1
VB3-850F-2TB-4R57U-PSS-1YR	VB3-850F-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-850F-2TB-4R57U)		\$492,917	Each	10%	\$443,625	Other	F1
VB3-850X-1TB-2F03-PSS-1YR	VB3-850X-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-850X-1TB-2F03)		\$591,500	Each	10%	\$532,350	Other	F1
VB3-850X-1TB-2F03U-PSS-1YR	VB3-850X-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-850X-1TB-2F03U)		\$297,986	Each	10%	\$268,187	Other	F1
VB3-850X-1TB-2R57-PSS-1YR	VB3-850X-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-850X-1TB-2R57)		\$357,583	Each	10%	\$321,825	Other	F1
VB3-850X-1TB-2R57U-PSS-1YR	VB3-850X-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-850X-1TB-2R57U)		\$297,986	Each	10%	\$268,187	Other	F1
VB3-850X-1TB-2R614-PSS-1YR	VB3-850X-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-850X-1TB-2R614)		\$357,583	Each	10%	\$321,825	Other	F1
VB3-850X-1TB-2R64U-PSS-1YR	VB3-850X-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-850X-1TB-2R64U)		\$297,986	Each	10%	\$268,187	Other	F1
VB3-850X-1TB-4R57-PSS-1YR	VB3-850X-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-850X-1TB-4R57)		\$357,583	Each	10%	\$321,825	Other	F1
VB3-850X-1TB-4R57U-PSS-1YR	VB3-850X-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-850X-1TB-4R57U)		\$672,917	Each	10%	\$605,625	Other	F1
VB3-850X-2TB-2F03-PSS-1YR	VB3-850X-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-850X-2TB-2F03)							



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	Column M (Column L*Column N)		
VB3-850X-2TB-2F03U-PSS-1YR	VB3-850X-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-850X-2TB-2F03U)		\$807,500	Each	10%	\$726,750	Other	F1	
VB3-850X-2TB-2R57-PSS-1YR	VB3-850X-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-850X-2TB-2R57)		\$477,986	Each	10%	\$430,187	Other	F1	
VB3-850X-2TB-2R57U-PSS-1YR	VB3-850X-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-850X-2TB-2R57U)		\$573,583	Each	10%	\$516,225	Other	F1	
VB3-850X-2TB-2R614-PSS-1YR	VB3-850X-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-850X-2TB-2R614)		\$477,986	Each	10%	\$430,187	Other	F1	
VB3-850X-2TB-2R64U-PSS-1YR	VB3-850X-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-850X-2TB-2R64U)		\$573,583	Each	10%	\$516,225	Other	F1	
VB3-850X-2TB-4R57-PSS-1YR	VB3-850X-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-850X-2TB-4R57)		\$477,986	Each	10%	\$430,187	Other	F1	
VB3-850X-2TB-4R57U-PSS-1YR	VB3-850X-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-850X-2TB-4R57U)		\$573,583	Each	10%	\$516,225	Other	F1	
VB3-85TF-1TB-2F03U-PSS-1YR	VB3-85TF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-85TF-1TB-2F03U)		\$457,940	Each	10%	\$412,146	Other	F1	
VB3-85TF-1TB-2R57U-PSS-1YR	VB3-85TF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-85TF-1TB-2R57U)		\$291,439	Each	10%	\$262,295	Other	F1	
VB3-85TF-1TB-2R64U-PSS-1YR	VB3-85TF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-85TF-1TB-2R64U)		\$291,439	Each	10%	\$262,295	Other	F1	
VB3-85TF-1TB-4R57U-PSS-1YR	VB3-85TF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-85TF-1TB-4R57U)		\$291,439	Each	10%	\$262,295	Other	F1	
VB3-85TF-2TB-2F03U-PSS-1YR	VB3-85TF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-85TF-2TB-2F03U)		\$673,940	Each	10%	\$606,546	Other	F1	
VB3-85TF-2TB-2R57U-PSS-1YR	VB3-85TF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-85TF-2TB-2R57U)		\$507,439	Each	10%	\$456,695	Other	F1	
VB3-85TF-2TB-2R64U-PSS-1YR	VB3-85TF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-85TF-2TB-2R64U)		\$507,439	Each	10%	\$456,695	Other	F1	
VB3-85TF-2TB-4R57U-PSS-1YR	VB3-85TF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-85TF-2TB-4R57U)		\$507,439	Each	10%	\$456,695	Other	F1	
VB3-85TX-1TB-2F03U-PSS-1YR	VB3-85TX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-85TX-1TB-2F03U)		\$591,500	Each	10%	\$532,350	Other	F1	
VB3-85TX-1TB-2R57U-PSS-1YR	VB3-85TX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-85TX-1TB-2R57U)		\$357,583	Each	10%	\$321,825	Other	F1	
VB3-85TX-1TB-2R64U-PSS-1YR	VB3-85TX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-85TX-1TB-2R64U)		\$357,583	Each	10%	\$321,825	Other	F1	
VB3-85TX-1TB-4R57U-PSS-1YR	VB3-85TX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-85TX-1TB-4R57U)		\$357,583	Each	10%	\$321,825	Other	F1	
VB3-85TX-2TB-2F03U-PSS-1YR	VB3-85TX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-85TX-2TB-2F03U)		\$807,500	Each	10%	\$726,750	Other	F1	
VB3-85TX-2TB-2R57U-PSS-1YR	VB3-85TX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-85TX-2TB-2R57U)		\$573,583	Each	10%	\$516,225	Other	F1	
VB3-85TX-2TB-2R64U-PSS-1YR	VB3-85TX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-85TX-2TB-2R64U)		\$573,583	Each	10%	\$516,225	Other	F1	
VB3-85TX-2TB-4R57U-PSS-1YR	VB3-85TX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-85TX-2TB-4R57U)		\$573,583	Each	10%	\$516,225	Other	F1	
VB3-8ELF-1TB-2F03-PSS-1YR	VB3-8ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-1TB-2F03)		\$315,367	Each	10%	\$283,830	Other	F1	
VB3-8ELF-1TB-2F03U-PSS-1YR	VB3-8ELF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-1TB-2F03U)		\$391,690	Each	10%	\$352,521	Other	F1	
VB3-8ELF-1TB-2R57-PSS-1YR	VB3-8ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-1TB-2R57)		\$209,741	Each	10%	\$188,767	Other	F1	
VB3-8ELF-1TB-2R57U-PSS-1YR	VB3-8ELF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-1TB-2R57U)		\$258,314	Each	10%	\$232,483	Other	F1	
VB3-8ELF-1TB-2R614-PSS-1YR	VB3-8ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-1TB-2R614)		\$209,741	Each	10%	\$188,767	Other	F1	
VB3-8ELF-1TB-2R64U-PSS-1YR	VB3-8ELF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-1TB-2R64U)		\$258,314	Each	10%	\$232,483	Other	F1	
VB3-8ELF-1TB-4R57-PSS-1YR	VB3-8ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-1TB-4R57)		\$209,741	Each	10%	\$188,767	Other	F1	
VB3-8ELF-1TB-4R57U-PSS-1YR	VB3-8ELF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-1TB-4R57U)		\$258,314	Each	10%	\$232,483	Other	F1	
VB3-8ELF-2TB-2F03-PSS-1YR	VB3-8ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-2TB-2F03)		\$495,367	Each	10%	\$445,830	Other	F1	
VB3-8ELF-2TB-2F03U-PSS-1YR	VB3-8ELF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-2TB-2F03U)		\$607,690	Each	10%	\$546,921	Other	F1	
VB3-8ELF-2TB-2R57-PSS-1YR	VB3-8ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-2TB-2R57)		\$389,741	Each	10%	\$350,767	Other	F1	
VB3-8ELF-2TB-2R57U-PSS-1YR	VB3-8ELF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-2TB-2R57U)		\$474,314	Each	10%	\$426,883	Other	F1	
VB3-8ELF-2TB-2R614-PSS-1YR	VB3-8ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-2TB-2R614)		\$389,741	Each	10%	\$350,767	Other	F1	
VB3-8ELF-2TB-2R64U-PSS-1YR	VB3-8ELF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-2TB-2R64U)		\$474,314	Each	10%	\$426,883	Other	F1	
VB3-8ELF-2TB-4R57-PSS-1YR	VB3-8ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-2TB-4R57)		\$389,741	Each	10%	\$350,767	Other	F1	
VB3-8ELF-2TB-4R57U-PSS-1YR	VB3-8ELF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ELF-2TB-4R57U)		\$474,314	Each	10%	\$426,883	Other	F1	
VB3-8ELX-1TB-2F03-PSS-1YR	VB3-8ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-1TB-2F03)		\$336,461	Each	10%	\$302,815	Other	F1	
VB3-8ELX-1TB-2F03U-PSS-1YR	VB3-8ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-1TB-2F03U)		\$435,044	Each	10%	\$391,540	Other	F1	
VB3-8ELX-1TB-2R57-PSS-1YR	VB3-8ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-1TB-2R57)		\$219,758	Each	10%	\$197,782	Other	F1	
VB3-8ELX-1TB-2R57U-PSS-1YR	VB3-8ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-1TB-2R57U)		\$279,355	Each	10%	\$251,420	Other	F1	
VB3-8ELX-1TB-2R614-PSS-1YR	VB3-8ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-1TB-2R614)		\$219,758	Each	10%	\$197,782	Other	F1	
VB3-8ELX-1TB-2R64U-PSS-1YR	VB3-8ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-1TB-2R64U)		\$279,355	Each	10%	\$251,420	Other	F1	
VB3-8ELX-1TB-4R57-PSS-1YR	VB3-8ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-1TB-4R57)		\$219,758	Each	10%	\$197,782	Other	F1	
VB3-8ELX-1TB-4R57U-PSS-1YR	VB3-8ELX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-1TB-4R57U)		\$279,355	Each	10%	\$251,420	Other	F1	
VB3-8ELX-2TB-2F03-PSS-1YR	VB3-8ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-2TB-2F03)		\$516,461	Each	10%	\$464,815	Other	F1	
VB3-8ELX-2TB-2F03U-PSS-1YR	VB3-8ELX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-2TB-2F03U)		\$651,044	Each	10%	\$585,940	Other	F1	
VB3-8ELX-2TB-2R57-PSS-1YR	VB3-8ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-2TB-2R57)		\$399,758	Each	10%	\$359,782	Other	F1	
VB3-8ELX-2TB-2R57U-PSS-1YR	VB3-8ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-2TB-2R57U)		\$495,355	Each	10%	\$445,820	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	
VB3-8ELX-2TB-2R614-PSS-1YR	VB3-8ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-2TB-2R614)		\$399,758	Each	10%	\$359,782	Other	F1
VB3-8ELX-2TB-2R64U-PSS-1YR	VB3-8ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-2TB-2R64U)		\$495,355	Each	10%	\$445,820	Other	F1
VB3-8ELX-2TB-4R57-PSS-1YR	VB3-8ELX-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-2TB-4R57)		\$399,758	Each	10%	\$359,782	Other	F1
VB3-8ELX-2TB-4R57U-PSS-1YR	VB3-8ELX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ELX-2TB-4R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB3-8ETF-1TB-2F03U-PSS-1YR	VB3-8ETF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-8ETF-1TB-2F03U)		\$391,690	Each	10%	\$352,521	Other	F1
VB3-8ETF-1TB-2R57U-PSS-1YR	VB3-8ETF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ETF-1TB-2R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB3-8ETF-1TB-2R64U-PSS-1YR	VB3-8ETF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-8ETF-1TB-2R64U)		\$258,314	Each	10%	\$232,483	Other	F1
VB3-8ETF-1TB-4R57U-PSS-1YR	VB3-8ETF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ETF-1TB-4R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB3-8ETF-2TB-2F03U-PSS-1YR	VB3-8ETF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-8ETF-2TB-2F03U)		\$607,690	Each	10%	\$546,921	Other	F1
VB3-8ETF-2TB-2R57U-PSS-1YR	VB3-8ETF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ETF-2TB-2R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB3-8ETF-2TB-2R64U-PSS-1YR	VB3-8ETF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-8ETF-2TB-2R64U)		\$474,314	Each	10%	\$426,883	Other	F1
VB3-8ETF-2TB-4R57U-PSS-1YR	VB3-8ETF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ETF-2TB-4R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB3-8ETX-1TB-2F03U-PSS-1YR	VB3-8ETX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-8ETX-1TB-2F03U)		\$435,044	Each	10%	\$391,540	Other	F1
VB3-8ETX-1TB-2R57U-PSS-1YR	VB3-8ETX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ETX-1TB-2R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB3-8ETX-1TB-2R64U-PSS-1YR	VB3-8ETX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-8ETX-1TB-2R64U)		\$279,355	Each	10%	\$251,420	Other	F1
VB3-8ETX-1TB-4R57U-PSS-1YR	VB3-8ETX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ETX-1TB-4R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB3-8ETX-2TB-2F03U-PSS-1YR	VB3-8ETX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB3-8ETX-2TB-2F03U)		\$651,044	Each	10%	\$585,940	Other	F1
VB3-8ETX-2TB-2R57U-PSS-1YR	VB3-8ETX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ETX-2TB-2R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB3-8ETX-2TB-2R64U-PSS-1YR	VB3-8ETX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB3-8ETX-2TB-2R64U)		\$495,355	Each	10%	\$445,820	Other	F1
VB3-8ETX-2TB-4R57U-PSS-1YR	VB3-8ETX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB3-8ETX-2TB-4R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB4-450F-1TB-2F03-PSS-1YR	VB4-450F-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB4-450F-1TB-2F03)		\$355,621	Each	10%	\$320,059	Other	F1
VB4-450F-1TB-2F03U-PSS-1YR	VB4-450F-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-450F-1TB-2F03U)		\$426,745	Each	10%	\$384,071	Other	F1
VB4-450F-1TB-2R57-PSS-1YR	VB4-450F-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB4-450F-1TB-2R57)		\$216,870	Each	10%	\$195,183	Other	F1
VB4-450F-1TB-2R57U-PSS-1YR	VB4-450F-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-450F-1TB-2R57U)		\$260,244	Each	10%	\$234,220	Other	F1
VB4-450F-1TB-2R614-PSS-1YR	VB4-450F-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB4-450F-1TB-2R614)		\$216,870	Each	10%	\$195,183	Other	F1
VB4-450F-1TB-2R64U-PSS-1YR	VB4-450F-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-450F-1TB-2R64U)		\$260,244	Each	10%	\$234,220	Other	F1
VB4-450F-1TB-4R57-PSS-1YR	VB4-450F-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB4-450F-1TB-4R57)		\$216,870	Each	10%	\$195,183	Other	F1
VB4-450F-1TB-4R57U-PSS-1YR	VB4-450F-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-450F-1TB-4R57U)		\$260,244	Each	10%	\$234,220	Other	F1
VB4-450F-2TB-2F03-PSS-1YR	VB4-450F-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB4-450F-2TB-2F03)		\$535,621	Each	10%	\$482,059	Other	F1
VB4-450F-2TB-2F03U-PSS-1YR	VB4-450F-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-450F-2TB-2F03U)		\$642,745	Each	10%	\$578,471	Other	F1
VB4-450F-2TB-2R57-PSS-1YR	VB4-450F-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB4-450F-2TB-2R57)		\$396,870	Each	10%	\$357,183	Other	F1
VB4-450F-2TB-2R57U-PSS-1YR	VB4-450F-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-450F-2TB-2R57U)		\$476,244	Each	10%	\$428,620	Other	F1
VB4-450F-2TB-2R614-PSS-1YR	VB4-450F-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB4-450F-2TB-2R614)		\$396,870	Each	10%	\$357,183	Other	F1
VB4-450F-2TB-2R64U-PSS-1YR	VB4-450F-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-450F-2TB-2R64U)		\$476,244	Each	10%	\$428,620	Other	F1
VB4-450F-2TB-4R57-PSS-1YR	VB4-450F-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB4-450F-2TB-4R57)		\$396,870	Each	10%	\$357,183	Other	F1
VB4-450F-2TB-4R57U-PSS-1YR	VB4-450F-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-450F-2TB-4R57U)		\$476,244	Each	10%	\$428,620	Other	F1
VB4-450X-1TB-2F03-PSS-1YR	VB4-450X-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB4-450X-1TB-2F03)		\$466,538	Each	10%	\$419,884	Other	F1
VB4-450X-1TB-2F03U-PSS-1YR	VB4-450X-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-450X-1TB-2F03U)		\$559,846	Each	10%	\$503,861	Other	F1
VB4-450X-1TB-2R57-PSS-1YR	VB4-450X-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB4-450X-1TB-2R57)		\$271,607	Each	10%	\$244,446	Other	F1
VB4-450X-1TB-2R57U-PSS-1YR	VB4-450X-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-450X-1TB-2R57U)		\$325,928	Each	10%	\$293,335	Other	F1
VB4-450X-1TB-2R614-PSS-1YR	VB4-450X-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB4-450X-1TB-2R614)		\$271,607	Each	10%	\$244,446	Other	F1
VB4-450X-1TB-2R64U-PSS-1YR	VB4-450X-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-450X-1TB-2R64U)		\$325,928	Each	10%	\$293,335	Other	F1
VB4-450X-1TB-4R57-PSS-1YR	VB4-450X-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB4-450X-1TB-4R57)		\$271,607	Each	10%	\$244,446	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
VB4-450X-1TB-4R57U-PSS-1YR	VB4-450X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-450X-1TB-4R57U)	\$325,928	Each	10%	\$293,335	Other	F1
VB4-450X-2TB-2F03-PSS-1YR	VB4-450X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-450X-2TB-2F03)	\$646,538	Each	10%	\$581,884	Other	F1
VB4-450X-2TB-2F03U-PSS-1YR	VB4-450X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-450X-2TB-2F03U)	\$775,846	Each	10%	\$698,261	Other	F1
VB4-450X-2TB-2R57-PSS-1YR	VB4-450X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-450X-2TB-2R57)	\$451,607	Each	10%	\$406,446	Other	F1
VB4-450X-2TB-2R57U-PSS-1YR	VB4-450X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-450X-2TB-2R57U)	\$541,928	Each	10%	\$487,735	Other	F1
VB4-450X-2TB-2R614-PSS-1YR	VB4-450X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB4-450X-2TB-2R614)	\$451,607	Each	10%	\$406,446	Other	F1
VB4-450X-2TB-2R64U-PSS-1YR	VB4-450X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-450X-2TB-2R64U)	\$541,928	Each	10%	\$487,735	Other	F1
VB4-450X-2TB-4R57-PSS-1YR	VB4-450X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB4-450X-2TB-4R57)	\$451,607	Each	10%	\$406,446	Other	F1
VB4-450X-2TB-4R57U-PSS-1YR	VB4-450X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-450X-2TB-4R57U)	\$541,928	Each	10%	\$487,735	Other	F1
VB4-45TF-1TB-2F03U-PSS-1YR	VB4-45TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-45TF-1TB-2F03U)	\$426,745	Each	10%	\$384,071	Other	F1
VB4-45TF-1TB-2R57U-PSS-1YR	VB4-45TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-45TF-1TB-2R57U)	\$260,244	Each	10%	\$234,220	Other	F1
VB4-45TF-1TB-2R64U-PSS-1YR	VB4-45TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-45TF-1TB-2R64U)	\$260,244	Each	10%	\$234,220	Other	F1
VB4-45TF-1TB-4R57U-PSS-1YR	VB4-45TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-45TF-1TB-4R57U)	\$260,244	Each	10%	\$234,220	Other	F1
VB4-45TF-2TB-2F03U-PSS-1YR	VB4-45TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-45TF-2TB-2F03U)	\$642,745	Each	10%	\$578,471	Other	F1
VB4-45TF-2TB-2R57U-PSS-1YR	VB4-45TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-45TF-2TB-2R57U)	\$476,244	Each	10%	\$428,620	Other	F1
VB4-45TF-2TB-2R64U-PSS-1YR	VB4-45TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-45TF-2TB-2R64U)	\$476,244	Each	10%	\$428,620	Other	F1
VB4-45TF-2TB-4R57U-PSS-1YR	VB4-45TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-45TF-2TB-4R57U)	\$476,244	Each	10%	\$428,620	Other	F1
VB4-45TX-1TB-2F03U-PSS-1YR	VB4-45TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-45TX-1TB-2F03U)	\$559,846	Each	10%	\$503,861	Other	F1
VB4-45TX-1TB-2R57U-PSS-1YR	VB4-45TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-45TX-1TB-2R57U)	\$325,928	Each	10%	\$293,335	Other	F1
VB4-45TX-1TB-2R64U-PSS-1YR	VB4-45TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-45TX-1TB-2R64U)	\$325,928	Each	10%	\$293,335	Other	F1
VB4-45TX-1TB-4R57U-PSS-1YR	VB4-45TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-45TX-1TB-4R57U)	\$325,928	Each	10%	\$293,335	Other	F1
VB4-45TX-2TB-2F03U-PSS-1YR	VB4-45TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-45TX-2TB-2F03U)	\$775,846	Each	10%	\$698,261	Other	F1
VB4-45TX-2TB-2R57U-PSS-1YR	VB4-45TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-45TX-2TB-2R57U)	\$541,928	Each	10%	\$487,735	Other	F1
VB4-45TX-2TB-2R64U-PSS-1YR	VB4-45TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-45TX-2TB-2R64U)	\$541,928	Each	10%	\$487,735	Other	F1
VB4-45TX-2TB-4R57U-PSS-1YR	VB4-45TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-45TX-2TB-4R57U)	\$541,928	Each	10%	\$487,735	Other	F1
VB4-4ELF-1TB-2F03-PSS-1YR	VB4-4ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-1TB-2F03)	\$289,371	Each	10%	\$260,434	Other	F1
VB4-4ELF-1TB-2F03U-PSS-1YR	VB4-4ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-1TB-2F03U)	\$360,495	Each	10%	\$324,446	Other	F1
VB4-4ELF-1TB-2R57-PSS-1YR	VB4-4ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-1TB-2R57)	\$183,745	Each	10%	\$165,371	Other	F1
VB4-4ELF-1TB-2R57U-PSS-1YR	VB4-4ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-1TB-2R57U)	\$227,119	Each	10%	\$204,407	Other	F1
VB4-4ELF-1TB-2R614-PSS-1YR	VB4-4ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-1TB-2R614)	\$183,745	Each	10%	\$165,371	Other	F1
VB4-4ELF-1TB-2R64U-PSS-1YR	VB4-4ELF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-1TB-2R64U)	\$227,119	Each	10%	\$204,407	Other	F1
VB4-4ELF-1TB-4R57-PSS-1YR	VB4-4ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-1TB-4R57)	\$183,745	Each	10%	\$165,371	Other	F1
VB4-4ELF-1TB-4R57U-PSS-1YR	VB4-4ELF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-1TB-4R57U)	\$227,119	Each	10%	\$204,407	Other	F1
VB4-4ELF-2TB-2F03-PSS-1YR	VB4-4ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-2TB-2F03)	\$469,371	Each	10%	\$422,434	Other	F1
VB4-4ELF-2TB-2F03U-PSS-1YR	VB4-4ELF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-2TB-2F03U)	\$576,495	Each	10%	\$518,846	Other	F1
VB4-4ELF-2TB-2R57-PSS-1YR	VB4-4ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-2TB-2R57)	\$363,745	Each	10%	\$327,371	Other	F1
VB4-4ELF-2TB-2R57U-PSS-1YR	VB4-4ELF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-2TB-2R57U)	\$443,119	Each	10%	\$398,807	Other	F1
VB4-4ELF-2TB-2R614-PSS-1YR	VB4-4ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-2TB-2R614)	\$363,745	Each	10%	\$327,371	Other	F1
VB4-4ELF-2TB-2R64U-PSS-1YR	VB4-4ELF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-2TB-2R64U)	\$443,119	Each	10%	\$398,807	Other	F1
VB4-4ELF-2TB-4R57-PSS-1YR	VB4-4ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-2TB-4R57)	\$363,745	Each	10%	\$327,371	Other	F1
VB4-4ELF-2TB-4R57U-PSS-1YR	VB4-4ELF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ELF-2TB-4R57U)	\$443,119	Each	10%	\$398,807	Other	F1
VB4-4ELX-1TB-2F03-PSS-1YR	VB4-4ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-1TB-2F03)	\$310,082	Each	10%	\$279,074	Other	F1
VB4-4ELX-1TB-2F03U-PSS-1YR	VB4-4ELX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-1TB-2F03U)	\$403,390	Each	10%	\$363,051	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
VB4-4ELX-1TB-2R57-PSS-1YR	VB4-4ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-1TB-2R57)	\$193,379	Each	10%	\$174,041	Other	F1
VB4-4ELX-1TB-2R57U-PSS-1YR	VB4-4ELX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-1TB-2R57U)	\$247,700	Each	10%	\$222,930	Other	F1
VB4-4ELX-1TB-2R614-PSS-1YR	VB4-4ELX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-1TB-2R614)	\$193,379	Each	10%	\$174,041	Other	F1
VB4-4ELX-1TB-2R64U-PSS-1YR	VB4-4ELX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-1TB-2R64U)	\$247,700	Each	10%	\$222,930	Other	F1
VB4-4ELX-1TB-4R57-PSS-1YR	VB4-4ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-1TB-4R57)	\$193,379	Each	10%	\$174,041	Other	F1
VB4-4ELX-1TB-4R57U-PSS-1YR	VB4-4ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-1TB-4R57U)	\$247,700	Each	10%	\$222,930	Other	F1
VB4-4ELX-2TB-2F03-PSS-1YR	VB4-4ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-2TB-2F03)	\$490,082	Each	10%	\$441,074	Other	F1
VB4-4ELX-2TB-2F03U-PSS-1YR	VB4-4ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-2TB-2F03U)	\$619,390	Each	10%	\$557,451	Other	F1
VB4-4ELX-2TB-2R57-PSS-1YR	VB4-4ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-2TB-2R57)	\$373,379	Each	10%	\$336,041	Other	F1
VB4-4ELX-2TB-2R57U-PSS-1YR	VB4-4ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-2TB-2R57U)	\$463,700	Each	10%	\$417,330	Other	F1
VB4-4ELX-2TB-2R614-PSS-1YR	VB4-4ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-2TB-2R614)	\$373,379	Each	10%	\$336,041	Other	F1
VB4-4ELX-2TB-2R64U-PSS-1YR	VB4-4ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-2TB-2R64U)	\$463,700	Each	10%	\$417,330	Other	F1
VB4-4ELX-2TB-4R57-PSS-1YR	VB4-4ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-2TB-4R57)	\$373,379	Each	10%	\$336,041	Other	F1
VB4-4ELX-2TB-4R57U-PSS-1YR	VB4-4ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ELX-2TB-4R57U)	\$463,700	Each	10%	\$417,330	Other	F1
VB4-4ETF-1TB-2F03U-PSS-1YR	VB4-4ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-4ETF-1TB-2F03U)	\$360,495	Each	10%	\$324,446	Other	F1
VB4-4ETF-1TB-2R57U-PSS-1YR	VB4-4ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ETF-1TB-2R57U)	\$227,119	Each	10%	\$204,407	Other	F1
VB4-4ETF-1TB-2R64U-PSS-1YR	VB4-4ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-4ETF-1TB-2R64U)	\$227,119	Each	10%	\$204,407	Other	F1
VB4-4ETF-1TB-4R57U-PSS-1YR	VB4-4ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ETF-1TB-4R57U)	\$227,119	Each	10%	\$204,407	Other	F1
VB4-4ETF-2TB-2F03U-PSS-1YR	VB4-4ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-4ETF-2TB-2F03U)	\$576,495	Each	10%	\$518,846	Other	F1
VB4-4ETF-2TB-2R57U-PSS-1YR	VB4-4ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ETF-2TB-2R57U)	\$443,119	Each	10%	\$398,807	Other	F1
VB4-4ETF-2TB-2R64U-PSS-1YR	VB4-4ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-4ETF-2TB-2R64U)	\$443,119	Each	10%	\$398,807	Other	F1
VB4-4ETF-2TB-4R57U-PSS-1YR	VB4-4ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ETF-2TB-4R57U)	\$443,119	Each	10%	\$398,807	Other	F1
VB4-4ETX-1TB-2F03U-PSS-1YR	VB4-4ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-4ETX-1TB-2F03U)	\$403,390	Each	10%	\$363,051	Other	F1
VB4-4ETX-1TB-2R57U-PSS-1YR	VB4-4ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ETX-1TB-2R57U)	\$247,700	Each	10%	\$222,930	Other	F1
VB4-4ETX-1TB-2R64U-PSS-1YR	VB4-4ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-4ETX-1TB-2R64U)	\$247,700	Each	10%	\$222,930	Other	F1
VB4-4ETX-1TB-4R57U-PSS-1YR	VB4-4ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ETX-1TB-4R57U)	\$247,700	Each	10%	\$222,930	Other	F1
VB4-4ETX-2TB-2F03U-PSS-1YR	VB4-4ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-4ETX-2TB-2F03U)	\$619,390	Each	10%	\$557,451	Other	F1
VB4-4ETX-2TB-2R57U-PSS-1YR	VB4-4ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ETX-2TB-2R57U)	\$463,700	Each	10%	\$417,330	Other	F1
VB4-4ETX-2TB-2R64U-PSS-1YR	VB4-4ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-4ETX-2TB-2R64U)	\$463,700	Each	10%	\$417,330	Other	F1
VB4-4ETX-2TB-4R57U-PSS-1YR	VB4-4ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-4ETX-2TB-4R57U)	\$463,700	Each	10%	\$417,330	Other	F1
VB-450F-1TB-1920-PSS-1YR	VB-450F-1TB-1920-PSS-1YR		Annual Maintenance PSS (VB-450F-1TB-1920)	\$7,000	Each	10%	\$6,300	Other	F1
VB-450F-1TB-1920U-PSS-1YR	VB-450F-1TB-1920U-PSS-1YR		Annual Maintenance PSS (VB-450F-1TB-1920U)	\$8,400	Each	10%	\$7,560	Other	F1
VB-450F-1TB-3840-PSS-1YR	VB-450F-1TB-3840-PSS-1YR		Annual Maintenance PSS (VB-450F-1TB-3840)	\$14,000	Each	10%	\$12,600	Other	F1
VB-450F-1TB-3840U-PSS-1YR	VB-450F-1TB-3840U-PSS-1YR		Annual Maintenance PSS (VB-450F-1TB-3840U)	\$16,800	Each	10%	\$15,120	Other	F1
VB-450F-2TB-1920-PSS-1YR	VB-450F-2TB-1920-PSS-1YR		Annual Maintenance PSS (VB-450F-2TB-1920)	\$8,711	Each	10%	\$7,840	Other	F1
VB-450F-2TB-1920U-PSS-1YR	VB-450F-2TB-1920U-PSS-1YR		Annual Maintenance PSS (VB-450F-2TB-1920U)	\$10,453	Each	10%	\$9,408	Other	F1
VB-450F-2TB-3840-PSS-1YR	VB-450F-2TB-3840-PSS-1YR		Annual Maintenance PSS (VB-450F-2TB-3840)	\$17,421	Each	10%	\$15,679	Other	F1
VB-450F-2TB-3840U-PSS-1YR	VB-450F-2TB-3840U-PSS-1YR		Annual Maintenance PSS (VB-450F-2TB-3840U)	\$20,906	Each	10%	\$18,815	Other	F1
VB-450X-1TB-1920-PSS-1YR	VB-450X-1TB-1920-PSS-1YR		Annual Maintenance PSS (VB-450X-1TB-1920)	\$12,625	Each	10%	\$11,363	Other	F1
VB-450X-1TB-1920U-PSS-1YR	VB-450X-1TB-1920U-PSS-1YR		Annual Maintenance PSS (VB-450X-1TB-1920U)	\$15,150	Each	10%	\$13,635	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VB-450X-1TB-3840-PSS-1YR	VB-450X-1TB-3840-PSS-1YR		Annual Maintenance PSS (VB-450X-1TB-3840)	\$25,250	Each	10%	\$22,725	Other	F1
VB-450X-1TB-3840U-PSS-1YR	VB-450X-1TB-3840U-PSS-1YR		Annual Maintenance PSS (VB-450X-1TB-3840U)	\$30,300	Each	10%	\$27,270	Other	F1
VB-450X-2TB-1920-PSS-1YR	VB-450X-2TB-1920-PSS-1YR		Annual Maintenance PSS (VB-450X-2TB-1920)	\$14,336	Each	10%	\$12,902	Other	F1
VB-450X-2TB-1920U-PSS-1YR	VB-450X-2TB-1920U-PSS-1YR		Annual Maintenance PSS (VB-450X-2TB-1920U)	\$17,203	Each	10%	\$15,483	Other	F1
VB-450X-2TB-3840-PSS-1YR	VB-450X-2TB-3840-PSS-1YR		Annual Maintenance PSS (VB-450X-2TB-3840)	\$28,671	Each	10%	\$25,804	Other	F1
VB-450X-2TB-3840U-PSS-1YR	VB-450X-2TB-3840U-PSS-1YR		Annual Maintenance PSS (VB-450X-2TB-3840U)	\$34,406	Each	10%	\$30,965	Other	F1
VB4-850F-1TB-2F03-PSS-1YR	VB4-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-850F-1TB-2F03)	\$381,617	Each	10%	\$343,455	Other	F1
VB4-850F-1TB-2F03U-PSS-1YR	VB4-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-850F-1TB-2F03U)	\$457,940	Each	10%	\$412,146	Other	F1
VB4-850F-1TB-2R57-PSS-1YR	VB4-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-850F-1TB-2R57)	\$242,866	Each	10%	\$218,579	Other	F1
VB4-850F-1TB-2R57U-PSS-1YR	VB4-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-850F-1TB-2R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB4-850F-1TB-2R614-PSS-1YR	VB4-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB4-850F-1TB-2R614)	\$242,866	Each	10%	\$218,579	Other	F1
VB4-850F-1TB-2R64U-PSS-1YR	VB4-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-850F-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1
VB4-850F-1TB-4R57-PSS-1YR	VB4-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB4-850F-1TB-4R57)	\$242,866	Each	10%	\$218,579	Other	F1
VB4-850F-1TB-4R57U-PSS-1YR	VB4-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-850F-1TB-4R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB4-850F-2TB-2F03-PSS-1YR	VB4-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-850F-2TB-2F03)	\$561,617	Each	10%	\$505,455	Other	F1
VB4-850F-2TB-2F03U-PSS-1YR	VB4-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-850F-2TB-2F03U)	\$673,940	Each	10%	\$606,546	Other	F1
VB4-850F-2TB-2R57-PSS-1YR	VB4-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-850F-2TB-2R57)	\$422,866	Each	10%	\$380,579	Other	F1
VB4-850F-2TB-2R57U-PSS-1YR	VB4-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-850F-2TB-2R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB4-850F-2TB-2R614-PSS-1YR	VB4-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB4-850F-2TB-2R614)	\$422,866	Each	10%	\$380,579	Other	F1
VB4-850F-2TB-2R64U-PSS-1YR	VB4-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-850F-2TB-2R64U)	\$507,439	Each	10%	\$456,695	Other	F1
VB4-850F-2TB-4R57-PSS-1YR	VB4-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB4-850F-2TB-4R57)	\$422,866	Each	10%	\$380,579	Other	F1
VB4-850F-2TB-4R57U-PSS-1YR	VB4-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-850F-2TB-4R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB4-850X-1TB-2F03-PSS-1YR	VB4-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-850X-1TB-2F03)	\$492,917	Each	10%	\$443,625	Other	F1
VB4-850X-1TB-2F03U-PSS-1YR	VB4-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-850X-1TB-2F03U)	\$591,500	Each	10%	\$532,350	Other	F1
VB4-850X-1TB-2R57-PSS-1YR	VB4-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-850X-1TB-2R57)	\$297,986	Each	10%	\$268,187	Other	F1
VB4-850X-1TB-2R57U-PSS-1YR	VB4-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-850X-1TB-2R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB4-850X-1TB-2R614-PSS-1YR	VB4-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB4-850X-1TB-2R614)	\$297,986	Each	10%	\$268,187	Other	F1
VB4-850X-1TB-2R64U-PSS-1YR	VB4-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-850X-1TB-2R64U)	\$357,583	Each	10%	\$321,825	Other	F1
VB4-850X-1TB-4R57-PSS-1YR	VB4-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB4-850X-1TB-4R57)	\$297,986	Each	10%	\$268,187	Other	F1
VB4-850X-1TB-4R57U-PSS-1YR	VB4-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-850X-1TB-4R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB4-850X-2TB-2F03-PSS-1YR	VB4-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-850X-2TB-2F03)	\$672,917	Each	10%	\$605,625	Other	F1
VB4-850X-2TB-2F03U-PSS-1YR	VB4-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-850X-2TB-2F03U)	\$807,500	Each	10%	\$726,750	Other	F1
VB4-850X-2TB-2R57-PSS-1YR	VB4-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-850X-2TB-2R57)	\$477,986	Each	10%	\$430,187	Other	F1
VB4-850X-2TB-2R57U-PSS-1YR	VB4-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-850X-2TB-2R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB4-850X-2TB-2R614-PSS-1YR	VB4-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB4-850X-2TB-2R614)	\$477,986	Each	10%	\$430,187	Other	F1
VB4-850X-2TB-2R64U-PSS-1YR	VB4-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-850X-2TB-2R64U)	\$573,583	Each	10%	\$516,225	Other	F1
VB4-850X-2TB-4R57-PSS-1YR	VB4-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB4-850X-2TB-4R57)	\$477,986	Each	10%	\$430,187	Other	F1
VB4-850X-2TB-4R57U-PSS-1YR	VB4-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-850X-2TB-4R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB4-85TF-1TB-2F03U-PSS-1YR	VB4-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-85TF-1TB-2F03U)	\$457,940	Each	10%	\$412,146	Other	F1
VB4-85TF-1TB-2R57U-PSS-1YR	VB4-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-85TF-1TB-2R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB4-85TF-1TB-2R64U-PSS-1YR	VB4-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-85TF-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1
VB4-85TF-1TB-4R57U-PSS-1YR	VB4-85TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-85TF-1TB-4R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB4-85TF-2TB-2F03U-PSS-1YR	VB4-85TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-85TF-2TB-2F03U)	\$673,940	Each	10%	\$606,546	Other	F1
VB4-85TF-2TB-2R57U-PSS-1YR	VB4-85TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-85TF-2TB-2R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB4-85TF-2TB-2R64U-PSS-1YR	VB4-85TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-85TF-2TB-2R64U)	\$507,439	Each	10%	\$456,695	Other	F1
VB4-85TF-2TB-4R57U-PSS-1YR	VB4-85TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-85TF-2TB-4R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB4-85TX-1TB-2R57U-PSS-1YR	VB4-85TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-85TX-1TB-2R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB4-85TX-1TB-2R64U-PSS-1YR	VB4-85TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-85TX-1TB-2R64U)	\$357,583	Each	10%	\$321,825	Other	F1
VB4-85TX-1TB-4R57U-PSS-1YR	VB4-85TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-85TX-1TB-4R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB4-85TX-2TB-2F03U-PSS-1YR	VB4-85TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-85TX-2TB-2F03U)	\$807,500	Each	10%	\$726,750	Other	F1
VB4-85TX-2TB-2R57U-PSS-1YR	VB4-85TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB4-85TX-2TB-2R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB4-85TX-2TB-2R64U-PSS-1YR	VB4-85TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB4-85TX-2TB-2R64U)	\$573,583	Each	10%	\$516,225	Other	F1
VB4-85TX-2TB-4R57U-PSS-1YR	VB4-85TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB4-85TX-2TB-4R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB4-8ELF-1TB-2F03-PSS-1YR	VB4-8ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB4-8ELF-1TB-2F03)	\$315,367	Each	10%	\$283,830	Other	F1
VB4-8ELF-1TB-2F03U-PSS-1YR	VB4-8ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB4-8ELF-1TB-2F03U)	\$391,690	Each	10%	\$352,521	Other	F1
VB4-8ELF-1TB-2R57-PSS-1YR	VB4-8ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB4-8ELF-1TB-2R57)	\$209,741	Each	10%	\$188,767	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB4-8ELF-1TB-2R57U-PSS-1YR	VB4-8ELF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-1TB-2R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB4-8ELF-1TB-2R614-PSS-1YR	VB4-8ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-1TB-2R614)		\$209,741	Each	10%	\$188,767	Other	F1
VB4-8ELF-1TB-2R64U-PSS-1YR	VB4-8ELF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-1TB-2R64U)		\$258,314	Each	10%	\$232,483	Other	F1
VB4-8ELF-1TB-4R57-PSS-1YR	VB4-8ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-1TB-4R57)		\$209,741	Each	10%	\$188,767	Other	F1
VB4-8ELF-1TB-4R57U-PSS-1YR	VB4-8ELF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-1TB-4R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB4-8ELF-2TB-2F03-PSS-1YR	VB4-8ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-2TB-2F03)		\$495,367	Each	10%	\$445,830	Other	F1
VB4-8ELF-2TB-2F03U-PSS-1YR	VB4-8ELF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-2TB-2F03U)		\$607,690	Each	10%	\$546,921	Other	F1
VB4-8ELF-2TB-2R57-PSS-1YR	VB4-8ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-2TB-2R57)		\$389,741	Each	10%	\$350,767	Other	F1
VB4-8ELF-2TB-2R57U-PSS-1YR	VB4-8ELF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-2TB-2R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB4-8ELF-2TB-2R614-PSS-1YR	VB4-8ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-2TB-2R614)		\$389,741	Each	10%	\$350,767	Other	F1
VB4-8ELF-2TB-2R64U-PSS-1YR	VB4-8ELF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-2TB-2R64U)		\$474,314	Each	10%	\$426,883	Other	F1
VB4-8ELF-2TB-4R57-PSS-1YR	VB4-8ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-2TB-4R57)		\$389,741	Each	10%	\$350,767	Other	F1
VB4-8ELF-2TB-4R57U-PSS-1YR	VB4-8ELF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ELF-2TB-4R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB4-8ELX-1TB-2F03-PSS-1YR	VB4-8ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-1TB-2F03)		\$336,461	Each	10%	\$302,815	Other	F1
VB4-8ELX-1TB-2F03U-PSS-1YR	VB4-8ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-1TB-2F03U)		\$435,044	Each	10%	\$391,540	Other	F1
VB4-8ELX-1TB-2R57-PSS-1YR	VB4-8ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-1TB-2R57)		\$219,758	Each	10%	\$197,782	Other	F1
VB4-8ELX-1TB-2R57U-PSS-1YR	VB4-8ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-1TB-2R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB4-8ELX-1TB-2R614-PSS-1YR	VB4-8ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-1TB-2R614)		\$219,758	Each	10%	\$197,782	Other	F1
VB4-8ELX-1TB-2R64U-PSS-1YR	VB4-8ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-1TB-2R64U)		\$279,355	Each	10%	\$251,420	Other	F1
VB4-8ELX-1TB-4R57-PSS-1YR	VB4-8ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-1TB-4R57)		\$219,758	Each	10%	\$197,782	Other	F1
VB4-8ELX-1TB-4R57U-PSS-1YR	VB4-8ELX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-1TB-4R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB4-8ELX-2TB-2F03-PSS-1YR	VB4-8ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-2TB-2F03)		\$516,461	Each	10%	\$464,815	Other	F1
VB4-8ELX-2TB-2F03U-PSS-1YR	VB4-8ELX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-2TB-2F03U)		\$651,044	Each	10%	\$585,940	Other	F1
VB4-8ELX-2TB-2R57-PSS-1YR	VB4-8ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-2TB-2R57)		\$399,758	Each	10%	\$359,782	Other	F1
VB4-8ELX-2TB-2R57U-PSS-1YR	VB4-8ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-2TB-2R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB4-8ELX-2TB-2R614-PSS-1YR	VB4-8ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-2TB-2R614)		\$399,758	Each	10%	\$359,782	Other	F1
VB4-8ELX-2TB-2R64U-PSS-1YR	VB4-8ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-2TB-2R64U)		\$495,355	Each	10%	\$445,820	Other	F1
VB4-8ELX-2TB-4R57-PSS-1YR	VB4-8ELX-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-2TB-4R57)		\$399,758	Each	10%	\$359,782	Other	F1
VB4-8ELX-2TB-4R57U-PSS-1YR	VB4-8ELX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ELX-2TB-4R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB4-8ETF-1TB-2F03U-PSS-1YR	VB4-8ETF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-8ETF-1TB-2F03U)		\$391,690	Each	10%	\$352,521	Other	F1
VB4-8ETF-1TB-2R57U-PSS-1YR	VB4-8ETF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ETF-1TB-2R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB4-8ETF-1TB-2R64U-PSS-1YR	VB4-8ETF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-8ETF-1TB-2R64U)		\$258,314	Each	10%	\$232,483	Other	F1
VB4-8ETF-1TB-4R57U-PSS-1YR	VB4-8ETF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ETF-1TB-4R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB4-8ETF-2TB-2F03U-PSS-1YR	VB4-8ETF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-8ETF-2TB-2F03U)		\$607,690	Each	10%	\$546,921	Other	F1
VB4-8ETF-2TB-2R57U-PSS-1YR	VB4-8ETF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ETF-2TB-2R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB4-8ETF-2TB-2R64U-PSS-1YR	VB4-8ETF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-8ETF-2TB-2R64U)		\$474,314	Each	10%	\$426,883	Other	F1
VB4-8ETF-2TB-4R57U-PSS-1YR	VB4-8ETF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ETF-2TB-4R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB4-8ETX-1TB-2F03U-PSS-1YR	VB4-8ETX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-8ETX-1TB-2F03U)		\$435,044	Each	10%	\$391,540	Other	F1
VB4-8ETX-1TB-2R57U-PSS-1YR	VB4-8ETX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ETX-1TB-2R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB4-8ETX-1TB-2R64U-PSS-1YR	VB4-8ETX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-8ETX-1TB-2R64U)		\$279,355	Each	10%	\$251,420	Other	F1
VB4-8ETX-1TB-4R57U-PSS-1YR	VB4-8ETX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ETX-1TB-4R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB4-8ETX-2TB-2F03U-PSS-1YR	VB4-8ETX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB4-8ETX-2TB-2F03U)		\$651,044	Each	10%	\$585,940	Other	F1
VB4-8ETX-2TB-2R57U-PSS-1YR	VB4-8ETX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ETX-2TB-2R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB4-8ETX-2TB-2R64U-PSS-1YR	VB4-8ETX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB4-8ETX-2TB-2R64U)		\$495,355	Each	10%	\$445,820	Other	F1
VB4-8ETX-2TB-4R57U-PSS-1YR	VB4-8ETX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB4-8ETX-2TB-4R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB5-850F-1TB-2F03-PSS-1YR	VB5-850F-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB5-850F-1TB-2F03)		\$381,617	Each	10%	\$343,455	Other	F1
VB5-850F-1TB-2F03U-PSS-1YR	VB5-850F-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB5-850F-1TB-2F03U)		\$457,940	Each	10%	\$412,146	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
VB5-850F-1TB-2R57-PSS-1YR	VB5-850F-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB5-850F-1TB-2R57)		\$242,866	Each	10%	\$218,579	Other	F1	
VB5-850F-1TB-2R57U-PSS-1YR	VB5-850F-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB5-850F-1TB-2R57U)		\$291,439	Each	10%	\$262,295	Other	F1	
VB5-850F-1TB-2R614-PSS-1YR	VB5-850F-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB5-850F-1TB-2R614)		\$242,866	Each	10%	\$218,579	Other	F1	
VB5-850F-1TB-2R64U-PSS-1YR	VB5-850F-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB5-850F-1TB-2R64U)		\$291,439	Each	10%	\$262,295	Other	F1	
VB5-850F-1TB-4R57-PSS-1YR	VB5-850F-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB5-850F-1TB-4R57)		\$242,866	Each	10%	\$218,579	Other	F1	
VB5-850F-1TB-4R57U-PSS-1YR	VB5-850F-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB5-850F-1TB-4R57U)		\$291,439	Each	10%	\$262,295	Other	F1	
VB5-850F-2TB-2F03-PSS-1YR	VB5-850F-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB5-850F-2TB-2F03)		\$561,617	Each	10%	\$505,455	Other	F1	
VB5-850F-2TB-2F03U-PSS-1YR	VB5-850F-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB5-850F-2TB-2F03U)		\$673,940	Each	10%	\$606,546	Other	F1	
VB5-850F-2TB-2R57-PSS-1YR	VB5-850F-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB5-850F-2TB-2R57)		\$422,866	Each	10%	\$380,579	Other	F1	
VB5-850F-2TB-2R57U-PSS-1YR	VB5-850F-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB5-850F-2TB-2R57U)		\$507,439	Each	10%	\$456,695	Other	F1	
VB5-850F-2TB-2R614-PSS-1YR	VB5-850F-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB5-850F-2TB-2R614)		\$422,866	Each	10%	\$380,579	Other	F1	
VB5-850F-2TB-2R64U-PSS-1YR	VB5-850F-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB5-850F-2TB-2R64U)		\$507,439	Each	10%	\$456,695	Other	F1	
VB5-850F-2TB-4R57-PSS-1YR	VB5-850F-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB5-850F-2TB-4R57)		\$422,866	Each	10%	\$380,579	Other	F1	
VB5-850F-2TB-4R57U-PSS-1YR	VB5-850F-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB5-850F-2TB-4R57U)		\$507,439	Each	10%	\$456,695	Other	F1	
VB5-850X-1TB-2F03-PSS-1YR	VB5-850X-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB5-850X-1TB-2F03)		\$492,917	Each	10%	\$443,625	Other	F1	
VB5-850X-1TB-2F03U-PSS-1YR	VB5-850X-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB5-850X-1TB-2F03U)		\$591,500	Each	10%	\$532,350	Other	F1	
VB5-850X-1TB-2R57-PSS-1YR	VB5-850X-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB5-850X-1TB-2R57)		\$297,986	Each	10%	\$268,187	Other	F1	
VB5-850X-1TB-2R57U-PSS-1YR	VB5-850X-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB5-850X-1TB-2R57U)		\$357,583	Each	10%	\$321,825	Other	F1	
VB5-850X-1TB-2R614-PSS-1YR	VB5-850X-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB5-850X-1TB-2R614)		\$297,986	Each	10%	\$268,187	Other	F1	
VB5-850X-1TB-2R64U-PSS-1YR	VB5-850X-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB5-850X-1TB-2R64U)		\$357,583	Each	10%	\$321,825	Other	F1	
VB5-850X-1TB-4R57-PSS-1YR	VB5-850X-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB5-850X-1TB-4R57)		\$297,986	Each	10%	\$268,187	Other	F1	
VB5-850X-1TB-4R57U-PSS-1YR	VB5-850X-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB5-850X-1TB-4R57U)		\$357,583	Each	10%	\$321,825	Other	F1	
VB5-850X-2TB-2F03-PSS-1YR	VB5-850X-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB5-850X-2TB-2F03)		\$672,917	Each	10%	\$605,625	Other	F1	
VB5-850X-2TB-2F03U-PSS-1YR	VB5-850X-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB5-850X-2TB-2F03U)		\$807,500	Each	10%	\$726,750	Other	F1	
VB5-850X-2TB-2R57-PSS-1YR	VB5-850X-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB5-850X-2TB-2R57)		\$477,986	Each	10%	\$430,187	Other	F1	
VB5-850X-2TB-2R57U-PSS-1YR	VB5-850X-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB5-850X-2TB-2R57U)		\$573,583	Each	10%	\$516,225	Other	F1	
VB5-850X-2TB-2R614-PSS-1YR	VB5-850X-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB5-850X-2TB-2R614)		\$477,986	Each	10%	\$430,187	Other	F1	
VB5-850X-2TB-2R64U-PSS-1YR	VB5-850X-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB5-850X-2TB-2R64U)		\$573,583	Each	10%	\$516,225	Other	F1	
VB5-850X-2TB-4R57-PSS-1YR	VB5-850X-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB5-850X-2TB-4R57)		\$477,986	Each	10%	\$430,187	Other	F1	
VB5-850X-2TB-4R57U-PSS-1YR	VB5-850X-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB5-850X-2TB-4R57U)		\$573,583	Each	10%	\$516,225	Other	F1	
VB5-85TF-1TB-2F03U-PSS-1YR	VB5-85TF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB5-85TF-1TB-2F03U)		\$457,940	Each	10%	\$412,146	Other	F1	
VB5-85TF-1TB-2R57U-PSS-1YR	VB5-85TF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB5-85TF-1TB-2R57U)		\$291,439	Each	10%	\$262,295	Other	F1	
VB5-85TF-1TB-2R64U-PSS-1YR	VB5-85TF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB5-85TF-1TB-2R64U)		\$291,439	Each	10%	\$262,295	Other	F1	
VB5-85TF-1TB-4R57U-PSS-1YR	VB5-85TF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB5-85TF-1TB-4R57U)		\$291,439	Each	10%	\$262,295	Other	F1	
VB5-85TF-2TB-2F03U-PSS-1YR	VB5-85TF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB5-85TF-2TB-2F03U)		\$673,940	Each	10%	\$606,546	Other	F1	
VB5-85TF-2TB-2R57U-PSS-1YR	VB5-85TF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB5-85TF-2TB-2R57U)		\$507,439	Each	10%	\$456,695	Other	F1	
VB5-85TF-2TB-2R64U-PSS-1YR	VB5-85TF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB5-85TF-2TB-2R64U)		\$507,439	Each	10%	\$456,695	Other	F1	
VB5-85TF-2TB-4R57U-PSS-1YR	VB5-85TF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB5-85TF-2TB-4R57U)		\$507,439	Each	10%	\$456,695	Other	F1	
VB5-85TX-1TB-2F03U-PSS-1YR	VB5-85TX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB5-85TX-1TB-2F03U)		\$591,500	Each	10%	\$532,350	Other	F1	
VB5-85TX-1TB-2R57U-PSS-1YR	VB5-85TX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB5-85TX-1TB-2R57U)		\$357,583	Each	10%	\$321,825	Other	F1	
VB5-85TX-1TB-2R64U-PSS-1YR	VB5-85TX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB5-85TX-1TB-2R64U)		\$357,583	Each	10%	\$321,825	Other	F1	
VB5-85TX-1TB-4R57U-PSS-1YR	VB5-85TX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB5-85TX-1TB-4R57U)		\$357,583	Each	10%	\$321,825	Other	F1	
VB5-85TX-2TB-2F03U-PSS-1YR	VB5-85TX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB5-85TX-2TB-2F03U)		\$807,500	Each	10%	\$726,750	Other	F1	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB6-850F-1TB-2R64U-PSS-1YR	VB6-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-850F-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1
VB6-850F-1TB-4R57U-PSS-1YR	VB6-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-850F-1TB-4R57U)	\$242,866	Each	10%	\$218,579	Other	F1
VB6-850F-1TB-4R57U-PSS-1YR	VB6-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-850F-1TB-4R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB6-850F-2TB-2F03U-PSS-1YR	VB6-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-850F-2TB-2F03U)	\$561,617	Each	10%	\$505,455	Other	F1
VB6-850F-2TB-2F03U-PSS-1YR	VB6-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-850F-2TB-2F03U)	\$673,940	Each	10%	\$606,546	Other	F1
VB6-850F-2TB-2R57U-PSS-1YR	VB6-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-850F-2TB-2R57U)	\$422,866	Each	10%	\$380,579	Other	F1
VB6-850F-2TB-2R57U-PSS-1YR	VB6-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-850F-2TB-2R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB6-850F-2TB-2R614-PSS-1YR	VB6-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB6-850F-2TB-2R614)	\$422,866	Each	10%	\$380,579	Other	F1
VB6-850F-2TB-2R64U-PSS-1YR	VB6-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-850F-2TB-2R64U)	\$507,439	Each	10%	\$456,695	Other	F1
VB6-850F-2TB-4R57U-PSS-1YR	VB6-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-850F-2TB-4R57U)	\$422,866	Each	10%	\$380,579	Other	F1
VB6-850F-2TB-4R57U-PSS-1YR	VB6-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-850F-2TB-4R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB6-850X-1TB-2F03U-PSS-1YR	VB6-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-850X-1TB-2F03U)	\$492,917	Each	10%	\$443,625	Other	F1
VB6-850X-1TB-2F03U-PSS-1YR	VB6-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-850X-1TB-2F03U)	\$591,500	Each	10%	\$532,350	Other	F1
VB6-850X-1TB-2R57U-PSS-1YR	VB6-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-850X-1TB-2R57U)	\$297,986	Each	10%	\$268,187	Other	F1
VB6-850X-1TB-2R57U-PSS-1YR	VB6-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-850X-1TB-2R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB6-850X-1TB-2R614-PSS-1YR	VB6-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB6-850X-1TB-2R614)	\$297,986	Each	10%	\$268,187	Other	F1
VB6-850X-1TB-2R64U-PSS-1YR	VB6-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-850X-1TB-2R64U)	\$357,583	Each	10%	\$321,825	Other	F1
VB6-850X-1TB-4R57U-PSS-1YR	VB6-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-850X-1TB-4R57U)	\$297,986	Each	10%	\$268,187	Other	F1
VB6-850X-1TB-4R57U-PSS-1YR	VB6-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-850X-1TB-4R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB6-850X-2TB-2F03U-PSS-1YR	VB6-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-850X-2TB-2F03U)	\$672,917	Each	10%	\$605,625	Other	F1
VB6-850X-2TB-2F03U-PSS-1YR	VB6-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-850X-2TB-2F03U)	\$807,500	Each	10%	\$726,750	Other	F1
VB6-850X-2TB-2R57U-PSS-1YR	VB6-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-850X-2TB-2R57U)	\$477,986	Each	10%	\$430,187	Other	F1
VB6-850X-2TB-2R57U-PSS-1YR	VB6-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-850X-2TB-2R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB6-850X-2TB-2R614-PSS-1YR	VB6-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB6-850X-2TB-2R614)	\$477,986	Each	10%	\$430,187	Other	F1
VB6-850X-2TB-2R64U-PSS-1YR	VB6-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-850X-2TB-2R64U)	\$573,583	Each	10%	\$516,225	Other	F1
VB6-850X-2TB-4R57U-PSS-1YR	VB6-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-850X-2TB-4R57U)	\$477,986	Each	10%	\$430,187	Other	F1
VB6-850X-2TB-4R57U-PSS-1YR	VB6-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-850X-2TB-4R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB6-85TF-1TB-2F03U-PSS-1YR	VB6-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-85TF-1TB-2F03U)	\$457,940	Each	10%	\$412,146	Other	F1
VB6-85TF-1TB-2R57U-PSS-1YR	VB6-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-85TF-1TB-2R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB6-85TF-1TB-2R64U-PSS-1YR	VB6-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-85TF-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1
VB6-85TF-1TB-4R57U-PSS-1YR	VB6-85TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-85TF-1TB-4R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB6-85TF-2TB-2F03U-PSS-1YR	VB6-85TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-85TF-2TB-2F03U)	\$673,940	Each	10%	\$606,546	Other	F1
VB6-85TF-2TB-2R57U-PSS-1YR	VB6-85TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-85TF-2TB-2R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB6-85TF-2TB-2R64U-PSS-1YR	VB6-85TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-85TF-2TB-2R64U)	\$507,439	Each	10%	\$456,695	Other	F1
VB6-85TF-2TB-4R57U-PSS-1YR	VB6-85TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-85TF-2TB-4R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB6-85TX-1TB-2F03U-PSS-1YR	VB6-85TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-85TX-1TB-2F03U)	\$591,500	Each	10%	\$532,350	Other	F1
VB6-85TX-1TB-2R57U-PSS-1YR	VB6-85TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-85TX-1TB-2R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB6-85TX-1TB-2R64U-PSS-1YR	VB6-85TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-85TX-1TB-2R64U)	\$357,583	Each	10%	\$321,825	Other	F1
VB6-85TX-1TB-4R57U-PSS-1YR	VB6-85TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-85TX-1TB-4R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB6-85TX-2TB-2F03U-PSS-1YR	VB6-85TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-85TX-2TB-2F03U)	\$807,500	Each	10%	\$726,750	Other	F1
VB6-85TX-2TB-2R57U-PSS-1YR	VB6-85TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-85TX-2TB-2R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB6-85TX-2TB-2R64U-PSS-1YR	VB6-85TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-85TX-2TB-2R64U)	\$573,583	Each	10%	\$516,225	Other	F1
VB6-85TX-2TB-4R57U-PSS-1YR	VB6-85TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-85TX-2TB-4R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB6-8ELF-1TB-2F03U-PSS-1YR	VB6-8ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-1TB-2F03U)	\$315,367	Each	10%	\$283,830	Other	F1
VB6-8ELF-1TB-2F03U-PSS-1YR	VB6-8ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-1TB-2F03U)	\$391,690	Each	10%	\$352,521	Other	F1
VB6-8ELF-1TB-2R57U-PSS-1YR	VB6-8ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-1TB-2R57U)	\$209,741	Each	10%	\$188,767	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VB6-8ELF-1TB-2R57U-PSS-1YR	VB6-8ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-1TB-2R57U)	\$258,314	Each	10%	\$232,483	Other	F1
VB6-8ELF-1TB-2R614-PSS-1YR	VB6-8ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-1TB-2R614)	\$209,741	Each	10%	\$188,767	Other	F1
VB6-8ELF-1TB-2R64U-PSS-1YR	VB6-8ELF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-1TB-2R64U)	\$258,314	Each	10%	\$232,483	Other	F1
VB6-8ELF-1TB-4R57-PSS-1YR	VB6-8ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-1TB-4R57)	\$209,741	Each	10%	\$188,767	Other	F1
VB6-8ELF-1TB-4R57U-PSS-1YR	VB6-8ELF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-1TB-4R57U)	\$258,314	Each	10%	\$232,483	Other	F1
VB6-8ELF-2TB-2F03-PSS-1YR	VB6-8ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-2TB-2F03)	\$495,367	Each	10%	\$445,830	Other	F1
VB6-8ELF-2TB-2F03U-PSS-1YR	VB6-8ELF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-2TB-2F03U)	\$607,690	Each	10%	\$546,921	Other	F1
VB6-8ELF-2TB-2R57-PSS-1YR	VB6-8ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-2TB-2R57)	\$389,741	Each	10%	\$350,767	Other	F1
VB6-8ELF-2TB-2R57U-PSS-1YR	VB6-8ELF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-2TB-2R57U)	\$474,314	Each	10%	\$426,883	Other	F1
VB6-8ELF-2TB-2R614-PSS-1YR	VB6-8ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-2TB-2R614)	\$389,741	Each	10%	\$350,767	Other	F1
VB6-8ELF-2TB-2R64U-PSS-1YR	VB6-8ELF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-2TB-2R64U)	\$474,314	Each	10%	\$426,883	Other	F1
VB6-8ELF-2TB-4R57-PSS-1YR	VB6-8ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-2TB-4R57)	\$389,741	Each	10%	\$350,767	Other	F1
VB6-8ELF-2TB-4R57U-PSS-1YR	VB6-8ELF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ELF-2TB-4R57U)	\$474,314	Each	10%	\$426,883	Other	F1
VB6-8ELX-1TB-2F03-PSS-1YR	VB6-8ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-1TB-2F03)	\$336,461	Each	10%	\$302,815	Other	F1
VB6-8ELX-1TB-2F03U-PSS-1YR	VB6-8ELX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-1TB-2F03U)	\$435,044	Each	10%	\$391,540	Other	F1
VB6-8ELX-1TB-2R57-PSS-1YR	VB6-8ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-1TB-2R57)	\$219,758	Each	10%	\$197,782	Other	F1
VB6-8ELX-1TB-2R57U-PSS-1YR	VB6-8ELX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-1TB-2R57U)	\$279,355	Each	10%	\$251,420	Other	F1
VB6-8ELX-1TB-2R614-PSS-1YR	VB6-8ELX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-1TB-2R614)	\$219,758	Each	10%	\$197,782	Other	F1
VB6-8ELX-1TB-2R64U-PSS-1YR	VB6-8ELX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-1TB-2R64U)	\$279,355	Each	10%	\$251,420	Other	F1
VB6-8ELX-1TB-4R57-PSS-1YR	VB6-8ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-1TB-4R57)	\$219,758	Each	10%	\$197,782	Other	F1
VB6-8ELX-1TB-4R57U-PSS-1YR	VB6-8ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-1TB-4R57U)	\$279,355	Each	10%	\$251,420	Other	F1
VB6-8ELX-2TB-2F03-PSS-1YR	VB6-8ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-2TB-2F03)	\$516,461	Each	10%	\$464,815	Other	F1
VB6-8ELX-2TB-2F03U-PSS-1YR	VB6-8ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-2TB-2F03U)	\$651,044	Each	10%	\$585,940	Other	F1
VB6-8ELX-2TB-2R57-PSS-1YR	VB6-8ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-2TB-2R57)	\$399,758	Each	10%	\$359,782	Other	F1
VB6-8ELX-2TB-2R57U-PSS-1YR	VB6-8ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-2TB-2R57U)	\$495,355	Each	10%	\$445,820	Other	F1
VB6-8ELX-2TB-2R614-PSS-1YR	VB6-8ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-2TB-2R614)	\$399,758	Each	10%	\$359,782	Other	F1
VB6-8ELX-2TB-2R64U-PSS-1YR	VB6-8ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-2TB-2R64U)	\$495,355	Each	10%	\$445,820	Other	F1
VB6-8ELX-2TB-4R57-PSS-1YR	VB6-8ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-2TB-4R57)	\$399,758	Each	10%	\$359,782	Other	F1
VB6-8ELX-2TB-4R57U-PSS-1YR	VB6-8ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ELX-2TB-4R57U)	\$495,355	Each	10%	\$445,820	Other	F1
VB6-8ETF-1TB-2F03U-PSS-1YR	VB6-8ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-8ETF-1TB-2F03U)	\$391,690	Each	10%	\$352,521	Other	F1
VB6-8ETF-1TB-2R57U-PSS-1YR	VB6-8ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ETF-1TB-2R57U)	\$258,314	Each	10%	\$232,483	Other	F1
VB6-8ETF-1TB-2R64U-PSS-1YR	VB6-8ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-8ETF-1TB-2R64U)	\$258,314	Each	10%	\$232,483	Other	F1
VB6-8ETF-1TB-4R57U-PSS-1YR	VB6-8ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ETF-1TB-4R57U)	\$258,314	Each	10%	\$232,483	Other	F1
VB6-8ETF-2TB-2F03U-PSS-1YR	VB6-8ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-8ETF-2TB-2F03U)	\$607,690	Each	10%	\$546,921	Other	F1
VB6-8ETF-2TB-2R57U-PSS-1YR	VB6-8ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ETF-2TB-2R57U)	\$474,314	Each	10%	\$426,883	Other	F1
VB6-8ETF-2TB-2R64U-PSS-1YR	VB6-8ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-8ETF-2TB-2R64U)	\$474,314	Each	10%	\$426,883	Other	F1
VB6-8ETF-2TB-4R57U-PSS-1YR	VB6-8ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ETF-2TB-4R57U)	\$474,314	Each	10%	\$426,883	Other	F1
VB6-8ETX-1TB-2F03U-PSS-1YR	VB6-8ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-8ETX-1TB-2F03U)	\$435,044	Each	10%	\$391,540	Other	F1
VB6-8ETX-1TB-2R57U-PSS-1YR	VB6-8ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ETX-1TB-2R57U)	\$279,355	Each	10%	\$251,420	Other	F1
VB6-8ETX-1TB-2R64U-PSS-1YR	VB6-8ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-8ETX-1TB-2R64U)	\$279,355	Each	10%	\$251,420	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
VB6-8ETX-1TB-4R57U-PSS-1YR	VB6-8ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ETX-1TB-4R57U)	\$279,355	Each	10%	\$251,420	Other	F1	
VB6-8ETX-2TB-2F03U-PSS-1YR	VB6-8ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB6-8ETX-2TB-2F03U)	\$651,044	Each	10%	\$585,940	Other	F1	
VB6-8ETX-2TB-2R57U-PSS-1YR	VB6-8ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ETX-2TB-2R57U)	\$495,355	Each	10%	\$445,820	Other	F1	
VB6-8ETX-2TB-2R64U-PSS-1YR	VB6-8ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB6-8ETX-2TB-2R64U)	\$495,355	Each	10%	\$445,820	Other	F1	
VB6-8ETX-2TB-4R57U-PSS-1YR	VB6-8ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB6-8ETX-2TB-4R57U)	\$495,355	Each	10%	\$445,820	Other	F1	
VB7-850F-1TB-2F03-PSS-1YR	VB7-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB7-850F-1TB-2F03)	\$381,617	Each	10%	\$343,455	Other	F1	
VB7-850F-1TB-2F03U-PSS-1YR	VB7-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB7-850F-1TB-2F03U)	\$457,940	Each	10%	\$412,146	Other	F1	
VB7-850F-1TB-2R57-PSS-1YR	VB7-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB7-850F-1TB-2R57)	\$242,866	Each	10%	\$218,579	Other	F1	
VB7-850F-1TB-2R57U-PSS-1YR	VB7-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB7-850F-1TB-2R57U)	\$291,439	Each	10%	\$262,295	Other	F1	
VB7-850F-1TB-2R64-PSS-1YR	VB7-850F-1TB-2R64-PSS-1YR		Annual Maintenance PSS (VB7-850F-1TB-2R64)	\$242,866	Each	10%	\$218,579	Other	F1	
VB7-850F-1TB-2R64U-PSS-1YR	VB7-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB7-850F-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1	
VB7-850F-1TB-4R57-PSS-1YR	VB7-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB7-850F-1TB-4R57)	\$242,866	Each	10%	\$218,579	Other	F1	
VB7-850F-1TB-4R57U-PSS-1YR	VB7-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB7-850F-1TB-4R57U)	\$291,439	Each	10%	\$262,295	Other	F1	
VB7-850F-2TB-2F03-PSS-1YR	VB7-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB7-850F-2TB-2F03)	\$561,617	Each	10%	\$505,455	Other	F1	
VB7-850F-2TB-2F03U-PSS-1YR	VB7-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB7-850F-2TB-2F03U)	\$673,940	Each	10%	\$606,546	Other	F1	
VB7-850F-2TB-2R57-PSS-1YR	VB7-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB7-850F-2TB-2R57)	\$422,866	Each	10%	\$380,579	Other	F1	
VB7-850F-2TB-2R57U-PSS-1YR	VB7-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB7-850F-2TB-2R57U)	\$507,439	Each	10%	\$456,695	Other	F1	
VB7-850F-2TB-2R64-PSS-1YR	VB7-850F-2TB-2R64-PSS-1YR		Annual Maintenance PSS (VB7-850F-2TB-2R64)	\$422,866	Each	10%	\$380,579	Other	F1	
VB7-850F-2TB-2R64U-PSS-1YR	VB7-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB7-850F-2TB-2R64U)	\$507,439	Each	10%	\$456,695	Other	F1	
VB7-850F-2TB-4R57-PSS-1YR	VB7-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB7-850F-2TB-4R57)	\$422,866	Each	10%	\$380,579	Other	F1	
VB7-850F-2TB-4R57U-PSS-1YR	VB7-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB7-850F-2TB-4R57U)	\$507,439	Each	10%	\$456,695	Other	F1	
VB7-850X-1TB-2F03-PSS-1YR	VB7-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB7-850X-1TB-2F03)	\$492,917	Each	10%	\$443,625	Other	F1	
VB7-850X-1TB-2F03U-PSS-1YR	VB7-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB7-850X-1TB-2F03U)	\$591,500	Each	10%	\$532,350	Other	F1	
VB7-850X-1TB-2R57-PSS-1YR	VB7-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB7-850X-1TB-2R57)	\$297,986	Each	10%	\$268,187	Other	F1	
VB7-850X-1TB-2R57U-PSS-1YR	VB7-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB7-850X-1TB-2R57U)	\$357,583	Each	10%	\$321,825	Other	F1	
VB7-850X-1TB-2R64-PSS-1YR	VB7-850X-1TB-2R64-PSS-1YR		Annual Maintenance PSS (VB7-850X-1TB-2R64)	\$297,986	Each	10%	\$268,187	Other	F1	
VB7-850X-1TB-2R64U-PSS-1YR	VB7-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB7-850X-1TB-2R64U)	\$297,986	Each	10%	\$268,187	Other	F1	
VB7-850X-1TB-4R57-PSS-1YR	VB7-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB7-850X-1TB-4R57)	\$297,986	Each	10%	\$268,187	Other	F1	
VB7-850X-1TB-4R57U-PSS-1YR	VB7-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB7-850X-1TB-4R57U)	\$357,583	Each	10%	\$321,825	Other	F1	
VB7-850X-2TB-2F03-PSS-1YR	VB7-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB7-850X-2TB-2F03)	\$672,917	Each	10%	\$605,625	Other	F1	
VB7-850X-2TB-2F03U-PSS-1YR	VB7-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB7-850X-2TB-2F03U)	\$807,500	Each	10%	\$726,750	Other	F1	
VB7-850X-2TB-2R57-PSS-1YR	VB7-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB7-850X-2TB-2R57)	\$477,986	Each	10%	\$430,187	Other	F1	
VB7-850X-2TB-2R57U-PSS-1YR	VB7-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB7-850X-2TB-2R57U)	\$573,583	Each	10%	\$516,225	Other	F1	
VB7-850X-2TB-2R64-PSS-1YR	VB7-850X-2TB-2R64-PSS-1YR		Annual Maintenance PSS (VB7-850X-2TB-2R64)	\$477,986	Each	10%	\$430,187	Other	F1	
VB7-850X-2TB-2R64U-PSS-1YR	VB7-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB7-850X-2TB-2R64U)	\$573,583	Each	10%	\$516,225	Other	F1	
VB7-850X-2TB-4R57-PSS-1YR	VB7-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB7-850X-2TB-4R57)	\$477,986	Each	10%	\$430,187	Other	F1	
VB7-850X-2TB-4R57U-PSS-1YR	VB7-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB7-850X-2TB-4R57U)	\$573,583	Each	10%	\$516,225	Other	F1	
VB7-85TF-1TB-2F03U-PSS-1YR	VB7-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB7-85TF-1TB-2F03U)	\$457,940	Each	10%	\$412,146	Other	F1	
VB7-85TF-1TB-2R57U-PSS-1YR	VB7-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB7-85TF-1TB-2R57U)	\$291,439	Each	10%	\$262,295	Other	F1	
VB7-85TF-1TB-2R64U-PSS-1YR	VB7-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB7-85TF-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1	
VB7-85TF-1TB-4R57U-PSS-1YR	VB7-85TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB7-85TF-1TB-4R57U)	\$291,439	Each	10%	\$262,295	Other	F1	
VB7-85TF-2TB-2F03U-PSS-1YR	VB7-85TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB7-85TF-2TB-2F03U)	\$673,940	Each	10%	\$606,546	Other	F1	
VB7-85TF-2TB-2R57U-PSS-1YR	VB7-85TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB7-85TF-2TB-2R57U)	\$507,439	Each	10%	\$456,695	Other	F1	
VB7-85TF-2TB-2R64U-PSS-1YR	VB7-85TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB7-85TF-2TB-2R64U)	\$507,439	Each	10%	\$456,695	Other	F1	
VB7-85TF-2TB-4R57U-PSS-1YR	VB7-85TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB7-85TF-2TB-4R57U)	\$507,439	Each	10%	\$456,695	Other	F1	
VB7-85TX-1TB-2F03U-PSS-1YR	VB7-85TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB7-85TX-1TB-2F03U)	\$591,500	Each	10%	\$532,350	Other	F1	
VB7-85TX-1TB-2R57U-PSS-1YR	VB7-85TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB7-85TX-1TB-2R57U)	\$357,583	Each	10%	\$321,825	Other	F1	
VB7-85TX-1TB-2R64U-PSS-1YR	VB7-85TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB7-85TX-1TB-2R64U)	\$357,583	Each	10%	\$321,825	Other	F1	
VB7-85TX-1TB-4R57U-PSS-1YR	VB7-85TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB7-85TX-1TB-4R57U)	\$357,583	Each	10%	\$321,825	Other	F1	
VB7-85TX-2TB-2F03U-PSS-1YR	VB7-85TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB7-85TX-2TB-2F03U)	\$807,500	Each	10%	\$726,750	Other	F1	
VB7-85TX-2TB-2R57U-PSS-1YR	VB7-85TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB7-85TX-2TB-2R57U)	\$573,583	Each	10%	\$516,225	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VB7-85TX-2TB-2R64U-PSS-1YR	VB7-85TX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB7-85TX-2TB-2R64U)		\$573,583	Each	10%	\$516,225	Other	F1
VB7-85TX-2TB-4R57U-PSS-1YR	VB7-85TX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB7-85TX-2TB-4R57U)		\$573,583	Each	10%	\$516,225	Other	F1
VB7-8ELF-1TB-2F03-PSS-1YR	VB7-8ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-1TB-2F03)		\$315,367	Each	10%	\$283,830	Other	F1
VB7-8ELF-1TB-2F03U-PSS-1YR	VB7-8ELF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-1TB-2F03U)		\$391,690	Each	10%	\$352,521	Other	F1
VB7-8ELF-1TB-2R57-PSS-1YR	VB7-8ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-1TB-2R57)		\$209,741	Each	10%	\$188,767	Other	F1
VB7-8ELF-1TB-2R57U-PSS-1YR	VB7-8ELF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-1TB-2R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB7-8ELF-1TB-2R614-PSS-1YR	VB7-8ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-1TB-2R614)		\$209,741	Each	10%	\$188,767	Other	F1
VB7-8ELF-1TB-2R64U-PSS-1YR	VB7-8ELF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-1TB-2R64U)		\$258,314	Each	10%	\$232,483	Other	F1
VB7-8ELF-1TB-4R57-PSS-1YR	VB7-8ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-1TB-4R57)		\$209,741	Each	10%	\$188,767	Other	F1
VB7-8ELF-1TB-4R57U-PSS-1YR	VB7-8ELF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-1TB-4R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB7-8ELF-2TB-2F03-PSS-1YR	VB7-8ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-2TB-2F03)		\$495,367	Each	10%	\$445,830	Other	F1
VB7-8ELF-2TB-2F03U-PSS-1YR	VB7-8ELF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-2TB-2F03U)		\$607,690	Each	10%	\$546,921	Other	F1
VB7-8ELF-2TB-2R57-PSS-1YR	VB7-8ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-2TB-2R57)		\$389,741	Each	10%	\$350,767	Other	F1
VB7-8ELF-2TB-2R57U-PSS-1YR	VB7-8ELF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-2TB-2R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB7-8ELF-2TB-2R614-PSS-1YR	VB7-8ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-2TB-2R614)		\$389,741	Each	10%	\$350,767	Other	F1
VB7-8ELF-2TB-2R64U-PSS-1YR	VB7-8ELF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-2TB-2R64U)		\$474,314	Each	10%	\$426,883	Other	F1
VB7-8ELF-2TB-4R57-PSS-1YR	VB7-8ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-2TB-4R57)		\$389,741	Each	10%	\$350,767	Other	F1
VB7-8ELF-2TB-4R57U-PSS-1YR	VB7-8ELF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ELF-2TB-4R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB7-8ELX-1TB-2F03-PSS-1YR	VB7-8ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-1TB-2F03)		\$336,461	Each	10%	\$302,815	Other	F1
VB7-8ELX-1TB-2F03U-PSS-1YR	VB7-8ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-1TB-2F03U)		\$435,044	Each	10%	\$391,540	Other	F1
VB7-8ELX-1TB-2R57-PSS-1YR	VB7-8ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-1TB-2R57)		\$219,758	Each	10%	\$197,782	Other	F1
VB7-8ELX-1TB-2R57U-PSS-1YR	VB7-8ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-1TB-2R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB7-8ELX-1TB-2R614-PSS-1YR	VB7-8ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-1TB-2R614)		\$219,758	Each	10%	\$197,782	Other	F1
VB7-8ELX-1TB-2R64U-PSS-1YR	VB7-8ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-1TB-2R64U)		\$279,355	Each	10%	\$251,420	Other	F1
VB7-8ELX-1TB-4R57-PSS-1YR	VB7-8ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-1TB-4R57)		\$219,758	Each	10%	\$197,782	Other	F1
VB7-8ELX-1TB-4R57U-PSS-1YR	VB7-8ELX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-1TB-4R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB7-8ELX-2TB-2F03-PSS-1YR	VB7-8ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-2TB-2F03)		\$516,461	Each	10%	\$464,815	Other	F1
VB7-8ELX-2TB-2F03U-PSS-1YR	VB7-8ELX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-2TB-2F03U)		\$651,044	Each	10%	\$585,940	Other	F1
VB7-8ELX-2TB-2R57-PSS-1YR	VB7-8ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-2TB-2R57)		\$399,758	Each	10%	\$359,782	Other	F1
VB7-8ELX-2TB-2R57U-PSS-1YR	VB7-8ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-2TB-2R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB7-8ELX-2TB-2R614-PSS-1YR	VB7-8ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-2TB-2R614)		\$399,758	Each	10%	\$359,782	Other	F1
VB7-8ELX-2TB-2R64U-PSS-1YR	VB7-8ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-2TB-2R64U)		\$495,355	Each	10%	\$445,820	Other	F1
VB7-8ELX-2TB-4R57-PSS-1YR	VB7-8ELX-2TB-4R57-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-2TB-4R57)		\$399,758	Each	10%	\$359,782	Other	F1
VB7-8ELX-2TB-4R57U-PSS-1YR	VB7-8ELX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ELX-2TB-4R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB7-8ETF-1TB-2F03U-PSS-1YR	VB7-8ETF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB7-8ETF-1TB-2F03U)		\$391,690	Each	10%	\$352,521	Other	F1
VB7-8ETF-1TB-2R57U-PSS-1YR	VB7-8ETF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ETF-1TB-2R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB7-8ETF-1TB-2R64U-PSS-1YR	VB7-8ETF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB7-8ETF-1TB-2R64U)		\$258,314	Each	10%	\$232,483	Other	F1
VB7-8ETF-1TB-4R57U-PSS-1YR	VB7-8ETF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ETF-1TB-4R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB7-8ETF-2TB-2F03U-PSS-1YR	VB7-8ETF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB7-8ETF-2TB-2F03U)		\$607,690	Each	10%	\$546,921	Other	F1
VB7-8ETF-2TB-2R57U-PSS-1YR	VB7-8ETF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ETF-2TB-2R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB7-8ETF-2TB-2R64U-PSS-1YR	VB7-8ETF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB7-8ETF-2TB-2R64U)		\$474,314	Each	10%	\$426,883	Other	F1
VB7-8ETF-2TB-4R57U-PSS-1YR	VB7-8ETF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ETF-2TB-4R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB7-8ETX-1TB-2F03U-PSS-1YR	VB7-8ETX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB7-8ETX-1TB-2F03U)		\$435,044	Each	10%	\$391,540	Other	F1
VB7-8ETX-1TB-2R57U-PSS-1YR	VB7-8ETX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ETX-1TB-2R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB7-8ETX-1TB-2R64U-PSS-1YR	VB7-8ETX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB7-8ETX-1TB-2R64U)		\$279,355	Each	10%	\$251,420	Other	F1
VB7-8ETX-1TB-4R57U-PSS-1YR	VB7-8ETX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ETX-1TB-4R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB7-8ETX-2TB-2F03U-PSS-1YR	VB7-8ETX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB7-8ETX-2TB-2F03U)		\$651,044	Each	10%	\$585,940	Other	F1
VB7-8ETX-2TB-2R57U-PSS-1YR	VB7-8ETX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ETX-2TB-2R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB7-8ETX-2TB-2R64U-PSS-1YR	VB7-8ETX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB7-8ETX-2TB-2R64U)		\$495,355	Each	10%	\$445,820	Other	F1
VB7-8ETX-2TB-4R57U-PSS-1YR	VB7-8ETX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB7-8ETX-2TB-4R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB-850F-1TB-1920-PSS-1YR	VB-850F-1TB-1920-PSS-1YR	Annual Maintenance PSS (VB-850F-1TB-1920)		\$7,813	Each	10%	\$7,031	Other	F1
VB-850F-1TB-1920U-PSS-1YR	VB-850F-1TB-1920U-PSS-1YR	Annual Maintenance PSS (VB-850F-1TB-1920U)		\$9,375	Each	10%	\$8,438	Other	F1
VB-850F-1TB-3840-PSS-1YR	VB-850F-1TB-3840-PSS-1YR	Annual Maintenance PSS (VB-850F-1TB-3840)		\$15,625	Each	10%	\$14,063	Other	F1
VB-850F-1TB-3840U-PSS-1YR	VB-850F-1TB-3840U-PSS-1YR	Annual Maintenance PSS (VB-850F-1TB-3840U)		\$18,750	Each	10%	\$16,875	Other	F1
VB-850F-2TB-1920-PSS-1YR	VB-850F-2TB-1920-PSS-1YR	Annual Maintenance PSS (VB-850F-2TB-1920)		\$13,438	Each	10%	\$12,094	Other	F1
VB-850F-2TB-1920U-PSS-1YR	VB-850F-2TB-1920U-PSS-1YR	Annual Maintenance PSS (VB-850F-2TB-1920U)		\$16,125	Each	10%	\$14,513	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
VB-850F-2TB-3840-PSS-1YR	VB-850F-2TB-3840-PSS-1YR		Annual Maintenance PSS (VB-850F-2TB-3840)	\$26,875	Each	10%	\$24,188	Other	F1
VB-850F-2TB-3840U-PSS-1YR	VB-850F-2TB-3840U-PSS-1YR		Annual Maintenance PSS (VB-850F-2TB-3840U)	\$32,250	Each	10%	\$29,025	Other	F1
VB-850X-1TB-1920-PSS-1YR	VB-850X-1TB-1920-PSS-1YR		Annual Maintenance PSS (VB-850X-1TB-1920)	\$9,535	Each	10%	\$8,582	Other	F1
VB-850X-1TB-1920U-PSS-1YR	VB-850X-1TB-1920U-PSS-1YR		Annual Maintenance PSS (VB-850X-1TB-1920U)	\$11,442	Each	10%	\$10,298	Other	F1
VB-850X-1TB-3840-PSS-1YR	VB-850X-1TB-3840-PSS-1YR		Annual Maintenance PSS (VB-850X-1TB-3840)	\$19,070	Each	10%	\$17,163	Other	F1
VB-850X-1TB-3840U-PSS-1YR	VB-850X-1TB-3840U-PSS-1YR		Annual Maintenance PSS (VB-850X-1TB-3840U)	\$22,884	Each	10%	\$20,596	Other	F1
VB-850X-2TB-1920-PSS-1YR	VB-850X-2TB-1920-PSS-1YR		Annual Maintenance PSS (VB-850X-2TB-1920)	\$15,160	Each	10%	\$13,644	Other	F1
VB-850X-2TB-1920U-PSS-1YR	VB-850X-2TB-1920U-PSS-1YR		Annual Maintenance PSS (VB-850X-2TB-1920U)	\$16,125	Each	10%	\$14,513	Other	F1
VB-850X-2TB-3840-PSS-1YR	VB-850X-2TB-3840-PSS-1YR		Annual Maintenance PSS (VB-850X-2TB-3840)	\$30,320	Each	10%	\$27,288	Other	F1
VB-850X-2TB-3840U-PSS-1YR	VB-850X-2TB-3840U-PSS-1YR		Annual Maintenance PSS (VB-850X-2TB-3840U)	\$36,384	Each	10%	\$32,746	Other	F1
VB8-850F-1TB-2F03-PSS-1YR	VB8-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB8-850F-1TB-2F03)	\$381,617	Each	10%	\$343,455	Other	F1
VB8-850F-1TB-2F03U-PSS-1YR	VB8-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-850F-1TB-2F03U)	\$457,940	Each	10%	\$412,146	Other	F1
VB8-850F-1TB-2R57-PSS-1YR	VB8-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB8-850F-1TB-2R57)	\$242,866	Each	10%	\$218,579	Other	F1
VB8-850F-1TB-2R57U-PSS-1YR	VB8-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-850F-1TB-2R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB8-850F-1TB-2R614-PSS-1YR	VB8-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB8-850F-1TB-2R614)	\$242,866	Each	10%	\$218,579	Other	F1
VB8-850F-1TB-2R64U-PSS-1YR	VB8-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-850F-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1
VB8-850F-1TB-4R57-PSS-1YR	VB8-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB8-850F-1TB-4R57)	\$242,866	Each	10%	\$218,579	Other	F1
VB8-850F-1TB-4R57U-PSS-1YR	VB8-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-850F-1TB-4R57U)	\$291,439	Each	10%	\$262,295	Other	F1
VB8-850F-2TB-2F03-PSS-1YR	VB8-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB8-850F-2TB-2F03)	\$561,617	Each	10%	\$505,455	Other	F1
VB8-850F-2TB-2F03U-PSS-1YR	VB8-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-850F-2TB-2F03U)	\$673,940	Each	10%	\$606,546	Other	F1
VB8-850F-2TB-2R57-PSS-1YR	VB8-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB8-850F-2TB-2R57)	\$422,866	Each	10%	\$380,579	Other	F1
VB8-850F-2TB-2R57U-PSS-1YR	VB8-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-850F-2TB-2R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB8-850F-2TB-2R614-PSS-1YR	VB8-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB8-850F-2TB-2R614)	\$422,866	Each	10%	\$380,579	Other	F1
VB8-850F-2TB-2R64U-PSS-1YR	VB8-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-850F-2TB-2R64U)	\$507,439	Each	10%	\$456,695	Other	F1
VB8-850F-2TB-4R57-PSS-1YR	VB8-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB8-850F-2TB-4R57)	\$422,866	Each	10%	\$380,579	Other	F1
VB8-850F-2TB-4R57U-PSS-1YR	VB8-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-850F-2TB-4R57U)	\$507,439	Each	10%	\$456,695	Other	F1
VB8-850X-1TB-2F03-PSS-1YR	VB8-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB8-850X-1TB-2F03)	\$492,917	Each	10%	\$443,625	Other	F1
VB8-850X-1TB-2F03U-PSS-1YR	VB8-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-850X-1TB-2F03U)	\$591,500	Each	10%	\$532,350	Other	F1
VB8-850X-1TB-2R57-PSS-1YR	VB8-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB8-850X-1TB-2R57)	\$297,986	Each	10%	\$268,187	Other	F1
VB8-850X-1TB-2R57U-PSS-1YR	VB8-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-850X-1TB-2R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB8-850X-1TB-2R614-PSS-1YR	VB8-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB8-850X-1TB-2R614)	\$297,986	Each	10%	\$268,187	Other	F1
VB8-850X-1TB-2R64U-PSS-1YR	VB8-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-850X-1TB-2R64U)	\$357,583	Each	10%	\$321,825	Other	F1
VB8-850X-1TB-4R57-PSS-1YR	VB8-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB8-850X-1TB-4R57)	\$297,986	Each	10%	\$268,187	Other	F1
VB8-850X-1TB-4R57U-PSS-1YR	VB8-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-850X-1TB-4R57U)	\$357,583	Each	10%	\$321,825	Other	F1
VB8-850X-2TB-2F03-PSS-1YR	VB8-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB8-850X-2TB-2F03)	\$672,917	Each	10%	\$605,625	Other	F1
VB8-850X-2TB-2F03U-PSS-1YR	VB8-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-850X-2TB-2F03U)	\$807,500	Each	10%	\$726,750	Other	F1
VB8-850X-2TB-2R57-PSS-1YR	VB8-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB8-850X-2TB-2R57)	\$477,986	Each	10%	\$430,187	Other	F1
VB8-850X-2TB-2R57U-PSS-1YR	VB8-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-850X-2TB-2R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB8-850X-2TB-2R614-PSS-1YR	VB8-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB8-850X-2TB-2R614)	\$477,986	Each	10%	\$430,187	Other	F1
VB8-850X-2TB-2R64U-PSS-1YR	VB8-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-850X-2TB-2R64U)	\$573,583	Each	10%	\$516,225	Other	F1
VB8-850X-2TB-4R57-PSS-1YR	VB8-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB8-850X-2TB-4R57)	\$477,986	Each	10%	\$430,187	Other	F1
VB8-850X-2TB-4R57U-PSS-1YR	VB8-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-850X-2TB-4R57U)	\$573,583	Each	10%	\$516,225	Other	F1
VB8-85TF-1TB-2F03U-PSS-1YR	VB8-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-85TF-1TB-2F03U)	\$457,940	Each	10%	\$412,146	Other	F1
VB8-85TF-1TB-2R57U-PSS-1YR	VB8-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-85TF-1TB-2R57U)	\$291,439	Each	10%	\$262,295	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
VB8-85TF-1TB-2R64U-PSS-1YR	VB8-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-85TF-1TB-2R64U)	\$291,439	Each	10%	\$262,295	Other	F1	
VB8-85TF-1TB-4R57U-PSS-1YR	VB8-85TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-85TF-1TB-4R57U)	\$291,439	Each	10%	\$262,295	Other	F1	
VB8-85TF-2TB-2F03U-PSS-1YR	VB8-85TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-85TF-2TB-2F03U)	\$673,940	Each	10%	\$606,546	Other	F1	
VB8-85TF-2TB-2R57U-PSS-1YR	VB8-85TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-85TF-2TB-2R57U)	\$507,439	Each	10%	\$456,695	Other	F1	
VB8-85TF-2TB-2R64U-PSS-1YR	VB8-85TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-85TF-2TB-2R64U)	\$507,439	Each	10%	\$456,695	Other	F1	
VB8-85TF-2TB-4R57U-PSS-1YR	VB8-85TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-85TF-2TB-4R57U)	\$507,439	Each	10%	\$456,695	Other	F1	
VB8-85TX-1TB-2F03U-PSS-1YR	VB8-85TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-85TX-1TB-2F03U)	\$591,500	Each	10%	\$532,350	Other	F1	
VB8-85TX-1TB-2R57U-PSS-1YR	VB8-85TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-85TX-1TB-2R57U)	\$357,583	Each	10%	\$321,825	Other	F1	
VB8-85TX-1TB-2R64U-PSS-1YR	VB8-85TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-85TX-1TB-2R64U)	\$357,583	Each	10%	\$321,825	Other	F1	
VB8-85TX-1TB-4R57U-PSS-1YR	VB8-85TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-85TX-1TB-4R57U)	\$357,583	Each	10%	\$321,825	Other	F1	
VB8-85TX-2TB-2F03U-PSS-1YR	VB8-85TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-85TX-2TB-2F03U)	\$807,500	Each	10%	\$726,750	Other	F1	
VB8-85TX-2TB-2R57U-PSS-1YR	VB8-85TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-85TX-2TB-2R57U)	\$573,583	Each	10%	\$516,225	Other	F1	
VB8-85TX-2TB-2R64U-PSS-1YR	VB8-85TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-85TX-2TB-2R64U)	\$573,583	Each	10%	\$516,225	Other	F1	
VB8-85TX-2TB-4R57U-PSS-1YR	VB8-85TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-85TX-2TB-4R57U)	\$573,583	Each	10%	\$516,225	Other	F1	
VB8-8ELF-1TB-2F03-PSS-1YR	VB8-8ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-1TB-2F03)	\$315,367	Each	10%	\$283,830	Other	F1	
VB8-8ELF-1TB-2F03U-PSS-1YR	VB8-8ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-1TB-2F03U)	\$391,690	Each	10%	\$352,521	Other	F1	
VB8-8ELF-1TB-2R57-PSS-1YR	VB8-8ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-1TB-2R57)	\$209,741	Each	10%	\$188,767	Other	F1	
VB8-8ELF-1TB-2R57U-PSS-1YR	VB8-8ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-1TB-2R57U)	\$258,314	Each	10%	\$232,483	Other	F1	
VB8-8ELF-1TB-2R614-PSS-1YR	VB8-8ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-1TB-2R614)	\$209,741	Each	10%	\$188,767	Other	F1	
VB8-8ELF-1TB-2R64U-PSS-1YR	VB8-8ELF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-1TB-2R64U)	\$258,314	Each	10%	\$232,483	Other	F1	
VB8-8ELF-1TB-4R57-PSS-1YR	VB8-8ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-1TB-4R57)	\$209,741	Each	10%	\$188,767	Other	F1	
VB8-8ELF-1TB-4R57U-PSS-1YR	VB8-8ELF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-1TB-4R57U)	\$258,314	Each	10%	\$232,483	Other	F1	
VB8-8ELF-2TB-2F03-PSS-1YR	VB8-8ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-2TB-2F03)	\$495,367	Each	10%	\$445,830	Other	F1	
VB8-8ELF-2TB-2F03U-PSS-1YR	VB8-8ELF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-2TB-2F03U)	\$607,690	Each	10%	\$546,921	Other	F1	
VB8-8ELF-2TB-2R57-PSS-1YR	VB8-8ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-2TB-2R57)	\$389,741	Each	10%	\$350,767	Other	F1	
VB8-8ELF-2TB-2R57U-PSS-1YR	VB8-8ELF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-2TB-2R57U)	\$474,314	Each	10%	\$426,883	Other	F1	
VB8-8ELF-2TB-2R614-PSS-1YR	VB8-8ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-2TB-2R614)	\$389,741	Each	10%	\$350,767	Other	F1	
VB8-8ELF-2TB-2R64U-PSS-1YR	VB8-8ELF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-2TB-2R64U)	\$474,314	Each	10%	\$426,883	Other	F1	
VB8-8ELF-2TB-4R57-PSS-1YR	VB8-8ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-2TB-4R57)	\$389,741	Each	10%	\$350,767	Other	F1	
VB8-8ELF-2TB-4R57U-PSS-1YR	VB8-8ELF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-8ELF-2TB-4R57U)	\$474,314	Each	10%	\$426,883	Other	F1	
VB8-8ELX-1TB-2F03-PSS-1YR	VB8-8ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-1TB-2F03)	\$336,461	Each	10%	\$302,815	Other	F1	
VB8-8ELX-1TB-2F03U-PSS-1YR	VB8-8ELX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-1TB-2F03U)	\$435,044	Each	10%	\$391,540	Other	F1	
VB8-8ELX-1TB-2R57-PSS-1YR	VB8-8ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-1TB-2R57)	\$219,758	Each	10%	\$197,782	Other	F1	
VB8-8ELX-1TB-2R57U-PSS-1YR	VB8-8ELX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-1TB-2R57U)	\$279,355	Each	10%	\$251,420	Other	F1	
VB8-8ELX-1TB-2R614-PSS-1YR	VB8-8ELX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-1TB-2R614)	\$219,758	Each	10%	\$197,782	Other	F1	
VB8-8ELX-1TB-2R64U-PSS-1YR	VB8-8ELX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-1TB-2R64U)	\$279,355	Each	10%	\$251,420	Other	F1	
VB8-8ELX-1TB-4R57-PSS-1YR	VB8-8ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-1TB-4R57)	\$219,758	Each	10%	\$197,782	Other	F1	
VB8-8ELX-1TB-4R57U-PSS-1YR	VB8-8ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-1TB-4R57U)	\$279,355	Each	10%	\$251,420	Other	F1	
VB8-8ELX-2TB-2F03-PSS-1YR	VB8-8ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-2TB-2F03)	\$516,461	Each	10%	\$464,815	Other	F1	
VB8-8ELX-2TB-2F03U-PSS-1YR	VB8-8ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-2TB-2F03U)	\$651,044	Each	10%	\$585,940	Other	F1	
VB8-8ELX-2TB-2R57-PSS-1YR	VB8-8ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-2TB-2R57)	\$399,758	Each	10%	\$359,782	Other	F1	
VB8-8ELX-2TB-2R57U-PSS-1YR	VB8-8ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-2TB-2R57U)	\$495,355	Each	10%	\$445,820	Other	F1	
VB8-8ELX-2TB-2R614-PSS-1YR	VB8-8ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-2TB-2R614)	\$399,758	Each	10%	\$359,782	Other	F1	
VB8-8ELX-2TB-2R64U-PSS-1YR	VB8-8ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-2TB-2R64U)	\$495,355	Each	10%	\$445,820	Other	F1	
VB8-8ELX-2TB-4R57-PSS-1YR	VB8-8ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-2TB-4R57)	\$399,758	Each	10%	\$359,782	Other	F1	
VB8-8ELX-2TB-4R57U-PSS-1YR	VB8-8ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (VB8-8ELX-2TB-4R57U)	\$495,355	Each	10%	\$445,820	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
VB8-8ETF-1TB-2F03U-PSS-1YR	VB8-8ETF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB8-8ETF-1TB-2F03U)		\$391,690	Each	10%	\$352,521	Other	F1
VB8-8ETF-1TB-2R57U-PSS-1YR	VB8-8ETF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB8-8ETF-1TB-2R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB8-8ETF-1TB-2R64U-PSS-1YR	VB8-8ETF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB8-8ETF-1TB-2R64U)		\$258,314	Each	10%	\$232,483	Other	F1
VB8-8ETF-1TB-4R57U-PSS-1YR	VB8-8ETF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB8-8ETF-1TB-4R57U)		\$258,314	Each	10%	\$232,483	Other	F1
VB8-8ETF-2TB-2F03U-PSS-1YR	VB8-8ETF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB8-8ETF-2TB-2F03U)		\$607,690	Each	10%	\$546,921	Other	F1
VB8-8ETF-2TB-2R57U-PSS-1YR	VB8-8ETF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB8-8ETF-2TB-2R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB8-8ETF-2TB-2R64U-PSS-1YR	VB8-8ETF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB8-8ETF-2TB-2R64U)		\$474,314	Each	10%	\$426,883	Other	F1
VB8-8ETF-2TB-4R57U-PSS-1YR	VB8-8ETF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB8-8ETF-2TB-4R57U)		\$474,314	Each	10%	\$426,883	Other	F1
VB8-8ETX-1TB-2F03U-PSS-1YR	VB8-8ETX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB8-8ETX-1TB-2F03U)		\$435,044	Each	10%	\$391,540	Other	F1
VB8-8ETX-1TB-2R57U-PSS-1YR	VB8-8ETX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB8-8ETX-1TB-2R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB8-8ETX-1TB-2R64U-PSS-1YR	VB8-8ETX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB8-8ETX-1TB-2R64U)		\$279,355	Each	10%	\$251,420	Other	F1
VB8-8ETX-1TB-4R57U-PSS-1YR	VB8-8ETX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB8-8ETX-1TB-4R57U)		\$279,355	Each	10%	\$251,420	Other	F1
VB8-8ETX-2TB-2F03U-PSS-1YR	VB8-8ETX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (VB8-8ETX-2TB-2F03U)		\$651,044	Each	10%	\$585,940	Other	F1
VB8-8ETX-2TB-2R57U-PSS-1YR	VB8-8ETX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (VB8-8ETX-2TB-2R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VB8-8ETX-2TB-2R64U-PSS-1YR	VB8-8ETX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (VB8-8ETX-2TB-2R64U)		\$495,355	Each	10%	\$445,820	Other	F1
VB8-8ETX-2TB-4R57U-PSS-1YR	VB8-8ETX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (VB8-8ETX-2TB-4R57U)		\$495,355	Each	10%	\$445,820	Other	F1
VBK-MGM1-720A-PSS-1YR	VBK-MGM1-720A-PSS-1YR	Annual Maintenance PSS (VBK-MGM1-720A)		\$62,500	Each	10%	\$56,250	Other	F1
VBK-MGM1-720-PSS-1YR	VBK-MGM1-720-PSS-1YR	Annual Maintenance PSS (VBK-MGM1-720)		\$62,500	Each	10%	\$56,250	Other	F1
VBK-MGM2-720A-PSS-1YR	VBK-MGM2-720A-PSS-1YR	Annual Maintenance PSS (VBK-MGM2-720A)		\$100,000	Each	10%	\$90,000	Other	F1
VBK-MGM2-720-PSS-1YR	VBK-MGM2-720-PSS-1YR	Annual Maintenance PSS (VBK-MGM2-720)		\$100,000	Each	10%	\$90,000	Other	F1
VBK-MGM4-720A-PSS-1YR	VBK-MGM4-720A-PSS-1YR	Annual Maintenance PSS (VBK-MGM4-720A)		\$150,000	Each	10%	\$135,000	Other	F1
VBK-MGM4-720-PSS-1YR	VBK-MGM4-720-PSS-1YR	Annual Maintenance PSS (VBK-MGM4-720)		\$150,000	Each	10%	\$135,000	Other	F1
VBK-MGMT-320A-PSS-1YR	VBK-MGMT-320A-PSS-1YR	Annual Maintenance PSS (VBK-MGMT-320A)		\$45,000	Each	10%	\$40,500	Other	F1
VBK-MGMT-320-PSS-1YR	VBK-MGMT-320-PSS-1YR	Annual Maintenance PSS (VBK-MGMT-320)		\$45,000	Each	10%	\$40,500	Other	F1
VBK-MGMT-ELA-PSS-1YR	VBK-MGMT-ELA-PSS-1YR	Annual Maintenance PSS (VBK-MGMT-ELA)		\$250	Each	10%	\$225	Other	F1
VBK-UIM-200-PSS-1YR	VBK-UIM-200-PSS-1YR	Annual Maintenance PSS (VBK-UIM-200)		\$12,500	Each	10%	\$11,250	Other	F1
VBK-UIM-320-PSS-1YR	VBK-UIM-320-PSS-1YR	Annual Maintenance PSS (VBK-UIM-320)		\$31,250	Each	10%	\$28,125	Other	F1
VBK-UIM-720-PSS-1YR	VBK-UIM-720-PSS-1YR	Annual Maintenance PSS (VBK-UIM-720)		\$62,500	Each	10%	\$56,250	Other	F1
VBK-UIM-ELA-PSS-1YR	VBK-UIM-ELA-PSS-1YR	Annual Maintenance PSS (VBK-UIM-ELA)		\$250	Each	10%	\$225	Other	F1
VCE-HO-0001-PSS-1YR	VCE-HO-0001-PSS-1YR	Annual Maintenance PSS (VCE-HO-0001)		\$52,605	Each	10%	\$47,344	Other	F1
VCE-HO-0002-PSS-1YR	VCE-HO-0002-PSS-1YR	Annual Maintenance PSS (VCE-HO-0002)		\$42,694	Each	10%	\$38,425	Other	F1
VCE-HO-0003-PSS-1YR	VCE-HO-0003-PSS-1YR	Annual Maintenance PSS (VCE-HO-0003)		\$26,781	Each	10%	\$24,103	Other	F1
VCE-HO-0004-PSS-1YR	VCE-HO-0004-PSS-1YR	Annual Maintenance PSS (VCE-HO-0004)		\$23,765	Each	10%	\$21,389	Other	F1
VCE-HO-0005-PSS-1YR	VCE-HO-0005-PSS-1YR	Annual Maintenance PSS (VCE-HO-0005)		\$35,701	Each	10%	\$32,131	Other	F1
VCE-HO-0006-PSS-1YR	VCE-HO-0006-PSS-1YR	Annual Maintenance PSS (VCE-HO-0006)		\$32,685	Each	10%	\$29,416	Other	F1
VCE-HO-0007-PSS-1YR	VCE-HO-0007-PSS-1YR	Annual Maintenance PSS (VCE-HO-0007)		\$5,983	Each	10%	\$5,385	Other	F1
VCE-HO-0008-PSS-1YR	VCE-HO-0008-PSS-1YR	Annual Maintenance PSS (VCE-HO-0008)		\$9,058	Each	10%	\$8,152	Other	F1
VCE-HO-0009-PSS-1YR	VCE-HO-0009-PSS-1YR	Annual Maintenance PSS (VCE-HO-0009)		\$6,389	Each	10%	\$5,750	Other	F1
VCE-HO-0010-PSS-1YR	VCE-HO-0010-PSS-1YR	Annual Maintenance PSS (VCE-HO-0010)		\$7,803	Each	10%	\$7,023	Other	F1
VCE-HO-0011-PSS-1YR	VCE-HO-0011-PSS-1YR	Annual Maintenance PSS (VCE-HO-0011)		\$6,920	Each	10%	\$6,228	Other	F1
VCE-HO-0012-PSS-1YR	VCE-HO-0012-PSS-1YR	Annual Maintenance PSS (VCE-HO-0012)		\$8,334	Each	10%	\$7,501	Other	F1
VCE-HO-0013-PSS-1YR	VCE-HO-0013-PSS-1YR	Annual Maintenance PSS (VCE-HO-0013)		\$4,388	Each	10%	\$3,949	Other	F1
VCE-HO-0014-PSS-1YR	VCE-HO-0014-PSS-1YR	Annual Maintenance PSS (VCE-HO-0014)		\$6,873	Each	10%	\$6,186	Other	F1
VCE-HO-0015-PSS-1YR	VCE-HO-0015-PSS-1YR	Annual Maintenance PSS (VCE-HO-0015)		\$4,794	Each	10%	\$4,315	Other	F1
VCE-HO-0016-PSS-1YR	VCE-HO-0016-PSS-1YR	Annual Maintenance PSS (VCE-HO-0016)		\$22,327	Each	10%	\$20,094	Other	F1
VCE-HO-0017-PSS-1YR	VCE-HO-0017-PSS-1YR	Annual Maintenance PSS (VCE-HO-0017)		\$19,311	Each	10%	\$17,380	Other	F1
VCE-HO-0018-PSS-1YR	VCE-HO-0018-PSS-1YR	Annual Maintenance PSS (VCE-HO-0018)		\$8,046	Each	10%	\$7,242	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VCE-HO-0019-PSS-1YR	VCE-HO-0019-PSS-1YR		Annual Maintenance PSS (VCE-HO-0019)	\$9,943	Each	10%	\$8,949	Other	F1
VCE-HO-0020-PSS-1YR	VCE-HO-0020-PSS-1YR		Annual Maintenance PSS (VCE-HO-0020)	\$7,163	Each	10%	\$6,446	Other	F1
VCE-HO-0021-PSS-1YR	VCE-HO-0021-PSS-1YR		Annual Maintenance PSS (VCE-HO-0021)	\$5,506	Each	10%	\$4,955	Other	F1
VCE-HO-0022-PSS-1YR	VCE-HO-0022-PSS-1YR		Annual Maintenance PSS (VCE-HO-0022)	\$8,578	Each	10%	\$7,720	Other	F1
VCE-HO-0023-PSS-1YR	VCE-HO-0023-PSS-1YR		Annual Maintenance PSS (VCE-HO-0023)	\$10,640	Each	10%	\$9,576	Other	F1
VCE-HO-0024-PSS-1YR	VCE-HO-0024-PSS-1YR		Annual Maintenance PSS (VCE-HO-0024)	\$7,694	Each	10%	\$6,924	Other	F1
VCE-HO-0025-PSS-1YR	VCE-HO-0025-PSS-1YR		Annual Maintenance PSS (VCE-HO-0025)	\$6,037	Each	10%	\$5,433	Other	F1
VCE-HO-0026-PSS-1YR	VCE-HO-0026-PSS-1YR		Annual Maintenance PSS (VCE-HO-0026)	\$4,044	Each	10%	\$3,640	Other	F1
VCE-HO-0028-PSS-1YR	VCE-HO-0028-PSS-1YR		Annual Maintenance PSS (VCE-HO-0028)	\$4,450	Each	10%	\$4,005	Other	F1
VCE-HO-0029-PSS-1YR	VCE-HO-0029-PSS-1YR		Annual Maintenance PSS (VCE-HO-0029)	\$7,294	Each	10%	\$6,564	Other	F1
VCE-HO-0030-PSS-1YR	VCE-HO-0030-PSS-1YR		Annual Maintenance PSS (VCE-HO-0030)	\$17,821	Each	10%	\$16,038	Other	F1
VCE-HO-0031-PSS-1YR	VCE-HO-0031-PSS-1YR		Annual Maintenance PSS (VCE-HO-0031)	\$13,098	Each	10%	\$11,788	Other	F1
VCE-HO-0032-PSS-1YR	VCE-HO-0032-PSS-1YR		Annual Maintenance PSS (VCE-HO-0032)	\$3,285	Each	10%	\$2,956	Other	F1
VCE-HO-0035-PSS-1YR	VCE-HO-0035-PSS-1YR		Annual Maintenance PSS (VCE-HO-0035)	\$8,921	Each	10%	\$8,029	Other	F1
VCE-HO-0036-PSS-1YR	VCE-HO-0036-PSS-1YR		Annual Maintenance PSS (VCE-HO-0036)	\$5,490	Each	10%	\$4,941	Other	F1
VCE-HO-0037-PSS-1YR	VCE-HO-0037-PSS-1YR		Annual Maintenance PSS (VCE-HO-0037)	\$3,715	Each	10%	\$3,343	Other	F1
VCE-HO-0039-PSS-1YR	VCE-HO-0039-PSS-1YR		Annual Maintenance PSS (VCE-HO-0039)	\$7,816	Each	10%	\$7,034	Other	F1
VCE-HYP-0001-PSS-1YR	VCE-HYP-0001-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0001)	\$70,807	Each	10%	\$63,727	Other	F1
VCE-HYP-0002-PSS-1YR	VCE-HYP-0002-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0002)	\$57,923	Each	10%	\$52,131	Other	F1
VCE-HYP-0003-PSS-1YR	VCE-HYP-0003-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0003)	\$38,043	Each	10%	\$34,239	Other	F1
VCE-HYP-0004-PSS-1YR	VCE-HYP-0004-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0004)	\$34,123	Each	10%	\$30,710	Other	F1
VCE-HYP-0005-PSS-1YR	VCE-HYP-0005-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0005)	\$49,639	Each	10%	\$44,675	Other	F1
VCE-HYP-0006-PSS-1YR	VCE-HYP-0006-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0006)	\$45,718	Each	10%	\$41,146	Other	F1
VCE-HYP-0007-PSS-1YR	VCE-HYP-0007-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0007)	\$9,978	Each	10%	\$8,980	Other	F1
VCE-HYP-0008-PSS-1YR	VCE-HYP-0008-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0008)	\$14,833	Each	10%	\$13,350	Other	F1
VCE-HYP-0009-PSS-1YR	VCE-HYP-0009-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0009)	\$10,617	Each	10%	\$9,555	Other	F1
VCE-HYP-0010-PSS-1YR	VCE-HYP-0010-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0010)	\$13,116	Each	10%	\$11,804	Other	F1
VCE-HYP-0011-PSS-1YR	VCE-HYP-0011-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0011)	\$11,462	Each	10%	\$10,315	Other	F1
VCE-HYP-0012-PSS-1YR	VCE-HYP-0012-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0012)	\$13,961	Each	10%	\$12,565	Other	F1
VCE-HYP-0013-PSS-1YR	VCE-HYP-0013-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0013)	\$7,190	Each	10%	\$6,471	Other	F1
VCE-HYP-0014-PSS-1YR	VCE-HYP-0014-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0014)	\$11,200	Each	10%	\$10,080	Other	F1
VCE-HYP-0015-PSS-1YR	VCE-HYP-0015-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0015)	\$7,829	Each	10%	\$7,046	Other	F1
VCE-HYP-0016-PSS-1YR	VCE-HYP-0016-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0016)	\$32,253	Each	10%	\$29,027	Other	F1
VCE-HYP-0017-PSS-1YR	VCE-HYP-0017-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0017)	\$28,332	Each	10%	\$25,499	Other	F1
VCE-HYP-0018-PSS-1YR	VCE-HYP-0018-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0018)	\$13,291	Each	10%	\$11,961	Other	F1
VCE-HYP-0019-PSS-1YR	VCE-HYP-0019-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0019)	\$15,789	Each	10%	\$14,210	Other	F1
VCE-HYP-0020-PSS-1YR	VCE-HYP-0020-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0020)	\$12,040	Each	10%	\$10,836	Other	F1
VCE-HYP-0021-PSS-1YR	VCE-HYP-0021-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0021)	\$9,367	Each	10%	\$8,430	Other	F1
VCE-HYP-0022-PSS-1YR	VCE-HYP-0022-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0022)	\$14,135	Each	10%	\$12,721	Other	F1
VCE-HYP-0023-PSS-1YR	VCE-HYP-0023-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0023)	\$16,634	Each	10%	\$14,970	Other	F1
VCE-HYP-0024-PSS-1YR	VCE-HYP-0024-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0024)	\$12,885	Each	10%	\$11,596	Other	F1
VCE-HYP-0025-PSS-1YR	VCE-HYP-0025-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0025)	\$10,212	Each	10%	\$9,191	Other	F1
VCE-HYP-0026-PSS-1YR	VCE-HYP-0026-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0026)	\$6,503	Each	10%	\$5,852	Other	F1
VCE-HYP-0027-PSS-1YR	VCE-HYP-0027-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0027)	\$11,681	Each	10%	\$10,513	Other	F1
VCE-HYP-0028-PSS-1YR	VCE-HYP-0028-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0028)	\$7,282	Each	10%	\$6,554	Other	F1
VCE-HYP-0029-PSS-1YR	VCE-HYP-0029-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0029)	\$10,359	Each	10%	\$9,323	Other	F1
VCE-HYP-0030-PSS-1YR	VCE-HYP-0030-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0030)	\$23,935	Each	10%	\$21,542	Other	F1
VCE-HYP-0031-PSS-1YR	VCE-HYP-0031-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0031)	\$18,211	Each	10%	\$16,390	Other	F1
VCE-HYP-0032-PSS-1YR	VCE-HYP-0032-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0032)	\$4,680	Each	10%	\$4,212	Other	F1
VCE-HYP-0035-PSS-1YR	VCE-HYP-0035-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0035)	\$12,331	Each	10%	\$11,098	Other	F1
VCE-HYP-0036-PSS-1YR	VCE-HYP-0036-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0036)	\$8,045	Each	10%	\$7,240	Other	F1
VCE-HYP-0037-PSS-1YR	VCE-HYP-0037-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0037)	\$5,702	Each	10%	\$5,132	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VCE-HYP-0039-PSS-1YR	VCE-HYP-0039-PSS-1YR		Annual Maintenance PSS (VCE-HYP-0039)	\$10,933	Each	10%	\$9,840	Other	F1
VCE-MGMT-0001-PSS-1YR	VCE-MGMT-0001-PSS-1YR		Annual Maintenance PSS (VCE-MGMT-0001)	\$3,793	Each	10%	\$3,414	Other	F1
V-CX2014610KN-PSS-1YR	V-CX2014610KN-PSS-1YR		Annual Maintenance PSS (V-CX2014610KN)	\$867	Each	10%	\$780	Other	F1
V-CX2014610K-PSS-1YR	V-CX2014610K-PSS-1YR		Annual Maintenance PSS (V-CX2014610K)	\$867	Each	10%	\$780	Other	F1
V-CX2014615KN-PSS-1YR	V-CX2014615KN-PSS-1YR		Annual Maintenance PSS (V-CX2014615KN)	\$1,133	Each	10%	\$1,020	Other	F1
V-CX2014615K-PSS-1YR	V-CX2014615K-PSS-1YR		Annual Maintenance PSS (V-CX2014615K)	\$1,133	Each	10%	\$1,020	Other	F1
V-CX2030010KN-PSS-1YR	V-CX2030010KN-PSS-1YR		Annual Maintenance PSS (V-CX2030010KN)	\$1,142	Each	10%	\$1,027	Other	F1
V-CX2030010K-PSS-1YR	V-CX2030010K-PSS-1YR		Annual Maintenance PSS (V-CX2030010K)	\$1,142	Each	10%	\$1,027	Other	F1
V-CX2030015KN-PSS-1YR	V-CX2030015KN-PSS-1YR		Annual Maintenance PSS (V-CX2030015KN)	\$1,428	Each	10%	\$1,285	Other	F1
V-CX2030015K-PSS-1YR	V-CX2030015K-PSS-1YR		Annual Maintenance PSS (V-CX2030015K)	\$1,428	Each	10%	\$1,285	Other	F1
V-CX2040010KN-PSS-1YR	V-CX2040010KN-PSS-1YR		Annual Maintenance PSS (V-CX2040010KN)	\$1,571	Each	10%	\$1,414	Other	F1
V-CX2040010K-PSS-1YR	V-CX2040010K-PSS-1YR		Annual Maintenance PSS (V-CX2040010K)	\$1,571	Each	10%	\$1,414	Other	F1
V-CX2045015KN-PSS-1YR	V-CX2045015KN-PSS-1YR		Annual Maintenance PSS (V-CX2045015KN)	\$1,891	Each	10%	\$1,702	Other	F1
V-CX2045015K-PSS-1YR	V-CX2045015K-PSS-1YR		Annual Maintenance PSS (V-CX2045015K)	\$1,891	Each	10%	\$1,702	Other	F1
V-CX207310KN-PSS-1YR	V-CX207310KN-PSS-1YR		Annual Maintenance PSS (V-CX207310KN)	\$642	Each	10%	\$578	Other	F1
V-CX207310K-PSS-1YR	V-CX207310K-PSS-1YR		Annual Maintenance PSS (V-CX207310K)	\$642	Each	10%	\$578	Other	F1
V-CX207315KN-PSS-1YR	V-CX207315KN-PSS-1YR		Annual Maintenance PSS (V-CX207315KN)	\$876	Each	10%	\$788	Other	F1
V-CX207315K-PSS-1YR	V-CX207315K-PSS-1YR		Annual Maintenance PSS (V-CX207315K)	\$876	Each	10%	\$788	Other	F1
V-CX4014610KN-PSS-1YR	V-CX4014610KN-PSS-1YR		Annual Maintenance PSS (V-CX4014610KN)	\$867	Each	10%	\$780	Other	F1
V-CX4014610K-PSS-1YR	V-CX4014610K-PSS-1YR		Annual Maintenance PSS (V-CX4014610K)	\$867	Each	10%	\$780	Other	F1
V-CX4014615KN-PSS-1YR	V-CX4014615KN-PSS-1YR		Annual Maintenance PSS (V-CX4014615KN)	\$1,133	Each	10%	\$1,020	Other	F1
V-CX4014615K-PSS-1YR	V-CX4014615K-PSS-1YR		Annual Maintenance PSS (V-CX4014615K)	\$1,133	Each	10%	\$1,020	Other	F1
V-CX4030010KN-PSS-1YR	V-CX4030010KN-PSS-1YR		Annual Maintenance PSS (V-CX4030010KN)	\$1,142	Each	10%	\$1,027	Other	F1
V-CX4030010K-PSS-1YR	V-CX4030010K-PSS-1YR		Annual Maintenance PSS (V-CX4030010K)	\$1,142	Each	10%	\$1,027	Other	F1
V-CX4030015KN-PSS-1YR	V-CX4030015KN-PSS-1YR		Annual Maintenance PSS (V-CX4030015KN)	\$1,428	Each	10%	\$1,285	Other	F1
V-CX4030015K-PSS-1YR	V-CX4030015K-PSS-1YR		Annual Maintenance PSS (V-CX4030015K)	\$1,428	Each	10%	\$1,285	Other	F1
V-CX4040010KN-PSS-1YR	V-CX4040010KN-PSS-1YR		Annual Maintenance PSS (V-CX4040010KN)	\$1,571	Each	10%	\$1,414	Other	F1
V-CX4040010K-PSS-1YR	V-CX4040010K-PSS-1YR		Annual Maintenance PSS (V-CX4040010K)	\$1,571	Each	10%	\$1,414	Other	F1
V-CX4045015KN-PSS-1YR	V-CX4045015KN-PSS-1YR		Annual Maintenance PSS (V-CX4045015KN)	\$1,891	Each	10%	\$1,702	Other	F1
V-CX4045015K-PSS-1YR	V-CX4045015K-PSS-1YR		Annual Maintenance PSS (V-CX4045015K)	\$1,891	Each	10%	\$1,702	Other	F1
V-CX407310KN-PSS-1YR	V-CX407310KN-PSS-1YR		Annual Maintenance PSS (V-CX407310KN)	\$642	Each	10%	\$578	Other	F1
V-CX407310K-PSS-1YR	V-CX407310K-PSS-1YR		Annual Maintenance PSS (V-CX407310K)	\$642	Each	10%	\$578	Other	F1
V-CX407315KN-PSS-1YR	V-CX407315KN-PSS-1YR		Annual Maintenance PSS (V-CX407315KN)	\$876	Each	10%	\$788	Other	F1
V-CX407315K-PSS-1YR	V-CX407315K-PSS-1YR		Annual Maintenance PSS (V-CX407315K)	\$876	Each	10%	\$788	Other	F1
V-CX4-14615KN-PSS-1YR	V-CX4-14615KN-PSS-1YR		Annual Maintenance PSS (V-CX4-14615KN)	\$1,133	Each	10%	\$1,020	Other	F1
V-CX4-14615K-PSS-1YR	V-CX4-14615K-PSS-1YR		Annual Maintenance PSS (V-CX4-14615K)	\$1,133	Each	10%	\$1,020	Other	F1
V-CX4-1K72K-PSS-1YR	V-CX4-1K72K-PSS-1YR		Annual Maintenance PSS (V-CX4-1K72K)	\$1,407	Each	10%	\$1,266	Other	F1
V-CX4-2K72K-PSS-1YR	V-CX4-2K72K-PSS-1YR		Annual Maintenance PSS (V-CX4-2K72K)	\$2,244	Each	10%	\$2,020	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V-CX4-30010KN-PSS-1YR	V-CX4-30010KN-PSS-1YR		Annual Maintenance PSS (V-CX4-30010KN)	\$1,143	Each	10%	\$1,029	Other	F1
V-CX4-30010K-PSS-1YR	V-CX4-30010K-PSS-1YR		Annual Maintenance PSS (V-CX4-30010K)	\$1,143	Each	10%	\$1,029	Other	F1
V-CX4-30015KN-PSS-1YR	V-CX4-30015KN-PSS-1YR		Annual Maintenance PSS (V-CX4-30015KN)	\$1,428	Each	10%	\$1,285	Other	F1
V-CX4-30015K-PSS-1YR	V-CX4-30015K-PSS-1YR		Annual Maintenance PSS (V-CX4-30015K)	\$1,428	Each	10%	\$1,285	Other	F1
V-CX4-40010KN-PSS-1YR	V-CX4-40010KN-PSS-1YR		Annual Maintenance PSS (V-CX4-40010KN)	\$1,571	Each	10%	\$1,414	Other	F1
V-CX4-40010K-PSS-1YR	V-CX4-40010K-PSS-1YR		Annual Maintenance PSS (V-CX4-40010K)	\$1,571	Each	10%	\$1,414	Other	F1
V-CX4-45010K-PSS-1YR	V-CX4-45010K-PSS-1YR		Annual Maintenance PSS (V-CX4-45010K)	\$1,500	Each	10%	\$1,350	Other	F1
V-CX4-45015KN-PSS-1YR	V-CX4-45015KN-PSS-1YR		Annual Maintenance PSS (V-CX4-45015KN)	\$1,891	Each	10%	\$1,702	Other	F1
V-CX4-45015K-PSS-1YR	V-CX4-45015K-PSS-1YR		Annual Maintenance PSS (V-CX4-45015K)	\$1,891	Each	10%	\$1,702	Other	F1
V-CX4-60010K-PSS-1YR	V-CX4-60010K-PSS-1YR		Annual Maintenance PSS (V-CX4-60010K)	\$1,836	Each	10%	\$1,652	Other	F1
V-CX4-60015K-PSS-1YR	V-CX4-60015K-PSS-1YR		Annual Maintenance PSS (V-CX4-60015K)	\$2,342	Each	10%	\$2,108	Other	F1
V-CX4-AF04100-PSS-1YR	V-CX4-AF04100-PSS-1YR		Annual Maintenance PSS (V-CX4-AF04100)	\$5,214	Each	10%	\$4,693	Other	F1
V-CX4-AF04200-PSS-1YR	V-CX4-AF04200-PSS-1YR		Annual Maintenance PSS (V-CX4-AF04200)	\$9,410	Each	10%	\$8,469	Other	F1
V-CX4-EFD-073-PSS-1YR	V-CX4-EFD-073-PSS-1YR		Annual Maintenance PSS (V-CX4-EFD-073)	\$6,911	Each	10%	\$6,219	Other	F1
V-CX4-EFD-200-PSS-1YR	V-CX4-EFD-200-PSS-1YR		Annual Maintenance PSS (V-CX4-EFD-200)	\$15,287	Each	10%	\$13,759	Other	F1
V-CX4-EFD-400-PSS-1YR	V-CX4-EFD-400-PSS-1YR		Annual Maintenance PSS (V-CX4-EFD-400)	\$26,207	Each	10%	\$23,586	Other	F1
V-CX8014610KN-PSS-1YR	V-CX8014610KN-PSS-1YR		Annual Maintenance PSS (V-CX8014610KN)	\$867	Each	10%	\$780	Other	F1
V-CX8014610K-PSS-1YR	V-CX8014610K-PSS-1YR		Annual Maintenance PSS (V-CX8014610K)	\$867	Each	10%	\$780	Other	F1
V-CX8014615KN-PSS-1YR	V-CX8014615KN-PSS-1YR		Annual Maintenance PSS (V-CX8014615KN)	\$1,133	Each	10%	\$1,020	Other	F1
V-CX8014615K-PSS-1YR	V-CX8014615K-PSS-1YR		Annual Maintenance PSS (V-CX8014615K)	\$1,133	Each	10%	\$1,020	Other	F1
V-CX8030010KN-PSS-1YR	V-CX8030010KN-PSS-1YR		Annual Maintenance PSS (V-CX8030010KN)	\$1,142	Each	10%	\$1,027	Other	F1
V-CX8030010K-PSS-1YR	V-CX8030010K-PSS-1YR		Annual Maintenance PSS (V-CX8030010K)	\$1,142	Each	10%	\$1,027	Other	F1
V-CX8030015KN-PSS-1YR	V-CX8030015KN-PSS-1YR		Annual Maintenance PSS (V-CX8030015KN)	\$1,428	Each	10%	\$1,285	Other	F1
V-CX8030015K-PSS-1YR	V-CX8030015K-PSS-1YR		Annual Maintenance PSS (V-CX8030015K)	\$1,428	Each	10%	\$1,285	Other	F1
V-CX8040010KN-PSS-1YR	V-CX8040010KN-PSS-1YR		Annual Maintenance PSS (V-CX8040010KN)	\$1,571	Each	10%	\$1,414	Other	F1
V-CX8040010K-PSS-1YR	V-CX8040010K-PSS-1YR		Annual Maintenance PSS (V-CX8040010K)	\$1,571	Each	10%	\$1,414	Other	F1
V-CX8045015KN-PSS-1YR	V-CX8045015KN-PSS-1YR		Annual Maintenance PSS (V-CX8045015KN)	\$1,891	Each	10%	\$1,702	Other	F1
V-CX8045015K-PSS-1YR	V-CX8045015K-PSS-1YR		Annual Maintenance PSS (V-CX8045015K)	\$1,891	Each	10%	\$1,702	Other	F1
V-CX807310KN-PSS-1YR	V-CX807310KN-PSS-1YR		Annual Maintenance PSS (V-CX807310KN)	\$642	Each	10%	\$578	Other	F1
V-CX807310K-PSS-1YR	V-CX807310K-PSS-1YR		Annual Maintenance PSS (V-CX807310K)	\$642	Each	10%	\$578	Other	F1
V-CX807315KN-PSS-1YR	V-CX807315KN-PSS-1YR		Annual Maintenance PSS (V-CX807315KN)	\$876	Each	10%	\$788	Other	F1
V-CX807315K-PSS-1YR	V-CX807315K-PSS-1YR		Annual Maintenance PSS (V-CX807315K)	\$876	Each	10%	\$788	Other	F1
VDMBM1GCUA-PSS-1YR	VDMBM1GCUA-PSS-1YR		Annual Maintenance PSS (VDMBM1GCUA)	\$251	Each	10%	\$226	Other	F1
VDMBM1GCUU-PSS-1YR	VDMBM1GCUU-PSS-1YR		Annual Maintenance PSS (VDMBM1GCUU)	\$353	Each	10%	\$317	Other	F1
VDMBMXG2OPA-PSS-1YR	VDMBMXG2OPA-PSS-1YR		Annual Maintenance PSS (VDMBMXG2OPA)	\$754	Each	10%	\$678	Other	F1
VDMBMXG2OPU-PSS-1YR	VDMBMXG2OPU-PSS-1YR		Annual Maintenance PSS (VDMBMXG2OPU)	\$1,058	Each	10%	\$953	Other	F1
VDMBMXG2TWA-PSS-1YR	VDMBMXG2TWA-PSS-1YR		Annual Maintenance PSS (VDMBMXG2TWA)	\$503	Each	10%	\$452	Other	F1
VDMBMXG2TWU-PSS-1YR	VDMBMXG2TWU-PSS-1YR		Annual Maintenance PSS (VDMBMXG2TWU)	\$704	Each	10%	\$634	Other	F1
VDMBMXGTAPSS-1YR	VDMBMXGTAPSS-1YR		Annual Maintenance PSS (VDMBMXGTAPSS)	\$377	Each	10%	\$339	Other	F1
VDMBMXGTU-PSS-1YR	VDMBMXGTU-PSS-1YR		Annual Maintenance PSS (VDMBMXGTU)	\$528	Each	10%	\$475	Other	F1
VDMM1GCUA-PSS-1YR	VDMM1GCUA-PSS-1YR		Annual Maintenance PSS (VDMM1GCUA)	\$296	Each	10%	\$266	Other	F1
VDMM1GCUAS-PSS-1YR	VDMM1GCUAS-PSS-1YR		Annual Maintenance PSS (VDMM1GCUAS)	\$174	Each	10%	\$157	Other	F1
VDMM1GCUOPA-PSS-1YR	VDMM1GCUOPA-PSS-1YR		Annual Maintenance PSS (VDMM1GCUOPA)	\$414	Each	10%	\$373	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VDM1GCUOPAS-PSS-1YR	VDM1GCUOPAS-PSS-1YR		Annual Maintenance PSS (VDM1GCUOPAS)	\$244	Each	10%	\$220	Other	F1
VDM1GCUOPU-PSS-1YR	VDM1GCUOPU-PSS-1YR		Annual Maintenance PSS (VDM1GCUOPU)	\$581	Each	10%	\$522	Other	F1
VDM1GCUOPUS-PSS-1YR	VDM1GCUOPUS-PSS-1YR		Annual Maintenance PSS (VDM1GCUOPUS)	\$342	Each	10%	\$307	Other	F1
VDM1GCUU-PSS-1YR	VDM1GCUU-PSS-1YR		Annual Maintenance PSS (VDM1GCUU)	\$415	Each	10%	\$373	Other	F1
VDM1GCUUS-PSS-1YR	VDM1GCUUS-PSS-1YR		Annual Maintenance PSS (VDM1GCUUS)	\$244	Each	10%	\$220	Other	F1
VDMMX2FCOOPA-PSS-1YR	VDMMX2FCOOPA-PSS-1YR		Annual Maintenance PSS (VDMMX2FCOOPA)	\$1,020	Each	10%	\$918	Other	F1
VDMMX2FCOOPU-PSS-1YR	VDMMX2FCOOPU-PSS-1YR		Annual Maintenance PSS (VDMMX2FCOOPU)	\$1,428	Each	10%	\$1,285	Other	F1
VDMMX2FCOTWA-PSS-1YR	VDMMX2FCOTWA-PSS-1YR		Annual Maintenance PSS (VDMMX2FCOTWA)	\$714	Each	10%	\$643	Other	F1
VDMMX2FCOTWU-PSS-1YR	VDMMX2FCOTWU-PSS-1YR		Annual Maintenance PSS (VDMMX2FCOTWU)	\$1,000	Each	10%	\$900	Other	F1
VDMMX2OPA-PSS-1YR	VDMMX2OPA-PSS-1YR		Annual Maintenance PSS (VDMMX2OPA)	\$887	Each	10%	\$798	Other	F1
VDMMX2OPAS-PSS-1YR	VDMMX2OPAS-PSS-1YR		Annual Maintenance PSS (VDMMX2OPAS)	\$523	Each	10%	\$470	Other	F1
VDMMX2OPBA-PSS-1YR	VDMMX2OPBA-PSS-1YR		Annual Maintenance PSS (VDMMX2OPBA)	\$887	Each	10%	\$798	Other	F1
VDMMX2OPBAS-PSS-1YR	VDMMX2OPBAS-PSS-1YR		Annual Maintenance PSS (VDMMX2OPBAS)	\$523	Each	10%	\$470	Other	F1
VDMMX2OPBU-PSS-1YR	VDMMX2OPBU-PSS-1YR		Annual Maintenance PSS (VDMMX2OPBU)	\$1,245	Each	10%	\$1,121	Other	F1
VDMMX2OPBUS-PSS-1YR	VDMMX2OPBUS-PSS-1YR		Annual Maintenance PSS (VDMMX2OPBUS)	\$732	Each	10%	\$659	Other	F1
VDMMX2OPU-PSS-1YR	VDMMX2OPU-PSS-1YR		Annual Maintenance PSS (VDMMX2OPU)	\$1,245	Each	10%	\$1,121	Other	F1
VDMMX2OPUS-PSS-1YR	VDMMX2OPUS-PSS-1YR		Annual Maintenance PSS (VDMMX2OPUS)	\$732	Each	10%	\$659	Other	F1
VDMMX2TWA-PSS-1YR	VDMMX2TWA-PSS-1YR		Annual Maintenance PSS (VDMMX2TWA)	\$591	Each	10%	\$532	Other	F1
VDMMX2TWAS-PSS-1YR	VDMMX2TWAS-PSS-1YR		Annual Maintenance PSS (VDMMX2TWAS)	\$349	Each	10%	\$314	Other	F1
VDMMX2TWBA-PSS-1YR	VDMMX2TWBA-PSS-1YR		Annual Maintenance PSS (VDMMX2TWBA)	\$591	Each	10%	\$532	Other	F1
VDMMX2TWBAS-PSS-1YR	VDMMX2TWBAS-PSS-1YR		Annual Maintenance PSS (VDMMX2TWBAS)	\$349	Each	10%	\$314	Other	F1
VDMMX2TWBU-PSS-1YR	VDMMX2TWBU-PSS-1YR		Annual Maintenance PSS (VDMMX2TWBU)	\$829	Each	10%	\$746	Other	F1
VDMMX2TWBUS-PSS-1YR	VDMMX2TWBUS-PSS-1YR		Annual Maintenance PSS (VDMMX2TWBUS)	\$488	Each	10%	\$439	Other	F1
VDMMX2TWU-PSS-1YR	VDMMX2TWU-PSS-1YR		Annual Maintenance PSS (VDMMX2TWU)	\$829	Each	10%	\$746	Other	F1
VDMMX2TWUS-PSS-1YR	VDMMX2TWUS-PSS-1YR		Annual Maintenance PSS (VDMMX2TWUS)	\$488	Each	10%	\$439	Other	F1
VDMMXGTA-PSS-1YR	VDMMXGTA-PSS-1YR		Annual Maintenance PSS (VDMMXGTA)	\$887	Each	10%	\$798	Other	F1
VDMMXGTAS-PSS-1YR	VDMMXGTAS-PSS-1YR		Annual Maintenance PSS (VDMMXGTAS)	\$523	Each	10%	\$470	Other	F1
VDMMXGTU-PSS-1YR	VDMMXGTU-PSS-1YR		Annual Maintenance PSS (VDMMXGTU)	\$1,245	Each	10%	\$1,121	Other	F1
VDMMXGTUS-PSS-1YR	VDMMXGTUS-PSS-1YR		Annual Maintenance PSS (VDMMXGTUS)	\$634	Each	10%	\$571	Other	F1
VDPEXPSASBEA-PSS-1YR	VDPEXPSASBEA-PSS-1YR		Annual Maintenance PSS (VDPEXPSASBEA)	\$2,602	Each	10%	\$2,342	Other	F1
VDPEXPSASBEAU-PSS-1YR	VDPEXPSASBEAU-PSS-1YR		Annual Maintenance PSS (VDPEXPSASBEAU)	\$3,655	Each	10%	\$3,290	Other	F1
VDX-6740B-24F-PSS-1YR	VDX-6740B-24F-PSS-1YR		Annual Maintenance PSS (VDX-6740B-24F)	\$1,120	Each	10%	\$1,008	Other	F1
VDX-6740B-24R-PSS-1YR	VDX-6740B-24R-PSS-1YR		Annual Maintenance PSS (VDX-6740B-24R)	\$1,120	Each	10%	\$1,008	Other	F1
VDX-6740B-64F-PSS-1YR	VDX-6740B-64F-PSS-1YR		Annual Maintenance PSS (VDX-6740B-64F)	\$2,450	Each	10%	\$2,205	Other	F1
VDX-6740B-64R-PSS-1YR	VDX-6740B-64R-PSS-1YR		Annual Maintenance PSS (VDX-6740B-64R)	\$2,450	Each	10%	\$2,205	Other	F1
VE-COS-C-T01-PSS-1YR	VE-COS-C-T01-PSS-1YR		Annual Maintenance PSS (VE-COS-C-T01)	\$105	Each	10%	\$94	Other	F1
VE-COS-C-T02-PSS-1YR	VE-COS-C-T02-PSS-1YR		Annual Maintenance PSS (VE-COS-C-T02)	\$95	Each	10%	\$86	Other	F1
VE-COS-C-T03-PSS-1YR	VE-COS-C-T03-PSS-1YR		Annual Maintenance PSS (VE-COS-C-T03)	\$86	Each	10%	\$78	Other	F1
VE-COS-C-T04-PSS-1YR	VE-COS-C-T04-PSS-1YR		Annual Maintenance PSS (VE-COS-C-T04)	\$79	Each	10%	\$71	Other	F1
VE-COS-SW-SOL-PSS-1YR	VE-COS-SW-SOL-PSS-1YR		Annual Maintenance PSS (VE-COS-SW-SOL)	\$112	Each	10%	\$100	Other	F1
VEC-VNXB58DMEXM-PSS-1YR	VEC-VNXB58DMEXM-PSS-1YR		Annual Maintenance PSS (VEC-VNXB58DMEXM)	\$1,359	Each	10%	\$1,223	Other	F1
VEC-VNXB76DMEXM-PSS-1YR	VEC-VNXB76DMEXM-PSS-1YR		Annual Maintenance PSS (VEC-VNXB76DMEXM)	\$1,359	Each	10%	\$1,223	Other	F1
VE-SW-B-SOL-PSS-1YR	VE-SW-B-SOL-PSS-1YR		Annual Maintenance PSS (VE-SW-B-SOL)	\$55,918	Each	10%	\$50,326	Other	F1
VF4103001B-PSS-1YR	VF4103001B-PSS-1YR		Annual Maintenance PSS (VF4103001B)	\$192	Each	10%	\$173	Other	F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VF4103001BTU-PSS-1YR	VF4103001BTU-PSS-1YR	Annual Maintenance PSS (VF4103001BTU)		\$201	Each	10%	\$181	Other	F1
VF4103001BU-PSS-1YR	VF4103001BU-PSS-1YR	Annual Maintenance PSS (VF4103001BU)		\$201	Each	10%	\$181	Other	F1
VF4103001C-PSS-1YR	VF4103001C-PSS-1YR	Annual Maintenance PSS (VF4103001C)		\$192	Each	10%	\$173	Other	F1
VF4103001CTU-PSS-1YR	VF4103001CTU-PSS-1YR	Annual Maintenance PSS (VF4103001CTU)		\$201	Each	10%	\$181	Other	F1
VF4103001CU-PSS-1YR	VF4103001CU-PSS-1YR	Annual Maintenance PSS (VF4103001CU)		\$201	Each	10%	\$181	Other	F1
VF4106001B-PSS-1YR	VF4106001B-PSS-1YR	Annual Maintenance PSS (VF4106001B)		\$300	Each	10%	\$270	Other	F1
VF4106001BTU-PSS-1YR	VF4106001BTU-PSS-1YR	Annual Maintenance PSS (VF4106001BTU)		\$314	Each	10%	\$283	Other	F1
VF4106001BU-PSS-1YR	VF4106001BU-PSS-1YR	Annual Maintenance PSS (VF4106001BU)		\$314	Each	10%	\$283	Other	F1
VF4106001C-PSS-1YR	VF4106001C-PSS-1YR	Annual Maintenance PSS (VF4106001C)		\$300	Each	10%	\$270	Other	F1
VF4106001CTU-PSS-1YR	VF4106001CTU-PSS-1YR	Annual Maintenance PSS (VF4106001CTU)		\$314	Each	10%	\$283	Other	F1
VF4106001CU-PSS-1YR	VF4106001CU-PSS-1YR	Annual Maintenance PSS (VF4106001CU)		\$314	Each	10%	\$283	Other	F1
VF4153001B-PSS-1YR	VF4153001B-PSS-1YR	Annual Maintenance PSS (VF4153001B)		\$242	Each	10%	\$218	Other	F1
VF4153001BTU-PSS-1YR	VF4153001BTU-PSS-1YR	Annual Maintenance PSS (VF4153001BTU)		\$254	Each	10%	\$228	Other	F1
VF4153001BU-PSS-1YR	VF4153001BU-PSS-1YR	Annual Maintenance PSS (VF4153001BU)		\$254	Each	10%	\$228	Other	F1
VF4153001C-PSS-1YR	VF4153001C-PSS-1YR	Annual Maintenance PSS (VF4153001C)		\$242	Each	10%	\$218	Other	F1
VF4153001CTU-PSS-1YR	VF4153001CTU-PSS-1YR	Annual Maintenance PSS (VF4153001CTU)		\$254	Each	10%	\$228	Other	F1
VF4153001CU-PSS-1YR	VF4153001CU-PSS-1YR	Annual Maintenance PSS (VF4153001CU)		\$254	Each	10%	\$228	Other	F1
VF4156001B-PSS-1YR	VF4156001B-PSS-1YR	Annual Maintenance PSS (VF4156001B)		\$394	Each	10%	\$354	Other	F1
VF4156001BTU-PSS-1YR	VF4156001BTU-PSS-1YR	Annual Maintenance PSS (VF4156001BTU)		\$412	Each	10%	\$371	Other	F1
VF4156001BU-PSS-1YR	VF4156001BU-PSS-1YR	Annual Maintenance PSS (VF4156001BU)		\$412	Each	10%	\$371	Other	F1
VF4156001C-PSS-1YR	VF4156001C-PSS-1YR	Annual Maintenance PSS (VF4156001C)		\$394	Each	10%	\$354	Other	F1
VF4156001CTU-PSS-1YR	VF4156001CTU-PSS-1YR	Annual Maintenance PSS (VF4156001CTU)		\$412	Each	10%	\$371	Other	F1
VF4156001CU-PSS-1YR	VF4156001CU-PSS-1YR	Annual Maintenance PSS (VF4156001CU)		\$412	Each	10%	\$371	Other	F1
VF4F11001B-PSS-1YR	VF4F11001B-PSS-1YR	Annual Maintenance PSS (VF4F11001B)		\$553	Each	10%	\$498	Other	F1
VF4F11001BU-PSS-1YR	VF4F11001BU-PSS-1YR	Annual Maintenance PSS (VF4F11001BU)		\$569	Each	10%	\$512	Other	F1
VF4F11001C-PSS-1YR	VF4F11001C-PSS-1YR	Annual Maintenance PSS (VF4F11001C)		\$553	Each	10%	\$498	Other	F1
VF4F11001CU-PSS-1YR	VF4F11001CU-PSS-1YR	Annual Maintenance PSS (VF4F11001CU)		\$569	Each	10%	\$512	Other	F1
VF4F11002BFP-PSS-1YR	VF4F11002BFP-PSS-1YR	Annual Maintenance PSS (VF4F11002BFP)		\$1,102	Each	10%	\$991	Other	F1
VF4F11002CFP-PSS-1YR	VF4F11002CFP-PSS-1YR	Annual Maintenance PSS (VF4F11002CFP)		\$1,102	Each	10%	\$991	Other	F1
VF4F12001B-PSS-1YR	VF4F12001B-PSS-1YR	Annual Maintenance PSS (VF4F12001B)		\$980	Each	10%	\$882	Other	F1
VF4F12001BU-PSS-1YR	VF4F12001BU-PSS-1YR	Annual Maintenance PSS (VF4F12001BU)		\$1,026	Each	10%	\$924	Other	F1
VF4F12001C-PSS-1YR	VF4F12001C-PSS-1YR	Annual Maintenance PSS (VF4F12001C)		\$980	Each	10%	\$882	Other	F1
VF4F12001CU-PSS-1YR	VF4F12001CU-PSS-1YR	Annual Maintenance PSS (VF4F12001CU)		\$1,026	Each	10%	\$924	Other	F1
VF4F12002BFP-PSS-1YR	VF4F12002BFP-PSS-1YR	Annual Maintenance PSS (VF4F12002BFP)		\$2,097	Each	10%	\$1,887	Other	F1
VF4F12002CFP-PSS-1YR	VF4F12002CFP-PSS-1YR	Annual Maintenance PSS (VF4F12002CFP)		\$2,097	Each	10%	\$1,887	Other	F1
VF4F14001B-PSS-1YR	VF4F14001B-PSS-1YR	Annual Maintenance PSS (VF4F14001B)		\$1,860	Each	10%	\$1,674	Other	F1
VF4F14001BU-PSS-1YR	VF4F14001BU-PSS-1YR	Annual Maintenance PSS (VF4F14001BU)		\$1,946	Each	10%	\$1,751	Other	F1
VF4F14001C-PSS-1YR	VF4F14001C-PSS-1YR	Annual Maintenance PSS (VF4F14001C)		\$1,860	Each	10%	\$1,674	Other	F1
VF4F14001CU-PSS-1YR	VF4F14001CU-PSS-1YR	Annual Maintenance PSS (VF4F14001CU)		\$1,946	Each	10%	\$1,751	Other	F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VF4F14002BFP-PSS-1YR	VF4F14002BFP-PSS-1YR	Annual Maintenance PSS (VF4F14002BFP)		\$3,975	Each	10%	\$3,577	Other	F1
VF4F14002CFP-PSS-1YR	VF4F14002CFP-PSS-1YR	Annual Maintenance PSS (VF4F14002CFP)		\$3,975	Each	10%	\$3,577	Other	F1
VF4FM8001B-PSS-1YR	VF4FM8001B-PSS-1YR	Annual Maintenance PSS (VF4FM8001B)		\$3,286	Each	10%	\$2,957	Other	F1
VF4FM8001BTU-PSS-1YR	VF4FM8001BTU-PSS-1YR	Annual Maintenance PSS (VF4FM8001BTU)		\$3,439	Each	10%	\$3,095	Other	F1
VF4FM8001BU-PSS-1YR	VF4FM8001BU-PSS-1YR	Annual Maintenance PSS (VF4FM8001BU)		\$3,439	Each	10%	\$3,095	Other	F1
VF4FM8002BFP-PSS-1YR	VF4FM8002BFP-PSS-1YR	Annual Maintenance PSS (VF4FM8002BFP)		\$10,573	Each	10%	\$9,516	Other	F1
V-FASTADD-BAS-PSS-1YR	V-FASTADD-BAS-PSS-1YR	Annual Maintenance PSS (V-FASTADD-BAS)		\$1,102	Each	10%	\$992	Other	F1
V-FASTADD-C01-PSS-1YR	V-FASTADD-C01-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C01)		\$123	Each	10%	\$111	Other	F1
V-FASTADD-C02-PSS-1YR	V-FASTADD-C02-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C02)		\$116	Each	10%	\$104	Other	F1
V-FASTADD-C03-PSS-1YR	V-FASTADD-C03-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C03)		\$102	Each	10%	\$91	Other	F1
V-FASTADD-C04-PSS-1YR	V-FASTADD-C04-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C04)		\$95	Each	10%	\$85	Other	F1
V-FASTADD-C05-PSS-1YR	V-FASTADD-C05-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C05)		\$90	Each	10%	\$81	Other	F1
V-FASTADD-C06-PSS-1YR	V-FASTADD-C06-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C06)		\$81	Each	10%	\$73	Other	F1
V-FASTADD-C07-PSS-1YR	V-FASTADD-C07-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C07)		\$73	Each	10%	\$66	Other	F1
V-FASTADD-C08-PSS-1YR	V-FASTADD-C08-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C08)		\$63	Each	10%	\$57	Other	F1
V-FASTADD-C09-PSS-1YR	V-FASTADD-C09-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C09)		\$54	Each	10%	\$49	Other	F1
V-FASTADD-C10-PSS-1YR	V-FASTADD-C10-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C10)		\$48	Each	10%	\$43	Other	F1
V-FASTADD-C11-PSS-1YR	V-FASTADD-C11-PSS-1YR	Annual Maintenance PSS (V-FASTADD-C11)		\$42	Each	10%	\$38	Other	F1
V-FASTADD-N01-PSS-1YR	V-FASTADD-N01-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N01)		\$62	Each	10%	\$55	Other	F1
V-FASTADD-N02-PSS-1YR	V-FASTADD-N02-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N02)		\$58	Each	10%	\$52	Other	F1
V-FASTADD-N03-PSS-1YR	V-FASTADD-N03-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N03)		\$51	Each	10%	\$46	Other	F1
V-FASTADD-N04-PSS-1YR	V-FASTADD-N04-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N04)		\$47	Each	10%	\$42	Other	F1
V-FASTADD-N05-PSS-1YR	V-FASTADD-N05-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N05)		\$45	Each	10%	\$41	Other	F1
V-FASTADD-N06-PSS-1YR	V-FASTADD-N06-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N06)		\$41	Each	10%	\$37	Other	F1
V-FASTADD-N07-PSS-1YR	V-FASTADD-N07-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N07)		\$36	Each	10%	\$33	Other	F1
V-FASTADD-N08-PSS-1YR	V-FASTADD-N08-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N08)		\$32	Each	10%	\$28	Other	F1
V-FASTADD-N09-PSS-1YR	V-FASTADD-N09-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N09)		\$27	Each	10%	\$24	Other	F1
V-FASTADD-N10-PSS-1YR	V-FASTADD-N10-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N10)		\$24	Each	10%	\$22	Other	F1
V-FASTADD-N11-PSS-1YR	V-FASTADD-N11-PSS-1YR	Annual Maintenance PSS (V-FASTADD-N11)		\$21	Each	10%	\$19	Other	F1
V-FASTPKG-BAS-PSS-1YR	V-FASTPKG-BAS-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-BAS)		\$2,766	Each	10%	\$2,489	Other	F1
V-FASTPKG-C01-PSS-1YR	V-FASTPKG-C01-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-C01)		\$309	Each	10%	\$278	Other	F1
V-FASTPKG-C02-PSS-1YR	V-FASTPKG-C02-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-C02)		\$290	Each	10%	\$261	Other	F1
V-FASTPKG-C03-PSS-1YR	V-FASTPKG-C03-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-C03)		\$255	Each	10%	\$229	Other	F1
V-FASTPKG-C04-PSS-1YR	V-FASTPKG-C04-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-C04)		\$237	Each	10%	\$213	Other	F1
V-FASTPKG-C05-PSS-1YR	V-FASTPKG-C05-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-C05)		\$227	Each	10%	\$204	Other	F1
V-FASTPKG-C06-PSS-1YR	V-FASTPKG-C06-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-C06)		\$204	Each	10%	\$184	Other	F1
V-FASTPKG-C07-PSS-1YR	V-FASTPKG-C07-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-C07)		\$183	Each	10%	\$165	Other	F1
V-FASTPKG-C08-PSS-1YR	V-FASTPKG-C08-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-C08)		\$159	Each	10%	\$143	Other	F1
V-FASTPKG-C09-PSS-1YR	V-FASTPKG-C09-PSS-1YR	Annual Maintenance PSS (V-FASTPKG-C09)		\$136	Each	10%	\$122	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
V-FASTPKG-C10-PSS-1YR	V-FASTPKG-C10-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-C10)	\$120	Each	10%	\$108	Other	F1
V-FASTPKG-C11-PSS-1YR	V-FASTPKG-C11-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-C11)	\$105	Each	10%	\$94	Other	F1
V-FASTPKG-N01-PSS-1YR	V-FASTPKG-N01-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N01)	\$154	Each	10%	\$139	Other	F1
V-FASTPKG-N02-PSS-1YR	V-FASTPKG-N02-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N02)	\$145	Each	10%	\$130	Other	F1
V-FASTPKG-N03-PSS-1YR	V-FASTPKG-N03-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N03)	\$127	Each	10%	\$115	Other	F1
V-FASTPKG-N04-PSS-1YR	V-FASTPKG-N04-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N04)	\$119	Each	10%	\$107	Other	F1
V-FASTPKG-N05-PSS-1YR	V-FASTPKG-N05-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N05)	\$113	Each	10%	\$102	Other	F1
V-FASTPKG-N06-PSS-1YR	V-FASTPKG-N06-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N06)	\$102	Each	10%	\$92	Other	F1
V-FASTPKG-N07-PSS-1YR	V-FASTPKG-N07-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N07)	\$92	Each	10%	\$82	Other	F1
V-FASTPKG-N08-PSS-1YR	V-FASTPKG-N08-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N08)	\$79	Each	10%	\$71	Other	F1
V-FASTPKG-N09-PSS-1YR	V-FASTPKG-N09-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N09)	\$68	Each	10%	\$61	Other	F1
V-FASTPKG-N10-PSS-1YR	V-FASTPKG-N10-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N10)	\$60	Each	10%	\$54	Other	F1
V-FASTPKG-N11-PSS-1YR	V-FASTPKG-N11-PSS-1YR		Annual Maintenance PSS (V-FASTPKG-N11)	\$52	Each	10%	\$47	Other	F1
VFC-MEZZ-SW-PSS-1YR	VFC-MEZZ-SW-PSS-1YR		Annual Maintenance PSS (VFC-MEZZ-SW)	\$1,237	Each	10%	\$1,113	Other	F1
VG10-DME-PSS-1YR	VG10-DME-PSS-1YR		Annual Maintenance PSS (VG10-DME)	\$2,895	Each	10%	\$2,606	Other	F1
VG10-DM-PSS-1YR	VG10-DM-PSS-1YR		Annual Maintenance PSS (VG10-DM)	\$2,227	Each	10%	\$2,004	Other	F1
VG10-DM-U-PSS-1YR	VG10-DM-U-PSS-1YR		Annual Maintenance PSS (VG10-DM-U)	\$2,306	Each	10%	\$2,075	Other	F1
VG10-LPS-PSS-1YR	VG10-LPS-PSS-1YR		Annual Maintenance PSS (VG10-LPS)	\$1,189	Each	10%	\$1,070	Other	F1
VG10-PPAK-PSS-1YR	VG10-PPAK-PSS-1YR		Annual Maintenance PSS (VG10-PPAK)	\$7,292	Each	10%	\$6,663	Other	F1
VG10-RPS-PSS-1YR	VG10-RPS-PSS-1YR		Annual Maintenance PSS (VG10-RPS)	\$3,074	Each	10%	\$2,767	Other	F1
VG10-SCS-PSS-1YR	VG10-SCS-PSS-1YR		Annual Maintenance PSS (VG10-SCS)	\$1,132	Each	10%	\$1,019	Other	F1
VG10-UNISF-PSS-1YR	VG10-UNISF-PSS-1YR		Annual Maintenance PSS (VG10-UNISF)	\$324	Each	10%	\$292	Other	F1
VG2-ADV-L-PSS-1YR	VG2-ADV-L-PSS-1YR		Annual Maintenance PSS (VG2-ADV-L)	\$4,000	Each	10%	\$3,600	Other	F1
VG2-CEE2-L-PSS-1YR	VG2-CEE2-L-PSS-1YR		Annual Maintenance PSS (VG2-CEE2-L)	\$400	Each	10%	\$360	Other	F1
VG2-CEE-L-PSS-1YR	VG2-CEE-L-PSS-1YR		Annual Maintenance PSS (VG2-CEE-L)	\$400	Each	10%	\$360	Other	F1
VG2-DME0-PSS-1YR	VG2-DME0-PSS-1YR		Annual Maintenance PSS (VG2-DME0)	\$2,380	Each	10%	\$2,142	Other	F1
VG2-DM-PSS-1YR	VG2-DM-PSS-1YR		Annual Maintenance PSS (VG2-DM)	\$1,700	Each	10%	\$1,530	Other	F1
VG2-DM-U-PSS-1YR	VG2-DM-U-PSS-1YR		Annual Maintenance PSS (VG2-DM-U)	\$2,210	Each	10%	\$1,989	Other	F1
VG2-FLR-L-PSS-1YR	VG2-FLR-L-PSS-1YR		Annual Maintenance PSS (VG2-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
VG2-REPV2-L-PSS-1YR	VG2-REPV2-L-PSS-1YR		Annual Maintenance PSS (VG2-REPV2-L)	\$3,750	Each	10%	\$3,375	Other	F1
VG2-REPV2-LU-PSS-1YR	VG2-REPV2-LU-PSS-1YR		Annual Maintenance PSS (VG2-REPV2-LU)	\$3,750	Each	10%	\$3,375	Other	F1
VG50-DME0-PSS-1YR	VG50-DME0-PSS-1YR		Annual Maintenance PSS (VG50-DME0)	\$16,703	Each	10%	\$15,032	Other	F1
VG50-DMEX-PSS-1YR	VG50-DMEX-PSS-1YR		Annual Maintenance PSS (VG50-DMEX)	\$7,650	Each	10%	\$6,885	Other	F1
VG50-DMEX-U-PSS-1YR	VG50-DMEX-U-PSS-1YR		Annual Maintenance PSS (VG50-DMEX-U)	\$7,921	Each	10%	\$7,129	Other	F1
VG50-DM-PSS-1YR	VG50-DM-PSS-1YR		Annual Maintenance PSS (VG50-DM)	\$9,350	Each	10%	\$8,415	Other	F1
VG50-DM-U-PSS-1YR	VG50-DM-U-PSS-1YR		Annual Maintenance PSS (VG50-DM-U)	\$9,681	Each	10%	\$8,713	Other	F1
VG50-LPS-PSS-1YR	VG50-LPS-PSS-1YR		Annual Maintenance PSS (VG50-LPS)	\$2,103	Each	10%	\$1,893	Other	F1
VG50-PPAK-PSS-1YR	VG50-PPAK-PSS-1YR		Annual Maintenance PSS (VG50-PPAK)	\$11,259	Each	10%	\$10,133	Other	F1
VG50-RPS-PSS-1YR	VG50-RPS-PSS-1YR		Annual Maintenance PSS (VG50-RPS)	\$5,176	Each	10%	\$4,658	Other	F1
VG50-SCS-PSS-1YR	VG50-SCS-PSS-1YR		Annual Maintenance PSS (VG50-SCS)	\$2,265	Each	10%	\$2,039	Other	F1
VG50-UNISF-PSS-1YR	VG50-UNISF-PSS-1YR		Annual Maintenance PSS (VG50-UNISF)	\$3,235	Each	10%	\$2,912	Other	F1
VG8-ADV-L-PSS-1YR	VG8-ADV-L-PSS-1YR		Annual Maintenance PSS (VG8-ADV-L)	\$6,000	Each	10%	\$5,400	Other	F1
VG8-CEE2-L-PSS-1YR	VG8-CEE2-L-PSS-1YR		Annual Maintenance PSS (VG8-CEE2-L)	\$600	Each	10%	\$540	Other	F1
VG8-CEE-L-PSS-1YR	VG8-CEE-L-PSS-1YR		Annual Maintenance PSS (VG8-CEE-L)	\$600	Each	10%	\$540	Other	F1
VG8-DME0-PSS-1YR	VG8-DME0-PSS-1YR		Annual Maintenance PSS (VG8-DME0)	\$12,750	Each	10%	\$11,475	Other	F1
VG8-DMEX-PSS-1YR	VG8-DMEX-PSS-1YR		Annual Maintenance PSS (VG8-DMEX)	\$5,950	Each	10%	\$5,355	Other	F1
VG8-DMEX-U-PSS-1YR	VG8-DMEX-U-PSS-1YR		Annual Maintenance PSS (VG8-DMEX-U)	\$7,735	Each	10%	\$6,962	Other	F1
VG8-DM-PSS-1YR	VG8-DM-PSS-1YR		Annual Maintenance PSS (VG8-DM)	\$9,350	Each	10%	\$8,415	Other	F1
VG8-DM-U-PSS-1YR	VG8-DM-U-PSS-1YR		Annual Maintenance PSS (VG8-DM-U)	\$12,155	Each	10%	\$10,940	Other	F1
VG8-FLR-L-PSS-1YR	VG8-FLR-L-PSS-1YR		Annual Maintenance PSS (VG8-FLR-L)	\$2,000	Each	10%	\$1,800	Other	F1
VG8-REPV2-L-PSS-1YR	VG8-REPV2-L-PSS-1YR		Annual Maintenance PSS (VG8-REPV2-L)	\$6,220	Each	10%	\$5,598	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
VG8-REP2-LU-PSS-1YR	VG8-REP2-LU-PSS-1YR		Annual Maintenance PSS (VG8-REP2-LU)	\$6,220	Each	10%		\$5,598	Other	F1
VG-CS2-PSS-1YR	VG-CS2-PSS-1YR		Annual Maintenance PSS (VG-CS2)	\$1,478	Each	10%		\$1,330	Other	F1
VG-CS2-U-PSS-1YR	VG-CS2-U-PSS-1YR		Annual Maintenance PSS (VG-CS2-U)	\$1,531	Each	10%		\$1,378	Other	F1
VG-CS-PSS-1YR	VG-CS-PSS-1YR		Annual Maintenance PSS (VG-CS)	\$1,478	Each	10%		\$1,330	Other	F1
VG-FCOE-OP-PSS-1YR	VG-FCOE-OP-PSS-1YR		Annual Maintenance PSS (VG-FCOE-OP)	\$1,743	Each	10%		\$1,568	Other	F1
VG-FCOE-TW-PSS-1YR	VG-FCOE-TW-PSS-1YR		Annual Maintenance PSS (VG-FCOE-TW)	\$1,743	Each	10%		\$1,568	Other	F1
VG-M1GCU-A-PSS-1YR	VG-M1GCU-A-PSS-1YR		Annual Maintenance PSS (VG-M1GCU-A)	\$309	Each	10%		\$278	Other	F1
VG-M1GCU-U-PSS-1YR	VG-M1GCU-U-PSS-1YR		Annual Maintenance PSS (VG-M1GCU-U)	\$320	Each	10%		\$288	Other	F1
VG-M8GF-A-PSS-1YR	VG-M8GF-A-PSS-1YR		Annual Maintenance PSS (VG-M8GF-A)	\$696	Each	10%		\$627	Other	F1
VG-MXG2OP-A-PSS-1YR	VG-MXG2OP-A-PSS-1YR		Annual Maintenance PSS (VG-MXG2OP-A)	\$1,743	Each	10%		\$1,568	Other	F1
VG-MXG2OP-U-PSS-1YR	VG-MXG2OP-U-PSS-1YR		Annual Maintenance PSS (VG-MXG2OP-U)	\$1,804	Each	10%		\$1,624	Other	F1
VG-MXG2TW-A-PSS-1YR	VG-MXG2TW-A-PSS-1YR		Annual Maintenance PSS (VG-MXG2TW-A)	\$309	Each	10%		\$278	Other	F1
VG-MXG2TW-U-PSS-1YR	VG-MXG2TW-U-PSS-1YR		Annual Maintenance PSS (VG-MXG2TW-U)	\$320	Each	10%		\$288	Other	F1
VG-MXGT-A-PSS-1YR	VG-MXGT-A-PSS-1YR		Annual Maintenance PSS (VG-MXGT-A)	\$1,743	Each	10%		\$1,568	Other	F1
VG-MXGT-U-PSS-1YR	VG-MXGT-U-PSS-1YR		Annual Maintenance PSS (VG-MXGT-U)	\$1,804	Each	10%		\$1,624	Other	F1
VIPR-ELA-ANLTC-PAK-PSS-1YR	VIPR-ELA-ANLTC-PAK-PSS-1YR		Annual Maintenance PSS (VIPR-ELA-ANLTC-PAK)	\$253	Each	10%		\$227	Other	F1
VIPR-ELA-CNTL-PSS-1YR	VIPR-ELA-CNTL-PSS-1YR		Annual Maintenance PSS (VIPR-ELA-CNTL)	\$253	Each	10%		\$227	Other	F1
VIPR-ELA-DSHDFS-PK-PSS-1YR	VIPR-ELA-DSHDFS-PK-PSS-1YR		Annual Maintenance PSS (VIPR-ELA-DSHDFS-PK)	\$253	Each	10%		\$227	Other	F1
VIPR-ELA-DS-PAK-PSS-1YR	VIPR-ELA-DS-PAK-PSS-1YR		Annual Maintenance PSS (VIPR-ELA-DS-PAK)	\$253	Each	10%		\$227	Other	F1
VIPR-ELA-HDFS-PSS-1YR	VIPR-ELA-HDFS-PSS-1YR		Annual Maintenance PSS (VIPR-ELA-HDFS)	\$253	Each	10%		\$227	Other	F1
VIPR-ELA-OBJ-PSS-1YR	VIPR-ELA-OBJ-PSS-1YR		Annual Maintenance PSS (VIPR-ELA-OBJ)	\$253	Each	10%		\$227	Other	F1
VIPR-ELA-OHDFS-PAK-PSS-1YR	VIPR-ELA-OHDFS-PAK-PSS-1YR		Annual Maintenance PSS (VIPR-ELA-OHDFS-PAK)	\$253	Each	10%		\$227	Other	F1
VJ-2S6F-200-PSS-1YR	VJ-2S6F-200-PSS-1YR		Annual Maintenance PSS (VJ-2S6F-200)	\$770	Each	10%		\$693	Other	F1
VJ-DS07-030-PSS-1YR	VJ-DS07-030-PSS-1YR		Annual Maintenance PSS (VJ-DS07-030)	\$205	Each	10%		\$184	Other	F1
VJ-DS07-040-PSS-1YR	VJ-DS07-040-PSS-1YR		Annual Maintenance PSS (VJ-DS07-040)	\$205	Each	10%		\$184	Other	F1
VJ-VS07-020-PSS-1YR	VJ-VS07-020-PSS-1YR		Annual Maintenance PSS (VJ-VS07-020)	\$128	Each	10%		\$115	Other	F1
VJ-VS07-030-PSS-1YR	VJ-VS07-030-PSS-1YR		Annual Maintenance PSS (VJ-VS07-030)	\$205	Each	10%		\$184	Other	F1
VJ-VS07-040-PSS-1YR	VJ-VS07-040-PSS-1YR		Annual Maintenance PSS (VJ-VS07-040)	\$222	Each	10%		\$200	Other	F1
VJ-VS6F-200-PSS-1YR	VJ-VS6F-200-PSS-1YR		Annual Maintenance PSS (VJ-VS6F-200)	\$863	Each	10%		\$776	Other	F1
VJ-VS6F-400-PSS-1YR	VJ-VS6F-400-PSS-1YR		Annual Maintenance PSS (VJ-VS6F-400)	\$1,155	Each	10%		\$1,040	Other	F1
VL41012001B-PSS-1YR	VL41012001B-PSS-1YR		Annual Maintenance PSS (VL41012001B)	\$373	Each	10%		\$336	Other	F1
VL41012001BTU-PSS-1YR	VL41012001BTU-PSS-1YR		Annual Maintenance PSS (VL41012001BTU)	\$391	Each	10%		\$352	Other	F1
VL41012001BU-PSS-1YR	VL41012001BU-PSS-1YR		Annual Maintenance PSS (VL41012001BU)	\$391	Each	10%		\$352	Other	F1
VL4103001B-PSS-1YR	VL4103001B-PSS-1YR		Annual Maintenance PSS (VL4103001B)	\$146	Each	10%		\$132	Other	F1
VL4103001BTU-PSS-1YR	VL4103001BTU-PSS-1YR		Annual Maintenance PSS (VL4103001BTU)	\$153	Each	10%		\$138	Other	F1
VL4103001BU-PSS-1YR	VL4103001BU-PSS-1YR		Annual Maintenance PSS (VL4103001BU)	\$153	Each	10%		\$138	Other	F1
VL4103001C-PSS-1YR	VL4103001C-PSS-1YR		Annual Maintenance PSS (VL4103001C)	\$146	Each	10%		\$132	Other	F1
VL4103001CTU-PSS-1YR	VL4103001CTU-PSS-1YR		Annual Maintenance PSS (VL4103001CTU)	\$153	Each	10%		\$138	Other	F1
VL4103001CU-PSS-1YR	VL4103001CU-PSS-1YR		Annual Maintenance PSS (VL4103001CU)	\$153	Each	10%		\$138	Other	F1
VL4106001B-PSS-1YR	VL4106001B-PSS-1YR		Annual Maintenance PSS (VL4106001B)	\$253	Each	10%		\$228	Other	F1
VL4106001BTU-PSS-1YR	VL4106001BTU-PSS-1YR		Annual Maintenance PSS (VL4106001BTU)	\$265	Each	10%		\$239	Other	F1
VL4106001BU-PSS-1YR	VL4106001BU-PSS-1YR		Annual Maintenance PSS (VL4106001BU)	\$265	Each	10%		\$239	Other	F1
VL4106001C-PSS-1YR	VL4106001C-PSS-1YR		Annual Maintenance PSS (VL4106001C)	\$253	Each	10%		\$228	Other	F1
VL4106001CTU-PSS-1YR	VL4106001CTU-PSS-1YR		Annual Maintenance PSS (VL4106001CTU)	\$265	Each	10%		\$239	Other	F1
VL4106001CU-PSS-1YR	VL4106001CU-PSS-1YR		Annual Maintenance PSS (VL4106001CU)	\$265	Each	10%		\$239	Other	F1
VL4109001B-PSS-1YR	VL4109001B-PSS-1YR		Annual Maintenance PSS (VL4109001B)	\$333	Each	10%		\$300	Other	F1
VL4109001BTU-PSS-1YR	VL4109001BTU-PSS-1YR		Annual Maintenance PSS (VL4109001BTU)	\$349	Each	10%		\$314	Other	F1
VL4109001BU-PSS-1YR	VL4109001BU-PSS-1YR		Annual Maintenance PSS (VL4109001BU)	\$349	Each	10%		\$314	Other	F1
VL4109001C-PSS-1YR	VL4109001C-PSS-1YR		Annual Maintenance PSS (VL4109001C)	\$333	Each	10%		\$300	Other	F1
VL4109001CTU-PSS-1YR	VL4109001CTU-PSS-1YR		Annual Maintenance PSS (VL4109001CTU)	\$349	Each	10%		\$314	Other	F1
VL4109001CU-PSS-1YR	VL4109001CU-PSS-1YR		Annual Maintenance PSS (VL4109001CU)	\$349	Each	10%		\$314	Other	F1
VL4151461B-PSS-1YR	VL4151461B-PSS-1YR		Annual Maintenance PSS (VL4151461B)	\$258	Each	10%		\$232	Other	F1
VL4151461BTU-PSS-1YR	VL4151461BTU-PSS-1YR		Annual Maintenance PSS (VL4151461BTU)	\$269	Each	10%		\$243	Other	F1
VL4151461BU-PSS-1YR	VL4151461BU-PSS-1YR		Annual Maintenance PSS (VL4151461BU)	\$269	Each	10%		\$243	Other	F1
VL4151461C-PSS-1YR	VL4151461C-PSS-1YR		Annual Maintenance PSS (VL4151461C)	\$258	Each	10%		\$232	Other	F1
VL4151461CTU-PSS-1YR	VL4151461CTU-PSS-1YR		Annual Maintenance PSS (VL4151461CTU)	\$269	Each	10%		\$243	Other	F1
VL4151461CU-PSS-1YR	VL4151461CU-PSS-1YR		Annual Maintenance PSS (VL4151461CU)	\$269	Each	10%		\$243	Other	F1
VL4153001B-PSS-1YR	VL4153001B-PSS-1YR		Annual Maintenance PSS (VL4153001B)	\$377	Each	10%		\$339	Other	F1
VL4153001BTU-PSS-1YR	VL4153001BTU-PSS-1YR		Annual Maintenance PSS (VL4153001BTU)	\$394	Each	10%		\$355	Other	F1
VL4153001BU-PSS-1YR	VL4153001BU-PSS-1YR		Annual Maintenance PSS (VL4153001BU)	\$394	Each	10%		\$355	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VL4153001C-PSS-1YR	VL4153001C-PSS-1YR		Annual Maintenance PSS (VL4153001C)	\$377	Each	10%	\$339	Other	F1
VL4153001CTU-PSS-1YR	VL4153001CTU-PSS-1YR		Annual Maintenance PSS (VL4153001CTU)	\$394	Each	10%	\$355	Other	F1
VL4153001CU-PSS-1YR	VL4153001CU-PSS-1YR		Annual Maintenance PSS (VL4153001CU)	\$394	Each	10%	\$355	Other	F1
VL4156001B-PSS-1YR	VL4156001B-PSS-1YR		Annual Maintenance PSS (VL4156001B)	\$667	Each	10%	\$600	Other	F1
VL4156001BTU-PSS-1YR	VL4156001BTU-PSS-1YR		Annual Maintenance PSS (VL4156001BTU)	\$698	Each	10%	\$628	Other	F1
VL4156001BU-PSS-1YR	VL4156001BU-PSS-1YR		Annual Maintenance PSS (VL4156001BU)	\$698	Each	10%	\$628	Other	F1
VL47210001B-PSS-1YR	VL47210001B-PSS-1YR		Annual Maintenance PSS (VL47210001B)	\$277	Each	10%	\$249	Other	F1
VL47210001BTU-PSS-1YR	VL47210001BTU-PSS-1YR		Annual Maintenance PSS (VL47210001BTU)	\$290	Each	10%	\$261	Other	F1
VL47210001BU-PSS-1YR	VL47210001BU-PSS-1YR		Annual Maintenance PSS (VL47210001BU)	\$290	Each	10%	\$261	Other	F1
VL47210001C-PSS-1YR	VL47210001C-PSS-1YR		Annual Maintenance PSS (VL47210001C)	\$277	Each	10%	\$249	Other	F1
VL47210001CTU-PSS-1YR	VL47210001CTU-PSS-1YR		Annual Maintenance PSS (VL47210001CTU)	\$290	Each	10%	\$261	Other	F1
VL47210001CU-PSS-1YR	VL47210001CU-PSS-1YR		Annual Maintenance PSS (VL47210001CU)	\$290	Each	10%	\$261	Other	F1
VL4FM1001B-PSS-1YR	VL4FM1001B-PSS-1YR		Annual Maintenance PSS (VL4FM1001B)	\$553	Each	10%	\$498	Other	F1
VL4FM1001BU-PSS-1YR	VL4FM1001BU-PSS-1YR		Annual Maintenance PSS (VL4FM1001BU)	\$569	Each	10%	\$512	Other	F1
VL4FM1001C-PSS-1YR	VL4FM1001C-PSS-1YR		Annual Maintenance PSS (VL4FM1001C)	\$553	Each	10%	\$498	Other	F1
VL4FM1001CTU-PSS-1YR	VL4FM1001CTU-PSS-1YR		Annual Maintenance PSS (VL4FM1001CTU)	\$569	Each	10%	\$512	Other	F1
VL4FM1001CU-PSS-1YR	VL4FM1001CU-PSS-1YR		Annual Maintenance PSS (VL4FM1001CU)	\$569	Each	10%	\$512	Other	F1
VL4FM1002BFP-PSS-1YR	VL4FM1002BFP-PSS-1YR		Annual Maintenance PSS (VL4FM1002BFP)	\$1,102	Each	10%	\$991	Other	F1
VL4FM1002CFP-PSS-1YR	VL4FM1002CFP-PSS-1YR		Annual Maintenance PSS (VL4FM1002CFP)	\$1,102	Each	10%	\$991	Other	F1
VL4FM2001B-PSS-1YR	VL4FM2001B-PSS-1YR		Annual Maintenance PSS (VL4FM2001B)	\$980	Each	10%	\$882	Other	F1
VL4FM2001BU-PSS-1YR	VL4FM2001BU-PSS-1YR		Annual Maintenance PSS (VL4FM2001BU)	\$1,026	Each	10%	\$924	Other	F1
VL4FM2001C-PSS-1YR	VL4FM2001C-PSS-1YR		Annual Maintenance PSS (VL4FM2001C)	\$980	Each	10%	\$882	Other	F1
VL4FM2001CU-PSS-1YR	VL4FM2001CU-PSS-1YR		Annual Maintenance PSS (VL4FM2001CU)	\$1,026	Each	10%	\$924	Other	F1
VL4FM2002BFP-PSS-1YR	VL4FM2002BFP-PSS-1YR		Annual Maintenance PSS (VL4FM2002BFP)	\$2,097	Each	10%	\$1,887	Other	F1
VL4FM2002CFP-PSS-1YR	VL4FM2002CFP-PSS-1YR		Annual Maintenance PSS (VL4FM2002CFP)	\$2,097	Each	10%	\$1,887	Other	F1
VL4FM4001B-PSS-1YR	VL4FM4001B-PSS-1YR		Annual Maintenance PSS (VL4FM4001B)	\$1,860	Each	10%	\$1,674	Other	F1
VL4FM4001BU-PSS-1YR	VL4FM4001BU-PSS-1YR		Annual Maintenance PSS (VL4FM4001BU)	\$1,946	Each	10%	\$1,751	Other	F1
VL4FM4001C-PSS-1YR	VL4FM4001C-PSS-1YR		Annual Maintenance PSS (VL4FM4001C)	\$1,860	Each	10%	\$1,674	Other	F1
VL4FM4001CTU-PSS-1YR	VL4FM4001CTU-PSS-1YR		Annual Maintenance PSS (VL4FM4001CTU)	\$1,946	Each	10%	\$1,751	Other	F1
VL4FM4002BFP-PSS-1YR	VL4FM4002BFP-PSS-1YR		Annual Maintenance PSS (VL4FM4002BFP)	\$3,975	Each	10%	\$3,577	Other	F1
VL4FM4002CFP-PSS-1YR	VL4FM4002CFP-PSS-1YR		Annual Maintenance PSS (VL4FM4002CFP)	\$3,975	Each	10%	\$3,577	Other	F1
VL4FM8001B-PSS-1YR	VL4FM8001B-PSS-1YR		Annual Maintenance PSS (VL4FM8001B)	\$3,296	Each	10%	\$2,957	Other	F1
VL4FM8001BTU-PSS-1YR	VL4FM8001BTU-PSS-1YR		Annual Maintenance PSS (VL4FM8001BTU)	\$3,439	Each	10%	\$3,095	Other	F1
VL4FM8001BU-PSS-1YR	VL4FM8001BU-PSS-1YR		Annual Maintenance PSS (VL4FM8001BU)	\$3,439	Each	10%	\$3,095	Other	F1
VL4FM8002BFP-PSS-1YR	VL4FM8002BFP-PSS-1YR		Annual Maintenance PSS (VL4FM8002BFP)	\$7,551	Each	10%	\$6,796	Other	F1
VLGX-ESN-UPG-PSS-1YR	VLGX-ESN-UPG-PSS-1YR		Annual Maintenance PSS (VLGX-ESN-UPG)	\$1,440	Each	10%	\$1,296	Other	F1
VLGX-SM-UPG-PSS-1YR	VLGX-SM-UPG-PSS-1YR		Annual Maintenance PSS (VLGX-SM-UPG)	\$1,296	Each	10%	\$1,166	Other	F1
VLGX-T1-4UP-PSS-1YR	VLGX-T1-4UP-PSS-1YR		Annual Maintenance PSS (VLGX-T1-4UP)	\$202	Each	10%	\$182	Other	F1
VLGX-T5-12UP-PSS-1YR	VLGX-T5-12UP-PSS-1YR		Annual Maintenance PSS (VLGX-T5-12UP)	\$950	Each	10%	\$855	Other	F1
VM2-RPHW-G6T-D-PSS-1YR	VM2-RPHW-G6T-D-PSS-1YR		Annual Maintenance PSS (VM2-RPHW-G6T-D)	\$2,310	Each	10%	\$2,079	Other	F1
VM2-RPHW-G6T-PSS-1YR	VM2-RPHW-G6T-PSS-1YR		Annual Maintenance PSS (VM2-RPHW-G6T)	\$2,310	Each	10%	\$2,079	Other	F1
VM4-RPHW-G6T-D-PSS-1YR	VM4-RPHW-G6T-D-PSS-1YR		Annual Maintenance PSS (VM4-RPHW-G6T-D)	\$2,310	Each	10%	\$2,079	Other	F1
VM4-RPHW-G6T-PSS-1YR	VM4-RPHW-G6T-PSS-1YR		Annual Maintenance PSS (VM4-RPHW-G6T)	\$2,310	Each	10%	\$2,079	Other	F1
VMAX10K-ADVF-PPAK-PSS-1YR	VMAX10K-ADVF-PPAK-PSS-1YR		Annual Maintenance PSS (VMAX10K-ADVF-PPAK)	\$16,112	Each	10%	\$14,501	Other	F1
VMAX10K-FBUNI-PPAK-PSS-1YR	VMAX10K-FBUNI-PPAK-PSS-1YR		Annual Maintenance PSS (VMAX10K-FBUNI-PPAK)	\$2,714	Each	10%	\$2,443	Other	F1
VMAX10K-LOCP-PPAK-PSS-1YR	VMAX10K-LOCP-PPAK-PSS-1YR		Annual Maintenance PSS (VMAX10K-LOCP-PPAK)	\$2,778	Each	10%	\$2,500	Other	F1
VMAX10K-REMP-PPAK-PSS-1YR	VMAX10K-REMP-PPAK-PSS-1YR		Annual Maintenance PSS (VMAX10K-REMP-PPAK)	\$4,424	Each	10%	\$3,982	Other	F1
VMAX10K-REMP-PPAK-PSS-1YR	VMAX10K-REMP-PPAK-PSS-1YR		Annual Maintenance PSS (VMAX10K-REMP-PPAK)	\$2,000	Each	10%	\$1,800	Other	F1
VMAX3-RPHW-G6T-D-PSS-1YR	VMAX3-RPHW-G6T-D-PSS-1YR		Annual Maintenance PSS (VMAX3-RPHW-G6T-D)	\$2,310	Each	10%	\$2,079	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VMAX3-RPHW-G6T-PSS-1YR	VMAX3-RPHW-G6T-PSS-1YR	Annual Maintenance PSS (VMAX3-RPHW-G6T)		\$2,310	Each	10%	\$2,079	Other	F1
VME-RPHW-G5-PSS-1YR	VME-RPHW-G5-PSS-1YR	Annual Maintenance PSS (VME-RPHW-G5)		\$1,540	Each	10%	\$1,386	Other	F1
VME-RPHW-G5T-PSS-1YR	VME-RPHW-G5T-PSS-1YR	Annual Maintenance PSS (VME-RPHW-G5T)		\$2,146	Each	10%	\$1,931	Other	F1
VME-RPHW-G6T-PSS-1YR	VME-RPHW-G6T-PSS-1YR	Annual Maintenance PSS (VME-RPHW-G6T)		\$2,310	Each	10%	\$2,079	Other	F1
V-MF-1BAS-PSS-1YR	V-MF-1BAS-PSS-1YR	Annual Maintenance PSS (V-MF-1BAS)		\$6,130	Each	10%	\$5,517	Other	F1
V-MF-1C01-PSS-1YR	V-MF-1C01-PSS-1YR	Annual Maintenance PSS (V-MF-1C01)		\$513	Each	10%	\$462	Other	F1
V-MF-1C02-PSS-1YR	V-MF-1C02-PSS-1YR	Annual Maintenance PSS (V-MF-1C02)		\$483	Each	10%	\$435	Other	F1
V-MF-1C03-PSS-1YR	V-MF-1C03-PSS-1YR	Annual Maintenance PSS (V-MF-1C03)		\$425	Each	10%	\$383	Other	F1
V-MF-1C04-PSS-1YR	V-MF-1C04-PSS-1YR	Annual Maintenance PSS (V-MF-1C04)		\$394	Each	10%	\$355	Other	F1
V-MF-1C05-PSS-1YR	V-MF-1C05-PSS-1YR	Annual Maintenance PSS (V-MF-1C05)		\$379	Each	10%	\$341	Other	F1
V-MF-1C06-PSS-1YR	V-MF-1C06-PSS-1YR	Annual Maintenance PSS (V-MF-1C06)		\$340	Each	10%	\$306	Other	F1
V-MF-1C07-PSS-1YR	V-MF-1C07-PSS-1YR	Annual Maintenance PSS (V-MF-1C07)		\$303	Each	10%	\$273	Other	F1
V-MF-1C08-PSS-1YR	V-MF-1C08-PSS-1YR	Annual Maintenance PSS (V-MF-1C08)		\$264	Each	10%	\$238	Other	F1
V-MF-1C09-PSS-1YR	V-MF-1C09-PSS-1YR	Annual Maintenance PSS (V-MF-1C09)		\$229	Each	10%	\$206	Other	F1
V-MF-1C10-PSS-1YR	V-MF-1C10-PSS-1YR	Annual Maintenance PSS (V-MF-1C10)		\$199	Each	10%	\$179	Other	F1
V-MF-1C11-PSS-1YR	V-MF-1C11-PSS-1YR	Annual Maintenance PSS (V-MF-1C11)		\$173	Each	10%	\$156	Other	F1
V-MF-1LBAS-PSS-1YR	V-MF-1LBAS-PSS-1YR	Annual Maintenance PSS (V-MF-1LBAS)		\$6,130	Each	10%	\$5,517	Other	F1
V-MF-1LC01-PSS-1YR	V-MF-1LC01-PSS-1YR	Annual Maintenance PSS (V-MF-1LC01)		\$513	Each	10%	\$462	Other	F1
V-MF-1LC02-PSS-1YR	V-MF-1LC02-PSS-1YR	Annual Maintenance PSS (V-MF-1LC02)		\$483	Each	10%	\$435	Other	F1
V-MF-1LC03-PSS-1YR	V-MF-1LC03-PSS-1YR	Annual Maintenance PSS (V-MF-1LC03)		\$425	Each	10%	\$383	Other	F1
V-MF-1LC04-PSS-1YR	V-MF-1LC04-PSS-1YR	Annual Maintenance PSS (V-MF-1LC04)		\$394	Each	10%	\$355	Other	F1
V-MF-1LC05-PSS-1YR	V-MF-1LC05-PSS-1YR	Annual Maintenance PSS (V-MF-1LC05)		\$379	Each	10%	\$341	Other	F1
V-MF-1LC06-PSS-1YR	V-MF-1LC06-PSS-1YR	Annual Maintenance PSS (V-MF-1LC06)		\$340	Each	10%	\$306	Other	F1
V-MF-1LC07-PSS-1YR	V-MF-1LC07-PSS-1YR	Annual Maintenance PSS (V-MF-1LC07)		\$303	Each	10%	\$273	Other	F1
V-MF-1LC08-PSS-1YR	V-MF-1LC08-PSS-1YR	Annual Maintenance PSS (V-MF-1LC08)		\$264	Each	10%	\$238	Other	F1
V-MF-1LC09-PSS-1YR	V-MF-1LC09-PSS-1YR	Annual Maintenance PSS (V-MF-1LC09)		\$229	Each	10%	\$206	Other	F1
V-MF-1LC10-PSS-1YR	V-MF-1LC10-PSS-1YR	Annual Maintenance PSS (V-MF-1LC10)		\$199	Each	10%	\$179	Other	F1
V-MF-1LC11-PSS-1YR	V-MF-1LC11-PSS-1YR	Annual Maintenance PSS (V-MF-1LC11)		\$173	Each	10%	\$156	Other	F1
V-MF-1LN01-PSS-1YR	V-MF-1LN01-PSS-1YR	Annual Maintenance PSS (V-MF-1LN01)		\$257	Each	10%	\$231	Other	F1
V-MF-1LN02-PSS-1YR	V-MF-1LN02-PSS-1YR	Annual Maintenance PSS (V-MF-1LN02)		\$241	Each	10%	\$217	Other	F1
V-MF-1LN03-PSS-1YR	V-MF-1LN03-PSS-1YR	Annual Maintenance PSS (V-MF-1LN03)		\$213	Each	10%	\$192	Other	F1
V-MF-1LN04-PSS-1YR	V-MF-1LN04-PSS-1YR	Annual Maintenance PSS (V-MF-1LN04)		\$197	Each	10%	\$177	Other	F1
V-MF-1LN05-PSS-1YR	V-MF-1LN05-PSS-1YR	Annual Maintenance PSS (V-MF-1LN05)		\$189	Each	10%	\$170	Other	F1
V-MF-1LN06-PSS-1YR	V-MF-1LN06-PSS-1YR	Annual Maintenance PSS (V-MF-1LN06)		\$170	Each	10%	\$153	Other	F1
V-MF-1LN07-PSS-1YR	V-MF-1LN07-PSS-1YR	Annual Maintenance PSS (V-MF-1LN07)		\$151	Each	10%	\$136	Other	F1
V-MF-1LN08-PSS-1YR	V-MF-1LN08-PSS-1YR	Annual Maintenance PSS (V-MF-1LN08)		\$132	Each	10%	\$119	Other	F1
V-MF-1LN09-PSS-1YR	V-MF-1LN09-PSS-1YR	Annual Maintenance PSS (V-MF-1LN09)		\$115	Each	10%	\$104	Other	F1
V-MF-1LN10-PSS-1YR	V-MF-1LN10-PSS-1YR	Annual Maintenance PSS (V-MF-1LN10)		\$100	Each	10%	\$90	Other	F1
V-MF-1LN11-PSS-1YR	V-MF-1LN11-PSS-1YR	Annual Maintenance PSS (V-MF-1LN11)		\$87	Each	10%	\$78	Other	F1
V-MF-1LR01-PSS-1YR	V-MF-1LR01-PSS-1YR	Annual Maintenance PSS (V-MF-1LR01)		\$513	Each	10%	\$462	Other	F1
V-MF-1LR02-PSS-1YR	V-MF-1LR02-PSS-1YR	Annual Maintenance PSS (V-MF-1LR02)		\$483	Each	10%	\$435	Other	F1
V-MF-1LR03-PSS-1YR	V-MF-1LR03-PSS-1YR	Annual Maintenance PSS (V-MF-1LR03)		\$425	Each	10%	\$383	Other	F1
V-MF-1LR04-PSS-1YR	V-MF-1LR04-PSS-1YR	Annual Maintenance PSS (V-MF-1LR04)		\$394	Each	10%	\$355	Other	F1
V-MF-1LR05-PSS-1YR	V-MF-1LR05-PSS-1YR	Annual Maintenance PSS (V-MF-1LR05)		\$379	Each	10%	\$341	Other	F1
V-MF-1LR06-PSS-1YR	V-MF-1LR06-PSS-1YR	Annual Maintenance PSS (V-MF-1LR06)		\$340	Each	10%	\$306	Other	F1
V-MF-1LR07-PSS-1YR	V-MF-1LR07-PSS-1YR	Annual Maintenance PSS (V-MF-1LR07)		\$303	Each	10%	\$273	Other	F1
V-MF-1LR08-PSS-1YR	V-MF-1LR08-PSS-1YR	Annual Maintenance PSS (V-MF-1LR08)		\$264	Each	10%	\$238	Other	F1
V-MF-1LR09-PSS-1YR	V-MF-1LR09-PSS-1YR	Annual Maintenance PSS (V-MF-1LR09)		\$229	Each	10%	\$206	Other	F1
V-MF-1LR10-PSS-1YR	V-MF-1LR10-PSS-1YR	Annual Maintenance PSS (V-MF-1LR10)		\$199	Each	10%	\$179	Other	F1
V-MF-1LR11-PSS-1YR	V-MF-1LR11-PSS-1YR	Annual Maintenance PSS (V-MF-1LR11)		\$173	Each	10%	\$156	Other	F1
V-MF-1LRBAS-PSS-1YR	V-MF-1LRBAS-PSS-1YR	Annual Maintenance PSS (V-MF-1LRBAS)		\$6,130	Each	10%	\$5,517	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V-MF-1N01-PSS-1YR	V-MF-1N01-PSS-1YR	Annual Maintenance PSS (V-MF-1N01)		\$257	Each	10%	\$231	Other	F1
V-MF-1N02-PSS-1YR	V-MF-1N02-PSS-1YR	Annual Maintenance PSS (V-MF-1N02)		\$241	Each	10%	\$217	Other	F1
V-MF-1N03-PSS-1YR	V-MF-1N03-PSS-1YR	Annual Maintenance PSS (V-MF-1N03)		\$213	Each	10%	\$192	Other	F1
V-MF-1N04-PSS-1YR	V-MF-1N04-PSS-1YR	Annual Maintenance PSS (V-MF-1N04)		\$197	Each	10%	\$177	Other	F1
V-MF-1N05-PSS-1YR	V-MF-1N05-PSS-1YR	Annual Maintenance PSS (V-MF-1N05)		\$189	Each	10%	\$170	Other	F1
V-MF-1N06-PSS-1YR	V-MF-1N06-PSS-1YR	Annual Maintenance PSS (V-MF-1N06)		\$170	Each	10%	\$153	Other	F1
V-MF-1N07-PSS-1YR	V-MF-1N07-PSS-1YR	Annual Maintenance PSS (V-MF-1N07)		\$151	Each	10%	\$136	Other	F1
V-MF-1N08-PSS-1YR	V-MF-1N08-PSS-1YR	Annual Maintenance PSS (V-MF-1N08)		\$132	Each	10%	\$119	Other	F1
V-MF-1N09-PSS-1YR	V-MF-1N09-PSS-1YR	Annual Maintenance PSS (V-MF-1N09)		\$115	Each	10%	\$104	Other	F1
V-MF-1N10-PSS-1YR	V-MF-1N10-PSS-1YR	Annual Maintenance PSS (V-MF-1N10)		\$100	Each	10%	\$90	Other	F1
V-MF-1N11-PSS-1YR	V-MF-1N11-PSS-1YR	Annual Maintenance PSS (V-MF-1N11)		\$87	Each	10%	\$78	Other	F1
V-MF-1R01-PSS-1YR	V-MF-1R01-PSS-1YR	Annual Maintenance PSS (V-MF-1R01)		\$513	Each	10%	\$462	Other	F1
V-MF-1R02-PSS-1YR	V-MF-1R02-PSS-1YR	Annual Maintenance PSS (V-MF-1R02)		\$483	Each	10%	\$435	Other	F1
V-MF-1R03-PSS-1YR	V-MF-1R03-PSS-1YR	Annual Maintenance PSS (V-MF-1R03)		\$425	Each	10%	\$383	Other	F1
V-MF-1R04-PSS-1YR	V-MF-1R04-PSS-1YR	Annual Maintenance PSS (V-MF-1R04)		\$394	Each	10%	\$355	Other	F1
V-MF-1R05-PSS-1YR	V-MF-1R05-PSS-1YR	Annual Maintenance PSS (V-MF-1R05)		\$379	Each	10%	\$341	Other	F1
V-MF-1R06-PSS-1YR	V-MF-1R06-PSS-1YR	Annual Maintenance PSS (V-MF-1R06)		\$340	Each	10%	\$306	Other	F1
V-MF-1R07-PSS-1YR	V-MF-1R07-PSS-1YR	Annual Maintenance PSS (V-MF-1R07)		\$303	Each	10%	\$273	Other	F1
V-MF-1R08-PSS-1YR	V-MF-1R08-PSS-1YR	Annual Maintenance PSS (V-MF-1R08)		\$264	Each	10%	\$238	Other	F1
V-MF-1R09-PSS-1YR	V-MF-1R09-PSS-1YR	Annual Maintenance PSS (V-MF-1R09)		\$229	Each	10%	\$206	Other	F1
V-MF-1R10-PSS-1YR	V-MF-1R10-PSS-1YR	Annual Maintenance PSS (V-MF-1R10)		\$199	Each	10%	\$179	Other	F1
V-MF-1R11-PSS-1YR	V-MF-1R11-PSS-1YR	Annual Maintenance PSS (V-MF-1R11)		\$173	Each	10%	\$156	Other	F1
V-MF-1RBAS-PSS-1YR	V-MF-1RBAS-PSS-1YR	Annual Maintenance PSS (V-MF-1RBAS)		\$6,130	Each	10%	\$5,517	Other	F1
V-MF-2BAS-PSS-1YR	V-MF-2BAS-PSS-1YR	Annual Maintenance PSS (V-MF-2BAS)		\$5,517	Each	10%	\$4,965	Other	F1
V-MF-2C01-PSS-1YR	V-MF-2C01-PSS-1YR	Annual Maintenance PSS (V-MF-2C01)		\$462	Each	10%	\$416	Other	F1
V-MF-2C02-PSS-1YR	V-MF-2C02-PSS-1YR	Annual Maintenance PSS (V-MF-2C02)		\$435	Each	10%	\$392	Other	F1
V-MF-2C03-PSS-1YR	V-MF-2C03-PSS-1YR	Annual Maintenance PSS (V-MF-2C03)		\$383	Each	10%	\$345	Other	F1
V-MF-2C04-PSS-1YR	V-MF-2C04-PSS-1YR	Annual Maintenance PSS (V-MF-2C04)		\$355	Each	10%	\$320	Other	F1
V-MF-2C05-PSS-1YR	V-MF-2C05-PSS-1YR	Annual Maintenance PSS (V-MF-2C05)		\$341	Each	10%	\$307	Other	F1
V-MF-2C06-PSS-1YR	V-MF-2C06-PSS-1YR	Annual Maintenance PSS (V-MF-2C06)		\$306	Each	10%	\$275	Other	F1
V-MF-2C07-PSS-1YR	V-MF-2C07-PSS-1YR	Annual Maintenance PSS (V-MF-2C07)		\$273	Each	10%	\$246	Other	F1
V-MF-2C08-PSS-1YR	V-MF-2C08-PSS-1YR	Annual Maintenance PSS (V-MF-2C08)		\$238	Each	10%	\$214	Other	F1
V-MF-2C09-PSS-1YR	V-MF-2C09-PSS-1YR	Annual Maintenance PSS (V-MF-2C09)		\$206	Each	10%	\$185	Other	F1
V-MF-2C10-PSS-1YR	V-MF-2C10-PSS-1YR	Annual Maintenance PSS (V-MF-2C10)		\$179	Each	10%	\$161	Other	F1
V-MF-2C11-PSS-1YR	V-MF-2C11-PSS-1YR	Annual Maintenance PSS (V-MF-2C11)		\$156	Each	10%	\$140	Other	F1
V-MF-2N01-PSS-1YR	V-MF-2N01-PSS-1YR	Annual Maintenance PSS (V-MF-2N01)		\$231	Each	10%	\$208	Other	F1
V-MF-2N02-PSS-1YR	V-MF-2N02-PSS-1YR	Annual Maintenance PSS (V-MF-2N02)		\$217	Each	10%	\$195	Other	F1
V-MF-2N03-PSS-1YR	V-MF-2N03-PSS-1YR	Annual Maintenance PSS (V-MF-2N03)		\$192	Each	10%	\$173	Other	F1
V-MF-2N04-PSS-1YR	V-MF-2N04-PSS-1YR	Annual Maintenance PSS (V-MF-2N04)		\$177	Each	10%	\$159	Other	F1
V-MF-2N05-PSS-1YR	V-MF-2N05-PSS-1YR	Annual Maintenance PSS (V-MF-2N05)		\$170	Each	10%	\$153	Other	F1
V-MF-2N06-PSS-1YR	V-MF-2N06-PSS-1YR	Annual Maintenance PSS (V-MF-2N06)		\$153	Each	10%	\$138	Other	F1
V-MF-2N07-PSS-1YR	V-MF-2N07-PSS-1YR	Annual Maintenance PSS (V-MF-2N07)		\$136	Each	10%	\$122	Other	F1
V-MF-2N08-PSS-1YR	V-MF-2N08-PSS-1YR	Annual Maintenance PSS (V-MF-2N08)		\$119	Each	10%	\$107	Other	F1
V-MF-2N09-PSS-1YR	V-MF-2N09-PSS-1YR	Annual Maintenance PSS (V-MF-2N09)		\$104	Each	10%	\$94	Other	F1
V-MF-2N10-PSS-1YR	V-MF-2N10-PSS-1YR	Annual Maintenance PSS (V-MF-2N10)		\$90	Each	10%	\$81	Other	F1
V-MF-2N11-PSS-1YR	V-MF-2N11-PSS-1YR	Annual Maintenance PSS (V-MF-2N11)		\$78	Each	10%	\$70	Other	F1
V-MF-2R01-PSS-1YR	V-MF-2R01-PSS-1YR	Annual Maintenance PSS (V-MF-2R01)		\$462	Each	10%	\$416	Other	F1
V-MF-2R02-PSS-1YR	V-MF-2R02-PSS-1YR	Annual Maintenance PSS (V-MF-2R02)		\$435	Each	10%	\$392	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
V-MF-2R03-PSS-1YR	V-MF-2R03-PSS-1YR	Annual Maintenance PSS (V-MF-2R03)		\$383	Each	10%	\$345	Other	F1
V-MF-2R04-PSS-1YR	V-MF-2R04-PSS-1YR	Annual Maintenance PSS (V-MF-2R04)		\$355	Each	10%	\$320	Other	F1
V-MF-2R05-PSS-1YR	V-MF-2R05-PSS-1YR	Annual Maintenance PSS (V-MF-2R05)		\$341	Each	10%	\$307	Other	F1
V-MF-2R06-PSS-1YR	V-MF-2R06-PSS-1YR	Annual Maintenance PSS (V-MF-2R06)		\$306	Each	10%	\$275	Other	F1
V-MF-2R07-PSS-1YR	V-MF-2R07-PSS-1YR	Annual Maintenance PSS (V-MF-2R07)		\$273	Each	10%	\$246	Other	F1
V-MF-2R08-PSS-1YR	V-MF-2R08-PSS-1YR	Annual Maintenance PSS (V-MF-2R08)		\$238	Each	10%	\$214	Other	F1
V-MF-2R09-PSS-1YR	V-MF-2R09-PSS-1YR	Annual Maintenance PSS (V-MF-2R09)		\$206	Each	10%	\$185	Other	F1
V-MF-2R10-PSS-1YR	V-MF-2R10-PSS-1YR	Annual Maintenance PSS (V-MF-2R10)		\$179	Each	10%	\$161	Other	F1
V-MF-2R11-PSS-1YR	V-MF-2R11-PSS-1YR	Annual Maintenance PSS (V-MF-2R11)		\$156	Each	10%	\$140	Other	F1
V-MF-2RBAS-PSS-1YR	V-MF-2RBAS-PSS-1YR	Annual Maintenance PSS (V-MF-2RBAS)		\$5,517	Each	10%	\$4,965	Other	F1
V-MF-4AOBAS-PSS-1YR	V-MF-4AOBAS-PSS-1YR	Annual Maintenance PSS (V-MF-4AOBAS)		\$4,138	Each	10%	\$3,724	Other	F1
V-MF-4AOC01-PSS-1YR	V-MF-4AOC01-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC01)		\$347	Each	10%	\$312	Other	F1
V-MF-4AOC02-PSS-1YR	V-MF-4AOC02-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC02)		\$326	Each	10%	\$293	Other	F1
V-MF-4AOC03-PSS-1YR	V-MF-4AOC03-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC03)		\$287	Each	10%	\$258	Other	F1
V-MF-4AOC04-PSS-1YR	V-MF-4AOC04-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC04)		\$266	Each	10%	\$239	Other	F1
V-MF-4AOC05-PSS-1YR	V-MF-4AOC05-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC05)		\$256	Each	10%	\$230	Other	F1
V-MF-4AOC06-PSS-1YR	V-MF-4AOC06-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC06)		\$230	Each	10%	\$207	Other	F1
V-MF-4AOC07-PSS-1YR	V-MF-4AOC07-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC07)		\$205	Each	10%	\$185	Other	F1
V-MF-4AOC08-PSS-1YR	V-MF-4AOC08-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC08)		\$179	Each	10%	\$161	Other	F1
V-MF-4AOC09-PSS-1YR	V-MF-4AOC09-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC09)		\$155	Each	10%	\$140	Other	F1
V-MF-4AOC10-PSS-1YR	V-MF-4AOC10-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC10)		\$134	Each	10%	\$121	Other	F1
V-MF-4AOC11-PSS-1YR	V-MF-4AOC11-PSS-1YR	Annual Maintenance PSS (V-MF-4AOC11)		\$117	Each	10%	\$105	Other	F1
V-MF-4BAS-PSS-1YR	V-MF-4BAS-PSS-1YR	Annual Maintenance PSS (V-MF-4BAS)		\$9,655	Each	10%	\$8,690	Other	F1
V-MF-4C01-PSS-1YR	V-MF-4C01-PSS-1YR	Annual Maintenance PSS (V-MF-4C01)		\$809	Each	10%	\$728	Other	F1
V-MF-4C02-PSS-1YR	V-MF-4C02-PSS-1YR	Annual Maintenance PSS (V-MF-4C02)		\$761	Each	10%	\$685	Other	F1
V-MF-4C03-PSS-1YR	V-MF-4C03-PSS-1YR	Annual Maintenance PSS (V-MF-4C03)		\$670	Each	10%	\$603	Other	F1
V-MF-4C04-PSS-1YR	V-MF-4C04-PSS-1YR	Annual Maintenance PSS (V-MF-4C04)		\$621	Each	10%	\$559	Other	F1
V-MF-4C05-PSS-1YR	V-MF-4C05-PSS-1YR	Annual Maintenance PSS (V-MF-4C05)		\$597	Each	10%	\$537	Other	F1
V-MF-4C06-PSS-1YR	V-MF-4C06-PSS-1YR	Annual Maintenance PSS (V-MF-4C06)		\$536	Each	10%	\$482	Other	F1
V-MF-4C07-PSS-1YR	V-MF-4C07-PSS-1YR	Annual Maintenance PSS (V-MF-4C07)		\$478	Each	10%	\$430	Other	F1
V-MF-4C08-PSS-1YR	V-MF-4C08-PSS-1YR	Annual Maintenance PSS (V-MF-4C08)		\$417	Each	10%	\$375	Other	F1
V-MF-4C09-PSS-1YR	V-MF-4C09-PSS-1YR	Annual Maintenance PSS (V-MF-4C09)		\$361	Each	10%	\$325	Other	F1
V-MF-4C10-PSS-1YR	V-MF-4C10-PSS-1YR	Annual Maintenance PSS (V-MF-4C10)		\$313	Each	10%	\$282	Other	F1
V-MF-4C11-PSS-1YR	V-MF-4C11-PSS-1YR	Annual Maintenance PSS (V-MF-4C11)		\$273	Each	10%	\$246	Other	F1
V-MF-4N01-PSS-1YR	V-MF-4N01-PSS-1YR	Annual Maintenance PSS (V-MF-4N01)		\$404	Each	10%	\$364	Other	F1
V-MF-4N02-PSS-1YR	V-MF-4N02-PSS-1YR	Annual Maintenance PSS (V-MF-4N02)		\$380	Each	10%	\$342	Other	F1
V-MF-4N03-PSS-1YR	V-MF-4N03-PSS-1YR	Annual Maintenance PSS (V-MF-4N03)		\$336	Each	10%	\$302	Other	F1
V-MF-4N04-PSS-1YR	V-MF-4N04-PSS-1YR	Annual Maintenance PSS (V-MF-4N04)		\$310	Each	10%	\$279	Other	F1
V-MF-4N05-PSS-1YR	V-MF-4N05-PSS-1YR	Annual Maintenance PSS (V-MF-4N05)		\$298	Each	10%	\$268	Other	F1
V-MF-4N06-PSS-1YR	V-MF-4N06-PSS-1YR	Annual Maintenance PSS (V-MF-4N06)		\$268	Each	10%	\$241	Other	F1
V-MF-4N07-PSS-1YR	V-MF-4N07-PSS-1YR	Annual Maintenance PSS (V-MF-4N07)		\$238	Each	10%	\$214	Other	F1
V-MF-4N08-PSS-1YR	V-MF-4N08-PSS-1YR	Annual Maintenance PSS (V-MF-4N08)		\$208	Each	10%	\$187	Other	F1
V-MF-4N09-PSS-1YR	V-MF-4N09-PSS-1YR	Annual Maintenance PSS (V-MF-4N09)		\$182	Each	10%	\$164	Other	F1
V-MF-4N10-PSS-1YR	V-MF-4N10-PSS-1YR	Annual Maintenance PSS (V-MF-4N10)		\$158	Each	10%	\$142	Other	F1
V-MF-4N11-PSS-1YR	V-MF-4N11-PSS-1YR	Annual Maintenance PSS (V-MF-4N11)		\$137	Each	10%	\$123	Other	F1
V-MF-4R01-PSS-1YR	V-MF-4R01-PSS-1YR	Annual Maintenance PSS (V-MF-4R01)		\$809	Each	10%	\$728	Other	F1
V-MF-4R02-PSS-1YR	V-MF-4R02-PSS-1YR	Annual Maintenance PSS (V-MF-4R02)		\$761	Each	10%	\$685	Other	F1
V-MF-4R03-PSS-1YR	V-MF-4R03-PSS-1YR	Annual Maintenance PSS (V-MF-4R03)		\$670	Each	10%	\$603	Other	F1
V-MF-4R04-PSS-1YR	V-MF-4R04-PSS-1YR	Annual Maintenance PSS (V-MF-4R04)		\$621	Each	10%	\$559	Other	F1
V-MF-4R05-PSS-1YR	V-MF-4R05-PSS-1YR	Annual Maintenance PSS (V-MF-4R05)		\$597	Each	10%	\$537	Other	F1
V-MF-4R06-PSS-1YR	V-MF-4R06-PSS-1YR	Annual Maintenance PSS (V-MF-4R06)		\$536	Each	10%	\$482	Other	F1
V-MF-4R07-PSS-1YR	V-MF-4R07-PSS-1YR	Annual Maintenance PSS (V-MF-4R07)		\$478	Each	10%	\$430	Other	F1
V-MF-4R08-PSS-1YR	V-MF-4R08-PSS-1YR	Annual Maintenance PSS (V-MF-4R08)		\$417	Each	10%	\$375	Other	F1
V-MF-4R09-PSS-1YR	V-MF-4R09-PSS-1YR	Annual Maintenance PSS (V-MF-4R09)		\$361	Each	10%	\$325	Other	F1
V-MF-4R10-PSS-1YR	V-MF-4R10-PSS-1YR	Annual Maintenance PSS (V-MF-4R10)		\$313	Each	10%	\$282	Other	F1
V-MF-4R11-PSS-1YR	V-MF-4R11-PSS-1YR	Annual Maintenance PSS (V-MF-4R11)		\$273	Each	10%	\$246	Other	F1
V-MF-4RBAS-PSS-1YR	V-MF-4RBAS-PSS-1YR	Annual Maintenance PSS (V-MF-4RBAS)		\$9,655	Each	10%	\$8,690	Other	F1
V-MF-BAS-PSS-1YR	V-MF-BAS-PSS-1YR	Annual Maintenance PSS (V-MF-BAS)		\$6,130	Each	10%	\$5,517	Other	F1
V-MF-C01-PSS-1YR	V-MF-C01-PSS-1YR	Annual Maintenance PSS (V-MF-C01)		\$513	Each	10%	\$462	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
V-MF-C02-PSS-1YR	V-MF-C02-PSS-1YR		Annual Maintenance PSS (V-MF-C02)	\$483	Each	10%	\$435	Other	F1
V-MF-C03-PSS-1YR	V-MF-C03-PSS-1YR		Annual Maintenance PSS (V-MF-C03)	\$425	Each	10%	\$383	Other	F1
V-MF-C04-PSS-1YR	V-MF-C04-PSS-1YR		Annual Maintenance PSS (V-MF-C04)	\$394	Each	10%	\$355	Other	F1
V-MF-C05-PSS-1YR	V-MF-C05-PSS-1YR		Annual Maintenance PSS (V-MF-C05)	\$379	Each	10%	\$341	Other	F1
V-MF-C06-PSS-1YR	V-MF-C06-PSS-1YR		Annual Maintenance PSS (V-MF-C06)	\$340	Each	10%	\$306	Other	F1
V-MF-C07-PSS-1YR	V-MF-C07-PSS-1YR		Annual Maintenance PSS (V-MF-C07)	\$303	Each	10%	\$273	Other	F1
V-MF-C08-PSS-1YR	V-MF-C08-PSS-1YR		Annual Maintenance PSS (V-MF-C08)	\$264	Each	10%	\$238	Other	F1
V-MF-C09-PSS-1YR	V-MF-C09-PSS-1YR		Annual Maintenance PSS (V-MF-C09)	\$229	Each	10%	\$206	Other	F1
V-MF-C10-PSS-1YR	V-MF-C10-PSS-1YR		Annual Maintenance PSS (V-MF-C10)	\$199	Each	10%	\$179	Other	F1
V-MF-C11-PSS-1YR	V-MF-C11-PSS-1YR		Annual Maintenance PSS (V-MF-C11)	\$173	Each	10%	\$156	Other	F1
V-MF-N01-PSS-1YR	V-MF-N01-PSS-1YR		Annual Maintenance PSS (V-MF-N01)	\$257	Each	10%	\$231	Other	F1
V-MF-N02-PSS-1YR	V-MF-N02-PSS-1YR		Annual Maintenance PSS (V-MF-N02)	\$241	Each	10%	\$217	Other	F1
V-MF-N03-PSS-1YR	V-MF-N03-PSS-1YR		Annual Maintenance PSS (V-MF-N03)	\$213	Each	10%	\$192	Other	F1
V-MF-N04-PSS-1YR	V-MF-N04-PSS-1YR		Annual Maintenance PSS (V-MF-N04)	\$197	Each	10%	\$177	Other	F1
V-MF-N05-PSS-1YR	V-MF-N05-PSS-1YR		Annual Maintenance PSS (V-MF-N05)	\$189	Each	10%	\$170	Other	F1
V-MF-N06-PSS-1YR	V-MF-N06-PSS-1YR		Annual Maintenance PSS (V-MF-N06)	\$170	Each	10%	\$153	Other	F1
V-MF-N07-PSS-1YR	V-MF-N07-PSS-1YR		Annual Maintenance PSS (V-MF-N07)	\$151	Each	10%	\$136	Other	F1
V-MF-N08-PSS-1YR	V-MF-N08-PSS-1YR		Annual Maintenance PSS (V-MF-N08)	\$132	Each	10%	\$119	Other	F1
V-MF-N09-PSS-1YR	V-MF-N09-PSS-1YR		Annual Maintenance PSS (V-MF-N09)	\$115	Each	10%	\$104	Other	F1
V-MF-N10-PSS-1YR	V-MF-N10-PSS-1YR		Annual Maintenance PSS (V-MF-N10)	\$100	Each	10%	\$90	Other	F1
V-MF-N11-PSS-1YR	V-MF-N11-PSS-1YR		Annual Maintenance PSS (V-MF-N11)	\$87	Each	10%	\$78	Other	F1
V-MF-R01-PSS-1YR	V-MF-R01-PSS-1YR		Annual Maintenance PSS (V-MF-R01)	\$513	Each	10%	\$462	Other	F1
V-MF-R02-PSS-1YR	V-MF-R02-PSS-1YR		Annual Maintenance PSS (V-MF-R02)	\$493	Each	10%	\$435	Other	F1
V-MF-R03-PSS-1YR	V-MF-R03-PSS-1YR		Annual Maintenance PSS (V-MF-R03)	\$425	Each	10%	\$383	Other	F1
V-MF-R04-PSS-1YR	V-MF-R04-PSS-1YR		Annual Maintenance PSS (V-MF-R04)	\$394	Each	10%	\$355	Other	F1
V-MF-R05-PSS-1YR	V-MF-R05-PSS-1YR		Annual Maintenance PSS (V-MF-R05)	\$379	Each	10%	\$341	Other	F1
V-MF-R06-PSS-1YR	V-MF-R06-PSS-1YR		Annual Maintenance PSS (V-MF-R06)	\$340	Each	10%	\$306	Other	F1
V-MF-R07-PSS-1YR	V-MF-R07-PSS-1YR		Annual Maintenance PSS (V-MF-R07)	\$303	Each	10%	\$273	Other	F1
V-MF-R08-PSS-1YR	V-MF-R08-PSS-1YR		Annual Maintenance PSS (V-MF-R08)	\$264	Each	10%	\$238	Other	F1
V-MF-R09-PSS-1YR	V-MF-R09-PSS-1YR		Annual Maintenance PSS (V-MF-R09)	\$229	Each	10%	\$206	Other	F1
V-MF-R10-PSS-1YR	V-MF-R10-PSS-1YR		Annual Maintenance PSS (V-MF-R10)	\$199	Each	10%	\$179	Other	F1
V-MF-R11-PSS-1YR	V-MF-R11-PSS-1YR		Annual Maintenance PSS (V-MF-R11)	\$173	Each	10%	\$156	Other	F1
V-MF-RBAS-PSS-1YR	V-MF-RBAS-PSS-1YR		Annual Maintenance PSS (V-MF-RBAS)	\$6,130	Each	10%	\$5,517	Other	F1
VMX-RPHW-GS-PSS-1YR	VMX-RPHW-GS-PSS-1YR		Annual Maintenance PSS (VMX-RPHW-GS)	\$1,540	Each	10%	\$1,386	Other	F1
VMX-RPHW-GST-PSS-1YR	VMX-RPHW-GST-PSS-1YR		Annual Maintenance PSS (VMX-RPHW-GST)	\$2,146	Each	10%	\$1,931	Other	F1
VMX-RPHW-G6T-PSS-1YR	VMX-RPHW-G6T-PSS-1YR		Annual Maintenance PSS (VMX-RPHW-G6T)	\$2,310	Each	10%	\$2,079	Other	F1
V-N4-201210-PSS-1YR	V-N4-201210-PSS-1YR		Annual Maintenance PSS (V-N4-201210)	\$1,078	Each	10%	\$970	Other	F1
V-N4-230015-PSS-1YR	V-N4-230015-PSS-1YR		Annual Maintenance PSS (V-N4-230015)	\$929	Each	10%	\$836	Other	F1
V-N4-2400FX-PSS-1YR	V-N4-2400FX-PSS-1YR		Annual Maintenance PSS (V-N4-2400FX)	\$2,985	Each	10%	\$2,687	Other	F1
V-N4-280010-PSS-1YR	V-N4-280010-PSS-1YR		Annual Maintenance PSS (V-N4-280010)	\$643	Each	10%	\$579	Other	F1
V-N4-290010-PSS-1YR	V-N4-290010-PSS-1YR		Annual Maintenance PSS (V-N4-290010)	\$847	Each	10%	\$763	Other	F1
V-N4-2S0701-PSS-1YR	V-N4-2S0701-PSS-1YR		Annual Maintenance PSS (V-N4-2S0701)	\$670	Each	10%	\$603	Other	F1
V-N4-D90010-PSS-1YR	V-N4-D90010-PSS-1YR		Annual Maintenance PSS (V-N4-D90010)	\$847	Each	10%	\$763	Other	F1
V-N4-V30015-PSS-1YR	V-N4-V30015-PSS-1YR		Annual Maintenance PSS (V-N4-V30015)	\$681	Each	10%	\$613	Other	F1
V-N4-V400FX-PSS-1YR	V-N4-V400FX-PSS-1YR		Annual Maintenance PSS (V-N4-V400FX)	\$2,985	Each	10%	\$2,687	Other	F1
V-N4-V60010-PSS-1YR	V-N4-V60010-PSS-1YR		Annual Maintenance PSS (V-N4-V60010)	\$643	Each	10%	\$579	Other	F1
V-N4-V60015-PSS-1YR	V-N4-V60015-PSS-1YR		Annual Maintenance PSS (V-N4-V60015)	\$1,044	Each	10%	\$939	Other	F1
V-N4-V90010-PSS-1YR	V-N4-V90010-PSS-1YR		Annual Maintenance PSS (V-N4-V90010)	\$847	Each	10%	\$763	Other	F1
VN52DP010NLFDPSS-1YR	VN52DP010NLFDPSS-1YR		Annual Maintenance PSS (VN52DP010NLFDP)	\$2,329	Each	10%	\$2,096	Other	F1
VN52DP010NLMDPSS-1YR	VN52DP010NLMDPSS-1YR		Annual Maintenance PSS (VN52DP010NLMDP)	\$2,329	Each	10%	\$2,096	Other	F1
VN52DP01210FDPSS-1YR	VN52DP01210FDPSS-1YR		Annual Maintenance PSS (VN52DP01210FDP)	\$3,856	Each	10%	\$3,470	Other	F1
VN52DP01210MDPSS-1YR	VN52DP01210MDPSS-1YR		Annual Maintenance PSS (VN52DP01210MDP)	\$3,856	Each	10%	\$3,470	Other	F1
VN52DP112NLFDPSS-1YR	VN52DP112NLFDPSS-1YR		Annual Maintenance PSS (VN52DP112NLFDP)	\$2,829	Each	10%	\$2,547	Other	F1
VN52DP112NLMDPSS-1YR	VN52DP112NLMDPSS-1YR		Annual Maintenance PSS (VN52DP112NLMDP)	\$2,829	Each	10%	\$2,547	Other	F1
VN52DP12210FDPSS-1YR	VN52DP12210FDPSS-1YR		Annual Maintenance PSS (VN52DP12210FDP)	\$4,627	Each	10%	\$4,165	Other	F1
VN52DP12210MDPSS-1YR	VN52DP12210MDPSS-1YR		Annual Maintenance PSS (VN52DP12210MDP)	\$4,627	Each	10%	\$4,165	Other	F1
VN52DP12510FDPSS-1YR	VN52DP12510FDPSS-1YR		Annual Maintenance PSS (VN52DP12510FDP)	\$6,002	Each	10%	\$5,402	Other	F1
VN52DP12510MDPSS-1YR	VN52DP12510MDPSS-1YR		Annual Maintenance PSS (VN52DP12510MDP)	\$6,002	Each	10%	\$5,402	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VN52DP125NLF-D-PSS-1YR	VN52DP125NLF-D-PSS-1YR		Annual Maintenance PSS (VN52DP125NLF-D)	\$4,211	Each	10%	\$3,790	Other	F1
VN52DP125NLM-D-PSS-1YR	VN52DP125NLM-D-PSS-1YR		Annual Maintenance PSS (VN52DP125NLM-D)	\$4,211	Each	10%	\$3,790	Other	F1
VN52DP30015FD-PSS-1YR	VN52DP30015FD-PSS-1YR		Annual Maintenance PSS (VN52DP30015FD)	\$2,791	Each	10%	\$2,511	Other	F1
VN52DP30015MD-PSS-1YR	VN52DP30015MD-PSS-1YR		Annual Maintenance PSS (VN52DP30015MD)	\$2,791	Each	10%	\$2,511	Other	F1
VN52DP31215FD-PSS-1YR	VN52DP31215FD-PSS-1YR		Annual Maintenance PSS (VN52DP31215FD)	\$3,070	Each	10%	\$2,763	Other	F1
VN52DP31215MD-PSS-1YR	VN52DP31215MD-PSS-1YR		Annual Maintenance PSS (VN52DP31215MD)	\$3,070	Each	10%	\$2,763	Other	F1
VN52DP32515FD-PSS-1YR	VN52DP32515FD-PSS-1YR		Annual Maintenance PSS (VN52DP32515FD)	\$4,211	Each	10%	\$3,790	Other	F1
VN52DP32515MD-PSS-1YR	VN52DP32515MD-PSS-1YR		Annual Maintenance PSS (VN52DP32515MD)	\$4,211	Each	10%	\$3,790	Other	F1
VN52DP400FXFD-PSS-1YR	VN52DP400FXFD-PSS-1YR		Annual Maintenance PSS (VN52DP400FXFD)	\$8,120	Each	10%	\$7,308	Other	F1
VN52DP400FXMD-PSS-1YR	VN52DP400FXMD-PSS-1YR		Annual Maintenance PSS (VN52DP400FXMD)	\$8,120	Each	10%	\$7,308	Other	F1
VN52DP60010FD-PSS-1YR	VN52DP60010FD-PSS-1YR		Annual Maintenance PSS (VN52DP60010FD)	\$2,979	Each	10%	\$2,681	Other	F1
VN52DP60010MD-PSS-1YR	VN52DP60010MD-PSS-1YR		Annual Maintenance PSS (VN52DP60010MD)	\$2,979	Each	10%	\$2,681	Other	F1
VN52DP60015NF-PSS-1YR	VN52DP60015NF-PSS-1YR		Annual Maintenance PSS (VN52DP60015NF)	\$4,654	Each	10%	\$4,188	Other	F1
VN52DP60015NM-PSS-1YR	VN52DP60015NM-PSS-1YR		Annual Maintenance PSS (VN52DP60015NM)	\$4,654	Each	10%	\$4,188	Other	F1
VN52DP60015N-PSS-1YR	VN52DP60015N-PSS-1YR		Annual Maintenance PSS (VN52DP60015N)	\$4,654	Each	10%	\$4,188	Other	F1
VN52DP61210FD-PSS-1YR	VN52DP61210FD-PSS-1YR		Annual Maintenance PSS (VN52DP61210FD)	\$3,277	Each	10%	\$2,949	Other	F1
VN52DP61210MD-PSS-1YR	VN52DP61210MD-PSS-1YR		Annual Maintenance PSS (VN52DP61210MD)	\$3,277	Each	10%	\$2,949	Other	F1
VN52DP62510FD-PSS-1YR	VN52DP62510FD-PSS-1YR		Annual Maintenance PSS (VN52DP62510FD)	\$3,776	Each	10%	\$3,398	Other	F1
VN52DP62510MD-PSS-1YR	VN52DP62510MD-PSS-1YR		Annual Maintenance PSS (VN52DP62510MD)	\$3,776	Each	10%	\$3,398	Other	F1
VN52DP90010FD-PSS-1YR	VN52DP90010FD-PSS-1YR		Annual Maintenance PSS (VN52DP90010FD)	\$3,214	Each	10%	\$2,892	Other	F1
VN52DP90010MD-PSS-1YR	VN52DP90010MD-PSS-1YR		Annual Maintenance PSS (VN52DP90010MD)	\$3,214	Each	10%	\$2,892	Other	F1
VN52DP91210FD-PSS-1YR	VN52DP91210FD-PSS-1YR		Annual Maintenance PSS (VN52DP91210FD)	\$3,856	Each	10%	\$3,470	Other	F1
VN52DP91210MD-PSS-1YR	VN52DP91210MD-PSS-1YR		Annual Maintenance PSS (VN52DP91210MD)	\$3,856	Each	10%	\$3,470	Other	F1
VN52DP92510FD-PSS-1YR	VN52DP92510FD-PSS-1YR		Annual Maintenance PSS (VN52DP92510FD)	\$5,001	Each	10%	\$4,501	Other	F1
VN52DP92510MD-PSS-1YR	VN52DP92510MD-PSS-1YR		Annual Maintenance PSS (VN52DP92510MD)	\$5,001	Each	10%	\$4,501	Other	F1
V-NB-230010-PSS-1YR	V-NB-230010-PSS-1YR		Annual Maintenance PSS (V-NB-230010)	\$480	Each	10%	\$432	Other	F1
V-NB-260010-PSS-1YR	V-NB-260010-PSS-1YR		Annual Maintenance PSS (V-NB-260010)	\$770	Each	10%	\$693	Other	F1
V-NB-290010-PSS-1YR	V-NB-290010-PSS-1YR		Annual Maintenance PSS (V-NB-290010)	\$1,087	Each	10%	\$978	Other	F1
V-NB-D60010-PSS-1YR	V-NB-D60010-PSS-1YR		Annual Maintenance PSS (V-NB-D60010)	\$836	Each	10%	\$752	Other	F1
V-NB-D90010-PSS-1YR	V-NB-D90010-PSS-1YR		Annual Maintenance PSS (V-NB-D90010)	\$1,187	Each	10%	\$1,068	Other	F1
V-NB-V30010-PSS-1YR	V-NB-V30010-PSS-1YR		Annual Maintenance PSS (V-NB-V30010)	\$523	Each	10%	\$470	Other	F1
V-NB-V60010-PSS-1YR	V-NB-V60010-PSS-1YR		Annual Maintenance PSS (V-NB-V60010)	\$836	Each	10%	\$752	Other	F1
V-NB-V90010-PSS-1YR	V-NB-V90010-PSS-1YR		Annual Maintenance PSS (V-NB-V90010)	\$1,187	Each	10%	\$1,068	Other	F1
V-NB-VS0702-PSS-1YR	V-NB-VS0702-PSS-1YR		Annual Maintenance PSS (V-NB-VS0702)	\$881	Each	10%	\$793	Other	F1
V-NB-VS0703-PSS-1YR	V-NB-VS0703-PSS-1YR		Annual Maintenance PSS (V-NB-VS0703)	\$1,279	Each	10%	\$1,151	Other	F1
V-NB-VS1530-PSS-1YR	V-NB-VS1530-PSS-1YR		Annual Maintenance PSS (V-NB-VS1530)	\$690	Each	10%	\$621	Other	F1
V-NB-VS1560-PSS-1YR	V-NB-VS1560-PSS-1YR		Annual Maintenance PSS (V-NB-VS1560)	\$1,099	Each	10%	\$989	Other	F1
V-NS4014610KN-PSS-1YR	V-NS4014610KN-PSS-1YR		Annual Maintenance PSS (V-NS4014610KN)	\$867	Each	10%	\$780	Other	F1
V-NS4014610K-PSS-1YR	V-NS4014610K-PSS-1YR		Annual Maintenance PSS (V-NS4014610K)	\$867	Each	10%	\$780	Other	F1
V-NS4014615KN-PSS-1YR	V-NS4014615KN-PSS-1YR		Annual Maintenance PSS (V-NS4014615KN)	\$1,133	Each	10%	\$1,020	Other	F1
V-NS4030010KN-PSS-1YR	V-NS4030010KN-PSS-1YR		Annual Maintenance PSS (V-NS4030010KN)	\$1,245	Each	10%	\$1,121	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
				Base Price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
V-NS4030010K-PSS-1YR	V-NS4030010K-PSS-1YR		Annual Maintenance PSS (V-NS4030010K)	\$1,143	Each	10%	\$1,029	Other	F1	
V-NS4030015KN-PSS-1YR	V-NS4030015KN-PSS-1YR		Annual Maintenance PSS (V-NS4030015KN)	\$1,428	Each	10%	\$1,285	Other	F1	
V-NS4030015K-PSS-1YR	V-NS4030015K-PSS-1YR		Annual Maintenance PSS (V-NS4030015K)	\$1,428	Each	10%	\$1,285	Other	F1	
V-NS4040010KN-PSS-1YR	V-NS4040010KN-PSS-1YR		Annual Maintenance PSS (V-NS4040010KN)	\$1,571	Each	10%	\$1,414	Other	F1	
V-NS4040010K-PSS-1YR	V-NS4040010K-PSS-1YR		Annual Maintenance PSS (V-NS4040010K)	\$1,571	Each	10%	\$1,414	Other	F1	
V-NS4045015K-PSS-1YR	V-NS4045015K-PSS-1YR		Annual Maintenance PSS (V-NS4045015K)	\$1,891	Each	10%	\$1,702	Other	F1	
V-NS407315KN-PSS-1YR	V-NS407315KN-PSS-1YR		Annual Maintenance PSS (V-NS407315KN)	\$876	Each	10%	\$788	Other	F1	
V-NS407315K-PSS-1YR	V-NS407315K-PSS-1YR		Annual Maintenance PSS (V-NS407315K)	\$876	Each	10%	\$788	Other	F1	
V-NS4-14615K-PSS-1YR	V-NS4-14615K-PSS-1YR		Annual Maintenance PSS (V-NS4-14615K)	\$1,133	Each	10%	\$1,020	Other	F1	
V-NS4-1K72K-PSS-1YR	V-NS4-1K72K-PSS-1YR		Annual Maintenance PSS (V-NS4-1K72K)	\$1,407	Each	10%	\$1,266	Other	F1	
V-NS4-2K72K-PSS-1YR	V-NS4-2K72K-PSS-1YR		Annual Maintenance PSS (V-NS4-2K72K)	\$2,244	Each	10%	\$2,020	Other	F1	
V-NS4-30010K-PSS-1YR	V-NS4-30010K-PSS-1YR		Annual Maintenance PSS (V-NS4-30010K)	\$1,143	Each	10%	\$1,029	Other	F1	
V-NS4-30015KN-PSS-1YR	V-NS4-30015KN-PSS-1YR		Annual Maintenance PSS (V-NS4-30015KN)	\$1,428	Each	10%	\$1,285	Other	F1	
V-NS4-30015K-PSS-1YR	V-NS4-30015K-PSS-1YR		Annual Maintenance PSS (V-NS4-30015K)	\$1,428	Each	10%	\$1,285	Other	F1	
V-NS4-40010K-PSS-1YR	V-NS4-40010K-PSS-1YR		Annual Maintenance PSS (V-NS4-40010K)	\$1,571	Each	10%	\$1,414	Other	F1	
V-NS4-45010K-PSS-1YR	V-NS4-45010K-PSS-1YR		Annual Maintenance PSS (V-NS4-45010K)	\$1,500	Each	10%	\$1,350	Other	F1	
V-NS4-45015K-PSS-1YR	V-NS4-45015K-PSS-1YR		Annual Maintenance PSS (V-NS4-45015K)	\$1,891	Each	10%	\$1,702	Other	F1	
V-NS4-60010K-PSS-1YR	V-NS4-60010K-PSS-1YR		Annual Maintenance PSS (V-NS4-60010K)	\$1,836	Each	10%	\$1,652	Other	F1	
V-NS4-60015K-PSS-1YR	V-NS4-60015K-PSS-1YR		Annual Maintenance PSS (V-NS4-60015K)	\$2,342	Each	10%	\$2,108	Other	F1	
V-NS8014610KN-PSS-1YR	V-NS8014610KN-PSS-1YR		Annual Maintenance PSS (V-NS8014610KN)	\$867	Each	10%	\$780	Other	F1	
V-NS8014610K-PSS-1YR	V-NS8014610K-PSS-1YR		Annual Maintenance PSS (V-NS8014610K)	\$867	Each	10%	\$780	Other	F1	
V-NS8014615KN-PSS-1YR	V-NS8014615KN-PSS-1YR		Annual Maintenance PSS (V-NS8014615KN)	\$1,133	Each	10%	\$1,020	Other	F1	
V-NS8030010KN-PSS-1YR	V-NS8030010KN-PSS-1YR		Annual Maintenance PSS (V-NS8030010KN)	\$1,245	Each	10%	\$1,121	Other	F1	
V-NS8030010K-PSS-1YR	V-NS8030010K-PSS-1YR		Annual Maintenance PSS (V-NS8030010K)	\$1,142	Each	10%	\$1,027	Other	F1	
V-NS8030015KN-PSS-1YR	V-NS8030015KN-PSS-1YR		Annual Maintenance PSS (V-NS8030015KN)	\$1,428	Each	10%	\$1,285	Other	F1	
V-NS8030015K-PSS-1YR	V-NS8030015K-PSS-1YR		Annual Maintenance PSS (V-NS8030015K)	\$1,428	Each	10%	\$1,285	Other	F1	
V-NS8040010K-PSS-1YR	V-NS8040010K-PSS-1YR		Annual Maintenance PSS (V-NS8040010K)	\$1,571	Each	10%	\$1,414	Other	F1	
V-NS8045015K-PSS-1YR	V-NS8045015K-PSS-1YR		Annual Maintenance PSS (V-NS8045015K)	\$1,891	Each	10%	\$1,702	Other	F1	
V-NS807315KN-PSS-1YR	V-NS807315KN-PSS-1YR		Annual Maintenance PSS (V-NS807315KN)	\$876	Each	10%	\$788	Other	F1	
V-NS807315K-PSS-1YR	V-NS807315K-PSS-1YR		Annual Maintenance PSS (V-NS807315K)	\$876	Each	10%	\$788	Other	F1	
VNX5100DP15D-PSS-1YR	VNX5100DP15D-PSS-1YR		Annual Maintenance PSS (VNX5100DP15D)	\$850	Each	10%	\$765	Other	F1	
VNX5100DP15F-PSS-1YR	VNX5100DP15F-PSS-1YR		Annual Maintenance PSS (VNX5100DP15F)	\$850	Each	10%	\$765	Other	F1	
VNX5100DP15-PSS-1YR	VNX5100DP15-PSS-1YR		Annual Maintenance PSS (VNX5100DP15)	\$850	Each	10%	\$765	Other	F1	
VNX5100DP25D-PSS-1YR	VNX5100DP25D-PSS-1YR		Annual Maintenance PSS (VNX5100DP25D)	\$1,022	Each	10%	\$919	Other	F1	
VNX5100DP25F-PSS-1YR	VNX5100DP25F-PSS-1YR		Annual Maintenance PSS (VNX5100DP25F)	\$1,022	Each	10%	\$919	Other	F1	
VNX5100DP25-PSS-1YR	VNX5100DP25-PSS-1YR		Annual Maintenance PSS (VNX5100DP25)	\$1,022	Each	10%	\$919	Other	F1	
VNX51153010FN-PSS-1YR	VNX51153010FN-PSS-1YR		Annual Maintenance PSS (VNX51153010FN)	\$1,044	Each	10%	\$940	Other	F1	
VNX51153015FN-PSS-1YR	VNX51153015FN-PSS-1YR		Annual Maintenance PSS (VNX51153015FN)	\$1,129	Each	10%	\$1,016	Other	F1	
VNX51156010FN-PSS-1YR	VNX51156010FN-PSS-1YR		Annual Maintenance PSS (VNX51156010FN)	\$1,107	Each	10%	\$996	Other	F1	
VNX51156015FN-PSS-1YR	VNX51156015FN-PSS-1YR		Annual Maintenance PSS (VNX51156015FN)	\$1,320	Each	10%	\$1,188	Other	F1	
VNX51253010FN-PSS-1YR	VNX51253010FN-PSS-1YR		Annual Maintenance PSS (VNX51253010FN)	\$1,111	Each	10%	\$999	Other	F1	
VNX51253010F-PSS-1YR	VNX51253010F-PSS-1YR		Annual Maintenance PSS (VNX51253010F)	\$1,111	Each	10%	\$999	Other	F1	
VNX51256010FN-PSS-1YR	VNX51256010FN-PSS-1YR		Annual Maintenance PSS (VNX51256010FN)	\$1,169	Each	10%	\$1,052	Other	F1	
VNX51259010FN-PSS-1YR	VNX51259010FN-PSS-1YR		Annual Maintenance PSS (VNX51259010FN)	\$1,488	Each	10%	\$1,339	Other	F1	
VNX5135-57B-PSS-1YR	VNX5135-57B-PSS-1YR		Annual Maintenance PSS (VNX5135-57B)	\$9,326	Each	10%	\$8,393	Other	F1	
VNX5135-75B-PSS-1YR	VNX5135-75B-PSS-1YR		Annual Maintenance PSS (VNX5135-75B)	\$13,497	Each	10%	\$12,148	Other	F1	
VNX5153-55B-PSS-1YR	VNX5153-55B-PSS-1YR		Annual Maintenance PSS (VNX5153-55B)	\$2,736	Each	10%	\$2,463	Other	F1	
VNX51-53B-PSS-1YR	VNX51-53B-PSS-1YR		Annual Maintenance PSS (VNX51-53B)	\$1,830	Each	10%	\$1,647	Other	F1	
VNX51D151172F-PSS-1YR	VNX51D151172F-PSS-1YR		Annual Maintenance PSS (VNX51D151172F)	\$1,107	Each	10%	\$996	Other	F1	
VNX51D151172-PSS-1YR	VNX51D151172-PSS-1YR		Annual Maintenance PSS (VNX51D151172)	\$1,107	Each	10%	\$996	Other	F1	
VNX51D15272F-PSS-1YR	VNX51D15272F-PSS-1YR		Annual Maintenance PSS (VNX51D15272F)	\$1,367	Each	10%	\$1,230	Other	F1	
VNX51D15272O-PSS-1YR	VNX51D15272O-PSS-1YR		Annual Maintenance PSS (VNX51D15272O)	\$852	Each	10%	\$857	Other	F1	
VNX51D15272-PSS-1YR	VNX51D15272-PSS-1YR		Annual Maintenance PSS (VNX51D15272)	\$1,367	Each	10%	\$1,230	Other	F1	
VNX51D15272DC-PSS-1YR	VNX51D15272DC-PSS-1YR		Annual Maintenance PSS (VNX51D15272DC)	\$1,686	Each	10%	\$1,517	Other	F1	
VNX51D153010D-PSS-1YR	VNX51D153010D-PSS-1YR		Annual Maintenance PSS (VNX51D153010D)	\$1,101	Each	10%	\$991	Other	F1	
VNX51D153010F-PSS-1YR	VNX51D153010F-PSS-1YR		Annual Maintenance PSS (VNX51D153010F)	\$1,044	Each	10%	\$940	Other	F1	
VNX51D153010N-PSS-1YR	VNX51D153010N-PSS-1YR		Annual Maintenance PSS (VNX51D153010N)	\$1,044	Each	10%	\$940	Other	F1	
VNX51D153010-PSS-1YR	VNX51D153010-PSS-1YR		Annual Maintenance PSS (VNX51D153010)	\$1,044	Each	10%	\$940	Other	F1	
VNX51D153015D-PSS-1YR	VNX51D153015D-PSS-1YR		Annual Maintenance PSS (VNX51D153015D)	\$1,187	Each	10%	\$1,068	Other	F1	
VNX51D153015F-PSS-1YR	VNX51D153015F-PSS-1YR		Annual Maintenance PSS (VNX51D153015F)	\$1,129	Each	10%	\$1,016	Other	F1	
VNX51D153015N-PSS-1YR	VNX51D153015N-PSS-1YR		Annual Maintenance PSS (VNX51D153015N)	\$1,129	Each	10%	\$1,016	Other	F1	



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX51D153015-PSS-1YR	VNX51D153015-PSS-1YR	Annual Maintenance PSS (VNX51D153015)	Annual Maintenance PSS (VNX51D153015)	\$1,129	Each	10%	\$1,016	Other	F1
VNX51D153T72F-PSS-1YR	VNX51D153T72F-PSS-1YR	Annual Maintenance PSS (VNX51D153T72F)	Annual Maintenance PSS (VNX51D153T72F)	\$1,658	Each	10%	\$1,493	Other	F1
VNX51D153T72-PSS-1YR	VNX51D153T72-PSS-1YR	Annual Maintenance PSS (VNX51D153T72)	Annual Maintenance PSS (VNX51D153T72)	\$1,658	Each	10%	\$1,493	Other	F1
VNX51D153TDC-PSS-1YR	VNX51D153TDC-PSS-1YR	Annual Maintenance PSS (VNX51D153TDC)	Annual Maintenance PSS (VNX51D153TDC)	\$2,104	Each	10%	\$1,894	Other	F1
VNX51D154T72F-PSS-1YR	VNX51D154T72F-PSS-1YR	Annual Maintenance PSS (VNX51D154T72F)	Annual Maintenance PSS (VNX51D154T72F)	\$1,990	Each	10%	\$1,791	Other	F1
VNX51D154T72-PSS-1YR	VNX51D154T72-PSS-1YR	Annual Maintenance PSS (VNX51D154T72)	Annual Maintenance PSS (VNX51D154T72)	\$1,990	Each	10%	\$1,791	Other	F1
VNX51D154TDC-PSS-1YR	VNX51D154TDC-PSS-1YR	Annual Maintenance PSS (VNX51D154TDC)	Annual Maintenance PSS (VNX51D154TDC)	\$2,525	Each	10%	\$2,273	Other	F1
VNX51D156010D-PSS-1YR	VNX51D156010D-PSS-1YR	Annual Maintenance PSS (VNX51D156010D)	Annual Maintenance PSS (VNX51D156010D)	\$1,169	Each	10%	\$1,052	Other	F1
VNX51D156010F-PSS-1YR	VNX51D156010F-PSS-1YR	Annual Maintenance PSS (VNX51D156010F)	Annual Maintenance PSS (VNX51D156010F)	\$1,107	Each	10%	\$996	Other	F1
VNX51D156010N-PSS-1YR	VNX51D156010N-PSS-1YR	Annual Maintenance PSS (VNX51D156010N)	Annual Maintenance PSS (VNX51D156010N)	\$1,107	Each	10%	\$996	Other	F1
VNX51D156010-PSS-1YR	VNX51D156010-PSS-1YR	Annual Maintenance PSS (VNX51D156010)	Annual Maintenance PSS (VNX51D156010)	\$1,107	Each	10%	\$996	Other	F1
VNX51D156015D-PSS-1YR	VNX51D156015D-PSS-1YR	Annual Maintenance PSS (VNX51D156015D)	Annual Maintenance PSS (VNX51D156015D)	\$1,389	Each	10%	\$1,250	Other	F1
VNX51D156015F-PSS-1YR	VNX51D156015F-PSS-1YR	Annual Maintenance PSS (VNX51D156015F)	Annual Maintenance PSS (VNX51D156015F)	\$1,320	Each	10%	\$1,188	Other	F1
VNX51D156015N-PSS-1YR	VNX51D156015N-PSS-1YR	Annual Maintenance PSS (VNX51D156015N)	Annual Maintenance PSS (VNX51D156015N)	\$1,320	Each	10%	\$1,188	Other	F1
VNX51D156015-PSS-1YR	VNX51D156015-PSS-1YR	Annual Maintenance PSS (VNX51D156015)	Annual Maintenance PSS (VNX51D156015)	\$1,320	Each	10%	\$1,188	Other	F1
VNX51D159010D-PSS-1YR	VNX51D159010D-PSS-1YR	Annual Maintenance PSS (VNX51D159010D)	Annual Maintenance PSS (VNX51D159010D)	\$1,537	Each	10%	\$1,384	Other	F1
VNX51D159010F-PSS-1YR	VNX51D159010F-PSS-1YR	Annual Maintenance PSS (VNX51D159010F)	Annual Maintenance PSS (VNX51D159010F)	\$1,460	Each	10%	\$1,314	Other	F1
VNX51D159010N-PSS-1YR	VNX51D159010N-PSS-1YR	Annual Maintenance PSS (VNX51D159010N)	Annual Maintenance PSS (VNX51D159010N)	\$1,377	Each	10%	\$1,239	Other	F1
VNX51D159010-PSS-1YR	VNX51D159010-PSS-1YR	Annual Maintenance PSS (VNX51D159010)	Annual Maintenance PSS (VNX51D159010)	\$1,460	Each	10%	\$1,314	Other	F1
VNX51D253010D-PSS-1YR	VNX51D253010D-PSS-1YR	Annual Maintenance PSS (VNX51D253010D)	Annual Maintenance PSS (VNX51D253010D)	\$1,171	Each	10%	\$1,054	Other	F1
VNX51D253010F-PSS-1YR	VNX51D253010F-PSS-1YR	Annual Maintenance PSS (VNX51D253010F)	Annual Maintenance PSS (VNX51D253010F)	\$1,111	Each	10%	\$999	Other	F1
VNX51D253010N-PSS-1YR	VNX51D253010N-PSS-1YR	Annual Maintenance PSS (VNX51D253010N)	Annual Maintenance PSS (VNX51D253010N)	\$1,111	Each	10%	\$999	Other	F1
VNX51D253010-PSS-1YR	VNX51D253010-PSS-1YR	Annual Maintenance PSS (VNX51D253010)	Annual Maintenance PSS (VNX51D253010)	\$1,111	Each	10%	\$999	Other	F1
VNX51D256010D-PSS-1YR	VNX51D256010D-PSS-1YR	Annual Maintenance PSS (VNX51D256010D)	Annual Maintenance PSS (VNX51D256010D)	\$1,236	Each	10%	\$1,112	Other	F1
VNX51D256010F-PSS-1YR	VNX51D256010F-PSS-1YR	Annual Maintenance PSS (VNX51D256010F)	Annual Maintenance PSS (VNX51D256010F)	\$1,169	Each	10%	\$1,052	Other	F1
VNX51D256010N-PSS-1YR	VNX51D256010N-PSS-1YR	Annual Maintenance PSS (VNX51D256010N)	Annual Maintenance PSS (VNX51D256010N)	\$1,169	Each	10%	\$1,052	Other	F1
VNX51D256010-PSS-1YR	VNX51D256010-PSS-1YR	Annual Maintenance PSS (VNX51D256010)	Annual Maintenance PSS (VNX51D256010)	\$1,169	Each	10%	\$1,052	Other	F1
VNX51D259010D-PSS-1YR	VNX51D259010D-PSS-1YR	Annual Maintenance PSS (VNX51D259010D)	Annual Maintenance PSS (VNX51D259010D)	\$1,567	Each	10%	\$1,410	Other	F1
VNX51D259010F-PSS-1YR	VNX51D259010F-PSS-1YR	Annual Maintenance PSS (VNX51D259010F)	Annual Maintenance PSS (VNX51D259010F)	\$1,410	Each	10%	\$1,269	Other	F1
VNX51D259010N-PSS-1YR	VNX51D259010N-PSS-1YR	Annual Maintenance PSS (VNX51D259010N)	Annual Maintenance PSS (VNX51D259010N)	\$1,488	Each	10%	\$1,339	Other	F1
VNX51D259010-PSS-1YR	VNX51D259010-PSS-1YR	Annual Maintenance PSS (VNX51D259010)	Annual Maintenance PSS (VNX51D259010)	\$1,410	Each	10%	\$1,269	Other	F1
VNX5200-BTU-KIT-PSS-1YR	VNX5200-BTU-KIT-PSS-1YR	Annual Maintenance PSS (VNX5200-BTU-KIT)	Annual Maintenance PSS (VNX5200-BTU-KIT)	\$588	Each	10%	\$529	Other	F1
VNX5200-DARE-PSS-1YR	VNX5200-DARE-PSS-1YR	Annual Maintenance PSS (VNX5200-DARE)	Annual Maintenance PSS (VNX5200-DARE)	\$468	Each	10%	\$421	Other	F1
VNX5200DMEXDU-PSS-1YR	VNX5200DMEXDU-PSS-1YR	Annual Maintenance PSS (VNX5200DMEXDU)	Annual Maintenance PSS (VNX5200DMEXDU)	\$1,608	Each	10%	\$1,447	Other	F1
VNX5200-EPAK-PSS-1YR	VNX5200-EPAK-PSS-1YR	Annual Maintenance PSS (VNX5200-EPAK)	Annual Maintenance PSS (VNX5200-EPAK)	\$4,438	Each	10%	\$3,994	Other	F1
VNX5200-ESSPCK-PSS-1YR	VNX5200-ESSPCK-PSS-1YR	Annual Maintenance PSS (VNX5200-ESSPCK)	Annual Maintenance PSS (VNX5200-ESSPCK)	\$1,203	Each	10%	\$1,083	Other	F1
VNX5200-FSTS-PSS-1YR	VNX5200-FSTS-PSS-1YR	Annual Maintenance PSS (VNX5200-FSTS)	Annual Maintenance PSS (VNX5200-FSTS)	\$635	Each	10%	\$572	Other	F1
VNX5200-LPS-PSS-1YR	VNX5200-LPS-PSS-1YR	Annual Maintenance PSS (VNX5200-LPS)	Annual Maintenance PSS (VNX5200-LPS)	\$667	Each	10%	\$600	Other	F1
VNX5200-PPAK-PSS-1YR	VNX5200-PPAK-PSS-1YR	Annual Maintenance PSS (VNX5200-PPAK)	Annual Maintenance PSS (VNX5200-PPAK)	\$3,994	Each	10%	\$3,695	Other	F1
VNX5200-RPS-PSS-1YR	VNX5200-RPS-PSS-1YR	Annual Maintenance PSS (VNX5200-RPS)	Annual Maintenance PSS (VNX5200-RPS)	\$1,719	Each	10%	\$1,547	Other	F1
VNX5200-SCS-PSS-1YR	VNX5200-SCS-PSS-1YR	Annual Maintenance PSS (VNX5200-SCS)	Annual Maintenance PSS (VNX5200-SCS)	\$299	Each	10%	\$269	Other	F1
VNX5200-UNISB-PSS-1YR	VNX5200-UNISB-PSS-1YR	Annual Maintenance PSS (VNX5200-UNISB)	Annual Maintenance PSS (VNX5200-UNISB)	\$1,411	Each	10%	\$1,270	Other	F1
VNX5200-UNISF-PSS-1YR	VNX5200-UNISF-PSS-1YR	Annual Maintenance PSS (VNX5200-UNISF)	Annual Maintenance PSS (VNX5200-UNISF)	\$1,097	Each	10%	\$987	Other	F1
VNX5200-UNISU-PSS-1YR	VNX5200-UNISU-PSS-1YR	Annual Maintenance PSS (VNX5200-UNISU)	Annual Maintenance PSS (VNX5200-UNISU)	\$1,803	Each	10%	\$1,623	Other	F1
VNX524-56B-PSS-1YR	VNX524-56B-PSS-1YR	Annual Maintenance PSS (VNX524-56B)	Annual Maintenance PSS (VNX524-56B)	\$2,322	Each	10%	\$2,090	Other	F1
VNX524-56F-PSS-1YR	VNX524-56F-PSS-1YR	Annual Maintenance PSS (VNX524-56F)	Annual Maintenance PSS (VNX524-56F)	\$1,294	Each	10%	\$1,165	Other	F1
VNX5246-58B-PSS-1YR	VNX5246-58B-PSS-1YR	Annual Maintenance PSS (VNX5246-58B)	Annual Maintenance PSS (VNX5246-58B)	\$3,930	Each	10%	\$3,537	Other	F1
VNX5246-58F-PSS-1YR	VNX5246-58F-PSS-1YR	Annual Maintenance PSS (VNX5246-58F)	Annual Maintenance PSS (VNX5246-58F)	\$3,991	Each	10%	\$3,592	Other	F1
VNX52468-76B-PSS-1YR	VNX52468-76B-PSS-1YR	Annual Maintenance PSS (VNX52468-76B)	Annual Maintenance PSS (VNX52468-76B)	\$7,439	Each	10%	\$6,695	Other	F1
VNX52468-76F-PSS-1YR	VNX52468-76F-PSS-1YR	Annual Maintenance PSS (VNX52468-76F)	Annual Maintenance PSS (VNX52468-76F)	\$8,688	Each	10%	\$7,819	Other	F1
VNX52-54B-PSS-1YR	VNX52-54B-PSS-1YR	Annual Maintenance PSS (VNX52-54B)	Annual Maintenance PSS (VNX52-54B)	\$1,406	Each	10%	\$1,265	Other	F1
VNX52BTU-KIT-PSS-1YR	VNX52BTU-KIT-PSS-1YR	Annual Maintenance PSS (VNX52BTU-KIT)	Annual Maintenance PSS (VNX52BTU-KIT)	\$588	Each	10%	\$529	Other	F1
VNX52DP010NLF-PSS-1YR	VNX52DP010NLF-PSS-1YR	Annual Maintenance PSS (VNX52DP010NLF)	Annual Maintenance PSS (VNX52DP010NLF)	\$1,863	Each	10%	\$1,677	Other	F1
VNX52DP010NLM-PSS-1YR	VNX52DP010NLM-PSS-1YR	Annual Maintenance PSS (VNX52DP010NLM)	Annual Maintenance PSS (VNX52DP010NLM)	\$1,863	Each	10%	\$1,677	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX52DP010NL-PSS-1YR	VNX52DP010NL-PSS-1YR		Annual Maintenance PSS (VNX52DP010NL)	\$1,863	Each	10%	\$1,677	Other	F1
VNX52DP01210F-PSS-1YR	VNX52DP01210F-PSS-1YR		Annual Maintenance PSS (VNX52DP01210F)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52DP01210M-PSS-1YR	VNX52DP01210M-PSS-1YR		Annual Maintenance PSS (VNX52DP01210M)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52DP01210-PSS-1YR	VNX52DP01210-PSS-1YR		Annual Maintenance PSS (VNX52DP01210)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52DP112NLF-PSS-1YR	VNX52DP112NLF-PSS-1YR		Annual Maintenance PSS (VNX52DP112NLF)	\$2,264	Each	10%	\$2,037	Other	F1
VNX52DP112NLM-PSS-1YR	VNX52DP112NLM-PSS-1YR		Annual Maintenance PSS (VNX52DP112NLM)	\$2,264	Each	10%	\$2,037	Other	F1
VNX52DP112NL-PSS-1YR	VNX52DP112NL-PSS-1YR		Annual Maintenance PSS (VNX52DP112NL)	\$2,264	Each	10%	\$2,037	Other	F1
VNX52DP12210F-PSS-1YR	VNX52DP12210F-PSS-1YR		Annual Maintenance PSS (VNX52DP12210F)	\$3,702	Each	10%	\$3,332	Other	F1
VNX52DP12210M-PSS-1YR	VNX52DP12210M-PSS-1YR		Annual Maintenance PSS (VNX52DP12210M)	\$3,702	Each	10%	\$3,332	Other	F1
VNX52DP12210-PSS-1YR	VNX52DP12210-PSS-1YR		Annual Maintenance PSS (VNX52DP12210)	\$3,702	Each	10%	\$3,332	Other	F1
VNX52DP12510F-PSS-1YR	VNX52DP12510F-PSS-1YR		Annual Maintenance PSS (VNX52DP12510F)	\$4,801	Each	10%	\$4,321	Other	F1
VNX52DP12510M-PSS-1YR	VNX52DP12510M-PSS-1YR		Annual Maintenance PSS (VNX52DP12510M)	\$4,801	Each	10%	\$4,321	Other	F1
VNX52DP12510-PSS-1YR	VNX52DP12510-PSS-1YR		Annual Maintenance PSS (VNX52DP12510)	\$4,801	Each	10%	\$4,321	Other	F1
VNX52DP125NLF-PSS-1YR	VNX52DP125NLF-PSS-1YR		Annual Maintenance PSS (VNX52DP125NLF)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52DP125NLM-PSS-1YR	VNX52DP125NLM-PSS-1YR		Annual Maintenance PSS (VNX52DP125NLM)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52DP125NL-PSS-1YR	VNX52DP125NL-PSS-1YR		Annual Maintenance PSS (VNX52DP125NL)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52DP30015F-PSS-1YR	VNX52DP30015F-PSS-1YR		Annual Maintenance PSS (VNX52DP30015F)	\$2,232	Each	10%	\$2,009	Other	F1
VNX52DP30015M-PSS-1YR	VNX52DP30015M-PSS-1YR		Annual Maintenance PSS (VNX52DP30015M)	\$2,232	Each	10%	\$2,009	Other	F1
VNX52DP30015-PSS-1YR	VNX52DP30015-PSS-1YR		Annual Maintenance PSS (VNX52DP30015)	\$2,232	Each	10%	\$2,009	Other	F1
VNX52DP31215F-PSS-1YR	VNX52DP31215F-PSS-1YR		Annual Maintenance PSS (VNX52DP31215F)	\$2,456	Each	10%	\$2,210	Other	F1
VNX52DP31215M-PSS-1YR	VNX52DP31215M-PSS-1YR		Annual Maintenance PSS (VNX52DP31215M)	\$2,456	Each	10%	\$2,210	Other	F1
VNX52DP31215-PSS-1YR	VNX52DP31215-PSS-1YR		Annual Maintenance PSS (VNX52DP31215)	\$2,456	Each	10%	\$2,210	Other	F1
VNX52DP32515F-PSS-1YR	VNX52DP32515F-PSS-1YR		Annual Maintenance PSS (VNX52DP32515F)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52DP32515M-PSS-1YR	VNX52DP32515M-PSS-1YR		Annual Maintenance PSS (VNX52DP32515M)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52DP32515-PSS-1YR	VNX52DP32515-PSS-1YR		Annual Maintenance PSS (VNX52DP32515)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52DP400FX-PSS-1YR	VNX52DP400FX-PSS-1YR		Annual Maintenance PSS (VNX52DP400FX)	\$6,496	Each	10%	\$5,846	Other	F1
VNX52DP400FXM-PSS-1YR	VNX52DP400FXM-PSS-1YR		Annual Maintenance PSS (VNX52DP400FXM)	\$6,496	Each	10%	\$5,846	Other	F1
VNX52DP400FX-PSS-1YR	VNX52DP400FX-PSS-1YR		Annual Maintenance PSS (VNX52DP400FX)	\$6,496	Each	10%	\$5,846	Other	F1
VNX52DP60010F-PSS-1YR	VNX52DP60010F-PSS-1YR		Annual Maintenance PSS (VNX52DP60010F)	\$2,383	Each	10%	\$2,145	Other	F1
VNX52DP60010M-PSS-1YR	VNX52DP60010M-PSS-1YR		Annual Maintenance PSS (VNX52DP60010M)	\$2,383	Each	10%	\$2,145	Other	F1
VNX52DP60010-PSS-1YR	VNX52DP60010-PSS-1YR		Annual Maintenance PSS (VNX52DP60010)	\$2,383	Each	10%	\$2,145	Other	F1
VNX52DP60015F-PSS-1YR	VNX52DP60015F-PSS-1YR		Annual Maintenance PSS (VNX52DP60015F)	\$3,723	Each	10%	\$3,351	Other	F1
VNX52DP60015M-PSS-1YR	VNX52DP60015M-PSS-1YR		Annual Maintenance PSS (VNX52DP60015M)	\$3,723	Each	10%	\$3,351	Other	F1
VNX52DP60015-PSS-1YR	VNX52DP60015-PSS-1YR		Annual Maintenance PSS (VNX52DP60015)	\$3,723	Each	10%	\$3,351	Other	F1
VNX52DP61210F-PSS-1YR	VNX52DP61210F-PSS-1YR		Annual Maintenance PSS (VNX52DP61210F)	\$2,622	Each	10%	\$2,359	Other	F1
VNX52DP61210M-PSS-1YR	VNX52DP61210M-PSS-1YR		Annual Maintenance PSS (VNX52DP61210M)	\$2,622	Each	10%	\$2,359	Other	F1
VNX52DP61210-PSS-1YR	VNX52DP61210-PSS-1YR		Annual Maintenance PSS (VNX52DP61210)	\$2,622	Each	10%	\$2,359	Other	F1
VNX52DP62510F-PSS-1YR	VNX52DP62510F-PSS-1YR		Annual Maintenance PSS (VNX52DP62510F)	\$3,020	Each	10%	\$2,718	Other	F1
VNX52DP62510M-PSS-1YR	VNX52DP62510M-PSS-1YR		Annual Maintenance PSS (VNX52DP62510M)	\$3,020	Each	10%	\$2,718	Other	F1
VNX52DP62510-PSS-1YR	VNX52DP62510-PSS-1YR		Annual Maintenance PSS (VNX52DP62510)	\$3,020	Each	10%	\$2,718	Other	F1
VNX52DP90010F-PSS-1YR	VNX52DP90010F-PSS-1YR		Annual Maintenance PSS (VNX52DP90010F)	\$2,571	Each	10%	\$2,314	Other	F1
VNX52DP90010M-PSS-1YR	VNX52DP90010M-PSS-1YR		Annual Maintenance PSS (VNX52DP90010M)	\$2,571	Each	10%	\$2,314	Other	F1
VNX52DP90010-PSS-1YR	VNX52DP90010-PSS-1YR		Annual Maintenance PSS (VNX52DP90010)	\$2,571	Each	10%	\$2,314	Other	F1
VNX52DP91210F-PSS-1YR	VNX52DP91210F-PSS-1YR		Annual Maintenance PSS (VNX52DP91210F)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52DP91210M-PSS-1YR	VNX52DP91210M-PSS-1YR		Annual Maintenance PSS (VNX52DP91210M)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52DP91210-PSS-1YR	VNX52DP91210-PSS-1YR		Annual Maintenance PSS (VNX52DP91210)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52DP92510F-PSS-1YR	VNX52DP92510F-PSS-1YR		Annual Maintenance PSS (VNX52DP92510F)	\$4,001	Each	10%	\$3,601	Other	F1
VNX52DP92510M-PSS-1YR	VNX52DP92510M-PSS-1YR		Annual Maintenance PSS (VNX52DP92510M)	\$4,001	Each	10%	\$3,601	Other	F1
VNX52DP92510-PSS-1YR	VNX52DP92510-PSS-1YR		Annual Maintenance PSS (VNX52DP92510)	\$4,001	Each	10%	\$3,601	Other	F1
VNX52DPM1210F-PSS-1YR	VNX52DPM1210F-PSS-1YR		Annual Maintenance PSS (VNX52DPM1210F)	\$2,008	Each	10%	\$1,807	Other	F1
VNX52DPM1210M-PSS-1YR	VNX52DPM1210M-PSS-1YR		Annual Maintenance PSS (VNX52DPM1210M)	\$2,008	Each	10%	\$1,807	Other	F1
VNX52DPM1210-PSS-1YR	VNX52DPM1210-PSS-1YR		Annual Maintenance PSS (VNX52DPM1210)	\$2,008	Each	10%	\$1,807	Other	F1
VNX52DPM2510F-PSS-1YR	VNX52DPM2510F-PSS-1YR		Annual Maintenance PSS (VNX52DPM2510F)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52DPM2510M-PSS-1YR	VNX52DPM2510M-PSS-1YR		Annual Maintenance PSS (VNX52DPM2510M)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52DPM2510-PSS-1YR	VNX52DPM2510-PSS-1YR		Annual Maintenance PSS (VNX52DPM2510)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52-ESSPCK-PROMO-PSS-1YR	VNX52-ESSPCK-PROMO-PSS-1YR		Annual Maintenance PSS (VNX52-ESSPCK-PROMO)	\$1,203	Each	10%	\$1,083	Other	F1
VNX52-ESSPCK-PSS-1YR	VNX52-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX52-ESSPCK)	\$1,203	Each	10%	\$1,083	Other	F1
VNX52VP010NLF-PSS-1YR	VNX52VP010NLF-PSS-1YR		Annual Maintenance PSS (VNX52VP010NLF)	\$1,863	Each	10%	\$1,677	Other	F1
VNX52VP010NLM-PSS-1YR	VNX52VP010NLM-PSS-1YR		Annual Maintenance PSS (VNX52VP010NLM)	\$1,863	Each	10%	\$1,677	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
VNX52VP01210F-PSS-1YR	VNX52VP01210F-PSS-1YR		Annual Maintenance PSS (VNX52VP01210F)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52VP01210M-PSS-1YR	VNX52VP01210M-PSS-1YR		Annual Maintenance PSS (VNX52VP01210M)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52VP112NLF-PSS-1YR	VNX52VP112NLF-PSS-1YR		Annual Maintenance PSS (VNX52VP112NLF)	\$2,264	Each	10%	\$2,037	Other	F1
VNX52VP112NLM-PSS-1YR	VNX52VP112NLM-PSS-1YR		Annual Maintenance PSS (VNX52VP112NLM)	\$2,264	Each	10%	\$2,037	Other	F1
VNX52VP12210F-PSS-1YR	VNX52VP12210F-PSS-1YR		Annual Maintenance PSS (VNX52VP12210F)	\$3,702	Each	10%	\$3,332	Other	F1
VNX52VP12210M-PSS-1YR	VNX52VP12210M-PSS-1YR		Annual Maintenance PSS (VNX52VP12210M)	\$3,702	Each	10%	\$3,332	Other	F1
VNX52VP12510F-PSS-1YR	VNX52VP12510F-PSS-1YR		Annual Maintenance PSS (VNX52VP12510F)	\$4,801	Each	10%	\$4,321	Other	F1
VNX52VP12510M-PSS-1YR	VNX52VP12510M-PSS-1YR		Annual Maintenance PSS (VNX52VP12510M)	\$4,801	Each	10%	\$4,321	Other	F1
VNX52VP125NLF-PSS-1YR	VNX52VP125NLF-PSS-1YR		Annual Maintenance PSS (VNX52VP125NLF)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52VP125NLM-PSS-1YR	VNX52VP125NLM-PSS-1YR		Annual Maintenance PSS (VNX52VP125NLM)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52VP30015F-PSS-1YR	VNX52VP30015F-PSS-1YR		Annual Maintenance PSS (VNX52VP30015F)	\$2,232	Each	10%	\$2,009	Other	F1
VNX52VP30015M-PSS-1YR	VNX52VP30015M-PSS-1YR		Annual Maintenance PSS (VNX52VP30015M)	\$2,232	Each	10%	\$2,009	Other	F1
VNX52VP31215F-PSS-1YR	VNX52VP31215F-PSS-1YR		Annual Maintenance PSS (VNX52VP31215F)	\$2,456	Each	10%	\$2,210	Other	F1
VNX52VP31215M-PSS-1YR	VNX52VP31215M-PSS-1YR		Annual Maintenance PSS (VNX52VP31215M)	\$2,456	Each	10%	\$2,210	Other	F1
VNX52VP32515F-PSS-1YR	VNX52VP32515F-PSS-1YR		Annual Maintenance PSS (VNX52VP32515F)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52VP32515M-PSS-1YR	VNX52VP32515M-PSS-1YR		Annual Maintenance PSS (VNX52VP32515M)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52VP400FXF-PSS-1YR	VNX52VP400FXF-PSS-1YR		Annual Maintenance PSS (VNX52VP400FXF)	\$12,769	Each	10%	\$11,492	Other	F1
VNX52VP400FXM-PSS-1YR	VNX52VP400FXM-PSS-1YR		Annual Maintenance PSS (VNX52VP400FXM)	\$12,769	Each	10%	\$11,492	Other	F1
VNX52VP60010F-PSS-1YR	VNX52VP60010F-PSS-1YR		Annual Maintenance PSS (VNX52VP60010F)	\$2,383	Each	10%	\$2,145	Other	F1
VNX52VP60010M-PSS-1YR	VNX52VP60010M-PSS-1YR		Annual Maintenance PSS (VNX52VP60010M)	\$2,383	Each	10%	\$2,145	Other	F1
VNX52VP61210F-PSS-1YR	VNX52VP61210F-PSS-1YR		Annual Maintenance PSS (VNX52VP61210F)	\$2,622	Each	10%	\$2,359	Other	F1
VNX52VP61210M-PSS-1YR	VNX52VP61210M-PSS-1YR		Annual Maintenance PSS (VNX52VP61210M)	\$2,622	Each	10%	\$2,359	Other	F1
VNX52VP62510F-PSS-1YR	VNX52VP62510F-PSS-1YR		Annual Maintenance PSS (VNX52VP62510F)	\$3,020	Each	10%	\$2,718	Other	F1
VNX52VP62510M-PSS-1YR	VNX52VP62510M-PSS-1YR		Annual Maintenance PSS (VNX52VP62510M)	\$3,020	Each	10%	\$2,718	Other	F1
VNX52VP90010F-PSS-1YR	VNX52VP90010F-PSS-1YR		Annual Maintenance PSS (VNX52VP90010F)	\$2,571	Each	10%	\$2,314	Other	F1
VNX52VP90010M-PSS-1YR	VNX52VP90010M-PSS-1YR		Annual Maintenance PSS (VNX52VP90010M)	\$2,571	Each	10%	\$2,314	Other	F1
VNX52VP91210F-PSS-1YR	VNX52VP91210F-PSS-1YR		Annual Maintenance PSS (VNX52VP91210F)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52VP91210M-PSS-1YR	VNX52VP91210M-PSS-1YR		Annual Maintenance PSS (VNX52VP91210M)	\$3,085	Each	10%	\$2,776	Other	F1
VNX52VP92510F-PSS-1YR	VNX52VP92510F-PSS-1YR		Annual Maintenance PSS (VNX52VP92510F)	\$4,001	Each	10%	\$3,601	Other	F1
VNX52VP92510M-PSS-1YR	VNX52VP92510M-PSS-1YR		Annual Maintenance PSS (VNX52VP92510M)	\$4,001	Each	10%	\$3,601	Other	F1
VNX52VPM1210F-PSS-1YR	VNX52VPM1210F-PSS-1YR		Annual Maintenance PSS (VNX52VPM1210F)	\$2,008	Each	10%	\$1,807	Other	F1
VNX52VPM1210M-PSS-1YR	VNX52VPM1210M-PSS-1YR		Annual Maintenance PSS (VNX52VPM1210M)	\$2,008	Each	10%	\$1,807	Other	F1
VNX52VPM2410F-PSS-1YR	VNX52VPM2410F-PSS-1YR		Annual Maintenance PSS (VNX52VPM2410F)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52VPM2410M-PSS-1YR	VNX52VPM2410M-PSS-1YR		Annual Maintenance PSS (VNX52VPM2410M)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52VPM2510F-PSS-1YR	VNX52VPM2510F-PSS-1YR		Annual Maintenance PSS (VNX52VPM2510F)	\$3,368	Each	10%	\$3,032	Other	F1
VNX52VPM2510M-PSS-1YR	VNX52VPM2510M-PSS-1YR		Annual Maintenance PSS (VNX52VPM2510M)	\$3,368	Each	10%	\$3,032	Other	F1
VNX5300CS2M-PSS-1YR	VNX5300CS2M-PSS-1YR		Annual Maintenance PSS (VNX5300CS2M)	\$228	Each	10%	\$205	Other	F1
VNX5300CS2-PSS-1YR	VNX5300CS2-PSS-1YR		Annual Maintenance PSS (VNX5300CS2)	\$228	Each	10%	\$205	Other	F1
VNX5300CS2U-PSS-1YR	VNX5300CS2U-PSS-1YR		Annual Maintenance PSS (VNX5300CS2U)	\$319	Each	10%	\$287	Other	F1
VNX5300SD2A-PSS-1YR	VNX5300SD2A-PSS-1YR		Annual Maintenance PSS (VNX5300SD2A)	\$251	Each	10%	\$226	Other	F1
VNX5300SD2AU-PSS-1YR	VNX5300SD2AU-PSS-1YR		Annual Maintenance PSS (VNX5300SD2AU)	\$351	Each	10%	\$316	Other	F1
VNX5300DMDU-PSS-1YR	VNX5300DMDU-PSS-1YR		Annual Maintenance PSS (VNX5300DMDU)	\$388	Each	10%	\$349	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	Calculated Column L (Column I+Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
VNX5300DMMD-PSS-1YR	VNX5300DMMD-PSS-1YR		Annual Maintenance PSS (VNX5300DMMD)	\$287	Each	10%	\$259	Other	F1	
VNX5300DMM-PSS-1YR	VNX5300DMM-PSS-1YR		Annual Maintenance PSS (VNX5300DMM)	\$261	Each	10%	\$235	Other	F1	
VNX5300DM-PSS-1YR	VNX5300DM-PSS-1YR		Annual Maintenance PSS (VNX5300DM)	\$261	Each	10%	\$235	Other	F1	
VNX5300DMU-PSS-1YR	VNX5300DMU-PSS-1YR		Annual Maintenance PSS (VNX5300DMU)	\$353	Each	10%	\$317	Other	F1	
VNX5300DP15D-PSS-1YR	VNX5300DP15D-PSS-1YR		Annual Maintenance PSS (VNX5300DP15D)	\$1,635	Each	10%	\$1,472	Other	F1	
VNX5300DP15F-PSS-1YR	VNX5300DP15F-PSS-1YR		Annual Maintenance PSS (VNX5300DP15F)	\$1,635	Each	10%	\$1,472	Other	F1	
VNX5300DP15MD-PSS-1YR	VNX5300DP15MD-PSS-1YR		Annual Maintenance PSS (VNX5300DP15MD)	\$1,799	Each	10%	\$1,619	Other	F1	
VNX5300DP15M-PSS-1YR	VNX5300DP15M-PSS-1YR		Annual Maintenance PSS (VNX5300DP15M)	\$1,635	Each	10%	\$1,472	Other	F1	
VNX5300DP15-PSS-1YR	VNX5300DP15-PSS-1YR		Annual Maintenance PSS (VNX5300DP15)	\$1,635	Each	10%	\$1,472	Other	F1	
VNX5300DP25D-PSS-1YR	VNX5300DP25D-PSS-1YR		Annual Maintenance PSS (VNX5300DP25D)	\$1,807	Each	10%	\$1,626	Other	F1	
VNX5300DP25F-PSS-1YR	VNX5300DP25F-PSS-1YR		Annual Maintenance PSS (VNX5300DP25F)	\$1,807	Each	10%	\$1,626	Other	F1	
VNX5300DP25MD-PSS-1YR	VNX5300DP25MD-PSS-1YR		Annual Maintenance PSS (VNX5300DP25MD)	\$1,928	Each	10%	\$1,735	Other	F1	
VNX5300DP25M-PSS-1YR	VNX5300DP25M-PSS-1YR		Annual Maintenance PSS (VNX5300DP25M)	\$1,753	Each	10%	\$1,578	Other	F1	
VNX5300DP25-PSS-1YR	VNX5300DP25-PSS-1YR		Annual Maintenance PSS (VNX5300DP25)	\$1,807	Each	10%	\$1,626	Other	F1	
VNX535-57F-PSS-1YR	VNX535-57F-PSS-1YR		Annual Maintenance PSS (VNX535-57F)	\$738	Each	10%	\$664	Other	F1	
VNX53-55F-PSS-1YR	VNX53-55F-PSS-1YR		Annual Maintenance PSS (VNX53-55F)	\$989	Each	10%	\$890	Other	F1	
VNX5357-75F-PSS-1YR	VNX5357-75F-PSS-1YR		Annual Maintenance PSS (VNX5357-75F)	\$738	Each	10%	\$664	Other	F1	
VNX53BTU-KIT-PSS-1YR	VNX53BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX53BTU-KIT)	\$1,023	Each	10%	\$920	Other	F1	
VNX53D151T72F-PSS-1YR	VNX53D151T72F-PSS-1YR		Annual Maintenance PSS (VNX53D151T72F)	\$2,371	Each	10%	\$2,134	Other	F1	
VNX53D151T72M-PSS-1YR	VNX53D151T72M-PSS-1YR		Annual Maintenance PSS (VNX53D151T72M)	\$2,371	Each	10%	\$2,134	Other	F1	
VNX53D151T72-PSS-1YR	VNX53D151T72-PSS-1YR		Annual Maintenance PSS (VNX53D151T72)	\$2,371	Each	10%	\$2,134	Other	F1	
VNX53D152T72F-PSS-1YR	VNX53D152T72F-PSS-1YR		Annual Maintenance PSS (VNX53D152T72F)	\$2,591	Each	10%	\$2,332	Other	F1	
VNX53D152T72M-PSS-1YR	VNX53D152T72M-PSS-1YR		Annual Maintenance PSS (VNX53D152T72M)	\$2,591	Each	10%	\$2,332	Other	F1	
VNX53D152T72-PSS-1YR	VNX53D152T72-PSS-1YR		Annual Maintenance PSS (VNX53D152T72)	\$2,591	Each	10%	\$2,332	Other	F1	
VNX53D152TDC-PSS-1YR	VNX53D152TDC-PSS-1YR		Annual Maintenance PSS (VNX53D152TDC)	\$2,972	Each	10%	\$2,674	Other	F1	
VNX53D153010D-PSS-1YR	VNX53D153010D-PSS-1YR		Annual Maintenance PSS (VNX53D153010D)	\$2,545	Each	10%	\$2,290	Other	F1	
VNX53D153010F-PSS-1YR	VNX53D153010F-PSS-1YR		Annual Maintenance PSS (VNX53D153010F)	\$2,418	Each	10%	\$2,176	Other	F1	
VNX53D153010M-PSS-1YR	VNX53D153010M-PSS-1YR		Annual Maintenance PSS (VNX53D153010M)	\$2,418	Each	10%	\$2,176	Other	F1	
VNX53D153010-PSS-1YR	VNX53D153010-PSS-1YR		Annual Maintenance PSS (VNX53D153010)	\$2,418	Each	10%	\$2,176	Other	F1	
VNX53D153015D-PSS-1YR	VNX53D153015D-PSS-1YR		Annual Maintenance PSS (VNX53D153015D)	\$2,868	Each	10%	\$2,681	Other	F1	
VNX53D153015F-PSS-1YR	VNX53D153015F-PSS-1YR		Annual Maintenance PSS (VNX53D153015F)	\$2,715	Each	10%	\$2,444	Other	F1	
VNX53D153015M-PSS-1YR	VNX53D153015M-PSS-1YR		Annual Maintenance PSS (VNX53D153015M)	\$2,715	Each	10%	\$2,444	Other	F1	
VNX53D153015-PSS-1YR	VNX53D153015-PSS-1YR		Annual Maintenance PSS (VNX53D153015)	\$2,715	Each	10%	\$2,444	Other	F1	
VNX53D15301MD-PSS-1YR	VNX53D15301MD-PSS-1YR		Annual Maintenance PSS (VNX53D15301MD)	\$2,672	Each	10%	\$2,405	Other	F1	
VNX53D15305MD-PSS-1YR	VNX53D15305MD-PSS-1YR		Annual Maintenance PSS (VNX53D15305MD)	\$3,007	Each	10%	\$2,706	Other	F1	
VNX53D153T72F-PSS-1YR	VNX53D153T72F-PSS-1YR		Annual Maintenance PSS (VNX53D153T72F)	\$3,095	Each	10%	\$2,785	Other	F1	
VNX53D153T72M-PSS-1YR	VNX53D153T72M-PSS-1YR		Annual Maintenance PSS (VNX53D153T72M)	\$3,095	Each	10%	\$2,785	Other	F1	
VNX53D153T72-PSS-1YR	VNX53D153T72-PSS-1YR		Annual Maintenance PSS (VNX53D153T72)	\$3,095	Each	10%	\$2,785	Other	F1	
VNX53D153TDC-PSS-1YR	VNX53D153TDC-PSS-1YR		Annual Maintenance PSS (VNX53D153TDC)	\$3,613	Each	10%	\$3,252	Other	F1	
VNX53D154T72F-PSS-1YR	VNX53D154T72F-PSS-1YR		Annual Maintenance PSS (VNX53D154T72F)	\$3,713	Each	10%	\$3,342	Other	F1	
VNX53D154T72M-PSS-1YR	VNX53D154T72M-PSS-1YR		Annual Maintenance PSS (VNX53D154T72M)	\$3,713	Each	10%	\$3,342	Other	F1	
VNX53D154T72-PSS-1YR	VNX53D154T72-PSS-1YR		Annual Maintenance PSS (VNX53D154T72)	\$3,713	Each	10%	\$3,342	Other	F1	
VNX53D154TDC-PSS-1YR	VNX53D154TDC-PSS-1YR		Annual Maintenance PSS (VNX53D154TDC)	\$4,336	Each	10%	\$3,902	Other	F1	
VNX53D156010D-PSS-1YR	VNX53D156010D-PSS-1YR		Annual Maintenance PSS (VNX53D156010D)	\$2,967	Each	10%	\$2,671	Other	F1	
VNX53D156010F-PSS-1YR	VNX53D156010F-PSS-1YR		Annual Maintenance PSS (VNX53D156010F)	\$2,816	Each	10%	\$2,535	Other	F1	
VNX53D156010M-PSS-1YR	VNX53D156010M-PSS-1YR		Annual Maintenance PSS (VNX53D156010M)	\$2,816	Each	10%	\$2,535	Other	F1	
VNX53D156010-PSS-1YR	VNX53D156010-PSS-1YR		Annual Maintenance PSS (VNX53D156010)	\$2,816	Each	10%	\$2,535	Other	F1	
VNX53D156015D-PSS-1YR	VNX53D156015D-PSS-1YR		Annual Maintenance PSS (VNX53D156015D)	\$3,879	Each	10%	\$3,491	Other	F1	
VNX53D156015F-PSS-1YR	VNX53D156015F-PSS-1YR		Annual Maintenance PSS (VNX53D156015F)	\$3,689	Each	10%	\$3,320	Other	F1	
VNX53D156015M-PSS-1YR	VNX53D156015M-PSS-1YR		Annual Maintenance PSS (VNX53D156015M)	\$3,689	Each	10%	\$3,320	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX53D156015-PSS-1YR	VNX53D156015-PSS-1YR		Annual Maintenance PSS (VNX53D156015)	\$3,689	Each	10%	\$3,320	Other	F1
VNX53D15601MD-PSS-1YR	VNX53D15601MD-PSS-1YR		Annual Maintenance PSS (VNX53D15601MD)	\$3,118	Each	10%	\$2,806	Other	F1
VNX53D15605MD-PSS-1YR	VNX53D15605MD-PSS-1YR		Annual Maintenance PSS (VNX53D15605MD)	\$4,068	Each	10%	\$3,661	Other	F1
VNX53D159010D-PSS-1YR	VNX53D159010D-PSS-1YR		Annual Maintenance PSS (VNX53D159010D)	\$4,090	Each	10%	\$3,681	Other	F1
VNX53D159010F-PSS-1YR	VNX53D159010F-PSS-1YR		Annual Maintenance PSS (VNX53D159010F)	\$3,785	Each	10%	\$3,407	Other	F1
VNX53D159010M-PSS-1YR	VNX53D159010M-PSS-1YR		Annual Maintenance PSS (VNX53D159010M)	\$3,785	Each	10%	\$3,407	Other	F1
VNX53D159010-PSS-1YR	VNX53D159010-PSS-1YR		Annual Maintenance PSS (VNX53D159010)	\$3,785	Each	10%	\$3,407	Other	F1
VNX53D253010D-PSS-1YR	VNX53D253010D-PSS-1YR		Annual Maintenance PSS (VNX53D253010D)	\$2,667	Each	10%	\$2,400	Other	F1
VNX53D253010F-PSS-1YR	VNX53D253010F-PSS-1YR		Annual Maintenance PSS (VNX53D253010F)	\$2,532	Each	10%	\$2,279	Other	F1
VNX53D253010M-PSS-1YR	VNX53D253010M-PSS-1YR		Annual Maintenance PSS (VNX53D253010M)	\$2,532	Each	10%	\$2,279	Other	F1
VNX53D253010-PSS-1YR	VNX53D253010-PSS-1YR		Annual Maintenance PSS (VNX53D253010)	\$2,532	Each	10%	\$2,279	Other	F1
VNX53D25301MD-PSS-1YR	VNX53D25301MD-PSS-1YR		Annual Maintenance PSS (VNX53D25301MD)	\$2,801	Each	10%	\$2,521	Other	F1
VNX53D256010D-PSS-1YR	VNX53D256010D-PSS-1YR		Annual Maintenance PSS (VNX53D256010D)	\$3,050	Each	10%	\$2,745	Other	F1
VNX53D256010F-PSS-1YR	VNX53D256010F-PSS-1YR		Annual Maintenance PSS (VNX53D256010F)	\$2,893	Each	10%	\$2,604	Other	F1
VNX53D256010M-PSS-1YR	VNX53D256010M-PSS-1YR		Annual Maintenance PSS (VNX53D256010M)	\$2,893	Each	10%	\$2,604	Other	F1
VNX53D256010-PSS-1YR	VNX53D256010-PSS-1YR		Annual Maintenance PSS (VNX53D256010)	\$2,893	Each	10%	\$2,604	Other	F1
VNX53D25601MD-PSS-1YR	VNX53D25601MD-PSS-1YR		Annual Maintenance PSS (VNX53D25601MD)	\$3,208	Each	10%	\$2,887	Other	F1
VNX53D259010D-PSS-1YR	VNX53D259010D-PSS-1YR		Annual Maintenance PSS (VNX53D259010D)	\$3,571	Each	10%	\$3,214	Other	F1
VNX53D259010F-PSS-1YR	VNX53D259010F-PSS-1YR		Annual Maintenance PSS (VNX53D259010F)	\$3,298	Each	10%	\$2,968	Other	F1
VNX53D259010M-PSS-1YR	VNX53D259010M-PSS-1YR		Annual Maintenance PSS (VNX53D259010M)	\$3,298	Each	10%	\$2,968	Other	F1
VNX53D259010-PSS-1YR	VNX53D259010-PSS-1YR		Annual Maintenance PSS (VNX53D259010)	\$3,298	Each	10%	\$2,968	Other	F1
VNX53D25901MD-PSS-1YR	VNX53D25901MD-PSS-1YR		Annual Maintenance PSS (VNX53D25901MD)	\$3,663	Each	10%	\$3,297	Other	F1
VNX53D-HANA-B-PSS-1YR	VNX53D-HANA-B-PSS-1YR		Annual Maintenance PSS (VNX53D-HANA-B)	\$3,039	Each	10%	\$2,735	Other	F1
VNX53D-HANA-E-PSS-1YR	VNX53D-HANA-E-PSS-1YR		Annual Maintenance PSS (VNX53D-HANA-E)	\$3,039	Each	10%	\$2,735	Other	F1
VNX53D-H-BBF-PSS-1YR	VNX53D-H-BBF-PSS-1YR		Annual Maintenance PSS (VNX53D-H-BBF)	\$3,596	Each	10%	\$3,236	Other	F1
VNX53D-H-BB-PSS-1YR	VNX53D-H-BB-PSS-1YR		Annual Maintenance PSS (VNX53D-H-BB)	\$3,596	Each	10%	\$3,236	Other	F1
VNX53D-H-EB-PSS-1YR	VNX53D-H-EB-PSS-1YR		Annual Maintenance PSS (VNX53D-H-EB)	\$3,596	Each	10%	\$3,236	Other	F1
VNX53D-H-EBR-PSS-1YR	VNX53D-H-EBR-PSS-1YR		Annual Maintenance PSS (VNX53D-H-EBR)	\$3,596	Each	10%	\$3,236	Other	F1
VNX53N153010F-PSS-1YR	VNX53N153010F-PSS-1YR		Annual Maintenance PSS (VNX53N153010F)	\$2,418	Each	10%	\$2,176	Other	F1
VNX53N153010M-PSS-1YR	VNX53N153010M-PSS-1YR		Annual Maintenance PSS (VNX53N153010M)	\$2,418	Each	10%	\$2,176	Other	F1
VNX53N153010-PSS-1YR	VNX53N153010-PSS-1YR		Annual Maintenance PSS (VNX53N153010)	\$2,418	Each	10%	\$2,176	Other	F1
VNX53N153015F-PSS-1YR	VNX53N153015F-PSS-1YR		Annual Maintenance PSS (VNX53N153015F)	\$2,715	Each	10%	\$2,444	Other	F1
VNX53N153015M-PSS-1YR	VNX53N153015M-PSS-1YR		Annual Maintenance PSS (VNX53N153015M)	\$2,715	Each	10%	\$2,444	Other	F1
VNX53N153015-PSS-1YR	VNX53N153015-PSS-1YR		Annual Maintenance PSS (VNX53N153015)	\$2,715	Each	10%	\$2,444	Other	F1
VNX53N156010F-PSS-1YR	VNX53N156010F-PSS-1YR		Annual Maintenance PSS (VNX53N156010F)	\$2,816	Each	10%	\$2,535	Other	F1
VNX53N156010M-PSS-1YR	VNX53N156010M-PSS-1YR		Annual Maintenance PSS (VNX53N156010M)	\$2,816	Each	10%	\$2,535	Other	F1
VNX53N156010-PSS-1YR	VNX53N156010-PSS-1YR		Annual Maintenance PSS (VNX53N156010)	\$2,816	Each	10%	\$2,535	Other	F1
VNX53N156015F-PSS-1YR	VNX53N156015F-PSS-1YR		Annual Maintenance PSS (VNX53N156015F)	\$3,689	Each	10%	\$3,320	Other	F1
VNX53N156015M-PSS-1YR	VNX53N156015M-PSS-1YR		Annual Maintenance PSS (VNX53N156015M)	\$3,689	Each	10%	\$3,320	Other	F1
VNX53N156015-PSS-1YR	VNX53N156015-PSS-1YR		Annual Maintenance PSS (VNX53N156015)	\$3,689	Each	10%	\$3,320	Other	F1
VNX53N159010F-PSS-1YR	VNX53N159010F-PSS-1YR		Annual Maintenance PSS (VNX53N159010F)	\$3,895	Each	10%	\$3,506	Other	F1
VNX53N159010M-PSS-1YR	VNX53N159010M-PSS-1YR		Annual Maintenance PSS (VNX53N159010M)	\$3,895	Each	10%	\$3,506	Other	F1
VNX53N159010-PSS-1YR	VNX53N159010-PSS-1YR		Annual Maintenance PSS (VNX53N159010)	\$3,895	Each	10%	\$3,506	Other	F1
VNX53N253010F-PSS-1YR	VNX53N253010F-PSS-1YR		Annual Maintenance PSS (VNX53N253010F)	\$2,532	Each	10%	\$2,279	Other	F1
VNX53N253010M-PSS-1YR	VNX53N253010M-PSS-1YR		Annual Maintenance PSS (VNX53N253010M)	\$2,532	Each	10%	\$2,279	Other	F1
VNX53N253010-PSS-1YR	VNX53N253010-PSS-1YR		Annual Maintenance PSS (VNX53N253010)	\$2,532	Each	10%	\$2,279	Other	F1
VNX53N256010F-PSS-1YR	VNX53N256010F-PSS-1YR		Annual Maintenance PSS (VNX53N256010F)	\$2,893	Each	10%	\$2,604	Other	F1
VNX53N256010M-PSS-1YR	VNX53N256010M-PSS-1YR		Annual Maintenance PSS (VNX53N256010M)	\$2,893	Each	10%	\$2,604	Other	F1
VNX53N256010-PSS-1YR	VNX53N256010-PSS-1YR		Annual Maintenance PSS (VNX53N256010)	\$2,893	Each	10%	\$2,604	Other	F1
VNX53N259010F-PSS-1YR	VNX53N259010F-PSS-1YR		Annual Maintenance PSS (VNX53N259010F)	\$3,401	Each	10%	\$3,061	Other	F1
VNX53N259010M-PSS-1YR	VNX53N259010M-PSS-1YR		Annual Maintenance PSS (VNX53N259010M)	\$3,401	Each	10%	\$3,061	Other	F1
VNX53N259010-PSS-1YR	VNX53N259010-PSS-1YR		Annual Maintenance PSS (VNX53N259010)	\$3,401	Each	10%	\$3,061	Other	F1
VNX5400-BTU-KIT-PSS-1YR	VNX5400-BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX5400-BTU-KIT)	\$604	Each	10%	\$544	Other	F1
VNX5400-DARE-PSS-1YR	VNX5400-DARE-PSS-1YR		Annual Maintenance PSS (VNX5400-DARE)	\$745	Each	10%	\$671	Other	F1
VNX5400-DARE-UPG-PSS-1YR	VNX5400-DARE-UPG-PSS-1YR		Annual Maintenance PSS (VNX5400-DARE-UPG)	\$596	Each	10%	\$536	Other	F1
VNX5400DMEXDU-PSS-1YR	VNX5400DMEXDU-PSS-1YR		Annual Maintenance PSS (VNX5400DMEXDU)	\$1,669	Each	10%	\$1,502	Other	F1
VNX5400-EPAK-PSS-1YR	VNX5400-EPAK-PSS-1YR		Annual Maintenance PSS (VNX5400-EPAK)	\$7,276	Each	10%	\$6,548	Other	F1
VNX5400-EPAK-UPG-PSS-1YR	VNX5400-EPAK-UPG-PSS-1YR		Annual Maintenance PSS (VNX5400-EPAK-UPG)	\$5,820	Each	10%	\$5,238	Other	F1
VNX5400-ESSPCK-PSS-1YR	VNX5400-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX5400-ESSPCK)	\$2,307	Each	10%	\$2,076	Other	F1
VNX5400-ESSPCK-UPG-PSS-1YR	VNX5400-ESSPCK-UPG-PSS-1YR		Annual Maintenance PSS (VNX5400-ESSPCK-UPG)	\$1,846	Each	10%	\$1,661	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I/Column K)	
VNX5400-FSTS-PSS-1YR	VNX5400-FSTS-PSS-1YR		Annual Maintenance PSS (VNX5400-FSTS)	\$1,709	Each	10%	\$1,538	Other	F1
VNX5400-FSTS-UPG-PSS-1YR	VNX5400-FSTS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5400-FSTS-UPG)	\$1,367	Each	10%	\$1,230	Other	F1
VNX5400-LPS-PSS-1YR	VNX5400-LPS-PSS-1YR		Annual Maintenance PSS (VNX5400-LPS)	\$1,188	Each	10%	\$1,069	Other	F1
VNX5400-LPS-UPG-PSS-1YR	VNX5400-LPS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5400-LPS-UPG)	\$951	Each	10%	\$856	Other	F1
VNX5400-PPAK-PSS-1YR	VNX5400-PPAK-PSS-1YR		Annual Maintenance PSS (VNX5400-PPAK)	\$6,548	Each	10%	\$5,893	Other	F1
VNX5400-PPAK-UPG-PSS-1YR	VNX5400-PPAK-UPG-PSS-1YR		Annual Maintenance PSS (VNX5400-PPAK-UPG)	\$8,406	Each	10%	\$7,565	Other	F1
VNX5400-RPS-PSS-1YR	VNX5400-RPS-PSS-1YR		Annual Maintenance PSS (VNX5400-RPS)	\$3,063	Each	10%	\$2,756	Other	F1
VNX5400-RPS-UPG-PSS-1YR	VNX5400-RPS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5400-RPS-UPG)	\$2,450	Each	10%	\$2,205	Other	F1
VNX5400-SCS-PSS-1YR	VNX5400-SCS-PSS-1YR		Annual Maintenance PSS (VNX5400-SCS)	\$476	Each	10%	\$429	Other	F1
VNX5400-SCS-UPG-PSS-1YR	VNX5400-SCS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5400-SCS-UPG)	\$381	Each	10%	\$343	Other	F1
VNX5400-UNISB-PSS-1YR	VNX5400-UNISB-PSS-1YR		Annual Maintenance PSS (VNX5400-UNISB)	\$1,746	Each	10%	\$1,571	Other	F1
VNX5400-UNISF-PSS-1YR	VNX5400-UNISF-PSS-1YR		Annual Maintenance PSS (VNX5400-UNISF)	\$1,298	Each	10%	\$1,168	Other	F1
VNX5400-UNISU-PSS-1YR	VNX5400-UNISU-PSS-1YR		Annual Maintenance PSS (VNX5400-UNISU)	\$2,149	Each	10%	\$1,934	Other	F1
VNX54BTU-KIT-PSS-1YR	VNX54BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX54BTU-KIT)	\$604	Each	10%	\$544	Other	F1
VNX54-ESSPCK-PROMO-PSS-1YR	VNX54-ESSPCK-PROMO-PSS-1YR		Annual Maintenance PSS (VNX54-ESSPCK-PROMO)	\$2,307	Each	10%	\$2,076	Other	F1
VNX54-ESSPCK-PSS-1YR	VNX54-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX54-ESSPCK)	\$2,307	Each	10%	\$2,076	Other	F1
VNX54-UNIB-UPG-PSS-1YR	VNX54-UNIB-UPG-PSS-1YR		Annual Maintenance PSS (VNX54-UNIB-UPG)	\$1,397	Each	10%	\$1,257	Other	F1
VNX54-UNIF-UPG-PSS-1YR	VNX54-UNIF-UPG-PSS-1YR		Annual Maintenance PSS (VNX54-UNIF-UPG)	\$1,039	Each	10%	\$935	Other	F1
VNX54-UNIU-UPG-PSS-1YR	VNX54-UNIU-UPG-PSS-1YR		Annual Maintenance PSS (VNX54-UNIU-UPG)	\$1,719	Each	10%	\$1,547	Other	F1
VNX5500CSD2A-PSS-1YR	VNX5500CSD2A-PSS-1YR		Annual Maintenance PSS (VNX5500CSD2A)	\$426	Each	10%	\$383	Other	F1
VNX5500CSD2AU-PSS-1YR	VNX5500CSD2AU-PSS-1YR		Annual Maintenance PSS (VNX5500CSD2AU)	\$575	Each	10%	\$517	Other	F1
VNX5500DMDU-PSS-1YR	VNX5500DMDU-PSS-1YR		Annual Maintenance PSS (VNX5500DMDU)	\$1,413	Each	10%	\$1,272	Other	F1
VNX5500DMMD-PSS-1YR	VNX5500DMMD-PSS-1YR		Annual Maintenance PSS (VNX5500DMMD)	\$1,047	Each	10%	\$942	Other	F1
VNX5500DMM-PSS-1YR	VNX5500DMM-PSS-1YR		Annual Maintenance PSS (VNX5500DMM)	\$761	Each	10%	\$685	Other	F1
VNX5500DM-PSS-1YR	VNX5500DM-PSS-1YR		Annual Maintenance PSS (VNX5500DM)	\$761	Each	10%	\$685	Other	F1
VNX5500DMU-PSS-1YR	VNX5500DMU-PSS-1YR		Annual Maintenance PSS (VNX5500DMU)	\$1,028	Each	10%	\$925	Other	F1
VNX5500DP15D-PSS-1YR	VNX5500DP15D-PSS-1YR		Annual Maintenance PSS (VNX5500DP15D)	\$2,162	Each	10%	\$1,946	Other	F1
VNX5500DP15F-PSS-1YR	VNX5500DP15F-PSS-1YR		Annual Maintenance PSS (VNX5500DP15F)	\$2,059	Each	10%	\$1,853	Other	F1
VNX5500DP15MD-PSS-1YR	VNX5500DP15MD-PSS-1YR		Annual Maintenance PSS (VNX5500DP15MD)	\$2,265	Each	10%	\$2,039	Other	F1
VNX5500DP15M-PSS-1YR	VNX5500DP15M-PSS-1YR		Annual Maintenance PSS (VNX5500DP15M)	\$2,059	Each	10%	\$1,853	Other	F1
VNX5500DP15-PSS-1YR	VNX5500DP15-PSS-1YR		Annual Maintenance PSS (VNX5500DP15)	\$2,059	Each	10%	\$1,853	Other	F1
VNX5500DP25D-PSS-1YR	VNX5500DP25D-PSS-1YR		Annual Maintenance PSS (VNX5500DP25D)	\$2,162	Each	10%	\$1,946	Other	F1
VNX5500DP25F-PSS-1YR	VNX5500DP25F-PSS-1YR		Annual Maintenance PSS (VNX5500DP25F)	\$2,059	Each	10%	\$1,853	Other	F1
VNX5500DP25MD-PSS-1YR	VNX5500DP25MD-PSS-1YR		Annual Maintenance PSS (VNX5500DP25MD)	\$2,265	Each	10%	\$2,039	Other	F1
VNX5500DP25M-PSS-1YR	VNX5500DP25M-PSS-1YR		Annual Maintenance PSS (VNX5500DP25M)	\$2,059	Each	10%	\$1,853	Other	F1
VNX5500DP25-PSS-1YR	VNX5500DP25-PSS-1YR		Annual Maintenance PSS (VNX5500DP25)	\$2,059	Each	10%	\$1,853	Other	F1
VNX5500FL100F-PSS-1YR	VNX5500FL100F-PSS-1YR		Annual Maintenance PSS (VNX5500FL100F)	\$13,028	Each	10%	\$11,725	Other	F1
VNX5500FL100M-PSS-1YR	VNX5500FL100M-PSS-1YR		Annual Maintenance PSS (VNX5500FL100M)	\$13,028	Each	10%	\$11,725	Other	F1
VNX5500FL100-PSS-1YR	VNX5500FL100-PSS-1YR		Annual Maintenance PSS (VNX5500FL100)	\$13,028	Each	10%	\$11,725	Other	F1
VNX5500FL200F-PSS-1YR	VNX5500FL200F-PSS-1YR		Annual Maintenance PSS (VNX5500FL200F)	\$24,309	Each	10%	\$21,878	Other	F1
VNX5500FL200M-PSS-1YR	VNX5500FL200M-PSS-1YR		Annual Maintenance PSS (VNX5500FL200M)	\$24,309	Each	10%	\$21,878	Other	F1
VNX5500FL200-PSS-1YR	VNX5500FL200-PSS-1YR		Annual Maintenance PSS (VNX5500FL200)	\$24,309	Each	10%	\$21,878	Other	F1
VNX55BTU-KIT-PSS-1YR	VNX55BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX55BTU-KIT)	\$2,333	Each	10%	\$2,099	Other	F1
VNX55DMEXDU-PSS-1YR	VNX55DMEXDU-PSS-1YR		Annual Maintenance PSS (VNX55DMEXDU)	\$2,374	Each	10%	\$2,136	Other	F1
VNX55DMEXMD-PSS-1YR	VNX55DMEXMD-PSS-1YR		Annual Maintenance PSS (VNX55DMEXMD)	\$1,758	Each	10%	\$1,582	Other	F1
VNX55DMEXM-PSS-1YR	VNX55DMEXM-PSS-1YR		Annual Maintenance PSS (VNX55DMEXM)	\$1,279	Each	10%	\$1,151	Other	F1
VNX55DMEX-PSS-1YR	VNX55DMEX-PSS-1YR		Annual Maintenance PSS (VNX55DMEX)	\$1,279	Each	10%	\$1,151	Other	F1
VNX55DMEXU-PSS-1YR	VNX55DMEXU-PSS-1YR		Annual Maintenance PSS (VNX55DMEXU)	\$1,726	Each	10%	\$1,554	Other	F1
VNX5600-BTU-KIT-PSS-1YR	VNX5600-BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX5600-BTU-KIT)	\$948	Each	10%	\$853	Other	F1
VNX5600-DARE-PSS-1YR	VNX5600-DARE-PSS-1YR		Annual Maintenance PSS (VNX5600-DARE)	\$1,303	Each	10%	\$1,173	Other	F1
VNX5600-DARE-UPG-PSS-1YR	VNX5600-DARE-UPG-PSS-1YR		Annual Maintenance PSS (VNX5600-DARE-UPG)	\$1,042	Each	10%	\$938	Other	F1
VNX5600DMEXDU-PSS-1YR	VNX5600DMEXDU-PSS-1YR		Annual Maintenance PSS (VNX5600DMEXDU)	\$2,006	Each	10%	\$1,805	Other	F1
VNX5600-EPAK-PSS-1YR	VNX5600-EPAK-PSS-1YR		Annual Maintenance PSS (VNX5600-EPAK)	\$11,676	Each	10%	\$10,508	Other	F1
VNX5600-EPAK-UPG-PSS-1YR	VNX5600-EPAK-UPG-PSS-1YR		Annual Maintenance PSS (VNX5600-EPAK-UPG)	\$9,340	Each	10%	\$8,406	Other	F1
VNX5600-ESSPCK-PSS-1YR	VNX5600-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX5600-ESSPCK)	\$6,626	Each	10%	\$5,963	Other	F1
VNX5600-ESSPCK-UPG-PSS-1YR	VNX5600-ESSPCK-UPG-PSS-1YR		Annual Maintenance PSS (VNX5600-ESSPCK-UPG)	\$5,301	Each	10%	\$4,771	Other	F1
VNX5600-FSTS-PSS-1YR	VNX5600-FSTS-PSS-1YR		Annual Maintenance PSS (VNX5600-FSTS)	\$5,522	Each	10%	\$4,969	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX5600-FSTS-UPG-PSS-1YR	VNX5600-FSTS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5600-FSTS-UPG)	\$4,417	Each	10%		\$3,975	Other	F1	
VNX5600-LPS-PSS-1YR	VNX5600-LPS-PSS-1YR		Annual Maintenance PSS (VNX5600-LPS)	\$1,973	Each	10%		\$1,776	Other	F1	
VNX5600-LPS-UPG-PSS-1YR	VNX5600-LPS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5600-LPS-UPG)	\$1,578	Each	10%		\$1,420	Other	F1	
VNX5600-PPAK-PSS-1YR	VNX5600-PPAK-PSS-1YR		Annual Maintenance PSS (VNX5600-PPAK)	\$10,508	Each	10%		\$9,457	Other	F1	
VNX5600-PPAK-UPG-PSS-1YR	VNX5600-PPAK-UPG-PSS-1YR		Annual Maintenance PSS (VNX5600-PPAK-UPG)	\$8,406	Each	10%		\$7,565	Other	F1	
VNX5600-RPS-PSS-1YR	VNX5600-RPS-PSS-1YR		Annual Maintenance PSS (VNX5600-RPS)	\$4,405	Each	10%		\$3,965	Other	F1	
VNX5600-RPS-UPG-PSS-1YR	VNX5600-RPS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5600-RPS-UPG)	\$3,524	Each	10%		\$3,172	Other	F1	
VNX5600-SCS-PSS-1YR	VNX5600-SCS-PSS-1YR		Annual Maintenance PSS (VNX5600-SCS)	\$803	Each	10%		\$723	Other	F1	
VNX5600-SCS-UPG-PSS-1YR	VNX5600-SCS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5600-SCS-UPG)	\$642	Each	10%		\$578	Other	F1	
VNX5600-UNISB-PSS-1YR	VNX5600-UNISB-PSS-1YR		Annual Maintenance PSS (VNX5600-UNISB)	\$3,162	Each	10%		\$2,846	Other	F1	
VNX5600-UNISF-PSS-1YR	VNX5600-UNISF-PSS-1YR		Annual Maintenance PSS (VNX5600-UNISF)	\$2,351	Each	10%		\$2,116	Other	F1	
VNX5600-UNISU-PSS-1YR	VNX5600-UNISU-PSS-1YR		Annual Maintenance PSS (VNX5600-UNISU)	\$3,892	Each	10%		\$3,502	Other	F1	
VNX56BTU-KIT-PSS-1YR	VNX56BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX56BTU-KIT)	\$948	Each	10%		\$853	Other	F1	
VNX56-ESSPCK-PROMO-PSS-1YR	VNX56-ESSPCK-PROMO-PSS-1YR		Annual Maintenance PSS (VNX56-ESSPCK-PROMO)	\$6,626	Each	10%		\$5,963	Other	F1	
VNX56-ESSPCK-PSS-1YR	VNX56-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX56-ESSPCK)	\$6,626	Each	10%		\$5,963	Other	F1	
VNX56-UNIB-UPG-PSS-1YR	VNX56-UNIB-UPG-PSS-1YR		Annual Maintenance PSS (VNX56-UNIB-UPG)	\$2,530	Each	10%		\$2,277	Other	F1	
VNX56-UNIF-UPG-PSS-1YR	VNX56-UNIF-UPG-PSS-1YR		Annual Maintenance PSS (VNX56-UNIF-UPG)	\$1,881	Each	10%		\$1,693	Other	F1	
VNX56-UNIU-UPG-PSS-1YR	VNX56-UNIU-UPG-PSS-1YR		Annual Maintenance PSS (VNX56-UNIU-UPG)	\$3,113	Each	10%		\$2,802	Other	F1	
VNX5700DMM-PSS-1YR	VNX5700DMM-PSS-1YR		Annual Maintenance PSS (VNX5700DMM)	\$2,348	Each	10%		\$2,113	Other	F1	
VNX5700DM-PSS-1YR	VNX5700DM-PSS-1YR		Annual Maintenance PSS (VNX5700DM)	\$2,348	Each	10%		\$2,113	Other	F1	
VNX5700DMU-PSS-1YR	VNX5700DMU-PSS-1YR		Annual Maintenance PSS (VNX5700DMU)	\$3,169	Each	10%		\$2,852	Other	F1	
VNX5700DSPEF-PSS-1YR	VNX5700DSPEF-PSS-1YR		Annual Maintenance PSS (VNX5700DSPEF)	\$6,422	Each	10%		\$5,780	Other	F1	
VNX5700SPEM-PSS-1YR	VNX5700SPEM-PSS-1YR		Annual Maintenance PSS (VNX5700SPEM)	\$6,422	Each	10%		\$5,780	Other	F1	
VNX5700DSPE-PSS-1YR	VNX5700DSPE-PSS-1YR		Annual Maintenance PSS (VNX5700DSPE)	\$5,780	Each	10%		\$5,202	Other	F1	
VNX5700SPEF-PSS-1YR	VNX5700SPEF-PSS-1YR		Annual Maintenance PSS (VNX5700SPEF)	\$5,780	Each	10%		\$5,202	Other	F1	
VNX5700SPEM-PSS-1YR	VNX5700SPEM-PSS-1YR		Annual Maintenance PSS (VNX5700SPEM)	\$5,780	Each	10%		\$5,202	Other	F1	
VNX5700SPE-PSS-1YR	VNX5700SPE-PSS-1YR		Annual Maintenance PSS (VNX5700SPE)	\$5,780	Each	10%		\$5,202	Other	F1	
VNX57-75B-PSS-1YR	VNX57-75B-PSS-1YR		Annual Maintenance PSS (VNX57-75B)	\$9,952	Each	10%		\$8,957	Other	F1	
VNX57BTU-KIT-PSS-1YR	VNX57BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX57BTU-KIT)	\$6,877	Each	10%		\$6,189	Other	F1	
VNX57DMEXM-PSS-1YR	VNX57DMEXM-PSS-1YR		Annual Maintenance PSS (VNX57DMEXM)	\$1,598	Each	10%		\$1,439	Other	F1	
VNX57DMEX-PSS-1YR	VNX57DMEX-PSS-1YR		Annual Maintenance PSS (VNX57DMEX)	\$1,598	Each	10%		\$1,439	Other	F1	
VNX57DMEXU-PSS-1YR	VNX57DMEXU-PSS-1YR		Annual Maintenance PSS (VNX57DMEXU)	\$2,158	Each	10%		\$1,942	Other	F1	
VNX5800-BTU-KIT-PSS-1YR	VNX5800-BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX5800-BTU-KIT)	\$2,662	Each	10%		\$2,396	Other	F1	
VNX5800-DARE-PSS-1YR	VNX5800-DARE-PSS-1YR		Annual Maintenance PSS (VNX5800-DARE)	\$1,853	Each	10%		\$1,668	Other	F1	
VNX5800-DARE-UPG-PSS-1YR	VNX5800-DARE-UPG-PSS-1YR		Annual Maintenance PSS (VNX5800-DARE-UPG)	\$1,462	Each	10%		\$1,334	Other	F1	
VNX5800DMEXDU-PSS-1YR	VNX5800DMEXDU-PSS-1YR		Annual Maintenance PSS (VNX5800DMEXDU)	\$3,354	Each	10%		\$3,019	Other	F1	
VNX5800-EPAK-PSS-1YR	VNX5800-EPAK-PSS-1YR		Annual Maintenance PSS (VNX5800-EPAK)	\$20,929	Each	10%		\$18,836	Other	F1	
VNX5800-EPAK-UPG-PSS-1YR	VNX5800-EPAK-UPG-PSS-1YR		Annual Maintenance PSS (VNX5800-EPAK-UPG)	\$16,743	Each	10%		\$15,069	Other	F1	
VNX5800-ESSPCK-PSS-1YR	VNX5800-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX5800-ESSPCK)	\$14,738	Each	10%		\$13,264	Other	F1	
VNX5800-ESSPCK-UPG-PSS-1YR	VNX5800-ESSPCK-UPG-PSS-1YR		Annual Maintenance PSS (VNX5800-ESSPCK-UPG)	\$11,790	Each	10%		\$10,611	Other	F1	
VNX5800-FSTS-PSS-1YR	VNX5800-FSTS-PSS-1YR		Annual Maintenance PSS (VNX5800-FSTS)	\$14,116	Each	10%		\$12,705	Other	F1	
VNX5800-FSTS-UPG-PSS-1YR	VNX5800-FSTS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5800-FSTS-UPG)	\$11,293	Each	10%		\$10,164	Other	F1	
VNX5800-LPS-PSS-1YR	VNX5800-LPS-PSS-1YR		Annual Maintenance PSS (VNX5800-LPS)	\$2,712	Each	10%		\$2,441	Other	F1	
VNX5800-LPS-UPG-PSS-1YR	VNX5800-LPS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5800-LPS-UPG)	\$2,169	Each	10%		\$1,952	Other	F1	
VNX5800-PPAK-PSS-1YR	VNX5800-PPAK-PSS-1YR		Annual Maintenance PSS (VNX5800-PPAK)	\$14,699	Each	10%		\$13,229	Other	F1	
VNX5800-PPAK-UPG-PSS-1YR	VNX5800-PPAK-UPG-PSS-1YR		Annual Maintenance PSS (VNX5800-PPAK-UPG)	\$11,759	Each	10%		\$10,583	Other	F1	
VNX5800-RPS-PSS-1YR	VNX5800-RPS-PSS-1YR		Annual Maintenance PSS (VNX5800-RPS)	\$6,780	Each	10%		\$6,102	Other	F1	
VNX5800-RPS-UPG-PSS-1YR	VNX5800-RPS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5800-RPS-UPG)	\$5,424	Each	10%		\$4,882	Other	F1	
VNX5800-SCS-PSS-1YR	VNX5800-SCS-PSS-1YR		Annual Maintenance PSS (VNX5800-SCS)	\$852	Each	10%		\$767	Other	F1	
VNX5800-SCS-UPG-PSS-1YR	VNX5800-SCS-UPG-PSS-1YR		Annual Maintenance PSS (VNX5800-SCS-UPG)	\$682	Each	10%		\$614	Other	F1	
VNX5800-UNISB-PSS-1YR	VNX5800-UNISB-PSS-1YR		Annual Maintenance PSS (VNX5800-UNISB)	\$6,465	Each	10%		\$5,818	Other	F1	
VNX5800-UNISF-PSS-1YR	VNX5800-UNISF-PSS-1YR		Annual Maintenance PSS (VNX5800-UNISF)	\$6,465	Each	10%		\$5,818	Other	F1	
VNX5800-UNISU-PSS-1YR	VNX5800-UNISU-PSS-1YR		Annual Maintenance PSS (VNX5800-UNISU)	\$8,683	Each	10%		\$7,815	Other	F1	
VNX58BTU-KIT-PSS-1YR	VNX58BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX58BTU-KIT)	\$2,662	Each	10%		\$2,396	Other	F1	
VNX58-ESSPCK-PROMO-PSS-1YR	VNX58-ESSPCK-PROMO-PSS-1YR		Annual Maintenance PSS (VNX58-ESSPCK-PROMO)	\$14,738	Each	10%		\$13,264	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX58-ESSPCK-PSS-1YR	VNX58-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX58-ESSPCK)	\$14,738	Each	10%	\$13,264	Other	F1
VNX58-UNIB-UPG-PSS-1YR	VNX58-UNIB-UPG-PSS-1YR		Annual Maintenance PSS (VNX58-UNIB-UPG)	\$5,172	Each	10%	\$4,655	Other	F1
VNX58-UNIF-UPG-PSS-1YR	VNX58-UNIF-UPG-PSS-1YR		Annual Maintenance PSS (VNX58-UNIF-UPG)	\$5,172	Each	10%	\$4,655	Other	F1
VNX58-UNIU-UPG-PSS-1YR	VNX58-UNIU-UPG-PSS-1YR		Annual Maintenance PSS (VNX58-UNIU-UPG)	\$6,946	Each	10%	\$6,251	Other	F1
VNX6GSDAE15FD-PSS-1YR	VNX6GSDAE15FD-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE15FD)	\$733	Each	10%	\$659	Other	F1
VNX6GSDAE15F-PSS-1YR	VNX6GSDAE15F-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE15F)	\$698	Each	10%	\$628	Other	F1
VNX6GSDAE15PF-PSS-1YR	VNX6GSDAE15PF-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE15PF)	\$698	Each	10%	\$628	Other	F1
VNX6GSDAE15P-PSS-1YR	VNX6GSDAE15P-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE15P)	\$698	Each	10%	\$628	Other	F1
VNX6GSDAE15-PSS-1YR	VNX6GSDAE15-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE15)	\$698	Each	10%	\$628	Other	F1
VNX6GSDAE25FD-PSS-1YR	VNX6GSDAE25FD-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE25FD)	\$1,038	Each	10%	\$934	Other	F1
VNX6GSDAE25F-PSS-1YR	VNX6GSDAE25F-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE25F)	\$988	Each	10%	\$890	Other	F1
VNX6GSDAE25PF-PSS-1YR	VNX6GSDAE25PF-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE25PF)	\$988	Each	10%	\$890	Other	F1
VNX6GSDAE25P-PSS-1YR	VNX6GSDAE25P-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE25P)	\$988	Each	10%	\$890	Other	F1
VNX6GSDAE25-PSS-1YR	VNX6GSDAE25-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE25)	\$988	Each	10%	\$890	Other	F1
VNX6GSDAE60F2-PSS-1YR	VNX6GSDAE60F2-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE60F2)	\$2,791	Each	10%	\$2,512	Other	F1
VNX6GSDAE60F-PSS-1YR	VNX6GSDAE60F-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE60F)	\$2,791	Each	10%	\$2,512	Other	F1
VNX6GSDAE60P-PSS-1YR	VNX6GSDAE60P-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE60P)	\$2,791	Each	10%	\$2,512	Other	F1
VNX6GSDAE60-PSS-1YR	VNX6GSDAE60-PSS-1YR		Annual Maintenance PSS (VNX6GSDAE60)	\$2,791	Each	10%	\$2,512	Other	F1
VNX6GSDAED15P-PSS-1YR	VNX6GSDAED15P-PSS-1YR		Annual Maintenance PSS (VNX6GSDAED15P)	\$698	Each	10%	\$628	Other	F1
VNX7500DMM-PSS-1YR	VNX7500DMM-PSS-1YR		Annual Maintenance PSS (VNX7500DMM)	\$5,111	Each	10%	\$4,599	Other	F1
VNX7500DM-PSS-1YR	VNX7500DM-PSS-1YR		Annual Maintenance PSS (VNX7500DM)	\$5,111	Each	10%	\$4,599	Other	F1
VNX7500DMU-PSS-1YR	VNX7500DMU-PSS-1YR		Annual Maintenance PSS (VNX7500DMU)	\$6,899	Each	10%	\$6,209	Other	F1
VNX7500DSPEF-PSS-1YR	VNX7500DSPEF-PSS-1YR		Annual Maintenance PSS (VNX7500DSPEF)	\$11,057	Each	10%	\$9,952	Other	F1
VNX7500SPEM-PSS-1YR	VNX7500SPEM-PSS-1YR		Annual Maintenance PSS (VNX7500SPEM)	\$11,057	Each	10%	\$9,952	Other	F1
VNX7500SPE-PSS-1YR	VNX7500SPE-PSS-1YR		Annual Maintenance PSS (VNX7500SPE)	\$9,952	Each	10%	\$8,957	Other	F1
VNX7500SPEF-PSS-1YR	VNX7500SPEF-PSS-1YR		Annual Maintenance PSS (VNX7500SPEF)	\$9,952	Each	10%	\$8,957	Other	F1
VNX7500SPEM-PSS-1YR	VNX7500SPEM-PSS-1YR		Annual Maintenance PSS (VNX7500SPEM)	\$9,952	Each	10%	\$8,957	Other	F1
VNX7500SPE-PSS-1YR	VNX7500SPE-PSS-1YR		Annual Maintenance PSS (VNX7500SPE)	\$9,952	Each	10%	\$8,957	Other	F1
VNX7501DSPEF-PSS-1YR	VNX7501DSPEF-PSS-1YR		Annual Maintenance PSS (VNX7501DSPEF)	\$11,057	Each	10%	\$9,952	Other	F1
VNX7501DSPEM-PSS-1YR	VNX7501DSPEM-PSS-1YR		Annual Maintenance PSS (VNX7501DSPEM)	\$11,057	Each	10%	\$9,952	Other	F1
VNX7501DSPE-PSS-1YR	VNX7501DSPE-PSS-1YR		Annual Maintenance PSS (VNX7501DSPE)	\$11,057	Each	10%	\$9,952	Other	F1
VNX7501SPEF-PSS-1YR	VNX7501SPEF-PSS-1YR		Annual Maintenance PSS (VNX7501SPEF)	\$9,952	Each	10%	\$8,957	Other	F1
VNX7501SPEM-PSS-1YR	VNX7501SPEM-PSS-1YR		Annual Maintenance PSS (VNX7501SPEM)	\$9,952	Each	10%	\$8,957	Other	F1
VNX7501SPE-PSS-1YR	VNX7501SPE-PSS-1YR		Annual Maintenance PSS (VNX7501SPE)	\$9,952	Each	10%	\$8,957	Other	F1
VNX7524-75EXB-PSS-1YR	VNX7524-75EXB-PSS-1YR		Annual Maintenance PSS (VNX7524-75EXB)	\$1,530	Each	10%	\$1,377	Other	F1
VNX75BTU-KIT-PSS-1YR	VNX75BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX75BTU-KIT)	\$9,230	Each	10%	\$8,307	Other	F1
VNX75DMEXF-PSS-1YR	VNX75DMEXF-PSS-1YR		Annual Maintenance PSS (VNX75DMEXF)	\$1,598	Each	10%	\$1,439	Other	F1
VNX75DMEXM-PSS-1YR	VNX75DMEXM-PSS-1YR		Annual Maintenance PSS (VNX75DMEXM)	\$1,598	Each	10%	\$1,439	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX75DMEX-PSS-1YR	VNX75DMEX-PSS-1YR		Annual Maintenance PSS (VNX75DMEX)	\$1,598	Each	10%	\$1,439	Other	F1
VNX75DMEXU-PSS-1YR	VNX75DMEXU-PSS-1YR		Annual Maintenance PSS (VNX75DMEXU)	\$2,158	Each	10%	\$1,942	Other	F1
VNX7600-BTU-KIT-PSS-1YR	VNX7600-BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX7600-BTU-KIT)	\$5,053	Each	10%	\$4,548	Other	F1
VNX7600-DARE-PSS-1YR	VNX7600-DARE-PSS-1YR		Annual Maintenance PSS (VNX7600-DARE)	\$2,273	Each	10%	\$2,046	Other	F1
VNX7600-DARE-UPG-PSS-1YR	VNX7600-DARE-UPG-PSS-1YR		Annual Maintenance PSS (VNX7600-DARE-UPG)	\$1,818	Each	10%	\$1,636	Other	F1
VNX7600DMEXDU-PSS-1YR	VNX7600DMEXDU-PSS-1YR		Annual Maintenance PSS (VNX7600DMEXDU)	\$5,703	Each	10%	\$5,132	Other	F1
VNX7600-EPAK-PSS-1YR	VNX7600-EPAK-PSS-1YR		Annual Maintenance PSS (VNX7600-EPAK)	\$31,366	Each	10%	\$28,229	Other	F1
VNX7600-EPAK-UPG-PSS-1YR	VNX7600-EPAK-UPG-PSS-1YR		Annual Maintenance PSS (VNX7600-EPAK-UPG)	\$25,092	Each	10%	\$22,583	Other	F1
VNX7600-ESSPCK-PSS-1YR	VNX7600-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX7600-ESSPCK)	\$21,819	Each	10%	\$19,637	Other	F1
VNX7600-ESSPCK-UPG-PSS-1YR	VNX7600-ESSPCK-UPG-PSS-1YR		Annual Maintenance PSS (VNX7600-ESSPCK-UPG)	\$17,455	Each	10%	\$15,710	Other	F1
VNX7600-FSTS-PSS-1YR	VNX7600-FSTS-PSS-1YR		Annual Maintenance PSS (VNX7600-FSTS)	\$19,139	Each	10%	\$17,225	Other	F1
VNX7600-FSTS-UPG-PSS-1YR	VNX7600-FSTS-UPG-PSS-1YR		Annual Maintenance PSS (VNX7600-FSTS-UPG)	\$15,311	Each	10%	\$13,780	Other	F1
VNX7600-LPS-PSS-1YR	VNX7600-LPS-PSS-1YR		Annual Maintenance PSS (VNX7600-LPS)	\$3,119	Each	10%	\$2,807	Other	F1
VNX7600-LPS-UPG-PSS-1YR	VNX7600-LPS-UPG-PSS-1YR		Annual Maintenance PSS (VNX7600-LPS-UPG)	\$2,495	Each	10%	\$2,246	Other	F1
VNX7600-PPAK-PSS-1YR	VNX7600-PPAK-PSS-1YR		Annual Maintenance PSS (VNX7600-PPAK)	\$21,163	Each	10%	\$19,047	Other	F1
VNX7600-PPAK-UPG-PSS-1YR	VNX7600-PPAK-UPG-PSS-1YR		Annual Maintenance PSS (VNX7600-PPAK-UPG)	\$16,930	Each	10%	\$15,237	Other	F1
VNX7600-RPS-PSS-1YR	VNX7600-RPS-PSS-1YR		Annual Maintenance PSS (VNX7600-RPS)	\$13,410	Each	10%	\$12,069	Other	F1
VNX7600-RPS-UPG-PSS-1YR	VNX7600-RPS-UPG-PSS-1YR		Annual Maintenance PSS (VNX7600-RPS-UPG)	\$10,728	Each	10%	\$9,655	Other	F1
VNX7600-SCS-PSS-1YR	VNX7600-SCS-PSS-1YR		Annual Maintenance PSS (VNX7600-SCS)	\$915	Each	10%	\$823	Other	F1
VNX7600-SCS-UPG-PSS-1YR	VNX7600-SCS-UPG-PSS-1YR		Annual Maintenance PSS (VNX7600-SCS-UPG)	\$732	Each	10%	\$659	Other	F1
VNX7600-UNISB-PSS-1YR	VNX7600-UNISB-PSS-1YR		Annual Maintenance PSS (VNX7600-UNISB)	\$8,676	Each	10%	\$7,808	Other	F1
VNX7600-UNISF-PSS-1YR	VNX7600-UNISF-PSS-1YR		Annual Maintenance PSS (VNX7600-UNISF)	\$8,676	Each	10%	\$7,808	Other	F1
VNX7600-UNISU-PSS-1YR	VNX7600-UNISU-PSS-1YR		Annual Maintenance PSS (VNX7600-UNISU)	\$13,269	Each	10%	\$11,942	Other	F1
VNX76BTU-KIT-PSS-1YR	VNX76BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX76BTU-KIT)	\$5,053	Each	10%	\$4,548	Other	F1
VNX76-ESSPCK-PROMO-PSS-1YR	VNX76-ESSPCK-PROMO-PSS-1YR		Annual Maintenance PSS (VNX76-ESSPCK-PROMO)	\$21,819	Each	10%	\$19,637	Other	F1
VNX76-ESSPCK-PSS-1YR	VNX76-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX76-ESSPCK)	\$21,819	Each	10%	\$19,637	Other	F1
VNX76-UNIB-UPG-PSS-1YR	VNX76-UNIB-UPG-PSS-1YR		Annual Maintenance PSS (VNX76-UNIB-UPG)	\$6,941	Each	10%	\$6,247	Other	F1
VNX76-UNIF-UPG-PSS-1YR	VNX76-UNIF-UPG-PSS-1YR		Annual Maintenance PSS (VNX76-UNIF-UPG)	\$6,941	Each	10%	\$6,247	Other	F1
VNX76-UNIU-UPG-PSS-1YR	VNX76-UNIU-UPG-PSS-1YR		Annual Maintenance PSS (VNX76-UNIU-UPG)	\$10,616	Each	10%	\$9,554	Other	F1
VNX8000-BTU-KIT-PSS-1YR	VNX8000-BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX8000-BTU-KIT)	\$7,579	Each	10%	\$6,821	Other	F1
VNX8000-DARE-PSS-1YR	VNX8000-DARE-PSS-1YR		Annual Maintenance PSS (VNX8000-DARE)	\$3,434	Each	10%	\$3,091	Other	F1
VNX8000DMEXDU-PSS-1YR	VNX8000DMEXDU-PSS-1YR		Annual Maintenance PSS (VNX8000DMEXDU)	\$8,185	Each	10%	\$7,366	Other	F1
VNX8000-EPAK-PSS-1YR	VNX8000-EPAK-PSS-1YR		Annual Maintenance PSS (VNX8000-EPAK)	\$47,389	Each	10%	\$42,650	Other	F1
VNX8000-ESSPCK-PSS-1YR	VNX8000-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX8000-ESSPCK)	\$33,254	Each	10%	\$29,929	Other	F1
VNX8000-FSTS-PSS-1YR	VNX8000-FSTS-PSS-1YR		Annual Maintenance PSS (VNX8000-FSTS)	\$28,916	Each	10%	\$26,025	Other	F1
VNX8000-LPS-PSS-1YR	VNX8000-LPS-PSS-1YR		Annual Maintenance PSS (VNX8000-LPS)	\$4,712	Each	10%	\$4,241	Other	F1
VNX8000-PPAK-PSS-1YR	VNX8000-PPAK-PSS-1YR		Annual Maintenance PSS (VNX8000-PPAK)	\$31,974	Each	10%	\$28,777	Other	F1
VNX8000-RPS-PSS-1YR	VNX8000-RPS-PSS-1YR		Annual Maintenance PSS (VNX8000-RPS)	\$20,261	Each	10%	\$18,235	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VNX8000-SCS-PSS-1YR	VNX8000-SCS-PSS-1YR		Annual Maintenance PSS (VNX8000-SCS)	\$1,382	Each	10%	\$1,244	Other	F1
VNX8000-UNISB-PSS-1YR	VNX8000-UNISB-PSS-1YR		Annual Maintenance PSS (VNX8000-UNISB)	\$13,014	Each	10%	\$11,713	Other	F1
VNX8000-UNISF-PSS-1YR	VNX8000-UNISF-PSS-1YR		Annual Maintenance PSS (VNX8000-UNISF)	\$13,014	Each	10%	\$11,713	Other	F1
VNX8000-UNISU-PSS-1YR	VNX8000-UNISU-PSS-1YR		Annual Maintenance PSS (VNX8000-UNISU)	\$19,904	Each	10%	\$17,914	Other	F1
VNX80BTU-KIT-PSS-1YR	VNX80BTU-KIT-PSS-1YR		Annual Maintenance PSS (VNX80BTU-KIT)	\$7,579	Each	10%	\$6,821	Other	F1
VNX80-ESSPCK-PROMO-PSS-1YR	VNX80-ESSPCK-PROMO-PSS-1YR		Annual Maintenance PSS (VNX80-ESSPCK-PROMO)	\$33,254	Each	10%	\$29,929	Other	F1
VNX80-ESSPCK-PSS-1YR	VNX80-ESSPCK-PSS-1YR		Annual Maintenance PSS (VNX80-ESSPCK)	\$33,254	Each	10%	\$29,929	Other	F1
VNXAFADAE1F-PSS-1YR	VNXAFADAE1F-PSS-1YR		Annual Maintenance PSS (VNXAFADAE1F)	\$632	Each	10%	\$569	Other	F1
VNXAFADAE1-PSS-1YR	VNXAFADAE1-PSS-1YR		Annual Maintenance PSS (VNXAFADAE1)	\$632	Each	10%	\$569	Other	F1
VNXAFADAE1U-PSS-1YR	VNXAFADAE1U-PSS-1YR		Annual Maintenance PSS (VNXAFADAE1U)	\$18,360	Each	10%	\$16,524	Other	F1
VNXAFADAE2F-PSS-1YR	VNXAFADAE2F-PSS-1YR		Annual Maintenance PSS (VNXAFADAE2F)	\$632	Each	10%	\$569	Other	F1
VNXAFADAE2-PSS-1YR	VNXAFADAE2-PSS-1YR		Annual Maintenance PSS (VNXAFADAE2)	\$632	Each	10%	\$569	Other	F1
VNXAFADAE2U-PSS-1YR	VNXAFADAE2U-PSS-1YR		Annual Maintenance PSS (VNXAFADAE2U)	\$19,040	Each	10%	\$17,136	Other	F1
VNXAFADAE3F-PSS-1YR	VNXAFADAE3F-PSS-1YR		Annual Maintenance PSS (VNXAFADAE3F)	\$632	Each	10%	\$569	Other	F1
VNXAFADAE3-PSS-1YR	VNXAFADAE3-PSS-1YR		Annual Maintenance PSS (VNXAFADAE3)	\$632	Each	10%	\$569	Other	F1
VNXAFADAE3U-PSS-1YR	VNXAFADAE3U-PSS-1YR		Annual Maintenance PSS (VNXAFADAE3U)	\$20,400	Each	10%	\$18,360	Other	F1
VNXAFADAE4F-PSS-1YR	VNXAFADAE4F-PSS-1YR		Annual Maintenance PSS (VNXAFADAE4F)	\$632	Each	10%	\$569	Other	F1
VNXAFADAE4-PSS-1YR	VNXAFADAE4-PSS-1YR		Annual Maintenance PSS (VNXAFADAE4)	\$632	Each	10%	\$569	Other	F1
VNXAFADAE5F-PSS-1YR	VNXAFADAE5F-PSS-1YR		Annual Maintenance PSS (VNXAFADAE5F)	\$632	Each	10%	\$569	Other	F1
VNXAFADAE5-PSS-1YR	VNXAFADAE5-PSS-1YR		Annual Maintenance PSS (VNXAFADAE5)	\$632	Each	10%	\$569	Other	F1
VNXB52DMEXMD-PSS-1YR	VNXB52DMEXMD-PSS-1YR		Annual Maintenance PSS (VNXB52DMEXMD)	\$1,834	Each	10%	\$1,651	Other	F1
VNXB52DMEXMDU-PSS-1YR	VNXB52DMEXMDU-PSS-1YR		Annual Maintenance PSS (VNXB52DMEXMDU)	\$2,476	Each	10%	\$2,228	Other	F1
VNXB52DMEXM-PSS-1YR	VNXB52DMEXM-PSS-1YR		Annual Maintenance PSS (VNXB52DMEXM)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB52DMEX-PSS-1YR	VNXB52DMEX-PSS-1YR		Annual Maintenance PSS (VNXB52DMEX)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB52DMEXU-PSS-1YR	VNXB52DMEXU-PSS-1YR		Annual Maintenance PSS (VNXB52DMEXU)	\$1,834	Each	10%	\$1,651	Other	F1
VNXB52DMMD-PSS-1YR	VNXB52DMMD-PSS-1YR		Annual Maintenance PSS (VNXB52DMMD)	\$337	Each	10%	\$303	Other	F1
VNXB52DMM-PSS-1YR	VNXB52DMM-PSS-1YR		Annual Maintenance PSS (VNXB52DMM)	\$250	Each	10%	\$225	Other	F1
VNXB52DM-PSS-1YR	VNXB52DM-PSS-1YR		Annual Maintenance PSS (VNXB52DM)	\$250	Each	10%	\$225	Other	F1
VNXB52DMUD-PSS-1YR	VNXB52DMUD-PSS-1YR		Annual Maintenance PSS (VNXB52DMUD)	\$455	Each	10%	\$410	Other	F1
VNXB52DMU-PSS-1YR	VNXB52DMU-PSS-1YR		Annual Maintenance PSS (VNXB52DMU)	\$337	Each	10%	\$304	Other	F1
VNXB52DP25FD-PSS-1YR	VNXB52DP25FD-PSS-1YR		Annual Maintenance PSS (VNXB52DP25FD)	\$1,651	Each	10%	\$1,486	Other	F1
VNXB52DP25F-PSS-1YR	VNXB52DP25F-PSS-1YR		Annual Maintenance PSS (VNXB52DP25F)	\$1,321	Each	10%	\$1,189	Other	F1
VNXB52DP25MD-PSS-1YR	VNXB52DP25MD-PSS-1YR		Annual Maintenance PSS (VNXB52DP25MD)	\$1,651	Each	10%	\$1,486	Other	F1
VNXB52DP25M-PSS-1YR	VNXB52DP25M-PSS-1YR		Annual Maintenance PSS (VNXB52DP25M)	\$1,321	Each	10%	\$1,189	Other	F1
VNXB52DP25-PSS-1YR	VNXB52DP25-PSS-1YR		Annual Maintenance PSS (VNXB52DP25)	\$1,321	Each	10%	\$1,189	Other	F1
VNXB52VP25F-PSS-1YR	VNXB52VP25F-PSS-1YR		Annual Maintenance PSS (VNXB52VP25F)	\$1,321	Each	10%	\$1,189	Other	F1
VNXB52VP25M-PSS-1YR	VNXB52VP25M-PSS-1YR		Annual Maintenance PSS (VNXB52VP25M)	\$1,321	Each	10%	\$1,189	Other	F1
VNXB54DMEXMD-PSS-1YR	VNXB54DMEXMD-PSS-1YR		Annual Maintenance PSS (VNXB54DMEXMD)	\$1,834	Each	10%	\$1,651	Other	F1
VNXB54DMEXMDU-PSS-1YR	VNXB54DMEXMDU-PSS-1YR		Annual Maintenance PSS (VNXB54DMEXMDU)	\$2,476	Each	10%	\$2,228	Other	F1
VNXB54DMEXM-PSS-1YR	VNXB54DMEXM-PSS-1YR		Annual Maintenance PSS (VNXB54DMEXM)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB54DMEX-PSS-1YR	VNXB54DMEX-PSS-1YR		Annual Maintenance PSS (VNXB54DMEX)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB54DMEXU-PSS-1YR	VNXB54DMEXU-PSS-1YR		Annual Maintenance PSS (VNXB54DMEXU)	\$1,834	Each	10%	\$1,651	Other	F1
VNXB54DMMD-PSS-1YR	VNXB54DMMD-PSS-1YR		Annual Maintenance PSS (VNXB54DMMD)	\$420	Each	10%	\$378	Other	F1
VNXB54DMM-PSS-1YR	VNXB54DMM-PSS-1YR		Annual Maintenance PSS (VNXB54DMM)	\$311	Each	10%	\$280	Other	F1
VNXB54DM-PSS-1YR	VNXB54DM-PSS-1YR		Annual Maintenance PSS (VNXB54DM)	\$311	Each	10%	\$280	Other	F1
VNXB54DMUD-PSS-1YR	VNXB54DMUD-PSS-1YR		Annual Maintenance PSS (VNXB54DMUD)	\$567	Each	10%	\$510	Other	F1
VNXB54DMU-PSS-1YR	VNXB54DMU-PSS-1YR		Annual Maintenance PSS (VNXB54DMU)	\$420	Each	10%	\$378	Other	F1
VNXB54DP25FD-PSS-1YR	VNXB54DP25FD-PSS-1YR		Annual Maintenance PSS (VNXB54DP25FD)	\$1,757	Each	10%	\$1,582	Other	F1
VNXB54DP25F-PSS-1YR	VNXB54DP25F-PSS-1YR		Annual Maintenance PSS (VNXB54DP25F)	\$1,406	Each	10%	\$1,265	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNXB54DP25MD-PSS-1YR	VNXB54DP25MD-PSS-1YR		Annual Maintenance PSS (VNXB54DP25MD)	\$1,757	Each	10%	\$1,582	Other	F1
VNXB54DP25M-PSS-1YR	VNXB54DP25M-PSS-1YR		Annual Maintenance PSS (VNXB54DP25M)	\$1,406	Each	10%	\$1,265	Other	F1
VNXB54DP25-PSS-1YR	VNXB54DP25-PSS-1YR		Annual Maintenance PSS (VNXB54DP25)	\$1,406	Each	10%	\$1,265	Other	F1
VNXB54VP25F-PSS-1YR	VNXB54VP25F-PSS-1YR		Annual Maintenance PSS (VNXB54VP25F)	\$1,406	Each	10%	\$1,265	Other	F1
VNXB54VP25M-PSS-1YR	VNXB54VP25M-PSS-1YR		Annual Maintenance PSS (VNXB54VP25M)	\$1,406	Each	10%	\$1,265	Other	F1
VNXB56DMEXMD-PSS-1YR	VNXB56DMEXMD-PSS-1YR		Annual Maintenance PSS (VNXB56DMEXMD)	\$1,834	Each	10%	\$1,651	Other	F1
VNXB56DMEXMDU-PSS-1YR	VNXB56DMEXMDU-PSS-1YR		Annual Maintenance PSS (VNXB56DMEXMDU)	\$2,476	Each	10%	\$2,228	Other	F1
VNXB56DMEXM-PSS-1YR	VNXB56DMEXM-PSS-1YR		Annual Maintenance PSS (VNXB56DMEXM)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB56DMEX-PSS-1YR	VNXB56DMEX-PSS-1YR		Annual Maintenance PSS (VNXB56DMEX)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB56DMEXU-PSS-1YR	VNXB56DMEXU-PSS-1YR		Annual Maintenance PSS (VNXB56DMEXU)	\$1,834	Each	10%	\$1,651	Other	F1
VNXB56DMMD-PSS-1YR	VNXB56DMMD-PSS-1YR		Annual Maintenance PSS (VNXB56DMMD)	\$890	Each	10%	\$801	Other	F1
VNXB56DMM-PSS-1YR	VNXB56DMM-PSS-1YR		Annual Maintenance PSS (VNXB56DMM)	\$647	Each	10%	\$582	Other	F1
VNXB56DM-PSS-1YR	VNXB56DM-PSS-1YR		Annual Maintenance PSS (VNXB56DM)	\$647	Each	10%	\$582	Other	F1
VNXB56DMUD-PSS-1YR	VNXB56DMUD-PSS-1YR		Annual Maintenance PSS (VNXB56DMUD)	\$1,179	Each	10%	\$1,062	Other	F1
VNXB56DMU-PSS-1YR	VNXB56DMU-PSS-1YR		Annual Maintenance PSS (VNXB56DMU)	\$874	Each	10%	\$786	Other	F1
VNXB56DP25FD-PSS-1YR	VNXB56DP25FD-PSS-1YR		Annual Maintenance PSS (VNXB56DP25FD)	\$2,902	Each	10%	\$2,612	Other	F1
VNXB56DP25F-PSS-1YR	VNXB56DP25F-PSS-1YR		Annual Maintenance PSS (VNXB56DP25F)	\$2,322	Each	10%	\$2,090	Other	F1
VNXB56DP25MD-PSS-1YR	VNXB56DP25MD-PSS-1YR		Annual Maintenance PSS (VNXB56DP25MD)	\$2,902	Each	10%	\$2,612	Other	F1
VNXB56DP25M-PSS-1YR	VNXB56DP25M-PSS-1YR		Annual Maintenance PSS (VNXB56DP25M)	\$2,322	Each	10%	\$2,090	Other	F1
VNXB56DP25-PSS-1YR	VNXB56DP25-PSS-1YR		Annual Maintenance PSS (VNXB56DP25)	\$2,322	Each	10%	\$2,090	Other	F1
VNXB58DMEXF-PSS-1YR	VNXB58DMEXF-PSS-1YR		Annual Maintenance PSS (VNXB58DMEXF)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB58DMEXM-PSS-1YR	VNXB58DMEXM-PSS-1YR		Annual Maintenance PSS (VNXB58DMEXM)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB58DMEX-PSS-1YR	VNXB58DMEX-PSS-1YR		Annual Maintenance PSS (VNXB58DMEX)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB58DMEXU-PSS-1YR	VNXB58DMEXU-PSS-1YR		Annual Maintenance PSS (VNXB58DMEXU)	\$1,834	Each	10%	\$1,651	Other	F1
VNXB58DMM-PSS-1YR	VNXB58DMM-PSS-1YR		Annual Maintenance PSS (VNXB58DMM)	\$1,995	Each	10%	\$1,796	Other	F1
VNXB58DM-PSS-1YR	VNXB58DM-PSS-1YR		Annual Maintenance PSS (VNXB58DM)	\$1,995	Each	10%	\$1,796	Other	F1
VNXB58DMU-PSS-1YR	VNXB58DMU-PSS-1YR		Annual Maintenance PSS (VNXB58DMU)	\$2,694	Each	10%	\$2,424	Other	F1
VNXB58DP25F-PSS-1YR	VNXB58DP25F-PSS-1YR		Annual Maintenance PSS (VNXB58DP25F)	\$3,930	Each	10%	\$3,537	Other	F1
VNXB58DP25M-PSS-1YR	VNXB58DP25M-PSS-1YR		Annual Maintenance PSS (VNXB58DP25M)	\$3,930	Each	10%	\$3,537	Other	F1
VNXB58DP25-PSS-1YR	VNXB58DP25-PSS-1YR		Annual Maintenance PSS (VNXB58DP25)	\$3,930	Each	10%	\$3,537	Other	F1
VNXB6GS3UDAE120F-PSS-1YR	VNXB6GS3UDAE120F-PSS-1YR		Annual Maintenance PSS (VNXB6GS3UDAE120F)	\$3,060	Each	10%	\$2,754	Other	F1
VNXB6GS3UDAE120L-PSS-1YR	VNXB6GS3UDAE120L-PSS-1YR		Annual Maintenance PSS (VNXB6GS3UDAE120L)	\$3,060	Each	10%	\$2,754	Other	F1
VNXB6GS3UDAE120P-PSS-1YR	VNXB6GS3UDAE120P-PSS-1YR		Annual Maintenance PSS (VNXB6GS3UDAE120P)	\$3,060	Each	10%	\$2,754	Other	F1
VNXB6GS3UDAE120-PSS-1YR	VNXB6GS3UDAE120-PSS-1YR		Annual Maintenance PSS (VNXB6GS3UDAE120)	\$3,060	Each	10%	\$2,754	Other	F1
VNXB6GS3UDAE120W-PSS-1YR	VNXB6GS3UDAE120W-PSS-1YR		Annual Maintenance PSS (VNXB6GS3UDAE120W)	\$3,060	Each	10%	\$2,754	Other	F1
VNXB6GS3DAE15D-PSS-1YR	VNXB6GS3DAE15D-PSS-1YR		Annual Maintenance PSS (VNXB6GS3DAE15D)	\$623	Each	10%	\$560	Other	F1
VNXB6GS3DAE15F-PSS-1YR	VNXB6GS3DAE15F-PSS-1YR		Annual Maintenance PSS (VNXB6GS3DAE15F)	\$593	Each	10%	\$534	Other	F1
VNXB6GS3DAE15P-PSS-1YR	VNXB6GS3DAE15P-PSS-1YR		Annual Maintenance PSS (VNXB6GS3DAE15P)	\$593	Each	10%	\$534	Other	F1
VNXB6GS3DAE15-PSS-1YR	VNXB6GS3DAE15-PSS-1YR		Annual Maintenance PSS (VNXB6GS3DAE15)	\$593	Each	10%	\$534	Other	F1
VNXB6GS3DAE15W-PSS-1YR	VNXB6GS3DAE15W-PSS-1YR		Annual Maintenance PSS (VNXB6GS3DAE15W)	\$593	Each	10%	\$534	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNXB6GSDAE25D-PSS-1YR	VNXB6GSDAE25D-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE25D)	\$882	Each	10%	\$794	Other	F1
VNXB6GSDAE25DW-PSS-1YR	VNXB6GSDAE25DW-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE25DW)	\$1,092	Each	10%	\$983	Other	F1
VNXB6GSDAE25F-PSS-1YR	VNXB6GSDAE25F-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE25F)	\$840	Each	10%	\$756	Other	F1
VNXB6GSDAE25P-PSS-1YR	VNXB6GSDAE25P-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE25P)	\$840	Each	10%	\$756	Other	F1
VNXB6GSDAE25-PSS-1YR	VNXB6GSDAE25-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE25)	\$840	Each	10%	\$756	Other	F1
VNXB6GSDAE25W-PSS-1YR	VNXB6GSDAE25W-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE25W)	\$840	Each	10%	\$756	Other	F1
VNXB6GSDAE60F-PSS-1YR	VNXB6GSDAE60F-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE60F)	\$2,372	Each	10%	\$2,135	Other	F1
VNXB6GSDAE60L-PSS-1YR	VNXB6GSDAE60L-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE60L)	\$2,372	Each	10%	\$2,135	Other	F1
VNXB6GSDAE60P-PSS-1YR	VNXB6GSDAE60P-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE60P)	\$2,372	Each	10%	\$2,135	Other	F1
VNXB6GSDAE60-PSS-1YR	VNXB6GSDAE60-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE60)	\$2,372	Each	10%	\$2,135	Other	F1
VNXB6GSDAE60W-PSS-1YR	VNXB6GSDAE60W-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAE60W)	\$2,372	Each	10%	\$2,135	Other	F1
VNXB6GSDAED15-PSS-1YR	VNXB6GSDAED15-PSS-1YR		Annual Maintenance PSS (VNXB6GSDAED15)	\$593	Each	10%	\$534	Other	F1
VNXB76DMEXF-PSS-1YR	VNXB76DMEXF-PSS-1YR		Annual Maintenance PSS (VNXB76DMEXF)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB76DMEXM-PSS-1YR	VNXB76DMEXM-PSS-1YR		Annual Maintenance PSS (VNXB76DMEXM)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB76DMEX-PSS-1YR	VNXB76DMEX-PSS-1YR		Annual Maintenance PSS (VNXB76DMEX)	\$1,359	Each	10%	\$1,223	Other	F1
VNXB76DMEXU-PSS-1YR	VNXB76DMEXU-PSS-1YR		Annual Maintenance PSS (VNXB76DMEXU)	\$1,834	Each	10%	\$1,651	Other	F1
VNXB76DMF-PSS-1YR	VNXB76DMF-PSS-1YR		Annual Maintenance PSS (VNXB76DMF)	\$4,344	Each	10%	\$3,910	Other	F1
VNXB76DMM-PSS-1YR	VNXB76DMM-PSS-1YR		Annual Maintenance PSS (VNXB76DMM)	\$4,344	Each	10%	\$3,910	Other	F1
VNXB76DM-PSS-1YR	VNXB76DM-PSS-1YR		Annual Maintenance PSS (VNXB76DM)	\$4,344	Each	10%	\$3,910	Other	F1
VNXB76DMU-PSS-1YR	VNXB76DMU-PSS-1YR		Annual Maintenance PSS (VNXB76DMU)	\$5,864	Each	10%	\$5,278	Other	F1
VNXB76DP25F-PSS-1YR	VNXB76DP25F-PSS-1YR		Annual Maintenance PSS (VNXB76DP25F)	\$7,439	Each	10%	\$6,695	Other	F1
VNXB76DP25M-PSS-1YR	VNXB76DP25M-PSS-1YR		Annual Maintenance PSS (VNXB76DP25M)	\$7,439	Each	10%	\$6,695	Other	F1
VNXB76DP25-PSS-1YR	VNXB76DP25-PSS-1YR		Annual Maintenance PSS (VNXB76DP25)	\$7,439	Each	10%	\$6,695	Other	F1
VNXB76DPFE2F-PSS-1YR	VNXB76DPFE2F-PSS-1YR		Annual Maintenance PSS (VNXB76DPFE2F)	\$23,633	Each	10%	\$21,270	Other	F1
VNXB76DPFE2-PSS-1YR	VNXB76DPFE2-PSS-1YR		Annual Maintenance PSS (VNXB76DPFE2)	\$23,633	Each	10%	\$21,270	Other	F1
VNXB76DPFE4F-PSS-1YR	VNXB76DPFE4F-PSS-1YR		Annual Maintenance PSS (VNXB76DPFE4F)	\$35,317	Each	10%	\$31,785	Other	F1
VNXB76DPFE4-PSS-1YR	VNXB76DPFE4-PSS-1YR		Annual Maintenance PSS (VNXB76DPFE4)	\$35,317	Each	10%	\$31,785	Other	F1
VNXB76DPFE6F-PSS-1YR	VNXB76DPFE6F-PSS-1YR		Annual Maintenance PSS (VNXB76DPFE6F)	\$41,613	Each	10%	\$37,452	Other	F1
VNXB76DPFE6-PSS-1YR	VNXB76DPFE6-PSS-1YR		Annual Maintenance PSS (VNXB76DPFE6)	\$41,613	Each	10%	\$37,452	Other	F1
VNXB76DPFE8F-PSS-1YR	VNXB76DPFE8F-PSS-1YR		Annual Maintenance PSS (VNXB76DPFE8F)	\$70,625	Each	10%	\$63,562	Other	F1
VNXB76DPFE8-PSS-1YR	VNXB76DPFE8-PSS-1YR		Annual Maintenance PSS (VNXB76DPFE8)	\$70,625	Each	10%	\$63,562	Other	F1
VNXB76DPFH2F-PSS-1YR	VNXB76DPFH2F-PSS-1YR		Annual Maintenance PSS (VNXB76DPFH2F)	\$30,410	Each	10%	\$27,369	Other	F1
VNXB76DPFH2-PSS-1YR	VNXB76DPFH2-PSS-1YR		Annual Maintenance PSS (VNXB76DPFH2)	\$30,410	Each	10%	\$27,369	Other	F1
VNXB76DPFH4F-PSS-1YR	VNXB76DPFH4F-PSS-1YR		Annual Maintenance PSS (VNXB76DPFH4F)	\$46,830	Each	10%	\$42,147	Other	F1
VNXB76DPFH4-PSS-1YR	VNXB76DPFH4-PSS-1YR		Annual Maintenance PSS (VNXB76DPFH4)	\$46,830	Each	10%	\$42,147	Other	F1
VNXB76DPFH6F-PSS-1YR	VNXB76DPFH6F-PSS-1YR		Annual Maintenance PSS (VNXB76DPFH6F)	\$56,454	Each	10%	\$50,808	Other	F1
VNXB76DPFH6-PSS-1YR	VNXB76DPFH6-PSS-1YR		Annual Maintenance PSS (VNXB76DPFH6)	\$56,454	Each	10%	\$50,808	Other	F1
VNXB76DPFH8F-PSS-1YR	VNXB76DPFH8F-PSS-1YR		Annual Maintenance PSS (VNXB76DPFH8F)	\$94,527	Each	10%	\$85,074	Other	F1
VNXB76DPFH8-PSS-1YR	VNXB76DPFH8-PSS-1YR		Annual Maintenance PSS (VNXB76DPFH8)	\$94,527	Each	10%	\$85,074	Other	F1
VNXB80DMEXF-PSS-1YR	VNXB80DMEXF-PSS-1YR		Annual Maintenance PSS (VNXB80DMEXF)	\$1,950	Each	10%	\$1,755	Other	F1
VNXB80DMEXM-PSS-1YR	VNXB80DMEXM-PSS-1YR		Annual Maintenance PSS (VNXB80DMEXM)	\$1,950	Each	10%	\$1,755	Other	F1
VNXB80DMEX-PSS-1YR	VNXB80DMEX-PSS-1YR		Annual Maintenance PSS (VNXB80DMEX)	\$1,950	Each	10%	\$1,755	Other	F1
VNXB80DMEXU-PSS-1YR	VNXB80DMEXU-PSS-1YR		Annual Maintenance PSS (VNXB80DMEXU)	\$2,632	Each	10%	\$2,369	Other	F1
VNXB80DMM-PSS-1YR	VNXB80DMM-PSS-1YR		Annual Maintenance PSS (VNXB80DMM)	\$6,235	Each	10%	\$5,611	Other	F1
VNXB80DM-PSS-1YR	VNXB80DM-PSS-1YR		Annual Maintenance PSS (VNXB80DM)	\$6,235	Each	10%	\$5,611	Other	F1
VNXB80DMU-PSS-1YR	VNXB80DMU-PSS-1YR		Annual Maintenance PSS (VNXB80DMU)	\$8,417	Each	10%	\$7,575	Other	F1
VNXB80DSPEM-PSS-1YR	VNXB80DSPEM-PSS-1YR		Annual Maintenance PSS (VNXB80DSPEM)	\$10,927	Each	10%	\$9,834	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	Column M (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNXB80DSPE-PSS-1YR	VNXB80DSPE-PSS-1YR	Annual Maintenance PSS (VNXB80DSPE)		\$10,927	Each	10%	\$9,834	Other	F1
VNXB80SPEF-PSS-1YR	VNXB80SPEF-PSS-1YR	Annual Maintenance PSS (VNXB80SPEF)		\$10,927	Each	10%	\$9,834	Other	F1
VNXB80SPEM-PSS-1YR	VNXB80SPEM-PSS-1YR	Annual Maintenance PSS (VNXB80SPEM)		\$10,927	Each	10%	\$9,834	Other	F1
VNXB80SPE-PSS-1YR	VNXB80SPE-PSS-1YR	Annual Maintenance PSS (VNXB80SPE)		\$10,927	Each	10%	\$9,834	Other	F1
VNXBCS2M-PSS-1YR	VNXBCS2M-PSS-1YR	Annual Maintenance PSS (VNXBCS2M)		\$329	Each	10%	\$296	Other	F1
VNXBCS2-PSS-1YR	VNXBCS2-PSS-1YR	Annual Maintenance PSS (VNXBCS2)		\$329	Each	10%	\$296	Other	F1
VNXBCS2U-PSS-1YR	VNXBCS2U-PSS-1YR	Annual Maintenance PSS (VNXBCS2U)		\$444	Each	10%	\$400	Other	F1
VNXBCSU-PSS-1YR	VNXBCSU-PSS-1YR	Annual Maintenance PSS (VNXBCSU)		\$444	Each	10%	\$400	Other	F1
VNXBDMEXM-PSS-1YR	VNXBDMEXM-PSS-1YR	Annual Maintenance PSS (VNXBDMEXM)		\$1,359	Each	10%	\$1,223	Other	F1
VNXBDMEX-PSS-1YR	VNXBDMEX-PSS-1YR	Annual Maintenance PSS (VNXBDMEX)		\$1,359	Each	10%	\$1,223	Other	F1
VNXBOECAPTBP-PSS-1YR	VNXBOECAPTBP-PSS-1YR	Annual Maintenance PSS (VNXBOECAPTBP)		\$24	Each	10%	\$22	Other	F1
VNXBOECAPTBU-PSS-1YR	VNXBOECAPTBU-PSS-1YR	Annual Maintenance PSS (VNXBOECAPTBU)		\$24	Each	10%	\$22	Other	F1
VNXBOEPERFTB-PSS-1YR	VNXBOEPERFTB-PSS-1YR	Annual Maintenance PSS (VNXBOEPERFTB)		\$53	Each	10%	\$47	Other	F1
VNXBOEPERFTBU-PSS-1YR	VNXBOEPERFTBU-PSS-1YR	Annual Maintenance PSS (VNXBOEPERFTBU)		\$53	Each	10%	\$47	Other	F1
VNXC51D151T72F-PSS-1YR	VNXC51D151T72F-PSS-1YR	Annual Maintenance PSS (VNXC51D151T72F)		\$1,041	Each	10%	\$937	Other	F1
VNXC51D152T72F-PSS-1YR	VNXC51D152T72F-PSS-1YR	Annual Maintenance PSS (VNXC51D152T72F)		\$1,249	Each	10%	\$1,124	Other	F1
VNXC51D153T72F-PSS-1YR	VNXC51D153T72F-PSS-1YR	Annual Maintenance PSS (VNXC51D153T72F)		\$1,488	Each	10%	\$1,339	Other	F1
VNXC51D154T72F-PSS-1YR	VNXC51D154T72F-PSS-1YR	Annual Maintenance PSS (VNXC51D154T72F)		\$1,778	Each	10%	\$1,600	Other	F1
VNXC51D156010F-PSS-1YR	VNXC51D156010F-PSS-1YR	Annual Maintenance PSS (VNXC51D156010F)		\$993	Each	10%	\$894	Other	F1
VNXC51D156015F-PSS-1YR	VNXC51D156015F-PSS-1YR	Annual Maintenance PSS (VNXC51D156015F)		\$1,175	Each	10%	\$1,057	Other	F1
VNXC51D159010F-PSS-1YR	VNXC51D159010F-PSS-1YR	Annual Maintenance PSS (VNXC51D159010F)		\$1,215	Each	10%	\$1,094	Other	F1
VNXC51D256010F-PSS-1YR	VNXC51D256010F-PSS-1YR	Annual Maintenance PSS (VNXC51D256010F)		\$1,062	Each	10%	\$955	Other	F1
VNXC51D259010F-PSS-1YR	VNXC51D259010F-PSS-1YR	Annual Maintenance PSS (VNXC51D259010F)		\$1,259	Each	10%	\$1,133	Other	F1
VNX-CA2-HW-PSS-1YR	VNX-CA2-HW-PSS-1YR	Annual Maintenance PSS (VNX-CA2-HW)		\$3,258	Each	10%	\$2,932	Other	F1
VNXCA2METR-PSS-1YR	VNXCA2METR-PSS-1YR	Annual Maintenance PSS (VNXCA2METR)		\$22,938	Each	10%	\$20,644	Other	F1
VNXCA2OECAPTBP-PSS-1YR	VNXCA2OECAPTBP-PSS-1YR	Annual Maintenance PSS (VNXCA2OECAPTBP)		\$21	Each	10%	\$19	Other	F1
VNXCA2OEPERTBP-PSS-1YR	VNXCA2OEPERTBP-PSS-1YR	Annual Maintenance PSS (VNXCA2OEPERTBP)		\$57	Each	10%	\$51	Other	F1
VNX-CA2-SW-PSS-1YR	VNX-CA2-SW-PSS-1YR	Annual Maintenance PSS (VNX-CA2-SW)		\$4,531	Each	10%	\$4,078	Other	F1
VNXCA4BDP25FU-PSS-1YR	VNXCA4BDP25FU-PSS-1YR	Annual Maintenance PSS (VNXCA4BDP25FU)		\$1,406	Each	10%	\$1,265	Other	F1
VNXCA4BDP25-U-PSS-1YR	VNXCA4BDP25-U-PSS-1YR	Annual Maintenance PSS (VNXCA4BDP25-U)		\$1,406	Each	10%	\$1,265	Other	F1
VNX-CA4-HW-PSS-1YR	VNX-CA4-HW-PSS-1YR	Annual Maintenance PSS (VNX-CA4-HW)		\$4,372	Each	10%	\$3,935	Other	F1
VNXCA4METR-PSS-1YR	VNXCA4METR-PSS-1YR	Annual Maintenance PSS (VNXCA4METR)		\$45,878	Each	10%	\$41,290	Other	F1
VNXCA4MEUP-PSS-1YR	VNXCA4MEUP-PSS-1YR	Annual Maintenance PSS (VNXCA4MEUP)		\$22,938	Each	10%	\$20,644	Other	F1
VNXCA4OECAPTBP-PSS-1YR	VNXCA4OECAPTBP-PSS-1YR	Annual Maintenance PSS (VNXCA4OECAPTBP)		\$21	Each	10%	\$19	Other	F1
VNXCA4OEPERTBP-PSS-1YR	VNXCA4OEPERTBP-PSS-1YR	Annual Maintenance PSS (VNXCA4OEPERTBP)		\$57	Each	10%	\$51	Other	F1
VNX-CA4-SW-PSS-1YR	VNX-CA4-SW-PSS-1YR	Annual Maintenance PSS (VNX-CA4-SW)		\$10,143	Each	10%	\$9,129	Other	F1
VNXC52M-PSS-1YR	VNXC52M-PSS-1YR	Annual Maintenance PSS (VNXC52M)		\$387	Each	10%	\$348	Other	F1
VNXC52-PSS-1YR	VNXC52-PSS-1YR	Annual Maintenance PSS (VNXC52)		\$387	Each	10%	\$348	Other	F1
VNXC52U-PSS-1YR	VNXC52U-PSS-1YR	Annual Maintenance PSS (VNXC52U)		\$522	Each	10%	\$470	Other	F1
VNXC52M2-PSS-1YR	VNXC52M2-PSS-1YR	Annual Maintenance PSS (VNXC52M2)		\$444	Each	10%	\$400	Other	F1
VNXC52DU-PSS-1YR	VNXC52DU-PSS-1YR	Annual Maintenance PSS (VNXC52DU)		\$600	Each	10%	\$540	Other	F1
VNXF-2S6FX-1600HS-PSS-1YR	VNXF-2S6FX-1600HS-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-1600HS)		\$1,618	Each	10%	\$1,457	Other	F1
VNXF-2S6FX-1600HSU-PSS-1YR	VNXF-2S6FX-1600HSU-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-1600HSU)		\$1,609	Each	10%	\$1,448	Other	F1
VNXF-2S6FX-16HSTU-PSS-1YR	VNXF-2S6FX-16HSTU-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-16HSTU)		\$1,788	Each	10%	\$1,609	Other	F1
VNXF-2S6FX-400HS-PSS-1YR	VNXF-2S6FX-400HS-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-400HS)		\$535	Each	10%	\$481	Other	F1
VNXF-2S6FX-400HSTU-PSS-1YR	VNXF-2S6FX-400HSTU-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-400HSTU)		\$519	Each	10%	\$467	Other	F1
VNXF-2S6FX-400HSU-PSS-1YR	VNXF-2S6FX-400HSU-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-400HSU)		\$519	Each	10%	\$467	Other	F1
VNXF-2S6FX-800HS-PSS-1YR	VNXF-2S6FX-800HS-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-800HS)		\$1,007	Each	10%	\$907	Other	F1
VNXF-2S6FX-800HSTU-PSS-1YR	VNXF-2S6FX-800HSTU-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-800HSTU)		\$978	Each	10%	\$880	Other	F1
VNXF-2S6FX-800HSU-PSS-1YR	VNXF-2S6FX-800HSU-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-800HSU)		\$978	Each	10%	\$880	Other	F1
VNXF-2S6FX-9X1600-PSS-1YR	VNXF-2S6FX-9X1600-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-9X1600)		\$14,567	Each	10%	\$13,111	Other	F1
VNXF-2S6FX-9X1600U-PSS-1YR	VNXF-2S6FX-9X1600U-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-9X1600U)		\$14,481	Each	10%	\$13,033	Other	F1
VNXF-2S6FX-9X16TU-PSS-1YR	VNXF-2S6FX-9X16TU-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-9X16TU)		\$16,090	Each	10%	\$14,481	Other	F1
VNXF-2S6FX-9X400-PSS-1YR	VNXF-2S6FX-9X400-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-9X400)		\$4,814	Each	10%	\$4,333	Other	F1
VNXF-2S6FX-9X400TU-PSS-1YR	VNXF-2S6FX-9X400TU-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-9X400TU)		\$4,675	Each	10%	\$4,208	Other	F1
VNXF-2S6FX-9X400U-PSS-1YR	VNXF-2S6FX-9X400U-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-9X400U)		\$4,675	Each	10%	\$4,208	Other	F1
VNXF-2S6FX-9X800-PSS-1YR	VNXF-2S6FX-9X800-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-9X800)		\$9,064	Each	10%	\$8,157	Other	F1
VNXF-2S6FX-9X800TU-PSS-1YR	VNXF-2S6FX-9X800TU-PSS-1YR	Annual Maintenance PSS (VNXF-2S6FX-9X800TU)		\$8,803	Each	10%	\$7,923	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
VNXF-2S6FX-9X800U-PSS-1YR	VNXF-2S6FX-9X800U-PSS-1YR		Annual Maintenance PSS (VNXF-2S6FX-9X800U)	\$8,803	Each	10%	\$7,923	Other	F1	
VNX-F5000-DARE-PSS-1YR	VNX-F5000-DARE-PSS-1YR		Annual Maintenance PSS (VNX-F5000-DARE)	\$745	Each	10%	\$671	Other	F1	
VNX-F5000-DP-PSS-1YR	VNX-F5000-DP-PSS-1YR		Annual Maintenance PSS (VNX-F5000-DP)	\$3,216	Each	10%	\$2,894	Other	F1	
VNX-F5000-ESA-PSS-1YR	VNX-F5000-ESA-PSS-1YR		Annual Maintenance PSS (VNX-F5000-ESA)	\$2,170	Each	10%	\$1,953	Other	F1	
VNX-F5000-UNISB-PSS-1YR	VNX-F5000-UNISB-PSS-1YR		Annual Maintenance PSS (VNX-F5000-UNISB)	\$1,746	Each	10%	\$1,571	Other	F1	
VNXF50DP25F-PSS-1YR	VNXF50DP25F-PSS-1YR		Annual Maintenance PSS (VNXF50DP25F)	\$4,800	Each	10%	\$4,320	Other	F1	
VNXF60DP25-PSS-1YR	VNXF60DP25-PSS-1YR		Annual Maintenance PSS (VNXF60DP25)	\$4,800	Each	10%	\$4,320	Other	F1	
VNXF60V25F-PSS-1YR	VNXF60V25F-PSS-1YR		Annual Maintenance PSS (VNXF60V25F)	\$4,800	Each	10%	\$4,320	Other	F1	
VNXF6GSDAE120F-PSS-1YR	VNXF6GSDAE120F-PSS-1YR		Annual Maintenance PSS (VNXF6GSDAE120F)	\$3,060	Each	10%	\$2,754	Other	F1	
VNXF6GSDAE120-PSS-1YR	VNXF6GSDAE120-PSS-1YR		Annual Maintenance PSS (VNXF6GSDAE120)	\$3,060	Each	10%	\$2,754	Other	F1	
VNXF6GSDAE25F-PSS-1YR	VNXF6GSDAE25F-PSS-1YR		Annual Maintenance PSS (VNXF6GSDAE25F)	\$632	Each	10%	\$569	Other	F1	
VNXF6GSDAE25-PSS-1YR	VNXF6GSDAE25-PSS-1YR		Annual Maintenance PSS (VNXF6GSDAE25)	\$632	Each	10%	\$569	Other	F1	
VNX-F7000-DARE-PSS-1YR	VNX-F7000-DARE-PSS-1YR		Annual Maintenance PSS (VNX-F7000-DARE)	\$2,273	Each	10%	\$2,046	Other	F1	
VNX-F7000-DP-PSS-1YR	VNX-F7000-DP-PSS-1YR		Annual Maintenance PSS (VNX-F7000-DP)	\$14,081	Each	10%	\$12,673	Other	F1	
VNX-F7000-ESA-PSS-1YR	VNX-F7000-ESA-PSS-1YR		Annual Maintenance PSS (VNX-F7000-ESA)	\$6,624	Each	10%	\$5,962	Other	F1	
VNX-F7000-UNISB-PSS-1YR	VNX-F7000-UNISB-PSS-1YR		Annual Maintenance PSS (VNX-F7000-UNISB)	\$8,676	Each	10%	\$7,808	Other	F1	
VNXF70DP25F-PSS-1YR	VNXF70DP25F-PSS-1YR		Annual Maintenance PSS (VNXF70DP25F)	\$7,490	Each	10%	\$6,741	Other	F1	
VNXF70DP25-PSS-1YR	VNXF70DP25-PSS-1YR		Annual Maintenance PSS (VNXF70DP25)	\$7,490	Each	10%	\$6,741	Other	F1	
VNXF8LNBE-PSS-1YR	VNXF8LNBE-PSS-1YR		Annual Maintenance PSS (VNXF8LNBE)	\$2,211	Each	10%	\$1,990	Other	F1	
VNXFBEAU-PSS-1YR	VNXFBEAU-PSS-1YR		Annual Maintenance PSS (VNXFBEAU)	\$1,663	Each	10%	\$1,496	Other	F1	
VNXFCSP-PSS-1YR	VNXFCSP-PSS-1YR		Annual Maintenance PSS (VNXFCSP)	\$118	Each	10%	\$106	Other	F1	
VNXFCSPS-PSS-1YR	VNXFCSPS-PSS-1YR		Annual Maintenance PSS (VNXFCSPS)	\$70	Each	10%	\$63	Other	F1	
VNX-F-VSPBM16GFOA-PSS-1YR	VNX-F-VSPBM16GFOA-PSS-1YR		Annual Maintenance PSS (VNX-F-VSPBM16GFOA)	\$1,683	Each	10%	\$1,515	Other	F1	
VNX-F-VSPBM16GFQU-PSS-1YR	VNX-F-VSPBM16GFQU-PSS-1YR		Annual Maintenance PSS (VNX-F-VSPBM16GFQU)	\$2,356	Each	10%	\$2,121	Other	F1	
VNXOECAPTBU-PSS-1YR	VNXOECAPTBU-PSS-1YR		Annual Maintenance PSS (VNXOECAPTBU)	\$36	Each	10%	\$32	Other	F1	
VNXOECAPTBU-PSS-1YR	VNXOECAPTBU-PSS-1YR		Annual Maintenance PSS (VNXOECAPTBU)	\$36	Each	10%	\$32	Other	F1	
VNXOECPTBU-DP-PSS-1YR	VNXOECPTBU-DP-PSS-1YR		Annual Maintenance PSS (VNXOECPTBU-DP)	\$28	Each	10%	\$25	Other	F1	
VNXOEPERFTB-PSS-1YR	VNXOEPERFTB-PSS-1YR		Annual Maintenance PSS (VNXOEPERFTB)	\$98	Each	10%	\$88	Other	F1	
VNXOEPERFTBU-PSS-1YR	VNXOEPERFTBU-PSS-1YR		Annual Maintenance PSS (VNXOEPERFTBU)	\$98	Each	10%	\$88	Other	F1	
VNXOEPFTBU-DP-PSS-1YR	VNXOEPFTBU-DP-PSS-1YR		Annual Maintenance PSS (VNXOEPFTBU-DP)	\$78	Each	10%	\$71	Other	F1	
VNX-RPHW3-G4-PSS-1YR	VNX-RPHW3-G4-PSS-1YR		Annual Maintenance PSS (VNX-RPHW3-G4)	\$1,314	Each	10%	\$1,182	Other	F1	
VNX-RPHW3-G4U-PSS-1YR	VNX-RPHW3-G4U-PSS-1YR		Annual Maintenance PSS (VNX-RPHW3-G4U)	\$1,314	Each	10%	\$1,182	Other	F1	
VNX-RPHW3-G5T-PSS-1YR	VNX-RPHW3-G5T-PSS-1YR		Annual Maintenance PSS (VNX-RPHW3-G5T)	\$2,295	Each	10%	\$2,065	Other	F1	
VNX-RPHW3-G6T-PSS-1YR	VNX-RPHW3-G6T-PSS-1YR		Annual Maintenance PSS (VNX-RPHW3-G6T)	\$3,354	Each	10%	\$3,019	Other	F1	
VNX-RPHW5-G4-PSS-1YR	VNX-RPHW5-G4-PSS-1YR		Annual Maintenance PSS (VNX-RPHW5-G4)	\$1,727	Each	10%	\$1,554	Other	F1	
VNX-RPHW5-G4U-PSS-1YR	VNX-RPHW5-G4U-PSS-1YR		Annual Maintenance PSS (VNX-RPHW5-G4U)	\$1,727	Each	10%	\$1,554	Other	F1	
VNX-RPHW5-G5T-PSS-1YR	VNX-RPHW5-G5T-PSS-1YR		Annual Maintenance PSS (VNX-RPHW5-G5T)	\$3,040	Each	10%	\$2,736	Other	F1	
VNX-RPHW5-G6T-PSS-1YR	VNX-RPHW5-G6T-PSS-1YR		Annual Maintenance PSS (VNX-RPHW5-G6T)	\$3,273	Each	10%	\$2,945	Other	F1	
VNX-RPHW7-G5T-PSS-1YR	VNX-RPHW7-G5T-PSS-1YR		Annual Maintenance PSS (VNX-RPHW7-G5T)	\$2,146	Each	10%	\$1,931	Other	F1	
VNX-RPHW7-G6T-PSS-1YR	VNX-RPHW7-G6T-PSS-1YR		Annual Maintenance PSS (VNX-RPHW7-G6T)	\$2,310	Each	10%	\$2,079	Other	F1	
VNX-RPHW-G4U-PSS-1YR	VNX-RPHW-G4U-PSS-1YR		Annual Maintenance PSS (VNX-RPHW-G4U)	\$1,320	Each	10%	\$1,188	Other	F1	
VNXSPS1KWF-PSS-1YR	VNXSPS1KWF-PSS-1YR		Annual Maintenance PSS (VNXSPS1KWF)	\$146	Each	10%	\$131	Other	F1	
VNXSPS1KWM-PSS-1YR	VNXSPS1KWM-PSS-1YR		Annual Maintenance PSS (VNXSPS1KWM)	\$146	Each	10%	\$131	Other	F1	
VNXSPS1KW-PSS-1YR	VNXSPS1KW-PSS-1YR		Annual Maintenance PSS (VNXSPS1KW)	\$146	Each	10%	\$131	Other	F1	
VNXSPS2KWF-PSS-1YR	VNXSPS2KWF-PSS-1YR		Annual Maintenance PSS (VNXSPS2KWF)	\$323	Each	10%	\$291	Other	F1	
VNXSPS2KW-PSS-1YR	VNXSPS2KW-PSS-1YR		Annual Maintenance PSS (VNXSPS2KW)	\$323	Each	10%	\$291	Other	F1	
VNXSPSAS-PSS-1YR	VNXSPSAS-PSS-1YR		Annual Maintenance PSS (VNXSPSAS)	\$86	Each	10%	\$77	Other	F1	
VNXSPSASU-PSS-1YR	VNXSPSASU-PSS-1YR		Annual Maintenance PSS (VNXSPSASU)	\$116	Each	10%	\$104	Other	F1	
VPAK-V5150-PSS-1YR	VPAK-V5150-PSS-1YR		Annual Maintenance PSS (VPAK-V5150)	\$2,375	Each	10%	\$2,137	Other	F1	
VPAK-V51-PSS-1YR	VPAK-V51-PSS-1YR		Annual Maintenance PSS (VPAK-V51)	\$2,375	Each	10%	\$2,137	Other	F1	
VPL-BM16GFC-PSS-1YR	VPL-BM16GFC-PSS-1YR		Annual Maintenance PSS (VPL-BM16GFC)	\$1,051	Each	10%	\$946	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VPL-CM10GE-PSS-1YR	VPL-CM10GE-PSS-1YR		Annual Maintenance PSS (VPL-CM10GE)	\$655	Each	10%	\$590	Other	F1
VPL-CM10GEUFD-F-PSS-1YR	VPL-CM10GEUFD-F-PSS-1YR		Annual Maintenance PSS (VPL-CM10GEUFD-F)	\$24,749	Each	10%	\$22,274	Other	F1
VPL-CM10GEUFD-PSS-1YR	VPL-CM10GEUFD-PSS-1YR		Annual Maintenance PSS (VPL-CM10GEUFD)	\$678	Each	10%	\$611	Other	F1
VPL-CM16GFC-PSS-1YR	VPL-CM16GFC-PSS-1YR		Annual Maintenance PSS (VPL-CM16GFC)	\$1,036	Each	10%	\$933	Other	F1
VPL-CM16GFCUFD-F-PSS-1YR	VPL-CM16GFCUFD-F-PSS-1YR		Annual Maintenance PSS (VPL-CM16GFCUFD-F)	\$24,749	Each	10%	\$22,274	Other	F1
VPL-CM16GFCUFD-PSS-1YR	VPL-CM16GFCUFD-PSS-1YR		Annual Maintenance PSS (VPL-CM16GFCUFD)	\$1,073	Each	10%	\$966	Other	F1
VPL-ENG-ADD-FD-F-L-PSS-1YR	VPL-ENG-ADD-FD-F-L-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-FD-F-L)	\$21,046	Each	10%	\$18,942	Other	F1
VPL-ENG-ADD-FD-F-M-PSS-1YR	VPL-ENG-ADD-FD-F-M-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-FD-F-M)	\$45,796	Each	10%	\$41,216	Other	F1
VPL-ENG-ADD-FD-PSS-1YR	VPL-ENG-ADD-FD-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-FD)	\$8,809	Each	10%	\$7,928	Other	F1
VPL-ENG-ADD-F-L-PSS-1YR	VPL-ENG-ADD-F-L-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-F-L)	\$21,046	Each	10%	\$18,942	Other	F1
VPL-ENG-ADD-F-M-PSS-1YR	VPL-ENG-ADD-F-M-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-F-M)	\$45,796	Each	10%	\$41,216	Other	F1
VPL-ENG-ADD-PSS-1YR	VPL-ENG-ADD-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD)	\$8,809	Each	10%	\$7,928	Other	F1
VPL-ENG-ADD-QD-FD-PSS-1YR	VPL-ENG-ADD-QD-FD-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-QD-FD)	\$8,809	Each	10%	\$7,928	Other	F1
VPL-ENG-ADD-QUAD-PSS-1YR	VPL-ENG-ADD-QUAD-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-QUAD)	\$8,809	Each	10%	\$7,928	Other	F1
VPL-ENG-ADD-U1-F-L-PSS-1YR	VPL-ENG-ADD-U1-F-L-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-U1-F-L)	\$25,256	Each	10%	\$22,730	Other	F1
VPL-ENG-ADD-U1-F-M-PSS-1YR	VPL-ENG-ADD-U1-F-M-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-U1-F-M)	\$54,955	Each	10%	\$49,459	Other	F1
VPL-ENG-ADD-U1-PSS-1YR	VPL-ENG-ADD-U1-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-U1)	\$9,121	Each	10%	\$8,209	Other	F1
VPL-ENG-ADD-U2-F-L-PSS-1YR	VPL-ENG-ADD-U2-F-L-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-U2-F-L)	\$25,256	Each	10%	\$22,730	Other	F1
VPL-ENG-ADD-U2-F-M-PSS-1YR	VPL-ENG-ADD-U2-F-M-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-U2-F-M)	\$54,955	Each	10%	\$49,459	Other	F1
VPL-ENG-ADD-U2-PSS-1YR	VPL-ENG-ADD-U2-PSS-1YR		Annual Maintenance PSS (VPL-ENG-ADD-U2)	\$9,121	Each	10%	\$8,209	Other	F1
VPL-ENG-BASE-FD-PSS-1YR	VPL-ENG-BASE-FD-PSS-1YR		Annual Maintenance PSS (VPL-ENG-BASE-FD)	\$10,377	Each	10%	\$9,339	Other	F1
VPL-ENG-BASE-F-L-PSS-1YR	VPL-ENG-BASE-F-L-PSS-1YR		Annual Maintenance PSS (VPL-ENG-BASE-F-L)	\$21,046	Each	10%	\$18,942	Other	F1
VPL-ENG-BASE-F-M-PSS-1YR	VPL-ENG-BASE-F-M-PSS-1YR		Annual Maintenance PSS (VPL-ENG-BASE-F-M)	\$45,796	Each	10%	\$41,216	Other	F1
VPL-ENG-BASE-PSS-1YR	VPL-ENG-BASE-PSS-1YR		Annual Maintenance PSS (VPL-ENG-BASE)	\$10,377	Each	10%	\$9,339	Other	F1
VPL-ENG-BAS-FD-F-L-PSS-1YR	VPL-ENG-BAS-FD-F-L-PSS-1YR		Annual Maintenance PSS (VPL-ENG-BAS-FD-F-L)	\$21,046	Each	10%	\$18,942	Other	F1
VPL-ENG-BAS-FD-F-M-PSS-1YR	VPL-ENG-BAS-FD-F-M-PSS-1YR		Annual Maintenance PSS (VPL-ENG-BAS-FD-F-M)	\$45,796	Each	10%	\$41,216	Other	F1
VPL-FM16GFC-PSS-1YR	VPL-FM16GFC-PSS-1YR		Annual Maintenance PSS (VPL-FM16GFC)	\$1,051	Each	10%	\$946	Other	F1
VPL-SWITCH-FD-PSS-1YR	VPL-SWITCH-FD-PSS-1YR		Annual Maintenance PSS (VPL-SWITCH-FD)	\$765	Each	10%	\$689	Other	F1
VPL-SWITCH-PSS-1YR	VPL-SWITCH-PSS-1YR		Annual Maintenance PSS (VPL-SWITCH)	\$765	Each	10%	\$689	Other	F1
VPL-SWITCH-U-PSS-1YR	VPL-SWITCH-U-PSS-1YR		Annual Maintenance PSS (VPL-SWITCH-U)	\$792	Each	10%	\$713	Other	F1
VPL-T-CM16GFCUFD-F-PSS-1YR	VPL-T-CM16GFCUFD-F-PSS-1YR		Annual Maintenance PSS (VPL-T-CM16GFCUFD-F)	\$3,030	Each	10%	\$2,727	Other	F1
VPL-TLA-ENG-BS-F-L-PSS-1YR	VPL-TLA-ENG-BS-F-L-PSS-1YR		Annual Maintenance PSS (VPL-TLA-ENG-BS-F-L)	\$8,419	Each	10%	\$7,577	Other	F1
VPL-TLA-ENG-BS-F-M-PSS-1YR	VPL-TLA-ENG-BS-F-M-PSS-1YR		Annual Maintenance PSS (VPL-TLA-ENG-BS-F-M)	\$11,449	Each	10%	\$10,304	Other	F1
VPL-TLA-ENG-BS-F-PSS-1YR	VPL-TLA-ENG-BS-F-PSS-1YR		Annual Maintenance PSS (VPL-TLA-ENG-BS-F)	\$8,419	Each	10%	\$7,577	Other	F1
VPL-TL-CM10GEUFD-F-PSS-1YR	VPL-TL-CM10GEUFD-F-PSS-1YR		Annual Maintenance PSS (VPL-TL-CM10GEUFD-F)	\$3,030	Each	10%	\$2,727	Other	F1
VPL-TL-EN-A-FD-F-L-PSS-1YR	VPL-TL-EN-A-FD-F-L-PSS-1YR		Annual Maintenance PSS (VPL-TL-EN-A-FD-F-L)	\$8,419	Each	10%	\$7,577	Other	F1
VPL-TL-EN-A-FD-F-M-PSS-1YR	VPL-TL-EN-A-FD-F-M-PSS-1YR		Annual Maintenance PSS (VPL-TL-EN-A-FD-F-M)	\$11,449	Each	10%	\$10,304	Other	F1
VPL-TL-EN-A-U1-F-L-PSS-1YR	VPL-TL-EN-A-U1-F-L-PSS-1YR		Annual Maintenance PSS (VPL-TL-EN-A-U1-F-L)	\$12,628	Each	10%	\$11,365	Other	F1
VPL-TL-EN-A-U1-F-M-PSS-1YR	VPL-TL-EN-A-U1-F-M-PSS-1YR		Annual Maintenance PSS (VPL-TL-EN-A-U1-F-M)	\$20,608	Each	10%	\$18,547	Other	F1
VPL-TL-EN-A-U2-F-L-PSS-1YR	VPL-TL-EN-A-U2-F-L-PSS-1YR		Annual Maintenance PSS (VPL-TL-EN-A-U2-F-L)	\$12,628	Each	10%	\$11,365	Other	F1
VPL-TL-EN-A-U2-F-M-PSS-1YR	VPL-TL-EN-A-U2-F-M-PSS-1YR		Annual Maintenance PSS (VPL-TL-EN-A-U2-F-M)	\$20,608	Each	10%	\$18,547	Other	F1
VPL-TL-EN-BSFD-F-L-PSS-1YR	VPL-TL-EN-BSFD-F-L-PSS-1YR		Annual Maintenance PSS (VPL-TL-EN-BSFD-F-L)	\$8,419	Each	10%	\$7,577	Other	F1
VPL-TL-EN-BSFD-F-M-PSS-1YR	VPL-TL-EN-BSFD-F-M-PSS-1YR		Annual Maintenance PSS (VPL-TL-EN-BSFD-F-M)	\$11,449	Each	10%	\$10,304	Other	F1
VPL-TL-ENG-ADD-F-L-PSS-1YR	VPL-TL-ENG-ADD-F-L-PSS-1YR		Annual Maintenance PSS (VPL-TL-ENG-ADD-F-L)	\$8,419	Each	10%	\$7,577	Other	F1
VPL-TL-ENG-ADD-F-M-PSS-1YR	VPL-TL-ENG-ADD-F-M-PSS-1YR		Annual Maintenance PSS (VPL-TL-ENG-ADD-F-M)	\$11,449	Each	10%	\$10,304	Other	F1
VPL-UPS-FD-PSS-1YR	VPL-UPS-FD-PSS-1YR		Annual Maintenance PSS (VPL-UPS-FD)	\$131	Each	10%	\$118	Other	F1
VPL-UPS-PSS-1YR	VPL-UPS-PSS-1YR		Annual Maintenance PSS (VPL-UPS)	\$131	Each	10%	\$118	Other	F1
VPL-UPS-U-PSS-1YR	VPL-UPS-U-PSS-1YR		Annual Maintenance PSS (VPL-UPS-U)	\$131	Each	10%	\$118	Other	F1
VPL-VCE-KIT-PSS-1YR	VPL-VCE-KIT-PSS-1YR		Annual Maintenance PSS (VPL-VCE-KIT)	\$89	Each	10%	\$80	Other	F1
VPLX-RPHW-G5T-PSS-1YR	VPLX-RPHW-G5T-PSS-1YR		Annual Maintenance PSS (VPLX-RPHW-G5T)	\$2,866	Each	10%	\$2,579	Other	F1
VPLX-RPHW-G6T-D-PSS-1YR	VPLX-RPHW-G6T-D-PSS-1YR		Annual Maintenance PSS (VPLX-RPHW-G6T-D)	\$2,850	Each	10%	\$2,565	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VPLX-RPHW-G6T-PSS-1YR	VPLX-RPHW-G6T-PSS-1YR		Annual Maintenance PSS (VPLX-RPHW-G6T)	\$2,850	Each	10%	\$2,565	Other	F1
VPX-RPHW-G5-PSS-1YR	VPX-RPHW-G5-PSS-1YR		Annual Maintenance PSS (VPX-RPHW-G5)	\$1,540	Each	10%	\$1,386	Other	F1
VPX-RPHW-G5T-PSS-1YR	VPX-RPHW-G5T-PSS-1YR		Annual Maintenance PSS (VPX-RPHW-G5T)	\$2,146	Each	10%	\$1,931	Other	F1
VS1-AA-PBASE-PSS-1YR	VS1-AA-PBASE-PSS-1YR		Annual Maintenance PSS (VS1-AA-PBASE)	\$13,200	Each	10%	\$11,880	Other	F1
VS1-AA-S1BASE-PSS-1YR	VS1-AA-S1BASE-PSS-1YR		Annual Maintenance PSS (VS1-AA-S1BASE)	\$6,600	Each	10%	\$5,940	Other	F1
VS1-AA-T10LIC-PSS-1YR	VS1-AA-T10LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T10LIC)	\$573	Each	10%	\$516	Other	F1
VS1-AA-T10SB1-PSS-1YR	VS1-AA-T10SB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T10SB1)	\$287	Each	10%	\$258	Other	F1
VS1-AA-T11LIC-PSS-1YR	VS1-AA-T11LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T11LIC)	\$816	Each	10%	\$734	Other	F1
VS1-AA-T11SB1-PSS-1YR	VS1-AA-T11SB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T11SB1)	\$408	Each	10%	\$367	Other	F1
VS1-AA-T1LIC-PSS-1YR	VS1-AA-T1LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T1LIC)	\$1,215	Each	10%	\$1,094	Other	F1
VS1-AA-T1SUB1-PSS-1YR	VS1-AA-T1SUB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T1SUB1)	\$607	Each	10%	\$546	Other	F1
VS1-AA-T2LIC-PSS-1YR	VS1-AA-T2LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T2LIC)	\$1,117	Each	10%	\$1,005	Other	F1
VS1-AA-T2SUB1-PSS-1YR	VS1-AA-T2SUB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T2SUB1)	\$558	Each	10%	\$502	Other	F1
VS1-AA-T3LIC-PSS-1YR	VS1-AA-T3LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T3LIC)	\$1,028	Each	10%	\$925	Other	F1
VS1-AA-T3SUB1-PSS-1YR	VS1-AA-T3SUB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T3SUB1)	\$514	Each	10%	\$463	Other	F1
VS1-AA-T4LIC-PSS-1YR	VS1-AA-T4LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T4LIC)	\$946	Each	10%	\$851	Other	F1
VS1-AA-T4SUB1-PSS-1YR	VS1-AA-T4SUB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T4SUB1)	\$473	Each	10%	\$426	Other	F1
VS1-AA-T5LIC-PSS-1YR	VS1-AA-T5LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T5LIC)	\$870	Each	10%	\$783	Other	F1
VS1-AA-T5SUB1-PSS-1YR	VS1-AA-T5SUB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T5SUB1)	\$435	Each	10%	\$392	Other	F1
VS1-AA-T6LIC-PSS-1YR	VS1-AA-T6LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T6LIC)	\$800	Each	10%	\$720	Other	F1
VS1-AA-T6SUB1-PSS-1YR	VS1-AA-T6SUB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T6SUB1)	\$400	Each	10%	\$360	Other	F1
VS1-AA-T7LIC-PSS-1YR	VS1-AA-T7LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T7LIC)	\$736	Each	10%	\$662	Other	F1
VS1-AA-T7SUB1-PSS-1YR	VS1-AA-T7SUB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T7SUB1)	\$388	Each	10%	\$331	Other	F1
VS1-AA-T8LIC-PSS-1YR	VS1-AA-T8LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T8LIC)	\$677	Each	10%	\$609	Other	F1
VS1-AA-T8SUB1-PSS-1YR	VS1-AA-T8SUB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T8SUB1)	\$339	Each	10%	\$305	Other	F1
VS1-AA-T9LIC-PSS-1YR	VS1-AA-T9LIC-PSS-1YR		Annual Maintenance PSS (VS1-AA-T9LIC)	\$623	Each	10%	\$561	Other	F1
VS1-AA-T9SUB1-PSS-1YR	VS1-AA-T9SUB1-PSS-1YR		Annual Maintenance PSS (VS1-AA-T9SUB1)	\$312	Each	10%	\$281	Other	F1
VS1-DM-T10LIC-PSS-1YR	VS1-DM-T10LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T10LIC)	\$118	Each	10%	\$107	Other	F1
VS1-DM-T10SB1-PSS-1YR	VS1-DM-T10SB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T10SB1)	\$52	Each	10%	\$47	Other	F1
VS1-DM-T11LIC-PSS-1YR	VS1-DM-T11LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T11LIC)	\$169	Each	10%	\$152	Other	F1
VS1-DM-T11SB1-PSS-1YR	VS1-DM-T11SB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T11SB1)	\$74	Each	10%	\$67	Other	F1
VS1-DM-T1LIC-PSS-1YR	VS1-DM-T1LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T1LIC)	\$379	Each	10%	\$341	Other	F1
VS1-DM-T1SUB1-PSS-1YR	VS1-DM-T1SUB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T1SUB1)	\$167	Each	10%	\$150	Other	F1
VS1-DM-T2LIC-PSS-1YR	VS1-DM-T2LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T2LIC)	\$265	Each	10%	\$238	Other	F1
VS1-DM-T2SUB1-PSS-1YR	VS1-DM-T2SUB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T2SUB1)	\$117	Each	10%	\$105	Other	F1
VS1-DM-T3LIC-PSS-1YR	VS1-DM-T3LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T3LIC)	\$248	Each	10%	\$224	Other	F1
VS1-DM-T3SUB1-PSS-1YR	VS1-DM-T3SUB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T3SUB1)	\$109	Each	10%	\$98	Other	F1
VS1-DM-T4LIC-PSS-1YR	VS1-DM-T4LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T4LIC)	\$248	Each	10%	\$223	Other	F1
VS1-DM-T4SUB1-PSS-1YR	VS1-DM-T4SUB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T4SUB1)	\$109	Each	10%	\$98	Other	F1
VS1-DM-T5LIC-PSS-1YR	VS1-DM-T5LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T5LIC)	\$231	Each	10%	\$208	Other	F1
VS1-DM-T5SUB1-PSS-1YR	VS1-DM-T5SUB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T5SUB1)	\$102	Each	10%	\$92	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VS1-DM-T6LIC-PSS-1YR	VS1-DM-T6LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T6LIC)	\$210	Each	10%	\$189	Other	F1
VS1-DM-T6SUB1-PSS-1YR	VS1-DM-T6SUB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T6SUB1)	\$92	Each	10%	\$83	Other	F1
VS1-DM-T7LIC-PSS-1YR	VS1-DM-T7LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T7LIC)	\$188	Each	10%	\$169	Other	F1
VS1-DM-T7SUB1-PSS-1YR	VS1-DM-T7SUB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T7SUB1)	\$82	Each	10%	\$74	Other	F1
VS1-DM-T8LIC-PSS-1YR	VS1-DM-T8LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T8LIC)	\$172	Each	10%	\$155	Other	F1
VS1-DM-T8SUB1-PSS-1YR	VS1-DM-T8SUB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T8SUB1)	\$76	Each	10%	\$68	Other	F1
VS1-DM-T9LIC-PSS-1YR	VS1-DM-T9LIC-PSS-1YR		Annual Maintenance PSS (VS1-DM-T9LIC)	\$125	Each	10%	\$113	Other	F1
VS1-DM-T9SUB1-PSS-1YR	VS1-DM-T9SUB1-PSS-1YR		Annual Maintenance PSS (VS1-DM-T9SUB1)	\$55	Each	10%	\$49	Other	F1
VS1-ENG-ADD-PSS-1YR	VS1-ENG-ADD-PSS-1YR		Annual Maintenance PSS (VS1-ENG-ADD)	\$5,880	Each	10%	\$5,292	Other	F1
VS1-ENG-ADD-U-PSS-1YR	VS1-ENG-ADD-U-PSS-1YR		Annual Maintenance PSS (VS1-ENG-ADD-U)	\$6,088	Each	10%	\$5,479	Other	F1
VS1-ENG-BASE-PSS-1YR	VS1-ENG-BASE-PSS-1YR		Annual Maintenance PSS (VS1-ENG-BASE)	\$5,880	Each	10%	\$5,292	Other	F1
VS1-SERVER-PSS-1YR	VS1-SERVER-PSS-1YR		Annual Maintenance PSS (VS1-SERVER)	\$578	Each	10%	\$520	Other	F1
VS1-SWITCH-PSS-1YR	VS1-SWITCH-PSS-1YR		Annual Maintenance PSS (VS1-SWITCH)	\$525	Each	10%	\$473	Other	F1
VS1-SWITCH-U-PSS-1YR	VS1-SWITCH-U-PSS-1YR		Annual Maintenance PSS (VS1-SWITCH-U)	\$543	Each	10%	\$489	Other	F1
VS1-UPS-PSS-1YR	VS1-UPS-PSS-1YR		Annual Maintenance PSS (VS1-UPS)	\$262	Each	10%	\$236	Other	F1
VS1-UPS-U-PSS-1YR	VS1-UPS-U-PSS-1YR		Annual Maintenance PSS (VS1-UPS-U)	\$262	Each	10%	\$236	Other	F1
VS2-CM10GE-PSS-1YR	VS2-CM10GE-PSS-1YR		Annual Maintenance PSS (VS2-CM10GE)	\$525	Each	10%	\$473	Other	F1
VS2-CM10GEUFD-F-PSS-1YR	VS2-CM10GEUFD-F-PSS-1YR		Annual Maintenance PSS (VS2-CM10GEUFD-F)	\$14,850	Each	10%	\$13,365	Other	F1
VS2-CM10GEUFD-PSS-1YR	VS2-CM10GEUFD-PSS-1YR		Annual Maintenance PSS (VS2-CM10GEUFD)	\$543	Each	10%	\$489	Other	F1
VS2-CM8GFC-PSS-1YR	VS2-CM8GFC-PSS-1YR		Annual Maintenance PSS (VS2-CM8GFC)	\$525	Each	10%	\$473	Other	F1
VS2-CM8GFCUFD-F-PSS-1YR	VS2-CM8GFCUFD-F-PSS-1YR		Annual Maintenance PSS (VS2-CM8GFCUFD-F)	\$14,850	Each	10%	\$13,365	Other	F1
VS2-CM8GFCUFD-PSS-1YR	VS2-CM8GFCUFD-PSS-1YR		Annual Maintenance PSS (VS2-CM8GFCUFD)	\$543	Each	10%	\$489	Other	F1
VS2-ENG-ADD-F-L-PSS-1YR	VS2-ENG-ADD-F-L-PSS-1YR		Annual Maintenance PSS (VS2-ENG-ADD-F-L)	\$12,628	Each	10%	\$11,365	Other	F1
VS2-ENG-ADD-F-M-PSS-1YR	VS2-ENG-ADD-F-M-PSS-1YR		Annual Maintenance PSS (VS2-ENG-ADD-F-M)	\$27,478	Each	10%	\$24,730	Other	F1
VS2-ENG-ADD-PSS-1YR	VS2-ENG-ADD-PSS-1YR		Annual Maintenance PSS (VS2-ENG-ADD)	\$4,988	Each	10%	\$4,489	Other	F1
VS2-ENG-ADD-U1-F-L-PSS-1YR	VS2-ENG-ADD-U1-F-L-PSS-1YR		Annual Maintenance PSS (VS2-ENG-ADD-U1-F-L)	\$15,154	Each	10%	\$13,639	Other	F1
VS2-ENG-ADD-U1-F-M-PSS-1YR	VS2-ENG-ADD-U1-F-M-PSS-1YR		Annual Maintenance PSS (VS2-ENG-ADD-U1-F-M)	\$32,974	Each	10%	\$29,676	Other	F1
VS2-ENG-ADD-U1-PSS-1YR	VS2-ENG-ADD-U1-PSS-1YR		Annual Maintenance PSS (VS2-ENG-ADD-U1)	\$5,164	Each	10%	\$4,648	Other	F1
VS2-ENG-ADD-U2-F-L-PSS-1YR	VS2-ENG-ADD-U2-F-L-PSS-1YR		Annual Maintenance PSS (VS2-ENG-ADD-U2-F-L)	\$15,154	Each	10%	\$13,639	Other	F1
VS2-ENG-ADD-U2-F-M-PSS-1YR	VS2-ENG-ADD-U2-F-M-PSS-1YR		Annual Maintenance PSS (VS2-ENG-ADD-U2-F-M)	\$32,974	Each	10%	\$29,676	Other	F1
VS2-ENG-ADD-U-PSS-1YR	VS2-ENG-ADD-U-PSS-1YR		Annual Maintenance PSS (VS2-ENG-ADD-U)	\$5,164	Each	10%	\$4,648	Other	F1
VS2-ENG-AD-FD-F-L-PSS-1YR	VS2-ENG-AD-FD-F-L-PSS-1YR		Annual Maintenance PSS (VS2-ENG-AD-FD-F-L)	\$12,628	Each	10%	\$11,365	Other	F1
VS2-ENG-AD-FD-F-M-PSS-1YR	VS2-ENG-AD-FD-F-M-PSS-1YR		Annual Maintenance PSS (VS2-ENG-AD-FD-F-M)	\$27,478	Each	10%	\$24,730	Other	F1
VS2-ENG-AD-FD-PSS-1YR	VS2-ENG-AD-FD-PSS-1YR		Annual Maintenance PSS (VS2-ENG-AD-FD)	\$4,988	Each	10%	\$4,489	Other	F1
VS2-ENG-BASE-F-L-PSS-1YR	VS2-ENG-BASE-F-L-PSS-1YR		Annual Maintenance PSS (VS2-ENG-BASE-F-L)	\$12,628	Each	10%	\$11,365	Other	F1
VS2-ENG-BASE-F-M-PSS-1YR	VS2-ENG-BASE-F-M-PSS-1YR		Annual Maintenance PSS (VS2-ENG-BASE-F-M)	\$27,478	Each	10%	\$24,730	Other	F1
VS2-ENG-BASE-PSS-1YR	VS2-ENG-BASE-PSS-1YR		Annual Maintenance PSS (VS2-ENG-BASE)	\$4,988	Each	10%	\$4,489	Other	F1
VS2-ENG-BS-FD-F-L-PSS-1YR	VS2-ENG-BS-FD-F-L-PSS-1YR		Annual Maintenance PSS (VS2-ENG-BS-FD-F-L)	\$12,628	Each	10%	\$11,365	Other	F1
VS2-ENG-BS-FD-F-M-PSS-1YR	VS2-ENG-BS-FD-F-M-PSS-1YR		Annual Maintenance PSS (VS2-ENG-BS-FD-F-M)	\$27,478	Each	10%	\$24,730	Other	F1
VS2-ENG-BS-FD-PSS-1YR	VS2-ENG-BS-FD-PSS-1YR		Annual Maintenance PSS (VS2-ENG-BS-FD)	\$4,988	Each	10%	\$4,489	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
VS2-FM8GFC-PSS-1YR	VS2-FM8GFC-PSS-1YR		Annual Maintenance PSS (VS2-FM8GFC)	\$525	Each	10%	\$473	Other	F1	
VS2-SERVER-FD-PSS-1YR	VS2-SERVER-FD-PSS-1YR		Annual Maintenance PSS (VS2-SERVER-FD)	\$682	Each	10%	\$614	Other	F1	
VS2-SERVER-PE-FD-PSS-1YR	VS2-SERVER-PE-FD-PSS-1YR		Annual Maintenance PSS (VS2-SERVER-PE-FD)	\$762	Each	10%	\$686	Other	F1	
VS2-SERVER-PE-PSS-1YR	VS2-SERVER-PE-PSS-1YR		Annual Maintenance PSS (VS2-SERVER-PE)	\$762	Each	10%	\$686	Other	F1	
VS2-SERVER-PSS-1YR	VS2-SERVER-PSS-1YR		Annual Maintenance PSS (VS2-SERVER)	\$682	Each	10%	\$614	Other	F1	
VS2-SWITCH-FD-PSS-1YR	VS2-SWITCH-FD-PSS-1YR		Annual Maintenance PSS (VS2-SWITCH-FD)	\$787	Each	10%	\$708	Other	F1	
VS2-SWITCH-PSS-1YR	VS2-SWITCH-PSS-1YR		Annual Maintenance PSS (VS2-SWITCH)	\$787	Each	10%	\$708	Other	F1	
VS2-SWITCH-U-PSS-1YR	VS2-SWITCH-U-PSS-1YR		Annual Maintenance PSS (VS2-SWITCH-U)	\$815	Each	10%	\$734	Other	F1	
VS2-TLA-ENG-BS-F-L-PSS-1YR	VS2-TLA-ENG-BS-F-L-PSS-1YR		Annual Maintenance PSS (VS2-TLA-ENG-BS-F-L)	\$5,051	Each	10%	\$4,546	Other	F1	
VS2-TLA-ENG-BS-F-M-PSS-1YR	VS2-TLA-ENG-BS-F-M-PSS-1YR		Annual Maintenance PSS (VS2-TLA-ENG-BS-F-M)	\$6,869	Each	10%	\$6,182	Other	F1	
VS2-TL-CM10GEUFD-F-PSS-1YR	VS2-TL-CM10GEUFD-F-PSS-1YR		Annual Maintenance PSS (VS2-TL-CM10GEUFD-F)	\$1,818	Each	10%	\$1,636	Other	F1	
VS2-TL-CM8GFCUFD-F-PSS-1YR	VS2-TL-CM8GFCUFD-F-PSS-1YR		Annual Maintenance PSS (VS2-TL-CM8GFCUFD-F)	\$1,818	Each	10%	\$1,636	Other	F1	
VS2-TL-EN-A-FD-F-L-PSS-1YR	VS2-TL-EN-A-FD-F-L-PSS-1YR		Annual Maintenance PSS (VS2-TL-EN-A-FD-F-L)	\$5,051	Each	10%	\$4,546	Other	F1	
VS2-TL-EN-A-FD-F-M-PSS-1YR	VS2-TL-EN-A-FD-F-M-PSS-1YR		Annual Maintenance PSS (VS2-TL-EN-A-FD-F-M)	\$6,869	Each	10%	\$6,182	Other	F1	
VS2-TL-EN-A-U1-F-L-PSS-1YR	VS2-TL-EN-A-U1-F-L-PSS-1YR		Annual Maintenance PSS (VS2-TL-EN-A-U1-F-L)	\$7,577	Each	10%	\$6,819	Other	F1	
VS2-TL-EN-A-U1-F-M-PSS-1YR	VS2-TL-EN-A-U1-F-M-PSS-1YR		Annual Maintenance PSS (VS2-TL-EN-A-U1-F-M)	\$12,365	Each	10%	\$11,128	Other	F1	
VS2-TL-EN-A-U2-F-L-PSS-1YR	VS2-TL-EN-A-U2-F-L-PSS-1YR		Annual Maintenance PSS (VS2-TL-EN-A-U2-F-L)	\$7,577	Each	10%	\$6,819	Other	F1	
VS2-TL-EN-A-U2-F-M-PSS-1YR	VS2-TL-EN-A-U2-F-M-PSS-1YR		Annual Maintenance PSS (VS2-TL-EN-A-U2-F-M)	\$12,365	Each	10%	\$11,128	Other	F1	
VS2-TL-EN-BSFD-F-L-PSS-1YR	VS2-TL-EN-BSFD-F-L-PSS-1YR		Annual Maintenance PSS (VS2-TL-EN-BSFD-F-L)	\$5,051	Each	10%	\$4,546	Other	F1	
VS2-TL-EN-BSFD-F-M-PSS-1YR	VS2-TL-EN-BSFD-F-M-PSS-1YR		Annual Maintenance PSS (VS2-TL-EN-BSFD-F-M)	\$6,869	Each	10%	\$6,182	Other	F1	
VS2-TL-ENG-ADD-F-L-PSS-1YR	VS2-TL-ENG-ADD-F-L-PSS-1YR		Annual Maintenance PSS (VS2-TL-ENG-ADD-F-L)	\$5,051	Each	10%	\$4,546	Other	F1	
VS2-TL-ENG-ADD-F-M-PSS-1YR	VS2-TL-ENG-ADD-F-M-PSS-1YR		Annual Maintenance PSS (VS2-TL-ENG-ADD-F-M)	\$6,869	Each	10%	\$6,182	Other	F1	
VS2-UPS-FD-PSS-1YR	VS2-UPS-FD-PSS-1YR		Annual Maintenance PSS (VS2-UPS-FD)	\$131	Each	10%	\$118	Other	F1	
VS2-UPS-PSS-1YR	VS2-UPS-PSS-1YR		Annual Maintenance PSS (VS2-UPS)	\$131	Each	10%	\$118	Other	F1	
VS2-UPS-U-PSS-1YR	VS2-UPS-U-PSS-1YR		Annual Maintenance PSS (VS2-UPS-U)	\$131	Each	10%	\$118	Other	F1	
VS-40TB-PSS-1YR	VS-40TB-PSS-1YR		Annual Maintenance PSS (VS-40TB)	\$26,894	Each	10%	\$24,205	Other	F1	
VS41012001B-PSS-1YR	VS41012001B-PSS-1YR		Annual Maintenance PSS (VS41012001B)	\$373	Each	10%	\$336	Other	F1	
VS41012001BTU-PSS-1YR	VS41012001BTU-PSS-1YR		Annual Maintenance PSS (VS41012001BTU)	\$391	Each	10%	\$352	Other	F1	
VS41012001BU-PSS-1YR	VS41012001BU-PSS-1YR		Annual Maintenance PSS (VS41012001BU)	\$391	Each	10%	\$352	Other	F1	
VS4103001B-PSS-1YR	VS4103001B-PSS-1YR		Annual Maintenance PSS (VS4103001B)	\$146	Each	10%	\$132	Other	F1	
VS4103001BTU-PSS-1YR	VS4103001BTU-PSS-1YR		Annual Maintenance PSS (VS4103001BTU)	\$153	Each	10%	\$138	Other	F1	
VS4103001BU-PSS-1YR	VS4103001BU-PSS-1YR		Annual Maintenance PSS (VS4103001BU)	\$153	Each	10%	\$138	Other	F1	
VS4103001C-PSS-1YR	VS4103001C-PSS-1YR		Annual Maintenance PSS (VS4103001C)	\$146	Each	10%	\$132	Other	F1	
VS4103001CTU-PSS-1YR	VS4103001CTU-PSS-1YR		Annual Maintenance PSS (VS4103001CTU)	\$153	Each	10%	\$138	Other	F1	
VS4103001CU-PSS-1YR	VS4103001CU-PSS-1YR		Annual Maintenance PSS (VS4103001CU)	\$153	Each	10%	\$138	Other	F1	
VS4106001B-PSS-1YR	VS4106001B-PSS-1YR		Annual Maintenance PSS (VS4106001B)	\$253	Each	10%	\$228	Other	F1	
VS4106001BTU-PSS-1YR	VS4106001BTU-PSS-1YR		Annual Maintenance PSS (VS4106001BTU)	\$265	Each	10%	\$239	Other	F1	
VS4106001BU-PSS-1YR	VS4106001BU-PSS-1YR		Annual Maintenance PSS (VS4106001BU)	\$265	Each	10%	\$239	Other	F1	
VS4106001C-PSS-1YR	VS4106001C-PSS-1YR		Annual Maintenance PSS (VS4106001C)	\$253	Each	10%	\$228	Other	F1	
VS4106001CTU-PSS-1YR	VS4106001CTU-PSS-1YR		Annual Maintenance PSS (VS4106001CTU)	\$265	Each	10%	\$239	Other	F1	
VS4106001CU-PSS-1YR	VS4106001CU-PSS-1YR		Annual Maintenance PSS (VS4106001CU)	\$265	Each	10%	\$239	Other	F1	
VS4109001B-PSS-1YR	VS4109001B-PSS-1YR		Annual Maintenance PSS (VS4109001B)	\$333	Each	10%	\$300	Other	F1	
VS4109001BTU-PSS-1YR	VS4109001BTU-PSS-1YR		Annual Maintenance PSS (VS4109001BTU)	\$349	Each	10%	\$314	Other	F1	
VS4109001BU-PSS-1YR	VS4109001BU-PSS-1YR		Annual Maintenance PSS (VS4109001BU)	\$349	Each	10%	\$314	Other	F1	
VS4109001C-PSS-1YR	VS4109001C-PSS-1YR		Annual Maintenance PSS (VS4109001C)	\$333	Each	10%	\$300	Other	F1	
VS4109001CTU-PSS-1YR	VS4109001CTU-PSS-1YR		Annual Maintenance PSS (VS4109001CTU)	\$349	Each	10%	\$314	Other	F1	
VS4109001CU-PSS-1YR	VS4109001CU-PSS-1YR		Annual Maintenance PSS (VS4109001CU)	\$349	Each	10%	\$314	Other	F1	
VS4156001B-PSS-1YR	VS4156001B-PSS-1YR		Annual Maintenance PSS (VS4156001B)	\$667	Each	10%	\$600	Other	F1	
VS4156001BTU-PSS-1YR	VS4156001BTU-PSS-1YR		Annual Maintenance PSS (VS4156001BTU)	\$698	Each	10%	\$628	Other	F1	
VS4156001BU-PSS-1YR	VS4156001BU-PSS-1YR		Annual Maintenance PSS (VS4156001BU)	\$698	Each	10%	\$628	Other	F1	
VS-AA-SC-V51-PSS-1YR	VS-AA-SC-V51-PSS-1YR		Annual Maintenance PSS (VS-AA-SC-V51)	\$3,177	Each	10%	\$2,859	Other	F1	
VS-AA-SC-V53-PSS-1YR	VS-AA-SC-V53-PSS-1YR		Annual Maintenance PSS (VS-AA-SC-V53)	\$3,089	Each	10%	\$30,680	Other	F1	
VS-AA-SC-VMAX-PSS-1YR	VS-AA-SC-VMAX-PSS-1YR		Annual Maintenance PSS (VS-AA-SC-VMAX)	\$47,060	Each	10%	\$42,354	Other	F1	
VS-AA-SC-VMR-PSS-1YR	VS-AA-SC-VMR-PSS-1YR		Annual Maintenance PSS (VS-AA-SC-VMR)	\$3,177	Each	10%	\$2,859	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSA-MSUBASE-PSS-1YR	VSA-MSUBASE-PSS-1YR		Annual Maintenance PSS (VSA-MSUBASE)	\$474	Each	10%	\$427	Other	F1
VSA-MSU-M00-PSS-1YR	VSA-MSU-M00-PSS-1YR		Annual Maintenance PSS (VSA-MSU-M00)	\$94	Each	10%	\$85	Other	F1
VSA-MSU-M01-PSS-1YR	VSA-MSU-M01-PSS-1YR		Annual Maintenance PSS (VSA-MSU-M01)	\$48	Each	10%	\$43	Other	F1
VSA-MSU-M02-PSS-1YR	VSA-MSU-M02-PSS-1YR		Annual Maintenance PSS (VSA-MSU-M02)	\$34	Each	10%	\$31	Other	F1
VSA-MSU-M03-PSS-1YR	VSA-MSU-M03-PSS-1YR		Annual Maintenance PSS (VSA-MSU-M03)	\$24	Each	10%	\$22	Other	F1
VSA-MSU-M04-PSS-1YR	VSA-MSU-M04-PSS-1YR		Annual Maintenance PSS (VSA-MSU-M04)	\$20	Each	10%	\$18	Other	F1
VSA-MSU-M05-PSS-1YR	VSA-MSU-M05-PSS-1YR		Annual Maintenance PSS (VSA-MSU-M05)	\$14	Each	10%	\$13	Other	F1
VSA-MSU-M06-PSS-1YR	VSA-MSU-M06-PSS-1YR		Annual Maintenance PSS (VSA-MSU-M06)	\$10	Each	10%	\$9	Other	F1
VSA-MSU-M07-PSS-1YR	VSA-MSU-M07-PSS-1YR		Annual Maintenance PSS (VSA-MSU-M07)	\$4	Each	10%	\$4	Other	F1
VSA-MSU-T00-PSS-1YR	VSA-MSU-T00-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T00)	\$4,320	Each	10%	\$3,888	Other	F1
VSA-MSU-T01-PSS-1YR	VSA-MSU-T01-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T01)	\$6,320	Each	10%	\$5,688	Other	F1
VSA-MSU-T02-PSS-1YR	VSA-MSU-T02-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T02)	\$8,320	Each	10%	\$7,488	Other	F1
VSA-MSU-T03-PSS-1YR	VSA-MSU-T03-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T03)	\$10,320	Each	10%	\$9,288	Other	F1
VSA-MSU-T04-PSS-1YR	VSA-MSU-T04-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T04)	\$12,320	Each	10%	\$11,088	Other	F1
VSA-MSU-T05-PSS-1YR	VSA-MSU-T05-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T05)	\$13,820	Each	10%	\$12,438	Other	F1
VSA-MSU-T06-PSS-1YR	VSA-MSU-T06-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T06)	\$15,320	Each	10%	\$13,788	Other	F1
VSA-MSU-T07-PSS-1YR	VSA-MSU-T07-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T07)	\$16,820	Each	10%	\$15,138	Other	F1
VSA-MSU-T08-PSS-1YR	VSA-MSU-T08-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T08)	\$18,320	Each	10%	\$16,488	Other	F1
VSA-MSU-T09-PSS-1YR	VSA-MSU-T09-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T09)	\$19,820	Each	10%	\$17,838	Other	F1
VSA-MSU-T10-PSS-1YR	VSA-MSU-T10-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T10)	\$21,320	Each	10%	\$19,188	Other	F1
VSA-MSU-T11-PSS-1YR	VSA-MSU-T11-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T11)	\$22,820	Each	10%	\$20,538	Other	F1
VSA-MSU-T12-PSS-1YR	VSA-MSU-T12-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T12)	\$24,320	Each	10%	\$21,888	Other	F1
VSA-MSU-T13-PSS-1YR	VSA-MSU-T13-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T13)	\$25,820	Each	10%	\$23,238	Other	F1
VSA-MSU-T14-PSS-1YR	VSA-MSU-T14-PSS-1YR		Annual Maintenance PSS (VSA-MSU-T14)	\$27,320	Each	10%	\$24,588	Other	F1
VSA-T00-T03-U-PSS-1YR	VSA-T00-T03-U-PSS-1YR		Annual Maintenance PSS (VSA-T00-T03-U)	\$2,000	Each	10%	\$1,800	Other	F1
VSA-T04-T14-U-PSS-1YR	VSA-T04-T14-U-PSS-1YR		Annual Maintenance PSS (VSA-T04-T14-U)	\$1,500	Each	10%	\$1,350	Other	F1
VSU-V-HW-2U4N-PC-PSS-1YR	VSU-V-HW-2U4N-PC-PSS-1YR		Annual Maintenance PSS (VSU-V-HW-2U4N-PC)	\$17,748	Each	10%	\$15,973	Other	F1
VSU-V-HW-2U4N-PO-PSS-1YR	VSU-V-HW-2U4N-PO-PSS-1YR		Annual Maintenance PSS (VSU-V-HW-2U4N-PO)	\$17,748	Each	10%	\$15,973	Other	F1
VSU-V-HW-2U4N-SC-PSS-1YR	VSU-V-HW-2U4N-SC-PSS-1YR		Annual Maintenance PSS (VSU-V-HW-2U4N-SC)	\$17,748	Each	10%	\$15,973	Other	F1
VSU-V-HW-2U4N-SO-PSS-1YR	VSU-V-HW-2U4N-SO-PSS-1YR		Annual Maintenance PSS (VSU-V-HW-2U4N-SO)	\$17,748	Each	10%	\$15,973	Other	F1
VSU-V-HWR-2U4N-PC-PSS-1YR	VSU-V-HWR-2U4N-PC-PSS-1YR		Annual Maintenance PSS (VSU-V-HWR-2U4N-PC)	\$17,748	Each	10%	\$15,973	Other	F1
VSU-V-HWR-2U4N-PO-PSS-1YR	VSU-V-HWR-2U4N-PO-PSS-1YR		Annual Maintenance PSS (VSU-V-HWR-2U4N-PO)	\$17,748	Each	10%	\$15,973	Other	F1
VSU-V-HWR-2U4N-SC-PSS-1YR	VSU-V-HWR-2U4N-SC-PSS-1YR		Annual Maintenance PSS (VSU-V-HWR-2U4N-SC)	\$17,748	Each	10%	\$15,973	Other	F1
VSU-V-HWR-2U4N-SO-PSS-1YR	VSU-V-HWR-2U4N-SO-PSS-1YR		Annual Maintenance PSS (VSU-V-HWR-2U4N-SO)	\$17,748	Each	10%	\$15,973	Other	F1
VSCP-MSUBASE-PSS-1YR	VSCP-MSUBASE-PSS-1YR		Annual Maintenance PSS (VSCP-MSUBASE)	\$4,320	Each	10%	\$3,888	Other	F1
VSCP-MSU-M00-PSS-1YR	VSCP-MSU-M00-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-M00)	\$86	Each	10%	\$77	Other	F1
VSCP-MSU-M01-PSS-1YR	VSCP-MSU-M01-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-M01)	\$52	Each	10%	\$47	Other	F1
VSCP-MSU-M02-PSS-1YR	VSCP-MSU-M02-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-M02)	\$35	Each	10%	\$32	Other	F1
VSCP-MSU-M03-PSS-1YR	VSCP-MSU-M03-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-M03)	\$22	Each	10%	\$20	Other	F1
VSCP-MSU-M04-PSS-1YR	VSCP-MSU-M04-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-M04)	\$17	Each	10%	\$15	Other	F1
VSCP-MSU-M05-PSS-1YR	VSCP-MSU-M05-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-M05)	\$13	Each	10%	\$12	Other	F1
VSCP-MSU-M06-PSS-1YR	VSCP-MSU-M06-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-M06)	\$9	Each	10%	\$8	Other	F1
VSCP-MSU-M07-PSS-1YR	VSCP-MSU-M07-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-M07)	\$4	Each	10%	\$4	Other	F1
VSCP-MSU-T00-PSS-1YR	VSCP-MSU-T00-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T00)	\$4,320	Each	10%	\$3,888	Other	F1
VSCP-MSU-T01-PSS-1YR	VSCP-MSU-T01-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T01)	\$6,320	Each	10%	\$5,688	Other	F1
VSCP-MSU-T02-PSS-1YR	VSCP-MSU-T02-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T02)	\$8,320	Each	10%	\$7,488	Other	F1
VSCP-MSU-T03-PSS-1YR	VSCP-MSU-T03-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T03)	\$10,320	Each	10%	\$9,288	Other	F1
VSCP-MSU-T04-PSS-1YR	VSCP-MSU-T04-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T04)	\$12,320	Each	10%	\$11,088	Other	F1
VSCP-MSU-T05-PSS-1YR	VSCP-MSU-T05-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T05)	\$13,820	Each	10%	\$12,438	Other	F1
VSCP-MSU-T06-PSS-1YR	VSCP-MSU-T06-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T06)	\$15,320	Each	10%	\$13,788	Other	F1
VSCP-MSU-T07-PSS-1YR	VSCP-MSU-T07-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T07)	\$16,820	Each	10%	\$15,138	Other	F1
VSCP-MSU-T08-PSS-1YR	VSCP-MSU-T08-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T08)	\$18,320	Each	10%	\$16,488	Other	F1
VSCP-MSU-T09-PSS-1YR	VSCP-MSU-T09-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T09)	\$19,820	Each	10%	\$17,838	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSCP-MSU-T10-PSS-1YR	VSCP-MSU-T10-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T10)	\$21,320	Each	10%	\$19,188	Other	F1
VSCP-MSU-T11-PSS-1YR	VSCP-MSU-T11-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T11)	\$22,820	Each	10%	\$20,538	Other	F1
VSCP-MSU-T12-PSS-1YR	VSCP-MSU-T12-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T12)	\$24,320	Each	10%	\$21,888	Other	F1
VSCP-MSU-T13-PSS-1YR	VSCP-MSU-T13-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T13)	\$25,820	Each	10%	\$23,238	Other	F1
VSCP-MSU-T14-PSS-1YR	VSCP-MSU-T14-PSS-1YR		Annual Maintenance PSS (VSCP-MSU-T14)	\$27,320	Each	10%	\$24,588	Other	F1
VSCP-T00-T03-PSS-1YR	VSCP-T00-T03-PSS-1YR		Annual Maintenance PSS (VSCP-T00-T03)	\$2,000	Each	10%	\$1,800	Other	F1
VSCP-T04-T14-PSS-1YR	VSCP-T04-T14-PSS-1YR		Annual Maintenance PSS (VSCP-T04-T14)	\$1,500	Each	10%	\$1,350	Other	F1
VS-GEO-PBASE-PSS-1YR	VS-GEO-PBASE-PSS-1YR		Annual Maintenance PSS (VS-GEO-PBASE)	\$1,800	Each	10%	\$1,620	Other	F1
VS-GEO-S1BASE-PSS-1YR	VS-GEO-S1BASE-PSS-1YR		Annual Maintenance PSS (VS-GEO-S1BASE)	\$792	Each	10%	\$713	Other	F1
VS-GEO-T10LIC-PSS-1YR	VS-GEO-T10LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T10LIC)	\$336	Each	10%	\$302	Other	F1
VS-GEO-T11LIC-PSS-1YR	VS-GEO-T11LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T11LIC)	\$319	Each	10%	\$287	Other	F1
VS-GEO-T1LIC-PSS-1YR	VS-GEO-T1LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T1LIC)	\$1,170	Each	10%	\$1,053	Other	F1
VS-GEO-T2LIC-PSS-1YR	VS-GEO-T2LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T2LIC)	\$1,094	Each	10%	\$984	Other	F1
VS-GEO-T3LIC-PSS-1YR	VS-GEO-T3LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T3LIC)	\$1,017	Each	10%	\$915	Other	F1
VS-GEO-T4LIC-PSS-1YR	VS-GEO-T4LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T4LIC)	\$946	Each	10%	\$851	Other	F1
VS-GEO-T5LIC-PSS-1YR	VS-GEO-T5LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T5LIC)	\$851	Each	10%	\$766	Other	F1
VS-GEO-T6LIC-PSS-1YR	VS-GEO-T6LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T6LIC)	\$576	Each	10%	\$518	Other	F1
VS-GEO-T7LIC-PSS-1YR	VS-GEO-T7LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T7LIC)	\$460	Each	10%	\$414	Other	F1
VS-GEO-T8LIC-PSS-1YR	VS-GEO-T8LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T8LIC)	\$414	Each	10%	\$373	Other	F1
VS-GEO-T9LIC-PSS-1YR	VS-GEO-T9LIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-T9LIC)	\$373	Each	10%	\$336	Other	F1
VS-GEO-TSLIC-PSS-1YR	VS-GEO-TSLIC-PSS-1YR		Annual Maintenance PSS (VS-GEO-TSLIC)	\$160	Each	10%	\$144	Other	F1
VS-GSN-T10LIC-PSS-1YR	VS-GSN-T10LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T10LIC)	\$50	Each	10%	\$45	Other	F1
VS-GSN-T11LIC-PSS-1YR	VS-GSN-T11LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T11LIC)	\$45	Each	10%	\$41	Other	F1
VS-GSN-T1LIC-PSS-1YR	VS-GSN-T1LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T1LIC)	\$201	Each	10%	\$181	Other	F1
VS-GSN-T1SCL-PSS-1YR	VS-GSN-T1SCL-PSS-1YR		Annual Maintenance PSS (VS-GSN-T1SCL)	\$201	Each	10%	\$181	Other	F1
VS-GSN-T2LIC-PSS-1YR	VS-GSN-T2LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T2LIC)	\$181	Each	10%	\$163	Other	F1
VS-GSN-T2SCL-PSS-1YR	VS-GSN-T2SCL-PSS-1YR		Annual Maintenance PSS (VS-GSN-T2SCL)	\$65	Each	10%	\$59	Other	F1
VS-GSN-T3LIC-PSS-1YR	VS-GSN-T3LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T3LIC)	\$154	Each	10%	\$139	Other	F1
VS-GSN-T3SCL-PSS-1YR	VS-GSN-T3SCL-PSS-1YR		Annual Maintenance PSS (VS-GSN-T3SCL)	\$56	Each	10%	\$51	Other	F1
VS-GSN-T3SUB1-PSS-1YR	VS-GSN-T3SUB1-PSS-1YR		Annual Maintenance PSS (VS-GSN-T3SUB1)	\$68	Each	10%	\$61	Other	F1
VS-GSN-T4LIC-PSS-1YR	VS-GSN-T4LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T4LIC)	\$131	Each	10%	\$117	Other	F1
VS-GSN-T4SCL-PSS-1YR	VS-GSN-T4SCL-PSS-1YR		Annual Maintenance PSS (VS-GSN-T4SCL)	\$47	Each	10%	\$43	Other	F1
VS-GSN-T4SUB1-PSS-1YR	VS-GSN-T4SUB1-PSS-1YR		Annual Maintenance PSS (VS-GSN-T4SUB1)	\$58	Each	10%	\$52	Other	F1
VS-GSN-T5LIC-PSS-1YR	VS-GSN-T5LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T5LIC)	\$117	Each	10%	\$106	Other	F1
VS-GSN-T5SUB1-PSS-1YR	VS-GSN-T5SUB1-PSS-1YR		Annual Maintenance PSS (VS-GSN-T5SUB1)	\$52	Each	10%	\$47	Other	F1
VS-GSN-T6LIC-PSS-1YR	VS-GSN-T6LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T6LIC)	\$100	Each	10%	\$90	Other	F1
VS-GSN-T7LIC-PSS-1YR	VS-GSN-T7LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T7LIC)	\$82	Each	10%	\$74	Other	F1
VS-GSN-T8LIC-PSS-1YR	VS-GSN-T8LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T8LIC)	\$68	Each	10%	\$62	Other	F1
VS-GSN-T9LIC-PSS-1YR	VS-GSN-T9LIC-PSS-1YR		Annual Maintenance PSS (VS-GSN-T9LIC)	\$58	Each	10%	\$52	Other	F1
VS-LOC-V51-PSS-1YR	VS-LOC-V51-PSS-1YR		Annual Maintenance PSS (VS-LOC-V51)	\$5,730	Each	10%	\$5,157	Other	F1
VS-LOC-V52-PSS-1YR	VS-LOC-V52-PSS-1YR		Annual Maintenance PSS (VS-LOC-V52)	\$5,844	Each	10%	\$5,260	Other	F1
VS-LOC-V53-PSS-1YR	VS-LOC-V53-PSS-1YR		Annual Maintenance PSS (VS-LOC-V53)	\$5,730	Each	10%	\$5,157	Other	F1
VS-LOC-V54-PSS-1YR	VS-LOC-V54-PSS-1YR		Annual Maintenance PSS (VS-LOC-V54)	\$7,220	Each	10%	\$6,498	Other	F1
VS-LOC-V55-PSS-1YR	VS-LOC-V55-PSS-1YR		Annual Maintenance PSS (VS-LOC-V55)	\$8,404	Each	10%	\$7,564	Other	F1
VS-LOC-V56-PSS-1YR	VS-LOC-V56-PSS-1YR		Annual Maintenance PSS (VS-LOC-V56)	\$12,018	Each	10%	\$10,816	Other	F1
VS-LOC-V57-PSS-1YR	VS-LOC-V57-PSS-1YR		Annual Maintenance PSS (VS-LOC-V57)	\$12,224	Each	10%	\$11,002	Other	F1
VS-LOC-V58-PSS-1YR	VS-LOC-V58-PSS-1YR		Annual Maintenance PSS (VS-LOC-V58)	\$15,158	Each	10%	\$13,642	Other	F1
VS-LOC-V75-PSS-1YR	VS-LOC-V75-PSS-1YR		Annual Maintenance PSS (VS-LOC-V75)	\$19,098	Each	10%	\$17,188	Other	F1
VS-LOC-V76-PSS-1YR	VS-LOC-V76-PSS-1YR		Annual Maintenance PSS (VS-LOC-V76)	\$21,772	Each	10%	\$19,595	Other	F1
VS-LOC-V80-PSS-1YR	VS-LOC-V80-PSS-1YR		Annual Maintenance PSS (VS-LOC-V80)	\$33,040	Each	10%	\$29,736	Other	F1
VS-LOC-VF5-PSS-1YR	VS-LOC-VF5-PSS-1YR		Annual Maintenance PSS (VS-LOC-VF5)	\$6,732	Each	10%	\$6,059	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VS-LOC-VF7-PSS-1YR	VS-LOC-VF7-PSS-1YR		Annual Maintenance PSS (VS-LOC-VF7)	\$22,441	Each	10%	\$20,197	Other	F1
VS-MEE-TBLIC-PSS-1YR	VS-MEE-TBLIC-PSS-1YR		Annual Maintenance PSS (VS-MEE-TBLIC)	\$1,765	Each	10%	\$1,589	Other	F1
VS-MEE-UNLOCK-PSS-1YR	VS-MEE-UNLOCK-PSS-1YR		Annual Maintenance PSS (VS-MEE-UNLOCK)	\$26,950	Each	10%	\$24,255	Other	F1
VS-METCA-V52-PSS-1YR	VS-METCA-V52-PSS-1YR		Annual Maintenance PSS (VS-METCA-V52)	\$7,000	Each	10%	\$6,300	Other	F1
VS-METCA-V54-PSS-1YR	VS-METCA-V54-PSS-1YR		Annual Maintenance PSS (VS-METCA-V54)	\$10,100	Each	10%	\$9,090	Other	F1
VS-METCA-V56-PSS-1YR	VS-METCA-V56-PSS-1YR		Annual Maintenance PSS (VS-METCA-V56)	\$22,520	Each	10%	\$20,268	Other	F1
VS-METCA-V58-PSS-1YR	VS-METCA-V58-PSS-1YR		Annual Maintenance PSS (VS-METCA-V58)	\$32,320	Each	10%	\$29,088	Other	F1
VS-MET-PBASE-PSS-1YR	VS-MET-PBASE-PSS-1YR		Annual Maintenance PSS (VS-MET-PBASE)	\$1,800	Each	10%	\$1,620	Other	F1
VS-MET-S1BASE-PSS-1YR	VS-MET-S1BASE-PSS-1YR		Annual Maintenance PSS (VS-MET-S1BASE)	\$792	Each	10%	\$713	Other	F1
VS-MET-T10LIC-PSS-1YR	VS-MET-T10LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T10LIC)	\$336	Each	10%	\$302	Other	F1
VS-MET-T11LIC-PSS-1YR	VS-MET-T11LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T11LIC)	\$319	Each	10%	\$287	Other	F1
VS-MET-T1LIC-PSS-1YR	VS-MET-T1LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T1LIC)	\$1,170	Each	10%	\$1,053	Other	F1
VS-MET-T1SUB1-PSS-1YR	VS-MET-T1SUB1-PSS-1YR		Annual Maintenance PSS (VS-MET-T1SUB1)	\$515	Each	10%	\$463	Other	F1
VS-MET-T2LIC-PSS-1YR	VS-MET-T2LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T2LIC)	\$1,094	Each	10%	\$984	Other	F1
VS-MET-T3LIC-PSS-1YR	VS-MET-T3LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T3LIC)	\$1,017	Each	10%	\$915	Other	F1
VS-MET-T3SUB1-PSS-1YR	VS-MET-T3SUB1-PSS-1YR		Annual Maintenance PSS (VS-MET-T3SUB1)	\$447	Each	10%	\$403	Other	F1
VS-MET-T4LIC-PSS-1YR	VS-MET-T4LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T4LIC)	\$946	Each	10%	\$851	Other	F1
VS-MET-T4SUB1-PSS-1YR	VS-MET-T4SUB1-PSS-1YR		Annual Maintenance PSS (VS-MET-T4SUB1)	\$416	Each	10%	\$375	Other	F1
VS-MET-T5LIC-PSS-1YR	VS-MET-T5LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T5LIC)	\$851	Each	10%	\$766	Other	F1
VS-MET-T6LIC-PSS-1YR	VS-MET-T6LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T6LIC)	\$576	Each	10%	\$518	Other	F1
VS-MET-T7LIC-PSS-1YR	VS-MET-T7LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T7LIC)	\$460	Each	10%	\$414	Other	F1
VS-MET-T8LIC-PSS-1YR	VS-MET-T8LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T8LIC)	\$414	Each	10%	\$373	Other	F1
VS-MET-T9LIC-PSS-1YR	VS-MET-T9LIC-PSS-1YR		Annual Maintenance PSS (VS-MET-T9LIC)	\$373	Each	10%	\$336	Other	F1
VS-MET-TSLIC-PSS-1YR	VS-MET-TSLIC-PSS-1YR		Annual Maintenance PSS (VS-MET-TSLIC)	\$160	Each	10%	\$144	Other	F1
VS-MET-V51-PSS-1YR	VS-MET-V51-PSS-1YR		Annual Maintenance PSS (VS-MET-V51)	\$17,188	Each	10%	\$15,469	Other	F1
VS-MET-V52-PSS-1YR	VS-MET-V52-PSS-1YR		Annual Maintenance PSS (VS-MET-V52)	\$17,532	Each	10%	\$15,779	Other	F1
VS-MET-V53-PSS-1YR	VS-MET-V53-PSS-1YR		Annual Maintenance PSS (VS-MET-V53)	\$17,188	Each	10%	\$15,469	Other	F1
VS-MET-V54-PSS-1YR	VS-MET-V54-PSS-1YR		Annual Maintenance PSS (VS-MET-V54)	\$21,656	Each	10%	\$19,490	Other	F1
VS-MET-V55-PSS-1YR	VS-MET-V55-PSS-1YR		Annual Maintenance PSS (VS-MET-V55)	\$20,244	Each	10%	\$18,220	Other	F1
VS-MET-V56-PSS-1YR	VS-MET-V56-PSS-1YR		Annual Maintenance PSS (VS-MET-V56)	\$28,948	Each	10%	\$26,053	Other	F1
VS-MET-V57-PSS-1YR	VS-MET-V57-PSS-1YR		Annual Maintenance PSS (VS-MET-V57)	\$27,884	Each	10%	\$25,096	Other	F1
VS-MET-V58-PSS-1YR	VS-MET-V58-PSS-1YR		Annual Maintenance PSS (VS-MET-V58)	\$34,576	Each	10%	\$31,118	Other	F1
VS-MET-V75-PSS-1YR	VS-MET-V75-PSS-1YR		Annual Maintenance PSS (VS-MET-V75)	\$38,198	Each	10%	\$34,378	Other	F1
VS-MET-V76-PSS-1YR	VS-MET-V76-PSS-1YR		Annual Maintenance PSS (VS-MET-V76)	\$43,546	Each	10%	\$39,191	Other	F1
VS-MET-V80-PSS-1YR	VS-MET-V80-PSS-1YR		Annual Maintenance PSS (VS-MET-V80)	\$66,082	Each	10%	\$59,474	Other	F1
VS-MET-VF5-PSS-1YR	VS-MET-VF5-PSS-1YR		Annual Maintenance PSS (VS-MET-VF5)	\$19,804	Each	10%	\$17,824	Other	F1
VS-MET-VF7-PSS-1YR	VS-MET-VF7-PSS-1YR		Annual Maintenance PSS (VS-MET-VF7)	\$54,565	Each	10%	\$49,109	Other	F1
VS-MET-VNX-PSS-1YR	VS-MET-VNX-PSS-1YR		Annual Maintenance PSS (VS-MET-VNX)	\$5,566	Each	10%	\$5,009	Other	F1
VSPBEXPSASBEAF-PSS-1YR	VSPBEXPSASBEAF-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASBEAF)	\$2,211	Each	10%	\$1,990	Other	F1
VSPBEXPSASBEA-PSS-1YR	VSPBEXPSASBEA-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASBEA)	\$2,211	Each	10%	\$1,990	Other	F1
VSPBEXPSASBEU-PSS-1YR	VSPBEXPSASBEU-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASBEU)	\$3,107	Each	10%	\$2,796	Other	F1
VSPBEXPSASDBE5F-PSS-1YR	VSPBEXPSASDBE5F-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASDBE5F)	\$2,652	Each	10%	\$2,387	Other	F1
VSPBEXPSASDBE5-PSS-1YR	VSPBEXPSASDBE5-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASDBE5)	\$2,652	Each	10%	\$2,387	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
VSPBEXPSASDBEF-PSS-1YR	VSPBEXPSASDBEF-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASDBEF)	\$2,211	Each	10%	\$1,990	Other	F1
VSPBEXPSASDBE-PSS-1YR	VSPBEXPSASDBE-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASDBE)	\$2,211	Each	10%	\$1,990	Other	F1
VSPBEXPSASDBU-PSS-1YR	VSPBEXPSASDBU-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASDBU)	\$3,107	Each	10%	\$2,796	Other	F1
VSPBEXPSASDHB-PSS-1YR	VSPBEXPSASDHB-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASDHB)	\$2,211	Each	10%	\$1,990	Other	F1
VSPBEXPSASDHB-PSS-1YR	VSPBEXPSASDHB-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASDHB)	\$2,211	Each	10%	\$1,990	Other	F1
VSPBEXPSASDHU-PSS-1YR	VSPBEXPSASDHU-PSS-1YR		Annual Maintenance PSS (VSPBEXPSASDHU)	\$3,107	Each	10%	\$2,796	Other	F1
VSPBF1G14CUA-PSS-1YR	VSPBF1G14CUA-PSS-1YR		Annual Maintenance PSS (VSPBF1G14CUA)	\$378	Each	10%	\$340	Other	F1
VSPBF1G14CUAU-PSS-1YR	VSPBF1G14CUAU-PSS-1YR		Annual Maintenance PSS (VSPBF1G14CUAU)	\$503	Each	10%	\$452	Other	F1
VSPBF8GFFEA-PSS-1YR	VSPBF8GFFEA-PSS-1YR		Annual Maintenance PSS (VSPBF8GFFEA)	\$472	Each	10%	\$425	Other	F1
VSPBF8GFFEAU-PSS-1YR	VSPBF8GFFEAU-PSS-1YR		Annual Maintenance PSS (VSPBF8GFFEAU)	\$628	Each	10%	\$565	Other	F1
VSPBFXGFCOOPA-PSS-1YR	VSPBFXGFCOOPA-PSS-1YR		Annual Maintenance PSS (VSPBFXGFCOOPA)	\$454	Each	10%	\$408	Other	F1
VSPBFXGFCOOPAU-PSS-1YR	VSPBFXGFCOOPAU-PSS-1YR		Annual Maintenance PSS (VSPBFXGFCOOPAU)	\$603	Each	10%	\$543	Other	F1
VSPBFXGFCOTWA-PSS-1YR	VSPBFXGFCOTWA-PSS-1YR		Annual Maintenance PSS (VSPBFXGFCOTWA)	\$318	Each	10%	\$286	Other	F1
VSPBFXG12A-PSS-1YR	VSPBFXG12A-PSS-1YR		Annual Maintenance PSS (VSPBFXG12A)	\$1,134	Each	10%	\$1,020	Other	F1
VSPBFXG12AU-PSS-1YR	VSPBFXG12AU-PSS-1YR		Annual Maintenance PSS (VSPBFXG12AU)	\$1,508	Each	10%	\$1,357	Other	F1
VSPBFXG12CUA-PSS-1YR	VSPBFXG12CUA-PSS-1YR		Annual Maintenance PSS (VSPBFXG12CUA)	\$567	Each	10%	\$510	Other	F1
VSPBFXG12CUAU-PSS-1YR	VSPBFXG12CUAU-PSS-1YR		Annual Maintenance PSS (VSPBFXG12CUAU)	\$754	Each	10%	\$678	Other	F1
VSPBFXG12TWA-PSS-1YR	VSPBFXG12TWA-PSS-1YR		Annual Maintenance PSS (VSPBFXG12TWA)	\$756	Each	10%	\$680	Other	F1
VSPBM16GFQA-PSS-1YR	VSPBM16GFQA-PSS-1YR		Annual Maintenance PSS (VSPBM16GFQA)	\$1,683	Each	10%	\$1,515	Other	F1
VSPBM16GFQU-PSS-1YR	VSPBM16GFQU-PSS-1YR		Annual Maintenance PSS (VSPBM16GFQU)	\$2,356	Each	10%	\$2,121	Other	F1
VSPBM1G14CUA-PSS-1YR	VSPBM1G14CUA-PSS-1YR		Annual Maintenance PSS (VSPBM1G14CUA)	\$503	Each	10%	\$452	Other	F1
VSPBM1G14CUU-PSS-1YR	VSPBM1G14CUU-PSS-1YR		Annual Maintenance PSS (VSPBM1G14CUU)	\$704	Each	10%	\$633	Other	F1
VSPBM8GFFEA-PSS-1YR	VSPBM8GFFEA-PSS-1YR		Annual Maintenance PSS (VSPBM8GFFEA)	\$628	Each	10%	\$565	Other	F1
VSPBM8GFFEU-PSS-1YR	VSPBM8GFFEU-PSS-1YR		Annual Maintenance PSS (VSPBM8GFFEU)	\$880	Each	10%	\$792	Other	F1
VSPBMXGFCOOPA-PSS-1YR	VSPBMXGFCOOPA-PSS-1YR		Annual Maintenance PSS (VSPBMXGFCOOPA)	\$603	Each	10%	\$543	Other	F1
VSPBMXGFCOOPU-PSS-1YR	VSPBMXGFCOOPU-PSS-1YR		Annual Maintenance PSS (VSPBMXGFCOOPU)	\$844	Each	10%	\$760	Other	F1
VSPBMXGFCOTWA-PSS-1YR	VSPBMXGFCOTWA-PSS-1YR		Annual Maintenance PSS (VSPBMXGFCOTWA)	\$422	Each	10%	\$380	Other	F1
VSPBMXGFCOTWU-PSS-1YR	VSPBMXGFCOTWU-PSS-1YR		Annual Maintenance PSS (VSPBMXGFCOTWU)	\$591	Each	10%	\$532	Other	F1
VSPBMXG12A-PSS-1YR	VSPBMXG12A-PSS-1YR		Annual Maintenance PSS (VSPBMXG12A)	\$1,508	Each	10%	\$1,357	Other	F1
VSPBMXG12CUA-PSS-1YR	VSPBMXG12CUA-PSS-1YR		Annual Maintenance PSS (VSPBMXG12CUA)	\$754	Each	10%	\$678	Other	F1
VSPBMXG12CUU-PSS-1YR	VSPBMXG12CUU-PSS-1YR		Annual Maintenance PSS (VSPBMXG12CUU)	\$1,058	Each	10%	\$953	Other	F1
VSPBMXG12TWA-PSS-1YR	VSPBMXG12TWA-PSS-1YR		Annual Maintenance PSS (VSPBMXG12TWA)	\$1,005	Each	10%	\$905	Other	F1
VSPBMXG12TWU-PSS-1YR	VSPBMXG12TWU-PSS-1YR		Annual Maintenance PSS (VSPBMXG12TWU)	\$1,407	Each	10%	\$1,267	Other	F1
VSPBMXG12U-PSS-1YR	VSPBMXG12U-PSS-1YR		Annual Maintenance PSS (VSPBMXG12U)	\$2,111	Each	10%	\$1,900	Other	F1
VSPXPDSASBEA-PSS-1YR	VSPXPDSASBEA-PSS-1YR		Annual Maintenance PSS (VSPXPDSASBEA)	\$2,602	Each	10%	\$2,342	Other	F1
VSPXPDSASBEU-PSS-1YR	VSPXPDSASBEU-PSS-1YR		Annual Maintenance PSS (VSPXPDSASBEU)	\$3,655	Each	10%	\$3,290	Other	F1
VSPXPASBEA-PSS-1YR	VSPXPASBEA-PSS-1YR		Annual Maintenance PSS (VSPXPASBEA)	\$2,602	Each	10%	\$2,342	Other	F1
VSPXPASBEU-PSS-1YR	VSPXPASBEU-PSS-1YR		Annual Maintenance PSS (VSPXPASBEU)	\$3,655	Each	10%	\$3,290	Other	F1
VSP-FCMSFFA-PSS-1YR	VSP-FCMSFFA-PSS-1YR		Annual Maintenance PSS (VSP-FCMSFFA)	\$765	Each	10%	\$689	Other	F1
VSPM1G14CUA-PSS-1YR	VSPM1G14CUA-PSS-1YR		Annual Maintenance PSS (VSPM1G14CUA)	\$591	Each	10%	\$532	Other	F1
VSPM1G14CUAS-PSS-1YR	VSPM1G14CUAS-PSS-1YR		Annual Maintenance PSS (VSPM1G14CUAS)	\$349	Each	10%	\$314	Other	F1
VSPM1G14CUU-PSS-1YR	VSPM1G14CUU-PSS-1YR		Annual Maintenance PSS (VSPM1G14CUU)	\$828	Each	10%	\$745	Other	F1
VSPM1G14CUUS-PSS-1YR	VSPM1G14CUUS-PSS-1YR		Annual Maintenance PSS (VSPM1G14CUUS)	\$488	Each	10%	\$439	Other	F1
VSPM8GFFEA-PSS-1YR	VSPM8GFFEA-PSS-1YR		Annual Maintenance PSS (VSPM8GFFEA)	\$739	Each	10%	\$665	Other	F1
VSPM8GFFEAS-PSS-1YR	VSPM8GFFEAS-PSS-1YR		Annual Maintenance PSS (VSPM8GFFEAS)	\$436	Each	10%	\$392	Other	F1
VSPM8GFFEU-PSS-1YR	VSPM8GFFEU-PSS-1YR		Annual Maintenance PSS (VSPM8GFFEU)	\$1,035	Each	10%	\$931	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSPM8GFFEUS-PSS-1YR	VSPM8GFFEUS-PSS-1YR		Annual Maintenance PSS (VSPM8GFFEUS)	\$610	Each	10%		\$549	Other	F1	
VSPMXGFCOEOPA-PSS-1YR	VSPMXGFCOEOPA-PSS-1YR		Annual Maintenance PSS (VSPMXGFCOEOPA)	\$710	Each	10%		\$639	Other	F1	
VSPMXGFCOEOPU-PSS-1YR	VSPMXGFCOEOPU-PSS-1YR		Annual Maintenance PSS (VSPMXGFCOEOPU)	\$795	Each	10%		\$715	Other	F1	
VSPMXGFCOETWA-PSS-1YR	VSPMXGFCOETWA-PSS-1YR		Annual Maintenance PSS (VSPMXGFCOETWA)	\$497	Each	10%		\$447	Other	F1	
VSPMXGFCOETWU-PSS-1YR	VSPMXGFCOETWU-PSS-1YR		Annual Maintenance PSS (VSPMXGFCOETWU)	\$695	Each	10%		\$626	Other	F1	
VSPMXGFCOOPAS-PSS-1YR	VSPMXGFCOOPAS-PSS-1YR		Annual Maintenance PSS (VSPMXGFCOOPAS)	\$335	Each	10%		\$301	Other	F1	
VSPMXGFCOOPUS-PSS-1YR	VSPMXGFCOOPUS-PSS-1YR		Annual Maintenance PSS (VSPMXGFCOOPUS)	\$468	Each	10%		\$422	Other	F1	
VSPMXGFCOTWAS-PSS-1YR	VSPMXGFCOTWAS-PSS-1YR		Annual Maintenance PSS (VSPMXGFCOTWAS)	\$293	Each	10%		\$263	Other	F1	
VSPMXGFCOTWUS-PSS-1YR	VSPMXGFCOTWUS-PSS-1YR		Annual Maintenance PSS (VSPMXGFCOTWUS)	\$410	Each	10%		\$369	Other	F1	
VSPMXGI2A-PSS-1YR	VSPMXGI2A-PSS-1YR		Annual Maintenance PSS (VSPMXGI2A)	\$1,419	Each	10%		\$1,277	Other	F1	
VSPMXGI2AS-PSS-1YR	VSPMXGI2AS-PSS-1YR		Annual Maintenance PSS (VSPMXGI2AS)	\$836	Each	10%		\$753	Other	F1	
VSPMXGI2CUAC-PSS-1YR	VSPMXGI2CUAC-PSS-1YR		Annual Maintenance PSS (VSPMXGI2CUAC)	\$523	Each	10%		\$470	Other	F1	
VSPMXGI2CUA-PSS-1YR	VSPMXGI2CUA-PSS-1YR		Annual Maintenance PSS (VSPMXGI2CUA)	\$887	Each	10%		\$798	Other	F1	
VSPMXGI2CUUC-PSS-1YR	VSPMXGI2CUUC-PSS-1YR		Annual Maintenance PSS (VSPMXGI2CUUC)	\$732	Each	10%		\$659	Other	F1	
VSPMXGI2CUU-PSS-1YR	VSPMXGI2CUU-PSS-1YR		Annual Maintenance PSS (VSPMXGI2CUU)	\$1,245	Each	10%		\$1,121	Other	F1	
VSPMXGI2TWA-PSS-1YR	VSPMXGI2TWA-PSS-1YR		Annual Maintenance PSS (VSPMXGI2TWA)	\$1,183	Each	10%		\$1,064	Other	F1	
VSPMXGI2TWA-PSS-1YR	VSPMXGI2TWA-PSS-1YR		Annual Maintenance PSS (VSPMXGI2TWA)	\$697	Each	10%		\$627	Other	F1	
VSPMXGI2TWU-PSS-1YR	VSPMXGI2TWU-PSS-1YR		Annual Maintenance PSS (VSPMXGI2TWU)	\$1,656	Each	10%		\$1,490	Other	F1	
VSPMXGI2TWUS-PSS-1YR	VSPMXGI2TWUS-PSS-1YR		Annual Maintenance PSS (VSPMXGI2TWUS)	\$976	Each	10%		\$878	Other	F1	
VSPMXGI2U-PSS-1YR	VSPMXGI2U-PSS-1YR		Annual Maintenance PSS (VSPMXGI2U)	\$1,987	Each	10%		\$1,788	Other	F1	
VSPMXGI2US-PSS-1YR	VSPMXGI2US-PSS-1YR		Annual Maintenance PSS (VSPMXGI2US)	\$1,171	Each	10%		\$1,054	Other	F1	
VSQI-MSUBASE-PSS-1YR	VSQI-MSUBASE-PSS-1YR		Annual Maintenance PSS (VSOI-MSUBASE)	\$474	Each	10%		\$427	Other	F1	
VSQI-MSU-M00-PSS-1YR	VSQI-MSU-M00-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-M00)	\$72	Each	10%		\$65	Other	F1	
VSQI-MSU-M01-PSS-1YR	VSQI-MSU-M01-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-M01)	\$36	Each	10%		\$32	Other	F1	
VSQI-MSU-M02-PSS-1YR	VSQI-MSU-M02-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-M02)	\$24	Each	10%		\$22	Other	F1	
VSQI-MSU-M03-PSS-1YR	VSQI-MSU-M03-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-M03)	\$18	Each	10%		\$16	Other	F1	
VSQI-MSU-M04-PSS-1YR	VSQI-MSU-M04-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-M04)	\$14	Each	10%		\$13	Other	F1	
VSQI-MSU-M05-PSS-1YR	VSQI-MSU-M05-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-M05)	\$10	Each	10%		\$9	Other	F1	
VSQI-MSU-M06-PSS-1YR	VSQI-MSU-M06-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-M06)	\$8	Each	10%		\$7	Other	F1	
VSQI-MSU-M07-PSS-1YR	VSQI-MSU-M07-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-M07)	\$4	Each	10%		\$4	Other	F1	
VSQI-MSU-T00-PSS-1YR	VSQI-MSU-T00-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T00)	\$3,240	Each	10%		\$2,916	Other	F1	
VSQI-MSU-T01-PSS-1YR	VSQI-MSU-T01-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T01)	\$4,740	Each	10%		\$4,266	Other	F1	
VSQI-MSU-T02-PSS-1YR	VSQI-MSU-T02-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T02)	\$6,240	Each	10%		\$5,616	Other	F1	
VSQI-MSU-T03-PSS-1YR	VSQI-MSU-T03-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T03)	\$7,740	Each	10%		\$6,966	Other	F1	
VSQI-MSU-T04-PSS-1YR	VSQI-MSU-T04-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T04)	\$9,240	Each	10%		\$8,316	Other	F1	
VSQI-MSU-T05-PSS-1YR	VSQI-MSU-T05-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T05)	\$10,240	Each	10%		\$9,216	Other	F1	
VSQI-MSU-T06-PSS-1YR	VSQI-MSU-T06-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T06)	\$11,240	Each	10%		\$10,116	Other	F1	
VSQI-MSU-T07-PSS-1YR	VSQI-MSU-T07-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T07)	\$12,240	Each	10%		\$11,016	Other	F1	
VSQI-MSU-T08-PSS-1YR	VSQI-MSU-T08-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T08)	\$13,240	Each	10%		\$11,916	Other	F1	
VSQI-MSU-T09-PSS-1YR	VSQI-MSU-T09-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T09)	\$14,240	Each	10%		\$12,816	Other	F1	
VSQI-MSU-T10-PSS-1YR	VSQI-MSU-T10-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T10)	\$15,240	Each	10%		\$13,716	Other	F1	
VSQI-MSU-T11-PSS-1YR	VSQI-MSU-T11-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T11)	\$16,240	Each	10%		\$14,616	Other	F1	
VSQI-MSU-T12-PSS-1YR	VSQI-MSU-T12-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T12)	\$17,240	Each	10%		\$15,516	Other	F1	
VSQI-MSU-T13-PSS-1YR	VSQI-MSU-T13-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T13)	\$18,240	Each	10%		\$16,416	Other	F1	
VSQI-MSU-T14-PSS-1YR	VSQI-MSU-T14-PSS-1YR		Annual Maintenance PSS (VSOI-MSU-T14)	\$19,240	Each	10%		\$17,316	Other	F1	
VSQI-T00-T03-PSS-1YR	VSQI-T00-T03-PSS-1YR		Annual Maintenance PSS (VSOI-T00-T03)	\$1,500	Each	10%		\$1,350	Other	F1	
VSQI-T04-T14-PSS-1YR	VSQI-T04-T14-PSS-1YR		Annual Maintenance PSS (VSOI-T04-T14)	\$1,000	Each	10%		\$900	Other	F1	
VSS-15X4TB-PSS-1YR	VSS-15X4TB-PSS-1YR		Annual Maintenance PSS (VSS-15X4TB)	\$1,259	Each	10%		\$1,134	Other	F1	
VSS1-ERK-PSS-1YR	VSS1-ERK-PSS-1YR		Annual Maintenance PSS (VSS1-ERK)	\$1,580	Each	10%		\$1,422	Other	F1	
VSS1-FLD-PSS-1YR	VSS1-FLD-PSS-1YR		Annual Maintenance PSS (VSS1-FLD)	\$1,580	Each	10%		\$1,422	Other	F1	
VSS2-ERK-PSS-1YR	VSS2-ERK-PSS-1YR		Annual Maintenance PSS (VSS2-ERK)	\$2,157	Each	10%		\$1,941	Other	F1	
VSS2-FLD-PSS-1YR	VSS2-FLD-PSS-1YR		Annual Maintenance PSS (VSS2-FLD)	\$2,157	Each	10%		\$1,941	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSS-4PT-1G-PSS-1YR	VSS-4PT-1G-PSS-1YR		Annual Maintenance PSS (VSS-4PT-1G)	\$130	Each	10%	\$117	Other	F1
VSS-9X4TB-PSS-1YR	VSS-9X4TB-PSS-1YR		Annual Maintenance PSS (VSS-9X4TB)	\$756	Each	10%	\$680	Other	F1
VSS-DAE-15F-PSS-1YR	VSS-DAE-15F-PSS-1YR		Annual Maintenance PSS (VSS-DAE-15F)	\$154	Each	10%	\$138	Other	F1
VSS-DAE-15-PSS-1YR	VSS-DAE-15-PSS-1YR		Annual Maintenance PSS (VSS-DAE-15)	\$154	Each	10%	\$138	Other	F1
VS-SPLIT-V3-PSS-1YR	VS-SPLIT-V3-PSS-1YR		Annual Maintenance PSS (VS-SPLIT-V3)	\$5,300	Each	10%	\$4,770	Other	F1
VSS-VS07-4TB-PSS-1YR	VSS-VS07-4TB-PSS-1YR		Annual Maintenance PSS (VSS-VS07-4TB)	\$147	Each	10%	\$132	Other	F1
VS-UPG-V52-PSS-1YR	VS-UPG-V52-PSS-1YR		Annual Maintenance PSS (VS-UPG-V52)	\$10,532	Each	10%	\$9,479	Other	F1
VS-UPG-V54-PSS-1YR	VS-UPG-V54-PSS-1YR		Annual Maintenance PSS (VS-UPG-V54)	\$11,556	Each	10%	\$10,400	Other	F1
VS-UPG-V56-PSS-1YR	VS-UPG-V56-PSS-1YR		Annual Maintenance PSS (VS-UPG-V56)	\$6,428	Each	10%	\$5,785	Other	F1
VS-UPG-V58-PSS-1YR	VS-UPG-V58-PSS-1YR		Annual Maintenance PSS (VS-UPG-V58)	\$2,256	Each	10%	\$2,030	Other	F1
VS-XIO10TBLOC-PSS-1YR	VS-XIO10TBLOC-PSS-1YR		Annual Maintenance PSS (VS-XIO10TBLOC)	\$3,274	Each	10%	\$2,947	Other	F1
VS-XIO10TBMET-PSS-1YR	VS-XIO10TBMET-PSS-1YR		Annual Maintenance PSS (VS-XIO10TBMET)	\$19,686	Each	10%	\$17,717	Other	F1
VS-XIO20TBLOC-PSS-1YR	VS-XIO20TBLOC-PSS-1YR		Annual Maintenance PSS (VS-XIO20TBLOC)	\$5,579	Each	10%	\$5,021	Other	F1
VS-XIO20TBMET-PSS-1YR	VS-XIO20TBMET-PSS-1YR		Annual Maintenance PSS (VS-XIO20TBMET)	\$33,558	Each	10%	\$30,202	Other	F1
VS-XIO5LOCUP-PSS-1YR	VS-XIO5LOCUP-PSS-1YR		Annual Maintenance PSS (VS-XIO5LOCUP)	\$1,418	Each	10%	\$1,276	Other	F1
VS-XIO5METUP-PSS-1YR	VS-XIO5METUP-PSS-1YR		Annual Maintenance PSS (VS-XIO5METUP)	\$8,524	Each	10%	\$7,672	Other	F1
VS-XIO5TBLOC-PSS-1YR	VS-XIO5TBLOC-PSS-1YR		Annual Maintenance PSS (VS-XIO5TBLOC)	\$2,205	Each	10%	\$1,985	Other	F1
VS-XIO5TBMET-PSS-1YR	VS-XIO5TBMET-PSS-1YR		Annual Maintenance PSS (VS-XIO5TBMET)	\$13,258	Each	10%	\$11,932	Other	F1
VSX-UIM-ELA-PSS-1YR	VSX-UIM-ELA-PSS-1YR		Annual Maintenance PSS (VSX-UIM-ELA)	\$250	Each	10%	\$225	Other	F1
VSX-UIM-LG-PSS-1YR	VSX-UIM-LG-PSS-1YR		Annual Maintenance PSS (VSX-UIM-LG)	\$25,000	Each	10%	\$22,500	Other	F1
VSX-UIM-MD-PSS-1YR	VSX-UIM-MD-PSS-1YR		Annual Maintenance PSS (VSX-UIM-MD)	\$12,500	Each	10%	\$11,250	Other	F1
VSX-UIM-SM-PSS-1YR	VSX-UIM-SM-PSS-1YR		Annual Maintenance PSS (VSX-UIM-SM)	\$6,250	Each	10%	\$5,625	Other	F1
VT47220001B-PSS-1YR	VT47220001B-PSS-1YR		Annual Maintenance PSS (VT47220001B)	\$292	Each	10%	\$262	Other	F1
VT47220001BTU-PSS-1YR	VT47220001BTU-PSS-1YR		Annual Maintenance PSS (VT47220001BTU)	\$305	Each	10%	\$275	Other	F1
VT47220001BU-PSS-1YR	VT47220001BU-PSS-1YR		Annual Maintenance PSS (VT47220001BU)	\$305	Each	10%	\$275	Other	F1
VT47220001C-PSS-1YR	VT47220001C-PSS-1YR		Annual Maintenance PSS (VT47220001C)	\$292	Each	10%	\$262	Other	F1
VT47220001CTU-PSS-1YR	VT47220001CTU-PSS-1YR		Annual Maintenance PSS (VT47220001CTU)	\$305	Each	10%	\$275	Other	F1
VT47220001CU-PSS-1YR	VT47220001CU-PSS-1YR		Annual Maintenance PSS (VT47220001CU)	\$305	Each	10%	\$275	Other	F1
VT47230001B-PSS-1YR	VT47230001B-PSS-1YR		Annual Maintenance PSS (VT47230001B)	\$411	Each	10%	\$370	Other	F1
VT47230001BTU-PSS-1YR	VT47230001BTU-PSS-1YR		Annual Maintenance PSS (VT47230001BTU)	\$431	Each	10%	\$388	Other	F1
VT47230001BU-PSS-1YR	VT47230001BU-PSS-1YR		Annual Maintenance PSS (VT47230001BU)	\$431	Each	10%	\$388	Other	F1
VT47230001C-PSS-1YR	VT47230001C-PSS-1YR		Annual Maintenance PSS (VT47230001C)	\$411	Each	10%	\$370	Other	F1
VT47230001CTU-PSS-1YR	VT47230001CTU-PSS-1YR		Annual Maintenance PSS (VT47230001CTU)	\$431	Each	10%	\$388	Other	F1
VT47230001CU-PSS-1YR	VT47230001CU-PSS-1YR		Annual Maintenance PSS (VT47230001CU)	\$431	Each	10%	\$388	Other	F1
VT47240001B-PSS-1YR	VT47240001B-PSS-1YR		Annual Maintenance PSS (VT47240001B)	\$507	Each	10%	\$456	Other	F1
VT47240001BTU-PSS-1YR	VT47240001BTU-PSS-1YR		Annual Maintenance PSS (VT47240001BTU)	\$530	Each	10%	\$477	Other	F1
VT47240001BU-PSS-1YR	VT47240001BU-PSS-1YR		Annual Maintenance PSS (VT47240001BU)	\$531	Each	10%	\$478	Other	F1
VT47240001C-PSS-1YR	VT47240001C-PSS-1YR		Annual Maintenance PSS (VT47240001C)	\$507	Each	10%	\$456	Other	F1
VT47240001CTU-PSS-1YR	VT47240001CTU-PSS-1YR		Annual Maintenance PSS (VT47240001CTU)	\$530	Each	10%	\$477	Other	F1
VT47240001CU-PSS-1YR	VT47240001CU-PSS-1YR		Annual Maintenance PSS (VT47240001CU)	\$531	Each	10%	\$478	Other	F1
V-V4-201210-PSS-1YR	V-V4-201210-PSS-1YR		Annual Maintenance PSS (V-V4-201210)	\$977	Each	10%	\$879	Other	F1
V-V4-230015-PSS-1YR	V-V4-230015-PSS-1YR		Annual Maintenance PSS (V-V4-230015)	\$845	Each	10%	\$760	Other	F1
V-V4-2400FX-PSS-1YR	V-V4-2400FX-PSS-1YR		Annual Maintenance PSS (V-V4-2400FX)	\$2,305	Each	10%	\$2,075	Other	F1
V-V4-260010-PSS-1YR	V-V4-260010-PSS-1YR		Annual Maintenance PSS (V-V4-260010)	\$587	Each	10%	\$528	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V-V4-260015-PSS-1YR	V-V4-260015-PSS-1YR		Annual Maintenance PSS (V-V4-260015)	\$949	Each	10%	\$855	Other	F1
V-V4-2800FX-PSS-1YR	V-V4-2800FX-PSS-1YR		Annual Maintenance PSS (V-V4-2800FX)	\$5,097	Each	10%	\$4,588	Other	F1
V-V4-290010-PSS-1YR	V-V4-290010-PSS-1YR		Annual Maintenance PSS (V-V4-290010)	\$770	Each	10%	\$693	Other	F1
V-V4-2S0701-PSS-1YR	V-V4-2S0701-PSS-1YR		Annual Maintenance PSS (V-V4-2S0701)	\$609	Each	10%	\$548	Other	F1
V-V4-2S1600FX-PSS-1YR	V-V4-2S1600FX-PSS-1YR		Annual Maintenance PSS (V-V4-2S1600FX)	\$6,657	Each	10%	\$5,991	Other	F1
V-V4-D230015-PSS-1YR	V-V4-D230015-PSS-1YR		Annual Maintenance PSS (V-V4-D230015)	\$619	Each	10%	\$557	Other	F1
V-V4-D2400FX-PSS-1YR	V-V4-D2400FX-PSS-1YR		Annual Maintenance PSS (V-V4-D2400FX)	\$2,305	Each	10%	\$2,075	Other	F1
V-V4-D260015-PSS-1YR	V-V4-D260015-PSS-1YR		Annual Maintenance PSS (V-V4-D260015)	\$949	Each	10%	\$855	Other	F1
V-V4-D2800FX-PSS-1YR	V-V4-D2800FX-PSS-1YR		Annual Maintenance PSS (V-V4-D2800FX)	\$5,097	Each	10%	\$4,587	Other	F1
V-V4-D2S1600FX-PSS-1YR	V-V4-D2S1600FX-PSS-1YR		Annual Maintenance PSS (V-V4-D2S1600FX)	\$6,657	Each	10%	\$5,991	Other	F1
V-V4-D30015-PSS-1YR	V-V4-D30015-PSS-1YR		Annual Maintenance PSS (V-V4-D30015)	\$619	Each	10%	\$557	Other	F1
V-V4-D400FX-PSS-1YR	V-V4-D400FX-PSS-1YR		Annual Maintenance PSS (V-V4-D400FX)	\$2,305	Each	10%	\$2,075	Other	F1
V-V4-D60010-PSS-1YR	V-V4-D60010-PSS-1YR		Annual Maintenance PSS (V-V4-D60010)	\$587	Each	10%	\$528	Other	F1
V-V4-D60015-PSS-1YR	V-V4-D60015-PSS-1YR		Annual Maintenance PSS (V-V4-D60015)	\$949	Each	10%	\$855	Other	F1
V-V4-D800FX-PSS-1YR	V-V4-D800FX-PSS-1YR		Annual Maintenance PSS (V-V4-D800FX)	\$5,097	Each	10%	\$4,588	Other	F1
V-V4-D90010-PSS-1YR	V-V4-D90010-PSS-1YR		Annual Maintenance PSS (V-V4-D90010)	\$770	Each	10%	\$693	Other	F1
V-V4-DS1600FX-PSS-1YR	V-V4-DS1600FX-PSS-1YR		Annual Maintenance PSS (V-V4-DS1600FX)	\$6,657	Each	10%	\$5,991	Other	F1
V-V4-V30015-PSS-1YR	V-V4-V30015-PSS-1YR		Annual Maintenance PSS (V-V4-V30015)	\$619	Each	10%	\$557	Other	F1
V-V4-V400FX-PSS-1YR	V-V4-V400FX-PSS-1YR		Annual Maintenance PSS (V-V4-V400FX)	\$2,305	Each	10%	\$2,075	Other	F1
V-V4-V60010-PSS-1YR	V-V4-V60010-PSS-1YR		Annual Maintenance PSS (V-V4-V60010)	\$587	Each	10%	\$528	Other	F1
V-V4-V60015-PSS-1YR	V-V4-V60015-PSS-1YR		Annual Maintenance PSS (V-V4-V60015)	\$949	Each	10%	\$854	Other	F1
V-V4-V800FX-PSS-1YR	V-V4-V800FX-PSS-1YR		Annual Maintenance PSS (V-V4-V800FX)	\$5,097	Each	10%	\$4,588	Other	F1
V-V4-V90010-PSS-1YR	V-V4-V90010-PSS-1YR		Annual Maintenance PSS (V-V4-V90010)	\$770	Each	10%	\$693	Other	F1
V-V4-VS1600FX-PSS-1YR	V-V4-VS1600FX-PSS-1YR		Annual Maintenance PSS (V-V4-VS1600FX)	\$6,657	Each	10%	\$5,991	Other	F1
V-VX-230010-PSS-1YR	V-VX-230010-PSS-1YR		Annual Maintenance PSS (V-VX-230010)	\$480	Each	10%	\$432	Other	F1
V-VX-260010-PSS-1YR	V-VX-260010-PSS-1YR		Annual Maintenance PSS (V-VX-260010)	\$770	Each	10%	\$693	Other	F1
V-VX-290010-PSS-1YR	V-VX-290010-PSS-1YR		Annual Maintenance PSS (V-VX-290010)	\$1,087	Each	10%	\$978	Other	F1
V-VX-D60010-PSS-1YR	V-VX-D60010-PSS-1YR		Annual Maintenance PSS (V-VX-D60010)	\$836	Each	10%	\$752	Other	F1
V-VX-D90010-PSS-1YR	V-VX-D90010-PSS-1YR		Annual Maintenance PSS (V-VX-D90010)	\$1,187	Each	10%	\$1,068	Other	F1
V-VX-V30010-PSS-1YR	V-VX-V30010-PSS-1YR		Annual Maintenance PSS (V-VX-V30010)	\$523	Each	10%	\$470	Other	F1
V-VX-V60010-PSS-1YR	V-VX-V60010-PSS-1YR		Annual Maintenance PSS (V-VX-V60010)	\$836	Each	10%	\$752	Other	F1
V-VX-V90010-PSS-1YR	V-VX-V90010-PSS-1YR		Annual Maintenance PSS (V-VX-V90010)	\$1,187	Each	10%	\$1,068	Other	F1
V-VX-VS0701-PSS-1YR	V-VX-VS0701-PSS-1YR		Annual Maintenance PSS (V-VX-VS0701)	\$471	Each	10%	\$424	Other	F1
V-VX-VS0702-PSS-1YR	V-VX-VS0702-PSS-1YR		Annual Maintenance PSS (V-VX-VS0702)	\$847	Each	10%	\$762	Other	F1
V-VX-VS0703-PSS-1YR	V-VX-VS0703-PSS-1YR		Annual Maintenance PSS (V-VX-VS0703)	\$1,228	Each	10%	\$1,105	Other	F1
V-VX-VS0704-PSS-1YR	V-VX-VS0704-PSS-1YR		Annual Maintenance PSS (V-VX-VS0704)	\$1,527	Each	10%	\$1,374	Other	F1
V-VX-VS1530-PSS-1YR	V-VX-VS1530-PSS-1YR		Annual Maintenance PSS (V-VX-VS1530)	\$690	Each	10%	\$621	Other	F1
V-VX-VS1560-PSS-1YR	V-VX-VS1560-PSS-1YR		Annual Maintenance PSS (V-VX-VS1560)	\$1,099	Each	10%	\$989	Other	F1



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column L) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
VX10-M1GCU-A-PSS-1YR	VX10-M1GCU-A-PSS-1YR		Annual Maintenance PSS (VX10-M1GCU-A)	\$309	Each	10%	\$278	Other	F1
VX10-M1GCU-U-PSS-1YR	VX10-M1GCU-U-PSS-1YR		Annual Maintenance PSS (VX10-M1GCU-U)	\$320	Each	10%	\$288	Other	F1
VX10-MXG2OP-A-PSS-1YR	VX10-MXG2OP-A-PSS-1YR		Annual Maintenance PSS (VX10-MXG2OP-A)	\$1,743	Each	10%	\$1,568	Other	F1
VX10-MXG2OP-U-PSS-1YR	VX10-MXG2OP-U-PSS-1YR		Annual Maintenance PSS (VX10-MXG2OP-U)	\$1,805	Each	10%	\$1,624	Other	F1
VX10-MXGT-A-PSS-1YR	VX10-MXGT-A-PSS-1YR		Annual Maintenance PSS (VX10-MXGT-A)	\$1,743	Each	10%	\$1,568	Other	F1
VX10-MXGT-U-PSS-1YR	VX10-MXGT-U-PSS-1YR		Annual Maintenance PSS (VX10-MXGT-U)	\$1,805	Each	10%	\$1,624	Other	F1
VX10VG50DMEX-PSS-1YR	VX10VG50DMEX-PSS-1YR		Annual Maintenance PSS (VX10VG50DMEX)	\$7,650	Each	10%	\$6,885	Other	F1
VX10VG50DMEXU-PSS-1YR	VX10VG50DMEXU-PSS-1YR		Annual Maintenance PSS (VX10VG50DMEXU)	\$7,921	Each	10%	\$7,129	Other	F1
VX10VG50-DM-PSS-1YR	VX10VG50-DM-PSS-1YR		Annual Maintenance PSS (VX10VG50-DM)	\$9,350	Each	10%	\$8,415	Other	F1
VX10VG50-DMU-PSS-1YR	VX10VG50-DMU-PSS-1YR		Annual Maintenance PSS (VX10VG50-DMU)	\$9,681	Each	10%	\$8,713	Other	F1
VX14G1SHIGHFREQHS-PSS-1YR	VX14G1SHIGHFREQHS-PSS-1YR		Annual Maintenance PSS (VX14G1SHIGHFREQHS)	\$15	Each	10%	\$14	Other	F1
VX14G1SLOWFREQHS-PSS-1YR	VX14G1SLOWFREQHS-PSS-1YR		Annual Maintenance PSS (VX14G1SLOWFREQHS)	\$13	Each	10%	\$12	Other	F1
VX14G2SHIGHFREQHS-PSS-1YR	VX14G2SHIGHFREQHS-PSS-1YR		Annual Maintenance PSS (VX14G2SHIGHFREQHS)	\$24	Each	10%	\$21	Other	F1
VX14G2SLOWFREQHS-PSS-1YR	VX14G2SLOWFREQHS-PSS-1YR		Annual Maintenance PSS (VX14G2SLOWFREQHS)	\$22	Each	10%	\$20	Other	F1
VX14GDRVBLANK-PSS-1YR	VX14GDRVBLANK-PSS-1YR		Annual Maintenance PSS (VX14GDRVBLANK)	\$2	Each	10%	\$2	Other	F1
VX14GNODEBLANK-PSS-1YR	VX14GNODEBLANK-PSS-1YR		Annual Maintenance PSS (VX14GNODEBLANK)	\$2	Each	10%	\$2	Other	F1
VX-2S10-300-PSS-1YR	VX-2S10-300-PSS-1YR		Annual Maintenance PSS (VX-2S10-300)	\$120	Each	10%	\$108	Other	F1
VX-2S10-300TU-PSS-1YR	VX-2S10-300TU-PSS-1YR		Annual Maintenance PSS (VX-2S10-300TU)	\$125	Each	10%	\$113	Other	F1
VX-2S10-300U-PSS-1YR	VX-2S10-300U-PSS-1YR		Annual Maintenance PSS (VX-2S10-300U)	\$125	Each	10%	\$113	Other	F1
VX-2S10-600-PSS-1YR	VX-2S10-600-PSS-1YR		Annual Maintenance PSS (VX-2S10-600)	\$193	Each	10%	\$174	Other	F1
VX-2S10-600TU-PSS-1YR	VX-2S10-600TU-PSS-1YR		Annual Maintenance PSS (VX-2S10-600TU)	\$201	Each	10%	\$181	Other	F1
VX-2S10-600U-PSS-1YR	VX-2S10-600U-PSS-1YR		Annual Maintenance PSS (VX-2S10-600U)	\$201	Each	10%	\$181	Other	F1
VX-2S10-900-PSS-1YR	VX-2S10-900-PSS-1YR		Annual Maintenance PSS (VX-2S10-900)	\$271	Each	10%	\$244	Other	F1
VX-2S10-900TU-PSS-1YR	VX-2S10-900TU-PSS-1YR		Annual Maintenance PSS (VX-2S10-900TU)	\$283	Each	10%	\$254	Other	F1
VX-2S10-900U-PSS-1YR	VX-2S10-900U-PSS-1YR		Annual Maintenance PSS (VX-2S10-900U)	\$283	Each	10%	\$254	Other	F1
VX-2S6F10053P-PSS-1YR	VX-2S6F10053P-PSS-1YR		Annual Maintenance PSS (VX-2S6F10053P)	\$598	Each	10%	\$538	Other	F1
VX-2S6F10055P-PSS-1YR	VX-2S6F10055P-PSS-1YR		Annual Maintenance PSS (VX-2S6F10055P)	\$1,195	Each	10%	\$1,076	Other	F1
VX-2S6F10057P-PSS-1YR	VX-2S6F10057P-PSS-1YR		Annual Maintenance PSS (VX-2S6F10057P)	\$1,793	Each	10%	\$1,613	Other	F1
VX-2S6F10075P-PSS-1YR	VX-2S6F10075P-PSS-1YR		Annual Maintenance PSS (VX-2S6F10075P)	\$2,390	Each	10%	\$2,151	Other	F1
VX-2S6F-100-PSS-1YR	VX-2S6F-100-PSS-1YR		Annual Maintenance PSS (VX-2S6F-100)	\$598	Each	10%	\$538	Other	F1
VX-2S6F-100TU-PSS-1YR	VX-2S6F-100TU-PSS-1YR		Annual Maintenance PSS (VX-2S6F-100TU)	\$622	Each	10%	\$560	Other	F1
VX-2S6F-100U-PSS-1YR	VX-2S6F-100U-PSS-1YR		Annual Maintenance PSS (VX-2S6F-100U)	\$622	Each	10%	\$560	Other	F1
VX-2S6F20055-PSS-1YR	VX-2S6F20055-PSS-1YR		Annual Maintenance PSS (VX-2S6F20055)	\$3,404	Each	10%	\$3,064	Other	F1
VX-2S6F-200-PSS-1YR	VX-2S6F-200-PSS-1YR		Annual Maintenance PSS (VX-2S6F-200)	\$1,135	Each	10%	\$1,021	Other	F1
VX-2S6F-200TU-PSS-1YR	VX-2S6F-200TU-PSS-1YR		Annual Maintenance PSS (VX-2S6F-200TU)	\$1,181	Each	10%	\$1,063	Other	F1
VX-2S6F-200U-PSS-1YR	VX-2S6F-200U-PSS-1YR		Annual Maintenance PSS (VX-2S6F-200U)	\$1,181	Each	10%	\$1,063	Other	F1
VX-DS07-010-PSS-1YR	VX-DS07-010-PSS-1YR		Annual Maintenance PSS (VX-DS07-010)	\$117	Each	10%	\$106	Other	F1
VX-DS07-010TU-PSS-1YR	VX-DS07-010TU-PSS-1YR		Annual Maintenance PSS (VX-DS07-010TU)	\$123	Each	10%	\$110	Other	F1
VX-DS07-010U-PSS-1YR	VX-DS07-010U-PSS-1YR		Annual Maintenance PSS (VX-DS07-010U)	\$123	Each	10%	\$110	Other	F1
VX-DS07-020-PSS-1YR	VX-DS07-020-PSS-1YR		Annual Maintenance PSS (VX-DS07-020)	\$212	Each	10%	\$190	Other	F1
VX-DS07-020TU-PSS-1YR	VX-DS07-020TU-PSS-1YR		Annual Maintenance PSS (VX-DS07-020TU)	\$221	Each	10%	\$199	Other	F1
VX-DS07-020U-PSS-1YR	VX-DS07-020U-PSS-1YR		Annual Maintenance PSS (VX-DS07-020U)	\$221	Each	10%	\$199	Other	F1
VX-DS07-030-PSS-1YR	VX-DS07-030-PSS-1YR		Annual Maintenance PSS (VX-DS07-030)	\$307	Each	10%	\$276	Other	F1
VX-DS07-030TU-PSS-1YR	VX-DS07-030TU-PSS-1YR		Annual Maintenance PSS (VX-DS07-030TU)	\$319	Each	10%	\$287	Other	F1

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Vendor Notes:

Updated November 25, 2020

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VX-DS07-030U-PSS-1YR	VX-DS07-030U-PSS-1YR		Annual Maintenance PSS (VX-DS07-030U)	\$319	Each	10%	\$287	Other	F1
VX-DS07-040-PSS-1YR	VX-DS07-040-PSS-1YR		Annual Maintenance PSS (VX-DS07-040)	\$382	Each	10%	\$343	Other	F1
VX-DS07-040TU-PSS-1YR	VX-DS07-040TU-PSS-1YR		Annual Maintenance PSS (VX-DS07-040TU)	\$397	Each	10%	\$358	Other	F1
VX-DS07-040U-PSS-1YR	VX-DS07-040U-PSS-1YR		Annual Maintenance PSS (VX-DS07-040U)	\$397	Each	10%	\$358	Other	F1
VX-DS10-600-PSS-1YR	VX-DS10-600-PSS-1YR		Annual Maintenance PSS (VX-DS10-600)	\$209	Each	10%	\$188	Other	F1
VX-DS10-600TU-PSS-1YR	VX-DS10-600TU-PSS-1YR		Annual Maintenance PSS (VX-DS10-600TU)	\$218	Each	10%	\$196	Other	F1
VX-DS10-600U-PSS-1YR	VX-DS10-600U-PSS-1YR		Annual Maintenance PSS (VX-DS10-600U)	\$218	Each	10%	\$196	Other	F1
VX-DS10-900-PSS-1YR	VX-DS10-900-PSS-1YR		Annual Maintenance PSS (VX-DS10-900)	\$297	Each	10%	\$267	Other	F1
VX-DS10-900TU-PSS-1YR	VX-DS10-900TU-PSS-1YR		Annual Maintenance PSS (VX-DS10-900TU)	\$309	Each	10%	\$278	Other	F1
VX-DS10-900U-PSS-1YR	VX-DS10-900U-PSS-1YR		Annual Maintenance PSS (VX-DS10-900U)	\$309	Each	10%	\$278	Other	F1
VX-DS6F10057P-PSS-1YR	VX-DS6F10057P-PSS-1YR		Annual Maintenance PSS (VX-DS6F10057P)	\$1,803	Each	10%	\$1,623	Other	F1
VX-DS6F10075P-PSS-1YR	VX-DS6F10075P-PSS-1YR		Annual Maintenance PSS (VX-DS6F10075P)	\$2,404	Each	10%	\$2,163	Other	F1
VX-DS6F-100-PSS-1YR	VX-DS6F-100-PSS-1YR		Annual Maintenance PSS (VX-DS6F-100)	\$601	Each	10%	\$541	Other	F1
VX-DS6F-100TU-PSS-1YR	VX-DS6F-100TU-PSS-1YR		Annual Maintenance PSS (VX-DS6F-100TU)	\$626	Each	10%	\$563	Other	F1
VX-DS6F-100U-PSS-1YR	VX-DS6F-100U-PSS-1YR		Annual Maintenance PSS (VX-DS6F-100U)	\$626	Each	10%	\$563	Other	F1
VX-DS6F-200-PSS-1YR	VX-DS6F-200-PSS-1YR		Annual Maintenance PSS (VX-DS6F-200)	\$1,142	Each	10%	\$1,028	Other	F1
VX-DS6F-200TU-PSS-1YR	VX-DS6F-200TU-PSS-1YR		Annual Maintenance PSS (VX-DS6F-200TU)	\$1,189	Each	10%	\$1,070	Other	F1
VX-DS6F-200U-PSS-1YR	VX-DS6F-200U-PSS-1YR		Annual Maintenance PSS (VX-DS6F-200U)	\$1,189	Each	10%	\$1,070	Other	F1
VXG560STATICRAILF-PSS-1YR	VXG560STATICRAILF-PSS-1YR		Annual Maintenance PSS (VXG560STATICRAILF)	\$35	Each	10%	\$32	Other	F1
VXG560STATICRAILH-PSS-1YR	VXG560STATICRAILH-PSS-1YR		Annual Maintenance PSS (VXG560STATICRAILH)	\$41	Each	10%	\$37	Other	F1
VXRAIL14GSSDDRIIVE-PSS-1YR	VXRAIL14GSSDDRIIVE-PSS-1YR		Annual Maintenance PSS (VXRAIL14GSSDDRIIVE)	\$700	Each	10%	\$630	Other	F1
VXRAIL-OPTIC-LR-PSS-1YR	VXRAIL-OPTIC-LR-PSS-1YR		Annual Maintenance PSS (VXRAIL-OPTIC-LR)	\$329	Each	10%	\$296	Other	F1
VXRAIL-OPTIC-SR-PSS-1YR	VXRAIL-OPTIC-SR-PSS-1YR		Annual Maintenance PSS (VXRAIL-OPTIC-SR)	\$105	Each	10%	\$95	Other	F1
VXRHTKRISERCONF-PSS-1YR	VXRHTKRISERCONF-PSS-1YR		Annual Maintenance PSS (VXRHTKRISERCONF)	\$148	Each	10%	\$133	Other	F1
VXRKSDDCSW5_1-PSS-1YR	VXRKSDDCSW5_1-PSS-1YR		Annual Maintenance PSS (VXRKSDDCSW5_1)	\$1,100	Each	10%	\$990	Other	F1
VXRKSDDCSW5_2-PSS-1YR	VXRKSDDCSW5_2-PSS-1YR		Annual Maintenance PSS (VXRKSDDCSW5_2)	\$1,100	Each	10%	\$990	Other	F1
VXRO3.84SATAF-PSS-1YR	VXRO3.84SATAF-PSS-1YR		Annual Maintenance PSS (VXRO3.84SATAF)	\$373	Each	10%	\$336	Other	F1
VXROS1.2TBH-PSS-1YR	VXROS1.2TBH-PSS-1YR		Annual Maintenance PSS (VXROS1.2TBH)	\$31	Each	10%	\$28	Other	F1
VXROS1.8TBH-PSS-1YR	VXROS1.8TBH-PSS-1YR		Annual Maintenance PSS (VXROS1.8TBH)	\$42	Each	10%	\$38	Other	F1
VXROS1.92SASF-PSS-1YR	VXROS1.92SASF-PSS-1YR		Annual Maintenance PSS (VXROS1.92SASF)	\$265	Each	10%	\$238	Other	F1
VXROS2.0TBH-PSS-1YR	VXROS2.0TBH-PSS-1YR		Annual Maintenance PSS (VXROS2.0TBH)	\$42	Each	10%	\$38	Other	F1
VXROS2.4TBH-PSS-1YR	VXROS2.4TBH-PSS-1YR		Annual Maintenance PSS (VXROS2.4TBH)	\$49	Each	10%	\$44	Other	F1
VXROS3.84SASF-PSS-1YR	VXROS3.84SASF-PSS-1YR		Annual Maintenance PSS (VXROS3.84SASF)	\$313	Each	10%	\$282	Other	F1
VXROS4.0TBH-PSS-1YR	VXROS4.0TBH-PSS-1YR		Annual Maintenance PSS (VXROS4.0TBH)	\$42	Each	10%	\$38	Other	F1
VXROS7.68SASF-PSS-1YR	VXROS7.68SASF-PSS-1YR		Annual Maintenance PSS (VXROS7.68SASF)	\$896	Each	10%	\$806	Other	F1
VXROS8.0TBH-PSS-1YR	VXROS8.0TBH-PSS-1YR		Annual Maintenance PSS (VXROS8.0TBH)	\$112	Each	10%	\$101	Other	F1
VXROSBSPROCSF-PSS-1YR	VXROSBSPROCSF-PSS-1YR		Annual Maintenance PSS (VXROSBSPROCSF)	\$846	Each	10%	\$761	Other	F1
VXROSBSPROCSH-PSS-1YR	VXROSBSPROCSH-PSS-1YR		Annual Maintenance PSS (VXROSBSPROCSH)	\$987	Each	10%	\$888	Other	F1
VXROSGDPROCSF-PSS-1YR	VXROSGDPROCSF-PSS-1YR		Annual Maintenance PSS (VXROSGDPROCSF)	\$882	Each	10%	\$794	Other	F1
VXROSGDPROCSH-PSS-1YR	VXROSGDPROCSH-PSS-1YR		Annual Maintenance PSS (VXROSGDPROCSH)	\$1,029	Each	10%	\$926	Other	F1
VXROSPTPROCSF-PSS-1YR	VXROSPTPROCSF-PSS-1YR		Annual Maintenance PSS (VXROSPTPROCSF)	\$1,030	Each	10%	\$927	Other	F1
VXROSPTPROCSH-PSS-1YR	VXROSPTPROCSH-PSS-1YR		Annual Maintenance PSS (VXROSPTPROCSH)	\$1,201	Each	10%	\$1,081	Other	F1
VXRS1.92SATAF-PSS-1YR	VXRS1.92SATAF-PSS-1YR		Annual Maintenance PSS (VXRS1.92SATAF)	\$222	Each	10%	\$200	Other	F1
VXRT4LPNVDIAGPUF-PSS-1YR	VXRT4LPNVDIAGPUF-PSS-1YR		Annual Maintenance PSS (VXRT4LPNVDIAGPUF)	\$1,050	Each	10%	\$945	Other	F1
VXRT4LPNVDIAGPUH-PSS-1YR	VXRT4LPNVDIAGPUH-PSS-1YR		Annual Maintenance PSS (VXRT4LPNVDIAGPUH)	\$1,225	Each	10%	\$1,102	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VXRT4NVDIAGPUF-PSS-1YR	VXRT4NVDIAGPUF-PSS-1YR		Annual Maintenance PSS (VXRT4NVDIAGPUF)	\$1,050	Each	10%	\$945	Other	F1
VXRT4NVDIAGPUH-PSS-1YR	VXRT4NVDIAGPUH-PSS-1YR		Annual Maintenance PSS (VXRT4NVDIAGPUH)	\$1,225	Each	10%	\$1,102	Other	F1
VXRV100(16GB)GPUF-PSS-1YR	VXRV100(16GB)GPUF-PSS-1YR		Annual Maintenance PSS (VXRV100(16GB)GPUF)	\$3,180	Each	10%	\$2,862	Other	F1
VXRV100(16GB)GPUH-PSS-1YR	VXRV100(16GB)GPUH-PSS-1YR		Annual Maintenance PSS (VXRV100(16GB)GPUH)	\$3,710	Each	10%	\$3,339	Other	F1
VXRV100(32GB)GPUF-PSS-1YR	VXRV100(32GB)GPUF-PSS-1YR		Annual Maintenance PSS (VXRV100(32GB)GPUF)	\$3,700	Each	10%	\$3,330	Other	F1
VXRV100(32GB)GPUH-PSS-1YR	VXRV100(32GB)GPUH-PSS-1YR		Annual Maintenance PSS (VXRV100(32GB)GPUH)	\$4,316	Each	10%	\$3,885	Other	F1
VXRVCFBYOLSW-PSS-1YR	VXRVCFBYOLSW-PSS-1YR		Annual Maintenance PSS (VXRVCFBYOLSW)	\$2,093	Each	10%	\$1,883	Other	F1
VX-VS07-010-PSS-1YR	VX-VS07-010-PSS-1YR		Annual Maintenance PSS (VX-VS07-010)	\$117	Each	10%	\$106	Other	F1
VX-VS07-010TU-PSS-1YR	VX-VS07-010TU-PSS-1YR		Annual Maintenance PSS (VX-VS07-010TU)	\$123	Each	10%	\$110	Other	F1
VX-VS07-010U-PSS-1YR	VX-VS07-010U-PSS-1YR		Annual Maintenance PSS (VX-VS07-010U)	\$123	Each	10%	\$110	Other	F1
VX-VS07-020-PSS-1YR	VX-VS07-020-PSS-1YR		Annual Maintenance PSS (VX-VS07-020)	\$212	Each	10%	\$190	Other	F1
VX-VS07-020TU-PSS-1YR	VX-VS07-020TU-PSS-1YR		Annual Maintenance PSS (VX-VS07-020TU)	\$221	Each	10%	\$199	Other	F1
VX-VS07-020U-PSS-1YR	VX-VS07-020U-PSS-1YR		Annual Maintenance PSS (VX-VS07-020U)	\$221	Each	10%	\$199	Other	F1
VX-VS07-030-PSS-1YR	VX-VS07-030-PSS-1YR		Annual Maintenance PSS (VX-VS07-030)	\$307	Each	10%	\$276	Other	F1
VX-VS07-030TU-PSS-1YR	VX-VS07-030TU-PSS-1YR		Annual Maintenance PSS (VX-VS07-030TU)	\$319	Each	10%	\$287	Other	F1
VX-VS07-030U-PSS-1YR	VX-VS07-030U-PSS-1YR		Annual Maintenance PSS (VX-VS07-030U)	\$319	Each	10%	\$287	Other	F1
VX-VS07-040-PSS-1YR	VX-VS07-040-PSS-1YR		Annual Maintenance PSS (VX-VS07-040)	\$382	Each	10%	\$343	Other	F1
VX-VS07-040TU-PSS-1YR	VX-VS07-040TU-PSS-1YR		Annual Maintenance PSS (VX-VS07-040TU)	\$397	Each	10%	\$358	Other	F1
VX-VS07-040U-PSS-1YR	VX-VS07-040U-PSS-1YR		Annual Maintenance PSS (VX-VS07-040U)	\$397	Each	10%	\$358	Other	F1
VX-VS10-300-PSS-1YR	VX-VS10-300-PSS-1YR		Annual Maintenance PSS (VX-VS10-300)	\$131	Each	10%	\$118	Other	F1
VX-VS10-300TU-PSS-1YR	VX-VS10-300TU-PSS-1YR		Annual Maintenance PSS (VX-VS10-300TU)	\$136	Each	10%	\$123	Other	F1
VX-VS10-300U-PSS-1YR	VX-VS10-300U-PSS-1YR		Annual Maintenance PSS (VX-VS10-300U)	\$136	Each	10%	\$123	Other	F1
VX-VS10-600-PSS-1YR	VX-VS10-600-PSS-1YR		Annual Maintenance PSS (VX-VS10-600)	\$209	Each	10%	\$188	Other	F1
VX-VS10-600TU-PSS-1YR	VX-VS10-600TU-PSS-1YR		Annual Maintenance PSS (VX-VS10-600TU)	\$218	Each	10%	\$196	Other	F1
VX-VS10-600U-PSS-1YR	VX-VS10-600U-PSS-1YR		Annual Maintenance PSS (VX-VS10-600U)	\$218	Each	10%	\$196	Other	F1
VX-VS10-900-PSS-1YR	VX-VS10-900-PSS-1YR		Annual Maintenance PSS (VX-VS10-900)	\$297	Each	10%	\$267	Other	F1
VX-VS10-900TU-PSS-1YR	VX-VS10-900TU-PSS-1YR		Annual Maintenance PSS (VX-VS10-900TU)	\$309	Each	10%	\$278	Other	F1
VX-VS10-900U-PSS-1YR	VX-VS10-900U-PSS-1YR		Annual Maintenance PSS (VX-VS10-900U)	\$309	Each	10%	\$278	Other	F1
VX-VS15-300-PSS-1YR	VX-VS15-300-PSS-1YR		Annual Maintenance PSS (VX-VS15-300)	\$173	Each	10%	\$155	Other	F1
VX-VS15-300TU-PSS-1YR	VX-VS15-300TU-PSS-1YR		Annual Maintenance PSS (VX-VS15-300TU)	\$180	Each	10%	\$162	Other	F1
VX-VS15-300U-PSS-1YR	VX-VS15-300U-PSS-1YR		Annual Maintenance PSS (VX-VS15-300U)	\$180	Each	10%	\$162	Other	F1
VX-VS15-600-PSS-1YR	VX-VS15-600-PSS-1YR		Annual Maintenance PSS (VX-VS15-600)	\$275	Each	10%	\$247	Other	F1
VX-VS15-600TU-PSS-1YR	VX-VS15-600TU-PSS-1YR		Annual Maintenance PSS (VX-VS15-600TU)	\$286	Each	10%	\$257	Other	F1
VX-VS15-600U-PSS-1YR	VX-VS15-600U-PSS-1YR		Annual Maintenance PSS (VX-VS15-600U)	\$286	Each	10%	\$257	Other	F1
VX-VS6F10053P-PSS-1YR	VX-VS6F10053P-PSS-1YR		Annual Maintenance PSS (VX-VS6F10053P)	\$601	Each	10%	\$541	Other	F1
VX-VS6F10055P-PSS-1YR	VX-VS6F10055P-PSS-1YR		Annual Maintenance PSS (VX-VS6F10055P)	\$1,202	Each	10%	\$1,082	Other	F1
VX-VS6F10057P-PSS-1YR	VX-VS6F10057P-PSS-1YR		Annual Maintenance PSS (VX-VS6F10057P)	\$1,803	Each	10%	\$1,623	Other	F1
VX-VS6F10075P-PSS-1YR	VX-VS6F10075P-PSS-1YR		Annual Maintenance PSS (VX-VS6F10075P)	\$2,404	Each	10%	\$2,163	Other	F1
VX-VS6F-100-PSS-1YR	VX-VS6F-100-PSS-1YR		Annual Maintenance PSS (VX-VS6F-100)	\$601	Each	10%	\$541	Other	F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
VX-VS6F-100TU-PSS-1YR	VX-VS6F-100TU-PSS-1YR		Annual Maintenance PSS (VX-VS6F-100TU)	\$626	Each	10%	\$563	Other	F1
VX-VS6F-100U-PSS-1YR	VX-VS6F-100U-PSS-1YR		Annual Maintenance PSS (VX-VS6F-100U)	\$626	Each	10%	\$563	Other	F1
VX-VS6F20075-PSS-1YR	VX-VS6F20075-PSS-1YR		Annual Maintenance PSS (VX-VS6F20075)	\$5,712	Each	10%	\$5,141	Other	F1
VX-VS6F-200-PSS-1YR	VX-VS6F-200-PSS-1YR		Annual Maintenance PSS (VX-VS6F-200)	\$1,142	Each	10%	\$1,028	Other	F1
VX-VS6F-200TU-PSS-1YR	VX-VS6F-200TU-PSS-1YR		Annual Maintenance PSS (VX-VS6F-200TU)	\$1,189	Each	10%	\$1,070	Other	F1
VX-VS6F-200U-PSS-1YR	VX-VS6F-200U-PSS-1YR		Annual Maintenance PSS (VX-VS6F-200U)	\$1,189	Each	10%	\$1,070	Other	F1
W4N5620SAM-PSS-1YR	W4N5620SAM-PSS-1YR		Annual Maintenance PSS (W4N5620SAM)	\$7,500	Each	10%	\$6,750	Other	F1
W4NAVAYA-PSS-1YR	W4NAVAYA-PSS-1YR		Annual Maintenance PSS (W4NAVAYA)	\$2,500	Each	10%	\$2,250	Other	F1
W4NBROADSOFT-PSS-1YR	W4NBROADSOFT-PSS-1YR		Annual Maintenance PSS (W4NBROADSOFT)	\$2,500	Each	10%	\$2,250	Other	F1
W4NC-JMS-PSS-1YR	W4NC-JMS-PSS-1YR		Annual Maintenance PSS (W4NC-JMS)	\$5,000	Each	10%	\$4,500	Other	F1
W4NC-JMX-PSS-1YR	W4NC-JMX-PSS-1YR		Annual Maintenance PSS (W4NC-JMX)	\$5,000	Each	10%	\$4,500	Other	F1
W4NC-SNMP-PSS-1YR	W4NC-SNMP-PSS-1YR		Annual Maintenance PSS (W4NC-SNMP)	\$2,500	Each	10%	\$2,250	Other	F1
W4NC-SQL-PSS-1YR	W4NC-SQL-PSS-1YR		Annual Maintenance PSS (W4NC-SQL)	\$5,000	Each	10%	\$4,500	Other	F1
W4NC-SSH-PSS-1YR	W4NC-SSH-PSS-1YR		Annual Maintenance PSS (W4NC-SSH)	\$5,000	Each	10%	\$4,500	Other	F1
W4NC-TEXT-PSS-1YR	W4NC-TEXT-PSS-1YR		Annual Maintenance PSS (W4NC-TEXT)	\$5,000	Each	10%	\$4,500	Other	F1
W4NCUCM-PSS-1YR	W4NCUCM-PSS-1YR		Annual Maintenance PSS (W4NCUCM)	\$2,500	Each	10%	\$2,250	Other	F1
W4NC-WMI-PSS-1YR	W4NC-WMI-PSS-1YR		Annual Maintenance PSS (W4NC-WMI)	\$2,500	Each	10%	\$2,250	Other	F1
W4NC-XML-PSS-1YR	W4NC-XML-PSS-1YR		Annual Maintenance PSS (W4NC-XML)	\$5,000	Each	10%	\$4,500	Other	F1
W4NE2E-PSS-1YR	W4NE2E-PSS-1YR		Annual Maintenance PSS (W4NE2E)	\$12,500	Each	10%	\$11,250	Other	F1
W4NFAIL-LAB-PSS-1YR	W4NFAIL-LAB-PSS-1YR		Annual Maintenance PSS (W4NFAIL-LAB)	\$3,750	Each	10%	\$3,375	Other	F1
W4NFlOWS-PSS-1YR	W4NFlOWS-PSS-1YR		Annual Maintenance PSS (W4NFlOWS)	\$5,000	Each	10%	\$4,500	Other	F1
W4NGEO-10-PSS-1YR	W4NGEO-10-PSS-1YR		Annual Maintenance PSS (W4NGEO-10)	\$2,500	Each	10%	\$2,250	Other	F1
W4NGEO-150-PSS-1YR	W4NGEO-150-PSS-1YR		Annual Maintenance PSS (W4NGEO-150)	\$10,000	Each	10%	\$9,000	Other	F1
W4NGEO-1-PSS-1YR	W4NGEO-1-PSS-1YR		Annual Maintenance PSS (W4NGEO-1)	\$1,500	Each	10%	\$1,350	Other	F1
W4NGEO-30-PSS-1YR	W4NGEO-30-PSS-1YR		Annual Maintenance PSS (W4NGEO-30)	\$5,000	Each	10%	\$4,500	Other	F1
W4NGEOMAPS-PSS-1YR	W4NGEOMAPS-PSS-1YR		Annual Maintenance PSS (W4NGEOMAPS)	\$7,500	Each	10%	\$6,750	Other	F1
W4NHPOVO-PSS-1YR	W4NHPOVO-PSS-1YR		Annual Maintenance PSS (W4NHPOVO)	\$7,500	Each	10%	\$6,750	Other	F1
W4NHUAWEI-PSS-1YR	W4NHUAWEI-PSS-1YR		Annual Maintenance PSS (W4NHUAWEI)	\$7,500	Each	10%	\$6,750	Other	F1
W4NIPH-50-PSS-1YR	W4NIPH-50-PSS-1YR		Annual Maintenance PSS (W4NIPH-50)	\$1,875	Each	10%	\$1,688	Other	F1
W4NITOI-BAS-1-PSS-1YR	W4NITOI-BAS-1-PSS-1YR		Annual Maintenance PSS (W4NITOI-BAS-1)	\$3	Each	10%	\$3	Other	F1
W4NITOI-BAS-2-PSS-1YR	W4NITOI-BAS-2-PSS-1YR		Annual Maintenance PSS (W4NITOI-BAS-2)	\$3	Each	10%	\$2	Other	F1
W4NITOI-BAS-3-PSS-1YR	W4NITOI-BAS-3-PSS-1YR		Annual Maintenance PSS (W4NITOI-BAS-3)	\$2	Each	10%	\$2	Other	F1
W4NITOI-BAS-4-PSS-1YR	W4NITOI-BAS-4-PSS-1YR		Annual Maintenance PSS (W4NITOI-BAS-4)	\$2	Each	10%	\$1	Other	F1
W4NITOI-BAS-PSS-1YR	W4NITOI-BAS-PSS-1YR		Annual Maintenance PSS (W4NITOI-BAS)	\$5,250	Each	10%	\$4,725	Other	F1
W4NITOI-PSS-1YR	W4NITOI-PSS-1YR		Annual Maintenance PSS (W4NITOI)	\$2,500	Each	10%	\$2,250	Other	F1
W4NMD-ACC-1-PSS-1YR	W4NMD-ACC-1-PSS-1YR		Annual Maintenance PSS (W4NMD-ACC-1)	\$5	Each	10%	\$5	Other	F1
W4NMD-ACC-2-PSS-1YR	W4NMD-ACC-2-PSS-1YR		Annual Maintenance PSS (W4NMD-ACC-2)	\$4	Each	10%	\$3	Other	F1
W4NMD-ACC-3-PSS-1YR	W4NMD-ACC-3-PSS-1YR		Annual Maintenance PSS (W4NMD-ACC-3)	\$3	Each	10%	\$3	Other	F1
W4NMD-ACC-4-PSS-1YR	W4NMD-ACC-4-PSS-1YR		Annual Maintenance PSS (W4NMD-ACC-4)	\$2	Each	10%	\$2	Other	F1
W4NMD-FLOW-1-PSS-1YR	W4NMD-FLOW-1-PSS-1YR		Annual Maintenance PSS (W4NMD-FLOW-1)	\$200	Each	10%	\$180	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
W4NMD-FLOW-2-PSS-1YR	W4NMD-FLOW-2-PSS-1YR		Annual Maintenance PSS (W4NMD-FLOW-2)	\$150	Each	10%	\$135	Other	F1
W4NMD-FLOW-3-PSS-1YR	W4NMD-FLOW-3-PSS-1YR		Annual Maintenance PSS (W4NMD-FLOW-3)	\$115	Each	10%	\$104	Other	F1
W4NMD-FLOW-4-PSS-1YR	W4NMD-FLOW-4-PSS-1YR		Annual Maintenance PSS (W4NMD-FLOW-4)	\$88	Each	10%	\$79	Other	F1
W4NMD-FLOW-5-PSS-1YR	W4NMD-FLOW-5-PSS-1YR		Annual Maintenance PSS (W4NMD-FLOW-5)	\$68	Each	10%	\$61	Other	F1
W4NMD-HE-1-PSS-1YR	W4NMD-HE-1-PSS-1YR		Annual Maintenance PSS (W4NMD-HE-1)	\$188	Each	10%	\$169	Other	F1
W4NMD-HE-2-PSS-1YR	W4NMD-HE-2-PSS-1YR		Annual Maintenance PSS (W4NMD-HE-2)	\$143	Each	10%	\$128	Other	F1
W4NMD-HE-3-PSS-1YR	W4NMD-HE-3-PSS-1YR		Annual Maintenance PSS (W4NMD-HE-3)	\$108	Each	10%	\$97	Other	F1
W4NMD-HE-4-PSS-1YR	W4NMD-HE-4-PSS-1YR		Annual Maintenance PSS (W4NMD-HE-4)	\$83	Each	10%	\$74	Other	F1
W4NMD-NET-1-PSS-1YR	W4NMD-NET-1-PSS-1YR		Annual Maintenance PSS (W4NMD-NET-1)	\$38	Each	10%	\$34	Other	F1
W4NMD-NET-2-PSS-1YR	W4NMD-NET-2-PSS-1YR		Annual Maintenance PSS (W4NMD-NET-2)	\$29	Each	10%	\$26	Other	F1
W4NMD-NET-3-PSS-1YR	W4NMD-NET-3-PSS-1YR		Annual Maintenance PSS (W4NMD-NET-3)	\$21	Each	10%	\$19	Other	F1
W4NMD-NET-4-PSS-1YR	W4NMD-NET-4-PSS-1YR		Annual Maintenance PSS (W4NMD-NET-4)	\$16	Each	10%	\$15	Other	F1
W4NMD-SVR-1-PSS-1YR	W4NMD-SVR-1-PSS-1YR		Annual Maintenance PSS (W4NMD-SVR-1)	\$18	Each	10%	\$16	Other	F1
W4NMD-SVR-2-PSS-1YR	W4NMD-SVR-2-PSS-1YR		Annual Maintenance PSS (W4NMD-SVR-2)	\$14	Each	10%	\$12	Other	F1
W4NMD-SVR-3-PSS-1YR	W4NMD-SVR-3-PSS-1YR		Annual Maintenance PSS (W4NMD-SVR-3)	\$10	Each	10%	\$9	Other	F1
W4NMD-SVR-4-PSS-1YR	W4NMD-SVR-4-PSS-1YR		Annual Maintenance PSS (W4NMD-SVR-4)	\$8	Each	10%	\$7	Other	F1
W4NMD-TB-1-PSS-1YR	W4NMD-TB-1-PSS-1YR		Annual Maintenance PSS (W4NMD-TB-1)	\$890	Each	10%	\$801	Other	F1
W4NMD-TB-2-PSS-1YR	W4NMD-TB-2-PSS-1YR		Annual Maintenance PSS (W4NMD-TB-2)	\$746	Each	10%	\$671	Other	F1
W4NMD-TB-3-PSS-1YR	W4NMD-TB-3-PSS-1YR		Annual Maintenance PSS (W4NMD-TB-3)	\$489	Each	10%	\$440	Other	F1
W4NMD-TB-4-PSS-1YR	W4NMD-TB-4-PSS-1YR		Annual Maintenance PSS (W4NMD-TB-4)	\$346	Each	10%	\$312	Other	F1
W4NMD-TB-5-PSS-1YR	W4NMD-TB-5-PSS-1YR		Annual Maintenance PSS (W4NMD-TB-5)	\$346	Each	10%	\$312	Other	F1
W4NMD-VOIP-1-PSS-1YR	W4NMD-VOIP-1-PSS-1YR		Annual Maintenance PSS (W4NMD-VOIP-1)	\$2	Each	10%	\$1	Other	F1
W4NMD-VOIP-2-PSS-1YR	W4NMD-VOIP-2-PSS-1YR		Annual Maintenance PSS (W4NMD-VOIP-2)	\$1	Each	10%	\$1	Other	F1
W4NMD-VOIP-3-PSS-1YR	W4NMD-VOIP-3-PSS-1YR		Annual Maintenance PSS (W4NMD-VOIP-3)	\$1	Each	10%	\$1	Other	F1
W4NMD-VOIP-4-PSS-1YR	W4NMD-VOIP-4-PSS-1YR		Annual Maintenance PSS (W4NMD-VOIP-4)	\$1	Each	10%	\$1	Other	F1
W4NNETACT-PSS-1YR	W4NNETACT-PSS-1YR		Annual Maintenance PSS (W4NNETACT)	\$7,500	Each	10%	\$6,750	Other	F1
W4NR-ACME-PSS-1YR	W4NR-ACME-PSS-1YR		Annual Maintenance PSS (W4NR-ACME)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-BCOAT-PSS-1YR	W4NR-BCOAT-PSS-1YR		Annual Maintenance PSS (W4NR-BCOAT)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-BGP-PSS-1YR	W4NR-BGP-PSS-1YR		Annual Maintenance PSS (W4NR-BGP)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-BIGIP-PSS-1YR	W4NR-BIGIP-PSS-1YR		Annual Maintenance PSS (W4NR-BIGIP)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-CABLE-PSS-1YR	W4NR-CABLE-PSS-1YR		Annual Maintenance PSS (W4NR-CABLE)	\$7,500	Each	10%	\$6,750	Other	F1
W4NR-CHKPT-PSS-1YR	W4NR-CHKPT-PSS-1YR		Annual Maintenance PSS (W4NR-CHKPT)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-CISFW-PSS-1YR	W4NR-CISFW-PSS-1YR		Annual Maintenance PSS (W4NR-CISFW)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-CLAR-PSS-1YR	W4NR-CLAR-PSS-1YR		Annual Maintenance PSS (W4NR-CLAR)	\$12,500	Each	10%	\$11,250	Other	F1
W4NR-CWIFI-PSS-1YR	W4NR-CWIFI-PSS-1YR		Annual Maintenance PSS (W4NR-CWIFI)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-DB2-PSS-1YR	W4NR-DB2-PSS-1YR		Annual Maintenance PSS (W4NR-DB2)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-DSLAM-PSS-1YR	W4NR-DSLAM-PSS-1YR		Annual Maintenance PSS (W4NR-DSLAM)	\$5,000	Each	10%	\$4,500	Other	F1
W4NR-FC-PSS-1YR	W4NR-FC-PSS-1YR		Annual Maintenance PSS (W4NR-FC)	\$12,500	Each	10%	\$11,250	Other	F1
W4NR-HPEVA-PSS-1YR	W4NR-HPEVA-PSS-1YR		Annual Maintenance PSS (W4NR-HPEVA)	\$12,500	Each	10%	\$11,250	Other	F1
W4NR-IBMDS-PSS-1YR	W4NR-IBMDS-PSS-1YR		Annual Maintenance PSS (W4NR-IBMDS)	\$12,500	Each	10%	\$11,250	Other	F1
W4NR-IBMSV-PSS-1YR	W4NR-IBMSV-PSS-1YR		Annual Maintenance PSS (W4NR-IBMSV)	\$12,500	Each	10%	\$11,250	Other	F1
W4NR-IPSLA-PSS-1YR	W4NR-IPSLA-PSS-1YR		Annual Maintenance PSS (W4NR-IPSLA)	\$5,000	Each	10%	\$4,500	Other	F1
W4NR-JUNFW-PSS-1YR	W4NR-JUNFW-PSS-1YR		Annual Maintenance PSS (W4NR-JUNFW)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-JUNQOS-PSS-1YR	W4NR-JUNQOS-PSS-1YR		Annual Maintenance PSS (W4NR-JUNQOS)	\$3,750	Each	10%	\$3,375	Other	F1
W4NR-MPLS-PSS-1YR	W4NR-MPLS-PSS-1YR		Annual Maintenance PSS (W4NR-MPLS)	\$5,000	Each	10%	\$4,500	Other	F1
W4NR-MSSQL-PSS-1YR	W4NR-MSSQL-PSS-1YR		Annual Maintenance PSS (W4NR-MSSQL)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-MYSQL-PSS-1YR	W4NR-MYSQL-PSS-1YR		Annual Maintenance PSS (W4NR-MYSQL)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-NETAP-PSS-1YR	W4NR-NETAP-PSS-1YR		Annual Maintenance PSS (W4NR-NETAP)	\$18,750	Each	10%	\$16,875	Other	F1
W4NR-NGGSN-PSS-1YR	W4NR-NGGSN-PSS-1YR		Annual Maintenance PSS (W4NR-NGGSN)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-NSCA-PSS-1YR	W4NR-NSCA-PSS-1YR		Annual Maintenance PSS (W4NR-NSCA)	\$5,000	Each	10%	\$4,500	Other	F1
W4NR-ORA-PSS-1YR	W4NR-ORA-PSS-1YR		Annual Maintenance PSS (W4NR-ORA)	\$2,500	Each	10%	\$2,250	Other	F1
W4NR-QOS-PSS-1YR	W4NR-QOS-PSS-1YR		Annual Maintenance PSS (W4NR-QOS)	\$2,500	Each	10%	\$2,250	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								ALJP Category (REQUIRED) use drop-down	Column L (Column I/Column K)	
W4NR-RIM-PSS-1YR	W4NR-RIM-PSS-1YR	Annual Maintenance PSS (W4NR-RIM)		\$2,500	Each	10%	\$2,250	Other	F1	
W4NR-RPM-PSS-1YR	W4NR-RPM-PSS-1YR	Annual Maintenance PSS (W4NR-RPM)		\$5,000	Each	10%	\$4,500	Other	F1	
W4NR-SYMM-PSS-1YR	W4NR-SYMM-PSS-1YR	Annual Maintenance PSS (W4NR-SYMM)		\$18,750	Each	10%	\$16,875	Other	F1	
W4NR-UPS-PSS-1YR	W4NR-UPS-PSS-1YR	Annual Maintenance PSS (W4NR-UPS)		\$2,500	Each	10%	\$2,250	Other	F1	
W4NSCOM-PSS-1YR	W4NSCOM-PSS-1YR	Annual Maintenance PSS (W4NSCOM)		\$5,000	Each	10%	\$4,500	Other	F1	
W4NSERVER-PSS-1YR	W4NSERVER-PSS-1YR	Annual Maintenance PSS (W4NSERVER)		\$7,500	Each	10%	\$6,750	Other	F1	
W4NSTORAGE-PSS-1YR	W4NSTORAGE-PSS-1YR	Annual Maintenance PSS (W4NSTORAGE)		\$18,750	Each	10%	\$16,875	Other	F1	
W4NUCS-PSS-1YR	W4NUCS-PSS-1YR	Annual Maintenance PSS (W4NUCS)		\$2,500	Each	10%	\$2,250	Other	F1	
W4NVBLOCK-1-PSS-1YR	W4NVBLOCK-1-PSS-1YR	Annual Maintenance PSS (W4NVBLOCK-1)		\$24,500	Each	10%	\$22,050	Other	F1	
W4NVBLOCK-2-PSS-1YR	W4NVBLOCK-2-PSS-1YR	Annual Maintenance PSS (W4NVBLOCK-2)		\$95,000	Each	10%	\$85,500	Other	F1	
W4NVMWARE-PSS-1YR	W4NVMWARE-PSS-1YR	Annual Maintenance PSS (W4NVMWARE)		\$2,500	Each	10%	\$2,250	Other	F1	
WF-PL-USER-01-PSS-1YR	WF-PL-USER-01-PSS-1YR	Annual Maintenance PSS (WF-PL-USER-01)		\$300	Each	10%	\$270	Other	F1	
WF-PL-USER-02-PSS-1YR	WF-PL-USER-02-PSS-1YR	Annual Maintenance PSS (WF-PL-USER-02)		\$225	Each	10%	\$203	Other	F1	
WF-PL-USER-03-PSS-1YR	WF-PL-USER-03-PSS-1YR	Annual Maintenance PSS (WF-PL-USER-03)		\$175	Each	10%	\$158	Other	F1	
WLA-CL-T1-4U-PSS-1YR	WLA-CL-T1-4U-PSS-1YR	Annual Maintenance PSS (WLA-CL-T1-4U)		\$124	Each	10%	\$112	Other	F1	
WLA-CL-T5-31U-PSS-1YR	WLA-CL-T5-31U-PSS-1YR	Annual Maintenance PSS (WLA-CL-T5-31U)		\$570	Each	10%	\$513	Other	F1	
WLA-SY-T1-4U-PSS-1YR	WLA-SY-T1-4U-PSS-1YR	Annual Maintenance PSS (WLA-SY-T1-4U)		\$162	Each	10%	\$146	Other	F1	
WLA-SY-T5-30U-PSS-1YR	WLA-SY-T5-30U-PSS-1YR	Annual Maintenance PSS (WLA-SY-T5-30U)		\$610	Each	10%	\$549	Other	F1	
WLA-SY-T5-35U-PSS-1YR	WLA-SY-T5-35U-PSS-1YR	Annual Maintenance PSS (WLA-SY-T5-35U)		\$610	Each	10%	\$549	Other	F1	
WLAUPT1-4-PSS-1YR	WLAUPT1-4-PSS-1YR	Annual Maintenance PSS (WLAUPT1-4)		\$202	Each	10%	\$182	Other	F1	
WLAUPT5-12-PSS-1YR	WLAUPT5-12-PSS-1YR	Annual Maintenance PSS (WLAUPT5-12)		\$764	Each	10%	\$688	Other	F1	
X01-D25-400F-PSS-1YR	X01-D25-400F-PSS-1YR	Annual Maintenance PSS (X01-D25-400F)		\$69,000	Each	10%	\$62,100	Other	F1	
X01-IBSW-36F-PSS-1YR	X01-IBSW-36F-PSS-1YR	Annual Maintenance PSS (X01-IBSW-36F)		\$1,556	Each	10%	\$1,400	Other	F1	
X01-MNGT-F-PSS-1YR	X01-MNGT-F-PSS-1YR	Annual Maintenance PSS (X01-MNGT-F)		\$3,096	Each	10%	\$2,786	Other	F1	
X01-UPS-220FP-PSS-1YR	X01-UPS-220FP-PSS-1YR	Annual Maintenance PSS (X01-UPS-220FP)		\$1,429	Each	10%	\$1,286	Other	F1	
X02-012-400-E-U-B-PSS-1YR	X02-012-400-E-U-B-PSS-1YR	Annual Maintenance PSS (X02-012-400-E-U-B)		\$15,500	Each	10%	\$13,950	Other	F1	
X02-012-400-E-U-PSS-1YR	X02-012-400-E-U-PSS-1YR	Annual Maintenance PSS (X02-012-400-E-U)		\$31,000	Each	10%	\$27,900	Other	F1	
X02-10TB-CLB-F-PSS-1YR	X02-10TB-CLB-F-PSS-1YR	Annual Maintenance PSS (X02-10TB-CLB-F)		\$11,500	Each	10%	\$10,350	Other	F1	
X02-20TB-CLB-F-PSS-1YR	X02-20TB-CLB-F-PSS-1YR	Annual Maintenance PSS (X02-20TB-CLB-F)		\$17,000	Each	10%	\$15,300	Other	F1	
X02-5TB-CLB-F-PSS-1YR	X02-5TB-CLB-F-PSS-1YR	Annual Maintenance PSS (X02-5TB-CLB-F)		\$11,250	Each	10%	\$10,125	Other	F1	
X02-CLB-400-5T-F-PSS-1YR	X02-CLB-400-5T-F-PSS-1YR	Annual Maintenance PSS (X02-CLB-400-5T-F)		\$11,250	Each	10%	\$10,125	Other	F1	
X02-CLB-400-F-PSS-1YR	X02-CLB-400-F-PSS-1YR	Annual Maintenance PSS (X02-CLB-400-F)		\$11,500	Each	10%	\$10,350	Other	F1	
X02-CLB-5T-BASE-PSS-1YR	X02-CLB-5T-BASE-PSS-1YR	Annual Maintenance PSS (X02-CLB-5T-BASE)		\$11,250	Each	10%	\$10,125	Other	F1	
X02-CLB-800-F-PSS-1YR	X02-CLB-800-F-PSS-1YR	Annual Maintenance PSS (X02-CLB-800-F)		\$17,000	Each	10%	\$15,300	Other	F1	
X02-D13-400-E-B-PSS-1YR	X02-D13-400-E-B-PSS-1YR	Annual Maintenance PSS (X02-D13-400-E-B)		\$22,500	Each	10%	\$20,250	Other	F1	
X02-D13-400-E-F-PSS-1YR	X02-D13-400-E-F-PSS-1YR	Annual Maintenance PSS (X02-D13-400-E-F)		\$45,000	Each	10%	\$40,500	Other	F1	
X02-D13-400-E-PSS-1YR	X02-D13-400-E-PSS-1YR	Annual Maintenance PSS (X02-D13-400-E)		\$45,000	Each	10%	\$40,500	Other	F1	
X02-D25-400-E-B-PSS-1YR	X02-D25-400-E-B-PSS-1YR	Annual Maintenance PSS (X02-D25-400-E-B)		\$34,155	Each	10%	\$30,740	Other	F1	
X02-D25-400-E-F-B-PSS-1YR	X02-D25-400-E-F-B-PSS-1YR	Annual Maintenance PSS (X02-D25-400-E-F-B)		\$34,155	Each	10%	\$30,740	Other	F1	
X02-D25-400-E-F-PSS-1YR	X02-D25-400-E-F-PSS-1YR	Annual Maintenance PSS (X02-D25-400-E-F)		\$69,000	Each	10%	\$62,100	Other	F1	
X02-D25-400-E-PSS-1YR	X02-D25-400-E-PSS-1YR	Annual Maintenance PSS (X02-D25-400-E)		\$69,000	Each	10%	\$62,100	Other	F1	
X02-D25-400-E-U-B-PSS-1YR	X02-D25-400-E-U-B-PSS-1YR	Annual Maintenance PSS (X02-D25-400-E-U-B)		\$34,155	Each	10%	\$30,740	Other	F1	
X02-D25-400-E-U-PSS-1YR	X02-D25-400-E-U-PSS-1YR	Annual Maintenance PSS (X02-D25-400-E-U)		\$69,000	Each	10%	\$62,100	Other	F1	
X02-D25-400F-PSS-1YR	X02-D25-400F-PSS-1YR	Annual Maintenance PSS (X02-D25-400F)		\$67,000	Each	10%	\$60,300	Other	F1	
X02-D25-400-PSS-1YR	X02-D25-400-PSS-1YR	Annual Maintenance PSS (X02-D25-400)		\$67,000	Each	10%	\$60,300	Other	F1	
X02-D25-400-U-B-PSS-1YR	X02-D25-400-U-B-PSS-1YR	Annual Maintenance PSS (X02-D25-400-U-B)		\$33,165	Each	10%	\$29,849	Other	F1	
X02-D25-400-U-PSS-1YR	X02-D25-400-U-PSS-1YR	Annual Maintenance PSS (X02-D25-400-U)		\$67,000	Each	10%	\$60,300	Other	F1	
X02-D25-800-10T-F-PSS-1YR	X02-D25-800-10T-F-PSS-1YR	Annual Maintenance PSS (X02-D25-800-10T-F)		\$51,000	Each	10%	\$45,900	Other	F1	
X02-D25-800-10T-PSS-1YR	X02-D25-800-10T-PSS-1YR	Annual Maintenance PSS (X02-D25-800-10T)		\$51,000	Each	10%	\$45,900	Other	F1	
X02-D25-800-5T-F-PSS-1YR	X02-D25-800-5T-F-PSS-1YR	Annual Maintenance PSS (X02-D25-800-5T-F)		\$25,500	Each	10%	\$22,950	Other	F1	
X02-D25-800-5T-PSS-1YR	X02-D25-800-5T-PSS-1YR	Annual Maintenance PSS (X02-D25-800-5T)		\$25,500	Each	10%	\$22,950	Other	F1	
X02-D25-800-B-PSS-1YR	X02-D25-800-B-PSS-1YR	Annual Maintenance PSS (X02-D25-800-B)		\$49,980	Each	10%	\$44,982	Other	F1	
X02-D25-800F-B-PSS-1YR	X02-D25-800F-B-PSS-1YR	Annual Maintenance PSS (X02-D25-800F-B)		\$49,980	Each	10%	\$44,982	Other	F1	
X02-D25-800F-PSS-1YR	X02-D25-800F-PSS-1YR	Annual Maintenance PSS (X02-D25-800F)		\$102,000	Each	10%	\$91,800	Other	F1	
X02-D25-800-PSS-1YR	X02-D25-800-PSS-1YR	Annual Maintenance PSS (X02-D25-800)		\$102,000	Each	10%	\$91,800	Other	F1	
X02-D25-800-U-B-PSS-1YR	X02-D25-800-U-B-PSS-1YR	Annual Maintenance PSS (X02-D25-800-U-B)		\$49,980	Each	10%	\$44,982	Other	F1	
X02-D25-800-U-PSS-1YR	X02-D25-800-U-PSS-1YR	Annual Maintenance PSS (X02-D25-800-U)		\$102,000	Each	10%	\$91,800	Other	F1	
X02-E-012-400-E-U-PSS-1YR	X02-E-012-400-E-U-PSS-1YR	Annual Maintenance PSS (X02-E-012-400-E-U)		\$15,500	Each	10%	\$13,950	Other	F1	
X02-E-D13-400-E-F-PSS-1YR	X02-E-D13-400-E-F-PSS-1YR	Annual Maintenance PSS (X02-E-D13-400-E-F)		\$22,500	Each	10%	\$20,250	Other	F1	
X02-E-D13-400-E-PSS-1YR	X02-E-D13-400-E-PSS-1YR	Annual Maintenance PSS (X02-E-D13-400-E)		\$22,500	Each	10%	\$20,250	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X02-E-D25-400-E-F-PSS-1YR	X02-E-D25-400-E-F-PSS-1YR		Annual Maintenance PSS (X02-E-D25-400-E-F)	\$34,155	Each	10%	\$30,740	Other	F1
X02-E-D25-400-E-PSS-1YR	X02-E-D25-400-E-PSS-1YR		Annual Maintenance PSS (X02-E-D25-400-E)	\$34,155	Each	10%	\$30,740	Other	F1
X02-E-D25-400-E-U-PSS-1YR	X02-E-D25-400-E-U-PSS-1YR		Annual Maintenance PSS (X02-E-D25-400-E-U)	\$34,155	Each	10%	\$30,740	Other	F1
X02-E-D25-400F-PSS-1YR	X02-E-D25-400F-PSS-1YR		Annual Maintenance PSS (X02-E-D25-400F)	\$33,165	Each	10%	\$29,849	Other	F1
X02-E-D25-400-PSS-1YR	X02-E-D25-400-PSS-1YR		Annual Maintenance PSS (X02-E-D25-400)	\$33,165	Each	10%	\$29,849	Other	F1
X02-E-D25-800F-PSS-1YR	X02-E-D25-800F-PSS-1YR		Annual Maintenance PSS (X02-E-D25-800F)	\$49,980	Each	10%	\$44,982	Other	F1
X02-E-D25-800-PSS-1YR	X02-E-D25-800-PSS-1YR		Annual Maintenance PSS (X02-E-D25-800)	\$49,980	Each	10%	\$44,982	Other	F1
X02-E-D25-800-U-PSS-1YR	X02-E-D25-800-U-PSS-1YR		Annual Maintenance PSS (X02-E-D25-800-U)	\$49,980	Each	10%	\$44,982	Other	F1
X02-E-SW-10TB-ENC-PSS-1YR	X02-E-SW-10TB-ENC-PSS-1YR		Annual Maintenance PSS (X02-E-SW-10TB-ENC)	\$34,845	Each	10%	\$31,361	Other	F1
X02-E-SW-10TB-PSS-1YR	X02-E-SW-10TB-PSS-1YR		Annual Maintenance PSS (X02-E-SW-10TB)	\$33,835	Each	10%	\$30,452	Other	F1
X02-E-SW-20TB-ENC-PSS-1YR	X02-E-SW-20TB-ENC-PSS-1YR		Annual Maintenance PSS (X02-E-SW-20TB-ENC)	\$52,020	Each	10%	\$46,818	Other	F1
X02-E-SW-STARTER-PSS-1YR	X02-E-SW-STARTER-PSS-1YR		Annual Maintenance PSS (X02-E-SW-STARTER)	\$22,500	Each	10%	\$20,250	Other	F1
X02-E-SW-STARTER-U-PSS-1YR	X02-E-SW-STARTER-U-PSS-1YR		Annual Maintenance PSS (X02-E-SW-STARTER-U)	\$15,500	Each	10%	\$13,950	Other	F1
X02-IBSW-F-PSS-1YR	X02-IBSW-F-PSS-1YR		Annual Maintenance PSS (X02-IBSW-F)	\$1,463	Each	10%	\$1,317	Other	F1
X02-IBSW-PSS-1YR	X02-IBSW-PSS-1YR		Annual Maintenance PSS (X02-IBSW)	\$1,463	Each	10%	\$1,317	Other	F1
X02-IBSW-U-PSS-1YR	X02-IBSW-U-PSS-1YR		Annual Maintenance PSS (X02-IBSW-U)	\$1,463	Each	10%	\$1,317	Other	F1
X02-MNGT-F-PSS-1YR	X02-MNGT-F-PSS-1YR		Annual Maintenance PSS (X02-MNGT-F)	\$3,096	Each	10%	\$2,786	Other	F1
X02-MNGT-PSS-1YR	X02-MNGT-PSS-1YR		Annual Maintenance PSS (X02-MNGT)	\$3,096	Each	10%	\$2,786	Other	F1
X02-MNGT-UFD-PSS-1YR	X02-MNGT-UFD-PSS-1YR		Annual Maintenance PSS (X02-MNGT-UFD)	\$3,096	Each	10%	\$2,786	Other	F1
X02-MNGT-U-PSS-1YR	X02-MNGT-U-PSS-1YR		Annual Maintenance PSS (X02-MNGT-U)	\$3,096	Each	10%	\$2,786	Other	F1
X02-SCALE-10TB-RTU-PSS-1YR	X02-SCALE-10TB-RTU-PSS-1YR		Annual Maintenance PSS (X02-SCALE-10TB-RTU)	\$51,000	Each	10%	\$45,900	Other	F1
X02-SW-10TB-CF-PSS-1YR	X02-SW-10TB-CF-PSS-1YR		Annual Maintenance PSS (X02-SW-10TB-CF)	\$33,835	Each	10%	\$30,452	Other	F1
X02-SW-10TB-ENC-CF-PSS-1YR	X02-SW-10TB-ENC-CF-PSS-1YR		Annual Maintenance PSS (X02-SW-10TB-ENC-CF)	\$34,845	Each	10%	\$31,361	Other	F1
X02-SW-10TB-ENC-PSS-1YR	X02-SW-10TB-ENC-PSS-1YR		Annual Maintenance PSS (X02-SW-10TB-ENC)	\$34,845	Each	10%	\$31,361	Other	F1
X02-SW-10TB-PSS-1YR	X02-SW-10TB-PSS-1YR		Annual Maintenance PSS (X02-SW-10TB)	\$33,835	Each	10%	\$30,452	Other	F1
X02-SW-20TB-ENC-CF-PSS-1YR	X02-SW-20TB-ENC-CF-PSS-1YR		Annual Maintenance PSS (X02-SW-20TB-ENC-CF)	\$52,020	Each	10%	\$46,818	Other	F1
X02-SW-20TB-ENC-PSS-1YR	X02-SW-20TB-ENC-PSS-1YR		Annual Maintenance PSS (X02-SW-20TB-ENC)	\$52,020	Each	10%	\$46,818	Other	F1
X02-SW-STARTER-CF-PSS-1YR	X02-SW-STARTER-CF-PSS-1YR		Annual Maintenance PSS (X02-SW-STARTER-CF)	\$22,500	Each	10%	\$20,250	Other	F1
X02-SW-STARTER-EX-PSS-1YR	X02-SW-STARTER-EX-PSS-1YR		Annual Maintenance PSS (X02-SW-STARTER-EX)	\$15,500	Each	10%	\$13,950	Other	F1
X02-SW-STARTER-PSS-1YR	X02-SW-STARTER-PSS-1YR		Annual Maintenance PSS (X02-SW-STARTER)	\$22,500	Each	10%	\$20,250	Other	F1
X02-SWSTARTER-EX-CF-PSS-1YR	X02-SWSTARTER-EX-CF-PSS-1YR		Annual Maintenance PSS (X02-SWSTARTER-EX-CF)	\$15,500	Each	10%	\$13,950	Other	F1
X02-TRANSFMR-U-FD-PSS-1YR	X02-TRANSFMR-U-FD-PSS-1YR		Annual Maintenance PSS (X02-TRANSFMR-U-FD)	\$1,990	Each	10%	\$1,791	Other	F1
X02-UPS-220FP-PSS-1YR	X02-UPS-220FP-PSS-1YR		Annual Maintenance PSS (X02-UPS-220FP)	\$715	Each	10%	\$643	Other	F1
X02-UPS-220P-PSS-1YR	X02-UPS-220P-PSS-1YR		Annual Maintenance PSS (X02-UPS-220P)	\$715	Each	10%	\$643	Other	F1
X03-D25-1.6T-10T-F-PSS-1YR	X03-D25-1.6T-10T-F-PSS-1YR		Annual Maintenance PSS (X03-D25-1.6T-10T-F)	\$46,300	Each	10%	\$41,670	Other	F1
X03-D25-1.6T-10T-PSS-1YR	X03-D25-1.6T-10T-PSS-1YR		Annual Maintenance PSS (X03-D25-1.6T-10T)	\$46,300	Each	10%	\$41,670	Other	F1
X03-D25-1.6T-30T-F-PSS-1YR	X03-D25-1.6T-30T-F-PSS-1YR		Annual Maintenance PSS (X03-D25-1.6T-30T-F)	\$138,900	Each	10%	\$125,010	Other	F1
X03-D25-1.6T-30T-PSS-1YR	X03-D25-1.6T-30T-PSS-1YR		Annual Maintenance PSS (X03-D25-1.6T-30T)	\$138,900	Each	10%	\$125,010	Other	F1
X03-D25-1600-E-B-PSS-1YR	X03-D25-1600-E-B-PSS-1YR		Annual Maintenance PSS (X03-D25-1600-E-B)	\$89,800	Each	10%	\$80,820	Other	F1
X03-D25-1600-E-E-PSS-1YR	X03-D25-1600-E-E-PSS-1YR		Annual Maintenance PSS (X03-D25-1600-E-E)	\$89,800	Each	10%	\$80,820	Other	F1
X03-D25-1600-E-F-E-PSS-1YR	X03-D25-1600-E-F-E-PSS-1YR		Annual Maintenance PSS (X03-D25-1600-E-F-E)	\$89,800	Each	10%	\$80,820	Other	F1
X03-D25-1600-E-F-PSS-1YR	X03-D25-1600-E-F-PSS-1YR		Annual Maintenance PSS (X03-D25-1600-E-F)	\$185,200	Each	10%	\$166,680	Other	F1
X03-D25-1600-E-PSS-1YR	X03-D25-1600-E-PSS-1YR		Annual Maintenance PSS (X03-D25-1600-E)	\$185,200	Each	10%	\$166,680	Other	F1
X03-D25-1600-E-U-B-PSS-1YR	X03-D25-1600-E-U-B-PSS-1YR		Annual Maintenance PSS (X03-D25-1600-E-U-B)	\$89,800	Each	10%	\$80,820	Other	F1
X03-D25-1600-E-U-E-PSS-1YR	X03-D25-1600-E-U-E-PSS-1YR		Annual Maintenance PSS (X03-D25-1600-E-U-E)	\$89,800	Each	10%	\$80,820	Other	F1
X03-D25-1600-E-U-PSS-1YR	X03-D25-1600-E-U-PSS-1YR		Annual Maintenance PSS (X03-D25-1600-E-U)	\$185,200	Each	10%	\$166,680	Other	F1
X03-E-SW-40TB-ENC-PSS-1YR	X03-E-SW-40TB-ENC-PSS-1YR		Annual Maintenance PSS (X03-E-SW-40TB-ENC)	\$95,400	Each	10%	\$85,860	Other	F1
X03-SCALE-10TE-RTU-PSS-1YR	X03-SCALE-10TE-RTU-PSS-1YR		Annual Maintenance PSS (X03-SCALE-10TE-RTU)	\$46,300	Each	10%	\$41,670	Other	F1
X03-SW-40TB-ENC-CF-PSS-1YR	X03-SW-40TB-ENC-CF-PSS-1YR		Annual Maintenance PSS (X03-SW-40TB-ENC-CF)	\$95,400	Each	10%	\$85,860	Other	F1
X03-SW-40TB-ENC-PSS-1YR	X03-SW-40TB-ENC-PSS-1YR		Annual Maintenance PSS (X03-SW-40TB-ENC)	\$95,400	Each	10%	\$85,860	Other	F1
X200-SAS-E01-PSS-1YR	X200-SAS-E01-PSS-1YR		Annual Maintenance PSS (X200-SAS-E01)	\$15,089	Each	10%	\$13,580	Other	F1
X200-SAS-E02-PSS-1YR	X200-SAS-E02-PSS-1YR		Annual Maintenance PSS (X200-SAS-E02)	\$15,206	Each	10%	\$13,685	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X200-SAS-E03-PSS-1YR	X200-SAS-E03-PSS-1YR		Annual Maintenance PSS (X200-SAS-E03)	\$15,289	Each	10%	\$13,760	Other	F1
X200-SAS-E04-PSS-1YR	X200-SAS-E04-PSS-1YR		Annual Maintenance PSS (X200-SAS-E04)	\$15,630	Each	10%	\$14,067	Other	F1
X200-SAS-E05-PSS-1YR	X200-SAS-E05-PSS-1YR		Annual Maintenance PSS (X200-SAS-E05)	\$15,677	Each	10%	\$14,109	Other	F1
X200-SAS-E06-PSS-1YR	X200-SAS-E06-PSS-1YR		Annual Maintenance PSS (X200-SAS-E06)	\$16,347	Each	10%	\$14,712	Other	F1
X200-SAS-E07-PSS-1YR	X200-SAS-E07-PSS-1YR		Annual Maintenance PSS (X200-SAS-E07)	\$20,678	Each	10%	\$18,610	Other	F1
X200-SAS-E08-PSS-1YR	X200-SAS-E08-PSS-1YR		Annual Maintenance PSS (X200-SAS-E08)	\$19,943	Each	10%	\$17,949	Other	F1
X200-SAS-E09-PSS-1YR	X200-SAS-E09-PSS-1YR		Annual Maintenance PSS (X200-SAS-E09)	\$21,133	Each	10%	\$19,020	Other	F1
X200-SAS-E10-PSS-1YR	X200-SAS-E10-PSS-1YR		Annual Maintenance PSS (X200-SAS-E10)	\$20,399	Each	10%	\$18,359	Other	F1
X200-SAS-E11-PSS-1YR	X200-SAS-E11-PSS-1YR		Annual Maintenance PSS (X200-SAS-E11)	\$21,774	Each	10%	\$19,597	Other	F1
X200-SAS-E12-PSS-1YR	X200-SAS-E12-PSS-1YR		Annual Maintenance PSS (X200-SAS-E12)	\$21,040	Each	10%	\$18,936	Other	F1
X200-SAS-E13-PSS-1YR	X200-SAS-E13-PSS-1YR		Annual Maintenance PSS (X200-SAS-E13)	\$25,872	Each	10%	\$23,285	Other	F1
X200-SAS-E14-PSS-1YR	X200-SAS-E14-PSS-1YR		Annual Maintenance PSS (X200-SAS-E14)	\$25,143	Each	10%	\$22,629	Other	F1
X200-SAS-E15-PSS-1YR	X200-SAS-E15-PSS-1YR		Annual Maintenance PSS (X200-SAS-E15)	\$26,324	Each	10%	\$23,692	Other	F1
X200-SAS-E16-PSS-1YR	X200-SAS-E16-PSS-1YR		Annual Maintenance PSS (X200-SAS-E16)	\$25,595	Each	10%	\$23,036	Other	F1
X200-SAS-E17-PSS-1YR	X200-SAS-E17-PSS-1YR		Annual Maintenance PSS (X200-SAS-E17)	\$26,961	Each	10%	\$24,264	Other	F1
X200-SAS-E18-PSS-1YR	X200-SAS-E18-PSS-1YR		Annual Maintenance PSS (X200-SAS-E18)	\$26,232	Each	10%	\$23,608	Other	F1
X200-SAS-E19-PSS-1YR	X200-SAS-E19-PSS-1YR		Annual Maintenance PSS (X200-SAS-E19)	\$36,260	Each	10%	\$32,634	Other	F1
X200-SAS-E20-PSS-1YR	X200-SAS-E20-PSS-1YR		Annual Maintenance PSS (X200-SAS-E20)	\$35,689	Each	10%	\$32,120	Other	F1
X200-SAS-E21-PSS-1YR	X200-SAS-E21-PSS-1YR		Annual Maintenance PSS (X200-SAS-E21)	\$36,062	Each	10%	\$32,456	Other	F1
X200-SAS-E22-PSS-1YR	X200-SAS-E22-PSS-1YR		Annual Maintenance PSS (X200-SAS-E22)	\$35,755	Each	10%	\$32,179	Other	F1
X200-SAS-E23-PSS-1YR	X200-SAS-E23-PSS-1YR		Annual Maintenance PSS (X200-SAS-E23)	\$36,451	Each	10%	\$32,806	Other	F1
X200-SAS-E24-PSS-1YR	X200-SAS-E24-PSS-1YR		Annual Maintenance PSS (X200-SAS-E24)	\$35,864	Each	10%	\$32,277	Other	F1
X200-SATA-001-PSS-1YR	X200-SATA-001-PSS-1YR		Annual Maintenance PSS (X200-SATA-001)	\$5,800	Each	10%	\$5,220	Other	F1
X200-SATA-002-PSS-1YR	X200-SATA-002-PSS-1YR		Annual Maintenance PSS (X200-SATA-002)	\$6,207	Each	10%	\$5,587	Other	F1
X200-SATA-003-PSS-1YR	X200-SATA-003-PSS-1YR		Annual Maintenance PSS (X200-SATA-003)	\$5,950	Each	10%	\$5,355	Other	F1
X200-SATA-004-PSS-1YR	X200-SATA-004-PSS-1YR		Annual Maintenance PSS (X200-SATA-004)	\$6,357	Each	10%	\$5,722	Other	F1
X200-SATA-005-PSS-1YR	X200-SATA-005-PSS-1YR		Annual Maintenance PSS (X200-SATA-005)	\$6,234	Each	10%	\$5,611	Other	F1
X200-SATA-006-PSS-1YR	X200-SATA-006-PSS-1YR		Annual Maintenance PSS (X200-SATA-006)	\$6,641	Each	10%	\$5,977	Other	F1
X200-SATA-007-PSS-1YR	X200-SATA-007-PSS-1YR		Annual Maintenance PSS (X200-SATA-007)	\$6,440	Each	10%	\$5,796	Other	F1
X200-SATA-008-PSS-1YR	X200-SATA-008-PSS-1YR		Annual Maintenance PSS (X200-SATA-008)	\$6,562	Each	10%	\$5,906	Other	F1
X200-SATA-009-PSS-1YR	X200-SATA-009-PSS-1YR		Annual Maintenance PSS (X200-SATA-009)	\$6,971	Each	10%	\$6,274	Other	F1
X200-SATA-010-PSS-1YR	X200-SATA-010-PSS-1YR		Annual Maintenance PSS (X200-SATA-010)	\$6,799	Each	10%	\$6,119	Other	F1
X200-SATA-011-PSS-1YR	X200-SATA-011-PSS-1YR		Annual Maintenance PSS (X200-SATA-011)	\$7,207	Each	10%	\$6,487	Other	F1
X200-SATA-012-PSS-1YR	X200-SATA-012-PSS-1YR		Annual Maintenance PSS (X200-SATA-012)	\$9,343	Each	10%	\$8,409	Other	F1
X200-SATA-013-PSS-1YR	X200-SATA-013-PSS-1YR		Annual Maintenance PSS (X200-SATA-013)	\$9,519	Each	10%	\$8,567	Other	F1
X200-SATA-014-PSS-1YR	X200-SATA-014-PSS-1YR		Annual Maintenance PSS (X200-SATA-014)	\$10,913	Each	10%	\$9,821	Other	F1
X200-SATA-015-PSS-1YR	X200-SATA-015-PSS-1YR		Annual Maintenance PSS (X200-SATA-015)	\$9,666	Each	10%	\$8,699	Other	F1
X200-SATA-016-HB-PSS-1YR	X200-SATA-016-HB-PSS-1YR		Annual Maintenance PSS (X200-SATA-016-HB)	\$4,429	Each	10%	\$3,986	Other	F1
X200-SATA-016-PSS-1YR	X200-SATA-016-PSS-1YR		Annual Maintenance PSS (X200-SATA-016)	\$10,158	Each	10%	\$9,142	Other	F1
X200-SATA-016-SB-C-PSS-1YR	X200-SATA-016-SB-C-PSS-1YR		Annual Maintenance PSS (X200-SATA-016-SB-C)	\$6,644	Each	10%	\$5,979	Other	F1
X200-SATA-016-SB-PSS-1YR	X200-SATA-016-SB-PSS-1YR		Annual Maintenance PSS (X200-SATA-016-SB)	\$5,746	Each	10%	\$5,171	Other	F1
X200-SATA-017-PSS-1YR	X200-SATA-017-PSS-1YR		Annual Maintenance PSS (X200-SATA-017)	\$9,951	Each	10%	\$8,956	Other	F1
X200-SATA-018-PSS-1YR	X200-SATA-018-PSS-1YR		Annual Maintenance PSS (X200-SATA-018)	\$10,443	Each	10%	\$9,398	Other	F1
X200-SATA-019-PSS-1YR	X200-SATA-019-PSS-1YR		Annual Maintenance PSS (X200-SATA-019)	\$11,568	Each	10%	\$10,411	Other	F1
X200-SATA-020-PSS-1YR	X200-SATA-020-PSS-1YR		Annual Maintenance PSS (X200-SATA-020)	\$11,861	Each	10%	\$10,675	Other	F1
X200-SATA-021-PSS-1YR	X200-SATA-021-PSS-1YR		Annual Maintenance PSS (X200-SATA-021)	\$12,368	Each	10%	\$11,131	Other	F1
X200-SATA-022-PSS-1YR	X200-SATA-022-PSS-1YR		Annual Maintenance PSS (X200-SATA-022)	\$9,900	Each	10%	\$8,910	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X200-SATA-023-PSS-1YR	X200-SATA-023-PSS-1YR		Annual Maintenance PSS (X200-SATA-023)	\$11,709	Each	10%	\$10,538	Other	F1
X200-SATA-024-PSS-1YR	X200-SATA-024-PSS-1YR		Annual Maintenance PSS (X200-SATA-024)	\$16,905	Each	10%	\$15,214	Other	F1
X200-SATA-S01-PSS-1YR	X200-SATA-S01-PSS-1YR		Annual Maintenance PSS (X200-SATA-S01)	\$8,061	Each	10%	\$7,255	Other	F1
X200-SATA-S02-PSS-1YR	X200-SATA-S02-PSS-1YR		Annual Maintenance PSS (X200-SATA-S02)	\$8,557	Each	10%	\$7,701	Other	F1
X200-SATA-S03-PSS-1YR	X200-SATA-S03-PSS-1YR		Annual Maintenance PSS (X200-SATA-S03)	\$8,213	Each	10%	\$7,391	Other	F1
X200-SATA-S04-PSS-1YR	X200-SATA-S04-PSS-1YR		Annual Maintenance PSS (X200-SATA-S04)	\$8,690	Each	10%	\$7,821	Other	F1
X200-SATA-S05-PSS-1YR	X200-SATA-S05-PSS-1YR		Annual Maintenance PSS (X200-SATA-S05)	\$8,390	Each	10%	\$7,551	Other	F1
X200-SATA-S06-PSS-1YR	X200-SATA-S06-PSS-1YR		Annual Maintenance PSS (X200-SATA-S06)	\$8,867	Each	10%	\$7,981	Other	F1
X200-SATA-S07-PSS-1YR	X200-SATA-S07-PSS-1YR		Annual Maintenance PSS (X200-SATA-S07)	\$8,725	Each	10%	\$7,853	Other	F1
X200-SATA-S08-PSS-1YR	X200-SATA-S08-PSS-1YR		Annual Maintenance PSS (X200-SATA-S08)	\$9,202	Each	10%	\$8,282	Other	F1
X200-SATA-S09-PSS-1YR	X200-SATA-S09-PSS-1YR		Annual Maintenance PSS (X200-SATA-S09)	\$15,535	Each	10%	\$13,981	Other	F1
X200-SATA-S100-PSS-1YR	X200-SATA-S100-PSS-1YR		Annual Maintenance PSS (X200-SATA-S100)	\$36,502	Each	10%	\$32,852	Other	F1
X200-SATA-S101-PSS-1YR	X200-SATA-S101-PSS-1YR		Annual Maintenance PSS (X200-SATA-S101)	\$36,588	Each	10%	\$32,929	Other	F1
X200-SATA-S102-PSS-1YR	X200-SATA-S102-PSS-1YR		Annual Maintenance PSS (X200-SATA-S102)	\$36,520	Each	10%	\$32,868	Other	F1
X200-SATA-S103-PSS-1YR	X200-SATA-S103-PSS-1YR		Annual Maintenance PSS (X200-SATA-S103)	\$36,960	Each	10%	\$33,264	Other	F1
X200-SATA-S104-PSS-1YR	X200-SATA-S104-PSS-1YR		Annual Maintenance PSS (X200-SATA-S104)	\$36,536	Each	10%	\$32,882	Other	F1
X200-SATA-S105-PSS-1YR	X200-SATA-S105-PSS-1YR		Annual Maintenance PSS (X200-SATA-S105)	\$16,542	Each	10%	\$14,888	Other	F1
X200-SATA-S106-PSS-1YR	X200-SATA-S106-PSS-1YR		Annual Maintenance PSS (X200-SATA-S106)	\$16,040	Each	10%	\$14,436	Other	F1
X200-SATA-S107-PSS-1YR	X200-SATA-S107-PSS-1YR		Annual Maintenance PSS (X200-SATA-S107)	\$16,562	Each	10%	\$14,906	Other	F1
X200-SATA-S108-PSS-1YR	X200-SATA-S108-PSS-1YR		Annual Maintenance PSS (X200-SATA-S108)	\$16,184	Each	10%	\$14,565	Other	F1
X200-SATA-S109-PSS-1YR	X200-SATA-S109-PSS-1YR		Annual Maintenance PSS (X200-SATA-S109)	\$16,964	Each	10%	\$15,268	Other	F1
X200-SATA-S110-PSS-1YR	X200-SATA-S110-PSS-1YR		Annual Maintenance PSS (X200-SATA-S110)	\$16,027	Each	10%	\$14,424	Other	F1
X200-SATA-S111-PSS-1YR	X200-SATA-S111-PSS-1YR		Annual Maintenance PSS (X200-SATA-S111)	\$16,461	Each	10%	\$14,815	Other	F1
X200-SATA-S112-PSS-1YR	X200-SATA-S112-PSS-1YR		Annual Maintenance PSS (X200-SATA-S112)	\$12,863	Each	10%	\$11,577	Other	F1
X200-SATA-S113-PSS-1YR	X200-SATA-S113-PSS-1YR		Annual Maintenance PSS (X200-SATA-S113)	\$12,365	Each	10%	\$11,128	Other	F1
X200-SATA-S114-PSS-1YR	X200-SATA-S114-PSS-1YR		Annual Maintenance PSS (X200-SATA-S114)	\$12,808	Each	10%	\$11,527	Other	F1
X200-SATA-S115-PSS-1YR	X200-SATA-S115-PSS-1YR		Annual Maintenance PSS (X200-SATA-S115)	\$12,487	Each	10%	\$11,238	Other	F1
X200-SATA-S116-PSS-1YR	X200-SATA-S116-PSS-1YR		Annual Maintenance PSS (X200-SATA-S116)	\$13,223	Each	10%	\$11,901	Other	F1
X200-SATA-S117-PSS-1YR	X200-SATA-S117-PSS-1YR		Annual Maintenance PSS (X200-SATA-S117)	\$12,720	Each	10%	\$11,448	Other	F1
X200-SATA-S118-PSS-1YR	X200-SATA-S118-PSS-1YR		Annual Maintenance PSS (X200-SATA-S118)	\$14,377	Each	10%	\$12,939	Other	F1
X200-SATA-S119-PSS-1YR	X200-SATA-S119-PSS-1YR		Annual Maintenance PSS (X200-SATA-S119)	\$13,892	Each	10%	\$12,503	Other	F1
X200-SATA-S120-PSS-1YR	X200-SATA-S120-PSS-1YR		Annual Maintenance PSS (X200-SATA-S120)	\$14,493	Each	10%	\$13,043	Other	F1
X200-SATA-S121-PSS-1YR	X200-SATA-S121-PSS-1YR		Annual Maintenance PSS (X200-SATA-S121)	\$15,738	Each	10%	\$14,164	Other	F1
X200-SATA-S122-PSS-1YR	X200-SATA-S122-PSS-1YR		Annual Maintenance PSS (X200-SATA-S122)	\$14,024	Each	10%	\$12,621	Other	F1
X200-SATA-S123-PSS-1YR	X200-SATA-S123-PSS-1YR		Annual Maintenance PSS (X200-SATA-S123)	\$14,764	Each	10%	\$13,288	Other	F1
X200-SATA-S124-PSS-1YR	X200-SATA-S124-PSS-1YR		Annual Maintenance PSS (X200-SATA-S124)	\$14,277	Each	10%	\$12,849	Other	F1
X200-SATA-S125-PSS-1YR	X200-SATA-S125-PSS-1YR		Annual Maintenance PSS (X200-SATA-S125)	\$20,698	Each	10%	\$18,628	Other	F1
X200-SATA-S126-PSS-1YR	X200-SATA-S126-PSS-1YR		Annual Maintenance PSS (X200-SATA-S126)	\$20,211	Each	10%	\$18,190	Other	F1
X200-SATA-S127-PSS-1YR	X200-SATA-S127-PSS-1YR		Annual Maintenance PSS (X200-SATA-S127)	\$20,658	Each	10%	\$18,592	Other	F1
X200-SATA-S128-PSS-1YR	X200-SATA-S128-PSS-1YR		Annual Maintenance PSS (X200-SATA-S128)	\$20,324	Each	10%	\$18,291	Other	F1
X200-SATA-S129-PSS-1YR	X200-SATA-S129-PSS-1YR		Annual Maintenance PSS (X200-SATA-S129)	\$21,030	Each	10%	\$18,927	Other	F1
X200-SATA-S130-PSS-1YR	X200-SATA-S130-PSS-1YR		Annual Maintenance PSS (X200-SATA-S130)	\$20,538	Each	10%	\$18,484	Other	F1
X200-SATA-S131-PSS-1YR	X200-SATA-S131-PSS-1YR		Annual Maintenance PSS (X200-SATA-S131)	\$29,008	Each	10%	\$26,108	Other	F1
X200-SATA-S132-PSS-1YR	X200-SATA-S132-PSS-1YR		Annual Maintenance PSS (X200-SATA-S132)	\$16,230	Each	10%	\$14,607	Other	F1
X200-SATA-S133-PSS-1YR	X200-SATA-S133-PSS-1YR		Annual Maintenance PSS (X200-SATA-S133)	\$28,552	Each	10%	\$25,696	Other	F1
X200-SATA-S134-PSS-1YR	X200-SATA-S134-PSS-1YR		Annual Maintenance PSS (X200-SATA-S134)	\$28,850	Each	10%	\$25,965	Other	F1
X200-SATA-S135-PSS-1YR	X200-SATA-S135-PSS-1YR		Annual Maintenance PSS (X200-SATA-S135)	\$28,604	Each	10%	\$25,743	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X200-SATA-S133-PSS-1YR	X200-SATA-S133-PSS-1YR		Annual Maintenance PSS (X200-SATA-S133)	\$29,161	Each	10%	\$26,245	Other	F1
X200-SATA-S134-PSS-1YR	X200-SATA-S134-PSS-1YR		Annual Maintenance PSS (X200-SATA-S134)	\$28,691	Each	10%	\$25,822	Other	F1
X200-SATA-S135-PSS-1YR	X200-SATA-S135-PSS-1YR		Annual Maintenance PSS (X200-SATA-S135)	\$38,213	Each	10%	\$34,392	Other	F1
X200-SATA-S136-PSS-1YR	X200-SATA-S136-PSS-1YR		Annual Maintenance PSS (X200-SATA-S136)	\$37,779	Each	10%	\$34,001	Other	F1
X200-SATA-S137-PSS-1YR	X200-SATA-S137-PSS-1YR		Annual Maintenance PSS (X200-SATA-S137)	\$38,246	Each	10%	\$34,422	Other	F1
X200-SATA-S138-PSS-1YR	X200-SATA-S138-PSS-1YR		Annual Maintenance PSS (X200-SATA-S138)	\$37,807	Each	10%	\$34,027	Other	F1
X200-SATA-S139-PSS-1YR	X200-SATA-S139-PSS-1YR		Annual Maintenance PSS (X200-SATA-S139)	\$38,292	Each	10%	\$34,463	Other	F1
X200-SATA-S13-PSS-1YR	X200-SATA-S13-PSS-1YR		Annual Maintenance PSS (X200-SATA-S13)	\$15,925	Each	10%	\$14,332	Other	F1
X200-SATA-S140-PSS-1YR	X200-SATA-S140-PSS-1YR		Annual Maintenance PSS (X200-SATA-S140)	\$37,844	Each	10%	\$34,059	Other	F1
X200-SATA-S141-PSS-1YR	X200-SATA-S141-PSS-1YR		Annual Maintenance PSS (X200-SATA-S141)	\$14,172	Each	10%	\$12,754	Other	F1
X200-SATA-S14-PSS-1YR	X200-SATA-S14-PSS-1YR		Annual Maintenance PSS (X200-SATA-S14)	\$16,417	Each	10%	\$14,775	Other	F1
X200-SATA-S15-PSS-1YR	X200-SATA-S15-PSS-1YR		Annual Maintenance PSS (X200-SATA-S15)	\$16,277	Each	10%	\$14,649	Other	F1
X200-SATA-S16-PSS-1YR	X200-SATA-S16-PSS-1YR		Annual Maintenance PSS (X200-SATA-S16)	\$16,788	Each	10%	\$15,091	Other	F1
X200-SATA-S17-PSS-1YR	X200-SATA-S17-PSS-1YR		Annual Maintenance PSS (X200-SATA-S17)	\$8,731	Each	10%	\$7,858	Other	F1
X200-SATA-S18-PSS-1YR	X200-SATA-S18-PSS-1YR		Annual Maintenance PSS (X200-SATA-S18)	\$9,210	Each	10%	\$8,289	Other	F1
X200-SATA-S19-PSS-1YR	X200-SATA-S19-PSS-1YR		Annual Maintenance PSS (X200-SATA-S19)	\$8,932	Each	10%	\$8,039	Other	F1
X200-SATA-S20-PSS-1YR	X200-SATA-S20-PSS-1YR		Annual Maintenance PSS (X200-SATA-S20)	\$9,410	Each	10%	\$8,469	Other	F1
X200-SATA-S21-PSS-1YR	X200-SATA-S21-PSS-1YR		Annual Maintenance PSS (X200-SATA-S21)	\$9,075	Each	10%	\$8,167	Other	F1
X200-SATA-S22-PSS-1YR	X200-SATA-S22-PSS-1YR		Annual Maintenance PSS (X200-SATA-S22)	\$9,352	Each	10%	\$8,417	Other	F1
X200-SATA-S23-PSS-1YR	X200-SATA-S23-PSS-1YR		Annual Maintenance PSS (X200-SATA-S23)	\$9,830	Each	10%	\$8,847	Other	F1
X200-SATA-S24-PSS-1YR	X200-SATA-S24-PSS-1YR		Annual Maintenance PSS (X200-SATA-S24)	\$15,882	Each	10%	\$14,294	Other	F1
X200-SATA-S25-PSS-1YR	X200-SATA-S25-PSS-1YR		Annual Maintenance PSS (X200-SATA-S25)	\$16,379	Each	10%	\$14,741	Other	F1
X200-SATA-S26-PSS-1YR	X200-SATA-S26-PSS-1YR		Annual Maintenance PSS (X200-SATA-S26)	\$15,995	Each	10%	\$14,395	Other	F1
X200-SATA-S27-PSS-1YR	X200-SATA-S27-PSS-1YR		Annual Maintenance PSS (X200-SATA-S27)	\$16,492	Each	10%	\$14,843	Other	F1
X200-SATA-S28-PSS-1YR	X200-SATA-S28-PSS-1YR		Annual Maintenance PSS (X200-SATA-S28)	\$15,929	Each	10%	\$14,336	Other	F1
X200-SATA-S29-PSS-1YR	X200-SATA-S29-PSS-1YR		Annual Maintenance PSS (X200-SATA-S29)	\$16,408	Each	10%	\$14,767	Other	F1
X200-SATA-S30-PSS-1YR	X200-SATA-S30-PSS-1YR		Annual Maintenance PSS (X200-SATA-S30)	\$16,206	Each	10%	\$14,586	Other	F1
X200-SATA-S31-PSS-1YR	X200-SATA-S31-PSS-1YR		Annual Maintenance PSS (X200-SATA-S31)	\$16,685	Each	10%	\$15,016	Other	F1
X200-SATA-S32-PSS-1YR	X200-SATA-S32-PSS-1YR		Annual Maintenance PSS (X200-SATA-S32)	\$11,241	Each	10%	\$10,117	Other	F1
X200-SATA-S33-PSS-1YR	X200-SATA-S33-PSS-1YR		Annual Maintenance PSS (X200-SATA-S33)	\$11,705	Each	10%	\$10,535	Other	F1
X200-SATA-S34-PSS-1YR	X200-SATA-S34-PSS-1YR		Annual Maintenance PSS (X200-SATA-S34)	\$11,436	Each	10%	\$10,292	Other	F1
X200-SATA-S35-PSS-1YR	X200-SATA-S35-PSS-1YR		Annual Maintenance PSS (X200-SATA-S35)	\$11,900	Each	10%	\$10,710	Other	F1
X200-SATA-S36-PSS-1YR	X200-SATA-S36-PSS-1YR		Annual Maintenance PSS (X200-SATA-S36)	\$11,575	Each	10%	\$10,417	Other	F1
X200-SATA-S37-PSS-1YR	X200-SATA-S37-PSS-1YR		Annual Maintenance PSS (X200-SATA-S37)	\$11,843	Each	10%	\$10,659	Other	F1
X200-SATA-S38-PSS-1YR	X200-SATA-S38-PSS-1YR		Annual Maintenance PSS (X200-SATA-S38)	\$12,317	Each	10%	\$11,086	Other	F1
X200-SATA-S39-PSS-1YR	X200-SATA-S39-PSS-1YR		Annual Maintenance PSS (X200-SATA-S39)	\$16,826	Each	10%	\$15,143	Other	F1
X200-SATA-S40-PSS-1YR	X200-SATA-S40-PSS-1YR		Annual Maintenance PSS (X200-SATA-S40)	\$17,320	Each	10%	\$15,588	Other	F1
X200-SATA-S41-PSS-1YR	X200-SATA-S41-PSS-1YR		Annual Maintenance PSS (X200-SATA-S41)	\$17,030	Each	10%	\$15,327	Other	F1
X200-SATA-S42-PSS-1YR	X200-SATA-S42-PSS-1YR		Annual Maintenance PSS (X200-SATA-S42)	\$17,524	Each	10%	\$15,771	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X200-SATA-S43-PSS-1YR	X200-SATA-S43-PSS-1YR		Annual Maintenance PSS (X200-SATA-S43)	\$17,218	Each	10%	\$15,497	Other	F1
X200-SATA-S44-PSS-1YR	X200-SATA-S44-PSS-1YR		Annual Maintenance PSS (X200-SATA-S44)	\$17,575	Each	10%	\$15,817	Other	F1
X200-SATA-S45-PSS-1YR	X200-SATA-S45-PSS-1YR		Annual Maintenance PSS (X200-SATA-S45)	\$18,067	Each	10%	\$16,261	Other	F1
X200-SATA-S46-PSS-1YR	X200-SATA-S46-PSS-1YR		Annual Maintenance PSS (X200-SATA-S46)	\$14,009	Each	10%	\$12,608	Other	F1
X200-SATA-S47-PSS-1YR	X200-SATA-S47-PSS-1YR		Annual Maintenance PSS (X200-SATA-S47)	\$14,487	Each	10%	\$13,038	Other	F1
X200-SATA-S48-PSS-1YR	X200-SATA-S48-PSS-1YR		Annual Maintenance PSS (X200-SATA-S48)	\$14,210	Each	10%	\$12,789	Other	F1
X200-SATA-S49-PSS-1YR	X200-SATA-S49-PSS-1YR		Annual Maintenance PSS (X200-SATA-S49)	\$14,688	Each	10%	\$13,219	Other	F1
X200-SATA-S50-PSS-1YR	X200-SATA-S50-PSS-1YR		Annual Maintenance PSS (X200-SATA-S50)	\$14,353	Each	10%	\$12,917	Other	F1
X200-SATA-S51-PSS-1YR	X200-SATA-S51-PSS-1YR		Annual Maintenance PSS (X200-SATA-S51)	\$14,629	Each	10%	\$13,166	Other	F1
X200-SATA-S52-PSS-1YR	X200-SATA-S52-PSS-1YR		Annual Maintenance PSS (X200-SATA-S52)	\$15,108	Each	10%	\$13,597	Other	F1
X200-SATA-S53-PSS-1YR	X200-SATA-S53-PSS-1YR		Annual Maintenance PSS (X200-SATA-S53)	\$17,234	Each	10%	\$15,511	Other	F1
X200-SATA-S54-PSS-1YR	X200-SATA-S54-PSS-1YR		Annual Maintenance PSS (X200-SATA-S54)	\$17,733	Each	10%	\$15,960	Other	F1
X200-SATA-S55-PSS-1YR	X200-SATA-S55-PSS-1YR		Annual Maintenance PSS (X200-SATA-S55)	\$17,391	Each	10%	\$15,652	Other	F1
X200-SATA-S56-PSS-1YR	X200-SATA-S56-PSS-1YR		Annual Maintenance PSS (X200-SATA-S56)	\$17,404	Each	10%	\$15,664	Other	F1
X200-SATA-S57-PSS-1YR	X200-SATA-S57-PSS-1YR		Annual Maintenance PSS (X200-SATA-S57)	\$17,534	Each	10%	\$15,780	Other	F1
X200-SATA-S58-PSS-1YR	X200-SATA-S58-PSS-1YR		Annual Maintenance PSS (X200-SATA-S58)	\$18,012	Each	10%	\$16,211	Other	F1
X200-SATA-S59-PSS-1YR	X200-SATA-S59-PSS-1YR		Annual Maintenance PSS (X200-SATA-S59)	\$17,810	Each	10%	\$16,029	Other	F1
X200-SATA-S60-PSS-1YR	X200-SATA-S60-PSS-1YR		Annual Maintenance PSS (X200-SATA-S60)	\$18,289	Each	10%	\$16,460	Other	F1
X200-SATA-S61-PSS-1YR	X200-SATA-S61-PSS-1YR		Annual Maintenance PSS (X200-SATA-S61)	\$12,189	Each	10%	\$10,970	Other	F1
X200-SATA-S62-PSS-1YR	X200-SATA-S62-PSS-1YR		Annual Maintenance PSS (X200-SATA-S62)	\$13,500	Each	10%	\$12,150	Other	F1
X200-SATA-S63-PSS-1YR	X200-SATA-S63-PSS-1YR		Annual Maintenance PSS (X200-SATA-S63)	\$13,352	Each	10%	\$12,017	Other	F1
X200-SATA-S64-PSS-1YR	X200-SATA-S64-PSS-1YR		Annual Maintenance PSS (X200-SATA-S64)	\$10,519	Each	10%	\$9,467	Other	F1
X200-SATA-S65-PSS-1YR	X200-SATA-S65-PSS-1YR		Annual Maintenance PSS (X200-SATA-S65)	\$10,725	Each	10%	\$9,652	Other	F1
X200-SATA-S66-PSS-1YR	X200-SATA-S66-PSS-1YR		Annual Maintenance PSS (X200-SATA-S66)	\$11,362	Each	10%	\$10,226	Other	F1
X200-SATA-S67-PSS-1YR	X200-SATA-S67-PSS-1YR		Annual Maintenance PSS (X200-SATA-S67)	\$16,269	Each	10%	\$14,642	Other	F1
X200-SATA-S68-PSS-1YR	X200-SATA-S68-PSS-1YR		Annual Maintenance PSS (X200-SATA-S68)	\$11,528	Each	10%	\$10,375	Other	F1
X200-SATA-S69-PSS-1YR	X200-SATA-S69-PSS-1YR		Annual Maintenance PSS (X200-SATA-S69)	\$11,087	Each	10%	\$9,979	Other	F1
X200-SATA-S70-PSS-1YR	X200-SATA-S70-PSS-1YR		Annual Maintenance PSS (X200-SATA-S70)	\$10,871	Each	10%	\$9,784	Other	F1
X200-SATA-S71-PSS-1YR	X200-SATA-S71-PSS-1YR		Annual Maintenance PSS (X200-SATA-S71)	\$10,447	Each	10%	\$9,403	Other	F1
X200-SATA-S72-PSS-1YR	X200-SATA-S72-PSS-1YR		Annual Maintenance PSS (X200-SATA-S72)	\$13,854	Each	10%	\$12,468	Other	F1
X200-SATA-S73-PSS-1YR	X200-SATA-S73-PSS-1YR		Annual Maintenance PSS (X200-SATA-S73)	\$9,941	Each	10%	\$8,947	Other	F1
X200-SATA-S74-PSS-1YR	X200-SATA-S74-PSS-1YR		Annual Maintenance PSS (X200-SATA-S74)	\$13,348	Each	10%	\$12,013	Other	F1
X200-SATA-S75-PSS-1YR	X200-SATA-S75-PSS-1YR		Annual Maintenance PSS (X200-SATA-S75)	\$17,030	Each	10%	\$15,327	Other	F1
X200-SATA-S76-PSS-1YR	X200-SATA-S76-PSS-1YR		Annual Maintenance PSS (X200-SATA-S76)	\$16,541	Each	10%	\$14,887	Other	F1
X200-SATA-S77-PSS-1YR	X200-SATA-S77-PSS-1YR		Annual Maintenance PSS (X200-SATA-S77)	\$16,879	Each	10%	\$15,191	Other	F1
X200-SATA-S78-PSS-1YR	X200-SATA-S78-PSS-1YR		Annual Maintenance PSS (X200-SATA-S78)	\$16,622	Each	10%	\$14,960	Other	F1
X200-SATA-S79-PSS-1YR	X200-SATA-S79-PSS-1YR		Annual Maintenance PSS (X200-SATA-S79)	\$17,270	Each	10%	\$15,543	Other	F1
X200-SATA-S80-PSS-1YR	X200-SATA-S80-PSS-1YR		Annual Maintenance PSS (X200-SATA-S80)	\$16,770	Each	10%	\$15,093	Other	F1
X200-SATA-S81-PSS-1YR	X200-SATA-S81-PSS-1YR		Annual Maintenance PSS (X200-SATA-S81)	\$18,419	Each	10%	\$16,577	Other	F1
X200-SATA-S82-PSS-1YR	X200-SATA-S82-PSS-1YR		Annual Maintenance PSS (X200-SATA-S82)	\$17,947	Each	10%	\$16,152	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X200-SATA-S83-PSS-1YR	X200-SATA-S83-PSS-1YR		Annual Maintenance PSS (X200-SATA-S83)	\$18,498	Each	10%	\$16,648	Other	F1	
X200-SATA-S84-PSS-1YR	X200-SATA-S84-PSS-1YR		Annual Maintenance PSS (X200-SATA-S84)	\$18,045	Each	10%	\$16,241	Other	F1	
X200-SATA-S85-PSS-1YR	X200-SATA-S85-PSS-1YR		Annual Maintenance PSS (X200-SATA-S85)	\$18,708	Each	10%	\$16,837	Other	F1	
X200-SATA-S86-PSS-1YR	X200-SATA-S86-PSS-1YR		Annual Maintenance PSS (X200-SATA-S86)	\$18,229	Each	10%	\$16,406	Other	F1	
X200-SATA-S87-PSS-1YR	X200-SATA-S87-PSS-1YR		Annual Maintenance PSS (X200-SATA-S87)	\$36,582	Each	10%	\$32,924	Other	F1	
X200-SATA-S88-PSS-1YR	X200-SATA-S88-PSS-1YR		Annual Maintenance PSS (X200-SATA-S88)	\$36,155	Each	10%	\$32,540	Other	F1	
X200-SATA-S89-PSS-1YR	X200-SATA-S89-PSS-1YR		Annual Maintenance PSS (X200-SATA-S89)	\$36,603	Each	10%	\$32,943	Other	F1	
X200-SATA-S90-PSS-1YR	X200-SATA-S90-PSS-1YR		Annual Maintenance PSS (X200-SATA-S90)	\$36,171	Each	10%	\$32,554	Other	F1	
X200-SATA-S91-PSS-1YR	X200-SATA-S91-PSS-1YR		Annual Maintenance PSS (X200-SATA-S91)	\$36,625	Each	10%	\$32,963	Other	F1	
X200-SATA-S92-PSS-1YR	X200-SATA-S92-PSS-1YR		Annual Maintenance PSS (X200-SATA-S92)	\$36,181	Each	10%	\$32,563	Other	F1	
X200-SATA-S93-PSS-1YR	X200-SATA-S93-PSS-1YR		Annual Maintenance PSS (X200-SATA-S93)	\$27,847	Each	10%	\$25,062	Other	F1	
X200-SATA-S94-PSS-1YR	X200-SATA-S94-PSS-1YR		Annual Maintenance PSS (X200-SATA-S94)	\$27,392	Each	10%	\$24,653	Other	F1	
X200-SATA-S95-PSS-1YR	X200-SATA-S95-PSS-1YR		Annual Maintenance PSS (X200-SATA-S95)	\$27,936	Each	10%	\$25,142	Other	F1	
X200-SATA-S96-PSS-1YR	X200-SATA-S96-PSS-1YR		Annual Maintenance PSS (X200-SATA-S96)	\$27,478	Each	10%	\$24,730	Other	F1	
X200-SATA-S97-PSS-1YR	X200-SATA-S97-PSS-1YR		Annual Maintenance PSS (X200-SATA-S97)	\$28,098	Each	10%	\$25,288	Other	F1	
X200-SATA-S98-PSS-1YR	X200-SATA-S98-PSS-1YR		Annual Maintenance PSS (X200-SATA-S98)	\$27,636	Each	10%	\$24,872	Other	F1	
X200-SATA-S99-PSS-1YR	X200-SATA-S99-PSS-1YR		Annual Maintenance PSS (X200-SATA-S99)	\$36,911	Each	10%	\$33,220	Other	F1	
X210-SAS-E02-HO-PSS-1YR	X210-SAS-E02-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E02-HO)	\$16,867	Each	10%	\$15,181	Other	F1	
X210-SAS-E02-PSS-1YR	X210-SAS-E02-PSS-1YR		Annual Maintenance PSS (X210-SAS-E02)	\$25,798	Each	10%	\$23,218	Other	F1	
X210-SAS-E03-HO-PSS-1YR	X210-SAS-E03-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E03-HO)	\$17,166	Each	10%	\$15,450	Other	F1	
X210-SAS-E03-PSS-1YR	X210-SAS-E03-PSS-1YR		Annual Maintenance PSS (X210-SAS-E03)	\$26,421	Each	10%	\$23,779	Other	F1	
X210-SAS-E05-HO-PSS-1YR	X210-SAS-E05-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E05-HO)	\$25,505	Each	10%	\$22,954	Other	F1	
X210-SAS-E05-PSS-1YR	X210-SAS-E05-PSS-1YR		Annual Maintenance PSS (X210-SAS-E05)	\$37,692	Each	10%	\$33,923	Other	F1	
X210-SAS-E06-HO-PSS-1YR	X210-SAS-E06-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E06-HO)	\$25,914	Each	10%	\$23,323	Other	F1	
X210-SAS-E06-PSS-1YR	X210-SAS-E06-PSS-1YR		Annual Maintenance PSS (X210-SAS-E06)	\$38,168	Each	10%	\$34,351	Other	F1	
X210-SAS-E08-HO-PSS-1YR	X210-SAS-E08-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E08-HO)	\$12,823	Each	10%	\$11,541	Other	F1	
X210-SAS-E08-PSS-1YR	X210-SAS-E08-PSS-1YR		Annual Maintenance PSS (X210-SAS-E08)	\$20,711	Each	10%	\$18,640	Other	F1	
X210-SAS-E09-HO-PSS-1YR	X210-SAS-E09-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E09-HO)	\$13,106	Each	10%	\$11,796	Other	F1	
X210-SAS-E09-PSS-1YR	X210-SAS-E09-PSS-1YR		Annual Maintenance PSS (X210-SAS-E09)	\$21,339	Each	10%	\$19,205	Other	F1	
X210-SAS-E11-HO-PSS-1YR	X210-SAS-E11-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E11-HO)	\$8,788	Each	10%	\$7,909	Other	F1	
X210-SAS-E11-PSS-1YR	X210-SAS-E11-PSS-1YR		Annual Maintenance PSS (X210-SAS-E11)	\$15,317	Each	10%	\$13,785	Other	F1	
X210-SAS-E12-HO-PSS-1YR	X210-SAS-E12-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E12-HO)	\$9,046	Each	10%	\$8,142	Other	F1	
X210-SAS-E12-PSS-1YR	X210-SAS-E12-PSS-1YR		Annual Maintenance PSS (X210-SAS-E12)	\$16,020	Each	10%	\$14,418	Other	F1	
X210-SAS-E14-HO-PSS-1YR	X210-SAS-E14-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E14-HO)	\$17,487	Each	10%	\$15,739	Other	F1	
X210-SAS-E14-PSS-1YR	X210-SAS-E14-PSS-1YR		Annual Maintenance PSS (X210-SAS-E14)	\$27,055	Each	10%	\$24,349	Other	F1	
X210-SAS-E15-HO-PSS-1YR	X210-SAS-E15-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E15-HO)	\$17,794	Each	10%	\$16,015	Other	F1	
X210-SAS-E15-PSS-1YR	X210-SAS-E15-PSS-1YR		Annual Maintenance PSS (X210-SAS-E15)	\$27,529	Each	10%	\$24,776	Other	F1	
X210-SAS-E17-HO-PSS-1YR	X210-SAS-E17-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E17-HO)	\$13,441	Each	10%	\$12,097	Other	F1	
X210-SAS-E17-PSS-1YR	X210-SAS-E17-PSS-1YR		Annual Maintenance PSS (X210-SAS-E17)	\$22,236	Each	10%	\$20,013	Other	F1	
X210-SAS-E18-HO-PSS-1YR	X210-SAS-E18-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E18-HO)	\$13,734	Each	10%	\$12,361	Other	F1	
X210-SAS-E18-PSS-1YR	X210-SAS-E18-PSS-1YR		Annual Maintenance PSS (X210-SAS-E18)	\$22,721	Each	10%	\$20,449	Other	F1	
X210-SAS-E20-HO-PSS-1YR	X210-SAS-E20-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E20-HO)	\$9,403	Each	10%	\$8,463	Other	F1	
X210-SAS-E20-PSS-1YR	X210-SAS-E20-PSS-1YR		Annual Maintenance PSS (X210-SAS-E20)	\$16,418	Each	10%	\$14,776	Other	F1	
X210-SAS-E21-HO-PSS-1YR	X210-SAS-E21-HO-PSS-1YR		Annual Maintenance PSS (X210-SAS-E21-HO)	\$9,674	Each	10%	\$8,707	Other	F1	
X210-SAS-E21-PSS-1YR	X210-SAS-E21-PSS-1YR		Annual Maintenance PSS (X210-SAS-E21)	\$16,891	Each	10%	\$15,201	Other	F1	
X210-SATA-003-HB-PSS-1YR	X210-SATA-003-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-003-HB)	\$2,733	Each	10%	\$2,450	Other	F1	
X210-SATA-003-HO-PSS-1YR	X210-SATA-003-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-003-HO)	\$5,600	Each	10%	\$5,040	Other	F1	
X210-SATA-003-P-PSS-1YR	X210-SATA-003-P-PSS-1YR		Annual Maintenance PSS (X210-SATA-003-P)	\$3,295	Each	10%	\$2,965	Other	F1	
X210-SATA-003-PSS-1YR	X210-SATA-003-PSS-1YR		Annual Maintenance PSS (X210-SATA-003)	\$6,832	Each	10%	\$6,148	Other	F1	
X210-SATA-003-SB-PSS-1YR	X210-SATA-003-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-003-SB)	\$4,099	Each	10%	\$3,689	Other	F1	
X210-SATA-004-HO-PSS-1YR	X210-SATA-004-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-004-HO)	\$5,785	Each	10%	\$5,206	Other	F1	
X210-SATA-004-PSS-1YR	X210-SATA-004-PSS-1YR		Annual Maintenance PSS (X210-SATA-004)	\$7,063	Each	10%	\$6,357	Other	F1	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
X210-SATA-006-HB-PSS-1YR	X210-SATA-006-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-006-HB)	\$3,982	Each	10%	\$3,584	Other	F1
X210-SATA-006-HO-PSS-1YR	X210-SATA-006-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-006-HO)	\$5,854	Each	10%	\$5,268	Other	F1
X210-SATA-006-PSS-1YR	X210-SATA-006-PSS-1YR		Annual Maintenance PSS (X210-SATA-006)	\$9,955	Each	10%	\$8,959	Other	F1
X210-SATA-006-SB-C-PSS-1YR	X210-SATA-006-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-006-SB-C)	\$6,095	Each	10%	\$5,485	Other	F1
X210-SATA-006-SB-PSS-1YR	X210-SATA-006-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-006-SB)	\$5,973	Each	10%	\$5,376	Other	F1
X210-SATA-007-HB-PSS-1YR	X210-SATA-007-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-007-HB)	\$4,094	Each	10%	\$3,684	Other	F1
X210-SATA-007-HO-PSS-1YR	X210-SATA-007-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-007-HO)	\$6,039	Each	10%	\$5,435	Other	F1
X210-SATA-007-PSS-1YR	X210-SATA-007-PSS-1YR		Annual Maintenance PSS (X210-SATA-007)	\$10,234	Each	10%	\$9,210	Other	F1
X210-SATA-007-SB-C-PSS-1YR	X210-SATA-007-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-007-SB-C)	\$6,265	Each	10%	\$5,639	Other	F1
X210-SATA-007-SB-PSS-1YR	X210-SATA-007-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-007-SB)	\$6,140	Each	10%	\$5,526	Other	F1
X210-SATA-008-PSS-1YR	X210-SATA-008-PSS-1YR		Annual Maintenance PSS (X210-SATA-008)	\$6,260	Each	10%	\$5,634	Other	F1
X210-SATA-010-HB-PSS-1YR	X210-SATA-010-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-010-HB)	\$4,636	Each	10%	\$4,172	Other	F1
X210-SATA-010-HO-PSS-1YR	X210-SATA-010-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-010-HO)	\$7,030	Each	10%	\$6,327	Other	F1
X210-SATA-010-PSS-1YR	X210-SATA-010-PSS-1YR		Annual Maintenance PSS (X210-SATA-010)	\$11,589	Each	10%	\$10,430	Other	F1
X210-SATA-010-SB-C-PSS-1YR	X210-SATA-010-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-010-SB-C)	\$7,095	Each	10%	\$6,386	Other	F1
X210-SATA-010-SB-PSS-1YR	X210-SATA-010-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-010-SB)	\$6,953	Each	10%	\$6,258	Other	F1
X210-SATA-011-HB-PSS-1YR	X210-SATA-011-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-011-HB)	\$4,848	Each	10%	\$4,363	Other	F1
X210-SATA-011-HO-PSS-1YR	X210-SATA-011-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-011-HO)	\$7,237	Each	10%	\$6,513	Other	F1
X210-SATA-011-PSS-1YR	X210-SATA-011-PSS-1YR		Annual Maintenance PSS (X210-SATA-011)	\$12,121	Each	10%	\$10,909	Other	F1
X210-SATA-011-SB-C-PSS-1YR	X210-SATA-011-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-011-SB-C)	\$7,421	Each	10%	\$6,679	Other	F1
X210-SATA-011-SB-PSS-1YR	X210-SATA-011-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-011-SB)	\$7,273	Each	10%	\$6,545	Other	F1
X210-SATA-012-PSS-1YR	X210-SATA-012-PSS-1YR		Annual Maintenance PSS (X210-SATA-012)	\$11,194	Each	10%	\$10,075	Other	F1
X210-SATA-014-HB-PSS-1YR	X210-SATA-014-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-014-HB)	\$5,405	Each	10%	\$4,864	Other	F1
X210-SATA-014-HO-PSS-1YR	X210-SATA-014-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-014-HO)	\$7,739	Each	10%	\$6,965	Other	F1
X210-SATA-014-PSS-1YR	X210-SATA-014-PSS-1YR		Annual Maintenance PSS (X210-SATA-014)	\$13,512	Each	10%	\$12,161	Other	F1
X210-SATA-014-SB-C-PSS-1YR	X210-SATA-014-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-014-SB-C)	\$8,273	Each	10%	\$7,446	Other	F1
X210-SATA-014-SB-PSS-1YR	X210-SATA-014-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-014-SB)	\$8,107	Each	10%	\$7,297	Other	F1
X210-SATA-015-HB-PSS-1YR	X210-SATA-015-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-015-HB)	\$5,254	Each	10%	\$4,728	Other	F1
X210-SATA-015-HO-PSS-1YR	X210-SATA-015-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-015-HO)	\$7,522	Each	10%	\$6,770	Other	F1
X210-SATA-015-PSS-1YR	X210-SATA-015-PSS-1YR		Annual Maintenance PSS (X210-SATA-015)	\$13,134	Each	10%	\$11,821	Other	F1
X210-SATA-015-SB-C-PSS-1YR	X210-SATA-015-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-015-SB-C)	\$8,041	Each	10%	\$7,237	Other	F1
X210-SATA-015-SB-PSS-1YR	X210-SATA-015-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-015-SB)	\$7,881	Each	10%	\$7,093	Other	F1
X210-SATA-S01-PSS-1YR	X210-SATA-S01-PSS-1YR		Annual Maintenance PSS (X210-SATA-S01)	\$9,025	Each	10%	\$8,123	Other	F1
X210-SATA-S03-HO-PSS-1YR	X210-SATA-S03-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S03-HO)	\$6,429	Each	10%	\$5,786	Other	F1
X210-SATA-S03-P-PSS-1YR	X210-SATA-S03-P-PSS-1YR		Annual Maintenance PSS (X210-SATA-S03-P)	\$3,295	Each	10%	\$2,965	Other	F1
X210-SATA-S03-PSS-1YR	X210-SATA-S03-PSS-1YR		Annual Maintenance PSS (X210-SATA-S03)	\$9,079	Each	10%	\$8,171	Other	F1
X210-SATA-S04-HO-PSS-1YR	X210-SATA-S04-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S04-HO)	\$6,622	Each	10%	\$5,960	Other	F1
X210-SATA-S04-PSS-1YR	X210-SATA-S04-PSS-1YR		Annual Maintenance PSS (X210-SATA-S04)	\$9,633	Each	10%	\$8,670	Other	F1
X210-SATA-S07-HO-PSS-1YR	X210-SATA-S07-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S07-HO)	\$8,822	Each	10%	\$7,939	Other	F1
X210-SATA-S07-PSS-1YR	X210-SATA-S07-PSS-1YR		Annual Maintenance PSS (X210-SATA-S07)	\$12,552	Each	10%	\$11,297	Other	F1
X210-SATA-S08-HO-PSS-1YR	X210-SATA-S08-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S08-HO)	\$9,033	Each	10%	\$8,130	Other	F1
X210-SATA-S08-PSS-1YR	X210-SATA-S08-PSS-1YR		Annual Maintenance PSS (X210-SATA-S08)	\$12,959	Each	10%	\$11,663	Other	F1
X210-SATA-S10-PSS-1YR	X210-SATA-S10-PSS-1YR		Annual Maintenance PSS (X210-SATA-S10)	\$17,706	Each	10%	\$15,935	Other	F1
X210-SATA-S12-PSS-1YR	X210-SATA-S12-PSS-1YR		Annual Maintenance PSS (X210-SATA-S12)	\$35,857	Each	10%	\$32,271	Other	F1
X210-SATA-S13-PSS-1YR	X210-SATA-S13-PSS-1YR		Annual Maintenance PSS (X210-SATA-S13)	\$36,221	Each	10%	\$32,599	Other	F1
X210-SATA-S14-PSS-1YR	X210-SATA-S14-PSS-1YR		Annual Maintenance PSS (X210-SATA-S14)	\$17,652	Each	10%	\$15,887	Other	F1
X210-SATA-S15-PSS-1YR	X210-SATA-S15-PSS-1YR		Annual Maintenance PSS (X210-SATA-S15)	\$17,923	Each	10%	\$16,131	Other	F1
X210-SATA-S18-HO-PSS-1YR	X210-SATA-S18-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S18-HO)	\$7,529	Each	10%	\$6,776	Other	F1
X210-SATA-S18-PSS-1YR	X210-SATA-S18-PSS-1YR		Annual Maintenance PSS (X210-SATA-S18)	\$11,524	Each	10%	\$10,372	Other	F1
X210-SATA-S18-HO-PSS-1YR	X210-SATA-S18-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S18-HO)	\$7,731	Each	10%	\$6,958	Other	F1
X210-SATA-S19-PSS-1YR	X210-SATA-S19-PSS-1YR		Annual Maintenance PSS (X210-SATA-S19)	\$12,071	Each	10%	\$10,864	Other	F1
X210-SATA-S21-HB-PSS-1YR	X210-SATA-S21-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S21-HB)	\$5,681	Each	10%	\$5,113	Other	F1
X210-SATA-S21-HO-PSS-1YR	X210-SATA-S21-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S21-HO)	\$9,076	Each	10%	\$8,169	Other	F1
X210-SATA-S21-PSS-1YR	X210-SATA-S21-PSS-1YR		Annual Maintenance PSS (X210-SATA-S21)	\$14,203	Each	10%	\$12,782	Other	F1
X210-SATA-S21-SB-PSS-1YR	X210-SATA-S21-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S21-SB)	\$8,522	Each	10%	\$7,669	Other	F1
X210-SATA-S22-HO-PSS-1YR	X210-SATA-S22-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S22-HO)	\$9,287	Each	10%	\$8,359	Other	F1
X210-SATA-S22-PSS-1YR	X210-SATA-S22-PSS-1YR		Annual Maintenance PSS (X210-SATA-S22)	\$14,469	Each	10%	\$13,022	Other	F1
X210-SATA-S23-PSS-1YR	X210-SATA-S23-PSS-1YR		Annual Maintenance PSS (X210-SATA-S23)	\$14,197	Each	10%	\$12,778	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X210-SATA-S25-PSS-1YR	X210-SATA-S25-PSS-1YR		Annual Maintenance PSS (X210-SATA-S25)	\$14,216	Each	10%		\$12,794	Other	F1	
X210-SATA-S26-HO-PSS-1YR	X210-SATA-S26-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S26-HO)	\$9,687	Each	10%		\$8,719	Other	F1	
X210-SATA-S26-PSS-1YR	X210-SATA-S26-PSS-1YR		Annual Maintenance PSS (X210-SATA-S26)	\$14,805	Each	10%		\$13,325	Other	F1	
X210-SATA-S28-HB-PSS-1YR	X210-SATA-S28-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S28-HB)	\$6,493	Each	10%		\$5,843	Other	F1	
X210-SATA-S28-HO-PSS-1YR	X210-SATA-S28-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S28-HO)	\$10,258	Each	10%		\$9,232	Other	F1	
X210-SATA-S28-PSS-1YR	X210-SATA-S28-PSS-1YR		Annual Maintenance PSS (X210-SATA-S28)	\$16,231	Each	10%		\$14,608	Other	F1	
X210-SATA-S28-SB-C-PSS-1YR	X210-SATA-S28-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-S28-SB-C)	\$9,937	Each	10%		\$9,844	Other	F1	
X210-SATA-S28-SB-PSS-1YR	X210-SATA-S28-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S28-SB)	\$9,739	Each	10%		\$8,765	Other	F1	
X210-SATA-S29-HB-PSS-1YR	X210-SATA-S29-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S29-HB)	\$6,650	Each	10%		\$5,985	Other	F1	
X210-SATA-S29-HO-PSS-1YR	X210-SATA-S29-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S29-HO)	\$10,485	Each	10%		\$9,437	Other	F1	
X210-SATA-S29-PSS-1YR	X210-SATA-S29-PSS-1YR		Annual Maintenance PSS (X210-SATA-S29)	\$16,625	Each	10%		\$14,962	Other	F1	
X210-SATA-S29-SB-C-PSS-1YR	X210-SATA-S29-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-S29-SB-C)	\$10,178	Each	10%		\$9,161	Other	F1	
X210-SATA-S29-SB-PSS-1YR	X210-SATA-S29-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S29-SB)	\$9,975	Each	10%		\$8,977	Other	F1	
X210-SATA-S32-HB-PSS-1YR	X210-SATA-S32-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S32-HB)	\$6,432	Each	10%		\$5,789	Other	F1	
X210-SATA-S32-HO-PSS-1YR	X210-SATA-S32-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S32-HO)	\$10,639	Each	10%		\$9,575	Other	F1	
X210-SATA-S32-PSS-1YR	X210-SATA-S32-PSS-1YR		Annual Maintenance PSS (X210-SATA-S32)	\$16,079	Each	10%		\$14,472	Other	F1	
X210-SATA-S32-SB-PSS-1YR	X210-SATA-S32-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S32-SB)	\$9,648	Each	10%		\$8,683	Other	F1	
X210-SATA-S33-PSS-1YR	X210-SATA-S33-PSS-1YR		Annual Maintenance PSS (X210-SATA-S33)	\$16,351	Each	10%		\$14,716	Other	F1	
X210-SATA-S34-PSS-1YR	X210-SATA-S34-PSS-1YR		Annual Maintenance PSS (X210-SATA-S34)	\$30,153	Each	10%		\$27,138	Other	F1	
X210-SATA-S35-PSS-1YR	X210-SATA-S35-PSS-1YR		Annual Maintenance PSS (X210-SATA-S35)	\$30,534	Each	10%		\$27,481	Other	F1	
X210-SATA-S37-PSS-1YR	X210-SATA-S37-PSS-1YR		Annual Maintenance PSS (X210-SATA-S37)	\$18,128	Each	10%		\$16,315	Other	F1	
X210-SATA-S38-PSS-1YR	X210-SATA-S38-PSS-1YR		Annual Maintenance PSS (X210-SATA-S38)	\$18,333	Each	10%		\$16,500	Other	F1	
X210-SATA-S40-PSS-1YR	X210-SATA-S40-PSS-1YR		Annual Maintenance PSS (X210-SATA-S40)	\$20,245	Each	10%		\$18,221	Other	F1	
X210-SATA-S41-HO-PSS-1YR	X210-SATA-S41-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S41-HO)	\$13,733	Each	10%		\$12,360	Other	F1	
X210-SATA-S41-PSS-1YR	X210-SATA-S41-PSS-1YR		Annual Maintenance PSS (X210-SATA-S41)	\$20,609	Each	10%		\$18,548	Other	F1	
X210-SATA-S43-HB-PSS-1YR	X210-SATA-S43-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S43-HB)	\$7,116	Each	10%		\$6,404	Other	F1	
X210-SATA-S43-HO-PSS-1YR	X210-SATA-S43-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S43-HO)	\$10,753	Each	10%		\$9,677	Other	F1	
X210-SATA-S43-PSS-1YR	X210-SATA-S43-PSS-1YR		Annual Maintenance PSS (X210-SATA-S43)	\$17,789	Each	10%		\$16,010	Other	F1	
X210-SATA-S43-SB-C-PSS-1YR	X210-SATA-S43-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-S43-SB-C)	\$10,891	Each	10%		\$9,802	Other	F1	
X210-SATA-S43-SB-PSS-1YR	X210-SATA-S43-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S43-SB)	\$10,673	Each	10%		\$9,606	Other	F1	
X210-SATA-S44-HB-PSS-1YR	X210-SATA-S44-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S44-HB)	\$7,271	Each	10%		\$6,544	Other	F1	
X210-SATA-S44-HO-PSS-1YR	X210-SATA-S44-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S44-HO)	\$10,987	Each	10%		\$9,888	Other	F1	
X210-SATA-S44-PSS-1YR	X210-SATA-S44-PSS-1YR		Annual Maintenance PSS (X210-SATA-S44)	\$18,177	Each	10%		\$16,359	Other	F1	
X210-SATA-S44-SB-C-PSS-1YR	X210-SATA-S44-SB-C-PSS-1YR		Annual Maintenance PSS (X210-SATA-S44-SB-C)	\$11,129	Each	10%		\$10,016	Other	F1	
X210-SATA-S44-SB-PSS-1YR	X210-SATA-S44-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S44-SB)	\$10,906	Each	10%		\$9,815	Other	F1	
X210-SATA-S46-HO-PSS-1YR	X210-SATA-S46-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S46-HO)	\$13,990	Each	10%		\$12,691	Other	F1	
X210-SATA-S46-PSS-1YR	X210-SATA-S46-PSS-1YR		Annual Maintenance PSS (X210-SATA-S46)	\$21,644	Each	10%		\$19,479	Other	F1	
X210-SATA-S47-HO-PSS-1YR	X210-SATA-S47-HO-PSS-1YR		Annual Maintenance PSS (X210-SATA-S47-HO)	\$14,235	Each	10%		\$12,812	Other	F1	
X210-SATA-S47-PSS-1YR	X210-SATA-S47-PSS-1YR		Annual Maintenance PSS (X210-SATA-S47)	\$22,023	Each	10%		\$19,821	Other	F1	
X210-SATA-S49-HB-PSS-1YR	X210-SATA-S49-HB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S49-HB)	\$6,617	Each	10%		\$5,955	Other	F1	
X210-SATA-S49-PSS-1YR	X210-SATA-S49-PSS-1YR		Annual Maintenance PSS (X210-SATA-S49)	\$16,541	Each	10%		\$14,887	Other	F1	
X210-SATA-S49-SB-PSS-1YR	X210-SATA-S49-SB-PSS-1YR		Annual Maintenance PSS (X210-SATA-S49-SB)	\$9,925	Each	10%		\$8,932	Other	F1	
X210-SATA-S50-PSS-1YR	X210-SATA-S50-PSS-1YR		Annual Maintenance PSS (X210-SATA-S50)	\$16,925	Each	10%		\$15,233	Other	F1	
X2-1920-18SSD-ELFF-PSS-1YR	X2-1920-18SSD-ELFF-PSS-1YR		Annual Maintenance PSS (X2-1920-18SSD-ELFF)	\$31,202	Each	10%		\$28,082	Other	F1	
X2-1920-18SSD-ELF-PSS-1YR	X2-1920-18SSD-ELF-PSS-1YR		Annual Maintenance PSS (X2-1920-18SSD-ELF)	\$31,202	Each	10%		\$28,082	Other	F1	
X2-1920-18SSD-EL-F-PSS-1YR	X2-1920-18SSD-EL-F-PSS-1YR		Annual Maintenance PSS (X2-1920-18SSD-EL-F)	\$31,202	Each	10%		\$28,082	Other	F1	
X2-1920-18SSD-EL-PSS-1YR	X2-1920-18SSD-EL-PSS-1YR		Annual Maintenance PSS (X2-1920-18SSD-EL)	\$31,202	Each	10%		\$28,082	Other	F1	
X2-1920-18SSD-FD-PSS-1YR	X2-1920-18SSD-FD-PSS-1YR		Annual Maintenance PSS (X2-1920-18SSD-FD)	\$61,182	Each	10%		\$55,064	Other	F1	
X2-1920-18SSD-F-FA-PSS-1YR	X2-1920-18SSD-F-FA-PSS-1YR		Annual Maintenance PSS (X2-1920-18SSD-F-FA)	\$61,182	Each	10%		\$55,064	Other	F1	
X2-1920-18SSD-F-FD-PSS-1YR	X2-1920-18SSD-F-FD-PSS-1YR		Annual Maintenance PSS (X2-1920-18SSD-F-FD)	\$61,182	Each	10%		\$55,064	Other	F1	
X2-1920-18SSD-PSS-1YR	X2-1920-18SSD-PSS-1YR		Annual Maintenance PSS (X2-1920-18SSD)	\$61,182	Each	10%		\$55,064	Other	F1	
X2-1920-2SSD-ELA-U-PSS-1YR	X2-1920-2SSD-ELA-U-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-ELA-U)	\$4,170	Each	10%		\$3,753	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X2-1920-2SSD-ELF-F-PSS-1YR	X2-1920-2SSD-ELF-F-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-ELF-F)	\$3,466	Each	10%	\$3,119	Other	F1
X2-1920-2SSD-ELF-F-PSS-1YR	X2-1920-2SSD-ELF-F-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-ELF-F)	\$3,466	Each	10%	\$3,119	Other	F1
X2-1920-2SSD-EL-F-PSS-1YR	X2-1920-2SSD-EL-F-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-EL-F)	\$3,466	Each	10%	\$3,119	Other	F1
X2-1920-2SSD-ELF-U-PSS-1YR	X2-1920-2SSD-ELF-U-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-ELF-U)	\$4,170	Each	10%	\$3,753	Other	F1
X2-1920-2SSD-EL-PSS-1YR	X2-1920-2SSD-EL-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-EL)	\$3,466	Each	10%	\$3,119	Other	F1
X2-1920-2SSD-FD-PSS-1YR	X2-1920-2SSD-FD-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-FD)	\$6,798	Each	10%	\$6,118	Other	F1
X2-1920-2SSD-F-FA-PSS-1YR	X2-1920-2SSD-F-FA-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-F-FA)	\$6,798	Each	10%	\$6,118	Other	F1
X2-1920-2SSD-F-FD-PSS-1YR	X2-1920-2SSD-F-FD-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-F-FD)	\$6,798	Each	10%	\$6,118	Other	F1
X2-1920-2SSD-F-U-PSS-1YR	X2-1920-2SSD-F-U-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-F-U)	\$8,178	Each	10%	\$7,360	Other	F1
X2-1920-2SSD-PSS-1YR	X2-1920-2SSD-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD)	\$6,798	Each	10%	\$6,118	Other	F1
X2-1920-2SSD-U-PSS-1YR	X2-1920-2SSD-U-PSS-1YR		Annual Maintenance PSS (X2-1920-2SSD-U)	\$8,178	Each	10%	\$7,360	Other	F1
X2-1920-6SSD-ELA-F-PSS-1YR	X2-1920-6SSD-ELA-F-PSS-1YR		Annual Maintenance PSS (X2-1920-6SSD-ELA-F)	\$10,404	Each	10%	\$9,364	Other	F1
X2-1920-6SSD-ELA-U-PSS-1YR	X2-1920-6SSD-ELA-U-PSS-1YR		Annual Maintenance PSS (X2-1920-6SSD-ELA-U)	\$14,524	Each	10%	\$13,072	Other	F1
X2-1920-6SSD-EL-PSS-1YR	X2-1920-6SSD-EL-PSS-1YR		Annual Maintenance PSS (X2-1920-6SSD-EL)	\$10,404	Each	10%	\$9,364	Other	F1
X2-1920-6SSD-FD-PSS-1YR	X2-1920-6SSD-FD-PSS-1YR		Annual Maintenance PSS (X2-1920-6SSD-FD)	\$20,394	Each	10%	\$18,355	Other	F1
X2-1920-6SSD-PSS-1YR	X2-1920-6SSD-PSS-1YR		Annual Maintenance PSS (X2-1920-6SSD)	\$20,394	Each	10%	\$18,355	Other	F1
X2-1920-6SSD-U-PSS-1YR	X2-1920-6SSD-U-PSS-1YR		Annual Maintenance PSS (X2-1920-6SSD-U)	\$24,514	Each	10%	\$22,063	Other	F1
X2-1920-8SSD-PSS-1YR	X2-1920-8SSD-PSS-1YR		Annual Maintenance PSS (X2-1920-8SSD)	\$3,400	Each	10%	\$3,060	Other	F1
X2-3840-18SSD-ELFF-PSS-1YR	X2-3840-18SSD-ELFF-PSS-1YR		Annual Maintenance PSS (X2-3840-18SSD-ELFF)	\$61,650	Each	10%	\$55,485	Other	F1
X2-3840-18SSD-ELF-PSS-1YR	X2-3840-18SSD-ELF-PSS-1YR		Annual Maintenance PSS (X2-3840-18SSD-ELF)	\$61,650	Each	10%	\$55,485	Other	F1
X2-3840-18SSD-EL-F-PSS-1YR	X2-3840-18SSD-EL-F-PSS-1YR		Annual Maintenance PSS (X2-3840-18SSD-EL-F)	\$61,650	Each	10%	\$55,485	Other	F1
X2-3840-18SSD-EL-PSS-1YR	X2-3840-18SSD-EL-PSS-1YR		Annual Maintenance PSS (X2-3840-18SSD-EL)	\$61,650	Each	10%	\$55,485	Other	F1
X2-3840-18SSD-FD-PSS-1YR	X2-3840-18SSD-FD-PSS-1YR		Annual Maintenance PSS (X2-3840-18SSD-FD)	\$120,880	Each	10%	\$108,792	Other	F1
X2-3840-18SSD-F-FA-PSS-1YR	X2-3840-18SSD-F-FA-PSS-1YR		Annual Maintenance PSS (X2-3840-18SSD-F-FA)	\$120,880	Each	10%	\$108,792	Other	F1
X2-3840-18SSD-F-FD-PSS-1YR	X2-3840-18SSD-F-FD-PSS-1YR		Annual Maintenance PSS (X2-3840-18SSD-F-FD)	\$120,880	Each	10%	\$108,792	Other	F1
X2-3840-18SSD-PSS-1YR	X2-3840-18SSD-PSS-1YR		Annual Maintenance PSS (X2-3840-18SSD)	\$120,880	Each	10%	\$108,792	Other	F1
X2-3840-2SSD-ELF-F-PSS-1YR	X2-3840-2SSD-ELF-F-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-ELF-F)	\$6,850	Each	10%	\$6,165	Other	F1
X2-3840-2SSD-ELF-PSS-1YR	X2-3840-2SSD-ELF-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-ELF)	\$6,850	Each	10%	\$6,165	Other	F1
X2-3840-2SSD-EL-F-PSS-1YR	X2-3840-2SSD-EL-F-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-EL-F)	\$6,850	Each	10%	\$6,165	Other	F1
X2-3840-2SSD-ELF-U-PSS-1YR	X2-3840-2SSD-ELF-U-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-ELF-U)	\$8,226	Each	10%	\$7,403	Other	F1
X2-3840-2SSD-EL-PSS-1YR	X2-3840-2SSD-EL-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-EL)	\$6,850	Each	10%	\$6,165	Other	F1
X2-3840-2SSD-EL-U-PSS-1YR	X2-3840-2SSD-EL-U-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-EL-U)	\$8,226	Each	10%	\$7,403	Other	F1
X2-3840-2SSD-FD-PSS-1YR	X2-3840-2SSD-FD-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-FD)	\$13,432	Each	10%	\$12,089	Other	F1
X2-3840-2SSD-F-FA-PSS-1YR	X2-3840-2SSD-F-FA-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-F-FA)	\$13,432	Each	10%	\$12,089	Other	F1
X2-3840-2SSD-F-FD-PSS-1YR	X2-3840-2SSD-F-FD-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-F-FD)	\$13,432	Each	10%	\$12,089	Other	F1
X2-3840-2SSD-F-U-PSS-1YR	X2-3840-2SSD-F-U-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-F-U)	\$16,130	Each	10%	\$14,517	Other	F1
X2-3840-2SSD-PSS-1YR	X2-3840-2SSD-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD)	\$13,432	Each	10%	\$12,089	Other	F1
X2-3840-2SSD-U-PSS-1YR	X2-3840-2SSD-U-PSS-1YR		Annual Maintenance PSS (X2-3840-2SSD-U)	\$16,130	Each	10%	\$14,517	Other	F1
X2-400-18SSD-EL-FD-PSS-1YR	X2-400-18SSD-EL-FD-PSS-1YR		Annual Maintenance PSS (X2-400-18SSD-EL-FD)	\$8,670	Each	10%	\$7,803	Other	F1
X2-400-18SSD-EL-PSS-1YR	X2-400-18SSD-EL-PSS-1YR		Annual Maintenance PSS (X2-400-18SSD-EL)	\$8,670	Each	10%	\$7,803	Other	F1
X2-400-18SSD-FD-PSS-1YR	X2-400-18SSD-FD-PSS-1YR		Annual Maintenance PSS (X2-400-18SSD-FD)	\$17,002	Each	10%	\$15,302	Other	F1
X2-400-18SSD-PSS-1YR	X2-400-18SSD-PSS-1YR		Annual Maintenance PSS (X2-400-18SSD)	\$17,002	Each	10%	\$15,302	Other	F1
X2-400-2SSD-ELA-U-PSS-1YR	X2-400-2SSD-ELA-U-PSS-1YR		Annual Maintenance PSS (X2-400-2SSD-ELA-U)	\$1,156	Each	10%	\$1,040	Other	F1
X2-400-2SSD-EL-FD-PSS-1YR	X2-400-2SSD-EL-FD-PSS-1YR		Annual Maintenance PSS (X2-400-2SSD-EL-FD)	\$964	Each	10%	\$868	Other	F1
X2-400-2SSD-EL-PSS-1YR	X2-400-2SSD-EL-PSS-1YR		Annual Maintenance PSS (X2-400-2SSD-EL)	\$964	Each	10%	\$868	Other	F1
X2-400-2SSD-FD-PSS-1YR	X2-400-2SSD-FD-PSS-1YR		Annual Maintenance PSS (X2-400-2SSD-FD)	\$1,890	Each	10%	\$1,701	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X2-400-2SSD-PSS-1YR	X2-400-2SSD-PSS-1YR		Annual Maintenance PSS (X2-400-2SSD)	\$1,890	Each	10%	\$1,701	Other	F1
X2-400-2SSD-U-PSS-1YR	X2-400-2SSD-U-PSS-1YR		Annual Maintenance PSS (X2-400-2SSD-U)	\$2,266	Each	10%	\$2,039	Other	F1
X2-400-6SSD-ELA-FD-PSS-1YR	X2-400-6SSD-ELA-FD-PSS-1YR		Annual Maintenance PSS (X2-400-6SSD-ELA-FD)	\$2,890	Each	10%	\$2,601	Other	F1
X2-400-6SSD-ELA-PSS-1YR	X2-400-6SSD-ELA-PSS-1YR		Annual Maintenance PSS (X2-400-6SSD-ELA)	\$2,890	Each	10%	\$2,601	Other	F1
X2-400-6SSD-ELA-U-PSS-1YR	X2-400-6SSD-ELA-U-PSS-1YR		Annual Maintenance PSS (X2-400-6SSD-ELA-U)	\$4,022	Each	10%	\$3,620	Other	F1
X2-400-6SSD-FD-PSS-1YR	X2-400-6SSD-FD-PSS-1YR		Annual Maintenance PSS (X2-400-6SSD-FD)	\$5,666	Each	10%	\$5,099	Other	F1
X2-400-6SSD-PSS-1YR	X2-400-6SSD-PSS-1YR		Annual Maintenance PSS (X2-400-6SSD)	\$5,666	Each	10%	\$5,099	Other	F1
X2-400-6SSD-U-PSS-1YR	X2-400-6SSD-U-PSS-1YR		Annual Maintenance PSS (X2-400-6SSD-U)	\$6,798	Each	10%	\$6,118	Other	F1
X2-400-SSD-PSS-1YR	X2-400-SSD-PSS-1YR		Annual Maintenance PSS (X2-400-SSD)	\$948	Each	10%	\$853	Other	F1
X2-HD-BASE-ELA-FD-PSS-1YR	X2-HD-BASE-ELA-FD-PSS-1YR		Annual Maintenance PSS (X2-HD-BASE-ELA-FD)	\$63,036	Each	10%	\$56,732	Other	F1
X2-HD-BASE-ELA-PSS-1YR	X2-HD-BASE-ELA-PSS-1YR		Annual Maintenance PSS (X2-HD-BASE-ELA)	\$63,036	Each	10%	\$56,732	Other	F1
X2-HD-BASE-ELA-U-PSS-1YR	X2-HD-BASE-ELA-U-PSS-1YR		Annual Maintenance PSS (X2-HD-BASE-ELA-U)	\$75,644	Each	10%	\$68,080	Other	F1
X2-HD-BASE-FD-PSS-1YR	X2-HD-BASE-FD-PSS-1YR		Annual Maintenance PSS (X2-HD-BASE-FD)	\$123,600	Each	10%	\$111,240	Other	F1
X2-HD-BASE-PSS-1YR	X2-HD-BASE-PSS-1YR		Annual Maintenance PSS (X2-HD-BASE)	\$123,600	Each	10%	\$111,240	Other	F1
X2-HD-BASE-U-PSS-1YR	X2-HD-BASE-U-PSS-1YR		Annual Maintenance PSS (X2-HD-BASE-U)	\$148,320	Each	10%	\$133,488	Other	F1
X2-HD-SWITCH-FD-PSS-1YR	X2-HD-SWITCH-FD-PSS-1YR		Annual Maintenance PSS (X2-HD-SWITCH-FD)	\$2,100	Each	10%	\$1,890	Other	F1
X2-HD-SWITCH-PSS-1YR	X2-HD-SWITCH-PSS-1YR		Annual Maintenance PSS (X2-HD-SWITCH)	\$2,100	Each	10%	\$1,890	Other	F1
X2-HD-SWITCH-U-PSS-1YR	X2-HD-SWITCH-U-PSS-1YR		Annual Maintenance PSS (X2-HD-SWITCH-U)	\$2,100	Each	10%	\$1,890	Other	F1
X2-SD-BASE-ELA-FD-PSS-1YR	X2-SD-BASE-ELA-FD-PSS-1YR		Annual Maintenance PSS (X2-SD-BASE-ELA-FD)	\$29,622	Each	10%	\$26,660	Other	F1
X2-SD-BASE-ELA-PSS-1YR	X2-SD-BASE-ELA-PSS-1YR		Annual Maintenance PSS (X2-SD-BASE-ELA)	\$29,622	Each	10%	\$26,660	Other	F1
X2-SD-BASE-ELA-U-PSS-1YR	X2-SD-BASE-ELA-U-PSS-1YR		Annual Maintenance PSS (X2-SD-BASE-ELA-U)	\$35,552	Each	10%	\$31,997	Other	F1
X2-SD-BASE-FD-PSS-1YR	X2-SD-BASE-FD-PSS-1YR		Annual Maintenance PSS (X2-SD-BASE-FD)	\$58,092	Each	10%	\$52,283	Other	F1
X2-SD-BASE-PSS-1YR	X2-SD-BASE-PSS-1YR		Annual Maintenance PSS (X2-SD-BASE)	\$58,092	Each	10%	\$52,283	Other	F1
X2-SD-BASE-U-PSS-1YR	X2-SD-BASE-U-PSS-1YR		Annual Maintenance PSS (X2-SD-BASE-U)	\$69,710	Each	10%	\$62,739	Other	F1
X2-SD-SWITCH-FD-PSS-1YR	X2-SD-SWITCH-FD-PSS-1YR		Annual Maintenance PSS (X2-SD-SWITCH-FD)	\$945	Each	10%	\$851	Other	F1
X2-SD-SWITCH-PSS-1YR	X2-SD-SWITCH-PSS-1YR		Annual Maintenance PSS (X2-SD-SWITCH)	\$945	Each	10%	\$851	Other	F1
X2-SD-SWITCH-U-PSS-1YR	X2-SD-SWITCH-U-PSS-1YR		Annual Maintenance PSS (X2-SD-SWITCH-U)	\$945	Each	10%	\$851	Other	F1
X2-T-BASE-ELA-FD-PSS-1YR	X2-T-BASE-ELA-FD-PSS-1YR		Annual Maintenance PSS (X2-T-BASE-ELA-FD)	\$35,226	Each	10%	\$31,703	Other	F1
X2-T-BASE-ELA-PSS-1YR	X2-T-BASE-ELA-PSS-1YR		Annual Maintenance PSS (X2-T-BASE-ELA)	\$35,226	Each	10%	\$31,703	Other	F1
X2-T-BASE-FD-PSS-1YR	X2-T-BASE-FD-PSS-1YR		Annual Maintenance PSS (X2-T-BASE-FD)	\$95,790	Each	10%	\$86,211	Other	F1
X2-T-BASE-PSS-1YR	X2-T-BASE-PSS-1YR		Annual Maintenance PSS (X2-T-BASE)	\$95,790	Each	10%	\$86,211	Other	F1
X2-T-TLA-UPG-PSS-1YR	X2-T-TLA-UPG-PSS-1YR		Annual Maintenance PSS (X2-T-TLA-UPG)	\$40,376	Each	10%	\$36,338	Other	F1
X2-T-UPG-PSS-1YR	X2-T-UPG-PSS-1YR		Annual Maintenance PSS (X2-T-UPG)	\$40,376	Each	10%	\$36,338	Other	F1
X2-UHD-BASE-ELA-U-PSS-1YR	X2-UHD-BASE-ELA-U-PSS-1YR		Annual Maintenance PSS (X2-UHD-BASE-ELA-U)	\$112,204	Each	10%	\$100,984	Other	F1
X2-UHD-BASE-FD-PSS-1YR	X2-UHD-BASE-FD-PSS-1YR		Annual Maintenance PSS (X2-UHD-BASE-FD)	\$183,340	Each	10%	\$165,006	Other	F1
X2-UHD-BASE-PSS-1YR	X2-UHD-BASE-PSS-1YR		Annual Maintenance PSS (X2-UHD-BASE)	\$183,340	Each	10%	\$165,006	Other	F1
X2-UHD-BASE-TLA-F-PSS-1YR	X2-UHD-BASE-TLA-F-PSS-1YR		Annual Maintenance PSS (X2-UHD-BASE-TLA-F)	\$93,504	Each	10%	\$84,154	Other	F1
X2-UHD-BASE-TLA-PSS-1YR	X2-UHD-BASE-TLA-PSS-1YR		Annual Maintenance PSS (X2-UHD-BASE-TLA)	\$93,504	Each	10%	\$84,154	Other	F1
X2-UHD-BASE-U-PSS-1YR	X2-UHD-BASE-U-PSS-1YR		Annual Maintenance PSS (X2-UHD-BASE-U)	\$220,008	Each	10%	\$198,007	Other	F1
X2-XMS-FD-PSS-1YR	X2-XMS-FD-PSS-1YR		Annual Maintenance PSS (X2-XMS-FD)	\$4,700	Each	10%	\$4,230	Other	F1
X2-XMS-PSS-1YR	X2-XMS-PSS-1YR		Annual Maintenance PSS (X2-XMS)	\$4,700	Each	10%	\$4,230	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X2-XMS-UFD-PSS-1YR	X2-XMS-UFD-PSS-1YR		Annual Maintenance PSS (X2-XMS-UFD)	\$4,700	Each	10%	\$4,230	Other	F1
X2-XMS-U-PSS-1YR	X2-XMS-U-PSS-1YR		Annual Maintenance PSS (X2-XMS-U)	\$4,700	Each	10%	\$4,230	Other	F1
X400F_CPCTY_PACK-PSS-1YR	X400F_CPCTY_PACK-PSS-1YR		Annual Maintenance PSS (X400F_CPCTY_PACK)	\$60,212	Each	10%	\$54,191	Other	F1
X400F_CPCTY_PCK_UP-PSS-1YR	X400F_CPCTY_PCK_UP-PSS-1YR		Annual Maintenance PSS (X400F_CPCTY_PCK_UP)	\$75,265	Each	10%	\$67,739	Other	F1
X400F_EXP_CAP_TLA-PSS-1YR	X400F_EXP_CAP_TLA-PSS-1YR		Annual Maintenance PSS (X400F_EXP_CAP_TLA)	\$126,446	Each	10%	\$113,801	Other	F1
X400F_PLATFORM_TLA-PSS-1YR	X400F_PLATFORM_TLA-PSS-1YR		Annual Maintenance PSS (X400F_PLATFORM_TLA)	\$126,446	Each	10%	\$113,801	Other	F1
X400F_PLATFORM_BASE-PSS-1YR	X400F_PLATFORM_BASE-PSS-1YR		Annual Maintenance PSS (X400F_PLATFORM_BASE)	\$240,849	Each	10%	\$216,764	Other	F1
X400H_CAPACITY_PCK-PSS-1YR	X400H_CAPACITY_PCK-PSS-1YR		Annual Maintenance PSS (X400H_CAPACITY_PCK)	\$27,060	Each	10%	\$24,354	Other	F1
X400H_CPCTY_PCK_UP-PSS-1YR	X400H_CPCTY_PCK_UP-PSS-1YR		Annual Maintenance PSS (X400H_CPCTY_PCK_UP)	\$33,826	Each	10%	\$30,443	Other	F1
X400H_EXP_CAP_TLA-PSS-1YR	X400H_EXP_CAP_TLA-PSS-1YR		Annual Maintenance PSS (X400H_EXP_CAP_TLA)	\$48,709	Each	10%	\$43,838	Other	F1
X400H_PLATFORM_TLA-PSS-1YR	X400H_PLATFORM_TLA-PSS-1YR		Annual Maintenance PSS (X400H_PLATFORM_TLA)	\$48,709	Each	10%	\$43,838	Other	F1
X400H_PLATFORM_BASE-PSS-1YR	X400H_PLATFORM_BASE-PSS-1YR		Annual Maintenance PSS (X400H_PLATFORM_BASE)	\$108,232	Each	10%	\$97,409	Other	F1
X400-SAS-E01-PSS-1YR	X400-SAS-E01-PSS-1YR		Annual Maintenance PSS (X400-SAS-E01)	\$36,568	Each	10%	\$32,911	Other	F1
X400-SAS-E02-PSS-1YR	X400-SAS-E02-PSS-1YR		Annual Maintenance PSS (X400-SAS-E02)	\$37,225	Each	10%	\$33,503	Other	F1
X400-SAS-E03-PSS-1YR	X400-SAS-E03-PSS-1YR		Annual Maintenance PSS (X400-SAS-E03)	\$37,351	Each	10%	\$33,616	Other	F1
X400-SAS-E04-PSS-1YR	X400-SAS-E04-PSS-1YR		Annual Maintenance PSS (X400-SAS-E04)	\$38,009	Each	10%	\$34,208	Other	F1
X400-SAS-E05-PSS-1YR	X400-SAS-E05-PSS-1YR		Annual Maintenance PSS (X400-SAS-E05)	\$41,370	Each	10%	\$37,233	Other	F1
X400-SAS-E06-PSS-1YR	X400-SAS-E06-PSS-1YR		Annual Maintenance PSS (X400-SAS-E06)	\$42,027	Each	10%	\$37,824	Other	F1
X400-SAS-E07-PSS-1YR	X400-SAS-E07-PSS-1YR		Annual Maintenance PSS (X400-SAS-E07)	\$44,319	Each	10%	\$39,887	Other	F1
X400-SAS-E08-PSS-1YR	X400-SAS-E08-PSS-1YR		Annual Maintenance PSS (X400-SAS-E08)	\$44,977	Each	10%	\$40,479	Other	F1
X400-SAS-E09-PSS-1YR	X400-SAS-E09-PSS-1YR		Annual Maintenance PSS (X400-SAS-E09)	\$45,103	Each	10%	\$40,592	Other	F1
X400-SAS-E10-PSS-1YR	X400-SAS-E10-PSS-1YR		Annual Maintenance PSS (X400-SAS-E10)	\$45,760	Each	10%	\$41,184	Other	F1
X400-SAS-E11-PSS-1YR	X400-SAS-E11-PSS-1YR		Annual Maintenance PSS (X400-SAS-E11)	\$49,121	Each	10%	\$44,209	Other	F1
X400-SAS-E12-PSS-1YR	X400-SAS-E12-PSS-1YR		Annual Maintenance PSS (X400-SAS-E12)	\$49,778	Each	10%	\$44,801	Other	F1
X400-SAS-E13-PSS-1YR	X400-SAS-E13-PSS-1YR		Annual Maintenance PSS (X400-SAS-E13)	\$48,702	Each	10%	\$43,832	Other	F1
X400-SAS-E14-PSS-1YR	X400-SAS-E14-PSS-1YR		Annual Maintenance PSS (X400-SAS-E14)	\$47,950	Each	10%	\$43,155	Other	F1
X400-SAS-E15-PSS-1YR	X400-SAS-E15-PSS-1YR		Annual Maintenance PSS (X400-SAS-E15)	\$49,980	Each	10%	\$44,982	Other	F1
X400-SAS-E16-PSS-1YR	X400-SAS-E16-PSS-1YR		Annual Maintenance PSS (X400-SAS-E16)	\$52,098	Each	10%	\$46,888	Other	F1
X400-SAS-E17-PSS-1YR	X400-SAS-E17-PSS-1YR		Annual Maintenance PSS (X400-SAS-E17)	\$59,740	Each	10%	\$53,766	Other	F1
X400-SAS-E18-PSS-1YR	X400-SAS-E18-PSS-1YR		Annual Maintenance PSS (X400-SAS-E18)	\$58,987	Each	10%	\$53,089	Other	F1
X400-SAS-E19-PSS-1YR	X400-SAS-E19-PSS-1YR		Annual Maintenance PSS (X400-SAS-E19)	\$61,018	Each	10%	\$54,916	Other	F1
X400-SAS-E20-PSS-1YR	X400-SAS-E20-PSS-1YR		Annual Maintenance PSS (X400-SAS-E20)	\$60,265	Each	10%	\$54,239	Other	F1
X400-SAS-E21-PSS-1YR	X400-SAS-E21-PSS-1YR		Annual Maintenance PSS (X400-SAS-E21)	\$63,888	Each	10%	\$57,499	Other	F1
X400-SAS-E22-PSS-1YR	X400-SAS-E22-PSS-1YR		Annual Maintenance PSS (X400-SAS-E22)	\$63,135	Each	10%	\$56,822	Other	F1
X400-SAS-E23-PSS-1YR	X400-SAS-E23-PSS-1YR		Annual Maintenance PSS (X400-SAS-E23)	\$53,591	Each	10%	\$48,232	Other	F1
X400-SAS-E24-PSS-1YR	X400-SAS-E24-PSS-1YR		Annual Maintenance PSS (X400-SAS-E24)	\$52,838	Each	10%	\$47,554	Other	F1
X400-SAS-E25-PSS-1YR	X400-SAS-E25-PSS-1YR		Annual Maintenance PSS (X400-SAS-E25)	\$54,869	Each	10%	\$49,382	Other	F1
X400-SAS-E26-PSS-1YR	X400-SAS-E26-PSS-1YR		Annual Maintenance PSS (X400-SAS-E26)	\$54,116	Each	10%	\$48,704	Other	F1
X400-SAS-E27-PSS-1YR	X400-SAS-E27-PSS-1YR		Annual Maintenance PSS (X400-SAS-E27)	\$57,739	Each	10%	\$51,965	Other	F1
X400-SAS-E28-PSS-1YR	X400-SAS-E28-PSS-1YR		Annual Maintenance PSS (X400-SAS-E28)	\$56,986	Each	10%	\$51,287	Other	F1
X400-SAS-E29-PSS-1YR	X400-SAS-E29-PSS-1YR		Annual Maintenance PSS (X400-SAS-E29)	\$64,341	Each	10%	\$57,906	Other	F1
X400-SAS-E30-PSS-1YR	X400-SAS-E30-PSS-1YR		Annual Maintenance PSS (X400-SAS-E30)	\$63,588	Each	10%	\$57,229	Other	F1
X400-SAS-E31-PSS-1YR	X400-SAS-E31-PSS-1YR		Annual Maintenance PSS (X400-SAS-E31)	\$65,618	Each	10%	\$59,057	Other	F1
X400-SAS-E32-PSS-1YR	X400-SAS-E32-PSS-1YR		Annual Maintenance PSS (X400-SAS-E32)	\$64,866	Each	10%	\$58,379	Other	F1
X400-SAS-E33-PSS-1YR	X400-SAS-E33-PSS-1YR		Annual Maintenance PSS (X400-SAS-E33)	\$68,488	Each	10%	\$61,640	Other	F1
X400-SAS-E34-PSS-1YR	X400-SAS-E34-PSS-1YR		Annual Maintenance PSS (X400-SAS-E34)	\$67,736	Each	10%	\$60,962	Other	F1
X400-SAS-E35-PSS-1YR	X400-SAS-E35-PSS-1YR		Annual Maintenance PSS (X400-SAS-E35)	\$74,338	Each	10%	\$66,904	Other	F1
X400-SAS-E36-PSS-1YR	X400-SAS-E36-PSS-1YR		Annual Maintenance PSS (X400-SAS-E36)	\$75,090	Each	10%	\$67,581	Other	F1
X400-SAS-E37-PSS-1YR	X400-SAS-E37-PSS-1YR		Annual Maintenance PSS (X400-SAS-E37)	\$76,368	Each	10%	\$68,732	Other	F1
X400-SAS-E38-PSS-1YR	X400-SAS-E38-PSS-1YR		Annual Maintenance PSS (X400-SAS-E38)	\$75,616	Each	10%	\$68,054	Other	F1
X400-SAS-E39-PSS-1YR	X400-SAS-E39-PSS-1YR		Annual Maintenance PSS (X400-SAS-E39)	\$79,238	Each	10%	\$71,315	Other	F1
X400-SAS-E40-PSS-1YR	X400-SAS-E40-PSS-1YR		Annual Maintenance PSS (X400-SAS-E40)	\$78,486	Each	10%	\$70,637	Other	F1
X400-SAS-E41-PSS-1YR	X400-SAS-E41-PSS-1YR		Annual Maintenance PSS (X400-SAS-E41)	\$49,228	Each	10%	\$44,305	Other	F1
X400-SAS-E42-PSS-1YR	X400-SAS-E42-PSS-1YR		Annual Maintenance PSS (X400-SAS-E42)	\$52,850	Each	10%	\$47,565	Other	F1
X400-SATA-001-PSS-1YR	X400-SATA-001-PSS-1YR		Annual Maintenance PSS (X400-SATA-001)	\$26,740	Each	10%	\$24,066	Other	F1
X400-SATA-002-PSS-1YR	X400-SATA-002-PSS-1YR		Annual Maintenance PSS (X400-SATA-002)	\$28,635	Each	10%	\$25,771	Other	F1
X400-SATA-003-PSS-1YR	X400-SATA-003-PSS-1YR		Annual Maintenance PSS (X400-SATA-003)	\$27,312	Each	10%	\$24,581	Other	F1
X400-SATA-004-PSS-1YR	X400-SATA-004-PSS-1YR		Annual Maintenance PSS (X400-SATA-004)	\$27,793	Each	10%	\$25,014	Other	F1
X400-SATA-005-PSS-1YR	X400-SATA-005-PSS-1YR		Annual Maintenance PSS (X400-SATA-005)	\$30,251	Each	10%	\$27,226	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
X400-SATA-006-PSS-1YR	X400-SATA-006-PSS-1YR		Annual Maintenance PSS (X400-SATA-006)	\$30,732	Each	10%	\$27,658	Other	F1	
X400-SATA-007-PSS-1YR	X400-SATA-007-PSS-1YR		Annual Maintenance PSS (X400-SATA-007)	\$17,263	Each	10%	\$15,537	Other	F1	
X400-SATA-008-PSS-1YR	X400-SATA-008-PSS-1YR		Annual Maintenance PSS (X400-SATA-008)	\$17,744	Each	10%	\$15,969	Other	F1	
X400-SATA-009-PSS-1YR	X400-SATA-009-PSS-1YR		Annual Maintenance PSS (X400-SATA-009)	\$17,836	Each	10%	\$16,052	Other	F1	
X400-SATA-010-PSS-1YR	X400-SATA-010-PSS-1YR		Annual Maintenance PSS (X400-SATA-010)	\$18,317	Each	10%	\$16,485	Other	F1	
X400-SATA-011-PSS-1YR	X400-SATA-011-PSS-1YR		Annual Maintenance PSS (X400-SATA-011)	\$20,774	Each	10%	\$18,697	Other	F1	
X400-SATA-012-PSS-1YR	X400-SATA-012-PSS-1YR		Annual Maintenance PSS (X400-SATA-012)	\$21,255	Each	10%	\$19,130	Other	F1	
X400-SATA-013-PSS-1YR	X400-SATA-013-PSS-1YR		Annual Maintenance PSS (X400-SATA-013)	\$22,495	Each	10%	\$20,245	Other	F1	
X400-SATA-014-PSS-1YR	X400-SATA-014-PSS-1YR		Annual Maintenance PSS (X400-SATA-014)	\$22,975	Each	10%	\$20,678	Other	F1	
X400-SATA-015-PSS-1YR	X400-SATA-015-PSS-1YR		Annual Maintenance PSS (X400-SATA-015)	\$23,067	Each	10%	\$20,761	Other	F1	
X400-SATA-016-PSS-1YR	X400-SATA-016-PSS-1YR		Annual Maintenance PSS (X400-SATA-016)	\$23,548	Each	10%	\$21,193	Other	F1	
X400-SATA-017-PSS-1YR	X400-SATA-017-PSS-1YR		Annual Maintenance PSS (X400-SATA-017)	\$26,005	Each	10%	\$23,405	Other	F1	
X400-SATA-018-PSS-1YR	X400-SATA-018-PSS-1YR		Annual Maintenance PSS (X400-SATA-018)	\$26,486	Each	10%	\$23,838	Other	F1	
X400-SATA-019-PSS-1YR	X400-SATA-019-PSS-1YR		Annual Maintenance PSS (X400-SATA-019)	\$32,067	Each	10%	\$28,860	Other	F1	
X400-SATA-020-PSS-1YR	X400-SATA-020-PSS-1YR		Annual Maintenance PSS (X400-SATA-020)	\$32,407	Each	10%	\$29,167	Other	F1	
X400-SATA-021-PSS-1YR	X400-SATA-021-PSS-1YR		Annual Maintenance PSS (X400-SATA-021)	\$32,888	Each	10%	\$29,599	Other	F1	
X400-SATA-022-PSS-1YR	X400-SATA-022-PSS-1YR		Annual Maintenance PSS (X400-SATA-022)	\$32,981	Each	10%	\$29,682	Other	F1	
X400-SATA-023-PSS-1YR	X400-SATA-023-PSS-1YR		Annual Maintenance PSS (X400-SATA-023)	\$33,461	Each	10%	\$30,115	Other	F1	
X400-SATA-024-PSS-1YR	X400-SATA-024-PSS-1YR		Annual Maintenance PSS (X400-SATA-024)	\$35,919	Each	10%	\$32,327	Other	F1	
X400-SATA-025-PSS-1YR	X400-SATA-025-PSS-1YR		Annual Maintenance PSS (X400-SATA-025)	\$36,400	Each	10%	\$32,760	Other	F1	
X400-SATA-S01-PSS-1YR	X400-SATA-S01-PSS-1YR		Annual Maintenance PSS (X400-SATA-S01)	\$22,652	Each	10%	\$20,387	Other	F1	
X400-SATA-S02-PSS-1YR	X400-SATA-S02-PSS-1YR		Annual Maintenance PSS (X400-SATA-S02)	\$23,133	Each	10%	\$20,819	Other	F1	
X400-SATA-S03-PSS-1YR	X400-SATA-S03-PSS-1YR		Annual Maintenance PSS (X400-SATA-S03)	\$23,225	Each	10%	\$20,902	Other	F1	
X400-SATA-S04-PSS-1YR	X400-SATA-S04-PSS-1YR		Annual Maintenance PSS (X400-SATA-S04)	\$23,706	Each	10%	\$21,335	Other	F1	
X400-SATA-S05-PSS-1YR	X400-SATA-S05-PSS-1YR		Annual Maintenance PSS (X400-SATA-S05)	\$26,163	Each	10%	\$23,547	Other	F1	
X400-SATA-S06-PSS-1YR	X400-SATA-S06-PSS-1YR		Annual Maintenance PSS (X400-SATA-S06)	\$26,644	Each	10%	\$23,979	Other	F1	
X400-SATA-S07-PSS-1YR	X400-SATA-S07-PSS-1YR		Annual Maintenance PSS (X400-SATA-S07)	\$29,711	Each	10%	\$26,740	Other	F1	
X400-SATA-S08-PSS-1YR	X400-SATA-S08-PSS-1YR		Annual Maintenance PSS (X400-SATA-S08)	\$30,051	Each	10%	\$27,046	Other	F1	
X400-SATA-S09-HB-PSS-1YR	X400-SATA-S09-HB-PSS-1YR		Annual Maintenance PSS (X400-SATA-S09-HB)	\$12,848	Each	10%	\$11,563	Other	F1	
X400-SATA-S09-PSS-1YR	X400-SATA-S09-PSS-1YR		Annual Maintenance PSS (X400-SATA-S09)	\$30,532	Each	10%	\$27,479	Other	F1	
X400-SATA-S09-SB-PSS-1YR	X400-SATA-S09-SB-PSS-1YR		Annual Maintenance PSS (X400-SATA-S09-SB)	\$19,271	Each	10%	\$17,344	Other	F1	
X400-SATA-S10-PSS-1YR	X400-SATA-S10-PSS-1YR		Annual Maintenance PSS (X400-SATA-S10)	\$30,624	Each	10%	\$27,562	Other	F1	
X400-SATA-S11-PSS-1YR	X400-SATA-S11-PSS-1YR		Annual Maintenance PSS (X400-SATA-S11)	\$31,105	Each	10%	\$27,994	Other	F1	
X400-SATA-S12-PSS-1YR	X400-SATA-S12-PSS-1YR		Annual Maintenance PSS (X400-SATA-S12)	\$33,562	Each	10%	\$30,206	Other	F1	
X400-SATA-S13-PSS-1YR	X400-SATA-S13-PSS-1YR		Annual Maintenance PSS (X400-SATA-S13)	\$34,043	Each	10%	\$30,639	Other	F1	
X400-SATA-S14-PSS-1YR	X400-SATA-S14-PSS-1YR		Annual Maintenance PSS (X400-SATA-S14)	\$35,771	Each	10%	\$32,194	Other	F1	
X400-SATA-S15-PSS-1YR	X400-SATA-S15-PSS-1YR		Annual Maintenance PSS (X400-SATA-S15)	\$36,252	Each	10%	\$32,627	Other	F1	
X400-SATA-S16-PSS-1YR	X400-SATA-S16-PSS-1YR		Annual Maintenance PSS (X400-SATA-S16)	\$36,112	Each	10%	\$32,501	Other	F1	
X400-SATA-S17-PSS-1YR	X400-SATA-S17-PSS-1YR		Annual Maintenance PSS (X400-SATA-S17)	\$38,494	Each	10%	\$34,645	Other	F1	
X400-SATA-S18-PSS-1YR	X400-SATA-S18-PSS-1YR		Annual Maintenance PSS (X400-SATA-S18)	\$36,685	Each	10%	\$33,016	Other	F1	
X400-SATA-S19-PSS-1YR	X400-SATA-S19-PSS-1YR		Annual Maintenance PSS (X400-SATA-S19)	\$37,166	Each	10%	\$33,449	Other	F1	
X400-SATA-S20-PSS-1YR	X400-SATA-S20-PSS-1YR		Annual Maintenance PSS (X400-SATA-S20)	\$39,623	Each	10%	\$35,661	Other	F1	
X400-SATA-S21-PSS-1YR	X400-SATA-S21-PSS-1YR		Annual Maintenance PSS (X400-SATA-S21)	\$40,104	Each	10%	\$36,093	Other	F1	
X400-SATA-S22-PSS-1YR	X400-SATA-S22-PSS-1YR		Annual Maintenance PSS (X400-SATA-S22)	\$20,280	Each	10%	\$18,252	Other	F1	
X400-SATA-S23-PSS-1YR	X400-SATA-S23-PSS-1YR		Annual Maintenance PSS (X400-SATA-S23)	\$20,776	Each	10%	\$18,698	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X400-SATA-S24-PSS-1YR	X400-SATA-S24-PSS-1YR		Annual Maintenance PSS (X400-SATA-S24)	\$37,727	Each	10%	\$33,955	Other	F1
X400-SATA-S25-PSS-1YR	X400-SATA-S25-PSS-1YR		Annual Maintenance PSS (X400-SATA-S25)	\$30,946	Each	10%	\$27,851	Other	F1
X400-SATA-S26-PSS-1YR	X400-SATA-S26-PSS-1YR		Annual Maintenance PSS (X400-SATA-S26)	\$40,251	Each	10%	\$36,226	Other	F1
X400-SATA-S27-PSS-1YR	X400-SATA-S27-PSS-1YR		Annual Maintenance PSS (X400-SATA-S27)	\$44,668	Each	10%	\$40,201	Other	F1
X400-SATA-S28-PSS-1YR	X400-SATA-S28-PSS-1YR		Annual Maintenance PSS (X400-SATA-S28)	\$45,009	Each	10%	\$40,508	Other	F1
X400-SATA-S29-PSS-1YR	X400-SATA-S29-PSS-1YR		Annual Maintenance PSS (X400-SATA-S29)	\$45,489	Each	10%	\$40,940	Other	F1
X400-SATA-S30-PSS-1YR	X400-SATA-S30-PSS-1YR		Annual Maintenance PSS (X400-SATA-S30)	\$45,581	Each	10%	\$41,023	Other	F1
X400-SATA-S31-PSS-1YR	X400-SATA-S31-PSS-1YR		Annual Maintenance PSS (X400-SATA-S31)	\$46,062	Each	10%	\$41,456	Other	F1
X400-SATA-S32-PSS-1YR	X400-SATA-S32-PSS-1YR		Annual Maintenance PSS (X400-SATA-S32)	\$48,520	Each	10%	\$43,668	Other	F1
X400-SATA-S33-PSS-1YR	X400-SATA-S33-PSS-1YR		Annual Maintenance PSS (X400-SATA-S33)	\$49,000	Each	10%	\$44,100	Other	F1
X400-SATA-S34-PSS-1YR	X400-SATA-S34-PSS-1YR		Annual Maintenance PSS (X400-SATA-S34)	\$21,127	Each	10%	\$19,014	Other	F1
X400-SATA-S35-PSS-1YR	X400-SATA-S35-PSS-1YR		Annual Maintenance PSS (X400-SATA-S35)	\$21,718	Each	10%	\$19,546	Other	F1
X400-SATA-S36-PSS-1YR	X400-SATA-S36-PSS-1YR		Annual Maintenance PSS (X400-SATA-S36)	\$37,763	Each	10%	\$33,987	Other	F1
X400-SATA-S37-PSS-1YR	X400-SATA-S37-PSS-1YR		Annual Maintenance PSS (X400-SATA-S37)	\$38,269	Each	10%	\$34,442	Other	F1
X400-SATA-S38-PSS-1YR	X400-SATA-S38-PSS-1YR		Annual Maintenance PSS (X400-SATA-S38)	\$38,122	Each	10%	\$34,310	Other	F1
X400-SATA-S39-PSS-1YR	X400-SATA-S39-PSS-1YR		Annual Maintenance PSS (X400-SATA-S39)	\$38,627	Each	10%	\$34,765	Other	F1
X400-SATA-S40-PSS-1YR	X400-SATA-S40-PSS-1YR		Annual Maintenance PSS (X400-SATA-S40)	\$35,457	Each	10%	\$31,911	Other	F1
X400-SATA-S41-PSS-1YR	X400-SATA-S41-PSS-1YR		Annual Maintenance PSS (X400-SATA-S41)	\$35,963	Each	10%	\$32,366	Other	F1
X400-SATA-S42-PSS-1YR	X400-SATA-S42-PSS-1YR		Annual Maintenance PSS (X400-SATA-S42)	\$35,815	Each	10%	\$32,234	Other	F1
X400-SATA-S43-PSS-1YR	X400-SATA-S43-PSS-1YR		Annual Maintenance PSS (X400-SATA-S43)	\$36,321	Each	10%	\$32,689	Other	F1
X400-SATA-S44-PSS-1YR	X400-SATA-S44-PSS-1YR		Annual Maintenance PSS (X400-SATA-S44)	\$20,631	Each	10%	\$18,568	Other	F1
X400-SATA-S45-PSS-1YR	X400-SATA-S45-PSS-1YR		Annual Maintenance PSS (X400-SATA-S45)	\$21,222	Each	10%	\$19,100	Other	F1
X400-SATA-S46-PSS-1YR	X400-SATA-S46-PSS-1YR		Annual Maintenance PSS (X400-SATA-S46)	\$24,251	Each	10%	\$21,826	Other	F1
X400-SATA-S47-PSS-1YR	X400-SATA-S47-PSS-1YR		Annual Maintenance PSS (X400-SATA-S47)	\$24,747	Each	10%	\$22,272	Other	F1
X400-SATA-S48-PSS-1YR	X400-SATA-S48-PSS-1YR		Annual Maintenance PSS (X400-SATA-S48)	\$53,125	Each	10%	\$47,813	Other	F1
X400-SATA-S49-PSS-1YR	X400-SATA-S49-PSS-1YR		Annual Maintenance PSS (X400-SATA-S49)	\$52,567	Each	10%	\$47,310	Other	F1
X400-SATA-S50-PSS-1YR	X400-SATA-S50-PSS-1YR		Annual Maintenance PSS (X400-SATA-S50)	\$63,448	Each	10%	\$57,103	Other	F1
X400-SATA-S51-PSS-1YR	X400-SATA-S51-PSS-1YR		Annual Maintenance PSS (X400-SATA-S51)	\$62,876	Each	10%	\$56,588	Other	F1
X400-SATA-S52-PSS-1YR	X400-SATA-S52-PSS-1YR		Annual Maintenance PSS (X400-SATA-S52)	\$36,320	Each	10%	\$32,688	Other	F1
X400-SATA-S53-PSS-1YR	X400-SATA-S53-PSS-1YR		Annual Maintenance PSS (X400-SATA-S53)	\$66,351	Each	10%	\$59,716	Other	F1
X400-SATA-S54-PSS-1YR	X400-SATA-S54-PSS-1YR		Annual Maintenance PSS (X400-SATA-S54)	\$57,594	Each	10%	\$51,835	Other	F1
X400-SATA-S55-PSS-1YR	X400-SATA-S55-PSS-1YR		Annual Maintenance PSS (X400-SATA-S55)	\$50,250	Each	10%	\$45,225	Other	F1
X400-SATA-S56-PSS-1YR	X400-SATA-S56-PSS-1YR		Annual Maintenance PSS (X400-SATA-S56)	\$46,937	Each	10%	\$42,243	Other	F1
X400-SATA-S57-PSS-1YR	X400-SATA-S57-PSS-1YR		Annual Maintenance PSS (X400-SATA-S57)	\$54,182	Each	10%	\$48,764	Other	F1
X400-SATA-S58-PSS-1YR	X400-SATA-S58-PSS-1YR		Annual Maintenance PSS (X400-SATA-S58)	\$62,337	Each	10%	\$56,103	Other	F1
X400-SATA-S59-PSS-1YR	X400-SATA-S59-PSS-1YR		Annual Maintenance PSS (X400-SATA-S59)	\$59,120	Each	10%	\$53,208	Other	F1
X400-SATA-S60-PSS-1YR	X400-SATA-S60-PSS-1YR		Annual Maintenance PSS (X400-SATA-S60)	\$53,760	Each	10%	\$48,384	Other	F1
X400-SATA-S61-PSS-1YR	X400-SATA-S61-PSS-1YR		Annual Maintenance PSS (X400-SATA-S61)	\$54,897	Each	10%	\$49,408	Other	F1
X400-SATA-S62-PSS-1YR	X400-SATA-S62-PSS-1YR		Annual Maintenance PSS (X400-SATA-S62)	\$43,935	Each	10%	\$39,541	Other	F1
X400-SATA-S63-PSS-1YR	X400-SATA-S63-PSS-1YR		Annual Maintenance PSS (X400-SATA-S63)	\$45,067	Each	10%	\$40,560	Other	F1
X400-SATA-S64-PSS-1YR	X400-SATA-S64-PSS-1YR		Annual Maintenance PSS (X400-SATA-S64)	\$42,178	Each	10%	\$37,960	Other	F1
X400-SATA-S65-PSS-1YR	X400-SATA-S65-PSS-1YR		Annual Maintenance PSS (X400-SATA-S65)	\$43,206	Each	10%	\$38,886	Other	F1
X400-SATA-S66-PSS-1YR	X400-SATA-S66-PSS-1YR		Annual Maintenance PSS (X400-SATA-S66)	\$33,051	Each	10%	\$29,745	Other	F1
X400-SATA-S67-PSS-1YR	X400-SATA-S67-PSS-1YR		Annual Maintenance PSS (X400-SATA-S67)	\$34,079	Each	10%	\$30,671	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
X400-SATA-S68-PSS-1YR	X400-SATA-S68-PSS-1YR	Annual Maintenance PSS (X400-SATA-S68)		\$28,480	Each	10%	\$25,632	Other	F1
X400-SATA-S69-PSS-1YR	X400-SATA-S69-PSS-1YR	Annual Maintenance PSS (X400-SATA-S69)		\$29,509	Each	10%	\$26,558	Other	F1
X400-SATA-S70-PSS-1YR	X400-SATA-S70-PSS-1YR	Annual Maintenance PSS (X400-SATA-S70)		\$48,885	Each	10%	\$43,996	Other	F1
X400-SATA-S71-PSS-1YR	X400-SATA-S71-PSS-1YR	Annual Maintenance PSS (X400-SATA-S71)		\$50,017	Each	10%	\$45,015	Other	F1
X400-SATA-S72-PSS-1YR	X400-SATA-S72-PSS-1YR	Annual Maintenance PSS (X400-SATA-S72)		\$27,779	Each	10%	\$25,001	Other	F1
X400-SATA-S73-PSS-1YR	X400-SATA-S73-PSS-1YR	Annual Maintenance PSS (X400-SATA-S73)		\$28,768	Each	10%	\$25,891	Other	F1
X400-SATA-S74-PSS-1YR	X400-SATA-S74-PSS-1YR	Annual Maintenance PSS (X400-SATA-S74)		\$23,428	Each	10%	\$21,085	Other	F1
X400-SATA-S75-PSS-1YR	X400-SATA-S75-PSS-1YR	Annual Maintenance PSS (X400-SATA-S75)		\$24,417	Each	10%	\$21,975	Other	F1
X400-SATA-S76-PSS-1YR	X400-SATA-S76-PSS-1YR	Annual Maintenance PSS (X400-SATA-S76)		\$46,186	Each	10%	\$41,568	Other	F1
X400-SATA-S77-PSS-1YR	X400-SATA-S77-PSS-1YR	Annual Maintenance PSS (X400-SATA-S77)		\$41,565	Each	10%	\$37,408	Other	F1
X400-SATA-S78-PSS-1YR	X400-SATA-S78-PSS-1YR	Annual Maintenance PSS (X400-SATA-S78)		\$42,605	Each	10%	\$38,344	Other	F1
X400-SATA-S79-PSS-1YR	X400-SATA-S79-PSS-1YR	Annual Maintenance PSS (X400-SATA-S79)		\$36,913	Each	10%	\$33,222	Other	F1
X400-SATA-S80-PSS-1YR	X400-SATA-S80-PSS-1YR	Annual Maintenance PSS (X400-SATA-S80)		\$38,082	Each	10%	\$34,273	Other	F1
X400-SATA-S81-PSS-1YR	X400-SATA-S81-PSS-1YR	Annual Maintenance PSS (X400-SATA-S81)		\$45,823	Each	10%	\$41,241	Other	F1
X400-YH-001-PSS-1YR	X400-YH-001-PSS-1YR	Annual Maintenance PSS (X400-YH-001)		\$33,170	Each	10%	\$29,853	Other	F1
X410-SAS-E01-HO-PSS-1YR	X410-SAS-E01-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E01-HO)		\$21,710	Each	10%	\$19,539	Other	F1
X410-SAS-E01-PSS-1YR	X410-SAS-E01-PSS-1YR	Annual Maintenance PSS (X410-SAS-E01)		\$46,058	Each	10%	\$41,453	Other	F1
X410-SAS-E02-HO-PSS-1YR	X410-SAS-E02-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E02-HO)		\$22,152	Each	10%	\$19,937	Other	F1
X410-SAS-E02-PSS-1YR	X410-SAS-E02-PSS-1YR	Annual Maintenance PSS (X410-SAS-E02)		\$45,200	Each	10%	\$40,680	Other	F1
X410-SAS-E03-HO-PSS-1YR	X410-SAS-E03-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E03-HO)		\$23,143	Each	10%	\$20,829	Other	F1
X410-SAS-E03-PSS-1YR	X410-SAS-E03-PSS-1YR	Annual Maintenance PSS (X410-SAS-E03)		\$47,699	Each	10%	\$42,929	Other	F1
X410-SAS-E04-HO-PSS-1YR	X410-SAS-E04-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E04-HO)		\$25,385	Each	10%	\$22,846	Other	F1
X410-SAS-E04-PSS-1YR	X410-SAS-E04-PSS-1YR	Annual Maintenance PSS (X410-SAS-E04)		\$51,448	Each	10%	\$46,303	Other	F1
X410-SAS-E05-HO-PSS-1YR	X410-SAS-E05-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E05-HO)		\$28,218	Each	10%	\$25,396	Other	F1
X410-SAS-E05-PSS-1YR	X410-SAS-E05-PSS-1YR	Annual Maintenance PSS (X410-SAS-E05)		\$57,389	Each	10%	\$51,650	Other	F1
X410-SAS-E06-HO-PSS-1YR	X410-SAS-E06-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E06-HO)		\$28,662	Each	10%	\$25,796	Other	F1
X410-SAS-E06-PSS-1YR	X410-SAS-E06-PSS-1YR	Annual Maintenance PSS (X410-SAS-E06)		\$58,308	Each	10%	\$52,478	Other	F1
X410-SAS-E07-HO-PSS-1YR	X410-SAS-E07-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E07-HO)		\$29,658	Each	10%	\$26,692	Other	F1
X410-SAS-E07-PSS-1YR	X410-SAS-E07-PSS-1YR	Annual Maintenance PSS (X410-SAS-E07)		\$60,065	Each	10%	\$54,059	Other	F1
X410-SAS-E08-HO-PSS-1YR	X410-SAS-E08-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E08-HO)		\$31,910	Each	10%	\$28,719	Other	F1
X410-SAS-E08-PSS-1YR	X410-SAS-E08-PSS-1YR	Annual Maintenance PSS (X410-SAS-E08)		\$64,082	Each	10%	\$57,673	Other	F1
X410-SAS-E09-HO-PSS-1YR	X410-SAS-E09-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E09-HO)		\$35,810	Each	10%	\$32,229	Other	F1
X410-SAS-E09-PSS-1YR	X410-SAS-E09-PSS-1YR	Annual Maintenance PSS (X410-SAS-E09)		\$68,589	Each	10%	\$61,730	Other	F1
X410-SAS-E100-PSS-1YR	X410-SAS-E100-PSS-1YR	Annual Maintenance PSS (X410-SAS-E100)		\$52,016	Each	10%	\$46,814	Other	F1
X410-SAS-E101-PSS-1YR	X410-SAS-E101-PSS-1YR	Annual Maintenance PSS (X410-SAS-E101)		\$46,615	Each	10%	\$41,953	Other	F1
X410-SAS-E102-PSS-1YR	X410-SAS-E102-PSS-1YR	Annual Maintenance PSS (X410-SAS-E102)		\$75,945	Each	10%	\$68,350	Other	F1
X410-SAS-E103-PSS-1YR	X410-SAS-E103-PSS-1YR	Annual Maintenance PSS (X410-SAS-E103)		\$79,674	Each	10%	\$71,707	Other	F1
X410-SAS-E104-PSS-1YR	X410-SAS-E104-PSS-1YR	Annual Maintenance PSS (X410-SAS-E104)		\$74,287	Each	10%	\$66,858	Other	F1
X410-SAS-E105-PSS-1YR	X410-SAS-E105-PSS-1YR	Annual Maintenance PSS (X410-SAS-E105)		\$117,294	Each	10%	\$105,564	Other	F1
X410-SAS-E106-PSS-1YR	X410-SAS-E106-PSS-1YR	Annual Maintenance PSS (X410-SAS-E106)		\$122,970	Each	10%	\$110,673	Other	F1
X410-SAS-E107-PSS-1YR	X410-SAS-E107-PSS-1YR	Annual Maintenance PSS (X410-SAS-E107)		\$114,784	Each	10%	\$103,305	Other	F1
X410-SAS-E108-PSS-1YR	X410-SAS-E108-PSS-1YR	Annual Maintenance PSS (X410-SAS-E108)		\$64,612	Each	10%	\$58,151	Other	F1
X410-SAS-E109-PSS-1YR	X410-SAS-E109-PSS-1YR	Annual Maintenance PSS (X410-SAS-E109)		\$68,685	Each	10%	\$61,817	Other	F1
X410-SAS-E10-HO-PSS-1YR	X410-SAS-E10-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E10-HO)		\$36,270	Each	10%	\$32,643	Other	F1
X410-SAS-E10-PSS-1YR	X410-SAS-E10-PSS-1YR	Annual Maintenance PSS (X410-SAS-E10)		\$69,508	Each	10%	\$62,558	Other	F1
X410-SAS-E110-PSS-1YR	X410-SAS-E110-PSS-1YR	Annual Maintenance PSS (X410-SAS-E110)		\$62,831	Each	10%	\$56,548	Other	F1
X410-SAS-E111-PSS-1YR	X410-SAS-E111-PSS-1YR	Annual Maintenance PSS (X410-SAS-E111)		\$88,591	Each	10%	\$79,732	Other	F1
X410-SAS-E112-PSS-1YR	X410-SAS-E112-PSS-1YR	Annual Maintenance PSS (X410-SAS-E112)		\$93,801	Each	10%	\$84,421	Other	F1
X410-SAS-E113-PSS-1YR	X410-SAS-E113-PSS-1YR	Annual Maintenance PSS (X410-SAS-E113)		\$86,287	Each	10%	\$77,659	Other	F1
X410-SAS-E114-PSS-1YR	X410-SAS-E114-PSS-1YR	Annual Maintenance PSS (X410-SAS-E114)		\$76,434	Each	10%	\$68,791	Other	F1
X410-SAS-E115-PSS-1YR	X410-SAS-E115-PSS-1YR	Annual Maintenance PSS (X410-SAS-E115)		\$80,504	Each	10%	\$72,454	Other	F1
X410-SAS-E116-PSS-1YR	X410-SAS-E116-PSS-1YR	Annual Maintenance PSS (X410-SAS-E116)		\$74,654	Each	10%	\$67,188	Other	F1
X410-SAS-E11-HO-PSS-1YR	X410-SAS-E11-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E11-HO)		\$37,299	Each	10%	\$33,569	Other	F1
X410-SAS-E11-PSS-1YR	X410-SAS-E11-PSS-1YR	Annual Maintenance PSS (X410-SAS-E11)		\$71,266	Each	10%	\$64,139	Other	F1
X410-SAS-E12-HO-PSS-1YR	X410-SAS-E12-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E12-HO)		\$39,627	Each	10%	\$35,665	Other	F1
X410-SAS-E12-PSS-1YR	X410-SAS-E12-PSS-1YR	Annual Maintenance PSS (X410-SAS-E12)		\$75,282	Each	10%	\$67,753	Other	F1
X410-SAS-E13-HO-PSS-1YR	X410-SAS-E13-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E13-HO)		\$43,439	Each	10%	\$39,095	Other	F1
X410-SAS-E13-PSS-1YR	X410-SAS-E13-PSS-1YR	Annual Maintenance PSS (X410-SAS-E13)		\$79,790	Each	10%	\$71,811	Other	F1
X410-SAS-E14-HO-PSS-1YR	X410-SAS-E14-HO-PSS-1YR	Annual Maintenance PSS (X410-SAS-E14-HO)		\$43,908	Each	10%	\$39,518	Other	F1
X410-SAS-E14-PSS-1YR	X410-SAS-E14-PSS-1YR	Annual Maintenance PSS (X410-SAS-E14)		\$80,709	Each	10%	\$72,638	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (if applicable)
X410-SAS-E15-HO-PSS-1YR	X410-SAS-E15-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E15-HO)	\$44,962	Each	10%	\$40,466	Other	F1
X410-SAS-E15-PSS-1YR	X410-SAS-E15-PSS-1YR		Annual Maintenance PSS (X410-SAS-E15)	\$82,466	Each	10%	\$74,219	Other	F1
X410-SAS-E16-HO-PSS-1YR	X410-SAS-E16-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E16-HO)	\$47,345	Each	10%	\$42,610	Other	F1
X410-SAS-E16-PSS-1YR	X410-SAS-E16-PSS-1YR		Annual Maintenance PSS (X410-SAS-E16)	\$86,482	Each	10%	\$77,833	Other	F1
X410-SAS-E17-HO-PSS-1YR	X410-SAS-E17-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E17-HO)	\$17,703	Each	10%	\$15,932	Other	F1
X410-SAS-E17-PSS-1YR	X410-SAS-E17-PSS-1YR		Annual Maintenance PSS (X410-SAS-E17)	\$37,944	Each	10%	\$34,150	Other	F1
X410-SAS-E18-HO-PSS-1YR	X410-SAS-E18-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E18-HO)	\$18,074	Each	10%	\$16,266	Other	F1
X410-SAS-E18-PSS-1YR	X410-SAS-E18-PSS-1YR		Annual Maintenance PSS (X410-SAS-E18)	\$38,875	Each	10%	\$34,987	Other	F1
X410-SAS-E19-HO-PSS-1YR	X410-SAS-E19-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E19-HO)	\$18,906	Each	10%	\$17,015	Other	F1
X410-SAS-E19-PSS-1YR	X410-SAS-E19-PSS-1YR		Annual Maintenance PSS (X410-SAS-E19)	\$40,654	Each	10%	\$36,589	Other	F1
X410-SAS-E20-HO-PSS-1YR	X410-SAS-E20-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E20-HO)	\$20,788	Each	10%	\$18,709	Other	F1
X410-SAS-E20-PSS-1YR	X410-SAS-E20-PSS-1YR		Annual Maintenance PSS (X410-SAS-E20)	\$44,720	Each	10%	\$40,248	Other	F1
X410-SAS-E21-HO-PSS-1YR	X410-SAS-E21-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E21-HO)	\$24,074	Each	10%	\$21,667	Other	F1
X410-SAS-E21-PSS-1YR	X410-SAS-E21-PSS-1YR		Annual Maintenance PSS (X410-SAS-E21)	\$49,578	Each	10%	\$44,621	Other	F1
X410-SAS-E22-HO-PSS-1YR	X410-SAS-E22-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E22-HO)	\$24,461	Each	10%	\$22,015	Other	F1
X410-SAS-E22-PSS-1YR	X410-SAS-E22-PSS-1YR		Annual Maintenance PSS (X410-SAS-E22)	\$50,509	Each	10%	\$45,458	Other	F1
X410-SAS-E23-HO-PSS-1YR	X410-SAS-E23-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E23-HO)	\$25,329	Each	10%	\$22,796	Other	F1
X410-SAS-E23-PSS-1YR	X410-SAS-E23-PSS-1YR		Annual Maintenance PSS (X410-SAS-E23)	\$52,288	Each	10%	\$47,059	Other	F1
X410-SAS-E24-HO-PSS-1YR	X410-SAS-E24-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E24-HO)	\$27,291	Each	10%	\$24,562	Other	F1
X410-SAS-E24-PSS-1YR	X410-SAS-E24-PSS-1YR		Annual Maintenance PSS (X410-SAS-E24)	\$56,354	Each	10%	\$50,719	Other	F1
X410-SAS-E25-HO-PSS-1YR	X410-SAS-E25-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E25-HO)	\$31,235	Each	10%	\$28,111	Other	F1
X410-SAS-E25-PSS-1YR	X410-SAS-E25-PSS-1YR		Annual Maintenance PSS (X410-SAS-E25)	\$61,296	Each	10%	\$55,166	Other	F1
X410-SAS-E26-HO-PSS-1YR	X410-SAS-E26-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E26-HO)	\$31,617	Each	10%	\$28,455	Other	F1
X410-SAS-E26-PSS-1YR	X410-SAS-E26-PSS-1YR		Annual Maintenance PSS (X410-SAS-E26)	\$62,227	Each	10%	\$56,004	Other	F1
X410-SAS-E27-HO-PSS-1YR	X410-SAS-E27-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E27-HO)	\$32,474	Each	10%	\$29,227	Other	F1
X410-SAS-E27-PSS-1YR	X410-SAS-E27-PSS-1YR		Annual Maintenance PSS (X410-SAS-E27)	\$64,006	Each	10%	\$57,605	Other	F1
X410-SAS-E28-HO-PSS-1YR	X410-SAS-E28-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E28-HO)	\$34,412	Each	10%	\$30,971	Other	F1
X410-SAS-E28-PSS-1YR	X410-SAS-E28-PSS-1YR		Annual Maintenance PSS (X410-SAS-E28)	\$68,072	Each	10%	\$61,264	Other	F1
X410-SAS-E29-HO-PSS-1YR	X410-SAS-E29-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E29-HO)	\$38,098	Each	10%	\$34,289	Other	F1
X410-SAS-E29-PSS-1YR	X410-SAS-E29-PSS-1YR		Annual Maintenance PSS (X410-SAS-E29)	\$72,780	Each	10%	\$65,502	Other	F1
X410-SAS-E30-HO-PSS-1YR	X410-SAS-E30-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E30-HO)	\$38,516	Each	10%	\$34,664	Other	F1
X410-SAS-E30-PSS-1YR	X410-SAS-E30-PSS-1YR		Annual Maintenance PSS (X410-SAS-E30)	\$73,652	Each	10%	\$66,287	Other	F1
X410-SAS-E31-HO-PSS-1YR	X410-SAS-E31-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E31-HO)	\$39,452	Each	10%	\$35,507	Other	F1
X410-SAS-E31-PSS-1YR	X410-SAS-E31-PSS-1YR		Annual Maintenance PSS (X410-SAS-E31)	\$75,309	Each	10%	\$67,778	Other	F1
X410-SAS-E32-HO-PSS-1YR	X410-SAS-E32-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E32-HO)	\$41,568	Each	10%	\$37,411	Other	F1
X410-SAS-E32-PSS-1YR	X410-SAS-E32-PSS-1YR		Annual Maintenance PSS (X410-SAS-E32)	\$79,037	Each	10%	\$71,133	Other	F1
X410-SAS-E33-PSS-1YR	X410-SAS-E33-PSS-1YR		Annual Maintenance PSS (X410-SAS-E33)	\$62,227	Each	10%	\$56,004	Other	F1
X410-SAS-E34-HO-PSS-1YR	X410-SAS-E34-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E34-HO)	\$33,227	Each	10%	\$29,904	Other	F1
X410-SAS-E34-PSS-1YR	X410-SAS-E34-PSS-1YR		Annual Maintenance PSS (X410-SAS-E34)	\$64,006	Each	10%	\$57,605	Other	F1
X410-SAS-E35-PSS-1YR	X410-SAS-E35-PSS-1YR		Annual Maintenance PSS (X410-SAS-E35)	\$68,072	Each	10%	\$61,264	Other	F1
X410-SAS-E36-PSS-1YR	X410-SAS-E36-PSS-1YR		Annual Maintenance PSS (X410-SAS-E36)	\$50,509	Each	10%	\$45,458	Other	F1
X410-SAS-E37-PSS-1YR	X410-SAS-E37-PSS-1YR		Annual Maintenance PSS (X410-SAS-E37)	\$52,288	Each	10%	\$47,059	Other	F1
X410-SAS-E38-PSS-1YR	X410-SAS-E38-PSS-1YR		Annual Maintenance PSS (X410-SAS-E38)	\$56,354	Each	10%	\$50,719	Other	F1
X410-SAS-E39-PSS-1YR	X410-SAS-E39-PSS-1YR		Annual Maintenance PSS (X410-SAS-E39)	\$121,801	Each	10%	\$109,621	Other	F1
X410-SAS-E40-PSS-1YR	X410-SAS-E40-PSS-1YR		Annual Maintenance PSS (X410-SAS-E40)	\$124,441	Each	10%	\$111,997	Other	F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
X410-SAS-E41-PSS-1YR	X410-SAS-E41-PSS-1YR		Annual Maintenance PSS (X410-SAS-E41)	\$130,414	Each	10%	\$117,373	Other	F1
X410-SAS-E42-PSS-1YR	X410-SAS-E42-PSS-1YR		Annual Maintenance PSS (X410-SAS-E42)	\$95,031	Each	10%	\$85,528	Other	F1
X410-SAS-E43-PSS-1YR	X410-SAS-E43-PSS-1YR		Annual Maintenance PSS (X410-SAS-E43)	\$97,534	Each	10%	\$87,780	Other	F1
X410-SAS-E44-PSS-1YR	X410-SAS-E44-PSS-1YR		Annual Maintenance PSS (X410-SAS-E44)	\$103,200	Each	10%	\$92,880	Other	F1
X410-SAS-E45-PSS-1YR	X410-SAS-E45-PSS-1YR		Annual Maintenance PSS (X410-SAS-E45)	\$82,698	Each	10%	\$74,428	Other	F1
X410-SAS-E46-PSS-1YR	X410-SAS-E46-PSS-1YR		Annual Maintenance PSS (X410-SAS-E46)	\$84,589	Each	10%	\$76,130	Other	F1
X410-SAS-E47-PSS-1YR	X410-SAS-E47-PSS-1YR		Annual Maintenance PSS (X410-SAS-E47)	\$88,910	Each	10%	\$80,019	Other	F1
X410-SAS-E48-PSS-1YR	X410-SAS-E48-PSS-1YR		Annual Maintenance PSS (X410-SAS-E48)	\$70,557	Each	10%	\$63,501	Other	F1
X410-SAS-E49-HO-PSS-1YR	X410-SAS-E49-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E49-HO)	\$40,769	Each	10%	\$36,692	Other	F1
X410-SAS-E49-PSS-1YR	X410-SAS-E49-PSS-1YR		Annual Maintenance PSS (X410-SAS-E49)	\$76,769	Each	10%	\$69,092	Other	F1
X410-SAS-E50-PSS-1YR	X410-SAS-E50-PSS-1YR		Annual Maintenance PSS (X410-SAS-E50)	\$72,447	Each	10%	\$65,203	Other	F1
X410-SAS-E51-PSS-1YR	X410-SAS-E51-PSS-1YR		Annual Maintenance PSS (X410-SAS-E51)	\$58,378	Each	10%	\$52,541	Other	F1
X410-SAS-E52-HO-PSS-1YR	X410-SAS-E52-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E52-HO)	\$30,343	Each	10%	\$27,309	Other	F1
X410-SAS-E52-PSS-1YR	X410-SAS-E52-PSS-1YR		Annual Maintenance PSS (X410-SAS-E52)	\$60,269	Each	10%	\$54,242	Other	F1
X410-SAS-E53-HO-PSS-1YR	X410-SAS-E53-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E53-HO)	\$31,523	Each	10%	\$28,371	Other	F1
X410-SAS-E53-PSS-1YR	X410-SAS-E53-PSS-1YR		Annual Maintenance PSS (X410-SAS-E53)	\$64,591	Each	10%	\$58,132	Other	F1
X410-SAS-E54-PSS-1YR	X410-SAS-E54-PSS-1YR		Annual Maintenance PSS (X410-SAS-E54)	\$114,001	Each	10%	\$102,601	Other	F1
X410-SAS-E55-PSS-1YR	X410-SAS-E55-PSS-1YR		Annual Maintenance PSS (X410-SAS-E55)	\$116,507	Each	10%	\$104,856	Other	F1
X410-SAS-E56-PSS-1YR	X410-SAS-E56-PSS-1YR		Annual Maintenance PSS (X410-SAS-E56)	\$122,174	Each	10%	\$109,957	Other	F1
X410-SAS-E57-PSS-1YR	X410-SAS-E57-PSS-1YR		Annual Maintenance PSS (X410-SAS-E57)	\$85,570	Each	10%	\$77,013	Other	F1
X410-SAS-E58-PSS-1YR	X410-SAS-E58-PSS-1YR		Annual Maintenance PSS (X410-SAS-E58)	\$87,870	Each	10%	\$79,083	Other	F1
X410-SAS-E59-PSS-1YR	X410-SAS-E59-PSS-1YR		Annual Maintenance PSS (X410-SAS-E59)	\$93,069	Each	10%	\$83,762	Other	F1
X410-SAS-E60-PSS-1YR	X410-SAS-E60-PSS-1YR		Annual Maintenance PSS (X410-SAS-E60)	\$73,989	Each	10%	\$66,590	Other	F1
X410-SAS-E61-PSS-1YR	X410-SAS-E61-PSS-1YR		Annual Maintenance PSS (X410-SAS-E61)	\$75,768	Each	10%	\$68,191	Other	F1
X410-SAS-E62-PSS-1YR	X410-SAS-E62-PSS-1YR		Annual Maintenance PSS (X410-SAS-E62)	\$79,834	Each	10%	\$71,850	Other	F1
X410-SAS-E63-PSS-1YR	X410-SAS-E63-PSS-1YR		Annual Maintenance PSS (X410-SAS-E63)	\$52,853	Each	10%	\$47,568	Other	F1
X410-SAS-E64-PSS-1YR	X410-SAS-E64-PSS-1YR		Annual Maintenance PSS (X410-SAS-E64)	\$56,930	Each	10%	\$51,237	Other	F1
X410-SAS-E65-PSS-1YR	X410-SAS-E65-PSS-1YR		Annual Maintenance PSS (X410-SAS-E65)	\$51,070	Each	10%	\$45,963	Other	F1
X410-SAS-E66-PSS-1YR	X410-SAS-E66-PSS-1YR		Annual Maintenance PSS (X410-SAS-E66)	\$64,644	Each	10%	\$58,180	Other	F1
X410-SAS-E67-PSS-1YR	X410-SAS-E67-PSS-1YR		Annual Maintenance PSS (X410-SAS-E67)	\$68,716	Each	10%	\$61,844	Other	F1
X410-SAS-E68-PSS-1YR	X410-SAS-E68-PSS-1YR		Annual Maintenance PSS (X410-SAS-E68)	\$62,863	Each	10%	\$56,577	Other	F1
X410-SAS-E69-PSS-1YR	X410-SAS-E69-PSS-1YR		Annual Maintenance PSS (X410-SAS-E69)	\$52,895	Each	10%	\$47,606	Other	F1
X410-SAS-E70-HO-PSS-1YR	X410-SAS-E70-HO-PSS-1YR		Annual Maintenance PSS (X410-SAS-E70-HO)	\$27,894	Each	10%	\$25,105	Other	F1
X410-SAS-E70-PSS-1YR	X410-SAS-E70-PSS-1YR		Annual Maintenance PSS (X410-SAS-E70)	\$56,970	Each	10%	\$51,273	Other	F1
X410-SAS-E71-PSS-1YR	X410-SAS-E71-PSS-1YR		Annual Maintenance PSS (X410-SAS-E71)	\$51,113	Each	10%	\$46,001	Other	F1
X410-SAS-E72-PSS-1YR	X410-SAS-E72-PSS-1YR		Annual Maintenance PSS (X410-SAS-E72)	\$41,166	Each	10%	\$37,049	Other	F1
X410-SAS-E73-PSS-1YR	X410-SAS-E73-PSS-1YR		Annual Maintenance PSS (X410-SAS-E73)	\$45,248	Each	10%	\$40,723	Other	F1
X410-SAS-E74-PSS-1YR	X410-SAS-E74-PSS-1YR		Annual Maintenance PSS (X410-SAS-E74)	\$39,380	Each	10%	\$35,442	Other	F1
X410-SAS-E75-PSS-1YR	X410-SAS-E75-PSS-1YR		Annual Maintenance PSS (X410-SAS-E75)	\$83,134	Each	10%	\$74,821	Other	F1
X410-SAS-E76-PSS-1YR	X410-SAS-E76-PSS-1YR		Annual Maintenance PSS (X410-SAS-E76)	\$87,153	Each	10%	\$78,438	Other	F1

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X410-SAS-E77-PSS-1YR	X410-SAS-E77-PSS-1YR		Annual Maintenance PSS (X410-SAS-E77)	\$81,376	Each	10%	\$73,238	Other	F1
X410-SAS-E78-PSS-1YR	X410-SAS-E78-PSS-1YR		Annual Maintenance PSS (X410-SAS-E78)	\$125,270	Each	10%	\$112,743	Other	F1
X410-SAS-E79-PSS-1YR	X410-SAS-E79-PSS-1YR		Annual Maintenance PSS (X410-SAS-E79)	\$131,253	Each	10%	\$118,128	Other	F1
X410-SAS-E80-PSS-1YR	X410-SAS-E80-PSS-1YR		Annual Maintenance PSS (X410-SAS-E80)	\$122,626	Each	10%	\$110,364	Other	F1
X410-SAS-E81-PSS-1YR	X410-SAS-E81-PSS-1YR		Annual Maintenance PSS (X410-SAS-E81)	\$71,910	Each	10%	\$64,719	Other	F1
X410-SAS-E82-PSS-1YR	X410-SAS-E82-PSS-1YR		Annual Maintenance PSS (X410-SAS-E82)	\$75,930	Each	10%	\$68,337	Other	F1
X410-SAS-E83-PSS-1YR	X410-SAS-E83-PSS-1YR		Annual Maintenance PSS (X410-SAS-E83)	\$70,151	Each	10%	\$63,136	Other	F1
X410-SAS-E84-PSS-1YR	X410-SAS-E84-PSS-1YR		Annual Maintenance PSS (X410-SAS-E84)	\$98,321	Each	10%	\$88,489	Other	F1
X410-SAS-E85-PSS-1YR	X410-SAS-E85-PSS-1YR		Annual Maintenance PSS (X410-SAS-E85)	\$103,998	Each	10%	\$93,598	Other	F1
X410-SAS-E86-PSS-1YR	X410-SAS-E86-PSS-1YR		Annual Maintenance PSS (X410-SAS-E86)	\$95,813	Each	10%	\$86,232	Other	F1
X410-SAS-E87-PSS-1YR	X410-SAS-E87-PSS-1YR		Annual Maintenance PSS (X410-SAS-E87)	\$85,350	Each	10%	\$76,815	Other	F1
X410-SAS-E88-PSS-1YR	X410-SAS-E88-PSS-1YR		Annual Maintenance PSS (X410-SAS-E88)	\$89,673	Each	10%	\$80,706	Other	F1
X410-SAS-E89-PSS-1YR	X410-SAS-E89-PSS-1YR		Annual Maintenance PSS (X410-SAS-E89)	\$83,458	Each	10%	\$75,113	Other	F1
X410-SAS-E90-PSS-1YR	X410-SAS-E90-PSS-1YR		Annual Maintenance PSS (X410-SAS-E90)	\$60,679	Each	10%	\$54,611	Other	F1
X410-SAS-E91-PSS-1YR	X410-SAS-E91-PSS-1YR		Annual Maintenance PSS (X410-SAS-E91)	\$64,701	Each	10%	\$58,231	Other	F1
X410-SAS-E92-PSS-1YR	X410-SAS-E92-PSS-1YR		Annual Maintenance PSS (X410-SAS-E92)	\$58,919	Each	10%	\$53,027	Other	F1
X410-SAS-E93-PSS-1YR	X410-SAS-E93-PSS-1YR		Annual Maintenance PSS (X410-SAS-E93)	\$73,189	Each	10%	\$65,870	Other	F1
X410-SAS-E94-PSS-1YR	X410-SAS-E94-PSS-1YR		Annual Maintenance PSS (X410-SAS-E94)	\$77,514	Each	10%	\$69,762	Other	F1
X410-SAS-E95-PSS-1YR	X410-SAS-E95-PSS-1YR		Annual Maintenance PSS (X410-SAS-E95)	\$71,297	Each	10%	\$64,168	Other	F1
X410-SAS-E96-PSS-1YR	X410-SAS-E96-PSS-1YR		Annual Maintenance PSS (X410-SAS-E96)	\$60,982	Each	10%	\$54,884	Other	F1
X410-SAS-E97-PSS-1YR	X410-SAS-E97-PSS-1YR		Annual Maintenance PSS (X410-SAS-E97)	\$65,309	Each	10%	\$58,778	Other	F1
X410-SAS-E98-PSS-1YR	X410-SAS-E98-PSS-1YR		Annual Maintenance PSS (X410-SAS-E98)	\$59,089	Each	10%	\$53,180	Other	F1
X410-SAS-E99-PSS-1YR	X410-SAS-E99-PSS-1YR		Annual Maintenance PSS (X410-SAS-E99)	\$48,258	Each	10%	\$43,433	Other	F1
X410-SATA-001-HB-PSS-1YR	X410-SATA-001-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-001-HB)	\$9,755	Each	10%	\$8,779	Other	F1
X410-SATA-001-PSS-1YR	X410-SATA-001-PSS-1YR		Annual Maintenance PSS (X410-SATA-001)	\$24,387	Each	10%	\$21,948	Other	F1
X410-SATA-001-SB-C-PSS-1YR	X410-SATA-001-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-001-SB-C)	\$14,931	Each	10%	\$13,437	Other	F1
X410-SATA-001-SB-PSS-1YR	X410-SATA-001-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-001-SB)	\$14,632	Each	10%	\$13,169	Other	F1
X410-SATA-002-HB-PSS-1YR	X410-SATA-002-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-002-HB)	\$10,021	Each	10%	\$9,019	Other	F1
X410-SATA-002-HO-PSS-1YR	X410-SATA-002-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-002-HO)	\$13,777	Each	10%	\$12,399	Other	F1
X410-SATA-002-PSS-1YR	X410-SATA-002-PSS-1YR		Annual Maintenance PSS (X410-SATA-002)	\$25,052	Each	10%	\$22,547	Other	F1
X410-SATA-002-SB-C-PSS-1YR	X410-SATA-002-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-002-SB-C)	\$15,338	Each	10%	\$13,804	Other	F1
X410-SATA-002-SB-PSS-1YR	X410-SATA-002-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-002-SB)	\$15,031	Each	10%	\$13,528	Other	F1
X410-SATA-003-PSS-1YR	X410-SATA-003-PSS-1YR		Annual Maintenance PSS (X410-SATA-003)	\$25,743	Each	10%	\$23,169	Other	F1
X410-SATA-004-HB-PSS-1YR	X410-SATA-004-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-004-HB)	\$14,172	Each	10%	\$12,755	Other	F1
X410-SATA-004-HO-PSS-1YR	X410-SATA-004-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-004-HO)	\$16,409	Each	10%	\$14,768	Other	F1
X410-SATA-004-PSS-1YR	X410-SATA-004-PSS-1YR		Annual Maintenance PSS (X410-SATA-004)	\$35,430	Each	10%	\$31,887	Other	F1
X410-SATA-004-SB-C-PSS-1YR	X410-SATA-004-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-004-SB-C)	\$21,692	Each	10%	\$19,522	Other	F1
X410-SATA-004-SB-PSS-1YR	X410-SATA-004-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-004-SB)	\$21,258	Each	10%	\$19,132	Other	F1
X410-SATA-005-HB-PSS-1YR	X410-SATA-005-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-005-HB)	\$13,867	Each	10%	\$12,481	Other	F1
X410-SATA-005-PSS-1YR	X410-SATA-005-PSS-1YR		Annual Maintenance PSS (X410-SATA-005)	\$34,669	Each	10%	\$31,202	Other	F1
X410-SATA-005-SB-C-PSS-1YR	X410-SATA-005-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-005-SB-C)	\$21,226	Each	10%	\$19,103	Other	F1
X410-SATA-005-SB-PSS-1YR	X410-SATA-005-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-005-SB)	\$20,801	Each	10%	\$18,721	Other	F1
X410-SATA-006-HO-PSS-1YR	X410-SATA-006-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-006-HO)	\$17,143	Each	10%	\$15,429	Other	F1
X410-SATA-006-PSS-1YR	X410-SATA-006-PSS-1YR		Annual Maintenance PSS (X410-SATA-006)	\$36,884	Each	10%	\$33,196	Other	F1
X410-SATA-007-HO-PSS-1YR	X410-SATA-007-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-007-HO)	\$18,803	Each	10%	\$16,923	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SATA-007-PSS-1YR	X410-SATA-007-PSS-1YR		Annual Maintenance PSS (X410-SATA-007)	\$40,208	Each	10%	\$36,187	Other	F1
X410-SATA-008-HO-PSS-1YR	X410-SATA-008-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-008-HO)	\$14,086	Each	10%	\$12,677	Other	F1
X410-SATA-008-PSS-1YR	X410-SATA-008-PSS-1YR		Annual Maintenance PSS (X410-SATA-008)	\$29,379	Each	10%	\$26,441	Other	F1
X410-SATA-009-PSS-1YR	X410-SATA-009-PSS-1YR		Annual Maintenance PSS (X410-SATA-009)	\$31,724	Each	10%	\$28,552	Other	F1
X410-SATA-010-PSS-1YR	X410-SATA-010-PSS-1YR		Annual Maintenance PSS (X410-SATA-010)	\$34,861	Each	10%	\$31,375	Other	F1
X410-SATA-011-PSS-1YR	X410-SATA-011-PSS-1YR		Annual Maintenance PSS (X410-SATA-011)	\$30,352	Each	10%	\$27,316	Other	F1
X410-SATA-012-PSS-1YR	X410-SATA-012-PSS-1YR		Annual Maintenance PSS (X410-SATA-012)	\$37,400	Each	10%	\$33,660	Other	F1
X410-SATA-013-PSS-1YR	X410-SATA-013-PSS-1YR		Annual Maintenance PSS (X410-SATA-013)	\$40,731	Each	10%	\$36,658	Other	F1
X410-SATA-014-PSS-1YR	X410-SATA-014-PSS-1YR		Annual Maintenance PSS (X410-SATA-014)	\$35,943	Each	10%	\$32,348	Other	F1
X410-SATA-015-PSS-1YR	X410-SATA-015-PSS-1YR		Annual Maintenance PSS (X410-SATA-015)	\$22,138	Each	10%	\$19,924	Other	F1
X410-SATA-016-PSS-1YR	X410-SATA-016-PSS-1YR		Annual Maintenance PSS (X410-SATA-016)	\$25,128	Each	10%	\$22,615	Other	F1
X410-SATA-017-PSS-1YR	X410-SATA-017-PSS-1YR		Annual Maintenance PSS (X410-SATA-017)	\$20,830	Each	10%	\$18,747	Other	F1
X410-SATA-018-PSS-1YR	X410-SATA-018-PSS-1YR		Annual Maintenance PSS (X410-SATA-018)	\$26,148	Each	10%	\$23,533	Other	F1
X410-SATA-019-PSS-1YR	X410-SATA-019-PSS-1YR		Annual Maintenance PSS (X410-SATA-019)	\$29,804	Each	10%	\$26,824	Other	F1
X410-SATA-020-PSS-1YR	X410-SATA-020-PSS-1YR		Annual Maintenance PSS (X410-SATA-020)	\$25,462	Each	10%	\$22,916	Other	F1
X410-SATA-LP006-PSS-1YR	X410-SATA-LP006-PSS-1YR		Annual Maintenance PSS (X410-SATA-LP006)	\$38,051	Each	10%	\$34,246	Other	F1
X410-SATA-LP008-PSS-1YR	X410-SATA-LP008-PSS-1YR		Annual Maintenance PSS (X410-SATA-LP008)	\$30,309	Each	10%	\$27,278	Other	F1
X410-SATA-LPS04-PSS-1YR	X410-SATA-LPS04-PSS-1YR		Annual Maintenance PSS (X410-SATA-LPS04)	\$31,711	Each	10%	\$28,540	Other	F1
X410-SATA-LPS13-PSS-1YR	X410-SATA-LPS13-PSS-1YR		Annual Maintenance PSS (X410-SATA-LPS13)	\$51,248	Each	10%	\$46,123	Other	F1
X410-SATA-LPS37-PSS-1YR	X410-SATA-LPS37-PSS-1YR		Annual Maintenance PSS (X410-SATA-LPS37)	\$35,487	Each	10%	\$31,938	Other	F1
X410-SATA-S01-HB-PSS-1YR	X410-SATA-S01-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S01-HB)	\$17,643	Each	10%	\$15,879	Other	F1
X410-SATA-S01-PSS-1YR	X410-SATA-S01-PSS-1YR		Annual Maintenance PSS (X410-SATA-S01)	\$44,107	Each	10%	\$39,696	Other	F1
X410-SATA-S01-SB-C-PSS-1YR	X410-SATA-S01-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S01-SB-C)	\$27,004	Each	10%	\$24,304	Other	F1
X410-SATA-S01-SB-PSS-1YR	X410-SATA-S01-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S01-SB)	\$26,464	Each	10%	\$23,818	Other	F1
X410-SATA-S02-PSS-1YR	X410-SATA-S02-PSS-1YR		Annual Maintenance PSS (X410-SATA-S02)	\$29,622	Each	10%	\$26,660	Other	F1
X410-SATA-S03-HO-PSS-1YR	X410-SATA-S03-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S03-HO)	\$14,684	Each	10%	\$13,216	Other	F1
X410-SATA-S03-PSS-1YR	X410-SATA-S03-PSS-1YR		Annual Maintenance PSS (X410-SATA-S03)	\$30,332	Each	10%	\$27,299	Other	F1
X410-SATA-S04-HO-PSS-1YR	X410-SATA-S04-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S04-HO)	\$14,720	Each	10%	\$13,248	Other	F1
X410-SATA-S04-PSS-1YR	X410-SATA-S04-PSS-1YR		Annual Maintenance PSS (X410-SATA-S04)	\$31,689	Each	10%	\$28,521	Other	F1
X410-SATA-S05-PSS-1YR	X410-SATA-S05-PSS-1YR		Annual Maintenance PSS (X410-SATA-S05)	\$34,199	Each	10%	\$30,779	Other	F1
X410-SATA-S06-HO-PSS-1YR	X410-SATA-S06-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S06-HO)	\$16,217	Each	10%	\$14,595	Other	F1
X410-SATA-S06-PSS-1YR	X410-SATA-S06-PSS-1YR		Annual Maintenance PSS (X410-SATA-S06)	\$34,909	Each	10%	\$31,419	Other	F1
X410-SATA-S07-HO-PSS-1YR	X410-SATA-S07-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S07-HO)	\$16,755	Each	10%	\$15,079	Other	F1
X410-SATA-S07-PSS-1YR	X410-SATA-S07-PSS-1YR		Annual Maintenance PSS (X410-SATA-S07)	\$36,267	Each	10%	\$32,640	Other	F1
X410-SATA-S08-PSS-1YR	X410-SATA-S08-PSS-1YR		Annual Maintenance PSS (X410-SATA-S08)	\$43,397	Each	10%	\$39,057	Other	F1
X410-SATA-S09-HO-PSS-1YR	X410-SATA-S09-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S09-HO)	\$21,881	Each	10%	\$19,693	Other	F1
X410-SATA-S09-PSS-1YR	X410-SATA-S09-PSS-1YR		Annual Maintenance PSS (X410-SATA-S09)	\$45,465	Each	10%	\$40,918	Other	F1
X410-SATA-S100-HB-PSS-1YR	X410-SATA-S100-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S100-HB)	\$17,962	Each	10%	\$16,166	Other	F1
X410-SATA-S100-HO-PSS-1YR	X410-SATA-S100-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S100-HO)	\$20,793	Each	10%	\$18,714	Other	F1
X410-SATA-S100-PSS-1YR	X410-SATA-S100-PSS-1YR		Annual Maintenance PSS (X410-SATA-S100)	\$44,906	Each	10%	\$40,416	Other	F1
X410-SATA-S100-SB-PSS-1YR	X410-SATA-S100-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S100-SB)	\$26,944	Each	10%	\$24,250	Other	F1
X410-SATA-S101-HB-PSS-1YR	X410-SATA-S101-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S101-HB)	\$18,544	Each	10%	\$16,690	Other	F1
X410-SATA-S101-HO-PSS-1YR	X410-SATA-S101-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S101-HO)	\$21,577	Each	10%	\$19,419	Other	F1
X410-SATA-S101-PSS-1YR	X410-SATA-S101-PSS-1YR		Annual Maintenance PSS (X410-SATA-S101)	\$46,361	Each	10%	\$41,725	Other	F1
X410-SATA-S101-SB-PSS-1YR	X410-SATA-S101-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S101-SB)	\$27,817	Each	10%	\$25,035	Other	F1
X410-SATA-S102-HO-PSS-1YR	X410-SATA-S102-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S102-HO)	\$23,350	Each	10%	\$21,015	Other	F1
X410-SATA-S102-PSS-1YR	X410-SATA-S102-PSS-1YR		Annual Maintenance PSS (X410-SATA-S102)	\$49,685	Each	10%	\$44,717	Other	F1
X410-SATA-S103-HO-PSS-1YR	X410-SATA-S103-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S103-HO)	\$26,286	Each	10%	\$23,658	Other	F1
X410-SATA-S103-PSS-1YR	X410-SATA-S103-PSS-1YR		Annual Maintenance PSS (X410-SATA-S103)	\$54,274	Each	10%	\$48,847	Other	F1
X410-SATA-S104-HO-PSS-1YR	X410-SATA-S104-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S104-HO)	\$29,067	Each	10%	\$26,160	Other	F1
X410-SATA-S104-PSS-1YR	X410-SATA-S104-PSS-1YR		Annual Maintenance PSS (X410-SATA-S104)	\$59,053	Each	10%	\$53,148	Other	F1
X410-SATA-S105-HO-PSS-1YR	X410-SATA-S105-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S105-HO)	\$27,139	Each	10%	\$24,425	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
X410-SATA-S105-PSS-1YR	X410-SATA-S105-PSS-1YR		Annual Maintenance PSS (X410-SATA-S105)	\$55,729	Each	10%	\$50,156	Other	F1
X410-SATA-S106-PSS-1YR	X410-SATA-S106-PSS-1YR		Annual Maintenance PSS (X410-SATA-S106)	\$63,614	Each	10%	\$57,252	Other	F1
X410-SATA-S107-HO-PSS-1YR	X410-SATA-S107-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S107-HO)	\$32,724	Each	10%	\$29,452	Other	F1
X410-SATA-S107-PSS-1YR	X410-SATA-S107-PSS-1YR		Annual Maintenance PSS (X410-SATA-S107)	\$65,068	Each	10%	\$58,561	Other	F1
X410-SATA-S108-HO-PSS-1YR	X410-SATA-S108-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S108-HO)	\$34,783	Each	10%	\$31,305	Other	F1
X410-SATA-S108-PSS-1YR	X410-SATA-S108-PSS-1YR		Annual Maintenance PSS (X410-SATA-S108)	\$68,393	Each	10%	\$61,553	Other	F1
X410-SATA-S109-PSS-1YR	X410-SATA-S109-PSS-1YR		Annual Maintenance PSS (X410-SATA-S109)	\$73,101	Each	10%	\$65,790	Other	F1
X410-SATA-S10-PSS-1YR	X410-SATA-S10-PSS-1YR		Annual Maintenance PSS (X410-SATA-S10)	\$44,146	Each	10%	\$39,731	Other	F1
X410-SATA-S110-PSS-1YR	X410-SATA-S110-PSS-1YR		Annual Maintenance PSS (X410-SATA-S110)	\$76,026	Each	10%	\$67,523	Other	F1
X410-SATA-S111-PSS-1YR	X410-SATA-S111-PSS-1YR		Annual Maintenance PSS (X410-SATA-S111)	\$79,384	Each	10%	\$71,446	Other	F1
X410-SATA-S112-PSS-1YR	X410-SATA-S112-PSS-1YR		Annual Maintenance PSS (X410-SATA-S112)	\$93,693	Each	10%	\$84,324	Other	F1
X410-SATA-S113-PSS-1YR	X410-SATA-S113-PSS-1YR		Annual Maintenance PSS (X410-SATA-S113)	\$95,724	Each	10%	\$86,151	Other	F1
X410-SATA-S114-HO-PSS-1YR	X410-SATA-S114-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S114-HO)	\$51,933	Each	10%	\$46,739	Other	F1
X410-SATA-S114-PSS-1YR	X410-SATA-S114-PSS-1YR		Annual Maintenance PSS (X410-SATA-S114)	\$100,319	Each	10%	\$90,287	Other	F1
X410-SATA-S115-PSS-1YR	X410-SATA-S115-PSS-1YR		Annual Maintenance PSS (X410-SATA-S115)	\$33,776	Each	10%	\$30,399	Other	F1
X410-SATA-S116-HO-PSS-1YR	X410-SATA-S116-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S116-HO)	\$35,120	Each	10%	\$31,608	Other	F1
X410-SATA-S116-PSS-1YR	X410-SATA-S116-PSS-1YR		Annual Maintenance PSS (X410-SATA-S116)	\$67,563	Each	10%	\$60,807	Other	F1
X410-SATA-S117-PSS-1YR	X410-SATA-S117-PSS-1YR		Annual Maintenance PSS (X410-SATA-S117)	\$40,692	Each	10%	\$36,623	Other	F1
X410-SATA-S118-PSS-1YR	X410-SATA-S118-PSS-1YR		Annual Maintenance PSS (X410-SATA-S118)	\$38,137	Each	10%	\$34,323	Other	F1
X410-SATA-S119-PSS-1YR	X410-SATA-S119-PSS-1YR		Annual Maintenance PSS (X410-SATA-S119)	\$38,853	Each	10%	\$34,968	Other	F1
X410-SATA-S11-HO-PSS-1YR	X410-SATA-S11-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S11-HO)	\$16,438	Each	10%	\$14,794	Other	F1
X410-SATA-S11-PSS-1YR	X410-SATA-S11-PSS-1YR		Annual Maintenance PSS (X410-SATA-S11)	\$44,906	Each	10%	\$40,416	Other	F1
X410-SATA-S120-HO-PSS-1YR	X410-SATA-S120-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S120-HO)	\$18,587	Each	10%	\$16,728	Other	F1
X410-SATA-S120-PSS-1YR	X410-SATA-S120-PSS-1YR		Annual Maintenance PSS (X410-SATA-S120)	\$40,222	Each	10%	\$36,199	Other	F1
X410-SATA-S121-HO-PSS-1YR	X410-SATA-S121-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S121-HO)	\$20,216	Each	10%	\$18,194	Other	F1
X410-SATA-S121-PSS-1YR	X410-SATA-S121-PSS-1YR		Annual Maintenance PSS (X410-SATA-S121)	\$43,349	Each	10%	\$39,014	Other	F1
X410-SATA-S122-PSS-1YR	X410-SATA-S122-PSS-1YR		Annual Maintenance PSS (X410-SATA-S122)	\$47,151	Each	10%	\$42,436	Other	F1
X410-SATA-S123-PSS-1YR	X410-SATA-S123-PSS-1YR		Annual Maintenance PSS (X410-SATA-S123)	\$47,866	Each	10%	\$43,080	Other	F1
X410-SATA-S124-HO-PSS-1YR	X410-SATA-S124-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S124-HO)	\$23,628	Each	10%	\$21,265	Other	F1
X410-SATA-S124-PSS-1YR	X410-SATA-S124-PSS-1YR		Annual Maintenance PSS (X410-SATA-S124)	\$49,235	Each	10%	\$44,311	Other	F1
X410-SATA-S125-HO-PSS-1YR	X410-SATA-S125-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S125-HO)	\$25,413	Each	10%	\$22,871	Other	F1
X410-SATA-S125-PSS-1YR	X410-SATA-S125-PSS-1YR		Annual Maintenance PSS (X410-SATA-S125)	\$52,363	Each	10%	\$47,127	Other	F1
X410-SATA-S126-PSS-1YR	X410-SATA-S126-PSS-1YR		Annual Maintenance PSS (X410-SATA-S126)	\$56,199	Each	10%	\$50,579	Other	F1
X410-SATA-S127-PSS-1YR	X410-SATA-S127-PSS-1YR		Annual Maintenance PSS (X410-SATA-S127)	\$56,914	Each	10%	\$51,223	Other	F1
X410-SATA-S128-HO-PSS-1YR	X410-SATA-S128-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S128-HO)	\$28,826	Each	10%	\$25,944	Other	F1
X410-SATA-S128-PSS-1YR	X410-SATA-S128-PSS-1YR		Annual Maintenance PSS (X410-SATA-S128)	\$58,283	Each	10%	\$52,454	Other	F1
X410-SATA-S129-HO-PSS-1YR	X410-SATA-S129-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S129-HO)	\$30,739	Each	10%	\$27,665	Other	F1
X410-SATA-S129-PSS-1YR	X410-SATA-S129-PSS-1YR		Annual Maintenance PSS (X410-SATA-S129)	\$61,410	Each	10%	\$55,269	Other	F1
X410-SATA-S12-HO-PSS-1YR	X410-SATA-S12-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S12-HO)	\$21,969	Each	10%	\$19,772	Other	F1
X410-SATA-S12-PSS-1YR	X410-SATA-S12-PSS-1YR		Annual Maintenance PSS (X410-SATA-S12)	\$46,361	Each	10%	\$41,725	Other	F1
X410-SATA-S130-PSS-1YR	X410-SATA-S130-PSS-1YR		Annual Maintenance PSS (X410-SATA-S130)	\$65,035	Each	10%	\$58,531	Other	F1
X410-SATA-S131-PSS-1YR	X410-SATA-S131-PSS-1YR		Annual Maintenance PSS (X410-SATA-S131)	\$65,823	Each	10%	\$59,241	Other	F1
X410-SATA-S132-PSS-1YR	X410-SATA-S132-PSS-1YR		Annual Maintenance PSS (X410-SATA-S132)	\$67,592	Each	10%	\$60,833	Other	F1
X410-SATA-S133-PSS-1YR	X410-SATA-S133-PSS-1YR		Annual Maintenance PSS (X410-SATA-S133)	\$71,592	Each	10%	\$64,433	Other	F1
X410-SATA-S134-PSS-1YR	X410-SATA-S134-PSS-1YR		Annual Maintenance PSS (X410-SATA-S134)	\$86,833	Each	10%	\$78,150	Other	F1
X410-SATA-S135-PSS-1YR	X410-SATA-S135-PSS-1YR		Annual Maintenance PSS (X410-SATA-S135)	\$87,693	Each	10%	\$78,923	Other	F1
X410-SATA-S136-PSS-1YR	X410-SATA-S136-PSS-1YR		Annual Maintenance PSS (X410-SATA-S136)	\$89,621	Each	10%	\$80,658	Other	F1
X410-SATA-S137-PSS-1YR	X410-SATA-S137-PSS-1YR		Annual Maintenance PSS (X410-SATA-S137)	\$93,980	Each	10%	\$84,582	Other	F1
X410-SATA-S138-PSS-1YR	X410-SATA-S138-PSS-1YR		Annual Maintenance PSS (X410-SATA-S138)	\$28,928	Each	10%	\$26,035	Other	F1
X410-SATA-S139-PSS-1YR	X410-SATA-S139-PSS-1YR		Annual Maintenance PSS (X410-SATA-S139)	\$29,608	Each	10%	\$26,648	Other	F1



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SATA-S13-HO-PSS-1YR	X410-SATA-S13-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S13-HO)	\$23,637	Each	10%	\$21,273	Other	F1
X410-SATA-S13-PSS-1YR	X410-SATA-S13-PSS-1YR		Annual Maintenance PSS (X410-SATA-S13)	\$49,685	Each	10%	\$44,717	Other	F1
X410-SATA-S140-PSS-1YR	X410-SATA-S140-PSS-1YR		Annual Maintenance PSS (X410-SATA-S140)	\$30,909	Each	10%	\$27,818	Other	F1
X410-SATA-S141-HO-PSS-1YR	X410-SATA-S141-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S141-HO)	\$16,703	Each	10%	\$15,033	Other	F1
X410-SATA-S141-PSS-1YR	X410-SATA-S141-PSS-1YR		Annual Maintenance PSS (X410-SATA-S141)	\$33,883	Each	10%	\$30,495	Other	F1
X410-SATA-S142-PSS-1YR	X410-SATA-S142-PSS-1YR		Annual Maintenance PSS (X410-SATA-S142)	\$37,993	Each	10%	\$34,193	Other	F1
X410-SATA-S143-PSS-1YR	X410-SATA-S143-PSS-1YR		Annual Maintenance PSS (X410-SATA-S143)	\$38,673	Each	10%	\$34,806	Other	F1
X410-SATA-S144-HO-PSS-1YR	X410-SATA-S144-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S144-HO)	\$20,191	Each	10%	\$18,172	Other	F1
X410-SATA-S144-PSS-1YR	X410-SATA-S144-PSS-1YR		Annual Maintenance PSS (X410-SATA-S144)	\$39,974	Each	10%	\$35,977	Other	F1
X410-SATA-S145-PSS-1YR	X410-SATA-S145-PSS-1YR		Annual Maintenance PSS (X410-SATA-S145)	\$42,948	Each	10%	\$38,653	Other	F1
X410-SATA-S146-PSS-1YR	X410-SATA-S146-PSS-1YR		Annual Maintenance PSS (X410-SATA-S146)	\$40,707	Each	10%	\$36,637	Other	F1
X410-SATA-S147-PSS-1YR	X410-SATA-S147-PSS-1YR		Annual Maintenance PSS (X410-SATA-S147)	\$43,841	Each	10%	\$39,457	Other	F1
X410-SATA-S148-PSS-1YR	X410-SATA-S148-PSS-1YR		Annual Maintenance PSS (X410-SATA-S148)	\$39,337	Each	10%	\$35,403	Other	F1
X410-SATA-S149-PSS-1YR	X410-SATA-S149-PSS-1YR		Annual Maintenance PSS (X410-SATA-S149)	\$49,726	Each	10%	\$44,754	Other	F1
X410-SATA-S14-PSS-1YR	X410-SATA-S14-PSS-1YR		Annual Maintenance PSS (X410-SATA-S14)	\$53,513	Each	10%	\$48,162	Other	F1
X410-SATA-S150-PSS-1YR	X410-SATA-S150-PSS-1YR		Annual Maintenance PSS (X410-SATA-S150)	\$52,858	Each	10%	\$47,573	Other	F1
X410-SATA-S151-PSS-1YR	X410-SATA-S151-PSS-1YR		Annual Maintenance PSS (X410-SATA-S151)	\$48,356	Each	10%	\$43,521	Other	F1
X410-SATA-S152-PSS-1YR	X410-SATA-S152-PSS-1YR		Annual Maintenance PSS (X410-SATA-S152)	\$40,688	Each	10%	\$36,620	Other	F1
X410-SATA-S153-PSS-1YR	X410-SATA-S153-PSS-1YR		Annual Maintenance PSS (X410-SATA-S153)	\$43,823	Each	10%	\$39,441	Other	F1
X410-SATA-S154-PSS-1YR	X410-SATA-S154-PSS-1YR		Annual Maintenance PSS (X410-SATA-S154)	\$39,317	Each	10%	\$35,386	Other	F1
X410-SATA-S155-PSS-1YR	X410-SATA-S155-PSS-1YR		Annual Maintenance PSS (X410-SATA-S155)	\$65,654	Each	10%	\$59,088	Other	F1
X410-SATA-S156-PSS-1YR	X410-SATA-S156-PSS-1YR		Annual Maintenance PSS (X410-SATA-S156)	\$68,979	Each	10%	\$62,081	Other	F1
X410-SATA-S157-PSS-1YR	X410-SATA-S157-PSS-1YR		Annual Maintenance PSS (X410-SATA-S157)	\$64,199	Each	10%	\$57,779	Other	F1
X410-SATA-S158-PSS-1YR	X410-SATA-S158-PSS-1YR		Annual Maintenance PSS (X410-SATA-S158)	\$51,153	Each	10%	\$46,038	Other	F1
X410-SATA-S159-PSS-1YR	X410-SATA-S159-PSS-1YR		Annual Maintenance PSS (X410-SATA-S159)	\$54,645	Each	10%	\$49,181	Other	F1
X410-SATA-S15-PSS-1YR	X410-SATA-S15-PSS-1YR		Annual Maintenance PSS (X410-SATA-S15)	\$54,274	Each	10%	\$48,847	Other	F1
X410-SATA-S160-PSS-1YR	X410-SATA-S160-PSS-1YR		Annual Maintenance PSS (X410-SATA-S160)	\$48,796	Each	10%	\$43,916	Other	F1
X410-SATA-S161-PSS-1YR	X410-SATA-S161-PSS-1YR		Annual Maintenance PSS (X410-SATA-S161)	\$96,361	Each	10%	\$86,725	Other	F1
X410-SATA-S162-PSS-1YR	X410-SATA-S162-PSS-1YR		Annual Maintenance PSS (X410-SATA-S162)	\$100,964	Each	10%	\$90,868	Other	F1
X410-SATA-S163-PSS-1YR	X410-SATA-S163-PSS-1YR		Annual Maintenance PSS (X410-SATA-S163)	\$94,328	Each	10%	\$84,895	Other	F1
X410-SATA-S164-PSS-1YR	X410-SATA-S164-PSS-1YR		Annual Maintenance PSS (X410-SATA-S164)	\$56,295	Each	10%	\$50,665	Other	F1
X410-SATA-S165-PSS-1YR	X410-SATA-S165-PSS-1YR		Annual Maintenance PSS (X410-SATA-S165)	\$59,622	Each	10%	\$53,660	Other	F1
X410-SATA-S166-PSS-1YR	X410-SATA-S166-PSS-1YR		Annual Maintenance PSS (X410-SATA-S166)	\$54,840	Each	10%	\$49,356	Other	F1
X410-SATA-S167-PSS-1YR	X410-SATA-S167-PSS-1YR		Annual Maintenance PSS (X410-SATA-S167)	\$75,632	Each	10%	\$68,068	Other	F1
X410-SATA-S168-PSS-1YR	X410-SATA-S168-PSS-1YR		Annual Maintenance PSS (X410-SATA-S168)	\$79,998	Each	10%	\$71,998	Other	F1
X410-SATA-S169-PSS-1YR	X410-SATA-S169-PSS-1YR		Annual Maintenance PSS (X410-SATA-S169)	\$73,702	Each	10%	\$66,332	Other	F1
X410-SATA-S16-HO-PSS-1YR	X410-SATA-S16-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S16-HO)	\$27,629	Each	10%	\$24,866	Other	F1
X410-SATA-S16-PSS-1YR	X410-SATA-S16-PSS-1YR		Annual Maintenance PSS (X410-SATA-S16)	\$55,729	Each	10%	\$50,156	Other	F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
X410-SATA-S170-PSS-1YR	X410-SATA-S170-PSS-1YR		Annual Maintenance PSS (X410-SATA-S170)	\$55,073	Each	10%	\$49,566	Other	F1
X410-SATA-S171-PSS-1YR	X410-SATA-S171-PSS-1YR		Annual Maintenance PSS (X410-SATA-S171)	\$58,622	Each	10%	\$52,759	Other	F1
X410-SATA-S172-PSS-1YR	X410-SATA-S172-PSS-1YR		Annual Maintenance PSS (X410-SATA-S172)	\$53,521	Each	10%	\$48,169	Other	F1
X410-SATA-S173-PSS-1YR	X410-SATA-S173-PSS-1YR		Annual Maintenance PSS (X410-SATA-S173)	\$65,653	Each	10%	\$59,088	Other	F1
X410-SATA-S174-PSS-1YR	X410-SATA-S174-PSS-1YR		Annual Maintenance PSS (X410-SATA-S174)	\$68,979	Each	10%	\$62,081	Other	F1
X410-SATA-S175-PSS-1YR	X410-SATA-S175-PSS-1YR		Annual Maintenance PSS (X410-SATA-S175)	\$64,199	Each	10%	\$57,779	Other	F1
X410-SATA-S176-PSS-1YR	X410-SATA-S176-PSS-1YR		Annual Maintenance PSS (X410-SATA-S176)	\$50,236	Each	10%	\$45,212	Other	F1
X410-SATA-S177-PSS-1YR	X410-SATA-S177-PSS-1YR		Annual Maintenance PSS (X410-SATA-S177)	\$46,907	Each	10%	\$42,217	Other	F1
X410-SATA-S178-PSS-1YR	X410-SATA-S178-PSS-1YR		Annual Maintenance PSS (X410-SATA-S178)	\$45,451	Each	10%	\$40,906	Other	F1
X410-SATA-S179-PSS-1YR	X410-SATA-S179-PSS-1YR		Annual Maintenance PSS (X410-SATA-S179)	\$56,299	Each	10%	\$50,669	Other	F1
X410-SATA-S17-HB-PSS-1YR	X410-SATA-S17-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S17-HB)	\$23,621	Each	10%	\$21,259	Other	F1
X410-SATA-S17-HO-PSS-1YR	X410-SATA-S17-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S17-HO)	\$29,353	Each	10%	\$26,418	Other	F1
X410-SATA-S17-PSS-1YR	X410-SATA-S17-PSS-1YR		Annual Maintenance PSS (X410-SATA-S17)	\$59,053	Each	10%	\$53,148	Other	F1
X410-SATA-S17-SB-C-PSS-1YR	X410-SATA-S17-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S17-SB-C)	\$36,155	Each	10%	\$32,540	Other	F1
X410-SATA-S17-SB-PSS-1YR	X410-SATA-S17-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S17-SB)	\$35,432	Each	10%	\$31,889	Other	F1
X410-SATA-S180-PSS-1YR	X410-SATA-S180-PSS-1YR		Annual Maintenance PSS (X410-SATA-S180)	\$59,626	Each	10%	\$53,663	Other	F1
X410-SATA-S181-PSS-1YR	X410-SATA-S181-PSS-1YR		Annual Maintenance PSS (X410-SATA-S181)	\$54,844	Each	10%	\$49,360	Other	F1
X410-SATA-S182-PSS-1YR	X410-SATA-S182-PSS-1YR		Annual Maintenance PSS (X410-SATA-S182)	\$46,909	Each	10%	\$42,218	Other	F1
X410-SATA-S183-PSS-1YR	X410-SATA-S183-PSS-1YR		Annual Maintenance PSS (X410-SATA-S183)	\$50,237	Each	10%	\$45,214	Other	F1
X410-SATA-S184-HO-PSS-1YR	X410-SATA-S184-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S184-HO)	\$21,329	Each	10%	\$19,196	Other	F1
X410-SATA-S184-PSS-1YR	X410-SATA-S184-PSS-1YR		Annual Maintenance PSS (X410-SATA-S184)	\$45,453	Each	10%	\$40,908	Other	F1
X410-SATA-S185-PSS-1YR	X410-SATA-S185-PSS-1YR		Annual Maintenance PSS (X410-SATA-S185)	\$40,412	Each	10%	\$36,371	Other	F1
X410-SATA-S186-PSS-1YR	X410-SATA-S186-PSS-1YR		Annual Maintenance PSS (X410-SATA-S186)	\$43,392	Each	10%	\$39,053	Other	F1
X410-SATA-S187-PSS-1YR	X410-SATA-S187-PSS-1YR		Annual Maintenance PSS (X410-SATA-S187)	\$39,109	Each	10%	\$35,198	Other	F1
X410-SATA-S188-PSS-1YR	X410-SATA-S188-PSS-1YR		Annual Maintenance PSS (X410-SATA-S188)	\$31,309	Each	10%	\$28,178	Other	F1
X410-SATA-S189-PSS-1YR	X410-SATA-S189-PSS-1YR		Annual Maintenance PSS (X410-SATA-S189)	\$34,292	Each	10%	\$30,863	Other	F1
X410-SATA-S18-HB-PSS-1YR	X410-SATA-S18-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S18-HB)	\$25,141	Each	10%	\$22,627	Other	F1
X410-SATA-S18-PSS-1YR	X410-SATA-S18-PSS-1YR		Annual Maintenance PSS (X410-SATA-S18)	\$62,853	Each	10%	\$56,568	Other	F1
X410-SATA-S18-SB-PSS-1YR	X410-SATA-S18-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S18-SB)	\$37,712	Each	10%	\$33,941	Other	F1
X410-SATA-S190-PSS-1YR	X410-SATA-S190-PSS-1YR		Annual Maintenance PSS (X410-SATA-S190)	\$30,003	Each	10%	\$27,003	Other	F1
X410-SATA-S191-PSS-1YR	X410-SATA-S191-PSS-1YR		Annual Maintenance PSS (X410-SATA-S191)	\$40,417	Each	10%	\$36,375	Other	F1
X410-SATA-S192-PSS-1YR	X410-SATA-S192-PSS-1YR		Annual Maintenance PSS (X410-SATA-S192)	\$43,397	Each	10%	\$39,057	Other	F1
X410-SATA-S193-PSS-1YR	X410-SATA-S193-PSS-1YR		Annual Maintenance PSS (X410-SATA-S193)	\$39,114	Each	10%	\$35,202	Other	F1
X410-SATA-S194-PSS-1YR	X410-SATA-S194-PSS-1YR		Annual Maintenance PSS (X410-SATA-S194)	\$27,551	Each	10%	\$24,796	Other	F1
X410-SATA-S195-PSS-1YR	X410-SATA-S195-PSS-1YR		Annual Maintenance PSS (X410-SATA-S195)	\$30,537	Each	10%	\$27,483	Other	F1
X410-SATA-S196-PSS-1YR	X410-SATA-S196-PSS-1YR		Annual Maintenance PSS (X410-SATA-S196)	\$26,048	Each	10%	\$23,443	Other	F1
X410-SATA-S197-PSS-1YR	X410-SATA-S197-PSS-1YR		Annual Maintenance PSS (X410-SATA-S197)	\$27,785	Each	10%	\$25,007	Other	F1
X410-SATA-S198-PSS-1YR	X410-SATA-S198-PSS-1YR		Annual Maintenance PSS (X410-SATA-S198)	\$30,770	Each	10%	\$27,693	Other	F1
X410-SATA-S199-PSS-1YR	X410-SATA-S199-PSS-1YR		Annual Maintenance PSS (X410-SATA-S199)	\$26,479	Each	10%	\$23,831	Other	F1
X410-SATA-S19-HB-PSS-1YR	X410-SATA-S19-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S19-HB)	\$25,445	Each	10%	\$22,901	Other	F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
X410-SATA-S19-PSS-1YR	X410-SATA-S19-PSS-1YR		Annual Maintenance PSS (X410-SATA-S19)	\$63,614	Each	10%	\$57,252	Other	F1	
X410-SATA-S19-SB-PSS-1YR	X410-SATA-S19-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S19-SB)	\$38,168	Each	10%	\$34,351	Other	F1	
X410-SATA-S200-PSS-1YR	X410-SATA-S200-PSS-1YR		Annual Maintenance PSS (X410-SATA-S200)	\$31,311	Each	10%	\$28,180	Other	F1	
X410-SATA-S201-PSS-1YR	X410-SATA-S201-PSS-1YR		Annual Maintenance PSS (X410-SATA-S201)	\$34,294	Each	10%	\$30,865	Other	F1	
X410-SATA-S202-PSS-1YR	X410-SATA-S202-PSS-1YR		Annual Maintenance PSS (X410-SATA-S202)	\$30,006	Each	10%	\$27,005	Other	F1	
X410-SATA-S203-PSS-1YR	X410-SATA-S203-PSS-1YR		Annual Maintenance PSS (X410-SATA-S203)	\$55,997	Each	10%	\$50,397	Other	F1	
X410-SATA-S204-PSS-1YR	X410-SATA-S204-PSS-1YR		Annual Maintenance PSS (X410-SATA-S204)	\$59,146	Each	10%	\$53,231	Other	F1	
X410-SATA-S205-PSS-1YR	X410-SATA-S205-PSS-1YR		Annual Maintenance PSS (X410-SATA-S205)	\$54,620	Each	10%	\$49,158	Other	F1	
X410-SATA-S206-PSS-1YR	X410-SATA-S206-PSS-1YR		Annual Maintenance PSS (X410-SATA-S206)	\$88,872	Each	10%	\$79,984	Other	F1	
X410-SATA-S207-PSS-1YR	X410-SATA-S207-PSS-1YR		Annual Maintenance PSS (X410-SATA-S207)	\$93,420	Each	10%	\$84,078	Other	F1	
X410-SATA-S208-PSS-1YR	X410-SATA-S208-PSS-1YR		Annual Maintenance PSS (X410-SATA-S208)	\$86,862	Each	10%	\$78,176	Other	F1	
X410-SATA-S209-PSS-1YR	X410-SATA-S209-PSS-1YR		Annual Maintenance PSS (X410-SATA-S209)	\$45,964	Each	10%	\$41,367	Other	F1	
X410-SATA-S20-HB-PSS-1YR	X410-SATA-S20-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S20-HB)	\$26,027	Each	10%	\$23,424	Other	F1	
X410-SATA-S20-HO-PSS-1YR	X410-SATA-S20-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S20-HO)	\$33,305	Each	10%	\$29,975	Other	F1	
X410-SATA-S20-PSS-1YR	X410-SATA-S20-PSS-1YR		Annual Maintenance PSS (X410-SATA-S20)	\$65,068	Each	10%	\$58,561	Other	F1	
X410-SATA-S20-SB-PSS-1YR	X410-SATA-S20-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S20-SB)	\$39,041	Each	10%	\$35,137	Other	F1	
X410-SATA-S210-PSS-1YR	X410-SATA-S210-PSS-1YR		Annual Maintenance PSS (X410-SATA-S210)	\$49,070	Each	10%	\$44,163	Other	F1	
X410-SATA-S211-PSS-1YR	X410-SATA-S211-PSS-1YR		Annual Maintenance PSS (X410-SATA-S211)	\$44,605	Each	10%	\$40,144	Other	F1	
X410-SATA-S212-PSS-1YR	X410-SATA-S212-PSS-1YR		Annual Maintenance PSS (X410-SATA-S212)	\$64,986	Each	10%	\$58,488	Other	F1	
X410-SATA-S213-PSS-1YR	X410-SATA-S213-PSS-1YR		Annual Maintenance PSS (X410-SATA-S213)	\$69,091	Each	10%	\$62,182	Other	F1	
X410-SATA-S214-PSS-1YR	X410-SATA-S214-PSS-1YR		Annual Maintenance PSS (X410-SATA-S214)	\$63,172	Each	10%	\$56,855	Other	F1	
X410-SATA-S215-PSS-1YR	X410-SATA-S215-PSS-1YR		Annual Maintenance PSS (X410-SATA-S215)	\$36,296	Each	10%	\$32,667	Other	F1	
X410-SATA-S216-PSS-1YR	X410-SATA-S216-PSS-1YR		Annual Maintenance PSS (X410-SATA-S216)	\$39,663	Each	10%	\$35,697	Other	F1	
X410-SATA-S217-PSS-1YR	X410-SATA-S217-PSS-1YR		Annual Maintenance PSS (X410-SATA-S217)	\$33,917	Each	10%	\$30,525	Other	F1	
X410-SATA-S218-PSS-1YR	X410-SATA-S218-PSS-1YR		Annual Maintenance PSS (X410-SATA-S218)	\$56,002	Each	10%	\$50,402	Other	F1	
X410-SATA-S219-PSS-1YR	X410-SATA-S219-PSS-1YR		Annual Maintenance PSS (X410-SATA-S219)	\$59,150	Each	10%	\$53,235	Other	F1	
X410-SATA-S21-HB-PSS-1YR	X410-SATA-S21-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S21-HB)	\$27,357	Each	10%	\$24,621	Other	F1	
X410-SATA-S21-HO-PSS-1YR	X410-SATA-S21-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S21-HO)	\$35,070	Each	10%	\$31,563	Other	F1	
X410-SATA-S21-PSS-1YR	X410-SATA-S21-PSS-1YR		Annual Maintenance PSS (X410-SATA-S21)	\$68,393	Each	10%	\$61,553	Other	F1	
X410-SATA-S21-SB-PSS-1YR	X410-SATA-S21-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S21-SB)	\$41,035	Each	10%	\$36,932	Other	F1	
X410-SATA-S220-PSS-1YR	X410-SATA-S220-PSS-1YR		Annual Maintenance PSS (X410-SATA-S220)	\$54,625	Each	10%	\$49,163	Other	F1	
X410-SATA-S221-PSS-1YR	X410-SATA-S221-PSS-1YR		Annual Maintenance PSS (X410-SATA-S221)	\$36,735	Each	10%	\$33,062	Other	F1	
X410-SATA-S222-PSS-1YR	X410-SATA-S222-PSS-1YR		Annual Maintenance PSS (X410-SATA-S222)	\$39,912	Each	10%	\$35,921	Other	F1	
X410-SATA-S223-PSS-1YR	X410-SATA-S223-PSS-1YR		Annual Maintenance PSS (X410-SATA-S223)	\$35,375	Each	10%	\$31,837	Other	F1	
X410-SATA-S224-PSS-1YR	X410-SATA-S224-PSS-1YR		Annual Maintenance PSS (X410-SATA-S224)	\$45,968	Each	10%	\$41,371	Other	F1	
X410-SATA-S225-PSS-1YR	X410-SATA-S225-PSS-1YR		Annual Maintenance PSS (X410-SATA-S225)	\$49,074	Each	10%	\$44,167	Other	F1	
X410-SATA-S226-PSS-1YR	X410-SATA-S226-PSS-1YR		Annual Maintenance PSS (X410-SATA-S226)	\$44,609	Each	10%	\$40,148	Other	F1	
X410-SATA-S227-PSS-1YR	X410-SATA-S227-PSS-1YR		Annual Maintenance PSS (X410-SATA-S227)	\$32,139	Each	10%	\$28,925	Other	F1	
X410-SATA-S228-PSS-1YR	X410-SATA-S228-PSS-1YR		Annual Maintenance PSS (X410-SATA-S228)	\$35,322	Each	10%	\$31,790	Other	F1	
X410-SATA-S229-PSS-1YR	X410-SATA-S229-PSS-1YR		Annual Maintenance PSS (X410-SATA-S229)	\$30,778	Each	10%	\$27,700	Other	F1	
X410-SATA-S22-HB-PSS-1YR	X410-SATA-S22-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S22-HB)	\$7,926	Each	10%	\$7,133	Other	F1	
X410-SATA-S22-PSS-1YR	X410-SATA-S22-PSS-1YR		Annual Maintenance PSS (X410-SATA-S22)	\$19,814	Each	10%	\$17,833	Other	F1	
X410-SATA-S22-SB-C-PSS-1YR	X410-SATA-S22-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S22-SB-C)	\$12,131	Each	10%	\$10,918	Other	F1	
X410-SATA-S22-SB-PSS-1YR	X410-SATA-S22-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S22-SB)	\$11,889	Each	10%	\$10,700	Other	F1	
X410-SATA-S230-PSS-1YR	X410-SATA-S230-PSS-1YR		Annual Maintenance PSS (X410-SATA-S230)	\$36,739	Each	10%	\$33,065	Other	F1	
X410-SATA-S231-PSS-1YR	X410-SATA-S231-PSS-1YR		Annual Maintenance PSS (X410-SATA-S231)	\$39,915	Each	10%	\$35,924	Other	F1	
X410-SATA-S232-PSS-1YR	X410-SATA-S232-PSS-1YR		Annual Maintenance PSS (X410-SATA-S232)	\$35,378	Each	10%	\$31,841	Other	F1	
X410-SATA-S233-PSS-1YR	X410-SATA-S233-PSS-1YR		Annual Maintenance PSS (X410-SATA-S233)	\$58,814	Each	10%	\$52,932	Other	F1	
X410-SATA-S234-PSS-1YR	X410-SATA-S234-PSS-1YR		Annual Maintenance PSS (X410-SATA-S234)	\$61,944	Each	10%	\$55,749	Other	F1	
X410-SATA-S235-PSS-1YR	X410-SATA-S235-PSS-1YR		Annual Maintenance PSS (X410-SATA-S235)	\$57,445	Each	10%	\$51,700	Other	F1	
X410-SATA-S236-PSS-1YR	X410-SATA-S236-PSS-1YR		Annual Maintenance PSS (X410-SATA-S236)	\$90,226	Each	10%	\$81,203	Other	F1	
X410-SATA-S237-PSS-1YR	X410-SATA-S237-PSS-1YR		Annual Maintenance PSS (X410-SATA-S237)	\$94,593	Each	10%	\$85,133	Other	F1	
X410-SATA-S238-PSS-1YR	X410-SATA-S238-PSS-1YR		Annual Maintenance PSS (X410-SATA-S238)	\$88,295	Each	10%	\$79,466	Other	F1	
X410-SATA-S239-PSS-1YR	X410-SATA-S239-PSS-1YR		Annual Maintenance PSS (X410-SATA-S239)	\$49,747	Each	10%	\$44,772	Other	F1	
X410-SATA-S23-HB-PSS-1YR	X410-SATA-S23-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S23-HB)	\$8,198	Each	10%	\$7,378	Other	F1	
X410-SATA-S23-PSS-1YR	X410-SATA-S23-PSS-1YR		Annual Maintenance PSS (X410-SATA-S23)	\$20,495	Each	10%	\$18,445	Other	F1	
X410-SATA-S23-SB-PSS-1YR	X410-SATA-S23-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S23-SB)	\$10,635	Each	10%	\$9,572	Other	F1	
X410-SATA-S240-PSS-1YR	X410-SATA-S240-PSS-1YR		Annual Maintenance PSS (X410-SATA-S240)	\$52,878	Each	10%	\$47,590	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
X410-SATA-S241-PSS-1YR	X410-SATA-S241-PSS-1YR		Annual Maintenance PSS (X410-SATA-S241)	\$48,377	Each	10%	\$43,539	Other	F1
X410-SATA-S242-PSS-1YR	X410-SATA-S242-PSS-1YR		Annual Maintenance PSS (X410-SATA-S242)	\$41,633	Each	10%	\$37,469	Other	F1
X410-SATA-S243-PSS-1YR	X410-SATA-S243-PSS-1YR		Annual Maintenance PSS (X410-SATA-S243)	\$45,008	Each	10%	\$40,507	Other	F1
X410-SATA-S244-PSS-1YR	X410-SATA-S244-PSS-1YR		Annual Maintenance PSS (X410-SATA-S244)	\$39,332	Each	10%	\$35,399	Other	F1
X410-SATA-S245-PSS-1YR	X410-SATA-S245-PSS-1YR		Annual Maintenance PSS (X410-SATA-S245)	\$68,147	Each	10%	\$61,332	Other	F1
X410-SATA-S246-PSS-1YR	X410-SATA-S246-PSS-1YR		Annual Maintenance PSS (X410-SATA-S246)	\$72,155	Each	10%	\$64,939	Other	F1
X410-SATA-S247-PSS-1YR	X410-SATA-S247-PSS-1YR		Annual Maintenance PSS (X410-SATA-S247)	\$66,375	Each	10%	\$59,737	Other	F1
X410-SATA-S248-PSS-1YR	X410-SATA-S248-PSS-1YR		Annual Maintenance PSS (X410-SATA-S248)	\$45,229	Each	10%	\$40,706	Other	F1
X410-SATA-S249-PSS-1YR	X410-SATA-S249-PSS-1YR		Annual Maintenance PSS (X410-SATA-S249)	\$48,361	Each	10%	\$43,525	Other	F1
X410-SATA-S24-HO-PSS-1YR	X410-SATA-S24-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S24-HO)	\$11,999	Each	10%	\$10,799	Other	F1
X410-SATA-S24-PSS-1YR	X410-SATA-S24-PSS-1YR		Annual Maintenance PSS (X410-SATA-S24)	\$21,796	Each	10%	\$19,616	Other	F1
X410-SATA-S250-PSS-1YR	X410-SATA-S250-PSS-1YR		Annual Maintenance PSS (X410-SATA-S250)	\$43,859	Each	10%	\$39,473	Other	F1
X410-SATA-S251-PSS-1YR	X410-SATA-S251-PSS-1YR		Annual Maintenance PSS (X410-SATA-S251)	\$58,796	Each	10%	\$52,916	Other	F1
X410-SATA-S252-PSS-1YR	X410-SATA-S252-PSS-1YR		Annual Maintenance PSS (X410-SATA-S252)	\$61,926	Each	10%	\$55,734	Other	F1
X410-SATA-S253-PSS-1YR	X410-SATA-S253-PSS-1YR		Annual Maintenance PSS (X410-SATA-S253)	\$57,426	Each	10%	\$51,684	Other	F1
X410-SATA-S25-PSS-1YR	X410-SATA-S25-PSS-1YR		Annual Maintenance PSS (X410-SATA-S25)	\$24,769	Each	10%	\$22,292	Other	F1
X410-SATA-S26-PSS-1YR	X410-SATA-S26-PSS-1YR		Annual Maintenance PSS (X410-SATA-S26)	\$25,415	Each	10%	\$22,873	Other	F1
X410-SATA-S27-HB-PSS-1YR	X410-SATA-S27-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S27-HB)	\$10,438	Each	10%	\$9,394	Other	F1
X410-SATA-S27-PSS-1YR	X410-SATA-S27-PSS-1YR		Annual Maintenance PSS (X410-SATA-S27)	\$26,095	Each	10%	\$23,486	Other	F1
X410-SATA-S27-SB-PSS-1YR	X410-SATA-S27-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S27-SB)	\$13,541	Each	10%	\$12,187	Other	F1
X410-SATA-S28-PSS-1YR	X410-SATA-S28-PSS-1YR		Annual Maintenance PSS (X410-SATA-S28)	\$27,396	Each	10%	\$24,657	Other	F1
X410-SATA-S28-HO-PSS-1YR	X410-SATA-S28-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S28-HO)	\$15,450	Each	10%	\$13,905	Other	F1
X410-SATA-S29-PSS-1YR	X410-SATA-S29-PSS-1YR		Annual Maintenance PSS (X410-SATA-S29)	\$30,370	Each	10%	\$27,333	Other	F1
X410-SATA-S30-PSS-1YR	X410-SATA-S30-PSS-1YR		Annual Maintenance PSS (X410-SATA-S30)	\$28,928	Each	10%	\$26,035	Other	F1
X410-SATA-S31-PSS-1YR	X410-SATA-S31-PSS-1YR		Annual Maintenance PSS (X410-SATA-S31)	\$29,608	Each	10%	\$26,648	Other	F1
X410-SATA-S32-HO-PSS-1YR	X410-SATA-S32-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S32-HO)	\$16,110	Each	10%	\$14,499	Other	F1
X410-SATA-S32-PSS-1YR	X410-SATA-S32-PSS-1YR		Annual Maintenance PSS (X410-SATA-S32)	\$30,909	Each	10%	\$27,818	Other	F1
X410-SATA-S33-HO-PSS-1YR	X410-SATA-S33-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S33-HO)	\$17,504	Each	10%	\$15,754	Other	F1
X410-SATA-S33-PSS-1YR	X410-SATA-S33-PSS-1YR		Annual Maintenance PSS (X410-SATA-S33)	\$33,883	Each	10%	\$30,495	Other	F1
X410-SATA-S34-HB-PSS-1YR	X410-SATA-S34-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S34-HB)	\$11,675	Each	10%	\$10,508	Other	F1
X410-SATA-S34-PSS-1YR	X410-SATA-S34-PSS-1YR		Annual Maintenance PSS (X410-SATA-S34)	\$29,188	Each	10%	\$26,269	Other	F1
X410-SATA-S34-SB-C-PSS-1YR	X410-SATA-S34-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S34-SB-C)	\$17,870	Each	10%	\$16,083	Other	F1
X410-SATA-S34-SB-PSS-1YR	X410-SATA-S34-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S34-SB)	\$17,513	Each	10%	\$15,762	Other	F1
X410-SATA-S36-HB-PSS-1YR	X410-SATA-S36-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S36-HB)	\$11,962	Each	10%	\$10,765	Other	F1
X410-SATA-S35-PSS-1YR	X410-SATA-S35-PSS-1YR		Annual Maintenance PSS (X410-SATA-S35)	\$29,904	Each	10%	\$26,913	Other	F1
X410-SATA-S35-SB-PSS-1YR	X410-SATA-S35-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S35-SB)	\$15,518	Each	10%	\$13,966	Other	F1
X410-SATA-S36-HB-PSS-1YR	X410-SATA-S36-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S36-HB)	\$12,509	Each	10%	\$11,258	Other	F1
X410-SATA-S36-PSS-1YR	X410-SATA-S36-PSS-1YR		Annual Maintenance PSS (X410-SATA-S36)	\$31,272	Each	10%	\$28,145	Other	F1
X410-SATA-S36-SB-C-PSS-1YR	X410-SATA-S36-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S36-SB-C)	\$19,146	Each	10%	\$17,232	Other	F1
X410-SATA-S36-SB-PSS-1YR	X410-SATA-S36-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S36-SB)	\$18,764	Each	10%	\$16,887	Other	F1
X410-SATA-S37-PSS-1YR	X410-SATA-S37-PSS-1YR		Annual Maintenance PSS (X410-SATA-S37)	\$34,400	Each	10%	\$30,960	Other	F1
X410-SATA-S38-PSS-1YR	X410-SATA-S38-PSS-1YR		Annual Maintenance PSS (X410-SATA-S38)	\$38,137	Each	10%	\$34,323	Other	F1
X410-SATA-S39-HO-PSS-1YR	X410-SATA-S39-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S39-HO)	\$17,733	Each	10%	\$15,960	Other	F1
X410-SATA-S39-PSS-1YR	X410-SATA-S39-PSS-1YR		Annual Maintenance PSS (X410-SATA-S39)	\$38,853	Each	10%	\$34,968	Other	F1
X410-SATA-S40-HO-PSS-1YR	X410-SATA-S40-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S40-HO)	\$18,762	Each	10%	\$16,886	Other	F1
X410-SATA-S40-PSS-1YR	X410-SATA-S40-PSS-1YR		Annual Maintenance PSS (X410-SATA-S40)	\$40,222	Each	10%	\$36,199	Other	F1
X410-SATA-S41-HO-PSS-1YR	X410-SATA-S41-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S41-HO)	\$20,216	Each	10%	\$18,194	Other	F1
X410-SATA-S41-PSS-1YR	X410-SATA-S41-PSS-1YR		Annual Maintenance PSS (X410-SATA-S41)	\$43,349	Each	10%	\$39,014	Other	F1
X410-SATA-S42-PSS-1YR	X410-SATA-S42-PSS-1YR		Annual Maintenance PSS (X410-SATA-S42)	\$42,644	Each	10%	\$38,380	Other	F1

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
X410-SATA-S43-HB-PSS-1YR	X410-SATA-S43-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S43-HB)	\$17,344	Each	10%	\$15,610	Other	F1
X410-SATA-S43-PSS-1YR	X410-SATA-S43-PSS-1YR		Annual Maintenance PSS (X410-SATA-S43)	\$43,360	Each	10%	\$39,024	Other	F1
X410-SATA-S43-SB-C-PSS-1YR	X410-SATA-S43-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S43-SB-C)	\$26,547	Each	10%	\$23,892	Other	F1
X410-SATA-S43-SB-PSS-1YR	X410-SATA-S43-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S43-SB)	\$26,016	Each	10%	\$23,414	Other	F1
X410-SATA-S44-HO-PSS-1YR	X410-SATA-S44-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S44-HO)	\$21,327	Each	10%	\$19,194	Other	F1
X410-SATA-S44-PSS-1YR	X410-SATA-S44-PSS-1YR		Annual Maintenance PSS (X410-SATA-S44)	\$44,728	Each	10%	\$40,256	Other	F1
X410-SATA-S45-HO-PSS-1YR	X410-SATA-S45-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S45-HO)	\$22,814	Each	10%	\$20,533	Other	F1
X410-SATA-S45-PSS-1YR	X410-SATA-S45-PSS-1YR		Annual Maintenance PSS (X410-SATA-S45)	\$47,856	Each	10%	\$43,070	Other	F1
X410-SATA-S46-PSS-1YR	X410-SATA-S46-PSS-1YR		Annual Maintenance PSS (X410-SATA-S46)	\$47,151	Each	10%	\$42,436	Other	F1
X410-SATA-S47-PSS-1YR	X410-SATA-S47-PSS-1YR		Annual Maintenance PSS (X410-SATA-S47)	\$47,866	Each	10%	\$43,080	Other	F1
X410-SATA-S48-PSS-1YR	X410-SATA-S48-PSS-1YR		Annual Maintenance PSS (X410-SATA-S48)	\$49,235	Each	10%	\$44,311	Other	F1
X410-SATA-S49-PSS-1YR	X410-SATA-S49-PSS-1YR		Annual Maintenance PSS (X410-SATA-S49)	\$52,363	Each	10%	\$47,127	Other	F1
X410-SATA-S50-HO-PSS-1YR	X410-SATA-S50-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S50-HO)	\$24,796	Each	10%	\$22,317	Other	F1
X410-SATA-S50-PSS-1YR	X410-SATA-S50-PSS-1YR		Annual Maintenance PSS (X410-SATA-S50)	\$54,478	Each	10%	\$49,030	Other	F1
X410-SATA-S51-HO-PSS-1YR	X410-SATA-S51-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S51-HO)	\$26,495	Each	10%	\$23,846	Other	F1
X410-SATA-S51-PSS-1YR	X410-SATA-S51-PSS-1YR		Annual Maintenance PSS (X410-SATA-S51)	\$58,023	Each	10%	\$52,221	Other	F1
X410-SATA-S52-PSS-1YR	X410-SATA-S52-PSS-1YR		Annual Maintenance PSS (X410-SATA-S52)	\$52,116	Each	10%	\$46,904	Other	F1
X410-SATA-S53-HB-PSS-1YR	X410-SATA-S53-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S53-HB)	\$21,171	Each	10%	\$19,054	Other	F1
X410-SATA-S53-PSS-1YR	X410-SATA-S53-PSS-1YR		Annual Maintenance PSS (X410-SATA-S53)	\$52,927	Each	10%	\$47,635	Other	F1
X410-SATA-S53-SB-C-PSS-1YR	X410-SATA-S53-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S53-SB-C)	\$32,404	Each	10%	\$29,164	Other	F1
X410-SATA-S53-SB-PSS-1YR	X410-SATA-S53-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S53-SB)	\$31,756	Each	10%	\$28,581	Other	F1
X410-SATA-S54-PSS-1YR	X410-SATA-S54-PSS-1YR		Annual Maintenance PSS (X410-SATA-S54)	\$55,467	Each	10%	\$49,920	Other	F1
X410-SATA-S55-PSS-1YR	X410-SATA-S55-PSS-1YR		Annual Maintenance PSS (X410-SATA-S55)	\$58,613	Each	10%	\$52,751	Other	F1
X410-SATA-S56-PSS-1YR	X410-SATA-S56-PSS-1YR		Annual Maintenance PSS (X410-SATA-S56)	\$53,371	Each	10%	\$48,034	Other	F1
X410-SATA-S57-PSS-1YR	X410-SATA-S57-PSS-1YR		Annual Maintenance PSS (X410-SATA-S57)	\$54,090	Each	10%	\$48,681	Other	F1
X410-SATA-S58-HO-PSS-1YR	X410-SATA-S58-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S58-HO)	\$23,346	Each	10%	\$21,011	Other	F1
X410-SATA-S58-PSS-1YR	X410-SATA-S58-PSS-1YR		Annual Maintenance PSS (X410-SATA-S58)	\$48,567	Each	10%	\$43,710	Other	F1
X410-SATA-S59-HO-PSS-1YR	X410-SATA-S59-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S59-HO)	\$18,149	Each	10%	\$16,334	Other	F1
X410-SATA-S59-PSS-1YR	X410-SATA-S59-PSS-1YR		Annual Maintenance PSS (X410-SATA-S59)	\$39,436	Each	10%	\$35,492	Other	F1
X410-SATA-S60-HO-PSS-1YR	X410-SATA-S60-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S60-HO)	\$16,114	Each	10%	\$14,503	Other	F1
X410-SATA-S60-PSS-1YR	X410-SATA-S60-PSS-1YR		Annual Maintenance PSS (X410-SATA-S60)	\$34,863	Each	10%	\$31,377	Other	F1
X410-SATA-S61-PSS-1YR	X410-SATA-S61-PSS-1YR		Annual Maintenance PSS (X410-SATA-S61)	\$39,974	Each	10%	\$35,977	Other	F1
X410-SATA-S62-PSS-1YR	X410-SATA-S62-PSS-1YR		Annual Maintenance PSS (X410-SATA-S62)	\$42,948	Each	10%	\$38,653	Other	F1
X410-SATA-S63-PSS-1YR	X410-SATA-S63-PSS-1YR		Annual Maintenance PSS (X410-SATA-S63)	\$37,993	Each	10%	\$34,193	Other	F1
X410-SATA-S64-PSS-1YR	X410-SATA-S64-PSS-1YR		Annual Maintenance PSS (X410-SATA-S64)	\$38,673	Each	10%	\$34,806	Other	F1
X410-SATA-S65-PSS-1YR	X410-SATA-S65-PSS-1YR		Annual Maintenance PSS (X410-SATA-S65)	\$58,283	Each	10%	\$52,454	Other	F1
X410-SATA-S66-PSS-1YR	X410-SATA-S66-PSS-1YR		Annual Maintenance PSS (X410-SATA-S66)	\$61,410	Each	10%	\$55,269	Other	F1
X410-SATA-S67-PSS-1YR	X410-SATA-S67-PSS-1YR		Annual Maintenance PSS (X410-SATA-S67)	\$56,199	Each	10%	\$50,579	Other	F1
X410-SATA-S68-PSS-1YR	X410-SATA-S68-PSS-1YR		Annual Maintenance PSS (X410-SATA-S68)	\$56,914	Each	10%	\$51,223	Other	F1
X410-SATA-S69-HB-PSS-1YR	X410-SATA-S69-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S69-HB)	\$10,074	Each	10%	\$9,067	Other	F1
X410-SATA-S69-PSS-1YR	X410-SATA-S69-PSS-1YR		Annual Maintenance PSS (X410-SATA-S69)	\$25,196	Each	10%	\$22,667	Other	F1
X410-SATA-S69-SB-C-PSS-1YR	X410-SATA-S69-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S69-SB-C)	\$15,420	Each	10%	\$13,878	Other	F1
X410-SATA-S69-SB-PSS-1YR	X410-SATA-S69-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S69-SB)	\$15,112	Each	10%	\$13,600	Other	F1
X410-SATA-S70-HO-PSS-1YR	X410-SATA-S70-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S70-HO)	\$13,529	Each	10%	\$12,176	Other	F1
X410-SATA-S70-PSS-1YR	X410-SATA-S70-PSS-1YR		Annual Maintenance PSS (X410-SATA-S70)	\$25,672	Each	10%	\$23,105	Other	F1
X410-SATA-S71-PSS-1YR	X410-SATA-S71-PSS-1YR		Annual Maintenance PSS (X410-SATA-S71)	\$27,167	Each	10%	\$24,451	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SATA-S72-PSS-1YR	X410-SATA-S72-PSS-1YR		Annual Maintenance PSS (X410-SATA-S72)	\$30,141	Each	10%	\$27,127	Other	F1
X410-SATA-S73-PSS-1YR	X410-SATA-S73-PSS-1YR		Annual Maintenance PSS (X410-SATA-S73)	\$33,361	Each	10%	\$30,025	Other	F1
X410-SATA-S74-HB-PSS-1YR	X410-SATA-S74-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S74-HB)	\$13,381	Each	10%	\$12,043	Other	F1
X410-SATA-S74-HO-PSS-1YR	X410-SATA-S74-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S74-HO)	\$15,226	Each	10%	\$13,704	Other	F1
X410-SATA-S74-PSS-1YR	X410-SATA-S74-PSS-1YR		Annual Maintenance PSS (X410-SATA-S74)	\$33,453	Each	10%	\$30,107	Other	F1
X410-SATA-S74-SB-C-PSS-1YR	X410-SATA-S74-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S74-SB-C)	\$20,481	Each	10%	\$18,433	Other	F1
X410-SATA-S74-SB-PSS-1YR	X410-SATA-S74-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S74-SB)	\$20,072	Each	10%	\$18,064	Other	F1
X410-SATA-S75-HO-PSS-1YR	X410-SATA-S75-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S75-HO)	\$15,843	Each	10%	\$14,258	Other	F1
X410-SATA-S75-PSS-1YR	X410-SATA-S75-PSS-1YR		Annual Maintenance PSS (X410-SATA-S75)	\$35,816	Each	10%	\$32,235	Other	F1
X410-SATA-S76-PSS-1YR	X410-SATA-S76-PSS-1YR		Annual Maintenance PSS (X410-SATA-S76)	\$39,173	Each	10%	\$35,256	Other	F1
X410-SATA-S77-PSS-1YR	X410-SATA-S77-PSS-1YR		Annual Maintenance PSS (X410-SATA-S77)	\$38,801	Each	10%	\$34,921	Other	F1
X410-SATA-S78-HB-PSS-1YR	X410-SATA-S78-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S78-HB)	\$15,540	Each	10%	\$13,986	Other	F1
X410-SATA-S78-PSS-1YR	X410-SATA-S78-PSS-1YR		Annual Maintenance PSS (X410-SATA-S78)	\$38,850	Each	10%	\$34,965	Other	F1
X410-SATA-S78-SB-C-PSS-1YR	X410-SATA-S78-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S78-SB-C)	\$23,786	Each	10%	\$21,407	Other	F1
X410-SATA-S78-SB-PSS-1YR	X410-SATA-S78-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S78-SB)	\$23,310	Each	10%	\$20,979	Other	F1
X410-SATA-S79-HO-PSS-1YR	X410-SATA-S79-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S79-HO)	\$19,942	Each	10%	\$17,948	Other	F1
X410-SATA-S79-PSS-1YR	X410-SATA-S79-PSS-1YR		Annual Maintenance PSS (X410-SATA-S79)	\$41,137	Each	10%	\$37,023	Other	F1
X410-SATA-S80-HO-PSS-1YR	X410-SATA-S80-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S80-HO)	\$21,481	Each	10%	\$19,333	Other	F1
X410-SATA-S80-PSS-1YR	X410-SATA-S80-PSS-1YR		Annual Maintenance PSS (X410-SATA-S80)	\$44,504	Each	10%	\$40,054	Other	F1
X410-SATA-S81-HB-PSS-1YR	X410-SATA-S81-HB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S81-HB)	\$19,238	Each	10%	\$17,314	Other	F1
X410-SATA-S81-PSS-1YR	X410-SATA-S81-PSS-1YR		Annual Maintenance PSS (X410-SATA-S81)	\$48,095	Each	10%	\$43,286	Other	F1
X410-SATA-S81-SB-C-PSS-1YR	X410-SATA-S81-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SATA-S81-SB-C)	\$29,446	Each	10%	\$26,501	Other	F1
X410-SATA-S81-SB-PSS-1YR	X410-SATA-S81-SB-PSS-1YR		Annual Maintenance PSS (X410-SATA-S81-SB)	\$28,857	Each	10%	\$25,971	Other	F1
X410-SATA-S82-HO-PSS-1YR	X410-SATA-S82-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S82-HO)	\$26,376	Each	10%	\$23,738	Other	F1
X410-SATA-S82-PSS-1YR	X410-SATA-S82-PSS-1YR		Annual Maintenance PSS (X410-SATA-S82)	\$48,258	Each	10%	\$43,432	Other	F1
X410-SATA-S83-HO-PSS-1YR	X410-SATA-S83-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S83-HO)	\$22,437	Each	10%	\$20,194	Other	F1
X410-SATA-S83-PSS-1YR	X410-SATA-S83-PSS-1YR		Annual Maintenance PSS (X410-SATA-S83)	\$50,603	Each	10%	\$45,543	Other	F1
X410-SATA-S84-HO-PSS-1YR	X410-SATA-S84-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S84-HO)	\$29,054	Each	10%	\$26,149	Other	F1
X410-SATA-S84-PSS-1YR	X410-SATA-S84-PSS-1YR		Annual Maintenance PSS (X410-SATA-S84)	\$54,090	Each	10%	\$48,681	Other	F1
X410-SATA-S85-PSS-1YR	X410-SATA-S85-PSS-1YR		Annual Maintenance PSS (X410-SATA-S85)	\$34,909	Each	10%	\$31,419	Other	F1
X410-SATA-S86-HO-PSS-1YR	X410-SATA-S86-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S86-HO)	\$16,635	Each	10%	\$14,971	Other	F1
X410-SATA-S86-PSS-1YR	X410-SATA-S86-PSS-1YR		Annual Maintenance PSS (X410-SATA-S86)	\$36,267	Each	10%	\$32,640	Other	F1
X410-SATA-S87-HO-PSS-1YR	X410-SATA-S87-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S87-HO)	\$18,149	Each	10%	\$16,334	Other	F1
X410-SATA-S87-PSS-1YR	X410-SATA-S87-PSS-1YR		Annual Maintenance PSS (X410-SATA-S87)	\$39,436	Each	10%	\$35,492	Other	F1
X410-SATA-S89-PSS-1YR	X410-SATA-S89-PSS-1YR		Annual Maintenance PSS (X410-SATA-S89)	\$44,107	Each	10%	\$39,696	Other	F1
X410-SATA-S89-HO-PSS-1YR	X410-SATA-S89-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S89-HO)	\$21,665	Each	10%	\$19,498	Other	F1
X410-SATA-S89-PSS-1YR	X410-SATA-S89-PSS-1YR		Annual Maintenance PSS (X410-SATA-S89)	\$45,465	Each	10%	\$40,918	Other	F1
X410-SATA-S90-HO-PSS-1YR	X410-SATA-S90-HO-PSS-1YR		Annual Maintenance PSS (X410-SATA-S90-HO)	\$23,346	Each	10%	\$21,011	Other	F1
X410-SATA-S90-PSS-1YR	X410-SATA-S90-PSS-1YR		Annual Maintenance PSS (X410-SATA-S90)	\$48,567	Each	10%	\$43,710	Other	F1
X410-SATA-S91-PSS-1YR	X410-SATA-S91-PSS-1YR		Annual Maintenance PSS (X410-SATA-S91)	\$54,090	Each	10%	\$48,681	Other	F1
X410-SATA-S92-PSS-1YR	X410-SATA-S92-PSS-1YR		Annual Maintenance PSS (X410-SATA-S92)	\$55,467	Each	10%	\$49,920	Other	F1
X410-SATA-S93-PSS-1YR	X410-SATA-S93-PSS-1YR		Annual Maintenance PSS (X410-SATA-S93)	\$58,613	Each	10%	\$52,751	Other	F1
X410-SATA-S94-PSS-1YR	X410-SATA-S94-PSS-1YR		Annual Maintenance PSS (X410-SATA-S94)	\$62,625	Each	10%	\$56,363	Other	F1
X410-SATA-S95-PSS-1YR	X410-SATA-S95-PSS-1YR		Annual Maintenance PSS (X410-SATA-S95)	\$64,435	Each	10%	\$57,992	Other	F1
X410-SATA-S96-PSS-1YR	X410-SATA-S96-PSS-1YR		Annual Maintenance PSS (X410-SATA-S96)	\$68,531	Each	10%	\$61,678	Other	F1
X410-SATA-S97-PSS-1YR	X410-SATA-S97-PSS-1YR		Annual Maintenance PSS (X410-SATA-S97)	\$86,251	Each	10%	\$77,626	Other	F1
X410-SATA-S98-PSS-1YR	X410-SATA-S98-PSS-1YR		Annual Maintenance PSS (X410-SATA-S98)	\$88,256	Each	10%	\$79,431	Other	F1
X410-SATA-S99-PSS-1YR	X410-SATA-S99-PSS-1YR		Annual Maintenance PSS (X410-SATA-S99)	\$92,796	Each	10%	\$83,517	Other	F1
X410-SAT-S100-SB-C-PSS-1YR	X410-SAT-S100-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SAT-S100-SB-C)	\$27,494	Each	10%	\$24,744	Other	F1
X410-SAT-S101-SB-C-PSS-1YR	X410-SAT-S101-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SAT-S101-SB-C)	\$28,384	Each	10%	\$25,546	Other	F1
X410-SAT-S18-SB-C-PSS-1YR	X410-SAT-S18-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SAT-S18-SB-C)	\$38,481	Each	10%	\$34,633	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SAT-S19-SB-C-PSS-1YR	X410-SAT-S19-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SAT-S19-SB-C)	\$38,947	Each	10%	\$35,052	Other	F1
X410-SAT-S20-SB-C-PSS-1YR	X410-SAT-S20-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SAT-S20-SB-C)	\$39,838	Each	10%	\$35,854	Other	F1
X410-SAT-S21-SB-C-PSS-1YR	X410-SAT-S21-SB-C-PSS-1YR		Annual Maintenance PSS (X410-SAT-S21-SB-C)	\$41,873	Each	10%	\$37,686	Other	F1
X-CHA-2600-12-PSS-1YR	X-CHA-2600-12-PSS-1YR		Annual Maintenance PSS (X-CHA-2600-12)	\$3,779	Each	10%	\$3,401	Other	F1
X-CHA-2600-46-PSS-1YR	X-CHA-2600-46-PSS-1YR		Annual Maintenance PSS (X-CHA-2600-46)	\$3,668	Each	10%	\$3,302	Other	F1
XCVRSFSPSR1G10GAF-PSS-1YR	XCVRSFSPSR1G10GAF-PSS-1YR		Annual Maintenance PSS (XCVRSFSPSR1G10GAF)	\$59	Each	10%	\$53	Other	F1
XCVRSFSPSR1G10GH-PSS-1YR	XCVRSFSPSR1G10GH-PSS-1YR		Annual Maintenance PSS (XCVRSFSPSR1G10GH)	\$68	Each	10%	\$62	Other	F1
XCVRSFSPSR1G10G-PSS-1YR	XCVRSFSPSR1G10G-PSS-1YR		Annual Maintenance PSS (XCVRSFSPSR1G10G)	\$61	Each	10%	\$55	Other	F1
X-DIMM1G-DDR3-PSS-1YR	X-DIMM1G-DDR3-PSS-1YR		Annual Maintenance PSS (X-DIMM1G-DDR3)	\$374	Each	10%	\$337	Other	F1
X-DISK-300-15-PSS-1YR	X-DISK-300-15-PSS-1YR		Annual Maintenance PSS (X-DISK-300-15)	\$570	Each	10%	\$513	Other	F1
X-DVDR-SR2600-PSS-1YR	X-DVDR-SR2600-PSS-1YR		Annual Maintenance PSS (X-DVDR-SR2600)	\$61	Each	10%	\$55	Other	F1
XELOR32E-PSS-1YR	XELOR32E-PSS-1YR		Annual Maintenance PSS (XELOR32E)	\$8,000	Each	10%	\$7,200	Other	F1
XELORDTS-PSS-1YR	XELORDTS-PSS-1YR		Annual Maintenance PSS (XELORDTS)	\$1,000	Each	10%	\$900	Other	F1
XELORDTW-PSS-1YR	XELORDTW-PSS-1YR		Annual Maintenance PSS (XELORDTW)	\$1,000	Each	10%	\$900	Other	F1
X-ETH-10GB-SR-PSS-1YR	X-ETH-10GB-SR-PSS-1YR		Annual Maintenance PSS (X-ETH-10GB-SR)	\$1,357	Each	10%	\$1,221	Other	F1
X-FAN-SR2600C-PSS-1YR	X-FAN-SR2600C-PSS-1YR		Annual Maintenance PSS (X-FAN-SR2600C)	\$70	Each	10%	\$63	Other	F1
X-IOMOD-10GX2-PSS-1YR	X-IOMOD-10GX2-PSS-1YR		Annual Maintenance PSS (X-IOMOD-10GX2)	\$712	Each	10%	\$641	Other	F1
X-IOMOD-1GBX2-PSS-1YR	X-IOMOD-1GBX2-PSS-1YR		Annual Maintenance PSS (X-IOMOD-1GBX2)	\$155	Each	10%	\$140	Other	F1
X-IOMOD-1GBX4-PSS-1YR	X-IOMOD-1GBX4-PSS-1YR		Annual Maintenance PSS (X-IOMOD-1GBX4)	\$504	Each	10%	\$453	Other	F1
XIO-RP-HW-G6T-D-PSS-1YR	XIO-RP-HW-G6T-D-PSS-1YR		Annual Maintenance PSS (XIO-RP-HW-G6T-D)	\$2,310	Each	10%	\$2,079	Other	F1
XIO-RPHWX-G5T-PSS-1YR	XIO-RPHWX-G5T-PSS-1YR		Annual Maintenance PSS (XIO-RPHWX-G5T)	\$2,146	Each	10%	\$1,931	Other	F1
XIO-RPHWX-G6T-D-PSS-1YR	XIO-RPHWX-G6T-D-PSS-1YR		Annual Maintenance PSS (XIO-RPHWX-G6T-D)	\$3,850	Each	10%	\$3,465	Other	F1
XIO-RPHWX-G6T-PSS-1YR	XIO-RPHWX-G6T-PSS-1YR		Annual Maintenance PSS (XIO-RPHWX-G6T)	\$2,310	Each	10%	\$2,079	Other	F1
XIOX2-RPHW-G6T-D-PSS-1YR	XIOX2-RPHW-G6T-D-PSS-1YR		Annual Maintenance PSS (XIOX2-RPHW-G6T-D)	\$2,310	Each	10%	\$2,079	Other	F1
XIOX2-RPHW-G6T-PSS-1YR	XIOX2-RPHW-G6T-PSS-1YR		Annual Maintenance PSS (XIOX2-RPHW-G6T)	\$2,310	Each	10%	\$2,079	Other	F1
XML-TRF-SV-MC-PSS-1YR	XML-TRF-SV-MC-PSS-1YR		Annual Maintenance PSS (XML-TRF-SV-MC)	\$7,903	Each	10%	\$7,112	Other	F1
X-PEFA-MULTIM-PSS-1YR	X-PEFA-MULTIM-PSS-1YR		Annual Maintenance PSS (X-PEFA-MULTIM)	\$1,405	Each	10%	\$1,265	Other	F1
X-PEFA-SINGLE-PSS-1YR	X-PEFA-SINGLE-PSS-1YR		Annual Maintenance PSS (X-PEFA-SINGLE)	\$1,515	Each	10%	\$1,363	Other	F1
X-PESA-W-CABL-PSS-1YR	X-PESA-W-CABL-PSS-1YR		Annual Maintenance PSS (X-PESA-W-CABL)	\$2,707	Each	10%	\$2,437	Other	F1
X-PSUP-SR2600-PSS-1YR	X-PSUP-SR2600-PSS-1YR		Annual Maintenance PSS (X-PSUP-SR2600)	\$239	Each	10%	\$215	Other	F1
X-SSDF-800GBS-PSS-1YR	X-SSDF-800GBS-PSS-1YR		Annual Maintenance PSS (X-SSDF-800GBS)	\$852	Each	10%	\$767	Other	F1
X-SSDR-800GBS-PSS-1YR	X-SSDR-800GBS-PSS-1YR		Annual Maintenance PSS (X-SSDR-800GBS)	\$723	Each	10%	\$651	Other	F1
XTREMIO-RP-HW-G5T-PSS-1YR	XTREMIO-RP-HW-G5T-PSS-1YR		Annual Maintenance PSS (XTREMIO-RP-HW-G5T)	\$3,576	Each	10%	\$3,218	Other	F1
XTREMIO-RP-HW-G6T-PSS-1YR	XTREMIO-RP-HW-G6T-PSS-1YR		Annual Maintenance PSS (XTREMIO-RP-HW-G6T)	\$3,850	Each	10%	\$3,465	Other	F1
YMAX-ENB-PSS-1YR	YMAX-ENB-PSS-1YR		Annual Maintenance PSS (YMAX-ENB)	\$51,370	Each	10%	\$46,233	Other	F1
YMAX-LTD-PSS-1YR	YMAX-LTD-PSS-1YR		Annual Maintenance PSS (YMAX-LTD)	\$22,016	Each	10%	\$19,814	Other	F1
ZB1-450F-1TB-2F03-PSS-1YR	ZB1-450F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-450F-1TB-2F03)	\$372,040	Each	10%	\$334,836	Other	F1
ZB1-450F-1TB-2R57-PSS-1YR	ZB1-450F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-450F-1TB-2R57)	\$238,407	Each	10%	\$214,566	Other	F1
ZB1-450F-1TB-2R614-PSS-1YR	ZB1-450F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-450F-1TB-2R614)	\$238,407	Each	10%	\$214,566	Other	F1
ZB1-450F-1TB-4R57-PSS-1YR	ZB1-450F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-450F-1TB-4R57)	\$238,407	Each	10%	\$214,566	Other	F1
ZB1-450F-2TB-2F03-PSS-1YR	ZB1-450F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-450F-2TB-2F03)	\$552,040	Each	10%	\$496,836	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
ZB1-450F-2TB-2R57-PSS-1YR	ZB1-450F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-450F-2TB-2R57)	\$418,407	Each	10%	\$376,566	Other	F1
ZB1-450F-2TB-2R614-PSS-1YR	ZB1-450F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-450F-2TB-2R614)	\$418,407	Each	10%	\$376,566	Other	F1
ZB1-450F-2TB-4R57-PSS-1YR	ZB1-450F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-450F-2TB-4R57)	\$418,407	Each	10%	\$376,566	Other	F1
ZB1-450X-1TB-2F03-PSS-1YR	ZB1-450X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-450X-1TB-2F03)	\$481,342	Each	10%	\$433,208	Other	F1
ZB1-450X-1TB-2R57-PSS-1YR	ZB1-450X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-450X-1TB-2R57)	\$293,145	Each	10%	\$263,831	Other	F1
ZB1-450X-1TB-2R614-PSS-1YR	ZB1-450X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-450X-1TB-2R614)	\$293,145	Each	10%	\$263,831	Other	F1
ZB1-450X-1TB-4R57-PSS-1YR	ZB1-450X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-450X-1TB-4R57)	\$293,145	Each	10%	\$263,831	Other	F1
ZB1-450X-2TB-2F03-PSS-1YR	ZB1-450X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-450X-2TB-2F03)	\$661,342	Each	10%	\$595,208	Other	F1
ZB1-450X-2TB-2R57-PSS-1YR	ZB1-450X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-450X-2TB-2R57)	\$473,145	Each	10%	\$425,831	Other	F1
ZB1-450X-2TB-2R614-PSS-1YR	ZB1-450X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-450X-2TB-2R614)	\$473,145	Each	10%	\$425,831	Other	F1
ZB1-450X-2TB-4R57-PSS-1YR	ZB1-450X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-450X-2TB-4R57)	\$473,145	Each	10%	\$425,831	Other	F1
ZB1-4ELF-1TB-2F03-PSS-1YR	ZB1-4ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-4ELF-1TB-2F03)	\$311,768	Each	10%	\$280,591	Other	F1
ZB1-4ELF-1TB-2R57-PSS-1YR	ZB1-4ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-4ELF-1TB-2R57)	\$208,270	Each	10%	\$187,443	Other	F1
ZB1-4ELF-1TB-2R614-PSS-1YR	ZB1-4ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-4ELF-1TB-2R614)	\$208,270	Each	10%	\$187,443	Other	F1
ZB1-4ELF-1TB-4R57-PSS-1YR	ZB1-4ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-4ELF-1TB-4R57)	\$208,270	Each	10%	\$187,443	Other	F1
ZB1-4ELF-2TB-2F03-PSS-1YR	ZB1-4ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-4ELF-2TB-2F03)	\$491,768	Each	10%	\$442,591	Other	F1
ZB1-4ELF-2TB-2R57-PSS-1YR	ZB1-4ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-4ELF-2TB-2R57)	\$388,270	Each	10%	\$349,443	Other	F1
ZB1-4ELF-2TB-2R614-PSS-1YR	ZB1-4ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-4ELF-2TB-2R614)	\$388,270	Each	10%	\$349,443	Other	F1
ZB1-4ELF-2TB-4R57-PSS-1YR	ZB1-4ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-4ELF-2TB-4R57)	\$388,270	Each	10%	\$349,443	Other	F1
ZB1-4ELX-1TB-2F03-PSS-1YR	ZB1-4ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-4ELX-1TB-2F03)	\$329,571	Each	10%	\$296,614	Other	F1
ZB1-4ELX-1TB-2R57-PSS-1YR	ZB1-4ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-4ELX-1TB-2R57)	\$217,257	Each	10%	\$195,531	Other	F1
ZB1-4ELX-1TB-2R614-PSS-1YR	ZB1-4ELX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-4ELX-1TB-2R614)	\$217,257	Each	10%	\$195,531	Other	F1
ZB1-4ELX-1TB-4R57-PSS-1YR	ZB1-4ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-4ELX-1TB-4R57)	\$217,257	Each	10%	\$195,531	Other	F1
ZB1-4ELX-2TB-2F03-PSS-1YR	ZB1-4ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-4ELX-2TB-2F03)	\$509,571	Each	10%	\$458,614	Other	F1
ZB1-4ELX-2TB-2R57-PSS-1YR	ZB1-4ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-4ELX-2TB-2R57)	\$397,257	Each	10%	\$357,531	Other	F1
ZB1-4ELX-2TB-2R614-PSS-1YR	ZB1-4ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-4ELX-2TB-2R614)	\$397,257	Each	10%	\$357,531	Other	F1
ZB1-4ELX-2TB-4R57-PSS-1YR	ZB1-4ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-4ELX-2TB-4R57)	\$397,257	Each	10%	\$357,531	Other	F1
ZB1-850F-1TB-2F03-PSS-1YR	ZB1-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-850F-1TB-2F03)	\$401,277	Each	10%	\$361,149	Other	F1
ZB1-850F-1TB-2R57-PSS-1YR	ZB1-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-850F-1TB-2R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB1-850F-1TB-2R614-PSS-1YR	ZB1-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-850F-1TB-2R614)	\$267,644	Each	10%	\$240,880	Other	F1
ZB1-850F-1TB-4R57-PSS-1YR	ZB1-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-850F-1TB-4R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB1-850F-2TB-2F03-PSS-1YR	ZB1-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-850F-2TB-2F03)	\$581,277	Each	10%	\$523,149	Other	F1
ZB1-850F-2TB-2R57-PSS-1YR	ZB1-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-850F-2TB-2R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB1-850F-2TB-2R614-PSS-1YR	ZB1-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-850F-2TB-2R614)	\$447,644	Each	10%	\$402,880	Other	F1
ZB1-850F-2TB-4R57-PSS-1YR	ZB1-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-850F-2TB-4R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB1-850X-1TB-2F03-PSS-1YR	ZB1-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-850X-1TB-2F03)	\$510,962	Each	10%	\$459,866	Other	F1
ZB1-850X-1TB-2R57-PSS-1YR	ZB1-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-850X-1TB-2R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB1-850X-1TB-2R614-PSS-1YR	ZB1-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-850X-1TB-2R614)	\$322,765	Each	10%	\$290,489	Other	F1
ZB1-850X-1TB-4R57-PSS-1YR	ZB1-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-850X-1TB-4R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB1-850X-2TB-2F03-PSS-1YR	ZB1-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-850X-2TB-2F03)	\$690,962	Each	10%	\$621,866	Other	F1
ZB1-850X-2TB-2R57-PSS-1YR	ZB1-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-850X-2TB-2R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB1-850X-2TB-2R614-PSS-1YR	ZB1-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-850X-2TB-2R614)	\$502,765	Each	10%	\$452,489	Other	F1
ZB1-850X-2TB-4R57-PSS-1YR	ZB1-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-850X-2TB-4R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB1-8ELF-1TB-2F03-PSS-1YR	ZB1-8ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-8ELF-1TB-2F03)	\$341,005	Each	10%	\$306,905	Other	F1
ZB1-8ELF-1TB-2R57-PSS-1YR	ZB1-8ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-8ELF-1TB-2R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB1-8ELF-1TB-2R614-PSS-1YR	ZB1-8ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-8ELF-1TB-2R614)	\$237,507	Each	10%	\$213,756	Other	F1
ZB1-8ELF-1TB-4R57-PSS-1YR	ZB1-8ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-8ELF-1TB-4R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB1-8ELF-2TB-2F03-PSS-1YR	ZB1-8ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-8ELF-2TB-2F03)	\$521,005	Each	10%	\$468,905	Other	F1
ZB1-8ELF-2TB-2R57-PSS-1YR	ZB1-8ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-8ELF-2TB-2R57)	\$417,507	Each	10%	\$375,756	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB1-8ELF-2TB-2R614-PSS-1YR	ZB1-8ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-8ELF-2TB-2R614)	\$417,507	Each	10%	\$375,756	Other	F1
ZB1-8ELF-2TB-4R57-PSS-1YR	ZB1-8ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-8ELF-2TB-4R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB1-8ELX-1TB-2F03-PSS-1YR	ZB1-8ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-8ELX-1TB-2F03)	\$359,191	Each	10%	\$323,272	Other	F1
ZB1-8ELX-1TB-2R57-PSS-1YR	ZB1-8ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-8ELX-1TB-2R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB1-8ELX-1TB-2R614-PSS-1YR	ZB1-8ELX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-8ELX-1TB-2R614)	\$246,877	Each	10%	\$222,189	Other	F1
ZB1-8ELX-1TB-4R57-PSS-1YR	ZB1-8ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-8ELX-1TB-4R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB1-8ELX-2TB-2F03-PSS-1YR	ZB1-8ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB1-8ELX-2TB-2F03)	\$539,191	Each	10%	\$485,272	Other	F1
ZB1-8ELX-2TB-2R57-PSS-1YR	ZB1-8ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB1-8ELX-2TB-2R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB1-8ELX-2TB-2R614-PSS-1YR	ZB1-8ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB1-8ELX-2TB-2R614)	\$426,877	Each	10%	\$384,189	Other	F1
ZB1-8ELX-2TB-4R57-PSS-1YR	ZB1-8ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB1-8ELX-2TB-4R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB2-450F-1TB-2F03-PSS-1YR	ZB2-450F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-450F-1TB-2F03)	\$374,169	Each	10%	\$336,752	Other	F1
ZB2-450F-1TB-2F03U-PSS-1YR	ZB2-450F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-450F-1TB-2F03U)	\$449,003	Each	10%	\$404,103	Other	F1
ZB2-450F-1TB-2R57-PSS-1YR	ZB2-450F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-450F-1TB-2R57)	\$238,407	Each	10%	\$214,566	Other	F1
ZB2-450F-1TB-2R57U-PSS-1YR	ZB2-450F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-450F-1TB-2R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB2-450F-1TB-2R614-PSS-1YR	ZB2-450F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-450F-1TB-2R614)	\$238,407	Each	10%	\$214,566	Other	F1
ZB2-450F-1TB-2R64U-PSS-1YR	ZB2-450F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-450F-1TB-2R64U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB2-450F-1TB-4R57-PSS-1YR	ZB2-450F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-450F-1TB-4R57)	\$238,407	Each	10%	\$214,566	Other	F1
ZB2-450F-1TB-4R57U-PSS-1YR	ZB2-450F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-450F-1TB-4R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB2-450F-2TB-2F03-PSS-1YR	ZB2-450F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-450F-2TB-2F03)	\$552,040	Each	10%	\$496,836	Other	F1
ZB2-450F-2TB-2F03U-PSS-1YR	ZB2-450F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-450F-2TB-2F03U)	\$662,448	Each	10%	\$596,203	Other	F1
ZB2-450F-2TB-2R57-PSS-1YR	ZB2-450F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-450F-2TB-2R57)	\$418,407	Each	10%	\$376,566	Other	F1
ZB2-450F-2TB-2R57U-PSS-1YR	ZB2-450F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-450F-2TB-2R57U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB2-450F-2TB-2R614-PSS-1YR	ZB2-450F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-450F-2TB-2R614)	\$418,407	Each	10%	\$376,566	Other	F1
ZB2-450F-2TB-2R64U-PSS-1YR	ZB2-450F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-450F-2TB-2R64U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB2-450F-2TB-4R57-PSS-1YR	ZB2-450F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-450F-2TB-4R57)	\$418,407	Each	10%	\$376,566	Other	F1
ZB2-450F-2TB-4R57U-PSS-1YR	ZB2-450F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-450F-2TB-4R57U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB2-450X-1TB-2F03-PSS-1YR	ZB2-450X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-450X-1TB-2F03)	\$481,342	Each	10%	\$433,208	Other	F1
ZB2-450X-1TB-2F03U-PSS-1YR	ZB2-450X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-450X-1TB-2F03U)	\$577,610	Each	10%	\$519,849	Other	F1
ZB2-450X-1TB-2R57-PSS-1YR	ZB2-450X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-450X-1TB-2R57)	\$293,145	Each	10%	\$263,831	Other	F1
ZB2-450X-1TB-2R57U-PSS-1YR	ZB2-450X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-450X-1TB-2R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB2-450X-1TB-2R614-PSS-1YR	ZB2-450X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-450X-1TB-2R614)	\$293,145	Each	10%	\$263,831	Other	F1
ZB2-450X-1TB-2R64U-PSS-1YR	ZB2-450X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-450X-1TB-2R64U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB2-450X-1TB-4R57-PSS-1YR	ZB2-450X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-450X-1TB-4R57)	\$293,145	Each	10%	\$263,831	Other	F1
ZB2-450X-1TB-4R57U-PSS-1YR	ZB2-450X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-450X-1TB-4R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB2-450X-2TB-2F03-PSS-1YR	ZB2-450X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-450X-2TB-2F03)	\$665,733	Each	10%	\$599,160	Other	F1
ZB2-450X-2TB-2F03U-PSS-1YR	ZB2-450X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-450X-2TB-2F03U)	\$798,880	Each	10%	\$718,992	Other	F1
ZB2-450X-2TB-2R57-PSS-1YR	ZB2-450X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-450X-2TB-2R57)	\$473,145	Each	10%	\$425,831	Other	F1
ZB2-450X-2TB-2R57U-PSS-1YR	ZB2-450X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-450X-2TB-2R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB2-450X-2TB-2R614-PSS-1YR	ZB2-450X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-450X-2TB-2R614)	\$473,145	Each	10%	\$425,831	Other	F1
ZB2-450X-2TB-2R64U-PSS-1YR	ZB2-450X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-450X-2TB-2R64U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB2-450X-2TB-4R57-PSS-1YR	ZB2-450X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-450X-2TB-4R57)	\$473,145	Each	10%	\$425,831	Other	F1
ZB2-450X-2TB-4R57U-PSS-1YR	ZB2-450X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-450X-2TB-4R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB2-45TF-1TB-2F03U-PSS-1YR	ZB2-45TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-45TF-1TB-2F03U)	\$449,003	Each	10%	\$404,103	Other	F1
ZB2-45TF-1TB-2R57U-PSS-1YR	ZB2-45TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-45TF-1TB-2R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB2-45TF-1TB-2R64U-PSS-1YR	ZB2-45TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-45TF-1TB-2R64U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB2-45TF-1TB-4R57U-PSS-1YR	ZB2-45TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-45TF-1TB-4R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB2-45TF-2TB-2F03U-PSS-1YR	ZB2-45TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-45TF-2TB-2F03U)	\$662,448	Each	10%	\$596,203	Other	F1
ZB2-45TF-2TB-2R57U-PSS-1YR	ZB2-45TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-45TF-2TB-2R57U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB2-45TF-2TB-2R64U-PSS-1YR	ZB2-45TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-45TF-2TB-2R64U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB2-45TF-2TB-4R57U-PSS-1YR	ZB2-45TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-45TF-2TB-4R57U)	\$502,088	Each	10%	\$451,879	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
ZB2-45TX-1TB-2F03U-PSS-1YR	ZB2-45TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-45TX-1TB-2F03U)	\$577,610	Each	10%	\$519,849	Other	F1
ZB2-45TX-1TB-2R57U-PSS-1YR	ZB2-45TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-45TX-1TB-2R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB2-45TX-1TB-2R64U-PSS-1YR	ZB2-45TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-45TX-1TB-2R64U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB2-45TX-1TB-4R57U-PSS-1YR	ZB2-45TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-45TX-1TB-4R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB2-45TX-2TB-2F03U-PSS-1YR	ZB2-45TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-45TX-2TB-2F03U)	\$798,880	Each	10%	\$718,992	Other	F1
ZB2-45TX-2TB-2R57U-PSS-1YR	ZB2-45TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-45TX-2TB-2R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB2-45TX-2TB-2R64U-PSS-1YR	ZB2-45TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-45TX-2TB-2R64U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB2-45TX-2TB-4R57U-PSS-1YR	ZB2-45TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-45TX-2TB-4R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB2-4ELF-1TB-2F03-PSS-1YR	ZB2-4ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-1TB-2F03)	\$313,896	Each	10%	\$282,506	Other	F1
ZB2-4ELF-1TB-2F03U-PSS-1YR	ZB2-4ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-1TB-2F03U)	\$388,730	Each	10%	\$349,857	Other	F1
ZB2-4ELF-1TB-2R57-PSS-1YR	ZB2-4ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-1TB-2R57)	\$208,270	Each	10%	\$187,443	Other	F1
ZB2-4ELF-1TB-2R57U-PSS-1YR	ZB2-4ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-1TB-2R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB2-4ELF-1TB-2R614-PSS-1YR	ZB2-4ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-1TB-2R614)	\$208,270	Each	10%	\$187,443	Other	F1
ZB2-4ELF-1TB-2R64U-PSS-1YR	ZB2-4ELF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-1TB-2R64U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB2-4ELF-1TB-4R57-PSS-1YR	ZB2-4ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-1TB-4R57)	\$208,270	Each	10%	\$187,443	Other	F1
ZB2-4ELF-1TB-4R57U-PSS-1YR	ZB2-4ELF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-1TB-4R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB2-4ELF-2TB-2F03-PSS-1YR	ZB2-4ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-2TB-2F03)	\$491,768	Each	10%	\$442,591	Other	F1
ZB2-4ELF-2TB-2F03U-PSS-1YR	ZB2-4ELF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-2TB-2F03U)	\$602,175	Each	10%	\$541,958	Other	F1
ZB2-4ELF-2TB-2R57-PSS-1YR	ZB2-4ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-2TB-2R57)	\$388,270	Each	10%	\$349,443	Other	F1
ZB2-4ELF-2TB-2R57U-PSS-1YR	ZB2-4ELF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-2TB-2R57U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB2-4ELF-2TB-2R614-PSS-1YR	ZB2-4ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-2TB-2R614)	\$388,270	Each	10%	\$349,443	Other	F1
ZB2-4ELF-2TB-2R64U-PSS-1YR	ZB2-4ELF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-2TB-2R64U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB2-4ELF-2TB-4R57-PSS-1YR	ZB2-4ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-2TB-4R57)	\$388,270	Each	10%	\$349,443	Other	F1
ZB2-4ELF-2TB-4R57U-PSS-1YR	ZB2-4ELF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELF-2TB-4R57U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB2-4ELX-1TB-2F03-PSS-1YR	ZB2-4ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-1TB-2F03)	\$329,571	Each	10%	\$296,614	Other	F1
ZB2-4ELX-1TB-2F03U-PSS-1YR	ZB2-4ELX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-1TB-2F03U)	\$425,840	Each	10%	\$383,256	Other	F1
ZB2-4ELX-1TB-2R57-PSS-1YR	ZB2-4ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-1TB-2R57)	\$217,257	Each	10%	\$195,531	Other	F1
ZB2-4ELX-1TB-2R57U-PSS-1YR	ZB2-4ELX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-1TB-2R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB2-4ELX-1TB-2R614-PSS-1YR	ZB2-4ELX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-1TB-2R614)	\$217,257	Each	10%	\$195,531	Other	F1
ZB2-4ELX-1TB-2R64U-PSS-1YR	ZB2-4ELX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-1TB-2R64U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB2-4ELX-1TB-4R57-PSS-1YR	ZB2-4ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-1TB-4R57)	\$217,257	Each	10%	\$195,531	Other	F1
ZB2-4ELX-1TB-4R57U-PSS-1YR	ZB2-4ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-1TB-4R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB2-4ELX-2TB-2F03-PSS-1YR	ZB2-4ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-2TB-2F03)	\$513,960	Each	10%	\$462,564	Other	F1
ZB2-4ELX-2TB-2F03U-PSS-1YR	ZB2-4ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-2TB-2F03U)	\$647,107	Each	10%	\$582,396	Other	F1
ZB2-4ELX-2TB-2R57-PSS-1YR	ZB2-4ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-2TB-2R57)	\$397,257	Each	10%	\$357,531	Other	F1
ZB2-4ELX-2TB-2R57U-PSS-1YR	ZB2-4ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-2TB-2R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB2-4ELX-2TB-2R614-PSS-1YR	ZB2-4ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-2TB-2R614)	\$397,257	Each	10%	\$357,531	Other	F1
ZB2-4ELX-2TB-2R64U-PSS-1YR	ZB2-4ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-2TB-2R64U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB2-4ELX-2TB-4R57-PSS-1YR	ZB2-4ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-2TB-4R57)	\$397,257	Each	10%	\$357,531	Other	F1
ZB2-4ELX-2TB-4R57U-PSS-1YR	ZB2-4ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ELX-2TB-4R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB2-4ETF-1TB-2F03U-PSS-1YR	ZB2-4ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETF-1TB-2F03U)	\$388,730	Each	10%	\$349,857	Other	F1
ZB2-4ETF-1TB-2R57U-PSS-1YR	ZB2-4ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETF-1TB-2R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB2-4ETF-1TB-2R64U-PSS-1YR	ZB2-4ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETF-1TB-2R64U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB2-4ETF-1TB-4R57U-PSS-1YR	ZB2-4ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETF-1TB-4R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB2-4ETF-2TB-2F03U-PSS-1YR	ZB2-4ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETF-2TB-2F03U)	\$602,175	Each	10%	\$541,958	Other	F1
ZB2-4ETF-2TB-2R57U-PSS-1YR	ZB2-4ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETF-2TB-2R57U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB2-4ETF-2TB-2R64U-PSS-1YR	ZB2-4ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETF-2TB-2R64U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB2-4ETF-2TB-4R57U-PSS-1YR	ZB2-4ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETF-2TB-4R57U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB2-4ETX-1TB-2F03U-PSS-1YR	ZB2-4ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETX-1TB-2F03U)	\$425,840	Each	10%	\$383,256	Other	F1
ZB2-4ETX-1TB-2R57U-PSS-1YR	ZB2-4ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETX-1TB-2R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB2-4ETX-1TB-2R64U-PSS-1YR	ZB2-4ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETX-1TB-2R64U)	\$275,889	Each	10%	\$248,300	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
ZB2-4ETX-1TB-4R57U-PSS-1YR	ZB2-4ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETX-1TB-4R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB2-4ETX-2TB-2F03U-PSS-1YR	ZB2-4ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETX-2TB-2F03U)	\$647,107	Each	10%	\$582,396	Other	F1
ZB2-4ETX-2TB-2R57U-PSS-1YR	ZB2-4ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETX-2TB-2R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB2-4ETX-2TB-2R64U-PSS-1YR	ZB2-4ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETX-2TB-2R64U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB2-4ETX-2TB-4R57U-PSS-1YR	ZB2-4ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-4ETX-2TB-4R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB2-850F-1TB-2F03-PSS-1YR	ZB2-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-850F-1TB-2F03)	\$403,406	Each	10%	\$363,065	Other	F1
ZB2-850F-1TB-2F03U-PSS-1YR	ZB2-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-850F-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB2-850F-1TB-2R57-PSS-1YR	ZB2-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-850F-1TB-2R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB2-850F-1TB-2R57U-PSS-1YR	ZB2-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-850F-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB2-850F-1TB-2R614-PSS-1YR	ZB2-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-850F-1TB-2R614)	\$267,644	Each	10%	\$240,880	Other	F1
ZB2-850F-1TB-2R64U-PSS-1YR	ZB2-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-850F-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB2-850F-1TB-4R57-PSS-1YR	ZB2-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-850F-1TB-4R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB2-850F-1TB-4R57U-PSS-1YR	ZB2-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-850F-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB2-850F-2TB-2F03-PSS-1YR	ZB2-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-850F-2TB-2F03)	\$581,277	Each	10%	\$523,149	Other	F1
ZB2-850F-2TB-2F03U-PSS-1YR	ZB2-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-850F-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB2-850F-2TB-2R57-PSS-1YR	ZB2-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-850F-2TB-2R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB2-850F-2TB-2R57U-PSS-1YR	ZB2-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-850F-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB2-850F-2TB-2R614-PSS-1YR	ZB2-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-850F-2TB-2R614)	\$447,644	Each	10%	\$402,880	Other	F1
ZB2-850F-2TB-2R64U-PSS-1YR	ZB2-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-850F-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB2-850F-2TB-4R57-PSS-1YR	ZB2-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-850F-2TB-4R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB2-850F-2TB-4R57U-PSS-1YR	ZB2-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-850F-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB2-850X-1TB-2F03-PSS-1YR	ZB2-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-850X-1TB-2F03)	\$515,353	Each	10%	\$463,818	Other	F1
ZB2-850X-1TB-2F03U-PSS-1YR	ZB2-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-850X-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB2-850X-1TB-2R57-PSS-1YR	ZB2-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-850X-1TB-2R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB2-850X-1TB-2R57U-PSS-1YR	ZB2-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-850X-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB2-850X-1TB-2R614-PSS-1YR	ZB2-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-850X-1TB-2R614)	\$322,765	Each	10%	\$290,489	Other	F1
ZB2-850X-1TB-2R64U-PSS-1YR	ZB2-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-850X-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB2-850X-1TB-4R57-PSS-1YR	ZB2-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-850X-1TB-4R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB2-850X-1TB-4R57U-PSS-1YR	ZB2-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-850X-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB2-850X-2TB-2F03-PSS-1YR	ZB2-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-850X-2TB-2F03)	\$695,353	Each	10%	\$625,818	Other	F1
ZB2-850X-2TB-2F03U-PSS-1YR	ZB2-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-850X-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB2-850X-2TB-2R57-PSS-1YR	ZB2-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-850X-2TB-2R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB2-850X-2TB-2R57U-PSS-1YR	ZB2-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-850X-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB2-850X-2TB-2R614-PSS-1YR	ZB2-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-850X-2TB-2R614)	\$502,765	Each	10%	\$452,489	Other	F1
ZB2-850X-2TB-2R64U-PSS-1YR	ZB2-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-850X-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB2-850X-2TB-4R57-PSS-1YR	ZB2-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-850X-2TB-4R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB2-850X-2TB-4R57U-PSS-1YR	ZB2-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-850X-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB2-85TF-1TB-2F03U-PSS-1YR	ZB2-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-85TF-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB2-85TF-1TB-2R57U-PSS-1YR	ZB2-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-85TF-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB2-85TF-1TB-2R64U-PSS-1YR	ZB2-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-85TF-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB2-85TF-1TB-4R57U-PSS-1YR	ZB2-85TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-85TF-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB2-85TF-2TB-2F03U-PSS-1YR	ZB2-85TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-85TF-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB2-85TF-2TB-2R57U-PSS-1YR	ZB2-85TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-85TF-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB2-85TF-2TB-2R64U-PSS-1YR	ZB2-85TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-85TF-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB2-85TF-2TB-4R57U-PSS-1YR	ZB2-85TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-85TF-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB2-85TX-1TB-2F03U-PSS-1YR	ZB2-85TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-85TX-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB2-85TX-1TB-2R57U-PSS-1YR	ZB2-85TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-85TX-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB2-85TX-1TB-2R64U-PSS-1YR	ZB2-85TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-85TX-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB2-85TX-1TB-4R57U-PSS-1YR	ZB2-85TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-85TX-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB2-85TX-2TB-2F03U-PSS-1YR	ZB2-85TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-85TX-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB2-85TX-2TB-2R57U-PSS-1YR	ZB2-85TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-85TX-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB2-85TX-2TB-2R64U-PSS-1YR	ZB2-85TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-85TX-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB2-85TX-2TB-4R57U-PSS-1YR	ZB2-85TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-85TX-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB2-8ELF-1TB-2F03-PSS-1YR	ZB2-8ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-1TB-2F03)	\$343,133	Each	10%	\$308,820	Other	F1
ZB2-8ELF-1TB-2F03U-PSS-1YR	ZB2-8ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB2-8ELF-1TB-2R57-PSS-1YR	ZB2-8ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-1TB-2R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB2-8ELF-1TB-2R57U-PSS-1YR	ZB2-8ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB2-8ELF-1TB-2R614-PSS-1YR	ZB2-8ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-1TB-2R614)	\$237,507	Each	10%	\$213,756	Other	F1
ZB2-8ELF-1TB-2R64U-PSS-1YR	ZB2-8ELF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB2-8ELF-1TB-4R57-PSS-1YR	ZB2-8ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-1TB-4R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB2-8ELF-1TB-4R57U-PSS-1YR	ZB2-8ELF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB2-8ELF-2TB-2F03-PSS-1YR	ZB2-8ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-2TB-2F03)	\$521,005	Each	10%	\$468,905	Other	F1
ZB2-8ELF-2TB-2F03U-PSS-1YR	ZB2-8ELF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB2-8ELF-2TB-2R57-PSS-1YR	ZB2-8ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-2TB-2R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB2-8ELF-2TB-2R57U-PSS-1YR	ZB2-8ELF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB2-8ELF-2TB-2R614-PSS-1YR	ZB2-8ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-2TB-2R614)	\$417,507	Each	10%	\$375,756	Other	F1
ZB2-8ELF-2TB-2R64U-PSS-1YR	ZB2-8ELF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB2-8ELF-2TB-4R57-PSS-1YR	ZB2-8ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-2TB-4R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB2-8ELF-2TB-4R57U-PSS-1YR	ZB2-8ELF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB2-8ELX-1TB-2F03-PSS-1YR	ZB2-8ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-1TB-2F03)	\$363,580	Each	10%	\$327,222	Other	F1
ZB2-8ELX-1TB-2F03U-PSS-1YR	ZB2-8ELX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1
ZB2-8ELX-1TB-2R57-PSS-1YR	ZB2-8ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-1TB-2R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB2-8ELX-1TB-2R57U-PSS-1YR	ZB2-8ELX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-1TB-2R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB2-8ELX-1TB-2R614-PSS-1YR	ZB2-8ELX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-1TB-2R614)	\$246,877	Each	10%	\$222,189	Other	F1
ZB2-8ELX-1TB-2R64U-PSS-1YR	ZB2-8ELX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-1TB-2R64U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB2-8ELX-1TB-4R57-PSS-1YR	ZB2-8ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-1TB-4R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB2-8ELX-1TB-4R57U-PSS-1YR	ZB2-8ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB2-8ELX-2TB-2F03-PSS-1YR	ZB2-8ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-2TB-2F03)	\$543,580	Each	10%	\$489,222	Other	F1
ZB2-8ELX-2TB-2F03U-PSS-1YR	ZB2-8ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB2-8ELX-2TB-2R57-PSS-1YR	ZB2-8ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-2TB-2R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB2-8ELX-2TB-2R57U-PSS-1YR	ZB2-8ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB2-8ELX-2TB-2R614-PSS-1YR	ZB2-8ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-2TB-2R614)	\$426,877	Each	10%	\$384,189	Other	F1
ZB2-8ELX-2TB-2R64U-PSS-1YR	ZB2-8ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB2-8ELX-2TB-4R57-PSS-1YR	ZB2-8ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-2TB-4R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB2-8ELX-2TB-4R57U-PSS-1YR	ZB2-8ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ELX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB2-8ETF-1TB-2F03U-PSS-1YR	ZB2-8ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB2-8ETF-1TB-2R57U-PSS-1YR	ZB2-8ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB2-8ETF-1TB-2R64U-PSS-1YR	ZB2-8ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB2-8ETF-1TB-4R57U-PSS-1YR	ZB2-8ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB2-8ETF-2TB-2F03U-PSS-1YR	ZB2-8ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB2-8ETF-2TB-2R57U-PSS-1YR	ZB2-8ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB2-8ETF-2TB-2R64U-PSS-1YR	ZB2-8ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB2-8ETF-2TB-4R57U-PSS-1YR	ZB2-8ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB2-8ETX-1TB-2F03U-PSS-1YR	ZB2-8ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
ZB2-8ETX-1TB-2R57U-PSS-1YR	ZB2-8ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETX-1TB-2R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB2-8ETX-1TB-2R64U-PSS-1YR	ZB2-8ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETX-1TB-2R64U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB2-8ETX-1TB-4R57U-PSS-1YR	ZB2-8ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB2-8ETX-2TB-2F03U-PSS-1YR	ZB2-8ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB2-8ETX-2TB-2R57U-PSS-1YR	ZB2-8ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB2-8ETX-2TB-2R64U-PSS-1YR	ZB2-8ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB2-8ETX-2TB-4R57U-PSS-1YR	ZB2-8ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB2-8ETX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB3-450F-1TB-2F03-PSS-1YR	ZB3-450F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-450F-1TB-2F03)	\$374,169	Each	10%	\$336,752	Other	F1
ZB3-450F-1TB-2F03U-PSS-1YR	ZB3-450F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-450F-1TB-2F03U)	\$449,003	Each	10%	\$404,103	Other	F1
ZB3-450F-1TB-2R57-PSS-1YR	ZB3-450F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-450F-1TB-2R57)	\$238,407	Each	10%	\$214,566	Other	F1
ZB3-450F-1TB-2R57U-PSS-1YR	ZB3-450F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-450F-1TB-2R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB3-450F-1TB-2R614-PSS-1YR	ZB3-450F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB3-450F-1TB-2R614)	\$238,407	Each	10%	\$214,566	Other	F1
ZB3-450F-1TB-2R64U-PSS-1YR	ZB3-450F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-450F-1TB-2R64U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB3-450F-1TB-4R57-PSS-1YR	ZB3-450F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-450F-1TB-4R57)	\$238,407	Each	10%	\$214,566	Other	F1
ZB3-450F-1TB-4R57U-PSS-1YR	ZB3-450F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-450F-1TB-4R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB3-450F-2TB-2F03-PSS-1YR	ZB3-450F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-450F-2TB-2F03)	\$552,040	Each	10%	\$496,836	Other	F1
ZB3-450F-2TB-2F03U-PSS-1YR	ZB3-450F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-450F-2TB-2F03U)	\$662,448	Each	10%	\$596,203	Other	F1
ZB3-450F-2TB-2R57-PSS-1YR	ZB3-450F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-450F-2TB-2R57)	\$418,407	Each	10%	\$376,566	Other	F1
ZB3-450F-2TB-2R57U-PSS-1YR	ZB3-450F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-450F-2TB-2R57U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB3-450F-2TB-2R614-PSS-1YR	ZB3-450F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB3-450F-2TB-2R614)	\$418,407	Each	10%	\$376,566	Other	F1
ZB3-450F-2TB-2R64U-PSS-1YR	ZB3-450F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-450F-2TB-2R64U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB3-450F-2TB-4R57-PSS-1YR	ZB3-450F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-450F-2TB-4R57)	\$418,407	Each	10%	\$376,566	Other	F1
ZB3-450F-2TB-4R57U-PSS-1YR	ZB3-450F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-450F-2TB-4R57U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB3-450X-1TB-2F03-PSS-1YR	ZB3-450X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-450X-1TB-2F03)	\$481,342	Each	10%	\$433,208	Other	F1
ZB3-450X-1TB-2F03U-PSS-1YR	ZB3-450X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-450X-1TB-2F03U)	\$577,610	Each	10%	\$519,849	Other	F1
ZB3-450X-1TB-2R57-PSS-1YR	ZB3-450X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-450X-1TB-2R57)	\$293,145	Each	10%	\$263,831	Other	F1
ZB3-450X-1TB-2R57U-PSS-1YR	ZB3-450X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-450X-1TB-2R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB3-450X-1TB-2R614-PSS-1YR	ZB3-450X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB3-450X-1TB-2R614)	\$293,145	Each	10%	\$263,831	Other	F1
ZB3-450X-1TB-2R64U-PSS-1YR	ZB3-450X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-450X-1TB-2R64U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB3-450X-1TB-4R57-PSS-1YR	ZB3-450X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-450X-1TB-4R57)	\$293,145	Each	10%	\$263,831	Other	F1
ZB3-450X-1TB-4R57U-PSS-1YR	ZB3-450X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-450X-1TB-4R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB3-450X-2TB-2F03-PSS-1YR	ZB3-450X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-450X-2TB-2F03)	\$665,733	Each	10%	\$599,160	Other	F1
ZB3-450X-2TB-2F03U-PSS-1YR	ZB3-450X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-450X-2TB-2F03U)	\$798,880	Each	10%	\$718,992	Other	F1
ZB3-450X-2TB-2R57-PSS-1YR	ZB3-450X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-450X-2TB-2R57)	\$473,145	Each	10%	\$425,831	Other	F1
ZB3-450X-2TB-2R57U-PSS-1YR	ZB3-450X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-450X-2TB-2R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB3-450X-2TB-2R614-PSS-1YR	ZB3-450X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB3-450X-2TB-2R614)	\$473,145	Each	10%	\$425,831	Other	F1
ZB3-450X-2TB-2R64U-PSS-1YR	ZB3-450X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-450X-2TB-2R64U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB3-450X-2TB-4R57-PSS-1YR	ZB3-450X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-450X-2TB-4R57)	\$473,145	Each	10%	\$425,831	Other	F1
ZB3-450X-2TB-4R57U-PSS-1YR	ZB3-450X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-450X-2TB-4R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB3-45TF-1TB-2F03U-PSS-1YR	ZB3-45TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-45TF-1TB-2F03U)	\$449,003	Each	10%	\$404,103	Other	F1
ZB3-45TF-1TB-2R57U-PSS-1YR	ZB3-45TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-45TF-1TB-2R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB3-45TF-1TB-2R64U-PSS-1YR	ZB3-45TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-45TF-1TB-2R64U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB3-45TF-1TB-4R57U-PSS-1YR	ZB3-45TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-45TF-1TB-4R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB3-45TF-2TB-2F03U-PSS-1YR	ZB3-45TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-45TF-2TB-2F03U)	\$662,448	Each	10%	\$596,203	Other	F1
ZB3-45TF-2TB-2R57U-PSS-1YR	ZB3-45TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-45TF-2TB-2R57U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB3-45TF-2TB-2R64U-PSS-1YR	ZB3-45TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-45TF-2TB-2R64U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB3-45TF-2TB-4R57U-PSS-1YR	ZB3-45TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-45TF-2TB-4R57U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB3-45TX-1TB-2F03U-PSS-1YR	ZB3-45TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-45TX-1TB-2F03U)	\$577,610	Each	10%	\$519,849	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
ZB3-45TX-1TB-2R57U-PSS-1YR	ZB3-45TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-45TX-1TB-2R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB3-45TX-1TB-2R64U-PSS-1YR	ZB3-45TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-45TX-1TB-2R64U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB3-45TX-1TB-4R57U-PSS-1YR	ZB3-45TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-45TX-1TB-4R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB3-45TX-2TB-2F03U-PSS-1YR	ZB3-45TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-45TX-2TB-2F03U)	\$798,880	Each	10%	\$718,992	Other	F1
ZB3-45TX-2TB-2R57U-PSS-1YR	ZB3-45TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-45TX-2TB-2R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB3-45TX-2TB-2R64U-PSS-1YR	ZB3-45TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-45TX-2TB-2R64U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB3-45TX-2TB-4R57U-PSS-1YR	ZB3-45TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-45TX-2TB-4R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB3-4ELF-1TB-2F03-PSS-1YR	ZB3-4ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-1TB-2F03)	\$313,896	Each	10%	\$282,506	Other	F1
ZB3-4ELF-1TB-2F03U-PSS-1YR	ZB3-4ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-1TB-2F03U)	\$388,730	Each	10%	\$349,857	Other	F1
ZB3-4ELF-1TB-2R57-PSS-1YR	ZB3-4ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-1TB-2R57)	\$208,270	Each	10%	\$187,443	Other	F1
ZB3-4ELF-1TB-2R57U-PSS-1YR	ZB3-4ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-1TB-2R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB3-4ELF-1TB-2R64-PSS-1YR	ZB3-4ELF-1TB-2R64-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-1TB-2R64)	\$208,270	Each	10%	\$187,443	Other	F1
ZB3-4ELF-1TB-2R64U-PSS-1YR	ZB3-4ELF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-1TB-2R64U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB3-4ELF-1TB-4R57-PSS-1YR	ZB3-4ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-1TB-4R57)	\$208,270	Each	10%	\$187,443	Other	F1
ZB3-4ELF-1TB-4R57U-PSS-1YR	ZB3-4ELF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-1TB-4R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB3-4ELF-2TB-2F03-PSS-1YR	ZB3-4ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-2TB-2F03)	\$491,768	Each	10%	\$442,591	Other	F1
ZB3-4ELF-2TB-2F03U-PSS-1YR	ZB3-4ELF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-2TB-2F03U)	\$602,175	Each	10%	\$541,958	Other	F1
ZB3-4ELF-2TB-2R57-PSS-1YR	ZB3-4ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-2TB-2R57)	\$388,270	Each	10%	\$349,443	Other	F1
ZB3-4ELF-2TB-2R57U-PSS-1YR	ZB3-4ELF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-2TB-2R57U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB3-4ELF-2TB-2R64-PSS-1YR	ZB3-4ELF-2TB-2R64-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-2TB-2R64)	\$388,270	Each	10%	\$349,443	Other	F1
ZB3-4ELF-2TB-2R64U-PSS-1YR	ZB3-4ELF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-2TB-2R64U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB3-4ELF-2TB-4R57-PSS-1YR	ZB3-4ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-2TB-4R57)	\$388,270	Each	10%	\$349,443	Other	F1
ZB3-4ELF-2TB-4R57U-PSS-1YR	ZB3-4ELF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELF-2TB-4R57U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB3-4ELX-1TB-2F03-PSS-1YR	ZB3-4ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-1TB-2F03)	\$329,571	Each	10%	\$296,614	Other	F1
ZB3-4ELX-1TB-2F03U-PSS-1YR	ZB3-4ELX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-1TB-2F03U)	\$425,840	Each	10%	\$383,256	Other	F1
ZB3-4ELX-1TB-2R57-PSS-1YR	ZB3-4ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-1TB-2R57)	\$217,257	Each	10%	\$195,531	Other	F1
ZB3-4ELX-1TB-2R57U-PSS-1YR	ZB3-4ELX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-1TB-2R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB3-4ELX-1TB-2R64-PSS-1YR	ZB3-4ELX-1TB-2R64-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-1TB-2R64)	\$217,257	Each	10%	\$195,531	Other	F1
ZB3-4ELX-1TB-2R64U-PSS-1YR	ZB3-4ELX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-1TB-2R64U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB3-4ELX-1TB-4R57-PSS-1YR	ZB3-4ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-1TB-4R57)	\$217,257	Each	10%	\$195,531	Other	F1
ZB3-4ELX-1TB-4R57U-PSS-1YR	ZB3-4ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-1TB-4R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB3-4ELX-2TB-2F03-PSS-1YR	ZB3-4ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-2TB-2F03)	\$513,960	Each	10%	\$462,564	Other	F1
ZB3-4ELX-2TB-2F03U-PSS-1YR	ZB3-4ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-2TB-2F03U)	\$647,107	Each	10%	\$582,396	Other	F1
ZB3-4ELX-2TB-2R57-PSS-1YR	ZB3-4ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-2TB-2R57)	\$397,257	Each	10%	\$357,531	Other	F1
ZB3-4ELX-2TB-2R57U-PSS-1YR	ZB3-4ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-2TB-2R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB3-4ELX-2TB-2R64-PSS-1YR	ZB3-4ELX-2TB-2R64-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-2TB-2R64)	\$397,257	Each	10%	\$357,531	Other	F1
ZB3-4ELX-2TB-2R64U-PSS-1YR	ZB3-4ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-2TB-2R64U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB3-4ELX-2TB-4R57-PSS-1YR	ZB3-4ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-2TB-4R57)	\$397,257	Each	10%	\$357,531	Other	F1
ZB3-4ELX-2TB-4R57U-PSS-1YR	ZB3-4ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ELX-2TB-4R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB3-4ETF-1TB-2F03U-PSS-1YR	ZB3-4ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETF-1TB-2F03U)	\$388,730	Each	10%	\$349,857	Other	F1
ZB3-4ETF-1TB-2R57U-PSS-1YR	ZB3-4ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETF-1TB-2R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB3-4ETF-1TB-2R64U-PSS-1YR	ZB3-4ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETF-1TB-2R64U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB3-4ETF-1TB-4R57U-PSS-1YR	ZB3-4ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETF-1TB-4R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB3-4ETF-2TB-2F03U-PSS-1YR	ZB3-4ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETF-2TB-2F03U)	\$602,175	Each	10%	\$541,958	Other	F1
ZB3-4ETF-2TB-2R57U-PSS-1YR	ZB3-4ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETF-2TB-2R57U)	\$471,952	Each	10%	\$424,757	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB3-4ETF-2TB-2R64U-PSS-1YR	ZB3-4ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETF-2TB-2R64U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB3-4ETF-2TB-4R57U-PSS-1YR	ZB3-4ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETF-2TB-4R57U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB3-4ETX-1TB-2F03U-PSS-1YR	ZB3-4ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETX-1TB-2F03U)	\$425,840	Each	10%	\$383,256	Other	F1
ZB3-4ETX-1TB-2R57U-PSS-1YR	ZB3-4ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETX-1TB-2R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB3-4ETX-1TB-2R64U-PSS-1YR	ZB3-4ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETX-1TB-2R64U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB3-4ETX-1TB-4R57U-PSS-1YR	ZB3-4ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETX-1TB-4R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB3-4ETX-2TB-2F03U-PSS-1YR	ZB3-4ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETX-2TB-2F03U)	\$647,107	Each	10%	\$582,396	Other	F1
ZB3-4ETX-2TB-2R57U-PSS-1YR	ZB3-4ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETX-2TB-2R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB3-4ETX-2TB-2R64U-PSS-1YR	ZB3-4ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETX-2TB-2R64U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB3-4ETX-2TB-4R57U-PSS-1YR	ZB3-4ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-4ETX-2TB-4R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB3-850F-1TB-2F03-PSS-1YR	ZB3-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-850F-1TB-2F03)	\$403,406	Each	10%	\$363,065	Other	F1
ZB3-850F-1TB-2F03U-PSS-1YR	ZB3-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-850F-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB3-850F-1TB-2R57-PSS-1YR	ZB3-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-850F-1TB-2R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB3-850F-1TB-2R57U-PSS-1YR	ZB3-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-850F-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB3-850F-1TB-2R614-PSS-1YR	ZB3-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB3-850F-1TB-2R614)	\$267,644	Each	10%	\$240,880	Other	F1
ZB3-850F-1TB-2R64U-PSS-1YR	ZB3-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-850F-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB3-850F-1TB-4R57-PSS-1YR	ZB3-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-850F-1TB-4R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB3-850F-1TB-4R57U-PSS-1YR	ZB3-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-850F-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB3-850F-2TB-2F03-PSS-1YR	ZB3-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-850F-2TB-2F03)	\$581,277	Each	10%	\$523,149	Other	F1
ZB3-850F-2TB-2F03U-PSS-1YR	ZB3-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-850F-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB3-850F-2TB-2R57-PSS-1YR	ZB3-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-850F-2TB-2R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB3-850F-2TB-2R57U-PSS-1YR	ZB3-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-850F-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB3-850F-2TB-2R614-PSS-1YR	ZB3-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB3-850F-2TB-2R614)	\$447,644	Each	10%	\$402,880	Other	F1
ZB3-850F-2TB-2R64U-PSS-1YR	ZB3-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-850F-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB3-850F-2TB-4R57-PSS-1YR	ZB3-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-850F-2TB-4R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB3-850F-2TB-4R57U-PSS-1YR	ZB3-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-850F-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB3-850X-1TB-2F03-PSS-1YR	ZB3-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-850X-1TB-2F03)	\$515,353	Each	10%	\$463,818	Other	F1
ZB3-850X-1TB-2F03U-PSS-1YR	ZB3-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-850X-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB3-850X-1TB-2R57-PSS-1YR	ZB3-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-850X-1TB-2R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB3-850X-1TB-2R57U-PSS-1YR	ZB3-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-850X-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB3-850X-1TB-2R614-PSS-1YR	ZB3-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB3-850X-1TB-2R614)	\$322,765	Each	10%	\$290,489	Other	F1
ZB3-850X-1TB-2R64U-PSS-1YR	ZB3-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-850X-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB3-850X-1TB-4R57-PSS-1YR	ZB3-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-850X-1TB-4R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB3-850X-1TB-4R57U-PSS-1YR	ZB3-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-850X-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB3-850X-2TB-2F03-PSS-1YR	ZB3-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB3-850X-2TB-2F03)	\$695,353	Each	10%	\$625,818	Other	F1
ZB3-850X-2TB-2F03U-PSS-1YR	ZB3-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-850X-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB3-850X-2TB-2R57-PSS-1YR	ZB3-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB3-850X-2TB-2R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB3-850X-2TB-2R57U-PSS-1YR	ZB3-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-850X-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB3-850X-2TB-2R614-PSS-1YR	ZB3-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB3-850X-2TB-2R614)	\$502,765	Each	10%	\$452,489	Other	F1
ZB3-850X-2TB-2R64U-PSS-1YR	ZB3-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-850X-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB3-850X-2TB-4R57-PSS-1YR	ZB3-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB3-850X-2TB-4R57)	\$502,765	Each	10%	\$452,489	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB3-850X-2TB-4R57U-PSS-1YR	ZB3-850X-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB3-850X-2TB-4R57U)		\$603,318	Each	10%	\$542,986	Other	F1
ZB3-85TF-1TB-2F03U-PSS-1YR	ZB3-85TF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB3-85TF-1TB-2F03U)		\$484,087	Each	10%	\$435,678	Other	F1
ZB3-85TF-1TB-2R57U-PSS-1YR	ZB3-85TF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB3-85TF-1TB-2R57U)		\$321,173	Each	10%	\$289,056	Other	F1
ZB3-85TF-1TB-2R64U-PSS-1YR	ZB3-85TF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB3-85TF-1TB-2R64U)		\$321,173	Each	10%	\$289,056	Other	F1
ZB3-85TF-1TB-4R57U-PSS-1YR	ZB3-85TF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB3-85TF-1TB-4R57U)		\$321,173	Each	10%	\$289,056	Other	F1
ZB3-85TF-2TB-2F03U-PSS-1YR	ZB3-85TF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB3-85TF-2TB-2F03U)		\$697,532	Each	10%	\$627,779	Other	F1
ZB3-85TF-2TB-2R57U-PSS-1YR	ZB3-85TF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB3-85TF-2TB-2R57U)		\$537,173	Each	10%	\$483,456	Other	F1
ZB3-85TF-2TB-2R64U-PSS-1YR	ZB3-85TF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB3-85TF-2TB-2R64U)		\$537,173	Each	10%	\$483,456	Other	F1
ZB3-85TF-2TB-4R57U-PSS-1YR	ZB3-85TF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB3-85TF-2TB-4R57U)		\$537,173	Each	10%	\$483,456	Other	F1
ZB3-85TX-1TB-2F03U-PSS-1YR	ZB3-85TX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB3-85TX-1TB-2F03U)		\$618,424	Each	10%	\$556,582	Other	F1
ZB3-85TX-1TB-2R57U-PSS-1YR	ZB3-85TX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB3-85TX-1TB-2R57U)		\$387,318	Each	10%	\$348,586	Other	F1
ZB3-85TX-1TB-2R64U-PSS-1YR	ZB3-85TX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB3-85TX-1TB-2R64U)		\$387,318	Each	10%	\$348,586	Other	F1
ZB3-85TX-1TB-4R57U-PSS-1YR	ZB3-85TX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB3-85TX-1TB-4R57U)		\$387,318	Each	10%	\$348,586	Other	F1
ZB3-85TX-2TB-2F03U-PSS-1YR	ZB3-85TX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB3-85TX-2TB-2F03U)		\$834,424	Each	10%	\$750,982	Other	F1
ZB3-85TX-2TB-2R57U-PSS-1YR	ZB3-85TX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB3-85TX-2TB-2R57U)		\$603,318	Each	10%	\$542,986	Other	F1
ZB3-85TX-2TB-2R64U-PSS-1YR	ZB3-85TX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB3-85TX-2TB-2R64U)		\$603,318	Each	10%	\$542,986	Other	F1
ZB3-85TX-2TB-4R57U-PSS-1YR	ZB3-85TX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB3-85TX-2TB-4R57U)		\$603,318	Each	10%	\$542,986	Other	F1
ZB3-8ELF-1TB-2F03-PSS-1YR	ZB3-8ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-1TB-2F03)		\$343,133	Each	10%	\$308,820	Other	F1
ZB3-8ELF-1TB-2F03U-PSS-1YR	ZB3-8ELF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-1TB-2F03U)		\$423,814	Each	10%	\$381,433	Other	F1
ZB3-8ELF-1TB-2R57-PSS-1YR	ZB3-8ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-1TB-2R57)		\$237,507	Each	10%	\$213,756	Other	F1
ZB3-8ELF-1TB-2R57U-PSS-1YR	ZB3-8ELF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-1TB-2R57U)		\$291,037	Each	10%	\$261,933	Other	F1
ZB3-8ELF-1TB-2R614-PSS-1YR	ZB3-8ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-1TB-2R614)		\$237,507	Each	10%	\$213,756	Other	F1
ZB3-8ELF-1TB-2R64U-PSS-1YR	ZB3-8ELF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-1TB-2R64U)		\$291,037	Each	10%	\$261,933	Other	F1
ZB3-8ELF-1TB-4R57-PSS-1YR	ZB3-8ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-1TB-4R57)		\$237,507	Each	10%	\$213,756	Other	F1
ZB3-8ELF-1TB-4R57U-PSS-1YR	ZB3-8ELF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-1TB-4R57U)		\$291,037	Each	10%	\$261,933	Other	F1
ZB3-8ELF-2TB-2F03-PSS-1YR	ZB3-8ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-2TB-2F03)		\$521,005	Each	10%	\$468,905	Other	F1
ZB3-8ELF-2TB-2F03U-PSS-1YR	ZB3-8ELF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-2TB-2F03U)		\$637,259	Each	10%	\$573,533	Other	F1
ZB3-8ELF-2TB-2R57-PSS-1YR	ZB3-8ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-2TB-2R57)		\$417,507	Each	10%	\$375,756	Other	F1
ZB3-8ELF-2TB-2R57U-PSS-1YR	ZB3-8ELF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-2TB-2R57U)		\$507,037	Each	10%	\$456,333	Other	F1
ZB3-8ELF-2TB-2R614-PSS-1YR	ZB3-8ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-2TB-2R614)		\$417,507	Each	10%	\$375,756	Other	F1
ZB3-8ELF-2TB-2R64U-PSS-1YR	ZB3-8ELF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-2TB-2R64U)		\$507,037	Each	10%	\$456,333	Other	F1
ZB3-8ELF-2TB-4R57-PSS-1YR	ZB3-8ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-2TB-4R57)		\$417,507	Each	10%	\$375,756	Other	F1
ZB3-8ELF-2TB-4R57U-PSS-1YR	ZB3-8ELF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELF-2TB-4R57U)		\$507,037	Each	10%	\$456,333	Other	F1
ZB3-8ELX-1TB-2F03-PSS-1YR	ZB3-8ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-1TB-2F03)		\$363,580	Each	10%	\$327,222	Other	F1
ZB3-8ELX-1TB-2F03U-PSS-1YR	ZB3-8ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-1TB-2F03U)		\$466,651	Each	10%	\$419,986	Other	F1
ZB3-8ELX-1TB-2R57-PSS-1YR	ZB3-8ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-1TB-2R57)		\$246,877	Each	10%	\$222,189	Other	F1
ZB3-8ELX-1TB-2R57U-PSS-1YR	ZB3-8ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-1TB-2R57U)		\$311,433	Each	10%	\$280,290	Other	F1
ZB3-8ELX-1TB-2R614-PSS-1YR	ZB3-8ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-1TB-2R614)		\$246,877	Each	10%	\$222,189	Other	F1
ZB3-8ELX-1TB-2R64U-PSS-1YR	ZB3-8ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-1TB-2R64U)		\$311,433	Each	10%	\$280,290	Other	F1
ZB3-8ELX-1TB-4R57-PSS-1YR	ZB3-8ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-1TB-4R57)		\$246,877	Each	10%	\$222,189	Other	F1
ZB3-8ELX-1TB-4R57U-PSS-1YR	ZB3-8ELX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-1TB-4R57U)		\$311,433	Each	10%	\$280,290	Other	F1
ZB3-8ELX-2TB-2F03-PSS-1YR	ZB3-8ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-2TB-2F03)		\$543,590	Each	10%	\$489,222	Other	F1
ZB3-8ELX-2TB-2F03U-PSS-1YR	ZB3-8ELX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-2TB-2F03U)		\$682,651	Each	10%	\$614,386	Other	F1
ZB3-8ELX-2TB-2R57-PSS-1YR	ZB3-8ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-2TB-2R57)		\$426,877	Each	10%	\$384,189	Other	F1
ZB3-8ELX-2TB-2R57U-PSS-1YR	ZB3-8ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-2TB-2R57U)		\$527,433	Each	10%	\$474,690	Other	F1
ZB3-8ELX-2TB-2R614-PSS-1YR	ZB3-8ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-2TB-2R614)		\$426,877	Each	10%	\$384,189	Other	F1
ZB3-8ELX-2TB-2R64U-PSS-1YR	ZB3-8ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-2TB-2R64U)		\$527,433	Each	10%	\$474,690	Other	F1
ZB3-8ELX-2TB-4R57-PSS-1YR	ZB3-8ELX-2TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB3-8ELX-2TB-4R57)		\$426,877	Each	10%	\$384,189	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB3-8ELX-2TB-4R57U-PSS-1YR	ZB3-8ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-8ELX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB3-8ETF-1TB-2F03U-PSS-1YR	ZB3-8ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB3-8ETF-1TB-2R57U-PSS-1YR	ZB3-8ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB3-8ETF-1TB-2R64U-PSS-1YR	ZB3-8ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB3-8ETF-1TB-4R57U-PSS-1YR	ZB3-8ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB3-8ETF-2TB-2F03U-PSS-1YR	ZB3-8ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB3-8ETF-2TB-2R57U-PSS-1YR	ZB3-8ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB3-8ETF-2TB-2R64U-PSS-1YR	ZB3-8ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB3-8ETF-2TB-4R57U-PSS-1YR	ZB3-8ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB3-8ETX-1TB-2F03U-PSS-1YR	ZB3-8ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1
ZB3-8ETX-1TB-2R57U-PSS-1YR	ZB3-8ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETX-1TB-2R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB3-8ETX-1TB-2R64U-PSS-1YR	ZB3-8ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETX-1TB-2R64U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB3-8ETX-1TB-4R57U-PSS-1YR	ZB3-8ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB3-8ETX-2TB-2F03U-PSS-1YR	ZB3-8ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB3-8ETX-2TB-2R57U-PSS-1YR	ZB3-8ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB3-8ETX-2TB-2R64U-PSS-1YR	ZB3-8ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB3-8ETX-2TB-4R57U-PSS-1YR	ZB3-8ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB3-8ETX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB4-450F-1TB-2F03-PSS-1YR	ZB4-450F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB4-450F-1TB-2F03)	\$374,169	Each	10%	\$336,752	Other	F1
ZB4-450F-1TB-2F03U-PSS-1YR	ZB4-450F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-450F-1TB-2F03U)	\$449,003	Each	10%	\$404,103	Other	F1
ZB4-450F-1TB-2R57-PSS-1YR	ZB4-450F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB4-450F-1TB-2R57)	\$238,407	Each	10%	\$214,566	Other	F1
ZB4-450F-1TB-2R57U-PSS-1YR	ZB4-450F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-450F-1TB-2R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB4-450F-1TB-2R614-PSS-1YR	ZB4-450F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB4-450F-1TB-2R614)	\$238,407	Each	10%	\$214,566	Other	F1
ZB4-450F-1TB-2R64U-PSS-1YR	ZB4-450F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-450F-1TB-2R64U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB4-450F-1TB-4R57-PSS-1YR	ZB4-450F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB4-450F-1TB-4R57)	\$238,407	Each	10%	\$214,566	Other	F1
ZB4-450F-1TB-4R57U-PSS-1YR	ZB4-450F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-450F-1TB-4R57U)	\$286,088	Each	10%	\$257,479	Other	F1
ZB4-450F-2TB-2F03-PSS-1YR	ZB4-450F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB4-450F-2TB-2F03)	\$552,040	Each	10%	\$496,836	Other	F1
ZB4-450F-2TB-2F03U-PSS-1YR	ZB4-450F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-450F-2TB-2F03U)	\$662,448	Each	10%	\$596,203	Other	F1
ZB4-450F-2TB-2R57-PSS-1YR	ZB4-450F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB4-450F-2TB-2R57)	\$418,407	Each	10%	\$376,566	Other	F1
ZB4-450F-2TB-2R57U-PSS-1YR	ZB4-450F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-450F-2TB-2R57U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB4-450F-2TB-2R614-PSS-1YR	ZB4-450F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB4-450F-2TB-2R614)	\$418,407	Each	10%	\$376,566	Other	F1
ZB4-450F-2TB-2R64U-PSS-1YR	ZB4-450F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-450F-2TB-2R64U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB4-450F-2TB-4R57-PSS-1YR	ZB4-450F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB4-450F-2TB-4R57)	\$418,407	Each	10%	\$376,566	Other	F1
ZB4-450F-2TB-4R57U-PSS-1YR	ZB4-450F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-450F-2TB-4R57U)	\$502,088	Each	10%	\$451,879	Other	F1
ZB4-450X-1TB-2F03-PSS-1YR	ZB4-450X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB4-450X-1TB-2F03)	\$481,342	Each	10%	\$433,208	Other	F1
ZB4-450X-1TB-2F03U-PSS-1YR	ZB4-450X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-450X-1TB-2F03U)	\$577,610	Each	10%	\$519,849	Other	F1
ZB4-450X-1TB-2R57-PSS-1YR	ZB4-450X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB4-450X-1TB-2R57)	\$293,145	Each	10%	\$263,831	Other	F1
ZB4-450X-1TB-2R57U-PSS-1YR	ZB4-450X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-450X-1TB-2R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB4-450X-1TB-2R614-PSS-1YR	ZB4-450X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB4-450X-1TB-2R614)	\$293,145	Each	10%	\$263,831	Other	F1
ZB4-450X-1TB-2R64U-PSS-1YR	ZB4-450X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-450X-1TB-2R64U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB4-450X-1TB-4R57-PSS-1YR	ZB4-450X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB4-450X-1TB-4R57)	\$293,145	Each	10%	\$263,831	Other	F1
ZB4-450X-1TB-4R57U-PSS-1YR	ZB4-450X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-450X-1TB-4R57U)	\$351,774	Each	10%	\$316,597	Other	F1
ZB4-450X-2TB-2F03-PSS-1YR	ZB4-450X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB4-450X-2TB-2F03)	\$665,733	Each	10%	\$599,160	Other	F1
ZB4-450X-2TB-2F03U-PSS-1YR	ZB4-450X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-450X-2TB-2F03U)	\$798,880	Each	10%	\$718,992	Other	F1
ZB4-450X-2TB-2R57-PSS-1YR	ZB4-450X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB4-450X-2TB-2R57)	\$473,145	Each	10%	\$425,831	Other	F1
ZB4-450X-2TB-2R57U-PSS-1YR	ZB4-450X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-450X-2TB-2R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB4-450X-2TB-2R614-PSS-1YR	ZB4-450X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB4-450X-2TB-2R614)	\$473,145	Each	10%	\$425,831	Other	F1
ZB4-450X-2TB-2R64U-PSS-1YR	ZB4-450X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-450X-2TB-2R64U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB4-450X-2TB-4R57-PSS-1YR	ZB4-450X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB4-450X-2TB-4R57)	\$473,145	Each	10%	\$425,831	Other	F1
ZB4-450X-2TB-4R57U-PSS-1YR	ZB4-450X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-450X-2TB-4R57U)	\$567,774	Each	10%	\$510,997	Other	F1
ZB4-45TF-1TB-2F03U-PSS-1YR	ZB4-45TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-45TF-1TB-2F03U)	\$449,003	Each	10%	\$404,103	Other	F1
ZB4-45TF-1TB-2R57U-PSS-1YR	ZB4-45TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-45TF-1TB-2R57U)	\$286,088	Each	10%	\$257,479	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB4-45TF-1TB-2R64U-PSS-1YR	ZB4-45TF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-45TF-1TB-2R64U)		\$286,088	Each	10%	\$257,479	Other	F1
ZB4-45TF-1TB-4R57U-PSS-1YR	ZB4-45TF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-45TF-1TB-4R57U)		\$286,088	Each	10%	\$257,479	Other	F1
ZB4-45TF-2TB-2F03U-PSS-1YR	ZB4-45TF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-45TF-2TB-2F03U)		\$662,448	Each	10%	\$596,203	Other	F1
ZB4-45TF-2TB-2R57U-PSS-1YR	ZB4-45TF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-45TF-2TB-2R57U)		\$502,088	Each	10%	\$451,879	Other	F1
ZB4-45TF-2TB-2R64U-PSS-1YR	ZB4-45TF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-45TF-2TB-2R64U)		\$502,088	Each	10%	\$451,879	Other	F1
ZB4-45TF-2TB-4R57U-PSS-1YR	ZB4-45TF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-45TF-2TB-4R57U)		\$502,088	Each	10%	\$451,879	Other	F1
ZB4-45TX-1TB-2F03U-PSS-1YR	ZB4-45TX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-45TX-1TB-2F03U)		\$577,610	Each	10%	\$519,849	Other	F1
ZB4-45TX-1TB-2R57U-PSS-1YR	ZB4-45TX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-45TX-1TB-2R57U)		\$351,774	Each	10%	\$316,597	Other	F1
ZB4-45TX-1TB-2R64U-PSS-1YR	ZB4-45TX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-45TX-1TB-2R64U)		\$351,774	Each	10%	\$316,597	Other	F1
ZB4-45TX-1TB-4R57U-PSS-1YR	ZB4-45TX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-45TX-1TB-4R57U)		\$351,774	Each	10%	\$316,597	Other	F1
ZB4-45TX-2TB-2F03U-PSS-1YR	ZB4-45TX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-45TX-2TB-2F03U)		\$798,880	Each	10%	\$718,992	Other	F1
ZB4-45TX-2TB-2R57U-PSS-1YR	ZB4-45TX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-45TX-2TB-2R57U)		\$567,774	Each	10%	\$510,997	Other	F1
ZB4-45TX-2TB-2R64U-PSS-1YR	ZB4-45TX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-45TX-2TB-2R64U)		\$567,774	Each	10%	\$510,997	Other	F1
ZB4-45TX-2TB-4R57U-PSS-1YR	ZB4-45TX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-45TX-2TB-4R57U)		\$567,774	Each	10%	\$510,997	Other	F1
ZB4-4ELF-1TB-2F03-PSS-1YR	ZB4-4ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-1TB-2F03)		\$313,896	Each	10%	\$282,506	Other	F1
ZB4-4ELF-1TB-2F03U-PSS-1YR	ZB4-4ELF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-1TB-2F03U)		\$388,730	Each	10%	\$349,857	Other	F1
ZB4-4ELF-1TB-2R57-PSS-1YR	ZB4-4ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-1TB-2R57)		\$208,270	Each	10%	\$187,443	Other	F1
ZB4-4ELF-1TB-2R57U-PSS-1YR	ZB4-4ELF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-1TB-2R57U)		\$255,952	Each	10%	\$230,357	Other	F1
ZB4-4ELF-1TB-2R614-PSS-1YR	ZB4-4ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-1TB-2R614)		\$208,270	Each	10%	\$187,443	Other	F1
ZB4-4ELF-1TB-2R64U-PSS-1YR	ZB4-4ELF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-1TB-2R64U)		\$255,952	Each	10%	\$230,357	Other	F1
ZB4-4ELF-1TB-4R57-PSS-1YR	ZB4-4ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-1TB-4R57)		\$208,270	Each	10%	\$187,443	Other	F1
ZB4-4ELF-1TB-4R57U-PSS-1YR	ZB4-4ELF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-1TB-4R57U)		\$255,952	Each	10%	\$230,357	Other	F1
ZB4-4ELF-2TB-2F03-PSS-1YR	ZB4-4ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-2TB-2F03)		\$491,768	Each	10%	\$442,591	Other	F1
ZB4-4ELF-2TB-2F03U-PSS-1YR	ZB4-4ELF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-2TB-2F03U)		\$602,175	Each	10%	\$541,958	Other	F1
ZB4-4ELF-2TB-2R57-PSS-1YR	ZB4-4ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-2TB-2R57)		\$388,270	Each	10%	\$349,443	Other	F1
ZB4-4ELF-2TB-2R57U-PSS-1YR	ZB4-4ELF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-2TB-2R57U)		\$471,952	Each	10%	\$424,757	Other	F1
ZB4-4ELF-2TB-2R614-PSS-1YR	ZB4-4ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-2TB-2R614)		\$388,270	Each	10%	\$349,443	Other	F1
ZB4-4ELF-2TB-2R64U-PSS-1YR	ZB4-4ELF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-2TB-2R64U)		\$471,952	Each	10%	\$424,757	Other	F1
ZB4-4ELF-2TB-4R57-PSS-1YR	ZB4-4ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-2TB-4R57)		\$388,270	Each	10%	\$349,443	Other	F1
ZB4-4ELF-2TB-4R57U-PSS-1YR	ZB4-4ELF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELF-2TB-4R57U)		\$471,952	Each	10%	\$424,757	Other	F1
ZB4-4ELX-1TB-2F03-PSS-1YR	ZB4-4ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-1TB-2F03)		\$329,571	Each	10%	\$296,614	Other	F1
ZB4-4ELX-1TB-2F03U-PSS-1YR	ZB4-4ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-1TB-2F03U)		\$425,840	Each	10%	\$383,256	Other	F1
ZB4-4ELX-1TB-2R57-PSS-1YR	ZB4-4ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-1TB-2R57)		\$217,257	Each	10%	\$195,531	Other	F1
ZB4-4ELX-1TB-2R57U-PSS-1YR	ZB4-4ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-1TB-2R57U)		\$275,889	Each	10%	\$248,300	Other	F1
ZB4-4ELX-1TB-2R614-PSS-1YR	ZB4-4ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-1TB-2R614)		\$217,257	Each	10%	\$195,531	Other	F1
ZB4-4ELX-1TB-2R64U-PSS-1YR	ZB4-4ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-1TB-2R64U)		\$275,889	Each	10%	\$248,300	Other	F1
ZB4-4ELX-1TB-4R57-PSS-1YR	ZB4-4ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-1TB-4R57)		\$217,257	Each	10%	\$195,531	Other	F1
ZB4-4ELX-1TB-4R57U-PSS-1YR	ZB4-4ELX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-1TB-4R57U)		\$275,889	Each	10%	\$248,300	Other	F1
ZB4-4ELX-2TB-2F03-PSS-1YR	ZB4-4ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-2TB-2F03)		\$513,960	Each	10%	\$462,564	Other	F1
ZB4-4ELX-2TB-2F03U-PSS-1YR	ZB4-4ELX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-2TB-2F03U)		\$647,107	Each	10%	\$582,396	Other	F1
ZB4-4ELX-2TB-2R57-PSS-1YR	ZB4-4ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-2TB-2R57)		\$397,257	Each	10%	\$357,531	Other	F1
ZB4-4ELX-2TB-2R57U-PSS-1YR	ZB4-4ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-2TB-2R57U)		\$491,889	Each	10%	\$442,700	Other	F1
ZB4-4ELX-2TB-2R614-PSS-1YR	ZB4-4ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-2TB-2R614)		\$397,257	Each	10%	\$357,531	Other	F1
ZB4-4ELX-2TB-2R64U-PSS-1YR	ZB4-4ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-4ELX-2TB-2R64U)		\$491,889	Each	10%	\$442,700	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
ZB4-4ELX-2TB-4R57-PSS-1YR	ZB4-4ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB4-4ELX-2TB-4R57)	\$397,257	Each	10%	\$357,531	Other	F1
ZB4-4ELX-2TB-4R57U-PSS-1YR	ZB4-4ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-4ELX-2TB-4R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB4-4ETF-1TB-2F03U-PSS-1YR	ZB4-4ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETF-1TB-2F03U)	\$388,730	Each	10%	\$349,857	Other	F1
ZB4-4ETF-1TB-2R57U-PSS-1YR	ZB4-4ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETF-1TB-2R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB4-4ETF-1TB-2R64U-PSS-1YR	ZB4-4ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETF-1TB-2R64U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB4-4ETF-1TB-4R57U-PSS-1YR	ZB4-4ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETF-1TB-4R57U)	\$255,952	Each	10%	\$230,357	Other	F1
ZB4-4ETF-2TB-2F03U-PSS-1YR	ZB4-4ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETF-2TB-2F03U)	\$602,175	Each	10%	\$541,958	Other	F1
ZB4-4ETF-2TB-2R57U-PSS-1YR	ZB4-4ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETF-2TB-2R57U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB4-4ETF-2TB-2R64U-PSS-1YR	ZB4-4ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETF-2TB-2R64U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB4-4ETF-2TB-4R57U-PSS-1YR	ZB4-4ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETF-2TB-4R57U)	\$471,952	Each	10%	\$424,757	Other	F1
ZB4-4ETX-1TB-2F03U-PSS-1YR	ZB4-4ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETX-1TB-2F03U)	\$425,840	Each	10%	\$383,256	Other	F1
ZB4-4ETX-1TB-2R57U-PSS-1YR	ZB4-4ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETX-1TB-2R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB4-4ETX-1TB-2R64U-PSS-1YR	ZB4-4ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETX-1TB-2R64U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB4-4ETX-1TB-4R57U-PSS-1YR	ZB4-4ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETX-1TB-4R57U)	\$275,889	Each	10%	\$248,300	Other	F1
ZB4-4ETX-2TB-2F03U-PSS-1YR	ZB4-4ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETX-2TB-2F03U)	\$647,107	Each	10%	\$582,396	Other	F1
ZB4-4ETX-2TB-2R57U-PSS-1YR	ZB4-4ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETX-2TB-2R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB4-4ETX-2TB-2R64U-PSS-1YR	ZB4-4ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETX-2TB-2R64U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB4-4ETX-2TB-4R57U-PSS-1YR	ZB4-4ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-4ETX-2TB-4R57U)	\$491,889	Each	10%	\$442,700	Other	F1
ZB4-850F-1TB-2F03-PSS-1YR	ZB4-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB4-850F-1TB-2F03)	\$403,406	Each	10%	\$363,065	Other	F1
ZB4-850F-1TB-2F03U-PSS-1YR	ZB4-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-850F-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB4-850F-1TB-2R57-PSS-1YR	ZB4-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB4-850F-1TB-2R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB4-850F-1TB-2R57U-PSS-1YR	ZB4-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-850F-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB4-850F-1TB-2R614-PSS-1YR	ZB4-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB4-850F-1TB-2R614)	\$267,644	Each	10%	\$240,880	Other	F1
ZB4-850F-1TB-2R64U-PSS-1YR	ZB4-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-850F-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB4-850F-1TB-4R57-PSS-1YR	ZB4-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB4-850F-1TB-4R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB4-850F-1TB-4R57U-PSS-1YR	ZB4-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-850F-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB4-850F-2TB-2F03-PSS-1YR	ZB4-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB4-850F-2TB-2F03)	\$581,277	Each	10%	\$523,149	Other	F1
ZB4-850F-2TB-2F03U-PSS-1YR	ZB4-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-850F-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB4-850F-2TB-2R57-PSS-1YR	ZB4-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB4-850F-2TB-2R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB4-850F-2TB-2R57U-PSS-1YR	ZB4-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-850F-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB4-850F-2TB-2R614-PSS-1YR	ZB4-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB4-850F-2TB-2R614)	\$447,644	Each	10%	\$402,880	Other	F1
ZB4-850F-2TB-2R64U-PSS-1YR	ZB4-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-850F-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB4-850F-2TB-4R57-PSS-1YR	ZB4-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB4-850F-2TB-4R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB4-850F-2TB-4R57U-PSS-1YR	ZB4-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-850F-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB4-850X-1TB-2F03-PSS-1YR	ZB4-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB4-850X-1TB-2F03)	\$515,353	Each	10%	\$463,818	Other	F1
ZB4-850X-1TB-2F03U-PSS-1YR	ZB4-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-850X-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB4-850X-1TB-2R57-PSS-1YR	ZB4-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB4-850X-1TB-2R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB4-850X-1TB-2R57U-PSS-1YR	ZB4-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-850X-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB4-850X-1TB-2R614-PSS-1YR	ZB4-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB4-850X-1TB-2R614)	\$322,765	Each	10%	\$290,489	Other	F1
ZB4-850X-1TB-2R64U-PSS-1YR	ZB4-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-850X-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ZB4-850X-1TB-4R57-PSS-1YR	ZB4-850X-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB4-850X-1TB-4R57)		\$322,765	Each	10%		\$290,489	Other	F1
ZB4-850X-1TB-4R57U-PSS-1YR	ZB4-850X-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-850X-1TB-4R57U)		\$387,318	Each	10%		\$348,586	Other	F1
ZB4-850X-2TB-2F03-PSS-1YR	ZB4-850X-2TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB4-850X-2TB-2F03)		\$695,353	Each	10%		\$625,818	Other	F1
ZB4-850X-2TB-2F03U-PSS-1YR	ZB4-850X-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-850X-2TB-2F03U)		\$834,424	Each	10%		\$750,982	Other	F1
ZB4-850X-2TB-2R57-PSS-1YR	ZB4-850X-2TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB4-850X-2TB-2R57)		\$502,765	Each	10%		\$452,489	Other	F1
ZB4-850X-2TB-2R57U-PSS-1YR	ZB4-850X-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-850X-2TB-2R57U)		\$603,318	Each	10%		\$542,986	Other	F1
ZB4-850X-2TB-2R614-PSS-1YR	ZB4-850X-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB4-850X-2TB-2R614)		\$502,765	Each	10%		\$452,489	Other	F1
ZB4-850X-2TB-2R614U-PSS-1YR	ZB4-850X-2TB-2R614U-PSS-1YR	Annual Maintenance PSS (ZB4-850X-2TB-2R614U)		\$603,318	Each	10%		\$542,986	Other	F1
ZB4-850X-2TB-4R57-PSS-1YR	ZB4-850X-2TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB4-850X-2TB-4R57)		\$502,765	Each	10%		\$452,489	Other	F1
ZB4-850X-2TB-4R57U-PSS-1YR	ZB4-850X-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-850X-2TB-4R57U)		\$603,318	Each	10%		\$542,986	Other	F1
ZB4-85TF-1TB-2F03U-PSS-1YR	ZB4-85TF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-85TF-1TB-2F03U)		\$484,087	Each	10%		\$435,678	Other	F1
ZB4-85TF-1TB-2R57U-PSS-1YR	ZB4-85TF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-85TF-1TB-2R57U)		\$321,173	Each	10%		\$289,056	Other	F1
ZB4-85TF-1TB-2R64U-PSS-1YR	ZB4-85TF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-85TF-1TB-2R64U)		\$321,173	Each	10%		\$289,056	Other	F1
ZB4-85TF-1TB-4R57U-PSS-1YR	ZB4-85TF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-85TF-1TB-4R57U)		\$321,173	Each	10%		\$289,056	Other	F1
ZB4-85TF-2TB-2F03U-PSS-1YR	ZB4-85TF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-85TF-2TB-2F03U)		\$697,532	Each	10%		\$627,779	Other	F1
ZB4-85TF-2TB-2R57U-PSS-1YR	ZB4-85TF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-85TF-2TB-2R57U)		\$537,173	Each	10%		\$483,456	Other	F1
ZB4-85TF-2TB-2R64U-PSS-1YR	ZB4-85TF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-85TF-2TB-2R64U)		\$537,173	Each	10%		\$483,456	Other	F1
ZB4-85TF-2TB-4R57U-PSS-1YR	ZB4-85TF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-85TF-2TB-4R57U)		\$537,173	Each	10%		\$483,456	Other	F1
ZB4-85TX-1TB-2F03U-PSS-1YR	ZB4-85TX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-85TX-1TB-2F03U)		\$618,424	Each	10%		\$556,582	Other	F1
ZB4-85TX-1TB-2R57U-PSS-1YR	ZB4-85TX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-85TX-1TB-2R57U)		\$387,318	Each	10%		\$348,586	Other	F1
ZB4-85TX-1TB-2R64U-PSS-1YR	ZB4-85TX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-85TX-1TB-2R64U)		\$387,318	Each	10%		\$348,586	Other	F1
ZB4-85TX-1TB-4R57U-PSS-1YR	ZB4-85TX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-85TX-1TB-4R57U)		\$387,318	Each	10%		\$348,586	Other	F1
ZB4-85TX-2TB-2F03U-PSS-1YR	ZB4-85TX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-85TX-2TB-2F03U)		\$834,424	Each	10%		\$750,982	Other	F1
ZB4-85TX-2TB-2R57U-PSS-1YR	ZB4-85TX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-85TX-2TB-2R57U)		\$603,318	Each	10%		\$542,986	Other	F1
ZB4-85TX-2TB-2R64U-PSS-1YR	ZB4-85TX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-85TX-2TB-2R64U)		\$603,318	Each	10%		\$542,986	Other	F1
ZB4-85TX-2TB-4R57U-PSS-1YR	ZB4-85TX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-85TX-2TB-4R57U)		\$603,318	Each	10%		\$542,986	Other	F1
ZB4-8ELF-1TB-2F03-PSS-1YR	ZB4-8ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-1TB-2F03)		\$343,133	Each	10%		\$308,820	Other	F1
ZB4-8ELF-1TB-2F03U-PSS-1YR	ZB4-8ELF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-1TB-2F03U)		\$423,814	Each	10%		\$381,433	Other	F1
ZB4-8ELF-1TB-2R57-PSS-1YR	ZB4-8ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-1TB-2R57)		\$237,507	Each	10%		\$213,756	Other	F1
ZB4-8ELF-1TB-2R57U-PSS-1YR	ZB4-8ELF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-1TB-2R57U)		\$291,037	Each	10%		\$261,933	Other	F1
ZB4-8ELF-1TB-2R614-PSS-1YR	ZB4-8ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-1TB-2R614)		\$237,507	Each	10%		\$213,756	Other	F1
ZB4-8ELF-1TB-2R64U-PSS-1YR	ZB4-8ELF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-1TB-2R64U)		\$291,037	Each	10%		\$261,933	Other	F1
ZB4-8ELF-1TB-4R57-PSS-1YR	ZB4-8ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-1TB-4R57)		\$237,507	Each	10%		\$213,756	Other	F1
ZB4-8ELF-1TB-4R57U-PSS-1YR	ZB4-8ELF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-1TB-4R57U)		\$291,037	Each	10%		\$261,933	Other	F1
ZB4-8ELF-2TB-2F03-PSS-1YR	ZB4-8ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-2TB-2F03)		\$521,005	Each	10%		\$468,905	Other	F1
ZB4-8ELF-2TB-2F03U-PSS-1YR	ZB4-8ELF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-2TB-2F03U)		\$637,259	Each	10%		\$573,533	Other	F1
ZB4-8ELF-2TB-2R57-PSS-1YR	ZB4-8ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-2TB-2R57)		\$417,507	Each	10%		\$375,756	Other	F1
ZB4-8ELF-2TB-2R57U-PSS-1YR	ZB4-8ELF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-2TB-2R57U)		\$507,037	Each	10%		\$456,333	Other	F1
ZB4-8ELF-2TB-2R614-PSS-1YR	ZB4-8ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-2TB-2R614)		\$417,507	Each	10%		\$375,756	Other	F1
ZB4-8ELF-2TB-2R64U-PSS-1YR	ZB4-8ELF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-2TB-2R64U)		\$507,037	Each	10%		\$456,333	Other	F1
ZB4-8ELF-2TB-4R57-PSS-1YR	ZB4-8ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-2TB-4R57)		\$417,507	Each	10%		\$375,756	Other	F1
ZB4-8ELF-2TB-4R57U-PSS-1YR	ZB4-8ELF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELF-2TB-4R57U)		\$507,037	Each	10%		\$456,333	Other	F1
ZB4-8ELX-1TB-2F03-PSS-1YR	ZB4-8ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB4-8ELX-1TB-2F03)		\$363,580	Each	10%		\$327,222	Other	F1
ZB4-8ELX-1TB-2F03U-PSS-1YR	ZB4-8ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELX-1TB-2F03U)		\$466,651	Each	10%		\$419,986	Other	F1
ZB4-8ELX-1TB-2R57-PSS-1YR	ZB4-8ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB4-8ELX-1TB-2R57)		\$246,877	Each	10%		\$222,189	Other	F1
ZB4-8ELX-1TB-2R57U-PSS-1YR	ZB4-8ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELX-1TB-2R57U)		\$311,433	Each	10%		\$280,290	Other	F1
ZB4-8ELX-1TB-2R614-PSS-1YR	ZB4-8ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB4-8ELX-1TB-2R614)		\$246,877	Each	10%		\$222,189	Other	F1
ZB4-8ELX-1TB-2R64U-PSS-1YR	ZB4-8ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB4-8ELX-1TB-2R64U)		\$311,433	Each	10%		\$280,290	Other	F1
ZB4-8ELX-1TB-4R57-PSS-1YR	ZB4-8ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB4-8ELX-1TB-4R57)		\$246,877	Each	10%		\$222,189	Other	F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB4-8ELX-1TB-4R57U-PSS-1YR	ZB4-8ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ELX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB4-8ELX-2TB-2F03-PSS-1YR	ZB4-8ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB4-8ELX-2TB-2F03)	\$543,580	Each	10%	\$489,222	Other	F1
ZB4-8ELX-2TB-2F03U-PSS-1YR	ZB4-8ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-8ELX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB4-8ELX-2TB-2R57-PSS-1YR	ZB4-8ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB4-8ELX-2TB-2R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB4-8ELX-2TB-2R57U-PSS-1YR	ZB4-8ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ELX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB4-8ELX-2TB-2R614-PSS-1YR	ZB4-8ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB4-8ELX-2TB-2R614)	\$426,877	Each	10%	\$384,189	Other	F1
ZB4-8ELX-2TB-2R64U-PSS-1YR	ZB4-8ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-8ELX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB4-8ELX-2TB-4R57-PSS-1YR	ZB4-8ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB4-8ELX-2TB-4R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB4-8ELX-2TB-4R57U-PSS-1YR	ZB4-8ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ELX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB4-8ETF-1TB-2F03U-PSS-1YR	ZB4-8ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB4-8ETF-1TB-2R57U-PSS-1YR	ZB4-8ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB4-8ETF-1TB-2R64U-PSS-1YR	ZB4-8ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB4-8ETF-1TB-4R57U-PSS-1YR	ZB4-8ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB4-8ETF-2TB-2F03U-PSS-1YR	ZB4-8ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB4-8ETF-2TB-2R57U-PSS-1YR	ZB4-8ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB4-8ETF-2TB-2R64U-PSS-1YR	ZB4-8ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB4-8ETF-2TB-4R57U-PSS-1YR	ZB4-8ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB4-8ETX-1TB-2F03U-PSS-1YR	ZB4-8ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1
ZB4-8ETX-1TB-2R57U-PSS-1YR	ZB4-8ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETX-1TB-2R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB4-8ETX-1TB-2R64U-PSS-1YR	ZB4-8ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETX-1TB-2R64U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB4-8ETX-1TB-4R57U-PSS-1YR	ZB4-8ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB4-8ETX-2TB-2F03U-PSS-1YR	ZB4-8ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB4-8ETX-2TB-2R57U-PSS-1YR	ZB4-8ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB4-8ETX-2TB-2R64U-PSS-1YR	ZB4-8ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB4-8ETX-2TB-4R57U-PSS-1YR	ZB4-8ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB4-8ETX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB5-850F-1TB-2F03-PSS-1YR	ZB5-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB5-850F-1TB-2F03)	\$403,406	Each	10%	\$363,065	Other	F1
ZB5-850F-1TB-2F03U-PSS-1YR	ZB5-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-850F-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB5-850F-1TB-2R57-PSS-1YR	ZB5-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB5-850F-1TB-2R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB5-850F-1TB-2R57U-PSS-1YR	ZB5-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-850F-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB5-850F-1TB-2R614-PSS-1YR	ZB5-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB5-850F-1TB-2R614)	\$267,644	Each	10%	\$240,880	Other	F1
ZB5-850F-1TB-2R64U-PSS-1YR	ZB5-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-850F-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB5-850F-1TB-4R57-PSS-1YR	ZB5-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB5-850F-1TB-4R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB5-850F-1TB-4R57U-PSS-1YR	ZB5-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-850F-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB5-850F-2TB-2F03-PSS-1YR	ZB5-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB5-850F-2TB-2F03)	\$581,277	Each	10%	\$523,149	Other	F1
ZB5-850F-2TB-2F03U-PSS-1YR	ZB5-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-850F-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB5-850F-2TB-2R57-PSS-1YR	ZB5-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB5-850F-2TB-2R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB5-850F-2TB-2R57U-PSS-1YR	ZB5-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-850F-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB5-850F-2TB-2R614-PSS-1YR	ZB5-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB5-850F-2TB-2R614)	\$447,644	Each	10%	\$402,880	Other	F1
ZB5-850F-2TB-2R64U-PSS-1YR	ZB5-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-850F-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB5-850F-2TB-4R57-PSS-1YR	ZB5-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB5-850F-2TB-4R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB5-850F-2TB-4R57U-PSS-1YR	ZB5-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-850F-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB5-850X-1TB-2F03-PSS-1YR	ZB5-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB5-850X-1TB-2F03)	\$515,353	Each	10%	\$463,818	Other	F1
ZB5-850X-1TB-2F03U-PSS-1YR	ZB5-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-850X-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB5-850X-1TB-2R57-PSS-1YR	ZB5-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB5-850X-1TB-2R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB5-850X-1TB-2R57U-PSS-1YR	ZB5-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-850X-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB5-850X-1TB-2R614-PSS-1YR	ZB5-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB5-850X-1TB-2R614)	\$322,765	Each	10%	\$290,489	Other	F1
ZB5-850X-1TB-2R64U-PSS-1YR	ZB5-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-850X-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB5-850X-1TB-4R57-PSS-1YR	ZB5-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB5-850X-1TB-4R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB5-850X-1TB-4R57U-PSS-1YR	ZB5-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-850X-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I+Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
ZB5-850X-2TB-2F03-PSS-1YR	ZB5-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB5-850X-2TB-2F03)	\$695,353	Each	10%	\$625,818	Other	F1
ZB5-850X-2TB-2F03U-PSS-1YR	ZB5-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-850X-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB5-850X-2TB-2R57-PSS-1YR	ZB5-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB5-850X-2TB-2R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB5-850X-2TB-2R57U-PSS-1YR	ZB5-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-850X-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB5-850X-2TB-2R614-PSS-1YR	ZB5-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB5-850X-2TB-2R614)	\$502,765	Each	10%	\$452,489	Other	F1
ZB5-850X-2TB-2R64U-PSS-1YR	ZB5-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-850X-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB5-850X-2TB-4R57-PSS-1YR	ZB5-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB5-850X-2TB-4R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB5-850X-2TB-4R57U-PSS-1YR	ZB5-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-850X-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB5-85TF-1TB-2F03U-PSS-1YR	ZB5-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-85TF-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB5-85TF-1TB-2R57U-PSS-1YR	ZB5-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-85TF-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB5-85TF-1TB-2R64U-PSS-1YR	ZB5-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-85TF-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB5-85TF-1TB-4R57U-PSS-1YR	ZB5-85TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-85TF-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB5-85TF-2TB-2F03U-PSS-1YR	ZB5-85TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-85TF-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB5-85TF-2TB-2R57U-PSS-1YR	ZB5-85TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-85TF-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB5-85TF-2TB-2R64U-PSS-1YR	ZB5-85TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-85TF-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB5-85TF-2TB-4R57U-PSS-1YR	ZB5-85TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-85TF-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB5-85TX-1TB-2F03U-PSS-1YR	ZB5-85TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-85TX-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB5-85TX-1TB-2R57U-PSS-1YR	ZB5-85TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-85TX-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB5-85TX-1TB-2R64U-PSS-1YR	ZB5-85TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-85TX-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB5-85TX-1TB-4R57U-PSS-1YR	ZB5-85TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-85TX-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB5-85TX-2TB-2F03U-PSS-1YR	ZB5-85TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-85TX-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB5-85TX-2TB-2R57U-PSS-1YR	ZB5-85TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-85TX-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB5-85TX-2TB-2R64U-PSS-1YR	ZB5-85TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-85TX-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB5-85TX-2TB-4R57U-PSS-1YR	ZB5-85TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-85TX-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB5-8ELF-1TB-2F03-PSS-1YR	ZB5-8ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-1TB-2F03)	\$343,133	Each	10%	\$308,820	Other	F1
ZB5-8ELF-1TB-2F03U-PSS-1YR	ZB5-8ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB5-8ELF-1TB-2R57-PSS-1YR	ZB5-8ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-1TB-2R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB5-8ELF-1TB-2R57U-PSS-1YR	ZB5-8ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB5-8ELF-1TB-2R614-PSS-1YR	ZB5-8ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-1TB-2R614)	\$237,507	Each	10%	\$213,756	Other	F1
ZB5-8ELF-1TB-2R64U-PSS-1YR	ZB5-8ELF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB5-8ELF-1TB-4R57-PSS-1YR	ZB5-8ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-1TB-4R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB5-8ELF-1TB-4R57U-PSS-1YR	ZB5-8ELF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB5-8ELF-2TB-2F03-PSS-1YR	ZB5-8ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-2TB-2F03)	\$521,005	Each	10%	\$468,905	Other	F1
ZB5-8ELF-2TB-2F03U-PSS-1YR	ZB5-8ELF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB5-8ELF-2TB-2R57-PSS-1YR	ZB5-8ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-2TB-2R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB5-8ELF-2TB-2R57U-PSS-1YR	ZB5-8ELF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB5-8ELF-2TB-2R614-PSS-1YR	ZB5-8ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-2TB-2R614)	\$417,507	Each	10%	\$375,756	Other	F1
ZB5-8ELF-2TB-2R64U-PSS-1YR	ZB5-8ELF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB5-8ELF-2TB-4R57-PSS-1YR	ZB5-8ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-2TB-4R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB5-8ELF-2TB-4R57U-PSS-1YR	ZB5-8ELF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB5-8ELX-1TB-2F03-PSS-1YR	ZB5-8ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-1TB-2F03)	\$363,580	Each	10%	\$327,222	Other	F1
ZB5-8ELX-1TB-2F03U-PSS-1YR	ZB5-8ELX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1
ZB5-8ELX-1TB-2R57-PSS-1YR	ZB5-8ELX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-1TB-2R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB5-8ELX-1TB-2R57U-PSS-1YR	ZB5-8ELX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-1TB-2R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB5-8ELX-1TB-2R614-PSS-1YR	ZB5-8ELX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-1TB-2R614)	\$246,877	Each	10%	\$222,189	Other	F1
ZB5-8ELX-1TB-2R64U-PSS-1YR	ZB5-8ELX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-1TB-2R64U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB5-8ELX-1TB-4R57-PSS-1YR	ZB5-8ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-1TB-4R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB5-8ELX-1TB-4R57U-PSS-1YR	ZB5-8ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB5-8ELX-2TB-2F03-PSS-1YR	ZB5-8ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-2TB-2F03)	\$543,580	Each	10%	\$489,222	Other	F1
ZB5-8ELX-2TB-2F03U-PSS-1YR	ZB5-8ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB5-8ELX-2TB-2R57-PSS-1YR	ZB5-8ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-2TB-2R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB5-8ELX-2TB-2R57U-PSS-1YR	ZB5-8ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB5-8ELX-2TB-2R614-PSS-1YR	ZB5-8ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-2TB-2R614)	\$426,877	Each	10%	\$384,189	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB5-8ELX-2TB-2R64U-PSS-1YR	ZB5-8ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB5-8ELX-2TB-4R57-PSS-1YR	ZB5-8ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-2TB-4R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB5-8ELX-2TB-4R57U-PSS-1YR	ZB5-8ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ELX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB5-8ETF-1TB-2F03U-PSS-1YR	ZB5-8ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB5-8ETF-1TB-2R57U-PSS-1YR	ZB5-8ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB5-8ETF-1TB-2R64U-PSS-1YR	ZB5-8ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB5-8ETF-1TB-4R57U-PSS-1YR	ZB5-8ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB5-8ETF-2TB-2F03U-PSS-1YR	ZB5-8ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB5-8ETF-2TB-2R57U-PSS-1YR	ZB5-8ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB5-8ETF-2TB-2R64U-PSS-1YR	ZB5-8ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB5-8ETF-2TB-4R57U-PSS-1YR	ZB5-8ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB5-8ETX-1TB-2F03U-PSS-1YR	ZB5-8ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1
ZB5-8ETX-1TB-2R57U-PSS-1YR	ZB5-8ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETX-1TB-2R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB5-8ETX-1TB-2R64U-PSS-1YR	ZB5-8ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETX-1TB-2R64U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB5-8ETX-1TB-4R57U-PSS-1YR	ZB5-8ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB5-8ETX-2TB-2F03U-PSS-1YR	ZB5-8ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB5-8ETX-2TB-2R57U-PSS-1YR	ZB5-8ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB5-8ETX-2TB-2R64U-PSS-1YR	ZB5-8ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB5-8ETX-2TB-4R57U-PSS-1YR	ZB5-8ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB5-8ETX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB6-850F-1TB-2F03-PSS-1YR	ZB6-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB6-850F-1TB-2F03)	\$403,406	Each	10%	\$363,065	Other	F1
ZB6-850F-1TB-2F03U-PSS-1YR	ZB6-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB6-850F-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB6-850F-1TB-2R57-PSS-1YR	ZB6-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB6-850F-1TB-2R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB6-850F-1TB-2R57U-PSS-1YR	ZB6-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB6-850F-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB6-850F-1TB-2R614-PSS-1YR	ZB6-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB6-850F-1TB-2R614)	\$267,644	Each	10%	\$240,880	Other	F1
ZB6-850F-1TB-2R64U-PSS-1YR	ZB6-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB6-850F-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB6-850F-1TB-4R57-PSS-1YR	ZB6-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB6-850F-1TB-4R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB6-850F-1TB-4R57U-PSS-1YR	ZB6-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB6-850F-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB6-850F-2TB-2F03-PSS-1YR	ZB6-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB6-850F-2TB-2F03)	\$581,277	Each	10%	\$523,149	Other	F1
ZB6-850F-2TB-2F03U-PSS-1YR	ZB6-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB6-850F-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB6-850F-2TB-2R57-PSS-1YR	ZB6-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB6-850F-2TB-2R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB6-850F-2TB-2R57U-PSS-1YR	ZB6-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB6-850F-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB6-850F-2TB-2R614-PSS-1YR	ZB6-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB6-850F-2TB-2R614)	\$447,644	Each	10%	\$402,880	Other	F1
ZB6-850F-2TB-2R64U-PSS-1YR	ZB6-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB6-850F-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB6-850F-2TB-4R57-PSS-1YR	ZB6-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB6-850F-2TB-4R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB6-850F-2TB-4R57U-PSS-1YR	ZB6-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB6-850F-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB6-850X-1TB-2F03-PSS-1YR	ZB6-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB6-850X-1TB-2F03)	\$515,353	Each	10%	\$463,818	Other	F1
ZB6-850X-1TB-2F03U-PSS-1YR	ZB6-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB6-850X-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB6-850X-1TB-2R57-PSS-1YR	ZB6-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB6-850X-1TB-2R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB6-850X-1TB-2R57U-PSS-1YR	ZB6-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB6-850X-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB6-850X-1TB-2R614-PSS-1YR	ZB6-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB6-850X-1TB-2R614)	\$322,765	Each	10%	\$290,489	Other	F1
ZB6-850X-1TB-2R64U-PSS-1YR	ZB6-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB6-850X-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB6-850X-1TB-4R57-PSS-1YR	ZB6-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB6-850X-1TB-4R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB6-850X-1TB-4R57U-PSS-1YR	ZB6-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB6-850X-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB6-850X-2TB-2F03-PSS-1YR	ZB6-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB6-850X-2TB-2F03)	\$695,353	Each	10%	\$625,818	Other	F1
ZB6-850X-2TB-2F03U-PSS-1YR	ZB6-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB6-850X-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB6-850X-2TB-2R57-PSS-1YR	ZB6-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB6-850X-2TB-2R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB6-850X-2TB-2R57U-PSS-1YR	ZB6-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB6-850X-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB6-850X-2TB-2R614-PSS-1YR	ZB6-850X-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB6-850X-2TB-2R614)	Annual Maintenance PSS (ZB6-850X-2TB-2R614)	\$502,765	Each	10%	\$452,489	Other	F1
ZB6-850X-2TB-2R64U-PSS-1YR	ZB6-850X-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB6-850X-2TB-2R64U)	Annual Maintenance PSS (ZB6-850X-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB6-850X-2TB-4R57-PSS-1YR	ZB6-850X-2TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB6-850X-2TB-4R57)	Annual Maintenance PSS (ZB6-850X-2TB-4R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB6-850X-2TB-4R57U-PSS-1YR	ZB6-850X-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB6-850X-2TB-4R57U)	Annual Maintenance PSS (ZB6-850X-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB6-85TF-1TB-2F03U-PSS-1YR	ZB6-85TF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB6-85TF-1TB-2F03U)	Annual Maintenance PSS (ZB6-85TF-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB6-85TF-1TB-2R57U-PSS-1YR	ZB6-85TF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB6-85TF-1TB-2R57U)	Annual Maintenance PSS (ZB6-85TF-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB6-85TF-1TB-2R64U-PSS-1YR	ZB6-85TF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB6-85TF-1TB-2R64U)	Annual Maintenance PSS (ZB6-85TF-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB6-85TF-1TB-4R57U-PSS-1YR	ZB6-85TF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB6-85TF-1TB-4R57U)	Annual Maintenance PSS (ZB6-85TF-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB6-85TF-2TB-2F03U-PSS-1YR	ZB6-85TF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB6-85TF-2TB-2F03U)	Annual Maintenance PSS (ZB6-85TF-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB6-85TF-2TB-2R57U-PSS-1YR	ZB6-85TF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB6-85TF-2TB-2R57U)	Annual Maintenance PSS (ZB6-85TF-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB6-85TF-2TB-2R64U-PSS-1YR	ZB6-85TF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB6-85TF-2TB-2R64U)	Annual Maintenance PSS (ZB6-85TF-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB6-85TF-2TB-4R57U-PSS-1YR	ZB6-85TF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB6-85TF-2TB-4R57U)	Annual Maintenance PSS (ZB6-85TF-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB6-85TX-1TB-2F03U-PSS-1YR	ZB6-85TX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB6-85TX-1TB-2F03U)	Annual Maintenance PSS (ZB6-85TX-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB6-85TX-1TB-2R57U-PSS-1YR	ZB6-85TX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB6-85TX-1TB-2R57U)	Annual Maintenance PSS (ZB6-85TX-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB6-85TX-1TB-2R64U-PSS-1YR	ZB6-85TX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB6-85TX-1TB-2R64U)	Annual Maintenance PSS (ZB6-85TX-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB6-85TX-1TB-4R57U-PSS-1YR	ZB6-85TX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB6-85TX-1TB-4R57U)	Annual Maintenance PSS (ZB6-85TX-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB6-85TX-2TB-2F03U-PSS-1YR	ZB6-85TX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB6-85TX-2TB-2F03U)	Annual Maintenance PSS (ZB6-85TX-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB6-85TX-2TB-2R57U-PSS-1YR	ZB6-85TX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB6-85TX-2TB-2R57U)	Annual Maintenance PSS (ZB6-85TX-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB6-85TX-2TB-2R64U-PSS-1YR	ZB6-85TX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB6-85TX-2TB-2R64U)	Annual Maintenance PSS (ZB6-85TX-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB6-85TX-2TB-4R57U-PSS-1YR	ZB6-85TX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB6-85TX-2TB-4R57U)	Annual Maintenance PSS (ZB6-85TX-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB6-8ELF-1TB-2F03-PSS-1YR	ZB6-8ELF-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-1TB-2F03)	Annual Maintenance PSS (ZB6-8ELF-1TB-2F03)	\$343,133	Each	10%	\$308,820	Other	F1
ZB6-8ELF-1TB-2F03U-PSS-1YR	ZB6-8ELF-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-1TB-2F03U)	Annual Maintenance PSS (ZB6-8ELF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB6-8ELF-1TB-2R57-PSS-1YR	ZB6-8ELF-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-1TB-2R57)	Annual Maintenance PSS (ZB6-8ELF-1TB-2R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB6-8ELF-1TB-2R57U-PSS-1YR	ZB6-8ELF-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-1TB-2R57U)	Annual Maintenance PSS (ZB6-8ELF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB6-8ELF-1TB-2R614-PSS-1YR	ZB6-8ELF-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-1TB-2R614)	Annual Maintenance PSS (ZB6-8ELF-1TB-2R614)	\$237,507	Each	10%	\$213,756	Other	F1
ZB6-8ELF-1TB-2R64U-PSS-1YR	ZB6-8ELF-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-1TB-2R64U)	Annual Maintenance PSS (ZB6-8ELF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB6-8ELF-1TB-4R57-PSS-1YR	ZB6-8ELF-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-1TB-4R57)	Annual Maintenance PSS (ZB6-8ELF-1TB-4R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB6-8ELF-1TB-4R57U-PSS-1YR	ZB6-8ELF-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-1TB-4R57U)	Annual Maintenance PSS (ZB6-8ELF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB6-8ELF-2TB-2F03-PSS-1YR	ZB6-8ELF-2TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-2TB-2F03)	Annual Maintenance PSS (ZB6-8ELF-2TB-2F03)	\$521,005	Each	10%	\$468,905	Other	F1
ZB6-8ELF-2TB-2F03U-PSS-1YR	ZB6-8ELF-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-2TB-2F03U)	Annual Maintenance PSS (ZB6-8ELF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB6-8ELF-2TB-2R57-PSS-1YR	ZB6-8ELF-2TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-2TB-2R57)	Annual Maintenance PSS (ZB6-8ELF-2TB-2R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB6-8ELF-2TB-2R57U-PSS-1YR	ZB6-8ELF-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-2TB-2R57U)	Annual Maintenance PSS (ZB6-8ELF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB6-8ELF-2TB-2R614-PSS-1YR	ZB6-8ELF-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-2TB-2R614)	Annual Maintenance PSS (ZB6-8ELF-2TB-2R614)	\$417,507	Each	10%	\$375,756	Other	F1
ZB6-8ELF-2TB-2R64U-PSS-1YR	ZB6-8ELF-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-2TB-2R64U)	Annual Maintenance PSS (ZB6-8ELF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB6-8ELF-2TB-4R57-PSS-1YR	ZB6-8ELF-2TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-2TB-4R57)	Annual Maintenance PSS (ZB6-8ELF-2TB-4R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB6-8ELF-2TB-4R57U-PSS-1YR	ZB6-8ELF-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELF-2TB-4R57U)	Annual Maintenance PSS (ZB6-8ELF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB6-8ELX-1TB-2F03-PSS-1YR	ZB6-8ELX-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB6-8ELX-1TB-2F03)	Annual Maintenance PSS (ZB6-8ELX-1TB-2F03)	\$363,580	Each	10%	\$327,222	Other	F1
ZB6-8ELX-1TB-2F03U-PSS-1YR	ZB6-8ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELX-1TB-2F03U)	Annual Maintenance PSS (ZB6-8ELX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1
ZB6-8ELX-1TB-2R57-PSS-1YR	ZB6-8ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB6-8ELX-1TB-2R57)	Annual Maintenance PSS (ZB6-8ELX-1TB-2R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB6-8ELX-1TB-2R57U-PSS-1YR	ZB6-8ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB6-8ELX-1TB-2R57U)	Annual Maintenance PSS (ZB6-8ELX-1TB-2R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB6-8ELX-1TB-2R614-PSS-1YR	ZB6-8ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB6-8ELX-1TB-2R614)	Annual Maintenance PSS (ZB6-8ELX-1TB-2R614)	\$246,877	Each	10%	\$222,189	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB6-8ELX-1TB-2R64U-PSS-1YR	ZB6-8ELX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-1TB-2R64U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB6-8ELX-1TB-4R57-PSS-1YR	ZB6-8ELX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-1TB-4R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB6-8ELX-1TB-4R57U-PSS-1YR	ZB6-8ELX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB6-8ELX-2TB-2F03-PSS-1YR	ZB6-8ELX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-2TB-2F03)	\$543,580	Each	10%	\$489,222	Other	F1
ZB6-8ELX-2TB-2F03U-PSS-1YR	ZB6-8ELX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB6-8ELX-2TB-2R57-PSS-1YR	ZB6-8ELX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-2TB-2R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB6-8ELX-2TB-2R57U-PSS-1YR	ZB6-8ELX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB6-8ELX-2TB-2R614-PSS-1YR	ZB6-8ELX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-2TB-2R614)	\$426,877	Each	10%	\$384,189	Other	F1
ZB6-8ELX-2TB-2R64U-PSS-1YR	ZB6-8ELX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB6-8ELX-2TB-4R57-PSS-1YR	ZB6-8ELX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-2TB-4R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB6-8ELX-2TB-4R57U-PSS-1YR	ZB6-8ELX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ELX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB6-8ETF-1TB-2F03U-PSS-1YR	ZB6-8ETF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB6-8ETF-1TB-2R57U-PSS-1YR	ZB6-8ETF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB6-8ETF-1TB-2R64U-PSS-1YR	ZB6-8ETF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB6-8ETF-1TB-4R57U-PSS-1YR	ZB6-8ETF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB6-8ETF-2TB-2F03U-PSS-1YR	ZB6-8ETF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB6-8ETF-2TB-2R57U-PSS-1YR	ZB6-8ETF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB6-8ETF-2TB-2R64U-PSS-1YR	ZB6-8ETF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB6-8ETF-2TB-4R57U-PSS-1YR	ZB6-8ETF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB6-8ETX-1TB-2F03U-PSS-1YR	ZB6-8ETX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1
ZB6-8ETX-1TB-2R57U-PSS-1YR	ZB6-8ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETX-1TB-2R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB6-8ETX-1TB-2R64U-PSS-1YR	ZB6-8ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETX-1TB-2R64U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB6-8ETX-1TB-4R57U-PSS-1YR	ZB6-8ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB6-8ETX-2TB-2F03U-PSS-1YR	ZB6-8ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB6-8ETX-2TB-2R57U-PSS-1YR	ZB6-8ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB6-8ETX-2TB-2R64U-PSS-1YR	ZB6-8ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB6-8ETX-2TB-4R57U-PSS-1YR	ZB6-8ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB6-8ETX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB7-850F-1TB-2F03-PSS-1YR	ZB7-850F-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB7-850F-1TB-2F03)	\$403,406	Each	10%	\$363,065	Other	F1
ZB7-850F-1TB-2F03U-PSS-1YR	ZB7-850F-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-850F-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB7-850F-1TB-2R57-PSS-1YR	ZB7-850F-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB7-850F-1TB-2R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB7-850F-1TB-2R57U-PSS-1YR	ZB7-850F-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-850F-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB7-850F-1TB-2R614-PSS-1YR	ZB7-850F-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB7-850F-1TB-2R614)	\$267,644	Each	10%	\$240,880	Other	F1
ZB7-850F-1TB-2R64U-PSS-1YR	ZB7-850F-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-850F-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB7-850F-1TB-4R57-PSS-1YR	ZB7-850F-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB7-850F-1TB-4R57)	\$267,644	Each	10%	\$240,880	Other	F1
ZB7-850F-1TB-4R57U-PSS-1YR	ZB7-850F-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-850F-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB7-850F-2TB-2F03-PSS-1YR	ZB7-850F-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB7-850F-2TB-2F03)	\$581,277	Each	10%	\$523,149	Other	F1
ZB7-850F-2TB-2F03U-PSS-1YR	ZB7-850F-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-850F-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB7-850F-2TB-2R57-PSS-1YR	ZB7-850F-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB7-850F-2TB-2R57)	\$447,644	Each	10%	\$402,880	Other	F1
ZB7-850F-2TB-2R57U-PSS-1YR	ZB7-850F-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-850F-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB7-850F-2TB-2R614-PSS-1YR	ZB7-850F-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB7-850F-2TB-2R614)	\$447,644	Each	10%	\$402,880	Other	F1
ZB7-850F-2TB-2R64U-PSS-1YR	ZB7-850F-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-850F-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB7-850F-2TB-4R57-PSS-1YR	ZB7-850F-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB7-850F-2TB-4R57)	\$447,644	Each	10%	\$402,880	Other	F1



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
ZB7-850F-2TB-4R57U-PSS-1YR	ZB7-850F-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-850F-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB7-850X-1TB-2F03-PSS-1YR	ZB7-850X-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB7-850X-1TB-2F03)	\$515,353	Each	10%	\$463,818	Other	F1
ZB7-850X-1TB-2F03U-PSS-1YR	ZB7-850X-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-850X-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB7-850X-1TB-2R57-PSS-1YR	ZB7-850X-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB7-850X-1TB-2R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB7-850X-1TB-2R57U-PSS-1YR	ZB7-850X-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-850X-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB7-850X-1TB-2R614-PSS-1YR	ZB7-850X-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB7-850X-1TB-2R614)	\$322,765	Each	10%	\$290,489	Other	F1
ZB7-850X-1TB-2R64U-PSS-1YR	ZB7-850X-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-850X-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB7-850X-1TB-4R57-PSS-1YR	ZB7-850X-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB7-850X-1TB-4R57)	\$322,765	Each	10%	\$290,489	Other	F1
ZB7-850X-1TB-4R57U-PSS-1YR	ZB7-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-850X-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB7-850X-2TB-2F03-PSS-1YR	ZB7-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB7-850X-2TB-2F03)	\$695,353	Each	10%	\$625,818	Other	F1
ZB7-850X-2TB-2F03U-PSS-1YR	ZB7-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-850X-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB7-850X-2TB-2R57-PSS-1YR	ZB7-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB7-850X-2TB-2R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB7-850X-2TB-2R57U-PSS-1YR	ZB7-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-850X-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB7-850X-2TB-2R614-PSS-1YR	ZB7-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB7-850X-2TB-2R614)	\$502,765	Each	10%	\$452,489	Other	F1
ZB7-850X-2TB-2R64U-PSS-1YR	ZB7-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-850X-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB7-850X-2TB-4R57-PSS-1YR	ZB7-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB7-850X-2TB-4R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB7-850X-2TB-4R57U-PSS-1YR	ZB7-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-850X-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB7-85TF-1TB-2F03U-PSS-1YR	ZB7-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-85TF-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB7-85TF-1TB-2R57U-PSS-1YR	ZB7-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-85TF-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB7-85TF-1TB-2R64U-PSS-1YR	ZB7-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-85TF-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB7-85TF-1TB-4R57U-PSS-1YR	ZB7-85TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-85TF-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB7-85TF-2TB-2F03U-PSS-1YR	ZB7-85TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-85TF-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB7-85TF-2TB-2R57U-PSS-1YR	ZB7-85TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-85TF-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB7-85TF-2TB-2R64U-PSS-1YR	ZB7-85TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-85TF-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB7-85TF-2TB-4R57U-PSS-1YR	ZB7-85TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-85TF-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB7-85TX-1TB-2F03U-PSS-1YR	ZB7-85TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-85TX-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB7-85TX-1TB-2R57U-PSS-1YR	ZB7-85TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-85TX-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB7-85TX-1TB-2R64U-PSS-1YR	ZB7-85TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-85TX-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB7-85TX-1TB-4R57U-PSS-1YR	ZB7-85TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-85TX-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB7-85TX-2TB-2F03U-PSS-1YR	ZB7-85TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-85TX-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB7-85TX-2TB-2R57U-PSS-1YR	ZB7-85TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-85TX-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB7-85TX-2TB-2R64U-PSS-1YR	ZB7-85TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-85TX-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB7-85TX-2TB-4R57U-PSS-1YR	ZB7-85TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-85TX-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB7-8ELF-1TB-2F03-PSS-1YR	ZB7-8ELF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-1TB-2F03)	\$343,133	Each	10%	\$308,820	Other	F1
ZB7-8ELF-1TB-2F03U-PSS-1YR	ZB7-8ELF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB7-8ELF-1TB-2R57-PSS-1YR	ZB7-8ELF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-1TB-2R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB7-8ELF-1TB-2R57U-PSS-1YR	ZB7-8ELF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB7-8ELF-1TB-2R614-PSS-1YR	ZB7-8ELF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-1TB-2R614)	\$237,507	Each	10%	\$213,756	Other	F1
ZB7-8ELF-1TB-2R64U-PSS-1YR	ZB7-8ELF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB7-8ELF-1TB-4R57-PSS-1YR	ZB7-8ELF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-1TB-4R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB7-8ELF-1TB-4R57U-PSS-1YR	ZB7-8ELF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB7-8ELF-2TB-2F03-PSS-1YR	ZB7-8ELF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-2TB-2F03)	\$521,005	Each	10%	\$468,905	Other	F1
ZB7-8ELF-2TB-2F03U-PSS-1YR	ZB7-8ELF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB7-8ELF-2TB-2R57-PSS-1YR	ZB7-8ELF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-2TB-2R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB7-8ELF-2TB-2R57U-PSS-1YR	ZB7-8ELF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB7-8ELF-2TB-2R614-PSS-1YR	ZB7-8ELF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-2TB-2R614)	\$417,507	Each	10%	\$375,756	Other	F1
ZB7-8ELF-2TB-2R64U-PSS-1YR	ZB7-8ELF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB7-8ELF-2TB-4R57-PSS-1YR	ZB7-8ELF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-2TB-4R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB7-8ELF-2TB-4R57U-PSS-1YR	ZB7-8ELF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB7-8ELF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB7-8ELX-1TB-2F03-PSS-1YR	ZB7-8ELX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB7-8ELX-1TB-2F03)	\$363,580	Each	10%	\$327,222	Other	F1
ZB7-8ELX-1TB-2F03U-PSS-1YR	ZB7-8ELX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB7-8ELX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
ZB7-8ELX-1TB-2R57-PSS-1YR	ZB7-8ELX-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-2R57)		\$246,877	Each	10%	\$222,189	Other	F1	
ZB7-8ELX-1TB-2R57U-PSS-1YR	ZB7-8ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-2R57U)		\$311,433	Each	10%	\$280,290	Other	F1	
ZB7-8ELX-1TB-2R614-PSS-1YR	ZB7-8ELX-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-2R614)		\$246,877	Each	10%	\$222,189	Other	F1	
ZB7-8ELX-1TB-2R64U-PSS-1YR	ZB7-8ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-2R64U)		\$311,433	Each	10%	\$280,290	Other	F1	
ZB7-8ELX-1TB-4R57-PSS-1YR	ZB7-8ELX-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-4R57)		\$246,877	Each	10%	\$222,189	Other	F1	
ZB7-8ELX-1TB-4R57U-PSS-1YR	ZB7-8ELX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-4R57U)		\$311,433	Each	10%	\$280,290	Other	F1	
ZB7-8ELX-2TB-2F03-PSS-1YR	ZB7-8ELX-2TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2F03)		\$543,580	Each	10%	\$489,222	Other	F1	
ZB7-8ELX-2TB-2F03U-PSS-1YR	ZB7-8ELX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2F03U)		\$682,651	Each	10%	\$614,386	Other	F1	
ZB7-8ELX-2TB-2R57-PSS-1YR	ZB7-8ELX-2TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2R57)		\$426,877	Each	10%	\$384,189	Other	F1	
ZB7-8ELX-2TB-2R57U-PSS-1YR	ZB7-8ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2R57U)		\$527,433	Each	10%	\$474,690	Other	F1	
ZB7-8ELX-2TB-2R614-PSS-1YR	ZB7-8ELX-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2R614)		\$426,877	Each	10%	\$384,189	Other	F1	
ZB7-8ELX-2TB-2R64U-PSS-1YR	ZB7-8ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2R64U)		\$527,433	Each	10%	\$474,690	Other	F1	
ZB7-8ELX-2TB-4R57-PSS-1YR	ZB7-8ELX-2TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-4R57)		\$426,877	Each	10%	\$384,189	Other	F1	
ZB7-8ELX-2TB-4R57U-PSS-1YR	ZB7-8ELX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-4R57U)		\$527,433	Each	10%	\$474,690	Other	F1	
ZB7-8ELX-2TB-2R57U-PSS-1YR	ZB7-8ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2R57U)		\$507,037	Each	10%	\$456,333	Other	F1	
ZB7-8ELX-2TB-2R64U-PSS-1YR	ZB7-8ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2R64U)		\$507,037	Each	10%	\$456,333	Other	F1	
ZB7-8ELX-2TB-4R57U-PSS-1YR	ZB7-8ELX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-4R57U)		\$507,037	Each	10%	\$456,333	Other	F1	
ZB7-8ELX-1TB-2F03U-PSS-1YR	ZB7-8ELX-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-2F03U)		\$466,651	Each	10%	\$419,986	Other	F1	
ZB7-8ELX-1TB-2R57U-PSS-1YR	ZB7-8ELX-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-2R57U)		\$311,433	Each	10%	\$280,290	Other	F1	
ZB7-8ELX-1TB-2R64U-PSS-1YR	ZB7-8ELX-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-2R64U)		\$311,433	Each	10%	\$280,290	Other	F1	
ZB7-8ELX-1TB-4R57U-PSS-1YR	ZB7-8ELX-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-1TB-4R57U)		\$311,433	Each	10%	\$280,290	Other	F1	
ZB7-8ELX-2TB-2F03U-PSS-1YR	ZB7-8ELX-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2F03U)		\$682,651	Each	10%	\$614,386	Other	F1	
ZB7-8ELX-2TB-2R57U-PSS-1YR	ZB7-8ELX-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2R57U)		\$527,433	Each	10%	\$474,690	Other	F1	
ZB7-8ELX-2TB-2R64U-PSS-1YR	ZB7-8ELX-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-2R64U)		\$527,433	Each	10%	\$474,690	Other	F1	
ZB7-8ELX-2TB-4R57U-PSS-1YR	ZB7-8ELX-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB7-8ELX-2TB-4R57U)		\$527,433	Each	10%	\$474,690	Other	F1	
ZB8-850F-1TB-2F03-PSS-1YR	ZB8-850F-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB8-850F-1TB-2F03)		\$403,406	Each	10%	\$363,065	Other	F1	
ZB8-850F-1TB-2F03U-PSS-1YR	ZB8-850F-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB8-850F-1TB-2F03U)		\$484,087	Each	10%	\$435,678	Other	F1	
ZB8-850F-1TB-2R57-PSS-1YR	ZB8-850F-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB8-850F-1TB-2R57)		\$267,644	Each	10%	\$240,880	Other	F1	
ZB8-850F-1TB-2R57U-PSS-1YR	ZB8-850F-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB8-850F-1TB-2R57U)		\$321,173	Each	10%	\$289,056	Other	F1	
ZB8-850F-1TB-2R614-PSS-1YR	ZB8-850F-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB8-850F-1TB-2R614)		\$267,644	Each	10%	\$240,880	Other	F1	
ZB8-850F-1TB-2R64U-PSS-1YR	ZB8-850F-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB8-850F-1TB-2R64U)		\$321,173	Each	10%	\$289,056	Other	F1	
ZB8-850F-1TB-4R57-PSS-1YR	ZB8-850F-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB8-850F-1TB-4R57)		\$267,644	Each	10%	\$240,880	Other	F1	
ZB8-850F-1TB-4R57U-PSS-1YR	ZB8-850F-1TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB8-850F-1TB-4R57U)		\$321,173	Each	10%	\$289,056	Other	F1	
ZB8-850F-2TB-2F03-PSS-1YR	ZB8-850F-2TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB8-850F-2TB-2F03)		\$581,277	Each	10%	\$523,149	Other	F1	
ZB8-850F-2TB-2F03U-PSS-1YR	ZB8-850F-2TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB8-850F-2TB-2F03U)		\$697,532	Each	10%	\$627,779	Other	F1	
ZB8-850F-2TB-2R57-PSS-1YR	ZB8-850F-2TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB8-850F-2TB-2R57)		\$447,644	Each	10%	\$402,880	Other	F1	
ZB8-850F-2TB-2R57U-PSS-1YR	ZB8-850F-2TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB8-850F-2TB-2R57U)		\$537,173	Each	10%	\$483,456	Other	F1	
ZB8-850F-2TB-2R614-PSS-1YR	ZB8-850F-2TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB8-850F-2TB-2R614)		\$447,644	Each	10%	\$402,880	Other	F1	
ZB8-850F-2TB-2R64U-PSS-1YR	ZB8-850F-2TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB8-850F-2TB-2R64U)		\$537,173	Each	10%	\$483,456	Other	F1	
ZB8-850F-2TB-4R57-PSS-1YR	ZB8-850F-2TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB8-850F-2TB-4R57)		\$447,644	Each	10%	\$402,880	Other	F1	
ZB8-850F-2TB-4R57U-PSS-1YR	ZB8-850F-2TB-4R57U-PSS-1YR	Annual Maintenance PSS (ZB8-850F-2TB-4R57U)		\$537,173	Each	10%	\$483,456	Other	F1	
ZB8-850X-1TB-2F03-PSS-1YR	ZB8-850X-1TB-2F03-PSS-1YR	Annual Maintenance PSS (ZB8-850X-1TB-2F03)		\$515,353	Each	10%	\$463,818	Other	F1	
ZB8-850X-1TB-2F03U-PSS-1YR	ZB8-850X-1TB-2F03U-PSS-1YR	Annual Maintenance PSS (ZB8-850X-1TB-2F03U)		\$618,424	Each	10%	\$556,582	Other	F1	
ZB8-850X-1TB-2R57-PSS-1YR	ZB8-850X-1TB-2R57-PSS-1YR	Annual Maintenance PSS (ZB8-850X-1TB-2R57)		\$322,765	Each	10%	\$290,489	Other	F1	
ZB8-850X-1TB-2R57U-PSS-1YR	ZB8-850X-1TB-2R57U-PSS-1YR	Annual Maintenance PSS (ZB8-850X-1TB-2R57U)		\$387,318	Each	10%	\$348,586	Other	F1	
ZB8-850X-1TB-2R614-PSS-1YR	ZB8-850X-1TB-2R614-PSS-1YR	Annual Maintenance PSS (ZB8-850X-1TB-2R614)		\$322,765	Each	10%	\$290,489	Other	F1	
ZB8-850X-1TB-2R64U-PSS-1YR	ZB8-850X-1TB-2R64U-PSS-1YR	Annual Maintenance PSS (ZB8-850X-1TB-2R64U)		\$387,318	Each	10%	\$348,586	Other	F1	
ZB8-850X-1TB-4R57-PSS-1YR	ZB8-850X-1TB-4R57-PSS-1YR	Annual Maintenance PSS (ZB8-850X-1TB-4R57)		\$322,765	Each	10%	\$290,489	Other	F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	
ZB8-850X-1TB-4R57U-PSS-1YR	ZB8-850X-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-850X-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB8-850X-2TB-2F03-PSS-1YR	ZB8-850X-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB8-850X-2TB-2F03)	\$695,353	Each	10%	\$625,818	Other	F1
ZB8-850X-2TB-2F03U-PSS-1YR	ZB8-850X-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-850X-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB8-850X-2TB-2R57-PSS-1YR	ZB8-850X-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB8-850X-2TB-2R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB8-850X-2TB-2R57U-PSS-1YR	ZB8-850X-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-850X-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB8-850X-2TB-2R614-PSS-1YR	ZB8-850X-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB8-850X-2TB-2R614)	\$502,765	Each	10%	\$452,489	Other	F1
ZB8-850X-2TB-2R64U-PSS-1YR	ZB8-850X-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-850X-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB8-850X-2TB-4R57-PSS-1YR	ZB8-850X-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB8-850X-2TB-4R57)	\$502,765	Each	10%	\$452,489	Other	F1
ZB8-850X-2TB-4R57U-PSS-1YR	ZB8-850X-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-850X-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB8-85TF-1TB-2F03U-PSS-1YR	ZB8-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-1TB-2F03U)	\$484,087	Each	10%	\$435,678	Other	F1
ZB8-85TF-1TB-2R57U-PSS-1YR	ZB8-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-1TB-2R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB8-85TF-1TB-2R64U-PSS-1YR	ZB8-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-1TB-2R64U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB8-85TF-1TB-4R57U-PSS-1YR	ZB8-85TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-1TB-4R57U)	\$321,173	Each	10%	\$289,056	Other	F1
ZB8-85TF-2TB-2F03U-PSS-1YR	ZB8-85TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-2TB-2F03U)	\$697,532	Each	10%	\$627,779	Other	F1
ZB8-85TF-2TB-2R57U-PSS-1YR	ZB8-85TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-2TB-2R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB8-85TF-2TB-2R64U-PSS-1YR	ZB8-85TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-2TB-2R64U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB8-85TF-2TB-4R57U-PSS-1YR	ZB8-85TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-2TB-4R57U)	\$537,173	Each	10%	\$483,456	Other	F1
ZB8-85TX-1TB-2F03U-PSS-1YR	ZB8-85TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85TX-1TB-2F03U)	\$618,424	Each	10%	\$556,582	Other	F1
ZB8-85TX-1TB-2R57U-PSS-1YR	ZB8-85TX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TX-1TB-2R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB8-85TX-1TB-2R64U-PSS-1YR	ZB8-85TX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85TX-1TB-2R64U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB8-85TX-1TB-4R57U-PSS-1YR	ZB8-85TX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TX-1TB-4R57U)	\$387,318	Each	10%	\$348,586	Other	F1
ZB8-85TX-2TB-2F03U-PSS-1YR	ZB8-85TX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85TX-2TB-2F03U)	\$834,424	Each	10%	\$750,982	Other	F1
ZB8-85TX-2TB-2R57U-PSS-1YR	ZB8-85TX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TX-2TB-2R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB8-85TX-2TB-2R64U-PSS-1YR	ZB8-85TX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85TX-2TB-2R64U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB8-85TX-2TB-4R57U-PSS-1YR	ZB8-85TX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TX-2TB-4R57U)	\$603,318	Each	10%	\$542,986	Other	F1
ZB8-85LF-1TB-2F03-PSS-1YR	ZB8-85LF-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-1TB-2F03)	\$343,133	Each	10%	\$308,820	Other	F1
ZB8-85LF-1TB-2F03U-PSS-1YR	ZB8-85LF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB8-85LF-1TB-2R57-PSS-1YR	ZB8-85LF-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-1TB-2R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB8-85LF-1TB-2R57U-PSS-1YR	ZB8-85LF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB8-85LF-1TB-2R614-PSS-1YR	ZB8-85LF-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-1TB-2R614)	\$237,507	Each	10%	\$213,756	Other	F1
ZB8-85LF-1TB-2R64U-PSS-1YR	ZB8-85LF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB8-85LF-1TB-4R57-PSS-1YR	ZB8-85LF-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-1TB-4R57)	\$237,507	Each	10%	\$213,756	Other	F1
ZB8-85LF-1TB-4R57U-PSS-1YR	ZB8-85LF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB8-85LF-2TB-2F03-PSS-1YR	ZB8-85LF-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-2TB-2F03)	\$521,005	Each	10%	\$468,905	Other	F1
ZB8-85LF-2TB-2F03U-PSS-1YR	ZB8-85LF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB8-85LF-2TB-2R57-PSS-1YR	ZB8-85LF-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-2TB-2R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB8-85LF-2TB-2R57U-PSS-1YR	ZB8-85LF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB8-85LF-2TB-2R614-PSS-1YR	ZB8-85LF-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-2TB-2R614)	\$417,507	Each	10%	\$375,756	Other	F1
ZB8-85LF-2TB-2R64U-PSS-1YR	ZB8-85LF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB8-85LF-2TB-4R57-PSS-1YR	ZB8-85LF-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-2TB-4R57)	\$417,507	Each	10%	\$375,756	Other	F1
ZB8-85LF-2TB-4R57U-PSS-1YR	ZB8-85LF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85LF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB8-85LX-1TB-2F03-PSS-1YR	ZB8-85LX-1TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-1TB-2F03)	\$363,580	Each	10%	\$327,222	Other	F1
ZB8-85LX-1TB-2F03U-PSS-1YR	ZB8-85LX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1
ZB8-85LX-1TB-2R57-PSS-1YR	ZB8-85LX-1TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-1TB-2R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB8-85LX-1TB-2R57U-PSS-1YR	ZB8-85LX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-1TB-2R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB8-85LX-1TB-2R614-PSS-1YR	ZB8-85LX-1TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-1TB-2R614)	\$246,877	Each	10%	\$222,189	Other	F1
ZB8-85LX-1TB-2R64U-PSS-1YR	ZB8-85LX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-1TB-2R64U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB8-85LX-1TB-4R57-PSS-1YR	ZB8-85LX-1TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-1TB-4R57)	\$246,877	Each	10%	\$222,189	Other	F1
ZB8-85LX-1TB-4R57U-PSS-1YR	ZB8-85LX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-1TB-4R57U)	\$311,433	Each	10%	\$280,290	Other	F1
ZB8-85LX-2TB-2F03-PSS-1YR	ZB8-85LX-2TB-2F03-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-2TB-2F03)	\$543,580	Each	10%	\$489,222	Other	F1
ZB8-85LX-2TB-2F03U-PSS-1YR	ZB8-85LX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-2TB-2F03U)	\$682,651	Each	10%	\$614,386	Other	F1
ZB8-85LX-2TB-2R57-PSS-1YR	ZB8-85LX-2TB-2R57-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-2TB-2R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB8-85LX-2TB-2R57U-PSS-1YR	ZB8-85LX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-2TB-2R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB8-85LX-2TB-2R614-PSS-1YR	ZB8-85LX-2TB-2R614-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-2TB-2R614)	\$426,877	Each	10%	\$384,189	Other	F1
ZB8-85LX-2TB-2R64U-PSS-1YR	ZB8-85LX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-2TB-2R64U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB8-85LX-2TB-4R57-PSS-1YR	ZB8-85LX-2TB-4R57-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-2TB-4R57)	\$426,877	Each	10%	\$384,189	Other	F1
ZB8-85LX-2TB-4R57U-PSS-1YR	ZB8-85LX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85LX-2TB-4R57U)	\$527,433	Each	10%	\$474,690	Other	F1
ZB8-85TF-1TB-2F03U-PSS-1YR	ZB8-85TF-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-1TB-2F03U)	\$423,814	Each	10%	\$381,433	Other	F1
ZB8-85TF-1TB-2R57U-PSS-1YR	ZB8-85TF-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-1TB-2R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB8-85TF-1TB-2R64U-PSS-1YR	ZB8-85TF-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-1TB-2R64U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB8-85TF-1TB-4R57U-PSS-1YR	ZB8-85TF-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-1TB-4R57U)	\$291,037	Each	10%	\$261,933	Other	F1
ZB8-85TF-2TB-2F03U-PSS-1YR	ZB8-85TF-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-2TB-2F03U)	\$637,259	Each	10%	\$573,533	Other	F1
ZB8-85TF-2TB-2R57U-PSS-1YR	ZB8-85TF-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-2TB-2R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB8-85TF-2TB-2R64U-PSS-1YR	ZB8-85TF-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-2TB-2R64U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB8-85TF-2TB-4R57U-PSS-1YR	ZB8-85TF-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-85TF-2TB-4R57U)	\$507,037	Each	10%	\$456,333	Other	F1
ZB8-85TX-1TB-2F03U-PSS-1YR	ZB8-85TX-1TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-85TX-1TB-2F03U)	\$466,651	Each	10%	\$419,986	Other	F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ZB8-8ETX-1TB-2R57U-PSS-1YR	ZB8-8ETX-1TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-8ETX-1TB-2R57U)	\$311,433	Each	10%		\$280,290	Other	F1	
ZB8-8ETX-1TB-2R64U-PSS-1YR	ZB8-8ETX-1TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-8ETX-1TB-2R64U)	\$311,433	Each	10%		\$280,290	Other	F1	
ZB8-8ETX-1TB-4R57U-PSS-1YR	ZB8-8ETX-1TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-8ETX-1TB-4R57U)	\$311,433	Each	10%		\$280,290	Other	F1	
ZB8-8ETX-2TB-2F03U-PSS-1YR	ZB8-8ETX-2TB-2F03U-PSS-1YR		Annual Maintenance PSS (ZB8-8ETX-2TB-2F03U)	\$682,651	Each	10%		\$614,386	Other	F1	
ZB8-8ETX-2TB-2R57U-PSS-1YR	ZB8-8ETX-2TB-2R57U-PSS-1YR		Annual Maintenance PSS (ZB8-8ETX-2TB-2R57U)	\$527,433	Each	10%		\$474,690	Other	F1	
ZB8-8ETX-2TB-2R64U-PSS-1YR	ZB8-8ETX-2TB-2R64U-PSS-1YR		Annual Maintenance PSS (ZB8-8ETX-2TB-2R64U)	\$527,433	Each	10%		\$474,690	Other	F1	
ZB8-8ETX-2TB-4R57U-PSS-1YR	ZB8-8ETX-2TB-4R57U-PSS-1YR		Annual Maintenance PSS (ZB8-8ETX-2TB-4R57U)	\$527,433	Each	10%		\$474,690	Other	F1	
Z-SILENCER-PSS-1YR	Z-SILENCER-PSS-1YR		Annual Maintenance PSS (Z-SILENCER)	\$131	Each	10%		\$118	Other	F1	
PS-CUS-EXPXHIV	PS-CUS-EXPXHIV	CONTENT MANAGEMENT	BILLABLE EXPENSE XHIVE	\$198,000	Each	10%		\$178,200	Other	F2	
CS-BAS-CSA-GPD	CS-BAS-CSA-GPD	CUSTOMER SERVICES	CUSTOMER SERVICE ADVOCATE - .25 FTE-12M	\$50,000	Each	10%		\$45,000	Other	F2	
CS-BAS-CSA-DPS	CS-BAS-CSA-DPS	CUSTOMER SERVICES	CS ADVOCATE DPS .25 FTE-12M	\$50,000	Each	10%		\$45,000	Other	F2	
CS-BAS-DSE-ASD12M	CS-BAS-DSE-ASD12M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG ASD .25FTE -12M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-ASD6M	CS-BAS-DSE-ASD6M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG ASD .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2	
CS-BAS-DSE-DPS12M	CS-BAS-DSE-DPS12M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG DPS .25FTE -12M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-DPS6M	CS-BAS-DSE-DPS6M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG DPS .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2	
CS-BAS-DSE-ECS12M	CS-BAS-DSE-ECS12M	CUSTOMER SERVICES	ECS Designated Support ENG - .25FTE-12M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-ECS6M	CS-BAS-DSE-ECS6M	CUSTOMER SERVICES	ECS Designated Support ENG - .25FTE-6M	\$40,000	Each	10%		\$36,000	Other	F2	
CS-BAS-DSE-ESD12M	CS-BAS-DSE-ESD12M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG ESD .25FTE -12M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-ESD6M	CS-BAS-DSE-ESD6M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG ESD .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2	
CS-BAS-DSE-IDPA12M	CS-BAS-DSE-IDPA12M	CUSTOMER SERVICES	IDPA Designated Support ENG - .50FTE-12M	\$160,000	Each	10%		\$144,000	Other	F2	
CS-BAS-DSE-IDPA6M	CS-BAS-DSE-IDPA6M	CUSTOMER SERVICES	IDPA Designated Support ENG - .50FTE-6M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-ISI12M	CS-BAS-DSE-ISI12M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG ISI .25FTE -12M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-ISI6M	CS-BAS-DSE-ISI6M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG ISI .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2	
CS-BAS-DSE-ISW12M	CS-BAS-DSE-ISW12M	CUSTOMER SERVICES	ISW Designated Support ENG - .25FTE-12M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-ISW6M	CS-BAS-DSE-ISW6M	CUSTOMER SERVICES	ISW Designated Support ENG - .25FTE-6M	\$40,000	Each	10%		\$36,000	Other	F2	
CS-BAS-DSE-MDC12M	CS-BAS-DSE-MDC12M	CUSTOMER SERVICES	Designated Support Eng MDC .25FTE - 12M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-MDC6M	CS-BAS-DSE-MDC6M	CUSTOMER SERVICES	Designated Support Eng MDC .25FTE - 6M	\$40,000	Each	10%		\$36,000	Other	F2	
CS-BAS-DSE-USD12M	CS-BAS-DSE-USD12M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG USD .25FTE -12M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-USD6M	CS-BAS-DSE-USD6M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG USD .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2	
CS-BAS-DSE-XIO12M	CS-BAS-DSE-XIO12M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG XIO .25FTE -12M	\$80,000	Each	10%		\$72,000	Other	F2	
CS-BAS-DSE-XIO6M	CS-BAS-DSE-XIO6M	CUSTOMER SERVICES	DESIGNATED SUPPORT ENG XIO .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2	
CS-BAS-ESA-HW-01	CS-BAS-ESA-HW-01	CUSTOMER SERVICES	Fed ESA ProSupport Program Fee HW 01	\$0	Each	10%		\$0	Other	F2	
CS-BAS-ESA-HW-10	CS-BAS-ESA-HW-10	CUSTOMER SERVICES	Fed ESA ProSupport Program Fee HW 10	\$10	Each	10%		\$9	Other	F2	
CS-BAS-ESA-HW-1000	CS-BAS-ESA-HW-1000	CUSTOMER SERVICES	Fed ESA ProSupport Program Fee HW 1000	\$1,000	Each	10%		\$900	Other	F2	
CS-BAS-ESA-SW-01	CS-BAS-ESA-SW-01	CUSTOMER SERVICES	Fed ESA ProSupport Program Fee SW 01	\$0	Each	10%		\$0	Other	F2	
CS-BAS-ESA-SW-10	CS-BAS-ESA-SW-10	CUSTOMER SERVICES	Fed ESA ProSupport Program Fee SW 10	\$10	Each	10%		\$9	Other	F2	
CS-BAS-ESA-SW-1000	CS-BAS-ESA-SW-1000	CUSTOMER SERVICES	Fed ESA ProSupport Program Fee SW 1000	\$1,000	Each	10%		\$900	Other	F2	
CS-BAS-TAM-ASD	CS-BAS-TAM-ASD	CUSTOMER SERVICES	TECHNICAL ACCT MANAGER ASD .33FTE-12M	\$100,000	Each	10%		\$90,000	Other	F2	
CS-BAS-TAM-DPS	CS-BAS-TAM-DPS	CUSTOMER SERVICES	TECHNICAL ACCT MANAGER DPS .33FTE-12M	\$100,000	Each	10%		\$90,000	Other	F2	
CS-BAS-TAM-ESD	CS-BAS-TAM-ESD	CUSTOMER SERVICES	TECHNICAL ACCT MANAGER ESD .33FTE-12M	\$100,000	Each	10%		\$90,000	Other	F2	
CS-BAS-TAM-USD	CS-BAS-TAM-USD	CUSTOMER SERVICES	TECHNICAL ACCT MANAGER USD .33FTE-12M	\$100,000	Each	10%		\$90,000	Other	F2	
CS-BAS-TAM-XIO	CS-BAS-TAM-XIO	CUSTOMER SERVICES	TECHNICAL ACCT MANAGER XIO .33FTE-12M	\$100,000	Each	10%		\$90,000	Other	F2	
CS-CUS-CSA	CS-CUS-CSA	CUSTOMER SERVICES	CS CUSTOMIZED CSA SERVICES	\$0	Each	10%		\$0	Other	F2	
CS-CUS-DSE-PV-DATA	CS-CUS-DSE-PV-DATA	CUSTOMER SERVICES	CS Customized DSE for Pivotal Data	\$0	Each	10%		\$0	Other	F2	
CS-CUS-DSE-PV-PCF	CS-CUS-DSE-PV-PCF	CUSTOMER SERVICES	CS CUSTOM DSE FOR PIVOTAL PLATFORM	\$0	Each	10%		\$0	Other	F2	
CS-CUS-HLTHCHK	CS-CUS-HLTHCHK	CUSTOMER SERVICES	CUSTOMER SVC HEALTH CHECK	\$0	Each	10%		\$0	Other	F2	
CS-CUS-ONSITE-CE	CS-CUS-ONSITE-CE	CUSTOMER SERVICES	CUSTOM HOURS ON-SITE CE SUPPORT	\$0	Each	10%		\$0	Other	F2	
CS-CUS-OSD4HR-VXR	CS-CUS-OSD4HR-VXR	CUSTOMER SERVICES	Onsite Diagnosis 4HR for VxRail	\$0	Each	10%		\$0	Other	F2	
CS-CUS-OSDNBD-VXR	CS-CUS-OSDNBD-VXR	CUSTOMER SERVICES	Onsite Diagnosis NBD for VxRail	\$0	Each	10%		\$0	Other	F2	
CS-CUS-SAM	CS-CUS-SAM	CUSTOMER SERVICES	CS CUSTOMIZED SAM SERVICES	\$0	Each	10%		\$0	Other	F2	
CS-CUS-TAM-PV-PCF	CS-CUS-TAM-PV-PCF	CUSTOMER SERVICES	CS Customized TAM for Pivotal PCF	\$0	Each	10%		\$0	Other	F2	
CS-DSE-PV-DATA-12	CS-DSE-PV-DATA-12	CUSTOMER SERVICES	CS BCS DSE for Pivotal Data 12 months	\$100,000	Each	10%		\$90,000	Other	F2	
CS-DSE-PV-DATA-12FT	CS-DSE-PV-DATA-12FT	CUSTOMER SERVICES	PIVOTAL DSE FOR DATA 12 MONTHS FULL TIME	\$400,000	Each	10%		\$360,000	Other	F2	
CS-DSE-PV-DATA-12HT	CS-DSE-PV-DATA-12HT	CUSTOMER SERVICES	PIVOTAL DSE FOR DATA 12 MONTHS HALF TIME	\$200,000	Each	10%		\$180,000	Other	F2	
CS-DSE-PV-DATA-6	CS-DSE-PV-DATA-6	CUSTOMER SERVICES	CS BCS DSE for Pivotal Data 6 months	\$50,000	Each	10%		\$45,000	Other	F2	
CS-DSE-PV-DATA-6FT	CS-DSE-PV-DATA-6FT	CUSTOMER SERVICES	PIVOTAL DSE FOR DATA 6 MONTHS FULL TIME	\$200,000	Each	10%		\$180,000	Other	F2	
CS-DSE-PV-DATA-6HT	CS-DSE-PV-DATA-6HT	CUSTOMER SERVICES	PIVOTAL DSE FOR DATA 6 MONTHS HALF TIME	\$100,000	Each	10%		\$90,000	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K	
CS-DSE-PV-PCF-12	CS-DSE-PV-PCF-12	CUSTOMER SERVICES	CS BCS DSE FOR PIVP - 12 MONTHS	\$100,000	Each	10%	\$90,000	Other	F2
CS-DSE-PVPCF-12FT	CS-DSE-PVPCF-12FT	CUSTOMER SERVICES	PIVOTAL DSE FOR PCF 12 MONTHS FULL TIME	\$400,000	Each	10%	\$360,000	Other	F2
CS-DSE-PVPCF-12HT	CS-DSE-PVPCF-12HT	CUSTOMER SERVICES	PIVOTAL DSE FOR PCF 12 MONTHS HALF TIME	\$200,000	Each	10%	\$180,000	Other	F2
CS-DSE-PV-PCF-6	CS-DSE-PV-PCF-6	CUSTOMER SERVICES	CS BCS DSE FOR PIVP - 6 MONTHS	\$50,000	Each	10%	\$45,000	Other	F2
CS-DSE-PVPCF-6FT	CS-DSE-PVPCF-6FT	CUSTOMER SERVICES	PIVOTAL DSE FOR PCF 6 MONTHS FULL TIME	\$200,000	Each	10%	\$180,000	Other	F2
CS-DSE-PVPCF-6HT	CS-DSE-PVPCF-6HT	CUSTOMER SERVICES	PIVOTAL DSE FOR PCF 6 MONTHS HALF TIME	\$100,000	Each	10%	\$90,000	Other	F2
CS-ONLACC-SUP	CS-ONLACC-SUP	CUSTOMER SERVICES	L40 ACCESS - SR TECH SUPPORT	\$249,000	Each	10%	\$224,100	Other	F2
CS-TAM-DRS-COR-12M	CS-TAM-DRS-COR-12M	CUSTOMER SERVICES	TAM, DESIG Remote Support COR .25%-12M	\$80,000	Each	10%	\$72,000	Other	F2
CS-TAM-DRS-COR-6M	CS-TAM-DRS-COR-6M	CUSTOMER SERVICES	TAM, DESIG Remote Support COR .25%-6M	\$40,000	Each	10%	\$36,000	Other	F2
CS-TAM-DRS-DPS-12M	CS-TAM-DRS-DPS-12M	CUSTOMER SERVICES	TAM, DESIG Remote Support DPS .25%-12M	\$80,000	Each	10%	\$72,000	Other	F2
CS-TAM-DRS-DPS-6M	CS-TAM-DRS-DPS-6M	CUSTOMER SERVICES	TAM, DESIG Remote Support DPS .25%-6M	\$40,000	Each	10%	\$36,000	Other	F2
CS-TAM-DRS-NET-12M	CS-TAM-DRS-NET-12M	CUSTOMER SERVICES	TAM, DESIG Remote Support NET .25%-12M	\$80,000	Each	10%	\$72,000	Other	F2
CS-TAM-DRS-NET-6M	CS-TAM-DRS-NET-6M	CUSTOMER SERVICES	TAM, DESIG Remote Support NET .25%-6M	\$40,000	Each	10%	\$36,000	Other	F2
CS-TAM-DRS-UDS-12M	CS-TAM-DRS-UDS-12M	CUSTOMER SERVICES	TAM, DESIG Remote Support UDS .25%-12M	\$80,000	Each	10%	\$72,000	Other	F2
CS-TAM-DRS-UDS-6M	CS-TAM-DRS-UDS-6M	CUSTOMER SERVICES	TAM, DESIG Remote Support UDS .25%-6M	\$40,000	Each	10%	\$36,000	Other	F2
CS-TAM-PV-DATA-DES	CS-TAM-PV-DATA-DES	CUSTOMER SERVICES	CS L1 CSD FOR DATA-6	\$65,000	Each	10%	\$58,500	Other	F2
CS-TAM-PV-DATA-ENT	CS-TAM-PV-DATA-ENT	CUSTOMER SERVICES	CS L1 CSD FOR DATA-12	\$130,000	Each	10%	\$117,000	Other	F2
CS-TAM-PV-PCF-DES	CS-TAM-PV-PCF-DES	CUSTOMER SERVICES	CS L1 CSD FOR PCF-6	\$65,000	Each	10%	\$58,500	Other	F2
CS-TAM-PV-PCF-ENT	CS-TAM-PV-PCF-ENT	CUSTOMER SERVICES	CS L1 CSD FOR PCF-12	\$130,000	Each	10%	\$117,000	Other	F2
CS-XT-AX-DSE	CS-XT-AX-DSE	CUSTOMER SERVICES	DSE REMOTE 10HR - APPLICATION EXTENDER	\$90,000	Each	10%	\$81,000	Other	F2
CS-XT-AX-OSE	CS-XT-AX-OSE	CUSTOMER SERVICES	DSE - ONSITE - APPLICATION EXTENDER	\$275,000	Each	10%	\$247,500	Other	F2
CS-ZN1-BASSAM-ASD	CS-ZN1-BASSAM-ASD	CUSTOMER SERVICES	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-BASSAM-DPS	CS-ZN1-BASSAM-DPS	CUSTOMER SERVICES	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-BASSAM-ESD	CS-ZN1-BASSAM-ESD	CUSTOMER SERVICES	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-BASSAM-ISI	CS-ZN1-BASSAM-ISI	CUSTOMER SERVICES	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-BASSAM-USD	CS-ZN1-BASSAM-USD	CUSTOMER SERVICES	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-BASSAM-XIO	CS-ZN1-BASSAM-XIO	CUSTOMER SERVICES	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-TAM-ASD	CS-ZN1-TAM-ASD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ASD .33FTE-12M ZN1	\$118,800	Each	10%	\$106,920	Other	F2
CS-ZN1-TAM-COR-12M	CS-ZN1-TAM-COR-12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-12M ZN1	\$111,670	Each	10%	\$100,503	Other	F2
CS-ZN1-TAM-COR-6M	CS-ZN1-TAM-COR-6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-6M ZN1	\$55,835	Each	10%	\$50,252	Other	F2
CS-ZN1-TAM-CORF12M	CS-ZN1-TAM-CORF12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR 1FTE 12M ZN1	\$335,000	Each	10%	\$301,500	Other	F2
CS-ZN1-TAM-CORH12M	CS-ZN1-TAM-CORH12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-12M ZN1	\$167,500	Each	10%	\$150,750	Other	F2
CS-ZN1-TAM-CORH6M	CS-ZN1-TAM-CORH6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-6M ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-TAM-DPS	CS-ZN1-TAM-DPS	CUSTOMER SERVICES	TECHNICAL ACCT MGR DPS .33FTE-12M ZN1	\$118,800	Each	10%	\$106,920	Other	F2
CS-ZN1-TAM-DPS-12M	CS-ZN1-TAM-DPS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-12M ZN1	\$111,670	Each	10%	\$100,503	Other	F2
CS-ZN1-TAM-DPS-6M	CS-ZN1-TAM-DPS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-6M ZN1	\$55,835	Each	10%	\$50,252	Other	F2
CS-ZN1-TAM-DPSF12M	CS-ZN1-TAM-DPSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS 1FTE 12M ZN1	\$335,000	Each	10%	\$301,500	Other	F2
CS-ZN1-TAM-DPSH12M	CS-ZN1-TAM-DPSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-12M ZN1	\$167,500	Each	10%	\$150,750	Other	F2
CS-ZN1-TAM-DPSH6M	CS-ZN1-TAM-DPSH6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-6M ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-TAM-ESD	CS-ZN1-TAM-ESD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ESD .33FTE-12M ZN1	\$118,800	Each	10%	\$106,920	Other	F2
CS-ZN1-TAM-ISI6M	CS-ZN1-TAM-ISI6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-6M ZN1	\$59,400	Each	10%	\$53,460	Other	F2
CS-ZN1-TAM-ISIH6M	CS-ZN1-TAM-ISIH6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-6M ZN1	\$90,000	Each	10%	\$81,000	Other	F2
CS-ZN1-TAM-ISILON	CS-ZN1-TAM-ISILON	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-12M ZN1	\$118,800	Each	10%	\$106,920	Other	F2
CS-ZN1-TAM-ISILONH	CS-ZN1-TAM-ISILONH	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-12M ZN1	\$180,000	Each	10%	\$162,000	Other	F2
CS-ZN1-TAM-NET-12M	CS-ZN1-TAM-NET-12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-12M ZN1	\$111,670	Each	10%	\$100,503	Other	F2
CS-ZN1-TAM-NET-6M	CS-ZN1-TAM-NET-6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-6M ZN1	\$55,835	Each	10%	\$50,252	Other	F2
CS-ZN1-TAM-NETF12M	CS-ZN1-TAM-NETF12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET 1FTE 12M ZN1	\$335,000	Each	10%	\$301,500	Other	F2
CS-ZN1-TAM-NETH12M	CS-ZN1-TAM-NETH12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-12M ZN1	\$167,500	Each	10%	\$150,750	Other	F2
CS-ZN1-TAM-NETH6M	CS-ZN1-TAM-NETH6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-6M ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-TAM-SOLF	CS-ZN1-TAM-SOLF	CUSTOMER SERVICES	ENG SOLUTIONS TAM - 1FTE - 12M ZN1	\$320,000	Each	10%	\$288,000	Other	F2
CS-ZN1-TAM-SOLH	CS-ZN1-TAM-SOLH	CUSTOMER SERVICES	ENG SOLUTIONS TAM - .50FTE - 12M ZN1	\$160,000	Each	10%	\$144,000	Other	F2
CS-ZN1-TAM-UDS-12M	CS-ZN1-TAM-UDS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-12M ZN1	\$111,670	Each	10%	\$100,503	Other	F2
CS-ZN1-TAM-UDS-6M	CS-ZN1-TAM-UDS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-6M ZN1	\$55,835	Each	10%	\$50,252	Other	F2
CS-ZN1-TAM-UDSF12M	CS-ZN1-TAM-UDSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS 1FTE 12M ZN1	\$335,000	Each	10%	\$301,500	Other	F2
CS-ZN1-TAM-UDSH12M	CS-ZN1-TAM-UDSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-12M ZN1	\$167,500	Each	10%	\$150,750	Other	F2
CS-ZN1-TAM-UDSH6M	CS-ZN1-TAM-UDSH6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-6M ZN1	\$83,750	Each	10%	\$75,375	Other	F2
CS-ZN1-TAM-USD	CS-ZN1-TAM-USD	CUSTOMER SERVICES	TECHNICAL ACCT MGR USD .33FTE-12M ZN1	\$118,800	Each	10%	\$106,920	Other	F2
CS-ZN1-TAM-XIO	CS-ZN1-TAM-XIO	CUSTOMER SERVICES	TECHNICAL ACCT MGR XIO .33FTE-12M ZN1	\$118,800	Each	10%	\$106,920	Other	F2
CS-ZN2-BASFSFED	CS-ZN2-BASFSFED	CUSTOMER SERVICES	Storage FED Specialized Support	\$700	Each	10%	\$630	Other	F2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CS-ZN2-BASFSSFFED01	CS-ZN2-BASFSSFFED01	CUSTOMER SERVICES	Storage FSS- 12 Months	\$210	Each	10%	\$189	Other	F2
CS-ZN2-BASFSSFFED02	CS-ZN2-BASFSSFFED02	CUSTOMER SERVICES	Storage FSS- 24 Months	\$408	Each	10%	\$367	Other	F2
CS-ZN2-BASFSSFFED03	CS-ZN2-BASFSSFFED03	CUSTOMER SERVICES	Storage FSS- 36 Months	\$627	Each	10%	\$564	Other	F2
CS-ZN2-BASFSSFFED04	CS-ZN2-BASFSSFFED04	CUSTOMER SERVICES	Storage FSS- 48 Months	\$840	Each	10%	\$756	Other	F2
CS-ZN2-BASFSSFFED05	CS-ZN2-BASFSSFFED05	CUSTOMER SERVICES	Storage FSS- 60 Months	\$1,020	Each	10%	\$918	Other	F2
CS-ZN2-BASSAM-ASD	CS-ZN2-BASSAM-ASD	CUSTOMER SERVICES	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-BASSAM-DPS	CS-ZN2-BASSAM-DPS	CUSTOMER SERVICES	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-BASSAM-ESD	CS-ZN2-BASSAM-ESD	CUSTOMER SERVICES	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-BASSAM-ISI	CS-ZN2-BASSAM-ISI	CUSTOMER SERVICES	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-BASSAM-USD	CS-ZN2-BASSAM-USD	CUSTOMER SERVICES	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-BASSAM-XIO	CS-ZN2-BASSAM-XIO	CUSTOMER SERVICES	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-TAM-ASD	CS-ZN2-TAM-ASD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ASD .33FTE-12M ZN2	\$92,400	Each	10%	\$83,160	Other	F2
CS-ZN2-TAM-COR-12M	CS-ZN2-TAM-COR-12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-12M ZN2	\$98,335	Each	10%	\$88,502	Other	F2
CS-ZN2-TAM-COR-6M	CS-ZN2-TAM-COR-6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-6M ZN2	\$49,170	Each	10%	\$44,253	Other	F2
CS-ZN2-TAM-CORF12M	CS-ZN2-TAM-CORF12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR 1FTE 12M ZN2	\$295,000	Each	10%	\$265,500	Other	F2
CS-ZN2-TAM-CORH12M	CS-ZN2-TAM-CORH12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-12M ZN2	\$147,500	Each	10%	\$132,750	Other	F2
CS-ZN2-TAM-CORH-6M	CS-ZN2-TAM-CORH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-6M ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-TAM-DPS	CS-ZN2-TAM-DPS	CUSTOMER SERVICES	TECHNICAL ACCT MGR DPS .33FTE-12M ZN2	\$92,400	Each	10%	\$83,160	Other	F2
CS-ZN2-TAM-DPS-12M	CS-ZN2-TAM-DPS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-12M ZN2	\$98,335	Each	10%	\$88,502	Other	F2
CS-ZN2-TAM-DPS-6M	CS-ZN2-TAM-DPS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-6M ZN2	\$49,170	Each	10%	\$44,253	Other	F2
CS-ZN2-TAM-DPSF12M	CS-ZN2-TAM-DPSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS 1FTE 12M ZN2	\$295,000	Each	10%	\$265,500	Other	F2
CS-ZN2-TAM-DPSH12M	CS-ZN2-TAM-DPSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-12M ZN2	\$147,500	Each	10%	\$132,750	Other	F2
CS-ZN2-TAM-DPSH-6M	CS-ZN2-TAM-DPSH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-6M ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-TAM-ESD	CS-ZN2-TAM-ESD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ESD .33FTE-12M ZN2	\$92,400	Each	10%	\$83,160	Other	F2
CS-ZN2-TAM-ISI6M	CS-ZN2-TAM-ISI6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-6M ZN2	\$46,200	Each	10%	\$41,580	Other	F2
CS-ZN2-TAM-ISIH6M	CS-ZN2-TAM-ISIH6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-6M ZN2	\$70,000	Each	10%	\$63,000	Other	F2
CS-ZN2-TAM-ISILON	CS-ZN2-TAM-ISILON	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-12M ZN2	\$92,400	Each	10%	\$83,160	Other	F2
CS-ZN2-TAM-ISILONH	CS-ZN2-TAM-ISILONH	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-12M AN2	\$140,000	Each	10%	\$126,000	Other	F2
CS-ZN2-TAM-NET-12M	CS-ZN2-TAM-NET-12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-12M ZN2	\$98,335	Each	10%	\$88,502	Other	F2
CS-ZN2-TAM-NET-6M	CS-ZN2-TAM-NET-6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-6M ZN2	\$49,170	Each	10%	\$44,253	Other	F2
CS-ZN2-TAM-NETF12M	CS-ZN2-TAM-NETF12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET 1FTE 12M ZN2	\$295,000	Each	10%	\$265,500	Other	F2
CS-ZN2-TAM-NETH12M	CS-ZN2-TAM-NETH12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-12M ZN2	\$147,500	Each	10%	\$132,750	Other	F2
CS-ZN2-TAM-NETH-6M	CS-ZN2-TAM-NETH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-6M ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-TAM-SOLF	CS-ZN2-TAM-SOLF	CUSTOMER SERVICES	ENG SOLUTIONS TAM - 1FTE - 12M ZN2	\$280,000	Each	10%	\$252,000	Other	F2
CS-ZN2-TAM-SOLH	CS-ZN2-TAM-SOLH	CUSTOMER SERVICES	ENG SOLUTIONS TAM - .50FTE - 12M ZN2	\$140,000	Each	10%	\$126,000	Other	F2
CS-ZN2-TAM-UDS-12M	CS-ZN2-TAM-UDS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-12M ZN2	\$98,335	Each	10%	\$88,502	Other	F2
CS-ZN2-TAM-UDS-6M	CS-ZN2-TAM-UDS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-6M ZN2	\$49,170	Each	10%	\$44,253	Other	F2
CS-ZN2-TAM-UDSF12M	CS-ZN2-TAM-UDSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS 1FTE 12M ZN2	\$295,000	Each	10%	\$265,500	Other	F2
CS-ZN2-TAM-UDSH12M	CS-ZN2-TAM-UDSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-12M ZN2	\$147,500	Each	10%	\$132,750	Other	F2
CS-ZN2-TAM-UDSH-6M	CS-ZN2-TAM-UDSH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-6M ZN2	\$73,750	Each	10%	\$66,375	Other	F2
CS-ZN2-TAM-USD	CS-ZN2-TAM-USD	CUSTOMER SERVICES	TECHNICAL ACCT MGR USD .33FTE-12M ZN2	\$92,400	Each	10%	\$83,160	Other	F2
CS-ZN2-TAM-XIO	CS-ZN2-TAM-XIO	CUSTOMER SERVICES	TECHNICAL ACCT MGR XIO .33FTE-12M ZN2	\$92,400	Each	10%	\$83,160	Other	F2
CS-ZN3-BASSAM-ASD	CS-ZN3-BASSAM-ASD	CUSTOMER SERVICES	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-BASSAM-DPS	CS-ZN3-BASSAM-DPS	CUSTOMER SERVICES	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-BASSAM-ESD	CS-ZN3-BASSAM-ESD	CUSTOMER SERVICES	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-BASSAM-ISI	CS-ZN3-BASSAM-ISI	CUSTOMER SERVICES	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-BASSAM-USD	CS-ZN3-BASSAM-USD	CUSTOMER SERVICES	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-BASSAM-XIO	CS-ZN3-BASSAM-XIO	CUSTOMER SERVICES	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-TAM-ASD	CS-ZN3-TAM-ASD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ASD .33FTE- 12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
CS-ZN3-TAM-COR-12M	CS-ZN3-TAM-COR-12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-12M ZN3	\$80,000	Each	10%	\$72,000	Other	F2
CS-ZN3-TAM-COR-6M	CS-ZN3-TAM-COR-6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-6M ZN3	\$40,000	Each	10%	\$36,000	Other	F2

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CS-ZN3-TAM-CORF12M	CS-ZN3-TAM-CORF12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR 1FTE 12M ZN3	\$240,000	Each	10%	\$216,000	Other	F2
CS-ZN3-TAM-CORH12M	CS-ZN3-TAM-CORH12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-12M ZN3	\$120,000	Each	10%	\$108,000	Other	F2
CS-ZN3-TAM-CORH-6M	CS-ZN3-TAM-CORH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-6M ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-TAM-DPS	CS-ZN3-TAM-DPS	CUSTOMER SERVICES	TECHNICAL ACCT MGR DPS .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
CS-ZN3-TAM-DPS-12M	CS-ZN3-TAM-DPS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-12M ZN3	\$80,000	Each	10%	\$72,000	Other	F2
CS-ZN3-TAM-DPS-6M	CS-ZN3-TAM-DPS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-6M ZN3	\$40,000	Each	10%	\$36,000	Other	F2
CS-ZN3-TAM-DPSF12M	CS-ZN3-TAM-DPSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS 1FTE 12M ZN3	\$240,000	Each	10%	\$216,000	Other	F2
CS-ZN3-TAM-DPSH12M	CS-ZN3-TAM-DPSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-12M ZN3	\$120,000	Each	10%	\$108,000	Other	F2
CS-ZN3-TAM-DPSH-6M	CS-ZN3-TAM-DPSH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-6M ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-TAM-ESD	CS-ZN3-TAM-ESD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ESD .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
CS-ZN3-TAM-ISI6M	CS-ZN3-TAM-ISI6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-6M ZN3	\$37,950	Each	10%	\$34,155	Other	F2
CS-ZN3-TAM-ISIH6M	CS-ZN3-TAM-ISIH6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-6M ZN3	\$57,500	Each	10%	\$51,750	Other	F2
CS-ZN3-TAM-ISILON	CS-ZN3-TAM-ISILON	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
CS-ZN3-TAM-ISILONH	CS-ZN3-TAM-ISILONH	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-12M ZN3	\$115,000	Each	10%	\$103,500	Other	F2
CS-ZN3-TAM-NET-12M	CS-ZN3-TAM-NET-12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-12M ZN3	\$80,000	Each	10%	\$72,000	Other	F2
CS-ZN3-TAM-NET-6M	CS-ZN3-TAM-NET-6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-6M ZN3	\$40,000	Each	10%	\$36,000	Other	F2
CS-ZN3-TAM-NETF12M	CS-ZN3-TAM-NETF12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET 1FTE 12M ZN3	\$240,000	Each	10%	\$216,000	Other	F2
CS-ZN3-TAM-NETH12M	CS-ZN3-TAM-NETH12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-12M ZN3	\$120,000	Each	10%	\$108,000	Other	F2
CS-ZN3-TAM-NETH-6M	CS-ZN3-TAM-NETH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-6M ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-TAM-SOLF	CS-ZN3-TAM-SOLF	CUSTOMER SERVICES	ENG SOLUTIONS TAM - 1FTE - 12M ZN3	\$230,000	Each	10%	\$207,000	Other	F2
CS-ZN3-TAM-SOLH	CS-ZN3-TAM-SOLH	CUSTOMER SERVICES	ENG SOLUTIONS TAM - .50FTE - 12M ZN3	\$115,000	Each	10%	\$103,500	Other	F2
CS-ZN3-TAM-UDS-12M	CS-ZN3-TAM-UDS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-12M ZN3	\$80,000	Each	10%	\$72,000	Other	F2
CS-ZN3-TAM-UDS-6M	CS-ZN3-TAM-UDS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-6M ZN3	\$40,000	Each	10%	\$36,000	Other	F2
CS-ZN3-TAM-UDSF12M	CS-ZN3-TAM-UDSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS 1FTE 12M ZN3	\$240,000	Each	10%	\$216,000	Other	F2
CS-ZN3-TAM-UDSH12M	CS-ZN3-TAM-UDSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-12M ZN3	\$120,000	Each	10%	\$108,000	Other	F2
CS-ZN3-TAM-UDSH-6M	CS-ZN3-TAM-UDSH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-6M ZN3	\$60,000	Each	10%	\$54,000	Other	F2
CS-ZN3-TAM-USD	CS-ZN3-TAM-USD	CUSTOMER SERVICES	TECHNICAL ACCT MGR USD .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
CS-ZN3-TAM-XIO	CS-ZN3-TAM-XIO	CUSTOMER SERVICES	TECHNICAL ACCT MGR XIO .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
CS-ZN4-BASSAM-ASD	CS-ZN4-BASSAM-ASD	CUSTOMER SERVICES	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-BASSAM-DPS	CS-ZN4-BASSAM-DPS	CUSTOMER SERVICES	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-BASSAM-ESD	CS-ZN4-BASSAM-ESD	CUSTOMER SERVICES	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-BASSAM-ISI	CS-ZN4-BASSAM-ISI	CUSTOMER SERVICES	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-BASSAM-USD	CS-ZN4-BASSAM-USD	CUSTOMER SERVICES	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-BASSAM-XIO	CS-ZN4-BASSAM-XIO	CUSTOMER SERVICES	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-TAM UDSH12M	CS-ZN4-TAM UDSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-12M ZN4	\$95,000	Each	10%	\$85,500	Other	F2
CS-ZN4-TAM-ASD	CS-ZN4-TAM-ASD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ASD .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
CS-ZN4-TAM-COR-12M	CS-ZN4-TAM-COR-12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-12M ZN4	\$63,335	Each	10%	\$57,002	Other	F2
CS-ZN4-TAM-COR-6M	CS-ZN4-TAM-COR-6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-6M ZN4	\$31,670	Each	10%	\$28,503	Other	F2
CS-ZN4-TAM-CORF12M	CS-ZN4-TAM-CORF12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR 1FTE 12M ZN4	\$190,000	Each	10%	\$171,000	Other	F2
CS-ZN4-TAM-CORH12M	CS-ZN4-TAM-CORH12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-12M ZN4	\$95,000	Each	10%	\$85,500	Other	F2
CS-ZN4-TAM-CORH-6M	CS-ZN4-TAM-CORH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-6M ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-TAM-DPS	CS-ZN4-TAM-DPS	CUSTOMER SERVICES	TECHNICAL ACCT MGR DPS .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
CS-ZN4-TAM-DPS-12M	CS-ZN4-TAM-DPS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-12M ZN4	\$63,335	Each	10%	\$57,002	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CS-ZN4-TAM-DPS-6M	CS-ZN4-TAM-DPS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-6M ZN4	\$31,670	Each	10%	\$28,503	Other	F2
CS-ZN4-TAM-DPSF12M	CS-ZN4-TAM-DPSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS 1FTE 12M ZN4	\$190,000	Each	10%	\$171,000	Other	F2
CS-ZN4-TAM-DPSH12M	CS-ZN4-TAM-DPSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-12M ZN4	\$95,000	Each	10%	\$85,500	Other	F2
CS-ZN4-TAM-DPSH-6M	CS-ZN4-TAM-DPSH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-6M ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-TAM-ESD	CS-ZN4-TAM-ESD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ESD .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
CS-ZN4-TAM-ISI6M	CS-ZN4-TAM-ISI6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-6M ZN4	\$29,700	Each	10%	\$26,730	Other	F2
CS-ZN4-TAM-ISIH6M	CS-ZN4-TAM-ISIH6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-6M ZN4	\$45,000	Each	10%	\$40,500	Other	F2
CS-ZN4-TAM-ISILON	CS-ZN4-TAM-ISILON	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
CS-ZN4-TAM-ISILONH	CS-ZN4-TAM-ISILONH	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-12M ZN4	\$90,000	Each	10%	\$81,000	Other	F2
CS-ZN4-TAM-NET-12M	CS-ZN4-TAM-NET-12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-12M ZN4	\$63,335	Each	10%	\$57,002	Other	F2
CS-ZN4-TAM-NET-6M	CS-ZN4-TAM-NET-6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-6M ZN4	\$31,670	Each	10%	\$28,503	Other	F2
CS-ZN4-TAM-NETF12M	CS-ZN4-TAM-NETF12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET 1FTE 12M ZN4	\$190,000	Each	10%	\$171,000	Other	F2
CS-ZN4-TAM-NETH12M	CS-ZN4-TAM-NETH12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-12M ZN4	\$95,000	Each	10%	\$85,500	Other	F2
CS-ZN4-TAM-NETH-6M	CS-ZN4-TAM-NETH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-6M ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-TAM-SOLF	CS-ZN4-TAM-SOLF	CUSTOMER SERVICES	ENG SOLUTIONS TAM - 1FTE - 12M ZN4	\$180,000	Each	10%	\$162,000	Other	F2
CS-ZN4-TAM-SOLH	CS-ZN4-TAM-SOLH	CUSTOMER SERVICES	ENG SOLUTIONS TAM - .50FTE - 12M ZN4	\$90,000	Each	10%	\$81,000	Other	F2
CS-ZN4-TAM-UDS-12M	CS-ZN4-TAM-UDS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-12M ZN4	\$63,335	Each	10%	\$57,002	Other	F2
CS-ZN4-TAM-UDS-6M	CS-ZN4-TAM-UDS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-6M ZN4	\$31,670	Each	10%	\$28,503	Other	F2
CS-ZN4-TAM-UDSF12M	CS-ZN4-TAM-UDSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS 1FTE 12M ZN4	\$190,000	Each	10%	\$171,000	Other	F2
CS-ZN4-TAM-UDSH-6M	CS-ZN4-TAM-UDSH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-6M ZN4	\$47,500	Each	10%	\$42,750	Other	F2
CS-ZN4-TAM-USD	CS-ZN4-TAM-USD	CUSTOMER SERVICES	TECHNICAL ACCT MGR USD .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
CS-ZN4-TAM-XIO	CS-ZN4-TAM-XIO	CUSTOMER SERVICES	TECHNICAL ACCT MGR XIO .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
CS-ZN5-BASSAM-ASD	CS-ZN5-BASSAM-ASD	CUSTOMER SERVICES	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-BASSAM-DPS	CS-ZN5-BASSAM-DPS	CUSTOMER SERVICES	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-BASSAM-ESD	CS-ZN5-BASSAM-ESD	CUSTOMER SERVICES	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-BASSAM-ISI	CS-ZN5-BASSAM-ISI	CUSTOMER SERVICES	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-BASSAM-USD	CS-ZN5-BASSAM-USD	CUSTOMER SERVICES	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-BASSAM-XIO	CS-ZN5-BASSAM-XIO	CUSTOMER SERVICES	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-TAM-ASD	CS-ZN5-TAM-ASD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ASD .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
CS-ZN5-TAM-COR-12M	CS-ZN5-TAM-COR-12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-12M ZN5	\$43,335	Each	10%	\$39,002	Other	F2
CS-ZN5-TAM-COR-6M	CS-ZN5-TAM-COR-6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .33%-6M ZN5	\$21,670	Each	10%	\$19,503	Other	F2
CS-ZN5-TAM-CORF12M	CS-ZN5-TAM-CORF12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR 1FTE 12M ZN5	\$130,000	Each	10%	\$117,000	Other	F2
CS-ZN5-TAM-CORH12M	CS-ZN5-TAM-CORH12M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-12M ZN5	\$65,000	Each	10%	\$58,500	Other	F2
CS-ZN5-TAM-CORH-6M	CS-ZN5-TAM-CORH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance COR .50%-6M ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-TAM-DPS	CS-ZN5-TAM-DPS	CUSTOMER SERVICES	TECHNICAL ACCT MGR DPS .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
CS-ZN5-TAM-DPS-12M	CS-ZN5-TAM-DPS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-12M ZN5	\$43,335	Each	10%	\$39,002	Other	F2
CS-ZN5-TAM-DPS-6M	CS-ZN5-TAM-DPS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .33%-6M ZN5	\$21,670	Each	10%	\$19,503	Other	F2
CS-ZN5-TAM-DPSF12M	CS-ZN5-TAM-DPSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS 1FTE 12M ZN5	\$130,000	Each	10%	\$117,000	Other	F2
CS-ZN5-TAM-DPSH12M	CS-ZN5-TAM-DPSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-12M ZN5	\$65,000	Each	10%	\$58,500	Other	F2
CS-ZN5-TAM-DPSH-6M	CS-ZN5-TAM-DPSH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance DPS .50%-6M ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-TAM-ESD	CS-ZN5-TAM-ESD	CUSTOMER SERVICES	TECHNICAL ACCT MGR ESD .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
CS-ZN5-TAM-ISI6M	CS-ZN5-TAM-ISI6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-6M ZN5	\$20,625	Each	10%	\$18,563	Other	F2
CS-ZN5-TAM-ISIH6M	CS-ZN5-TAM-ISIH6M	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-6M ZN5	\$31,250	Each	10%	\$28,125	Other	F2
CS-ZN5-TAM-ISILON	CS-ZN5-TAM-ISILON	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CS-ZN5-TAM-ISILONH	CS-ZN5-TAM-ISILONH	CUSTOMER SERVICES	TECHNICAL ACCT MGR ISI .50FTE-12M ZN5	\$62,500	Each	10%	\$56,250	Other	F2
CS-ZN5-TAM-NET-12M	CS-ZN5-TAM-NET-12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-12M ZN5	\$43,335	Each	10%	\$39,002	Other	F2
CS-ZN5-TAM-NET-6M	CS-ZN5-TAM-NET-6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .33%-6M ZN5	\$21,670	Each	10%	\$19,503	Other	F2
CS-ZN5-TAM-NETF12M	CS-ZN5-TAM-NETF12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET 1FTE 12M ZN5	\$130,000	Each	10%	\$117,000	Other	F2
CS-ZN5-TAM-NETH12M	CS-ZN5-TAM-NETH12M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-12M ZN5	\$65,000	Each	10%	\$58,500	Other	F2
CS-ZN5-TAM-NETH-6M	CS-ZN5-TAM-NETH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance NET .50%-6M ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-TAM-SOLF	CS-ZN5-TAM-SOLF	CUSTOMER SERVICES	ENG SOLUTIONS TAM - 1FTE - 12M ZN5	\$125,000	Each	10%	\$112,500	Other	F2
CS-ZN5-TAM-SOLH	CS-ZN5-TAM-SOLH	CUSTOMER SERVICES	ENG SOLUTIONS TAM - .50FTE - 12M ZN5	\$62,500	Each	10%	\$56,250	Other	F2
CS-ZN5-TAM-UDS-12M	CS-ZN5-TAM-UDS-12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-12M ZN5	\$43,335	Each	10%	\$39,002	Other	F2
CS-ZN5-TAM-UDS-6M	CS-ZN5-TAM-UDS-6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .33%-6M ZN5	\$21,670	Each	10%	\$19,503	Other	F2
CS-ZN5-TAM-UDSF12M	CS-ZN5-TAM-UDSF12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS 1FTE 12M ZN5	\$130,000	Each	10%	\$117,000	Other	F2
CS-ZN5-TAM-UDSH12M	CS-ZN5-TAM-UDSH12M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-12M ZN5	\$65,000	Each	10%	\$58,500	Other	F2
CS-ZN5-TAM-UDSH-6M	CS-ZN5-TAM-UDSH-6M	CUSTOMER SERVICES	TAM, INFRA Guidance UDS .50%-6M ZN5	\$32,500	Each	10%	\$29,250	Other	F2
CS-ZN5-TAM-USD	CS-ZN5-TAM-USD	CUSTOMER SERVICES	TECHNICAL ACCT MGR USD .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
CS-ZN5-TAM-XIO	CS-ZN5-TAM-XIO	CUSTOMER SERVICES	TECHNICAL ACCT MGR XIO .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
MESSAGING-5-E	MESSAGING-5-E	CUSTOMER SERVICES	DSE REMOTE SHR-EMAIL MGMT + ARCHIVING	\$45,000	Each	10%	\$40,500	Other	F2
CS-BAS-DSE-DPSS06M	CS-BAS-DSE-DPSS06M	CUSTOMER SVC RESIDEN	DESIGNATED SUPPORT ENG SOL .25FTE -6M	\$40,000	Each	10%	\$36,000	Other	F2
CS-BAS-DSE-DPSSOL	CS-BAS-DSE-DPSSOL	CUSTOMER SVC RESIDEN	DESIGNATED SUPPORT ENG SOL .25FTE -12M	\$80,000	Each	10%	\$72,000	Other	F2
CS-CUS-DSE	CS-CUS-DSE	CUSTOMER SVC RESIDEN	CUSTOM DESIGNATED SUPPORT ENG SERVICES	\$0	Each	10%	\$0	Other	F2
456-112-120	456-112-120	ECS	Bandwidth Overage For DC SUB=MA	\$5	Each	10%	\$5	Other	F2
456-112-122	456-112-122	ECS	Bandwidth For DC SUB=MA	\$0	Each	10%	\$0	Other	F2
SA-458-000-034	SA-458-000-034	ECS	ECS DCS U SERIES D DC GROUP 1 3YR=MA	\$219,070	Each	10%	\$197,163	Other	F2
SA-458-000-044	SA-458-000-044	ECS	ECS DCS IMPL INSTALL A=MA	\$13,330	Each	10%	\$11,997	Other	F2
100-102069-MM	100-102069-MM	EMC SELECT	SEL MA Pltfrm Appl 4210 Month	\$742	Each	10%	\$668	Other	F2
100-102070-MM	100-102070-MM	EMC SELECT	SEL MA VW Mgmt Ent Ed Month	\$838	Each	10%	\$754	Other	F2
100-102071-MM	100-102071-MM	EMC SELECT	SEL MA VW Mgmt Virt Ed Month	\$456	Each	10%	\$411	Other	F2
100-102072-MM	100-102072-MM	EMC SELECT	SEL MA VW Mgmt Ent DR Ed Month	\$419	Each	10%	\$377	Other	F2
100-102091-MM	100-102091-MM	EMC SELECT	SEL MA ProbeFC8-HD Chass Mnth	\$459	Each	10%	\$413	Other	F2
100-102092-MM	100-102092-MM	EMC SELECT	SEL MA ProbeFC8-HD48 Chass Mnth	\$1,372	Each	10%	\$1,235	Other	F2
100-102267-MM	100-102267-MM	EMC SELECT	SEL MA ProbeSW-010 Lic Month	\$14	Each	10%	\$13	Other	F2
100-102268-MM	100-102268-MM	EMC SELECT	SEL MA ProbeSW-100 Lic Month	\$140	Each	10%	\$126	Other	F2
100-102269-MM	100-102269-MM	EMC SELECT	SEL MA ProbeSWAG-010 Lic Month	\$7	Each	10%	\$6	Other	F2
100-102270-MM	100-102270-MM	EMC SELECT	SEL MA ProbeSWAG-100 Lic Month	\$71	Each	10%	\$64	Other	F2
100-102271-MM	100-102271-MM	EMC SELECT	SEL MA ProbeNTAP-001 Lic Month	\$22	Each	10%	\$20	Other	F2
100-102272-MM	100-102272-MM	EMC SELECT	SEL MA ProbeNTAP-100 Lic Month	\$2,192	Each	10%	\$1,973	Other	F2
100-102375-MM	100-102375-MM	EMC SELECT	SEL MA ProbeFC-16G24 Chass Mnth	\$953	Each	10%	\$858	Other	F2
100-102389	100-102389	EMC SELECT	SEL PS Expert Svcs 5 Days Onsite	\$28,235	Each	10%	\$25,412	Other	F2
100-102390	100-102390	EMC SELECT	SEL PS Expert Svcs 20 Days Onsite	\$88,235	Each	10%	\$79,412	Other	F2
100-102460	100-102460	EMC SELECT	SEL PS Expert Svcs 5 Days Remote	\$15,882	Each	10%	\$14,294	Other	F2
100-102461	100-102461	EMC SELECT	SEL PS Expert Svcs 20 Days Remote	\$58,824	Each	10%	\$52,942	Other	F2
100-102490-MM	100-102490-MM	EMC SELECT	SEL MA TCV-008LFLFLF-58-RP Month	\$22	Each	10%	\$20	Other	F2
100-102491-MM	100-102491-MM	EMC SELECT	SEL MA TCV-012LRLFLF-58-RP Month	\$34	Each	10%	\$31	Other	F2
100-102500-MM	100-102500-MM	EMC SELECT	SEL MA TCV-012LRLFLF-97 Month	\$26	Each	10%	\$23	Other	F2
100-102579-MM	100-102579-MM	EMC SELECT	SEL MA SFP 4-Link Kit 8G MM Mnth	\$38	Each	10%	\$34	Other	F2
90940500	90940500	EMC SELECT	SEL: PSONSITE INSTALLBASET950	\$10,500	Each	10%	\$9,450	Other	F2
90940523	90940523	EMC SELECT	SEL: ENCRYPTIONPROFSUPPORT950	\$1,146	Each	10%	\$1,031	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
90940539	90940539	EMC SELECT	SEL: PSONSITE CAMERA INSTALLT950	\$3,000	Each	10%	\$2,700	Other	F2
90940570	90940570	EMC SELECT	SEL: ENCRYPTIONPROFSUPPORTFIN	\$1,146	Each	10%	\$1,031	Other	F2
90940590	90940590	EMC SELECT	SEL: PS, POWER RAIL INSTALL	\$3,800	Each	10%	\$3,420	Other	F2
90940599	90940599	EMC SELECT	SEL: PS,MECHANICAL REFRESH SVC,T950	\$3,200	Each	10%	\$2,880	Other	F2
90970522	90970522	EMC SELECT	SEL: ENCRYPTION SUPPORTPROFT50	\$1,146	Each	10%	\$1,031	Other	F2
90970534	90970534	EMC SELECT	SEL: PS,PHONE CONSULT/PREP,INSTALL	\$800	Each	10%	\$720	Other	F2
90970535	90970535	EMC SELECT	SEL: PS,ONSITE TRAIN/CONSULT DAY,T50E	\$3,200	Each	10%	\$2,880	Other	F2
90970537	90970537	EMC SELECT	SEL: PS,4-HOUR PH CONSULT,STACK	\$800	Each	10%	\$720	Other	F2
90970538	90970538	EMC SELECT	SEL: PS,ONSITE CONSULTING DAY,STACK	\$3,200	Each	10%	\$2,880	Other	F2
91010507	91010507	EMC SELECT	SEL: ENCRYPTION SUPPORTPROFT380	\$1,146	Each	10%	\$1,031	Other	F2
91010508	91010508	EMC SELECT	SEL: PST380 INSTALL-INTEGRATE	\$7,200	Each	10%	\$6,480	Other	F2
91010525	91010525	EMC SELECT	SEL: ENCRYPTION SUPPORTPROFT680	\$1,146	Each	10%	\$1,031	Other	F2
91010526	91010526	EMC SELECT	SEL: PST680 INSTALL-INTEGRATE	\$7,200	Each	10%	\$6,480	Other	F2
91010571	91010571	EMC SELECT	SEL: PS,1 SKLM CONSULTING DAY	\$3,200	Each	10%	\$2,880	Other	F2
91010572	91010572	EMC SELECT	SEL: PS,SPECTRA SKLM BASIC INSTALL	\$9,750	Each	10%	\$8,775	Other	F2
020-251-119	020-251-119	EMC SELECT	SEL Carb SW Impl 0-249 devices/0-5TB	\$847	Each	10%	\$762	Other	F2
020-251-120	020-251-120	EMC SELECT	SEL Carb SW Impl 250-999 devices/6-10TB	\$2,424	Each	10%	\$2,181	Other	F2
020-254-108	020-254-108	EMC SELECT	SEL Carb Onsite work travel per hour	\$152	Each	10%	\$137	Other	F2
020-254-115	020-254-115	EMC SELECT	SEL Carb Cloud Backup Prof Svcs	\$304	Each	10%	\$273	Other	F2
060-100-100	060-100-100	EMC SELECT	SEL Carb Recover 0.5TB 1 Yr	\$2,195	Each	10%	\$1,976	Other	F2
060-100-101	060-100-101	EMC SELECT	SEL Carb Recover 1-4TB 1 Yr	\$4,388	Each	10%	\$3,949	Other	F2
060-100-102	060-100-102	EMC SELECT	SEL Carb Recover 5-9TB 1 Yr	\$4,169	Each	10%	\$3,752	Other	F2
060-100-103	060-100-103	EMC SELECT	SEL Carb Recover 10-49TB 1 Yr	\$3,949	Each	10%	\$3,554	Other	F2
060-100-104	060-100-104	EMC SELECT	SEL Carb Recover 50TB+ 1 Yr	\$3,731	Each	10%	\$3,358	Other	F2
060-100-106	060-100-106	EMC SELECT	SEL Carb Recover 1 IPSEC VPN 1 Yr	\$582	Each	10%	\$524	Other	F2
060-100-107	060-100-107	EMC SELECT	SEL Carb Recover 10 SSL VPN 1 Yr	\$582	Each	10%	\$524	Other	F2
060-100-108	060-100-108	EMC SELECT	SEL Carb Recover 1 External IP 1 Yr	\$292	Each	10%	\$263	Other	F2
060-100-160	060-100-160	EMC SELECT	SEL Carb Recover Prof Svc 1 Svr	\$971	Each	10%	\$874	Other	F2
060-100-161	060-100-161	EMC SELECT	SEL Carb Recover Prof Svc 5 Svr	\$3,876	Each	10%	\$3,489	Other	F2
060-100-162	060-100-162	EMC SELECT	SEL Carb Recover Move Ipsc	\$304	Each	10%	\$273	Other	F2
060-100-300	060-100-300	EMC SELECT	SEL Carb Recover 0.5TB 3 Yr	\$5,925	Each	10%	\$5,332	Other	F2
060-100-301	060-100-301	EMC SELECT	SEL Carb Recover 1-4TB 3 Yr	\$11,848	Each	10%	\$10,663	Other	F2
060-100-302	060-100-302	EMC SELECT	SEL Carb Recover 5-9TB 3 Yr	\$11,255	Each	10%	\$10,130	Other	F2
060-100-303	060-100-303	EMC SELECT	SEL Carb Recover 10-49TB 3 Yr	\$10,664	Each	10%	\$9,597	Other	F2
060-100-304	060-100-304	EMC SELECT	SEL Carb Recover 50TB+ 3 Yr	\$10,072	Each	10%	\$9,065	Other	F2
060-100-306	060-100-306	EMC SELECT	SEL Carb Recover 1 IPSEC VPN 3 Yr	\$1,746	Each	10%	\$1,571	Other	F2
060-100-307	060-100-307	EMC SELECT	SEL Carb Recover 10 SSL VPN 3 Yr	\$1,746	Each	10%	\$1,571	Other	F2
060-100-308	060-100-308	EMC SELECT	SEL Carb Recover 1 External IP 3 Yr	\$873	Each	10%	\$786	Other	F2
100-100206-MM	100-100206-MM	EMC SELECT	SEL MA ProbeSW-024 Lic Month	\$33	Each	10%	\$30	Other	F2
100-100207-MM	100-100207-MM	EMC SELECT	SEL MA ProbeSW-032 Lic Month	\$42	Each	10%	\$38	Other	F2
100-100208-MM	100-100208-MM	EMC SELECT	SEL MA ProbeSW-192 Lic Month	\$258	Each	10%	\$232	Other	F2
100-100209-MM	100-100209-MM	EMC SELECT	SEL MA ProbeSW-256 Lic Month	\$338	Each	10%	\$304	Other	F2
100-100210-MM	100-100210-MM	EMC SELECT	SEL MA ProbeSW-336 Lic Month	\$438	Each	10%	\$394	Other	F2
100-100211-MM	100-100211-MM	EMC SELECT	SEL MA ProbeSW-384 Lic Month	\$495	Each	10%	\$446	Other	F2
100-100212-MM	100-100212-MM	EMC SELECT	SEL MA ProbeSW-528 Lic Month	\$667	Each	10%	\$600	Other	F2



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
100-100213-MM	100-100213-MM	EMC SELECT	SEL MA ProbeVM-001 Lic Month	\$19	Each	10%	\$17	Other	F2
100-100214-MM	100-100214-MM	EMC SELECT	SEL MA ProbeVM-010 Lic Month	\$214	Each	10%	\$193	Other	F2
100-100215-MM	100-100215-MM	EMC SELECT	SEL MA ProbeVM-050 Lic Month	\$1,048	Each	10%	\$943	Other	F2
100-100216-MM	100-100216-MM	EMC SELECT	SEL MA ProbeVM-100 Lic Month	\$1,886	Each	10%	\$1,697	Other	F2
100-100217-MM	100-100217-MM	EMC SELECT	SEL MA ProbeVM-500 Lic Month	\$9,776	Each	10%	\$8,799	Other	F2
100-100288-MM	100-100288-MM	EMC SELECT	SEL MA TCV-008LFLFLF-57-RP Month	\$21	Each	10%	\$19	Other	F2
100-100289-MM	100-100289-MM	EMC SELECT	SEL MA TCV-008LFLFLF-67-RP Month	\$21	Each	10%	\$19	Other	F2
100-100290-MM	100-100290-MM	EMC SELECT	SEL MA TCV-012LRLFLF-57-RP Month	\$32	Each	10%	\$29	Other	F2
100-100292-MM	100-100292-MM	EMC SELECT	SEL MA TCV-012MRLFLF-57-OB Month	\$32	Each	10%	\$29	Other	F2
100-100293-MM	100-100293-MM	EMC SELECT	SEL MA TCV-024MRLFMR-57-OB Month	\$64	Each	10%	\$57	Other	F2
100-100294-MM	100-100294-MM	EMC SELECT	SEL MA TPP-016A-57 Month	\$82	Each	10%	\$74	Other	F2
100-100295-MM	100-100295-MM	EMC SELECT	SEL MA TPP-016A-67 Month	\$82	Each	10%	\$74	Other	F2
100-100296-MM	100-100296-MM	EMC SELECT	SEL MA TPP-024B-57 Month	\$120	Each	10%	\$108	Other	F2
100-100298-MM	100-100298-MM	EMC SELECT	SEL MA TPP-024C-57 Month	\$121	Each	10%	\$109	Other	F2
100-100299-MM	100-100299-MM	EMC SELECT	SEL MA TPP-048D-57 Month	\$247	Each	10%	\$222	Other	F2
100-100300-MM	100-100300-MM	EMC SELECT	SEL MA TPS-010F Month	\$4	Each	10%	\$3	Other	F2
100-100301-MM	100-100301-MM	EMC SELECT	SEL MA TPS-010S Month	\$2	Each	10%	\$2	Other	F2
100-100302	100-100302	EMC SELECT	SEL PS SOS-4-IPM	\$83,529	Each	10%	\$75,176	Other	F2
100-100303	100-100303	EMC SELECT	SEL PS SOS-4-IPM Addtl Wk Onsite	\$42,941	Each	10%	\$38,647	Other	F2
100-100304	100-100304	EMC SELECT	SEL PS SOS-4-IPM Addtl Wk Rem	\$29,118	Each	10%	\$26,206	Other	F2
100-100309	100-100309	EMC SELECT	SEL PS Infrastrctr Perf Assessment (IPA)	\$57,059	Each	10%	\$51,353	Other	F2
100-100310	100-100310	EMC SELECT	SEL PS IPA Addtl Wk Onsite	\$28,824	Each	10%	\$25,942	Other	F2
100-100311	100-100311	EMC SELECT	SEL PS IPA Addtl Wk Rem	\$19,412	Each	10%	\$17,471	Other	F2
100-100346-MM	100-100346-MM	EMC SELECT	SEL MA ProbeFC8 MM Month	\$424	Each	10%	\$381	Other	F2
100-100408-MM	100-100408-MM	EMC SELECT	SEL MA TCV-012LFLFLFMR-57-RP Month	\$32	Each	10%	\$29	Other	F2
100-100426-MM	100-100426-MM	EMC SELECT	SEL MA TPP-024D-57 Month	\$121	Each	10%	\$109	Other	F2
100-100602-MM	100-100602-MM	EMC SELECT	SEL MA FC8-0802 Lic Month	\$247	Each	10%	\$222	Other	F2
100-100603-MM	100-100603-MM	EMC SELECT	SEL MA FC8-0808 Lic Month	\$988	Each	10%	\$889	Other	F2
100-100617-MM	100-100617-MM	EMC SELECT	SEL MA ProbeSWAG-24 Lic Month	\$16	Each	10%	\$15	Other	F2
100-100618-MM	100-100618-MM	EMC SELECT	SEL MA ProbeSWAG-192 Lic Month	\$128	Each	10%	\$115	Other	F2
100-100619-MM	100-100619-MM	EMC SELECT	SEL MA ProbeSWAG-528 Lic Month	\$334	Each	10%	\$301	Other	F2
100-100695-MM	100-100695-MM	EMC SELECT	SEL MA FC8-0402 Lic Month	\$212	Each	10%	\$191	Other	F2
100-100696-MM	100-100696-MM	EMC SELECT	SEL MA FC8-0408 Lic Month	\$829	Each	10%	\$746	Other	F2
100-100744-MM	100-100744-MM	EMC SELECT	SEL MA ProbeFC8 MM R Month	\$424	Each	10%	\$381	Other	F2
100-100842-MM	100-100842-MM	EMC SELECT	SEL MA ProbeFC8 SM R Month	\$459	Each	10%	\$413	Other	F2
100-100843-MM	100-100843-MM	EMC SELECT	SEL MA ProbeFC8 SM Month	\$459	Each	10%	\$413	Other	F2
100-100848-MM	100-100848-MM	EMC SELECT	SEL MA TCH-048LFLFLFMR-57-RP Month	\$154	Each	10%	\$139	Other	F2
100-100851-MM	100-100851-MM	EMC SELECT	SEL MA TCV-024FFFFF-57-TE Month	\$64	Each	10%	\$57	Other	F2
100-100852-MM	100-100852-MM	EMC SELECT	SEL MA TCC-024LRLFLFMR-57-RP Month	\$64	Each	10%	\$57	Other	F2
100-101231-MM	100-101231-MM	EMC SELECT	SEL MA ProbeFC8-HD MM Month	\$600	Each	10%	\$540	Other	F2
100-101321-MM	100-101321-MM	EMC SELECT	SEL MA ProbeFC8-HD SM Month	\$662	Each	10%	\$596	Other	F2

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
100-101343-MM	100-101343-MM	EMC SELECT	SEL MA FC8HD-0816 Lic Month	\$1,376	Each	10%	\$1,239	Other	F2
100-101377-MM	100-101377-MM	EMC SELECT	SEL MA TCV-012MRLRLF-57-UP Month	\$32	Each	10%	\$29	Other	F2
100-101426-MM	100-101426-MM	EMC SELECT	SEL MA TCV-024MRMLF-57-UP Month	\$64	Each	10%	\$57	Other	F2
100-101545-MM	100-101545-MM	EMC SELECT	SEL MA TCV-012LRLRLF-52-RP Month	\$32	Each	10%	\$29	Other	F2
100-101753-MM	100-101753-MM	EMC SELECT	SEL MA VW Srvr Ent DR Lic Month	\$247	Each	10%	\$222	Other	F2
100-101804-MM	100-101804-MM	EMC SELECT	SEL MA ProbeFC8-HD48 MM Month	\$1,829	Each	10%	\$1,646	Other	F2
100-101925-MM	100-101925-MM	EMC SELECT	SEL MA TCV-012MRLRLF-57-EB Month	\$32	Each	10%	\$29	Other	F2
100-101929-MM	100-101929-MM	EMC SELECT	SEL MA TCV-024MFMFFF-57-PO Month	\$64	Each	10%	\$57	Other	F2
100-101930-MM	100-101930-MM	EMC SELECT	SEL MA TCV-012LRLRLF-57-RP Month	\$32	Each	10%	\$29	Other	F2
100-102043-MM	100-102043-MM	EMC SELECT	SEL MA ProbeFC8-HD48 SM Month	\$2,001	Each	10%	\$1,801	Other	F2
100-102046-MM	100-102046-MM	EMC SELECT	SEL MA FC8HD48-0848 Lic Month	\$3,011	Each	10%	\$2,710	Other	F2
100-102048-MM	100-102048-MM	EMC SELECT	SEL MA TCV-024MRFLF-57-UP Month	\$64	Each	10%	\$57	Other	F2
100-102064-MM	100-102064-MM	EMC SELECT	SEL MA TCV-024MRLFMR-57-EB Month	\$64	Each	10%	\$57	Other	F2
100-102065-MM	100-102065-MM	EMC SELECT	SEL MA FC8HD48-0824 Lic Month	\$1,944	Each	10%	\$1,749	Other	F2
100-102580-MM	100-102580-MM	EMC SELECT	SEL MA SFP 4-Link Kit 8G SM Mnth	\$53	Each	10%	\$48	Other	F2
100-102581-MM	100-102581-MM	EMC SELECT	SEL MA LnkLic 8G 4-Link Kit Mnth	\$305	Each	10%	\$274	Other	F2
100-102582-MM	100-102582-MM	EMC SELECT	SEL MA LnkLic 8G FC8-HD48 Mnth	\$2,515	Each	10%	\$2,264	Other	F2
100-102583-MM	100-102583-MM	EMC SELECT	SEL MA LnkLic 8G FC16G24 Mnth	\$1,239	Each	10%	\$1,115	Other	F2
100-102584-MM	100-102584-MM	EMC SELECT	SEL MA LnkLic 8G FC8-HD Mnth	\$988	Each	10%	\$889	Other	F2
100-102595-MM	100-102595-MM	EMC SELECT	SEL MA LnkLic 16G 4Link Kit Mnth	\$456	Each	10%	\$411	Other	F2
100-102596-MM	100-102596-MM	EMC SELECT	SEL MA LnkLic 16G FC16G24 Mnth	\$1,715	Each	10%	\$1,544	Other	F2
100-102614-MM	100-102614-MM	EMC SELECT	SEL MA SFP 4-Link Kit 16GMM Mnth	\$75	Each	10%	\$68	Other	F2
100-102615-MM	100-102615-MM	EMC SELECT	SEL MA SFP 4-Link Kit 16GSM Mnth	\$91	Each	10%	\$82	Other	F2
100-102618-MM	100-102618-MM	EMC SELECT	SEL MA SFP 16GFC 1310NM SM Mnth	\$11	Each	10%	\$10	Other	F2
100-102619-MM	100-102619-MM	EMC SELECT	SEL MA TCV-012MRLRLF-58-EB Month	\$35	Each	10%	\$32	Other	F2
100-102620-MM	100-102620-MM	EMC SELECT	SEL MA TCV-012MRLRLF-58-OB Month	\$35	Each	10%	\$32	Other	F2
100-102621-MM	100-102621-MM	EMC SELECT	SEL MA TCV-024MRLFMR-58-EB Month	\$69	Each	10%	\$62	Other	F2
100-102622-MM	100-102622-MM	EMC SELECT	SEL MA TCV-024MRLFMR-58-OB Month	\$69	Each	10%	\$62	Other	F2
100-102645-MM	100-102645-MM	EMC SELECT	SEL MA ProbeVM-001 Hyper-V Lic1M	\$8	Each	10%	\$7	Other	F2
100-102646-MM	100-102646-MM	EMC SELECT	SEL MA ProbeVM-100 Hyper-V Lic1M	\$933	Each	10%	\$840	Other	F2
100-102647-MM	100-102647-MM	EMC SELECT	SEL MA ProbeVM-001 PowerVM Lic1M	\$8	Each	10%	\$7	Other	F2
100-102648-MM	100-102648-MM	EMC SELECT	SEL MA ProbeVM-100 PowerVM Lic1M	\$944	Each	10%	\$849	Other	F2
100-102697-MM	100-102697-MM	EMC SELECT	SEL MA ProbeFC16G12 Chass Mnth	\$495	Each	10%	\$446	Other	F2
100-102698-MM	100-102698-MM	EMC SELECT	SEL MA ProbeNAS10G16 Chass Mnt	\$1,334	Each	10%	\$1,201	Other	F2
100-102751-MM	100-102751-MM	EMC SELECT	SEL MA TCV-008LFLFLF-97-RP Month	\$22	Each	10%	\$20	Other	F2
100-102752-MM	100-102752-MM	EMC SELECT	SEL MA TCV-012MRLFLF-97-OB Month	\$22	Each	10%	\$20	Other	F2
100-102753-MM	100-102753-MM	EMC SELECT	SEL MA TCV-012MRLFLF-97-EB Month	\$22	Each	10%	\$20	Other	F2
100-102754-MM	100-102754-MM	EMC SELECT	SEL MA TCV-024MRLFMR-97-OB Month	\$22	Each	10%	\$20	Other	F2
100-102755-MM	100-102755-MM	EMC SELECT	SEL MA TCV-024MRLFMR-97-EB Month	\$22	Each	10%	\$20	Other	F2
100-102791-MM	100-102791-MM	EMC SELECT	SEL MA LnkLic 10G 1Link Actv Mnth	\$96	Each	10%	\$77	Other	F2
100-102792-MM	100-102792-MM	EMC SELECT	SEL MA LnkLic 10G 1Link Passv Mnth	\$22	Each	10%	\$20	Other	F2
100-102793-MM	100-102793-MM	EMC SELECT	SEL MA LnkLic 10G NAS10G16 Mnth	\$1,162	Each	10%	\$1,046	Other	F2
100-102797-MM	100-102797-MM	EMC SELECT	SEL MA LnkLic 8G FC16G12 Mnth	\$782	Each	10%	\$686	Other	F2
100-102798-MM	100-102798-MM	EMC SELECT	SEL MA LnkLic 16G FC16G12 Mnth	\$1,144	Each	10%	\$1,029	Other	F2
100-103010-MM	100-103010-MM	EMC SELECT	SEL MA Pltfrm Appl 4220 Month	\$742	Each	10%	\$668	Other	F2

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100-103022	100-103022	EMC SELECT	SEL PS IPA PEP PAK Rental Week	\$29,412	Each	10%	\$26,471	Other	F2
100-103040-MM	100-103040-MM	EMC SELECT	SEL MA TCM-012MRLFLF-58-EB Month	\$38	Each	10%	\$34	Other	F2
100-103063-MM	100-103063-MM	EMC SELECT	SEL MA TCV-012LFLFLR-58-RP Month	\$34	Each	10%	\$31	Other	F2
100-103077-MM	100-103077-MM	EMC SELECT	SEL MA ProbeSDS-001 Lic Month	\$34	Each	10%	\$31	Other	F2
100-103078-MM	100-103078-MM	EMC SELECT	SEL MA ProbeNetFlow-100 Lic Mnt	\$45	Each	10%	\$40	Other	F2
100-103139-MM	100-103139-MM	EMC SELECT	SEL MA VVintg STS-1StorPt Mnth	\$95	Each	10%	\$86	Other	F2
100-103140-MM	100-103140-MM	EMC SELECT	SEL MA VVintg STS-1LineCd Mnth	\$1,525	Each	10%	\$1,372	Other	F2
100-103238-MM	100-103238-MM	EMC SELECT	SEL MA VV VrtServerPack Mnth	\$28	Each	10%	\$25	Other	F2
100-103239-MM	100-103239-MM	EMC SELECT	SEL MA VV EntStoragePack Mnth	\$287	Each	10%	\$258	Other	F2
100-103240-MM	100-103240-MM	EMC SELECT	SEL VV CloudComputePack Mnth	\$2	Each	10%	\$2	Other	F2
100-103241-MM	100-103241-MM	EMC SELECT	SEL MA VV WireDataPack Mnth	\$438	Each	10%	\$394	Other	F2
100-103279-MM	100-103279-MM	EMC SELECT	SEL MA VV SANSwitchPack Mnth	\$2	Each	10%	\$2	Other	F2
100-103285-MM	100-103285-MM	EMC SELECT	SEL MA VV SWDefStorPack Mnth	\$32	Each	10%	\$29	Other	F2
100-103287-MM	100-103287-MM	EMC SELECT	SEL MA VV IPNetPack Mnth	\$1	Each	10%	\$1	Other	F2
100-103291-MM	100-103291-MM	EMC SELECT	SEL MA VV OperSystemPack Mnth	\$4	Each	10%	\$3	Other	F2
100-103293-MM	100-103293-MM	EMC SELECT	SEL MA VV Mgmt CC Ed Month	\$3,106	Each	10%	\$2,795	Other	F2
100-103303-MM	100-103303-MM	EMC SELECT	SEL MA TCV-012LRLFLF-59-RP Mon	\$35	Each	10%	\$32	Other	F2
100-103335-MM	100-103335-MM	EMC SELECT	SEL MA SFP 4-Link Kit 32GMM Mnth	\$133	Each	10%	\$120	Other	F2
100-103355-MM	100-103355-MM	EMC SELECT	SEL MA VV Standard 1 Mon	\$1	Each	10%	\$1	Other	F2
100-103356-MM	100-103356-MM	EMC SELECT	SEL MA VV Standard 1000 Mon	\$1,176	Each	10%	\$1,059	Other	F2
100-103357-MM	100-103357-MM	EMC SELECT	SEL MA VV Standard 10000 Mon	\$11,765	Each	10%	\$10,588	Other	F2
100-103358-MM	100-103358-MM	EMC SELECT	SEL MA VV Gold 1 Mon	\$1	Each	10%	\$1	Other	F2
100-103359-MM	100-103359-MM	EMC SELECT	SEL MA VV Gold 1000 Mon	\$1,176	Each	10%	\$1,059	Other	F2
100-103360-MM	100-103360-MM	EMC SELECT	SEL MA VV Gold 10000 Mon	\$11,765	Each	10%	\$10,588	Other	F2
100-103361-MM	100-103361-MM	EMC SELECT	SEL MA VV Plat 1 Mon	\$1	Each	10%	\$1	Other	F2
100-103362-MM	100-103362-MM	EMC SELECT	SEL MA VV Plat 1000 Mon	\$1,176	Each	10%	\$1,059	Other	F2
100-103363-MM	100-103363-MM	EMC SELECT	SEL MA VV Plat 10000 Mon	\$11,765	Each	10%	\$10,588	Other	F2
100-103364	100-103364	EMC SELECT	SEL PS VV Deployment	\$58,824	Each	10%	\$52,941	Other	F2
100-103365-MM	100-103365-MM	EMC SELECT	SEL MA VV Gold Base Mon	\$8,334	Each	10%	\$7,501	Other	F2
100-103366-MM	100-103366-MM	EMC SELECT	SEL MA VV Plat Base Mon	\$20,588	Each	10%	\$18,529	Other	F2
100-103369-MM	100-103369-MM	EMC SELECT	SEL MA VV Gold Str Base Mon	\$4,902	Each	10%	\$4,412	Other	F2
100-103370-MM	100-103370-MM	EMC SELECT	SEL MA VV Plat Str Base Mon	\$14,706	Each	10%	\$13,235	Other	F2
100-103384-MM	100-103384-MM	EMC SELECT	SEL MA ProbeFC-32G-24 Chasss Mon	\$1,359	Each	10%	\$1,223	Other	F2
100-103396	100-103396	EMC SELECT	SEL CM Cloud Migration R 1	\$1	Each	10%	\$1	Other	F2
100-103397	100-103397	EMC SELECT	SEL CM Cloud Migration R 100	\$118	Each	10%	\$106	Other	F2
100-103398	100-103398	EMC SELECT	SEL CM Cloud Migration R 1000	\$1,176	Each	10%	\$1,059	Other	F2
100-103413-MM	100-103413-MM	EMC SELECT	SEL MA TCV-012MRLFLF-59-EB Mon	\$32	Each	10%	\$29	Other	F2
100-103419-MM	100-103419-MM	EMC SELECT	SEL MA VV FC32 WireDataPack Mnth	\$656	Each	10%	\$591	Other	F2
100-103423-MM	100-103423-MM	EMC SELECT	SEL MA TCV-012LFLFLR-58-RP Month	\$38	Each	10%	\$34	Other	F2
100G-SERV-APR	100G-SERV-APR	EMC SELECT	SEL-Advanced product repl. 100G optics	\$212	Each	10%	\$191	Other	F2
100G-SERV-EWS	100G-SERV-EWS	EMC SELECT	SEL-Extended Warranty 100G optics	\$294	Each	10%	\$265	Other	F2
100-TCX0857-MM	100-TCX0857-MM	EMC SELECT	SEL MA TCX-008-57 Month	\$26	Each	10%	\$23	Other	F2
100-TCX0858-MM	100-TCX0858-MM	EMC SELECT	SEL MA TCX-008-58 Month	\$26	Each	10%	\$23	Other	F2
100-TCX1257-MM	100-TCX1257-MM	EMC SELECT	SEL MA TCX-012-57 Month	\$39	Each	10%	\$35	Other	F2
100-TCX1258-MM	100-TCX1258-MM	EMC SELECT	SEL MA TCX-012-58 Month	\$40	Each	10%	\$36	Other	F2
100-TCX2457-MM	100-TCX2457-MM	EMC SELECT	SEL MA TCX-024-57 Month	\$74	Each	10%	\$67	Other	F2
100-TCX2458-MM	100-TCX2458-MM	EMC SELECT	SEL MA TCX-024-58 Month	\$78	Each	10%	\$70	Other	F2
100-TCX3657-MM	100-TCX3657-MM	EMC SELECT	SEL MA TCX-036-57 Month	\$109	Each	10%	\$98	Other	F2
100-TCX3658-MM	100-TCX3658-MM	EMC SELECT	SEL MA TCX-036-58 Month	\$122	Each	10%	\$110	Other	F2
100-TCX4857-MM	100-TCX4857-MM	EMC SELECT	SEL MA TCX-048-57 Month	\$148	Each	10%	\$133	Other	F2
100-TCX4858-MM	100-TCX4858-MM	EMC SELECT	SEL MA TCX-048-58 Month	\$165	Each	10%	\$148	Other	F2
10-1-PROMOBUNDLE	10-1-PROMOBUNDLE	EMC SELECT	SEL Unity DRaaS 100VM/50TB - PDX - 1YR	\$88,235	Each	10%	\$79,412	Other	F2
10-1-VMC-HOST	10-1-VMC-HOST	EMC SELECT	SEL VMC.Host.13-16XL - PDX - 1YR	\$61,161	Each	10%	\$55,045	Other	F2
11-1-PROMOBUNDLE	11-1-PROMOBUNDLE	EMC SELECT	SEL Unity DRaaS 100VM/50TB - RES - 1YR	\$88,235	Each	10%	\$79,412	Other	F2
11-1-PROMOVUNDLE	11-1-PROMOVUNDLE	EMC SELECT	SEL VSR DRaaS 100VM/50TB - RES - 1YR	\$88,235	Each	10%	\$79,412	Other	F2
11-1-UNITY-DR-TB	11-1-UNITY-DR-TB	EMC SELECT	SEL 1 Add'l TB Unity DRaaS - RES - 1Yr	\$1,486	Each	10%	\$1,338	Other	F2
11-1-UNITY-DR-VM	11-1-UNITY-DR-VM	EMC SELECT	SEL 1 Add'l VM Unity DRaaS - RES - 1Yr	\$1,134	Each	10%	\$1,020	Other	F2

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
11-1-VMC-HOST	11-1-VMC-HOST	EMC SELECT	SEL DRaaS VMC.Host.i3-16XL - RES - 1YR	\$61,161	Each	10%	\$55,045	Other	F2
11-1-VSR-DR-TB	11-1-VSR-DR-TB	EMC SELECT	SEL 1 Add'l TB VSR DRaaS - RES - 1Yr	\$1,073	Each	10%	\$966	Other	F2
12-1-PROMOBUNDLE	12-1-PROMOBUNDLE	EMC SELECT	SEL Unity DRaaS 100VM/50TB - SCL - 1YR	\$88,235	Each	10%	\$79,412	Other	F2
12-1-PROMOVUNDLE	12-1-PROMOVUNDLE	EMC SELECT	SEL VSR DRaaS 100VM/50TB - SCL - 1YR	\$88,235	Each	10%	\$79,412	Other	F2
12-1-VMC-HOST	12-1-VMC-HOST	EMC SELECT	SEL VMC.Host.i3-16XL - SCL - 1YR	\$61,161	Each	10%	\$55,045	Other	F2
14-1-PROMOBUNDLE	14-1-PROMOBUNDLE	EMC SELECT	SEL Unity DRaaS 100VM/50TB - LON - 1YR	\$114,706	Each	10%	\$103,235	Other	F2
14-1-PROMOVUNDLE	14-1-PROMOVUNDLE	EMC SELECT	SEL VSR DRaaS 100VM/50TB - LON - 1YR	\$114,706	Each	10%	\$103,235	Other	F2
14-1-VMC-HOST	14-1-VMC-HOST	EMC SELECT	SEL VMC.Host.i3-16XL - LON - 1YR	\$79,510	Each	10%	\$71,559	Other	F2
14-1-VSR-DR-TB	14-1-VSR-DR-TB	EMC SELECT	SEL 1 Add'l TB VSR DRaaS - LON - 1Yr	\$1,395	Each	10%	\$1,255	Other	F2
15-1-PROMOBUNDLE	15-1-PROMOBUNDLE	EMC SELECT	SEL Unity DRaaS 100VM/50TB - FRT - 1YR	\$132,353	Each	10%	\$119,118	Other	F2
15-1-PROMOVUNDLE	15-1-PROMOVUNDLE	EMC SELECT	SEL VSR DRaaS 100VM/50TB - FRT - 1YR	\$132,353	Each	10%	\$119,118	Other	F2
15-1-VSR-DR-TB	15-1-VSR-DR-TB	EMC SELECT	SEL 1 Add'l TB VSR DRaaS - FRT - 1Yr	\$1,609	Each	10%	\$1,448	Other	F2
16-32G-SERV-APR	16-32G-SERV-APR	EMC SELECT	SEL-Advanced product repl. FC optics	\$212	Each	10%	\$191	Other	F2
16-32G-SERV-EWS	16-32G-SERV-EWS	EMC SELECT	SEL-Extended Warranty FC optics	\$212	Each	10%	\$191	Other	F2
16G-SERV-APR	16G-SERV-APR	EMC SELECT	SEL-Advanced product repl. 16G optics	\$212	Each	10%	\$191	Other	F2
16G-SERV-EWS	16G-SERV-EWS	EMC SELECT	SEL-Extended Warranty 16G optics	\$212	Each	10%	\$191	Other	F2
200-200000-MM	200-200000-MM	EMC SELECT	SEL-MA LDX-E1000 Month	\$744	Each	10%	\$669	Other	F2
200-200003-MM	200-200003-MM	EMC SELECT	SEL-MA LDX-5108S Month	\$1,834	Each	10%	\$1,651	Other	F2
200-200006-MM	200-200006-MM	EMC SELECT	SEL-MA LDX-6204 Month	\$1,693	Each	10%	\$1,524	Other	F2
200-200007-MM	200-200007-MM	EMC SELECT	SEL-MA LDX-6208 Month	\$2,822	Each	10%	\$2,540	Other	F2
200-200011-MM	200-200011-MM	EMC SELECT	SEL-MA LDX-U1044 Month	\$2,992	Each	10%	\$2,693	Other	F2
200-200014-MM	200-200014-MM	EMC SELECT	SEL-MA LDX-E1040 Month	\$2,187	Each	10%	\$1,968	Other	F2
200-200015-MM	200-200015-MM	EMC SELECT	SEL-MA LDX-E1004 Month	\$2,187	Each	10%	\$1,968	Other	F2
200-200025-MM	200-200025-MM	EMC SELECT	SEL-MA LDX-E1000V-10TB-VW Month	\$362	Each	10%	\$326	Other	F2
200-200069-MM	200-200069-MM	EMC SELECT	SEL-MA FCS-FC11-4 Month	\$751	Each	10%	\$676	Other	F2
200-200070-MM	200-200070-MM	EMC SELECT	SEL-MA ISC-10GC1-4 Month	\$487	Each	10%	\$438	Other	F2
200-200072-MM	200-200072-MM	EMC SELECT	SEL-MA SMB-10GC2-4 Month	\$487	Each	10%	\$438	Other	F2
200-200073-MM	200-200073-MM	EMC SELECT	SEL-MA SMB-10GC3-4 Month	\$487	Each	10%	\$438	Other	F2
200-200075-MM	200-200075-MM	EMC SELECT	SEL-MA NFS-10GC3-4 Month	\$487	Each	10%	\$438	Other	F2
200-200076-MM	200-200076-MM	EMC SELECT	SEL-MA NFS-10GC4-4 Month	\$487	Each	10%	\$438	Other	F2
200-200077-MM	200-200077-MM	EMC SELECT	SEL-MA NFS-10GC41-4 Month	\$487	Each	10%	\$438	Other	F2
200-200078-MM	200-200078-MM	EMC SELECT	SEL-MA HCS-10GC1-4 Month	\$487	Each	10%	\$438	Other	F2
200-200079-MM	200-200079-MM	EMC SELECT	SEL-MA HCSS-10GC1-4 Month	\$138	Each	10%	\$124	Other	F2
200-200080-MM	200-200080-MM	EMC SELECT	SEL-MA OSSWT-10GC1-4 Month	\$138	Each	10%	\$124	Other	F2
200-200081-MM	200-200081-MM	EMC SELECT	SEL-MA AMZS3-10GC1-4 Month	\$139	Each	10%	\$125	Other	F2
200-200084-MM	200-200084-MM	EMC SELECT	SEL-MA KER-10GC1-4 Month	\$138	Each	10%	\$124	Other	F2
200-200086-MM	200-200086-MM	EMC SELECT	SEL-MA SMB-10GS2-4 Month	\$342	Each	10%	\$308	Other	F2
200-200087-MM	200-200087-MM	EMC SELECT	SEL-MA SMB-10GS3-4 Month	\$342	Each	10%	\$308	Other	F2
200-200089-MM	200-200089-MM	EMC SELECT	SEL-MA IPV6-10GC1-4 Month	\$1,114	Each	10%	\$1,003	Other	F2
200-200090-MM	200-200090-MM	EMC SELECT	SEL-MA FCS-FC11-8 Month	\$1,249	Each	10%	\$1,124	Other	F2
200-200091-MM	200-200091-MM	EMC SELECT	SEL-MA ISC-10GC1-8 Month	\$812	Each	10%	\$731	Other	F2
200-200093-MM	200-200093-MM	EMC SELECT	SEL-MA SMB-10GC2-8 Month	\$812	Each	10%	\$731	Other	F2
200-200094-MM	200-200094-MM	EMC SELECT	SEL-MA SMB-10GC3-8 Month	\$812	Each	10%	\$731	Other	F2
200-200096-MM	200-200096-MM	EMC SELECT	SEL-MA NFS-10GC3-8 Month	\$812	Each	10%	\$731	Other	F2
200-200097-MM	200-200097-MM	EMC SELECT	SEL-MA NFS-10GC4-8 Month	\$812	Each	10%	\$731	Other	F2
200-200098-MM	200-200098-MM	EMC SELECT	SEL-MA NFS-10GC41-8 Month	\$812	Each	10%	\$731	Other	F2
200-200099-MM	200-200099-MM	EMC SELECT	SEL-MA HCS-10GC1-8 Month	\$812	Each	10%	\$731	Other	F2
200-200100-MM	200-200100-MM	EMC SELECT	SEL-MA HCSS-10GC1-8 Month	\$232	Each	10%	\$209	Other	F2
200-200101-MM	200-200101-MM	EMC SELECT	SEL-MA OSSWT-10GC1-8 Month	\$232	Each	10%	\$209	Other	F2
200-200102-MM	200-200102-MM	EMC SELECT	SEL-MA AMZS3-10GC1-8 Month	\$228	Each	10%	\$205	Other	F2

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
200-200105-MM	200-200105-MM	EMC SELECT	SEL-MA KER-10GC1-8 Month	\$232	Each	10%	\$209	Other	F2
200-200107-MM	200-200107-MM	EMC SELECT	SEL-MA SMB-10GS2-8 Month	\$572	Each	10%	\$515	Other	F2
200-200108-MM	200-200108-MM	EMC SELECT	SEL-MA SMB-10GS3-8 Month	\$572	Each	10%	\$515	Other	F2
200-200110-MM	200-200110-MM	EMC SELECT	SEL-MA IPV6-10GC1-8 Month	\$1,859	Each	10%	\$1,673	Other	F2
200-200111-MM	200-200111-MM	EMC SELECT	SEL-MA LDXE-APP02 Month	\$500	Each	10%	\$450	Other	F2
200-200112-MM	200-200112-MM	EMC SELECT	SEL-MA LDXE-APP04 Month	\$751	Each	10%	\$676	Other	F2
200-200113-MM	200-200113-MM	EMC SELECT	SEL-MA LDXE-APP08 Month	\$1,249	Each	10%	\$1,124	Other	F2
200-200290	200-200290	EMC SELECT	SEL-PS LDX Base Wkld Design	\$34,118	Each	10%	\$30,706	Other	F2
200-200291	200-200291	EMC SELECT	SEL-PS LDX Sample Wkld Design	\$41,176	Each	10%	\$37,058	Other	F2
200-200292	200-200292	EMC SELECT	SEL-PS LDX Prod Wkld Design	\$44,706	Each	10%	\$40,235	Other	F2
200-200293	200-200293	EMC SELECT	SEL-PS LDX Prod VW Wkld Design	\$52,941	Each	10%	\$47,647	Other	F2
200-200294	200-200294	EMC SELECT	SEL-PS LDX Week Addon	\$17,647	Each	10%	\$15,882	Other	F2
200-200295	200-200295	EMC SELECT	SEL-TR LDX Training Class	\$5,882	Each	10%	\$5,294	Other	F2
200-200302-MM	200-200302-MM	EMC SELECT	SEL-MA LDX LDX-5104 Month	\$1,100	Each	10%	\$990	Other	F2
200-200305-MM	200-200305-MM	EMC SELECT	SEL-MA LDX LDX-6204-32G Month	\$4,075	Each	10%	\$3,668	Other	F2
200-200312-MM	200-200312-MM	EMC SELECT	SEL-MA NFSv3 NFS-10GS3-4 Month	\$342	Each	10%	\$308	Other	F2
200-200313-MM	200-200313-MM	EMC SELECT	SEL-MA NFSv3 NFS-10GS3-8 Month	\$572	Each	10%	\$515	Other	F2
200-200324-MM	200-200324-MM	EMC SELECT	SEL-MA HTTP HTTP-10GS3-4 Month	\$342	Each	10%	\$308	Other	F2
200-200325-MM	200-200325-MM	EMC SELECT	SEL-MA HTTP HTTP-10GS3-8 Month	\$572	Each	10%	\$515	Other	F2
200-200398-MM	200-200398-MM	EMC SELECT	SEL-MA FCS FCS-FCI2-4 Month	\$949	Each	10%	\$854	Other	F2
200-200401	200-200401	EMC SELECT	SEL-PS LDX Expert Svcs 5 days	\$15,882	Each	10%	\$14,294	Other	F2
200-200419-MM	200-200419-MM	EMC SELECT	SEL-MA WL Gen 7104-40G Month	\$2,649	Each	10%	\$2,384	Other	F2
200-200430-MM	200-200430-MM	EMC SELECT	SEL-MA ISC-40GC1-4 Month	\$1,174	Each	10%	\$1,057	Other	F2
200-200432-MM	200-200432-MM	EMC SELECT	SEL-MA SMB-40GC2-4 Month	\$1,174	Each	10%	\$1,057	Other	F2
200-200433-MM	200-200433-MM	EMC SELECT	SEL-MA SMB-40GC3-4 Month	\$1,174	Each	10%	\$1,057	Other	F2
200-200435-MM	200-200435-MM	EMC SELECT	SEL-MA NFS-40GC3-4 Month	\$1,174	Each	10%	\$1,057	Other	F2
200-200437-MM	200-200437-MM	EMC SELECT	SEL-MA NFS-40GC3-4 Month	\$1,174	Each	10%	\$1,057	Other	F2
200-200438-MM	200-200438-MM	EMC SELECT	SEL-MA NFS-40GC41-4 Month	\$1,174	Each	10%	\$1,057	Other	F2
200-200439-MM	200-200439-MM	EMC SELECT	SEL-MA AMZS3-40GC1-4 Month	\$1,174	Each	10%	\$1,057	Other	F2
200-200440-MM	200-200440-MM	EMC SELECT	SEL-MA HTTP-40GC1-4 Month	\$335	Each	10%	\$302	Other	F2
200-200441-MM	200-200441-MM	EMC SELECT	SEL-MA OSSWT-40GC1-4 Month	\$335	Each	10%	\$302	Other	F2
200-200442-MM	200-200442-MM	EMC SELECT	SEL-MA AMZS3-40GC1-4 Month	\$329	Each	10%	\$296	Other	F2
200-200445-MM	200-200445-MM	EMC SELECT	SEL-MA KER-40GC1-4 Month	\$335	Each	10%	\$302	Other	F2
200-200450-MM	200-200450-MM	EMC SELECT	SEL-MA IPV6-40GC1-4 Month	\$2,682	Each	10%	\$2,414	Other	F2
200-200482-MM	200-200482-MM	EMC SELECT	SEL MA 7104-25G 9x5Mo	\$2,065	Each	10%	\$1,858	Other	F2
200-200487-MM	200-200487-MM	EMC SELECT	SEL MA ISC-25GC1-4 9x5Mo	\$914	Each	10%	\$823	Other	F2
200-200489-MM	200-200489-MM	EMC SELECT	SEL MA SMB-25GC2-4 9x5Mo	\$914	Each	10%	\$823	Other	F2
200-200490-MM	200-200490-MM	EMC SELECT	SEL MA SMB-25GC3-4 9x5Mo	\$914	Each	10%	\$823	Other	F2
200-200492-MM	200-200492-MM	EMC SELECT	SEL MA NFS-25GC3-4 9x5Mo	\$914	Each	10%	\$823	Other	F2
200-200493-MM	200-200493-MM	EMC SELECT	SEL MA NFS-25GC4-4 9x5Mo	\$914	Each	10%	\$823	Other	F2
200-200494-MM	200-200494-MM	EMC SELECT	SEL MA NFS-25GC41-4 9x5Mo	\$914	Each	10%	\$823	Other	F2
200-200495-MM	200-200495-MM	EMC SELECT	SEL MA HCS-25GC1-4 9x5Mo	\$914	Each	10%	\$823	Other	F2
200-200496-MM	200-200496-MM	EMC SELECT	SEL MA HCSS-25GC1-4 9x5Mo	\$264	Each	10%	\$237	Other	F2
200-200497-MM	200-200497-MM	EMC SELECT	SEL MA OSSWT-25GC1-4 9x5Mo	\$264	Each	10%	\$237	Other	F2
200-200498-MM	200-200498-MM	EMC SELECT	SEL MA AMZS3-25GC1-4 9x5Mo	\$262	Each	10%	\$236	Other	F2
200-200501-MM	200-200501-MM	EMC SELECT	SEL MA KER-25GC1-4 9x5Mo	\$264	Each	10%	\$237	Other	F2



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Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
200-200506-MM	200-200506-MM	EMC SELECT	SEL MA IPV6-25GC1-4 9x5Mo	\$2,092	Each	10%	\$1,883	Other	F2
200-200519-MM	200-200519-MM	EMC SELECT	SEL MA WWisdom E2000 9x5Mo	\$744	Each	10%	\$669	Other	F2
200-200520-MM	200-200520-MM	EMC SELECT	SEL MA 7104-10G 9x5Mo	\$1,100	Each	10%	\$990	Other	F2
200-200521-MM	200-200521-MM	EMC SELECT	SEL MA 7108-10G 9x5Mo	\$1,834	Each	10%	\$1,651	Other	F2
200-200522-MM	200-200522-MM	EMC SELECT	SEL MA 6204-16G 9x5Mo	\$1,693	Each	10%	\$1,524	Other	F2
200-200523-MM	200-200523-MM	EMC SELECT	SEL MA 6208-16G 9x5Mo	\$2,822	Each	10%	\$2,540	Other	F2
200-200524-MM	200-200524-MM	EMC SELECT	SEL MA U2022-10G-16FC 9x5Mo	\$1,795	Each	10%	\$1,616	Other	F2
200-200525-MM	200-200525-MM	EMC SELECT	SEL MA U2044-10G-16FC 9x5Mo	\$2,992	Each	10%	\$2,693	Other	F2
200-200526-MM	200-200526-MM	EMC SELECT	SEL MA BN PROT 10G-2 9x5Mo	\$994	Each	10%	\$895	Other	F2
200-200527-MM	200-200527-MM	EMC SELECT	SEL MA BN PROT 10G-4 9x5Mo	\$1,489	Each	10%	\$1,340	Other	F2
200-200528-MM	200-200528-MM	EMC SELECT	SEL MA BN PROT 10G-8 9x5Mo	\$2,234	Each	10%	\$2,011	Other	F2
200-200529-MM	200-200529-MM	EMC SELECT	SEL MA BN PROT 25G-4 9x5Mo	\$2,795	Each	10%	\$2,516	Other	F2
200-200530-MM	200-200530-MM	EMC SELECT	SEL MA BN PROT 40G-2 9x5Mo	\$2,400	Each	10%	\$2,160	Other	F2
200-200531-MM	200-200531-MM	EMC SELECT	SEL MA BN PROT 40G-4 9x5Mo	\$3,602	Each	10%	\$3,242	Other	F2
200-200545-MM	200-200545-MM	EMC SELECT	SEL MA CI S3P-10GC1-4 9x5Mo	\$278	Each	10%	\$250	Other	F2
200-200546-MM	200-200546-MM	EMC SELECT	SEL MA CI S3P-10GC1-8 9x5Mo	\$465	Each	10%	\$418	Other	F2
200-200566-MM	200-200566-MM	EMC SELECT	SEL MA CI S3P-40GC1-4 9x5Mo	\$671	Each	10%	\$604	Other	F2
200-200567-MM	200-200567-MM	EMC SELECT	SEL MA CI S3P-25GC1-4 9x5Mo	\$526	Each	10%	\$473	Other	F2
200-200585-MM	200-200585-MM	EMC SELECT	SEL-MA WW SB-APP04 9x5Mo	\$1,249	Each	10%	\$1,124	Other	F2
200-200586-MM	200-200586-MM	EMC SELECT	SEL-MA SBWLG VLF25604-32G 9x5Mo	\$2,065	Each	10%	\$1,858	Other	F2
200-200589-MM	200-200589-MM	EMC SELECT	SEL MA WW Standard 1 Mon	\$1	Each	10%	\$1	Other	F2
200-200590-MM	200-200590-MM	EMC SELECT	SEL MA WW Standard 1000 Mon	\$1,176	Each	10%	\$1,059	Other	F2
200-200591-MM	200-200591-MM	EMC SELECT	SEL MA WW Standard 10000 Mon	\$11,765	Each	10%	\$10,588	Other	F2
200-200594-MM	200-200594-MM	EMC SELECT	SEL MA BN PROT V5Plus 9x5Mo	\$814	Each	10%	\$733	Other	F2
3048AMER1PMC	3048AMER1PMC	EMC SELECT	SEL S3048-ON 1 Yr ProSupport MC (4 hr)	\$1,254	Each	10%	\$1,129	Other	F2
3048AMER1PNBD	3048AMER1PNBD	EMC SELECT	SEL S3048-ON 1 Yr ProSupport NBD	\$614	Each	10%	\$553	Other	F2
3048AMER1PPMC	3048AMER1PPMC	EMC SELECT	SEL S3048-ON 1Yr ProSupport Plus MC(4hr)	\$1,724	Each	10%	\$1,552	Other	F2
3048AMER1RTD	3048AMER1RTD	EMC SELECT	SEL S3048-ON 1 Yr Return to Depot	\$85	Each	10%	\$77	Other	F2
3048AMER3PMC	3048AMER3PMC	EMC SELECT	SEL S3048-ON 3 Yr ProSupport MC (4 hr)	\$2,424	Each	10%	\$2,182	Other	F2
3048AMER3PPMC	3048AMER3PPMC	EMC SELECT	SEL S3048-ON 3Yr ProSupport Plus MC(4hr)	\$3,364	Each	10%	\$3,028	Other	F2
3048AMER3PSNBD	3048AMER3PSNBD	EMC SELECT	SEL S3048-ON 3 Yr ProSupport NBD	\$1,134	Each	10%	\$1,021	Other	F2
3048AMER5PMC	3048AMER5PMC	EMC SELECT	SEL S3048-ON 5 Yr ProSupport MC (4 hr)	\$3,824	Each	10%	\$3,442	Other	F2
3048AMER5PNBD	3048AMER5PNBD	EMC SELECT	SEL S3048-ON 5 Yr ProSupport NBD	\$1,774	Each	10%	\$1,597	Other	F2
3048AMER5PPMC	3048AMER5PPMC	EMC SELECT	SEL S3048-ON 5Yr ProSupport Plus MC(4hr)	\$5,324	Each	10%	\$4,792	Other	F2
3048APJ1PPMC	3048APJ1PPMC	EMC SELECT	SEL S3048-ON 1Yr ProSupport Plus MC(4hr)	\$1,803	Each	10%	\$1,622	Other	F2
3048APJ1RTD	3048APJ1RTD	EMC SELECT	SEL S3048-ON 1 Yr Return to Depot	\$78	Each	10%	\$70	Other	F2
3048APJ3PNBD	3048APJ3PNBD	EMC SELECT	SEL S3048-ON 3 Yr ProSupport NBD	\$1,171	Each	10%	\$1,054	Other	F2
3048BRA1PMC	3048BRA1PMC	EMC SELECT	SEL S3048-ON 1 Yr ProSupport MC (4 hr)	\$878	Each	10%	\$790	Other	F2
3048BRA1PNBD	3048BRA1PNBD	EMC SELECT	SEL S3048-ON 1 Yr ProSupport NBD	\$430	Each	10%	\$387	Other	F2
3048BRA1PPMC	3048BRA1PPMC	EMC SELECT	SEL S3048-ON 1Yr ProSupport Plus MC(4hr)	\$1,207	Each	10%	\$1,086	Other	F2
3048BRA1RTD	3048BRA1RTD	EMC SELECT	SEL S3048-ON 1 Yr Return to Depot	\$85	Each	10%	\$77	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
3048BRA3PMC	3048BRA3PMC	EMC SELECT	SEL S3048-ON 3 Yr ProSupport MC (4 hr)	\$1,697	Each	10%	\$1,527	Other	F2	
3048BRA3PPMC	3048BRA3PPMC	EMC SELECT	SEL S3048-ON 3Yr ProSupport Plus MC(4hr)	\$2,355	Each	10%	\$2,119	Other	F2	
3048BRA3PSNBD	3048BRA3PSNBD	EMC SELECT	SEL S3048-ON 3 Yr ProSupport NBD	\$794	Each	10%	\$714	Other	F2	
3048BRA5PMC	3048BRA5PMC	EMC SELECT	SEL S3048-ON 5 Yr ProSupport MC (4 hr)	\$2,677	Each	10%	\$2,409	Other	F2	
3048BRA5PNBD	3048BRA5PNBD	EMC SELECT	SEL S3048-ON 5 Yr ProSupport NBD	\$1,242	Each	10%	\$1,118	Other	F2	
3048BRA5PPMC	3048BRA5PPMC	EMC SELECT	SEL S3048-ON 5Yr ProSupport Plus MC(4hr)	\$3,727	Each	10%	\$3,354	Other	F2	
3048EMEA1PMC	3048EMEA1PMC	EMC SELECT	SEL S3048-ON 1 Yr ProSupport MC (4 hr)	\$1,456	Each	10%	\$1,310	Other	F2	
3048EMEA1PNBD	3048EMEA1PNBD	EMC SELECT	SEL S3048-ON 1 Yr ProSupport NBD	\$348	Each	10%	\$313	Other	F2	
3048EMEA1PPMC	3048EMEA1PPMC	EMC SELECT	SEL S3048-ON 1Yr ProSupport Plus MC(4hr)	\$2,133	Each	10%	\$1,919	Other	F2	
3048EMEA1RTD	3048EMEA1RTD	EMC SELECT	SEL S3048-ON 1 Yr Return to Depot	\$237	Each	10%	\$213	Other	F2	
3048EMEA3PMC	3048EMEA3PMC	EMC SELECT	SEL S3048-ON 3 Yr ProSupport MC (4 hr)	\$3,149	Each	10%	\$2,834	Other	F2	
3048EMEA3PNBD	3048EMEA3PNBD	EMC SELECT	SEL S3048-ON 3 Yr ProSupport NBD	\$2,102	Each	10%	\$1,892	Other	F2	
3048EMEA3PPMC	3048EMEA3PPMC	EMC SELECT	SEL S3048-ON 3Yr ProSupport Plus MC(4hr)	\$4,502	Each	10%	\$4,052	Other	F2	
3048EMEA5PMC	3048EMEA5PMC	EMC SELECT	SEL S3048-ON 5 Yr ProSupport MC (4 hr)	\$5,180	Each	10%	\$4,662	Other	F2	
3048EMEA5PNBD	3048EMEA5PNBD	EMC SELECT	SEL S3048-ON 5 Yr ProSupport NBD	\$2,472	Each	10%	\$2,224	Other	F2	
3048EMEA5PPMC	3048EMEA5PPMC	EMC SELECT	SEL S3048-ON 5Yr ProSupport Plus MC(4hr)	\$7,346	Each	10%	\$6,611	Other	F2	
3048LATAM1PMC	3048LATAM1PMC	EMC SELECT	SEL S3048-ON 1 Yr ProSupport MC (4 hr)	\$1,129	Each	10%	\$1,016	Other	F2	
3048LATAM1PNBD	3048LATAM1PNBD	EMC SELECT	SEL S3048-ON 1 Yr ProSupport NBD	\$553	Each	10%	\$497	Other	F2	
3048LATAM1PPMC	3048LATAM1PPMC	EMC SELECT	SEL S3048-ON 1Yr ProSupport Plus MC(4hr)	\$1,552	Each	10%	\$1,396	Other	F2	
3048LATAM1RTD	3048LATAM1RTD	EMC SELECT	SEL S3048-ON 1 Yr Return to Depot	\$85	Each	10%	\$77	Other	F2	
3048LATAM3PMC	3048LATAM3PMC	EMC SELECT	SEL S3048-ON 3 Yr ProSupport MC (4 hr)	\$2,182	Each	10%	\$1,963	Other	F2	
3048LATAM3PNBD	3048LATAM3PNBD	EMC SELECT	SEL S3048-ON 3 Yr ProSupport NBD	\$1,021	Each	10%	\$919	Other	F2	
3048LATAM3PPMC	3048LATAM3PPMC	EMC SELECT	SEL S3048-ON 3Yr ProSupport Plus MC(4hr)	\$3,028	Each	10%	\$2,725	Other	F2	
3048LATAM5PMC	3048LATAM5PMC	EMC SELECT	SEL S3048-ON 5 Yr ProSupport MC (4 hr)	\$3,442	Each	10%	\$3,097	Other	F2	
3048LATAM5PNBD	3048LATAM5PNBD	EMC SELECT	SEL S3048-ON 5 Yr ProSupport NBD	\$1,597	Each	10%	\$1,437	Other	F2	
3048LATAM5PPMC	3048LATAM5PPMC	EMC SELECT	SEL S3048-ON 5Yr ProSupport Plus MC(4hr)	\$4,792	Each	10%	\$4,312	Other	F2	
4112FAMER1PMC	4112FAMER1PMC	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport MC (4 hr)	\$1,699	Each	10%	\$1,529	Other	F2	
4112FAMER1PNBD	4112FAMER1PNBD	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport NBD	\$799	Each	10%	\$719	Other	F2	
4112FAMER1PPMC	4112FAMER1PPMC	EMC SELECT	SEL S4112F-ON 1Yr ProSupportPlus MC(4hr)	\$2,298	Each	10%	\$2,068	Other	F2	
4112FAMER1RTD	4112FAMER1RTD	EMC SELECT	SEL S4112F-ON 1 Yr Return to Depot	\$199	Each	10%	\$179	Other	F2	
4112FAMER3PMC	4112FAMER3PMC	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport MC (4 hr)	\$3,198	Each	10%	\$2,878	Other	F2	
4112FAMER3PNBD	4112FAMER3PNBD	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport NBD	\$1,399	Each	10%	\$1,259	Other	F2	
4112FAMER3PPMC	4112FAMER3PPMC	EMC SELECT	SEL S4112F-ON 3Yr ProSupportPlus MC(4hr)	\$4,398	Each	10%	\$3,958	Other	F2	
4112FAMER5PMC	4112FAMER5PMC	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport MC (4 hr)	\$4,997	Each	10%	\$4,497	Other	F2	
4112FAMER5PNBD	4112FAMER5PNBD	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport NBD	\$2,118	Each	10%	\$1,908	Other	F2	
4112FAMER5PPMC	4112FAMER5PPMC	EMC SELECT	SEL S4112F-ON 5Yr ProSupportPlus MC(4hr)	\$6,917	Each	10%	\$6,225	Other	F2	
4112FAPJ1PMC	4112FAPJ1PMC	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport MC (4 hr)	\$1,866	Each	10%	\$1,679	Other	F2	
4112FAPJ1PNBD	4112FAPJ1PNBD	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport NBD	\$933	Each	10%	\$840	Other	F2	
4112FAPJ1PPMC	4112FAPJ1PPMC	EMC SELECT	SEL S4112F-ON 1Yr ProSupportPlus MC(4hr)	\$2,613	Each	10%	\$2,352	Other	F2	
4112FAPJ1RTD	4112FAPJ1RTD	EMC SELECT	SEL S4112F-ON 1 Yr Return to Depot	\$187	Each	10%	\$168	Other	F2	
4112FAPJ3PMC	4112FAPJ3PMC	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport MC (4 hr)	\$3,733	Each	10%	\$3,360	Other	F2	
4112FAPJ3PNBD	4112FAPJ3PNBD	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport NBD	\$1,867	Each	10%	\$1,680	Other	F2	
4112FAPJ3PPMC	4112FAPJ3PPMC	EMC SELECT	SEL S4112F-ON 3Yr ProSupportPlus MC(4hr)	\$5,226	Each	10%	\$4,703	Other	F2	
4112FAPJ5PMC	4112FAPJ5PMC	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport MC (4 hr)	\$6,720	Each	10%	\$6,048	Other	F2	
4112FAPJ5PNBD	4112FAPJ5PNBD	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport NBD	\$3,361	Each	10%	\$3,025	Other	F2	
4112FAPJ5PPMC	4112FAPJ5PPMC	EMC SELECT	SEL S4112F-ON 5Yr ProSupportPlus MC(4hr)	\$9,409	Each	10%	\$8,468	Other	F2	
4112FBRA1PMC	4112FBRA1PMC	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport MC (4 hr)	\$1,249	Each	10%	\$1,124	Other	F2	
4112FBRA1PNBD	4112FBRA1PNBD	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport NBD	\$619	Each	10%	\$557	Other	F2	
4112FBRA1PPMC	4112FBRA1PPMC	EMC SELECT	SEL S4112F-ON 1Yr ProSupportPlus MC(4hr)	\$1,688	Each	10%	\$1,501	Other	F2	
4112FBRA1RTD	4112FBRA1RTD	EMC SELECT	SEL S4112F-ON 1 Yr Return to Depot	\$199	Each	10%	\$179	Other	F2	
4112FBRA3PMC	4112FBRA3PMC	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport MC (4 hr)	\$2,298	Each	10%	\$2,068	Other	F2	
4112FBRA3PNBD	4112FBRA3PNBD	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport NBD	\$1,039	Each	10%	\$935	Other	F2	
4112FBRA3PPMC	4112FBRA3PPMC	EMC SELECT	SEL S4112F-ON 3Yr ProSupportPlus MC(4hr)	\$3,138	Each	10%	\$2,824	Other	F2	
4112FBRA5PMC	4112FBRA5PMC	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport MC (4 hr)	\$3,557	Each	10%	\$3,201	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
4112FBRA5PNBD	4112FBRA5PNBD	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport NBD	\$1,542	Each	10%		\$1,388	Other	F2
4112FBRA5PPMC	4112FBRA5PPMC	EMC SELECT	SEL S4112F-ON 5Yr ProSupportPlus MC(4hr)	\$4,901	Each	10%		\$4,411	Other	F2
4112FEMEA1PMC	4112FEMEA1PMC	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport MC (4 hr)	\$1,501	Each	10%		\$1,351	Other	F2
4112FEMEA1PNBD	4112FEMEA1PNBD	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport NBD	\$667	Each	10%		\$600	Other	F2
4112FEMEA1PPMC	4112FEMEA1PPMC	EMC SELECT	SEL S4112F-ON 1Yr ProSupportPlus MC(4hr)	\$2,135	Each	10%		\$1,921	Other	F2
4112FEMEA1RTD	4112FEMEA1RTD	EMC SELECT	SEL S4112F-ON 1 Yr Return to Depot	\$178	Each	10%		\$160	Other	F2
4112FEMEA3PMC	4112FEMEA3PMC	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport MC (4 hr)	\$3,169	Each	10%		\$2,852	Other	F2
4112FEMEA3PNBD	4112FEMEA3PNBD	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport NBD	\$1,501	Each	10%		\$1,351	Other	F2
4112FEMEA3PPMC	4112FEMEA3PPMC	EMC SELECT	SEL S4112F-ON 3Yr ProSupportPlus MC(4hr)	\$4,278	Each	10%		\$3,850	Other	F2
4112FEMEA5PMC	4112FEMEA5PMC	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport MC (4 hr)	\$5,170	Each	10%		\$4,653	Other	F2
4112FEMEA5PNBD	4112FEMEA5PNBD	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport NBD	\$2,501	Each	10%		\$2,251	Other	F2
4112FEMEA5PPMC	4112FEMEA5PPMC	EMC SELECT	SEL S4112F-ON 5Yr ProSupportPlus MC(4hr)	\$7,040	Each	10%		\$6,336	Other	F2
4112FLATAM1PMC	4112FLATAM1PMC	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport MC (4 hr)	\$1,549	Each	10%		\$1,394	Other	F2
4112FLATAM1PNBD	4112FLATAM1PNBD	EMC SELECT	SEL S4112F-ON 1 Yr ProSupport NBD	\$739	Each	10%		\$665	Other	F2
4112FLATAM1PPMC	4112FLATAM1PPMC	EMC SELECT	SEL S4112F-ON 1Yr ProSupportPlus MC(4hr)	\$2,088	Each	10%		\$1,879	Other	F2
4112FLATAM1RTD	4112FLATAM1RTD	EMC SELECT	SEL S4112F-ON 1 Yr Return to Depot	\$199	Each	10%		\$179	Other	F2
4112FLATAM3PMC	4112FLATAM3PMC	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport MC (4 hr)	\$2,898	Each	10%		\$2,608	Other	F2
4112FLATAM3PNBD	4112FLATAM3PNBD	EMC SELECT	SEL S4112F-ON 3 Yr ProSupport NBD	\$1,279	Each	10%		\$1,151	Other	F2
4112FLATAM3PPMC	4112FLATAM3PPMC	EMC SELECT	SEL S4112F-ON 3Yr ProSupportPlus MC(4hr)	\$3,978	Each	10%		\$3,580	Other	F2
4112FLATAM5PMC	4112FLATAM5PMC	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport MC (4 hr)	\$4,517	Each	10%		\$4,065	Other	F2
4112FLATAM5PNBD	4112FLATAM5PNBD	EMC SELECT	SEL S4112F-ON 5 Yr ProSupport NBD	\$2,118	Each	10%		\$1,906	Other	F2
4112FLATAM5PPMC	4112FLATAM5PPMC	EMC SELECT	SEL S4112F-ON 5Yr ProSupportPlus MC(4hr)	\$6,245	Each	10%		\$5,621	Other	F2
4112TAMER1PMC	4112TAMER1PMC	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport MC (4 hr)	\$1,699	Each	10%		\$1,529	Other	F2
4112TAMER1PNBD	4112TAMER1PNBD	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport NBD	\$799	Each	10%		\$719	Other	F2
4112TAMER1PPMC	4112TAMER1PPMC	EMC SELECT	SEL S4112T-ON 1Yr ProSupportPlus MC(4hr)	\$2,298	Each	10%		\$2,068	Other	F2
4112TAMER1RTD	4112TAMER1RTD	EMC SELECT	SEL S4112T-ON 1 Yr Return to Depot	\$199	Each	10%		\$179	Other	F2
4112TAMER3PMC	4112TAMER3PMC	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport MC (4 hr)	\$3,198	Each	10%		\$2,878	Other	F2
4112TAMER3PNBD	4112TAMER3PNBD	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport NBD	\$1,399	Each	10%		\$1,259	Other	F2
4112TAMER3PPMC	4112TAMER3PPMC	EMC SELECT	SEL S4112T-ON 3Yr ProSupportPlus MC(4hr)	\$4,398	Each	10%		\$3,958	Other	F2
4112TAMER5PMC	4112TAMER5PMC	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport MC (4 hr)	\$4,997	Each	10%		\$4,497	Other	F2
4112TAMER5PNBD	4112TAMER5PNBD	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport NBD	\$2,118	Each	10%		\$1,906	Other	F2
4112TAMER5PPMC	4112TAMER5PPMC	EMC SELECT	SEL S4112T-ON 5Yr ProSupportPlus MC(4hr)	\$6,917	Each	10%		\$6,225	Other	F2
4112TAPJ1PMC	4112TAPJ1PMC	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport MC (4 hr)	\$1,655	Each	10%		\$1,490	Other	F2
4112TAPJ1PNBD	4112TAPJ1PNBD	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport NBD	\$827	Each	10%		\$744	Other	F2
4112TAPJ1PPMC	4112TAPJ1PPMC	EMC SELECT	SEL S4112T-ON 1Yr ProSupportPlus MC(4hr)	\$2,315	Each	10%		\$2,084	Other	F2
4112TAPJ1RTD	4112TAPJ1RTD	EMC SELECT	SEL S4112T-ON 1 Yr Return to Depot	\$165	Each	10%		\$149	Other	F2
4112TAPJ3PMC	4112TAPJ3PMC	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport MC (4 hr)	\$3,308	Each	10%		\$2,977	Other	F2
4112TAPJ3PNBD	4112TAPJ3PNBD	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport NBD	\$1,654	Each	10%		\$1,489	Other	F2
4112TAPJ3PPMC	4112TAPJ3PPMC	EMC SELECT	SEL S4112T-ON 3Yr ProSupportPlus MC(4hr)	\$4,631	Each	10%		\$4,168	Other	F2
4112TAPJ5PMC	4112TAPJ5PMC	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport MC (4 hr)	\$5,954	Each	10%		\$5,359	Other	F2
4112TAPJ5PNBD	4112TAPJ5PNBD	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport NBD	\$2,977	Each	10%		\$2,679	Other	F2
4112TAPJ5PPMC	4112TAPJ5PPMC	EMC SELECT	SEL S4112T-ON 5Yr ProSupportPlus MC(4hr)	\$8,336	Each	10%		\$7,502	Other	F2
4112TBRA1PMC	4112TBRA1PMC	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport MC (4 hr)	\$1,249	Each	10%		\$1,124	Other	F2
4112TBRA1PNBD	4112TBRA1PNBD	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport NBD	\$619	Each	10%		\$557	Other	F2
4112TBRA1PPMC	4112TBRA1PPMC	EMC SELECT	SEL S4112T-ON 1Yr ProSupportPlus MC(4hr)	\$1,668	Each	10%		\$1,501	Other	F2
4112TBRA1RTD	4112TBRA1RTD	EMC SELECT	SEL S4112T-ON 1 Yr Return to Depot	\$199	Each	10%		\$179	Other	F2
4112TBRA3PMC	4112TBRA3PMC	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport MC (4 hr)	\$2,298	Each	10%		\$2,068	Other	F2
4112TBRA3PNBD	4112TBRA3PNBD	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport NBD	\$1,039	Each	10%		\$935	Other	F2
4112TBRA3PPMC	4112TBRA3PPMC	EMC SELECT	SEL S4112T-ON 3Yr ProSupportPlus MC(4hr)	\$3,138	Each	10%		\$2,824	Other	F2
4112TBRA5PMC	4112TBRA5PMC	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport MC (4 hr)	\$3,557	Each	10%		\$3,201	Other	F2
4112TBRA5PNBD	4112TBRA5PNBD	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport NBD	\$1,542	Each	10%		\$1,388	Other	F2
4112TBRA5PPMC	4112TBRA5PPMC	EMC SELECT	SEL S4112T-ON 5Yr ProSupportPlus MC(4hr)	\$4,901	Each	10%		\$4,411	Other	F2
4112TEMEA1PMC	4112TEMEA1PMC	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport MC (4 hr)	\$1,609	Each	10%		\$1,448	Other	F2
4112TEMEA1PNBD	4112TEMEA1PNBD	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport NBD	\$715	Each	10%		\$644	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
4112TEMEA1PPMC	4112TEMEA1PPMC	EMC SELECT	SEL S4112T-ON 1Yr ProSupportPlus MC(4hr)	\$2,288	Each	10%	\$2,059	Other	F2	
4112TEMEA1RTD	4112TEMEA1RTD	EMC SELECT	SEL S4112T-ON 1 Yr Return to Depot	\$190	Each	10%	\$171	Other	F2	
4112TEMEA3PMC	4112TEMEA3PMC	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport MC (4 hr)	\$3,396	Each	10%	\$3,056	Other	F2	
4112TEMEA3PNBD	4112TEMEA3PNBD	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport NBD	\$1,609	Each	10%	\$1,448	Other	F2	
4112TEMEA3PPMC	4112TEMEA3PPMC	EMC SELECT	SEL S4112T-ON 3Yr ProSupportPlus MC(4hr)	\$4,585	Each	10%	\$4,127	Other	F2	
4112TEMEA5PMC	4112TEMEA5PMC	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport MC (4 hr)	\$5,541	Each	10%	\$4,987	Other	F2	
4112TEMEA5PNBD	4112TEMEA5PNBD	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport NBD	\$2,681	Each	10%	\$2,413	Other	F2	
4112TEMEA5PPMC	4112TEMEA5PPMC	EMC SELECT	SEL S4112T-ON 5Yr ProSupportPlus MC(4hr)	\$7,544	Each	10%	\$6,790	Other	F2	
4112TLATAM1PMC	4112TLATAM1PMC	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport MC (4 hr)	\$1,549	Each	10%	\$1,394	Other	F2	
4112TLATAM1PNBD	4112TLATAM1PNBD	EMC SELECT	SEL S4112T-ON 1 Yr ProSupport NBD	\$739	Each	10%	\$665	Other	F2	
4112TLATAM1PPMC	4112TLATAM1PPMC	EMC SELECT	SEL S4112T-ON 1Yr ProSupportPlus MC(4hr)	\$2,088	Each	10%	\$1,879	Other	F2	
4112TLATAM1RTD	4112TLATAM1RTD	EMC SELECT	SEL S4112T-ON 1 Yr Return to Depot	\$199	Each	10%	\$179	Other	F2	
4112TLATAM3PMC	4112TLATAM3PMC	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport MC (4 hr)	\$2,898	Each	10%	\$2,608	Other	F2	
4112TLATAM3PNBD	4112TLATAM3PNBD	EMC SELECT	SEL S4112T-ON 3 Yr ProSupport NBD	\$1,279	Each	10%	\$1,151	Other	F2	
4112TLATAM3PPMC	4112TLATAM3PPMC	EMC SELECT	SEL S4112T-ON 3Yr ProSupportPlus MC(4hr)	\$3,978	Each	10%	\$3,580	Other	F2	
4112TLATAM5PMC	4112TLATAM5PMC	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport MC (4 hr)	\$4,517	Each	10%	\$4,065	Other	F2	
4112TLATAM5PNBD	4112TLATAM5PNBD	EMC SELECT	SEL S4112T-ON 5 Yr ProSupport NBD	\$2,118	Each	10%	\$1,906	Other	F2	
4112TLATAM5PPMC	4112TLATAM5PPMC	EMC SELECT	SEL S4112T-ON 5Yr ProSupportPlus MC(4hr)	\$6,245	Each	10%	\$5,621	Other	F2	
4128FAMER1PMC	4128FAMER1PMC	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport MC (4 hr)	\$2,070	Each	10%	\$1,863	Other	F2	
4128FAMER1PNBD	4128FAMER1PNBD	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport NBD	\$972	Each	10%	\$875	Other	F2	
4128FAMER1PPMC	4128FAMER1PPMC	EMC SELECT	SEL S4128F-ON 1Yr ProSupportPlus MC(4hr)	\$2,618	Each	10%	\$2,356	Other	F2	
4128FAMER1RTD	4128FAMER1RTD	EMC SELECT	SEL S4128F-ON 1 Yr Return to Depot	\$240	Each	10%	\$216	Other	F2	
4128FAMER3PMC	4128FAMER3PMC	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport MC (4 hr)	\$3,899	Each	10%	\$3,509	Other	F2	
4128FAMER3PNBD	4128FAMER3PNBD	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport NBD	\$1,704	Each	10%	\$1,534	Other	F2	
4128FAMER3PPMC	4128FAMER3PPMC	EMC SELECT	SEL S4128F-ON 3Yr ProSupportPlus MC(4hr)	\$4,997	Each	10%	\$4,497	Other	F2	
4128FAMER5PMC	4128FAMER5PMC	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport MC (4 hr)	\$6,094	Each	10%	\$5,485	Other	F2	
4128FAMER5PNBD	4128FAMER5PNBD	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport NBD	\$2,582	Each	10%	\$2,324	Other	F2	
4128FAMER5PPMC	4128FAMER5PPMC	EMC SELECT	SEL S4128F-ON 5Yr ProSupportPlus MC(4hr)	\$7,851	Each	10%	\$7,066	Other	F2	
4128FAPJ1PMC	4128FAPJ1PMC	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport MC (4 hr)	\$2,045	Each	10%	\$1,841	Other	F2	
4128FAPJ1PNBD	4128FAPJ1PNBD	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport NBD	\$1,023	Each	10%	\$920	Other	F2	
4128FAPJ1PPMC	4128FAPJ1PPMC	EMC SELECT	SEL S4128F-ON 1Yr ProSupportPlus MC(4hr)	\$2,863	Each	10%	\$2,576	Other	F2	
4128FAPJ1RTD	4128FAPJ1RTD	EMC SELECT	SEL S4128F-ON 1 Yr Return to Depot	\$204	Each	10%	\$184	Other	F2	
4128FAPJ3PMC	4128FAPJ3PMC	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport MC (4 hr)	\$4,090	Each	10%	\$3,681	Other	F2	
4128FAPJ3PNBD	4128FAPJ3PNBD	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport NBD	\$2,045	Each	10%	\$1,841	Other	F2	
4128FAPJ3PPMC	4128FAPJ3PPMC	EMC SELECT	SEL S4128F-ON 3Yr ProSupportPlus MC(4hr)	\$5,726	Each	10%	\$5,153	Other	F2	
4128FAPJ5PMC	4128FAPJ5PMC	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport MC (4 hr)	\$7,364	Each	10%	\$6,628	Other	F2	
4128FAPJ5PNBD	4128FAPJ5PNBD	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport NBD	\$3,682	Each	10%	\$3,314	Other	F2	
4128FAPJ5PPMC	4128FAPJ5PPMC	EMC SELECT	SEL S4128F-ON 5Yr ProSupportPlus MC(4hr)	\$10,308	Each	10%	\$9,277	Other	F2	
4128FBRA1PMC	4128FBRA1PMC	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport MC (4 hr)	\$1,521	Each	10%	\$1,369	Other	F2	
4128FBRA1PNBD	4128FBRA1PNBD	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport NBD	\$752	Each	10%	\$677	Other	F2	
4128FBRA1PPMC	4128FBRA1PPMC	EMC SELECT	SEL S4128F-ON 1Yr ProSupportPlus MC(4hr)	\$1,905	Each	10%	\$1,715	Other	F2	
4128FBRA1RTD	4128FBRA1RTD	EMC SELECT	SEL S4128F-ON 1 Yr Return to Depot	\$240	Each	10%	\$216	Other	F2	
4128FBRA3PMC	4128FBRA3PMC	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport MC (4 hr)	\$2,801	Each	10%	\$2,521	Other	F2	
4128FBRA3PNBD	4128FBRA3PNBD	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport NBD	\$1,265	Each	10%	\$1,139	Other	F2	
4128FBRA3PPMC	4128FBRA3PPMC	EMC SELECT	SEL S4128F-ON 3Yr ProSupportPlus MC(4hr)	\$3,570	Each	10%	\$3,213	Other	F2	
4128FBRA5PMC	4128FBRA5PMC	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport MC (4 hr)	\$4,338	Each	10%	\$3,904	Other	F2	
4128FBRA5PNBD	4128FBRA5PNBD	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport NBD	\$1,879	Each	10%	\$1,691	Other	F2	
4128FBRA5PPMC	4128FBRA5PPMC	EMC SELECT	SEL S4128F-ON 5Yr ProSupportPlus MC(4hr)	\$5,568	Each	10%	\$5,011	Other	F2	
4128FEMEA1PMC	4128FEMEA1PMC	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport MC (4 hr)	\$2,327	Each	10%	\$2,094	Other	F2	
4128FEMEA1PNBD	4128FEMEA1PNBD	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport NBD	\$1,041	Each	10%	\$937	Other	F2	
4128FEMEA1PPMC	4128FEMEA1PPMC	EMC SELECT	SEL S4128F-ON 1Yr ProSupportPlus MC(4hr)	\$3,305	Each	10%	\$2,974	Other	F2	
4128FEMEA1RTD	4128FEMEA1RTD	EMC SELECT	SEL S4128F-ON 1 Yr Return to Depot	\$415	Each	10%	\$373	Other	F2	
4128FEMEA3PMC	4128FEMEA3PMC	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport MC (4 hr)	\$4,897	Each	10%	\$4,407	Other	F2	
4128FEMEA3PNBD	4128FEMEA3PNBD	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport NBD	\$2,327	Each	10%	\$2,094	Other	F2	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
4128FEMEA3PPMC	4128FEMEA3PPMC	EMC SELECT	SEL S4128F-ON 3Yr ProSupportPlus MC(4hr)	\$6,610	Each	10%	\$5,949	Other	F2
4128FEMEA5PMC	4128FEMEA5PMC	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport MC (4 hr)	\$7,982	Each	10%	\$7,184	Other	F2
4128FEMEA5PNBD	4128FEMEA5PNBD	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport NBD	\$3,868	Each	10%	\$3,482	Other	F2
4128FEMEA5PPMC	4128FEMEA5PPMC	EMC SELECT	SEL S4128F-ON 5Yr ProSupportPlus MC(4hr)	\$10,871	Each	10%	\$9,784	Other	F2
4128FLATAM1PMC	4128FLATAM1PMC	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport MC (4 hr)	\$1,887	Each	10%	\$1,698	Other	F2
4128FLATAM1PNBD	4128FLATAM1PNBD	EMC SELECT	SEL S4128F-ON 1 Yr ProSupport NBD	\$899	Each	10%	\$809	Other	F2
4128FLATAM1PPMC	4128FLATAM1PPMC	EMC SELECT	SEL S4128F-ON 1Yr ProSupportPlus MC(4hr)	\$2,380	Each	10%	\$2,142	Other	F2
4128FLATAM1RTD	4128FLATAM1RTD	EMC SELECT	SEL S4128F-ON 1 Yr Return to Depot	\$240	Each	10%	\$216	Other	F2
4128FLATAM3PMC	4128FLATAM3PMC	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport MC (4 hr)	\$3,533	Each	10%	\$3,180	Other	F2
4128FLATAM3PNBD	4128FLATAM3PNBD	EMC SELECT	SEL S4128F-ON 3 Yr ProSupport NBD	\$1,558	Each	10%	\$1,402	Other	F2
4128FLATAM3PPMC	4128FLATAM3PPMC	EMC SELECT	SEL S4128F-ON 3Yr ProSupportPlus MC(4hr)	\$4,521	Each	10%	\$4,069	Other	F2
4128FLATAM5PMC	4128FLATAM5PMC	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport MC (4 hr)	\$5,509	Each	10%	\$4,958	Other	F2
4128FLATAM5PNBD	4128FLATAM5PNBD	EMC SELECT	SEL S4128F-ON 5 Yr ProSupport NBD	\$2,348	Each	10%	\$2,113	Other	F2
4128FLATAM5PPMC	4128FLATAM5PPMC	EMC SELECT	SEL S4128F-ON 5Yr ProSupportPlus MC(4hr)	\$7,090	Each	10%	\$6,381	Other	F2
4128TAMER1PMC	4128TAMER1PMC	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport MC (4 hr)	\$2,240	Each	10%	\$2,016	Other	F2
4128TAMER1PNBD	4128TAMER1PNBD	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport NBD	\$1,052	Each	10%	\$947	Other	F2
4128TAMER1PPMC	4128TAMER1PPMC	EMC SELECT	SEL S4128T-ON 1Yr ProSupportPlus MC(4hr)	\$2,833	Each	10%	\$2,550	Other	F2
4128TAMER1RTD	4128TAMER1RTD	EMC SELECT	SEL S4128T-ON 1 Yr Return to Depot	\$260	Each	10%	\$234	Other	F2
4128TAMER3PMC	4128TAMER3PMC	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport MC (4 hr)	\$4,219	Each	10%	\$3,797	Other	F2
4128TAMER3PNBD	4128TAMER3PNBD	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport NBD	\$1,844	Each	10%	\$1,660	Other	F2
4128TAMER3PPMC	4128TAMER3PPMC	EMC SELECT	SEL S4128T-ON 3Yr ProSupportPlus MC(4hr)	\$6,407	Each	10%	\$4,866	Other	F2
4128TAMER5PMC	4128TAMER5PMC	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport MC (4 hr)	\$6,594	Each	10%	\$5,935	Other	F2
4128TAMER5PNBD	4128TAMER5PNBD	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport NBD	\$2,794	Each	10%	\$2,515	Other	F2
4128TAMER5PPMC	4128TAMER5PPMC	EMC SELECT	SEL S4128T-ON 5Yr ProSupportPlus MC(4hr)	\$8,495	Each	10%	\$7,646	Other	F2
4128TAPJ1PMC	4128TAPJ1PMC	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport MC (4 hr)	\$2,143	Each	10%	\$1,928	Other	F2
4128TAPJ1PNBD	4128TAPJ1PNBD	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport NBD	\$1,071	Each	10%	\$964	Other	F2
4128TAPJ1PPMC	4128TAPJ1PPMC	EMC SELECT	SEL S4128T-ON 1Yr ProSupportPlus MC(4hr)	\$3,001	Each	10%	\$2,701	Other	F2
4128TAPJ1RTD	4128TAPJ1RTD	EMC SELECT	SEL S4128T-ON 1 Yr Return to Depot	\$214	Each	10%	\$193	Other	F2
4128TAPJ3PMC	4128TAPJ3PMC	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport MC (4 hr)	\$4,286	Each	10%	\$3,857	Other	F2
4128TAPJ3PNBD	4128TAPJ3PNBD	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport NBD	\$2,143	Each	10%	\$1,928	Other	F2
4128TAPJ3PPMC	4128TAPJ3PPMC	EMC SELECT	SEL S4128T-ON 3Yr ProSupportPlus MC(4hr)	\$6,002	Each	10%	\$5,402	Other	F2
4128TAPJ5PMC	4128TAPJ5PMC	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport MC (4 hr)	\$7,716	Each	10%	\$6,944	Other	F2
4128TAPJ5PNBD	4128TAPJ5PNBD	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport NBD	\$3,858	Each	10%	\$3,472	Other	F2
4128TAPJ5PPMC	4128TAPJ5PPMC	EMC SELECT	SEL S4128T-ON 5Yr ProSupportPlus MC(4hr)	\$10,803	Each	10%	\$9,723	Other	F2
4128TBRA1PMC	4128TBRA1PMC	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport MC (4 hr)	\$1,646	Each	10%	\$1,481	Other	F2
4128TBRA1PNBD	4128TBRA1PNBD	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport NBD	\$814	Each	10%	\$733	Other	F2
4128TBRA1PPMC	4128TBRA1PPMC	EMC SELECT	SEL S4128T-ON 1Yr ProSupportPlus MC(4hr)	\$2,061	Each	10%	\$1,855	Other	F2
4128TBRA1RTD	4128TBRA1RTD	EMC SELECT	SEL S4128T-ON 1 Yr Return to Depot	\$260	Each	10%	\$234	Other	F2
4128TBRA3PMC	4128TBRA3PMC	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport MC (4 hr)	\$3,031	Each	10%	\$2,728	Other	F2
4128TBRA3PNBD	4128TBRA3PNBD	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport NBD	\$1,369	Each	10%	\$1,232	Other	F2
4128TBRA3PPMC	4128TBRA3PPMC	EMC SELECT	SEL S4128T-ON 3Yr ProSupportPlus MC(4hr)	\$3,863	Each	10%	\$3,477	Other	F2
4128TBRA5PMC	4128TBRA5PMC	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport MC (4 hr)	\$4,694	Each	10%	\$4,225	Other	F2
4128TBRA5PNBD	4128TBRA5PNBD	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport NBD	\$2,034	Each	10%	\$1,831	Other	F2
4128TBRA5PPMC	4128TBRA5PPMC	EMC SELECT	SEL S4128T-ON 5Yr ProSupportPlus MC(4hr)	\$6,025	Each	10%	\$5,423	Other	F2
4128TEMEA1PMC	4128TEMEA1PMC	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport MC (4 hr)	\$2,476	Each	10%	\$2,229	Other	F2



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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
4128TEMEA1PNBD	4128TEMEA1PNBD	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport NBD	\$1,119	Each	10%	\$1,007	Other	F2
4128TEMEA1PPMC	4128TEMEA1PPMC	EMC SELECT	SEL S4128T-ON 1Yr ProSupportPlus MC(4hr)	\$3,515	Each	10%	\$3,163	Other	F2
4128TEMEA1RTD	4128TEMEA1RTD	EMC SELECT	SEL S4128T-ON 1 Yr Return to Depot	\$415	Each	10%	\$373	Other	F2
4128TEMEA3PMC	4128TEMEA3PMC	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport MC (4 hr)	\$5,192	Each	10%	\$4,672	Other	F2
4128TEMEA3PNBD	4128TEMEA3PNBD	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport NBD	\$2,476	Each	10%	\$2,229	Other	F2
4128TEMEA3PPMC	4128TEMEA3PPMC	EMC SELECT	SEL S4128T-ON 3Yr ProSupportPlus MC(4hr)	\$7,009	Each	10%	\$6,308	Other	F2
4128TEMEA5PMC	4128TEMEA5PMC	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport MC (4 hr)	\$8,449	Each	10%	\$7,604	Other	F2
4128TEMEA5PNBD	4128TEMEA5PNBD	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport NBD	\$4,105	Each	10%	\$3,695	Other	F2
4128TEMEA5PPMC	4128TEMEA5PPMC	EMC SELECT	SEL S4128T-ON 5Yr ProSupportPlus MC(4hr)	\$11,512	Each	10%	\$10,361	Other	F2
4128TLATAM1PMC	4128TLATAM1PMC	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport MC (4 hr)	\$2,292	Each	10%	\$2,063	Other	F2
4128TLATAM1PNBD	4128TLATAM1PNBD	EMC SELECT	SEL S4128T-ON 1 Yr ProSupport NBD	\$1,223	Each	10%	\$1,101	Other	F2
4128TLATAM1PPMC	4128TLATAM1PPMC	EMC SELECT	SEL S4128T-ON 1Yr ProSupportPlus MC(4hr)	\$2,826	Each	10%	\$2,543	Other	F2
4128TLATAM1RTD	4128TLATAM1RTD	EMC SELECT	SEL S4128T-ON 1 Yr Return to Depot	\$260	Each	10%	\$234	Other	F2
4128TLATAM3PMC	4128TLATAM3PMC	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport MC (4 hr)	\$4,073	Each	10%	\$3,666	Other	F2
4128TLATAM3PNBD	4128TLATAM3PNBD	EMC SELECT	SEL S4128T-ON 3 Yr ProSupport NBD	\$1,936	Each	10%	\$1,742	Other	F2
4128TLATAM3PPMC	4128TLATAM3PPMC	EMC SELECT	SEL S4128T-ON 3Yr ProSupportPlus MC(4hr)	\$5,142	Each	10%	\$4,628	Other	F2
4128TLATAM5PMC	4128TLATAM5PMC	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport MC (4 hr)	\$6,211	Each	10%	\$5,590	Other	F2
4128TLATAM5PNBD	4128TLATAM5PNBD	EMC SELECT	SEL S4128T-ON 5 Yr ProSupport NBD	\$2,791	Each	10%	\$2,512	Other	F2
4128TLATAM5PPMC	4128TLATAM5PPMC	EMC SELECT	SEL S4128T-ON 5Yr ProSupportPlus MC(4hr)	\$7,922	Each	10%	\$7,130	Other	F2
4148FAMER1PMC	4148FAMER1PMC	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport MC (4 hr)	\$3,690	Each	10%	\$3,321	Other	F2
4148FAMER1PNBD	4148FAMER1PNBD	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport NBD	\$1,632	Each	10%	\$1,469	Other	F2
4148FAMER1PPMC	4148FAMER1PPMC	EMC SELECT	SEL S4148F-ON 1Yr ProSupportPlus MC(4hr)	\$4,718	Each	10%	\$4,246	Other	F2
4148FAMER1RTD	4148FAMER1RTD	EMC SELECT	SEL S4148F-ON 1 Yr Return to Depot	\$260	Each	10%	\$234	Other	F2
4148FAMER3PMC	4148FAMER3PMC	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport MC (4 hr)	\$7,119	Each	10%	\$6,407	Other	F2
4148FAMER3PNBD	4148FAMER3PNBD	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport NBD	\$3,004	Each	10%	\$2,704	Other	F2
4148FAMER3PPMC	4148FAMER3PPMC	EMC SELECT	SEL S4148F-ON 3Yr ProSupportPlus MC(4hr)	\$9,177	Each	10%	\$8,259	Other	F2
4148FAMER5PMC	4148FAMER5PMC	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport MC (4 hr)	\$11,234	Each	10%	\$10,111	Other	F2
4148FAMER5PNBD	4148FAMER5PNBD	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport NBD	\$4,650	Each	10%	\$4,185	Other	F2
4148FAMER5PPMC	4148FAMER5PPMC	EMC SELECT	SEL S4148F-ON 5Yr ProSupportPlus MC(4hr)	\$14,527	Each	10%	\$13,074	Other	F2
4148FAPJ1PMC	4148FAPJ1PMC	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport MC (4 hr)	\$2,910	Each	10%	\$2,619	Other	F2
4148FAPJ1PNBD	4148FAPJ1PNBD	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport NBD	\$1,455	Each	10%	\$1,310	Other	F2
4148FAPJ1PPMC	4148FAPJ1PPMC	EMC SELECT	SEL S4148F-ON 1Yr ProSupportPlus MC(4hr)	\$4,073	Each	10%	\$3,666	Other	F2
4148FAPJ1RTD	4148FAPJ1RTD	EMC SELECT	SEL S4148F-ON 1 Yr Return to Depot	\$292	Each	10%	\$263	Other	F2
4148FAPJ3PNBD	4148FAPJ3PNBD	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport NBD	\$2,910	Each	10%	\$2,619	Other	F2
4148FAPJ3PPMC	4148FAPJ3PPMC	EMC SELECT	SEL S4148F-ON 3Yr ProSupportPlus MC(4hr)	\$8,145	Each	10%	\$7,331	Other	F2
4148FAPJ3PMC	4148FAPJ3PMC	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport MC (4 hr)	\$5,818	Each	10%	\$5,236	Other	F2
4148FAPJ5PNBD	4148FAPJ5PNBD	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport NBD	\$5,237	Each	10%	\$4,713	Other	F2
4148FAPJ5PPMC	4148FAPJ5PPMC	EMC SELECT	SEL S4148F-ON 5Yr ProSupportPlus MC(4hr)	\$14,660	Each	10%	\$13,194	Other	F2
4148FAPJ5PMC	4148FAPJ5PMC	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport MC (4 hr)	\$10,472	Each	10%	\$9,425	Other	F2
4148FBRA1PMC	4148FBRA1PMC	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport MC (4 hr)	\$2,162	Each	10%	\$1,946	Other	F2
4148FBRA1PNBD	4148FBRA1PNBD	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport NBD	\$1,009	Each	10%	\$908	Other	F2
4148FBRA1PPMC	4148FBRA1PPMC	EMC SELECT	SEL S4148F-ON 1Yr ProSupportPlus MC(4hr)	\$2,939	Each	10%	\$2,645	Other	F2
4148FBRA1RTD	4148FBRA1RTD	EMC SELECT	SEL S4148F-ON 1 Yr Return to Depot	\$240	Each	10%	\$216	Other	F2
4148FBRA3PMC	4148FBRA3PMC	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport MC (4 hr)	\$4,082	Each	10%	\$3,674	Other	F2
4148FBRA3PNBD	4148FBRA3PNBD	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport NBD	\$1,777	Each	10%	\$1,599	Other	F2
4148FBRA3PPMC	4148FBRA3PPMC	EMC SELECT	SEL S4148F-ON 3Yr ProSupportPlus MC(4hr)	\$5,235	Each	10%	\$4,712	Other	F2
4148FBRA5PMC	4148FBRA5PMC	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport MC (4 hr)	\$6,387	Each	10%	\$5,748	Other	F2
4148FBRA5PNBD	4148FBRA5PNBD	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport NBD	\$2,699	Each	10%	\$2,429	Other	F2
4148FBRA5PPMC	4148FBRA5PPMC	EMC SELECT	SEL S4148F-ON 5Yr ProSupportPlus MC(4hr)	\$8,232	Each	10%	\$7,409	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM					
4148FEMEA1PMC	4148FEMEA1PMC	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport MC (4 hr)	\$3,005	Each	10%	\$2,704	Other	F2	
4148FEMEA1PNBD	4148FEMEA1PNBD	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport NBD	\$1,345	Each	10%	\$1,210	Other	F2	
4148FEMEA1PPMC	4148FEMEA1PPMC	EMC SELECT	SEL S4148F-ON 1Yr ProSupportPlus MC(4hr)	\$4,270	Each	10%	\$3,843	Other	F2	
4148FEMEA1RTD	4148FEMEA1RTD	EMC SELECT	SEL S4148F-ON 1 Yr Return to Depot	\$344	Each	10%	\$309	Other	F2	
4148FEMEA3PMC	4148FEMEA3PMC	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport MC (4 hr)	\$6,325	Each	10%	\$5,693	Other	F2	
4148FEMEA3PNBD	4148FEMEA3PNBD	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport NBD	\$3,005	Each	10%	\$2,704	Other	F2	
4148FEMEA3PPMC	4148FEMEA3PPMC	EMC SELECT	SEL S4148F-ON 3Yr ProSupportPlus MC(4hr)	\$8,540	Each	10%	\$7,686	Other	F2	
4148FEMEA5PMC	4148FEMEA5PMC	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport MC (4 hr)	\$10,311	Each	10%	\$9,280	Other	F2	
4148FEMEA5PNBD	4148FEMEA5PNBD	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport NBD	\$4,998	Each	10%	\$4,498	Other	F2	
4148FEMEA5PPMC	4148FEMEA5PPMC	EMC SELECT	SEL S4148F-ON 5Yr ProSupportPlus MC(4hr)	\$14,043	Each	10%	\$12,639	Other	F2	
4148FLATAM1PMC	4148FLATAM1PMC	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport MC (4 hr)	\$2,711	Each	10%	\$2,440	Other	F2	
4148FLATAM1PNBD	4148FLATAM1PNBD	EMC SELECT	SEL S4148F-ON 1 Yr ProSupport NBD	\$1,228	Each	10%	\$1,105	Other	F2	
4148FLATAM1PPMC	4148FLATAM1PPMC	EMC SELECT	SEL S4148F-ON 1Yr ProSupportPlus MC(4hr)	\$3,622	Each	10%	\$3,260	Other	F2	
4148FLATAM1RTD	4148FLATAM1RTD	EMC SELECT	SEL S4148F-ON 1 Yr Return to Depot	\$240	Each	10%	\$216	Other	F2	
4148FLATAM3PMC	4148FLATAM3PMC	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport MC (4 hr)	\$5,180	Each	10%	\$4,662	Other	F2	
4148FLATAM3PNBD	4148FLATAM3PNBD	EMC SELECT	SEL S4148F-ON 3 Yr ProSupport NBD	\$2,216	Each	10%	\$1,994	Other	F2	
4148FLATAM3PPMC	4148FLATAM3PPMC	EMC SELECT	SEL S4148F-ON 3Yr ProSupportPlus MC(4hr)	\$6,662	Each	10%	\$5,996	Other	F2	
4148FLATAM5PMC	4148FLATAM5PMC	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport MC (4 hr)	\$8,144	Each	10%	\$7,330	Other	F2	
4148FLATAM5PNBD	4148FLATAM5PNBD	EMC SELECT	SEL S4148F-ON 5 Yr ProSupport NBD	\$3,402	Each	10%	\$3,062	Other	F2	
4148FLATAM5PPMC	4148FLATAM5PPMC	EMC SELECT	SEL S4148F-ON 5Yr ProSupportPlus MC(4hr)	\$10,515	Each	10%	\$9,464	Other	F2	
4148TAMER1PMC	4148TAMER1PMC	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport MC (4 hr)	\$2,985	Each	10%	\$2,687	Other	F2	
4148TAMER1PNBD	4148TAMER1PNBD	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport NBD	\$1,338	Each	10%	\$1,204	Other	F2	
4148TAMER1PPMC	4148TAMER1PPMC	EMC SELECT	SEL S4148T-ON 1Yr ProSupportPlus MC(4hr)	\$3,808	Each	10%	\$3,427	Other	F2	
4148TAMER1RTD	4148TAMER1RTD	EMC SELECT	SEL S4148T-ON 1 Yr Return to Depot	\$240	Each	10%	\$216	Other	F2	
4148TAMER3PMC	4148TAMER3PMC	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport MC (4 hr)	\$5,729	Each	10%	\$5,156	Other	F2	
4148TAMER3PNBD	4148TAMER3PNBD	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport NBD	\$2,436	Each	10%	\$2,192	Other	F2	
4148TAMER3PPMC	4148TAMER3PPMC	EMC SELECT	SEL S4148T-ON 3Yr ProSupportPlus MC(4hr)	\$7,376	Each	10%	\$6,638	Other	F2	
4148TAMER5PMC	4148TAMER5PMC	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport MC (4 hr)	\$9,022	Each	10%	\$8,120	Other	F2	
4148TAMER5PNBD	4148TAMER5PNBD	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport NBD	\$3,753	Each	10%	\$3,378	Other	F2	
4148TAMER5PPMC	4148TAMER5PPMC	EMC SELECT	SEL S4148T-ON 5Yr ProSupportPlus MC(4hr)	\$11,657	Each	10%	\$10,491	Other	F2	
4148TAPJ1PMC	4148TAPJ1PMC	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport MC (4 hr)	\$3,081	Each	10%	\$2,773	Other	F2	
4148TAPJ1PNBD	4148TAPJ1PNBD	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport NBD	\$1,540	Each	10%	\$1,386	Other	F2	
4148TAPJ1PPMC	4148TAPJ1PPMC	EMC SELECT	SEL S4148T-ON 1Yr ProSupportPlus MC(4hr)	\$4,312	Each	10%	\$3,881	Other	F2	
4148TAPJ1RTD	4148TAPJ1RTD	EMC SELECT	SEL S4148T-ON 1 Yr Return to Depot	\$308	Each	10%	\$277	Other	F2	
4148TAPJ3PMC	4148TAPJ3PMC	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport MC (4 hr)	\$6,159	Each	10%	\$5,543	Other	F2	
4148TAPJ3PNBD	4148TAPJ3PNBD	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport NBD	\$3,080	Each	10%	\$2,772	Other	F2	
4148TAPJ3PPMC	4148TAPJ3PPMC	EMC SELECT	SEL S4148T-ON 3Yr ProSupportPlus MC(4hr)	\$8,623	Each	10%	\$7,761	Other	F2	
4148TAPJ5PMC	4148TAPJ5PMC	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport MC (4 hr)	\$11,098	Each	10%	\$9,979	Other	F2	
4148TAPJ5PNBD	4148TAPJ5PNBD	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport NBD	\$5,543	Each	10%	\$4,989	Other	F2	
4148TAPJ5PPMC	4148TAPJ5PPMC	EMC SELECT	SEL S4148T-ON 5Yr ProSupportPlus MC(4hr)	\$15,521	Each	10%	\$13,969	Other	F2	
4148TBRA1PMC	4148TBRA1PMC	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport MC (4 hr)	\$2,661	Each	10%	\$2,395	Other	F2	
4148TBRA1PNBD	4148TBRA1PNBD	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport NBD	\$1,220	Each	10%	\$1,098	Other	F2	
4148TBRA1PPMC	4148TBRA1PPMC	EMC SELECT	SEL S4148T-ON 1Yr ProSupportPlus MC(4hr)	\$3,381	Each	10%	\$3,043	Other	F2	
4148TBRA1RTD	4148TBRA1RTD	EMC SELECT	SEL S4148T-ON 1 Yr Return to Depot	\$260	Each	10%	\$234	Other	F2	
4148TBRA3PMC	4148TBRA3PMC	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport MC (4 hr)	\$5,061	Each	10%	\$4,555	Other	F2	
4148TBRA3PNBD	4148TBRA3PNBD	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport NBD	\$2,181	Each	10%	\$1,963	Other	F2	
4148TBRA3PPMC	4148TBRA3PPMC	EMC SELECT	SEL S4148T-ON 3Yr ProSupportPlus MC(4hr)	\$6,502	Each	10%	\$5,852	Other	F2	
4148TBRA5PMC	4148TBRA5PMC	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport MC (4 hr)	\$7,942	Each	10%	\$7,148	Other	F2	
4148TBRA5PNBD	4148TBRA5PNBD	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport NBD	\$3,333	Each	10%	\$3,000	Other	F2	
4148TBRA5PPMC	4148TBRA5PPMC	EMC SELECT	SEL S4148T-ON 5Yr ProSupportPlus MC(4hr)	\$10,247	Each	10%	\$9,222	Other	F2	
4148TEMEA1PMC	4148TEMEA1PMC	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport MC (4 hr)	\$3,005	Each	10%	\$2,704	Other	F2	
4148TEMEA1PNBD	4148TEMEA1PNBD	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport NBD	\$1,345	Each	10%	\$1,210	Other	F2	
4148TEMEA1PPMC	4148TEMEA1PPMC	EMC SELECT	SEL S4148T-ON 1Yr ProSupportPlus MC(4hr)	\$4,270	Each	10%	\$3,843	Other	F2	
4148TEMEA1RTD	4148TEMEA1RTD	EMC SELECT	SEL S4148T-ON 1 Yr Return to Depot	\$435	Each	10%	\$391	Other	F2	
4148TEMEA3PMC	4148TEMEA3PMC	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport MC (4 hr)	\$6,325	Each	10%	\$5,693	Other	F2	
4148TEMEA3PNBD	4148TEMEA3PNBD	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport NBD	\$3,005	Each	10%	\$2,704	Other	F2	
4148TEMEA3PPMC	4148TEMEA3PPMC	EMC SELECT	SEL S4148T-ON 3Yr ProSupportPlus MC(4hr)	\$8,540	Each	10%	\$7,686	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
4148TEMEA5PMC	4148TEMEA5PMC	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport MC (4 hr)	\$10,311	Each	10%	\$9,280	Other	F2	
4148TEMEA5PNBD	4148TEMEA5PNBD	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport NBD	\$4,998	Each	10%	\$4,498	Other	F2	
4148TEMEA5PPMC	4148TEMEA5PPMC	EMC SELECT	SEL S4148T-ON 5Yr ProSupportPlus MC(4hr)	\$14,043	Each	10%	\$12,639	Other	F2	
4148TLATAM1PMC	4148TLATAM1PMC	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport MC (4 hr)	\$3,347	Each	10%	\$3,012	Other	F2	
4148TLATAM1PNBD	4148TLATAM1PNBD	EMC SELECT	SEL S4148T-ON 1 Yr ProSupport NBD	\$1,495	Each	10%	\$1,346	Other	F2	
4148TLATAM1PPMC	4148TLATAM1PPMC	EMC SELECT	SEL S4148T-ON 1Yr ProSupportPlus MC(4hr)	\$4,272	Each	10%	\$3,845	Other	F2	
4148TLATAM1RTD	4148TLATAM1RTD	EMC SELECT	SEL S4148T-ON 1 Yr Return to Depot	\$260	Each	10%	\$234	Other	F2	
4148TLATAM3PMC	4148TLATAM3PMC	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport MC (4 hr)	\$6,433	Each	10%	\$5,790	Other	F2	
4148TLATAM3PNBD	4148TLATAM3PNBD	EMC SELECT	SEL S4148T-ON 3 Yr ProSupport NBD	\$2,730	Each	10%	\$2,457	Other	F2	
4148TLATAM3PPMC	4148TLATAM3PPMC	EMC SELECT	SEL S4148T-ON 3Yr ProSupportPlus MC(4hr)	\$8,285	Each	10%	\$7,457	Other	F2	
4148TLATAM5PMC	4148TLATAM5PMC	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport MC (4 hr)	\$10,137	Each	10%	\$9,123	Other	F2	
4148TLATAM5PNBD	4148TLATAM5PNBD	EMC SELECT	SEL S4148T-ON 5 Yr ProSupport NBD	\$4,211	Each	10%	\$3,790	Other	F2	
4148TLATAM5PPMC	4148TLATAM5PPMC	EMC SELECT	SEL S4148T-ON 5Yr ProSupportPlus MC(4hr)	\$13,100	Each	10%	\$11,790	Other	F2	
5212AMER1PMC	5212AMER1PMC	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport MC (4 hr)	\$1,649	Each	10%	\$1,484	Other	F2	
5212AMER1PNBD	5212AMER1PNBD	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport NBD	\$1,029	Each	10%	\$926	Other	F2	
5212AMER1PPMC	5212AMER1PPMC	EMC SELECT	SEL S5212F-ON 1Yr ProSupportPlus MC(4hr)	\$2,268	Each	10%	\$2,041	Other	F2	
5212AMER1RTD	5212AMER1RTD	EMC SELECT	SEL S5212F-ON 1 Yr Return to Depot	\$99	Each	10%	\$89	Other	F2	
5212AMER3PMC	5212AMER3PMC	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport MC (4 hr)	\$3,198	Each	10%	\$2,878	Other	F2	
5212AMER3PPMC	5212AMER3PPMC	EMC SELECT	SEL S5212F-ON 3Yr ProSupportPlus MC(4hr)	\$4,438	Each	10%	\$3,994	Other	F2	
5212AMER3PSNBD	5212AMER3PSNBD	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport NBD	\$1,958	Each	10%	\$1,762	Other	F2	
5212AMER5PMC	5212AMER5PMC	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport MC (4 hr)	\$5,057	Each	10%	\$4,551	Other	F2	
5212AMER5PNBD	5212AMER5PNBD	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport NBD	\$3,074	Each	10%	\$2,767	Other	F2	
5212AMER5PPMC	5212AMER5PPMC	EMC SELECT	SEL S5212F-ON 5Yr ProSupportPlus MC(4hr)	\$7,041	Each	10%	\$6,337	Other	F2	
5212APJ1PMC	5212APJ1PMC	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport MC (4 hr)	\$1,491	Each	10%	\$1,342	Other	F2	
5212APJ1PNBD	5212APJ1PNBD	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport NBD	\$746	Each	10%	\$671	Other	F2	
5212APJ1PPMC	5212APJ1PPMC	EMC SELECT	SEL S5212F-ON 1Yr ProSupportPlus MC(4hr)	\$2,088	Each	10%	\$1,879	Other	F2	
5212APJ1RTD	5212APJ1RTD	EMC SELECT	SEL S5212F-ON 1 Yr Return to Depot	\$149	Each	10%	\$134	Other	F2	
5212APJ3PMC	5212APJ3PMC	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport MC (4 hr)	\$2,983	Each	10%	\$2,684	Other	F2	
5212APJ3PNBD	5212APJ3PNBD	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport NBD	\$1,491	Each	10%	\$1,342	Other	F2	
5212APJ3PPMC	5212APJ3PPMC	EMC SELECT	SEL S5212F-ON 3Yr ProSupportPlus MC(4hr)	\$4,174	Each	10%	\$3,757	Other	F2	
5212APJ5PNBD	5212APJ5PNBD	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport NBD	\$2,683	Each	10%	\$2,415	Other	F2	
5212APJ5PPMC	5212APJ5PPMC	EMC SELECT	SEL S5212F-ON 5Yr ProSupportPlus MC(4hr)	\$7,514	Each	10%	\$6,763	Other	F2	
5212BRA1PMC	5212BRA1PMC	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport MC (4 hr)	\$1,649	Each	10%	\$1,484	Other	F2	
5212BRA1PNBD	5212BRA1PNBD	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport NBD	\$1,029	Each	10%	\$926	Other	F2	
5212BRA1PPMC	5212BRA1PPMC	EMC SELECT	SEL S5212F-ON 1Yr ProSupportPlus MC(4hr)	\$2,268	Each	10%	\$2,041	Other	F2	
5212BRA1RTD	5212BRA1RTD	EMC SELECT	SEL S5212F-ON 1 Yr Return to Depot	\$99	Each	10%	\$89	Other	F2	
5212BRA3PMC	5212BRA3PMC	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport MC (4 hr)	\$3,198	Each	10%	\$2,878	Other	F2	
5212BRA3PPMC	5212BRA3PPMC	EMC SELECT	SEL S5212F-ON 3Yr ProSupportPlus MC(4hr)	\$4,438	Each	10%	\$3,994	Other	F2	
5212BRA3PSNBD	5212BRA3PSNBD	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport NBD	\$1,958	Each	10%	\$1,762	Other	F2	
5212BRA5PMC	5212BRA5PMC	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport MC (4 hr)	\$5,057	Each	10%	\$4,551	Other	F2	
5212BRA5PNBD	5212BRA5PNBD	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport NBD	\$3,074	Each	10%	\$2,767	Other	F2	
5212BRA5PPMC	5212BRA5PPMC	EMC SELECT	SEL S5212F-ON 5Yr ProSupportPlus MC(4hr)	\$7,041	Each	10%	\$6,337	Other	F2	
5212EMEA1PMC	5212EMEA1PMC	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport MC (4 hr)	\$1,689	Each	10%	\$1,520	Other	F2	
5212EMEA1PNBD	5212EMEA1PNBD	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport NBD	\$751	Each	10%	\$676	Other	F2	
5212EMEA1PPMC	5212EMEA1PPMC	EMC SELECT	SEL S5212F-ON 1Yr ProSupportPlus MC(4hr)	\$2,403	Each	10%	\$2,162	Other	F2	
5212EMEA1RTD	5212EMEA1RTD	EMC SELECT	SEL S5212F-ON 1 Yr Return to Depot	\$200	Each	10%	\$180	Other	F2	
5212EMEA3PMC	5212EMEA3PMC	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport MC (4 hr)	\$3,566	Each	10%	\$3,209	Other	F2	
5212EMEA3PNBD	5212EMEA3PNBD	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport NBD	\$1,689	Each	10%	\$1,520	Other	F2	
5212EMEA3PPMC	5212EMEA3PPMC	EMC SELECT	SEL S5212F-ON 3Yr ProSupportPlus MC(4hr)	\$4,993	Each	10%	\$4,493	Other	F2	
5212EMEA5PMC	5212EMEA5PMC	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport MC (4 hr)	\$5,819	Each	10%	\$5,237	Other	F2	
5212EMEA5PNBD	5212EMEA5PNBD	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport NBD	\$2,815	Each	10%	\$2,534	Other	F2	
5212EMEA5PPMC	5212EMEA5PPMC	EMC SELECT	SEL S5212F-ON 5Yr ProSupportPlus MC(4hr)	\$8,100	Each	10%	\$7,290	Other	F2	
5212LATAM1PMC	5212LATAM1PMC	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport MC (4 hr)	\$1,649	Each	10%	\$1,484	Other	F2	
5212LATAM1PNBD	5212LATAM1PNBD	EMC SELECT	SEL S5212F-ON 1 Yr ProSupport NBD	\$1,029	Each	10%	\$926	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
5212LATAM1PPMC	5212LATAM1PPMC	EMC SELECT	SEL S5212F-ON 1Yr ProSupportPlus MC(4hr)	\$2,268	Each	10%	\$2,041	Other	F2
5212LATAM1RTD	5212LATAM1RTD	EMC SELECT	SEL S5212F-ON 1 Yr Return to Depot	\$99	Each	10%	\$89	Other	F2
5212LATAM3PMC	5212LATAM3PMC	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport MC (4 hr)	\$3,198	Each	10%	\$2,878	Other	F2
5212LATAM3PNBD	5212LATAM3PNBD	EMC SELECT	SEL S5212F-ON 3 Yr ProSupport NBD	\$1,958	Each	10%	\$1,762	Other	F2
5212LATAM3PPMC	5212LATAM3PPMC	EMC SELECT	SEL S5212F-ON 3Yr ProSupportPlus MC(4hr)	\$4,438	Each	10%	\$3,994	Other	F2
5212LATAM5PMC	5212LATAM5PMC	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport MC (4 hr)	\$5,057	Each	10%	\$4,551	Other	F2
5212LATAM5PNBD	5212LATAM5PNBD	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport NBD	\$3,074	Each	10%	\$2,767	Other	F2
5212LATAM5PPMC	5212LATAM5PPMC	EMC SELECT	SEL S5212F-ON 5Yr ProSupportPlus MC(4hr)	\$7,041	Each	10%	\$6,337	Other	F2
5224AMER1PMC	5224AMER1PMC	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport MC (4 hr)	\$2,099	Each	10%	\$1,889	Other	F2
5224AMER1PNBD	5224AMER1PNBD	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport NBD	\$1,299	Each	10%	\$1,169	Other	F2
5224AMER1PPMC	5224AMER1PPMC	EMC SELECT	SEL S5224F-ON 1Yr ProSupportPlus MC(4hr)	\$2,898	Each	10%	\$2,608	Other	F2
5224AMER1RTD	5224AMER1RTD	EMC SELECT	SEL S5224F-ON 1 Yr Return to Depot	\$99	Each	10%	\$89	Other	F2
5224AMER3PMC	5224AMER3PMC	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport MC (4 hr)	\$4,098	Each	10%	\$3,688	Other	F2
5224AMER3PPMC	5224AMER3PPMC	EMC SELECT	SEL S5224F-ON 3Yr ProSupportPlus MC(4hr)	\$5,698	Each	10%	\$5,128	Other	F2
5224AMER3PSNBD	5224AMER3PSNBD	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport NBD	\$2,498	Each	10%	\$2,248	Other	F2
5224AMER5PMC	5224AMER5PMC	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport MC (4 hr)	\$6,497	Each	10%	\$5,847	Other	F2
5224AMER5PNBD	5224AMER5PNBD	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport NBD	\$3,938	Each	10%	\$3,544	Other	F2
5224AMER5PPMC	5224AMER5PPMC	EMC SELECT	SEL S5224F-ON 5Yr ProSupportPlus MC(4hr)	\$9,057	Each	10%	\$8,151	Other	F2
5224APJ1PMC	5224APJ1PMC	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport MC (4 hr)	\$1,938	Each	10%	\$1,744	Other	F2
5224APJ1PNBD	5224APJ1PNBD	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport NBD	\$969	Each	10%	\$872	Other	F2
5224APJ1PPMC	5224APJ1PPMC	EMC SELECT	SEL S5224F-ON 1Yr ProSupportPlus MC(4hr)	\$2,714	Each	10%	\$2,443	Other	F2
5224APJ1RTD	5224APJ1RTD	EMC SELECT	SEL S5224F-ON 1 Yr Return to Depot	\$194	Each	10%	\$175	Other	F2
5224APJ3PMC	5224APJ3PMC	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport MC (4 hr)	\$3,877	Each	10%	\$3,489	Other	F2
5224APJ3PNBD	5224APJ3PNBD	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport NBD	\$1,938	Each	10%	\$1,744	Other	F2
5224APJ3PPMC	5224APJ3PPMC	EMC SELECT	SEL S5224F-ON 3Yr ProSupportPlus MC(4hr)	\$5,428	Each	10%	\$4,885	Other	F2
5224APJ5PNBD	5224APJ5PNBD	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport NBD	\$3,469	Each	10%	\$3,140	Other	F2
5224APJ5PPMC	5224APJ5PPMC	EMC SELECT	SEL S5224F-ON 5Yr ProSupportPlus MC(4hr)	\$9,769	Each	10%	\$8,792	Other	F2
5224BRA1PMC	5224BRA1PMC	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport MC (4 hr)	\$2,099	Each	10%	\$1,889	Other	F2
5224BRA1PNBD	5224BRA1PNBD	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport NBD	\$1,299	Each	10%	\$1,169	Other	F2
5224BRA1PPMC	5224BRA1PPMC	EMC SELECT	SEL S5224F-ON 1Yr ProSupportPlus MC(4hr)	\$2,898	Each	10%	\$2,608	Other	F2
5224BRA1RTD	5224BRA1RTD	EMC SELECT	SEL S5224F-ON 1 Yr Return to Depot	\$99	Each	10%	\$89	Other	F2
5224BRA3PMC	5224BRA3PMC	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport MC (4 hr)	\$4,098	Each	10%	\$3,688	Other	F2
5224BRA3PPMC	5224BRA3PPMC	EMC SELECT	SEL S5224F-ON 3Yr ProSupportPlus MC(4hr)	\$5,698	Each	10%	\$5,128	Other	F2
5224BRA3PSNBD	5224BRA3PSNBD	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport NBD	\$1,958	Each	10%	\$1,762	Other	F2
5224BRA5PMC	5224BRA5PMC	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport MC (4 hr)	\$6,497	Each	10%	\$5,847	Other	F2
5224BRA5PNBD	5224BRA5PNBD	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport NBD	\$3,938	Each	10%	\$3,544	Other	F2
5224BRA5PPMC	5224BRA5PPMC	EMC SELECT	SEL S5224F-ON 5Yr ProSupportPlus MC(4hr)	\$9,057	Each	10%	\$8,151	Other	F2
5224EMEA1PMC	5224EMEA1PMC	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport MC (4 hr)	\$2,543	Each	10%	\$2,288	Other	F2
5224EMEA1PNBD	5224EMEA1PNBD	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport NBD	\$1,130	Each	10%	\$1,017	Other	F2
5224EMEA1PPMC	5224EMEA1PPMC	EMC SELECT	SEL S5224F-ON 1Yr ProSupportPlus MC(4hr)	\$3,616	Each	10%	\$3,254	Other	F2
5224EMEA1RTD	5224EMEA1RTD	EMC SELECT	SEL S5224F-ON 1 Yr Return to Depot	\$294	Each	10%	\$265	Other	F2
5224EMEA3PMC	5224EMEA3PMC	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport MC (4 hr)	\$5,367	Each	10%	\$4,831	Other	F2
5224EMEA3PNBD	5224EMEA3PNBD	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport NBD	\$2,543	Each	10%	\$2,288	Other	F2
5224EMEA3PPMC	5224EMEA3PPMC	EMC SELECT	SEL S5224F-ON 3Yr ProSupportPlus MC(4hr)	\$7,515	Each	10%	\$6,763	Other	F2
5224EMEA5PMC	5224EMEA5PMC	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport MC (4 hr)	\$8,757	Each	10%	\$7,881	Other	F2
5224EMEA5PNBD	5224EMEA5PNBD	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport NBD	\$4,237	Each	10%	\$3,814	Other	F2
5224EMEA5PPMC	5224EMEA5PPMC	EMC SELECT	SEL S5224F-ON 5Yr ProSupportPlus MC(4hr)	\$12,193	Each	10%	\$10,974	Other	F2
5224LATAM1PMC	5224LATAM1PMC	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport MC (4 hr)	\$2,099	Each	10%	\$1,889	Other	F2
5224LATAM1PNBD	5224LATAM1PNBD	EMC SELECT	SEL S5224F-ON 1 Yr ProSupport NBD	\$1,299	Each	10%	\$1,169	Other	F2
5224LATAM1PPMC	5224LATAM1PPMC	EMC SELECT	SEL S5224F-ON 1Yr ProSupportPlus MC(4hr)	\$2,898	Each	10%	\$2,608	Other	F2
5224LATAM1RTD	5224LATAM1RTD	EMC SELECT	SEL S5224F-ON 1 Yr Return to Depot	\$99	Each	10%	\$89	Other	F2
5224LATAM3PMC	5224LATAM3PMC	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport MC (4 hr)	\$4,098	Each	10%	\$3,688	Other	F2
5224LATAM3PNBD	5224LATAM3PNBD	EMC SELECT	SEL S5224F-ON 3 Yr ProSupport NBD	\$2,498	Each	10%	\$2,248	Other	F2
5224LATAM3PPMC	5224LATAM3PPMC	EMC SELECT	SEL S5224F-ON 3Yr ProSupportPlus MC(4hr)	\$5,698	Each	10%	\$5,128	Other	F2
5224LATAM5PMC	5224LATAM5PMC	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport MC (4 hr)	\$6,497	Each	10%	\$5,847	Other	F2
5224LATAM5PNBD	5224LATAM5PNBD	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport NBD	\$3,938	Each	10%	\$3,544	Other	F2
5224LATAM5PPMC	5224LATAM5PPMC	EMC SELECT	SEL S5224F-ON 5Yr ProSupportPlus MC(4hr)	\$9,057	Each	10%	\$8,151	Other	F2
5232AMER1PMC	5232AMER1PMC	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport MC (4 hr)	\$4,699	Each	10%	\$4,229	Other	F2
5232AMER1PNBD	5232AMER1PNBD	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport NBD	\$2,899	Each	10%	\$2,609	Other	F2
5232AMER1PPMC	5232AMER1PPMC	EMC SELECT	SEL S5232F-ON 1Yr ProSupportPlus MC(4hr)	\$6,498	Each	10%	\$5,848	Other	F2
5232AMER1RTD	5232AMER1RTD	EMC SELECT	SEL S5232F-ON 1 Yr Return to Depot	\$199	Each	10%	\$179	Other	F2
5232AMER3PMC	5232AMER3PMC	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport MC (4 hr)	\$9,198	Each	10%	\$8,278	Other	F2
5232AMER3PPMC	5232AMER3PPMC	EMC SELECT	SEL S5232F-ON 3Yr ProSupportPlus MC(4hr)	\$12,798	Each	10%	\$11,518	Other	F2
5232AMER3PSNBD	5232AMER3PSNBD	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport NBD	\$5,598	Each	10%	\$5,038	Other	F2
5232AMER5PMC	5232AMER5PMC	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport MC (4 hr)	\$14,597	Each	10%	\$13,137	Other	F2
5232AMER5PNBD	5232AMER5PNBD	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport NBD	\$8,838	Each	10%	\$7,954	Other	F2
5232AMER5PPMC	5232AMER5PPMC	EMC SELECT	SEL S5232F-ON 5Yr ProSupportPlus MC(4hr)	\$20,357	Each	10%	\$18,321	Other	F2
5232APJ1PMC	5232APJ1PMC	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport MC (4 hr)	\$4,649	Each	10%	\$4,184	Other	F2
5232APJ1PNBD	5232APJ1PNBD	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport NBD	\$2,324	Each	10%	\$2,092	Other	F2
5232APJ1PPMC	5232APJ1PPMC	EMC SELECT	SEL S5232F-ON 1Yr ProSupportPlus MC(4hr)	\$6,508	Each	10%	\$5,857	Other	F2
5232APJ1RTD	5232APJ1RTD	EMC SELECT	SEL S5232F-ON 1 Yr Return to Depot	\$465	Each	10%	\$419	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
5232APJ3PMC	5232APJ3PMC	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport MC (4 hr)	\$9,298	Each	10%	\$8,368	Other	F2
5232APJ3PNBD	5232APJ3PNBD	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport NBD	\$4,648	Each	10%	\$4,183	Other	F2
5232APJ3PPMC	5232APJ3PPMC	EMC SELECT	SEL S5232F-ON 3Yr ProSupportPlus MC(4hr)	\$13,016	Each	10%	\$11,714	Other	F2
5232APJ5PMC	5232APJ5PMC	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport MC (4 hr)	\$16,736	Each	10%	\$15,062	Other	F2
5232APJ5PNBD	5232APJ5PNBD	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport NBD	\$8,368	Each	10%	\$7,531	Other	F2
5232APJ5PPMC	5232APJ5PPMC	EMC SELECT	SEL S5232F-ON 5Yr ProSupportPlus MC(4hr)	\$23,430	Each	10%	\$21,087	Other	F2
5232BRA1PMC	5232BRA1PMC	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport MC (4 hr)	\$4,699	Each	10%	\$4,229	Other	F2
5232BRA1PNBD	5232BRA1PNBD	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport NBD	\$2,899	Each	10%	\$2,609	Other	F2
5232BRA1PPMC	5232BRA1PPMC	EMC SELECT	SEL S5232F-ON 1Yr ProSupportPlus MC(4hr)	\$6,498	Each	10%	\$5,948	Other	F2
5232BRA1RTD	5232BRA1RTD	EMC SELECT	SEL S5232F-ON 1 Yr Return to Depot	\$1,199	Each	10%	\$1,179	Other	F2
5232BRA3PMC	5232BRA3PMC	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport MC (4 hr)	\$9,198	Each	10%	\$8,278	Other	F2
5232BRA3PPMC	5232BRA3PPMC	EMC SELECT	SEL S5232F-ON 3Yr ProSupportPlus MC(4hr)	\$12,798	Each	10%	\$11,518	Other	F2
5232BRA3PSNBD	5232BRA3PSNBD	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport NBD	\$5,598	Each	10%	\$5,038	Other	F2
5232BRA5PMC	5232BRA5PMC	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport MC (4 hr)	\$14,597	Each	10%	\$13,137	Other	F2
5232BRA5PNBD	5232BRA5PNBD	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport NBD	\$8,838	Each	10%	\$7,954	Other	F2
5232BRA5PPMC	5232BRA5PPMC	EMC SELECT	SEL S5232F-ON 5Yr ProSupportPlus MC(4hr)	\$20,357	Each	10%	\$18,321	Other	F2
5232EMEA1PMC	5232EMEA1PMC	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport MC (4 hr)	\$5,269	Each	10%	\$4,742	Other	F2
5232EMEA1PNBD	5232EMEA1PNBD	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport NBD	\$2,342	Each	10%	\$2,108	Other	F2
5232EMEA1PPMC	5232EMEA1PPMC	EMC SELECT	SEL S5232F-ON 1Yr ProSupportPlus MC(4hr)	\$7,493	Each	10%	\$6,743	Other	F2
5232EMEA1RTD	5232EMEA1RTD	EMC SELECT	SEL S5232F-ON 1 Yr Return to Depot	\$597	Each	10%	\$538	Other	F2
5232EMEA3PMC	5232EMEA3PMC	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport MC (4 hr)	\$11,123	Each	10%	\$10,011	Other	F2
5232EMEA3PNBD	5232EMEA3PNBD	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport NBD	\$5,269	Each	10%	\$4,742	Other	F2
5232EMEA3PPMC	5232EMEA3PPMC	EMC SELECT	SEL S5232F-ON 3Yr ProSupportPlus MC(4hr)	\$15,572	Each	10%	\$14,015	Other	F2
5232EMEA5PMC	5232EMEA5PMC	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport MC (4 hr)	\$18,147	Each	10%	\$16,332	Other	F2
5232EMEA5PNBD	5232EMEA5PNBD	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport NBD	\$8,781	Each	10%	\$7,903	Other	F2
5232EMEA5PPMC	5232EMEA5PPMC	EMC SELECT	SEL S5232F-ON 5Yr ProSupportPlus MC(4hr)	\$25,266	Each	10%	\$22,740	Other	F2
5232LATAM1PMC	5232LATAM1PMC	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport MC (4 hr)	\$4,699	Each	10%	\$4,229	Other	F2
5232LATAM1PNBD	5232LATAM1PNBD	EMC SELECT	SEL S5232F-ON 1 Yr ProSupport NBD	\$2,899	Each	10%	\$2,609	Other	F2
5232LATAM1PPMC	5232LATAM1PPMC	EMC SELECT	SEL S5232F-ON 1Yr ProSupportPlus MC(4hr)	\$6,498	Each	10%	\$5,948	Other	F2
5232LATAM1RTD	5232LATAM1RTD	EMC SELECT	SEL S5232F-ON 1 Yr Return to Depot	\$199	Each	10%	\$179	Other	F2
5232LATAM3PMC	5232LATAM3PMC	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport MC (4 hr)	\$9,198	Each	10%	\$8,278	Other	F2
5232LATAM3PNBD	5232LATAM3PNBD	EMC SELECT	SEL S5232F-ON 3 Yr ProSupport NBD	\$5,598	Each	10%	\$5,038	Other	F2
5232LATAM3PPMC	5232LATAM3PPMC	EMC SELECT	SEL S5232F-ON 3Yr ProSupportPlus MC(4hr)	\$12,798	Each	10%	\$11,518	Other	F2
5232LATAM5PMC	5232LATAM5PMC	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport MC (4 hr)	\$14,597	Each	10%	\$13,137	Other	F2
5232LATAM5PNBD	5232LATAM5PNBD	EMC SELECT	SEL S5232F-ON 5 Yr ProSupport NBD	\$8,838	Each	10%	\$7,954	Other	F2
5232LATAM5PPMC	5232LATAM5PPMC	EMC SELECT	SEL S5232F-ON 5Yr ProSupportPlus MC(4hr)	\$20,357	Each	10%	\$18,321	Other	F2
5248AMER1PMC	5248AMER1PMC	EMC SELECT	SEL S5248F-ON 1 Yr ProSupport MC (4 hr)	\$3,399	Each	10%	\$3,059	Other	F2
5248AMER1PNBD	5248AMER1PNBD	EMC SELECT	SEL S5248F-ON 1 Yr ProSupport NBD	\$2,079	Each	10%	\$1,871	Other	F2
5248AMER1PPMC	5248AMER1PPMC	EMC SELECT	SEL S5248F-ON 1Yr ProSupportPlus MC(4hr)	\$4,718	Each	10%	\$4,246	Other	F2
5248AMER1RTD	5248AMER1RTD	EMC SELECT	SEL S5248F-ON 1 Yr Return to Depot	\$99	Each	10%	\$89	Other	F2
5248AMER3PMC	5248AMER3PMC	EMC SELECT	SEL S5248F-ON 3 Yr ProSupport MC (4 hr)	\$6,698	Each	10%	\$6,028	Other	F2
5248AMER3PNBD	5248AMER3PNBD	EMC SELECT	SEL S5248F-ON 3Yr ProSupportPlus MC(4hr)	\$9,338	Each	10%	\$8,404	Other	F2
5248AMER3PPMC	5248AMER3PPMC	EMC SELECT	SEL S5248F-ON 3 Yr ProSupport NBD	\$4,058	Each	10%	\$3,652	Other	F2
5248AMER5PMC	5248AMER5PMC	EMC SELECT	SEL S5248F-ON 5 Yr ProSupport MC (4 hr)	\$10,657	Each	10%	\$9,591	Other	F2
5248AMER5PNBD	5248AMER5PNBD	EMC SELECT	SEL S5248F-ON 5 Yr ProSupport NBD	\$6,434	Each	10%	\$5,791	Other	F2
5248AMER5PPMC	5248AMER5PPMC	EMC SELECT	SEL S5248F-ON 5Yr ProSupportPlus MC(4hr)	\$14,881	Each	10%	\$13,393	Other	F2
5248AP1PMC	5248AP1PMC	EMC SELECT	SEL S5248F-ON 1 Yr ProSupport MC (4 hr)	\$3,821	Each	10%	\$3,439	Other	F2
5248AP1PNBD	5248AP1PNBD	EMC SELECT	SEL S5248F-ON 1 Yr ProSupport NBD	\$1,910	Each	10%	\$1,719	Other	F2
5248AP1PPMC	5248AP1PPMC	EMC SELECT	SEL S5248F-ON 1Yr ProSupportPlus MC(4hr)	\$5,348	Each	10%	\$4,813	Other	F2
5248AP1RTD	5248AP1RTD	EMC SELECT	SEL S5248F-ON 1 Yr Return to Depot	\$382	Each	10%	\$344	Other	F2
5248APJ3PMC	5248APJ3PMC	EMC SELECT	SEL S5248F-ON 3 Yr ProSupport MC (4 hr)	\$7,642	Each	10%	\$6,878	Other	F2
5248APJ3PNBD	5248APJ3PNBD	EMC SELECT	SEL S5248F-ON 3 Yr ProSupport NBD	\$3,820	Each	10%	\$3,438	Other	F2
5248APJ3PPMC	5248APJ3PPMC	EMC SELECT	SEL S5248F-ON 3Yr ProSupportPlus MC(4hr)	\$10,698	Each	10%	\$9,628	Other	F2
5248APJ5PMC	5248APJ5PMC	EMC SELECT	SEL S5248F-ON 5 Yr ProSupport MC (4 hr)	\$13,756	Each	10%	\$12,380	Other	F2
5248APJ5PNBD	5248APJ5PNBD	EMC SELECT	SEL S5248F-ON 5 Yr ProSupport NBD	\$6,878	Each	10%	\$6,190	Other	F2
5248APJ5PPMC	5248APJ5PPMC	EMC SELECT	SEL S5248F-ON 5Yr ProSupportPlus MC(4hr)	\$19,256	Each	10%	\$17,330	Other	F2
5248BRA1PMC	5248BRA1PMC	EMC SELECT	SEL S5248F-ON 1 Yr ProSupport MC (4 hr)	\$3,399	Each	10%	\$3,059	Other	F2
5248BRA1PNBD	5248BRA1PNBD	EMC SELECT	SEL S5248F-ON 1 Yr ProSupport NBD	\$2,079	Each	10%	\$1,871	Other	F2
5248BRA1PPMC	5248BRA1PPMC	EMC SELECT	SEL S5248F-ON 1Yr ProSupportPlus MC(4hr)	\$4,718	Each	10%	\$4,246	Other	F2
5248BRA1RTD	5248BRA1RTD	EMC SELECT	SEL S5248F-ON 1 Yr Return to Depot	\$99	Each	10%	\$89	Other	F2
5248BRA3PMC	5248BRA3PMC	EMC SELECT	SEL S5248F-ON 3 Yr ProSupport MC (4 hr)	\$6,698	Each	10%	\$6,028	Other	F2
5248BRA3PPMC	5248BRA3PPMC	EMC SELECT	SEL S5248F-ON 3Yr ProSupportPlus MC(4hr)	\$9,338	Each	10%	\$8,404	Other	F2
5248BRA3PSNBD	5248BRA3PSNBD	EMC SELECT	SEL S5248F-ON 3 Yr ProSupport NBD	\$4,058	Each	10%	\$3,652	Other	F2
5248BRA5PMC	5248BRA5PMC	EMC SELECT	SEL S5248F-ON 5 Yr ProSupport MC (4 hr)	\$10,657	Each	10%	\$9,591	Other	F2
5248BRA5PNBD	5248BRA5PNBD	EMC SELECT	SEL S5248F-ON 5 Yr ProSupport NBD	\$6,434	Each	10%	\$5,791	Other	F2
5248BRA5PPMC	5248BRA5PPMC	EMC SELECT	SEL S5248F-ON 5Yr ProSupportPlus MC(4hr)	\$14,881	Each	10%	\$13,393	Other	F2
5248EMEA1PMC	5248EMEA1PMC	EMC SELECT	SEL S5248F-ON 1 Yr ProSupport MC (4 hr)	\$3,631	Each	10%	\$3,268	Other	F2
5248EMEA1PNBD	5248EMEA1PNBD	EMC SELECT	SEL S5248F-ON 1 Yr ProSupport NBD	\$1,614	Each	10%	\$1,453	Other	F2
5248EMEA1PPMC	5248EMEA1PPMC	EMC SELECT	SEL S5248F-ON 1Yr ProSupportPlus MC(4hr)	\$5,165	Each	10%	\$4,649	Other	F2
5248EMEA1RTD	5248EMEA1RTD	EMC SELECT	SEL S5248F-ON 1 Yr Return to Depot	\$416	Each	10%	\$374	Other	F2
5248EMEA3PMC	5248EMEA3PMC	EMC SELECT	SEL S5248F-ON 3 Yr ProSupport MC (4 hr)	\$7,667	Each	10%	\$6,900	Other	F2
5248EMEA3PNBD	5248EMEA3PNBD	EMC SELECT	SEL S5248F-ON 3 Yr ProSupport NBD	\$3,631	Each	10%	\$3,268	Other	F2
5248EMEA3PPMC	5248EMEA3PPMC	EMC SELECT	SEL S5248F-ON 3Yr ProSupportPlus MC(4hr)	\$10,734	Each	10%	\$9,660	Other	F2
5248EMEA5PMC	5248EMEA5PMC	EMC SELECT	SEL S5248F-ON 5 Yr ProSupport MC (4 hr)	\$12,509	Each	10%	\$11,258	Other	F2
5248EMEA5PNBD	5248EMEA5PNBD	EMC SELECT	SEL S5248F-ON 5 Yr ProSupport NBD	\$6,052	Each	10%	\$5,447	Other	F2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L-(Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
5248EMEA5PPMC	5248EMEA5PPMC	EMC SELECT	SEL S5248F-ON 5Yr ProSupportPlus MC(4hr)	\$17,415	Each	10%		\$15,673	Other	F2	
5248LATAM1PMC	5248LATAM1PMC	EMC SELECT	SEL S5248F-ON 1Yr ProSupport MC (4 hr)	\$3,399	Each	10%		\$3,059	Other	F2	
5248LATAM1PNBD	5248LATAM1PNBD	EMC SELECT	SEL S5248F-ON 1Yr ProSupport NBD	\$2,079	Each	10%		\$1,871	Other	F2	
5248LATAM1PPMC	5248LATAM1PPMC	EMC SELECT	SEL S5248F-ON 1Yr ProSupportPlus MC(4hr)	\$4,718	Each	10%		\$4,246	Other	F2	
5248LATAM1RTD	5248LATAM1RTD	EMC SELECT	SEL S5248F-ON 1Yr Return to Depot	\$99	Each	10%		\$89	Other	F2	
5248LATAM3PMC	5248LATAM3PMC	EMC SELECT	SEL S5248F-ON 3Yr ProSupport MC (4 hr)	\$6,698	Each	10%		\$6,028	Other	F2	
5248LATAM3PNBD	5248LATAM3PNBD	EMC SELECT	SEL S5248F-ON 3Yr ProSupport NBD	\$4,058	Each	10%		\$3,652	Other	F2	
5248LATAM3PPMC	5248LATAM3PPMC	EMC SELECT	SEL S5248F-ON 3Yr ProSupportPlus MC(4hr)	\$9,338	Each	10%		\$8,404	Other	F2	
5248LATAM5PMC	5248LATAM5PMC	EMC SELECT	SEL S5248F-ON 5Yr ProSupport MC (4 hr)	\$10,657	Each	10%		\$9,591	Other	F2	
5248LATAM5PNBD	5248LATAM5PNBD	EMC SELECT	SEL S5248F-ON 5Yr ProSupport NBD	\$6,434	Each	10%		\$5,791	Other	F2	
5248LATAM5PPMC	5248LATAM5PPMC	EMC SELECT	SEL S5248F-ON 5Yr ProSupportPlus MC(4hr)	\$14,881	Each	10%		\$13,393	Other	F2	
5296AMER1PMC	5296AMER1PMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupport MC (4 hr)	\$4,699	Each	10%		\$4,229	Other	F2	
5296AMER1PNBD	5296AMER1PNBD	EMC SELECT	SEL S5296F-ON 1Yr ProSupport NBD	\$2,899	Each	10%		\$2,609	Other	F2	
5296AMER1PPMC	5296AMER1PPMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupportPlus MC(4hr)	\$6,498	Each	10%		\$5,848	Other	F2	
5296AMER1RTD	5296AMER1RTD	EMC SELECT	SEL S5296F-ON 1Yr Return to Depot	\$199	Each	10%		\$179	Other	F2	
5296AMER3PMC	5296AMER3PMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupport MC (4 hr)	\$9,198	Each	10%		\$8,278	Other	F2	
5296AMER3PPMC	5296AMER3PPMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupportPlus MC(4hr)	\$12,798	Each	10%		\$11,518	Other	F2	
5296AMER3PSNBD	5296AMER3PSNBD	EMC SELECT	SEL S5296F-ON 3Yr ProSupport NBD	\$5,598	Each	10%		\$5,038	Other	F2	
5296AMER5PMC	5296AMER5PMC	EMC SELECT	SEL S5296F-ON 5Yr ProSupport MC (4 hr)	\$14,597	Each	10%		\$13,137	Other	F2	
5296AMER5PNBD	5296AMER5PNBD	EMC SELECT	SEL S5296F-ON 5Yr ProSupport NBD	\$8,838	Each	10%		\$7,954	Other	F2	
5296AMER5PPMC	5296AMER5PPMC	EMC SELECT	SEL S5296F-ON 5Yr ProSupportPlus MC(4hr)	\$20,357	Each	10%		\$18,321	Other	F2	
5296APJ1PMC	5296APJ1PMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupport MC (4 hr)	\$4,649	Each	10%		\$4,184	Other	F2	
5296APJ1PNBD	5296APJ1PNBD	EMC SELECT	SEL S5296F-ON 1Yr ProSupport NBD	\$2,324	Each	10%		\$2,092	Other	F2	
5296APJ1PPMC	5296APJ1PPMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupportPlus MC(4hr)	\$6,598	Each	10%		\$5,857	Other	F2	
5296APJ1RTD	5296APJ1RTD	EMC SELECT	SEL S5296F-ON 1Yr Return to Depot	\$465	Each	10%		\$419	Other	F2	
5296APJ3PMC	5296APJ3PMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupport MC (4 hr)	\$8,298	Each	10%		\$8,368	Other	F2	
5296APJ3PNBD	5296APJ3PNBD	EMC SELECT	SEL S5296F-ON 3Yr ProSupport NBD	\$4,648	Each	10%		\$4,183	Other	F2	
5296APJ3PPMC	5296APJ3PPMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupportPlus MC(4hr)	\$13,016	Each	10%		\$11,714	Other	F2	
5296APJ5PNBD	5296APJ5PNBD	EMC SELECT	SEL S5296F-ON 5Yr ProSupport NBD	\$8,368	Each	10%		\$7,531	Other	F2	
5296APJ5PPMC	5296APJ5PPMC	EMC SELECT	SEL S5296F-ON 5Yr ProSupportPlus MC(4hr)	\$23,430	Each	10%		\$21,087	Other	F2	
5296BRA1PMC	5296BRA1PMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupport MC (4 hr)	\$4,699	Each	10%		\$4,229	Other	F2	
5296BRA1PNBD	5296BRA1PNBD	EMC SELECT	SEL S5296F-ON 1Yr ProSupport NBD	\$2,899	Each	10%		\$2,609	Other	F2	
5296BRA1PPMC	5296BRA1PPMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupportPlus MC(4hr)	\$6,498	Each	10%		\$5,848	Other	F2	
5296BRA1RTD	5296BRA1RTD	EMC SELECT	SEL S5296F-ON 1Yr Return to Depot	\$199	Each	10%		\$179	Other	F2	
5296BRA3PMC	5296BRA3PMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupport MC (4 hr)	\$9,198	Each	10%		\$8,278	Other	F2	
5296BRA3PPMC	5296BRA3PPMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupportPlus MC(4hr)	\$12,798	Each	10%		\$11,518	Other	F2	
5296BRA3PSNBD	5296BRA3PSNBD	EMC SELECT	SEL S5296F-ON 3Yr ProSupport NBD	\$5,598	Each	10%		\$5,038	Other	F2	
5296BRA5PMC	5296BRA5PMC	EMC SELECT	SEL S5296F-ON 5Yr ProSupport MC (4 hr)	\$14,597	Each	10%		\$13,137	Other	F2	
5296BRA5PNBD	5296BRA5PNBD	EMC SELECT	SEL S5296F-ON 5Yr ProSupport NBD	\$8,838	Each	10%		\$7,954	Other	F2	
5296BRA5PPMC	5296BRA5PPMC	EMC SELECT	SEL S5296F-ON 5Yr ProSupportPlus MC(4hr)	\$20,357	Each	10%		\$18,321	Other	F2	
5296EMEA1PMC	5296EMEA1PMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupport MC (4 hr)	\$5,269	Each	10%		\$4,742	Other	F2	
5296EMEA1PNBD	5296EMEA1PNBD	EMC SELECT	SEL S5296F-ON 1Yr ProSupport NBD	\$2,242	Each	10%		\$2,108	Other	F2	
5296EMEA1PPMC	5296EMEA1PPMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupportPlus MC(4hr)	\$7,493	Each	10%		\$6,743	Other	F2	
5296EMEA1RTD	5296EMEA1RTD	EMC SELECT	SEL S5296F-ON 1Yr Return to Depot	\$597	Each	10%		\$538	Other	F2	
5296EMEA3PMC	5296EMEA3PMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupport MC (4 hr)	\$11,123	Each	10%		\$10,011	Other	F2	
5296EMEA3PNBD	5296EMEA3PNBD	EMC SELECT	SEL S5296F-ON 3Yr ProSupport NBD	\$5,269	Each	10%		\$4,742	Other	F2	
5296EMEA3PPMC	5296EMEA3PPMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupportPlus MC(4hr)	\$15,572	Each	10%		\$14,015	Other	F2	
5296EMEA5PMC	5296EMEA5PMC	EMC SELECT	SEL S5296F-ON 5Yr ProSupport MC (4 hr)	\$18,147	Each	10%		\$16,332	Other	F2	
5296EMEA5PNBD	5296EMEA5PNBD	EMC SELECT	SEL S5296F-ON 5Yr ProSupport NBD	\$8,781	Each	10%		\$7,903	Other	F2	
5296EMEA5PPMC	5296EMEA5PPMC	EMC SELECT	SEL S5296F-ON 5Yr ProSupportPlus MC(4hr)	\$25,266	Each	10%		\$22,740	Other	F2	
5296LATAM1PMC	5296LATAM1PMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupport MC (4 hr)	\$4,699	Each	10%		\$4,229	Other	F2	
5296LATAM1PNBD	5296LATAM1PNBD	EMC SELECT	SEL S5296F-ON 1Yr ProSupport NBD	\$2,899	Each	10%		\$2,609	Other	F2	
5296LATAM1PPMC	5296LATAM1PPMC	EMC SELECT	SEL S5296F-ON 1Yr ProSupportPlus MC(4hr)	\$6,498	Each	10%		\$5,848	Other	F2	
5296LATAM1RTD	5296LATAM1RTD	EMC SELECT	SEL S5296F-ON 1Yr Return to Depot	\$199	Each	10%		\$179	Other	F2	
5296LATAM3PMC	5296LATAM3PMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupport MC (4 hr)	\$9,198	Each	10%		\$8,278	Other	F2	
5296LATAM3PNBD	5296LATAM3PNBD	EMC SELECT	SEL S5296F-ON 3Yr ProSupport NBD	\$5,598	Each	10%		\$5,038	Other	F2	
5296LATAM3PPMC	5296LATAM3PPMC	EMC SELECT	SEL S5296F-ON 3Yr ProSupportPlus MC(4hr)	\$12,798	Each	10%		\$11,518	Other	F2	
5296LATAM5PMC	5296LATAM5PMC	EMC SELECT	SEL S5296F-ON 5Yr ProSupport MC (4 hr)	\$14,597	Each	10%		\$13,137	Other	F2	
5296LATAM5PNBD	5296LATAM5PNBD	EMC SELECT	SEL S5296F-ON 5Yr ProSupport NBD	\$8,838	Each	10%		\$7,954	Other	F2	
5296LATAM5PPMC	5296LATAM5PPMC	EMC SELECT	SEL S5296F-ON 5Yr ProSupportPlus MC(4hr)	\$20,357	Each	10%		\$18,321	Other	F2	
700-00001-MM	700-00001-MM	EMC SELECT	SEL MA StkP Wt-DISTS-16 Mon	\$529	Each	10%		\$476	Other	F2	
700-00008-MM	700-00008-MM	EMC SELECT	SEL MA StarterPack P1Max-2 Mon	\$927	Each	10%		\$834	Other	F2	
700-00009-MM	700-00009-MM	EMC SELECT	SEL MA StarterPack Isilon-4 Mon	\$741	Each	10%		\$667	Other	F2	
700-00010-MM	700-00010-MM	EMC SELECT	SEL MA StarterPack VxFlexOS-8 Mon	\$635	Each	10%		\$572	Other	F2	
700-00011-MM	700-00011-MM	EMC SELECT	SEL MA StarterPack AppD-50 Mon	\$726	Each	10%		\$653	Other	F2	
700-00012-MM	700-00012-MM	EMC SELECT	SEL MA StarterPack VMware-20 Mon	\$1,168	Each	10%		\$1,051	Other	F2	
700-00013-MM	700-00013-MM	EMC SELECT	SEL MA ProbeFC Upg Package Mon	\$2,154	Each	10%		\$1,939	Other	F2	
90940502SL	90940502SL	EMC SELECT	SEL PS,EXPN FRM INSTL W-BASE,T950	\$3,800	Each	10%		\$3,420	Other	F2	
90940503SL	90940503SL	EMC SELECT	SEL PS,EXPN FRM INSTL UPGRD,T950	\$7,250	Each	10%		\$6,525	Other	F2	
90940504SL	90940504SL	EMC SELECT	SEL PS,ONSITE TRAIN-CNSL DAY,T950	\$3,200	Each	10%		\$2,880	Other	F2	
90940505SL	90940505SL	EMC SELECT	SEL PS,ONSITE TRAIN-CNSL WEEK,T950	\$14,400	Each	10%		\$12,960	Other	F2	
90940511SL	90940511SL	EMC SELECT	SEL PS,RELO-RECONNECT BUSINESS HRS	\$2,400	Each	10%		\$2,160	Other	F2	
90940523Z2	90940523Z2	EMC SELECT	SEL ENCRYPTION,PROF,SUPPORT,T950,22	\$1,267	Each	10%		\$1,140	Other	F2	
90940534SL	90940534SL	EMC SELECT	SEL PS,ENCRYP,EXPRESS BASIC,T950	\$3,200	Each	10%		\$2,880	Other	F2	
90940535SL	90940535SL	EMC SELECT	SEL PS,ENCRYPTION EXPRESS PRO,T950	\$7,600	Each	10%		\$6,840	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L ALJP Category (REQUIRED) use drop-down		
90940536SL	90940536SL	EMC SELECT	SEL: PS.ENCRYPT EXP PRO,CONSULT,T950	\$9,750	Each	10%	\$8,775	Other	F2	
90940538SL	90940538SL	EMC SELECT	SEL: PS.ANNUAL PREVENT MNTCE,T950	\$6,000	Each	10%	\$5,400	Other	F2	
90940542SL	90940542SL	EMC SELECT	SEL: PS.RR,PROJ MANG CONSULT FEE	\$3,750	Each	10%	\$3,375	Other	F2	
90940556SL	90940556SL	EMC SELECT	SEL: PS, STORAGE IMPLEMENT,T950	\$6,000	Each	10%	\$5,400	Other	F2	
90940557SL	90940557SL	EMC SELECT	SEL: PS,ONSITE INSTALL,BASE,TFIN	\$13,900	Each	10%	\$12,510	Other	F2	
90940558SL	90940558SL	EMC SELECT	SEL: PS,EX-SRV FRM INST,W-BASE,TFIN	\$4,750	Each	10%	\$4,275	Other	F2	
90940559SL	90940559SL	EMC SELECT	SEL: PS,EX-SRV FRM INST,UPGRD,TFIN	\$9,200	Each	10%	\$8,280	Other	F2	
90940560SL	90940560SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT DAY,TFIN	\$3,200	Each	10%	\$2,880	Other	F2	
90940561SL	90940561SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT WEEK,TFIN	\$14,400	Each	10%	\$12,960	Other	F2	
90940563SL	90940563SL	EMC SELECT	SEL: PS.ENCRYPT EXPRESS BASIC,TFIN	\$3,200	Each	10%	\$2,880	Other	F2	
90940564SL	90940564SL	EMC SELECT	SEL: PS.ENCRYPTION EXPRESS PRO,TFIN	\$7,600	Each	10%	\$6,840	Other	F2	
90940565SL	90940565SL	EMC SELECT	SEL: PS.ENCRYPT EXP PRO,CONSULT,TFIN	\$9,750	Each	10%	\$8,775	Other	F2	
90940567SL	90940567SL	EMC SELECT	SEL: PS.ANNUAL PREVENT MNTCE,TFIN	\$6,000	Each	10%	\$5,400	Other	F2	
90940568SL	90940568SL	EMC SELECT	SEL: PS, STORAGE IMPLEMENT,TFIN	\$6,000	Each	10%	\$5,400	Other	F2	
90940570Z2	90940570Z2	EMC SELECT	SEL: ENCRYPTION,PROF,SUPPORT,TFIN,Z2	\$1,267	Each	10%	\$1,140	Other	F2	
90940572SL	90940572SL	EMC SELECT	SEL: PS,BS12 UPG 1 PREV MAINT VISIT	\$2,400	Each	10%	\$2,160	Other	F2	
90940573SL	90940573SL	EMC SELECT	SEL: PS,SINGLE PREVENT MNTCE,T950	\$2,400	Each	10%	\$2,160	Other	F2	
90940574SL	90940574SL	EMC SELECT	SEL: PS,SINGLE PREVENT MNTCE,TFIN	\$2,400	Each	10%	\$2,160	Other	F2	
90950517SL	90950517SL	EMC SELECT	SEL: PS,ONSITE LIBRARY RECERT,T120	\$9,000	Each	10%	\$8,100	Other	F2	
90950524SL	90950524SL	EMC SELECT	SEL: PS,DBA-TBA INSTALL	\$3,200	Each	10%	\$2,880	Other	F2	
90950526SL	90950526SL	EMC SELECT	SEL: PS.ENCRYPT EXPRESS BASIC,T120	\$3,200	Each	10%	\$2,880	Other	F2	
90950527SL	90950527SL	EMC SELECT	SEL: PS.ENCRYPTION EXPRESS PRO,T120	\$7,600	Each	10%	\$6,840	Other	F2	
90950529SL	90950529SL	EMC SELECT	SEL: PS.ENCRYPT EXP PRO,CONSULT,T120	\$9,750	Each	10%	\$8,775	Other	F2	
90950530SL	90950530SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT DAY,T120	\$3,200	Each	10%	\$2,880	Other	F2	
90950531SL	90950531SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT WEEK,T120	\$14,400	Each	10%	\$12,960	Other	F2	
90950532SL	90950532SL	EMC SELECT	SEL: PS.ANNUAL PREVENT MNTCE,T120	\$6,000	Each	10%	\$5,400	Other	F2	
90950537SL	90950537SL	EMC SELECT	SEL: PS, STORAGE IMPLEMENT,T120	\$6,000	Each	10%	\$5,400	Other	F2	
90950538SL	90950538SL	EMC SELECT	SEL: PS,SINGLE PREVENT MNTCE,T120	\$2,400	Each	10%	\$2,160	Other	F2	
90970517SL	90970517SL	EMC SELECT	SEL: PS,ONSITE RECERT,T50-T50E	\$3,600	Each	10%	\$3,240	Other	F2	
90970522Z2	90970522Z2	EMC SELECT	SEL: ENCRYPTION SUPPORT,PROF,T50,Z2	\$1,267	Each	10%	\$1,140	Other	F2	
90970525SL	90970525SL	EMC SELECT	SEL: PS.ENCRYPT EXPRESS BASIC,T50E	\$3,200	Each	10%	\$2,880	Other	F2	
90970526SL	90970526SL	EMC SELECT	SEL: PS.ENCRYPTION EXPRESS PRO,T50E	\$7,600	Each	10%	\$6,840	Other	F2	
90970527SL	90970527SL	EMC SELECT	SEL: PS.ENCRYPT EXP PRO,CONSULT,T50E	\$9,750	Each	10%	\$8,775	Other	F2	
90970531SL	90970531SL	EMC SELECT	SEL: PS,2-HOUR PHONE CONSULT,T50E	\$550	Each	10%	\$495	Other	F2	
90970533SL	90970533SL	EMC SELECT	SEL: PS, STORAGE IMPLEMENT,T50E	\$6,000	Each	10%	\$5,400	Other	F2	
91010507Z2	91010507Z2	EMC SELECT	SEL: ENCRYPTION SUPPORT,PROF,T380,Z2	\$1,267	Each	10%	\$1,140	Other	F2	
91010525Z2	91010525Z2	EMC SELECT	SEL: ENCRYPTION SUPPORT,PROF,T680,Z2	\$1,267	Each	10%	\$1,140	Other	F2	
91010528SL	91010528SL	EMC SELECT	SEL: PS,ONSITE LIBRARY RECERT,T200	\$9,000	Each	10%	\$8,100	Other	F2	
91010529SL	91010529SL	EMC SELECT	SEL: PS.ENCRYPT EXPRESS BASIC,T200	\$3,200	Each	10%	\$2,880	Other	F2	
91010530SL	91010530SL	EMC SELECT	SEL: PS.ENCRYPTION EXPRESS PRO,T200	\$7,600	Each	10%	\$6,840	Other	F2	
91010531SL	91010531SL	EMC SELECT	SEL: PS.ENCRYPT EXP PRO,CONSULT,T200	\$9,750	Each	10%	\$8,775	Other	F2	
91010533SL	91010533SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT DAY,T200	\$3,200	Each	10%	\$2,880	Other	F2	
91010534SL	91010534SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT WEEK,T200	\$14,400	Each	10%	\$12,960	Other	F2	
91010535SL	91010535SL	EMC SELECT	SEL: PS.ANNUAL PREVENT MNTCE,T200	\$6,000	Each	10%	\$5,400	Other	F2	
91010538SL	91010538SL	EMC SELECT	SEL: PS,ONSITE LIBRARY RECERT,T380	\$9,000	Each	10%	\$8,100	Other	F2	
91010539SL	91010539SL	EMC SELECT	SEL: PS.ENCRYPT EXPRESS BASIC,T380	\$3,200	Each	10%	\$2,880	Other	F2	
91010540SL	91010540SL	EMC SELECT	SEL: PS.ENCRYPTION EXPRESS PRO,T380	\$7,600	Each	10%	\$6,840	Other	F2	
91010541SL	91010541SL	EMC SELECT	SEL: PS,ENCRYPT EXP PRO,CONSULT,T380	\$9,750	Each	10%	\$8,775	Other	F2	
91010543SL	91010543SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT DAY,T380	\$3,200	Each	10%	\$2,880	Other	F2	
91010544SL	91010544SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT WEEK,T380	\$14,400	Each	10%	\$12,960	Other	F2	
91010545SL	91010545SL	EMC SELECT	SEL: PS.ANNUAL PREVENT MNTCE,T380	\$6,000	Each	10%	\$5,400	Other	F2	
91010548SL	91010548SL	EMC SELECT	SEL: PS,ONSITE LIBRARY RECERT,T680	\$9,000	Each	10%	\$8,100	Other	F2	
91010549SL	91010549SL	EMC SELECT	SEL: PS.ENCRYPT EXPRESS BASIC,T680	\$3,200	Each	10%	\$2,880	Other	F2	
91010550SL	91010550SL	EMC SELECT	SEL: PS.ENCRYPTION EXPRESS PRO,T680	\$7,600	Each	10%	\$6,840	Other	F2	
91010551SL	91010551SL	EMC SELECT	SEL: PS.ENCRYPT EXP PRO,CONSULT,T680	\$9,750	Each	10%	\$8,775	Other	F2	
91010553SL	91010553SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT DAY,T680	\$3,200	Each	10%	\$2,880	Other	F2	
91010554SL	91010554SL	EMC SELECT	SEL: PS,ONSITE TRAIN-CNSLT WEEK,T680	\$14,400	Each	10%	\$12,960	Other	F2	
91010555SL	91010555SL	EMC SELECT	SEL: PS.ANNUAL PREVENT MNTCE,T680	\$6,000	Each	10%	\$5,400	Other	F2	
91010562SL	91010562SL	EMC SELECT	SEL: PS, STORAGE IMPLEMENT,T200	\$6,000	Each	10%	\$5,400	Other	F2	
91010563SL	91010563SL	EMC SELECT	SEL: PS, STORAGE IMPLEMENT,T380	\$6,000	Each	10%	\$5,400	Other	F2	
91010564SL	91010564SL	EMC SELECT	SEL: PS, STORAGE IMPLEMENT,T680	\$6,000	Each	10%	\$5,400	Other	F2	
91010565SL	91010565SL	EMC SELECT	SEL: PS,SINGLE PREVENT MNTCE,T200	\$2,400	Each	10%	\$2,160	Other	F2	
91010566SL	91010566SL	EMC SELECT	SEL: PS,SINGLE PREVENT MNTCE,T380	\$2,400	Each	10%	\$2,160	Other	F2	
91010567SL	91010567SL	EMC SELECT	SEL: PS,SINGLE PREVENT MNTCE,T680	\$2,400	Each	10%	\$2,160	Other	F2	
9264AMER1PMC	9264AMER1PMC	EMC SELECT	SEL Z9264F-ON 1 Yr ProSupport MC (4 hr)	\$8,874	Each	10%	\$7,987	Other	F2	
9264AMER1PNBD	9264AMER1PNBD	EMC SELECT	SEL Z9264F-ON 1 Yr ProSupport NBD	\$4,149	Each	10%	\$3,734	Other	F2	
9264AMER1PPMC	9264AMER1PPMC	EMC SELECT	SEL Z9264F-ON 1Yr ProSupportPlus MC(4hr)	\$12,023	Each	10%	\$10,821	Other	F2	
9264AMER1RTD	9264AMER1RTD	EMC SELECT	SEL Z9264F-ON 1 Yr Return to Depot	\$999	Each	10%	\$899	Other	F2	
9264AMER3PMC	9264AMER3PMC	EMC SELECT	SEL Z9264F-ON 3 Yr ProSupport MC (4 hr)	\$16,748	Each	10%	\$15,073	Other	F2	
9264AMER3PPMC	9264AMER3PPMC	EMC SELECT	SEL Z9264F-ON 3Yr ProSupportPlus MC(4hr)	\$23,048	Each	10%	\$20,743	Other	F2	
9264AMER3PSNBD	9264AMER3PSNBD	EMC SELECT	SEL Z9264F-ON 3 Yr ProSupport NBD	\$7,299	Each	10%	\$6,569	Other	F2	
9264AMER5PMC	9264AMER5PMC	EMC SELECT	SEL Z9264F-ON 5 Yr ProSupport MC (4 hr)	\$26,197	Each	10%	\$23,577	Other	F2	
9264AMER5PNBD	9264AMER5PNBD	EMC SELECT	SEL Z9264F-ON 5 Yr ProSupport NBD	\$11,078	Each	10%	\$9,970	Other	F2	
9264AMER5PPMC	9264AMER5PPMC	EMC SELECT	SEL Z9264F-ON 5Yr ProSupportPlus MC(4hr)	\$36,277	Each	10%	\$32,649	Other	F2	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
AUTO-6001-8000MS	AUTO-6001-8000MS	EMC SELECT	SEL Automation Engine MS	\$9	Each	10%	\$8	Other	F2
AUTO-751-1000MS	AUTO-751-1000MS	EMC SELECT	SEL Automation Engine MS	\$14	Each	10%	\$13	Other	F2
AUTO-8001-10KMC	AUTO-8001-10KMC	EMC SELECT	SEL Automation Engine M247	\$15	Each	10%	\$13	Other	F2
AUTO-8001-10KMS	AUTO-8001-10KMS	EMC SELECT	SEL Automation Engine MS	\$8	Each	10%	\$8	Other	F2
AWS3DAYPRIV8	AWS3DAYPRIV8	EMC SELECT	SEL GK PRV VRT AWS 3 DAY 8 STUDENTS	\$16,760	Each	10%	\$15,084	Other	F2
AWS3DAYPRIVADST	AWS3DAYPRIVADST	EMC SELECT	SEL GK PRV VRT AWS 1 Extra Stu 3DayClass	\$2,095	Each	10%	\$1,886	Other	F2
AWSPUBVIRT	AWSPUBVIRT	EMC SELECT	SEL GK AWS - GK Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
AWSPUBVIRTPAR	AWSPUBVIRTPAR	EMC SELECT	SEL GK AWS - Partner Delivered 1 STUDENT	\$1	Each	10%	\$1	Other	F2
BM-API-PS-O	BM-API-PS-O	EMC SELECT	SEL BOOMI API ProServ Hourly Onsite	\$275	Each	10%	\$248	Other	F2
BM-API-PS-R	BM-API-PS-R	EMC SELECT	SEL BOOMI API ProServ-Hourly Remote	\$225	Each	10%	\$203	Other	F2
BM-E-MS-LVL1	BM-E-MS-LVL1	EMC SELECT	SEL BOOMI EDI Mngd Services 1-10 (PPP)	\$1,000	Each	10%	\$900	Other	F2
BM-E-MS-LVL2	BM-E-MS-LVL2	EMC SELECT	SEL BOOMI EDI Mngd Services 11-20 (PPP)	\$875	Each	10%	\$788	Other	F2
BM-E-MS-LVL3	BM-E-MS-LVL3	EMC SELECT	SEL BOOMI EDI Mngd Services 21-35 (PPP)	\$750	Each	10%	\$675	Other	F2
BM-E-MS-LVL4	BM-E-MS-LVL4	EMC SELECT	SEL BOOMI EDI Mngd Services 36-50 (PPP)	\$625	Each	10%	\$563	Other	F2
BM-E-MS-LVL5	BM-E-MS-LVL5	EMC SELECT	SEL BOOMI EDI Mngd Services 51-100 (PPP)	\$500	Each	10%	\$450	Other	F2
BM-E-MS-LVL6	BM-E-MS-LVL6	EMC SELECT	SEL BOOMI EDI Mngd Services >100 (PPP)	\$375	Each	10%	\$338	Other	F2
BM-E-PS-CO	BM-E-PS-CO	EMC SELECT	SEL BOOMI EDI ProServ-Hourly Onsite	\$275	Each	10%	\$248	Other	F2
BM-E-PS-CR	BM-E-PS-CR	EMC SELECT	SEL BOOMI EDI ProServ-Hourly Remote	\$225	Each	10%	\$203	Other	F2
BM-ILC-ESTU	BM-ILC-ESTU	EMC SELECT	SEL Boomi EDUCAT SERVICES TRAINING UNIT	\$800	Each	10%	\$720	Other	F2
BM-I-LC-PPA-1	BM-I-LC-PPA-1	EMC SELECT	SEL BOOMI Premier Plus Adjustment .01	\$0	Each	10%	\$0	Other	F2
BM-I-LC-PPA-2	BM-I-LC-PPA-2	EMC SELECT	SEL BOOMI Premier Plus Adjustment 1	\$1	Each	10%	\$1	Other	F2
BM-I-LC-PPA-3	BM-I-LC-PPA-3	EMC SELECT	SEL BOOMI Premier Plus Adjustment 100	\$100	Each	10%	\$90	Other	F2
BM-I-LC-PPA-4	BM-I-LC-PPA-4	EMC SELECT	SEL BOOMI Premier Plus Adjustment 1000	\$1,000	Each	10%	\$900	Other	F2
BM-I-LC-PPL-1	BM-I-LC-PPL-1	EMC SELECT	SEL BOOMI Premier Plus .01	\$0	Each	10%	\$0	Other	F2
BM-I-LC-PPL-2	BM-I-LC-PPL-2	EMC SELECT	SEL BOOMI Premier Plus 1	\$1	Each	10%	\$1	Other	F2
BM-I-LC-PPL-3	BM-I-LC-PPL-3	EMC SELECT	SEL BOOMI Premier Plus 100	\$100	Each	10%	\$90	Other	F2
BM-I-LC-PPL-4	BM-I-LC-PPL-4	EMC SELECT	SEL BOOMI Premier Plus 1000	\$1,000	Each	10%	\$900	Other	F2
BM-I-LC-PS-0	BM-I-LC-PS-0	EMC SELECT	SEL BOOMI Premier Support .00	\$0	Each	10%	\$0	Other	F2
BM-I-LC-PS-1	BM-I-LC-PS-1	EMC SELECT	SEL BOOMI Premier Support .01	\$0	Each	10%	\$0	Other	F2
BM-I-LC-PS-2	BM-I-LC-PS-2	EMC SELECT	SEL BOOMI Premier Support 1	\$1	Each	10%	\$1	Other	F2
BM-I-LC-PS-3	BM-I-LC-PS-3	EMC SELECT	SEL BOOMI Premier Support 100	\$100	Each	10%	\$90	Other	F2
BM-I-LC-PS-4	BM-I-LC-PS-4	EMC SELECT	SEL BOOMI Premier Support 1000	\$1,000	Each	10%	\$900	Other	F2
BM-I-LCS-SS	BM-I-LCS-SS	EMC SELECT	SEL BOOMI Standard Support	\$0	Each	10%	\$0	Other	F2
BM-INV-PS-1	BM-INV-PS-1	EMC SELECT	SEL Boomi Invixio PPD Services 1	\$1	Each	10%	\$1	Other	F2
BM-INV-PS-10	BM-INV-PS-10	EMC SELECT	SEL Boomi Invixio PPD Services 10	\$10	Each	10%	\$9	Other	F2
BM-INV-PS-100	BM-INV-PS-100	EMC SELECT	SEL Boomi Invixio PPD Services 100	\$100	Each	10%	\$90	Other	F2
BM-I-PS-CO	BM-I-PS-CO	EMC SELECT	SEL BOOMI ProServ-Hourly Consult Onsite	\$300	Each	10%	\$270	Other	F2
BM-I-PS-CR	BM-I-PS-CR	EMC SELECT	SEL BOOMI ProServ-Hourly Consult Remote	\$250	Each	10%	\$225	Other	F2
BM-I-PS-DAP	BM-I-PS-DAP	EMC SELECT	SEL BOOMI ProServ-Delivery Assurance Prgm	\$225	Each	10%	\$203	Other	F2
BM-I-PS-JAW	BM-I-PS-JAW	EMC SELECT	SEL BOOMI Int Accel Workday/WD OT Fee	\$17,500	Each	10%	\$15,750	Other	F2
BM-I-PS-IPSCO	BM-I-PS-IPSCO	EMC SELECT	SEL BOOMI IPaaS ProServ-Hourly Onsite	\$275	Each	10%	\$248	Other	F2
BM-I-PS-IPSCR	BM-I-PS-IPSCR	EMC SELECT	SEL BOOMI IPaaS ProServ-Hourly Remote	\$225	Each	10%	\$203	Other	F2
BM-I-PS-MCSSF	BM-I-PS-MCSSF	EMC SELECT	SEL Boomi MCS SETUP FEE	\$12,000	Each	10%	\$10,800	Other	F2
BM-I-PS-NSAS	BM-I-PS-NSAS	EMC SELECT	SEL BOOMI NS/SF Int Accel Service OT Fee	\$3,800	Each	10%	\$3,420	Other	F2
BM-MDM-PS-CO	BM-MDM-PS-CO	EMC SELECT	SEL BOOMI MDM ProServ-Hourly Onsite	\$275	Each	10%	\$248	Other	F2
BM-MDM-PS-CR	BM-MDM-PS-CR	EMC SELECT	SEL BOOMI MDM ProServ-Hourly Remote	\$225	Each	10%	\$203	Other	F2
BM-PS-1	BM-PS-1	EMC SELECT	SEL Boomi PPD Services 1	\$1	Each	10%	\$1	Other	F2
BM-PS-10	BM-PS-10	EMC SELECT	SEL Boomi PPD Services 10	\$10	Each	10%	\$9	Other	F2
BM-PS-100	BM-PS-100	EMC SELECT	SEL Boomi PPD Services 100	\$100	Each	10%	\$90	Other	F2
BM-PS-BP-IC	BM-PS-BP-IC	EMC SELECT	SEL Boomi Blueprint - iCoE	\$325	Each	10%	\$293	Other	F2
BM-PS-BP-IL	BM-PS-BP-IL	EMC SELECT	SEL Boomi Blueprint - Ideation Lab	\$325	Each	10%	\$293	Other	F2
BM-PS-BP-PAR	BM-PS-BP-PAR	EMC SELECT	SEL Boomi Blueprint - Platform Architect	\$325	Each	10%	\$293	Other	F2
BM-PS-BP-PAS	BM-PS-BP-PAS	EMC SELECT	SEL Boomi Blueprint - Platform Assurance	\$325	Each	10%	\$293	Other	F2
BM-PS-BP-S	BM-PS-BP-S	EMC SELECT	SEL Boomi Blueprint - Strategy	\$325	Each	10%	\$293	Other	F2
BM-PS-JS	BM-PS-JS	EMC SELECT	SEL BOOMI ProServ-JumpStart 40 Hour	\$10,000	Each	10%	\$9,000	Other	F2
BM-SOL-PS-1	BM-SOL-PS-1	EMC SELECT	SEL Boomi Solace PPD Services 1	\$1	Each	10%	\$1	Other	F2
BM-SOL-PS-10	BM-SOL-PS-10	EMC SELECT	SEL Boomi Solace PPD Services 10	\$10	Each	10%	\$9	Other	F2
BM-SOL-PS-100	BM-SOL-PS-100	EMC SELECT	SEL Boomi Solace PPD Services 100	\$100	Each	10%	\$90	Other	F2
BM-TR-PS-ADM1	BM-TR-PS-ADM1	EMC SELECT	SEL BOOMI Administrator I Per Class	\$400	Each	10%	\$360	Other	F2
BM-TR-PS-ADM2	BM-TR-PS-ADM2	EMC SELECT	SEL BOOMI Administrator II Per Class	\$400	Each	10%	\$360	Other	F2
BM-TR-PS-ARC2	BM-TR-PS-ARC2	EMC SELECT	SEL BOOMI Architect II Per Class	\$1,000	Each	10%	\$900	Other	F2
BM-TR-PS-ARC3	BM-TR-PS-ARC3	EMC SELECT	SEL BOOMI Architect III Per Class	\$1,200	Each	10%	\$1,080	Other	F2
BM-TR-PS-BCAR	BM-TR-PS-BCAR	EMC SELECT	SEL BOOMI Developer II Per Class	\$1,200	Each	10%	\$1,080	Other	F2
BM-TR-PS-BCE	BM-TR-PS-BCE	EMC SELECT	SEL BOOMI Int Developer EDI Per Class	\$700	Each	10%	\$630	Other	F2
BM-TR-PS-BC-L	BM-TR-PS-BC-L	EMC SELECT	SEL BOOMI IntDev I + II Per Class	\$3,500	Each	10%	\$3,150	Other	F2
BM-TR-PS-BCM	BM-TR-PS-BCM	EMC SELECT	SEL BOOMI Master Data Mgmt I Per Class	\$1,600	Each	10%	\$1,440	Other	F2
BM-TR-PS-BC-R	BM-TR-PS-BC-R	EMC SELECT	SEL BOOMI Developer I Per Class	\$1,800	Each	10%	\$1,620	Other	F2
BM-TR-PS-DEV3	BM-TR-PS-DEV3	EMC SELECT	SEL BOOMI Developer III Per Class	\$600	Each	10%	\$540	Other	F2
BM-TR-PS-IA	BM-TR-PS-IA	EMC SELECT	SEL BOOMI Architect I Per Class	\$1,200	Each	10%	\$1,080	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K)		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
BM-TR-PS-ID-R	BM-TR-PS-ID-R	EMC SELECT	SEL BOOMI IntDev I + II Remote Per Class	\$3,500	Each	10%	\$3,150	Other	F2
BSE-0-50MS	BSE-0-50MS	EMC SELECT	SEL Box Security Events MS	\$18	Each	10%	\$16	Other	F2
BSE-1001-1500MS	BSE-1001-1500MS	EMC SELECT	SEL Box Security Events MS	\$5	Each	10%	\$5	Other	F2
BSE-100K-150KMC	BSE-100K-150KMC	EMC SELECT	SEL Box Security Events M24*7	\$5	Each	10%	\$4	Other	F2
BSE-100K-150KMS	BSE-100K-150KMS	EMC SELECT	SEL Box Security Events MS	\$3	Each	10%	\$2	Other	F2
BSE-101-250MS	BSE-101-250MS	EMC SELECT	SEL Box Security Events MS	\$10	Each	10%	\$9	Other	F2
BSE-10K-20KMC	BSE-10K-20KMC	EMC SELECT	SEL Box Security Events M24*7	\$6	Each	10%	\$5	Other	F2
BSE-10K-20KMS	BSE-10K-20KMS	EMC SELECT	SEL Box Security Events MS	\$3	Each	10%	\$3	Other	F2
BSE-1501-2000MS	BSE-1501-2000MS	EMC SELECT	SEL Box Security Events MS	\$5	Each	10%	\$4	Other	F2
BSE-150K-MC	BSE-150K-MC	EMC SELECT	SEL Box Security Events M24*7	\$5	Each	10%	\$4	Other	F2
BSE-150K-MS	BSE-150K-MS	EMC SELECT	SEL Box Security Events MS	\$3	Each	10%	\$2	Other	F2
BSE-2001-2500MS	BSE-2001-2500MS	EMC SELECT	SEL Box Security Events MS	\$4	Each	10%	\$4	Other	F2
BSE-20K-35KMC	BSE-20K-35KMC	EMC SELECT	SEL Box Security Events M24*7	\$5	Each	10%	\$5	Other	F2
BSE-20K-35KMS	BSE-20K-35KMS	EMC SELECT	SEL Box Security Events MS	\$3	Each	10%	\$3	Other	F2
BSE-2501-4000MS	BSE-2501-4000MS	EMC SELECT	SEL Box Security Events MS	\$4	Each	10%	\$4	Other	F2
BSE-251-500MS	BSE-251-500MS	EMC SELECT	SEL Box Security Events MS	\$8	Each	10%	\$7	Other	F2
BSE-35K-50KMC	BSE-35K-50KMC	EMC SELECT	SEL Box Security Events M24*7	\$5	Each	10%	\$5	Other	F2
BSE-35K-50KMS	BSE-35K-50KMS	EMC SELECT	SEL Box Security Events MS	\$3	Each	10%	\$3	Other	F2
BSE-4001-6000MC	BSE-4001-6000MC	EMC SELECT	SEL Box Security Events M24*7	\$7	Each	10%	\$6	Other	F2
BSE-4001-6000MS	BSE-4001-6000MS	EMC SELECT	SEL Box Security Events MS	\$4	Each	10%	\$3	Other	F2
BSE-501-750MS	BSE-501-750MS	EMC SELECT	SEL Box Security Events MS	\$6	Each	10%	\$6	Other	F2
BSE-50K-100KMC	BSE-50K-100KMC	EMC SELECT	SEL Box Security Events M24*7	\$5	Each	10%	\$4	Other	F2
BSE-50K-100KMS	BSE-50K-100KMS	EMC SELECT	SEL Box Security Events MS	\$3	Each	10%	\$3	Other	F2
BSE-51-100MS	BSE-51-100MS	EMC SELECT	SEL Box Security Events MS	\$13	Each	10%	\$11	Other	F2
BSE-6001-8000MC	BSE-6001-8000MC	EMC SELECT	SEL Box Security Events M24*7	\$6	Each	10%	\$6	Other	F2
BSE-6001-8000MS	BSE-6001-8000MS	EMC SELECT	SEL Box Security Events MS	\$4	Each	10%	\$3	Other	F2
BSE-751-1000MS	BSE-751-1000MS	EMC SELECT	SEL Box Security Events MS	\$6	Each	10%	\$5	Other	F2
BSE-8001-10KMC	BSE-8001-10KMC	EMC SELECT	SEL Box Security Events M24*7	\$6	Each	10%	\$5	Other	F2
BSE-8001-10KMS	BSE-8001-10KMS	EMC SELECT	SEL Box Security Events MS	\$3	Each	10%	\$3	Other	F2
CAS-CONSULT	CAS-CONSULT	EMC SELECT	SEL INTERLOCK CONSULT 4 HR BLOCK	\$4,706	Each	10%	\$4,235	Other	F2
CAS-CTA-MIG1	CAS-CTA-MIG1	EMC SELECT	SEL INTERLOCK CTA MIGRATION 10TB	\$9,412	Each	10%	\$8,471	Other	F2
CAS-CTA-MIG2	CAS-CTA-MIG2	EMC SELECT	SEL INTERLOCK CTA MIGRATION 50TB	\$47,059	Each	10%	\$42,353	Other	F2
CAS-CTA-MIG3	CAS-CTA-MIG3	EMC SELECT	SEL INTERLOCK CTA MIGRATION ADD 10TB	\$9,412	Each	10%	\$8,471	Other	F2
CAS-CTA-MIG4	CAS-CTA-MIG4	EMC SELECT	SEL INTERLOCK CTA MIGRATION ADD 1TB	\$941	Each	10%	\$847	Other	F2
CAS-CUA-MIG1	CAS-CUA-MIG1	EMC SELECT	SEL INTERLOCK CUA MIGRATION 10TB	\$9,412	Each	10%	\$8,471	Other	F2
CAS-CUA-MIG2	CAS-CUA-MIG2	EMC SELECT	SEL INTERLOCK CUA MIGRATION 50TB	\$47,059	Each	10%	\$42,353	Other	F2
CAS-CUA-MIG3	CAS-CUA-MIG3	EMC SELECT	SEL INTERLOCK CUA MIGRATION ADD 10TB	\$9,412	Each	10%	\$8,471	Other	F2
CAS-CUA-MIG4	CAS-CUA-MIG4	EMC SELECT	SEL INTERLOCK CUA MIGRATION ADD 1TB	\$941	Each	10%	\$847	Other	F2
CAS-DX-MIG1	CAS-DX-MIG1	EMC SELECT	SEL INTERLOCK DX MIGRATION 10TB	\$14,118	Each	10%	\$12,706	Other	F2
CAS-DX-MIG2	CAS-DX-MIG2	EMC SELECT	SEL INTERLOCK DX MIGRATION 50TB	\$64,706	Each	10%	\$58,235	Other	F2
CAS-DX-MIG3	CAS-DX-MIG3	EMC SELECT	SEL INTERLOCK DX MIGRATION ADD 10TB	\$12,941	Each	10%	\$11,647	Other	F2
CAS-DX-MIG4	CAS-DX-MIG4	EMC SELECT	SEL INTERLOCK DX MIGRATION ADD 1TB	\$1,294	Each	10%	\$1,165	Other	F2
CAS-ECS-MIG1	CAS-ECS-MIG1	EMC SELECT	SEL INTERLOCK ECS MIGRATION 10TB	\$7,059	Each	10%	\$6,353	Other	F2
CAS-ECS-MIG2	CAS-ECS-MIG2	EMC SELECT	SEL INTERLOCK ECS MIGRATION 50TB	\$28,235	Each	10%	\$25,412	Other	F2
CAS-ECS-MIG3	CAS-ECS-MIG3	EMC SELECT	SEL INTERLOCK ECS MIGRATION ADD 10TB	\$7,059	Each	10%	\$6,353	Other	F2
CAS-ECS-MIG4	CAS-ECS-MIG4	EMC SELECT	SEL INTERLOCK ECS MIGRATION ADD 1TB	\$706	Each	10%	\$635	Other	F2
CAS-EV-MIG1	CAS-EV-MIG1	EMC SELECT	SEL INTERLOCK EV MIGRATION 10TB	\$17,647	Each	10%	\$15,882	Other	F2
CAS-EV-MIG2	CAS-EV-MIG2	EMC SELECT	SEL INTERLOCK EV MIGRATION 50TB	\$63,529	Each	10%	\$57,176	Other	F2
CAS-EV-MIG3	CAS-EV-MIG3	EMC SELECT	SEL INTERLOCK EV MIGRATION ADD 10TB	\$12,706	Each	10%	\$11,435	Other	F2
CAS-EV-MIG4	CAS-EV-MIG4	EMC SELECT	SEL INTERLOCK EV MIGRATION ADD 1TB	\$1,271	Each	10%	\$1,144	Other	F2
CAS-FN-MIG1	CAS-FN-MIG1	EMC SELECT	SEL INTERLOCK FILENET MIGRATION 10TB	\$17,647	Each	10%	\$15,882	Other	F2
CAS-FN-MIG2	CAS-FN-MIG2	EMC SELECT	SEL INTERLOCK FILENET MIGRATION 50TB	\$63,529	Each	10%	\$57,176	Other	F2
CAS-FN-MIG3	CAS-FN-MIG3	EMC SELECT	SEL INTERLOCK FILENET MIGRATION ADD 10TB	\$12,706	Each	10%	\$11,435	Other	F2
CAS-FN-MIG4	CAS-FN-MIG4	EMC SELECT	SEL INTERLOCK FILENET MIGRATION ADD 1TB	\$1,271	Each	10%	\$1,144	Other	F2
CAS-GE-MIG1	CAS-GE-MIG1	EMC SELECT	SEL INTERLOCK GE MIGRATION 10TB	\$14,118	Each	10%	\$12,706	Other	F2
CAS-GE-MIG2	CAS-GE-MIG2	EMC SELECT	SEL INTERLOCK GE MIGRATION 50TB	\$64,706	Each	10%	\$58,235	Other	F2
CAS-GE-MIG3	CAS-GE-MIG3	EMC SELECT	SEL INTERLOCK GE MIGRATION ADD 10TB	\$12,941	Each	10%	\$11,647	Other	F2
CAS-GE-MIG4	CAS-GE-MIG4	EMC SELECT	SEL INTERLOCK GE MIGRATION ADD 1TB	\$1,294	Each	10%	\$1,165	Other	F2
CAS-MIG-SETUP	CAS-MIG-SETUP	EMC SELECT	SEL INTERLOCK MIGRATION SETUP	\$14,118	Each	10%	\$12,706	Other	F2
CAS-NAS-MIG1	CAS-NAS-MIG1	EMC SELECT	SEL INTERLOCK NAS MIGRATION 10TB	\$9,412	Each	10%	\$8,471	Other	F2
CAS-NAS-MIG2	CAS-NAS-MIG2	EMC SELECT	SEL INTERLOCK NAS MIGRATION 50TB	\$41,176	Each	10%	\$37,059	Other	F2
CAS-NAS-MIG3	CAS-NAS-MIG3	EMC SELECT	SEL INTERLOCK NAS MIGRATION ADD 10TB	\$8,235	Each	10%	\$7,412	Other	F2
CAS-NAS-MIG4	CAS-NAS-MIG4	EMC SELECT	SEL INTERLOCK NAS MIGRATION ADD 1TB	\$824	Each	10%	\$741	Other	F2
CAS-NICE-MIG1	CAS-NICE-MIG1	EMC SELECT	SEL INTERLOCK NICE MIGRATION 10TB	\$17,647	Each	10%	\$15,882	Other	F2
CAS-NICE-MIG2	CAS-NICE-MIG2	EMC SELECT	SEL INTERLOCK NICE MIGRATION 50TB	\$63,529	Each	10%	\$57,176	Other	F2
CAS-NICE-MIG3	CAS-NICE-MIG3	EMC SELECT	SEL INTERLOCK NICE MIGRATION ADD 10TB	\$12,706	Each	10%	\$11,435	Other	F2
CAS-NICE-MIG4	CAS-NICE-MIG4	EMC SELECT	SEL INTERLOCK NICE MIGRATION ADD 1TB	\$1,271	Each	10%	\$1,144	Other	F2
CD4PEJSBASIC	CD4PEJSBASIC	EMC SELECT	SEL CD4PE Basic Jumpstart Package (SD)	\$23,524	Each	10%	\$21,171	Other	F2
CD4PEJSEXTENDED	CD4PEJSEXTENDED	EMC SELECT	SEL CD4PE Extended Jumpstart Package(SD)	\$70,582	Each	10%	\$63,524	Other	F2
CD4PEJSSTANDARD	CD4PEJSSTANDARD	EMC SELECT	SEL CD4PE Standard Jumpstart Package(SD)	\$47,053	Each	10%	\$42,348	Other	F2
CISCOUBVIRT	CISCOUBVIRT	EMC SELECT	SEL GK Cisco - GK Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
CISCOUBVIRTPART	CISCOUBVIRTPART	EMC SELECT	SEL GK Cisco - Partner Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
CITRIXUBVIRT	CITRIXUBVIRT	EMC SELECT	SEL GK Citrix- GK Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
CITRIXUBVIRTPAR	CITRIXUBVIRTPAR	EMC SELECT	SEL GK Citrix - Partner Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CL-11-15MC	CL-11-15MC	EMC SELECT	SEL Collector M24*7	\$1,683	Each	10%	\$1,515	Other	F2
CL-11-15MS	CL-11-15MS	EMC SELECT	SEL Collector MS	\$962	Each	10%	\$866	Other	F2
CL-1-5MC	CL-1-5MC	EMC SELECT	SEL Collector M24*7	\$3,741	Each	10%	\$3,366	Other	F2
CL-1-5MS	CL-1-5MS	EMC SELECT	SEL Collector MS	\$2,137	Each	10%	\$1,924	Other	F2
CL-16-20MC	CL-16-20MC	EMC SELECT	SEL Collector M24*7	\$1,515	Each	10%	\$1,363	Other	F2
CL-16-20MS	CL-16-20MS	EMC SELECT	SEL Collector MS	\$866	Each	10%	\$779	Other	F2
CL-21-MC	CL-21-MC	EMC SELECT	SEL Collector M24*7	\$1,364	Each	10%	\$1,227	Other	F2
CL-21-MS	CL-21-MS	EMC SELECT	SEL Collector MS	\$779	Each	10%	\$701	Other	F2
CL-6-10MC	CL-6-10MC	EMC SELECT	SEL Collector M24*7	\$2,618	Each	10%	\$2,357	Other	F2
CL-6-10MS	CL-6-10MS	EMC SELECT	SEL Collector MS	\$1,496	Each	10%	\$1,347	Other	F2
CLC-11-15MC	CLC-11-15MC	EMC SELECT	SEL Collector 100 SL M24*7	\$3,366	Each	10%	\$3,030	Other	F2
CLC-11-15MS	CLC-11-15MS	EMC SELECT	SEL Collector 100 SL MS	\$1,924	Each	10%	\$1,731	Other	F2
CLC-1-5MC	CLC-1-5MC	EMC SELECT	SEL Collector 100 SL M24*7	\$7,481	Each	10%	\$6,733	Other	F2
CLC-1-5MS	CLC-1-5MS	EMC SELECT	SEL Collector 100 SL MS	\$4,275	Each	10%	\$3,847	Other	F2
CLC-16-20MC	CLC-16-20MC	EMC SELECT	SEL Collector 100 SL M24*7	\$3,030	Each	10%	\$2,727	Other	F2
CLC-16-20MS	CLC-16-20MS	EMC SELECT	SEL Collector 100 SL MS	\$1,731	Each	10%	\$1,558	Other	F2
CLC-21-MC	CLC-21-MC	EMC SELECT	SEL Collector 100 SL M24*7	\$2,727	Each	10%	\$2,455	Other	F2
CLC-21-MS	CLC-21-MS	EMC SELECT	SEL Collector 100 SL MS	\$1,558	Each	10%	\$1,403	Other	F2
CLC-6-10MC	CLC-6-10MC	EMC SELECT	SEL Collector 100 SL M24*7	\$5,237	Each	10%	\$4,713	Other	F2
CLC-6-10MS	CLC-6-10MS	EMC SELECT	SEL Collector 100 SL MS	\$2,992	Each	10%	\$2,693	Other	F2
CLU-11-15MC	CLU-11-15MC	EMC SELECT	SEL Collector Upgrade MC	\$1,683	Each	10%	\$1,515	Other	F2
CLU-11-15MS	CLU-11-15MS	EMC SELECT	SEL Collector Upgrade MS	\$962	Each	10%	\$866	Other	F2
CLU-1-5MC	CLU-1-5MC	EMC SELECT	SEL Collector Upgrade MC	\$3,741	Each	10%	\$3,366	Other	F2
CLU-1-5MS	CLU-1-5MS	EMC SELECT	SEL Collector Upgrade MS	\$2,137	Each	10%	\$1,924	Other	F2
CLU-16-20MC	CLU-16-20MC	EMC SELECT	SEL Collector Upgrade MC	\$1,515	Each	10%	\$1,363	Other	F2
CLU-16-20MS	CLU-16-20MS	EMC SELECT	SEL Collector Upgrade MS	\$866	Each	10%	\$779	Other	F2
CLU-21-MC	CLU-21-MC	EMC SELECT	SEL Collector Upgrade MC	\$1,364	Each	10%	\$1,227	Other	F2
CLU-21-MS	CLU-21-MS	EMC SELECT	SEL Collector Upgrade MS	\$779	Each	10%	\$701	Other	F2
CLU-6-10MC	CLU-6-10MC	EMC SELECT	SEL Collector Upgrade MC	\$2,618	Each	10%	\$2,357	Other	F2
CLU-6-10MS	CLU-6-10MS	EMC SELECT	SEL Collector Upgrade MS	\$1,496	Each	10%	\$1,347	Other	F2
CODEREVIEW	CODEREVIEW	EMC SELECT	SEL Puppet Code Review	\$11,759	Each	10%	\$10,583	Other	F2
COR-PRO-SRV	COR-PRO-SRV	EMC SELECT	SEL KEMP Core Prof Srv	\$5,882	Each	10%	\$5,294	Other	F2
CSB1-201-1000+TB	CSB1-201-1000+TB	EMC SELECT	SEL CarSvrSaaS,1yret 1000TB+ 1Yr	\$2,254	Each	10%	\$2,029	Other	F2
CSB1-201-10TB	CSB1-201-10TB	EMC SELECT	SEL CarSvrSaaS,1yret 6-10TB 1Yr	\$2,836	Each	10%	\$2,553	Other	F2
CSB1-201-1TB	CSB1-201-1TB	EMC SELECT	SEL CarSvrSaaS,1yret 1TB 1Yr	\$4,134	Each	10%	\$3,721	Other	F2
CSB1-201-249TB	CSB1-201-249TB	EMC SELECT	SEL CarSvrSaaS,1yret 100-249TB 1Yr	\$2,545	Each	10%	\$2,290	Other	F2
CSB1-201-24TB	CSB1-201-24TB	EMC SELECT	SEL CarSvrSaaS,1yret 11-24TB 1Yr	\$2,749	Each	10%	\$2,474	Other	F2
CSB1-201-2TB	CSB1-201-2TB	EMC SELECT	SEL CarSvrSaaS,1yret 2TB 1Yr	\$3,720	Each	10%	\$3,348	Other	F2
CSB1-201-3TB	CSB1-201-3TB	EMC SELECT	SEL CarSvrSaaS,1yret 3TB 1Yr	\$3,513	Each	10%	\$3,162	Other	F2
CSB1-201-499TB	CSB1-201-499TB	EMC SELECT	SEL CarSvrSaaS,1yret 250-499TB 1Yr	\$2,469	Each	10%	\$2,222	Other	F2
CSB1-201-49TB	CSB1-201-49TB	EMC SELECT	SEL CarSvrSaaS,1yret 25-49TB 1Yr	\$2,661	Each	10%	\$2,395	Other	F2
CSB1-201-4TB	CSB1-201-4TB	EMC SELECT	SEL CarSvrSaaS,1yret 4TB 1Yr	\$3,307	Each	10%	\$2,976	Other	F2
CSB1-201-500GB	CSB1-201-500GB	EMC SELECT	SEL CarSvrSaaS,1yret 0.5TB 1Yr	\$2,067	Each	10%	\$1,860	Other	F2
CSB1-201-5TB	CSB1-201-5TB	EMC SELECT	SEL CarSvrSaaS,1yret 5TB 1Yr	\$3,098	Each	10%	\$2,788	Other	F2
CSB1-201-749TB	CSB1-201-749TB	EMC SELECT	SEL CarSvrSaaS,1yret 500-749TB 1Yr	\$2,395	Each	10%	\$2,156	Other	F2
CSB1-201-999TB	CSB1-201-999TB	EMC SELECT	SEL CarSvrSaaS,1yret 750-999TB 1Yr	\$2,324	Each	10%	\$2,081	Other	F2
CSB1-201-99TB	CSB1-201-99TB	EMC SELECT	SEL CarSvrSaaS,1yret 50-99TB 1Yr	\$2,633	Each	10%	\$2,370	Other	F2
CSB1-207-1000+TB	CSB1-207-1000+TB	EMC SELECT	SEL CarSvrSaaS,7yret 1000TB+ 1Yr	\$3,000	Each	10%	\$2,700	Other	F2
CSB1-207-10TB	CSB1-207-10TB	EMC SELECT	SEL CarSvrSaaS,7yret 6-10TB 1Yr	\$3,773	Each	10%	\$3,396	Other	F2
CSB1-207-1TB	CSB1-207-1TB	EMC SELECT	SEL CarSvrSaaS,7yret 1TB 1Yr	\$5,499	Each	10%	\$4,949	Other	F2
CSB1-207-249TB	CSB1-207-249TB	EMC SELECT	SEL CarSvrSaaS,7yret 100-249TB 1Yr	\$3,385	Each	10%	\$3,046	Other	F2
CSB1-207-24TB	CSB1-207-24TB	EMC SELECT	SEL CarSvrSaaS,7yret 11-24TB 1Yr	\$3,656	Each	10%	\$3,291	Other	F2
CSB1-207-2TB	CSB1-207-2TB	EMC SELECT	SEL CarSvrSaaS,7yret 2TB 1Yr	\$4,948	Each	10%	\$4,453	Other	F2
CSB1-207-3TB	CSB1-207-3TB	EMC SELECT	SEL CarSvrSaaS,7yret 3TB 1Yr	\$4,673	Each	10%	\$4,206	Other	F2
CSB1-207-499TB	CSB1-207-499TB	EMC SELECT	SEL CarSvrSaaS,7yret 250-499TB 1Yr	\$3,285	Each	10%	\$2,956	Other	F2
CSB1-207-49TB	CSB1-207-49TB	EMC SELECT	SEL CarSvrSaaS,7yret 25-49TB 1Yr	\$3,540	Each	10%	\$3,186	Other	F2
CSB1-207-4TB	CSB1-207-4TB	EMC SELECT	SEL CarSvrSaaS,7yret 4TB 1Yr	\$4,398	Each	10%	\$3,958	Other	F2
CSB1-207-500GB	CSB1-207-500GB	EMC SELECT	SEL CarSvrSaaS,7yret 0.5TB 1Yr	\$2,749	Each	10%	\$2,474	Other	F2
CSB1-207-5TB	CSB1-207-5TB	EMC SELECT	SEL CarSvrSaaS,7yret 5TB 1Yr	\$4,120	Each	10%	\$3,705	Other	F2
CSB1-207-749TB	CSB1-207-749TB	EMC SELECT	SEL CarSvrSaaS,7yret 500-749TB 1Yr	\$3,186	Each	10%	\$2,867	Other	F2
CSB1-207-999TB	CSB1-207-999TB	EMC SELECT	SEL CarSvrSaaS,7yret 750-999TB 1Yr	\$3,092	Each	10%	\$2,783	Other	F2
CSB1-207-99TB	CSB1-207-99TB	EMC SELECT	SEL CarSvrSaaS,7yret 50-99TB 1Yr	\$3,501	Each	10%	\$3,151	Other	F2
CSB3-201-1000+TB	CSB3-201-1000+TB	EMC SELECT	SEL CarSvrSaaS,1yret 1000TB+ 3Yr	\$6,086	Each	10%	\$5,477	Other	F2
CSB3-201-10TB	CSB3-201-10TB	EMC SELECT	SEL CarSvrSaaS,1yret 6-10TB 3Yr	\$7,656	Each	10%	\$6,891	Other	F2
CSB3-201-1TB	CSB3-201-1TB	EMC SELECT	SEL CarSvrSaaS,1yret 1TB 3Yr	\$11,161	Each	10%	\$10,045	Other	F2
CSB3-201-249TB	CSB3-201-249TB	EMC SELECT	SEL CarSvrSaaS,1yret 100-249TB 3Yr	\$6,872	Each	10%	\$6,185	Other	F2
CSB3-201-24TB	CSB3-201-24TB	EMC SELECT	SEL CarSvrSaaS,1yret 11-24TB 3Yr	\$7,421	Each	10%	\$6,679	Other	F2
CSB3-201-2TB	CSB3-201-2TB	EMC SELECT	SEL CarSvrSaaS,1yret 2TB 3Yr	\$10,044	Each	10%	\$9,039	Other	F2
CSB3-201-3TB	CSB3-201-3TB	EMC SELECT	SEL CarSvrSaaS,1yret 3TB 3Yr	\$9,486	Each	10%	\$8,537	Other	F2
CSB3-201-499TB	CSB3-201-499TB	EMC SELECT	SEL CarSvrSaaS,1yret 250-499TB 3Yr	\$6,665	Each	10%	\$5,998	Other	F2
CSB3-201-49TB	CSB3-201-49TB	EMC SELECT	SEL CarSvrSaaS,1yret 25-49TB 3Yr	\$7,186	Each	10%	\$6,467	Other	F2
CSB3-201-4TB	CSB3-201-4TB	EMC SELECT	SEL CarSvrSaaS,1yret 4TB 3Yr	\$8,928	Each	10%	\$8,035	Other	F2
CSB3-201-500GB	CSB3-201-500GB	EMC SELECT	SEL CarSvrSaaS,1yret 0.5TB 3Yr	\$5,580	Each	10%	\$5,022	Other	F2
CSB3-201-5TB	CSB3-201-5TB	EMC SELECT	SEL CarSvrSaaS,1yret 5TB 3Yr	\$8,365	Each	10%	\$7,528	Other	F2
CSB3-201-749TB	CSB3-201-749TB	EMC SELECT	SEL CarSvrSaaS,1yret 500-749TB 3Yr	\$6,467	Each	10%	\$5,820	Other	F2
CSB3-201-999TB	CSB3-201-999TB	EMC SELECT	SEL CarSvrSaaS,1yret 750-999TB 3Yr	\$6,273	Each	10%	\$5,646	Other	F2
CSB3-201-99TB	CSB3-201-99TB	EMC SELECT	SEL CarSvrSaaS,1yret 50-99TB 3Yr	\$7,107	Each	10%	\$6,396	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
CSB3-207-1000+TB	CSB3-207-1000+TB	EMC SELECT	SEL CarbSvrSaaS.7yret 1000T+ 3Yr	\$8,099	Each	10%	\$7,289	Other	F2
CSB3-207-10TB	CSB3-207-10TB	EMC SELECT	SEL CarbSvrSaaS.7yret 6-10TB 3Yr	\$10,187	Each	10%	\$9,168	Other	F2
CSB3-207-1TB	CSB3-207-1TB	EMC SELECT	SEL CarbSvrSaaS.7yret 1TB 3Yr	\$14,845	Each	10%	\$13,360	Other	F2
CSB3-207-249TB	CSB3-207-249TB	EMC SELECT	SEL CarbSvrSaaS.7yret 100-249TB 3Yr	\$9,140	Each	10%	\$8,226	Other	F2
CSB3-207-24TB	CSB3-207-24TB	EMC SELECT	SEL CarbSvrSaaS.7yret 11-24TB 3Yr	\$9,872	Each	10%	\$8,885	Other	F2
CSB3-207-2TB	CSB3-207-2TB	EMC SELECT	SEL CarbSvrSaaS.7yret 2TB 3Yr	\$13,360	Each	10%	\$12,024	Other	F2
CSB3-207-3TB	CSB3-207-3TB	EMC SELECT	SEL CarbSvrSaaS.7yret 3TB 3Yr	\$12,618	Each	10%	\$11,356	Other	F2
CSB3-207-499TB	CSB3-207-499TB	EMC SELECT	SEL CarbSvrSaaS.7yret 250-499TB 3Yr	\$8,867	Each	10%	\$7,980	Other	F2
CSB3-207-49TB	CSB3-207-49TB	EMC SELECT	SEL CarbSvrSaaS.7yret 25-49TB 3Yr	\$9,558	Each	10%	\$8,602	Other	F2
CSB3-207-4TB	CSB3-207-4TB	EMC SELECT	SEL CarbSvrSaaS.7yret 4TB 3Yr	\$11,874	Each	10%	\$10,687	Other	F2
CSB3-207-500GB	CSB3-207-500GB	EMC SELECT	SEL CarbSvrSaaS.7yret 0.5TB 3Yr	\$7,421	Each	10%	\$6,679	Other	F2
CSB3-207-5TB	CSB3-207-5TB	EMC SELECT	SEL CarbSvrSaaS.7yret 5TB 3Yr	\$11,125	Each	10%	\$10,012	Other	F2
CSB3-207-749TB	CSB3-207-749TB	EMC SELECT	SEL CarbSvrSaaS.7yret 500-749TB 3Yr	\$8,602	Each	10%	\$7,742	Other	F2
CSB3-207-999TB	CSB3-207-999TB	EMC SELECT	SEL CarbSvrSaaS.7yret 750-999TB 3Yr	\$8,347	Each	10%	\$7,512	Other	F2
CSB3-207-99TB	CSB3-207-99TB	EMC SELECT	SEL CarbSvrSaaS.7yret 50-99TB 3Yr	\$9,454	Each	10%	\$8,509	Other	F2
CSBA1-201-1000TB	CSBA1-201-1000TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 1000TB+ 1Yr	\$2,254	Each	10%	\$2,029	Other	F2
CSBA1-201-10TB	CSBA1-201-10TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 6-10TB 1Yr	\$2,836	Each	10%	\$2,553	Other	F2
CSBA1-201-1TB	CSBA1-201-1TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 1TB 1Yr	\$4,134	Each	10%	\$3,721	Other	F2
CSBA1-201-249TB	CSBA1-201-249TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 100-249TB 1Yr	\$2,545	Each	10%	\$2,290	Other	F2
CSBA1-201-24TB	CSBA1-201-24TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 11-24TB 1Yr	\$2,749	Each	10%	\$2,474	Other	F2
CSBA1-201-2TB	CSBA1-201-2TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 2TB 1Yr	\$3,720	Each	10%	\$3,348	Other	F2
CSBA1-201-3TB	CSBA1-201-3TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 3TB 1Yr	\$3,513	Each	10%	\$3,162	Other	F2
CSBA1-201-499TB	CSBA1-201-499TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 250-499TB 1Yr	\$2,469	Each	10%	\$2,222	Other	F2
CSBA1-201-49TB	CSBA1-201-49TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 25-49TB 1Yr	\$2,661	Each	10%	\$2,395	Other	F2
CSBA1-201-4TB	CSBA1-201-4TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 4TB 1Yr	\$3,307	Each	10%	\$2,976	Other	F2
CSBA1-201-500GB	CSBA1-201-500GB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 0.5TB 1Yr	\$2,067	Each	10%	\$1,860	Other	F2
CSBA1-201-5TB	CSBA1-201-5TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 5TB 1Yr	\$3,098	Each	10%	\$2,788	Other	F2
CSBA1-201-749TB	CSBA1-201-749TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 500-749TB 1Yr	\$2,395	Each	10%	\$2,156	Other	F2
CSBA1-201-999TB	CSBA1-201-999TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 750-999TB 1Yr	\$2,324	Each	10%	\$2,091	Other	F2
CSBA1-201-99TB	CSBA1-201-99TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 50-99TB 1Yr	\$2,633	Each	10%	\$2,370	Other	F2
CSBA1-207-1000TB	CSBA1-207-1000TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 1000TB+ 1Yr	\$3,000	Each	10%	\$2,700	Other	F2
CSBA1-207-10TB	CSBA1-207-10TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 6-10TB 1Yr	\$3,773	Each	10%	\$3,396	Other	F2
CSBA1-207-1TB	CSBA1-207-1TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 1TB 1Yr	\$5,499	Each	10%	\$4,949	Other	F2
CSBA1-207-249TB	CSBA1-207-249TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 100-249TB 1Yr	\$3,385	Each	10%	\$3,046	Other	F2
CSBA1-207-24TB	CSBA1-207-24TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 11-24TB 1Yr	\$3,656	Each	10%	\$3,291	Other	F2
CSBA1-207-2TB	CSBA1-207-2TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 2TB 1Yr	\$4,948	Each	10%	\$4,453	Other	F2
CSBA1-207-3TB	CSBA1-207-3TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 3TB 1Yr	\$4,673	Each	10%	\$4,206	Other	F2
CSBA1-207-499TB	CSBA1-207-499TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 250-499TB 1Yr	\$3,285	Each	10%	\$2,956	Other	F2
CSBA1-207-49TB	CSBA1-207-49TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 25-49TB 1Yr	\$3,540	Each	10%	\$3,186	Other	F2
CSBA1-207-4TB	CSBA1-207-4TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 4TB 1Yr	\$4,398	Each	10%	\$3,958	Other	F2
CSBA1-207-500GB	CSBA1-207-500GB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 0.5TB 1Yr	\$2,749	Each	10%	\$2,474	Other	F2
CSBA1-207-5TB	CSBA1-207-5TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 5TB 1Yr	\$4,120	Each	10%	\$3,708	Other	F2
CSBA1-207-749TB	CSBA1-207-749TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 500-749TB 1Yr	\$3,186	Each	10%	\$2,867	Other	F2
CSBA1-207-999TB	CSBA1-207-999TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 750-999TB 1Yr	\$3,092	Each	10%	\$2,783	Other	F2
CSBA1-207-99TB	CSBA1-207-99TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 50-99TB 1Yr	\$3,501	Each	10%	\$3,151	Other	F2
CSBA3-201-1000TB	CSBA3-201-1000TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 1000TB+ 3Yr	\$6,086	Each	10%	\$5,477	Other	F2
CSBA3-201-10TB	CSBA3-201-10TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 6-10TB 3Yr	\$7,656	Each	10%	\$6,891	Other	F2
CSBA3-201-1TB	CSBA3-201-1TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 1TB 3Yr	\$11,161	Each	10%	\$10,045	Other	F2
CSBA3-201-249TB	CSBA3-201-249TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 100-249TB 3Yr	\$6,872	Each	10%	\$6,185	Other	F2
CSBA3-201-24TB	CSBA3-201-24TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 11-24TB 3Yr	\$7,421	Each	10%	\$6,679	Other	F2
CSBA3-201-2TB	CSBA3-201-2TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 2TB 3Yr	\$10,044	Each	10%	\$9,039	Other	F2
CSBA3-201-3TB	CSBA3-201-3TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 3TB 3Yr	\$9,486	Each	10%	\$8,537	Other	F2
CSBA3-201-499TB	CSBA3-201-499TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 250-499TB 3Yr	\$6,665	Each	10%	\$5,998	Other	F2
CSBA3-201-49TB	CSBA3-201-49TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 25-49TB 3Yr	\$7,186	Each	10%	\$6,467	Other	F2
CSBA3-201-4TB	CSBA3-201-4TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 4TB 3Yr	\$8,928	Each	10%	\$8,035	Other	F2
CSBA3-201-500GB	CSBA3-201-500GB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 0.5TB 3Yr	\$5,580	Each	10%	\$5,022	Other	F2
CSBA3-201-5TB	CSBA3-201-5TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 5TB 3Yr	\$8,365	Each	10%	\$7,528	Other	F2
CSBA3-201-749TB	CSBA3-201-749TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 500-749TB 3Yr	\$6,467	Each	10%	\$5,820	Other	F2
CSBA3-201-999TB	CSBA3-201-999TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 750-999TB 3Yr	\$6,273	Each	10%	\$5,546	Other	F2
CSBA3-201-99TB	CSBA3-201-99TB	EMC SELECT	SEL CarbSvrSaaS.1yret Add 50-99TB 3Yr	\$7,107	Each	10%	\$6,396	Other	F2
CSBA3-207-1000TB	CSBA3-207-1000TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 1000TB+ 3Yr	\$8,099	Each	10%	\$7,289	Other	F2
CSBA3-207-10TB	CSBA3-207-10TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 6-10TB 3Yr	\$10,187	Each	10%	\$9,168	Other	F2
CSBA3-207-1TB	CSBA3-207-1TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 1TB 3Yr	\$14,845	Each	10%	\$13,360	Other	F2
CSBA3-207-249TB	CSBA3-207-249TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 100-249TB 3Yr	\$9,140	Each	10%	\$8,226	Other	F2
CSBA3-207-24TB	CSBA3-207-24TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 11-24TB 3Yr	\$9,872	Each	10%	\$8,885	Other	F2
CSBA3-207-2TB	CSBA3-207-2TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 2TB 3Yr	\$13,360	Each	10%	\$12,024	Other	F2
CSBA3-207-3TB	CSBA3-207-3TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 3TB 3Yr	\$12,618	Each	10%	\$11,356	Other	F2
CSBA3-207-499TB	CSBA3-207-499TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 250-499TB 3Yr	\$8,867	Each	10%	\$7,980	Other	F2
CSBA3-207-49TB	CSBA3-207-49TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 25-49TB 3Yr	\$9,558	Each	10%	\$8,602	Other	F2
CSBA3-207-4TB	CSBA3-207-4TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 4TB 3Yr	\$11,874	Each	10%	\$10,687	Other	F2
CSBA3-207-500GB	CSBA3-207-500GB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 0.5TB 3Yr	\$7,421	Each	10%	\$6,679	Other	F2
CSBA3-207-5TB	CSBA3-207-5TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 5TB 3Yr	\$11,125	Each	10%	\$10,012	Other	F2
CSBA3-207-749TB	CSBA3-207-749TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 500-749TB 3Yr	\$8,602	Each	10%	\$7,742	Other	F2
CSBA3-207-999TB	CSBA3-207-999TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 750-999TB 3Yr	\$8,347	Each	10%	\$7,512	Other	F2
CSBA3-207-99TB	CSBA3-207-99TB	EMC SELECT	SEL CarbSvrSaaS.7yret Add 50-99TB 3Yr	\$9,454	Each	10%	\$8,509	Other	F2
CSBO-201-000	CSBO-201-000	EMC SELECT	SEL CarbSvrSaaS.1yret Overage 1Yr	\$36	Each	10%	\$33	Other	F2
CSBO-207-000	CSBO-207-000	EMC SELECT	SEL CarbSvrSaaS.7yret Overage 1Yr	\$48	Each	10%	\$43	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DAAZ-0-50MS	DAAZ-0-50MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$33	Each	10%	\$29	Other	F2
DAAZ-1001-1500MS	DAAZ-1001-1500MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$9	Each	10%	\$8	Other	F2
DAAZ-100K-150KMC	DAAZ-100K-150KMC	EMC SELECT	SEL DatAdvantage - Azure MC	\$9	Each	10%	\$8	Other	F2
DAAZ-100K-150KMS	DAAZ-100K-150KMS	EMC SELECT	SEL DatAdvantage - Azure MS	\$5	Each	10%	\$4	Other	F2
DAAZ-101-250MS	DAAZ-101-250MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$18	Each	10%	\$16	Other	F2
DAAZ-10K-20KMC	DAAZ-10K-20KMC	EMC SELECT	SEL DatAdvantage - Azure MC	\$10	Each	10%	\$9	Other	F2
DAAZ-10K-20KMS	DAAZ-10K-20KMS	EMC SELECT	SEL DatAdvantage - Azure MS	\$6	Each	10%	\$5	Other	F2
DAAZ-1501-2000MS	DAAZ-1501-2000MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$8	Each	10%	\$8	Other	F2
DAAZ-150K-MC	DAAZ-150K-MC	EMC SELECT	SEL DatAdvantage - Azure MC	\$8	Each	10%	\$8	Other	F2
DAAZ-150K-MS	DAAZ-150K-MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$5	Each	10%	\$4	Other	F2
DAAZ-2001-2500MS	DAAZ-2001-2500MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$8	Each	10%	\$7	Other	F2
DAAZ-20K-35KMC	DAAZ-20K-35KMC	EMC SELECT	SEL DatAdvantage - Azure MC	\$9	Each	10%	\$9	Other	F2
DAAZ-20K-35KMS	DAAZ-20K-35KMS	EMC SELECT	SEL DatAdvantage - Azure MS	\$5	Each	10%	\$5	Other	F2
DAAZ-2501-4000MS	DAAZ-2501-4000MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$7	Each	10%	\$7	Other	F2
DAAZ-251-500MS	DAAZ-251-500MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$14	Each	10%	\$12	Other	F2
DAAZ-35K-50KMC	DAAZ-35K-50KMC	EMC SELECT	SEL DatAdvantage - Azure MC	\$9	Each	10%	\$8	Other	F2
DAAZ-35K-50KMS	DAAZ-35K-50KMS	EMC SELECT	SEL DatAdvantage - Azure MS	\$5	Each	10%	\$5	Other	F2
DAAZ-4001-6000MC	DAAZ-4001-6000MC	EMC SELECT	SEL DatAdvantage - Azure MC	\$12	Each	10%	\$11	Other	F2
DAAZ-4001-6000MS	DAAZ-4001-6000MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$7	Each	10%	\$6	Other	F2
DAAZ-501-750MS	DAAZ-501-750MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$11	Each	10%	\$10	Other	F2
DAAZ-50K-100KMC	DAAZ-50K-100KMC	EMC SELECT	SEL DatAdvantage - Azure MC	\$9	Each	10%	\$8	Other	F2
DAAZ-50K-100KMS	DAAZ-50K-100KMS	EMC SELECT	SEL DatAdvantage - Azure MS	\$5	Each	10%	\$5	Other	F2
DAAZ-51-100MS	DAAZ-51-100MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$23	Each	10%	\$21	Other	F2
DAAZ-6001-8000MC	DAAZ-6001-8000MC	EMC SELECT	SEL DatAdvantage - Azure MC	\$11	Each	10%	\$10	Other	F2
DAAZ-6001-8000MS	DAAZ-6001-8000MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$6	Each	10%	\$6	Other	F2
DAAZ-751-1000MS	DAAZ-751-1000MS	EMC SELECT	SEL DatAdvantage - Azure MS	\$10	Each	10%	\$9	Other	F2
DAAZ-8001-10KMC	DAAZ-8001-10KMC	EMC SELECT	SEL DatAdvantage - Azure MC	\$11	Each	10%	\$10	Other	F2
DAAZ-8001-10KMS	DAAZ-8001-10KMS	EMC SELECT	SEL DatAdvantage - Azure MS	\$6	Each	10%	\$5	Other	F2
DAD-0-50MS	DAD-0-50MS	EMC SELECT	SEL DatAdvantage - DS MS	\$61	Each	10%	\$55	Other	F2
DAD-1001-1500MS	DAD-1001-1500MS	EMC SELECT	SEL DatAdvantage - DS MS	\$17	Each	10%	\$16	Other	F2
DAD-100K-150KMC	DAD-100K-150KMC	EMC SELECT	SEL DatAdvantage - DS M24*7	\$16	Each	10%	\$14	Other	F2
DAD-100K-150KMS	DAD-100K-150KMS	EMC SELECT	SEL DatAdvantage - DS MS	\$9	Each	10%	\$8	Other	F2
DAD-101-250MS	DAD-101-250MS	EMC SELECT	SEL DatAdvantage - DS MS	\$33	Each	10%	\$30	Other	F2
DAD-10K-20KMC	DAD-10K-20KMC	EMC SELECT	SEL DatAdvantage - DS M24*7	\$19	Each	10%	\$17	Other	F2
DAD-10K-20KMS	DAD-10K-20KMS	EMC SELECT	SEL DatAdvantage - DS MS	\$11	Each	10%	\$10	Other	F2
DAD-1501-2000MS	DAD-1501-2000MS	EMC SELECT	SEL DatAdvantage - DS MS	\$16	Each	10%	\$14	Other	F2
DAD-150K-MC	DAD-150K-MC	EMC SELECT	SEL DatAdvantage - DS M24*7	\$16	Each	10%	\$14	Other	F2
DAD-150K-MS	DAD-150K-MS	EMC SELECT	SEL DatAdvantage - DS MS	\$9	Each	10%	\$8	Other	F2
DAD-2001-2500MS	DAD-2001-2500MS	EMC SELECT	SEL DatAdvantage - DS MS	\$15	Each	10%	\$13	Other	F2
DAD-20K-35KMC	DAD-20K-35KMC	EMC SELECT	SEL DatAdvantage - DS M24*7	\$18	Each	10%	\$16	Other	F2
DAD-20K-35KMS	DAD-20K-35KMS	EMC SELECT	SEL DatAdvantage - DS MS	\$10	Each	10%	\$9	Other	F2
DAD-2501-4000MS	DAD-2501-4000MS	EMC SELECT	SEL DatAdvantage - DS MS	\$14	Each	10%	\$12	Other	F2
DAD-251-500MS	DAD-251-500MS	EMC SELECT	SEL DatAdvantage - DS MS	\$25	Each	10%	\$23	Other	F2
DAD-35K-50KMC	DAD-35K-50KMC	EMC SELECT	SEL DatAdvantage - DS M24*7	\$17	Each	10%	\$15	Other	F2
DAD-35K-50KMS	DAD-35K-50KMS	EMC SELECT	SEL DatAdvantage - DS MS	\$10	Each	10%	\$9	Other	F2
DAD-4001-6000MC	DAD-4001-6000MC	EMC SELECT	SEL DatAdvantage - DS M24*7	\$22	Each	10%	\$20	Other	F2
DAD-4001-6000MS	DAD-4001-6000MS	EMC SELECT	SEL DatAdvantage - DS MS	\$13	Each	10%	\$12	Other	F2
DAD-501-750MS	DAD-501-750MS	EMC SELECT	SEL DatAdvantage - DS MS	\$20	Each	10%	\$18	Other	F2
DAD-50K-100KMC	DAD-50K-100KMC	EMC SELECT	SEL DatAdvantage - DS M24*7	\$17	Each	10%	\$15	Other	F2
DAD-50K-100KMS	DAD-50K-100KMS	EMC SELECT	SEL DatAdvantage - DS MS	\$9	Each	10%	\$9	Other	F2
DAD-51-100MS	DAD-51-100MS	EMC SELECT	SEL DatAdvantage - DS MS	\$42	Each	10%	\$38	Other	F2
DAD-6001-8000MC	DAD-6001-8000MC	EMC SELECT	SEL DatAdvantage - DS M24*7	\$21	Each	10%	\$19	Other	F2
DAD-6001-8000MS	DAD-6001-8000MS	EMC SELECT	SEL DatAdvantage - DS MS	\$12	Each	10%	\$11	Other	F2
DAD-751-1000MS	DAD-751-1000MS	EMC SELECT	SEL DatAdvantage - DS MS	\$19	Each	10%	\$17	Other	F2
DAD-8001-10KMC	DAD-8001-10KMC	EMC SELECT	SEL DatAdvantage - DS M24*7	\$20	Each	10%	\$18	Other	F2
DAD-8001-10KMS	DAD-8001-10KMS	EMC SELECT	SEL DatAdvantage - DS MS	\$11	Each	10%	\$10	Other	F2
DAEO-0-50MS	DAEO-0-50MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$61	Each	10%	\$55	Other	F2
DAEO-1001-1500MS	DAEO-1001-1500MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$17	Each	10%	\$16	Other	F2
DAEO-100K-150KMC	DAEO-100K-150KMC	EMC SELECT	SEL DatAdvantage - EXOL MC	\$16	Each	10%	\$14	Other	F2
DAEO-100K-150KMS	DAEO-100K-150KMS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$9	Each	10%	\$8	Other	F2
DAEO-101-250MS	DAEO-101-250MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$33	Each	10%	\$30	Other	F2
DAEO-10K-20KMC	DAEO-10K-20KMC	EMC SELECT	SEL DatAdvantage - EXOL MC	\$19	Each	10%	\$17	Other	F2
DAEO-10K-20KMS	DAEO-10K-20KMS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$11	Each	10%	\$10	Other	F2
DAEO-1501-2000MS	DAEO-1501-2000MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$16	Each	10%	\$14	Other	F2
DAEO-150K-MC	DAEO-150K-MC	EMC SELECT	SEL DatAdvantage - EXOL MC	\$16	Each	10%	\$14	Other	F2
DAEO-150K-MS	DAEO-150K-MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$9	Each	10%	\$8	Other	F2
DAEO-2001-2500MS	DAEO-2001-2500MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$15	Each	10%	\$13	Other	F2
DAEO-20K-35KMC	DAEO-20K-35KMC	EMC SELECT	SEL DatAdvantage - EXOL MC	\$18	Each	10%	\$16	Other	F2
DAEO-20K-35KMS	DAEO-20K-35KMS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$10	Each	10%	\$9	Other	F2
DAEO-2501-4000MS	DAEO-2501-4000MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$14	Each	10%	\$12	Other	F2
DAEO-251-500MS	DAEO-251-500MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$25	Each	10%	\$23	Other	F2
DAEO-35K-50KMC	DAEO-35K-50KMC	EMC SELECT	SEL DatAdvantage - EXOL MC	\$17	Each	10%	\$15	Other	F2
DAEO-35K-50KMS	DAEO-35K-50KMS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$10	Each	10%	\$9	Other	F2
DAEO-4001-6000MC	DAEO-4001-6000MC	EMC SELECT	SEL DatAdvantage - EXOL MC	\$22	Each	10%	\$20	Other	F2
DAEO-4001-6000MS	DAEO-4001-6000MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$13	Each	10%	\$12	Other	F2
DAEO-501-750MS	DAEO-501-750MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$20	Each	10%	\$18	Other	F2
DAEO-50K-100KMC	DAEO-50K-100KMC	EMC SELECT	SEL DatAdvantage - EXOL MC	\$17	Each	10%	\$15	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Other		
DAEO-50K-100KMS	DAEO-50K-100KMS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$9	Each	10%	\$9	Other	F2	
DAEO-51-100MS	DAEO-51-100MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$42	Each	10%	\$38	Other	F2	
DAEO-6001-8000MC	DAEO-6001-8000MC	EMC SELECT	SEL DatAdvantage - EXOL MC	\$21	Each	10%	\$19	Other	F2	
DAEO-6001-8000MS	DAEO-6001-8000MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$12	Each	10%	\$11	Other	F2	
DAEO-751-1000MS	DAEO-751-1000MS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$19	Each	10%	\$17	Other	F2	
DAEO-8001-10KMC	DAEO-8001-10KMC	EMC SELECT	SEL DatAdvantage - EXOL MC	\$20	Each	10%	\$18	Other	F2	
DAEO-8001-10KMS	DAEO-8001-10KMS	EMC SELECT	SEL DatAdvantage - EXOL MS	\$11	Each	10%	\$10	Other	F2	
DAEX-0-50MS	DAEX-0-50MS	EMC SELECT	SEL DatAdvantage - EX MS	\$61	Each	10%	\$55	Other	F2	
DAEX-1001-1500MS	DAEX-1001-1500MS	EMC SELECT	SEL DatAdvantage - EX MS	\$17	Each	10%	\$16	Other	F2	
DAEX-100K-150KMC	DAEX-100K-150KMC	EMC SELECT	SEL DatAdvantage - EX M24x7	\$16	Each	10%	\$14	Other	F2	
DAEX-100K-150KMS	DAEX-100K-150KMS	EMC SELECT	SEL DatAdvantage - EX MS	\$9	Each	10%	\$8	Other	F2	
DAEX-101-250MS	DAEX-101-250MS	EMC SELECT	SEL DatAdvantage - EX MS	\$33	Each	10%	\$30	Other	F2	
DAEX-10K-20KMC	DAEX-10K-20KMC	EMC SELECT	SEL DatAdvantage - EX M24x7	\$19	Each	10%	\$17	Other	F2	
DAEX-10K-20KMS	DAEX-10K-20KMS	EMC SELECT	SEL DatAdvantage - EX MS	\$11	Each	10%	\$10	Other	F2	
DAEX-1501-2000MS	DAEX-1501-2000MS	EMC SELECT	SEL DatAdvantage - EX MS	\$16	Each	10%	\$14	Other	F2	
DAEX-150K-MC	DAEX-150K-MC	EMC SELECT	SEL DatAdvantage - EX M24x7	\$16	Each	10%	\$14	Other	F2	
DAEX-150K-MS	DAEX-150K-MS	EMC SELECT	SEL DatAdvantage - EX MS	\$9	Each	10%	\$8	Other	F2	
DAEX-2001-2500MS	DAEX-2001-2500MS	EMC SELECT	SEL DatAdvantage - EX MS	\$15	Each	10%	\$13	Other	F2	
DAEX-20K-35KMC	DAEX-20K-35KMC	EMC SELECT	SEL DatAdvantage - EX M24x7	\$18	Each	10%	\$16	Other	F2	
DAEX-20K-35KMS	DAEX-20K-35KMS	EMC SELECT	SEL DatAdvantage - EX MS	\$10	Each	10%	\$9	Other	F2	
DAEX-2501-4000MS	DAEX-2501-4000MS	EMC SELECT	SEL DatAdvantage - EX MS	\$14	Each	10%	\$12	Other	F2	
DAEX-251-500MS	DAEX-251-500MS	EMC SELECT	SEL DatAdvantage - EX MS	\$25	Each	10%	\$23	Other	F2	
DAEX-35K-50KMC	DAEX-35K-50KMC	EMC SELECT	SEL DatAdvantage - EX M24x7	\$17	Each	10%	\$15	Other	F2	
DAEX-35K-50KMS	DAEX-35K-50KMS	EMC SELECT	SEL DatAdvantage - EX MS	\$10	Each	10%	\$9	Other	F2	
DAEX-4001-6000MC	DAEX-4001-6000MC	EMC SELECT	SEL DatAdvantage - EX M24x7	\$22	Each	10%	\$20	Other	F2	
DAEX-4001-6000MS	DAEX-4001-6000MS	EMC SELECT	SEL DatAdvantage - EX MS	\$13	Each	10%	\$12	Other	F2	
DAEX-501-750MS	DAEX-501-750MS	EMC SELECT	SEL DatAdvantage - EX MS	\$20	Each	10%	\$18	Other	F2	
DAEX-50K-100KMC	DAEX-50K-100KMC	EMC SELECT	SEL DatAdvantage - EX M24x7	\$17	Each	10%	\$15	Other	F2	
DAEX-50K-100KMS	DAEX-50K-100KMS	EMC SELECT	SEL DatAdvantage - EX MS	\$9	Each	10%	\$9	Other	F2	
DAEX-51-100MS	DAEX-51-100MS	EMC SELECT	SEL DatAdvantage - EX MS	\$42	Each	10%	\$38	Other	F2	
DAEX-6001-8000MC	DAEX-6001-8000MC	EMC SELECT	SEL DatAdvantage - EX M24x7	\$21	Each	10%	\$19	Other	F2	
DAEX-6001-8000MS	DAEX-6001-8000MS	EMC SELECT	SEL DatAdvantage - EX MS	\$12	Each	10%	\$11	Other	F2	
DAEX-751-1000MS	DAEX-751-1000MS	EMC SELECT	SEL DatAdvantage - EX MS	\$19	Each	10%	\$17	Other	F2	
DAEX-8001-10KMC	DAEX-8001-10KMC	EMC SELECT	SEL DatAdvantage - EX M24x7	\$20	Each	10%	\$18	Other	F2	
DAEX-8001-10KMS	DAEX-8001-10KMS	EMC SELECT	SEL DatAdvantage - EX MS	\$11	Each	10%	\$10	Other	F2	
DAOD-0-50MS	DAOD-0-50MS	EMC SELECT	SEL DatAdvantage - OD MS	\$61	Each	10%	\$55	Other	F2	
DAOD-1001-1500MS	DAOD-1001-1500MS	EMC SELECT	SEL DatAdvantage - OD MS	\$17	Each	10%	\$16	Other	F2	
DAOD-100K-150KMC	DAOD-100K-150KMC	EMC SELECT	SEL DatAdvantage - OD M24*7	\$16	Each	10%	\$14	Other	F2	
DAOD-100K-150KMS	DAOD-100K-150KMS	EMC SELECT	SEL DatAdvantage - OD MS	\$9	Each	10%	\$8	Other	F2	
DAOD-101-250MS	DAOD-101-250MS	EMC SELECT	SEL DatAdvantage - OD MS	\$33	Each	10%	\$30	Other	F2	
DAOD-10K-20KMC	DAOD-10K-20KMC	EMC SELECT	SEL DatAdvantage - OD M24*7	\$19	Each	10%	\$17	Other	F2	
DAOD-10K-20KMS	DAOD-10K-20KMS	EMC SELECT	SEL DatAdvantage - OD MS	\$11	Each	10%	\$10	Other	F2	
DAOD-1501-2000MS	DAOD-1501-2000MS	EMC SELECT	SEL DatAdvantage - OD MS	\$16	Each	10%	\$14	Other	F2	
DAOD-150K-MC	DAOD-150K-MC	EMC SELECT	SEL DatAdvantage - OD M24*7	\$16	Each	10%	\$14	Other	F2	
DAOD-150K-MS	DAOD-150K-MS	EMC SELECT	SEL DatAdvantage - OD MS	\$9	Each	10%	\$8	Other	F2	
DAOD-2001-2500MS	DAOD-2001-2500MS	EMC SELECT	SEL DatAdvantage - OD MS	\$15	Each	10%	\$13	Other	F2	
DAOD-20K-35KMC	DAOD-20K-35KMC	EMC SELECT	SEL DatAdvantage - OD M24*7	\$18	Each	10%	\$16	Other	F2	
DAOD-20K-35KMS	DAOD-20K-35KMS	EMC SELECT	SEL DatAdvantage - OD MS	\$10	Each	10%	\$9	Other	F2	
DAOD-2501-4000MS	DAOD-2501-4000MS	EMC SELECT	SEL DatAdvantage - OD MS	\$14	Each	10%	\$12	Other	F2	
DAOD-251-500MS	DAOD-251-500MS	EMC SELECT	SEL DatAdvantage - OD MS	\$25	Each	10%	\$23	Other	F2	
DAOD-35K-50KMC	DAOD-35K-50KMC	EMC SELECT	SEL DatAdvantage - OD M24*7	\$17	Each	10%	\$15	Other	F2	
DAOD-35K-50KMS	DAOD-35K-50KMS	EMC SELECT	SEL DatAdvantage - OD MS	\$10	Each	10%	\$9	Other	F2	
DAOD-4001-6000MC	DAOD-4001-6000MC	EMC SELECT	SEL DatAdvantage - OD M24*7	\$22	Each	10%	\$20	Other	F2	
DAOD-4001-6000MS	DAOD-4001-6000MS	EMC SELECT	SEL DatAdvantage - OD MS	\$13	Each	10%	\$12	Other	F2	
DAOD-501-750MS	DAOD-501-750MS	EMC SELECT	SEL DatAdvantage - OD MS	\$20	Each	10%	\$18	Other	F2	
DAOD-50K-100KMC	DAOD-50K-100KMC	EMC SELECT	SEL DatAdvantage - OD M24*7	\$17	Each	10%	\$15	Other	F2	
DAOD-50K-100KMS	DAOD-50K-100KMS	EMC SELECT	SEL DatAdvantage - OD MS	\$9	Each	10%	\$9	Other	F2	
DAOD-51-100MS	DAOD-51-100MS	EMC SELECT	SEL DatAdvantage - OD MS	\$42	Each	10%	\$38	Other	F2	
DAOD-6001-8000MC	DAOD-6001-8000MC	EMC SELECT	SEL DatAdvantage - OD M24*7	\$21	Each	10%	\$19	Other	F2	
DAOD-6001-8000MS	DAOD-6001-8000MS	EMC SELECT	SEL DatAdvantage - OD MS	\$12	Each	10%	\$11	Other	F2	
DAOD-751-1000MS	DAOD-751-1000MS	EMC SELECT	SEL DatAdvantage - OD MS	\$19	Each	10%	\$17	Other	F2	
DAOD-8001-10KMC	DAOD-8001-10KMC	EMC SELECT	SEL DatAdvantage - OD M24*7	\$20	Each	10%	\$18	Other	F2	
DAOD-8001-10KMS	DAOD-8001-10KMS	EMC SELECT	SEL DatAdvantage - OD MS	\$11	Each	10%	\$10	Other	F2	
DAOS-0-50MS	DAOS-0-50MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$91	Each	10%	\$82	Other	F2	
DAOS-1001-1500MS	DAOS-1001-1500MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$26	Each	10%	\$23	Other	F2	
DAOS-100K-150KMC	DAOS-100K-150KMC	EMC SELECT	SEL DatAdvantage - SPOL + OD M24*7	\$24	Each	10%	\$22	Other	F2	
DAOS-100K-150KMS	DAOS-100K-150KMS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$14	Each	10%	\$12	Other	F2	
DAOS-101-250MS	DAOS-101-250MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$50	Each	10%	\$45	Other	F2	
DAOS-10K-20KMC	DAOS-10K-20KMC	EMC SELECT	SEL DatAdvantage - SPOL + OD M24*7	\$28	Each	10%	\$25	Other	F2	
DAOS-10K-20KMS	DAOS-10K-20KMS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$16	Each	10%	\$14	Other	F2	
DAOS-1501-2000MS	DAOS-1501-2000MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$24	Each	10%	\$21	Other	F2	
DAOS-150K-MC	DAOS-150K-MC	EMC SELECT	SEL DatAdvantage - SPOL + OD M24*7	\$24	Each	10%	\$21	Other	F2	
DAOS-150K-MS	DAOS-150K-MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$14	Each	10%	\$12	Other	F2	
DAOS-2001-2500MS	DAOS-2001-2500MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$22	Each	10%	\$20	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100		\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M (Column N*Column O) ALJP Category (REQUIRED) use drop-down		
DAOS-20K-35KMC	DAOS-20K-35KMC	EMC SELECT	SEL DatAdvantage - SPOL + OD M24*7	\$26	Each	10%	\$24	Other	F2		
DAOS-20K-35KMS	DAOS-20K-35KMS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$15	Each	10%	\$14	Other	F2		
DAOS-2501-4000MS	DAOS-2501-4000MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$21	Each	10%	\$19	Other	F2		
DAOS-251-500MS	DAOS-251-500MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$38	Each	10%	\$34	Other	F2		
DAOS-35K-50KMC	DAOS-35K-50KMC	EMC SELECT	SEL DatAdvantage - SPOL + OD M24*7	\$26	Each	10%	\$23	Other	F2		
DAOS-35K-50KMS	DAOS-35K-50KMS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$15	Each	10%	\$13	Other	F2		
DAOS-4001-6000MC	DAOS-4001-6000MC	EMC SELECT	SEL DatAdvantage - SPOL + OD M24*7	\$34	Each	10%	\$30	Other	F2		
DAOS-4001-6000MS	DAOS-4001-6000MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$19	Each	10%	\$17	Other	F2		
DAOS-501-750MS	DAOS-501-750MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$31	Each	10%	\$28	Other	F2		
DAOS-50K-100KMC	DAOS-50K-100KMC	EMC SELECT	SEL DatAdvantage - SPOL + OD M24*7	\$25	Each	10%	\$22	Other	F2		
DAOS-50K-100KMS	DAOS-50K-100KMS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$14	Each	10%	\$13	Other	F2		
DAOS-51-100MS	DAOS-51-100MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$64	Each	10%	\$57	Other	F2		
DAOS-6001-8000MC	DAOS-6001-8000MC	EMC SELECT	SEL DatAdvantage - SPOL + OD M24*7	\$31	Each	10%	\$28	Other	F2		
DAOS-6001-8000MS	DAOS-6001-8000MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$18	Each	10%	\$16	Other	F2		
DAOS-751-1000MS	DAOS-751-1000MS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$28	Each	10%	\$26	Other	F2		
DAOS-8001-10KMC	DAOS-8001-10KMC	EMC SELECT	SEL DatAdvantage - SPOL + OD M24*7	\$30	Each	10%	\$27	Other	F2		
DAOS-8001-10KMS	DAOS-8001-10KMS	EMC SELECT	SEL DatAdvantage - SPOL + OD MS	\$17	Each	10%	\$15	Other	F2		
D-AS-CSM-ADV-AN	D-AS-CSM-ADV-AN	EMC SELECT	SEL Splunk AdvSvcs CSM-Advanced-AN	\$58,824	Each	10%	\$52,942	Other	F2		
D-AS-CSM-ADV-AP	D-AS-CSM-ADV-AP	EMC SELECT	SEL Splunk AdvSvcs CSM-Advanced-AP	\$58,824	Each	10%	\$52,942	Other	F2		
D-AS-CSM-ADV-EM	D-AS-CSM-ADV-EM	EMC SELECT	SEL Splunk AdvSvcs CSM-Advanced-EM	\$58,824	Each	10%	\$52,942	Other	F2		
D-AS-CSM-ADV-US	D-AS-CSM-ADV-US	EMC SELECT	SEL Splunk AdvSvcs CSM-Advanced-US	\$58,824	Each	10%	\$52,942	Other	F2		
D-AS-CSM-BAS-AN	D-AS-CSM-BAS-AN	EMC SELECT	SEL Splunk AdvSvcs CSM-Basic-AN	\$35,294	Each	10%	\$31,765	Other	F2		
D-AS-CSM-BAS-AP	D-AS-CSM-BAS-AP	EMC SELECT	SEL Splunk AdvSvcs CSM-Basic-AP	\$35,294	Each	10%	\$31,765	Other	F2		
D-AS-CSM-BAS-EM	D-AS-CSM-BAS-EM	EMC SELECT	SEL Splunk AdvSvcs CSM-Basic-EM	\$35,294	Each	10%	\$31,765	Other	F2		
D-AS-CSM-BAS-US	D-AS-CSM-BAS-US	EMC SELECT	SEL Splunk AdvSvcs CSM-Basic-US	\$35,294	Each	10%	\$31,765	Other	F2		
D-ASCSM-ENTL1-AN	D-ASCSM-ENTL1-AN	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (+5TB)-AN	\$105,882	Each	10%	\$95,294	Other	F2		
D-ASCSM-ENTL1-AP	D-ASCSM-ENTL1-AP	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (+5TB)-AP	\$105,882	Each	10%	\$95,294	Other	F2		
D-ASCSM-ENTL1-EM	D-ASCSM-ENTL1-EM	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (+5TB)-EM	\$105,882	Each	10%	\$95,294	Other	F2		
D-ASCSM-ENTL1-US	D-ASCSM-ENTL1-US	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (+5TB)-US	\$141,176	Each	10%	\$127,058	Other	F2		
D-ASCSM-ENTL2-AN	D-ASCSM-ENTL2-AN	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (5-25TB)-AN	\$192,941	Each	10%	\$173,647	Other	F2		
D-ASCSM-ENTL2-AP	D-ASCSM-ENTL2-AP	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (5-25TB)-AP	\$192,941	Each	10%	\$173,647	Other	F2		
D-ASCSM-ENTL2-EM	D-ASCSM-ENTL2-EM	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (5-25TB)-EM	\$192,941	Each	10%	\$173,647	Other	F2		
D-ASCSM-ENTL2-US	D-ASCSM-ENTL2-US	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (5-25TB)-US	\$258,824	Each	10%	\$232,942	Other	F2		
D-ASCSM-ENTL3-AN	D-ASCSM-ENTL3-AN	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (25TB+)-AN	\$317,647	Each	10%	\$285,882	Other	F2		
D-ASCSM-ENTL3-AP	D-ASCSM-ENTL3-AP	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (25TB+)-AP	\$317,647	Each	10%	\$285,882	Other	F2		
D-ASCSM-ENTL3-EM	D-ASCSM-ENTL3-EM	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (25TB+)-EM	\$317,647	Each	10%	\$285,882	Other	F2		
D-ASCSM-ENTL3-US	D-ASCSM-ENTL3-US	EMC SELECT	SEL Splunk AdvSvcs CSM-ENT (25TB+)-US	\$411,765	Each	10%	\$370,589	Other	F2		
DASO-0-50MS	DASO-0-50MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$61	Each	10%	\$55	Other	F2		
DASO-1001-1500MS	DASO-1001-1500MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$17	Each	10%	\$16	Other	F2		
DASO-100K-150KMC	DASO-100K-150KMC	EMC SELECT	SEL DatAdvantage - SPOL M24*7	\$16	Each	10%	\$14	Other	F2		
DASO-100K-150KMS	DASO-100K-150KMS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$9	Each	10%	\$8	Other	F2		
DASO-101-250MS	DASO-101-250MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$33	Each	10%	\$30	Other	F2		
DASO-10K-20KMC	DASO-10K-20KMC	EMC SELECT	SEL DatAdvantage - SPOL M24*7	\$19	Each	10%	\$17	Other	F2		
DASO-10K-20KMS	DASO-10K-20KMS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$11	Each	10%	\$10	Other	F2		
DASO-1501-2000MS	DASO-1501-2000MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$16	Each	10%	\$14	Other	F2		
DASO-150K-MC	DASO-150K-MC	EMC SELECT	SEL DatAdvantage - SPOL M24*7	\$16	Each	10%	\$14	Other	F2		
DASO-150K-MS	DASO-150K-MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$9	Each	10%	\$8	Other	F2		
DASO-2001-2500MS	DASO-2001-2500MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$15	Each	10%	\$13	Other	F2		
DASO-20K-35KMC	DASO-20K-35KMC	EMC SELECT	SEL DatAdvantage - SPOL M24*7	\$18	Each	10%	\$16	Other	F2		
DASO-20K-35KMS	DASO-20K-35KMS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$10	Each	10%	\$9	Other	F2		
DASO-2501-4000MS	DASO-2501-4000MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$14	Each	10%	\$12	Other	F2		
DASO-251-500MS	DASO-251-500MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$25	Each	10%	\$23	Other	F2		
DASO-35K-50KMC	DASO-35K-50KMC	EMC SELECT	SEL DatAdvantage - SPOL M24*7	\$17	Each	10%	\$15	Other	F2		
DASO-35K-50KMS	DASO-35K-50KMS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$10	Each	10%	\$9	Other	F2		
DASO-4001-6000MC	DASO-4001-6000MC	EMC SELECT	SEL DatAdvantage - SPOL M24*7	\$22	Each	10%	\$20	Other	F2		
DASO-4001-6000MS	DASO-4001-6000MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$13	Each	10%	\$12	Other	F2		
DASO-501-750MS	DASO-501-750MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$20	Each	10%	\$18	Other	F2		
DASO-50K-100KMC	DASO-50K-100KMC	EMC SELECT	SEL DatAdvantage - SPOL M24*7	\$17	Each	10%	\$15	Other	F2		
DASO-50K-100KMS	DASO-50K-100KMS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$9	Each	10%	\$9	Other	F2		
DASO-51-100MS	DASO-51-100MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$42	Each	10%	\$38	Other	F2		
DASO-6001-8000MC	DASO-6001-8000MC	EMC SELECT	SEL DatAdvantage - SPOL M24*7	\$21	Each	10%	\$19	Other	F2		
DASO-6001-8000MS	DASO-6001-8000MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$12	Each	10%	\$11	Other	F2		
DASO-751-1000MS	DASO-751-1000MS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$19	Each	10%	\$17	Other	F2		
DASO-8001-10KMC	DASO-8001-10KMC	EMC SELECT	SEL DatAdvantage - SPOL M24*7	\$20	Each	10%	\$18	Other	F2		
DASO-8001-10KMS	DASO-8001-10KMS	EMC SELECT	SEL DatAdvantage - SPOL MS	\$11	Each	10%	\$10	Other	F2		
DASP-0-50MS	DASP-0-50MS	EMC SELECT	SEL DatAdvantage - SP MS	\$61	Each	10%	\$55	Other	F2		
DASP-1001-1500MS	DASP-1001-1500MS	EMC SELECT	SEL DatAdvantage - SP MS	\$17	Each	10%	\$16	Other	F2		
DASP-100K-150KMC	DASP-100K-150KMC	EMC SELECT	SEL DatAdvantage - SP M24*7	\$16	Each	10%	\$14	Other	F2		
DASP-100K-150KMS	DASP-100K-150KMS	EMC SELECT	SEL DatAdvantage - SP MS	\$9	Each	10%	\$8	Other	F2		
DASP-101-250MS	DASP-101-250MS	EMC SELECT	SEL DatAdvantage - SP MS	\$33	Each	10%	\$30	Other	F2		
DASP-10K-20KMC	DASP-10K-20KMC	EMC SELECT	SEL DatAdvantage - SP M24*7	\$19	Each	10%	\$17	Other	F2		
DASP-10K-20KMS	DASP-10K-20KMS	EMC SELECT	SEL DatAdvantage - SP MS	\$11	Each	10%	\$10	Other	F2		
DASP-1501-2000MS	DASP-1501-2000MS	EMC SELECT	SEL DatAdvantage - SP MS	\$16	Each	10%	\$14	Other	F2		
DASP-150K-MC	DASP-150K-MC	EMC SELECT	SEL DatAdvantage - SP M24*7	\$16	Each	10%	\$14	Other	F2		
DASP-150K-MS	DASP-150K-MS	EMC SELECT	SEL DatAdvantage - SP MS	\$9	Each	10%	\$8	Other	F2		
DASP-2001-2500MS	DASP-2001-2500MS	EMC SELECT	SEL DatAdvantage - SP MS	\$15	Each	10%	\$13	Other	F2		
DASP-20K-35KMC	DASP-20K-35KMC	EMC SELECT	SEL DatAdvantage - SP M24*7	\$18	Each	10%	\$16	Other	F2		



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
DASP-20K-35KMS	DASP-20K-35KMS	EMC SELECT	SEL DatAdvantage - SP MS	\$10	Each	10%	\$9	Other	F2
DASP-2501-4000MS	DASP-2501-4000MS	EMC SELECT	SEL DatAdvantage - SP MS	\$14	Each	10%	\$12	Other	F2
DASP-251-500MS	DASP-251-500MS	EMC SELECT	SEL DatAdvantage - SP MS	\$25	Each	10%	\$23	Other	F2
DASP-35K-50KMC	DASP-35K-50KMC	EMC SELECT	SEL DatAdvantage - SP M24*7	\$17	Each	10%	\$15	Other	F2
DASP-35K-50KMS	DASP-35K-50KMS	EMC SELECT	SEL DatAdvantage - SP MS	\$10	Each	10%	\$9	Other	F2
DASP-4001-6000MC	DASP-4001-6000MC	EMC SELECT	SEL DatAdvantage - SP M24*7	\$22	Each	10%	\$20	Other	F2
DASP-4001-6000MS	DASP-4001-6000MS	EMC SELECT	SEL DatAdvantage - SP MS	\$13	Each	10%	\$12	Other	F2
DASP-501-750MS	DASP-501-750MS	EMC SELECT	SEL DatAdvantage - SP MS	\$20	Each	10%	\$18	Other	F2
DASP-50K-100KMC	DASP-50K-100KMC	EMC SELECT	SEL DatAdvantage - SP M24*7	\$17	Each	10%	\$15	Other	F2
DASP-50K-100KMS	DASP-50K-100KMS	EMC SELECT	SEL DatAdvantage - SP MS	\$9	Each	10%	\$9	Other	F2
DASP-51-100MS	DASP-51-100MS	EMC SELECT	SEL DatAdvantage - SP MS	\$42	Each	10%	\$38	Other	F2
DASP-6001-8000MC	DASP-6001-8000MC	EMC SELECT	SEL DatAdvantage - SP M24*7	\$21	Each	10%	\$19	Other	F2
DASP-6001-8000MS	DASP-6001-8000MS	EMC SELECT	SEL DatAdvantage - SP MS	\$12	Each	10%	\$11	Other	F2
DASP-751-1000MS	DASP-751-1000MS	EMC SELECT	SEL DatAdvantage - SP MS	\$19	Each	10%	\$17	Other	F2
DASP-8001-10KMC	DASP-8001-10KMC	EMC SELECT	SEL DatAdvantage - SP M24*7	\$20	Each	10%	\$18	Other	F2
DASP-8001-10KMS	DASP-8001-10KMS	EMC SELECT	SEL DatAdvantage - SP MS	\$11	Each	10%	\$10	Other	F2
DAUX-0-50MS	DAUX-0-50MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$61	Each	10%	\$55	Other	F2
DAUX-1001-1500MS	DAUX-1001-1500MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$17	Each	10%	\$16	Other	F2
DAUX-100K-150KMC	DAUX-100K-150KMC	EMC SELECT	SEL DatAdvantage - NIX M24*7	\$16	Each	10%	\$14	Other	F2
DAUX-100K-150KMS	DAUX-100K-150KMS	EMC SELECT	SEL DatAdvantage - NIX MS	\$9	Each	10%	\$8	Other	F2
DAUX-101-250MS	DAUX-101-250MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$33	Each	10%	\$30	Other	F2
DAUX-10K-20KMC	DAUX-10K-20KMC	EMC SELECT	SEL DatAdvantage - NIX M24*7	\$19	Each	10%	\$17	Other	F2
DAUX-10K-20KMS	DAUX-10K-20KMS	EMC SELECT	SEL DatAdvantage - NIX MS	\$11	Each	10%	\$10	Other	F2
DAUX-1501-2000MS	DAUX-1501-2000MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$16	Each	10%	\$14	Other	F2
DAUX-150K-MC	DAUX-150K-MC	EMC SELECT	SEL DatAdvantage - NIX M24*7	\$16	Each	10%	\$14	Other	F2
DAUX-150K-MS	DAUX-150K-MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$9	Each	10%	\$8	Other	F2
DAUX-2001-2500MS	DAUX-2001-2500MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$15	Each	10%	\$13	Other	F2
DAUX-20K-35KMC	DAUX-20K-35KMC	EMC SELECT	SEL DatAdvantage - NIX M24*7	\$18	Each	10%	\$16	Other	F2
DAUX-20K-35KMS	DAUX-20K-35KMS	EMC SELECT	SEL DatAdvantage - NIX MS	\$10	Each	10%	\$9	Other	F2
DAUX-2501-4000MS	DAUX-2501-4000MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$14	Each	10%	\$12	Other	F2
DAUX-251-500MS	DAUX-251-500MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$25	Each	10%	\$23	Other	F2
DAUX-35K-50KMC	DAUX-35K-50KMC	EMC SELECT	SEL DatAdvantage - NIX M24*7	\$17	Each	10%	\$15	Other	F2
DAUX-35K-50KMS	DAUX-35K-50KMS	EMC SELECT	SEL DatAdvantage - NIX MS	\$10	Each	10%	\$9	Other	F2
DAUX-4001-6000MC	DAUX-4001-6000MC	EMC SELECT	SEL DatAdvantage - NIX M24*7	\$22	Each	10%	\$20	Other	F2
DAUX-4001-6000MS	DAUX-4001-6000MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$13	Each	10%	\$12	Other	F2
DAUX-501-750MS	DAUX-501-750MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$20	Each	10%	\$18	Other	F2
DAUX-50K-100KMC	DAUX-50K-100KMC	EMC SELECT	SEL DatAdvantage - NIX M24*7	\$17	Each	10%	\$15	Other	F2
DAUX-50K-100KMS	DAUX-50K-100KMS	EMC SELECT	SEL DatAdvantage - NIX MS	\$9	Each	10%	\$9	Other	F2
DAUX-51-100MS	DAUX-51-100MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$42	Each	10%	\$38	Other	F2
DAUX-6001-8000MC	DAUX-6001-8000MC	EMC SELECT	SEL DatAdvantage - NIX M24*7	\$21	Each	10%	\$19	Other	F2
DAUX-6001-8000MS	DAUX-6001-8000MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$12	Each	10%	\$11	Other	F2
DAUX-751-1000MS	DAUX-751-1000MS	EMC SELECT	SEL DatAdvantage - NIX MS	\$19	Each	10%	\$17	Other	F2
DAUX-8001-10KMC	DAUX-8001-10KMC	EMC SELECT	SEL DatAdvantage - NIX M24*7	\$20	Each	10%	\$18	Other	F2
DAUX-8001-10KMS	DAUX-8001-10KMS	EMC SELECT	SEL DatAdvantage - NIX MS	\$11	Each	10%	\$10	Other	F2
DAW-0-50MS	DAW-0-50MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$61	Each	10%	\$55	Other	F2
DAW-1001-1500MS	DAW-1001-1500MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$17	Each	10%	\$16	Other	F2
DAW-100K-150KMC	DAW-100K-150KMC	EMC SELECT	SEL DatAdvantage - WIN M24*7	\$16	Each	10%	\$14	Other	F2
DAW-100K-150KMS	DAW-100K-150KMS	EMC SELECT	SEL DatAdvantage - WIN MS	\$9	Each	10%	\$8	Other	F2
DAW-101-250MS	DAW-101-250MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$33	Each	10%	\$30	Other	F2
DAW-10K-20KMC	DAW-10K-20KMC	EMC SELECT	SEL DatAdvantage - WIN M24*7	\$19	Each	10%	\$17	Other	F2
DAW-10K-20KMS	DAW-10K-20KMS	EMC SELECT	SEL DatAdvantage - WIN MS	\$11	Each	10%	\$10	Other	F2
DAW-1501-2000MS	DAW-1501-2000MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$16	Each	10%	\$14	Other	F2
DAW-150K-MC	DAW-150K-MC	EMC SELECT	SEL DatAdvantage - WIN M24*7	\$16	Each	10%	\$14	Other	F2
DAW-150K-MS	DAW-150K-MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$9	Each	10%	\$8	Other	F2
DAW-2001-2500MS	DAW-2001-2500MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$15	Each	10%	\$13	Other	F2
DAW-20K-35KMC	DAW-20K-35KMC	EMC SELECT	SEL DatAdvantage - WIN M24*7	\$18	Each	10%	\$16	Other	F2
DAW-20K-35KMS	DAW-20K-35KMS	EMC SELECT	SEL DatAdvantage - WIN MS	\$10	Each	10%	\$9	Other	F2
DAW-2501-4000MS	DAW-2501-4000MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$14	Each	10%	\$12	Other	F2
DAW-251-500MS	DAW-251-500MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$25	Each	10%	\$23	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
DAW-35K-50KMC	DAW-35K-50KMC	EMC SELECT	SEL DatAdvantage - WIN M24*7	\$17	Each	10%	\$15	Other	F2
DAW-35K-50KMS	DAW-35K-50KMS	EMC SELECT	SEL DatAdvantage - WIN MS	\$10	Each	10%	\$9	Other	F2
DAW-4001-6000MC	DAW-4001-6000MC	EMC SELECT	SEL DatAdvantage - WIN M24*7	\$22	Each	10%	\$20	Other	F2
DAW-4001-6000MS	DAW-4001-6000MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$13	Each	10%	\$12	Other	F2
DAW-501-750MS	DAW-501-750MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$20	Each	10%	\$18	Other	F2
DAW-50K-100KMC	DAW-50K-100KMC	EMC SELECT	SEL DatAdvantage - WIN M24*7	\$17	Each	10%	\$15	Other	F2
DAW-50K-100KMS	DAW-50K-100KMS	EMC SELECT	SEL DatAdvantage - WIN MS	\$9	Each	10%	\$9	Other	F2
DAW-51-100MS	DAW-51-100MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$42	Each	10%	\$38	Other	F2
DAW-6001-8000MC	DAW-6001-8000MC	EMC SELECT	SEL DatAdvantage - WIN M24*7	\$21	Each	10%	\$19	Other	F2
DAW-6001-8000MS	DAW-6001-8000MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$12	Each	10%	\$11	Other	F2
DAW-751-1000MS	DAW-751-1000MS	EMC SELECT	SEL DatAdvantage - WIN MS	\$19	Each	10%	\$17	Other	F2
DAW-8001-10KMC	DAW-8001-10KMC	EMC SELECT	SEL DatAdvantage - WIN M24*7	\$20	Each	10%	\$18	Other	F2
DAW-8001-10KMS	DAW-8001-10KMS	EMC SELECT	SEL DatAdvantage - WIN MS	\$11	Each	10%	\$10	Other	F2
DB-0-50MS	DB-0-50MS	EMC SELECT	SEL DatAlert MS	\$43	Each	10%	\$38	Other	F2
DB-1001-1500MS	DB-1001-1500MS	EMC SELECT	SEL DatAlert MS	\$12	Each	10%	\$11	Other	F2
DB-100K-150KMC	DB-100K-150KMC	EMC SELECT	SEL DatAlert M24*7	\$11	Each	10%	\$10	Other	F2
DB-100K-150KMS	DB-100K-150KMS	EMC SELECT	SEL DatAlert MS	\$6	Each	10%	\$6	Other	F2
DB-101-250MS	DB-101-250MS	EMC SELECT	SEL DatAlert MS	\$23	Each	10%	\$21	Other	F2
DB-10K-20KMC	DB-10K-20KMC	EMC SELECT	SEL DatAlert M24*7	\$13	Each	10%	\$12	Other	F2
DB-10K-20KMS	DB-10K-20KMS	EMC SELECT	SEL DatAlert MS	\$7	Each	10%	\$7	Other	F2
DB-1501-2000MS	DB-1501-2000MS	EMC SELECT	SEL DatAlert MS	\$11	Each	10%	\$10	Other	F2
DB-150K-MC	DB-150K-MC	EMC SELECT	SEL DatAlert M24*7	\$11	Each	10%	\$10	Other	F2
DB-150K-MS	DB-150K-MS	EMC SELECT	SEL DatAlert MS	\$6	Each	10%	\$6	Other	F2
DB-2001-2500MS	DB-2001-2500MS	EMC SELECT	SEL DatAlert MS	\$10	Each	10%	\$9	Other	F2
DB-20K-35KMC	DB-20K-35KMC	EMC SELECT	SEL DatAlert M24*7	\$12	Each	10%	\$11	Other	F2
DB-20K-35KMS	DB-20K-35KMS	EMC SELECT	SEL DatAlert MS	\$7	Each	10%	\$6	Other	F2
DB-2501-4000MS	DB-2501-4000MS	EMC SELECT	SEL DatAlert MS	\$10	Each	10%	\$9	Other	F2
DB-251-500MS	DB-251-500MS	EMC SELECT	SEL DatAlert MS	\$18	Each	10%	\$16	Other	F2
DB-35K-50KMC	DB-35K-50KMC	EMC SELECT	SEL DatAlert M24*7	\$12	Each	10%	\$11	Other	F2
DB-35K-50KMS	DB-35K-50KMS	EMC SELECT	SEL DatAlert MS	\$7	Each	10%	\$6	Other	F2
DB-4001-6000MC	DB-4001-6000MC	EMC SELECT	SEL DatAlert M24*7	\$16	Each	10%	\$14	Other	F2
DB-4001-6000MS	DB-4001-6000MS	EMC SELECT	SEL DatAlert MS	\$9	Each	10%	\$8	Other	F2
DB-501-750MS	DB-501-750MS	EMC SELECT	SEL DatAlert MS	\$14	Each	10%	\$13	Other	F2
DB-50K-100KMC	DB-50K-100KMC	EMC SELECT	SEL DatAlert M24*7	\$12	Each	10%	\$10	Other	F2
DB-50K-100KMS	DB-50K-100KMS	EMC SELECT	SEL DatAlert MS	\$7	Each	10%	\$6	Other	F2
DB-51-100MS	DB-51-100MS	EMC SELECT	SEL DatAlert MS	\$30	Each	10%	\$27	Other	F2
DB-6001-8000MC	DB-6001-8000MC	EMC SELECT	SEL DatAlert M24*7	\$15	Each	10%	\$13	Other	F2
DB-6001-8000MS	DB-6001-8000MS	EMC SELECT	SEL DatAlert MS	\$8	Each	10%	\$8	Other	F2
DB-751-1000MS	DB-751-1000MS	EMC SELECT	SEL DatAlert MS	\$13	Each	10%	\$12	Other	F2
DB-8001-10KMC	DB-8001-10KMC	EMC SELECT	SEL DatAlert M24*7	\$14	Each	10%	\$12	Other	F2
DB-8001-10KMS	DB-8001-10KMS	EMC SELECT	SEL DatAlert MS	\$8	Each	10%	\$7	Other	F2
DBMC-ACE-001	DBMC-ACE-001	EMC SELECT	SEL Assessment 16-50TB RAW	\$9,804	Each	10%	\$8,824	Other	F2
DBMC-ACE-002	DBMC-ACE-002	EMC SELECT	SEL Assessment 51-100TB RAW	\$16,667	Each	10%	\$15,000	Other	F2
DBMC-ACE-003	DBMC-ACE-003	EMC SELECT	SEL Assessment 101-250TB RAW	\$33,333	Each	10%	\$30,000	Other	F2
DBMC-ACE-004	DBMC-ACE-004	EMC SELECT	SEL Assessment 251-500TB RAW	\$47,059	Each	10%	\$42,353	Other	F2
DBMC-ACE-005	DBMC-ACE-005	EMC SELECT	SEL Assessment 501-1000TB RAW	\$59,804	Each	10%	\$53,824	Other	F2
DBMC-ACE-006	DBMC-ACE-006	EMC SELECT	SEL Assessment 1001-2000TB RAW	\$79,412	Each	10%	\$71,471	Other	F2
DBMC-INS-004	DBMC-INS-004	EMC SELECT	SEL Datadobi Daily Rate for Centera	\$2,941	Each	10%	\$2,647	Other	F2
DBMC-MCD-015	DBMC-MCD-015	EMC SELECT	SEL Migrate CAS-to-CAS	\$824	Each	10%	\$742	Other	F2
DBMC-MCD-035	DBMC-MCD-035	EMC SELECT	SEL Migrate CAS-to-NAS	\$1,098	Each	10%	\$988	Other	F2
DBMC-MCD-055	DBMC-MCD-055	EMC SELECT	SEL Migrate service Central/Atmos-to-All	\$1,098	Each	10%	\$988	Other	F2
DBMC-MNT-005	DBMC-MNT-005	EMC SELECT	SEL DobiMiner 1 Yr Maint Commercial	\$32	Each	10%	\$29	Other	F2
DBMC-MNT-006	DBMC-MNT-006	EMC SELECT	SEL DobiMiner 1 Yr Maint DR	\$44	Each	10%	\$40	Other	F2
DBMC-MNT-007	DBMC-MNT-007	EMC SELECT	SEL DOBIMINER 1 YR MAINT COMPLIANCE	\$62	Each	10%	\$56	Other	F2
DBMC-MNT-008	DBMC-MNT-008	EMC SELECT	SEL DOBIMINER 1 YR MAINT ENTERPRISE	\$74	Each	10%	\$67	Other	F2
DBMC-MNT-305	DBMC-MNT-305	EMC SELECT	SEL DobiMiner 3 Yr Maint Commercial	\$80	Each	10%	\$72	Other	F2
DBMC-MNT-306	DBMC-MNT-306	EMC SELECT	SEL DobiMiner 3 Yr Maint DR	\$108	Each	10%	\$97	Other	F2
DBMC-MNT-307	DBMC-MNT-307	EMC SELECT	SEL DOBIMINER 3 YR MAINT COMPLIANCE	\$162	Each	10%	\$146	Other	F2
DBMC-MNT-308	DBMC-MNT-308	EMC SELECT	SEL DOBIMINER 3 YR MAINT ENTERPRISE	\$188	Each	10%	\$169	Other	F2
DBMC-MNT-501	DBMC-MNT-501	EMC SELECT	SEL DOBIMINER 5 YR MAINT COMMERCIAL	\$120	Each	10%	\$108	Other	F2
DBMC-MNT-502	DBMC-MNT-502	EMC SELECT	SEL DOBIMINER 5 YR MAINT DR	\$159	Each	10%	\$143	Other	F2
DBMC-MNT-503	DBMC-MNT-503	EMC SELECT	SEL DOBIMINER 5 YR MAINT COMPLIANCE	\$239	Each	10%	\$215	Other	F2
DBMC-MNT-504	DBMC-MNT-504	EMC SELECT	SEL DOBIMINER 5 YR LICENSE ENTERPRISE	\$279	Each	10%	\$251	Other	F2
DBMI-INS-004	DBMI-INS-004	EMC SELECT	SEL Datadobi Daily Rate	\$2,941	Each	10%	\$2,647	Other	F2
DBMI-MCD-055	DBMI-MCD-055	EMC SELECT	SEL Datadobi Migrate Service	\$1,098	Each	10%	\$988	Other	F2
DBMI-MNT-002	DBMI-MNT-002	EMC SELECT	SEL Tier 2: 9TB-12TB Node Capacity Mtn	\$170	Each	10%	\$153	Other	F2
DBMI-MNT-003	DBMI-MNT-003	EMC SELECT	SEL Tier 3: 13TB-108TB Node Capacity Mtn	\$959	Each	10%	\$863	Other	F2
DBMI-MNT-004	DBMI-MNT-004	EMC SELECT	SEL Tier 4: 109TB-144TB Node Capacity Mtn	\$2,012	Each	10%	\$1,811	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L(Column I)Column K)	
DBMI-MNT-005	DBMI-MNT-005	EMC SELECT	SEL Tier 5 145TB-216TB Node Capacity Mtn	\$2,873	Each	10%	\$2,586	Other	F2
DBMI-MNT-006	DBMI-MNT-006	EMC SELECT	SEL Tier 6 >216TB (236-354) Node Cap Mtn	\$4,707	Each	10%	\$4,236	Other	F2
DBMVNX-INS-004	DBMVNX-INS-004	EMC SELECT	SEL Datadobi Daily Rate for VNX/Unity	\$2,941	Each	10%	\$2,647	Other	F2
DBMVNX-MCD-055	DBMVNX-MCD-055	EMC SELECT	SEL Migrate Service Any NAS to VNX/Unity	\$1,098	Each	10%	\$988	Other	F2
DBRECS-MCD-061	DBRECS-MCD-061	EMC SELECT	SEL Replicate 50TB to NAS Annual Maint	\$11,471	Each	10%	\$10,324	Other	F2
DBRECS-MCD-063	DBRECS-MCD-063	EMC SELECT	SEL Replicate 10TB to NAS Annual Maint	\$2,306	Each	10%	\$2,075	Other	F2
DBRI-MCD-061	DBRI-MCD-061	EMC SELECT	SEL Replicate 50TB to NAS Annual Maint	\$11,471	Each	10%	\$10,324	Other	F2
DBRI-MCD-063	DBRI-MCD-063	EMC SELECT	SEL Replicate 10TB to NAS Annual Maint	\$2,306	Each	10%	\$2,075	Other	F2
DBRVNX-MCD-061	DBRVNX-MCD-061	EMC SELECT	SEL Replicate 50TB to NAS Annual Maint	\$11,471	Each	10%	\$10,324	Other	F2
DBRVNX-MCD-063	DBRVNX-MCD-063	EMC SELECT	SEL Replicate 10TB to NAS Annual Maint	\$2,306	Each	10%	\$2,075	Other	F2
DBSECS-MCD-061	DBSECS-MCD-061	EMC SELECT	SEL Sync 50TB to S3 Annual Maintenance	\$11,471	Each	10%	\$10,324	Other	F2
DBSECS-MCD-063	DBSECS-MCD-063	EMC SELECT	SEL Sync 10TB to S3 Annual Maintenance	\$2,306	Each	10%	\$2,075	Other	F2
DBSI-MCD-061	DBSI-MCD-061	EMC SELECT	SEL Sync 50TB to S3 Annual Maintenance	\$11,471	Each	10%	\$10,324	Other	F2
DBSI-MCD-063	DBSI-MCD-063	EMC SELECT	SEL Sync 10TB to S3 Annual Maintenance	\$2,306	Each	10%	\$2,075	Other	F2
DBSVNX-MCD-061	DBSVNX-MCD-061	EMC SELECT	SEL Sync 50TB to S3 Annual Maintenance	\$11,471	Each	10%	\$10,324	Other	F2
DBSVNX-MCD-063	DBSVNX-MCD-063	EMC SELECT	SEL Sync 10TB to S3 Annual Maintenance	\$2,306	Each	10%	\$2,075	Other	F2
DCF-0-50MS	DCF-0-50MS	EMC SELECT	SEL Data Classification MS	\$44	Each	10%	\$39	Other	F2
DCF-1001-1500MS	DCF-1001-1500MS	EMC SELECT	SEL Data Classification MS	\$13	Each	10%	\$11	Other	F2
DCF-100K-150KMC	DCF-100K-150KMC	EMC SELECT	SEL Data Classification M24x7	\$12	Each	10%	\$10	Other	F2
DCF-100K-150KMS	DCF-100K-150KMS	EMC SELECT	SEL Data Classification MS	\$7	Each	10%	\$6	Other	F2
DCF-101-250MS	DCF-101-250MS	EMC SELECT	SEL Data Classification MS	\$24	Each	10%	\$22	Other	F2
DCF-10K-20KMC	DCF-10K-20KMC	EMC SELECT	SEL Data Classification M24x7	\$13	Each	10%	\$12	Other	F2
DCF-10K-20KMS	DCF-10K-20KMS	EMC SELECT	SEL Data Classification MS	\$8	Each	10%	\$7	Other	F2
DCF-1501-2000MS	DCF-1501-2000MS	EMC SELECT	SEL Data Classification MS	\$11	Each	10%	\$10	Other	F2
DCF-150K-MC	DCF-150K-MC	EMC SELECT	SEL Data Classification M24x7	\$11	Each	10%	\$10	Other	F2
DCF-150K-MS	DCF-150K-MS	EMC SELECT	SEL Data Classification MS	\$6	Each	10%	\$6	Other	F2
DCF-2001-2500MS	DCF-2001-2500MS	EMC SELECT	SEL Data Classification MS	\$11	Each	10%	\$9	Other	F2
DCF-20K-35KMC	DCF-20K-35KMC	EMC SELECT	SEL Data Classification M24x7	\$13	Each	10%	\$11	Other	F2
DCF-20K-35KMS	DCF-20K-35KMS	EMC SELECT	SEL Data Classification MS	\$7	Each	10%	\$7	Other	F2
DCF-2501-4000MS	DCF-2501-4000MS	EMC SELECT	SEL Data Classification MS	\$10	Each	10%	\$9	Other	F2
DCF-251-500MS	DCF-251-500MS	EMC SELECT	SEL Data Classification MS	\$18	Each	10%	\$16	Other	F2
DCF-35K-50KMC	DCF-35K-50KMC	EMC SELECT	SEL Data Classification M24x7	\$12	Each	10%	\$11	Other	F2
DCF-35K-50KMS	DCF-35K-50KMS	EMC SELECT	SEL Data Classification MS	\$7	Each	10%	\$6	Other	F2
DCF-4001-6000MC	DCF-4001-6000MC	EMC SELECT	SEL Data Classification M24x7	\$16	Each	10%	\$15	Other	F2
DCF-4001-6000MS	DCF-4001-6000MS	EMC SELECT	SEL Data Classification MS	\$9	Each	10%	\$8	Other	F2
DCF-501-750MS	DCF-501-750MS	EMC SELECT	SEL Data Classification MS	\$15	Each	10%	\$13	Other	F2
DCF-50K-100KMC	DCF-50K-100KMC	EMC SELECT	SEL Data Classification M24x7	\$12	Each	10%	\$11	Other	F2
DCF-50K-100KMS	DCF-50K-100KMS	EMC SELECT	SEL Data Classification MS	\$7	Each	10%	\$6	Other	F2
DCF-51-100MS	DCF-51-100MS	EMC SELECT	SEL Data Classification MS	\$31	Each	10%	\$28	Other	F2
DCF-6001-8000MC	DCF-6001-8000MC	EMC SELECT	SEL Data Classification M24x7	\$15	Each	10%	\$14	Other	F2
DCF-6001-8000MS	DCF-6001-8000MS	EMC SELECT	SEL Data Classification MS	\$9	Each	10%	\$8	Other	F2
DCF-751-1000MS	DCF-751-1000MS	EMC SELECT	SEL Data Classification MS	\$14	Each	10%	\$12	Other	F2
DCF-8001-10KMC	DCF-8001-10KMC	EMC SELECT	SEL Data Classification M24x7	\$14	Each	10%	\$13	Other	F2
DCF-8001-10KMS	DCF-8001-10KMS	EMC SELECT	SEL Data Classification MS	\$8	Each	10%	\$7	Other	F2
DCFU-0-50MS	DCFU-0-50MS	EMC SELECT	SEL Data Classification - Unix MS	\$44	Each	10%	\$39	Other	F2
DCFU-1001-1500MS	DCFU-1001-1500MS	EMC SELECT	SEL Data Classification - Unix MS	\$13	Each	10%	\$11	Other	F2
DCFU-100K-150KMC	DCFU-100K-150KMC	EMC SELECT	SEL Data Classification - Unix M24x7	\$12	Each	10%	\$10	Other	F2
DCFU-100K-150KMS	DCFU-100K-150KMS	EMC SELECT	SEL Data Classification - Unix MS	\$7	Each	10%	\$6	Other	F2
DCFU-101-250MS	DCFU-101-250MS	EMC SELECT	SEL Data Classification - Unix MS	\$24	Each	10%	\$22	Other	F2
DCFU-10K-20KMC	DCFU-10K-20KMC	EMC SELECT	SEL Data Classification - Unix M24x7	\$13	Each	10%	\$12	Other	F2
DCFU-10K-20KMS	DCFU-10K-20KMS	EMC SELECT	SEL Data Classification - Unix MS	\$8	Each	10%	\$7	Other	F2
DCFU-1501-2000MS	DCFU-1501-2000MS	EMC SELECT	SEL Data Classification - Unix MS	\$11	Each	10%	\$10	Other	F2
DCFU-150K-MC	DCFU-150K-MC	EMC SELECT	SEL Data Classification - Unix M24x7	\$11	Each	10%	\$10	Other	F2
DCFU-150K-MS	DCFU-150K-MS	EMC SELECT	SEL Data Classification - Unix MS	\$6	Each	10%	\$6	Other	F2
DCFU-2001-2500MS	DCFU-2001-2500MS	EMC SELECT	SEL Data Classification - Unix MS	\$11	Each	10%	\$9	Other	F2
DCFU-20K-35KMC	DCFU-20K-35KMC	EMC SELECT	SEL Data Classification - Unix M24x7	\$13	Each	10%	\$11	Other	F2
DCFU-20K-35KMS	DCFU-20K-35KMS	EMC SELECT	SEL Data Classification - Unix MS	\$7	Each	10%	\$7	Other	F2
DCFU-2501-4000MS	DCFU-2501-4000MS	EMC SELECT	SEL Data Classification - Unix MS	\$10	Each	10%	\$9	Other	F2
DCFU-251-500MS	DCFU-251-500MS	EMC SELECT	SEL Data Classification - Unix MS	\$18	Each	10%	\$16	Other	F2
DCFU-35K-50KMC	DCFU-35K-50KMC	EMC SELECT	SEL Data Classification - Unix M24x7	\$12	Each	10%	\$11	Other	F2
DCFU-35K-50KMS	DCFU-35K-50KMS	EMC SELECT	SEL Data Classification - Unix MS	\$7	Each	10%	\$6	Other	F2
DCFU-4001-6000MC	DCFU-4001-6000MC	EMC SELECT	SEL Data Classification - Unix M24x7	\$16	Each	10%	\$15	Other	F2
DCFU-4001-6000MS	DCFU-4001-6000MS	EMC SELECT	SEL Data Classification - Unix MS	\$9	Each	10%	\$8	Other	F2
DCFU-501-750MS	DCFU-501-750MS	EMC SELECT	SEL Data Classification - Unix MS	\$15	Each	10%	\$13	Other	F2
DCFU-50K-100KMC	DCFU-50K-100KMC	EMC SELECT	SEL Data Classification - Unix M24x7	\$12	Each	10%	\$11	Other	F2
DCFU-50K-100KMS	DCFU-50K-100KMS	EMC SELECT	SEL Data Classification - Unix MS	\$7	Each	10%	\$6	Other	F2
DCFU-51-100MS	DCFU-51-100MS	EMC SELECT	SEL Data Classification - Unix MS	\$31	Each	10%	\$28	Other	F2
DCFU-6001-8000MC	DCFU-6001-8000MC	EMC SELECT	SEL Data Classification - Unix M24x7	\$15	Each	10%	\$14	Other	F2
DCFU-6001-8000MS	DCFU-6001-8000MS	EMC SELECT	SEL Data Classification - Unix MS	\$9	Each	10%	\$8	Other	F2
DCFU-751-1000MS	DCFU-751-1000MS	EMC SELECT	SEL Data Classification - Unix MS	\$14	Each	10%	\$12	Other	F2
DCFU-8001-10KMC	DCFU-8001-10KMC	EMC SELECT	SEL Data Classification - Unix M24x7	\$14	Each	10%	\$13	Other	F2
DCFU-8001-10KMS	DCFU-8001-10KMS	EMC SELECT	SEL Data Classification - Unix MS	\$8	Each	10%	\$7	Other	F2
DCL-0-50MS	DCL-0-50MS	EMC SELECT	SEL Data Classification Labels MS	\$18	Each	10%	\$16	Other	F2
DCL-1001-1500MS	DCL-1001-1500MS	EMC SELECT	SEL Data Classification Labels MS	\$5	Each	10%	\$5	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DCL-100K-150KMC	DCL-100K-150KMC	EMC SELECT	SEL Data Classification Labels M247	\$5	Each	10%	\$4	Other	F2
DCL-100K-150KMS	DCL-100K-150KMS	EMC SELECT	SEL Data Classification Labels MS	\$3	Each	10%	\$2	Other	F2
DCL-101-250MS	DCL-101-250MS	EMC SELECT	SEL Data Classification Labels MS	\$10	Each	10%	\$9	Other	F2
DCL-10K-20KMC	DCL-10K-20KMC	EMC SELECT	SEL Data Classification Labels M247	\$6	Each	10%	\$5	Other	F2
DCL-10K-20KMS	DCL-10K-20KMS	EMC SELECT	SEL Data Classification Labels MS	\$3	Each	10%	\$3	Other	F2
DCL-1501-2000MS	DCL-1501-2000MS	EMC SELECT	SEL Data Classification Labels MS	\$5	Each	10%	\$4	Other	F2
DCL-150K-MC	DCL-150K-MC	EMC SELECT	SEL Data Classification Labels M247	\$5	Each	10%	\$4	Other	F2
DCL-150K-MS	DCL-150K-MS	EMC SELECT	SEL Data Classification Labels MS	\$3	Each	10%	\$2	Other	F2
DCL-2001-2500MS	DCL-2001-2500MS	EMC SELECT	SEL Data Classification Labels MS	\$4	Each	10%	\$4	Other	F2
DCL-20K-35KMC	DCL-20K-35KMC	EMC SELECT	SEL Data Classification Labels M247	\$5	Each	10%	\$5	Other	F2
DCL-20K-35KMS	DCL-20K-35KMS	EMC SELECT	SEL Data Classification Labels MS	\$3	Each	10%	\$3	Other	F2
DCL-2501-4000MS	DCL-2501-4000MS	EMC SELECT	SEL Data Classification Labels MS	\$4	Each	10%	\$4	Other	F2
DCL-251-500MS	DCL-251-500MS	EMC SELECT	SEL Data Classification Labels MS	\$8	Each	10%	\$7	Other	F2
DCL-35K-50KMC	DCL-35K-50KMC	EMC SELECT	SEL Data Classification Labels M247	\$5	Each	10%	\$5	Other	F2
DCL-35K-50KMS	DCL-35K-50KMS	EMC SELECT	SEL Data Classification Labels MS	\$3	Each	10%	\$3	Other	F2
DCL-4001-6000MC	DCL-4001-6000MC	EMC SELECT	SEL Data Classification Labels M247	\$7	Each	10%	\$6	Other	F2
DCL-4001-6000MS	DCL-4001-6000MS	EMC SELECT	SEL Data Classification Labels MS	\$4	Each	10%	\$3	Other	F2
DCL-501-750MS	DCL-501-750MS	EMC SELECT	SEL Data Classification Labels MS	\$6	Each	10%	\$6	Other	F2
DCL-50K-100KMC	DCL-50K-100KMC	EMC SELECT	SEL Data Classification Labels M247	\$5	Each	10%	\$4	Other	F2
DCL-50K-100KMS	DCL-50K-100KMS	EMC SELECT	SEL Data Classification Labels MS	\$3	Each	10%	\$3	Other	F2
DCL-51-100MS	DCL-51-100MS	EMC SELECT	SEL Data Classification Labels MS	\$13	Each	10%	\$11	Other	F2
DCL-6001-8000MC	DCL-6001-8000MC	EMC SELECT	SEL Data Classification Labels M247	\$6	Each	10%	\$6	Other	F2
DCL-6001-8000MS	DCL-6001-8000MS	EMC SELECT	SEL Data Classification Labels MS	\$4	Each	10%	\$3	Other	F2
DCL-751-1000MS	DCL-751-1000MS	EMC SELECT	SEL Data Classification Labels MS	\$6	Each	10%	\$5	Other	F2
DCL-8001-10KMC	DCL-8001-10KMC	EMC SELECT	SEL Data Classification Labels M247	\$6	Each	10%	\$5	Other	F2
DCL-8001-10KMS	DCL-8001-10KMS	EMC SELECT	SEL Data Classification Labels MS	\$3	Each	10%	\$3	Other	F2
DCOD-0-50MS	DCOD-0-50MS	EMC SELECT	SEL Data Classification - OD MS	\$44	Each	10%	\$39	Other	F2
DCOD-1001-1500MS	DCOD-1001-1500MS	EMC SELECT	SEL Data Classification - OD MS	\$13	Each	10%	\$11	Other	F2
DCOD-100K-150KMC	DCOD-100K-150KMC	EMC SELECT	SEL Data Classification - OD M24x7	\$12	Each	10%	\$10	Other	F2
DCOD-100K-150KMS	DCOD-100K-150KMS	EMC SELECT	SEL Data Classification - OD MS	\$7	Each	10%	\$6	Other	F2
DCOD-101-250MS	DCOD-101-250MS	EMC SELECT	SEL Data Classification - OD MS	\$24	Each	10%	\$22	Other	F2
DCOD-10K-20KMC	DCOD-10K-20KMC	EMC SELECT	SEL Data Classification - OD M24x7	\$13	Each	10%	\$12	Other	F2
DCOD-10K-20KMS	DCOD-10K-20KMS	EMC SELECT	SEL Data Classification - OD MS	\$8	Each	10%	\$7	Other	F2
DCOD-1501-2000MS	DCOD-1501-2000MS	EMC SELECT	SEL Data Classification - OD MS	\$11	Each	10%	\$10	Other	F2
DCOD-150K-MC	DCOD-150K-MC	EMC SELECT	SEL Data Classification - OD M24x7	\$11	Each	10%	\$10	Other	F2
DCOD-150K-MS	DCOD-150K-MS	EMC SELECT	SEL Data Classification - OD MS	\$6	Each	10%	\$6	Other	F2
DCOD-2001-2500MS	DCOD-2001-2500MS	EMC SELECT	SEL Data Classification - OD MS	\$11	Each	10%	\$9	Other	F2
DCOD-20K-35KMC	DCOD-20K-35KMC	EMC SELECT	SEL Data Classification - OD M24x7	\$13	Each	10%	\$11	Other	F2
DCOD-20K-35KMS	DCOD-20K-35KMS	EMC SELECT	SEL Data Classification - OD MS	\$7	Each	10%	\$7	Other	F2
DCOD-2501-4000MS	DCOD-2501-4000MS	EMC SELECT	SEL Data Classification - OD MS	\$10	Each	10%	\$9	Other	F2
DCOD-251-500MS	DCOD-251-500MS	EMC SELECT	SEL Data Classification - OD MS	\$18	Each	10%	\$16	Other	F2
DCOD-35K-50KMC	DCOD-35K-50KMC	EMC SELECT	SEL Data Classification - OD M24x7	\$12	Each	10%	\$11	Other	F2
DCOD-35K-50KMS	DCOD-35K-50KMS	EMC SELECT	SEL Data Classification - OD MS	\$7	Each	10%	\$6	Other	F2
DCOD-4001-6000MC	DCOD-4001-6000MC	EMC SELECT	SEL Data Classification - OD M24x7	\$16	Each	10%	\$15	Other	F2
DCOD-4001-6000MS	DCOD-4001-6000MS	EMC SELECT	SEL Data Classification - OD MS	\$9	Each	10%	\$8	Other	F2
DCOD-501-750MS	DCOD-501-750MS	EMC SELECT	SEL Data Classification - OD MS	\$15	Each	10%	\$13	Other	F2
DCOD-50K-100KMC	DCOD-50K-100KMC	EMC SELECT	SEL Data Classification - OD M24x7	\$12	Each	10%	\$11	Other	F2
DCOD-50K-100KMS	DCOD-50K-100KMS	EMC SELECT	SEL Data Classification - OD MS	\$7	Each	10%	\$6	Other	F2
DCOD-51-100MS	DCOD-51-100MS	EMC SELECT	SEL Data Classification - OD MS	\$31	Each	10%	\$28	Other	F2
DCOD-6001-8000MC	DCOD-6001-8000MC	EMC SELECT	SEL Data Classification - OD M24x7	\$15	Each	10%	\$14	Other	F2
DCOD-6001-8000MS	DCOD-6001-8000MS	EMC SELECT	SEL Data Classification - OD MS	\$9	Each	10%	\$8	Other	F2
DCOD-751-1000MS	DCOD-751-1000MS	EMC SELECT	SEL Data Classification - OD MS	\$14	Each	10%	\$12	Other	F2
DCOD-8001-10KMC	DCOD-8001-10KMC	EMC SELECT	SEL Data Classification - OD M24x7	\$14	Each	10%	\$13	Other	F2
DCOD-8001-10KMS	DCOD-8001-10KMS	EMC SELECT	SEL Data Classification - OD MS	\$8	Each	10%	\$7	Other	F2
DCOS-0-50MS	DCOS-0-50MS	EMC SELECT	SEL Data Classification - SPOL MS	\$66	Each	10%	\$59	Other	F2
DCOS-1001-1500MS	DCOS-1001-1500MS	EMC SELECT	SEL Data Classification - SPOL MS	\$19	Each	10%	\$17	Other	F2
DCOS-100K-150KMC	DCOS-100K-150KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$17	Each	10%	\$16	Other	F2
DCOS-100K-150KMS	DCOS-100K-150KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$10	Each	10%	\$9	Other	F2
DCOS-101-250MS	DCOS-101-250MS	EMC SELECT	SEL Data Classification - SPOL MS	\$36	Each	10%	\$32	Other	F2
DCOS-10K-20KMC	DCOS-10K-20KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$20	Each	10%	\$18	Other	F2
DCOS-10K-20KMS	DCOS-10K-20KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$12	Each	10%	\$10	Other	F2
DCOS-1501-2000MS	DCOS-1501-2000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$17	Each	10%	\$15	Other	F2
DCOS-150K-MC	DCOS-150K-MC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$17	Each	10%	\$15	Other	F2
DCOS-150K-MS	DCOS-150K-MS	EMC SELECT	SEL Data Classification - SPOL MS	\$10	Each	10%	\$9	Other	F2
DCOS-2001-2500MS	DCOS-2001-2500MS	EMC SELECT	SEL Data Classification - SPOL MS	\$16	Each	10%	\$14	Other	F2
DCOS-20K-35KMC	DCOS-20K-35KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$19	Each	10%	\$17	Other	F2
DCOS-20K-35KMS	DCOS-20K-35KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$11	Each	10%	\$10	Other	F2
DCOS-2501-4000MS	DCOS-2501-4000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$15	Each	10%	\$13	Other	F2
DCOS-251-500MS	DCOS-251-500MS	EMC SELECT	SEL Data Classification - SPOL MS	\$27	Each	10%	\$25	Other	F2
DCOS-35K-50KMC	DCOS-35K-50KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$18	Each	10%	\$17	Other	F2
DCOS-35K-50KMS	DCOS-35K-50KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$11	Each	10%	\$9	Other	F2
DCOS-4001-6000MC	DCOS-4001-6000MC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$24	Each	10%	\$22	Other	F2
DCOS-4001-6000MS	DCOS-4001-6000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$14	Each	10%	\$12	Other	F2
DCOS-501-750MS	DCOS-501-750MS	EMC SELECT	SEL Data Classification - SPOL MS	\$22	Each	10%	\$20	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down L-(Column I\Column K)	
DCOS-50K-100KMC	DCOS-50K-100KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$18	Each	10%	\$16	Other	F2
DCOS-50K-100KMS	DCOS-50K-100KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$10	Each	10%	\$9	Other	F2
DCOS-51-100MS	DCOS-51-100MS	EMC SELECT	SEL Data Classification - SPOL MS	\$46	Each	10%	\$41	Other	F2
DCOS-6001-8000MC	DCOS-6001-8000MC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$23	Each	10%	\$20	Other	F2
DCOS-6001-8000MS	DCOS-6001-8000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$13	Each	10%	\$12	Other	F2
DCOS-751-1000MS	DCOS-751-1000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$20	Each	10%	\$18	Other	F2
DCOS-8001-10KMC	DCOS-8001-10KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$21	Each	10%	\$19	Other	F2
DCOS-8001-10KMS	DCOS-8001-10KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$12	Each	10%	\$11	Other	F2
DCP-M-SERV-APR	DCP-M-SERV-APR	EMC SELECT	SEL-Advanced product repl. DCP-M	\$2,131	Each	10%	\$1,918	Other	F2
DCP-M-SERV-EWS	DCP-M-SERV-EWS	EMC SELECT	SEL-Extended Warranty DCP-M	\$2,131	Each	10%	\$1,918	Other	F2
DCSO-0-50MS	DCSO-0-50MS	EMC SELECT	SEL Data Classification - SPOL MS	\$44	Each	10%	\$39	Other	F2
DCSO-1001-1500MS	DCSO-1001-1500MS	EMC SELECT	SEL Data Classification - SPOL MS	\$13	Each	10%	\$11	Other	F2
DCSO-100K-150KMC	DCSO-100K-150KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$12	Each	10%	\$10	Other	F2
DCSO-100K-150KMS	DCSO-100K-150KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$7	Each	10%	\$6	Other	F2
DCSO-101-250MS	DCSO-101-250MS	EMC SELECT	SEL Data Classification - SPOL MS	\$24	Each	10%	\$22	Other	F2
DCSO-10K-20KMC	DCSO-10K-20KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$13	Each	10%	\$12	Other	F2
DCSO-10K-20KMS	DCSO-10K-20KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$8	Each	10%	\$7	Other	F2
DCSO-1501-2000MS	DCSO-1501-2000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$11	Each	10%	\$10	Other	F2
DCSO-150K-MC	DCSO-150K-MC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$11	Each	10%	\$10	Other	F2
DCSO-150K-MS	DCSO-150K-MS	EMC SELECT	SEL Data Classification - SPOL MS	\$6	Each	10%	\$6	Other	F2
DCSO-2001-2500MS	DCSO-2001-2500MS	EMC SELECT	SEL Data Classification - SPOL MS	\$11	Each	10%	\$9	Other	F2
DCSO-20K-35KMC	DCSO-20K-35KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$13	Each	10%	\$11	Other	F2
DCSO-20K-35KMS	DCSO-20K-35KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$7	Each	10%	\$7	Other	F2
DCSO-2501-4000MS	DCSO-2501-4000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$10	Each	10%	\$9	Other	F2
DCSO-251-500MS	DCSO-251-500MS	EMC SELECT	SEL Data Classification - SPOL MS	\$18	Each	10%	\$16	Other	F2
DCSO-35K-50KMC	DCSO-35K-50KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$12	Each	10%	\$11	Other	F2
DCSO-35K-50KMS	DCSO-35K-50KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$7	Each	10%	\$6	Other	F2
DCSO-4001-6000MC	DCSO-4001-6000MC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$16	Each	10%	\$15	Other	F2
DCSO-4001-6000MS	DCSO-4001-6000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$9	Each	10%	\$8	Other	F2
DCSO-501-750MS	DCSO-501-750MS	EMC SELECT	SEL Data Classification - SPOL MS	\$15	Each	10%	\$13	Other	F2
DCSO-50K-100KMC	DCSO-50K-100KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$12	Each	10%	\$11	Other	F2
DCSO-50K-100KMS	DCSO-50K-100KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$7	Each	10%	\$6	Other	F2
DCSO-51-100MS	DCSO-51-100MS	EMC SELECT	SEL Data Classification - SPOL MS	\$31	Each	10%	\$28	Other	F2
DCSO-6001-8000MC	DCSO-6001-8000MC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$15	Each	10%	\$14	Other	F2
DCSO-6001-8000MS	DCSO-6001-8000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$9	Each	10%	\$8	Other	F2
DCSO-751-1000MS	DCSO-751-1000MS	EMC SELECT	SEL Data Classification - SPOL MS	\$14	Each	10%	\$12	Other	F2
DCSO-8001-10KMC	DCSO-8001-10KMC	EMC SELECT	SEL Data Classification - SPOL M24x7	\$14	Each	10%	\$13	Other	F2
DCSO-8001-10KMS	DCSO-8001-10KMS	EMC SELECT	SEL Data Classification - SPOL MS	\$8	Each	10%	\$7	Other	F2
DENOMTC1	DENOMTC1	EMC SELECT	SEL NH DENOMINATION TIER 1 PUBLIC COURSE	\$1	Each	10%	\$1	Other	F2
DENOMTC2	DENOMTC2	EMC SELECT	SEL NH DENOMINATION TIER 2 PUBLIC COURSE	\$1	Each	10%	\$1	Other	F2
DENOMTC3	DENOMTC3	EMC SELECT	SEL NH DENOMINATION TIER 3 PUBLIC COURSE	\$1	Each	10%	\$1	Other	F2
DENVENSTC	DENVENSTC	EMC SELECT	SEL GK GLOBAL TRAINING CREDIT	\$100	Each	10%	\$90	Other	F2
DENVENPUBVIR	DENVENPUBVIR	EMC SELECT	SEL GK other vendor Denom GKDel 1 STUD	\$1	Each	10%	\$1	Other	F2
DENVENPUBVIRPAR	DENVENPUBVIRPAR	EMC SELECT	SEL GK other vendor Denom PartDel 1 STUD	\$1	Each	10%	\$1	Other	F2
DEVPSORGA	DEVPSORGA	EMC SELECT	SEL Puppet DevOps Org Consulting packag	\$82,353	Each	10%	\$74,118	Other	F2
DM-CLST-1YR	DM-CLST-1YR	EMC SELECT	SEL Data Marshal Complete CLST 1 YR Mnt	\$7,844	Each	10%	\$7,059	Other	F2
DM-CLST-3YR	DM-CLST-3YR	EMC SELECT	SEL Data Marshal Complete CLST 3 YR Mnt	\$23,529	Each	10%	\$21,176	Other	F2
DM-CLST-5YR	DM-CLST-5YR	EMC SELECT	SEL Data Marshal Complete CLST 5 YR Mnt	\$39,215	Each	10%	\$35,294	Other	F2
DM-NODE-1YR	DM-NODE-1YR	EMC SELECT	SEL Data Marshal Complete Node 1yr Mnt	\$392	Each	10%	\$353	Other	F2
DM-NODE-3YR	DM-NODE-3YR	EMC SELECT	SEL Data Marshal Complete Node 3yr Mnt	\$1,176	Each	10%	\$1,059	Other	F2
DM-NODE-5YR	DM-NODE-5YR	EMC SELECT	SEL Data Marshal Complete Node 5yr Mnt	\$1,961	Each	10%	\$1,765	Other	F2
DMPS-JSC	DMPS-JSC	EMC SELECT	SEL Boomi Data Mngt PS-JumpStart - Catlg	\$250	Each	10%	\$225	Other	F2
DMPS-JSP	DMPS-JSP	EMC SELECT	SEL Boomi Data Mngt PS-JumpStart - Prep	\$250	Each	10%	\$225	Other	F2
DMPS-O	DMPS-O	EMC SELECT	SEL Boomi Data Mngt PS-Hr Consltg Onsite	\$300	Each	10%	\$270	Other	F2
DMPS-R	DMPS-R	EMC SELECT	SEL Boomi Data Mngt PS-Hr Consltg REMOTE	\$250	Each	10%	\$225	Other	F2
DM-UPG-1YR	DM-UPG-1YR	EMC SELECT	SEL Data Marshal Addon Node 1yr Mnt	\$236	Each	10%	\$213	Other	F2
DM-UPG-3YR	DM-UPG-3YR	EMC SELECT	SEL Data Marshal Addon Node 3yr Mnt	\$711	Each	10%	\$640	Other	F2
DM-UPG-5YR	DM-UPG-5YR	EMC SELECT	SEL Data Marshal Addon Node 5yr Mnt	\$1,185	Each	10%	\$1,065	Other	F2
DM-UPG-CLST-1YR	DM-UPG-CLST-1YR	EMC SELECT	SEL Data Marshal Addon CLST 1yr Mnt	\$5,360	Each	10%	\$4,824	Other	F2
DM-UPG-CLST-3YR	DM-UPG-CLST-3YR	EMC SELECT	SEL Data Marshal Addon CLST 3yr Mnt	\$16,079	Each	10%	\$14,471	Other	F2
DM-UPG-CLST-5YR	DM-UPG-CLST-5YR	EMC SELECT	SEL Data Marshal Addon CLST 5yr Mnt	\$26,798	Each	10%	\$24,118	Other	F2
DOCKERPUBVIRT	DOCKERPUBVIRT	EMC SELECT	SEL GK Docker - GK Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
DOCKERPUBVIRTPAR	DOCKERPUBVIRTPAR	EMC SELECT	SEL GK Docker - Partner Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
DP-0-50MS	DP-0-50MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$40	Each	10%	\$36	Other	F2
DP-1001-1500MS	DP-1001-1500MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$11	Each	10%	\$10	Other	F2
DP-100K-150KMC	DP-100K-150KMC	EMC SELECT	SEL DATAPRIVILEGE M24X7	\$10	Each	10%	\$9	Other	F2
DP-100K-150KMS	DP-100K-150KMS	EMC SELECT	SEL DATAPRIVILEGE MS	\$6	Each	10%	\$5	Other	F2
DP-101-250MS	DP-101-250MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$22	Each	10%	\$19	Other	F2
DP-10K-20KMC	DP-10K-20KMC	EMC SELECT	SEL DATAPRIVILEGE M24X7	\$12	Each	10%	\$11	Other	F2
DP-10K-20KMS	DP-10K-20KMS	EMC SELECT	SEL DATAPRIVILEGE MS	\$7	Each	10%	\$6	Other	F2
DP-1501-2000MS	DP-1501-2000MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$10	Each	10%	\$9	Other	F2
DP-150K-MC	DP-150K-MC	EMC SELECT	SEL DATAPRIVILEGE M24X7	\$10	Each	10%	\$9	Other	F2
DP-150K-MS	DP-150K-MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$6	Each	10%	\$5	Other	F2
DP-2001-2500MS	DP-2001-2500MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$10	Each	10%	\$9	Other	F2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DP-20K-35KMC	DP-20K-35KMC	EMC SELECT	SEL DATAPRIVILEGE M24X7	\$11	Each	10%	\$10	Other	F2
DP-20K-35KMS	DP-20K-35KMS	EMC SELECT	SEL DATAPRIVILEGE MS	\$7	Each	10%	\$6	Other	F2
DP-2501-4000MS	DP-2501-4000MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$9	Each	10%	\$8	Other	F2
DP-251-500MS	DP-251-500MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$16	Each	10%	\$15	Other	F2
DP-35K-50KMC	DP-35K-50KMC	EMC SELECT	SEL DATAPRIVILEGE M24X7	\$11	Each	10%	\$10	Other	F2
DP-35K-50KMS	DP-35K-50KMS	EMC SELECT	SEL DATAPRIVILEGE MS	\$6	Each	10%	\$6	Other	F2
DP-4001-6000MC	DP-4001-6000MC	EMC SELECT	SEL DATAPRIVILEGE M24X7	\$15	Each	10%	\$13	Other	F2
DP-4001-6000MS	DP-4001-6000MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$8	Each	10%	\$8	Other	F2
DP-501-750MS	DP-501-750MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$13	Each	10%	\$12	Other	F2
DP-50K-100KMC	DP-50K-100KMC	EMC SELECT	SEL DATAPRIVILEGE M24X7	\$11	Each	10%	\$10	Other	F2
DP-50K-100KMS	DP-50K-100KMS	EMC SELECT	SEL DATAPRIVILEGE MS	\$6	Each	10%	\$6	Other	F2
DP-51-100MS	DP-51-100MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$28	Each	10%	\$25	Other	F2
DP-6001-8000MC	DP-6001-8000MC	EMC SELECT	SEL DATAPRIVILEGE M24X7	\$14	Each	10%	\$12	Other	F2
DP-6001-8000MS	DP-6001-8000MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$8	Each	10%	\$7	Other	F2
DP-751-1000MS	DP-751-1000MS	EMC SELECT	SEL DATAPRIVILEGE MS	\$12	Each	10%	\$11	Other	F2
DP-8001-10KMC	DP-8001-10KMC	EMC SELECT	SEL DATAPRIVILEGE M24X7	\$13	Each	10%	\$12	Other	F2
DP-8001-10KMS	DP-8001-10KMS	EMC SELECT	SEL DATAPRIVILEGE MS	\$7	Each	10%	\$7	Other	F2
DPS-0-50MS	DPS-0-50MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$40	Each	10%	\$36	Other	F2
DPS-1001-1500MS	DPS-1001-1500MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$11	Each	10%	\$10	Other	F2
DPS-100K-150KMC	DPS-100K-150KMC	EMC SELECT	SEL DATAPRIVILEGE - SP M24X7	\$10	Each	10%	\$9	Other	F2
DPS-100K-150KMS	DPS-100K-150KMS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$6	Each	10%	\$5	Other	F2
DPS-101-250MS	DPS-101-250MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$22	Each	10%	\$19	Other	F2
DPS-10K-20KMC	DPS-10K-20KMC	EMC SELECT	SEL DATAPRIVILEGE - SP M24X7	\$12	Each	10%	\$11	Other	F2
DPS-10K-20KMS	DPS-10K-20KMS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$7	Each	10%	\$6	Other	F2
DPS-1501-2000MS	DPS-1501-2000MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$10	Each	10%	\$9	Other	F2
DPS-150K-MC	DPS-150K-MC	EMC SELECT	SEL DATAPRIVILEGE - SP M24X7	\$10	Each	10%	\$9	Other	F2
DPS-150K-MS	DPS-150K-MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$6	Each	10%	\$5	Other	F2
DPS-2001-2500MS	DPS-2001-2500MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$10	Each	10%	\$9	Other	F2
DPS-20K-35KMC	DPS-20K-35KMC	EMC SELECT	SEL DATAPRIVILEGE - SP M24X7	\$11	Each	10%	\$10	Other	F2
DPS-20K-35KMS	DPS-20K-35KMS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$7	Each	10%	\$6	Other	F2
DPS-2501-4000MS	DPS-2501-4000MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$9	Each	10%	\$8	Other	F2
DPS-251-500MS	DPS-251-500MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$16	Each	10%	\$15	Other	F2
DPS-35K-50KMC	DPS-35K-50KMC	EMC SELECT	SEL DATAPRIVILEGE - SP M24X7	\$11	Each	10%	\$10	Other	F2
DPS-35K-50KMS	DPS-35K-50KMS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$6	Each	10%	\$6	Other	F2
DPS-4001-6000MC	DPS-4001-6000MC	EMC SELECT	SEL DATAPRIVILEGE - SP M24X7	\$15	Each	10%	\$13	Other	F2
DPS-4001-6000MS	DPS-4001-6000MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$8	Each	10%	\$8	Other	F2
DPS-501-750MS	DPS-501-750MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$13	Each	10%	\$12	Other	F2
DPS-50K-100KMC	DPS-50K-100KMC	EMC SELECT	SEL DATAPRIVILEGE - SP M24X7	\$11	Each	10%	\$10	Other	F2
DPS-50K-100KMS	DPS-50K-100KMS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$6	Each	10%	\$6	Other	F2
DPS-51-100MS	DPS-51-100MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$28	Each	10%	\$25	Other	F2
DPS-6001-8000MC	DPS-6001-8000MC	EMC SELECT	SEL DATAPRIVILEGE - SP M24X7	\$14	Each	10%	\$12	Other	F2
DPS-6001-8000MS	DPS-6001-8000MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$8	Each	10%	\$7	Other	F2
DPS-751-1000MS	DPS-751-1000MS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$12	Each	10%	\$11	Other	F2
DPS-8001-10KMC	DPS-8001-10KMC	EMC SELECT	SEL DATAPRIVILEGE - SP M24X7	\$13	Each	10%	\$12	Other	F2
DPS-8001-10KMS	DPS-8001-10KMS	EMC SELECT	SEL DATAPRIVILEGE - SP MS	\$7	Each	10%	\$7	Other	F2
D-PS-DAY-AN	D-PS-DAY-AN	EMC SELECT	SEL Splunk PS Daily-AN	\$2,118	Each	10%	\$1,906	Other	F2
D-PS-DAY-AP	D-PS-DAY-AP	EMC SELECT	SEL Splunk PS Daily-AP	\$2,118	Each	10%	\$1,906	Other	F2
D-PS-DAY-C-US	D-PS-DAY-C-US	EMC SELECT	SEL Splunk PS Daily-Cleared Resource-US	\$3,000	Each	10%	\$2,700	Other	F2
D-PS-DAY-R-EM	D-PS-DAY-R-EM	EMC SELECT	SEL Splunk PS Daily(Remote)-EM	\$2,353	Each	10%	\$2,118	Other	F2
D-PS-DAY-R-US	D-PS-DAY-R-US	EMC SELECT	SEL Splunk PS Daily (Remote)-US	\$2,471	Each	10%	\$2,224	Other	F2
D-PS-DAY-T1-EM	D-PS-DAY-T1-EM	EMC SELECT	SEL Splunk PS Daily (T1 T+E included)-EM	\$2,471	Each	10%	\$2,224	Other	F2
D-PS-DAY-T2-EM	D-PS-DAY-T2-EM	EMC SELECT	SEL Splunk PS Daily (T2 T+E included)-EM	\$2,765	Each	10%	\$2,488	Other	F2
D-PS-DAY-T3-EM	D-PS-DAY-T3-EM	EMC SELECT	SEL Splunk PS Daily (T3 T+E included)-EM	\$2,941	Each	10%	\$2,647	Other	F2
D-PS-DAY-US	D-PS-DAY-US	EMC SELECT	SEL Splunk Prof Services Daily-US	\$3,059	Each	10%	\$2,753	Other	F2
D-PS-PM-DAY-AN	D-PS-PM-DAY-AN	EMC SELECT	SEL Splunk Pro Svcs ProMgmt Daily-AN	\$1,412	Each	10%	\$1,271	Other	F2
D-PS-PM-DAY-AP	D-PS-PM-DAY-AP	EMC SELECT	SEL Splunk ProSvcs ProMgmtDaily-AP	\$1,412	Each	10%	\$1,271	Other	F2
D-PS-PM-DAY-R-EM	D-PS-PM-DAY-R-EM	EMC SELECT	SEL Splunk PS-ProMgmt Daily(Remote)-EM	\$1,765	Each	10%	\$1,588	Other	F2
D-PS-PM-DAY-R-US	D-PS-PM-DAY-R-US	EMC SELECT	SEL Splunk PS Pro Mgmt-Daily(R)-US	\$1,892	Each	10%	\$1,694	Other	F2
D-PS-PMDAY-US	D-PS-PMDAY-US	EMC SELECT	SEL Splunk PS Pro Mgmt-Daily-US	\$2,471	Each	10%	\$2,224	Other	F2
D-PS-PREM-E-AN	D-PS-PREM-E-AN	EMC SELECT	SEL Splunk Pro Svcs Prem Daily noT+E-AN	\$2,706	Each	10%	\$2,435	Other	F2
D-PS-PREM-E-AP	D-PS-PREM-E-AP	EMC SELECT	SEL Splunk ProSvcs PremDaily noT+E-AP	\$2,706	Each	10%	\$2,435	Other	F2
D-PS-PREM-R-EM	D-PS-PREM-R-EM	EMC SELECT	SEL Splunk PS-Prem Daily(Remote)-EM	\$3,529	Each	10%	\$3,176	Other	F2
D-PS-PREM-R-US	D-PS-PREM-R-US	EMC SELECT	SEL Splunk PS - Premium Daily(R)-US	\$3,529	Each	10%	\$3,176	Other	F2
D-PS-PREM-T1-EM	D-PS-PREM-T1-EM	EMC SELECT	SEL Splunk PS-Premium-Daily (T1 T+E)-EM	\$3,647	Each	10%	\$3,282	Other	F2
D-PS-PREM-T2-EM	D-PS-PREM-T2-EM	EMC SELECT	SEL Splunk PS-Premium-Daily (T2 T+E)-EM	\$3,941	Each	10%	\$3,547	Other	F2
D-PS-PREM-T3-EM	D-PS-PREM-T3-EM	EMC SELECT	SEL Splunk PS-Premium-Daily (T3 T+E)-EM	\$4,118	Each	10%	\$3,706	Other	F2
D-PS-PREM-US	D-PS-PREM-US	EMC SELECT	SEL Splunk PS - Premium Daily-US	\$4,118	Each	10%	\$3,706	Other	F2
D-PSSVC-UNIT1-AN	D-PSSVC-UNIT1-AN	EMC SELECT	SEL Services Unit 1 (PS-only)-AN	\$118	Each	10%	\$106	Other	F2
D-PSSVC-UNIT1-AP	D-PSSVC-UNIT1-AP	EMC SELECT	SEL Services Unit 1 (PS-only)-AP	\$118	Each	10%	\$106	Other	F2
D-PSSVC-UNIT1-EM	D-PSSVC-UNIT1-EM	EMC SELECT	SEL Services Unit 1 (PS-only)-EM	\$118	Each	10%	\$106	Other	F2
D-PSSVC-UNIT1-US	D-PSSVC-UNIT1-US	EMC SELECT	SEL Services Unit 1 (PS-only)-US	\$118	Each	10%	\$106	Other	F2
D-PS-SVEG-DAY-AN	D-PS-SVEG-DAY-AN	EMC SELECT	SEL Splunk PS EngPostDply Daily(R)-AN	\$1,412	Each	10%	\$1,271	Other	F2
D-PS-SVEG-DAY-AP	D-PS-SVEG-DAY-AP	EMC SELECT	SEL Splunk PS EngPostDplyDaily(R)-AP	\$1,412	Each	10%	\$1,271	Other	F2
D-PS-SVEG-DAYR-EM	D-PS-SVEG-DAYR-EM	EMC SELECT	SEL Splunk SvcsEngPstDpl-Daily(Remote)-EM	\$1,765	Each	10%	\$1,588	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D-PSSVEG-DAYR-US	D-PSSVEG-DAYR-US	EMC SELECT	SEL Splunk SvcsEngPstDpl-Day(Remote)-US	\$1,500	Each	10%		\$1,350	Other	F2	
D-PSSVEG-T1-EM	D-PSSVEG-T1-EM	EMC SELECT	SEL Splunk SvcsEngPstDpl-Day (T1 T+E)-EM	\$1,882	Each	10%		\$1,694	Other	F2	
D-PSSVEG-T2-EM	D-PSSVEG-T2-EM	EMC SELECT	SEL Splunk SvcsEngPstDpl-Day (T2 T+E)-EM	\$2,176	Each	10%		\$1,959	Other	F2	
D-PSSVEG-T3-EM	D-PSSVEG-T3-EM	EMC SELECT	SEL Splunk SvcsEngPstDpl-Day (T3 T+E)-EM	\$2,353	Each	10%		\$2,118	Other	F2	
DR-MC	DR-MC	EMC SELECT	SEL Disaster Recovery Add-on MC	\$5,344	Each	10%		\$4,809	Other	F2	
DR-MS	DR-MS	EMC SELECT	SEL Disaster Recovery Add-on MS	\$3,053	Each	10%		\$2,748	Other	F2	
DS-0-50MS	DS-0-50MS	EMC SELECT	SEL DatAlert Suite MS	\$61	Each	10%		\$55	Other	F2	
DS-1001-1500MS	DS-1001-1500MS	EMC SELECT	SEL DatAlert Suite MS	\$17	Each	10%		\$16	Other	F2	
DS-100K-150KMC	DS-100K-150KMC	EMC SELECT	SEL DatAlert Suite M24*7	\$16	Each	10%		\$14	Other	F2	
DS-100K-150KMS	DS-100K-150KMS	EMC SELECT	SEL DatAlert Suite MS	\$9	Each	10%		\$8	Other	F2	
DS-101-250MS	DS-101-250MS	EMC SELECT	SEL DatAlert Suite MS	\$33	Each	10%		\$30	Other	F2	
DS-10K-20KMC	DS-10K-20KMC	EMC SELECT	SEL DatAlert Suite M24*7	\$19	Each	10%		\$17	Other	F2	
DS-10K-20KMS	DS-10K-20KMS	EMC SELECT	SEL DatAlert Suite MS	\$11	Each	10%		\$10	Other	F2	
DS-1501-2000MS	DS-1501-2000MS	EMC SELECT	SEL DatAlert Suite MS	\$16	Each	10%		\$14	Other	F2	
DS-150K-MC	DS-150K-MC	EMC SELECT	SEL DatAlert Suite M24*7	\$16	Each	10%		\$14	Other	F2	
DS-150K-MS	DS-150K-MS	EMC SELECT	SEL DatAlert Suite MS	\$9	Each	10%		\$8	Other	F2	
DS-2001-2500MS	DS-2001-2500MS	EMC SELECT	SEL DatAlert Suite MS	\$15	Each	10%		\$13	Other	F2	
DS-20K-35KMC	DS-20K-35KMC	EMC SELECT	SEL DatAlert Suite M24*7	\$18	Each	10%		\$16	Other	F2	
DS-20K-35KMS	DS-20K-35KMS	EMC SELECT	SEL DatAlert Suite MS	\$10	Each	10%		\$9	Other	F2	
DS-2501-4000MS	DS-2501-4000MS	EMC SELECT	SEL DatAlert Suite MS	\$14	Each	10%		\$12	Other	F2	
DS-251-500MS	DS-251-500MS	EMC SELECT	SEL DatAlert Suite MS	\$25	Each	10%		\$23	Other	F2	
DS-35K-50KMC	DS-35K-50KMC	EMC SELECT	SEL DatAlert Suite M24*7	\$17	Each	10%		\$15	Other	F2	
DS-35K-50KMS	DS-35K-50KMS	EMC SELECT	SEL DatAlert Suite MS	\$10	Each	10%		\$9	Other	F2	
DS-4001-6000MC	DS-4001-6000MC	EMC SELECT	SEL DatAlert Suite M24*7	\$22	Each	10%		\$20	Other	F2	
DS-4001-6000MS	DS-4001-6000MS	EMC SELECT	SEL DatAlert Suite MS	\$13	Each	10%		\$12	Other	F2	
DS-501-750MS	DS-501-750MS	EMC SELECT	SEL DatAlert Suite MS	\$20	Each	10%		\$18	Other	F2	
DS-50K-100KMC	DS-50K-100KMC	EMC SELECT	SEL DatAlert Suite M24*7	\$17	Each	10%		\$15	Other	F2	
DS-50K-100KMS	DS-50K-100KMS	EMC SELECT	SEL DatAlert Suite MS	\$9	Each	10%		\$9	Other	F2	
DS-51-100MS	DS-51-100MS	EMC SELECT	SEL DatAlert Suite MS	\$42	Each	10%		\$38	Other	F2	
DS-6001-8000MC	DS-6001-8000MC	EMC SELECT	SEL DatAlert Suite M24*7	\$21	Each	10%		\$19	Other	F2	
DS-6001-8000MS	DS-6001-8000MS	EMC SELECT	SEL DatAlert Suite MS	\$12	Each	10%		\$11	Other	F2	
DS-751-1000MS	DS-751-1000MS	EMC SELECT	SEL DatAlert Suite MS	\$19	Each	10%		\$17	Other	F2	
DS-8001-10KMC	DS-8001-10KMC	EMC SELECT	SEL DatAlert Suite M24*7	\$20	Each	10%		\$18	Other	F2	
DS-8001-10KMS	DS-8001-10KMS	EMC SELECT	SEL DatAlert Suite MS	\$11	Each	10%		\$10	Other	F2	
DSE	DSE	EMC SELECT	SEL Boomi DESIGNATED SUPPORT ENGINEER	\$100,000	Each	10%		\$90,000	Other	F2	
DTE-0-50MS	DTE-0-50MS	EMC SELECT	SEL Data Transport Engine MS	\$36	Each	10%		\$33	Other	F2	
DTE-1001-1500MS	DTE-1001-1500MS	EMC SELECT	SEL Data Transport Engine MS	\$10	Each	10%		\$9	Other	F2	
DTE-100K-150KMC	DTE-100K-150KMC	EMC SELECT	SEL Data Transport Engine M24x7	\$10	Each	10%		\$9	Other	F2	
DTE-100K-150KMS	DTE-100K-150KMS	EMC SELECT	SEL Data Transport Engine MS	\$6	Each	10%		\$5	Other	F2	
DTE-101-250MS	DTE-101-250MS	EMC SELECT	SEL Data Transport Engine MS	\$20	Each	10%		\$18	Other	F2	
DTE-10K-20KMC	DTE-10K-20KMC	EMC SELECT	SEL Data Transport Engine M24x7	\$11	Each	10%		\$10	Other	F2	
DTE-10K-20KMS	DTE-10K-20KMS	EMC SELECT	SEL Data Transport Engine MS	\$6	Each	10%		\$6	Other	F2	
DTE-1501-2000MS	DTE-1501-2000MS	EMC SELECT	SEL Data Transport Engine MS	\$9	Each	10%		\$8	Other	F2	
DTE-150K-MC	DTE-150K-MC	EMC SELECT	SEL Data Transport Engine M24x7	\$9	Each	10%		\$9	Other	F2	
DTE-150K-MS	DTE-150K-MS	EMC SELECT	SEL Data Transport Engine MS	\$5	Each	10%		\$5	Other	F2	
DTE-2001-2500MS	DTE-2001-2500MS	EMC SELECT	SEL Data Transport Engine MS	\$9	Each	10%		\$8	Other	F2	
DTE-20K-35KMC	DTE-20K-35KMC	EMC SELECT	SEL Data Transport Engine M24x7	\$11	Each	10%		\$10	Other	F2	
DTE-20K-35KMS	DTE-20K-35KMS	EMC SELECT	SEL Data Transport Engine MS	\$6	Each	10%		\$5	Other	F2	
DTE-2501-4000MS	DTE-2501-4000MS	EMC SELECT	SEL Data Transport Engine MS	\$8	Each	10%		\$7	Other	F2	
DTE-251-500MS	DTE-251-500MS	EMC SELECT	SEL Data Transport Engine MS	\$15	Each	10%		\$14	Other	F2	
DTE-35K-50KMC	DTE-35K-50KMC	EMC SELECT	SEL Data Transport Engine M24x7	\$10	Each	10%		\$9	Other	F2	
DTE-35K-50KMS	DTE-35K-50KMS	EMC SELECT	SEL Data Transport Engine MS	\$6	Each	10%		\$5	Other	F2	
DTE-4001-6000MC	DTE-4001-6000MC	EMC SELECT	SEL Data Transport Engine M24x7	\$13	Each	10%		\$12	Other	F2	
DTE-4001-6000MS	DTE-4001-6000MS	EMC SELECT	SEL Data Transport Engine MS	\$8	Each	10%		\$7	Other	F2	
DTE-501-750MS	DTE-501-750MS	EMC SELECT	SEL Data Transport Engine MS	\$12	Each	10%		\$11	Other	F2	
DTE-50K-100KMC	DTE-50K-100KMC	EMC SELECT	SEL Data Transport Engine M24x7	\$10	Each	10%		\$9	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DTE-50K-100KMS	DTE-50K-100KMS	EMC SELECT	SEL Data Transport Engine MS	\$6	Each	10%	\$5	Other	F2
DTE-51-100MS	DTE-51-100MS	EMC SELECT	SEL Data Transport Engine MS	\$25	Each	10%	\$23	Other	F2
DTE-6001-8000MC	DTE-6001-8000MC	EMC SELECT	SEL Data Transport Engine M24x7	\$13	Each	10%	\$11	Other	F2
DTE-6001-8000MS	DTE-6001-8000MS	EMC SELECT	SEL Data Transport Engine MS	\$7	Each	10%	\$6	Other	F2
DTE-751-1000MS	DTE-751-1000MS	EMC SELECT	SEL Data Transport Engine MS	\$11	Each	10%	\$10	Other	F2
DTE-8001-10KMC	DTE-8001-10KMC	EMC SELECT	SEL Data Transport Engine M24x7	\$12	Each	10%	\$11	Other	F2
DTE-8001-10KMS	DTE-8001-10KMS	EMC SELECT	SEL Data Transport Engine MS	\$7	Each	10%	\$6	Other	F2
DW-0-50MS	DW-0-50MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$30	Each	10%	\$27	Other	F2
DW-1001-1500MS	DW-1001-1500MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$9	Each	10%	\$8	Other	F2
DW-100K-150KMC	DW-100K-150KMC	EMC SELECT	SEL DATANSWERS - WIN M24*7	\$8	Each	10%	\$7	Other	F2
DW-100K-150KMS	DW-100K-150KMS	EMC SELECT	SEL DATANSWERS - WIN MS	\$5	Each	10%	\$4	Other	F2
DW-101-250MS	DW-101-250MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$17	Each	10%	\$15	Other	F2
DW-10K-20KMC	DW-10K-20KMC	EMC SELECT	SEL DATANSWERS - WIN M24*7	\$9	Each	10%	\$8	Other	F2
DW-10K-20KMS	DW-10K-20KMS	EMC SELECT	SEL DATANSWERS - WIN MS	\$5	Each	10%	\$5	Other	F2
DW-1501-2000MS	DW-1501-2000MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$8	Each	10%	\$7	Other	F2
DW-150K-MC	DW-150K-MC	EMC SELECT	SEL DATANSWERS - WIN M24*7	\$8	Each	10%	\$7	Other	F2
DW-150K-MS	DW-150K-MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$5	Each	10%	\$4	Other	F2
DW-2001-2500MS	DW-2001-2500MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$7	Each	10%	\$7	Other	F2
DW-20K-35KMC	DW-20K-35KMC	EMC SELECT	SEL DATANSWERS - WIN M24*7	\$9	Each	10%	\$8	Other	F2
DW-20K-35KMS	DW-20K-35KMS	EMC SELECT	SEL DATANSWERS - WIN MS	\$5	Each	10%	\$5	Other	F2
DW-2501-4000MS	DW-2501-4000MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$7	Each	10%	\$6	Other	F2
DW-251-500MS	DW-251-500MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$13	Each	10%	\$11	Other	F2
DW-35K-50KMC	DW-35K-50KMC	EMC SELECT	SEL DATANSWERS - WIN M24*7	\$9	Each	10%	\$8	Other	F2
DW-35K-50KMS	DW-35K-50KMS	EMC SELECT	SEL DATANSWERS - WIN MS	\$5	Each	10%	\$4	Other	F2
DW-4001-6000MC	DW-4001-6000MC	EMC SELECT	SEL DATANSWERS - WIN M24*7	\$11	Each	10%	\$10	Other	F2
DW-4001-6000MS	DW-4001-6000MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$6	Each	10%	\$6	Other	F2
DW-501-750MS	DW-501-750MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$10	Each	10%	\$9	Other	F2
DW-50K-100KMC	DW-50K-100KMC	EMC SELECT	SEL DATANSWERS - WIN M24*7	\$8	Each	10%	\$7	Other	F2
DW-50K-100KMS	DW-50K-100KMS	EMC SELECT	SEL DATANSWERS - WIN MS	\$5	Each	10%	\$4	Other	F2
DW-51-100MS	DW-51-100MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$21	Each	10%	\$19	Other	F2
DW-6001-8000MC	DW-6001-8000MC	EMC SELECT	SEL DATANSWERS - WIN M24*7	\$10	Each	10%	\$9	Other	F2
DW-6001-8000MS	DW-6001-8000MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$6	Each	10%	\$5	Other	F2
DW-751-1000MS	DW-751-1000MS	EMC SELECT	SEL DATANSWERS - WIN MS	\$9	Each	10%	\$9	Other	F2
DW-8001-10KMC	DW-8001-10KMC	EMC SELECT	SEL DATANSWERS - WIN M24*7	\$10	Each	10%	\$9	Other	F2
DW-8001-10KMS	DW-8001-10KMS	EMC SELECT	SEL DATANSWERS - WIN MS	\$6	Each	10%	\$5	Other	F2
DWOD-0-50MS	DWOD-0-50MS	EMC SELECT	SEL DATANSWERS - OD MS	\$30	Each	10%	\$27	Other	F2
DWOD-1001-1500MS	DWOD-1001-1500MS	EMC SELECT	SEL DATANSWERS - OD MS	\$9	Each	10%	\$8	Other	F2
DWOD-100K-150KMC	DWOD-100K-150KMC	EMC SELECT	SEL DATANSWERS - OD M24*7	\$8	Each	10%	\$7	Other	F2
DWOD-100K-150KMS	DWOD-100K-150KMS	EMC SELECT	SEL DATANSWERS - OD MS	\$5	Each	10%	\$4	Other	F2
DWOD-101-250MS	DWOD-101-250MS	EMC SELECT	SEL DATANSWERS - OD MS	\$17	Each	10%	\$15	Other	F2
DWOD-10K-20KMC	DWOD-10K-20KMC	EMC SELECT	SEL DATANSWERS - OD M24*7	\$9	Each	10%	\$8	Other	F2
DWOD-10K-20KMS	DWOD-10K-20KMS	EMC SELECT	SEL DATANSWERS - OD MS	\$5	Each	10%	\$5	Other	F2
DWOD-1501-2000MS	DWOD-1501-2000MS	EMC SELECT	SEL DATANSWERS - OD MS	\$8	Each	10%	\$7	Other	F2
DWOD-150K-MC	DWOD-150K-MC	EMC SELECT	SEL DATANSWERS - OD M24*7	\$8	Each	10%	\$7	Other	F2
DWOD-150K-MS	DWOD-150K-MS	EMC SELECT	SEL DATANSWERS - OD MS	\$5	Each	10%	\$4	Other	F2
DWOD-2001-2500MS	DWOD-2001-2500MS	EMC SELECT	SEL DATANSWERS - OD MS	\$7	Each	10%	\$7	Other	F2
DWOD-20K-35KMC	DWOD-20K-35KMC	EMC SELECT	SEL DATANSWERS - OD M24*7	\$9	Each	10%	\$8	Other	F2
DWOD-20K-35KMS	DWOD-20K-35KMS	EMC SELECT	SEL DATANSWERS - OD MS	\$5	Each	10%	\$5	Other	F2
DWOD-2501-4000MS	DWOD-2501-4000MS	EMC SELECT	SEL DATANSWERS - OD MS	\$7	Each	10%	\$6	Other	F2
DWOD-251-500MS	DWOD-251-500MS	EMC SELECT	SEL DATANSWERS - OD MS	\$13	Each	10%	\$11	Other	F2
DWOD-35K-50KMC	DWOD-35K-50KMC	EMC SELECT	SEL DATANSWERS - OD M24*7	\$9	Each	10%	\$8	Other	F2
DWOD-35K-50KMS	DWOD-35K-50KMS	EMC SELECT	SEL DATANSWERS - OD MS	\$5	Each	10%	\$4	Other	F2
DWOD-4001-6000MC	DWOD-4001-6000MC	EMC SELECT	SEL DATANSWERS - OD M24*7	\$11	Each	10%	\$10	Other	F2
DWOD-4001-6000MS	DWOD-4001-6000MS	EMC SELECT	SEL DATANSWERS - OD MS	\$6	Each	10%	\$6	Other	F2
DWOD-501-750MS	DWOD-501-750MS	EMC SELECT	SEL DATANSWERS - OD MS	\$10	Each	10%	\$9	Other	F2
DWOD-50K-100KMC	DWOD-50K-100KMC	EMC SELECT	SEL DATANSWERS - OD M24*7	\$8	Each	10%	\$7	Other	F2
DWOD-50K-100KMS	DWOD-50K-100KMS	EMC SELECT	SEL DATANSWERS - OD MS	\$5	Each	10%	\$4	Other	F2
DWOD-51-100MS	DWOD-51-100MS	EMC SELECT	SEL DATANSWERS - OD MS	\$21	Each	10%	\$19	Other	F2
DWOD-6001-8000MC	DWOD-6001-8000MC	EMC SELECT	SEL DATANSWERS - OD M24*7	\$10	Each	10%	\$9	Other	F2
DWOD-6001-8000MS	DWOD-6001-8000MS	EMC SELECT	SEL DATANSWERS - OD MS	\$6	Each	10%	\$5	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DWOD-751-1000MS	DWOD-751-1000MS	EMC SELECT	SEL DATANSWERS - OD MS	\$9	Each	10%	\$9	Other	F2
DWOD-8001-10KMC	DWOD-8001-10KMC	EMC SELECT	SEL DATANSWERS - OD M24*7	\$10	Each	10%	\$9	Other	F2
DWOD-8001-10KMS	DWOD-8001-10KMS	EMC SELECT	SEL DATANSWERS - OD MS	\$6	Each	10%	\$5	Other	F2
DWOS-0-50MS	DWOS-0-50MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$46	Each	10%	\$41	Other	F2
DWOS-1001-1500MS	DWOS-1001-1500MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$13	Each	10%	\$12	Other	F2
DWOS-100K-150KMC	DWOS-100K-150KMC	EMC SELECT	SEL DATANSWERS - OD + SPOL M24*7	\$12	Each	10%	\$11	Other	F2
DWOS-100K-150KMS	DWOS-100K-150KMS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$7	Each	10%	\$6	Other	F2
DWOS-101-250MS	DWOS-101-250MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$25	Each	10%	\$22	Other	F2
DWOS-10K-20KMC	DWOS-10K-20KMC	EMC SELECT	SEL DATANSWERS - OD + SPOL M24*7	\$14	Each	10%	\$13	Other	F2
DWOS-10K-20KMS	DWOS-10K-20KMS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$8	Each	10%	\$7	Other	F2
DWOS-1501-2000MS	DWOS-1501-2000MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$12	Each	10%	\$11	Other	F2
DWOS-150K-MC	DWOS-150K-MC	EMC SELECT	SEL DATANSWERS - OD + SPOL M24*7	\$12	Each	10%	\$11	Other	F2
DWOS-150K-MS	DWOS-150K-MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$7	Each	10%	\$6	Other	F2
DWOS-2001-2500MS	DWOS-2001-2500MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$11	Each	10%	\$10	Other	F2
DWOS-20K-35KMC	DWOS-20K-35KMC	EMC SELECT	SEL DATANSWERS - OD + SPOL M24*7	\$13	Each	10%	\$12	Other	F2
DWOS-20K-35KMS	DWOS-20K-35KMS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$8	Each	10%	\$7	Other	F2
DWOS-2501-4000MS	DWOS-2501-4000MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$10	Each	10%	\$9	Other	F2
DWOS-251-500MS	DWOS-251-500MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$19	Each	10%	\$17	Other	F2
DWOS-35K-50KMC	DWOS-35K-50KMC	EMC SELECT	SEL DATANSWERS - OD + SPOL M24*7	\$13	Each	10%	\$12	Other	F2
DWOS-35K-50KMS	DWOS-35K-50KMS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$7	Each	10%	\$7	Other	F2
DWOS-4001-6000MC	DWOS-4001-6000MC	EMC SELECT	SEL DATANSWERS - OD + SPOL M24*7	\$17	Each	10%	\$15	Other	F2
DWOS-4001-6000MS	DWOS-4001-6000MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$10	Each	10%	\$9	Other	F2
DWOS-501-750MS	DWOS-501-750MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$15	Each	10%	\$14	Other	F2
DWOS-50K-100KMC	DWOS-50K-100KMC	EMC SELECT	SEL DATANSWERS - OD + SPOL M24*7	\$12	Each	10%	\$11	Other	F2
DWOS-50K-100KMS	DWOS-50K-100KMS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$7	Each	10%	\$6	Other	F2
DWOS-51-100MS	DWOS-51-100MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$32	Each	10%	\$29	Other	F2
DWOS-6001-8000MC	DWOS-6001-8000MC	EMC SELECT	SEL DATANSWERS - OD + SPOL M24*7	\$16	Each	10%	\$14	Other	F2
DWOS-6001-8000MS	DWOS-6001-8000MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$9	Each	10%	\$8	Other	F2
DWOS-751-1000MS	DWOS-751-1000MS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$14	Each	10%	\$13	Other	F2
DWOS-8001-10KMC	DWOS-8001-10KMC	EMC SELECT	SEL DATANSWERS - OD + SPOL M24*7	\$15	Each	10%	\$13	Other	F2
DWOS-8001-10KMS	DWOS-8001-10KMS	EMC SELECT	SEL DATANSWERS - OD + SPOL MS	\$8	Each	10%	\$8	Other	F2
DWS-0-50MS	DWS-0-50MS	EMC SELECT	SEL DATANSWERS - SP MS	\$30	Each	10%	\$27	Other	F2
DWS-1001-1500MS	DWS-1001-1500MS	EMC SELECT	SEL DATANSWERS - SP MS	\$9	Each	10%	\$8	Other	F2
DWS-100K-150KMC	DWS-100K-150KMC	EMC SELECT	SEL DATANSWERS - SP M24*7	\$8	Each	10%	\$7	Other	F2
DWS-100K-150KMS	DWS-100K-150KMS	EMC SELECT	SEL DATANSWERS - SP MS	\$5	Each	10%	\$4	Other	F2
DWS-101-250MS	DWS-101-250MS	EMC SELECT	SEL DATANSWERS - SP MS	\$17	Each	10%	\$15	Other	F2
DWS-10K-20KMC	DWS-10K-20KMC	EMC SELECT	SEL DATANSWERS - SP M24*7	\$9	Each	10%	\$8	Other	F2
DWS-10K-20KMS	DWS-10K-20KMS	EMC SELECT	SEL DATANSWERS - SP MS	\$5	Each	10%	\$5	Other	F2
DWS-1501-2000MS	DWS-1501-2000MS	EMC SELECT	SEL DATANSWERS - SP MS	\$8	Each	10%	\$7	Other	F2
DWS-150K-MC	DWS-150K-MC	EMC SELECT	SEL DATANSWERS - SP M24*7	\$8	Each	10%	\$7	Other	F2
DWS-150K-MS	DWS-150K-MS	EMC SELECT	SEL DATANSWERS - SP MS	\$5	Each	10%	\$4	Other	F2
DWS-2001-2500MS	DWS-2001-2500MS	EMC SELECT	SEL DATANSWERS - SP MS	\$7	Each	10%	\$7	Other	F2
DWS-20K-35KMC	DWS-20K-35KMC	EMC SELECT	SEL DATANSWERS - SP M24*7	\$9	Each	10%	\$8	Other	F2
DWS-20K-35KMS	DWS-20K-35KMS	EMC SELECT	SEL DATANSWERS - SP MS	\$5	Each	10%	\$5	Other	F2
DWS-2501-4000MS	DWS-2501-4000MS	EMC SELECT	SEL DATANSWERS - SP MS	\$7	Each	10%	\$6	Other	F2
DWS-251-500MS	DWS-251-500MS	EMC SELECT	SEL DATANSWERS - SP MS	\$13	Each	10%	\$11	Other	F2
DWS-35K-50KMC	DWS-35K-50KMC	EMC SELECT	SEL DATANSWERS - SP M24*7	\$9	Each	10%	\$8	Other	F2
DWS-35K-50KMS	DWS-35K-50KMS	EMC SELECT	SEL DATANSWERS - SP MS	\$5	Each	10%	\$4	Other	F2
DWS-4001-6000MC	DWS-4001-6000MC	EMC SELECT	SEL DATANSWERS - SP M24*7	\$11	Each	10%	\$10	Other	F2
DWS-4001-6000MS	DWS-4001-6000MS	EMC SELECT	SEL DATANSWERS - SP MS	\$6	Each	10%	\$6	Other	F2
DWS-501-750MS	DWS-501-750MS	EMC SELECT	SEL DATANSWERS - SP MS	\$10	Each	10%	\$9	Other	F2
DWS-50K-100KMC	DWS-50K-100KMC	EMC SELECT	SEL DATANSWERS - SP M24*7	\$8	Each	10%	\$7	Other	F2
DWS-50K-100KMS	DWS-50K-100KMS	EMC SELECT	SEL DATANSWERS - SP MS	\$5	Each	10%	\$4	Other	F2
DWS-51-100MS	DWS-51-100MS	EMC SELECT	SEL DATANSWERS - SP MS	\$21	Each	10%	\$19	Other	F2
DWS-6001-8000MC	DWS-6001-8000MC	EMC SELECT	SEL DATANSWERS - SP M24*7	\$10	Each	10%	\$9	Other	F2
DWS-6001-8000MS	DWS-6001-8000MS	EMC SELECT	SEL DATANSWERS - SP MS	\$6	Each	10%	\$5	Other	F2
DWS-751-1000MS	DWS-751-1000MS	EMC SELECT	SEL DATANSWERS - SP MS	\$9	Each	10%	\$9	Other	F2
DWS-8001-10KMC	DWS-8001-10KMC	EMC SELECT	SEL DATANSWERS - SP M24*7	\$10	Each	10%	\$9	Other	F2
DWS-8001-10KMS	DWS-8001-10KMS	EMC SELECT	SEL DATANSWERS - SP MS	\$6	Each	10%	\$5	Other	F2
DWSO-0-50MS	DWSO-0-50MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$30	Each	10%	\$27	Other	F2
DWSO-1001-1500MS	DWSO-1001-1500MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$9	Each	10%	\$8	Other	F2
DWSO-100K-150KMC	DWSO-100K-150KMC	EMC SELECT	SEL DATANSWERS - SPOL M24*7	\$8	Each	10%	\$7	Other	F2
DWSO-100K-150KMS	DWSO-100K-150KMS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$5	Each	10%	\$4	Other	F2
DWSO-101-250MS	DWSO-101-250MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$17	Each	10%	\$15	Other	F2
DWSO-10K-20KMC	DWSO-10K-20KMC	EMC SELECT	SEL DATANSWERS - SPOL M24*7	\$9	Each	10%	\$8	Other	F2
DWSO-10K-20KMS	DWSO-10K-20KMS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$5	Each	10%	\$5	Other	F2

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DWSO-1501-2000MS	DWSO-1501-2000MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$8	Each	10%	\$7	Other	F2
DWSO-150K-MC	DWSO-150K-MC	EMC SELECT	SEL DATANSWERS - SPOL M24*7	\$8	Each	10%	\$7	Other	F2
DWSO-150K-MS	DWSO-150K-MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$5	Each	10%	\$4	Other	F2
DWSO-2001-2500MS	DWSO-2001-2500MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$7	Each	10%	\$7	Other	F2
DWSO-20K-35KMC	DWSO-20K-35KMC	EMC SELECT	SEL DATANSWERS - SPOL M24*7	\$9	Each	10%	\$8	Other	F2
DWSO-20K-35KMS	DWSO-20K-35KMS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$5	Each	10%	\$5	Other	F2
DWSO-2501-4000MS	DWSO-2501-4000MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$7	Each	10%	\$6	Other	F2
DWSO-251-500MS	DWSO-251-500MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$13	Each	10%	\$11	Other	F2
DWSO-35K-50KMC	DWSO-35K-50KMC	EMC SELECT	SEL DATANSWERS - SPOL M24*7	\$9	Each	10%	\$8	Other	F2
DWSO-35K-50KMS	DWSO-35K-50KMS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$5	Each	10%	\$4	Other	F2
DWSO-4001-6000MC	DWSO-4001-6000MC	EMC SELECT	SEL DATANSWERS - SPOL M24*7	\$11	Each	10%	\$10	Other	F2
DWSO-4001-6000MS	DWSO-4001-6000MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$6	Each	10%	\$6	Other	F2
DWSO-501-750MS	DWSO-501-750MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$10	Each	10%	\$9	Other	F2
DWSO-50K-100KMC	DWSO-50K-100KMC	EMC SELECT	SEL DATANSWERS - SPOL M24*7	\$8	Each	10%	\$7	Other	F2
DWSO-50K-100KMS	DWSO-50K-100KMS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$5	Each	10%	\$4	Other	F2
DWSO-51-100MS	DWSO-51-100MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$21	Each	10%	\$19	Other	F2
DWSO-6001-8000MC	DWSO-6001-8000MC	EMC SELECT	SEL DATANSWERS - SPOL M24*7	\$10	Each	10%	\$9	Other	F2
DWSO-6001-8000MS	DWSO-6001-8000MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$6	Each	10%	\$5	Other	F2
DWSO-751-1000MS	DWSO-751-1000MS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$9	Each	10%	\$9	Other	F2
DWSO-8001-10KMC	DWSO-8001-10KMC	EMC SELECT	SEL DATANSWERS - SPOL M24*7	\$10	Each	10%	\$9	Other	F2
DWSO-8001-10KMS	DWSO-8001-10KMS	EMC SELECT	SEL DATANSWERS - SPOL MS	\$6	Each	10%	\$5	Other	F2
DX-0-50MS	DX-0-50MS	EMC SELECT	SEL DatAlert Analytics MS	\$24	Each	10%	\$22	Other	F2
DX-1001-1500MS	DX-1001-1500MS	EMC SELECT	SEL DatAlert Analytics MS	\$7	Each	10%	\$6	Other	F2
DX-100K-150KMC	DX-100K-150KMC	EMC SELECT	SEL DatAlert Analytics M24*7	\$6	Each	10%	\$6	Other	F2
DX-100K-150KMS	DX-100K-150KMS	EMC SELECT	SEL DatAlert Analytics MS	\$4	Each	10%	\$3	Other	F2
DX-101-250MS	DX-101-250MS	EMC SELECT	SEL DatAlert Analytics MS	\$13	Each	10%	\$12	Other	F2
DX-10K-20KMC	DX-10K-20KMC	EMC SELECT	SEL DatAlert Analytics M24*7	\$7	Each	10%	\$7	Other	F2
DX-10K-20KMS	DX-10K-20KMS	EMC SELECT	SEL DatAlert Analytics MS	\$4	Each	10%	\$4	Other	F2
DX-1501-2000MS	DX-1501-2000MS	EMC SELECT	SEL DatAlert Analytics MS	\$6	Each	10%	\$6	Other	F2
DX-150K-MC	DX-150K-MC	EMC SELECT	SEL DatAlert Analytics M24*7	\$6	Each	10%	\$6	Other	F2
DX-150K-MS	DX-150K-MS	EMC SELECT	SEL DatAlert Analytics MS	\$4	Each	10%	\$3	Other	F2
DX-2001-2500MS	DX-2001-2500MS	EMC SELECT	SEL DatAlert Analytics MS	\$6	Each	10%	\$5	Other	F2
DX-20K-35KMC	DX-20K-35KMC	EMC SELECT	SEL DatAlert Analytics M24*7	\$7	Each	10%	\$6	Other	F2
DX-20K-35KMS	DX-20K-35KMS	EMC SELECT	SEL DatAlert Analytics MS	\$4	Each	10%	\$4	Other	F2
DX-2501-4000MS	DX-2501-4000MS	EMC SELECT	SEL DatAlert Analytics MS	\$6	Each	10%	\$5	Other	F2
DX-251-500MS	DX-251-500MS	EMC SELECT	SEL DatAlert Analytics MS	\$10	Each	10%	\$9	Other	F2
DX-35K-50KMC	DX-35K-50KMC	EMC SELECT	SEL DatAlert Analytics M24*7	\$7	Each	10%	\$6	Other	F2
DX-35K-50KMS	DX-35K-50KMS	EMC SELECT	SEL DatAlert Analytics MS	\$4	Each	10%	\$4	Other	F2
DX-4001-6000MC	DX-4001-6000MC	EMC SELECT	SEL DatAlert Analytics M24*7	\$9	Each	10%	\$8	Other	F2
DX-4001-6000MS	DX-4001-6000MS	EMC SELECT	SEL DatAlert Analytics MS	\$5	Each	10%	\$5	Other	F2
DX-501-750MS	DX-501-750MS	EMC SELECT	SEL DatAlert Analytics MS	\$8	Each	10%	\$7	Other	F2



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
DX-50K-100KMC	DX-50K-100KMC	EMC SELECT	SEL DatAlert Analytics M24*7	\$7	Each	10%	\$6	Other	F2
DX-50K-100KMS	DX-50K-100KMS	EMC SELECT	SEL DatAlert Analytics MS	\$4	Each	10%	\$3	Other	F2
DX-51-100MS	DX-51-100MS	EMC SELECT	SEL DatAlert Analytics MS	\$17	Each	10%	\$15	Other	F2
DX-6001-8000MC	DX-6001-8000MC	EMC SELECT	SEL DatAlert Analytics M24*7	\$8	Each	10%	\$8	Other	F2
DX-6001-8000MS	DX-6001-8000MS	EMC SELECT	SEL DatAlert Analytics MS	\$5	Each	10%	\$4	Other	F2
DX-751-1000MS	DX-751-1000MS	EMC SELECT	SEL DatAlert Analytics MS	\$8	Each	10%	\$7	Other	F2
DX-8001-10KMC	DX-8001-10KMC	EMC SELECT	SEL DatAlert Analytics M24*7	\$8	Each	10%	\$7	Other	F2
DX-8001-10KMS	DX-8001-10KMS	EMC SELECT	SEL DatAlert Analytics MS	\$5	Each	10%	\$4	Other	F2
E0P1FLL	E0P1FLL	EMC SELECT	SEL IBMASpera Serv 45Mbps SupRenew 12Mo	\$5,694	Each	10%	\$5,125	Other	F2
E0P1GLL	E0P1GLL	EMC SELECT	SEL IBMASpera Serv 100Mbps SupRenew 12Mo	\$9,376	Each	10%	\$8,439	Other	F2
E0P1HLL	E0P1HLL	EMC SELECT	SEL IBMASpera Serv 300Mbps SupRenew 12Mo	\$17,059	Each	10%	\$15,353	Other	F2
E0P1ILL	E0P1ILL	EMC SELECT	SEL IBMASpera Serv 500Mbps SupRenew 12Mo	\$20,471	Each	10%	\$18,424	Other	F2
E0P1JLL	E0P1JLL	EMC SELECT	SEL IBMASpera Serv 1Gbps SupRenew 12Mo	\$27,294	Each	10%	\$24,565	Other	F2
E0P1KLL	E0P1KLL	EMC SELECT	SEL IBMASpera Serv 5Gbps SupRenew 12Mo	\$45,647	Each	10%	\$41,082	Other	F2
E0P1LLL	E0P1LLL	EMC SELECT	SEL IBMASpera Serv 10Gbps SupRenew 12Mo	\$54,824	Each	10%	\$49,341	Other	F2
E0P1ZLL	E0P1ZLL	EMC SELECT	SEL IBMASpera Serv Ent 20Gbps Renew 12Mo	\$94,118	Each	10%	\$84,706	Other	F2
E0PKULL	E0PKULL	EMC SELECT	SEL IBMASpera Serv 2.5Gbps SupRenew 12Mo	\$37,647	Each	10%	\$33,882	Other	F2
ECMGR100GH3-1YR1	ECMGR100GH3-1YR1	EMC SELECT	SEL Kemp ECS CONXN MGR 100GH3 1Y Rnw1x1	\$23,824	Each	10%	\$21,441	Other	F2
ECMGR100GH3-1YR2	ECMGR100GH3-1YR2	EMC SELECT	SEL Kemp ECS CONXN MGR 100GH3 1Y Rnw1x2	\$47,647	Each	10%	\$42,882	Other	F2
ECMGR100GH3-3YR1	ECMGR100GH3-3YR1	EMC SELECT	SEL Kemp ECS CONXN MGR 100GH3 3Y Rnw1x1	\$64,324	Each	10%	\$57,891	Other	F2
ECMGR100GH3-3YR2	ECMGR100GH3-3YR2	EMC SELECT	SEL Kemp ECS CONXN MGR 100GH3 3Y Rnw1x2	\$128,647	Each	10%	\$115,782	Other	F2
ECMGR-25GH3-1YR1	ECMGR-25GH3-1YR1	EMC SELECT	SEL Kemp ECS CONXN MGR 25GH3 1Y Rnw1x1	\$19,853	Each	10%	\$17,868	Other	F2
ECMGR-25GH3-1YR2	ECMGR-25GH3-1YR2	EMC SELECT	SEL Kemp ECS CONXN MGR 25GH3 1Y Rnw1x2	\$39,706	Each	10%	\$35,735	Other	F2
ECMGR-25GH3-3YR1	ECMGR-25GH3-3YR1	EMC SELECT	SEL Kemp ECS CONXN MGR 25GH3 3Y Rnw1x1	\$53,603	Each	10%	\$48,243	Other	F2
ECMGR-25GH3-3YR2	ECMGR-25GH3-3YR2	EMC SELECT	SEL Kemp ECS CONXN MGR 25GH3 3Y Rnw1x2	\$107,206	Each	10%	\$96,485	Other	F2
ECMGR-40GH3-1YR1	ECMGR-40GH3-1YR1	EMC SELECT	SEL Kemp ECS CONXN MGR 40GH3 1Y Rnw1x1	\$22,500	Each	10%	\$20,250	Other	F2
ECMGR-40GH3-1YR2	ECMGR-40GH3-1YR2	EMC SELECT	SEL Kemp ECS CONXN MGR 40GH3 1Y Rnw1x2	\$47,647	Each	10%	\$42,882	Other	F2
ECMGR-40GH3-3YR1	ECMGR-40GH3-3YR1	EMC SELECT	SEL Kemp ECS CONXN MGR 40GH3 3Y Rnw1x1	\$60,750	Each	10%	\$54,675	Other	F2
ECMGR-40GH3-3YR2	ECMGR-40GH3-3YR2	EMC SELECT	SEL Kemp ECS CONXN MGR 40GH3 3Y Rnw1x2	\$121,500	Each	10%	\$109,350	Other	F2
ECSB16TBSPM1R	ECSB16TBSPM1R	EMC SELECT	SELECT ARC ECS 10-100TB Rnl 1Mo-prTB	\$9	Each	10%	\$8	Other	F2
ECSB16TBSPM1	ECSB16TBSPM1	EMC SELECT	SELECT ARC ECS 10-100TB Spt 1Mo-prTB	\$7	Each	10%	\$6	Other	F2
ECSB16TBSPMT1	ECSB16TBSPMT1	EMC SELECT	SELECT ARC ECS 10-100TB Spt 1Yr-prTB	\$82	Each	10%	\$74	Other	F2
ECSB16TBSPMT3	ECSB16TBSPMT3	EMC SELECT	SELECT ARC ECS 10-100TB Spt 3Yr-prTB	\$247	Each	10%	\$222	Other	F2
ECSB16TBSPMT5	ECSB16TBSPMT5	EMC SELECT	SELECT ARC ECS 10-100TB Spt 5Yr-prTB	\$412	Each	10%	\$371	Other	F2
ECSB16TBSPT1R	ECSB16TBSPT1R	EMC SELECT	SELECT ARC ECS 10-100TB Rnl 1Yr-prTB	\$109	Each	10%	\$98	Other	F2
ECSB16TBSPT3R	ECSB16TBSPT3R	EMC SELECT	SELECT ARC ECS 10-100TB Rnl 3Yr-prTB	\$329	Each	10%	\$296	Other	F2
ECSB16TBSPT5R	ECSB16TBSPT5R	EMC SELECT	SELECT ARC ECS 10-100TB Rnl 5Yr-prTB	\$549	Each	10%	\$494	Other	F2
ECSB17TBSPM1R	ECSB17TBSPM1R	EMC SELECT	SELECT ARC ECS 101-250TB Rnl 1Mo-prTB	\$8	Each	10%	\$7	Other	F2

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Vendor Notes: Updated November 25, 2020

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ECSB17TBSPPM1	ECSB17TBSPPM1	EMC SELECT	SELECT ARC ECS 101-250TB Spt 1Mo-prTB	\$6	Each	10%	\$5	Other	F2
ECSB17TBSPTM1	ECSB17TBSPTM1	EMC SELECT	SELECT ARC ECS 101-250TB Spt 1Yr-prTB	\$76	Each	10%	\$69	Other	F2
ECSB17TBSPTM3	ECSB17TBSPTM3	EMC SELECT	SELECT ARC ECS 101-250TB Spt 3Yr-prTB	\$233	Each	10%	\$210	Other	F2
ECSB17TBSPTM5	ECSB17TBSPTM5	EMC SELECT	SELECT ARC ECS 101-250TB Spt 5Yr-prTB	\$386	Each	10%	\$347	Other	F2
ECSB17TBSPT1R	ECSB17TBSPT1R	EMC SELECT	SELECT ARC ECS 101-250TB Rnl 1Yr-prTB	\$102	Each	10%	\$92	Other	F2
ECSB17TBSPT3R	ECSB17TBSPT3R	EMC SELECT	SELECT ARC ECS 101-250TB Rnl 3Yr-prTB	\$309	Each	10%	\$278	Other	F2
ECSB17TBSPT5R	ECSB17TBSPT5R	EMC SELECT	SELECT ARC ECS 101-250TB Rnl 5Yr-prTB	\$514	Each	10%	\$463	Other	F2
ECSB18TBSPM1R	ECSB18TBSPM1R	EMC SELECT	SELECT ARC ECS 251-500TB Rnl 1Mo-prTB	\$7	Each	10%	\$6	Other	F2
ECSB18TBSPPM1	ECSB18TBSPPM1	EMC SELECT	SELECT ARC ECS 251-500TB Spt 1Mo-prTB	\$6	Each	10%	\$5	Other	F2
ECSB18TBSPTM1	ECSB18TBSPTM1	EMC SELECT	SELECT ARC ECS 251-500TB Spt 1Yr-prTB	\$69	Each	10%	\$62	Other	F2
ECSB18TBSPTM3	ECSB18TBSPTM3	EMC SELECT	SELECT ARC ECS 251-500TB Spt 3Yr-prTB	\$205	Each	10%	\$184	Other	F2
ECSB18TBSPTM5	ECSB18TBSPTM5	EMC SELECT	SELECT ARC ECS 251-500TB Spt 5Yr-prTB	\$340	Each	10%	\$306	Other	F2
ECSB18TBSPT1R	ECSB18TBSPT1R	EMC SELECT	SELECT ARC ECS 251-500TB Rnl 1Yr-prTB	\$91	Each	10%	\$82	Other	F2
ECSB18TBSPT3R	ECSB18TBSPT3R	EMC SELECT	SELECT ARC ECS 251-500TB Rnl 3Yr-prTB	\$272	Each	10%	\$245	Other	F2
ECSB18TBSPT5R	ECSB18TBSPT5R	EMC SELECT	SELECT ARC ECS 251-500TB Rnl 5Yr-prTB	\$453	Each	10%	\$408	Other	F2
ECSB19TBSPM1R	ECSB19TBSPM1R	EMC SELECT	SELECT ARC ECS 501-750TB Rnl 1Mo-prTB	\$7	Each	10%	\$6	Other	F2
ECSB19TBSPPM1	ECSB19TBSPPM1	EMC SELECT	SELECT ARC ECS 501-750TB Spt 1Mo-prTB	\$6	Each	10%	\$5	Other	F2
ECSB19TBSPTM1	ECSB19TBSPTM1	EMC SELECT	SELECT ARC ECS 501-750TB Spt 1Yr-prTB	\$59	Each	10%	\$53	Other	F2
ECSB19TBSPTM3	ECSB19TBSPTM3	EMC SELECT	SELECT ARC ECS 501-750TB Spt 3Yr-prTB	\$176	Each	10%	\$159	Other	F2
ECSB19TBSPTM5	ECSB19TBSPTM5	EMC SELECT	SELECT ARC ECS 501-750TB Spt 5Yr-prTB	\$294	Each	10%	\$265	Other	F2
ECSB19TBSPT1R	ECSB19TBSPT1R	EMC SELECT	SELECT ARC ECS 501-750TB Rnl 1Yr-prTB	\$79	Each	10%	\$71	Other	F2
ECSB19TBSPT3R	ECSB19TBSPT3R	EMC SELECT	SELECT ARC ECS 501-750TB Rnl 3Yr-prTB	\$235	Each	10%	\$212	Other	F2
ECSB19TBSPT5R	ECSB19TBSPT5R	EMC SELECT	SELECT ARC ECS 501-750TB Rnl 5Yr-prTB	\$392	Each	10%	\$353	Other	F2
ECSB20TBSPM1R	ECSB20TBSPM1R	EMC SELECT	SELECT ARC ECS 751-1024TB Rnl 1Mo-prTB	\$6	Each	10%	\$5	Other	F2
ECSB20TBSPPM1	ECSB20TBSPPM1	EMC SELECT	SELECT ARC ECS 751-1024TB Spt 1Mo-prTB	\$6	Each	10%	\$5	Other	F2
ECSB20TBSPTM1	ECSB20TBSPTM1	EMC SELECT	SELECT ARC ECS 751-1024TB Spt 1Yr-prTB	\$55	Each	10%	\$50	Other	F2
ECSB20TBSPTM3	ECSB20TBSPTM3	EMC SELECT	SELECT ARC ECS 751-1024TB Spt 3Yr-prTB	\$165	Each	10%	\$148	Other	F2
ECSB20TBSPTM5	ECSB20TBSPTM5	EMC SELECT	SELECT ARC ECS 751-1024TB Spt 5Yr-prTB	\$275	Each	10%	\$248	Other	F2
ECSB20TBSPT1R	ECSB20TBSPT1R	EMC SELECT	SELECT ARC ECS 751-1024TB Rnl 1Yr-prTB	\$74	Each	10%	\$67	Other	F2
ECSB20TBSPT3R	ECSB20TBSPT3R	EMC SELECT	SELECT ARC ECS 751-1024TB Rnl 3Yr-prTB	\$221	Each	10%	\$199	Other	F2
ECSB20TBSPT5R	ECSB20TBSPT5R	EMC SELECT	SELECT ARC ECS 751-1024TB Rnl 5Yr-prTB	\$368	Each	10%	\$331	Other	F2
ECSB21TBSPM1R	ECSB21TBSPM1R	EMC SELECT	SELECT ARC ECS 1025-1500TB Rnl 1Mo-prTB	\$6	Each	10%	\$5	Other	F2
ECSB21TBSPPM1	ECSB21TBSPPM1	EMC SELECT	SELECT ARC ECS 1025-1500TB Spt 1Mo-prTB	\$5	Each	10%	\$4	Other	F2
ECSB21TBSPTM1	ECSB21TBSPTM1	EMC SELECT	SELECT ARC ECS 1025-1500TB Spt 1Yr-prTB	\$48	Each	10%	\$43	Other	F2
ECSB21TBSPTM3	ECSB21TBSPTM3	EMC SELECT	SELECT ARC ECS 1025-1500TB Spt 3Yr-prTB	\$144	Each	10%	\$129	Other	F2
ECSB21TBSPTM5	ECSB21TBSPTM5	EMC SELECT	SELECT ARC ECS 1025-1500TB Spt 5Yr-prTB	\$239	Each	10%	\$215	Other	F2
ECSB21TBSPT1R	ECSB21TBSPT1R	EMC SELECT	SELECT ARC ECS 1025-1500TB Rnl 1Yr-prTB	\$64	Each	10%	\$57	Other	F2
ECSB21TBSPT3R	ECSB21TBSPT3R	EMC SELECT	SELECT ARC ECS 1025-1500TB Rnl 3Yr-prTB	\$192	Each	10%	\$173	Other	F2

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ECSB21TBSPT5R	ECSB21TBSPT5R	EMC SELECT	SELECT ARC ECS 1025-1500TB Rnl 5Yr-prTB	\$319	Each	10%	\$287	Other	F2
ECSB22TBSPM1R	ECSB22TBSPM1R	EMC SELECT	SELECT ARC ECS 1501-2048TB Rnl 1Mo-prTB	\$5	Each	10%	\$4	Other	F2
ECSB22TBSPPM1	ECSB22TBSPPM1	EMC SELECT	SELECT ARC ECS 1501-2048TB Spt 1Mo-prTB	\$4	Each	10%	\$3	Other	F2
ECSB22TBSPPM1	ECSB22TBSPPM1	EMC SELECT	SELECT ARC ECS 1501-2048TB Spt 1Yr-prTB	\$40	Each	10%	\$36	Other	F2
ECSB22TBSPPM3	ECSB22TBSPPM3	EMC SELECT	SELECT ARC ECS 1501-2048TB Spt 3Yr-prTB	\$122	Each	10%	\$110	Other	F2
ECSB22TBSPPM5	ECSB22TBSPPM5	EMC SELECT	SELECT ARC ECS 1501-2048TB Spt 5Yr-prTB	\$202	Each	10%	\$182	Other	F2
ECSB22TBSPT1R	ECSB22TBSPT1R	EMC SELECT	SELECT ARC ECS 1501-2048TB Rnl 1Yr-prTB	\$54	Each	10%	\$49	Other	F2
ECSB22TBSPT3R	ECSB22TBSPT3R	EMC SELECT	SELECT ARC ECS 1501-2048TB Rnl 3Yr-prTB	\$162	Each	10%	\$146	Other	F2
ECSB22TBSPT5R	ECSB22TBSPT5R	EMC SELECT	SELECT ARC ECS 1501-2048TB Rnl 5Yr-prTB	\$269	Each	10%	\$242	Other	F2
ECSB23TBSPM1R	ECSB23TBSPM1R	EMC SELECT	SELECT ARC ECS 2049-2500TB Rnl 1Mo-prTB	\$4	Each	10%	\$3	Other	F2
ECSB23TBSPPM1	ECSB23TBSPPM1	EMC SELECT	SELECT ARC ECS 2049-2500TB Spt 1Mo-prTB	\$4	Each	10%	\$3	Other	F2
ECSB23TBSPPM1	ECSB23TBSPPM1	EMC SELECT	SELECT ARC ECS 2049-2500TB Spt 1Yr-prTB	\$35	Each	10%	\$32	Other	F2
ECSB23TBSPPM3	ECSB23TBSPPM3	EMC SELECT	SELECT ARC ECS 2049-2500TB Spt 3Yr-prTB	\$105	Each	10%	\$94	Other	F2
ECSB23TBSPPM5	ECSB23TBSPPM5	EMC SELECT	SELECT ARC ECS 2049-2500TB Spt 5Yr-prTB	\$175	Each	10%	\$158	Other	F2
ECSB23TBSPT1R	ECSB23TBSPT1R	EMC SELECT	SELECT ARC ECS 2049-2500TB Rnl 1Yr-prTB	\$47	Each	10%	\$42	Other	F2
ECSB23TBSPT3R	ECSB23TBSPT3R	EMC SELECT	SELECT ARC ECS 2049-2500TB Rnl 3Yr-prTB	\$140	Each	10%	\$126	Other	F2
ECSB23TBSPT5R	ECSB23TBSPT5R	EMC SELECT	SELECT ARC ECS 2049-2500TB Rnl 5Yr-prTB	\$233	Each	10%	\$210	Other	F2
ECSB24TBSPM1R	ECSB24TBSPM1R	EMC SELECT	SELECT ARC ECS 2501-3072TB Rnl 1Mo-prTB	\$4	Each	10%	\$3	Other	F2
ECSB24TBSPPM1	ECSB24TBSPPM1	EMC SELECT	SELECT ARC ECS 2501-3072TB Spt 1Mo-prTB	\$2	Each	10%	\$2	Other	F2
ECSB24TBSPPM1	ECSB24TBSPPM1	EMC SELECT	SELECT ARC ECS 2501-3072TB Spt 1Yr-prTB	\$31	Each	10%	\$28	Other	F2
ECSB24TBSPPM3	ECSB24TBSPPM3	EMC SELECT	SELECT ARC ECS 2501-3072TB Spt 3Yr-prTB	\$94	Each	10%	\$85	Other	F2
ECSB24TBSPPM5	ECSB24TBSPPM5	EMC SELECT	SELECT ARC ECS 2501-3072TB Spt 5Yr-prTB	\$156	Each	10%	\$141	Other	F2
ECSB24TBSPT1R	ECSB24TBSPT1R	EMC SELECT	SELECT ARC ECS 2501-3072TB Rnl 1Yr-prTB	\$41	Each	10%	\$37	Other	F2
ECSB24TBSPT3R	ECSB24TBSPT3R	EMC SELECT	SELECT ARC ECS 2501-3072TB Rnl 3Yr-prTB	\$125	Each	10%	\$112	Other	F2
ECSB24TBSPT5R	ECSB24TBSPT5R	EMC SELECT	SELECT ARC ECS 2501-3072TB Rnl 5Yr-prTB	\$208	Each	10%	\$187	Other	F2
ECSCMGR-H1-1YR1	ECSCMGR-H1-1YR1	EMC SELECT	SEL Kemp ECS CONXN Manager H1 1Y Rnlw1	\$5,188	Each	10%	\$4,669	Other	F2
ECSCMGR-H1-1YR2	ECSCMGR-H1-1YR2	EMC SELECT	SEL Kemp ECS CONXN Manager H1 1Y Rnlw2	\$10,376	Each	10%	\$9,339	Other	F2
ECSCMGR-H1-3YR1	ECSCMGR-H1-3YR1	EMC SELECT	SEL Kemp ECS CONXN Manager H1 3Y Rnlw1	\$14,008	Each	10%	\$12,607	Other	F2
ECSCMGR-H1-3YR2	ECSCMGR-H1-3YR2	EMC SELECT	SEL Kemp ECS CONXN Manager H1 3Y Rnlw2	\$28,016	Each	10%	\$25,215	Other	F2
ECSCMGR-H2-1YR1	ECSCMGR-H2-1YR1	EMC SELECT	SEL Kemp ECS CONXN Manager H2 1Y Rnlw1	\$10,588	Each	10%	\$9,529	Other	F2
ECSCMGR-H2-1YR2	ECSCMGR-H2-1YR2	EMC SELECT	SEL Kemp ECS CONXN Manager H2 1Y Rnlw2	\$21,176	Each	10%	\$19,059	Other	F2
ECSCMGR-H2-3YR1	ECSCMGR-H2-3YR1	EMC SELECT	SEL Kemp ECS CONXN Manager H2 3Y Rnlw1	\$28,588	Each	10%	\$25,729	Other	F2
ECSCMGR-H2-3YR2	ECSCMGR-H2-3YR2	EMC SELECT	SEL Kemp ECS CONXN Manager H2 3Y Rnlw2	\$57,176	Each	10%	\$51,459	Other	F2
ECSCMGR-H3-1YR1	ECSCMGR-H3-1YR1	EMC SELECT	SEL Kemp ECS CONXN Manager H3 1Y Rnlw1	\$15,882	Each	10%	\$14,294	Other	F2
ECSCMGR-H3-1YR2	ECSCMGR-H3-1YR2	EMC SELECT	SEL Kemp ECS CONXN Manager H3 1Y Rnlw2	\$31,765	Each	10%	\$28,588	Other	F2
ECSCMGR-H3-3YR1	ECSCMGR-H3-3YR1	EMC SELECT	SEL Kemp ECS CONXN Manager H3 3Y Rnlw1	\$42,882	Each	10%	\$38,594	Other	F2
ECSCMGR-H3-3YR2	ECSCMGR-H3-3YR2	EMC SELECT	SEL Kemp ECS CONXN Manager H3 3Y Rnlw2	\$85,765	Each	10%	\$77,188	Other	F2
ECSCMGR-H3M-1YR1	ECSCMGR-H3M-1YR1	EMC SELECT	SEL Kemp ECS CONXN Manager H3M 1Y Rnlw1	\$33,882	Each	10%	\$30,494	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ECSCMGR-H3M-1YR2	ECSCMGR-H3M-1YR2	EMC SELECT	SEL Kemp ECS CONXN Manager H3M 1Y RnwIx2	\$67,765	Each	10%	\$60,988	Other	F2
ECSCMGR-H3M-3YR1	ECSCMGR-H3M-3YR1	EMC SELECT	SEL Kemp ECS CONXN Manager H3M 3Y RnwIx1	\$91,482	Each	10%	\$82,334	Other	F2
ECSCMGR-H3M-3YR2	ECSCMGR-H3M-3YR2	EMC SELECT	SEL Kemp ECS CONXN Manager H3M 3Y RnwIx2	\$182,965	Each	10%	\$164,668	Other	F2
ECSCMGR-O-PS	ECSCMGR-O-PS	EMC SELECT	SEL Kemp ECS CONXN Manager Onsite Srvc	\$2,000	Each	10%	\$1,800	Other	F2
ECSCMGR-R-PS	ECSCMGR-R-PS	EMC SELECT	SEL Kemp ECS CONXN Manager Remote Srvc	\$2,353	Each	10%	\$2,118	Other	F2
ECSCMGR-VM1-1YR1	ECSCMGR-VM1-1YR1	EMC SELECT	SEL Kemp ECS CONXN Manager VM1 1Y RnwIx1	\$2,118	Each	10%	\$1,906	Other	F2
ECSCMGR-VM1-1YR2	ECSCMGR-VM1-1YR2	EMC SELECT	SEL Kemp ECS CONXN Manager VM1 1Y RnwIx2	\$4,235	Each	10%	\$3,812	Other	F2
ECSCMGR-VM1-3YR1	ECSCMGR-VM1-3YR1	EMC SELECT	SEL Kemp ECS CONXN Manager VM1 3Y RnwIx1	\$5,718	Each	10%	\$5,146	Other	F2
ECSCMGR-VM1-3YR2	ECSCMGR-VM1-3YR2	EMC SELECT	SEL Kemp ECS CONXN Manager VM1 3Y RnwIx2	\$11,435	Each	10%	\$10,292	Other	F2
ECSCMGR-VM1-5YR1	ECSCMGR-VM1-5YR1	EMC SELECT	SEL Kemp ECS CONXN Manager VM1 5Y RnwIx1	\$9,529	Each	10%	\$8,576	Other	F2
ECSCMGR-VM1-5YR2	ECSCMGR-VM1-5YR2	EMC SELECT	SEL Kemp ECS CONXN Manager VM1 5Y RnwIx2	\$19,059	Each	10%	\$17,153	Other	F2
ECSCMGR-VM2-1YR1	ECSCMGR-VM2-1YR1	EMC SELECT	SEL Kemp ECS CONXN Manager VM2 1Y RnwIx1	\$4,765	Each	10%	\$4,288	Other	F2
ECSCMGR-VM2-1YR2	ECSCMGR-VM2-1YR2	EMC SELECT	SEL Kemp ECS CONXN Manager VM2 1Y RnwIx2	\$9,529	Each	10%	\$8,576	Other	F2
ECSCMGR-VM2-3YR1	ECSCMGR-VM2-3YR1	EMC SELECT	SEL Kemp ECS CONXN Manager VM2 3Y RnwIx1	\$12,865	Each	10%	\$11,578	Other	F2
ECSCMGR-VM2-3YR2	ECSCMGR-VM2-3YR2	EMC SELECT	SEL Kemp ECS CONXN Manager VM2 3Y RnwIx2	\$25,729	Each	10%	\$23,156	Other	F2
ECSCMGR-VM2-5YR1	ECSCMGR-VM2-5YR1	EMC SELECT	SEL Kemp ECS CONXN Manager VM2 5Y RnwIx1	\$21,441	Each	10%	\$19,297	Other	F2
ECSCMGR-VM2-5YR2	ECSCMGR-VM2-5YR2	EMC SELECT	SEL Kemp ECS CONXN Manager VM2 5Y RnwIx2	\$42,882	Each	10%	\$38,594	Other	F2
ECSMGR-LB-HD	ECSMGR-LB-HD	EMC SELECT	SEL KEMP Disk Ownership for RMA Units	\$882	Each	10%	\$794	Other	F2
ECSU1000SPMM1	ECSU1000SPMM1	EMC SELECT	SELECT ECS U1000 VIPR ArchLic Spt/Mt 1Mo	\$1,292	Each	10%	\$1,163	Other	F2
ECSU1000SPMT3	ECSU1000SPMT3	EMC SELECT	SELECT ECS U1000 VIPR ArchLic Spt/Mt 3Yr	\$15,499	Each	10%	\$13,949	Other	F2
ECSU1500SPMM1	ECSU1500SPMM1	EMC SELECT	SELECT ECS U1500 VIPR ArchLic Spt/Mt 1Mo	\$1,722	Each	10%	\$1,550	Other	F2
ECSU1500SPMT3	ECSU1500SPMT3	EMC SELECT	SELECT ECS U1500 VIPR ArchLic Spt/Mt 3Yr	\$20,666	Each	10%	\$18,599	Other	F2
ECSU3000SPMM1	ECSU3000SPMM1	EMC SELECT	SELECT ECS U3000 VIPR ArchLic Spt/Mt 1Mo	\$1,148	Each	10%	\$1,033	Other	F2
ECSU3000SPMT3	ECSU3000SPMT3	EMC SELECT	SELECT ECS U3000 VIPR ArchLic Spt/Mt 3Yr	\$41,329	Each	10%	\$37,196	Other	F2
ECSU300SPMT3	ECSU300SPMT3	EMC SELECT	SELECT ECS U300 VIPR ArchLic Spt/Mnt 3Yr	\$9,732	Each	10%	\$8,759	Other	F2
ECSU300SPMTM1	ECSU300SPMTM1	EMC SELECT	SELECT ECS U300 VIPR ArchLic Spt/Mnt 1Mo	\$271	Each	10%	\$244	Other	F2
ECSU700SPMT3	ECSU700SPMT3	EMC SELECT	SELECT ECS U700 VIPR ArchLic Spt/Mnt 3Yr	\$14,051	Each	10%	\$12,646	Other	F2
ECSU700SPMTM1	ECSU700SPMTM1	EMC SELECT	SELECT ECS U700 VIPR ArchLic Spt/Mnt 1Mo	\$391	Each	10%	\$352	Other	F2
EDGE-0-50MS	EDGE-0-50MS	EMC SELECT	SEL Varonis - EDGE MS	\$40	Each	10%	\$36	Other	F2
EDGE-1001-1500MS	EDGE-1001-1500MS	EMC SELECT	SEL Varonis - EDGE MS	\$11	Each	10%	\$10	Other	F2
EDGE-100K-150KMC	EDGE-100K-150KMC	EMC SELECT	SEL Varonis - EDGE MC	\$10	Each	10%	\$9	Other	F2
EDGE-100K-150KMS	EDGE-100K-150KMS	EMC SELECT	SEL Varonis - EDGE MS	\$6	Each	10%	\$5	Other	F2
EDGE-101-250MS	EDGE-101-250MS	EMC SELECT	SEL Varonis - EDGE MS	\$22	Each	10%	\$19	Other	F2
EDGE-10K-20KMC	EDGE-10K-20KMC	EMC SELECT	SEL Varonis - EDGE MC	\$12	Each	10%	\$11	Other	F2
EDGE-10K-20KMS	EDGE-10K-20KMS	EMC SELECT	SEL Varonis - EDGE MS	\$7	Each	10%	\$6	Other	F2
EDGE-1501-2000MS	EDGE-1501-2000MS	EMC SELECT	SEL Varonis - EDGE MS	\$10	Each	10%	\$9	Other	F2
EDGE-150K-MC	EDGE-150K-MC	EMC SELECT	SEL Varonis - EDGE MC	\$10	Each	10%	\$9	Other	F2
EDGE-150K-MS	EDGE-150K-MS	EMC SELECT	SEL Varonis - EDGE MS	\$6	Each	10%	\$5	Other	F2

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
EDGE-2001-2500MS	EDGE-2001-2500MS	EMC SELECT	SEL Varonis - EDGE MS	\$10	Each	10%	\$9	Other	F2
EDGE-20K-35KMC	EDGE-20K-35KMC	EMC SELECT	SEL Varonis - EDGE MC	\$11	Each	10%	\$10	Other	F2
EDGE-20K-35KMS	EDGE-20K-35KMS	EMC SELECT	SEL Varonis - EDGE MS	\$7	Each	10%	\$6	Other	F2
EDGE-2501-4000MS	EDGE-2501-4000MS	EMC SELECT	SEL Varonis - EDGE MS	\$9	Each	10%	\$8	Other	F2
EDGE-251-500MS	EDGE-251-500MS	EMC SELECT	SEL Varonis - EDGE MS	\$16	Each	10%	\$15	Other	F2
EDGE-35K-50KMC	EDGE-35K-50KMC	EMC SELECT	SEL Varonis - EDGE MC	\$11	Each	10%	\$10	Other	F2
EDGE-35K-50KMS	EDGE-35K-50KMS	EMC SELECT	SEL Varonis - EDGE MS	\$6	Each	10%	\$6	Other	F2
EDGE-4001-6000MC	EDGE-4001-6000MC	EMC SELECT	SEL Varonis - EDGE MC	\$15	Each	10%	\$13	Other	F2
EDGE-4001-6000MS	EDGE-4001-6000MS	EMC SELECT	SEL Varonis - EDGE MS	\$8	Each	10%	\$8	Other	F2
EDGE-501-750MS	EDGE-501-750MS	EMC SELECT	SEL Varonis - EDGE MS	\$13	Each	10%	\$12	Other	F2
EDGE-50K-100KMC	EDGE-50K-100KMC	EMC SELECT	SEL Varonis - EDGE MC	\$11	Each	10%	\$10	Other	F2
EDGE-50K-100KMS	EDGE-50K-100KMS	EMC SELECT	SEL Varonis - EDGE MS	\$6	Each	10%	\$6	Other	F2
EDGE-51-100MS	EDGE-51-100MS	EMC SELECT	SEL Varonis - EDGE MS	\$28	Each	10%	\$25	Other	F2
EDGE-6001-8000MC	EDGE-6001-8000MC	EMC SELECT	SEL Varonis - EDGE MC	\$14	Each	10%	\$12	Other	F2
EDGE-6001-8000MS	EDGE-6001-8000MS	EMC SELECT	SEL Varonis - EDGE MS	\$8	Each	10%	\$7	Other	F2
EDGE-751-1000MS	EDGE-751-1000MS	EMC SELECT	SEL Varonis - EDGE MS	\$12	Each	10%	\$11	Other	F2
EDGE-8001-10KMC	EDGE-8001-10KMC	EMC SELECT	SEL Varonis - EDGE MC	\$13	Each	10%	\$12	Other	F2
EDGE-8001-10KMS	EDGE-8001-10KMS	EMC SELECT	SEL Varonis - EDGE MS	\$7	Each	10%	\$7	Other	F2
EDU-ACLAB-1-D	EDU-ACLAB-1-D	EMC SELECT	SEL Splunk Arch Cert Lab V6 1 student	\$1,176	Each	10%	\$1,059	Other	F2
EDU-ADSH-D	EDU-ADSH-D	EMC SELECT	SEL Adv D+Vis wSPLK 1 student	\$588	Each	10%	\$529	Other	F2
EDU-ADSH-DV-D	EDU-ADSH-DV-D	EMC SELECT	SEL Adv D+Vis wSPLK DVirtClassMax12	\$3,529	Each	10%	\$3,176	Other	F2
EDU-ADSH-ON-D	EDU-ADSH-ON-D	EMC SELECT	SEL Adv D+Vis wSPLK Onsite Max12 no T+E	\$4,706	Each	10%	\$4,235	Other	F2
EDU-ADSRPT-1-D	EDU-ADSRPT-1-D	EMC SELECT	SEL Adv Search+Rptng Splunk V6.2 1 stdnt	\$1,765	Each	10%	\$1,588	Other	F2
EDU-ADSRPT-4-D	EDU-ADSRPT-4-D	EMC SELECT	SEL ADSRPT Splunk V6.2 DedVirtClassMax12	\$10,588	Each	10%	\$9,529	Other	F2
EDUADSRPT-ON-D	EDUADSRPT-ON-D	EMC SELECT	SEL ADSRPT Splunk V6.2 OnsiteMax12noT+E	\$14,118	Each	10%	\$12,706	Other	F2
EDU-ARCH-1-D	EDU-ARCH-1-D	EMC SELECT	SEL Splunk Arch series V6 no lab 1 stdnt	\$8,824	Each	10%	\$7,941	Other	F2
EDU-ARCHCERT-1-D	EDU-ARCHCERT-1-D	EMC SELECT	SEL Splunk Arch Series+Cert lab V6 1 stu	\$10,000	Each	10%	\$9,000	Other	F2
EDU-BSAP-D	EDU-BSAP-D	EMC SELECT	SEL Splunk Build Splunk Apps V6, 1	\$1,765	Each	10%	\$1,588	Other	F2
EDU-BSAP-DV-D	EDU-BSAP-DV-D	EMC SELECT	SEL Build Splunk Apps V6 DVirtClassMax12	\$8,824	Each	10%	\$7,941	Other	F2
EDU-BSAP-ON-D	EDU-BSAP-ON-D	EMC SELECT	SEL Build Splunk Apps V6 O Max12 no T+E	\$12,353	Each	10%	\$11,118	Other	F2
EDU-BUSER-ELRN-D	EDU-BUSER-ELRN-D	EMC SELECT	SEL Using Splunk V6 eLearn PY sin domain	\$29,412	Each	10%	\$26,471	Other	F2
EDU-CLSR-1-D	EDU-CLSR-1-D	EMC SELECT	SEL Splunk Cluster Admin V6.3, 1 Student	\$1,765	Each	10%	\$1,589	Other	F2
EDU-CLSR-DV-1-D	EDU-CLSR-DV-1-D	EMC SELECT	SEL Splunk ClstrAdmin V6.3, DedVirtMax12	\$10,588	Each	10%	\$9,529	Other	F2
EDU-CLSR-ON-1-D	EDU-CLSR-ON-1-D	EMC SELECT	SEL Splunk ClstrAdmin V6.3, OnMax12noT&E	\$14,118	Each	10%	\$12,706	Other	F2
EDU-CUSTORSDEV-D	EDU-CUSTORSDEV-D	EMC SELECT	SEL Splunk Custom Course Del, per day	\$2,353	Each	10%	\$2,118	Other	F2
EDU-CUSTOM-ED-D	EDU-CUSTOM-ED-D	EMC SELECT	SEL Splunk Custom Edu Day 1 Student	\$588	Each	10%	\$529	Other	F2
EDU-CUST-ON-D	EDU-CUST-ON-D	EMC SELECT	SEL Custom Course Del p day max12 no T+E	\$4,706	Each	10%	\$4,235	Other	F2
EDU-DADM-D	EDU-DADM-D	EMC SELECT	SEL Data Administration, 1 Student	\$1,765	Each	10%	\$1,588	Other	F2



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Vendor Notes:

Updated November 25, 2020

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EDU-DADM-DV-D	EDU-DADM-DV-D	EMC SELECT	SEL Data Admin, DVirtClassMax12	\$10,588	Each	10%	\$9,529	Other	F2	
EDU-DADM-ON-D	EDU-DADM-ON-D	EMC SELECT	SEL Data Admin, Ons Class, Max 12 stdnts	\$14,118	Each	10%	\$12,706	Other	F2	
EDU-DASH-D	EDU-DASH-D	EMC SELECT	SEL Splunk Adv. D & Vis V6, 1	\$1,765	Each	10%	\$1,588	Other	F2	
EDU-DASH-DV-D	EDU-DASH-DV-D	EMC SELECT	SEL Adv. D + Vis V6 DVirtClassMax12	\$8,824	Each	10%	\$7,941	Other	F2	
EDU-DASH-ON-D	EDU-DASH-ON-D	EMC SELECT	SEL Adv. D + Vis V6 Onsite Max12 no T+E	\$12,353	Each	10%	\$11,118	Other	F2	
EDU-DATA	EDU-DATA	EMC SELECT	SEL Splunk Alytcs + DataScV6 1	\$1,176	Each	10%	\$1,058	Other	F2	
EDU-DATA2-ON-D	EDU-DATA2-ON-D	EMC SELECT	SEL Splunk Alytcs+ DataScV6OMax12 no T+E	\$14,118	Each	10%	\$12,706	Other	F2	
EDU-DATA-D	EDU-DATA-D	EMC SELECT	SEL Splunk Alytcs + DataScV6 1	\$1,765	Each	10%	\$1,588	Other	F2	
EDU-DATA-DV	EDU-DATA-DV	EMC SELECT	SEL Splunk Alytcs+ DataScV6 DVirtCIMax12	\$7,059	Each	10%	\$6,353	Other	F2	
EDU-DATA-DV-D	EDU-DATA-DV-D	EMC SELECT	SEL Splunk Alytcs+ DataScV6 DVirtCIMax12	\$10,588	Each	10%	\$9,529	Other	F2	
EDU-DATA-ON-D	EDU-DATA-ON-D	EMC SELECT	SEL Splunk Alytcs+ DataScV6OMax12 no T+E	\$14,118	Each	10%	\$12,706	Other	F2	
EDU-DATA-ONSITE	EDU-DATA-ONSITE	EMC SELECT	SEL Splunk Alytcs+ DataScV6OMax12 no T+E	\$9,412	Each	10%	\$8,471	Other	F2	
EDU-DEPL-1-D	EDU-DEPL-1-D	EMC SELECT	SEL Arch+Deploying Splunk V6 1 student	\$1,765	Each	10%	\$1,588	Other	F2	
EDU-DEPL-4-D	EDU-DEPL-4-D	EMC SELECT	SEL Arch+Depl Splunk V6 DVirtCourseMax12	\$8,824	Each	10%	\$7,941	Other	F2	
EDU-DEPL-ON-D	EDU-DEPL-ON-D	EMC SELECT	SEL Arch+Depl Splunk V6 OnsiteMax12noT+E	\$10,588	Each	10%	\$9,529	Other	F2	
EDU-DEVSDK-1-D	EDU-DEVSDK-1-D	EMC SELECT	SEL Splunk Dev Java+Python SDKs 1 stu	\$1,176	Each	10%	\$1,059	Other	F2	
EDU-DEVSDK-4-D	EDU-DEVSDK-4-D	EMC SELECT	SEL Splunk DevSDK Java+Python DVirtMax12	\$7,059	Each	10%	\$6,353	Other	F2	
EDUDEVSDK-ON-D	EDUDEVSDK-ON-D	EMC SELECT	SEL Splunk DevSDKs J+P OnsiteMax12noT+E	\$9,412	Each	10%	\$8,471	Other	F2	
EDU-ELRN-EXT-D	EDU-ELRN-EXT-D	EMC SELECT	SEL eLearning Lab Setup	\$118	Each	10%	\$106	Other	F2	
EDU-FUN1-D	EDU-FUN1-D	EMC SELECT	SEL Fundamentals 1, Single Student	\$1,176	Each	10%	\$1,058	Other	F2	
EDU-FUN1-DV-D	EDU-FUN1-DV-D	EMC SELECT	SEL Fundamentals 1, DedVirt Max12	\$7,059	Each	10%	\$6,353	Other	F2	
EDU-FUN1-ON-D	EDU-FUN1-ON-D	EMC SELECT	SEL Fundamentals 1, Onsite Max12 noT&E	\$9,412	Each	10%	\$8,471	Other	F2	
EDU-FUN2-D	EDU-FUN2-D	EMC SELECT	SEL Fundamentals 2, Single Student	\$2,353	Each	10%	\$2,118	Other	F2	
EDU-FUN2-DV-D	EDU-FUN2-DV-D	EMC SELECT	SEL Fundamentals 2, DedVirt Max12	\$14,118	Each	10%	\$12,706	Other	F2	
EDU-FUN2-IOD-D	EDU-FUN2-IOD-D	EMC SELECT	SEL Fund2,IODSub1Yr,singledom-1per-30day	\$105,882	Each	10%	\$95,294	Other	F2	
EDU-FUN2-ON-D	EDU-FUN2-ON-D	EMC SELECT	SEL Fundamentals 2, Onsite Max12 noT&E	\$18,824	Each	10%	\$16,942	Other	F2	
EDU-ICESS-1-D	EDU-ICESS-1-D	EMC SELECT	SEL Splunk Admin Ent Security V4 1 Stdnt	\$1,765	Each	10%	\$1,588	Other	F2	
EDU-ICESS-4-D	EDU-ICESS-4-D	EMC SELECT	SEL Spk Adm Ent Sec V4 DedVirtClassMax12	\$8,824	Each	10%	\$7,941	Other	F2	
EDU-ICESS-ON-D	EDU-ICESS-ON-D	EMC SELECT	SEL Splunk AdmEntSecV4OnsiteMax12NoT+E	\$12,353	Each	10%	\$11,118	Other	F2	
EDU-ICPCI-1-D	EDU-ICPCI-1-D	EMC SELECT	SEL Cnfr Splunk App PCI Compl V2 1 stud	\$1,765	Each	10%	\$1,588	Other	F2	
EDU-ICPCI-4-D	EDU-ICPCI-4-D	EMC SELECT	SEL Spk CnfrAppPCIComplV2DVirtClsMax12	\$8,824	Each	10%	\$7,941	Other	F2	
EDU-ICPCI-ON-D	EDU-ICPCI-ON-D	EMC SELECT	SEL Spk CnfrAppPCIComplV2OnsMax12NoT+E	\$12,353	Each	10%	\$11,118	Other	F2	
EDU-ITSI-D	EDU-ITSI-D	EMC SELECT	SEL Impl. ITSI 1	\$1,765	Each	10%	\$1,588	Other	F2	
EDU-ITSI-DV-D	EDU-ITSI-DV-D	EMC SELECT	SEL Impl. ITSI DVirtClass Max12	\$10,588	Each	10%	\$9,529	Other	F2	
EDU-ITSI-ON-D	EDU-ITSI-ON-D	EMC SELECT	SEL Impl. ITSI O Max12 no T+E	\$14,118	Each	10%	\$12,706	Other	F2	
EDU-LABDAY-D	EDU-LABDAY-D	EMC SELECT	SEL Splunk Lab SandBox 1 day	\$176	Each	10%	\$159	Other	F2	
EDU-ONSITE-TE-D	EDU-ONSITE-TE-D	EMC SELECT	SEL Fixed Prepaid T+E perday onsiteclass	\$882	Each	10%	\$794	Other	F2	
EDU-PRV-1D-16MAX	EDU-PRV-1D-16MAX	EMC SELECT	SEL Trning- 1 Day- 16 Students max	\$9,412	Each	10%	\$8,471	Other	F2	

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Vendor Notes:

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EDU-PRV-1D-6MAX	EDU-PRV-1D-6MAX	EMC SELECT	SEL Trning- 1 Day- 6 Students max	\$5,882	Each	10%	\$5,294	Other	F2
EDU-PRV-ADD1-1D	EDU-PRV-ADD1-1D	EMC SELECT	SEL Training 1 Add Student for 1dayclass	\$588	Each	10%	\$529	Other	F2
EDU-SADM-D	EDU-SADM-D	EMC SELECT	SEL Sys Admin, 1 Student	\$1,176	Each	10%	\$1,059	Other	F2
EDU-SADM-DV-D	EDU-SADM-DV-D	EMC SELECT	SEL Sys Admin, Ded Virt Class, Max12	\$7,059	Each	10%	\$6,353	Other	F2
EDU-SADM-ON-D	EDU-SADM-ON-D	EMC SELECT	SEL Sys Admin, Ons Class, Max 12	\$9,412	Each	10%	\$8,471	Other	F2
EDU-SUPP-1-D	EDU-SUPP-1-D	EMC SELECT	SEL Supporting Splunk V6 1 student	\$1,765	Each	10%	\$1,588	Other	F2
EDU-SUPP-4-D	EDU-SUPP-4-D	EMC SELECT	SEL Sup Splunk V6 DedVirtualClassMax12	\$8,824	Each	10%	\$7,941	Other	F2
EDU-SUPP-ON-D	EDU-SUPP-ON-D	EMC SELECT	SEL Sup Splunk V6 Onsite Max12 NoT+E	\$10,588	Each	10%	\$9,529	Other	F2
EDU-TRBL-D	EDU-TRBL-D	EMC SELECT	SEL Troubleshooting Splunk Enterpr, 1	\$1,176	Each	10%	\$1,059	Other	F2
EDU-TRBL-DV-D	EDU-TRBL-DV-D	EMC SELECT	SEL Trbleshtq Splk Enterpr, DVirtCIMax12	\$7,059	Each	10%	\$6,353	Other	F2
EDU-TRBL-ON-D	EDU-TRBL-ON-D	EMC SELECT	SEL Trbleshg Splk Enterpr OnCIMax12	\$9,412	Each	10%	\$8,471	Other	F2
EDU-UESS-1-A	EDU-UESS-1-A	EMC SELECT	SEL Using Splunk Ent Security V4 1 stdnt	\$1,176	Each	10%	\$1,058	Other	F2
EDU-UESS-1-D	EDU-UESS-1-D	EMC SELECT	SEL Using Splunk EntSec V4.5-1 student	\$1,765	Each	10%	\$1,588	Other	F2
EDU-UESS-4-A	EDU-UESS-4-A	EMC SELECT	SEL Using Splunk UESS V4 DVirtClassMax12	\$7,059	Each	10%	\$6,353	Other	F2
EDU-UESS-4-D	EDU-UESS-4-D	EMC SELECT	SEL Using Splunk UESS V4.5 DVirt Max12	\$10,588	Each	10%	\$9,529	Other	F2
EDU-UESS-ON-D	EDU-UESS-ON-D	EMC SELECT	SEL Splunk UESS V4.5 Onsite Max12 NoT+E	\$14,118	Each	10%	\$12,706	Other	F2
EDU-UESS-ONSI-A	EDU-UESS-ONSI-A	EMC SELECT	SEL Splunk UESS V4 Onsite Max12 NoT+E	\$9,412	Each	10%	\$8,471	Other	F2
EDU-UITSI-D	EDU-UITSI-D	EMC SELECT	SEL Using ITSI, 1 Student	\$588	Each	10%	\$529	Other	F2
EDU-UITSI-DV-D	EDU-UITSI-DV-D	EMC SELECT	SEL Using ITSI, DedVirt, Max12	\$3,529	Each	10%	\$3,176	Other	F2
EDU-UITSI-ON-D	EDU-UITSI-ON-D	EMC SELECT	SEL Using ITSI, Onsite, Max12NoT&E	\$4,706	Each	10%	\$4,235	Other	F2
EDU-UNIT-100-D	EDU-UNIT-100-D	EMC SELECT	SEL Splunk Education service Unit 100	\$55,882	Each	10%	\$50,294	Other	F2
EDU-UNIT-1-D	EDU-UNIT-1-D	EMC SELECT	SEL Splunk Education service Unit	\$588	Each	10%	\$529	Other	F2
EDU-UNIT-200-D	EDU-UNIT-200-D	EMC SELECT	SEL Splunk Education service Unit 200	\$105,882	Each	10%	\$95,294	Other	F2
EDU-UNIT-50-D	EDU-UNIT-50-D	EMC SELECT	SEL Splunk Education service Unit 50	\$28,824	Each	10%	\$25,942	Other	F2
EGL-0032PAM1-14	EGL-0032PAM1-14	EMC SELECT	SEL EyeGlass clstr kit A-2pack maint 1yr	\$915	Each	10%	\$824	Other	F2
EGL-0032PAM3-14	EGL-0032PAM3-14	EMC SELECT	SEL EyeGlass clstr kit A-2pack maint 3yr	\$2,746	Each	10%	\$2,471	Other	F2
EGL-0032PAM5-14	EGL-0032PAM5-14	EMC SELECT	SEL EyeGlass clstr kit A-2pack maint 5yr	\$4,576	Each	10%	\$4,118	Other	F2
EGL-0032PEM1-14	EGL-0032PEM1-14	EMC SELECT	SEL EyeGlass clstr kit E-2pack maint 1yr	\$1,566	Each	10%	\$1,409	Other	F2
EGL-0032PEM3-14	EGL-0032PEM3-14	EMC SELECT	SEL EyeGlass clstr kit E-2pack maint 3yr	\$4,698	Each	10%	\$4,228	Other	F2
EGL-0032PEM5-14	EGL-0032PEM5-14	EMC SELECT	SEL EyeGlass clstr kit E-2pack maint 5yr	\$7,828	Each	10%	\$7,045	Other	F2
EGL2-SRM-LIC-1Y	EGL2-SRM-LIC-1Y	EMC SELECT	SEL Cluster Storage Monitor 1YR v2	\$1,482	Each	10%	\$1,334	Other	F2
EGL2-SRM-LIC-3Y	EGL2-SRM-LIC-3Y	EMC SELECT	SEL Cluster Storage Monitor 3YR v2	\$4,447	Each	10%	\$4,002	Other	F2
EGL2-SRM-LIC-5Y	EGL2-SRM-LIC-5Y	EMC SELECT	SEL Cluster Storage Monitor 5YR v2	\$7,412	Each	10%	\$6,671	Other	F2
EGL-AUD-LIC-1Y	EGL-AUD-LIC-1Y	EMC SELECT	SEL Eyeglass Easy Auditor Agent 1YR	\$1,112	Each	10%	\$1,001	Other	F2
EGL-AUD-LIC-3Y	EGL-AUD-LIC-3Y	EMC SELECT	SEL Eyeglass Easy Auditor Agent 3YR	\$3,335	Each	10%	\$3,002	Other	F2
EGL-AUD-LIC-5Y	EGL-AUD-LIC-5Y	EMC SELECT	SEL Eyeglass Easy Auditor Agent 5YR	\$5,559	Each	10%	\$5,003	Other	F2
EGL-AUTO-KIT-1Y	EGL-AUTO-KIT-1Y	EMC SELECT	SEL IGLS Isilon Automation Kit 1YR	\$953	Each	10%	\$858	Other	F2
EGL-AUTO-KIT-3Y	EGL-AUTO-KIT-3Y	EMC SELECT	SEL IGLS Isilon Automation Kit 3YR	\$2,859	Each	10%	\$2,573	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
EGL-AUTO-KIT-5Y	EGL-AUTO-KIT-5Y	EMC SELECT	SEL IGLS Isilon Automation Kit 5YR	\$4,765	Each	10%	\$4,289	Other	F2	
EGL-CONFIG-1Y	EGL-CONFIG-1Y	EMC SELECT	SEL Eyeglass Configurator Site Maint-1y	\$7,059	Each	10%	\$6,353	Other	F2	
EGL-CONFIG-3Y	EGL-CONFIG-3Y	EMC SELECT	SEL Eyeglass Configurator Site Maint-3y	\$21,176	Each	10%	\$19,058	Other	F2	
EGL-CONFIG-5Y	EGL-CONFIG-5Y	EMC SELECT	SEL Eyeglass Configurator Site Maint-5y	\$35,294	Each	10%	\$31,765	Other	F2	
EGL-EDGE-1Y-2	EGL-EDGE-1Y-2	EMC SELECT	SEL Maint Eyeglass IsilonSD Edge 1YR-v2	\$30	Each	10%	\$27	Other	F2	
EGL-EDGE-1Y-3	EGL-EDGE-1Y-3	EMC SELECT	SEL MAINT EYEGLOSS ISILONSD EDGE 1YR-V3	\$75	Each	10%	\$68	Other	F2	
EGL-EDGE-3Y-2	EGL-EDGE-3Y-2	EMC SELECT	SEL Maint Eyeglass IsilonSD Edge 3YR-v2	\$91	Each	10%	\$82	Other	F2	
EGL-EDGE-3Y-3	EGL-EDGE-3Y-3	EMC SELECT	SEL MAINT EYEGLOSS ISILONSD EDGE 3YR-V3	\$224	Each	10%	\$202	Other	F2	
EGL-ENT-NODE-1Y	EGL-ENT-NODE-1Y	EMC SELECT	SEL MAINT EYEGLOSS DR MANAGER Ent 1YR	\$188	Each	10%	\$169	Other	F2	
EGL-ENT-NODE-3Y	EGL-ENT-NODE-3Y	EMC SELECT	SEL MAINT EYEGLOSS DR MANAGER Ent 3YR	\$564	Each	10%	\$507	Other	F2	
EGL-ENT-NODE-5Y	EGL-ENT-NODE-5Y	EMC SELECT	SEL MAINT EYEGLOSS DR MANAGER Ent 5YR	\$940	Each	10%	\$846	Other	F2	
EGL-ES-C1-1Y	EGL-ES-C1-1Y	EMC SELECT	SEL Eyeglass Search+Recover 1 Cluster 1y	\$1,956	Each	10%	\$1,761	Other	F2	
EGL-ES-C1-3Y	EGL-ES-C1-3Y	EMC SELECT	SEL Eyeglass Search+Recover 1 Cluster 3y	\$5,868	Each	10%	\$5,281	Other	F2	
EGL-ES-C1-5Y	EGL-ES-C1-5Y	EMC SELECT	SEL Eyeglass Search+Recover 1 Cluster 5y	\$9,780	Each	10%	\$8,802	Other	F2	
EGL-ES-N1-1Y	EGL-ES-N1-1Y	EMC SELECT	SEL Eyeglass Search + Recover 1 Node 1y	\$164	Each	10%	\$147	Other	F2	
EGL-ES-N1-3Y	EGL-ES-N1-3Y	EMC SELECT	SEL Eyeglass Search + Recover 1 Node 3y	\$489	Each	10%	\$440	Other	F2	
EGL-ES-N1-5Y	EGL-ES-N1-5Y	EMC SELECT	SEL Eyeglass Search + Recover 1 Node 5y	\$815	Each	10%	\$734	Other	F2	
EGL-PLUS-1C-1YR	EGL-PLUS-1C-1YR	EMC SELECT	SEL MAINT Plus IGLS Cluster 1YR	\$1,775	Each	10%	\$1,598	Other	F2	
EGL-PLUS-1C-3YR	EGL-PLUS-1C-3YR	EMC SELECT	SEL MAINT Plus IGLS Cluster 3YR	\$5,326	Each	10%	\$4,793	Other	F2	
EGL-PLUS-1C-5YR	EGL-PLUS-1C-5YR	EMC SELECT	SEL MAINT Plus IGLS Cluster 5YR	\$8,876	Each	10%	\$7,989	Other	F2	
EGL-PLUS-KIT-1YR	EGL-PLUS-KIT-1YR	EMC SELECT	SEL MAINT Plus IGLS Cluster kit 1YR	\$3,772	Each	10%	\$3,395	Other	F2	
EGL-PLUS-KIT-3YR	EGL-PLUS-KIT-3YR	EMC SELECT	SEL MAINT Plus IGLS Cluster kit 3YR	\$11,315	Each	10%	\$10,184	Other	F2	
EGL-PLUS-KIT-5YR	EGL-PLUS-KIT-5YR	EMC SELECT	SEL MAINT Plus IGLS Cluster kit 5YR	\$18,858	Each	10%	\$16,972	Other	F2	
EGL-PLUS-NODE1Y	EGL-PLUS-NODE1Y	EMC SELECT	SEL MAINT Plus IGLS DR MANAGER Ent 1YR	\$298	Each	10%	\$268	Other	F2	
EGL-PLUS-NODE3Y	EGL-PLUS-NODE3Y	EMC SELECT	SEL MAINT Plus IGLS DR MANAGER Ent 3YR	\$894	Each	10%	\$805	Other	F2	
EGL-PLUS-NODE5Y	EGL-PLUS-NODE5Y	EMC SELECT	SEL MAINT Plus IGLS DR MANAGER Ent 5YR	\$1,491	Each	10%	\$1,342	Other	F2	
EGL-RAND-LIC-1Y	EGL-RAND-LIC-1Y	EMC SELECT	SEL Ransomware Defender Agent 1YR	\$618	Each	10%	\$556	Other	F2	
EGL-RAND-LIC-3Y	EGL-RAND-LIC-3Y	EMC SELECT	SEL Ransomware Defender Agent 3YR	\$1,853	Each	10%	\$1,668	Other	F2	
EGL-RAND-LIC-5Y	EGL-RAND-LIC-5Y	EMC SELECT	SEL Ransomware Defender Agent 5YR	\$3,088	Each	10%	\$2,779	Other	F2	
EGL-SRM-LIC-1Y	EGL-SRM-LIC-1Y	EMC SELECT	SEL Cluster Storage Monitor 1YR	\$980	Each	10%	\$882	Other	F2	
EGL-SRM-LIC-3Y	EGL-SRM-LIC-3Y	EMC SELECT	SEL Cluster Storage Monitor 3YR	\$2,941	Each	10%	\$2,647	Other	F2	
EGL-SRM-LIC-5Y	EGL-SRM-LIC-5Y	EMC SELECT	SEL Cluster Storage Monitor 5YR	\$4,902	Each	10%	\$4,412	Other	F2	
END1-100-10000	END1-100-10000	EMC SELECT	SEL Carb Endpoint Std 10000+ st 1Yr	\$55	Each	10%	\$49	Other	F2	
END1-100-250	END1-100-250	EMC SELECT	SEL Carb Endpoint Std 10-249 st 1 Yr	\$95	Each	10%	\$85	Other	F2	
END1-100-499	END1-100-499	EMC SELECT	SEL Carb Endpoint Std 250-499 st 1 Yr	\$88	Each	10%	\$79	Other	F2	
END1-100-4999	END1-100-4999	EMC SELECT	SEL Carb Endpoint Std 1000-4999 st 1 Yr	\$65	Each	10%	\$59	Other	F2	
END1-100-999	END1-100-999	EMC SELECT	SEL Carb Endpoint Std 500-999 st 1 Yr	\$80	Each	10%	\$72	Other	F2	
END1-100-9999	END1-100-9999	EMC SELECT	SEL Carb Endpoint Std 5000-9999 st 1Yr	\$58	Each	10%	\$52	Other	F2	
END1-200-10000	END1-200-10000	EMC SELECT	SEL Carb Endpoint AdvUnl 10000+ st 1Yr	\$61	Each	10%	\$55	Other	F2	
END1-200-250	END1-200-250	EMC SELECT	SEL Carb Endpoint AdvUnl 10-249 st 1 Yr	\$102	Each	10%	\$92	Other	F2	
END1-200-499	END1-200-499	EMC SELECT	SEL Carb Endpoint AdvUnl 250-499 st 1 Yr	\$95	Each	10%	\$85	Other	F2	
END1-200-4999	END1-200-4999	EMC SELECT	SEL Carb Endpoint AdvUnl 1000-4999 st 1Y	\$73	Each	10%	\$66	Other	F2	
END1-200-999	END1-200-999	EMC SELECT	SEL Carb Endpoint AdvUnl 500-999 st 1 Yr	\$88	Each	10%	\$79	Other	F2	
END1-200-9999	END1-200-9999	EMC SELECT	SEL Carb Endpoint AdvUnl 5000-9999 st 1Y	\$65	Each	10%	\$59	Other	F2	
END3-100-10000	END3-100-10000	EMC SELECT	SEL Carb Endpoint Std 10000+ st 3Yr	\$148	Each	10%	\$133	Other	F2	
END3-100-250	END3-100-250	EMC SELECT	SEL Carb Endpoint Std 10-249 st 3 Yr	\$255	Each	10%	\$230	Other	F2	
END3-100-499	END3-100-499	EMC SELECT	SEL Carb Endpoint Std 250-499 st 3 Yr	\$236	Each	10%	\$212	Other	F2	
END3-100-4999	END3-100-4999	EMC SELECT	SEL Carb Endpoint Std 1000-4999 st 3 Yr	\$176	Each	10%	\$159	Other	F2	
END3-100-999	END3-100-999	EMC SELECT	SEL Carb Endpoint Std 500-999 st 3 Yr	\$216	Each	10%	\$195	Other	F2	
END3-100-9999	END3-100-9999	EMC SELECT	SEL Carb Endpoint Std 5000-9999 st 3Yr	\$157	Each	10%	\$141	Other	F2	
END3-200-10000	END3-200-10000	EMC SELECT	SEL Carb Endpoint AdvUnl 10000+ st 3Yr	\$164	Each	10%	\$148	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	use drop-down	
END3-200-250	END3-200-250	EMC SELECT	SEL Carb Endpoint AdvUnl 10-249 st 3 Yr	\$275	Each	10%	\$248	Other	F2	
END3-200-499	END3-200-499	EMC SELECT	SEL Carb Endpoint AdvUnl 250-499 st 3 Yr	\$255	Each	10%	\$230	Other	F2	
END3-200-4999	END3-200-4999	EMC SELECT	SEL Carb Endpoint AdvUnl 1000-4999 st 3Y	\$196	Each	10%	\$177	Other	F2	
END3-200-999	END3-200-999	EMC SELECT	SEL Carb Endpoint AdvUnl 500-999 st 3 Yr	\$236	Each	10%	\$212	Other	F2	
END3-200-9999	END3-200-9999	EMC SELECT	SEL Carb Endpoint AdvUnl 5000-9999 st 3Y	\$177	Each	10%	\$159	Other	F2	
END-500-901	END-500-901	EMC SELECT	SEL Carb Endpt ProSvcs - VaultDeployment	\$2,912	Each	10%	\$2,621	Other	F2	
ENDA1-100-10000	ENDA1-100-10000	EMC SELECT	SEL Carb Endpoint Std Add 10000+ st 1Yr	\$55	Each	10%	\$49	Other	F2	
ENDA1-100-250	ENDA1-100-250	EMC SELECT	SEL Carb Endpoint Std Add 10-249 st 1 Yr	\$95	Each	10%	\$85	Other	F2	
ENDA1-100-499	ENDA1-100-499	EMC SELECT	SEL Carb Endpoint Std Add 250-499 st 1Y	\$88	Each	10%	\$79	Other	F2	
ENDA1-100-4999	ENDA1-100-4999	EMC SELECT	SEL Carb Endpoint Std Add 1000-4999 st1Y	\$65	Each	10%	\$59	Other	F2	
ENDA1-100-999	ENDA1-100-999	EMC SELECT	SEL Carb Endpoint Std Add 500-999 st 1Y	\$80	Each	10%	\$72	Other	F2	
ENDA1-100-9999	ENDA1-100-9999	EMC SELECT	SEL Carb EndpointStd Add 5000-9999 st 1Y	\$58	Each	10%	\$52	Other	F2	
ENDA1-200-10000	ENDA1-200-10000	EMC SELECT	SEL Carb Endpt AdvUnl Add 10000+ 1Yr	\$61	Each	10%	\$55	Other	F2	
ENDA1-200-250	ENDA1-200-250	EMC SELECT	SEL Carb Endpt AdvUnl Add 10-249 1Yr	\$102	Each	10%	\$92	Other	F2	
ENDA1-200-499	ENDA1-200-499	EMC SELECT	SEL Carb Endpt AdvUnl Add 250-499 1Yr	\$95	Each	10%	\$85	Other	F2	
ENDA1-200-4999	ENDA1-200-4999	EMC SELECT	SEL Carb Endpt AdvUnl Add 1000-4999 1Yr	\$73	Each	10%	\$66	Other	F2	
ENDA1-200-999	ENDA1-200-999	EMC SELECT	SEL Carb Endpt AdvUnl Add?500-999 1Yr	\$88	Each	10%	\$79	Other	F2	
ENDA1-200-9999	ENDA1-200-9999	EMC SELECT	SEL Carb Endpt AdvUnl Add 5000-9999 1Yr	\$65	Each	10%	\$59	Other	F2	
ENDA3-100-10000	ENDA3-100-10000	EMC SELECT	SEL Carb Endpoint Std Add 10000+ st 3Yr	\$148	Each	10%	\$133	Other	F2	
ENDA3-100-250	ENDA3-100-250	EMC SELECT	SEL Carb Endpoint Std Add 10-249 st 3 Yr	\$255	Each	10%	\$230	Other	F2	
ENDA3-100-499	ENDA3-100-499	EMC SELECT	SEL Carb Endpoint Std Add 250-499 st 3Y	\$236	Each	10%	\$212	Other	F2	
ENDA3-100-4999	ENDA3-100-4999	EMC SELECT	SEL Carb Endpoint Std Add 1000-4999 st3Y	\$176	Each	10%	\$159	Other	F2	
ENDA3-100-999	ENDA3-100-999	EMC SELECT	SEL Carb Endpoint Std Add 500-999 st 3Y	\$216	Each	10%	\$195	Other	F2	
ENDA3-100-9999	ENDA3-100-9999	EMC SELECT	SEL Carb EndpointStd Add 5000-9999 st 3Y	\$157	Each	10%	\$141	Other	F2	
ENDA3-200-10000	ENDA3-200-10000	EMC SELECT	SEL Carb Endpt AdvUnl Add 10000+ 3Yr	\$194	Each	10%	\$148	Other	F2	
ENDA3-200-250	ENDA3-200-250	EMC SELECT	SEL Carb Endpt AdvUnl Add 10-249 3Yr	\$275	Each	10%	\$248	Other	F2	
ENDA3-200-499	ENDA3-200-499	EMC SELECT	SEL Carb Endpt AdvUnl Add 250-499 3Yr	\$255	Each	10%	\$230	Other	F2	
ENDA3-200-4999	ENDA3-200-4999	EMC SELECT	SEL Carb Endpt AdvUnl Add?1000-4999 3Yr	\$196	Each	10%	\$177	Other	F2	
ENDA3-200-999	ENDA3-200-999	EMC SELECT	SEL Carb Endpt AdvUnl Add?500-999 3Yr	\$236	Each	10%	\$212	Other	F2	
ENDA3-200-9999	ENDA3-200-9999	EMC SELECT	SEL Carb Endpt AdvUnl Add 5000-9999 3Yr	\$177	Each	10%	\$159	Other	F2	
ENDO-101-000	ENDO-101-000	EMC SELECT	SEL CarbEndptStd 100GB Overage per st	\$10	Each	10%	\$9	Other	F2	
ENDO-201-000	ENDO-201-000	EMC SELECT	SEL CarbEndptAdvUn Overage per st	\$12	Each	10%	\$10	Other	F2	
ESP-ES-1000AN-D	ESP-ES-1000AN-D	EMC SELECT	SEL Splunk Ent Sec STDSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2	
ESP-ES-1000AP-D	ESP-ES-1000AP-D	EMC SELECT	SEL Splunk Ent Sec STDSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2	
ESP-ES-1000EM-D	ESP-ES-1000EM-D	EMC SELECT	SEL Splunk Ent Sec STDSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2	
ESP-ES-1000US-D	ESP-ES-1000US-D	EMC SELECT	SEL Splunk Ent Sec SSUp Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2	
ESP-ES-1000AN-D	ESP-ES-1000AN-D	EMC SELECT	SEL Splunk Ent Sec STDSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2	
ESP-ES-100AP-D	ESP-ES-100AP-D	EMC SELECT	SEL Splunk Ent Sec STDSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2	
ESP-ES-100EM-D	ESP-ES-100EM-D	EMC SELECT	SEL Splunk Ent Sec STDSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2	
ESP-ES-100US-D	ESP-ES-100US-D	EMC SELECT	SEL Splunk Ent Sec SSUp Bucket 100US	\$100	Each	10%	\$90	Other	F2	
ESP-ES-1AN-D	ESP-ES-1AN-D	EMC SELECT	SEL Splunk Ent Sec STDSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2	
ESP-ES-1AP-D	ESP-ES-1AP-D	EMC SELECT	SEL Splunk Ent Sec STDSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2	
ESP-ES-1EM-D	ESP-ES-1EM-D	EMC SELECT	SEL Splunk Ent Sec STDSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2	
ESP-ES-1US-D	ESP-ES-1US-D	EMC SELECT	SEL Splunk Ent Sec SSUp Bucket 1US	\$1	Each	10%	\$1	Other	F2	
ESP-GS-1000AN-D	ESP-GS-1000AN-D	EMC SELECT	SEL Splunk Ent Sec PRMSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2	
ESP-GS-1000AP-D	ESP-GS-1000AP-D	EMC SELECT	SEL Splunk Ent Sec PRMSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2	
ESP-GS-1000EM-D	ESP-GS-1000EM-D	EMC SELECT	SEL Splunk Ent Sec PRMSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2	
ESP-GS-1000US-D	ESP-GS-1000US-D	EMC SELECT	SEL Splunk Ent Sec PSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2	
ESP-GS-100AN-D	ESP-GS-100AN-D	EMC SELECT	SEL Splunk Ent Sec PRMSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2	
ESP-GS-100AP-D	ESP-GS-100AP-D	EMC SELECT	SEL Splunk Ent Sec PRMSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2	
ESP-GS-100EM-D	ESP-GS-100EM-D	EMC SELECT	SEL Splunk Ent Sec PRMSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2	
ESP-GS-100US-D	ESP-GS-100US-D	EMC SELECT	SEL Splunk Ent Sec PSup Bucket 100US	\$100	Each	10%	\$90	Other	F2	
ESP-GS-1AN-D	ESP-GS-1AN-D	EMC SELECT	SEL Splunk Ent Sec PRMSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2	
ESP-GS-1AP-D	ESP-GS-1AP-D	EMC SELECT	SEL Splunk Ent Sec PRMSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2	
ESP-GS-1EM-D	ESP-GS-1EM-D	EMC SELECT	SEL Splunk Ent Sec PRMSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2	
ESP-GS-1US-D	ESP-GS-1US-D	EMC SELECT	SEL Splunk Ent Sec PSup Bucket 1US	\$1	Each	10%	\$1	Other	F2	
ESPU-ES-1000AN-D	ESPU-ES-1000AN-D	EMC SELECT	SEL Splunk ES UPG SSUp Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2	

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	<a href="mailto:Pam.Kunhart@emc.com">Pam.Kunhart@emc.com</a>	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ESPU-ES-1000AP-D	ESPU-ES-1000AP-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
ESPU-ES-1000EM-D	ESPU-ES-1000EM-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
ESPU-ES-1000US-D	ESPU-ES-1000US-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
ESPU-ES-100AN-D	ESPU-ES-100AN-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
ESPU-ES-100AP-D	ESPU-ES-100AP-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
ESPU-ES-100EM-D	ESPU-ES-100EM-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
ESPU-ES-100US-D	ESPU-ES-100US-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
ESPU-ES-1AN-D	ESPU-ES-1AN-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
ESPU-ES-1AP-D	ESPU-ES-1AP-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
ESPU-ES-1EM-D	ESPU-ES-1EM-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
ESPU-ES-1US-D	ESPU-ES-1US-D	EMC SELECT	SEL Splunk ES UPG SSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
ESPU-GS-1000AN-D	ESPU-GS-1000AN-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
ESPU-GS-1000AP-D	ESPU-GS-1000AP-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
ESPU-GS-1000EM-D	ESPU-GS-1000EM-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
ESPU-GS-1000US-D	ESPU-GS-1000US-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
ESPU-GS-100AN-D	ESPU-GS-100AN-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
ESPU-GS-100AP-D	ESPU-GS-100AP-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
ESPU-GS-100EM-D	ESPU-GS-100EM-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
ESPU-GS-100US-D	ESPU-GS-100US-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
ESPU-GS-1AN-D	ESPU-GS-1AN-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
ESPU-GS-1AP-D	ESPU-GS-1AP-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
ESPU-GS-1EM-D	ESPU-GS-1EM-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
ESPU-GS-1US-D	ESPU-GS-1US-D	EMC SELECT	SEL Splunk ES UPG PSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
EXP-ES-1000AN-D	EXP-ES-1000AN-D	EMC SELECT	SEL Splunk EX STDSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
EXP-ES-1000AP-D	EXP-ES-1000AP-D	EMC SELECT	SEL Splunk EX STDSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
EXP-ES-1000EM-D	EXP-ES-1000EM-D	EMC SELECT	SEL Splunk EX STDSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
EXP-ES-1000US-D	EXP-ES-1000US-D	EMC SELECT	SEL Splunk EX STDSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
EXP-ES-100AN-D	EXP-ES-100AN-D	EMC SELECT	SEL Splunk EX STDSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
EXP-ES-100AP-D	EXP-ES-100AP-D	EMC SELECT	SEL Splunk EX STDSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
EXP-ES-100EM-D	EXP-ES-100EM-D	EMC SELECT	SEL Splunk EX STDSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
EXP-ES-100US-D	EXP-ES-100US-D	EMC SELECT	SEL Splunk EX STDSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
EXP-ES-1AN-D	EXP-ES-1AN-D	EMC SELECT	SEL Splunk EX STDSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
EXP-ES-1AP-D	EXP-ES-1AP-D	EMC SELECT	SEL Splunk EX STDSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
EXP-ES-1EM-D	EXP-ES-1EM-D	EMC SELECT	SEL Splunk EX STDSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
EXP-ES-1US-D	EXP-ES-1US-D	EMC SELECT	SEL Splunk EX STDSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
EXP-GS-1000AN-D	EXP-GS-1000AN-D	EMC SELECT	SEL Splunk EX PRMSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
EXP-GS-1000AP-D	EXP-GS-1000AP-D	EMC SELECT	SEL Splunk EX PRMSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
EXP-GS-1000EM-D	EXP-GS-1000EM-D	EMC SELECT	SEL Splunk EX PRMSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FAB1TBSPT1	FAB1TBSPT1	EMC SELECT	SELECT CT-FA 10-100TB Spt/Mnt 1Yr(perTB)	\$113	Each	10%	\$102	Other	F2
FAB1TBSPT3	FAB1TBSPT3	EMC SELECT	SELECT CT-FA 10-100TB Spt/Mnt 3Yr(perTB)	\$339	Each	10%	\$305	Other	F2
FAB1TBSPT5	FAB1TBSPT5	EMC SELECT	SELECT CT-FA 10-100TB Spt/Mnt 5Yr(perTB)	\$565	Each	10%	\$508	Other	F2
FAB2TBSPT1	FAB2TBSPT1	EMC SELECT	SELECT CT-FA 101-250TB Spt/Mnt 1Yr(perTB)	\$9	Each	10%	\$8	Other	F2
FAB2TBSPT3	FAB2TBSPT3	EMC SELECT	SELECT CT-FA 101-250TB Spt/Mnt 3Yr(perTB)	\$107	Each	10%	\$96	Other	F2
FAB2TBSPT5	FAB2TBSPT5	EMC SELECT	SELECT CT-FA 101-250TB Spt/Mnt 5Yr(perTB)	\$322	Each	10%	\$290	Other	F2
FAB3TBSPT1	FAB3TBSPT1	EMC SELECT	SELECT CT-FA 251-500TB Spt/Mt 1Mo (prTB)	\$538	Each	10%	\$484	Other	F2
FAB3TBSPT3	FAB3TBSPT3	EMC SELECT	SELECT CT-FA 251-500TB Spt/Mt 3Yr (prTB)	\$8	Each	10%	\$7	Other	F2
FAB3TBSPT5	FAB3TBSPT5	EMC SELECT	SELECT CT-FA 251-500TB Spt/Mt 5Yr (prTB)	\$101	Each	10%	\$91	Other	F2
FAB4TBSPT1	FAB4TBSPT1	EMC SELECT	SELECT CT-FA 501-750TB Spt/Mt 1Yr (prTB)	\$304	Each	10%	\$273	Other	F2
FAB4TBSPT3	FAB4TBSPT3	EMC SELECT	SELECT CT-FA 501-750TB Spt/Mt 3Yr (prTB)	\$506	Each	10%	\$455	Other	F2
FAB4TBSPT5	FAB4TBSPT5	EMC SELECT	SELECT CT-FA 501-750TB Spt/Mt 5Yr (prTB)	\$8	Each	10%	\$7	Other	F2
FAB5TBSPT1	FAB5TBSPT1	EMC SELECT	SELECT CT-FA 751-1024TB Spt/Mt 1Yr(perTB)	\$95	Each	10%	\$86	Other	F2
FAB5TBSPT3	FAB5TBSPT3	EMC SELECT	SELECT CT-FA 751-1024TB Spt/Mt 3Yr(perTB)	\$286	Each	10%	\$257	Other	F2
FAB5TBSPT5	FAB5TBSPT5	EMC SELECT	SELECT CT-FA 751-1024TB Spt/Mt 5Yr(perTB)	\$478	Each	10%	\$430	Other	F2
FAB6TBSPT1	FAB6TBSPT1	EMC SELECT	SELECT CT-FA 1025+TB Spt/Mt 1Mo (prTB)	\$7	Each	10%	\$6	Other	F2
FAB6TBSPT3	FAB6TBSPT3	EMC SELECT	SELECT CT-FA 1025+TB Spt/Mt 3Yr (prTB)	\$89	Each	10%	\$80	Other	F2
FAB6TBSPT5	FAB6TBSPT5	EMC SELECT	SELECT CT-FA 1025+TB Spt/Mt 5Yr (prTB)	\$267	Each	10%	\$240	Other	F2
FAS-RGSTACK	FAS-RGSTACK	EMC SELECT	SEL RG ACTIV. FEE FOR RG PRIV. CLOUD	\$446	Each	10%	\$401	Other	F2
FATRAIN2DBHD	FATRAIN2DBHD	EMC SELECT	SELECT NTPS FA ONSITE TRAINING (2-DAY)	\$6	Each	10%	\$5	Other	F2
FC-0-50MS	FC-0-50MS	EMC SELECT	SEL Framework Connector MS	\$71	Each	10%	\$64	Other	F2
FC-1001-1500MS	FC-1001-1500MS	EMC SELECT	SEL Framework Connector MS	\$211	Each	10%	\$190	Other	F2
FC-100K-150KMC	FC-100K-150KMC	EMC SELECT	SEL Framework Connector M24*7	\$351	Each	10%	\$316	Other	F2
FC-100K-150KMS	FC-100K-150KMS	EMC SELECT	SEL Framework Connector MS	\$16,471	Each	10%	\$14,824	Other	F2
FC-101-250MS	FC-101-250MS	EMC SELECT	SEL Framework Connector MS	\$10,059	Each	10%	\$9,053	Other	F2
FC-10K-20KMC	FC-10K-20KMC	EMC SELECT	SEL Framework Connector M24*7	\$27	Each	10%	\$25	Other	F2
FC-10K-20KMS	FC-10K-20KMS	EMC SELECT	SEL Framework Connector MS	\$8	Each	10%	\$7	Other	F2
FC-1501-2000MS	FC-1501-2000MS	EMC SELECT	SEL Framework Connector MS	\$7	Each	10%	\$6	Other	F2
FC-150K-MC	FC-150K-MC	EMC SELECT	SEL Framework Connector M24*7	\$4	Each	10%	\$4	Other	F2
FC-150K-MS	FC-150K-MS	EMC SELECT	SEL Framework Connector MS	\$15	Each	10%	\$13	Other	F2
FC-2001-2500MS	FC-2001-2500MS	EMC SELECT	SEL Framework Connector MS	\$8	Each	10%	\$8	Other	F2
FC-20K-35KMC	FC-20K-35KMC	EMC SELECT	SEL Framework Connector M24*7	\$5	Each	10%	\$4	Other	F2
FC-20K-35KMS	FC-20K-35KMS	EMC SELECT	SEL Framework Connector MS	\$7	Each	10%	\$6	Other	F2

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FC-2501-4000MS	FC-2501-4000MS	EMC SELECT	SEL Framework Connector MS	\$6	Each	10%	\$6	Other	F2
FC-251-500MS	FC-251-500MS	EMC SELECT	SEL Framework Connector MS	\$11	Each	10%	\$10	Other	F2
FC-35K-50KMC	FC-35K-50KMC	EMC SELECT	SEL Framework Connector M24*7	\$8	Each	10%	\$7	Other	F2
FC-35K-50KMS	FC-35K-50KMS	EMC SELECT	SEL Framework Connector MS	\$4	Each	10%	\$4	Other	F2
FC-4001-6000MC	FC-4001-6000MC	EMC SELECT	SEL Framework Connector M24*7	\$10	Each	10%	\$9	Other	F2
FC-4001-6000MS	FC-4001-6000MS	EMC SELECT	SEL Framework Connector MS	\$6	Each	10%	\$5	Other	F2
FC-501-750MS	FC-501-750MS	EMC SELECT	SEL Framework Connector MS	\$9	Each	10%	\$8	Other	F2
FC-50K-100KMC	FC-50K-100KMC	EMC SELECT	SEL Framework Connector M24*7	\$7	Each	10%	\$7	Other	F2
FC-50K-100KMS	FC-50K-100KMS	EMC SELECT	SEL Framework Connector MS	\$4	Each	10%	\$4	Other	F2
FC-51-100MS	FC-51-100MS	EMC SELECT	SEL Framework Connector MS	\$19	Each	10%	\$17	Other	F2
FC-6001-8000MC	FC-6001-8000MC	EMC SELECT	SEL Framework Connector M24*7	\$9	Each	10%	\$8	Other	F2
FC-6001-8000MS	FC-6001-8000MS	EMC SELECT	SEL Framework Connector MS	\$5	Each	10%	\$5	Other	F2
FC-751-1000MS	FC-751-1000MS	EMC SELECT	SEL Framework Connector MS	\$9	Each	10%	\$8	Other	F2
FC-8001-10KMC	FC-8001-10KMC	EMC SELECT	SEL Framework Connector M24*7	\$9	Each	10%	\$8	Other	F2
FC-8001-10KMS	FC-8001-10KMS	EMC SELECT	SEL Framework Connector MS	\$5	Each	10%	\$5	Other	F2
FILEMGNT1X	FILEMGNT1X	EMC SELECT	SELECT File Mgnt Prod Sp/Mt 1Yr (prUnit)	\$27	Each	10%	\$24	Other	F2
FILEMGNT3X	FILEMGNT3X	EMC SELECT	SELECT File Mgnt Prod Sp/Mt 3Yr (prUnit)	\$80	Each	10%	\$72	Other	F2
FILEMGNT5X	FILEMGNT5X	EMC SELECT	SELECT File Mgnt Prod Sp/Mt 5Yr (prUnit)	\$133	Each	10%	\$120	Other	F2
FILEMGNTMM1	FILEMGNTMM1	EMC SELECT	SELECT File Mgnt Prod Sp/Mt 1Mo (prUnit)	\$2	Each	10%	\$2	Other	F2
FILEMNTSOL1X	FILEMNTSOL1X	EMC SELECT	SELECT File Mgnt Sol Spt/Mt 1Yr (prUnit)	\$2,647	Each	10%	\$2,382	Other	F2
FILEMNTSOL3X	FILEMNTSOL3X	EMC SELECT	SELECT File Mgnt Sol Spt/Mt 3Yr (prUnit)	\$7,941	Each	10%	\$7,147	Other	F2
FILEMNTSOL5X	FILEMNTSOL5X	EMC SELECT	SELECT File Mgnt Sol Spt/Mt 5Yr (prUnit)	\$13,235	Each	10%	\$11,912	Other	F2
FILEMNTSOLMM1	FILEMNTSOLMM1	EMC SELECT	SELECT File Mgnt Sol Spt/Mt 1Mo (prUnit)	\$220	Each	10%	\$198	Other	F2
FLEXCLASSSEAT	FLEXCLASSSEAT	EMC SELECT	SEL Puppet Public Trng - Flex Class Seat	\$2,824	Each	10%	\$2,541	Other	F2
FLOWPS-JS	FLOWPS-JS	EMC SELECT	SEL Boomi FLOW PROSERV-JUMPSTART	\$250	Each	10%	\$225	Other	F2
FLOWPS-O	FLOWPS-O	EMC SELECT	SEL Boomi FLOW ProServ-Hr Conslg Onsite	\$300	Each	10%	\$270	Other	F2
FLOWPS-R	FLOWPS-R	EMC SELECT	SEL Boomi FLOW ProServ-Hr Conslg Remote	\$250	Each	10%	\$225	Other	F2
FSRB1TBSPPM1	FSRB1TBSPPM1	EMC SELECT	SELECT CT-FSR 10-100TB Spt/Mt 1Mo (prTB)	\$9	Each	10%	\$8	Other	F2
FSRB1TBSPPM1	FSRB1TBSPPM1	EMC SELECT	SELECT CT-FSR 10-100TB Spt/Mt 1Yr (prTB)	\$113	Each	10%	\$102	Other	F2
FSRB1TBSPPM1	FSRB1TBSPPM1	EMC SELECT	SELECT CT-FSR 10-100TB Spt/Mt 3Yr (prTB)	\$339	Each	10%	\$305	Other	F2
FSRB1TBSPPM1	FSRB1TBSPPM1	EMC SELECT	SELECT CT-FSR 10-100TB Spt/Mt 5Yr (prTB)	\$565	Each	10%	\$508	Other	F2
FSRB2TBSPPM1	FSRB2TBSPPM1	EMC SELECT	SELECT CT-FSR 101-250TB Spt/Mt 1Mo(prTB)	\$9	Each	10%	\$8	Other	F2
FSRB2TBSPPM1	FSRB2TBSPPM1	EMC SELECT	SELECT CT-FSR 101-250TB Spt/Mt 1Yr(prTB)	\$107	Each	10%	\$96	Other	F2
FSRB2TBSPPM1	FSRB2TBSPPM1	EMC SELECT	SELECT CT-FSR 101-250TB Spt/Mt 3Yr(prTB)	\$322	Each	10%	\$290	Other	F2
FSRB2TBSPPM1	FSRB2TBSPPM1	EMC SELECT	SELECT CT-FSR 101-250TB Spt/Mt 5Yr(prTB)	\$538	Each	10%	\$484	Other	F2
FSRB3TBSPPM1	FSRB3TBSPPM1	EMC SELECT	SELECT CT-FSR 251-500TB Spt/Mt 1Mo(prTB)	\$8	Each	10%	\$7	Other	F2
FSRB3TBSPPM1	FSRB3TBSPPM1	EMC SELECT	SELECT CT-FSR 251-500TB Spt/Mt 1Yr(prTB)	\$101	Each	10%	\$91	Other	F2
FSRB3TBSPPM1	FSRB3TBSPPM1	EMC SELECT	SELECT CT-FSR 251-500TB Spt/Mt 3Yr(prTB)	\$304	Each	10%	\$273	Other	F2

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FSRB3TBSPMT5	FSRB3TBSPMT5	EMC SELECT	SELECT CT-FSR 251-500TB Spt/Mt 5Yr(prTB)	\$506	Each	10%	\$455	Other	F2
FSRB4TBSPMM1	FSRB4TBSPMM1	EMC SELECT	SELECT CT-FSR 501-750TB Spt/Mt 1Mo(prTB)	\$8	Each	10%	\$7	Other	F2
FSRB4TBSPMT1	FSRB4TBSPMT1	EMC SELECT	SELECT CT-FSR 501-750TB Spt/Mt 1Yr(prTB)	\$95	Each	10%	\$86	Other	F2
FSRB4TBSPMT3	FSRB4TBSPMT3	EMC SELECT	SELECT CT-FSR 501-750TB Spt/Mt 3Yr(prTB)	\$286	Each	10%	\$257	Other	F2
FSRB4TBSPMT5	FSRB4TBSPMT5	EMC SELECT	SELECT CT-FSR 501-750TB Spt/Mt 5Yr(prTB)	\$478	Each	10%	\$430	Other	F2
FSRB5TBSPMM1	FSRB5TBSPMM1	EMC SELECT	SELECT CT-FSR 751-1024TB Spt/Mt1Mo(prTB)	\$7	Each	10%	\$6	Other	F2
FSRB5TBSPMT1	FSRB5TBSPMT1	EMC SELECT	SELECT CT-FSR 751-1024TB Spt/Mt1Yr(prTB)	\$89	Each	10%	\$80	Other	F2
FSRB5TBSPMT3	FSRB5TBSPMT3	EMC SELECT	SELECT CT-FSR 751-1024TB Spt/Mt3Yr(prTB)	\$267	Each	10%	\$240	Other	F2
FSRB5TBSPMT5	FSRB5TBSPMT5	EMC SELECT	SELECT CT-FSR 751-1024TB Spt/Mt5Yr(prTB)	\$446	Each	10%	\$401	Other	F2
FSRB6TBSPMM1	FSRB6TBSPMM1	EMC SELECT	SELECT CT-FSR 1025+TB Spt/Mt 1Mo (prTB)	\$6	Each	10%	\$5	Other	F2
FSRB6TBSPMT1	FSRB6TBSPMT1	EMC SELECT	SELECT CT-FSR 1025+TB Spt/Mt 1Yr (prTB)	\$71	Each	10%	\$64	Other	F2
FSRB6TBSPMT3	FSRB6TBSPMT3	EMC SELECT	SELECT CT-FSR 1025+TB Spt/Mt 3Yr (prTB)	\$211	Each	10%	\$190	Other	F2
FSRB6TBSPMT5	FSRB6TBSPMT5	EMC SELECT	SELECT CT-FSR 1025+TB Spt/Mt 5Yr (prTB)	\$351	Each	10%	\$316	Other	F2
FSRTRAIN2BHD	FSRTRAIN2BHD	EMC SELECT	SELECT DFXS FSR Onsite Training (2-Day)	\$10,059	Each	10%	\$9,053	Other	F2
GDPR-0-50MS	GDPR-0-50MS	EMC SELECT	SEL GDPR Patterns MS	\$13	Each	10%	\$11	Other	F2
GDPR-1001-1500MS	GDPR-1001-1500MS	EMC SELECT	SEL GDPR Patterns MS	\$4	Each	10%	\$3	Other	F2
GDPR-100K-150KMC	GDPR-100K-150KMC	EMC SELECT	SEL GDPR Patterns M24*7	\$3	Each	10%	\$3	Other	F2
GDPR-100K-150KMS	GDPR-100K-150KMS	EMC SELECT	SEL GDPR Patterns MS	\$2	Each	10%	\$2	Other	F2
GDPR-101-250MS	GDPR-101-250MS	EMC SELECT	SEL GDPR Patterns MS	\$7	Each	10%	\$6	Other	F2
GDPR-10K-20KMC	GDPR-10K-20KMC	EMC SELECT	SEL GDPR Patterns M24*7	\$4	Each	10%	\$3	Other	F2
GDPR-10K-20KMS	GDPR-10K-20KMS	EMC SELECT	SEL GDPR Patterns MS	\$2	Each	10%	\$2	Other	F2
GDPR-1501-2000MS	GDPR-1501-2000MS	EMC SELECT	SEL GDPR Patterns MS	\$3	Each	10%	\$3	Other	F2
GDPR-150K-MC	GDPR-150K-MC	EMC SELECT	SEL GDPR Patterns M24*7	\$3	Each	10%	\$3	Other	F2
GDPR-150K-MS	GDPR-150K-MS	EMC SELECT	SEL GDPR Patterns MS	\$2	Each	10%	\$2	Other	F2
GDPR-2001-2500MS	GDPR-2001-2500MS	EMC SELECT	SEL GDPR Patterns MS	\$3	Each	10%	\$3	Other	F2
GDPR-20K-35KMC	GDPR-20K-35KMC	EMC SELECT	SEL GDPR Patterns M24*7	\$4	Each	10%	\$3	Other	F2
GDPR-20K-35KMS	GDPR-20K-35KMS	EMC SELECT	SEL GDPR Patterns MS	\$2	Each	10%	\$2	Other	F2
GDPR-2501-4000MS	GDPR-2501-4000MS	EMC SELECT	SEL GDPR Patterns MS	\$3	Each	10%	\$3	Other	F2
GDPR-251-500MS	GDPR-251-500MS	EMC SELECT	SEL GDPR Patterns MS	\$5	Each	10%	\$5	Other	F2
GDPR-35K-50KMC	GDPR-35K-50KMC	EMC SELECT	SEL GDPR Patterns M24*7	\$4	Each	10%	\$3	Other	F2
GDPR-35K-50KMS	GDPR-35K-50KMS	EMC SELECT	SEL GDPR Patterns MS	\$2	Each	10%	\$2	Other	F2
GDPR-4001-6000MC	GDPR-4001-6000MC	EMC SELECT	SEL GDPR Patterns M24*7	\$5	Each	10%	\$4	Other	F2
GDPR-4001-6000MS	GDPR-4001-6000MS	EMC SELECT	SEL GDPR Patterns MS	\$3	Each	10%	\$2	Other	F2
GDPR-501-750MS	GDPR-501-750MS	EMC SELECT	SEL GDPR Patterns MS	\$4	Each	10%	\$4	Other	F2
GDPR-50K-100KMC	GDPR-50K-100KMC	EMC SELECT	SEL GDPR Patterns M24*7	\$3	Each	10%	\$3	Other	F2
GDPR-50K-100KMS	GDPR-50K-100KMS	EMC SELECT	SEL GDPR Patterns MS	\$2	Each	10%	\$2	Other	F2
GDPR-51-100MS	GDPR-51-100MS	EMC SELECT	SEL GDPR Patterns MS	\$9	Each	10%	\$8	Other	F2
GDPR-6001-8000MC	GDPR-6001-8000MC	EMC SELECT	SEL GDPR Patterns M24*7	\$4	Each	10%	\$4	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
GDPR-6001-8000MS	GDPR-6001-8000MS	EMC SELECT	SEL GDPR Patterns MS	\$2	Each	10%	\$2	Other	F2
GDPR-751-1000MS	GDPR-751-1000MS	EMC SELECT	SEL GDPR Patterns MS	\$4	Each	10%	\$4	Other	F2
GDPR-8001-10KMC	GDPR-8001-10KMC	EMC SELECT	SEL GDPR Patterns M24*7	\$4	Each	10%	\$4	Other	F2
GDPR-8001-10KMS	GDPR-8001-10KMS	EMC SELECT	SEL GDPR Patterns MS	\$2	Each	10%	\$2	Other	F2
GOOGLEPUBVIRT	GOOGLEPUBVIRT	EMC SELECT	SEL GK Google- GK Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
GOOGLEPUBVIRTPAR	GOOGLEPUBVIRTPAR	EMC SELECT	SEL GK Google- Partner Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
GSWPPRV	GSWPPRV	EMC SELECT	SEL Puppet Getting Started Onsite Trng	\$21,176	Each	10%	\$19,059	Other	F2
GSWPPRVVIR	GSWPPRVVIR	EMC SELECT	SEL Puppet Getting Started Virtual Trng	\$21,176	Each	10%	\$19,059	Other	F2
I020-251-119	I020-251-119	EMC SELECT	SEL Carb SW Impl 0-249 devices0-5TB INT	\$847	Each	10%	\$762	Other	F2
I020-251-120	I020-251-120	EMC SELECT	SEL Carb SW Impl 250-999 dev/6-10TB INT	\$2,424	Each	10%	\$2,181	Other	F2
I020-254-108	I020-254-108	EMC SELECT	SEL Carb Onsite work travel per hour INT	\$152	Each	10%	\$137	Other	F2
I020-254-115	I020-254-115	EMC SELECT	SEL Carb Cloud Backup Prof Svcs INT	\$304	Each	10%	\$273	Other	F2
IEND1-100-10000	IEND1-100-10000	EMC SELECT	SEL Carb Endpoint Std 10000+ st 1Y INT	\$55	Each	10%	\$49	Other	F2
IEND1-100-250	IEND1-100-250	EMC SELECT	SEL Carb Endpoint Std 10-249 st 1Y INT	\$95	Each	10%	\$85	Other	F2
IEND1-100-499	IEND1-100-499	EMC SELECT	SEL Carb Endpoint Std 250-499 st 1Y INT	\$88	Each	10%	\$79	Other	F2
IEND1-100-4999	IEND1-100-4999	EMC SELECT	SEL Carb EndpointStd 1000-4999 st 1Y INT	\$65	Each	10%	\$59	Other	F2
IEND1-100-999	IEND1-100-999	EMC SELECT	SEL Carb Endpoint Std 500-999 st 1Y INT	\$80	Each	10%	\$72	Other	F2
IEND1-100-9999	IEND1-100-9999	EMC SELECT	SEL Carb EndpointStd 5000-9999 st 1Y INT	\$58	Each	10%	\$52	Other	F2
IEND1-200-10000	IEND1-200-10000	EMC SELECT	SEL Carb EndpointAdvUnl 10K+ st 1Yr INT	\$61	Each	10%	\$55	Other	F2
IEND1-200-250	IEND1-200-250	EMC SELECT	SEL Carb EndpointAdvUnl 10-249 st1Y INT	\$102	Each	10%	\$92	Other	F2
IEND1-200-499	IEND1-200-499	EMC SELECT	SEL Carb EndpointAdvUnl 250-499 st1Y INT	\$95	Each	10%	\$85	Other	F2
IEND1-200-4999	IEND1-200-4999	EMC SELECT	SEL Carb EndpointAdvUnl 1K-4999 st1Y INT	\$73	Each	10%	\$66	Other	F2
IEND1-200-999	IEND1-200-999	EMC SELECT	SEL Carb EndpointAdvUnl 500-999 st1Y INT	\$88	Each	10%	\$79	Other	F2
IEND1-200-9999	IEND1-200-9999	EMC SELECT	SEL Carb EndpointAdvUnl 5K-9999 st1Y INT	\$65	Each	10%	\$59	Other	F2
IEND3-100-10000	IEND3-100-10000	EMC SELECT	SEL Carb Endpoint Std 10000+ st 3Yr INT	\$148	Each	10%	\$133	Other	F2
IEND3-100-250	IEND3-100-250	EMC SELECT	SEL Carb Endpoint Std 10-249 st 3 Yr INT	\$255	Each	10%	\$230	Other	F2
IEND3-100-499	IEND3-100-499	EMC SELECT	SEL Carb EndpointStd 250-499 st 3 Yr INT	\$236	Each	10%	\$212	Other	F2
IEND3-100-4999	IEND3-100-4999	EMC SELECT	SEL Carb EndpointStd 1K-4999 st 3 Yr INT	\$176	Each	10%	\$159	Other	F2
IEND3-100-999	IEND3-100-999	EMC SELECT	SEL Carb EndpointStd 500-999 st 3 Yr INT	\$216	Each	10%	\$195	Other	F2
IEND3-100-9999	IEND3-100-9999	EMC SELECT	SEL Carb EndpointStd 5K-9999 st 3Yr INT	\$157	Each	10%	\$141	Other	F2
IEND3-200-10000	IEND3-200-10000	EMC SELECT	SEL Carb EndpointAdvUnl 10K+ st 3Y INT	\$164	Each	10%	\$148	Other	F2
IEND3-200-250	IEND3-200-250	EMC SELECT	SEL Carb EndpointAdvUnl 10-249 st 3Y INT	\$275	Each	10%	\$248	Other	F2
IEND3-200-499	IEND3-200-499	EMC SELECT	SEL Carb EndpointAdvUnl 250-499 st3Y INT	\$255	Each	10%	\$230	Other	F2
IEND3-200-4999	IEND3-200-4999	EMC SELECT	SEL Carb EndpointAdvUnl 1K-4999 st3Y INT	\$196	Each	10%	\$177	Other	F2
IEND3-200-999	IEND3-200-999	EMC SELECT	SEL Carb EndpointAdvUnl 500-999 st3Y INT	\$236	Each	10%	\$212	Other	F2
IEND3-200-9999	IEND3-200-9999	EMC SELECT	SEL Carb EndpointAdvUnl 5K-9999 st3Y INT	\$177	Each	10%	\$159	Other	F2
IEND-600-901	IEND-600-901	EMC SELECT	SEL Carb Endpt PS - VaultDeployment INT	\$2,912	Each	10%	\$2,621	Other	F2
IENDA1-100-10000	IENDA1-100-10000	EMC SELECT	SEL Carb Endpoint StdAdd 10K+ st 1Yr INT	\$55	Each	10%	\$49	Other	F2
IENDA1-100-250	IENDA1-100-250	EMC SELECT	SEL Carb EndpointStd Add 10-249 st1Y INT	\$95	Each	10%	\$85	Other	F2
IENDA1-100-499	IENDA1-100-499	EMC SELECT	SEL Carb EndpointStdAdd 250-499 st1Y INT	\$88	Each	10%	\$79	Other	F2



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L-(Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
IENDA1-100-4999	IENDA1-100-4999	EMC SELECT	SEL Carb EndpointStdAdd 1K-4999 st1Y INT	\$65	Each	10%	\$59	Other	F2
IENDA1-100-999	IENDA1-100-999	EMC SELECT	SEL Carb EndpointStdAdd 500-999 st1Y INT	\$80	Each	10%	\$72	Other	F2
IENDA1-100-9999	IENDA1-100-9999	EMC SELECT	SEL Carb EndpointStdAdd 5K-9999 st1Y INT	\$58	Each	10%	\$52	Other	F2
IENDA1-200-10000	IENDA1-200-10000	EMC SELECT	SEL Carb Endpt AdvUnl Add 10000+ 1Yr INT	\$61	Each	10%	\$55	Other	F2
IENDA1-200-250	IENDA1-200-250	EMC SELECT	SEL Carb Endpt AdvUnl Add 10-249 1Yr INT	\$102	Each	10%	\$92	Other	F2
IENDA1-200-499	IENDA1-200-499	EMC SELECT	SEL Carb Endpt AdvUnl Add 250-499 1Yr INT	\$95	Each	10%	\$85	Other	F2
IENDA1-200-4999	IENDA1-200-4999	EMC SELECT	SEL Carb Endpt AdvUnl Add 1K-4999 1Yr INT	\$73	Each	10%	\$66	Other	F2
IENDA1-200-999	IENDA1-200-999	EMC SELECT	SEL Carb Endpt AdvUnl Add?500-999 1Yr INT	\$88	Each	10%	\$79	Other	F2
IENDA1-200-9999	IENDA1-200-9999	EMC SELECT	SEL Carb Endpt AdvUnl Add 5K-9999 1Yr INT	\$65	Each	10%	\$59	Other	F2
IENDA3-100-10000	IENDA3-100-10000	EMC SELECT	SEL Carb Endpoint Std Add 10K+ st3Yr INT	\$148	Each	10%	\$133	Other	F2
IENDA3-100-250	IENDA3-100-250	EMC SELECT	SEL Carb Endpoint StdAdd 10-249 st3Yr INT	\$255	Each	10%	\$230	Other	F2
IENDA3-100-499	IENDA3-100-499	EMC SELECT	SEL Carb EndpointStdAdd 250-499 st3Yr INT	\$236	Each	10%	\$212	Other	F2
IENDA3-100-4999	IENDA3-100-4999	EMC SELECT	SEL Carb EndpointStdAdd 1K-4999 st3Yr INT	\$176	Each	10%	\$159	Other	F2
IENDA3-100-999	IENDA3-100-999	EMC SELECT	SEL Carb EndpointStdAdd 500-999 st3Yr INT	\$216	Each	10%	\$195	Other	F2
IENDA3-100-9999	IENDA3-100-9999	EMC SELECT	SEL Carb EndpointStdAdd 5K-9999 st3Yr INT	\$157	Each	10%	\$141	Other	F2
IENDA3-200-10000	IENDA3-200-10000	EMC SELECT	SEL Carb Endpt AdvUnl Add 10000+ 3Yr INT	\$164	Each	10%	\$148	Other	F2
IENDA3-200-250	IENDA3-200-250	EMC SELECT	SEL Carb Endpt AdvUnl Add 10-249 3Yr INT	\$275	Each	10%	\$248	Other	F2
IENDA3-200-499	IENDA3-200-499	EMC SELECT	SEL Carb Endpt AdvUnl Add 250-499 3Yr INT	\$255	Each	10%	\$230	Other	F2
IENDA3-200-4999	IENDA3-200-4999	EMC SELECT	SEL Carb Endpt AdvUnl Add?1K-4999 3Yr INT	\$196	Each	10%	\$177	Other	F2
IENDA3-200-999	IENDA3-200-999	EMC SELECT	SEL Carb Endpt AdvUnl Add?500-999 3Yr INT	\$236	Each	10%	\$212	Other	F2
IENDA3-200-9999	IENDA3-200-9999	EMC SELECT	SEL Carb Endpt AdvUnl Add 5K-9999 3Yr INT	\$177	Each	10%	\$159	Other	F2
IENDO-101-000	IENDO-101-000	EMC SELECT	SEL CarbEndptStd 100GB Overage per st I	\$10	Each	10%	\$9	Other	F2
IENDO-201-000	IENDO-201-000	EMC SELECT	SEL CarbEndptAdvUnl Overage per st INT	\$12	Each	10%	\$10	Other	F2
IGL-0031PM1E	IGL-0031PM1E	EMC SELECT	SEL EyeGlass DR 1 Cluster Lic Maint 1yr	\$672	Each	10%	\$605	Other	F2
IGL-0031PM3E	IGL-0031PM3E	EMC SELECT	SEL EyeGlass DR 1 Cluster Lic Maint 3yr	\$2,016	Each	10%	\$1,815	Other	F2
IGL-0031PM5E	IGL-0031PM5E	EMC SELECT	SEL EyeGlass DR 1 Cluster Lic Maint 5yr	\$3,361	Each	10%	\$3,025	Other	F2
IGL-CA-010	IGL-CA-010	EMC SELECT	SEL Eyeglass Isilon Probe-Basic 1yrM	\$274	Each	10%	\$247	Other	F2
IGL-CA-011	IGL-CA-011	EMC SELECT	SEL Eyeglass Isilon Probe-Basic 3yrM	\$824	Each	10%	\$742	Other	F2
IGLS-AC-1YR	IGLS-AC-1YR	EMC SELECT	SEL Superna Anycopy Cluster 1 Year Maint	\$785	Each	10%	\$706	Other	F2
IGLS-AC-3YR	IGLS-AC-3YR	EMC SELECT	SEL Superna Anycopy Cluster 3 Year Maint	\$2,353	Each	10%	\$2,118	Other	F2
IGLS-GC-1YR	IGLS-GC-1YR	EMC SELECT	SEL Goldencopy Cluster 1 Year Maint	\$1,568	Each	10%	\$1,411	Other	F2
IGLS-GC-3YR	IGLS-GC-3YR	EMC SELECT	SEL Goldencopy Cluster 3 Year Maint	\$4,706	Each	10%	\$4,235	Other	F2
IGLS-GC-5YR	IGLS-GC-5YR	EMC SELECT	SEL Goldencopy Cluster 5 Year Maint	\$7,844	Each	10%	\$7,059	Other	F2
IGLS-TRAIN-1	IGLS-TRAIN-1	EMC SELECT	SEL IGLS ILT DR Plan Cfg Execute Monitor	\$6,862	Each	10%	\$6,176	Other	F2
IGSL-AC-5YR	IGSL-AC-5YR	EMC SELECT	SEL Superna Anycopy Cluster 5 Year Maint	\$3,921	Each	10%	\$3,529	Other	F2
IOM-BS1Y-0-10	IOM-BS1Y-0-10	EMC SELECT	SEL IOMART BAAS 1Y 0-10	\$3,106	Each	10%	\$2,795	Other	F2
IOM-BS1Y-1001+	IOM-BS1Y-1001+	EMC SELECT	SEL IOMART BAAS 1Y 1001+	\$1,412	Each	10%	\$1,271	Other	F2
IOM-BS1Y-11-50	IOM-BS1Y-11-50	EMC SELECT	SEL IOMART BAAS 1Y 11-50	\$2,965	Each	10%	\$2,669	Other	F2
IOM-BS1Y-151-250	IOM-BS1Y-151-250	EMC SELECT	SEL IOMART BAAS 1Y 151-250	\$2,541	Each	10%	\$2,287	Other	F2
IOM-BS1Y-251-400	IOM-BS1Y-251-400	EMC SELECT	SEL IOMART BAAS 1Y 251-400	\$2,259	Each	10%	\$2,033	Other	F2
IOM-BS1Y-401-600	IOM-BS1Y-401-600	EMC SELECT	SEL IOMART BAAS 1Y 401-600	\$1,835	Each	10%	\$1,652	Other	F2
IOM-BS1Y-51-150	IOM-BS1Y-51-150	EMC SELECT	SEL IOMART BAAS 1Y 51-150	\$2,824	Each	10%	\$2,542	Other	F2
IOM-BS1Y-601-1K	IOM-BS1Y-601-1K	EMC SELECT	SEL IOMART BAAS 1Y 601-1000	\$1,694	Each	10%	\$1,525	Other	F2
IOM-BS2Y-0-10	IOM-BS2Y-0-10	EMC SELECT	SEL IOMART BAAS 2Y 0-10	\$5,591	Each	10%	\$5,032	Other	F2
IOM-BS2Y-1001+	IOM-BS2Y-1001+	EMC SELECT	SEL IOMART BAAS 2Y 1001+	\$2,541	Each	10%	\$2,287	Other	F2
IOM-BS2Y-11-50	IOM-BS2Y-11-50	EMC SELECT	SEL IOMART BAAS 2Y 11-50	\$5,336	Each	10%	\$4,802	Other	F2
IOM-BS2Y-151-250	IOM-BS2Y-151-250	EMC SELECT	SEL IOMART BAAS 2Y 151-250	\$4,574	Each	10%	\$4,117	Other	F2
IOM-BS2Y-251-400	IOM-BS2Y-251-400	EMC SELECT	SEL IOMART BAAS 2Y 251-400	\$4,066	Each	10%	\$3,659	Other	F2
IOM-BS2Y-401-600	IOM-BS2Y-401-600	EMC SELECT	SEL IOMART BAAS 2Y 401-600	\$3,304	Each	10%	\$2,974	Other	F2
IOM-BS2Y-51-150	IOM-BS2Y-51-150	EMC SELECT	SEL IOMART BAAS 2Y 51-150	\$5,082	Each	10%	\$4,574	Other	F2
IOM-BS2Y-601-1K	IOM-BS2Y-601-1K	EMC SELECT	SEL IOMART BAAS 2Y 601-1000	\$3,049	Each	10%	\$2,744	Other	F2
IOM-BS3Y-0-10	IOM-BS3Y-0-10	EMC SELECT	SEL IOMART BAAS 3Y 0-10	\$7,920	Each	10%	\$7,128	Other	F2
IOM-BS3Y-1001+	IOM-BS3Y-1001+	EMC SELECT	SEL IOMART BAAS 3Y 1001+	\$3,600	Each	10%	\$3,240	Other	F2
IOM-BS3Y-11-50	IOM-BS3Y-11-50	EMC SELECT	SEL IOMART BAAS 3Y 11-50	\$7,560	Each	10%	\$6,804	Other	F2
IOM-BS3Y-151-250	IOM-BS3Y-151-250	EMC SELECT	SEL IOMART BAAS 3Y 151-250	\$6,480	Each	10%	\$5,832	Other	F2
IOM-BS3Y-251-400	IOM-BS3Y-251-400	EMC SELECT	SEL IOMART BAAS 3Y 251-400	\$5,760	Each	10%	\$5,184	Other	F2
IOM-BS3Y-401-600	IOM-BS3Y-401-600	EMC SELECT	SEL IOMART BAAS 3Y 401-600	\$4,680	Each	10%	\$4,212	Other	F2
IOM-BS3Y-51-150	IOM-BS3Y-51-150	EMC SELECT	SEL IOMART BAAS 3Y 51-150	\$7,200	Each	10%	\$6,480	Other	F2
IOM-BS3Y-601-1K	IOM-BS3Y-601-1K	EMC SELECT	SEL IOMART BAAS 3Y 601-1000	\$4,320	Each	10%	\$3,888	Other	F2
IOM-M-1Y-0-10	IOM-M-1Y-0-10	EMC SELECT	SEL IOMART MTC 1Y 0-10	\$1,565	Each	10%	\$1,409	Other	F2
IOM-M-1Y-1001+	IOM-M-1Y-1001+	EMC SELECT	SEL IOMART MTC 1Y 1001+	\$329	Each	10%	\$296	Other	F2

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
IOM-M-1Y-11-50	IOM-M-1Y-11-50	EMC SELECT	SEL IOMART MTC 1Y 11-50	\$1,482	Each	10%	\$1,334	Other	F2
IOM-M-1Y-151-250	IOM-M-1Y-151-250	EMC SELECT	SEL IOMART MTC 1Y 151-250	\$1,318	Each	10%	\$1,186	Other	F2
IOM-M-1Y-251-400	IOM-M-1Y-251-400	EMC SELECT	SEL IOMART MTC 1Y 251-400	\$1,235	Each	10%	\$1,112	Other	F2
IOM-M-1Y-401-600	IOM-M-1Y-401-600	EMC SELECT	SEL IOMART MTC 1Y 401-600	\$824	Each	10%	\$742	Other	F2
IOM-M-1Y-51-150	IOM-M-1Y-51-150	EMC SELECT	SEL IOMART MTC 1Y 51-150	\$1,400	Each	10%	\$1,260	Other	F2
IOM-M-1Y-601-1K	IOM-M-1Y-601-1K	EMC SELECT	SEL IOMART MTC 1Y 601-1000	\$494	Each	10%	\$445	Other	F2
IOM-M-2Y-0-10	IOM-M-2Y-0-10	EMC SELECT	SEL IOMART MTC 2Y 0-10	\$2,660	Each	10%	\$2,394	Other	F2
IOM-M-2Y-1001+	IOM-M-2Y-1001+	EMC SELECT	SEL IOMART MTC 2Y 1001+	\$560	Each	10%	\$504	Other	F2
IOM-M-2Y-11-50	IOM-M-2Y-11-50	EMC SELECT	SEL IOMART MTC 2Y 11-50	\$2,520	Each	10%	\$2,268	Other	F2
IOM-M-2Y-151-250	IOM-M-2Y-151-250	EMC SELECT	SEL IOMART MTC 2Y 151-250	\$2,240	Each	10%	\$2,016	Other	F2
IOM-M-2Y-251-400	IOM-M-2Y-251-400	EMC SELECT	SEL IOMART MTC 2Y 251-400	\$2,100	Each	10%	\$1,890	Other	F2
IOM-M-2Y-401-600	IOM-M-2Y-401-600	EMC SELECT	SEL IOMART MTC 2Y 401-600	\$1,400	Each	10%	\$1,260	Other	F2
IOM-M-2Y-51-150	IOM-M-2Y-51-150	EMC SELECT	SEL IOMART MTC 2Y 51-150	\$2,380	Each	10%	\$2,142	Other	F2
IOM-M-2Y-601-1K	IOM-M-2Y-601-1K	EMC SELECT	SEL IOMART MTC 2Y 601-1000	\$840	Each	10%	\$756	Other	F2
IOM-M-3Y-0-10	IOM-M-3Y-0-10	EMC SELECT	SEL IOMART MTC 3Y 0-10	\$3,755	Each	10%	\$3,380	Other	F2
IOM-M-3Y-1001+	IOM-M-3Y-1001+	EMC SELECT	SEL IOMART MTC 3Y 1001+	\$791	Each	10%	\$712	Other	F2
IOM-M-3Y-11-50	IOM-M-3Y-11-50	EMC SELECT	SEL IOMART MTC 3Y 11-50	\$3,558	Each	10%	\$3,202	Other	F2
IOM-M-3Y-151-250	IOM-M-3Y-151-250	EMC SELECT	SEL IOMART MTC 3Y 151-250	\$3,162	Each	10%	\$2,846	Other	F2
IOM-M-3Y-251-400	IOM-M-3Y-251-400	EMC SELECT	SEL IOMART MTC 3Y 251-400	\$2,965	Each	10%	\$2,669	Other	F2
IOM-M-3Y-401-600	IOM-M-3Y-401-600	EMC SELECT	SEL IOMART MTC 3Y 401-600	\$1,976	Each	10%	\$1,778	Other	F2
IOM-M-3Y-51-150	IOM-M-3Y-51-150	EMC SELECT	SEL IOMART MTC 3Y 51-150	\$3,360	Each	10%	\$3,024	Other	F2
IOM-M-3Y-601-1K	IOM-M-3Y-601-1K	EMC SELECT	SEL IOMART MTC 3Y 601-1000	\$1,186	Each	10%	\$1,067	Other	F2
IOM-PS-4HR	IOM-PS-4HR	EMC SELECT	SEL IOMART PS 4HR BLOCK	\$1,765	Each	10%	\$1,589	Other	F2
IOM-PS-INST-BLK	IOM-PS-INST-BLK	EMC SELECT	SEL IOMART INSTALLATION PER DEVICE	\$2,353	Each	10%	\$2,118	Other	F2
IOM-SET1Y-001	IOM-SET1Y-001	EMC SELECT	SEL IOMART Setup (one time) Set/1Y-001	\$82,353	Each	10%	\$74,118	Other	F2
IOM-SET2Y-002	IOM-SET2Y-002	EMC SELECT	SEL IOMART Setup (one time) Set/2Y-002	\$41,176	Each	10%	\$37,058	Other	F2
IOM-SET3Y-003	IOM-SET3Y-003	EMC SELECT	SEL IOMART Setup (one time) Set/3Y-003	\$24,706	Each	10%	\$22,235	Other	F2
IOM-WL1Y-001	IOM-WL1Y-001	EMC SELECT	SEL IOM White Label (one time) WL/1Y-001	\$82,353	Each	10%	\$74,118	Other	F2
IOM-WL2Y-002	IOM-WL2Y-002	EMC SELECT	SEL IOM White Label (one time) WL/2Y-002	\$41,176	Each	10%	\$37,058	Other	F2
IOM-WL3Y-003	IOM-WL3Y-003	EMC SELECT	SEL IOM White Label (one time) WL/3Y-003	\$24,706	Each	10%	\$22,235	Other	F2
IPAP	IPAP	EMC SELECT	SEL Boom! ISV Partner Assurance Pre-Paid	\$6,500	Each	10%	\$5,850	Other	F2
ISD-ENT-NODE-1Y	ISD-ENT-NODE-1Y	EMC SELECT	SEL MAINT EYEGLASS DR MGR SDEdge 1YR	\$256	Each	10%	\$230	Other	F2
ISD-ENT-NODE-3Y	ISD-ENT-NODE-3Y	EMC SELECT	SEL MAINT EYEGLASS DR MGR SDEdge 3YR	\$768	Each	10%	\$691	Other	F2
ISD-ENT-NODE-5Y	ISD-ENT-NODE-5Y	EMC SELECT	SEL MAINT EYEGLASS DR MGR SDEdge 5YR	\$1,280	Each	10%	\$1,152	Other	F2
ITP-ES-1000AN-D	ITP-ES-1000AN-D	EMC SELECT	SEL Splunk ITSI STDSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
ITP-ES-1000AP-D	ITP-ES-1000AP-D	EMC SELECT	SEL Splunk ITSI STDSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
ITP-ES-1000EM-D	ITP-ES-1000EM-D	EMC SELECT	SEL Splunk ITSI STDSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
ITP-ES-1000US-D	ITP-ES-1000US-D	EMC SELECT	SEL Splunk ITSI SSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
ITP-ES-100AN-D	ITP-ES-100AN-D	EMC SELECT	SEL Splunk ITSI STDSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
ITP-ES-100AP-D	ITP-ES-100AP-D	EMC SELECT	SEL Splunk ITSI STDSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
ITP-ES-100EM-D	ITP-ES-100EM-D	EMC SELECT	SEL Splunk ITSI STDSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
ITP-ES-100US-D	ITP-ES-100US-D	EMC SELECT	SEL Splunk ITSI SSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
ITP-ES-1AN-D	ITP-ES-1AN-D	EMC SELECT	SEL Splunk ITSI STDSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
ITP-ES-1AP-D	ITP-ES-1AP-D	EMC SELECT	SEL Splunk ITSI STDSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
ITP-ES-1EM-D	ITP-ES-1EM-D	EMC SELECT	SEL Splunk ITSI STDSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
ITP-ES-1US-D	ITP-ES-1US-D	EMC SELECT	SEL Splunk ITSI SSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
ITP-GS-1000AN-D	ITP-GS-1000AN-D	EMC SELECT	SEL Splunk ITSI PRMSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
ITP-GS-1000AP-D	ITP-GS-1000AP-D	EMC SELECT	SEL Splunk ITSI PRMSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
ITP-GS-1000EM-D	ITP-GS-1000EM-D	EMC SELECT	SEL Splunk ITSI PRMSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ITP-GS-1000US-D	ITP-GS-1000US-D	EMC SELECT	SEL Splunk ITSI PSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
ITP-GS-100AN-D	ITP-GS-100AN-D	EMC SELECT	SEL Splunk ITSI PRMSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
ITP-GS-100AP-D	ITP-GS-100AP-D	EMC SELECT	SEL Splunk ITSI PRMSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
ITP-GS-100EM-D	ITP-GS-100EM-D	EMC SELECT	SEL Splunk ITSI PRMSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
ITP-GS-100US-D	ITP-GS-100US-D	EMC SELECT	SEL Splunk ITSI PSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
ITP-GS-1AN-D	ITP-GS-1AN-D	EMC SELECT	SEL Splunk ITSI PRMSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
ITP-GS-1AP-D	ITP-GS-1AP-D	EMC SELECT	SEL Splunk ITSI PRMSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
ITP-GS-1EM-D	ITP-GS-1EM-D	EMC SELECT	SEL Splunk ITSI PRMSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
ITP-GS-1US-D	ITP-GS-1US-D	EMC SELECT	SEL Splunk ITSI PSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
ITPU-ES-1000AN-D	ITPU-ES-1000AN-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
ITPU-ES-1000AP-D	ITPU-ES-1000AP-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
ITPU-ES-1000EM-D	ITPU-ES-1000EM-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
ITPU-ES-1000US-D	ITPU-ES-1000US-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
ITPU-ES-100AN-D	ITPU-ES-100AN-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
ITPU-ES-100AP-D	ITPU-ES-100AP-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
ITPU-ES-100EM-D	ITPU-ES-100EM-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
ITPU-ES-100US-D	ITPU-ES-100US-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
ITPU-ES-1AN-D	ITPU-ES-1AN-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
ITPU-ES-1AP-D	ITPU-ES-1AP-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
ITPU-ES-1EM-D	ITPU-ES-1EM-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
ITPU-ES-1US-D	ITPU-ES-1US-D	EMC SELECT	SEL Splunk ITSI UPG SSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
ITPU-GS-1000AN-D	ITPU-GS-1000AN-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
ITPU-GS-1000AP-D	ITPU-GS-1000AP-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
ITPU-GS-1000EM-D	ITPU-GS-1000EM-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
ITPU-GS-1000US-D	ITPU-GS-1000US-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
ITPU-GS-100AN-D	ITPU-GS-100AN-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
ITPU-GS-100AP-D	ITPU-GS-100AP-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
ITPU-GS-100EM-D	ITPU-GS-100EM-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
ITPU-GS-100US-D	ITPU-GS-100US-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
ITPU-GS-1AN-D	ITPU-GS-1AN-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
ITPU-GS-1AP-D	ITPU-GS-1AP-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
ITPU-GS-1EM-D	ITPU-GS-1EM-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
ITPU-GS-1US-D	ITPU-GS-1US-D	EMC SELECT	SEL Splunk ITSI UPG PSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
JUNIPERPUBVIRT	JUNIPERPUBVIRT	EMC SELECT	SEL GK Juniper- GK Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
JUNIPERPUBVRTPAR	JUNIPERPUBVRTPAR	EMC SELECT	SEL GK Juniper - Partner Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2
KMP-PS-EMC-1	KMP-PS-EMC-1	EMC SELECT	SEL KEMP LoadMaster EMC ECS Remote Srvc	\$2,353	Each	10%	\$2,118	Other	F2
KMP-PS-EMC-2	KMP-PS-EMC-2	EMC SELECT	SEL KEMP LoadMaster EMC ECS On-Site Srvc	\$2,000	Each	10%	\$1,800	Other	F2
LEAVE-BEHIND-DSK	LEAVE-BEHIND-DSK	EMC SELECT	SEL KEMP Disk Ownership for RMA Units	\$882	Each	10%	\$794	Other	F2
LM8020-EMC-R1	LM8020-EMC-R1	EMC SELECT	SEL KEMP LM-8020 EMC 1Y Support Rnwl	\$22,588	Each	10%	\$20,329	Other	F2
LM8020-EMC-R3	LM8020-EMC-R3	EMC SELECT	SEL KEMP LM-8020 EMC 3Y Support Rnwl	\$60,988	Each	10%	\$54,889	Other	F2
LM8020-EMC-R5	LM8020-EMC-R5	EMC SELECT	SEL KEMP LM-8020 EMC 5Y Support Rnwl	\$101,647	Each	10%	\$91,482	Other	F2
LM8020HA-EMC-R1	LM8020HA-EMC-R1	EMC SELECT	SEL KEMP LM-8020 EMC HA 1Y Support Rnwl	\$45,176	Each	10%	\$40,659	Other	F2
LM8020HA-EMC-R3	LM8020HA-EMC-R3	EMC SELECT	SEL KEMP LM-8020 EMC HA 3Y Support Rnwl	\$121,976	Each	10%	\$109,778	Other	F2
LM8020HA-EMC-R5	LM8020HA-EMC-R5	EMC SELECT	SEL KEMP LM-8020 EMC HA 5Y Support Rnwl	\$203,294	Each	10%	\$182,965	Other	F2
LMX15-EMC-R1	LMX15-EMC-R1	EMC SELECT	SEL KEMP LM-X15 EMC 1Y Support Rnwl	\$5,176	Each	10%	\$4,659	Other	F2
LMX15-EMC-R3	LMX15-EMC-R3	EMC SELECT	SEL KEMP LM-X15 EMC 3Y Support Rnwl	\$13,976	Each	10%	\$12,578	Other	F2
LMX15-EMC-R5	LMX15-EMC-R5	EMC SELECT	SEL KEMP LM-X15 EMC 5Y Support Rnwl	\$23,294	Each	10%	\$20,965	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
LMX15HA-EMC-R1	LMX15HA-EMC-R1	EMC SELECT	SEL KEMP LM-X15 EMC HA 1Y Support Rnwl	\$10,353	Each	10%	\$9,318	Other	F2
LMX15HA-EMC-R3	LMX15HA-EMC-R3	EMC SELECT	SEL KEMP LM-X15 EMC HA 3Y Support Rnwl	\$27,953	Each	10%	\$25,158	Other	F2
LMX15HA-EMC-R5	LMX15HA-EMC-R5	EMC SELECT	SEL KEMP LM-X15 EMC HA 5Y Support Rnwl	\$46,588	Each	10%	\$41,929	Other	F2
LMX25-EMC-R1	LMX25-EMC-R1	EMC SELECT	SEL KEMP LM-X25 EMC 1Y Support Rnwl	\$10,588	Each	10%	\$9,529	Other	F2
LMX25-EMC-R3	LMX25-EMC-R3	EMC SELECT	SEL KEMP LM-X25 EMC 3Y Support Rnwl	\$28,588	Each	10%	\$25,729	Other	F2
LMX25-EMC-R5	LMX25-EMC-R5	EMC SELECT	SEL KEMP LM-X25 EMC 5Y Support Rnwl	\$47,647	Each	10%	\$42,882	Other	F2
LMX25HA-EMC-R1	LMX25HA-EMC-R1	EMC SELECT	SEL KEMP LM-X25 EMC HA 1Y Support Rnwl	\$21,176	Each	10%	\$19,059	Other	F2
LMX25HA-EMC-R3	LMX25HA-EMC-R3	EMC SELECT	SEL KEMP LM-X25 EMC HA 3Y Support Rnwl	\$42,353	Each	10%	\$38,118	Other	F2
LMX25HA-EMC-R5	LMX25HA-EMC-R5	EMC SELECT	SEL KEMP LM-X25 EMC HA 5Y Support Rnwl	\$84,706	Each	10%	\$76,235	Other	F2
LMX40-EMC-R1	LMX40-EMC-R1	EMC SELECT	SEL KEMP LM-X40 EMC 1Y Support Rnwl	\$15,882	Each	10%	\$14,294	Other	F2
LMX40-EMC-R3	LMX40-EMC-R3	EMC SELECT	SEL KEMP LM-X40 EMC 3Y Support Rnwl	\$42,882	Each	10%	\$38,594	Other	F2
LMX40-EMC-R5	LMX40-EMC-R5	EMC SELECT	SEL KEMP LM-X40 EMC 5Y Support Rnwl	\$71,471	Each	10%	\$64,324	Other	F2
LMX40HA-EMC-R1	LMX40HA-EMC-R1	EMC SELECT	SEL KEMP LM-X40 EMC HA 1Y Support Rnwl	\$31,765	Each	10%	\$28,588	Other	F2
LMX40HA-EMC-R3	LMX40HA-EMC-R3	EMC SELECT	SEL KEMP LM-X40 EMC HA 3Y Support Rnwl	\$85,765	Each	10%	\$77,188	Other	F2
LMX40HA-EMC-R5	LMX40HA-EMC-R5	EMC SELECT	SEL KEMP LM-X40 EMC HA 5Y Support Rnwl	\$142,941	Each	10%	\$128,647	Other	F2
M16-SERV-APR	M16-SERV-APR	EMC SELECT	SEL-Advanced product repl. M16	\$1,329	Each	10%	\$1,196	Other	F2
M16-SERV-EWS	M16-SERV-EWS	EMC SELECT	SEL-Extended Warranty M16	\$1,329	Each	10%	\$1,196	Other	F2
M3809-SERV-APR	M3809-SERV-APR	EMC SELECT	SEL-Advanced product repl. M3809	\$108	Each	10%	\$97	Other	F2
M3809-SERV-EWS	M3809-SERV-EWS	EMC SELECT	SEL-Extended Warranty M3809	\$108	Each	10%	\$97	Other	F2
M3840-SERV-APR	M3840-SERV-APR	EMC SELECT	SEL-Advanced product repl. M3840	\$400	Each	10%	\$360	Other	F2
M3840-SERV-EWS	M3840-SERV-EWS	EMC SELECT	SEL-Extended Warranty M3840	\$400	Each	10%	\$360	Other	F2
M4X-SERV-APR	M4X-SERV-APR	EMC SELECT	SEL-Advanced product repl. M4 pow sup	\$44	Each	10%	\$39	Other	F2
M4X-SERV-EWS	M4X-SERV-EWS	EMC SELECT	SEL-Extended Warranty M4 pow sup	\$44	Each	10%	\$39	Other	F2
MA-CN-P-AUDITDEL	MA-CN-P-AUDITDEL	EMC SELECT	SEL Audited Del Plugin for CN annual lic	\$526	Each	10%	\$473	Other	F2
MA-CN-P-DUPFIND	MA-CN-P-DUPFIND	EMC SELECT	SEL Dup Finder Plugin CN, annual lic	\$769	Each	10%	\$710	Other	F2
MA-CN-SERVER	MA-CN-SERVER	EMC SELECT	SEL CN Svr, Maint	\$1,830	Each	10%	\$1,647	Other	F2
MA-CN-SERVERDM	MA-CN-SERVERDM	EMC SELECT	SEL CN Svr w/ DM, Maint	\$2,440	Each	10%	\$2,196	Other	F2
MA-TIB	MA-TIB	EMC SELECT	SEL Cap for Svr, Maint /TIB	\$6	Each	10%	\$5	Other	F2
MA-TIBDM	MA-TIBDM	EMC SELECT	SEL CN Svr w/DM, Maint /TIB	\$8	Each	10%	\$7	Other	F2
MBB10TBSPPM1	MBB10TBSPPM1	EMC SELECT	SELECT MB 751-1024TB Spt/Mnt 1Mo (prTB)	\$6	Each	10%	\$5	Other	F2
MBB10TBSPPM1R	MBB10TBSPPM1R	EMC SELECT	SELECT MB 751-1024TB Renewl 1Mo (prTB)	\$6	Each	10%	\$5	Other	F2
MBB10TBSPPMT1	MBB10TBSPPMT1	EMC SELECT	SELECT MB 751-1024TB Spt/Mnt 1Yr (prTB)	\$55	Each	10%	\$50	Other	F2
MBB10TBSPPMT1R	MBB10TBSPPMT1R	EMC SELECT	SELECT MB 751-1024TB Renewl 1Yr (prTB)	\$74	Each	10%	\$67	Other	F2
MBB10TBSPPMT3	MBB10TBSPPMT3	EMC SELECT	SELECT MB 751-1024TB Spt/Mnt 3Yr (prTB)	\$165	Each	10%	\$148	Other	F2
MBB10TBSPPMT3R	MBB10TBSPPMT3R	EMC SELECT	SELECT MB 751-1024TB Renewl 3Yr (prTB)	\$221	Each	10%	\$199	Other	F2
MBB10TBSPPMT5	MBB10TBSPPMT5	EMC SELECT	SELECT MB 751-1024TB Spt/Mnt 5Yr (prTB)	\$275	Each	10%	\$248	Other	F2
MBB10TBSPPMT5R	MBB10TBSPPMT5R	EMC SELECT	SELECT MB 751-1024TB Renewl 5Yr (prTB)	\$368	Each	10%	\$331	Other	F2
MBB11TBSPPM1	MBB11TBSPPM1	EMC SELECT	SELECT MB 1025-1500TB Spt/Mnt 1Mo-prTB	\$5	Each	10%	\$4	Other	F2
MBB11TBSPPM1R	MBB11TBSPPM1R	EMC SELECT	SELECT MB 1025-1500TB Renewl 1Mo-prTB	\$6	Each	10%	\$5	Other	F2
MBB11TBSPPMT1	MBB11TBSPPMT1	EMC SELECT	SELECT MB 1025-1500TB Spt/Mnt 1Yr-prTB	\$48	Each	10%	\$43	Other	F2
MBB11TBSPPMT1R	MBB11TBSPPMT1R	EMC SELECT	SELECT MB 1025-1500TB Renewl 1Yr-prTB	\$64	Each	10%	\$57	Other	F2
MBB11TBSPPMT3	MBB11TBSPPMT3	EMC SELECT	SELECT MB 1025-1500TB Spt/Mnt 3Yr-prTB	\$144	Each	10%	\$129	Other	F2
MBB11TBSPPMT3R	MBB11TBSPPMT3R	EMC SELECT	SELECT MB 1025-1500TB Renewl 3Yr-prTB	\$192	Each	10%	\$173	Other	F2
MBB11TBSPPMT5	MBB11TBSPPMT5	EMC SELECT	SELECT MB 1025-1500TB Spt/Mnt 5Yr-prTB	\$239	Each	10%	\$215	Other	F2
MBB11TBSPPMT5R	MBB11TBSPPMT5R	EMC SELECT	SELECT MB 1025-1500TB Renewl 5Yr-prTB	\$319	Each	10%	\$287	Other	F2
MBB12TBSPPM1	MBB12TBSPPM1	EMC SELECT	SELECT MB 1501-2048TB Spt/Mnt 1Mo-prTB	\$4	Each	10%	\$3	Other	F2
MBB12TBSPPM1R	MBB12TBSPPM1R	EMC SELECT	SELECT MB 1501-2048TB Renewl 1Mo-prTB	\$5	Each	10%	\$4	Other	F2
MBB12TBSPPMT1	MBB12TBSPPMT1	EMC SELECT	SELECT MB 1501-2048TB Spt/Mnt 1Yr-prTB	\$40	Each	10%	\$36	Other	F2
MBB12TBSPPMT1R	MBB12TBSPPMT1R	EMC SELECT	SELECT MB 1501-2048TB Renewl 1Yr-prTB	\$54	Each	10%	\$49	Other	F2
MBB12TBSPPMT3	MBB12TBSPPMT3	EMC SELECT	SELECT MB 1501-2048TB Spt/Mnt 3Yr-prTB	\$122	Each	10%	\$110	Other	F2
MBB12TBSPPMT3R	MBB12TBSPPMT3R	EMC SELECT	SELECT MB 1501-2048TB Renewl 3Yr-prTB	\$162	Each	10%	\$146	Other	F2
MBB12TBSPPMT5	MBB12TBSPPMT5	EMC SELECT	SELECT MB 1501-2048TB Spt/Mnt 5Yr-prTB	\$202	Each	10%	\$182	Other	F2
MBB12TBSPPMT5R	MBB12TBSPPMT5R	EMC SELECT	SELECT MB 1501-2048TB Renewl 5Yr-prTB	\$269	Each	10%	\$242	Other	F2
MBB13TBSPPM1	MBB13TBSPPM1	EMC SELECT	SELECT MB 2049-2500TB Spt/Mnt 1Mo-prTB	\$4	Each	10%	\$3	Other	F2
MBB13TBSPPM1R	MBB13TBSPPM1R	EMC SELECT	SELECT MB 2049-2500TB Renewl 1Mo-prTB	\$4	Each	10%	\$3	Other	F2
MBB13TBSPPMT1	MBB13TBSPPMT1	EMC SELECT	SELECT MB 2049-2500TB Spt/Mnt 1Yr-prTB	\$35	Each	10%	\$32	Other	F2
MBB13TBSPPMT1R	MBB13TBSPPMT1R	EMC SELECT	SELECT MB 2049-2500TB Renewl 1Yr-prTB	\$47	Each	10%	\$42	Other	F2
MBB13TBSPPMT3	MBB13TBSPPMT3	EMC SELECT	SELECT MB 2049-2500TB Spt/Mnt 3Yr-prTB	\$105	Each	10%	\$94	Other	F2
MBB13TBSPPMT3R	MBB13TBSPPMT3R	EMC SELECT	SELECT MB 2049-2500TB Renewl 3Yr-prTB	\$140	Each	10%	\$126	Other	F2
MBB13TBSPPMT5	MBB13TBSPPMT5	EMC SELECT	SELECT MB 2049-2500TB Spt/Mnt 5Yr-prTB	\$175	Each	10%	\$158	Other	F2
MBB13TBSPPMT5R	MBB13TBSPPMT5R	EMC SELECT	SELECT MB 2049-2500TB Renewl 5Yr-prTB	\$233	Each	10%	\$210	Other	F2
MBB14TBSPPM1	MBB14TBSPPM1	EMC SELECT	SELECT MB 2501-3072TB Spt/Mnt 1Mo-prTB	\$2	Each	10%	\$2	Other	F2
MBB14TBSPPM1R	MBB14TBSPPM1R	EMC SELECT	SELECT MB 2501-3072TB Renewl 1Mo-prTB	\$4	Each	10%	\$3	Other	F2
MBB14TBSPPMT1	MBB14TBSPPMT1	EMC SELECT	SELECT MB 2501-3072TB Spt/Mnt 1Yr-prTB	\$31	Each	10%	\$28	Other	F2
MBB14TBSPPMT1R	MBB14TBSPPMT1R	EMC SELECT	SELECT MB 2501-3072TB Renewl 1Yr-prTB	\$41	Each	10%	\$37	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (If applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
MBB14TBSPT3	MBB14TBSPT3	EMC SELECT	SELECT MB 2501-3072TB Spt/Mnt 3Yr-prTB	\$94	Each	10%	\$85	Other	F2	
MBB14TBSPT3R	MBB14TBSPT3R	EMC SELECT	SELECT MB 2501-3072TB Renewal 3Yr-prTB	\$125	Each	10%	\$112	Other	F2	
MBB14TBSPT5	MBB14TBSPT5	EMC SELECT	SELECT MB 2501-3072TB Spt/Mnt 5Yr-prTB	\$156	Each	10%	\$141	Other	F2	
MBB14TBSPT5R	MBB14TBSPT5R	EMC SELECT	SELECT MB 2501-3072TB Renewal 5Yr-prTB	\$208	Each	10%	\$187	Other	F2	
MBB6TBSMM1	MBB6TBSMM1	EMC SELECT	SELECT MB 10-100TB Spt/Mnt 1Mo (per TB)	\$7	Each	10%	\$6	Other	F2	
MBB6TBSMM1R	MBB6TBSMM1R	EMC SELECT	SELECT MB 10-100TB Renewal 1Mo (per TB)	\$9	Each	10%	\$8	Other	F2	
MBB6TBSMT1	MBB6TBSMT1	EMC SELECT	SELECT MB 10-100TB Spt/Mnt 1Yr (per TB)	\$82	Each	10%	\$74	Other	F2	
MBB6TBSMT1R	MBB6TBSMT1R	EMC SELECT	SELECT MB 10-100TB Renewal 1Yr (per TB)	\$109	Each	10%	\$98	Other	F2	
MBB6TBSMT3	MBB6TBSMT3	EMC SELECT	SELECT MB 10-100TB Spt/Mnt 3Yr (per TB)	\$247	Each	10%	\$222	Other	F2	
MBB6TBSMT3R	MBB6TBSMT3R	EMC SELECT	SELECT MB 10-100TB Renewal 3Yr (per TB)	\$329	Each	10%	\$296	Other	F2	
MBB6TBSMT5	MBB6TBSMT5	EMC SELECT	SELECT MB 10-100TB Spt/Mnt 5Yr (per TB)	\$412	Each	10%	\$371	Other	F2	
MBB6TBSMT5R	MBB6TBSMT5R	EMC SELECT	SELECT MB 10-100TB Renewal 5Yr (per TB)	\$538	Each	10%	\$484	Other	F2	
MBB7TBSMM1	MBB7TBSMM1	EMC SELECT	SELECT MB 101-250TB Spt/Mnt 1Mo (per TB)	\$6	Each	10%	\$5	Other	F2	
MBB7TBSMM1R	MBB7TBSMM1R	EMC SELECT	SELECT MB 101-250TB Renewal 1Mo (per TB)	\$8	Each	10%	\$7	Other	F2	
MBB7TBSMT1	MBB7TBSMT1	EMC SELECT	SELECT MB 101-250TB Spt/Mnt 1Yr (per TB)	\$76	Each	10%	\$69	Other	F2	
MBB7TBSMT1R	MBB7TBSMT1R	EMC SELECT	SELECT MB 101-250TB Renewal 1Yr (per TB)	\$102	Each	10%	\$92	Other	F2	
MBB7TBSMT3	MBB7TBSMT3	EMC SELECT	SELECT MB 101-250TB Spt/Mnt 3Yr (per TB)	\$233	Each	10%	\$210	Other	F2	
MBB7TBSMT3R	MBB7TBSMT3R	EMC SELECT	SELECT MB 101-250TB Renewal 3Yr (per TB)	\$309	Each	10%	\$278	Other	F2	
MBB7TBSMT5	MBB7TBSMT5	EMC SELECT	SELECT MB 101-250TB Spt/Mnt 5Yr (per TB)	\$386	Each	10%	\$347	Other	F2	
MBB7TBSMT5R	MBB7TBSMT5R	EMC SELECT	SELECT MB 101-250TB Renewal 5Yr (per TB)	\$514	Each	10%	\$463	Other	F2	
MBB8TBSMM1	MBB8TBSMM1	EMC SELECT	SELECT MB 251-500TB Spt/Mnt 1Mo (per TB)	\$6	Each	10%	\$5	Other	F2	
MBB8TBSMM1R	MBB8TBSMM1R	EMC SELECT	SELECT MB 251-500TB Renewal 1Mo (per TB)	\$7	Each	10%	\$6	Other	F2	
MBB8TBSMT1	MBB8TBSMT1	EMC SELECT	SELECT MB 251-500TB Spt/Mnt 1Yr (per TB)	\$69	Each	10%	\$62	Other	F2	
MBB8TBSMT1R	MBB8TBSMT1R	EMC SELECT	SELECT MB 251-500TB Renewal 1Yr (per TB)	\$91	Each	10%	\$82	Other	F2	
MBB8TBSMT3	MBB8TBSMT3	EMC SELECT	SELECT MB 251-500TB Spt/Mnt 3Yr (per TB)	\$205	Each	10%	\$184	Other	F2	
MBB8TBSMT3R	MBB8TBSMT3R	EMC SELECT	SELECT MB 251-500TB Renewal 3Yr (per TB)	\$272	Each	10%	\$245	Other	F2	
MBB8TBSMT5	MBB8TBSMT5	EMC SELECT	SELECT MB 251-500TB Spt/Mnt 5Yr (per TB)	\$340	Each	10%	\$306	Other	F2	
MBB8TBSMT5R	MBB8TBSMT5R	EMC SELECT	SELECT MB 251-500TB Renewal 5Yr (per TB)	\$453	Each	10%	\$408	Other	F2	
MBB9TBSMM1	MBB9TBSMM1	EMC SELECT	SELECT MB 501-750TB Spt/Mnt 1Mo (per TB)	\$6	Each	10%	\$5	Other	F2	
MBB9TBSMM1R	MBB9TBSMM1R	EMC SELECT	SELECT MB 501-750TB Renewal 1Mo (per TB)	\$7	Each	10%	\$6	Other	F2	
MBB9TBSMT1	MBB9TBSMT1	EMC SELECT	SELECT MB 501-750TB Spt/Mnt 1Yr (per TB)	\$59	Each	10%	\$53	Other	F2	
MBB9TBSMT1R	MBB9TBSMT1R	EMC SELECT	SELECT MB 501-750TB Renewal 1Yr (per TB)	\$79	Each	10%	\$71	Other	F2	
MBB9TBSMT3	MBB9TBSMT3	EMC SELECT	SELECT MB 501-750TB Spt/Mnt 3Yr (per TB)	\$176	Each	10%	\$159	Other	F2	
MBB9TBSMT3R	MBB9TBSMT3R	EMC SELECT	SELECT MB 501-750TB Renewal 3Yr (per TB)	\$235	Each	10%	\$212	Other	F2	
MBB9TBSMT5	MBB9TBSMT5	EMC SELECT	SELECT MB 501-750TB Spt/Mnt 5Yr (per TB)	\$294	Each	10%	\$265	Other	F2	
MBB9TBSMT5R	MBB9TBSMT5R	EMC SELECT	SELECT MB 501-750TB Renewal 5Yr (per TB)	\$392	Each	10%	\$353	Other	F2	
MBTRAIN2DBHD	MBTRAIN2DBHD	EMC SELECT	SELECT DFXS MB Onsite Training (2-Day)	\$10,059	Each	10%	\$9,053	Other	F2	
M-GPL-ARXDIR200	M-GPL-ARXDIR200	EMC SELECT	SEL AppRespDIR200 GPL Support(InclTrain)	\$12,734	Each	10%	\$11,461	Other	F2	
M-GPL-ARXDIR300	M-GPL-ARXDIR300	EMC SELECT	SEL AppRespDIR300 GPL Support(InclTrain)	\$12,720	Each	10%	\$11,448	Other	F2	
M-GPL-ARXEXP200	M-GPL-ARXEXP200	EMC SELECT	SEL AppRespEXP200 GPL Support(InclTrain)	\$10,151	Each	10%	\$9,136	Other	F2	
M-GPL-ARXEXP300	M-GPL-ARXEXP300	EMC SELECT	SEL AppRespEXP300 GPL Support(InclTrain)	\$15,021	Each	10%	\$13,519	Other	F2	
M-GP-UCAX460H-VH	M-GP-UCAX460H-VH	EMC SELECT	SEL CasExp CAX460High-VH GPL UpgSupport	\$5,605	Each	10%	\$5,045	Other	F2	
M-GP-U-CAX460L-H	M-GP-U-CAX460L-H	EMC SELECT	SEL Cas Exp CAX-460-L-H GPL Upg Support	\$13,073	Each	10%	\$11,766	Other	F2	
M-GP-U-CAX460L-M	M-GP-U-CAX460L-M	EMC SELECT	SEL Cas Exp CAX460L-M Gld Pl Upg Support	\$6,847	Each	10%	\$6,162	Other	F2	
M-GP-UCAX460L-VH	M-GP-UCAX460L-VH	EMC SELECT	SEL CasExp CAX460L-VH Gld Pl Upg Support	\$18,678	Each	10%	\$16,810	Other	F2	
M-GP-U-CAX460M-H	M-GP-U-CAX460M-H	EMC SELECT	SEL Cas Exp CAX-460-M-H GPL Upg Support	\$6,212	Each	10%	\$5,591	Other	F2	
M-GP-UCAX460M-VH	M-GP-UCAX460M-VH	EMC SELECT	SEL CasExp CAX460M-VH Gld Pl Upg Support	\$11,816	Each	10%	\$10,634	Other	F2	
M-GP-U-CAX460U-H	M-GP-U-CAX460U-H	EMC SELECT	SEL CasExp CAX460UL-High GPL UpgSupport	\$17,421	Each	10%	\$15,679	Other	F2	
M-GP-U-CAX460U-L	M-GP-U-CAX460U-L	EMC SELECT	SEL CasExp CAX460UL-L Gld Pl Upg Support	\$4,348	Each	10%	\$3,913	Other	F2	
M-GP-U-CAX460U-M	M-GP-U-CAX460U-M	EMC SELECT	SEL CasExp CAX460UL-M Gld Pl Upg Support	\$11,209	Each	10%	\$10,088	Other	F2	
M-GP-UCAX460U-VH	M-GP-UCAX460U-VH	EMC SELECT	SEL CasExp CAX460UL-VH Gld Pl UpgSupport	\$23,026	Each	10%	\$20,723	Other	F2	
M-G-U-CAX460H-VH	M-G-U-CAX460H-VH	EMC SELECT	SEL Cas Exp CAX-460-H-VH Gld Upg Support	\$3,896	Each	10%	\$3,506	Other	F2	
M-G-U-CAX460L-H	M-G-U-CAX460L-H	EMC SELECT	SEL Cas Exp CAX460L-H Gld Upg Support	\$9,092	Each	10%	\$8,183	Other	F2	
M-G-U-CAX460L-M	M-G-U-CAX460L-M	EMC SELECT	SEL Cas Exp CAX460L-M Gld Upg Support	\$4,758	Each	10%	\$4,282	Other	F2	



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-G-U-CAX460L-VH	M-G-U-CAX460L-VH	EMC SELECT	SEL Cas Exp CAX-460L-VH Gld Upg Support	\$12,988	Each	10%	\$11,689	Other	F2
M-G-U-CAX460-M-H	M-G-U-CAX460-M-H	EMC SELECT	SEL Cas Exp CAX460M-H Gld Upg Support	\$4,334	Each	10%	\$3,901	Other	F2
M-G-U-CAX460M-VH	M-G-U-CAX460M-VH	EMC SELECT	SEL Cas Exp CAX-460M-VH Gld Upg Support	\$8,231	Each	10%	\$7,408	Other	F2
M-G-U-CAX460-U-H	M-G-U-CAX460-U-H	EMC SELECT	SEL Cas Exp CAX460UL-H Gld Upg Support	\$12,127	Each	10%	\$10,914	Other	F2
M-G-U-CAX460-U-L	M-G-U-CAX460-U-L	EMC SELECT	SEL Cas Exp CAX-460-UL-L Gld Upg Support	\$3,035	Each	10%	\$2,732	Other	F2
M-G-U-CAX460-U-M	M-G-U-CAX460-U-M	EMC SELECT	SEL Cas Exp CAX-460-UL-M Gld Upg Support	\$7,793	Each	10%	\$7,014	Other	F2
M-G-U-CAX460U-VH	M-G-U-CAX460U-VH	EMC SELECT	SEL CasExp CAX460UL-VH Gld UpgSupport	\$16,024	Each	10%	\$14,422	Other	F2
MNT-GPL-ARX1200	MNT-GPL-ARX1200	EMC SELECT	SEL AppResp1200GldPI Support(Incl Train)	\$2,838	Each	10%	\$2,554	Other	F2
MNT-GPL-ARX2200	MNT-GPL-ARX2200	EMC SELECT	SEL AppResp2200GldPI Support(Incl Train)	\$10,419	Each	10%	\$9,377	Other	F2
MNT-GPL-ARX3200	MNT-GPL-ARX3200	EMC SELECT	SEL AppResp3200GldPI Support(Incl Train)	\$16,207	Each	10%	\$14,586	Other	F2
MNT-GPL-ARX3300	MNT-GPL-ARX3300	EMC SELECT	SEL AppResp3300GldPI Support(Incl Train)	\$16,235	Each	10%	\$14,612	Other	F2
MNT-GPL-ARX3700	MNT-GPL-ARX3700	EMC SELECT	SEL AppResp3700GldPI Support(Incl Train)	\$25,186	Each	10%	\$22,667	Other	F2
MNT-GPL-ARX3800	MNT-GPL-ARX3800	EMC SELECT	SEL AppResp3800GldPI Support(Incl Train)	\$25,708	Each	10%	\$23,137	Other	F2
MNT-GPL-ARX4200	MNT-GPL-ARX4200	EMC SELECT	SEL AppResp4200GldPI Support(Incl Train)	\$34,447	Each	10%	\$31,002	Other	F2
MNT-GPL-ARX4300	MNT-GPL-ARX4300	EMC SELECT	SEL AppResp4300GldPI Support(Incl Train)	\$33,826	Each	10%	\$30,443	Other	F2
MNT-GPL-ARX5000	MNT-GPL-ARX5000	EMC SELECT	SEL AppResp5000GldPI Support(Incl Train)	\$41,689	Each	10%	\$37,520	Other	F2
MNT-GPL-ARX5100	MNT-GPL-ARX5100	EMC SELECT	SEL AppResp5100GldPI Support(Incl Train)	\$43,299	Each	10%	\$38,969	Other	F2
MNT-GPL-ARX6000	MNT-GPL-ARX6000	EMC SELECT	SEL AppResp6000GldPI Support(Incl Train)	\$61,962	Each	10%	\$55,766	Other	F2
MNT-GPL-CAX460-H	MNT-GPL-CAX460-H	EMC SELECT	SEL Cas Exp CAX-460-H Gld PI Support	\$21,106	Each	10%	\$18,995	Other	F2
MNT-GPL-CAX460-L	MNT-GPL-CAX460-L	EMC SELECT	SEL Cas Exp CAX-460-L Gld PI Support	\$9,741	Each	10%	\$8,767	Other	F2
MNT-GPL-CAX460-M	MNT-GPL-CAX460-M	EMC SELECT	SEL Cas Exp CAX-460-M Gld PI Support	\$15,699	Each	10%	\$14,129	Other	F2
MNT-GPL-CAX460-U	MNT-GPL-CAX460-U	EMC SELECT	SEL Cas Exp CAX-460-U Gld PI Support	\$5,958	Each	10%	\$5,362	Other	F2
MNT-GPL-CAX460VH	MNT-GPL-CAX460VH	EMC SELECT	SEL Cas Exp CAX-460-VH Gld PI Support	\$25,976	Each	10%	\$23,378	Other	F2
MNT-PLT-ARX1200	MNT-PLT-ARX1200	EMC SELECT	SEL AppResp1200 Plat Support(Incl Train)	\$3,332	Each	10%	\$2,999	Other	F2
MNT-PLT-ARX2200	MNT-PLT-ARX2200	EMC SELECT	SEL AppResp2200 Plat Support(Incl Train)	\$12,240	Each	10%	\$11,016	Other	F2
MNT-PLT-ARX3200	MNT-PLT-ARX3200	EMC SELECT	SEL AppResp3200 Plat Support(Incl Train)	\$19,031	Each	10%	\$17,128	Other	F2
MNT-PLT-ARX3300	MNT-PLT-ARX3300	EMC SELECT	SEL AppResp3300 Plat Support(Incl Train)	\$19,059	Each	10%	\$17,153	Other	F2
MNT-PLT-ARX3700	MNT-PLT-ARX3700	EMC SELECT	SEL AppResp3700 Plat Support(Incl Train)	\$29,576	Each	10%	\$26,618	Other	F2
MNT-PLT-ARX3800	MNT-PLT-ARX3800	EMC SELECT	SEL AppResp3800 Plat Support(Incl Train)	\$30,169	Each	10%	\$27,152	Other	F2
MNT-PLT-ARX4200	MNT-PLT-ARX4200	EMC SELECT	SEL AppResp4200 Plat Support(Incl Train)	\$40,447	Each	10%	\$36,402	Other	F2
MNT-PLT-ARX4300	MNT-PLT-ARX4300	EMC SELECT	SEL AppResp4300 Plat Support(Incl Train)	\$39,699	Each	10%	\$35,729	Other	F2
MNT-PLT-ARX5000	MNT-PLT-ARX5000	EMC SELECT	SEL AppResp5000 Plat Support(Incl Train)	\$48,946	Each	10%	\$44,051	Other	F2
MNT-PLT-ARX5100	MNT-PLT-ARX5100	EMC SELECT	SEL AppResp5100 Plat Support(Incl Train)	\$50,824	Each	10%	\$45,742	Other	F2
MNT-PLT-ARX6000	MNT-PLT-ARX6000	EMC SELECT	SEL AppResp6000 Plat Support(Incl Train)	\$72,748	Each	10%	\$65,473	Other	F2
MNT-PLT-CAX460-H	MNT-PLT-CAX460-H	EMC SELECT	SEL Cas Exp CAX-460-H Plat Support	\$24,776	Each	10%	\$22,298	Other	F2
MNT-PLT-CAX460-L	MNT-PLT-CAX460-L	EMC SELECT	SEL Cas Exp CAX-460-L Plat Support	\$11,435	Each	10%	\$10,292	Other	F2
MNT-PLT-CAX460-M	MNT-PLT-CAX460-M	EMC SELECT	SEL Cas Exp CAX-460-M Plat Support	\$18,424	Each	10%	\$16,582	Other	F2
MNT-PLT-CAX460-U	MNT-PLT-CAX460-U	EMC SELECT	SEL Cas Exp CAX-460-U Plat Support	\$6,988	Each	10%	\$6,289	Other	F2
MNT-PLT-CAX460VH	MNT-PLT-CAX460VH	EMC SELECT	SEL Cas Exp CAX-460-VH Plat Support	\$30,494	Each	10%	\$27,445	Other	F2
M-PLT-ARXDIR200	M-PLT-ARXDIR200	EMC SELECT	SEL AppRespDIR200 Pit Support(InclTrain)	\$14,951	Each	10%	\$13,456	Other	F2
M-PLT-ARXDIR300	M-PLT-ARXDIR300	EMC SELECT	SEL AppRespDIR300 Pit Support(InclTrain)	\$14,922	Each	10%	\$13,430	Other	F2
M-PLT-ARXEXP200	M-PLT-ARXEXP200	EMC SELECT	SEL AppRespEXP200 Pit Support(InclTrain)	\$11,915	Each	10%	\$10,724	Other	F2

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	
M-PLT-ARXEXP300	M-PLT-ARXEXP300	EMC SELECT	SEL AppRespEXP300 Pit Support(InclTrain)	\$17,633	Each	10%	\$15,870	Other	F2
M-P-U-CAX460H-VH	M-P-U-CAX460H-VH	EMC SELECT	SEL Cas Exp CAX460H-VH Plat Upg Support	\$6,579	Each	10%	\$5,921	Other	F2
M-P-U-CAX460-L-H	M-P-U-CAX460-L-H	EMC SELECT	SEL Cas Exp CAX460L-H Plat Upg Support	\$15,346	Each	10%	\$13,811	Other	F2
M-P-U-CAX460-L-M	M-P-U-CAX460-L-M	EMC SELECT	SEL Cas Exp CAX460L-M Plat Upg Support	\$8,033	Each	10%	\$7,230	Other	F2
M-P-U-CAX460L-VH	M-P-U-CAX460L-VH	EMC SELECT	SEL Cas Exp CAX460L-VH Plat Upg Support	\$21,925	Each	10%	\$19,733	Other	F2
M-P-U-CAX460-M-H	M-P-U-CAX460-M-H	EMC SELECT	SEL Cas Exp CAX460M-H Plat Upg Support	\$7,313	Each	10%	\$6,582	Other	F2
M-P-U-CAX460M-VH	M-P-U-CAX460M-VH	EMC SELECT	SEL Cas Exp CAX460M-VH Plat Upg Support	\$13,878	Each	10%	\$12,490	Other	F2
M-P-U-CAX460-U-H	M-P-U-CAX460-U-H	EMC SELECT	SEL Cas Exp CAX460UL-H Plat Upg Support	\$20,456	Each	10%	\$18,410	Other	F2
M-P-U-CAX460-U-L	M-P-U-CAX460-U-L	EMC SELECT	SEL Cas Exp CAX460UL-L Plat Upg Support	\$5,111	Each	10%	\$4,600	Other	F2
M-P-U-CAX460-U-M	M-P-U-CAX460-U-M	EMC SELECT	SEL Cas Exp CAX460UL-M Plat Upg Support	\$13,158	Each	10%	\$11,842	Other	F2
M-P-U-CAX460U-VH	M-P-U-CAX460U-VH	EMC SELECT	SEL CasExp CAX460UL-VH Plat UpgSupport	\$27,035	Each	10%	\$24,332	Other	F2
MS10961PRVONS10	MS10961PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10961 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS10961PRVVRT10	MS10961PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10961 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2
MS10961PUBVRT1	MS10961PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10961 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2
MS10962PRVONS10	MS10962PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10962 TEN STUDENTS	\$13,770	Each	10%	\$12,393	Other	F2
MS10962PRVVRT10	MS10962PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10962 TEN STUDENTS	\$10,500	Each	10%	\$9,450	Other	F2
MS10962PUBVRT1	MS10962PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10962 ONE STUDENT	\$1,785	Each	10%	\$1,607	Other	F2
MS10964PRVONS10	MS10964PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10964 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS10964PRVVRT10	MS10964PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10964 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2
MS10964PUBVRT1	MS10964PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10964 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2
MS10965PRVONS10	MS10965PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10965 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS10965PRVVRT10	MS10965PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10965 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2
MS10965PUBVRT1	MS10965PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10965 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2
MS10969PRVONS10	MS10969PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10969 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS10969PRVVRT10	MS10969PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10969 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2
MS10969PUBVRT1	MS10969PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10969 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2
MS10971PRVONS10	MS10971PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10971 TEN STUDENTS	\$17,760	Each	10%	\$15,984	Other	F2
MS10971PRVVRT10	MS10971PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10971 TEN STUDENTS	\$14,000	Each	10%	\$12,600	Other	F2
MS10971PUBVRT1	MS10971PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10971 ONE STUDENT	\$2,380	Each	10%	\$2,142	Other	F2
MS10979PRVONS10	MS10979PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10979 TEN STUDENTS	\$9,780	Each	10%	\$8,802	Other	F2
MS10979PRVVRT10	MS10979PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10979 TEN STUDENTS	\$7,000	Each	10%	\$6,300	Other	F2
MS10979PUBVRT1	MS10979PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10979 ONE STUDENT	\$1,190	Each	10%	\$1,071	Other	F2
MS10981PRVONS10	MS10981PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10981 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS10981PRVVRT10	MS10981PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10981 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2
MS10981PUBVRT1	MS10981PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10981 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2
MS10982PRVONS10	MS10982PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10982 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS10982PRVVRT10	MS10982PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10982 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2
MS10982PUBVRT1	MS10982PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10982 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2
MS10982PRVONS10	MS10982PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10982 TEN STUDENTS	\$13,770	Each	10%	\$12,393	Other	F2
MS10982PRVVRT10	MS10982PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10982 TEN STUDENTS	\$10,500	Each	10%	\$9,450	Other	F2
MS10982PUBVRT1	MS10982PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10982 ONE STUDENT	\$1,785	Each	10%	\$1,607	Other	F2
MS10993PRVONS10	MS10993PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10993 TEN STUDENTS	\$9,780	Each	10%	\$8,802	Other	F2
MS10993PRVVRT10	MS10993PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10993 TEN STUDENTS	\$7,000	Each	10%	\$6,300	Other	F2
MS10993PUBVRT1	MS10993PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10993 ONE STUDENT	\$1,190	Each	10%	\$1,071	Other	F2
MS10997PRVONS10	MS10997PRVONS10	EMC SELECT	SEL NH PRV ONS MS 10997 TEN STUDENTS	\$13,770	Each	10%	\$12,393	Other	F2
MS10997PRVVRT10	MS10997PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 10997 TEN STUDENTS	\$10,500	Each	10%	\$9,450	Other	F2
MS10997PUBVRT1	MS10997PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 10997 ONE STUDENT	\$1,785	Each	10%	\$1,607	Other	F2
MS1DAYPRVIRADST	MS1DAYPRVIRADST	EMC SELECT	SEL GK PRV VRT MS 1 Extra Stu 1Day Class	\$395	Each	10%	\$356	Other	F2
MS1DAYPRVVRT8	MS1DAYPRVVRT8	EMC SELECT	SEL GK PRV VRT MS 1DAY 8 STUDENTS	\$3,160	Each	10%	\$2,844	Other	F2
MS1DAYPUBVIRT	MS1DAYPUBVIRT	EMC SELECT	SEL GK PUB VRT MS 1DAY ONE STUDENT	\$395	Each	10%	\$356	Other	F2
MS20334PRVONS10	MS20334PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20334 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS20334PRVVRT10	MS20334PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20334 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2
MS20334PUBVRT1	MS20334PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20334 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2
MS203391PRVONS10	MS203391PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20339 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS203391PRVVRT10	MS203391PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20339 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2
MS203391PUBVRT1	MS203391PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20339-1 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2
MS203392PRVONS10	MS203392PRVONS10	EMC SELECT	SEL NH PRV ONS MS 203392 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS203392PRVVRT10	MS203392PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 203392 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2
MS203392PUBVRT1	MS203392PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20339-2 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2
MS203451PRVONS10	MS203451PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20345 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2
MS203451PRVVRT10	MS203451PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20345 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposed Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price from Base Price Source	UoM					
MS203451PUBVRT1	MS203451PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20345-1 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS203452PRVONS10	MS203452PRVONS10	EMC SELECT	SEL NH PRV ONS MS 203452 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS203452PRVVRT10	MS203452PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 203452 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS203452PUBVRT1	MS203452PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20345-2 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20347PRVONS10	MS20347PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20347 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20347PRVVRT10	MS20347PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20347 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20347PUBVRT1	MS20347PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20347 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20533PRVONS10	MS20533PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20533 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20533PRVVRT10	MS20533PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20533 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20533PUBVRT1	MS20533PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20533 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20537PRVONS10	MS20537PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20537 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20537PRVVRT10	MS20537PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20537 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20537PUBVRT1	MS20537PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20537 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS206971PRVONS10	MS206971PRVONS10	EMC SELECT	SEL NH PRV ONS MS 206971 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS206971PRVVRT10	MS206971PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 206971 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS206971PUBVRT1	MS206971PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20697-1 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS206972PRVONS10	MS206972PRVONS10	EMC SELECT	SEL NH PRV ONS MS 206972 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS206972PRVVRT10	MS206972PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 206972 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS206972PUBVRT1	MS206972PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20697-2 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20698PRVONS10	MS20698PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20698 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20698PRVVRT10	MS20698PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20698 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20698PUBVRT1	MS20698PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20698 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS207031PRVONS10	MS207031PRVONS10	EMC SELECT	SEL NH PRV ONS MS 207031 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS207031PRVVRT10	MS207031PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 207031 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS207031PUBVRT1	MS207031PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20703-1 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS207032PRVONS10	MS207032PRVONS10	EMC SELECT	SEL NH PRV ONS MS 207032 TEN STUDENTS	\$13,770	Each	10%	\$12,393	Other	F2	
MS207032PRVVRT10	MS207032PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 207032 TEN STUDENTS	\$10,500	Each	10%	\$9,450	Other	F2	
MS207032PUBVRT1	MS207032PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20703-2 ONE STUDENT	\$1,785	Each	10%	\$1,607	Other	F2	
MS20740PRVONS10	MS20740PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20740 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20740PRVVRT10	MS20740PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20740 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20740PUBVRT1	MS20740PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20740 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20741PRVONS10	MS20741PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20741 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20741PRVVRT10	MS20741PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20741 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20741PUBVRT1	MS20741PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20741 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20742PRVONS10	MS20742PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20742 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20742PRVVRT10	MS20742PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20742 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20742PUBVRT1	MS20742PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20742 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20743PRVONS10	MS20743PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20743 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20743PRVVRT10	MS20743PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20743 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20743PUBVRT1	MS20743PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20743 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20744PRVONS10	MS20744PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20744 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20744PRVVRT10	MS20744PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20744 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20744PUBVRT1	MS20744PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20744 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20761PRVONS10	MS20761PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20761 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20761PRVVRT10	MS20761PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20761 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20761PUBVRT1	MS20761PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20761 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS20764PRVONS10	MS20764PRVONS10	EMC SELECT	SEL NH PRV ONS MS 20764 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS20764PRVVRT10	MS20764PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 20764 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	
MS20764PUBVRT1	MS20764PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 20764 ONE STUDENT	\$2,975	Each	10%	\$2,678	Other	F2	
MS2DAYPRVIRADST	MS2DAYPRVIRADST	EMC SELECT	SEL GK PRV VRT MS 1 Extra Stu 2Day Class	\$1,545	Each	10%	\$1,391	Other	F2	
MS2DAYPRVIVIRT8	MS2DAYPRVIVIRT8	EMC SELECT	SEL GK PRV VRT MS 2DAY 8 STUDENTS	\$12,360	Each	10%	\$11,124	Other	F2	
MS2DAYPUBVIRT	MS2DAYPUBVIRT	EMC SELECT	SEL GK PUB VRT MS 2DAY ONE STUDENT	\$1,545	Each	10%	\$1,391	Other	F2	
MS3DAYPRVIRADST	MS3DAYPRVIRADST	EMC SELECT	SEL GK PRV VRT MS 1 Extra Stu 3Day Class	\$2,095	Each	10%	\$1,886	Other	F2	
MS3DAYPRVIVIRT8	MS3DAYPRVIVIRT8	EMC SELECT	SEL GK PRV VRT MS 3DAY 8 STUDENTS	\$16,760	Each	10%	\$15,084	Other	F2	
MS3DAYPUBVIRT	MS3DAYPUBVIRT	EMC SELECT	SEL GK PUB VRT MS 3DAY ONE STUDENT	\$2,095	Each	10%	\$1,886	Other	F2	
MS40409PRVONS10	MS40409PRVONS10	EMC SELECT	SEL NH PRV ONS MS 40409 TEN STUDENTS	\$21,750	Each	10%	\$19,575	Other	F2	
MS40409PRVVRT10	MS40409PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 40409 TEN STUDENTS	\$17,500	Each	10%	\$15,750	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I)(Column K) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			0-100			
MS40409PUBVRT1	MS40409PUBVRT1	EMC SELECT	SEL NH PUB VRT MS 40409 ONE STUDENT	\$2,975	Each	10%		\$2,678	Other	F2
MS4DAYPRIVIRADST	MS4DAYPRIVIRADST	EMC SELECT	SEL GK PRV VRT MS 1 Extra Stu 4Day Class	\$2,595	Each	10%		\$2,336	Other	F2
MS4DAYPRIVVIRT8	MS4DAYPRIVVIRT8	EMC SELECT	SEL GK PRV VRT MS 4DAY 8 STUDENTS	\$20,760	Each	10%		\$18,684	Other	F2
MS4DAYPUBVIRT	MS4DAYPUBVIRT	EMC SELECT	SEL GK PUB VRT MS 4DAY ONE STUDENT	\$2,595	Each	10%		\$2,336	Other	F2
MS5DAYPRIVIRADST	MS5DAYPRIVIRADST	EMC SELECT	SEL GK PRV VRT MS 1 Extra Stu 5Day Class	\$3,095	Each	10%		\$2,786	Other	F2
MS5DAYPRIVONS8	MS5DAYPRIVONS8	EMC SELECT	SEL GK PRV ONS MS 5DAY 8 STUDENTS	\$24,760	Each	10%		\$22,284	Other	F2
MS5DAYPRIVVIRT8	MS5DAYPRIVVIRT8	EMC SELECT	SEL GK PRV VRT MS 5DAY 8 STUDENTS	\$24,760	Each	10%		\$22,284	Other	F2
MS5DAYPUBVIRT	MS5DAYPUBVIRT	EMC SELECT	SEL GK PUB VRT MS 5DAY ONE STUDENT	\$3,095	Each	10%		\$2,786	Other	F2
MSILSO365PERUSER	MSILSO365PERUSER	EMC SELECT	SEL NH ILS O365 FOR ONE USER 1 YEAR	\$5	Each	10%		\$5	Other	F2
MSILSOF16PERUSER	MSILSOF16PERUSER	EMC SELECT	SEL NH ILS OFF 2016 FOR ONE USER 1 YEAR	\$5	Each	10%		\$5	Other	F2
MSILSPACKPERUSER	MSILSPACKPERUSER	EMC SELECT	SEL NH ILS PACK FOR ONE USER 1 YEAR	\$10	Each	10%		\$9	Other	F2
MSILSW10PERUSER	MSILSW10PERUSER	EMC SELECT	SEL NH ILS WIN10 FOR ONE USER 1 YEAR	\$5	Each	10%		\$5	Other	F2
MSONSLECPERDAY	MSONSLECPERDAY	EMC SELECT	SEL NH ONS LECTURE PER DAY	\$3,390	Each	10%		\$3,051	Other	F2
MSSUBMOD	MSSUBMOD	EMC SELECT	SEL MS ONDEMAND 1 YEAR SUBSCRIPTION	\$4,250	Each	10%		\$3,825	Other	F2
MSSUBPREMIUM	MSSUBPREMIUM	EMC SELECT	SEL MS PREMIUM 1 YEAR SUBSCRIPTION	\$12,500	Each	10%		\$11,250	Other	F2
MSSUBSTANDARD	MSSUBSTANDARD	EMC SELECT	SEL MS STANDARD 1 YEAR SUBSCRIPTION	\$7,500	Each	10%		\$6,750	Other	F2
MSTECH1DAYCLAS	MSTECH1DAYCLAS	EMC SELECT	SEL NH PUB VRT MS 1DAY ONE STUDENT	\$595	Each	10%		\$536	Other	F2
MSTECH1PRVONS10	MSTECH1PRVONS10	EMC SELECT	SEL NH PRV ONS MS 1DAY 10 STUDENTS	\$5,340	Each	10%		\$4,806	Other	F2
MSTECH1PRVVRT10	MSTECH1PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 1DAY 10 STUDENTS	\$3,500	Each	10%		\$3,150	Other	F2
MSTECH2DAYCLAS	MSTECH2DAYCLAS	EMC SELECT	SEL NH PUB VRT MS 2DAY ONE STUDENT	\$1,190	Each	10%		\$1,071	Other	F2
MSTECH2PRVONS10	MSTECH2PRVONS10	EMC SELECT	SEL NH PRV ONS MS 2DAY 10 STUDENTS	\$9,780	Each	10%		\$8,802	Other	F2
MSTECH2PRVVRT10	MSTECH2PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 2DAY 10 STUDENTS	\$7,000	Each	10%		\$6,300	Other	F2
MSTECH3DAYCLAS	MSTECH3DAYCLAS	EMC SELECT	SEL NH PUB VRT MS 3DAY ONE STUDENT	\$1,785	Each	10%		\$1,607	Other	F2
MSTECH3PRVONS10	MSTECH3PRVONS10	EMC SELECT	SEL NH PRV ONS MS 3DAY 10 STUDENTS	\$13,770	Each	10%		\$12,393	Other	F2
MSTECH3PRVVRT10	MSTECH3PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 3DAY 10 STUDENTS	\$10,500	Each	10%		\$9,450	Other	F2
MSTECH4DAYCLAS	MSTECH4DAYCLAS	EMC SELECT	SEL NH PUB VRT MS 4DAY ONE STUDENT	\$2,380	Each	10%		\$2,142	Other	F2
MSTECH4PRVONS10	MSTECH4PRVONS10	EMC SELECT	SEL NH PRV ONS MS 4DAY 10 STUDENTS	\$17,760	Each	10%		\$15,984	Other	F2
MSTECH4PRVVRT10	MSTECH4PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 4DAY 10 STUDENTS	\$14,000	Each	10%		\$12,600	Other	F2
MSTECH5DAYCLAS	MSTECH5DAYCLAS	EMC SELECT	SEL NH PUB VRT MS 5DAY ONE STUDENT	\$2,975	Each	10%		\$2,678	Other	F2
MSTECH5PRVONS10	MSTECH5PRVONS10	EMC SELECT	SEL NH PRV ONS MS 5DAY 10 STUDENTS	\$21,750	Each	10%		\$19,575	Other	F2
MSTECH5PRVVRT10	MSTECH5PRVVRT10	EMC SELECT	SEL NH PRV VRT MS 5DAY 10 STUDENTS	\$17,500	Each	10%		\$15,750	Other	F2
MSTOTACCESS1YR	MSTOTACCESS1YR	EMC SELECT	SEL GK MS TOTAL ACCESS PREMIUM 1Y SUB	\$3,995	Each	10%		\$3,596	Other	F2
M-S-U-CAX460H-VH	M-S-U-CAX460H-VH	EMC SELECT	SEL Cas Exp CAX460H-VH Slvr Upg Support	\$3,544	Each	10%		\$3,190	Other	F2
M-S-U-CAX460-L-H	M-S-U-CAX460-L-H	EMC SELECT	SEL Cas Exp CAX460L-H Slvr Upg Support	\$8,231	Each	10%		\$7,408	Other	F2
M-S-U-CAX460-L-M	M-S-U-CAX460-L-M	EMC SELECT	SEL Cas Exp CAX460L-M Slvr Upg Support	\$4,320	Each	10%		\$3,888	Other	F2
M-S-U-CAX460L-VH	M-S-U-CAX460L-VH	EMC SELECT	SEL Cas Exp CAX460L-VH Slvr Upg Support	\$11,774	Each	10%		\$10,597	Other	F2
M-S-U-CAX460-M-H	M-S-U-CAX460-M-H	EMC SELECT	SEL Cas Exp CAX460M-H Slvr Upg Support	\$3,911	Each	10%		\$3,520	Other	F2
M-S-U-CAX460M-VH	M-S-U-CAX460M-VH	EMC SELECT	SEL Cas Exp CAX460M-VH Slvr Upg Support	\$7,454	Each	10%		\$6,709	Other	F2
M-S-U-CAX460-U-H	M-S-U-CAX460-U-H	EMC SELECT	SEL Cas Exp CAX460U-H Slvr Upg Support	\$10,989	Each	10%		\$9,872	Other	F2
M-S-U-CAX460-U-L	M-S-U-CAX460-U-L	EMC SELECT	SEL Cas Exp CAX460U-L Slvr Upg Support	\$2,739	Each	10%		\$2,465	Other	F2
M-S-U-CAX460-U-M	M-S-U-CAX460-U-M	EMC SELECT	SEL Cas Exp CAX460U-M Slvr Upg Support	\$7,059	Each	10%		\$6,353	Other	F2
M-S-U-CAX460U-VH	M-S-U-CAX460U-VH	EMC SELECT	SEL CasExp CAX460U-VH Slvr UpgSupport	\$14,513	Each	10%		\$13,062	Other	F2
MSVODGK	MSVODGK	EMC SELECT	SEL GK WIN10/O365 ONE USER 1 YEAR - NA	\$20	Each	10%		\$18	Other	F2
MSWEBINARPERDAY	MSWEBINARPERDAY	EMC SELECT	SEL NH WEBINARS PER DAY	\$1,500	Each	10%		\$1,350	Other	F2
OLS-SERV-APR	OLS-SERV-APR	EMC SELECT	SEL-Advanced product repl. OLS	\$1,329	Each	10%		\$1,196	Other	F2
OLS-SERV-EWS	OLS-SERV-EWS	EMC SELECT	SEL-Extended Warranty OLS	\$1,329	Each	10%		\$1,196	Other	F2
ONSITEPRFSVC	ONSITEPRFSVC	EMC SELECT	SELECT NTPS Onsite Prof Svc (per Day)	\$2,647	Each	10%		\$2,382	Other	F2
OTM-FEE	OTM-FEE	EMC SELECT	SEL Boomi Taleo Migration Mngd Svcs	\$3,000	Each	10%		\$2,700	Other	F2
PEBESTBA	PEBESTBA	EMC SELECT	SEL Puppet Health Check	\$11,759	Each	10%		\$10,583	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	use drop-down	(REQUIRED)	(if applicable)
PE-MC	PE-MC	EMC SELECT	SEL Production Environment Add-on MC	\$5,344	Each	10%	\$4,809	Other	F2	
PE-MS	PE-MS	EMC SELECT	SEL Production Environment Add-on MS	\$3,053	Each	10%	\$2,748	Other	F2	
PM-O	PM-O	EMC SELECT	SEL Boomi Project Mngt-Hr Consltg Onsite	\$250	Each	10%	\$225	Other	F2	
PM-R	PM-R	EMC SELECT	SEL Boomi Project Mngt-Hr Consltg Remote	\$200	Each	10%	\$180	Other	F2	
PROFSERV1DAY	PROFSERV1DAY	EMC SELECT	SELECT NTPS Professional Svc (per day)	\$2,647	Each	10%	\$2,382	Other	F2	
PRVDENOMTC	PRVDENOMTC	EMC SELECT	SEL NH DENOMINATION PRIVATE COURSES	\$1	Each	10%	\$1	Other	F2	
PS.JMPSTRTBASX	PS.JMPSTRTBASX	EMC SELECT	SELECT NTPS ONSITE IMPLMNTN SVC (3-DAY)	\$9,529	Each	10%	\$8,576	Other	F2	
PS.JMPSTRTADX	PS.JMPSTRTADX	EMC SELECT	SELECT NTPS ONSITE IMPLMNTN SVC (ADD 1DY)	\$2,647	Each	10%	\$2,382	Other	F2	
PS.SABASEX	PS.SABASEX	EMC SELECT	SELECT NTPS ONSITE STORASSMINT ENTERPRISE	\$26,471	Each	10%	\$23,824	Other	F2	
PSTRAVELDAYX	PSTRAVELDAYX	EMC SELECT	SELECT NTPS PROF SVC TRAVEL DAY (PR DAY)	\$1,588	Each	10%	\$1,429	Other	F2	
PSU-SERV-APR	PSU-SERV-APR	EMC SELECT	SEL-Advanced product repl. pow sup	\$44	Each	10%	\$39	Other	F2	
PSU-SERV-EWS	PSU-SERV-EWS	EMC SELECT	SEL-Extended Warrantly pow sup	\$44	Each	10%	\$39	Other	F2	
PTC-1D	PTC-1D	EMC SELECT	SEL 1DAY DA TRAINING EXCLUDE EXPENSE	\$3,441	Each	10%	\$3,097	Other	F2	
PUPJUMPBASICS	PUPJUMPBASICS	EMC SELECT	SEL Basic Jumpstart Package (SD)	\$11,759	Each	10%	\$10,583	Other	F2	
PUPJUMPEXTSD	PUPJUMPEXTSD	EMC SELECT	SEL Extended Jumpstart Package (SD)	\$47,053	Each	10%	\$42,348	Other	F2	
PUPJUMPSTSD	PUPJUMPSTSD	EMC SELECT	SEL Standard Jumpstart Package (SD)	\$23,524	Each	10%	\$21,171	Other	F2	
PUPPETPRACTRNG	PUPPETPRACTRNG	EMC SELECT	SEL Puppet Practitioner Onsite Trng	\$21,176	Each	10%	\$19,059	Other	F2	
PUPPRACPRVIR	PUPPRACPRVIR	EMC SELECT	SEL Puppet Practitioner Virtual Trng	\$21,176	Each	10%	\$19,059	Other	F2	
PUP-PS-REMDAY	PUP-PS-REMDAY	EMC SELECT	SEL Puppet Remote Consulting	\$2,347	Each	10%	\$2,112	Other	F2	
PUPTRVLEXP	PUPTRVLEXP	EMC SELECT	SEL Puppet Travel and Expenses - 1 Week	\$3,235	Each	10%	\$2,912	Other	F2	
PUPUA1	PUPUA1	EMC SELECT	SEL Puppet Upgrade Assessment	\$11,759	Each	10%	\$10,583	Other	F2	
QFSB1TBSPPMM1	QFSB1TBSPPMM1	EMC SELECT	SELECT CT-QFS 10-100TB Spt/Mt 1Mo (prTB)	\$9	Each	10%	\$8	Other	F2	
QFSB1TBSPPMT1	QFSB1TBSPPMT1	EMC SELECT	SELECT CT-QFS 10-100TB Spt/Mt 1Yr (prTB)	\$113	Each	10%	\$102	Other	F2	
QFSB1TBSPPMT3	QFSB1TBSPPMT3	EMC SELECT	SELECT CT-QFS 10-100TB Spt/Mt 3Yr (prTB)	\$339	Each	10%	\$305	Other	F2	
QFSB1TBSPPMT5	QFSB1TBSPPMT5	EMC SELECT	SELECT CT-QFS 10-100TB Spt/Mt 5Yr (prTB)	\$565	Each	10%	\$508	Other	F2	
QFSB2TBSPPMM1	QFSB2TBSPPMM1	EMC SELECT	SELECT CT-QFS 101-250TB Spt/Mt 1Mo(prTB)	\$9	Each	10%	\$8	Other	F2	
QFSB2TBSPPMT1	QFSB2TBSPPMT1	EMC SELECT	SELECT CT-QFS 101-250TB Spt/Mt 1Yr(prTB)	\$107	Each	10%	\$96	Other	F2	
QFSB2TBSPPMT3	QFSB2TBSPPMT3	EMC SELECT	SELECT CT-QFS 101-250TB Spt/Mt 3Yr(prTB)	\$322	Each	10%	\$290	Other	F2	
QFSB2TBSPPMT5	QFSB2TBSPPMT5	EMC SELECT	SELECT CT-QFS 101-250TB Spt/Mt 5Yr(prTB)	\$538	Each	10%	\$484	Other	F2	
QFSB3TBSPPMM1	QFSB3TBSPPMM1	EMC SELECT	SELECT CT-QFS 251-500TB Spt/Mt 1Mo(prTB)	\$8	Each	10%	\$7	Other	F2	
QFSB3TBSPPMT1	QFSB3TBSPPMT1	EMC SELECT	SELECT CT-QFS 251-500TB Spt/Mt 1Yr(prTB)	\$101	Each	10%	\$91	Other	F2	
QFSB3TBSPPMT3	QFSB3TBSPPMT3	EMC SELECT	SELECT CT-QFS 251-500TB Spt/Mt 3Yr(prTB)	\$304	Each	10%	\$273	Other	F2	
QFSB3TBSPPMT5	QFSB3TBSPPMT5	EMC SELECT	SELECT CT-QFS 251-500TB Spt/Mt 5Yr(prTB)	\$506	Each	10%	\$455	Other	F2	
QFSB4TBSPPMM1	QFSB4TBSPPMM1	EMC SELECT	SELECT CT-QFS 501-750TB Spt/Mt 1Mo(prTB)	\$8	Each	10%	\$7	Other	F2	
QFSB4TBSPPMT1	QFSB4TBSPPMT1	EMC SELECT	SELECT CT-QFS 501-750TB Spt/Mt 1Yr(prTB)	\$95	Each	10%	\$86	Other	F2	
QFSB4TBSPPMT3	QFSB4TBSPPMT3	EMC SELECT	SELECT CT-QFS 501-750TB Spt/Mt 3Yr(prTB)	\$286	Each	10%	\$257	Other	F2	
QFSB4TBSPPMT5	QFSB4TBSPPMT5	EMC SELECT	SELECT CT-QFS 501-750TB Spt/Mt 5Yr(prTB)	\$478	Each	10%	\$430	Other	F2	
QFSB5TBSPPMM1	QFSB5TBSPPMM1	EMC SELECT	SELECT CT-QFS 751-1024TB Spt/Mt1Mo(prTB)	\$7	Each	10%	\$6	Other	F2	
QFSB5TBSPPMT1	QFSB5TBSPPMT1	EMC SELECT	SELECT CT-QFS 751-1024TB Spt/Mt1Yr(prTB)	\$89	Each	10%	\$80	Other	F2	
QFSB5TBSPPMT3	QFSB5TBSPPMT3	EMC SELECT	SELECT CT-QFS 751-1024TB Spt/Mt3Yr(prTB)	\$267	Each	10%	\$240	Other	F2	
QFSB5TBSPPMT5	QFSB5TBSPPMT5	EMC SELECT	SELECT CT-QFS 751-1024TB Spt/Mt5Yr(prTB)	\$446	Each	10%	\$401	Other	F2	
QFSB6TBSPPMM1	QFSB6TBSPPMM1	EMC SELECT	SELECT CT-QFS 1025+TB Spt/Mt 1Mo (prTB)	\$6	Each	10%	\$5	Other	F2	
QFSB6TBSPPMT1	QFSB6TBSPPMT1	EMC SELECT	SELECT CT-QFS 1025+TB Spt/Mt 1Yr (prTB)	\$71	Each	10%	\$64	Other	F2	
QFSB6TBSPPMT3	QFSB6TBSPPMT3	EMC SELECT	SELECT CT-QFS 1025+TB Spt/Mt 3Yr (prTB)	\$211	Each	10%	\$190	Other	F2	
QFSB6TBSPPMT5	QFSB6TBSPPMT5	EMC SELECT	SELECT CT-QFS 1025+TB Spt/Mt 5Yr (prTB)	\$351	Each	10%	\$316	Other	F2	
QFSTRAIN2BHD	QFSTRAIN2BHD	EMC SELECT	SELECT NTPS QFS ONSITE TRAINING (2-DAY)	\$10,059	Each	10%	\$9,053	Other	F2	
REDHATPUBVIRT1	REDHATPUBVIRT1	EMC SELECT	SEL GK Red Hat Demon 1 STUDENT	\$1	Each	10%	\$1	Other	F2	
REMINST1DAY	REMINST1DAY	EMC SELECT	SELECT NTPS Remote Install Sppt (1 Day)	\$1,906	Each	10%	\$1,715	Other	F2	
REMPROFSVC	REMPROFSVC	EMC SELECT	SELECT NTPS Remote Prof Svc (per Day)	\$1,906	Each	10%	\$1,715	Other	F2	



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
REN-ES-1000AN-D	REN-ES-1000AN-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
REN-ES-1000AP-D	REN-ES-1000AP-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
REN-ES-1000EM-D	REN-ES-1000EM-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
REN-ES-1000US-D	REN-ES-1000US-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
REN-ES-100AN-D	REN-ES-100AN-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 100AN	\$100	Each	10%	\$90	Other	F2
REN-ES-100AP-D	REN-ES-100AP-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 100AP	\$100	Each	10%	\$90	Other	F2
REN-ES-100EM-D	REN-ES-100EM-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 100EM	\$100	Each	10%	\$90	Other	F2
REN-ES-100US-D	REN-ES-100US-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 100US	\$100	Each	10%	\$90	Other	F2
REN-ES-1AN-D	REN-ES-1AN-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 1AN	\$1	Each	10%	\$1	Other	F2
REN-ES-1AP-D	REN-ES-1AP-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 1AP	\$1	Each	10%	\$1	Other	F2
REN-ES-1EM-D	REN-ES-1EM-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 1EM	\$1	Each	10%	\$1	Other	F2
REN-ES-1US-D	REN-ES-1US-D	EMC SELECT	SEL Splunk Standard SupREN Bucket 1US	\$1	Each	10%	\$1	Other	F2
REN-GS-1000AN-D	REN-GS-1000AN-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
REN-GS-1000AP-D	REN-GS-1000AP-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
REN-GS-1000EM-D	REN-GS-1000EM-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
REN-GS-1000US-D	REN-GS-1000US-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
REN-GS-100AN-D	REN-GS-100AN-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 100AN	\$100	Each	10%	\$90	Other	F2
REN-GS-100AP-D	REN-GS-100AP-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 100AP	\$100	Each	10%	\$90	Other	F2
REN-GS-100EM-D	REN-GS-100EM-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 100EM	\$100	Each	10%	\$90	Other	F2
REN-GS-100US-D	REN-GS-100US-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 100US	\$100	Each	10%	\$90	Other	F2
REN-GS-1AN-D	REN-GS-1AN-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 1AN	\$1	Each	10%	\$1	Other	F2
REN-GS-1AP-D	REN-GS-1AP-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 1AP	\$1	Each	10%	\$1	Other	F2
REN-GS-1EM-D	REN-GS-1EM-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 1EM	\$1	Each	10%	\$1	Other	F2
REN-GS-1US-D	REN-GS-1US-D	EMC SELECT	SEL Splunk Premium SupREN Bucket 1US	\$1	Each	10%	\$1	Other	F2
RHDENOMTC1	RHDENOMTC1	EMC SELECT	SEL RH DENOMINATIONAL	\$1	Each	10%	\$1	Other	F2
S120-CT-100	S120-CT-100	EMC SELECT	SEL: 1 COTERM SUPPORT UNIT T120	\$100	Each	10%	\$90	Other	F2
S120-RNW-100	S120-RNW-100	EMC SELECT	SEL: 1 RENEWAL SUPPORT UNIT, T120	\$118	Each	10%	\$106	Other	F2
S200-CT-100	S200-CT-100	EMC SELECT	SEL: 1 COTERM SUPPORT UNIT T200	\$100	Each	10%	\$90	Other	F2
S200-RNW-100	S200-RNW-100	EMC SELECT	SEL: 1 RENEWAL SUPPORT UNIT, T200	\$118	Each	10%	\$106	Other	F2
S3048APJ1PMC	S3048APJ1PMC	EMC SELECT	SEL S3048-ON 1 Yr ProSupport MC (4 hr)	\$1,169	Each	10%	\$1,052	Other	F2
S3048APJ1PNBD	S3048APJ1PNBD	EMC SELECT	SEL S3048-ON 1 Yr ProSupport NBD	\$937	Each	10%	\$843	Other	F2
S3048APJ3PMC	S3048APJ3PMC	EMC SELECT	SEL S3048-ON 3 Yr ProSupport MC (4 hr)	\$2,341	Each	10%	\$2,107	Other	F2
S3048APJ3PPMC	S3048APJ3PPMC	EMC SELECT	SEL S3048-ON 3Yr ProSupport Plus MC(4hr)	\$3,278	Each	10%	\$2,950	Other	F2
S3048APJ5PMC	S3048APJ5PMC	EMC SELECT	SEL S3048-ON 5 Yr ProSupport MC (4 hr)	\$3,746	Each	10%	\$3,371	Other	F2
S3048APJ5PNBD	S3048APJ5PNBD	EMC SELECT	SEL S3048-ON 5 Yr ProSupport NBD	\$1,872	Each	10%	\$1,685	Other	F2
S3048APJ5PPMC	S3048APJ5PPMC	EMC SELECT	SEL S3048-ON 5Yr ProSupport Plus MC(4hr)	\$5,244	Each	10%	\$4,720	Other	F2
S380-ASMB-1	S380-ASMB-1	EMC SELECT	SEL: T380 ASM BASIC YEAR 1	\$11,429	Each	10%	\$10,286	Other	F2
S380-ASMB-1Z2	S380-ASMB-1Z2	EMC SELECT	SEL: T380 ASM Basic Year 1, Z2	\$12,579	Each	10%	\$11,321	Other	F2
S380-ASMB-2	S380-ASMB-2	EMC SELECT	SEL: T380 ASM BASIC YEAR 2	\$4,571	Each	10%	\$4,114	Other	F2
S380-ASMB-2Z2	S380-ASMB-2Z2	EMC SELECT	SEL: T380 ASM Basic Year 2, Z2	\$5,033	Each	10%	\$4,530	Other	F2
S380-ASMG-1	S380-ASMG-1	EMC SELECT	SEL: T380 ASM GOLD YEAR 1	\$25,719	Each	10%	\$23,147	Other	F2
S380-ASMG-1Z2	S380-ASMG-1Z2	EMC SELECT	SEL: T380 ASM Gold Year 1, Z2	\$28,290	Each	10%	\$25,461	Other	F2
S380-ASMG-2	S380-ASMG-2	EMC SELECT	SEL: T380 ASM GOLD YEAR 2	\$10,288	Each	10%	\$9,259	Other	F2
S380-ASMG-2Z2	S380-ASMG-2Z2	EMC SELECT	SEL: T380 ASM Gold Year 2, Z2	\$11,327	Each	10%	\$10,194	Other	F2
S380-B-1-4HR	S380-B-1-4HR	EMC SELECT	SEL: T380 BASE YEAR 1 4HR	\$5,168	Each	10%	\$4,651	Other	F2
S380-B-1-4HRZ2	S380-B-1-4HRZ2	EMC SELECT	SEL: T380 Base, Year 1, 4HR, Z2	\$5,683	Each	10%	\$5,115	Other	F2
S380-B-1-PH	S380-B-1-PH	EMC SELECT	SEL: T380 Base, Year 1, 7x24PH UP	\$727	Each	10%	\$654	Other	F2
S380-B-1-PHZ2	S380-B-1-PHZ2	EMC SELECT	SEL: T380 Base, Year 1, 7x24PH UP, Z2	\$801	Each	10%	\$721	Other	F2
S380-B-1-SBD	S380-B-1-SBD	EMC SELECT	SEL: T380 BASE YEAR 1 SBD	\$4,562	Each	10%	\$4,106	Other	F2
S380-B-1-SBDZ2	S380-B-1-SBDZ2	EMC SELECT	SEL: T380 Base, Year 1, SBD, Z2	\$5,018	Each	10%	\$4,516	Other	F2

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Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
S380-B-2-4HR	S380-B-2-4HR	EMC SELECT	SEL: T380 BASEYEARS 24HR	\$7,135	Each	10%	\$6,422	Other	F2
S380-B-2-4HRZ2	S380-B-2-4HRZ2	EMC SELECT	SEL: T380 Base,Years 2,4HR,Z2	\$7,848	Each	10%	\$7,063	Other	F2
S380-B-2-NBD	S380-B-2-NBD	EMC SELECT	SEL: T380 BASEYEARS 2NBD	\$4,845	Each	10%	\$4,361	Other	F2
S380-B-2-NBDZ2	S380-B-2-NBDZ2	EMC SELECT	SEL: T380 Base,Years 2,NBD,Z2	\$5,329	Each	10%	\$4,796	Other	F2
S380-B-2-PH	S380-B-2-PH	EMC SELECT	SEL: T380 Base,Years 2,7x24PH UP	\$727	Each	10%	\$654	Other	F2
S380-B-2-PHZ2	S380-B-2-PHZ2	EMC SELECT	SEL: T380 Base,Years 2,7x24PH UP,Z2	\$801	Each	10%	\$721	Other	F2
S380-B-2-SBD	S380-B-2-SBD	EMC SELECT	SEL: T380 BASEYEARS 2SBD	\$6,272	Each	10%	\$5,645	Other	F2
S380-B-2-SBDZ2	S380-B-2-SBDZ2	EMC SELECT	SEL: T380 Base,Years 2,SBD,Z2	\$6,897	Each	10%	\$6,207	Other	F2
S380-BA-1-NBD	S380-BA-1-NBD	EMC SELECT	SEL: T380 Base, Year 1, NBD	\$3,634	Each	10%	\$3,271	Other	F2
S380-BA-1-NBDZ2	S380-BA-1-NBDZ2	EMC SELECT	SEL: T380 Base, Year 1, NBD,Z2	\$3,998	Each	10%	\$3,598	Other	F2
S380-BL-1-4HR	S380-BL-1-4HR	EMC SELECT	SEL: T380 BLSClIC10 SLT5Y14HR	\$76	Each	10%	\$68	Other	F2
S380-BL-1-4HRZ2	S380-BL-1-4HRZ2	EMC SELECT	SEL: T380 BlScLic,10 slts,Y1,4HR,Z2	\$83	Each	10%	\$75	Other	F2
S380-BL-1-NBD	S380-BL-1-NBD	EMC SELECT	SEL: T380 BlScLic,10 slts,Y1,NBD	\$54	Each	10%	\$49	Other	F2
S380-BL-1-NBDZ2	S380-BL-1-NBDZ2	EMC SELECT	SEL: T380 BlScLic,10 slts,Y1,NBD,Z2	\$61	Each	10%	\$55	Other	F2
S380-BL-1-PH	S380-BL-1-PH	EMC SELECT	SEL: T380 BS,10 slts,Y1,7x24PH UP	\$12	Each	10%	\$11	Other	F2
S380-BL-1-PHZ2	S380-BL-1-PHZ2	EMC SELECT	SEL: T380 BS,10 slts,Y1,7x24PH UP,Z2	\$14	Each	10%	\$13	Other	F2
S380-BL-1-SBD	S380-BL-1-SBD	EMC SELECT	SEL: T380 BLSCLIC10 SLT5Y1SBD	\$65	Each	10%	\$59	Other	F2
S380-BL-1-SBDZ2	S380-BL-1-SBDZ2	EMC SELECT	SEL: T380 BlScLic,10 slts,Y1,SBD,Z2	\$72	Each	10%	\$65	Other	F2
S380-BL-2-4HRSL	S380-BL-2-4HRSL	EMC SELECT	SEL: T380 BlScLic,10 slts Y2,4HR	\$114	Each	10%	\$103	Other	F2
S380-BL-2-4HRZ2	S380-BL-2-4HRZ2	EMC SELECT	SEL: T380 BlScLic,10 slts Y2,4HR,Z2	\$124	Each	10%	\$112	Other	F2
S380-BL-2-NBD	S380-BL-2-NBD	EMC SELECT	SEL: T380 BLSCLIC10 SLT5Y2NBD	\$71	Each	10%	\$64	Other	F2
S380-BL-2-NBDZ2	S380-BL-2-NBDZ2	EMC SELECT	SEL: T380 BlScLic,10 slts,Y2,NBD,Z2	\$81	Each	10%	\$73	Other	F2
S380-BL-2-PH	S380-BL-2-PH	EMC SELECT	SEL: T380 BS,10 slts,Y2,7x24PH UP	\$12	Each	10%	\$11	Other	F2
S380-BL-2-PHZ2	S380-BL-2-PHZ2	EMC SELECT	SEL: T380 BS,10 slts Y2,7x24PH UP,Z2	\$14	Each	10%	\$13	Other	F2
S380-BL-2-SBD	S380-BL-2-SBD	EMC SELECT	SEL: T380 BLSCLIC10 SLT5Y2SBD	\$84	Each	10%	\$76	Other	F2
S380-BL-2-SBDSL	S380-BL-2-SBDSL	EMC SELECT	SEL: T380 BlScLic,10 slts Y2 SBD	\$100	Each	10%	\$90	Other	F2
S380-BL-2SBDZ2SL	S380-BL-2SBDZ2SL	EMC SELECT	SEL: T380 BlScLic,10 slts,Y2,SBD,Z2	\$121	Each	10%	\$109	Other	F2
S380-CT-100	S380-CT-100	EMC SELECT	SEL: 1 COTERM SUPPORT UNIT T380	\$100	Each	10%	\$90	Other	F2
S380-D8-1-4HR	S380-D8-1-4HR	EMC SELECT	SEL: T380 Drvs,Year 1,4HR	\$2,025	Each	10%	\$1,823	Other	F2
S380-D8-1-4HRZ2	S380-D8-1-4HRZ2	EMC SELECT	SEL: T380 Drvs,Year 1,4HR,Z2	\$2,195	Each	10%	\$1,976	Other	F2
S380-D8-1-NBD	S380-D8-1-NBD	EMC SELECT	SEL: T380 Drvs Year 1,NBD	\$1,458	Each	10%	\$1,312	Other	F2
S380-D8-1-NBDZ2	S380-D8-1-NBDZ2	EMC SELECT	SEL: T380 Drvs Year 1,NBD,Z2	\$1,588	Each	10%	\$1,429	Other	F2
S380-D8-1-PH	S380-D8-1-PH	EMC SELECT	SEL: T380 Drvs Year 1,7x24PH UP	\$293	Each	10%	\$264	Other	F2
S380-D8-1-PHZ2	S380-D8-1-PHZ2	EMC SELECT	SEL: T380 Drvs Year 1,7x24PH UP,Z2	\$322	Each	10%	\$290	Other	F2
S380-D8-1-SBD	S380-D8-1-SBD	EMC SELECT	SEL: T380 Drvs,Year 1,SBD	\$1,805	Each	10%	\$1,625	Other	F2
S380-D8-1-SBDZ2	S380-D8-1-SBDZ2	EMC SELECT	SEL: T380 Drvs,Year 1,SBD,Z2	\$1,954	Each	10%	\$1,759	Other	F2
S380-D8-2-4HR	S380-D8-2-4HR	EMC SELECT	SEL: T380 Drvs Years 2+,4HR	\$2,766	Each	10%	\$2,489	Other	F2
S380-D8-2-4HRZ2	S380-D8-2-4HRZ2	EMC SELECT	SEL: T380 Drvs Years 2+,4HR,Z2	\$3,011	Each	10%	\$2,710	Other	F2
S380-D8-2-NBD	S380-D8-2-NBD	EMC SELECT	SEL: T380 Drvs Years 2+,NBD	\$1,943	Each	10%	\$1,749	Other	F2
S380-D8-2-NBDZ2	S380-D8-2-NBDZ2	EMC SELECT	SEL: T380 Drvs Years 2+,NBD,Z2	\$2,116	Each	10%	\$1,904	Other	F2
S380-D8-2-PH	S380-D8-2-PH	EMC SELECT	SEL: T380 Drvs Years 2+,7x24PH UP	\$293	Each	10%	\$264	Other	F2
S380-D8-2-PHZ2	S380-D8-2-PHZ2	EMC SELECT	SEL: T380 Drvs Years 2+,7x24PH UP,Z2	\$322	Each	10%	\$290	Other	F2
S380-D8-2-SBD	S380-D8-2-SBD	EMC SELECT	SEL: T380 Drvs Years 2+,SBD	\$2,451	Each	10%	\$2,206	Other	F2
S380-D8-2-SBDZ2	S380-D8-2-SBDZ2	EMC SELECT	SEL: T380 Drvs Years 2+,SBD,Z2	\$2,670	Each	10%	\$2,403	Other	F2
S380-DR-1-4HR	S380-DR-1-4HR	EMC SELECT	SEL: T380 DRVSYEAR 14HR	\$1,701	Each	10%	\$1,531	Other	F2
S380-DR-1-4HRZ2	S380-DR-1-4HRZ2	EMC SELECT	SEL: T380 Drvs,Year 1,4HR,Z2	\$1,870	Each	10%	\$1,683	Other	F2
S380-DR-1-NBD	S380-DR-1-NBD	EMC SELECT	SEL: T380 Drvs Year 1,NBD	\$1,206	Each	10%	\$1,085	Other	F2
S380-DR-1-NBDZ2	S380-DR-1-NBDZ2	EMC SELECT	SEL: T380 Drvs Year 1,NBD,Z2	\$1,335	Each	10%	\$1,202	Other	F2
S380-DR-1-PH	S380-DR-1-PH	EMC SELECT	SEL: T380 Drvs Year 1,7x24PH UP	\$242	Each	10%	\$218	Other	F2
S380-DR-1-PHZ2	S380-DR-1-PHZ2	EMC SELECT	SEL: T380 Drvs Year 1,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2
S380-DR-1-SBD	S380-DR-1-SBD	EMC SELECT	SEL: T380 DRVSYEAR 1SBD	\$1,481	Each	10%	\$1,333	Other	F2
S380-DR-1-SBDZ2	S380-DR-1-SBDZ2	EMC SELECT	SEL: T380 Drvs,Year 1,SBD,Z2	\$1,629	Each	10%	\$1,466	Other	F2
S380-DR-2-4HR	S380-DR-2-4HR	EMC SELECT	SEL: T380 DRVS YEARS 24HR	\$2,431	Each	10%	\$2,188	Other	F2
S380-DR-2-4HRZ2	S380-DR-2-4HRZ2	EMC SELECT	SEL: T380 Drvs Years 2,4HR,Z2	\$2,676	Each	10%	\$2,408	Other	F2
S380-DR-2-NBD	S380-DR-2-NBD	EMC SELECT	SEL: T380 DRVS YEARS 2NBD	\$1,608	Each	10%	\$1,447	Other	F2
S380-DR-2-NBDZ2	S380-DR-2-NBDZ2	EMC SELECT	SEL: T380 Drvs Years 2,NBD,Z2	\$1,780	Each	10%	\$1,602	Other	F2
S380-DR-2-PH	S380-DR-2-PH	EMC SELECT	SEL: T380 Drvs Years 2,7x24PH UP	\$242	Each	10%	\$218	Other	F2
S380-DR-2-PHZ2	S380-DR-2-PHZ2	EMC SELECT	SEL: T380 Drvs Years 2,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2
S380-DR-2-SBD	S380-DR-2-SBD	EMC SELECT	SEL: T380 DRVS YEARS 2SBD	\$2,115	Each	10%	\$1,904	Other	F2
S380-DR-2-SBDZ2	S380-DR-2-SBDZ2	EMC SELECT	SEL: T380 Drvs Years 2,SBD,Z2	\$2,333	Each	10%	\$2,100	Other	F2
S380-DV-1-4HR	S380-DV-1-4HR	EMC SELECT	SEL: T380 Drvs,Year 1,4HR	\$1,810	Each	10%	\$1,629	Other	F2
S380-DV-1-4HRZ2	S380-DV-1-4HRZ2	EMC SELECT	SEL: T380 Drvs,Year 1,4HR,Z2	\$1,981	Each	10%	\$1,783	Other	F2
S380-DV-1-NBD	S380-DV-1-NBD	EMC SELECT	SEL: T380 Drvs Year 1,NBD	\$1,288	Each	10%	\$1,159	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
S380-DV-1-NBDZ2	S380-DV-1-NBDZ2	EMC SELECT	SEL: T380 Drvs Year 1,NBD,Z2	\$1,417	Each	10%	\$1,275	Other	F2
S380-DV-1-PH	S380-DV-1-PH	EMC SELECT	SEL: T380 Drvs Year 1,7x24PH UP	\$258	Each	10%	\$232	Other	F2
S380-DV-1-PHZ2	S380-DV-1-PHZ2	EMC SELECT	SEL: T380 Drvs Year 1,7x24PH UP,Z2	\$284	Each	10%	\$256	Other	F2
S380-DV-1-SBD	S380-DV-1-SBD	EMC SELECT	SEL: T380 Drvs,Year 1,SBD	\$1,591	Each	10%	\$1,432	Other	F2
S380-DV-1-SBDZ2	S380-DV-1-SBDZ2	EMC SELECT	SEL: T380 Drvs,Year 1,SBD,Z2	\$1,739	Each	10%	\$1,565	Other	F2
S380-DV-2-4HR	S380-DV-2-4HR	EMC SELECT	SEL: T380 Drvs Years 2+,4HR	\$2,540	Each	10%	\$2,286	Other	F2
S380-DV-2-4HRZ2	S380-DV-2-4HRZ2	EMC SELECT	SEL: T380 Drvs Years 2+,4HR,Z2	\$2,785	Each	10%	\$2,507	Other	F2
S380-DV-2-NBD	S380-DV-2-NBD	EMC SELECT	SEL: T380 Drvs Years 2+,NBD	\$1,716	Each	10%	\$1,544	Other	F2
S380-DV-2-NBDZ2	S380-DV-2-NBDZ2	EMC SELECT	SEL: T380 Drvs Years 2+,NBD,Z2	\$1,890	Each	10%	\$1,701	Other	F2
S380-DV-2-PH	S380-DV-2-PH	EMC SELECT	SEL: T380 Drvs Years 2+,7x24PH UP	\$258	Each	10%	\$232	Other	F2
S380-DV-2-PHZ2	S380-DV-2-PHZ2	EMC SELECT	SEL: T380 Drvs Years 2+,7x24PH UP,Z2	\$284	Each	10%	\$256	Other	F2
S380-DV-2-SBD	S380-DV-2-SBD	EMC SELECT	SEL: T380 Drvs Years 2+,SBD	\$2,224	Each	10%	\$2,002	Other	F2
S380-DV-2-SBDZ2	S380-DV-2-SBDZ2	EMC SELECT	SEL: T380 Drvs Years 2+,SBD,Z2	\$2,443	Each	10%	\$2,199	Other	F2
S380-JASMB-1	S380-JASMB-1	EMC SELECT	SEL: T380-J ASM BASIC YEAR 1	\$26,289	Each	10%	\$23,660	Other	F2
S380-JASMB-1Z2	S380-JASMB-1Z2	EMC SELECT	SEL: T380-J ASM BASIC YEAR 1,Z2	\$26,722	Each	10%	\$24,050	Other	F2
S380-JASMB-2	S380-JASMB-2	EMC SELECT	SEL: T380-J ASM BASIC YEAR 2	\$10,518	Each	10%	\$9,466	Other	F2
S380-JASMB-2Z2	S380-JASMB-2Z2	EMC SELECT	SEL: T380-J ASM BASIC YEAR 2,Z2	\$11,571	Each	10%	\$10,414	Other	F2
S380-JASMG-1	S380-JASMG-1	EMC SELECT	SEL: T380-J ASM GOLD YEAR 1	\$40,574	Each	10%	\$36,517	Other	F2
S380-JASMG-1Z2	S380-JASMG-1Z2	EMC SELECT	SEL: T380-J ASM GOLD YEAR 1,Z2	\$44,633	Each	10%	\$40,170	Other	F2
S380-JASMG-2	S380-JASMG-2	EMC SELECT	SEL: T380-J ASM GOLD YEAR 2	\$16,233	Each	10%	\$14,610	Other	F2
S380-JASMG-2Z2	S380-JASMG-2Z2	EMC SELECT	SEL: T380-J ASM GOLD YEAR 2,Z2	\$17,859	Each	10%	\$16,073	Other	F2
S380-JDR-1-4HR	S380-JDR-1-4HR	EMC SELECT	SEL: T380 ENT DRVS, YEAR 1,4HR	\$3,541	Each	10%	\$3,187	Other	F2
S380-JDR-1-4HRZ2	S380-JDR-1-4HRZ2	EMC SELECT	SEL: T380 ENT DRVS, YEAR 1,4HR,Z2	\$3,896	Each	10%	\$3,506	Other	F2
S380-JDR-1-NBD	S380-JDR-1-NBD	EMC SELECT	SEL: T380 ENT DRVS Year 1,NBD	\$2,955	Each	10%	\$2,660	Other	F2
S380-JDR-1-NBDZ2	S380-JDR-1-NBDZ2	EMC SELECT	SEL: T380 ENT DRVS Year 1,NBD,Z2	\$3,251	Each	10%	\$2,926	Other	F2
S380-JDR-1-PH	S380-JDR-1-PH	EMC SELECT	SEL: T380 ENT DRVS Year 1,7x24PH UP	\$593	Each	10%	\$534	Other	F2
S380-JDR-1-PHZ2	S380-JDR-1-PHZ2	EMC SELECT	SEL: T380 ENT DRVS Year 1,7x24PH UP,Z2	\$651	Each	10%	\$586	Other	F2
S380-JDR-1-SBD	S380-JDR-1-SBD	EMC SELECT	SEL: T380 ENT DRVS, YEAR 1,SBD	\$3,246	Each	10%	\$2,921	Other	F2
S380-JDR-1-SBDZ2	S380-JDR-1-SBDZ2	EMC SELECT	SEL: T380 ENT DRVS, YEAR 1,SBD,Z2	\$3,571	Each	10%	\$3,214	Other	F2
S380-JDR-2-4HR	S380-JDR-2-4HR	EMC SELECT	SEL: T380 ENT DRVS YEARS 2,4HR	\$5,899	Each	10%	\$5,309	Other	F2
S380-JDR-2-4HRZ2	S380-JDR-2-4HRZ2	EMC SELECT	SEL: T380 ENT DRVS YEARS 2,4HR,Z2	\$6,495	Each	10%	\$5,846	Other	F2
S380-JDR-2-NBD	S380-JDR-2-NBD	EMC SELECT	SEL: T380 ENT DRVS YEARS 2,NBD	\$3,939	Each	10%	\$3,545	Other	F2
S380-JDR-2-NBDZ2	S380-JDR-2-NBDZ2	EMC SELECT	SEL: T380 ENT DRVS YEARS 2,NBD,Z2	\$4,334	Each	10%	\$3,901	Other	F2
S380-JDR-2-PH	S380-JDR-2-PH	EMC SELECT	SEL: T380 ENT DRVS YEARS 2,7x24PH UP	\$593	Each	10%	\$534	Other	F2
S380-JDR-2-PHZ2	S380-JDR-2-PHZ2	EMC SELECT	SEL: T380 ENT DRVS YEARS 2,7x24PH UP,Z2	\$651	Each	10%	\$586	Other	F2
S380-JDR-2-SBD	S380-JDR-2-SBD	EMC SELECT	SEL: T380 ENT DRVS YEARS 2,SBD	\$5,407	Each	10%	\$4,866	Other	F2
S380-JDR-2-SBDZ2	S380-JDR-2-SBDZ2	EMC SELECT	SEL: T380 ENT DRVS YEARS 2,SBD,Z2	\$5,955	Each	10%	\$5,360	Other	F2
S380-Q-1-4HR	S380-Q-1-4HR	EMC SELECT	SEL: T380 QIPYEAR 14HR	\$1,701	Each	10%	\$1,531	Other	F2
S380-Q-1-4HRZ2	S380-Q-1-4HRZ2	EMC SELECT	SEL: T380 QIP, Year 1,4HR,Z2	\$1,870	Each	10%	\$1,683	Other	F2
S380-Q-1-NBD	S380-Q-1-NBD	EMC SELECT	SEL: T380 QIP, Year 1,NBD	\$1,206	Each	10%	\$1,085	Other	F2
S380-Q-1-NBDZ2	S380-Q-1-NBDZ2	EMC SELECT	SEL: T380 QIP, Year 1,NBD,Z2	\$1,335	Each	10%	\$1,202	Other	F2
S380-Q-1-PH	S380-Q-1-PH	EMC SELECT	SEL: T380 QIP, Year 1,7x24PH UP	\$242	Each	10%	\$218	Other	F2
S380-Q-1-PHZ2	S380-Q-1-PHZ2	EMC SELECT	SEL: T380 QIP, Year 1,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2
S380-Q-1-SBD	S380-Q-1-SBD	EMC SELECT	SEL: T380 QIPYEAR 1SBD	\$1,481	Each	10%	\$1,333	Other	F2
S380-Q-1-SBDZ2	S380-Q-1-SBDZ2	EMC SELECT	SEL: T380 QIP, Year 1,SBD,Z2	\$1,629	Each	10%	\$1,466	Other	F2
S380-Q-2-4HR	S380-Q-2-4HR	EMC SELECT	SEL: T380 QIPYEARS 2 4HR	\$2,431	Each	10%	\$2,188	Other	F2
S380-Q-2-4HRZ2	S380-Q-2-4HRZ2	EMC SELECT	SEL: T380 QIP, Years 2 4HR,Z2	\$2,676	Each	10%	\$2,408	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S380-Q-2-NBD	S380-Q-2-NBD	EMC SELECT	SEL: T380 QIPYEARS 2 NBD	\$1,608	Each	10%	\$1,447	Other	F2
S380-Q-2-NBDZ2	S380-Q-2-NBDZ2	EMC SELECT	SEL: T380 QIP, Years 2 ,NBD, Z2	\$1,780	Each	10%	\$1,602	Other	F2
S380-Q-2-PH	S380-Q-2-PH	EMC SELECT	SEL: T380 QIP, Years 2 ,7x24PH UP	\$242	Each	10%	\$218	Other	F2
S380-Q-2-PHZ2	S380-Q-2-PHZ2	EMC SELECT	SEL: T380 QIP, Years 2 ,7x24PH UP, Z2	\$268	Each	10%	\$241	Other	F2
S380-Q-2-SBD	S380-Q-2-SBD	EMC SELECT	SEL: T380 QIPYEARS 2SBD	\$2,115	Each	10%	\$1,904	Other	F2
S380-Q-2-SBDZ2	S380-Q-2-SBDZ2	EMC SELECT	SEL: T380 QIP, Years 2, SBD, Z2	\$2,333	Each	10%	\$2,100	Other	F2
S380-RNW-100	S380-RNW-100	EMC SELECT	SEL: 1 RENEWAL SUPPORT UNIT, T380	\$118	Each	10%	\$106	Other	F2
S50E-CT-50	S50E-CT-50	EMC SELECT	SEL: 1 COTERM SUPPORT UNIT, T50e	\$50	Each	10%	\$45	Other	F2
S50E-D-1-4HC	S50E-D-1-4HC	EMC SELECT	SEL: T50E 24HR ONSITE, 1DR, UPG, 1MT	\$107	Each	10%	\$96	Other	F2
S50E-D-1-NBC	S50E-D-1-NBC	EMC SELECT	SEL: T50E NBD ONSITE, 1DR, UPG, 1MT	\$69	Each	10%	\$62	Other	F2
S50E-D-1-NRC	S50E-D-1-NRC	EMC SELECT	SEL: T50E NBD REP, 1DR, UPG, 1MT	\$39	Each	10%	\$35	Other	F2
S50E-D-1-SBC	S50E-D-1-SBC	EMC SELECT	SEL: T50E, SBD ONSITE, 1DR, UPG, 1MT	\$85	Each	10%	\$77	Other	F2
S50E-RNW-50	S50E-RNW-50	EMC SELECT	SEL: 1 RENEWAL SUPPORT UNIT, T50e	\$59	Each	10%	\$53	Other	F2
S5212APJ5PMC	S5212APJ5PMC	EMC SELECT	SEL S5212F-ON 5 Yr ProSupport MC (4 hr)	\$5,368	Each	10%	\$4,831	Other	F2
S5224APJ5PMC	S5224APJ5PMC	EMC SELECT	SEL S5224F-ON 5 Yr ProSupport MC (4 hr)	\$6,978	Each	10%	\$6,280	Other	F2
S5296APJ5PMC	S5296APJ5PMC	EMC SELECT	SEL S5296F-ON 5 Yr ProSupport MC (4 hr)	\$16,736	Each	10%	\$15,062	Other	F2
S680-ASMB-1	S680-ASMB-1	EMC SELECT	SEL: T680 ASM BASIC YEAR 1	\$11,429	Each	10%	\$10,286	Other	F2
S680-ASMB-1Z2	S680-ASMB-1Z2	EMC SELECT	SEL: T680 ASM Basic Year 1, Z2	\$12,579	Each	10%	\$11,321	Other	F2
S680-ASMB-2	S680-ASMB-2	EMC SELECT	SEL: T680 ASM BASIC YEAR 2	\$4,571	Each	10%	\$4,114	Other	F2
S680-ASMB-2Z2	S680-ASMB-2Z2	EMC SELECT	SEL: T680 ASM Basic Year 2, Z2	\$5,033	Each	10%	\$4,530	Other	F2
S680-ASMG-1	S680-ASMG-1	EMC SELECT	SEL: T680 ASM GOLD YEAR 1	\$25,719	Each	10%	\$23,147	Other	F2
S680-ASMG-1Z2	S680-ASMG-1Z2	EMC SELECT	SEL: T680 ASM Gold Year 1, Z2	\$28,290	Each	10%	\$25,461	Other	F2
S680-ASMG-2	S680-ASMG-2	EMC SELECT	SEL: T680 ASM GOLD YEAR 2	\$10,288	Each	10%	\$9,259	Other	F2
S680-ASMG-2Z2	S680-ASMG-2Z2	EMC SELECT	SEL: T680 ASM Gold Year 2, Z2	\$11,327	Each	10%	\$10,194	Other	F2
S680-B-1-4HR	S680-B-1-4HR	EMC SELECT	SEL: T680 BASE YEAR 1 4HR	\$6,720	Each	10%	\$6,048	Other	F2
S680-B-1-4HRZ2	S680-B-1-4HRZ2	EMC SELECT	SEL: T680 Base, Year 1, 4HR, Z2	\$7,392	Each	10%	\$6,653	Other	F2
S680-B-1-PH	S680-B-1-PH	EMC SELECT	SEL: T680 Base, Year 1, 7x24PH UP	\$947	Each	10%	\$852	Other	F2
S680-B-1-PHZ2	S680-B-1-PHZ2	EMC SELECT	SEL: T680 Base, Year 1, 7x24PH UP, Z2	\$1,045	Each	10%	\$941	Other	F2
S680-B-1-SBD	S680-B-1-SBD	EMC SELECT	SEL: T680 BASE YEAR 1 SBD	\$5,934	Each	10%	\$5,341	Other	F2
S680-B-1-SBDZ2	S680-B-1-SBDZ2	EMC SELECT	SEL: T680 Base, Year 1, SBD, Z2	\$6,528	Each	10%	\$5,875	Other	F2
S680-B-2-4HR	S680-B-2-4HR	EMC SELECT	SEL: T680 BASEYEARS 24HR	\$9,273	Each	10%	\$8,346	Other	F2
S680-B-2-4HRZ2	S680-B-2-4HRZ2	EMC SELECT	SEL: T680 Base, Years 2, 4HR, Z2	\$10,208	Each	10%	\$9,187	Other	F2
S680-B-2-NBD	S680-B-2-NBD	EMC SELECT	SEL: T680 BASEYEARS 2NBD	\$6,312	Each	10%	\$5,681	Other	F2
S680-B-2-NBDZ2	S680-B-2-NBDZ2	EMC SELECT	SEL: T680 Base, Years 2, NBD, Z2	\$6,956	Each	10%	\$6,260	Other	F2
S680-B-2-PH	S680-B-2-PH	EMC SELECT	SEL: T680 Base, Years 2, 7x24PH UP	\$947	Each	10%	\$852	Other	F2
S680-B-2-PHZ2	S680-B-2-PHZ2	EMC SELECT	SEL: T680 Base, Years 2, 7x24PH UP, Z2	\$1,045	Each	10%	\$941	Other	F2
S680-B-2-SBD	S680-B-2-SBD	EMC SELECT	SEL: T680 BASEYEARS 2SBD	\$8,163	Each	10%	\$7,347	Other	F2
S680-B-2-SBDZ2	S680-B-2-SBDZ2	EMC SELECT	SEL: T680 Base, Years 2, SBD, Z2	\$8,984	Each	10%	\$8,086	Other	F2
S680-BA-1-NBD	S680-BA-1-NBD	EMC SELECT	SEL: T680 Base, Year 1, NBD	\$4,735	Each	10%	\$4,262	Other	F2
S680-BA-1-NBDZ2	S680-BA-1-NBDZ2	EMC SELECT	SEL: T680 Base, Year 1, NBD, Z2	\$5,217	Each	10%	\$4,695	Other	F2
S680-BL-1-4HR	S680-BL-1-4HR	EMC SELECT	SEL: T680 BLSCLIC10 SLTSY14HR	\$76	Each	10%	\$68	Other	F2
S680-BL-1-4HRZ2	S680-BL-1-4HRZ2	EMC SELECT	SEL: T680 BLSCLic, 10 slts, Y1, 4HR, Z2	\$83	Each	10%	\$75	Other	F2
S680-BL-1-NBD	S680-BL-1-NBD	EMC SELECT	SEL: T680 BLSCLic, 10 slts, Y1, NBD	\$54	Each	10%	\$49	Other	F2
S680-BL-1-NBDZ2	S680-BL-1-NBDZ2	EMC SELECT	SEL: T680 BLSCLic, 10 slts, Y1, NBD, Z2	\$61	Each	10%	\$55	Other	F2
S680-BL-1-PH	S680-BL-1-PH	EMC SELECT	SEL: T680 BS, 10 slts, Y1, 7x24PH UP	\$12	Each	10%	\$11	Other	F2
S680-BL-1-PHZ2	S680-BL-1-PHZ2	EMC SELECT	SEL: T680 BS, 10 slts, Y1, 7x24PH UP, Z2	\$12	Each	10%	\$11	Other	F2
S680-BL-1-SBD	S680-BL-1-SBD	EMC SELECT	SEL: T680 BLSCLIC10 SLTSY1SBD	\$65	Each	10%	\$59	Other	F2
S680-BL-1-SBDZ2	S680-BL-1-SBDZ2	EMC SELECT	SEL: T680 BLSCLic, 10 slts, Y1, SBD, Z2	\$72	Each	10%	\$65	Other	F2
S680-BL-2-4HRSL	S680-BL-2-4HRSL	EMC SELECT	SEL: T680 BLSCLic, 10 slts, Y2, 4HR	\$114	Each	10%	\$103	Other	F2
S680-BL-24HRZ2SL	S680-BL-24HRZ2SL	EMC SELECT	SEL: T680 BLSCLic, 10 slts, Y2, 4HR, Z2	\$135	Each	10%	\$122	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S680-BL-2-NBD	S680-BL-2-NBD	EMC SELECT	SEL: T680 BLSCLIC10 SLTYS2NBD	\$71	Each	10%	\$64	Other	F2
S680-BL-2NBDZ2SL	S680-BL-2NBDZ2SL	EMC SELECT	SEL: T680 BISCLic,10 slts,Y2,NBD,Z2	\$81	Each	10%	\$73	Other	F2
S680-BL-2-PH	S680-BL-2-PH	EMC SELECT	SEL: T680 BS,10 slts,Y2,7x24PH UP	\$12	Each	10%	\$11	Other	F2
S680-BL-2-PHZ2	S680-BL-2-PHZ2	EMC SELECT	SEL: T680 BS,10 slts,Y2,7x24PH UP,Z2	\$14	Each	10%	\$13	Other	F2
S680-BL-2-SBDSL	S680-BL-2-SBDSL	EMC SELECT	SEL: T680 BISCLic,10 slts,Y2,SBD	\$100	Each	10%	\$90	Other	F2
S680-BL-2SBDZ2SL	S680-BL-2SBDZ2SL	EMC SELECT	SEL: T680 BISCLic,10 slts,Y2,SBD,Z2	\$121	Each	10%	\$109	Other	F2
S680-CT-100	S680-CT-100	EMC SELECT	SEL: 1 COTERM SUPPORT UNIT T680	\$100	Each	10%	\$90	Other	F2
S680-D8-1-4HR	S680-D8-1-4HR	EMC SELECT	SEL: T680 Drvs Year 1,4HR	\$2,025	Each	10%	\$1,823	Other	F2
S680-D8-1-4HRZ2	S680-D8-1-4HRZ2	EMC SELECT	SEL: T680 Drvs Year 1,4HR,Z2	\$2,195	Each	10%	\$1,976	Other	F2
S680-D8-1-NBD	S680-D8-1-NBD	EMC SELECT	SEL: T680 Drvs Year 1,NBD	\$1,458	Each	10%	\$1,312	Other	F2
S680-D8-1-NBDZ2	S680-D8-1-NBDZ2	EMC SELECT	SEL: T680 Drvs Year 1,NBD,Z2	\$1,588	Each	10%	\$1,429	Other	F2
S680-D8-1-PH	S680-D8-1-PH	EMC SELECT	SEL: T680 Drvs Year 1,7x24PH UP	\$293	Each	10%	\$264	Other	F2
S680-D8-1-PHZ2	S680-D8-1-PHZ2	EMC SELECT	SEL: T680 Drvs Year 1,7x24PH UP,Z2	\$322	Each	10%	\$290	Other	F2
S680-D8-1-SBD	S680-D8-1-SBD	EMC SELECT	SEL: T680 Drvs,Year 1,SBD	\$1,805	Each	10%	\$1,625	Other	F2
S680-D8-1-SBDZ2	S680-D8-1-SBDZ2	EMC SELECT	SEL: T680 Drvs,Year 1,SBD,Z2	\$1,954	Each	10%	\$1,759	Other	F2
S680-D8-2-4HR	S680-D8-2-4HR	EMC SELECT	SEL: T680 Drvs Years 2+,4HR	\$2,766	Each	10%	\$2,489	Other	F2
S680-D8-2-4HRZ2	S680-D8-2-4HRZ2	EMC SELECT	SEL: T680 Drvs Years 2+,4HR,Z2	\$3,011	Each	10%	\$2,710	Other	F2
S680-D8-2-NBD	S680-D8-2-NBD	EMC SELECT	SEL: T680 Drvs Years 2+,NBD	\$1,943	Each	10%	\$1,749	Other	F2
S680-D8-2-NBDZ2	S680-D8-2-NBDZ2	EMC SELECT	SEL: T680 Drvs Years 2+,NBD,Z2	\$2,116	Each	10%	\$1,904	Other	F2
S680-D8-2-PH	S680-D8-2-PH	EMC SELECT	SEL: T680 Drvs Years 2+,7x24PH UP	\$293	Each	10%	\$264	Other	F2
S680-D8-2-PHZ2	S680-D8-2-PHZ2	EMC SELECT	SEL: T680 Drvs Years 2+,7x24PH UP,Z2	\$322	Each	10%	\$290	Other	F2
S680-D8-2-SBD	S680-D8-2-SBD	EMC SELECT	SEL: T680 Drvs Years 2+,SBD	\$2,451	Each	10%	\$2,206	Other	F2
S680-D8-2-SBDZ2	S680-D8-2-SBDZ2	EMC SELECT	SEL: T680 Drvs Years 2+,SBD,Z2	\$2,670	Each	10%	\$2,403	Other	F2
S680-DR-1-4HR	S680-DR-1-4HR	EMC SELECT	SEL: T680 DRVS YEAR 14HR	\$1,701	Each	10%	\$1,531	Other	F2
S680-DR-1-4HRZ2	S680-DR-1-4HRZ2	EMC SELECT	SEL: T680 Drvs Year 1,4HR,Z2	\$1,870	Each	10%	\$1,683	Other	F2
S680-DR-1-NBD	S680-DR-1-NBD	EMC SELECT	SEL: T680 Drvs Year 1,NBD	\$1,206	Each	10%	\$1,085	Other	F2
S680-DR-1-NBDZ2	S680-DR-1-NBDZ2	EMC SELECT	SEL: T680 Drvs Year 1,NBD,Z2	\$1,335	Each	10%	\$1,202	Other	F2
S680-DR-1-PH	S680-DR-1-PH	EMC SELECT	SEL: T680 Drvs Year 1,7x24PH UP	\$242	Each	10%	\$218	Other	F2
S680-DR-1-PHZ2	S680-DR-1-PHZ2	EMC SELECT	SEL: T680 Drvs Year 1,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2
S680-DR-1-SBD	S680-DR-1-SBD	EMC SELECT	SEL: T680 DRVS YEAR 1SBD	\$1,481	Each	10%	\$1,333	Other	F2
S680-DR-1-SBDZ2	S680-DR-1-SBDZ2	EMC SELECT	SEL: T680 Drvs,Year 1,SBD,Z2	\$1,629	Each	10%	\$1,466	Other	F2
S680-DR-2-4HR	S680-DR-2-4HR	EMC SELECT	SEL: T680 DRVS YEARS 24HR	\$2,431	Each	10%	\$2,188	Other	F2
S680-DR-2-4HRZ2	S680-DR-2-4HRZ2	EMC SELECT	SEL: T680 Drvs Years 2,4HR,Z2	\$2,676	Each	10%	\$2,408	Other	F2
S680-DR-2-NBD	S680-DR-2-NBD	EMC SELECT	SEL: T680 DRVS YEARS 2NBD	\$1,608	Each	10%	\$1,447	Other	F2
S680-DR-2-NBDZ2	S680-DR-2-NBDZ2	EMC SELECT	SEL: T680 Drvs Years 2,NBD,Z2	\$1,780	Each	10%	\$1,602	Other	F2
S680-DR-2-PH	S680-DR-2-PH	EMC SELECT	SEL: T680 Drvs Years 2,7x24PH UP	\$242	Each	10%	\$218	Other	F2
S680-DR-2-PHZ2	S680-DR-2-PHZ2	EMC SELECT	SEL: T680 Drvs Years 2,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2
S680-DR-2-SBD	S680-DR-2-SBD	EMC SELECT	SEL: T680 DRVS YEARS 2SBD	\$2,115	Each	10%	\$1,904	Other	F2
S680-DR-2-SBDZ2	S680-DR-2-SBDZ2	EMC SELECT	SEL: T680 Drvs Years 2,SBD,Z2	\$2,333	Each	10%	\$2,100	Other	F2
S680-DV-1-4HR	S680-DV-1-4HR	EMC SELECT	SEL: T680 Drvs Year 1,4HR	\$1,810	Each	10%	\$1,629	Other	F2
S680-DV-1-4HRZ2	S680-DV-1-4HRZ2	EMC SELECT	SEL: T680 Drvs Year 1,4HR,Z2	\$1,981	Each	10%	\$1,785	Other	F2
S680-DV-1-NBD	S680-DV-1-NBD	EMC SELECT	SEL: T680 Drvs Year 1,NBD	\$1,288	Each	10%	\$1,159	Other	F2
S680-DV-1-NBDZ2	S680-DV-1-NBDZ2	EMC SELECT	SEL: T680 Drvs Year 1,NBD,Z2	\$1,417	Each	10%	\$1,275	Other	F2
S680-DV-1-PH	S680-DV-1-PH	EMC SELECT	SEL: T680 Drvs Year 1,7x24PH UP	\$258	Each	10%	\$232	Other	F2
S680-DV-1-PHZ2	S680-DV-1-PHZ2	EMC SELECT	SEL: T680 Drvs Year 1,7x24PH UP,Z2	\$284	Each	10%	\$256	Other	F2
S680-DV-1-SBD	S680-DV-1-SBD	EMC SELECT	SEL: T680 Drvs,Year 1,SBD	\$1,591	Each	10%	\$1,432	Other	F2
S680-DV-1-SBDZ2	S680-DV-1-SBDZ2	EMC SELECT	SEL: T680 Drvs,Year 1,SBD,Z2	\$1,739	Each	10%	\$1,565	Other	F2



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
S680-DV-2-4HR	S680-DV-2-4HR	EMC SELECT	SEL: T680 Drvs Years 2+,4HR	\$2,540	Each	10%	\$2,286	Other	F2
S680-DV-2-4HRZ2	S680-DV-2-4HRZ2	EMC SELECT	SEL: T680 Drvs Years 2+,4HR,Z2	\$2,785	Each	10%	\$2,507	Other	F2
S680-DV-2-NBD	S680-DV-2-NBD	EMC SELECT	SEL: T680 Drvs Years 2+, NBD	\$1,716	Each	10%	\$1,544	Other	F2
S680-DV-2-NBDZ2	S680-DV-2-NBDZ2	EMC SELECT	SEL: T680 Drvs Years 2+, NBD,Z2	\$1,890	Each	10%	\$1,701	Other	F2
S680-DV-2-PH	S680-DV-2-PH	EMC SELECT	SEL: T680 Drvs Years 2+, 7x24PH UP	\$258	Each	10%	\$232	Other	F2
S680-DV-2-PHZ2	S680-DV-2-PHZ2	EMC SELECT	SEL: T680 Drvs Years 2+, 7x24PH UP, Z2	\$284	Each	10%	\$256	Other	F2
S680-DV-2-SBD	S680-DV-2-SBD	EMC SELECT	SEL: T680 Drvs Years 2+, SBD	\$2,224	Each	10%	\$2,002	Other	F2
S680-DV-2-SBDZ2	S680-DV-2-SBDZ2	EMC SELECT	SEL: T680 Drvs Years 2+, SBD,Z2	\$2,443	Each	10%	\$2,199	Other	F2
S680-Q-1-4HR	S680-Q-1-4HR	EMC SELECT	SEL: T680 QIPYEAR 14HR	\$1,701	Each	10%	\$1,531	Other	F2
S680-Q-1-4HRZ2	S680-Q-1-4HRZ2	EMC SELECT	SEL: T680 QIP Year 1,4HR,Z2	\$1,870	Each	10%	\$1,683	Other	F2
S680-Q-1-NBD	S680-Q-1-NBD	EMC SELECT	SEL: T680 QIP Year 1,NBD	\$1,206	Each	10%	\$1,085	Other	F2
S680-Q-1-NBDZ2	S680-Q-1-NBDZ2	EMC SELECT	SEL: T680 QIP Year 1,NBD,Z2	\$1,335	Each	10%	\$1,202	Other	F2
S680-Q-1-PH	S680-Q-1-PH	EMC SELECT	SEL: T680 QIP Year 1, 7x24PH UP	\$242	Each	10%	\$218	Other	F2
S680-Q-1-PHZ2	S680-Q-1-PHZ2	EMC SELECT	SEL: T680 QIP Year 1, 7x24PH UP, Z2	\$268	Each	10%	\$241	Other	F2
S680-Q-1-SBD	S680-Q-1-SBD	EMC SELECT	SEL: T680 QIPYEAR 1SBD	\$1,481	Each	10%	\$1,333	Other	F2
S680-Q-1-SBDZ2	S680-Q-1-SBDZ2	EMC SELECT	SEL: T680 QIP, Year 1, SBD, Z2	\$1,629	Each	10%	\$1,466	Other	F2
S680-Q-2-4HR	S680-Q-2-4HR	EMC SELECT	SEL: T680 QIPYEARS 24HR	\$2,431	Each	10%	\$2,188	Other	F2
S680-Q-2-4HRZ2	S680-Q-2-4HRZ2	EMC SELECT	SEL: T680 QIP, Years 2, 4HR, Z2	\$2,676	Each	10%	\$2,408	Other	F2
S680-Q-2-NBD	S680-Q-2-NBD	EMC SELECT	SEL: T680 QIPYEARS 2NBD	\$1,608	Each	10%	\$1,447	Other	F2
S680-Q-2-NBDZ2	S680-Q-2-NBDZ2	EMC SELECT	SEL: T680 QIP, Years 2, NBD, Z2	\$1,780	Each	10%	\$1,602	Other	F2
S680-Q-2-PH	S680-Q-2-PH	EMC SELECT	SEL: T680 QIP, Years 2, 7x24PH UP	\$242	Each	10%	\$218	Other	F2
S680-Q-2-PHZ2	S680-Q-2-PHZ2	EMC SELECT	SEL: T680 QIP, Years 2, 7x24PH UP, Z2	\$268	Each	10%	\$241	Other	F2
S680-Q-2-SBD	S680-Q-2-SBD	EMC SELECT	SEL: T680 QIPYEARS 2SBD	\$2,115	Each	10%	\$1,904	Other	F2
S680-Q-2-SBDZ2	S680-Q-2-SBDZ2	EMC SELECT	SEL: T680 QIP, Years 2, SBD, Z2	\$2,333	Each	10%	\$2,100	Other	F2
S680-RNW-100	S680-RNW-100	EMC SELECT	SEL: 1 RENEWAL SUPPORT UNIT, T680	\$118	Each	10%	\$106	Other	F2
S950-ASMB-1	S950-ASMB-1	EMC SELECT	SEL: T950 ASM BASIC YEAR 1	\$11,429	Each	10%	\$10,286	Other	F2
S950-ASMB-1Z2	S950-ASMB-1Z2	EMC SELECT	SEL: T950 ASM Basic Year 1, Z2	\$12,579	Each	10%	\$11,321	Other	F2
S950-ASMB-2	S950-ASMB-2	EMC SELECT	SEL: T950 ASM BASIC YEAR 2	\$4,571	Each	10%	\$4,114	Other	F2
S950-ASMB-2Z2	S950-ASMB-2Z2	EMC SELECT	SEL: T950 ASM Basic Year 2, Z2	\$5,033	Each	10%	\$4,530	Other	F2
S950-ASMG-1	S950-ASMG-1	EMC SELECT	SEL: T950 ASM GOLD YEAR 1	\$25,719	Each	10%	\$23,147	Other	F2
S950-ASMG-1Z2	S950-ASMG-1Z2	EMC SELECT	SEL: T950 ASM Gold Year 1, Z2	\$28,290	Each	10%	\$25,461	Other	F2
S950-ASMG-2	S950-ASMG-2	EMC SELECT	SEL: T950 ASM GOLD YEAR 2	\$10,288	Each	10%	\$9,259	Other	F2
S950-ASMG-2Z2	S950-ASMG-2Z2	EMC SELECT	SEL: T950 ASM Gold Year 2, Z2	\$11,327	Each	10%	\$10,194	Other	F2
S950-B-1-4HR	S950-B-1-4HR	EMC SELECT	SEL: T950 BASE YEAR 1 4HR	\$7,760	Each	10%	\$6,984	Other	F2
S950-B-1-4HRZ2	S950-B-1-4HRZ2	EMC SELECT	SEL: T950 Base, Year 1, 4HR, Z2	\$8,535	Each	10%	\$7,682	Other	F2
S950-B-1-PH	S950-B-1-PH	EMC SELECT	SEL: T950 Base, Year 1, 7x24PH UP	\$1,094	Each	10%	\$985	Other	F2
S950-B-1-PHZ2	S950-B-1-PHZ2	EMC SELECT	SEL: T950 Base, Year 1, 7x24PH UP, Z2	\$1,205	Each	10%	\$1,085	Other	F2
S950-B-1-SBD	S950-B-1-SBD	EMC SELECT	SEL: T950 BASE YEAR 1, SBD	\$6,859	Each	10%	\$6,173	Other	F2
S950-B-1-SBDZ2	S950-B-1-SBDZ2	EMC SELECT	SEL: T950 Base, Year 1, SBD, Z2	\$7,546	Each	10%	\$6,791	Other	F2
S950-B-2-4HR	S950-B-2-4HR	EMC SELECT	SEL: T950 BASEYEARS 2 4HR	\$10,714	Each	10%	\$9,843	Other	F2
S950-B-2-4HRZ2	S950-B-2-4HRZ2	EMC SELECT	SEL: T950 Base Years 2 4HR, Z2	\$11,790	Each	10%	\$10,611	Other	F2
S950-B-2-NBD	S950-B-2-NBD	EMC SELECT	SEL: T950 BASEYEARS 2NBD	\$7,285	Each	10%	\$6,657	Other	F2
S950-B-2-NBDZ2	S950-B-2-NBDZ2	EMC SELECT	SEL: T950 Base Years 2 NBD, Z2	\$8,022	Each	10%	\$7,220	Other	F2
S950-B-2-PH	S950-B-2-PH	EMC SELECT	SEL: T950 Base, Years 2, 7x24PH UP	\$1,094	Each	10%	\$985	Other	F2
S950-B-2-PHZ2	S950-B-2-PHZ2	EMC SELECT	SEL: T950 Base, Years 2, 7x24PH UP, Z2	\$1,205	Each	10%	\$1,085	Other	F2
S950-B-2-SBD	S950-B-2-SBD	EMC SELECT	SEL: T950 BASEYEARS 2SBD	\$9,438	Each	10%	\$8,494	Other	F2
S950-B-2-SBDZ2	S950-B-2-SBDZ2	EMC SELECT	SEL: T950 Base, Years 2, SBD, Z2	\$10,394	Each	10%	\$9,355	Other	F2
S950-BA-1-NBD	S950-BA-1-NBD	EMC SELECT	SEL: T950 Base, Year 1, NBD	\$5,464	Each	10%	\$4,918	Other	F2
S950-BA-1-NBDZ2	S950-BA-1-NBDZ2	EMC SELECT	SEL: T950 Base, Year 1, NBD, Z2	\$6,017	Each	10%	\$5,415	Other	F2
S950-BL-1-4HR	S950-BL-1-4HR	EMC SELECT	SEL: T950 BLSCLIC100 SLTS14HR	\$738	Each	10%	\$664	Other	F2
S950-BL-1-4HRZ2	S950-BL-1-4HRZ2	EMC SELECT	SEL: T950 BiScLic, 100 slts, 1,4HR, Z2	\$812	Each	10%	\$731	Other	F2
S950-BL-1-NBD	S950-BL-1-NBD	EMC SELECT	SEL: T950 BiScLic, 100 slts, Y1, NBD	\$517	Each	10%	\$465	Other	F2
S950-BL-1-NBDZ2	S950-BL-1-NBDZ2	EMC SELECT	SEL: T950 BiScLic, 100 slts, Y1, NBD, Z2	\$575	Each	10%	\$518	Other	F2
S950-BL-1-PH	S950-BL-1-PH	EMC SELECT	SEL: T950 BS, 100 slts, Y1, 7x24PH UP	\$104	Each	10%	\$94	Other	F2
S950-BL-1-PHZ2	S950-BL-1-PHZ2	EMC SELECT	SEL: T950 BS, 100 slts, Y1, 7x24PH UP, Z2	\$116	Each	10%	\$104	Other	F2
S950-BL-1-SBD	S950-BL-1-SBD	EMC SELECT	SEL: T950 BLSCLIC100 SLTSY1 SBD	\$641	Each	10%	\$577	Other	F2
S950-BL-1-SBDZ2	S950-BL-1-SBDZ2	EMC SELECT	SEL: T950 BiScLic, 100 slts, Y1 SBD, Z2	\$708	Each	10%	\$637	Other	F2
S950-BL-2-4HR	S950-BL-2-4HR	EMC SELECT	SEL: T950 BLSCLIC100 SLTS Y24HR	\$1,060	Each	10%	\$954	Other	F2
S950-BL-2-4HRZ2	S950-BL-2-4HRZ2	EMC SELECT	SEL: T950 BiScLic, 100 slts, Y2, 4HR, Z2	\$1,175	Each	10%	\$1,058	Other	F2
S950-BL-2-NBD	S950-BL-2-NBD	EMC SELECT	SEL: T950 BLSCLIC100 SLTSY2NBD	\$688	Each	10%	\$619	Other	F2
S950-BL-2-NBDZ2	S950-BL-2-NBDZ2	EMC SELECT	SEL: T950 BiScLic, 100 slts, Y2, NBD, Z2	\$766	Each	10%	\$689	Other	F2
S950-BL-2-PH	S950-BL-2-PH	EMC SELECT	SEL: T950 BS, 100 slts, Y2, 7x24PH UP	\$104	Each	10%	\$94	Other	F2
S950-BL-2-PHZ2	S950-BL-2-PHZ2	EMC SELECT	SEL: T950 BS, 100 slts, Y2, 7x24PH UP, Z2	\$116	Each	10%	\$104	Other	F2
S950-BL-2-SBD	S950-BL-2-SBD	EMC SELECT	SEL: T950 BLSCLIC100 SLTSY2SBD	\$923	Each	10%	\$831	Other	F2
S950-BL-2-SBDZ2	S950-BL-2-SBDZ2	EMC SELECT	SEL: T950 BiScLic, 100 slts, Y2, SBD, Z2	\$1,016	Each	10%	\$914	Other	F2
S950-CT-100	S950-CT-100	EMC SELECT	SEL: 1 COTERM SUPPORT UNIT T950	\$100	Each	10%	\$90	Other	F2
S950-D8-1-4HR	S950-D8-1-4HR	EMC SELECT	SEL: T950 Drvs, Year 1, 4HR	\$2,025	Each	10%	\$1,823	Other	F2

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)		
S950-D8-1-4HRZ2	S950-D8-1-4HRZ2	EMC SELECT	SEL: T950 Drvs, Year 1,4HR,Z2	\$2,195	Each	10%	\$1,976	Other	F2	
S950-D8-1-NBD	S950-D8-1-NBD	EMC SELECT	SEL: T950 Drvs Year 1,NBD	\$1,458	Each	10%	\$1,312	Other	F2	
S950-D8-1-NBDZ2	S950-D8-1-NBDZ2	EMC SELECT	SEL: T950 Drvs Year 1,NBD,Z2	\$1,417	Each	10%	\$1,275	Other	F2	
S950-D8-1-PH	S950-D8-1-PH	EMC SELECT	SEL: T950 Drvs Year 1,7x24PH UP	\$293	Each	10%	\$264	Other	F2	
S950-D8-1-PHZ2	S950-D8-1-PHZ2	EMC SELECT	SEL: T950 Drvs Year 1,7x24PH UP,Z2	\$322	Each	10%	\$290	Other	F2	
S950-D8-1-SBD	S950-D8-1-SBD	EMC SELECT	SEL: T950 Drvs,Year 1,SBD	\$1,805	Each	10%	\$1,625	Other	F2	
S950-D8-1-SBDZ2	S950-D8-1-SBDZ2	EMC SELECT	SEL: T950 Drvs,Year 1,SBD,Z2	\$1,954	Each	10%	\$1,759	Other	F2	
S950-D8-2-4HR	S950-D8-2-4HR	EMC SELECT	SEL: T950 Drvs Years 2+,4HR	\$2,766	Each	10%	\$2,489	Other	F2	
S950-D8-2-4HRZ2	S950-D8-2-4HRZ2	EMC SELECT	SEL: T950 Drvs Years 2+,4HR,Z2	\$3,011	Each	10%	\$2,710	Other	F2	
S950-D8-2-NBD	S950-D8-2-NBD	EMC SELECT	SEL: T950 Drvs Years 2+,NBD	\$1,943	Each	10%	\$1,749	Other	F2	
S950-D8-2-NBDZ2	S950-D8-2-NBDZ2	EMC SELECT	SEL: T950 Drvs Years 2+,NBD,Z2	\$2,116	Each	10%	\$1,904	Other	F2	
S950-D8-2-PH	S950-D8-2-PH	EMC SELECT	SEL: T950 Drvs Years 2+,7x24PH UP	\$293	Each	10%	\$264	Other	F2	
S950-D8-2-PHZ2	S950-D8-2-PHZ2	EMC SELECT	SEL: T950 Drvs Years 2+,7x24PH UP,Z2	\$322	Each	10%	\$290	Other	F2	
S950-D8-2-SBD	S950-D8-2-SBD	EMC SELECT	SEL: T950 Drvs Years 2+,SBD	\$2,451	Each	10%	\$2,206	Other	F2	
S950-D8-2-SBDZ2	S950-D8-2-SBDZ2	EMC SELECT	SEL: T950 Drvs Years 2+,SBD,Z2	\$2,670	Each	10%	\$2,403	Other	F2	
S950-DR-1-4HR	S950-DR-1-4HR	EMC SELECT	SEL: T950 DRVS YEAR 14HR	\$1,701	Each	10%	\$1,531	Other	F2	
S950-DR-1-4HRZ2	S950-DR-1-4HRZ2	EMC SELECT	SEL: T950 Drvs, Year 1,4HR,Z2	\$1,870	Each	10%	\$1,683	Other	F2	
S950-DR-1-NBD	S950-DR-1-NBD	EMC SELECT	SEL: T950 Drvs Year 1,NBD	\$1,206	Each	10%	\$1,085	Other	F2	
S950-DR-1-NBDZ2	S950-DR-1-NBDZ2	EMC SELECT	SEL: T950 Drvs Year 1,NBD,Z2	\$1,335	Each	10%	\$1,202	Other	F2	
S950-DR-1-PH	S950-DR-1-PH	EMC SELECT	SEL: T950 Drvs Year 1,7x24PH UP	\$242	Each	10%	\$218	Other	F2	
S950-DR-1-PHZ2	S950-DR-1-PHZ2	EMC SELECT	SEL: T950 Drvs Year 1,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2	
S950-DR-1-SBD	S950-DR-1-SBD	EMC SELECT	SEL: T950 DRVSYEAR 1SBD	\$1,481	Each	10%	\$1,333	Other	F2	
S950-DR-1-SBDZ2	S950-DR-1-SBDZ2	EMC SELECT	SEL: T950 Drvs,Year 1,SBD,Z2	\$1,629	Each	10%	\$1,466	Other	F2	
S950-DR-2-4HR	S950-DR-2-4HR	EMC SELECT	SEL: T950 DRVS YEARS 24HR	\$2,431	Each	10%	\$2,188	Other	F2	
S950-DR-2-4HRZ2	S950-DR-2-4HRZ2	EMC SELECT	SEL: T950 Drvs Years 2,4HR,Z2	\$2,676	Each	10%	\$2,408	Other	F2	
S950-DR-2-NBD	S950-DR-2-NBD	EMC SELECT	SEL: T950 DRVS YEARS 2NBD	\$1,608	Each	10%	\$1,447	Other	F2	
S950-DR-2-NBDZ2	S950-DR-2-NBDZ2	EMC SELECT	SEL: T950 Drvs Years 2,NBD,Z2	\$1,780	Each	10%	\$1,602	Other	F2	
S950-DR-2-PH	S950-DR-2-PH	EMC SELECT	SEL: T950 Drvs Years 2,7x24PH UP	\$242	Each	10%	\$218	Other	F2	
S950-DR-2-PHZ2	S950-DR-2-PHZ2	EMC SELECT	SEL: T950 Drvs Years 2,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2	
S950-DR-2-SBD	S950-DR-2-SBD	EMC SELECT	SEL: T950 DRVS YEARS 2SBD	\$2,115	Each	10%	\$1,904	Other	F2	
S950-DR-2-SBDZ2	S950-DR-2-SBDZ2	EMC SELECT	SEL: T950 Drvs Years 2,SBD,Z2	\$2,333	Each	10%	\$2,100	Other	F2	
S950-DV-1-4HR	S950-DV-1-4HR	EMC SELECT	SEL: T950 Drvs, Year 1,4HR	\$1,810	Each	10%	\$1,629	Other	F2	
S950-DV-1-4HRZ2	S950-DV-1-4HRZ2	EMC SELECT	SEL: T950 Drvs, Year 1,4HR,Z2	\$1,981	Each	10%	\$1,783	Other	F2	
S950-DV-1-NBD	S950-DV-1-NBD	EMC SELECT	SEL: T950 Drvs Year 1,NBD	\$1,288	Each	10%	\$1,159	Other	F2	
S950-DV-1-NBDZ2	S950-DV-1-NBDZ2	EMC SELECT	SEL: T950 Drvs Year 1,NBD,Z2	\$1,417	Each	10%	\$1,275	Other	F2	
S950-DV-1-PH	S950-DV-1-PH	EMC SELECT	SEL: T950 Drvs Year 1,7x24PH UP	\$258	Each	10%	\$232	Other	F2	
S950-DV-1-PHZ2	S950-DV-1-PHZ2	EMC SELECT	SEL: T950 Drvs Year 1,7x24PH UP,Z2	\$284	Each	10%	\$256	Other	F2	
S950-DV-1-SBD	S950-DV-1-SBD	EMC SELECT	SEL: T950 Drvs,Year 1,SBD	\$1,591	Each	10%	\$1,432	Other	F2	
S950-DV-1-SBDZ2	S950-DV-1-SBDZ2	EMC SELECT	SEL: T950 Drvs,Year 1,SBD,Z2	\$1,739	Each	10%	\$1,565	Other	F2	
S950-DV-2-4HR	S950-DV-2-4HR	EMC SELECT	SEL: T950 Drvs Years 2+,4HR	\$2,540	Each	10%	\$2,286	Other	F2	
S950-DV-2-4HRZ2	S950-DV-2-4HRZ2	EMC SELECT	SEL: T950 Drvs Years 2+,4HR,Z2	\$2,785	Each	10%	\$2,507	Other	F2	
S950-DV-2-NBD	S950-DV-2-NBD	EMC SELECT	SEL: T950 Drvs Years 2+,NBD	\$1,716	Each	10%	\$1,544	Other	F2	
S950-DV-2-NBDZ2	S950-DV-2-NBDZ2	EMC SELECT	SEL: T950 Drvs Years 2+,NBD,Z2	\$1,890	Each	10%	\$1,701	Other	F2	
S950-DV-2-PH	S950-DV-2-PH	EMC SELECT	SEL: T950 Drvs Years 2+,7x24PH UP	\$258	Each	10%	\$232	Other	F2	
S950-DV-2-PHZ2	S950-DV-2-PHZ2	EMC SELECT	SEL: T950 Drvs Years 2+,7x24PH UP,Z2	\$284	Each	10%	\$256	Other	F2	
S950-DV-2-SBD	S950-DV-2-SBD	EMC SELECT	SEL: T950 Drvs Years 2+,SBD	\$2,224	Each	10%	\$2,002	Other	F2	
S950-DV-2-SBDZ2	S950-DV-2-SBDZ2	EMC SELECT	SEL: T950 Drvs Years 2+,SBD,Z2	\$2,443	Each	10%	\$2,199	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	Column L (Column I	Column K)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S950-DX-1-4HR	S950-DX-1-4HR	EMC SELECT	SEL: T950 DEX (EA)YEAR 14HR	\$0	Each	10%	\$0	Other	F2
S950-DX-1-4HRSL	S950-DX-1-4HRSL	EMC SELECT	SEL: T950 DEX (ea),Year 1,4HR	\$1,714	Each	10%	\$1,543	Other	F2
S950-DX-1-4HRZ2	S950-DX-1-4HRZ2	EMC SELECT	SEL: T950 DEX (ea),Year 1,4HR,Z2	\$0	Each	10%	\$0	Other	F2
S950-DX-14HRZ2SL	S950-DX-14HRZ2SL	EMC SELECT	SEL: T950 DEX (ea),Year 1,4HR,Z2	\$1,890	Each	10%	\$1,701	Other	F2
S950-DX-1-NBD	S950-DX-1-NBD	EMC SELECT	SEL: T950 DEX (ea),Year 1,NBD	\$1,288	Each	10%	\$1,159	Other	F2
S950-DX-1-NBDZ2	S950-DX-1-NBDZ2	EMC SELECT	SEL: T950 DEX (ea),Year 1,NBD,Z2	\$1,425	Each	10%	\$1,283	Other	F2
S950-DX-1-PH	S950-DX-1-PH	EMC SELECT	SEL: T950 DEX (ea),Year 1,7x24PH UP	\$258	Each	10%	\$232	Other	F2
S950-DX-1-PHZ2	S950-DX-1-PHZ2	EMC SELECT	SEL: T950 DEX (ea),Year 1,7x24PH UP,Z2	\$287	Each	10%	\$258	Other	F2
S950-DX-1-SBD	S950-DX-1-SBD	EMC SELECT	SEL: T950 DEX (EA)YEAR 1SBD	\$0	Each	10%	\$0	Other	F2
S950-DX-1-SBDSL	S950-DX-1-SBDSL	EMC SELECT	SEL: T950 DEX (ea),Year 1,SBD	\$1,377	Each	10%	\$1,239	Other	F2
S950-DX-1-SBDZ2	S950-DX-1-SBDZ2	EMC SELECT	SEL: T950 DEX (ea),Year 1,SBD,Z2	\$0	Each	10%	\$0	Other	F2
S950-DX-1-SBDZ2SL	S950-DX-1-SBDZ2SL	EMC SELECT	SEL: T950 DEX (ea),Year 1,SBD,Z2	\$1,519	Each	10%	\$1,367	Other	F2
S950-DX-2-4HR	S950-DX-2-4HR	EMC SELECT	SEL: T950 DEX (EA)YEARS 24HR	\$2,857	Each	10%	\$2,571	Other	F2
S950-DX-2-4HRZ2	S950-DX-2-4HRZ2	EMC SELECT	SEL: T950 DEX (ea),Years 2,4HR,Z2	\$3,151	Each	10%	\$2,836	Other	F2
S950-DX-2-NBD	S950-DX-2-NBD	EMC SELECT	SEL: T950 DEX (EA)YEARS 2NBD	\$1,716	Each	10%	\$1,544	Other	F2
S950-DX-2-NBDZ2	S950-DX-2-NBDZ2	EMC SELECT	SEL: T950 DEX (ea),Years 2,NBD,Z2	\$1,900	Each	10%	\$1,710	Other	F2
S950-DX-2-PH	S950-DX-2-PH	EMC SELECT	SEL: T950 DEX (ea),Years 2,7x24PH UP	\$258	Each	10%	\$232	Other	F2
S950-DX-2-PHZ2	S950-DX-2-PHZ2	EMC SELECT	SEL: T950 DEX (ea) Years 2,7x24PH UP,Z2	\$287	Each	10%	\$258	Other	F2
S950-DX-2-SBD	S950-DX-2-SBD	EMC SELECT	SEL: T950 DEX (EA)YEARS 2SBD	\$2,293	Each	10%	\$2,064	Other	F2
S950-DX-2-SBDZ2	S950-DX-2-SBDZ2	EMC SELECT	SEL: T950 DEX (ea),Years 2,SBD,Z2	\$2,531	Each	10%	\$2,278	Other	F2
S950-JASMB-1	S950-JASMB-1	EMC SELECT	SEL: T950-J ASM BASIC YEAR 1	\$26,290	Each	10%	\$23,661	Other	F2
S950-JASMB-1Z2	S950-JASMB-1Z2	EMC SELECT	SEL: T950-J ASM BASIC YEAR 1,Z2	\$26,724	Each	10%	\$24,052	Other	F2
S950-JASMB-2	S950-JASMB-2	EMC SELECT	SEL: T950-J ASM BASIC YEAR 2	\$10,518	Each	10%	\$9,466	Other	F2
S950-JASMB-2Z2	S950-JASMB-2Z2	EMC SELECT	SEL: T950-J ASM BASIC YEAR 2,Z2	\$11,571	Each	10%	\$10,414	Other	F2
S950-JASMG-1	S950-JASMG-1	EMC SELECT	SEL: T950-J ASM GOLD YEAR 1	\$40,576	Each	10%	\$36,518	Other	F2
S950-JASMG-1Z2	S950-JASMG-1Z2	EMC SELECT	SEL: T950-J ASM GOLD YEAR 1,Z2	\$44,633	Each	10%	\$40,170	Other	F2
S950-JASMG-2	S950-JASMG-2	EMC SELECT	SEL: T950-J ASM GOLD YEAR 2	\$16,233	Each	10%	\$14,610	Other	F2
S950-JASMG-2Z2	S950-JASMG-2Z2	EMC SELECT	SEL: T950-J ASM GOLD YEAR 2,Z2	\$17,859	Each	10%	\$16,073	Other	F2
S950JDR-1-4HR	S950JDR-1-4HR	EMC SELECT	SEL: T950 ENT DRVS,YEAR 1,4HR	\$3,541	Each	10%	\$3,187	Other	F2
S950-JDR-1-4HRZ2	S950-JDR-1-4HRZ2	EMC SELECT	SEL: T950 ENT DRVS,YEAR 1,4HR,Z2	\$3,896	Each	10%	\$3,506	Other	F2
S950-JDR-1-NBD	S950-JDR-1-NBD	EMC SELECT	SEL: T950 ENT DRVS Year 1,NBD	\$2,955	Each	10%	\$2,660	Other	F2
S950-JDR-1-NBDZ2	S950-JDR-1-NBDZ2	EMC SELECT	SEL: T950 ENT DRVS Year 1,NBD,Z2	\$3,251	Each	10%	\$2,926	Other	F2
S950-JDR-1-PH	S950-JDR-1-PH	EMC SELECT	SEL: T950 ENT DRVS Year 1,7x24PH UP	\$593	Each	10%	\$534	Other	F2
S950-JDR-1-PHZ2	S950-JDR-1-PHZ2	EMC SELECT	SEL: T950 ENT DRVS Year 1,7x24PH UP,Z2	\$651	Each	10%	\$586	Other	F2
S950JDR-1-SBD	S950JDR-1-SBD	EMC SELECT	SEL: T950 ENT DRVS,YEAR 1,SBD	\$3,246	Each	10%	\$2,921	Other	F2
S950-JDR-1-SBDZ2	S950-JDR-1-SBDZ2	EMC SELECT	SEL: T950 ENT DRVS,YEAR 1,SBD,Z2	\$3,571	Each	10%	\$3,214	Other	F2
S950JDR-2-4HR	S950JDR-2-4HR	EMC SELECT	SEL: T950 ENT DRVS YEARS 2,4HR	\$5,899	Each	10%	\$5,309	Other	F2
S950-JDR-2-4HRZ2	S950-JDR-2-4HRZ2	EMC SELECT	SEL: T950 ENT DRVS YEARS 2,4HR,Z2	\$6,495	Each	10%	\$5,846	Other	F2
S950JDR-2-NBD	S950JDR-2-NBD	EMC SELECT	SEL: T950 ENT DRVS YEARS 2,NBD	\$3,939	Each	10%	\$3,545	Other	F2
S950-JDR-2-NBDZ2	S950-JDR-2-NBDZ2	EMC SELECT	SEL: T950 ENT DRVS YEARS 2,NBD,Z2	\$4,334	Each	10%	\$3,901	Other	F2
S950-JDR-2-PH	S950-JDR-2-PH	EMC SELECT	SEL: T950 ENT DRVS YEARS 2,7x24PH UP	\$593	Each	10%	\$534	Other	F2
S950-JDR-2-PHZ2	S950-JDR-2-PHZ2	EMC SELECT	SEL: T950 ENT DRVS YEARS 2,7x24PH UP,Z2	\$651	Each	10%	\$586	Other	F2
S950JDR-2-SBD	S950JDR-2-SBD	EMC SELECT	SEL: T950 ENT DRVS YEARS 2,SBD	\$5,407	Each	10%	\$4,866	Other	F2
S950-JDR-2-SBDZ2	S950-JDR-2-SBDZ2	EMC SELECT	SEL: T950 ENT DRVS YEARS 2,SBD,Z2	\$5,955	Each	10%	\$5,360	Other	F2
S950-Q-1-4HR	S950-Q-1-4HR	EMC SELECT	SEL: T950 QIP,Year 1,4HR	\$1,701	Each	10%	\$1,531	Other	F2
S950-Q-1-4HRZ2	S950-Q-1-4HRZ2	EMC SELECT	SEL: T950 QIP,Year 1,4HR,Z2	\$1,870	Each	10%	\$1,683	Other	F2
S950-Q-1-NBD	S950-Q-1-NBD	EMC SELECT	SEL: T950 QIP,Year 1,NBD	\$1,206	Each	10%	\$1,085	Other	F2
S950-Q-1-NBDZ2	S950-Q-1-NBDZ2	EMC SELECT	SEL: T950 QIP,Year 1,NBD,Z2	\$1,335	Each	10%	\$1,202	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S950-Q-1-PH	S950-Q-1-PH	EMC SELECT	SEL: T950 QIP, Year 1, 7x24PH UP	\$242	Each	10%	\$218	Other	F2
S950-Q-1-PHZ2	S950-Q-1-PHZ2	EMC SELECT	SEL: T950 QIP, Year 1, 7x24PH UP, Z2	\$268	Each	10%	\$241	Other	F2
S950-Q-1-SBD	S950-Q-1-SBD	EMC SELECT	SEL: T950 QIPYEAR 1SBD	\$1,481	Each	10%	\$1,333	Other	F2
S950-Q-1-SBDZ2	S950-Q-1-SBDZ2	EMC SELECT	SEL: T950 QIP, Year 1, SBD, Z2	\$1,629	Each	10%	\$1,466	Other	F2
S950-Q-2-4HR	S950-Q-2-4HR	EMC SELECT	SEL: T950 QIPYEARS 24HR	\$2,431	Each	10%	\$2,188	Other	F2
S950-Q-2-4HRZ2	S950-Q-2-4HRZ2	EMC SELECT	SEL: T950 QIP, Years 2, 4HR, Z2	\$2,676	Each	10%	\$2,408	Other	F2
S950-Q-2-NBD	S950-Q-2-NBD	EMC SELECT	SEL: T950 QIPYEARS 2NBD	\$1,608	Each	10%	\$1,447	Other	F2
S950-Q-2-NBDZ2	S950-Q-2-NBDZ2	EMC SELECT	SEL: T950 QIP, Years 2, NBD, Z2	\$1,780	Each	10%	\$1,602	Other	F2
S950-Q-2-PH	S950-Q-2-PH	EMC SELECT	SEL: T950 QIP, Years 2, 7x24PH UP	\$242	Each	10%	\$218	Other	F2
S950-Q-2-PHZ2	S950-Q-2-PHZ2	EMC SELECT	SEL: T950 QIP, Years 2, 7x24PH UP, Z2	\$268	Each	10%	\$241	Other	F2
S950-Q-2-SBD	S950-Q-2-SBD	EMC SELECT	SEL: T950 QIPYEARS 2SBD	\$2,115	Each	10%	\$1,904	Other	F2
S950-Q-2-SBDZ2	S950-Q-2-SBDZ2	EMC SELECT	SEL: T950 QIP, Years 2, SBD, Z2	\$2,333	Each	10%	\$2,100	Other	F2
S950-RNW-100	S950-RNW-100	EMC SELECT	SEL: 1 RENEWAL SUPPORT UNIT, T950	\$118	Each	10%	\$106	Other	F2
S950TAP-1-4HR	S950TAP-1-4HR	EMC SELECT	SEL: T950BULK TAP SVC YEAR 14HR	\$4,742	Each	10%	\$4,268	Other	F2
S950-TAP-1-4HRZ2	S950-TAP-1-4HRZ2	EMC SELECT	SEL: T950, BULK, TAP, SVC, YEAR 1, 4HR, Z2	\$5,216	Each	10%	\$4,694	Other	F2
S950TAP-1-SBD	S950TAP-1-SBD	EMC SELECT	SEL: T950BULK TAP SVC YEAR 1SBD	\$3,952	Each	10%	\$3,557	Other	F2
S950-TAP-1-SBDZ2	S950-TAP-1-SBDZ2	EMC SELECT	SEL: T950, BULK, TAP, SVC, YEAR 1, SBD, Z2	\$4,347	Each	10%	\$3,912	Other	F2
S950TAP-2-4HR	S950TAP-2-4HR	EMC SELECT	SEL: T950BULK TAP SVC YEAR 24HR	\$6,585	Each	10%	\$5,927	Other	F2
S950-TAP-2-4HRZ2	S950-TAP-2-4HRZ2	EMC SELECT	SEL: T950, BULK, TAP, SVC, YEAR 2, 4HR, Z2	\$7,244	Each	10%	\$6,520	Other	F2
S950TAP-2-NBD	S950TAP-2-NBD	EMC SELECT	SEL: T950BULK TAP SVC YEAR 2NBD	\$4,447	Each	10%	\$4,002	Other	F2
S950-TAP-2-NBDZ2	S950-TAP-2-NBDZ2	EMC SELECT	SEL: T950, BULK, TAP, SVC, YEAR 2, NBD, Z2	\$4,901	Each	10%	\$4,411	Other	F2
S950TAP-2-SBD	S950TAP-2-SBD	EMC SELECT	SEL: T950BULK TAP SVC YEAR 2SBD	\$5,490	Each	10%	\$4,941	Other	F2
S950-TAP-2-SBDZ2	S950-TAP-2-SBDZ2	EMC SELECT	SEL: T950, BULK, TAP, SVC, YEAR 2, SBD, Z2	\$6,048	Each	10%	\$5,443	Other	F2
S950-TKLM-C	S950-TKLM-C	EMC SELECT	SEL: SKLM 2+YR SUPPORT MAXSLT, T950	\$2,369	Each	10%	\$2,132	Other	F2
S950-TKLM-C-U	S950-TKLM-C-U	EMC SELECT	SEL: 1, COTERM, SUPPUNIT, SKLMCAP, T950	\$178	Each	10%	\$160	Other	F2
S950-TKLM-CZ2	S950-TKLM-CZ2	EMC SELECT	SEL: SKLM 2+YR SUPPORT MAXSLT, T950, Z2	\$2,605	Each	10%	\$2,345	Other	F2
S950-TKLM-D	S950-TKLM-D	EMC SELECT	SEL: SKLM 2+YR SUPPORT MAX DR, T950	\$3,312	Each	10%	\$2,981	Other	F2
S950-TKLM-D-U	S950-TKLM-D-U	EMC SELECT	SEL: 1, COTERM, SUPPUNIT, SKLM DR, T950	\$252	Each	10%	\$227	Other	F2
S950-TKLM-DZ2	S950-TKLM-DZ2	EMC SELECT	SEL: SKLM 2+YR SUPP MAX DR, T950, Z2	\$3,643	Each	10%	\$3,279	Other	F2
SEP-ES-1000AN-D	SEP-ES-1000AN-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
SEP-ES-1000AP-D	SEP-ES-1000AP-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
SEP-ES-1000EM-D	SEP-ES-1000EM-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
SEP-ES-1000US-D	SEP-ES-1000US-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
SEP-ES-100AN-D	SEP-ES-100AN-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
SEP-ES-100AP-D	SEP-ES-100AP-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
SEP-ES-100EM-D	SEP-ES-100EM-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
SEP-ES-100US-D	SEP-ES-100US-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
SEP-ES-100US-D	SEP-ES-100US-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
SEP-ES-1AN-D	SEP-ES-1AN-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
SEP-ES-1AP-D	SEP-ES-1AP-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
SEP-ES-1EM-D	SEP-ES-1EM-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
SEP-ES-1US-D	SEP-ES-1US-D	EMC SELECT	SEL Splunk Ent STDSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
SEP-GS-1000AN-D	SEP-GS-1000AN-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
SEP-GS-1000AP-D	SEP-GS-1000AP-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
SEP-GS-1000EM-D	SEP-GS-1000EM-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
SEP-GS-1000US-D	SEP-GS-1000US-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
SEP-GS-100AN-D	SEP-GS-100AN-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
SEP-GS-100AP-D	SEP-GS-100AP-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
SEP-GS-100EM-D	SEP-GS-100EM-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
SEP-GS-100US-D	SEP-GS-100US-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
SEP-GS-1AN-D	SEP-GS-1AN-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
SEP-GS-1AP-D	SEP-GS-1AP-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
SEP-GS-1EM-D	SEP-GS-1EM-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
SEP-GS-1US-D	SEP-GS-1US-D	EMC SELECT	SEL Splunk Ent PRMSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
SEPU-ES-1000AN-D	SEPU-ES-1000AN-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
SEPU-ES-1000AP-D	SEPU-ES-1000AP-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
SEPU-ES-1000EM-D	SEPU-ES-1000EM-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
SEPU-ES-1000US-D	SEPU-ES-1000US-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
SEPU-ES-100AN-D	SEPU-ES-100AN-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
SEPU-ES-100AP-D	SEPU-ES-100AP-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
SEPU-ES-100EM-D	SEPU-ES-100EM-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
SEPU-ES-100US-D	SEPU-ES-100US-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
SEPU-ES-1AN-D	SEPU-ES-1AN-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2
SEPU-ES-1AP-D	SEPU-ES-1AP-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
SEPU-ES-1EM-D	SEPU-ES-1EM-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
SEPU-ES-1US-D	SEPU-ES-1US-D	EMC SELECT	SEL Splunk EntUPG STDSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
SEPU-GS-1000AN-D	SEPU-GS-1000AN-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SEPU-GS-1000AP-D	SEPU-GS-1000AP-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
SEPU-GS-1000EM-D	SEPU-GS-1000EM-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
SEPU-GS-1000US-D	SEPU-GS-1000US-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
SEPU-GS-1000AN-D	SEPU-GS-1000AN-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 1000AN	\$100	Each	10%	\$90	Other	F2
SEPU-GS-100AP-D	SEPU-GS-100AP-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
SEPU-GS-100EM-D	SEPU-GS-100EM-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
SEPU-GS-100US-D	SEPU-GS-100US-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
SEPU-GS-100AN-D	SEPU-GS-100AN-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 100AN	\$1	Each	10%	\$1	Other	F2
SEPU-GS-1AP-D	SEPU-GS-1AP-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2
SEPU-GS-1EM-D	SEPU-GS-1EM-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2
SEPU-GS-1US-D	SEPU-GS-1US-D	EMC SELECT	SEL Splunk EntUPG PRMSup Bucket 1US	\$1	Each	10%	\$1	Other	F2
SERV-AI-0001	SERV-AI-0001	EMC SELECT	SEL Archive Index to Tape	\$588	Each	10%	\$529	Other	F2
SERV-IR-0001	SERV-IR-0001	EMC SELECT	SEL Index Restoration	\$5,294	Each	10%	\$4,765	Other	F2
SERV-MS-0001	SERV-MS-0001	EMC SELECT	SEL Media Storage (per Tape) per Month	\$6	Each	10%	\$5	Other	F2
SERV-OA-0001	SERV-OA-0001	EMC SELECT	SEL Online Access per Month	\$5,882	Each	10%	\$5,294	Other	F2
SERV-OS-0001	SERV-OS-0001	EMC SELECT	SEL Onsite Services per Day	\$4,588	Each	10%	\$4,129	Other	F2
SERV-RM-0001	SERV-RM-0001	EMC SELECT	SEL 1 HOUR REMOTE IE SERVICES	\$353	Each	10%	\$318	Other	F2
SFIN-ASMB-1	SFIN-ASMB-1	EMC SELECT	SEL TFIN ASM BASIC YEAR 1	\$15,432	Each	10%	\$13,889	Other	F2
SFIN-ASMB-1Z2	SFIN-ASMB-1Z2	EMC SELECT	SEL: TFIN ASM Basic Year 1,Z2	\$16,977	Each	10%	\$15,279	Other	F2
SFIN-ASMB-2	SFIN-ASMB-2	EMC SELECT	SEL: TFIN ASM BASIC YEAR 2	\$6,174	Each	10%	\$5,557	Other	F2
SFIN-ASMB-2Z2	SFIN-ASMB-2Z2	EMC SELECT	SEL: TFIN ASM Basic Year 2,Z2	\$6,798	Each	10%	\$6,118	Other	F2
SFIN-ASMG-1	SFIN-ASMG-1	EMC SELECT	SEL: TFIN ASM GOLD YEAR 1	\$34,713	Each	10%	\$31,242	Other	F2
SFIN-ASMG-1Z2	SFIN-ASMG-1Z2	EMC SELECT	SEL: TFIN ASM Gold Year 1,Z2	\$38,193	Each	10%	\$34,374	Other	F2
SFIN-ASMG-2	SFIN-ASMG-2	EMC SELECT	SEL: TFIN ASM GOLD YEAR 2	\$13,895	Each	10%	\$12,506	Other	F2
SFIN-ASMG-2Z2	SFIN-ASMG-2Z2	EMC SELECT	SEL: TFIN ASM Gold Year 2,Z2	\$15,292	Each	10%	\$13,763	Other	F2
SFIN-B-1-4HR	SFIN-B-1-4HR	EMC SELECT	SEL: TFIN BASE YEAR 1 4HR	\$8,889	Each	10%	\$8,000	Other	F2
SFIN-B-1-4HRZ2	SFIN-B-1-4HRZ2	EMC SELECT	SEL: TFIN Base, Year 1, 4HR,Z2	\$9,777	Each	10%	\$8,799	Other	F2
SFIN-B-1-PH	SFIN-B-1-PH	EMC SELECT	SEL: TFIN Base,Year 1,7x24PH UP	\$1,094	Each	10%	\$985	Other	F2
SFIN-B-1-PHZ2	SFIN-B-1-PHZ2	EMC SELECT	SEL: TFIN Base,Year 1,7x24PH UP,Z2	\$1,205	Each	10%	\$1,085	Other	F2
SFIN-B-1-SBD	SFIN-B-1-SBD	EMC SELECT	SEL: TFIN BASE YEAR 1 SBD	\$7,408	Each	10%	\$6,667	Other	F2
SFIN-B-1-SBDZ2	SFIN-B-1-SBDZ2	EMC SELECT	SEL: TFIN Base, Year 1, SBD,Z2	\$8,149	Each	10%	\$7,334	Other	F2
SFIN-B-2-4HR	SFIN-B-2-4HR	EMC SELECT	SEL: TFIN BASE YEARS 24HR	\$12,345	Each	10%	\$11,111	Other	F2
SFIN-B-2-4HRZ2	SFIN-B-2-4HRZ2	EMC SELECT	SEL: TFIN Base, Years 2,4HR,Z2	\$13,593	Each	10%	\$12,234	Other	F2
SFIN-B-2-NBD	SFIN-B-2-NBD	EMC SELECT	SEL: TFIN BASEYEARS 2NBD	\$8,343	Each	10%	\$7,509	Other	F2
SFIN-B-2-NBDZ2	SFIN-B-2-NBDZ2	EMC SELECT	SEL: TFIN Base Years 2,NBD,Z2	\$9,181	Each	10%	\$8,263	Other	F2
SFIN-B-2-PH	SFIN-B-2-PH	EMC SELECT	SEL: TFIN Base,Years 2,7x24PH UP	\$1,094	Each	10%	\$985	Other	F2
SFIN-B-2-PHZ2	SFIN-B-2-PHZ2	EMC SELECT	SEL: TFIN Base,Years 2,7x24PH UP,Z2	\$1,205	Each	10%	\$1,085	Other	F2
SFIN-B-2-SBD	SFIN-B-2-SBD	EMC SELECT	SEL: TFIN BASEYEARS 2SBD	\$10,288	Each	10%	\$9,259	Other	F2
SFIN-B-2-SBDZ2	SFIN-B-2-SBDZ2	EMC SELECT	SEL: TFIN Base,Years 2,SBD,Z2	\$11,327	Each	10%	\$10,194	Other	F2
SFIN-BA-1-NBD	SFIN-BA-1-NBD	EMC SELECT	SEL: TFIN Base, Year 1, NBD	\$6,257	Each	10%	\$5,631	Other	F2
SFIN-BA-1-NBDZ2	SFIN-BA-1-NBDZ2	EMC SELECT	SEL: TFIN Base, Year 1, NBD,Z2	\$6,886	Each	10%	\$6,197	Other	F2
SFIN-BL-1-4HR	SFIN-BL-1-4HR	EMC SELECT	SEL: TFIN BLSCLIC100 SLTS14HR	\$738	Each	10%	\$664	Other	F2
SFIN-BL-1-4HRZ2	SFIN-BL-1-4HRZ2	EMC SELECT	SEL: TFIN BLSCLic,100 slts,1,4HR,Z2	\$812	Each	10%	\$731	Other	F2
SFIN-BL-1-NBD	SFIN-BL-1-NBD	EMC SELECT	SEL: TFIN BLSCLic,100 slts,Y1,NBD	\$517	Each	10%	\$465	Other	F2
SFIN-BL-1-NBDZ2	SFIN-BL-1-NBDZ2	EMC SELECT	SEL: TFIN BLSCLic,100 slts,Y1,NBD,Z2	\$575	Each	10%	\$518	Other	F2
SFIN-BL-1-PH	SFIN-BL-1-PH	EMC SELECT	SEL: TFIN BS,100 slts,Y1,7x24PH UP	\$104	Each	10%	\$94	Other	F2
SFIN-BL-1-PHZ2	SFIN-BL-1-PHZ2	EMC SELECT	SEL: TFIN BSLic,100 slts,Y1,7x24PH UP,Z2	\$116	Each	10%	\$104	Other	F2
SFIN-BL-1-SBD	SFIN-BL-1-SBD	EMC SELECT	SEL: TFIN BLSCLIC100 SLTSY1 SBD	\$641	Each	10%	\$577	Other	F2
SFIN-BL-1-SBDZ2	SFIN-BL-1-SBDZ2	EMC SELECT	SEL: TFIN BLSCLic,100 slts,Y1 SBD,Z2	\$708	Each	10%	\$637	Other	F2
SFIN-BL-2-4HR	SFIN-BL-2-4HR	EMC SELECT	SEL: TFIN BLSCLIC100 SLTS Y24HR	\$1,060	Each	10%	\$954	Other	F2
SFIN-BL-2-4HRZ2	SFIN-BL-2-4HRZ2	EMC SELECT	SEL: TFIN BLSCLic,100 slts Y2,4HR,Z2	\$1,175	Each	10%	\$1,058	Other	F2
SFIN-BL-2-NBD	SFIN-BL-2-NBD	EMC SELECT	SEL: TFIN BLSCLIC100 SLTSY2NBD	\$688	Each	10%	\$619	Other	F2
SFIN-BL-2-NBDZ2	SFIN-BL-2-NBDZ2	EMC SELECT	SEL: TFIN BLSCLic,100 slts,Y2,NBD,Z2	\$766	Each	10%	\$689	Other	F2
SFIN-BL-2-PH	SFIN-BL-2-PH	EMC SELECT	SEL: TFIN BS,100 slts,Y2,7x24PH UP	\$104	Each	10%	\$94	Other	F2
SFIN-BL-2-PHZ2	SFIN-BL-2-PHZ2	EMC SELECT	SEL: TFIN BSLic,100 slts,Y2,7x24PH UP,Z2	\$116	Each	10%	\$104	Other	F2
SFIN-BL-2-SBD	SFIN-BL-2-SBD	EMC SELECT	SEL: TFIN BLSCLIC100 SLTSY2SBD	\$923	Each	10%	\$831	Other	F2
SFIN-BL-2-SBDZ2	SFIN-BL-2-SBDZ2	EMC SELECT	SEL: TFIN BLSCLic,100 slts,Y2,SBD,Z2	\$1,016	Each	10%	\$914	Other	F2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
SFIN-CT-100	SFIN-CT-100	EMC SELECT	SEL: 1 COTERM SUPPORT UNIT TFIN	\$100	Each	10%	\$90	Other	F2	
SFIN-D8-1-4HR	SFIN-D8-1-4HR	EMC SELECT	SEL: TFIN Drvs,Year 1,4HR	\$2,026	Each	10%	\$1,823	Other	F2	
SFIN-D8-1-4HRZ2	SFIN-D8-1-4HRZ2	EMC SELECT	SEL: TFIN Drvs,Year 1,4HR,Z2	\$2,196	Each	10%	\$1,976	Other	F2	
SFIN-D8-1-NBD	SFIN-D8-1-NBD	EMC SELECT	SEL: TFIN Drvs Year 1,NBD	\$1,458	Each	10%	\$1,312	Other	F2	
SFIN-D8-1-NBDZ2	SFIN-D8-1-NBDZ2	EMC SELECT	SEL: TFIN Drvs Year 1,NBD,Z2	\$1,588	Each	10%	\$1,429	Other	F2	
SFIN-D8-1-PH	SFIN-D8-1-PH	EMC SELECT	SEL: TFIN Drvs Year 1,7x24PH UP	\$293	Each	10%	\$264	Other	F2	
SFIN-D8-1-PHZ2	SFIN-D8-1-PHZ2	EMC SELECT	SEL: TFIN Drvs Year 1,7x24PH UP,Z2	\$322	Each	10%	\$290	Other	F2	
SFIN-D8-1-SBD	SFIN-D8-1-SBD	EMC SELECT	SEL: TFIN Drvs, Year 1,SBD	\$1,805	Each	10%	\$1,625	Other	F2	
SFIN-D8-1-SBDZ2	SFIN-D8-1-SBDZ2	EMC SELECT	SEL: TFIN Drvs,Year 1,SBD,Z2	\$1,954	Each	10%	\$1,750	Other	F2	
SFIN-D8-2-4HR	SFIN-D8-2-4HR	EMC SELECT	SEL: TFIN Drvs Years 2+,4HR	\$2,766	Each	10%	\$2,489	Other	F2	
SFIN-D8-2-4HRZ2	SFIN-D8-2-4HRZ2	EMC SELECT	SEL: TFIN Drvs Years 2+,4HR,Z2	\$3,011	Each	10%	\$2,710	Other	F2	
SFIN-D8-2-NBD	SFIN-D8-2-NBD	EMC SELECT	SEL: TFIN Drvs Years 2+,NBD	\$1,943	Each	10%	\$1,749	Other	F2	
SFIN-D8-2-NBDZ2	SFIN-D8-2-NBDZ2	EMC SELECT	SEL: TFIN Drvs Years 2+,NBD,Z2	\$2,116	Each	10%	\$1,904	Other	F2	
SFIN-D8-2-PH	SFIN-D8-2-PH	EMC SELECT	SEL: TFIN Drvs Years 2+,7x24PH UP	\$293	Each	10%	\$264	Other	F2	
SFIN-D8-2-PHZ2	SFIN-D8-2-PHZ2	EMC SELECT	SEL: TFIN Drvs Years 2+,7x24PH UP,Z2	\$322	Each	10%	\$290	Other	F2	
SFIN-D8-2-SBD	SFIN-D8-2-SBD	EMC SELECT	SEL: TFIN Drvs Years 2+,SBD	\$2,451	Each	10%	\$2,206	Other	F2	
SFIN-D8-2-SBDZ2	SFIN-D8-2-SBDZ2	EMC SELECT	SEL: TFIN Drvs Years 2+,SBD,Z2	\$2,670	Each	10%	\$2,403	Other	F2	
SFIN-DR-1-4HR	SFIN-DR-1-4HR	EMC SELECT	SEL: TFIN DRVS YEAR 14HR	\$1,701	Each	10%	\$1,531	Other	F2	
SFIN-DR-1-4HRZ2	SFIN-DR-1-4HRZ2	EMC SELECT	SEL: TFIN Drvs,Year 1,4HR,Z2	\$1,872	Each	10%	\$1,685	Other	F2	
SFIN-DR-1-NBD	SFIN-DR-1-NBD	EMC SELECT	SEL: TFIN Drvs Year 1,NBD	\$1,206	Each	10%	\$1,085	Other	F2	
SFIN-DR-1-NBDZ2	SFIN-DR-1-NBDZ2	EMC SELECT	SEL: TFIN Drvs Year 1,NBD,Z2	\$1,335	Each	10%	\$1,202	Other	F2	
SFIN-DR-1-PH	SFIN-DR-1-PH	EMC SELECT	SEL: TFIN Drvs Year 1,7x24PH UP	\$242	Each	10%	\$218	Other	F2	
SFIN-DR-1-PHZ2	SFIN-DR-1-PHZ2	EMC SELECT	SEL: TFIN Drvs Year 1,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2	
SFIN-DR-1-SBD	SFIN-DR-1-SBD	EMC SELECT	SEL: TFIN DRVSYEAR 1SBD	\$1,481	Each	10%	\$1,333	Other	F2	
SFIN-DR-1-SBDZ2	SFIN-DR-1-SBDZ2	EMC SELECT	SEL: TFIN Drvs,Year 1,SBD,Z2	\$1,629	Each	10%	\$1,466	Other	F2	
SFIN-DR-2-4HR	SFIN-DR-2-4HR	EMC SELECT	SEL: TFIN DRVS YEARS 24HR	\$2,431	Each	10%	\$2,188	Other	F2	
SFIN-DR-2-4HRZ2	SFIN-DR-2-4HRZ2	EMC SELECT	SEL: TFIN Drvs Years 2,4HR,Z2	\$2,676	Each	10%	\$2,408	Other	F2	
SFIN-DR-2-NBD	SFIN-DR-2-NBD	EMC SELECT	SEL: TFIN DRVS YEARS 2NBD	\$1,608	Each	10%	\$1,447	Other	F2	
SFIN-DR-2-NBDZ2	SFIN-DR-2-NBDZ2	EMC SELECT	SEL: TFIN Drvs Years 2,NBD,Z2	\$1,780	Each	10%	\$1,602	Other	F2	
SFIN-DR-2-PH	SFIN-DR-2-PH	EMC SELECT	SEL: TFIN Drvs Years 2,7x24PH UP	\$242	Each	10%	\$218	Other	F2	
SFIN-DR-2-PHZ2	SFIN-DR-2-PHZ2	EMC SELECT	SEL: TFIN Drvs Years 2,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2	
SFIN-DR-2-SBD	SFIN-DR-2-SBD	EMC SELECT	SEL: TFIN DRVS YEARS 2SBD	\$2,115	Each	10%	\$1,904	Other	F2	
SFIN-DR-2-SBDZ2	SFIN-DR-2-SBDZ2	EMC SELECT	SEL: TFIN Drvs Years 2,SBD,Z2	\$2,333	Each	10%	\$2,100	Other	F2	
SFIN-DV-1-4HR	SFIN-DV-1-4HR	EMC SELECT	SEL: TFIN Drvs,Year 1,4HR	\$1,812	Each	10%	\$1,631	Other	F2	
SFIN-DV-1-4HRZ2	SFIN-DV-1-4HRZ2	EMC SELECT	SEL: TFIN Drvs,Year 1,4HR,Z2	\$1,982	Each	10%	\$1,784	Other	F2	
SFIN-DV-1-NBD	SFIN-DV-1-NBD	EMC SELECT	SEL: TFIN Drvs Year 1,NBD	\$1,288	Each	10%	\$1,159	Other	F2	
SFIN-DV-1-NBDZ2	SFIN-DV-1-NBDZ2	EMC SELECT	SEL: TFIN Drvs Year 1,NBD,Z2	\$1,417	Each	10%	\$1,275	Other	F2	
SFIN-DV-1-PH	SFIN-DV-1-PH	EMC SELECT	SEL: TFIN Drvs Year 1,7x24PH UP	\$258	Each	10%	\$232	Other	F2	
SFIN-DV-1-PHZ2	SFIN-DV-1-PHZ2	EMC SELECT	SEL: TFIN Drvs Year 1,7x24PH UP,Z2	\$284	Each	10%	\$256	Other	F2	
SFIN-DV-1-SBD	SFIN-DV-1-SBD	EMC SELECT	SEL: TFIN Drvs,Year 1,SBD	\$1,591	Each	10%	\$1,432	Other	F2	
SFIN-DV-1-SBDZ2	SFIN-DV-1-SBDZ2	EMC SELECT	SEL: TFIN Drvs,Year 1,SBD,Z2	\$1,739	Each	10%	\$1,565	Other	F2	
SFIN-DV-2-4HR	SFIN-DV-2-4HR	EMC SELECT	SEL: TFIN Drvs Years 2+,4HR	\$2,540	Each	10%	\$2,286	Other	F2	
SFIN-DV-2-4HRZ2	SFIN-DV-2-4HRZ2	EMC SELECT	SEL: TFIN Drvs Years 2+,4HR,Z2	\$2,785	Each	10%	\$2,507	Other	F2	
SFIN-DV-2-NBD	SFIN-DV-2-NBD	EMC SELECT	SEL: TFIN Drvs Years 2+,NBD	\$1,716	Each	10%	\$1,544	Other	F2	
SFIN-DV-2-NBDZ2	SFIN-DV-2-NBDZ2	EMC SELECT	SEL: TFIN Drvs Years 2+,NBD,Z2	\$1,890	Each	10%	\$1,701	Other	F2	
SFIN-DV-2-PH	SFIN-DV-2-PH	EMC SELECT	SEL: TFIN Drvs Years 2+,7x24PH UP	\$258	Each	10%	\$232	Other	F2	
SFIN-DV-2-PHZ2	SFIN-DV-2-PHZ2	EMC SELECT	SEL: TFIN Drvs Years 2+,7x24PH UP,Z2	\$284	Each	10%	\$256	Other	F2	
SFIN-DV-2-SBD	SFIN-DV-2-SBD	EMC SELECT	SEL: TFIN Drvs Years 2+,SBD	\$2,224	Each	10%	\$2,002	Other	F2	
SFIN-DV-2-SBDZ2	SFIN-DV-2-SBDZ2	EMC SELECT	SEL: TFIN Drvs Years 2+,SBD,Z2	\$2,443	Each	10%	\$2,199	Other	F2	
SFIN-DX-1-4HR	SFIN-DX-1-4HR	EMC SELECT	SEL: TFIN DEX (ea)YEAR 14HR	\$2,230	Each	10%	\$2,007	Other	F2	
SFIN-DX-1-4HRZ2	SFIN-DX-1-4HRZ2	EMC SELECT	SEL: TFIN DEX (ea),Year 1,4HR,Z2	\$2,454	Each	10%	\$2,209	Other	F2	
SFIN-DX-1-NBD	SFIN-DX-1-NBD	EMC SELECT	SEL: TFIN DEX (ea),Year 1,NBD	\$1,679	Each	10%	\$1,511	Other	F2	
SFIN-DX-1-NBDZ2	SFIN-DX-1-NBDZ2	EMC SELECT	SEL: TFIN DEX (ea),Year 1,NBD,Z2	\$1,848	Each	10%	\$1,663	Other	F2	
SFIN-DX-1-PH	SFIN-DX-1-PH	EMC SELECT	SEL: TFIN DEX (ea),Year 1,7x24PH UP	\$337	Each	10%	\$303	Other	F2	
SFIN-DX-1-PHZ2	SFIN-DX-1-PHZ2	EMC SELECT	SEL: TFIN DEX (ea),Year 1,7x24PH UP,Z2	\$371	Each	10%	\$334	Other	F2	
SFIN-DX-1-SBD	SFIN-DX-1-SBD	EMC SELECT	SEL: TFIN DEX (EA)YEAR 1SBD	\$1,785	Each	10%	\$1,607	Other	F2	
SFIN-DX-1-SBDZ2	SFIN-DX-1-SBDZ2	EMC SELECT	SEL: TFIN DEX (ea),Year 1,SBD,Z2	\$1,963	Each	10%	\$1,767	Other	F2	
SFIN-DX-2-4HR	SFIN-DX-2-4HR	EMC SELECT	SEL: TFIN DEX (EA)YEARS 24HR	\$3,721	Each	10%	\$3,349	Other	F2	
SFIN-DX-2-4HRZ2	SFIN-DX-2-4HRZ2	EMC SELECT	SEL: TFIN DEX (ea),Years 2,4HR,Z2	\$4,098	Each	10%	\$3,688	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
SFIN-DX-2-NBD	SFIN-DX-2-NBD	EMC SELECT	SEL: TFIN DEX (EA)YEARS 2NBD	\$2,239	Each	10%	\$2,015	Other	F2
SFIN-DX-2-NBDZ2	SFIN-DX-2-NBDZ2	EMC SELECT	SEL: TFIN DEX (ea),Years 2,NBD,Z2	\$2,464	Each	10%	\$2,218	Other	F2
SFIN-DX-2-PH	SFIN-DX-2-PH	EMC SELECT	SEL: TFIN DEX (ea),Years 2,7x24PH UP	\$337	Each	10%	\$303	Other	F2
SFIN-DX-2-PHZ2	SFIN-DX-2-PHZ2	EMC SELECT	SEL: TFIN DEX (ea),Years 2,7x24PH UP,Z2	\$371	Each	10%	\$334	Other	F2
SFIN-DX-2-SBD	SFIN-DX-2-SBD	EMC SELECT	SEL: TFIN DEX (EA)YEARS 2SBD	\$2,979	Each	10%	\$2,681	Other	F2
SFIN-DX-2-SBDZ2	SFIN-DX-2-SBDZ2	EMC SELECT	SEL: TFIN DEX (ea),Years 2,SBD,Z2	\$3,282	Each	10%	\$2,954	Other	F2
SFIN-JASMB-1	SFIN-JASMB-1	EMC SELECT	SEL: TFIN-J ASM BASIC YEAR 1	\$26,290	Each	10%	\$23,661	Other	F2
SFIN-JASMB-1Z2	SFIN-JASMB-1Z2	EMC SELECT	SEL: TFIN-J ASM BASIC YEAR 1,Z2	\$26,724	Each	10%	\$24,052	Other	F2
SFIN-JASMB-2	SFIN-JASMB-2	EMC SELECT	SEL: TFIN-J ASM BASIC YEAR 2	\$10,518	Each	10%	\$9,466	Other	F2
SFIN-JASMB-2Z2	SFIN-JASMB-2Z2	EMC SELECT	SEL: TFIN-J ASM BASIC YEAR 2,Z2	\$11,571	Each	10%	\$10,414	Other	F2
SFIN-JASMG-1	SFIN-JASMG-1	EMC SELECT	SEL: TFIN-J ASM GOLD YEAR 1	\$40,576	Each	10%	\$36,518	Other	F2
SFIN-JASMG-1Z2	SFIN-JASMG-1Z2	EMC SELECT	SEL: TFIN-J ASM GOLD YEAR 1,Z2	\$44,633	Each	10%	\$40,170	Other	F2
SFIN-JASMG-2	SFIN-JASMG-2	EMC SELECT	SEL: TFIN-J ASM GOLD YEAR 2	\$16,233	Each	10%	\$14,610	Other	F2
SFIN-JASMG-2Z2	SFIN-JASMG-2Z2	EMC SELECT	SEL: TFIN-J ASM GOLD YEAR 2,Z2	\$17,859	Each	10%	\$16,073	Other	F2
SFINJDR-1-4HR	SFINJDR-1-4HR	EMC SELECT	SEL: TFIN ENT DRVS YEAR 2,4HR,Z2	\$3,541	Each	10%	\$3,187	Other	F2
SFINJDR-1-4HRZ2	SFINJDR-1-4HRZ2	EMC SELECT	SEL: TFIN ENT DRVS, YEAR 1,4HR,Z2	\$3,896	Each	10%	\$3,506	Other	F2
SFINJDR-1-NBD	SFINJDR-1-NBD	EMC SELECT	SEL: TFIN ENT DRVS Year 1,NBD	\$2,955	Each	10%	\$2,660	Other	F2
SFINJDR-1-NBDZ2	SFINJDR-1-NBDZ2	EMC SELECT	SEL: TFIN ENT DRVS Year 1,NBD,Z2	\$3,251	Each	10%	\$2,926	Other	F2
SFINJDR-1-PH	SFINJDR-1-PH	EMC SELECT	SEL: TFIN ENT DRVS Year 1,7x24PH UP	\$593	Each	10%	\$534	Other	F2
SFINJDR-1-PHZ2	SFINJDR-1-PHZ2	EMC SELECT	SEL: TFIN ENT DRVS Year 1,7x24PH UP,Z2	\$651	Each	10%	\$586	Other	F2
SFINJDR-1-SBD	SFINJDR-1-SBD	EMC SELECT	SEL: TFIN ENT DRVS YEAR 1SBD	\$3,246	Each	10%	\$2,921	Other	F2
SFINJDR-1-SBDZ2	SFINJDR-1-SBDZ2	EMC SELECT	SEL: TFIN ENT DRVS, YEAR 1,SBD,Z2	\$3,571	Each	10%	\$3,214	Other	F2
SFINJDR-2-4HR	SFINJDR-2-4HR	EMC SELECT	SEL: TFIN ENT DRVS YEARS 24HR	\$5,899	Each	10%	\$5,309	Other	F2
SFINJDR-2-4HRZ2	SFINJDR-2-4HRZ2	EMC SELECT	SEL: TFIN ENT DRVS YEARS 2,4HR,Z2	\$6,495	Each	10%	\$5,846	Other	F2
SFINJDR-2-NBD	SFINJDR-2-NBD	EMC SELECT	SEL: TFIN ENT DRVS YEARS 2NBD	\$3,939	Each	10%	\$3,545	Other	F2
SFINJDR-2-NBDZ2	SFINJDR-2-NBDZ2	EMC SELECT	SEL: TFIN ENT DRVS YEARS 2,NBD,Z2	\$4,334	Each	10%	\$3,901	Other	F2
SFINJDR-2-PH	SFINJDR-2-PH	EMC SELECT	SEL: TFIN ENT DRVS YEARS 2,7x24PH UP	\$593	Each	10%	\$534	Other	F2
SFINJDR-2-PHZ2	SFINJDR-2-PHZ2	EMC SELECT	SEL: TFIN ENT DRVS YEARS 2,7x24PH UP,Z2	\$651	Each	10%	\$586	Other	F2
SFINJDR-2-SBD	SFINJDR-2-SBD	EMC SELECT	SEL: TFIN ENT DRVS YEARS 2SBD	\$5,407	Each	10%	\$4,866	Other	F2
SFINJDR-2-SBDZ2	SFINJDR-2-SBDZ2	EMC SELECT	SEL: TFIN ENT DRVS YEARS 2,SBD,Z2	\$5,955	Each	10%	\$5,360	Other	F2
SFIN-Q-1-4HR	SFIN-Q-1-4HR	EMC SELECT	SEL: TFIN QIPYEAR 14HR	\$1,701	Each	10%	\$1,531	Other	F2
SFIN-Q-1-4HRZ2	SFIN-Q-1-4HRZ2	EMC SELECT	SEL: TFIN QIP,Year 1,4HR,Z2	\$1,872	Each	10%	\$1,685	Other	F2
SFIN-Q-1-NBD	SFIN-Q-1-NBD	EMC SELECT	SEL: TFIN QIP,Year 1,NBD	\$1,206	Each	10%	\$1,085	Other	F2
SFIN-Q-1-NBDZ2	SFIN-Q-1-NBDZ2	EMC SELECT	SEL: TFIN QIP,Year 1,NBD,Z2	\$1,335	Each	10%	\$1,202	Other	F2
SFIN-Q-1-PH	SFIN-Q-1-PH	EMC SELECT	SEL: TFIN QIP,Year 1,7x24PH UP	\$242	Each	10%	\$218	Other	F2
SFIN-Q-1-PHZ2	SFIN-Q-1-PHZ2	EMC SELECT	SEL: TFIN QIP,Year 1,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2
SFIN-Q-1-SBD	SFIN-Q-1-SBD	EMC SELECT	SEL: TFIN QIPYEAR 1SBD	\$1,481	Each	10%	\$1,333	Other	F2
SFIN-Q-1-SBDZ2	SFIN-Q-1-SBDZ2	EMC SELECT	SEL: TFIN QIP,Year 1,SBD,Z2	\$1,629	Each	10%	\$1,466	Other	F2
SFIN-Q-2-4HR	SFIN-Q-2-4HR	EMC SELECT	SEL: TFIN QIPYEARS 24HR	\$2,431	Each	10%	\$2,188	Other	F2
SFIN-Q-2-4HRZ2	SFIN-Q-2-4HRZ2	EMC SELECT	SEL: TFIN QIP,Years 2,4HR,Z2	\$2,676	Each	10%	\$2,408	Other	F2
SFIN-Q-2-NBD	SFIN-Q-2-NBD	EMC SELECT	SEL: TFIN QIPYEARS 2NBD	\$1,608	Each	10%	\$1,447	Other	F2
SFIN-Q-2-NBDZ2	SFIN-Q-2-NBDZ2	EMC SELECT	SEL: TFIN QIP,Years 2,NBD,Z2	\$1,780	Each	10%	\$1,602	Other	F2
SFIN-Q-2-PH	SFIN-Q-2-PH	EMC SELECT	SEL: TFIN QIP,Years 2,7x24PH UP	\$242	Each	10%	\$218	Other	F2
SFIN-Q-2-PHZ2	SFIN-Q-2-PHZ2	EMC SELECT	SEL: TFIN QIP,Years 2,7x24PH UP,Z2	\$268	Each	10%	\$241	Other	F2
SFIN-Q-2-SBD	SFIN-Q-2-SBD	EMC SELECT	SEL: TFIN QIPYEARS 2SBD	\$2,115	Each	10%	\$1,904	Other	F2
SFIN-Q-2-SBDZ2	SFIN-Q-2-SBDZ2	EMC SELECT	SEL: TFIN QIP,Years 2,SBD,Z2	\$2,333	Each	10%	\$2,100	Other	F2
SFIN-R-1-4HR	SFIN-R-1-4HR	EMC SELECT	SEL: TFIN ROBOTYEAR 14HR	\$3,952	Each	10%	\$3,557	Other	F2
SFIN-R-1-4HRZ2	SFIN-R-1-4HRZ2	EMC SELECT	SEL: TFIN Robot,Year 1,4HR,Z2	\$4,347	Each	10%	\$3,912	Other	F2
SFIN-R-1-NBD	SFIN-R-1-NBD	EMC SELECT	SEL: TFIN Robot,Year 1,NBD	\$2,781	Each	10%	\$2,503	Other	F2
SFIN-R-1-NBDZ2	SFIN-R-1-NBDZ2	EMC SELECT	SEL: TFIN Robot,Year 1,NBD,Z2	\$3,064	Each	10%	\$2,758	Other	F2
SFIN-R-1-PH	SFIN-R-1-PH	EMC SELECT	SEL: TFIN Robot,Year 1,7x24PH UP	\$557	Each	10%	\$501	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SFIN-R-1-PHZ2	SFIN-R-1-PHZ2	EMC SELECT	SEL: TFIN Robot,Year 1,7x24PH UP,Z2	\$615	Each	10%	\$554	Other	F2
SFIN-R-1-SBD	SFIN-R-1-SBD	EMC SELECT	SEL: TFIN ROBOTYEAR 1SBD	\$3,294	Each	10%	\$2,965	Other	F2
SFIN-R-1-SBDZ2	SFIN-R-1-SBDZ2	EMC SELECT	SEL: TFIN Robot,Year 1,SBD,Z2	\$3,622	Each	10%	\$3,260	Other	F2
SFIN-R-2-4HR	SFIN-R-2-4HR	EMC SELECT	SEL: TFIN ROBOTYEARS 24HR	\$5,490	Each	10%	\$4,941	Other	F2
SFIN-R-2-4HRZ2	SFIN-R-2-4HRZ2	EMC SELECT	SEL: TFIN Robot,Years 2,4HR,Z2	\$6,048	Each	10%	\$5,443	Other	F2
SFIN-R-2-NBD	SFIN-R-2-NBD	EMC SELECT	SEL: TFIN ROBOTYEARS 2NBD	\$3,708	Each	10%	\$3,337	Other	F2
SFIN-R-2-NBDZ2	SFIN-R-2-NBDZ2	EMC SELECT	SEL: TFIN Robot,Years 2,NBD,Z2	\$4,085	Each	10%	\$3,677	Other	F2
SFIN-R-2-PH	SFIN-R-2-PH	EMC SELECT	SEL: TFIN Robot,Years 2,7x24PH UP	\$557	Each	10%	\$501	Other	F2
SFIN-R-2-PHZ2	SFIN-R-2-PHZ2	EMC SELECT	SEL: TFIN Robot,Years 2,7x24PH UP,Z2	\$615	Each	10%	\$554	Other	F2
SFIN-R-2-SBD	SFIN-R-2-SBD	EMC SELECT	SEL: TFIN ROBOTYEARS 2SBD	\$4,571	Each	10%	\$4,114	Other	F2
SFIN-R-2-SBDZ2	SFIN-R-2-SBDZ2	EMC SELECT	SEL: TFIN Robot,Years 2,SBD,Z2	\$5,033	Each	10%	\$4,530	Other	F2
SFIN-RNW-100	SFIN-RNW-100	EMC SELECT	SEL: 1 RENEWAL SUPPORT UNIT, TFIN	\$118	Each	10%	\$106	Other	F2
SFINSVB-1-4HR	SFINSVB-1-4HR	EMC SELECT	SEL: TFIN SBAYYEAR 14HR	\$3,952	Each	10%	\$3,557	Other	F2
SFIN-SVB-1-4HRZ2	SFIN-SVB-1-4HRZ2	EMC SELECT	SEL: TFIN SBay,Year 1,4HR,Z2	\$4,347	Each	10%	\$3,912	Other	F2
SFIN-SVB-1-NBD	SFIN-SVB-1-NBD	EMC SELECT	SEL: TFIN SBay,Year 1,NBD	\$2,781	Each	10%	\$2,503	Other	F2
SFIN-SVB-1-NBDZ2	SFIN-SVB-1-NBDZ2	EMC SELECT	SEL: TFIN SBay,Year 1,NBD,Z2	\$3,064	Each	10%	\$2,758	Other	F2
SFIN-SVB-1-PH	SFIN-SVB-1-PH	EMC SELECT	SEL: TFIN SBay,Year 1,7x24PH UP	\$557	Each	10%	\$501	Other	F2
SFIN-SVB-1-PHZ2	SFIN-SVB-1-PHZ2	EMC SELECT	SEL: TFIN SBay,Year 1,7x24PH UP,Z2	\$640	Each	10%	\$576	Other	F2
SFINSVB-1-SBD	SFINSVB-1-SBD	EMC SELECT	SEL: TFIN SBAYYEAR 1 BD	\$3,294	Each	10%	\$2,965	Other	F2
SFIN-SVB-1-SBDZ2	SFIN-SVB-1-SBDZ2	EMC SELECT	SEL: TFIN SBay,Year 1, BD,Z2	\$3,622	Each	10%	\$3,260	Other	F2
SFINSVB-2-4HR	SFINSVB-2-4HR	EMC SELECT	SEL: TFIN SBAYYEARS 24HR	\$5,490	Each	10%	\$4,941	Other	F2
SFIN-SVB-2-4HRZ2	SFIN-SVB-2-4HRZ2	EMC SELECT	SEL: TFIN SBay,Years 2,4HR,Z2	\$6,048	Each	10%	\$5,443	Other	F2
SFINSVB-2-NBD	SFINSVB-2-NBD	EMC SELECT	SEL: TFIN SBAYYEARS 2NBD	\$3,708	Each	10%	\$3,337	Other	F2
SFIN-SVB-2-NBDZ2	SFIN-SVB-2-NBDZ2	EMC SELECT	SEL: TFIN SBay,Years 2,NBD,Z2	\$4,085	Each	10%	\$3,677	Other	F2
SFIN-SVB-2-PH	SFIN-SVB-2-PH	EMC SELECT	SEL: TFIN SBay,Years 2,7x24PH UP	\$557	Each	10%	\$501	Other	F2
SFIN-SVB-2-PHZ2	SFIN-SVB-2-PHZ2	EMC SELECT	SEL: TFIN SBay,Years 2,7x24PH UP,Z2	\$640	Each	10%	\$576	Other	F2
SFINSVB-2-SBD	SFINSVB-2-SBD	EMC SELECT	SEL: TFIN SBAYYEARS 2SBD	\$4,571	Each	10%	\$4,114	Other	F2
SFIN-SVB-2-SBDZ2	SFIN-SVB-2-SBDZ2	EMC SELECT	SEL: TFIN SBay,Years 2,SBD,Z2	\$5,033	Each	10%	\$4,530	Other	F2
SFINTAP-1-4HR	SFINTAP-1-4HR	EMC SELECT	SEL: SFINBULK TAP SVC YEAR 14HR	\$4,742	Each	10%	\$4,268	Other	F2
SFIN-TAP-1-4HRZ2	SFIN-TAP-1-4HRZ2	EMC SELECT	SEL: SFIN,BULK,TAP,SVC,YEAR 1,4HR,Z2	\$5,216	Each	10%	\$4,694	Other	F2
SFIN-TAP-1-NBD	SFIN-TAP-1-NBD	EMC SELECT	SEL: SFIN,BULK,TA,SVC,YEAR 1,NBD	\$3,335	Each	10%	\$3,002	Other	F2
SFIN-TAP-1-NBDZ2	SFIN-TAP-1-NBDZ2	EMC SELECT	SEL: SFIN,BULK,TA,SVC,YEAR 1,NBD,Z2	\$3,676	Each	10%	\$3,308	Other	F2
SFIN-TAP-1-PH	SFIN-TAP-1-PH	EMC SELECT	SEL: SFIN,BULK,TA,SVC,Year 1,7x24PH UP	\$688	Each	10%	\$601	Other	F2
SFIN-TAP-1-PHZ2	SFIN-TAP-1-PHZ2	EMC SELECT	SEL SFIN,BULK,TA,SVC,Year 1,7x24PH UP,Z2	\$736	Each	10%	\$662	Other	F2
SFINTAP-1-SBD	SFINTAP-1-SBD	EMC SELECT	SEL: SFINBULK TAP SVC YEAR 1SBD	\$3,952	Each	10%	\$3,557	Other	F2
SFIN-TAP-1-SBDZ2	SFIN-TAP-1-SBDZ2	EMC SELECT	SEL: SFIN,BULK,TAP,SVC,YEAR 1,SBD,Z2	\$4,347	Each	10%	\$3,912	Other	F2
SFINTAP-2-4HR	SFINTAP-2-4HR	EMC SELECT	SEL: SFINBULK TAP SVC YEAR 24HR	\$6,585	Each	10%	\$5,927	Other	F2
SFIN-TAP-2-4HRZ2	SFIN-TAP-2-4HRZ2	EMC SELECT	SEL: SFIN,BULK,TAP,SVC,YEAR 2,4HR,Z2	\$7,244	Each	10%	\$6,520	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SFINTAP-2-NBD	SFINTAP-2-NBD	EMC SELECT	SEL: SFINBULKTAAPVCYEAR 2NBD	\$4,447	Each	10%	\$4,002	Other	F2
SFINTAP-2-NBDZ2	SFINTAP-2-NBDZ2	EMC SELECT	SEL: SFIN,BULK,TA,SVC,YEAR 2,NBD,Z2	\$4,901	Each	10%	\$4,411	Other	F2
SFIN-TAP-2-PH	SFIN-TAP-2-PH	EMC SELECT	SEL: SFIN,BULK,TA,SVC,YEAR 2,7x24PH UP	\$688	Each	10%	\$601	Other	F2
SFIN-TAP-2-PH22	SFIN-TAP-2-PH22	EMC SELECT	SEL: SFIN,BULK,TA,SVC,YEAR 2,7x24PH UP,Z2	\$736	Each	10%	\$662	Other	F2
SFIN-TAP-2-SBD	SFIN-TAP-2-SBD	EMC SELECT	SEL: SFINBULKTAAPVCYEAR 2SBD	\$5,490	Each	10%	\$4,941	Other	F2
SFIN-TAP-2-SBDZ2	SFIN-TAP-2-SBDZ2	EMC SELECT	SEL: SFIN,BULK,TAP,SVC,YEAR 2,SBD,Z2	\$6,048	Each	10%	\$5,443	Other	F2
SFIN-TKLM-C	SFIN-TKLM-C	EMC SELECT	SEL: SKLM 2+YR SUPPOT MAXSLOT,TFIN	\$2,369	Each	10%	\$2,132	Other	F2
SFIN-TKLM-C-U	SFIN-TKLM-C-U	EMC SELECT	SEL: 1,COTERM,SUPPUNIT,SKLM,CAP,TFIN	\$178	Each	10%	\$160	Other	F2
SFIN-TKLM-CZ2	SFIN-TKLM-CZ2	EMC SELECT	SEL: SKLM 2+YR SUPPORT MAXSLOT,TFIN,Z2	\$2,605	Each	10%	\$2,345	Other	F2
SFIN-TKLM-D	SFIN-TKLM-D	EMC SELECT	SEL: SKLM 2+YR SUPPORTMAX DR,TFIN	\$3,312	Each	10%	\$2,981	Other	F2
SFIN-TKLM-D-U	SFIN-TKLM-D-U	EMC SELECT	SEL: 1,COTERM,SUPPUNIT,SKLM DR,TFIN	\$252	Each	10%	\$227	Other	F2
SFIN-TKLM-DZ2	SFIN-TKLM-DZ2	EMC SELECT	SEL: SKLM 2+YR SUPP MAX DR,TFIN,Z2	\$3,643	Each	10%	\$3,279	Other	F2
SI-3	SI-3	EMC SELECT	SEL: Varonis Remote Server Install - 3h	\$946	Each	10%	\$852	Other	F2
SI-5	SI-5	EMC SELECT	SEL: Varonis Remote Server Install - 5h	\$1,262	Each	10%	\$1,136	Other	F2
SO-SERVICE-1	SO-SERVICE-1	EMC SELECT	SEL: SmartOptics Service SKU	\$2	Each	10%	\$2	Other	F2
SPLK-1DAY-REG-D	SPLK-1DAY-REG-D	EMC SELECT	SEL: SPLUNK User Conf plus 1-DAY Univ	\$3,053	Each	10%	\$2,748	Other	F2
SPLK-2DAY-REG-D	SPLK-2DAY-REG-D	EMC SELECT	SEL: SPLUNK User Conf plus 2-DAY Univ	\$3,524	Each	10%	\$3,171	Other	F2
SPLK-3DAY-REG-D	SPLK-3DAY-REG-D	EMC SELECT	SEL: SPLUNK User Conf plus 3-DAY Univ	\$3,876	Each	10%	\$3,489	Other	F2
SPLK-REG-USER-D	SPLK-REG-USER-D	EMC SELECT	SEL: SPLUNK User Conference Attendance	\$2,112	Each	10%	\$1,901	Other	F2
SPS4060000-PS	SPS4060000-PS	EMC SELECT	SEL: Stealth Prof Srvs - SMALL 1-EA	\$73,659	Each	10%	\$66,293	Other	F2
SPS4060001-PS	SPS4060001-PS	EMC SELECT	SEL: Stealth Prof Srvs - 1 Week Onsite	\$42,677	Each	10%	\$38,409	Other	F2
SPS4060002-PS	SPS4060002-PS	EMC SELECT	SEL: Stealth Prof Srv - Sm Base PKG Instl	\$48,358	Each	10%	\$43,522	Other	F2
SPS4060003-PS	SPS4060003-PS	EMC SELECT	SEL: Stealth Prof Srv - Md Base PKG Instl	\$56,112	Each	10%	\$50,501	Other	F2
SPS4060004-PS	SPS4060004-PS	EMC SELECT	SEL: Stealth Prof Srv - Lg Base PKG Instl	\$62,316	Each	10%	\$56,085	Other	F2
SPS4060005-PS	SPS4060005-PS	EMC SELECT	SEL: Stealth Prof Srv - 1 hr Remote Instl	\$249	Each	10%	\$224	Other	F2
SSDW1-1000L	SSDW1-1000L	EMC SELECT	SEL: Annual Subscription DatAnswers 1000	\$5,989	Each	10%	\$5,390	Other	F2
SSDW1-100KL	SSDW1-100KL	EMC SELECT	SEL: Annual Subscription DatAnswers100000	\$316,875	Each	10%	\$285,188	Other	F2
SSDW1-10KL	SSDW1-10KL	EMC SELECT	SEL: Annual Subscription DatAnswers 10000	\$35,490	Each	10%	\$31,941	Other	F2
SSDW1-1500L	SSDW1-1500L	EMC SELECT	SEL: Annual Subscription DatAnswers 1500	\$7,985	Each	10%	\$7,187	Other	F2
SSDW1-150KL	SSDW1-150KL	EMC SELECT	SEL: Annual Subscription DatAnswers150000	\$465,806	Each	10%	\$419,225	Other	F2
SSDW1-15KL	SSDW1-15KL	EMC SELECT	SEL: Annual Subscription DatAnswers 15000	\$53,235	Each	10%	\$47,912	Other	F2
SSDW1-2000L	SSDW1-2000L	EMC SELECT	SEL: Annual Subscription DatAnswers 2000	\$9,612	Each	10%	\$8,651	Other	F2
SSDW1-20KL	SSDW1-20KL	EMC SELECT	SEL: Annual Subscription DatAnswers 20000	\$67,431	Each	10%	\$60,688	Other	F2
SSDW1-2500L	SSDW1-2500L	EMC SELECT	SEL: Annual Subscription DatAnswers 2500	\$11,460	Each	10%	\$10,314	Other	F2
SSDW1-25KL	SSDW1-25KL	EMC SELECT	SEL: Annual Subscription DatAnswers 25000	\$84,289	Each	10%	\$75,860	Other	F2
SSDW1-3000L	SSDW1-3000L	EMC SELECT	SEL: Annual Subscription DatAnswers 3000	\$13,752	Each	10%	\$12,377	Other	F2
SSDW1-3500L	SSDW1-3500L	EMC SELECT	SEL: Annual Subscription DatAnswers 3500	\$16,044	Each	10%	\$14,440	Other	F2
SSDW1-35KL	SSDW1-35KL	EMC SELECT	SEL: Annual Subscription DatAnswers 35000	\$116,188	Each	10%	\$104,569	Other	F2
SSDW1-4000L	SSDW1-4000L	EMC SELECT	SEL: Annual Subscription DatAnswers 4000	\$17,745	Each	10%	\$15,971	Other	F2
SSDW1-4500L	SSDW1-4500L	EMC SELECT	SEL: Annual Subscription DatAnswers 4500	\$19,963	Each	10%	\$17,967	Other	F2
SSDW1-5000L	SSDW1-5000L	EMC SELECT	SEL: Annual Subscription DatAnswers 5000	\$22,181	Each	10%	\$19,963	Other	F2
SSDW1-500L	SSDW1-500L	EMC SELECT	SEL: Annual Subscription DatAnswers 500	\$3,327	Each	10%	\$2,994	Other	F2
SSDW1-50KL	SSDW1-50KL	EMC SELECT	SEL: Annual Subscription DatAnswers 50000	\$163,719	Each	10%	\$147,347	Other	F2
SSDW1-6000L	SSDW1-6000L	EMC SELECT	SEL: Annual Subscription DatAnswers 6000	\$23,512	Each	10%	\$21,161	Other	F2
SSDW1-7000L	SSDW1-7000L	EMC SELECT	SEL: Annual Subscription DatAnswers 7000	\$27,431	Each	10%	\$24,688	Other	F2
SSDW1-750L	SSDW1-750L	EMC SELECT	SEL: Annual Subscription DatAnswers 750	\$4,753	Each	10%	\$4,278	Other	F2
SSDW1-8000L	SSDW1-8000L	EMC SELECT	SEL: Annual Subscription DatAnswers 8000	\$29,575	Each	10%	\$26,618	Other	F2
SSDW1-9000L	SSDW1-9000L	EMC SELECT	SEL: Annual Subscription DatAnswers 9000	\$33,272	Each	10%	\$29,945	Other	F2
SSPDW1-1000L	SSPDW1-1000L	EMC SELECT	SEL: Subscript + Support DatAnswers1000	\$7,985	Each	10%	\$7,187	Other	F2
SSPDW1-100KL	SSPDW1-100KL	EMC SELECT	SEL: Subscript + Support DatAnswers100000	\$422,500	Each	10%	\$380,250	Other	F2
SSPDW1-10KL	SSPDW1-10KL	EMC SELECT	SEL: Subscript + Support DatAnswers10000	\$47,320	Each	10%	\$42,588	Other	F2
SSPDW1-1500L	SSPDW1-1500L	EMC SELECT	SEL: Subscript + Support DatAnswers1500	\$10,647	Each	10%	\$9,582	Other	F2
SSPDW1-150KL	SSPDW1-150KL	EMC SELECT	SEL: Subscript + Support DatAnswers150000	\$621,075	Each	10%	\$558,968	Other	F2
SSPDW1-15KL	SSPDW1-15KL	EMC SELECT	SEL: Subscript + Support DatAnswers15000	\$70,980	Each	10%	\$63,882	Other	F2
SSPDW1-2000L	SSPDW1-2000L	EMC SELECT	SEL: Subscript + Support DatAnswers2000	\$12,816	Each	10%	\$11,534	Other	F2
SSPDW1-20KL	SSPDW1-20KL	EMC SELECT	SEL: Subscript + Support DatAnswers20000	\$89,908	Each	10%	\$80,917	Other	F2
SSPDW1-2500L	SSPDW1-2500L	EMC SELECT	SEL: Subscript + Support DatAnswers2500	\$15,280	Each	10%	\$13,752	Other	F2
SSPDW1-25KL	SSPDW1-25KL	EMC SELECT	SEL: Subscript + Support DatAnswers25000	\$112,385	Each	10%	\$101,147	Other	F2
SSPDW1-3000L	SSPDW1-3000L	EMC SELECT	SEL: Subscript + Support DatAnswers3000	\$18,337	Each	10%	\$16,503	Other	F2
SSPDW1-3500L	SSPDW1-3500L	EMC SELECT	SEL: Subscript + Support DatAnswers3500	\$21,393	Each	10%	\$19,254	Other	F2
SSPDW1-35KL	SSPDW1-35KL	EMC SELECT	SEL: Subscript + Support DatAnswers35000	\$154,917	Each	10%	\$139,425	Other	F2
SSPDW1-4000L	SSPDW1-4000L	EMC SELECT	SEL: Subscript + Support DatAnswers4000	\$23,660	Each	10%	\$21,294	Other	F2

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SSPDW1-4500L	SSPDW1-4500L	EMC SELECT	SEL Subscript + Support DatAnswers4500	\$26,618	Each	10%	\$23,956	Other	F2
SSPDW1-5000L	SSPDW1-5000L	EMC SELECT	SEL Subscript + Support DatAnswers5000	\$29,575	Each	10%	\$26,618	Other	F2
SSPDW1-500L	SSPDW1-500L	EMC SELECT	SEL Subscript + Support DatAnswers500	\$4,436	Each	10%	\$3,992	Other	F2
SSPDW1-50KL	SSPDW1-50KL	EMC SELECT	SEL Subscript + Support DatAnswers50000	\$218,292	Each	10%	\$196,463	Other	F2
SSPDW1-6000L	SSPDW1-6000L	EMC SELECT	SEL Subscript + Support DatAnswers6000	\$31,350	Each	10%	\$28,215	Other	F2
SSPDW1-7000L	SSPDW1-7000L	EMC SELECT	SEL Subscript + Support DatAnswers7000	\$36,574	Each	10%	\$32,917	Other	F2
SSPDW1-750L	SSPDW1-750L	EMC SELECT	SEL Subscript + Support DatAnswers750	\$6,338	Each	10%	\$5,704	Other	F2
SSPDW1-8000L	SSPDW1-8000L	EMC SELECT	SEL Subscript + Support DatAnswers8000	\$39,433	Each	10%	\$35,490	Other	F2
SSPDW1-9000L	SSPDW1-9000L	EMC SELECT	SEL Subscript + Support DatAnswers9000	\$44,363	Each	10%	\$39,927	Other	F2
SST-B1-1-4HR	SST-B1-1-4HR	EMC SELECT	SEL: STACK 4HR ONSITE B1-2, YR 1-2	\$2,361	Each	10%	\$2,125	Other	F2
SST-B1-1-4HRZ2	SST-B1-1-4HRZ2	EMC SELECT	SEL: STACK,4HR ONSITE B1-2, YR 1-2, Z2	\$2,598	Each	10%	\$2,338	Other	F2
SST-B1-1-NBD	SST-B1-1-NBD	EMC SELECT	SEL: STACK,NBD ONSITE B1-2, YR 1-2	\$1,484	Each	10%	\$1,336	Other	F2
SST-B1-1-NBDZ2	SST-B1-1-NBDZ2	EMC SELECT	SEL: STACK,NBD ONSITE B1-2, YR 1-2, Z2	\$1,633	Each	10%	\$1,470	Other	F2
SST-B1-1-PH	SST-B1-1-PH	EMC SELECT	SEL: STACK,B1,YRS 1-2,NBD,7X24 UP	\$338	Each	10%	\$304	Other	F2
SST-B1-1-PHZ2	SST-B1-1-PHZ2	EMC SELECT	SEL: STACK,B1,YRS 1-2,NBD,7X24 UP, Z2	\$372	Each	10%	\$335	Other	F2
SST-B1-3-4HR	SST-B1-3-4HR	EMC SELECT	SEL: STACK,4HR ONSITE B1, YR 1-3	\$6,023	Each	10%	\$5,421	Other	F2
SST-B1-3-4HRZ2	SST-B1-3-4HRZ2	EMC SELECT	SEL: STACK,4HR ONSITE B1, YR 1-3, Z2	\$6,627	Each	10%	\$5,964	Other	F2
SST-B1-3-NBD	SST-B1-3-NBD	EMC SELECT	SEL: STACK,NBD ONSITE B1, YR 1-3	\$3,784	Each	10%	\$3,406	Other	F2
SST-B1-3-NBDZ2	SST-B1-3-NBDZ2	EMC SELECT	SEL: STACK,NBD ONSITE B1, YR 1-3, Z2	\$4,164	Each	10%	\$3,748	Other	F2
SST-B1-3-PH	SST-B1-3-PH	EMC SELECT	SEL: STACK,B1,YRS 1-3,NBD,7X24 UP	\$862	Each	10%	\$776	Other	F2
SST-B1-3-PHZ2	SST-B1-3-PHZ2	EMC SELECT	SEL: STACK,B1,YRS 1-3,NBD,7X24 UP, Z2	\$951	Each	10%	\$856	Other	F2
SST-B1-4-4HR	SST-B1-4-4HR	EMC SELECT	SEL: STACK,4HR ONSITE B1, YR 4+	\$2,008	Each	10%	\$1,807	Other	F2
SST-B1-4-4HRZ2	SST-B1-4-4HRZ2	EMC SELECT	SEL: STACK,4HR ONSITE B1, YR 4+, Z2	\$2,209	Each	10%	\$1,988	Other	F2
SST-B-1-4HR	SST-B-1-4HR	EMC SELECT	SEL: STACK,BASE,4HR ONSITE, YR 1-2	\$1,161	Each	10%	\$1,045	Other	F2
SST-B-1-4HRZ2	SST-B-1-4HRZ2	EMC SELECT	SEL: STACK,BASE,4HR ONSITE, YR 1-2, Z2	\$1,279	Each	10%	\$1,151	Other	F2
SST-B1-4-NBD	SST-B1-4-NBD	EMC SELECT	SEL: STACK,NBD ONSITE B1, YR 4+	\$1,261	Each	10%	\$1,135	Other	F2
SST-B1-4-NBDZ2	SST-B1-4-NBDZ2	EMC SELECT	SEL: STACK,NBD ONSITE B1, YR 4+, Z2	\$1,389	Each	10%	\$1,250	Other	F2
SST-B1-4-PH	SST-B1-4-PH	EMC SELECT	SEL: STACK B1, YRS 4+, NBD, 7X24 UP	\$287	Each	10%	\$258	Other	F2
SST-B1-4-PHZ2	SST-B1-4-PHZ2	EMC SELECT	SEL: STACK B1, YRS 4+, NBD, 7X24 UP, Z2	\$317	Each	10%	\$285	Other	F2
SST-B-1-NBD	SST-B-1-NBD	EMC SELECT	SEL: STACK,BASE,NBD ONSITE, YR 1-2	\$763	Each	10%	\$687	Other	F2
SST-B-1-NBDZ2	SST-B-1-NBDZ2	EMC SELECT	SEL: STACK,BASE,NBD ONSITE, YR 1-2, Z2	\$840	Each	10%	\$756	Other	F2
SST-B-1-PH	SST-B-1-PH	EMC SELECT	SEL: STACK,BASE, YRS 1-2,NBD,7X24 UP	\$119	Each	10%	\$107	Other	F2
SST-B-1-PHZ2	SST-B-1-PHZ2	EMC SELECT	SEL: STACK,BASE, YRS 1-2,NBD,7X24 UP, Z2	\$131	Each	10%	\$118	Other	F2
SST-B2-1-4HR	SST-B2-1-4HR	EMC SELECT	SEL: STACK 4HR ONSITE B2, YR 1-2	\$3,171	Each	10%	\$2,854	Other	F2
SST-B2-1-4HRZ2	SST-B2-1-4HRZ2	EMC SELECT	SEL: STACK,4HR ONSITE B2, YR 1-2, Z2	\$3,488	Each	10%	\$3,139	Other	F2
SST-B2-1-NBD	SST-B2-1-NBD	EMC SELECT	SEL: STACK,NBD ONSITE B2, YR 1-2	\$2,059	Each	10%	\$1,853	Other	F2
SST-B2-1-NBDZ2	SST-B2-1-NBDZ2	EMC SELECT	SEL: STACK,NBD ONSITE B2, YR 1-2, Z2	\$2,264	Each	10%	\$2,038	Other	F2
SST-B2-3-4HR	SST-B2-3-4HR	EMC SELECT	SEL: STACK,4HR ONSITE B2, YR 1-3	\$8,126	Each	10%	\$7,313	Other	F2
SST-B2-3-4HRZ2	SST-B2-3-4HRZ2	EMC SELECT	SEL: STACK,4HR ONSITE B2, YR 1-3, Z2	\$8,895	Each	10%	\$8,006	Other	F2
SST-B2-3-NBD	SST-B2-3-NBD	EMC SELECT	SEL: STACK,NBD ONSITE B2, YR 1-3	\$5,250	Each	10%	\$4,725	Other	F2
SST-B2-3-NBDZ2	SST-B2-3-NBDZ2	EMC SELECT	SEL: STACK,NBD ONSITE B2, YR 1-3, Z2	\$5,773	Each	10%	\$5,196	Other	F2
SST-B2-4-4HR	SST-B2-4-4HR	EMC SELECT	SEL: STACK,4HR ONSITE B2, YR 4+	\$2,709	Each	10%	\$2,438	Other	F2
SST-B2-4-4HRZ2	SST-B2-4-4HRZ2	EMC SELECT	SEL: STACK,4HR ONSITE B2, YR 4+, Z2	\$2,966	Each	10%	\$2,669	Other	F2
SST-B2-4-NBD	SST-B2-4-NBD	EMC SELECT	SEL: STACK,NBD ONSITE B2, YR 4+	\$1,751	Each	10%	\$1,576	Other	F2
SST-B2-4-NBDZ2	SST-B2-4-NBDZ2	EMC SELECT	SEL: STACK,NBD ONSITE B2, YR 4+, Z2	\$1,925	Each	10%	\$1,733	Other	F2
SST-B3-1-4HR	SST-B3-1-4HR	EMC SELECT	SEL: STACK,4HR ONSITE B3, YR 1-2	\$6,746	Each	10%	\$6,071	Other	F2
SST-B3-1-4HRZ2	SST-B3-1-4HRZ2	EMC SELECT	SEL: STACK,4HR ONSITE B3, YR 1-2, Z2	\$8,055	Each	10%	\$7,250	Other	F2
SST-B3-1-NBD	SST-B3-1-NBD	EMC SELECT	SEL: STACK,NBD ONSITE B3, YR 1-2	\$4,722	Each	10%	\$4,250	Other	F2
SST-B3-1-NBDZ2	SST-B3-1-NBDZ2	EMC SELECT	SEL: STACK,NBD ONSITE B3, YR 1-2, Z2	\$5,196	Each	10%	\$4,676	Other	F2
SST-B3-1-PH	SST-B3-1-PH	EMC SELECT	SEL: STACK,B3,YRS 1-2,NBD,7X24 UP	\$810	Each	10%	\$729	Other	F2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SST-B3-1-PHZ2	SST-B3-1-PHZ2	EMC SELECT	SEL: STACK,B3,YRS 1-2,NBD,7X24 UP,Z2	\$892	Each	10%	\$803	Other	F2
SST-B3-3-4HR	SST-B3-3-4HR	EMC SELECT	SEL: STACK,4HR ONSITE B3,YR 1-3	\$17,201	Each	10%	\$15,481	Other	F2
SST-B3-3-4HRZ2	SST-B3-3-4HRZ2	EMC SELECT	SEL: STACK,4HR ONSITE B3,YR 1-3,Z2	\$20,542	Each	10%	\$18,488	Other	F2
SST-B3-3-NBD	SST-B3-3-NBD	EMC SELECT	SEL: STACK,NBD ONSITE B3,YR 1-3	\$12,041	Each	10%	\$10,837	Other	F2
SST-B3-3-NBDZ2	SST-B3-3-NBDZ2	EMC SELECT	SEL: STACK,NBD ONSITE B3,YR 1-3,Z2	\$13,248	Each	10%	\$11,923	Other	F2
SST-B3-3-PH	SST-B3-3-PH	EMC SELECT	SEL: STACK,B3,YRS 1-3,NBD,7X24 UP	\$2,066	Each	10%	\$1,859	Other	F2
SST-B3-3-PHZ2	SST-B3-3-PHZ2	EMC SELECT	SEL: STACK,B3,YRS 1-3,NBD,7X24 UP,Z2	\$2,272	Each	10%	\$2,045	Other	F2
SST-B3-4-4HR	SST-B3-4-4HR	EMC SELECT	SEL: STACK,4HR ONSITE B3,YR 4+	\$5,735	Each	10%	\$5,162	Other	F2
SST-B3-4-4HRZ2	SST-B3-4-4HRZ2	EMC SELECT	SEL: STACK,4HR ONSITE B3,YR 4+,Z2	\$6,848	Each	10%	\$6,163	Other	F2
SST-B-3-4HR	SST-B-3-4HR	EMC SELECT	SEL: STACK,BASE,4HR ONSITE,YR 1-3	\$2,966	Each	10%	\$2,669	Other	F2
SST-B-3-4HRZ2	SST-B-3-4HRZ2	EMC SELECT	SEL: STACK,BASE,4HR ONSITE,YR 1-3,Z2	\$3,261	Each	10%	\$2,935	Other	F2
SST-B3-4-NBD	SST-B3-4-NBD	EMC SELECT	SEL: STACK,NBD ONSITE B3,YR 4+	\$4,014	Each	10%	\$3,613	Other	F2
SST-B3-4-NBDZ2	SST-B3-4-NBDZ2	EMC SELECT	SEL: STACK,NBD ONSITE B3,YR 4+,Z2	\$4,416	Each	10%	\$3,974	Other	F2
SST-B3-4-PH	SST-B3-4-PH	EMC SELECT	SEL: STACK,B3,YRS 4+,NBD,7X24 UP	\$689	Each	10%	\$620	Other	F2
SST-B3-4-PHZ2	SST-B3-4-PHZ2	EMC SELECT	SEL: STACK,B3,YRS 4+,NBD,7X24 UP,Z2	\$758	Each	10%	\$682	Other	F2
SST-B-3-NBD	SST-B-3-NBD	EMC SELECT	SEL: STACK,BASE,NBD ONSITE,YR 1-3	\$1,948	Each	10%	\$1,753	Other	F2
SST-B-3-NBDZ2	SST-B-3-NBDZ2	EMC SELECT	SEL: STACK,BASE,NBD ONSITE,YR 1-3,Z2	\$2,142	Each	10%	\$1,928	Other	F2
SST-B-3-PH	SST-B-3-PH	EMC SELECT	SEL: STACK,BASE,YRS 1-3,NBD,7X24 UP	\$305	Each	10%	\$275	Other	F2
SST-B-3-PHZ2	SST-B-3-PHZ2	EMC SELECT	SEL: STACK,BASE,YRS 1-3,NBD,7X24 UP,Z2	\$334	Each	10%	\$301	Other	F2
SST-B-4-4HR	SST-B-4-4HR	EMC SELECT	SEL: STACK,BASE,4HR ONSITE,YR 4+	\$989	Each	10%	\$890	Other	F2
SST-B-4-4HRZ2	SST-B-4-4HRZ2	EMC SELECT	SEL: STACK,BASE,4HR ONSITE,YR 4+,Z2	\$1,088	Each	10%	\$979	Other	F2
SST-B-4-NBD	SST-B-4-NBD	EMC SELECT	SEL: STACK,BASE,NBD ONSITE,YR 4+	\$650	Each	10%	\$585	Other	F2
SST-B-4-NBDZ2	SST-B-4-NBDZ2	EMC SELECT	SEL: STACK,BASE,NBD ONSITE,YR 4+,Z2	\$714	Each	10%	\$643	Other	F2
SST-B-4-PH	SST-B-4-PH	EMC SELECT	SEL: STACK,BASE,YRS 4+,NBD,7X24 UP	\$103	Each	10%	\$93	Other	F2
SST-B-4-PHZ2	SST-B-4-PHZ2	EMC SELECT	SEL: STACK,BASE,YRS 4+,NBD,7X24 UP,Z2	\$112	Each	10%	\$101	Other	F2
SST-CT-50	SST-CT-50	EMC SELECT	SEL: 1 COTERM SUPPORT UNIT, STACK	\$50	Each	10%	\$45	Other	F2
SST-DR-1-4HR	SST-DR-1-4HR	EMC SELECT	SEL: STACK,DR,YEAR 1-2,4HR	\$2,934	Each	10%	\$2,641	Other	F2
SST-DR-1-4HRZ2	SST-DR-1-4HRZ2	EMC SELECT	SEL: STACK,DR,YEAR 1-2,4HR,Z2	\$3,229	Each	10%	\$2,906	Other	F2
SST-DR-1-NBD	SST-DR-1-NBD	EMC SELECT	SEL: STACK,DR,YEAR 1-2,NBD	\$2,053	Each	10%	\$1,848	Other	F2
SST-DR-1-NBDZ2	SST-DR-1-NBDZ2	EMC SELECT	SEL: STACK,DR,YEAR 1-2,NBD,Z2	\$2,259	Each	10%	\$2,033	Other	F2
SST-DR-1-PH	SST-DR-1-PH	EMC SELECT	SEL: STACK,DR,YRS 1-2,NBD,7X24 UP	\$412	Each	10%	\$371	Other	F2
SST-DR-1-PHZ2	SST-DR-1-PHZ2	EMC SELECT	SEL: STACK,DR,YRS 1-2,NBD,7X24 UP,Z2	\$454	Each	10%	\$409	Other	F2
SST-DR-3-4HR	SST-DR-3-4HR	EMC SELECT	SEL: STACK,DR,YRS 1-3,4HR	\$7,484	Each	10%	\$6,736	Other	F2
SST-DR-3-4HRZ2	SST-DR-3-4HRZ2	EMC SELECT	SEL: STACK,DR,YEAR 1-3,4HR,Z2	\$8,235	Each	10%	\$7,412	Other	F2
SST-DR-3-NBD	SST-DR-3-NBD	EMC SELECT	SEL: STACK,DR,YEARS 1-3,NBD	\$5,237	Each	10%	\$4,713	Other	F2
SST-DR-3-NBDZ2	SST-DR-3-NBDZ2	EMC SELECT	SEL: STACK,DR,YEARS 1-3,NBD,Z2	\$5,761	Each	10%	\$5,185	Other	F2
SST-DR-3-PH	SST-DR-3-PH	EMC SELECT	SEL: STACK,DR,YRS 1-3,NBD,7X24 UP	\$1,052	Each	10%	\$947	Other	F2
SST-DR-3-PHZ2	SST-DR-3-PHZ2	EMC SELECT	SEL: STACK,DR,YRS 1-3,NBD,7X24 UP,Z2	\$1,157	Each	10%	\$1,041	Other	F2
SST-DR-4-4HR	SST-DR-4-4HR	EMC SELECT	SEL: STACK,DR,YEAR 4+,4HR	\$2,495	Each	10%	\$2,246	Other	F2
SST-DR-4-4HRZ2	SST-DR-4-4HRZ2	EMC SELECT	SEL: STACK,DR,YEAR 4+,4HR,Z2	\$2,746	Each	10%	\$2,471	Other	F2
SST-DR-4-NBD	SST-DR-4-NBD	EMC SELECT	SEL: STACK,DR,YEARS 4+,NBD	\$1,746	Each	10%	\$1,571	Other	F2
SST-DR-4-NBDZ2	SST-DR-4-NBDZ2	EMC SELECT	SEL: STACK,DR,YEARS 4+,NBD,Z2	\$1,921	Each	10%	\$1,729	Other	F2
SST-DR-4-PH	SST-DR-4-PH	EMC SELECT	SEL: STACK,DR,YRS 4+,NBD,7X24 UP	\$352	Each	10%	\$317	Other	F2
SST-DR-4-PHZ2	SST-DR-4-PHZ2	EMC SELECT	SEL: STACK,DR,YRS 4+,NBD,7X24 UP,Z2	\$386	Each	10%	\$347	Other	F2
SST-EX-1-4HR	SST-EX-1-4HR	EMC SELECT	SEL: STACK,EXP,YEARS 1-2,4HR	\$1,161	Each	10%	\$1,045	Other	F2
SST-EX-1-4HRZ2	SST-EX-1-4HRZ2	EMC SELECT	SEL: STACK,EXP,YEARS 1-2,4HR,Z2	\$1,279	Each	10%	\$1,151	Other	F2
SST-EX-1-NBD	SST-EX-1-NBD	EMC SELECT	SEL: STACK,EXP,YEARS 1-2,NBD	\$763	Each	10%	\$687	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SST-EX-1-NBDZ2	SST-EX-1-NBDZ2	EMC SELECT	SEL: STACK EXP, YEARS 1-2,NBD,Z2	\$840	Each	10%	\$756	Other	F2
SST-EX-1-PH	SST-EX-1-PH	EMC SELECT	SEL: STACK EXP, YRS 1-2,NBD,7X24 UP	\$119	Each	10%	\$107	Other	F2
SST-EX-1-PHZ2	SST-EX-1-PHZ2	EMC SELECT	SEL: STACK EXP, YRS 1-2,NBD,7X24 UP,Z2	\$131	Each	10%	\$118	Other	F2
SST-EX-3-4HR	SST-EX-3-4HR	EMC SELECT	SEL: STACK EXP, YEARS 1-3,4HR	\$2,966	Each	10%	\$2,669	Other	F2
SST-EX-3-4HRZ2	SST-EX-3-4HRZ2	EMC SELECT	SEL: STACK EXP, YEARS 1-3,4HR,Z2	\$3,261	Each	10%	\$2,935	Other	F2
SST-EX-3-NBD	SST-EX-3-NBD	EMC SELECT	SEL: STACK EXP, YEARS 1-3,NBD	\$1,948	Each	10%	\$1,753	Other	F2
SST-EX-3-NBDZ2	SST-EX-3-NBDZ2	EMC SELECT	SEL: STACK EXP, YEARS 1-3,NBD,Z2	\$2,142	Each	10%	\$1,928	Other	F2
SST-EX-3-PH	SST-EX-3-PH	EMC SELECT	SEL: STACK EXP, YRS 1-3,NBD,7X24 UP	\$305	Each	10%	\$275	Other	F2
SST-EX-3-PHZ2	SST-EX-3-PHZ2	EMC SELECT	SEL: STACK EXP, YRS 1-3,NBD,7X24 UP,Z2	\$334	Each	10%	\$301	Other	F2
SST-EX-4-4HR	SST-EX-4-4HR	EMC SELECT	SEL: STACK EXP, YEARS 4+,4HR	\$989	Each	10%	\$890	Other	F2
SST-EX-4-4HRZ2	SST-EX-4-4HRZ2	EMC SELECT	SEL: STACK EXP, YEARS 4+,4HR,Z2	\$1,088	Each	10%	\$979	Other	F2
SST-EX-4-NBD	SST-EX-4-NBD	EMC SELECT	SEL: STACK EXP, YEARS 4+,NBD	\$650	Each	10%	\$585	Other	F2
SST-EX-4-NBDZ2	SST-EX-4-NBDZ2	EMC SELECT	SEL: STACK EXP, YEARS 4+,NBD,Z2	\$714	Each	10%	\$643	Other	F2
SST-EX-4-PH	SST-EX-4-PH	EMC SELECT	SEL: STACK EXP, YRS 4+,NBD,7X24 UP	\$103	Each	10%	\$93	Other	F2
SST-EX-4-PHZ2	SST-EX-4-PHZ2	EMC SELECT	SEL: STACK EXP, YRS 4+,NBD,7X24 UP,Z2	\$112	Each	10%	\$101	Other	F2
SST-RNW-50	SST-RNW-50	EMC SELECT	SEL: 1 RENEWAL SUPPORT UNIT, STACK	\$59	Each	10%	\$53	Other	F2
SUPPORTRSTRTR	SUPPORTRSTRTR	EMC SELECT	SELECT NTPS CONTRACT REACTIVATION FEE	\$529	Each	10%	\$476	Other	F2
SVC-PSD-00201	SVC-PSD-00201	EMC SELECT	SEL Jumpstart - up to 3 SteelHeads	\$8,824	Each	10%	\$7,942	Other	F2
SVC-PSD-00203	SVC-PSD-00203	EMC SELECT	SEL SteelCentral Controller Config Svc	\$3,529	Each	10%	\$3,176	Other	F2
SVC-PSD-00204	SVC-PSD-00204	EMC SELECT	SEL SteelHead Interceptor Config Svc.	\$3,529	Each	10%	\$3,176	Other	F2
SVC-PSD-00205	SVC-PSD-00205	EMC SELECT	SEL WCCP/PBR Configuration Svc	\$3,529	Each	10%	\$3,176	Other	F2
SVC-PSD-00216	SVC-PSD-00216	EMC SELECT	SEL Riverbed 7050 Jumpstart	\$8,824	Each	10%	\$7,942	Other	F2
SVC-PSD-00505	SVC-PSD-00505	EMC SELECT	SEL SteelCentral Solution JumpStart - LL	\$14,824	Each	10%	\$13,342	Other	F2
SVC-PSD-00510	SVC-PSD-00510	EMC SELECT	SEL SteelCentral Solution JumpStart - LM	\$31,059	Each	10%	\$27,953	Other	F2
SVC-PSD-00520	SVC-PSD-00520	EMC SELECT	SEL SteelCentral Solution JumpStart- LH	\$62,118	Each	10%	\$55,906	Other	F2
TAMBASIC	TAMBASIC	EMC SELECT	SEL Puppet Technical Account Mgr Basic	\$47,059	Each	10%	\$42,353	Other	F2
TAMSTANDARD	TAMSTANDARD	EMC SELECT	SEL Puppet Technical Account Mgr Stand	\$88,235	Each	10%	\$79,412	Other	F2
TAMSUPPORT1	TAMSUPPORT1	EMC SELECT	SELECT NTPS TAM SUPPORT 1YR	\$79,412	Each	10%	\$71,471	Other	F2
TA-O	TA-O	EMC SELECT	SEL BOOMI TechArch-Hourly Consult Onsite	\$325	Each	10%	\$293	Other	F2
TA-R	TA-R	EMC SELECT	SEL BOOMI TechArch-Hourly Consult Remote	\$300	Each	10%	\$270	Other	F2
TE-MC	TE-MC	EMC SELECT	SEL Test Environment Add-on MC	\$5,344	Each	10%	\$4,809	Other	F2
TE-MS	TE-MS	EMC SELECT	SEL Test Environment Add-on MS	\$3,053	Each	10%	\$2,748	Other	F2
TRAINING-RG	TRAINING-RG	EMC SELECT	SEL RG SYSTEM TRAINING DAY	\$1,047	Each	10%	\$942	Other	F2
TRV-1D	TRV-1D	EMC SELECT	SEL ONE DAY PROSER TRAVEL EXP	\$574	Each	10%	\$517	Other	F2
VIPR250TBSPT3	VIPR250TBSPT3	EMC SELECT	SELECT 250TB VIPR 3Yr Spt (25%of Lic'3)	\$47,451	Each	10%	\$42,706	Other	F2
VLM10GS-EMC-R1	VLM10GS-EMC-R1	EMC SELECT	SEL KEMP VLM-10GS EMC 1Y Subscr RnwI	\$9,412	Each	10%	\$8,471	Other	F2
VLM10GS-EMC-R3	VLM10GS-EMC-R3	EMC SELECT	SEL KEMP VLM-10GS EMC 3Y Subscr RnwI	\$18,824	Each	10%	\$16,941	Other	F2
VLM10GS-EMC-R5	VLM10GS-EMC-R5	EMC SELECT	SEL KEMP VLM-10GS EMC 5Y Subscr RnwI	\$31,371	Each	10%	\$28,234	Other	F2
VLM10GSHA-EMC-R1	VLM10GSHA-EMC-R1	EMC SELECT	SEL KEMP VLM-10GS EMC HA 1Y Subscr RnwI	\$18,824	Each	10%	\$16,941	Other	F2
VLM10GSHA-EMC-R3	VLM10GSHA-EMC-R3	EMC SELECT	SEL KEMP VLM-10GS EMC HA 3Y Subscr RnwI	\$37,647	Each	10%	\$33,882	Other	F2
VLM10GSHA-EMC-R5	VLM10GSHA-EMC-R5	EMC SELECT	SEL KEMP VLM-10GS EMC HA 5Y Subscr RnwI	\$62,741	Each	10%	\$56,467	Other	F2
VLM2000-EMC-R1	VLM2000-EMC-R1	EMC SELECT	SEL KEMP VLM-2000 EMC 1Y Support RnwI	\$4,235	Each	10%	\$3,812	Other	F2
VLM2000-EMC-R3	VLM2000-EMC-R3	EMC SELECT	SEL KEMP VLM-2000 EMC 3Y Support RnwI	\$11,435	Each	10%	\$10,292	Other	F2
VLM2000HA-EMC-R1	VLM2000HA-EMC-R1	EMC SELECT	SEL KEMP VLM-2000 EMC HA 1Y Support RnwI	\$8,471	Each	10%	\$7,624	Other	F2
VLM2000HA-EMC-R3	VLM2000HA-EMC-R3	EMC SELECT	SEL KEMP VLM-2000 EMC HA 3Y Support RnwI	\$22,871	Each	10%	\$20,584	Other	F2
VLM3000-EMC-R1	VLM3000-EMC-R1	EMC SELECT	SEL KEMP VLM-3000 EMC 1Y Support RnwI	\$4,235	Each	10%	\$3,812	Other	F2
VLM3000-EMC-R3	VLM3000-EMC-R3	EMC SELECT	SEL KEMP VLM-3000 EMC 3Y Support RnwI	\$11,435	Each	10%	\$10,292	Other	F2
VLM3000-EMC-R5	VLM3000-EMC-R5	EMC SELECT	SEL KEMP VLM-3000 EMC 5Y Support RnwI	\$19,059	Each	10%	\$17,153	Other	F2
VLM3000HA-EMC-R1	VLM3000HA-EMC-R1	EMC SELECT	SEL KEMP VLM-3000 EMC HA 1Y Support RnwI	\$8,471	Each	10%	\$7,624	Other	F2
VLM3000HA-EMC-R3	VLM3000HA-EMC-R3	EMC SELECT	SEL KEMP VLM-3000 EMC HA 3Y Support RnwI	\$22,871	Each	10%	\$20,584	Other	F2
VLM3000HA-EMC-R5	VLM3000HA-EMC-R5	EMC SELECT	SEL KEMP VLM-3000 EMC HA 5Y Support RnwI	\$38,118	Each	10%	\$34,306	Other	F2
VMP-ES-1000AN-D	VMP-ES-1000AN-D	EMC SELECT	SEL Splunk VM STDSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2
VMP-ES-1000AP-D	VMP-ES-1000AP-D	EMC SELECT	SEL Splunk VM STDSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2
VMP-ES-1000EM-D	VMP-ES-1000EM-D	EMC SELECT	SEL Splunk VM STDSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2
VMP-ES-1000US-D	VMP-ES-1000US-D	EMC SELECT	SEL Splunk VM STDSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2
VMP-ES-100AN-D	VMP-ES-100AN-D	EMC SELECT	SEL Splunk VM STDSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2
VMP-ES-100AP-D	VMP-ES-100AP-D	EMC SELECT	SEL Splunk VM STDSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2
VMP-ES-100EM-D	VMP-ES-100EM-D	EMC SELECT	SEL Splunk VM STDSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2
VMP-ES-100US-D	VMP-ES-100US-D	EMC SELECT	SEL Splunk VM STDSup Bucket 100US	\$100	Each	10%	\$90	Other	F2
VMP-ES-1AN-D	VMP-ES-1AN-D	EMC SELECT	SEL Splunk VM STDSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
VMP-ES-1AP-D	VMP-ES-1AP-D	EMC SELECT	SEL Splunk VM STD Sup Bucket 1AP	\$1	Each	10%	\$1	Other	F2	
VMP-ES-1EM-D	VMP-ES-1EM-D	EMC SELECT	SEL Splunk VM STD Sup Bucket 1EM	\$1	Each	10%	\$1	Other	F2	
VMP-ES-1US-D	VMP-ES-1US-D	EMC SELECT	SEL Splunk VM STD Sup Bucket 1US	\$1	Each	10%	\$1	Other	F2	
VMP-GS-1000AN-D	VMP-GS-1000AN-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 1000AN	\$1,000	Each	10%	\$900	Other	F2	
VMP-GS-1000AP-D	VMP-GS-1000AP-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 1000AP	\$1,000	Each	10%	\$900	Other	F2	
VMP-GS-1000EM-D	VMP-GS-1000EM-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 1000EM	\$1,000	Each	10%	\$900	Other	F2	
VMP-GS-1000US-D	VMP-GS-1000US-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 1000US	\$1,000	Each	10%	\$900	Other	F2	
VMP-GS-100AN-D	VMP-GS-100AN-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 100AN	\$100	Each	10%	\$90	Other	F2	
VMP-GS-100AP-D	VMP-GS-100AP-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 100AP	\$100	Each	10%	\$90	Other	F2	
VMP-GS-100EM-D	VMP-GS-100EM-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 100EM	\$100	Each	10%	\$90	Other	F2	
VMP-GS-100US-D	VMP-GS-100US-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 100US	\$100	Each	10%	\$90	Other	F2	
VMP-GS-1AN-D	VMP-GS-1AN-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 1AN	\$1	Each	10%	\$1	Other	F2	
VMP-GS-1AP-D	VMP-GS-1AP-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 1AP	\$1	Each	10%	\$1	Other	F2	
VMP-GS-1EM-D	VMP-GS-1EM-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 1EM	\$1	Each	10%	\$1	Other	F2	
VMP-GS-1US-D	VMP-GS-1US-D	EMC SELECT	SEL Splunk VM PRMSup Bucket 1US	\$1	Each	10%	\$1	Other	F2	
VMWORLDINT	VMWORLDINT	EMC SELECT	SEL EMC VMWORLD PASS - EUROPE	\$2,695	Each	10%	\$2,426	Other	F2	
VMWORLDUS	VMWORLDUS	EMC SELECT	SEL EMC VMWORLD PASS - US	\$2,795	Each	10%	\$2,516	Other	F2	
VMWPUBVIRPARTDEL	VMWPUBVIRPARTDEL	EMC SELECT	SEL GK VMWare - Partner Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2	
VMWPUBVIRT	VMWPUBVIRT	EMC SELECT	SEL GK VMWare - GK Del 1 STUDENT	\$1	Each	10%	\$1	Other	F2	
VPS-1D	VPS-1D	EMC SELECT	SEL Varonis Professional Services -1d	\$3,441	Each	10%	\$3,097	Other	F2	
VPS-5	VPS-5	EMC SELECT	SEL Varonis Professional Services -5d	\$14,338	Each	10%	\$12,904	Other	F2	
VPTO	VPTO	EMC SELECT	SEL Varonis Training Online	\$2,638	Each	10%	\$2,374	Other	F2	
VS81TBSPPM1	VS81TBSPPM1	EMC SELECT	SELECT VS 100-250TB Spt/Mnt 1Mo (per TB)	\$6	Each	10%	\$5	Other	F2	
VS81TBSPPM1T1	VS81TBSPPM1T1	EMC SELECT	SELECT VS 100-250TB Spt/Mnt 1Yr (per TB)	\$74	Each	10%	\$67	Other	F2	
VS81TBSPPM3	VS81TBSPPM3	EMC SELECT	SELECT VS 100-250TB Spt/Mnt 3Yr (per TB)	\$221	Each	10%	\$193	Other	F2	
VS81TBSPPM5	VS81TBSPPM5	EMC SELECT	SELECT VS 100-250TB Spt/Mnt 5Yr (per TB)	\$368	Each	10%	\$331	Other	F2	
VS82TBSPPM1	VS82TBSPPM1	EMC SELECT	SELECT VS 251-500TB Spt/Mnt 1Mo (per TB)	\$6	Each	10%	\$5	Other	F2	
VS82TBSPPM1T1	VS82TBSPPM1T1	EMC SELECT	SELECT VS 251-500TB Spt/Mnt 1Yr (per TB)	\$67	Each	10%	\$60	Other	F2	
VS82TBSPPM3	VS82TBSPPM3	EMC SELECT	SELECT VS 251-500TB Spt/Mnt 3Yr (per TB)	\$200	Each	10%	\$180	Other	F2	
VS82TBSPPM5	VS82TBSPPM5	EMC SELECT	SELECT VS 251-500TB Spt/Mnt 5Yr (per TB)	\$333	Each	10%	\$300	Other	F2	
VS83TBSPPM1	VS83TBSPPM1	EMC SELECT	SELECT VS 501-750TB Spt/Mnt 1Mo (per TB)	\$5	Each	10%	\$4	Other	F2	
VS83TBSPPM1T1	VS83TBSPPM1T1	EMC SELECT	SELECT VS 501-750TB Spt/Mnt 1Yr (per TB)	\$60	Each	10%	\$54	Other	F2	
VS83TBSPPM3	VS83TBSPPM3	EMC SELECT	SELECT VS 501-750TB Spt/Mnt 3Yr (per TB)	\$180	Each	10%	\$162	Other	F2	
VS83TBSPPM5	VS83TBSPPM5	EMC SELECT	SELECT VS 501-750TB Spt/Mnt 5Yr (per TB)	\$299	Each	10%	\$269	Other	F2	
VS84TBSPPM1	VS84TBSPPM1	EMC SELECT	SELECT VS 751-1024TB Spt/Mnt 1Mo (perTB)	\$5	Each	10%	\$4	Other	F2	
VS84TBSPPM1T1	VS84TBSPPM1T1	EMC SELECT	SELECT VS 751-1024TB Spt/Mnt 1Yr (perTB)	\$53	Each	10%	\$48	Other	F2	
VS84TBSPPM3	VS84TBSPPM3	EMC SELECT	SELECT VS 751-1024TB Spt/Mnt 3Yr (perTB)	\$159	Each	10%	\$143	Other	F2	
VS84TBSPPM5	VS84TBSPPM5	EMC SELECT	SELECT VS 751-1024TB Spt/Mnt 5Yr (perTB)	\$265	Each	10%	\$238	Other	F2	
VS85TBSPPM1	VS85TBSPPM1	EMC SELECT	SELECT VS 1025+TB Spt/Mnt 1Mo (perTB)	\$4	Each	10%	\$3	Other	F2	
VS85TBSPPM1T1	VS85TBSPPM1T1	EMC SELECT	SELECT VS 1025+TB Spt/Mnt 1Yr (perTB)	\$46	Each	10%	\$41	Other	F2	
VS85TBSPPM3	VS85TBSPPM3	EMC SELECT	SELECT VS 1025+TB Spt/Mnt 3Yr (perTB)	\$139	Each	10%	\$125	Other	F2	
VS85TBSPPM5	VS85TBSPPM5	EMC SELECT	SELECT VS 1025+TB Spt/Mnt 5Yr (perTB)	\$231	Each	10%	\$208	Other	F2	
VSTRAIN2DBHD	VSTRAIN2DBHD	EMC SELECT	SELECT DFXS VS Onsite Training (2-Day)	\$10,059	Each	10%	\$9,053	Other	F2	
VTC	VTC	EMC SELECT	SEL Varonis Training Course	\$574	Each	10%	\$516	Other	F2	
WAR-RGSTACK	WAR-RGSTACK	EMC SELECT	SEL RG SW MAINT. FOR PRIV. CLOUD	\$28,824	Each	10%	\$25,941	Other	F2	
CS-CUS-BRO-EXT	CS-CUS-BRO-EXT	NA	BROCADE SUPPLEMENTAL SUPPORT	\$0	Each	10%	\$0	Other	F2	
CS-CUS-CIS-EXT	CS-CUS-CIS-EXT	NA	CISCO SUPPLEMENTAL SUPPORT	\$0	Each	10%	\$0	Other	F2	
CS-CUS-LAAS	CS-CUS-LAAS	NA	LOGISTICS AS A SERVICE	\$0	Each	10%	\$0	Other	F2	
CS-CUS-PS1DC	CS-CUS-PS1DC	NA	PROSUPPORT ONE FOR DATACENTER UPLIFT	\$0	Each	10%	\$0	Other	F2	
CS-CUS-TAM-PV-DATA	CS-CUS-TAM-PV-DATA	NA	CS Customized TAM for Pivotal Data	\$0	Each	10%	\$0	Other	F2	
CS-PARTRT-PRGM	CS-PARTRT-PRGM	NA	PARTS RETENTION PROGRAM FEE	\$4,000	Each	10%	\$3,600	Other	F2	
CS-PARTRT-USG	CS-PARTRT-USG	NA	PARTS RETENTION USAGE	\$0	Each	10%	\$0	Other	F2	
M-BAS-DSE-ASD12M	M-BAS-DSE-ASD12M	NA	ASD DESIGNATED SUPPORT ENG - .25FTE -12M	\$80,000	Each	10%	\$72,000	Other	F2	
M-BAS-DSE-ASD6M	M-BAS-DSE-ASD6M	NA	ASD DESIGNATED SUPPORT ENG - .25FTE -6M	\$40,000	Each	10%	\$36,000	Other	F2	
M-BAS-DSE-DPS12M	M-BAS-DSE-DPS12M	NA	DPS DESIGNATED SUPPORT ENG - .25FTE -12M	\$80,000	Each	10%	\$72,000	Other	F2	
M-BAS-DSE-DPS6M	M-BAS-DSE-DPS6M	NA	DPS DESIGNATED SUPPORT ENG - .25FTE -6M	\$40,000	Each	10%	\$36,000	Other	F2	
M-BAS-DSE-ESD12M	M-BAS-DSE-ESD12M	NA	ESD DESIGNATED SUPPORT ENG - .25FTE -12M	\$80,000	Each	10%	\$72,000	Other	F2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-BAS-DSE-ESD6M	M-BAS-DSE-ESD6M	NA	ESD DESIGNATED SUPPORT ENG - .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2
M-BAS-DSE-ISI12M	M-BAS-DSE-ISI12M	NA	ISI DESIGNATED SUPPORT ENG - .25FTE -12M	\$80,000	Each	10%		\$72,000	Other	F2
M-BAS-DSE-ISI6M	M-BAS-DSE-ISI6M	NA	ISI DESIGNATED SUPPORT ENG - .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2
M-BAS-DSE-USD12M	M-BAS-DSE-USD12M	NA	USD DESIGNATED SUPPORT ENG - .25FTE -12M	\$80,000	Each	10%		\$72,000	Other	F2
M-BAS-DSE-USD6M	M-BAS-DSE-USD6M	NA	USD DESIGNATED SUPPORT ENG - .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2
M-BAS-DSE-XIO12M	M-BAS-DSE-XIO12M	NA	XIO DESIGNATED SUPPORT ENG - .25FTE -12M	\$80,000	Each	10%		\$72,000	Other	F2
M-BAS-DSE-XIO6M	M-BAS-DSE-XIO6M	NA	XIO DESIGNATED SUPPORT ENG - .25FTE -6M	\$40,000	Each	10%		\$36,000	Other	F2
M-RECERT-ENT-001	M-RECERT-ENT-001	NA	Recertification Health Check Entry Level	\$500	Each	10%		\$450	Other	F2
M-RECERT-GEN-001	M-RECERT-GEN-001	NA	Recertification Health Check Special GF	\$4,000	Each	10%		\$3,600	Other	F2
M-RECERT-HES-001	M-RECERT-HES-001	NA	Recertification Health Check High End	\$5,000	Each	10%		\$4,500	Other	F2
M-RECERT-MRG-001	M-RECERT-MRG-001	NA	Recertification Health Check Midrange	\$3,000	Each	10%		\$2,700	Other	F2
M-RECERT-NOD-001	M-RECERT-NOD-001	NA	Recertification Health Check Node Based	\$500	Each	10%		\$450	Other	F2
M-RECERT-NTW-001	M-RECERT-NTW-001	NA	Recertification Health Check Networking	\$500	Each	10%		\$450	Other	F2
M-RECERT-SEP-001	M-RECERT-SEP-001	NA	Recertification Service Enabled Partner	\$1,330	Each	10%		\$1,197	Other	F2
M-ZN1-BASSAM-ASD	M-ZN1-BASSAM-ASD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$90,000	Each	10%		\$81,000	Other	F2
M-ZN1-BASSAM-DPS	M-ZN1-BASSAM-DPS	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$90,000	Each	10%		\$81,000	Other	F2
M-ZN1-BASSAM-ESD	M-ZN1-BASSAM-ESD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$90,000	Each	10%		\$81,000	Other	F2
M-ZN1-BAS-SAM-F	M-ZN1-BAS-SAM-F	NA	SAM FULL 12M ZN1	\$320,000	Each	10%		\$288,000	Other	F2
M-ZN1-BAS-SAM-H	M-ZN1-BAS-SAM-H	NA	SAM HALF 12M ZN1	\$160,000	Each	10%		\$144,000	Other	F2
M-ZN1-BASSAM-ISI	M-ZN1-BASSAM-ISI	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$90,000	Each	10%		\$81,000	Other	F2
M-ZN1-BASSAM-USD	M-ZN1-BASSAM-USD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$90,000	Each	10%		\$81,000	Other	F2
M-ZN1-BASSAM-XIO	M-ZN1-BASSAM-XIO	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$90,000	Each	10%		\$81,000	Other	F2
M-ZN1-TAM-ASD	M-ZN1-TAM-ASD	NA	TECHNICAL ACCT MGR ASD .33FTE-12M ZN1	\$118,800	Each	10%		\$106,920	Other	F2
M-ZN1-TAM-DPS	M-ZN1-TAM-DPS	NA	TECHNICAL ACCT MGR DPS .33FTE-12M ZN1	\$118,800	Each	10%		\$106,920	Other	F2
M-ZN1-TAM-ESD	M-ZN1-TAM-ESD	NA	TECHNICAL ACCT MGR ESD .33FTE-12M ZN1	\$118,800	Each	10%		\$106,920	Other	F2
M-ZN1-TAM-ISI6M	M-ZN1-TAM-ISI6M	NA	TECHNICAL ACCT MGR ISI .33FTE-6M ZN1	\$59,400	Each	10%		\$53,460	Other	F2
M-ZN1-TAM-ISIH6M	M-ZN1-TAM-ISIH6M	NA	TECHNICAL ACCT MGR ISI .50FTE-6M ZN1	\$90,000	Each	10%		\$81,000	Other	F2
M-ZN1-TAM-ISILON	M-ZN1-TAM-ISILON	NA	TECHNICAL ACCT MGR ISI .33FTE-12M ZN1	\$118,800	Each	10%		\$106,920	Other	F2
M-ZN1-TAM-ISILONH	M-ZN1-TAM-ISILONH	NA	TECHNICAL ACCT MGR ISI .50FTE-12M ZN1	\$180,000	Each	10%		\$162,000	Other	F2
M-ZN1-TAM-SOLF	M-ZN1-TAM-SOLF	NA	ENG SOLUTIONS TAM - 1FTE - 12M ZN1	\$320,000	Each	10%		\$288,000	Other	F2
M-ZN1-TAM-SOLH	M-ZN1-TAM-SOLH	NA	ENG SOLUTIONS TAM - .50FTE - 12M ZN1	\$160,000	Each	10%		\$144,000	Other	F2
M-ZN1-TAM-USD	M-ZN1-TAM-USD	NA	TECHNICAL ACCT MGR USD .33FTE-12M ZN1	\$118,800	Each	10%		\$106,920	Other	F2
M-ZN1-TAM-XIO	M-ZN1-TAM-XIO	NA	TECHNICAL ACCT MGR XIO .33FTE-12M ZN1	\$118,800	Each	10%		\$106,920	Other	F2
M-ZN2-BASSAM-ASD	M-ZN2-BASSAM-ASD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$70,000	Each	10%		\$63,000	Other	F2
M-ZN2-BASSAM-DPS	M-ZN2-BASSAM-DPS	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$70,000	Each	10%		\$63,000	Other	F2
M-ZN2-BASSAM-ESD	M-ZN2-BASSAM-ESD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$70,000	Each	10%		\$63,000	Other	F2
M-ZN2-BAS-SAM-F	M-ZN2-BAS-SAM-F	NA	SAM FULL 12M ZN2	\$280,000	Each	10%		\$252,000	Other	F2
M-ZN2-BAS-SAM-H	M-ZN2-BAS-SAM-H	NA	SAM HALF 12M ZN2	\$140,000	Each	10%		\$126,000	Other	F2
M-ZN2-BASSAM-ISI	M-ZN2-BASSAM-ISI	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$70,000	Each	10%		\$63,000	Other	F2
M-ZN2-BASSAM-USD	M-ZN2-BASSAM-USD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$70,000	Each	10%		\$63,000	Other	F2
M-ZN2-BASSAM-XIO	M-ZN2-BASSAM-XIO	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$70,000	Each	10%		\$63,000	Other	F2
M-ZN2-TAM-ASD	M-ZN2-TAM-ASD	NA	TECHNICAL ACCT MGR ASD .33FTE-12M ZN2	\$92,400	Each	10%		\$83,160	Other	F2
M-ZN2-TAM-DPS	M-ZN2-TAM-DPS	NA	TECHNICAL ACCT MGR DPS .33FTE-12M ZN2	\$92,400	Each	10%		\$83,160	Other	F2
M-ZN2-TAM-ESD	M-ZN2-TAM-ESD	NA	TECHNICAL ACCT MGR ESD .33FTE-12M ZN2	\$92,400	Each	10%		\$83,160	Other	F2
M-ZN2-TAM-ISI6M	M-ZN2-TAM-ISI6M	NA	TECHNICAL ACCT MGR ISI .33FTE-6M ZN2	\$46,200	Each	10%		\$41,580	Other	F2
M-ZN2-TAM-ISIH6M	M-ZN2-TAM-ISIH6M	NA	TECHNICAL ACCT MGR ISI .50FTE-6M ZN2	\$70,000	Each	10%		\$63,000	Other	F2
M-ZN2-TAM-ISILON	M-ZN2-TAM-ISILON	NA	TECHNICAL ACCT MGR ISI .33FTE-12M ZN2	\$92,400	Each	10%		\$83,160	Other	F2
M-ZN2-TAM-ISILONH	M-ZN2-TAM-ISILONH	NA	TECHNICAL ACCT MGR ISI .50FTE-12M AN2	\$140,000	Each	10%		\$126,000	Other	F2
M-ZN2-TAM-SOLF	M-ZN2-TAM-SOLF	NA	ENG SOLUTIONS TAM - 1FTE - 12M ZN2	\$280,000	Each	10%		\$252,000	Other	F2
M-ZN2-TAM-SOLH	M-ZN2-TAM-SOLH	NA	ENG SOLUTIONS TAM - .50FTE - 12M ZN2	\$140,000	Each	10%		\$126,000	Other	F2
M-ZN2-TAM-USD	M-ZN2-TAM-USD	NA	TECHNICAL ACCT MGR USD .33FTE-12M ZN2	\$92,400	Each	10%		\$83,160	Other	F2
M-ZN2-TAM-XIO	M-ZN2-TAM-XIO	NA	TECHNICAL ACCT MGR XIO .33FTE-12M ZN2	\$92,400	Each	10%		\$83,160	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
M-ZN3-BASSAM-ASD	M-ZN3-BASSAM-ASD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$57,500	Each	10%	\$51,750	Other	F2
M-ZN3-BASSAM-DPS	M-ZN3-BASSAM-DPS	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$57,500	Each	10%	\$51,750	Other	F2
M-ZN3-BASSAM-ESD	M-ZN3-BASSAM-ESD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$57,500	Each	10%	\$51,750	Other	F2
M-ZN3-BAS-SAM-F	M-ZN3-BAS-SAM-F	NA	SAM FULL 12M ZN3	\$230,000	Each	10%	\$207,000	Other	F2
M-ZN3-BAS-SAM-H	M-ZN3-BAS-SAM-H	NA	SAM HALF 12M ZN3	\$115,000	Each	10%	\$103,500	Other	F2
M-ZN3-BASSAM-ISI	M-ZN3-BASSAM-ISI	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$57,500	Each	10%	\$51,750	Other	F2
M-ZN3-BASSAM-USD	M-ZN3-BASSAM-USD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$57,500	Each	10%	\$51,750	Other	F2
M-ZN3-BASSAM-XIO	M-ZN3-BASSAM-XIO	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$57,500	Each	10%	\$51,750	Other	F2
M-ZN3-TAM-ASD	M-ZN3-TAM-ASD	NA	TECHNICAL ACCT MGR ASD .33FTE- 12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
M-ZN3-TAM-DPS	M-ZN3-TAM-DPS	NA	TECHNICAL ACCT MGR DPS .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
M-ZN3-TAM-ESD	M-ZN3-TAM-ESD	NA	TECHNICAL ACCT MGR ESD .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
M-ZN3-TAM-ISI6M	M-ZN3-TAM-ISI6M	NA	TECHNICAL ACCT MGR ISI .33FTE-6M ZN3	\$37,950	Each	10%	\$34,155	Other	F2
M-ZN3-TAM-ISIH6M	M-ZN3-TAM-ISIH6M	NA	TECHNICAL ACCT MGR ISI .50FTE-6M ZN3	\$57,500	Each	10%	\$51,750	Other	F2
M-ZN3-TAM-ISILON	M-ZN3-TAM-ISILON	NA	TECHNICAL ACCT MGR ISI .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
M-ZN3-TAM-ISILONH	M-ZN3-TAM-ISILONH	NA	TECHNICAL ACCT MGR ISI .50FTE-12M ZN3	\$115,000	Each	10%	\$103,500	Other	F2
M-ZN3-TAM-SOLF	M-ZN3-TAM-SOLF	NA	ENG SOLUTIONS TAM - 1FTE - 12M ZN3	\$230,000	Each	10%	\$207,000	Other	F2
M-ZN3-TAM-SOLH	M-ZN3-TAM-SOLH	NA	ENG SOLUTIONS TAM - .50FTE - 12M ZN3	\$115,000	Each	10%	\$103,500	Other	F2
M-ZN3-TAM-USD	M-ZN3-TAM-USD	NA	TECHNICAL ACCT MGR USD .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
M-ZN3-TAM-XIO	M-ZN3-TAM-XIO	NA	TECHNICAL ACCT MGR XIO .33FTE-12M ZN3	\$75,900	Each	10%	\$68,310	Other	F2
M-ZN4-BASSAM-ASD	M-ZN4-BASSAM-ASD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$45,000	Each	10%	\$40,500	Other	F2
M-ZN4-BASSAM-DPS	M-ZN4-BASSAM-DPS	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$45,000	Each	10%	\$40,500	Other	F2
M-ZN4-BASSAM-ESD	M-ZN4-BASSAM-ESD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$45,000	Each	10%	\$40,500	Other	F2
M-ZN4-BAS-SAM-F	M-ZN4-BAS-SAM-F	NA	SAM FULL 12M ZN4	\$180,000	Each	10%	\$162,000	Other	F2
M-ZN4-BAS-SAM-H	M-ZN4-BAS-SAM-H	NA	SAM HALF 12M ZN4	\$90,000	Each	10%	\$81,000	Other	F2
M-ZN4-BASSAM-ISI	M-ZN4-BASSAM-ISI	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$45,000	Each	10%	\$40,500	Other	F2
M-ZN4-BASSAM-USD	M-ZN4-BASSAM-USD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$45,000	Each	10%	\$40,500	Other	F2
M-ZN4-BASSAM-XIO	M-ZN4-BASSAM-XIO	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$45,000	Each	10%	\$40,500	Other	F2
M-ZN4-TAM-ASD	M-ZN4-TAM-ASD	NA	TECHNICAL ACCT MGR ASD .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
M-ZN4-TAM-DPS	M-ZN4-TAM-DPS	NA	TECHNICAL ACCT MGR DPS .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
M-ZN4-TAM-ESD	M-ZN4-TAM-ESD	NA	TECHNICAL ACCT MGR ESD .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
M-ZN4-TAM-ISI6M	M-ZN4-TAM-ISI6M	NA	TECHNICAL ACCT MGR ISI .33FTE-6M ZN4	\$29,700	Each	10%	\$26,730	Other	F2
M-ZN4-TAM-ISIH6M	M-ZN4-TAM-ISIH6M	NA	TECHNICAL ACCT MGR ISI .50FTE-6M ZN4	\$45,000	Each	10%	\$40,500	Other	F2
M-ZN4-TAM-ISILON	M-ZN4-TAM-ISILON	NA	TECHNICAL ACCT MGR ISI .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
M-ZN4-TAM-ISILONH	M-ZN4-TAM-ISILONH	NA	TECHNICAL ACCT MGR ISI .50FTE-12M ZN4	\$90,000	Each	10%	\$81,000	Other	F2
M-ZN4-TAM-SOLF	M-ZN4-TAM-SOLF	NA	ENG SOLUTIONS TAM - 1FTE - 12M ZN4	\$180,000	Each	10%	\$162,000	Other	F2
M-ZN4-TAM-SOLH	M-ZN4-TAM-SOLH	NA	ENG SOLUTIONS TAM - .50FTE - 12M ZN4	\$90,000	Each	10%	\$81,000	Other	F2
M-ZN4-TAM-USD	M-ZN4-TAM-USD	NA	TECHNICAL ACCT MGR USD .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
M-ZN4-TAM-XIO	M-ZN4-TAM-XIO	NA	TECHNICAL ACCT MGR XIO .33FTE-12M ZN4	\$59,400	Each	10%	\$53,460	Other	F2
M-ZN5-BASSAM-ASD	M-ZN5-BASSAM-ASD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$31,250	Each	10%	\$28,125	Other	F2
M-ZN5-BASSAM-DPS	M-ZN5-BASSAM-DPS	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$31,250	Each	10%	\$28,125	Other	F2
M-ZN5-BASSAM-ESD	M-ZN5-BASSAM-ESD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$31,250	Each	10%	\$28,125	Other	F2
M-ZN5-BAS-SAM-F	M-ZN5-BAS-SAM-F	NA	SAM FULL 12M ZN5	\$125,000	Each	10%	\$112,500	Other	F2
M-ZN5-BAS-SAM-H	M-ZN5-BAS-SAM-H	NA	SAM HALF 12M ZN5	\$62,500	Each	10%	\$56,250	Other	F2
M-ZN5-BASSAM-ISI	M-ZN5-BASSAM-ISI	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$31,250	Each	10%	\$28,125	Other	F2
M-ZN5-BASSAM-USD	M-ZN5-BASSAM-USD	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$31,250	Each	10%	\$28,125	Other	F2
M-ZN5-BASSAM-XIO	M-ZN5-BASSAM-XIO	NA	SERVICE ACCOUNT MANAGER 3M-FULL 6M-HALF	\$31,250	Each	10%	\$28,125	Other	F2
M-ZN5-TAM-ASD	M-ZN5-TAM-ASD	NA	TECHNICAL ACCT MGR ASD .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
M-ZN5-TAM-DPS	M-ZN5-TAM-DPS	NA	TECHNICAL ACCT MGR DPS .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
M-ZN5-TAM-ESD	M-ZN5-TAM-ESD	NA	TECHNICAL ACCT MGR ESD .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-ZNS-TAM-ISI6M	M-ZNS-TAM-ISI6M	NA	TECHNICAL ACCT MGR ISI .33FTE-6M ZN5	\$20,625	Each	10%	\$18,563	Other	F2
M-ZNS-TAM-ISIH6M	M-ZNS-TAM-ISIH6M	NA	TECHNICAL ACCT MGR ISI .50FTE-6M ZN5	\$31,250	Each	10%	\$28,125	Other	F2
M-ZNS-TAM-ISILON	M-ZNS-TAM-ISILON	NA	TECHNICAL ACCT MGR ISI .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
M-ZNS-TAM-ISILONH	M-ZNS-TAM-ISILONH	NA	TECHNICAL ACCT MGR ISI .50FTE-12M ZN5	\$62,500	Each	10%	\$56,250	Other	F2
M-ZNS-TAM-SOLF	M-ZNS-TAM-SOLF	NA	ENG SOLUTIONS TAM - 1FTE - 12M ZN5	\$125,000	Each	10%	\$112,500	Other	F2
M-ZNS-TAM-SOLH	M-ZNS-TAM-SOLH	NA	ENG SOLUTIONS TAM - .50FTE - 12M ZN5	\$62,500	Each	10%	\$56,250	Other	F2
M-ZNS-TAM-USD	M-ZNS-TAM-USD	NA	TECHNICAL ACCT MGR USD .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
M-ZNS-TAM-XIO	M-ZNS-TAM-XIO	NA	TECHNICAL ACCT MGR XIO .33FTE-12M ZN5	\$41,250	Each	10%	\$37,125	Other	F2
PS-DELLCONS-EXPRS	PS-DELLCONS-EXPRS	PROF. SERVICES	Dell Res Share Deals for Consult Exp PS	\$0	Each	10%	\$0	Other	F2
PS-DELLDEP-EXPRS	PS-DELLDEP-EXPRS	PROF. SERVICES	Dell Res Share Deals for Deploy Exp PS	\$0	Each	10%	\$0	Other	F2
PS-COP-AVADIG	PS-COP-AVADIG	PROF. SERVICES	Avamar Design and Imp Guidance	\$1,060	Each	10%	\$954	Other	F2
PS-COP-DDDIG	PS-COP-DDDIG	PROF. SERVICES	Data Domain Design + Imp Guidance	\$980	Each	10%	\$882	Other	F2
PS-COP-VNXDIG	PS-COP-VNXDIG	PROF. SERVICES	VNX Block Design + Imp Guidance	\$1,090	Each	10%	\$981	Other	F2
PS-CUS-ASDRES	PS-CUS-ASDRES	PROF. SERVICES	SRM SUITE RESIDENTS	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-BRSOTS	PS-CUS-BRSOTS	PROF. SERVICES	BRS Model Code for DTS	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-BRSRES	PS-CUS-BRSRES	PROF. SERVICES	CUSTOM RESIDENCY SERVICE, BRS	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-BURRES	PS-CUS-BURRES	PROF. SERVICES	BURA RESIDENCY	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-CIRES	PS-CUS-CIRES	PROF. SERVICES	Residency for CI - Custom	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-CTORES	PS-CUS-CTORES	PROF. SERVICES	RESIDENCY FOR SERVICE ASSURANCE SUITE	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-CTXRES	PS-CUS-CTXRES	PROF. SERVICES	Residency for Networking - Custom	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-DCDRES	PS-CUS-DCDRES	PROF. SERVICES	DCD OPERATIONS RESIDENCY	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-ECSTRES	PS-CUS-ECSTRES	PROF. SERVICES	Custom Residency: Elastic Cloud Storage	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-ESDRES	PS-CUS-ESDRES	PROF. SERVICES	CUSTOM RESIDENCY SERVICE, ESD	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXPECS	PS-CUS-EXPECS	PROF. SERVICES	BILLABLE EXPENSE ECS	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXPEMC	PS-CUS-EXPEMC	PROF. SERVICES	BILLABLE EXPENSE EMC	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXPIIG	PS-CUS-EXPIIG	PROF. SERVICES	IIG EXPENSE	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXPLS	PS-CUS-EXPLS	PROF. SERVICES	IIG LIFE SCIENCES LABOR EXPENSES	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXP-DATTX	PS-CUS-EXP-DATTX	PROF. SERVICES	PS Custom Expenses for Pivotal Data TX	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXPSMA	PS-CUS-EXPSMA	PROF. SERVICES	BILLABLE EXPENSE SMARTS	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXPVAC	PS-CUS-EXPVAC	PROF. SERVICES	BILLABLE EXPENSE FOR VMWARE	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXPVCE	PS-CUS-EXPVCE	PROF. SERVICES	Travel Expense	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXPVMW	PS-CUS-EXPVMW	PROF. SERVICES	BILLABLE EXPENSES VMWARE	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-EXPVMWDELL	PS-CUS-EXPVMWDELL	PROF. SERVICES	Billable Exp VMW Consulting Dell Resell	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDASDRES	PS-CUS-FEDASDRES	PROF. SERVICES	CUSTOM RESIDENCY SERVICE, ASD (Fed Div)	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDCIRES	PS-CUS-FEDCIRES	PROF. SERVICES	Federal Residency for CI - Custom	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDCTORES	PS-CUS-FEDCTORES	PROF. SERVICES	FEDERAL CUSTOM RESIDENCY FOR CTO	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDCTXRES	PS-CUS-FEDCTXRES	PROF. SERVICES	Federal Custom Connectivity Residency	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDDDRES	PS-CUS-FEDDDRES	PROF. SERVICES	DCD Operations Residency (Fed Div)	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDDPRES	PS-CUS-FEDDPRES	PROF. SERVICES	All Inclusive Custom DPAD Residency (Fe	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDECSTRES	PS-CUS-FEDECSTRES	PROF. SERVICES	Custom Res Elastic Cloud Storage Federal	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDESRES	PS-CUS-FEDESRES	PROF. SERVICES	Custom Residency Service, ESD (Fed Div)	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDFLRES	PS-CUS-FEDFLRES	PROF. SERVICES	Custom Residency Service, Flash	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDHCIRES	PS-CUS-FEDHCIRES	PROF. SERVICES	Federal Residency for HCI - Custom	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDISRES	PS-CUS-FEDISRES	PROF. SERVICES	Operational Residency for Isilon (Fed D	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDMLTRES	PS-CUS-FEDMLTRES	PROF. SERVICES	Residency for Multivendor Products - FED	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FEDUSDRES	PS-CUS-FEDUSDRES	PROF. SERVICES	CUSTOM RESIDENCY SERVICE, USD (Fed Div)	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-FLRES	PS-CUS-FLRES	PROF. SERVICES	Custom Residency Service Flash	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-HCIRES	PS-CUS-HCIRES	PROF. SERVICES	Residency for HCI - Custom	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-ISRES	PS-CUS-ISRES	PROF. SERVICES	ISILON RESIDENCY CUSTOM OFFERING	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-MLTRES	PS-CUS-MLTRES	PROF. SERVICES	Residency for Multivendor Products	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-RESAT	PS-CUS-RESAT	PROF. SERVICES	Atmos Custom Residency	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-RESS1	PS-CUS-RESS1	PROF. SERVICES	SourceOne Custom Residency	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-RESVMW	PS-CUS-RESVMW	PROF. SERVICES	Residency for VMware - Custom	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-RESVMWDELL	PS-CUS-RESVMWDELL	PROF. SERVICES	Residency for VMW - Custom Dell Resell	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-SMTRES	PS-CUS-SMTRES	PROF. SERVICES	SMARTS RESIDENCY	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-TRARES	PS-CUS-TRARES	PROF. SERVICES	30DAY TRANSITION RESIDENT	\$198,000	Each	10%	\$178,200	Other	F2
PS-CUS-USDRES	PS-CUS-USDRES	PROF. SERVICES	CUSTOM RESIDENCY SERVICE, USD	\$198,000	Each	10%	\$178,200	Other	F2
PS-ZN1A-BRRES	PS-ZN1A-BRRES	PROF. SERVICES	Backup RES IS 2-5yrs Exp	\$39,380	Each	10%	\$35,442	Other	F2
PS-ZN1A-OPRES	PS-ZN1A-OPRES	PROF. SERVICES	Op Storage RES IS 2-5yrs Exp	\$39,380	Each	10%	\$35,442	Other	F2
PS-ZN1A-TRRES	PS-ZN1A-TRRES	PROF. SERVICES	Transitional RES IS 2-5yrs Exp	\$39,380	Each	10%	\$35,442	Other	F2
PS-ZN1B-BRRES	PS-ZN1B-BRRES	PROF. SERVICES	Backup RES Sr IS 4-7yrs Exp	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-DAOPRES1M	PS-ZN1B-DAOPRES1M	PROF. SERVICES	Residency for Data Availability: Ops. 1M	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-DPOPRES1M	PS-ZN1B-DPOPRES1M	PROF. SERVICES	Residency for Data Protection: Ops. 1M	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-DPOPRES3M	PS-ZN1B-DPOPRES3M	PROF. SERVICES	Residency for Data Protection: Ops. 3M	\$128,540	Each	10%	\$115,686	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column		
PS-ZN1B-ECSOPRES1M	PS-ZN1B-ECSOPRES1M	PROF. SERVICES	Operational Residency for ECS	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-ESBOPRES1M	PS-ZN1B-ESBOPRES1M	PROF. SERVICES	Residency for ESD Block Only: Oper. 1M	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-ESBOPRES3M	PS-ZN1B-ESBOPRES3M	PROF. SERVICES	Residency for ESD Block Only: Oper. 3M	\$128,540	Each	10%	\$115,686	Other	F2
PS-ZN1B-ESUOPRES1M	PS-ZN1B-ESUOPRES1M	PROF. SERVICES	Residency for ESD: Operational 1 Month	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-ESUOPRES3M	PS-ZN1B-ESUOPRES3M	PROF. SERVICES	Residency for ESD: Operational 3 Month	\$128,540	Each	10%	\$115,686	Other	F2
PS-ZN1B-MFOPRES1M	PS-ZN1B-MFOPRES1M	PROF. SERVICES	Residency for Mainframe: Ops. 1M	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-MFOPRES3M	PS-ZN1B-MFOPRES3M	PROF. SERVICES	Residency for Mainframe: Ops. 3M	\$128,540	Each	10%	\$115,686	Other	F2
PS-ZN1-BRRES3	PS-ZN1-BRRES3	PROF. SERVICES	Backup RES 90 Day 4-7yrs Exp	\$128,540	Each	10%	\$115,686	Other	F2
PS-ZN1B-S1OPRES1M	PS-ZN1B-S1OPRES1M	PROF. SERVICES	Residency for Data Archive: Ops. 1M	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-S1OPRES3M	PS-ZN1B-S1OPRES3M	PROF. SERVICES	Residency for Data Archive: Ops. 3M	\$128,540	Each	10%	\$115,686	Other	F2
PS-ZN1B-SDRES	PS-ZN1B-SDRES	PROF. SERVICES	Software Defined Storage Resident 30 day	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-SDRES3	PS-ZN1B-SDRES3	PROF. SERVICES	Software Defined Storage Resident 90 day	\$135,300	Each	10%	\$121,770	Other	F2
PS-ZN1B-UOPRES1M	PS-ZN1B-UOPRES1M	PROF. SERVICES	Operational Residency for Unity - 1M	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-UOPRES3M	PS-ZN1B-UOPRES3M	PROF. SERVICES	Operational Residency for Unity - 3M	\$128,540	Each	10%	\$115,686	Other	F2
PS-ZN1B-USBOPRES1M	PS-ZN1B-USBOPRES1M	PROF. SERVICES	Residency for USD Block Only: Oper. 1M	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-USBOPRES3M	PS-ZN1B-USBOPRES3M	PROF. SERVICES	Residency for USD Block Only: Oper. 3M	\$128,540	Each	10%	\$115,686	Other	F2
PS-ZN1B-USUOPRES1M	PS-ZN1B-USUOPRES1M	PROF. SERVICES	Residency for USD: Operational 1 Month	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-USUOPRES3M	PS-ZN1B-USUOPRES3M	PROF. SERVICES	Residency for USD: Operational 3 Month	\$128,540	Each	10%	\$115,686	Other	F2
PS-ZN1B-VMNTWRK1M	PS-ZN1B-VMNTWRK1M	PROF. SERVICES	Residency for Network Virtualization 1M	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1B-VMNTWRK3M	PS-ZN1B-VMNTWRK3M	PROF. SERVICES	Residency for Network Virtualization 3M	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1B-VMRES	PS-ZN1B-VMRES	PROF. SERVICES	VMware RES Sr IS 4-7yrs Exp	\$45,100	Each	10%	\$40,590	Other	F2
PS-ZN1B-VRA1M	PS-ZN1B-VRA1M	PROF. SERVICES	Residency for vRealize Automation - 1M	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1B-VRA3M	PS-ZN1B-VRA3M	PROF. SERVICES	Residency for vRealize Automation - 3M	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1B-VROPS1M	PS-ZN1B-VROPS1M	PROF. SERVICES	Residency for vRealize Operations - 1M	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1B-VROPS3M	PS-ZN1B-VROPS3M	PROF. SERVICES	Residency for vRealize Operations - 3M	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1-DCRES3	PS-ZN1-DCRES3	PROF. SERVICES	DataWarehouse RES 90 Day 7+yrs Exp	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1J-BRRES	PS-ZN1J-BRRES	PROF. SERVICES	Backup RES Assoc IS <2yr Exp	\$34,430	Each	10%	\$30,987	Other	F2
PS-ZN1J-OPRES	PS-ZN1J-OPRES	PROF. SERVICES	Op Storage RES Assoc IS <2yr Exp	\$34,430	Each	10%	\$30,987	Other	F2
PS-ZN1J-TRRES	PS-ZN1J-TRRES	PROF. SERVICES	Transitional RES Assoc IS <2yr Exp	\$34,430	Each	10%	\$30,987	Other	F2
PS-ZN1-S1RES3	PS-ZN1-S1RES3	PROF. SERVICES	3M SR 12-15YR RESIDENT SOURCEONE	\$147,350	Each	10%	\$132,615	Other	F2
PS-ZN1S-DATRRES1M	PS-ZN1S-DATRRES1M	PROF. SERVICES	Residency for Data Availabty: Trans. 1M	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1S-DPTRRES1M	PS-ZN1S-DPTRRES1M	PROF. SERVICES	Residency for Data Protection: Trans. 1M	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1S-DPTRRES3M	PS-ZN1S-DPTRRES3M	PROF. SERVICES	Residency for Data Protection: Trans. 3M	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1S-MFTRRES1M	PS-ZN1S-MFTRRES1M	PROF. SERVICES	Residency for Mainframe: Trans. 1M	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1S-MFTRRES3M	PS-ZN1S-MFTRRES3M	PROF. SERVICES	Residency for Mainframe: Trans. 3M	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1S-S1TRRES1M	PS-ZN1S-S1TRRES1M	PROF. SERVICES	Residency for Data Archive: Trans. 1M	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1S-S1TRRES3M	PS-ZN1S-S1TRRES3M	PROF. SERVICES	Residency for Data Archive: Trans. 3M	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1S-USBTRRES1M	PS-ZN1S-USBTRRES1M	PROF. SERVICES	Residency for USD Block Only: Tran. 1M	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1S-USBTRRES3M	PS-ZN1S-USBTRRES3M	PROF. SERVICES	Residency for USD Block Only: Tran. 3M	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1S-USUTRRES1M	PS-ZN1S-USUTRRES1M	PROF. SERVICES	Residency for USD: Transitional 1 Month	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1S-USUTRRES3M	PS-ZN1S-USUTRRES3M	PROF. SERVICES	Residency for USD: Transitional 3 Month	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1S-UTRRES1M	PS-ZN1S-UTRRES1M	PROF. SERVICES	Transitional Residency for Unity - 1M	\$51,700	Each	10%	\$46,530	Other	F2
PS-ZN1S-UTRRES3M	PS-ZN1S-UTRRES3M	PROF. SERVICES	Transitional Residency for Unity - 3M	\$139,370	Each	10%	\$125,433	Other	F2
PS-ZN1-VMRES3	PS-ZN1-VMRES3	PROF. SERVICES	VMware RES 90 Day 7+yrs Exp	\$147,350	Each	10%	\$132,615	Other	F2
PS-ZN2A-BRRES	PS-ZN2A-BRRES	PROF. SERVICES	Backup RES IS 2-5yrs Exp	\$27,500	Each	10%	\$24,750	Other	F2
PS-ZN2A-OPRES	PS-ZN2A-OPRES	PROF. SERVICES	Op Storage RES IS 2-5yrs Exp	\$27,500	Each	10%	\$24,750	Other	F2
PS-ZN2A-TRRES	PS-ZN2A-TRRES	PROF. SERVICES	Transitional RES IS 2-5yrs Exp	\$27,500	Each	10%	\$24,750	Other	F2
PS-ZN2B-BRRES	PS-ZN2B-BRRES	PROF. SERVICES	Backup RES, Sr IS, 4-7yrs Exp	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-DAOPRES1M	PS-ZN2B-DAOPRES1M	PROF. SERVICES	Residency for Data Availability: Ops. 1M	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-DAOPRES3M	PS-ZN2B-DAOPRES3M	PROF. SERVICES	Residency for Data Availability: Ops. 3M	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-DCRES	PS-ZN2B-DCRES	PROF. SERVICES	Data Warehouse RES, Sr IS, 4-7yrs Exp	\$32,000	Each	10%	\$28,800	Other	F2
PS-ZN2B-DLMLV	PS-ZN2B-DLMLV	PROF. SERVICES	DLm RES Sr IS 4-7yrs Exp	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-DPOPRES1M	PS-ZN2B-DPOPRES1M	PROF. SERVICES	Residency for Data Protection: Ops. 1M	\$30,800	Each	10%	\$27,720	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
PS-ZN2B-DPOPRES3M	PS-ZN2B-DPOPRES3M	PROF. SERVICES	Residency for Data Protection: Ops. 3M	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-ECSOPRES1M	PS-ZN2B-ECSOPRES1M	PROF. SERVICES	Operational Residency for ECS	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-ECSOPRES3M	PS-ZN2B-ECSOPRES3M	PROF. SERVICES	Operational Residency for ECS	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-ESBOPRES1M	PS-ZN2B-ESBOPRES1M	PROF. SERVICES	Residency for ESD Block Only: Oper. 1M	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-ESBOPRES3M	PS-ZN2B-ESBOPRES3M	PROF. SERVICES	Residency for ESD Block Only: Oper. 3M	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-ESUOPRES1M	PS-ZN2B-ESUOPRES1M	PROF. SERVICES	Residency for ESD: Operational 1 Month	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-ESUOPRES3M	PS-ZN2B-ESUOPRES3M	PROF. SERVICES	Residency for ESD: Operational 3 Month	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-ISIOPRES1M	PS-ZN2B-ISIOPRES1M	PROF. SERVICES	Isilon Sr IS Operational Resident - 1m	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-MFOPRES1M	PS-ZN2B-MFOPRES1M	PROF. SERVICES	Residency for Mainframe: Ops. 1M	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-MFOPRES3M	PS-ZN2B-MFOPRES3M	PROF. SERVICES	Residency for Mainframe: Ops. 3M	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-OPRES	PS-ZN2B-OPRES	PROF. SERVICES	Op Storage RES, Sr IS, 4-7yrs Exp	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2-BRRES3	PS-ZN2-BRRES3	PROF. SERVICES	Backup RES 90 Day 4-7yrs Exp	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-S1OPRES1M	PS-ZN2B-S1OPRES1M	PROF. SERVICES	Residency for Data Archive: Ops. 1M	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-S1OPRES3M	PS-ZN2B-S1OPRES3M	PROF. SERVICES	Residency for Data Archive: Ops. 3M	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-SDRES	PS-ZN2B-SDRES	PROF. SERVICES	Software Defined Storage Resident 30 day	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-SDRES3	PS-ZN2B-SDRES3	PROF. SERVICES	Software Defined Storage Resident 90 day	\$92,400	Each	10%	\$83,160	Other	F2
PS-ZN2B-SRMOPRES1M	PS-ZN2B-SRMOPRES1M	PROF. SERVICES	Residency for VIPR SRM - One Month	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-SRMOPRES3M	PS-ZN2B-SRMOPRES3M	PROF. SERVICES	Residency for VIPR SRM - Three Month	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-TRRES	PS-ZN2B-TRRES	PROF. SERVICES	Transitional RES Sr IS 4-7yrs Exp	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-UOPRES3M	PS-ZN2B-UOPRES3M	PROF. SERVICES	Operational Residency for Unity - 3M	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-USBOPRES1M	PS-ZN2B-USBOPRES1M	PROF. SERVICES	Residency for USD Block Only: Oper. 1M	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-USBOPRES3M	PS-ZN2B-USBOPRES3M	PROF. SERVICES	Residency for USD Block Only: Oper. 3M	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-USUOPRES1M	PS-ZN2B-USUOPRES1M	PROF. SERVICES	Residency for USD: Operational 1 Month	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-USUOPRES3M	PS-ZN2B-USUOPRES3M	PROF. SERVICES	Residency for USD: Operational 3 Month	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2B-VICOPRES1M	PS-ZN2B-VICOPRES1M	PROF. SERVICES	Residency for VIPR Controller One Month	\$30,800	Each	10%	\$27,720	Other	F2
PS-ZN2B-VMNTWRK1M	PS-ZN2B-VMNTWRK1M	PROF. SERVICES	Residency for Network Virtualization 1M	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2B-VMNTWRK3M	PS-ZN2B-VMNTWRK3M	PROF. SERVICES	Residency for Network Virtualization 3M	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2B-VRA1M	PS-ZN2B-VRA1M	PROF. SERVICES	Residency for vRealize Automation - 1M	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2B-VRA3M	PS-ZN2B-VRA3M	PROF. SERVICES	Residency for vRealize Automation - 3M	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2B-VROPS1M	PS-ZN2B-VROPS1M	PROF. SERVICES	Residency for vRealize Operations - 1M	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2B-VROPS3M	PS-ZN2B-VROPS3M	PROF. SERVICES	Residency for vRealize Operations - 3M	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2-DCRES3	PS-ZN2-DCRES3	PROF. SERVICES	DataWarehse RES 90 Day 7+yrs Exp	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2-DLRES3	PS-ZN2-DLRES3	PROF. SERVICES	DLm RES 90 Day 4-7yrs Exp	\$87,780	Each	10%	\$79,002	Other	F2
PS-ZN2J-BRRES	PS-ZN2J-BRRES	PROF. SERVICES	Backup RES Assoc IS <2yr Exp	\$21,670	Each	10%	\$19,503	Other	F2
PS-ZN2J-OPRES	PS-ZN2J-OPRES	PROF. SERVICES	Op Storage RES Assoc IS <2yr Exp	\$21,670	Each	10%	\$19,503	Other	F2
PS-ZN2J-TRRES	PS-ZN2J-TRRES	PROF. SERVICES	Transitional RES Assoc IS <2yr Exp	\$21,670	Each	10%	\$19,503	Other	F2
PS-ZN2-S1RES3	PS-ZN2-S1RES3	PROF. SERVICES	3M SR 12-15YR RESIDENT SOURCEONE	\$116,310	Each	10%	\$104,679	Other	F2
PS-ZN2S-BRRES	PS-ZN2S-BRRES	PROF. SERVICES	Backup RES, Sr SA, 7+yrs Exp	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-DATRRES1M	PS-ZN2S-DATRRES1M	PROF. SERVICES	Residency for Data Availabty:: Trans. 1M	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-DATRRES3M	PS-ZN2S-DATRRES3M	PROF. SERVICES	Residency for Data Availabty:: Trans. 3M	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2S-DCLV1	PS-ZN2S-DCLV1	PROF. SERVICES	DCD OPERATIONS RESIDENCY - FIXED MO	\$39,000	Each	10%	\$35,100	Other	F2
PS-ZN2S-DCRES	PS-ZN2S-DCRES	PROF. SERVICES	Data Warehse RES, Sr SA, 7+yrs Exp	\$39,000	Each	10%	\$35,100	Other	F2
PS-ZN2S-DPTRRES1M	PS-ZN2S-DPTRRES1M	PROF. SERVICES	Residency for Data Protection: Trans. 1M	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-DPTRRES3M	PS-ZN2S-DPTRRES3M	PROF. SERVICES	Residency for Data Protection: Trans. 3M	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2S-ISITRRES1M	PS-ZN2S-ISITRRES1M	PROF. SERVICES	Isilon Sr SA Transitional Resident - 1m	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-ISITRRES3M	PS-ZN2S-ISITRRES3M	PROF. SERVICES	Isilon Sr SA Transitional Resident - 3m	\$111,150	Each	10%	\$100,035	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-ZN2S-MFTRRES1M	PS-ZN2S-MFTRRES1M	PROF. SERVICES	Residency for Mainframe: Trans. 1M	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-MFTRRES3M	PS-ZN2S-MFTRRES3M	PROF. SERVICES	Residency for Mainframe: Trans. 3M	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2S-OPLV1	PS-ZN2S-OPLV1	PROF. SERVICES	OPS RESIDENCY LVL1	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-OPRES	PS-ZN2S-OPRES	PROF. SERVICES	Op Storage RES, Sr SA, 7+yrs Exp	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-S1RES	PS-ZN2S-S1RES	PROF. SERVICES	1M SR 12-15YR RESIDENT SOURCEONE	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-S1TRRES1M	PS-ZN2S-S1TRRES1M	PROF. SERVICES	Residency for Data Archive: Trans. 1M	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-S1TRRES3M	PS-ZN2S-S1TRRES3M	PROF. SERVICES	Residency for Data Archive: Trans. 3M	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2S-TRRES	PS-ZN2S-TRRES	PROF. SERVICES	Transitional RES Sr SA 7+yrs Exp	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-USBTRES1M	PS-ZN2S-USBTRES1M	PROF. SERVICES	Residency for USD Block Only: Tran. 1M	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-USBTRES3M	PS-ZN2S-USBTRES3M	PROF. SERVICES	Residency for USD Block Only: Tran. 3M	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2S-USUTRES1M	PS-ZN2S-USUTRES1M	PROF. SERVICES	Residency for USD: Transitional 1 Month	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-USUTRES3M	PS-ZN2S-USUTRES3M	PROF. SERVICES	Residency for USD: Transitional 3 Month	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2S-UTRES1M	PS-ZN2S-UTRES1M	PROF. SERVICES	Transitional Residency for Unity - 1M	\$40,810	Each	10%	\$36,729	Other	F2
PS-ZN2S-UTRES3M	PS-ZN2S-UTRES3M	PROF. SERVICES	Transitional Residency for Unity - 3M	\$111,150	Each	10%	\$100,035	Other	F2
PS-ZN2-VMRES3	PS-ZN2-VMRES3	PROF. SERVICES	VMware RES 90 Day 7+yrs Exp	\$116,310	Each	10%	\$104,679	Other	F2
PS-ZN3A-BRRES	PS-ZN3A-BRRES	PROF. SERVICES	Backup RES IS 2-5yrs Exp	\$22,660	Each	10%	\$20,394	Other	F2
PS-ZN3A-OPRES	PS-ZN3A-OPRES	PROF. SERVICES	Op Storage RES IS 2-5yrs Exp	\$22,660	Each	10%	\$20,394	Other	F2
PS-ZN3A-TRRES	PS-ZN3A-TRRES	PROF. SERVICES	Transitional RES IS 2-5yrs Exp	\$22,660	Each	10%	\$20,394	Other	F2
PS-ZN3B-DAOPRES1M	PS-ZN3B-DAOPRES1M	PROF. SERVICES	Residency for Data Availability: Ops. 1M	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-DCRES	PS-ZN3B-DCRES	PROF. SERVICES	Data Warehse RES, Sr IS, 4-7yrs Exp	\$26,300	Each	10%	\$23,670	Other	F2
PS-ZN3B-DPOPRES1M	PS-ZN3B-DPOPRES1M	PROF. SERVICES	Residency for Data Protection: Ops. 1M	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-DPOPRES3M	PS-ZN3B-DPOPRES3M	PROF. SERVICES	Residency for Data Protection: Ops. 3M	\$76,380	Each	10%	\$68,742	Other	F2
PS-ZN3B-ECSOPRES1M	PS-ZN3B-ECSOPRES1M	PROF. SERVICES	Operational Residency for ECS	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-ESBOPRES1M	PS-ZN3B-ESBOPRES1M	PROF. SERVICES	Residency for ESD Block Only: Oper. 1M	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-ESBOPRES3M	PS-ZN3B-ESBOPRES3M	PROF. SERVICES	Residency for ESD Block Only: Oper. 3M	\$76,380	Each	10%	\$68,742	Other	F2
PS-ZN3B-ESUOPRES1M	PS-ZN3B-ESUOPRES1M	PROF. SERVICES	Residency for ESD: Operational 1 Month	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-ESUOPRES3M	PS-ZN3B-ESUOPRES3M	PROF. SERVICES	Residency for ESD: Operational 3 Month	\$76,380	Each	10%	\$68,742	Other	F2
PS-ZN3B-MFOPRES1M	PS-ZN3B-MFOPRES1M	PROF. SERVICES	Residency for Mainframe: Ops. 1M	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-MFOPRES3M	PS-ZN3B-MFOPRES3M	PROF. SERVICES	Residency for Mainframe: Ops. 3M	\$76,380	Each	10%	\$68,742	Other	F2
PS-ZN3B-OPRES	PS-ZN3B-OPRES	PROF. SERVICES	Op Storage RES, Sr IS, 4-7yrs Exp	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3-BRRES3	PS-ZN3-BRRES3	PROF. SERVICES	Backup RES 90 Day 4-7yrs Exp	\$76,380	Each	10%	\$68,742	Other	F2
PS-ZN3B-S1OPRES1M	PS-ZN3B-S1OPRES1M	PROF. SERVICES	Residency for Data Archive: Ops. 1M	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-S1OPRES3M	PS-ZN3B-S1OPRES3M	PROF. SERVICES	Residency for Data Archive: Ops. 3M	\$76,380	Each	10%	\$68,742	Other	F2
PS-ZN3B-SDRES	PS-ZN3B-SDRES	PROF. SERVICES	Software Defined Storage Resident 30 day	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-SDRES3	PS-ZN3B-SDRES3	PROF. SERVICES	Software Defined Storage Resident 90 day	\$80,400	Each	10%	\$72,360	Other	F2
PS-ZN3B-UOPRES1M	PS-ZN3B-UOPRES1M	PROF. SERVICES	Operational Residency for Unity - 1M	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-UOPRES3M	PS-ZN3B-UOPRES3M	PROF. SERVICES	Operational Residency for Unity - 3M	\$76,380	Each	10%	\$68,742	Other	F2
PS-ZN3B-USBOPRES1M	PS-ZN3B-USBOPRES1M	PROF. SERVICES	Residency for USD Block Only: Oper. 1M	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-USBOPRES3M	PS-ZN3B-USBOPRES3M	PROF. SERVICES	Residency for USD Block Only: Oper. 3M	\$76,380	Each	10%	\$68,742	Other	F2
PS-ZN3B-USUOPRES1M	PS-ZN3B-USUOPRES1M	PROF. SERVICES	Residency for USD: Operational 1 Month	\$26,800	Each	10%	\$24,120	Other	F2
PS-ZN3B-USUOPRES3M	PS-ZN3B-USUOPRES3M	PROF. SERVICES	Residency for USD: Operational 3 Month	\$76,380	Each	10%	\$68,742	Other	F2
PS-ZN3B-VMNTWRK1M	PS-ZN3B-VMNTWRK1M	PROF. SERVICES	Residency for Network Virtualization 1M	\$31,240	Each	10%	\$28,116	Other	F2
PS-ZN3B-VMNTWRK3M	PS-ZN3B-VMNTWRK3M	PROF. SERVICES	Residency for Network Virtualization 3M	\$86,360	Each	10%	\$77,724	Other	F2
PS-ZN3B-VRA1M	PS-ZN3B-VRA1M	PROF. SERVICES	Residency for vRealize Automation - 1M	\$31,240	Each	10%	\$28,116	Other	F2
PS-ZN3B-VRA3M	PS-ZN3B-VRA3M	PROF. SERVICES	Residency for vRealize Automation - 3M	\$86,360	Each	10%	\$77,724	Other	F2
PS-ZN3B-VROPS1M	PS-ZN3B-VROPS1M	PROF. SERVICES	Residency for vRealize Operations - 1M	\$31,240	Each	10%	\$28,116	Other	F2
PS-ZN3B-VROPS3M	PS-ZN3B-VROPS3M	PROF. SERVICES	Residency for vRealize Operations - 3M	\$86,360	Each	10%	\$77,724	Other	F2
PS-ZN3-DCRES3	PS-ZN3-DCRES3	PROF. SERVICES	DataWarehse RES 90 Day 7+yrs Exp	\$86,360	Each	10%	\$77,724	Other	F2
PS-ZN3J-BRRES	PS-ZN3J-BRRES	PROF. SERVICES	Backup RES Assoc IS <2yr Exp	\$19,030	Each	10%	\$17,127	Other	F2
PS-ZN3J-OPRES	PS-ZN3J-OPRES	PROF. SERVICES	Op Storage RES Assoc IS <2yr Exp	\$19,030	Each	10%	\$17,127	Other	F2
PS-ZN3J-TRRES	PS-ZN3J-TRRES	PROF. SERVICES	Transitional RES Assoc IS <2yr Exp	\$19,030	Each	10%	\$17,127	Other	F2
PS-ZN3-S1RES3	PS-ZN3-S1RES3	PROF. SERVICES	3M SR 12-15YR RESIDENT SOURCEONE	\$89,040	Each	10%	\$80,136	Other	F2
PS-ZN3S-DATRRES1M	PS-ZN3S-DATRRES1M	PROF. SERVICES	Residency for Data Availabty: Trans. 1M	\$31,240	Each	10%	\$28,116	Other	F2
PS-ZN3S-DCLV1	PS-ZN3S-DCLV1	PROF. SERVICES	DCD OPERATIONS RESIDENCY - FIXED MO	\$30,300	Each	10%	\$27,270	Other	F2
PS-ZN3S-DCRES	PS-ZN3S-DCRES	PROF. SERVICES	Data Warehse RES, Sr SA, 7+yrs Exp	\$30,300	Each	10%	\$27,270	Other	F2
PS-ZN3S-DPTRRES1M	PS-ZN3S-DPTRRES1M	PROF. SERVICES	Residency for Data Protection: Trans. 1M	\$31,240	Each	10%	\$28,116	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-ZN3S-DPTRRES3M	PS-ZN3S-DPTRRES3M	PROF. SERVICES	Residency for Data Protection: Trans. 3M	\$86,360	Each	10%		\$77,724	Other	F2
PS-ZN3S-MFTRRES1M	PS-ZN3S-MFTRRES1M	PROF. SERVICES	Residency for Mainframe: Trans. 1M	\$31,240	Each	10%		\$28,116	Other	F2
PS-ZN3S-MFTRRES3M	PS-ZN3S-MFTRRES3M	PROF. SERVICES	Residency for Mainframe: Trans. 3M	\$86,360	Each	10%		\$77,724	Other	F2
PS-ZN3S-OPLV1	PS-ZN3S-OPLV1	PROF. SERVICES	OPS RESIDENCY LVL1	\$31,240	Each	10%		\$28,116	Other	F2
PS-ZN3S-OPRES	PS-ZN3S-OPRES	PROF. SERVICES	Op Storage RES, Sr SA, 7+yrs Exp	\$31,240	Each	10%		\$28,116	Other	F2
PS-ZN3S-S1TRRES1M	PS-ZN3S-S1TRRES1M	PROF. SERVICES	Residency for Data Archive: Trans. 1M	\$31,240	Each	10%		\$28,116	Other	F2
PS-ZN3S-S1TRRES3M	PS-ZN3S-S1TRRES3M	PROF. SERVICES	Residency for Data Archive: Trans. 3M	\$86,360	Each	10%		\$77,724	Other	F2
PS-ZN3S-USBTRES1M	PS-ZN3S-USBTRES1M	PROF. SERVICES	Residency for USD Block Only: Tran. 1M	\$31,240	Each	10%		\$28,116	Other	F2
PS-ZN3S-USBTRES3M	PS-ZN3S-USBTRES3M	PROF. SERVICES	Residency for USD Block Only: Tran. 3M	\$86,360	Each	10%		\$77,724	Other	F2
PS-ZN3S-USUTRES1M	PS-ZN3S-USUTRES1M	PROF. SERVICES	Residency for USD: Transitional 1 Month	\$31,240	Each	10%		\$28,116	Other	F2
PS-ZN3S-USUTRES3M	PS-ZN3S-USUTRES3M	PROF. SERVICES	Residency for USD: Transitional 3 Month	\$86,360	Each	10%		\$77,724	Other	F2
PS-ZN3S-UTRES1M	PS-ZN3S-UTRES1M	PROF. SERVICES	Transitional Residency for Unity - 1M	\$31,240	Each	10%		\$28,116	Other	F2
PS-ZN3S-UTRES3M	PS-ZN3S-UTRES3M	PROF. SERVICES	Transitional Residency for Unity - 3M	\$86,360	Each	10%		\$77,724	Other	F2
PS-ZN4A-BRRES	PS-ZN4A-BRRES	PROF. SERVICES	Backup RES IS 2-5yrs Exp	\$16,170	Each	10%		\$14,553	Other	F2
PS-ZN4A-OPRES	PS-ZN4A-OPRES	PROF. SERVICES	Op Storage RES IS 2-5yrs Exp	\$16,170	Each	10%		\$14,553	Other	F2
PS-ZN4A-TRRES	PS-ZN4A-TRRES	PROF. SERVICES	Transitional RES IS 2-5yrs Exp	\$16,170	Each	10%		\$14,553	Other	F2
PS-ZN4B-DAOPRES1M	PS-ZN4B-DAOPRES1M	PROF. SERVICES	Residency for Data Availability: Ops. 1M	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4B-DCRES	PS-ZN4B-DCRES	PROF. SERVICES	Data Warehouse RES, Sr IS, 4-7yrs Exp	\$19,400	Each	10%		\$17,460	Other	F2
PS-ZN4B-DPOPRES1M	PS-ZN4B-DPOPRES1M	PROF. SERVICES	Residency for Data Protection: Ops. 1M	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4B-DPOPRES3M	PS-ZN4B-DPOPRES3M	PROF. SERVICES	Residency for Data Protection: Ops. 3M	\$55,010	Each	10%		\$49,509	Other	F2
PS-ZN4B-ESBOPRES1M	PS-ZN4B-ESBOPRES1M	PROF. SERVICES	Residency for ESD Block Only: Oper. 1M	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4B-ESBOPRES3M	PS-ZN4B-ESBOPRES3M	PROF. SERVICES	Residency for ESD Block Only: Oper. 3M	\$55,010	Each	10%		\$49,509	Other	F2
PS-ZN4B-ESUOPRES1M	PS-ZN4B-ESUOPRES1M	PROF. SERVICES	Residency for ESD: Operational 1 Month	\$20,460	Each	10%		\$18,414	Other	F2
PS-ZN4B-ESUOPRES3M	PS-ZN4B-ESUOPRES3M	PROF. SERVICES	Residency for ESD: Operational 3 Month	\$55,010	Each	10%		\$49,509	Other	F2
PS-ZN4B-MFOPRES1M	PS-ZN4B-MFOPRES1M	PROF. SERVICES	Residency for Mainframe: Ops. 1M	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4B-MFOPRES3M	PS-ZN4B-MFOPRES3M	PROF. SERVICES	Residency for Mainframe: Ops. 3M	\$55,010	Each	10%		\$49,509	Other	F2
PS-ZN4B-OPRES	PS-ZN4B-OPRES	PROF. SERVICES	Op Storage RES, Sr IS, 4-7yrs Exp	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4-BRRES3	PS-ZN4-BRRES3	PROF. SERVICES	Backup RES 90 Day 4-7yrs Exp	\$55,010	Each	10%		\$49,509	Other	F2
PS-ZN4B-S1OPRES1M	PS-ZN4B-S1OPRES1M	PROF. SERVICES	Residency for Data Archive: Ops. 1M	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4B-S1OPRES3M	PS-ZN4B-S1OPRES3M	PROF. SERVICES	Residency for Data Archive: Ops. 3M	\$55,010	Each	10%		\$49,509	Other	F2
PS-ZN4B-SDRES	PS-ZN4B-SDRES	PROF. SERVICES	Software Defined Storage Resident 30 day	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4B-SDRES3	PS-ZN4B-SDRES3	PROF. SERVICES	Software Defined Storage Resident 90 day	\$57,900	Each	10%		\$52,110	Other	F2
PS-ZN4B-UOPRES1M	PS-ZN4B-UOPRES1M	PROF. SERVICES	Operational Residency for Unity - 1M	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4B-UOPRES3M	PS-ZN4B-UOPRES3M	PROF. SERVICES	Operational Residency for Unity - 3M	\$55,010	Each	10%		\$49,509	Other	F2
PS-ZN4B-USBOPRES1M	PS-ZN4B-USBOPRES1M	PROF. SERVICES	Residency for USD Block Only: Oper. 1M	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4B-USBOPRES3M	PS-ZN4B-USBOPRES3M	PROF. SERVICES	Residency for USD Block Only: Oper. 3M	\$55,010	Each	10%		\$49,509	Other	F2
PS-ZN4B-USUOPRES1M	PS-ZN4B-USUOPRES1M	PROF. SERVICES	Residency for USD: Operational 1 Month	\$19,300	Each	10%		\$17,370	Other	F2
PS-ZN4B-USUOPRES3M	PS-ZN4B-USUOPRES3M	PROF. SERVICES	Residency for USD: Operational 3 Month	\$55,010	Each	10%		\$49,509	Other	F2
PS-ZN4B-VNMTWRK1M	PS-ZN4B-VNMTWRK1M	PROF. SERVICES	Residency for Network Virtualization 1M	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4B-VNMTWRK3M	PS-ZN4B-VNMTWRK3M	PROF. SERVICES	Residency for Network Virtualization 3M	\$64,980	Each	10%		\$58,482	Other	F2
PS-ZN4B-VRA1M	PS-ZN4B-VRA1M	PROF. SERVICES	Residency for vRealize Automation - 1M	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4B-VRA3M	PS-ZN4B-VRA3M	PROF. SERVICES	Residency for vRealize Automation - 3M	\$64,980	Each	10%		\$58,482	Other	F2
PS-ZN4B-VROPS1M	PS-ZN4B-VROPS1M	PROF. SERVICES	Residency for vRealize Operations - 1M	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4B-VROPS3M	PS-ZN4B-VROPS3M	PROF. SERVICES	Residency for vRealize Operations - 3M	\$64,980	Each	10%		\$58,482	Other	F2
PS-ZN4-DCRES3	PS-ZN4-DCRES3	PROF. SERVICES	DataWarehouse RES 90 Day 7+yrs Exp	\$64,980	Each	10%		\$58,482	Other	F2
PS-ZN4J-BRRES	PS-ZN4J-BRRES	PROF. SERVICES	Backup RES Assoc IS <2yr Exp	\$14,630	Each	10%		\$13,167	Other	F2
PS-ZN4J-OPRES	PS-ZN4J-OPRES	PROF. SERVICES	Op Storage RES Assoc IS <2yr Exp	\$14,630	Each	10%		\$13,167	Other	F2
PS-ZN4J-TRRES	PS-ZN4J-TRRES	PROF. SERVICES	Transitional RES Assoc IS <2yr Exp	\$14,630	Each	10%		\$13,167	Other	F2
PS-ZN4-S1RES3	PS-ZN4-S1RES3	PROF. SERVICES	3M SR 12-15YR RESIDENT SOURCEONE	\$65,530	Each	10%		\$58,977	Other	F2
PS-ZN4S-DATRRES1M	PS-ZN4S-DATRRES1M	PROF. SERVICES	Residency for Data Availability: Trans. 1M	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4S-DCLV1	PS-ZN4S-DCLV1	PROF. SERVICES	DCD OPERATIONS RESIDENCY - FIXED MO	\$22,800	Each	10%		\$20,520	Other	F2
PS-ZN4S-DCRES	PS-ZN4S-DCRES	PROF. SERVICES	Data Warehouse RES, Sr SA, 7+yrs Exp	\$22,800	Each	10%		\$20,520	Other	F2
PS-ZN4S-DPTRRES1M	PS-ZN4S-DPTRRES1M	PROF. SERVICES	Residency for Data Protection: Trans. 1M	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4S-DPTRRES3M	PS-ZN4S-DPTRRES3M	PROF. SERVICES	Residency for Data Protection: Trans. 3M	\$64,980	Each	10%		\$58,482	Other	F2
PS-ZN4S-MFTRRES1M	PS-ZN4S-MFTRRES1M	PROF. SERVICES	Residency for Mainframe: Trans. 1M	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4S-MFTRRES3M	PS-ZN4S-MFTRRES3M	PROF. SERVICES	Residency for Mainframe: Trans. 3M	\$64,980	Each	10%		\$58,482	Other	F2
PS-ZN4S-OPLV1	PS-ZN4S-OPLV1	PROF. SERVICES	OPS RESIDENCY LVL1	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4S-OPRES	PS-ZN4S-OPRES	PROF. SERVICES	Op Storage RES, Sr SA, 7+yrs Exp	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4S-S1TRRES1M	PS-ZN4S-S1TRRES1M	PROF. SERVICES	Residency for Data Archive: Trans. 1M	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4S-S1TRRES3M	PS-ZN4S-S1TRRES3M	PROF. SERVICES	Residency for Data Archive: Trans. 3M	\$64,980	Each	10%		\$58,482	Other	F2
PS-ZN4S-USBTRES1M	PS-ZN4S-USBTRES1M	PROF. SERVICES	Residency for USD Block Only: Tran. 1M	\$22,990	Each	10%		\$20,691	Other	F2
PS-ZN4S-USBTRES3M	PS-ZN4S-USBTRES3M	PROF. SERVICES	Residency for USD Block Only: Tran. 3M	\$64,980	Each	10%		\$58,482	Other	F2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS-ZN4S-USUTRRES1M	PS-ZN4S-USUTRRES1M	PROF. SERVICES	Residency for USD: Transitional 1 Month	\$22,990	Each	10%	\$20,691	Other	F2
PS-ZN4S-USUTRRES3M	PS-ZN4S-USUTRRES3M	PROF. SERVICES	Residency for USD: Transitional 3 Month	\$64,980	Each	10%	\$58,482	Other	F2
PS-ZN4S-UTRRES1M	PS-ZN4S-UTRRES1M	PROF. SERVICES	Transitional Residency for Unity - 1M	\$22,990	Each	10%	\$20,691	Other	F2
PS-ZN4S-UTRRES3M	PS-ZN4S-UTRRES3M	PROF. SERVICES	Transitional Residency for Unity - 3M	\$64,980	Each	10%	\$58,482	Other	F2
PS-ZN4-VMRES3	PS-ZN4-VMRES3	PROF. SERVICES	VMware RES 90 Day 7+yrs Exp	\$65,530	Each	10%	\$58,977	Other	F2
PS-ZN5A-BRRES	PS-ZN5A-BRRES	PROF. SERVICES	Backup RES IS 2-5yrs Exp	\$12,320	Each	10%	\$11,088	Other	F2
PS-ZN5A-OPRES	PS-ZN5A-OPRES	PROF. SERVICES	Op Storage RES IS 2-5yrs Exp	\$12,320	Each	10%	\$11,088	Other	F2
PS-ZN5A-TRRES	PS-ZN5A-TRRES	PROF. SERVICES	Transitional RES IS 2-5yrs Exp	\$12,320	Each	10%	\$11,088	Other	F2
PS-ZN5B-DAOPRES1M	PS-ZN5B-DAOPRES1M	PROF. SERVICES	Residency for Data Availability: Ops. 1M	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-DCRES	PS-ZN5B-DCRES	PROF. SERVICES	Data Warehouse RES. Sr IS, 4-7yrs Exp	\$15,500	Each	10%	\$13,950	Other	F2
PS-ZN5B-DPOPRES1M	PS-ZN5B-DPOPRES1M	PROF. SERVICES	Residency for Data Protection: Ops. 1M	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-DPOPRES3M	PS-ZN5B-DPOPRES3M	PROF. SERVICES	Residency for Data Protection: Ops. 3M	\$42,470	Each	10%	\$38,223	Other	F2
PS-ZN5B-ECSOPRES1M	PS-ZN5B-ECSOPRES1M	PROF. SERVICES	Operational Residency for ECS	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-ESBOPRES1M	PS-ZN5B-ESBOPRES1M	PROF. SERVICES	Residency for ESD Block Only: Oper. 1M	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-ESBOPRES3M	PS-ZN5B-ESBOPRES3M	PROF. SERVICES	Residency for ESD Block Only: Oper. 3M	\$42,470	Each	10%	\$38,223	Other	F2
PS-ZN5B-ESUOPRES1M	PS-ZN5B-ESUOPRES1M	PROF. SERVICES	Residency for ESD: Operational 1 Month	\$16,500	Each	10%	\$14,850	Other	F2
PS-ZN5B-ESUOPRES3M	PS-ZN5B-ESUOPRES3M	PROF. SERVICES	Residency for ESD: Operational 3 Month	\$42,470	Each	10%	\$38,223	Other	F2
PS-ZN5B-MFOPRES1M	PS-ZN5B-MFOPRES1M	PROF. SERVICES	Residency for Mainframe: Ops. 1M	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-MFOPRES3M	PS-ZN5B-MFOPRES3M	PROF. SERVICES	Residency for Mainframe: Ops. 3M	\$42,470	Each	10%	\$38,223	Other	F2
PS-ZN5B-OPRES	PS-ZN5B-OPRES	PROF. SERVICES	Op Storage RES. Sr IS, 4-7yrs Exp	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-BRRES3	PS-ZN5B-BRRES3	PROF. SERVICES	Backup RES 90 Day 4-7yrs Exp	\$42,470	Each	10%	\$38,223	Other	F2
PS-ZN5B-S1OPRES1M	PS-ZN5B-S1OPRES1M	PROF. SERVICES	Residency for Data Archive: Ops. 1M	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-S1OPRES3M	PS-ZN5B-S1OPRES3M	PROF. SERVICES	Residency for Data Archive: Ops. 3M	\$42,470	Each	10%	\$38,223	Other	F2
PS-ZN5B-SDRES	PS-ZN5B-SDRES	PROF. SERVICES	Software Defined Storage Resident 30 day	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-SDRES3	PS-ZN5B-SDRES3	PROF. SERVICES	Software Defined Storage Resident 90 day	\$44,700	Each	10%	\$40,230	Other	F2
PS-ZN5B-UOPRES1M	PS-ZN5B-UOPRES1M	PROF. SERVICES	Operational Residency for Unity - 1M	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-UOPRES3M	PS-ZN5B-UOPRES3M	PROF. SERVICES	Operational Residency for Unity - 3M	\$42,470	Each	10%	\$38,223	Other	F2
PS-ZN5B-USBOPRES1M	PS-ZN5B-USBOPRES1M	PROF. SERVICES	Residency for USD Block Only: Oper. 1M	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-USBOPRES3M	PS-ZN5B-USBOPRES3M	PROF. SERVICES	Residency for USD Block Only: Oper. 3M	\$42,470	Each	10%	\$38,223	Other	F2
PS-ZN5B-USUOPRES1M	PS-ZN5B-USUOPRES1M	PROF. SERVICES	Residency for USD: Operational 1 Month	\$14,900	Each	10%	\$13,410	Other	F2
PS-ZN5B-USUOPRES3M	PS-ZN5B-USUOPRES3M	PROF. SERVICES	Residency for USD: Operational 3 Month	\$42,470	Each	10%	\$38,223	Other	F2
PS-ZN5B-VMNTWRK1M	PS-ZN5B-VMNTWRK1M	PROF. SERVICES	Residency for Network Virtualization 1M	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5B-VMNTWRK3M	PS-ZN5B-VMNTWRK3M	PROF. SERVICES	Residency for Network Virtualization 3M	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5B-VRA1M	PS-ZN5B-VRA1M	PROF. SERVICES	Residency for vRealize Automation - 1M	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5B-VRA3M	PS-ZN5B-VRA3M	PROF. SERVICES	Residency for vRealize Automation - 3M	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5B-VROPS1M	PS-ZN5B-VROPS1M	PROF. SERVICES	Residency for vRealize Operations - 1M	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5B-VROPS3M	PS-ZN5B-VROPS3M	PROF. SERVICES	Residency for vRealize Operations - 3M	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5-DCRES3	PS-ZN5-DCRES3	PROF. SERVICES	DataWarehouse RES 90 Day 7+yrs Exp	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5J-BRRES	PS-ZN5J-BRRES	PROF. SERVICES	Backup RES Assoc IS <2yr Exp	\$10,230	Each	10%	\$9,207	Other	F2
PS-ZN5J-OPRES	PS-ZN5J-OPRES	PROF. SERVICES	Op Storage RES Assoc IS <2yr Exp	\$10,230	Each	10%	\$9,207	Other	F2
PS-ZN5J-TRRES	PS-ZN5J-TRRES	PROF. SERVICES	Transitional RES Assoc IS <2yr Exp	\$10,230	Each	10%	\$9,207	Other	F2
PS-ZN5-S1RES3	PS-ZN5-S1RES3	PROF. SERVICES	3M SR 12-15YR RESIDENT SOURCEONE	\$49,220	Each	10%	\$44,298	Other	F2
PS-ZN5S-DATRRRES1M	PS-ZN5S-DATRRRES1M	PROF. SERVICES	Residency for Data Availabty: Trans. 1M	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5S-DCLV1	PS-ZN5S-DCLV1	PROF. SERVICES	DCD OPERATIONS RESIDENCY - FIXED MO	\$17,600	Each	10%	\$15,840	Other	F2
PS-ZN5S-DCRES	PS-ZN5S-DCRES	PROF. SERVICES	Data Warehouse RES. Sr SA, 7+yrs Exp	\$17,600	Each	10%	\$15,840	Other	F2
PS-ZN5S-DPTRRES1M	PS-ZN5S-DPTRRES1M	PROF. SERVICES	Residency for Data Protection: Trans. 1M	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5S-DPTRRES3M	PS-ZN5S-DPTRRES3M	PROF. SERVICES	Residency for Data Protection: Trans. 3M	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5S-MFTRRES1M	PS-ZN5S-MFTRRES1M	PROF. SERVICES	Residency for Mainframe: Trans. 1M	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5S-MFTRRES3M	PS-ZN5S-MFTRRES3M	PROF. SERVICES	Residency for Mainframe: Trans. 3M	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5S-OPLV1	PS-ZN5S-OPLV1	PROF. SERVICES	OPS RESIDENCY LVL1	\$17,270	Each	10%	\$15,543	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
PS-ZN5S-OPRES	PS-ZN5S-OPRES	PROF. SERVICES	Op Storage RES, Sr SA, 7+yrs Exp	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5S-S1TRRES1M	PS-ZN5S-S1TRRES1M	PROF. SERVICES	Residency for Data Archive: Trans. 1M	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5S-S1TRRES3M	PS-ZN5S-S1TRRES3M	PROF. SERVICES	Residency for Data Archive: Trans. 3M	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5S-USBTTRRES1M	PS-ZN5S-USBTTRRES1M	PROF. SERVICES	Residency for USD Block Only: Tran. 1M	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5S-USBTTRRES3M	PS-ZN5S-USBTTRRES3M	PROF. SERVICES	Residency for USD Block Only: Tran. 3M	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5S-USUTRRES1M	PS-ZN5S-USUTRRES1M	PROF. SERVICES	Residency for USD: Transitional 1 Month	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5S-USUTRRES3M	PS-ZN5S-USUTRRES3M	PROF. SERVICES	Residency for USD: Transitional 3 Month	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5S-UTRRES1M	PS-ZN5S-UTRRES1M	PROF. SERVICES	Transitional Residency for Unity - 1M	\$17,270	Each	10%	\$15,543	Other	F2
PS-ZN5S-UTRRES3M	PS-ZN5S-UTRRES3M	PROF. SERVICES	Transitional Residency for Unity - 3M	\$50,160	Each	10%	\$45,144	Other	F2
PS-ZN5-VMRES3	PS-ZN5-VMRES3	PROF. SERVICES	VMware RES 90 Day 7+yrs Exp	\$49,220	Each	10%	\$44,298	Other	F2
PS-BAS-CTXOPRES	PS-BAS-CTXOPRES	PROF. SVCS.	Residency for Networking: Operational	\$27,000	Each	10%	\$24,300	Other	F2
PS-BAS-CTXTRRES	PS-BAS-CTXTRRES	PROF. SVCS.	Residency for Networking: Transitional	\$35,000	Each	10%	\$31,500	Other	F2
PS-BAS-DAOPRES	PS-BAS-DAOPRES	PROF. SVCS.	Residency for Data Availability - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-DATRRES	PS-BAS-DATRRES	PROF. SVCS.	Residency for Data Availability - TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-DPOPRES	PS-BAS-DPOPRES	PROF. SVCS.	Residency for Data Protection - OP	\$33,000	Each	10%	\$29,700	Other	F2
PS-BAS-DPTRRES	PS-BAS-DPTRRES	PROF. SVCS.	Residency for Data Protection - TR	\$42,000	Each	10%	\$37,800	Other	F2
PS-BAS-ECSOPRES	PS-BAS-ECSOPRES	PROF. SVCS.	Residency for Elastic Cloud Storage - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-ECSTRRES	PS-BAS-ECSTRRES	PROF. SVCS.	Residency for Elastic Cloud Storage - TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-EHC01Y	PS-BAS-EHC01Y	PROF. SVCS.	OPERATIONAL SERVICE FOR EHC - 1 YEAR	\$675,000	Each	10%	\$607,500	Other	F2
PS-BAS-ESDOPRES	PS-BAS-ESDOPRES	PROF. SVCS.	Residency for Enterprise Storage - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-ESDTRRES	PS-BAS-ESDTRRES	PROF. SVCS.	Residency for Enterprise Storage - TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-ISIOPRES	PS-BAS-ISIOPRES	PROF. SVCS.	Residency for Isilon - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-ISITRRES	PS-BAS-ISITRRES	PROF. SVCS.	Residency for Isilon - TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-MFOPRES	PS-BAS-MFOPRES	PROF. SVCS.	Residency for Mainframe - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-MFTRRES	PS-BAS-MFTRRES	PROF. SVCS.	Residency for Mainframe - TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-S1OPRES	PS-BAS-S1OPRES	PROF. SVCS.	Residency for Data Archive - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-S1TRRES	PS-BAS-S1TRRES	PROF. SVCS.	Residency for Data Archive - TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-SASTRRES	PS-BAS-SASTRRES	PROF. SVCS.	Residency for Service Assurance Suite TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-SIOOPRES	PS-BAS-SIOOPRES	PROF. SVCS.	Residency for VxFlex OS: Operational	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-SIOTRRES	PS-BAS-SIOTRRES	PROF. SVCS.	Residency for VxFlex OS: Transitional	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-SRMOPRES	PS-BAS-SRMOPRES	PROF. SVCS.	Residency for SRM - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-SRMTTRRES	PS-BAS-SRMTTRRES	PROF. SVCS.	Residency for VIPR SRM - TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-UNIOPRES	PS-BAS-UNIOPRES	PROF. SVCS.	Residency for Unity - OP	\$27,000	Each	10%	\$24,300	Other	F2
PS-BAS-UNITRRES	PS-BAS-UNITRRES	PROF. SVCS.	Residency for Unity - TR	\$35,000	Each	10%	\$31,500	Other	F2
PS-BAS-USDOPRES	PS-BAS-USDOPRES	PROF. SVCS.	Residency for Midrange Storage - OP	\$27,000	Each	10%	\$24,300	Other	F2
PS-BAS-USDTRRES	PS-BAS-USDTRRES	PROF. SVCS.	Residency for Midrange Storage - TR	\$35,000	Each	10%	\$31,500	Other	F2
PS-BAS-VDAOPRES	PS-BAS-VDAOPRES	PROF. SVCS.	Residency Data Availability - OP Remote	\$11,500	Each	10%	\$10,350	Other	F2
PS-BAS-VDATRRES	PS-BAS-VDATRRES	PROF. SVCS.	Residency Data Availability - TR Remote	\$12,500	Each	10%	\$11,250	Other	F2
PS-BAS-VDPOPRES	PS-BAS-VDPOPRES	PROF. SVCS.	Residency for Data Protection- OP Remote	\$11,500	Each	10%	\$10,350	Other	F2
PS-BAS-VDPTRRES	PS-BAS-VDPTRRES	PROF. SVCS.	Residency for Data Protection- TR Remote	\$12,500	Each	10%	\$11,250	Other	F2
PS-BAS-VESDOPRES	PS-BAS-VESDOPRES	PROF. SVCS.	Residency Enterprise Storage - OP Remote	\$11,500	Each	10%	\$10,350	Other	F2
PS-BAS-VESDTRRES	PS-BAS-VESDTRRES	PROF. SVCS.	Residency Enterprise Storage - TR Remote	\$12,500	Each	10%	\$11,250	Other	F2
PS-BAS-VICOPRES	PS-BAS-VICOPRES	PROF. SVCS.	Residency for VIPR Controller - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-VICTRRES	PS-BAS-VICTRRES	PROF. SVCS.	Residency for VIPR Controller - TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-VISIOPRES	PS-BAS-VISIOPRES	PROF. SVCS.	Residency for Isilon - OP Remote	\$11,500	Each	10%	\$10,350	Other	F2
PS-BAS-VISITRRES	PS-BAS-VISITRRES	PROF. SVCS.	Residency for Isilon - TR Remote	\$12,500	Each	10%	\$11,250	Other	F2
PS-BAS-VMNTOPRES	PS-BAS-VMNTOPRES	PROF. SVCS.	Residency for Network Virtualization OP	\$30,800	Each	10%	\$27,720	Other	F2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
PS-BAS-VMOPRES	PS-BAS-VMOPRES	PROF. SVCS.	Residency for VMware - Operational	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-VMTRRES	PS-BAS-VMTRRES	PROF. SVCS.	Residency for VMware - Transitional	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-VRAOPRES	PS-BAS-VRAOPRES	PROF. SVCS.	Residency for vRealize Automation - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-VUNIOPRES	PS-BAS-VUNIOPRES	PROF. SVCS.	Residency for Unity - OP Remote	\$11,500	Each	10%	\$10,350	Other	F2
PS-BAS-VUNITRRES	PS-BAS-VUNITRRES	PROF. SVCS.	Residency for Unity - TR Remote	\$12,500	Each	10%	\$11,250	Other	F2
PS-BAS-VUSDOPRES	PS-BAS-VUSDOPRES	PROF. SVCS.	Residency Midrange Storage - OP Remote	\$11,500	Each	10%	\$10,350	Other	F2
PS-BAS-VUSDTRRES	PS-BAS-VUSDTRRES	PROF. SVCS.	Residency Midrange Storage - TR Remote	\$12,500	Each	10%	\$11,250	Other	F2
PS-BAS-VXROPRES	PS-BAS-VXROPRES	PROF. SVCS.	5 Day Residency for VxRail: OP Remote	\$7,700	Each	10%	\$6,930	Other	F2
PS-BAS-VXRTRES	PS-BAS-VXRTRES	PROF. SVCS.	5 Day Residency for VxRail: TR Remote	\$9,750	Each	10%	\$8,775	Other	F2
PS-BAS-VXROPRES	PS-BAS-VXROPRES	PROF. SVCS.	Residency for HCI OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-VXRTRRES	PS-BAS-VXRTRRES	PROF. SVCS.	Residency for HCI TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-XIOPRES	PS-BAS-XIOPRES	PROF. SVCS.	Residency for XtremIO - OP	\$30,800	Each	10%	\$27,720	Other	F2
PS-BAS-XIOTRRES	PS-BAS-XIOTRRES	PROF. SVCS.	Residency for XtremIO - TR	\$39,000	Each	10%	\$35,100	Other	F2
PS-BAS-XTESA	PS-BAS-XTESA	PROF. SVCS.	IMPLEMENT STORAGE ANALYTICS FOR XTREMIO	\$2,030	Each	10%	\$1,827	Other	F2
PS-BAS-XTVSI	PS-BAS-XTVSI	PROF. SVCS.	Virtual Infrastructure Module - XtremIO	\$1,770	Each	10%	\$1,593	Other	F2
PS-CUS-CSRES	PS-CUS-CSRES	RPQ	CSS PERSONALIZED SUPPORT SERVICES	\$198,000	Each	10%	\$178,200	Other	F2
CE-ES1ONSITE	CE-ES1ONSITE	CONTENT MANAGEMENT	EMC SOURCEONE ONSITE TRAINING PER DAY	\$5,200	Each	10%	\$4,680	Other	I
CE-1YELAT0001	CE-1YELAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 1 Year (ELA)	\$100	Each	10%	\$90	Other	I
CE-1YELAT0100	CE-1YELAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 1 Year (ELA)	\$10,000	Each	10%	\$9,000	Other	I
CE-1YRSREDT0001	CE-1YRSREDT0001	CUSTOMER EDUCATION	1 Training Unit Valid 1 Year (S-Credit)	\$100	Each	10%	\$90	Other	I
CE-1YTLAT0001	CE-1YTLAT0001	CUSTOMER EDUCATION	1 Training Credit Valid 1 Year (TLA)	\$1	Each	10%	\$1	Other	I
CE-1YTLAT0001	CE-1YTLAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 1 Year (ELA)	\$100	Each	10%	\$90	Other	I
CE-1YTLAT0100	CE-1YTLAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 1 Year (TLA)	\$10,000	Each	10%	\$9,000	Other	I
CE-2YELAT0001	CE-2YELAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 2 Years (ELA)	\$100	Each	10%	\$90	Other	I
CE-2YELAT0100	CE-2YELAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 2 Years (ELA)	\$10,000	Each	10%	\$9,000	Other	I
CE-2YTLAT0001	CE-2YTLAT0001	CUSTOMER EDUCATION	1 Training Credit Valid 2 Years (TLA)	\$1	Each	10%	\$1	Other	I
CE-2YTLAT0001	CE-2YTLAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 2 Years (TLA)	\$100	Each	10%	\$90	Other	I
CE-2YTLAT0100	CE-2YTLAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 2 Years (TLA)	\$10,000	Each	10%	\$9,000	Other	I
CE-3YELAT0001	CE-3YELAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 3 Years (ELA)	\$100	Each	10%	\$90	Other	I
CE-3YELAT0100	CE-3YELAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 3 Years (ELA)	\$10,000	Each	10%	\$9,000	Other	I
CE-3YTLAT0001	CE-3YTLAT0001	CUSTOMER EDUCATION	1 Training Credit Valid 3 Years (TLA)	\$1	Each	10%	\$1	Other	I
CE-3YTLAT0001	CE-3YTLAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 3 Years (TLA)	\$100	Each	10%	\$90	Other	I
CE-3YTLAT0100	CE-3YTLAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 3 Years (TLA)	\$10,000	Each	10%	\$9,000	Other	I
CE-4YELAT0001	CE-4YELAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 4 Years (ELA)	\$100	Each	10%	\$90	Other	I
CE-4YELAT0100	CE-4YELAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 4 Years (ELA)	\$10,000	Each	10%	\$9,000	Other	I
CE-4YTLAT0001	CE-4YTLAT0001	CUSTOMER EDUCATION	1 Training Credit Valid 4 Years (TLA)	\$1	Each	10%	\$1	Other	I
CE-4YTLAT0001	CE-4YTLAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 4 Years (TLA)	\$100	Each	10%	\$90	Other	I
CE-4YTLAT0100	CE-4YTLAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 4 Years (TLA)	\$10,000	Each	10%	\$9,000	Other	I
CE-5YELAT0001	CE-5YELAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 5 Years (ELA)	\$100	Each	10%	\$90	Other	I
CE-5YELAT0100	CE-5YELAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 5 Years (ELA)	\$10,000	Each	10%	\$9,000	Other	I
CE-5YTLAT0001	CE-5YTLAT0001	CUSTOMER EDUCATION	1 Training Credit Valid 5 Years (TLA)	\$1	Each	10%	\$1	Other	I
CE-5YTLAT0001	CE-5YTLAT0001	CUSTOMER EDUCATION	1 Training Unit Valid 5 Years (TLA)	\$100	Each	10%	\$90	Other	I
CE-5YTLAT0100	CE-5YTLAT0100	CUSTOMER EDUCATION	100 Training Unit Valid 5 Years (TLA)	\$10,000	Each	10%	\$9,000	Other	I
CE-ARCHITECT-HOUR	CE-ARCHITECT-HOUR	CUSTOMER EDUCATION	Learning Architect - Hourly Exp 1YR	\$275	Each	10%	\$248	Other	I
CE-AVAXIADV2	CE-AVAXIADV2	CUSTOMER EDUCATION	DECS-IE Avamar Inst-Led PARTNER ONLY	\$2,500	Each	10%	\$2,250	Other	I
CE-BCDIRREG	CE-BCDIRREG	CUSTOMER EDUCATION	Bootcamp: Seat	\$100	Each	10%	\$90	Other	I
CE-BCONSITE	CE-BCONSITE	CUSTOMER EDUCATION	Bootcamp: Dedicated Class	\$100	Each	10%	\$90	Other	I
CE-BCTU0001	CE-BCTU0001	CUSTOMER EDUCATION	Bootcamp: 1 Training Unit	\$100	Each	10%	\$90	Other	I
CE-BCTU0100	CE-BCTU0100	CUSTOMER EDUCATION	Bootcamp: 100 Training Units	\$10,000	Each	10%	\$9,000	Other	I
CE-BRCDAFCAT	CE-BRCDAFCAT	CUSTOMER EDUCATION	BROCADE ADV. FIBRE CHANNEL ADMIN	\$3,300	Each	10%	\$2,970	Other	I
CE-BRTU0001	CE-BRTU0001	CUSTOMER EDUCATION	1 TRAINING UNIT VALID 1 YR (BR50)	\$100	Each	10%	\$90	Other	I
CE-BRTU0055	CE-BRTU0055	CUSTOMER EDUCATION	55 Training Units Valid 1yr (BRS)	\$5,500	Each	10%	\$4,950	Other	I
CE-BRTU0110	CE-BRTU0110	CUSTOMER EDUCATION	110 Training Units Valid 1yr (BRS)	\$11,000	Each	10%	\$9,900	Other	I
CE-BRTU0300	CE-BRTU0300	CUSTOMER EDUCATION	300 Training Units Valid 1yr (BRS)	\$30,000	Each	10%	\$27,000	Other	I
CE-BRTU050	CE-BRTU050	CUSTOMER EDUCATION	50 TRAINING UNITS VALID 1YR (BRS0)	\$5,000	Each	10%	\$4,500	Other	I
CE-BRTU100	CE-BRTU100	CUSTOMER EDUCATION	100 TRAINING UNITS VALID 1YR (BRS)	\$10,000	Each	10%	\$9,000	Other	I
CE-BRTU250	CE-BRTU250	CUSTOMER EDUCATION	250 TRAINING UNITS VALID 1YR (BRS0)	\$25,000	Each	10%	\$22,500	Other	I
CE-CHLTC0001	CE-CHLTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1YR (Chan only)	\$1	Each	10%	\$1	Other	I
CE-CLSECUREVALPAK	CE-CLSECUREVALPAK	CUSTOMER EDUCATION	CloudLink SecureVM Value Pak	\$300	Each	10%	\$270	Other	I
CE-CORTC0001	CE-CORTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (COR)	\$1	Each	10%	\$1	Other	I

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I * Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CE-CORTU0001	CE-CORTU0001	CUSTOMER EDUCATION	1 Training Unit Valid 1yr (COR)	\$100	Each	10%	\$90	Other	I	
CE-CUS-COLPTNTU	CE-CUS-COLPTNTU	CUSTOMER EDUCATION	INT. ONLY VILTS Col Ptr Custom=UD	\$0	Each	10%	\$0	Other	I	
CE-CUS-EXPEMC	CE-CUS-EXPEMC	CUSTOMER EDUCATION	Billable Expense EMC	\$0	Each	10%	\$0	Other	I	
CE-CUSTSUBXL	CE-CUSTSUBXL	CUSTOMER EDUCATION	Full Sub with On-Demand Lab Exp 1 Year	\$15,000	Each	10%	\$13,500	Other	I	
CE-CUSTVUBXL	CE-CUSTVUBXL	CUSTOMER EDUCATION	vSub w/On-DemLab Exp1yr VILTS 6Titles=UC	\$7,500	Each	10%	\$6,750	Other	I	
CE-DIRREG-GP	CE-DIRREG-GP	CUSTOMER EDUCATION	GP HD DIRECT REGISTRATION	\$100	Each	10%	\$90	Other	I	
CE-DPDSUBFL1	CE-DPDSUBFL1	CUSTOMER EDUCATION	Cust Sub-1 Person, 1 Year (DP)	\$12,500	Each	10%	\$11,250	Other	I	
CE-DPDSUBOD1	CE-DPDSUBOD1	CUSTOMER EDUCATION	Vid Sub Exp 1yr (DP) VILTS 6 Titles=UC	\$5,000	Each	10%	\$4,500	Other	I	
CE-DPDT0001	CE-DPDT0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (DP)	\$1	Each	10%	\$1	Other	I	
CE-DPDTU0001	CE-DPDTU0001	CUSTOMER EDUCATION	1 Training Unit Valid 1yr (DP)	\$100	Each	10%	\$90	Other	I	
CE-DPMSTAR	CE-DPMSTAR	CUSTOMER EDUCATION	Data Protection + Management StarterKit	\$600	Each	10%	\$540	Other	I	
CE-ECOLLCUS1	CE-ECOLLCUS1	CUSTOMER EDUCATION	eLearning Collection Tier 1 Lmt 1000 =UD	\$55,000	Each	10%	\$49,500	Other	I	
CE-ECOLLCUS2	CE-ECOLLCUS2	CUSTOMER EDUCATION	eLearning Collection Tier 2 Lmt 1500 =UD	\$67,500	Each	10%	\$60,750	Other	I	
CE-ECOLLCUS3	CE-ECOLLCUS3	CUSTOMER EDUCATION	eLearning Collection Tier 3 Lmt 2000 =UD	\$80,000	Each	10%	\$72,000	Other	I	
CE-ECSIMPLEMENT	CE-ECSIMPLEMENT	CUSTOMER EDUCATION	ECS Implementation	\$2,000	Each	10%	\$1,800	Other	I	
CE-ECSTC0001	CE-ECSTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (ECS)	\$1	Each	10%	\$1	Other	I	
CE-ECSVALPAK	CE-ECSVALPAK	CUSTOMER EDUCATION	ECS Management and Monitoring	\$1,800	Each	10%	\$1,620	Other	I	
CE-ECSVALPAKR2	CE-ECSVALPAKR2	CUSTOMER EDUCATION	ECS Management and Monitoring ValuePak	\$3,000	Each	10%	\$2,700	Other	I	
CE-EDISONSITE	CE-EDISONSITE	CUSTOMER EDUCATION	SOURCEONE EDISCOVERY ONSITE TRN PER DAY	\$6,000	Each	10%	\$5,400	Other	I	
CE-EPROSTARBA	CE-EPROSTARBA	CUSTOMER EDUCATION	BR Sys+Arch VILTS 1 Title=UC	\$600	Each	10%	\$540	Other	I	
CE-EVALPAKAPP	CE-EVALPAKAPP	CUSTOMER EDUCATION	AppSync eValuePak	\$800	Each	10%	\$720	Other	I	
CE-EVALPAKDLM	CE-EVALPAKDLM	CUSTOMER EDUCATION	Disk Library for Mainframe eValuePak	\$750	Each	10%	\$675	Other	I	
CE-EVALPAKNXT	CE-EVALPAKNXT	CUSTOMER EDUCATION	NXT Valpak	\$500	Each	10%	\$450	Other	I	
CE-EVALPAKPPDM	CE-EVALPAKPPDM	CUSTOMER EDUCATION	PowerProtect Data Manager eValuePak	\$500	Each	10%	\$450	Other	I	
CE-EVALPAKPPX400	CE-EVALPAKPPX400	CUSTOMER EDUCATION	PowerProtect X400 eValuePak	\$265	Each	10%	\$239	Other	I	
CE-EVPBRINTG	CE-EVPBRINTG	CUSTOMER EDUCATION	Backup Recov. Sol. Integration eValuePak	\$1,500	Each	10%	\$1,350	Other	I	
CE-FEDVRDIRREG	CE-FEDVRDIRREG	CUSTOMER EDUCATION	Federation V Resell: Seat	\$100	Each	10%	\$90	Other	I	
CE-FEDVRONSITE	CE-FEDVRONSITE	CUSTOMER EDUCATION	Federation V Resell: Dedicated Class	\$100	Each	10%	\$90	Other	I	
CE-FEDVRTC0001	CE-FEDVRTC0001	CUSTOMER EDUCATION	Federation V Resell: 1 Training Credit	\$1	Each	10%	\$1	Other	I	
CE-FEDVRTU0001	CE-FEDVRTU0001	CUSTOMER EDUCATION	Federation V Resell: 1 Yr Training Unit	\$100	Each	10%	\$90	Other	I	
CE-FEDVRTU0100	CE-FEDVRTU0100	CUSTOMER EDUCATION	Federation V Resell: 100 Training Units	\$10,000	Each	10%	\$9,000	Other	I	
CE-FEDVDIRREG	CE-FEDVDIRREG	CUSTOMER EDUCATION	Federation V VATC: Seat	\$100	Each	10%	\$90	Other	I	
CE-FEDVONSITE	CE-FEDVONSITE	CUSTOMER EDUCATION	Federation V VATC: Dedicated Class	\$100	Each	10%	\$90	Other	I	
CE-FEDVTC0001	CE-FEDVTC0001	CUSTOMER EDUCATION	Federation V VATC: 1 Training Credit	\$1	Each	10%	\$1	Other	I	
CE-FEDVVTU0001	CE-FEDVVTU0001	CUSTOMER EDUCATION	Federation V VATC: 1 Training Unit	\$100	Each	10%	\$90	Other	I	
CE-FEDVVTU0100	CE-FEDVVTU0100	CUSTOMER EDUCATION	Federation V VATC: 100 Training Units	\$10,000	Each	10%	\$9,000	Other	I	
CE-GPLUMOS	CE-GPLUMOS	CUSTOMER EDUCATION	GP HD ONSITE TRAINING	\$100	Each	10%	\$90	Other	I	
CE-GPTU0001	CE-GPTU0001	CUSTOMER EDUCATION	1 TRAINING UNIT VALID 1 YR (GREENPLUM)	\$100	Each	10%	\$90	Other	I	
CE-GPTU0055	CE-GPTU0055	CUSTOMER EDUCATION	55 TRAINING UNITS VALID 1 YR (GREENPLUM)	\$5,500	Each	10%	\$4,950	Other	I	
CE-GPTU0110	CE-GPTU0110	CUSTOMER EDUCATION	110 TRAINING UNITS VALID 1 YR (GREENPLU)	\$11,000	Each	10%	\$9,900	Other	I	
CE-HCISUBFL1	CE-HCISUBFL1	CUSTOMER EDUCATION	Cust Sub-1 Person, 1 Year (HCI)	\$12,500	Each	10%	\$11,250	Other	I	
CE-HCISUBOD1	CE-HCISUBOD1	CUSTOMER EDUCATION	Vid Sub Exp 1yr (HCI) VILTS 6 Titles=UC	\$5,000	Each	10%	\$4,500	Other	I	
CE-HCITC0001	CE-HCITC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (HCI)	\$1	Each	10%	\$1	Other	I	
CE-HCITU0001	CE-HCITU0001	CUSTOMER EDUCATION	1 Training Unit Valid 1yr (HCI)	\$100	Each	10%	\$90	Other	I	
CE-ILCE-FEHC	CE-ILCE-FEHC	CUSTOMER EDUCATION	EMCCE-Hybrid Cloud Sol Inst-Led PtrONLY	\$5,000	Each	10%	\$4,500	Other	I	
CE-ILIE-AVAE2	CE-ILIE-AVAE2	CUSTOMER EDUCATION	DECS-IE Avamar Exp Inst-Led PARTNER ONLY	\$2,500	Each	10%	\$2,250	Other	I	
CE-ILIE-NW-E	CE-ILIE-NW-E	CUSTOMER EDUCATION	EMCIE-NW Exp Inst-Led Partner ONLY	\$2,500	Each	10%	\$2,250	Other	I	
CE-ILPE-ISIL	CE-ILPE-ISIL	CUSTOMER EDUCATION	EMCPE-ISIL INST-LED PARTNER ONLY	\$2,500	Each	10%	\$2,250	Other	I	
CE-ILPE-VMAX3	CE-ILPE-VMAX3	CUSTOMER EDUCATION	EMCPE-VMAX3 Inst-Led Partner Only	\$2,500	Each	10%	\$2,250	Other	I	
CE-ILPFSIOR2	CE-ILPFSIOR2	CUSTOMER EDUCATION	EMCPT-ScalIO ILT Partner Only	\$3,000	Each	10%	\$2,700	Other	I	
CE-ILPT-XIO	CE-ILPT-XIO	CUSTOMER EDUCATION	EMCPT-XtremIO Inst Led PartnerONLY	\$1,500	Each	10%	\$1,350	Other	I	
CE-ILTNWKMIC	CE-ILTNWKMIC	CUSTOMER EDUCATION	NetWorker Microsoft ILT	\$5,000	Each	10%	\$4,500	Other	I	
CE-ISILONADMNAUSER	CE-ISILONADMNAUSER	CUSTOMER EDUCATION	Isilon Administrators for NetApp Users	\$5,000	Each	10%	\$4,500	Other	I	
CE-ISLSUBFL1	CE-ISLSUBFL1	CUSTOMER EDUCATION	Cust Sub-1 Person, 1 Year (ISL)	\$12,500	Each	10%	\$11,250	Other	I	
CE-ISLSUBOD1	CE-ISLSUBOD1	CUSTOMER EDUCATION	Vid Sub Exp 1yr (ISL) VILTS 6 Titles=UC	\$5,000	Each	10%	\$4,500	Other	I	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CE-ISLTC0001	CE-ISLTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (ISL)	\$1	Each	10%	\$1	Other	I
CE-ISLTU0001	CE-ISLTU0001	CUSTOMER EDUCATION	1 TRAINING UNIT VALID 1 YEAR (ISILON)	\$100	Each	10%	\$90	Other	I
CE-ISMONDEMAND	CE-ISMONDEMAND	CUSTOMER EDUCATION	Information Storage and Mgmt OnDemand	\$1,500	Each	10%	\$1,350	Other	I
CE-ISTU0001	CE-ISTU0001	CUSTOMER EDUCATION	1 Training Unit Valid 1yr (Isilon)	\$100	Each	10%	\$90	Other	I
CE-ISTU0055	CE-ISTU0055	CUSTOMER EDUCATION	55 Training Units Valid 1yr (Isilon)	\$5,500	Each	10%	\$4,950	Other	I
CE-ISTU0110	CE-ISTU0110	CUSTOMER EDUCATION	110 Training Units Valid 1yr (isilon)	\$11,000	Each	10%	\$9,900	Other	I
CE-ISTU0300	CE-ISTU0300	CUSTOMER EDUCATION	300 Training Units Valid 1yr (isilon)	\$30,000	Each	10%	\$27,000	Other	I
CE-LGSUBCUSEV	CE-LGSUBCUSEV	CUSTOMER EDUCATION	Video Sub Expire 1yr VILTS 6 Titles=UC	\$5,000	Each	10%	\$4,500	Other	I
CE-MILESTU0001	CE-MILESTU0001	CUSTOMER EDUCATION	1 Training Unit Valid 1 Year (MILES)	\$100	Each	10%	\$90	Other	I
CE-MILESTU0100	CE-MILESTU0100	CUSTOMER EDUCATION	100 Training Units Valid 1 Year (MILES)	\$10,000	Each	10%	\$9,000	Other	I
CE-NETWKR-VALPAK	CE-NETWKR-VALPAK	CUSTOMER EDUCATION	Networker 9 ILT ValuePak with Lab Access	\$7,300	Each	10%	\$6,570	Other	I
CE-ODLCFD10	CE-ODLCFD10	CUSTOMER EDUCATION	ODLC Foundation 12mo 10 Learners	\$50,000	Each	10%	\$45,000	Other	I
CE-ODLCFD100	CE-ODLCFD100	CUSTOMER EDUCATION	ODLC Foundation 12mo 100 Learners	\$300,000	Each	10%	\$270,000	Other	I
CE-ODLCFD22	CE-ODLCFD22	CUSTOMER EDUCATION	ODLC Foundation 12mo 22 Learners	\$100,000	Each	10%	\$90,000	Other	I
CE-ODLCFD50	CE-ODLCFD50	CUSTOMER EDUCATION	ODLC Foundation 12mo 50 Learners	\$200,000	Each	10%	\$180,000	Other	I
CE-ODLCFDNLG	CE-ODLCFDNLG	CUSTOMER EDUCATION	ODLC Foundation 12mo 480 Registrations	\$200,000	Each	10%	\$180,000	Other	I
CE-ODLCFDNMD	CE-ODLCFDNMD	CUSTOMER EDUCATION	ODLC Foundation 12mo 220 Registrations	\$100,000	Each	10%	\$90,000	Other	I
CE-ODLCFDNSM	CE-ODLCFDNSM	CUSTOMER EDUCATION	ODLC Foundation 12mo 100 Registrations	\$50,000	Each	10%	\$45,000	Other	I
CE-ODLCFDNXLG	CE-ODLCFDNXLG	CUSTOMER EDUCATION	ODLC Foundation 12mo 780 Registrations	\$300,000	Each	10%	\$270,000	Other	I
CE-ODLCIND01	CE-ODLCIND01	CUSTOMER EDUCATION	On-demand Learning Center for Individual	\$800	Each	10%	\$720	Other	I
CE-ODVPKUNITY	CE-ODVPKUNITY	CUSTOMER EDUCATION	Unity Basics On Demand ValuePak	\$400	Each	10%	\$360	Other	I
CE-ODVPKVXFLEXOS	CE-ODVPKVXFLEXOS	CUSTOMER EDUCATION	PowerFlex On Demand ValuePak	\$3,200	Each	10%	\$2,880	Other	I
CE-ODVPKVXFLEXOS2X	CE-ODVPKVXFLEXOS2X	CUSTOMER EDUCATION	PowerFlex 2.x On Demand ValuePak	\$3,000	Each	10%	\$2,700	Other	I
CE-ODVP-PPMIEDPS	CE-ODVP-PPMIEDPS	CUSTOMER EDUCATION	PowerProtect Data Manager -IE On-Demand	\$1,230	Each	10%	\$1,107	Other	I
CE-OILTPMAXADM	CE-OILTPMAXADM	CUSTOMER EDUCATION	PowerMax Features and Admin OILT	\$2,000	Each	10%	\$1,800	Other	I
CE-OLDSBDAV2	CE-OLDSBDAV2	CUSTOMER EDUCATION	DSBDA v2 On-Demand Lab	\$2,500	Each	10%	\$2,250	Other	I
CE-OLPOWERPROTECT	CE-OLPOWERPROTECT	CUSTOMER EDUCATION	PowerProtect On-Demand Lab	\$500	Each	10%	\$450	Other	I
CE-OLPT-XIO	CE-OLPT-XIO	CUSTOMER EDUCATION	XtremIO Online Lab PARTNERS ONLY	\$600	Each	10%	\$540	Other	I
CE-ONDEMAND4	CE-ONDEMAND4	CUSTOMER EDUCATION	Promo OnDemand Subscription 4Users1YR=UD	\$15,000	Each	10%	\$13,500	Other	I
CE-ONSITE	CE-ONSITE	CUSTOMER EDUCATION	EMC ONSITE TRAINING	\$100	Each	10%	\$90	Other	I
CE-ONSITE-01	CE-ONSITE-01	CUSTOMER EDUCATION	1-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$15,800	Each	10%	\$14,220	Other	I
CE-ONSITE-02	CE-ONSITE-02	CUSTOMER EDUCATION	2-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$18,900	Each	10%	\$17,010	Other	I
CE-ONSITE-03	CE-ONSITE-03	CUSTOMER EDUCATION	3-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$25,200	Each	10%	\$22,680	Other	I
CE-ONSITE-04	CE-ONSITE-04	CUSTOMER EDUCATION	4-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$33,600	Each	10%	\$30,240	Other	I
CE-ONSITE-05	CE-ONSITE-05	CUSTOMER EDUCATION	5-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$42,000	Each	10%	\$37,800	Other	I
CE-ONSITEISIL	CE-ONSITEISIL	CUSTOMER EDUCATION	Isilon Onsite Training	\$42,000	Each	10%	\$37,800	Other	I
CE-OPENSUB2	CE-OPENSUB2	CUSTOMER EDUCATION	Open Video Sub Exp 1yr VILTS 3 Titles=UC	\$2,200	Each	10%	\$1,980	Other	I
CE-OSDIGWAYSEM	CE-OSDIGWAYSEM	CUSTOMER EDUCATION	Dell Digital Way Seminar - Onsite	\$20,000	Each	10%	\$18,000	Other	I
CE-PDPACTC0001	CE-PDPACTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (PDP ACT)	\$1	Each	10%	\$1	Other	I
CE-PDPPDPTC0001	CE-PDPPDPTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (PDP DP)	\$1	Each	10%	\$1	Other	I
CE-PDPECSTC0001	CE-PDPECSTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (PDP ECS)	\$1	Each	10%	\$1	Other	I
CE-PDPHCITC0001	CE-PDPHCITC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (PDP HCI)	\$1	Each	10%	\$1	Other	I
CE-PDPISLTC0001	CE-PDPISLTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (PDP ISL)	\$1	Each	10%	\$1	Other	I
CE-PDPSDSTC0001	CE-PDPSDSTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (PDP SDS)	\$1	Each	10%	\$1	Other	I



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1)Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)		
CE-PDPSTRTC0001	CE-PDPSTRTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (PDP STR)	\$1	Each	10%	\$1	Other	I	
CE-PDPSVRTC0001	CE-PDPSVRTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (PDP SRV)	\$1	Each	10%	\$1	Other	I	
CE-PDPTC0001	CE-PDPTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (PDP)	\$1	Each	10%	\$1	Other	I	
CE-PIVPALILT	CE-PIVPALILT	CUSTOMER EDUCATION	Pivotal Platform Acceleration Lab (PAL)	\$12,500	Each	10%	\$11,250	Other	I	
CE-PIVPALILT-JAVA	CE-PIVPALILT-JAVA	CUSTOMER EDUCATION	Pivotal Platform Acc Lab (PAL) - Java	\$4,167	Each	10%	\$3,750	Other	I	
CE-PIVPALILT-NET	CE-PIVPALILT-NET	CUSTOMER EDUCATION	Pivotal Platform Acc Lab (PAL) - .Net	\$4,167	Each	10%	\$3,750	Other	I	
CE-PIVTC0001	CE-PIVTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1YR (PIV)	\$1	Each	10%	\$1	Other	I	
CE-PTRSPCA2LM	CE-PTRSPCA2LM	CUSTOMER EDUCATION	EMCCA 2 Levels Self-Paced Partners Only	\$1,400	Each	10%	\$1,260	Other	I	
CE-PTRSPCA3LM	CE-PTRSPCA3LM	CUSTOMER EDUCATION	EMCCA 3 Levels Self-Paced Partners Only	\$2,000	Each	10%	\$1,800	Other	I	
CE-PTRSPCA2L	CE-PTRSPCA2L	CUSTOMER EDUCATION	EMCCA 2 Level PTrONLY VILTS 2Titles=UC	\$1,200	Each	10%	\$1,080	Other	I	
CE-PTRSPCA3L	CE-PTRSPCA3L	CUSTOMER EDUCATION	EMCCA 3 Level PTrONLY VILTS 3Titles=UC	\$1,700	Each	10%	\$1,530	Other	I	
CE-RTIDEVILT	CE-RTIDEVILT	CUSTOMER EDUCATION	RTI Developer Instructor Led Training	\$2,000	Each	10%	\$1,800	Other	I	
CE-SDSTC0001	CE-SDSTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (SDS)	\$1	Each	10%	\$1	Other	I	
CE-SDSTU0001	CE-SDSTU0001	CUSTOMER EDUCATION	1 Training Unit Valid 1 Year (SDS)	\$100	Each	10%	\$90	Other	I	
CE-SPCE-FEHC	CE-SPCE-FEHC	CUSTOMER EDUCATION	EMCCE-HybCldSol USB PTrONLY	\$1,200	Each	10%	\$1,080	Other	I	
CE-SPIE-AVAE	CE-SPIE-AVAE	CUSTOMER EDUCATION	EMCIE-Avamar Exp Spaced PARTNER ONLY	\$1,200	Each	10%	\$1,080	Other	I	
CE-SPIEOL-VNX	CE-SPIEOL-VNX	CUSTOMER EDUCATION	VNX Imp. S-Paced Inc. Olab PARTNERS ONLY	\$1,800	Each	10%	\$1,620	Other	I	
CE-SPIE-VNXE	CE-SPIE-VNXE	CUSTOMER EDUCATION	EMCIE-VNX IMP EXP SPACED PARTNERONLY	\$1,200	Each	10%	\$1,080	Other	I	
CE-SPPE-ISIL	CE-SPPE-ISIL	CUSTOMER EDUCATION	EMCPE ISILON SELF-PACED PARTNER ONLY	\$1,200	Each	10%	\$1,080	Other	I	
CE-SPPE-VMAX3	CE-SPPE-VMAX3	CUSTOMER EDUCATION	EMCPE-VMAX3 S-Paced USB Partner Only	\$1,200	Each	10%	\$1,080	Other	I	
CE-SPSCA-VDC	CE-SPSCA-VDC	CUSTOMER EDUCATION	EMCCA-VDC Stream PartnerONLY UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSC-FEHC	CE-SPSC-FEHC	CUSTOMER EDUCATION	EMCCE-HybCldSol PTrONLY VILTS 2Titles=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIE-AVA	CE-SPSIE-AVA	CUSTOMER EDUCATION	EMCIE-Avamar PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIE-AVAE	CE-SPSIE-AVAE	CUSTOMER EDUCATION	EMCIE7Avamar Ex PTrONLY VILTS 1Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIE-BR	CE-SPSIE-BR	CUSTOMER EDUCATION	EMCIE NetWorker PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIE-DATD	CE-SPSIE-DATD	CUSTOMER EDUCATION	EMCIE DataDomain PTrONLY VILTS 1Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIE-ISIL	CE-SPSIE-ISIL	CUSTOMER EDUCATION	EMCIE-ISIL PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIE-NW-E	CE-SPSIE-NW-E	CUSTOMER EDUCATION	EMCIE-NW Exp PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIEOL-DD	CE-SPSIEOL-DD	CUSTOMER EDUCATION	Data Domain Stream w/Olab PartnerONLY=UC	\$1,600	Each	10%	\$1,440	Other	I	
CE-SPSIEOL-RP	CE-SPSIEOL-RP	CUSTOMER EDUCATION	RP w/Olab PartnerONLY VILTS 1 Title=UC	\$1,600	Each	10%	\$1,440	Other	I	
CE-SPSIEOLRSE	CE-SPSIEOLRSE	CUSTOMER EDUCATION	RP/SE w/Olab PartnerONLY VILTS 1Title=UC	\$1,300	Each	10%	\$1,170	Other	I	
CE-SPSIE-RP	CE-SPSIE-RP	CUSTOMER EDUCATION	EMCIE-RP PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIE-RPSE	CE-SPSIE-RPSE	CUSTOMER EDUCATION	EMCIE-RPSE PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIE-VIPR	CE-SPSIE-VIPR	CUSTOMER EDUCATION	VIPR Imp PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIEV-PLEX	CE-SPSIEV-PLEX	CUSTOMER EDUCATION	EMCIE-VPLEX PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSIE-XIOSOL	CE-SPSIE-XIOSOL	CUSTOMER EDUCATION	EMCIE-XtremIO PTrOnly VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSPE-ISIL	CE-SPSPE-ISIL	CUSTOMER EDUCATION	EMCPE Isilon PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSPE-SYM	CE-SPSPE-SYM	CUSTOMER EDUCATION	EMCPE-SYM Stream PartnerONLY=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSPE-VMAX3	CE-SPSPE-VMAX3	CUSTOMER EDUCATION	EMCPE-VMAX3 PTr Only VILTS 1TITLE=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSPT-XIO	CE-SPSPT-XIO	CUSTOMER EDUCATION	EMCPT-XtremIO PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSTA-AVAILSOL	CE-SPSTA-AVAILSOL	CUSTOMER EDUCATION	EMCTA-Avail Sol PTrOnly VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSTA-BR	CE-SPSTA-BR	CUSTOMER EDUCATION	EMCTA-BR Sol PTrONLY VILTS 2 Titles=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSTA-CAS	CE-SPSTA-CAS	CUSTOMER EDUCATION	EMCTA-CAS Stream PartnerONLY=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSTA-ISIL	CE-SPSTA-ISIL	CUSTOMER EDUCATION	EMCTA-Isilon PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSTA-SBC	CE-SPSTA-SBC	CUSTOMER EDUCATION	EMCTA-Symm Sol PTrONLY VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSTA-SYME	CE-SPSTA-SYME	CUSTOMER EDUCATION	EMCTA7Sym Exp SPaced Strm PartnerONLY=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSTA-VMAX3	CE-SPSTA-VMAX3	CUSTOMER EDUCATION	EMCTA-VMAX3 PTr Only VILTS 2Titles=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPSTA-XIOSOL	CE-SPSTA-XIOSOL	CUSTOMER EDUCATION	EMCTA-XtremIO PTrOnly VILTS 1 Title=UC	\$1,000	Each	10%	\$900	Other	I	
CE-SPTA-ISIL	CE-SPTA-ISIL	CUSTOMER EDUCATION	EMCTA-ISILON SELF-PACED PARTNER ONLY	\$1,200	Each	10%	\$1,080	Other	I	
CE-SPTA-SYME	CE-SPTA-SYME	CUSTOMER EDUCATION	EMCTA-Sym Sol Exp Spaced PartnerONLY	\$1,200	Each	10%	\$1,080	Other	I	
CE-SPTA-VNXE	CE-SPTA-VNXE	CUSTOMER EDUCATION	EMCTA-VNX Sol Exp Spaced PartnerONLY	\$1,200	Each	10%	\$1,080	Other	I	
CE-STRTC0001	CE-STRTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (STR)	\$1	Each	10%	\$1	Other	I	
CE-STRTU0001	CE-STRTU0001	CUSTOMER EDUCATION	1 Training Unit Valid 1yr (STO)	\$100	Each	10%	\$90	Other	I	
CE-SUBCUS01	CE-SUBCUS01	CUSTOMER EDUCATION	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	\$12,500	Each	10%	\$11,250	Other	I	
CE-SUBCUS02	CE-SUBCUS02	CUSTOMER EDUCATION	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	\$22,000	Each	10%	\$19,800	Other	I	
CE-SUBCUSEV	CE-SUBCUSEV	CUSTOMER EDUCATION	Video Sub Expire 1yr VILTS 6 Titles=UC	\$5,000	Each	10%	\$4,500	Other	I	
CE-SVRTC0001	CE-SVRTC0001	CUSTOMER EDUCATION	1 Training Credit Valid 1yr (SRV)	\$1	Each	10%	\$1	Other	I	
CE-SVRTU0001	CE-SVRTU0001	CUSTOMER EDUCATION	1 Training Unit Valid 1yr (SRV)	\$100	Each	10%	\$90	Other	I	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed	ALJP Category	Product Category
				Base Price	UoM	Proposed Discount(%)	Price/UoM (Calculated)	Price/UoM (REQUIRED)	(If applicable)	
CE-TLAEDUCARE	CE-TLAEDUCARE	CUSTOMER EDUCATION	TLA EduCare Tier 1 Annual Membership	\$25,000	Each	10%	\$22,500	Other	I	
CETRUBCUSEV	CETRUBCUSEV	CUSTOMER EDUCATION	MOJO PromoOnlyGFS ID ReqVILTS 6Titles=UC	\$2,500	Each	10%	\$2,250	Other	I	
CE-TU0055	CE-TU0055	CUSTOMER EDUCATION	55 TRAINING UNITS VALID 1YR (EMC)	\$5,500	Each	10%	\$4,950	Other	I	
CE-TU0110	CE-TU0110	CUSTOMER EDUCATION	110 TRAINING UNITS VALID 1YR (EMC)	\$11,000	Each	10%	\$9,900	Other	I	
CE-UNITYDD	CE-UNITYDD	CUSTOMER EDUCATION	UNITY training class 1 person	\$4,000	Each	10%	\$3,600	Other	I	
CE-UNITYLRNCTR	CE-UNITYLRNCTR	CUSTOMER EDUCATION	Unity Learning Ctr VILTS 1 Title=UC	\$600	Each	10%	\$540	Other	I	
CE-VALIE-BR2	CE-VALIE-BR2	CUSTOMER EDUCATION	DECS-IE NetWorker Inst-Led PARTNER ONLY	\$2,000	Each	10%	\$1,800	Other	I	
CE-VALIE-DATD2	CE-VALIE-DATD2	CUSTOMER EDUCATION	DECS-IE DataDomain Inst-Led PARTNER ONLY	\$2,000	Each	10%	\$1,800	Other	I	
CE-VALIE-ISIL2	CE-VALIE-ISIL2	CUSTOMER EDUCATION	DECS-IE Isilon Inst-Led PARTNER ONLY	\$2,500	Each	10%	\$2,250	Other	I	
CE-VALIE-RP2	CE-VALIE-RP2	CUSTOMER EDUCATION	DECS-IE RP Inst-Led PARTNER ONLY	\$2,000	Each	10%	\$1,800	Other	I	
CE-VALIE-VIPR	CE-VALIE-VIPR	CUSTOMER EDUCATION	VIPR Imp Inst-Led PartnerOnly	\$1,500	Each	10%	\$1,350	Other	I	
CE-VALIE-VNXE	CE-VALIE-VNXE	CUSTOMER EDUCATION	EMCIE-VNX SOL EXP INST-LED PARTNERS ONLY	\$4,000	Each	10%	\$3,600	Other	I	
CE-VALIEVPLEX2	CE-VALIEVPLEX2	CUSTOMER EDUCATION	DECS-IE VPLEX Inst-Led PARTNER ONLY	\$2,500	Each	10%	\$2,250	Other	I	
CE-VALIE-XIOSOL	CE-VALIE-XIOSOL	CUSTOMER EDUCATION	EMCIE-XtremIO Inst-Led PartnerOnly	\$2,000	Each	10%	\$1,800	Other	I	
CE-VALPAKATMS	CE-VALPAKATMS	CUSTOMER EDUCATION	ATMOS VALUEPAK	\$2,000	Each	10%	\$1,800	Other	I	
CE-VALPAKCAS	CE-VALPAKCAS	CUSTOMER EDUCATION	CAS (CENTERA) VALUEPAK	\$3,000	Each	10%	\$2,700	Other	I	
CE-VALPAKDD	CE-VALPAKDD	CUSTOMER EDUCATION	Data Domain Training ValuePak	\$4,400	Each	10%	\$3,960	Other	I	
CE-VALPAKDLM	CE-VALPAKDLM	CUSTOMER EDUCATION	DISK LIBRARY FOR MAINFRAME VALUEPAK	\$2,000	Each	10%	\$1,800	Other	I	
CE-VALPAKDDPA	CE-VALPAKDDPA	CUSTOMER EDUCATION	DATA PROTECTION ADVISOR (DPA) VALUEPAK	\$3,000	Each	10%	\$2,700	Other	I	
CE-VALPAKDSAA	CE-VALPAKDSAA	CUSTOMER EDUCATION	Advanced Analytics DSBV ValuePak	\$5,000	Each	10%	\$4,500	Other	I	
CE-VALPAKESMITAAS	CE-VALPAKESMITAAS	CUSTOMER EDUCATION	Est Serv Mgmt for ITaaS ValuePak	\$4,000	Each	10%	\$3,600	Other	I	
CE-VALPAKFEHC	CE-VALPAKFEHC	CUSTOMER EDUCATION	Fed Ent Hybrid Cloud Ops ValuePak	\$5,000	Each	10%	\$4,500	Other	I	
CE-VALPAKGRNP	CE-VALPAKGRNP	CUSTOMER EDUCATION	GREENPLUM VALUEPAK	\$5,000	Each	10%	\$4,500	Other	I	
CE-VALPAKIDPA	CE-VALPAKIDPA	CUSTOMER EDUCATION	IDPA Management ValuePak	\$5,000	Each	10%	\$4,500	Other	I	
CE-VALPAKSIL	CE-VALPAKSIL	CUSTOMER EDUCATION	Isilon Training ValuePak	\$5,500	Each	10%	\$4,950	Other	I	
CE-VALPAKMAXSADM	CE-VALPAKMAXSADM	CUSTOMER EDUCATION	PowerMax/VMAX AF Storage Admin ValuePak	\$6,000	Each	10%	\$5,400	Other	I	
CE-VALPAKRP	CE-VALPAKRP	CUSTOMER EDUCATION	RecoverPoint ValuePak	\$3,300	Each	10%	\$2,970	Other	I	
CE-VALPAKSRMIM	CE-VALPAKSRMIM	CUSTOMER EDUCATION	SRM 3.x Imp. And Maint. ValuePak	\$5,000	Each	10%	\$4,500	Other	I	
CE-VALPAKSRMSA	CE-VALPAKSRMSA	CUSTOMER EDUCATION	SRM Storage Administration ValuePak	\$3,000	Each	10%	\$2,700	Other	I	
CE-VALPAKUNITY	CE-VALPAKUNITY	CUSTOMER EDUCATION	Unity ValuePak	\$4,400	Each	10%	\$3,960	Other	I	
CE-VALPAKVIPR	CE-VALPAKVIPR	CUSTOMER EDUCATION	VIPR VALUEPAK	\$2,000	Each	10%	\$1,800	Other	I	
CE-VALPAKVIPIAM	CE-VALPAKVIPIAM	CUSTOMER EDUCATION	VIPR Imp and Mgmt ValuePak	\$5,000	Each	10%	\$4,500	Other	I	
CE-VALPAKVIPRSRMAR	CE-VALPAKVIPRSRMAR	CUSTOMER EDUCATION	VIPR SRM Advanced Reporting ValuePak	\$5,000	Each	10%	\$4,500	Other	I	
CE-VALPAKVPX	CE-VALPAKVPX	CUSTOMER EDUCATION	VPLEX VALUEPAK	\$3,300	Each	10%	\$2,970	Other	I	
CE-VALPAKVXFLEXOS	CE-VALPAKVXFLEXOS	CUSTOMER EDUCATION	PowerFlex ValuePak	\$4,200	Each	10%	\$3,780	Other	I	
CE-VALPAKVXRAIL	CE-VALPAKVXRAIL	CUSTOMER EDUCATION	VxRail Admin ValuePak	\$3,100	Each	10%	\$2,790	Other	I	
CE-VALPAKXTIO	CE-VALPAKXTIO	CUSTOMER EDUCATION	XtremIO X2 Training ValuePak	\$3,300	Each	10%	\$2,970	Other	I	
CE-VALPAKXTIOMGMT	CE-VALPAKXTIOMGMT	CUSTOMER EDUCATION	XtremIO Solutions ValuePak	\$2,000	Each	10%	\$1,800	Other	I	
CE-VALPNRRP	CE-VALPNRRP	CUSTOMER EDUCATION	RECOVERPOINT VALUEPAK PARTNERS ONLY	\$2,500	Each	10%	\$2,250	Other	I	
CE-VALTA-SYME	CE-VALTA-SYME	CUSTOMER EDUCATION	EMCTA-Symm Sol Exp Inst-Led PartnerOnly	\$2,000	Each	10%	\$1,800	Other	I	
CE-VALTA-VNXE	CE-VALTA-VNXE	CUSTOMER EDUCATION	EMCTA-VNX Sol. Exp Inst-Led PartnerOnly	\$2,500	Each	10%	\$2,250	Other	I	
CE-VCEFOUNDATIONS	CE-VCEFOUNDATIONS	CUSTOMER EDUCATION	VCE Vblock Systems Foundations	\$0	Each	10%	\$0	Other	I	
CE-VIDPKDDD	CE-VIDPKDDD	CUSTOMER EDUCATION	Data Domain VVPK VILTS 1 Title=UC	\$2,400	Each	10%	\$2,160	Other	I	
CE-VIDPKVNXCA	CE-VIDPKVNXCA	CUSTOMER EDUCATION	VNX CA Sol VVPK VILTS 1 Title=UC	\$3,600	Each	10%	\$3,240	Other	I	
CE-VIDVPKAV	CE-VIDVPKAV	CUSTOMER EDUCATION	Avamar Mgmt VVPK VILTS 1 Title=UC	\$1,800	Each	10%	\$1,620	Other	I	
CE-VIDVPKDPROA	CE-VIDVPKDPROA	CUSTOMER EDUCATION	Data Prot Adv 6.x VVPK VILTS 1 Title=UC	\$3,000	Each	10%	\$2,700	Other	I	
CE-VIDVPKFEHC	CE-VIDVPKFEHC	CUSTOMER EDUCATION	FedEnt HybCloud Ops VVPK VILTS 1TITLE=UC	\$3,000	Each	10%	\$2,700	Other	I	
CE-VIDVPKISAM	CE-VIDVPKISAM	CUSTOMER EDUCATION	Isilon Solution VVPK VILTS 1Title=UC	\$3,000	Each	10%	\$2,700	Other	I	
CE-VIDVPKRP	CE-VIDVPKRP	CUSTOMER EDUCATION	RecoverPoint VVPK VILTS 1 Title=UC	\$1,800	Each	10%	\$1,620	Other	I	
CE-VIDVPKSRMIM	CE-VIDVPKSRMIM	CUSTOMER EDUCATION	VIPR SRM 3.x I+M VVPK VILTS 1 Title=UC	\$3,000	Each	10%	\$2,700	Other	I	
CE-VIDVPKSSM	CE-VIDVPKSSM	CUSTOMER EDUCATION	STORAGE SERV. MGMT EMCDCA VIDEO VALUEPAK	\$3,000	Each	10%	\$2,700	Other	I	
CE-VIDVPKVIPR	CE-VIDVPKVIPR	CUSTOMER EDUCATION	VIPR VVPK VILTS 1 Title=UC	\$1,200	Each	10%	\$1,080	Other	I	
CE-VIDVPKVIPRSRMAR	CE-VIDVPKVIPRSRMAR	CUSTOMER EDUCATION	VIPR SRM Adv Rep. VVPK VILTS 1 Title=UC	\$3,000	Each	10%	\$2,700	Other	I	
CE-VIDVPKVPX	CE-VIDVPKVPX	CUSTOMER EDUCATION	VPLEX VVPK VILTS 1 Title=UC	\$1,800	Each	10%	\$1,620	Other	I	
CE-VIDVPKVXRACKFLX	CE-VIDVPKVXRACKFLX	CUSTOMER EDUCATION	VxRack FLEX Admin VVPK VILTS 1 TITLE=UC	\$1,200	Each	10%	\$1,080	Other	I	
CE-VIDVPKVXRAIL	CE-VIDVPKVXRAIL	CUSTOMER EDUCATION	VxRail Admin VVPK VILTS 1 TITLE=UC	\$700	Each	10%	\$630	Other	I	
CE-VIDVPKXTIO	CE-VIDVPKXTIO	CUSTOMER EDUCATION	XtremIO 3.x Video VVPK VILTS 1 Title=UC	\$1,800	Each	10%	\$1,620	Other	I	
CE-VIDVPKXTIOMGMT	CE-VIDVPKXTIOMGMT	CUSTOMER EDUCATION	XtremIO Sol. Video VVPK VILTS 1 Title=UC	\$2,000	Each	10%	\$1,800	Other	I	
CE-VILTSBDAV2	CE-VILTSBDAV2	CUSTOMER EDUCATION	DSBDA v2 VILTS 1 Title=UC	\$1,500	Each	10%	\$1,350	Other	I	
CE-VILTSOLDSBDAV2	CE-VILTSOLDSBDAV2	CUSTOMER EDUCATION	DSBDA v2 w/On-Demand Lab VILTS 1Title=UC	\$3,800	Each	10%	\$3,420	Other	I	
CE-VMAXAF-VALPAK	CE-VMAXAF-VALPAK	CUSTOMER EDUCATION	VMAX Training ValuePak	\$6,000	Each	10%	\$5,400	Other	I	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CE-VMAXF-VIDVPK	CE-VMAXF-VIDVPK	CUSTOMER EDUCATION	VMAX Video ValuePak VILTS 2 Titles=UC	\$4,000	Each	10%	\$3,600	Other	I
CE-VPISILONAM	CE-VPISILONAM	CUSTOMER EDUCATION	Isilon Solutions ValuePak	\$5,000	Each	10%	\$4,500	Other	I
CE-VPKVBLOCKADM	CE-VPKVBLOCKADM	CUSTOMER EDUCATION	VxBlock Admin ValuePak	\$5,000	Each	10%	\$4,500	Other	I
CE-VPKVRACKFLEX	CE-VPKVRACKFLEX	CUSTOMER EDUCATION	VxRack FLEX Admin ValuePak	\$3,200	Each	10%	\$2,880	Other	I
CE-VSPEXBDL01	CE-VSPEXBDL01	CUSTOMER EDUCATION	VSPEX CONVERGED INFRA. TRAINING BUNDLE	\$6,500	Each	10%	\$5,850	Other	I
CE-VVPKMAXSADM	CE-VVPKMAXSADM	CUSTOMER EDUCATION	PowerMax Stor Admin VVPK VILTS 1TITLE=UC	\$4,000	Each	10%	\$3,600	Other	I
CE-VXRAIL-VILT	CE-VXRAIL-VILT	CUSTOMER EDUCATION	VxRail A+M VILTS 1 Title=UC	\$600	Each	10%	\$540	Other	I
CE-XIOTU0001	CE-XIOTU0001	CUSTOMER EDUCATION	1 Training Unit Valid 1 Year (XIO)	\$100	Each	10%	\$90	Other	I
PIV-SPRINGONE	PIV-SPRINGONE	CUSTOMER EDUCATION	Pivotal SpringOne Platform	\$2,200	Each	10%	\$1,980	Other	I
CE-AVAXIADMIN	CE-AVAXIADMIN	OPEN STORAGE	Avamar Training ValuePak	\$4,400	Each	10%	\$3,960	Other	I
CE-VALPAKBR	CE-VALPAKBR	OPEN STORAGE	Networker Training ValuePak	\$5,500	Each	10%	\$4,950	Other	I
CE-VIDVPKBR	CE-VIDVPKBR	OPEN STORAGE	Networker VVPK VILTS 1 Title=UC	\$3,000	Each	10%	\$2,700	Other	I
CE-RTIADMILT	CE-RTIADMILT	PROF. SVCS.	RTI Admin Instructor Led Training	\$2,000	Each	10%	\$1,800	Other	I
456-112-173	456-112-173	DP SEARCH	Isilon Search Gen5 0-9TB=CA	\$0	Each	21%	\$0	Other	IS
456-112-174	456-112-174	DP SEARCH	Isilon Search Gen5 10-12TB=CA	\$0	Each	21%	\$0	Other	IS
456-112-175	456-112-175	DP SEARCH	Isilon Search Gen5 13-108TB=CA	\$0	Each	21%	\$0	Other	IS
456-112-176	456-112-176	DP SEARCH	Isilon Search Gen5 109-144TB=CA	\$0	Each	21%	\$0	Other	IS
456-112-177	456-112-177	DP SEARCH	Isilon Search Gen5 145-216TB=CA	\$0	Each	21%	\$0	Other	IS
456-112-178	456-112-178	DP SEARCH	Isilon Search Gen5 217-288TB=CA	\$0	Each	21%	\$0	Other	IS
456-112-179	456-112-179	DP SEARCH	Isilon Search Gen5 289-360TB=CA	\$0	Each	21%	\$0	Other	IS
456-112-180	456-112-180	DP SEARCH	Isilon Search Gen5 361+TB=CA	\$0	Each	21%	\$0	Other	IS
006-0111	006-0111	ISILON	Pallet/4U 37 1/2 x 23 1/2 x 5 in	\$66	Each	21%	\$52	Other	IS
006-0112	006-0112	ISILON	Box Kit/Shipping/4U	\$215	Each	21%	\$170	Other	IS
200-0245	200-0245	ISILON	ENTERPRISE-SMARTPOOLS (Tier 1)	\$0	Each	21%	\$0	Other	IS
200-0245-CF	200-0245-CF	ISILON	Enterprise-Smartpools Tier 1 Gen5 =ID	\$3,465	Each	21%	\$2,737	Other	IS
200-0247	200-0247	ISILON	ENTERPRISE-SNAPSHOTIQ (Tier 1)	\$0	Each	21%	\$0	Other	IS
200-0247-CF	200-0247-CF	ISILON	Enterprise-SnapshotIQ Tier 1 Gen5 =ID	\$2,065	Each	21%	\$1,631	Other	IS
200-0248	200-0248	ISILON	ENTERPRISE-SMARTCONN ADV (Tier 1)	\$0	Each	21%	\$0	Other	IS
200-0248-CF	200-0248-CF	ISILON	Enterprise-Smartconn Adv Tier 1 Gen5=ID	\$3,465	Each	21%	\$2,737	Other	IS
200-0249	200-0249	ISILON	ENTERPRISE-SYNClQ (Tier 1)	\$0	Each	21%	\$0	Other	IS
200-0249-CF	200-0249-CF	ISILON	Enterprise-SynclQ Tier 1 Gen5 =ID	\$3,465	Each	21%	\$2,737	Other	IS
200-0251	200-0251	ISILON	ENTERPRISE-SMARTQUOTAS (Tier 1)	\$0	Each	21%	\$0	Other	IS
200-0251-CF	200-0251-CF	ISILON	Enterprise-Smartquotas Tier 1 Gen5 =ID	\$1,365	Each	21%	\$1,078	Other	IS
200-0252	200-0252	ISILON	ENTERPRISE-SMARTPOOLS (Tier 2)	\$0	Each	21%	\$0	Other	IS
200-0252-CF	200-0252-CF	ISILON	Enterprise-Smartpools Tier 2 Gen5 =ID	\$4,655	Each	21%	\$3,677	Other	IS
200-0254	200-0254	ISILON	ENTERPRISE-SNAPSHOTIQ (Tier 2)	\$0	Each	21%	\$0	Other	IS
200-0254-CF	200-0254-CF	ISILON	Enterprise-SnapshotIQ Tier 2 Gen5 =ID	\$2,765	Each	21%	\$2,184	Other	IS
200-0255	200-0255	ISILON	ENTERPRISE-SMARTCONN ADV (Tier 2)	\$0	Each	21%	\$0	Other	IS
200-0255-CF	200-0255-CF	ISILON	Enterprise-Smartconn Adv Tier 2 Gen5=ID	\$4,655	Each	21%	\$3,677	Other	IS
200-0256	200-0256	ISILON	ENTERPRISE-SYNClQ (Tier 2)	\$0	Each	21%	\$0	Other	IS
200-0256-CF	200-0256-CF	ISILON	Enterprise-SynclQ Tier 2 Gen5 =ID	\$4,655	Each	21%	\$3,677	Other	IS
200-0258	200-0258	ISILON	ENTERPRISE-SMARTQUOTAS (Tier 2)	\$0	Each	21%	\$0	Other	IS
200-0258-CF	200-0258-CF	ISILON	Enterprise-Smartquotas Tier 2 Gen5 =ID	\$1,855	Each	21%	\$1,465	Other	IS
200-0259	200-0259	ISILON	ENTERPRISE-SMARTPOOLS (Tier 3)	\$0	Each	21%	\$0	Other	IS
200-0259-CF	200-0259-CF	ISILON	Enterprise-Smartpools Tier 3 Gen5 =ID	\$6,615	Each	21%	\$5,226	Other	IS
200-0261	200-0261	ISILON	ENTERPRISE-SNAPSHOTIQ (Tier 3)	\$0	Each	21%	\$0	Other	IS
200-0261-CF	200-0261-CF	ISILON	Enterprise-SnapshotIQ Tier 3 Gen5 =ID	\$3,885	Each	21%	\$3,069	Other	IS
200-0262	200-0262	ISILON	ENTERPRISE-SMARTCONN ADV (Tier 3)	\$0	Each	21%	\$0	Other	IS
200-0262-CF	200-0262-CF	ISILON	Enterprise-Smartconn Adv Tier 3 Gen5=ID	\$6,615	Each	21%	\$5,226	Other	IS
200-0263	200-0263	ISILON	ENTERPRISE-SYNClQ (Tier 3)	\$0	Each	21%	\$0	Other	IS
200-0263-CF	200-0263-CF	ISILON	Enterprise-SynclQ Tier 3 Gen5 =ID	\$6,615	Each	21%	\$5,226	Other	IS
200-0265	200-0265	ISILON	ENTERPRISE-SMARTQUOTAS (Tier 3)	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
200-0265-CF	200-0265-CF	ISILON	Enterprise-Smartquotas Tier 3 Gen5 =ID	\$2,695	Each	21%	\$2,129	Other	IS
200-0289	200-0289	ISILON	ENTERPRISE-VCENTER (Tier 1)	\$0	Each	21%	\$0	Other	IS
200-0289-CF	200-0289-CF	ISILON	Enterprise-Vcenter Tier 1 Gen5 =ID	\$1,365	Each	21%	\$1,078	Other	IS
200-0290	200-0290	ISILON	ENTERPRISE-VCENTER (Tier 2)	\$0	Each	21%	\$0	Other	IS
200-0290-CF	200-0290-CF	ISILON	Enterprise-Vcenter Tier 2 Gen5 =ID	\$1,855	Each	21%	\$1,465	Other	IS
200-0291	200-0291	ISILON	ENTERPRISE-VCENTER (Tier 3)	\$0	Each	21%	\$0	Other	IS
200-0291-CF	200-0291-CF	ISILON	Enterprise-Vcenter Tier 3 Gen5 =ID	\$2,695	Each	21%	\$2,129	Other	IS
200-0332-CF	200-0332-CF	ISILON	HDFS For OneFS Gen5 =ID	\$0	Each	21%	\$0	Other	IS
200-0349	200-0349	ISILON	ENTERPRISE-SMARTQUOTAS (Tier 4)	\$0	Each	21%	\$0	Other	IS
200-0349-CF	200-0349-CF	ISILON	Enterprise-Smartquotas Tier 4 Gen5 =ID	\$3,480	Each	21%	\$2,749	Other	IS
200-0350	200-0350	ISILON	ENTERPRISE-VCENTER (Tier 4)	\$0	Each	21%	\$0	Other	IS
200-0350-CF	200-0350-CF	ISILON	Enterprise-Vcenter Tier 4 Gen5 =ID	\$3,480	Each	21%	\$2,749	Other	IS
200-0351	200-0351	ISILON	ENTERPRISE-SMARTLOCK (Tier 4)	\$0	Each	21%	\$0	Other	IS
200-0351-CF	200-0351-CF	ISILON	Enterprise-Smartlock Tier 4 Gen5 =ID	\$3,480	Each	21%	\$2,749	Other	IS
200-0352	200-0352	ISILON	ENTERPRISE-SNAPSHOTIQ (Tier 4)	\$0	Each	21%	\$0	Other	IS
200-0352-CF	200-0352-CF	ISILON	Enterprise-SnapshotIQ Tier 4 Gen5 =ID	\$5,016	Each	21%	\$3,963	Other	IS
200-0353	200-0353	ISILON	ENTERPRISE-SMARTCONN ADV (Tier 4)	\$0	Each	21%	\$0	Other	IS
200-0353-CF	200-0353-CF	ISILON	Enterprise-Smartconn Adv Tier 4 Gen5=ID	\$8,541	Each	21%	\$6,747	Other	IS
200-0354	200-0354	ISILON	ENTERPRISE-SMARTPOOLS (Tier 4)	\$0	Each	21%	\$0	Other	IS
200-0354-CF	200-0354-CF	ISILON	Enterprise-Smartpools Tier 4 Gen5 =ID	\$8,541	Each	21%	\$6,747	Other	IS
200-0355	200-0355	ISILON	ENTERPRISE-SYNCIQ (Tier 4)	\$0	Each	21%	\$0	Other	IS
200-0355-CF	200-0355-CF	ISILON	Enterprise-SyncIQ Tier 4 Gen5 =ID	\$8,541	Each	21%	\$6,747	Other	IS
200-0357	200-0357	ISILON	ENTERPRISE-SMARTDEDUPE (Tier 1)	\$0	Each	21%	\$0	Other	IS
200-0357-CF	200-0357-CF	ISILON	Enterprise-Smartdedupe Tier 1 Gen5 =ID	\$3,465	Each	21%	\$2,737	Other	IS
200-0358	200-0358	ISILON	ENTERPRISE-SMARTDEDUPE (Tier 2)	\$0	Each	21%	\$0	Other	IS
200-0358-CF	200-0358-CF	ISILON	Enterprise-Smartdedupe Tier 2 Gen5 =ID	\$4,655	Each	21%	\$3,677	Other	IS
200-0359	200-0359	ISILON	ENTERPRISE-SMARTDEDUPE (Tier 3)	\$0	Each	21%	\$0	Other	IS
200-0359-CF	200-0359-CF	ISILON	Enterprise-Smartdedupe Tier 3 Gen5 =ID	\$8,678	Each	21%	\$6,856	Other	IS
200-0360	200-0360	ISILON	ENTERPRISE-SMARTDEDUPE (Tier 4)	\$0	Each	21%	\$0	Other	IS
200-0360-CF	200-0360-CF	ISILON	Enterprise-Smartdedupe Tier 4 Gen5 =ID	\$12,317	Each	21%	\$9,730	Other	IS
200-0365-CF	200-0365-CF	ISILON	Swift For OneFS Gen5 =ID	\$0	Each	21%	\$0	Other	IS
200-0368	200-0368	ISILON	ENTERPRISE-SMARTCONN ADV (Tier 5)	\$0	Each	21%	\$0	Other	IS
200-0368-CF	200-0368-CF	ISILON	Enterprise-Smartconn Adv Tier 5 Gen5=ID	\$12,456	Each	21%	\$9,840	Other	IS
200-0369	200-0369	ISILON	ENTERPRISE-SMARTCONN ADV (Tier 7)	\$0	Each	21%	\$0	Other	IS
200-0369-CF	200-0369-CF	ISILON	Enterprise-Smartconn Adv Tier 7 Gen5=ID	\$20,600	Each	21%	\$16,274	Other	IS
200-0370	200-0370	ISILON	ENTERPRISE-SMARTLOCK (Tier 5)	\$0	Each	21%	\$0	Other	IS
200-0370-CF	200-0370-CF	ISILON	Enterprise-Smartlock Tier 5 Gen5 =ID	\$5,075	Each	21%	\$4,009	Other	IS
200-0371	200-0371	ISILON	ENTERPRISE-SMARTLOCK (Tier 7)	\$0	Each	21%	\$0	Other	IS
200-0371-CF	200-0371-CF	ISILON	Enterprise-Smartlock Tier 7 Gen5 =ID	\$8,394	Each	21%	\$6,631	Other	IS
200-0372	200-0372	ISILON	ENTERPRISE-SMARTPOOLS (Tier 5)	\$0	Each	21%	\$0	Other	IS
200-0372-CF	200-0372-CF	ISILON	Enterprise-Smartpools Tier 5 Gen5 =ID	\$12,456	Each	21%	\$9,840	Other	IS
200-0373	200-0373	ISILON	ENTERPRISE-SMARTPOOLS (Tier 7)	\$0	Each	21%	\$0	Other	IS
200-0373-CF	200-0373-CF	ISILON	Enterprise-Smartpools Tier 7 Gen5 =ID	\$20,600	Each	21%	\$16,274	Other	IS
200-0374	200-0374	ISILON	ENTERPRISE-SMARTQUOTAS (Tier 5)	\$0	Each	21%	\$0	Other	IS
200-0374-CF	200-0374-CF	ISILON	Enterprise-Smartquotas Tier 5 Gen5 =ID	\$5,075	Each	21%	\$4,009	Other	IS
200-0375	200-0375	ISILON	ENTERPRISE-SMARTQUOTAS (Tier 7)	\$0	Each	21%	\$0	Other	IS
200-0375-CF	200-0375-CF	ISILON	Enterprise-Smartquotas Tier 7 Gen5 =ID	\$8,394	Each	21%	\$6,631	Other	IS
200-0376	200-0376	ISILON	ENTERPRISE-SNAPSHOTIQ (Tier 5)	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)		
200-0376-CF	200-0376-CF	ISILON	Enterprise-SnapshotIQ Tier 5 Gen5 =ID	\$7,315	Each	21%	\$5,779	Other	IS
200-0377	200-0377	ISILON	ENTERPRISE-SNAPSHOTIQ (Tier 7)	\$0	Each	21%	\$0	Other	IS
200-0377-CF	200-0377-CF	ISILON	Enterprise-SnapshotIQ Tier 7 Gen5 =ID	\$12,098	Each	21%	\$9,557	Other	IS
200-0378	200-0378	ISILON	ENTERPRISE-SYNClQ (Tier 5)	\$0	Each	21%	\$0	Other	IS
200-0378-CF	200-0378-CF	ISILON	Enterprise-SyncIQ Tier 5 Gen5 =ID	\$12,456	Each	21%	\$9,840	Other	IS
200-0379	200-0379	ISILON	ENTERPRISE-SYNClQ (Tier 7)	\$0	Each	21%	\$0	Other	IS
200-0379-CF	200-0379-CF	ISILON	Enterprise-SyncIQ Tier 7 Gen5 =ID	\$20,600	Each	21%	\$16,274	Other	IS
200-0380	200-0380	ISILON	ENTERPRISE-SMARTDEDUPE (Tier 5)	\$0	Each	21%	\$0	Other	IS
200-0380-CF	200-0380-CF	ISILON	Enterprise-Smartdedupe Tier 5 Gen5 =ID	\$17,962	Each	21%	\$14,190	Other	IS
200-0381	200-0381	ISILON	ENTERPRISE-SMARTDEDUPE (Tier 7)	\$0	Each	21%	\$0	Other	IS
200-0381-CF	200-0381-CF	ISILON	Enterprise-Smartdedupe Tier 7 Gen5 =ID	\$29,708	Each	21%	\$23,469	Other	IS
200-0384	200-0384	ISILON	ENTERPRISE-VCENTER (Tier 5)	\$0	Each	21%	\$0	Other	IS
200-0384-CF	200-0384-CF	ISILON	Enterprise-Vcenter Tier 5 Gen5 =ID	\$5,075	Each	21%	\$4,009	Other	IS
200-0385	200-0385	ISILON	ENTERPRISE-VCENTER (Tier 7)	\$0	Each	21%	\$0	Other	IS
200-0385-CF	200-0385-CF	ISILON	Enterprise-Vcenter Tier 7 Gen5 =ID	\$8,394	Each	21%	\$6,631	Other	IS
200-0386-CF	200-0386-CF	ISILON	Slig Hardening For OneFS Gen5 =ID	\$0	Each	21%	\$0	Other	IS
200-0387	200-0387	ISILON	CLOUDPOOLS FOR ONEFS	\$0	Each	21%	\$0	Other	IS
200-0387-CF	200-0387-CF	ISILON	Cloudpools For OneFS Gen5 =ID	\$0	Each	21%	\$0	Other	IS
200-0388	200-0388	ISILON	ENTERPRISE-SMARTCONN ADV (Tier 6)	\$16,294	Each	21%	\$12,872	Other	IS
200-0388-CF	200-0388-CF	ISILON	Enterprise-Smartconn Adv Tier 6 Gen5=ID	\$16,294	Each	21%	\$12,872	Other	IS
200-0389	200-0389	ISILON	ENTERPRISE-SMARTLOCK (Tier 6)	\$6,639	Each	21%	\$5,245	Other	IS
200-0389-CF	200-0389-CF	ISILON	Enterprise-Smartlock Tier 6 Gen5 =ID	\$6,639	Each	21%	\$5,245	Other	IS
200-0390	200-0390	ISILON	ENTERPRISE-SMARTPOOLS (Tier 6)	\$16,294	Each	21%	\$12,872	Other	IS
200-0390-CF	200-0390-CF	ISILON	Enterprise-Smartpools Tier 6 Gen5 =ID	\$16,294	Each	21%	\$12,872	Other	IS
200-0391	200-0391	ISILON	ENTERPRISE-SMARTQUOTAS (Tier 6)	\$6,639	Each	21%	\$5,245	Other	IS
200-0391-CF	200-0391-CF	ISILON	Enterprise-Smartquotas Tier 6 Gen5 =ID	\$6,639	Each	21%	\$5,245	Other	IS
200-0392	200-0392	ISILON	ENTERPRISE-SNAPSHOTIQ (Tier 6)	\$9,569	Each	21%	\$7,560	Other	IS
200-0392-CF	200-0392-CF	ISILON	Enterprise-SnapshotIQ Tier 6 Gen5 =ID	\$9,569	Each	21%	\$7,560	Other	IS
200-0393	200-0393	ISILON	ENTERPRISE-SYNClQ (Tier 6)	\$16,294	Each	21%	\$12,872	Other	IS
200-0393-CF	200-0393-CF	ISILON	Enterprise-SyncIQ Tier 6 Gen5 =ID	\$16,294	Each	21%	\$12,872	Other	IS
200-0394	200-0394	ISILON	ENTERPRISE-SMARTDEDUPE (Tier 6)	\$23,498	Each	21%	\$18,563	Other	IS
200-0394-CF	200-0394-CF	ISILON	Enterprise-Smartdedupe Tier 6 Gen5 =ID	\$23,498	Each	21%	\$18,563	Other	IS
200-0395	200-0395	ISILON	ENTERPRISE-VCENTER (Tier 8)	\$6,639	Each	21%	\$5,245	Other	IS
200-0395-CF	200-0395-CF	ISILON	Enterprise-Vcenter Tier 6 Gen5 =ID	\$6,639	Each	21%	\$5,245	Other	IS
200-0396	200-0396	ISILON	ENTERPRISE-SMARTCONN ADV (Tier 8)	\$26,949	Each	21%	\$21,290	Other	IS
200-0396-CF	200-0396-CF	ISILON	Enterprise-Smartconn Adv Tier 8 Gen5=ID	\$26,949	Each	21%	\$21,290	Other	IS
200-0397	200-0397	ISILON	ENTERPRISE-SMARTLOCK (Tier 8)	\$10,980	Each	21%	\$8,674	Other	IS
200-0397-CF	200-0397-CF	ISILON	Enterprise-Smartlock Tier 8 Gen5 =ID	\$10,980	Each	21%	\$8,674	Other	IS
200-0398	200-0398	ISILON	ENTERPRISE-SMARTPOOLS (Tier 8)	\$26,949	Each	21%	\$21,290	Other	IS
200-0398-CF	200-0398-CF	ISILON	Enterprise-Smartpools Tier 8 Gen5 =ID	\$26,949	Each	21%	\$21,290	Other	IS
200-0399	200-0399	ISILON	ENTERPRISE-SMARTQUOTAS (Tier 8)	\$10,980	Each	21%	\$8,674	Other	IS
200-0399-CF	200-0399-CF	ISILON	Enterprise-Smartquotas Tier 8 Gen5 =ID	\$10,980	Each	21%	\$8,674	Other	IS
200-0400	200-0400	ISILON	ENTERPRISE-SNAPSHOTIQ (Tier 8)	\$15,827	Each	21%	\$12,503	Other	IS
200-0400-CF	200-0400-CF	ISILON	Enterprise-SnapshotIQ Tier 8 Gen5 =ID	\$15,827	Each	21%	\$12,503	Other	IS
200-0401	200-0401	ISILON	ENTERPRISE-SYNClQ (Tier 8)	\$26,949	Each	21%	\$21,290	Other	IS
200-0401-CF	200-0401-CF	ISILON	Enterprise-SyncIQ Tier 8 Gen5 =ID	\$26,949	Each	21%	\$21,290	Other	IS
200-0402	200-0402	ISILON	ENTERPRISE-SMARTDEDUPE (Tier 8)	\$38,863	Each	21%	\$30,702	Other	IS
200-0402-CF	200-0402-CF	ISILON	Enterprise-Smartdedupe Tier 8 Gen5 =ID	\$38,863	Each	21%	\$30,702	Other	IS
200-0403	200-0403	ISILON	ENTERPRISE-VCENTER (Tier 8)	\$10,980	Each	21%	\$8,674	Other	IS
200-0403-CF	200-0403-CF	ISILON	Enterprise-Vcenter Tier 8 Gen5 =ID	\$10,980	Each	21%	\$8,674	Other	IS
200-0404	200-0404	ISILON	InsightIQ For OneFS Gen5 =ID	\$0	Each	21%	\$0	Other	IS
200-0405	200-0405	ISILON	OneFS OE Tier 2 Capacity	\$333	Each	21%	\$263	Other	IS
200-0405-CF	200-0405-CF	ISILON	OneFS OE Tier 2 Cap Gen5 Quote Only=ID	\$333	Each	21%	\$263	Other	IS
200-0406	200-0406	ISILON	OneFS OE Tier 3 Capacity	\$208	Each	21%	\$164	Other	IS
200-0406-CF	200-0406-CF	ISILON	OneFS OE Tier 3 Cap Gen5 Quote Only=ID	\$208	Each	21%	\$164	Other	IS



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	Column I (Column K)	Column J (Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) (use drop-down)	
200-0410	200-0410	ISILON	OneFS OE Tier 1 Base	\$68,750	Each	21%	\$54,313	Other	IS
200-0410-CF	200-0410-CF	ISILON	OneFS OE Tier 1 Base Gen5 Quote Only=ID	\$68,750	Each	21%	\$54,313	Other	IS
200-0411	200-0411	ISILON	OneFS OE Tier 2 Base	\$12,500	Each	21%	\$9,875	Other	IS
200-0411-CF	200-0411-CF	ISILON	OneFS OE Tier 2 Base Gen5 Quote Only=ID	\$12,500	Each	21%	\$9,875	Other	IS
200-0412	200-0412	ISILON	OneFS OE Tier 3 Base	\$4,167	Each	21%	\$3,292	Other	IS
200-0412-CF	200-0412-CF	ISILON	OneFS OE Tier 3 Base Gen5 Quote Only=ID	\$4,167	Each	21%	\$3,292	Other	IS
200-0413	200-0413	ISILON	OneFS OE Tier 1 Capacity	\$333	Each	21%	\$263	Other	IS
200-0413-CF	200-0413-CF	ISILON	OneFS OE Tier 1 Cap Gen5 Quote Only=ID	\$333	Each	21%	\$263	Other	IS
200-0414	200-0414	ISILON	CloudPools for Third Party	\$0	Each	21%	\$0	Other	IS
200-0414-CF	200-0414-CF	ISILON	CloudPools for Third Party Gen5 =ID	\$429	Each	21%	\$339	Other	IS
200-0422	200-0422	ISILON	OneFS OE Encryption Key Mgmt Tier 1 TRK	\$20,833	Each	21%	\$16,458	Other	IS
200-0422-CF	200-0422-CF	ISILON	OneFS Encryp Key T1 Gen5 Quote Only=ID	\$20,833	Each	21%	\$16,458	Other	IS
200-0423	200-0423	ISILON	OneFS OE Encryption Key Mgmt Tier 2 TRK	\$11,458	Each	21%	\$9,052	Other	IS
200-0423-CF	200-0423-CF	ISILON	OneFS Encryp Key T2 Gen5 Quote Only=ID	\$11,458	Each	21%	\$9,052	Other	IS
200-0424	200-0424	ISILON	OneFS OE Encryption Key Mgmt Tier 3 TRK	\$11,458	Each	21%	\$9,052	Other	IS
200-0424-CF	200-0424-CF	ISILON	OneFS Encryp Key T3 Gen5 Quote Only=ID	\$11,458	Each	21%	\$9,052	Other	IS
200-0983	200-0983	ISILON	ENTERPRISE-SMARTLOCK (Tier 1)	\$0	Each	21%	\$0	Other	IS
200-0983-CF	200-0983-CF	ISILON	Enterprise-Smartlock Tier 1 Gen5 =ID	\$1,365	Each	21%	\$1,078	Other	IS
200-0984	200-0984	ISILON	ENTERPRISE-SMARTLOCK (Tier 2)	\$0	Each	21%	\$0	Other	IS
200-0984-CF	200-0984-CF	ISILON	Enterprise-Smartlock Tier 2 Gen5 =ID	\$1,855	Each	21%	\$1,465	Other	IS
200-0986	200-0986	ISILON	ENTERPRISE-SMARTLOCK (Tier 3)	\$0	Each	21%	\$0	Other	IS
200-0986-CF	200-0986-CF	ISILON	Enterprise-Smartlock Tier 3 Gen5 =ID	\$2,695	Each	21%	\$2,129	Other	IS
201-0222	201-0222	ISILON	EAB06-SNAP/CONADV/SYNC/MIG-LOW	\$0	Each	21%	\$0	Other	IS
201-0224	201-0224	ISILON	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-LOW	\$0	Each	21%	\$0	Other	IS
201-0235	201-0235	ISILON	EAB06-SNAP/CONADV/SYNC/MIG-MED	\$0	Each	21%	\$0	Other	IS
201-0237	201-0237	ISILON	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-MED	\$0	Each	21%	\$0	Other	IS
201-0248	201-0248	ISILON	EAB06-SNAP/CONADV/SYNC/MIG-HIGH	\$0	Each	21%	\$0	Other	IS
201-0250	201-0250	ISILON	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-HIGH	\$0	Each	21%	\$0	Other	IS
201-0295	201-0295	ISILON	SW: Basic Bundle (Tier 1)	\$0	Each	21%	\$0	Other	IS
201-0295-CF	201-0295-CF	ISILON	SW: Basic Bundle Tier 1 Gen5 =ID	\$4,978	Each	21%	\$3,933	Other	IS
201-0296	201-0296	ISILON	SW: Basic Bundle (Tier 2)	\$0	Each	21%	\$0	Other	IS
201-0296-CF	201-0296-CF	ISILON	SW: Basic Bundle Tier 2 Gen5 =ID	\$6,679	Each	21%	\$5,276	Other	IS
201-0297	201-0297	ISILON	SW: Basic Bundle (Tier 3)	\$0	Each	21%	\$0	Other	IS
201-0297-CF	201-0297-CF	ISILON	SW: Basic Bundle Tier 3 Gen5 =ID	\$9,451	Each	21%	\$7,466	Other	IS
201-0298	201-0298	ISILON	SW: Basic Bundle (Tier 4)	\$0	Each	21%	\$0	Other	IS
201-0298-CF	201-0298-CF	ISILON	SW: Basic Bundle Tier 4 Gen5 =ID	\$12,201	Each	21%	\$9,639	Other	IS
201-0299	201-0299	ISILON	SW: Enterprise Bundle (Tier 1)	\$0	Each	21%	\$0	Other	IS
201-0299-CF	201-0299-CF	ISILON	SW: Enterprise Bundle Tier 1 Gen5 =ID	\$6,206	Each	21%	\$4,903	Other	IS
201-0300	201-0300	ISILON	SW: Enterprise Bundle (Tier 2)	\$0	Each	21%	\$0	Other	IS
201-0300-CF	201-0300-CF	ISILON	SW: Enterprise Bundle Tier 2 Gen5 =ID	\$8,348	Each	21%	\$6,595	Other	IS
201-0301	201-0301	ISILON	SW: Enterprise Bundle (Tier 3)	\$0	Each	21%	\$0	Other	IS
201-0301-CF	201-0301-CF	ISILON	SW: Enterprise Bundle Tier 3 Gen5 =ID	\$11,876	Each	21%	\$9,382	Other	IS
201-0302	201-0302	ISILON	SW: Enterprise Bundle (Tier 4)	\$0	Each	21%	\$0	Other	IS
201-0302-CF	201-0302-CF	ISILON	SW: Enterprise Bundle Tier 4 Gen5 =ID	\$15,333	Each	21%	\$12,113	Other	IS
201-0303	201-0303	ISILON	SW: Enterprise Advanced Bundle (Tier 1)	\$0	Each	21%	\$0	Other	IS
201-0303-CF	201-0303-CF	ISILON	SW: Enterprise Adv Bundle Tier 1 Gen5=ID	\$12,443	Each	21%	\$9,830	Other	IS
201-0304	201-0304	ISILON	SW: Enterprise Advanced Bundle (Tier 2)	\$0	Each	21%	\$0	Other	IS
201-0304-CF	201-0304-CF	ISILON	SW: Enterprise Adv Bundle Tier 2 Gen5=ID	\$16,727	Each	21%	\$13,214	Other	IS
201-0305	201-0305	ISILON	SW: Enterprise Advanced Bundle (Tier 3)	\$0	Each	21%	\$0	Other	IS
201-0305-CF	201-0305-CF	ISILON	SW: Enterprise Adv Bundle Tier 3 Gen5=ID	\$23,783	Each	21%	\$18,789	Other	IS
201-0306	201-0306	ISILON	SW: Enterprise Advanced Bundle (Tier 4)	\$0	Each	21%	\$0	Other	IS
201-0306-CF	201-0306-CF	ISILON	SW: Enterprise Adv Bundle Tier 4 Gen5=ID	\$30,707	Each	21%	\$24,259	Other	IS
201-0307	201-0307	ISILON	SW: Elite Bundle (Tier 1)	\$0	Each	21%	\$0	Other	IS
201-0308	201-0308	ISILON	SW: Elite Bundle (Tier 2)	\$0	Each	21%	\$0	Other	IS
201-0309	201-0309	ISILON	SW: Elite Bundle (Tier 3)	\$0	Each	21%	\$0	Other	IS
201-0310	201-0310	ISILON	SW: Elite Bundle (Tier 4)	\$0	Each	21%	\$0	Other	IS
201-0311	201-0311	ISILON	SW: Basic Bundle (Tier 5)	\$0	Each	21%	\$0	Other	IS
201-0311-CF	201-0311-CF	ISILON	SW: Basic Bundle Tier 5 Gen5 =ID	\$17,793	Each	21%	\$14,056	Other	IS
201-0312	201-0312	ISILON	SW: Basic Bundle (Tier 7)	\$0	Each	21%	\$0	Other	IS
201-0312-CF	201-0312-CF	ISILON	SW: Basic Bundle Tier 7 Gen5 =ID	\$29,427	Each	21%	\$23,247	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
201-0313	201-0313	ISILON	SW: Enterprise Bundle (Tier 5)	\$0	Each	21%	\$0	Other	IS	
201-0313-CF	201-0313-CF	ISILON	SW: Enterprise Bundle Tier 5 Gen5 =ID	\$22,361	Each	21%	\$17,665	Other	IS	
201-0314	201-0314	ISILON	SW: Enterprise Bundle (Tier 7)	\$0	Each	21%	\$0	Other	IS	
201-0314-CF	201-0314-CF	ISILON	SW: Enterprise Bundle Tier 7 Gen5 =ID	\$36,982	Each	21%	\$29,216	Other	IS	
201-0315	201-0315	ISILON	SW: Enterprise Advanced Bundle (Tier 5)	\$0	Each	21%	\$0	Other	IS	
201-0315-CF	201-0315-CF	ISILON	SW: Enterprise Adv Bundle Tier 5 Gen5=ID	\$44,781	Each	21%	\$35,377	Other	IS	
201-0316	201-0316	ISILON	SW: Enterprise Advanced Bundle (Tier 7)	\$0	Each	21%	\$0	Other	IS	
201-0316-CF	201-0316-CF	ISILON	SW: Enterprise Adv Bundle Tier 7 Gen5=ID	\$74,063	Each	21%	\$58,510	Other	IS	
201-0341	201-0341	ISILON	SW: Basic Bundle (Tier 6)	\$23,277	Each	21%	\$18,389	Other	IS	
201-0341-CF	201-0341-CF	ISILON	SW: Basic Bundle Tier 6 Gen5 =ID	\$23,277	Each	21%	\$18,389	Other	IS	
201-0342	201-0342	ISILON	SW: Enterprise Bundle (Tier 6)	\$29,252	Each	21%	\$23,109	Other	IS	
201-0342-CF	201-0342-CF	ISILON	SW: Enterprise Bundle Tier 6 Gen5 =ID	\$29,252	Each	21%	\$23,109	Other	IS	
201-0343	201-0343	ISILON	SW: Enterprise Advanced Bundle (Tier 6)	\$58,582	Each	21%	\$46,280	Other	IS	
201-0343-CF	201-0343-CF	ISILON	SW: Enterprise Adv Bundle Tier 6 Gen5=ID	\$58,582	Each	21%	\$46,280	Other	IS	
201-0344	201-0344	ISILON	SW: Basic Bundle (Tier 8)	\$38,498	Each	21%	\$30,413	Other	IS	
201-0344-CF	201-0344-CF	ISILON	SW: Basic Bundle Tier 8 Gen5 =ID	\$38,498	Each	21%	\$30,413	Other	IS	
201-0345	201-0345	ISILON	SW: Enterprise Bundle (Tier 8)	\$48,380	Each	21%	\$38,220	Other	IS	
201-0345-CF	201-0345-CF	ISILON	SW: Enterprise Bundle Tier 8 Gen5 =ID	\$48,380	Each	21%	\$38,220	Other	IS	
201-0346	201-0346	ISILON	SW: Enterprise Advanced Bundle (Tier 8)	\$96,889	Each	21%	\$76,542	Other	IS	
201-0346-CF	201-0346-CF	ISILON	SW: Enterprise Adv Bundle Tier 8 Gen5=ID	\$96,889	Each	21%	\$76,542	Other	IS	
456-104-822	456-104-822	ISILON	SRSTP ISILON LO DENSITY =ID	\$0	Each	21%	\$0	Other	IS	
456-104-823	456-104-823	ISILON	SRSTP ISILON MED DENSITY =ID	\$0	Each	21%	\$0	Other	IS	
456-104-824	456-104-824	ISILON	SRSTP ISILON HI DENSITY =ID	\$0	Each	21%	\$0	Other	IS	
456-105-366	456-105-366	ISILON	SRMSUITE ISILON LO DNSTY =ID	\$3,930	Each	21%	\$3,105	Other	IS	
456-105-367	456-105-367	ISILON	SRMSUITE ISILON MED DNSTY =ID	\$5,280	Each	21%	\$4,171	Other	IS	
456-105-368	456-105-368	ISILON	SRMSUITE ISILON HI DNSTY =ID	\$7,510	Each	21%	\$5,933	Other	IS	
456-105-945	456-105-945	ISILON	SRMSUITE ISILON UPR DNSTY =ID	\$10,670	Each	21%	\$8,429	Other	IS	
456-110-166	456-110-166	ISILON	IsilonSD Edge 36TB 3-6 Node Cluster =ID	\$15,000	Each	21%	\$11,850	Other	IS	
456-110-765	456-110-765	ISILON	SRM ISILON LO DNSTY =ID	\$3,930	Each	21%	\$3,105	Other	IS	
456-110-766	456-110-766	ISILON	SRM ISILON MED DNSTY =ID	\$5,280	Each	21%	\$4,171	Other	IS	
456-110-767	456-110-767	ISILON	SRM ISILON HI DNSTY =ID	\$7,510	Each	21%	\$5,933	Other	IS	
456-110-780	456-110-780	ISILON	SRM ISILON UPR DNSTY =ID	\$10,670	Each	21%	\$8,429	Other	IS	
456-111-305	456-111-305	ISILON	ESA FOR ISILON TIER 1 LIC=ID	\$0	Each	21%	\$0	Other	IS	
456-111-306	456-111-306	ISILON	ESA FOR ISILON TIER 2 LIC=ID	\$0	Each	21%	\$0	Other	IS	
456-111-307	456-111-307	ISILON	ESA FOR ISILON TIER 3 LIC=ID	\$0	Each	21%	\$0	Other	IS	
456-111-308	456-111-308	ISILON	ESA FOR ISILON TIER 4 LIC=ID	\$0	Each	21%	\$0	Other	IS	
456-111-309	456-111-309	ISILON	ESA FOR ISILON TIER 5 LIC=ID	\$0	Each	21%	\$0	Other	IS	
456-111-310	456-111-310	ISILON	ESA FOR ISILON TIER 6 LIC=ID	\$0	Each	21%	\$0	Other	IS	
456-111-311	456-111-311	ISILON	ESA FOR ISILON TIER 7 LIC=ID	\$0	Each	21%	\$0	Other	IS	
456-111-312	456-111-312	ISILON	ESA FOR ISILON TIER 8 LIC=ID	\$0	Each	21%	\$0	Other	IS	
456-112-871	456-112-871	ISILON	IsilonSD Flex 1Host/36T ShareStorage=IF	\$15,000	Each	21%	\$11,850	Other	IS	
458-000-199	458-000-199	ISILON	SRM for ISILON	\$0	Each	21%	\$0	Other	IS	
458-001-252	458-001-252	ISILON	IsilonSD Edge =ID	\$0	Each	21%	\$0	Other	IS	
458-001-624	458-001-624	ISILON	ESA FOR ISILON PRODUCT=ID	\$0	Each	21%	\$0	Other	IS	
611-0004	611-0004	ISILON	12TB HDD/3.5in	\$0	Each	21%	\$0	Other	IS	
611-0005	611-0005	ISILON	11TB+200GB SSD/3.5in	\$0	Each	21%	\$0	Other	IS	
611-0006	611-0006	ISILON	6TB+1.2TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS	
611-0007	611-0007	ISILON	24TB HDD/3.5in	\$0	Each	21%	\$0	Other	IS	
611-0008	611-0008	ISILON	20TB+400GB SSD/3.5in	\$0	Each	21%	\$0	Other	IS	
611-0009	611-0009	ISILON	12TB+1.2TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
611-0010	611-0010	ISILON	36TB HDD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0011	611-0011	ISILON	27TB+600GB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0012	611-0012	ISILON	18TB+1.2TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0014	611-0014	ISILON	6.9TB+200GB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0070	611-0070	ISILON	20.7TB+400GB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0078	611-0078	ISILON	19.8TB+400GB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0105	611-0105	ISILON	36TB SED HDD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0111	611-0111	ISILON	13.2TB+1.6TB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0113	611-0113	ISILON	26.4TB+1.6TB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0115	611-0115	ISILON	48TB SED HDD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0122	611-0122	ISILON	19.8TB HDD+1.6TB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0132	611-0132	ISILON	26.4TB+800GB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0134	611-0134	ISILON	10TB+1.6TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0135	611-0135	ISILON	20TB+1.6TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0136	611-0136	ISILON	6TB+4.8TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0138	611-0138	ISILON	12TB+4.8TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0139	611-0139	ISILON	33TB+800GB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0140	611-0140	ISILON	11TB+800GB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0141	611-0141	ISILON	22TB+800GB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0142	611-0142	ISILON	30TB+1.6TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0143	611-0143	ISILON	24TB+3.2TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0144	611-0144	ISILON	18TB+4.8TB SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0168	611-0168	ISILON	21.6TB SED HDD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0169	611-0169	ISILON	20.7TB SED+800GB SED SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0170	611-0170	ISILON	19.8TB SED+1.6T SED SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0173	611-0173	ISILON	13.8TB+400GB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0174	611-0174	ISILON	20.7TB+800GB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0175	611-0175	ISILON	27.6TB+400GB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0176	611-0176	ISILON	27.6TB+800GB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0183	611-0183	ISILON	33TB SED+800GB SED SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0184	611-0184	ISILON	30TB SED+1.6TB SED SSD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0198	611-0198	ISILON	21.6TB+4.8TB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0206	611-0206	ISILON	99TB SED HDD/2.4TB SED SSD/3.5 IN	\$0	Each	21%	\$0	Other	IS
611-0210	611-0210	ISILON	48TB HDD/3.5in	\$0	Each	21%	\$0	Other	IS
611-0211	611-0211	ISILON	44TB HDD + 800G SSD 3.5in	\$0	Each	21%	\$0	Other	IS
611-0212	611-0212	ISILON	40TB HDD + 1.6T SSD 3.5in	\$0	Each	21%	\$0	Other	IS
611-0213	611-0213	ISILON	44TB SED HDD + 800G SED SSD 3.5in	\$0	Each	21%	\$0	Other	IS
611-0214	611-0214	ISILON	40TB SED HDD + 1.6TB SED SSD 3.5in	\$0	Each	21%	\$0	Other	IS
611-0215	611-0215	ISILON	32TB SED HDD /3.2TB SED SSD, 3.5in.	\$0	Each	21%	\$0	Other	IS
611-0224	611-0224	ISILON	27.6TB+1.6TB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0225	611-0225	ISILON	26.4TB+3.2TB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0226	611-0226	ISILON	24.0TB+6.4TB SSD/2.5in	\$0	Each	21%	\$0	Other	IS
611-0238	611-0238	ISILON	32TB HDD + 3.2TB SSD 3.5in	\$0	Each	21%	\$0	Other	IS
611-0239	611-0239	ISILON	105TB+800GB SSD/3.5in	\$0	Each	21%	\$0	Other	IS

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I\Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
612-0015	612-0015	ISILON	64GB RAM	\$0	Each	21%	\$0	Other	IS
612-0016	612-0016	ISILON	128GB RAM	\$0	Each	21%	\$0	Other	IS
612-0018	612-0018	ISILON	256GB RAM	\$0	Each	21%	\$0	Other	IS
612-0027	612-0027	ISILON	24GB RAM (Next Gen)	\$0	Each	21%	\$0	Other	IS
612-0028	612-0028	ISILON	48GB RAM (Next Gen)	\$0	Each	21%	\$0	Other	IS
613-0002	613-0002	ISILON	10GBE DUAL-PORT SFP+ WITHOUT OPTICS	\$0	Each	21%	\$0	Other	IS
613-0008	613-0008	ISILON	10GBE DUAL-PORT SFP WITHOUT OPTICS	\$0	Each	21%	\$0	Other	IS
800-0010	800-0010	ISILON	PWRCRD.2.NEJA 5-15A-C13.110V NORTH AMER	\$40	Each	21%	\$32	Other	IS
800-0012	800-0012	ISILON	PWRCRD.2.IEC320 C14-C13.208V UNIVERSAL	\$49	Each	21%	\$39	Other	IS
800-0014	800-0014	ISILON	PWRCRD.2.BS1363-C13.240V UK/IRLAND	\$101	Each	21%	\$80	Other	IS
800-0015	800-0015	ISILON	PWRCRD.2.CEE777 KSC8305-C13.220V EU/KREA	\$88	Each	21%	\$70	Other	IS
800-0017	800-0017	ISILON	PWRCRD.2.JIS 8303-C13.100V JAPAN	\$89	Each	21%	\$70	Other	IS
800-0020	800-0020	ISILON	PWRCRD.2.AS3112-C13.230V AUS/NZ	\$89	Each	21%	\$70	Other	IS
800-0021	800-0021	ISILON	PWRCRD.2.IS1293-C13.240V SA	\$97	Each	21%	\$77	Other	IS
800-0022	800-0022	ISILON	PWRCRD.2.SI-32 TO C13.230V ISRAEL	\$127	Each	21%	\$100	Other	IS
800-0024	800-0024	ISILON	PWRCRD.2.SEV 1011-C13.220V SWITZLAND	\$96	Each	21%	\$76	Other	IS
800-0025	800-0025	ISILON	PWRCRD.2.IRAM 2073-C13.220V ARGENTINA	\$86	Each	21%	\$68	Other	IS
800-0026	800-0026	ISILON	PWRCRD.2.AFSN1107-2-D1-C13.220V DENMRK	\$87	Each	21%	\$69	Other	IS
800-0054	800-0054	ISILON	MOUNTING KIT TITAN RACK ANTI-TIP	\$1,630	Each	21%	\$1,288	Other	IS
800-0055	800-0055	ISILON	MOUNTING KIT TITAN RACK ANTI-MOVE	\$555	Each	21%	\$438	Other	IS
800-0056	800-0056	ISILON	MOUNTING KIT TITAN RACK SEISMIC	\$2,025	Each	21%	\$1,600	Other	IS
800-0057	800-0057	ISILON	TOP ROUTING KIT TITAN RACK	\$981	Each	21%	\$775	Other	IS
800-0061	800-0061	ISILON	PWRCRD.1.TITAN.15F.L6-30P.250V NO AM/JAP	\$268	Each	21%	\$212	Other	IS
800-0062	800-0062	ISILON	PWRCRD.1.TITAN.15F.3750DP.250V NO AM/JAP	\$1,487	Each	21%	\$1,175	Other	IS
800-0063	800-0063	ISILON	PWRCRD.1.TITAN.15F.IEC60309. 230V UNIVL	\$282	Each	21%	\$223	Other	IS
800-0064	800-0064	ISILON	PWRCRD.1.TITAN.15F.56PA332.250V AU	\$886	Each	21%	\$700	Other	IS
800-0067	800-0067	ISILON	PWRCRD 1 TITAN 3-PHASE 40A 15FT NO AM	\$828	Each	21%	\$654	Other	IS
800-0068	800-0068	ISILON	PWRCRD 1 TITAN 3-PHASE 40A 15FT INTL	\$1,670	Each	21%	\$1,319	Other	IS
800-0069	800-0069	ISILON	TITAN D RACK ANTI-TIP MOUNT KIT	\$501	Each	21%	\$396	Other	IS
800-0070	800-0070	ISILON	TITAN D RACK ANTI-MOVE MOUNT KIT	\$1,732	Each	21%	\$1,368	Other	IS
800-0071	800-0071	ISILON	TITAN-D ANCHORING BRACKET KIT	\$2,749	Each	21%	\$2,172	Other	IS
800-0072	800-0072	ISILON	TITAN-D TOP COVER ROUTING KIT	\$878	Each	21%	\$694	Other	IS
800-0073	800-0073	ISILON	PWRCRD IEC60320 C13 TO C14 1M 15A/250V	\$60	Each	21%	\$47	Other	IS
800-0075	800-0075	ISILON	PWRCRD 3-PHASE WYE 32A 15FT NO AM	\$999	Each	21%	\$789	Other	IS
800-0076	800-0076	ISILON	PWRCRD 3-PHASE WYE 32A 15FT INTL	\$703	Each	21%	\$555	Other	IS
800-0094	800-0094	ISILON	MOUNTING KIT TITAN-HD RACK ANTI-MOVE	\$420	Each	21%	\$332	Other	IS
800-0095	800-0095	ISILON	MOUNTING KIT TITAN-HD RACK ANTI-TIP	\$520	Each	21%	\$411	Other	IS
811-0224	811-0224	ISILON	SPARES KIT-SAS CONTROLLER-S210/X410	\$0	Each	21%	\$0	Other	IS
811-0225	811-0225	ISILON	SPARES KIT-BOOT DRIVE CARRIER-S210/X410	\$0	Each	21%	\$0	Other	IS
811-0226	811-0226	ISILON	SPARES KIT-INTRUSION SWCH ASSY-S210/X410	\$0	Each	21%	\$0	Other	IS
811-0227	811-0227	ISILON	SPARES KIT-BATTERY-S210/X410	\$0	Each	21%	\$0	Other	IS
811-0228	811-0228	ISILON	SPARES KIT DUAL IB BOARD QDR	\$0	Each	21%	\$0	Other	IS
811-0229	811-0229	ISILON	SPARES KIT 900GB SED HDD 2.5 IN	\$0	Each	21%	\$0	Other	IS
811-0230	811-0230	ISILON	SPARES KIT 800GB SED SSD 2.5 IN	\$0	Each	21%	\$0	Other	IS
811-0232	811-0232	ISILON	Spares Kit/Optic/SFP+/SR/ 40Gb	\$0	Each	21%	\$0	Other	IS
811-0233	811-0233	ISILON	SPARES KIT 6TB HDD 3.5 IN SATA	\$0	Each	21%	\$0	Other	IS
811-0234	811-0234	ISILON	SPARE KIT,DIMM, 4GB DDR3-1600, HD400	\$0	Each	21%	\$0	Other	IS
811-0235	811-0235	ISILON	SPARE KIT, DIMM,16GB DDR3-1600,HD400	\$0	Each	21%	\$0	Other	IS
811-0236	811-0236	ISILON	SPARE KIT, COVER SENSOR ASSEMBLY HD400	\$0	Each	21%	\$0	Other	IS
811-0237	811-0237	ISILON	SPARE KIT, ASSY DISPLAY BOARD HD400	\$0	Each	21%	\$0	Other	IS
811-0238	811-0238	ISILON	SPARE KIT, DENSE DPE SUITECASE HD400	\$0	Each	21%	\$0	Other	IS
811-0239	811-0239	ISILON	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$0	Each	21%	\$0	Other	IS
811-0240	811-0240	ISILON	SPARE KIT, CHASSIS WITH BASEBOARD HD400	\$0	Each	21%	\$0	Other	IS
811-0241	811-0241	ISILON	SPARES KIT-DUAL SAS QUAD PORT HBA-GEN5	\$0	Each	21%	\$0	Other	IS
811-0242	811-0242	ISILON	SPARE KIT, CONNECT DUAL QDR IB HD400	\$0	Each	21%	\$0	Other	IS
811-0243	811-0243	ISILON	SPARE KIT, PCB TLX LOX POIE NVRAM HD400	\$0	Each	21%	\$0	Other	IS
811-0244	811-0244	ISILON	SPARE KIT, PCB M SATA CARR W/HOLD HD400	\$0	Each	21%	\$0	Other	IS
811-0245	811-0245	ISILON	SPARE KIT, MSATA DEVICES HD400	\$0	Each	21%	\$0	Other	IS
811-0246	811-0246	ISILON	SPARE KIT, FAN MODULE ASSY HD400	\$0	Each	21%	\$0	Other	IS
811-0247	811-0247	ISILON	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$0	Each	21%	\$0	Other	IS
811-0248	811-0248	ISILON	SPARE KIT, ASSY 4U FRONT DENSE DPE HD400	\$0	Each	21%	\$0	Other	IS
811-0249	811-0249	ISILON	SPARE KIT, 1U CABLE NOR DEPTH RACK HD400	\$0	Each	21%	\$0	Other	IS
811-0250	811-0250	ISILON	SPARE KIT, 6TB SATA 512 ASSY HD400	\$0	Each	21%	\$0	Other	IS
811-0251	811-0251	ISILON	SPARE KIT, ASSY 800GB MLC 3.5 SAS HD400	\$0	Each	21%	\$0	Other	IS
811-0252	811-0252	ISILON	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$0	Each	21%	\$0	Other	IS
811-0253	811-0253	ISILON	SPARES KIT 1.6TB SSD 3.5 IN ROHS	\$0	Each	21%	\$0	Other	IS
811-0254	811-0254	ISILON	SPARES KIT 1.6TB SSD 2.5 IN ROHS	\$0	Each	21%	\$0	Other	IS
811-0255	811-0255	ISILON	SPARES KIT, 800G eMLC+ SSD, 2.5 IN, ROHS	\$0	Each	21%	\$0	Other	IS

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Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
811-0256	811-0256	ISILON	SPARES KIT, 800G eMLC+ SSD, 3.5 IN, ROHS	\$0	Each	21%	\$0	Other	IS
811-0257	811-0257	ISILON	SPARES KIT, 400G eMLC+ SSD, 2.5 IN, ROHS	\$0	Each	21%	\$0	Other	IS
811-0258	811-0258	ISILON	SPARES KIT, 400G eMLC+ SSD, 3.5 IN, ROHS	\$0	Each	21%	\$0	Other	IS
811-0259	811-0259	ISILON	SPARES KIT, 200G eMLC+ SSD, 2.5 IN, ROHS	\$0	Each	21%	\$0	Other	IS
811-0260	811-0260	ISILON	SPARES KIT, 200G eMLC+ SSD, 3.5 IN, ROHS	\$0	Each	21%	\$0	Other	IS
811-0261	811-0261	ISILON	SPARES KIT, 800G eMLC+ SSD SED, 2.5 ROHS	\$0	Each	21%	\$0	Other	IS
811-0262	811-0262	ISILON	SPARES KIT, 800G eMLC+ SSD SED, 3.5 ROHS	\$0	Each	21%	\$0	Other	IS
811-0263	811-0263	ISILON	SPARES KIT - 8TB HDD 3.5in NL-Series	\$0	Each	21%	\$0	Other	IS
811-0264	811-0264	ISILON	SPARES KIT-FRONT PANEL ASSY-4U-NL410	\$0	Each	21%	\$0	Other	IS
811-0265	811-0265	ISILON	SPARES KIT - FRONT PANEL ASSEMBLY-X210	\$0	Each	21%	\$0	Other	IS
811-0266	811-0266	ISILON	SPARES KIT - POWER SUPPLY MODULE NL410	\$0	Each	21%	\$0	Other	IS
811-0267	811-0267	ISILON	SPARES KIT - PCB LOX PCIe NVRAM w/ MLC	\$0	Each	21%	\$0	Other	IS
811-0268	811-0268	ISILON	SPARES KIT - DIMM 8GB DDR3-1600	\$0	Each	21%	\$0	Other	IS
811-0269	811-0269	ISILON	SPARES KIT - SLIDE RAIL KIT 2U	\$0	Each	21%	\$0	Other	IS
811-0270	811-0270	ISILON	SPARES KIT - BATTERY PACK/LION18650	\$0	Each	21%	\$0	Other	IS
811-0272	811-0272	ISILON	SPARES KIT NORMAL DEPTH RACK INSTALL KIT	\$0	Each	21%	\$0	Other	IS
811-0273	811-0273	ISILON	SPARES KIT - 6TB HDD 3.5in 4kn NL-Series	\$0	Each	21%	\$0	Other	IS
811-0274	811-0274	ISILON	SPARES KIT - 6TB HDD 3.5in 4kn HD-Series	\$0	Each	21%	\$0	Other	IS
811-0275	811-0275	ISILON	SPARES KIT - 6TB HDD SED 3.5in NL-Series	\$0	Each	21%	\$0	Other	IS
811-0276	811-0276	ISILON	SPARES KIT - 6TB HDD SED 3.5in HD-Series	\$0	Each	21%	\$0	Other	IS
811-0277	811-0277	ISILON	SPARES KIT - 8TB HDD 3.5in HD-Series	\$0	Each	21%	\$0	Other	IS
811-0278	811-0278	ISILON	SPARES KIT, 1.6TB SSD-SED , 2.5 IN, ROHS	\$0	Each	21%	\$0	Other	IS
811-0279	811-0279	ISILON	SPARES KIT, 1.6TB SSD-SED , 3.5 IN, ROHS	\$0	Each	21%	\$0	Other	IS
811-0280	811-0280	ISILON	SPARE KIT - TITAN-D 3-PHASE WYE PDU	\$0	Each	21%	\$0	Other	IS
811-0281	811-0281	ISILON	SPARE KIT - 32G BOOT DRIVE GEN 4	\$0	Each	21%	\$0	Other	IS
812-0021	812-0021	ISILON	S210 CHASSIS - 2U	\$0	Each	21%	\$0	Other	IS
812-0023	812-0023	ISILON	X410 CHASSIS - 4U	\$0	Each	21%	\$0	Other	IS
812-0024	812-0024	ISILON	X210 CHASSIS - 2U	\$0	Each	21%	\$0	Other	IS
812-0026	812-0026	ISILON	NL410 CHASSIS - 4U	\$0	Each	21%	\$0	Other	IS
812-0027	812-0027	ISILON	X410 CHASSIS WITH WR PSU	\$0	Each	21%	\$0	Other	IS
820-0001	820-0001	ISILON	FIELD UPGRADE KIT 100GB SSD FOR IQ5400S	\$0	Each	21%	\$0	Other	IS
820-0002	820-0002	ISILON	FIELD UPGRADE KIT 36000X TO 32000X-SSD	\$0	Each	21%	\$0	Other	IS
820-0003	820-0003	ISILON	FLD UPGRD KIT X-Series 1 x 200GB SSD	\$8,373	Each	21%	\$6,615	Other	IS
820-0004	820-0004	ISILON	FLD UPGRD KIT X-Series 2 x 200GB SSD	\$16,731	Each	21%	\$13,217	Other	IS
820-0005	820-0005	ISILON	FLD UPGRD KIT X-Series 3 x 200GB SSD	\$25,515	Each	21%	\$20,157	Other	IS
820-0006	820-0006	ISILON	FLD UPGRD KIT X-Series 4 x 200GB SSD	\$33,403	Each	21%	\$26,388	Other	IS
820-0007	820-0007	ISILON	FLD UPGRD KIT X-Series 5 x 200GB SSD	\$41,738	Each	21%	\$32,973	Other	IS
820-0008	820-0008	ISILON	FLD UPGRD KIT X-Series 6 x 200GB SSD	\$50,074	Each	21%	\$39,558	Other	IS
820-0009	820-0009	ISILON	FLD UPGRD KIT S-Series 1 x 200GB SSD	\$8,419	Each	21%	\$6,651	Other	IS
820-0010	820-0010	ISILON	FLD UPGRD KIT S-Series 2 x 200GB SSD	\$16,678	Each	21%	\$13,176	Other	IS
820-0011	820-0011	ISILON	FLD UPGRD KIT S-Series 4 x 200GB SSD	\$33,212	Each	21%	\$26,237	Other	IS
820-0012	820-0012	ISILON	FLD UPGRD KIT S-Series 5 x 200GB SSD	\$41,500	Each	21%	\$32,785	Other	IS
820-0013	820-0013	ISILON	FLD UPGRD KIT S-Series 6 x 200GB SSD	\$49,788	Each	21%	\$39,333	Other	IS
820-0014	820-0014	ISILON	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	\$1,043	Each	21%	\$824	Other	IS
820-0015	820-0015	ISILON	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	\$2,514	Each	21%	\$1,986	Other	IS
820-0016	820-0016	ISILON	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	\$4,268	Each	21%	\$3,372	Other	IS
820-0017	820-0017	ISILON	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	\$4,947	Each	21%	\$3,908	Other	IS
820-0018	820-0018	ISILON	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	\$9,039	Each	21%	\$7,141	Other	IS
820-0019	820-0019	ISILON	FLD UPGRD KIT 200/400 Dual 1GbE BaseT	\$1,203	Each	21%	\$950	Other	IS
820-0020	820-0020	ISILON	FLD UPGRD KIT 200/400 2x10GE SFP+ NO OP	\$3,597	Each	21%	\$2,842	Other	IS
820-0032	820-0032	ISILON	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	\$22,240	Each	21%	\$17,570	Other	IS
820-0033	820-0033	ISILON	FLD UPGRD KIT X-Series 1 x 400GB SSD	\$15,160	Each	21%	\$11,976	Other	IS
820-0034	820-0034	ISILON	FLD UPGRD KIT X-Series 2 x 400GB SSD	\$30,374	Each	21%	\$23,995	Other	IS



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source			ALJP Proposed Price/UoM (Calculated)	Other		
820-0035	820-0035	ISILON	FLD UPGRD KIT X-Series 3 x 400GB SSD	\$45,479	Each	21%	\$35,928	Other	IS	
820-0036	820-0036	ISILON	FLD UPGRD KIT X-Series 4 x 400GB SSD	\$60,639	Each	21%	\$47,905	Other	IS	
820-0038	820-0038	ISILON	FLD UPGRD KIT 3.5IN 5x800GB SSD	\$141,486	Each	21%	\$111,774	Other	IS	
820-0039	820-0039	ISILON	FLD UPGRD KIT 3.5IN 5x800GB SSD SED	\$183,932	Each	21%	\$145,306	Other	IS	
820-0043	820-0043	ISILON	FLD UPGRD KIT X-Series 4 x 100GB SSD	\$18,604	Each	21%	\$14,697	Other	IS	
820-0044	820-0044	ISILON	FLD UPGRD KIT X-Series 5 x 400GB SSD	\$75,799	Each	21%	\$59,881	Other	IS	
820-0045	820-0045	ISILON	FLD UPGRD KIT S-Series 3 x 400GB SSD	\$44,345	Each	21%	\$35,033	Other	IS	
820-0056	820-0056	ISILON	FLD UPGRD KIT X-Series 6 x 400GB SSD	\$92,218	Each	21%	\$72,852	Other	IS	
820-0058	820-0058	ISILON	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	\$4,689	Each	21%	\$3,704	Other	IS	
820-0059	820-0059	ISILON	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB	\$2,733	Each	21%	\$2,159	Other	IS	
820-0060	820-0060	ISILON	FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	\$9,247	Each	21%	\$7,305	Other	IS	
820-0061	820-0061	ISILON	FLD UPGRD KIT S-Series 2 x 800GB SSD	\$58,038	Each	21%	\$45,850	Other	IS	
820-0062	820-0062	ISILON	FLD UPGRD KIT X-Series 6 x 800GB SSD	\$173,972	Each	21%	\$137,438	Other	IS	
820-0063	820-0063	ISILON	FLD UPGRD KIT X-Series 4 x 800GB SSD	\$116,231	Each	21%	\$91,822	Other	IS	
820-0064	820-0064	ISILON	FLD UPGRD KIT S-Series 1 x 800GB SSD	\$29,057	Each	21%	\$22,955	Other	IS	
820-0065	820-0065	ISILON	FLD UPGRD KIT X-Series 2 x 800GB SSD	\$54,653	Each	21%	\$43,176	Other	IS	
820-0066	820-0066	ISILON	FLD UPGRD KIT X-Series 1 x 800GB SSD	\$27,326	Each	21%	\$21,588	Other	IS	
820-0067	820-0067	ISILON	FLD UPGRD KIT 3.5 IN 3 x 800GB SSD	\$81,429	Each	21%	\$64,329	Other	IS	
820-0068	820-0068	ISILON	FLD UPGRD KIT 3.5 IN 1 x 800GB SED SSD	\$35,524	Each	21%	\$28,064	Other	IS	
820-0069	820-0069	ISILON	FLD UPGRD KIT 3.5 IN 2 x 800GB SED SSD	\$71,048	Each	21%	\$56,128	Other	IS	
820-0070	820-0070	ISILON	FLD UPGRD KIT 3.5 IN 3 x 800GB SED SSD	\$106,573	Each	21%	\$84,193	Other	IS	
820-0071	820-0071	ISILON	FLD UPGRD KIT 3.5 IN 4 x 800GB SED SSD	\$151,100	Each	21%	\$119,369	Other	IS	
820-0072	820-0072	ISILON	FLD UPGRD KIT 3.5 IN 6 x 800GB SED SSD	\$226,163	Each	21%	\$178,669	Other	IS	
820-0073	820-0073	ISILON	Field Upgrade Kit, Memory 16x16GB	\$25,737	Each	21%	\$20,332	Other	IS	
820-0074	820-0074	ISILON	Field Upgrade Kit, Memory 8x16GB	\$12,869	Each	21%	\$10,167	Other	IS	
820-0075	820-0075	ISILON	FLD UPGRD KIT 2.5 IN 1 x 400GB SSD	\$10,120	Each	21%	\$7,995	Other	IS	
820-0076	820-0076	ISILON	FLD UPGRD KIT 2.5 IN 3 x 800GB SSD	\$81,184	Each	21%	\$64,135	Other	IS	
820-0077	820-0077	ISILON	FLD UPGRD KIT 2.5 IN 4 x 800GB SSD	\$108,219	Each	21%	\$85,493	Other	IS	
820-0078	820-0078	ISILON	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB GEN5	\$5,227	Each	21%	\$4,129	Other	IS	
820-0079	820-0079	ISILON	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD	\$33,718	Each	21%	\$26,637	Other	IS	
820-0080	820-0080	ISILON	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD	\$67,497	Each	21%	\$53,323	Other	IS	
820-0081	820-0081	ISILON	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD	\$134,999	Each	21%	\$106,649	Other	IS	
820-0082	820-0082	ISILON	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD	\$202,602	Each	21%	\$160,056	Other	IS	
820-0083	820-0083	ISILON	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD	\$33,858	Each	21%	\$26,748	Other	IS	
820-0084	820-0084	ISILON	FLD UPGRD KIT 2.5IN 2x1.6TB SSD	\$67,545	Each	21%	\$53,361	Other	IS	
820-0085	820-0085	ISILON	FLD UPGRD KIT 2.5IN 4x1.6TB SSD	\$134,979	Each	21%	\$106,633	Other	IS	
820-0086	820-0086	ISILON	FLD UPGRD KIT 2.5IN 6x1.6TB SSD	\$202,412	Each	21%	\$159,905	Other	IS	
820-0087	820-0087	ISILON	FIELD UPGRADE KIT MEMORY 8X8GB	\$6,782	Each	21%	\$5,358	Other	IS	
820-0088	820-0088	ISILON	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD	\$100,102	Each	21%	\$79,081	Other	IS	
820-0089	820-0089	ISILON	FLD UPGRD KIT 2.5IN 3x1.6 TB SSD	\$99,759	Each	21%	\$78,810	Other	IS	
820-0090	820-0090	ISILON	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD SED	\$43,834	Each	21%	\$34,629	Other	IS	
820-0091	820-0091	ISILON	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD SED	\$87,746	Each	21%	\$69,319	Other	IS	
820-0092	820-0092	ISILON	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD SED	\$130,132	Each	21%	\$102,804	Other	IS	
820-0093	820-0093	ISILON	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD SED	\$175,499	Each	21%	\$138,644	Other	IS	
820-0094	820-0094	ISILON	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD SED	\$263,383	Each	21%	\$208,073	Other	IS	
820-0095	820-0095	ISILON	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD SED	\$40,630	Each	21%	\$32,098	Other	IS	
820-0096	820-0096	ISILON	FLD UPGRD KIT 2.5IN 2x1.6 TB SSD SED	\$81,054	Each	21%	\$64,033	Other	IS	
820-0097	820-0097	ISILON	FLD UPGRD KIT 2.5IN 4x1.6 TB SSD SED	\$161,974	Each	21%	\$127,959	Other	IS	

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Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
820-0098	820-0098	ISILON	FLD UPGRD KIT 24GB MEMORY 3 X 8GB GEN5	\$2,866	Each	21%	\$2,264	Other	IS	
820-0099	820-0099	ISILON	FLD UPGRD KIT S210/X410 2X40GBE	\$6,349	Each	21%	\$5,016	Other	IS	
851-0057	851-0057	ISILON	IQ ACCELERATOR-X	\$10,822	Each	21%	\$8,549	Other	IS	
851-0058	851-0058	ISILON	IQ ACCELERATOR-X CX4-8	\$16,994	Each	21%	\$13,425	Other	IS	
851-0059	851-0059	ISILON	IQ ACCELERATOR-X CX4-32	\$21,158	Each	21%	\$16,715	Other	IS	
851-0065	851-0065	ISILON	IQ ACCELERATOR-X SR-8 SFP+	\$17,298	Each	21%	\$13,665	Other	IS	
851-0066	851-0066	ISILON	IQ ACCELERATOR-X SR-32 SFP+	\$22,070	Each	21%	\$17,435	Other	IS	
851-0074	851-0074	ISILON	IQ BACKUP ACCELERATOR	\$29,298	Each	21%	\$23,145	Other	IS	
851-0099	851-0099	ISILON	2 SFP+ OPTICS KIT - 10GbE	\$498	Each	21%	\$393	Other	IS	
851-0157	851-0157	ISILON	R-SPR KIT - X/NL-Series 2 x 1TB HDD	\$946	Each	21%	\$747	Other	IS	
851-0158	851-0158	ISILON	R-SPR KIT - X/NL-Series 2 x 2TB HDD	\$1,603	Each	21%	\$1,266	Other	IS	
851-0159	851-0159	ISILON	R-SPR KIT - X/NL-Series 2 x 3TB HDD	\$2,189	Each	21%	\$1,729	Other	IS	
851-0160	851-0160	ISILON	R-SPR KIT - S-Series 2 x 300GB HDD	\$1,089	Each	21%	\$860	Other	IS	
851-0161	851-0161	ISILON	R-SPR KIT - S-Series 2 x 600GB HDD	\$1,711	Each	21%	\$1,352	Other	IS	
851-0192	851-0192	ISILON	R-SPR KIT - S-Series 2 x 900GB HDD	\$2,264	Each	21%	\$1,789	Other	IS	
851-0194	851-0194	ISILON	RACK ASSY TITAN 40U EMC/ISILON	\$12,982	Each	21%	\$10,240	Other	IS	
851-0196	851-0196	ISILON	R-SPR KIT - S-Series 1 x 200GB SSD	\$3,685	Each	21%	\$2,911	Other	IS	
851-0197	851-0197	ISILON	R-SPR KIT - X-Series 1 x 200GB SSD	\$3,683	Each	21%	\$2,910	Other	IS	
851-0198	851-0198	ISILON	R-SPR KIT - S-Series 1 x 400GB SSD	\$6,465	Each	21%	\$5,107	Other	IS	
851-0199	851-0199	ISILON	R-SPR KIT - X-Series 1 x 400GB SSD	\$6,529	Each	21%	\$5,158	Other	IS	
851-0202	851-0202	ISILON	R-SPR KIT - X/NL-Series 2 x 4TB HDD	\$2,903	Each	21%	\$2,293	Other	IS	
851-0213	851-0213	ISILON	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	\$3,065	Each	21%	\$2,421	Other	IS	
851-0215	851-0215	ISILON	R-SPR KIT - X-Series 1 x 800GB SSD	\$12,247	Each	21%	\$9,675	Other	IS	
851-0216	851-0216	ISILON	R-SPR KIT - S-Series 1 x 800GB SSD	\$12,247	Each	21%	\$9,675	Other	IS	
851-0217	851-0217	ISILON	R-SPR KIT - S-Series 1 x 1.2TB HDD	\$1,597	Each	21%	\$1,262	Other	IS	
851-0218	851-0218	ISILON	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD	\$2,479	Each	21%	\$1,958	Other	IS	
851-0219	851-0219	ISILON	R-SPR KIT - S210 2 x 900GB SED HDD	\$2,717	Each	21%	\$2,146	Other	IS	
851-0220	851-0220	ISILON	R-SPR KIT - S210 1 x 800GB SED SSD	\$14,696	Each	21%	\$11,610	Other	IS	
851-0221	851-0221	ISILON	R-SPR KIT - X-Series 1 x 800GB SED SSD	\$15,921	Each	21%	\$12,578	Other	IS	
851-0222	851-0222	ISILON	Transceiver/Optic/SFP+SR/ 40GbE	\$2,369	Each	21%	\$1,872	Other	IS	
851-0224	851-0224	ISILON	CABLE IB/40GBE MPO TRANSCEIVER 10M	\$568	Each	21%	\$449	Other	IS	
851-0225	851-0225	ISILON	CABLE IB/40GBE MPO TRANSCEIVER 30M	\$1,186	Each	21%	\$937	Other	IS	
851-0226	851-0226	ISILON	CABLE IB/40GBE MPO TRANSCEIVER 50M	\$1,933	Each	21%	\$1,527	Other	IS	
851-0227	851-0227	ISILON	CABLE IB/40GBE MPO TRANSCEIVER 100M	\$3,727	Each	21%	\$2,944	Other	IS	
851-0229	851-0229	ISILON	RACK ASSY TITAN-D 40U SINGLE PHASE	\$17,419	Each	21%	\$13,761	Other	IS	
851-0230	851-0230	ISILON	RACK ASSY TITAN-D 40U 3-PHASE DELTA	\$19,908	Each	21%	\$15,727	Other	IS	
851-0234	851-0234	ISILON	R-SPR KIT - X410 1 X 1.6TB SSD	\$10,849	Each	21%	\$8,571	Other	IS	
851-0241	851-0241	ISILON	R-SPR KIT - S210 1 x 1.6TB SED SSD	\$9,410	Each	21%	\$7,434	Other	IS	
851-0243	851-0243	ISILON	RACK ASSY TITAN-D 40U 3-PHASE WYE	\$20,487	Each	21%	\$16,185	Other	IS	
851-0247	851-0247	ISILON	CABLE/IB QDR/QSFP-QSFP/1M ORANGE	\$303	Each	21%	\$239	Other	IS	
851-0248	851-0248	ISILON	CABLE/IB QDR/QSFP-QSFP/1M GREEN	\$303	Each	21%	\$239	Other	IS	
851-0249	851-0249	ISILON	CABLE/IB QDR/QSFP-QSFP/3M ORANGE	\$787	Each	21%	\$622	Other	IS	
851-0250	851-0250	ISILON	CABLE/IB QDR/QSFP-QSFP/3M GREEN	\$787	Each	21%	\$622	Other	IS	
851-0251	851-0251	ISILON	CABLE/IB QDR/QSFP-QSFP/5M ORANGE	\$1,525	Each	21%	\$1,205	Other	IS	
851-0252	851-0252	ISILON	CABLE/IB QDR/QSFP-QSFP/5M GREEN	\$1,525	Each	21%	\$1,205	Other	IS	
851-0253	851-0253	ISILON	CABLE, ETHERNET, 40G, PASS, HALFRED, 1M	\$224	Each	21%	\$177	Other	IS	
851-0254	851-0254	ISILON	CABLE, ETHERNET, 40G, PASS, HALFRED, 3M	\$323	Each	21%	\$255	Other	IS	
851-0255	851-0255	ISILON	CABLE, ETHERNET, 40G, PASS, PLENUM, 5M	\$893	Each	21%	\$705	Other	IS	
851-0256	851-0256	ISILON	CABLE, ETHERNET, 40GbE, ACT OPT, 10M	\$1,389	Each	21%	\$1,097	Other	IS	
851-0295	851-0295	ISILON	R-SPR KIT - HD-Series 1 x 1.6TB SSD	\$29,080	Each	21%	\$22,973	Other	IS	
851-0301	851-0301	ISILON	CABLE, ETHERNET, 40G, PASS, HALFRED, 4M	\$420	Each	21%	\$332	Other	IS	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
861-0112	861-0112	ISILON	X200-6TB 6GB 4X1GE	\$0	Each	21%	\$0	Other	IS
861-0113	861-0113	ISILON	X200-6TB 6GB 2X10GESFP+2X1GE	\$0	Each	21%	\$0	Other	IS
A100-BACKUP	A100-BACKUP	ISILON	A100 Backup 4x8GFC 4x1GE	\$0	Each	21%	\$0	Other	IS
A100-BACKUP-64	A100-BACKUP-64	ISILON	A100 Backup Accelerator 64G 4x8GFC 4x1GE	\$0	Each	21%	\$0	Other	IS
A100-PERF-256	A100-PERF-256	ISILON	A100 Performance 256GB 2x10GE 4x1GE	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S17	HD400-RACK-S17	ISILON	HD400 PRERACK-354T+800G SSD/24G/2x10GE	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S17-HO	HD400-RACK-S17-HO	ISILON	HD400 PRERACK-354T+800G SSD/24G/2x10G HO	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S18	HD400-RACK-S18	ISILON	HD400 PRERACK-354T+800G SSD/48G/2x10GE	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S18-HO	HD400-RACK-S18-HO	ISILON	HD400 PRERACK-354T+800G SSD/48G/2x10G HO	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S37	HD400-RACK-S37	ISILON	HD400 PRERACK-472T+1.6T SSD/24G/2x10GE	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S37-HO	HD400-RACK-S37-HO	ISILON	HD400 PRERACK-472T+1.6T SSD/24G/2x10G HO	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S38	HD400-RACK-S38	ISILON	HD400 PRERACK-472T+1.6T SSD/48G/2x10GE	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S38-HO	HD400-RACK-S38-HO	ISILON	HD400 PRERACK-472T+1.6T SSD/48G/2x10G HO	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S39	HD400-RACK-S39	ISILON	HD400 PRERACK-354T+800G SSD4kn/24G/2x10G	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S39-HO	HD400-RACK-S39-HO	ISILON	HD400 RACK-354T+800G SSD4kn/24G/2x10G HO	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S40	HD400-RACK-S40	ISILON	HD400 PRERACK-354T+800G SSD4kn/48G/2x10G	\$0	Each	21%	\$0	Other	IS
HD400-RACK-S40-HO	HD400-RACK-S40-HO	ISILON	HD400 RACK-354T+800G SSD4kn/48G/2x10G HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-E07	HD400-SATA-E07	ISILON	HD400-354T+800G SSD-SED/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-E07-HO	HD400-SATA-E07-HO	ISILON	HD400-354T+800G SSD-SED/24G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-E08	HD400-SATA-E08	ISILON	HD400-354T+800G SSD-SED/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-E08-HO	HD400-SATA-E08-HO	ISILON	HD400-354T+800G SSD-SED/48G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-E09	HD400-SATA-E09	ISILON	HD400-472T+1.6T SSD-SED/24G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-E09-HO	HD400-SATA-E09-HO	ISILON	HD400-472T+1.6T SSD-SED/24G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-E10	HD400-SATA-E10	ISILON	HD400-472T+1.6T SSD-SED/48G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-E10-HO	HD400-SATA-E10-HO	ISILON	HD400-472T+1.6T SSD-SED/48G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S17	HD400-SATA-S17	ISILON	HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S17-HO	HD400-SATA-S17-HO	ISILON	HD400-354T+800G SSD/24G/2x10GE/2x1GE HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S18	HD400-SATA-S18	ISILON	HD400-354T+800G SSD/48G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S18-HO	HD400-SATA-S18-HO	ISILON	HD400-354T+800G SSD/48G/2x10GE/2x1GE HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S37	HD400-SATA-S37	ISILON	HD400-472TB+1.6TB SSD/24G/2x10GbE+2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S37-HO	HD400-SATA-S37-HO	ISILON	HD400-472TB+1.6TB SSD/24G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S38	HD400-SATA-S38	ISILON	HD400-472TB+1.6TB SSD/48G/2x10GbE+2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S38-HO	HD400-SATA-S38-HO	ISILON	HD400-472TB+1.6TB SSD/48G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S39	HD400-SATA-S39	ISILON	HD400-354T+800G SSD 4kn/24G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S39-HO	HD400-SATA-S39-HO	ISILON	HD400-354T+800G SSD 4kn/24G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S40	HD400-SATA-S40	ISILON	HD400-354T+800G SSD 4kn/48G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
HD400-SATA-S40-HO	HD400-SATA-S40-HO	ISILON	HD400-354T+800G SSD 4kn/48G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
ISILON-VE-LS	ISILON-VE-LS	ISILON	IsilonSD Edge License Solution	\$0	Each	21%	\$0	Other	IS
NL410-SAT-002	NL410-SAT-002	ISILON	NL410-72T/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-002-HO	NL410-SAT-002-HO	ISILON	NL410-72T/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-003	NL410-SAT-003	ISILON	NL410-72T/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-003-HO	NL410-SAT-003-HO	ISILON	NL410-72T/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-005	NL410-SAT-005	ISILON	NL410-144T/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-005-HO	NL410-SAT-005-HO	ISILON	NL410-144T/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-006	NL410-SAT-006	ISILON	NL410-144T/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-006-HO	NL410-SAT-006-HO	ISILON	NL410-144T/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-008	NL410-SAT-008	ISILON	NL410-36T/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-008-HO	NL410-SAT-008-HO	ISILON	NL410-36T/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-009	NL410-SAT-009	ISILON	NL410-36T/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-009-HO	NL410-SAT-009-HO	ISILON	NL410-36T/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-011	NL410-SAT-011	ISILON	NL410-108T/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-011-HO	NL410-SAT-011-HO	ISILON	NL410-108T/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-012	NL410-SAT-012	ISILON	NL410-108T/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-012-HO	NL410-SAT-012-HO	ISILON	NL410-108T/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E02	NL410-SAT-E02	ISILON	NL410-144T SED/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E02-HO	NL410-SAT-E02-HO	ISILON	NL410-144T SED/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E03	NL410-SAT-E03	ISILON	NL410-144T SED/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E03-HO	NL410-SAT-E03-HO	ISILON	NL410-144T SED/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E04	NL410-SAT-E04	ISILON	INA NL410-140T+800G SSD-SED/12G/2x10GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E05	NL410-SAT-E05	ISILON	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
NL410-SAT-E05-HO	NL410-SAT-E05-HO	ISILON	NL410-140T+800G SSD-SED/24G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E06	NL410-SAT-E06	ISILON	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E06-HO	NL410-SAT-E06-HO	ISILON	NL410-140T+800G SSD-SED/48G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E08	NL410-SAT-E08	ISILON	NL410-108T SED/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E08-HO	NL410-SAT-E08-HO	ISILON	NL410-108T SED/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E09	NL410-SAT-E09	ISILON	NL410-108T SED/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E09-HO	NL410-SAT-E09-HO	ISILON	NL410-108T SED/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E11	NL410-SAT-E11	ISILON	NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E11-HO	NL410-SAT-E11-HO	ISILON	NL410-105T+800G SSD-SED/24G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E12	NL410-SAT-E12	ISILON	NL410-105T+800G SSD-SED/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E12-HO	NL410-SAT-E12-HO	ISILON	NL410-105T+800G SSD-SED/48G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E31	NL410-SAT-E31	ISILON	NL410-210T+800G SSD-SED/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E31-HO	NL410-SAT-E31-HO	ISILON	NL410-210T+800G SSD-SED/24G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E32	NL410-SAT-E32	ISILON	NL410-210T+800G SSD-SED/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E32-HO	NL410-SAT-E32-HO	ISILON	NL410-210T+800G SSD-SED/48G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E33	NL410-SAT-E33	ISILON	NL410-280T+1.6T SSD SED/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E33-HO	NL410-SAT-E33-HO	ISILON	NL410-280T+1.6T SSD SED/24G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E34	NL410-SAT-E34	ISILON	NL410-280T+1.6T SSD SED/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-E34-HO	NL410-SAT-E34-HO	ISILON	NL410-280T+1.6T SSD SED/48G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S02	NL410-SAT-S02	ISILON	NL410-90T+2.4T SSD/24G/2x10GE 2x1GE	\$156,960	Each	21%	\$123,998	Other	IS
NL410-SAT-S03	NL410-SAT-S03	ISILON	NL410-90T+2.4T SSD/48G/2x10GE 2x1GE	\$159,202	Each	21%	\$125,770	Other	IS
NL410-SAT-S05	NL410-SAT-S05	ISILON	NL410-140T+800G SSD/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S05-HO	NL410-SAT-S05-HO	ISILON	NL410-140T+800G SSD/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S06	NL410-SAT-S06	ISILON	NL410-140T+800G SSD/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S06-HO	NL410-SAT-S06-HO	ISILON	NL410-140T+800G SSD/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S08	NL410-SAT-S08	ISILON	NL410-210T+800G SSD/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S08-HO	NL410-SAT-S08-HO	ISILON	NL410-210T+800G SSD/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S09	NL410-SAT-S09	ISILON	NL410-210T+800G SSD/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S09-HO	NL410-SAT-S09-HO	ISILON	NL410-210T+800G SSD/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S11	NL410-SAT-S11	ISILON	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S11-HO	NL410-SAT-S11-HO	ISILON	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S12	NL410-SAT-S12	ISILON	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S12-HO	NL410-SAT-S12-HO	ISILON	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S14	NL410-SAT-S14	ISILON	NL410-120T+2.4T SSD/24G/2x10GE 2x1GE	\$170,548	Each	21%	\$134,733	Other	IS
NL410-SAT-S15	NL410-SAT-S15	ISILON	NL410-120T+2.4T SSD/48G/2x10GE 2x1GE	\$171,880	Each	21%	\$135,785	Other	IS
NL410-SAT-S16	NL410-SAT-S16	ISILON	NL410-35T+800G SSD/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S17	NL410-SAT-S17	ISILON	NL410-140T+400G SSD/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S17-HO	NL410-SAT-S17-HO	ISILON	NL410-140T+400G SSD/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S18	NL410-SAT-S18	ISILON	NL410-140T+400G SSD/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S18-HO	NL410-SAT-S18-HO	ISILON	NL410-140T+400G SSD/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NL410-SAT-S20	NL410-SAT-S20	ISILON	NL410-34T+800G SSD/24G/2x10GE 2x1GE	\$89,898	Each	21%	\$71,019	Other	IS
NL410-SAT-S21	NL410-SAT-S21	ISILON	NL410-34T+800G SSD/48G/2x10GE 2x1GE	\$92,153	Each	21%	\$72,801	Other	IS
NL410-SAT-S22	NL410-SAT-S22	ISILON	NL410-68T+1.6T SSD/48G/2x10GE 2x1GE	\$123,193	Each	21%	\$97,322	Other	IS
NL410-SAT-S23	NL410-SAT-S23	ISILON	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	\$157,122	Each	21%	\$124,126	Other	IS
NL410-SAT-S24	NL410-SAT-S24	ISILON	NL410-136T+800G SSD/24G/2x10GE 2x1GE	\$140,462	Each	21%	\$110,965	Other	IS
NL410-SAT-S25	NL410-SAT-S25	ISILON	NL410-136T+800G SSD/48G/2x10GE 2x1GE	\$139,897	Each	21%	\$110,519	Other	IS
NL410-SAT-S26	NL410-SAT-S26	ISILON	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE	\$113,382	Each	21%	\$89,572	Other	IS
NL410-SAT-S27	NL410-SAT-S27	ISILON	NL410-132T+2.4T SSD/48G/2x10GE 2x1GE	\$168,283	Each	21%	\$132,944	Other	IS
NL410-SAT-S29	NL410-SAT-S29	ISILON	NL410-64T+1.6T SSD/24G/2x10GE 2x1GE	\$122,702	Each	21%	\$96,935	Other	IS
NL410-SAT-S30	NL410-SAT-S30	ISILON	NL410-64T+1.6T SSD/48G/2x10GE 2x1GE	\$124,888	Each	21%	\$98,662	Other	IS
NL410-SAT-S31	NL410-SAT-S31	ISILON	NL410-96T+1.6T SSD/24G/2x10GE 2x1GE	\$139,951	Each	21%	\$110,561	Other	IS
NL410-SAT-S33	NL410-SAT-S33	ISILON	NL410-128T+3.2T SSD/24G/2x10GE 2x1GE	\$190,016	Each	21%	\$150,113	Other	IS
NL410-SAT-S34	NL410-SAT-S34	ISILON	NL410-128T+3.2T SSD/48G/2x10GE 2x1GE	\$196,329	Each	21%	\$155,100	Other	IS
NL410-SAT-S37	NL410-SAT-S37	ISILON	NL410-70T+400G SSD/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S37-HO	NL410-SAT-S37-HO	ISILON	NL410-70T+400G SSD/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S38	NL410-SAT-S38	ISILON	NL410-70T+400G SSD/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S38-HO	NL410-SAT-S38-HO	ISILON	NL410-70T+400G SSD/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S40	NL410-SAT-S40	ISILON	NL410-35T+200G SSD/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S40-HO	NL410-SAT-S40-HO	ISILON	NL410-35T+200G SSD/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S41	NL410-SAT-S41	ISILON	NL410-35T+200G SSD/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S41-HO	NL410-SAT-S41-HO	ISILON	NL410-35T+200G SSD/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S42	NL410-SAT-S42	ISILON	NL410-105T+800G SSD/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S42-HO	NL410-SAT-S42-HO	ISILON	NL410-105T+800G SSD/24G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S43	NL410-SAT-S43	ISILON	NL410-105T+800G SSD/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S43-HO	NL410-SAT-S43-HO	ISILON	NL410-105T+800G SSD/48G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S44	NL410-SAT-S44	ISILON	NL410-210T+800G SSD 4kn/24G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S45	NL410-SAT-S45	ISILON	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
NL410-SAT-S47	NL410-SAT-S47	ISILON	NL410-35T+800G SSD/24G/2x10GE 2x1GE	\$80,963	Each	21%	\$63,961	Other	IS
NL800-0072	NL800-0072	ISILON	Field Upgrade Kit,3.5in,6x800GB SED SSD	\$271,916	Each	21%	\$214,814	Other	IS
NL820-0006	NL820-0006	ISILON	NL400 GNA ENABLER KIT 2 X 800GB	\$69,722	Each	21%	\$55,080	Other	IS
NL820-0068	NL820-0068	ISILON	Field Upgrade Kit,3.5in,1x800GB SED SSD	\$0	Each	21%	\$0	Other	IS
NL820-0069	NL820-0069	ISILON	Field Upgrade Kit,3.5in,2x800GB SED SSD	\$90,639	Each	21%	\$71,605	Other	IS
NL820-0070	NL820-0070	ISILON	Field Upgrade Kit,3.5in,3x800GB SED SSD	\$136,229	Each	21%	\$107,621	Other	IS
NL820-0071	NL820-0071	ISILON	Field Upgrade Kit,3.5in,4x800GB SED SSD	\$156,802	Each	21%	\$123,874	Other	IS
S200-SSD-001	S200-SSD-001	ISILON	S200-2.4T/24G/4x1GE	\$0	Each	21%	\$0	Other	IS
S200-SSD-002	S200-SSD-002	ISILON	S200-2.4T/24G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
S200-SSD-003	S200-SSD-003	ISILON	S200-2.4T/48G/4x1GE	\$0	Each	21%	\$0	Other	IS
S200-SSD-004	S200-SSD-004	ISILON	S200-2.4T/48G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
S200-SSD-005	S200-SSD-005	ISILON	S200-2.4T/96G/4x1GE	\$0	Each	21%	\$0	Other	IS
S200-SSD-006	S200-SSD-006	ISILON	S200-2.4T/96G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-001	S210-SAS-001	ISILON	S210-7.2TB/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-002	S210-SAS-002	ISILON	S210-7.2TB/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-003	S210-SAS-003	ISILON	S210-14.4TB/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-004	S210-SAS-004	ISILON	S210-14.4TB/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-005	S210-SAS-005	ISILON	S210-21.6TB/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-006	S210-SAS-006	ISILON	S210-21.6TB/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-007	S210-SAS-007	ISILON	S210-21.6TB/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-008	S210-SAS-008	ISILON	S210-28.8TB/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-009	S210-SAS-009	ISILON	S210-28.8TB/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-010	S210-SAS-010	ISILON	S210-28.8TB/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-011	S210-SAS-011	ISILON	S210-14.4TT/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-012	S210-SAS-012	ISILON	S210-14.4TT/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-013	S210-SAS-013	ISILON	S210-7.2TT/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-014	S210-SAS-014	ISILON	S210-7.2TT/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-015	S210-SAS-015	ISILON	S210-14.4TT/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-016	S210-SAS-016	ISILON	S210-14.4TT/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-017	S210-SAS-017	ISILON	S210-14.4TT/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-018	S210-SAS-018	ISILON	S210-21.6TT/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-019	S210-SAS-019	ISILON	S210-21.6TT/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-020	S210-SAS-020	ISILON	S210-21.6TT/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-021	S210-SAS-021	ISILON	S210-28.8TT/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-022	S210-SAS-022	ISILON	S210-28.8TT/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-023	S210-SAS-023	ISILON	S210-28.8TT/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-024	S210-SAS-024	ISILON	S210-7.2TT/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-025	S210-SAS-025	ISILON	S210-7.2TT/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-026	S210-SAS-026	ISILON	S210-7.2TT/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E01	S210-SAS-E01	ISILON	S210-21.6T SED/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E01-HO	S210-SAS-E01-HO	ISILON	S210-21.6T SED/64G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-E02	S210-SAS-E02	ISILON	S210-21.6T SED/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E02-HO	S210-SAS-E02-HO	ISILON	S210-21.6T SED/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-E03	S210-SAS-E03	ISILON	S210-21.6T SED/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E03-HO	S210-SAS-E03-HO	ISILON	S210-21.6T SED/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-E04	S210-SAS-E04	ISILON	S210-20.7T+800G SSD-SED/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E04-HO	S210-SAS-E04-HO	ISILON	S210-20.7T+800G SSD-SED/64G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-E05	S210-SAS-E05	ISILON	S210-20.7T+800G SSD-SED/128G/2x10GE2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E05-HO	S210-SAS-E05-HO	ISILON	S210-20.7T+800G SSD-SED/128G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-E06	S210-SAS-E06	ISILON	S210-20.7T+800G SSD-SED/256G/2x10GE2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E06-HO	S210-SAS-E06-HO	ISILON	S210-20.7T+800G SSD-SED/256G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-E07	S210-SAS-E07	ISILON	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E07-HO	S210-SAS-E07-HO	ISILON	S210-19.8T/1.6T SSD-SED/64G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-E08	S210-SAS-E08	ISILON	S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E08-HO	S210-SAS-E08-HO	ISILON	S210-19.8T/1.6T SSD-SED/128G/2x10G/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-E09	S210-SAS-E09	ISILON	S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E09-HO	S210-SAS-E09-HO	ISILON	S210-19.8T/1.6T SSD-SED/256G/2x10G/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-E10	S210-SAS-E10	ISILON	S210-20.7T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E11	S210-SAS-E11	ISILON	S210-20.7T+1.6T SSD-SED/128G/2x10GE 2x1	\$0	Each	21%	\$0	Other	IS
S210-SAS-E12	S210-SAS-E12	ISILON	S210-20.7T+1.6T SSD-SED/256G/2x10GE 2x1	\$0	Each	21%	\$0	Other	IS
S210-SAS-E13	S210-SAS-E13	ISILON	S210-19.8T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E14	S210-SAS-E14	ISILON	S210-19.8T+3.2T SSD-SED/128G/2x10GE 2x1	\$0	Each	21%	\$0	Other	IS
S210-SAS-E15	S210-SAS-E15	ISILON	S210-19.8T+3.2T SSD-SED/256G/2x10GE 2x1	\$0	Each	21%	\$0	Other	IS
S210-SAS-E16	S210-SAS-E16	ISILON	S210-18T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E17	S210-SAS-E17	ISILON	S210-18T+6.4T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E18	S210-SAS-E18	ISILON	S210-18T+6.4T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E19	S210-SAS-E19	ISILON	S210-18T+6.4T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E20	S210-SAS-E20	ISILON	S210-18T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E21	S210-SAS-E21	ISILON	S210-18T+6.4T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E22	S210-SAS-E22	ISILON	S210-19.8T/1.6T SSD-SED/128G/2x40GE/2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-E23	S210-SAS-E23	ISILON	S210-19.8T/1.6T SSD-SED/256G/2x40GE/2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-E24	S210-SAS-E24	ISILON	S210-19.8T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E25	S210-SAS-E25	ISILON	S210-19.8T+3.2T SSD-SED/128G/2x40GE 2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-E26	S210-SAS-E26	ISILON	S210-19.8T+3.2T SSD-SED/256G/2x40GE 2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-E27	S210-SAS-E27	ISILON	S210-19.8T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E28	S210-SAS-E28	ISILON	S210-20.7T+800G SSD-SED/128G/2x40GE2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E29	S210-SAS-E29	ISILON	S210-20.7T+800G SSD-SED/256G/2x40GE2x1GE	\$0	Each	21%	\$0	Other	IS

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-E30	S210-SAS-E30	ISILON	S210-20.7T/800G SSD-SED/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E31	S210-SAS-E31	ISILON	S210-20.7T+1.6T SSD-SED/128G/2x40GE 2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-E32	S210-SAS-E32	ISILON	S210-20.7T+1.6T SSD-SED/256G/2x40GE 2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-E33	S210-SAS-E33	ISILON	S210-20.7T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E34	S210-SAS-E34	ISILON	S210-21.6T SED/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E35	S210-SAS-E35	ISILON	S210-21.6T SED/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-E36	S210-SAS-E36	ISILON	S210-21.6T SED/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S01	S210-SAS-S01	ISILON	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S02	S210-SAS-S02	ISILON	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S02-HO	S210-SAS-S02-HO	ISILON	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S03	S210-SAS-S03	ISILON	S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S04	S210-SAS-S04	ISILON	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S05	S210-SAS-S05	ISILON	S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S06	S210-SAS-S06	ISILON	S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S07	S210-SAS-S07	ISILON	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S08	S210-SAS-S08	ISILON	S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S09	S210-SAS-S09	ISILON	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S10	S210-SAS-S10	ISILON	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S100	S210-SAS-S100	ISILON	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S101	S210-SAS-S101	ISILON	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S102	S210-SAS-S102	ISILON	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S103	S210-SAS-S103	ISILON	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S104	S210-SAS-S104	ISILON	S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S105	S210-SAS-S105	ISILON	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S106	S210-SAS-S106	ISILON	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S107	S210-SAS-S107	ISILON	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S107-HO	S210-SAS-S107-HO	ISILON	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE/HO	\$50,500	Each	21%	\$39,895	Other	IS
S210-SAS-S108	S210-SAS-S108	ISILON	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S109	S210-SAS-S109	ISILON	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S11	S210-SAS-S11	ISILON	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S110	S210-SAS-S110	ISILON	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S111	S210-SAS-S111	ISILON	S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S112	S210-SAS-S112	ISILON	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S113	S210-SAS-S113	ISILON	S210-18T+6.4T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S114	S210-SAS-S114	ISILON	S210-18T+6.4T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S115	S210-SAS-S115	ISILON	S210-18T+6.4T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S116	S210-SAS-S116	ISILON	S210-27.6T+1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S117	S210-SAS-S117	ISILON	S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S118	S210-SAS-S118	ISILON	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S118-HO	S210-SAS-S118-HO	ISILON	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S119	S210-SAS-S119	ISILON	S210-26.4T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S11-HO	S210-SAS-S11-HO	ISILON	S210-13.8TB+800GB SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S12	S210-SAS-S12	ISILON	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S120	S210-SAS-S120	ISILON	S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S121	S210-SAS-S121	ISILON	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S121-HO	S210-SAS-S121-HO	ISILON	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S122	S210-SAS-S122	ISILON	S210-24T+6.4T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S123	S210-SAS-S123	ISILON	S210-24T+6.4T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S124	S210-SAS-S124	ISILON	S210-24T+6.4T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-S124-HO	S210-SAS-S124-HO	ISILON	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S125	S210-SAS-S125	ISILON	S210-21.6T+9.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S126	S210-SAS-S126	ISILON	S210-21.6T+9.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S127	S210-SAS-S127	ISILON	S210-21.6T+9.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S128	S210-SAS-S128	ISILON	S210-10.8T+1.2T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S129	S210-SAS-S129	ISILON	S210-10.8T+1.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S13	S210-SAS-S13	ISILON	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S130	S210-SAS-S130	ISILON	S210-13.2T/1.6T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S131	S210-SAS-S131	ISILON	S210-13.2T/1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S132	S210-SAS-S132	ISILON	S210-13.2T/1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S133	S210-SAS-S133	ISILON	S210-13.2T+3.2T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S134	S210-SAS-S134	ISILON	S210-13.2T+3.2T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S135	S210-SAS-S135	ISILON	S210-13.2T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S136	S210-SAS-S136	ISILON	S210-13.2T+400G SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S137	S210-SAS-S137	ISILON	S210-13.2T+400G SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S138	S210-SAS-S138	ISILON	S210-13.2T+800G SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S139	S210-SAS-S139	ISILON	S210-13.2T+800G SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S14	S210-SAS-S14	ISILON	S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S140	S210-SAS-S140	ISILON	S210-13.8T/400GB SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S141	S210-SAS-S141	ISILON	S210-13.8T/400GB SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S142	S210-SAS-S142	ISILON	S210-13.8T/400GB SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S143	S210-SAS-S143	ISILON	S210-13.8T/800GB SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S144	S210-SAS-S144	ISILON	S210-13.8T/800GB SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S145	S210-SAS-S145	ISILON	S210-13.8T/800GB SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S146	S210-SAS-S146	ISILON	S210-13.8T+1.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S147	S210-SAS-S147	ISILON	S210-13.8T+1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S148	S210-SAS-S148	ISILON	S210-13.8T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S149	S210-SAS-S149	ISILON	S210-16.2T+2.4T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S14-HO	S210-SAS-S14-HO	ISILON	S210-20.7T+400G SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S15	S210-SAS-S15	ISILON	S210-20.7TB+800GB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S150	S210-SAS-S150	ISILON	S210-16.2T+2.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S151	S210-SAS-S151	ISILON	S210-16.2T+4.8T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S152	S210-SAS-S152	ISILON	S210-16.2T+4.8T SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S153	S210-SAS-S153	ISILON	S210-16.2T+4.8T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S154	S210-SAS-S154	ISILON	S210-18.9T+1.2T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S155	S210-SAS-S155	ISILON	S210-18.9T+1.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S156	S210-SAS-S156	ISILON	S210-18.9T+2.4T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S157	S210-SAS-S157	ISILON	S210-18.9T+2.4T SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S158	S210-SAS-S158	ISILON	S210-18.9T+2.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S159	S210-SAS-S159	ISILON	S210-18T+3.2T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S16	S210-SAS-S16	ISILON	S210-20.7TB+800GB SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S160	S210-SAS-S160	ISILON	S210-18T+3.2T SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S161	S210-SAS-S161	ISILON	S210-18T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S162	S210-SAS-S162	ISILON	S210-18T+6.4T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S163	S210-SAS-S163	ISILON	S210-18T+6.4T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S164	S210-SAS-S164	ISILON	S210-18T+6.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-S165	S210-SAS-S165	ISILON	S210-19.8T/1.6T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S166	S210-SAS-S166	ISILON	S210-19.8T/1.6T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S167	S210-SAS-S167	ISILON	S210-19.8T/1.6T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S168	S210-SAS-S168	ISILON	S210-19.8T+3.2T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S169	S210-SAS-S169	ISILON	S210-19.8T+3.2T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S16-HO	S210-SAS-S16-HO	ISILON	S210-20.7T+800G SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S17	S210-SAS-S17	ISILON	S210-20.7TB+800GB SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S170	S210-SAS-S170	ISILON	S210-19.8T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S171	S210-SAS-S171	ISILON	S210-19.8T+400G SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S172	S210-SAS-S172	ISILON	S210-19.8T+400G SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S173	S210-SAS-S173	ISILON	S210-20.7T/400GB SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S174	S210-SAS-S174	ISILON	S210-20.7T/400GB SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S175	S210-SAS-S175	ISILON	S210-20.7T/400GB SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S176	S210-SAS-S176	ISILON	S210-20.7T/800GB SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S177	S210-SAS-S177	ISILON	S210-20.7T/800GB SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S178	S210-SAS-S178	ISILON	S210-20.7T/800GB SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S179	S210-SAS-S179	ISILON	S210-20.7T+1.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S17-HO	S210-SAS-S17-HO	ISILON	S210-20.7T+800G SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S18	S210-SAS-S18	ISILON	S210-19.8TB+1.6TB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S180	S210-SAS-S180	ISILON	S210-20.7T+1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S181	S210-SAS-S181	ISILON	S210-20.7T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S182	S210-SAS-S182	ISILON	S210-21.6T+4.8T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S183	S210-SAS-S183	ISILON	S210-21.6T+4.8T SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S184	S210-SAS-S184	ISILON	S210-21.6T+4.8T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S185	S210-SAS-S185	ISILON	S210-21.6T+9.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S186	S210-SAS-S186	ISILON	S210-21.6T+9.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S187	S210-SAS-S187	ISILON	S210-21.6T+9.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S188	S210-SAS-S188	ISILON	S210-24T+3.2T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S189	S210-SAS-S189	ISILON	S210-24T+3.2T SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S19	S210-SAS-S19	ISILON	S210-19.8TB+1.6TB SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S190	S210-SAS-S190	ISILON	S210-24T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S191	S210-SAS-S191	ISILON	S210-24T+6.4T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S192	S210-SAS-S192	ISILON	S210-24T+6.4T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S193	S210-SAS-S193	ISILON	S210-24T+6.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S194	S210-SAS-S194	ISILON	S210-25.2T+2.4T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S195	S210-SAS-S195	ISILON	S210-25.2T+2.4T SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S196	S210-SAS-S196	ISILON	S210-25.2T+2.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S197	S210-SAS-S197	ISILON	S210-26.4T/1.6T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S198	S210-SAS-S198	ISILON	S210-26.4T/1.6T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S199	S210-SAS-S199	ISILON	S210-26.4T/1.6T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S20	S210-SAS-S20	ISILON	S210-19.8TB+1.6TB SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S200	S210-SAS-S200	ISILON	S210-26.4T+3.2T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S201	S210-SAS-S201	ISILON	S210-26.4T+3.2T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S202	S210-SAS-S202	ISILON	S210-26.4T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S203	S210-SAS-S203	ISILON	S210-26.4T+800G SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S204	S210-SAS-S204	ISILON	S210-27.6T/400GB SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S205	S210-SAS-S205	ISILON	S210-27.6T/400GB SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S206	S210-SAS-S206	ISILON	S210-27.6T/400GB SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S207	S210-SAS-S207	ISILON	S210-27.6T/800GB SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S208	S210-SAS-S208	ISILON	S210-27.6T/800GB SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S209	S210-SAS-S209	ISILON	S210-27.6T/800GB SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S20-HO	S210-SAS-S20-HO	ISILON	S210-19.8T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S21	S210-SAS-S21	ISILON	S210-27.6TB+400GB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S210	S210-SAS-S210	ISILON	S210-27.6T+1.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S211	S210-SAS-S211	ISILON	S210-27.6T+1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S212	S210-SAS-S212	ISILON	S210-27.6T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S213	S210-SAS-S213	ISILON	S210-5.4T+1.2T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S214	S210-SAS-S214	ISILON	S210-5.4T+1.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S215	S210-SAS-S215	ISILON	S210-6.6T+1.6T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S216	S210-SAS-S216	ISILON	S210-6.6T+1.6T SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-S217	S210-SAS-S217	ISILON	S210-6.6T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S218	S210-SAS-S218	ISILON	S210-6.9T/400GB SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S219	S210-SAS-S219	ISILON	S210-6.9T/400GB SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S21-HO	S210-SAS-S21-HO	ISILON	S210-27.6TB+400GB SSD/64G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S22	S210-SAS-S22	ISILON	S210-27.6TB+400GB SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S220	S210-SAS-S220	ISILON	S210-6.9T/400GB SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S221	S210-SAS-S221	ISILON	S210-6.9T/800GB SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S222	S210-SAS-S222	ISILON	S210-6.9T/800GB SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S223	S210-SAS-S223	ISILON	S210-6.9T/800GB SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S224	S210-SAS-S224	ISILON	S210-6.9T+1.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S225	S210-SAS-S225	ISILON	S210-6.9T+1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S226	S210-SAS-S226	ISILON	S210-6.9T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S227	S210-SAS-S227	ISILON	S210-6.9T+200G SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S228	S210-SAS-S228	ISILON	S210-6.9T+200G SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S23	S210-SAS-S23	ISILON	S210-27.6TB+400GB SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S23-HO	S210-SAS-S23-HO	ISILON	S210-27.6TB+400GB SSD/256G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S24	S210-SAS-S24	ISILON	S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S25	S210-SAS-S25	ISILON	S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S26	S210-SAS-S26	ISILON	S210-27.6TB+800GB SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S26-HO	S210-SAS-S26-HO	ISILON	S210-27.6TB+800G SSD/256G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S27	S210-SAS-S27	ISILON	S210-26.4TB+1.6TB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S28	S210-SAS-S28	ISILON	S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S28-HO	S210-SAS-S28-HO	ISILON	S210-26.4T/1.6T SSD/128G/2x10GE 2x1GE HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S29	S210-SAS-S29	ISILON	S210-26.4TB+1.6TB SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S29-HO	S210-SAS-S29-HO	ISILON	S210-26.4T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S30	S210-SAS-S30	ISILON	S210-13.8TB+400GB SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S30-HO	S210-SAS-S30-HO	ISILON	S210-13.8T+400GB SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S31	S210-SAS-S31	ISILON	S210-13.2T/1.6T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S31-HO	S210-SAS-S31-HO	ISILON	S210-13.2T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S32	S210-SAS-S32	ISILON	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S33	S210-SAS-S33	ISILON	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S34	S210-SAS-S34	ISILON	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S35	S210-SAS-S35	ISILON	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S36	S210-SAS-S36	ISILON	S210-6.9T/400GB SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S37	S210-SAS-S37	ISILON	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S38	S210-SAS-S38	ISILON	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S39	S210-SAS-S39	ISILON	S210-16.2T+4.8T SSD/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S40	S210-SAS-S40	ISILON	S210-16.2T+4.8T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S41	S210-SAS-S41	ISILON	S210-16.2T+4.8T SSD/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S42	S210-SAS-S42	ISILON	S210-18.9T+2.4T SSD/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S43	S210-SAS-S43	ISILON	S210-18.9T+2.4T SSD/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S44	S210-SAS-S44	ISILON	S210-18.9T+2.4T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S45	S210-SAS-S45	ISILON	S210-18T+3.2T SSD/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S46	S210-SAS-S46	ISILON	S210-18T+3.2T SSD/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S47	S210-SAS-S47	ISILON	S210-18T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S48	S210-SAS-S48	ISILON	S210-21.6T+4.8T SSD/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S49	S210-SAS-S49	ISILON	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S49-HO	S210-SAS-S49-HO	ISILON	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S50	S210-SAS-S50	ISILON	S210-21.6T+4.8T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S51	S210-SAS-S51	ISILON	S210-24T+3.2T SSD/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S52	S210-SAS-S52	ISILON	S210-24T+3.2T SSD/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S53	S210-SAS-S53	ISILON	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S54	S210-SAS-S54	ISILON	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S55	S210-SAS-S55	ISILON	S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S56	S210-SAS-S56	ISILON	S210-25.2T+2.4T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K)	
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
S210-SAS-S57	S210-SAS-S57	ISILON	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S58	S210-SAS-S58	ISILON	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S59	S210-SAS-S59	ISILON	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S60	S210-SAS-S60	ISILON	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S61	S210-SAS-S61	ISILON	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S62	S210-SAS-S62	ISILON	S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S63	S210-SAS-S63	ISILON	S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S64	S210-SAS-S64	ISILON	INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S65	S210-SAS-S65	ISILON	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S66	S210-SAS-S66	ISILON	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S66-HO	S210-SAS-S66-HO	ISILON	S210-6.9T+200G SSD/64G/2x10GE 2x1GE HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S67	S210-SAS-S67	ISILON	S210-6.9T+200G SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S68	S210-SAS-S68	ISILON	INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S69	S210-SAS-S69	ISILON	S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S70	S210-SAS-S70	ISILON	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S71	S210-SAS-S71	ISILON	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S71-HO	S210-SAS-S71-HO	ISILON	S210-10.8T+1.2T SSD/128/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S72	S210-SAS-S72	ISILON	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-S73	S210-SAS-S73	ISILON	S210-13.2T+400G SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S74	S210-SAS-S74	ISILON	S210-13.2T+400G SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S79	S210-SAS-S79	ISILON	S210-13.2T+800G SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S80	S210-SAS-S80	ISILON	INA S210-13.2T+800G SSD/256G/2x10GE/2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-S81	S210-SAS-S81	ISILON	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S82	S210-SAS-S82	ISILON	S210-16.2T+2.4T SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S83	S210-SAS-S83	ISILON	S210-16.2T+2.4T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S84	S210-SAS-S84	ISILON	INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-S85	S210-SAS-S85	ISILON	S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S86	S210-SAS-S86	ISILON	S210-18.9T+1.2T SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S87	S210-SAS-S87	ISILON	S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S88	S210-SAS-S88	ISILON	INA S210-18.9T+1.2T SSD/256G/2x10GE/2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-S89	S210-SAS-S89	ISILON	S210-19.8T+400G SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S90	S210-SAS-S90	ISILON	S210-19.8T+400G SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S91	S210-SAS-S91	ISILON	S210-19.8T+400G SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S91-HO	S210-SAS-S91-HO	ISILON	S210-19.8T+400G SSD/128/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S92	S210-SAS-S92	ISILON	INA S210-19.8T+400G SSD/256G/2x10GE/2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-S93	S210-SAS-S93	ISILON	INA S210-26.4T+800G SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S94	S210-SAS-S94	ISILON	S210-26.4T+800G SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S94-HO	S210-SAS-S94-HO	ISILON	S210-26.4T+800G SSD/64G/2x10GE 2x1GE HO	\$0	Each	21%	\$0	Other	IS
S210-SAS-S95	S210-SAS-S95	ISILON	INA S210-26.4T+800G SSD/128G/2x10GE/2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-S96	S210-SAS-S96	ISILON	INA S210-26.4T+800G SSD/256G/2x10GE/2x1G	\$0	Each	21%	\$0	Other	IS
S210-SAS-S97	S210-SAS-S97	ISILON	S210-21.6TB/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S98	S210-SAS-S98	ISILON	S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SAS-S99	S210-SAS-S99	ISILON	S210-6.9T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SSD-001	S210-SSD-001	ISILON	S210-19.2TB SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SSD-002	S210-SSD-002	ISILON	S210-19.2TB SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SSD-003	S210-SSD-003	ISILON	S210-9.6T SSD/2.5in./128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
S210-SSD-004	S210-SSD-004	ISILON	S210-9.6T SSD/2.5in./256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)		Product Category (if applicable)
								\$0	ALJP Category (REQUIRED) use drop-down	
S210-SSD-005	S210-SSD-005	ISILON	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-005-HO	S210-SSD-005-HO	ISILON	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-006	S210-SSD-006	ISILON	S210-19.2T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-007	S210-SSD-007	ISILON	S210-19.2T SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-008	S210-SSD-008	ISILON	INA S210-4.8T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-009	S210-SSD-009	ISILON	S210-4.8T SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-010	S210-SSD-010	ISILON	S210-4.8T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-011	S210-SSD-011	ISILON	INA S210-4.8T SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-012	S210-SSD-012	ISILON	INA S210-9.6TB SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-013	S210-SSD-013	ISILON	S210-19.2T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-014	S210-SSD-014	ISILON	S210-19.2T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-015	S210-SSD-015	ISILON	S210-19.2T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-016	S210-SSD-016	ISILON	S210-4.8T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-017	S210-SSD-017	ISILON	S210-4.8T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-018	S210-SSD-018	ISILON	S210-9.6T SSD/2.5in./128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-019	S210-SSD-019	ISILON	S210-9.6T SSD/2.5in./256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
S210-SSD-020	S210-SSD-020	ISILON	S210-9.6T SSD/2.5in./64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
SP106-575-003	SP106-575-003	ISILON	SPARES KIT 2U SLIDE RAIL	\$233	Each	21%	\$184	Other	IS	
SP811-0236	SP811-0236	ISILON	R-SPR KIT - COVER SENSOR ASSEMBLY HD400	\$185	Each	21%	\$146	Other	IS	
SP811-0237	SP811-0237	ISILON	R-SPR KIT - ASSY DISPLAY BOARD HD400	\$480	Each	21%	\$379	Other	IS	
SP811-0238	SP811-0238	ISILON	R-SPR KIT - DENSE DPE SUITCASE HD400	\$6,016	Each	21%	\$4,753	Other	IS	
SP811-0240	SP811-0240	ISILON	R-SPR KIT - CHASSIS WITH BASEBOARD HD400	\$4,634	Each	21%	\$3,661	Other	IS	
SP811-0241	SP811-0241	ISILON	R-SPR KIT - DUAL SAS QUAD PORT HBA	\$533	Each	21%	\$421	Other	IS	
SP811-0244	SP811-0244	ISILON	R-SPR KIT - PCB M SATA CARR W/HOLD	\$273	Each	21%	\$216	Other	IS	
SP811-0248	SP811-0248	ISILON	R-SPR KIT -ASSY 4U FRONT DENSE DPE HD400	\$257	Each	21%	\$203	Other	IS	
SP811-0264	SP811-0264	ISILON	R-SPR KIT-FRONT PANEL ASSY-4U-NL410	\$480	Each	21%	\$379	Other	IS	
SP811-0265	SP811-0265	ISILON	R-SPR KIT - FRONT PANEL ASSEMBLY X210	\$427	Each	21%	\$337	Other	IS	
SP811-0266	SP811-0266	ISILON	R-SPR KIT - POWER SUPPLY MODULE NL410	\$499	Each	21%	\$394	Other	IS	
SP811-0267	SP811-0267	ISILON	R-SPR KIT - PCB LOX PCIe NVRAM w/ MLC	\$1,207	Each	21%	\$954	Other	IS	
SP811-0268	SP811-0268	ISILON	R-SPR KIT - DIMM 8GB DDR3-1600	\$298	Each	21%	\$235	Other	IS	
SP811-0269	SP811-0269	ISILON	R-SPR KIT - 2U SLIDE RAIL	\$244	Each	21%	\$193	Other	IS	
SP811-0270	SP811-0270	ISILON	R-SPR KIT - BATTERY PACK/LI-ION/18650	\$68	Each	21%	\$54	Other	IS	
SP811-0273	SP811-0273	ISILON	R-SPR KIT - INTEL 48 PT 5U ZPS ACC KIT	\$9,483	Each	21%	\$7,492	Other	IS	
SP811-0274	SP811-0274	ISILON	R-SPR KIT- INTEL 48 PT 10U ZPS ACC KIT	\$14,428	Each	21%	\$11,398	Other	IS	
SP811-0275	SP811-0275	ISILON	R-SPR KIT - MELLANOX 8 PT ACCESSORY KIT	\$825	Each	21%	\$652	Other	IS	
SP811-0276	SP811-0276	ISILON	R-SPR KIT - MELLANOX 18 PT ACCESSORY KIT	\$997	Each	21%	\$788	Other	IS	
SP811-0277	SP811-0277	ISILON	R-SPR KIT - INTEL 18 PORT ACCESSORY KIT	\$1,456	Each	21%	\$1,150	Other	IS	
SP811-0278	SP811-0278	ISILON	R-SPR KIT - MELLANOX 36 PT ACCESSORY KIT	\$997	Each	21%	\$788	Other	IS	
SP811-0279	SP811-0279	ISILON	R-SPR KIT - INTEL 36 PORT ACCESSORY KIT	\$4,698	Each	21%	\$3,711	Other	IS	
SP811-0280	SP811-0280	ISILON	R-SPR KIT -TITAN-D 3-PHASE WYE PDU QTY 1	\$3,971	Each	21%	\$3,137	Other	IS	
SP811-0281	SP811-0281	ISILON	R-SPR KIT - 32G BOOT DRIVE GEN 4	\$772	Each	21%	\$610	Other	IS	
SP812-0024	SP812-0024	ISILON	R-SPR KIT - X210 CHASSIS - 2U	\$11,422	Each	21%	\$9,023	Other	IS	
SP812-0026	SP812-0026	ISILON	R-SPR KIT - NL410 CHASSIS - 4U	\$10,995	Each	21%	\$8,686	Other	IS	
SP812-0027	SP812-0027	ISILON	R-SPR KIT - CHASSIS WITH WR PSU X410	\$20,793	Each	21%	\$16,426	Other	IS	
VSL-001-501	VSL-001-501	ISILON	ELA InsightIQ - 1TB License	\$0	Each	21%	\$0	Other	IS	
VSL-001-503-CF	VSL-001-503-CF	ISILON	TLA SMARTCONN ADV - 1 TB LICENSE GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-504-CF	VSL-001-504-CF	ISILON	TLA SMARTDEDUPE - 1 TB LICENSE GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-505-CF	VSL-001-505-CF	ISILON	TLA SMARTLOCK - 1 TB LICENSE GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-506-CF	VSL-001-506-CF	ISILON	TLA SMARTPOOLS - 1TB LICENSE GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-507-CF	VSL-001-507-CF	ISILON	TLA SMARTQUOTAS - 1 TB LICENSE GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-508-CF	VSL-001-508-CF	ISILON	TLA SNAPSHOTIQ - 1TB LICENSE GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-509-CF	VSL-001-509-CF	ISILON	TLA SYNCIO - 1TB LICENSE GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-510-CF	VSL-001-510-CF	ISILON	TLA VCENTER - 1TB LICENSE GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-511-CF	VSL-001-511-CF	ISILON	TLA BASIC BUNDLE 1TB LIC LICENSE GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-513-CF	VSL-001-513-CF	ISILON	TLA ENTERPR ADV BUNDLE 1TB LIC GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-514-CF	VSL-001-514-CF	ISILON	TLA ENTERPRISE BUNDLE 1TB LIC GEN5=CB	\$0	Each	21%	\$0	Other	IS	
VSL-001-515-CF	VSL-001-515-CF	ISILON	TLA OneFS OE T1 (X410/S210)=ID	\$0	Each	21%	\$0	Other	IS	
VSL-001-516-CF	VSL-001-516-CF	ISILON	TLA OneFS OE T2 (X210/NL410)=ID	\$0	Each	21%	\$0	Other	IS	
VSL-001-517-CF	VSL-001-517-CF	ISILON	TLA OneFS OE T3 (HD)=ID	\$0	Each	21%	\$0	Other	IS	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSL-001-522-CF	VSL-001-522-CF	ISILON	TLA CLOUDPOOLS FOR THIRD PARTY GEN5=CB	\$0	Each	21%	\$0	Other	IS
VSL-001-523-CF	VSL-001-523-CF	ISILON	TLA ONEFS T1 X410/S210 ENC + KEY MGT=CB	\$0	Each	21%	\$0	Other	IS
VSL-001-524-CF	VSL-001-524-CF	ISILON	TLA ONEFS T2 X210/NL410 ENC + KEY MGT=CB	\$0	Each	21%	\$0	Other	IS
VSL-001-525-CF	VSL-001-525-CF	ISILON	TLA ONEFS T3 HD400 ENC + KEY MGT=CB	\$0	Each	21%	\$0	Other	IS
VSL3-001-521	VSL3-001-521	ISILON	TLA IsilonSD Edge 3-6 Node / 36TB=ID	\$0	Each	21%	\$0	Other	IS
X200-SATA-001	X200-SATA-001	ISILON	X200-6T/12G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-002	X200-SATA-002	ISILON	X200-6T/12G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-003	X200-SATA-003	ISILON	X200-6T/24G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-004	X200-SATA-004	ISILON	X200-6T/24G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-005	X200-SATA-005	ISILON	X200-6T/48G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-006	X200-SATA-006	ISILON	X200-6T/48G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S01	X200-SATA-S01	ISILON	X200-5.5T+200G SSD/6G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S02	X200-SATA-S02	ISILON	X200-5.5T+200G SSD/6G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S03	X200-SATA-S03	ISILON	X200-5.5T+200G SSD/12G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S04	X200-SATA-S04	ISILON	X200-5.5T+200G SSD/12G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S05	X200-SATA-S05	ISILON	X200-5.5T+200G SSD/24G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S06	X200-SATA-S06	ISILON	X200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S07	X200-SATA-S07	ISILON	X200-5.5T+200G SSD/48G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S08	X200-SATA-S08	ISILON	X200-5.5T+200G SSD/48G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S09	X200-SATA-S09	ISILON	X200-3T+1.2T SSD/6G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S10	X200-SATA-S10	ISILON	X200-3T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S11	X200-SATA-S11	ISILON	X200-3T+1.2T SSD/12G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S12	X200-SATA-S12	ISILON	X200-3T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S13	X200-SATA-S13	ISILON	X200-3T+1.2T SSD/24G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S14	X200-SATA-S14	ISILON	X200-3T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S15	X200-SATA-S15	ISILON	X200-3T+1.2T SSD/48G/4x1GE	\$0	Each	21%	\$0	Other	IS
X200-SATA-S16	X200-SATA-S16	ISILON	X200-3T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS
X210-SAS-E02	X210-SAS-E02	ISILON	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE	\$110,562	Each	21%	\$87,344	Other	IS
X210-SAS-E02-HO	X210-SAS-E02-HO	ISILON	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE/HO	\$72,289	Each	21%	\$57,108	Other	IS
X210-SAS-E03	X210-SAS-E03	ISILON	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE	\$113,234	Each	21%	\$89,455	Other	IS
X210-SAS-E03-HO	X210-SAS-E03-HO	ISILON	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE/HO	\$73,570	Each	21%	\$58,120	Other	IS
X210-SAS-E05	X210-SAS-E05	ISILON	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$161,537	Each	21%	\$127,614	Other	IS
X210-SAS-E05-HO	X210-SAS-E05-HO	ISILON	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1GE/HO	\$109,307	Each	21%	\$86,353	Other	IS
X210-SAS-E06	X210-SAS-E06	ISILON	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$163,576	Each	21%	\$129,225	Other	IS
X210-SAS-E06-HO	X210-SAS-E06-HO	ISILON	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE/HO	\$111,060	Each	21%	\$87,737	Other	IS
X210-SAS-E08	X210-SAS-E08	ISILON	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE	\$88,760	Each	21%	\$70,120	Other	IS
X210-SAS-E08-HO	X210-SAS-E08-HO	ISILON	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE/HO	\$54,955	Each	21%	\$43,414	Other	IS
X210-SAS-E09	X210-SAS-E09	ISILON	X210-33T+800G SSD-SED/48G/2x10GE 2x1GE	\$91,452	Each	21%	\$72,247	Other	IS
X210-SAS-E09-HO	X210-SAS-E09-HO	ISILON	X210-33T+800G SSD-SED/48G/2x10GE 2x1GE/HO	\$56,170	Each	21%	\$44,374	Other	IS
X210-SAS-E11	X210-SAS-E11	ISILON	X210-36T SED/24G/2x10GE 2x1GE	\$65,645	Each	21%	\$51,860	Other	IS
X210-SAS-E11-HO	X210-SAS-E11-HO	ISILON	X210-36T SED/24G/2x10GE 2x1GE/HO	\$37,662	Each	21%	\$29,753	Other	IS
X210-SAS-E12	X210-SAS-E12	ISILON	X210-36T SED/48G/2x10GE 2x1GE	\$68,657	Each	21%	\$54,239	Other	IS
X210-SAS-E12-HO	X210-SAS-E12-HO	ISILON	X210-36T SED/48G/2x10GE 2x1GE/HO	\$38,770	Each	21%	\$30,628	Other	IS
X210-SAS-E14	X210-SAS-E14	ISILON	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	\$115,949	Each	21%	\$91,600	Other	IS
X210-SAS-E14-HO	X210-SAS-E14-HO	ISILON	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE/HO	\$74,946	Each	21%	\$59,207	Other	IS
X210-SAS-E15	X210-SAS-E15	ISILON	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	\$117,982	Each	21%	\$93,206	Other	IS
X210-SAS-E15-HO	X210-SAS-E15-HO	ISILON	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE/HO	\$76,260	Each	21%	\$60,245	Other	IS
X210-SAS-E17	X210-SAS-E17	ISILON	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE	\$95,298	Each	21%	\$75,285	Other	IS
X210-SAS-E17-HO	X210-SAS-E17-HO	ISILON	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE/HO	\$57,604	Each	21%	\$45,507	Other	IS
X210-SAS-E18	X210-SAS-E18	ISILON	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	\$97,376	Each	21%	\$76,927	Other	IS
X210-SAS-E18-HO	X210-SAS-E18-HO	ISILON	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE/HO	\$58,860	Each	21%	\$46,499	Other	IS
X210-SAS-E20	X210-SAS-E20	ISILON	X210-48T SED/24G/2x10GE 2x1GE	\$70,362	Each	21%	\$55,586	Other	IS
X210-SAS-E20-HO	X210-SAS-E20-HO	ISILON	X210-48T SED/24G/2x10GE 2x1GE/HO	\$40,299	Each	21%	\$31,836	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	
X210-SAS-E21	X210-SAS-E21	ISILON	X210-48T SED/48G/2x10GE 2x1GE	\$72,388	Each	21%	\$57,187	Other	IS
X210-SAS-E21-HO	X210-SAS-E21-HO	ISILON	X210-48T SED/48G/2x10GE 2x1GE/HO	\$41,460	Each	21%	\$32,753	Other	IS
X210-SATA-003	X210-SATA-003	ISILON	X210-12T/24G/2x10GE 2x1GE	\$29,278	Each	21%	\$23,130	Other	IS
X210-SATA-003-HO	X210-SATA-003-HO	ISILON	X210-12T/24G/2x10GE 2x1GE/HO	\$23,999	Each	21%	\$18,959	Other	IS
X210-SATA-004	X210-SATA-004	ISILON	X210-12T/48G/2x10GE 2x1GE	\$30,271	Each	21%	\$23,914	Other	IS
X210-SATA-004-HO	X210-SATA-004-HO	ISILON	X210-12T/48G/2x10GE 2x1GE/HO	\$24,792	Each	21%	\$19,586	Other	IS
X210-SATA-006	X210-SATA-006	ISILON	X210-24T/24G/2x10GE 2x1GE	\$42,663	Each	21%	\$33,704	Other	IS
X210-SATA-006-HO	X210-SATA-006-HO	ISILON	X210-24T/24G/2x10GE 2x1GE/HO	\$25,088	Each	21%	\$19,820	Other	IS
X210-SATA-007	X210-SATA-007	ISILON	X210-24T/48G/2x10GE 2x1GE	\$43,859	Each	21%	\$34,649	Other	IS
X210-SATA-007-HO	X210-SATA-007-HO	ISILON	X210-24T/48G/2x10GE 2x1GE/HO	\$25,893	Each	21%	\$20,448	Other	IS
X210-SATA-008	X210-SATA-008	ISILON	X210-24T/6GB/2x10GE 2x1GE	\$26,827	Each	21%	\$21,193	Other	IS
X210-SATA-010	X210-SATA-010	ISILON	X210-36T/24G/2x10GE 2x1GE	\$49,667	Each	21%	\$39,237	Other	IS
X210-SATA-010-HO	X210-SATA-010-HO	ISILON	X210-36T/24G/2x10GE 2x1GE/HO	\$30,130	Each	21%	\$23,803	Other	IS
X210-SATA-011	X210-SATA-011	ISILON	X210-36T/48G/2x10GE 2x1GE	\$51,946	Each	21%	\$41,037	Other	IS
X210-SATA-011-HO	X210-SATA-011-HO	ISILON	X210-36T/48G/2x10GE 2x1GE/HO	\$31,016	Each	21%	\$24,503	Other	IS
X210-SATA-012	X210-SATA-012	ISILON	X210-36T/6GB/2x10GE 2x1GE	\$47,974	Each	21%	\$37,899	Other	IS
X210-SATA-014	X210-SATA-014	ISILON	X210-48T/48G/2x10GE 2x1GE	\$57,910	Each	21%	\$45,749	Other	IS
X210-SATA-014-HO	X210-SATA-014-HO	ISILON	X210-48T/48G/2x10GE 2x1GE/HO	\$33,168	Each	21%	\$26,203	Other	IS
X210-SATA-015	X210-SATA-015	ISILON	X210-48T/24G/2x10GE 2x1GE	\$56,289	Each	21%	\$44,468	Other	IS
X210-SATA-015-HO	X210-SATA-015-HO	ISILON	X210-48T/24G/2x10GE 2x1GE/HO	\$32,239	Each	21%	\$25,469	Other	IS
X210-SATA-S01	X210-SATA-S01	ISILON	X210-11T+200G SSD/6GB/2x10GE 2x1GE	\$38,680	Each	21%	\$30,557	Other	IS
X210-SATA-S03	X210-SATA-S03	ISILON	X210-11T+200G SSD/24G/2x10GE 2x1GE	\$38,909	Each	21%	\$30,738	Other	IS
X210-SATA-S03-HO	X210-SATA-S03-HO	ISILON	X210-11T+200G SSD/24G/2x10GE 2x1GE/HO	\$27,553	Each	21%	\$21,767	Other	IS
X210-SATA-S04	X210-SATA-S04	ISILON	X210-11T+200G SSD/48G/2x10GE 2x1GE	\$41,286	Each	21%	\$32,618	Other	IS
X210-SATA-S04-HO	X210-SATA-S04-HO	ISILON	X210-11T+200G SSD/48G/2x10GE 2x1GE/HO	\$28,382	Each	21%	\$22,422	Other	IS
X210-SATA-S07	X210-SATA-S07	ISILON	X210-11T+800G SSD/24G/2x10GE 2x1GE	\$53,794	Each	21%	\$42,497	Other	IS
X210-SATA-S07-HO	X210-SATA-S07-HO	ISILON	X210-11T+800G SSD/24G/2x10GE 2x1GE/HO	\$37,807	Each	21%	\$29,868	Other	IS
X210-SATA-S08	X210-SATA-S08	ISILON	X210-11T+800G SSD/48G/2x10GE 2x1GE	\$55,538	Each	21%	\$43,875	Other	IS
X210-SATA-S08-HO	X210-SATA-S08-HO	ISILON	X210-11T+800G SSD/48G/2x10GE 2x1GE/HO	\$38,712	Each	21%	\$30,582	Other	IS
X210-SATA-S10	X210-SATA-S10	ISILON	X210-12T+1.2 T SSD/48G/2x10GE 2x1GE	\$75,883	Each	21%	\$59,948	Other	IS
X210-SATA-S12	X210-SATA-S12	ISILON	X210-12T+4.8T SSD/24G/2x10GE 2x1GE	\$153,671	Each	21%	\$121,400	Other	IS
X210-SATA-S13	X210-SATA-S13	ISILON	X210-12T+4.8T SSD/48G/2x10GE 2x1GE	\$155,232	Each	21%	\$122,633	Other	IS
X210-SATA-S14	X210-SATA-S14	ISILON	X210-18T+1.2T SSD/24G/2x10GE 2x1GE	\$75,650	Each	21%	\$59,764	Other	IS
X210-SATA-S15	X210-SATA-S15	ISILON	X210-18T+1.2T SSD/48G/2x10GE 2x1GE	\$76,812	Each	21%	\$60,681	Other	IS
X210-SATA-S18	X210-SATA-S18	ISILON	X210-20T+400G SSD/24G/2x10GE 2x1GE	\$49,390	Each	21%	\$39,018	Other	IS
X210-SATA-S18-HO	X210-SATA-S18-HO	ISILON	X210-20T+400G SSD/24G/2x10GE 2x1GE/HO	\$32,267	Each	21%	\$25,491	Other	IS
X210-SATA-S19	X210-SATA-S19	ISILON	X210-20T+400G SSD/48G/2x10GE 2x1GE	\$51,733	Each	21%	\$40,869	Other	IS
X210-SATA-S19-HO	X210-SATA-S19-HO	ISILON	X210-20T+400G SSD/48G/2x10GE 2x1GE/HO	\$33,133	Each	21%	\$26,175	Other	IS
X210-SATA-S21	X210-SATA-S21	ISILON	X210-22T+800G SSD/24G/2x10GE 2x1GE	\$60,869	Each	21%	\$48,087	Other	IS
X210-SATA-S21-HO	X210-SATA-S21-HO	ISILON	X210-22T+800G SSD/24G/2x10GE 2x1GE/HO	\$38,898	Each	21%	\$30,729	Other	IS
X210-SATA-S22	X210-SATA-S22	ISILON	X210-22T+800G SSD/48G/2x10GE 2x1GE	\$62,008	Each	21%	\$48,986	Other	IS
X210-SATA-S22-HO	X210-SATA-S22-HO	ISILON	X210-22T+800G SSD/48G/2x10GE 2x1GE/HO	\$39,803	Each	21%	\$31,444	Other	IS
X210-SATA-S23	X210-SATA-S23	ISILON	X210-27T+600G SSD/6GB/2x10GE 2x1GE	\$60,846	Each	21%	\$48,068	Other	IS
X210-SATA-S25	X210-SATA-S25	ISILON	X210-27T+600G SSD/24G/2x10GE 2x1GE	\$60,924	Each	21%	\$48,130	Other	IS
X210-SATA-S26	X210-SATA-S26	ISILON	X210-27T+600G SSD/48G/2x10GE 2x1GE	\$63,452	Each	21%	\$50,127	Other	IS
X210-SATA-S26-HO	X210-SATA-S26-HO	ISILON	X210-27T+600G SSD/48G/2x10GE 2x1GE/HO	\$41,517	Each	21%	\$32,798	Other	IS
X210-SATA-S28	X210-SATA-S28	ISILON	X210-33T+800G SSD/24G/2x10GE 2x1GE	\$69,562	Each	21%	\$54,954	Other	IS
X210-SATA-S28-HO	X210-SATA-S28-HO	ISILON	X210-33T+800G SSD/24G/2x10GE 2x1GE/HO	\$43,964	Each	21%	\$34,732	Other	IS
X210-SATA-S29	X210-SATA-S29	ISILON	X210-33T+800G SSD/48G/2x10GE 2x1GE	\$71,249	Each	21%	\$56,287	Other	IS
X210-SATA-S29-HO	X210-SATA-S29-HO	ISILON	X210-33T+800G SSD/48G/2x10GE 2x1GE/HO	\$44,936	Each	21%	\$35,499	Other	IS
X210-SATA-S32	X210-SATA-S32	ISILON	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$68,912	Each	21%	\$54,440	Other	IS
X210-SATA-S32-HO	X210-SATA-S32-HO	ISILON	X210-6T+1.2T SSD/24G/2x10GE 2x1GE/HO	\$45,594	Each	21%	\$36,019	Other	IS
X210-SATA-S33	X210-SATA-S33	ISILON	X210-6T+1.2T SSD/48G/2x10GE 2x1GE	\$70,075	Each	21%	\$55,359	Other	IS
X210-SATA-S34	X210-SATA-S34	ISILON	X210-32T+3.2T SSD/24G/2x10GE 2x1GE	\$129,229	Each	21%	\$102,091	Other	IS
X210-SATA-S35	X210-SATA-S35	ISILON	X210-32T+3.2T SSD/48G/2x10GE 2x1GE	\$130,860	Each	21%	\$103,379	Other	IS
X210-SATA-S37	X210-SATA-S37	ISILON	X210-20T+1.6T SSD/24G/2x10GE 2x1GE	\$77,691	Each	21%	\$61,376	Other	IS
X210-SATA-S38	X210-SATA-S38	ISILON	X210-20T+1.6T SSD/48G/2x10GE 2x1GE	\$78,572	Each	21%	\$62,072	Other	IS
X210-SATA-S40	X210-SATA-S40	ISILON	X210-30T+1.6T SSD/24G/2x10GE 2x1GE	\$86,765	Each	21%	\$68,544	Other	IS
X210-SATA-S41	X210-SATA-S41	ISILON	X210-30T+1.6T SSD/48G/2x10GE 2x1GE	\$88,324	Each	21%	\$69,776	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
X210-SATA-S41-HO	X210-SATA-S41-HO	ISILON	X210-30T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$58,856	Each	21%	\$46,496	Other	IS	
X210-SATA-S43	X210-SATA-S43	ISILON	X210-44T+800G SSD/24G/2x10GE 2x1GE	\$76,238	Each	21%	\$60,228	Other	IS	
X210-SATA-S43-HO	X210-SATA-S43-HO	ISILON	X210-44T+800G SSD/24G/2x10GE 2x1GE/HO	\$46,083	Each	21%	\$36,406	Other	IS	
X210-SATA-S44	X210-SATA-S44	ISILON	X210-44T+800G SSD/48G/2x10GE 2x1GE	\$77,901	Each	21%	\$61,542	Other	IS	
X210-SATA-S44-HO	X210-SATA-S44-HO	ISILON	X210-44T+800G SSD/48G/2x10GE 2x1GE/HO	\$47,088	Each	21%	\$37,200	Other	IS	
X210-SATA-S46	X210-SATA-S46	ISILON	X210-40T+1.6T SSD/24G/2x10GE 2x1GE	\$92,759	Each	21%	\$73,280	Other	IS	
X210-SATA-S46-HO	X210-SATA-S46-HO	ISILON	X210-40T+1.6T SSD/24G/2x10GE 2x1GE	\$59,957	Each	21%	\$47,366	Other	IS	
X210-SATA-S47	X210-SATA-S47	ISILON	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	\$94,385	Each	21%	\$74,564	Other	IS	
X210-SATA-S47-HO	X210-SATA-S47-HO	ISILON	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	\$61,008	Each	21%	\$48,196	Other	IS	
X210-SATA-S49	X210-SATA-S49	ISILON	X210-10T+1.6T SSD/24G/2x10GE 2x1GE	\$70,892	Each	21%	\$56,005	Other	IS	
X210-SATA-S50	X210-SATA-S50	ISILON	X210-10T+1.6T SSD/48G/2x10GE 2x1GE	\$72,536	Each	21%	\$57,303	Other	IS	
X400-SATA-S22	X400-SATA-S22	ISILON	X400-32T+400G SSD/24G/4x1GE	\$0	Each	21%	\$0	Other	IS	
X400-SATA-S23	X400-SATA-S23	ISILON	X400-32T+400G SSD/24G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS	
X400-SATA-S34	X400-SATA-S34	ISILON	X400-32T+400G SSD/48G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS	
X400-SATA-S35	X400-SATA-S35	ISILON	X400-32T+400G SSD/96G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS	
X400-SATA-S44	X400-SATA-S44	ISILON	X400-32T+400G SSD/48G/4x1GE	\$0	Each	21%	\$0	Other	IS	
X400-SATA-S45	X400-SATA-S45	ISILON	X400-32T+400G SSD/96G/4x1GE	\$0	Each	21%	\$0	Other	IS	
X400-SATA-S46	X400-SATA-S46	ISILON	X400-32T+400G SSD/192G/4x1GE	\$0	Each	21%	\$0	Other	IS	
X400-SATA-S47	X400-SATA-S47	ISILON	X400-32T+400G SSD/192G/2x10GE SFP+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E01	X410-SAS-E01	ISILON	X410-144T SED/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E01-HO	X410-SAS-E01-HO	ISILON	X410-144T SED/64G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E02	X410-SAS-E02	ISILON	X410-144T SED/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E02-HO	X410-SAS-E02-HO	ISILON	X410-144T SED/32G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E03	X410-SAS-E03	ISILON	X410-144T SED/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E03-HO	X410-SAS-E03-HO	ISILON	X410-144T SED/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E04	X410-SAS-E04	ISILON	X410-144T SED/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E04-HO	X410-SAS-E04-HO	ISILON	X410-144T SED/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E05	X410-SAS-E05	ISILON	X410-136T+1.6T SSD-SED/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E05-HO	X410-SAS-E05-HO	ISILON	X410-136T/1.6T SSD-SED/32G/2x10GE 2x1/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E06	X410-SAS-E06	ISILON	X410-136T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E06-HO	X410-SAS-E06-HO	ISILON	X410-136T/1.6T SSD-SED/64G/2x10GE 2x1/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E07	X410-SAS-E07	ISILON	X410-136T+1.6T SSD-SED/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E07-HO	X410-SAS-E07-HO	ISILON	X410-136T/1.6T SSD-SED/128G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E08	X410-SAS-E08	ISILON	X410-136T+1.6T SSD-SED/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E08-HO	X410-SAS-E08-HO	ISILON	X410-136T/1.6T SSD-SED/256G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E09	X410-SAS-E09	ISILON	X410-128T+3.2T SSD-SED/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E09-HO	X410-SAS-E09-HO	ISILON	X410-128T/3.2T SSD-SED/32G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E10	X410-SAS-E10	ISILON	X410-128T+3.2T SSD-SED/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E100	X410-SAS-E100	ISILON	X410-144T SED/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E101	X410-SAS-E101	ISILON	X410-144T SED/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E102	X410-SAS-E102	ISILON	X410-90T+4.8T SSD-SED/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E103	X410-SAS-E103	ISILON	X410-90T+4.8T SSD-SED/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E104	X410-SAS-E104	ISILON	X410-90T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E105	X410-SAS-E105	ISILON	X410-90T+9.6T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E106	X410-SAS-E106	ISILON	X410-90T+9.6T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E107	X410-SAS-E107	ISILON	X410-90T+9.6T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E108	X410-SAS-E108	ISILON	X410-96T+3.2T SSD-SED/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E109	X410-SAS-E109	ISILON	X410-96T+3.2T SSD-SED/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E10-HO	X410-SAS-E10-HO	ISILON	X410-128T/3.2T SSD-SED/64G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E11	X410-SAS-E11	ISILON	X410-128T+3.2T SSD-SED/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E110	X410-SAS-E110	ISILON	X410-96T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E111	X410-SAS-E111	ISILON	X410-96T+6.4T SSD-SED/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E112	X410-SAS-E112	ISILON	X410-96T+6.4T SSD-SED/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E113	X410-SAS-E113	ISILON	X410-96T+6.4T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)			0-100	Calculated Column	L(Column I\Column K)	
				Base price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)	
X410-SAS-E114	X410-SAS-E114	ISILON	X410-99T+4.8T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E115	X410-SAS-E115	ISILON	X410-99T+4.8T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E116	X410-SAS-E116	ISILON	X410-99T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E11-HO	X410-SAS-E11-HO	ISILON	X410-128T/3.2T SSD-SED/128G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E12	X410-SAS-E12	ISILON	X410-128T+3.2T SSD-SED/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E12-HO	X410-SAS-E12-HO	ISILON	X410-128T/3.2T SSD-SED/256G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E13	X410-SAS-E13	ISILON	X410-120T+4.8T SSD-SED/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E13-HO	X410-SAS-E13-HO	ISILON	X410-120T/4.8T SSD-SED/32G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E14	X410-SAS-E14	ISILON	X410-120T+4.8T SSD-SED/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E14-HO	X410-SAS-E14-HO	ISILON	X410-120T/4.8T SSD-SED/64G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E15	X410-SAS-E15	ISILON	X410-120T+4.8T SSD-SED/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E15-HO	X410-SAS-E15-HO	ISILON	X410-120T/4.8T SSD-SED/128G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E16	X410-SAS-E16	ISILON	X410-120T+4.8T SSD-SED/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E16-HO	X410-SAS-E16-HO	ISILON	X410-120T/4.8T SSD-SED/256G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E17	X410-SAS-E17	ISILON	X410-108T SED/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E17-HO	X410-SAS-E17-HO	ISILON	X410-108T SED/32G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E18	X410-SAS-E18	ISILON	X410-108T SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E18-HO	X410-SAS-E18-HO	ISILON	X410-108T SED/64G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E19	X410-SAS-E19	ISILON	X410-108T SED/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E19-HO	X410-SAS-E19-HO	ISILON	X410-108T SED/128/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E20	X410-SAS-E20	ISILON	X410-108T SED/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E20-HO	X410-SAS-E20-HO	ISILON	X410-108T SED/256/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E21	X410-SAS-E21	ISILON	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E21-HO	X410-SAS-E21-HO	ISILON	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E22	X410-SAS-E22	ISILON	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E22-HO	X410-SAS-E22-HO	ISILON	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E23	X410-SAS-E23	ISILON	X410-102T+1.6T SSD-SED/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E23-HO	X410-SAS-E23-HO	ISILON	X410-102T+1.6T SSD-SED/128/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E24	X410-SAS-E24	ISILON	X410-102T+1.6T SSD-SED/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E24-HO	X410-SAS-E24-HO	ISILON	X410-102T+1.6T SSD-SED/256/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E25	X410-SAS-E25	ISILON	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E25-HO	X410-SAS-E25-HO	ISILON	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E26	X410-SAS-E26	ISILON	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E26-HO	X410-SAS-E26-HO	ISILON	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E27	X410-SAS-E27	ISILON	X410-96T+3.2T SSD-SED/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E27-HO	X410-SAS-E27-HO	ISILON	X410-96T+3.2T SSD-SED/128/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E28	X410-SAS-E28	ISILON	X410-96T+3.2T SSD-SED/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E28-HO	X410-SAS-E28-HO	ISILON	X410-96T+3.2T SSD-SED/256/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E29	X410-SAS-E29	ISILON	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E29-HO	X410-SAS-E29-HO	ISILON	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E30	X410-SAS-E30	ISILON	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E30-HO	X410-SAS-E30-HO	ISILON	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E31	X410-SAS-E31	ISILON	X410-90T+4.8T SSD-SED/128/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E31-HO	X410-SAS-E31-HO	ISILON	X410-90T+4.8T SSD-SED/128/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E32	X410-SAS-E32	ISILON	X410-90T+4.8T SSD-SED/256/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E32-HO	X410-SAS-E32-HO	ISILON	X410-90T+4.8T SSD-SED/256/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E33	X410-SAS-E33	ISILON	X410-102T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E34	X410-SAS-E34	ISILON	X410-102T+3.2T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E34-HO	X410-SAS-E34-HO	ISILON	X410-102T+3.2T SSD-SED/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E35	X410-SAS-E35	ISILON	X410-102T+3.2T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E36	X410-SAS-E36	ISILON	X410-105T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E37	X410-SAS-E37	ISILON	X410-105T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E38	X410-SAS-E38	ISILON	X410-105T+1.6T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E39	X410-SAS-E39	ISILON	X410-120T+9.6T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E40	X410-SAS-E40	ISILON	X410-120T+9.6T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E41	X410-SAS-E41	ISILON	X410-120T+9.6T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E42	X410-SAS-E42	ISILON	X410-128T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E43	X410-SAS-E43	ISILON	X410-128T+6.4T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	
X410-SAS-E44	X410-SAS-E44	ISILON	X410-128T+6.4T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SAS-E45	X410-SAS-E45	ISILON	X410-132T+4.8T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E46	X410-SAS-E46	ISILON	X410-132T+4.8T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E47	X410-SAS-E47	ISILON	X410-132T+4.8T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E48	X410-SAS-E48	ISILON	X410-136T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E49	X410-SAS-E49	ISILON	X410-136T+3.2T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E49-HO	X410-SAS-E49-HO	ISILON	X410-136T+3.2T SSD-SED/128G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SAS-E50	X410-SAS-E50	ISILON	X410-136T+3.2T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E51	X410-SAS-E51	ISILON	X410-140T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E52	X410-SAS-E52	ISILON	X410-140T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E52-HO	X410-SAS-E52-HO	ISILON	X410-140T+1.6T SSD-SED/128G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SAS-E53	X410-SAS-E53	ISILON	X410-140T+1.6T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E53-HO	X410-SAS-E53-HO	ISILON	X410-140T+1.6T SSD-SED/256G/2x10GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SAS-E54	X410-SAS-E54	ISILON	X410-90T+9.6T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E55	X410-SAS-E55	ISILON	X410-90T+9.6T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E56	X410-SAS-E56	ISILON	X410-90T+9.6T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E57	X410-SAS-E57	ISILON	X410-96T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E58	X410-SAS-E58	ISILON	X410-96T+6.4T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E59	X410-SAS-E59	ISILON	X410-96T+6.4T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E60	X410-SAS-E60	ISILON	X410-99T+4.8T SSD-SED/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E61	X410-SAS-E61	ISILON	X410-99T+4.8T SSD-SED/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E62	X410-SAS-E62	ISILON	X410-99T+4.8T SSD-SED/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E63	X410-SAS-E63	ISILON	X410-102T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E64	X410-SAS-E64	ISILON	X410-102T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E65	X410-SAS-E65	ISILON	X410-102T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E66	X410-SAS-E66	ISILON	X410-102T+3.2T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E67	X410-SAS-E67	ISILON	X410-102T+3.2T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E68	X410-SAS-E68	ISILON	X410-102T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E69	X410-SAS-E69	ISILON	X410-105T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E70	X410-SAS-E70	ISILON	X410-105T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E70-HO	X410-SAS-E70-HO	ISILON	X410-105T+1.6T SSD-SED/256G/2x40GE-HO	\$0	Each	21%	\$0	Other	IS
X410-SAS-E71	X410-SAS-E71	ISILON	X410-105T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E72	X410-SAS-E72	ISILON	X410-108T SED/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E73	X410-SAS-E73	ISILON	X410-108T SED/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E74	X410-SAS-E74	ISILON	X410-108T SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E75	X410-SAS-E75	ISILON	X410-120T/4.8T SSD-SED/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E76	X410-SAS-E76	ISILON	X410-120T/4.8T SSD-SED/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E77	X410-SAS-E77	ISILON	X410-120T/4.8T SSD-SED/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E78	X410-SAS-E78	ISILON	X410-120T+9.6T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E79	X410-SAS-E79	ISILON	X410-120T+9.6T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E80	X410-SAS-E80	ISILON	X410-120T+9.6T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E81	X410-SAS-E81	ISILON	X410-128T/3.2T SSD-SED/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E82	X410-SAS-E82	ISILON	X410-128T/3.2T SSD-SED/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E83	X410-SAS-E83	ISILON	X410-128T/3.2T SSD-SED/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E84	X410-SAS-E84	ISILON	X410-128T+6.4T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E85	X410-SAS-E85	ISILON	X410-128T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E86	X410-SAS-E86	ISILON	X410-128T+6.4T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E87	X410-SAS-E87	ISILON	X410-132T+4.8T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E88	X410-SAS-E88	ISILON	X410-132T+4.8T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E89	X410-SAS-E89	ISILON	X410-132T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SAS-E90	X410-SAS-E90	ISILON	X410-136T/1.6T SSD-SED/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E91	X410-SAS-E91	ISILON	X410-136T/1.6T SSD-SED/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E92	X410-SAS-E92	ISILON	X410-136T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E93	X410-SAS-E93	ISILON	X410-136T+3.2T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E94	X410-SAS-E94	ISILON	X410-136T+3.2T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E95	X410-SAS-E95	ISILON	X410-136T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E96	X410-SAS-E96	ISILON	X410-140T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E97	X410-SAS-E97	ISILON	X410-140T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E98	X410-SAS-E98	ISILON	X410-140T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SAS-E99	X410-SAS-E99	ISILON	X410-144T SED/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-001	X410-SATA-001	ISILON	X410-72T/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-002	X410-SATA-002	ISILON	X410-72T/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-002-HO	X410-SATA-002-HO	ISILON	X410-72T/64G/2x10GE/2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-003	X410-SATA-003	ISILON	X410-72T/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-004	X410-SATA-004	ISILON	X410-144T/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-004-HO	X410-SATA-004-HO	ISILON	X410-144T/64G/2x10GE 2x1GE HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-005	X410-SATA-005	ISILON	X410-144T/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-006	X410-SATA-006	ISILON	X410-144T/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-006-HO	X410-SATA-006-HO	ISILON	X410-144T/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-007	X410-SATA-007	ISILON	X410-144T/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-007-HO	X410-SATA-007-HO	ISILON	X410-144T/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-008	X410-SATA-008	ISILON	X410-72T/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-008-HO	X410-SATA-008-HO	ISILON	X410-72T/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-009	X410-SATA-009	ISILON	X410-108T/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-010	X410-SATA-010	ISILON	X410-108T/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-011	X410-SATA-011	ISILON	X410-108T/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-012	X410-SATA-012	ISILON	X410-144T/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-013	X410-SATA-013	ISILON	X410-144T/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-014	X410-SATA-014	ISILON	X410-144T/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-015	X410-SATA-015	ISILON	X410-36T/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-016	X410-SATA-016	ISILON	X410-36T/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-017	X410-SATA-017	ISILON	X410-36T/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-018	X410-SATA-018	ISILON	X410-72T/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-019	X410-SATA-019	ISILON	X410-72T/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-020	X410-SATA-020	ISILON	X410-72T/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-LP006	X410-SATA-LP006	ISILON	X410-144T/128G/2x10GE/2x1GE/LP	\$0	Each	21%	\$0	Other	IS
X410-SATA-LP008	X410-SATA-LP008	ISILON	X410-72T/256G/2x10GE/2x1GE/LP	\$0	Each	21%	\$0	Other	IS
X410-SATA-LPS04	X410-SATA-LPS04	ISILON	X410-70T/800G SSD/128G/2x10GE/2x1GE/LP	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
X410-SATA-LPS13	X410-SATA-LPS13	ISILON	X410-136T/1.6T SSD/256G/2x10GE 2x1GE/LP	\$0	Each	21%	\$0	Other	IS
X410-SATA-LPS37	X410-SATA-LPS37	ISILON	X410-108T/256G/2x10GE/2x1GE/LP	\$0	Each	21%	\$0	Other	IS
X410-SATA-S01	X410-SATA-S01	ISILON	X410-64T/3.2T SSD/64G/2x10GE SFP 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S02	X410-SATA-S02	ISILON	X410-70T+800G SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S03	X410-SATA-S03	ISILON	X410-70T+800G SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S03-HO	X410-SATA-S03-HO	ISILON	X410-70T/800G SSD/64G/2x10GE/2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S04	X410-SATA-S04	ISILON	X410-70T+800G SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S04-HO	X410-SATA-S04-HO	ISILON	X410-70T+800G SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S05	X410-SATA-S05	ISILON	X410-68T+1.6T SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S06	X410-SATA-S06	ISILON	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S06-HO	X410-SATA-S06-HO	ISILON	X410-68T/1.6T SSD/64G/2x10GE/2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S07	X410-SATA-S07	ISILON	X410-68T+1.6T SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S07-HO	X410-SATA-S07-HO	ISILON	X410-68T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S08	X410-SATA-S08	ISILON	X410-64T+3.2T SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S09	X410-SATA-S09	ISILON	X410-64T+3.2T SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S09-HO	X410-SATA-S09-HO	ISILON	X410-64T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S10	X410-SATA-S10	ISILON	X410-136T+1.6T SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S100	X410-SATA-S100	ISILON	X410-140T+1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S100-HO	X410-SATA-S100-HO	ISILON	X410-140T+1.6T SSD/64G/2x10GE 2x1GE HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S101	X410-SATA-S101	ISILON	X410-140T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S101-HO	X410-SATA-S101-HO	ISILON	X410-140T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S102	X410-SATA-S102	ISILON	X410-140T+1.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S102-HO	X410-SATA-S102-HO	ISILON	X410-140T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S103	X410-SATA-S103	ISILON	X410-136T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S103-HO	X410-SATA-S103-HO	ISILON	X410-136T+3.2T SSD/64G/2x10GE 2x1GE HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S104	X410-SATA-S104	ISILON	X410-136T+3.2T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S104-HO	X410-SATA-S104-HO	ISILON	X410-136T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S105	X410-SATA-S105	ISILON	X410-136T+3.2T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S105-HO	X410-SATA-S105-HO	ISILON	X410-136T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S106	X410-SATA-S106	ISILON	X410-132T+4.8T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S107	X410-SATA-S107	ISILON	X410-132T+4.8T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S107-HO	X410-SATA-S107-HO	ISILON	X410-132T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S108	X410-SATA-S108	ISILON	X410-132T+4.8T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S108-HO	X410-SATA-S108-HO	ISILON	X410-132T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S109	X410-SATA-S109	ISILON	X410-128T+6.4T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S11	X410-SATA-S11	ISILON	X410-136T+1.6T SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S110	X410-SATA-S110	ISILON	X410-128T+6.4T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S111	X410-SATA-S111	ISILON	X410-128T+6.4T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SATA-S112	X410-SATA-S112	ISILON	X410-120T+9.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S113	X410-SATA-S113	ISILON	X410-120T+9.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S114	X410-SATA-S114	ISILON	X410-120T+9.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S114-HO	X410-SATA-S114-HO	ISILON	X410-120T+9.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S115	X410-SATA-S115	ISILON	X410-102T+800G SSD/32G/2x10GE/2x1GE	\$144,755	Each	21%	\$114,356	Other	IS
X410-SATA-S116	X410-SATA-S116	ISILON	X410-210T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S116-HO	X410-SATA-S116-HO	ISILON	X410-210T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S117	X410-SATA-S117	ISILON	X410-140T+400G SSD/64G/2x10GE 2x1GE	\$174,393	Each	21%	\$137,770	Other	IS
X410-SATA-S118	X410-SATA-S118	ISILON	X410-105T+1.6T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S119	X410-SATA-S119	ISILON	X410-105T+1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S11-HO	X410-SATA-S11-HO	ISILON	X410-136T/1.6T SSD/64G/2x10GE/2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S12	X410-SATA-S12	ISILON	X410-136T+1.6T SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S120	X410-SATA-S120	ISILON	X410-105T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S120-HO	X410-SATA-S120-HO	ISILON	X410-105T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S121	X410-SATA-S121	ISILON	X410-105T+1.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S121-HO	X410-SATA-S121-HO	ISILON	X410-105T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S122	X410-SATA-S122	ISILON	X410-102T+3.2T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S123	X410-SATA-S123	ISILON	X410-102T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S124	X410-SATA-S124	ISILON	X410-102T+3.2T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S124-HO	X410-SATA-S124-HO	ISILON	X410-102T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S125	X410-SATA-S125	ISILON	X410-102T+3.2T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S125-HO	X410-SATA-S125-HO	ISILON	X410-102T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S126	X410-SATA-S126	ISILON	X410-99T+4.8T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S127	X410-SATA-S127	ISILON	X410-99T+4.8T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S128	X410-SATA-S128	ISILON	X410-99T+4.8T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S128-HO	X410-SATA-S128-HO	ISILON	X410-99T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S129	X410-SATA-S129	ISILON	X410-99T+4.8T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S129-HO	X410-SATA-S129-HO	ISILON	X410-99T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S12-HO	X410-SATA-S12-HO	ISILON	X410-136T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S13	X410-SATA-S13	ISILON	X410-136T+1.6TB SSD,256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S130	X410-SATA-S130	ISILON	X410-96T+6.4T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S131	X410-SATA-S131	ISILON	X410-96T+6.4T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S132	X410-SATA-S132	ISILON	X410-96T+6.4T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S133	X410-SATA-S133	ISILON	X410-96T+6.4T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S134	X410-SATA-S134	ISILON	X410-90T+9.6T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S135	X410-SATA-S135	ISILON	X410-90T+9.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S136	X410-SATA-S136	ISILON	X410-90T+9.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S137	X410-SATA-S137	ISILON	X410-90T+9.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S138	X410-SATA-S138	ISILON	X410-35T+1.6T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S139	X410-SATA-S139	ISILON	X410-35T+1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S13-HO	X410-SATA-S13-HO	ISILON	X410-136T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S14	X410-SATA-S14	ISILON	X410-128T+3.2T SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S140	X410-SATA-S140	ISILON	X410-35T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S141	X410-SATA-S141	ISILON	X410-35T+1.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S141-HO	X410-SATA-S141-HO	ISILON	X410-35T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S142	X410-SATA-S142	ISILON	X410-34T+3.2T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S143	X410-SATA-S143	ISILON	X410-34T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SATA-S144	X410-SATA-S144	ISILON	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S144-HO	X410-SATA-S144-HO	ISILON	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S145	X410-SATA-S145	ISILON	X410-34T+3.2T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S146	X410-SATA-S146	ISILON	X410-102T/1.6T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S147	X410-SATA-S147	ISILON	X410-102T/1.6T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S148	X410-SATA-S148	ISILON	X410-102T/1.6T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S149	X410-SATA-S149	ISILON	X410-102T+3.2T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S15	X410-SATA-S15	ISILON	X410-128T+3.2T SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S150	X410-SATA-S150	ISILON	X410-102T+3.2T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S151	X410-SATA-S151	ISILON	X410-102T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S152	X410-SATA-S152	ISILON	X410-105T+1.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S153	X410-SATA-S153	ISILON	X410-105T+1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S154	X410-SATA-S154	ISILON	X410-105T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S155	X410-SATA-S155	ISILON	X410-120T/4.8T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S156	X410-SATA-S156	ISILON	X410-120T/4.8T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S157	X410-SATA-S157	ISILON	X410-120T/4.8T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S158	X410-SATA-S158	ISILON	X410-120T+2.4T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S159	X410-SATA-S159	ISILON	X410-120T+2.4T SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S16	X410-SATA-S16	ISILON	X410-128T+3.2T SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S160	X410-SATA-S160	ISILON	X410-120T+2.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S161	X410-SATA-S161	ISILON	X410-120T+9.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S162	X410-SATA-S162	ISILON	X410-120T+9.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S163	X410-SATA-S163	ISILON	X410-120T+9.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S164	X410-SATA-S164	ISILON	X410-128T/3.2T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S165	X410-SATA-S165	ISILON	X410-128T/3.2T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S166	X410-SATA-S166	ISILON	X410-128T/3.2T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S167	X410-SATA-S167	ISILON	X410-128T+6.4T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S168	X410-SATA-S168	ISILON	X410-128T+6.4T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S169	X410-SATA-S169	ISILON	X410-128T+6.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S16-HO	X410-SATA-S16-HO	ISILON	X410-128T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S17	X410-SATA-S17	ISILON	X410-128T+3.2T SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S170	X410-SATA-S170	ISILON	X410-132T/2.4T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S171	X410-SATA-S171	ISILON	X410-132T/2.4T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S172	X410-SATA-S172	ISILON	X410-132T/2.4T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S173	X410-SATA-S173	ISILON	X410-132T+4.8T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S174	X410-SATA-S174	ISILON	X410-132T+4.8T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S175	X410-SATA-S175	ISILON	X410-132T+4.8T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S176	X410-SATA-S176	ISILON	X410-136T/1.6T SSD,256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SATA-S177	X410-SATA-S177	ISILON	X410-136T/1.6T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S178	X410-SATA-S178	ISILON	X410-136T/1.6T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S179	X410-SATA-S179	ISILON	X410-136T+3.2T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S17-HO	X410-SATA-S17-HO	ISILON	X410-128T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S18	X410-SATA-S18	ISILON	X410-120T+4.8T SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S180	X410-SATA-S180	ISILON	X410-136T+3.2T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S181	X410-SATA-S181	ISILON	X410-136T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S182	X410-SATA-S182	ISILON	X410-140T+1.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S183	X410-SATA-S183	ISILON	X410-140T+1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S184	X410-SATA-S184	ISILON	X410-140T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S184-HO	X410-SATA-S184-HO	ISILON	X410-140T+1.6T SSD/64G/2x40GE 2x1GE HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S185	X410-SATA-S185	ISILON	X410-32T+3.2T SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S186	X410-SATA-S186	ISILON	X410-32T+3.2T SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S187	X410-SATA-S187	ISILON	X410-32T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S188	X410-SATA-S188	ISILON	X410-34T/1.6T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S189	X410-SATA-S189	ISILON	X410-34T/1.6T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S19	X410-SATA-S19	ISILON	X410-120T+4.8T SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S190	X410-SATA-S190	ISILON	X410-34T/1.6T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S191	X410-SATA-S191	ISILON	X410-34T+3.2T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S192	X410-SATA-S192	ISILON	X410-34T+3.2T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S193	X410-SATA-S193	ISILON	X410-34T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S194	X410-SATA-S194	ISILON	X410-34T+800G SSD/128/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S195	X410-SATA-S195	ISILON	X410-34T+800G SSD/256/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S196	X410-SATA-S196	ISILON	X410-34T+800G SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S197	X410-SATA-S197	ISILON	X410-35T/800G-SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S198	X410-SATA-S198	ISILON	X410-35T/800G-SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S199	X410-SATA-S199	ISILON	X410-35T/800G-SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S20	X410-SATA-S20	ISILON	X410-120T+4.8T SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S200	X410-SATA-S200	ISILON	X410-35T+1.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S201	X410-SATA-S201	ISILON	X410-35T+1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S202	X410-SATA-S202	ISILON	X410-35T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S203	X410-SATA-S203	ISILON	X410-60T/4.8T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S204	X410-SATA-S204	ISILON	X410-60T/4.8T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S205	X410-SATA-S205	ISILON	X410-60T/4.8T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S206	X410-SATA-S206	ISILON	X410-60T+9.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S207	X410-SATA-S207	ISILON	X410-60T+9.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S208	X410-SATA-S208	ISILON	X410-60T+9.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S209	X410-SATA-S209	ISILON	X410-64T/3.2T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SATA-S20-HO	X410-SATA-S20-HO	ISILON	X410-120T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S21	X410-SATA-S21	ISILON	X410-120T+4.8T SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S210	X410-SATA-S210	ISILON	X410-64T/3.2T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S211	X410-SATA-S211	ISILON	X410-64T/3.2T SSD/64G/2x40GE SFP 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S212	X410-SATA-S212	ISILON	X410-64T+6.4T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S213	X410-SATA-S213	ISILON	X410-64T+6.4T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S214	X410-SATA-S214	ISILON	X410-64T+6.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S215	X410-SATA-S215	ISILON	X410-66T+1.2T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S216	X410-SATA-S216	ISILON	X410-66T+1.2T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S217	X410-SATA-S217	ISILON	X410-66T+1.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S218	X410-SATA-S218	ISILON	X410-66T+4.8T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S219	X410-SATA-S219	ISILON	X410-66T+4.8T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S21-HO	X410-SATA-S21-HO	ISILON	X410-120T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S22	X410-SATA-S22	ISILON	X410-36T/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S220	X410-SATA-S220	ISILON	X410-66T+4.8T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S221	X410-SATA-S221	ISILON	X410-68T/1.6T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S222	X410-SATA-S222	ISILON	X410-68T/1.6T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S223	X410-SATA-S223	ISILON	X410-68T/1.6T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S224	X410-SATA-S224	ISILON	X410-68T+3.2T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S225	X410-SATA-S225	ISILON	X410-68T+3.2T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S226	X410-SATA-S226	ISILON	X410-68T+3.2T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S227	X410-SATA-S227	ISILON	X410-70T/800G SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S228	X410-SATA-S228	ISILON	X410-70T/800G SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S229	X410-SATA-S229	ISILON	X410-70T/800G SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S23	X410-SATA-S23	ISILON	X410-36T/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S230	X410-SATA-S230	ISILON	X410-70T+1.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S231	X410-SATA-S231	ISILON	X410-70T+1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S232	X410-SATA-S232	ISILON	X410-70T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S233	X410-SATA-S233	ISILON	X410-90T+4.8T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S234	X410-SATA-S234	ISILON	X410-90T+4.8T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S235	X410-SATA-S235	ISILON	X410-90T+4.8T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S236	X410-SATA-S236	ISILON	X410-90T+9.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S237	X410-SATA-S237	ISILON	X410-90T+9.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S238	X410-SATA-S238	ISILON	X410-90T+9.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S239	X410-SATA-S239	ISILON	X410-96T/3.2T SSD/128G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S24	X410-SATA-S24	ISILON	X410-36T/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S240	X410-SATA-S240	ISILON	X410-96T/3.2T SSD/256G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S241	X410-SATA-S241	ISILON	X410-96T/3.2T SSD/64G/2x40GE/2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S242	X410-SATA-S242	ISILON	X410-96T+1.6T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S243	X410-SATA-S243	ISILON	X410-96T+1.6T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S244	X410-SATA-S244	ISILON	X410-96T+1.6T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S245	X410-SATA-S245	ISILON	X410-96T+6.4T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S246	X410-SATA-S246	ISILON	X410-96T+6.4T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S247	X410-SATA-S247	ISILON	X410-96T+6.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S248	X410-SATA-S248	ISILON	X410-99T+2.4T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S249	X410-SATA-S249	ISILON	X410-99T+2.4T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S24-HO	X410-SATA-S24-HO	ISILON	X410-36T/128G/2x10GE 2x1GE HO	\$0	Each	21%	\$0	Other	IS

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
X410-SATA-S25	X410-SATA-S25	ISILON	X410-36T/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S250	X410-SATA-S250	ISILON	X410-99T+2.4T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S251	X410-SATA-S251	ISILON	X410-99T+4.8T SSD/128G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S252	X410-SATA-S252	ISILON	X410-99T+4.8T SSD/256G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S253	X410-SATA-S253	ISILON	X410-99T+4.8T SSD/64G/2x40GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S26	X410-SATA-S26	ISILON	X410-35T+800G-SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S27	X410-SATA-S27	ISILON	X410-35T+800G-SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S28	X410-SATA-S28	ISILON	X410-35T+800G-SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S29	X410-SATA-S29	ISILON	X410-35T+800G-SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S29-HO	X410-SATA-S29-HO	ISILON	X410-35T+800G-SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S30	X410-SATA-S30	ISILON	X410-34T+1.6T SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S31	X410-SATA-S31	ISILON	X410-34T+1.6T SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S32	X410-SATA-S32	ISILON	X410-34T+1.6T SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S32-HO	X410-SATA-S32-HO	ISILON	X410-34TB+1.6T SSD/128G/2x10GE 2x1GE HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S33	X410-SATA-S33	ISILON	X410-34T+1.6T SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S33-HO	X410-SATA-S33-HO	ISILON	X410-34T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S34	X410-SATA-S34	ISILON	X410-108T/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S35	X410-SATA-S35	ISILON	X410-108T/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S36	X410-SATA-S36	ISILON	X410-108T/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S37	X410-SATA-S37	ISILON	X410-108T/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S38	X410-SATA-S38	ISILON	X410-102T+1.6T SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S39	X410-SATA-S39	ISILON	X410-102T+1.6T SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S39-HO	X410-SATA-S39-HO	ISILON	X410-102T/1.6T SSD/64G/2x10GE/2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S40	X410-SATA-S40	ISILON	X410-102T+1.6T SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S40-HO	X410-SATA-S40-HO	ISILON	X410-102T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S41	X410-SATA-S41	ISILON	X410-102T+1.6T SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S41-HO	X410-SATA-S41-HO	ISILON	X410-102T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S42	X410-SATA-S42	ISILON	X410-99T+2.4T SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S43	X410-SATA-S43	ISILON	X410-99T+2.4T SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S44	X410-SATA-S44	ISILON	X410-99T+2.4T SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S44-HO	X410-SATA-S44-HO	ISILON	X410-99T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S45	X410-SATA-S45	ISILON	X410-99T+2.4T SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S45-HO	X410-SATA-S45-HO	ISILON	X410-99T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S46	X410-SATA-S46	ISILON	X410-96T+3.2T SSD/32G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S47	X410-SATA-S47	ISILON	X410-96T+3.2T SSD/64G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S48	X410-SATA-S48	ISILON	X410-96T+3.2T SSD/128G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S49	X410-SATA-S49	ISILON	X410-96T+3.2T SSD/256G/2x10GE+2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S50	X410-SATA-S50	ISILON	X410-132T/2.4T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
X410-SATA-S50-HO	X410-SATA-S50-HO	ISILON	X410-132T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S51	X410-SATA-S51	ISILON	X410-132T/2.4T SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S51-HO	X410-SATA-S51-HO	ISILON	X410-132T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S52	X410-SATA-S52	ISILON	X410-132T/2.4T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S53	X410-SATA-S53	ISILON	X410-132T/2.4T SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S54	X410-SATA-S54	ISILON	X410-60T/4.8T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S55	X410-SATA-S55	ISILON	X410-60T/4.8T SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S56	X410-SATA-S56	ISILON	X410-60T/4.8T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S57	X410-SATA-S57	ISILON	X410-60T/4.8T SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S58	X410-SATA-S58	ISILON	X410-64T/3.2T SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S58-HO	X410-SATA-S58-HO	ISILON	X410-64T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S59	X410-SATA-S59	ISILON	X410-68T/1.6T SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S59-HO	X410-SATA-S59-HO	ISILON	X410-68T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S60	X410-SATA-S60	ISILON	X410-70T/800G SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S60-HO	X410-SATA-S60-HO	ISILON	X410-70T+800G SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S61	X410-SATA-S61	ISILON	X410-32T+3.2T SSD/128/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S62	X410-SATA-S62	ISILON	X410-32T+3.2T SSD/256/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S63	X410-SATA-S63	ISILON	X410-32T+3.2T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S64	X410-SATA-S64	ISILON	X410-32T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S65	X410-SATA-S65	ISILON	X410-90T+4.8T SSD/128/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S66	X410-SATA-S66	ISILON	X410-90T+4.8T SSD/256/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S67	X410-SATA-S67	ISILON	X410-90T+4.8T SSD/32G/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S68	X410-SATA-S68	ISILON	X410-90T+4.8T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S69	X410-SATA-S69	ISILON	X410-34T+800G SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S70	X410-SATA-S70	ISILON	X410-34T+800G SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S70-HO	X410-SATA-S70-HO	ISILON	X410-34T+800G SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S71	X410-SATA-S71	ISILON	X410-34T+800G SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S72	X410-SATA-S72	ISILON	X410-34T+800G SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S73	X410-SATA-S73	ISILON	X410-66T+1.2T SSD /32G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S74	X410-SATA-S74	ISILON	X410-66T+1.2T SSD /64G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S74-HO	X410-SATA-S74-HO	ISILON	X410-66T+1.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S75	X410-SATA-S75	ISILON	X410-66T+1.2T SSD /128G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S75-HO	X410-SATA-S75-HO	ISILON	X410-66T+1.2T SSD/128/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S76	X410-SATA-S76	ISILON	X410-66T+1.2T SSD /256G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S77	X410-SATA-S77	ISILON	X410-96T+1.6T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S78	X410-SATA-S78	ISILON	X410-96T+1.6T SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S79	X410-SATA-S79	ISILON	X410-96T+1.6T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S79-HO	X410-SATA-S79-HO	ISILON	X410-96T+1.6T SSD/128/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S80	X410-SATA-S80	ISILON	X410-96T+1.6T SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S80-HO	X410-SATA-S80-HO	ISILON	X410-96T+1.6T SSD/256/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S81	X410-SATA-S81	ISILON	X410-120T+2.4T SSD/32G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S82	X410-SATA-S82	ISILON	X410-120T+2.4T SSD/64G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S82-HO	X410-SATA-S82-HO	ISILON	X410-120T+2.4T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S83	X410-SATA-S83	ISILON	X410-120T+2.4T SSD/128G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S83-HO	X410-SATA-S83-HO	ISILON	X410-120T+2.4T SSD/128/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	\$0	Other	IS
X410-SATA-S84	X410-SATA-S84	ISILON	X410-120T+2.4T SSD/256G/2x10GE/2x1GE	\$0	Each	21%	\$0	\$0	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X410-SATA-S84-HO	X410-SATA-S84-HO	ISILON	X410-120T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S85	X410-SATA-S85	ISILON	X410-70T+1.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S86	X410-SATA-S86	ISILON	X410-70T+1.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S86-HO	X410-SATA-S86-HO	ISILON	X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S87	X410-SATA-S87	ISILON	X410-70T+1.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S87-HO	X410-SATA-S87-HO	ISILON	X410-70T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S88	X410-SATA-S88	ISILON	X410-68T+3.2T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S89	X410-SATA-S89	ISILON	X410-68T+3.2T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S89-HO	X410-SATA-S89-HO	ISILON	X410-68T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S90	X410-SATA-S90	ISILON	X410-68T+3.2T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S90-HO	X410-SATA-S90-HO	ISILON	X410-68T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$0	Each	21%	\$0	Other	IS
X410-SATA-S91	X410-SATA-S91	ISILON	X410-66T+4.8T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S92	X410-SATA-S92	ISILON	X410-66T+4.8T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S93	X410-SATA-S93	ISILON	X410-66T+4.8T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S94	X410-SATA-S94	ISILON	X410-64T+6.4T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S95	X410-SATA-S95	ISILON	X410-64T+6.4T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S96	X410-SATA-S96	ISILON	X410-64T+6.4T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S97	X410-SATA-S97	ISILON	X410-60T+9.6T SSD/64G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S98	X410-SATA-S98	ISILON	X410-60T+9.6T SSD/128G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
X410-SATA-S99	X410-SATA-S99	ISILON	X410-60T+9.6T SSD/256G/2x10GE 2x1GE	\$0	Each	21%	\$0	Other	IS
820-0057	820-0057	NA	FLD UPGRD KIT S-Series 2 x 400GB SSD	\$29,633	Each	21%	\$23,410	Other	IS
850-0002	850-0002	NA	IQ 1920J NODE	\$16,629	Each	21%	\$13,137	Other	IS
850-0004	850-0004	NA	IQ 3000 NODE	\$19,874	Each	21%	\$15,700	Other	IS
850-0005	850-0005	NA	IQ 4800 GE NODE	\$21,599	Each	21%	\$17,063	Other	IS
850-0006	850-0006	NA	IQ 4800 INFINIBAND NODE	\$21,599	Each	21%	\$17,063	Other	IS
850-0021	850-0021	NA	IQ 6000 GE W/ SAS	\$19,819	Each	21%	\$15,657	Other	IS
850-0023	850-0023	NA	IQ 6000 INFINIBAND W/ SAS	\$19,819	Each	21%	\$15,657	Other	IS
850-0040	850-0040	NA	IQ 200 NODE	\$5,548	Each	21%	\$4,383	Other	IS
851-0003	851-0003	NA	IQ 3000 GE NODE	\$19,874	Each	21%	\$15,700	Other	IS
851-0004	851-0004	NA	IQ 3000 IB NODE	\$19,874	Each	21%	\$15,700	Other	IS
851-0019	851-0019	NA	EX 6000 EXPANSION NODE	\$13,581	Each	21%	\$10,729	Other	IS
851-0027	851-0027	NA	IQ ACCELERATOR IB	\$22,253	Each	21%	\$17,580	Other	IS
851-0041	851-0041	NA	EX 9000 EXPANSION NODE	\$15,238	Each	21%	\$12,038	Other	IS
851-0042	851-0042	NA	IQ 9000 NODE	\$29,227	Each	21%	\$23,089	Other	IS
851-0048	851-0048	NA	IQ 1920X NODE	\$17,708	Each	21%	\$13,989	Other	IS
851-0049	851-0049	NA	IQ 3000X NODE	\$19,874	Each	21%	\$15,700	Other	IS
851-0050	851-0050	NA	IQ 6000X NODE	\$20,898	Each	21%	\$16,509	Other	IS
851-0051	851-0051	NA	IQ 9000X NODE	\$28,234	Each	21%	\$22,305	Other	IS
851-0052	851-0052	NA	IQ 12000X NODE	\$28,624	Each	21%	\$22,613	Other	IS
851-0060	851-0060	NA	EX 12000 EXPANSION NODE	\$21,105	Each	21%	\$16,673	Other	IS
851-0061	851-0061	NA	IQ 12000I	\$35,145	Each	21%	\$27,765	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
851-0073	851-0073	NA	IQ 36NL NODE	\$47,683	Each	21%	\$37,670	Other	IS
851-0075	851-0075	NA	IQ 36000X NODE	\$72,464	Each	21%	\$57,247	Other	IS
851-0076	851-0076	NA	IQ 5400S NODE	\$33,670	Each	21%	\$26,599	Other	IS
851-0086	851-0086	NA	IQ 10000X-SSD NODE	\$43,136	Each	21%	\$34,077	Other	IS
851-0087	851-0087	NA	IQ 72NL NODE	\$72,998	Each	21%	\$57,668	Other	IS
851-0088	851-0088	NA	IQ 72000X NODE	\$103,512	Each	21%	\$81,774	Other	IS
851-0090	851-0090	NA	IQ 36000X 10GE CX4 NODE	\$74,023	Each	21%	\$58,478	Other	IS
851-0091	851-0091	NA	IQ 36000X 10GE SFP+ NODE	\$74,023	Each	21%	\$58,478	Other	IS
851-0092	851-0092	NA	IQ 72000X 10GE CX4 NODE	\$105,789	Each	21%	\$83,573	Other	IS
851-0093	851-0093	NA	IQ 72000X 10GE SFP+ NODE	\$105,789	Each	21%	\$83,573	Other	IS
851-0094	851-0094	NA	IQ 10000X-SSD 10GE CX4 NODE	\$45,735	Each	21%	\$36,131	Other	IS
851-0095	851-0095	NA	IQ 10000X-SSD 10GE SFP+ NODE	\$45,735	Each	21%	\$36,131	Other	IS
851-0096	851-0096	NA	IQ 5400S 10GE CX4 NODE	\$36,133	Each	21%	\$28,545	Other	IS
851-0097	851-0097	NA	IQ 5400S 10GE SFP+ NODE	\$36,133	Each	21%	\$28,545	Other	IS
851-0100	851-0100	NA	IQ 5000S NODE	\$36,938	Each	21%	\$29,181	Other	IS
851-0101	851-0101	NA	IQ 5000S 10GE CX4 NODE	\$39,401	Each	21%	\$31,127	Other	IS
851-0102	851-0102	NA	IQ 5000S 10GE SFP+ NODE	\$39,401	Each	21%	\$31,127	Other	IS
851-0103	851-0103	NA	IQ 32000X-SSD NODE	\$79,827	Each	21%	\$63,063	Other	IS
851-0104	851-0104	NA	IQ 32000X-SSD 10GE CX4 NODE	\$82,289	Each	21%	\$65,008	Other	IS
851-0105	851-0105	NA	IQ 32000X-SSD 10GE SFP+ NODE	\$82,289	Each	21%	\$65,008	Other	IS
851-0106	851-0106	NA	IQ 36NL 10GE CX4 NODE	\$50,282	Each	21%	\$39,723	Other	IS
851-0107	851-0107	NA	IQ 36NL 10GE SFP+ NODE	\$50,282	Each	21%	\$39,723	Other	IS
851-0108	851-0108	NA	IQ 72NL 10GE CX4 NODE	\$75,401	Each	21%	\$59,567	Other	IS
851-0109	851-0109	NA	IQ 72NL 10GE SFP+ NODE	\$75,401	Each	21%	\$59,567	Other	IS
851-0131	851-0131	NA	IQ 108NL 10GE SFP+ NODE	\$100,565	Each	21%	\$79,446	Other	IS
851-0132	851-0132	NA	IQ 108NL 10GE CX4 NODE	\$100,565	Each	21%	\$79,446	Other	IS
851-0133	851-0133	NA	IQ 108NL NODE	\$97,905	Each	21%	\$77,345	Other	IS
851-0171	851-0171	NA	SWITCH IB 36-PORT Q-LOGIC 12-200-36	\$14,850	Each	21%	\$11,732	Other	IS
851-0172	851-0172	NA	S200-6.9TB+200G SSD/48G/6x1GE/OneFS6.5.1	\$79,557	Each	21%	\$62,850	Other	IS
851-0183	851-0183	NA	IQ 108000X 10GE SFP+ NODE	\$144,366	Each	21%	\$114,049	Other	IS
851-0184	851-0184	NA	IQ 108000X SYSTEM, 10GE CX4, 4U	\$86,619	Each	21%	\$68,429	Other	IS
851-0185	851-0185	NA	IQ 108000X NODE	\$141,706	Each	21%	\$111,948	Other	IS
861-0023	861-0023	NA	X400-35TB 400GBSSD 24GB 2X10GESFP+2X1GE	\$109,676	Each	21%	\$86,644	Other	IS
ELA-CUS-ISILON	ELA-CUS-ISILON	NA	Custom ELA Isilon	\$1,000	Each	21%	\$790	Other	IS
ISILON-CREDIT	ISILON-CREDIT	NA	ISILON PREPAY CREDITS	\$0	Each	21%	\$0	Other	IS
M-PS1-HW-I-001	M-PS1-HW-I-001	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	21%	\$157,863	Other	IS
M-PS1-SW-I-001	M-PS1-SW-I-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	21%	\$157,863	Other	IS
M-PS1-SW-I-004	M-PS1-SW-I-004	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	21%	\$157,863	Other	IS

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
M-PS1-SW-I-S01	M-PS1-SW-I-S01	NA	ProSupport One 4HR/MC Software SUB Supp	\$199,827	Each	21%	\$157,863	Other	IS	
M-PS-HW-I-001	M-PS-HW-I-001	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSM-HW-I-001	M-PSM-HW-I-001	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSM-SW-I-001	M-PSM-SW-I-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSM-SW-I-004	M-PSM-SW-I-004	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSM-SW-I-S01	M-PSM-SW-I-S01	NA	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSM-SW-I-SR1	M-PSM-SW-I-SR1	NA	PROSUPPORT 4HR/MC SW SUPPORT-STATEDRATE	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSP-HW-I-001	M-PSP-HW-I-001	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSP-SW-I-001	M-PSP-SW-I-001	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSP-SW-I-004	M-PSP-SW-I-004	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSP-SW-I-S01	M-PSP-SW-I-S01	NA	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSP-SW-I-SR1	M-PSP-SW-I-SR1	NA	PROSUPPORT SOFTWARE PLUS STATED RATE	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSS-HW-4H-I-001	M-PSS-HW-4H-I-001	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	21%	\$157,863	Other	IS	
M-PSS-HW-NB-I-001	M-PSS-HW-NB-I-001	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	21%	\$157,863	Other	IS	
M-PS-SW-I-001	M-PS-SW-I-001	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PS-SW-I-S01	M-PS-SW-I-S01	NA	PROSUPPORT W/NBD-SW SUBSCRIPTION SPPT	\$199,827	Each	21%	\$157,863	Other	IS	
M-PS-SW-I-SR1	M-PS-SW-I-SR1	NA	PROSUPPORT W/NBD-SW STATED RATE	\$199,827	Each	21%	\$157,863	Other	IS	
NL820-0034	NL820-0034	NA	NL400 GNA ENABLER KIT 2 X 400GB SSD	\$36,647	Each	21%	\$28,951	Other	IS	
NL820-0035	NL820-0035	NA	INACTIVE - NL400 GNA ENABLER KIT	\$52,274	Each	21%	\$41,296	Other	IS	
NL820-0036	NL820-0036	NA	NL400 GNA ENABLER KIT 4 X 400GB SSD	\$69,152	Each	21%	\$54,630	Other	IS	
NL820-0056	NL820-0056	NA	NL400 GNA ENABLER KIT 6 x 400GB SSD	\$95,594	Each	21%	\$75,519	Other	IS	
NL820-0063	NL820-0063	NA	NL400 GNA ENABLER KIT 4 x 800GB SSD	\$120,617	Each	21%	\$95,287	Other	IS	
SP811-0216	SP811-0216	NA	R-SPR KIT NIC, 10G, DUALPORT, W/O OPTICS	\$833	Each	21%	\$658	Other	IS	
SP811-0217	SP811-0217	NA	R-SPR KIT, NVRAM CARD 2U & 4U, ROHS	\$1,568	Each	21%	\$1,239	Other	IS	
SP811-0218	SP811-0218	NA	R-SPR KIT, BOOT DRIVE	\$288	Each	21%	\$228	Other	IS	
SP811-0219	SP811-0219	NA	R-SPR KIT, FRONT PANEL ASSY, 4U, X410	\$552	Each	21%	\$436	Other	IS	
SP811-0220	SP811-0220	NA	R-SPR KIT, POWER SUPPLY, 4U, 1100W	\$537	Each	21%	\$424	Other	IS	
SP811-0221	SP811-0221	NA	R-SPR KIT, FRONT PANEL ASSY, S210	\$478	Each	21%	\$378	Other	IS	
SP811-0222	SP811-0222	NA	R-SPR KIT, POWER SUPPLY, 1U, 850W	\$523	Each	21%	\$413	Other	IS	
SP811-0223	SP811-0223	NA	R-SPR KIT, FAN MODULE ASSY, 2U ROHS	\$113	Each	21%	\$89	Other	IS	
SP811-0224	SP811-0224	NA	R-SPR KIT, SAS CONTROLLER, HFHB	\$869	Each	21%	\$687	Other	IS	
SP811-0225	SP811-0225	NA	R-SPR KIT, BOOT DRIVE CARRIER, HFHB	\$122	Each	21%	\$96	Other	IS	
SP811-0226	SP811-0226	NA	R-SPR KIT, INTRUSION SWITCH ASSY, HFHB	\$46	Each	21%	\$36	Other	IS	
SP811-0227	SP811-0227	NA	R-SPR KIT, BATTERY, HFHB	\$105	Each	21%	\$83	Other	IS	
SP811-0228	SP811-0228	NA	R-SPR KIT DUAL IB BOARD QDR	\$297	Each	21%	\$235	Other	IS	
SP811-0234	SP811-0234	NA	SPARE KIT DIMM, 4GB DDR3-1600, HD400	\$1,484	Each	21%	\$1,172	Other	IS	
SP811-0235	SP811-0235	NA	SPARE KIT DIMM, 16GB DDR3-1600, HD400	\$2,286	Each	21%	\$1,806	Other	IS	
SP811-0239	SP811-0239	NA	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$172	Each	21%	\$136	Other	IS	
SP811-0243	SP811-0243	NA	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$1,536	Each	21%	\$1,213	Other	IS	
SP811-0246	SP811-0246	NA	SPARE KIT, FAN MODULE ASSY HD400	\$964	Each	21%	\$762	Other	IS	
SP811-0247	SP811-0247	NA	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$1,310	Each	21%	\$1,035	Other	IS	
SP811-0252	SP811-0252	NA	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$1,030	Each	21%	\$814	Other	IS	
SP812-0021	SP812-0021	NA	R-SPR KIT S210 CHASSIS, 2U, 2.5, QDR	\$15,888	Each	21%	\$12,552	Other	IS	
SP812-0023	SP812-0023	NA	R-SPR KIT X410 CHASSIS, 4U, 3.5, QDR	\$22,002	Each	21%	\$17,382	Other	IS	
8124_AA977295	8124_AA977295	Storage Unstructured	Superna Eyeglass - Manages, Protects and Secures Unstructured Data at Scale for Isilon	\$675	Each	21%	\$534	Other	IS	
8124_AA977296	8124_AA977296	Storage Unstructured	Superna Eyeglass - Manages, Protects and Secures Unstructured Data at Scale for Isilon	\$188	Each	21%	\$149	Other	IS	
8124_AA977297	8124_AA977297	Storage Unstructured	SEL Superna MAINT EYEGLASS DR MANAGER Ent 3YR	\$564	Each	21%	\$445	Other	IS	
8124_AA977298	8124_AA977298	Storage Unstructured	SEL Superna MAINT EYEGLASS DR MANAGER Ent 5YR	\$940	Each	21%	\$743	Other	IS	
8124_AA977299	8124_AA977299	Storage Unstructured	SEL Superna MAINT Plus IGLS DR MANAGER Ent 1YR	\$298	Each	21%	\$235	Other	IS	
8124_AA977300	8124_AA977300	Storage Unstructured	Superna Eyeglass - Manages, Protects and Secures Unstructured Data at Scale for Isilon	\$894	Each	21%	\$706	Other	IS	

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Vendor Notes:

Updated November 25, 2020

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8124_AA977301	8124_AA977301	Storage Unstructured	SEL Superna MAINT Plus IGLS DR MANAGER Ent 5YR	\$1,491	Each	21%	\$1,178	Other	IS
8124_AA977302	8124_AA977302	Storage Unstructured	SEL Superna-SUPERNA-EYEGLASS DR QUICK START	\$7,059	Each	21%	\$5,577	Other	IS
8125_AA977295	8125_AA977295	Storage Unstructured	Superna Eyeglass - Manages, Protects and Secures Unstructured Data at Scale for Isilon	\$675	Each	21%	\$534	Other	IS
8125_AA977296	8125_AA977296	Storage Unstructured	Superna Eyeglass - Manages, Protects and Secures Unstructured Data at Scale for Isilon	\$188	Each	21%	\$149	Other	IS
8125_AA977297	8125_AA977297	Storage Unstructured	SEL Superna MAINT EYEGLASS DR MANAGER Ent 3YR	\$564	Each	21%	\$445	Other	IS
8125_AA977298	8125_AA977298	Storage Unstructured	SEL Superna MAINT EYEGLASS DR MANAGER Ent 5YR	\$940	Each	21%	\$743	Other	IS
8125_AA977299	8125_AA977299	Storage Unstructured	SEL Superna MAINT Plus IGLS DR MANAGER Ent 1YR	\$298	Each	21%	\$235	Other	IS
8125_AA977300	8125_AA977300	Storage Unstructured	Superna Eyeglass - Manages, Protects and Secures Unstructured Data at Scale for Isilon	\$894	Each	21%	\$706	Other	IS
8125_AA977301	8125_AA977301	Storage Unstructured	SEL Superna MAINT Plus IGLS DR MANAGER Ent 5YR	\$1,491	Each	21%	\$1,178	Other	IS
8125_AA977302	8125_AA977302	Storage Unstructured	SEL Superna-SUPERNA-EYEGLASS DR QUICK START	\$7,059	Each	21%	\$5,577	Other	IS
8125_AB109721	8125_AB109721	Storage Unstructured	SEL Superna Ransomware Defender Feature Lic	\$2,020	Each	21%	\$1,596	Other	IS
8125_AB109722	8125_AB109722	Storage Unstructured	SEL Superna Ransomware Defender Agent Lic	\$2,692	Each	21%	\$2,127	Other	IS
8125_AB109723	8125_AB109723	Storage Unstructured	SEL Superna Ransomware Defender Agent 1YR	\$618	Each	21%	\$488	Other	IS
8125_AB109724	8125_AB109724	Storage Unstructured	SEL Superna Ransomware Defender Agent 3YR	\$1,853	Each	21%	\$1,464	Other	IS
8125_AB109725	8125_AB109725	Storage Unstructured	SEL Superna Ransomware Defender Agent 5YR	\$3,088	Each	21%	\$2,440	Other	IS
8125_AB109744	8125_AB109744	Storage Unstructured	SEL Superna-Eyeglass Cluster Addon Install Service	\$5,004	Each	21%	\$3,953	Other	IS
8125_AB109759	8125_AB109759	Storage Unstructured	SEL Superna Performance Auditor Feature Lic	\$5,512	Each	21%	\$4,355	Other	IS
8125_AB109760	8125_AB109760	Storage Unstructured	SEL Superna Performance Auditor 1YR	\$1,265	Each	21%	\$999	Other	IS
8125_AB109761	8125_AB109761	Storage Unstructured	SEL Superna Performance Auditor 3YR	\$3,794	Each	21%	\$2,997	Other	IS
8125_AB109762	8125_AB109762	Storage Unstructured	SEL Superna Performance Auditor 5YR	\$6,324	Each	21%	\$4,996	Other	IS
13992_210-AUQO	13992_210-AUQO	Storage Unstructured	A200-2.2GHZ/2C/64G+15x12TB SAT/800GB	\$41,755	Each	21%	\$32,986	Other	IS
13992_210-AUQP	13992_210-AUQP	Storage Unstructured	A200-2.2GHZ/2C/64G+15x2TB SAT/400GB	\$16,575	Each	21%	\$13,094	Other	IS
13992_210-AUQQ	13992_210-AUQQ	Storage Unstructured	A200-2.2GHZ/2C/64G+15x4TB SAT/400GB	\$19,874	Each	21%	\$15,700	Other	IS
13992_210-AUQR	13992_210-AUQR	Storage Unstructured	A200-2.2GHZ/2C/64G+15x8TB SAT/400GB	\$27,570	Each	21%	\$21,780	Other	IS
13992_210-AUQS	13992_210-AUQS	Storage Unstructured	A200-2.2GHZ/2C/64G+SED/15x12TB SAT/800GB	\$56,370	Each	21%	\$44,532	Other	IS
13992_210-AUQT	13992_210-AUQT	Storage Unstructured	A200-2.2GHZ/2C/64G+SED/15x4TB SAT/400GB	\$26,830	Each	21%	\$21,196	Other	IS
13992_210-AUQU	13992_210-AUQU	Storage Unstructured	A200-2.2GHZ/2C/64G+SED/15x8TB SAT/400GB	\$37,220	Each	21%	\$29,404	Other	IS
13992_210-AUQV	13992_210-AUQV	Storage Unstructured	A200-2.2GHZ/2C/64G+SED/15x2TB SAT/400GB	\$22,377	Each	21%	\$17,678	Other	IS
13992_332-1286	13992_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
13992_379-BDPD	13992_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
13992_379-BDUU	13992_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
13992_389-DRZZ	13992_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
13992_400-BIHF	13992_400-BIHF	Storage Unstructured	ISD - 800GB SSD	\$2,533	Each	21%	\$2,001	Other	IS
13992_400-BIHG	13992_400-BIHG	Storage Unstructured	ISD - 400GB SED SSD	\$2,024	Each	21%	\$1,599	Other	IS
13992_400-BIHH	13992_400-BIHH	Storage Unstructured	ISD - 400GB SSD	\$1,557	Each	21%	\$1,230	Other	IS
13992_400-BIHI	13992_400-BIHI	Storage Unstructured	ISD - 800GB SED SSD	\$3,293	Each	21%	\$2,601	Other	IS
13992_407-BCIU	13992_407-BCIU	Storage Unstructured	Transceivers/Optic/SFP+SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS
13992_407-BCLU	13992_407-BCLU	Storage Unstructured	Transceiver/Optic/SFP+SR/25Gbe/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

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13992_528-CKJK	13992_528-CKJK	Storage Unstructured	OneFS Capacity License Tier 4 =CB	\$91	Each	21%	\$72	Other	IS
13992_528-CKJP	13992_528-CKJP	Storage Unstructured	SmartConnect Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS
13992_528-CKJR	13992_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
13992_528-CKJU	13992_528-CKJU	Storage Unstructured	OneFS Enc/Key Mgt License Tier 4 =ID	\$2,500	Each	21%	\$1,975	Other	IS
13992_528-CKJV	13992_528-CKJV	Storage Unstructured	OneFS Base License Tier 4=ID	\$8,167	Each	21%	\$6,452	Other	IS
13992_528-CKJX	13992_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
13992_528-CKJY	13992_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
13992_528-CKKB	13992_528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
13992_528-CKKF	13992_528-CKKF	Storage Unstructured	SnapshotIQ Base License Tier 4=ID	\$703	Each	21%	\$555	Other	IS
13992_528-CKKG	13992_528-CKKG	Storage Unstructured	SmartConnect Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS
13992_528-CKKH	13992_528-CKKH	Storage Unstructured	SmartDedupe Base License Tier 4=ID	\$1,737	Each	21%	\$1,372	Other	IS
13992_528-CKKK	13992_528-CKKK	Storage Unstructured	SmartQuotas Capacity License Tier 4 =CB	\$10	Each	21%	\$8	Other	IS
13992_528-CKKL	13992_528-CKKL	Storage Unstructured	SmartLock Base License Tier 4=ID	\$485	Each	21%	\$383	Other	IS
13992_528-CKKM	13992_528-CKKM	Storage Unstructured	SnapshotIQ Capacity License Tier 4 =CB	\$15	Each	21%	\$12	Other	IS
13992_528-CKKN	13992_528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13992_528-CKKO	13992_528-CKKO	Storage Unstructured	SmartDedupe Capacity License Tier 4 =CB	\$36	Each	21%	\$29	Other	IS
13992_528-CKKP	13992_528-CKKP	Storage Unstructured	SmartPools Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS
13992_528-CKKQ	13992_528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13992_528-CKKR	13992_528-CKKR	Storage Unstructured	SmartPools Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS
13992_528-CKKS	13992_528-CKKS	Storage Unstructured	SmartLock Capacity License Tier 4 =CB	\$10	Each	21%	\$8	Other	IS
13992_528-CKKV	13992_528-CKKV	Storage Unstructured	SyncIQ Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS
13992_528-CKKW	13992_528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13992_528-CKKX	13992_528-CKKX	Storage Unstructured	SmartQuotas Base License Tier 4=ID	\$485	Each	21%	\$383	Other	IS
13992_528-CKKY	13992_528-CKKY	Storage Unstructured	SyncIQ Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS
13992_528-CKQL	13992_528-CKQL	Storage Unstructured	SyncIQ Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
13992_528-CKQQ	13992_528-CKQQ	Storage Unstructured	SmartQuotas Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
13992_528-CKQR	13992_528-CKQR	Storage Unstructured	SmartQuotas Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
13992_528-CKQS	13992_528-CKQS	Storage Unstructured	SmartPool Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
13992_528-CKQT	13992_528-CKQT	Storage Unstructured	SnapshotIQ Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
13992_528-CKQX	13992_528-CKQX	Storage Unstructured	SmartPool Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
13992_528-CKQY	13992_528-CKQY	Storage Unstructured	SmartConnect Base License Tier 4=ID	\$0	Each	21%	\$0	Other	IS
13992_528-CKRB	13992_528-CKRB	Storage Unstructured	SmartConnect Capacity License Tier 4=CB	\$0	Each	21%	\$0	Other	IS
13992_528-CKRC	13992_528-CKRC	Storage Unstructured	SnapshotIQ Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
13992_528-CKRE	13992_528-CKRE	Storage Unstructured	SyncIQ Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
13992_528-CKSB	13992_528-CKSB	Storage Unstructured	Basic Bundle Tier 4=ID	\$1,724	Each	21%	\$1,362	Other	IS
13992_528-CKSD	13992_528-CKSD	Storage Unstructured	Enterprise Advanced Bundle Tier 4=ID	\$4,334	Each	21%	\$3,424	Other	IS
13992_528-CKSF	13992_528-CKSF	Storage Unstructured	Enterprise Adv Bundle Cap T4 Per TB=CB	\$91	Each	21%	\$72	Other	IS
13992_528-CKSI	13992_528-CKSI	Storage Unstructured	Basic Bundle Capacity Tier 4 Per TB=CB	\$36	Each	21%	\$29	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13992_528-CKSM	13992_528-CKSM	Storage Unstructured	Enterprise Bundle Tier 4=ID	\$2,166	Each	21%	\$1,711	Other	IS
13992_528-CKSP	13992_528-CKSP	Storage Unstructured	Enterprise Bundle Capacity T4 Per TB=CB	\$46	Each	21%	\$36	Other	IS
13992_590-TEZR	13992_590-TEZR	Storage Unstructured	2x10GbE (SFP+) Back End W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
13992_590-TEZS	13992_590-TEZS	Storage Unstructured	2X10GbE + 2X8G FC W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
13992_590-TEZT	13992_590-TEZT	Storage Unstructured	Infiniband NIC - 10GbE Mig W/O OPTICS	\$1,620	Each	21%	\$1,280	Other	IS
13992_590-TEZU	13992_590-TEZU	Storage Unstructured	2x10GbE (SFP+) W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
13992_590-TFBK	13992_590-TFBK	Storage Unstructured	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS
13992_800-BBQV	13992_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$0	Each	21%	\$0	Other	IS
13992_844-6852	13992_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
13992_844-6859	13992_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13992_844-6860	13992_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
13992_844-6861	13992_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
13992_844-6864	13992_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13992_844-7852	13992_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
13992_900-9997	13992_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
13993_210-AURY	13993_210-AURY	Storage Unstructured	A2000-2.2GHZ/2C/64G+20x10TB SAT/400GB	\$35,882	Each	21%	\$28,347	Other	IS
13993_210-AURZ	13993_210-AURZ	Storage Unstructured	A2000-2.2GHZ/2C/64G+20x12TB SAT/800GB	\$44,555	Each	21%	\$35,198	Other	IS
13993_210-AUSB	13993_210-AUSB	Storage Unstructured	A2000-2.2GHZ/2C/64G+SED/20x10T SAT/400GB	\$48,441	Each	21%	\$38,268	Other	IS
13993_210-AUSC	13993_210-AUSC	Storage Unstructured	A2000-2.2GHZ/2C/64G+SED/20x12T SAT/800GB	\$60,150	Each	21%	\$47,519	Other	IS
13993_332-1286	13993_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
13993_379-BDPD	13993_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
13993_379-BDUU	13993_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
13993_389-DRZZ	13993_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
13993_400-BIHF	13993_400-BIHF	Storage Unstructured	ISD - 800GB SSD	\$2,533	Each	21%	\$2,001	Other	IS
13993_400-BIHG	13993_400-BIHG	Storage Unstructured	ISD - 400GB SED SSD	\$2,024	Each	21%	\$1,599	Other	IS
13993_400-BIHH	13993_400-BIHH	Storage Unstructured	ISD - 400GB SSD	\$1,557	Each	21%	\$1,230	Other	IS
13993_400-BIHI	13993_400-BIHI	Storage Unstructured	ISD - 800GB SED SSD	\$3,293	Each	21%	\$2,601	Other	IS
13993_407-BCIU	13993_407-BCIU	Storage Unstructured	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS
13993_407-BCLU	13993_407-BCLU	Storage Unstructured	Transceiver/Optic/SFP+/SR/25Gbe/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS
13993_528-CKJK	13993_528-CKJK	Storage Unstructured	OneFS Capacity License Tier 4 =CB	\$91	Each	21%	\$72	Other	IS
13993_528-CKJP	13993_528-CKJP	Storage Unstructured	SmartConnect Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS
13993_528-CKJR	13993_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
13993_528-CKJU	13993_528-CKJU	Storage Unstructured	OneFS Enc/Key Mgt License Tier 4 =ID	\$2,500	Each	21%	\$1,975	Other	IS
13993_528-CKJV	13993_528-CKJV	Storage Unstructured	OneFS Base License Tier 4=ID	\$8,167	Each	21%	\$6,452	Other	IS
13993_528-CKJX	13993_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
13993_528-CKJY	13993_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
13993_528-CKKB	13993_528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
13993_528-CKKF	13993_528-CKKF	Storage Unstructured	SnapshotIQ Base License Tier 4=ID	\$703	Each	21%	\$555	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I)Column K	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)		
13993_528-CKKG	13993_528-CKKG	Storage Unstructured	SmartConnect Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS
13993_528-CKKH	13993_528-CKKH	Storage Unstructured	SmartDedupe Base License Tier 4=ID	\$1,737	Each	21%	\$1,372	Other	IS
13993_528-CKKK	13993_528-CKKK	Storage Unstructured	SmartQuotas Capacity License Tier 4 =CB	\$10	Each	21%	\$8	Other	IS
13993_528-CKKL	13993_528-CKKL	Storage Unstructured	SmartLock Base License Tier 4=ID	\$485	Each	21%	\$383	Other	IS
13993_528-CKKM	13993_528-CKKM	Storage Unstructured	SnapshotIQ Capacity License Tier 4 =CB	\$15	Each	21%	\$12	Other	IS
13993_528-CKKN	13993_528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13993_528-CKKO	13993_528-CKKO	Storage Unstructured	SmartDedupe Capacity License Tier 4 =CB	\$36	Each	21%	\$29	Other	IS
13993_528-CKKP	13993_528-CKKP	Storage Unstructured	SmartPools Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS
13993_528-CKKQ	13993_528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13993_528-CKKR	13993_528-CKKR	Storage Unstructured	SmartPools Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS
13993_528-CKKS	13993_528-CKKS	Storage Unstructured	SmartLock Capacity License Tier 4 =CB	\$10	Each	21%	\$8	Other	IS
13993_528-CKKV	13993_528-CKKV	Storage Unstructured	SyncIQ Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS
13993_528-CKKW	13993_528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13993_528-CKKX	13993_528-CKKX	Storage Unstructured	SmartQuotas Base License Tier 4=ID	\$485	Each	21%	\$383	Other	IS
13993_528-CKKY	13993_528-CKKY	Storage Unstructured	SyncIQ Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS
13993_528-CKQL	13993_528-CKQL	Storage Unstructured	SyncIQ Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
13993_528-CKQQ	13993_528-CKQQ	Storage Unstructured	SmartQuotas Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
13993_528-CKQR	13993_528-CKQR	Storage Unstructured	SmartQuotas Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
13993_528-CKQS	13993_528-CKQS	Storage Unstructured	SmartPool Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
13993_528-CKQT	13993_528-CKQT	Storage Unstructured	SnapshotIQ Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
13993_528-CKQX	13993_528-CKQX	Storage Unstructured	SmartPool Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
13993_528-CKQY	13993_528-CKQY	Storage Unstructured	SmartConnect Base License Tier 4=ID	\$0	Each	21%	\$0	Other	IS
13993_528-CKRB	13993_528-CKRB	Storage Unstructured	SmartConnect Capacity License Tier 4=CB	\$0	Each	21%	\$0	Other	IS
13993_528-CKRC	13993_528-CKRC	Storage Unstructured	SnapshotIQ Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
13993_528-CKRE	13993_528-CKRE	Storage Unstructured	SyncIQ Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
13993_528-CKSB	13993_528-CKSB	Storage Unstructured	Basic Bundle Tier 4=ID	\$1,724	Each	21%	\$1,362	Other	IS
13993_528-CKSD	13993_528-CKSD	Storage Unstructured	Enterprise Advanced Bundle Tier 4=ID	\$4,334	Each	21%	\$3,424	Other	IS
13993_528-CKSF	13993_528-CKSF	Storage Unstructured	Enterprise Adv Bundle Cap T4 Per TB=CB	\$91	Each	21%	\$72	Other	IS
13993_528-CKSI	13993_528-CKSI	Storage Unstructured	Basic Bundle Capacity Tier 4 Per TB=CB	\$36	Each	21%	\$29	Other	IS
13993_528-CKSM	13993_528-CKSM	Storage Unstructured	Enterprise Bundle Tier 4=ID	\$2,166	Each	21%	\$1,711	Other	IS
13993_528-CKSP	13993_528-CKSP	Storage Unstructured	Enterprise Bundle Capacity T4 Per TB=CB	\$46	Each	21%	\$36	Other	IS
13993_590-TEZR	13993_590-TEZR	Storage Unstructured	2x10GbE (SFP+) Back End W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
13993_590-TEZS	13993_590-TEZS	Storage Unstructured	2X10GbE + 2X8G FC W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
13993_590-TEZT	13993_590-TEZT	Storage Unstructured	Infiniband NIC - 10GbE Mig W/O OPTICS	\$1,620	Each	21%	\$1,280	Other	IS
13993_590-TEZU	13993_590-TEZU	Storage Unstructured	2x10GbE (SFP+) W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
13993_590-TFBK	13993_590-TFBK	Storage Unstructured	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS
13993_634-BVRU	13993_634-BVRU	Storage Unstructured	Basic Bundle Capacity Tier 4 Per TB=CB	\$36	Each	21%	\$29	Other	IS
13993_634-BVRV	13993_634-BVRV	Storage Unstructured	Basic Bundle Tier 4=ID	\$1,705	Each	21%	\$1,347	Other	IS
13993_634-BVRW	13993_634-BVRW	Storage Unstructured	Enterprise Adv Bundle Cap T4 Per TB=CB	\$90	Each	21%	\$71	Other	IS
13993_634-BVRX	13993_634-BVRX	Storage Unstructured	Enterprise Bundle Capacity T4 Per TB=CB	\$45	Each	21%	\$36	Other	IS
13993_634-BVRY	13993_634-BVRY	Storage Unstructured	Enterprise Bundle Tier 4=ID	\$2,142	Each	21%	\$1,692	Other	IS
13993_634-BVSF	13993_634-BVSF	Storage Unstructured	Enterprise Advanced Bundle Tier 4=ID	\$4,287	Each	21%	\$3,387	Other	IS
13993_800-BBQV	13993_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
13993_844-6852	13993_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand	\$4,500	Each	21%	\$3,555	Other	IS
13993_844-6859	13993_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13993_844-6860	13993_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
13993_844-6861	13993_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
13993_844-6864	13993_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13993_844-7852	13993_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
13993_900-9997	13993_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
14177_14TNT	14177_14TNT	Storage Unstructured	MOD.CORD.PWR,2,15F.FLYLD	\$237	Each	21%	\$187	Other	IS
14177_20C5P	14177_20C5P	Storage Unstructured	MOD.CORD.PWR,6,15,L6-30P	\$280	Each	21%	\$221	Other	IS
14177_210-AUVB	14177_210-AUVB	Storage Unstructured	Upgrade Virtual BASE	\$0	Each	21%	\$0	Other	IS
14177_210-AVQQ	14177_210-AVQQ	Storage Unstructured	Spares Virtual BASE	\$0	Each	21%	\$0	Other	IS
14177_210-AXGY	14177_210-AXGY	Storage Unstructured	Accessories Label BASE	\$0	Each	21%	\$0	Other	IS
14177_332-1286	14177_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
14177_370-AGGO	14177_370-AGGO	Storage Unstructured	FLD UPGRD KIT A200/A2000 MEMORY 3X16GB	\$2,070	Each	21%	\$1,635	Other	IS
14177_379-BDPD	14177_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
14177_379-BDUV	14177_379-BDUV	Storage Unstructured	Upgrade Order	\$0	Each	21%	\$0	Other	IS
14177_389-DRZZ	14177_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14177_400-BIHF	14177_400-BIHF	Storage Unstructured	ISD - 800GB SSD	\$2,533	Each	21%	\$2,001	Other	IS
14177_400-BIHG	14177_400-BIHG	Storage Unstructured	ISD - 400GB SED SSD	\$2,024	Each	21%	\$1,599	Other	IS
14177_400-BIHH	14177_400-BIHH	Storage Unstructured	ISD - 400GB SSD	\$1,557	Each	21%	\$1,230	Other	IS
14177_400-BIHI	14177_400-BIHI	Storage Unstructured	ISD - 800GB SED SSD	\$3,293	Each	21%	\$2,601	Other	IS
14177_400-BIHR	14177_400-BIHR	Storage Unstructured	ISD - 1.6TB SED SSD	\$5,969	Each	21%	\$4,716	Other	IS
14177_400-BIHS	14177_400-BIHS	Storage Unstructured	ISD - 1.6TB SSD	\$4,592	Each	21%	\$3,628	Other	IS
14177_400-BIHT	14177_400-BIHT	Storage Unstructured	ISD - 3.2TB SED SSD	\$11,321	Each	21%	\$8,944	Other	IS
14177_400-BIHU	14177_400-BIHU	Storage Unstructured	ISD - 3.2TB SSD	\$8,708	Each	21%	\$6,879	Other	IS
14177_400-BIMF	14177_400-BIMF	Storage Unstructured	R-SPR KIT - 1.2TB HDD GEN6	\$705	Each	21%	\$557	Other	IS
14177_400-BIMG	14177_400-BIMG	Storage Unstructured	R-SPR KIT - 1.2TB SED HDD GEN6	\$952	Each	21%	\$752	Other	IS
14177_400-BIMH	14177_400-BIMH	Storage Unstructured	R-SPR KIT - 1.6TB SED SSD GEN6	\$5,230	Each	21%	\$4,132	Other	IS
14177_400-BIMI	14177_400-BIMI	Storage Unstructured	R-SPR KIT - 1.6TB SSD GEN6	\$4,592	Each	21%	\$3,628	Other	IS
14177_400-BIMJ	14177_400-BIMJ	Storage Unstructured	R-SPR KIT - 10TB HDD GEN6	\$1,942	Each	21%	\$1,534	Other	IS
14177_400-BIMK	14177_400-BIMK	Storage Unstructured	R-SPR KIT - 10TB SED HDD GEN6	\$2,622	Each	21%	\$2,071	Other	IS
14177_400-BIMM	14177_400-BIMM	Storage Unstructured	R-SPR KIT - 15.4TB SED SSD GEN6	\$40,630	Each	21%	\$32,098	Other	IS
14177_400-BIMN	14177_400-BIMN	Storage Unstructured	R-SPR KIT - 15.4TB SSD GEN6	\$35,709	Each	21%	\$28,210	Other	IS
14177_400-BIMO	14177_400-BIMO	Storage Unstructured	R-SPR KIT - 2TB HDD GEN6	\$490	Each	21%	\$387	Other	IS
14177_400-BIMP	14177_400-BIMP	Storage Unstructured	R-SPR KIT - 2TB SED HDD GEN6	\$662	Each	21%	\$523	Other	IS
14177_400-BIMQ	14177_400-BIMQ	Storage Unstructured	R-SPR KIT - 3.2TB SED SSD GEN6	\$9,820	Each	21%	\$7,758	Other	IS
14177_400-BIMR	14177_400-BIMR	Storage Unstructured	R-SPR KIT - 3.2TB SSD GEN6	\$8,629	Each	21%	\$6,817	Other	IS
14177_400-BIMS	14177_400-BIMS	Storage Unstructured	R-SPR KIT - 3.8TB SED SSD GEN6	\$10,580	Each	21%	\$8,358	Other	IS
14177_400-BIMT	14177_400-BIMT	Storage Unstructured	R-SPR KIT - 3.8TB SSD GEN6	\$9,300	Each	21%	\$7,347	Other	IS
14177_400-BIMU	14177_400-BIMU	Storage Unstructured	R-SPR KIT - 4TB HDD GEN6	\$627	Each	21%	\$495	Other	IS
14177_400-BIMV	14177_400-BIMV	Storage Unstructured	R-SPR KIT - 4TB SED HDD GEN6	\$847	Each	21%	\$669	Other	IS
14177_400-BIMW	14177_400-BIMW	Storage Unstructured	R-SPR KIT - 600GB HDD GEN6	\$496	Each	21%	\$392	Other	IS
14177_400-BIMX	14177_400-BIMX	Storage Unstructured	R-SPR KIT - 600GB SED HDD GEN6	\$670	Each	21%	\$529	Other	IS
14177_400-BIMY	14177_400-BIMY	Storage Unstructured	R-SPR KIT - 7.7TB SED SSD GEN6	\$19,230	Each	21%	\$15,192	Other	IS
14177_400-BIMZ	14177_400-BIMZ	Storage Unstructured	R-SPR KIT - 7.7TB SSD GEN6	\$16,900	Each	21%	\$13,351	Other	IS
14177_400-BINB	14177_400-BINB	Storage Unstructured	R-SPR KIT - 8TB HDD GEN6	\$1,531	Each	21%	\$1,209	Other	IS
14177_400-BINC	14177_400-BINC	Storage Unstructured	R-SPR KIT - 8TB SED HDD GEN6	\$2,067	Each	21%	\$1,633	Other	IS
14177_400-BIND	14177_400-BIND	Storage Unstructured	R-SPR KIT - X10 80G MLC BOOT DRIVE GEN6	\$460	Each	21%	\$363	Other	IS
14177_400-BJTV	14177_400-BJTV	Storage Unstructured	R-SPR KIT - 12TB HDD GEN6	\$2,400	Each	21%	\$1,896	Other	IS
14177_400-BJTW	14177_400-BJTW	Storage Unstructured	R-SPR KIT - 12TB SED HDD GEN6	\$3,240	Each	21%	\$2,560	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source			UoM	ALJP Proposed Price/UoM (Calculated)		
14177_400-BLMK	14177_400-BLMK	Storage Unstructured	R-SPR KIT - 16TB HDD GEN6	\$1,000,000	Each	21%	\$790,000	Other	IS	
14177_407-BCIU	14177_407-BCIU	Storage Unstructured	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS	
14177_407-BCIV	14177_407-BCIV	Storage Unstructured	CABLE IB/40GBE MPO TRANSCEIVER 1M	\$263	Each	21%	\$208	Other	IS	
14177_407-BCIW	14177_407-BCIW	Storage Unstructured	CABLE IB/40GBE MPO TRANSCEIVER 3M	\$289	Each	21%	\$228	Other	IS	
14177_407-BCIX	14177_407-BCIX	Storage Unstructured	CABLE IB/40GBE PASS OPT MPO TRNSCVR 150M	\$3,702	Each	21%	\$2,925	Other	IS	
14177_407-BCIY	14177_407-BCIY	Storage Unstructured	CABLE IB/40GBE MPO TRANSCEIVER 10M	\$568	Each	21%	\$449	Other	IS	
14177_407-BCIZ	14177_407-BCIZ	Storage Unstructured	CABLE IB/40GBE MPO TRANSCEIVER 100M	\$3,727	Each	21%	\$2,944	Other	IS	
14177_407-BCJB	14177_407-BCJB	Storage Unstructured	CABLE IB/40GBE MPO TRANSCEIVER 30M	\$1,186	Each	21%	\$937	Other	IS	
14177_407-BCJC	14177_407-BCJC	Storage Unstructured	CABLE IB/40GBE MPO TRANSCEIVER 50M	\$1,933	Each	21%	\$1,527	Other	IS	
14177_407-BCJD	14177_407-BCJD	Storage Unstructured	CABLE IB/40GBE MPO TRANSCEIVER 5M	\$309	Each	21%	\$244	Other	IS	
14177_407-BCJE	14177_407-BCJE	Storage Unstructured	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717	Each	21%	\$1,356	Other	IS	
14177_407-BCLU	14177_407-BCLU	Storage Unstructured	Transceiver/Optic/SFP+/SR/25GbE/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS	
14177_4277G	14177_4277G	Storage Unstructured	MOD.CORD.PWR.6.15F.L7-30P	\$508	Each	21%	\$401	Other	IS	
14177_450-AJHN	14177_450-AJHN	Storage Unstructured	PWCRD KIT for Gen6 Deep Chassis	\$99	Each	21%	\$78	Other	IS	
14177_450-AJHO	14177_450-AJHO	Storage Unstructured	PWCRD KIT for Gen6 Deep Chassis/PROMO	\$84	Each	21%	\$66	Other	IS	
14177_450-AJHP	14177_450-AJHP	Storage Unstructured	PWCRD KIT for Gen6 Normal Chassis	\$99	Each	21%	\$78	Other	IS	
14177_450-AJLX	14177_450-AJLX	Storage Unstructured	PWRCRD.2.BS1363-C13.240V UK/IRLND	\$101	Each	21%	\$80	Other	IS	
14177_450-AJLY	14177_450-AJLY	Storage Unstructured	PWRCRD.2.CCC GB2099-C13.220V CHINA	\$95	Each	21%	\$75	Other	IS	
14177_450-AJLZ	14177_450-AJLZ	Storage Unstructured	PWRCRD.2.CEE7/7 KSC8305-C13.220V EU/KREA	\$88	Each	21%	\$70	Other	IS	
14177_450-AJMB	14177_450-AJMB	Storage Unstructured	PWRCRD.2.IEC320 C14-C13.208V UNIVERSAL	\$49	Each	21%	\$39	Other	IS	
14177_450-AJMC	14177_450-AJMC	Storage Unstructured	PWRCRD.2.IRAM 2073-C13.220V ARGENTINA	\$86	Each	21%	\$68	Other	IS	
14177_450-AJMD	14177_450-AJMD	Storage Unstructured	PWRCRD.2.IS1293-C13.240V SA	\$97	Each	21%	\$77	Other	IS	
14177_450-AJME	14177_450-AJME	Storage Unstructured	PWRCRD.2.ISI293-C13. 240V INDIA	\$41	Each	21%	\$33	Other	IS	
14177_450-AJMF	14177_450-AJMF	Storage Unstructured	PWRCRD.2.JIS 8303-C13.100V JAPAN	\$89	Each	21%	\$70	Other	IS	
14177_450-AJMG	14177_450-AJMG	Storage Unstructured	PWRCRD.2.NBR14136-C13.220V BRAZIL	\$237	Each	21%	\$187	Other	IS	
14177_450-AJMH	14177_450-AJMH	Storage Unstructured	PWRCRD.2.NEMA 5-15A-C13.110V NORTH AMER	\$40	Each	21%	\$32	Other	IS	
14177_450-AJMI	14177_450-AJMI	Storage Unstructured	PWRCRD.2.SEV 1011-C13.220V SWITZLAND	\$96	Each	21%	\$76	Other	IS	
14177_450-AJMJ	14177_450-AJMJ	Storage Unstructured	PWRCRD.2.AS3112-C13.230V AUS/NZ	\$89	Each	21%	\$70	Other	IS	
14177_470-AEFW	14177_470-AEFW	Storage Unstructured	CABLE QSFP28 100Gb Pass Copper DAC 1M	\$300	Each	21%	\$237	Other	IS	
14177_470-AEPX	14177_470-AEPX	Storage Unstructured	CABLE ETHERNET 10G PASS OM4 LC-LC 10M	\$248	Each	21%	\$196	Other	IS	
14177_470-AEFY	14177_470-AEFY	Storage Unstructured	CABLE QSFP28 100Gb Active Optical 10M	\$1,300	Each	21%	\$1,027	Other	IS	
14177_470-AEFZ	14177_470-AEFZ	Storage Unstructured	CABLE ETHERNET 10G PASS SFP+ 1M	\$127	Each	21%	\$100	Other	IS	
14177_470-AEGB	14177_470-AEGB	Storage Unstructured	CABLE, ETHERNET, 40G, PASS, HALF, FREE, 1M	\$224	Each	21%	\$177	Other	IS	
14177_470-AEGC	14177_470-AEGC	Storage Unstructured	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 1M	\$273	Each	21%	\$216	Other	IS	
14177_470-AEGD	14177_470-AEGD	Storage Unstructured	CABLE ETHERNET 10G PASS OM4 LC-LC 30M	\$311	Each	21%	\$246	Other	IS	
14177_470-AEGE	14177_470-AEGE	Storage Unstructured	CABLE QSFP28 100Gb Active Optical 30M	\$1,550	Each	21%	\$1,225	Other	IS	
14177_470-AEGF	14177_470-AEGF	Storage Unstructured	CABLE ETHERNET 10G PASS SFP+ 3M	\$151	Each	21%	\$119	Other	IS	
14177_470-AEGG	14177_470-AEGG	Storage Unstructured	CABLE, ETHERNET, 40G, PASS, HALF, FREE, 3M	\$323	Each	21%	\$255	Other	IS	
14177_470-AEGH	14177_470-AEGH	Storage Unstructured	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 3M	\$369	Each	21%	\$292	Other	IS	
14177_470-AEGI	14177_470-AEGI	Storage Unstructured	CABLE QSFP28 100Gb Pass Copper DAC 3M	\$300	Each	21%	\$237	Other	IS	
14177_470-AEGJ	14177_470-AEGJ	Storage Unstructured	CABLE QSFP28 100Gb Active Optical 3M	\$1,200	Each	21%	\$948	Other	IS	
14177_470-AEGK	14177_470-AEGK	Storage Unstructured	CABLE ETHERNET 10G PASS OM4 LC-LC 50M	\$374	Each	21%	\$295	Other	IS	
14177_470-AEGL	14177_470-AEGL	Storage Unstructured	CABLE ETHERNET 10G PASS SFP+ 5M	\$143	Each	21%	\$113	Other	IS	

ALJP2020 ITB ALJP Price Listing

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14177_470-AEGM	14177_470-AEGM	Storage Unstructured	CABLE, ETHERNET, 40G, PASS, PLENUM, 5M	\$893	Each	21%	\$705	Other	IS
14177_470-AEGN	14177_470-AEGN	Storage Unstructured	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 5M	\$495	Each	21%	\$391	Other	IS
14177_470-AEGO	14177_470-AEGO	Storage Unstructured	CABLE QSFP28 100Gb Pass Copper DAC 5M	\$450	Each	21%	\$356	Other	IS
14177_470-AEGP	14177_470-AEGP	Storage Unstructured	CABLE QSFP28 100Gb Active Optical 7M	\$1,200	Each	21%	\$948	Other	IS
14177_470-AEGQ	14177_470-AEGQ	Storage Unstructured	CABLE, IB QDR, QSFP-QSFP, 1M	\$155	Each	21%	\$122	Other	IS
14177_470-AEGR	14177_470-AEGR	Storage Unstructured	CABLE, IB QDR, QSFP-QSFP, 3M	\$225	Each	21%	\$178	Other	IS
14177_470-AEGS	14177_470-AEGS	Storage Unstructured	CABLE, IB QDR, QSFP-QSFP, 5M	\$428	Each	21%	\$338	Other	IS
14177_470-AEHN	14177_470-AEHN	Storage Unstructured	CABLE ETHERNET 10G PASS OM4 LC-LC 150M	\$696	Each	21%	\$550	Other	IS
14177_470-AEHO	14177_470-AEHO	Storage Unstructured	CABLE ETHERNET 10G PASS OM4 LC-LC 100M	\$527	Each	21%	\$416	Other	IS
14177_470-AEHP	14177_470-AEHP	Storage Unstructured	QSA QSFP-SFP Adapter - Qty 2	\$310	Each	21%	\$245	Other	IS
14177_4PYDP	14177_4PYDP	Storage Unstructured	MOD.CORD.PWR,6,15,56PA332	\$780	Each	21%	\$616	Other	IS
14177_53N4K	14177_53N4K	Storage Unstructured	MOD.CORD.PWR,1,15F,IEC60309	\$54	Each	21%	\$43	Other	IS
14177_590-TEZS	14177_590-TEZS	Storage Unstructured	2X10GbE + 2X8G FC W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
14177_590-TEZU	14177_590-TEZU	Storage Unstructured	2x10GbE (SFP+) W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
14177_590-TEZY	14177_590-TEZY	Storage Unstructured	2X10GbE + 2X8G FC - F800/F810 W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
14177_590-TEZZ	14177_590-TEZZ	Storage Unstructured	2X40GbE (QSFP+) - F800/F810 W/O OPTICS	\$1,044	Each	21%	\$825	Other	IS
14177_590-TFBB	14177_590-TFBB	Storage Unstructured	2X10GbE (SFP+) - F800/F810 W/O OPTICS	\$974	Each	21%	\$769	Other	IS
14177_590-TFBF	14177_590-TFBF	Storage Unstructured	2x40GbE (QSFP+) W/O OPTICS	\$1,023	Each	21%	\$808	Other	IS
14177_590-TFBJ	14177_590-TFBJ	Storage Unstructured	2x25GbE (SFP28) F800/F810 W/O OPTICS	\$933	Each	21%	\$737	Other	IS
14177_590-TFBK	14177_590-TFBK	Storage Unstructured	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS
14177_5W1YX	14177_5W1YX	Storage Unstructured	MOD.CORD.PWR,1,40A,15FT,NA	\$153	Each	21%	\$121	Other	IS
14177_6PKX8	14177_6PKX8	Storage Unstructured	MOD.CORD.PWR,3P,WYE,15F,INTL	\$68	Each	21%	\$54	Other	IS
14177_750-ACGE	14177_750-ACGE	Storage Unstructured	Node Filler with Normal Sleds	\$1,322	Each	21%	\$1,044	Other	IS
14177_750-ACGF	14177_750-ACGF	Storage Unstructured	Node Filler with Deep Sleds	\$1,487	Each	21%	\$1,175	Other	IS
14177_750-ACHR	14177_750-ACHR	Storage Unstructured	R-SPR KIT - DRIVE SLED 2.5 DRIVE FILLER	\$3	Each	21%	\$2	Other	IS
14177_750-ACHS	14177_750-ACHS	Storage Unstructured	R-SPR KIT - DRIVE SLED FILLER DEEP GEN6	\$137	Each	21%	\$108	Other	IS
14177_750-ACHT	14177_750-ACHT	Storage Unstructured	R-SPR KIT - FILLER 2.5 DRIVE SLED F800	\$588	Each	21%	\$465	Other	IS
14177_750-ACHU	14177_750-ACHU	Storage Unstructured	R-SPR KIT - DRIVE SLED FILLER NORM GEN6	\$95	Each	21%	\$75	Other	IS
14177_750-ACHV	14177_750-ACHV	Storage Unstructured	R-SPR KIT - COMPUTE FILLER GEN6	\$22	Each	21%	\$18	Other	IS
14177_750-ACHW	14177_750-ACHW	Storage Unstructured	R-SPR KIT - 4U EMC Bezel GEN6	\$110	Each	21%	\$87	Other	IS
14177_750-ACHX	14177_750-ACHX	Storage Unstructured	R-SPR KIT - A200 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS
14177_750-ACHY	14177_750-ACHY	Storage Unstructured	R-SPR KIT - A2000 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS
14177_750-ACHZ	14177_750-ACHZ	Storage Unstructured	R-SPR KIT - F800 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS
14177_750-ACIB	14177_750-ACIB	Storage Unstructured	R-SPR KIT - H400 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS
14177_750-ACIC	14177_750-ACIC	Storage Unstructured	R-SPR KIT - H500 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS
14177_750-ACID	14177_750-ACID	Storage Unstructured	R-SPR KIT - H600 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS
14177_750-ACIE	14177_750-ACIE	Storage Unstructured	R-SPR KIT - X10 128G MLC BOOT DRIVE GEN6	\$459	Each	21%	\$363	Other	IS
14177_750-ACIF	14177_750-ACIF	Storage Unstructured	R-SPR KIT - X10 64G MLC BOOT DRIVE GEN6	\$301	Each	21%	\$238	Other	IS
14177_750-ACIG	14177_750-ACIG	Storage Unstructured	R-SPR KIT - 30% BATTERY/RISER FRU GEN6	\$1,710	Each	21%	\$1,351	Other	IS
14177_750-ACIH	14177_750-ACIH	Storage Unstructured	R-SPR KIT - 4U DE Bezel GEN6	\$105	Each	21%	\$83	Other	IS
14177_750-ACII	14177_750-ACII	Storage Unstructured	R-SPR KIT - 16G DIMM DDR4-2400 GEN6	\$965	Each	21%	\$762	Other	IS
14177_750-ACIJ	14177_750-ACIJ	Storage Unstructured	R-SPR KIT - 32G DIMM DDR4-2400 GEN6	\$1,756	Each	21%	\$1,387	Other	IS
14177_750-ACIK	14177_750-ACIK	Storage Unstructured	R-SPR KIT - 64G LRDIMM DDR4-2400 GEN6	\$3,113	Each	21%	\$2,459	Other	IS



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14177_750-ACIL	14177_750-ACIL	Storage Unstructured	R-SPR KIT - FRONT LCD DISPLAY GEN6	\$630	Each	21%	\$498	Other	IS
14177_750-ACIM	14177_750-ACIM	Storage Unstructured	R-SPR KIT - DEEP 3.5 DRIVE SLED GEN6	\$617	Each	21%	\$487	Other	IS
14177_750-ACIN	14177_750-ACIN	Storage Unstructured	R-SPR KIT - NORMAL 2.5 DRIVE SLED GEN6	\$566	Each	21%	\$447	Other	IS
14177_750-ACIO	14177_750-ACIO	Storage Unstructured	R-SPR KIT - NORMAL 3.5 DRIVE SLED GEN6	\$407	Each	21%	\$322	Other	IS
14177_750-ACIP	14177_750-ACIP	Storage Unstructured	R-SPR KIT - FAN ASSEMBLY GEN6	\$81	Each	21%	\$64	Other	IS
14177_750-ACIQ	14177_750-ACIQ	Storage Unstructured	R-SPR KIT-SWITCH FABRIC-X INT FAN AR7308	\$28,650	Each	21%	\$22,634	Other	IS
14177_750-ACIR	14177_750-ACIR	Storage Unstructured	R-SPR KIT-SWITCH SPARE FAN MODULE ARS	\$400	Each	21%	\$316	Other	IS
14177_750-ACIS	14177_750-ACIS	Storage Unstructured	R-SPR KIT-SWITCH FABRIC-X INT FAN AR7304	\$15,750	Each	21%	\$12,443	Other	IS
14177_750-ACIT	14177_750-ACIT	Storage Unstructured	R-SPR KIT-SWITCH FAN MODULE D2024 CLS	\$70	Each	21%	\$55	Other	IS
14177_750-ACIU	14177_750-ACIU	Storage Unstructured	R-SPR KIT-SWITCH SPINE FAN UNIT MSX65XX	\$17,200	Each	21%	\$13,588	Other	IS
14177_750-ACIV	14177_750-ACIV	Storage Unstructured	R-SPR KIT-SWITCH FAN UNIT MSX65XX	\$3,530	Each	21%	\$2,789	Other	IS
14177_750-ACIW	14177_750-ACIW	Storage Unstructured	R-SPR KIT-SWITCH NPTN FAN MTEF-FANF-A	\$1,260	Each	21%	\$995	Other	IS
14177_750-ACIX	14177_750-ACIX	Storage Unstructured	R-SPR KIT-SWITCH FAN MODULE D2060/4040	\$100	Each	21%	\$79	Other	IS
14177_750-ACIY	14177_750-ACIY	Storage Unstructured	MLNX Chassis Switch Tray Support Kit	\$750	Each	21%	\$593	Other	IS
14177_750-ACIZ	14177_750-ACIZ	Storage Unstructured	R-SPR KIT-SWITCH RAIL KIT D2024 CLS	\$340	Each	21%	\$269	Other	IS
14177_750-ACJB	14177_750-ACJB	Storage Unstructured	R-SPR KIT-SWITCH RAIL KIT D2060/4040 CLS	\$350	Each	21%	\$277	Other	IS
14177_750-ACJC	14177_750-ACJC	Storage Unstructured	R-SPR KIT - HIGH COMPUTE NODE FRU GEN6	\$12,415	Each	21%	\$9,808	Other	IS
14177_750-ACJD	14177_750-ACJD	Storage Unstructured	R-SPR KIT - LOW COMPUTE NODE FRU GEN6	\$10,237	Each	21%	\$8,087	Other	IS
14177_750-ACJE	14177_750-ACJE	Storage Unstructured	R-SPR KIT - MEDIUM COMPUTE NODE FRU GEN6	\$10,806	Each	21%	\$8,537	Other	IS
14177_750-ACJF	14177_750-ACJF	Storage Unstructured	R-SPR KIT - TURBO COMPUTE NODE FRU GEN6	\$18,961	Each	21%	\$14,979	Other	IS
14177_750-ACJG	14177_750-ACJG	Storage Unstructured	R-SPR KIT - ULTRA COMPUTE NODE FRU GEN6	\$17,062	Each	21%	\$13,479	Other	IS
14177_750-ACJH	14177_750-ACJH	Storage Unstructured	R-SPR KIT - GEN2 CFF 1100W AC DC PSU AET	\$449	Each	21%	\$355	Other	IS
14177_750-ACJI	14177_750-ACJI	Storage Unstructured	R-SPR KIT - GEN2 CFF 1450W AC DC PSU AET	\$554	Each	21%	\$438	Other	IS
14177_750-ACJJ	14177_750-ACJJ	Storage Unstructured	R-SPR KIT-SWITCH NPTN PSU MTEF-PSF-AC-A	\$2,330	Each	21%	\$1,841	Other	IS
14177_750-ACJK	14177_750-ACJK	Storage Unstructured	R-SPR KIT-SWITCH PSU 460W 90-264V CLS	\$530	Each	21%	\$419	Other	IS
14177_750-ACJL	14177_750-ACJL	Storage Unstructured	R-SPR KIT-SWITCH 3kW AC PSU ARS	\$9,900	Each	21%	\$7,821	Other	IS
14177_750-ACJM	14177_750-ACJM	Storage Unstructured	R-SPR KIT - DEEP ADJ RAIL ASSEMBLY GEN6	\$188	Each	21%	\$149	Other	IS
14177_750-ACJN	14177_750-ACJN	Storage Unstructured	R-SPR KIT - NORM ADJ RAIL ASSEMBLY GEN6	\$175	Each	21%	\$138	Other	IS
14177_750-ACJO	14177_750-ACJO	Storage Unstructured	R-SPR KIT-SWITCH 1670 220VAC PSU MSX65XX	\$84,730	Each	21%	\$66,937	Other	IS
14177_750-ACJP	14177_750-ACJP	Storage Unstructured	R-SPR KIT - CHASSIS FRU DEEP GEN6	\$15,833	Each	21%	\$12,508	Other	IS
14177_750-ACJQ	14177_750-ACJQ	Storage Unstructured	R-SPR KIT - CHASSIS FRU NORM GEN6	\$15,041	Each	21%	\$11,882	Other	IS
14177_750-ACLH	14177_750-ACLH	Storage Unstructured	R-SPR KIT-SWITCH MGT MODULE MSX65XX	\$17,800	Each	21%	\$14,062	Other	IS
14177_750-ACLI	14177_750-ACLI	Storage Unstructured	R-SPR KIT-SWITCH SUPERVISOR MODULE AR73x	\$44,970	Each	21%	\$35,526	Other	IS
14177_750-ACLK	14177_750-ACLK	Storage Unstructured	R-SPR KIT-SWITCH 36P QDR SPINE MSX65XX	\$17,200	Each	21%	\$13,588	Other	IS
14177_750-ADDQ	14177_750-ADDQ	Storage Unstructured	ISILON TITAN-D RACK DOOR	\$6,350	Each	21%	\$5,017	Other	IS
14177_750-ADDR	14177_750-ADDR	Storage Unstructured	18 Port, 10GbE Upgrade Leaf, Mellanox	\$21,310	Each	21%	\$16,835	Other	IS
14177_750-ADD5	14177_750-ADD5	Storage Unstructured	32 Port, 40GbE Upgrade Leaf, Arista	\$29,852	Each	21%	\$23,583	Other	IS
14177_750-ADDT	14177_750-ADDT	Storage Unstructured	48 Port, 10GbE Upgrade Leaf, Arista	\$66,333	Each	21%	\$52,403	Other	IS
14177_770-BDNG	14177_770-BDNG	Storage Unstructured	FIXED RAIL KIT GEN6 NORM VXBLOCK	\$370	Each	21%	\$292	Other	IS
14177_770-BDNH	14177_770-BDNH	Storage Unstructured	Node Pair Shipping Kit Gen6	\$208	Each	21%	\$164	Other	IS
14177_770-BDOG	14177_770-BDOG	Storage Unstructured	FIXED RAIL KIT GEN6 DEEP VXBLOCK	\$370	Each	21%	\$292	Other	IS
14177_770-BDOH	14177_770-BDOH	Storage Unstructured	Node Pair Shipping Kit Gen6 DEEP	\$256	Each	21%	\$202	Other	IS

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				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14177_800-BBQV	14177_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14177_844-6852	14177_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14177_844-6859	14177_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14177_844-6860	14177_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14177_844-6861	14177_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14177_844-6864	14177_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14177_844-7852	14177_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14177_8WFFH0	14177_8WFFH0	Storage Unstructured	MOD,CORD,PWR,2,L22-30P	\$356	Each	21%	\$281	Other	IS
14177_DNN52	14177_DNN52	Storage Unstructured	MOD,CORD,PWR,6,15F,332P6W	\$388	Each	21%	\$306	Other	IS
14177_GTTV5	14177_GTTV5	Storage Unstructured	MOD,CORD,PWR,2,FLYLD/INTL	\$167	Each	21%	\$132	Other	IS
14177_KY0CF	14177_KY0CF	Storage Unstructured	MOD,CORD,PWR,6,15F,3750DP	\$1,326	Each	21%	\$1,048	Other	IS
14177_PYPM3	14177_PYPM3	Storage Unstructured	MOD,CORD,PWR,3P,WYE,15F,NA	\$187	Each	21%	\$147	Other	IS
14177_RKNF0	14177_RKNF0	Storage Unstructured	MOD,CORD,PWR,2,15F,C530P6	\$200	Each	21%	\$158	Other	IS
14177_VFTNV	14177_VFTNV	Storage Unstructured	MOD,CORD,PWR,1,40A,15FT,INTL	\$297	Each	21%	\$235	Other	IS
14177_W0WH7	14177_W0WH7	Storage Unstructured	MOD,CORD,PWR,2,C530P6S	\$292	Each	21%	\$231	Other	IS
14177_WFW5V	14177_WFW5V	Storage Unstructured	MOD,CORD,PWR,1,15F,56PA332,250	\$146	Each	21%	\$115	Other	IS
14177_WHY8D	14177_WHY8D	Storage Unstructured	MOD,CORD,PWR,1,15F,3750DP,250V	\$278	Each	21%	\$220	Other	IS
14177_X0VYM	14177_X0VYM	Storage Unstructured	MOD,CORD,PWR,1,15F,NA/JAP	\$46	Each	21%	\$36	Other	IS
14177_Y1P9F	14177_Y1P9F	Storage Unstructured	MOD,CORD,PWR,2,CS-8365C	\$307	Each	21%	\$242	Other	IS
14170_210-AURK	14170_210-AURK	Storage Unstructured	BASE, CHASSIS DEEP	\$5,850	Each	21%	\$4,622	Other	IS
14170_210-AURL	14170_210-AURL	Storage Unstructured	Base Chassis - Normal	\$5,608	Each	21%	\$4,430	Other	IS
14170_210-AURM	14170_210-AURM	Storage Unstructured	Base Chassis - Normal - F800/F810	\$5,410	Each	21%	\$4,274	Other	IS
14170_210-AXIO	14170_210-AXIO	Storage Unstructured	Base Chassis - Deep/PROMO	\$3,327	Each	21%	\$2,628	Other	IS
14170_332-1286	14170_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
14170_379-BDPD	14170_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
14170_389-DRZZ	14170_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14170_770-BDNG	14170_770-BDNG	Storage Unstructured	FIXED RAIL KIT GEN6 NORM VXBLOCK	\$370	Each	21%	\$292	Other	IS
14170_770-BDOG	14170_770-BDOG	Storage Unstructured	FIXED RAIL KIT GEN6 DEEP VXBLOCK	\$370	Each	21%	\$292	Other	IS
14170_844-6852	14170_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14170_844-6859	14170_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14170_844-6860	14170_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14170_844-6861	14170_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14170_844-6864	14170_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14170_844-7852	14170_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14145_210-AUUh	14145_210-AUUh	Storage Unstructured	F800-2.6GHZ/16C/256G+15x1.6TB SSD	\$86,772	Each	21%	\$68,550	Other	IS
14145_210-AUUI	14145_210-AUUI	Storage Unstructured	F800-2.6GHZ/16C/256G+15x1.4TB SSD	\$517,751	Each	21%	\$409,023	Other	IS
14145_210-AUUK	14145_210-AUUK	Storage Unstructured	F800-2.6GHZ/16C/256G+15x3.2TB SSD	\$154,882	Each	21%	\$122,357	Other	IS
14145_210-AUUL	14145_210-AUUL	Storage Unstructured	F800-2.6GHZ/16C/256G+15x3.8TB SSD	\$154,882	Each	21%	\$122,357	Other	IS
14145_210-AUUM	14145_210-AUUM	Storage Unstructured	F800-2.6GHZ/16C/256G+15x7.7TB SSD	\$281,000	Each	21%	\$221,990	Other	IS
14145_210-AUUN	14145_210-AUUN	Storage Unstructured	F800-2.6GHZ/16C/256G+SED/15x15.4TB SSD	\$589,000	Each	21%	\$465,310	Other	IS
14145_210-AUJO	14145_210-AUJO	Storage Unstructured	F800-2.6GHZ/16C/256G+SED/15x3.2TB SSD	\$176,200	Each	21%	\$139,198	Other	IS
14145_210-AUJP	14145_210-AUJP	Storage Unstructured	F800-2.6GHZ/16C/256G+SED/15x7.7TB SSD	\$319,670	Each	21%	\$252,539	Other	IS
14145_210-AUJU	14145_210-AUJU	Storage Unstructured	F800-2.6GHZ/16C/256G+SED/15x1.6T SSD-PRO	\$98,711	Each	21%	\$77,982	Other	IS
14145_210-AUJR	14145_210-AUJR	Storage Unstructured	F800-2.6GHZ/16C/256G+SED/15x3.8TB SSD	\$176,200	Each	21%	\$139,198	Other	IS
14145_332-1286	14145_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
14145_379-BDPD	14145_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
14145_379-BDUU	14145_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
14145_389-DRZZ	14145_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14145_407-BCIU	14145_407-BCIU	Storage Unstructured	Transceivers/Optic/SFP+SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14145_407-BCJE	14145_407-BCJE	Storage Unstructured	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717	Each	21%	\$1,356	Other	IS
14145_407-BCLU	14145_407-BCLU	Storage Unstructured	Transceiver/Optic/SFP+/SR/25Gbe/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS
14145_528-CKJM	14145_528-CKJM	Storage Unstructured	OneFS Capacity License Tier 1=CB	\$1,417	Each	21%	\$1,119	Other	IS
14145_528-CKJR	14145_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
14145_528-CKJT	14145_528-CKJT	Storage Unstructured	OneFS Enc/Key Mgt License Tier 1 =ID	\$9,000	Each	21%	\$7,110	Other	IS
14145_528-CKJX	14145_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
14145_528-CKJY	14145_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
14145_528-CKKB	14145_528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
14145_528-CKKN	14145_528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14145_528-CKKQ	14145_528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14145_528-CKKT	14145_528-CKKT	Storage Unstructured	OneFS Base License Tier 1=ID	\$23,333	Each	21%	\$18,433	Other	IS
14145_528-CKKW	14145_528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14145_528-CKLW	14145_528-CKLW	Storage Unstructured	SmartQuotas Base License Tier 1=ID	\$1,696	Each	21%	\$1,340	Other	IS
14145_528-CKLX	14145_528-CKLX	Storage Unstructured	SmartQuotas Capacity License Tier 1 =CB	\$20	Each	21%	\$16	Other	IS
14145_528-CKLZ	14145_528-CKLZ	Storage Unstructured	SmartConnect Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS
14145_528-CKMB	14145_528-CKMB	Storage Unstructured	SmartDedupe Base License Tier 1=ID	\$5,462	Each	21%	\$4,315	Other	IS
14145_528-CKMD	14145_528-CKMD	Storage Unstructured	SnapshotIQ Base License Tier 1=ID	\$2,458	Each	21%	\$1,942	Other	IS
14145_528-CKME	14145_528-CKME	Storage Unstructured	SmartConnect Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS
14145_528-CKMH	14145_528-CKMH	Storage Unstructured	SmartPools Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS
14145_528-CKMI	14145_528-CKMI	Storage Unstructured	SmartDedupe Capacity License Tier 1 =CB	\$66	Each	21%	\$52	Other	IS
14145_528-CKMK	14145_528-CKMK	Storage Unstructured	SmartPools Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS
14145_528-CKML	14145_528-CKML	Storage Unstructured	SmartLock Capacity License Tier 1 =CB	\$20	Each	21%	\$16	Other	IS
14145_528-CKMO	14145_528-CKMO	Storage Unstructured	SmartLock Base License Tier 1=ID	\$1,696	Each	21%	\$1,340	Other	IS
14145_528-CKMQ	14145_528-CKMQ	Storage Unstructured	SnapshotIQ Capacity License Tier 1 =CB	\$30	Each	21%	\$24	Other	IS
14145_528-CKMX	14145_528-CKMX	Storage Unstructured	SyncIQ Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS
14145_528-CKMY	14145_528-CKMY	Storage Unstructured	SyncIQ Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS
14145_528-CKPQ	14145_528-CKPQ	Storage Unstructured	SmartQuotas Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14145_528-CKPS	14145_528-CKPS	Storage Unstructured	SnapshotIQ Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14145_528-CKPT	14145_528-CKPT	Storage Unstructured	SmartConnect Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14145_528-CKPU	14145_528-CKPU	Storage Unstructured	SmartPools Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14145_528-CKPZ	14145_528-CKPZ	Storage Unstructured	SmartConnect Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14145_528-CKQB	14145_528-CKQB	Storage Unstructured	SyncIQ Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14145_528-CKQC	14145_528-CKQC	Storage Unstructured	SyncIQ Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14145_528-CKQD	14145_528-CKQD	Storage Unstructured	SnapshotIQ Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14145_528-CKQE	14145_528-CKQE	Storage Unstructured	SmartQuotas Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14145_528-CKQF	14145_528-CKQF	Storage Unstructured	SmartPools Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14145_528-CKRF	14145_528-CKRF	Storage Unstructured	Enterprise Bundle Capacity T1 Per TB=CB	\$91	Each	21%	\$72	Other	IS
14145_528-CKRH	14145_528-CKRH	Storage Unstructured	Basic Bundle Capacity Tier 1 Per TB=CB	\$73	Each	21%	\$58	Other	IS
14145_528-CKRL	14145_528-CKRL	Storage Unstructured	Basic Bundle Tier 1=ID	\$6,029	Each	21%	\$4,763	Other	IS

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14145_528-CKRO	14145_528-CKRO	Storage Unstructured	Enterprise Advanced Bundle Tier 1=ID	\$15,154	Each	21%	\$11,972	Other	IS
14145_528-CKRS	14145_528-CKRS	Storage Unstructured	Enterprise Bundle Tier 1=ID	\$7,571	Each	21%	\$5,981	Other	IS
14145_528-CKRW	14145_528-CKRW	Storage Unstructured	Enterprise Adv Bundle Cap T1 Per TB=CB	\$182	Each	21%	\$144	Other	IS
14145_590-TEZY	14145_590-TEZY	Storage Unstructured	2X10GbE + 2X8G FC - F800/F810 W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
14145_590-TEZZ	14145_590-TEZZ	Storage Unstructured	2X40GbE (QSFP+) - F800/F810 W/O OPTICS	\$1,044	Each	21%	\$825	Other	IS
14145_590-TFBB	14145_590-TFBB	Storage Unstructured	2X10GbE (SFP+) - F800/F810 W/O OPTICS	\$974	Each	21%	\$769	Other	IS
14145_590-TFBG	14145_590-TFBG	Storage Unstructured	2x40GbE (QSFP+) Back End F800 W/O OPTICS	\$997	Each	21%	\$788	Other	IS
14145_590-TFBH	14145_590-TFBH	Storage Unstructured	Infiniband NIC-40GbE Mig F800 W/O OPTICS	\$3,415	Each	21%	\$2,698	Other	IS
14145_590-TFBJ	14145_590-TFBJ	Storage Unstructured	2x25GbE (SFP28) F800/F810 W/O OPTICS	\$933	Each	21%	\$737	Other	IS
14145_770-BDNQ	14145_770-BDNQ	Storage Unstructured	Step Up Transformer	\$14,419	Each	21%	\$11,391	Other	IS
14145_800-BBQV	14145_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14145_844-6852	14145_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14145_844-6859	14145_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14145_844-6860	14145_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14145_844-6861	14145_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14145_844-6864	14145_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14145_844-7852	14145_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14145_900-9997	14145_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
14146_210-AUUS	14146_210-AUUS	Storage Unstructured	F810-2.6GHZ/16C/256G+15X15.4TB SSD	\$698,970	Each	21%	\$552,186	Other	IS
14146_210-AUUT	14146_210-AUUT	Storage Unstructured	F810-2.6GHZ/16C/256G+15X3.8TB SSD	\$209,100	Each	21%	\$165,189	Other	IS
14146_210-AUUU	14146_210-AUUU	Storage Unstructured	F810-2.6GHZ/16C/256G+15X7.7TB SSD	\$379,350	Each	21%	\$299,687	Other	IS
14146_210-AUUV	14146_210-AUUV	Storage Unstructured	F810-2.6GHZ/16C/256G+SED/15x7.7TB SSD	\$431,560	Each	21%	\$340,932	Other	IS
14146_210-AU UW	14146_210-AU UW	Storage Unstructured	F810-2.6GHZ/16C/256G+SED/15X15.4TB SSD	\$795,150	Each	21%	\$628,169	Other	IS
14146_210-AUUX	14146_210-AUUX	Storage Unstructured	F810-2.6GHZ/16C/256G+SED/15x3.8TB SSD	\$237,880	Each	21%	\$187,925	Other	IS
14146_332-1286	14146_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
14146_379-BDPD	14146_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
14146_379-BDUU	14146_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
14146_389-DRZZ	14146_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14146_407-BCIU	14146_407-BCIU	Storage Unstructured	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS
14146_407-BCJE	14146_407-BCJE	Storage Unstructured	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717	Each	21%	\$1,356	Other	IS
14146_407-BCLU	14146_407-BCLU	Storage Unstructured	Transceiver/Optic/SFP+/SR/25Gbe/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS
14146_528-CKJM	14146_528-CKJM	Storage Unstructured	OneFS Capacity License Tier 1=CB	\$1,417	Each	21%	\$1,119	Other	IS
14146_528-CKJR	14146_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
14146_528-CKJT	14146_528-CKJT	Storage Unstructured	OneFS Enc/Key Mgt License Tier 1=ID	\$9,000	Each	21%	\$7,110	Other	IS
14146_528-CKJX	14146_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
14146_528-CKJY	14146_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
14146_528-CKKB	14146_528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
14146_528-CKKN	14146_528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14146 528-CKKQ	14146 528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14146 528-CKKT	14146 528-CKKT	Storage Unstructured	OneFS Base License Tier 1=ID	\$23,333	Each	21%	\$18,433	Other	IS
14146 528-CKKW	14146 528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14146 528-CKLW	14146 528-CKLW	Storage Unstructured	SmartQuotas Base License Tier 1=ID	\$1,696	Each	21%	\$1,340	Other	IS
14146 528-CKLX	14146 528-CKLX	Storage Unstructured	SmartQuotas Capacity License Tier 1 =CB	\$20	Each	21%	\$16	Other	IS
14146 528-CKLZ	14146 528-CKLZ	Storage Unstructured	SmartConnect Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS
14146 528-CKMB	14146 528-CKMB	Storage Unstructured	SmartDedupe Base License Tier 1=ID	\$5,462	Each	21%	\$4,315	Other	IS
14146 528-CKMD	14146 528-CKMD	Storage Unstructured	SnapshotIQ Base License Tier 1=ID	\$2,458	Each	21%	\$1,942	Other	IS
14146 528-CKME	14146 528-CKME	Storage Unstructured	SmartConnect Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS
14146 528-CKMH	14146 528-CKMH	Storage Unstructured	SmartPools Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS
14146 528-CKMI	14146 528-CKMI	Storage Unstructured	SmartDedupe Capacity License Tier 1 =CB	\$66	Each	21%	\$52	Other	IS
14146 528-CKMK	14146 528-CKMK	Storage Unstructured	SmartPools Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS
14146 528-CKML	14146 528-CKML	Storage Unstructured	SmartLock Capacity License Tier 1 =CB	\$20	Each	21%	\$16	Other	IS
14146 528-CKMO	14146 528-CKMO	Storage Unstructured	SmartLock Base License Tier 1=ID	\$1,696	Each	21%	\$1,340	Other	IS
14146 528-CKMQ	14146 528-CKMQ	Storage Unstructured	SnapshotIQ Capacity License Tier 1 =CB	\$30	Each	21%	\$24	Other	IS
14146 528-CKMX	14146 528-CKMX	Storage Unstructured	SyncIQ Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS
14146 528-CKMY	14146 528-CKMY	Storage Unstructured	SyncIQ Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS
14146 528-CKPQ	14146 528-CKPQ	Storage Unstructured	SmartQuotas Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14146 528-CKPS	14146 528-CKPS	Storage Unstructured	SnapshotIQ Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14146 528-CKPT	14146 528-CKPT	Storage Unstructured	SmartConnect Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14146 528-CKPU	14146 528-CKPU	Storage Unstructured	SmartPools Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14146 528-CKPZ	14146 528-CKPZ	Storage Unstructured	SmartConnect Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14146 528-CKQB	14146 528-CKQB	Storage Unstructured	SyncIQ Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14146 528-CKQC	14146 528-CKQC	Storage Unstructured	SyncIQ Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14146 528-CKQD	14146 528-CKQD	Storage Unstructured	SnapshotIQ Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14146 528-CKQE	14146 528-CKQE	Storage Unstructured	SmartQuotas Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14146 528-CKQF	14146 528-CKQF	Storage Unstructured	SmartPools Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14146 528-CKRF	14146 528-CKRF	Storage Unstructured	Enterprise Bundle Capacity T1 Per TB=CB	\$91	Each	21%	\$72	Other	IS
14146 528-CKRH	14146 528-CKRH	Storage Unstructured	Basic Bundle Capacity Tier 1 Per TB=CB	\$73	Each	21%	\$58	Other	IS
14146 528-CKRL	14146 528-CKRL	Storage Unstructured	Basic Bundle Tier 1=ID	\$6,029	Each	21%	\$4,763	Other	IS
14146 528-CKRO	14146 528-CKRO	Storage Unstructured	Enterprise Advanced Bundle Tier 1=ID	\$15,154	Each	21%	\$11,972	Other	IS
14146 528-CKRS	14146 528-CKRS	Storage Unstructured	Enterprise Bundle Tier 1=ID	\$7,571	Each	21%	\$5,981	Other	IS
14146 528-CKRW	14146 528-CKRW	Storage Unstructured	Enterprise Adv Bundle Cap T1 Per TB=CB	\$182	Each	21%	\$144	Other	IS
14146 590-TEZY	14146 590-TEZY	Storage Unstructured	2X10GbE + 2X8G FC - F800/F810 W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
14146 590-TEZZ	14146 590-TEZZ	Storage Unstructured	2X40GbE (QSFP+) - F800/F810 W/O OPTICS	\$1,044	Each	21%	\$825	Other	IS
14146 590-TFBB	14146 590-TFBB	Storage Unstructured	2X10GbE (SFP+) - F800/F810 W/O OPTICS	\$974	Each	21%	\$769	Other	IS
14146 590-TFBC	14146 590-TFBC	Storage Unstructured	2x40GbE Compression B/E F810 W/O OPTICS	\$7,630	Each	21%	\$6,028	Other	IS
14146 590-TFBJ	14146 590-TFBJ	Storage Unstructured	2x25GbE (SFP28) F800/F810 W/O OPTICS	\$933	Each	21%	\$737	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14146_770-BDNQ	14146_770-BDNQ	Storage Unstructured	Step Up Transformer	\$14,419	Each	21%	\$11,391	Other	IS
14146_800-BBQV	14146_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14146_844-6852	14146_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14146_844-6859	14146_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14146_844-6860	14146_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14146_844-6861	14146_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14146_844-6864	14146_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14146_844-7852	14146_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14146_900-9997	14146_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
13997_210-AUSD	13997_210-AUSD	Storage Unstructured	H400-2.2GHZ/4C/64G+15x12TB SAT/800GB	\$30,300	Each	21%	\$23,937	Other	IS
13997_210-AUSE	13997_210-AUSE	Storage Unstructured	H400-2.2GHZ/4C/64G+15x12TB SAT/1.6TB	\$32,500	Each	21%	\$25,675	Other	IS
13997_210-AUSF	13997_210-AUSF	Storage Unstructured	H400-2.2GHZ/4C/64G+15x12TB SAT/3.2TB	\$37,400	Each	21%	\$29,546	Other	IS
13997_210-AUSG	13997_210-AUSG	Storage Unstructured	H400-2.2GHZ/4C/64G+15x2TB SAT/3.2TB	\$24,638	Each	21%	\$19,464	Other	IS
13997_210-AUSH	13997_210-AUSH	Storage Unstructured	H400-2.2GHZ/4C/64G+15x2TB SAT/1.6TB	\$20,604	Each	21%	\$16,277	Other	IS
13997_210-AUSI	13997_210-AUSI	Storage Unstructured	H400-2.2GHZ/4C/64G+15x2TB SAT/800GB	\$18,587	Each	21%	\$14,684	Other	IS
13997_210-AUSJ	13997_210-AUSJ	Storage Unstructured	H400-2.2GHZ/4C/64G+15x4TB SAT/800GB	\$20,902	Each	21%	\$16,513	Other	IS
13997_210-AUSK	13997_210-AUSK	Storage Unstructured	H400-2.2GHZ/4C/64G+15x4TB SAT/3.2TB	\$26,953	Each	21%	\$21,293	Other	IS
13997_210-AUSL	13997_210-AUSL	Storage Unstructured	H400-2.2GHZ/4C/64G+15x4TB SAT/1.6TB	\$22,919	Each	21%	\$18,106	Other	IS
13997_210-AUSM	13997_210-AUSM	Storage Unstructured	H400-2.2GHZ/4C/64G+15x8TB SAT/1.6TB	\$26,860	Each	21%	\$21,219	Other	IS
13997_210-AUSN	13997_210-AUSN	Storage Unstructured	H400-2.2GHZ/4C/64G+15x8TB SAT/3.2TB	\$30,290	Each	21%	\$23,929	Other	IS
13997_210-AUSO	13997_210-AUSO	Storage Unstructured	H400-2.2GHZ/4C/64G+15x8TB SAT/800GB	\$25,150	Each	21%	\$19,869	Other	IS
13997_210-AUSP	13997_210-AUSP	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x12TB SAT/800GB	\$41,000	Each	21%	\$32,390	Other	IS
13997_210-AUSQ	13997_210-AUSQ	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x12TB SAT/1.6TB	\$43,900	Each	21%	\$34,681	Other	IS
13997_210-AUSR	13997_210-AUSR	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/3.2TB	\$33,261	Each	21%	\$26,276	Other	IS
13997_210-AUSS	13997_210-AUSS	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/800GB	\$28,218	Each	21%	\$22,292	Other	IS
13997_210-AUST	13997_210-AUST	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/1.6TB	\$30,941	Each	21%	\$24,443	Other	IS
13997_210-AUSU	13997_210-AUSU	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/1.6TB	\$27,815	Each	21%	\$21,974	Other	IS
13997_210-AUSV	13997_210-AUSV	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x12TB SAT/3.2TB	\$50,500	Each	21%	\$39,895	Other	IS
13997_210-AUSW	13997_210-AUSW	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/3.2TB	\$48,104	Each	21%	\$38,002	Other	IS
13997_210-AUSX	13997_210-AUSX	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/800GB	\$39,935	Each	21%	\$31,549	Other	IS
13997_210-AUSY	13997_210-AUSY	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/3.2TB	\$36,387	Each	21%	\$28,746	Other	IS
13997_210-AUSZ	13997_210-AUSZ	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/1.6TB	\$42,658	Each	21%	\$33,700	Other	IS
13997_210-AUTB	13997_210-AUTB	Storage Unstructured	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/800GB	\$25,092	Each	21%	\$19,823	Other	IS
13997_210-AYIT	13997_210-AYIT	Storage Unstructured	H400 - 240TB (15x16TB)/3.2TB SSD	\$43,938	Each	21%	\$34,711	Other	IS
13997_332-1286	13997_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
13997_379-BDPD	13997_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
13997_379-BDUU	13997_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
13997_389-DRZZ	13997_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS

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Vendor Notes:

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13997_400-BIHF	13997_400-BIHF	Storage Unstructured	ISD - 800GB SSD	\$2,533	Each	21%	\$2,001	Other	IS
13997_400-BIHI	13997_400-BIHI	Storage Unstructured	ISD - 800GB SED SSD	\$3,293	Each	21%	\$2,601	Other	IS
13997_400-BIHR	13997_400-BIHR	Storage Unstructured	ISD - 1.6TB SED SSD	\$5,969	Each	21%	\$4,716	Other	IS
13997_400-BIHS	13997_400-BIHS	Storage Unstructured	ISD - 1.6TB SSD	\$4,592	Each	21%	\$3,628	Other	IS
13997_400-BIHT	13997_400-BIHT	Storage Unstructured	ISD - 3.2TB SED SSD	\$11,321	Each	21%	\$8,944	Other	IS
13997_400-BIHU	13997_400-BIHU	Storage Unstructured	ISD - 3.2TB SSD	\$8,708	Each	21%	\$6,879	Other	IS
13997_400-BKEM	13997_400-BKEM	Storage Unstructured	ISD - 3.2TB SSD - 2	\$8,708	Each	21%	\$6,879	Other	IS
13997_407-BCIU	13997_407-BCIU	Storage Unstructured	Transceivers/Optic/SFP+SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS
13997_407-BCLU	13997_407-BCLU	Storage Unstructured	Transceiver/Optic/SFP+SR/25Gbe/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS
13997_528-CKJL	13997_528-CKJL	Storage Unstructured	OneFS Enc/Key Mgt License Tier 3 =ID	\$9,000	Each	21%	\$7,110	Other	IS
13997_528-CKJN	13997_528-CKJN	Storage Unstructured	OneFS Capacity License Tier 3 =CB	\$474	Each	21%	\$374	Other	IS
13997_528-CKJR	13997_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
13997_528-CKJX	13997_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
13997_528-CKJY	13997_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
13997_528-CKKB	13997_528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
13997_528-CKKD	13997_528-CKKD	Storage Unstructured	OneFS Base License Tier 3=ID	\$19,600	Each	21%	\$15,484	Other	IS
13997_528-CKKI	13997_528-CKKI	Storage Unstructured	SmartConnect Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
13997_528-CKKJ	13997_528-CKKJ	Storage Unstructured	SmartDedupe Base License Tier 3=ID	\$2,103	Each	21%	\$1,661	Other	IS
13997_528-CKKN	13997_528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13997_528-CKKQ	13997_528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13997_528-CKKU	13997_528-CKKU	Storage Unstructured	SmartConnect Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
13997_528-CKKW	13997_528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13997_528-CKLD	13997_528-CKLD	Storage Unstructured	SnapshotIQ Base License Tier 3=ID	\$983	Each	21%	\$777	Other	IS
13997_528-CKLF	13997_528-CKLF	Storage Unstructured	SmartQuotas Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS
13997_528-CKLG	13997_528-CKLG	Storage Unstructured	SnapshotIQ Capacity License Tier 3 =CB	\$16	Each	21%	\$13	Other	IS
13997_528-CKLH	13997_528-CKLH	Storage Unstructured	SyncIQ Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
13997_528-CKLI	13997_528-CKLI	Storage Unstructured	SmartDedupe Capacity License Tier 3 =CB	\$37	Each	21%	\$30	Other	IS
13997_528-CKLJ	13997_528-CKLJ	Storage Unstructured	SmartPools Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
13997_528-CKLK	13997_528-CKLK	Storage Unstructured	SmartPools Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
13997_528-CKLP	13997_528-CKLP	Storage Unstructured	SmartLock Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS
13997_528-CKLQ	13997_528-CKLQ	Storage Unstructured	SmartLock Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS
13997_528-CKLR	13997_528-CKLR	Storage Unstructured	SyncIQ Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
13997_528-CKLT	13997_528-CKLT	Storage Unstructured	SmartQuotas Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS
13997_528-CKOU	13997_528-CKOU	Storage Unstructured	SmartQuotas Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
13997_528-CKOV	13997_528-CKOV	Storage Unstructured	SmartPools Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13997_528-CKOW	13997_528-CKOW	Storage Unstructured	SnapshotIQ Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13997_528-CKOY	13997_528-CKOY	Storage Unstructured	SyncIQ Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13997_528-CKPB	13997_528-CKPB	Storage Unstructured	SmartQuotas Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13997_528-CKPC	13997_528-CKPC	Storage Unstructured	SyncIQ Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS

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Vendor Notes:

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13997_528-CKPE	13997_528-CKPE	Storage Unstructured	SmartPools Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
13997_528-CKPF	13997_528-CKPF	Storage Unstructured	SmartConnect Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13997_528-CKPL	13997_528-CKPL	Storage Unstructured	SmartConnect Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
13997_528-CKPM	13997_528-CKPM	Storage Unstructured	SnapshotIQ Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
13997_528-CKRK	13997_528-CKRK	Storage Unstructured	Basic Bundle Capacity Tier 3 Per TB=CB	\$38	Each	21%	\$30	Other	IS
13997_528-CKRN	13997_528-CKRN	Storage Unstructured	Enterprise Advanced Bundle Tier 3=ID	\$6,062	Each	21%	\$4,789	Other	IS
13997_528-CKRP	13997_528-CKRP	Storage Unstructured	Enterprise Bundle Tier 3=ID	\$3,029	Each	21%	\$2,393	Other	IS
13997_528-CKRR	13997_528-CKRR	Storage Unstructured	Basic Bundle Tier 3=ID	\$2,411	Each	21%	\$1,905	Other	IS
13997_528-CKRU	13997_528-CKRU	Storage Unstructured	Enterprise Bundle Capacity T3 Per TB=CB	\$49	Each	21%	\$38	Other	IS
13997_528-CKRY	13997_528-CKRY	Storage Unstructured	Enterprise Adv Bundle Cap T3 Per TB=CB	\$97	Each	21%	\$77	Other	IS
13997_590-TEZR	13997_590-TEZR	Storage Unstructured	2x10GbE (SFP+) Back End W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
13997_590-TEZS	13997_590-TEZS	Storage Unstructured	2X10GbE + 2X8G FC W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
13997_590-TEZT	13997_590-TEZT	Storage Unstructured	Infiniband NIC - 10GbE Mig W/O OPTICS	\$1,620	Each	21%	\$1,280	Other	IS
13997_590-TEZU	13997_590-TEZU	Storage Unstructured	2x10GbE (SFP+) W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
13997_590-TFBK	13997_590-TFBK	Storage Unstructured	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS
13997_800-BBQV	13997_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$0	Each	21%	\$0	Other	IS
13997_844-6852	13997_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
13997_844-6859	13997_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13997_844-6860	13997_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
13997_844-6861	13997_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
13997_844-6864	13997_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13997_844-7852	13997_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
13997_900-9997	13997_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
14173_210-AUTC	14173_210-AUTC	Storage Unstructured	H500-2.2GHZ/10C/128G+15x12TB SAT/1.6TB	\$51,500	Each	21%	\$40,685	Other	IS
14173_210-AUTD	14173_210-AUTD	Storage Unstructured	H500-2.2GHZ/10C/128G+15x12TB SAT/3.2TB	\$57,800	Each	21%	\$45,662	Other	IS
14173_210-AUTE	14173_210-AUTE	Storage Unstructured	H500 - 30TB (15x2TB)/3.2TB SSD	\$32,302	Each	21%	\$25,519	Other	IS
14173_210-AUTF	14173_210-AUTF	Storage Unstructured	H500 - 30TB (15x2TB)/1.6TB SSD	\$28,268	Each	21%	\$22,332	Other	IS
14173_210-AUTG	14173_210-AUTG	Storage Unstructured	H500-2.2GHZ/10C/128G+15x4TB SAT/3.2TB	\$34,618	Each	21%	\$27,348	Other	IS
14173_210-AUTH	14173_210-AUTH	Storage Unstructured	H500-2.2GHZ/10C/128G+15x4TB SAT/1.6TB	\$30,583	Each	21%	\$24,161	Other	IS
14173_210-AUTI	14173_210-AUTI	Storage Unstructured	H500-2.2GHZ/10C/128G+15x8TB SAT/3.2TB	\$43,297	Each	21%	\$34,205	Other	IS
14173_210-AUTJ	14173_210-AUTJ	Storage Unstructured	H500-2.2GHZ/10C/128G+15x8TB SAT/1.6TB	\$39,263	Each	21%	\$31,018	Other	IS
14173_210-AUTK	14173_210-AUTK	Storage Unstructured	H500-2.2GHZ/10C/128G+SED/15x4T SAT/3.2TB	\$46,734	Each	21%	\$36,920	Other	IS
14173_210-AUTL	14173_210-AUTL	Storage Unstructured	H500-2.2GHZ/10C/128G+SED/15x8T SAT/1.6TB	\$53,005	Each	21%	\$41,874	Other	IS
14173_210-AUTM	14173_210-AUTM	Storage Unstructured	H500-2.2GHZ/10C/128G+SED/15x12T SAT/1.6T	\$69,600	Each	21%	\$54,984	Other	IS
14173_210-AUTN	14173_210-AUTN	Storage Unstructured	H500-2.2GHZ/10C/128G+SED/15x2T SAT/1.6TB	\$38,162	Each	21%	\$30,148	Other	IS
14173_210-AUTO	14173_210-AUTO	Storage Unstructured	H500-2.2GHZ/10C/128G+SED/15x12T SAT/3.2T	\$78,100	Each	21%	\$61,699	Other	IS
14173_210-AUTP	14173_210-AUTP	Storage Unstructured	H500-2.2GHZ/10C/128G+SED/15x8T SAT/3.2TB	\$58,451	Each	21%	\$46,176	Other	IS
14173_210-AUTQ	14173_210-AUTQ	Storage Unstructured	H500 - SED 30TB (15x2TB)/3.2TB SSD	\$43,608	Each	21%	\$34,450	Other	IS

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_210-AUTR	14173_210-AUTR	Storage Unstructured	H500 - SED 60TB (15x4TB)/1.6TB SSD	\$41,287	Each	21%	\$32,617	Other	IS
14173_210-AYIE	14173_210-AYIE	Storage Unstructured	H500 - 240TB (15x16TB)/3.2TB SSD	\$67,973	Each	21%	\$53,699	Other	IS
14173_332-1286	14173_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
14173_379-BDPD	14173_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
14173_379-BDUU	14173_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
14173_389-DRZZ	14173_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14173_400-BIHR	14173_400-BIHR	Storage Unstructured	ISD - 1.6TB SED SSD	\$5,969	Each	21%	\$4,716	Other	IS
14173_400-BIHS	14173_400-BIHS	Storage Unstructured	ISD - 1.6TB SSD	\$4,592	Each	21%	\$3,628	Other	IS
14173_400-BIHT	14173_400-BIHT	Storage Unstructured	ISD - 3.2TB SED SSD	\$11,321	Each	21%	\$8,944	Other	IS
14173_400-BIHU	14173_400-BIHU	Storage Unstructured	ISD - 3.2TB SSD	\$8,708	Each	21%	\$6,879	Other	IS
14173_400-BKEM	14173_400-BKEM	Storage Unstructured	ISD - 3.2TB SSD - 2	\$8,708	Each	21%	\$6,879	Other	IS
14173_407-BCIU	14173_407-BCIU	Storage Unstructured	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS
14173_407-BCJE	14173_407-BCJE	Storage Unstructured	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717	Each	21%	\$1,356	Other	IS
14173_407-BCLU	14173_407-BCLU	Storage Unstructured	Transceiver/Optic/SFP+/SR/25GbE/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS
14173_528-CKJL	14173_528-CKJL	Storage Unstructured	OneFS Enc/Key Mgt License Tier 3 =ID	\$9,000	Each	21%	\$7,110	Other	IS
14173_528-CKJN	14173_528-CKJN	Storage Unstructured	OneFS Capacity License Tier 3 =CB	\$474	Each	21%	\$374	Other	IS
14173_528-CKJR	14173_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
14173_528-CKJX	14173_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
14173_528-CKJY	14173_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
14173_528-CKKB	14173_528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
14173_528-CKKD	14173_528-CKKD	Storage Unstructured	OneFS Base License Tier 3=ID	\$19,600	Each	21%	\$15,484	Other	IS
14173_528-CKKI	14173_528-CKKI	Storage Unstructured	SmartConnect Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
14173_528-CKKJ	14173_528-CKKJ	Storage Unstructured	SmartDedupe Base License Tier 3=ID	\$2,103	Each	21%	\$1,661	Other	IS
14173_528-CKKN	14173_528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14173_528-CKKQ	14173_528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14173_528-CKKU	14173_528-CKKU	Storage Unstructured	SmartConnect Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
14173_528-CKKW	14173_528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14173_528-CKLD	14173_528-CKLD	Storage Unstructured	SnapshotIQ Base License Tier 3=ID	\$983	Each	21%	\$777	Other	IS
14173_528-CKLF	14173_528-CKLF	Storage Unstructured	SmartQuotas Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS
14173_528-CKLG	14173_528-CKLG	Storage Unstructured	SnapshotIQ Capacity License Tier 3 =CB	\$16	Each	21%	\$13	Other	IS
14173_528-CKLH	14173_528-CKLH	Storage Unstructured	SyncIQ Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
14173_528-CKLI	14173_528-CKLI	Storage Unstructured	SmartDedupe Capacity License Tier 3 =CB	\$37	Each	21%	\$30	Other	IS
14173_528-CKLJ	14173_528-CKLJ	Storage Unstructured	SmartPools Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
14173_528-CKLK	14173_528-CKLK	Storage Unstructured	SmartPools Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
14173_528-CKLP	14173_528-CKLP	Storage Unstructured	SmartLock Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS
14173_528-CKLQ	14173_528-CKLQ	Storage Unstructured	SmartLock Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS
14173_528-CKLR	14173_528-CKLR	Storage Unstructured	SyncIQ Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
14173_528-CKLT	14173_528-CKLT	Storage Unstructured	SmartQuotas Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS
14173_528-CKOU	14173_528-CKOU	Storage Unstructured	SmartQuotas Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
14173_528-CKOV	14173_528-CKOV	Storage Unstructured	SmartPools Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
14173_528-CKOW	14173_528-CKOW	Storage Unstructured	SnapshotIQ Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14173_528-CKOY	14173_528-CKOY	Storage Unstructured	SyncIQ Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
14173_528-CKPB	14173_528-CKPB	Storage Unstructured	SmartQuotas Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
14173_528-CKPC	14173_528-CKPC	Storage Unstructured	SyncIQ Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
14173_528-CKPE	14173_528-CKPE	Storage Unstructured	SmartPools Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
14173_528-CKPF	14173_528-CKPF	Storage Unstructured	SmartConnect Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
14173_528-CKPL	14173_528-CKPL	Storage Unstructured	SmartConnect Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
14173_528-CKPM	14173_528-CKPM	Storage Unstructured	SnapshotIQ Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
14173_528-CKRK	14173_528-CKRK	Storage Unstructured	Basic Bundle Capacity Tier 3 Per TB=CB	\$38	Each	21%	\$30	Other	IS
14173_528-CKRN	14173_528-CKRN	Storage Unstructured	Enterprise Advanced Bundle Tier 3=ID	\$6,062	Each	21%	\$4,789	Other	IS
14173_528-CKRP	14173_528-CKRP	Storage Unstructured	Enterprise Bundle Tier 3=ID	\$3,029	Each	21%	\$2,393	Other	IS
14173_528-CKRR	14173_528-CKRR	Storage Unstructured	Basic Bundle Tier 3=ID	\$2,411	Each	21%	\$1,905	Other	IS
14173_528-CKRU	14173_528-CKRU	Storage Unstructured	Enterprise Bundle Capacity T3 Per TB=CB	\$49	Each	21%	\$38	Other	IS
14173_528-CKRY	14173_528-CKRY	Storage Unstructured	Enterprise Adv Bundle Cap T3 Per TB=CB	\$97	Each	21%	\$77	Other	IS
14173_590-TEZS	14173_590-TEZS	Storage Unstructured	2X10GbE + 2X8G FC W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
14173_590-TEZU	14173_590-TEZU	Storage Unstructured	2x10GbE (SFP+) W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
14173_590-TFBD	14173_590-TFBD	Storage Unstructured	2x40GbE (QSFP+) Back End W/O OPTICS	\$977	Each	21%	\$772	Other	IS
14173_590-TFBE	14173_590-TFBE	Storage Unstructured	Infiniband NIC - 40GbE Mig W/O OPTICS	\$3,346	Each	21%	\$2,643	Other	IS
14173_590-TFBF	14173_590-TFBF	Storage Unstructured	2x40GbE (QSFP+) W/O OPTICS	\$1,023	Each	21%	\$808	Other	IS
14173_590-TFBK	14173_590-TFBK	Storage Unstructured	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS
14173_800-BBQV	14173_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14173_844-6852	14173_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14173_844-6859	14173_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14173_844-6860	14173_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14173_844-6861	14173_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14173_844-6864	14173_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14173_844-7852	14173_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14173_900-9997	14173_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
13998_210-AUTS	13998_210-AUTS	Storage Unstructured	H5600-2.4GHZ/14C/256G+20x10T SAT/3.2TB	\$107,300	Each	21%	\$84,767	Other	IS
13998_210-AUTT	13998_210-AUTT	Storage Unstructured	H5600-2.4GHZ/14C/256G+20x12T SAT/3.2TB	\$106,000	Each	21%	\$83,740	Other	IS
13998_210-AUTU	13998_210-AUTU	Storage Unstructured	H5600-2.4GHZ/256G+SED/20x12T SAS/3.2TB	\$143,100	Each	21%	\$113,049	Other	IS
13998_210-AUTV	13998_210-AUTV	Storage Unstructured	H5600-2.4GHZ/256G+SED/20x10T SAS/3.2TB	\$144,855	Each	21%	\$114,435	Other	IS
13998_210-AYIH	13998_210-AYIH	Storage Unstructured	H5600 - 320TB (20x16TB)/3.2TB SSD	\$128,886	Each	21%	\$101,820	Other	IS
13998_332-1286	13998_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
13998_379-BDPD	13998_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
13998_379-BDUU	13998_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
13998_389-DRZZ	13998_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
13998_400-BIHT	13998_400-BIHT	Storage Unstructured	ISD - 3.2TB SED SSD	\$11,321	Each	21%	\$8,944	Other	IS
13998_400-BIHU	13998_400-BIHU	Storage Unstructured	ISD - 3.2TB SSD	\$8,708	Each	21%	\$6,879	Other	IS
13998_400-BKEL	13998_400-BKEL	Storage Unstructured	ISD - 3.2TB SED SSD - 2	\$11,321	Each	21%	\$8,944	Other	IS
13998_400-BKEM	13998_400-BKEM	Storage Unstructured	ISD - 3.2TB SSD - 2	\$8,708	Each	21%	\$6,879	Other	IS
13998_407-BCIU	13998_407-BCIU	Storage Unstructured	Transceivers/Optic/SFP/SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS
13998_407-BCJE	13998_407-BCJE	Storage Unstructured	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717	Each	21%	\$1,356	Other	IS
13998_407-BCLU	13998_407-BCLU	Storage Unstructured	Transceiver/Optic/SFP/SR/25GbE/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS
13998_528-CKJL	13998_528-CKJL	Storage Unstructured	OneFS Enc/Key Mgt License Tier 3 =ID	\$9,000	Each	21%	\$7,110	Other	IS
13998_528-CKJN	13998_528-CKJN	Storage Unstructured	OneFS Capacity License Tier 3 =CB	\$474	Each	21%	\$374	Other	IS
13998_528-CKJR	13998_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
13998_528-CKJX	13998_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
13998_528-CKJY	13998_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13998 528-CKKB	13998 528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
13998 528-CKKD	13998 528-CKKD	Storage Unstructured	OneFS Base License Tier 3=ID	\$19,600	Each	21%	\$15,484	Other	IS
13998 528-CKKI	13998 528-CKKI	Storage Unstructured	SmartConnect Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
13998 528-CKKJ	13998 528-CKKJ	Storage Unstructured	SmartDedupe Base License Tier 3=ID	\$2,103	Each	21%	\$1,661	Other	IS
13998 528-CKKN	13998 528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13998 528-CKKQ	13998 528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13998 528-CKKU	13998 528-CKKU	Storage Unstructured	SmartConnect Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
13998 528-CKKW	13998 528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13998 528-CKLD	13998 528-CKLD	Storage Unstructured	SnapshotIQ Base License Tier 3=ID	\$983	Each	21%	\$777	Other	IS
13998 528-CKLF	13998 528-CKLF	Storage Unstructured	SmartQuotas Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS
13998 528-CKLG	13998 528-CKLG	Storage Unstructured	SnapshotIQ Capacity License Tier 3 =CB	\$16	Each	21%	\$13	Other	IS
13998 528-CKLH	13998 528-CKLH	Storage Unstructured	SyncIQ Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
13998 528-CKLI	13998 528-CKLI	Storage Unstructured	SmartDedupe Capacity License Tier 3 =CB	\$37	Each	21%	\$30	Other	IS
13998 528-CKLJ	13998 528-CKLJ	Storage Unstructured	SmartPools Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
13998 528-CKLK	13998 528-CKLK	Storage Unstructured	SmartPools Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
13998 528-CKLP	13998 528-CKLP	Storage Unstructured	SmartLock Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS
13998 528-CKLQ	13998 528-CKLQ	Storage Unstructured	SmartLock Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS
13998 528-CKLR	13998 528-CKLR	Storage Unstructured	SyncIQ Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
13998 528-CKLT	13998 528-CKLT	Storage Unstructured	SmartQuotas Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS
13998 528-CKOU	13998 528-CKOU	Storage Unstructured	SmartQuotas Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
13998 528-CKOV	13998 528-CKOV	Storage Unstructured	SmartPools Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13998 528-CKOW	13998 528-CKOW	Storage Unstructured	SnapshotIQ Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13998 528-CKOY	13998 528-CKOY	Storage Unstructured	SyncIQ Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13998 528-CKPB	13998 528-CKPB	Storage Unstructured	SmartQuotas Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13998 528-CKPC	13998 528-CKPC	Storage Unstructured	SyncIQ Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
13998 528-CKPE	13998 528-CKPE	Storage Unstructured	SmartPools Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
13998 528-CKPF	13998 528-CKPF	Storage Unstructured	SmartConnect Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
13998 528-CKPL	13998 528-CKPL	Storage Unstructured	SmartConnect Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
13998 528-CKPM	13998 528-CKPM	Storage Unstructured	SnapshotIQ Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
13998 528-CKRK	13998 528-CKRK	Storage Unstructured	Basic Bundle Capacity Tier 3 Per TB=CB	\$38	Each	21%	\$30	Other	IS
13998 528-CKRN	13998 528-CKRN	Storage Unstructured	Enterprise Advanced Bundle Tier 3=ID	\$6,062	Each	21%	\$4,789	Other	IS
13998 528-CKRP	13998 528-CKRP	Storage Unstructured	Enterprise Bundle Tier 3=ID	\$3,029	Each	21%	\$2,393	Other	IS
13998 528-CKRR	13998 528-CKRR	Storage Unstructured	Basic Bundle Tier 3=ID	\$2,411	Each	21%	\$1,905	Other	IS
13998 528-CKRU	13998 528-CKRU	Storage Unstructured	Enterprise Bundle Capacity T3 Per TB=CB	\$49	Each	21%	\$38	Other	IS
13998 528-CKRY	13998 528-CKRY	Storage Unstructured	Enterprise Adv Bundle Cap T3 Per TB=CB	\$97	Each	21%	\$77	Other	IS
13998 590-TEZS	13998 590-TEZS	Storage Unstructured	2X10GbE + 2X8G FC W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
13998 590-TEZU	13998 590-TEZU	Storage Unstructured	2x10GbE (SFP+) W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
13998 590-TFBD	13998 590-TFBD	Storage Unstructured	2x40GbE (QSFP+) Back End W/O OPTICS	\$977	Each	21%	\$772	Other	IS
13998 590-TFBE	13998 590-TFBE	Storage Unstructured	Infiniband NIC - 40Gb Mig W/O OPTICS	\$3,346	Each	21%	\$2,643	Other	IS
13998 590-TFBF	13998 590-TFBF	Storage Unstructured	2x40GbE (QSFP+) W/O OPTICS	\$1,023	Each	21%	\$808	Other	IS
13998 590-TFBK	13998 590-TFBK	Storage Unstructured	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS
13998 770-BDNO	13998 770-BDNO	Storage Unstructured	Step Up Transformer	\$14,419	Each	21%	\$11,391	Other	IS
13998 800-BBQV	13998 800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
13998 844-6852	13998 844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand	\$4,500	Each	21%	\$3,555	Other	IS
13998 844-6859	13998 844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13998 844-6860	13998 844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training	\$2,000	Each	21%	\$1,580	Other	IS
13998 844-6861	13998 844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
13998 844-6864	13998 844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires	\$3,000	Each	21%	\$2,370	Other	IS
13998 844-7852	13998 844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
13998 900-9997	13998 900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
13999 210-AUTW	13999 210-AUTW	Storage Unstructured	H600-2.4GHZ/14C/256G+30x1.2TB SAS/1.6TB	\$49,099	Each	21%	\$38,788	Other	IS
13999 210-AUTX	13999 210-AUTX	Storage Unstructured	H600-2.4GHZ/14C/256G+30x600GB SAS/3.2TB	\$46,681	Each	21%	\$36,878	Other	IS
13999 210-AUTY	13999 210-AUTY	Storage Unstructured	H600-2.4GHZ/14C/256G+30x600GB SAS/1.6TB	\$42,647	Each	21%	\$33,691	Other	IS
13999 210-AUTZ	13999 210-AUTZ	Storage Unstructured	H600-2.4GHZ/14C/256G+30x1.2TB SAS/3.2TB	\$53,134	Each	21%	\$41,976	Other	IS
13999 210-AUUB	13999 210-AUUB	Storage Unstructured	H600-2.4GH/14C/256G+SED/30x1.2T SAS/3.2T	\$71,730	Each	21%	\$56,667	Other	IS
13999 210-AUUC	13999 210-AUUC	Storage Unstructured	H600-2.4GH/14C/256G+SED/30x1.2T SAS/1.6T	\$66,284	Each	21%	\$52,364	Other	IS
13999 210-AUUD	13999 210-AUUD	Storage Unstructured	H600-2.4GH/14C/256G+SED/30x800G SAS/3.2T	\$63,020	Each	21%	\$49,786	Other	IS
13999 210-AUUE	13999 210-AUUE	Storage Unstructured	H600-2.4GH/14C/256G+SED/30x600G SAS/1.6T	\$57,573	Each	21%	\$45,483	Other	IS
13999 332-1286	13999 332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
13999 379-BDPD	13999 379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
13999 379-BDUU	13999 379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
13999 389-DRZZ	13999 389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
13999 400-BIHR	13999 400-BIHR	Storage Unstructured	ISD - 1.6TB SED SSD	\$5,969	Each	21%	\$4,716	Other	IS
13999 400-BIHS	13999 400-BIHS	Storage Unstructured	ISD - 1.6TB SSD	\$4,592	Each	21%	\$3,628	Other	IS
13999 400-BIHT	13999 400-BIHT	Storage Unstructured	ISD - 3.2TB SED SSD	\$11,321	Each	21%	\$8,944	Other	IS
13999 400-BIHU	13999 400-BIHU	Storage Unstructured	ISD - 3.2TB SSD	\$8,708	Each	21%	\$6,879	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13999 407-BCIU	13999 407-BCIU	Storage Unstructured	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS
13999 407-BCJE	13999 407-BCJE	Storage Unstructured	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717	Each	21%	\$1,356	Other	IS
13999 407-BCLU	13999 407-BCLU	Storage Unstructured	Transceiver/Optic/SFP+/SR/25Gbe/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS
13999 528-CKJR	13999 528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
13999 528-CKJS	13999 528-CKJS	Storage Unstructured	OneFS Enc/Key Mgt License Tier 2 =ID	\$9,000	Each	21%	\$7,110	Other	IS
13999 528-CKJW	13999 528-CKJW	Storage Unstructured	OneFS Capacity License Tier 2 =CB	\$1,388	Each	21%	\$1,097	Other	IS
13999 528-CKJX	13999 528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
13999 528-CKJY	13999 528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
13999 528-CKJZ	13999 528-CKJZ	Storage Unstructured	OneFS Base License Tier 2=ID	\$19,600	Each	21%	\$15,484	Other	IS
13999 528-CKKB	13999 528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
13999 528-CKKN	13999 528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13999 528-CKKQ	13999 528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13999 528-CKKW	13999 528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13999 528-CKLC	13999 528-CKLC	Storage Unstructured	SmartLock Base License Tier 2=ID	\$1,696	Each	21%	\$1,340	Other	IS
13999 528-CKLE	13999 528-CKLE	Storage Unstructured	SmartConnect Capacity License Tier 2 =CB	\$50	Each	21%	\$40	Other	IS
13999 528-CKLL	13999 528-CKLL	Storage Unstructured	SmartDedupe Capacity License Tier 2 =CB	\$66	Each	21%	\$52	Other	IS
13999 528-CKLM	13999 528-CKLM	Storage Unstructured	SmartDedupe Base License Tier 2=ID	\$5,462	Each	21%	\$4,315	Other	IS
13999 528-CKLS	13999 528-CKLS	Storage Unstructured	SmartConnect Base License Tier 2=ID	\$4,167	Each	21%	\$3,292	Other	IS
13999 528-CKLU	13999 528-CKLU	Storage Unstructured	SyncIQ Base License Tier 2=ID	\$4,167	Each	21%	\$3,292	Other	IS
13999 528-CKLV	13999 528-CKLV	Storage Unstructured	SyncIQ Capacity License Tier 2 =CB	\$50	Each	21%	\$40	Other	IS
13999 528-CKLY	13999 528-CKLY	Storage Unstructured	SnapshotIQ Capacity License Tier 2 =CB	\$30	Each	21%	\$24	Other	IS
13999 528-CKMC	13999 528-CKMC	Storage Unstructured	SmartLock Capacity License Tier 2 =CB	\$20	Each	21%	\$16	Other	IS
13999 528-CKMF	13999 528-CKMF	Storage Unstructured	SmartPools Capacity License Tier 2 =CB	\$50	Each	21%	\$40	Other	IS
13999 528-CKMG	13999 528-CKMG	Storage Unstructured	SmartQuotas Base License Tier 2=ID	\$1,696	Each	21%	\$1,340	Other	IS
13999 528-CKMJ	13999 528-CKMJ	Storage Unstructured	SmartPools Base License Tier 2=ID	\$4,167	Each	21%	\$3,292	Other	IS
13999 528-CKMM	13999 528-CKMM	Storage Unstructured	SnapshotIQ Base License Tier 2=ID	\$2,458	Each	21%	\$1,942	Other	IS
13999 528-CKMN	13999 528-CKMN	Storage Unstructured	SmartQuotas Capacity License Tier 2 =CB	\$20	Each	21%	\$16	Other	IS
13999 528-CKOX	13999 528-CKOX	Storage Unstructured	SmartQuotas Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
13999 528-CKOZ	13999 528-CKOZ	Storage Unstructured	SmartPools Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
13999 528-CKPD	13999 528-CKPD	Storage Unstructured	SnapshotIQ Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
13999 528-CKPG	13999 528-CKPG	Storage Unstructured	SmartConnect Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
13999 528-CKPH	13999 528-CKPH	Storage Unstructured	SmartConnect Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
13999 528-CKPI	13999 528-CKPI	Storage Unstructured	SmartQuotas Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
13999 528-CKPJ	13999 528-CKPJ	Storage Unstructured	SmartPools Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
13999 528-CKPK	13999 528-CKPK	Storage Unstructured	SyncIQ Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
13999 528-CKPN	13999 528-CKPN	Storage Unstructured	SnapshotIQ Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
13999 528-CKPO	13999 528-CKPO	Storage Unstructured	SyncIQ Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
13999 528-CKRG	13999 528-CKRG	Storage Unstructured	Enterprise Adv Bundle Cap T2 Per TB=CB	\$182	Each	21%	\$144	Other	IS
13999 528-CKRI	13999 528-CKRI	Storage Unstructured	Basic Bundle Capacity Tier 2 Per TB=CB	\$73	Each	21%	\$58	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13999_528-CKRM	13999_528-CKRM	Storage Unstructured	Enterprise Bundle Capacity T2 Per TB=CB	\$91	Each	21%	\$72	Other	IS
13999_528-CKRQ	13999_528-CKRQ	Storage Unstructured	Enterprise Advanced Bundle Tier 2=ID	\$15,154	Each	21%	\$11,972	Other	IS
13999_528-CKRV	13999_528-CKRV	Storage Unstructured	Basic Bundle Tier 2=ID	\$6,029	Each	21%	\$4,763	Other	IS
13999_528-CKRX	13999_528-CKRX	Storage Unstructured	Enterprise Bundle Tier 2=ID	\$7,571	Each	21%	\$5,981	Other	IS
13999_590-TEZS	13999_590-TEZS	Storage Unstructured	2X10GbE + 2X8G FC W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS
13999_590-TEZU	13999_590-TEZU	Storage Unstructured	2x10GbE (SFP+) W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
13999_590-TFBD	13999_590-TFBD	Storage Unstructured	2x40GbE (QSFP+) Back End W/O OPTICS	\$977	Each	21%	\$772	Other	IS
13999_590-TFBE	13999_590-TFBE	Storage Unstructured	Infiniband NIC - 40GbE Mig W/O OPTICS	\$3,346	Each	21%	\$2,643	Other	IS
13999_590-TFBF	13999_590-TFBF	Storage Unstructured	2x40GbE (QSFP+) W/O OPTICS	\$1,023	Each	21%	\$808	Other	IS
13999_590-TFBK	13999_590-TFBK	Storage Unstructured	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS
13999_770-BDNQ	13999_770-BDNQ	Storage Unstructured	Step Up Transformer	\$14,419	Each	21%	\$11,391	Other	IS
13999_800-BBQV	13999_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
13999_844-6852	13999_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
13999_844-6859	13999_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13999_844-6860	13999_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
13999_844-6861	13999_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
13999_844-6864	13999_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13999_844-7852	13999_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
13999_900-9997	13999_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
14149_210-AUVI	14149_210-AUVI	Storage Unstructured	A2000-10TB SAT/400GB/VS PROMO	\$27,988	Each	21%	\$22,111	Other	IS
14149_210-AXDV	14149_210-AXDV	Storage Unstructured	A2000 - PROMO 240TB (20x12TB)/800GB SSD	\$34,753	Each	21%	\$27,455	Other	IS
14149_332-1286	14149_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
14149_379-BDPD	14149_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
14149_389-DRZZ	14149_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14149_400-BIHV	14149_400-BIHV	Storage Unstructured	ISD - PROMO 400GB SSD	\$1,557	Each	21%	\$1,230	Other	IS
14149_400-BJTX	14149_400-BJTX	Storage Unstructured	ISD - PROMO 800GB SSD	\$1,976	Each	21%	\$1,561	Other	IS
14149_407-BCIU	14149_407-BCIU	Storage Unstructured	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS
14149_407-BCLU	14149_407-BCLU	Storage Unstructured	Transceiver/Optic/SFP+/SR/25GbE/Qty 2	\$1,595	Each	21%	\$1,260	Other	IS
14149_528-CKJO	14149_528-CKJO	Storage Unstructured	OneFS Base License Tier 4 PROMO	\$6,369	Each	21%	\$5,032	Other	IS
14149_528-CKKC	14149_528-CKKC	Storage Unstructured	OneFS Cap License Tier 4 PROMO	\$71	Each	21%	\$56	Other	IS
14149_528-CKKZ	14149_528-CKKZ	Storage Unstructured	SmartQuotes Base License Tier 4 PROMO	\$378	Each	21%	\$299	Other	IS
14149_528-CKLB	14149_528-CKLB	Storage Unstructured	SmartQuotes Cap License Tier 4 PROMO	\$8	Each	21%	\$6	Other	IS
14149_528-CKLN	14149_528-CKLN	Storage Unstructured	SmartConnect Cap License Tier 4 PROMO	\$19	Each	21%	\$15	Other	IS
14149_528-CKLO	14149_528-CKLO	Storage Unstructured	SmartConnect Base License Tier 4 PROMO	\$930	Each	21%	\$735	Other	IS
14149_590-TEZV	14149_590-TEZV	Storage Unstructured	2x10GbE (SFP+)Back End/PROMO W/O OPTICS	\$816	Each	21%	\$645	Other	IS
14149_590-TEZW	14149_590-TEZW	Storage Unstructured	2x10GbE (SFP+) L/M/PROMO W/O OPTICS+, B/E	\$593	Each	21%	\$468	Other	IS
14149_590-TEZX	14149_590-TEZX	Storage Unstructured	IB NIC - 10GbE Mig/PROMO W/O OPTICS	\$1,263	Each	21%	\$998	Other	IS
14149_590-TFBL	14149_590-TFBL	Storage Unstructured	2x25GbE (SFP28) PROMO W/O OPTICS	\$820	Each	21%	\$648	Other	IS

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14149_800-BBQV	14149_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14149_844-6852	14149_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14149_844-6859	14149_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14149_844-6860	14149_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14149_844-6861	14149_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14149_844-6864	14149_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14149_844-7852	14149_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14149_900-9997	14149_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
14147_210-AUVJ	14147_210-AUVJ	Storage Unstructured	RACK ASSY TITAN-D 40U 3-PHASE DELTA	\$19,908	Each	21%	\$15,727	Other	IS
14147_210-AUVK	14147_210-AUVK	Storage Unstructured	RACK ASSY TITAN-D 40U 3-PHASE WYE	\$20,487	Each	21%	\$16,185	Other	IS
14147_210-AUVL	14147_210-AUVL	Storage Unstructured	RACK ASSY TITAN-D 40U SINGLE PHASE	\$17,419	Each	21%	\$13,761	Other	IS
14147_210-AUVM	14147_210-AUVM	Storage Unstructured	RACK ASSY TITAN-HD 42U 2PDU 3PHASE WYE	\$28,317	Each	21%	\$22,370	Other	IS
14147_210-AUVN	14147_210-AUVN	Storage Unstructured	RACK ASSY TITAN-HD 42U 2PDU 3PHASE DELTA	\$23,421	Each	21%	\$18,503	Other	IS
14147_210-AUVO	14147_210-AUVO	Storage Unstructured	RACK ASSY TITAN-HD 42U 2PDU SINGLE PHASE	\$23,318	Each	21%	\$18,421	Other	IS
14147_210-AYFW	14147_210-AYFW	Storage Unstructured	RACK ASSY TITAN-D 40U 3-PHASE WYE W/ DOOR	\$25,250	Each	21%	\$19,948	Other	IS
14147_210-AYFX	14147_210-AYFX	Storage Unstructured	RACK ASSY TITAN-D 40U SINGLE PHASE W/ DOOR	\$22,250	Each	21%	\$17,578	Other	IS
14147_210-AYFY	14147_210-AYFY	Storage Unstructured	RACK ASSY TITAN-D 40U 3-PHASE DELTA W/ DOOR	\$25,500	Each	21%	\$20,145	Other	IS
14147_332-1286	14147_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
14147_379-BDPD	14147_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
14147_379-BDUV	14147_379-BDUV	Storage Unstructured	Upgrade Order	\$0	Each	21%	\$0	Other	IS
14147_389-DRZZ	14147_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14147_450-AJHQ	14147_450-AJHQ	Storage Unstructured	PWCRD,6,TITAN-HD 15F L6-30P/NORTH AMER	\$994	Each	21%	\$785	Other	IS
14147_450-AJHR	14147_450-AJHR	Storage Unstructured	PWCRD,6,TITAN-HD 15F L7-30P/NORTH AMER	\$1,862	Each	21%	\$1,471	Other	IS
14147_450-AJHS	14147_450-AJHS	Storage Unstructured	PWCRD,6,TITAN-HD 15F 56PA332/AU	\$3,645	Each	21%	\$2,880	Other	IS
14147_450-AJHT	14147_450-AJHT	Storage Unstructured	PWRCRD,TITAN,15F,IEC60309, 230V UNIVL Qty 4	\$282	Each	21%	\$223	Other	IS
14147_450-AJHU	14147_450-AJHU	Storage Unstructured	PWRCRD,TITAN 3-PHASE 40A 15FT NO AM Qty 4	\$828	Each	21%	\$654	Other	IS
14147_450-AJHV	14147_450-AJHV	Storage Unstructured	PWRCRD 3-PHASE WYE 32A 15FT INTL Qty 4	\$703	Each	21%	\$555	Other	IS
14147_450-AJHW	14147_450-AJHW	Storage Unstructured	PWRCRD,TITAN,15F,3750DP,250V NO AM/JAP Qty 4	\$1,487	Each	21%	\$1,175	Other	IS
14147_450-AJHX	14147_450-AJHX	Storage Unstructured	PWRCRD,TITAN,15F,56PA332,250V AU Qty 4	\$886	Each	21%	\$700	Other	IS
14147_450-AJHY	14147_450-AJHY	Storage Unstructured	PWRCRD,TITAN,15F,L6-30P,250V NO AM/JAP Qty 4	\$268	Each	21%	\$212	Other	IS
14147_450-AJHZ	14147_450-AJHZ	Storage Unstructured	PWRCRD,TITAN 3-PHASE 40A 15FT INTL Qty 4	\$1,670	Each	21%	\$1,319	Other	IS
14147_450-AJIB	14147_450-AJIB	Storage Unstructured	PWCRD,2,TITAN-HD 3P-WYE 15F C530P6S/INTL	\$748	Each	21%	\$591	Other	IS
14147_450-AJID	14147_450-AJID	Storage Unstructured	PWCRD,2,TITAN-HD 3P-WYE 15F C530P6S/US	\$1,078	Each	21%	\$852	Other	IS
14147_450-AJIE	14147_450-AJIE	Storage Unstructured	PWCRD,2,TITAN-HD 3P-DELTA 15F CS-8365C	\$2,350	Each	21%	\$1,857	Other	IS
14147_450-AJIG	14147_450-AJIG	Storage Unstructured	PWCRD,2,TITAN-HD 3P-WYE 15F L22-30P/INTL	\$1,450	Each	21%	\$1,146	Other	IS
14147_450-AJIH	14147_450-AJIH	Storage Unstructured	PWRCRD 3-PHASE WYE 32A 15FT NO AM Qty 4	\$999	Each	21%	\$789	Other	IS
14147_450-AJII	14147_450-AJII	Storage Unstructured	PWCRD,6,TITAN-HD 15F 332P6W/EU	\$1,542	Each	21%	\$1,218	Other	IS
14147_450-AJIJ	14147_450-AJIJ	Storage Unstructured	PWCRD,6,TITAN-HD 15F 3750DP/UNIV	\$4,906	Each	21%	\$3,876	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
14147_450-AJYS	14147_450-AJYS	Storage Unstructured	PWC RD,2,TITANHD 3P-DELTA 15F 9P54U2T INT	\$2,350	Each	21%	\$1,857	Other	IS
14147_450-AJYT	14147_450-AJYT	Storage Unstructured	PWC RD,2,TITAN-HD 3P-DELTA 15F 9P54U2T US	\$2,050	Each	21%	\$1,620	Other	IS
14147_770-BDNI	14147_770-BDNI	Storage Unstructured	TITAN-D TOP COVER ROUTING KIT	\$878	Each	21%	\$694	Other	IS
14147_770-BDNJ	14147_770-BDNJ	Storage Unstructured	TITAN D RACK ANTI-TIP MOUNT KIT	\$501	Each	21%	\$396	Other	IS
14147_770-BDNK	14147_770-BDNK	Storage Unstructured	TITAN-D ANCHORING BRACKET KIT	\$2,749	Each	21%	\$2,172	Other	IS
14147_770-BDNL	14147_770-BDNL	Storage Unstructured	TITAN D RACK ANTI-MOVE MOUNT KIT	\$1,732	Each	21%	\$1,368	Other	IS
14147_770-BDNM	14147_770-BDNM	Storage Unstructured	MOUNTING KIT, TITAN-HD RACK, ANTI-MOVE	\$420	Each	21%	\$332	Other	IS
14147_770-BDNN	14147_770-BDNN	Storage Unstructured	MOUNTING KIT, TITAN-HD RACK, ANTI-TIP	\$520	Each	21%	\$411	Other	IS
14147_800-BBQV	14147_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14147_844-6852	14147_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14147_844-6859	14147_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14147_844-6860	14147_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14147_844-6861	14147_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14147_844-6864	14147_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14147_844-7852	14147_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14179_210-AUVD	14179_210-AUVD	Storage Unstructured	Isilon SW Only Virtual Base	\$0	Each	21%	\$0	Other	IS
14179_210-AYCJ	14179_210-AYCJ	Storage Unstructured	Isilon SW Only Virtual Base - SWAAA	\$0	Each	21%	\$0	Other	IS
14179_210-AYCK	14179_210-AYCK	Storage Unstructured	Isilon SW Only Virtual Base - TLA	\$0	Each	21%	\$0	Other	IS
14179_332-1286	14179_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
14179_379-BDUU	14179_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
14179_389-DRZZ	14179_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14179_528-CKJK	14179_528-CKJK	Storage Unstructured	OneFS Capacity License Tier 4 =CB	\$91	Each	21%	\$72	Other	IS
14179_528-CKJL	14179_528-CKJL	Storage Unstructured	OneFS Enc/Key Mgt License Tier 3 =ID	\$9,000	Each	21%	\$7,110	Other	IS
14179_528-CKJM	14179_528-CKJM	Storage Unstructured	OneFS Capacity License Tier 1=CB	\$1,417	Each	21%	\$1,119	Other	IS
14179_528-CKJN	14179_528-CKJN	Storage Unstructured	OneFS Capacity License Tier 3 =CB	\$474	Each	21%	\$374	Other	IS
14179_528-CKJO	14179_528-CKJO	Storage Unstructured	OneFS Base License Tier 4 PROMO	\$6,369	Each	21%	\$5,032	Other	IS
14179_528-CKJP	14179_528-CKJP	Storage Unstructured	SmartConnect Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS
14179_528-CKJR	14179_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
14179_528-CKJS	14179_528-CKJS	Storage Unstructured	OneFS Enc/Key Mgt License Tier 2 =ID	\$9,000	Each	21%	\$7,110	Other	IS
14179_528-CKJT	14179_528-CKJT	Storage Unstructured	OneFS Enc/Key Mgt License Tier 1 =ID	\$9,000	Each	21%	\$7,110	Other	IS
14179_528-CKJU	14179_528-CKJU	Storage Unstructured	OneFS Enc/Key Mgt License Tier 4 =ID	\$2,500	Each	21%	\$1,975	Other	IS
14179_528-CKJV	14179_528-CKJV	Storage Unstructured	OneFS Base License Tier 4=ID	\$8,167	Each	21%	\$6,452	Other	IS
14179_528-CKJW	14179_528-CKJW	Storage Unstructured	OneFS Capacity License Tier 2 =CB	\$1,388	Each	21%	\$1,097	Other	IS
14179_528-CKJX	14179_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKJY	14179_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKJZ	14179_528-CKJZ	Storage Unstructured	OneFS Base License Tier 2=ID	\$19,600	Each	21%	\$15,484	Other	IS
14179_528-CKKB	14179_528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKKC	14179_528-CKKC	Storage Unstructured	OneFS Cap License Tier 4 PROMO	\$71	Each	21%	\$56	Other	IS
14179_528-CKKD	14179_528-CKKD	Storage Unstructured	OneFS Base License Tier 3=ID	\$19,600	Each	21%	\$15,484	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
14179_528-CKKF	14179_528-CKKF	Storage Unstructured	Snapshot/Q Base License Tier 4=ID	\$703	Each	21%	\$555	Other	IS
14179_528-CKKG	14179_528-CKKG	Storage Unstructured	SmartConnect Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS
14179_528-CKKH	14179_528-CKKH	Storage Unstructured	SmartDedupe Base License Tier 4=ID	\$1,737	Each	21%	\$1,372	Other	IS
14179_528-CKKI	14179_528-CKKI	Storage Unstructured	SmartConnect Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
14179_528-CKKJ	14179_528-CKKJ	Storage Unstructured	SmartDedupe Base License Tier 3=ID	\$2,103	Each	21%	\$1,661	Other	IS
14179_528-CKKK	14179_528-CKKK	Storage Unstructured	SmartQuotas Capacity License Tier 4 =CB	\$10	Each	21%	\$8	Other	IS
14179_528-CKKL	14179_528-CKKL	Storage Unstructured	SmartLock Base License Tier 4=ID	\$485	Each	21%	\$383	Other	IS
14179_528-CKKM	14179_528-CKKM	Storage Unstructured	Snapshot/Q Capacity License Tier 4 =CB	\$15	Each	21%	\$12	Other	IS
14179_528-CKKN	14179_528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14179_528-CKKO	14179_528-CKKO	Storage Unstructured	SmartDedupe Capacity License Tier 4 =CB	\$36	Each	21%	\$29	Other	IS
14179_528-CKKP	14179_528-CKKP	Storage Unstructured	SmartPools Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS
14179_528-CKKQ	14179_528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14179_528-CKKR	14179_528-CKKR	Storage Unstructured	SmartPools Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS
14179_528-CKKS	14179_528-CKKS	Storage Unstructured	SmartLock Capacity License Tier 4 =CB	\$10	Each	21%	\$8	Other	IS
14179_528-CKKT	14179_528-CKKT	Storage Unstructured	OneFS Base License Tier 1=ID	\$23,333	Each	21%	\$18,433	Other	IS
14179_528-CKKU	14179_528-CKKU	Storage Unstructured	SmartConnect Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
14179_528-CKKV	14179_528-CKKV	Storage Unstructured	SyncIQ Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS
14179_528-CKKW	14179_528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14179_528-CKKX	14179_528-CKKX	Storage Unstructured	SmartQuotas Base License Tier 4=ID	\$485	Each	21%	\$383	Other	IS
14179_528-CKKY	14179_528-CKKY	Storage Unstructured	SyncIQ Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS
14179_528-CKLC	14179_528-CKLC	Storage Unstructured	SmartLock Base License Tier 2=ID	\$1,696	Each	21%	\$1,340	Other	IS
14179_528-CKLD	14179_528-CKLD	Storage Unstructured	Snapshot/Q Base License Tier 3=ID	\$983	Each	21%	\$777	Other	IS
14179_528-CKLE	14179_528-CKLE	Storage Unstructured	SmartConnect Capacity License Tier 2 =CB	\$50	Each	21%	\$40	Other	IS
14179_528-CKLF	14179_528-CKLF	Storage Unstructured	SmartQuotas Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS
14179_528-CKLG	14179_528-CKLG	Storage Unstructured	Snapshot/Q Capacity License Tier 3 =CB	\$16	Each	21%	\$13	Other	IS
14179_528-CKLH	14179_528-CKLH	Storage Unstructured	SyncIQ Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
14179_528-CKLI	14179_528-CKLI	Storage Unstructured	SmartDedupe Capacity License Tier 3 =CB	\$37	Each	21%	\$30	Other	IS
14179_528-CKLJ	14179_528-CKLJ	Storage Unstructured	SmartPools Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS
14179_528-CKLK	14179_528-CKLK	Storage Unstructured	SmartPools Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
14179_528-CKLL	14179_528-CKLL	Storage Unstructured	SmartDedupe Capacity License Tier 2 =CB	\$66	Each	21%	\$52	Other	IS
14179_528-CKLM	14179_528-CKLM	Storage Unstructured	SmartDedupe Base License Tier 2=ID	\$5,462	Each	21%	\$4,315	Other	IS
14179_528-CKLP	14179_528-CKLP	Storage Unstructured	SmartLock Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS
14179_528-CKLQ	14179_528-CKLQ	Storage Unstructured	SmartLock Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS
14179_528-CKLR	14179_528-CKLR	Storage Unstructured	SyncIQ Capacity License Tier 3 =CB	\$27	Each	21%	\$22	Other	IS
14179_528-CKLS	14179_528-CKLS	Storage Unstructured	SmartConnect Base License Tier 2=ID	\$4,167	Each	21%	\$3,292	Other	IS
14179_528-CKLT	14179_528-CKLT	Storage Unstructured	SmartQuotas Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS
14179_528-CKLU	14179_528-CKLU	Storage Unstructured	SyncIQ Base License Tier 2=ID	\$4,167	Each	21%	\$3,292	Other	IS
14179_528-CKLV	14179_528-CKLV	Storage Unstructured	SyncIQ Capacity License Tier 2 =CB	\$50	Each	21%	\$40	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179 528-CKLW	14179 528-CKLW	Storage Unstructured	SmartQuotas Base License Tier 1=ID	\$1,696	Each	21%	\$1,340	Other	IS
14179 528-CKLX	14179 528-CKLX	Storage Unstructured	SmartQuotas Capacity License Tier 1 =CB	\$20	Each	21%	\$16	Other	IS
14179 528-CKLY	14179 528-CKLY	Storage Unstructured	SnapshotIQ Capacity License Tier 2 =CB	\$30	Each	21%	\$24	Other	IS
14179 528-CKLZ	14179 528-CKLZ	Storage Unstructured	SmartConnect Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS
14179 528-CKMB	14179 528-CKMB	Storage Unstructured	SmartDedupe Base License Tier 1=ID	\$5,462	Each	21%	\$4,315	Other	IS
14179 528-CKMC	14179 528-CKMC	Storage Unstructured	SmartLock Capacity License Tier 2 =CB	\$20	Each	21%	\$16	Other	IS
14179 528-CKMD	14179 528-CKMD	Storage Unstructured	SnapshotIQ Base License Tier 1=ID	\$2,458	Each	21%	\$1,942	Other	IS
14179 528-CKME	14179 528-CKME	Storage Unstructured	SmartConnect Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS
14179 528-CKMF	14179 528-CKMF	Storage Unstructured	SmartPools Capacity License Tier 2 =CB	\$50	Each	21%	\$40	Other	IS
14179 528-CKMG	14179 528-CKMG	Storage Unstructured	SmartQuotas Base License Tier 2=ID	\$1,696	Each	21%	\$1,340	Other	IS
14179 528-CKMH	14179 528-CKMH	Storage Unstructured	SmartPools Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS
14179 528-CKMI	14179 528-CKMI	Storage Unstructured	SmartDedupe Capacity License Tier 1 =CB	\$66	Each	21%	\$52	Other	IS
14179 528-CKMJ	14179 528-CKMJ	Storage Unstructured	SmartPools Base License Tier 2=ID	\$4,167	Each	21%	\$3,292	Other	IS
14179 528-CKMK	14179 528-CKMK	Storage Unstructured	SmartPools Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS
14179 528-CKML	14179 528-CKML	Storage Unstructured	SmartLock Capacity License Tier 1 =CB	\$20	Each	21%	\$16	Other	IS
14179 528-CKMM	14179 528-CKMM	Storage Unstructured	SnapshotIQ Base License Tier 2=ID	\$2,458	Each	21%	\$1,942	Other	IS
14179 528-CKMN	14179 528-CKMN	Storage Unstructured	SmartQuotas Capacity License Tier 2 =CB	\$20	Each	21%	\$16	Other	IS
14179 528-CKMO	14179 528-CKMO	Storage Unstructured	SmartLock Base License Tier 1=ID	\$1,696	Each	21%	\$1,340	Other	IS
14179 528-CKMQ	14179 528-CKMQ	Storage Unstructured	SnapshotIQ Capacity License Tier 1 =CB	\$30	Each	21%	\$24	Other	IS
14179 528-CKMX	14179 528-CKMX	Storage Unstructured	SyncIQ Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS
14179 528-CKMY	14179 528-CKMY	Storage Unstructured	SyncIQ Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS
14179 528-CKOU	14179 528-CKOU	Storage Unstructured	SmartQuotas Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
14179 528-CKOV	14179 528-CKOV	Storage Unstructured	SmartPools Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
14179 528-CKOW	14179 528-CKOW	Storage Unstructured	SnapshotIQ Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
14179 528-CKOX	14179 528-CKOX	Storage Unstructured	SmartQuotas Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
14179 528-CKOY	14179 528-CKOY	Storage Unstructured	SyncIQ Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
14179 528-CKOZ	14179 528-CKOZ	Storage Unstructured	SmartPools Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
14179 528-CKPB	14179 528-CKPB	Storage Unstructured	SmartQuotas Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
14179 528-CKPC	14179 528-CKPC	Storage Unstructured	SyncIQ Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
14179 528-CKPD	14179 528-CKPD	Storage Unstructured	SnapshotIQ Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
14179 528-CKPE	14179 528-CKPE	Storage Unstructured	SmartPools Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
14179 528-CKPF	14179 528-CKPF	Storage Unstructured	SmartConnect Capacity License Tier 3 =CB	\$0	Each	21%	\$0	Other	IS
14179 528-CKPG	14179 528-CKPG	Storage Unstructured	SmartConnect Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
14179 528-CKPH	14179 528-CKPH	Storage Unstructured	SmartConnect Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
14179 528-CKPI	14179 528-CKPI	Storage Unstructured	SmartQuotas Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
14179 528-CKPJ	14179 528-CKPJ	Storage Unstructured	SmartPools Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
14179 528-CKPK	14179 528-CKPK	Storage Unstructured	SyncIQ Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
14179 528-CKPL	14179 528-CKPL	Storage Unstructured	SmartConnect Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_528-CKPM	14179_528-CKPM	Storage Unstructured	SnapshotIQ Base License Tier 3=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKPN	14179_528-CKPN	Storage Unstructured	SnapshotIQ Base License Tier 2=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKPO	14179_528-CKPO	Storage Unstructured	SyncIQ Capacity License Tier 2 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKPQ	14179_528-CKPQ	Storage Unstructured	SmartQuotas Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKPS	14179_528-CKPS	Storage Unstructured	SnapshotIQ Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKPT	14179_528-CKPT	Storage Unstructured	SmartConnect Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKPU	14179_528-CKPU	Storage Unstructured	SmartPools Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKPZ	14179_528-CKPZ	Storage Unstructured	SmartConnect Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKQB	14179_528-CKQB	Storage Unstructured	SyncIQ Capacity License Tier 1 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKQC	14179_528-CKQC	Storage Unstructured	SyncIQ Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKQD	14179_528-CKQD	Storage Unstructured	SnapshotIQ Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKQE	14179_528-CKQE	Storage Unstructured	SmartQuotas Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKQF	14179_528-CKQF	Storage Unstructured	SmartPools Base License Tier 1=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKQL	14179_528-CKQL	Storage Unstructured	SyncIQ Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKQQ	14179_528-CKQQ	Storage Unstructured	SmartQuotas Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKQR	14179_528-CKQR	Storage Unstructured	SmartQuotas Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKQS	14179_528-CKQS	Storage Unstructured	SmartPool Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKQT	14179_528-CKQT	Storage Unstructured	SnapshotIQ Capacity License Tier 4 =CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKQX	14179_528-CKQX	Storage Unstructured	SmartPool Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKQY	14179_528-CKQY	Storage Unstructured	SmartConnect Base License Tier 4=ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKRB	14179_528-CKRB	Storage Unstructured	SmartConnect Capacity License Tier 4=CB	\$0	Each	21%	\$0	Other	IS
14179_528-CKRC	14179_528-CKRC	Storage Unstructured	SnapshotIQ Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKRE	14179_528-CKRE	Storage Unstructured	SyncIQ Base License Tier 4 =ID	\$0	Each	21%	\$0	Other	IS
14179_528-CKRF	14179_528-CKRF	Storage Unstructured	Enterprise Bundle Capacity T1 Per TB=CB	\$91	Each	21%	\$72	Other	IS
14179_528-CKRG	14179_528-CKRG	Storage Unstructured	Enterprise Adv Bundle Cap T2 Per TB=CB	\$182	Each	21%	\$144	Other	IS
14179_528-CKRH	14179_528-CKRH	Storage Unstructured	Basic Bundle Capacity Tier 1 Per TB=CB	\$73	Each	21%	\$58	Other	IS
14179_528-CKRI	14179_528-CKRI	Storage Unstructured	Basic Bundle Capacity Tier 2 Per TB=CB	\$73	Each	21%	\$58	Other	IS
14179_528-CKRK	14179_528-CKRK	Storage Unstructured	Basic Bundle Capacity Tier 3 Per TB=CB	\$38	Each	21%	\$30	Other	IS
14179_528-CKRL	14179_528-CKRL	Storage Unstructured	Basic Bundle Tier 1=ID	\$6,029	Each	21%	\$4,763	Other	IS
14179_528-CKRM	14179_528-CKRM	Storage Unstructured	Enterprise Bundle Capacity T2 Per TB=CB	\$91	Each	21%	\$72	Other	IS
14179_528-CKRN	14179_528-CKRN	Storage Unstructured	Enterprise Advanced Bundle Tier 3=ID	\$6,062	Each	21%	\$4,789	Other	IS
14179_528-CKRO	14179_528-CKRO	Storage Unstructured	Enterprise Advanced Bundle Tier 1=ID	\$15,154	Each	21%	\$11,972	Other	IS
14179_528-CKRP	14179_528-CKRP	Storage Unstructured	Enterprise Bundle Tier 3=ID	\$3,029	Each	21%	\$2,393	Other	IS
14179_528-CKRQ	14179_528-CKRQ	Storage Unstructured	Enterprise Advanced Bundle Tier 2=ID	\$15,154	Each	21%	\$11,972	Other	IS
14179_528-CKRR	14179_528-CKRR	Storage Unstructured	Basic Bundle Tier 3=ID	\$2,411	Each	21%	\$1,905	Other	IS
14179_528-CKRS	14179_528-CKRS	Storage Unstructured	Enterprise Bundle Tier 1=ID	\$7,571	Each	21%	\$5,981	Other	IS
14179_528-CKRU	14179_528-CKRU	Storage Unstructured	Enterprise Bundle Capacity T3 Per TB=CB	\$49	Each	21%	\$38	Other	IS
14179_528-CKRV	14179_528-CKRV	Storage Unstructured	Basic Bundle Tier 2=ID	\$6,029	Each	21%	\$4,763	Other	IS

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14179_528-CKRW	14179_528-CKRW	Storage Unstructured	Enterprise Adv Bundle Cap T1 Per TB=CB	\$182	Each	21%	\$144	Other	IS
14179_528-CKRX	14179_528-CKRX	Storage Unstructured	Enterprise Bundle Tier 2=ID	\$7,571	Each	21%	\$5,981	Other	IS
14179_528-CKRY	14179_528-CKRY	Storage Unstructured	Enterprise Adv Bundle Cap T3 Per TB=CB	\$97	Each	21%	\$77	Other	IS
14179_528-CKSB	14179_528-CKSB	Storage Unstructured	Basic Bundle Tier 4=ID	\$1,724	Each	21%	\$1,362	Other	IS
14179_528-CKSD	14179_528-CKSD	Storage Unstructured	Enterprise Advanced Bundle Tier 4=ID	\$4,334	Each	21%	\$3,424	Other	IS
14179_528-CKSF	14179_528-CKSF	Storage Unstructured	Enterprise Adv Bundle Cap T4 Per TB=CB	\$91	Each	21%	\$72	Other	IS
14179_528-CKSI	14179_528-CKSI	Storage Unstructured	Basic Bundle Capacity Tier 4 Per TB=CB	\$36	Each	21%	\$29	Other	IS
14179_528-CKSM	14179_528-CKSM	Storage Unstructured	Enterprise Bundle Tier 4=ID	\$2,166	Each	21%	\$1,711	Other	IS
14179_528-CKSP	14179_528-CKSP	Storage Unstructured	Enterprise Bundle Capacity T4 Per TB=CB	\$46	Each	21%	\$36	Other	IS
14179_626-BBBG	14179_626-BBBG	Storage Unstructured	Storage Software Info	\$0	Each	21%	\$0	Other	IS
14179_800-BBQV	14179_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14401_210-AVYW	14401_210-AVYW	Storage Unstructured	BASE,SWT,8PORT,QDR,MELLANOX	\$5,634	Each	21%	\$4,451	Other	IS
14401_210-AVYX	14401_210-AVYX	Storage Unstructured	BASE,SWT,CHAS,IB,10U,MELLANOX	\$249,430	Each	21%	\$197,050	Other	IS
14401_210-AVYY	14401_210-AVYY	Storage Unstructured	BASE,SWT,CHAS,IB,7U,MELLANOX	\$168,760	Each	21%	\$133,320	Other	IS
14401_210-AVYZ	14401_210-AVYZ	Storage Unstructured	BASE,SWT,IB,18P,QDR,MELLANOX	\$11,168	Each	21%	\$8,823	Other	IS
14401_210-AVZB	14401_210-AVZB	Storage Unstructured	BASE,SWT,IB,18P,UPG,MELLANOX	\$21,310	Each	21%	\$16,835	Other	IS
14401_210-AVZC	14401_210-AVZC	Storage Unstructured	BASE,SWT,IB,36P,QDR,MELLANOX	\$23,489	Each	21%	\$18,556	Other	IS
14401_210-AYHT	14401_210-AYHT	Storage Unstructured	Switch Ethernet 10GB, 24 Port, 1PS, 1U, Celestica	\$7,280	Each	21%	\$5,751	Other	IS
14401_210-AYHU	14401_210-AYHU	Storage Unstructured	Switch Ethernet 10GB, 48 Port, 2PS, 1U, Celestica	\$10,950	Each	21%	\$8,651	Other	IS
14401_210-AYHW	14401_210-AYHW	Storage Unstructured	Switch Ethernet 40GB, 32 Port, 2PS, 1U, Celestica	\$13,433	Each	21%	\$10,612	Other	IS
14401_210-AYKS	14401_210-AYKS	Storage Unstructured	Switch Ethernet 40G, 64 Port, QSFP+ Arista (7308X)	\$275,127	Each	21%	\$217,350	Other	IS
14401_210-AYKU	14401_210-AYKU	Storage Unstructured	Switch Ethernet 10G, 96 Port, SFP+ Arista (7304X)	\$195,770	Each	21%	\$154,658	Other	IS
14401_332-1286	14401_332-1286	Storage Unstructured	US Order	\$0	Each	21%	\$0	Other	IS
14401_379-BDPD	14401_379-BDPD	Storage Unstructured	ISG Product (info)	\$0	Each	21%	\$0	Other	IS
14401_379-BDUV	14401_379-BDUV	Storage Unstructured	Upgrade Order	\$0	Each	21%	\$0	Other	IS
14401_450-AJLX	14401_450-AJLX	Storage Unstructured	PWRCRD,2,BS1363-C13,240V UK/IRLND	\$101	Each	21%	\$80	Other	IS
14401_450-AJLY	14401_450-AJLY	Storage Unstructured	PWRCRD,2,CCC GB2099-C13,220V CHINA	\$95	Each	21%	\$75	Other	IS
14401_450-AJLZ	14401_450-AJLZ	Storage Unstructured	PWRCRD,2,CEE77 KSC8305-C13,220V EU/KREA	\$88	Each	21%	\$70	Other	IS
14401_450-AJMB	14401_450-AJMB	Storage Unstructured	PWRCRD,2,IEC320 C14-C13,208V UNIVERSAL	\$49	Each	21%	\$39	Other	IS
14401_450-AJMC	14401_450-AJMC	Storage Unstructured	PWRCRD,2,IRAM 2073-C13,220V ARGENTINA	\$86	Each	21%	\$68	Other	IS
14401_450-AJMD	14401_450-AJMD	Storage Unstructured	PWRCRD,2,IS1293-C13,240V SA	\$97	Each	21%	\$77	Other	IS
14401_450-AJME	14401_450-AJME	Storage Unstructured	PWRCRD,2,ISI293-C13, 240V INDIA	\$41	Each	21%	\$33	Other	IS
14401_450-AJMF	14401_450-AJMF	Storage Unstructured	PWRCRD,2,JIS 8303-C13,100V JAPAN	\$89	Each	21%	\$70	Other	IS
14401_450-AJMG	14401_450-AJMG	Storage Unstructured	PWRCRD,2,NBR14136-C13,220V BRAZIL	\$237	Each	21%	\$187	Other	IS
14401_450-AJMH	14401_450-AJMH	Storage Unstructured	PWRCRD,2,NEMA 5-15A-C13,110V NORTH AMER	\$40	Each	21%	\$32	Other	IS
14401_450-AJMI	14401_450-AJMI	Storage Unstructured	PWRCRD,2,SEV 1011-C13,220V SWITZLAND	\$96	Each	21%	\$76	Other	IS
14401_450-AJMJ	14401_450-AJMJ	Storage Unstructured	PWRCRD,2,AS3112-C13,230V AUS/NZ	\$89	Each	21%	\$70	Other	IS
14401_750-ADDR	14401_750-ADDR	Storage Unstructured	18 Port, IB Upgrade Leaf, Mellanox	\$21,310	Each	21%	\$16,835	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14401_750-ADDS	14401_750-ADDS	Storage Unstructured	32 Port, 40GbE Upgrade Leaf, Arista	\$29,852	Each	21%	\$23,583	Other	IS
14401_750-ADDT	14401_750-ADDT	Storage Unstructured	48 Port, 10GbE Upgrade Leaf, Arista	\$66,333	Each	21%	\$52,403	Other	IS
14401_800-BBQV	14401_800-BBQV	Storage Unstructured		\$0	Each	21%	\$0	Other	IS
14401_844-6852	14401_844-6852	Storage Unstructured	Thank you for buying Dell EMC Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14401_844-6859	14401_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14401_844-6860	14401_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14401_844-6861	14401_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14401_844-6864	14401_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14401_844-7852	14401_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
13994_848-0233	13994_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
13994_848-0234	13994_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
13994_848-0235	13994_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
13994_848-0236	13994_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
13995_848-0233	13995_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
13995_848-0234	13995_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
13995_848-0235	13995_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
13995_848-0236	13995_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
14182_848-0233	14182_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
14182_848-0234	14182_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
14182_848-0235	14182_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
14182_848-0236	14182_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
14153_848-0233	14153_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
14153_848-0234	14153_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
14153_848-0235	14153_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
14153_848-0236	14153_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
14154_848-0233	14154_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
14154_848-0234	14154_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
14154_848-0235	14154_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
14154_848-0236	14154_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
14150_848-0233	14150_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
14150_848-0234	14150_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
14150_848-0235	14150_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
14150_848-0236	14150_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
14181_848-0233	14181_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
14181_848-0234	14181_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
14181_848-0235	14181_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
14181_848-0236	14181_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
14151_848-0233	14151_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
14151_848-0234	14151_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS	
14151_848-0235	14151_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS	
14151_848-0236	14151_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS	
14152_848-0233	14152_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS	
14152_848-0234	14152_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS	
14152_848-0235	14152_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS	
14152_848-0236	14152_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS	
14158_848-0233	14158_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS	
14158_848-0234	14158_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS	
14158_848-0235	14158_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS	
14158_848-0236	14158_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS	
14402_848-0233	14402_848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS	
14402_848-0234	14402_848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS	
14402_848-0235	14402_848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS	
14402_848-0236	14402_848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS	
14504_210-AWOS	14504_210-AWOS	Storage Unstructured	S4112F Dell Networking Switch	\$8,659	Each	21%	\$6,841	Other	IS	
14504_210-AWOT	14504_210-AWOT	Storage Unstructured	S4148F Dell Networking Switch	\$14,810	Each	21%	\$11,700	Other	IS	
14504_210-AWOV	14504_210-AWOV	Storage Unstructured	Z9100 Dell Networking Switch	\$29,722	Each	21%	\$23,480	Other	IS	
14504_210-AWOW	14504_210-AWOW	Storage Unstructured	Z9264F Dell Networking Switch	\$43,860	Each	21%	\$34,649	Other	IS	
14504_343-BBQL	14504_343-BBQL	Storage Unstructured	S4112 Series User Guide	\$5	Each	21%	\$4	Other	IS	
14504_343-BBQM	14504_343-BBQM	Storage Unstructured	Z9100 Series User Guide	\$5	Each	21%	\$4	Other	IS	
14504_343-BBQN	14504_343-BBQN	Storage Unstructured	Z9264 Series User Guide	\$5	Each	21%	\$4	Other	IS	
14504_343-BBQO	14504_343-BBQO	Storage Unstructured	S4100 Series User Guide	\$5	Each	21%	\$4	Other	IS	
14504_389-DRZZ	14504_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS	
14504_528-CKSQ	14504_528-CKSQ	Storage Unstructured	OS10 Enterprise Software, Z9264F	\$8,000	Each	21%	\$6,320	Other	IS	
14504_528-CKSR	14504_528-CKSR	Storage Unstructured	OS10 Enterprise Software, Z9100	\$8,000	Each	21%	\$6,320	Other	IS	
14504_528-CKSS	14504_528-CKSS	Storage Unstructured	OS10 Enterprise Software, S4112F	\$2,000	Each	21%	\$1,580	Other	IS	
14504_528-CKST	14504_528-CKST	Storage Unstructured	OS10 Enterprise Software, S4148F	\$6,000	Each	21%	\$4,740	Other	IS	
14504_634-BWYG	14504_634-BWYG	Storage Unstructured	OS10 Enterprise, S4112F Customer Kit	\$2,000	Each	21%	\$1,580	Other	IS	
14504_634-BWYH	14504_634-BWYH	Storage Unstructured	OS10 Enterprise, S4148F Customer Kit	\$6,000	Each	21%	\$4,740	Other	IS	
14504_634-BWYI	14504_634-BWYI	Storage Unstructured	OS10 Enterprise, Z9100 Customer Kit	\$8,000	Each	21%	\$6,320	Other	IS	
14504_634-BWYJ	14504_634-BWYJ	Storage Unstructured	OS10 Enterprise, Z9264F Customer Kit	\$8,000	Each	21%	\$6,320	Other	IS	
14504_750-ACVW	14504_750-ACVW	Storage Unstructured	Z9264 Install Kit	\$218	Each	21%	\$172	Other	IS	
14504_750-ACVX	14504_750-ACVX	Storage Unstructured	S4112F Install Kit	\$147	Each	21%	\$116	Other	IS	
14504_750-ACVY	14504_750-ACVY	Storage Unstructured	DELL Switch, Dual Tray Kit for S4112F, 1U	\$210	Each	21%	\$166	Other	IS	
14504_750-ACVZ	14504_750-ACVZ	Storage Unstructured	Dell Switch Field Installation Kit for S4148F, Z9100	\$234	Each	21%	\$185	Other	IS	
14504_750-ACWB	14504_750-ACWB	Storage Unstructured	EMC GEN3 Switch Rail 22-31in Offset Kit, S4112F	\$183	Each	21%	\$145	Other	IS	
14504_800-BBQV	14504_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS	

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14504 844-6852	14504 844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand	\$4,500	Each	21%	\$3,555	Other	IS
14504 844-6859	14504 844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14504 844-6860	14504 844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14504 844-6861	14504 844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14504 844-6864	14504 844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires	\$3,000	Each	21%	\$2,370	Other	IS
14504 844-7852	14504 844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14504 847-2729	14504 847-2729	Storage Unstructured	Data Destruction for Enterprise Onsite-F10 Networking	\$1,241	Each	21%	\$981	Other	IS
14504 847-2730	14504 847-2730	Storage Unstructured	Data Destruction for Enterprise MV Onsite-F10 Networking	\$1,489	Each	21%	\$1,177	Other	IS
14504 847-2731	14504 847-2731	Storage Unstructured	Data Sanitization for Enterprise Onsite-F10 Networking	\$8,865	Each	21%	\$7,004	Other	IS
14504 847-2734	14504 847-2734	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$10,638	Each	21%	\$8,404	Other	IS
14163 0GNVC	14163 0GNVC	Storage Unstructured	Module,Power Supply,750W,Redundant,EMERSON	\$0	Each	21%	\$0	Other	IS
14163 210-AVLV	14163 210-AVLV	Storage Unstructured	PowerScale OEM F200	\$11,692	Each	21%	\$9,237	Other	IS
14163 325-BDTX	14163 325-BDTX	Storage Unstructured	PowerScale OEM F200 - Bezel	\$0	Each	21%	\$0	Other	IS
14163 325-BDTY	14163 325-BDTY	Storage Unstructured	PowerScale OEM F200 - Test	\$0	Each	21%	\$0	Other	IS
14163 325-BDTZ	14163 325-BDTZ	Storage Unstructured	PowerScale OEM F200 - No Bezel	\$0	Each	21%	\$0	Other	IS
14163 338-BVTN	14163 338-BVTN	Storage Unstructured	2.2 GHz Processor	\$0	Each	21%	\$0	Other	IS
14163 340-CQZI	14163 340-CQZI	Storage Unstructured	Shipping Material - OEM	\$0	Each	21%	\$0	Other	IS
14163 340-CQZP	14163 340-CQZP	Storage Unstructured	PowerScale OEM Shipping	\$0	Each	21%	\$0	Other	IS
14163 345-BBOG	14163 345-BBOG	Storage Unstructured	16TB (3.84TB x 4) SSD AG	\$22,620	Each	21%	\$17,870	Other	IS
14163 345-BBOH	14163 345-BBOH	Storage Unstructured	4TB (0.96TB x 4) SSD AG	\$5,854	Each	21%	\$4,625	Other	IS
14163 345-BBOI	14163 345-BBOI	Storage Unstructured	8TB (1.92TB x 4) SSD AG	\$12,743	Each	21%	\$10,067	Other	IS
14163 370-AFGV	14163 370-AFGV	Storage Unstructured	Memory Components	\$0	Each	21%	\$0	Other	IS
14163 370-AFWX	14163 370-AFWX	Storage Unstructured	96GB 3200 DIMM Memory	\$4,366	Each	21%	\$3,449	Other	IS
14163 370-AFWY	14163 370-AFWY	Storage Unstructured	48GB 3200 DIMM Memory	\$2,858	Each	21%	\$2,258	Other	IS
14163 379-BDUU	14163 379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
14163 389-DRZZ	14163 389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14163 400-BJDC	14163 400-BJDC	Storage Unstructured	4TB (0.96TB x 4) SSD	\$5,854	Each	21%	\$4,625	Other	IS
14163 400-BJDD	14163 400-BJDD	Storage Unstructured	16TB (3.84TB x 4) SSD	\$22,620	Each	21%	\$17,870	Other	IS
14163 400-BJDE	14163 400-BJDE	Storage Unstructured	8TB (1.92TB x 4) SSD	\$12,743	Each	21%	\$10,067	Other	IS
14163 406-BBQL	14163 406-BBQL	Storage Unstructured	FE 2x25GbE w/o Optics	\$891	Each	21%	\$704	Other	IS
14163 450-AJNN	14163 450-AJNN	Storage Unstructured	Dual PSU 750W	\$0	Each	21%	\$0	Other	IS
14163 450-AJNP	14163 450-AJNP	Storage Unstructured	C13/C14 US (2M) x2	\$34	Each	21%	\$27	Other	IS
14163 450-AKHL	14163 450-AKHL	Storage Unstructured	Dual PSU 750W RNDT	\$0	Each	21%	\$0	Other	IS
14163 461-AAHT	14163 461-AAHT	Storage Unstructured	Trusted Platform Module	\$0	Each	21%	\$0	Other	IS
14163 461-AAID	14163 461-AAID	Storage Unstructured	Trusted Platform Module v2	\$1,000,000	Each	21%	\$790,000	Other	IS
14163 528-CKJR	14163 528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
14163 528-CKJX	14163 528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
14163 528-CKJY	14163 528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
14163 528-CKKB	14163 528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
14163 528-CKKN	14163 528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14163 528-CKKQ	14163 528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14163 528-CKKW	14163 528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14163 528-CKMR	14163 528-CKMR	Storage Unstructured	SmartDedupe Capacity License Tier 6 =CB	\$304	Each	21%	\$240	Other	IS

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_528-CKNC	14163_528-CKNC	Storage Unstructured	OneFS Capacity License Tier 6=CB	\$1,417	Each	21%	\$1,119	Other	IS
14163_528-CKNF	14163_528-CKNF	Storage Unstructured	OneFS Base License 4TB Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKNG	14163_528-CKNG	Storage Unstructured	OneFS Base License 8TB Tier 6=ID	\$8,167	Each	21%	\$6,452	Other	IS
14163_528-CKNH	14163_528-CKNH	Storage Unstructured	OneFS Base License 16TB Tier 6=ID	\$17,500	Each	21%	\$13,825	Other	IS
14163_528-CKNI	14163_528-CKNI	Storage Unstructured	SmartConnect Capacity License Tier 6 =CB	\$230	Each	21%	\$182	Other	IS
14163_528-CKNL	14163_528-CKNL	Storage Unstructured	SnapshotIQ Capacity License Tier 6 =CB	\$138	Each	21%	\$109	Other	IS
14163_528-CKNM	14163_528-CKNM	Storage Unstructured	SmartQuotas Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKNR	14163_528-CKNR	Storage Unstructured	SmartPools Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKNT	14163_528-CKNT	Storage Unstructured	SmartLock Capacity License Tier 6 =CB	\$92	Each	21%	\$73	Other	IS
14163_528-CKNV	14163_528-CKNV	Storage Unstructured	SmartLock Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKNW	14163_528-CKNW	Storage Unstructured	SmartConnect Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKNY	14163_528-CKNY	Storage Unstructured	SmartPools Capacity License Tier 6 =CB	\$230	Each	21%	\$182	Other	IS
14163_528-CKOB	14163_528-CKOB	Storage Unstructured	SyncIQ Capacity License Tier 6 =CB	\$230	Each	21%	\$182	Other	IS
14163_528-CKOC	14163_528-CKOC	Storage Unstructured	SmartDedupe Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKOD	14163_528-CKOD	Storage Unstructured	SnapshotIQ Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKOE	14163_528-CKOE	Storage Unstructured	SmartQuotas Capacity License Tier 6 =CB	\$92	Each	21%	\$73	Other	IS
14163_528-CKOH	14163_528-CKOH	Storage Unstructured	SyncIQ Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKPP	14163_528-CKPP	Storage Unstructured	SmartPool Base License Tier 6 =ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKPR	14163_528-CKPR	Storage Unstructured	SmartConnect Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKPW	14163_528-CKPW	Storage Unstructured	SyncIQ Base License Tier 6 =ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKQG	14163_528-CKQG	Storage Unstructured	SmartQuotas Base License Tier 6 =ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKQI	14163_528-CKQI	Storage Unstructured	SnapshotIQ Base License Tier 6 =ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKQK	14163_528-CKQK	Storage Unstructured	SmartQuotas Capacity License Tier 6 =CB	\$0	Each	21%	\$0	Other	IS
14163_528-CKQM	14163_528-CKQM	Storage Unstructured	SmartConnect Capacity License Tier 6=CB	\$0	Each	21%	\$0	Other	IS
14163_528-CKQO	14163_528-CKQO	Storage Unstructured	SnapshotIQ Capacity License Tier 6 =CB	\$0	Each	21%	\$0	Other	IS
14163_528-CKQU	14163_528-CKQU	Storage Unstructured	SmartPool Capacity License Tier 6 =CB	\$0	Each	21%	\$0	Other	IS
14163_528-CKQV	14163_528-CKQV	Storage Unstructured	SyncIQ Capacity License Tier 6 =CB	\$0	Each	21%	\$0	Other	IS
14163_528-CKRJ	14163_528-CKRJ	Storage Unstructured	Enterprise Advanced Bundle Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKSC	14163_528-CKSC	Storage Unstructured	Basic Bundle Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKSH	14163_528-CKSH	Storage Unstructured	Enterprise Bundle Capacity T6 Per TB=CB	\$428	Each	21%	\$338	Other	IS
14163_528-CKSJ	14163_528-CKSJ	Storage Unstructured	Enterprise Adv Bundle Cap T6 Per TB=CB	\$882	Each	21%	\$697	Other	IS
14163_528-CKSN	14163_528-CKSN	Storage Unstructured	Enterprise Bundle Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14163_528-CKSO	14163_528-CKSO	Storage Unstructured	Basic Bundle Capacity Tier 6 Per TB=CB	\$331	Each	21%	\$262	Other	IS
14163_528-CKSU	14163_528-CKSU	Storage Unstructured	IDRAC, 14G, Enterprise License	\$615	Each	21%	\$486	Other	IS
14163_540-BCTS	14163_540-BCTS	Storage Unstructured	BE 2x25GbE w/o Optics	\$891	Each	21%	\$704	Other	IS
14163_623-BBDW	14163_623-BBDW	Storage Unstructured	IDRAC Legacy Password	\$0	Each	21%	\$0	Other	IS
14163_623-BBDX	14163_623-BBDX	Storage Unstructured	IDRAC Random Password	\$0	Each	21%	\$0	Other	IS
14163_623-BBDY	14163_623-BBDY	Storage Unstructured	Info F200 ISG Product	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14163_626-BBBI	14163_626-BBBI	Storage Unstructured	Storage Dell Fulfilled Info	\$0	Each	21%	\$0	Other	IS
14163_634-BXBG	14163_634-BXBG	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 2	\$0	Each	21%	\$0	Other	IS
14163_634-BXBH	14163_634-BXBH	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 5	\$0	Each	21%	\$0	Other	IS
14163_634-BXBJ	14163_634-BXBJ	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 1	\$0	Each	21%	\$0	Other	IS
14163_634-BXBK	14163_634-BXBK	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 3	\$0	Each	21%	\$0	Other	IS
14163_634-BXBL	14163_634-BXBL	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 4	\$0	Each	21%	\$0	Other	IS
14163_750-ACMW	14163_750-ACMW	Storage Unstructured	F200 Node Hardware	\$0	Each	21%	\$0	Other	IS
14163_750-ACMX	14163_750-ACMX	Storage Unstructured	F200 Node Hardware Cont	\$0	Each	21%	\$0	Other	IS
14163_770-BDRE	14163_770-BDRE	Storage Unstructured	Rack Rails with CMA	\$0	Each	21%	\$0	Other	IS
14163_800-BBQV	14163_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14163_831-4637	14163_831-4637	Storage Unstructured	Residency for Storage Unstructured Transitional 1 Month	\$135,311	Each	21%	\$106,895	Other	IS
14163_831-4638	14163_831-4638	Storage Unstructured	Residency for Storage Unstructured Operational 1 Month	\$106,861	Each	21%	\$84,420	Other	IS
14163_843-8469	14163_843-8469	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$24,381	Each	21%	\$19,261	Other	IS
14163_843-8470	14163_843-8470	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$30,477	Each	21%	\$24,077	Other	IS
14163_843-8471	14163_843-8471	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$19,505	Each	21%	\$15,409	Other	IS
14163_843-8472	14163_843-8472	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$25,399	Each	21%	\$20,066	Other	IS
14163_844-6852	14163_844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14163_844-6859	14163_844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14163_844-6860	14163_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14163_844-6861	14163_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14163_844-6864	14163_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14163_844-7852	14163_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14163_900-9997	14163_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
14163_FKJDR	14163_FKJDR	Storage Unstructured	CUS,BZL,1U,PER640,OEM	\$33	Each	21%	\$26	Other	IS
14163_V21JP	14163_V21JP	Storage Unstructured	Module,Power Supply,750W,Redundant,LITEON	\$0	Each	21%	\$0	Other	IS
14164_0GNVC	14164_0GNVC	Storage Unstructured	Module,Power Supply,750W,Redundant,EMERSON	\$0	Each	21%	\$0	Other	IS
14164_210-AVLZ	14164_210-AVLZ	Storage Unstructured	PowerScale OEM F600	\$12,673	Each	21%	\$10,012	Other	IS
14164_325-BDTU	14164_325-BDTU	Storage Unstructured	PowerScale OEM F600 - Bezel	\$0	Each	21%	\$0	Other	IS
14164_325-BDTV	14164_325-BDTV	Storage Unstructured	PowerScale OEM F600 - Test	\$0	Each	21%	\$0	Other	IS
14164_325-BDTW	14164_325-BDTW	Storage Unstructured	PowerScale OEM F600 - No Bezel	\$0	Each	21%	\$0	Other	IS
14164_338-BWCU	14164_338-BWCU	Storage Unstructured	2.2 GHz Processor x2	\$0	Each	21%	\$0	Other	IS
14164_340-CQZI	14164_340-CQZI	Storage Unstructured	Shipping Material - OEM	\$0	Each	21%	\$0	Other	IS
14164_340-CQZP	14164_340-CQZP	Storage Unstructured	PowerScale OEM Shipping	\$0	Each	21%	\$0	Other	IS
14164_345-BBCO	14164_345-BBCO	Storage Unstructured	31TB (3.84 x8) NVMe SSD	\$59,818	Each	21%	\$47,256	Other	IS
14164_345-BBCP	14164_345-BBCP	Storage Unstructured	62TB (7.68 x8) NVMe SSD	\$73,490	Each	21%	\$58,057	Other	IS
14164_345-BBCQ	14164_345-BBCQ	Storage Unstructured	16TB(1.92TB x8) NVMe SSD	\$33,428	Each	21%	\$26,408	Other	IS
14164_345-BBOE	14164_345-BBOE	Storage Unstructured	62TB (7.68TB x8) NVMe PCIE SSD	\$73,490	Each	21%	\$58,057	Other	IS
14164_345-BBOF	14164_345-BBOF	Storage Unstructured	16TB (1.92TB x8) NVMe PCIE SSD	\$33,428	Each	21%	\$26,408	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Vendor Notes:

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14164_345-BBOJ	14164_345-BBOJ	Storage Unstructured	31TB (3.84TB x8) NVMe PCIE SSD	\$59,818	Each	21%	\$47,256	Other	IS
14164_370-AFJV	14164_370-AFJV	Storage Unstructured	Memory Components	\$0	Each	21%	\$0	Other	IS
14164_370-AFVW	14164_370-AFVW	Storage Unstructured	384GB 3200 DIMM Memory	\$16,272	Each	21%	\$12,855	Other	IS
14164_370-AFWZ	14164_370-AFWZ	Storage Unstructured	192GB 3200 DIMM Memory	\$8,732	Each	21%	\$6,898	Other	IS
14164_370-AFXB	14164_370-AFXB	Storage Unstructured	128GB 3200 DIMM Memory	\$5,821	Each	21%	\$4,599	Other	IS
14164_379-BDUU	14164_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
14164_379-BDXO	14164_379-BDXO	Storage Unstructured	Info F600 ISG Product	\$0	Each	21%	\$0	Other	IS
14164_389-DRZZ	14164_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
14164_406-BBOL	14164_406-BBOL	Storage Unstructured	FE 2x25GbE w/o Optics	\$891	Each	21%	\$704	Other	IS
14164_406-BBQM	14164_406-BBQM	Storage Unstructured	FE 2x100GbE w/o Optics	\$2,891	Each	21%	\$2,284	Other	IS
14164_450-AJNN	14164_450-AJNN	Storage Unstructured	Dual PSU 750W	\$0	Each	21%	\$0	Other	IS
14164_450-AJNP	14164_450-AJNP	Storage Unstructured	C13/C14 US (2M) x2	\$34	Each	21%	\$27	Other	IS
14164_450-AKHL	14164_450-AKHL	Storage Unstructured	Dual PSU 750W RDNT	\$0	Each	21%	\$0	Other	IS
14164_461-AAHT	14164_461-AAHT	Storage Unstructured	Trusted Platform Module	\$0	Each	21%	\$0	Other	IS
14164_461-AAID	14164_461-AAID	Storage Unstructured	Trusted Platform Module v2	\$1,000,000	Each	21%	\$790,000	Other	IS
14164_528-CKJR	14164_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
14164_528-CKJX	14164_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
14164_528-CKJY	14164_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
14164_528-CKKB	14164_528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
14164_528-CKKN	14164_528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14164_528-CKKQ	14164_528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14164_528-CKKW	14164_528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
14164_528-CKMP	14164_528-CKMP	Storage Unstructured	OneFS Capacity License Tier 5=CB	\$1,417	Each	21%	\$1,119	Other	IS
14164_528-CKMU	14164_528-CKMU	Storage Unstructured	SmartDedupe Capacity License Tier 5 =CB	\$66	Each	21%	\$52	Other	IS
14164_528-CKNB	14164_528-CKNB	Storage Unstructured	OneFS Base License Tier 5=ID	\$23,333	Each	21%	\$18,433	Other	IS
14164_528-CKNJ	14164_528-CKNJ	Storage Unstructured	SmartConnect Capacity License Tier 5 =CB	\$50	Each	21%	\$40	Other	IS
14164_528-CKNK	14164_528-CKNK	Storage Unstructured	SmartDedupe Base License Tier 5=ID	\$5,462	Each	21%	\$4,315	Other	IS
14164_528-CKNN	14164_528-CKNN	Storage Unstructured	SmartLock Capacity License Tier 5 =CB	\$20	Each	21%	\$16	Other	IS
14164_528-CKNO	14164_528-CKNO	Storage Unstructured	SmartLock Base License Tier 5=ID	\$1,696	Each	21%	\$1,340	Other	IS
14164_528-CKNP	14164_528-CKNP	Storage Unstructured	SnapshotIQ Capacity License Tier 5 =CB	\$30	Each	21%	\$24	Other	IS
14164_528-CKNQ	14164_528-CKNQ	Storage Unstructured	SmartPools Capacity License Tier 5 =CB	\$50	Each	21%	\$40	Other	IS
14164_528-CKNS	14164_528-CKNS	Storage Unstructured	SyncIQ Capacity License Tier 5 =CB	\$50	Each	21%	\$40	Other	IS
14164_528-CKNU	14164_528-CKNU	Storage Unstructured	SmartPools Base License Tier 5=ID	\$4,167	Each	21%	\$3,292	Other	IS
14164_528-CKNX	14164_528-CKNX	Storage Unstructured	SmartQuotas Capacity License Tier 5 =CB	\$20	Each	21%	\$16	Other	IS
14164_528-CKNZ	14164_528-CKNZ	Storage Unstructured	SmartQuotas Base License Tier 5=ID	\$1,696	Each	21%	\$1,340	Other	IS
14164_528-CKOF	14164_528-CKOF	Storage Unstructured	SyncIQ Base License Tier 5=ID	\$4,167	Each	21%	\$3,292	Other	IS
14164_528-CKOG	14164_528-CKOG	Storage Unstructured	SnapshotIQ Base License Tier 5=ID	\$2,458	Each	21%	\$1,942	Other	IS
14164_528-CKOI	14164_528-CKOI	Storage Unstructured	SmartConnect Base License Tier 5=ID	\$4,167	Each	21%	\$3,292	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14164_528-CKPV	14164_528-CKPV	Storage Unstructured	SyncIQ Base License Tier 5 =ID	\$0	Each	21%	\$0	Other	IS
14164_528-CKPX	14164_528-CKPX	Storage Unstructured	SmartConnect Base License Tier 5=ID	\$0	Each	21%	\$0	Other	IS
14164_528-CKPY	14164_528-CKPY	Storage Unstructured	SnapshotIQ Base License Tier 5 =ID	\$0	Each	21%	\$0	Other	IS
14164_528-CKQH	14164_528-CKQH	Storage Unstructured	SmartQuotas Base License Tier 5 =ID	\$0	Each	21%	\$0	Other	IS
14164_528-CKQJ	14164_528-CKQJ	Storage Unstructured	SmartPool Base License Tier 5 =ID	\$0	Each	21%	\$0	Other	IS
14164_528-CKQN	14164_528-CKQN	Storage Unstructured	SmartConnect Capacity License Tier 5=CB	\$0	Each	21%	\$0	Other	IS
14164_528-CKQP	14164_528-CKQP	Storage Unstructured	SyncIQ Capacity License Tier 5 =CB	\$0	Each	21%	\$0	Other	IS
14164_528-CKQW	14164_528-CKQW	Storage Unstructured	SnapshotIQ Capacity License Tier 5 =CB	\$0	Each	21%	\$0	Other	IS
14164_528-CKOZ	14164_528-CKOZ	Storage Unstructured	SmartQuotas Capacity License Tier 5 =CB	\$0	Each	21%	\$0	Other	IS
14164_528-CKRD	14164_528-CKRD	Storage Unstructured	SmartPool Capacity License Tier 5 =CB	\$0	Each	21%	\$0	Other	IS
14164_528-CKRT	14164_528-CKRT	Storage Unstructured	Enterprise Bundle Tier 5=ID	\$7,489	Each	21%	\$5,916	Other	IS
14164_528-CKRZ	14164_528-CKRZ	Storage Unstructured	Enterprise Adv Bundle Cap T5 Per TB=CB	\$180	Each	21%	\$142	Other	IS
14164_528-CKSE	14164_528-CKSE	Storage Unstructured	Basic Bundle Capacity Tier 5 Per TB=CB	\$72	Each	21%	\$57	Other	IS
14164_528-CKSG	14164_528-CKSG	Storage Unstructured	Enterprise Bundle Capacity T5 Per TB=CB	\$90	Each	21%	\$71	Other	IS
14164_528-CKSK	14164_528-CKSK	Storage Unstructured	Enterprise Advanced Bundle Tier 5=ID	\$14,989	Each	21%	\$11,841	Other	IS
14164_528-CKSL	14164_528-CKSL	Storage Unstructured	Basic Bundle Tier 5=ID	\$5,963	Each	21%	\$4,711	Other	IS
14164_528-CKSU	14164_528-CKSU	Storage Unstructured	IDRAC, 14G, Enterprise License	\$615	Each	21%	\$486	Other	IS
14164_540-BCTV	14164_540-BCTV	Storage Unstructured	BE 2x100GbE w/o Optics	\$2,891	Each	21%	\$2,284	Other	IS
14164_623-BBDW	14164_623-BBDW	Storage Unstructured	IDRAC Legacy Password	\$0	Each	21%	\$0	Other	IS
14164_623-BBDX	14164_623-BBDX	Storage Unstructured	IDRAC Random Password	\$0	Each	21%	\$0	Other	IS
14164_626-BBBI	14164_626-BBBI	Storage Unstructured	Storage Dell Fulfilled Info	\$0	Each	21%	\$0	Other	IS
14164_634-BXBC	14164_634-BXBC	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 1	\$0	Each	21%	\$0	Other	IS
14164_634-BXBD	14164_634-BXBD	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 4	\$0	Each	21%	\$0	Other	IS
14164_634-BXBE	14164_634-BXBE	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 3	\$0	Each	21%	\$0	Other	IS
14164_634-BXBF	14164_634-BXBF	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 5	\$0	Each	21%	\$0	Other	IS
14164_634-BXBI	14164_634-BXBI	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 2	\$0	Each	21%	\$0	Other	IS
14164_750-ACPM	14164_750-ACPM	Storage Unstructured	F600 Node Hardware	\$0	Each	21%	\$0	Other	IS
14164_750-ACQD	14164_750-ACQD	Storage Unstructured	F600 Node Hardware Cont	\$0	Each	21%	\$0	Other	IS
14164_770-BDRE	14164_770-BDRE	Storage Unstructured	Rack Rails with CMA	\$0	Each	21%	\$0	Other	IS
14164_800-BBQV	14164_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14164_831-4637	14164_831-4637	Storage Unstructured	Residency for Storage Unstructured Transitional 1 Month	\$135,311	Each	21%	\$106,895	Other	IS
14164_831-4638	14164_831-4638	Storage Unstructured	Residency for Storage Unstructured Operational 1 Month	\$106,861	Each	21%	\$84,420	Other	IS
14164_843-8469	14164_843-8469	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$24,381	Each	21%	\$19,261	Other	IS
14164_843-8470	14164_843-8470	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$30,477	Each	21%	\$24,077	Other	IS
14164_843-8471	14164_843-8471	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$19,505	Each	21%	\$15,409	Other	IS
14164_843-8472	14164_843-8472	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$25,399	Each	21%	\$20,066	Other	IS
14164_844-8852	14164_844-8852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
14164_844-8859	14164_844-8859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14164_844-6860	14164_844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
14164_844-6861	14164_844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
14164_844-6864	14164_844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
14164_844-7852	14164_844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
14164_900-9997	14164_900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
14164_FKJDR	14164_FKJDR	Storage Unstructured	CUS,BZL,1U,PER640,OEM	\$33	Each	21%	\$26	Other	IS
14164_V21JP	14164_V21JP	Storage Unstructured	Module,Power Supply,750W,Redundant,LITEON	\$0	Each	21%	\$0	Other	IS
14165_843-8469	14165_843-8469	Storage Unstructured	Data Sanilization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$24,381	Each	21%	\$19,261	Other	IS
14165_843-8470	14165_843-8470	Storage Unstructured	Data Sanilization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$30,477	Each	21%	\$24,077	Other	IS
14165_843-8471	14165_843-8471	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$19,505	Each	21%	\$15,409	Other	IS
14165_843-8472	14165_843-8472	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$25,399	Each	21%	\$20,066	Other	IS
14754_210-AXWW	14754_210-AXWW	Storage Unstructured	PowerScale Accessories Base	\$0	Each	21%	\$0	Other	IS
14754_407-BBOU	14754_407-BBOU	Storage Unstructured	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	21%	\$474	Other	IS
14754_407-BBWW	14754_407-BBWW	Storage Unstructured	Dell Networking, Transceiver, 100GbE QSFP28 SR4, No FEC Capable, MPO, MMF, Customer Kit	\$1,825	Each	21%	\$1,442	Other	IS
14754_407-BBZM	14754_407-BBZM	Storage Unstructured	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	21%	\$656	Other	IS
14754_407-BCEX	14754_407-BCEX	Storage Unstructured	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	21%	\$1,248	Other	IS
14754_407-BCHI	14754_407-BCHI	Storage Unstructured	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	21%	\$648	Other	IS
14754_470-AAVG	14754_470-AAVG	Storage Unstructured	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter,CusKit	\$135	Each	21%	\$107	Other	IS
14754_470-AAVH	14754_470-AAVH	Storage Unstructured	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter,CusKit	\$75	Each	21%	\$59	Other	IS
14754_470-AAVI	14754_470-AAVI	Storage Unstructured	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 7 Meter,CusKit	\$310	Each	21%	\$245	Other	IS
14754_470-AAVJ	14754_470-AAVJ	Storage Unstructured	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter,CusKit	\$105	Each	21%	\$83	Other	IS
14754_470-AAVO	14754_470-AAVO	Storage Unstructured	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout Cable, 1M, Cust Kit	\$400	Each	21%	\$316	Other	IS
14754_470-AAVR	14754_470-AAVR	Storage Unstructured	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable 1 Meter, Cust Kit	\$150	Each	21%	\$119	Other	IS
14754_470-AAWE	14754_470-AAWE	Storage Unstructured	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable 5 Meters, CK	\$280	Each	21%	\$221	Other	IS
14754_470-AAWN	14754_470-AAWN	Storage Unstructured	Dell Networking Cable QSFP+ to QSFP+ 40GbE Passive Copper Direct Attach Cable 3 Meters, CK	\$220	Each	21%	\$174	Other	IS
14754_470-AAWU	14754_470-AAWU	Storage Unstructured	Dell Networking Cable, 40GbE, QSFP+ to 4x10GbE SFP+, Passive Copper Breakout, 7 Meter, Cust Kit	\$750	Each	21%	\$593	Other	IS
14754_470-AAXH	14754_470-AAXH	Storage Unstructured	Dell Networking Cable 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable 3 Meters, Customer Install	\$450	Each	21%	\$356	Other	IS
14754_470-AAZH	14754_470-AAZH	Storage Unstructured	Dell Networking 40GbE (QSFP+) to 4x10GbE SFP+ Passive Copper Breakout Cable, 5 Meters, Cust Kit	\$550	Each	21%	\$435	Other	IS
14754_470-AAZM	14754_470-AAZM	Storage Unstructured	Dell Networking, Cable, QSFP+, 40GbE, Active Fiber Optical, 10 Meters(No optics required), Cust Kit	\$950	Each	21%	\$751	Other	IS
14754_470-ABPI	14754_470-ABPI	Storage Unstructured	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included) Cable,7 Meter, Customer Kit	\$2,150	Each	21%	\$1,699	Other	IS
14754_470-ABPJ	14754_470-ABPJ	Storage Unstructured	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included), 30 Meter, Customer Kit	\$2,300	Each	21%	\$1,817	Other	IS
14754_470-ABPM	14754_470-ABPM	Storage Unstructured	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included) Cable,10 Meter, Customer Kit	\$2,200	Each	21%	\$1,738	Other	IS
14754_470-ABPN	14754_470-ABPN	Storage Unstructured	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 3 Meter, Customer kit	\$215	Each	21%	\$170	Other	IS
14754_470-ABPO	14754_470-ABPO	Storage Unstructured	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 1 Meter, Customer kit	\$175	Each	21%	\$138	Other	IS
14754_470-ABPP	14754_470-ABPP	Storage Unstructured	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 7 Meter, Customer kit	\$300	Each	21%	\$237	Other	IS
14754_470-ABPQ	14754_470-ABPQ	Storage Unstructured	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 5 Meter, Customer kit	\$249	Each	21%	\$197	Other	IS
14754_470-ABPR	14754_470-ABPR	Storage Unstructured	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	21%	\$302	Other	IS
14754_470-ABPS	14754_470-ABPS	Storage Unstructured	Dell Networking Cable, SFP+ to SFP+, 10GbE, Passive Copper Twinax Direct Attach, 2 Meter,Cust Kit	\$95	Each	21%	\$75	Other	IS
14754_470-ABPT	14754_470-ABPT	Storage Unstructured	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 25 Meter, Customer kit	\$550	Each	21%	\$435	Other	IS

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14754_470-ABPU	14754_470-ABPU	Storage Unstructured	Dell Networking Cable, 100GbE QSFP28 to QSFP28, Passive Copper Direct Attach Cable,5 Meter, Customer Kit	\$700	Each	21%	\$553	Other	IS
14754_470-ABPV	14754_470-ABPV	Storage Unstructured	Dell Networking MPO Type B Crossover Cable, Multi Mode Fiber OM4, 10 Meter, Customer kit	\$325	Each	21%	\$257	Other	IS
14754_470-ABPY	14754_470-ABPY	Storage Unstructured	Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 1 Meter, Customer Kit	\$320	Each	21%	\$253	Other	IS
14754_470-ABQB	14754_470-ABQB	Storage Unstructured	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout Cable, 3 Meter, Customer Kit	\$574	Each	21%	\$453	Other	IS
14754_470-ABQE	14754_470-ABQE	Storage Unstructured	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach Cable,3 Meter, Customer Kit	\$330	Each	21%	\$261	Other	IS
14754_470-ABQF	14754_470-ABQF	Storage Unstructured	Dell Networking Cable, 100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout Cable, 2 Meter, Customer Kit	\$447	Each	21%	\$353	Other	IS
14754_470-ABQG	14754_470-ABQG	Storage Unstructured	Dell Networking Cable,100GbE QSFP28 to QSFP28,Passive Copper Direct Attach Cable,2 Meter, Customer Kit	\$325	Each	21%	\$257	Other	IS
14754_470-ABXO	14754_470-ABXO	Storage Unstructured	Dell Networking Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 2 Meter Customer Kit	\$430	Each	21%	\$340	Other	IS
14754_470-ACLM	14754_470-ACLM	Storage Unstructured	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 30 Meter, Customer kit	\$120	Each	21%	\$95	Other	IS
14754_470-ACLT	14754_470-ACLT	Storage Unstructured	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 2 Meter, Customer kit	\$50	Each	21%	\$40	Other	IS
14754_470-ACLU	14754_470-ACLU	Storage Unstructured	Dell Networking Cable, QSFP28 to QSFP28, 100GbE, Active Optical (Optics included),3 Meter, Cust Kit	\$1,850	Each	21%	\$1,462	Other	IS
14754_470-ACLV	14754_470-ACLV	Storage Unstructured	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 1 Meter, Customer kit	\$40	Each	21%	\$32	Other	IS
14754_470-ACLY	14754_470-ACLY	Storage Unstructured	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 5 Meter, Customer kit	\$65	Each	21%	\$51	Other	IS
14754_470-ACMN	14754_470-ACMN	Storage Unstructured	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 10 Meter, Customer kit	\$85	Each	21%	\$67	Other	IS
14754_470-ACMO	14754_470-ACMO	Storage Unstructured	Dell Networking Cable, OM4 LC/LC Fiber Cable, (Optics required), 3 Meter, Customer kit	\$58	Each	21%	\$46	Other	IS
14754_470-ACOR	14754_470-ACOR	Storage Unstructured	Dell Networking Cable, QSFP+, 40GbE Active Optical (no optics required), 3 Meters, Customer Kit	\$725	Each	21%	\$573	Other	IS
14754_470-AECY	14754_470-AECY	Storage Unstructured	Dell Networking Cable QSFP28-4XSFP28, 25G, Passive Copper DAC, Breakout, 5 Meter Customer Kit	\$998	Each	21%	\$788	Other	IS
14754_800-BBQV	14754_800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
13986_0GNVC	13986_0GNVC	Storage Unstructured	Module,Power Supply,750W,Redundant,EMERSON	\$0	Each	21%	\$0	Other	IS
13986_210-AVLI	13986_210-AVLI	Storage Unstructured	PowerScale F200	\$11,692	Each	21%	\$9,237	Other	IS
13986_338-BVTN	13986_338-BVTN	Storage Unstructured	2.2 GHz Processor	\$0	Each	21%	\$0	Other	IS
13986_340-CQWH	13986_340-CQWH	Storage Unstructured	Shipping Material	\$0	Each	21%	\$0	Other	IS
13986_340-CQWI	13986_340-CQWI	Storage Unstructured	PowerScale Shipping	\$0	Each	21%	\$0	Other	IS
13986_345-BBOG	13986_345-BBOG	Storage Unstructured	16TB (3.84TB x 4) SSD AG	\$22,620	Each	21%	\$17,870	Other	IS
13986_345-BBOH	13986_345-BBOH	Storage Unstructured	4TB (0.96TB x 4) SSD AG	\$5,854	Each	21%	\$4,625	Other	IS
13986_345-BBOI	13986_345-BBOI	Storage Unstructured	8TB (1.92TB x 4) SSD AG	\$12,743	Each	21%	\$10,067	Other	IS
13986_350-BBZL	13986_350-BBZL	Storage Unstructured	Bezel Components	\$0	Each	21%	\$0	Other	IS
13986_370-AFGV	13986_370-AFGV	Storage Unstructured	Memory Components	\$0	Each	21%	\$0	Other	IS
13986_370-AFWX	13986_370-AFWX	Storage Unstructured	96GB 3200 DIMM Memory	\$4,366	Each	21%	\$3,449	Other	IS
13986_370-AFWY	13986_370-AFWY	Storage Unstructured	48GB 3200 DIMM Memory	\$2,858	Each	21%	\$2,258	Other	IS
13986_379-BDUU	13986_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
13986_389-DRZZ	13986_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
13986_400-BJDC	13986_400-BJDC	Storage Unstructured	4TB (0.96TB x 4) SSD	\$5,854	Each	21%	\$4,625	Other	IS
13986_400-BJDD	13986_400-BJDD	Storage Unstructured	16TB (3.84TB x 4) SSD	\$22,620	Each	21%	\$17,870	Other	IS
13986_400-BJDE	13986_400-BJDE	Storage Unstructured	8TB (1.92TB x 4) SSD	\$12,743	Each	21%	\$10,067	Other	IS
13986_406-BBQL	13986_406-BBQL	Storage Unstructured	FE 2x25GbE w/o Optics	\$891	Each	21%	\$704	Other	IS
13986_450-AJNN	13986_450-AJNN	Storage Unstructured	Dual PSU 750W	\$0	Each	21%	\$0	Other	IS
13986_450-AJNP	13986_450-AJNP	Storage Unstructured	C13/C14 US (2M) x2	\$34	Each	21%	\$27	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13986_450-AKHL	13986_450-AKHL	Storage Unstructured	Dual PSU 750W RDNT	\$0	Each	21%	\$0	Other	IS
13986_461-AAHT	13986_461-AAHT	Storage Unstructured	Trusted Platform Module	\$0	Each	21%	\$0	Other	IS
13986_461-AAID	13986_461-AAID	Storage Unstructured	Trusted Platform Module v2	\$1,000,000	Each	21%	\$790,000	Other	IS
13986_528-CKJR	13986_528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS
13986_528-CKJX	13986_528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS
13986_528-CKJY	13986_528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKKB	13986_528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKKN	13986_528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13986_528-CKKQ	13986_528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13986_528-CKKW	13986_528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS
13986_528-CKMR	13986_528-CKMR	Storage Unstructured	SmartDedupe Capacity License Tier 6 =CB	\$304	Each	21%	\$240	Other	IS
13986_528-CKNC	13986_528-CKNC	Storage Unstructured	OneFS Capacity License Tier 6=CB	\$1,417	Each	21%	\$1,119	Other	IS
13986_528-CKNF	13986_528-CKNF	Storage Unstructured	OneFS Base License 4TB Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKNG	13986_528-CKNG	Storage Unstructured	OneFS Base License 8TB Tier 6=ID	\$8,167	Each	21%	\$6,452	Other	IS
13986_528-CKNH	13986_528-CKNH	Storage Unstructured	OneFS Base License 16TB Tier 6=ID	\$17,500	Each	21%	\$13,825	Other	IS
13986_528-CKNI	13986_528-CKNI	Storage Unstructured	SmartConnect Capacity License Tier 6 =CB	\$230	Each	21%	\$182	Other	IS
13986_528-CKNL	13986_528-CKNL	Storage Unstructured	SnapshotIQ Capacity License Tier 6 =CB	\$138	Each	21%	\$109	Other	IS
13986_528-CKNM	13986_528-CKNM	Storage Unstructured	SmartQuotas Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKNR	13986_528-CKNR	Storage Unstructured	SmartPools Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKNT	13986_528-CKNT	Storage Unstructured	SmartLock Capacity License Tier 6 =CB	\$92	Each	21%	\$73	Other	IS
13986_528-CKNV	13986_528-CKNV	Storage Unstructured	SmartLock Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKNW	13986_528-CKNW	Storage Unstructured	SmartConnect Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKNY	13986_528-CKNY	Storage Unstructured	SmartPools Capacity License Tier 6 =CB	\$230	Each	21%	\$182	Other	IS
13986_528-CKOB	13986_528-CKOB	Storage Unstructured	SyncIQ Capacity License Tier 6 =CB	\$230	Each	21%	\$182	Other	IS
13986_528-CKOC	13986_528-CKOC	Storage Unstructured	SmartDedupe Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKOD	13986_528-CKOD	Storage Unstructured	SnapshotIQ Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKOE	13986_528-CKOE	Storage Unstructured	SmartQuotas Capacity License Tier 6 =CB	\$92	Each	21%	\$73	Other	IS
13986_528-CKOH	13986_528-CKOH	Storage Unstructured	SyncIQ Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKPP	13986_528-CKPP	Storage Unstructured	SmartPool Base License Tier 6 =ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKPR	13986_528-CKPR	Storage Unstructured	SmartConnect Base License Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKPW	13986_528-CKPW	Storage Unstructured	SyncIQ Base License Tier 6 =ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKQG	13986_528-CKQG	Storage Unstructured	SmartQuotas Base License Tier 6 =ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKQI	13986_528-CKQI	Storage Unstructured	SnapshotIQ Base License Tier 6 =ID	\$0	Each	21%	\$0	Other	IS
13986_528-CKQK	13986_528-CKQK	Storage Unstructured	SmartQuotas Capacity License Tier 6 =CB	\$0	Each	21%	\$0	Other	IS
13986_528-CKQM	13986_528-CKQM	Storage Unstructured	SmartConnect Capacity License Tier 6=CB	\$0	Each	21%	\$0	Other	IS
13986_528-CKQO	13986_528-CKQO	Storage Unstructured	SnapshotIQ Capacity License Tier 6 =CB	\$0	Each	21%	\$0	Other	IS
13986_528-CKQU	13986_528-CKQU	Storage Unstructured	SmartPool Capacity License Tier 6 =CB	\$0	Each	21%	\$0	Other	IS
13986_528-CKQV	13986_528-CKQV	Storage Unstructured	SyncIQ Capacity License Tier 6 =CB	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13986 528-CKRJ	13986 528-CKRJ	Storage Unstructured	Enterprise Advanced Bundle Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986 528-CKSC	13986 528-CKSC	Storage Unstructured	Basic Bundle Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986 528-CKSH	13986 528-CKSH	Storage Unstructured	Enterprise Bundle Capacity T6 Per TB=CB	\$428	Each	21%	\$338	Other	IS
13986 528-CKSJ	13986 528-CKSJ	Storage Unstructured	Enterprise Adv Bundle Cap T6 Per TB=CB	\$882	Each	21%	\$697	Other	IS
13986 528-CKSN	13986 528-CKSN	Storage Unstructured	Enterprise Bundle Tier 6=ID	\$0	Each	21%	\$0	Other	IS
13986 528-CKSO	13986 528-CKSO	Storage Unstructured	Basic Bundle Capacity Tier 6 Per TB=CB	\$331	Each	21%	\$262	Other	IS
13986 528-CKSU	13986 528-CKSU	Storage Unstructured	IDRAC, 14G, Enterprise License	\$615	Each	21%	\$486	Other	IS
13986 540-BCTS	13986 540-BCTS	Storage Unstructured	BE 2x25GbE w/o Optics	\$891	Each	21%	\$704	Other	IS
13986 623-BBDW	13986 623-BBDW	Storage Unstructured	IDRAC Legacy Password	\$0	Each	21%	\$0	Other	IS
13986 623-BBDX	13986 623-BBDX	Storage Unstructured	IDRAC Random Password	\$0	Each	21%	\$0	Other	IS
13986 623-BBDY	13986 623-BBDY	Storage Unstructured	Info F200 ISG Product	\$0	Each	21%	\$0	Other	IS
13986 626-BBBI	13986 626-BBBI	Storage Unstructured	Storage Dell Fulfilled Info	\$0	Each	21%	\$0	Other	IS
13986 634-BXBG	13986 634-BXBG	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 2	\$0	Each	21%	\$0	Other	IS
13986 634-BXBH	13986 634-BXBH	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 5	\$0	Each	21%	\$0	Other	IS
13986 634-BXBJ	13986 634-BXBJ	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 1	\$0	Each	21%	\$0	Other	IS
13986 634-BXBK	13986 634-BXBK	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 3	\$0	Each	21%	\$0	Other	IS
13986 634-BXBL	13986 634-BXBL	Storage Unstructured	PowerScale SW Residual SKU Tier 6 Year 4	\$0	Each	21%	\$0	Other	IS
13986 750-ACMW	13986 750-ACMW	Storage Unstructured	F200 Node Hardware	\$0	Each	21%	\$0	Other	IS
13986 750-ACMX	13986 750-ACMX	Storage Unstructured	F200 Node Hardware Cont	\$0	Each	21%	\$0	Other	IS
13986 770-BDRE	13986 770-BDRE	Storage Unstructured	Rack Rails with CMA	\$0	Each	21%	\$0	Other	IS
13986 800-BBQV	13986 800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
13986 831-4637	13986 831-4637	Storage Unstructured	Residency for Storage Unstructured Transitional 1 Month	\$135,311	Each	21%	\$106,895	Other	IS
13986 831-4638	13986 831-4638	Storage Unstructured	Residency for Storage Unstructured Operational 1 Month	\$106,861	Each	21%	\$84,420	Other	IS
13986 843-8469	13986 843-8469	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$24,381	Each	21%	\$19,261	Other	IS
13986 843-8470	13986 843-8470	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$30,477	Each	21%	\$24,077	Other	IS
13986 843-8471	13986 843-8471	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$19,505	Each	21%	\$15,409	Other	IS
13986 843-8472	13986 843-8472	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$25,399	Each	21%	\$20,066	Other	IS
13986 844-6852	13986 844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand Training Expires 1YR	\$4,500	Each	21%	\$3,555	Other	IS
13986 844-6859	13986 844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13986 844-6860	13986 844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training Expires 1YR	\$2,000	Each	21%	\$1,580	Other	IS
13986 844-6861	13986 844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS
13986 844-6864	13986 844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS
13986 844-7852	13986 844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%	\$182	Other	IS
13986 900-9997	13986 900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%	\$0	Other	IS
13986 V21JP	13986 V21JP	Storage Unstructured	Module,Power Supply,750W,Redundant,LITEON	\$0	Each	21%	\$0	Other	IS
14816 0GNVC	14816 0GNVC	Storage Unstructured	Module,Power Supply,750W,Redundant,EMERSON	\$0	Each	21%	\$0	Other	IS
14816 338-BVTN	14816 338-BVTN	Storage Unstructured	2.2 GHz Processor	\$0	Each	21%	\$0	Other	IS
14816 340-CQWH	14816 340-CQWH	Storage Unstructured	Shipping Material	\$0	Each	21%	\$0	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
14816_340-CQWI	14816_340-CQWI	Storage Unstructured	PowerScale Shipping	\$0	Each	21%	\$0	Other	IS
14816_345-BBOG	14816_345-BBOG	Storage Unstructured	16TB (3.84TB x 4) SSD AG	\$22,620	Each	21%	\$17,870	Other	IS
14816_370-AFGV	14816_370-AFGV	Storage Unstructured	Memory Components	\$0	Each	21%	\$0	Other	IS
14816_370-AFWX	14816_370-AFWX	Storage Unstructured	96GB 3200 DIMM Memory	\$4,366	Each	21%	\$3,449	Other	IS
14816_406-BBQL	14816_406-BBQL	Storage Unstructured	FE 2x25GbE w/o Optics	\$891	Each	21%	\$704	Other	IS
14816_450-AKHL	14816_450-AKHL	Storage Unstructured	Dual PSU 750W RDNT	\$0	Each	21%	\$0	Other	IS
14816_461-AAHT	14816_461-AAHT	Storage Unstructured	Trusted Platform Module	\$0	Each	21%	\$0	Other	IS
14816_528-CKSU	14816_528-CKSU	Storage Unstructured	IDRAC, 14G, Enterprise License	\$615	Each	21%	\$486	Other	IS
14816_540-BCTS	14816_540-BCTS	Storage Unstructured	BE 2x25GbE w/o Optics	\$891	Each	21%	\$704	Other	IS
14816_623-BBDW	14816_623-BBDW	Storage Unstructured	IDRAC Legacy Password	\$0	Each	21%	\$0	Other	IS
14816_623-BBDY	14816_623-BBDY	Storage Unstructured	Info F200 ISG Product	\$0	Each	21%	\$0	Other	IS
14816_750-ACMW	14816_750-ACMW	Storage Unstructured	F200 Node Hardware	\$0	Each	21%	\$0	Other	IS
14816_750-ACMX	14816_750-ACMX	Storage Unstructured	F200 Node Hardware Cont	\$0	Each	21%	\$0	Other	IS
14816_V21JP	14816_V21JP	Storage Unstructured	Module,Power Supply,750W,Redundant,LITEON	\$0	Each	21%	\$0	Other	IS
13988_0GNVC	13988_0GNVC	Storage Unstructured	Module,Power Supply,750W,Redundant,EMERSON	\$0	Each	21%	\$0	Other	IS
13988_210-AVLJ	13988_210-AVLJ	Storage Unstructured	PowerScale F600	\$12,673	Each	21%	\$10,012	Other	IS
13988_338-BWCU	13988_338-BWCU	Storage Unstructured	2.2 GHz Processor x2	\$0	Each	21%	\$0	Other	IS
13988_340-CQWH	13988_340-CQWH	Storage Unstructured	Shipping Material	\$0	Each	21%	\$0	Other	IS
13988_340-CQWI	13988_340-CQWI	Storage Unstructured	PowerScale Shipping	\$0	Each	21%	\$0	Other	IS
13988_345-BBCO	13988_345-BBCO	Storage Unstructured	31TB (3.84 x8) NVMe SSD	\$59,818	Each	21%	\$47,256	Other	IS
13988_345-BBCP	13988_345-BBCP	Storage Unstructured	62TB (7.68 x8) NVMe SSD	\$73,490	Each	21%	\$58,057	Other	IS
13988_345-BBCQ	13988_345-BBCQ	Storage Unstructured	16TB(1.92TB x8) NVMe SSD	\$33,428	Each	21%	\$26,408	Other	IS
13988_345-BBOE	13988_345-BBOE	Storage Unstructured	62TB (7.68TB x8) NVMe PCIE SSD	\$73,490	Each	21%	\$58,057	Other	IS
13988_345-BBOF	13988_345-BBOF	Storage Unstructured	16TB (1.92TB x8) NVMe PCIE SSD	\$33,428	Each	21%	\$26,408	Other	IS
13988_345-BBOJ	13988_345-BBOJ	Storage Unstructured	31TB (3.84TB x8) NVMe PCIE SSD	\$59,818	Each	21%	\$47,256	Other	IS
13988_350-BBZG	13988_350-BBZG	Storage Unstructured	Bezel Components	\$0	Each	21%	\$0	Other	IS
13988_370-AFJV	13988_370-AFJV	Storage Unstructured	Memory Components	\$0	Each	21%	\$0	Other	IS
13988_370-AFWW	13988_370-AFWW	Storage Unstructured	384GB 3200 DIMM Memory	\$16,272	Each	21%	\$12,855	Other	IS
13988_370-AFWZ	13988_370-AFWZ	Storage Unstructured	192GB 3200 DIMM Memory	\$8,732	Each	21%	\$6,898	Other	IS
13988_370-AFXB	13988_370-AFXB	Storage Unstructured	128GB 3200 DIMM Memory	\$5,821	Each	21%	\$4,599	Other	IS
13988_379-BDUU	13988_379-BDUU	Storage Unstructured	TLA HW Only Order	\$0	Each	21%	\$0	Other	IS
13988_379-BDXO	13988_379-BDXO	Storage Unstructured	Info F600 ISG Product	\$0	Each	21%	\$0	Other	IS
13988_389-DRZZ	13988_389-DRZZ	Storage Unstructured	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	21%	\$0	Other	IS
13988_406-BBQL	13988_406-BBQL	Storage Unstructured	FE 2x25GbE w/o Optics	\$891	Each	21%	\$704	Other	IS
13988_406-BBQM	13988_406-BBQM	Storage Unstructured	FE 2x100GbE w/o Optics	\$2,891	Each	21%	\$2,284	Other	IS
13988_450-AJNN	13988_450-AJNN	Storage Unstructured	Dual PSU 750W	\$0	Each	21%	\$0	Other	IS
13988_450-AJNP	13988_450-AJNP	Storage Unstructured	C13/C14 US (2M) x2	\$34	Each	21%	\$27	Other	IS
13988_450-AKHL	13988_450-AKHL	Storage Unstructured	Dual PSU 750W RDNT	\$0	Each	21%	\$0	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100 Calculated Column ALJP Proposed Price/UoM (Calculated)	\$0		Product Category (if applicable)
								ALJP Category (REQUIRED) use drop-down	L(Column I)Column K)	
13988 461-AAHT	13988 461-AAHT	Storage Unstructured	Trusted Platform Module	\$0	Each	21%	\$0	Other	IS	
13988 461-AAID	13988 461-AAID	Storage Unstructured	Trusted Platform Module v2	\$1,000,000	Each	21%	\$790,000	Other	IS	
13988 528-CKJR	13988 528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS	
13988 528-CKJX	13988 528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%	\$0	Other	IS	
13988 528-CKJY	13988 528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS	
13988 528-CKKB	13988 528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS	
13988 528-CKKN	13988 528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS	
13988 528-CKKQ	13988 528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS	
13988 528-CKKW	13988 528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%	\$0	Other	IS	
13988 528-CKMP	13988 528-CKMP	Storage Unstructured	OneFS Capacity License Tier 5=CB	\$1,417	Each	21%	\$1,119	Other	IS	
13988 528-CKMU	13988 528-CKMU	Storage Unstructured	SmartDedupe Capacity License Tier 5 =CB	\$66	Each	21%	\$52	Other	IS	
13988 528-CKNB	13988 528-CKNB	Storage Unstructured	OneFS Base License Tier 5=ID	\$23,333	Each	21%	\$18,433	Other	IS	
13988 528-CKNJ	13988 528-CKNJ	Storage Unstructured	SmartConnect Capacity License Tier 5 =CB	\$50	Each	21%	\$40	Other	IS	
13988 528-CKNK	13988 528-CKNK	Storage Unstructured	SmartDedupe Base License Tier 5=ID	\$5,462	Each	21%	\$4,315	Other	IS	
13988 528-CKNN	13988 528-CKNN	Storage Unstructured	SmartLock Capacity License Tier 5 =CB	\$20	Each	21%	\$16	Other	IS	
13988 528-CKNO	13988 528-CKNO	Storage Unstructured	SmartLock Base License Tier 5=ID	\$1,696	Each	21%	\$1,340	Other	IS	
13988 528-CKNP	13988 528-CKNP	Storage Unstructured	SnapshotQ Capacity License Tier 5 =CB	\$30	Each	21%	\$24	Other	IS	
13988 528-CKNQ	13988 528-CKNQ	Storage Unstructured	SmartPools Capacity License Tier 5 =CB	\$50	Each	21%	\$40	Other	IS	
13988 528-CKNS	13988 528-CKNS	Storage Unstructured	SyncIQ Capacity License Tier 5 =CB	\$50	Each	21%	\$40	Other	IS	
13988 528-CKNU	13988 528-CKNU	Storage Unstructured	SmartPools Base License Tier 5=ID	\$4,167	Each	21%	\$3,292	Other	IS	
13988 528-CKNX	13988 528-CKNX	Storage Unstructured	SmartQuotas Capacity License Tier 5 =CB	\$20	Each	21%	\$16	Other	IS	
13988 528-CKNZ	13988 528-CKNZ	Storage Unstructured	SmartQuotas Base License Tier 5=ID	\$1,696	Each	21%	\$1,340	Other	IS	
13988 528-CKOF	13988 528-CKOF	Storage Unstructured	SyncIQ Base License Tier 5=ID	\$4,167	Each	21%	\$3,292	Other	IS	
13988 528-CKOG	13988 528-CKOG	Storage Unstructured	SnapshotQ Base License Tier 5=ID	\$2,458	Each	21%	\$1,942	Other	IS	
13988 528-CKOI	13988 528-CKOI	Storage Unstructured	SmartConnect Base License Tier 5=ID	\$4,167	Each	21%	\$3,292	Other	IS	
13988 528-CKPV	13988 528-CKPV	Storage Unstructured	SyncIQ Base License Tier 5 =ID	\$0	Each	21%	\$0	Other	IS	
13988 528-CKPX	13988 528-CKPX	Storage Unstructured	SmartConnect Base License Tier 5=ID	\$0	Each	21%	\$0	Other	IS	
13988 528-CKPY	13988 528-CKPY	Storage Unstructured	SnapshotQ Base License Tier 5 =ID	\$0	Each	21%	\$0	Other	IS	
13988 528-CKQH	13988 528-CKQH	Storage Unstructured	SmartQuotas Base License Tier 5=ID	\$0	Each	21%	\$0	Other	IS	
13988 528-CKQJ	13988 528-CKQJ	Storage Unstructured	SmartPool Base License Tier 5 =ID	\$0	Each	21%	\$0	Other	IS	
13988 528-CKQN	13988 528-CKQN	Storage Unstructured	SmartConnect Capacity License Tier 5=CB	\$0	Each	21%	\$0	Other	IS	
13988 528-CKQP	13988 528-CKQP	Storage Unstructured	SyncIQ Capacity License Tier 5 =CB	\$0	Each	21%	\$0	Other	IS	
13988 528-CKQW	13988 528-CKQW	Storage Unstructured	SnapshotQ Capacity License Tier 5 =CB	\$0	Each	21%	\$0	Other	IS	
13988 528-CKQZ	13988 528-CKQZ	Storage Unstructured	SmartQuotas Capacity License Tier 5 =CB	\$0	Each	21%	\$0	Other	IS	
13988 528-CKRD	13988 528-CKRD	Storage Unstructured	SmartPool Capacity License Tier 5 =CB	\$0	Each	21%	\$0	Other	IS	
13988 528-CKRT	13988 528-CKRT	Storage Unstructured	Enterprise Bundle Tier 5=ID	\$7,489	Each	21%	\$5,916	Other	IS	
13988 528-CKRZ	13988 528-CKRZ	Storage Unstructured	Enterprise Adv Bundle Cap T5 Per TB=CB	\$180	Each	21%	\$142	Other	IS	
13988 528-CKSE	13988 528-CKSE	Storage Unstructured	Basic Bundle Capacity Tier 5 Per TB=CB	\$72	Each	21%	\$57	Other	IS	
13988 528-CKSG	13988 528-CKSG	Storage Unstructured	Enterprise Bundle Capacity T5 Per TB=CB	\$90	Each	21%	\$71	Other	IS	
13988 528-CKSK	13988 528-CKSK	Storage Unstructured	Enterprise Advanced Bundle Tier 5=ID	\$14,989	Each	21%	\$11,841	Other	IS	
13988 528-CKSL	13988 528-CKSL	Storage Unstructured	Basic Bundle Tier 5=ID	\$5,963	Each	21%	\$4,711	Other	IS	
13988 528-CKSU	13988 528-CKSU	Storage Unstructured	IDRAC, 14G, Enterprise License	\$615	Each	21%	\$486	Other	IS	
13988 540-BCTV	13988 540-BCTV	Storage Unstructured	BE 2x100GbE w/o Optics	\$2,891	Each	21%	\$2,284	Other	IS	
13988 623-BBDW	13988 623-BBDW	Storage Unstructured	IDRAC Legacy Password	\$0	Each	21%	\$0	Other	IS	
13988 623-BBDX	13988 623-BBDX	Storage Unstructured	IDRAC Random Password	\$0	Each	21%	\$0	Other	IS	
13988 626-BBBI	13988 626-BBBI	Storage Unstructured	Storage Dell Fulfilled Info	\$0	Each	21%	\$0	Other	IS	
13988 634-BXBC	13988 634-BXBC	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 1	\$0	Each	21%	\$0	Other	IS	
13988 634-BXBD	13988 634-BXBD	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 4	\$0	Each	21%	\$0	Other	IS	
13988 634-BXBE	13988 634-BXBE	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 3	\$0	Each	21%	\$0	Other	IS	
13988 634-BXBF	13988 634-BXBF	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 5	\$0	Each	21%	\$0	Other	IS	
13988 634-BXBI	13988 634-BXBI	Storage Unstructured	PowerScale SW Residual SKU Tier 5 Year 2	\$0	Each	21%	\$0	Other	IS	
13988 750-ACPM	13988 750-ACPM	Storage Unstructured	F600 Node Hardware	\$0	Each	21%	\$0	Other	IS	
13988 750-ACOD	13988 750-ACOD	Storage Unstructured	F600 Node Hardware Cont	\$0	Each	21%	\$0	Other	IS	
13988 770-BDRE	13988 770-BDRE	Storage Unstructured	Rack Rails with CMA	\$0	Each	21%	\$0	Other	IS	
13988 800-BBQV	13988 800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS	
13988 831-4637	13988 831-4637	Storage Unstructured	Residency for Storage Unstructured Transitional 1 Month	\$135,311	Each	21%	\$106,895	Other	IS	
13988 831-4638	13988 831-4638	Storage Unstructured	Residency for Storage Unstructured Operational 1 Month	\$106,861	Each	21%	\$84,420	Other	IS	
13988 843-8469	13988 843-8469	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$24,381	Each	21%	\$19,261	Other	IS	
13988 843-8470	13988 843-8470	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$30,477	Each	21%	\$24,077	Other	IS	
13988 843-8471	13988 843-8471	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$19,505	Each	21%	\$15,409	Other	IS	
13988 843-8472	13988 843-8472	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$25,399	Each	21%	\$20,066	Other	IS	
13988 844-6852	13988 844-6852	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Admin & Disaster Recovery On-Demand	\$4,500	Each	21%	\$3,555	Other	IS	
13988 844-6859	13988 844-6859	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration On-Demand Training Expires 1YR	\$3,000	Each	21%	\$2,370	Other	IS	
13988 844-6860	13988 844-6860	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Disaster Recovery Classroom Training	\$2,000	Each	21%	\$1,580	Other	IS	
13988 844-6861	13988 844-6861	Storage Unstructured	Edu Serv-Dell Tech PowerScale Administration Classroom Training Expires 1YR	\$5,000	Each	21%	\$3,950	Other	IS	
13988 844-6864	13988 844-6864	Storage Unstructured	Edu Serv-Dell Tech PowerScale Advanced Administration Classroom Training Expires	\$3,000	Each	21%	\$2,370	Other	IS	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)		Product Category (If applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13988 844-7852	13988 844-7852	Storage Unstructured	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	21%		\$182	Other	IS
13988 900-9997	13988 900-9997	Storage Unstructured	On-Site Installation Declined	\$0	Each	21%		\$0	Other	IS
13988 V21JP	13988 V21JP	Storage Unstructured	Module.Power Supply,750W.Redundant.LITEON	\$0	Each	21%		\$0	Other	IS
13990 6MX35	13990 6MX35	Storage Unstructured	Module.Card.Network.100G.CX5.Dell.Plus.QSFP	\$552	Each	21%		\$436	Other	IS
13990 843-8469	13990 843-8469	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$24,381	Each	21%		\$19,261	Other	IS
13990 843-8470	13990 843-8470	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$30,477	Each	21%		\$24,077	Other	IS
13990 843-8471	13990 843-8471	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$19,505	Each	21%		\$15,409	Other	IS
13990 843-8472	13990 843-8472	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$25,399	Each	21%		\$20,066	Other	IS
14288 210-AVMT	14288 210-AVMT	Storage Unstructured	PowerScale SW Only Virtual Base	\$0	Each	21%		\$0	Other	IS
14288 528-CKJR	14288 528-CKJR	Storage Unstructured	CloudPools Capacity License=CB	\$315	Each	21%		\$249	Other	IS
14288 528-CKJX	14288 528-CKJX	Storage Unstructured	CloudPools for Dell EMC Capacity License=CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKJY	14288 528-CKJY	Storage Unstructured	CloudPools 0.00 Dell EMC Base License=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKKB	14288 528-CKKB	Storage Unstructured	CloudPools 0.00 Base License=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKKN	14288 528-CKKN	Storage Unstructured	HDFS for OneFS (\$0.00)	\$0	Each	21%		\$0	Other	IS
14288 528-CKKQ	14288 528-CKKQ	Storage Unstructured	SWIFT for OneFS (\$0.00)	\$0	Each	21%		\$0	Other	IS
14288 528-CKKW	14288 528-CKKW	Storage Unstructured	STIG Hardening for OneFS (\$0.00)	\$0	Each	21%		\$0	Other	IS
14288 528-CKMP	14288 528-CKMP	Storage Unstructured	OneFS Capacity License Tier 5=CB	\$1,417	Each	21%		\$1,119	Other	IS
14288 528-CKMR	14288 528-CKMR	Storage Unstructured	SmartDedupe Capacity License Tier 6 =CB	\$304	Each	21%		\$240	Other	IS
14288 528-CKMU	14288 528-CKMU	Storage Unstructured	SmartDedupe Capacity License Tier 5 =CB	\$66	Each	21%		\$52	Other	IS
14288 528-CKNB	14288 528-CKNB	Storage Unstructured	OneFS Base License Tier 5=ID	\$23,333	Each	21%		\$18,433	Other	IS
14288 528-CKNC	14288 528-CKNC	Storage Unstructured	OneFS Capacity License Tier 6=CB	\$1,417	Each	21%		\$1,119	Other	IS
14288 528-CKNF	14288 528-CKNF	Storage Unstructured	OneFS Base License 4TB Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKNG	14288 528-CKNG	Storage Unstructured	OneFS Base License 8TB Tier 6=ID	\$8,167	Each	21%		\$6,452	Other	IS
14288 528-CKNH	14288 528-CKNH	Storage Unstructured	OneFS Base License 16TB Tier 6=ID	\$17,500	Each	21%		\$13,825	Other	IS
14288 528-CKNI	14288 528-CKNI	Storage Unstructured	SmartConnect Capacity License Tier 6 =CB	\$230	Each	21%		\$182	Other	IS
14288 528-CKNJ	14288 528-CKNJ	Storage Unstructured	SmartConnect Capacity License Tier 5 =CB	\$60	Each	21%		\$40	Other	IS
14288 528-CKNK	14288 528-CKNK	Storage Unstructured	SmartDedupe Base License Tier 5=ID	\$6,462	Each	21%		\$4,315	Other	IS
14288 528-CKNL	14288 528-CKNL	Storage Unstructured	SnapshotIQ Capacity License Tier 6 =CB	\$138	Each	21%		\$109	Other	IS
14288 528-CKNM	14288 528-CKNM	Storage Unstructured	SmartQuotas Base License Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKNN	14288 528-CKNN	Storage Unstructured	SmartLock Capacity License Tier 5 =CB	\$20	Each	21%		\$16	Other	IS
14288 528-CKNO	14288 528-CKNO	Storage Unstructured	SmartLock Base License Tier 5=ID	\$1,696	Each	21%		\$1,340	Other	IS
14288 528-CKNP	14288 528-CKNP	Storage Unstructured	SnapshotIQ Capacity License Tier 5 =CB	\$30	Each	21%		\$24	Other	IS
14288 528-CKNQ	14288 528-CKNQ	Storage Unstructured	SmartPools Capacity License Tier 5 =CB	\$50	Each	21%		\$40	Other	IS
14288 528-CKNR	14288 528-CKNR	Storage Unstructured	SmartPools Base License Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKNS	14288 528-CKNS	Storage Unstructured	SyncIQ Capacity License Tier 5 =CB	\$50	Each	21%		\$40	Other	IS
14288 528-CKNT	14288 528-CKNT	Storage Unstructured	SmartLock Capacity License Tier 6 =CB	\$92	Each	21%		\$73	Other	IS
14288 528-CKNU	14288 528-CKNU	Storage Unstructured	SmartPools Base License Tier 5=ID	\$4,167	Each	21%		\$3,292	Other	IS
14288 528-CKNV	14288 528-CKNV	Storage Unstructured	SmartLock Base License Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKNW	14288 528-CKNW	Storage Unstructured	SmartConnect Base License Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKNX	14288 528-CKNX	Storage Unstructured	SmartQuotas Capacity License Tier 5 =CB	\$20	Each	21%		\$16	Other	IS
14288 528-CKNY	14288 528-CKNY	Storage Unstructured	SmartPools Capacity License Tier 6 =CB	\$230	Each	21%		\$182	Other	IS
14288 528-CKNZ	14288 528-CKNZ	Storage Unstructured	SmartQuotas Base License Tier 5=ID	\$1,696	Each	21%		\$1,340	Other	IS
14288 528-CKOB	14288 528-CKOB	Storage Unstructured	SyncIQ Capacity License Tier 6 =CB	\$230	Each	21%		\$182	Other	IS
14288 528-CKOC	14288 528-CKOC	Storage Unstructured	SmartDedupe Base License Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKOD	14288 528-CKOD	Storage Unstructured	SnapshotIQ Base License Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKOE	14288 528-CKOE	Storage Unstructured	SmartQuotas Capacity License Tier 6 =CB	\$92	Each	21%		\$73	Other	IS
14288 528-CKOF	14288 528-CKOF	Storage Unstructured	SyncIQ Base License Tier 5=ID	\$4,167	Each	21%		\$3,292	Other	IS
14288 528-CKOG	14288 528-CKOG	Storage Unstructured	SnapshotIQ Base License Tier 5=ID	\$2,458	Each	21%		\$1,942	Other	IS
14288 528-CKOH	14288 528-CKOH	Storage Unstructured	SyncIQ Base License Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKOI	14288 528-CKOI	Storage Unstructured	SmartConnect Base License Tier 5=ID	\$4,167	Each	21%		\$3,292	Other	IS
14288 528-CKPP	14288 528-CKPP	Storage Unstructured	SmartPool Base License Tier 6 =ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKPR	14288 528-CKPR	Storage Unstructured	SmartConnect Base License Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKPV	14288 528-CKPV	Storage Unstructured	SyncIQ Base License Tier 5 =ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKPW	14288 528-CKPW	Storage Unstructured	SyncIQ Base License Tier 6 =ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKPX	14288 528-CKPX	Storage Unstructured	SmartConnect Base License Tier 5=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKPY	14288 528-CKPY	Storage Unstructured	SnapshotIQ Base License Tier 5 =ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKQG	14288 528-CKQG	Storage Unstructured	SmartQuotas Base License Tier 6 =ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKQH	14288 528-CKQH	Storage Unstructured	SmartQuotas Base License Tier 5 =ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKQI	14288 528-CKQI	Storage Unstructured	SnapshotIQ Base License Tier 6 =ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKQJ	14288 528-CKQJ	Storage Unstructured	SmartPool Base License Tier 5 =ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKQK	14288 528-CKQK	Storage Unstructured	SmartQuotas Capacity License Tier 6 =CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKQM	14288 528-CKQM	Storage Unstructured	SmartConnect Capacity License Tier 6=CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKQN	14288 528-CKQN	Storage Unstructured	SmartConnect Capacity License Tier 5=CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKQO	14288 528-CKQO	Storage Unstructured	SnapshotIQ Capacity License Tier 6 =CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKQP	14288 528-CKQP	Storage Unstructured	SyncIQ Capacity License Tier 5 =CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKQU	14288 528-CKQU	Storage Unstructured	SmartPool Capacity License Tier 6 =CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKQV	14288 528-CKQV	Storage Unstructured	SyncIQ Capacity License Tier 6 =CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKQW	14288 528-CKQW	Storage Unstructured	SnapshotIQ Capacity License Tier 5 =CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKQZ	14288 528-CKQZ	Storage Unstructured	SmartQuotas Capacity License Tier 5 =CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKRD	14288 528-CKRD	Storage Unstructured	SmartPool Capacity License Tier 5 =CB	\$0	Each	21%		\$0	Other	IS
14288 528-CKRJ	14288 528-CKRJ	Storage Unstructured	Enterprise Advanced Bundle Tier 6=ID	\$0	Each	21%		\$0	Other	IS
14288 528-CKRT	14288 528-CKRT	Storage Unstructured	Enterprise Bundle Tier 5=ID	\$7,489	Each	21%		\$5,916	Other	IS
14288 528-CKRZ	14288 528-CKRZ	Storage Unstructured	Enterprise Adv Bundle Cap T5 Per TB=CB	\$180	Each	21%		\$142	Other	IS

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14288 528-CKSC	14288 528-CKSC	Storage Unstructured	Basic Bundle Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14288 528-CKSE	14288 528-CKSE	Storage Unstructured	Basic Bundle Capacity Tier 5 Per TB=CB	\$72	Each	21%	\$57	Other	IS
14288 528-CKSG	14288 528-CKSG	Storage Unstructured	Enterprise Bundle Capacity T5 Per TB=CB	\$90	Each	21%	\$71	Other	IS
14288 528-CKSH	14288 528-CKSH	Storage Unstructured	Enterprise Bundle Capacity T6 Per TB=CB	\$428	Each	21%	\$338	Other	IS
14288 528-CKSJ	14288 528-CKSJ	Storage Unstructured	Enterprise Adv Bundle Cap T6 Per TB=CB	\$882	Each	21%	\$697	Other	IS
14288 528-CKSK	14288 528-CKSK	Storage Unstructured	Enterprise Advanced Bundle Tier 5=ID	\$14,989	Each	21%	\$11,841	Other	IS
14288 528-CKSL	14288 528-CKSL	Storage Unstructured	Basic Bundle Tier 5=ID	\$5,963	Each	21%	\$4,711	Other	IS
14288 528-CKSN	14288 528-CKSN	Storage Unstructured	Enterprise Bundle Tier 6=ID	\$0	Each	21%	\$0	Other	IS
14288 528-CKSO	14288 528-CKSO	Storage Unstructured	Basic Bundle Capacity Tier 6 Per TB=CB	\$331	Each	21%	\$262	Other	IS
14288 619-APGZ	14288 619-APGZ	Storage Unstructured	MOD,DF,ENC KEY,MGT,1FS,LIC,T6	\$9,000	Each	21%	\$7,110	Other	IS
14288 619-APHE	14288 619-APHE	Storage Unstructured	MOD,DF,ENC KEY,MGT,1FS,LIC,T5	\$9,000	Each	21%	\$7,110	Other	IS
14288 626-BBBG	14288 626-BBBG	Storage Unstructured	Storage Software Info	\$0	Each	21%	\$0	Other	IS
14288 800-BBQV	14288 800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14869 400-BIHH	14869 400-BIHH	Storage Unstructured	ISD - 400GB SSD	\$1,557	Each	21%	\$1,230	Other	IS
14869 590-TEZR	14869 590-TEZR	Storage Unstructured	2x10GbE (SFP+) Back End W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS
14869 590-TFBK	14869 590-TFBK	Storage Unstructured	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS
14868 400-BIHU	14868 400-BIHU	Storage Unstructured	ISD - 3.2TB SSD	\$8,708	Each	21%	\$6,879	Other	IS
14868 590-TFBD	14868 590-TFBD	Storage Unstructured	2x40GbE (QSFP+) Back End W/O OPTICS	\$977	Each	21%	\$772	Other	IS
14868 590-TFBK	14868 590-TFBK	Storage Unstructured	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS
14882 450-AJHQ	14882 450-AJHQ	Storage Unstructured	PWCRD,6,TITAN-HD 15F L6-30P/NORTH AMER	\$994	Each	21%	\$785	Other	IS
14882 450-AJHR	14882 450-AJHR	Storage Unstructured	PWCRD,6,TITAN-HD 15F L7-30P/NORTH AMER	\$1,862	Each	21%	\$1,471	Other	IS
14882 450-AJHS	14882 450-AJHS	Storage Unstructured	PWCRD,6,TITAN-HD 15F 56PA332/AU	\$3,645	Each	21%	\$2,880	Other	IS
14882 450-AJIB	14882 450-AJIB	Storage Unstructured	PWCRD,2,TITAN-HD 3P-WYE 15F C530P6S/INTL	\$748	Each	21%	\$591	Other	IS
14882 450-AJID	14882 450-AJID	Storage Unstructured	PWCRD,2,TITAN-HD 3P-WYE 15F C530P6S/US	\$1,078	Each	21%	\$852	Other	IS
14882 450-AJIE	14882 450-AJIE	Storage Unstructured	PWCRD,2,TITAN-HD 3P-DELTA 15F CS-8365C	\$2,350	Each	21%	\$1,857	Other	IS
14882 450-AJII	14882 450-AJII	Storage Unstructured	PWCRD,6,TITAN-HD 15F 332P6W/EU	\$1,542	Each	21%	\$1,218	Other	IS
14882 450-AJIJ	14882 450-AJIJ	Storage Unstructured	PWCRD,6,TITAN-HD 15F 3750DP/UNIV	\$4,906	Each	21%	\$3,876	Other	IS
14882 770-BDNJ	14882 770-BDNJ	Storage Unstructured	TITAN D RACK ANTI-TIP MOUNT KIT	\$501	Each	21%	\$396	Other	IS
14882 770-BDNK	14882 770-BDNK	Storage Unstructured	TITAN-D ANCHORING BRACKET KIT	\$2,749	Each	21%	\$2,172	Other	IS
14882 770-BDNL	14882 770-BDNL	Storage Unstructured	TITAN D RACK ANTI-MOVE MOUNT KIT	\$1,732	Each	21%	\$1,368	Other	IS
14514 847-2735	14514 847-2735	Storage Unstructured	Data Destruction for Enterprise Onsite-F10 Networking	\$8	Each	21%	\$6	Other	IS
14514 847-2738	14514 847-2738	Storage Unstructured	Data Destruction for Enterprise MV Onsite-F10 Networking	\$8	Each	21%	\$6	Other	IS
14514 847-2739	14514 847-2739	Storage Unstructured	Data Sanitization for Enterprise Onsite-F10 Networking	\$763	Each	21%	\$603	Other	IS
14514 847-2742	14514 847-2742	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-F10 Networking	\$763	Each	21%	\$603	Other	IS
14514 848-0233	14514 848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
14514 848-0234	14514 848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
14514 848-0235	14514 848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
14514 848-0236	14514 848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS

ALJP2020 ITB ALJP Price Listing

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14168 843-8465	14168 843-8465	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$6,400	Each	21%	\$5,056	Other	IS
14168 843-8466	14168 843-8466	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$8,334	Each	21%	\$6,584	Other	IS
14168 843-8467	14168 843-8467	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$10,000	Each	21%	\$7,900	Other	IS
14168 843-8468	14168 843-8468	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$8,000	Each	21%	\$6,320	Other	IS
14168 848-0233	14168 848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
14168 848-0234	14168 848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
14168 848-0235	14168 848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
14168 848-0236	14168 848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
14167 843-8465	14167 843-8465	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$6,400	Each	21%	\$5,056	Other	IS
14167 843-8466	14167 843-8466	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$8,334	Each	21%	\$6,584	Other	IS
14167 843-8467	14167 843-8467	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$10,000	Each	21%	\$7,900	Other	IS
14167 843-8468	14167 843-8468	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$8,000	Each	21%	\$6,320	Other	IS
14167 848-0233	14167 848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
14167 848-0234	14167 848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
14167 848-0235	14167 848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
14167 848-0236	14167 848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
14166 843-8465	14166 843-8465	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$6,400	Each	21%	\$5,056	Other	IS
14166 843-8466	14166 843-8466	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$8,334	Each	21%	\$6,584	Other	IS
14166 843-8467	14166 843-8467	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$10,000	Each	21%	\$7,900	Other	IS
14166 843-8468	14166 843-8468	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$8,000	Each	21%	\$6,320	Other	IS
14166 848-0233	14166 848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
14166 848-0234	14166 848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
14166 848-0235	14166 848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
14166 848-0236	14166 848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
13987 843-8465	13987 843-8465	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$6,400	Each	21%	\$5,056	Other	IS
13987 843-8466	13987 843-8466	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$8,334	Each	21%	\$6,584	Other	IS
13987 843-8467	13987 843-8467	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$10,000	Each	21%	\$7,900	Other	IS
13987 843-8468	13987 843-8468	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$8,000	Each	21%	\$6,320	Other	IS
13987 848-0233	13987 848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
13987 848-0234	13987 848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
13987 848-0235	13987 848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
13987 848-0236	13987 848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
13989 843-8465	13989 843-8465	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$6,400	Each	21%	\$5,056	Other	IS
13989 843-8466	13989 843-8466	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$8,334	Each	21%	\$6,584	Other	IS
13989 843-8467	13989 843-8467	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$10,000	Each	21%	\$7,900	Other	IS
13989 843-8468	13989 843-8468	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$8,000	Each	21%	\$6,320	Other	IS
13989 848-0233	13989 848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
13989 848-0234	13989 848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
13989 848-0235	13989 848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
13989 848-0236	13989 848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
13991 843-8465	13991 843-8465	Storage Unstructured	Data Destruction for Enterprise Onsite-PScle, Isln, OpStg, POne	\$6,400	Each	21%	\$5,056	Other	IS
13991 843-8466	13991 843-8466	Storage Unstructured	Data Destruction for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$8,334	Each	21%	\$6,584	Other	IS
13991 843-8467	13991 843-8467	Storage Unstructured	Data Sanitization for Enterprise MV Onsite-PScle, Isln, OpStg, POne	\$10,000	Each	21%	\$7,900	Other	IS
13991 843-8468	13991 843-8468	Storage Unstructured	Data Sanitization for Enterprise Onsite-PScle, Isln, OpStg, POne	\$8,000	Each	21%	\$6,320	Other	IS
13991 848-0233	13991 848-0233	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 6 months UDS	\$36,875	Each	21%	\$29,131	Other	IS
13991 848-0234	13991 848-0234	Storage Unstructured	TAM for Infrastructure Guidance - Quarter allocation - 12 months UDS	\$73,750	Each	21%	\$58,263	Other	IS
13991 848-0235	13991 848-0235	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 6 months - UDS	\$40,000	Each	21%	\$31,600	Other	IS
13991 848-0236	13991 848-0236	Storage Unstructured	TAM for Designated Remote Support - Quarter allocation - 12 months UDS	\$80,000	Each	21%	\$63,200	Other	IS
14292 210-AVMU	14292 210-AVMU	Storage Unstructured	DataQ Perpetual Base	\$0	Each	21%	\$0	Other	IS
14292 210-AVMV	14292 210-AVMV	Storage Unstructured	DataQ Subscription Base	\$0	Each	21%	\$0	Other	IS
14292 528-CIHF	14292 528-CIHF	Storage Unstructured	DataQ Plugin Audit Del Lic 12Mo=CC	\$13	Each	21%	\$11	Other	IS
14292 528-CIHG	14292 528-CIHG	Storage Unstructured	DataQ Plugin Dup Finder Lic 12Mo=CC	\$16	Each	21%	\$13	Other	IS
14292 528-CIHH	14292 528-CIHH	Storage Unstructured	DataQ 3P DM Lic 12Mo=CC	\$29	Each	21%	\$23	Other	IS
14292 528-CIHI	14292 528-CIHI	Storage Unstructured	DataQ 3P Base Lic 12Mo=IF	\$16,381	Each	21%	\$12,941	Other	IS
14292 528-CIHJ	14292 528-CIHJ	Storage Unstructured	DataQ 3P Scanning Lic 12Mo=CC	\$45	Each	21%	\$36	Other	IS
14292 528-CIHK	14292 528-CIHK	Storage Unstructured	DataQ Dell Lic 36Mo+=IF	\$0	Each	21%	\$0	Other	IS
14292 528-CIHL	14292 528-CIHL	Storage Unstructured	DataQ Plugin Audit Del Lic 36Mo+=CC	\$23	Each	21%	\$18	Other	IS
14292 528-CIHM	14292 528-CIHM	Storage Unstructured	DataQ Plugin Dup Finder Lic 36Mo+=CC	\$28	Each	21%	\$22	Other	IS
14292 528-CIHN	14292 528-CIHN	Storage Unstructured	DataQ 3P DM Lic 36Mo+=CC	\$51	Each	21%	\$41	Other	IS
14292 528-CIHO	14292 528-CIHO	Storage Unstructured	DataQ Scanning non-UDS Lic 36Mo+=CC	\$0	Each	21%	\$0	Other	IS
14292 528-CIHP	14292 528-CIHP	Storage Unstructured	DataQ 3P Base Lic 36Mo+=IF	\$28,721	Each	21%	\$22,689	Other	IS
14292 528-CIHQ	14292 528-CIHQ	Storage Unstructured	DataQ 3P Scanning Lic 36Mo+=CC	\$79	Each	21%	\$63	Other	IS
14292 528-CIHR	14292 528-CIHR	Storage Unstructured	DataQ Plugin Audit Del Lic 36Mo+AIP=CC	\$26	Each	21%	\$21	Other	IS
14292 528-CIHS	14292 528-CIHS	Storage Unstructured	DataQ 3P Base Lic 36Mo+AIP=IF	\$31,912	Each	21%	\$25,210	Other	IS
14292 528-CIHT	14292 528-CIHT	Storage Unstructured	DataQ 3P Scanning Lic 36Mo+AIP=CC	\$88	Each	21%	\$70	Other	IS
14292 528-CIHU	14292 528-CIHU	Storage Unstructured	DataQ Plugin Dup Finder Lic 36Mo+AIP=CC	\$31	Each	21%	\$25	Other	IS
14292 528-CIHV	14292 528-CIHV	Storage Unstructured	DataQ 3P DM Lic 36Mo+AIP=CC	\$57	Each	21%	\$45	Other	IS
14292 528-CIHW	14292 528-CIHW	Storage Unstructured	DataQ Dell Base Lic=IF	\$0	Each	21%	\$0	Other	IS
14292 626-BBBG	14292 626-BBBG	Storage Unstructured	Storage Software Info	\$0	Each	21%	\$0	Other	IS
14292 800-BBQV	14292 800-BBQV	Storage Unstructured	Thank you for buying Dell EMC	\$0	Each	21%	\$0	Other	IS
14404 210-AVRC	14404 210-AVRC	Storage Unstructured	Tracking IOTSS Vision Module	\$0	Each	21%	\$0	Other	IS
14404 626-BBBG	14404 626-BBBG	Storage Unstructured	Storage Software Info	\$0	Each	21%	\$0	Other	IS
14404 658-BERR	14404 658-BERR	Storage Unstructured	Tracking - IOTSS Software Module Automation	\$0	Each	21%	\$0	Other	IS
14404 658-BERS	14404 658-BERS	Storage Unstructured	Tracking - IOTSS Software Module Dashboard	\$0	Each	21%	\$0	Other	IS
14404 658-BERT	14404 658-BERT	Storage Unstructured	Tracking - IOTSS Software Module GPU	\$0	Each	21%	\$0	Other	IS
14404 658-BERU	14404 658-BERU	Storage Unstructured	Tracking - IOTSS Software Module Orchestration	\$0	Each	21%	\$0	Other	IS

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14404_658-BERV	14404_658-BERV	Storage Unstructured	Tracking - IOTSS Software Module System	\$0	Each	21%	\$0	Other	IS
14404_658-BERW	14404_658-BERW	Storage Unstructured	Tracking - IOTSS Software Module Vision	\$0	Each	21%	\$0	Other	IS
458-002-668	458-002-668	DATAIQ	DataIQ Dell Base Lic=IF	\$0	Each	21%	\$0	Other	IS2
SU-458-001-109	SU-458-001-109	DATAIQ	DataIQ Dell Base Lic 36Mo+=IF	\$0	Each	21%	\$0	Other	IS2
SU-458-001-110	SU-458-001-110	DATAIQ	DataIQ 3P Base Lic 12Mo=IF	\$1,706	Each	21%	\$1,348	Other	IS2
SU-458-001-111	SU-458-001-111	DATAIQ	DataIQ 3P Base Lic 36Mo+AIP=IF	\$1,551	Each	21%	\$1,225	Other	IS2
SU-458-001-112	SU-458-001-112	DATAIQ	DataIQ 3P Base Lic 36Mo+=IF	\$1,396	Each	21%	\$1,103	Other	IS2
SU-458-001-113	SU-458-001-113	DATAIQ	DataIQ Dell notUDS Scanning Lic 36Mo+=CC	\$0	Each	21%	\$0	Other	IS2
SU-458-001-114	SU-458-001-114	DATAIQ	DataIQ 3P Scanning Lic 12Mo=CC	\$5	Each	21%	\$4	Other	IS2
SU-458-001-115	SU-458-001-115	DATAIQ	DataIQ 3P Scanning Lic 36Mo+AIP=CC	\$4	Each	21%	\$3	Other	IS2
SU-458-001-116	SU-458-001-116	DATAIQ	DataIQ 3P Scanning Lic 36Mo+=CC	\$4	Each	21%	\$3	Other	IS2
SU-458-001-117	SU-458-001-117	DATAIQ	DataIQ 3P DM Lic 12Mo=CC	\$3	Each	21%	\$2	Other	IS2
SU-458-001-118	SU-458-001-118	DATAIQ	DataIQ 3P DM Lic 36Mo+AIP=CC	\$3	Each	21%	\$2	Other	IS2
SU-458-001-119	SU-458-001-119	DATAIQ	DataIQ 3P DM Lic 36Mo+=CC	\$3	Each	21%	\$2	Other	IS2
SU-458-001-120	SU-458-001-120	DATAIQ	DataIQ Plugin Dup Finder Lic 12Mo=CC	\$2	Each	21%	\$1	Other	IS2
SU-458-001-121	SU-458-001-121	DATAIQ	DataIQ Plugin Dup Finder Lic 36Mo+AIP=CC	\$2	Each	21%	\$1	Other	IS2
SU-458-001-122	SU-458-001-122	DATAIQ	DataIQ Plugin Dup Finder Lic 36Mo+=CC	\$1	Each	21%	\$1	Other	IS2
SU-458-001-123	SU-458-001-123	DATAIQ	DataIQ Plugin Audit Del Lic 12Mo=CC	\$1	Each	21%	\$1	Other	IS2
SU-458-001-124	SU-458-001-124	DATAIQ	DataIQ Plugin Audit Del Lic 36Mo+AIP=CC	\$1	Each	21%	\$1	Other	IS2
SU-458-001-125	SU-458-001-125	DATAIQ	DataIQ Plugin Audit Del Lic 36Mo+=CC	\$1	Each	21%	\$1	Other	IS2
456-113-586	456-113-586	ECS	ECS Base License EX=ID	\$6,533	Each	21%	\$5,161	Other	IS2
456-113-587	456-113-587	ECS	ECS Capacity License EX 1TB=CB	\$91	Each	21%	\$72	Other	IS2
456-113-588	456-113-588	ECS	ECS D RE Capacity License EX 1TB=CB	\$0	Each	21%	\$0	Other	IS2
456-113-813	456-113-813	ECS	ECS Base License Upg EX=ID	\$6,533	Each	21%	\$5,161	Other	IS2
456-113-814	456-113-814	ECS	ECS Capacity License Upg EX 1TB=CB	\$91	Each	21%	\$72	Other	IS2
456-113-815	456-113-815	ECS	ECS D RE Capacity License Upg EX 1TB=CB	\$0	Each	21%	\$0	Other	IS2
456-114-119	456-114-119	ECS	ECS AF Base License EX=ID	\$40,115	Each	21%	\$31,691	Other	IS2
456-114-120	456-114-120	ECS	ECS AF Capacity License EX 1TB=CB	\$1,521	Each	21%	\$1,202	Other	IS2
456-114-121	456-114-121	ECS	ECS AF Capacity License Upg EX 1TB=CB	\$1,521	Each	21%	\$1,202	Other	IS2
456-114-122	456-114-122	ECS	ECS AF Base License Upg EX=ID	\$40,115	Each	21%	\$31,691	Other	IS2
458-002-434	458-002-434	ECS	ECS Base License EX=ID	\$0	Each	21%	\$0	Other	IS2
458-002-435	458-002-435	ECS	ECS Capacity License EX 1TB=CB	\$0	Each	21%	\$0	Other	IS2
458-002-521	458-002-521	ECS	ECS Base License Upg EX=ID	\$0	Each	21%	\$0	Other	IS2
458-002-522	458-002-522	ECS	ECS Capacity License Upg EX 1TB=CB	\$0	Each	21%	\$0	Other	IS2
458-002-702	458-002-702	ECS	ECS AF Base License EX	\$0	Each	21%	\$0	Other	IS2
458-002-703	458-002-703	ECS	ECS AF Capacity License EX 1TB	\$0	Each	21%	\$0	Other	IS2
458-002-710	458-002-710	ECS	ECS AF Capacity License Upg EX 1TB	\$0	Each	21%	\$0	Other	IS2
458-002-711	458-002-711	ECS	ECS AF Base License Upg EX	\$0	Each	21%	\$0	Other	IS2

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Vendor Notes:

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ECS6-SLES	ECS6-SLES	ECS	ECS6 SUSE LINUX ENTPRSE SERVER OS TRCK	\$0	Each	21%	\$0	Other	IS2
ECS-SP-100-0001	ECS-SP-100-0001	ECS	ECS SPR-KIT RINJIN 2U-16 CHASSIS	\$5,700	Each	21%	\$4,503	Other	IS2
ECS-SP-100-0002	ECS-SP-100-0002	ECS	ECS SPR-KIT CAPACITY COMPUTE BLADE	\$72,000	Each	21%	\$56,880	Other	IS2
ECS-SP-100-0003	ECS-SP-100-0003	ECS	ECS SPR-KIT INTEL 1600W POWER SUPPLY	\$4,000	Each	21%	\$3,160	Other	IS2
ECS-SP-100-0004	ECS-SP-100-0004	ECS	ECS SPR-KIT 400GB SC+ SSD 512 ENCRYP 2.5	\$10,300	Each	21%	\$8,137	Other	IS2
ECS-SP-100-0005	ECS-SP-100-0005	ECS	ECS SPR-KIT 8TB 7.2 3.5 6GB SAS 4096 60T	\$10,500	Each	21%	\$8,295	Other	IS2
ECS-SP-100-0006	ECS-SP-100-0006	ECS	ECS SPR-KIT VOY 6G LCC ASSY 8K EPROM	\$8,000	Each	21%	\$6,320	Other	IS2
ECS-SP-100-0007	ECS-SP-100-0007	ECS	ECS SPR-KIT VOY 6G ICM ASSY 8K EPROM	\$5,000	Each	21%	\$3,950	Other	IS2
ECS-SP-100-0008	ECS-SP-100-0008	ECS	ECS SPR-KIT VOY FRONT FAN CTRL MOD	\$850	Each	21%	\$672	Other	IS2
ECS-SP-100-0009	ECS-SP-100-0009	ECS	ECS SPR-KIT VOY 1300W HP 4U DAE PWR SPLY	\$1,800	Each	21%	\$1,422	Other	IS2
ECS-SP-100-0010	ECS-SP-100-0010	ECS	ECS SPR-KIT ASSY WHOLE CHASSIS DRAWER	\$21,500	Each	21%	\$16,985	Other	IS2
ECS-SP-100-0011	ECS-SP-100-0011	ECS	ECS SPR-KIT ASSY HDD 8T ARIES CARRIER PP	\$130,000	Each	21%	\$102,700	Other	IS2
ECS-SP-100-0012	ECS-SP-100-0012	ECS	ECS SPR-KIT ASSY HDD 10T ARIES CARRIER PP	\$160,000	Each	21%	\$126,400	Other	IS2
ECS-SP-100-0013	ECS-SP-100-0013	ECS	ECS SPR-KIT ASSY JBOD BASE CHASSIS PP	\$51,000	Each	21%	\$40,290	Other	IS2
ECS-SP-100-0014	ECS-SP-100-0014	ECS	ECS SPR-KIT ASSY JBOD 10 MODULE PP	\$26,000	Each	21%	\$20,540	Other	IS2
ECS-SP-100-0015	ECS-SP-100-0015	ECS	ECS SPR-KIT ASSY JBOD 10 MODULE PP I	\$26,000	Each	21%	\$20,540	Other	IS2
ECS-SP-100-0016	ECS-SP-100-0016	ECS	ECS SPR-KIT ASSY JBOD PWR SPLY MODULE PP	\$5,200	Each	21%	\$4,108	Other	IS2
ECS-SP-100-0017	ECS-SP-100-0017	ECS	ECS SPR-KIT ASSY JBOD FAN MODULE PP	\$6,500	Each	21%	\$5,135	Other	IS2
ECS-SP-100-0018	ECS-SP-100-0018	ECS	ECS SPR-KIT ARISTA 7050S-52 10GB SWITCH	\$63,000	Each	21%	\$49,770	Other	IS2
ECS-SP-100-0019	ECS-SP-100-0019	ECS	ECS SPR-KIT ARISTA 7048T-A 1GB SWITCH	\$32,000	Each	21%	\$25,280	Other	IS2
ECS-SP-100-0020	ECS-SP-100-0020	ECS	ECS SPR-KIT ARISTA FAN-7000-R FRU	\$1,500	Each	21%	\$1,185	Other	IS2
ECS-SP-100-0021	ECS-SP-100-0021	ECS	ECS SPR-KIT ARISTA PWR-460AC-R PWR FRU	\$4,800	Each	21%	\$3,792	Other	IS2
ECS-SP-100-0022	ECS-SP-100-0022	ECS	ECS SPR-KIT ARISTA 10GBASESRLSFP MODULE	\$2,000	Each	21%	\$1,580	Other	IS2
ECS-SP-100-0023	ECS-SP-100-0023	ECS	ECS SPR-KIT ARISTA 100/1000BASE_T MODULE	\$3,500	Each	21%	\$2,765	Other	IS2
ECS-SP-100-0024	ECS-SP-100-0024	ECS	ECS SPR-KIT ARISTA 7050SX-52 10GB SWITCH	\$46,400	Each	21%	\$36,656	Other	IS2
ECS-SP-100-0025	ECS-SP-100-0025	ECS	ECS SPR-KIT ETHERNET SWITCH 7010T	\$13,500	Each	21%	\$10,665	Other	IS2
ECS-SP-100-0026	ECS-SP-100-0026	ECS	ECS SPR-KIT ARISTA FAN-7010 FRU	\$450	Each	21%	\$356	Other	IS2
ECS-SP-100-0027	ECS-SP-100-0027	ECS	ECS SPR-KIT 3M MINSAS HD TO MINSAS FLEX	\$1,500	Each	21%	\$1,185	Other	IS2
ECS-SP-100-0028	ECS-SP-100-0028	ECS	ECS SPR-KIT 4M X8 TO X8 MINSAS HD 12G	\$700	Each	21%	\$553	Other	IS2
ECS-SP-100-0029	ECS-SP-100-0029	ECS	ECS SPR-KIT ARISTA 10GBASESRLSFP MODULEI	\$2,000	Each	21%	\$1,580	Other	IS2
ECS-SP-100-0030	ECS-SP-100-0030	ECS	ECS SPR-KIT ARISTA 100/1000BASE_T SFP	\$3,500	Each	21%	\$2,765	Other	IS2
ECS-SP-100-0031	ECS-SP-100-0031	ECS	ECS SPR-KIT ACTIVE SFP TO SFP 1M 8G/10G	\$350	Each	21%	\$277	Other	IS2
ECS-SP-100-0032	ECS-SP-100-0032	ECS	ECS SPR-KIT 1.5 METER SFP TO SFP TWN CBL	\$1,500	Each	21%	\$1,185	Other	IS2
ES6-100-10M-AOC-KT	ES6-100-10M-AOC-KT	ECS	Cable Kit 100G 10M AOC	\$2,650	Each	21%	\$2,094	Other	IS2
ES6-100-1M-DAC-KT	ES6-100-1M-DAC-KT	ECS	Cable Kit 100G 1M DAC	\$603	Each	21%	\$476	Other	IS2
ES6-100-30M-AOC-KT	ES6-100-30M-AOC-KT	ECS	Cable Kit 100G 30M AOC	\$3,215	Each	21%	\$2,540	Other	IS2
ES6-100-5M-DAC-KT	ES6-100-5M-DAC-KT	ECS	Cable Kit 100G 5M DAC	\$1,285	Each	21%	\$1,015	Other	IS2
ES6-100GB-CWDM4	ES6-100GB-CWDM4	ECS	Module 100GB CWDM4	\$11,000	Each	21%	\$8,690	Other	IS2

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Vendor Notes:

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ES6-100GB-LR4	ES6-100GB-LR4	ECS	Module 100GB LR4	\$16,700	Each	21%	\$13,193	Other	IS2
ES6-100GB-PSM4	ES6-100GB-PSM4	ECS	Module 100GB PSM4	\$0	Each	21%	\$0	Other	IS2
ES6-100GB-QSA	ES6-100GB-QSA	ECS	Module 100GB QSA	\$700	Each	21%	\$553	Other	IS2
ES6-100GB-SR4	ES6-100GB-SR4	ECS	Module 100GB SR4	\$4,000	Each	21%	\$3,160	Other	IS2
ES6-10GB-ER	ES6-10GB-ER	ECS	Module 10GB ER	\$4,300	Each	21%	\$3,397	Other	IS2
ES6-10GB-LR	ES6-10GB-LR	ECS	Module 10GB LR	\$600	Each	21%	\$474	Other	IS2
ES6-10GB-SR	ES6-10GB-SR	ECS	Module 10GB SR	\$600	Each	21%	\$474	Other	IS2
ES6-1GBASET-XVR	ES6-1GBASET-XVR	ECS	Module 1GBASET XVR	\$250	Each	21%	\$198	Other	IS2
ES6-1PH-PDU-X	ES6-1PH-PDU-X	ECS	CABLE 1 Phase PDU	\$5,000	Each	21%	\$3,950	Other	IS2
ES6-25-1M-BE-KTS	ES6-25-1M-BE-KTS	ECS	Cable Kit 25G 1M Back End	\$510	Each	21%	\$403	Other	IS2
ES6-25-1M-FE-KTS	ES6-25-1M-FE-KTS	ECS	Cable Kit 25G 1M Front End	\$305	Each	21%	\$241	Other	IS2
ES6-25-2M-BE-KTS	ES6-25-2M-BE-KTS	ECS	Cable Kit 25G 2M Back End	\$851	Each	21%	\$672	Other	IS2
ES6-25-2M-FE-KTS	ES6-25-2M-FE-KTS	ECS	Cable Kit 25G 2M Front End	\$572	Each	21%	\$452	Other	IS2
ES6-25-3M-BE-KTS	ES6-25-3M-BE-KTS	ECS	Cable Kit 25G 3M Back End	\$660	Each	21%	\$521	Other	IS2
ES6-25-3M-FE-KTS	ES6-25-3M-FE-KTS	ECS	Cable Kit 25G 3M Front End	\$420	Each	21%	\$332	Other	IS2
ES6-25-5M-BE-KTS	ES6-25-5M-BE-KTS	ECS	Cable Kit 25G 5M Back End	\$800	Each	21%	\$632	Other	IS2
ES6-25-5M-FE-KTS	ES6-25-5M-FE-KTS	ECS	Cable Kit 25G 5M Front End	\$565	Each	21%	\$446	Other	IS2
ES6-25GB-LR	ES6-25GB-LR	ECS	Module 25GB LR	\$3,700	Each	21%	\$2,923	Other	IS2
ES6-25GB-SR	ES6-25GB-SR	ECS	Module 25GB SR	\$2,000	Each	21%	\$1,580	Other	IS2
ES6-3PD-PDU-X	ES6-3PD-PDU-X	ECS	CABLE Kit 3 Phase Delta PDU	\$4,300	Each	21%	\$3,397	Other	IS2
ES6-3PD-RINT-0U	ES6-3PD-RINT-0U	ECS	PWCRD 3P-RSLSTL 0U QTY2	\$2,259	Each	21%	\$1,785	Other	IS2
ES6-3PD-RINT-2U	ES6-3PD-RINT-2U	ECS	PWCRD 3P-DELTA INT RSLSTL	\$2,463	Each	21%	\$1,946	Other	IS2
ES6-3PD-RS-0U	ES6-3PD-RS-0U	ECS	PWCRD 3P-RSLSTL 0U QTY2	\$2,035	Each	21%	\$1,608	Other	IS2
ES6-3PD-RS-2U	ES6-3PD-RS-2U	ECS	PWCRD 3P-RSLSTL 2U QTY2	\$1,642	Each	21%	\$1,297	Other	IS2
ES6-3PD-US-0U	ES6-3PD-US-0U	ECS	PWCRD 3P-US 0U QTY2	\$1,209	Each	21%	\$955	Other	IS2
ES6-3PD-US-2U	ES6-3PD-US-2U	ECS	PWCRD 3P-US 2U QTY2	\$963	Each	21%	\$761	Other	IS2
ES6-3PW-HBL-0U	ES6-3PW-HBL-0U	ECS	PWCRD 3PW Hubbell? C530P6S S52S30A QTY2	\$1,110	Each	21%	\$877	Other	IS2
ES6-3PW-HBLNA	ES6-3PW-HBLNA	ECS	PWCRD 3PW Hubbell C530P6S NA QTY2	\$1,060	Each	21%	\$837	Other	IS2
ES6-3PW-INTFL-0U	ES6-3PW-INTFL-0U	ECS	PWCRD 3P-FLYLEAD/INTL 0U QTY2	\$660	Each	21%	\$521	Other	IS2
ES6-3PW-INTFL-2U	ES6-3PW-INTFL-2U	ECS	PWCRD 3P-FLYLEAD/INTL 2U QTY2	\$534	Each	21%	\$422	Other	IS2
ES6-3PW-INTG-0U	ES6-3PW-INTG-0U	ECS	PWCRD 3P-GARO 0U QTY2	\$785	Each	21%	\$620	Other	IS2
ES6-3PW-INTG-2U	ES6-3PW-INTG-2U	ECS	PWCRD 3P-GARO 2U QTY2	\$568	Each	21%	\$449	Other	IS2
ES6-3PW-PDU-X	ES6-3PW-PDU-X	ECS	CABLE 3P-WYE PDU Fid Int	\$4,200	Each	21%	\$3,318	Other	IS2
ES6-3PW-US-2U	ES6-3PW-US-2U	ECS	PWCRD 3P-US 2U QTY2	\$840	Each	21%	\$664	Other	IS2
ES6-3PW-USL22-0U	ES6-3PW-USL22-0U	ECS	PWCRD 3P-USL22 0U QTY2	\$1,203	Each	21%	\$950	Other	IS2
ES6-3PW-USL22-2U	ES6-3PW-USL22-2U	ECS	PWCRD 3P-USL22 2U QTY2	\$1,410	Each	21%	\$1,114	Other	IS2
ES6-40GB-LR4	ES6-40GB-LR4	ECS	Module 40GB LR4	\$6,500	Each	21%	\$5,135	Other	IS2
ES6-40GB-SR4	ES6-40GB-SR4	ECS	Module 40GB SR4	\$2,000	Each	21%	\$1,580	Other	IS2

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ES6-AF-3.8T-UPG-KT	ES6-AF-3.8T-UPG-KT	ECS	EXF900 12 x 3.8TB UPG KIT	\$92,350	Each	21%	\$72,957	Other	IS2
ES6-AF-46-X	ES6-AF-46-X	ECS	EXF900 Node 12 x 3.8TB Fld	\$115,510	Each	21%	\$91,253	Other	IS2
ES6-AF-92-X	ES6-AF-92-X	ECS	EXF900 Node 24 x 3.8TB Fld	\$205,240	Each	21%	\$162,140	Other	IS2
ES6-AF-PSNT	ES6-AF-PSNT	ECS	EXF900 Product Serial Number Tag	\$0	Each	21%	\$0	Other	IS2
ES6-ANTI-MOV	ES6-ANTI-MOV	ECS	ANTI-MOVE BRACKET	\$0	Each	21%	\$0	Other	IS2
ES6-DOOR-BRND-D	ES6-DOOR-BRND-D	ECS	Door Branded D QTY1	\$0	Each	21%	\$0	Other	IS2
ES6-DS-15D-UPG-KTS	ES6-DS-15D-UPG-KTS	ECS	EX3000 15 Disk Upg Kit	\$25,000	Each	21%	\$19,750	Other	IS2
ES6-DS-16T-UPG-KTS	ES6-DS-16T-UPG-KTS	ECS	EX3000 15 Disk Upg Kit 16TB	\$32,000	Each	21%	\$25,280	Other	IS2
ES6-DS-1N-45D	ES6-DS-1N-45D	ECS	EX3000 Single Node 45x12TB	\$100,700	Each	21%	\$79,553	Other	IS2
ES6-DS-1N-45D16	ES6-DS-1N-45D16	ECS	EX3000 Single Node 45x16TB	\$135,000	Each	21%	\$106,650	Other	IS2
ES6-DS-1N-45D16-X	ES6-DS-1N-45D16-X	ECS	EX3000 Single Node 45x16TB Fld	\$135,000	Each	21%	\$106,650	Other	IS2
ES6-DS-1N-45D-X	ES6-DS-1N-45D-X	ECS	EX3000 Single Node 45x12TB Fld	\$100,700	Each	21%	\$79,553	Other	IS2
ES6-DS-1N-60D	ES6-DS-1N-60D	ECS	EX3000 Single Node 60x12TB	\$127,000	Each	21%	\$100,330	Other	IS2
ES6-DS-1N-60D16	ES6-DS-1N-60D16	ECS	EX3000 Single Node 60x16TB	\$171,000	Each	21%	\$135,090	Other	IS2
ES6-DS-1N-60D16-X	ES6-DS-1N-60D16-X	ECS	EX3000 Single Node 60x16TB Fld	\$171,000	Each	21%	\$135,090	Other	IS2
ES6-DS-1N-60D-X	ES6-DS-1N-60D-X	ECS	EX3000 Single Node 60x12TB Fld	\$127,000	Each	21%	\$100,330	Other	IS2
ES6-DS-1N-90D	ES6-DS-1N-90D	ECS	EX3000 Single Node 90x12TB	\$181,800	Each	21%	\$143,622	Other	IS2
ES6-DS-1N-90D16	ES6-DS-1N-90D16	ECS	EX3000 Single Node 90x16TB	\$245,000	Each	21%	\$193,550	Other	IS2
ES6-DS-1N-90D16-X	ES6-DS-1N-90D16-X	ECS	EX3000 Single Node 90x16TB Fld	\$245,000	Each	21%	\$193,550	Other	IS2
ES6-DS-1N-90D-X	ES6-DS-1N-90D-X	ECS	EX3000 Single Node 90x12TB Fld	\$181,800	Each	21%	\$143,622	Other	IS2
ES6-DS-2N-60D	ES6-DS-2N-60D	ECS	EX3000 Dual Node 60x12TB	\$155,100	Each	21%	\$122,529	Other	IS2
ES6-DS-2N-60D16	ES6-DS-2N-60D16	ECS	EX3000 Dual Node 60x16TB	\$180,000	Each	21%	\$142,200	Other	IS2
ES6-DS-2N-60D16-X	ES6-DS-2N-60D16-X	ECS	EX3000 Dual Node 60x16TB Fld	\$180,000	Each	21%	\$142,200	Other	IS2
ES6-DS-2N-60DM	ES6-DS-2N-60DM	ECS	EX3000 Dual Node 60x12TB MCRN	\$155,100	Each	21%	\$122,529	Other	IS2
ES6-DS-2N-60D-X	ES6-DS-2N-60D-X	ECS	EX3000 Dual Node 60x12TB Fld	\$155,100	Each	21%	\$122,529	Other	IS2
ES6-DS-2N-60D-XM	ES6-DS-2N-60D-XM	ECS	EX3000 Dual Node 60x12TB Fld MCRN	\$155,100	Each	21%	\$122,529	Other	IS2
ES6-DS-2N-90D	ES6-DS-2N-90D	ECS	EX3000 Dual Node 90x12TB	\$205,400	Each	21%	\$162,266	Other	IS2
ES6-DS-2N-90D16	ES6-DS-2N-90D16	ECS	EX3000 Dual Node 90x16TB	\$254,000	Each	21%	\$200,660	Other	IS2
ES6-DS-2N-90D16-X	ES6-DS-2N-90D16-X	ECS	EX3000 Dual Node 90x16TB Fld	\$254,000	Each	21%	\$200,660	Other	IS2
ES6-DS-2N-90DM	ES6-DS-2N-90DM	ECS	EX3000 Dual Node 90x12TB MCRN	\$205,400	Each	21%	\$162,266	Other	IS2
ES6-DS-2N-90D-X	ES6-DS-2N-90D-X	ECS	EX3000 Dual Node 90x12TB Fld	\$205,400	Each	21%	\$162,266	Other	IS2
ES6-DS-2N-90D-XM	ES6-DS-2N-90D-XM	ECS	EX3000 Dual Node 90x12TB Fld MCRN	\$205,400	Each	21%	\$162,266	Other	IS2
ES6-DS-3M-10G	ES6-DS-3M-10G	ECS	EX3000 CABLE 3M Back End 10GbE	\$300	Each	21%	\$237	Other	IS2
ES6-DS-3M-B1-KTS	ES6-DS-3M-B1-KTS	ECS	EX3000 CABLE Kit 3M NonHA Back End	\$500	Each	21%	\$395	Other	IS2
ES6-DS-3M-BE-KTS	ES6-DS-3M-BE-KTS	ECS	EX3000 CABLE Kit 3M Back End	\$500	Each	21%	\$395	Other	IS2
ES6-DS-3M-FE-KTS	ES6-DS-3M-FE-KTS	ECS	EX3000 CABLE Kit 3M Front End	\$300	Each	21%	\$237	Other	IS2
ES6-DS-5M-10G	ES6-DS-5M-10G	ECS	EX3000 CABLE 5M Back End 10GbE	\$300	Each	21%	\$237	Other	IS2
ES6-DS-5M-B1-KTS	ES6-DS-5M-B1-KTS	ECS	EX3000 CABLE Kit 5M NonHA Back End	\$550	Each	21%	\$435	Other	IS2



**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ES6-DS-5M-BE-KTS	ES6-DS-5M-BE-KTS	ECS	EX3000 CABLE Kit 5M Back End	\$600	Each	21%	\$474	Other	IS2
ES6-DS-5M-FE-KTS	ES6-DS-5M-FE-KTS	ECS	EX3000 CABLE Kit 5M Front End	\$350	Each	21%	\$277	Other	IS2
ES6-DS-PERF-SSD	ES6-DS-PERF-SSD	ECS	EX3000 Perf SSD Upg Kit Qty 1	\$4,000	Each	21%	\$3,160	Other	IS2
ES6-DS-PERF-SSD-X	ES6-DS-PERF-SSD-X	ECS	EX3000 Perf SSD Upg Kit Qty 1 Fld	\$4,000	Each	21%	\$3,160	Other	IS2
ES6-DS-PSNT	ES6-DS-PSNT	ECS	EX3000 Product Serial Number Tag	\$0	Each	21%	\$0	Other	IS2
ES6-DS-RACK	ES6-DS-RACK	ECS	RACK EX3000 SINGLE PHASE	\$18,500	Each	21%	\$14,615	Other	IS2
ES6-DS-RACK-P3D	ES6-DS-RACK-P3D	ECS	RACK EX3000 3 PHASE DELTA	\$17,600	Each	21%	\$13,904	Other	IS2
ES6-DS-RACK-P3W	ES6-DS-RACK-P3W	ECS	RACK EX3000 3 PHASE WYE	\$22,500	Each	21%	\$17,775	Other	IS2
ES6-DS-SW25GB-BE	ES6-DS-SW25GB-BE	ECS	EX3000 SWITCH SW25GB HA Back End MFG	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-DS-SW25GBBE1	ES6-DS-SW25GBBE1	ECS	EX3000 SWITCH SW25GB NonHAS Back End Mfg	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-DS-SW25GBBE1-X	ES6-DS-SW25GBBE1-X	ECS	EX3000 SWITCH SW25GB NonHAS Back End Fld	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-DS-SW25GBBE2-X	ES6-DS-SW25GBBE2-X	ECS	EX3000 SWITCH SW25GB HA Back End Upg Fld	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-DS-SW25GB-BE-X	ES6-DS-SW25GB-BE-X	ECS	EX3000 SWITCH SW25GB HA Back End Fld	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-DS-SW25GB-FE	ES6-DS-SW25GB-FE	ECS	EX3000 SWITCH SW25GB Front End	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-DS-SW25GB-FE-X	ES6-DS-SW25GB-FE-X	ECS	EX3000 SWITCH SW25GB Front End Fld	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-P40U-ASTL-0U	ES6-P40U-ASTL-0U	ECS	PWCRD AUST 0U QTY2	\$1,679	Each	21%	\$1,326	Other	IS2
ES6-P40U-ASTL-2U	ES6-P40U-ASTL-2U	ECS	PWCRD AUST 2U QTY2	\$999	Each	21%	\$789	Other	IS2
ES6-P40U-HBL-0U	ES6-P40U-HBL-0U	ECS	PWCRD Hubbell?332P6W 4PPP QTY2	\$615	Each	21%	\$486	Other	IS2
ES6-P40U-IEC3-0U	ES6-P40U-IEC3-0U	ECS	PWCRD INTL 0U QTY2	\$645	Each	21%	\$510	Other	IS2
ES6-P40U-IEC3-2U	ES6-P40U-IEC3-2U	ECS	PWCRD INTL 2U QTY2	\$458	Each	21%	\$362	Other	IS2
ES6-P40U-L730P-0U	ES6-P40U-L730P-0U	ECS	PWCRD L7-30P 4PPP US 0U QTY2	\$615	Each	21%	\$486	Other	IS2
ES6-P40U-L730P-2U	ES6-P40U-L730P-2U	ECS	PWCRD L7-30P L6-30R US 2U QTY2	\$655	Each	21%	\$517	Other	IS2
ES6-P40U-RS-0U	ES6-P40U-RS-0U	ECS	PWCRD RSLSTL 0U QTY2	\$1,569	Each	21%	\$1,240	Other	IS2
ES6-P40U-RS-2U	ES6-P40U-RS-2U	ECS	PWCRD RSLSTL 2U QTY2	\$1,414	Each	21%	\$1,117	Other	IS2
ES6-P40U-US-0U	ES6-P40U-US-0U	ECS	PWCRD L6-30A US 0U QTY2	\$342	Each	21%	\$270	Other	IS2
ES6-P40U-US-2U	ES6-P40U-US-2U	ECS	PWCRD L6-30A US 2U QTY2	\$433	Each	21%	\$342	Other	IS2
ES6-PS-1M-10G	ES6-PS-1M-10G	ECS	EX300 CABLE 1M Back End 10GbE	\$150	Each	21%	\$119	Other	IS2
ES6-PS-1M-B1-KTS	ES6-PS-1M-B1-KTS	ECS	EX300 CABLE Kit 1M NonHA Back End	\$450	Each	21%	\$356	Other	IS2
ES6-PS-1M-BE-KTS	ES6-PS-1M-BE-KTS	ECS	EX300 CABLE Kit 1M Back End	\$450	Each	21%	\$356	Other	IS2
ES6-PS-1M-FE-KTS	ES6-PS-1M-FE-KTS	ECS	EX300 CABLE Kit 1M Front End	\$250	Each	21%	\$198	Other	IS2
ES6-PS-3M-10G	ES6-PS-3M-10G	ECS	EX300 CABLE 3M Back End 10GbE	\$150	Each	21%	\$119	Other	IS2
ES6-PS-3M-B1-KTS	ES6-PS-3M-B1-KTS	ECS	EX300 CABLE Kit 3M NonHA Back End	\$450	Each	21%	\$356	Other	IS2
ES6-PS-3M-BE-KTS	ES6-PS-3M-BE-KTS	ECS	EX300 CABLE Kit 3M Back End	\$500	Each	21%	\$395	Other	IS2
ES6-PS-3M-FE-KTS	ES6-PS-3M-FE-KTS	ECS	EX300 CABLE Kit 3M Front End	\$300	Each	21%	\$237	Other	IS2
ES6-PS-5M-10G	ES6-PS-5M-10G	ECS	EX300 CABLE 5M Back End 10GbE	\$200	Each	21%	\$158	Other	IS2
ES6-PS-5M-B1-KTS	ES6-PS-5M-B1-KTS	ECS	EX300 CABLE Kit 5M NonHA Back End	\$500	Each	21%	\$395	Other	IS2
ES6-PS-5M-BE-KTS	ES6-PS-5M-BE-KTS	ECS	EX300 CABLE Kit 5M Back End	\$500	Each	21%	\$395	Other	IS2
ES6-PS-5M-FE-KTS	ES6-PS-5M-FE-KTS	ECS	EX300 CABLE Kit 5M Front End	\$300	Each	21%	\$237	Other	IS2

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
ES6-PS-PERF-SSD-X	ES6-PS-PERF-SSD-X	ECS	EX300 Perf SSD Upg Kit Qty 1 Fld	\$3,500	Each	21%	\$2,765	Other	IS2
ES6-PS-PSNT	ES6-PS-PSNT	ECS	EX300 Product Serial Number Tag	\$0	Each	21%	\$0	Other	IS2
ES6-PS-RACK	ES6-PS-RACK	ECS	Rack EX300/500 Single Phase	\$14,250	Each	21%	\$11,258	Other	IS2
ES6-PS-RACK-P3D	ES6-PS-RACK-P3D	ECS	Rack EX300/500 3 Phase Delta	\$14,250	Each	21%	\$11,258	Other	IS2
ES6-PS-RACK-P3W	ES6-PS-RACK-P3W	ECS	Rack EX300/500 3 Phase WYE	\$14,250	Each	21%	\$11,258	Other	IS2
ES6-PS-SVP-12TB	ES6-PS-SVP-12TB	ECS	EX300 Perf Node 12x1TB	\$14,607	Each	21%	\$11,540	Other	IS2
ES6-PS-SVP-12TB-X	ES6-PS-SVP-12TB-X	ECS	EX300 Perf Node 12x1TB Fld	\$14,757	Each	21%	\$11,658	Other	IS2
ES6-PS-SVP-192TB	ES6-PS-SVP-192TB	ECS	EX300 Perf Node 12x16TB	\$49,750	Each	21%	\$39,303	Other	IS2
ES6-PS-SVP-192TB-X	ES6-PS-SVP-192TB-X	ECS	EX300 Perf Node 12x16TB Fld	\$49,893	Each	21%	\$39,415	Other	IS2
ES6-PS-SVP-24TB	ES6-PS-SVP-24TB	ECS	EX300 Perf Node 12x2TB	\$17,472	Each	21%	\$13,803	Other	IS2
ES6-PS-SVP-24TB-X	ES6-PS-SVP-24TB-X	ECS	EX300 Perf Node 12x2TB Fld	\$17,622	Each	21%	\$13,921	Other	IS2
ES6-PS-SVP-48TB	ES6-PS-SVP-48TB	ECS	EX300 Perf Node 12x4TB	\$20,035	Each	21%	\$15,828	Other	IS2
ES6-PS-SVP-48TB-X	ES6-PS-SVP-48TB-X	ECS	EX300 Perf Node 12x4TB Fld	\$20,186	Each	21%	\$15,947	Other	IS2
ES6-PS-SVP-96TB	ES6-PS-SVP-96TB	ECS	EX300 Perf Node 12x8TB	\$27,880	Each	21%	\$22,025	Other	IS2
ES6-PS-SVP-96TB-X	ES6-PS-SVP-96TB-X	ECS	EX300 Perf Node 12x8TB Fld	\$28,028	Each	21%	\$22,142	Other	IS2
ES6-PS-SVR-12TB	ES6-PS-SVR-12TB	ECS	EX300 Node 12x1TB	\$12,240	Each	21%	\$9,670	Other	IS2
ES6-PS-SVR-12TB-X	ES6-PS-SVR-12TB-X	ECS	EX300 Node 12x1TB Fld	\$12,390	Each	21%	\$9,788	Other	IS2
ES6-PS-SVR-192TB	ES6-PS-SVR-192TB	ECS	EX300 Node 12x16TB	\$47,338	Each	21%	\$37,397	Other	IS2
ES6-PS-SVR-192TB-X	ES6-PS-SVR-192TB-X	ECS	EX300 Node 12x16TB Fld	\$47,490	Each	21%	\$37,517	Other	IS2
ES6-PS-SVR-24TB	ES6-PS-SVR-24TB	ECS	EX300 Node 12x2TB	\$15,105	Each	21%	\$11,933	Other	IS2
ES6-PS-SVR-24TB-X	ES6-PS-SVR-24TB-X	ECS	EX300 Node 12x2TB Fld	\$15,260	Each	21%	\$12,055	Other	IS2
ES6-PS-SVR-48TB	ES6-PS-SVR-48TB	ECS	EX300 Node 12x4TB	\$17,670	Each	21%	\$13,959	Other	IS2
ES6-PS-SVR-48TB-X	ES6-PS-SVR-48TB-X	ECS	EX300 Node 12x4TB Fld	\$17,820	Each	21%	\$14,078	Other	IS2
ES6-PS-SVR-96TB	ES6-PS-SVR-96TB	ECS	EX300 Node 12x8TB	\$25,510	Each	21%	\$20,153	Other	IS2
ES6-PS-SVR-96TB-X	ES6-PS-SVR-96TB-X	ECS	EX300 Node 12x8TB Fld	\$25,660	Each	21%	\$20,271	Other	IS2
ES6-PS-SW25GB-BE	ES6-PS-SW25GB-BE	ECS	EX300/500 Switch SW25GB HA Back End	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-PS-SW25GBBE1	ES6-PS-SW25GBBE1	ECS	EX300 SWITCH SW25GB NonHAS Back End Mfg	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-PS-SW25GBBE1-X	ES6-PS-SW25GBBE1-X	ECS	EX300 SWITCH SW25GB NonHAS Back End Fld	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-PS-SW25GBBE2-X	ES6-PS-SW25GBBE2-X	ECS	EX300 SWITCH SW25GB HA Back End Upg Fld	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-PS-SW25GB-BE-X	ES6-PS-SW25GB-BE-X	ECS	EX300/500 Switch SW25GB HA Back End Fld	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-PS-SW25GB-FE	ES6-PS-SW25GB-FE	ECS	EX300/500 Switch SW25GB Front End	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-PS-SW25GB-FE-X	ES6-PS-SW25GB-FE-X	ECS	EX300/500 Switch SW25GB Front End Fld	\$14,400	Each	21%	\$11,376	Other	IS2
ES6-QS-12TB-UPG-KT	ES6-QS-12TB-UPG-KT	ECS	EX500 12 x 12TB Upg Kit	\$28,064	Each	21%	\$22,171	Other	IS2
ES6-QS-16TB-UPG-KT	ES6-QS-16TB-UPG-KT	ECS	EX500 12 x 16TB Upg Kit	\$37,736	Each	21%	\$29,812	Other	IS2
ES6-QS-8TB-UPG-KTS	ES6-QS-8TB-UPG-KTS	ECS	EX500 12 x 8TB Upg Kit	\$18,392	Each	21%	\$14,530	Other	IS2
ES6-QS-PERF-SSD-X	ES6-QS-PERF-SSD-X	ECS	EX500 Perf SSD Upg Kit Qty 1 Fld	\$1,800	Each	21%	\$1,422	Other	IS2
ES6-QS-PSNT	ES6-QS-PSNT	ECS	EX500 Product Serial Number Tag	\$0	Each	21%	\$0	Other	IS2
ES6-QS-SVP-144TB	ES6-QS-SVP-144TB	ECS	EX500 Perf Node 12x12TB	\$41,832	Each	21%	\$33,047	Other	IS2

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ES6-QS-SVP-144TB-X	ES6-QS-SVP-144TB-X	ECS	EX500 Perf Node 12x12TB Fld	\$41,832	Each	21%	\$33,047	Other	IS2
ES6-QS-SVP-192-16X	ES6-QS-SVP-192-16X	ECS	EX500 Perf Node 12x16TB Fld	\$54,800	Each	21%	\$43,292	Other	IS2
ES6-QS-SVP-192T-16	ES6-QS-SVP-192T-16	ECS	EX500 Perf Node 12x16TB	\$54,800	Each	21%	\$43,292	Other	IS2
ES6-QS-SVP-192TB	ES6-QS-SVP-192TB	ECS	EX500 Perf Node 24x8TB	\$49,508	Each	21%	\$39,111	Other	IS2
ES6-QS-SVP-192TB-X	ES6-QS-SVP-192TB-X	ECS	EX500 Perf Node 24x8TB Fld	\$49,508	Each	21%	\$39,111	Other	IS2
ES6-QS-SVP-288TB	ES6-QS-SVP-288TB	ECS	EX500 Perf Node 24x12TB	\$67,302	Each	21%	\$53,169	Other	IS2
ES6-QS-SVP-288TB-X	ES6-QS-SVP-288TB-X	ECS	EX500 Perf Node 24x12TB Fld	\$67,302	Each	21%	\$53,169	Other	IS2
ES6-QS-SVP-384TB	ES6-QS-SVP-384TB	ECS	EX500 Perf Node 24x16TB	\$93,240	Each	21%	\$73,660	Other	IS2
ES6-QS-SVP-384TB-X	ES6-QS-SVP-384TB-X	ECS	EX500 Perf Node 24x16TB Fld	\$93,240	Each	21%	\$73,660	Other	IS2
ES6-QS-SVP-96TB	ES6-QS-SVP-96TB	ECS	EX500 Perf Node 12x8TB	\$32,935	Each	21%	\$26,019	Other	IS2
ES6-QS-SVP-96TB-X	ES6-QS-SVP-96TB-X	ECS	EX500 Perf Node 12x8TB Fld	\$32,935	Each	21%	\$26,019	Other	IS2
ES6-QS-SVR-144TB	ES6-QS-SVR-144TB	ECS	EX500 Node 12x12TB	\$39,940	Each	21%	\$31,553	Other	IS2
ES6-QS-SVR-144TB-X	ES6-QS-SVR-144TB-X	ECS	EX500 Node 12x12TB Fld	\$39,940	Each	21%	\$31,553	Other	IS2
ES6-QS-SVR-192-16X	ES6-QS-SVR-192-16X	ECS	EX500 Node 12x16TB Fld	\$53,200	Each	21%	\$42,028	Other	IS2
ES6-QS-SVR-192T-16	ES6-QS-SVR-192T-16	ECS	EX500 Node 12x16TB	\$53,200	Each	21%	\$42,028	Other	IS2
ES6-QS-SVR-192TB	ES6-QS-SVR-192TB	ECS	EX500 Node 24x8TB	\$47,620	Each	21%	\$37,620	Other	IS2
ES6-QS-SVR-192TB-X	ES6-QS-SVR-192TB-X	ECS	EX500 Node 24x8TB Fld	\$47,620	Each	21%	\$37,620	Other	IS2
ES6-QS-SVR-288TB	ES6-QS-SVR-288TB	ECS	EX500 Node 24x12TB	\$65,410	Each	21%	\$51,674	Other	IS2
ES6-QS-SVR-288TB-X	ES6-QS-SVR-288TB-X	ECS	EX500 Node 24x12TB Fld	\$65,410	Each	21%	\$51,674	Other	IS2
ES6-QS-SVR-384TB	ES6-QS-SVR-384TB	ECS	EX500 Node 24x16TB	\$91,640	Each	21%	\$72,396	Other	IS2
ES6-QS-SVR-384TB-X	ES6-QS-SVR-384TB-X	ECS	EX500 Node 24x16TB Fld	\$91,640	Each	21%	\$72,396	Other	IS2
ES6-QS-SVR-96TB	ES6-QS-SVR-96TB	ECS	EX500 Node 12x8TB	\$31,040	Each	21%	\$24,522	Other	IS2
ES6-QS-SVR-96TB-X	ES6-QS-SVR-96TB-X	ECS	EX500 Node 12x8TB Fld	\$31,040	Each	21%	\$24,522	Other	IS2
ES6-RACK-TOPR	ES6-RACK-TOPR	ECS	RACK Top Route KIT	\$0	Each	21%	\$0	Other	IS2
ES6-RACK-UPG	ES6-RACK-UPG	ECS	RACK UPGRADE KIT EX300/EX500	\$0	Each	21%	\$0	Other	IS2
ES6-SW100GB-AGG-X	ES6-SW100GB-AGG-X	ECS	EXF900 SWITCH 100GBE HA AGG FLD	\$19,231	Each	21%	\$15,192	Other	IS2
ES6-SW25GB-BE-X	ES6-SW25GB-BE-X	ECS	EXF900 SWITCH 25GBE HA Back End Fld	\$19,231	Each	21%	\$15,192	Other	IS2
ES6-SW25GB-FE-X	ES6-SW25GB-FE-X	ECS	EXF900 SWITCH 25GB Front End Fld	\$19,231	Each	21%	\$15,192	Other	IS2
ES6-TRAY-X	ES6-TRAY-X	ECS	Service Tray Kit Fld Int	\$0	Each	21%	\$0	Other	IS2
VSL3-000-491	VSL3-000-491	ECS	ECS Capacity TLA License EX 1TB=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-000-492	VSL3-000-492	ECS	ECS Base TLA License EX=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-000-493	VSL3-000-493	ECS	ECS DARE Capacity TLA License EX 1TB=CB	\$0	Each	21%	\$0	Other	IS2
456-111-834	456-111-834	ISILON	OneFS Base License Tier 1=ID	\$23,333	Each	21%	\$18,433	Other	IS2
456-111-835	456-111-835	ISILON	OneFS Base License Tier 2=ID	\$19,600	Each	21%	\$15,484	Other	IS2
456-111-836	456-111-836	ISILON	OneFS Base License Tier 3=ID	\$19,600	Each	21%	\$15,484	Other	IS2
456-111-837	456-111-837	ISILON	OneFS Base License Tier 4=ID	\$8,167	Each	21%	\$6,452	Other	IS2
456-111-838	456-111-838	ISILON	OneFS Capacity License Tier 1=CB	\$1,417	Each	21%	\$1,119	Other	IS2
456-111-839	456-111-839	ISILON	OneFS Capacity License Tier 2=CB	\$1,388	Each	21%	\$1,097	Other	IS2
456-111-840	456-111-840	ISILON	OneFS Capacity License Tier 3=CB	\$474	Each	21%	\$374	Other	IS2
456-111-841	456-111-841	ISILON	OneFS Capacity License Tier 4=CB	\$91	Each	21%	\$72	Other	IS2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-111-842	456-111-842	ISILON	OneFS Enc/Key Mgt License Tier 1 =ID	\$9,000	Each	21%	\$7,110	Other	IS2
456-111-843	456-111-843	ISILON	OneFS Enc/Key Mgt License Tier 2 =ID	\$9,000	Each	21%	\$7,110	Other	IS2
456-111-844	456-111-844	ISILON	OneFS Enc/Key Mgt License Tier 3 =ID	\$9,000	Each	21%	\$7,110	Other	IS2
456-111-845	456-111-845	ISILON	OneFS Enc/Key Mgt License Tier 4 =ID	\$2,500	Each	21%	\$1,975	Other	IS2
456-111-847	456-111-847	ISILON	SmartConnect Base License T3 \$0.00=ID	\$0	Each	21%	\$0	Other	IS2
456-111-848	456-111-848	ISILON	SnapshotQ Base License T3 \$0.00 =ID	\$0	Each	21%	\$0	Other	IS2
456-111-849	456-111-849	ISILON	SmartConnect Capacity Lic T3 \$0.00 =CB	\$0	Each	21%	\$0	Other	IS2
456-111-850	456-111-850	ISILON	SnapshotQ Capacity Lic T3 \$0.00 =CB	\$0	Each	21%	\$0	Other	IS2
456-111-854	456-111-854	ISILON	SmartQuotas Base License T3 \$0.00 =ID	\$0	Each	21%	\$0	Other	IS2
456-111-857	456-111-857	ISILON	SmartQuotas Capacity Lic T3 \$0.00 =CB	\$0	Each	21%	\$0	Other	IS2
456-111-862	456-111-862	ISILON	SyncIQ Base License T3 \$0.00 =ID	\$0	Each	21%	\$0	Other	IS2
456-111-863	456-111-863	ISILON	SmartPool Base License T3 \$0.00 =ID	\$0	Each	21%	\$0	Other	IS2
456-111-867	456-111-867	ISILON	SyncIQ Capacity License T3 \$0.00 =CB	\$0	Each	21%	\$0	Other	IS2
456-111-868	456-111-868	ISILON	SmartPool Capacity License T3 \$0.00 =CB	\$0	Each	21%	\$0	Other	IS2
456-111-996	456-111-996	ISILON	SmartPools Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS2
456-111-997	456-111-997	ISILON	SmartPools Base License Tier 2=ID	\$4,167	Each	21%	\$3,292	Other	IS2
456-111-998	456-111-998	ISILON	SmartPools Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS2
456-111-999	456-111-999	ISILON	SmartPools Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS2
456-112-000	456-112-000	ISILON	SmartPools Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS2
456-112-001	456-112-001	ISILON	SmartPools Capacity License Tier 2 =CB	\$50	Each	21%	\$40	Other	IS2
456-112-002	456-112-002	ISILON	SmartPools Capacity License Tier 3 =CB	\$27	Each	21%	\$21	Other	IS2
456-112-003	456-112-003	ISILON	SmartPools Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS2
456-112-004	456-112-004	ISILON	SnapshotQ Base License Tier 1=ID	\$2,458	Each	21%	\$1,942	Other	IS2
456-112-005	456-112-005	ISILON	SnapshotQ Base License Tier 2=ID	\$2,458	Each	21%	\$1,942	Other	IS2
456-112-006	456-112-006	ISILON	SnapshotQ Base License Tier 3=ID	\$983	Each	21%	\$777	Other	IS2
456-112-007	456-112-007	ISILON	SnapshotQ Base License Tier 4=ID	\$703	Each	21%	\$555	Other	IS2
456-112-008	456-112-008	ISILON	SnapshotQ Capacity License Tier 1 =CB	\$30	Each	21%	\$24	Other	IS2
456-112-009	456-112-009	ISILON	SnapshotQ Capacity License Tier 2 =CB	\$30	Each	21%	\$24	Other	IS2
456-112-010	456-112-010	ISILON	SnapshotQ Capacity License Tier 3 =CB	\$16	Each	21%	\$13	Other	IS2
456-112-011	456-112-011	ISILON	SnapshotQ Capacity License Tier 4 =CB	\$15	Each	21%	\$12	Other	IS2
456-112-012	456-112-012	ISILON	SmartConnect Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS2
456-112-013	456-112-013	ISILON	SmartConnect Base License Tier 2=ID	\$4,167	Each	21%	\$3,292	Other	IS2
456-112-014	456-112-014	ISILON	SmartConnect Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS2
456-112-015	456-112-015	ISILON	SmartConnect Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS2
456-112-016	456-112-016	ISILON	SmartConnect Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS2
456-112-017	456-112-017	ISILON	SmartConnect Capacity License Tier 2 =CB	\$50	Each	21%	\$40	Other	IS2
456-112-018	456-112-018	ISILON	SmartConnect Capacity License Tier 3 =CB	\$27	Each	21%	\$21	Other	IS2
456-112-019	456-112-019	ISILON	SmartConnect Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS2
456-112-020	456-112-020	ISILON	SyncIQ Base License Tier 1=ID	\$4,167	Each	21%	\$3,292	Other	IS2
456-112-021	456-112-021	ISILON	SyncIQ Base License Tier 2=ID	\$4,167	Each	21%	\$3,292	Other	IS2
456-112-022	456-112-022	ISILON	SyncIQ Base License Tier 3=ID	\$1,667	Each	21%	\$1,317	Other	IS2
456-112-023	456-112-023	ISILON	SyncIQ Base License Tier 4=ID	\$1,192	Each	21%	\$942	Other	IS2
456-112-024	456-112-024	ISILON	SyncIQ Capacity License Tier 1 =CB	\$50	Each	21%	\$40	Other	IS2
456-112-025	456-112-025	ISILON	SyncIQ Capacity License Tier 2 =CB	\$50	Each	21%	\$40	Other	IS2
456-112-026	456-112-026	ISILON	SyncIQ Capacity License Tier 3 =CB	\$27	Each	21%	\$21	Other	IS2
456-112-027	456-112-027	ISILON	SyncIQ Capacity License Tier 4 =CB	\$25	Each	21%	\$20	Other	IS2
456-112-028	456-112-028	ISILON	SmartQuotas Base License Tier 1=ID	\$1,696	Each	21%	\$1,340	Other	IS2
456-112-029	456-112-029	ISILON	SmartQuotas Base License Tier 2=ID	\$1,696	Each	21%	\$1,340	Other	IS2
456-112-030	456-112-030	ISILON	SmartQuotas Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS2
456-112-031	456-112-031	ISILON	SmartQuotas Base License Tier 4=ID	\$485	Each	21%	\$383	Other	IS2
456-112-032	456-112-032	ISILON	SmartQuotas Capacity License Tier 1 =CB	\$20	Each	21%	\$16	Other	IS2
456-112-033	456-112-033	ISILON	SmartQuotas Capacity License Tier 2 =CB	\$20	Each	21%	\$16	Other	IS2
456-112-034	456-112-034	ISILON	SmartQuotas Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS2
456-112-035	456-112-035	ISILON	SmartQuotas Capacity License Tier 4 =CB	\$10	Each	21%	\$8	Other	IS2

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column 1)Column K		
456-112-036	456-112-036	ISILON	SmartDedupe Base License Tier 1=ID	\$5,462	Each	21%	\$4,315	Other	IS2	
456-112-037	456-112-037	ISILON	SmartDedupe Base License Tier 2=ID	\$5,462	Each	21%	\$4,315	Other	IS2	
456-112-038	456-112-038	ISILON	SmartDedupe Base License Tier 3=ID	\$2,103	Each	21%	\$1,661	Other	IS2	
456-112-039	456-112-039	ISILON	SmartDedupe Base License Tier 4=ID	\$1,737	Each	21%	\$1,372	Other	IS2	
456-112-040	456-112-040	ISILON	SmartDedupe Capacity License Tier 1 =CB	\$66	Each	21%	\$52	Other	IS2	
456-112-041	456-112-041	ISILON	SmartDedupe Capacity License Tier 2 =CB	\$66	Each	21%	\$52	Other	IS2	
456-112-042	456-112-042	ISILON	SmartDedupe Capacity License Tier 3 =CB	\$37	Each	21%	\$29	Other	IS2	
456-112-043	456-112-043	ISILON	SmartDedupe Capacity License Tier 4 =CB	\$36	Each	21%	\$28	Other	IS2	
456-112-044	456-112-044	ISILON	SmartLock Base License Tier 1=ID	\$1,696	Each	21%	\$1,340	Other	IS2	
456-112-045	456-112-045	ISILON	SmartLock Base License Tier 2=ID	\$1,696	Each	21%	\$1,340	Other	IS2	
456-112-046	456-112-046	ISILON	SmartLock Base License Tier 3=ID	\$679	Each	21%	\$536	Other	IS2	
456-112-047	456-112-047	ISILON	SmartLock Base License Tier 4=ID	\$485	Each	21%	\$383	Other	IS2	
456-112-048	456-112-048	ISILON	SmartLock Capacity License Tier 1 =CB	\$20	Each	21%	\$16	Other	IS2	
456-112-049	456-112-049	ISILON	SmartLock Capacity License Tier 2 =CB	\$20	Each	21%	\$16	Other	IS2	
456-112-050	456-112-050	ISILON	SmartLock Capacity License Tier 3 =CB	\$11	Each	21%	\$9	Other	IS2	
456-112-051	456-112-051	ISILON	SmartLock Capacity License Tier 4 =CB	\$10	Each	21%	\$8	Other	IS2	
456-112-093	456-112-093	ISILON	CloudPools Capacity License=CB	\$315	Each	21%	\$249	Other	IS2	
456-112-345	456-112-345	ISILON	Cloudpools Subscription Base 0.00=ID	\$0	Each	21%	\$0	Other	IS2	
456-112-346	456-112-346	ISILON	Cloudpools Subscription Cap 2 YR =CB	\$13	Each	21%	\$10	Other	IS2	
456-112-347	456-112-347	ISILON	Cloudpools Subscription Cap 3 YR =CB	\$12	Each	21%	\$10	Other	IS2	
456-112-349	456-112-349	ISILON	Cloudpools Subscription Cap 1 YR=CB	\$13	Each	21%	\$11	Other	IS2	
456-112-496	456-112-496	ISILON	CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS2	
456-113-383	456-113-383	ISILON	OneFS Base License PROMO Tier 4=ID	\$6,369	Each	21%	\$5,032	Other	IS2	
456-113-384	456-113-384	ISILON	OneFS Cap License PROMO Tier 4 =CB	\$71	Each	21%	\$56	Other	IS2	
456-113-385	456-113-385	ISILON	SmartConnect Base Lic PROMO Tier 4=ID	\$930	Each	21%	\$735	Other	IS2	
456-113-386	456-113-386	ISILON	SmartConnect Cap Lic PROMO Tier 4 =CB	\$19	Each	21%	\$15	Other	IS2	
456-113-387	456-113-387	ISILON	SmartQuotas Base Lic PROMO Tier 4=ID	\$378	Each	21%	\$299	Other	IS2	
456-113-388	456-113-388	ISILON	SmartQuotas Cap Lic PROMO Tier 4 =CB	\$8	Each	21%	\$6	Other	IS2	
456-114-062	456-114-062	ISILON	CloudPools for Dell EMC Cap License=CB	\$0	Each	21%	\$0	Other	IS2	
456-114-064	456-114-064	ISILON	CloudPools for Dell EMC Base License=ID	\$0	Each	21%	\$0	Other	IS2	
458-001-863	458-001-863	ISILON	OneFS Product	\$0	Each	21%	\$0	Other	IS2	
458-001-864	458-001-864	ISILON	Basic Bundle Tier 3=ID	\$2,385	Each	21%	\$1,884	Other	IS2	
458-001-865	458-001-865	ISILON	Basic Bundle Capacity Tier 3 Per TB=CB	\$38	Each	21%	\$30	Other	IS2	
458-001-866	458-001-866	ISILON	Enterprise Bundle Tier 3=ID	\$2,996	Each	21%	\$2,367	Other	IS2	
458-001-867	458-001-867	ISILON	Enterprise Bundle Capacity T3 Per TB=CB	\$48	Each	21%	\$38	Other	IS2	
458-001-868	458-001-868	ISILON	Enterprise Advanced Bundle Tier 3=ID	\$5,996	Each	21%	\$4,737	Other	IS2	
458-001-869	458-001-869	ISILON	Enterprise Adv Bundle Cap T3 Per TB=CB	\$96	Each	21%	\$76	Other	IS2	
458-001-941	458-001-941	ISILON	SmartPools	\$0	Each	21%	\$0	Other	IS2	
458-001-942	458-001-942	ISILON	SnapshotIQ	\$0	Each	21%	\$0	Other	IS2	
458-001-943	458-001-943	ISILON	SmartConnect	\$0	Each	21%	\$0	Other	IS2	
458-001-944	458-001-944	ISILON	SynIQ	\$0	Each	21%	\$0	Other	IS2	
458-001-945	458-001-945	ISILON	SmartQuotas	\$0	Each	21%	\$0	Other	IS2	
458-001-946	458-001-946	ISILON	SmartDedupe	\$0	Each	21%	\$0	Other	IS2	
458-001-947	458-001-947	ISILON	SmartLock	\$0	Each	21%	\$0	Other	IS2	
458-001-948	458-001-948	ISILON	Basic Bundle Tier 2=ID	\$5,963	Each	21%	\$4,711	Other	IS2	
458-001-949	458-001-949	ISILON	Basic Bundle Capacity Tier 2 Per TB=CB	\$72	Each	21%	\$57	Other	IS2	
458-001-950	458-001-950	ISILON	Enterprise Bundle Tier 2=ID	\$7,489	Each	21%	\$5,916	Other	IS2	
458-001-951	458-001-951	ISILON	Enterprise Bundle Capacity T2 Per TB=CB	\$90	Each	21%	\$71	Other	IS2	
458-001-952	458-001-952	ISILON	Enterprise Advanced Bundle Tier 2=ID	\$14,989	Each	21%	\$11,841	Other	IS2	
458-001-953	458-001-953	ISILON	Enterprise Adv Bundle Cap T2 Per TB=CB	\$180	Each	21%	\$142	Other	IS2	
458-001-954	458-001-954	ISILON	Basic Bundle Tier 1=ID	\$5,963	Each	21%	\$4,711	Other	IS2	
458-001-955	458-001-955	ISILON	Basic Bundle Capacity Tier 1 Per TB=CB	\$72	Each	21%	\$57	Other	IS2	
458-001-956	458-001-956	ISILON	Enterprise Bundle Tier 1=ID	\$7,489	Each	21%	\$5,916	Other	IS2	
458-001-957	458-001-957	ISILON	Enterprise Bundle Capacity T1 Per TB=CB	\$90	Each	21%	\$71	Other	IS2	
458-001-958	458-001-958	ISILON	Enterprise Advanced Bundle Tier 1=ID	\$14,989	Each	21%	\$11,841	Other	IS2	
458-001-959	458-001-959	ISILON	Enterprise Adv Bundle Cap T1 Per TB=CB	\$180	Each	21%	\$142	Other	IS2	
458-001-960	458-001-960	ISILON	Basic Bundle Tier 4=ID	\$1,705	Each	21%	\$1,347	Other	IS2	
458-001-961	458-001-961	ISILON	Basic Bundle Capacity Tier 4 Per TB=CB	\$36	Each	21%	\$28	Other	IS2	
458-001-962	458-001-962	ISILON	Enterprise Bundle Tier 4=ID	\$2,142	Each	21%	\$1,692	Other	IS2	
458-001-963	458-001-963	ISILON	Enterprise Bundle Capacity T4 Per TB=CB	\$45	Each	21%	\$36	Other	IS2	
458-001-964	458-001-964	ISILON	Enterprise Advanced Bundle Tier 4=ID	\$4,287	Each	21%	\$3,387	Other	IS2	
458-001-965	458-001-965	ISILON	Enterprise Adv Bundle Cap T4 Per TB=CB	\$90	Each	21%	\$71	Other	IS2	
458-001-967	458-001-967	ISILON	CloudPools for Third Party	\$0	Each	21%	\$0	Other	IS2	
458-001-968	458-001-968	ISILON	CloudPools for EMC(0.00)	\$0	Each	21%	\$0	Other	IS2	
458-001-969	458-001-969	ISILON	HDFS FOR ONEFS 0.00	\$0	Each	21%	\$0	Other	IS2	
458-001-970	458-001-970	ISILON	SWIFT FOR ONEFS 0.00	\$0	Each	21%	\$0	Other	IS2	
458-001-971	458-001-971	ISILON	STIG HARDENING FOR ONEFS 0.00	\$0	Each	21%	\$0	Other	IS2	
458-002-326	458-002-326	ISILON	OneFS Product PROMO	\$0	Each	21%	\$0	Other	IS2	
458-002-327	458-002-327	ISILON	SmartConnect PROMO	\$0	Each	21%	\$0	Other	IS2	
458-002-328	458-002-328	ISILON	SmartQuotas PROMO	\$0	Each	21%	\$0	Other	IS2	
458-002-667	458-002-667	ISILON	CloudPools for Dell EMC(0.00)	\$0	Each	21%	\$0	Other	IS2	
800-0077	800-0077	ISILON	PWCRD KIT for Gen6 Deep Chassis	\$99	Each	21%	\$78	Other	IS2	



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L		
800-0077-PR	800-0077-PR	ISILON	PWCRD KIT for Gen6 Deep Chassis/PROMO	\$84	Each	21%	\$66	Other	IS2	
800-0078	800-0078	ISILON	PWCRD KIT for Gen6 Normal Chassis	\$99	Each	21%	\$78	Other	IS2	
800-0079	800-0079	ISILON	PWCRD 6,TITAN-HD 15F L6-30P/NORTH AMER	\$994	Each	21%	\$785	Other	IS2	
800-0080	800-0080	ISILON	PWCRD 6,TITAN-HD 15F 56PA332/AU	\$3,645	Each	21%	\$2,880	Other	IS2	
800-0081	800-0081	ISILON	PWCRD 6,TITAN-HD 15F 332P6W/EU	\$1,542	Each	21%	\$1,218	Other	IS2	
800-0082	800-0082	ISILON	PWCRD 6,TITAN-HD 15F 3750DP/UNIV	\$4,906	Each	21%	\$3,876	Other	IS2	
800-0083	800-0083	ISILON	PWCRD 6,TITAN-HD 15F L7-30P/NORTH AMER	\$1,862	Each	21%	\$1,471	Other	IS2	
800-0084	800-0084	ISILON	PWCRD 2,TITAN-HD 3P-DELTA 15F CS-8365C	\$2,350	Each	21%	\$1,857	Other	IS2	
800-0085	800-0085	ISILON	PWCRD 2,TITAN-HD 3P-WYE 15F C530P6S/INTL	\$748	Each	21%	\$591	Other	IS2	
800-0086	800-0086	ISILON	PWCRD 2,TITAN-HD 3P-WYE 15F C530P6S/US	\$1,078	Each	21%	\$852	Other	IS2	
800-0087	800-0087	ISILON	PWCRD 2,TITAN-HD 3P-WYE 15F L22-30P/INTL	\$1,450	Each	21%	\$1,146	Other	IS2	
800-0088	800-0088	ISILON	PWCRD 2,TITAN-HD 3P-WYE 15F FLYLEAD/INTL	\$626	Each	21%	\$495	Other	IS2	
800-0089	800-0089	ISILON	PWCRD 2,TITAN-HD 3P-WYE 15F FLYLEAD/US	\$880	Each	21%	\$695	Other	IS2	
800-0090	800-0090	ISILON	Node Pair Shipping Kit Gen6-EMC	\$208	Each	21%	\$164	Other	IS2	
800-0091	800-0091	ISILON	Node Pair Shipping Kit Gen6	\$208	Each	21%	\$164	Other	IS2	
800-0092	800-0092	ISILON	Node Pair Shipping Kit Gen6 DEEP-EMC	\$256	Each	21%	\$202	Other	IS2	
800-0093	800-0093	ISILON	Node Pair Shipping Kit Gen6 DEEP	\$256	Each	21%	\$202	Other	IS2	
800-0096	800-0096	ISILON	PWRCRD 2,ISI293-C13, 240V INDIA	\$41	Each	21%	\$32	Other	IS2	
800-0098	800-0098	ISILON	PWCRD 2,TITAN-HD 3P-DELTA 15F 9P54U2T US	\$2,050	Each	21%	\$1,620	Other	IS2	
800-0099	800-0099	ISILON	PWCRD 2,TITANHD 3P-DELTA 15F 9P54U2T INT	\$2,350	Each	21%	\$1,857	Other	IS2	
851-0262	851-0262	ISILON	CABLE ETHERNET 10G PASS SFP+ 1M	\$127	Each	21%	\$100	Other	IS2	
851-0263	851-0263	ISILON	CABLE ETHERNET 10G PASS SFP+ 3M	\$151	Each	21%	\$119	Other	IS2	
851-0264	851-0264	ISILON	CABLE ETHERNET 10G PASS SFP+ 5M	\$143	Each	21%	\$113	Other	IS2	
851-0266	851-0266	ISILON	CABLE ETHERNET 10G PASS OM4 LC-LC 10M	\$248	Each	21%	\$196	Other	IS2	
851-0267	851-0267	ISILON	CABLE ETHERNET 10G PASS OM4 LC-LC 30M	\$311	Each	21%	\$246	Other	IS2	
851-0268	851-0268	ISILON	CABLE ETHERNET 10G PASS OM4 LC-LC 50M	\$374	Each	21%	\$295	Other	IS2	
851-0269	851-0269	ISILON	CABLE ETHERNET 10G PASS OM4 LC-LC 100M	\$527	Each	21%	\$416	Other	IS2	
851-0270	851-0270	ISILON	CABLE ETHERNET 10G PASS OM4 LC-LC 150M	\$696	Each	21%	\$550	Other	IS2	
851-0274	851-0274	ISILON	CABLE IB/40GBE MPO TRANSCEIVER 1M	\$263	Each	21%	\$208	Other	IS2	
851-0275	851-0275	ISILON	CABLE IB/40GBE MPO TRANSCEIVER 3M	\$289	Each	21%	\$228	Other	IS2	
851-0276	851-0276	ISILON	CABLE IB/40GBE MPO TRANSCEIVER 5M	\$309	Each	21%	\$244	Other	IS2	
851-0277	851-0277	ISILON	CABLE IB/40GBE PASS OPT MPO TRNSCVR 150M	\$3,702	Each	21%	\$2,925	Other	IS2	
851-0278	851-0278	ISILON	CABLE ETHERNET QSFP+SFP+ BREAKOUT 1M	\$273	Each	21%	\$216	Other	IS2	
851-0279	851-0279	ISILON	CABLE ETHERNET QSFP+SFP+ BREAKOUT 3M	\$369	Each	21%	\$292	Other	IS2	
851-0280	851-0280	ISILON	CABLE ETHERNET QSFP+SFP+ BREAKOUT 5M	\$495	Each	21%	\$391	Other	IS2	
851-0281	851-0281	ISILON	Step Up Transformer	\$14,419	Each	21%	\$11,391	Other	IS2	
851-0285	851-0285	ISILON	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717	Each	21%	\$1,356	Other	IS2	
851-0286	851-0286	ISILON	R-SPR KIT - 8TB HDD GEN6	\$1,531	Each	21%	\$1,209	Other	IS2	
851-0287	851-0287	ISILON	R-SPR KIT - 10TB HDD GEN6	\$1,942	Each	21%	\$1,534	Other	IS2	
851-0288	851-0288	ISILON	R-SPR KIT - 2TB HDD GEN6	\$490	Each	21%	\$387	Other	IS2	
851-0289	851-0289	ISILON	R-SPR KIT - 4TB HDD GEN6	\$627	Each	21%	\$495	Other	IS2	
851-0290	851-0290	ISILON	R-SPR KIT - 600GB HDD GEN6	\$496	Each	21%	\$392	Other	IS2	
851-0291	851-0291	ISILON	R-SPR KIT - 1.2TB HDD GEN6	\$705	Each	21%	\$557	Other	IS2	
851-0292	851-0292	ISILON	R-SPR KIT - 1.6TB SSD GEN6	\$4,592	Each	21%	\$3,628	Other	IS2	
851-0293	851-0293	ISILON	R-SPR KIT - 3.2TB SSD GEN6	\$8,629	Each	21%	\$6,817	Other	IS2	
851-0294	851-0294	ISILON	R-SPR KIT - 15.4TB SSD GEN6	\$35,709	Each	21%	\$28,210	Other	IS2	
851-0296	851-0296	ISILON	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$185	Each	21%	\$146	Other	IS2	
851-0297	851-0297	ISILON	RACK ASSY TITAN-HD 42U 2PDU SINGLE PHASE	\$23,318	Each	21%	\$18,421	Other	IS2	
851-0298	851-0298	ISILON	RACK ASSY TITAN-HD 42U 2PDU 3PHASE DELTA	\$23,421	Each	21%	\$18,503	Other	IS2	
851-0299	851-0299	ISILON	RACK ASSY TITAN-HD 42U 2PDU 3PHASE WYE	\$28,317	Each	21%	\$22,370	Other	IS2	
851-0302	851-0302	ISILON	R-SPR KIT - 8TB SED HDD GEN6	\$2,067	Each	21%	\$1,633	Other	IS2	
851-0303	851-0303	ISILON	R-SPR KIT - 10TB SED HDD GEN6	\$2,622	Each	21%	\$2,071	Other	IS2	
851-0304	851-0304	ISILON	R-SPR KIT - 2TB SED HDD GEN6	\$662	Each	21%	\$523	Other	IS2	
851-0305	851-0305	ISILON	R-SPR KIT - 4TB SED HDD GEN6	\$847	Each	21%	\$669	Other	IS2	
851-0306	851-0306	ISILON	R-SPR KIT - 600GB SED HDD GEN6	\$670	Each	21%	\$529	Other	IS2	
851-0307	851-0307	ISILON	R-SPR KIT - 1.2TB SED HDD GEN6	\$952	Each	21%	\$752	Other	IS2	
851-0308	851-0308	ISILON	R-SPR KIT - 1.6TB SED SSD GEN6	\$5,230	Each	21%	\$4,132	Other	IS2	
851-0309	851-0309	ISILON	R-SPR KIT - 3.2TB SED SSD GEN6	\$9,820	Each	21%	\$7,758	Other	IS2	
851-0310	851-0310	ISILON	CABLE KIT 10GE Q1772 A2000 PRE-RACK	\$7,351	Each	21%	\$5,807	Other	IS2	
851-0314	851-0314	ISILON	R-SPR KIT - 7.7TB SSD GEN6	\$16,900	Each	21%	\$13,351	Other	IS2	
851-0315	851-0315	ISILON	R-SPR KIT - 3.8TB SSD GEN6	\$9,300	Each	21%	\$7,347	Other	IS2	
851-0319	851-0319	ISILON	R-SPR KIT - 15.4T SED SSD GEN 6	\$35,370	Each	21%	\$27,942	Other	IS2	
851-0320	851-0320	ISILON	CABLE QSFP28 100Gb Pass Copper DAC 1M	\$300	Each	21%	\$237	Other	IS2	
851-0321	851-0321	ISILON	CABLE QSFP28 100Gb Pass Copper DAC 3M	\$300	Each	21%	\$237	Other	IS2	
851-0322	851-0322	ISILON	CABLE QSFP28 100Gb Pass Copper DAC 5M	\$450	Each	21%	\$356	Other	IS2	
851-0323	851-0323	ISILON	CABLE QSFP28 100Gb Active Optical 3M	\$1,200	Each	21%	\$948	Other	IS2	
851-0324	851-0324	ISILON	CABLE QSFP28 100Gb Active Optical 7M	\$1,200	Each	21%	\$948	Other	IS2	
851-0325	851-0325	ISILON	CABLE QSFP28 100Gb Active Optical 10M	\$1,300	Each	21%	\$1,027	Other	IS2	
851-0326	851-0326	ISILON	CABLE QSFP28 100Gb Active Optical 30M	\$1,550	Each	21%	\$1,225	Other	IS2	
851-0327	851-0327	ISILON	R-SPR KIT - 15.4TB SED SSD GEN6	\$40,630	Each	21%	\$32,098	Other	IS2	
851-0328	851-0328	ISILON	R-SPR KIT - 3.8TB SED SSD GEN6	\$10,580	Each	21%	\$8,358	Other	IS2	
851-0329	851-0329	ISILON	R-SPR KIT - 7.7TB SED SSD GEN6	\$19,230	Each	21%	\$15,192	Other	IS2	
851-0330	851-0330	ISILON	MLNX Chassis Switch Tray Support Kit	\$750	Each	21%	\$593	Other	IS2	
851-0331	851-0331	ISILON	QSA QSFP-SFP Adapter - Qty 2	\$310	Each	21%	\$245	Other	IS2	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	
851-0332	851-0332	ISILON	R-SPR KIT - 12TB HDD GEN6	\$2,400	Each	21%	\$1,896	Other	IS2
851-0333	851-0333	ISILON	R-SPR KIT - 12TB SED HDD GEN6	\$3,240	Each	21%	\$2,560	Other	IS2
851-0341	851-0341	ISILON	Transceiver/Optic/SFP+/SR/25Gbe/Oty 2	\$1,595	Each	21%	\$1,260	Other	IS2
851-0342	851-0342	ISILON	TITAN D 40U 4 PDU SINGLE PHASE W/DOOR	\$22,250	Each	21%	\$17,578	Other	IS2
851-0343	851-0343	ISILON	TITAN D 40U 4 PDU 3PH DELTA W/DOOR	\$25,500	Each	21%	\$20,145	Other	IS2
851-0344	851-0344	ISILON	TITAN D 40U 4 PDU 3PH WYE W/DOOR	\$25,250	Each	21%	\$19,948	Other	IS2
851-0345	851-0345	ISILON	FLD UPGRD KIT A200/A2000 MEMORY 3X16GB	\$2,070	Each	21%	\$1,635	Other	IS2
851-0361	851-0361	ISILON	R-SPR KIT - 16TB HDD GEN6	\$2,743	Each	21%	\$2,167	Other	IS2
CN-TB-UDS	CN-TB-UDS	ISILON	CN Srv for UDS /TB license/TRK	\$0	Each	21%	\$0	Other	IS2
IA2000-10T-400G	IA2000-10T-400G	ISILON	A2000-2.2GHZ/2C/16G+20x10TB SAT/400GB	\$34,627	Each	21%	\$27,355	Other	IS2
IA2000-10T-400G-2	IA2000-10T-400G-2	ISILON	A2000-2.2GHZ/2C/16G+20x10TB SAT/400G/277	\$34,627	Each	21%	\$27,355	Other	IS2
IA2000-10T-400G6	IA2000-10T-400G6	ISILON	A2000-2.2GHZ/2C/64G+20x10TB SAT/400GB	\$35,882	Each	21%	\$28,347	Other	IS2
IA2000-10T-400G-VS	IA2000-10T-400G-VS	ISILON	A2000-10TB SAT/400GB/VS PROMO	\$27,005	Each	21%	\$21,334	Other	IS2
IA2000-10T-400-VS6	IA2000-10T-400-VS6	ISILON	A2000-10TB SAT/64G/400GB/VS PROMO	\$27,988	Each	21%	\$22,111	Other	IS2
IA2000-12T-800G	IA2000-12T-800G	ISILON	A2000-2.2GHZ/2C/16G+20x12TB SAT/800GB	\$43,300	Each	21%	\$34,207	Other	IS2
IA2000-12T-800G-2	IA2000-12T-800G-2	ISILON	A2000-2.2GHZ/2C/16G+20x12TB SAT/800G/277	\$43,300	Each	21%	\$34,207	Other	IS2
IA2000-12T-800G6	IA2000-12T-800G6	ISILON	A2000-2.2GHZ/2C/64G+20x12TB SAT/800GB	\$44,555	Each	21%	\$35,198	Other	IS2
IA2000-12T-800G-VS	IA2000-12T-800G-VS	ISILON	A2000-12TB SAT/800GB/VS PROMO	\$33,770	Each	21%	\$26,678	Other	IS2
IA2000-12T-800-VS6	IA2000-12T-800-VS6	ISILON	A2000-12TB SAT/64G/800GB/VS PROMO	\$34,753	Each	21%	\$27,455	Other	IS2
IA2000-E-10T-400G	IA2000-E-10T-400G	ISILON	A2000-2.2GHZ/2C/16G+SED/20x10T SAT/400GB	\$46,746	Each	21%	\$36,929	Other	IS2
IA2000-E-10T-400G6	IA2000-E-10T-400G6	ISILON	A2000-2.2GHZ/2C/64G+SED/20x10T SAT/400GB	\$48,441	Each	21%	\$38,268	Other	IS2
IA2000-E-12T-800G	IA2000-E-12T-800G	ISILON	A2000-2.2GHZ/2C/16G+SED/20x12T SAT/800GB	\$58,500	Each	21%	\$46,215	Other	IS2
IA2000-E-12T-800G6	IA2000-E-12T-800G6	ISILON	A2000-2.2GHZ/2C/64G+SED/20x12T SAT/800GB	\$60,150	Each	21%	\$47,519	Other	IS2
IA200-12T-800G	IA200-12T-800G	ISILON	A200-2.2GHZ/2C/16G+15x12TB SAT/800GB	\$40,500	Each	21%	\$31,995	Other	IS2
IA200-12T-800G-2	IA200-12T-800G-2	ISILON	A200-2.2GHZ/2C/16G+15x12TB SAT/800GB/277	\$40,500	Each	21%	\$31,995	Other	IS2
IA200-12T-800G6	IA200-12T-800G6	ISILON	A200-2.2GHZ/2C/64G+15x12TB SAT/800GB	\$41,755	Each	21%	\$32,986	Other	IS2
IA200-2T-400G	IA200-2T-400G	ISILON	A200-2.2GHZ/2C/16G+15x2TB SAT/400GB	\$15,320	Each	21%	\$12,103	Other	IS2
IA200-2T-400G-2	IA200-2T-400G-2	ISILON	A200-2.2GHZ/2C/16G+15x2TB SAT/400GB/277	\$15,320	Each	21%	\$12,103	Other	IS2
IA200-2T-400G6	IA200-2T-400G6	ISILON	A200-2.2GHZ/2C/64G+15x2TB SAT/400GB	\$16,575	Each	21%	\$13,094	Other	IS2
IA200-4T-400G	IA200-4T-400G	ISILON	A200-2.2GHZ/2C/16G+15x4TB SAT/400GB	\$18,619	Each	21%	\$14,709	Other	IS2
IA200-4T-400G-2	IA200-4T-400G-2	ISILON	A200-2.2GHZ/2C/16G+15x4TB SAT/400GB/277	\$18,619	Each	21%	\$14,709	Other	IS2
IA200-4T-400G6	IA200-4T-400G6	ISILON	A200-2.2GHZ/2C/64G+15x4TB SAT/400GB	\$19,874	Each	21%	\$15,700	Other	IS2
IA200-8T-400G	IA200-8T-400G	ISILON	A200-2.2GHZ/2C/16G+15x8TB SAT/400GB	\$26,315	Each	21%	\$20,789	Other	IS2
IA200-8T-400G-2	IA200-8T-400G-2	ISILON	A200-2.2GHZ/2C/16G+15x8TB SAT/400GB/277	\$26,315	Each	21%	\$20,789	Other	IS2
IA200-8T-400G6	IA200-8T-400G6	ISILON	A200-2.2GHZ/2C/64G+15x8TB SAT/400GB	\$27,570	Each	21%	\$21,780	Other	IS2
IA200-E-12T-800G	IA200-E-12T-800G	ISILON	A200-2.2GHZ/2C/16G+SED/15x12TB SAT/800GB	\$54,700	Each	21%	\$43,213	Other	IS2
IA200-E-12T-800G6	IA200-E-12T-800G6	ISILON	A200-2.2GHZ/2C/64G+SED/15x12TB SAT/800GB	\$56,370	Each	21%	\$44,532	Other	IS2
IA200-E-2T-400G	IA200-E-2T-400G	ISILON	A200-2.2GHZ/2C/16G+SED/15x2TB SAT/400GB	\$20,682	Each	21%	\$16,339	Other	IS2
IA200-E-2T-400G6	IA200-E-2T-400G6	ISILON	A200-2.2GHZ/2C/64G+SED/15x2TB SAT/400GB	\$22,377	Each	21%	\$17,678	Other	IS2
IA200-E-4T-400G	IA200-E-4T-400G	ISILON	A200-2.2GHZ/2C/16G+SED/15x4TB SAT/400GB	\$25,135	Each	21%	\$19,857	Other	IS2
IA200-E-4T-400G6	IA200-E-4T-400G6	ISILON	A200-2.2GHZ/2C/64G+SED/15x4TB SAT/400GB	\$26,830	Each	21%	\$21,196	Other	IS2
IA200-E-8T-400G	IA200-E-8T-400G	ISILON	A200-2.2GHZ/2C/16G+SED/15x8TB SAT/400GB	\$35,525	Each	21%	\$28,065	Other	IS2
IA200-E-8T-400G6	IA200-E-8T-400G6	ISILON	A200-2.2GHZ/2C/64G+SED/15x8TB SAT/400GB	\$37,220	Each	21%	\$29,404	Other	IS2
IBEIO-10GBE	IBEIO-10GBE	ISILON	2X10GBE SFP+ BACK END W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS2
IBEIO-10GBE-PR	IBEIO-10GBE-PR	ISILON	2X10GBE SFP+BACK END/PROMO W/O OPTICS	\$593	Each	21%	\$468	Other	IS2
IBEIO-40GBE	IBEIO-40GBE	ISILON	2X40GBE QSFP+ BACK END W/O OPTICS	\$977	Each	21%	\$772	Other	IS2
IBEIO-40GBE-COM-F	IBEIO-40GBE-COM-F	ISILON	2x40GbE Compression B/E F80 W/O OPTICS	\$7,630	Each	21%	\$6,028	Other	IS2
IBEIO-40GBE-F	IBEIO-40GBE-F	ISILON	2X40GBE QSFP+ BACK END F800 W/O OPTICS	\$997	Each	21%	\$788	Other	IS2
IBEIO-IB-40GBE	IBEIO-IB-40GBE	ISILON	Infiniband NIC - 40Gb Mig W/O OPTICS	\$3,346	Each	21%	\$2,643	Other	IS2
IBEIO-IB40GE-F	IBEIO-IB40GE-F	ISILON	Infiniband NIC-40GbE Mig F800 W/O OPTICS	\$3,415	Each	21%	\$2,698	Other	IS2
IBEIO-IBQDR	IBEIO-IBQDR	ISILON	Infiniband NIC - 10Gb Mig W/O OPTICS	\$1,620	Each	21%	\$1,280	Other	IS2
IBEIO-IBQDR-PR	IBEIO-IBQDR-PR	ISILON	IB NIC - 10GbE Mig/PROMO W/O OPTICS	\$1,263	Each	21%	\$998	Other	IS2
ICH-DEEP	ICH-DEEP	ISILON	Base Chassis - Deep	\$5,850	Each	21%	\$4,622	Other	IS2
ICH-DEEP-277V	ICH-DEEP-277V	ISILON	Base Chassis - Deep-277V	\$4,266	Each	21%	\$3,370	Other	IS2
ICH-DEEP-EMC	ICH-DEEP-EMC	ISILON	Base Chassis - Deep	\$5,872	Each	21%	\$4,639	Other	IS2
ICH-DEEP-PR	ICH-DEEP-PR	ISILON	Base Chassis - Deep/PROMO	\$3,327	Each	21%	\$2,628	Other	IS2
ICH-DEEP-RACK	ICH-DEEP-RACK	ISILON	Base Chassis - Deep - Pre-Racked	\$5,738	Each	21%	\$4,533	Other	IS2
ICH-NORM	ICH-NORM	ISILON	Base Chassis - Normal	\$5,608	Each	21%	\$4,430	Other	IS2
ICH-NORM-277V	ICH-NORM-277V	ISILON	Base Chassis - Normal -277V	\$4,162	Each	21%	\$3,304	Other	IS2
ICH-NORM-EMC	ICH-NORM-EMC	ISILON	Base Chassis - Normal	\$5,630	Each	21%	\$4,448	Other	IS2
ICH-NORM-EMC-F	ICH-NORM-EMC-F	ISILON	Base Chassis - Normal EMC - F800/F810	\$5,431	Each	21%	\$4,230	Other	IS2
ICH-NORM-F800	ICH-NORM-F800	ISILON	Base Chassis - Normal - F800/F810	\$5,410	Each	21%	\$4,274	Other	IS2
IF800-1.6T	IF800-1.6T	ISILON	F800-2.6GHZ/16C/256G+15x1.6TB SSD	\$86,772	Each	21%	\$68,550	Other	IS2
IF800-1.6T-PR	IF800-1.6T-PR	ISILON	F800-2.6GHZ/16C/256G+15x1.6TB SSD-PROMO	\$65,053	Each	21%	\$51,392	Other	IS2
IF800-15.4T	IF800-15.4T	ISILON	F800-2.6GHZ/16C/256G+15x15.4TB SSD	\$517,751	Each	21%	\$409,023	Other	IS2
IF800-15.4T-PR	IF800-15.4T-PR	ISILON	F800-2.6GHZ/16C/256G+15x15.4TB SSD-PROMO	\$390,785	Each	21%	\$308,720	Other	IS2
IF800-3.2T	IF800-3.2T	ISILON	F800-2.6GHZ/16C/256G+15x3.2TB SSD	\$154,882	Each	21%	\$122,357	Other	IS2
IF800-3.2T-PR	IF800-3.2T-PR	ISILON	F800-2.6GHZ/16C/256G+15x3.2TB SSD-PROMO	\$118,239	Each	21%	\$93,409	Other	IS2
IF800-3.8T	IF800-3.8T	ISILON	F800-2.6GHZ/16C/256G+15x3.8TB SSD	\$154,882	Each	21%	\$122,357	Other	IS2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
IF800-7.7T	IF800-7.7T	ISILON	F800-2.6GHZ/16C/256G+15X7.7TB SSD	\$281,000	Each	21%	\$221,990	Other	IS2
IF800-E-1.6T	IF800-E-1.6T	ISILON	F800-2.6GHZ/16C/256G+SED/15x1.6T SSD	\$98,711	Each	21%	\$77,982	Other	IS2
IF800-E-15.4T	IF800-E-15.4T	ISILON	F800-2.6GHZ/16C/256G+SED/15x15.4TB SSD	\$589,000	Each	21%	\$465,310	Other	IS2
IF800-E-3.2T	IF800-E-3.2T	ISILON	F800-2.6GHZ/16C/256G+SED/15x3.2TB SSD	\$176,200	Each	21%	\$139,198	Other	IS2
IF800-E-3.8T	IF800-E-3.8T	ISILON	F800-2.6GHZ/16C/256G+SED/15x3.8TB SSD	\$176,200	Each	21%	\$139,198	Other	IS2
IF800-E-7.7T	IF800-E-7.7T	ISILON	F800-2.6GHZ/16C/256G+SED/15x7.7TB SSD	\$319,670	Each	21%	\$252,539	Other	IS2
IF810-15.4T	IF810-15.4T	ISILON	F810-2.6GHZ/16C/256G+15X15.4TB SSD	\$698,970	Each	21%	\$552,186	Other	IS2
IF810-3.8T	IF810-3.8T	ISILON	F810-2.6GHZ/16C/256G+15X3.8TB SSD	\$209,100	Each	21%	\$165,189	Other	IS2
IF810-7.7T	IF810-7.7T	ISILON	F810-2.6GHZ/16C/256G+15X7.7TB SSD	\$379,350	Each	21%	\$299,687	Other	IS2
IF810-E-15.4T	IF810-E-15.4T	ISILON	F810-2.6GHZ/16C/256G+SED/15X15.4TB SSD	\$795,150	Each	21%	\$628,169	Other	IS2
IF810-E-3.8T	IF810-E-3.8T	ISILON	F810-2.6GHZ/16C/256G+SED/15x3.8TB SSD	\$237,880	Each	21%	\$187,925	Other	IS2
IF810-E-7.7T	IF810-E-7.7T	ISILON	F810-2.6GHZ/16C/256G+SED/15x7.7TB SSD	\$431,560	Each	21%	\$340,932	Other	IS2
IFEIO-10GBE	IFEIO-10GBE	ISILON	2X10GBE SFP+ W/O OPTICS	\$1,010	Each	21%	\$798	Other	IS2
IFEIO-10GBE-B	IFEIO-10GBE-B	ISILON	2x10GbE (SFP+) L/M W/O OPTICS	\$0	Each	21%	\$0	Other	IS2
IFEIO-10GBE-B-PR	IFEIO-10GBE-B-PR	ISILON	2x10GbE (SFP+) L/M/PROMO W/O OPTICS	\$174	Each	21%	\$137	Other	IS2
IFEIO-10GBE-F	IFEIO-10GBE-F	ISILON	2X10GBE SFP+ - F800/F810 W/O OPTICS	\$974	Each	21%	\$769	Other	IS2
IFEIO-10GBE-FC	IFEIO-10GBE-FC	ISILON	2X10GbE + 2X8G FC W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS2
IFEIO-10GBE-PR	IFEIO-10GBE-PR	ISILON	2X10GBE SFP+BACK END/PROMO W/O OPTICS	\$816	Each	21%	\$645	Other	IS2
IFEIO-10G-FC-F	IFEIO-10G-FC-F	ISILON	2X10GbE + 2X8G FC - F800/F810 W/ OPTICS	\$4,670	Each	21%	\$3,689	Other	IS2
IFEIO-25GBE	IFEIO-25GBE	ISILON	2x25GbE (SFP28) W/O OPTICS	\$891	Each	21%	\$704	Other	IS2
IFEIO-25GBE-F	IFEIO-25GBE-F	ISILON	2x25GbE (SFP28) F800/F810 W/O OPTICS	\$933	Each	21%	\$737	Other	IS2
IFEIO-25GBE-P	IFEIO-25GBE-P	ISILON	2x25GbE (SFP28) PROMO W/O OPTICS	\$820	Each	21%	\$648	Other	IS2
IFEIO-40GBE	IFEIO-40GBE	ISILON	2X40GBE QSFP+ W/O OPTICS	\$1,023	Each	21%	\$808	Other	IS2
IFEIO-40GBE-F	IFEIO-40GBE-F	ISILON	2X40GBE QSFP+ - F800/F810 W/O OPTICS	\$1,044	Each	21%	\$825	Other	IS2
IFILL-NODE-DEEP	IFILL-NODE-DEEP	ISILON	Node Filler with Deep Sleds	\$1,487	Each	21%	\$1,175	Other	IS2
IFILL-NODE-NORM	IFILL-NODE-NORM	ISILON	Node Filler with Normal Sleds	\$1,322	Each	21%	\$1,044	Other	IS2
IG6-ACCLABEL	IG6-ACCLABEL	ISILON	ISD Gen 6 Accessory Label for DSA	\$0	Each	21%	\$0	Other	IS2
IG6-LOOSENODES	IG6-LOOSENODES	ISILON	Loose Nodes Virtual BASE	\$0	Each	21%	\$0	Other	IS2
IG6-SPARESBASE	IG6-SPARESBASE	ISILON	Spares Virtual BASE	\$0	Each	21%	\$0	Other	IS2
IG6-UPGRADEBASE	IG6-UPGRADEBASE	ISILON	Upgrade Virtual BASE	\$0	Each	21%	\$0	Other	IS2
IH400-12T-1.6T	IH400-12T-1.6T	ISILON	H400-2.2GHZ/4C/64G+15x12TB SAT/1.6TB	\$32,500	Each	21%	\$25,675	Other	IS2
IH400-12T-1.6T-2	IH400-12T-1.6T-2	ISILON	H400-2.2GHZ/4C/32G+15x12TB SAT/1.6TB/277	\$32,500	Each	21%	\$25,675	Other	IS2
IH400-12T-3.2T	IH400-12T-3.2T	ISILON	H400-2.2GHZ/4C/64G+15x12TB SAT/3.2TB	\$37,400	Each	21%	\$29,546	Other	IS2
IH400-12T-3.2T-2	IH400-12T-3.2T-2	ISILON	H400-2.2GHZ/4C/32G+15x12TB SAT/3.2TB/277	\$37,400	Each	21%	\$29,546	Other	IS2
IH400-12T-800G	IH400-12T-800G	ISILON	H400-2.2GHZ/4C/64G+15x12TB SAT/800GB	\$30,300	Each	21%	\$23,937	Other	IS2
IH400-12T-800G-2	IH400-12T-800G-2	ISILON	H400-2.2GHZ/4C/32G+15x12TB SAT/800GB/277	\$30,300	Each	21%	\$23,937	Other	IS2
IH400-16T-3.2T	IH400-16T-3.2T	ISILON	H400-2.2GHZ/4C/64G+15x16TB SAT/3.2TB	\$43,938	Each	21%	\$34,711	Other	IS2
IH400-2T-1.6T	IH400-2T-1.6T	ISILON	H400-2.2GHZ/4C/64G+15x2TB SAT/1.6TB	\$20,604	Each	21%	\$16,277	Other	IS2

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
IH400-2T-1.6T-2	IH400-2T-1.6T-2	ISILON	H400-2.2GHZ/4C/32G+15x2TB SAT/1.6TB/277	\$20,604	Each	21%	\$16,277	Other	IS2
IH400-2T-3.2T	IH400-2T-3.2T	ISILON	H400-2.2GHZ/4C/64G+15x2TB SAT/3.2TB	\$24,638	Each	21%	\$19,464	Other	IS2
IH400-2T-3.2T-2	IH400-2T-3.2T-2	ISILON	H400-2.2GHZ/4C/32G+15x2TB SAT/3.2TB/277	\$24,638	Each	21%	\$19,464	Other	IS2
IH400-2T-800G	IH400-2T-800G	ISILON	H400-2.2GHZ/4C/64G+15x2TB SAT/800GB	\$18,587	Each	21%	\$14,684	Other	IS2
IH400-2T-800G-2	IH400-2T-800G-2	ISILON	H400-2.2GHZ/4C/32G+15x2TB SAT/800GB/277	\$18,587	Each	21%	\$14,684	Other	IS2
IH400-4T-1.6T	IH400-4T-1.6T	ISILON	H400-2.2GHZ/4C/64G+15x4TB SAT/1.6TB	\$22,919	Each	21%	\$18,106	Other	IS2
IH400-4T-1.6T-2	IH400-4T-1.6T-2	ISILON	H400-2.2GHZ/4C/32G+15x4TB SAT/1.6TB/277	\$22,919	Each	21%	\$18,106	Other	IS2
IH400-4T-3.2T	IH400-4T-3.2T	ISILON	H400-2.2GHZ/4C/64G+15x4TB SAT/3.2TB	\$26,953	Each	21%	\$21,293	Other	IS2
IH400-4T-3.2T-2	IH400-4T-3.2T-2	ISILON	H400-2.2GHZ/4C/32G+15x4TB SAT/3.2TB/277	\$26,953	Each	21%	\$21,293	Other	IS2
IH400-4T-800G	IH400-4T-800G	ISILON	H400-2.2GHZ/4C/64G+15x4TB SAT/800GB	\$20,902	Each	21%	\$16,513	Other	IS2
IH400-4T-800G-2	IH400-4T-800G-2	ISILON	H400-2.2GHZ/4C/32G+15x4TB SAT/800GB/277	\$20,902	Each	21%	\$16,513	Other	IS2
IH400-8T-1.6T	IH400-8T-1.6T	ISILON	H400-2.2GHZ/4C/64G+15x8TB SAT/1.6TB	\$26,860	Each	21%	\$21,219	Other	IS2
IH400-8T-1.6T-2	IH400-8T-1.6T-2	ISILON	H400-2.2GHZ/4C/32G+15x8TB SAT/1.6TB/277	\$31,599	Each	21%	\$24,963	Other	IS2
IH400-8T-3.2T	IH400-8T-3.2T	ISILON	H400-2.2GHZ/4C/64G+15x8TB SAT/3.2TB	\$30,290	Each	21%	\$23,929	Other	IS2
IH400-8T-3.2T-2	IH400-8T-3.2T-2	ISILON	H400-2.2GHZ/4C/32G+15x8TB SAT/3.2TB/277	\$35,633	Each	21%	\$28,150	Other	IS2
IH400-8T-800G	IH400-8T-800G	ISILON	H400-2.2GHZ/4C/64G+15x8TB SAT/800GB	\$25,150	Each	21%	\$19,869	Other	IS2
IH400-8T-800G-2	IH400-8T-800G-2	ISILON	H400-2.2GHZ/4C/32G+15x8TB SAT/800GB/277	\$29,582	Each	21%	\$23,370	Other	IS2
IH400-E-12T-1.6T	IH400-E-12T-1.6T	ISILON	H400-2.2GHZ/4C/64G+SED/15x12TB SAT/1.6TB	\$43,900	Each	21%	\$34,681	Other	IS2
IH400-E-12T-3.2T	IH400-E-12T-3.2T	ISILON	H400-2.2GHZ/4C/64G+SED/15x12TB SAT/3.2TB	\$50,500	Each	21%	\$39,895	Other	IS2
IH400-E-12T-800G	IH400-E-12T-800G	ISILON	H400-2.2GHZ/4C/64G+SED/15x12TB SAT/800GB	\$41,000	Each	21%	\$32,390	Other	IS2
IH400-E-2T-1.6T	IH400-E-2T-1.6T	ISILON	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/1.6TB	\$27,815	Each	21%	\$21,974	Other	IS2
IH400-E-2T-3.2T	IH400-E-2T-3.2T	ISILON	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/3.2TB	\$33,261	Each	21%	\$26,276	Other	IS2
IH400-E-2T-800G	IH400-E-2T-800G	ISILON	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/800GB	\$25,092	Each	21%	\$19,823	Other	IS2
IH400-E-4T-1.6T	IH400-E-4T-1.6T	ISILON	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/1.6TB	\$30,941	Each	21%	\$24,443	Other	IS2
IH400-E-4T-3.2T	IH400-E-4T-3.2T	ISILON	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/3.2TB	\$36,387	Each	21%	\$28,746	Other	IS2
IH400-E-4T-800G	IH400-E-4T-800G	ISILON	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/800GB	\$28,218	Each	21%	\$22,292	Other	IS2
IH400-E-8T-1.6T	IH400-E-8T-1.6T	ISILON	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/1.6TB	\$42,658	Each	21%	\$33,700	Other	IS2
IH400-E-8T-3.2T	IH400-E-8T-3.2T	ISILON	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/3.2TB	\$48,104	Each	21%	\$38,002	Other	IS2
IH400-E-8T-800G	IH400-E-8T-800G	ISILON	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/800GB	\$39,935	Each	21%	\$31,549	Other	IS2
IH500-10T-1.6T	IH500-10T-1.6T	ISILON	H500-2.2GHZ/10C/128G+15x10TB SAT/1.6TB	\$45,155	Each	21%	\$35,672	Other	IS2
IH500-10T-3.2T	IH500-10T-3.2T	ISILON	H500-2.2GHZ/10C/128G+15x10TB SAT/3.2TB	\$49,800	Each	21%	\$39,342	Other	IS2
IH500-12T-1.6T	IH500-12T-1.6T	ISILON	H500-2.2GHZ/10C/128G+15x12TB SAT/1.6TB	\$51,500	Each	21%	\$40,685	Other	IS2
IH500-12T-3.2T	IH500-12T-3.2T	ISILON	H500-2.2GHZ/10C/128G+15x12TB SAT/3.2TB	\$57,800	Each	21%	\$45,662	Other	IS2
IH500-16T-3.2T	IH500-16T-3.2T	ISILON	H500-2.2GHZ/10C/128G+15x16TB SAT/3.2TB	\$67,973	Each	21%	\$53,699	Other	IS2
IH500-2T-1.6T	IH500-2T-1.6T	ISILON	H500-2.2GHZ/10C/128G+15x2TB SAT/1.6TB	\$28,268	Each	21%	\$22,332	Other	IS2
IH500-2T-3.2T	IH500-2T-3.2T	ISILON	H500-2.2GHZ/10C/128G+15x2TB SAT/3.2TB	\$32,302	Each	21%	\$25,519	Other	IS2
IH500-4T-1.6T	IH500-4T-1.6T	ISILON	H500-2.2GHZ/10C/128G+15x4TB SAT/1.6TB	\$30,583	Each	21%	\$24,161	Other	IS2
IH500-4T-3.2T	IH500-4T-3.2T	ISILON	H500-2.2GHZ/10C/128G+15x4TB SAT/3.2TB	\$34,618	Each	21%	\$27,348	Other	IS2

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
IH500-8T-1.6T	IH500-8T-1.6T	ISILON	H500-2.2GHZ/10C/128G+15x8TB SAT/1.6TB	\$39,263	Each	21%	\$31,018	Other	IS2
IH500-8T-3.2T	IH500-8T-3.2T	ISILON	H500-2.2GHZ/10C/128G+15x8TB SAT/3.2TB	\$43,297	Each	21%	\$34,205	Other	IS2
IH500-E-12T-1.6T	IH500-E-12T-1.6T	ISILON	H500-2.2GHZ/10C/128G+SED/15x12T SAT/1.6T	\$69,600	Each	21%	\$54,984	Other	IS2
IH500-E-12T-3.2T	IH500-E-12T-3.2T	ISILON	H500-2.2GHZ/10C/128G+SED/15x12T SAT/3.2T	\$78,100	Each	21%	\$61,699	Other	IS2
IH500-E-2T-1.6T	IH500-E-2T-1.6T	ISILON	H500-2.2GHZ/10C/128G+SED/15x2T SAT/1.6TB	\$38,162	Each	21%	\$30,148	Other	IS2
IH500-E-2T-3.2T	IH500-E-2T-3.2T	ISILON	H500-2.2GHZ/10C/128G+SED/15x2T SAT/3.2TB	\$43,608	Each	21%	\$34,450	Other	IS2
IH500-E-4T-1.6T	IH500-E-4T-1.6T	ISILON	H500-2.2GHZ/10C/128G+SED/15x4T SAT/1.6TB	\$41,287	Each	21%	\$32,617	Other	IS2
IH500-E-4T-3.2T	IH500-E-4T-3.2T	ISILON	H500-2.2GHZ/10C/128G+SED/15x4T SAT/3.2TB	\$46,734	Each	21%	\$36,920	Other	IS2
IH500-E-8T-1.6T	IH500-E-8T-1.6T	ISILON	H500-2.2GHZ/10C/128G+SED/15x8T SAT/1.6TB	\$53,005	Each	21%	\$41,874	Other	IS2
IH500-E-8T-3.2T	IH500-E-8T-3.2T	ISILON	H500-2.2GHZ/10C/128G+SED/15x8T SAT/3.2TB	\$58,451	Each	21%	\$46,176	Other	IS2
IH5600-10T-3.2T	IH5600-10T-3.2T	ISILON	H5600-2.4GHZ/14C/256G+20x10T SAT/3.2TB	\$107,300	Each	21%	\$84,767	Other	IS2
IH5600-12T-3.2T	IH5600-12T-3.2T	ISILON	H5600-2.4GHZ/14C/256G+20x12T SAT/3.2TB	\$106,000	Each	21%	\$83,740	Other	IS2
IH5600-16T-3.2T	IH5600-16T-3.2T	ISILON	H5600-2.4GHZ/14C/256G+20x16T SAT/3.2TB	\$128,886	Each	21%	\$101,820	Other	IS2
IH5600-E-10T-3.2T	IH5600-E-10T-3.2T	ISILON	H5600-2.4GHZ/256G+SED/20x10T SAS/3.2TB	\$144,855	Each	21%	\$114,435	Other	IS2
IH5600-E-12T-3.2T	IH5600-E-12T-3.2T	ISILON	H5600-2.4GHZ/256G+SED/20x12T SAS/3.2TB	\$143,100	Each	21%	\$113,049	Other	IS2
IH600-1.2T-1.6T	IH600-1.2T-1.6T	ISILON	H600-2.4GHZ/14C/256G+30x1.2TB SAS/1.6TB	\$49,099	Each	21%	\$38,788	Other	IS2
IH600-1.2T-3.2T	IH600-1.2T-3.2T	ISILON	H600-2.4GHZ/14C/256G+30x1.2TB SAS/3.2TB	\$53,134	Each	21%	\$41,976	Other	IS2
IH600-600G-1.6T	IH600-600G-1.6T	ISILON	H600-2.4GHZ/14C/256G+30x600GB SAS/1.6TB	\$42,647	Each	21%	\$33,691	Other	IS2
IH600-600G-3.2T	IH600-600G-3.2T	ISILON	H600-2.4GHZ/14C/256G+30x600GB SAS/3.2TB	\$46,681	Each	21%	\$36,878	Other	IS2
IH600-E-1.2T-1.6T	IH600-E-1.2T-1.6T	ISILON	H600-2.4GH/14C/256G+SED/30x1.2T SAS/1.6T	\$66,284	Each	21%	\$52,364	Other	IS2
IH600-E-1.2T-3.2T	IH600-E-1.2T-3.2T	ISILON	H600-2.4GH/14C/256G+SED/30x1.2T SAS/3.2T	\$71,730	Each	21%	\$56,667	Other	IS2
IH600-E-600G-1.6T	IH600-E-600G-1.6T	ISILON	H600-2.4GH/14C/256G+SED/30x600GB SAS/1.6T	\$57,573	Each	21%	\$45,483	Other	IS2
IH600-E-600G-3.2T	IH600-E-600G-3.2T	ISILON	H600-2.4GH/14C/256G+SED/30x600GB SAS/3.2T	\$63,020	Each	21%	\$49,786	Other	IS2
ISSD-1.6TB	ISSD-1.6TB	ISILON	ISD - 1.6TB SSD	\$4,592	Each	21%	\$3,628	Other	IS2
ISSD-3.2TB	ISSD-3.2TB	ISILON	ISD - 3.2TB SSD	\$8,708	Each	21%	\$6,879	Other	IS2
ISSD-3.2TB-2	ISSD-3.2TB-2	ISILON	ISD - 3.2TB SSD	\$8,708	Each	21%	\$6,879	Other	IS2
ISSD-400GB	ISSD-400GB	ISILON	ISD - 400GB SSD	\$1,557	Each	21%	\$1,230	Other	IS2
ISSD-400GB-PR	ISSD-400GB-PR	ISILON	ISD - 400GB SSD/PROMO	\$1,557	Each	21%	\$1,230	Other	IS2
ISSD-800GB	ISSD-800GB	ISILON	ISD - 800GB SSD	\$2,533	Each	21%	\$2,001	Other	IS2
ISSD-800GB-PR	ISSD-800GB-PR	ISILON	ISD - 800GB SSD/PROMO	\$1,976	Each	21%	\$1,561	Other	IS2
ISSD-E-1.6TB	ISSD-E-1.6TB	ISILON	ISD - 1.6TB SED SSD	\$5,969	Each	21%	\$4,716	Other	IS2
ISSD-E-3.2TB	ISSD-E-3.2TB	ISILON	ISD - 3.2TB SED SSD	\$11,321	Each	21%	\$8,944	Other	IS2
ISSD-E-3.2TB-2	ISSD-E-3.2TB-2	ISILON	ISD - 3.2TB SED SSD	\$11,321	Each	21%	\$8,944	Other	IS2
ISSD-E-400GB	ISSD-E-400GB	ISILON	ISD - 400GB SED SSD	\$2,024	Each	21%	\$1,599	Other	IS2
ISSD-E-800GB	ISSD-E-800GB	ISILON	ISD - 800GB SED SSD	\$3,293	Each	21%	\$2,601	Other	IS2
SH-458-000-169	SH-458-000-169	ISILON	OneFS Sub Essential Base T1 w/HW=ID	\$1,163	Each	21%	\$919	Other	IS2
SH-458-000-170	SH-458-000-170	ISILON	OneFS Sub Enc Key Mgt 3Y/PP T1 w/HW=ID	\$293	Each	21%	\$231	Other	IS2
SH-458-000-171	SH-458-000-171	ISILON	OneFS Sub Enc Key Mgt T2 w/HW=ID	\$340	Each	21%	\$269	Other	IS2



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SH-458-000-172	SH-458-000-172	ISILON	OneFS Sub Enc Key Mgt 2Y/PP T2 w/HW=ID	\$323	Each	21%	\$255	Other	IS2
SH-458-000-173	SH-458-000-173	ISILON	OneFS Sub Enc Key Mgt 3Y/PP T2 w/HW=ID	\$306	Each	21%	\$242	Other	IS2
SH-458-000-174	SH-458-000-174	ISILON	OneFS Sub Enc Key Mgt T3 w/HW=ID	\$340	Each	21%	\$269	Other	IS2
SH-458-000-175	SH-458-000-175	ISILON	OneFS Sub Enc Key Mgt 2Y/PP T3 w/HW=ID	\$323	Each	21%	\$255	Other	IS2
SH-458-000-176	SH-458-000-176	ISILON	OneFS Sub Enc Key Mgt 3Y/PP T3 w/HW=ID	\$306	Each	21%	\$242	Other	IS2
SH-458-000-177	SH-458-000-177	ISILON	OneFS Sub Advanced Base T1 w/HW=ID	\$1,790	Each	21%	\$1,414	Other	IS2
SH-458-000-178	SH-458-000-178	ISILON	OneFS Sub Advanced Base 2Y/PP T1 w/HW=ID	\$1,701	Each	21%	\$1,343	Other	IS2
SH-458-000-179	SH-458-000-179	ISILON	OneFS Sub Advanced Base 3Y/PP T1 w/HW=ID	\$1,611	Each	21%	\$1,273	Other	IS2
SH-458-000-180	SH-458-000-180	ISILON	OneFS Sub Advanced Base T2 w/HW=ID	\$1,703	Each	21%	\$1,345	Other	IS2
SH-458-000-181	SH-458-000-181	ISILON	OneFS Sub Advanced Base 2Y/PP T2 w/HW=ID	\$1,618	Each	21%	\$1,278	Other	IS2
SH-458-000-182	SH-458-000-182	ISILON	OneFS Sub Advanced Base 3Y/PP T2 w/HW=ID	\$1,533	Each	21%	\$1,211	Other	IS2
SH-458-000-183	SH-458-000-183	ISILON	OneFS Sub Advanced Base T3 w/HW=ID	\$1,131	Each	21%	\$894	Other	IS2
SH-458-000-184	SH-458-000-184	ISILON	OneFS Sub Advanced Base 2Y/PP T3 w/HW=ID	\$1,074	Each	21%	\$849	Other	IS2
SH-458-000-185	SH-458-000-185	ISILON	OneFS Sub Advanced Base 3Y/PP T3 w/HW=ID	\$1,018	Each	21%	\$804	Other	IS2
SH-458-000-186	SH-458-000-186	ISILON	OneFS Sub Advanced Base T4 w/HW=ID	\$593	Each	21%	\$469	Other	IS2
SH-458-000-187	SH-458-000-187	ISILON	OneFS Sub Advanced Base 2Y/PP T4 w/HW=ID	\$564	Each	21%	\$445	Other	IS2
SH-458-000-188	SH-458-000-188	ISILON	OneFS Sub Advanced Base 3Y/PP T4 w/HW=ID	\$534	Each	21%	\$422	Other	IS2
SH-458-000-189	SH-458-000-189	ISILON	OneFS Sub Advanced Cap T1 w/HW=CB	\$63	Each	21%	\$49	Other	IS2
SH-458-000-190	SH-458-000-190	ISILON	OneFS Sub Advanced Cap 2Y/PP T1 w/HW=CB	\$59	Each	21%	\$47	Other	IS2
SH-458-000-191	SH-458-000-191	ISILON	OneFS Sub Advanced Cap 3Y/PP T1 w/HW=CB	\$56	Each	21%	\$44	Other	IS2
SH-458-000-192	SH-458-000-192	ISILON	OneFS Sub Advanced Cap T2 w/HW=CB	\$65	Each	21%	\$51	Other	IS2
SH-458-000-193	SH-458-000-193	ISILON	OneFS Sub Advanced Cap 2Y/PP T2 w/HW=CB	\$62	Each	21%	\$49	Other	IS2
SH-458-000-194	SH-458-000-194	ISILON	OneFS Sub Advanced Cap 3Y/PP T2 w/HW=CB	\$58	Each	21%	\$46	Other	IS2
SH-458-000-195	SH-458-000-195	ISILON	OneFS Sub Advanced Cap T3 w/HW=CB	\$24	Each	21%	\$19	Other	IS2
SH-458-000-196	SH-458-000-196	ISILON	OneFS Sub Essentl Base 2Y/PP T1 w/HW=ID	\$1,105	Each	21%	\$873	Other	IS2
SH-458-000-197	SH-458-000-197	ISILON	OneFS Sub Advanced Cap 2Y/PP T3 w/HW=CB	\$23	Each	21%	\$18	Other	IS2
SH-458-000-198	SH-458-000-198	ISILON	OneFS Sub Advanced Cap 3Y/PP T3 w/HW=CB	\$22	Each	21%	\$17	Other	IS2
SH-458-000-199	SH-458-000-199	ISILON	OneFS Sub Advanced Cap T4 w/HW=CB	\$9	Each	21%	\$7	Other	IS2
SH-458-000-200	SH-458-000-200	ISILON	OneFS Sub Advanced Cap 2Y/PP T4 w/HW=CB	\$9	Each	21%	\$7	Other	IS2
SH-458-000-201	SH-458-000-201	ISILON	OneFS Sub Advanced Cap 3Y/PP T4 w/HW=CB	\$8	Each	21%	\$7	Other	IS2
SH-458-000-202	SH-458-000-202	ISILON	Cloudpools Subscription	\$0	Each	21%	\$0	Other	IS2
SH-458-000-203	SH-458-000-203	ISILON	Cloudpools Subscription 2Y/PP	\$0	Each	21%	\$0	Other	IS2
SH-458-000-204	SH-458-000-204	ISILON	Cloudpools Subscription 3Y/PP	\$0	Each	21%	\$0	Other	IS2
SH-458-000-205	SH-458-000-205	ISILON	OneFS Sub Essentl Base 3Y/PP T1 w/HW=ID	\$1,047	Each	21%	\$827	Other	IS2
SH-458-000-206	SH-458-000-206	ISILON	OneFS Sub Essential Base T2 w/HW=ID	\$1,076	Each	21%	\$850	Other	IS2
SH-458-000-207	SH-458-000-207	ISILON	OneFS Sub Essential Base 2Y/PP T2 w/HW=ID	\$1,022	Each	21%	\$807	Other	IS2
SH-458-000-208	SH-458-000-208	ISILON	OneFS Sub Essential Base 3Y/PP T2 w/HW=ID	\$968	Each	21%	\$765	Other	IS2
SH-458-000-209	SH-458-000-209	ISILON	OneFS Sub Essential Base T3 w/HW=ID	\$884	Each	21%	\$698	Other	IS2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SH-458-000-210	SH-458-000-210	ISILON	OneFS Sub Essentl Base 2Y/PP T3 w/HW=ID	\$840	Each	21%	\$663	Other	IS2
SH-458-000-211	SH-458-000-211	ISILON	OneFS Sub Essentl Base 3Y/PP T3 w/HW=ID	\$795	Each	21%	\$628	Other	IS2
SH-458-000-212	SH-458-000-212	ISILON	OneFS Sub Essential Base T4 w/HW=ID	\$406	Each	21%	\$321	Other	IS2
SH-458-000-213	SH-458-000-213	ISILON	OneFS Sub Essentl Base 2Y/PP T4 w/HW=ID	\$386	Each	21%	\$305	Other	IS2
SH-458-000-214	SH-458-000-214	ISILON	OneFS Sub Essentl Base 3Y/PP T4 w/HW=ID	\$366	Each	21%	\$289	Other	IS2
SH-458-000-215	SH-458-000-215	ISILON	OneFS Sub Essential Cap T1 w/HW=CB	\$55	Each	21%	\$43	Other	IS2
SH-458-000-216	SH-458-000-216	ISILON	OneFS Sub Essential Cap 2Y/PP T1 w/HW=CB	\$52	Each	21%	\$41	Other	IS2
SH-458-000-217	SH-458-000-217	ISILON	OneFS Sub Essential Cap 3Y/PP T1 w/HW=CB	\$50	Each	21%	\$39	Other	IS2
SH-458-000-218	SH-458-000-218	ISILON	OneFS Sub Essential Cap T2 w/HW=CB	\$57	Each	21%	\$45	Other	IS2
SH-458-000-219	SH-458-000-219	ISILON	OneFS Sub Essential Cap 2Y/PP T2 w/HW=CB	\$54	Each	21%	\$43	Other	IS2
SH-458-000-220	SH-458-000-220	ISILON	OneFS Sub Essential Cap 3Y/PP T2 w/HW=CB	\$52	Each	21%	\$41	Other	IS2
SH-458-000-221	SH-458-000-221	ISILON	OneFS Sub Essential Cap T3 w/HW=CB	\$20	Each	21%	\$16	Other	IS2
SH-458-000-222	SH-458-000-222	ISILON	OneFS Sub Essential Cap 2Y/PP T3 w/HW=CB	\$19	Each	21%	\$15	Other	IS2
SH-458-000-223	SH-458-000-223	ISILON	OneFS Sub Essential Cap 3Y/PP T3 w/HW=CB	\$18	Each	21%	\$14	Other	IS2
SH-458-000-224	SH-458-000-224	ISILON	OneFS Sub Essential Cap T4 w/HW=CB	\$5	Each	21%	\$4	Other	IS2
SH-458-000-225	SH-458-000-225	ISILON	OneFS Sub Essential Cap 2Y/PP T4 w/HW=CB	\$5	Each	21%	\$4	Other	IS2
SH-458-000-226	SH-458-000-226	ISILON	OneFS Sub Essential Cap 3Y/PP T4 w/HW=CB	\$5	Each	21%	\$4	Other	IS2
SH-458-000-227	SH-458-000-227	ISILON	OneFS Sub Enc Key Mgt T1 w/HW=ID	\$325	Each	21%	\$257	Other	IS2
SH-458-000-228	SH-458-000-228	ISILON	OneFS Sub Enc Key Mgt 2Y/PP T1 w/HW=ID	\$309	Each	21%	\$244	Other	IS2
SH-458-000-230	SH-458-000-230	ISILON	OneFS Sub E2A UPG Base T1 w/o HW=ID	\$627	Each	21%	\$495	Other	IS2
SH-458-000-231	SH-458-000-231	ISILON	OneFS Sub E2A UPG Cap T1 w/o HW=CB	\$8	Each	21%	\$6	Other	IS2
SH-458-000-232	SH-458-000-232	ISILON	OneFS Sub E2A UPG Base T2 w/o HW=ID	\$627	Each	21%	\$495	Other	IS2
SH-458-000-233	SH-458-000-233	ISILON	OneFS Sub E2A UPG Cap T2 w/o HW=CB	\$8	Each	21%	\$6	Other	IS2
SH-458-000-234	SH-458-000-234	ISILON	OneFS Sub E2A UPG Base T3 w/o HW=ID	\$247	Each	21%	\$195	Other	IS2
SH-458-000-235	SH-458-000-235	ISILON	OneFS Sub E2A UPG Cap T3 w/o HW=CB	\$4	Each	21%	\$3	Other	IS2
SH-458-000-236	SH-458-000-236	ISILON	OneFS Sub E2A UPG Base T4 w/o HW=ID	\$187	Each	21%	\$148	Other	IS2
SH-458-000-237	SH-458-000-237	ISILON	OneFS Sub E2A UPG Cap T4 w/o HW=CB	\$4	Each	21%	\$3	Other	IS2
SH-458-000-240	SH-458-000-240	ISILON	OneFS Sub Enc Key Mgt 3Y/PP T4 w/HW=ID	\$85	Each	21%	\$67	Other	IS2
SH-458-000-241	SH-458-000-241	ISILON	OneFS Sub Enc Key Mgt T4 w/HW=ID	\$94	Each	21%	\$74	Other	IS2
SH-458-000-242	SH-458-000-242	ISILON	OneFS Sub Enc Key Mgt 2Y/PP T4 w/HW=ID	\$90	Each	21%	\$71	Other	IS2
SP811-0282	SP811-0282	ISILON	R-SPR KIT - LOW COMPUTE NODE FRU GEN6	\$10,237	Each	21%	\$8,087	Other	IS2
SP811-0283	SP811-0283	ISILON	R-SPR KIT - MEDIUM COMPUTE NODE FRU GEN6	\$10,806	Each	21%	\$8,537	Other	IS2
SP811-0284	SP811-0284	ISILON	R-SPR KIT - HIGH COMPUTE NODE FRU GEN6	\$12,415	Each	21%	\$9,808	Other	IS2
SP811-0285	SP811-0285	ISILON	R-SPR KIT - TURBO COMPUTE NODE FRU GEN6	\$18,961	Each	21%	\$14,979	Other	IS2
SP811-0286	SP811-0286	ISILON	R-SPR KIT - ULTRA COMPUTE NODE FRU GEN6	\$17,062	Each	21%	\$13,479	Other	IS2
SP811-0287	SP811-0287	ISILON	R-SPR KIT - GEN2 CFF 1100W AC DC PSU AET	\$449	Each	21%	\$355	Other	IS2
SP811-0288	SP811-0288	ISILON	R-SPR KIT - GEN2 CFF 1450W AC DC PSU AET	\$554	Each	21%	\$438	Other	IS2
SP811-0289	SP811-0289	ISILON	R-SPR KIT - DEEP ADJ RAIL ASSEMBLY GEN6	\$188	Each	21%	\$149	Other	IS2

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Vendor Notes:

Updated November 25, 2020

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SP811-0290	SP811-0290	ISILON	R-SPR KIT - NORM ADJ RAIL ASSEMBLY GEN6	\$175	Each	21%	\$138	Other	IS2
SP811-0291	SP811-0291	ISILON	R-SPR KIT - FILLER DRIVE SLED DEEP GEN6	\$137	Each	21%	\$108	Other	IS2
SP811-0292	SP811-0292	ISILON	R-SPR KIT - FILLER DRIVE SLED NORM GEN6	\$95	Each	21%	\$75	Other	IS2
SP811-0293	SP811-0293	ISILON	R-SPR KIT - FILLER COMPUTE GEN6	\$22	Each	21%	\$17	Other	IS2
SP811-0294	SP811-0294	ISILON	R-SPR KIT - FAN ASSEMBLY GEN6	\$81	Each	21%	\$64	Other	IS2
SP811-0295	SP811-0295	ISILON	R-SPR KIT - 30% BATTERY/RISER FRU GEN6	\$1,710	Each	21%	\$1,351	Other	IS2
SP811-0296	SP811-0296	ISILON	R-SPR KIT - CHASSIS FRU DEEP GEN6	\$15,833	Each	21%	\$12,508	Other	IS2
SP811-0297	SP811-0297	ISILON	R-SPR KIT - CHASSIS FRU NORM GEN6	\$15,041	Each	21%	\$11,882	Other	IS2
SP811-0298	SP811-0298	ISILON	R-SPR KIT - FRONT LCD DISPLAY GEN6	\$630	Each	21%	\$498	Other	IS2
SP811-0299	SP811-0299	ISILON	R-SPR KIT - FILLER 2.5 DRIVE SLOT GEN6	\$3	Each	21%	\$2	Other	IS2
SP811-0300	SP811-0300	ISILON	R-SPR KIT - Filler 2.5 Drive Sled F8xx	\$588	Each	21%	\$465	Other	IS2
SP811-0301	SP811-0301	ISILON	R-SPR KIT - 32G DIMM DDR4-2400 GEN6	\$1,756	Each	21%	\$1,387	Other	IS2
SP811-0302	SP811-0302	ISILON	R-SPR KIT - 16G DIMM DDR4-2400 GEN6	\$965	Each	21%	\$762	Other	IS2
SP811-0303	SP811-0303	ISILON	R-SPR KIT - DEEP 3.5 DRIVE SLED GEN6	\$617	Each	21%	\$487	Other	IS2
SP811-0304	SP811-0304	ISILON	R-SPR KIT - NORMAL 3.5 DRIVE SLED GEN6	\$407	Each	21%	\$322	Other	IS2
SP811-0305	SP811-0305	ISILON	R-SPR KIT - NORMAL 2.5 DRIVE SLED GEN6	\$566	Each	21%	\$447	Other	IS2
SP811-0306	SP811-0306	ISILON	R-SPR KIT - 64G LRDIMM DDR4-2400 GEN6	\$3,113	Each	21%	\$2,459	Other	IS2
SP811-0307	SP811-0307	ISILON	R-SPR KIT - 4U DE Bezel GEN6	\$105	Each	21%	\$83	Other	IS2
SP811-0308	SP811-0308	ISILON	R-SPR KIT - F800 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS2
SP811-0309	SP811-0309	ISILON	R-SPR KIT - H600 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS2
SP811-0310	SP811-0310	ISILON	R-SPR KIT - H500 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS2
SP811-0311	SP811-0311	ISILON	R-SPR KIT - H400 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS2
SP811-0312	SP811-0312	ISILON	R-SPR KIT - A200 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS2
SP811-0313	SP811-0313	ISILON	R-SPR KIT - A2000 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS2
SP811-0314	SP811-0314	ISILON	R-SPR KIT - 4U EMC Bezel GEN6	\$110	Each	21%	\$87	Other	IS2
SP811-0315	SP811-0315	ISILON	R-SPR KIT - X10 64G MLC BOOT DRIVE GEN6	\$301	Each	21%	\$238	Other	IS2
SP811-0316	SP811-0316	ISILON	R-SPR KIT - X10 128G MLC BOOT DRIVE GEN6	\$459	Each	21%	\$363	Other	IS2
SP811-0317	SP811-0317	ISILON	FIXED RAIL KIT GEN6 NORM VXBLOCK	\$370	Each	21%	\$292	Other	IS2
SP811-0318	SP811-0318	ISILON	FIXED RAIL KIT GEN6 DEEP VXBLOCK	\$370	Each	21%	\$292	Other	IS2
SP811-0319	SP811-0319	ISILON	R-SPR KIT - X10 80G MLC BOOT DRIVE GEN6	\$460	Each	21%	\$363	Other	IS2
SP811-0337	SP811-0337	ISILON	R-SPR KIT - F810 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS2
SP811-0338	SP811-0338	ISILON	R-SPR KIT - H5600 Nameplate GEN6	\$21	Each	21%	\$17	Other	IS2
VSL3-001-527	VSL3-001-527	ISILON	TLA OneFS Enc/Key Mgt License Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-528	VSL3-001-528	ISILON	TLA OneFS Enc/Key Mgt License Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-529	VSL3-001-529	ISILON	TLA OneFS Enc/Key Mgt License Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-530	VSL3-001-530	ISILON	TLA OneFS Enc/Key Mgt License Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-531	VSL3-001-531	ISILON	TLA OneFS Product Cap Lic Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-532	VSL3-001-532	ISILON	TLA OneFS Product Cap Lic Tier 2=CB	\$0	Each	21%	\$0	Other	IS2

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSL3-001-533	VSL3-001-533	ISILON	TLA OneFS Product Cap Lic Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-534	VSL3-001-534	ISILON	TLA OneFS Product Cap Lic Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-535	VSL3-001-535	ISILON	TLA SmartConnect Cap Lic Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-536	VSL3-001-536	ISILON	TLA SmartConnect Cap Lic Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-537	VSL3-001-537	ISILON	TLA SmartConnect Cap Lic Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-538	VSL3-001-538	ISILON	TLA SmartConnect Cap Lic Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-539	VSL3-001-539	ISILON	TLA SmartDedupe Cap Lic Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-540	VSL3-001-540	ISILON	TLA SmartDedupe Cap Lic Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-541	VSL3-001-541	ISILON	TLA SmartDedupe Cap Lic Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-542	VSL3-001-542	ISILON	TLA SmartDedupe Cap Lic Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-543	VSL3-001-543	ISILON	TLA SmartLock Cap Lic Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-544	VSL3-001-544	ISILON	TLA SmartLock Cap Lic Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-545	VSL3-001-545	ISILON	TLA SmartLock Cap Lic Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-546	VSL3-001-546	ISILON	TLA SmartLock Cap Lic Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-547	VSL3-001-547	ISILON	TLA SmartPools Cap Lic Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-548	VSL3-001-548	ISILON	TLA SmartPools Cap Lic Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-549	VSL3-001-549	ISILON	TLA SmartPools Cap Lic Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-550	VSL3-001-550	ISILON	TLA SmartPools Cap Lic Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-551	VSL3-001-551	ISILON	TLA SmartQuotas Cap Lic Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-552	VSL3-001-552	ISILON	TLA SmartQuotas Cap Lic Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-553	VSL3-001-553	ISILON	TLA SmartQuotas Cap Lic Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-554	VSL3-001-554	ISILON	TLA SmartQuotas Cap Lic Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-555	VSL3-001-555	ISILON	TLA SnapshotIQ Cap Lic Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-556	VSL3-001-556	ISILON	TLA SnapshotIQ Cap Lic Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-557	VSL3-001-557	ISILON	TLA SnapshotIQ Cap Lic Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-558	VSL3-001-558	ISILON	TLA SnapshotIQ Cap Lic Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-559	VSL3-001-559	ISILON	TLA CLOUDPOOLS THIRD PARTY CAP LIC=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-561	VSL3-001-561	ISILON	TLA SyncIQ Cap Lic Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-562	VSL3-001-562	ISILON	TLA SyncIQ Cap Lic Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-563	VSL3-001-563	ISILON	TLA SyncIQ Cap Lic Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-564	VSL3-001-564	ISILON	TLA SyncIQ Cap Lic Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-565	VSL3-001-565	ISILON	TLA Isilon Basic Bundle Cap Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-566	VSL3-001-566	ISILON	TLA Isilon Basic Bundle Cap Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-567	VSL3-001-567	ISILON	TLA Isilon Basic Bundle Cap Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-568	VSL3-001-568	ISILON	TLA Isilon Basic Bundle Cap Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-569	VSL3-001-569	ISILON	TLA Isilon Entprse Bundle Cap Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-570	VSL3-001-570	ISILON	TLA Isilon Entprse Bundle Cap Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-571	VSL3-001-571	ISILON	TLA Isilon Entprse Bundle Cap Tier 3=CB	\$0	Each	21%	\$0	Other	IS2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSL3-001-572	VSL3-001-572	ISILON	TLA Isilon Entprse Bundle Cap Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-573	VSL3-001-573	ISILON	TLA Isilon Ent Adv Bundle Cap Tier 1=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-574	VSL3-001-574	ISILON	TLA Isilon Ent Adv Bundle Cap Tier 2=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-575	VSL3-001-575	ISILON	TLA Isilon Ent Adv Bundle Cap Tier 3=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-576	VSL3-001-576	ISILON	TLA Isilon Ent Adv Bundle Cap Tier 4=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-001-577	VSL3-001-577	ISILON	TLA OneFS Product Base Lic Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-578	VSL3-001-578	ISILON	TLA OneFS Product Base Lic Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-579	VSL3-001-579	ISILON	TLA OneFS Product Base Lic Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-580	VSL3-001-580	ISILON	TLA OneFS Product Base Lic Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-581	VSL3-001-581	ISILON	TLA SmartConnect Base Lic Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-582	VSL3-001-582	ISILON	TLA SmartConnect Base Lic Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-583	VSL3-001-583	ISILON	TLA SmartConnect Base Lic Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-584	VSL3-001-584	ISILON	TLA SmartConnect Base Lic Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-585	VSL3-001-585	ISILON	TLA SmartDedupe Base Lic Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-586	VSL3-001-586	ISILON	TLA SmartDedupe Base Lic Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-587	VSL3-001-587	ISILON	TLA SmartDedupe Base Lic Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-588	VSL3-001-588	ISILON	TLA SmartDedupe Base Lic Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-589	VSL3-001-589	ISILON	TLA SmartLock Base Lic Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-590	VSL3-001-590	ISILON	TLA SmartLock Base Lic Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-591	VSL3-001-591	ISILON	TLA SmartLock Base Lic Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-592	VSL3-001-592	ISILON	TLA SmartLock Base Lic Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-593	VSL3-001-593	ISILON	TLA SmartPools Base Lic Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-594	VSL3-001-594	ISILON	TLA SmartPools Base Lic Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-595	VSL3-001-595	ISILON	TLA SmartPools Base Lic Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-596	VSL3-001-596	ISILON	TLA SmartPools Base Lic Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-597	VSL3-001-597	ISILON	TLA SmartQuotas Base Lic Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-598	VSL3-001-598	ISILON	TLA SmartQuotas Base Lic Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-599	VSL3-001-599	ISILON	TLA SmartQuotas Base Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-600	VSL3-001-600	ISILON	TLA SmartQuotas Base Lic Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-601	VSL3-001-601	ISILON	TLA SnapshotIQ Base Lic Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-602	VSL3-001-602	ISILON	TLA SnapshotIQ Base Lic Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-603	VSL3-001-603	ISILON	TLA SnapshotIQ Base Lic Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-604	VSL3-001-604	ISILON	TLA SnapshotIQ Base Lic Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-605	VSL3-001-605	ISILON	TLA CloudPools Third Party Base Lic=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-606	VSL3-001-606	ISILON	TLA SyncIQ Base Lic Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-607	VSL3-001-607	ISILON	TLA SyncIQ Base Lic Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-608	VSL3-001-608	ISILON	TLA SyncIQ Base Lic Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-609	VSL3-001-609	ISILON	TLA SyncIQ Base Lic Tier 4=ID	\$0	Each	21%	\$0	Other	IS2



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSL3-001-610	VSL3-001-610	ISILON	TLA Isilon Basic Bundle Base Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-611	VSL3-001-611	ISILON	TLA Isilon Basic Bundle Base Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-612	VSL3-001-612	ISILON	TLA Isilon Basic Bundle Base Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-613	VSL3-001-613	ISILON	TLA Isilon Basic Bundle Base Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-614	VSL3-001-614	ISILON	TLA Isilon Entprse Bundle Base Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-615	VSL3-001-615	ISILON	TLA Isilon Entprse Bundle Base Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-616	VSL3-001-616	ISILON	TLA Isilon Entprse Bundle Base Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-617	VSL3-001-617	ISILON	TLA Isilon Entprse Bundle Base Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-618	VSL3-001-618	ISILON	TLA Isilon Ent Adv Bundle Base Tier 1=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-619	VSL3-001-619	ISILON	TLA Isilon Ent Adv Bundle Base Tier 2=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-620	VSL3-001-620	ISILON	TLA Isilon Ent Adv Bundle Base Tier 3=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-621	VSL3-001-621	ISILON	TLA Isilon Ent Adv Bundle Base Tier 4=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-001-622	VSL3-001-622	ISILON	TLA IsilonSDFlex1Host/36TShareStorage=IF	\$0	Each	21%	\$0	Other	IS2
VSL3-002-622	VSL3-002-622	ISILON	DataIQ Dell Base Lic TLA=IF	\$0	Each	21%	\$0	Other	IS2
VSL3-002-623	VSL3-002-623	ISILON	DataIQ 3P Base Lic TLA=IF	\$0	Each	21%	\$0	Other	IS2
VSL3-002-624	VSL3-002-624	ISILON	DataIQ Dell notUDS Scanning Lic TLA=CC	\$0	Each	21%	\$0	Other	IS2
VSL3-002-625	VSL3-002-625	ISILON	DataIQ 3P Scanning Lic TLA=CC	\$0	Each	21%	\$0	Other	IS2
VSL3-002-626	VSL3-002-626	ISILON	DataIQ 3P DM Lic TLA=CC	\$0	Each	21%	\$0	Other	IS2
VSL3-002-627	VSL3-002-627	ISILON	DataIQ Plugin Dup Finder Lic TLA=CC	\$0	Each	21%	\$0	Other	IS2
VSL3-002-628	VSL3-002-628	ISILON	DataIQ Plugin Audit Del Lic TLA=CC	\$0	Each	21%	\$0	Other	IS2
VSL3-003-100	VSL3-003-100	ISILON	TLA OneFS Product Cap Lic Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-101	VSL3-003-101	ISILON	TLA OneFS Product Base Lic Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-102	VSL3-003-102	ISILON	TLA Basic Bundle Cap Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-103	VSL3-003-103	ISILON	TLA Basic Bundle Base Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-104	VSL3-003-104	ISILON	TLA Entprse Bundle Cap Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-105	VSL3-003-105	ISILON	TLA Entprse Bundle Base Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-106	VSL3-003-106	ISILON	TLA Ent Adv Bundle Cap Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-107	VSL3-003-107	ISILON	TLA Ent Adv Bundle Base Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-108	VSL3-003-108	ISILON	TLA SmartConnect Cap Lic Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-109	VSL3-003-109	ISILON	TLA SmartConnect Base Lic Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-110	VSL3-003-110	ISILON	TLA SmartDedupe Cap Lic Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-111	VSL3-003-111	ISILON	TLA SmartDedupe Base Lic Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-112	VSL3-003-112	ISILON	TLA SmartLock Cap Lic Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-113	VSL3-003-113	ISILON	TLA SmartLock Base Lic Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-114	VSL3-003-114	ISILON	TLA SmartPools Cap Lic Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-115	VSL3-003-115	ISILON	TLA SmartPools Base Lic Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-116	VSL3-003-116	ISILON	TLA SmartQuotas Cap Lic Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-117	VSL3-003-117	ISILON	TLA SmartQuotas Base Lic Tier 5=ID	\$0	Each	21%	\$0	Other	IS2

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSL3-003-118	VSL3-003-118	ISILON	TLA SnapshotQ Cap Lic Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-119	VSL3-003-119	ISILON	TLA SnapshotQ Base Lic Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-120	VSL3-003-120	ISILON	TLA SyncIQ Cap Lic Tier 5=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-121	VSL3-003-121	ISILON	TLA SyncIQ Base Lic Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-122	VSL3-003-122	ISILON	TLA OneFS Enc/Key Mgt License Tier 5=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-123	VSL3-003-123	ISILON	TLA OneFS Product Cap Lic Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-124	VSL3-003-124	ISILON	TLA OneFS BaseLic4TB (F200 0.9) Tier6=I	\$0	Each	21%	\$0	Other	IS2
VSL3-003-125	VSL3-003-125	ISILON	TLA OneFS BaseLic8TB (F200 1.9) Tier6=I	\$0	Each	21%	\$0	Other	IS2
VSL3-003-126	VSL3-003-126	ISILON	TLA OneFS BaseLic16TB (F200 3.8)Tier6=I	\$0	Each	21%	\$0	Other	IS2
VSL3-003-127	VSL3-003-127	ISILON	TLA Basic Bundle Cap Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-128	VSL3-003-128	ISILON	TLA Basic Bundle Base Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-129	VSL3-003-129	ISILON	TLA Entprse Bundle Cap Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-130	VSL3-003-130	ISILON	TLA Entprse Bundle Base Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-131	VSL3-003-131	ISILON	TLA Ent Adv Bundle Cap Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-132	VSL3-003-132	ISILON	TLA Ent Adv Bundle Base Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-133	VSL3-003-133	ISILON	TLA SmartConnect Cap Lic Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-134	VSL3-003-134	ISILON	TLA SmartConnect Base Lic Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-135	VSL3-003-135	ISILON	TLA SmartDedupe Cap Lic Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-136	VSL3-003-136	ISILON	TLA SmartDedupe Base Lic Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-137	VSL3-003-137	ISILON	TLA SmartLock Cap Lic Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-138	VSL3-003-138	ISILON	TLA SmartLock Base Lic Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-139	VSL3-003-139	ISILON	TLA SmartPools Cap Lic Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-140	VSL3-003-140	ISILON	TLA SmartPools Base Lic Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-141	VSL3-003-141	ISILON	TLA SmartQuotas Cap Lic Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-142	VSL3-003-142	ISILON	TLA SmartQuotas Base Lic Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-143	VSL3-003-143	ISILON	TLA SnapshotQ Cap Lic Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-144	VSL3-003-144	ISILON	TLA SnapshotQ Base Lic Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-145	VSL3-003-145	ISILON	TLA SyncIQ Cap Lic Tier 6=CB	\$0	Each	21%	\$0	Other	IS2
VSL3-003-146	VSL3-003-146	ISILON	TLA SyncIQ Base Lic Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-147	VSL3-003-147	ISILON	TLA OneFS Enc/Key Mgt License Tier 6=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-148	VSL3-003-148	ISILON	TLA CloudPools 0.00 Base License=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-149	VSL3-003-149	ISILON	TLA HDF5 for OneFS Base License=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-150	VSL3-003-150	ISILON	TLA STIG Hardening for OneFS License=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-151	VSL3-003-151	ISILON	TLA SWIFT for OneFS Base License=ID	\$0	Each	21%	\$0	Other	IS2
VSL3-003-201	VSL3-003-201	ISILON	PowerProtect Cloud Tier SW TLA=CC	\$0	Each	21%	\$0	Other	IS2
VSL3-003-202	VSL3-003-202	ISILON	PowerProtect DD Virtual Edition TLA=CA	\$0	Each	21%	\$0	Other	IS2
VSL3-003-203	VSL3-003-203	ISILON	Data Prot Suite Bundle Plus TLA=CA	\$0	Each	21%	\$0	Other	IS2
VSL3-003-204	VSL3-003-204	ISILON	PowerProtect DataMgr SW Plus TLA=CA	\$0	Each	21%	\$0	Other	IS2
VSL3-003-400	VSL3-003-400	ISILON	CloudPools for DellEMC Cap SW Lic TLA=CB	\$0	Each	21%	\$0	Other	IS2
M-HWL2MR-E1Y	M-HWL2MR-E1Y	NA	HW L2 L3 MON RTF 1 YEAR	\$198,487	Each	21%	\$156,805	Other	IS2
M-HWL2MR-E2Y	M-HWL2MR-E2Y	NA	HW L2 L3 MON RTF 2 YEAR	\$296,590	Each	21%	\$234,306	Other	IS2
M-HWL2MR-E3Y	M-HWL2MR-E3Y	NA	HW L2 L3 MON RTF 3 YEAR	\$593,409	Each	21%	\$468,793	Other	IS2
M-HWL2MR-E4Y	M-HWL2MR-E4Y	NA	HW L2 L3 MON RTF 4 YEAR	\$799,574	Each	21%	\$631,663	Other	IS2
M-HWL2MR-E5Y	M-HWL2MR-E5Y	NA	HW L2 L3 MON RTF 5 YEAR	\$998,395	Each	21%	\$788,732	Other	IS2
M-HWL2R-E1Y	M-HWL2R-E1Y	NA	HW L2 L3 RTF 1 YEAR	\$198,487	Each	21%	\$156,805	Other	IS2

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	\$0		Product Category (If applicable)
								Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	
M-HWL2R-E2Y	M-HWL2R-E2Y	NA	HW L2 L3 RTF 2 YEAR	\$296,590	Each	21%		\$234,306	Other	IS2
M-HWL2R-E3Y	M-HWL2R-E3Y	NA	HW L2 L3 RTF 3 YEAR	\$593,409	Each	21%		\$468,793	Other	IS2
M-HWL2R-E4Y	M-HWL2R-E4Y	NA	HW L2 L3 RTF 4 YEAR	\$799,574	Each	21%		\$631,663	Other	IS2
M-HWL2R-E5Y	M-HWL2R-E5Y	NA	HW L2 L3 RTF 5 YEAR	\$998,395	Each	21%		\$788,732	Other	IS2
M-HWL3-E1Y	M-HWL3-E1Y	NA	HW L3 1 YEAR	\$198,487	Each	21%		\$156,805	Other	IS2
M-HWL3-E2Y	M-HWL3-E2Y	NA	HW L3 2 YEAR	\$296,590	Each	21%		\$234,306	Other	IS2
M-HWL3-E3Y	M-HWL3-E3Y	NA	HW L3 3 YEAR	\$593,409	Each	21%		\$468,793	Other	IS2
M-HWL3-E4Y	M-HWL3-E4Y	NA	HW L3 4 YEAR	\$799,574	Each	21%		\$631,663	Other	IS2
M-HWL3-E5Y	M-HWL3-E5Y	NA	HW L3 5 YEAR	\$998,395	Each	21%		\$788,732	Other	IS2
M-HWL3MR-E1Y	M-HWL3MR-E1Y	NA	HW L3 MON RTF 1 YEAR	\$198,487	Each	21%		\$156,805	Other	IS2
M-HWL3MR-E2Y	M-HWL3MR-E2Y	NA	HW L3 MON RTF 2 YEAR	\$296,590	Each	21%		\$234,306	Other	IS2
M-HWL3MR-E3Y	M-HWL3MR-E3Y	NA	HW L3 MON RTF 3 YEAR	\$593,409	Each	21%		\$468,793	Other	IS2
M-HWL3MR-E4Y	M-HWL3MR-E4Y	NA	HW L3 MON RTF 4 YEAR	\$799,574	Each	21%		\$631,663	Other	IS2
M-HWL3MR-E5Y	M-HWL3MR-E5Y	NA	HW L3 MON RTF 5 YEAR	\$998,395	Each	21%		\$788,732	Other	IS2
M-HWL3R-E1Y	M-HWL3R-E1Y	NA	HW L3 RTF 1 YEAR	\$198,487	Each	21%		\$156,805	Other	IS2
M-HWL3R-E2Y	M-HWL3R-E2Y	NA	HW L3 RTF 2 YEAR	\$296,590	Each	21%		\$234,306	Other	IS2
M-HWL3R-E3Y	M-HWL3R-E3Y	NA	HW L3 RTF 3 YEAR	\$593,409	Each	21%		\$468,793	Other	IS2
M-HWL3R-E4Y	M-HWL3R-E4Y	NA	HW L3 RTF 4 YEAR	\$799,574	Each	21%		\$631,663	Other	IS2
M-HWL3R-E5Y	M-HWL3R-E5Y	NA	HW L3 RTF 5 YEAR	\$998,395	Each	21%		\$788,732	Other	IS2
M-PARTRT-PR3-E1Y	M-PARTRT-PR3-E1Y	NA	PARTS RETENTION 1 YEAR UPLIFT	\$198,487	Each	21%		\$156,805	Other	IS2
M-PARTRT-PR3-E2Y	M-PARTRT-PR3-E2Y	NA	PARTS RETENTION 2 YEAR UPLIFT	\$296,590	Each	21%		\$234,306	Other	IS2
M-PARTRT-PR3-E3Y	M-PARTRT-PR3-E3Y	NA	PARTS RETENTION 3 YEAR UPLIFT	\$593,409	Each	21%		\$468,793	Other	IS2
M-PARTRT-PR3-E4Y	M-PARTRT-PR3-E4Y	NA	PARTS RETENTION 4 YEAR UPLIFT	\$799,574	Each	21%		\$631,663	Other	IS2
M-PARTRT-PR3-E5Y	M-PARTRT-PR3-E5Y	NA	PARTS RETENTION 5 YEAR UPLIFT	\$998,395	Each	21%		\$788,732	Other	IS2
M-PS1-HW-I-002	M-PS1-HW-I-002	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	21%		\$157,863	Other	IS2
M-PS1-HW-IS2-1Y	M-PS1-HW-IS2-1Y	NA	ProSupport One 4HR/MC HW Support-1 Year	\$198,487	Each	21%		\$156,805	Other	IS2
M-PS1-HW-IS2-2Y	M-PS1-HW-IS2-2Y	NA	ProSupport One 4HR/MC HW Support-2 Year	\$296,590	Each	21%		\$234,306	Other	IS2
M-PS1-HW-IS2-3Y	M-PS1-HW-IS2-3Y	NA	ProSupport One 4HR/MC HW Support-3 Year	\$593,409	Each	21%		\$468,793	Other	IS2
M-PS1-HW-IS2-4Y	M-PS1-HW-IS2-4Y	NA	ProSupport One 4HR/MC HW Support-4 Year	\$799,574	Each	21%		\$631,663	Other	IS2
M-PS1-HW-IS2-5Y	M-PS1-HW-IS2-5Y	NA	ProSupport One 4HR/MC HW Support-5 Year	\$998,395	Each	21%		\$788,732	Other	IS2
M-PS-HW-I-002	M-PS-HW-I-002	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	21%		\$157,863	Other	IS2
M-PS-HW-IS2-1Y	M-PS-HW-IS2-1Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$198,487	Each	21%		\$156,805	Other	IS2
M-PS-HW-IS2-2Y	M-PS-HW-IS2-2Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$296,590	Each	21%		\$234,306	Other	IS2
M-PS-HW-IS2-3Y	M-PS-HW-IS2-3Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$593,409	Each	21%		\$468,793	Other	IS2
M-PS-HW-IS2-4Y	M-PS-HW-IS2-4Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$799,574	Each	21%		\$631,663	Other	IS2
M-PS-HW-IS2-5Y	M-PS-HW-IS2-5Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$998,395	Each	21%		\$788,732	Other	IS2
M-PSM-HW-I-002	M-PSM-HW-I-002	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	21%		\$157,863	Other	IS2
M-PSM-HW-IS2-1Y	M-PSM-HW-IS2-1Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$198,487	Each	21%		\$156,805	Other	IS2
M-PSM-HW-IS2-2Y	M-PSM-HW-IS2-2Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$296,590	Each	21%		\$234,306	Other	IS2
M-PSM-HW-IS2-3Y	M-PSM-HW-IS2-3Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$593,409	Each	21%		\$468,793	Other	IS2
M-PSM-HW-IS2-4Y	M-PSM-HW-IS2-4Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$799,574	Each	21%		\$631,663	Other	IS2
M-PSM-HW-IS2-5Y	M-PSM-HW-IS2-5Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$998,395	Each	21%		\$788,732	Other	IS2
M-PSM-SW-I-002	M-PSM-SW-I-002	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%		\$157,863	Other	IS2
M-PSP-HW-I-002	M-PSP-HW-I-002	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	21%		\$157,863	Other	IS2
M-PSP-HW-IS2-1Y	M-PSP-HW-IS2-1Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$198,487	Each	21%		\$156,805	Other	IS2
M-PSP-HW-IS2-2Y	M-PSP-HW-IS2-2Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$296,590	Each	21%		\$234,306	Other	IS2
M-PSP-HW-IS2-3Y	M-PSP-HW-IS2-3Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$593,409	Each	21%		\$468,793	Other	IS2
M-PSP-HW-IS2-4Y	M-PSP-HW-IS2-4Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$799,574	Each	21%		\$631,663	Other	IS2
M-PSP-HW-IS2-5Y	M-PSP-HW-IS2-5Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$998,395	Each	21%		\$788,732	Other	IS2
M-PSP-SW-I-002	M-PSP-SW-I-002	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%		\$157,863	Other	IS2
M-PSP-SW-I-S02	M-PSP-SW-I-S02	NA	PROSUPPORT PLUS 4HR/MC SW SUB SUPPORT	\$199,827	Each	21%		\$157,863	Other	IS2
M-PSS-HW-4H-I-002	M-PSS-HW-4H-I-002	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	21%		\$157,863	Other	IS2
M-PSS-HW-NB-I-002	M-PSS-HW-NB-I-002	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	21%		\$157,863	Other	IS2
M-PS-SW-I-002	M-PS-SW-I-002	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	21%		\$157,863	Other	IS2
SU-458-001-096	SU-458-001-096	STREAMING DATA	STRM Platform 1 Core Lic 12Mo=ZC	\$458	Each	21%		\$362	Other	IS2
SU-458-001-097	SU-458-001-097	STREAMING DATA	STRM Platform 1 Core Lic 36Mo+AIIP=ZC	\$417	Each	21%		\$329	Other	IS2
SU-458-001-098	SU-458-001-098	STREAMING DATA	STRM Platform 1 Core Lic 36Mo+=ZC	\$375	Each	21%		\$296	Other	IS2
SU-458-001-106	SU-458-001-106	STREAMING DATA	STRM FLINK 1 Core Lic 12Mo=ZC	\$458	Each	21%		\$362	Other	IS2
SU-458-001-107	SU-458-001-107	STREAMING DATA	STRM FLINK 1 Core Lic 36Mo+AIIP=ZC	\$417	Each	21%		\$329	Other	IS2
SU-458-001-108	SU-458-001-108	STREAMING DATA	STRM FLINK 1 Core Lic 36Mo+=ZC	\$375	Each	21%		\$296	Other	IS2
VSL3-002-888	VSL3-002-888	STREAMING DATA	STRM Platform Pravega Core SW Lic TLA=ZC	\$0	Each	21%		\$0	Other	IS2
VSL3-002-889	VSL3-002-889	STREAMING DATA	STRM Platform FLINK Core SW Lic TLA=ZC	\$0	Each	21%		\$0	Other	IS2
3250-VL2E	3250-VL2E	CLARIION	EOU 8-PORT FOR AX100	\$3,000	Each	20%		\$2,400	Other	J
3250-VL2EU	3250-VL2EU	CLARIION	EOU 8-PORT (US) FOR AX100	\$3,000	Each	20%		\$2,400	Other	J
AX100-160	AX100-160	CLARIION	2U DP DPE W 4 160 SATA DR	\$0	Each	20%		\$0	Other	J
AX100-250	AX100-250	CLARIION	2U DP DPE W 4 250 SATA DR	\$0	Each	20%		\$0	Other	J
AX100-500	AX100-500	CLARIION	2U DP DPE W 4 500GB DRs	\$0	Each	20%		\$0	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AX100I-160	AX100I-160	CLARIION	ISCSI 2U DP DPE W4 160 DR	\$0	Each	20%	\$0	Other	J
AX100I-250	AX100I-250	CLARIION	ISCSI 2U DP DPE W4 250 DR	\$0	Each	20%	\$0	Other	J
AX100I-500	AX100I-500	CLARIION	ISCSI 2U DP DPE W4 500 DR	\$0	Each	20%	\$0	Other	J
AX100SC-160	AX100SC-160	CLARIION	2U SP DPE W 3 160 SATA DR	\$0	Each	20%	\$0	Other	J
AX100SC-250	AX100SC-250	CLARIION	2U SP DPE W 3 250 SATA DR	\$0	Each	20%	\$0	Other	J
AX100SC-500	AX100SC-500	CLARIION	FC 2U SP DPE W 3 500 GB	\$0	Each	20%	\$0	Other	J
AX100SCI-160	AX100SCI-160	CLARIION	ISCSI 2U SP DPE W3 160 DR	\$0	Each	20%	\$0	Other	J
AX100SCI-250	AX100SCI-250	CLARIION	ISCSI 2U SP DPE W3 250 DR	\$0	Each	20%	\$0	Other	J
AX100SCI-500	AX100SCI-500	CLARIION	ISCSI 2U SP DPE W3 500 GB	\$0	Each	20%	\$0	Other	J
AX150-250	AX150-250	CLARIION	FC DP DPE- 4 250 WO UPS	\$0	Each	20%	\$0	Other	J
AX150-500	AX150-500	CLARIION	FC DP DPE- 4 500GB WO UPS	\$0	Each	20%	\$0	Other	J
AX150-750	AX150-750	CLARIION	2U SATA DUAL SP W 4 750 GB DRIVES	\$0	Each	20%	\$0	Other	J
AX150I-250	AX150I-250	CLARIION	ISCSI DP DPE-4 250 WO UPS	\$0	Each	20%	\$0	Other	J
AX150I-500	AX150I-500	CLARIION	ISCSI DP DPE-4 500 WO UPS	\$0	Each	20%	\$0	Other	J
AX150I-750	AX150I-750	CLARIION	2U ISCSI SATA DUAL SP W 4 750 GB DRIVES	\$0	Each	20%	\$0	Other	J
AX150SC-250	AX150SC-250	CLARIION	2U FC SP DPE W 3 250 DR	\$0	Each	20%	\$0	Other	J
AX150SC-500	AX150SC-500	CLARIION	2U FC SP DPE W 3 500 DR	\$0	Each	20%	\$0	Other	J
AX150SC-750	AX150SC-750	CLARIION	2U SATA SINGLE SP W 3 750GB DRIVES	\$0	Each	20%	\$0	Other	J
AX150SC-AX150	AX150SC-AX150	CLARIION	AX150 SINGLE TO DUAL UPGR	\$5,700	Each	20%	\$4,560	Other	J
AX150SCI-150I	AX150SCI-150I	CLARIION	AX150I ISCSI SINGLE TO DUAL UPGRADE	\$5,700	Each	20%	\$4,560	Other	J
AX150SCI-250	AX150SCI-250	CLARIION	2U ISCSI SP DPE W 3 250 D	\$0	Each	20%	\$0	Other	J
AX150SCI-500	AX150SCI-500	CLARIION	2U ISCSI SP DPE W 3 500 D	\$0	Each	20%	\$0	Other	J
AX150SCI-750	AX150SCI-750	CLARIION	2U ISCSI SATA SINGLE SP W 3 750 GB DRIVE	\$0	Each	20%	\$0	Other	J
AX150SCX-250	AX150SCX-250	CLARIION	2U SATA DPE SNGL SP W 3 250 GB DRV NO US	\$0	Each	20%	\$0	Other	J
AX150SCX-500	AX150SCX-500	CLARIION	2U SATA DPE SINGLE SP 3 500 GB DRV NO US	\$0	Each	20%	\$0	Other	J
AX150SCX-750	AX150SCX-750	CLARIION	2U SATA DPE SNGL SP 3 750 GB DR W NO US	\$0	Each	20%	\$0	Other	J
AX150SCXI-250	AX150SCXI-250	CLARIION	2U SINGLE ISCSI SATA DPE-3 250GB - NO US	\$5,600	Each	20%	\$4,480	Other	J
AX150SCXI-500	AX150SCXI-500	CLARIION	SINGL SP ISCSI SATA DPE-3 500 GB- NO US	\$0	Each	20%	\$0	Other	J
AX150SCXI-750	AX150SCXI-750	CLARIION	SINGLE SP ISCSI SATA DPE-3 750GB-NO US A	\$0	Each	20%	\$0	Other	J
AX150X-250	AX150X-250	CLARIION	DUAL SP FC SATA DPE W 4 250 DRV NO US AC	\$0	Each	20%	\$0	Other	J
AX150X-500	AX150X-500	CLARIION	DUAL SP FC SATA DPE 4 500 DRV NO US AC P	\$0	Each	20%	\$0	Other	J
AX150X-750	AX150X-750	CLARIION	DUAL SP FC SATA DPE W4 750 GB DRV NO US	\$0	Each	20%	\$0	Other	J
AX150XI-250	AX150XI-250	CLARIION	DUAL SP ISCSI SATA DPE-W 4 250GB- NO US	\$0	Each	20%	\$0	Other	J
AX150XI-500	AX150XI-500	CLARIION	DUAL SP ISCSI SATA DPE-W 4 500GB- NO US	\$0	Each	20%	\$0	Other	J
AX150XI-750	AX150XI-750	CLARIION	DUAL SP ISCSI SATA DPE-4 750 GB - NO US	\$0	Each	20%	\$0	Other	J
AX4-5DAE	AX4-5DAE	CLARIION	2U SAS/SATA 12 DRIVE DAE	\$0	Each	20%	\$0	Other	J
AX4-5DAEDC	AX4-5DAEDC	CLARIION	2U SAS/SATA 12DRIVE DAE DC POWER	\$0	Each	20%	\$0	Other	J
AX4-5F	AX4-5F	CLARIION	2U DUAL SP DPE FC FRONT END W 1U SPS	\$0	Each	20%	\$0	Other	J
AX4-5F-12X1TB	AX4-5F-12X1TB	CLARIION	AX4-5F DUAL WITH 12X1TB SATA	\$0	Each	20%	\$0	Other	J
AX4-5F-12X600	AX4-5F-12X600	CLARIION	AX4-5F DUAL WITH 12X600GB SAS	\$0	Each	20%	\$0	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AX4-5F-6X1TB	AX4-5F-6X1TB	CLARIION	AX4-5F DUAL WITH 6X1TB SATA	\$0	Each	20%	\$0	Other	J
AX4-5F-6X600	AX4-5F-6X600	CLARIION	AX4-5F DUAL WITH 6X600GB SAS	\$0	Each	20%	\$0	Other	J
AX4-5FDC	AX4-5FDC	CLARIION	2U DUAL SP DPE FC FRONT END + DC POWER	\$0	Each	20%	\$0	Other	J
AX4-5FDC-PPS	AX4-5FDC-PPS	CLARIION	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	\$8,488	Each	20%	\$6,790	Other	J
AX4-5F-PPS	AX4-5F-PPS	CLARIION	2U SAS/SATA DPE - FC- PPS	\$7,687	Each	20%	\$6,150	Other	J
AX4-5FSC	AX4-5FSC	CLARIION	2U SINGLE SP DPE FC FRONT END	\$0	Each	20%	\$0	Other	J
AX4-5FSC-750	AX4-5FSC-750	CLARIION	2U 1 SP DPEFC FE + 4X750GB 7200K VAULT	\$7,133	Each	20%	\$5,706	Other	J
AX4-5FSC-PPS	AX4-5FSC-PPS	CLARIION	AX4 FC SINGLE SP - PPS	\$4,916	Each	20%	\$3,933	Other	J
AX4-5FSCX	AX4-5FSCX	CLARIION	2U SINGLE SP DPEFC FRONT END - 4 FC PORT	\$0	Each	20%	\$0	Other	J
AX4-5FSCX-750	AX4-5FSCX-750	CLARIION	2U SINGLE SP DPEFC FE-4FC + 750GB VAULT	\$7,806	Each	20%	\$6,245	Other	J
AX4-5FSCX-PPS	AX4-5FSCX-PPS	CLARIION	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	\$5,589	Each	20%	\$4,471	Other	J
AX4-5FX	AX4-5FX	CLARIION	2U 2SP DPE FC FRONTEND 1U SPS 8 FC PORT	\$0	Each	20%	\$0	Other	J
AX4-5FX-PPS	AX4-5FX-PPS	CLARIION	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	\$9,365	Each	20%	\$7,492	Other	J
AX4-5I	AX4-5I	CLARIION	2U DUAL SP DPE ISCSI FRONT END W 1U SPS	\$0	Each	20%	\$0	Other	J
AX4-5I-12X1TB	AX4-5I-12X1TB	CLARIION	AX4-5I DUAL WITH 12X1TB SATA	\$0	Each	20%	\$0	Other	J
AX4-5I-12X600	AX4-5I-12X600	CLARIION	AX4-5I DUAL WITH 12X600GB SAS	\$0	Each	20%	\$0	Other	J
AX4-5I-6X1TB	AX4-5I-6X1TB	CLARIION	AX4-5I DUAL WITH 6X1TB SATA	\$0	Each	20%	\$0	Other	J
AX4-5I-6X600	AX4-5I-6X600	CLARIION	AX4-5I DUAL WITH 6X600GB SAS	\$0	Each	20%	\$0	Other	J
AX4-5IDC	AX4-5IDC	CLARIION	2U DUAL SP DPE ISCSI FRONT END DC POWER	\$0	Each	20%	\$0	Other	J
AX4-5IDC-PPS	AX4-5IDC-PPS	CLARIION	AX4 2U DPE W DC SUPPLY ISCSI PPS	\$8,018	Each	20%	\$6,414	Other	J
AX4-5I-PPS	AX4-5I-PPS	CLARIION	2U SAS/SATA DPE - ISCSI- PPS	\$0	Each	20%	\$0	Other	J
AX4-5ISC	AX4-5ISC	CLARIION	2U SINGLE SP DPE ISCSI FRONT END	\$0	Each	20%	\$0	Other	J
AX4-5ISC-750	AX4-5ISC-750	CLARIION	2U 1SP DPEISCSI FE + 4X750GB 7200K VAULT	\$0	Each	20%	\$0	Other	J
AX4-5ISC-DP	AX4-5ISC-DP	CLARIION	AX4-5 ISCSI 1 TO 2 PROCESSOR HW UPGRADE	\$0	Each	20%	\$0	Other	J
AX4-5ISC-PPS	AX4-5ISC-PPS	CLARIION	AX4 ISCSI SINGLE SP-PPS	\$0	Each	20%	\$0	Other	J
MVAAX4-5	MVAAX4-5	CLARIION	MIRRORVIEW ASYNC FOR THE AX4-5	\$0	Each	20%	\$0	Other	J
MVALAX4-5	MVALAX4-5	CLARIION	MIRRORVIEW BUNDLE FOR THE AX4-5	\$0	Each	20%	\$0	Other	J
MV-CEMAX4-5	MV-CEMAX4-5	CLARIION	MIRRORVIEW/CE SW APPLICATION FOR AX4-5	\$0	Each	20%	\$0	Other	J
MVSAX4-5	MVSAX4-5	CLARIION	MIRRORVIEW SYNC FOR THE AX4-5	\$0	Each	20%	\$0	Other	J
NAV100	NAV100	CLARIION	NAVI MANAGER AX100 SERIES	\$1,100	Each	20%	\$880	Other	J
NAV150	NAV150	CLARIION	NAVI MGR UPGRADE AX150	\$1,100	Each	20%	\$880	Other	J
NAVAX4-5	NAVAX4-5	CLARIION	NAVI MANAGER FOR AX4-5	\$0	Each	20%	\$0	Other	J
NAVAYZAX4-5	NAVAYZAX4-5	CLARIION	NAVI ANALYZER FR AX4-5	\$0	Each	20%	\$0	Other	J
SA4E-100	SA4E-100	CLARIION	SA4E for(1)AX100/AX150(I)	\$0	Each	20%	\$0	Other	J
SCAX4-5	SCAX4-5	CLARIION	SAN COPY FOR THE AX4-5	\$0	Each	20%	\$0	Other	J
SCE100	SCE100	CLARIION	SAN COPY/E AX100	\$2,000	Each	20%	\$1,600	Other	J
SCE150	SCE150	CLARIION	SAN COPY/E FOR AX150	\$0	Each	20%	\$0	Other	J
SVAX4-5	SVAX4-5	CLARIION	SNAPVIEW FOR THE AX4-5	\$0	Each	20%	\$0	Other	J



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-112-146	456-112-146	ENTERPRISE HYBRID CLC EHC ON VxRAIL SOFTWARE=ZC		\$0	Each	20%	\$0	Other	J
SH-458-000-165	SH-458-000-165	ENTERPRISE HYBRID CLC EHC ON VxRAIL SOFTWARE 12MONTHS=ZC		\$428	Each	20%	\$342	Other	J
SH-458-000-166	SH-458-000-166	ENTERPRISE HYBRID CLC EHC ON VxRAIL SOFTWARE 24MONTHS=ZC		\$422	Each	20%	\$338	Other	J
SH-458-000-167	SH-458-000-167	ENTERPRISE HYBRID CLC EHC ON VxRAIL SOFTWARE 36MONTHS=ZC		\$406	Each	20%	\$325	Other	J
14528_350-BCBP	14528_350-BCBP	HyperConverged Infra	All Flash Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14528_350-BCBR	14528_350-BCBR	HyperConverged Infra	Luggage Tag Label, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14528_350-BCBS	14528_350-BCBS	HyperConverged Infra	Luggage Tag, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14528_350-BCBT	14528_350-BCBT	HyperConverged Infra	Hybrid Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14528_385-BBKT	14528_385-BBKT	HyperConverged Infra	iDRAC9_Enterprise	\$489	Each	20%	\$391	Other	J
14528_528-BIYY	14528_528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J
14528_528-CJIT	14528_528-CJIT	HyperConverged Infra	OpenManage Integration with MS Windows Admin Center Premium License for Azure Stack HCI, Perpetual	\$499	Each	20%	\$399	Other	J
14528_65D3F	14528_65D3F	HyperConverged Infra	MOD-BRND.IDM.AX-440.NP	\$0	Each	20%	\$0	Other	J
14528_827-4154	14528_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
14528_827-4168	14528_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
14528_842-3426	14528_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
14528_842-3427	14528_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
14528_847-2783	14528_847-2783	HyperConverged Infra	Data Sanitization for Enterprise VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
14528_847-2784	14528_847-2784	HyperConverged Infra	Data Destruction for Enterprise VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
14528_847-2785	14528_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
14528_847-2786	14528_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
14528_900-9997	14528_900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J
14521_210-AWTD	14521_210-AWTD	HyperConverged Infra	Dell EMC AX-640	\$2,280	Each	20%	\$1,824	Other	J
14521_310-8513	14521_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
14521_321-BCQL	14521_321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
14521_321-BCQM	14521_321-BCQM	HyperConverged Infra	2.5" Chassis with up to 10 Hard Drives, 2x 2.5" SATA/SAS Drives and 1PCIe slot,2CPU only	\$200	Each	20%	\$160	Other	J
14521_321-BDKH	14521_321-BDKH	HyperConverged Infra	Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, Max of 8 SAS/SATA, 3 PCIe Slots, 2 CPU only	\$250	Each	20%	\$200	Other	J
14521_325-BCHH	14521_325-BCHH	HyperConverged Infra	Standard Bezel	\$49	Each	20%	\$39	Other	J
14521_329-BEIJ	14521_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
14521_330-BBGN	14521_330-BBGN	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
14521_330-BBGO	14521_330-BBGO	HyperConverged Infra	Riser Config 3,1x16 LP,1x16 FH	\$39	Each	20%	\$31	Other	J
14521_330-BBGX	14521_330-BBGX	HyperConverged Infra	Riser Config 1, 1x16 LP	\$0	Each	20%	\$0	Other	J
14521_330-BBGY	14521_330-BBGY	HyperConverged Infra	Riser Config 4, 2x16 LP	\$0	Each	20%	\$0	Other	J
14521_332-1286	14521_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
14521_338-BLMC	14521_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
14521_338-BLMN	14521_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
14521_338-BLMP	14521_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
14521_338-BLMR	14521_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
14521_338-BLUQ	14521_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
14521_338-BLUS	14521_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14521_338-BLUW	14521_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
14521_338-BLUX	14521_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
14521_338-BRVN	14521_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
14521_338-BRVO	14521_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
14521_338-BSDH	14521_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
14521_338-BSDI	14521_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
14521_338-BSDL	14521_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
14521_338-BSHH	14521_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
14521_338-BSIQ	14521_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
14521_338-BSWX	14521_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
14521_338-BVJV	14521_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
14521_338-BVJX	14521_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
14521_338-BVKD	14521_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
14521_338-BVKF	14521_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
14521_338-BVKH	14521_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
14521_338-BVKQ	14521_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
14521_338-BVQR	14521_338-BVQR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
14521_340-BKNE	14521_340-BKNE	HyperConverged Infra	PowerEdge R640 Shipping	\$0	Each	20%	\$0	Other	J
14521_340-COPR	14521_340-COPR	HyperConverged Infra	PowerEdge R640 x4 and x10 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
14521_350-BBBW	14521_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
14521_350-BBKB	14521_350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J
14521_350-BBKC	14521_350-BBKC	HyperConverged Infra	Quick Sync 2 (At-the-box mgmt)	\$149	Each	20%	\$119	Other	J
14521_350-BCBP	14521_350-BCBP	HyperConverged Infra	All Flash Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14521_350-BCBR	14521_350-BCBR	HyperConverged Infra	Luggage Tag Label, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14521_350-BCBT	14521_350-BCBT	HyperConverged Infra	Hybrid Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14521_350-BCBX	14521_350-BCBX	HyperConverged Infra	Optane Memory Config	\$0	Each	20%	\$0	Other	J
14521_350-BCBY	14521_350-BCBY	HyperConverged Infra	NVME Config With SSD or HDD Storage	\$0	Each	20%	\$0	Other	J
14521_350-BCBZ	14521_350-BCBZ	HyperConverged Infra	NVME Config With Optane Memory + SSD Storage	\$0	Each	20%	\$0	Other	J
14521_350-BCCB	14521_350-BCCB	HyperConverged Infra	All NVMe Config	\$0	Each	20%	\$0	Other	J
14521_350-BCCE	14521_350-BCCE	HyperConverged Infra	NVMe Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14521_350-BCCH	14521_350-BCCH	HyperConverged Infra	IDM, AX-640	\$729	Each	20%	\$583	Other	J
14521_350-BCCK	14521_350-BCCK	HyperConverged Infra	Lug Tag, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14521_370-AAIP	14521_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
14521_370-ABWE	14521_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
14521_370-ADNF	14521_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
14521_370-ADNG	14521_370-ADNG	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J
14521_370-ADNH	14521_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
14521_370-ADNU	14521_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14521_370-AEPP	14521_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14521_370-AERE	14521_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14521_370-AERF	14521_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
14521_370-AERG	14521_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
14521_370-AEUP	14521_370-AEUP	HyperConverged Infra	128GB, 2666MT/s Intel Optane DC Persistent Memory	\$1,799	Each	20%	\$1,439	Other	J
14521_370-AEUQ	14521_370-AEUQ	HyperConverged Infra	2666MT/s App Direct Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J
14521_370-AEVN	14521_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
14521_370-AEVO	14521_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
14521_370-AEVP	14521_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
14521_370-AEVQ	14521_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
14521_370-AEVR	14521_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14521_374-BBNW	14521_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
14521_374-BBOI	14521_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
14521_374-BBOK	14521_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
14521_374-BBOL	14521_374-BBOL	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (200W) DDR4-2666	\$6,069	Each	20%	\$4,855	Other	J
14521_374-BBOM	14521_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%	\$6,719	Other	J
14521_374-BBPN	14521_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
14521_374-BBPP	14521_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
14521_374-BBPT	14521_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
14521_374-BBPU	14521_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
14521_379-BCQV	14521_379-BCQV	HyperConverged Infra	iDRAC Group Manager, Enabled	\$0	Each	20%	\$0	Other	J
14521_379-BCQX	14521_379-BCQX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J
14521_379-BCQY	14521_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
14521_379-BCSG	14521_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
14521_379-BDCO	14521_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
14521_384-BBBL	14521_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
14521_384-BBPR	14521_384-BBPR	HyperConverged Infra	5 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
14521_384-BBQI	14521_384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
14521_384-BBQJ	14521_384-BBQJ	HyperConverged Infra	8 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
14521_385-BBCF	14521_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
14521_385-BBKG	14521_385-BBKG	HyperConverged Infra	16GB microSDHC/SDXC Card	\$59	Each	20%	\$47	Other	J
14521_385-BBKH	14521_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
14521_385-BBKI	14521_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
14521_385-BBKT	14521_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
14521_385-BBLR	14521_385-BBLR	HyperConverged Infra	VFlash Card Reader with 16GB Vflash SD card	\$29	Each	20%	\$23	Other	J
14521_385-BBLU	14521_385-BBLU	HyperConverged Infra	USB 3.0 for R640 x4 Chassis	\$49	Each	20%	\$39	Other	J
14521_385-BBLV	14521_385-BBLV	HyperConverged Infra	USB 3.0 for R640 x8 Chassis	\$49	Each	20%	\$39	Other	J
14521_389-DSVE	14521_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
14521_389-DSVF	14521_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
14521_400-ABHL	14521_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
14521_400-ADTI	14521_400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14521_400-ASHT	14521_400-ASHT	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive	\$959	Each	20%	\$767	Other	J
14521_400-AVEZ	14521_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
14521_400-AVFL	14521_400-AVFL	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Flex Bay Hard Drive	\$1,179	Each	20%	\$943	Other	J
14521_400-AXPE	14521_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
14521_400-AXPH	14521_400-AXPH	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Flex Bay AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
14521_400-AXQU	14521_400-AXQU	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$1,115	Each	20%	\$892	Other	J
14521_400-AXSD	14521_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,155	Each	20%	\$924	Other	J
14521_400-AXSK	14521_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
14521_400-AXTS	14521_400-AXTS	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Flex Bay AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
14521_400-AZOY	14521_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
14521_400-AZQH	14521_400-AZQH	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512 2.5in Flex Bay AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
14521_400-AZQO	14521_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
14521_400-AZRI	14521_400-AZRI	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512 2.5in Flex Bay AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
14521_400-AZSR	14521_400-AZSR	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Flex Bay AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
14521_400-AZTN	14521_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
14521_400-AZUU	14521_400-AZUU	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Flex Bay AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
14521_400-AZVM	14521_400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
14521_400-BBQX	14521_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
14521_400-BCOM	14521_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
14521_400-BCOV	14521_400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
14521_400-BCPB	14521_400-BCPB	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Flex Bay PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
14521_400-BCQN	14521_400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
14521_400-BCQP	14521_400-BCQP	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Flex Bay PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
14521_400-BDGV	14521_400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 14600 TBW	\$2,900	Each	20%	\$2,320	Other	J
14521_400-BDIS	14521_400-BDIS	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J
14521_400-BDSI	14521_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
14521_400-BDSM	14521_400-BDSM	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Flex Bay S4610 Drive	\$1,275	Each	20%	\$1,020	Other	J
14521_400-BDSU	14521_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
14521_400-BDTV	14521_400-BDTV	HyperConverged Infra	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in hot plug Flex Bay S4610 Drive	\$2,320	Each	20%	\$1,856	Other	J
14521_400-BEFF	14521_400-BEFF	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
14521_400-BELP	14521_400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
14521_400-BELR	14521_400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
14521_400-BELT	14521_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
14521_400-BELY	14521_400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
14521_400-BEMG	14521_400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
14521_400-BEMJ	14521_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
14521_400-BEWL	14521_400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
14521_400-BFES	14521_400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$1,131	Each	20%	\$905	Other	J

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Vendor Notes:

Updated November 25, 2020

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14521_400-BFOI	14521_400-BFOI	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Flex Bay Hot-Plug AG Drive	\$6,254	Each	20%	\$5,003	Other	J
14521_400-BFPD	14521_400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD	\$6,254	Each	20%	\$5,003	Other	J
14521_400-BFQX	14521_400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
14521_400-BKGR	14521_400-BKGR	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 Flex Bay	\$8,760	Each	20%	\$7,008	Other	J
14521_401-ABDT	14521_401-ABDT	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Flex Bay Hard Drive	\$959	Each	20%	\$767	Other	J
14521_403-BCHH	14521_403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),LP	\$1,499	Each	20%	\$1,199	Other	J
14521_403-BCHI	14521_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
14521_405-AAJU	14521_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
14521_405-AANP	14521_405-AANP	HyperConverged Infra	PERC H330 RAID Controller, Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
14521_406-BBLD	14521_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
14521_406-BBLG	14521_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
14521_407-BBBY	14521_407-BBBY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	J
14521_407-BBVK	14521_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
14521_407-BBZO	14521_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
14521_407-BCGJ	14521_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
14521_412-AAIP	14521_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
14521_412-AAIQ	14521_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
14521_421-5736	14521_421-5736	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
14521_429-AAOK	14521_429-AAOK	HyperConverged Infra	8X DVD-ROM, USB, EXTERNAL	\$199	Each	20%	\$159	Other	J
14521_450-AAGG	14521_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
14521_450-AALV	14521_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
14521_450-AARX	14521_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
14521_450-AAXG	14521_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
14521_450-AAYN	14521_450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J
14521_450-ACSL	14521_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14521_450-ACSM	14521_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14521_450-ACSO	14521_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
14521_450-ADIJ	14521_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
14521_450-ADWM	14521_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
14521_450-AEIT	14521_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
14521_450-AEJI	14521_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
14521_450-AFMQ	14521_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
14521_461-AADZ	14521_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
14521_461-AAEM	14521_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
14521_467-1488	14521_467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
14521_467-5713	14521_467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
14521_467-9489	14521_467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
14521_467-9490	14521_467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
14521_470-AAGN	14521_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
14521_470-AAGP	14521_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J



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Vendor Notes:

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14521_470-AAGR	14521_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
14521_470-AATY	14521_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J
14521_470-ACES	14521_470-ACES	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1 Meter	\$125	Each	20%	\$100	Other	J
14521_470-ACET	14521_470-ACET	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$130	Each	20%	\$104	Other	J
14521_470-ACEV	14521_470-ACEV	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	\$135	Each	20%	\$108	Other	J
14521_470-ACEW	14521_470-ACEW	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5 Meter	\$150	Each	20%	\$120	Other	J
14521_492-BBDG	14521_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
14521_492-BBDH	14521_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	20%	\$16	Other	J
14521_492-BBDI	14521_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
14521_492-BBLG	14521_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
14521_528-BIYY	14521_528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J
14521_528-CFHY	14521_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
14521_528-CFIB	14521_528-CFIB	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
14521_528-CHGB	14521_528-CHGB	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J
14521_528-CHGC	14521_528-CHGC	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2012R2 DC Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J
14521_528-CHYU	14521_528-CHYU	HyperConverged Infra	Windows Server 2019 DC w/Reassignment,16CORE,Digitally Fulfilled Recovery Image,Multi Language	\$0	Each	20%	\$0	Other	J
14521_528-CIBI	14521_528-CIBI	HyperConverged Infra	iDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J
14521_528-CJIT	14521_528-CJIT	HyperConverged Infra	OpenManage Integration with MS Windows Admin Center Premium License for Azure Stack HCI, Perpetual	\$499	Each	20%	\$399	Other	J
14521_528-CJIU	14521_528-CJIU	HyperConverged Infra	OpenManage Integration with MS Windows Admin Center Premium License for Azure Stack HCI, CUS	\$499	Each	20%	\$399	Other	J
14521_540-BBUL	14521_540-BBUL	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	\$469	Each	20%	\$375	Other	J
14521_540-BBZJ	14521_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
14521_540-BCIX	14521_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
14521_555-BCKO	14521_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
14521_555-BDYC	14521_555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
14521_555-BDYF	14521_555-BDYF	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T & Dual Port 1GbE BASE-T, rNDC	\$709	Each	20%	\$567	Other	J
14521_570-AAKV	14521_570-AAKV	HyperConverged Infra	Dell Optical Mouse MS116 - Black	\$5	Each	20%	\$4	Other	J
14521_580-ADJC	14521_580-ADJC	HyperConverged Infra	Black Dell KB216 Wired Multi-Media Keyboard English	\$7	Each	20%	\$6	Other	J
14521_618-BBEC	14521_618-BBEC	HyperConverged Infra	Hyper-V role enabled with pre-installed Standard or DataCenter Ed OS on incl Virtual No Operating System	\$1	Each	20%	\$1	Other	J
14521_619-ABVR	14521_619-ABVR	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
14521_631-AAACK	14521_631-AAACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
14521_631-ABKN	14521_631-ABKN	HyperConverged Infra	OpenManage DVD Kit,Poweredge R640	\$50	Each	20%	\$40	Other	J
14521_634-BIMS	14521_634-BIMS	HyperConverged Infra	5-pack of Windows Server 2016 Remote Desktop Services, Device	\$749	Each	20%	\$599	Other	J
14521_634-BINC	14521_634-BINC	HyperConverged Infra	5-pack of Windows Server 2016 Remote Desktop Services, USER	\$999	Each	20%	\$799	Other	J
14521_634-BRWF	14521_634-BRWF	HyperConverged Infra	Microsoft SQL Server 2017 Standard,OEM, Includes 5 USER CALs, NFI with Windows Server 2019 DataCTR w/reassign,16CORE,FI,No Med,UnLTD VMs, Multi Language	\$3,479	Each	20%	\$2,783	Other	J
14521_634-BSFB	14521_634-BSFB	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,FI,No MED,UnLTD VMs,NO CALs, Multi Language	\$0	Each	20%	\$0	Other	J
14521_634-BSFD	14521_634-BSFD	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,FI,No MED,UnLTD VMs,NO CALs, Multi Language	\$6,730	Each	20%	\$5,384	Other	J
14521_634-BSFJ	14521_634-BSFJ	HyperConverged Infra	Windows Server 2019 Standard Edition,Secondary OS, No MEDIA, 16 CORE	\$1,219	Each	20%	\$975	Other	J
14521_634-BSFK	14521_634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
14521_634-BSFL	14521_634-BSFL	HyperConverged Infra	50-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$2,200	Each	20%	\$1,760	Other	J
14521_634-BSFM	14521_634-BSFM	HyperConverged Infra	1-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$49	Each	20%	\$39	Other	J
14521_634-BSFN	14521_634-BSFN	HyperConverged Infra	5-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$290	Each	20%	\$232	Other	J
14521_634-BSFO	14521_634-BSFO	HyperConverged Infra	1-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$59	Each	20%	\$47	Other	J

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14521_634-BSFP	14521_634-BSFP	HyperConverged Infra	50-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$2,900	Each	20%	\$2,320	Other	J
14521_634-BSFQ	14521_634-BSFQ	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, User	\$1,155	Each	20%	\$924	Other	J
14521_634-BSFR	14521_634-BSFR	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, Device	\$890	Each	20%	\$712	Other	J
14521_634-BSFS	14521_634-BSFS	HyperConverged Infra	10-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$580	Each	20%	\$464	Other	J
14521_634-BSFT	14521_634-BSFT	HyperConverged Infra	5-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$220	Each	20%	\$176	Other	J
14521_634-BSFU	14521_634-BSFU	HyperConverged Infra	10-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$440	Each	20%	\$352	Other	J
14521_634-BSGC	14521_634-BSGC	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,2CORE,NO MEDIA/KEY	\$159	Each	20%	\$127	Other	J
14521_634-BSGD	14521_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
14521_634-BSGE	14521_634-BSGE	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,16CORE,NO MEDIA/KEY	\$1,219	Each	20%	\$975	Other	J
14521_634-BSGF	14521_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
14521_634-BSGG	14521_634-BSGG	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14521_634-BSGI	14521_634-BSGI	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14521_634-BSGJ	14521_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14521_634-BSGK	14521_634-BSGK	HyperConverged Infra	Windows Server 2019 DC with Reassignment,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14521_634-BSGO	14521_634-BSGO	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade Media, Multi Language	\$11	Each	20%	\$9	Other	J
14521_634-BSGP	14521_634-BSGP	HyperConverged Infra	Windows Server 2019 DC with Reassignment License,16CORE,UnLTD VMs,DIB,COA	\$9,150	Each	20%	\$7,320	Other	J
14521_634-BUWR	14521_634-BUWR	HyperConverged Infra	Microsoft SQL Server 2019 Standard, OEM, Additional Server	\$1,910	Each	20%	\$1,528	Other	J
14521_634-BUWS	14521_634-BUWS	HyperConverged Infra	Microsoft SQL Server 2019 Standard OEM, Includes 5 Device CALs, NFI, ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14521_634-BUWT	14521_634-BUWT	HyperConverged Infra	Microsoft SQL Server 2019 Standard,OEM, Incl. 5 USER CALs, NFI with SQL2017/2016 DWGD Media,ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14521_634-BUWU	14521_634-BUWU	HyperConverged Infra	Microsoft SQL Server 2019 Standard,OEM, Includes 5 USER CALs, NFI, ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14521_634-BUWV	14521_634-BUWV	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 5 Device CALs Only OEM, No Media, NFI	\$2,020	Each	20%	\$1,616	Other	J
14521_634-BUWV	14521_634-BUWV	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 5 USER CALs Only OEM, No Media, NFI	\$2,020	Each	20%	\$1,616	Other	J
14521_634-BUWX	14521_634-BUWX	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 4 CORE, OEM, NFI, ENGLISH	\$14,790	Each	20%	\$11,832	Other	J
14521_634-BUWY	14521_634-BUWY	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 4 CORE, OEM, NFI with SQL2017/2016 DWGD Media, ENGLISH	\$14,790	Each	20%	\$11,832	Other	J
14521_634-BUWZ	14521_634-BUWZ	HyperConverged Infra	Microsoft SQL Server 2019 Standard, Additional 2 CORE, No MEDIA	\$7,390	Each	20%	\$5,912	Other	J
14521_634-BUXB	14521_634-BUXB	HyperConverged Infra	Microsoft SQL Server 2019 Standard,OEM, Incl. 5 Device CALs, NFI with SQL2017/2016 DWGD Media,ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14521_770-BBBC	14521_770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
14521_770-BBBL	14521_770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
14521_770-BBBM	14521_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
14521_770-BBHJ	14521_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
14521_770-BCIO	14521_770-BCIO	HyperConverged Infra	1U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
14521_780-BCDI	14521_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
14521_780-BCDO	14521_780-BCDO	HyperConverged Infra	C30, No RAID for NVME chassis	\$0	Each	20%	\$0	Other	J
14521_800-BBDM	14521_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
14521_827-4154	14521_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
14521_827-4168	14521_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
14521_842-3426	14521_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
14521_842-3427	14521_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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14521_847-2783	14521_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
14521_847-2784	14521_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
14521_847-2785	14521_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
14521_847-2786	14521_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
14521_900-9997	14521_900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J
14521_987-1459	14521_987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
14521_987-1519	14521_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
14531_210-AXBP	14531_210-AXBP	HyperConverged Infra	Dell EMC AX-6515	\$2,280	Each	20%	\$1,824	Other	J
14531_321-BERO	14531_321-BERO	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug Hard Drives	\$60	Each	20%	\$48	Other	J
14531_330-BBNN	14531_330-BBNN	HyperConverged Infra	Riser Config 2, 2x16 LP PCIe slot	\$199	Each	20%	\$159	Other	J
14531_332-1286	14531_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
14531_338-BSWG	14531_338-BSWG	HyperConverged Infra	AMD 7402P 2.8GHz,24C/48T,128M,180W,3200	\$1,699	Each	20%	\$1,359	Other	J
14531_338-BSWH	14531_338-BSWH	HyperConverged Infra	AMD 7502P 2.5GHz,32C/64T,128M,180W,3200	\$3,459	Each	20%	\$2,767	Other	J
14531_338-BSWO	14531_338-BSWO	HyperConverged Infra	AMD 7302P 3GHz,16C/32T,128M,155W,3200	\$1,049	Each	20%	\$839	Other	J
14531_338-BSWP	14531_338-BSWP	HyperConverged Infra	AMD 7702P 2GHz,64C/128T,256M,200W,3200	\$6,109	Each	20%	\$4,887	Other	J
14531_340-CMZJ	14531_340-CMZJ	HyperConverged Infra	PowerEdge R6515 Shipping	\$0	Each	20%	\$0	Other	J
14531_340-CMZK	14531_340-CMZK	HyperConverged Infra	PowerEdge R6515 Shipping, BCC	\$8	Each	20%	\$6	Other	J
14531_343-BBMT	14531_343-BBMT	HyperConverged Infra	PowerEdge R6515 x8 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
14531_345-BBBP	14531_345-BBBP	HyperConverged Infra	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J
14531_345-BBCH	14531_345-BBCH	HyperConverged Infra	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/ 3.5in HYB CARR 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J
14531_350-BBBW	14531_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
14531_350-BBKQ	14531_350-BBKQ	HyperConverged Infra	Quick Sync 2 (At-the-box mgmt)	\$89	Each	20%	\$71	Other	J
14531_350-BBKR	14531_350-BBKR	HyperConverged Infra	No Quick Sync	\$0	Each	20%	\$0	Other	J
14531_350-BBWL	14531_350-BBWL	HyperConverged Infra	Dell EMC Luggage Tag (R6515, 4/8HDD Chassis)	\$0	Each	20%	\$0	Other	J
14531_350-BBXL	14531_350-BBXL	HyperConverged Infra	Standard Bezel for x4 and x8 chassis	\$75	Each	20%	\$60	Other	J
14531_350-BCBP	14531_350-BCBP	HyperConverged Infra	All Flash Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14531_350-BCCF	14531_350-BCCF	HyperConverged Infra	All Flash Default Config IDM	\$729	Each	20%	\$583	Other	J
14531_366-0192	14531_366-0192	HyperConverged Infra	Std Bios Setting A/C Power Recovery On	\$15	Each	20%	\$12	Other	J
14531_366-0193	14531_366-0193	HyperConverged Infra	Std Bios Setting Power Management* - Maximum Performance	\$15	Each	20%	\$12	Other	J
14531_370-AAIP	14531_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
14531_370-AEVN	14531_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
14531_370-AEVO	14531_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
14531_370-AEVP	14531_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
14531_370-AEVQ	14531_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
14531_370-AEVR	14531_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14531_379-BCQV	14531_379-BCQV	HyperConverged Infra	iDRAC Group Manager, Enabled	\$0	Each	20%	\$0	Other	J
14531_379-BCQX	14531_379-BCQX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J
14531_379-BCQY	14531_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J

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Vendor Notes:

Updated November 25, 2020

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14531_379-BCSG	14531_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
14531_379-BDTF	14531_379-BDTF	HyperConverged Infra	2.5 Chassis	\$0	Each	20%	\$0	Other	J
14531_384-BBBL	14531_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
14531_384-BBSO	14531_384-BBSO	HyperConverged Infra	No Additional Mid Fan	\$0	Each	20%	\$0	Other	J
14531_384-BCDX	14531_384-BCDX	HyperConverged Infra	High Performance Fan	\$199	Each	20%	\$159	Other	J
14531_384-BCFW	14531_384-BCFW	HyperConverged Infra	Standard Fan	\$0	Each	20%	\$0	Other	J
14531_384-BCNQ	14531_384-BCNQ	HyperConverged Infra	PowerEdge R6515 Motherboard, with 2 x 1Gb Onboard LOM (BCM5720) V2	\$0	Each	20%	\$0	Other	J
14531_385-BBCF	14531_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
14531_385-BBOI	14531_385-BBOI	HyperConverged Infra	32GB microSDHC/SDXC Card	\$160	Each	20%	\$128	Other	J
14531_385-BBOK	14531_385-BBOK	HyperConverged Infra	16GB microSDHC/SDXC Card	\$90	Each	20%	\$72	Other	J
14531_385-BBOM	14531_385-BBOM	HyperConverged Infra	64GB microSDHC/SDXC Card	\$400	Each	20%	\$320	Other	J
14531_385-BBOT	14531_385-BBOT	HyperConverged Infra	iDRAC9,Enterprise x5	\$489	Each	20%	\$391	Other	J
14531_389-BDQH	14531_389-BDQH	HyperConverged Infra	Print on Demand Label	\$0	Each	20%	\$0	Other	J
14531_389-DUHK	14531_389-DUHK	HyperConverged Infra	PowerEdge R6515 CCC, CE and BIS Marking	\$0	Each	20%	\$0	Other	J
14531_389-DUHL	14531_389-DUHL	HyperConverged Infra	PowerEdge R6515 CE, CCC	\$0	Each	20%	\$0	Other	J
14531_389-DUYR	14531_389-DUYR	HyperConverged Infra	Intended for EMBEDDED or SERVER APPLIANCE Applications Only	\$0	Each	20%	\$0	Other	J
14531_400-AXPE	14531_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
14531_400-AZOO	14531_400-AZOO	HyperConverged Infra	800GB SSD SAS Mixed Use 12Gbps 512 2.5in HP AG Drive,3.5in HYB CARR, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
14531_400-AZOY	14531_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
14531_400-AZOO	14531_400-AZOO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
14531_400-AZTN	14531_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
14531_400-AZVM	14531_400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
14531_400-BBQX	14531_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
14531_400-BCOM	14531_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
14531_400-BCOV	14531_400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
14531_400-BCQN	14531_400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
14531_400-BDGV	14531_400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 14600 TBW	\$2,900	Each	20%	\$2,320	Other	J
14531_400-BDIS	14531_400-BDIS	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J
14531_400-BDNK	14531_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
14531_400-BDSI	14531_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
14531_400-BDSU	14531_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix use 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
14531_400-BDSW	14531_400-BDSW	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$1,275	Each	20%	\$1,020	Other	J
14531_400-BEWL	14531_400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
14531_400-BFPD	14531_400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 14016 TBW	\$6,254	Each	20%	\$5,003	Other	J
14531_400-BFQX	14531_400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
14531_400-BFZV	14531_400-BFZV	HyperConverged Infra	3.84TB SSD vSAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive,1 DWPD 7008 TBW	\$2,915	Each	20%	\$2,332	Other	J
14531_400-BGBV	14531_400-BGBV	HyperConverged Infra	3.84TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG drive,1 DWPD 7008 TBW	\$2,915	Each	20%	\$2,332	Other	J
14531_403-BCHH	14531_403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),LP	\$1,499	Each	20%	\$1,199	Other	J
14531_403-BCHI	14531_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J

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Vendor Notes: Updated November 25, 2020

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14531_405-AAJU	14531_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
14531_407-BCEQ	14531_407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
14531_407-BCGJ	14531_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
14531_412-AASC	14531_412-AASC	HyperConverged Infra	Heatsink for CPU equal to or greater than 180W	\$0	Each	20%	\$0	Other	J
14531_412-AASF	14531_412-AASF	HyperConverged Infra	Heatsink for CPU less than 180W	\$0	Each	20%	\$0	Other	J
14531_412-AATL	14531_412-AATL	HyperConverged Infra	DIMM Blank Filler 15pcs	\$15	Each	20%	\$12	Other	J
14531_429-ABBF	14531_429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other	J
14531_429-ABJU	14531_429-ABJU	HyperConverged Infra	8X DVD-ROM, USB, EXTERNAL	\$49	Each	20%	\$39	Other	J
14531_450-AAGG	14531_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
14531_450-AALV	14531_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
14531_450-AAXG	14531_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
14531_450-ACSL	14531_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14531_450-ACSM	14531_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14531_450-ACSO	14531_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
14531_450-AEIT	14531_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
14531_450-AGUJ	14531_450-AGUJ	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), 550W	\$649	Each	20%	\$519	Other	J
14531_461-AADZ	14531_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
14531_461-AAEM	14531_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
14531_467-1488	14531_467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
14531_467-5713	14531_467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
14531_467-9489	14531_467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
14531_467-9490	14531_467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
14531_470-AAGN	14531_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
14531_470-AAGP	14531_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
14531_470-AAGR	14531_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Copper Twinax Direct Attach	\$135	Each	20%	\$108	Other	J
14531_470-ACES	14531_470-ACES	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	Other	J
14531_470-ACET	14531_470-ACET	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$130	Each	20%	\$104	Other	J
14531_470-ACEV	14531_470-ACEV	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
14531_470-ACEW	14531_470-ACEW	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5 Meter	\$150	Each	20%	\$120	Other	J
14531_492-BBDG	14531_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
14531_492-BBDH	14531_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
14531_492-BBDI	14531_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
14531_492-BBLG	14531_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
14531_528-BIYY	14531_528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J
14531_528-CFHY	14531_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
14531_528-CHGB	14531_528-CHGB	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J
14531_528-CHGC	14531_528-CHGC	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2012R2 DC Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J
14531_528-CHYU	14531_528-CHYU	HyperConverged Infra	Windows Server 2019 DC w/Reassignment,16CORE,Digitally Fulfilled Recovery Image,Multi Language	\$0	Each	20%	\$0	Other	J
14531_528-CHZJ	14531_528-CHZJ	HyperConverged Infra	iDRAC9 Datacenter x5	\$689	Each	20%	\$551	Other	J
14531_528-CITQ	14531_528-CITQ	HyperConverged Infra	Amendment to the Windows Server 2019 EULA for AMD processors	\$0	Each	20%	\$0	Other	J



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14531_528-CJIT	14531_528-CJIT	HyperConverged Infra	OpenManage Integration with MS Windows Admin Center Premium License for Azure Stack HCI, Perpetual	\$499	Each	20%	\$399	Other	J
14531_528-CJIU	14531_528-CJIU	HyperConverged Infra	OpenManage Integration with MS Windows Admin Center Premium License for Azure Stack HCI, CUS	\$499	Each	20%	\$399	Other	J
14531_540-BBYT	14531_540-BBYT	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE BaseT Network LOM Mezz Card	\$360	Each	20%	\$288	Other	J
14531_540-BBZE	14531_540-BBZE	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card	\$660	Each	20%	\$528	Other	J
14531_540-BBZJ	14531_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
14531_540-BCKU	14531_540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other	J
14531_540-BCMQU	14531_540-BCMQU	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
14531_570-AAKV	14531_570-AAKV	HyperConverged Infra	Dell Optical Mouse MS116 - Black	\$5	Each	20%	\$4	Other	J
14531_580-ADJC	14531_580-ADJC	HyperConverged Infra	Black Dell KB216 Wired Multi-Media Keyboard English	\$7	Each	20%	\$6	Other	J
14531_605-BBFN	14531_605-BBFN	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
14531_611-BBBF	14531_611-BBBF	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
14531_618-BBEC	14531_618-BBEC	HyperConverged Infra	Hyper-V role enabled with pre-installed Standard or DataCenter Ed OS on incl Virtual HDD	\$1	Each	20%	\$1	Other	J
14531_631-AACK	14531_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
14531_631-ACGJ	14531_631-ACGJ	HyperConverged Infra	OpenManage DVD Kit, Poweredge R6515	\$50	Each	20%	\$40	Other	J
14531_634-BJBC	14531_634-BJBC	HyperConverged Infra	OpenManage Integration for VMware vCenter - 1 host increment, 5 year license - Digitally Fulfilled	\$249	Each	20%	\$199	Other	J
14531_634-BJBD	14531_634-BJBD	HyperConverged Infra	OpenManage Integration for VMware vCenter - 1 host increment, 3 year license - Digitally Fulfilled	\$149	Each	20%	\$119	Other	J
14531_634-BSFB	14531_634-BSFB	HyperConverged Infra	Windows Server 2019 DataCTR w/reassign,16CORE,FI,No Med,UnLTD VMs, Multi Language	\$0	Each	20%	\$0	Other	J
14531_634-BSFD	14531_634-BSFD	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,FI,NO MED,UnLTD VMs,NO CALS, Multi Language	\$6,730	Each	20%	\$5,384	Other	J
14531_634-BSFL	14531_634-BSFL	HyperConverged Infra	50-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$2,200	Each	20%	\$1,760	Other	J
14531_634-BSFM	14531_634-BSFM	HyperConverged Infra	1-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$49	Each	20%	\$39	Other	J
14531_634-BSFN	14531_634-BSFN	HyperConverged Infra	5-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$290	Each	20%	\$232	Other	J
14531_634-BSFO	14531_634-BSFO	HyperConverged Infra	1-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$59	Each	20%	\$47	Other	J
14531_634-BSFP	14531_634-BSFP	HyperConverged Infra	50-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$2,900	Each	20%	\$2,320	Other	J
14531_634-BSFQ	14531_634-BSFQ	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, User	\$1,155	Each	20%	\$924	Other	J
14531_634-BSFR	14531_634-BSFR	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, Device	\$890	Each	20%	\$712	Other	J
14531_634-BSFS	14531_634-BSFS	HyperConverged Infra	10-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$580	Each	20%	\$464	Other	J
14531_634-BSFT	14531_634-BSFT	HyperConverged Infra	5-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$220	Each	20%	\$176	Other	J
14531_634-BSFU	14531_634-BSFU	HyperConverged Infra	10-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$440	Each	20%	\$352	Other	J
14531_634-BSGD	14531_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
14531_634-BSGF	14531_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
14531_634-BSGG	14531_634-BSGG	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14531_634-BSGJ	14531_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14531_634-BSGK	14531_634-BSGK	HyperConverged Infra	Windows Server 2019 DC with Reassignment,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14531_634-BSGO	14531_634-BSGO	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade Media, Multi Language	\$11	Each	20%	\$9	Other	J
14531_634-BSGP	14531_634-BSGP	HyperConverged Infra	Windows Server 2019 DC with Reassignment License,16CORE,UnLTD VMs,DIB,COA	\$9,150	Each	20%	\$7,320	Other	J
14531_634-BUWR	14531_634-BUWR	HyperConverged Infra	Microsoft SQL Server 2019 Standard, OEM, Additional Server	\$1,910	Each	20%	\$1,528	Other	J
14531_634-BUWS	14531_634-BUWS	HyperConverged Infra	Microsoft SQL Server 2019 Standard,OEM, Includes 5 Device CALs, NFI, ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14531_634-BUWU	14531_634-BUWU	HyperConverged Infra	Microsoft SQL Server 2019 Standard,OEM, Includes 5 USER CALs, NFI, ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14531_634-BUWV	14531_634-BUWV	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 5 Device CALs Only OEM, No Media, NFI	\$2,020	Each	20%	\$1,616	Other	J

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14531_634-BUWW	14531_634-BUWW	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 5 USER CALs Only OEM, No Media, NFI	\$2,020	Each	20%	\$1,616	Other	J
14531_634-BUWX	14531_634-BUWX	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 4 CORE, OEM, NFI, ENGLISH	\$14,790	Each	20%	\$11,832	Other	J
14531_634-BUWY	14531_634-BUWY	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 4 CORE, OEM, NFI with SQL2017/2016 DWGD Media, ENGLISH	\$14,790	Each	20%	\$11,832	Other	J
14531_634-BUWZ	14531_634-BUWZ	HyperConverged Infra	Microsoft SQL Server 2019 Standard, Additional 2 CORE, No MEDIA	\$7,390	Each	20%	\$5,912	Other	J
14531_634-BUXB	14531_634-BUXB	HyperConverged Infra	Microsoft SQL Server 2019 Standard, OEM, Incl. 5 Device CALs, NFI with SQL2017/2016 DWGD Media, ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14531_634-BVNY	14531_634-BVNY	HyperConverged Infra	Windows Server 2019 Datacenter Additional License Plus (1SKT) (No Media/Key) (POS Only)	\$0	Each	20%	\$0	Other	J
14531_770-BBBM	14531_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
14531_770-BBHJ	14531_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
14531_770-BCJI	14531_770-BCJI	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
14531_770-BCKT	14531_770-BCKT	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
14531_780-BCDI	14531_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
14531_780-BCDO	14531_780-BCDO	HyperConverged Infra	C30, No RAID for NVME chassis	\$0	Each	20%	\$0	Other	J
14531_800-BBDM	14531_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
14531_827-4154	14531_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
14531_827-4168	14531_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
14531_842-3426	14531_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
14531_842-3427	14531_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
14531_847-2783	14531_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
14531_847-2784	14531_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
14531_847-2785	14531_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
14531_847-2786	14531_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
14531_900-9997	14531_900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J
14531_987-1459	14531_987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
14531_987-1519	14531_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
14526_210-AWXU	14526_210-AWXU	HyperConverged Infra	Dell EMC AX-740xd	\$3,343	Each	20%	\$2,674	Other	J
14526_310-8513	14526_310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
14526_321-BCPU	14526_321-BCPU	HyperConverged Infra	Chassis with Up to 12 x 3.5 Hard Drives for 2CPU Configuration	\$50	Each	20%	\$40	Other	J
14526_321-BCPV	14526_321-BCPV	HyperConverged Infra	Chassis with up to 12 x 3.5" HDDs on BP, 4 x 3.5" HDDs on MP and 2 x 3.5" HDDs Flexbay, 1 and 2CPU Configuration	\$200	Each	20%	\$160	Other	J
14526_321-BCPY	14526_321-BCPY	HyperConverged Infra	Chassis with Up to 24 x 2.5" Hard Drives for 2CPU	\$250	Each	20%	\$200	Other	J
14526_321-BCRC	14526_321-BCRC	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 12 NVME Drives, 2CPU Configuration	\$750	Each	20%	\$600	Other	J
14526_321-BDQX	14526_321-BDQX	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 4 NVME Drives, 2CPU Configuration	\$749	Each	20%	\$599	Other	J
14526_325-BCHU	14526_325-BCHU	HyperConverged Infra	PowerEdge 2U Standard Bezel	\$49	Each	20%	\$39	Other	J
14526_329-BEIK	14526_329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%	\$0	Other	J
14526_330-BBGZ	14526_330-BBGZ	HyperConverged Infra	Riser Config 1, 4 x8 slots	\$149	Each	20%	\$119	Other	J
14526_330-BBHB	14526_330-BBHB	HyperConverged Infra	Riser Config 2, 3 x8, 1 x16 slots	\$159	Each	20%	\$127	Other	J
14526_330-BBHC	14526_330-BBHC	HyperConverged Infra	Riser Config 5, 6 x8, 2 x16 slots	\$259	Each	20%	\$207	Other	J
14526_330-BBHD	14526_330-BBHD	HyperConverged Infra	Riser Config 6, 5 x8, 3 x16 slots	\$259	Each	20%	\$207	Other	J
14526_330-BBHE	14526_330-BBHE	HyperConverged Infra	Riser Config 3, 2 x8, 3 x16 slots	\$149	Each	20%	\$119	Other	J

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Vendor Notes:

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14526_330-BBHF	14526_330-BBHF	HyperConverged Infra	Riser Config 1, 4 x8 slots	\$89	Each	20%	\$71	Other	J
14526_330-BBHG	14526_330-BBHG	HyperConverged Infra	Riser Config 2, 3 x8, 1 x16 slots	\$109	Each	20%	\$87	Other	J
14526_330-BBHH	14526_330-BBHH	HyperConverged Infra	Riser Config 4, 3x8, 4 x16 slots	\$259	Each	20%	\$207	Other	J
14526_332-1286	14526_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
14526_338-BLMC	14526_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
14526_338-BLMN	14526_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
14526_338-BLMP	14526_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
14526_338-BLMR	14526_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
14526_338-BLMU	14526_338-BLMU	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (205W) DDR4-2666	\$10,499	Each	20%	\$8,399	Other	J
14526_338-BLUQ	14526_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
14526_338-BLUS	14526_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
14526_338-BLUW	14526_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
14526_338-BLUX	14526_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2933	\$2,489	Each	20%	\$1,991	Other	J
14526_338-BRVJ	14526_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
14526_338-BRVN	14526_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
14526_338-BRVO	14526_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
14526_338-BSDH	14526_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
14526_338-BSDI	14526_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
14526_338-BSDL	14526_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
14526_338-BSHH	14526_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
14526_338-BSIQ	14526_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
14526_338-BSWX	14526_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
14526_338-BVJV	14526_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
14526_338-BVJX	14526_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
14526_338-BVKD	14526_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
14526_338-BVKF	14526_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
14526_338-BVKH	14526_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
14526_338-BVKQ	14526_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
14526_338-BVKR	14526_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
14526_340-BLBE	14526_340-BLBE	HyperConverged Infra	PowerEdge R740XD Shipping	\$0	Each	20%	\$0	Other	J
14526_340-CORZ	14526_340-CORZ	HyperConverged Infra	PowerEdge R740 Shipping Material	\$0	Each	20%	\$0	Other	J
14526_350-BBBW	14526_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
14526_350-BBJU	14526_350-BBJU	HyperConverged Infra	Quick Sync 2 (At-the-box mgmt)	\$179	Each	20%	\$143	Other	J
14526_350-BBJV	14526_350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J
14526_350-BCBP	14526_350-BCBP	HyperConverged Infra	All Flash Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14526_350-BCBR	14526_350-BCBR	HyperConverged Infra	Luggage Tag Label, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14526_350-BCBS	14526_350-BCBS	HyperConverged Infra	Luggage Tag, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14526_350-BCBT	14526_350-BCBT	HyperConverged Infra	Hybrid Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14526_350-BCBV	14526_350-BCBV	HyperConverged Infra	IDM, AX-740xd	\$729	Each	20%	\$583	Other	J
14526_350-BCBY	14526_350-BCBY	HyperConverged Infra	NVME Config With SSD or HDD Storage	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14526_350-BCCB	14526_350-BCCB	HyperConverged Infra	All NVMe Config	\$0	Each	20%	\$0	Other	J
14526_350-BCCC	14526_350-BCCC	HyperConverged Infra	IDM, AX-740xd	\$729	Each	20%	\$583	Other	J
14526_350-BCCE	14526_350-BCCE	HyperConverged Infra	NVMe Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14526_370-AAIP	14526_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
14526_370-ABWE	14526_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
14526_370-ADNF	14526_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
14526_370-ADNG	14526_370-ADNG	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J
14526_370-ADNH	14526_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
14526_370-ADNM	14526_370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
14526_370-ADNU	14526_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14526_370-ADPF	14526_370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J
14526_370-AEPP	14526_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14526_370-AERE	14526_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J
14526_370-AERF	14526_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
14526_370-AERG	14526_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
14526_370-AEVN	14526_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
14526_370-AEVO	14526_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
14526_370-AEVP	14526_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
14526_370-AEVQ	14526_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
14526_370-AEVR	14526_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14526_374-BBNW	14526_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
14526_374-BBOB	14526_374-BBOB	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W)	\$4,069	Each	20%	\$3,255	Other	J
14526_374-BBOI	14526_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
14526_374-BBOK	14526_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
14526_374-BBOL	14526_374-BBOL	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (200W) DDR4-2666	\$6,069	Each	20%	\$4,855	Other	J
14526_374-BBOM	14526_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
14526_374-BBOP	14526_374-BBOP	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
14526_374-BBPN	14526_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
14526_374-BBPP	14526_374-BBPP	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
14526_374-BBPT	14526_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
14526_374-BBPU	14526_374-BBPU	HyperConverged Infra	DDR4-2400	\$0	Each	20%	\$0	Other	J
14526_379-BBTT	14526_379-BBTT	HyperConverged Infra	iDRAC management traffic over shared LOM	\$0	Each	20%	\$0	Other	J
14526_379-BCQV	14526_379-BCQV	HyperConverged Infra	iDRAC Group Manager, Enabled	\$0	Each	20%	\$0	Other	J
14526_379-BCQX	14526_379-BCQX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J
14526_379-BCQY	14526_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
14526_379-BCRB	14526_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
14526_379-BCSG	14526_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
14526_379-BDCO	14526_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
14526_384-BBBL	14526_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
14526_384-BBPP	14526_384-BBPP	HyperConverged Infra	6 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
14526_384-BBPZ	14526_384-BBPZ	HyperConverged Infra	6 Performance Fans forR740/740XD	\$199	Each	20%	\$159	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14526_384-BBQB	14526_384-BBQB	HyperConverged Infra	4 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
14526_385-BBCF	14526_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
14526_385-BBKG	14526_385-BBKG	HyperConverged Infra	16GB microSDHC/SDXC Card	\$59	Each	20%	\$47	Other	J
14526_385-BBKH	14526_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
14526_385-BBKI	14526_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
14526_385-BBKT	14526_385-BBKT	HyperConverged Infra	iDRAC9_Enterprise	\$489	Each	20%	\$391	Other	J
14526_385-BBLG	14526_385-BBLG	HyperConverged Infra	Static IP	\$0	Each	20%	\$0	Other	J
14526_385-BBLR	14526_385-BBLR	HyperConverged Infra	VFlash Card Reader with 16GB Vflash SD card	\$29	Each	20%	\$23	Other	J
14526_389-DSWO	14526_389-DSWO	HyperConverged Infra	PowerEdge R740 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
14526_389-DSWP	14526_389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
14526_400-ABHL	14526_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
14526_400-ADTI	14526_400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J
14526_400-ANTE	14526_400-ANTE	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR	\$1,179	Each	20%	\$943	Other	J
14526_400-ASHS	14526_400-ASHS	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive	\$549	Each	20%	\$439	Other	J
14526_400-ASHT	14526_400-ASHT	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive	\$959	Each	20%	\$767	Other	J
14526_400-ASHX	14526_400-ASHX	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive	\$409	Each	20%	\$327	Other	J
14526_400-ASHY	14526_400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%	\$591	Other	J
14526_400-ASIB	14526_400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%	\$903	Other	J
14526_400-ASIE	14526_400-ASIE	HyperConverged Infra	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive	\$579	Each	20%	\$463	Other	J
14526_400-ASIF	14526_400-ASIF	HyperConverged Infra	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive	\$1,099	Each	20%	\$879	Other	J
14526_400-AVEZ	14526_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
14526_400-AWIP	14526_400-AWIP	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
14526_400-AWIS	14526_400-AWIS	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
14526_400-AWIU	14526_400-AWIU	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Flex Bay Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
14526_400-AWMS	14526_400-AWMS	HyperConverged Infra	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Flex Bay Hard Drive	\$1,689	Each	20%	\$1,351	Other	J
14526_400-AWMU	14526_400-AWMU	HyperConverged Infra	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive	\$1,689	Each	20%	\$1,351	Other	J
14526_400-AWMW	14526_400-AWMW	HyperConverged Infra	12TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive	\$1,689	Each	20%	\$1,351	Other	J
14526_400-AXOQ	14526_400-AXOQ	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Internal Bay AG Drive,3.5in HYB CARR, 1 DWPD, 1752 TBW	\$1,115	Each	20%	\$892	Other	J
14526_400-AXOX	14526_400-AXOX	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 1752 TBW	\$1,115	Each	20%	\$892	Other	J
14526_400-AXOY	14526_400-AXOY	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Flex Bay AG Drive, 1 DWPD, 1752 TBW	\$1,115	Each	20%	\$892	Other	J
14526_400-AXPC	14526_400-AXPC	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Flex Bay AG Drive,3.5in HYB CARR, 1 DWPD, 1752 TBW	\$1,115	Each	20%	\$892	Other	J
14526_400-AXPE	14526_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
14526_400-AXPH	14526_400-AXPH	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Flex Bay AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
14526_400-AXQH	14526_400-AXQH	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Flex Bay AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
14526_400-AXQK	14526_400-AXQK	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
14526_400-AXQR	14526_400-AXQR	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Internal Bay AG Drive,3.5in HYB CARR 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
14526_400-AXQU	14526_400-AXQU	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$1,115	Each	20%	\$892	Other	J
14526_400-AXRL	14526_400-AXRL	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Flex Bay AG Drive, 1 DWPD, 1752 TBW	\$576	Each	20%	\$461	Other	J
14526_400-AXRW	14526_400-AXRW	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Flex Bay AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
14526_400-AXSE	14526_400-AXSE	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 1752 TBW	\$576	Each	20%	\$461	Other	J



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14526 400-AXSJ	14526 400-AXSJ	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Flex Bay AG Drive,3.5in HYB CARR, 1 DWPD, 1752 TBW	\$576	Each	20%	\$461	Other	J
14526 400-AXSK	14526 400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
14526 400-AXSQ	14526 400-AXSQ	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Internal Bay AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
14526 400-AXTF	14526 400-AXTF	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
14526 400-AXTH	14526 400-AXTH	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Internal Bay AG Drive,3.5in HYB CARR, 1 DWPD, 1752 TBW	\$576	Each	20%	\$461	Other	J
14526 400-AXTS	14526 400-AXTS	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Flex Bay AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
14526 400-AZOO	14526 400-AZOO	HyperConverged Infra	800GB SSD SAS Mixed Use 12Gbps 512 2.5in HP AG Drive,3.5in HYB CARR, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
14526 400-AZOY	14526 400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
14526 400-AZPO	14526 400-AZPO	HyperConverged Infra	1.6TB SSD SAS Mixed Use 12Gbps 512 2.5in HP AG Drive,3.5in HYB CARR, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
14526 400-AZQH	14526 400-AZQH	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512 2.5in Flex Bay AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
14526 400-AZQO	14526 400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
14526 400-AZRI	14526 400-AZRI	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512 2.5in Flex Bay AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
14526 400-AZSR	14526 400-AZSR	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Flex Bay AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
14526 400-AZTN	14526 400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
14526 400-AZTW	14526 400-AZTW	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
14526 400-AZUU	14526 400-AZUU	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Flex Bay AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
14526 400-AZVG	14526 400-AZVG	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
14526 400-AZVM	14526 400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
14526 400-BCOM	14526 400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
14526 400-BCOV	14526 400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
14526 400-BCPF	14526 400-BCPF	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
14526 400-BCQE	14526 400-BCQE	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
14526 400-BCQF	14526 400-BCQF	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
14526 400-BCQN	14526 400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
14526 400-BDGL	14526 400-BDGL	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR, PM5-M, 10 DWPD, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J
14526 400-BDGV	14526 400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 14600 TBW	\$2,900	Each	20%	\$2,320	Other	J
14526 400-BDHP	14526 400-BDHP	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR, PM5-M, 10 DWPD, 14600 TBW	\$2,900	Each	20%	\$2,320	Other	J
14526 400-BDIS	14526 400-BDIS	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J
14526 400-BDSI	14526 400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
14526 400-BDSU	14526 400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
14526 400-BDSW	14526 400-BDSW	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$1,275	Each	20%	\$1,020	Other	J
14526 400-BDSY	14526 400-BDSY	HyperConverged Infra	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$2,320	Each	20%	\$1,856	Other	J
14526 400-BEFE	14526 400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
14526 400-BELP	14526 400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
14526 400-BELR	14526 400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
14526 400-BELT	14526 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
14526 400-BEMG	14526 400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
14526 400-BEWL	14526 400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14526_400-BFPD	14526_400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 14016 TBW	\$6,254	Each	20%	\$5,003	Other	J
14526_400-BFQX	14526_400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
14526_400-BFRS	14526_400-BFRS	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Hot-Plug AG Drive, 3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
14526_400-BHIY	14526_400-BHIY	HyperConverged Infra	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Hot-Plug	\$2,629	Each	20%	\$2,103	Other	J
14526_400-BHJB	14526_400-BHJB	HyperConverged Infra	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Internal Bay	\$2,629	Each	20%	\$2,103	Other	J
14526_400-BHJD	14526_400-BHJD	HyperConverged Infra	16TB Hard Drive 7.2K SAS 12Gbps 512e 3.5in Flex Bay	\$2,629	Each	20%	\$2,103	Other	J
14526_401-ABDR	14526_401-ABDR	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive	\$549	Each	20%	\$439	Other	J
14526_401-ABDT	14526_401-ABDT	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Flex Bay Hard Drive	\$959	Each	20%	\$767	Other	J
14526_401-ABDX	14526_401-ABDX	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive	\$409	Each	20%	\$327	Other	J
14526_401-ABDY	14526_401-ABDY	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Flex Bay 3.5" Hybrid Carrier Hard Drive	\$409	Each	20%	\$327	Other	J
14526_401-ABDZ	14526_401-ABDZ	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive	\$739	Each	20%	\$591	Other	J
14526_401-ABEB	14526_401-ABEB	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Flex Bay Hard Drive	\$739	Each	20%	\$591	Other	J
14526_401-ABEE	14526_401-ABEE	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive	\$1,129	Each	20%	\$903	Other	J
14526_401-ABEF	14526_401-ABEF	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Flex Bay Hard Drive	\$1,129	Each	20%	\$903	Other	J
14526_401-ABEK	14526_401-ABEK	HyperConverged Infra	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive	\$579	Each	20%	\$463	Other	J
14526_401-ABEL	14526_401-ABEL	HyperConverged Infra	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Flex Bay 3.5" Hybrid Carrier Hard Drive	\$579	Each	20%	\$463	Other	J
14526_401-ABEM	14526_401-ABEM	HyperConverged Infra	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive	\$1,099	Each	20%	\$879	Other	J
14526_401-ABEN	14526_401-ABEN	HyperConverged Infra	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Flex Bay Hard Drive	\$1,099	Each	20%	\$879	Other	J
14526_401-ABEU	14526_401-ABEU	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Flex Bay Hard Drive	\$549	Each	20%	\$439	Other	J
14526_403-BCCF	14526_403-BCCF	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, DIB	\$2,015	Each	20%	\$1,612	Other	J
14526_403-BCCG	14526_403-BCCG	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, HHHL AIC, PM1725b, DIB	\$6,311	Each	20%	\$5,049	Other	J
14526_403-BCHJ	14526_403-BCHJ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),FH	\$1,499	Each	20%	\$1,199	Other	J
14526_403-BCHP	14526_403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J
14526_405-AANK	14526_405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
14526_405-AANV	14526_405-AANV	HyperConverged Infra	HBA330 Controller, 12Gbps Mini card	\$269	Each	20%	\$215	Other	J
14526_406-BBLE	14526_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on OM3/OM4, MMF	\$709	Each	20%	\$567	Other	J
14526_407-BBKY	14526_407-BBKY	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$1,265	Each	20%	\$1,012	Other	J
14526_407-BBVK	14526_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
14526_407-BBZO	14526_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
14526_407-BCGJ	14526_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
14526_412-AAIP	14526_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
14526_412-AAIQ	14526_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
14526_412-AAIR	14526_412-AAIR	HyperConverged Infra	Standard 2U Heatsink	\$39	Each	20%	\$31	Other	J
14526_412-AAJK	14526_412-AAJK	HyperConverged Infra	Heatsink and Install Kit for GPU configuration	\$139	Each	20%	\$111	Other	J
14526_421-5736	14526_421-5736	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
14526_429-AAOK	14526_429-AAOK	HyperConverged Infra	8X DVD-ROM, USB, EXTERNAL	\$199	Each	20%	\$159	Other	J
14526_450-AAGG	14526_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
14526_450-AALV	14526_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14526 450-AARX	14526 450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
14526 450-AAXG	14526 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
14526 450-AAYN	14526 450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J
14526 450-ACSL	14526 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14526 450-ACSM	14526 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14526 450-ACSO	14526 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
14526 450-ADIJ	14526 450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
14526 450-ADWM	14526 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
14526 450-AEIT	14526 450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
14526 450-AEJI	14526 450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
14526 450-AEJJ	14526 450-AEJJ	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%	\$16	Other	J
14526 450-AENU	14526 450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
14526 450-AFFX	14526 450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J
14526 450-AFMQ	14526 450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
14526 450-AGFO	14526 450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J
14526 461-AADZ	14526 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
14526 461-AAEM	14526 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
14526 467-1488	14526 467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
14526 467-5713	14526 467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
14526 467-9489	14526 467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
14526 467-9490	14526 467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
14526 470-AAGN	14526 470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
14526 470-AAGP	14526 470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
14526 470-AAGR	14526 470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
14526 470-AATY	14526 470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J
14526 470-ACES	14526 470-ACES	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1 Meter	\$125	Each	20%	\$100	Other	J
14526 470-ACET	14526 470-ACET	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$130	Each	20%	\$104	Other	J
14526 470-ACEV	14526 470-ACEV	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	\$135	Each	20%	\$108	Other	J
14526 470-ACEW	14526 470-ACEW	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5 Meter	\$150	Each	20%	\$120	Other	J
14526 492-BBDH	14526 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
14526 492-BBDI	14526 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
14526 492-BBDV	14526 492-BBDV	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$0	Each	20%	\$0	Other	J
14526 492-BBLG	14526 492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
14526 528-BCBW	14526 528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J
14526 528-BIYY	14526 528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J
14526 528-CFHY	14526 528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
14526 528-CFIB	14526 528-CFIB	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
14526 528-CHGB	14526 528-CHGB	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

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14526 528-CHGC	14526 528-CHGC	HyperConverged Infra	Windows Server 2019 Datacenter.No Media,WS2012R2 DC Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J
14526 528-CHYU	14526 528-CHYU	HyperConverged Infra	Windows Server 2019 DC w/Reassignment,16CORE,Digitally Fulfilled Recovery Image,Multi Language	\$0	Each	20%	\$0	Other	J
14526 528-CIBI	14526 528-CIBI	HyperConverged Infra	iDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J
14526 528-CJIT	14526 528-CJIT	HyperConverged Infra	OpenManage Integration with MS Windows Admin Center Premium License for Azure Stack HCI, Perpetual	\$499	Each	20%	\$399	Other	J
14526 528-CJIU	14526 528-CJIU	HyperConverged Infra	OpenManage Integration with MS Windows Admin Center Premium License for Azure Stack HCI, CUS	\$499	Each	20%	\$399	Other	J
14526 540-BBUL	14526 540-BBUL	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	\$469	Each	20%	\$375	Other	J
14526 540-BBYL	14526 540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J
14526 540-BCIU	14526 540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
14526 555-BCKO	14526 555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
14526 555-BDXY	14526 555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
14526 555-BDYB	14526 555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
14526 555-BDYF	14526 555-BDYF	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T & Dual Port 1GbE BASE-T, rNDC	\$709	Each	20%	\$567	Other	J
14526 555-BDYH	14526 555-BDYH	HyperConverged Infra	QLogic FastLinQ 41264 Dual Port 10GbE SFP+ & Dual Port 1GbE BASE-T, rNDC	\$639	Each	20%	\$511	Other	J
14526 570-AAKV	14526 570-AAKV	HyperConverged Infra	Dell Optical Mouse MS116 - Black	\$5	Each	20%	\$4	Other	J
14526 580-ADJC	14526 580-ADJC	HyperConverged Infra	Black Dell KB216 Wired Multi-Media Keyboard English	\$7	Each	20%	\$6	Other	J
14526 618-BBEC	14526 618-BBEC	HyperConverged Infra	Hyper-V role enabled with pre-installed Standard or DataCenter Ed OS on Incl Virtual HDD	\$1	Each	20%	\$1	Other	J
14526 619-ABVR	14526 619-ABVR	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
14526 631-AAAK	14526 631-AAAK	HyperConverged Infra	Provisioning Server Enabled	\$0	Each	20%	\$0	Other	J
14526 631-AACK	14526 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
14526 631-ABKL	14526 631-ABKL	HyperConverged Infra	OpenManage DVD Kit,Poweredge R740XD	\$50	Each	20%	\$40	Other	J
14526 634-BIMS	14526 634-BIMS	HyperConverged Infra	5-pack of Windows Server 2016 Remote Desktop Services, Device	\$749	Each	20%	\$599	Other	J
14526 634-BINC	14526 634-BINC	HyperConverged Infra	5-pack of Windows Server 2016 Remote Desktop Services, USER	\$999	Each	20%	\$799	Other	J
14526 634-BRWF	14526 634-BRWF	HyperConverged Infra	Microsoft SQL Server 2017 Standard,OEM, Includes 5 USER CALs, NFI with SQL2014/2016 DWGD Media	\$3,479	Each	20%	\$2,783	Other	J
14526 634-BSFB	14526 634-BSFB	HyperConverged Infra	Windows Server 2019 DataCTR w/reassign,16CORE,FI,No Med,UnLTD VMs, Multi Language	\$0	Each	20%	\$0	Other	J
14526 634-BSFD	14526 634-BSFD	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,FI,No MED,UnLTD VMs,NO CALs, Multi Language	\$6,730	Each	20%	\$5,384	Other	J
14526 634-BSFJ	14526 634-BSFJ	HyperConverged Infra	Windows Server 2019 Standard Edition,Secondary OS, No MEDIA, 16 CORE	\$1,219	Each	20%	\$975	Other	J
14526 634-BSFK	14526 634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,NO MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
14526 634-BSFL	14526 634-BSFL	HyperConverged Infra	50-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$2,200	Each	20%	\$1,760	Other	J
14526 634-BSFM	14526 634-BSFM	HyperConverged Infra	1-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$49	Each	20%	\$39	Other	J
14526 634-BSFN	14526 634-BSFN	HyperConverged Infra	5-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$290	Each	20%	\$232	Other	J
14526 634-BSFO	14526 634-BSFO	HyperConverged Infra	1-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$59	Each	20%	\$47	Other	J
14526 634-BSFP	14526 634-BSFP	HyperConverged Infra	50-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$2,900	Each	20%	\$2,320	Other	J
14526 634-BSFQ	14526 634-BSFQ	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, User	\$1,155	Each	20%	\$924	Other	J
14526 634-BSFR	14526 634-BSFR	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, Device	\$890	Each	20%	\$712	Other	J
14526 634-BSFS	14526 634-BSFS	HyperConverged Infra	10-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$580	Each	20%	\$464	Other	J
14526 634-BSFT	14526 634-BSFT	HyperConverged Infra	5-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$220	Each	20%	\$176	Other	J
14526 634-BSFU	14526 634-BSFU	HyperConverged Infra	10-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$440	Each	20%	\$352	Other	J
14526 634-BSGC	14526 634-BSGC	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,2CORE,NO MEDIA/KEY	\$159	Each	20%	\$127	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14526 634-BSGD	14526 634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
14526 634-BSGE	14526 634-BSGE	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,16CORE,NO MEDIA/KEY	\$1,219	Each	20%	\$975	Other	J
14526 634-BSGF	14526 634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
14526 634-BSGG	14526 634-BSGG	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14526 634-BSGI	14526 634-BSGI	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14526 634-BSGJ	14526 634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14526 634-BSGK	14526 634-BSGK	HyperConverged Infra	Windows Server 2019 DC with Reassignment,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
14526 634-BSGO	14526 634-BSGO	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade Media, Multi Language	\$11	Each	20%	\$9	Other	J
14526 634-BSGP	14526 634-BSGP	HyperConverged Infra	Windows Server 2019 DC with Reassignment License,16CORE,UnLTD VMs,DIB,COA	\$9,150	Each	20%	\$7,320	Other	J
14526 634-BUWR	14526 634-BUWR	HyperConverged Infra	Microsoft SQL Server 2019 Standard, OEM, Additional Server	\$1,910	Each	20%	\$1,528	Other	J
14526 634-BUWS	14526 634-BUWS	HyperConverged Infra	Microsoft SQL Server 2019 Standard,OEM, Includes 5 Device CALs, NFI, ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14526 634-BUWT	14526 634-BUWT	HyperConverged Infra	Microsoft SQL Server 2019 Standard,OEM, Incl. 5 USER CALs, NFI with SQL2017/2016 DWGD Media,ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14526 634-BUWU	14526 634-BUWU	HyperConverged Infra	Microsoft SQL Server 2019 Standard,OEM, Includes 5 USER CALs, NFI, ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14526 634-BUWV	14526 634-BUWV	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 5 Device CALs Only OEM, No Media, NFI	\$2,020	Each	20%	\$1,616	Other	J
14526 634-BUWW	14526 634-BUWW	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 5 USER CALs Only OEM, No Media, NFI	\$2,020	Each	20%	\$1,616	Other	J
14526 634-BUWX	14526 634-BUWX	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 4 CORE, OEM, NFI, ENGLISH	\$14,790	Each	20%	\$11,832	Other	J
14526 634-BUWY	14526 634-BUWY	HyperConverged Infra	Microsoft SQL Server 2019 Standard, 4 CORE, OEM, NFI with SQL2017/2016 DWGD Media, ENGLISH	\$14,790	Each	20%	\$11,832	Other	J
14526 634-BUWZ	14526 634-BUWZ	HyperConverged Infra	Microsoft SQL Server 2019 Standard, Additional 2 CORE, No MEDIA	\$7,390	Each	20%	\$5,912	Other	J
14526 634-BUXB	14526 634-BUXB	HyperConverged Infra	Microsoft SQL Server 2019 Standard,OEM, Incl. 5 Device CALs, NFI with SQL2017/2016 DWGD Media,ENGLISH	\$3,930	Each	20%	\$3,144	Other	J
14526 750-AAXW	14526 750-AAXW	HyperConverged Infra	HS Install Kit,GPU Config,No cable	\$99	Each	20%	\$79	Other	J
14526 750-AAXX	14526 750-AAXX	HyperConverged Infra	HS Install Kit,GPU Config, EPS12V Cable	\$99	Each	20%	\$79	Other	J
14526 770-BBBE	14526 770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
14526 770-BBBQ	14526 770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
14526 770-BBBR	14526 770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
14526 770-BBBS	14526 770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
14526 770-BCIP	14526 770-BCIP	HyperConverged Infra	2U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
14526 780-BCDI	14526 780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
14526 800-BBDM	14526 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
14526 827-4154	14526 827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
14526 827-4168	14526 827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
14526 842-3426	14526 842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
14526 842-3427	14526 842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
14526 847-2783	14526 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
14526 847-2784	14526 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
14526 847-2785	14526 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
14526 847-2786	14526 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
14526 900-9997	14526 900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J
14526 987-1459	14526 987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14526_987-1519	14526_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
14523_350-BCBT	14523_350-BCBT	HyperConverged Infra	Hybrid Node, Azure Stack HCI	\$0	Each	20%	\$0	Other	J
14523_385-BBKT	14523_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
14523_528-BIYY	14523_528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J
14523_528-CJIT	14523_528-CJIT	HyperConverged Infra	OpenManage Integration with MS Windows Admin Center Premium License for Azure Stack HCI, Perpetual	\$499	Each	20%	\$399	Other	J
14523_827-4154	14523_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
14523_827-4168	14523_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
14523_842-3426	14523_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
14523_842-3427	14523_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
14523_847-2783	14523_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
14523_847-2784	14523_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
14523_847-2785	14523_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
14523_847-2786	14523_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
14523_900-9997	14523_900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J
14529_847-2787	14529_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14529_847-2788	14529_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
14529_847-2789	14529_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14529_847-2790	14529_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
14522_847-2787	14522_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14522_847-2788	14522_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
14522_847-2789	14522_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14522_847-2790	14522_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
14522_848-0185	14522_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
14522_848-0186	14522_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
14522_848-0187	14522_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
14522_848-0188	14522_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14533_847-2787	14533_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14533_847-2788	14533_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
14533_847-2789	14533_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14533_847-2790	14533_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
14533_848-0185	14533_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
14533_848-0186	14533_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
14533_848-0187	14533_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
14533_848-0188	14533_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14527_847-2787	14527_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14527_847-2788	14527_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
14527_847-2789	14527_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14527_847-2790	14527_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14527_848-0185	14527_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
14527_848-0186	14527_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
14527_848-0187	14527_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
14527_848-0188	14527_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14524_847-2787	14524_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14524_847-2788	14524_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
14524_847-2789	14524_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14524_847-2790	14524_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
14267_210-AVWF	14267_210-AVWF	HyperConverged Infra	PowerFlex for appliance	\$0	Each	20%	\$0	Other	J
14267_210-AVWG	14267_210-AVWG	HyperConverged Infra	PowerFlex for VxFlex Ready Nodes	\$0	Each	20%	\$0	Other	J
14267_210-AYCE	14267_210-AYCE	HyperConverged Infra	PowerFlex	\$0	Each	20%	\$0	Other	J
14267_528-CITZ	14267_528-CITZ	HyperConverged Infra	PowerFlex Tier 1 [12TB-100TB]	\$1,060	Each	20%	\$848	Other	J
14267_528-CIUB	14267_528-CIUB	HyperConverged Infra	PowerFlex Tier 2 [101TB-250TB]	\$1,060	Each	20%	\$848	Other	J
14267_528-CIUC	14267_528-CIUC	HyperConverged Infra	PowerFlex Tier 3 [251TB-500TB]	\$1,060	Each	20%	\$848	Other	J
14267_528-CIUD	14267_528-CIUD	HyperConverged Infra	PowerFlex Tier 4 [501TB-1,000TB]	\$1,060	Each	20%	\$848	Other	J
14267_528-CIUE	14267_528-CIUE	HyperConverged Infra	PowerFlex Tier 5 [1,001TB-5,000TB]	\$1,051	Each	20%	\$840	Other	J
14267_528-CIUF	14267_528-CIUF	HyperConverged Infra	PowerFlex Tier 6 [5,001TB-10,000TB]	\$935	Each	20%	\$748	Other	J
14267_528-CIUG	14267_528-CIUG	HyperConverged Infra	PowerFlex Tier 7 [10,001TB-20,000TB]	\$847	Each	20%	\$678	Other	J
14267_528-CIUH	14267_528-CIUH	HyperConverged Infra	PowerFlex Tier 8 [20,001TB-40,000TB]	\$765	Each	20%	\$612	Other	J
14267_528-CIUI	14267_528-CIUI	HyperConverged Infra	PowerFlex Tier 9 [40,001TB-60,000TB]	\$688	Each	20%	\$550	Other	J
14267_528-CIUJ	14267_528-CIUJ	HyperConverged Infra	PowerFlex Tier 10 [60,001TB-100,000TB]	\$616	Each	20%	\$493	Other	J
14267_528-CIUK	14267_528-CIUK	HyperConverged Infra	PowerFlex Tier 11 [100,001 TB +]	\$556	Each	20%	\$444	Other	J
14267_528-CIUL	14267_528-CIUL	HyperConverged Infra	PowerFlex appliance SW Enabler	\$0	Each	20%	\$0	Other	J
14267_841-7763	14267_841-7763	HyperConverged Infra	Educational Services-Dell Technologies PowerFlex 3.0 for Customers On Demand	\$3,200	Each	20%	\$2,560	Other	J
14267_841-7779	14267_841-7779	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner ILT 4Day Exp 1YR	\$4,000	Each	20%	\$3,200	Other	J
14267_841-7781	14267_841-7781	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appl Implementation and Management Partner Stream Exp 1YR	\$1,000	Each	20%	\$800	Other	J
14267_841-7782	14267_841-7782	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner On Demand Exp 1YR	\$400	Each	20%	\$320	Other	J
14267_841-7791	14267_841-7791	HyperConverged Infra	Edu Serv-Dell Tech DEC PowerFLEX OS 2x Server-Based SAN On Demand Proven Professional Expires 1YR	\$3,000	Each	20%	\$2,400	Other	J
14267_845-2847	14267_845-2847	HyperConverged Infra	Education Services PowerFlex 3.5 Administration On Demand Expire1YR	\$520	Each	20%	\$416	Other	J
14267_845-2851	14267_845-2851	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation and Administration ILT 4Day Expire1YR	\$4,400	Each	20%	\$3,520	Other	J
14267_845-2859	14267_845-2859	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation On Demand Expire1YR	\$260	Each	20%	\$208	Other	J
14267_847-4647	14267_847-4647	HyperConverged Infra	Education Services PowerFlex appliance 1.3 and PowerFlex Manager 3.5 Administration Expire1YR	\$390	Each	20%	\$312	Other	J
13415_210-ASDV	13415_210-ASDV	HyperConverged Infra	PowerFlex appliance R640	\$1,596	Each	20%	\$1,277	Other	J
13415_210-AYCD	13415_210-AYCD	HyperConverged Infra	PowerFlex appliance R640- BCC	\$1,596	Each	20%	\$1,277	Other	J
13415_310-8513	13415_310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13415_321-BCQL	13415_321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
13415_321-BCUP	13415_321-BCUP	HyperConverged Infra	No Hard Drive, No Backplane chassis	\$0	Each	20%	\$0	Other	J
13415_321-BDKH	13415_321-BDKH	HyperConverged Infra	Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, Max of 8 SAS/SATA, 3 PCIe Slots, 2 CPU only	\$250	Each	20%	\$200	Other	J
13415_325-BDHE	13415_325-BDHE	HyperConverged Infra	1U Standard Bezel, PowerFlex	\$49	Each	20%	\$39	Other	J
13415_325-BDZQ	13415_325-BDZQ	HyperConverged Infra	1U Standard Bezel, PowerFlex	\$49	Each	20%	\$39	Other	J
13415_329-BDWH	13415_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13415_329-BEIJ	13415_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other		J
13415_330-BBGN	13415_330-BBGN	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other		J
13415_332-1286	13415_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other		J
13415_338-BRVH	13415_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other		J
13415_338-BRVJ	13415_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other		J
13415_338-BRVM	13415_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other		J
13415_338-BRVN	13415_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other		J
13415_338-BRVO	13415_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other		J
13415_338-BRVR	13415_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other		J
13415_338-BSDI	13415_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other		J
13415_338-BSDL	13415_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other		J
13415_338-BSDO	13415_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other		J
13415_338-BSDP	13415_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other		J
13415_338-BSDS	13415_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other		J
13415_338-BSDT	13415_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other		J
13415_338-BSGI	13415_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other		J
13415_338-BSGN	13415_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other		J
13415_338-BSGU	13415_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other		J
13415_338-BSHD	13415_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other		J
13415_338-BSHF	13415_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other		J
13415_338-BSHG	13415_338-BSHG	HyperConverged Infra	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,019	Each	20%	\$4,015	Other		J
13415_338-BSHH	13415_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other		J
13415_338-BSHN	13415_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other		J
13415_338-BSHR	13415_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other		J
13415_338-BSHY	13415_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other		J
13415_338-BSIM	13415_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other		J
13415_338-BSIN	13415_338-BSIN	HyperConverged Infra	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$9,109	Each	20%	\$7,287	Other		J
13415_338-BSIQ	13415_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other		J
13415_338-BSIV	13415_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other		J
13415_338-BTNO	13415_338-BTNO	HyperConverged Infra	PowerFlex PLTM CPU	\$0	Each	20%	\$0	Other		J
13415_338-BTNP	13415_338-BTNP	HyperConverged Infra	PowerFlex GOLD CPU	\$0	Each	20%	\$0	Other		J
13415_338-BTNQ	13415_338-BTNQ	HyperConverged Infra	PowerFlex SLVR-BRZ CPU	\$0	Each	20%	\$0	Other		J
13415_338-BTSI	13415_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other		J
13415_338-BTSM	13415_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other		J
13415_338-BTSO	13415_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other		J
13415_338-BTSP	13415_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other		J
13415_338-BVJU	13415_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other		J
13415_338-BVJV	13415_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other		J
13415_338-BVJW	13415_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other		J
13415_338-BVJX	13415_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other		J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13415_338-BVKD	13415_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13415_338-BVKF	13415_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
13415_338-BVKG	13415_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J
13415_338-BVKH	13415_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
13415_338-BVKJ	13415_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J
13415_338-BVKK	13415_338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208U 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$1,659	Each	20%	\$1,327	Other	J
13415_338-BVKL	13415_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
13415_338-BVKQ	13415_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13415_338-BVKR	13415_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
13415_338-BVKU	13415_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
13415_340-AVFG	13415_340-AVFG	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J
13415_340-BKNE	13415_340-BKNE	HyperConverged Infra	PowerEdge R640 Shipping	\$0	Each	20%	\$0	Other	J
13415_340-COPR	13415_340-COPR	HyperConverged Infra	PowerEdge R640 x4 and x10 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
13415_340-COPS	13415_340-COPS	HyperConverged Infra	PowerEdge R640 x8 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
13415_350-BBBW	13415_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
13415_350-BBKB	13415_350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J
13415_350-BBRV	13415_350-BBRV	HyperConverged Infra	Luggage Tag for PowerFlex / Ready Node R640	\$0	Each	20%	\$0	Other	J
13415_350-BBUS	13415_350-BBUS	HyperConverged Infra	IDM Compute, PowerFlex appliance R640	\$0	Each	20%	\$0	Other	J
13415_350-BBUT	13415_350-BBUT	HyperConverged Infra	IDM HyperConverged, PowerFlex appliance R640	\$0	Each	20%	\$0	Other	J
13415_350-BBUU	13415_350-BBUU	HyperConverged Infra	IDM Storage, PowerFlex appliance R640	\$0	Each	20%	\$0	Other	J
13415_350-BBUV	13415_350-BBUV	HyperConverged Infra	IDM Management, PowerFlex appliance R640	\$0	Each	20%	\$0	Other	J
13415_350-BBYZ	13415_350-BBYZ	HyperConverged Infra	x4/x8 Luggage Tag, PowerFlex / Ready Node R640	\$0	Each	20%	\$0	Other	J
13415_350-BCDC	13415_350-BCDC	HyperConverged Infra	Luggage Tag for PowerFlex R640	\$0	Each	20%	\$0	Other	J
13415_350-BCDU	13415_350-BCDU	HyperConverged Infra	IDM HC, PowerFlex Appliance R640	\$0	Each	20%	\$0	Other	J
13415_370-AAIP	13415_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13415_370-ABWE	13415_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
13415_370-ADMX	13415_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13415_370-ADNC	13415_370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J
13415_370-ADNF	13415_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13415_370-ADNH	13415_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13415_370-ADNT	13415_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13415_370-ADNU	13415_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13415_370-ADOJ	13415_370-ADOJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J
13415_370-ADOL	13415_370-ADOL	HyperConverged Infra	NV DIMM Battery Back-up and Cable	\$250	Each	20%	\$200	Other	J
13415_370-AEPP	13415_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13415_370-AERE	13415_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J
13415_370-AERF	13415_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
13415_370-AERG	13415_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13415_370-AEVN	13415_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13415_370-AEVO	13415_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
13415_370-AEVP	13415_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13415_370-AEVQ	13415_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13415_370-AEVR	13415_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13415_370-AFDE	13415_370-AFDE	HyperConverged Infra	16GB NVDIMM, 2933MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J
13415_379-BCQX	13415_379-BCQX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J
13415_379-BCQY	13415_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13415_379-BCSG	13415_379-BCSG	HyperConverged Infra	iDRAC, Legacy Password	\$0	Each	20%	\$0	Other	J
13415_379-BDCO	13415_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13415_384-BBBL	13415_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13415_384-BBQI	13415_384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
13415_385-BBKT	13415_385-BBKT	HyperConverged Infra	iDRAC9, Enterprise	\$489	Each	20%	\$391	Other	J
13415_389-DSVE	13415_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13415_389-DSVF	13415_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13415_400-ABHL	13415_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
13415_400-AXOP	13415_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
13415_400-AXPE	13415_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13415_400-AXQU	13415_400-AXQU	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$1,115	Each	20%	\$892	Other	J
13415_400-AXSD	13415_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,155	Each	20%	\$924	Other	J
13415_400-AXSK	13415_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13415_400-AXSW	13415_400-AXSW	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$576	Each	20%	\$461	Other	J
13415_400-AXTV	13415_400-AXTV	HyperConverged Infra	480GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 876 TBW	\$400	Each	20%	\$320	Other	J
13415_400-AZOY	13415_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13415_400-AZQO	13415_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13415_400-AZTN	13415_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
13415_400-AZUT	13415_400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
13415_400-AZVM	13415_400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
13415_400-BBQO	13415_400-BBQO	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 3504 TBW	\$2,535	Each	20%	\$2,028	Other	J
13415_400-BBQX	13415_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
13415_400-BCOM	13415_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
13415_400-BCOV	13415_400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
13415_400-BCQN	13415_400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
13415_400-BDNJ	13415_400-BDNJ	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD, 1752 TBW	\$835	Each	20%	\$668	Other	J
13415_400-BDNK	13415_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD, 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
13415_400-BDOE	13415_400-BDOE	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug S4510 Drive, 1 DWPD, 3504 TBW	\$1,540	Each	20%	\$1,232	Other	J
13415_400-BDSI	13415_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
13415_400-BDSU	13415_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J



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Vendor Notes:

Updated November 25, 2020

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13415_400-BEFE	13415_400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
13415_400-BELP	13415_400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
13415_400-BELR	13415_400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
13415_400-BELT	13415_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13415_400-BELY	13415_400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
13415_400-BEMG	13415_400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
13415_400-BEMJ	13415_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
13415_400-BEPD	13415_400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
13415_400-BEPF	13415_400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
13415_400-BEQI	13415_400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
13415_400-BEWL	13415_400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
13415_400-BFEH	13415_400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$3,520	Each	20%	\$2,816	Other	J
13415_400-BFES	13415_400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$1,131	Each	20%	\$905	Other	J
13415_400-BGQU	13415_400-BGQU	HyperConverged Infra	PowerFlex 6.4TB NVME	\$0	Each	20%	\$0	Other	J
13415_400-BGQV	13415_400-BGQV	HyperConverged Infra	PowerFlex 1.6TB NVME	\$0	Each	20%	\$0	Other	J
13415_400-BGQW	13415_400-BGQW	HyperConverged Infra	PowerFlex 1.92TB SSD	\$0	Each	20%	\$0	Other	J
13415_400-BGQX	13415_400-BGQX	HyperConverged Infra	PowerFlex 960G SSD	\$0	Each	20%	\$0	Other	J
13415_400-BGQY	13415_400-BGQY	HyperConverged Infra	PowerFlex 3.84TB SSD	\$0	Each	20%	\$0	Other	J
13415_400-BGQZ	13415_400-BGQZ	HyperConverged Infra	PowerFlex 7.68TB SSD	\$0	Each	20%	\$0	Other	J
13415_400-BGRB	13415_400-BGRB	HyperConverged Infra	PowerFlex 1TB NVME	\$0	Each	20%	\$0	Other	J
13415_400-BGRC	13415_400-BGRC	HyperConverged Infra	PowerFlex 4TB NVME	\$0	Each	20%	\$0	Other	J
13415_400-BGRD	13415_400-BGRD	HyperConverged Infra	PowerFlex 3.2TB NVME	\$0	Each	20%	\$0	Other	J
13415_400-BGUF	13415_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
13415_400-BIHL	13415_400-BIHL	HyperConverged Infra	PowerFlex 375G NVME	\$0	Each	20%	\$0	Other	J
13415_400-BIYM	13415_400-BIYM	HyperConverged Infra	PowerFlex Diskless	\$0	Each	20%	\$0	Other	J
13415_400-BKFY	13415_400-BKFY	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 Flex Bay	\$2,425	Each	20%	\$1,940	Other	J
13415_400-BKGB	13415_400-BKGB	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 Flex Bay	\$4,570	Each	20%	\$3,656	Other	J
13415_400-BKGD	13415_400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
13415_400-BKGF	13415_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13415_400-BKGI	13415_400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
13415_400-BKGJ	13415_400-BKGJ	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 Flex Bay	\$4,465	Each	20%	\$3,572	Other	J
13415_400-BKGL	13415_400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J
13415_400-BKGP	13415_400-BKGP	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 Flex Bay	\$8,860	Each	20%	\$7,088	Other	J
13415_400-BKGR	13415_400-BKGR	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 Flex Bay	\$8,760	Each	20%	\$7,008	Other	J
13415_400-BKGT	13415_400-BKGT	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 Flex Bay	\$2,325	Each	20%	\$1,860	Other	J
13415_400-BKGU	13415_400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
13415_400-BKGW	13415_400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
13415_403-BBMB	13415_403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J

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Vendor Notes:

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13415_403-BBMQ	13415_403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13415_403-BBMS	13415_403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13415_403-BCHI	13415_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13415_405-AACD	13415_405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
13415_405-AAJU	13415_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
13415_406-BBLD	13415_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13415_406-BBLG	13415_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13415_407-BBVK	13415_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13415_407-BBZO	13415_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13415_407-BCBE	13415_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13415_407-BCEQ	13415_407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
13415_407-BCGJ	13415_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13415_412-AAIP	13415_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
13415_412-AAIQ	13415_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13415_429-AAIQ	13415_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13415_429-ABBF	13415_429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other	J
13415_450-AAGG	13415_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13415_450-AALV	13415_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13415_450-AARX	13415_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
13415_450-AAXG	13415_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13415_450-ACSL	13415_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13415_450-ACSM	13415_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13415_450-ACSO	13415_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13415_450-ADIJ	13415_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13415_450-ADWM	13415_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13415_450-ADWT	13415_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
13415_450-AEIT	13415_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
13415_450-AEJI	13415_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13415_450-AFMQ	13415_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13415_450-AHFH	13415_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13415_461-AADZ	13415_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13415_461-AAEL	13415_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13415_461-AAEM	13415_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13415_470-AAGN	13415_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
13415_470-AAGP	13415_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
13415_470-AAGR	13415_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
13415_470-AATY	13415_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J
13415_490-BFHN	13415_490-BFHN	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J

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13415_492-BBDG	13415_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13415_492-BBDH	13415_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13415_492-BBDI	13415_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13415_528-BDXM	13415_528-BDXM	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 3 Year Subs/Lic	\$1,000	Each	20%	\$800	Other	J
13415_528-BDXN	13415_528-BDXN	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 5 Year Subs/Lic	\$1,660	Each	20%	\$1,328	Other	J
13415_528-BDXT	13415_528-BDXT	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 1 Year Subs/Lic	\$350	Each	20%	\$280	Other	J
13415_528-CHFG	13415_528-CHFG	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,5Yr PREMIUM SUB, Digitally Fulfilled	\$6,170	Each	20%	\$4,936	Other	J
13415_528-CHFQ	13415_528-CHFQ	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,3Yr PREMIUM SUB,Digitally Fulfilled	\$3,702	Each	20%	\$2,962	Other	J
13415_528-CHFR	13415_528-CHFR	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,1Yr PREMIUM SUB,Digitally Fulfilled	\$1,299	Each	20%	\$1,039	Other	J
13415_528-CKCP	13415_528-CKCP	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 1 Year License and Maintenance	\$6,220	Each	20%	\$4,976	Other	J
13415_528-CKCQ	13415_528-CKCQ	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 5 Year License and Maintenance	\$10,580	Each	20%	\$8,464	Other	J
13415_528-CKCT	13415_528-CKCT	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 3 Year License and Maintenance	\$8,330	Each	20%	\$6,664	Other	J
13415_540-BBHQ	13415_540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13415_540-BBUY	13415_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13415_540-BBYL	13415_540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J
13415_540-BBZJ	13415_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
13415_540-BCCM	13415_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13415_540-BCDH	13415_540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13415_540-BCIU	13415_540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
13415_540-BCIX	13415_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13415_540-BCXN	13415_540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13415_540-BCXO	13415_540-BCXO	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,300	Each	20%	\$1,840	Other	J
13415_555-BCKO	13415_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
13415_555-BDYC	13415_555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
13415_605-BBFL	13415_605-BBFL	HyperConverged Infra	Enterprise Linux OS, Non Factory Installed, Requires Subscription Selection	\$0	Each	20%	\$0	Other	J
13415_605-BBFN	13415_605-BBFN	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
13415_611-BBBF	13415_611-BBBF	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
13415_631-AACK	13415_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13415_631-ABKN	13415_631-ABKN	HyperConverged Infra	OpenManage DVD Kit,Poweredge R640	\$50	Each	20%	\$40	Other	J
13415_634-BJCK	13415_634-BJCK	HyperConverged Infra	VMware ESXi NFI (License Not Included)	\$0	Each	20%	\$0	Other	J
13415_634-BTUF	13415_634-BTUF	HyperConverged Infra	PowerFlex appliance SW, FI	\$0	Each	20%	\$0	Other	J
13415_750-AABF	13415_750-AABF	HyperConverged Infra	Power Saving Dell Active Power Controller	\$0	Each	20%	\$0	Other	J
13415_770-BBBC	13415_770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
13415_770-BBBL	13415_770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13415_770-BBBM	13415_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13415_770-BBHJ	13415_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13415_770-BCIO	13415_770-BCIO	HyperConverged Infra	1U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
13415_780-BCDH	13415_780-BCDH	HyperConverged Infra	Diskless Configuration (No RAID, No Controller)	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13415_780-BCDI	13415_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
13415_780-BCDO	13415_780-BCDO	HyperConverged Infra	C30, No RAID for NVME chassis	\$0	Each	20%	\$0	Other	J
13415_800-BBDM	13415_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13415_827-4154	13415_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13415_827-4168	13415_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13415_841-7763	13415_841-7763	HyperConverged Infra	Educational Services-Dell Technologies PowerFlex 3.0 for Customers On Demand Expires 1YR	\$3,200	Each	20%	\$2,560	Other	J
13415_841-7779	13415_841-7779	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner ILT 4Day Exp 1YR	\$4,000	Each	20%	\$3,200	Other	J
13415_841-7781	13415_841-7781	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appl Implementation and Management Partner Stream Exp 1YR	\$1,000	Each	20%	\$800	Other	J
13415_841-7782	13415_841-7782	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner On Demand Exp 1YR	\$400	Each	20%	\$320	Other	J
13415_841-7791	13415_841-7791	HyperConverged Infra	Edu Serv-Dell Tech DEC PowerFLEX OS 2x Server-Based SAN On Demand Proven Professional Expires 1YR	\$3,000	Each	20%	\$2,400	Other	J
13415_842-3426	13415_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13415_842-3427	13415_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13415_845-2847	13415_845-2847	HyperConverged Infra	Education Services PowerFlex 3.5 Administration On Demand Expire1YR	\$520	Each	20%	\$416	Other	J
13415_845-2851	13415_845-2851	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation and Administration ILT 4Day Expire1YR	\$4,400	Each	20%	\$3,520	Other	J
13415_845-2859	13415_845-2859	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation On Demand Expire1YR	\$260	Each	20%	\$208	Other	J
13415_847-2783	13415_847-2783	HyperConverged Infra	Data Sanilization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13415_847-2784	13415_847-2784	HyperConverged Infra	Data Destruction for Enterprise VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13415_847-2785	13415_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13415_847-2786	13415_847-2786	HyperConverged Infra	Data Sanilization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13415_847-4647	13415_847-4647	HyperConverged Infra	Education Services PowerFlex appliance 1.3 and PowerFlex Manager 3.5 Administration Expire1YR	\$390	Each	20%	\$312	Other	J
13415_922-4998	13415_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13415_980-5088	13415_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13415_980-7177	13415_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13415_983-2917	13415_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13415_985-3817	13415_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13415_986-5518	13415_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13415_994-6778	13415_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13414_210-ASEL	13414_210-ASEL	HyperConverged Infra	PowerFlex appliance R740XD	\$3,580	Each	20%	\$2,864	Other	J
13414_310-8513	13414_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13414_321-BDHF	13414_321-BDHF	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 24 NVME Drives, 2CPU Configuration, GPU Capable Configuration	\$900	Each	20%	\$720	Other	J
13414_321-BDHZ	13414_321-BDHZ	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Capable Configuration	\$250	Each	20%	\$200	Other	J
13414_325-BDHF	13414_325-BDHF	HyperConverged Infra	2U Standard Bezel, PowerFlex	\$49	Each	20%	\$39	Other	J
13414_329-BDWH	13414_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J
13414_329-BEIK	13414_329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%	\$0	Other	J
13414_330-BBHC	13414_330-BBHC	HyperConverged Infra	Riser Config 5, 6 x8, 2 x16 slots	\$259	Each	20%	\$207	Other	J
13414_330-BBHH	13414_330-BBHH	HyperConverged Infra	Riser Config 4, 3x8, 4 x16 slots	\$259	Each	20%	\$207	Other	J
13414_330-BBJY	13414_330-BBJY	HyperConverged Infra	Riser Config 9, 3x8, 4 x16 slots	\$129	Each	20%	\$103	Other	J
13414_332-1286	13414_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1)Column K	Product Category (if applicable)
				Base Price from Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)		
13414_338-BRVH	13414_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
13414_338-BRVJ	13414_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$9,609	Each	20%	\$7,687	Other	J	
13414_338-BRVM	13414_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$5,799	Each	20%	\$4,639	Other	J	
13414_338-BRVN	13414_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$2,960	Each	20%	\$2,368	Other	J	
13414_338-BRVO	13414_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$4,819	Each	20%	\$3,855	Other	J	
13414_338-BRVR	13414_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$16,929	Each	20%	\$13,543	Other	J	
13414_338-BSDI	13414_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%	\$1,947	Other	J	
13414_338-BSDL	13414_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,129	Each	20%	\$903	Other	J	
13414_338-BSDD	13414_338-BSDD	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$1,599	Each	20%	\$1,279	Other	J	
13414_338-BSDK	13414_338-BSDK	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,379	Each	20%	\$1,103	Other	J	
13414_338-BSDS	13414_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,979	Each	20%	\$1,583	Other	J	
13414_338-BSDT	13414_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$2,479	Each	20%	\$1,983	Other	J	
13414_338-BSGI	13414_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$1,959	Each	20%	\$1,567	Other	J	
13414_338-BSGN	13414_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$3,778	Each	20%	\$3,022	Other	J	
13414_338-BSGU	13414_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$5,869	Each	20%	\$4,695	Other	J	
13414_338-BSHD	13414_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$4,299	Each	20%	\$3,439	Other	J	
13414_338-BSHF	13414_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$5,059	Each	20%	\$4,047	Other	J	
13414_338-BSHG	13414_338-BSHG	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,019	Each	20%	\$4,015	Other	J	
13414_338-BSHH	13414_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$4,649	Each	20%	\$3,719	Other	J	
13414_338-BSHN	13414_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$21,379	Each	20%	\$17,103	Other	J	
13414_338-BSHR	13414_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$19,129	Each	20%	\$15,303	Other	J	
13414_338-BSHY	13414_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$14,067	Each	20%	\$11,254	Other	J	
13414_338-BSIM	13414_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$11,949	Each	20%	\$9,559	Other	J	
13414_338-BSIN	13414_338-BSIN	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$9,109	Each	20%	\$7,287	Other	J	
13414_338-BSIQ	13414_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$7,689	Each	20%	\$6,151	Other	J	
13414_338-BSIV	13414_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$11,449	Each	20%	\$9,159	Other	J	
13414_338-BTNO	13414_338-BTNO	HyperConverged Infra	PowerFlex PLTM CPU	\$0	Each	20%	\$0	Other	J	
13414_338-BTNP	13414_338-BTNP	HyperConverged Infra	PowerFlex GOLD CPU	\$0	Each	20%	\$0	Other	J	
13414_338-BTNQ	13414_338-BTNQ	HyperConverged Infra	PowerFlex SLVR-BRZ CPU	\$0	Each	20%	\$0	Other	J	
13414_338-BTSP	13414_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$4,056	Each	20%	\$3,245	Other	J	
13414_338-BTSM	13414_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$5,249	Each	20%	\$4,199	Other	J	
13414_338-BTSP	13414_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$2,830	Each	20%	\$2,264	Other	J	
13414_338-BTSP	13414_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$3,469	Each	20%	\$2,775	Other	J	
13414_338-BVJU	13414_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,599	Each	20%	\$4,479	Other	J	
13414_338-BVJV	13414_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,899	Each	20%	\$2,319	Other	J	
13414_338-BVJW	13414_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$3,899	Each	20%	\$3,119	Other	J	
13414_338-BVJX	13414_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,149	Each	20%	\$919	Other	J	
13414_338-BVKD	13414_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$839	Each	20%	\$671	Other	J	
13414_338-BVKF	13414_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$2,599	Each	20%	\$2,079	Other	J	
13414_338-BVKG	13414_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$6,199	Each	20%	\$4,959	Other	J	
13414_338-BVKH	13414_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$4,899	Each	20%	\$3,919	Other	J	
13414_338-BVKJ	13414_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,099	Each	20%	\$1,679	Other	J	
13414_338-BVKK	13414_338-BVKK	HyperConverged Infra	Intel Xeon Gold 6238R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$1,859	Each	20%	\$1,479	Other	J	
13414_338-BVKL	13414_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$4,399	Each	20%	\$3,519	Other	J	
13414_338-BVKQ	13414_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,379	Each	20%	\$1,103	Other	J	
13414_338-BVKR	13414_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,049	Each	20%	\$2,439	Other	J	
13414_338-BVKU	13414_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$4,149	Each	20%	\$3,319	Other	J	
13414_340-AVFG	13414_340-AVFG	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J	
13414_340-BLBE	13414_340-BLBE	HyperConverged Infra	PowerEdge R740X Shipping	\$0	Each	20%	\$0	Other	J	
13414_340-CORZ	13414_340-CORZ	HyperConverged Infra	PowerEdge R740 Shipping Material	\$0	Each	20%	\$0	Other	J	
13414_350-BBBW	13414_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J	
13414_350-BBJV	13414_350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J	
13414_350-BBRX	13414_350-BBRX	HyperConverged Infra	Luggage Tag for PowerFlex / Ready Node R740XD	\$0	Each	20%	\$0	Other	J	
13414_350-BBUF	13414_350-BBUF	HyperConverged Infra	IDM Compute, PowerFlex appliance R740XD	\$0	Each	20%	\$0	Other	J	
13414_350-BBUG	13414_350-BBUG	HyperConverged Infra	IDM HyperConverged, PowerFlex appliance R740XD	\$0	Each	20%	\$0	Other	J	
13414_350-BBUJ	13414_350-BBUJ	HyperConverged Infra	IDM Storage, PowerFlex appliance R740XD	\$0	Each	20%	\$0	Other	J	
13414_370-AAIP	13414_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
13414_370-ADMX	13414_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J	
13414_370-ADNC	13414_370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
13414_370-ADNF	13414_370-ADNF	HyperConverged Infra	32GB RDIMM, 2666MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13414_370-ADNH	13414_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J	
13414_370-ADNT	13414_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J	
13414_370-ADNU	13414_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13414_370-ADOJ	13414_370-ADOJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J	
13414_370-ADRG	13414_370-ADRG	HyperConverged Infra	NV DIMM Battery Back-up and Cable	\$250	Each	20%	\$200	Other	J	
13414_370-AEPP	13414_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13414_370-AEVN	13414_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13414_370-AEVO	13414_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J	
13414_370-AEVP	13414_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J	
13414_370-AEVQ	13414_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J	
13414_370-AEVR	13414_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13414_370-AFDE	13414_370-AFDE	HyperConverged Infra	16GB NVDIMM, 2933MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
13414_379-BCQX	13414_379-BCQX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J
13414_379-BCQY	13414_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13414_379-BCSG	13414_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13414_379-BDCO	13414_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13414_384-BBBL	13414_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13414_384-BBPZ	13414_384-BBPZ	HyperConverged Infra	6 Performance Fans forR740/740XD	\$199	Each	20%	\$159	Other	J
13414_385-BBKT	13414_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13414_389-DSWO	13414_389-DSWO	HyperConverged Infra	PowerEdge R740 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13414_389-DSWP	13414_389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13414_400-ABHL	13414_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
13414_400-AXOP	13414_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$2,120	Each	20%	\$1,696	Other	J
13414_400-AXPE	13414_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$3,703	Each	20%	\$2,963	Other	J
13414_400-AXQU	13414_400-AXQU	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752	\$1,115	Each	20%	\$892	Other	J
13414_400-AXSD	13414_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$1,155	Each	20%	\$924	Other	J
13414_400-AXSK	13414_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$2,180	Each	20%	\$1,744	Other	J
13414_400-AXSW	13414_400-AXSW	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752	\$576	Each	20%	\$461	Other	J
13414_400-AXTV	13414_400-AXTV	HyperConverged Infra	480GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 876	\$400	Each	20%	\$320	Other	J
13414_400-AZOY	13414_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13414_400-AZQO	13414_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13414_400-AZTN	13414_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
13414_400-BBQQ	13414_400-BBQQ	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD,	\$2,535	Each	20%	\$2,028	Other	J
13414_400-BBQX	13414_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD,	\$4,500	Each	20%	\$3,600	Other	J
13414_400-BCOM	13414_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 10512	\$3,399	Each	20%	\$2,719	Other	J
13414_400-BCOV	13414_400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 21024	\$5,999	Each	20%	\$4,799	Other	J
13414_400-BCON	13414_400-BCON	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 5256	\$2,249	Each	20%	\$1,799	Other	J
13414_400-BDNJ	13414_400-BDNJ	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$635	Each	20%	\$508	Other	J
13414_400-BDNK	13414_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$2,945	Each	20%	\$2,356	Other	J
13414_400-BDOE	13414_400-BDOE	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug S4510 Drive, 1	\$1,540	Each	20%	\$1,232	Other	J
13414_400-BDSI	13414_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256	\$1,275	Each	20%	\$1,020	Other	J
13414_400-BDSU	13414_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
13414_400-BEFE	13414_400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
13414_400-BELP	13414_400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
13414_400-BELT	13414_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13414_400-BELY	13414_400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
13414_400-BEMG	13414_400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
13414_400-BEMJ	13414_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$2,699	Each	20%	\$2,159	Other	J
13414_400-BEPD	13414_400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
13414_400-BEPF	13414_400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 21024	\$6,999	Each	20%	\$5,599	Other	J
13414_400-BEQI	13414_400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512	\$4,099	Each	20%	\$3,279	Other	J
13414_400-BEVL	13414_400-BEVL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
13414_400-BFEH	13414_400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,520	Each	20%	\$2,816	Other	J
13414_400-BFES	13414_400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$1,131	Each	20%	\$905	Other	J
13414_400-BGQV	13414_400-BGQV	HyperConverged Infra	PowerFlex 1.6TB NVME	\$0	Each	20%	\$0	Other	J
13414_400-BGQW	13414_400-BGQW	HyperConverged Infra	PowerFlex 1.92TB SSD	\$0	Each	20%	\$0	Other	J
13414_400-BGQX	13414_400-BGQX	HyperConverged Infra	PowerFlex 960G SSD	\$0	Each	20%	\$0	Other	J
13414_400-BGQY	13414_400-BGQY	HyperConverged Infra	PowerFlex 3.84TB SSD	\$0	Each	20%	\$0	Other	J
13414_400-BGQZ	13414_400-BGQZ	HyperConverged Infra	PowerFlex 7.68TB SSD	\$0	Each	20%	\$0	Other	J
13414_400-BGRB	13414_400-BGRB	HyperConverged Infra	PowerFlex 1TB NVME	\$0	Each	20%	\$0	Other	J
13414_400-BGRC	13414_400-BGRC	HyperConverged Infra	PowerFlex 4TB NVME	\$0	Each	20%	\$0	Other	J
13414_400-BGRD	13414_400-BGRD	HyperConverged Infra	PowerFlex 3.2TB NVME	\$0	Each	20%	\$0	Other	J
13414_400-BGUF	13414_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$5,397	Each	20%	\$4,318	Other	J
13414_400-BIHL	13414_400-BIHL	HyperConverged Infra	PowerFlex 375G NVME	\$0	Each	20%	\$0	Other	J
13414_400-BIYM	13414_400-BIYM	HyperConverged Infra	PowerFlex Diskless	\$0	Each	20%	\$0	Other	J
13414_400-BKGD	13414_400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
13414_400-BKGF	13414_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13414_400-BKGI	13414_400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
13414_400-BKGL	13414_400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J
13414_400-BKGU	13414_400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
13414_400-BKGW	13414_400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
13414_403-BBLU	13414_403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
13414_403-BBMB	13414_403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
13414_403-BBMQ	13414_403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13414_403-BBMS	13414_403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13414_403-BCHP	13414_403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J
13414_405-AAAD	13414_405-AAAD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
13414_405-AANK	13414_405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
13414_406-BBLD	13414_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13414_406-BBLE	13414_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13414 406-BBLG	13414 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	\$567	Other	J
13414 407-BBXY	13414 407-BBXY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on OM3/OM4, MMF	\$1,265	Each	20%	\$1,012	\$1,012	Other	J
13414 407-BBVK	13414 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	\$223	Other	J
13414 407-BBZO	13414 407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	\$636	Other	J
13414 407-BCBE	13414 407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	\$191	Other	J
13414 407-BCEQ	13414 407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	\$1,264	Other	J
13414 407-BCGJ	13414 407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	\$591	Other	J
13414 412-AAIQ	13414 412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	\$15	Other	J
13414 412-AAIR	13414 412-AAIR	HyperConverged Infra	Standard 2U Heatsink	\$39	Each	20%	\$31	\$31	Other	J
13414 412-AAJK	13414 412-AAJK	HyperConverged Infra	Heatsink and Install Kit for GPU configuration	\$139	Each	20%	\$111	\$111	Other	J
13414 450-AAGG	13414 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	\$0	Other	J
13414 450-AALV	13414 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	\$0	Other	J
13414 450-AARX	13414 450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	\$4	Other	J
13414 450-AAXG	13414 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	\$0	Other	J
13414 450-AAYN	13414 450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	\$0	Other	J
13414 450-ACSL	13414 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	\$9	Other	J
13414 450-ACSM	13414 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	\$9	Other	J
13414 450-ACSO	13414 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	\$16	Other	J
13414 450-ADWM	13414 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	\$628	Other	J
13414 450-AEIT	13414 450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	\$16	Other	J
13414 450-AEIJ	13414 450-AEIJ	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	\$16	Other	J
13414 450-AEJI	13414 450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%	\$16	\$16	Other	J
13414 450-AENU	13414 450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for	\$999	Each	20%	\$799	\$799	Other	J
13414 450-AFFX	13414 450-AFFX	HyperConverged Infra	Power Cord 250V, 3M, C19, Brazil	\$20	Each	20%	\$16	\$16	Other	J
13414 450-AFMQ	13414 450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required	\$850	Each	20%	\$680	\$680	Other	J
13414 450-AGFO	13414 450-AGFO	HyperConverged Infra	Dual, Hot-plug Power Supply, 2400W, 250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	\$1,199	Other	J
13414 450-AHFH	13414 450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	\$4	Other	J
13414 461-AADZ	13414 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	\$0	Other	J
13414 461-AAEL	13414 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	\$47	Other	J
13414 461-AAEM	13414 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	\$79	Other	J
13414 470-AAGN	13414 470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	\$60	Other	J
13414 470-AAGP	13414 470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	\$84	Other	J
13414 470-AAGR	13414 470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	\$108	Other	J
13414 470-AATY	13414 470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps., 6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	\$9	Other	J
13414 470-ACES	13414 470-ACES	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$125	Each	20%	\$100	\$100	Other	J
13414 470-ACET	13414 470-ACET	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$130	Each	20%	\$104	\$104	Other	J
13414 470-ACEV	13414 470-ACEV	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$135	Each	20%	\$108	\$108	Other	J
13414 470-ACEW	13414 470-ACEW	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach	\$150	Each	20%	\$120	\$120	Other	J
13414 470-ACDQ	13414 470-ACDQ	HyperConverged Infra	GPU Ready Configuration Cable Install Kit	\$39	Each	20%	\$31	\$31	Other	J
13414 489-BBGC	13414 489-BBGC	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	\$3,615	Other	J
13414 489-BBGN	13414 489-BBGN	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive	\$11,149	Each	20%	\$8,919	\$8,919	Other	J
13414 490-BENY	13414 490-BENY	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU	\$18,499	Each	20%	\$14,799	\$14,799	Other	J
13414 490-BEYL	13414 490-BEYL	HyperConverged Infra	NVIDIA(R) Tesla(TM) T4 16GB Passive, Single Slot, Full Height GPU	\$5,249	Each	20%	\$4,199	\$4,199	Other	J
13414 490-BFRQ	13414 490-BFRQ	HyperConverged Infra	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,199	Each	20%	\$6,559	\$6,559	Other	J
13414 490-BFRR	13414 490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	\$14,799	Other	J
13414 490-BFSG	13414 490-BFSG	HyperConverged Infra	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$10,990	Each	20%	\$8,792	\$8,792	Other	J
13414 492-BBDG	13414 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	\$24	Other	J
13414 492-BBDH	13414 492-BBDH	HyperConverged Infra		\$20	Each	20%	\$16	\$16	Other	J
13414 492-BBDI	13414 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	\$16	Other	J
13414 528-BDXM	13414 528-BDXM	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 3 Year Subs/Lic	\$1,000	Each	20%	\$800	\$800	Other	J
13414 528-BDXN	13414 528-BDXN	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 5 Year Subs/Lic	\$1,660	Each	20%	\$1,328	\$1,328	Other	J
13414 528-BDXT	13414 528-BDXT	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 1 Year Subs/Lic	\$350	Each	20%	\$280	\$280	Other	J
13414 528-CHFG	13414 528-CHFG	HyperConverged Infra	RHEL, 2SKT, 1 Physical OR 2Guest, 5Yr PREMIUM SUB, Digitally Fulfilled	\$6,170	Each	20%	\$4,936	\$4,936	Other	J
13414 528-CHFQ	13414 528-CHFQ	HyperConverged Infra	RHEL, 2SKT, 1 Physical OR 2Guest, 3Yr PREMIUM SUB, Digitally Fulfilled	\$3,702	Each	20%	\$2,962	\$2,962	Other	J
13414 528-CHFR	13414 528-CHFR	HyperConverged Infra	RHEL, 2SKT, 1 Physical OR 2Guest, 1Yr PREMIUM SUB, Digitally Fulfilled	\$1,299	Each	20%	\$1,039	\$1,039	Other	J
13414 528-CKCP	13414 528-CKCP	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 1 Year License and Maintenance	\$6,220	Each	20%	\$4,976	\$4,976	Other	J
13414 528-CKCQ	13414 528-CKCQ	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 5 Year License and Maintenance	\$10,580	Each	20%	\$8,464	\$8,464	Other	J
13414 528-CKCT	13414 528-CKCT	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 3 Year License and Maintenance	\$8,330	Each	20%	\$6,664	\$6,664	Other	J
13414 540-BBHQ	13414 540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	\$743	Other	J
13414 540-BBUY	13414 540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	\$671	Other	J
13414 540-BBYL	13414 540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	\$575	Other	J
13414 540-BBZJ	13414 540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	\$575	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13414_540-BCCM	13414_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13414_540-BCDH	13414_540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13414_540-BCIU	13414_540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
13414_540-BCIX	13414_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13414_540-BCXN	13414_540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13414_540-BCXO	13414_540-BCXO	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Full Height	\$2,300	Each	20%	\$1,840	Other	J
13414_555-BCKO	13414_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
13414_555-BDYC	13414_555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
13414_605-BBFL	13414_605-BBFL	HyperConverged Infra	Enterprise Linux OS, Non Factory Installed, Requires Subscription Selection	\$0	Each	20%	\$0	Other	J
13414_605-BBFN	13414_605-BBFN	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
13414_611-BBBF	13414_611-BBBF	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
13414_631-AACK	13414_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13414_631-ABKL	13414_631-ABKL	HyperConverged Infra	OpenManage DVD Kit,Poweredge R740XD	\$50	Each	20%	\$40	Other	J
13414_634-BJCK	13414_634-BJCK	HyperConverged Infra	VMware ESXi NFI (License Not Included)	\$0	Each	20%	\$0	Other	J
13414_634-BTUF	13414_634-BTUF	HyperConverged Infra	PowerFlex appliance SW, FI	\$0	Each	20%	\$0	Other	J
13414_750-AABF	13414_750-AABF	HyperConverged Infra	Power Saving Dell Active Power Controller	\$0	Each	20%	\$0	Other	J
13414_750-AAXW	13414_750-AAXW	HyperConverged Infra	HS Install Kit,GPU Config,No cable	\$99	Each	20%	\$79	Other	J
13414_750-AAXX	13414_750-AAXX	HyperConverged Infra	HS Install Kit,GPU Config, EPS12V Cable	\$99	Each	20%	\$79	Other	J
13414_770-BBBE	13414_770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13414_770-BBBQ	13414_770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
13414_770-BBBR	13414_770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13414_770-BBBS	13414_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13414_770-BCIP	13414_770-BCIP	HyperConverged Infra	2U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
13414_780-BCDH	13414_780-BCDH	HyperConverged Infra	Diskless Configuration (No RAID, No Controller)	\$0	Each	20%	\$0	Other	J
13414_780-BCDI	13414_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
13414_780-BCDO	13414_780-BCDO	HyperConverged Infra	C30, No RAID for NVME chassis	\$0	Each	20%	\$0	Other	J
13414_780-BCDS	13414_780-BCDS	HyperConverged Infra	Unconfigured RAID	\$0	Each	20%	\$0	Other	J
13414_780-BCNK	13414_780-BCNK	HyperConverged Infra	C58, Diskless Configuration (No Controller)	\$0	Each	20%	\$0	Other	J
13414_800-BBDM	13414_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13414_827-4154	13414_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13414_827-4168	13414_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13414_841-7763	13414_841-7763	HyperConverged Infra	Educational Services-Dell Technologies PowerFlex 3.0 for Customers On Demand Expires 1YR	\$3,200	Each	20%	\$2,560	Other	J
13414_841-7779	13414_841-7779	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner ILT 4Day Exp 1YR	\$4,000	Each	20%	\$3,200	Other	J
13414_841-7781	13414_841-7781	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appl Implementation and Management Partner Stream Exp 1YR	\$1,000	Each	20%	\$800	Other	J
13414_841-7782	13414_841-7782	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner On Demand Exp 1YR	\$400	Each	20%	\$320	Other	J
13414_841-7791	13414_841-7791	HyperConverged Infra	Edu Serv-Dell Tech DEC PowerFLEX OS 2x Server-Based SAN On Demand Proven Professional Expires 1YR	\$3,000	Each	20%	\$2,400	Other	J
13414_842-3426	13414_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13414_842-3427	13414_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13414_845-2847	13414_845-2847	HyperConverged Infra	Education Services PowerFlex 3.5 Administration On Demand Expire1YR	\$520	Each	20%	\$416	Other	J
13414_845-2851	13414_845-2851	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation and Administration ILT 4Day Expire1YR	\$4,400	Each	20%	\$3,520	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13414_845-2859	13414_845-2859	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation On Demand Expire 1YR	\$260	Each	20%	\$208	Other	J
13414_847-2783	13414_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13414_847-2784	13414_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13414_847-2785	13414_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13414_847-2786	13414_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13414_847-4647	13414_847-4647	HyperConverged Infra	Education Services PowerFlex appliance 1.3 and PowerFlex Manager 3.5 Administration	\$390	Each	20%	\$312	Other	J
13414_922-4998	13414_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13414_980-5088	13414_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13414_980-7177	13414_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13414_983-2917	13414_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13414_985-3817	13414_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13414_986-5518	13414_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13414_994-6778	13414_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13417_210-ASDW	13417_210-ASDW	HyperConverged Infra	PowerFlex appliance R840	\$7,534	Each	20%	\$6,027	Other	J
13417_310-8513	13417_310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13417_321-BDNR	13417_321-BDNR	HyperConverged Infra	2.5 Chassis up to 24 Drives (24x SAS/SATA), GPU Capable Configuration, 2 or 4 CPU	\$1,100	Each	20%	\$880	Other	J
13417_321-BDNX	13417_321-BDNX	HyperConverged Infra	2.5 Chassis up to 8 Drives (SAS/SATA), GPU Capable Configuration, 2 or 4 CPU Configuration	\$0	Each	20%	\$0	Other	J
13417_321-BDNY	13417_321-BDNY	HyperConverged Infra	2.5 Chassis up to 24 Drives (24x SAS/SATA), 2 or 4 CPU Configuration	\$1,100	Each	20%	\$880	Other	J
13417_321-BDNZ	13417_321-BDNZ	HyperConverged Infra	2.5 Chassis up to 8 Drives (SAS/SATA), 2 or 4 CPU Configuration	\$0	Each	20%	\$0	Other	J
13417_321-BDOM	13417_321-BDOM	HyperConverged Infra	2.5 Chassis up to 24 NVME only Drives, 4 CPU Configuration	\$3,700	Each	20%	\$2,960	Other	J
13417_325-BDHF	13417_325-BDHF	HyperConverged Infra	2U Standard Bezel, PowerFlex	\$49	Each	20%	\$39	Other	J
13417_329-BDWH	13417_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J
13417_329-BEOT	13417_329-BEOT	HyperConverged Infra	PowerEdge R840/R940xa MLK Motherboard	\$0	Each	20%	\$0	Other	J
13417_330-BBKU	13417_330-BBKU	HyperConverged Infra	Riser Config1, 4 PCIe slots (2 x16 Full height GRAPHICS slots + 2 x16 Low profile), GPU capable	\$149	Each	20%	\$119	Other	J
13417_330-BBKW	13417_330-BBKW	HyperConverged Infra	Riser Config3, 6 PCIe slots (4 x8 Full height slots + 2 x16 Low profile slots)	\$259	Each	20%	\$207	Other	J
13417_332-1286	13417_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13417_338-BSEW	13417_338-BSEW	HyperConverged Infra	2x Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$11,598	Each	20%	\$9,278	Other	J
13417_338-BSEX	13417_338-BSEX	HyperConverged Infra	2x Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$19,218	Each	20%	\$15,374	Other	J
13417_338-BSEY	13417_338-BSEY	HyperConverged Infra	2x Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$9,638	Each	20%	\$7,710	Other	J
13417_338-BSEZ	13417_338-BSEZ	HyperConverged Infra	2x Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$33,858	Each	20%	\$27,086	Other	J
13417_338-BSFB	13417_338-BSFB	HyperConverged Infra	2x Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$5,920	Each	20%	\$4,736	Other	J
13417_338-BSGQ	13417_338-BSGQ	HyperConverged Infra	2x Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$10,118	Each	20%	\$8,094	Other	J
13417_338-BSGR	13417_338-BSGR	HyperConverged Infra	2x Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$7,556	Each	20%	\$6,045	Other	J
13417_338-BSGS	13417_338-BSGS	HyperConverged Infra	2x Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W)	\$8,598	Each	20%	\$6,878	Other	J
13417_338-BSGT	13417_338-BSGT	HyperConverged Infra	2x Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$9,298	Each	20%	\$7,438	Other	J
13417_338-BSGW	13417_338-BSGW	HyperConverged Infra	2x Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$11,738	Each	20%	\$9,390	Other	J
13417_338-BSHJ	13417_338-BSHJ	HyperConverged Infra	2x Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$23,898	Each	20%	\$19,118	Other	J
13417_338-BSHM	13417_338-BSHM	HyperConverged Infra	2x Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$28,134	Each	20%	\$22,507	Other	J
13417_338-BSHS	13417_338-BSHS	HyperConverged Infra	2x Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$38,258	Each	20%	\$30,606	Other	J
13417_338-BSHT	13417_338-BSHT	HyperConverged Infra	2x Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$42,758	Each	20%	\$34,206	Other	J
13417_338-BSIH	13417_338-BSIH	HyperConverged Infra	2x Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$15,378	Each	20%	\$12,302	Other	J
13417_338-BSII	13417_338-BSII	HyperConverged Infra	2x Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$22,898	Each	20%	\$18,318	Other	J
13417_338-BSIP	13417_338-BSIP	HyperConverged Infra	2x Intel Xeon Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$22,998	Each	20%	\$18,398	Other	J
13417_338-BTNO	13417_338-BTNO	HyperConverged Infra	PowerFlex PLTM CPU	\$0	Each	20%	\$0	Other	J
13417_338-BTNP	13417_338-BTNP	HyperConverged Infra	PowerFlex GOLD CPU	\$0	Each	20%	\$0	Other	J
13417_338-BTNQ	13417_338-BTNQ	HyperConverged Infra	PowerFlex SLVR-BRZ CPU	\$0	Each	20%	\$0	Other	J
13417_338-BTSH	13417_338-BTSH	HyperConverged Infra	2x Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$8,112	Each	20%	\$6,490	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13417_338-BTSL	13417_338-BTSL	HyperConverged Infra	2x Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$10,499	Each	20%	\$8,399	Other	J
13417_338-BTSR	13417_338-BTSR	HyperConverged Infra	2x Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$6,938	Each	20%	\$5,550	Other	J
13417_338-BTSW	13417_338-BTSW	HyperConverged Infra	2x Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$5,660	Each	20%	\$4,528	Other	J
13417_340-AVFG	13417_340-AVFG	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J
13417_340-BZSG	13417_340-BZSG	HyperConverged Infra	PowerEdge R840 Shipping	\$0	Each	20%	\$0	Other	J
13417_340-COPU	13417_340-COPU	HyperConverged Infra	PowerEdge R840 Ship Material, DAO	\$99	Each	20%	\$79	Other	J
13417_350-BBBW	13417_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
13417_350-BBOS	13417_350-BBOS	HyperConverged Infra	No Quick Sync,R840	\$39	Each	20%	\$31	Other	J
13417_350-BBTY	13417_350-BBTY	HyperConverged Infra	2U Luggage Tag, PowerFlex / Ready Nodes R840	\$0	Each	20%	\$0	Other	J
13417_350-BBUW	13417_350-BBUW	HyperConverged Infra	IDM Compute, PowerFlex appliance R840	\$0	Each	20%	\$0	Other	J
13417_350-BBUX	13417_350-BBUX	HyperConverged Infra	IDM HyperConverged, PowerFlex appliance R840	\$0	Each	20%	\$0	Other	J
13417_370-AAIP	13417_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13417_370-ADMX	13417_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13417_370-ADNC	13417_370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J
13417_370-ADNF	13417_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13417_370-ADNH	13417_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13417_370-ADNT	13417_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13417_370-ADNU	13417_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13417_370-ADOJ	13417_370-ADOJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J
13417_370-AEPP	13417_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13417_370-AEVN	13417_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13417_370-AEVO	13417_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
13417_370-AEVP	13417_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13417_370-AEVQ	13417_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13417_370-AEVR	13417_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13417_370-AFDE	13417_370-AFDE	HyperConverged Infra	16GB NVDIMM, 2933MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J
13417_379-BCQX	13417_379-BCQX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J
13417_379-BCQY	13417_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13417_379-BCSG	13417_379-BCSG	HyperConverged Infra	iDRAC, Legacy Password	\$0	Each	20%	\$0	Other	J
13417_379-BDNR	13417_379-BDNR	HyperConverged Infra	2x Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13417_384-BBBL	13417_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13417_385-BBKT	13417_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13417_389-BDOH	13417_389-BDOH	HyperConverged Infra	Print on Demand Label	\$0	Each	20%	\$0	Other	J
13417_389-DSPP	13417_389-DSPP	HyperConverged Infra	PowerEdge R840 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13417_389-DSPR	13417_389-DSPR	HyperConverged Infra	PowerEdge R840 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13417_400-ABHL	13417_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
13417_400-AXOP	13417_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
13417_400-AXPE	13417_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$3,703	Each	20%	\$2,963	Other	J
13417_400-AXQU	13417_400-AXQU	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,115	Each	20%	\$892	Other	J
13417_400-AXSD	13417_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$1,155	Each	20%	\$924	Other	J
13417_400-AXSK	13417_400-AXSK	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$2,180	Each	20%	\$1,744	Other	J
13417_400-AXSW	13417_400-AXSW	HyperConverged Infra	480GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 876 TBW	\$576	Each	20%	\$461	Other	J
13417_400-AXTV	13417_400-AXTV	HyperConverged Infra	480GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 876 TBW	\$400	Each	20%	\$320	Other	J
13417_400-AZOY	13417_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13417_400-AZQO	13417_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J







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13417_842-3427	13417_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%		\$10,234		Other	J
13417_845-2847	13417_845-2847	HyperConverged Infra	Education Services PowerFlex 3.5 Administration On Demand Expire1YR	\$520	Each	20%		\$416		Other	J
13417_845-2851	13417_845-2851	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation and Administration ILT 4Day	\$4,400	Each	20%		\$3,520		Other	J
13417_845-2859	13417_845-2859	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation On Demand Expire1YR	\$260	Each	20%		\$208		Other	J
13417_847-2783	13417_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%		\$12,592		Other	J
13417_847-2784	13417_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%		\$17,629		Other	J
13417_847-2785	13417_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%		\$21,154		Other	J
13417_847-2786	13417_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%		\$15,110		Other	J
13417_847-4647	13417_847-4647	HyperConverged Infra	Education Services PowerFlex appliance 1.3 and PowerFlex Manager 3.5 Administration	\$390	Each	20%		\$312		Other	J
13417_922-4988	13417_922-4988	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%		\$19		Other	J
13417_980-5088	13417_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%		\$80		Other	J
13417_980-7177	13417_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%		\$22		Other	J
13417_983-2917	13417_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%		\$48		Other	J
13417_985-3817	13417_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%		\$22		Other	J
13417_986-5518	13417_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%		\$44		Other	J
13417_994-6778	13417_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%		\$12		Other	J
13419_321-BCQL	13419_321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCle slots	\$200	Each	20%		\$160		Other	J
13419_321-BCQQ	13419_321-BCQQ	HyperConverged Infra	2.5" Chassis with up to 10 Hard Drives, 8 NVMe Drives and 3PCle Slots, 2CPU only	\$200	Each	20%		\$160		Other	J
13419_321-BCUP	13419_321-BCUP	HyperConverged Infra	No Hard Drive, No Backplane chassis	\$0	Each	20%		\$0		Other	J
13419_321-BDKH	13419_321-BDKH	HyperConverged Infra	Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, Max of 8 SAS/SATA, 3 PCIe Slots, 2 CPU only	\$250	Each	20%		\$200		Other	J
13419_325-BDHE	13419_325-BDHE	HyperConverged Infra	1U Standard Bezel, PowerFlex	\$49	Each	20%		\$39		Other	J
13419_329-BDWH	13419_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%		\$0		Other	J
13419_329-BEIJ	13419_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%		\$0		Other	J
13419_330-BBGN	13419_330-BBGN	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%		\$15		Other	J
13419_330-BBGO	13419_330-BBGO	HyperConverged Infra	Riser Config 3, 1x16 LP, 1x16 FH	\$39	Each	20%		\$31		Other	J
13419_330-BBGY	13419_330-BBGY	HyperConverged Infra	Riser Config 4, 2x16 LP	\$0	Each	20%		\$0		Other	J
13419_332-1286	13419_332-1286	HyperConverged Infra	US Order	\$0	Each	20%		\$0		Other	J
13419_338-BLMC	13419_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%		\$2,559		Other	J
13419_338-BLMN	13419_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%		\$4,159		Other	J
13419_338-BLMO	13419_338-BLMO	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$5,949	Each	20%		\$4,759		Other	J
13419_338-BLMP	13419_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%		\$5,039		Other	J
13419_338-BLMR	13419_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%		\$6,719		Other	J
13419_338-BLMU	13419_338-BLMU	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$10,499	Each	20%		\$8,399		Other	J
13419_338-BLMX	13419_338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$18,299	Each	20%		\$14,639		Other	J
13419_338-BLWU	13419_338-BLWU	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%		\$1,647		Other	J
13419_338-BLUX	13419_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	20%		\$1,991		Other	J
13419_338-BRVH	13419_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%		\$1,583		Other	J
13419_338-BRVJ	13419_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$9,609	Each	20%		\$7,687		Other	J
13419_338-BRVM	13419_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$5,799	Each	20%		\$4,639		Other	J
13419_338-BRVN	13419_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%		\$2,368		Other	J
13419_338-BRVO	13419_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%		\$3,855		Other	J
13419_338-BRVR	13419_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%		\$13,543		Other	J
13419_338-BSDI	13419_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%		\$1,947		Other	J
13419_338-BSDS	13419_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,979	Each	20%		\$1,583		Other	J
13419_338-BSDT	13419_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$2,479	Each	20%		\$1,983		Other	J
13419_338-BSGI	13419_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$1,959	Each	20%		\$1,567		Other	J
13419_338-BSGN	13419_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%		\$3,022		Other	J
13419_338-BSGU	13419_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%		\$4,695		Other	J
13419_338-BSHD	13419_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%		\$3,439		Other	J
13419_338-BSHG	13419_338-BSHG	HyperConverged Infra	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,019	Each	20%		\$4,015		Other	J
13419_338-BSHH	13419_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$4,649	Each	20%		\$3,719		Other	J
13419_338-BSHN	13419_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$21,379	Each	20%		\$17,103		Other	J
13419_338-BSHR	13419_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$19,129	Each	20%		\$15,303		Other	J
13419_338-BSHY	13419_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$14,067	Each	20%		\$11,254		Other	J
13419_338-BSIM	13419_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%		\$9,559		Other	J
13419_338-BSIN	13419_338-BSIN	HyperConverged Infra	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$9,109	Each	20%		\$7,287		Other	J
13419_338-BSIQ	13419_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%		\$6,151		Other	J

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13419_338-BSIV	13419_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J
13419_338-BTSI	13419_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$4,056	Each	20%	\$3,245	Other	J
13419_338-BTSM	13419_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$5,249	Each	20%	\$4,199	Other	J
13419_338-BTSO	13419_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$2,830	Each	20%	\$2,264	Other	J
13419_338-BTSP	13419_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
13419_338-BVJU	13419_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J
13419_338-BVJV	13419_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
13419_338-BVJW	13419_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
13419_338-BVJX	13419_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
13419_338-BVKD	13419_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13419_338-BVKF	13419_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
13419_338-BVKG	13419_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J
13419_338-BVKH	13419_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
13419_338-BVKJ	13419_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J
13419_338-BVKK	13419_338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208U 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$1,659	Each	20%	\$1,327	Other	J
13419_338-BVKL	13419_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
13419_338-BVKQ	13419_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13419_338-BVKR	13419_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
13419_338-BVKU	13419_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
13419_340-AVFG	13419_340-AVFG	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J
13419_340-BKNE	13419_340-BKNE	HyperConverged Infra	PowerEdge R640 Shipping	\$0	Each	20%	\$0	Other	J
13419_340-COPR	13419_340-COPR	HyperConverged Infra	PowerEdge R640 x4 and x10 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
13419_340-COPS	13419_340-COPS	HyperConverged Infra	PowerEdge R640 x8 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
13419_350-BBBW	13419_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
13419_350-BBKB	13419_350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J
13419_350-BBZB	13419_350-BBZB	HyperConverged Infra	x4/x8 Luggage Tag, VxRack Flex R640	\$0	Each	20%	\$0	Other	J
13419_370-AAIP	13419_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13419_370-ABWE	13419_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
13419_370-ADMX	13419_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13419_370-ADNC	13419_370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J
13419_370-ADNF	13419_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13419_370-ADNH	13419_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13419_370-ADNM	13419_370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
13419_370-ADNT	13419_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13419_370-ADNU	13419_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13419_370-ADOJ	13419_370-ADOJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J
13419_370-ADOL	13419_370-ADOL	HyperConverged Infra	NV DIMM Battery Back-up and Cable	\$250	Each	20%	\$200	Other	J
13419_370-ADPF	13419_370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J
13419_370-AEPP	13419_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13419_370-AEYN	13419_370-AEYN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13419_370-AEVO	13419_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
13419_370-AEVP	13419_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13419_370-AEVQ	13419_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13419_370-AEVR	13419_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13419_370-AFDE	13419_370-AFDE	HyperConverged Infra	16GB NVDIMM, 2933MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J
13419_374-BBBX	13419_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
13419_374-BBNW	13419_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13419_374-BBOB	13419_374-BBOB	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W)	\$4,069	Each	20%	\$3,255	Other	J
13419_374-BBOI	13419_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%	\$4,159	Other	J
13419_374-BBOJ	13419_374-BBOJ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (165W) DDR4-	\$5,949	Each	20%	\$4,759	Other	J
13419_374-BBOK	13419_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.2G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%	\$5,039	Other	J
13419_374-BBOL	13419_374-BBOL	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (200W) DDR4-2666	\$6,069	Each	20%	\$4,855	Other	J
13419_374-BBOM	13419_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13419_374-BBOP	13419_374-BBOP	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (205W) DDR4-2666	\$10,499	Each	20%	\$8,399	Other	J
13419_374-BBOS	13419_374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
13419_374-BBPT	13419_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
13419_374-BBPU	13419_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	20%	\$1,991	Other	J
13419_379-BCOX	13419_379-BCOX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J
13419_379-BCQY	13419_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13419_379-BCSG	13419_379-BCSG	HyperConverged Infra	iDRAC.Legacy Password	\$0	Each	20%	\$0	Other	J
13419_379-BDCO	13419_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13419_384-BBBL	13419_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13419_384-BBPR	13419_384-BBPR	HyperConverged Infra	5 Standard Fans for R640	\$199	Each	20%	\$159	Other	J
13419_384-BBQJ	13419_384-BBQJ	HyperConverged Infra	8 Performance Fans for R640	\$0	Each	20%	\$0	Other	J
13419_385-BBKT	13419_385-BBKT	HyperConverged Infra	iDRAC9 Enterprise	\$489	Each	20%	\$391	Other	J
13419_389-DSVE	13419_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13419_389-DSVF	13419_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13419_400-ABHL	13419_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
13419_400-ASGV	13419_400-ASGV	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$1,109	Each	20%	\$887	Other	J
13419_400-AXOP	13419_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
13419_400-AXPE	13419_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13419_400-AXQU	13419_400-AXQU	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$1,115	Each	20%	\$892	Other	J
13419_400-AXSK	13419_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13419_400-AXSW	13419_400-AXSW	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$576	Each	20%	\$461	Other	J
13419_400-AXTV	13419_400-AXTV	HyperConverged Infra	480GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 876 TBW	\$400	Each	20%	\$320	Other	J
13419_400-AZOY	13419_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13419_400-AZQO	13419_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13419_400-BBQO	13419_400-BBQO	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD, 3504 TBW	\$2,535	Each	20%	\$2,028	Other	J
13419_400-BBQX	13419_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
13419_400-BCOM	13419_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
13419_400-BCOV	13419_400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
13419_400-BCQG	13419_400-BCQG	HyperConverged Infra	480GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
13419_400-BCON	13419_400-BCON	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
13419_400-BDNJ	13419_400-BDNJ	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD, 1752 TBW	\$835	Each	20%	\$668	Other	J
13419_400-BDNK	13419_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD, 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
13419_400-BDOE	13419_400-BDOE	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug S4510 Drive, 1 DWPD, 3504 TBW	\$1,540	Each	20%	\$1,232	Other	J
13419_400-BDSI	13419_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
13419_400-BDSU	13419_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$2,320	Each	20%	\$1,856	Other	J
13419_400-BEFE	13419_400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L-(Column I Column K)	
				Base Price from Base Price Source			\$0 ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13419_400-BELP	13419_400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
13419_400-BELR	13419_400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
13419_400-BELT	13419_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13419_400-BELY	13419_400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
13419_400-BEMG	13419_400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
13419_400-BEMJ	13419_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
13419_400-BEPD	13419_400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
13419_400-BEPF	13419_400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
13419_400-BEQI	13419_400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V.3 DWPD, 10512	\$4,099	Each	20%	\$3,279	Other	J
13419_400-BEVL	13419_400-BEVL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
13419_400-BFEH	13419_400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,520	Each	20%	\$2,816	Other	J
13419_400-BFES	13419_400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$1,131	Each	20%	\$905	Other	J
13419_400-BGUF	13419_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$5,397	Each	20%	\$4,318	Other	J
13419_400-BKFY	13419_400-BKFY	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 Flex Bay	\$2,425	Each	20%	\$1,940	Other	J
13419_400-BKGB	13419_400-BKGB	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 Flex Bay	\$4,570	Each	20%	\$3,656	Other	J
13419_400-BKGD	13419_400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
13419_400-BKGF	13419_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13419_400-BKGI	13419_400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
13419_400-BKGJ	13419_400-BKGJ	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 Flex Bay	\$4,465	Each	20%	\$3,572	Other	J
13419_400-BKGL	13419_400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J
13419_400-BKGP	13419_400-BKGP	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 Flex Bay	\$8,860	Each	20%	\$7,088	Other	J
13419_400-BKGR	13419_400-BKGR	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 Flex Bay	\$8,750	Each	20%	\$7,008	Other	J
13419_400-BKGT	13419_400-BKGT	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 Flex Bay	\$2,325	Each	20%	\$1,860	Other	J
13419_400-BKGU	13419_400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
13419_400-BKGW	13419_400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
13419_403-BBMB	13419_403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
13419_403-BBMQ	13419_403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13419_403-BBMS	13419_403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13419_403-BCHI	13419_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13419_405-AACD	13419_405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
13419_405-AAJU	13419_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard	\$269	Each	20%	\$215	Other	J
13419_405-AAMS	13419_405-AAMS	HyperConverged Infra	PERC H740P RAID Controller, 8GB NV Cache, Mini card	\$999	Each	20%	\$799	Other	J
13419_405-AANT	13419_405-AANT	HyperConverged Infra	PERC H730P RAID Controller, 2GB NV Cache, Mini card	\$849	Each	20%	\$679	Other	J
13419_406-BBLD	13419_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13419_406-BBLG	13419_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13419_412-AAIP	13419_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
13419_412-AAIQ	13419_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13419_421-5736	13419_421-5736	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
13419_429-AAIQ	13419_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13419_429-ABBF	13419_429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other	J
13419_450-AAAG	13419_450-AAAG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13419_450-ADJU	13419_450-ADJU	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13419_450-ADWM	13419_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13419_450-ADWS	13419_450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
13419_450-ADWT	13419_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
13419_450-AFMQ	13419_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required	\$850	Each	20%	\$680	Other	J
13419_461-AADZ	13419_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13419_461-AAEL	13419_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13419_461-AAEM	13419_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13419_490-BFHN	13419_490-BFHN	HyperConverged Infra	NVIDIA Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J
13419_492-BBDI	13419_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13419_528-CFHY	13419_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi	\$0	Each	20%	\$0	Other	J
13419_528-CFIB	13419_528-CFIB	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Digitally Fulfilled Recovery Image, Multi	\$0	Each	20%	\$0	Other	J
13419_528-CHFG	13419_528-CHFG	HyperConverged Infra	RHEL, ZSKT,1 Physical OR 2Guest,5Yr PREMIUM SUB, Digitally Fulfilled	\$6,170	Each	20%	\$4,936	Other	J
13419_528-CHFQ	13419_528-CHFQ	HyperConverged Infra	RHEL, ZSKT,1 Physical OR 2Guest,5Yr PREMIUM SUB,Digitally Fulfilled	\$3,702	Each	20%	\$2,962	Other	J
13419_528-CHFR	13419_528-CHFR	HyperConverged Infra	RHEL, ZSKT,1 Physical OR 2Guest,1Yr PREMIUM SUB,Digitally Fulfilled	\$1,299	Each	20%	\$1,039	Other	J
13419_528-CHGB	13419_528-CHGB	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13419_528-CHGC	13419_528-CHGC	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2012R2 DC Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13419_528-CHGD	13419_528-CHGD	HyperConverged Infra	Windows Server 2019 Standard,No Media,WS2012R2 Std Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13419_528-CHGE	13419_528-CHGE	HyperConverged Infra	Windows Server 2019 Standard,No Media,WS2016 Std Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13419_528-CHYU	13419_528-CHYU	HyperConverged Infra	Windows Server 2019 DC w/Reassignment,16CORE,Digitally Fulfilled Recovery	\$0	Each	20%	\$0	Other	J
13419_540-BBHQ	13419_540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13419_540-BBRL	13419_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13419_540-BBUY	13419_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13419_540-BBVQ	13419_540-BBVQ	HyperConverged Infra	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28 PCIe Adapter, LP	\$2,269	Each	20%	\$1,815	Other	J
13419_540-BBYL	13419_540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J
13419_540-BBZJ	13419_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
13419_540-BCCM	13419_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13419_540-BCDH	13419_540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13419_540-BCIU	13419_540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
13419_540-BCIX	13419_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I)Column K	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13418 338-BRVN	13418 338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$2,960	Each	20%	\$2,368	Other	J	
13418 338-BRVO	13418 338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$4,819	Each	20%	\$3,855	Other	J	
13418 338-BRVR	13418 338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$16,929	Each	20%	\$13,543	Other	J	
13418 338-BSDI	13418 338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%	\$1,947	Other	J	
13418 338-BSDS	13418 338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,979	Each	20%	\$1,583	Other	J	
13418 338-BSDT	13418 338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$2,479	Each	20%	\$1,983	Other	J	
13418 338-BSGI	13418 338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$1,959	Each	20%	\$1,567	Other	J	
13418 338-BSGN	13418 338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$3,778	Each	20%	\$3,022	Other	J	
13418 338-BSGU	13418 338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$5,869	Each	20%	\$4,695	Other	J	
13418 338-BSHD	13418 338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$4,299	Each	20%	\$3,439	Other	J	
13418 338-BSHF	13418 338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$5,059	Each	20%	\$4,047	Other	J	
13418 338-BSHG	13418 338-BSHG	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,019	Each	20%	\$4,015	Other	J	
13418 338-BSHH	13418 338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$4,649	Each	20%	\$3,719	Other	J	
13418 338-BSHN	13418 338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$21,379	Each	20%	\$17,103	Other	J	
13418 338-BSHR	13418 338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$19,129	Each	20%	\$15,303	Other	J	
13418 338-BSHY	13418 338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$14,067	Each	20%	\$11,254	Other	J	
13418 338-BSIM	13418 338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$11,949	Each	20%	\$9,559	Other	J	
13418 338-BSIN	13418 338-BSIN	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$9,109	Each	20%	\$7,287	Other	J	
13418 338-BSIQ	13418 338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J	
13418 338-BSIV	13418 338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$11,449	Each	20%	\$9,159	Other	J	
13418 338-BTSP	13418 338-BTSP	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J	
13418 338-BTSM	13418 338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$5,249	Each	20%	\$4,199	Other	J	
13418 338-BTSD	13418 338-BTSD	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J	
13418 338-BTSP	13418 338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$3,469	Each	20%	\$2,775	Other	J	
13418 338-BVJU	13418 338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,599	Each	20%	\$4,479	Other	J	
13418 338-BVJV	13418 338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,899	Each	20%	\$2,319	Other	J	
13418 338-BVJW	13418 338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$3,899	Each	20%	\$3,119	Other	J	
13418 338-BVJX	13418 338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,149	Each	20%	\$919	Other	J	
13418 338-BVKD	13418 338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$839	Each	20%	\$671	Other	J	
13418 338-BVKF	13418 338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$2,599	Each	20%	\$2,079	Other	J	
13418 338-BVKG	13418 338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$6,199	Each	20%	\$4,959	Other	J	
13418 338-BVKH	13418 338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$4,899	Each	20%	\$3,919	Other	J	
13418 338-BVKJ	13418 338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,099	Each	20%	\$1,679	Other	J	
13418 338-BVKK	13418 338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$1,659	Each	20%	\$1,327	Other	J	
13418 338-BVKL	13418 338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$4,399	Each	20%	\$3,519	Other	J	
13418 338-BVKQ	13418 338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,379	Each	20%	\$1,103	Other	J	
13418 338-BVKR	13418 338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,049	Each	20%	\$2,439	Other	J	
13418 338-BVKU	13418 338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$4,149	Each	20%	\$3,319	Other	J	
13418 340-AVFG	13418 340-AVFG	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J	
13418 340-BLBE	13418 340-BLBE	HyperConverged Infra	PowerEdge R740XD Shipping	\$0	Each	20%	\$0	Other	J	
13418 340-CORZ	13418 340-CORZ	HyperConverged Infra	PowerEdge R740 Shipping Material	\$0	Each	20%	\$0	Other	J	
13418 350-BBBW	13418 350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J	
13418 350-BBJV	13418 350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J	
13418 370-AAIP	13418 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
13418 370-ADMX	13418 370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J	
13418 370-ADNC	13418 370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
13418 370-ADNF	13418 370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13418 370-ADNH	13418 370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J	
13418 370-ADNT	13418 370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J	
13418 370-ADNU	13418 370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13418 370-ADOJ	13418 370-ADOJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J	
13418 370-ADPF	13418 370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J	
13418 370-ADRG	13418 370-ADRG	HyperConverged Infra	NV DIMM Battery Back-up and Cable	\$250	Each	20%	\$200	Other	J	
13418 370-AEPP	13418 370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13418 370-AEVN	13418 370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13418 370-AEVO	13418 370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J	
13418 370-AEVP	13418 370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J	
13418 370-AEVQ	13418 370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J	
13418 370-AEVR	13418 370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13418 370-AFDE	13418 370-AFDE	HyperConverged Infra	16GB NVDIMM, 2933MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
13418 374-BBBX	13418 374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J	
13418 374-BBNW	13418 374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%	\$2,559	Other	J	
13418 374-BBOB	13418 374-BBOB	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,069	Each	20%	\$3,255	Other	J	
13418 374-BBOI	13418 374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%	\$4,159	Other	J	
13418 374-BBOJ	13418 374-BBOJ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$5,949	Each	20%	\$4,759	Other	J	
13418 374-BBOK	13418 374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%	\$5,039	Other	J	
13418 374-BBOL	13418 374-BBOL	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$6,069	Each	20%	\$4,855	Other	J	
13418 374-BBOM	13418 374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%	\$6,719	Other	J	
13418 374-BBOP	13418 374-BBOP	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$10,499	Each	20%	\$8,399	Other	J	
13418 374-BBOS	13418 374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$18,299	Each	20%	\$14,639	Other	J	
13418 374-BBPT	13418 374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%	\$1,647	Other	J	
13418 374-BBPU	13418 374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	20%	\$1,991	Other	J	
13418 379-BCQX	13418 379-BCQX	HyperConverged Infra	IDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13418 379-BCQY	13418 379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13418 379-BCSG	13418 379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13418 379-BDCO	13418 379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13418 384-BBBL	13418 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13418 384-BBPY	13418 384-BBPY	HyperConverged Infra	6 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
13418 384-BBPZ	13418 384-BBPZ	HyperConverged Infra	6 Performance Fans forR740/740XD	\$199	Each	20%	\$159	Other	J
13418 384-BBQB	13418 384-BBQB	HyperConverged Infra	4 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
13418 385-BBKT	13418 385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13418 389-DSWO	13418 389-DSWO	HyperConverged Infra	PowerEdge R740 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13418 389-DSWP	13418 389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13418 400-ABHL	13418 400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
13418 400-AXOP	13418 400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
13418 400-AXPE	13418 400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13418 400-AXQU	13418 400-AXQU	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$1,115	Each	20%	\$892	Other	J
13418 400-AXSK	13418 400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13418 400-AXSW	13418 400-AXSW	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752 TBW	\$576	Each	20%	\$461	Other	J
13418 400-AXTV	13418 400-AXTV	HyperConverged Infra	480GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 876 TBW	\$400	Each	20%	\$320	Other	J
13418 400-AZOY	13418 400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13418 400-AZQO	13418 400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13418 400-BBQQ	13418 400-BBQQ	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$2,535	Each	20%	\$2,028	Other	J
13418 400-BBQX	13418 400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
13418 400-BCOM	13418 400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
13418 400-BCOV	13418 400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 21024 TBW	\$5,989	Each	20%	\$4,799	Other	J
13418 400-BCQN	13418 400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
13418 400-BDNJ	13418 400-BDNJ	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,1752 TBW	\$835	Each	20%	\$668	Other	J
13418 400-BDNK	13418 400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD, 1752 TBW	\$2,945	Each	20%	\$2,356	Other	J
13418 400-BDOE	13418 400-BDOE	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug S4510 Drive, 1 DWPD, 1752 TBW	\$1,540	Each	20%	\$1,232	Other	J
13418 400-BDSI	13418 400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
13418 400-BDSU	13418 400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$2,320	Each	20%	\$1,856	Other	J
13418 400-BEFE	13418 400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
13418 400-BELP	13418 400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
13418 400-BELR	13418 400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
13418 400-BELT	13418 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13418 400-BELY	13418 400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
13418 400-BEMG	13418 400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
13418 400-BEMJ	13418 400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
13418 400-BEPD	13418 400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
13418 400-BEPF	13418 400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
13418 400-BEQI	13418 400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
13418 400-BEWL	13418 400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
13418 400-BFEH	13418 400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$3,520	Each	20%	\$2,816	Other	J
13418 400-BFES	13418 400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$1,131	Each	20%	\$905	Other	J
13418 400-BGUF	13418 400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
13418 400-BKGD	13418 400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
13418 400-BKGF	13418 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13418 400-BKGI	13418 400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
13418 400-BKGL	13418 400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J
13418 400-BKGU	13418 400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
13418 400-BKGW	13418 400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
13418 403-BBLU	13418 403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
13418 403-BBMB	13418 403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
13418 403-BBMO	13418 403-BBMO	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13418 403-BBMS	13418 403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13418 403-BCHP	13418 403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1), FH	\$879	Each	20%	\$703	Other	J
13418 405-AACD	13418 405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
13418 405-AANK	13418 405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
13418 405-AANV	13418 405-AANV	HyperConverged Infra	HBA330 Controller, 12Gbps Mini card	\$269	Each	20%	\$215	Other	J
13418 405-AAOE	13418 405-AAOE	HyperConverged Infra	PERC H730P RAID Controller, 2GB NV Cache, Adapter, Low Profile	\$849	Each	20%	\$679	Other	J
13418 406-BBLD	13418 406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13418 406-BBLE	13418 406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13418_406-BBLG	13418_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13418_412-AAIQ	13418_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13418_412-AAIR	13418_412-AAIR	HyperConverged Infra	Standard 2U Heatsink	\$39	Each	20%	\$31	Other	J
13418_412-AAJK	13418_412-AAJK	HyperConverged Infra	Heatsink and Install Kit for GPU configuration	\$139	Each	20%	\$111	Other	J
13418_421-5736	13418_421-5736	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
13418_429-AAIQ	13418_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13418_450-AAGG	13418_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13418_450-ADIJ	13418_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13418_450-ADWM	13418_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13418_450-ADWS	13418_450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
13418_450-ADWT	13418_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
13418_450-AEJI	13418_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13418_450-AENU	13418_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
13418_450-AFMQ	13418_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13418_461-AADZ	13418_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13418_461-AAEL	13418_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13418_461-AAEM	13418_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13418_470-ACQQ	13418_470-ACQQ	HyperConverged Infra	GPU Ready Configuration Cable Install Kit	\$39	Each	20%	\$31	Other	J
13418_489-BBCG	13418_489-BBCG	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	Other	J
13418_489-BBCN	13418_489-BBCN	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive	\$11,149	Each	20%	\$8,919	Other	J
13418_490-BENY	13418_490-BENY	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU	\$18,499	Each	20%	\$14,799	Other	J
13418_490-BEYL	13418_490-BEYL	HyperConverged Infra	NVIDIA(R) Tesla(TM) T4 16GB Passive, Single Slot, Full Height GPU	\$5,249	Each	20%	\$4,199	Other	J
13418_490-BFRQ	13418_490-BFRQ	HyperConverged Infra	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$8,199	Each	20%	\$6,559	Other	J
13418_490-BFRR	13418_490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J
13418_490-BFSG	13418_490-BFSG	HyperConverged Infra	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full	\$10,990	Each	20%	\$8,792	Other	J
13418_492-BBDI	13418_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13418_528-CFHY	13418_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13418_528-CFIB	13418_528-CFIB	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13418_528-CHFG	13418_528-CHFG	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,5Yr PREMIUM SUB, Digitally Fulfilled	\$6,170	Each	20%	\$4,936	Other	J
13418_528-CHFQ	13418_528-CHFQ	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,3Yr PREMIUM SUB,Digitally Fulfilled	\$3,702	Each	20%	\$2,962	Other	J
13418_528-CHFR	13418_528-CHFR	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,1Yr PREMIUM SUB,Digitally Fulfilled	\$1,299	Each	20%	\$1,039	Other	J
13418_528-CHGB	13418_528-CHGB	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13418_528-CHGC	13418_528-CHGC	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2012R2 Dc Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13418_528-CHGD	13418_528-CHGD	HyperConverged Infra	Windows Server 2019 Standard,No Media,WS2012R2 Std Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J
13418_528-CHGE	13418_528-CHGE	HyperConverged Infra	Windows Server 2019 Standard,No Media,WS2016 Std Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J
13418_528-CHYU	13418_528-CHYU	HyperConverged Infra	Windows Server 2019 DC w/Reassignment,16CORE,Digitally Fulfilled Recovery Image,Multi Language	\$0	Each	20%	\$0	Other	J
13418_540-BBHQ	13418_540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13418_540-BBUY	13418_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13418_540-BBYL	13418_540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J
13418_540-BBZJ	13418_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
13418_540-BCCM	13418_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13418_540-BCDH	13418_540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13418_540-BCIU	13418_540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
13418_540-BCIX	13418_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13418_540-BCXN	13418_540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13418_540-BCXO	13418_540-BCXO	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,300	Each	20%	\$1,840	Other	J
13418_555-BCKO	13418_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
13418_555-BDYC	13418_555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
13418_605-BBFN	13418_605-BBFN	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
13418_611-BBBG	13418_611-BBBG	HyperConverged Infra	No Operating System, No Utility Partition	\$0	Each	20%	\$0	Other	J
13418_619-ABVR	13418_619-ABVR	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
13418_631-AACK	13418_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13418_631-ABKL	13418_631-ABKL	HyperConverged Infra	OpenManage DVD Kit,Poweredge R740XD	\$50	Each	20%	\$40	Other	J
13418_634-BHWE	13418_634-BHWE	HyperConverged Infra	Bring Your Own VSAN Licenses	\$0	Each	20%	\$0	Other	J
13418_634-BSFD	13418_634-BSFD	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,FI,No MED,UnLTD VMs,NO CALs, Multi Language	\$6,730	Each	20%	\$5,384	Other	J
13418_634-BSFE	13418_634-BSFE	HyperConverged Infra	Windows Server 2019 Standard,16CORE,FI,No Med, NO CAL, Multi Language	\$1,219	Each	20%	\$975	Other	J
13418_634-BSFL	13418_634-BSFL	HyperConverged Infra	50-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$2,200	Each	20%	\$1,760	Other	J
13418_634-BSFM	13418_634-BSFM	HyperConverged Infra	1-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$49	Each	20%	\$39	Other	J
13418_634-BSFN	13418_634-BSFN	HyperConverged Infra	5-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$290	Each	20%	\$232	Other	J
13418_634-BSFO	13418_634-BSFO	HyperConverged Infra	1-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$59	Each	20%	\$47	Other	J
13418_634-BSFP	13418_634-BSFP	HyperConverged Infra	50-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$2,900	Each	20%	\$2,320	Other	J
13418_634-BSFQ	13418_634-BSFQ	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, User	\$1,155	Each	20%	\$924	Other	J
13418_634-BSFR	13418_634-BSFR	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, Device	\$890	Each	20%	\$712	Other	J
13418_634-BSFS	13418_634-BSFS	HyperConverged Infra	10-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$580	Each	20%	\$464	Other	J
13418_634-BSFT	13418_634-BSFT	HyperConverged Infra	5-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$220	Each	20%	\$176	Other	J
13418_634-BSFU	13418_634-BSFU	HyperConverged Infra	10-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$440	Each	20%	\$352	Other	J
13418_634-BSFW	13418_634-BSFW	HyperConverged Infra	WS2019, Additional 2 VMs	\$0	Each	20%	\$0	Other	J
13418_634-BSGC	13418_634-BSGC	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,2CORE,NO MEDIA/KEY	\$159	Each	20%	\$127	Other	J
13418_634-BSGD	13418_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
13418_634-BSGE	13418_634-BSGE	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,16CORE,NO MEDIA/KEY	\$1,219	Each	20%	\$975	Other	J
13418_634-BSGF	13418_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
13418_634-BSGG	13418_634-BSGG	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13418_634-BSGL	13418_634-BSGL	HyperConverged Infra	Windows Server 2019 DC with Reassignment,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13418_634-BSGL	13418_634-BSGL	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13418_634-BSGN	13418_634-BSGN	HyperConverged Infra	Windows Server 2019 Standard,No Media,WS2016 STD Downgrade Media, Multi	\$11	Each	20%	\$9	Other	J
13418_634-BSGO	13418_634-BSGO	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade Media, Multi	\$11	Each	20%	\$9	Other	J
13418_750-AAXW	13418_750-AAXW	HyperConverged Infra	HS Install Kit,GPU Config,No cable	\$99	Each	20%	\$79	Other	J
13418_750-AAXX	13418_750-AAXX	HyperConverged Infra	HS Install Kit,GPU Config, EPS12V Cable	\$99	Each	20%	\$79	Other	J
13418_770-BBBO	13418_770-BBBO	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
13418_770-BBBS	13418_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13418_770-BCIP	13418_770-BCIP	HyperConverged Infra	2U Combo Drop-In/Stub-In Rails	\$99	Each	20%	\$79	Other	J
13418_780-BCDH	13418_780-BCDH	HyperConverged Infra	Diskless Configuration (No RAID, No Controller)	\$0	Each	20%	\$0	Other	J
13418_780-BCDI	13418_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
13418_780-BCDS	13418_780-BCDS	HyperConverged Infra	Unconfigured RAID	\$0	Each	20%	\$0	Other	J
13418_780-BCNK	13418_780-BCNK	HyperConverged Infra	C58, Diskless Configuration (No Controller)	\$0	Each	20%	\$0	Other	J
13418_800-BBDM	13418_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13418_847-2783	13418_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13418_847-2784	13418_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13418_847-2785	13418_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13418_847-2786	13418_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13420_321-BDNR	13420_321-BDNR	HyperConverged Infra	2.5 Chassis up to 24 Drives (24x SAS/SATA), GPU Capable Configuration, 2 or 4 CPU	\$1,100	Each	20%	\$880	Other	J
13420_321-BDNX	13420_321-BDNX	HyperConverged Infra	2.5 Chassis up to 8 Drives (SAS/SATA), GPU Capable Configuration, 2 or 4 CPU	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13420_321-BDNY	13420_321-BDNY	HyperConverged Infra	2.5 Chassis up to 24 Drives (24x SAS/SATA), 2 or 4 CPU Configuration	\$1,100	Each	20%	\$880	Other	J
13420_321-BDOM	13420_321-BDOM	HyperConverged Infra	2.5 Chassis up to 24 NVME only Drives, 4 CPU Configuration	\$3,700	Each	20%	\$2,960	Other	J
13420_325-BDHF	13420_325-BDHF	HyperConverged Infra	2U Standard Bezel, PowerFlex	\$49	Each	20%	\$39	Other	J
13420_329-BDSX	13420_329-BDSX	HyperConverged Infra	PowerEdge R840/R940xa Motherboard	\$0	Each	20%	\$0	Other	J
13420_329-BDWH	13420_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J
13420_329-BEOT	13420_329-BEOT	HyperConverged Infra	PowerEdge R840/R940xa MLK Motherboard	\$0	Each	20%	\$0	Other	J
13420_330-BBKU	13420_330-BBKU	HyperConverged Infra	Riser Config1, 4 PCIe slots (2 x16 Full height GRAPHICS slots + 2 x16 Low profile),	\$149	Each	20%	\$119	Other	J
13420_330-BBKW	13420_330-BBKW	HyperConverged Infra	Riser Config3, 6 PCIe slots (4 x8 Full height slots + 2 x16 Low profile slots)	\$259	Each	20%	\$207	Other	J
13420_332-1286	13420_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13420_338-BLVN	13420_338-BLVN	HyperConverged Infra	2x Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$4,118	Each	20%	\$3,294	Other	J
13420_338-BLVO	13420_338-BLVO	HyperConverged Infra	2x Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$4,978	Each	20%	\$3,982	Other	J
13420_338-BLVU	13420_338-BLVU	HyperConverged Infra	2x Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$6,398	Each	20%	\$5,118	Other	J
13420_338-BLVZ	13420_338-BLVZ	HyperConverged Infra	2x Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W) DDR4-2666	\$8,138	Each	20%	\$6,510	Other	J
13420_338-BLWI	13420_338-BLWI	HyperConverged Infra	2x Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$10,398	Each	20%	\$8,318	Other	J
13420_338-BLWK	13420_338-BLWK	HyperConverged Infra	2x Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W)	\$12,598	Each	20%	\$10,078	Other	J
13420_338-BLWP	13420_338-BLWP	HyperConverged Infra	2x Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W)	\$16,798	Each	20%	\$13,438	Other	J
13420_338-BLWX	13420_338-BLWX	HyperConverged Infra	2x Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W)	\$36,598	Each	20%	\$29,278	Other	J
13420_338-BSEW	13420_338-BSEW	HyperConverged Infra	2x Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$11,598	Each	20%	\$9,278	Other	J
13420_338-BSEX	13420_338-BSEX	HyperConverged Infra	2x Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$19,218	Each	20%	\$15,374	Other	J
13420_338-BSEY	13420_338-BSEY	HyperConverged Infra	2x Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$9,638	Each	20%	\$7,710	Other	J
13420_338-BSEZ	13420_338-BSEZ	HyperConverged Infra	2x Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$33,858	Each	20%	\$27,086	Other	J
13420_338-BSFB	13420_338-BSFB	HyperConverged Infra	2x Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$5,920	Each	20%	\$4,736	Other	J
13420_338-BSGE	13420_338-BSGE	HyperConverged Infra	2x Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$4,958	Each	20%	\$3,966	Other	J
13420_338-BSGF	13420_338-BSGF	HyperConverged Infra	2x Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$4,868	Each	20%	\$3,894	Other	J
13420_338-BSGG	13420_338-BSGG	HyperConverged Infra	2x Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$3,958	Each	20%	\$3,166	Other	J
13420_338-BSGR	13420_338-BSGR	HyperConverged Infra	2x Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$7,556	Each	20%	\$6,045	Other	J
13420_338-BSGS	13420_338-BSGS	HyperConverged Infra	2x Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$8,598	Each	20%	\$6,878	Other	J
13420_338-BSGT	13420_338-BSGT	HyperConverged Infra	2x Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$9,298	Each	20%	\$7,438	Other	J
13420_338-BSGW	13420_338-BSGW	HyperConverged Infra	2x Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$11,738	Each	20%	\$9,390	Other	J
13420_338-BSHJ	13420_338-BSHJ	HyperConverged Infra	2x Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$23,898	Each	20%	\$19,118	Other	J
13420_338-BSHM	13420_338-BSHM	HyperConverged Infra	2x Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$28,134	Each	20%	\$22,507	Other	J
13420_338-BSHS	13420_338-BSHS	HyperConverged Infra	2x Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$38,258	Each	20%	\$30,606	Other	J
13420_338-BSHT	13420_338-BSHT	HyperConverged Infra	2x Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$42,758	Each	20%	\$34,206	Other	J
13420_338-BSIH	13420_338-BSIH	HyperConverged Infra	2x Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$15,378	Each	20%	\$12,302	Other	J
13420_338-BSII	13420_338-BSII	HyperConverged Infra	2x Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$22,898	Each	20%	\$18,318	Other	J
13420_338-BSIP	13420_338-BSIP	HyperConverged Infra	2x Intel Xeon Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$22,998	Each	20%	\$18,398	Other	J
13420_338-BSWW	13420_338-BSWW	HyperConverged Infra	2x Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$10,718	Each	20%	\$8,574	Other	J
13420_338-BTSH	13420_338-BTSH	HyperConverged Infra	2x Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$8,112	Each	20%	\$6,490	Other	J
13420_338-BTSL	13420_338-BTSL	HyperConverged Infra	2x Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$10,499	Each	20%	\$8,399	Other	J
13420_338-BTSR	13420_338-BTSR	HyperConverged Infra	2x Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W)	\$6,938	Each	20%	\$5,550	Other	J
13420_338-BTSW	13420_338-BTSW	HyperConverged Infra	2x Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$5,660	Each	20%	\$4,528	Other	J
13420_340-AVFG	13420_340-AVFG	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J
13420_340-BZSG	13420_340-BZSG	HyperConverged Infra	PowerEdge R840 Shipping	\$0	Each	20%	\$0	Other	J
13420_340-COPU	13420_340-COPU	HyperConverged Infra	PowerEdge R840 Ship Material, DAO	\$99	Each	20%	\$79	Other	J
13420_350-BBBW	13420_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
13420_350-BBOS	13420_350-BBOS	HyperConverged Infra	No Quick Sync,R840	\$39	Each	20%	\$31	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1 Column K)	
				Base price from Base Price Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13420_366-0192	13420_366-0192	HyperConverged Infra	Std Bios Setting A/C Power Recovery On	\$15	Each	20%	\$12	Other	J	
13420_366-0193	13420_366-0193	HyperConverged Infra	Std Bios Setting Power Management* - Maximum Performance	\$15	Each	20%	\$12	Other	J	
13420_370-AAIP	13420_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
13420_370-ADMX	13420_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J	
13420_370-ADNC	13420_370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
13420_370-ADNF	13420_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13420_370-ADNH	13420_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J	
13420_370-ADNT	13420_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J	
13420_370-ADNU	13420_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13420_370-ADOJ	13420_370-ADOJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J	
13420_370-AEPP	13420_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13420_370-AEVN	13420_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13420_370-AEVO	13420_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J	
13420_370-AEVP	13420_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J	
13420_370-AEVQ	13420_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J	
13420_370-AEVR	13420_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13420_370-AFDE	13420_370-AFDE	HyperConverged Infra	16GB NVDIMM, 2933MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
13420_374-BBQJ	13420_374-BBQJ	HyperConverged Infra	2x Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$4,118	Each	20%	\$3,294	Other	J	
13420_374-BBQK	13420_374-BBQK	HyperConverged Infra	2x Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$4,978	Each	20%	\$3,982	Other	J	
13420_374-BBQQ	13420_374-BBQQ	HyperConverged Infra	2x Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,398	Each	20%	\$5,118	Other	J	
13420_374-BBQV	13420_374-BBQV	HyperConverged Infra	2x Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$8,138	Each	20%	\$6,510	Other	J	
13420_374-BBRE	13420_374-BBRE	HyperConverged Infra	2x Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W)	\$10,398	Each	20%	\$8,318	Other	J	
13420_374-BBRG	13420_374-BBRG	HyperConverged Infra	2x Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W)	\$12,598	Each	20%	\$10,078	Other	J	
13420_374-BBRL	13420_374-BBRL	HyperConverged Infra	2x Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$16,798	Each	20%	\$13,438	Other	J	
13420_374-BBRT	13420_374-BBRT	HyperConverged Infra	2x Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$36,598	Each	20%	\$29,278	Other	J	
13420_379-BCQX	13420_379-BCQX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J	
13420_379-BCQY	13420_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J	
13420_379-BCSG	13420_379-BCSG	HyperConverged Infra	iDRAC.Legacy Password	\$0	Each	20%	\$0	Other	J	
13420_379-BDNR	13420_379-BDNR	HyperConverged Infra	2x Additional Processor Selected	\$0	Each	20%	\$0	Other	J	
13420_384-BBBL	13420_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J	
13420_385-BBKT	13420_385-BBKT	HyperConverged Infra	iDRAC9.Enterprise	\$489	Each	20%	\$391	Other	J	
13420_389-BDQH	13420_389-BDQH	HyperConverged Infra	Print on Demand Label	\$0	Each	20%	\$0	Other	J	
13420_389-DSPP	13420_389-DSPP	HyperConverged Infra	PowerEdge R840 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J	
13420_389-DSPR	13420_389-DSPR	HyperConverged Infra	PowerEdge R840 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J	
13420_400-ABHL	13420_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J	
13420_400-AXOP	13420_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$2,120	Each	20%	\$1,696	Other	J	
13420_400-AXPE	13420_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$3,703	Each	20%	\$2,963	Other	J	
13420_400-AXQU	13420_400-AXQU	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 1752	\$1,115	Each	20%	\$892	Other	J	
13420_400-AXSK	13420_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$2,180	Each	20%	\$1,744	Other	J	
13420_400-AXSW	13420_400-AXSW	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 1752	\$576	Each	20%	\$461	Other	J	
13420_400-AXTV	13420_400-AXTV	HyperConverged Infra	480GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 876	\$400	Each	20%	\$320	Other	J	
13420_400-AZOY	13420_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J	
13420_400-AZQO	13420_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J	
13420_400-BBQX	13420_400-BBQX	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD,	\$2,535	Each	20%	\$2,028	Other	J	
13420_400-BBOX	13420_400-BBOX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD,	\$4,500	Each	20%	\$3,600	Other	J	
13420_400-BCOM	13420_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 10512	\$3,399	Each	20%	\$2,719	Other	J	
13420_400-BCOV	13420_400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 21024	\$5,999	Each	20%	\$4,799	Other	J	
13420_400-BCON	13420_400-BCON	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 5256	\$2,249	Each	20%	\$1,799	Other	J	
13420_400-BDNJ	13420_400-BDNJ	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$835	Each	20%	\$668	Other	J	
13420_400-BDNK	13420_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$2,945	Each	20%	\$2,356	Other	J	
13420_400-BDOE	13420_400-BDOE	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug S4510 Drive, 1	\$1,540	Each	20%	\$1,232	Other	J	
13420_400-BDSI	13420_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256	\$1,275	Each	20%	\$1,020	Other	J	
13420_400-BDSU	13420_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J	
13420_400-BEFE	13420_400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J	
13420_400-BELP	13420_400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J	
13420_400-BELR	13420_400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J	
13420_400-BELT	13420_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J	
13420_400-BELY	13420_400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J	
13420_400-BEMG	13420_400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J	
13420_400-BEMJ	13420_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$2,699	Each	20%	\$2,159	Other	J	
13420_400-BEPD	13420_400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J	
13420_400-BEPF	13420_400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 21024	\$6,999	Each	20%	\$5,599	Other	J	
13420_400-BEQI	13420_400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512	\$4,099	Each	20%	\$3,279	Other	J	
13420_400-BEWL	13420_400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J	
13420_400-BFEH	13420_400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,520	Each	20%	\$2,816	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		Product Category (if applicable)
				Base Price from Source	UoM		Proposed Discount(%)	Calculated Column L (Column I*Column K)	
				Base Price from Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13420 400-BFES	13420 400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$1,131	Each	20%	\$905	Other	J
13420 400-BGUF	13420 400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$5,397	Each	20%	\$4,318	Other	J
13420 400-BKGD	13420 400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
13420 400-BKGF	13420 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13420 400-BKGI	13420 400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
13420 400-BKGL	13420 400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J
13420 400-BKGU	13420 400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
13420 400-BKGW	13420 400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
13420 402-BBBH	13420 402-BBBH	HyperConverged Infra	Maximum Microsoft OS Partition Override, GPT Enabled	\$0	Each	20%	\$0	Other	J
13420 403-BBLU	13420 403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
13420 403-BBMB	13420 403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
13420 403-BBMO	13420 403-BBMO	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13420 403-BBMS	13420 403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13420 403-BCHI	13420 403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1) LP	\$879	Each	20%	\$703	Other	J
13420 403-BCHP	13420 403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J
13420 405-AACD	13420 405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
13420 405-AANK	13420 405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
13420 405-AAOO	13420 405-AAOO	HyperConverged Infra	HBA330 Controller, 12Gbps Adapter, Full Height	\$269	Each	20%	\$215	Other	J
13420 406-BBLD	13420 406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13420 406-BBLE	13420 406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13420 406-BBLG	13420 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13420 412-AANE	13420 412-AANE	HyperConverged Infra	4 CPU (GPU Ready)	\$599	Each	20%	\$479	Other	J
13420 412-AANF	13420 412-AANF	HyperConverged Infra	4 CPU (No GPU)	\$449	Each	20%	\$359	Other	J
13420 421-5736	13420 421-5736	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
13420 429-AAIQ	13420 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13420 450-AAGG	13420 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13420 450-ADUJ	13420 450-ADUJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13420 450-ADWM	13420 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$795	Each	20%	\$628	Other	J
13420 450-ADWS	13420 450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
13420 450-ADWT	13420 450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
13420 450-AEIJ	13420 450-AEIJ	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13420 450-AENU	13420 450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for	\$999	Each	20%	\$799	Other	J
13420 450-AFMQ	13420 450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required	\$850	Each	20%	\$680	Other	J
13420 450-AGFO	13420 450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J
13420 461-AADZ	13420 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13420 461-AAEL	13420 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13420 461-AAEM	13420 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13420 470-ACUQ	13420 470-ACUQ	HyperConverged Infra	NV DIMM Battery Back-up and Cable	\$250	Each	20%	\$200	Other	J
13420 470-ACUR	13420 470-ACUR	HyperConverged Infra	NV DIMM Battery Back-up and Cable, No GPU	\$250	Each	20%	\$200	Other	J
13420 489-BBGG	13420 489-BBGG	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	Other	J
13420 489-BBDR	13420 489-BBDR	HyperConverged Infra	NVIDIA Tesla V100 16G Passive GPU	\$13,999	Each	20%	\$11,199	Other	J
13420 489-BBDD	13420 489-BBDD	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive	\$11,149	Each	20%	\$9,919	Other	J
13420 489-BBGC	13420 489-BBGC	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU	\$18,499	Each	20%	\$14,799	Other	J
13420 490-BFRR	13420 490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J
13420 492-BBDI	13420 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13420 528-BBUZ	13420 528-BBUZ	HyperConverged Infra	Ubuntu Support by Dell, 3yr Premium Subscription	\$4,699	Each	20%	\$3,759	Other	J
13420 528-BBVC	13420 528-BBVC	HyperConverged Infra	Ubuntu Support by Dell, 5yr Premium Subscription	\$7,429	Each	20%	\$5,943	Other	J
13420 528-BBVD	13420 528-BBVD	HyperConverged Infra	Ubuntu Support by Dell, 1yr Premium Subscription	\$1,649	Each	20%	\$1,319	Other	J
13420 528-CFHY	13420 528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi	\$0	Each	20%	\$0	Other	J
13420 528-CFIB	13420 528-CFIB	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Digitally Fulfilled Recovery Image, Multi	\$0	Each	20%	\$0	Other	J
13420 528-CHFG	13420 528-CHFG	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,5Yr PREMIUM SUB, Digitally Fulfilled	\$6,170	Each	20%	\$4,936	Other	J
13420 528-CHFO	13420 528-CHFO	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,3Yr PREMIUM SUB,Digitally Fulfilled	\$3,702	Each	20%	\$2,962	Other	J
13420 528-CHFR	13420 528-CHFR	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,1Yr PREMIUM SUB,Digitally Fulfilled	\$1,299	Each	20%	\$1,039	Other	J
13420 528-CHGB	13420 528-CHGB	HyperConverged Infra	Windows Server 2019 Datacenter, No Media,WS2016 DC Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13420 528-CHGC	13420 528-CHGC	HyperConverged Infra	Windows Server 2019 Datacenter, No Media,WS2012R2 DC Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13420 528-CHGD	13420 528-CHGD	HyperConverged Infra	Windows Server 2019 Standard, No Media,WS2012R2 Std Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13420 528-CHGE	13420 528-CHGE	HyperConverged Infra	Windows Server 2019 Standard, No Media,WS2016 Std Downgrade DF Media, Multi	\$0	Each	20%	\$0	Other	J
13420 528-CHYU	13420 528-CHYU	HyperConverged Infra	Windows Server 2019 DC w/Reassignment,16CORE,Digitally Fulfilled Recovery	\$0	Each	20%	\$0	Other	J
13420 540-BBHQ	13420 540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13420 540-BBLY	13420 540-BBLY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13420 540-BBYL	13420 540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J
13420 540-BBZJ	13420 540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
13420 540-BCCM	13420 540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13420 540-BCDH	13420 540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13420 540-BCIU	13420 540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
13420 540-BCIX	13420 540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13420 540-BCXN	13420 540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13420 540-BCXO	13420 540-BCXO	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,300	Each	20%	\$1,840	Other	J
13420 555-BCKO	13420 555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
13420 555-BDYC	13420 555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
13420 605-BBFN	13420 605-BBFN	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
13420 611-BBBE	13420 611-BBBE	HyperConverged Infra	No-OS Partition Removed	\$0	Each	20%	\$0	Other	J
13420 611-BBBG	13420 611-BBBG	HyperConverged Infra	No Operating System, No Utility Partition	\$0	Each	20%	\$0	Other	J
13420 619-ABVR	13420 619-ABVR	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
13420 622-BBBD	13420 622-BBBD	HyperConverged Infra	Maximum Partition Size Override for Microsoft Windows Factory Installed Operating	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	Product Category (If applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
13420 631-AACK	13420 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J	
13420 631-ABQK	13420 631-ABQK	HyperConverged Infra	OpenManage DVD Kit,PowerEdge R840	\$50	Each	20%	\$40	Other	J	
13420 634-BHWE	13420 634-BHWE	HyperConverged Infra	Bring Your Own VSAN Licenses	\$0	Each	20%	\$0	Other	J	
13420 634-BJBC	13420 634-BJBC	HyperConverged Infra	OpenManage Integration for VMware vCenter - 1 host increment, 5 year license -	\$249	Each	20%	\$199	Other	J	
13420 634-BJBD	13420 634-BJBD	HyperConverged Infra	OpenManage Integration for VMware vCenter - 1 host increment, 3 year license -	\$149	Each	20%	\$119	Other	J	
13420 634-BNJL	13420 634-BNJL	HyperConverged Infra	MHC, HLH/Tenant Node OS Enable	\$0	Each	20%	\$0	Other	J	
13420 634-BSFD	13420 634-BSFD	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,FI,NO MED,UnLTD VMs,NO CALs, Multi	\$6,730	Each	20%	\$5,384	Other	J	
13420 634-BSFE	13420 634-BSFE	HyperConverged Infra	Windows Server 2019 Standard,16CORE,FI,NO Med, No CAL, Multi Language	\$1,219	Each	20%	\$975	Other	J	
13420 634-BSFL	13420 634-BSFL	HyperConverged Infra	50-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$2,200	Each	20%	\$1,760	Other	J	
13420 634-BSFM	13420 634-BSFM	HyperConverged Infra	1-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$49	Each	20%	\$39	Other	J	
13420 634-BSFN	13420 634-BSFN	HyperConverged Infra	5-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$290	Each	20%	\$232	Other	J	
13420 634-BSFO	13420 634-BSFO	HyperConverged Infra	1-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$59	Each	20%	\$47	Other	J	
13420 634-BSFP	13420 634-BSFP	HyperConverged Infra	50-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$2,900	Each	20%	\$2,320	Other	J	
13420 634-BSFQ	13420 634-BSFQ	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, User	\$1,155	Each	20%	\$924	Other	J	
13420 634-BSFR	13420 634-BSFR	HyperConverged Infra	5-pack of Windows Server 2019 Remote Desktop Services, Device	\$890	Each	20%	\$712	Other	J	
13420 634-BSFS	13420 634-BSFS	HyperConverged Infra	10-pack of Windows Server 2019/2016 User CALs (Standard or Datacenter)	\$580	Each	20%	\$464	Other	J	
13420 634-BSFT	13420 634-BSFT	HyperConverged Infra	5-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$220	Each	20%	\$176	Other	J	
13420 634-BSFU	13420 634-BSFU	HyperConverged Infra	10-pack of Windows Server 2019/2016 Device CALs (Standard or Datacenter)	\$440	Each	20%	\$352	Other	J	
13420 634-BSFW	13420 634-BSFW	HyperConverged Infra	WS2019, Additional 2 VMs	\$0	Each	20%	\$0	Other	J	
13420 634-BSGC	13420 634-BSGC	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,2CORE,NO MEDIA/KEY	\$159	Each	20%	\$127	Other	J	
13420 634-BSGD	13420 634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J	
13420 634-BSGE	13420 634-BSGE	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,16CORE,NO MEDIA/KEY	\$1,219	Each	20%	\$975	Other	J	
13420 634-BSGF	13420 634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J	
13420 634-BSGG	13420 634-BSGG	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J	
13420 634-BSGJ	13420 634-BSGJ	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J	
13420 634-BSGK	13420 634-BSGK	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J	
13420 634-BSGL	13420 634-BSGL	HyperConverged Infra	Windows Server 2019 DC with Reassignment,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J	
13420 634-BSGN	13420 634-BSGN	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J	
13420 634-BSGO	13420 634-BSGO	HyperConverged Infra	Windows Server 2019 Standard,NO Media,WS2016 STD Downgrade Media, Multi	\$11	Each	20%	\$9	Other	J	
13420 634-BSGP	13420 634-BSGP	HyperConverged Infra	Windows Server 2019 Datacenter,NO Media,WS2016 DC Downgrade Media, Multi	\$11	Each	20%	\$9	Other	J	
13420 770-BBBS	13420 770-BBBS	HyperConverged Infra	Windows Server 2019 DC with Reassignment License,16CORE,UnLTD VMs,DIB,COA	\$9,150	Each	20%	\$7,320	Other	J	
13420 770-BCPR	13420 770-BCPR	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J	
13420 780-BCDH	13420 780-BCDH	HyperConverged Infra	2U Combo Drop-In/Stub-In Rail	\$99	Each	20%	\$79	Other	J	
13420 780-BCDI	13420 780-BCDI	HyperConverged Infra	Diskless Configuration (No RAID, No Controller)	\$0	Each	20%	\$0	Other	J	
13420 780-BCDM	13420 780-BCDM	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J	
13420 780-BCDO	13420 780-BCDO	HyperConverged Infra	No RAID with Embedded SATA	\$0	Each	20%	\$0	Other	J	
13420 780-BCDS	13420 780-BCDS	HyperConverged Infra	C30, No RAID for NVME chassis	\$0	Each	20%	\$0	Other	J	
13420 780-BCNJ	13420 780-BCNJ	HyperConverged Infra	Unconfigured RAID	\$0	Each	20%	\$0	Other	J	
13420 800-BBDM	13420 800-BBDM	HyperConverged Infra	C43, Diskless Configuration (No Controller)	\$0	Each	20%	\$0	Other	J	
13420 847-2783	13420 847-2783	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J	
13420 847-2784	13420 847-2784	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxVx AzStk	\$15,740	Each	20%	\$12,592	Other	J	
13420 847-2785	13420 847-2785	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxVx AzStk	\$22,036	Each	20%	\$17,629	Other	J	
13420 847-2786	13420 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxVx AzStk	\$26,443	Each	20%	\$21,154	Other	J	
12643 210-ANRN	12643 210-ANRN	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxVx AzStk	\$18,888	Each	20%	\$15,110	Other	J	
12643 210-ANRO	12643 210-ANRO	HyperConverged Infra	VxFlex R640 Storage	\$1,596	Each	20%	\$1,277	Other	J	
12643 210-ANRP	12643 210-ANRP	HyperConverged Infra	VxFlex R640 Compute	\$1,596	Each	20%	\$1,277	Other	J	
12643 210-AVEN	12643 210-AVEN	HyperConverged Infra	VxFlex R640 Management	\$1,596	Each	20%	\$1,277	Other	J	
12643 310-8513	12643 310-8513	HyperConverged Infra	VxFlex R640 Storage - DSS RESTRICTED	\$1,596	Each	20%	\$1,277	Other	J	
12643 320-8944	12643 320-8944	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J	
12643 320-8945	12643 320-8945	HyperConverged Infra	Dell 17 inch P170S European Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J	
12643 320-8946	12643 320-8946	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J	
12643 320-8947	12643 320-8947	HyperConverged Infra	Dell 17 inch P170S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J	
12643 320-8949	12643 320-8949	HyperConverged Infra	Dell 19 inch P190S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J	
12643 320-8950	12643 320-8950	HyperConverged Infra	Dell 19 inch P190S European Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J	
12643 320-8951	12643 320-8951	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J	
12643 320-8952	12643 320-8952	HyperConverged Infra	Dell 19 inch P190S UK/Irish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J	
12643 320-8953	12643 320-8953	HyperConverged Infra	Dell 19 inch P190S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J	
12643 320-8954	12643 320-8954	HyperConverged Infra	Dell 19 inch P190S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J	
12643 320-8955	12643 320-8955	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J	
12643 320-8992	12643 320-8992	HyperConverged Infra	Dell 17 inch E170S Danish Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J	
12643 320-8993	12643 320-8993	HyperConverged Infra	Dell 17 inch E170S European Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J	
12643 320-8994	12643 320-8994	HyperConverged Infra	Dell 17 inch E170S Israeli Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J	
12643 320-8995	12643 320-8995	HyperConverged Infra	Dell 17 inch E170S Italian Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J	
12643 320-8996	12643 320-8996	HyperConverged Infra	Dell 17 inch E170S South African Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J	
12643 320-8997	12643 320-8997	HyperConverged Infra	Dell 17 inch E170S Swiss Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J	
12643 320-8998	12643 320-8998	HyperConverged Infra	Dell 17 inch E170S UK/Irish Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J	
12643 320-8999	12643 320-8999	HyperConverged Infra	Dell 19 inch E190S Danish Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J	
12643 320-9002	12643 320-9002	HyperConverged Infra	Dell 19 inch E190S Italian Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J	
12643 320-9003	12643 320-9003	HyperConverged Infra	Dell 19 inch E190S South African Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J	
12643 320-9004	12643 320-9004	HyperConverged Infra	Dell 19 inch E190S Swiss Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J	
12643 320-9005	12643 320-9005	HyperConverged Infra	Dell 19 inch E190S UK/Irish Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J	
12643 320-9006	12643 320-9006	HyperConverged Infra	Dell 19 inch E190S European Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J	
12643 320-9007	12643 320-9007	HyperConverged Infra	Dell 19 inch E190S Israeli Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12643_320-9254	12643_320-9254	HyperConverged Infra	Dell 17 inch P170S UK Black Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
12643_320-9255	12643_320-9255	HyperConverged Infra	Dell 19 inch P190S UK Black Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
12643_320-9256	12643_320-9256	HyperConverged Infra	Dell 22 inch P2210 UK Black Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
12643_320-9257	12643_320-9257	HyperConverged Infra	Dell 22 inch P2210 UK Silver Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
12643_321-BCQF	12643_321-BCQF	HyperConverged Infra	3.5 Chassis with up to 4 Hard Drives and 3PCIe slots	\$50	Each	20%	\$40	Other	J
12643_321-BCQI	12643_321-BCQI	HyperConverged Infra	2.5 Chassis with up to 8 Hard Drives and 2PCIe slots, 2CPU Only	\$100	Each	20%	\$80	Other	J
12643_321-BCQJ	12643_321-BCQJ	HyperConverged Infra	2.5 Chassis with up to 8 Hard Drives and 3PCIe slots	\$100	Each	20%	\$80	Other	J
12643_321-BCQL	12643_321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
12643_321-BCQM	12643_321-BCQM	HyperConverged Infra	2.5" Chassis with up to 10 Hard Drives, 2x 2.5" SATA/SAS Drives and 1PCIe slot,2CPU only	\$200	Each	20%	\$160	Other	J
12643_321-BCQQ	12643_321-BCQQ	HyperConverged Infra	2.5" Chassis with up to 10 Hard Drives, 8 NVMe Drives and 3PCIe Slots, 2CPU only	\$200	Each	20%	\$160	Other	J
12643_321-BCQV	12643_321-BCQV	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 2PCIe slots	\$200	Each	20%	\$160	Other	J
12643_321-BCUP	12643_321-BCUP	HyperConverged Infra	No Hard Drive, No Backplane chassis	\$0	Each	20%	\$0	Other	J
12643_321-BCYI	12643_321-BCYI	HyperConverged Infra	2.5 Chassis with up to 8 Hard Drives and 2PCIe slots,SATA (No PERC)	\$100	Each	20%	\$80	Other	J
12643_321-BCYJ	12643_321-BCYJ	HyperConverged Infra	2.5 Chassis with up to 8 Hard Drives and 3PCIe slots,SATA (No PERC)	\$100	Each	20%	\$80	Other	J
12643_321-BDKH	12643_321-BDKH	HyperConverged Infra	Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, Max of 8 SAS/SATA, 3 PCIe	\$250	Each	20%	\$200	Other	J
12643_325-BCHI	12643_325-BCHI	HyperConverged Infra	PowerEdge 1U LCD Bezel, CK	\$95	Each	20%	\$76	Other	J
12643_325-BCHJ	12643_325-BCHJ	HyperConverged Infra	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	J
12643_325-BDHD	12643_325-BDHD	HyperConverged Infra	1U Standard Bezel, VxFlex, CusKit	\$59	Each	20%	\$47	Other	J
12643_325-BDHE	12643_325-BDHE	HyperConverged Infra	1U Standard Bezel, PowerFlex	\$49	Each	20%	\$39	Other	J
12643_329-BEIJ	12643_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
12643_330-BBGN	12643_330-BBGN	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
12643_330-BBGO	12643_330-BBGO	HyperConverged Infra	Riser Config 3,1x16 LP,1x16 FH	\$39	Each	20%	\$31	Other	J
12643_330-BBGP	12643_330-BBGP	HyperConverged Infra	Riser 2A 1X16, 3PCIe chassis, at least 2 processors, R640 Customer Kit	\$27	Each	20%	\$22	Other	J
12643_330-BBGX	12643_330-BBGX	HyperConverged Infra	Riser Config 1, 1x16 LP	\$0	Each	20%	\$0	Other	J
12643_330-BBGY	12643_330-BBGY	HyperConverged Infra	Riser Config 4, 2x16 LP	\$0	Each	20%	\$0	Other	J
12643_332-1286	12643_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12643_338-BLMC	12643_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%	\$2,559	Other	J
12643_338-BLMG	12643_338-BLMG	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2666	\$4,069	Each	20%	\$3,255	Other	J
12643_338-BLMN	12643_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%	\$4,159	Other	J
12643_338-BLMO	12643_338-BLMO	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$5,949	Each	20%	\$4,759	Other	J
12643_338-BLMP	12643_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%	\$5,039	Other	J
12643_338-BLMR	12643_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%	\$6,719	Other	J
12643_338-BLMU	12643_338-BLMU	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$10,499	Each	20%	\$8,399	Other	J
12643_338-BLMX	12643_338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
12643_338-BLNB	12643_338-BLNB	HyperConverged Infra	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2666	\$3,551	Each	20%	\$2,841	Other	J
12643_338-BLNE	12643_338-BLNE	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,787	Each	20%	\$3,029	Other	J
12643_338-BLNG	12643_338-BLNG	HyperConverged Infra	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	J
12643_338-BLNH	12643_338-BLNH	HyperConverged Infra	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	J
12643_338-BLNI	12643_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	J
12643_338-BLNI	12643_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	J
12643_338-BLNL	12643_338-BLNL	HyperConverged Infra	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W)	\$4,887	Each	20%	\$3,909	Other	J
12643_338-BLNM	12643_338-BLNM	HyperConverged Infra	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$5,889	Each	20%	\$4,711	Other	J
12643_338-BLNN	12643_338-BLNN	HyperConverged Infra	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$5,847	Each	20%	\$4,677	Other	J
12643_338-BLNO	12643_338-BLNO	HyperConverged Infra	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$6,567	Each	20%	\$5,253	Other	J
12643_338-BLNP	12643_338-BLNP	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$6,140	Each	20%	\$4,912	Other	J
12643_338-BLNQ	12643_338-BLNQ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$6,711	Each	20%	\$5,369	Other	J
12643_338-BLNR	12643_338-BLNR	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	J
12643_338-BLNS	12643_338-BLNS	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	J
12643_338-BLNT	12643_338-BLNT	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666, CK	\$9,395	Each	20%	\$7,516	Other	J
12643_338-BLNV	12643_338-BLNV	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W) DDR4-2666, CK	\$11,771	Each	20%	\$9,417	Other	J
12643_338-BLNW	12643_338-BLNW	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666, CK	\$19,998	Each	20%	\$15,998	Other	J
12643_338-BLNZ	12643_338-BLNZ	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,169	Each	20%	\$935	Other	J
12643_338-BLUS	12643_338-BLUS	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column I/Column K)	Product Category (if applicable)
				Base Price from Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)		
12643 338-BLUX	12643 338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	20%	\$1,991	Other	J	
12643 338-BRVH	12643 338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
12643 338-BRVJ	12643 338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$9,609	Each	20%	\$7,687	Other	J	
12643 338-BRVM	12643 338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$5,799	Each	20%	\$4,639	Other	J	
12643 338-BRVN	12643 338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$2,960	Each	20%	\$2,368	Other	J	
12643 338-BRVO	12643 338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$4,819	Each	20%	\$3,855	Other	J	
12643 338-BRVR	12643 338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$16,929	Each	20%	\$13,543	Other	J	
12643 338-BSDI	12643 338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%	\$1,947	Other	J	
12643 338-BSDL	12643 338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,129	Each	20%	\$903	Other	J	
12643 338-BSDO	12643 338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$1,599	Each	20%	\$1,279	Other	J	
12643 338-BSDP	12643 338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,379	Each	20%	\$1,103	Other	J	
12643 338-BSDS	12643 338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,979	Each	20%	\$1,583	Other	J	
12643 338-BSDT	12643 338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$2,479	Each	20%	\$1,983	Other	J	
12643 338-BSGI	12643 338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$1,959	Each	20%	\$1,567	Other	J	
12643 338-BSGN	12643 338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$3,778	Each	20%	\$3,022	Other	J	
12643 338-BSGU	12643 338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 1.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$5,869	Each	20%	\$4,695	Other	J	
12643 338-BSHD	12643 338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J	
12643 338-BSHF	12643 338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$5,059	Each	20%	\$4,047	Other	J	
12643 338-BSHG	12643 338-BSHG	HyperConverged Infra	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,019	Each	20%	\$4,015	Other	J	
12643 338-BSHH	12643 338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J	
12643 338-BSHN	12643 338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other	J	
12643 338-BSHR	12643 338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J	
12643 338-BSHY	12643 338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$14,067	Each	20%	\$11,254	Other	J	
12643 338-BSIM	12643 338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$11,949	Each	20%	\$9,559	Other	J	
12643 338-BSIN	12643 338-BSIN	HyperConverged Infra	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$8,109	Each	20%	\$7,287	Other	J	
12643 338-BSIQ	12643 338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$7,689	Each	20%	\$6,151	Other	J	
12643 338-BSIV	12643 338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J	
12643 338-BTSI	12643 338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J	
12643 338-BTSM	12643 338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J	
12643 338-BTSP	12643 338-BTSP	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J	
12643 338-BVJU	12643 338-BVJU	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$3,469	Each	20%	\$2,775	Other	J	
12643 338-BVJV	12643 338-BVJV	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$5,599	Each	20%	\$4,479	Other	J	
12643 338-BVJW	12643 338-BVJW	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,899	Each	20%	\$2,319	Other	J	
12643 338-BVJX	12643 338-BVJX	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$3,899	Each	20%	\$3,119	Other	J	
12643 338-BVKD	12643 338-BVKD	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J	
12643 338-BVKF	12643 338-BVKF	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J	
12643 338-BVKG	12643 338-BVKG	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J	
12643 338-BVKH	12643 338-BVKH	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J	
12643 338-BVKJ	12643 338-BVKJ	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$4,899	Each	20%	\$3,919	Other	J	
12643 338-BVKK	12643 338-BVKK	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,099	Each	20%	\$1,679	Other	J	
12643 338-BVKL	12643 338-BVKL	HyperConverged Infra	Intel Xeon Gold 6208L 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$1,659	Each	20%	\$1,327	Other	J	
12643 338-BVKQ	12643 338-BVKQ	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$4,399	Each	20%	\$3,519	Other	J	
12643 338-BVKR	12643 338-BVKR	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J	
12643 338-BVKU	12643 338-BVKU	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J	
12643 340-AVFG	12643 340-AVFG	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J	
12643 340-BKNE	12643 340-BKNE	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J	
12643 340-COPR	12643 340-COPR	HyperConverged Infra	PowerEdge R640 Shipping	\$0	Each	20%	\$0	Other	J	
12643 340-COPS	12643 340-COPS	HyperConverged Infra	PowerEdge R640 x4 and x10 Drive Shipping Material	\$0	Each	20%	\$0	Other	J	
12643 345-BBBP	12643 345-BBBP	HyperConverged Infra	PowerEdge R640 x8 Drive Shipping Material	\$0	Each	20%	\$0	Other	J	
12643 350-BBBW	12643 350-BBBW	HyperConverged Infra	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1	\$8,900	Each	20%	\$7,120	Other	J	
12643 350-BBJS	12643 350-BBJS	HyperConverged Infra	DWPD 14016 TBW	\$0	Each	20%	\$0	Other	J	
12643 350-BBJS	12643 350-BBJS	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J	
12643 350-BBJS	12643 350-BBJS	HyperConverged Infra	Dell EMC Luggage Tag	\$0	Each	20%	\$0	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12643_350-BBKB	12643_350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J	
12643_350-BBKC	12643_350-BBKC	HyperConverged Infra	Quick Sync 2 (At-the-box mgmt)	\$149	Each	20%	\$119	Other	J	
12643_350-BBKE	12643_350-BBKE	HyperConverged Infra	Quick Sync,CK	\$100	Each	20%	\$80	Other	J	
12643_350-BBRV	12643_350-BBRV	HyperConverged Infra	Luggage Tag for PowerFlex / Ready Node R640	\$0	Each	20%	\$0	Other	J	
12643_350-BBRY	12643_350-BBRY	HyperConverged Infra	IDM/ Personality Module for VXFlex R640	\$0	Each	20%	\$0	Other	J	
12643_350-BBYZ	12643_350-BBYZ	HyperConverged Infra	x4/x8 Luggage Tag, PowerFlex / Ready Node R640	\$0	Each	20%	\$0	Other	J	
12643_350-BCEP	12643_350-BCEP	HyperConverged Infra	HCI IDM, VxFlex Ready Node R640	\$1,000,000	Each	20%	\$800,000	Other	J	
12643_370-AAIP	12643_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
12643_370-ABWE	12643_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J	
12643_370-ADMX	12643_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J	
12643_370-ADNC	12643_370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
12643_370-ADNF	12643_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J	
12643_370-ADNH	12643_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J	
12643_370-ADNM	12643_370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J	
12643_370-ADNT	12643_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J	
12643_370-ADNU	12643_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
12643_370-ADOJ	12643_370-ADOJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J	
12643_370-ADOL	12643_370-ADOL	HyperConverged Infra	NV DIMM Battery Back-up and Cable	\$250	Each	20%	\$200	Other	J	
12643_370-ADPF	12643_370-ADPF	HyperConverged Infra	Blank for 1GPU Configuration	\$9	Each	20%	\$7	Other	J	
12643_370-ADUK	12643_370-ADUK	HyperConverged Infra	R640 NVDIMM BBU and Cable, Cust Kit	\$283	Each	20%	\$226	Other	J	
12643_370-AEPP	12643_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
12643_370-AEVN	12643_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
12643_370-AEVO	12643_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J	
12643_370-AEVP	12643_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J	
12643_370-AEVQ	12643_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J	
12643_370-AEVR	12643_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
12643_370-AFDE	12643_370-AFDE	HyperConverged Infra	16GB NVDIMM, 2933MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
12643_374-BBBX	12643_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J	
12643_374-BBNW	12643_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%	\$2,559	Other	J	
12643_374-BBOB	12643_374-BBOB	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,069	Each	20%	\$3,255	Other	J	
12643_374-BBOI	12643_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J	
12643_374-BBOJ	12643_374-BBOJ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-2666	\$5,949	Each	20%	\$4,759	Other	J	
12643_374-BBOK	12643_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J	
12643_374-BBOL	12643_374-BBOL	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-2666	\$6,069	Each	20%	\$4,855	Other	J	
12643_374-BBOM	12643_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%	\$6,719	Other	J	
12643_374-BBOP	12643_374-BBOP	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$10,499	Each	20%	\$8,399	Other	J	
12643_374-BBOS	12643_374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$18,299	Each	20%	\$14,639	Other	J	
12643_374-BBPP	12643_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,169	Each	20%	\$935	Other	J	
12643_374-BBPT	12643_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%	\$1,647	Other	J	
12643_374-BBPU	12643_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J	
12643_379-BBTT	12643_379-BBTT	HyperConverged Infra	iDRAC management traffic over shared LOM	\$0	Each	20%	\$0	Other	J	
12643_379-BCQV	12643_379-BCQV	HyperConverged Infra	iDRAC Group Manager, Enabled	\$0	Each	20%	\$0	Other	J	
12643_379-BCQW	12643_379-BCQW	HyperConverged Infra	iDRAC Service Module (ISM), Pre-Installed in OS	\$0	Each	20%	\$0	Other	J	
12643_379-BCQX	12643_379-BCQX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J	
12643_379-BCQY	12643_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J	
12643_379-BCRB	12643_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J	
12643_379-BCSG	12643_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J	
12643_379-BDCO	12643_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J	
12643_384-BBBL	12643_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column	L(Column I*Column K)	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12643_384-BBPR	12643_384-BBPR	HyperConverged Infra	5 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
12643_384-BBOE	12643_384-BBOE	HyperConverged Infra	Performance Fan for R640,CK	\$34	Each	20%	\$27	Other	J
12643_384-BBQF	12643_384-BBQF	HyperConverged Infra	Standard Fan for R640,CK	\$28	Each	20%	\$22	Other	J
12643_384-BBQI	12643_384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
12643_384-BBQJ	12643_384-BBQJ	HyperConverged Infra	8 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
12643_385-BBCF	12643_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
12643_385-BBKI	12643_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
12643_385-BBKJ	12643_385-BBKJ	HyperConverged Infra	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	J
12643_385-BBKK	12643_385-BBKK	HyperConverged Infra	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	J
12643_385-BBKL	12643_385-BBKL	HyperConverged Infra	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	J
12643_385-BBKT	12643_385-BBKT	HyperConverged Infra	iDRAC9_Enterprise	\$489	Each	20%	\$391	Other	J
12643_385-BBKW	12643_385-BBKW	HyperConverged Infra	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	J
12643_385-BBME	12643_385-BBME	HyperConverged Infra	USB 3.0 for R640 x4 Chassis, Customer Kit	\$82	Each	20%	\$66	Other	J
12643_385-BBMF	12643_385-BBMF	HyperConverged Infra	USB 3.0 for R640 x8 Chassis, Customer Kit	\$83	Each	20%	\$67	Other	J
12643_389-DSVE	12643_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
12643_389-DSVF	12643_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
12643_400-ABHL	12643_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
12643_400-ADTI	12643_400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J
12643_400-ARWN	12643_400-ARWN	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$999	Each	20%	\$799	Other	J
12643_400-ASGQ	12643_400-ASGQ	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$529	Each	20%	\$423	Other	J
12643_400-ASGS	12643_400-ASGS	HyperConverged Infra	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$489	Each	20%	\$391	Other	J
12643_400-ASGV	12643_400-ASGV	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$1,109	Each	20%	\$887	Other	J
12643_400-ASHF	12643_400-ASHF	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive	\$459	Each	20%	\$367	Other	J
12643_400-ASHH	12643_400-ASHH	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive	\$219	Each	20%	\$175	Other	J
12643_400-ASHI	12643_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
12643_400-ASHK	12643_400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J
12643_400-ASHS	12643_400-ASHS	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive	\$549	Each	20%	\$439	Other	J
12643_400-ASHT	12643_400-ASHT	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive	\$959	Each	20%	\$767	Other	J
12643_400-ASHX	12643_400-ASHX	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive	\$409	Each	20%	\$327	Other	J
12643_400-ASHY	12643_400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%	\$591	Other	J
12643_400-ASIB	12643_400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%	\$903	Other	J
12643_400-ASIC	12643_400-ASIC	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive	\$1,129	Each	20%	\$903	Other	J
12643_400-ASID	12643_400-ASID	HyperConverged Infra	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,699	Each	20%	\$1,359	Other	J
12643_400-ASIE	12643_400-ASIE	HyperConverged Infra	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive	\$579	Each	20%	\$463	Other	J
12643_400-ASIF	12643_400-ASIF	HyperConverged Infra	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive	\$1,099	Each	20%	\$879	Other	J
12643_400-ATII	12643_400-ATII	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	J
12643_400-ATIJ	12643_400-ATIJ	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	J
12643_400-ATIL	12643_400-ATIL	HyperConverged Infra	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	J
12643_400-ATIN	12643_400-ATIN	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	J
12643_400-ATIO	12643_400-ATIO	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	J
12643_400-ATIQ	12643_400-ATIQ	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	J
12643_400-ATIR	12643_400-ATIR	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	J
12643_400-ATJG	12643_400-ATJG	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	J
12643_400-ATJH	12643_400-ATJH	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	J
12643_400-ATJJ	12643_400-ATJJ	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	J
12643_400-ATJL	12643_400-ATJL	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	J
12643_400-ATJM	12643_400-ATJM	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	J
12643_400-ATJO	12643_400-ATJO	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	J
12643_400-ATJP	12643_400-ATJP	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	J
12643_400-ATJR	12643_400-ATJR	HyperConverged Infra	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	J
12643_400-ATJS	12643_400-ATJS	HyperConverged Infra	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	J
12643_400-ATJX	12643_400-ATJX	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$688	Each	20%	\$534	Other	J
12643_400-ATJZ	12643_400-ATJZ	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	J
12643_400-ATKB	12643_400-ATKB	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	J
12643_400-ATKJ	12643_400-ATKJ	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	J
12643_400-ATKL	12643_400-ATKL	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	J
12643_400-ATKN	12643_400-ATKN	HyperConverged Infra	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	J





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1)Column K	Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
12643_403-BCHQ	12643_403-BCHQ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (No RAID),LP	\$879	Each	20%	\$703	Other	J	
12643_405-AACD	12643_405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J	
12643_405-AAEF	12643_405-AAEF	HyperConverged Infra	PERC H330 RAID Controller, MiniCard	\$269	Each	20%	\$215	Other	J	
12643_405-AAJU	12643_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard	\$269	Each	20%	\$215	Other	J	
12643_405-AAMS	12643_405-AAMS	HyperConverged Infra	PERC H740P RAID Controller, 8GB NV Cache, Mini card	\$999	Each	20%	\$799	Other	J	
12643_405-AAMV	12643_405-AAMV	HyperConverged Infra	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	J	
12643_405-AANL	12643_405-AANL	HyperConverged Infra	PERC H740P RAID Controller,Mini-Card,CK	\$1,254	Each	20%	\$1,004	Other	J	
12643_405-AANM	12643_405-AANM	HyperConverged Infra	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	J	
12643_405-AANT	12643_405-AANT	HyperConverged Infra	PERC H730P RAID Controller, 2GB NV Cache, Mini card	\$849	Each	20%	\$679	Other	J	
12643_406-BBLD	12643_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J	
12643_406-BBLG	12643_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J	
12643_407-BBXY	12643_407-BBXY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	J	
12643_407-BBOP	12643_407-BBOP	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	J	
12643_407-BBOS	12643_407-BBOS	HyperConverged Infra	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	J	
12643_407-BBOU	12643_407-BBOU	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	J	
12643_407-BBOZ	12643_407-BBOZ	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-	\$1,265	Each	20%	\$1,012	Other	J	
12643_407-BBQD	12643_407-BBQD	HyperConverged Infra	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW	\$193	Each	20%	\$154	Other	J	
12643_407-BBVJ	12643_407-BBVJ	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	J	
12643_407-BBVK	12643_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J	
12643_407-BBWK	12643_407-BBWK	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	J	
12643_407-BBZM	12643_407-BBZM	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	J	
12643_407-BBZO	12643_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J	
12643_407-BBZS	12643_407-BBZS	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J	
12643_407-BBZU	12643_407-BBZU	HyperConverged Infra	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	J	
12643_407-BBZY	12643_407-BBZY	HyperConverged Infra	SFP+ LR Optical Transceiver, Intel, 10/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	J	
12643_407-BCBE	12643_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J	
12643_407-BCBF	12643_407-BCBF	HyperConverged Infra	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J	
12643_407-BCBK	12643_407-BCBK	HyperConverged Infra	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J	
12643_407-BCGJ	12643_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J	
12643_407-BCHI	12643_407-BCHI	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	J	
12643_412-AAIP	12643_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J	
12643_412-AAIQ	12643_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J	
12643_412-AAIV	12643_412-AAIV	HyperConverged Infra	Heat sink for PowerEdge R640,165W or higher CPU,CK	\$41	Each	20%	\$33	Other	J	
12643_412-AAIW	12643_412-AAIW	HyperConverged Infra	Heat sink for PowerEdge R640 for CPUs up to 165W,CK	\$33	Each	20%	\$26	Other	J	
12643_421-4727	12643_421-4727	HyperConverged Infra	Red Hat Enterprise Linux Non Factory Install, x64,Reqs Subscription Selection	\$0	Each	20%	\$0	Other	J	
12643_421-5736	12643_421-5736	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J	
12643_421-7145	12643_421-7145	HyperConverged Infra	SUSE Linux Enterprise Server,Non Factory Install,Requires License and Subscription	\$0	Each	20%	\$0	Other	J	
12643_429-AAIQ	12643_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J	
12643_429-ABBF	12643_429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other	J	
12643_429-ABCR	12643_429-ABCR	HyperConverged Infra	DVD ROM, SATA, Internal, CusKit	\$58	Each	20%	\$46	Other	J	
12643_429-ABCT	12643_429-ABCT	HyperConverged Infra	DVD +/-RW, SATA,Internal,9.5mm, Customer Install	\$58	Each	20%	\$46	Other	J	
12643_429-ABOU	12643_429-ABOU	HyperConverged Infra	DVD +/-RW, SATA, Internal, 9.5mm, CusKit	\$58	Each	20%	\$46	Other	J	
12643_450-AAGG	12643_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
12643_450-AALV	12643_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	20%	\$0	Other	J	
12643_450-AARX	12643_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J	
12643_450-AAXG	12643_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J	
12643_450-ACSL	12643_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
12643_450-ACSM	12643_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
12643_450-ACSO	12643_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J	
12643_450-ADIJ	12643_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J	
12643_450-ADIO	12643_450-ADIO	HyperConverged Infra	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only	\$819	Each	20%	\$655	Other	J	
12643_450-ADWL	12643_450-ADWL	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1100W	\$429	Each	20%	\$343	Other	J	
12643_450-ADWM	12643_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J	
12643_450-ADWP	12643_450-ADWP	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 495W	\$329	Each	20%	\$263	Other	J	
12643_450-ADWQ	12643_450-ADWQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 495W	\$599	Each	20%	\$479	Other	J	
12643_450-ADWR	12643_450-ADWR	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 750W	\$379	Each	20%	\$303	Other	J	
12643_450-ADWS	12643_450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J	
12643_450-ADWT	12643_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J	
12643_450-ADWU	12643_450-ADWU	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC	\$449	Each	20%	\$359	Other	J	
12643_450-AEIT	12643_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J	
12643_450-AEJI	12643_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J	
12643_450-AFMQ	12643_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J	
12643_450-AFMR	12643_450-AFMR	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1600W, 250 Volt Power Cord Required for Use	\$450	Each	20%	\$360	Other	J	
12643_450-AHFH	12643_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J	
12643_450-AJSC	12643_450-AJSC	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J	
12643_461-AADZ	12643_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J	
12643_461-AAEL	12643_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1)Column K ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column	L(Column 1)Column K			
12643_461-AAEM	12643_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J		
12643_461-AAEN	12643_461-AAEN	HyperConverged Infra	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	J		
12643_467-1488	12643_467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J		
12643_467-5713	12643_467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J		
12643_470-AAGN	12643_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	J		
12643_470-AAGP	12643_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	J		
12643_470-AAGR	12643_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	J		
12643_470-ACES	12643_470-ACES	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$125	Each	20%	\$100	Other	J		
12643_470-ACET	12643_470-ACET	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$130	Each	20%	\$104	Other	J		
12643_470-ACEV	12643_470-ACEV	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$135	Each	20%	\$108	Other	J		
12643_470-ACEW	12643_470-ACEW	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$150	Each	20%	\$120	Other	J		
12643_490-BFHN	12643_490-BFHN	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J		
12643_492-BBDG	12643_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J		
12643_492-BBDH	12643_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J		
12643_492-BBDI	12643_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J		
12643_528-BCBW	12643_528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J		
12643_528-BDXM	12643_528-BDXM	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 3 Year Subs/Lic	\$1,000	Each	20%	\$800	Other	J		
12643_528-BDXN	12643_528-BDXN	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 5 Year Subs/Lic	\$1,660	Each	20%	\$1,328	Other	J		
12643_528-BDXT	12643_528-BDXT	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 1 Year Subs/Lic	\$350	Each	20%	\$280	Other	J		
12643_528-BIYW	12643_528-BIYW	HyperConverged Infra	OpenManage Enterprise Upgrade for OME Server Configuration Management	\$200	Each	20%	\$160	Other	J		
12643_528-BIYX	12643_528-BIYX	HyperConverged Infra	OpenManage Enterprise Advanced APOS	\$299	Each	20%	\$239	Other	J		
12643_528-BIYY	12643_528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J		
12643_528-CHFG	12643_528-CHFG	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,5Yr PREMIUM SUB, Digitally Fulfilled	\$6,170	Each	20%	\$4,936	Other	J		
12643_528-CHFO	12643_528-CHFO	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,3Yr PREMIUM SUB, Digitally Fulfilled	\$3,702	Each	20%	\$2,962	Other	J		
12643_528-CHFR	12643_528-CHFR	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,1Yr PREMIUM SUB, Digitally Fulfilled	\$1,299	Each	20%	\$1,039	Other	J		
12643_528-CKCP	12643_528-CKCP	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 1 Year License and Maintenance	\$6,220	Each	20%	\$4,976	Other	J		
12643_528-CKCQ	12643_528-CKCQ	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 5 Year License and Maintenance	\$10,580	Each	20%	\$8,464	Other	J		
12643_528-CKCT	12643_528-CKCT	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 3 Year License and Maintenance	\$8,330	Each	20%	\$6,664	Other	J		
12643_540-BBHP	12643_540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J		
12643_540-BBHQ	12643_540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J		
12643_540-BBRL	12643_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J		
12643_540-BBUY	12643_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J		
12643_540-BBUZ	12643_540-BBUZ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T & i350 Dual Port 1GbE BASE-T, rNDC	\$639	Each	20%	\$511	Other	J		
12643_540-BBVL	12643_540-BBVL	HyperConverged Infra	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Low Profile, Customer Install	\$642	Each	20%	\$513	Other	J		
12643_540-BBVM	12643_540-BBVM	HyperConverged Infra	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	J		
12643_540-BBVN	12643_540-BBVN	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	J		
12643_540-BBVP	12643_540-BBVP	HyperConverged Infra	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	J		
12643_540-BBVQ	12643_540-BBVQ	HyperConverged Infra	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28 PCIe Adapter, LP	\$2,269	Each	20%	\$1,815	Other	J		
12643_540-BBVR	12643_540-BBVR	HyperConverged Infra	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486	Each	20%	\$1,989	Other	J		
12643_540-BBVL	12643_540-BBVL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J		
12643_540-BBZJ	12643_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J		
12643_540-BBZM	12643_540-BBZM	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617	Each	20%	\$494	Other	J		
12643_540-BBZN	12643_540-BBZN	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767	Each	20%	\$614	Other	J		
12643_540-BBZO	12643_540-BBZO	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707	Each	20%	\$566	Other	J		
12643_540-BCCM	12643_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J		
12643_540-BCDH	12643_540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J		
12643_540-BCIU	12643_540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J		
12643_540-BCIX	12643_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J		
12643_540-BCXN	12643_540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J		
12643_540-BCXO	12643_540-BCXO	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,300	Each	20%	\$1,840	Other	J		
12643_555-BCKM	12643_555-BCKM	HyperConverged Infra	Intel X710 DP 10Gb DAVSFP+, + i350 DP 1Gb Ethernet, Network Daughter Card, Customer Install	\$542	Each	20%	\$433	Other	J		
12643_555-BCKN	12643_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J		
12643_555-BCKO	12643_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J		
12643_555-BDYC	12643_555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J		
12643_611-BBBE	12643_611-BBBE	HyperConverged Infra	No-OS Partition Removed	\$0	Each	20%	\$0	Other	J		
12643_611-BBBG	12643_611-BBBG	HyperConverged Infra	No Operating System, No Utility Partition Hyper-V role enabled with pre-installed Standard or DataCenter Ed OS on incl Virtual HDD	\$0	Each	20%	\$0	Other	J		
12643_618-BBEC	12643_618-BBEC	HyperConverged Infra	HDD	\$1	Each	20%	\$1	Other	J		

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12643_619-ABVR	12643_619-ABVR	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
12643_631-AACK	12643_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12643_631-ABKN	12643_631-ABKN	HyperConverged Infra	OpenManage DVD Kit,Poweredge R640	\$50	Each	20%	\$40	Other	J
12643_631-ABKO	12643_631-ABKO	HyperConverged Infra	OpenManage DVD Kit,Poweredge R640,CUS	\$20	Each	20%	\$16	Other	J
12643_634-BILH	12643_634-BILH	HyperConverged Infra	Additional 2 VMs	\$0	Each	20%	\$0	Other	J
12643_634-BIMS	12643_634-BIMS	HyperConverged Infra	5-pack of Windows Server 2016 Remote Desktop Services, Device	\$749	Each	20%	\$599	Other	J
12643_634-BINC	12643_634-BINC	HyperConverged Infra	5-pack of Windows Server 2016 Remote Desktop Services, USER	\$999	Each	20%	\$799	Other	J
12643_692-BBBB	12643_692-BBBB	HyperConverged Infra	CFI,STANDARD OPTION NOT SELECTED	\$0	Each	20%	\$0	Other	J
12643_750-AABF	12643_750-AABF	HyperConverged Infra	Power Saving Dell Active Power Controller	\$0	Each	20%	\$0	Other	J
12643_770-BBBC	12643_770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
12643_770-BBBL	12643_770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
12643_770-BBBM	12643_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
12643_770-BBHJ	12643_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
12643_770-BCIO	12643_770-BCIO	HyperConverged Infra	1U Combo Drop-In/Stub-In Rails	\$99	Each	20%	\$79	Other	J
12643_780-BCDH	12643_780-BCDH	HyperConverged Infra	Diskless Configuration (No RAID, No Controller)	\$0	Each	20%	\$0	Other	J
12643_780-BCDI	12643_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
12643_780-BCDN	12643_780-BCDN	HyperConverged Infra	RAID 1	\$0	Each	20%	\$0	Other	J
12643_780-BCDP	12643_780-BCDP	HyperConverged Infra	RAID 5	\$0	Each	20%	\$0	Other	J
12643_780-BCDQ	12643_780-BCDQ	HyperConverged Infra	RAID 10	\$0	Each	20%	\$0	Other	J
12643_780-BCDS	12643_780-BCDS	HyperConverged Infra	Unconfigured RAID	\$0	Each	20%	\$0	Other	J
12643_800-BBDM	12643_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
12643_827-4154	12643_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
12643_827-4168	12643_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
12643_841-7763	12643_841-7763	HyperConverged Infra	Educational Services-Dell Technologies PowerFlex 3.0 for Customers On Demand	\$3,200	Each	20%	\$2,560	Other	J
12643_841-7779	12643_841-7779	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner ILT 4Day Exp 1YR	\$4,000	Each	20%	\$3,200	Other	J
12643_841-7781	12643_841-7781	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appl Implementation and Management Partner Stream Exp 1YR	\$1,000	Each	20%	\$800	Other	J
12643_841-7782	12643_841-7782	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner On Demand Exp 1YR	\$400	Each	20%	\$320	Other	J
12643_841-7791	12643_841-7791	HyperConverged Infra	Edu Serv-Dell Tech DEC PowerFLEX OS 2x Server-Based SAN On Demand Proven Professional Expires 1YR	\$3,000	Each	20%	\$2,400	Other	J
12643_842-3426	12643_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
12643_842-3427	12643_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
12643_845-2847	12643_845-2847	HyperConverged Infra	Education Services PowerFlex 3.5 Administration On Demand Expire 1YR	\$520	Each	20%	\$416	Other	J
12643_845-2851	12643_845-2851	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation and Administration ILT 4Day	\$4,400	Each	20%	\$3,520	Other	J
12643_845-2859	12643_845-2859	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation On Demand Expire 1YR	\$260	Each	20%	\$208	Other	J
12643_847-2783	12643_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
12643_847-2784	12643_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
12643_847-2785	12643_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
12643_847-2786	12643_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
12643_847-4647	12643_847-4647	HyperConverged Infra	Education Services PowerFlex appliance 1.3 and PowerFlex Manager 3.5 Administration	\$390	Each	20%	\$312	Other	J
12643_900-9997	12643_900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J
12643_922-4998	12643_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
12643_980-5088	12643_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
12643_980-7177	12643_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12643_983-2917	12643_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
12643_985-3817	12643_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12643_986-5518	12643_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
12643_994-6778	12643_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
12644_210-ANRS	12644_210-ANRS	HyperConverged Infra	VxFlex R740XD	\$3,580	Each	20%	\$2,864	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12644_210-AVEM	12644_210-AVEM	HyperConverged Infra	VxFlex R740XD - DSS RESTRICTED	\$3,580	Each	20%	\$2,864	Other	J
12644_310-8513	12644_310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
12644_321-BCPX	12644_321-BCPX	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 1CPU Configuration	\$250	Each	20%	\$200	Other	J
12644_321-BCPY	12644_321-BCPY	HyperConverged Infra	Chassis with Up to 24 x 2.5" Hard Drives for 2CPU	\$250	Each	20%	\$200	Other	J
12644_321-BCQX	12644_321-BCQX	HyperConverged Infra	Chassis with up to 24x2.5 HDs, 4x2.5 HYB SAS/SATA HDs on MP, 4x2.5 HDDs on BP, 1 and 2CPU Config	\$350	Each	20%	\$280	Other	J
12644_321-BCRC	12644_321-BCRC	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 12 NVME Drives, 2CPU Configuration	\$750	Each	20%	\$600	Other	J
12644_321-BDHF	12644_321-BDHF	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 24 NVME Drives, 2CPU Configuration, GPU Capable Configuration	\$900	Each	20%	\$720	Other	J
12644_321-BDHF	12644_321-BDHF	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Capable Configuration	\$250	Each	20%	\$200	Other	J
12644_321-BDKE	12644_321-BDKE	HyperConverged Infra	Chassis with up to 24x2.5" HDs, Mid-Bay Removed, 4x2.5" HDDs in FB for 1 and 2 CPU	\$300	Each	20%	\$240	Other	J
12644_321-BDSH	12644_321-BDSH	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 24 NVME Drives, Max of 8 SAS/SATA,	\$1,689	Each	20%	\$1,351	Other	J
12644_325-BCHW	12644_325-BCHW	HyperConverged Infra	PowerEdge 2U LCD Bezel, CK	\$98	Each	20%	\$78	Other	J
12644_325-BCHX	12644_325-BCHX	HyperConverged Infra	PowerEdge 2U Standard Bezel, CK	\$69	Each	20%	\$55	Other	J
12644_325-BDHC	12644_325-BDHC	HyperConverged Infra	2U Standard Bezel, VxFlex, CusKit	\$68	Each	20%	\$54	Other	J
12644_325-BDHF	12644_325-BDHF	HyperConverged Infra	2U Standard Bezel, PowerFlex	\$49	Each	20%	\$39	Other	J
12644_329-BEIK	12644_329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%	\$0	Other	J
12644_330-BBGZ	12644_330-BBGZ	HyperConverged Infra	Riser Config 1, 4 x8 slots	\$149	Each	20%	\$119	Other	J
12644_330-BBHB	12644_330-BBHB	HyperConverged Infra	Riser Config 2, 3 x8, 1 x16 slots	\$159	Each	20%	\$127	Other	J
12644_330-BBHD	12644_330-BBHD	HyperConverged Infra	Riser Config 6, 5 x8, 3 x16 slots	\$259	Each	20%	\$207	Other	J
12644_330-BBHF	12644_330-BBHF	HyperConverged Infra	Riser Config 1, 4 x8 slots	\$89	Each	20%	\$71	Other	J
12644_330-BBHG	12644_330-BBHG	HyperConverged Infra	Riser Config 2, 3 x8, 1 x16 slots	\$109	Each	20%	\$87	Other	J
12644_330-BBHH	12644_330-BBHH	HyperConverged Infra	Riser Config 4, 3x8, 4 x16 slots	\$259	Each	20%	\$207	Other	J
12644_330-BBJY	12644_330-BBJY	HyperConverged Infra	Riser Config 9, 3x8, 4 x16 slots	\$129	Each	20%	\$103	Other	J
12644_332-1286	12644_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12644_338-BLMC	12644_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12644_338-BLMG	12644_338-BLMG	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,069	Each	20%	\$3,255	Other	J
12644_338-BLMN	12644_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12644_338-BLMO	12644_338-BLMO	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-2666	\$5,949	Each	20%	\$4,759	Other	J
12644_338-BLMP	12644_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12644_338-BLMR	12644_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12644_338-BLMU	12644_338-BLMU	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W) DDR4-2666	\$10,499	Each	20%	\$8,399	Other	J
12644_338-BLMX	12644_338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
12644_338-BLNB	12644_338-BLNB	HyperConverged Infra	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2666	\$3,551	Each	20%	\$2,841	Other	J
12644_338-BLNE	12644_338-BLNE	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666, CK	\$3,787	Each	20%	\$3,029	Other	J
12644_338-BLNG	12644_338-BLNG	HyperConverged Infra	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-	\$4,220	Each	20%	\$3,376	Other	J
12644_338-BLNH	12644_338-BLNH	HyperConverged Infra	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$4,424	Each	20%	\$3,539	Other	J
12644_338-BLNI	12644_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,915	Each	20%	\$3,932	Other	J
12644_338-BLNJ	12644_338-BLNJ	HyperConverged Infra	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-	\$5,222	Each	20%	\$4,178	Other	J
12644_338-BLNL	12644_338-BLNL	HyperConverged Infra	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W) DDR4-2666, CK	\$4,887	Each	20%	\$3,909	Other	J
12644_338-BLNM	12644_338-BLNM	HyperConverged Infra	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2666, CK	\$5,889	Each	20%	\$4,711	Other	J
12644_338-BLNP	12644_338-BLNP	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666, CK	\$6,140	Each	20%	\$4,912	Other	J
12644_338-BLNQ	12644_338-BLNQ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-2666, CK	\$6,711	Each	20%	\$5,369	Other	J
12644_338-BLNR	12644_338-BLNR	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$7,304	Each	20%	\$5,843	Other	J
12644_338-BLNS	12644_338-BLNS	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$7,080	Each	20%	\$5,664	Other	J
12644_338-BLNT	12644_338-BLNT	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	J
12644_338-BLNV	12644_338-BLNV	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$11,771	Each	20%	\$9,417	Other	J
12644_338-BLNW	12644_338-BLNW	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666, CK	\$19,998	Each	20%	\$15,998	Other	J
12644_338-BLNZ	12644_338-BLNZ	HyperConverged Infra	Intel Xeon Bronze 3106 1.7G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$613	Each	20%	\$491	Other	J
12644_338-BLTQ	12644_338-BLTQ	HyperConverged Infra	DDR4-2133 CK	\$613	Each	20%	\$491	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12644_338-BLTR	12644_338-BLTR	HyperConverged Infra	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400 CK	\$835	Each	20%	\$668	Other	J
12644_338-BLTT	12644_338-BLTT	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400 CK	\$1,002	Each	20%	\$802	Other	J
12644_338-BLTU	12644_338-BLTU	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-2400 CK	\$947	Each	20%	\$757	Other	J
12644_338-BLTV	12644_338-BLTV	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,391	Each	20%	\$1,113	Other	J
12644_338-BLTV	12644_338-BLTV	HyperConverged Infra	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-	\$2,002	Each	20%	\$1,602	Other	J
12644_338-BLTX	12644_338-BLTX	HyperConverged Infra	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$2,442	Each	20%	\$1,954	Other	J
12644_338-BLTZ	12644_338-BLTZ	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400 CK	\$2,547	Each	20%	\$2,037	Other	J
12644_338-BLUB	12644_338-BLUB	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400 CK	\$3,109	Each	20%	\$2,487	Other	J
12644_338-BLUS	12644_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12644_338-BLUW	12644_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12644_338-BLUX	12644_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
12644_338-BRVH	12644_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
12644_338-BRVJ	12644_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
12644_338-BRVM	12644_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
12644_338-BRVN	12644_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
12644_338-BRVO	12644_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
12644_338-BRVR	12644_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
12644_338-BSDI	12644_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
12644_338-BSDL	12644_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
12644_338-BSDO	12644_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$1,599	Each	20%	\$1,279	Other	J
12644_338-BSDP	12644_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
12644_338-BSDS	12644_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
12644_338-BSDT	12644_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
12644_338-BSGI	12644_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other	J
12644_338-BSGN	12644_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
12644_338-BSGU	12644_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
12644_338-BSHD	12644_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
12644_338-BSHF	12644_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$5,059	Each	20%	\$4,047	Other	J
12644_338-BSHG	12644_338-BSHG	HyperConverged Infra	Intel Xeon Gold 6240Y 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$5,019	Each	20%	\$4,015	Other	J
12644_338-BSHH	12644_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$4,649	Each	20%	\$3,719	Other	J
12644_338-BSHN	12644_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$21,379	Each	20%	\$17,103	Other	J
12644_338-BSHR	12644_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$19,129	Each	20%	\$15,303	Other	J
12644_338-BSHY	12644_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
12644_338-BSIM	12644_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
12644_338-BSIN	12644_338-BSIN	HyperConverged Infra	Intel Xeon Platinum 8260Y 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$9,109	Each	20%	\$7,287	Other	J
12644_338-BSIQ	12644_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$7,689	Each	20%	\$6,151	Other	J
12644_338-BSIV	12644_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J
12644_338-BTSM	12644_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$4,056	Each	20%	\$3,245	Other	J
12644_338-BTSM	12644_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J
12644_338-BTSM	12644_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$2,830	Each	20%	\$2,264	Other	J
12644_338-BTSP	12644_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
12644_338-BVJU	12644_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J
12644_338-BVJV	12644_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
12644_338-BVJW	12644_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$3,899	Each	20%	\$3,119	Other	J
12644_338-BVJX	12644_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
12644_338-BVKD	12644_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$839	Each	20%	\$671	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Source Price					
12644_338-BVKF	12644_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
12644_338-BVKG	12644_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W)	\$6,199	Each	20%	\$4,959	Other	J
12644_338-BVKH	12644_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
12644_338-BVKJ	12644_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,099	Each	20%	\$1,679	Other	J
12644_338-BVKK	12644_338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208U 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$1,659	Each	20%	\$1,327	Other	J
12644_338-BVKL	12644_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
12644_338-BVKQ	12644_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
12644_338-BVKR	12644_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
12644_338-BVKU	12644_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$4,149	Each	20%	\$3,319	Other	J
12644_340-AVFG	12644_340-AVFG	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J
12644_340-BLBE	12644_340-BLBE	HyperConverged Infra	PowerEdge R740XD Shipping	\$0	Each	20%	\$0	Other	J
12644_340-CORZ	12644_340-CORZ	HyperConverged Infra	PowerEdge R740 Shipping Material	\$0	Each	20%	\$0	Other	J
12644_350-BBBW	12644_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
12644_350-BBJU	12644_350-BBJU	HyperConverged Infra	Quick Sync 2 (At-the-box mgmt)	\$179	Each	20%	\$143	Other	J
12644_350-BBJV	12644_350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J
12644_350-BBJW	12644_350-BBJW	HyperConverged Infra	Left Ear with QSYNC beside 7920 Rack Bezel (Kit)	\$106	Each	20%	\$85	Other	J
12644_350-BBRW	12644_350-BBRW	HyperConverged Infra	VxFlex Ready Nodes R740xd Storage IDM	\$0	Each	20%	\$0	Other	J
12644_350-BBRX	12644_350-BBRX	HyperConverged Infra	Luggage Tag for PowerFlex / Ready Node R740XD	\$0	Each	20%	\$0	Other	J
12644_350-BBXX	12644_350-BBXX	HyperConverged Infra	Compute Config, VxFlex Ready Node R740xd	\$0	Each	20%	\$0	Other	J
12644_350-BCET	12644_350-BCET	HyperConverged Infra	VxFlex Ready Nodes 740XD HCI IDM	\$0	Each	20%	\$0	Other	J
12644_370-AAIP	12644_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
12644_370-ABVE	12644_370-ABVE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
12644_370-ADMX	12644_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
12644_370-ADNC	12644_370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J
12644_370-ADNF	12644_370-ADNF	HyperConverged Infra	32GB RDIMM, 2666MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
12644_370-ADNH	12644_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
12644_370-ADNM	12644_370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
12644_370-ADNT	12644_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
12644_370-ADNU	12644_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12644_370-ADOJ	12644_370-ADOJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J
12644_370-ADPF	12644_370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J
12644_370-ADQB	12644_370-ADQB	HyperConverged Infra	R740XD NVDIMM BBU and Cable, Cust Kit	\$287	Each	20%	\$229	Other	J
12644_370-ADRG	12644_370-ADRG	HyperConverged Infra	NV DIMM Battery Back-up and Cable	\$250	Each	20%	\$200	Other	J
12644_370-ADUM	12644_370-ADUM	HyperConverged Infra	NV DIMM Battery Back-up and Cable for 3.5 Midbay	\$250	Each	20%	\$200	Other	J
12644_370-ADUP	12644_370-ADUP	HyperConverged Infra	R740 NVDIMM BBU and Cable, Cust Kit	\$281	Each	20%	\$225	Other	J
12644_370-AEPP	12644_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12644_370-AEVN	12644_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
12644_370-AEVO	12644_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
12644_370-AEVP	12644_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
12644_370-AEVQ	12644_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
12644_370-AEVR	12644_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12644_370-AFDE	12644_370-AFDE	HyperConverged Infra	16GB NVDIMM, 2933MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J
12644_374-BBBX	12644_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
12644_374-BBNW	12644_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%	\$2,559	Other	J
12644_374-BBOB	12644_374-BBOB	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,069	Each	20%	\$3,255	Other	J
12644_374-BBOI	12644_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%	\$4,159	Other	J
12644_374-BBOJ	12644_374-BBOJ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$5,949	Each	20%	\$4,759	Other	J
12644_374-BBOK	12644_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%	\$5,039	Other	J
12644_374-BBOL	12644_374-BBOL	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$6,069	Each	20%	\$4,855	Other	J
12644_374-BBOM	12644_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%	\$6,719	Other	J
12644_374-BBOP	12644_374-BBOP	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$10,499	Each	20%	\$8,399	Other	J
12644_374-BBOS	12644_374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$18,299	Each	20%	\$14,639	Other	J
12644_374-BBPP	12644_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,169	Each	20%	\$935	Other	J
12644_374-BBPT	12644_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%	\$1,647	Other	J
12644_374-BBPU	12644_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$2,469	Each	20%	\$1,991	Other	J
12644_379-BBIT	12644_379-BBIT	HyperConverged Infra	IDRAC management traffic over shared LOM	\$0	Each	20%	\$0	Other	J
12644_379-BCQV	12644_379-BCQV	HyperConverged Infra	IDRAC Group Manager, Enabled	\$0	Each	20%	\$0	Other	J
12644_379-BCQW	12644_379-BCQW	HyperConverged Infra	IDRAC Service Module (ISM), Pre-Installed in OS	\$0	Each	20%	\$0	Other	J
12644_379-BCQX	12644_379-BCQX	HyperConverged Infra	IDRAC Service Module (ISM), NOT installed	\$0	Each	20%	\$0	Other	J
12644_379-BCQY	12644_379-BCQY	HyperConverged Infra	IDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
12644_379-BCRB	12644_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
12644_379-BCSG	12644_379-BCSG	HyperConverged Infra	iDRAC.Legacy Password	\$0	Each	20%	\$0	Other	J
12644_379-BDCO	12644_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
12644_384-BBBL	12644_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
12644_384-BBPY	12644_384-BBPY	HyperConverged Infra	6 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
12644_384-BBPZ	12644_384-BBPZ	HyperConverged Infra	6 Performance Fans for R740/740XD	\$199	Each	20%	\$159	Other	J
12644_384-BBQB	12644_384-BBQB	HyperConverged Infra	4 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
12644_384-BBSD	12644_384-BBSD	HyperConverged Infra	2pc Fan Module (Kit)	\$26	Each	20%	\$21	Other	J
12644_385-BBKG	12644_385-BBKG	HyperConverged Infra	16GB microSDHC/SDXC Card	\$59	Each	20%	\$47	Other	J
12644_385-BBKJ	12644_385-BBKJ	HyperConverged Infra	Internal 16GB Micro SDHC/SDXC Card, Customer Install	\$66	Each	20%	\$53	Other	J
12644_385-BBKK	12644_385-BBKK	HyperConverged Infra	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Proposed Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	Price/UoM (Calculated)		
12644 385-BBKL	12644 385-BBKL	HyperConverged Infra	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	J	
12644 385-BBKT	12644 385-BBKT	HyperConverged Infra	iDRAC9 Enterprise	\$489	Each	20%	\$391	Other	J	
12644 385-BBKW	12644 385-BBKW	HyperConverged Infra	iDRAC9 Enterprise Perpetual Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	J	
12644 385-BBLH	12644 385-BBLH	HyperConverged Infra	VFlash Card Reader, CK	\$23	Each	20%	\$18	Other	J	
12644 389-DSWO	12644 389-DSWO	HyperConverged Infra	PowerEdge R740 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J	
12644 389-DSWP	12644 389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J	
12644 400-ABHL	12644 400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J	
12644 400-ADTI	12644 400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J	
12644 400-AMUO	12644 400-AMUO	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	20%	\$807	Other	J	
12644 400-ARWM	12644 400-ARWM	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR	\$999	Each	20%	\$799	Other	J	
12644 400-ARWN	12644 400-ARWN	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$989	Each	20%	\$799	Other	J	
12644 400-ARWY	12644 400-ARWY	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive	\$529	Each	20%	\$423	Other	J	
12644 400-ARWZ	12644 400-ARWZ	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive, 3.5in HYB CARR	\$529	Each	20%	\$423	Other	J	
12644 400-ARXB	12644 400-ARXB	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR	\$529	Each	20%	\$423	Other	J	
12644 400-ASDO	12644 400-ASDO	HyperConverged Infra	240G M.2 Drive for BOSS, Customer Install	\$322	Each	20%	\$257	Other	J	
12644 400-ASGQ	12644 400-ASGQ	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$529	Each	20%	\$423	Other	J	
12644 400-ASGR	12644 400-ASGR	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR	\$529	Each	20%	\$423	Other	J	
12644 400-ASGS	12644 400-ASGS	HyperConverged Infra	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$489	Each	20%	\$391	Other	J	
12644 400-ASGT	12644 400-ASGT	HyperConverged Infra	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR	\$489	Each	20%	\$391	Other	J	
12644 400-ASGV	12644 400-ASGV	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$1,109	Each	20%	\$887	Other	J	
12644 400-ASGW	12644 400-ASGW	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR	\$1,109	Each	20%	\$887	Other	J	
12644 400-ASHF	12644 400-ASHF	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive	\$459	Each	20%	\$367	Other	J	
12644 400-ASHG	12644 400-ASHG	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR	\$459	Each	20%	\$367	Other	J	
12644 400-ASHH	12644 400-ASHH	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive	\$219	Each	20%	\$175	Other	J	
12644 400-ASHI	12644 400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J	
12644 400-ASHJ	12644 400-ASHJ	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR	\$709	Each	20%	\$567	Other	J	
12644 400-ASHK	12644 400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J	
12644 400-ASHL	12644 400-ASHL	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$969	Each	20%	\$775	Other	J	
12644 400-ASHS	12644 400-ASHS	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive	\$549	Each	20%	\$439	Other	J	
12644 400-ASHT	12644 400-ASHT	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive	\$959	Each	20%	\$767	Other	J	
12644 400-ASHU	12644 400-ASHU	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR	\$959	Each	20%	\$767	Other	J	
12644 400-ASHX	12644 400-ASHX	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive	\$409	Each	20%	\$327	Other	J	
12644 400-ASHY	12644 400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%	\$591	Other	J	
12644 400-ASHZ	12644 400-ASHZ	HyperConverged Infra	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive,	\$1,139	Each	20%	\$911	Other	J	
12644 400-ASIB	12644 400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%	\$903	Other	J	
12644 400-ASIC	12644 400-ASIC	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Hot-Plug Hard Drive	\$1,129	Each	20%	\$903	Other	J	
12644 400-ASID	12644 400-ASID	HyperConverged Infra	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive,	\$1,699	Each	20%	\$1,359	Other	J	
12644 400-ASIE	12644 400-ASIE	HyperConverged Infra	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive	\$579	Each	20%	\$463	Other	J	
12644 400-ASIF	12644 400-ASIF	HyperConverged Infra	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive	\$1,099	Each	20%	\$879	Other	J	
12644 400-ASIG	12644 400-ASIG	HyperConverged Infra	10TB 7.2K RPM SATA 6Gbps 512e 3.5in Hot-plug Hard Drive	\$1,459	Each	20%	\$1,167	Other	J	
12644 400-ATII	12644 400-ATII	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$653	Each	20%	\$522	Other	J	
12644 400-ATIJ	12644 400-ATIJ	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$664	Each	20%	\$531	Other	J	
12644 400-ATIK	12644 400-ATIK	HyperConverged Infra	300GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$642	Each	20%	\$514	Other	J	
12644 400-ATIL	12644 400-ATIL	HyperConverged Infra	600GB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR,CK	\$598	Each	20%	\$478	Other	J	
12644 400-ATIM	12644 400-ATIM	HyperConverged Infra	600GB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR,CK	\$590	Each	20%	\$472	Other	J	
12644 400-ATIN	12644 400-ATIN	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$741	Each	20%	\$593	Other	J	
12644 400-ATIO	12644 400-ATIO	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$754	Each	20%	\$603	Other	J	
12644 400-ATIP	12644 400-ATIP	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$767	Each	20%	\$613	Other	J	
12644 400-ATIQ	12644 400-ATIQ	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$999	Each	20%	\$799	Other	J	
12644 400-ATIR	12644 400-ATIR	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,012	Each	20%	\$809	Other	J	
12644 400-ATIS	12644 400-ATIS	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,060	Each	20%	\$848	Other	J	
12644 400-ATJG	12644 400-ATJG	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$692	Each	20%	\$554	Other	J	
12644 400-ATJH	12644 400-ATJH	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$704	Each	20%	\$563	Other	J	
12644 400-ATJI	12644 400-ATJI	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$715	Each	20%	\$572	Other	J	
12644 400-ATJJ	12644 400-ATJJ	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$449	Each	20%	\$359	Other	J	
12644 400-ATJK	12644 400-ATJK	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$409	Each	20%	\$327	Other	J	
12644 400-ATJL	12644 400-ATJL	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	J	
12644 400-ATJM	12644 400-ATJM	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$718	Each	20%	\$574	Other	J	
12644 400-ATJN	12644 400-ATJN	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$720	Each	20%	\$576	Other	J	
12644 400-ATJO	12644 400-ATJO	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	J	
12644 400-ATJP	12644 400-ATJP	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive,3.5in HYB	\$810	Each	20%	\$648	Other	J	
12644 400-ATJQ	12644 400-ATJQ	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Internal Hard Drive,3.5in HYB	\$830	Each	20%	\$664	Other	J	
12644 400-ATJR	12644 400-ATJR	HyperConverged Infra	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	J	
12644 400-ATJS	12644 400-ATJS	HyperConverged Infra	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,032	Each	20%	\$825	Other	J	
12644 400-ATJT	12644 400-ATJT	HyperConverged Infra	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$982	Each	20%	\$785	Other	J	
12644 400-ATJX	12644 400-ATJX	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive, CK	\$668	Each	20%	\$534	Other	J	
12644 400-ATJY	12644 400-ATJY	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive, CK	\$663	Each	20%	\$531	Other	J	
12644 400-ATJZ	12644 400-ATJZ	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$1,010	Each	20%	\$808	Other	J	
12644 400-ATKB	12644 400-ATKB	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,021	Each	20%	\$817	Other	J	
12644 400-ATKC	12644 400-ATKC	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR, CK	\$1,027	Each	20%	\$821	Other	J	
12644 400-ATKJ	12644 400-ATKJ	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$530	Each	20%	\$424	Other	J	
12644 400-ATKK	12644 400-ATKK	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive, CK	\$490	Each	20%	\$392	Other	J	
12644 400-ATKL	12644 400-ATKL	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	J	
12644 400-ATKM	12644 400-ATKM	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive, CK	\$792	Each	20%	\$634	Other	J	
12644 400-ATKN	12644 400-ATKN	HyperConverged Infra	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$639	Each	20%	\$511	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Price/UoM (Calculated)	Column L (Column I*Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12644 400-BKGL	12644 400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J
12644 400-BKGU	12644 400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
12644 400-BKGW	12644 400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
12644 400-BKHI	12644 400-BKHI	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Flex Bay Drive, PM1643a, 1	\$4,500	Each	20%	\$3,600	Other	J
12644 400-BKHJ	12644 400-BKHJ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM1643, 1 DWPDP, 7008 TBW - DSS RESTRICTED	\$4,500	Each	20%	\$3,600	Other	J
12644 400-BKHK	12644 400-BKHK	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Flex Bay Drive, PM1643, 1 DWPDP, 7008 TBW - DSS RESTRICTED	\$4,500	Each	20%	\$3,600	Other	J
12644 400-BKHL	12644 400-BKHL	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM1643a, 1 DWPDP, 7008 TBW - DSS RESTRICTED	\$4,500	Each	20%	\$3,600	Other	J
12644 401-AAXM	12644 401-AAXM	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive	\$999	Each	20%	\$799	Other	J
12644 401-ABCE	12644 401-ABCE	HyperConverged Infra	600GB 10K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive	\$489	Each	20%	\$391	Other	J
12644 401-ABCF	12644 401-ABCF	HyperConverged Infra	600GB 10K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive, 3.5in HYB CARR	\$489	Each	20%	\$391	Other	J
12644 401-ABCG	12644 401-ABCG	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR	\$999	Each	20%	\$799	Other	J
12644 401-ABCH	12644 401-ABCH	HyperConverged Infra	600GB 15K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive, 3.5in HYB CARR	\$999	Each	20%	\$799	Other	J
12644 401-ABCI	12644 401-ABCI	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR	\$1,109	Each	20%	\$887	Other	J
12644 401-ABCJ	12644 401-ABCJ	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive	\$1,109	Each	20%	\$887	Other	J
12644 401-ABCK	12644 401-ABCK	HyperConverged Infra	900GB 15K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive, 3.5in HYB CARR	\$1,109	Each	20%	\$887	Other	J
12644 401-ABCW	12644 401-ABCW	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR	\$459	Each	20%	\$367	Other	J
12644 401-ABCX	12644 401-ABCX	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Flex Bay Hard Drive	\$459	Each	20%	\$367	Other	J
12644 401-ABCY	12644 401-ABCY	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 2.5in Flex Bay Hard Drive, 3.5in HYB CARR	\$459	Each	20%	\$367	Other	J
12644 401-ABCZ	12644 401-ABCZ	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive	\$219	Each	20%	\$175	Other	J
12644 401-ABDB	12644 401-ABDB	HyperConverged Infra	1TB 7.2K RPM SATA 6Gbps 512n 3.5in Flex Bay 3.5" Hybrid Carrier Hard Drive	\$219	Each	20%	\$175	Other	J
12644 401-ABDC	12644 401-ABDC	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR	\$709	Each	20%	\$567	Other	J
12644 401-ABDD	12644 401-ABDD	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive	\$709	Each	20%	\$567	Other	J
12644 401-ABDE	12644 401-ABDE	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Flex Bay Hard Drive, 3.5in HYB CARR	\$709	Each	20%	\$567	Other	J
12644 401-ABDF	12644 401-ABDF	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB	\$969	Each	20%	\$775	Other	J
12644 401-ABDG	12644 401-ABDG	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Flex Bay Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J
12644 401-ABDH	12644 401-ABDH	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Flex Bay Hard Drive, 3.5in HYB	\$969	Each	20%	\$775	Other	J
12644 401-ABDR	12644 401-ABDR	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive	\$549	Each	20%	\$439	Other	J
12644 401-ABDS	12644 401-ABDS	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Internal Hard Drive, 3.5in HYB CARR	\$959	Each	20%	\$767	Other	J
12644 401-ABDT	12644 401-ABDT	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Flex Bay Hard Drive	\$959	Each	20%	\$767	Other	J
12644 401-ABDU	12644 401-ABDU	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Flex Bay Hard Drive, 3.5in HYB CARR	\$959	Each	20%	\$767	Other	J
12644 401-ABDX	12644 401-ABDX	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive	\$409	Each	20%	\$327	Other	J
12644 401-ABDY	12644 401-ABDY	HyperConverged Infra	2TB 7.2K RPM SATA 6Gbps 512n 3.5in Flex Bay 3.5" Hybrid Carrier Hard Drive	\$409	Each	20%	\$327	Other	J
12644 401-ABDZ	12644 401-ABDZ	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive	\$739	Each	20%	\$591	Other	J
12644 401-ABEB	12644 401-ABEB	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Flex Bay Hard Drive	\$739	Each	20%	\$591	Other	J
12644 401-ABEC	12644 401-ABEC	HyperConverged Infra	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Internal Hard Drive, FIPS140	\$1,139	Each	20%	\$911	Other	J
12644 401-ABED	12644 401-ABED	HyperConverged Infra	4TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512n 3.5in Flex Bay Hard Drive,	\$1,139	Each	20%	\$911	Other	J
12644 401-ABEE	12644 401-ABEE	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive	\$1,129	Each	20%	\$903	Other	J
12644 401-ABEF	12644 401-ABEF	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Flex Bay Hard Drive	\$1,129	Each	20%	\$903	Other	J
12644 401-ABEG	12644 401-ABEG	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Internal Hard Drive	\$1,129	Each	20%	\$903	Other	J
12644 401-ABEH	12644 401-ABEH	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 4Kn 3.5in Flex Bay Hard Drive	\$1,129	Each	20%	\$903	Other	J
12644 401-ABEI	12644 401-ABEI	HyperConverged Infra	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Internal Hard Drive, FIPS140	\$1,699	Each	20%	\$1,359	Other	J
12644 401-ABEJ	12644 401-ABEJ	HyperConverged Infra	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Flex Bay Hard Drive,	\$1,699	Each	20%	\$1,359	Other	J
12644 401-ABEK	12644 401-ABEK	HyperConverged Infra	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Internal Hard Drive	\$579	Each	20%	\$463	Other	J
12644 401-ABEL	12644 401-ABEL	HyperConverged Infra	4TB 7.2K RPM SATA 6Gbps 512n 3.5in Flex Bay 3.5" Hybrid Carrier Hard Drive	\$579	Each	20%	\$463	Other	J
12644 401-ABEM	12644 401-ABEM	HyperConverged Infra	8TB 7.2K RPM SATA 6Gbps 512e 3.5in Internal Hard Drive	\$1,099	Each	20%	\$879	Other	J
12644 401-ABEU	12644 401-ABEU	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Flex Bay Hard Drive	\$549	Each	20%	\$439	Other	J
12644 401-ABHQ	12644 401-ABHQ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	J
12644 401-ABHS	12644 401-ABHS	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, 3.5in HYB CARR, CK	\$1,178	Each	20%	\$942	Other	J
12644 403-BBLR	12644 403-BBLR	HyperConverged Infra	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$2,263	Each	20%	\$1,811	Other	J
12644 403-BBLS	12644 403-BBLS	HyperConverged Infra	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$1,505	Each	20%	\$1,204	Other	J
12644 403-BBLU	12644 403-BBLU	HyperConverged Infra	Emulex LPe 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
12644 403-BBLZ	12644 403-BBLZ	HyperConverged Infra	Emulex LPe31000-M6-D Single Port 16Gb Fibre Channel HBA, Low Profile, Customer	\$1,505	Each	20%	\$1,204	Other	J
12644 403-BBMB	12644 403-BBMB	HyperConverged Infra	Emulex LPe 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
12644 403-BBMF	12644 403-BBMF	HyperConverged Infra	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height,	\$2,263	Each	20%	\$1,811	Other	J
12644 403-BBMH	12644 403-BBMH	HyperConverged Infra	QLogic 2690 Single Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$1,592	Each	20%	\$1,274	Other	J
12644 403-BBMQ	12644 403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
12644 403-BBMS	12644 403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
12644 403-BBMT	12644 403-BBMT	HyperConverged Infra	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	J
12644 403-BBMU	12644 403-BBMU	HyperConverged Infra	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12644_403-BBMV	12644_403-BBMV	HyperConverged Infra	QLogic 2690 Single Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$1,592	Each	20%	\$1,274	Other	J	
12644_403-BCHD	12644_403-BCHD	HyperConverged Infra	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	J	
12644_403-BCHJ	12644_403-BCHJ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),FH	\$1,499	Each	20%	\$1,199	Other	J	
12644_403-BCHM	12644_403-BCHM	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (No RAID),FH	\$879	Each	20%	\$703	Other	J	
12644_403-BCHP	12644_403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J	
12644_405-AACD	12644_405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J	
12644_405-AAEI	12644_405-AAEI	HyperConverged Infra	PERC H330 Integrated RAID Controller,CusKit	\$289	Each	20%	\$231	Other	J	
12644_405-AAEK	12644_405-AAEK	HyperConverged Infra	PERC H730P Integrated RAID Controller,2GB NV Cache,CusKit	\$687	Each	20%	\$549	Other	J	
12644_405-AAES	12644_405-AAES	HyperConverged Infra	SAS 12Gbps HBA External Controller,Low Profile, CusKit	\$283	Each	20%	\$227	Other	J	
12644_405-AAJW	12644_405-AAJW	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard,CK	\$294	Each	20%	\$235	Other	J	
12644_405-AAMR	12644_405-AAMR	HyperConverged Infra	PERC H730P RAID Controller, 2GB NV Cache, Adapter, Full Height	\$849	Each	20%	\$679	Other	J	
12644_405-AAMV	12644_405-AAMV	HyperConverged Infra	PERC H330 RAID Controller Adapter,CK	\$332	Each	20%	\$266	Other	J	
12644_405-AAMX	12644_405-AAMX	HyperConverged Infra	PERC H740P RAID Controller Adapter,CK	\$1,090	Each	20%	\$872	Other	J	
12644_405-AAMY	12644_405-AAMY	HyperConverged Infra	PERC H730P RAID Controller Adapter,CK	\$761	Each	20%	\$609	Other	J	
12644_405-AAMZ	12644_405-AAMZ	HyperConverged Infra	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Full Height, Customer Install	\$1,115	Each	20%	\$892	Other	J	
12644_405-AANK	12644_405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J	
12644_405-AANL	12644_405-AANL	HyperConverged Infra	PERC H740P RAID Controller,Mini-Card,CK	\$1,254	Each	20%	\$1,004	Other	J	
12644_405-AANM	12644_405-AANM	HyperConverged Infra	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	J	
12644_405-AANN	12644_405-AANN	HyperConverged Infra	PERC H840 RAID Adapter for External MD14XX Only, 8GB NV Cache, Low Profile,	\$1,114	Each	20%	\$891	Other	J	
12644_405-AANQ	12644_405-AANQ	HyperConverged Infra	PERC H740P RAID Controller, 8GB NV Cache, Mini card	\$999	Each	20%	\$799	Other	J	
12644_405-AANV	12644_405-AANV	HyperConverged Infra	HBA330 Controller, 12Gbps Mini card	\$269	Each	20%	\$215	Other	J	
12644_405-AAOD	12644_405-AAOD	HyperConverged Infra	PERC H740P RAID Controller, 8GB NV Cache, Adapter, Low Profile	\$999	Each	20%	\$799	Other	J	
12644_405-AAOE	12644_405-AAOE	HyperConverged Infra	PERC H730P RAID Controller, 2GB NV Cache, Adapter, Low Profile	\$849	Each	20%	\$679	Other	J	
12644_405-AAOQ	12644_405-AAOQ	HyperConverged Infra	PERC H730P RAID Controller, 2GB NV Cache, Mini card	\$849	Each	20%	\$679	Other	J	
12644_406-BBEK	12644_406-BBEK	HyperConverged Infra	QLogic 2562, Dual Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,596	Each	20%	\$1,277	Other	J	
12644_406-BBEL	12644_406-BBEL	HyperConverged Infra	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,601	Each	20%	\$1,281	Other	J	
12644_406-BBEV	12644_406-BBEV	HyperConverged Infra	QLogic 2560, Single Port 8Gb Optical Fibre Channel HBA,Full Height,CusKit	\$1,161	Each	20%	\$929	Other	J	
12644_406-BBGR	12644_406-BBGR	HyperConverged Infra	Emulex LPE 12002, Dual Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,806	Each	20%	\$1,445	Other	J	
12644_406-BBGX	12644_406-BBGX	HyperConverged Infra	Emulex LPE 12000, Single Port 8Gb Fibre Channel HBA,Full Height,CusKit	\$1,301	Each	20%	\$1,041	Other	J	
12644_406-BBHB	12644_406-BBHB	HyperConverged Infra	Emulex LPE12002 Dual Channel 8Gb PCIe Host Bus Adapter, Low Profile	\$1,806	Each	20%	\$1,445	Other	J	
12644_406-BBHC	12644_406-BBHC	HyperConverged Infra	Qlogic 2560 Single Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile	\$1,166	Each	20%	\$933	Other	J	
12644_406-BBHD	12644_406-BBHD	HyperConverged Infra	Emulex LPE12000 Single Channel 8Gb PCIe Host Bus Adapter, Low Profile, Customer	\$1,301	Each	20%	\$1,041	Other	J	
12644_406-BBLC	12644_406-BBLC	HyperConverged Infra	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile, Customer Install	\$642	Each	20%	\$514	Other	J	
12644_406-BBLD	12644_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J	
12644_406-BBLE	12644_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J	
12644_406-BBLF	12644_406-BBLF	HyperConverged Infra	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height, Customer Install	\$642	Each	20%	\$514	Other	J	
12644_406-BBLG	12644_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J	
12644_406-BBLH	12644_406-BBLH	HyperConverged Infra	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	J	
12644_407-BBBY	12644_407-BBBY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	J	
12644_407-BBOP	12644_407-BBOP	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	J	
12644_407-BBOS	12644_407-BBOS	HyperConverged Infra	Dell Networking, Transceiver, SFP, 1000BASE-T - Customer Kit	\$134	Each	20%	\$107	Other	J	
12644_407-BBOU	12644_407-BBOU	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit	\$600	Each	20%	\$480	Other	J	
12644_407-BBOZ	12644_407-BBOZ	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nmWavelength, 100-150m Reach on OM3/OM4, CK	\$1,265	Each	20%	\$1,012	Other	J	
12644_407-BBQD	12644_407-BBQD	HyperConverged Infra	Emulex Transceiver, SFP+, 10Gb, Short-Range, for use in Emulex OCm1402 10Gb NW Adpt Only,CusKit	\$193	Each	20%	\$154	Other	J	
12644_407-BBVJ	12644_407-BBVJ	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	J	
12644_407-BBVK	12644_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12644_407-BBWK	12644_407-BBWK	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	J
12644_407-BBZM	12644_407-BBZM	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	J
12644_407-BBZO	12644_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
12644_407-BBZS	12644_407-BBZS	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J
12644_407-BBZU	12644_407-BBZU	HyperConverged Infra	QSFP+ SR4 Optical Transceiver, Intel, 40GbE, Customer Kit	\$1,420	Each	20%	\$1,136	Other	J
12644_407-BBZV	12644_407-BBZV	HyperConverged Infra	SFP+ LR Optical Transceiver, Intel, 1/10GbE, Customer Kit	\$1,319	Each	20%	\$1,055	Other	J
12644_407-BCBE	12644_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
12644_407-BCBF	12644_407-BCBF	HyperConverged Infra	SFP28 SR 10/25GbE Optical Transceiver, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J
12644_407-BCBK	12644_407-BCBK	HyperConverged Infra	SFP28 SR 10/25GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J
12644_407-BCGJ	12644_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
12644_407-BCHI	12644_407-BCHI	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	J
12644_412-AAIP	12644_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
12644_412-AAIQ	12644_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
12644_412-AAIR	12644_412-AAIR	HyperConverged Infra	Standard 2U Heatsink	\$39	Each	20%	\$31	Other	J
12644_412-AAIS	12644_412-AAIS	HyperConverged Infra	Heat Sink for R740/R740XD,All wattage CPU (low profile, low cost with GPU or MB),CK	\$41	Each	20%	\$33	Other	J
12644_412-AAIT	12644_412-AAIT	HyperConverged Infra	Heat Sink for R740/R740XD,125W or lower CPU (low profile, low cost),CK	\$33	Each	20%	\$26	Other	J
12644_412-AAIU	12644_412-AAIU	HyperConverged Infra	Heat Sink for R740/R740XD,125W or greater CPU (no MB or GPU),CK	\$46	Each	20%	\$37	Other	J
12644_412-AAJK	12644_412-AAJK	HyperConverged Infra	Heatsink and Install Kit for GPU configuration	\$139	Each	20%	\$111	Other	J
12644_421-4727	12644_421-4727	HyperConverged Infra	Red Hat Enterprise Linux Non Factory Install, x64,Reqs Subscription Selection	\$0	Each	20%	\$0	Other	J
12644_421-5736	12644_421-5736	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
12644_421-7145	12644_421-7145	HyperConverged Infra	SUSE Linux Enterprise Server,Non Factory Install,Requires License and Subscription	\$0	Each	20%	\$0	Other	J
12644_429-AAOK	12644_429-AAOK	HyperConverged Infra	8X DVD-ROM, USB, EXTERNAL	\$199	Each	20%	\$159	Other	J
12644_429-AAOX	12644_429-AAOX	HyperConverged Infra	8X DVD-ROM, USB, EXTERNAL,CusKit	\$61	Each	20%	\$49	Other	J
12644_450-AAGG	12644_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
12644_450-AALV	12644_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
12644_450-AARX	12644_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
12644_450-AAXG	12644_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
12644_450-AAYN	12644_450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J
12644_450-ACGM	12644_450-ACGM	HyperConverged Infra	Kit - Power Cord, 125V,15A,3M,5-15/C13	\$25	Each	20%	\$20	Other	J
12644_450-ACGZ	12644_450-ACGZ	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	20%	\$15	Other	J
12644_450-ACHI	12644_450-ACHI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	20%	\$10	Other	J
12644_450-ACSI	12644_450-ACSI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	J
12644_450-ACSL	12644_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12644_450-ACSM	12644_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12644_450-ACSO	12644_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
12644_450-ADIJ	12644_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
12644_450-ADIO	12644_450-ADIO	HyperConverged Infra	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only	\$819	Each	20%	\$655	Other	J
12644_450-ADIR	12644_450-ADIR	HyperConverged Infra	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	J
12644_450-ADWL	12644_450-ADWL	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1100W	\$429	Each	20%	\$343	Other	J
12644_450-ADWM	12644_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
12644_450-ADWP	12644_450-ADWP	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 495W	\$329	Each	20%	\$263	Other	J
12644_450-ADWQ	12644_450-ADWQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 495W	\$599	Each	20%	\$479	Other	J
12644_450-ADWR	12644_450-ADWR	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 750W	\$379	Each	20%	\$303	Other	J
12644_450-ADWS	12644_450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
12644_450-ADWT	12644_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
12644_450-ADWU	12644_450-ADWU	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC	\$449	Each	20%	\$359	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12644_450-ADZC	12644_450-ADZC	HyperConverged Infra	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	20%	\$407	Other	J
12644_450-AEBL	12644_450-AEBL	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	J
12644_450-AEBM	12644_450-AEBM	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 495W,CusKit	\$194	Each	20%	\$155	Other	J
12644_450-AEES	12644_450-AEES	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 750W, Titanium, 200-240VAC,CusKit	\$311	Each	20%	\$249	Other	J
12644_450-AEIT	12644_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
12644_450-AEJI	12644_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
12644_450-AEJL	12644_450-AEJL	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%	\$16	Other	J
12644_450-AEJN	12644_450-AEJN	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for	\$999	Each	20%	\$799	Other	J
12644_450-AEPB	12644_450-AEPB	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	J
12644_450-AFFX	12644_450-AFFX	HyperConverged Infra	Power Cord 250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J
12644_450-AFMQ	12644_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
12644_450-AFMR	12644_450-AFMR	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1600W, 250 Volt Power Cord Required for Use	\$450	Each	20%	\$360	Other	J
12644_450-AGFT	12644_450-AGFT	HyperConverged Infra	Single, Hot-plug, Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$799	Each	20%	\$639	Other	J
12644_450-AHFH	12644_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
12644_450-AJSB	12644_450-AJSB	HyperConverged Infra	Single, Hot-plug, Power Supply (1+0), 750W	\$379	Each	20%	\$303	Other	J
12644_450-AJSC	12644_450-AJSC	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
12644_461-AADZ	12644_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
12644_461-AAEL	12644_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
12644_461-AAEM	12644_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
12644_461-AAEN	12644_461-AAEN	HyperConverged Infra	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	J
12644_470-AAGN	12644_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
12644_470-AAGP	12644_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
12644_470-AAGR	12644_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
12644_470-AATX	12644_470-AATX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J
12644_470-AAUB	12644_470-AAUB	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	J
12644_470-AAUD	12644_470-AAUD	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J
12644_470-AAVG	12644_470-AAVG	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter,CusKit	\$135	Each	20%	\$108	Other	J
12644_470-AAVH	12644_470-AAVH	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter,CusKit	\$75	Each	20%	\$60	Other	J
12644_470-AAVJ	12644_470-AAVJ	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter,CusKit	\$105	Each	20%	\$84	Other	J
12644_470-ACES	12644_470-ACES	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$125	Each	20%	\$100	Other	J
12644_470-ACET	12644_470-ACET	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$130	Each	20%	\$104	Other	J
12644_470-ACEV	12644_470-ACEV	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	\$135	Each	20%	\$108	Other	J
12644_470-ACEW	12644_470-ACEW	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5 Meter	\$150	Each	20%	\$120	Other	J
12644_470-ACQQ	12644_470-ACQQ	HyperConverged Infra	GPU Ready Configuration Cable Install Kit	\$39	Each	20%	\$31	Other	J
12644_489-BBCG	12644_489-BBCG	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	Other	J
12644_489-BBCJ	12644_489-BBCJ	HyperConverged Infra	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	J
12644_489-BBCN	12644_489-BBCN	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive	\$11,149	Each	20%	\$8,919	Other	J
12644_490-BENW	12644_490-BENW	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	J
12644_490-BENY	12644_490-BENY	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU	\$18,499	Each	20%	\$14,799	Other	J
12644_490-BEYL	12644_490-BEYL	HyperConverged Infra	NVIDIA(R) Tesla(TM) T4 16GB Passive, Single Slot, Full Height GPU	\$5,249	Each	20%	\$4,199	Other	J
12644_490-BFRQ	12644_490-BFRQ	HyperConverged Infra	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU	\$8,199	Each	20%	\$6,559	Other	J
12644_490-BFRR	12644_490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J
12644_490-BFSG	12644_490-BFSG	HyperConverged Infra	NVIDIA Quadro RTX 6000 48 GB, 250W, Dual Slot,PCIe x16 Passive Cooled, Full Height GPU	\$10,990	Each	20%	\$8,792	Other	J
12644_492-BBDG	12644_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
12644_492-BBDH	12644_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
12644_492-BBDI	12644_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K)	
				Base price from Base Price Source	\$0				ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12644 528-BCBW	12644 528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0		Each	20%	\$0	Other	J
12644 528-BDXM	12644 528-BDXM	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 3 Year Subs/Lic	\$1,000		Each	20%	\$800	Other	J
12644 528-BDXN	12644 528-BDXN	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 5 Year Subs/Lic	\$1,660		Each	20%	\$1,328	Other	J
12644 528-BDXT	12644 528-BDXT	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 1 Year Subs/Lic	\$350		Each	20%	\$280	Other	J
12644 528-BIYW	12644 528-BIYW	HyperConverged Infra	OpenManage Enterprise Upgrade for OME Server Configuration Management	\$200		Each	20%	\$160	Other	J
12644 528-BIYX	12644 528-BIYX	HyperConverged Infra	OpenManage Enterprise Advanced APOS	\$299		Each	20%	\$239	Other	J
12644 528-BIYY	12644 528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299		Each	20%	\$239	Other	J
12644 528-CHFG	12644 528-CHFG	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,5Yr PREMIUM SUB, Digitally Fulfilled	\$6,170		Each	20%	\$4,936	Other	J
12644 528-CHFQ	12644 528-CHFQ	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,3Yr PREMIUM SUB, Digitally Fulfilled	\$3,702		Each	20%	\$2,962	Other	J
12644 528-CHFR	12644 528-CHFR	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,1Yr PREMIUM SUB, Digitally Fulfilled	\$1,299		Each	20%	\$1,039	Other	J
12644 528-CKCP	12644 528-CKCP	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 1 Year License and Maintenance	\$6,220		Each	20%	\$4,976	Other	J
12644 528-CKCQ	12644 528-CKCQ	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 5 Year License and Maintenance	\$10,580		Each	20%	\$8,464	Other	J
12644 528-CKCT	12644 528-CKCT	HyperConverged Infra	VMware vSphere 7 Enterprise Plus for 1 CPU, up to 32 cores, 3 Year License and Maintenance	\$8,330		Each	20%	\$6,664	Other	J
12644 540-BBDS	12644 540-BBDS	HyperConverged Infra	Intel Ethernet I350 QP 1Gb Server Adapter, Full Height, CusKit	\$492		Each	20%	\$393	Other	J
12644 540-BBDV	12644 540-BBDV	HyperConverged Infra	Intel Ethernet I350 QP 1Gb Server Adapter, Low Profile, CusKit	\$492		Each	20%	\$393	Other	J
12644 540-BBFH	12644 540-BBFH	HyperConverged Infra	QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card, CusKit	\$580		Each	20%	\$464	Other	J
12644 540-BBFI	12644 540-BBFI	HyperConverged Infra	QLogic 57800 2x10Gb BT + 2x1Gb BT Network Daughter Card, CusKit	\$754		Each	20%	\$603	Other	J
12644 540-BBGR	12644 540-BBGR	HyperConverged Infra	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, CusKit	\$239		Each	20%	\$191	Other	J
12644 540-BBGW	12644 540-BBGW	HyperConverged Infra	Broadcom 5720 DP 1Gb Network Interface Card, Low Profile, CusKit	\$153		Each	20%	\$122	Other	J
12644 540-BBGX	12644 540-BBGX	HyperConverged Infra	Broadcom 5719 Quad Port 1Gb Network Interface Card, Full Height, Customer Install	\$231		Each	20%	\$185	Other	J
12644 540-BBGY	12644 540-BBGY	HyperConverged Infra	Broadcom 5720 DP 1Gb Network Interface Card, Full Height, CusKit	\$153		Each	20%	\$122	Other	J
12644 540-BBGZ	12644 540-BBGZ	HyperConverged Infra	Intel Ethernet I350 DP 1Gb Server Adapter, Full Height, CusKit	\$239		Each	20%	\$191	Other	J
12644 540-BBHB	12644 540-BBHB	HyperConverged Infra	Broadcom 5719 Quad Port 1Gb Network Interface Card, Low Profile, Customer Install	\$231		Each	20%	\$185	Other	J
12644 540-BBHF	12644 540-BBHF	HyperConverged Infra	Intel Ethernet I350 QP 1Gb Network Daughter Card, CusKit	\$492		Each	20%	\$393	Other	J
12644 540-BBHG	12644 540-BBHG	HyperConverged Infra	Broadcom 5720 QP 1Gb Network Daughter Card, CusKit	\$182		Each	20%	\$145	Other	J
12644 540-BBHP	12644 540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650		Each	20%	\$520	Other	J
12644 540-BBHQ	12644 540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929		Each	20%	\$743	Other	J
12644 540-BBML	12644 540-BBML	HyperConverged Infra	Intel X710 2-port 10GbE Adapter, Low Profile, Customer Install	\$694		Each	20%	\$555	Other	J
12644 540-BBOZ	12644 540-BBOZ	HyperConverged Infra	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Full Height, V2	\$967		Each	20%	\$774	Other	J
12644 540-BBPC	12644 540-BBPC	HyperConverged Infra	Mellanox ConnectX-3 Pro Dual Port 10 GbE SFP+ PCIe Adapter Low Profile, V2	\$467		Each	20%	\$374	Other	J
12644 540-BBPN	12644 540-BBPN	HyperConverged Infra	Mellanox ConnectX-3 Pro Dual Port 40 Gb QSFP+ PCIe Adapter Low Profile, V2	\$967		Each	20%	\$774	Other	J
12644 540-BBRG	12644 540-BBRG	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851		Each	20%	\$680	Other	J
12644 540-BBRH	12644 540-BBRH	HyperConverged Infra	Intel XL710 Dual Port 40G, QSFP+, Full Height, Customer Install	\$1,094		Each	20%	\$875	Other	J
12644 540-BBRK	12644 540-BBRK	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851		Each	20%	\$680	Other	J
12644 540-BBRL	12644 540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749		Each	20%	\$599	Other	J
12644 540-BBRN	12644 540-BBRN	HyperConverged Infra	Intel XL710 Dual Port 40G, QSFP+, Low Profile, Customer Install	\$1,094		Each	20%	\$875	Other	J
12644 540-BBRQ	12644 540-BBRQ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749		Each	20%	\$599	Other	J
12644 540-BBUN	12644 540-BBUN	HyperConverged Infra	Broadcom 57412 Dual Port 10Gb, SFP+, PCIe Adapter, Full Height, Customer Install	\$642		Each	20%	\$513	Other	J
12644 540-BBUO	12644 540-BBUO	HyperConverged Infra	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Full Height, Customer Install	\$714		Each	20%	\$571	Other	J
12644 540-BBUP	12644 540-BBUP	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801		Each	20%	\$641	Other	J
12644 540-BBUQ	12644 540-BBUQ	HyperConverged Infra	Broadcom 57412 2 Port 10Gb Base-T + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$618		Each	20%	\$494	Other	J
12644 540-BBUR	12644 540-BBUR	HyperConverged Infra	Broadcom 57412 2 Port 10Gb SFP+ + 5720 2 Port 1Gb Base-T, rNDC, Customer Install	\$587		Each	20%	\$470	Other	J
12644 540-BBUS	12644 540-BBUS	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634		Each	20%	\$507	Other	J
12644 540-BBUT	12644 540-BBUT	HyperConverged Infra	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28 PCIe Adapter, FH	\$2,269		Each	20%	\$1,815	Other	J
12644 540-BBUU	12644 540-BBUU	HyperConverged Infra	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Full Height,	\$2,486		Each	20%	\$1,989	Other	J
12644 540-BBUY	12644 540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839		Each	20%	\$671	Other	J
12644 540-BBUZ	12644 540-BBUZ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T & i350 Dual Port 1GbE BASE-T, rNDC	\$639		Each	20%	\$511	Other	J
12644 540-BBVC	12644 540-BBVC	HyperConverged Infra	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861		Each	20%	\$689	Other	J
12644 540-BBVD	12644 540-BBVD	HyperConverged Infra	Intel X550 2 Port 10Gb Base-T + i350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694		Each	20%	\$555	Other	J
12644 540-BBVR	12644 540-BBVR	HyperConverged Infra	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28, PCIe Adapter, Low Profile,	\$2,486		Each	20%	\$1,989	Other	J
12644 540-BBYG	12644 540-BBYG	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767		Each	20%	\$614	Other	J
12644 540-BBYH	12644 540-BBYH	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617		Each	20%	\$494	Other	J
12644 540-BBYI	12644 540-BBYI	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Full Height, Customer Install	\$707		Each	20%	\$566	Other	J
12644 540-BBYL	12644 540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719		Each	20%	\$575	Other	J
12644 540-BBZJ	12644 540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719		Each	20%	\$575	Other	J
12644 540-BBZM	12644 540-BBZM	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, Customer Install	\$617		Each	20%	\$494	Other	J
12644 540-BBZN	12644 540-BBZN	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$767		Each	20%	\$614	Other	J
12644 540-BBZO	12644 540-BBZO	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 25Gb SFP28 Adapter, Low Profile, Customer Install	\$707		Each	20%	\$566	Other	J
12644 540-BBCM	12644 540-BBCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749		Each	20%	\$599	Other	J
12644 540-BCDH	12644 540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749		Each	20%	\$599	Other	J
12644 540-BCIU	12644 540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300		Each	20%	\$1,840	Other	J
12644 540-BCIX	12644 540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300		Each	20%	\$1,840	Other	J
12644 540-BCXN	12644 540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300		Each	20%	\$1,840	Other	J
12644 540-BCXO	12644 540-BCXO	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,300		Each	20%	\$1,840	Other	J
12644 555-BCKO	12644 555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592		Each	20%	\$474	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base Price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K ALJP Category (REQUIRED) use drop-down	
12644 555-BCKP	12644 555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
12644 555-BDYC	12644 555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
12644 570-AAKV	12644 570-AAKV	HyperConverged Infra	Dell Optical Mouse MS116 - Black	\$5	Each	20%	\$4	Other	J
12644 580-ADJC	12644 580-ADJC	HyperConverged Infra	Black Dell KB216 Wired Multi-Media Keyboard English	\$7	Each	20%	\$6	Other	J
12644 611-BBBG	12644 611-BBBG	HyperConverged Infra	No Operating System, No Utility Partition	\$0	Each	20%	\$0	Other	J
12644 618-BBEC	12644 618-BBEC	HyperConverged Infra	Hyper-V role enabled with pre-installed Standard or DataCenter Ed OS on incl Virtual	\$1	Each	20%	\$1	Other	J
12644 619-ABVR	12644 619-ABVR	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
12644 631-AAAK	12644 631-AAAK	HyperConverged Infra	Provisioning Server Enabled	\$0	Each	20%	\$0	Other	J
12644 631-AACK	12644 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12644 631-ABKL	12644 631-ABKL	HyperConverged Infra	OpenManage DVD Kit,Poweredge R740XD	\$50	Each	20%	\$40	Other	J
12644 631-ABKM	12644 631-ABKM	HyperConverged Infra	OpenManage DVD Kit,Poweredge R740xd,CUS	\$20	Each	20%	\$16	Other	J
12644 634-BILH	12644 634-BILH	HyperConverged Infra	Additional 2 VMs	\$0	Each	20%	\$0	Other	J
12644 634-BIMS	12644 634-BIMS	HyperConverged Infra	5-pack of Windows Server 2016 Remote Desktop Services, Device	\$749	Each	20%	\$599	Other	J
12644 634-BINC	12644 634-BINC	HyperConverged Infra	5-pack of Windows Server 2016 Remote Desktop Services, USER	\$999	Each	20%	\$799	Other	J
12644 634-BLSR	12644 634-BLSR	HyperConverged Infra	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	J
12644 692-BBBB	12644 692-BBBB	HyperConverged Infra	CFI,STANDARD OPTION NOT SELECTED	\$0	Each	20%	\$0	Other	J
12644 750-AABF	12644 750-AABF	HyperConverged Infra	Power Saving Dell Active Power Controller	\$0	Each	20%	\$0	Other	J
12644 750-AAXW	12644 750-AAXW	HyperConverged Infra	HS Install Kit,GPU Config,No cable	\$99	Each	20%	\$79	Other	J
12644 750-AAXX	12644 750-AAXX	HyperConverged Infra	HS Install Kit,GPU Config, EP512V Cable	\$99	Each	20%	\$79	Other	J
12644 770-BBBE	12644 770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
12644 770-BBBQ	12644 770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
12644 770-BBBR	12644 770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
12644 770-BBBS	12644 770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
12644 770-BBIO	12644 770-BBIO	HyperConverged Infra	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	J
12644 770-BBIP	12644 770-BBIP	HyperConverged Infra	2U Cable Management Arm CusKit	\$68	Each	20%	\$55	Other	J
12644 770-BBIP	12644 770-BBIP	HyperConverged Infra	2U Combo Drop-In/Tab-In Rails	\$99	Each	20%	\$79	Other	J
12644 770-BCIR	12644 770-BCIR	HyperConverged Infra	2U Combo Drop-In/Tab-In Rails, CK	\$124	Each	20%	\$99	Other	J
12644 780-BCDH	12644 780-BCDH	HyperConverged Infra	Diskless Configuration (No RAID, No Controller)	\$0	Each	20%	\$0	Other	J
12644 780-BCDI	12644 780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
12644 780-BCDJ	12644 780-BCDJ	HyperConverged Infra	RAID 1 on Rear + Unconfigured RAID	\$0	Each	20%	\$0	Other	J
12644 780-BCDK	12644 780-BCDK	HyperConverged Infra	RAID 1 + No RAID	\$0	Each	20%	\$0	Other	J
12644 780-BCDL	12644 780-BCDL	HyperConverged Infra	RAID 0	\$0	Each	20%	\$0	Other	J
12644 780-BCDN	12644 780-BCDN	HyperConverged Infra	RAID 1	\$0	Each	20%	\$0	Other	J
12644 780-BCDP	12644 780-BCDP	HyperConverged Infra	RAID 5	\$0	Each	20%	\$0	Other	J
12644 780-BCDQ	12644 780-BCDQ	HyperConverged Infra	RAID 10	\$0	Each	20%	\$0	Other	J
12644 780-BCDR	12644 780-BCDR	HyperConverged Infra	RAID 1 + RAID 5	\$0	Each	20%	\$0	Other	J
12644 780-BCDS	12644 780-BCDS	HyperConverged Infra	Unconfigured RAID	\$0	Each	20%	\$0	Other	J
12644 780-BCDT	12644 780-BCDT	HyperConverged Infra	RAID 1 + Unconfigured RAID	\$0	Each	20%	\$0	Other	J
12644 780-BCNK	12644 780-BCNK	HyperConverged Infra	C58, Diskless Configuration (No Controller)	\$0	Each	20%	\$0	Other	J
12644 800-BBDM	12644 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
12644 827-4154	12644 827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
12644 827-4168	12644 827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
12644 841-7763	12644 841-7763	HyperConverged Infra	Educational Services-Dell Technologies PowerFlex 3.0 for Customers On Demand	\$3,200	Each	20%	\$2,560	Other	J
12644 841-7779	12644 841-7779	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner	\$4,000	Each	20%	\$3,200	Other	J
12644 841-7781	12644 841-7781	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appl Implementation and Management	\$1,000	Each	20%	\$800	Other	J
12644 841-7782	12644 841-7782	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner	\$400	Each	20%	\$320	Other	J
12644 841-7791	12644 841-7791	HyperConverged Infra	Edu Serv-Dell Tech DEC PowerFLEX OS 2x Server-Based SAN On Demand Proven	\$3,000	Each	20%	\$2,400	Other	J
12644 842-3426	12644 842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
12644 842-3427	12644 842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
12644 845-2847	12644 845-2847	HyperConverged Infra	Education Services PowerFlex 3.5 Administration On Demand Expire 1YR	\$520	Each	20%	\$416	Other	J
12644 845-2851	12644 845-2851	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation and Administration ILT 4Day	\$4,400	Each	20%	\$3,520	Other	J
12644 845-2859	12644 845-2859	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation On Demand Expire 1YR	\$260	Each	20%	\$208	Other	J
12644 847-2783	12644 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
12644 847-2784	12644 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
12644 847-2785	12644 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
12644 847-2786	12644 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
12644 847-4647	12644 847-4647	HyperConverged Infra	Education Services PowerFlex appliance 1.3 and PowerFlex Manager 3.5 Administration	\$390	Each	20%	\$312	Other	J
12644 900-9997	12644 900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J
12644 922-4998	12644 922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
12644 980-5088	12644 980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
12644 980-7177	12644 980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12644 983-2917	12644 983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
12644 985-3817	12644 985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12644 986-5518	12644 986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	J
12644 994-6778	12644 994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13421 210-ASBD	13421 210-ASBD	HyperConverged Infra	VxFlex Ready Node R840	\$7,534	Each	20%	\$6,027	Other	J
13421 310-8513	13421 310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13421 321-BDNQ	13421 321-BDNQ	HyperConverged Infra	2.5 Chassis up to 8 Drives (SATA only), 2 or 4 CPU Configuration	\$0	Each	20%	\$0	Other	J
13421 321-BDNR	13421 321-BDNR	HyperConverged Infra	2.5 Chassis up to 24 Drives (24x SAS/SATA), GPU Capable Configuration, 2 or 4 CPU	\$1,100	Each	20%	\$880	Other	J
13421 321-BDNX	13421 321-BDNX	HyperConverged Infra	2.5 Chassis up to 8 Drives (SAS/SATA), GPU Capable Configuration, 2 or 4 CPU	\$0	Each	20%	\$0	Other	J
13421 321-BDNY	13421 321-BDNY	HyperConverged Infra	2.5 Chassis up to 24 Drives (24x SAS/SATA), 2 or 4 CPU Configuration	\$1,100	Each	20%	\$880	Other	J
13421 321-BDNZ	13421 321-BDNZ	HyperConverged Infra	2.5 Chassis up to 8 Drives (SAS/SATA), 2 or 4 CPU Configuration	\$0	Each	20%	\$0	Other	J
13421 321-BDOM	13421 321-BDOM	HyperConverged Infra	2.5 Chassis up to 24 NVME only Drives, 4 CPU Configuration	\$3,700	Each	20%	\$2,960	Other	J
13421 325-BDHC	13421 325-BDHC	HyperConverged Infra	2U Standard Bezel, VxFlex, CusKit	\$68	Each	20%	\$54	Other	J
13421 325-BDHF	13421 325-BDHF	HyperConverged Infra	2U Standard Bezel, PowerFlex	\$49	Each	20%	\$39	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price	UoM					
13421 329-BDSX	13421 329-BDSX	HyperConverged Infra	PowerEdge R840/R940xa Motherboard	\$0	Each	20%	\$0	Other	J	
13421 329-BEOT	13421 329-BEOT	HyperConverged Infra	PowerEdge R840/R940xa MLK Motherboard	\$0	Each	20%	\$0	Other	J	
13421 330-BBKW	13421 330-BBKW	HyperConverged Infra	Riser Config1, 4 PCIe slots (2 x16 Full height GRAPHICS slots + 2 x16 Low profile),	\$149	Each	20%	\$119	Other	J	
13421 330-BBKW	13421 330-BBKW	HyperConverged Infra	Riser Config3, 6 PCIe slots (4 x8 Full height slots + 2 x16 Low profile slots)	\$259	Each	20%	\$207	Other	J	
13421 332-1286	13421 332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J	
13421 338-BLVU	13421 338-BLVU	HyperConverged Infra	2x Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,398	Each	20%	\$5,118	Other	J	
13421 338-BLVZ	13421 338-BLVZ	HyperConverged Infra	2x Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$8,138	Each	20%	\$6,510	Other	J	
13421 338-BLWI	13421 338-BLWI	HyperConverged Infra	2x Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W)	\$10,398	Each	20%	\$8,318	Other	J	
13421 338-BLWK	13421 338-BLWK	HyperConverged Infra	2x Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W)	\$12,598	Each	20%	\$10,078	Other	J	
13421 338-BLWP	13421 338-BLWP	HyperConverged Infra	2x Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$16,798	Each	20%	\$13,438	Other	J	
13421 338-BLWX	13421 338-BLWX	HyperConverged Infra	2x Intel Xeon Platinum 8180 2.6G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$36,598	Each	20%	\$29,278	Other	J	
13421 338-BSEW	13421 338-BSEW	HyperConverged Infra	2x Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$11,598	Each	20%	\$9,278	Other	J	
13421 338-BSEX	13421 338-BSEX	HyperConverged Infra	2x Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$19,218	Each	20%	\$15,374	Other	J	
13421 338-BSEY	13421 338-BSEY	HyperConverged Infra	2x Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W)	\$9,638	Each	20%	\$7,710	Other	J	
13421 338-BSEZ	13421 338-BSEZ	HyperConverged Infra	2x Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$33,858	Each	20%	\$27,086	Other	J	
13421 338-BSFB	13421 338-BSFB	HyperConverged Infra	2x Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$5,920	Each	20%	\$4,736	Other	J	
13421 338-BSGQ	13421 338-BSGQ	HyperConverged Infra	2x Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$10,118	Each	20%	\$8,094	Other	J	
13421 338-BSGR	13421 338-BSGR	HyperConverged Infra	2x Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$7,566	Each	20%	\$6,045	Other	J	
13421 338-BSGS	13421 338-BSGS	HyperConverged Infra	2x Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W)	\$8,598	Each	20%	\$6,878	Other	J	
13421 338-BSGT	13421 338-BSGT	HyperConverged Infra	2x Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$9,298	Each	20%	\$7,438	Other	J	
13421 338-BSGW	13421 338-BSGW	HyperConverged Infra	2x Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$11,738	Each	20%	\$9,390	Other	J	
13421 338-BSHJ	13421 338-BSHJ	HyperConverged Infra	2x Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$23,898	Each	20%	\$19,118	Other	J	
13421 338-BSHM	13421 338-BSHM	HyperConverged Infra	2x Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$28,134	Each	20%	\$22,507	Other	J	
13421 338-BSHS	13421 338-BSHS	HyperConverged Infra	2x Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$38,258	Each	20%	\$30,606	Other	J	
13421 338-BSHT	13421 338-BSHT	HyperConverged Infra	2x Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$42,758	Each	20%	\$34,206	Other	J	
13421 338-BSIH	13421 338-BSIH	HyperConverged Infra	2x Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$15,378	Each	20%	\$12,302	Other	J	
13421 338-BSII	13421 338-BSII	HyperConverged Infra	2x Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$22,898	Each	20%	\$18,318	Other	J	
13421 338-BSIP	13421 338-BSIP	HyperConverged Infra	2x Intel Xeon Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$22,998	Each	20%	\$18,398	Other	J	
13421 338-BTSH	13421 338-BTSH	HyperConverged Infra	2x Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$8,112	Each	20%	\$6,490	Other	J	
13421 338-BTSL	13421 338-BTSL	HyperConverged Infra	2x Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$10,498	Each	20%	\$8,398	Other	J	
13421 338-BTSR	13421 338-BTSR	HyperConverged Infra	2x Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W)	\$6,938	Each	20%	\$5,550	Other	J	
13421 338-BTSW	13421 338-BTSW	HyperConverged Infra	2x Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$5,660	Each	20%	\$4,528	Other	J	
13421 340-AVFG	13421 340-AVFG	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J	
13421 340-BZSG	13421 340-BZSG	HyperConverged Infra	PowerEdge R840 Shipping	\$0	Each	20%	\$0	Other	J	
13421 340-COPU	13421 340-COPU	HyperConverged Infra	PowerEdge R840 Ship Material, DAO	\$99	Each	20%	\$79	Other	J	
13421 350-BBBW	13421 350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J	
13421 350-BBOS	13421 350-BBOS	HyperConverged Infra	No Quick Sync,R840	\$39	Each	20%	\$31	Other	J	
13421 350-BBTX	13421 350-BBTX	HyperConverged Infra	IDM, VxFlex Ready Node R840	\$719	Each	20%	\$575	Other	J	
13421 350-BBTY	13421 350-BBTY	HyperConverged Infra	2U Luggage Tag, PowerFlex / Ready Nodes R840	\$0	Each	20%	\$0	Other	J	
13421 350-BBUH	13421 350-BBUH	HyperConverged Infra	Compute Config, VxFlex Ready Node R840	\$0	Each	20%	\$0	Other	J	
13421 370-AAIP	13421 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
13421 370-ADMX	13421 370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J	
13421 370-ADNC	13421 370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
13421 370-ADNF	13421 370-ADNF	HyperConverged Infra	32GB RDIMM, 2666MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13421 370-ADNG	13421 370-ADNG	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J	
13421 370-ADNH	13421 370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J	
13421 370-ADNT	13421 370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J	
13421 370-ADNU	13421 370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13421 370-ADOJ	13421 370-ADOJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J	
13421 370-AEPP	13421 370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13421 370-AEVN	13421 370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13421 370-AEVO	13421 370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J	
13421 370-AEVP	13421 370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J	
13421 370-AEVQ	13421 370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J	
13421 370-AEVR	13421 370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13421 370-AFDE	13421 370-AFDE	HyperConverged Infra	16GB NVDIMM, 2933MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
13421 374-BBQO	13421 374-BBQO	HyperConverged Infra	2x Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,398	Each	20%	\$5,118	Other	J	
13421 374-BBQV	13421 374-BBQV	HyperConverged Infra	2x Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$8,138	Each	20%	\$6,510	Other	J	
13421 374-BBRE	13421 374-BBRE	HyperConverged Infra	2x Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W)	\$10,398	Each	20%	\$8,318	Other	J	
13421 374-BBRG	13421 374-BBRG	HyperConverged Infra	2x Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W)	\$12,598	Each	20%	\$10,078	Other	J	
13421 374-BBRL	13421 374-BBRL	HyperConverged Infra	2x Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$16,798	Each	20%	\$13,438	Other	J	
13421 374-BBRT	13421 374-BBRT	HyperConverged Infra	2x Intel Xeon Platinum 8180 2.6G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$36,598	Each	20%	\$29,278	Other	J	
13421 379-BCQW	13421 379-BCQW	HyperConverged Infra	iDRAC Service Module (ISM), Pre-Installed in OS	\$0	Each	20%	\$0	Other	J	
13421 379-BCQX	13421 379-BCQX	HyperConverged Infra	iDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J	
13421 379-BCQY	13421 379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J	
13421 379-BCSG	13421 379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J	
13421 379-BDNR	13421 379-BDNR	HyperConverged Infra	2x Additional Processor Selected	\$0	Each	20%	\$0	Other	J	
13421 384-BBBL	13421 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J	
13421 385-BBKT	13421 385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J	
13421 389-BDQH	13421 389-BDQH	HyperConverged Infra	Print on Demand Label	\$0	Each	20%	\$0	Other	J	
13421 389-DSPP	13421 389-DSPP	HyperConverged Infra	PowerEdge R840 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J	
13421 389-DSRP	13421 389-DSRP	HyperConverged Infra	PowerEdge R840 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J	
13421 400-ABHL	13421 400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (if applicable)
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13421 400-AXOP	13421 400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$2,120	Each	20%	\$1,696	Other	J	
13421 400-AXPE	13421 400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$3,703	Each	20%	\$2,963	Other	J	
13421 400-AXQU	13421 400-AXQU	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752	\$1,115	Each	20%	\$892	Other	J	
13421 400-AXSD	13421 400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$1,155	Each	20%	\$924	Other	J	
13421 400-AXSK	13421 400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$2,180	Each	20%	\$1,744	Other	J	
13421 400-AXSW	13421 400-AXSW	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752	\$576	Each	20%	\$461	Other	J	
13421 400-AXTV	13421 400-AXTV	HyperConverged Infra	480GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 876	\$400	Each	20%	\$320	Other	J	
13421 400-AZOY	13421 400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J	
13421 400-AZOO	13421 400-AZOO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J	
13421 400-AZTN	13421 400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J	
13421 400-BBQQ	13421 400-BBQQ	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD,	\$2,535	Each	20%	\$2,028	Other	J	
13421 400-BBQX	13421 400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD,	\$4,500	Each	20%	\$3,600	Other	J	
13421 400-BCOM	13421 400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 10512	\$3,399	Each	20%	\$2,719	Other	J	
13421 400-BCOV	13421 400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 21024	\$5,999	Each	20%	\$4,799	Other	J	
13421 400-BCON	13421 400-BCON	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 5256	\$2,249	Each	20%	\$1,799	Other	J	
13421 400-BDNJ	13421 400-BDNJ	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$835	Each	20%	\$668	Other	J	
13421 400-BDNK	13421 400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1	\$2,945	Each	20%	\$2,356	Other	J	
13421 400-BDOE	13421 400-BDOE	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug S4510 Drive, 1	\$1,540	Each	20%	\$1,232	Other	J	
13421 400-BDSI	13421 400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256	\$1,275	Each	20%	\$1,020	Other	J	
13421 400-BDSU	13421 400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix use 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J	
13421 400-BEFE	13421 400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J	
13421 400-BELP	13421 400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J	
13421 400-BELR	13421 400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J	
13421 400-BELT	13421 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J	
13421 400-BELY	13421 400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J	
13421 400-BEMG	13421 400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J	
13421 400-BEMJ	13421 400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J	
13421 400-BEPD	13421 400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J	
13421 400-BEPF	13421 400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 21024	\$6,999	Each	20%	\$5,599	Other	J	
13421 400-BEQI	13421 400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J	
13421 400-BEWL	13421 400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J	
13421 400-BFEH	13421 400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,520	Each	20%	\$2,816	Other	J	
13421 400-BFES	13421 400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$1,131	Each	20%	\$905	Other	J	
13421 400-BGJZ	13421 400-BGJZ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps FIPS-140 512e 2.5in PMS-R Drive, 1 DWPD	\$5,059	Each	20%	\$4,047	Other	J	
13421 400-BGUF	13421 400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$5,397	Each	20%	\$4,318	Other	J	
13421 400-BKGD	13421 400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J	
13421 400-BKGF	13421 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J	
13421 400-BKGI	13421 400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J	
13421 400-BKGL	13421 400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J	
13421 400-BKGU	13421 400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J	
13421 400-BKGW	13421 400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J	
13421 402-BBBH	13421 402-BBBH	HyperConverged Infra	Maximum Microsoft OS Partition Override, GPT Enabled	\$0	Each	20%	\$0	Other	J	
13421 403-BBLU	13421 403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J	
13421 403-BBMB	13421 403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J	
13421 403-BBMQ	13421 403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J	
13421 403-BBMS	13421 403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J	
13421 403-BCHD	13421 403-BCHD	HyperConverged Infra	BOSS controller card, Full Height, Customer Kit	\$156	Each	20%	\$125	Other	J	
13421 403-BCHE	13421 403-BCHE	HyperConverged Infra	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	J	
13421 403-BCHH	13421 403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),LP	\$1,499	Each	20%	\$1,199	Other	J	
13421 403-BCHI	13421 403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J	
13421 403-BCHJ	13421 403-BCHJ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),FH	\$1,499	Each	20%	\$1,199	Other	J	
13421 403-BCHP	13421 403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J	
13421 405-AAOD	13421 405-AAOD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J	
13421 405-AANK	13421 405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J	
13421 405-AANR	13421 405-AANR	HyperConverged Infra	PERC H740P RAID Controller, 8GB NV Cache, Adapter, Full Height	\$999	Each	20%	\$799	Other	J	
13421 405-AANS	13421 405-AANS	HyperConverged Infra	PERC H330 RAID Controller, Adapter, Full Height	\$269	Each	20%	\$215	Other	J	
13421 405-AAOD	13421 405-AAOD	HyperConverged Infra	PERC H740P RAID Controller, 8GB NV Cache, Adapter, Low Profile	\$999	Each	20%	\$799	Other	J	
13421 405-AAOE	13421 405-AAOE	HyperConverged Infra	PERC H730P RAID Controller, 2GB NV Cache, Adapter, Low Profile	\$849	Each	20%	\$679	Other	J	
13421 406-BBLD	13421 406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J	
13421 406-BBLE	13421 406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J	
13421 406-BBLG	13421 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J	
13421 407-BBBY	13421 407-BBBY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on OM3/OM4, MMF	\$1,265	Each	20%	\$1,012	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13421_407-BBVK	13421_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J	
13421_407-BBZO	13421_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J	
13421_407-BCBE	13421_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J	
13421_407-BCGJ	13421_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J	
13421_412-AANC	13421_412-AANC	HyperConverged Infra	2 CPU (GPU Ready)	\$399	Each	20%	\$319	Other	J	
13421_412-AAND	13421_412-AAND	HyperConverged Infra	2 CPU (No GPU)	\$279	Each	20%	\$223	Other	J	
13421_412-AAANE	13421_412-AAANE	HyperConverged Infra	4 CPU (GPU Ready)	\$599	Each	20%	\$479	Other	J	
13421_412-AANF	13421_412-AANF	HyperConverged Infra	4 CPU (No GPU)	\$449	Each	20%	\$359	Other	J	
13421_429-AAIQ	13421_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J	
13421_429-AAXQ	13421_429-AAXQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J	
13421_450-AAGG	13421_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
13421_450-AALV	13421_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	20%	\$0	Other	J	
13421_450-AARX	13421_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J	
13421_450-AAXG	13421_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J	
13421_450-AAYN	13421_450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J	
13421_450-ACSL	13421_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13421_450-ACSM	13421_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13421_450-ACSO	13421_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J	
13421_450-ADIJ	13421_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J	
13421_450-ADSL	13421_450-ADSL	HyperConverged Infra	Power Cord, C20 to C19, PDU Style,16A, 250V, 2ft (0.6m)	\$9	Each	20%	\$7	Other	J	
13421_450-ADWM	13421_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J	
13421_450-ADWS	13421_450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J	
13421_450-ADWT	13421_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J	
13421_450-AEIT	13421_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J	
13421_450-AEJI	13421_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J	
13421_450-AEJJ	13421_450-AEJJ	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%	\$16	Other	J	
13421_450-AENU	13421_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for	\$999	Each	20%	\$799	Other	J	
13421_450-AFEF	13421_450-AFEF	HyperConverged Infra	Jumper Cord - C19/C20, 0.6M, 250V, 16A (North American, Guam, North Marianas,	\$25	Each	20%	\$20	Other	J	
13421_450-AFET	13421_450-AFET	HyperConverged Infra	Jumper Cord - C19/C20, 0.6M, 250V, 16A (US, EU, TW, APCC countries except ANZ)	\$9	Each	20%	\$7	Other	J	
13421_450-AFFX	13421_450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J	
13421_450-AFMQ	13421_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J	
13421_450-AGFO	13421_450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J	
13421_450-AHFH	13421_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J	
13421_461-AADZ	13421_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J	
13421_461-AAEL	13421_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J	
13421_461-AAEM	13421_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J	
13421_470-AAGN	13421_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J	
13421_470-AAGP	13421_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J	
13421_470-AAGR	13421_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J	
13421_470-AATY	13421_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J	
13421_470-ACES	13421_470-ACES	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1 Meter	\$125	Each	20%	\$100	Other	J	
13421_470-ACET	13421_470-ACET	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$130	Each	20%	\$104	Other	J	
13421_470-ACEV	13421_470-ACEV	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	\$135	Each	20%	\$108	Other	J	
13421_470-ACEW	13421_470-ACEW	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5 Meter	\$150	Each	20%	\$120	Other	J	
13421_470-ACUQ	13421_470-ACUQ	HyperConverged Infra	NV DIMM Battery Back-up and Cable	\$250	Each	20%	\$200	Other	J	
13421_470-ACUR	13421_470-ACUR	HyperConverged Infra	NV DIMM Battery Back-up and Cable, No GPU	\$250	Each	20%	\$200	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column 1*Column K		
13421 489-BBDR	13421 489-BBDR	HyperConverged Infra	NVIDIA Tesla V100 16G Passive GPU	\$13,999	Each	20%	\$11,199	Other	J	
13421 489-BBDV	13421 489-BBDV	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive	\$11,149	Each	20%	\$8,919	Other	J	
13421 489-BBEC	13421 489-BBEC	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU	\$18,499	Each	20%	\$14,799	Other	J	
13421 490-BFRR	13421 490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J	
13421 492-BBDG	13421 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	20%	\$24	Other	J	
13421 492-BBDH	13421 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	20%	\$16	Other	J	
13421 492-BBDI	13421 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J	
13421 528-BBUZ	13421 528-BBUZ	HyperConverged Infra	Ubuntu Support by Dell, 3yr Premium Subscription	\$4,699	Each	20%	\$3,759	Other	J	
13421 528-BBVC	13421 528-BBVC	HyperConverged Infra	Ubuntu Support by Dell, 5yr Premium Subscription	\$7,429	Each	20%	\$5,943	Other	J	
13421 528-BBVD	13421 528-BBVD	HyperConverged Infra	Ubuntu Support by Dell, 1yr Premium Subscription	\$1,649	Each	20%	\$1,319	Other	J	
13421 528-BDXM	13421 528-BDXM	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 3 Year SubsLic	\$1,000	Each	20%	\$800	Other	J	
13421 528-BDXN	13421 528-BDXN	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 5 Year SubsLic	\$1,660	Each	20%	\$1,328	Other	J	
13421 528-BDXT	13421 528-BDXT	HyperConverged Infra	Red Hat Enterprise Linux Smart Management Add-On, 1-2 SKT, 1 Year SubsLic	\$350	Each	20%	\$280	Other	J	
13421 528-BIYW	13421 528-BIYW	HyperConverged Infra	OpenManage Enterprise Upgrade for OME Server Configuration Management	\$200	Each	20%	\$160	Other	J	
13421 528-BIYX	13421 528-BIYX	HyperConverged Infra	OpenManage Enterprise Advanced APOS	\$299	Each	20%	\$239	Other	J	
13421 528-BIYY	13421 528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J	
13421 528-CFHY	13421 528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J	
13421 528-CFIB	13421 528-CFIB	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J	
13421 528-CHFG	13421 528-CHFG	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,5Yr PREMIUM SUB, Digitally Fulfilled	\$6,170	Each	20%	\$4,936	Other	J	
13421 528-CHFQ	13421 528-CHFQ	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,3Yr PREMIUM SUB,Digitally Fulfilled	\$3,702	Each	20%	\$2,962	Other	J	
13421 528-CHFR	13421 528-CHFR	HyperConverged Infra	RHEL, 2SKT,1 Physical OR 2Guest,1Yr PREMIUM SUB,Digitally Fulfilled	\$1,299	Each	20%	\$1,039	Other	J	
13421 528-CHGB	13421 528-CHGB	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J	
13421 528-CHGC	13421 528-CHGC	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2012R2 DC Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J	
13421 528-CHGD	13421 528-CHGD	HyperConverged Infra	Windows Server 2019 Standard,No Media,WS2012R2 Std Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J	
13421 528-CHGE	13421 528-CHGE	HyperConverged Infra	Windows Server 2019 Standard,No Media,WS2016 Std Downgrade DF Media, Multi Language	\$0	Each	20%	\$0	Other	J	
13421 528-CHYU	13421 528-CHYU	HyperConverged Infra	Windows Server 2019 DC w/Reassignment,16CORE,Digitally Fulfilled Recovery Image,Multi Language	\$0	Each	20%	\$0	Other	J	
13421 540-BBHQ	13421 540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J	
13421 540-BBRL	13421 540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J	
13421 540-BBRO	13421 540-BBRO	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J	
13421 540-BBUY	13421 540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J	
13421 540-BBUZ	13421 540-BBUZ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T & i350 Dual Port 1GbE BASE-T, rNDC	\$639	Each	20%	\$511	Other	J	
13421 540-BBYL	13421 540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J	
13421 540-BBZJ	13421 540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J	
13421 540-BCCM	13421 540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J	
13421 540-BCDH	13421 540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J	
13421 540-BCIU	13421 540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J	
13421 540-BCIX	13421 540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J	
13421 540-BCXN	13421 540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J	
13421 540-BCXO	13421 540-BCXO	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,300	Each	20%	\$1,840	Other	J	
13421 555-BCKO	13421 555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J	
13421 555-BDYC	13421 555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J	
13421 605-BBFL	13421 605-BBFL	HyperConverged Infra	Enterprise Linux OS, Non Factory Installed, Requires Subscription Selection	\$0	Each	20%	\$0	Other	J	
13421 605-BBFN	13421 605-BBFN	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J	
13421 611-BBBE	13421 611-BBBE	HyperConverged Infra	No-OS Partition Removed	\$0	Each	20%	\$0	Other	J	
13421 611-BBBF	13421 611-BBBF	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J	
13421 611-BBBG	13421 611-BBBG	HyperConverged Infra	No Operating System, No Utility Partition	\$0	Each	20%	\$0	Other	J	
13421 622-BBBD	13421 622-BBBD	HyperConverged Infra	Maximum Partition Size Override for Microsoft Windows Factory Installed Operating Systems	\$0	Each	20%	\$0	Other	J	
13421 631-AAACK	13421 631-AAACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J	
13421 631-ABQK	13421 631-ABQK	HyperConverged Infra	OpenManage DVD Kit,PowerEdge R840	\$50	Each	20%	\$40	Other	J	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13421_634-BHWE	13421_634-BHWE	HyperConverged Infra	Bring Your Own VSAN Licenses	\$0	Each	20%	\$0	Other	J
13421_634-BJBC	13421_634-BJBC	HyperConverged Infra	OpenManage Integration for VMware vCenter - 1 host increment, 5 year license - Digitally Fulfilled	\$249	Each	20%	\$199	Other	J
13421_634-BJBD	13421_634-BJBD	HyperConverged Infra	OpenManage Integration for VMware vCenter - 1 host increment, 3 year license - Digitally Fulfilled	\$149	Each	20%	\$119	Other	J
13421_634-BJCK	13421_634-BJCK	HyperConverged Infra	VMware ESXI NFI (License Not Included)	\$0	Each	20%	\$0	Other	J
13421_634-BOTO	13421_634-BOTO	HyperConverged Infra	Ubuntu Server Non Factory Install, x64,Reqs Subscription Selection	\$0	Each	20%	\$0	Other	J
13421_634-BRIN	13421_634-BRIN	HyperConverged Infra	VMware ESXI 6.7 U3 Embedded Image on Flash Media for Diskless (License Not Included)	\$0	Each	20%	\$0	Other	J
13421_634-BRIO	13421_634-BRIO	HyperConverged Infra	VMware ESXI 6.7 U3 Embedded Image (License Not Included)	\$0	Each	20%	\$0	Other	J
13421_634-BSFB	13421_634-BSFB	HyperConverged Infra	Windows Server 2019 DataCTR w/reassign, 16CORE,FI, No Med,UnLTD VMs, Multi	\$0	Each	20%	\$0	Other	J
13421_634-BSFD	13421_634-BSFD	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,FI, No MED,UnLTD VMs NO CALS, Multi	\$6,730	Each	20%	\$5,384	Other	J
13421_634-BSFE	13421_634-BSFE	HyperConverged Infra	Windows Server 2019 Standard,16CORE,FI, No Med, No CAL, Multi Language	\$1,219	Each	20%	\$975	Other	J
13421_634-BSGC	13421_634-BSGC	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,2CORE,NO MEDIA/KEY	\$159	Each	20%	\$127	Other	J
13421_634-BSGD	13421_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
13421_634-BSGE	13421_634-BSGE	HyperConverged Infra	Windows Server® 2019 Standard Edition, Add License,16CORE,NO MEDIA/KEY	\$1,219	Each	20%	\$975	Other	J
13421_634-BSGF	13421_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
13421_634-BSGG	13421_634-BSGG	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13421_634-BSGI	13421_634-BSGI	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13421_634-BSGJ	13421_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13421_634-BSGK	13421_634-BSGK	HyperConverged Infra	Windows Server 2019 DC with Reassignment,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13421_634-BSGL	13421_634-BSGL	HyperConverged Infra	Windows Server 2019 Standard,16CORE,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13421_634-BSGN	13421_634-BSGN	HyperConverged Infra	Windows Server 2019 Standard,No Media,WS2016 STD Downgrade Media, Multi Language	\$11	Each	20%	\$9	Other	J
13421_634-BSGO	13421_634-BSGO	HyperConverged Infra	Windows Server 2019 Datacenter,No Media,WS2016 DC Downgrade Media, Multi Language	\$11	Each	20%	\$9	Other	J
13421_634-BSGP	13421_634-BSGP	HyperConverged Infra	Windows Server 2019 DC with Reassignment License,16CORE,UnLTD VMs,DIB,COA	\$9,150	Each	20%	\$7,320	Other	J
13421_750-AABF	13421_750-AABF	HyperConverged Infra	Power Saving Dell Active Power Controller	\$0	Each	20%	\$0	Other	J
13421_770-BBBS	13421_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13421_770-BCPR	13421_770-BCPR	HyperConverged Infra	2U Combo Drop-In/Stab-In Rail	\$99	Each	20%	\$79	Other	J
13421_780-BCDH	13421_780-BCDH	HyperConverged Infra	Diskless Configuration (No RAID, No Controller)	\$0	Each	20%	\$0	Other	J
13421_780-BCDI	13421_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
13421_780-BCDO	13421_780-BCDO	HyperConverged Infra	C30, No RAID for NVME chassis	\$0	Each	20%	\$0	Other	J
13421_780-BCDS	13421_780-BCDS	HyperConverged Infra	Unconfigured RAID	\$0	Each	20%	\$0	Other	J
13421_780-BCNJ	13421_780-BCNJ	HyperConverged Infra	C43, Diskless Configuration (No Controller)	\$0	Each	20%	\$0	Other	J
13421_800-BBDM	13421_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13421_827-4154	13421_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13421_827-4168	13421_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13421_841-7763	13421_841-7763	HyperConverged Infra	Educational Services-Dell Technologies PowerFlex 3.0 for Customers On Demand Expires 1YR	\$3,200	Each	20%	\$2,560	Other	J
13421_841-7779	13421_841-7779	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner ILT 4Day Exp 1YR	\$4,000	Each	20%	\$3,200	Other	J
13421_841-7781	13421_841-7781	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner Stream Exp 1YR	\$1,000	Each	20%	\$800	Other	J
13421_841-7782	13421_841-7782	HyperConverged Infra	Edu Serv-Dell Tech VxFlex OS Ready Node Appliance Impln and Management Partner On Demand Exp 1YR	\$400	Each	20%	\$320	Other	J
13421_841-7791	13421_841-7791	HyperConverged Infra	Edu Serv-Dell Tech DEC PowerFLEX OS 2x Server-Based SAN On Demand Proven Professional Expires 1YR	\$3,000	Each	20%	\$2,400	Other	J
13421_842-3426	13421_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13421_842-3427	13421_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13421_845-2847	13421_845-2847	HyperConverged Infra	Education Services PowerFlex 3.5 Administration On Demand Expire1YR	\$520	Each	20%	\$416	Other	J
13421_845-2851	13421_845-2851	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation and Administration ILT 4Day Expire1YR	\$4,400	Each	20%	\$3,520	Other	J
13421_845-2859	13421_845-2859	HyperConverged Infra	Education Services PowerFlex 3.5 Implementation On Demand Expire1YR	\$260	Each	20%	\$208	Other	J
13421_847-2783	13421_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column L(Column I/Column K)			
13421 847-2784	13421 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J	
13421 847-2785	13421 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J	
13421 847-2786	13421 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J	
13421 847-4647	13421 847-4647	HyperConverged Infra	Education Services PowerFlex appliance 1.3 and PowerFlex Manager 3.5 Administration Expire 1YR	\$390	Each	20%	\$312	Other	J	
13421 900-9997	13421 900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J	
13421 922-4998	13421 922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J	
13421 980-5088	13421 980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J	
13421 980-7177	13421 980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J	
13421 983-2917	13421 983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J	
13421 985-3817	13421 985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J	
13421 986-5518	13421 986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J	
13421 994-6778	13421 994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J	
13805 847-2787	13805 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
13805 847-2788	13805 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J	
13805 847-2789	13805 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
13805 847-2790	13805 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J	
13805 848-0185	13805 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
13805 848-0186	13805 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
13805 848-0187	13805 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
13805 848-0188	13805 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
13804 847-2787	13804 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
13804 847-2788	13804 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J	
13804 847-2789	13804 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
13804 847-2790	13804 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J	
13804 848-0185	13804 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
13804 848-0186	13804 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
13804 848-0187	13804 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
13804 848-0188	13804 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
13806 847-2787	13806 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
13806 847-2788	13806 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J	
13806 847-2789	13806 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
13806 847-2790	13806 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J	
13806 848-0185	13806 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
13806 848-0186	13806 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
13806 848-0187	13806 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
13806 848-0188	13806 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
14478 847-2787	14478 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
14478 847-2788	14478 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J	
14478 847-2789	14478 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
14478 847-2790	14478 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J	
14478 848-0185	14478 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
14478 848-0186	14478 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
14478 848-0187	14478 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
14478 848-0188	14478 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
14479 847-2787	14479 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
14479 847-2788	14479 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J	
14479 847-2789	14479 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
14479 847-2790	14479 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J	
14479 848-0185	14479 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
14479 848-0186	14479 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
14479 848-0187	14479 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
14479 848-0188	14479 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
13540 379-BEFC	13540 379-BEFC	HyperConverged Infra	System Converted to PowerFlex appliance	\$299,987	Each	20%	\$239,990	Other	J	
13540 847-2787	13540 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
13540 847-2788	13540 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J	
13540 847-2789	13540 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
13540 847-2790	13540 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J	
13540 848-0185	13540 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
13540 848-0186	13540 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	
13540 848-0187	13540 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13540 848-0188	13540 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14477 847-2787	14477 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14477 847-2788	14477 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
14477 847-2789	14477 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14477 848-0185	14477 848-0185	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
14477 848-0186	14477 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
14477 848-0187	14477 848-0187	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
14477 848-0188	14477 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13048 379-BEFC	13048 379-BEFC	HyperConverged Infra	System Converted to PowerFlex appliance	\$80,000	Each	20%	\$64,000	Other	J
13048 847-2787	13048 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$299,987	Each	20%	\$239,990	Other	J
13048 847-2788	13048 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13048 847-2789	13048 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13048 848-0185	13048 848-0185	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13048 848-0186	13048 848-0186	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13048 848-0187	13048 848-0187	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13048 848-0188	13048 848-0188	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13048 848-0187	13048 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13048 848-0188	13048 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13049 379-BEFC	13049 379-BEFC	HyperConverged Infra	System Converted to PowerFlex appliance	\$299,987	Each	20%	\$239,990	Other	J
13049 847-2787	13049 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13049 847-2788	13049 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13049 847-2789	13049 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13049 848-0185	13049 848-0185	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13049 848-0186	13049 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13049 848-0187	13049 848-0187	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13049 848-0188	13049 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13049 848-0188	13049 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14273 848-0185	14273 848-0185	HyperConverged Infra	System Converted to PowerFlex appliance	\$299,987	Each	20%	\$239,990	Other	J
14273 848-0186	14273 848-0186	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14273 848-0187	14273 848-0187	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
14273 848-0188	14273 848-0188	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14273 848-0187	14273 848-0187	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
14273 848-0188	14273 848-0188	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
14273 848-0188	14273 848-0188	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
14223 321-BCOL	14223 321-BCOL	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
14223 321-BDKH	14223 321-BDKH	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14223 329-BEIJ	14223 329-BEIJ	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
14223 330-BBGN	14223 330-BBGN	HyperConverged Infra	Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, Max of 8 SAS/SATA, 3 PCIe	\$250	Each	20%	\$200	Other	J
14223 330-BBGY	14223 330-BBGY	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
14223 338-BRVO	14223 338-BRVO	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
14223 338-BSDI	14223 338-BSDI	HyperConverged Infra	Riser Config 4, 2x16 LP	\$0	Each	20%	\$0	Other	J
14223 338-BSDL	14223 338-BSDL	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$4,819	Each	20%	\$3,855	Other	J
14223 338-BSIQ	14223 338-BSIQ	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%	\$1,947	Other	J
14223 340-BKNE	14223 340-BKNE	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,129	Each	20%	\$903	Other	J
14223 350-BBWW	14223 350-BBWW	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$7,689	Each	20%	\$6,151	Other	J
14223 350-BBJT	14223 350-BBJT	HyperConverged Infra	PowerEdge R640 Shipping	\$0	Each	20%	\$0	Other	J
14223 350-BBKB	14223 350-BBKB	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
14223 370-AAIP	14223 370-AAIP	HyperConverged Infra	Dell EMC Luggage Tag for x10	\$0	Each	20%	\$0	Other	J
14223 370-ABWE	14223 370-ABWE	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J
14223 370-ADNM	14223 370-ADNM	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
14223 370-AEPP	14223 370-AEPP	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
14223 374-BBBX	14223 374-BBBX	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
14223 379-BCQY	14223 379-BCQY	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14223 379-BCSG	14223 379-BCSG	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
14223 379-BDCO	14223 379-BDCO	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
14223 384-BBBL	14223 384-BBBL	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
14223 384-BBPR	14223 384-BBPR	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
14223 384-BBQI	14223 384-BBQI	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
14223 384-BBQJ	14223 384-BBQJ	HyperConverged Infra	5 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
14223 385-BBKT	14223 385-BBKT	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
14223 387-BBMK	14223 387-BBMK	HyperConverged Infra	8 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
14223 389-DSVE	14223 389-DSVE	HyperConverged Infra	IDRAC9 Enterprise	\$489	Each	20%	\$391	Other	J
14223 400-ADTI	14223 400-ADTI	HyperConverged Infra	Energy Star	\$0	Each	20%	\$0	Other	J
14223 400-BBQO	14223 400-BBQO	HyperConverged Infra	PowerEdge R640 GE, CEC, BIS Marking	\$0	Each	20%	\$0	Other	J
14223 400-BCOM	14223 400-BCOM	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J
14223 400-BCOV	14223 400-BCOV	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD,	\$2,535	Each	20%	\$2,028	Other	J
14223 405-AAEF	14223 405-AAEF	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512	\$3,399	Each	20%	\$2,719	Other	J
14223 405-AAJU	14223 405-AAJU	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 21024	\$5,999	Each	20%	\$4,799	Other	J
14223 405-AANP	14223 405-AANP	HyperConverged Infra	PERC H330 RAID Controller, Minicard	\$269	Each	20%	\$215	Other	J
14223 406-BBLG	14223 406-BBLG	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
14223 412-AAIQ	14223 412-AAIQ	HyperConverged Infra	PERC H330 RAID Controller, Adapter, Low Profile	\$709	Each	20%	\$567	Other	J
14223 421-5736	14223 421-5736	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$19	Each	20%	\$15	Other	J
14223 429-AAIG	14223 429-AAIG	HyperConverged Infra	Standard 1U Heatsink	\$0	Each	20%	\$0	Other	J
14223 450-AAGG	14223 450-AAGG	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
14223 450-ADWS	14223 450-ADWS	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
14223 461-AAEM	14223 461-AAEM	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
14223 528-BIYY	14223 528-BIYY	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
			Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
			OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)	
14223 555-BCKO	14223 555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%		\$474	Other	J	
14223 611-BBBF	14223 611-BBBF	HyperConverged Infra	No Operating System	\$0	Each	20%		\$0	Other	J	
14223 631-AACK	14223 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%		\$0	Other	J	
14223 634-BNJL	14223 634-BNJL	HyperConverged Infra	MHC, HLH/Tenant Node OS Enable	\$0	Each	20%		\$0	Other	J	
14223 770-BBHJ	14223 770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%		\$0	Other	J	
14223 780-BCDI	14223 780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%		\$0	Other	J	
14223 780-BCDN	14223 780-BCDN	HyperConverged Infra	RAID 1	\$0	Each	20%		\$0	Other	J	
14223 800-BBDM	14223 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%		\$0	Other	J	
14223 847-2783	14223 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%		\$12,592	Other	J	
14223 847-2784	14223 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%		\$17,629	Other	J	
14223 847-2785	14223 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%		\$21,154	Other	J	
14223 847-2786	14223 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%		\$15,110	Other	J	
14223 900-9997	14223 900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%		\$0	Other	J	
14451 847-2787	14451 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$5,761	Each	20%		\$4,609	Other	J	
14451 847-2788	14451 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$2,772	Each	20%		\$2,217	Other	J	
14451 847-2789	14451 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$5,761	Each	20%		\$4,609	Other	J	
14451 847-2790	14451 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$3,693	Each	20%		\$2,954	Other	J	
14451 848-0185	14451 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%		\$29,500	Other	J	
14451 848-0186	14451 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%		\$59,000	Other	J	
14451 848-0187	14451 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%		\$32,000	Other	J	
14451 848-0188	14451 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%		\$64,000	Other	J	
14224 321-BCPV	14224 321-BCPV	HyperConverged Infra	Chassis with up to 12 x 3.5" HDDs on BP, 4 x 3.5" HDDs on MP and 2 x 3.5" HDDs	\$200	Each	20%		\$160	Other	J	
14224 321-BDKE	14224 321-BDKE	HyperConverged Infra	Chassis with up to 24x2.5" HDs, Mid-Bay Removed, 4x2.5" HDDs in FB for 1 and 2 CPU	\$300	Each	20%		\$240	Other	J	
14224 329-BEIK	14224 329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%		\$0	Other	J	
14224 330-BBHG	14224 330-BBHG	HyperConverged Infra	Riser Config 2, 3 x8, 1 x16 slots	\$109	Each	20%		\$87	Other	J	
14224 338-BRVO	14224 338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$4,819	Each	20%		\$3,855	Other	J	
14224 338-BSDI	14224 338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%		\$1,947	Other	J	
14224 338-BSDL	14224 338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,129	Each	20%		\$903	Other	J	
14224 338-BSIQ	14224 338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$7,689	Each	20%		\$6,151	Other	J	
14224 340-BLBE	14224 340-BLBE	HyperConverged Infra	PowerEdge R740XD Shipping	\$0	Each	20%		\$0	Other	J	
14224 350-BBBW	14224 350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%		\$0	Other	J	
14224 350-BBJU	14224 350-BBJU	HyperConverged Infra	Quick Sync 2 (At-the-box mgmt)	\$179	Each	20%		\$143	Other	J	
14224 350-BBJV	14224 350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%		\$47	Other	J	
14224 370-AAIP	14224 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%		\$0	Other	J	
14224 370-ABWE	14224 370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%		\$0	Other	J	
14224 370-AEPP	14224 370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%		\$0	Other	J	
14224 379-BCQV	14224 379-BCQV	HyperConverged Infra	IDRAC Group Manager, Enabled	\$0	Each	20%		\$0	Other	J	
14224 379-BCQY	14224 379-BCQY	HyperConverged Infra	IDRAC Group Manager, Disabled	\$0	Each	20%		\$0	Other	J	
14224 379-BCSF	14224 379-BCSF	HyperConverged Infra	IDRAC Factory Generated Password	\$0	Each	20%		\$0	Other	J	
14224 379-BCSG	14224 379-BCSG	HyperConverged Infra	IDRAC Legacy Password	\$0	Each	20%		\$0	Other	J	
14224 379-BDCO	14224 379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%		\$0	Other	J	
14224 384-BBBL	14224 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%		\$0	Other	J	
14224 384-BBPZ	14224 384-BBPZ	HyperConverged Infra	6 Performance Fans for R740/740XD	\$199	Each	20%		\$159	Other	J	
14224 385-BBKT	14224 385-BBKT	HyperConverged Infra	iDRAC9 Enterprise	\$489	Each	20%		\$391	Other	J	
14224 387-BBMK	14224 387-BBMK	HyperConverged Infra	Energy Star	\$0	Each	20%		\$0	Other	J	
14224 389-DSWP	14224 389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%		\$0	Other	J	
14224 400-ASHY	14224 400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%		\$591	Other	J	
14224 400-ASIB	14224 400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%		\$903	Other	J	
14224 400-AWIP	14224 400-AWIP	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,739	Each	20%		\$1,391	Other	J	
14224 400-AWIS	14224 400-AWIS	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive	\$1,739	Each	20%		\$1,391	Other	J	
14224 400-AWIU	14224 400-AWIU	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Flex Bay Hard Drive	\$1,739	Each	20%		\$1,391	Other	J	
14224 400-BCPF	14224 400-BCPF	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$3,399	Each	20%		\$2,719	Other	J	
14224 400-BCOF	14224 400-BCOF	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,249	Each	20%		\$1,799	Other	J	
14224 401-ABDZ	14224 401-ABDZ	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Internal Bay Hard Drive	\$739	Each	20%		\$591	Other	J	
14224 401-ABEB	14224 401-ABEB	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Flex Bay Hard Drive	\$739	Each	20%		\$591	Other	J	
14224 401-ABEE	14224 401-ABEE	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Internal Hard Drive	\$1,129	Each	20%		\$903	Other	J	
14224 401-ABEF	14224 401-ABEF	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Flex Bay Hard Drive	\$1,129	Each	20%		\$903	Other	J	
14224 405-AANQ	14224 405-AANQ	HyperConverged Infra	PERC H740P RAID Controller, 8GB NV Cache, Mini card	\$999	Each	20%		\$799	Other	J	
14224 405-AANV	14224 405-AANV	HyperConverged Infra	HBA330 Controller, 12Gbps Mini card	\$289	Each	20%		\$215	Other	J	
14224 406-BBLG	14224 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%		\$567	Other	J	
14224 412-AAIP	14224 412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%		\$23	Other	J	
14224 412-AAIQ	14224 412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%		\$15	Other	J	
14224 421-5736	14224 421-5736	HyperConverged Infra	No Media Required	\$0	Each	20%		\$0	Other	J	
14224 450-AAGG	14224 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%		\$0	Other	J	
14224 450-AALV	14224 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines)	\$0	Each	20%		\$0	Other	J	
14224 450-ADWM	14224 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%		\$628	Other	J	
14224 450-ADWS	14224 450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%		\$551	Other	J	
14224 461-AAEM	14224 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%		\$79	Other	J	
14224 528-BIYY	14224 528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%		\$239	Other	J	
14224 540-BBUK	14224 540-BBUK	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T & 5720 Dual Port 1GbE BASE-T, rNDC	\$589	Each	20%		\$471	Other	J	
14224 611-BBBF	14224 611-BBBF	HyperConverged Infra	No Operating System	\$0	Each	20%		\$0	Other	J	
14224 631-AACK	14224 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%		\$0	Other	J	

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down		
14224 634-BNJL	14224 634-BNJL	HyperConverged Infra	MHC, HLH/Tenant Node OS Enable	\$0	Each	20%	\$0	Other	J	
14224 750-AABF	14224 750-AABF	HyperConverged Infra	Power Saving Dell Active Power Controller	\$0	Each	20%	\$0	Other	J	
14224 770-BBBS	14224 770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J	
14224 780-BCDI	14224 780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J	
14224 780-BCDS	14224 780-BCDS	HyperConverged Infra	Unconfigured RAID	\$0	Each	20%	\$0	Other	J	
14224 800-BBDM	14224 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J	
14224 847-2783	14224 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J	
14224 847-2784	14224 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J	
14224 847-2785	14224 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J	
14224 847-2786	14224 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J	
14224 900-9997	14224 900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J	
14452 847-2787	14452 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
14452 847-2788	14452 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J	
14452 847-2789	14452 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
14452 847-2790	14452 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J	
14452 848-0185	14452 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
14452 848-0186	14452 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
14452 848-0187	14452 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
14452 848-0188	14452 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
14225 321-BDNR	14225 321-BDNR	HyperConverged Infra	2.5 Chassis up to 24 Drives (24x SAS/SATA), GPU Capable Configuration, 2 or 4 CPU	\$1,100	Each	20%	\$880	Other	J	
14225 321-BDXX	14225 321-BDXX	HyperConverged Infra	2.5 Chassis up to 8 Drives (SAS/SATA), GPU Capable Configuration, 2 or 4 CPU	\$0	Each	20%	\$0	Other	J	
14225 329-BEOT	14225 329-BEOT	HyperConverged Infra	PowerEdge R840/R940xa MLK Motherboard	\$0	Each	20%	\$0	Other	J	
14225 330-BBKU	14225 330-BBKU	HyperConverged Infra	Riser Config1, 4 PCIe slots (2 x16 Full height GRAPHICS slots + 2 x16 Low profile),	\$149	Each	20%	\$119	Other	J	
14225 338-BSIH	14225 338-BSIH	HyperConverged Infra	2x Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$15,378	Each	20%	\$12,302	Other	J	
14225 340-BZSG	14225 340-BZSG	HyperConverged Infra	PowerEdge R840 Shipping	\$0	Each	20%	\$0	Other	J	
14225 350-BBWW	14225 350-BBWW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J	
14225 350-BBOR	14225 350-BBOR	HyperConverged Infra	Quick Sync 2 (AI-the-box mgmt)	\$149	Each	20%	\$119	Other	J	
14225 350-BBOS	14225 350-BBOS	HyperConverged Infra	No Quick Sync R840	\$39	Each	20%	\$31	Other	J	
14225 370-AAIP	14225 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
14225 370-AEPP	14225 370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
14225 379-BCQY	14225 379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J	
14225 379-BCRG	14225 379-BCRG	HyperConverged Infra	iDRAC Factory Generated Password	\$0	Each	20%	\$0	Other	J	
14225 379-BCSG	14225 379-BCSG	HyperConverged Infra	iDRAC Legacy Password	\$0	Each	20%	\$0	Other	J	
14225 379-BDNR	14225 379-BDNR	HyperConverged Infra	2x Additional Processor Selected	\$0	Each	20%	\$0	Other	J	
14225 384-BBBL	14225 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J	
14225 385-BBKT	14225 385-BBKT	HyperConverged Infra	iDRAC9 Enterprise	\$489	Each	20%	\$391	Other	J	
14225 387-BBMK	14225 387-BBMK	HyperConverged Infra	Energy Star	\$0	Each	20%	\$0	Other	J	
14225 389-CGZS	14225 389-CGZS	HyperConverged Infra	Dell EMC Luggage Tag	\$0	Each	20%	\$0	Other	J	
14225 400-BCOV	14225 400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 21024	\$5,999	Each	20%	\$4,799	Other	J	
14225 405-AANK	14225 405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J	
14225 405-AANR	14225 405-AANR	HyperConverged Infra	PERC H740P RAID Controller, 8GB NV Cache, Adapter, Full Height	\$999	Each	20%	\$799	Other	J	
14225 405-AAOD	14225 405-AAOD	HyperConverged Infra	PERC H740P RAID Controller, 8GB NV Cache, Adapter, Low Profile	\$999	Each	20%	\$799	Other	J	
14225 406-BBLG	14225 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, 1NDC	\$709	Each	20%	\$567	Other	J	
14225 407-BBZT	14225 407-BBZT	HyperConverged Infra	Dell Networking Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J	
14225 407-BCGJ	14225 407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J	
14225 412-AAANE	14225 412-AAANE	HyperConverged Infra	4 CPU (GPU Ready)	\$599	Each	20%	\$479	Other	J	
14225 421-5736	14225 421-5736	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J	
14225 429-AAIQ	14225 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J	
14225 429-AAQN	14225 429-AAQN	HyperConverged Infra	No Optical Drive Internal for 8 HD Chassis	\$0	Each	20%	\$0	Other	J	
14225 450-ADWM	14225 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J	
14225 450-AFMQ	14225 450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required	\$850	Each	20%	\$680	Other	J	
14225 461-AAEM	14225 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J	
14225 489-BBCG	14225 489-BBCG	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	Other	J	
14225 489-BBDQ	14225 489-BBDQ	HyperConverged Infra	Intel FPGA PAC with Arria10 GX, 70W FH	\$6,250	Each	20%	\$5,000	Other	J	
14225 489-BBDR	14225 489-BBDR	HyperConverged Infra	NVIDIA Tesla V100 16G Passive GPU	\$13,999	Each	20%	\$11,199	Other	J	
14225 489-BBDV	14225 489-BBDV	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive	\$11,149	Each	20%	\$8,919	Other	J	
14225 489-BBEC	14225 489-BBEC	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU	\$18,499	Each	20%	\$14,799	Other	J	
14225 489-BBEF	14225 489-BBEF	HyperConverged Infra	Xilinx Alveo U200 225W Full Height FPGA	\$11,799	Each	20%	\$9,439	Other	J	
14225 489-BBFJ	14225 489-BBFJ	HyperConverged Infra	Intel PAC D6005, 32GB, 215W, Double Wide, Full Height, QSFP28 FPGA	\$11,899	Each	20%	\$9,519	Other	J	
14225 490-BFRR	14225 490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J	
14225 492-BBDI	14225 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J	
14225 528-BIYY	14225 528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J	
14225 540-BBUK	14225 540-BBUK	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T & 5720 Dual Port 1GbE BASE-T, 1NDC	\$589	Each	20%	\$471	Other	J	
14225 611-BBBF	14225 611-BBBF	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J	
14225 631-AACK	14225 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J	
14225 634-BNJL	14225 634-BNJL	HyperConverged Infra	MHC, HLH/Tenant Node OS Enable	\$0	Each	20%	\$0	Other	J	
14225 770-BBBS	14225 770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J	
14225 780-BCDI	14225 780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J	
14225 780-BCDS	14225 780-BCDS	HyperConverged Infra	Unconfigured RAID	\$0	Each	20%	\$0	Other	J	
14225 800-BBDM	14225 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J	
14225 847-2783	14225 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J	
14225 847-2784	14225 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J	
14225 847-2785	14225 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J	
14225 847-2786	14225 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J	
14225 900-9997	14225 900-9997	HyperConverged Infra	On-Site Installation Declined	\$0	Each	20%	\$0	Other	J	
14452 847-2787	14452 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
14452 847-2788	14452 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I) ALJP Proposed Price/UoM (Calculated)	K ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source			Calculated Column			
14453 847-2789	14453 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxVx AzStck	\$5,761	Each	20%	\$4,609	Other	J	
14453 847-2790	14453 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxVx AzStck	\$3,693	Each	20%	\$2,954	Other	J	
14453 848-0185	14453 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
14453 848-0186	14453 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
14453 848-0187	14453 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
14453 848-0188	14453 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
13738 210-ASEL	13738 210-ASEL	HyperConverged Infra	PowerFlex appliance R740XD	\$3,580	Each	20%	\$2,984	Other	J	
13738 321-BDHF	13738 321-BDHF	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 24 NVME Drives, 2CPU Configuration,	\$900	Each	20%	\$720	Other	J	
13738 321-BDZH	13738 321-BDZH	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Capable Configuration	\$250	Each	20%	\$200	Other	J	
13738 325-BDHF	13738 325-BDHF	HyperConverged Infra	2U Standard Bezel, PowerFlex	\$49	Each	20%	\$39	Other	J	
13738 329-BDWH	13738 329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J	
13738 330-BBHC	13738 330-BBHC	HyperConverged Infra	Riser Config 5, 6 x8, 2 x16 slots	\$259	Each	20%	\$207	Other	J	
13738 330-BBHH	13738 330-BBHH	HyperConverged Infra	Riser Config 4, 3x8, 4 x16 slots	\$259	Each	20%	\$207	Other	J	
13738 330-BBJY	13738 330-BBJY	HyperConverged Infra	Riser Config 9, 3x8, 4 x16 slots	\$129	Each	20%	\$103	Other	J	
13738 338-BLMC	13738 338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%	\$2,559	Other	J	
13738 338-BLMG	13738 338-BLMG	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,069	Each	20%	\$3,255	Other	J	
13738 338-BLMK	13738 338-BLMK	HyperConverged Infra	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$4,899	Each	20%	\$3,919	Other	J	
13738 338-BLMN	13738 338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%	\$4,159	Other	J	
13738 338-BLMO	13738 338-BLMO	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$5,949	Each	20%	\$4,759	Other	J	
13738 338-BLMP	13738 338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%	\$5,039	Other	J	
13738 338-BLMR	13738 338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%	\$6,719	Other	J	
13738 338-BLMU	13738 338-BLMU	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$10,499	Each	20%	\$8,399	Other	J	
13738 338-BLMX	13738 338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$18,299	Each	20%	\$14,639	Other	J	
13738 338-BLQ	13738 338-BLQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$919	Each	20%	\$735	Other	J	
13738 338-BLUS	13738 338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,169	Each	20%	\$935	Other	J	
13738 338-BLWU	13738 338-BLWU	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%	\$1,647	Other	J	
13738 338-BLUX	13738 338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	20%	\$1,991	Other	J	
13738 340-AVFG	13738 340-AVFG	HyperConverged Infra	Red Hat Linux Registration Document, No Subscription	\$0	Each	20%	\$0	Other	J	
13738 340-BLBE	13738 340-BLBE	HyperConverged Infra	PowerEdge R740XD Shipping	\$0	Each	20%	\$0	Other	J	
13738 350-BBBW	13738 350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J	
13738 350-BBJV	13738 350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J	
13738 350-BBRX	13738 350-BBRX	HyperConverged Infra	Luggage Tag for PowerFlex / Ready Node R740XD	\$0	Each	20%	\$0	Other	J	
13738 350-BBUF	13738 350-BBUF	HyperConverged Infra	IDM Compute, PowerFlex appliance R740XD	\$0	Each	20%	\$0	Other	J	
13738 350-BBUG	13738 350-BBUG	HyperConverged Infra	IDM HyperConverged, PowerFlex appliance R740XD	\$0	Each	20%	\$0	Other	J	
13738 350-BBUI	13738 350-BBUI	HyperConverged Infra	IDM Storage, PowerFlex appliance R740XD	\$0	Each	20%	\$0	Other	J	
13738 370-AAIP	13738 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
13738 370-ADMX	13738 370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J	
13738 370-ADNC	13738 370-ADNC	HyperConverged Infra	16GB NVDIMM, 2666MT/s, Single Rank	\$1,039	Each	20%	\$831	Other	J	
13738 370-ADNF	13738 370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13738 370-ADNH	13738 370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J	
13738 370-ADNT	13738 370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J	
13738 370-ADNU	13738 370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13738 370-ADQJ	13738 370-ADQJ	HyperConverged Infra	RDIMMs + NVDIMM	\$0	Each	20%	\$0	Other	J	
13738 370-ADRG	13738 370-ADRG	HyperConverged Infra	NV DIMM Battery Back-up and Cable	\$250	Each	20%	\$200	Other	J	
13738 374-BBNW	13738 374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%	\$2,559	Other	J	
13738 374-BBOB	13738 374-BBOB	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$4,069	Each	20%	\$3,255	Other	J	
13738 374-BBOI	13738 374-BBOI	HyperConverged Infra	Intel Xeon Gold 6142 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%	\$4,159	Other	J	
13738 374-BBOJ	13738 374-BBOJ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-	\$5,949	Each	20%	\$4,759	Other	J	
13738 374-BBOK	13738 374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%	\$5,039	Other	J	
13738 374-BBOL	13738 374-BBOL	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-	\$6,069	Each	20%	\$4,855	Other	J	
13738 374-BBOM	13738 374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%	\$6,719	Other	J	
13738 374-BBOP	13738 374-BBOP	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W)	\$10,499	Each	20%	\$8,399	Other	J	
13738 374-BBOS	13738 374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W)	\$18,299	Each	20%	\$14,639	Other	J	
13738 374-BBPN	13738 374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$919	Each	20%	\$735	Other	J	
13738 374-BBPP	13738 374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,169	Each	20%	\$935	Other	J	
13738 374-BBPT	13738 374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%	\$1,647	Other	J	
13738 374-BBPU	13738 374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	20%	\$1,991	Other	J	
13738 379-BCQX	13738 379-BCQX	HyperConverged Infra	IDRAC Service Module (ISM), NOT Installed	\$0	Each	20%	\$0	Other	J	
13738 379-BCQY	13738 379-BCQY	HyperConverged Infra	IDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J	
13738 379-BCSG	13738 379-BCSG	HyperConverged Infra	IDRAC Legacy Password	\$0	Each	20%	\$0	Other	J	
13738 384-BBBL	13738 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J	
13738 384-BBPZ	13738 384-BBPZ	HyperConverged Infra	6 Performance Fans for R740/740XD	\$199	Each	20%	\$159	Other	J	
13738 385-BBKT	13738 385-BBKT	HyperConverged Infra	iDRAC9 Enterprise	\$489	Each	20%	\$391	Other	J	
13738 400-ABHL	13738 400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J	
13738 400-AXOP	13738 400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J	
13738 400-AXPE	13738 400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$3,703	Each	20%	\$2,963	Other	J	
13738 400-AXOU	13738 400-AXOU	HyperConverged Infra	960GB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752	\$1,115	Each	20%	\$892	Other	J	
13738 400-AXSD	13738 400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$1,155	Each	20%	\$924	Other	J	
13738 400-AXSK	13738 400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$2,180	Each	20%	\$1,744	Other	J	
13738 400-AXSW	13738 400-AXSW	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 1752	\$576	Each	20%	\$461	Other	J	
13738 400-AZTN	13738 400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100		Calculated Column L (Column I*Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13738 400-AZVM	13738 400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
13738 400-BBQO	13738 400-BBQO	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD,	\$2,535	Each	20%	\$2,028	Other	J
13738 400-BBQX	13738 400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD,	\$4,500	Each	20%	\$3,600	Other	J
13738 400-BCOM	13738 400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
13738 400-BCOV	13738 400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
13738 400-BCQN	13738 400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
13738 400-BDNJ	13738 400-BDNJ	HyperConverged Infra	960GB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD	\$835	Each	20%	\$668	Other	J
13738 400-BDNK	13738 400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD	\$2,945	Each	20%	\$2,356	Other	J
13738 400-BDOE	13738 400-BDOE	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug S4510 Drive, 1 DWPD	\$1,540	Each	20%	\$1,232	Other	J
13738 400-BDSI	13738 400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
13738 400-BDSU	13738 400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
13738 400-BELP	13738 400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
13738 400-BELR	13738 400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
13738 400-BELT	13738 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13738 400-BELY	13738 400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
13738 400-BEMG	13738 400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
13738 405-AACD	13738 405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
13738 405-AANK	13738 405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
13738 406-BBLD	13738 406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13738 406-BBLE	13738 406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13738 406-BBLG	13738 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13738 412-AAIQ	13738 412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13738 412-AAIR	13738 412-AAIR	HyperConverged Infra	Standard 2U Heatsink	\$39	Each	20%	\$31	Other	J
13738 412-AAJK	13738 412-AAJK	HyperConverged Infra	Heatsink and Install Kit for GPU configuration	\$139	Each	20%	\$111	Other	J
13738 450-AAGG	13738 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13738 450-ADIJ	13738 450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13738 450-ADWM	13738 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13738 450-ADWS	13738 450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
13738 450-ADWT	13738 450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
13738 450-AEJI	13738 450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13738 450-AENU	13738 450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
13738 450-AFMQ	13738 450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13738 461-AADZ	13738 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13738 461-AAEL	13738 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13738 461-AAEM	13738 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13738 489-BBCG	13738 489-BBCG	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	Other	J
13738 489-BBCN	13738 489-BBCN	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive	\$11,149	Each	20%	\$8,919	Other	J
13738 490-BENY	13738 490-BENY	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU	\$18,499	Each	20%	\$14,799	Other	J
13738 492-BBDI	13738 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13738 555-BCKO	13738 555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
13738 605-BBFL	13738 605-BBFL	HyperConverged Infra	Enterprise Linux OS, Non Factory Installed, Requires Subscription Selection	\$0	Each	20%	\$0	Other	J
13738 605-BBFN	13738 605-BBFN	HyperConverged Infra	No Media Required	\$0	Each	20%	\$0	Other	J
13738 605-BBHX	13738 605-BBHX	HyperConverged Infra	SLES, 1-2 Socket, 1yr Subscription Licensing, Physical	\$1,489	Each	20%	\$1,191	Other	J
13738 605-BBHY	13738 605-BBHY	HyperConverged Infra	SLES, 1-2 Socket, 1yr Subscription Licensing, Unlimited Virtual Licenses	\$3,429	Each	20%	\$2,743	Other	J
13738 605-BBHZ	13738 605-BBHZ	HyperConverged Infra	SLES, 1-2 Socket, 3yr Subscription Licensing, Physical	\$4,019	Each	20%	\$3,215	Other	J
13738 605-BBIB	13738 605-BBIB	HyperConverged Infra	SLES, 1-2 Socket, 3yr Subscription Licensing, Unlimited Virtual Licenses	\$9,259	Each	20%	\$7,407	Other	J
13738 605-BBIC	13738 605-BBIC	HyperConverged Infra	SLES, 1-2 Socket, 5yr Subscription Licensing, Physical	\$6,749	Each	20%	\$5,399	Other	J
13738 605-BBID	13738 605-BBID	HyperConverged Infra	SLES, 1-2 Socket, 5yr Subscription Licensing, Unlimited Virtual Licenses	\$15,429	Each	20%	\$12,343	Other	J
13738 611-BBBF	13738 611-BBBF	HyperConverged Infra	No Operating System	\$0	Each	20%	\$0	Other	J
13738 611-BBBG	13738 611-BBBG	HyperConverged Infra	No Operating System, No Utility Partition	\$0	Each	20%	\$0	Other	J
13738 631-AACK	13738 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13738_631-ABKL	13738_631-ABKL	HyperConverged Infra	OpenManage DVD Kit,Poweredge R740XD	\$50	Each	20%	\$40	Other	J
13738_634-BHWE	13738_634-BHWE	HyperConverged Infra	Bring Your Own VSAN Licenses	\$0	Each	20%	\$0	Other	J
13738_634-BJCK	13738_634-BJCK	HyperConverged Infra	VMware ESXI NFI (License Not Included)	\$0	Each	20%	\$0	Other	J
13738_634-BRIM	13738_634-BRIM	HyperConverged Infra	VMware ESXI 6.7 U3 Embedded Image on Flash Media (License Not Included)	\$0	Each	20%	\$0	Other	J
13738_634-BRIN	13738_634-BRIN	HyperConverged Infra	VMware ESXI 6.7 U3 Embedded Image on Flash Media for Diskless (License Not Included)	\$0	Each	20%	\$0	Other	J
13738_634-BRIO	13738_634-BRIO	HyperConverged Infra	VMware ESXI 6.7 U3 Embedded Image (License Not Included)	\$0	Each	20%	\$0	Other	J
13738_634-BTUF	13738_634-BTUF	HyperConverged Infra	PowerFlex appliance SW, FI	\$0	Each	20%	\$0	Other	J
13738_750-AAXW	13738_750-AAXW	HyperConverged Infra	HS Install Kit,GPU Config,No cable	\$99	Each	20%	\$79	Other	J
13738_750-AAXX	13738_750-AAXX	HyperConverged Infra	HS Install Kit,GPU Config, EPS12V Cable	\$99	Each	20%	\$79	Other	J
13738_770-BBBQ	13738_770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
13738_770-BBBS	13738_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13738_780-BCDH	13738_780-BCDH	HyperConverged Infra	Diskless Configuration (No RAID, No Controller)	\$0	Each	20%	\$0	Other	J
13738_780-BCDI	13738_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
13738_780-BCDS	13738_780-BCDS	HyperConverged Infra	Unconfigured RAID	\$0	Each	20%	\$0	Other	J
13738_800-BBDM	13738_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
14440_210-AWFZ	14440_210-AWFZ	HyperConverged Infra	Dell Technologies Cloud Platform	\$0	Each	20%	\$0	Other	J
14440_210-AWGD	14440_210-AWGD	HyperConverged Infra	Dell Technologies Cloud Platform, Renewal	\$0	Each	20%	\$0	Other	J
14440_210-AWGE	14440_210-AWGE	HyperConverged Infra	Dell Technologies Cloud Platform, Expansion	\$0	Each	20%	\$0	Other	J
14440_379-BDXP	14440_379-BDXP	HyperConverged Infra	Arrives Rack Integrated	\$0	Each	20%	\$0	Other	J
14440_379-BDZJ	14440_379-BDZJ	HyperConverged Infra	Integrated On-Site	\$0	Each	20%	\$0	Other	J
13565_848-0185	13565_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13565_848-0186	13565_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13565_848-0187	13565_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13565_848-0188	13565_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13568_847-2787	13568_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13568_847-2788	13568_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13568_847-2789	13568_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13568_847-2790	13568_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13568_848-0185	13568_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13568_848-0186	13568_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13568_848-0187	13568_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13568_848-0188	13568_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13566_847-2787	13566_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13566_847-2788	13566_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13566_847-2789	13566_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13566_847-2790	13566_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13566_848-0185	13566_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13566_848-0186	13566_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13566_848-0187	13566_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13566_848-0188	13566_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13567_848-0185	13567_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13567_848-0186	13567_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13567_848-0187	13567_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13567_848-0188	13567_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13569_847-2787	13569_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13569_847-2788	13569_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13569_847-2789	13569_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13569_847-2790	13569_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13569_848-0185	13569_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13569_848-0186	13569_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13569_848-0187	13569_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13569_848-0188	13569_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13570_848-0185	13570_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13570_848-0186	13570_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13570_848-0187	13570_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13570_848-0188	13570_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14187_210-AUWQ	14187_210-AUWQ	HyperConverged Infra	vSAN Upgrades for VxRail	\$0	Each	20%	\$0	Other	J
14187_358-BBBD	14187_358-BBBD	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,1 Year	\$6,568	Each	20%	\$5,254	Other	J
14187_358-BBBE	14187_358-BBBE	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,4 Years	\$6,568	Each	20%	\$5,254	Other	J
14187_358-BBBF	14187_358-BBBF	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,4 Years	\$3,273	Each	20%	\$2,619	Other	J
14187_358-BBBG	14187_358-BBBG	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,2 Years	\$3,273	Each	20%	\$2,619	Other	J
14187_358-BBBH	14187_358-BBBH	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,1 Year	\$3,273	Each	20%	\$2,619	Other	J
14187_358-BBBI	14187_358-BBBI	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,4 Years	\$3,295	Each	20%	\$2,636	Other	J
14187_358-BBBJ	14187_358-BBBJ	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,3 Years	\$3,273	Each	20%	\$2,619	Other	J
14187_358-BBBK	14187_358-BBBK	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,5 Years	\$3,295	Each	20%	\$2,636	Other	J
14187_358-BBBL	14187_358-BBBL	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,3 Years	\$3,295	Each	20%	\$2,636	Other	J
14187_358-BBBM	14187_358-BBBM	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,2 Years	\$6,568	Each	20%	\$5,254	Other	J
14187_358-BBBN	14187_358-BBBN	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,1 Year	\$3,295	Each	20%	\$2,636	Other	J
14187_358-BBBO	14187_358-BBBO	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,2 Years	\$3,295	Each	20%	\$2,636	Other	J
14187_358-BBBP	14187_358-BBBP	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,5 Years	\$3,273	Each	20%	\$2,619	Other	J
14187_358-BBBQ	14187_358-BBBQ	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,5 Years	\$6,568	Each	20%	\$5,254	Other	J
14187_358-BBBR	14187_358-BBBR	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,3 Years	\$6,568	Each	20%	\$5,254	Other	J
14187_634-BVPU	14187_634-BVPU	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,2 Years	\$3,911	Each	20%	\$3,129	Other	J
14187_634-BVPV	14187_634-BVPV	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,1 Year	\$7,185	Each	20%	\$5,748	Other	J
14187_634-BVPW	14187_634-BVPW	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,5 Years	\$7,185	Each	20%	\$5,748	Other	J
14187_634-BVPX	14187_634-BVPX	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,1 Year	\$3,911	Each	20%	\$3,129	Other	J
14187_634-BVPY	14187_634-BVPY	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,4 Years	\$7,185	Each	20%	\$5,748	Other	J
14187_634-BVPZ	14187_634-BVPZ	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,3 Years	\$10,479	Each	20%	\$8,383	Other	J
14187_634-BVQB	14187_634-BVQB	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,3 Years	\$7,185	Each	20%	\$5,748	Other	J
14187_634-BVQC	14187_634-BVQC	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,2 Years	\$7,185	Each	20%	\$5,748	Other	J
14187_634-BVQD	14187_634-BVQD	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,5 Years	\$10,479	Each	20%	\$8,383	Other	J
14187_634-BVQE	14187_634-BVQE	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,5 Years	\$3,911	Each	20%	\$3,129	Other	J
14187_634-BVQF	14187_634-BVQF	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,1 Year	\$10,479	Each	20%	\$8,383	Other	J
14187_634-BVQG	14187_634-BVQG	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,4 Years	\$10,479	Each	20%	\$8,383	Other	J
14187_634-BVQH	14187_634-BVQH	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,3 Years	\$3,911	Each	20%	\$3,129	Other	J
14187_634-BVQI	14187_634-BVQI	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,4 Years	\$3,911	Each	20%	\$3,129	Other	J

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Vendor Notes:

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14187_634-BVQJ	14187_634-BVQJ	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,2 Years	\$10,479	Each	20%		\$8,383	Other	J
14534_210-AWWM	14534_210-AWWM	HyperConverged Infra	VxRail D560F, All Flash, Military	\$7,240	Each	20%		\$5,792	Other	J
14534_210-AWWN	14534_210-AWWN	HyperConverged Infra	VxRail D560F, All Flash	\$7,240	Each	20%		\$5,792	Other	J
14534_210-AWVO	14534_210-AWVO	HyperConverged Infra	VxRail D560 Hybrid	\$507	Each	20%		\$406	Other	J
14534_320-8944	14534_320-8944	HyperConverged Infra	Dell 17 inch P170S European Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J
14534_320-8945	14534_320-8945	HyperConverged Infra	Dell 17 inch P170S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J
14534_320-8946	14534_320-8946	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J
14534_320-8947	14534_320-8947	HyperConverged Infra	Dell 17 inch P170S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J
14534_320-8949	14534_320-8949	HyperConverged Infra	Dell 19 inch P190S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J
14534_320-8950	14534_320-8950	HyperConverged Infra	Dell 19 inch P190S European Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J
14534_320-8951	14534_320-8951	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J
14534_320-8952	14534_320-8952	HyperConverged Infra	Dell 19 inch P190S UK/Irish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J
14534_320-8953	14534_320-8953	HyperConverged Infra	Dell 19 inch P190S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J
14534_320-8954	14534_320-8954	HyperConverged Infra	Dell 19 inch P190S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J
14534_320-8955	14534_320-8955	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J
14534_320-8992	14534_320-8992	HyperConverged Infra	Dell 17in E170S Danish Black Value (1280X1024) TC003	\$149	Each	20%		\$119	Other	J
14534_320-8993	14534_320-8993	HyperConverged Infra	Dell 17in E170S European Black Value (1280X1024) TC003	\$149	Each	20%		\$119	Other	J
14534_320-8994	14534_320-8994	HyperConverged Infra	Dell 17in E170S Israeli Black Value (1280X1024) TC003	\$149	Each	20%		\$119	Other	J
14534_320-8995	14534_320-8995	HyperConverged Infra	Dell 17in E170S Italian Black Value (1280X1024) TC003	\$149	Each	20%		\$119	Other	J
14534_320-8996	14534_320-8996	HyperConverged Infra	Dell 17in E170S South African Black Value (1280X1024) TC003	\$149	Each	20%		\$119	Other	J
14534_320-8997	14534_320-8997	HyperConverged Infra	Dell 17in E170S Swiss Black Value (1280X1024) TC003	\$149	Each	20%		\$119	Other	J
14534_320-8998	14534_320-8998	HyperConverged Infra	Dell 17in E170S UK/Irish Black Value (1280X1024) TC003	\$149	Each	20%		\$119	Other	J
14534_320-8999	14534_320-8999	HyperConverged Infra	Dell 19in E190S Danish Black Value (1280X1024) TC003	\$189	Each	20%		\$151	Other	J
14534_320-9002	14534_320-9002	HyperConverged Infra	Dell 19in E190S Italian Black Value (1280X1024) TC003	\$189	Each	20%		\$151	Other	J
14534_320-9003	14534_320-9003	HyperConverged Infra	Dell 19in E190S South African Black Value (1280X1024) TC003	\$189	Each	20%		\$151	Other	J
14534_320-9004	14534_320-9004	HyperConverged Infra	Dell 19in E190S Swiss Black Value (1280X1024) TC003	\$189	Each	20%		\$151	Other	J
14534_320-9005	14534_320-9005	HyperConverged Infra	Dell 19in E190S UK/Irish Black Value (1280X1024) TC003	\$189	Each	20%		\$151	Other	J
14534_320-9006	14534_320-9006	HyperConverged Infra	Dell 19in E190S European Black Value (1280X1024) TC003	\$189	Each	20%		\$151	Other	J
14534_320-9007	14534_320-9007	HyperConverged Infra	Dell 19in E190S Israeli Black Value (1280X1024) TC003	\$189	Each	20%		\$151	Other	J
14534_320-9254	14534_320-9254	HyperConverged Infra	Dell 17 inch P170S UK Black Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J
14534_320-9255	14534_320-9255	HyperConverged Infra	Dell 19 inch P190S UK Black Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J
14534_320-9256	14534_320-9256	HyperConverged Infra	Dell 22 inch P2210 UK Black Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J
14534_320-9257	14534_320-9257	HyperConverged Infra	Dell 22 inch P2210 UK Silver Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J
14534_321-BF5H	14534_321-BF5H	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug Hard Drives, OEM X2R2 , GPU Enabled	\$30	Each	20%		\$24	Other	J
14534_321-BF5I	14534_321-BF5I	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug Hard Drives, No GPU	\$0	Each	20%		\$0	Other	J
14534_321-BF5K	14534_321-BF5K	HyperConverged Infra	2.5" Chassis with up to 8 HDs, No GPU (vSAN Enterprise)(1 CPU)	\$7,188	Each	20%		\$5,750	Other	J
14534_321-BF5L	14534_321-BF5L	HyperConverged Infra	2.5" Chassis with up to 8 HDs, No GPU (vSAN Enterprise Plus)(1 CPU)	\$13,188	Each	20%		\$10,650	Other	J
14534_321-BF5R	14534_321-BF5R	HyperConverged Infra	2.5" Chassis with up to 8 HDs, No GPU (vSAN Advanced)(1 CPU)	\$4,491	Each	20%		\$3,693	Other	J
14534_321-BF5S	14534_321-BF5S	HyperConverged Infra	2.5" Chassis with up to 8 HDs, No GPU (vSAN Standard)(1 CPU)	\$1,776	Each	20%		\$1,421	Other	J
14534_321-BF5W	14534_321-BF5W	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug Hard Drives, No GPU (2CPU)	\$450	Each	20%		\$360	Other	J
14534_321-BF5Y	14534_321-BF5Y	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug HD, OEM X2R2 , GPU Enabled, vSAN Enterprise	\$14,247	Each	20%		\$11,398	Other	J
14534_321-BF5Z	14534_321-BF5Z	HyperConverged Infra	2.5" Chassis with up to 8 HDs, No GPU (vSAN Enterprise Plus) (2CPU)	\$26,247	Each	20%		\$20,998	Other	J
14534_321-BF6C	14534_321-BF6C	HyperConverged Infra	2.5" Chassis with up to 8 HDs, No GPU (vSAN Standard) (2CPU)	\$3,422	Each	20%		\$2,738	Other	J
14534_321-BF6D	14534_321-BF6D	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug HD, OEM X2R2 , GPU Enabled, vSAN Enterprise Plus	\$26,247	Each	20%		\$20,998	Other	J
14534_321-BF6E	14534_321-BF6E	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug Hard Drives, OEM X2R2 , GPU Enabled (2CPU)	\$450	Each	20%		\$360	Other	J
14534_321-BF6G	14534_321-BF6G	HyperConverged Infra	2.5" Chassis with up to 8 HDs, No GPU (vSAN Advanced) (2CPU)	\$8,852	Each	20%		\$7,082	Other	J
14534_321-BF6H	14534_321-BF6H	HyperConverged Infra	2.5" Chassis with up to 8 HDs, No GPU (vSAN Enterprise) (2CPU)	\$14,247	Each	20%		\$11,398	Other	J
14534_321-BF6I	14534_321-BF6I	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug HD, OEM X2R2 , GPU Enabled, vSAN Standard	\$3,422	Each	20%		\$2,738	Other	J
14534_321-BF6J	14534_321-BF6J	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug HD, OEM X2R2 , GPU Enabled, vSAN Advanced	\$8,852	Each	20%		\$7,082	Other	J
14534_325-BC5Z	14534_325-BC5Z	HyperConverged Infra	No Quick Sync, PE X2R2	\$0	Each	20%		\$0	Other	J
14534_325-BD5W	14534_325-BD5W	HyperConverged Infra	Bezel - VxRail D560	\$149	Each	20%		\$119	Other	J
14534_329-BDWH	14534_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%		\$0	Other	J
14534_330-B9NP	14534_330-B9NP	HyperConverged Infra	High Performance Chassis Thermal Configuration	\$109	Each	20%		\$87	Other	J
14534_330-BB0L	14534_330-BB0L	HyperConverged Infra	Riser Config 3, 2 x 16 LP, VxRail D560/F	\$76	Each	20%		\$61	Other	J
14534_330-BB0M	14534_330-BB0M	HyperConverged Infra	Riser Config 1, 1 x 16 FH, VxRail D560/F	\$30	Each	20%		\$24	Other	J
14534_332-1286	14534_332-1286	HyperConverged Infra	US Order	\$0	Each	20%		\$0	Other	J
14534_338-BSDI	14534_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%		\$1,947	Other	J
14534_338-BSDT	14534_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$2,479	Each	20%		\$1,983	Other	J
14534_338-BSDV	14534_338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$439	Each	20%		\$351	Other	J
14534_338-BSGI	14534_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$1,959	Each	20%		\$1,567	Other	J
14534_338-BTKL	14534_338-BTKL	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,379	Each	20%		\$1,103	Other	J
14534_338-BTKO	14534_338-BTKO	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$2,960	Each	20%		\$2,368	Other	J
14534_338-BTKP	14534_338-BTKP	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$4,299	Each	20%		\$3,439	Other	J
14534_338-BTKQ	14534_338-BTKQ	HyperConverged Infra	Intel Xeon Gold 6248 2.6G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$4,819	Each	20%		\$3,855	Other	J
14534_338-BTKR	14534_338-BTKR	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,129	Each	20%		\$903	Other	J
14534_338-BTKS	14534_338-BTKS	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$5,869	Each	20%		\$4,695	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source Price	UoM	Proposed Discount(%)	0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) use drop-down	ALJP Category (REQUIRED)	Product Category (if applicable)
14534 338-BTKU	14534 338-BTKU	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$1,599	Each	20%		\$1,279	Other	J	
14534 338-BTKV	14534 338-BTKV	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$789	Each	20%		\$631	Other	J	
14534 338-BTKW	14534 338-BTKW	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$839	Each	20%		\$671	Other	J	
14534 338-BTKX	14534 338-BTKX	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$1,979	Each	20%		\$1,583	Other	J	
14534 338-BTKY	14534 338-BTKY	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$3,778	Each	20%		\$3,022	Other	J	
14534 338-BTPR	14534 338-BTPR	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,979	Each	20%		\$1,583	Other	J	
14534 338-BULZ	14534 338-BULZ	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$3,469	Each	20%		\$2,775	Other	J	
14534 338-BUMC	14534 338-BUMC	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$2,830	Each	20%		\$2,264	Other	J	
14534 338-BUMF	14534 338-BUMF	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933, OEM XL	\$4,056	Each	20%		\$3,245	Other	J	
14534 340-CRRI	14534 340-CRRI	HyperConverged Infra	D560/F Shipping, DAO	\$0	Each	20%		\$0	Other	J	
14534 343-BBGT	14534 343-BBGT	HyperConverged Infra	Dell Branded, Shipping Material/Package, PowerEdge XR2	\$0	Each	20%		\$0	Other	J	
14534 345-BBIB	14534 345-BBIB	HyperConverged Infra	1.92TB HK6-R 1WPD, SSD, 6Gbps SATA, 2.5, 512e, ISE	\$1,164	Each	20%		\$931	Other	J	
14534 345-BBIC	14534 345-BBIC	HyperConverged Infra	3.84TB PM883a 1WPD, SSD, 6Gbps SATA, 2.5, 512e, ISE	\$2,319	Each	20%		\$1,855	Other	J	
14534 345-BBID	14534 345-BBID	HyperConverged Infra	1.92TB PM1643a 1WPD, SSD, 12Gbps SAS, 2.5, 512e, ISE	\$1,881	Each	20%		\$1,505	Other	J	
14534 345-BBIE	14534 345-BBIE	HyperConverged Infra	1.6TB Bear Cove Plus 3WPD, SSD, 12Gbps SAS, 2.5, 512e, ISE	\$2,213	Each	20%		\$1,770	Other	J	
14534 345-BBIF	14534 345-BBIF	HyperConverged Infra	1.6TB3WPD, SSD, 12Gbps SAS, 2.5, 512e, ISE	\$2,213	Each	20%		\$1,770	Other	J	
14534 345-BBJG	14534 345-BBJG	HyperConverged Infra	800GB Bear Cove Plus 3WPD, SSD, 12Gbps SAS, 2.5, 512e, ISE	\$1,212	Each	20%		\$969	Other	J	
14534 345-BBJH	14534 345-BBJH	HyperConverged Infra	1.92TB Micron 5200 1WPD, SSD, 6Gbps SATA, 2.5, 512e, ISE	\$1,164	Each	20%		\$931	Other	J	
14534 345-BBII	14534 345-BBII	HyperConverged Infra	3.84TB HK6-R 1WPD, SSD, 6Gbps SATA, 2.5, 512e, ISE	\$2,319	Each	20%		\$1,855	Other	J	
14534 345-BBII	14534 345-BBII	HyperConverged Infra	1.92TB PM883a 1WPD, SSD, 6Gbps SATA, 2.5, 512e, ISE	\$1,164	Each	20%		\$931	Other	J	
14534 345-BBII	14534 345-BBII	HyperConverged Infra	800GB 3WPD, SSD, 12Gbps SAS, 2.5, 512e, ISE	\$1,205	Each	20%		\$964	Other	J	
14534 345-BBII	14534 345-BBII	HyperConverged Infra	1.92TB Bear Cove Plus 1WPD, SSD, 12Gbps SAS, 2.5, 512e, ISE	\$1,881	Each	20%		\$1,505	Other	J	
14534 345-BBII	14534 345-BBII	HyperConverged Infra	3.84TB PM1643a 1WPD, SSD, 12Gbps SAS, 2.5, 512e, ISE	\$3,519	Each	20%		\$2,815	Other	J	
14534 345-BBII	14534 345-BBII	HyperConverged Infra	3.84TB Bear Cove Plus 1WPD, SSD, 12Gbps SAS, 2.5, 512e, ISE	\$3,519	Each	20%		\$2,815	Other	J	
14534 350-BBWW	14534 350-BBWW	HyperConverged Infra	No Bezel	\$0	Each	20%		\$0	Other	J	
14534 350-BBZY	14534 350-BBZY	HyperConverged Infra	D560/F Branding	\$55	Each	20%		\$44	Other	J	
14534 350-BBZZ	14534 350-BBZZ	HyperConverged Infra	D560 Branding	\$55	Each	20%		\$44	Other	J	
14534 370-AAIP	14534 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%		\$0	Other	J	
14534 370-ADNF	14534 370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%		\$863	Other	J	
14534 370-ADNH	14534 370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%		\$1,951	Other	J	
14534 370-ADNT	14534 370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%		\$0	Other	J	
14534 370-ADNU	14534 370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%		\$0	Other	J	
14534 370-AEVN	14534 370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%		\$863	Other	J	
14534 370-AEVP	14534 370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%		\$1,719	Other	J	
14534 370-AEVQ	14534 370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%		\$463	Other	J	
14534 370-AEVR	14534 370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%		\$0	Other	J	
14534 374-BBBX	14534 374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%		\$0	Other	J	
14534 379-BCOY	14534 379-BCOY	HyperConverged Infra	IDRAC Group Manager, Disabled	\$0	Each	20%		\$0	Other	J	
14534 379-BCRB	14534 379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%		\$0	Other	J	
14534 379-BCRR	14534 379-BCRR	HyperConverged Infra	VxRail VCF BYOLICENSE SOFTWARE	\$1	Each	20%		\$1	Other	J	
14534 379-BCZM	14534 379-BCZM	HyperConverged Infra	IDRAC, Legacy Password XR2	\$0	Each	20%		\$0	Other	J	
14534 379-BDQO	14534 379-BDQO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%		\$0	Other	J	
14534 379-BDUU	14534 379-BDUU	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%		\$0	Other	J	
14534 379-BDYQ	14534 379-BDYQ	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%		\$0	Other	J	
14534 379-BDYR	14534 379-BDYR	HyperConverged Infra	HCI System Software as part of Transformational License Agreement(TLA) and vSAN	\$0	Each	20%		\$0	Other	J	
14534 379-BDZL	14534 379-BDZL	HyperConverged Infra	Custom OEM Bezel	\$0	Each	20%		\$0	Other	J	
14534 384-BCOU	14534 384-BCOU	HyperConverged Infra	D560/F FW-LOCK Info	\$0	Each	20%		\$0	Other	J	
14534 384-BCOV	14534 384-BCOV	HyperConverged Infra	Performance Per Watt (OS)	\$0	Each	20%		\$0	Other	J	
14534 384-BCOW	14534 384-BCOW	HyperConverged Infra	VxRail Drive Config Info (8,2,1,3)	\$0	Each	20%		\$0	Other	J	
14534 384-BCOX	14534 384-BCOX	HyperConverged Infra	C31, No RAID, VxRail D560/D560F	\$0	Each	20%		\$0	Other	J	
14534 385-BBKT	14534 385-BBKT	HyperConverged Infra	IDRAC9, Enterprise	\$489	Each	20%		\$391	Other	J	
14534 387-BBEY	14534 387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%		\$0	Other	J	
14534 389-DSUF	14534 389-DSUF	HyperConverged Infra	OEM PowerEdge XR2 CE, CCC, BIS Marking	\$0	Each	20%		\$0	Other	J	
14534 400-AYSC	14534 400-AYSC	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$709	Each	20%		\$567	Other	J	
14534 400-AYSF	14534 400-AYSF	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%		\$943	Other	J	
14534 400-BBHM	14534 400-BBHM	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$3,703	Each	20%		\$2,963	Other	J	
14534 400-BBHO	14534 400-BBHO	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$2,120	Each	20%		\$1,696	Other	J	
14534 400-BBHY	14534 400-BBHY	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$2,180	Each	20%		\$1,744	Other	J	
14534 400-BBID	14534 400-BBID	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$1,155	Each	20%		\$924	Other	J	
14534 400-BBLN	14534 400-BBLN	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%		\$1,892	Other	J	
14534 400-BBLW	14534 400-BBLW	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%		\$1,088	Other	J	
14534 400-BFGW	14534 400-BFGW	HyperConverged Infra	1.92TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$1,540	Each	20%		\$1,232	Other	J	
14534 400-BFHE	14534 400-BFHE	HyperConverged Infra	3.84TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD	\$2,945	Each	20%		\$2,356	Other	J	
14534 400-BFOQ	14534 400-BFOQ	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD	\$6,254	Each	20%		\$5,003	Other	J	
14534 400-BFRP	14534 400-BFRP	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 21024	\$4,388	Each	20%		\$3,510	Other	J	
14534 400-BFRV	14534 400-BFRV	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512	\$2,197	Each	20%		\$1,758	Other	J	
14534 400-BGBM	14534 400-BGBM	HyperConverged Infra	1.92TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG drive, 1 DWPD 3504	\$1,512	Each	20%		\$1,210	Other	J	
14534 400-BGGY	14534 400-BGGY	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R	\$4,500	Each	20%		\$3,600	Other	J	
14534 400-BGHE	14534 400-BGHE	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R	\$2,535	Each	20%		\$2,028	Other	J	
14534 403-BCHH	14534 403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),LP	\$1,499	Each	20%		\$1,199	Other	J	
14534 403-BCHJ	14534 403-BCHJ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),FH	\$1,499	Each	20%		\$1,199	Other	J	
14534 405-AAANE	14534 405-AAANE	HyperConverged Infra	HBA330 Controller Card	\$269	Each	20%		\$215	Other	J	
14534 406-BBLD	14534 406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%		\$567	Other	J	
14534 407-BBVK	14534 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%		\$223	Other	J	
14534 407-BBZO	14534 407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%		\$636	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)		
14534 407-BBZT	14534 407-BBZT	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25Gbe SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J	
14534 407-BCBE	14534 407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J	
14534 407-BCEQ	14534 407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J	
14534 407-BCGJ	14534 407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J	
14534 412-AAJT	14534 412-AAJT	HyperConverged Infra	Standard Heat Sink	\$19	Each	20%	\$15	Other	J	
14534 412-AAJU	14534 412-AAJU	HyperConverged Infra	Standard Heat Sink for 2nd CPU	\$19	Each	20%	\$15	Other	J	
14534 412-AASG	14534 412-AASG	HyperConverged Infra	XR2 Motherboard, MLK	\$0	Each	20%	\$0	Other	J	
14534 429-AAIQ	14534 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J	
14534 429-ABHW	14534 429-ABHW	HyperConverged Infra	Accessory, Filter, OEM PowerEdge XR2 Server Marine Grade	\$1,349	Each	20%	\$1,079	Other	J	
14534 450-AAGG	14534 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
14534 450-AALV	14534 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	20%	\$0	Other	J	
14534 450-AAXG	14534 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J	
14534 450-ACSL	14534 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
14534 450-ACSM	14534 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
14534 450-ACSO	14534 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J	
14534 450-AEIZ	14534 450-AEIZ	HyperConverged Infra	Power Cord (Philippine/THUS)	\$5	Each	20%	\$4	Other	J	
14534 450-AGUJ	14534 450-AGUJ	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), 550W	\$649	Each	20%	\$519	Other	J	
14534 450-AJSD	14534 450-AJSD	HyperConverged Infra	Power Cord for Dual, Hot Plug, Redundant Power Supply (1+1), 600W	\$0	Each	20%	\$0	Other	J	
14534 450-AJSF	14534 450-AJSF	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), -48V 600W DC	\$1,429	Each	20%	\$1,143	Other	J	
14534 461-AADZ	14534 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J	
14534 461-AAEM	14534 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J	
14534 467-1488	14534 467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J	
14534 467-5713	14534 467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J	
14534 467-9489	14534 467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J	
14534 467-9490	14534 467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J	
14534 470-ADDY	14534 470-ADDY	HyperConverged Infra	Ruggedized 901D Kit, XF2 - Low Profile Riser Only	\$249	Each	20%	\$199	Other	J	
14534 490-BFHN	14534 490-BFHN	HyperConverged Infra	MV/DIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J	
14534 492-BBDG	14534 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	20%	\$24	Other	J	
14534 492-BBDH	14534 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North America, Guam, North Marianas,	\$20	Each	20%	\$16	Other	J	
14534 492-BBDI	14534 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J	
14534 492-BBLG	14534 492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J	
14534 528-BIHC	14534 528-BIHC	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 1 Year Maintenance	\$16,415	Each	20%	\$13,132	Other	J	
14534 528-BIHD	14534 528-BIHD	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 2 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J	
14534 528-BIHI	14534 528-BIHI	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 1 Year Maintenance	\$33,614	Each	20%	\$26,891	Other	J	
14534 528-BIHJ	14534 528-BIHJ	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 5 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J	
14534 528-BIHL	14534 528-BIHL	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 3 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J	
14534 528-BIHO	14534 528-BIHO	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 5 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J	
14534 528-BIHS	14534 528-BIHS	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 3 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J	
14534 528-BIHY	14534 528-BIHY	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 5 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J	
14534 528-BIHZ	14534 528-BIHZ	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 2 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J	
14534 528-BIIB	14534 528-BIIB	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 4 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J	
14534 528-BIIF	14534 528-BIIF	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 4 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J	
14534 528-BIIG	14534 528-BIIG	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J	
14534 528-BIHH	14534 528-BIHH	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 1 Year Maintenance	\$37,865	Each	20%	\$30,292	Other	J	
14534 528-BIIU	14534 528-BIIU	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J	
14534 528-BIIK	14534 528-BIIK	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 2 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J	
14534 528-CIBI	14534 528-CIBI	HyperConverged Infra	iDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J	
14534 528-CLBS	14534 528-CLBS	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 3Yrs	\$5,459	Each	20%	\$4,367	Other	J	
14534 528-CLBX	14534 528-CLBX	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 5Yrs	\$12,647	Each	20%	\$10,118	Other	J	
14534 528-CLCB	14534 528-CLCB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 3Yrs	\$8,469	Each	20%	\$6,775	Other	J	
14534 528-CLCE	14534 528-CLCE	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 3Yrs	\$5,293	Each	20%	\$4,235	Other	J	
14534 528-CLCG	14534 528-CLCG	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 4Yrs	\$5,459	Each	20%	\$4,367	Other	J	
14534 528-CLCI	14534 528-CLCI	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 5Yrs	\$3,412	Each	20%	\$2,729	Other	J	
14534 528-CLCK	14534 528-CLCK	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 2Yrs	\$3,412	Each	20%	\$2,729	Other	J	
14534 528-CLCL	14534 528-CLCL	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 5 Year	\$3,098	Each	20%	\$2,478	Other	J	
14534 528-CLCM	14534 528-CLCM	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 4Yrs	\$5,293	Each	20%	\$4,235	Other	J	
14534 528-CLCN	14534 528-CLCN	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 1Yr	\$3,412	Each	20%	\$2,729	Other	J	
14534 528-CLCO	14534 528-CLCO	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 2Yrs	\$12,647	Each	20%	\$10,118	Other	J	
14534 528-CLCW	14534 528-CLCW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 1Yr	\$12,647	Each	20%	\$10,118	Other	J	
14534 528-CLCY	14534 528-CLCY	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 4Yrs	\$8,469	Each	20%	\$6,775	Other	J	
14534 528-CLDB	14534 528-CLDB	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 3Yrs	\$3,412	Each	20%	\$2,729	Other	J	
14534 528-CLDF	14534 528-CLDF	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 5Yrs	\$5,459	Each	20%	\$4,367	Other	J	
14534 528-CLDH	14534 528-CLDH	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 2Yrs	\$8,469	Each	20%	\$6,775	Other	J	
14534 528-CLDI	14534 528-CLDI	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 4Yrs	\$12,647	Each	20%	\$10,118	Other	J	
14534 528-CLDJ	14534 528-CLDJ	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 5Yrs	\$8,469	Each	20%	\$6,775	Other	J	
14534 528-CLDK	14534 528-CLDK	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 5Yrs	\$5,293	Each	20%	\$4,235	Other	J	
14534 528-CLDM	14534 528-CLDM	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 4Yrs	\$3,412	Each	20%	\$2,729	Other	J	
14534 528-CLDQ	14534 528-CLDQ	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 3 Year	\$3,098	Each	20%	\$2,478	Other	J	
14534 528-CLDT	14534 528-CLDT	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 2Yrs	\$5,459	Each	20%	\$4,367	Other	J	
14534 528-CLDV	14534 528-CLDV	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 1Yr	\$5,459	Each	20%	\$4,367	Other	J	
14534 528-CLDX	14534 528-CLDX	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 1Yr	\$8,469	Each	20%	\$6,775	Other	J	
14534 528-CLDY	14534 528-CLDY	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 3Yrs	\$12,647	Each	20%	\$10,118	Other	J	
14534 528-CLEB	14534 528-CLEB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 2Yrs	\$5,293	Each	20%	\$4,235	Other	J	
14534 528-CLEC	14534 528-CLEC	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 2 Year	\$3,098	Each	20%	\$2,478	Other	J	
14534 528-CLEF	14534 528-CLEF	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 1 Year	\$3,098	Each	20%	\$2,478	Other	J	
14534 528-CLEG	14534 528-CLEG	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 1Yr	\$5,293	Each	20%	\$4,235	Other	J	
14534 528-CLES	14534 528-CLES	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 4 Year	\$3,098	Each	20%	\$2,478	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
				Base price from Base Price Source	\$0					
14534 528-CNOI	14534 528-CNOI	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image,	\$0	Each	20%	\$0	Other	J	
14534 528-CNZR	14534 528-CNZR	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 2 Years	\$4,080	Each	20%	\$3,264	Other	J	
14534 528-CNZY	14534 528-CNZY	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 5 Years	\$5,712	Each	20%	\$4,570	Other	J	
14534 528-CNZZ	14534 528-CNZZ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 5 Years	\$6,520	Each	20%	\$5,216	Other	J	
14534 528-COBG	14534 528-COBG	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 1 Year	\$9,388	Each	20%	\$7,511	Other	J	
14534 528-COBH	14534 528-COBH	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 4 Years	\$9,388	Each	20%	\$7,511	Other	J	
14534 528-COBM	14534 528-COBM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 3 Years	\$5,712	Each	20%	\$4,570	Other	J	
14534 528-COBN	14534 528-COBN	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 1 Year	\$4,080	Each	20%	\$3,264	Other	J	
14534 528-COBO	14534 528-COBO	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 2 Years	\$6,520	Each	20%	\$5,216	Other	J	
14534 528-COBX	14534 528-COBX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 1 Year	\$6,520	Each	20%	\$5,216	Other	J	
14534 528-COCF	14534 528-COCF	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 3 Years	\$4,080	Each	20%	\$3,264	Other	J	
14534 528-COCJ	14534 528-COCJ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 4 Years	\$5,712	Each	20%	\$4,570	Other	J	
14534 528-COCJ	14534 528-COCJ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 3 Years	\$6,520	Each	20%	\$5,216	Other	J	
14534 528-COCK	14534 528-COCK	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 3 Years	\$4,080	Each	20%	\$3,264	Other	J	
14534 528-COCL	14534 528-COCL	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 1 Year	\$5,712	Each	20%	\$4,570	Other	J	
14534 528-COCM	14534 528-COCM	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 5 Years	\$4,080	Each	20%	\$3,264	Other	J	
14534 528-COCP	14534 528-COCP	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 2 Years	\$5,712	Each	20%	\$4,570	Other	J	
14534 528-COCQ	14534 528-COCQ	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 2 Years	\$4,080	Each	20%	\$3,264	Other	J	
14534 528-COCX	14534 528-COCX	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 2 Years	\$9,388	Each	20%	\$7,511	Other	J	
14534 528-COCZ	14534 528-COCZ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 5 Years	\$9,388	Each	20%	\$7,511	Other	J	
14534 528-CODG	14534 528-CODG	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 4 Years	\$6,520	Each	20%	\$5,216	Other	J	
14534 528-CODI	14534 528-CODI	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 1 Year	\$4,080	Each	20%	\$3,264	Other	J	
14534 528-CODM	14534 528-CODM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 3 Years	\$9,388	Each	20%	\$7,511	Other	J	
14534 528-CODN	14534 528-CODN	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 4 Years	\$4,080	Each	20%	\$3,264	Other	J	
14534 528-CODX	14534 528-CODX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 5 Years	\$4,080	Each	20%	\$3,264	Other	J	
14534 528-COEE	14534 528-COEE	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 4 Years	\$4,080	Each	20%	\$3,264	Other	J	
14534 540-BBRL	14534 540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J	
14534 540-BBVK	14534 540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J	
14534 540-BBVO	14534 540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J	
14534 540-BBYT	14534 540-BBYT	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE BaseT Network LOM Mezz Card	\$360	Each	20%	\$288	Other	J	
14534 540-BBZE	14534 540-BBZE	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card	\$660	Each	20%	\$528	Other	J	
14534 540-BBZI	14534 540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J	
14534 540-BBZJ	14534 540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J	
14534 540-BBZK	14534 540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J	
14534 540-BBCH	14534 540-BBCH	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J	
14534 540-BCIX	14534 540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J	
14534 540-BCKU	14534 540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other	J	
14534 555-BCKN	14534 555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J	
14534 631-AAACK	14534 631-AAACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J	
14534 634-BRIG	14534 634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other	J	
14534 634-BRIH	14534 634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other	J	
14534 634-BRIJ	14534 634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,867	Each	20%	\$1,494	Other	J	
14534 634-BRIL	14534 634-BRIL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$1,564	Each	20%	\$1,251	Other	J	
14534 634-BRIP	14534 634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J	
14534 634-BRJB	14534 634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J	
14534 634-BRJC	14534 634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J	
14534 634-BRJE	14534 634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J	
14534 634-BRJI	14534 634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J	
14534 634-BRJJ	14534 634-BRJJ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J	
14534 634-BRJM	14534 634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J	
14534 634-BRJN	14534 634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J	
14534 634-BRJP	14534 634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J	
14534 634-BRJT	14534 634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J	
14534 634-BRJV	14534 634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J	
14534 634-BRJJ	14534 634-BRJJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J	
14534 634-BRKK	14534 634-BRKK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J	
14534 634-BRKG	14534 634-BRKG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J	
14534 634-BRKL	14534 634-BRKL	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J	
14534 634-BRKL	14534 634-BRKL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J	
14534 634-BRKS	14534 634-BRKS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J	
14534 634-BRKT	14534 634-BRKT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J	
14534 634-BRLC	14534 634-BRLC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J	
14534 634-BRLD	14534 634-BRLD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J	
14534 634-BRLE	14534 634-BRLE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J	
14534 634-BRLJ	14534 634-BRLJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J	
14534 634-BRLM	14534 634-BRLM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J	
14534 634-BRLT	14534 634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J	
14534 634-BRLU	14534 634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J	
14534 634-BRLV	14534 634-BRLV	HyperConverged Infra	HCIA RecoverPoint for VMware for 1 node	\$0	Each	20%	\$0	Other	J	
14534 634-BSJN	14534 634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J	
14534 634-BSJP	14534 634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J	
14534 634-BSJQ	14534 634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J	
14534 634-BSJR	14534 634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J	
14534 634-BSJT	14534 634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J	
14534 634-BSJU	14534 634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K)	
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14534_634-BSJW	14534_634-BSJW	HyperConverged Infra	VxRail VMware,vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
14534_634-BSJX	14534_634-BSJX	HyperConverged Infra	LKEY,SW,EMC,RES,2YR	\$0	Each	20%	\$0	Other	J
14534_634-BSJY	14534_634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J
14534_634-BSJZ	14534_634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J
14534_634-BSKB	14534_634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
14534_634-BSKD	14534_634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J
14534_634-BSKE	14534_634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
14534_634-BSKG	14534_634-BSKG	HyperConverged Infra	LKEY,SW,EMC,RES,5YR	\$0	Each	20%	\$0	Other	J
14534_634-BSKH	14534_634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J
14534_634-BSKI	14534_634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J
14534_634-BSKJ	14534_634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
14534_634-BSKK	14534_634-BSKK	HyperConverged Infra	LKEY,SW,EMC,RES,3YR	\$0	Each	20%	\$0	Other	J
14534_634-BSKL	14534_634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J
14534_634-BSKM	14534_634-BSKM	HyperConverged Infra	LKEY,SW,EMC,RES,4YR	\$0	Each	20%	\$0	Other	J
14534_634-BSKO	14534_634-BSKO	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.4TB HDD	\$210	Each	20%	\$168	Other	J
14534_634-BSKP	14534_634-BSKP	HyperConverged Infra	LKEY,SW,EMC,RES,1YR	\$0	Each	20%	\$0	Other	J
14534_634-BSKQ	14534_634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J
14534_634-BSKR	14534_634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
14534_634-BSKS	14534_634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J
14534_634-BSKT	14534_634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J
14534_634-BSKX	14534_634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
14534_634-BSKY	14534_634-BSKY	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.8TB HDD	\$182	Each	20%	\$146	Other	J
14534_634-BSLB	14534_634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J
14534_634-BSLC	14534_634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J
14534_634-BSLD	14534_634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
14534_634-BSLE	14534_634-BSLE	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.2TB HDD	\$132	Each	20%	\$106	Other	J
14534_634-BSQH	14534_634-BSQH	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,003	Each	20%	\$3,202	Other	J
14534_634-BSQI	14534_634-BSQI	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,055	Each	20%	\$4,844	Other	J
14534_634-BSQK	14534_634-BSQK	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,050	Each	20%	\$6,440	Other	J
14534_634-BSQL	14534_634-BSQL	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,287	Each	20%	\$9,030	Other	J
14534_634-BSQN	14534_634-BSQN	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,590	Each	20%	\$6,872	Other	J
14534_634-BSQO	14534_634-BSQO	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,467	Each	20%	\$9,174	Other	J
14534_634-BSQR	14534_634-BSQR	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$5,875	Each	20%	\$4,700	Other	J
14534_634-BSQS	14534_634-BSQS	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$3,823	Each	20%	\$3,058	Other	J
14534_634-BVNI	14534_634-BVNI	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB vSAS SSD	\$4,478	Each	20%	\$3,582	Other	J
14534_634-BVNN	14534_634-BVNN	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,567	Each	20%	\$13,254	Other	J
14534_634-BVNO	14534_634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J
14534_634-BVNP	14534_634-BVNP	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,387	Each	20%	\$13,110	Other	J
14534_634-BVNQ	14534_634-BVNQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 4 Years	\$0	Each	20%	\$0	Other	J
14534_634-BVNR	14534_634-BVNR	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,287	Each	20%	\$13,830	Other	J
14534_634-BVNS	14534_634-BVNS	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 1 Year	\$0	Each	20%	\$0	Other	J
14534_634-BVNT	14534_634-BVNT	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 2 Years	\$0	Each	20%	\$0	Other	J
14534_634-BVNU	14534_634-BVNU	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 5 Years	\$0	Each	20%	\$0	Other	J
14534_634-BVNV	14534_634-BVNV	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,467	Each	20%	\$13,974	Other	J
14534_634-BWRZ	14534_634-BWRZ	HyperConverged Infra	HClA RecoverPoint for VMware for 1 node VT	\$0	Each	20%	\$0	Other	J
14534_634-BWSW	14534_634-BWSW	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$416	Each	20%	\$333	Other	J
14534_634-BWTD	14534_634-BWTD	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$802	Each	20%	\$642	Other	J
14534_634-BWTY	14534_634-BWTY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,160	Each	20%	\$928	Other	J
14534_634-BWUJ	14534_634-BWUJ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$1,788	Each	20%	\$1,430	Other	J
14534_634-BWUQ	14534_634-BWUQ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,488	Each	20%	\$1,191	Other	J
14534_634-BWWC	14534_634-BWWC	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 4Yr	\$680	Each	20%	\$544	Other	J
14534_634-BWWD	14534_634-BWWD	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 3 Year	\$7,088	Each	20%	\$5,670	Other	J
14534_634-BWWE	14534_634-BWWE	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 2 Year	\$7,088	Each	20%	\$5,670	Other	J
14534_634-BWWI	14534_634-BWWI	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 1Yr	\$680	Each	20%	\$544	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L-(Column I)Column K
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
14534 634-BWWK	14534 634-BWWK	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 3Yr	\$680	Each	20%	\$544	Other	J
14534 634-BWWL	14534 634-BWWL	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 2Yr	\$680	Each	20%	\$544	Other	J
14534 634-BWWM	14534 634-BWWM	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 1 Year	\$7,088	Each	20%	\$5,670	Other	J
14534 634-BWVO	14534 634-BWVO	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 5Yr	\$680	Each	20%	\$544	Other	J
14534 634-BWWP	14534 634-BWWP	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 4 Year	\$16,913	Each	20%	\$13,530	Other	J
14534 634-BWWQ	14534 634-BWWQ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 1 Year	\$9,988	Each	20%	\$7,990	Other	J
14534 634-BWWR	14534 634-BWWR	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 5 Year	\$7,088	Each	20%	\$5,670	Other	J
14534 634-BWWS	14534 634-BWWS	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 3 Year	\$16,913	Each	20%	\$13,530	Other	J
14534 634-BWWT	14534 634-BWWT	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 2 Year	\$16,913	Each	20%	\$13,530	Other	J
14534 634-BWUU	14534 634-BWUU	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 3 Year	\$9,988	Each	20%	\$7,990	Other	J
14534 634-BWVV	14534 634-BWVV	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 4 Year	\$7,088	Each	20%	\$5,670	Other	J
14534 634-BWWW	14534 634-BWWW	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 5 Year	\$16,913	Each	20%	\$13,530	Other	J
14534 634-BWWX	14534 634-BWWX	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 1 Year	\$20,863	Each	20%	\$16,690	Other	J
14534 634-BWWY	14534 634-BWWY	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 2 Year	\$9,988	Each	20%	\$7,990	Other	J
14534 634-BWWZ	14534 634-BWWZ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 5 Year	\$9,988	Each	20%	\$7,990	Other	J
14534 634-BWXB	14534 634-BWXB	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 1 Year	\$10,950	Each	20%	\$8,760	Other	J
14534 634-BWXC	14534 634-BWXC	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 2 Year	\$10,950	Each	20%	\$8,760	Other	J
14534 634-BWXD	14534 634-BWXD	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 3 Year	\$20,863	Each	20%	\$16,690	Other	J
14534 634-BWXE	14534 634-BWXE	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 4 Year	\$9,988	Each	20%	\$7,990	Other	J
14534 634-BWXF	14534 634-BWXF	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 5 Year	\$10,950	Each	20%	\$8,760	Other	J
14534 634-BWYG	14534 634-BWYG	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 4 Year	\$10,950	Each	20%	\$8,760	Other	J
14534 634-BWXH	14534 634-BWXH	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 2 Year	\$20,863	Each	20%	\$16,690	Other	J
14534 634-BWXI	14534 634-BWXI	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 1 Year	\$16,913	Each	20%	\$13,530	Other	J
14534 634-BWXJ	14534 634-BWXJ	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 3 Year	\$10,950	Each	20%	\$8,760	Other	J
14534 634-BWXK	14534 634-BWXK	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 5 Year	\$20,863	Each	20%	\$16,690	Other	J
14534 634-BWXL	14534 634-BWXL	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 4 Year	\$20,863	Each	20%	\$16,690	Other	J
14534 634-BWXW	14534 634-BWXW	HyperConverged Infra	VxRail Software v4.7.500 Factory Install	\$0	Each	20%	\$0	Other	J
14534 634-BWXZ	14534 634-BWXZ	HyperConverged Infra	VxRail VMware Horizon vSAN ELA	\$0	Each	20%	\$0	Other	J
14534 634-BWYK	14534 634-BWYK	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB Read Intensive	\$2,800	Each	20%	\$2,240	Other	J
14534 634-BWZC	14534 634-BWZC	HyperConverged Infra	VxRail HCI System software, 7.68TB AG RI SSD, Capacity Drive	\$2,200	Each	20%	\$1,760	Other	J
14534 634-BXMC	14534 634-BXMC	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO	\$1,643	Each	20%	\$1,314	Other	J
14534 634-BXMD	14534 634-BXMD	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi	\$8	Each	20%	\$6	Other	J
14534 634-BXME	14534 634-BXME	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,NO MEDIA,Unlimited	\$13,005	Each	20%	\$10,404	Other	J
14534 634-BXMF	14534 634-BXMF	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO	\$13,005	Each	20%	\$10,404	Other	J
14534 634-BXOU	14534 634-BXOU	HyperConverged Infra	VxRail Software 4.7.520 Factory Install	\$0	Each	20%	\$0	Other	J
14534 770-BBHJ	14534 770-BBHJ	HyperConverged Infra	1U/2U Static Rails for 2-Post and 4-Post Racks	\$49	Each	20%	\$39	Other	J
14534 770-BBHJ	14534 770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
14534 800-BBDM	14534 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
14534 800-BBPI	14534 800-BBPI	HyperConverged Infra	OEM PowerEdge XR2 Server Marine Grade	\$0	Each	20%	\$0	Other	J
14534 821-4508	14534 821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J
14534 821-4509	14534 821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J
14534 823-4168	14534 823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J
14534 827-4154	14534 827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
14534 827-4168	14534 827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
14534 842-3426	14534 842-3426	HyperConverged Infra	Remote Residency for Hyperconverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
14534 842-3427	14534 842-3427	HyperConverged Infra	Remote Residency for Hyperconverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
14534 847-2783	14534 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
14534 847-2784	14534 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
14534 847-2785	14534 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
14534 847-2786	14534 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
14534 987-1459	14534 987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
14534 987-1519	14534 987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
13774 321-BCQL	13774 321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
13774 321-BDKH	13774 321-BDKH	HyperConverged Infra	Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, Max of 8 SAS/SATA, 3 PCIe Slots, 2 CPU only	\$250	Each	20%	\$200	Other	J
13774 321-BDQZ	13774 321-BDQZ	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives, 2 NVMe Drives and 3 PCIe Slots, 2CPU only	\$900	Each	20%	\$720	Other	J
13774 321-BDTH	13774 321-BDTH	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives, 4 NVMe Drives and 3 PCIe Slots, 2CPU only	\$200	Each	20%	\$160	Other	J
13774 325-BCVY	13774 325-BCVY	HyperConverged Infra	VxRail E560 Bezel	\$149	Each	20%	\$119	Other	J
13774 329-BDWH	13774 329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13774 329-BEIJ	13774 329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
13774 330-BBJZ	13774 330-BBJZ	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
13774 330-BBKB	13774 330-BBKB	HyperConverged Infra	Riser Config 4, 2x16 LP	\$0	Each	20%	\$0	Other	J
13774 338-BRVO	13774 338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.6G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$4,819	Each	20%	\$3,855	Other	J
13774 338-BSGN	13774 338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$3,778	Each	20%	\$3,022	Other	J
13774 338-BSWR	13774 338-BSWR	HyperConverged Infra	Intel Xeon Gold 6212U 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$2,999	Each	20%	\$2,399	Other	J
13774 338-BSWT	13774 338-BSWT	HyperConverged Infra	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W)	\$1,859	Each	20%	\$1,487	Other	J
13774 338-BVJW	13774 338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
13774 338-BVKF	13774 338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2668	\$2,599	Each	20%	\$2,079	Other	J
13774 340-BYUL	13774 340-BYUL	HyperConverged Infra	E560/E560F Shipping	\$0	Each	20%	\$0	Other	J
13774 340-COPR	13774 340-COPR	HyperConverged Infra	PowerEdge R640 x4 and x10 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
13774 350-BBKB	13774 350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J
13774 350-BBNP	13774 350-BBNP	HyperConverged Infra	VxRail E560F Luggage Tag	\$0	Each	20%	\$0	Other	J
13774 350-BBSY	13774 350-BBSY	HyperConverged Infra	VxRail E560F Bezel	\$149	Each	20%	\$119	Other	J
13774 350-BBYP	13774 350-BBYP	HyperConverged Infra	VxRail E560N Luggage Tag	\$0	Each	20%	\$0	Other	J
13774 350-BBZN	13774 350-BBZN	HyperConverged Infra	E560F DIM Branding	\$50	Each	20%	\$40	Other	J
13774 370-AAIP	13774 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13774 370-ABWE	13774 370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
13774 370-ADNM	13774 370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
13774 370-AEPP	13774 370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13774 370-AEVN	13774 370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13774 370-AEVP	13774 370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13774 370-AEVR	13774 370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13774 374-BBXX	13774 374-BBXX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
13774 379-BCOY	13774 379-BCOY	HyperConverged Infra	IDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13774 379-BCRB	13774 379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13774 379-BCRF	13774 379-BCRF	HyperConverged Infra	IDRAC, Legacy Password	\$0	Each	20%	\$0	Other	J
13774 379-BDCO	13774 379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13774 384-BBBL	13774 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13774 384-BBPR	13774 384-BBPR	HyperConverged Infra	5 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
13774 384-BBQI	13774 384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
13774 384-BCHM	13774 384-BCHM	HyperConverged Infra	VxRail E560F Dimension	\$777	Each	20%	\$622	Other	J
13774 384-BCHP	13774 384-BCHP	HyperConverged Infra	VxRail E Dimension Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13774 384-BCIM	13774 384-BCIM	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13774 384-BCIO	13774 384-BCIO	HyperConverged Infra	VxRail E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13774 384-BCJM	13774 384-BCJM	HyperConverged Infra	VxRail Drive Configuration Info (10,2,2,8)	\$0	Each	20%	\$0	Other	J
13774 385-BBCF	13774 385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13774 385-BBKI	13774 385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13774 385-BBKT	13774 385-BBKT	HyperConverged Infra	IDRAC9, Enterprise	\$489	Each	20%	\$391	Other	J
13774 385-BBLE	13774 385-BBLE	HyperConverged Infra	IDSMD and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13774 387-BBEY	13774 387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13774 389-DSVE	13774 389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13774 389-DSVF	13774 389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13774 400-AXSK	13774 400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$2,180	Each	20%	\$1,744	Other	J
13774 400-AZQO	13774 400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13774 400-BELT	13774 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13774 400-BEWL	13774 400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
13774 400-BFEH	13774 400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,520	Each	20%	\$2,816	Other	J
13774 400-BKGF	13774 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13774 400-BKGU	13774 400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
13774 403-BBRU	13774 403-BBRU	HyperConverged Infra	BOSSt controller card + with 2 M.2 Slots 240G (RAID 1) LP	\$480	Each	20%	\$384	Other	J
13774 405-AAJU	13774 405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Mmicard	\$269	Each	20%	\$215	Other	J
13774 406-BBLG	13774 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13774 412-AAIQ	13774 412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13774 429-AAIQ	13774 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13774 450-AAGG	13774 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13774 450-ADWM	13774 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13774 450-ADWS	13774 450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
13774 461-AAEM	13774 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13774 492-BBDI	13774 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13774 555-BCKP	13774 555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
13774 631-AAAC	13774 631-AAAC	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13774 634-BRIJ	13774 634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,867	Each	20%	\$1,494	Other	J
13774 634-BSJU	13774 634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	M(Column K) Product Category (if applicable)
				Base price from Base Price Source	UoM				
13774_634-BSKK	13774_634-BSKK	HyperConverged Infra	LKEY,SW,EMC,RES,3YR	\$0	Each	20%	\$0	Other	J
13774_634-BSKP	13774_634-BSKP	HyperConverged Infra	LKEY,SW,EMC,RES,1YR	\$0	Each	20%	\$0	Other	J
13774_634-BUPR	13774_634-BUPR	HyperConverged Infra	VxRail Software v4.7.2.0, Factory Install	\$0	Each	20%	\$0	Other	J
13774_634-BUWB	13774_634-BUWB	HyperConverged Infra	VxRail Software 4.7.300 Factory Install	\$0	Each	20%	\$0	Other	J
13774_634-BUWF	13774_634-BUWF	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 3.8TB	\$1,763	Each	20%	\$1,410	Other	J
13774_634-BUWG	13774_634-BUWG	HyperConverged Infra	VxRail Software 4.7.400 Factory Install	\$0	Each	20%	\$0	Other	J
13774_634-BVNI	13774_634-BVNI	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB vSAS SSD	\$4,478	Each	20%	\$3,582	Other	J
13774_634-BWYK	13774_634-BWYK	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB Read Intensive	\$2,800	Each	20%	\$2,240	Other	J
13774_770-BBBC	13774_770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
13774_780-BCIZ	13774_780-BCIZ	HyperConverged Infra	No RAID for E560	\$0	Each	20%	\$0	Other	J
13774_780-BCNW	13774_780-BCNW	HyperConverged Infra	C31, No RAID NVMe Drive	\$0	Each	20%	\$0	Other	J
13774_800-BBDM	13774_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13774_827-4154	13774_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13774_827-4168	13774_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13774_842-3426	13774_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13774_842-3427	13774_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13774_847-2783	13774_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13774_847-2784	13774_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13774_847-2785	13774_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13774_847-2786	13774_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13375_310-8513	13375_310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13375_320-8944	13375_320-8944	HyperConverged Infra	Dell 17 inch P170S European Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13375_320-8945	13375_320-8945	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13375_320-8946	13375_320-8946	HyperConverged Infra	Dell 17 inch P170S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13375_320-8947	13375_320-8947	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13375_320-8949	13375_320-8949	HyperConverged Infra	Dell 19 inch P190S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13375_320-8950	13375_320-8950	HyperConverged Infra	Dell 19 inch P190S European Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13375_320-8951	13375_320-8951	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13375_320-8952	13375_320-8952	HyperConverged Infra	Dell 19 inch P190S UK/Irish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13375_320-8953	13375_320-8953	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13375_320-8954	13375_320-8954	HyperConverged Infra	Dell 19 inch P190S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13375_320-8955	13375_320-8955	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13375_320-8992	13375_320-8992	HyperConverged Infra	Dell 17in E170S Danish Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J
13375_320-8993	13375_320-8993	HyperConverged Infra	Dell 17in E170S European Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J
13375_320-8994	13375_320-8994	HyperConverged Infra	Dell 17in E170S Israeli Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J
13375_320-8995	13375_320-8995	HyperConverged Infra	Dell 17in E170S Italian Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J
13375_320-8996	13375_320-8996	HyperConverged Infra	Dell 17in E170S South African Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J
13375_320-8997	13375_320-8997	HyperConverged Infra	Dell 17in E170S Swiss Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J
13375_320-8998	13375_320-8998	HyperConverged Infra	Dell 17in E170S UK/Irish Black Value (1280X1024) TCO03	\$149	Each	20%	\$119	Other	J
13375_320-8999	13375_320-8999	HyperConverged Infra	Dell 19in E190S Danish Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J
13375_320-9002	13375_320-9002	HyperConverged Infra	Dell 19in E190S Italian Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J
13375_320-9003	13375_320-9003	HyperConverged Infra	Dell 19in E190S South African Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J
13375_320-9004	13375_320-9004	HyperConverged Infra	Dell 19in E190S Swiss Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J
13375_320-9005	13375_320-9005	HyperConverged Infra	Dell 19in E190S UK/Irish Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J
13375_320-9006	13375_320-9006	HyperConverged Infra	Dell 19in E190S European Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J
13375_320-9007	13375_320-9007	HyperConverged Infra	Dell 19in E190S Israeli Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J
13375_320-9254	13375_320-9254	HyperConverged Infra	Dell 17 inch P170S UK Black Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13375_320-9255	13375_320-9255	HyperConverged Infra	Dell 19 inch P190S UK Black Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13375_320-9256	13375_320-9256	HyperConverged Infra	Dell 22 inch P2210 UK Black Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13375_320-9257	13375_320-9257	HyperConverged Infra	Dell 22 inch P2210 UK Silver Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13375_321-BCQL	13375_321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
13375_321-BDQZ	13375_321-BDQZ	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives, 2 NVMe Drives and 3 PCIe Slots, 2CPU only	\$900	Each	20%	\$720	Other	J
13375_325-BCVQ	13375_325-BCVQ	HyperConverged Infra	E560 Branding	\$55	Each	20%	\$44	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1)Column K ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13375 325-BCVY	13375 325-BCVY	HyperConverged Infra	VxRail E560 Bezel	\$149	Each	20%	\$119	Other	J	
13375 325-BCVZ	13375 325-BCVZ	HyperConverged Infra	VxRail E560/F Bezel CK	\$66	Each	20%	\$53	Other	J	
13375 329-BDWH	13375 329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J	
13375 330-BBJZ	13375 330-BBJZ	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J	
13375 330-BBKB	13375 330-BBKB	HyperConverged Infra	Riser Config 4, 2x16 LP	\$0	Each	20%	\$0	Other	J	
13375 332-1286	13375 332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J	
13375 338-BLMC	13375 338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4- DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J	
13375 338-BLMG	13375 338-BLMG	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W) DDR4- 2666	\$4,069	Each	20%	\$3,255	Other	J	
13375 338-BLMK	13375 338-BLMK	HyperConverged Infra	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (150W) DDR4- 2666	\$4,899	Each	20%	\$3,919	Other	J	
13375 338-BLMN	13375 338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4- 2666	\$5,199	Each	20%	\$4,159	Other	J	
13375 338-BLMO	13375 338-BLMO	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (165W) DDR4- 2666	\$5,949	Each	20%	\$4,759	Other	J	
13375 338-BLMP	13375 338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4- 2666	\$6,299	Each	20%	\$5,039	Other	J	
13375 338-BLMR	13375 338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4- 2666	\$8,399	Each	20%	\$6,719	Other	J	
13375 338-BLMU	13375 338-BLMU	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4- 2666	\$10,499	Each	20%	\$8,399	Other	J	
13375 338-BLMX	13375 338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4- 2666	\$18,299	Each	20%	\$14,639	Other	J	
13375 338-BLUQ	13375 338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4- 2400	\$919	Each	20%	\$735	Other	J	
13375 338-BLUR	13375 338-BLUR	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4- 2400	\$839	Each	20%	\$671	Other	J	
13375 338-BLUS	13375 338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4- 2400	\$1,169	Each	20%	\$935	Other	J	
13375 338-BLUW	13375 338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4- 2400	\$2,059	Each	20%	\$1,647	Other	J	
13375 338-BLUX	13375 338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4- 2400	\$2,489	Each	20%	\$1,991	Other	J	
13375 340-BYUL	13375 340-BYUL	HyperConverged Infra	E560/E560F Shipping	\$0	Each	20%	\$0	Other	J	
13375 350-BBKB	13375 350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J	
13375 350-BBNO	13375 350-BBNO	HyperConverged Infra	VxRail E560 Luggage Tag	\$0	Each	20%	\$0	Other	J	
13375 350-BBNP	13375 350-BBNP	HyperConverged Infra	VxRail E560F Luggage Tag	\$0	Each	20%	\$0	Other	J	
13375 370-AAIP	13375 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
13375 370-ABWE	13375 370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J	
13375 370-ADMX	13375 370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J	
13375 370-ADNF	13375 370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13375 370-ADNG	13375 370-ADNG	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J	
13375 370-ADNH	13375 370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J	
13375 370-ADNM	13375 370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J	
13375 370-ADNT	13375 370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J	
13375 370-ADNU	13375 370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13375 370-ADPF	13375 370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J	
13375 374-BBBX	13375 374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J	
13375 374-BBNW	13375 374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4- 2666	\$3,199	Each	20%	\$2,559	Other	J	
13375 374-BBOB	13375 374-BBOB	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W) DDR4- 2666	\$4,069	Each	20%	\$3,255	Other	J	
13375 374-BBOI	13375 374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4- 2666	\$5,199	Each	20%	\$4,159	Other	J	
13375 374-BBOJ	13375 374-BBOJ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (165W) DDR4- 2666	\$5,949	Each	20%	\$4,759	Other	J	
13375 374-BBOK	13375 374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4- 2666	\$6,299	Each	20%	\$5,039	Other	J	
13375 374-BBOL	13375 374-BBOL	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (200W) DDR4- 2666	\$6,069	Each	20%	\$4,855	Other	J	
13375 374-BBOM	13375 374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4- 2666	\$8,399	Each	20%	\$6,719	Other	J	
13375 374-BBOP	13375 374-BBOP	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4- 2666	\$10,499	Each	20%	\$8,399	Other	J	
13375 374-BBOS	13375 374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4- 2666	\$18,299	Each	20%	\$14,639	Other	J	
13375 374-BBPN	13375 374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4- 2400	\$919	Each	20%	\$735	Other	J	
13375 374-BBPO	13375 374-BBPO	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4- 2400	\$839	Each	20%	\$671	Other	J	
13375 374-BBPP	13375 374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4- 2400	\$1,169	Each	20%	\$935	Other	J	
13375 374-BBPT	13375 374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4- 2400	\$2,059	Each	20%	\$1,647	Other	J	
13375 374-BBPU	13375 374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4- 2400	\$2,489	Each	20%	\$1,991	Other	J	
13375 379-BCQY	13375 379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J	
13375 379-BCRB	13375 379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J	
13375 379-BCRF	13375 379-BCRF	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J	
13375 384-BBBL	13375 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J	
13375 384-BBPR	13375 384-BBPR	HyperConverged Infra	5 Standard Fans for R640	\$0	Each	20%	\$0	Other	J	
13375 384-BBQI	13375 384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J	
13375 384-BBQJ	13375 384-BBQJ	HyperConverged Infra	8 Standard Fans for R640	\$0	Each	20%	\$0	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	use drop-down		
13375 385-BBCF	13375 385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J	
13375 385-BBKI	13375 385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J	
13375 385-BBKT	13375 385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J	
13375 385-BBLE	13375 385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J	
13375 387-BBEY	13375 387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J	
13375 400-ADTI	13375 400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J	
13375 400-ASHI	13375 400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J	
13375 400-ATJL	13375 400-ATJL	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	J	
13375 400-AVEZ	13375 400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J	
13375 400-AVWT	13375 400-AVWT	HyperConverged Infra	CUS,HD,1.8T,102N,IS12,2.5,4SSB	\$980	Each	20%	\$784	Other	J	
13375 400-AXOP	13375 400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$2,120	Each	20%	\$1,696	Other	J	
13375 400-AXPE	13375 400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$3,703	Each	20%	\$2,963	Other	J	
13375 400-AXSD	13375 400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$1,155	Each	20%	\$924	Other	J	
13375 400-AXSQ	13375 400-AXSQ	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$2,180	Each	20%	\$1,744	Other	J	
13375 401-ABHQ	13375 401-ABHQ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	J	
13375 405-AAJU	13375 405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J	
13375 407-BBVK	13375 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J	
13375 407-BBWK	13375 407-BBWK	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	J	
13375 407-BBWO	13375 407-BBWO	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J	
13375 407-BBZS	13375 407-BBZS	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J	
13375 407-BBZT	13375 407-BBZT	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J	
13375 412-AAIP	13375 412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J	
13375 412-AAIQ	13375 412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J	
13375 429-AAIQ	13375 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J	
13375 450-AAGG	13375 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
13375 450-AALV	13375 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	20%	\$0	Other	J	
13375 450-AARX	13375 450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J	
13375 450-AAXG	13375 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J	
13375 450-ACSL	13375 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13375 450-ACSM	13375 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13375 450-ACSO	13375 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J	
13375 450-ADIJ	13375 450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J	
13375 450-ADWM	13375 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J	
13375 461-AADZ	13375 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J	
13375 461-AAEL	13375 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J	
13375 461-AAEM	13375 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J	
13375 467-1488	13375 467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J	
13375 467-5713	13375 467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J	
13375 467-9489	13375 467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J	
13375 467-9490	13375 467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J	
13375 470-AATY	13375 470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J	
13375 470-ACHC	13375 470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J	
13375 470-ACPE	13375 470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J	
13375 492-BBDG	13375 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	20%	\$24	Other	J	
13375 492-BBDH	13375 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	20%	\$16	Other	J	
13375 492-BBDI	13375 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J	
13375 492-BBLG	13375 492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J	
13375 540-BBML	13375 540-BBML	HyperConverged Infra	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	J	
13375 540-BBRG	13375 540-BBRG	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	J	
13375 540-BBRL	13375 540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J	
13375 540-BBUM	13375 540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J	
13375 540-BBUS	13375 540-BBUS	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	J	
13375 540-BBUY	13375 540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J	
13375 540-BBVK	13375 540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J	
13375 540-BBVN	13375 540-BBVN	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	J	
13375 540-BBVO	13375 540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J	
13375 540-BBVP	13375 540-BBVP	HyperConverged Infra	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	J	
13375 555-BCKL	13375 555-BCKL	HyperConverged Infra	Install	\$801	Each	20%	\$641	Other	J	
13375 555-BCKN	13375 555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J	
13375 555-BCKP	13375 555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J	
13375 619-AMXT	13375 619-AMXT	HyperConverged Infra	VxRail Software v4.x, Factory Installed	\$0	Each	20%	\$0	Other	J	
13375 631-AACK	13375 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	
13375 634-BRGR	13375 634-BRGR	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 5115	\$6,754	Each	20%	\$5,403	Other	J
13375 634-BRGS	13375 634-BRGS	HyperConverged Infra	VXRAIL SOFTWARE, Processor SLVR 4116	\$6,792	Each	20%	\$5,434	Other	J
13375 634-BRGT	13375 634-BRGT	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6130	\$7,600	Each	20%	\$6,080	Other	J
13375 634-BRGU	13375 634-BRGU	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8180	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRGV	13375 634-BRGV	HyperConverged Infra	VXRAIL SOFTWARE, Processor SLVR 4114	\$6,794	Each	20%	\$5,435	Other	J
13375 634-BRGW	13375 634-BRGW	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6142	\$8,700	Each	20%	\$6,960	Other	J
13375 634-BRGX	13375 634-BRGX	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6140M	\$8,400	Each	20%	\$6,720	Other	J
13375 634-BRGY	13375 634-BRGY	HyperConverged Infra	VXRAIL SOFTWARE, Processor BRZ 3106	\$4,536	Each	20%	\$3,629	Other	J
13375 634-BRGZ	13375 634-BRGZ	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6126	\$6,800	Each	20%	\$5,440	Other	J
13375 634-BRHB	13375 634-BRHB	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8168	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRHC	13375 634-BRHC	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6152	\$9,000	Each	20%	\$7,200	Other	J
13375 634-BRHD	13375 634-BRHD	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6148	\$8,800	Each	20%	\$7,040	Other	J
13375 634-BRHE	13375 634-BRHE	HyperConverged Infra	VXRAIL SOFTWARE, Processor SLVR 4112	\$5,152	Each	20%	\$4,122	Other	J
13375 634-BRHF	13375 634-BRHF	HyperConverged Infra	VXRAIL SOFTWARE, Processor SLVR 4110	\$5,028	Each	20%	\$4,022	Other	J
13375 634-BRHG	13375 634-BRHG	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8153	\$9,000	Each	20%	\$7,200	Other	J
13375 634-BRHH	13375 634-BRHH	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6134M	\$7,700	Each	20%	\$6,160	Other	J
13375 634-BRHJ	13375 634-BRHJ	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6138	\$8,400	Each	20%	\$6,720	Other	J
13375 634-BRHK	13375 634-BRHK	HyperConverged Infra	VXRAIL SOFTWARE, Processor BRZ 3104	\$4,627	Each	20%	\$3,702	Other	J
13375 634-BRHL	13375 634-BRHL	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6150	\$9,100	Each	20%	\$7,280	Other	J
13375 634-BRHM	13375 634-BRHM	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 5118	\$6,757	Each	20%	\$5,406	Other	J
13375 634-BRHN	13375 634-BRHN	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8176M	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRHO	13375 634-BRHO	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6154	\$9,155	Each	20%	\$7,324	Other	J
13375 634-BRHP	13375 634-BRHP	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6132	\$7,700	Each	20%	\$6,160	Other	J
13375 634-BRHQ	13375 634-BRHQ	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6128	\$6,800	Each	20%	\$5,440	Other	J
13375 634-BRHR	13375 634-BRHR	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8160	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRHS	13375 634-BRHS	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM8170M	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRHT	13375 634-BRHT	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6146	\$9,000	Each	20%	\$7,200	Other	J
13375 634-BRHU	13375 634-BRHU	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6142M	\$8,500	Each	20%	\$6,800	Other	J
13375 634-BRHV	13375 634-BRHV	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8160M	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRHW	13375 634-BRHW	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8180M	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRHX	13375 634-BRHX	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6140	\$8,700	Each	20%	\$6,960	Other	J
13375 634-BRHY	13375 634-BRHY	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8164	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRHZ	13375 634-BRHZ	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 5120	\$6,800	Each	20%	\$5,440	Other	J
13375 634-BRIB	13375 634-BRIB	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8170	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRIC	13375 634-BRIC	HyperConverged Infra	VXRAIL SOFTWARE, Processor SLVR 4108	\$4,948	Each	20%	\$3,958	Other	J
13375 634-BRID	13375 634-BRID	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6136	\$8,000	Each	20%	\$6,400	Other	J
13375 634-BRIE	13375 634-BRIE	HyperConverged Infra	VXRAIL SOFTWARE, Processor PLTM 8176	\$9,200	Each	20%	\$7,360	Other	J
13375 634-BRIF	13375 634-BRIF	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6134	\$7,900	Each	20%	\$6,320	Other	J
13375 634-BRIG	13375 634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other	J
13375 634-BRIH	13375 634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other	J
13375 634-BRII	13375 634-BRII	HyperConverged Infra	VXRAIL SOFTWARE, SAS, SSD, 800GB	\$412	Each	20%	\$330	Other	J
13375 634-BRIJ	13375 634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,867	Each	20%	\$1,494	Other	J
13375 634-BRIL	13375 634-BRIL	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SAS, SSD	\$1,564	Each	20%	\$1,251	Other	J
13375 634-BRIP	13375 634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13375 634-BRIQ	13375 634-BRIQ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13375 634-BRIR	13375 634-BRIR	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13375 634-BRIS	13375 634-BRIS	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13375 634-BRIT	13375 634-BRIT	HyperConverged Infra	HClA NP VSOM E+ 6.x 1CPU w/ 5Yr Maint=IG	\$8,638	Each	20%	\$6,910	Other	J
13375 634-BRIU	13375 634-BRIU	HyperConverged Infra	HClA NP VSOM E+ 6.x 1CPU w/ 3Yr Maint=IG	\$8,638	Each	20%	\$6,910	Other	J
13375 634-BRIV	13375 634-BRIV	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 2 Years	\$5,527	Each	20%	\$4,421	Other	J
13375 634-BRIW	13375 634-BRIW	HyperConverged Infra	Upgrade: VMware vSphere 6 Enterprise Plus to vSphere 6 with Ops Management Enterprise Plus for 1 Processor w/3Yrs Maint	\$1,945	Each	20%	\$1,556	Other	J
13375 634-BRIX	13375 634-BRIX	HyperConverged Infra	VMware vSphere 6 with Operations Management Enterprise Plus for 1 processor w/2Yrs Upgrade: VMware vSphere 6 Standard to vSphere 6 with Operations Management Enterprise Plus w/1Yr Maint	\$8,638	Each	20%	\$6,910	Other	J
13375 634-BRIY	13375 634-BRIY	HyperConverged Infra	Upgrade: VMware vSphere 6 Standard to vSphere 6 with Operations Management Enterprise Plus w/1Yr Maint	\$7,350	Each	20%	\$5,880	Other	J
13375 634-BRIZ	13375 634-BRIZ	HyperConverged Infra	VMware vSphere 6 with Operations Management Enterprise Plus for 1 processor w/4Yrs	\$8,638	Each	20%	\$6,910	Other	J
13375 634-BRJB	13375 634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13375 634-BRJC	13375 634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13375 634-BRJD	13375 634-BRJD	HyperConverged Infra	HClA UP VSPH ROBO STD 25VM w/3YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
13375 634-BRJE	13375 634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
13375 634-BRJF	13375 634-BRJF	HyperConverged Infra	Upgrade: VMware vSphere 6 Enterprise Plus to vSphere 6 with Ops Management	\$1,945	Each	20%	\$1,556	Other	J
13375 634-BRJG	13375 634-BRJG	HyperConverged Infra	Upgrade: VMware vSphere 6 Standard to vSphere 6 with Operations Management	\$7,350	Each	20%	\$5,880	Other	J
13375 634-BRHH	13375 634-BRHH	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13375 634-BRJI	13375 634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13375 634-BRJJ	13375 634-BRJJ	HyperConverged Infra	HClA NP VSOM E+ 6.x 1CPU w/ 2Yr Maint=IG	\$8,638	Each	20%	\$6,910	Other	J
13375 634-BRJK	13375 634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13375 634-BRKL	13375 634-BRKL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
13375 634-BRJM	13375 634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13375 634-BRJN	13375 634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13375 634-BRJO	13375 634-BRJO	HyperConverged Infra	VMware vSphere 6 with Operations Management Enterprise Plus for 1 processor w/1Yr	\$8,638	Each	20%	\$6,910	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13375 634-BRMU	13375 634-BRMU	HyperConverged Infra	Data Protection Central	\$0	Each	20%	\$0	Other	J
13375 634-BRSJ	13375 634-BRSJ	HyperConverged Infra	Data Domain Virtual Edition Software 3 years	\$923	Each	20%	\$738	Other	J
13375 634-BRSK	13375 634-BRSK	HyperConverged Infra	Data Protection Suite for VMWARE, 5 years	\$1,430	Each	20%	\$1,144	Other	J
13375 634-BRSL	13375 634-BRSL	HyperConverged Infra	Data Protection Suite for VMWARE, 2 years	\$1,430	Each	20%	\$1,144	Other	J
13375 634-BRSM	13375 634-BRSM	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 3 years	\$272	Each	20%	\$218	Other	J
13375 634-BRSN	13375 634-BRSN	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 2 years	\$272	Each	20%	\$218	Other	J
13375 634-BRSO	13375 634-BRSO	HyperConverged Infra	Data Protection Suite for VMWARE, 3 years	\$1,430	Each	20%	\$1,144	Other	J
13375 634-BRSP	13375 634-BRSP	HyperConverged Infra	Data Domain Virtual Edition Software 5 years	\$923	Each	20%	\$738	Other	J
13375 634-BRSQ	13375 634-BRSQ	HyperConverged Infra	Data Domain Virtual Edition Software 4 years	\$923	Each	20%	\$738	Other	J
13375 634-BRSR	13375 634-BRSR	HyperConverged Infra	Data Domain Virtual Edition Software 2 years	\$923	Each	20%	\$738	Other	J
13375 634-BRSS	13375 634-BRSS	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 5 years	\$272	Each	20%	\$218	Other	J
13375 634-BRST	13375 634-BRST	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 4 years	\$272	Each	20%	\$218	Other	J
13375 634-BRSU	13375 634-BRSU	HyperConverged Infra	Data Protection Suite for VMWARE, 4 years	\$1,430	Each	20%	\$1,144	Other	J
13375 634-BRTJ	13375 634-BRTJ	HyperConverged Infra	VXRAIL SOFTWARE, Processor GOLD 6144	\$8,800	Each	20%	\$7,040	Other	J
13375 770-BBBC	13375 770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
13375 770-BBBL	13375 770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13375 770-BBBM	13375 770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13375 770-BBHJ	13375 770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13375 770-BBIC	13375 770-BBIC	HyperConverged Infra	ReadyRails 1U Static Rails for 2/4-Post Racks,CusKit	\$67	Each	20%	\$53	Other	J
13375 770-BBIE	13375 770-BBIE	HyperConverged Infra	1U Cable Management Arm,CusKit	\$58	Each	20%	\$47	Other	J
13375 770-BCIQ	13375 770-BCIQ	HyperConverged Infra	1U Combo Drop-In/Stab-In Rails, CK	\$99	Each	20%	\$79	Other	J
13375 780-BCIZ	13375 780-BCIZ	HyperConverged Infra	No RAID for E560	\$0	Each	20%	\$0	Other	J
13375 800-BBDM	13375 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13375 821-4508	13375 821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J
13375 821-4509	13375 821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J
13375 823-4168	13375 823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J
13375 922-4998	13375 922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13375 975-9869	13375 975-9869	HyperConverged Infra	Deployment Verification Service	\$520	Each	20%	\$416	Other	J
13375 980-5088	13375 980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13375 980-7177	13375 980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13375 983-2917	13375 983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13375 985-3817	13375 985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13375 986-5518	13375 986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13375 987-1459	13375 987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
13375 987-1519	13375 987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
13375 994-6778	13375 994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
12667 210-ANTG	12667 210-ANTG	HyperConverged Infra	VxRail E560, 10X2.5"	\$249,000	Each	20%	\$199,200	Other	J
12667 210-ANTI	12667 210-ANTI	HyperConverged Infra	VxRail E560F, 10X2.5", All Flash	\$3,204	Each	20%	\$2,563	Other	J
12667 310-8513	12667 310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
12667 321-BCQL	12667 321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
12667 321-BDQZ	12667 321-BDQZ	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives, 2 NVMe Drives and 3 PCIe Slots, 2CPU only	\$900	Each	20%	\$720	Other	J
12667 325-BCVQ	12667 325-BCVQ	HyperConverged Infra	E560 Branding	\$55	Each	20%	\$44	Other	J
12667 325-BCVR	12667 325-BCVR	HyperConverged Infra	E560F Branding	\$55	Each	20%	\$44	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12667_325-BCVY	12667_325-BCVY	HyperConverged Infra	VxRail E560 Bezel	\$149	Each	20%	\$119	Other	J
12667_325-BCVZ	12667_325-BCVZ	HyperConverged Infra	VxRail E560/F Bezel CK	\$66	Each	20%	\$53	Other	J
12667_329-BDJT	12667_329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J
12667_329-BEIJ	12667_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
12667_330-BBJZ	12667_330-BBJZ	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
12667_330-BBKB	12667_330-BBKB	HyperConverged Infra	Riser Config 4, 2x16 LP	\$0	Each	20%	\$0	Other	J
12667_332-1286	12667_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12667_338-BLMC	12667_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12667_338-BLMN	12667_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12667_338-BLMP	12667_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12667_338-BLMR	12667_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12667_338-BLUQ	12667_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12667_338-BLUR	12667_338-BLUR	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12667_338-BLUS	12667_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12667_338-BLUW	12667_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12667_338-BLUX	12667_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
12667_338-BRVH	12667_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
12667_338-BRVJ	12667_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
12667_338-BRVM	12667_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
12667_338-BRVN	12667_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
12667_338-BRVO	12667_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
12667_338-BRVR	12667_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
12667_338-BSDH	12667_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12667_338-BSDI	12667_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
12667_338-BSDL	12667_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
12667_338-BSDO	12667_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
12667_338-BSDP	12667_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
12667_338-BSDS	12667_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
12667_338-BSDT	12667_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
12667_338-BSDV	12667_338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W) DDR4-2133	\$439	Each	20%	\$351	Other	J
12667_338-BSGI	12667_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other	J
12667_338-BSGN	12667_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
12667_338-BSGU	12667_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
12667_338-BSHD	12667_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
12667_338-BSHF	12667_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
12667_338-BSHH	12667_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
12667_338-BSHN	12667_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other	J
12667_338-BSHR	12667_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12667_338-BSHY	12667_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
12667_338-BSIM	12667_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
12667_338-BSIQ	12667_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
12667_338-BSIV	12667_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J
12667_338-BSWR	12667_338-BSWR	HyperConverged Infra	Intel Xeon Gold 6212U 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$2,999	Each	20%	\$2,399	Other	J
12667_338-BSWT	12667_338-BSWT	HyperConverged Infra	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$1,859	Each	20%	\$1,487	Other	J
12667_338-BSWV	12667_338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J
12667_338-BSWX	12667_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
12667_338-BTSI	12667_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
12667_338-BTSJ	12667_338-BTSJ	HyperConverged Infra	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$7,819	Each	20%	\$6,255	Other	J
12667_338-BTSM	12667_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J
12667_338-BTSM	12667_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J
12667_338-BTSP	12667_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
12667_338-BTSP	12667_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6209U 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$1,649	Each	20%	\$1,319	Other	J
12667_338-BTWK	12667_338-BTWK	HyperConverged Infra	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$8,049	Each	20%	\$6,439	Other	J
12667_338-BTWW	12667_338-BTWW	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J
12667_338-BVJU	12667_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
12667_338-BVJV	12667_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
12667_338-BVJX	12667_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
12667_338-BVKD	12667_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12667_338-BVKF	12667_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
12667_338-BVKG	12667_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J
12667_338-BVKH	12667_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
12667_338-BVKJ	12667_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J
12667_338-BVKK	12667_338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208U 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$1,659	Each	20%	\$1,327	Other	J
12667_338-BVKL	12667_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
12667_338-BVKQ	12667_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
12667_338-BVKR	12667_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
12667_338-BVKU	12667_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
12667_338-BVKY	12667_338-BVKY	HyperConverged Infra	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W) DDR4-2400	\$599	Each	20%	\$479	Other	J
12667_340-BYRU	12667_340-BYRU	HyperConverged Infra	PowerEdge R640 Shipping Material for 4 and 10 HDD chassis	\$0	Each	20%	\$0	Other	J
12667_340-BYUL	12667_340-BYUL	HyperConverged Infra	E560/E560F Shipping	\$0	Each	20%	\$0	Other	J
12667_340-COPR	12667_340-COPR	HyperConverged Infra	PowerEdge R640 x4 and x10 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
12667_350-BBBW	12667_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
12667_350-BBKB	12667_350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J
12667_350-BBND	12667_350-BBND	HyperConverged Infra	VxRail E560 Luggage Tag	\$0	Each	20%	\$0	Other	J
12667_350-BBNP	12667_350-BBNP	HyperConverged Infra	VxRail E560F Luggage Tag	\$0	Each	20%	\$0	Other	J
12667_350-BBSY	12667_350-BBSY	HyperConverged Infra	VxRail E560/F Bezel	\$149	Each	20%	\$119	Other	J

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Vendor Notes: Updated November 25, 2020

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12667_370-AAIP	12667_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
12667_370-ABWE	12667_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
12667_370-ADMX	12667_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
12667_370-ADNF	12667_370-ADNF	HyperConverged Infra	32GB RDIMM, 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
12667_370-ADNG	12667_370-ADNG	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J
12667_370-ADNH	12667_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
12667_370-ADNM	12667_370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
12667_370-ADNT	12667_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
12667_370-ADNU	12667_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12667_370-ADPF	12667_370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J
12667_370-AEPP	12667_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12667_370-AERE	12667_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J
12667_370-AERF	12667_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
12667_370-AERG	12667_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
12667_370-AEUN	12667_370-AEUN	HyperConverged Infra	256GB, 2666MT/s Intel Optane DC Persistent Memory	\$4,999	Each	20%	\$3,999	Other	J
12667_370-AEUP	12667_370-AEUP	HyperConverged Infra	128GB, 2666MT/s Intel Optane DC Persistent Memory	\$1,799	Each	20%	\$1,439	Other	J
12667_370-AEUQ	12667_370-AEUQ	HyperConverged Infra	2666MT/s App Direct Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J
12667_370-AEVN	12667_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
12667_370-AEVO	12667_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
12667_370-AEVP	12667_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
12667_370-AEVQ	12667_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
12667_370-AEVR	12667_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12667_374-BBBX	12667_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
12667_374-BBNW	12667_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12667_374-BBOI	12667_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12667_374-BBOK	12667_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12667_374-BBOM	12667_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12667_374-BBPN	12667_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12667_374-BBPO	12667_374-BBPO	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12667_374-BBPP	12667_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12667_374-BBPT	12667_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12667_374-BBPU	12667_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
12667_379-BCQY	12667_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
12667_379-BCRB	12667_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
12667_379-BCRF	12667_379-BCRF	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
12667_379-BDCO	12667_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
12667_384-BBBL	12667_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
12667_384-BBPR	12667_384-BBPR	HyperConverged Infra	5 Standard Fans for R640	\$0	Each	20%	\$0	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12667_384-BBQI	12667_384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
12667_384-BBQJ	12667_384-BBQJ	HyperConverged Infra	8 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
12667_384-BCBV	12667_384-BCBV	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12667_384-BCBX	12667_384-BCBX	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12667_384-BCDI	12667_384-BCDI	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12667_384-BCDJ	12667_384-BCDJ	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12667_384-BCEH	12667_384-BCEH	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12667_384-BCHL	12667_384-BCHL	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12667_384-BCIM	12667_384-BCIM	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12667_384-BCOS	12667_384-BCOS	HyperConverged Infra	VxRail E/P/V/S/E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12667_385-BBCF	12667_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
12667_385-BBKI	12667_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
12667_385-BBKT	12667_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
12667_385-BBLE	12667_385-BBLE	HyperConverged Infra	IDSMD and Combo Card Reader	\$59	Each	20%	\$47	Other	J
12667_387-BBEY	12667_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
12667_389-DSVE	12667_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
12667_389-DSVF	12667_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
12667_400-ADTI	12667_400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J
12667_400-ASHI	12667_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
12667_400-ASXD	12667_400-ASXD	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512n 2.5in Hot-plug Drive, HUSMY,10 DWPD,7300 TBW	\$2,236	Each	20%	\$1,789	Other	J
12667_400-AVEZ	12667_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
12667_400-AXOP	12667_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
12667_400-AXPE	12667_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
12667_400-AXSD	12667_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,155	Each	20%	\$924	Other	J
12667_400-AXSK	12667_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
12667_400-AZOY	12667_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
12667_400-AZQO	12667_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
12667_400-BDGV	12667_400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 14600 TBW	\$2,900	Each	20%	\$2,320	Other	J
12667_400-BDIS	12667_400-BDIS	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J
12667_400-BDJL	12667_400-BDJL	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 7300 TBW	\$1,500	Each	20%	\$1,200	Other	J
12667_400-BELT	12667_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
12667_400-BEMJ	12667_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
12667_400-BEWL	12667_400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
12667_400-BFPD	12667_400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 14016 TBW	\$6,254	Each	20%	\$5,003	Other	J
12667_403-BBMB	12667_403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
12667_403-BBMS	12667_403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
12667_403-BBRU	12667_403-BBRU	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1) LP	\$480	Each	20%	\$384	Other	J
12667_403-BCHI	12667_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12667 405-AAJU	12667 405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
12667 406-BBLD	12667 406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12667 406-BBLG	12667 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12667 407-BBVK	12667 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
12667 412-AAIP	12667 412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
12667 412-AAIQ	12667 412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
12667 429-AAIQ	12667 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
12667 450-AAGG	12667 450-AAGG	HyperConverged Infra	No Power Cord Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
12667 450-AALV	12667 450-AALV	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
12667 450-AARX	12667 450-AARX	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
12667 450-AAXG	12667 450-AAXG	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12667 450-ACSL	12667 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12667 450-ACSM	12667 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
12667 450-ACSO	12667 450-ACSO	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
12667 450-ADIJ	12667 450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
12667 450-ADWM	12667 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
12667 450-ADWS	12667 450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
12667 450-ADWT	12667 450-ADWT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
12667 450-AEIT	12667 450-AEIT	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
12667 450-AEJI	12667 450-AEJI	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
12667 450-AFMQ	12667 450-AFMQ	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
12667 461-AADZ	12667 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
12667 461-AAEL	12667 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
12667 461-AAEM	12667 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
12667 470-ACHC	12667 470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
12667 470-ACPE	12667 470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
12667 490-BFHN	12667 490-BFHN	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J
12667 492-BBDG	12667 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
12667 492-BBDH	12667 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
12667 492-BBDI	12667 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
12667 492-BBLG	12667 492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
12667 528-CFHY	12667 528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
12667 528-CJSJ	12667 528-CJSJ	HyperConverged Infra	Data Protection Suite for VMWARE	\$1,430	Each	20%	\$1,144	Other	J
12667 528-CJSK	12667 528-CJSK	HyperConverged Infra	Data Domain Virtual Edition Software	\$923	Each	20%	\$738	Other	J
12667 528-CJSL	12667 528-CJSL	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition	\$272	Each	20%	\$218	Other	J
12667 540-BBRL	12667 540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
12667 540-BBUM	12667 540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J



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Vendor Notes:

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12667_540-BBUY	12667_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
12667_540-BBVK	12667_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12667_540-BBVO	12667_540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
12667_540-BBZI	12667_540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
12667_540-BBZK	12667_540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
12667_540-BCHC	12667_540-BCHC	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
12667_540-BCIX	12667_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
12667_555-BCKN	12667_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
12667_555-BCKP	12667_555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
12667_555-BDXY	12667_555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
12667_555-BDYB	12667_555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
12667_619-AMXT	12667_619-AMXT	HyperConverged Infra	VxRail Software v4.x, Factory Installed	\$0	Each	20%	\$0	Other	J
12667_631-AACK	12667_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12667_634-BSFK	12667_634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
12667_634-BSGD	12667_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
12667_634-BSGF	12667_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
12667_634-BSGJ	12667_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
12667_634-BSJK	12667_634-BSJK	HyperConverged Infra	VxRail Software v4.7.000, Factory Install	\$0	Each	20%	\$0	Other	J
12667_634-BSJL	12667_634-BSJL	HyperConverged Infra	VxRail Software v4.5.215, Factory Install	\$0	Each	20%	\$0	Other	J
12667_634-BSPS	12667_634-BSPS	HyperConverged Infra	VxRail Software v4.5.310, Factory Install	\$0	Each	20%	\$0	Other	J
12667_634-BSPT	12667_634-BSPT	HyperConverged Infra	VxRail Software v4.7.110, Factory Install	\$0	Each	20%	\$0	Other	J
12667_634-BTBX	12667_634-BTBX	HyperConverged Infra	VxRail Software v4.7.210, Factory Install	\$0	Each	20%	\$0	Other	J
12667_634-BUPO	12667_634-BUPO	HyperConverged Infra	VxRail Software v4.5.400, Factory Install	\$0	Each	20%	\$0	Other	J
12667_634-BUWB	12667_634-BUWB	HyperConverged Infra	VxRail Software 4.7.300 Factory Install	\$0	Each	20%	\$0	Other	J
12667_634-BWXT	12667_634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J
12667_770-BBBC	12667_770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
12667_770-BBBL	12667_770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
12667_770-BBBM	12667_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
12667_770-BBHJ	12667_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
12667_770-BBIC	12667_770-BBIC	HyperConverged Infra	ReadyRails 1U Static Rails for 2/4-Post Racks,CusKit	\$67	Each	20%	\$53	Other	J
12667_770-BBIE	12667_770-BBIE	HyperConverged Infra	1U Cable Management Arm,CusKit	\$58	Each	20%	\$47	Other	J
12667_770-BCIO	12667_770-BCIO	HyperConverged Infra	1U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
12667_770-BCIQ	12667_770-BCIQ	HyperConverged Infra	1U Combo Drop-In/Stab-In Rails, CK	\$99	Each	20%	\$79	Other	J
12667_780-BCIZ	12667_780-BCIZ	HyperConverged Infra	No RAID for E560	\$0	Each	20%	\$0	Other	J
12667_800-BBDM	12667_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
12667_827-4154	12667_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
12667_827-4168	12667_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
12667_842-3426	12667_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J

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12667_842-3427	12667_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
12667_847-2783	12667_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
12667_847-2784	12667_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
12667_847-2785	12667_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
12667_847-2786	12667_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13060_210-APXM	13060_210-APXM	HyperConverged Infra	VxRail E560, 10X2.5"	\$457	Each	20%	\$366	Other	J
13060_210-APXR	13060_210-APXR	HyperConverged Infra	VxRail E560F,10X2.5",Flash	\$3,204	Each	20%	\$2,563	Other	J
13060_210-AWGC	13060_210-AWGC	HyperConverged Infra	VxRail E560F, VCF	\$3,204	Each	20%	\$2,563	Other	J
13060_210-AWNW	13060_210-AWNW	HyperConverged Infra	VxRail E560 VCF	\$457	Each	20%	\$366	Other	J
13060_210-AWQB	13060_210-AWQB	HyperConverged Infra	VxRail E560F,VCF, BTX	\$3,204	Each	20%	\$2,563	Other	J
13060_310-8513	13060_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13060_320-8944	13060_320-8944	HyperConverged Infra	Dell 17 inch P170S European Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13060_320-8945	13060_320-8945	HyperConverged Infra	Dell 17 inch P170S Israelian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13060_320-8946	13060_320-8946	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13060_320-8947	13060_320-8947	HyperConverged Infra	Dell 17 inch P170S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13060_320-8949	13060_320-8949	HyperConverged Infra	Dell 19 inch P190S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13060_320-8950	13060_320-8950	HyperConverged Infra	Dell 19 inch P190S European Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13060_320-8951	13060_320-8951	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13060_320-8952	13060_320-8952	HyperConverged Infra	Dell 19 inch P190S UK/Irish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13060_320-8953	13060_320-8953	HyperConverged Infra	Dell 19 inch P190S Israelian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13060_320-8954	13060_320-8954	HyperConverged Infra	Dell 19 inch P190S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13060_320-8955	13060_320-8955	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13060_320-8992	13060_320-8992	HyperConverged Infra	Dell 17in E170S Danish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13060_320-8993	13060_320-8993	HyperConverged Infra	Dell 17in E170S European Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13060_320-8994	13060_320-8994	HyperConverged Infra	Dell 17in E170S Israeli Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13060_320-8995	13060_320-8995	HyperConverged Infra	Dell 17in E170S Italian Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13060_320-8996	13060_320-8996	HyperConverged Infra	Dell 17in E170S South African Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13060_320-8997	13060_320-8997	HyperConverged Infra	Dell 17in E170S Swiss Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13060_320-8998	13060_320-8998	HyperConverged Infra	Dell 17in E170S UK/Irish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13060_320-8999	13060_320-8999	HyperConverged Infra	Dell 19in E190S Danish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13060_320-9002	13060_320-9002	HyperConverged Infra	Dell 19in E190S Italian Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13060_320-9003	13060_320-9003	HyperConverged Infra	Dell 19in E190S South African Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13060_320-9004	13060_320-9004	HyperConverged Infra	Dell 19in E190S Swiss Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13060_320-9005	13060_320-9005	HyperConverged Infra	Dell 19in E190S UK/Irish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13060_320-9006	13060_320-9006	HyperConverged Infra	Dell 19in E190S European Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13060_320-9007	13060_320-9007	HyperConverged Infra	Dell 19in E190S Israeli Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13060_320-9254	13060_320-9254	HyperConverged Infra	Dell 17 inch P170S UK Black Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13060_320-9255	13060_320-9255	HyperConverged Infra	Dell 19 inch P190S UK Black Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13060_320-9256	13060_320-9256	HyperConverged Infra	Dell 22 inch P2210 UK Black Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13060_320-9257	13060_320-9257	HyperConverged Infra	Dell 22 inch P2210 UK Silver Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13060_321-BCQL	13060_321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
13060_321-BDQZ	13060_321-BDQZ	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives, 2 NVMe Drives and 3 PCIe Slots, 2CPU only	\$900	Each	20%	\$720	Other	J
13060_321-BFPB	13060_321-BFPB	HyperConverged Infra	E560 2.5" Chassis with up to 10 Hard Drives and 3PCIe slots (vSAN Standard) 1S	\$1,526	Each	20%	\$1,221	Other	J
13060_321-BFPC	13060_321-BFPC	HyperConverged Infra	E560 2.5" Chassis with up to 10 Hard Drives and 3PCIe slots (vSAN Advanced) 1S	\$4,241	Each	20%	\$3,393	Other	J
13060_321-BFPD	13060_321-BFPD	HyperConverged Infra	E560 2.5 Chassis with up to 10 Hard Drives, 2 NVMe Drives and 3 PCIe Slots (vSAN Advanced) 2S	\$9,302	Each	20%	\$7,442	Other	J
13060_321-BFPI	13060_321-BFPI	HyperConverged Infra	E560 2.5 Chassis with up to 10 Hard Drives, 2 NVMe Drives and 3 PCIe Slots (vSAN Standard) 2S	\$3,872	Each	20%	\$3,098	Other	J
13060_321-BFPK	13060_321-BFPK	HyperConverged Infra	E560 2.5" Chassis with up to 10 Hard Drives and 3PCIe slots (vSAN Enterprise) 1S	\$6,938	Each	20%	\$5,550	Other	J
13060_321-BFPO	13060_321-BFPO	HyperConverged Infra	E560 2.5 Chassis with up to 10 Hard Drives, 2 NVMe Drives and 3 PCIe Slots (vSAN Enterprise Plus) 2S	\$26,697	Each	20%	\$21,358	Other	J
13060_321-BFPP	13060_321-BFPP	HyperConverged Infra	E560 2.5" Chassis with up to 10 Hard Drives and 3PCIe slots (vSAN Enterprise Plus) 1S	\$12,938	Each	20%	\$10,350	Other	J
13060_321-BFPT	13060_321-BFPT	HyperConverged Infra	E560 2.5 Chassis with up to 10 Hard Drives, 2 NVMe Drives and 3 PCIe Slots (vSAN Enterprise) 2S	\$14,697	Each	20%	\$11,758	Other	J
13060_325-BCVQ	13060_325-BCVQ	HyperConverged Infra	E560 Branding	\$55	Each	20%	\$44	Other	J
13060_325-BCVR	13060_325-BCVR	HyperConverged Infra	E560F Branding	\$55	Each	20%	\$44	Other	J
13060_325-BCVY	13060_325-BCVY	HyperConverged Infra	VxRail E560 Bezel	\$149	Each	20%	\$119	Other	J
13060_325-BCVZ	13060_325-BCVZ	HyperConverged Infra	VxRail E560/F Bezel CK	\$66	Each	20%	\$53	Other	J
13060_325-BEBP	13060_325-BEBP	HyperConverged Infra	Bezel - VxRail 1U	\$99,999	Each	20%	\$79,999	Other	J
13060_329-BDWH	13060_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J
13060_329-BEIJ	13060_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
13060_330-BBJZ	13060_330-BBJZ	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
13060_330-BBKB	13060_330-BBKB	HyperConverged Infra	Riser Config 4, 2x16 LP	\$0	Each	20%	\$0	Other	J
13060_332-1286	13060_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13060_338-BLMC	13060_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13060_338-BLMN	13060_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13060_338-BLMP	13060_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13060_338-BLMR	13060_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13060_338-BLUQ	13060_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13060_338-BLUR	13060_338-BLUR	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13060_338-BLUS	13060_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
13060_338-BLUW	13060_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
13060_338-BLUX	13060_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
13060_338-BRVH	13060_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13060_338-BRVJ	13060_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
13060_338-BRVM	13060_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
13060_338-BRVN	13060_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
13060_338-BRVO	13060_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
13060_338-BRVR	13060_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
13060_338-BSDH	13060_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13060_338-BSDI	13060_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
13060_338-BSDL	13060_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED use drop-down)	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13060_338-BSDO	13060_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J	
13060_338-BSDP	13060_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J	
13060_338-BSDS	13060_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
13060_338-BSDT	13060_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J	
13060_338-BSDV	13060_338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W) DDR4-2133	\$439	Each	20%	\$351	Other	J	
13060_338-BSGI	13060_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other	J	
13060_338-BSGN	13060_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J	
13060_338-BSGU	13060_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J	
13060_338-BSHD	13060_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J	
13060_338-BSHF	13060_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J	
13060_338-BSHH	13060_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J	
13060_338-BSHN	13060_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other	J	
13060_338-BSHR	13060_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J	
13060_338-BSHY	13060_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J	
13060_338-BSIM	13060_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J	
13060_338-BSIQ	13060_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J	
13060_338-BSIV	13060_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J	
13060_338-BSWR	13060_338-BSWR	HyperConverged Infra	Intel Xeon Gold 6212U 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$2,999	Each	20%	\$2,399	Other	J	
13060_338-BSWT	13060_338-BSWT	HyperConverged Infra	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$1,859	Each	20%	\$1,487	Other	J	
13060_338-BSWV	13060_338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J	
13060_338-BSWX	13060_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J	
13060_338-BTSI	13060_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J	
13060_338-BTSJ	13060_338-BTSJ	HyperConverged Infra	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$7,819	Each	20%	\$6,255	Other	J	
13060_338-BTSM	13060_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J	
13060_338-BTSO	13060_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J	
13060_338-BTSP	13060_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J	
13060_338-BTWK	13060_338-BTWK	HyperConverged Infra	Intel Xeon Gold 6209U 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$1,649	Each	20%	\$1,319	Other	J	
13060_338-BTWV	13060_338-BTWV	HyperConverged Infra	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$8,049	Each	20%	\$6,439	Other	J	
13060_338-BVJU	13060_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J	
13060_338-BVJV	13060_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J	
13060_338-BVJW	13060_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J	
13060_338-BVJX	13060_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J	
13060_338-BVKD	13060_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J	
13060_338-BVKF	13060_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J	
13060_338-BVKG	13060_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J	
13060_338-BVKH	13060_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J	
13060_338-BVKJ	13060_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J	
13060_338-BVKK	13060_338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208U 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$1,659	Each	20%	\$1,327	Other	J	

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_338-BVKL	13060_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
13060_338-BVKQ	13060_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13060_338-BVKR	13060_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
13060_338-BVKU	13060_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
13060_338-BVKY	13060_338-BVKY	HyperConverged Infra	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W) DDR4-2400	\$599	Each	20%	\$479	Other	J
13060_340-BYUL	13060_340-BYUL	HyperConverged Infra	E560/E560F Shipping	\$0	Each	20%	\$0	Other	J
13060_340-COPR	13060_340-COPR	HyperConverged Infra	PowerEdge R640 x4 and x10 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
13060_350-BBKB	13060_350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J
13060_350-BBNO	13060_350-BBNO	HyperConverged Infra	VxRail E560 Luggage Tag	\$0	Each	20%	\$0	Other	J
13060_350-BBNP	13060_350-BBNP	HyperConverged Infra	VxRail E560F Luggage Tag	\$0	Each	20%	\$0	Other	J
13060_370-AAIP	13060_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13060_370-ABWE	13060_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
13060_370-ADMX	13060_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13060_370-ADNF	13060_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13060_370-ADNG	13060_370-ADNG	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J
13060_370-ADNH	13060_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13060_370-ADNM	13060_370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
13060_370-ADNT	13060_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13060_370-ADNU	13060_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13060_370-ADPF	13060_370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J
13060_370-AEPP	13060_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13060_370-AERE	13060_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J
13060_370-AERF	13060_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
13060_370-AERG	13060_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
13060_370-AEUM	13060_370-AEUM	HyperConverged Infra	2666MT/s Memory Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J
13060_370-AEUN	13060_370-AEUN	HyperConverged Infra	256GB, 2666MT/s Intel Optane DC Persistent Memory	\$4,999	Each	20%	\$3,999	Other	J
13060_370-AEUP	13060_370-AEUP	HyperConverged Infra	128GB, 2666MT/s Intel Optane DC Persistent Memory	\$1,799	Each	20%	\$1,439	Other	J
13060_370-AEUQ	13060_370-AEUQ	HyperConverged Infra	2666MT/s App Direct Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J
13060_370-AEVN	13060_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13060_370-AEVO	13060_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
13060_370-AEVP	13060_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13060_370-AEVQ	13060_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13060_370-AEVR	13060_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13060_374-BBBX	13060_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
13060_374-BBNW	13060_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13060_374-BBOI	13060_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13060_374-BBOK	13060_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13060_374-BBOM	13060_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J



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Vendor Notes:

Updated November 25, 2020

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13060_374-BBPN	13060_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13060_374-BBPO	13060_374-BBPO	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13060_374-BBPP	13060_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
13060_374-BBPT	13060_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
13060_374-BBPU	13060_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
13060_379-BCQY	13060_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13060_379-BCRB	13060_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13060_379-BCRF	13060_379-BCRF	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13060_379-BCRR	13060_379-BCRR	HyperConverged Infra	VxRail VCF BYOLICENSE SOFTWARE	\$1	Each	20%	\$1	Other	J
13060_379-BDCO	13060_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13060_379-BDUU	13060_379-BDUU	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%	\$0	Other	J
13060_379-BDYQ	13060_379-BDYQ	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%	\$0	Other	J
13060_379-BDYR	13060_379-BDYR	HyperConverged Infra	HCI System Software as part of Transformational License Agreement(TLA) and vSAN as part of VMwareELA	\$0	Each	20%	\$0	Other	J
13060_379-BDZL	13060_379-BDZL	HyperConverged Infra	Custom OEM Bezel	\$0	Each	20%	\$0	Other	J
13060_384-BBBL	13060_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13060_384-BBPR	13060_384-BBPR	HyperConverged Infra	5 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
13060_384-BBQI	13060_384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
13060_384-BBQJ	13060_384-BBQJ	HyperConverged Infra	8 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
13060_384-BCHL	13060_384-BCHL	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13060_384-BCIM	13060_384-BCIM	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13060_384-BCOS	13060_384-BCOS	HyperConverged Infra	VxRail E/P/V/S/E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13060_385-BBCF	13060_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13060_385-BBKI	13060_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13060_385-BBKT	13060_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13060_385-BBLE	13060_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13060_387-BBEY	13060_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13060_389-DSVE	13060_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13060_389-DSVF	13060_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13060_400-ADTI	13060_400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J
13060_400-ASHI	13060_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
13060_400-ATJL	13060_400-ATJL	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	J
13060_400-AVEZ	13060_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
13060_400-AVVT	13060_400-AVVT	HyperConverged Infra	CUS,HD,1.8T,102N,IS12,2.5,4SSB	\$980	Each	20%	\$784	Other	J
13060_400-AXOP	13060_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
13060_400-AXPE	13060_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13060_400-AXSD	13060_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,155	Each	20%	\$924	Other	J
13060_400-AXSK	13060_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13060_400-AZOY	13060_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J

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13060_400-AZQO	13060_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13060_400-BCOV	13060_400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
13060_400-BDGV	13060_400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 14600 TBW	\$2,900	Each	20%	\$2,320	Other	J
13060_400-BDIS	13060_400-BDIS	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J
13060_400-BDIL	13060_400-BDIL	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 7300 TBW	\$1,500	Each	20%	\$1,200	Other	J
13060_400-BELT	13060_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13060_400-BEMJ	13060_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
13060_400-BEWL	13060_400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
13060_400-BFPD	13060_400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 14016 TBW	\$6,254	Each	20%	\$5,003	Other	J
13060_400-BFQX	13060_400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
13060_400-BFSE	13060_400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
13060_400-BGUF	13060_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
13060_400-BKGF	13060_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13060_401-ABHQ	13060_401-ABHQ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	J
13060_403-BBMB	13060_403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
13060_403-BBMS	13060_403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13060_403-BBRU	13060_403-BBRU	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1) LP	\$480	Each	20%	\$384	Other	J
13060_403-BCHI	13060_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13060_405-AAJU	13060_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
13060_406-BBLD	13060_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13060_406-BBLG	13060_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13060_406-BBMO	13060_406-BBMO	HyperConverged Infra	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13060_406-BBPX	13060_406-BBPX	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile	\$3,039	Each	20%	\$2,431	Other	J
13060_407-BBVK	13060_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13060_407-BBWK	13060_407-BBWK	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	J
13060_407-BBWO	13060_407-BBWO	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13060_407-BBZO	13060_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13060_407-BBZS	13060_407-BBZS	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J
13060_407-BBZT	13060_407-BBZT	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13060_407-BCBE	13060_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13060_407-BCEQ	13060_407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
13060_407-BCGJ	13060_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13060_407-BCHI	13060_407-BCHI	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	J
13060_412-AAIP	13060_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
13060_412-AAIQ	13060_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13060_429-AAIQ	13060_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13060_450-AAGG	13060_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13060_450-AALV	13060_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J

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13060_450-AARX	13060_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
13060_450-AAXG	13060_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13060_450-ACSL	13060_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13060_450-ACSM	13060_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13060_450-ACSO	13060_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13060_450-ADIJ	13060_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13060_450-ADWM	13060_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13060_450-AFMQ	13060_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13060_450-AHFH	13060_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13060_461-AADZ	13060_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13060_461-AAEL	13060_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13060_461-AAEM	13060_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13060_467-1488	13060_467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
13060_467-5713	13060_467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
13060_467-9489	13060_467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
13060_467-9490	13060_467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
13060_470-AATY	13060_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J
13060_470-ACHC	13060_470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
13060_470-ACPE	13060_470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
13060_490-BFHN	13060_490-BFHN	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J
13060_492-BBDG	13060_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13060_492-BBDH	13060_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13060_492-BBDI	13060_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13060_492-BBLG	13060_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
13060_528-BIHC	13060_528-BIHC	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 1 Year Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13060_528-BIHD	13060_528-BIHD	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 2 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13060_528-BIHI	13060_528-BIHI	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 1 Year Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13060_528-BIHJ	13060_528-BIHJ	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 5 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13060_528-BIHL	13060_528-BIHL	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 3 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13060_528-BIHO	13060_528-BIHO	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 5 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13060_528-BIHS	13060_528-BIHS	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 3 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13060_528-BIHY	13060_528-BIHY	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 5 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13060_528-BIHZ	13060_528-BIHZ	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 2 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13060_528-BIIB	13060_528-BIIB	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 4 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13060_528-BIIF	13060_528-BIIF	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 4 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13060_528-BIIG	13060_528-BIIG	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 4 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13060_528-BIIH	13060_528-BIIH	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 1 Year Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13060_528-BIIJ	13060_528-BIIJ	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13060_528-BIIK	13060_528-BIIK	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 2 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13060_528-CFHY	13060_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13060_528-CIBI	13060_528-CIBI	HyperConverged Infra	iDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J
13060_528-CJSK	13060_528-CJSK	HyperConverged Infra	Data Domain Virtual Edition Software	\$923	Each	20%	\$738	Other	J
13060_528-CLBS	13060_528-CLBS	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 3Yrs	\$5,459	Each	20%	\$4,367	Other	J
13060_528-CLBX	13060_528-CLBX	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 5Yrs	\$12,647	Each	20%	\$10,118	Other	J
13060_528-CLCB	13060_528-CLCB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 3Yrs	\$8,469	Each	20%	\$6,775	Other	J
13060_528-CLCE	13060_528-CLCE	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 3Yrs	\$5,293	Each	20%	\$4,235	Other	J
13060_528-CLCG	13060_528-CLCG	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 4Yrs	\$5,459	Each	20%	\$4,367	Other	J
13060_528-CLCI	13060_528-CLCI	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 5Yrs	\$3,412	Each	20%	\$2,729	Other	J
13060_528-CLCK	13060_528-CLCK	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 2Yrs	\$3,412	Each	20%	\$2,729	Other	J
13060_528-CLCL	13060_528-CLCL	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 5 Year	\$3,098	Each	20%	\$2,478	Other	J
13060_528-CLCM	13060_528-CLCM	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 4Yrs	\$5,293	Each	20%	\$4,235	Other	J
13060_528-CLCN	13060_528-CLCN	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 1Yr	\$3,412	Each	20%	\$2,729	Other	J
13060_528-CLCO	13060_528-CLCO	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 2Yrs	\$12,647	Each	20%	\$10,118	Other	J
13060_528-CLCW	13060_528-CLCW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 1Yr	\$12,647	Each	20%	\$10,118	Other	J
13060_528-CLCY	13060_528-CLCY	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 4Yrs	\$8,469	Each	20%	\$6,775	Other	J
13060_528-CLDB	13060_528-CLDB	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 3Yrs	\$3,412	Each	20%	\$2,729	Other	J
13060_528-CLDF	13060_528-CLDF	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 5Yrs	\$5,459	Each	20%	\$4,367	Other	J
13060_528-CLDH	13060_528-CLDH	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 2Yrs	\$8,469	Each	20%	\$6,775	Other	J
13060_528-CLDI	13060_528-CLDI	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 4Yrs	\$12,647	Each	20%	\$10,118	Other	J
13060_528-CLDJ	13060_528-CLDJ	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 5Yrs	\$8,469	Each	20%	\$6,775	Other	J
13060_528-CLDK	13060_528-CLDK	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 5Yrs	\$5,293	Each	20%	\$4,235	Other	J
13060_528-CLDM	13060_528-CLDM	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 4Yrs	\$3,412	Each	20%	\$2,729	Other	J
13060_528-CLDQ	13060_528-CLDQ	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 3 Year	\$3,098	Each	20%	\$2,478	Other	J
13060_528-CLDT	13060_528-CLDT	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 2Yrs	\$5,459	Each	20%	\$4,367	Other	J
13060_528-CLDV	13060_528-CLDV	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 1Yr	\$5,459	Each	20%	\$4,367	Other	J
13060_528-CLDX	13060_528-CLDX	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 1Yr	\$8,469	Each	20%	\$6,775	Other	J
13060_528-CLDY	13060_528-CLDY	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 3Yrs	\$12,647	Each	20%	\$10,118	Other	J
13060_528-CLEB	13060_528-CLEB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 2Yrs	\$5,293	Each	20%	\$4,235	Other	J
13060_528-CLEC	13060_528-CLEC	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 2 Year	\$3,098	Each	20%	\$2,478	Other	J
13060_528-CLEF	13060_528-CLEF	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 1 Year	\$3,098	Each	20%	\$2,478	Other	J
13060_528-CLEG	13060_528-CLEG	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 1Yr	\$5,293	Each	20%	\$4,235	Other	J
13060_528-CLES	13060_528-CLES	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 4 Year	\$3,098	Each	20%	\$2,478	Other	J
13060_528-CNOI	13060_528-CNOI	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13060_528-CNZR	13060_528-CNZR	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
13060_528-CNZY	13060_528-CNZY	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 5 Years	\$5,712	Each	20%	\$4,570	Other	J
13060_528-CNZZ	13060_528-CNZZ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 5 Years	\$6,520	Each	20%	\$5,216	Other	J

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Vendor Notes:

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13060_528-COBG	13060_528-COBG	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 1 Year	\$9,388	Each	20%	\$7,511	Other	J
13060_528-COBH	13060_528-COBH	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 4 Years	\$9,388	Each	20%	\$7,511	Other	J
13060_528-COBM	13060_528-COBM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 3 Years	\$5,712	Each	20%	\$4,570	Other	J
13060_528-COBN	13060_528-COBN	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13060_528-COBQ	13060_528-COBQ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 2 Years	\$6,520	Each	20%	\$5,216	Other	J
13060_528-COBX	13060_528-COBX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 1 Year	\$6,520	Each	20%	\$5,216	Other	J
13060_528-COCF	13060_528-COCF	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13060_528-COCI	13060_528-COCI	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 4 Years	\$5,712	Each	20%	\$4,570	Other	J
13060_528-COCJ	13060_528-COCJ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 3 Years	\$6,520	Each	20%	\$5,216	Other	J
13060_528-COCK	13060_528-COCK	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13060_528-COCL	13060_528-COCL	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 1 Year	\$5,712	Each	20%	\$4,570	Other	J
13060_528-COCM	13060_528-COCM	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13060_528-COCP	13060_528-COCP	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 2 Years	\$5,712	Each	20%	\$4,570	Other	J
13060_528-COCQ	13060_528-COCQ	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
13060_528-COCX	13060_528-COCX	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 2 Years	\$9,388	Each	20%	\$7,511	Other	J
13060_528-COCZ	13060_528-COCZ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 5 Years	\$9,388	Each	20%	\$7,511	Other	J
13060_528-CODG	13060_528-CODG	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 4 Years	\$6,520	Each	20%	\$5,216	Other	J
13060_528-CODI	13060_528-CODI	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13060_528-CODM	13060_528-CODM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 3 Years	\$9,388	Each	20%	\$7,511	Other	J
13060_528-CODN	13060_528-CODN	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
13060_528-CODX	13060_528-CODX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13060_528-COEE	13060_528-COEE	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
13060_540-BBML	13060_540-BBML	HyperConverged Infra	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	J
13060_540-BBRG	13060_540-BBRG	HyperConverged Infra	Intel X550 Dual Port 10Gb Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	J
13060_540-BBRL	13060_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13060_540-BBUM	13060_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13060_540-BBUS	13060_540-BBUS	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	J
13060_540-BBUY	13060_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13060_540-BBVI	13060_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
13060_540-BBVJ	13060_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13060_540-BBVK	13060_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13060_540-BBVN	13060_540-BBVN	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	J
13060_540-BBVO	13060_540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13060_540-BBVP	13060_540-BBVP	HyperConverged Infra	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	J
13060_540-BBZI	13060_540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
13060_540-BBZJ	13060_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
13060_540-BBZK	13060_540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
13060_540-BCHC	13060_540-BCHC	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J



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Vendor Notes:

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13060_540-BCIW	13060_540-BCIW	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 100Gb QSFP28 PCIe Adapter, Low Profile, Customer Install	\$2,667	Each	20%	\$2,134	Other	J
13060_540-BCIX	13060_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13060_540-BCMQ	13060_540-BCMQ	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13060_540-BCXN	13060_540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer Install	\$2,300	Each	20%	\$1,840	Other	J
13060_555-BCKL	13060_555-BCKL	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$801	Each	20%	\$641	Other	J
13060_555-BCKN	13060_555-BCKN	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$649	Each	20%	\$519	Other	J
13060_555-BCKP	13060_555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
13060_555-BDXY	13060_555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
13060_555-BDYB	13060_555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
13060_555-BDYC	13060_555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
13060_631-AACK	13060_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13060_634-BRIG	13060_634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other	J
13060_634-BRIH	13060_634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other	J
13060_634-BRIJ	13060_634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,887	Each	20%	\$1,494	Other	J
13060_634-BRIL	13060_634-BRIL	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SAS, SSD	\$1,564	Each	20%	\$1,251	Other	J
13060_634-BRIP	13060_634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13060_634-BRIQ	13060_634-BRIQ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13060_634-BRIR	13060_634-BRIR	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRIS	13060_634-BRIS	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRIV	13060_634-BRIV	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 2 Years	\$5,527	Each	20%	\$4,421	Other	J
13060_634-BRJB	13060_634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13060_634-BRJC	13060_634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRJD	13060_634-BRJD	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRJE	13060_634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRJH	13060_634-BRJH	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRJI	13060_634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRJK	13060_634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRJK	13060_634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRJM	13060_634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13060_634-BRJM	13060_634-BRJM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRJP	13060_634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRJR	13060_634-BRJR	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRJS	13060_634-BRJS	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13060_634-BRJT	13060_634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
13060_634-BRJU	13060_634-BRJU	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRJV	13060_634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRJV	13060_634-BRJV	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 3 Years	\$5,527	Each	20%	\$4,421	Other	J
13060_634-BRJX	13060_634-BRJX	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRJY	13060_634-BRJY	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRJJ	13060_634-BRJJ	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRKB	13060_634-BRKB	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRKC	13060_634-BRKC	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced	\$3,295	Each	20%	\$2,636	Other	J
13060_634-BRKD	13060_634-BRKD	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRKG	13060_634-BRKG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13060_634-BRKH	13060_634-BRKH	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRKI	13060_634-BRKI	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_634-BRKJ	13060_634-BRKJ	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRKL	13060_634-BRKL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
13060_634-BRKN	13060_634-BRKN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRKO	13060_634-BRKO	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRKP	13060_634-BRKP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
13060_634-BRKQ	13060_634-BRKQ	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 5 Years	\$5,527	Each	20%	\$4,421	Other	J
13060_634-BRKR	13060_634-BRKR	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced	\$3,295	Each	20%	\$2,636	Other	J
13060_634-BRKS	13060_634-BRKS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRKT	13060_634-BRKT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
13060_634-BRKV	13060_634-BRKV	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
13060_634-BRKY	13060_634-BRKY	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 5 Years	\$3,295	Each	20%	\$2,636	Other	J
13060_634-BRLB	13060_634-BRLB	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 4 Years	\$5,527	Each	20%	\$4,421	Other	J
13060_634-BRLC	13060_634-BRLC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRLD	13060_634-BRLD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRLE	13060_634-BRLE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
13060_634-BRLG	13060_634-BRLG	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 3 Years	\$3,295	Each	20%	\$2,636	Other	J
13060_634-BRLH	13060_634-BRLH	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 1 Year	\$5,527	Each	20%	\$4,421	Other	J
13060_634-BRLI	13060_634-BRLI	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
13060_634-BRLJ	13060_634-BRLJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
13060_634-BRLK	13060_634-BRLK	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
13060_634-BRLM	13060_634-BRLM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13060_634-BRLN	13060_634-BRLN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRLO	13060_634-BRLO	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
13060_634-BRLP	13060_634-BRLP	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRLQ	13060_634-BRLQ	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 2 Years	\$3,295	Each	20%	\$2,636	Other	J
13060_634-BRLR	13060_634-BRLR	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13060_634-BRLT	13060_634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13060_634-BRLU	13060_634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
13060_634-BRLV	13060_634-BRLV	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
13060_634-BRLY	13060_634-BRLY	HyperConverged Infra	HCIA RecoverPoint for VMWare for 1 node	\$0	Each	20%	\$0	Other	J
13060_634-BSFK	13060_634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
13060_634-BSGD	13060_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
13060_634-BSGF	13060_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
13060_634-BSGJ	13060_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13060_634-BSJM	13060_634-BSJM	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,742	Each	20%	\$3,794	Other	J
13060_634-BSJN	13060_634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J
13060_634-BSJP	13060_634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
13060_634-BSJQ	13060_634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		Product Category (if applicable)
				Base price from Base Price Source	UoM			\$0		
13060_634-BSJR	13060_634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BSJT	13060_634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BSJU	13060_634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J	
13060_634-BSJV	13060_634-BSJV	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$9,509	Each	20%	\$7,607	Other	J	
13060_634-BSJW	13060_634-BSJW	HyperConverged Infra	VxRail VMware, vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BSJX	13060_634-BSJX	HyperConverged Infra	LKEY, SW, EMC, RES, 2YR	\$0	Each	20%	\$0	Other	J	
13060_634-BSJY	13060_634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J	
13060_634-BSJZ	13060_634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J	
13060_634-BSKB	13060_634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J	
13060_634-BSKD	13060_634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J	
13060_634-BSKE	13060_634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BSKG	13060_634-BSKG	HyperConverged Infra	LKEY, SW, EMC, RES, 5YR	\$0	Each	20%	\$0	Other	J	
13060_634-BSKH	13060_634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J	
13060_634-BSKI	13060_634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BSKJ	13060_634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J	
13060_634-BSKK	13060_634-BSKK	HyperConverged Infra	LKEY, SW, EMC, RES, 3YR	\$0	Each	20%	\$0	Other	J	
13060_634-BSKL	13060_634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J	
13060_634-BSKM	13060_634-BSKM	HyperConverged Infra	LKEY, SW, EMC, RES, 4YR	\$0	Each	20%	\$0	Other	J	
13060_634-BSKO	13060_634-BSKO	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.4TB HDD	\$210	Each	20%	\$168	Other	J	
13060_634-BSKP	13060_634-BSKP	HyperConverged Infra	LKEY, SW, EMC, RES, 1YR	\$0	Each	20%	\$0	Other	J	
13060_634-BSKQ	13060_634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BSKR	13060_634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BSKS	13060_634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J	
13060_634-BSKT	13060_634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J	
13060_634-BSKW	13060_634-BSKW	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,794	Each	20%	\$5,435	Other	J	
13060_634-BSKX	13060_634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BSKY	13060_634-BSKY	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.8TB HDD	\$182	Each	20%	\$146	Other	J	
13060_634-BSKZ	13060_634-BSKZ	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$12,206	Each	20%	\$9,765	Other	J	
13060_634-BSLB	13060_634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J	
13060_634-BSLC	13060_634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J	
13060_634-BSLD	13060_634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BSLE	13060_634-BSLE	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.2TB HDD	\$132	Each	20%	\$106	Other	J	
13060_634-BSQH	13060_634-BSQH	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,003	Each	20%	\$3,202	Other	J	
13060_634-BSQI	13060_634-BSQI	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$8,055	Each	20%	\$6,444	Other	J	
13060_634-BSQJ	13060_634-BSQJ	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$9,509	Each	20%	\$7,607	Other	J	
13060_634-BSQK	13060_634-BSQK	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,050	Each	20%	\$6,440	Other	J	
13060_634-BSQL	13060_634-BSQL	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,287	Each	20%	\$9,030	Other	J	
13060_634-BSQM	13060_634-BSQM	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$12,206	Each	20%	\$9,765	Other	J	
13060_634-BSQN	13060_634-BSQN	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,590	Each	20%	\$6,872	Other	J	
13060_634-BSQO	13060_634-BSQO	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,467	Each	20%	\$9,174	Other	J	
13060_634-BSQP	13060_634-BSQP	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,742	Each	20%	\$3,794	Other	J	
13060_634-BSQQ	13060_634-BSQQ	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,794	Each	20%	\$5,435	Other	J	
13060_634-BSQR	13060_634-BSQR	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$5,875	Each	20%	\$4,700	Other	J	
13060_634-BSQS	13060_634-BSQS	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$3,823	Each	20%	\$3,058	Other	J	
13060_634-BUPO	13060_634-BUPO	HyperConverged Infra	VxRail Software v4.5.400, Factory Install	\$0	Each	20%	\$0	Other	J	
13060_634-BUWB	13060_634-BUWB	HyperConverged Infra	VxRail Software 4.7.300 Factory Install	\$0	Each	20%	\$0	Other	J	
13060_634-BVNI	13060_634-BVNI	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB vSAS SSD	\$4,478	Each	20%	\$3,582	Other	J	
13060_634-BVNN	13060_634-BVNN	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,567	Each	20%	\$13,254	Other	J	
13060_634-BVNO	13060_634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BVNP	13060_634-BVNP	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,387	Each	20%	\$13,110	Other	J	
13060_634-BVNQ	13060_634-BVNQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 4 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BVNR	13060_634-BVNR	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,287	Each	20%	\$13,830	Other	J	
13060_634-BVNS	13060_634-BVNS	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 1 Year	\$0	Each	20%	\$0	Other	J	
13060_634-BVNT	13060_634-BVNT	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 2 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BVNU	13060_634-BVNU	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 5 Years	\$0	Each	20%	\$0	Other	J	
13060_634-BVNV	13060_634-BVNV	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,467	Each	20%	\$13,974	Other	J	
13060_634-BVNW	13060_634-BVNW	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$18,206	Each	20%	\$14,565	Other	J	
13060_634-BVNX	13060_634-BVNX	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$17,306	Each	20%	\$13,845	Other	J	
13060_634-BWRZ	13060_634-BWRZ	HyperConverged Infra	HCIA RecoverPoint for VMWare for 1 node VT	\$0	Each	20%	\$0	Other	J	
13060_634-BWSW	13060_634-BWSW	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$416	Each	20%	\$333	Other	J	
13060_634-BWTD	13060_634-BWTD	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$802	Each	20%	\$642	Other	J	
13060_634-BWTY	13060_634-BWTY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,160	Each	20%	\$928	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I) ALJP Proposed Price/UoM (Calculated)	Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13060_634-BWUK	13060_634-BWUK	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$1,788	Each	20%	\$1,430	Other	J	
13060_634-BWUQ	13060_634-BWUQ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,488	Each	20%	\$1,191	Other	J	
13060_634-BWWC	13060_634-BWWC	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 4Yr	\$680	Each	20%	\$544	Other	J	
13060_634-BWWD	13060_634-BWWD	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 3 Year	\$7,088	Each	20%	\$5,670	Other	J	
13060_634-BWWE	13060_634-BWWE	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 2 Year	\$7,088	Each	20%	\$5,670	Other	J	
13060_634-BWWI	13060_634-BWWI	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 1Yr	\$680	Each	20%	\$544	Other	J	
13060_634-BWWK	13060_634-BWWK	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 3Yr	\$680	Each	20%	\$544	Other	J	
13060_634-BWWL	13060_634-BWWL	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 2Yr	\$680	Each	20%	\$544	Other	J	
13060_634-BWWM	13060_634-BWWM	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 1 Year	\$7,088	Each	20%	\$5,670	Other	J	
13060_634-BWVO	13060_634-BWVO	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 5Yr	\$680	Each	20%	\$544	Other	J	
13060_634-BWWP	13060_634-BWWP	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 4 Year	\$16,913	Each	20%	\$13,530	Other	J	
13060_634-BWWQ	13060_634-BWWQ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 1 Year	\$9,988	Each	20%	\$7,990	Other	J	
13060_634-BWWR	13060_634-BWWR	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 5 Year	\$7,088	Each	20%	\$5,670	Other	J	
13060_634-BWWS	13060_634-BWWS	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 3 Year	\$16,913	Each	20%	\$13,530	Other	J	
13060_634-BWWT	13060_634-BWWT	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 2 Year	\$16,913	Each	20%	\$13,530	Other	J	
13060_634-BWUU	13060_634-BWUU	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 3 Year	\$9,988	Each	20%	\$7,990	Other	J	
13060_634-BWVV	13060_634-BWVV	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 4 Year	\$7,088	Each	20%	\$5,670	Other	J	
13060_634-BWVVV	13060_634-BWVVV	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 5 Year	\$16,913	Each	20%	\$13,530	Other	J	
13060_634-BWVX	13060_634-BWVX	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 1 Year	\$20,863	Each	20%	\$16,690	Other	J	
13060_634-BWVY	13060_634-BWVY	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 2 Year	\$9,988	Each	20%	\$7,990	Other	J	
13060_634-BWVZ	13060_634-BWVZ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 5 Year	\$9,988	Each	20%	\$7,990	Other	J	
13060_634-BWXB	13060_634-BWXB	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 1 Year	\$10,950	Each	20%	\$8,760	Other	J	
13060_634-BWXC	13060_634-BWXC	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 2 Year	\$10,950	Each	20%	\$8,760	Other	J	
13060_634-BWXD	13060_634-BWXD	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 3 Year	\$20,863	Each	20%	\$16,690	Other	J	
13060_634-BWXE	13060_634-BWXE	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 4 Year	\$9,988	Each	20%	\$7,990	Other	J	
13060_634-BWXF	13060_634-BWXF	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 5 Year	\$10,950	Each	20%	\$8,760	Other	J	
13060_634-BWYG	13060_634-BWYG	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 4 Year	\$10,950	Each	20%	\$8,760	Other	J	
13060_634-BWXH	13060_634-BWXH	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 2 Year	\$20,863	Each	20%	\$16,690	Other	J	
13060_634-BWXI	13060_634-BWXI	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 1 Year	\$16,913	Each	20%	\$13,530	Other	J	
13060_634-BWXJ	13060_634-BWXJ	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 3 Year	\$10,950	Each	20%	\$8,760	Other	J	
13060_634-BWXK	13060_634-BWXK	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 5 Year	\$20,863	Each	20%	\$16,690	Other	J	
13060_634-BWXL	13060_634-BWXL	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 4 Year	\$20,863	Each	20%	\$16,690	Other	J	
13060_634-BWXT	13060_634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J	
13060_634-BWXZ	13060_634-BWXZ	HyperConverged Infra	VxRail VMware Horizon vSAN ELA	\$0	Each	20%	\$0	Other	J	
13060_634-BWYB	13060_634-BWYB	HyperConverged Infra	VxRail HCI System software, Capacity Drive, 3.84TB SSD SAS Mixed Use	\$1,800	Each	20%	\$1,440	Other	J	
13060_634-BWYK	13060_634-BWYK	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB Read Intensive	\$2,800	Each	20%	\$2,240	Other	J	
13060_634-BWZC	13060_634-BWZC	HyperConverged Infra	VxRail HCI System software, 7.68TB AG RI SSD, Capacity Drive	\$2,200	Each	20%	\$1,760	Other	J	
13060_634-BXMC	13060_634-BXMC	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO	\$1,643	Each	20%	\$1,314	Other	J	
13060_634-BXMD	13060_634-BXMD	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi	\$8	Each	20%	\$6	Other	J	
13060_634-BXME	13060_634-BXME	HyperConverged Infra	VxRail Windows Server 2019 DataCenter,16CORE,Secondary OS, No MEDIA,Unlimited	\$13,005	Each	20%	\$10,404	Other	J	
13060_634-BXMF	13060_634-BXMF	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO	\$13,005	Each	20%	\$10,404	Other	J	
13060_634-BXOU	13060_634-BXOU	HyperConverged Infra	VxRail Software 4.7.520 Factory Install	\$0	Each	20%	\$0	Other	J	
13060_770-BBBC	13060_770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J	
13060_770-BBBL	13060_770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J	
13060_770-BBBM	13060_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J	
13060_770-BBHJ	13060_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J	
13060_770-BBIC	13060_770-BBIC	HyperConverged Infra	ReadyRails 1U Static Rails for 2/4-Post Racks, CusKit	\$67	Each	20%	\$53	Other	J	
13060_770-BBIE	13060_770-BBIE	HyperConverged Infra	1U Cable Management Arm, CusKit	\$58	Each	20%	\$47	Other	J	
13060_770-BCIQ	13060_770-BCIQ	HyperConverged Infra	1U Combo Drop-In/Stub-In Rails, CK	\$99	Each	20%	\$79	Other	J	
13060_780-BCIZ	13060_780-BCIZ	HyperConverged Infra	No RAID for E560	\$0	Each	20%	\$0	Other	J	
13060_800-BBDM	13060_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J	
13060_817-BBBB	13060_817-BBBB	HyperConverged Infra	Custom Configuration	\$0	Each	20%	\$0	Other	J	
13060_821-4508	13060_821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J	
13060_821-4509	13060_821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J	
13060_823-4168	13060_823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J	
13060_827-4154	13060_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J	
13060_827-4168	13060_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J	
13060_834-0208	13060_834-0208	HyperConverged Infra	ProDeploy Plus for Dell Technologies Cloud Platform, initial rack	\$56,480	Each	20%	\$44,784	Other	J	
13060_834-0209	13060_834-0209	HyperConverged Infra	ProDeploy Plus Add-on for Dell Technologies Cloud Platform, node expansion, per node	\$7,853	Each	20%	\$6,282	Other	J	
13060_834-0210	13060_834-0210	HyperConverged Infra	ProDeploy Plus Add-on for Dell Technologies Cloud Platform, rack expansion, per rack	\$74,520	Each	20%	\$59,616	Other	J	
13060_834-0211	13060_834-0211	HyperConverged Infra	Asset Recovery Services-Recycling Dell Technologies Cloud Platform Per Rack	\$7,843	Each	20%	\$6,275	Other	J	
13060_834-0212	13060_834-0212	HyperConverged Infra	Asset Recovery Services - Data Sanitization Onsite Dell Technologies Cloud Platform	\$327	Each	20%	\$262	Other	J	
13060_834-0213	13060_834-0213	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Ship Material Service	\$0	Each	20%	\$0	Other	J	
13060_834-0214	13060_834-0214	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Logistics Services Service	\$4,461	Each	20%	\$3,569	Other	J	
13060_834-0215	13060_834-0215	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Project Management Service	\$3,294	Each	20%	\$2,635	Other	J	
13060_834-0216	13060_834-0216	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Integration Services Service	\$7,529	Each	20%	\$6,024	Other	J	
13060_834-0217	13060_834-0217	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Cable Commodities Service	\$1,961	Each	20%	\$1,569	Other	J	
13060_836-9659	13060_836-9659	HyperConverged Infra	ProDeploy Plus Training Credits 2500 Redeem at education.dell.com Expires 1Yr	\$2,500	Each	20%	\$2,000	Other	J	
13060_839-3934	13060_839-3934	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator 1LT 3Day Expires 1YR	\$3,300	Each	20%	\$2,640	Other	J	
13060_839-3936	13060_839-3936	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator OnDemand Expires 1YR	\$2,110	Each	20%	\$1,688	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13060_842-3426	13060_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13060_842-3427	13060_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13060_844-7852	13060_844-7852	HyperConverged Infra	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	20%	\$184	Other	J
13060_847-2783	13060_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13060_847-2784	13060_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13060_847-2785	13060_847-2785	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13060_847-2786	13060_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13060_922-4998	13060_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13060_980-5088	13060_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13060_980-7177	13060_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13060_983-2917	13060_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13060_985-3817	13060_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13060_986-5518	13060_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13060_987-1459	13060_987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
13060_987-1519	13060_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
13060_994-6778	13060_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13060_998-ECWO	13060_998-ECWO	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-ECWP	13060_998-ECWP	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-EFMS	13060_998-EFMS	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-EFMT	13060_998-EFMT	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-EHIB	13060_998-EHIB	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-EHIC	13060_998-EHIC	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-EIXY	13060_998-EIXY	HyperConverged Infra	Fixed Hardware Configuration	\$0	Each	20%	\$0	Other	J
13060_998-EIXZ	13060_998-EIXZ	HyperConverged Infra	Fixed Hardware Configuration	\$0	Each	20%	\$0	Other	J
13060_998-EIYB	13060_998-EIYB	HyperConverged Infra	Fixed Hardware Configuration	\$0	Each	20%	\$0	Other	J
13060_998-EIYC	13060_998-EIYC	HyperConverged Infra	Fixed Hardware Configuration	\$0	Each	20%	\$0	Other	J
13060_998-EIYD	13060_998-EIYD	HyperConverged Infra	Fixed Hardware Configuration	\$0	Each	20%	\$0	Other	J
13060_998-EIYE	13060_998-EIYE	HyperConverged Infra	Fixed Hardware Configuration	\$0	Each	20%	\$0	Other	J
13060_998-EIYF	13060_998-EIYF	HyperConverged Infra	Fixed Hardware Configuration	\$0	Each	20%	\$0	Other	J
13060_998-ELTD	13060_998-ELTD	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-ELTE	13060_998-ELTE	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-ELTF	13060_998-ELTF	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-ELTG	13060_998-ELTG	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-ELTH	13060_998-ELTH	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-ELTI	13060_998-ELTI	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-ELTJ	13060_998-ELTJ	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13060_998-EMQW	13060_998-EMQW	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13928_210-AUJX	13928_210-AUJX	HyperConverged Infra	VxRail E560 NVMe	\$0	Each	20%	\$0	Other	J
13928_310-8513	13928_310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, Max of 8 SAS/SATA, 3 PCIe Slots, 2 CPU only	\$0	Each	20%	\$0	Other	J
13928_321-BDKH	13928_321-BDKH	HyperConverged Infra		\$250	Each	20%	\$200	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13928_321-BDTT	13928_321-BDTT	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives, 4 NVMe Drives and 3 PCIe Slots, 2CPU only	\$200	Each	20%	\$160	Other	J
13928_325-BCVY	13928_325-BCVY	HyperConverged Infra	VxRail E560 Bezel	\$149	Each	20%	\$119	Other	J
13928_325-BDPO	13928_325-BDPO	HyperConverged Infra	E560N Branding	\$0	Each	20%	\$0	Other	J
13928_325-BEBP	13928_325-BEBP	HyperConverged Infra	Bezel - VxRail 1U	\$99,999	Each	20%	\$79,999	Other	J
13928_329-BDJT	13928_329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J
13928_329-BEIJ	13928_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
13928_330-BBJZ	13928_330-BBJZ	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
13928_338-BRVH	13928_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13928_338-BRVJ	13928_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
13928_338-BRVM	13928_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
13928_338-BRVN	13928_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
13928_338-BRVO	13928_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
13928_338-BRVR	13928_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
13928_338-BSDH	13928_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13928_338-BSDI	13928_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
13928_338-BSDL	13928_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
13928_338-BSDO	13928_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
13928_338-BSDP	13928_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13928_338-BSDS	13928_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13928_338-BSDT	13928_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
13928_338-BSDV	13928_338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W) DDR4-2133	\$439	Each	20%	\$351	Other	J
13928_338-BSGI	13928_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other	J
13928_338-BSGN	13928_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
13928_338-BSGU	13928_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
13928_338-BSHD	13928_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
13928_338-BSHF	13928_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
13928_338-BSHH	13928_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
13928_338-BSHN	13928_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other	J
13928_338-BSHR	13928_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J
13928_338-BSHY	13928_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
13928_338-BSIM	13928_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
13928_338-BSIQ	13928_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
13928_338-BSIV	13928_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J
13928_338-BSWV	13928_338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J
13928_338-BSWX	13928_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
13928_338-BTSI	13928_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
13928_338-BTSJ	13928_338-BTSJ	HyperConverged Infra	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$7,819	Each	20%	\$6,255	Other	J
13928_338-BTSM	13928_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
13928_370-AEVP	13928_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13928_370-AEVQ	13928_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13928_370-AEVR	13928_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13928_379-BCQY	13928_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13928_379-BCRB	13928_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13928_379-BCRF	13928_379-BCRF	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13928_379-BDCO	13928_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13928_384-BBBL	13928_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13928_384-BBQI	13928_384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
13928_384-BCDM	13928_384-BCDM	HyperConverged Infra	VxRail Drive Configuration Info (10,2,2,2)	\$0	Each	20%	\$0	Other	J
13928_384-BCIO	13928_384-BCIO	HyperConverged Infra	VxRail E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13928_384-BCJM	13928_384-BCJM	HyperConverged Infra	VxRail Drive Configuration Info (10,2,2,8)	\$0	Each	20%	\$0	Other	J
13928_384-BCJN	13928_384-BCJN	HyperConverged Infra	VxRail Drive Configuration Info (10,1,1,4)	\$0	Each	20%	\$0	Other	J
13928_384-BCOS	13928_384-BCOS	HyperConverged Infra	VxRail E/P/V/S/E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13928_385-BBCF	13928_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13928_385-BBKI	13928_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13928_385-BBKT	13928_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13928_385-BBLE	13928_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13928_385-BBOM	13928_385-BBOM	HyperConverged Infra	64GB microSDHC/SDXC Card	\$400	Each	20%	\$320	Other	J
13928_387-BBEY	13928_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13928_389-DSVE	13928_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13928_389-DSVF	13928_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13928_400-AZOY	13928_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13928_400-BELP	13928_400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
13928_400-BELT	13928_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13928_400-BELY	13928_400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
13928_400-BEMJ	13928_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
13928_400-BFEH	13928_400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$3,520	Each	20%	\$2,816	Other	J
13928_400-BFES	13928_400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$1,131	Each	20%	\$905	Other	J
13928_403-BBMB	13928_403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
13928_403-BBMS	13928_403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13928_403-BBRU	13928_403-BBRU	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1) LP	\$480	Each	20%	\$384	Other	J
13928_403-BCHI	13928_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13928_405-AAJU	13928_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
13928_406-BBLD	13928_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13928_406-BBLG	13928_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13928_407-BBVK	13928_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13928_407-BBWO	13928_407-BBWO	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13928_407-BBZO	13928_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13928_407-BBZT	13928_407-BBZT	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13928_407-BCBE	13928_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13928_407-BCEQ	13928_407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
13928_407-BCGJ	13928_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13928_412-AAIP	13928_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
13928_412-AAIQ	13928_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13928_429-AAIQ	13928_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13928_450-AAGG	13928_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13928_450-AALV	13928_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13928_450-AARX	13928_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
13928_450-AAXG	13928_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13928_450-ACSL	13928_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13928_450-ACSM	13928_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13928_450-ACSO	13928_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13928_450-ADIJ	13928_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13928_450-ADWM	13928_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13928_450-ADWS	13928_450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
13928_450-ADWT	13928_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
13928_450-AEIT	13928_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
13928_450-AEJI	13928_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13928_450-AFMQ	13928_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13928_450-AHFH	13928_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13928_461-AADZ	13928_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13928_461-AAEL	13928_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13928_461-AAEM	13928_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13928_470-ACHC	13928_470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
13928_470-ACPE	13928_470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
13928_490-BFHN	13928_490-BFHN	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J
13928_492-BBDG	13928_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13928_492-BBDH	13928_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13928_492-BBDI	13928_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13928_492-BBLG	13928_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
13928_528-CJSJ	13928_528-CJSJ	HyperConverged Infra	Data Protection Suite for VMWARE	\$1,430	Each	20%	\$1,144	Other	J
13928_528-CJSK	13928_528-CJSK	HyperConverged Infra	Data Domain Virtual Edition Software	\$923	Each	20%	\$738	Other	J
13928_528-CJSL	13928_528-CJSL	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition	\$272	Each	20%	\$218	Other	J
13928_540-BBRL	13928_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13928_540-BBUM	13928_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13928_540-BBUY	13928_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13928_540-BBVK	13928_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13928_540-BBVO	13928_540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13928_540-BBZI	13928_540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
13928_540-BBZK	13928_540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
13928_540-BCHC	13928_540-BCHC	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13928_540-BCIX	13928_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13928_555-BCKN	13928_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
13928_555-BCKP	13928_555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
13928_555-BDXY	13928_555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
13928_555-BDYB	13928_555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
13928_631-AACK	13928_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13928_634-BUWG	13928_634-BUWG	HyperConverged Infra	VxRail Software 4.7.400 Factory Install	\$0	Each	20%	\$0	Other	J
13928_634-BWXT	13928_634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J
13928_770-BBBC	13928_770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
13928_770-BBBL	13928_770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13928_770-BBBM	13928_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13928_770-BBHJ	13928_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13928_770-BCIO	13928_770-BCIO	HyperConverged Infra	1U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
13928_780-BCDO	13928_780-BCDO	HyperConverged Infra	C30, No RAID for NVME chassis	\$0	Each	20%	\$0	Other	J
13928_780-BCNW	13928_780-BCNW	HyperConverged Infra	C31, No RAID NVMe Drive	\$0	Each	20%	\$0	Other	J
13928_800-BBDM	13928_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13928_847-2783	13928_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13928_847-2784	13928_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13928_847-2785	13928_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13928_847-2786	13928_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13930_210-AUJY	13930_210-AUJY	HyperConverged Infra	VxRail E560 NVMe	\$2,504	Each	20%	\$2,003	Other	J
13930_210-AWGB	13930_210-AWGB	HyperConverged Infra	VxRail E560N NVMe, VCF	\$2,504	Each	20%	\$2,003	Other	J
13930_210-AWPZ	13930_210-AWPZ	HyperConverged Infra	VxRail E560N,VCF, BTX	\$2,504	Each	20%	\$2,003	Other	J
13930_310-8513	13930_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13930_320-8944	13930_320-8944	HyperConverged Infra	Dell 17 inch P170S European Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13930_320-8945	13930_320-8945	HyperConverged Infra	Dell 17 inch P170S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13930_320-8946	13930_320-8946	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13930_320-8947	13930_320-8947	HyperConverged Infra	Dell 17 inch P170S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13930_320-8949	13930_320-8949	HyperConverged Infra	Dell 19 inch P190S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13930_320-8950	13930_320-8950	HyperConverged Infra	Dell 19 inch P190S European Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13930_320-8951	13930_320-8951	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13930_320-8952	13930_320-8952	HyperConverged Infra	Dell 19 inch P190S UK/Irish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13930_320-8953	13930_320-8953	HyperConverged Infra	Dell 19 inch P190S Israelian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13930_320-8954	13930_320-8954	HyperConverged Infra	Dell 19 inch P190S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13930_320-8955	13930_320-8955	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13930_320-8992	13930_320-8992	HyperConverged Infra	Dell 17in E170S Danish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13930_320-8993	13930_320-8993	HyperConverged Infra	Dell 17in E170S European Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13930_320-8994	13930_320-8994	HyperConverged Infra	Dell 17in E170S Israeli Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13930_320-8995	13930_320-8995	HyperConverged Infra	Dell 17in E170S Italian Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13930_320-8996	13930_320-8996	HyperConverged Infra	Dell 17in E170S South African Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13930_320-8997	13930_320-8997	HyperConverged Infra	Dell 17in E170S Swiss Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13930_320-8998	13930_320-8998	HyperConverged Infra	Dell 17in E170S UK/Irish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13930_320-8999	13930_320-8999	HyperConverged Infra	Dell 19in E190S Danish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13930_320-9002	13930_320-9002	HyperConverged Infra	Dell 19in E190S Italian Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13930_320-9003	13930_320-9003	HyperConverged Infra	Dell 19in E190S South African Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13930_320-9004	13930_320-9004	HyperConverged Infra	Dell 19in E190S Swiss Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13930_320-9005	13930_320-9005	HyperConverged Infra	Dell 19in E190S UK/Irish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13930_320-9006	13930_320-9006	HyperConverged Infra	Dell 19in E190S European Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13930_320-9007	13930_320-9007	HyperConverged Infra	Dell 19in E190S Israeli Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13930_320-9254	13930_320-9254	HyperConverged Infra	Dell 17 inch P170S UK Black Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13930_320-9255	13930_320-9255	HyperConverged Infra	Dell 19 inch P190S UK Black Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13930_320-9256	13930_320-9256	HyperConverged Infra	Dell 22 inch P2210 UK Black Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13930_320-9257	13930_320-9257	HyperConverged Infra	Dell 22 inch P2210 UK Silver Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13930_321-BDKH	13930_321-BDKH	HyperConverged Infra	Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, Max of 8 SAS/SATA, 3 PCIe Slots, 2 CPU only	\$250	Each	20%	\$200	Other	J
13930_321-BFPG	13930_321-BFPG	HyperConverged Infra	E560N Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, 3 PCIe Slots, (vSAN Advanced) 2S	\$8,402	Each	20%	\$6,722	Other	J
13930_321-BFPJ	13930_321-BFPJ	HyperConverged Infra	E560N Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, 3 PCIe Slots, (vSAN Standard) 2S	\$2,972	Each	20%	\$2,378	Other	J
13930_321-BFPM	13930_321-BFPM	HyperConverged Infra	E560N Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, 3 PCIe Slots, (vSAN Enterprise Plus) 2S	\$25,836	Each	20%	\$20,669	Other	J
13930_321-BFPN	13930_321-BFPN	HyperConverged Infra	E560N Chassis up to 10 x 2.5 Hard Drives including 10 NVMe, 3 PCIe Slots, (vSAN Enterprise) 2S	\$13,797	Each	20%	\$11,038	Other	J
13930_325-BDPO	13930_325-BDPO	HyperConverged Infra	E560N Branding	\$0	Each	20%	\$0	Other	J
13930_325-BEBP	13930_325-BEBP	HyperConverged Infra	Bezel - VxRail 1U	\$99,999	Each	20%	\$79,999	Other	J
13930_329-BDWH	13930_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J
13930_329-BEIJ	13930_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
13930_330-BBJZ	13930_330-BBJZ	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
13930_332-1286	13930_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13930_338-BRVH	13930_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13930_338-BRVJ	13930_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
13930_338-BRVM	13930_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
13930_338-BRVN	13930_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
13930_338-BRVO	13930_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
13930_338-BRVR	13930_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
13930_338-BSDH	13930_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13930_338-BSDI	13930_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
13930_338-BSDL	13930_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
13930_338-BSDO	13930_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
13930_338-BSDP	13930_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13930_338-BSDS	13930_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13930_338-BSDT	13930_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
13930_338-BSDV	13930_338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W) DDR4-2133	\$439	Each	20%	\$351	Other	J
13930_338-BSGI	13930_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other	J
13930_338-BSGN	13930_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
13930_338-BSGU	13930_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
13930_338-BSHD	13930_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
13930_338-BSHF	13930_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
13930_338-BSHH	13930_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
13930_338-BSHN	13930_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other	J
13930_338-BSHR	13930_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J
13930_338-BSHY	13930_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
13930_338-BSIM	13930_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
13930_338-BSIQ	13930_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
13930_338-BSIV	13930_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J
13930_338-BSWV	13930_338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J
13930_338-BSWX	13930_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
13930_338-BTSI	13930_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
13930_338-BTSJ	13930_338-BTSJ	HyperConverged Infra	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$7,819	Each	20%	\$6,255	Other	J
13930_338-BTSM	13930_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J
13930_338-BTSO	13930_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J
13930_338-BTSP	13930_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
13930_338-BTWV	13930_338-BTWV	HyperConverged Infra	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$8,049	Each	20%	\$6,439	Other	J
13930_338-BVJU	13930_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J
13930_338-BVJV	13930_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
13930_338-BVJW	13930_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
13930_338-BVJX	13930_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
13930_338-BVKD	13930_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13930_338-BVKF	13930_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
13930_338-BVKG	13930_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J
13930_338-BVKH	13930_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
13930_338-BVKJ	13930_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2933	\$2,099	Each	20%	\$1,679	Other	J
13930_338-BVKL	13930_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
13930_338-BVKQ	13930_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2933	\$1,379	Each	20%	\$1,103	Other	J
13930_338-BVKR	13930_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (160W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_338-BVKU	13930_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$4,149	Each	20%	\$3,319	Other	J
13930_338-BVKY	13930_338-BVKY	HyperConverged Infra	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W) DDR4-2400	\$599	Each	20%	\$479	Other	J
13930_340-BYRU	13930_340-BYRU	HyperConverged Infra	PowerEdge R640 Shipping Material for 4 and 10 HDD chassis	\$0	Each	20%	\$0	Other	J
13930_340-BYUL	13930_340-BYUL	HyperConverged Infra	E560/E560F Shipping	\$0	Each	20%	\$0	Other	J
13930_340-COPR	13930_340-COPR	HyperConverged Infra	PowerEdge R640 x4 and x10 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
13930_350-BBKB	13930_350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J
13930_350-BBSY	13930_350-BBSY	HyperConverged Infra	VxRail E560/F Bezel	\$149	Each	20%	\$119	Other	J
13930_350-BBYP	13930_350-BBYP	HyperConverged Infra	VxRail E560N Luggage Tag	\$0	Each	20%	\$0	Other	J
13930_370-AAIP	13930_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13930_370-ABWE	13930_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
13930_370-ADMX	13930_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13930_370-ADNT	13930_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13930_370-AEPP	13930_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13930_370-AERE	13930_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank, BCC	\$1,015	Each	20%	\$812	Other	J
13930_370-AERF	13930_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
13930_370-AERG	13930_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
13930_370-AEUM	13930_370-AEUM	HyperConverged Infra	2666MT/s Memory Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J
13930_370-AEUN	13930_370-AEUN	HyperConverged Infra	256GB, 2666MT/s Intel Optane DC Persistent Memory	\$4,999	Each	20%	\$3,999	Other	J
13930_370-AEUP	13930_370-AEUP	HyperConverged Infra	128GB, 2666MT/s Intel Optane DC Persistent Memory	\$1,799	Each	20%	\$1,439	Other	J
13930_370-AEUQ	13930_370-AEUQ	HyperConverged Infra	2666MT/s App Direct Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J
13930_370-AEVN	13930_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13930_370-AEVO	13930_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
13930_370-AEVP	13930_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13930_370-AEVQ	13930_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13930_370-AEVR	13930_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13930_379-BCQY	13930_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13930_379-BCRB	13930_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13930_379-BCRF	13930_379-BCRF	HyperConverged Infra	iDRAC, Legacy Password	\$0	Each	20%	\$0	Other	J
13930_379-BCRR	13930_379-BCRR	HyperConverged Infra	VxRail VCF BYOLICENSE SOFTWARE	\$1	Each	20%	\$1	Other	J
13930_379-BDCO	13930_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13930_379-BDUU	13930_379-BDUU	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%	\$0	Other	J
13930_379-BDYQ	13930_379-BDYQ	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%	\$0	Other	J
13930_379-BDYR	13930_379-BDYR	HyperConverged Infra	HCI System Software as part of Transformational License Agreement(TLA) and vSAN as part of VMware ELA	\$0	Each	20%	\$0	Other	J
13930_379-BDZL	13930_379-BDZL	HyperConverged Infra	Custom OEM Bezel	\$0	Each	20%	\$0	Other	J
13930_384-BBBL	13930_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13930_384-BBQI	13930_384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
13930_384-BCDM	13930_384-BCDM	HyperConverged Infra	VxRail Drive Configuration info (10,2,2,2)	\$0	Each	20%	\$0	Other	J
13930_384-BCIO	13930_384-BCIO	HyperConverged Infra	VxRail E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J

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Vendor Notes:

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13930_384-BCJM	13930_384-BCJM	HyperConverged Infra	VxRail Drive Configuration Info (10.2,2,8)	\$0	Each	20%	\$0	Other	J
13930_384-BCJN	13930_384-BCJN	HyperConverged Infra	VxRail Drive Configuration Info (10.1,1,4)	\$0	Each	20%	\$0	Other	J
13930_384-BCOS	13930_384-BCOS	HyperConverged Infra	VxRail E/P/V/S/E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13930_385-BBCF	13930_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13930_385-BBKI	13930_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13930_385-BBKT	13930_385-BBKT	HyperConverged Infra	iDRAC9_Enterprise	\$489	Each	20%	\$391	Other	J
13930_385-BBLE	13930_385-BBLE	HyperConverged Infra	IDSMD and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13930_387-BBEY	13930_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13930_389-DSVE	13930_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13930_389-DSVF	13930_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13930_400-BELP	13930_400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
13930_400-BELT	13930_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13930_400-BELY	13930_400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
13930_400-BEMJ	13930_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
13930_400-BFEH	13930_400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$3,520	Each	20%	\$2,816	Other	J
13930_400-BFES	13930_400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$1,131	Each	20%	\$905	Other	J
13930_400-BGUF	13930_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
13930_400-BKGF	13930_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13930_400-BKGL	13930_400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J
13930_400-BKGU	13930_400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
13930_400-BKGW	13930_400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
13930_403-BBMB	13930_403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
13930_403-BBMS	13930_403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13930_403-BBRU	13930_403-BBRU	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1) LP	\$480	Each	20%	\$384	Other	J
13930_403-BCHI	13930_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13930_405-AAJU	13930_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
13930_406-BBLD	13930_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13930_406-BBLG	13930_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13930_406-BBMO	13930_406-BBMO	HyperConverged Infra	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13930_406-BBPX	13930_406-BBPX	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile	\$3,039	Each	20%	\$2,431	Other	J
13930_407-BBVK	13930_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13930_407-BBWO	13930_407-BBWO	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13930_407-BBZO	13930_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13930_407-BBZT	13930_407-BBZT	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13930_407-BCBE	13930_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13930_407-BCEQ	13930_407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
13930_407-BCGJ	13930_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13930_412-AAIP	13930_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J

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13930_412-AAIQ	13930_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13930_429-AAIQ	13930_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13930_450-AAGG	13930_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13930_450-AALV	13930_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13930_450-AARX	13930_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
13930_450-AAAG	13930_450-AAAG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13930_450-ACSL	13930_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13930_450-ACSM	13930_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13930_450-ACSO	13930_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13930_450-ADIJ	13930_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13930_450-ADWM	13930_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13930_450-AFMQ	13930_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13930_450-AHFH	13930_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13930_461-AADZ	13930_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13930_461-AAEL	13930_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13930_461-AAEM	13930_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13930_467-1488	13930_467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
13930_467-5713	13930_467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
13930_467-9489	13930_467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
13930_467-9490	13930_467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
13930_470-ACHC	13930_470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
13930_470-ACPE	13930_470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
13930_490-BFHN	13930_490-BFHN	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J
13930_492-BBDG	13930_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13930_492-BBDH	13930_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13930_492-BBDI	13930_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13930_492-BBLG	13930_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
13930_528-BIHC	13930_528-BIHC	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 1 Year Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13930_528-BIHD	13930_528-BIHD	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 2 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13930_528-BIHI	13930_528-BIHI	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 1 Year Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13930_528-BIHJ	13930_528-BIHJ	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 5 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13930_528-BIHL	13930_528-BIHL	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 3 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13930_528-BIHO	13930_528-BIHO	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 5 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13930_528-BIHS	13930_528-BIHS	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 3 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13930_528-BIHY	13930_528-BIHY	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 5 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13930_528-BIHZ	13930_528-BIHZ	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 2 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13930_528-BIIB	13930_528-BIIB	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 4 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13930_528-BIIF	13930_528-BIIF	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 4 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J



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13930_528-BIIG	13930_528-BIIG	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 4 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13930_528-BIIH	13930_528-BIIH	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 1 Year Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13930_528-BIIJ	13930_528-BIIJ	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13930_528-BIIK	13930_528-BIIK	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 2 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13930_528-CFHY	13930_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13930_528-CIBI	13930_528-CIBI	HyperConverged Infra	iDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J
13930_528-CLBS	13930_528-CLBS	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 3Yrs	\$5,459	Each	20%	\$4,367	Other	J
13930_528-CLBX	13930_528-CLBX	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 5Yrs	\$12,647	Each	20%	\$10,118	Other	J
13930_528-CLCB	13930_528-CLCB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 3Yrs	\$8,469	Each	20%	\$6,775	Other	J
13930_528-CLCE	13930_528-CLCE	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 3Yrs	\$5,293	Each	20%	\$4,235	Other	J
13930_528-CLCG	13930_528-CLCG	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 4Yrs	\$5,459	Each	20%	\$4,367	Other	J
13930_528-CLCI	13930_528-CLCI	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 5Yrs	\$3,412	Each	20%	\$2,729	Other	J
13930_528-CLCK	13930_528-CLCK	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 2Yrs	\$3,412	Each	20%	\$2,729	Other	J
13930_528-CLCL	13930_528-CLCL	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 5 Year	\$3,098	Each	20%	\$2,478	Other	J
13930_528-CLCM	13930_528-CLCM	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 4Yrs	\$5,293	Each	20%	\$4,235	Other	J
13930_528-CLCN	13930_528-CLCN	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 1Yr	\$3,412	Each	20%	\$2,729	Other	J
13930_528-CLCO	13930_528-CLCO	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 2Yrs	\$12,647	Each	20%	\$10,118	Other	J
13930_528-CLCW	13930_528-CLCW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 1Yr	\$12,647	Each	20%	\$10,118	Other	J
13930_528-CLCY	13930_528-CLCY	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 4Yrs	\$8,469	Each	20%	\$6,775	Other	J
13930_528-CLDB	13930_528-CLDB	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 3Yrs	\$3,412	Each	20%	\$2,729	Other	J
13930_528-CLDF	13930_528-CLDF	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 5Yrs	\$5,459	Each	20%	\$4,367	Other	J
13930_528-CLDH	13930_528-CLDH	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 2Yrs	\$8,469	Each	20%	\$6,775	Other	J
13930_528-CLDI	13930_528-CLDI	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 4Yrs	\$12,647	Each	20%	\$10,118	Other	J
13930_528-CLDJ	13930_528-CLDJ	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 5Yrs	\$8,469	Each	20%	\$6,775	Other	J
13930_528-CLDK	13930_528-CLDK	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 5Yrs	\$5,293	Each	20%	\$4,235	Other	J
13930_528-CLDM	13930_528-CLDM	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 4Yrs	\$3,412	Each	20%	\$2,729	Other	J
13930_528-CLDQ	13930_528-CLDQ	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 3 Year	\$3,098	Each	20%	\$2,478	Other	J
13930_528-CLDT	13930_528-CLDT	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 2Yrs	\$5,459	Each	20%	\$4,367	Other	J
13930_528-CLDV	13930_528-CLDV	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 1Yr	\$5,459	Each	20%	\$4,367	Other	J
13930_528-CLDX	13930_528-CLDX	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 1Yr	\$8,469	Each	20%	\$6,775	Other	J
13930_528-CLDY	13930_528-CLDY	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 3Yrs	\$12,647	Each	20%	\$10,118	Other	J
13930_528-CLEB	13930_528-CLEB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 2Yrs	\$5,293	Each	20%	\$4,235	Other	J
13930_528-CLEC	13930_528-CLEC	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 2 Year	\$3,098	Each	20%	\$2,478	Other	J
13930_528-CLEF	13930_528-CLEF	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 1 Year	\$3,098	Each	20%	\$2,478	Other	J
13930_528-CLEG	13930_528-CLEG	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 1Yr	\$5,293	Each	20%	\$4,235	Other	J
13930_528-CLES	13930_528-CLES	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 4 Year	\$3,098	Each	20%	\$2,478	Other	J
13930_528-CNOI	13930_528-CNOI	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13930_528-CNZR	13930_528-CNZR	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 2 Years	\$4,080	Each	20%	\$3,264	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_528-CNZY	13930_528-CNZY	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 5 Years	\$5,712	Each	20%	\$4,570	Other	J
13930_528-CNZZ	13930_528-CNZZ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 5 Years	\$6,520	Each	20%	\$5,216	Other	J
13930_528-COBG	13930_528-COBG	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 1 Year	\$9,388	Each	20%	\$7,511	Other	J
13930_528-COBH	13930_528-COBH	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 4 Years	\$9,388	Each	20%	\$7,511	Other	J
13930_528-COBM	13930_528-COBM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 3 Years	\$5,712	Each	20%	\$4,570	Other	J
13930_528-COBN	13930_528-COBN	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13930_528-COBQ	13930_528-COBQ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 2 Years	\$6,520	Each	20%	\$5,216	Other	J
13930_528-COBX	13930_528-COBX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 1 Year	\$6,520	Each	20%	\$5,216	Other	J
13930_528-COCF	13930_528-COCF	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13930_528-COCI	13930_528-COCI	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 4 Years	\$5,712	Each	20%	\$4,570	Other	J
13930_528-COCJ	13930_528-COCJ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 3 Years	\$6,520	Each	20%	\$5,216	Other	J
13930_528-COCK	13930_528-COCK	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13930_528-COCL	13930_528-COCL	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 1 Year	\$5,712	Each	20%	\$4,570	Other	J
13930_528-COCM	13930_528-COCM	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13930_528-COCP	13930_528-COCP	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 2 Years	\$5,712	Each	20%	\$4,570	Other	J
13930_528-COCQ	13930_528-COCQ	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
13930_528-COCX	13930_528-COCX	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 2 Years	\$9,388	Each	20%	\$7,511	Other	J
13930_528-COCZ	13930_528-COCZ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 5 Years	\$9,388	Each	20%	\$7,511	Other	J
13930_528-CODG	13930_528-CODG	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 4 Years	\$6,520	Each	20%	\$5,216	Other	J
13930_528-CODI	13930_528-CODI	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13930_528-CODM	13930_528-CODM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 3 Years	\$9,388	Each	20%	\$7,511	Other	J
13930_528-CODN	13930_528-CODN	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
13930_528-CODX	13930_528-CODX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13930_528-COEE	13930_528-COEE	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
13930_540-BBRL	13930_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13930_540-BBUM	13930_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13930_540-BBUY	13930_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13930_540-BBVI	13930_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
13930_540-BBVJ	13930_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13930_540-BBVK	13930_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13930_540-BBVO	13930_540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13930_540-BBZI	13930_540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
13930_540-BBZJ	13930_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
13930_540-BBZK	13930_540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
13930_540-BCHC	13930_540-BCHC	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13930_540-BCIX	13930_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13930_540-BCMQ	13930_540-BCMQ	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13930_540-BCXN	13930_540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J

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Vendor Notes:

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13930_555-BCKN	13930_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
13930_555-BCKP	13930_555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
13930_555-BDXY	13930_555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
13930_555-BDYB	13930_555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
13930_555-BDYC	13930_555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
13930_631-AACK	13930_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13930_634-BRIP	13930_634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13930_634-BRJB	13930_634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13930_634-BRJC	13930_634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13930_634-BRJE	13930_634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
13930_634-BRJI	13930_634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13930_634-BR JL	13930_634-BR JL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
13930_634-BRJM	13930_634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13930_634-BR JN	13930_634-BR JN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13930_634-BRJP	13930_634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J
13930_634-BRJT	13930_634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
13930_634-BRJV	13930_634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
13930_634-BR JY	13930_634-BR JY	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
13930_634-BR KD	13930_634-BR KD	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J
13930_634-BR KG	13930_634-BR KG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13930_634-BR KI	13930_634-BR KI	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
13930_634-BR KL	13930_634-BR KL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
13930_634-BR KS	13930_634-BR KS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13930_634-BR KT	13930_634-BR KT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
13930_634-BR LC	13930_634-BR LC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
13930_634-BR LD	13930_634-BR LD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13930_634-BR LE	13930_634-BR LE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
13930_634-BR LJ	13930_634-BR LJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
13930_634-BR LM	13930_634-BR LM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J
13930_634-BR LT	13930_634-BR LT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13930_634-BR LU	13930_634-BR LU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
13930_634-BR LY	13930_634-BR LY	HyperConverged Infra	HCIA RecoverPoint for VMWare for 1 node	\$0	Each	20%	\$0	Other	J
13930_634-BSFK	13930_634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
13930_634-BSGD	13930_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
13930_634-BSGF	13930_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
13930_634-BSGJ	13930_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13930_634-BSJM	13930_634-BSJM	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,742	Each	20%	\$3,794	Other	J
13930_634-BSJN	13930_634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J

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13930 634-BSJP	13930 634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSJQ	13930 634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSJR	13930 634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSJT	13930 634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSJU	13930 634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J
13930 634-BSJV	13930 634-BSJV	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$9,509	Each	20%	\$7,607	Other	J
13930 634-BSJW	13930 634-BSJW	HyperConverged Infra	VxRail VMware, vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSJX	13930 634-BSJX	HyperConverged Infra	LKEY,SW,EMC,RES,2YR	\$0	Each	20%	\$0	Other	J
13930 634-BSJY	13930 634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J
13930 634-BSJZ	13930 634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J
13930 634-BSKB	13930 634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
13930 634-BSKD	13930 634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J
13930 634-BSKE	13930 634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSKG	13930 634-BSKG	HyperConverged Infra	LKEY,SW,EMC,RES,5YR	\$0	Each	20%	\$0	Other	J
13930 634-BSKH	13930 634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J
13930 634-BSKI	13930 634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSKJ	13930 634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
13930 634-BSKK	13930 634-BSKK	HyperConverged Infra	LKEY,SW,EMC,RES,3YR	\$0	Each	20%	\$0	Other	J
13930 634-BSKL	13930 634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J
13930 634-BSKM	13930 634-BSKM	HyperConverged Infra	LKEY,SW,EMC,RES,4YR	\$0	Each	20%	\$0	Other	J
13930 634-BSKP	13930 634-BSKP	HyperConverged Infra	LKEY,SW,EMC,RES,1YR	\$0	Each	20%	\$0	Other	J
13930 634-BSKQ	13930 634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSKR	13930 634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSKS	13930 634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J
13930 634-BSKT	13930 634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J
13930 634-BSKW	13930 634-BSKW	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,794	Each	20%	\$5,435	Other	J
13930 634-BSKX	13930 634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSKZ	13930 634-BSKZ	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$12,206	Each	20%	\$9,765	Other	J
13930 634-BSLB	13930 634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J
13930 634-BSLC	13930 634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J
13930 634-BSLD	13930 634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
13930 634-BSQH	13930 634-BSQH	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,003	Each	20%	\$3,202	Other	J
13930 634-BSQI	13930 634-BSQI	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,055	Each	20%	\$4,844	Other	J
13930 634-BSQJ	13930 634-BSQJ	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$9,509	Each	20%	\$7,607	Other	J
13930 634-BSQK	13930 634-BSQK	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,050	Each	20%	\$6,440	Other	J
13930 634-BSQL	13930 634-BSQL	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,287	Each	20%	\$9,030	Other	J
13930 634-BSQM	13930 634-BSQM	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$12,206	Each	20%	\$9,765	Other	J
13930 634-BSQN	13930 634-BSQN	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,590	Each	20%	\$6,872	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930 634-BSQO	13930 634-BSQO	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,467	Each	20%	\$9,174	Other	J
13930 634-BSQP	13930 634-BSQP	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,742	Each	20%	\$3,794	Other	J
13930 634-BSQQ	13930 634-BSQQ	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,794	Each	20%	\$5,436	Other	J
13930 634-BSQR	13930 634-BSQR	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$5,875	Each	20%	\$4,700	Other	J
13930 634-BSQS	13930 634-BSQS	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$3,823	Each	20%	\$3,058	Other	J
13930 634-BUWC	13930 634-BUWC	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 4TB	\$2,623	Each	20%	\$2,098	Other	J
13930 634-BUWD	13930 634-BUWD	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 1TB	\$645	Each	20%	\$516	Other	J
13930 634-BUWF	13930 634-BUWF	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 3.8TB	\$1,763	Each	20%	\$1,410	Other	J
13930 634-BUWG	13930 634-BUWG	HyperConverged Infra	VxRail Software 4.7.400 Factory Install	\$0	Each	20%	\$0	Other	J
13930 634-BUWH	13930 634-BUWH	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 960G	\$456	Each	20%	\$365	Other	J
13930 634-BVNO	13930 634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J
13930 634-BVNO	13930 634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 4 Years	\$0	Each	20%	\$0	Other	J
13930 634-BVNR	13930 634-BVNR	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,287	Each	20%	\$13,830	Other	J
13930 634-BVNS	13930 634-BVNS	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 1 Year	\$0	Each	20%	\$0	Other	J
13930 634-BVNT	13930 634-BVNT	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 2 Years	\$0	Each	20%	\$0	Other	J
13930 634-BVNU	13930 634-BVNU	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 5 Years	\$0	Each	20%	\$0	Other	J
13930 634-BVNV	13930 634-BVNV	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,467	Each	20%	\$13,974	Other	J
13930 634-BVNW	13930 634-BVNW	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$18,206	Each	20%	\$14,565	Other	J
13930 634-BWRZ	13930 634-BWRZ	HyperConverged Infra	HCIA RecoverPoint for VMWare for 1 node VT	\$0	Each	20%	\$0	Other	J
13930 634-BWSW	13930 634-BWSW	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$416	Each	20%	\$333	Other	J
13930 634-BWTD	13930 634-BWTD	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$802	Each	20%	\$642	Other	J
13930 634-BWTY	13930 634-BWTY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,160	Each	20%	\$928	Other	J
13930 634-BWUK	13930 634-BWUK	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$1,788	Each	20%	\$1,430	Other	J
13930 634-BWUQ	13930 634-BWUQ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,488	Each	20%	\$1,191	Other	J
13930 634-BWWC	13930 634-BWWC	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 4Yr	\$680	Each	20%	\$544	Other	J
13930 634-BWWD	13930 634-BWWD	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 3 Year	\$7,088	Each	20%	\$5,670	Other	J
13930 634-BWWE	13930 634-BWWE	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 2 Year	\$7,088	Each	20%	\$5,670	Other	J
13930 634-BWWI	13930 634-BWWI	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 1Yr	\$680	Each	20%	\$544	Other	J
13930 634-BWWK	13930 634-BWWK	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 3Yr	\$680	Each	20%	\$544	Other	J
13930 634-BWWL	13930 634-BWWL	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 2Yr	\$680	Each	20%	\$544	Other	J
13930 634-BWWM	13930 634-BWWM	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 1 Year	\$7,088	Each	20%	\$5,670	Other	J
13930 634-BWWO	13930 634-BWWO	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 5Yr	\$680	Each	20%	\$544	Other	J
13930 634-BWWP	13930 634-BWWP	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 4 Year	\$16,913	Each	20%	\$13,530	Other	J
13930 634-BWWQ	13930 634-BWWQ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 1 Year	\$9,988	Each	20%	\$7,990	Other	J
13930 634-BWWR	13930 634-BWWR	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 5 Year	\$7,088	Each	20%	\$5,670	Other	J
13930 634-BWWS	13930 634-BWWS	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 3 Year	\$16,913	Each	20%	\$13,530	Other	J
13930 634-BWWT	13930 634-BWWT	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 2 Year	\$16,913	Each	20%	\$13,530	Other	J
13930 634-BWWU	13930 634-BWWU	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 3 Year	\$9,988	Each	20%	\$7,990	Other	J
13930 634-BWWV	13930 634-BWWV	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 4 Year	\$7,088	Each	20%	\$5,670	Other	J
13930 634-BWWW	13930 634-BWWW	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 5 Year	\$16,913	Each	20%	\$13,530	Other	J
13930 634-BWWX	13930 634-BWWX	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 1 Year	\$20,863	Each	20%	\$16,690	Other	J
13930 634-BWWY	13930 634-BWWY	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 2 Year	\$9,988	Each	20%	\$7,990	Other	J
13930 634-BWWZ	13930 634-BWWZ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 5 Year	\$9,988	Each	20%	\$7,990	Other	J
13930 634-BWXB	13930 634-BWXB	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 1 Year	\$10,950	Each	20%	\$8,760	Other	J



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_634-BWXC	13930_634-BWXC	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 2 Year	\$10,950	Each	20%	\$8,760	Other	J
13930_634-BWXD	13930_634-BWXD	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 3 Year	\$20,863	Each	20%	\$16,690	Other	J
13930_634-BWXE	13930_634-BWXE	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 4 Year	\$9,988	Each	20%	\$7,990	Other	J
13930_634-BWXF	13930_634-BWXF	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 5 Year	\$10,950	Each	20%	\$8,760	Other	J
13930_634-BWYG	13930_634-BWYG	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 4 Year	\$10,950	Each	20%	\$8,760	Other	J
13930_634-BWXH	13930_634-BWXH	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 2 Year	\$20,863	Each	20%	\$16,690	Other	J
13930_634-BWXI	13930_634-BWXI	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 1 Year	\$16,913	Each	20%	\$13,530	Other	J
13930_634-BWXJ	13930_634-BWXJ	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 3 Year	\$10,950	Each	20%	\$8,760	Other	J
13930_634-BWXX	13930_634-BWXX	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 5 Year	\$20,863	Each	20%	\$16,690	Other	J
13930_634-BWXL	13930_634-BWXL	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 4 Year	\$20,863	Each	20%	\$16,690	Other	J
13930_634-BWXT	13930_634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J
13930_634-BWXZ	13930_634-BWXZ	HyperConverged Infra	VxRail VMware Horizon vSAN ELA	\$0	Each	20%	\$0	Other	J
13930_634-BWZR	13930_634-BWZR	HyperConverged Infra	VxRail HCI System Software Capacity Drive 1.92TB NVMe (Tier 1)	\$1,496	Each	20%	\$1,197	Other	J
13930_634-BWZS	13930_634-BWZS	HyperConverged Infra	VxRail HCI System Software Capacity Drive 7.68TB NVMe (Tier 1)	\$2,486	Each	20%	\$1,989	Other	J
13930_634-BXMC	13930_634-BXMC	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO	\$1,643	Each	20%	\$1,314	Other	J
13930_634-BXMD	13930_634-BXMD	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$8	Each	20%	\$6	Other	J
13930_634-BXME	13930_634-BXME	HyperConverged Infra	VxRail Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$13,005	Each	20%	\$10,404	Other	J
13930_634-BXMF	13930_634-BXMF	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO	\$13,005	Each	20%	\$10,404	Other	J
13930_634-BXOU	13930_634-BXOU	HyperConverged Infra	VxRail Software 4.7.520 Factory Install	\$0	Each	20%	\$0	Other	J
13930_770-BBBC	13930_770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
13930_770-BBBL	13930_770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13930_770-BBBM	13930_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13930_770-BBHJ	13930_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13930_770-BCIO	13930_770-BCIO	HyperConverged Infra	1U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
13930_780-BCNW	13930_780-BCNW	HyperConverged Infra	C31, No RAID NVMe Drive	\$0	Each	20%	\$0	Other	J
13930_800-BBDM	13930_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13930_817-BBBB	13930_817-BBBB	HyperConverged Infra	Custom Configuration	\$0	Each	20%	\$0	Other	J
13930_821-4508	13930_821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J
13930_821-4509	13930_821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J
13930_823-4168	13930_823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J
13930_827-4154	13930_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13930_827-4168	13930_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13930_834-0208	13930_834-0208	HyperConverged Infra	ProDeploy Plus for Dell Technologies Cloud Platform, initial rack	\$58,480	Each	20%	\$46,784	Other	J
13930_834-0209	13930_834-0209	HyperConverged Infra	ProDeploy Plus Add-on for Dell Technologies Cloud Platform, node expansion, per node	\$7,853	Each	20%	\$6,282	Other	J
13930_834-0210	13930_834-0210	HyperConverged Infra	ProDeploy Plus Add-on for Dell Technologies Cloud Platform, rack expansion, per rack	\$74,520	Each	20%	\$59,616	Other	J
13930_834-0211	13930_834-0211	HyperConverged Infra	Asset Recovery Services-Recycling Dell Technologies Cloud Platform Per Rack	\$7,843	Each	20%	\$6,275	Other	J
13930_834-0212	13930_834-0212	HyperConverged Infra	Asset Recovery Services - Data Sanitization Onsite Dell Technologies Cloud Platform	\$327	Each	20%	\$262	Other	J
13930_834-0213	13930_834-0213	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Ship Material Service	\$0	Each	20%	\$0	Other	J
13930_834-0214	13930_834-0214	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Logistics Services Service	\$4,461	Each	20%	\$3,569	Other	J
13930_834-0215	13930_834-0215	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Project Management Service	\$3,294	Each	20%	\$2,635	Other	J
13930_834-0216	13930_834-0216	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Integration Services Service	\$7,529	Each	20%	\$6,024	Other	J
13930_834-0217	13930_834-0217	HyperConverged Infra	Rack Integration Dell Technologies Cloud Platform Cable Commodities Service	\$1,961	Each	20%	\$1,569	Other	J
13930_836-9659	13930_836-9659	HyperConverged Infra	ProDeploy Plus Training Credits 2500 Redeem at education.dell.com Expires 1Yr from Order Date	\$2,500	Each	20%	\$2,000	Other	J
13930_839-3934	13930_839-3934	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator ILT 3Day Expires 1YR	\$3,300	Each	20%	\$2,640	Other	J

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13930_839-3936	13930_839-3936	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator OnDemand Expires 1YR	\$2,110	Each	20%	\$1,688	Other	J
13930_842-3426	13930_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13930_842-3427	13930_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13930_844-7852	13930_844-7852	HyperConverged Infra	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	20%	\$184	Other	J
13930_847-2783	13930_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13930_847-2784	13930_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13930_847-2785	13930_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13930_847-2786	13930_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13930_922-4998	13930_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13930_980-5088	13930_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13930_980-7177	13930_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13930_983-2917	13930_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13930_985-3817	13930_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13930_986-5518	13930_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	J
13930_987-1459	13930_987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
13930_987-1519	13930_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
13930_994-6778	13930_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13930_998-ECWN	13930_998-ECWN	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13930_998-EFMU	13930_998-EFMU	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13930_998-EHID	13930_998-EHID	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13930_998-EIYG	13930_998-EIYG	HyperConverged Infra	Fixed Hardware Configuration	\$0	Each	20%	\$0	Other	J
13930_998-EJPG	13930_998-EJPG	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13559_325-BCVY	13559_325-BCVY	HyperConverged Infra	VxRail E560 Bezel	\$149	Each	20%	\$119	Other	J
13559_329-BDJT	13559_329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J
13559_330-BBIV	13559_330-BBIV	HyperConverged Infra	Riser Config 2, 2x16 LP	\$149	Each	20%	\$119	Other	J
13559_350-BBKR	13559_350-BBKR	HyperConverged Infra	No Quick Sync	\$0	Each	20%	\$0	Other	J
13559_370-AAIP	13559_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13559_370-ADNF	13559_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13559_370-ADNU	13559_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13559_379-BCQY	13559_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13559_379-BCRB	13559_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13559_379-BCSG	13559_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13559_384-BBBL	13559_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13559_384-BBSR	13559_384-BBSR	HyperConverged Infra	PowerEdge R6415/R7415 Motherboard	\$0	Each	20%	\$0	Other	J
13559_384-BCDP	13559_384-BCDP	HyperConverged Infra	VxRail Drive Configuration info (10,1,1,7)	\$0	Each	20%	\$0	Other	J
13559_384-BCDS	13559_384-BCDS	HyperConverged Infra	VxRail Drive Configuration info (24,2,2,10)	\$0	Each	20%	\$0	Other	J
13559_384-BCDT	13559_384-BCDT	HyperConverged Infra	VxRail Drive Configuration info (24,1,1,5)	\$0	Each	20%	\$0	Other	J
13559_385-BBCF	13559_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13559_385-BBKI	13559_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13559_385-BBKT	13559_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13559_385-BBLE	13559_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13559_387-BBEY	13559_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13559_400-ASHI	13559_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13559-400-AVEZ	13559-400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J	
13559-400-AXOP	13559-400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J	
13559-400-AXPE	13559-400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J	
13559-400-AXSD	13559-400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,155	Each	20%	\$924	Other	J	
13559-400-AXSK	13559-400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J	
13559-400-AZJR	13559-400-AZJR	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-plug Drive, 10 DWPD, 14600 TBW	\$3,019	Each	20%	\$2,415	Other	J	
13559-400-AZOY	13559-400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J	
13559-400-BELT	13559-400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J	
13559-405-AAJU	13559-405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J	
13559-406-BBLD	13559-406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J	
13559-412-AALH	13559-412-AALH	HyperConverged Infra	Standard Heatsink	\$19	Each	20%	\$15	Other	J	
13559-412-AALN	13559-412-AALN	HyperConverged Infra	Standard Heatsink	\$19	Each	20%	\$15	Other	J	
13559-429-AAIQ	13559-429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J	
13559-429-ABBF	13559-429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other	J	
13559-450-AAGG	13559-450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
13559-450-AALV	13559-450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J	
13559-450-AGZB	13559-450-AGZB	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), 550W	\$559	Each	20%	\$447	Other	J	
13559-450-AGZG	13559-450-AGZG	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), 550W	\$371	Each	20%	\$297	Other	J	
13559-461-AADZ	13559-461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J	
13559-461-AAEL	13559-461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J	
13559-461-AAEM	13559-461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J	
13559-470-ACHC	13559-470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J	
13559-470-ACHD	13559-470-ACHD	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$29	Each	20%	\$23	Other	J	
13559-492-BBDG	13559-492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J	
13559-492-BBDH	13559-492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J	
13559-492-BBDI	13559-492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J	
13559-492-BBLG	13559-492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J	
13559-540-BBVJ	13559-540-BBVJ	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J	
13559-540-BBVJ	13559-540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J	
13559-540-BBVK	13559-540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J	
13559-540-BBYT	13559-540-BBYT	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card	\$360	Each	20%	\$288	Other	J	
13559-540-BBZE	13559-540-BBZE	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card	\$660	Each	20%	\$528	Other	J	
13559-540-BBZI	13559-540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J	
13559-540-BBZK	13559-540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J	
13559-540-BCHC	13559-540-BCHC	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J	
13559-540-BCKU	13559-540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other	J	
13559-542-BBBP	13559-542-BBBP	HyperConverged Infra	On-Board LOM	\$0	Each	20%	\$0	Other	J	
13559-631-AAACK	13559-631-AAACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J	
13559-770-BBBM	13559-770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J	
13559-770-BBHJ	13559-770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J	
13559-770-BCJI	13559-770-BCJI	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J	
13559-770-BCKT	13559-770-BCKT	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J	
13559-800-BBDM	13559-800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J	
13559-827-4154	13559-827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J	
13559-827-4168	13559-827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J	
13559-842-3426	13559-842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J	
13559-842-3427	13559-842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J	
13562-325-BCVY	13562-325-BCVY	HyperConverged Infra	VxRail E560 Bezel	\$149	Each	20%	\$119	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated	L(Column I) ALJP Category (REQUIRED) use drop-down			
13562 329-BDJT	13562 329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other		J	
13562 330-BBIV	13562 330-BBIV	HyperConverged Infra	Riser Config 2, 2x16 LP	\$149	Each	20%	\$119	Other		J	
13562 350-BBKR	13562 350-BBKR	HyperConverged Infra	No Quick Sync	\$0	Each	20%	\$0	Other		J	
13562 370-AAIP	13562 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other		J	
13562 370-ADNF	13562 370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other		J	
13562 370-ADNU	13562 370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other		J	
13562 379-BCQY	13562 379-BCQY	HyperConverged Infra	IDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other		J	
13562 379-BCRB	13562 379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other		J	
13562 379-BCSG	13562 379-BCSG	HyperConverged Infra	IDRAC,Legacy Password	\$0	Each	20%	\$0	Other		J	
13562 384-BBBL	13562 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other		J	
13562 384-BBSR	13562 384-BBSR	HyperConverged Infra	PowerEdge R6415/R7415 Motherboard	\$0	Each	20%	\$0	Other		J	
13562 384-BCDP	13562 384-BCDP	HyperConverged Infra	VxRail Drive Configuration info (10,1,1,7)	\$0	Each	20%	\$0	Other		J	
13562 384-BCDS	13562 384-BCDS	HyperConverged Infra	VxRail Drive Configuration info (24,2,2,10)	\$0	Each	20%	\$0	Other		J	
13562 384-BCDT	13562 384-BCDT	HyperConverged Infra	VxRail Drive Configuration info (24,1,1,5)	\$0	Each	20%	\$0	Other		J	
13562 385-BBCF	13562 385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other		J	
13562 385-BBKI	13562 385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other		J	
13562 385-BBKT	13562 385-BBKT	HyperConverged Infra	IDRAC9,Enterprise	\$489	Each	20%	\$391	Other		J	
13562 385-BBLE	13562 385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other		J	
13562 387-BBEY	13562 387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other		J	
13562 400-ASHI	13562 400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other		J	
13562 400-AVEZ	13562 400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other		J	
13562 400-AXOP	13562 400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$2,120	Each	20%	\$1,696	Other		J	
13562 400-AXPE	13562 400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$3,703	Each	20%	\$2,963	Other		J	
13562 400-AXSD	13562 400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$1,155	Each	20%	\$924	Other		J	
13562 400-AXSK	13562 400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$2,180	Each	20%	\$1,744	Other		J	
13562 405-AAJU	13562 405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NOIR/RAID), MiniCard	\$269	Each	20%	\$215	Other		J	
13562 408-BBLD	13562 408-BBLD	HyperConverged Infra	Mellanox ConnectX4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other		J	
13562 412-AALH	13562 412-AALH	HyperConverged Infra	Standard Heatsink	\$19	Each	20%	\$15	Other		J	
13562 412-AALN	13562 412-AALN	HyperConverged Infra	Standard Heatsink	\$19	Each	20%	\$15	Other		J	
13562 429-AAIQ	13562 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other		J	
13562 429-ABBF	13562 429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other		J	
13562 450-AAGG	13562 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other		J	
13562 450-AALV	13562 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	20%	\$0	Other		J	
13562 450-AGZB	13562 450-AGZB	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), 550W	\$559	Each	20%	\$447	Other		J	
13562 450-AGZG	13562 450-AGZG	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), 550W	\$371	Each	20%	\$297	Other		J	
13562 461-AADZ	13562 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other		J	
13562 461-AAEL	13562 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other		J	
13562 461-AAEM	13562 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other		J	
13562 470-ACHC	13562 470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other		J	
13562 470-ACHD	13562 470-ACHD	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$29	Each	20%	\$23	Other		J	
13562 492-BBDG	13562 492-BBDG	HyperConverged Infra	Jumpier Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	20%	\$24	Other		J	
13562 492-BBDH	13562 492-BBDH	HyperConverged Infra	Jumpier Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	20%	\$16	Other		J	
13562 492-BBDI	13562 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other		J	
13562 492-BBLG	13562 492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other		J	
13562 540-BBVI	13562 540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other		J	
13562 540-BBVJ	13562 540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other		J	
13562 540-BBVK	13562 540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other		J	
13562 540-BBVT	13562 540-BBVT	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE Base-T Network LOM Mezz Card	\$360	Each	20%	\$288	Other		J	
13562 540-BBZE	13562 540-BBZE	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card	\$660	Each	20%	\$528	Other		J	
13562 540-BBZI	13562 540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other		J	
13562 540-BBZK	13562 540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other		J	
13562 540-BBZL	13562 540-BBZL	HyperConverged Infra	QLogic FastLinQ 41164 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other		J	
13562 540-BCKU	13562 540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other		J	
13562 542-BBBP	13562 542-BBBP	HyperConverged Infra	On-Board LOM	\$0	Each	20%	\$0	Other		J	
13562 631-AACK	13562 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other		J	
13562 634-BRIG	13562 634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other		J	
13562 634-BRIH	13562 634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other		J	
13562 634-BRIJ	13562 634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,867	Each	20%	\$1,494	Other		J	
13562 634-BRIL	13562 634-BRIL	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SAS, SSD	\$1,664	Each	20%	\$1,251	Other		J	
13562 634-BRIP	13562 634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other		J	
13562 634-BRJB	13562 634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other		J	
13562 634-BRJC	13562 634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other		J	
13562 634-BRJE	13562 634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other		J	
13562 634-BRJI	13562 634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other		J	
13562 634-BRJJ	13562 634-BRJJ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other		J	
13562 634-BRJM	13562 634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other		J	
13562 634-BRJN	13562 634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other		J	
13562 634-BRJP	13562 634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other		J	
13562 634-BRJT	13562 634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other		J	
13562 634-BRJV	13562 634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other		J	
13562 634-BRJV	13562 634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other		J	
13562 634-BRJK	13562 634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other		J	
13562 634-BRKG	13562 634-BRKG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other		J	
13562 634-BRKI	13562 634-BRKI	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other		J	
13562 634-BRKL	13562 634-BRKL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other		J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L-(Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13562 634-BRKS	13562 634-BRKS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13562 634-BRKT	13562 634-BRKT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
13562 634-BRLC	13562 634-BRLC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
13562 634-BRLD	13562 634-BRLD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13562 634-BRLE	13562 634-BRLE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
13562 634-BRLJ	13562 634-BRLJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
13562 634-BRLM	13562 634-BRLM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J
13562 634-BRLT	13562 634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13562 634-BRLU	13562 634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
13562 634-BRLY	13562 634-BRLY	HyperConverged Infra	HCIA RecoverPoint for VMware for 1 node	\$0	Each	20%	\$0	Other	J
13562 634-BRMH	13562 634-BRMH	HyperConverged Infra	DPS FOR VMWARE DPA ENABLER-C-CB	\$0	Each	20%	\$0	Other	J
13562 634-BRMI	13562 634-BRMI	HyperConverged Infra	Data Protection Suite for VMWARE, 1 year	\$1,430	Each	20%	\$1,144	Other	J
13562 634-BRMJ	13562 634-BRMJ	HyperConverged Infra	Data Protection Services for VMWARE 2TB AVE	\$0	Each	20%	\$0	Other	J
13562 634-BRMK	13562 634-BRMK	HyperConverged Infra	DPA Single Federated Reporting Server	\$0	Each	20%	\$0	Other	J
13562 634-BRMP	13562 634-BRMP	HyperConverged Infra	Avamar F 1TB Replication Capacity	\$0	Each	20%	\$0	Other	J
13562 634-BRMQ	13562 634-BRMQ	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 1 year	\$272	Each	20%	\$218	Other	J
13562 634-BRMR	13562 634-BRMR	HyperConverged Infra	DPS FOR VMWARE DPSEARCH	\$0	Each	20%	\$0	Other	J
13562 634-BRMS	13562 634-BRMS	HyperConverged Infra	Data Domain Virtual Edition Software 1 year	\$923	Each	20%	\$738	Other	J
13562 634-BRMT	13562 634-BRMT	HyperConverged Infra	Data Protection Services for VMWARE AVAMAR F	\$0	Each	20%	\$0	Other	J
13562 634-BRMU	13562 634-BRMU	HyperConverged Infra	Data Protection Central	\$0	Each	20%	\$0	Other	J
13562 634-BRSJ	13562 634-BRSJ	HyperConverged Infra	Data Domain Virtual Edition Software 3 years	\$923	Each	20%	\$738	Other	J
13562 634-BRSK	13562 634-BRSK	HyperConverged Infra	Data Protection Suite for VMWARE, 5 years	\$1,430	Each	20%	\$1,144	Other	J
13562 634-BRSL	13562 634-BRSL	HyperConverged Infra	Data Protection Suite for VMWARE, 2 years	\$1,430	Each	20%	\$1,144	Other	J
13562 634-BRSM	13562 634-BRSM	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 3 years	\$272	Each	20%	\$218	Other	J
13562 634-BRSN	13562 634-BRSN	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 2 years	\$272	Each	20%	\$218	Other	J
13562 634-BRSO	13562 634-BRSO	HyperConverged Infra	Data Protection Suite for VMWARE, 3 years	\$1,430	Each	20%	\$1,144	Other	J
13562 634-BRSP	13562 634-BRSP	HyperConverged Infra	Data Domain Virtual Edition Software 5 years	\$923	Each	20%	\$738	Other	J
13562 634-BRSQ	13562 634-BRSQ	HyperConverged Infra	Data Domain Virtual Edition Software 4 years	\$923	Each	20%	\$738	Other	J
13562 634-BRSR	13562 634-BRSR	HyperConverged Infra	Data Domain Virtual Edition Software 2 years	\$923	Each	20%	\$738	Other	J
13562 634-BRSS	13562 634-BRSS	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 5 years	\$272	Each	20%	\$218	Other	J
13562 634-BRST	13562 634-BRST	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 4 years	\$272	Each	20%	\$218	Other	J
13562 634-BRSU	13562 634-BRSU	HyperConverged Infra	Data Protection Suite for VMWARE, 4 years	\$1,430	Each	20%	\$1,144	Other	J
13562 634-BSJN	13562 634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSJP	13562 634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSJQ	13562 634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSJR	13562 634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSJT	13562 634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSJW	13562 634-BSJW	HyperConverged Infra	VxRail VMware, vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSJX	13562 634-BSJX	HyperConverged Infra	LKEY, SW, EMC, RES, 2YR	\$0	Each	20%	\$0	Other	J
13562 634-BSJZ	13562 634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J
13562 634-BSKB	13562 634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
13562 634-BSKE	13562 634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSKF	13562 634-BSKF	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.0TB HDD	\$180	Each	20%	\$144	Other	J
13562 634-BSKG	13562 634-BSKG	HyperConverged Infra	LKEY, SW, EMC, RES, 5YR	\$0	Each	20%	\$0	Other	J
13562 634-BSKI	13562 634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSKJ	13562 634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
13562 634-BSKK	13562 634-BSKK	HyperConverged Infra	LKEY, SW, EMC, RES, 3YR	\$0	Each	20%	\$0	Other	J
13562 634-BSKM	13562 634-BSKM	HyperConverged Infra	LKEY, SW, EMC, RES, 4YR	\$0	Each	20%	\$0	Other	J
13562 634-BSKO	13562 634-BSKO	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.4TB HDD	\$210	Each	20%	\$168	Other	J
13562 634-BSKP	13562 634-BSKP	HyperConverged Infra	LKEY, SW, EMC, RES, 1YR	\$0	Each	20%	\$0	Other	J
13562 634-BSKQ	13562 634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSKR	13562 634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSKX	13562 634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSKY	13562 634-BSKY	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.8TB HDD	\$182	Each	20%	\$146	Other	J
13562 634-BSLB	13562 634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J
13562 634-BSLD	13562 634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
13562 634-BSLE	13562 634-BSLE	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.2TB HDD	\$132	Each	20%	\$106	Other	J
13562 770-BB8M	13562 770-BB8M	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13562 770-BBHJ	13562 770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13562 770-BCJI	13562 770-BCJI	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
13562 770-BCKT	13562 770-BCKT	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13562 800-BBDM	13562 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13562 827-4154	13562 827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13562 827-4168	13562 827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13562 842-3426	13562 842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13562 842-3427	13562 842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13562 847-2783	13562 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13562 847-2784	13562 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13562 847-2785	13562 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13562 847-2786	13562 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
14535 210-AWVL	14535 210-AWVL	HyperConverged Infra	VxRail E665F, All Flash	\$2,968	Each	20%	\$2,374	Other	J
14535 210-AWVM	14535 210-AWVM	HyperConverged Infra	VxRail E665 Hybrid	\$407	Each	20%	\$326	Other	J
14535 210-AWVN	14535 210-AWVN	HyperConverged Infra	VxRail E665N, NVMe	\$2,268	Each	20%	\$1,814	Other	J
14535 320-8944	14535 320-8944	HyperConverged Infra	Dell 17 inch P1705 European Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 320-8945	14535 320-8945	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J	
14535 320-8946	14535 320-8946	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J	
14535 320-8947	14535 320-8947	HyperConverged Infra	Dell 17 inch P170S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J	
14535 320-8949	14535 320-8949	HyperConverged Infra	Dell 19 inch P190S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J	
14535 320-8950	14535 320-8950	HyperConverged Infra	Dell 19 inch P190S European Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J	
14535 320-8951	14535 320-8951	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J	
14535 320-8952	14535 320-8952	HyperConverged Infra	Dell 19 inch P190S UK/Irish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J	
14535 320-8953	14535 320-8953	HyperConverged Infra	Dell 19 inch P190S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J	
14535 320-8954	14535 320-8954	HyperConverged Infra	Dell 19 inch P190S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J	
14535 320-8955	14535 320-8955	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J	
14535 320-8992	14535 320-8992	HyperConverged Infra	Dell 17in E170S Danish Black Value (1280X1024) TCO03	\$149	Each	20%		\$119	Other	J	
14535 320-8993	14535 320-8993	HyperConverged Infra	Dell 17in E170S European Black Value (1280X1024) TCO03	\$149	Each	20%		\$119	Other	J	
14535 320-8994	14535 320-8994	HyperConverged Infra	Dell 17in E170S Israeli Black Value (1280X1024) TCO03	\$149	Each	20%		\$119	Other	J	
14535 320-8995	14535 320-8995	HyperConverged Infra	Dell 17in E170S Italian Black Value (1280X1024) TCO03	\$149	Each	20%		\$119	Other	J	
14535 320-8996	14535 320-8996	HyperConverged Infra	Dell 17in E170S South African Black Value (1280X1024) TCO03	\$149	Each	20%		\$119	Other	J	
14535 320-8997	14535 320-8997	HyperConverged Infra	Dell 17in E170S Swiss Black Value (1280X1024) TCO03	\$149	Each	20%		\$119	Other	J	
14535 320-8998	14535 320-8998	HyperConverged Infra	Dell 17in E170S UK/Irish Black Value (1280X1024) TCO03	\$149	Each	20%		\$119	Other	J	
14535 320-8999	14535 320-8999	HyperConverged Infra	Dell 19in E190S Danish Black Value (1280X1024) TCO03	\$189	Each	20%		\$151	Other	J	
14535 320-9002	14535 320-9002	HyperConverged Infra	Dell 19in E190S Italian Black Value (1280X1024) TCO03	\$189	Each	20%		\$151	Other	J	
14535 320-9003	14535 320-9003	HyperConverged Infra	Dell 19in E190S South African Black Value (1280X1024) TCO03	\$189	Each	20%		\$151	Other	J	
14535 320-9004	14535 320-9004	HyperConverged Infra	Dell 19in E190S Swiss Black Value (1280X1024) TCO03	\$189	Each	20%		\$151	Other	J	
14535 320-9005	14535 320-9005	HyperConverged Infra	Dell 19in E190S UK/Irish Black Value (1280X1024) TCO03	\$189	Each	20%		\$151	Other	J	
14535 320-9006	14535 320-9006	HyperConverged Infra	Dell 19in E190S European Black Value (1280X1024) TCO03	\$189	Each	20%		\$151	Other	J	
14535 320-9007	14535 320-9007	HyperConverged Infra	Dell 19in E190S Israeli Black Value (1280X1024) TCO03	\$189	Each	20%		\$151	Other	J	
14535 320-9254	14535 320-9254	HyperConverged Infra	Dell 17 inch P170S UK Black Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%		\$159	Other	J	
14535 320-9255	14535 320-9255	HyperConverged Infra	Dell 19 inch P190S UK Black Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J	
14535 320-9256	14535 320-9256	HyperConverged Infra	Dell 22 inch P2210 UK Black Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J	
14535 320-9257	14535 320-9257	HyperConverged Infra	Dell 22 inch P2210 UK Silver Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%		\$191	Other	J	
14535 321-BERO	14535 321-BERO	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug Hard Drives	\$60	Each	20%		\$48	Other	J	
14535 321-BEUX	14535 321-BEUX	HyperConverged Infra	2.5" Chassis with up to 10 NVME Drives	\$420	Each	20%		\$336	Other	J	
14535 321-BFXI	14535 321-BFXI	HyperConverged Infra	2.5" Chassis with up to 8Hot Plug Hard Drives, vSAN Enterprise Plus	\$12,798	Each	20%		\$10,238	Other	J	
14535 321-BFXK	14535 321-BFXK	HyperConverged Infra	2.5" Chassis with up to 8Hot Plug Hard Drives, vSAN Standard	\$1,386	Each	20%		\$1,109	Other	J	
14535 321-BFXO	14535 321-BFXO	HyperConverged Infra	2.5" Chassis with up to 10 NVME Drives, vSAN Enterprise	\$14,217	Each	20%		\$11,374	Other	J	
14535 321-BFXP	14535 321-BFXP	HyperConverged Infra	2.5" Chassis with up to 8Hot Plug Hard Drives, vSAN Advanced	\$4,101	Each	20%		\$3,281	Other	J	
14535 321-BFXQ	14535 321-BFXQ	HyperConverged Infra	2.5" Chassis with up to 10 NVME Drives, vSAN Advanced	\$8,822	Each	20%		\$7,058	Other	J	
14535 321-BFXU	14535 321-BFXU	HyperConverged Infra	2.5" Chassis with up to 10 NVME Drives, vSAN Enterprise Plus	\$26,217	Each	20%		\$20,974	Other	J	
14535 321-BFXV	14535 321-BFXV	HyperConverged Infra	2.5" Chassis with up to 10 NVME Drives, vSAN Standard	\$3,392	Each	20%		\$2,714	Other	J	
14535 321-BFXW	14535 321-BFXW	HyperConverged Infra	2.5" Chassis with up to 8Hot Plug Hard Drives, vSAN Enterprise	\$6,798	Each	20%		\$5,438	Other	J	
14535 325-BCVY	14535 325-BCVY	HyperConverged Infra	VxRail E560 Bezel	\$149	Each	20%		\$119	Other	J	
14535 325-BEBP	14535 325-BEBP	HyperConverged Infra	Bezel - VxRail 1U	\$99,999	Each	20%		\$79,999	Other	J	
14535 329-BDWH	14535 329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%		\$0	Other	J	
14535 330-BBNN	14535 330-BBNN	HyperConverged Infra	Riser Config 2, 2x16 LP PCIe slot	\$199	Each	20%		\$159	Other	J	
14535 330-BBQW	14535 330-BBQW	HyperConverged Infra	Riser Config 2, 2x16 LP PCIe slot, VxRail E665	\$199	Each	20%		\$159	Other	J	
14535 332-1286	14535 332-1286	HyperConverged Infra	US Order	\$0	Each	20%		\$0	Other	J	
14535 338-BSWG	14535 338-BSWG	HyperConverged Infra	AMD 7402P 2.8GHz,24C/48T, 128M,155W,3200	\$1,699	Each	20%		\$1,359	Other	J	
14535 338-BSWH	14535 338-BSWH	HyperConverged Infra	AMD 7502P 2.5GHz,32C/64T, 128M,180W,3200	\$3,459	Each	20%		\$2,767	Other	J	
14535 338-BSWL	14535 338-BSWL	HyperConverged Infra	AMD 7452 2.35GHz,32C/64T,128M,155W,3200	\$3,059	Each	20%		\$2,447	Other	J	
14535 338-BSWM	14535 338-BSWM	HyperConverged Infra	AMD 7262 3.20GHz,8C/16T, 128M,155W,3200	\$739	Each	20%		\$591	Other	J	
14535 338-BSWN	14535 338-BSWN	HyperConverged Infra	AMD 7742 2.25GHz,64C/128T,256M,225W,3200	\$12,799	Each	20%		\$10,239	Other	J	
14535 338-BSWO	14535 338-BSWO	HyperConverged Infra	AMD 7302P 3GHz,16C/32T,128M,155W,3200	\$1,049	Each	20%		\$839	Other	J	
14535 338-BSWP	14535 338-BSWP	HyperConverged Infra	AMD 7702P 2GHz,64C/128T,256M,200W,3200	\$6,109	Each	20%		\$4,887	Other	J	
14535 338-BTYX	14535 338-BTYX	HyperConverged Infra	AMD 7352 2.30GHz,24C/48T, 128M,155W,3200	\$1,839	Each	20%		\$1,471	Other	J	
14535 338-BTYZ	14535 338-BTYZ	HyperConverged Infra	AMD 7542 2.90GHz,32C/64T,128M,225W,3200	\$4,729	Each	20%		\$3,783	Other	J	
14535 338-BULT	14535 338-BULT	HyperConverged Infra	AMD EPYC 7552 2.20GHz, 48C/96T, 192M Cache (200W) DDR4-3200	\$6,479	Each	20%		\$5,183	Other	J	
14535 338-BULLU	14535 338-BULLU	HyperConverged Infra	AMD EPYC 7642 2.3GHz, 48C/96T, 256M Cache (225W) DDR4-3200	\$9,999	Each	20%		\$7,999	Other	J	
14535 338-BUYO	14535 338-BUYO	HyperConverged Infra	AMD EPYC 7282 2.80GHz, 16C/32T, 64M Cache (120W) DDR4-3200	\$1,119	Each	20%		\$895	Other	J	
14535 338-BVXF	14535 338-BVXF	HyperConverged Infra	AMD EPYC 7272 2.90GHz, 12C/24T, 64M Cache (120W) DDR4-3200	\$1,069	Each	20%		\$855	Other	J	
14535 338-BVXI	14535 338-BVXI	HyperConverged Infra	AMD EPYC 7662 2.00GHz, 64C/128T, 256M Cache (225W) DDR4-3200	\$11,399	Each	20%		\$9,119	Other	J	
14535 338-BVXL	14535 338-BVXL	HyperConverged Infra	AMD EPYC 7232P 3.10GHz, 8C/16T, 64M Cache (120W) DDR4-3200	\$589	Each	20%		\$471	Other	J	
14535 338-BVXM	14535 338-BVXM	HyperConverged Infra	AMD EPYC 7532 2.40GHz, 32C/64T, 256M Cache (200W) DDR4-3200	\$5,199	Each	20%		\$4,159	Other	J	
14535 338-BWRF	14535 338-BWRF	HyperConverged Infra	AMD EPYC 7F32 3.70GHz, 8C/16T, 256M Cache (180W) DDR4-3200	\$3,869	Each	20%		\$3,095	Other	J	
14535 338-BWRK	14535 338-BWRK	HyperConverged Infra	AMD EPYC 7F72 3.2GHz, 24C/48T, 192M Cache (240W) DDR4-3200	\$6,629	Each	20%		\$5,303	Other	J	
14535 338-BWRN	14535 338-BWRN	HyperConverged Infra	AMD EPYC 7F52 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200	\$5,699	Each	20%		\$4,559	Other	J	
14535 340-CRQI	14535 340-CRQI	HyperConverged Infra	E665/F/N Shipping, BCC	\$0	Each	20%		\$0	Other	J	
14535 340-CRQJ	14535 340-CRQJ	HyperConverged Infra	E665/F/N Shipping, DAO	\$0	Each	20%		\$0	Other	J	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14535_343-BBMS	14535_343-BBMS	HyperConverged Infra	PowerEdge R6515 x4 or x10 Shipping Material	\$0	Each	20%	\$0	Other	J
14535_343-BBMT	14535_343-BBMT	HyperConverged Infra	PowerEdge R6515 x8 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
14535_350-BBKR	14535_350-BBKR	HyperConverged Infra	No Quick Sync	\$0	Each	20%	\$0	Other	J
14535_350-BBZS	14535_350-BBZS	HyperConverged Infra	E665F Plastic Tray	\$10	Each	20%	\$8	Other	J
14535_350-BBZT	14535_350-BBZT	HyperConverged Infra	E665N Branding	\$55	Each	20%	\$44	Other	J
14535_350-BBZU	14535_350-BBZU	HyperConverged Infra	E665 Branding	\$55	Each	20%	\$44	Other	J
14535_350-BBZW	14535_350-BBZW	HyperConverged Infra	E665 Plastic Tray	\$10	Each	20%	\$8	Other	J
14535_350-BBZX	14535_350-BBZX	HyperConverged Infra	E665N Plastic Tray	\$10	Each	20%	\$8	Other	J
14535_350-BBZY	14535_350-BBZY	HyperConverged Infra	E665F Branding	\$55	Each	20%	\$44	Other	J
14535_370-AAIP	14535_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
14535_370-AEVN	14535_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
14535_370-AEVO	14535_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
14535_370-AEVP	14535_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
14535_370-AEVQ	14535_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
14535_370-AEVR	14535_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14535_379-BCQY	14535_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
14535_379-BCRB	14535_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
14535_379-BCRR	14535_379-BCRR	HyperConverged Infra	VxRail VCF BYOLICENSE SOFTWARE	\$1	Each	20%	\$1	Other	J
14535_379-BCSG	14535_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
14535_379-BDTF	14535_379-BDTF	HyperConverged Infra	2.5 Chassis	\$0	Each	20%	\$0	Other	J
14535_379-BDUU	14535_379-BDUU	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%	\$0	Other	J
14535_379-BDYQ	14535_379-BDYQ	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%	\$0	Other	J
14535_379-BDYR	14535_379-BDYR	HyperConverged Infra	HCI System Software as part of Transformational License Agreement(TLA) and vSAN as part of VMwareELA	\$0	Each	20%	\$0	Other	J
14535_379-BDZL	14535_379-BDZL	HyperConverged Infra	Custom OEM Bezel	\$0	Each	20%	\$0	Other	J
14535_384-BBSO	14535_384-BBSO	HyperConverged Infra	No Additional Mid Fan	\$0	Each	20%	\$0	Other	J
14535_384-BCDX	14535_384-BCDX	HyperConverged Infra	High Performance Fan	\$199	Each	20%	\$159	Other	J
14535_384-BCFW	14535_384-BCFW	HyperConverged Infra	Standard Fan	\$0	Each	20%	\$0	Other	J
14535_384-BCNQ	14535_384-BCNQ	HyperConverged Infra	PowerEdge R6515 Motherboard, with 2 x 1Gb Onboard LOM (BCM5720) V2	\$0	Each	20%	\$0	Other	J
14535_384-BCOM	14535_384-BCOM	HyperConverged Infra	VxRail Drive Config Info (8,2,1,3)	\$0	Each	20%	\$0	Other	J
14535_384-BCOO	14535_384-BCOO	HyperConverged Infra	C32, No RAID, VxRail E665N	\$0	Each	20%	\$0	Other	J
14535_384-BCOP	14535_384-BCOP	HyperConverged Infra	E665/F/N FW-LOCK Info	\$0	Each	20%	\$0	Other	J
14535_384-BCOQ	14535_384-BCOQ	HyperConverged Infra	VxRail Drive Config Info (10,2,1,4)	\$0	Each	20%	\$0	Other	J
14535_384-BCPC	14535_384-BCPC	HyperConverged Infra	C31, No RAID, VxRail DE665/E665F	\$0	Each	20%	\$0	Other	J
14535_384-BCPR	14535_384-BCPR	HyperConverged Infra	Performance Per Watt (OS)	\$0	Each	20%	\$0	Other	J
14535_385-BBOT	14535_385-BBOT	HyperConverged Infra	iDRAC9,Enterprise x5	\$489	Each	20%	\$391	Other	J
14535_387-BBEY	14535_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
14535_389-BDQH	14535_389-BDQH	HyperConverged Infra	Print on Demand Label	\$0	Each	20%	\$0	Other	J
14535_389-DUHK	14535_389-DUHK	HyperConverged Infra	PowerEdge R6515 CCC, CE and BIS Marking	\$0	Each	20%	\$0	Other	J
14535_389-DUHL	14535_389-DUHL	HyperConverged Infra	PowerEdge R6515 CE, CCC	\$0	Each	20%	\$0	Other	J
14535_389-DUHM	14535_389-DUHM	HyperConverged Infra	PowerEdge R6515 CCC Marking	\$0	Each	20%	\$0	Other	J
14535_389-DUHN	14535_389-DUHN	HyperConverged Infra	PowerEdge R6515 CCC, BIS Marking, No CE	\$0	Each	20%	\$0	Other	J
14535_400-ABHL	14535_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
14535_400-AVEZ	14535_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
14535_400-AVFE	14535_400-AVFE	HyperConverged Infra	1.2TB Hard Drive SAS 12Gbps 10k 512n 2.5in Hot-Plug	\$709	Each	20%	\$567	Other	J
14535_400-AXOP	14535_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
14535_400-AXPE	14535_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J

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Vendor Notes:

Updated November 25, 2020

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14535 400-AXSD	14535 400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,155	Each	20%	\$924	Other	J
14535 400-AXSK	14535 400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
14535 400-AZOY	14535 400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
14535 400-AZQO	14535 400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
14535 400-BDNK	14535 400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
14535 400-BDOE	14535 400-BDOE	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug S4510 Drive, 1 DWPD,3504 TBW	\$1,540	Each	20%	\$1,232	Other	J
14535 400-BELP	14535 400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
14535 400-BELT	14535 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
14535 400-BELY	14535 400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
14535 400-BEMJ	14535 400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
14535 400-BEWL	14535 400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
14535 400-BFEH	14535 400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$3,520	Each	20%	\$2,816	Other	J
14535 400-BFES	14535 400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$1,131	Each	20%	\$905	Other	J
14535 400-BFPD	14535 400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 14016 TBW	\$6,254	Each	20%	\$5,003	Other	J
14535 400-BFQX	14535 400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
14535 400-BFSE	14535 400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
14535 400-BGUF	14535 400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
14535 400-BKGF	14535 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
14535 400-BKGL	14535 400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J
14535 400-BKGU	14535 400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
14535 400-BKGW	14535 400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
14535 403-BBMB	14535 403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
14535 403-BBMS	14535 403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
14535 403-BCHH	14535 403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),LP	\$1,499	Each	20%	\$1,199	Other	J
14535 405-AACD	14535 405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
14535 405-AAJU	14535 405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
14535 406-BBMO	14535 406-BBMO	HyperConverged Infra	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
14535 406-BBPX	14535 406-BBPX	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile	\$3,039	Each	20%	\$2,431	Other	J
14535 407-BBVK	14535 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
14535 407-BBZO	14535 407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
14535 407-BCEQ	14535 407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
14535 407-BCGJ	14535 407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
14535 412-AASC	14535 412-AASC	HyperConverged Infra	Heatsink for CPU equal to or greater than 180W	\$0	Each	20%	\$0	Other	J
14535 412-AASF	14535 412-AASF	HyperConverged Infra	Heatsink for CPU less than 180W	\$0	Each	20%	\$0	Other	J
14535 429-AAIQ	14535 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
14535 429-ABBF	14535 429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other	J
14535 450-AAAG	14535 450-AAAG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
14535 450-AALV	14535 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	20%	\$0	Other	J
14535 450-AAAG	14535 450-AAAG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
14535 450-ACSL	14535 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14535 450-ACSM	14535 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J

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				Base Price from Source	UoM		Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	
14535 450-ACSO	14535 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
14535 450-AEIZ	14535 450-AEIZ	HyperConverged Infra	Power Cord (Philippine/TH/US)	\$5	Each	20%	\$4	Other	J
14535 450-AGUJ	14535 450-AGUJ	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), 550W	\$649	Each	20%	\$519	Other	J
14535 461-AADZ	14535 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
14535 461-AAEM	14535 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
14535 467-1488	14535 467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
14535 467-5713	14535 467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
14535 467-9489	14535 467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
14535 467-9490	14535 467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
14535 492-BBDG	14535 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	20%	\$24	Other	J
14535 492-BBDH	14535 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	20%	\$16	Other	J
14535 492-BBDI	14535 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
14535 492-BBLG	14535 492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
14535 528-BIHC	14535 528-BIHC	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 1 Year Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14535 528-BIHD	14535 528-BIHD	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 2 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14535 528-BIHI	14535 528-BIHI	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 1 Year Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14535 528-BIHJ	14535 528-BIHJ	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 5 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14535 528-BIHL	14535 528-BIHL	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 3 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14535 528-BIHO	14535 528-BIHO	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 5 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14535 528-BIHS	14535 528-BIHS	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 3 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14535 528-BIHY	14535 528-BIHY	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 5 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14535 528-BIHZ	14535 528-BIHZ	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 2 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14535 528-BIIB	14535 528-BIIB	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 4 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14535 528-BIIF	14535 528-BIIF	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 4 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14535 528-BIIG	14535 528-BIIG	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 4 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14535 528-BIIH	14535 528-BIIH	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 1 Year Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14535 528-BIIJ	14535 528-BIIJ	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14535 528-BIIK	14535 528-BIIK	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 2 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14535 528-CHZJ	14535 528-CHZJ	HyperConverged Infra	iDRAC9 Datacenter x5	\$689	Each	20%	\$551	Other	J
14535 528-CIBI	14535 528-CIBI	HyperConverged Infra	iDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J
14535 528-CLBS	14535 528-CLBS	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 3Yrs	\$5,459	Each	20%	\$4,367	Other	J
14535 528-CLBX	14535 528-CLBX	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 5Yrs	\$12,647	Each	20%	\$10,118	Other	J
14535 528-CLCB	14535 528-CLCB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 3Yrs	\$8,469	Each	20%	\$6,775	Other	J
14535 528-CLCE	14535 528-CLCE	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 3Yrs	\$5,293	Each	20%	\$4,235	Other	J
14535 528-CLCG	14535 528-CLCG	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 4Yrs	\$5,459	Each	20%	\$4,367	Other	J
14535 528-CLCI	14535 528-CLCI	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 5Yrs	\$3,412	Each	20%	\$2,729	Other	J
14535 528-CLCK	14535 528-CLCK	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 2Yrs	\$3,412	Each	20%	\$2,729	Other	J
14535 528-CLCL	14535 528-CLCL	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 5 Year	\$3,098	Each	20%	\$2,478	Other	J
14535 528-CLCM	14535 528-CLCM	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 4Yrs	\$5,293	Each	20%	\$4,235	Other	J
14535 528-CLCN	14535 528-CLCN	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 1Yr	\$3,412	Each	20%	\$2,729	Other	J
14535 528-CLCO	14535 528-CLCO	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 2Yrs	\$12,647	Each	20%	\$10,118	Other	J
14535 528-CLCW	14535 528-CLCW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 1Yr	\$12,647	Each	20%	\$10,118	Other	J
14535 528-CLCY	14535 528-CLCY	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 4Yrs	\$8,469	Each	20%	\$6,775	Other	J
14535 528-CLDB	14535 528-CLDB	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 3Yrs	\$3,412	Each	20%	\$2,729	Other	J
14535 528-CLDF	14535 528-CLDF	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 5Yrs	\$5,459	Each	20%	\$4,367	Other	J
14535 528-CLDH	14535 528-CLDH	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 2Yrs	\$8,469	Each	20%	\$6,775	Other	J
14535 528-CLDI	14535 528-CLDI	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 4Yrs	\$12,647	Each	20%	\$10,118	Other	J
14535 528-CLDJ	14535 528-CLDJ	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 5Yrs	\$8,469	Each	20%	\$6,775	Other	J
14535 528-CLDK	14535 528-CLDK	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 5Yrs	\$5,293	Each	20%	\$4,235	Other	J
14535 528-CLDM	14535 528-CLDM	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 4Yrs	\$3,412	Each	20%	\$2,729	Other	J
14535 528-CLDQ	14535 528-CLDQ	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 3 Year	\$3,098	Each	20%	\$2,478	Other	J
14535 528-CLDT	14535 528-CLDT	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 2Yrs	\$5,459	Each	20%	\$4,367	Other	J
14535 528-CLDV	14535 528-CLDV	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 1Yr	\$5,459	Each	20%	\$4,367	Other	J
14535 528-CLDX	14535 528-CLDX	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 1Yr	\$8,469	Each	20%	\$6,775	Other	J
14535 528-CLDY	14535 528-CLDY	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 3Yrs	\$12,647	Each	20%	\$10,118	Other	J
14535 528-CLEB	14535 528-CLEB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 2Yrs	\$5,293	Each	20%	\$4,235	Other	J
14535 528-CLEC	14535 528-CLEC	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 2 Year	\$3,098	Each	20%	\$2,478	Other	J
14535 528-CLEF	14535 528-CLEF	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 1 Year	\$3,098	Each	20%	\$2,478	Other	J
14535 528-CLEG	14535 528-CLEG	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 1Yr	\$5,293	Each	20%	\$4,235	Other	J
14535 528-CLES	14535 528-CLES	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 4 Year	\$3,098	Each	20%	\$2,478	Other	J
14535 528-CNOI	14535 528-CNOI	HyperConverged Infra	VxRail Windows Server 2019 Datacenter, 16CORE, Digitally Fulfilled Recovery Image,	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 528-CNZR	14535 528-CNZR	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
14535 528-CNZY	14535 528-CNZY	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 5 Years	\$5,712	Each	20%	\$4,570	Other	J
14535 528-CNZZ	14535 528-CNZZ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 5 Years	\$6,520	Each	20%	\$5,216	Other	J
14535 528-COBG	14535 528-COBG	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 1 Year	\$9,388	Each	20%	\$7,511	Other	J
14535 528-COBH	14535 528-COBH	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 4 Years	\$9,388	Each	20%	\$7,511	Other	J
14535 528-COBM	14535 528-COBM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 3 Years	\$5,712	Each	20%	\$4,570	Other	J
14535 528-COBN	14535 528-COBN	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
14535 528-COBQ	14535 528-COBQ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 2 Years	\$6,520	Each	20%	\$5,216	Other	J
14535 528-COBX	14535 528-COBX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 1 Year	\$6,520	Each	20%	\$5,216	Other	J
14535 528-COCF	14535 528-COCF	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
14535 528-COCJ	14535 528-COCJ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 4 Years	\$5,712	Each	20%	\$4,570	Other	J
14535 528-COCJ	14535 528-COCJ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 3 Years	\$6,520	Each	20%	\$5,216	Other	J
14535 528-COCK	14535 528-COCK	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
14535 528-COCL	14535 528-COCL	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 1 Year	\$5,712	Each	20%	\$4,570	Other	J
14535 528-COCM	14535 528-COCM	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
14535 528-COCP	14535 528-COCP	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 2 Years	\$5,712	Each	20%	\$4,570	Other	J
14535 528-COCQ	14535 528-COCQ	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
14535 528-COCX	14535 528-COCX	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 2 Years	\$9,388	Each	20%	\$7,511	Other	J
14535 528-COCZ	14535 528-COCZ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 5 Years	\$9,388	Each	20%	\$7,511	Other	J
14535 528-CODG	14535 528-CODG	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 4 Years	\$6,520	Each	20%	\$5,216	Other	J
14535 528-CODI	14535 528-CODI	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
14535 528-CODM	14535 528-CODM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 3 Years	\$9,388	Each	20%	\$7,511	Other	J
14535 528-CODN	14535 528-CODN	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
14535 528-CODX	14535 528-CODX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
14535 528-COEE	14535 528-COEE	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
14535 540-BBVJ	14535 540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
14535 540-BBVK	14535 540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
14535 540-BBYT	14535 540-BBYT	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE BaseT Network LOM Mezz Card	\$360	Each	20%	\$288	Other	J
14535 540-BBZE	14535 540-BBZE	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card	\$660	Each	20%	\$528	Other	J
14535 540-BBZJ	14535 540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
14535 540-BCKU	14535 540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other	J
14535 540-BCMI	14535 540-BCMI	HyperConverged Infra	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
14535 540-BCMQ	14535 540-BCMQ	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
14535 540-BCRQ	14535 540-BCRQ	HyperConverged Infra	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$799	Each	20%	\$639	Other	J
14535 555-BCKN	14535 555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
14535 631-AACK	14535 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
14535 634-BRIG	14535 634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other	J
14535 634-BRIH	14535 634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other	J
14535 634-BRIJ	14535 634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,867	Each	20%	\$1,494	Other	J
14535 634-BRIL	14535 634-BRIL	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SAS, SSD	\$1,564	Each	20%	\$1,251	Other	J
14535 634-BRIP	14535 634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
14535 634-BRJB	14535 634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
14535 634-BRJC	14535 634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 634-BRJE	14535 634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
14535 634-BRJI	14535 634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
14535 634-BRJL	14535 634-BRJL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
14535 634-BRJM	14535 634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
14535 634-BRJN	14535 634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
14535 634-BRJP	14535 634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J
14535 634-BRJT	14535 634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
14535 634-BRJV	14535 634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
14535 634-BRJV	14535 634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
14535 634-BRKD	14535 634-BRKD	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J
14535 634-BRKG	14535 634-BRKG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
14535 634-BRKI	14535 634-BRKI	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
14535 634-BRKL	14535 634-BRKL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
14535 634-BRKS	14535 634-BRKS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
14535 634-BRKT	14535 634-BRKT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
14535 634-BRLC	14535 634-BRLC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
14535 634-BRLD	14535 634-BRLD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
14535 634-BRLE	14535 634-BRLE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
14535 634-BRLJ	14535 634-BRLJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
14535 634-BRLM	14535 634-BRLM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J
14535 634-BRLT	14535 634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
14535 634-BRLU	14535 634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
14535 634-BRLV	14535 634-BRLV	HyperConverged Infra	HClA RecoverPoint for VMware for 1 node	\$0	Each	20%	\$0	Other	J
14535 634-BSJM	14535 634-BSJM	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,742	Each	20%	\$3,794	Other	J
14535 634-BSJN	14535 634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSJP	14535 634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSJQ	14535 634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSJR	14535 634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSJT	14535 634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSJU	14535 634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J
14535 634-BSJV	14535 634-BSJV	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$9,509	Each	20%	\$7,607	Other	J
14535 634-BSJW	14535 634-BSJW	HyperConverged Infra	VxRail VMware, vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSJX	14535 634-BSJX	HyperConverged Infra	LKEY_SW EMC,RES,2YR	\$0	Each	20%	\$0	Other	J
14535 634-BSJY	14535 634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J
14535 634-BSJZ	14535 634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN EL/ATLA	\$0	Each	20%	\$0	Other	J
14535 634-BSKB	14535 634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
14535 634-BSKD	14535 634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J
14535 634-BSKE	14535 634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSKG	14535 634-BSKG	HyperConverged Infra	LKEY_SW EMC,RES,5YR	\$0	Each	20%	\$0	Other	J
14535 634-BSKH	14535 634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J
14535 634-BSKI	14535 634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSKJ	14535 634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
14535 634-BSKK	14535 634-BSKK	HyperConverged Infra	LKEY_SW EMC,RES,3YR	\$0	Each	20%	\$0	Other	J
14535 634-BSKL	14535 634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J
14535 634-BSKM	14535 634-BSKM	HyperConverged Infra	LKEY_SW EMC,RES,4YR	\$0	Each	20%	\$0	Other	J
14535 634-BSKO	14535 634-BSKO	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.4TB HDD	\$210	Each	20%	\$168	Other	J
14535 634-BSKP	14535 634-BSKP	HyperConverged Infra	LKEY_SW EMC,RES,1YR	\$0	Each	20%	\$0	Other	J
14535 634-BSKQ	14535 634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14535 634-BSKR	14535 634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSKS	14535 634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J
14535 634-BSKT	14535 634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J
14535 634-BSKW	14535 634-BSKW	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,794	Each	20%	\$5,435	Other	J
14535 634-BSKX	14535 634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSKZ	14535 634-BSKZ	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$12,206	Each	20%	\$9,765	Other	J
14535 634-BSLB	14535 634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J
14535 634-BSLC	14535 634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J
14535 634-BSLD	14535 634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
14535 634-BSLE	14535 634-BSLE	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.2TB HDD	\$132	Each	20%	\$106	Other	J
14535 634-BSQH	14535 634-BSQH	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,003	Each	20%	\$3,202	Other	J
14535 634-BSQI	14535 634-BSQI	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,055	Each	20%	\$4,844	Other	J
14535 634-BSQJ	14535 634-BSQJ	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$9,509	Each	20%	\$7,607	Other	J
14535 634-BSQK	14535 634-BSQK	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,050	Each	20%	\$6,440	Other	J
14535 634-BSQL	14535 634-BSQL	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,287	Each	20%	\$9,030	Other	J
14535 634-BSQM	14535 634-BSQM	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$12,206	Each	20%	\$9,765	Other	J
14535 634-BSQN	14535 634-BSQN	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,590	Each	20%	\$6,872	Other	J
14535 634-BSQO	14535 634-BSQO	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,467	Each	20%	\$9,174	Other	J
14535 634-BSQP	14535 634-BSQP	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,742	Each	20%	\$3,794	Other	J
14535 634-BSQQ	14535 634-BSQQ	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,794	Each	20%	\$5,435	Other	J
14535 634-BSQR	14535 634-BSQR	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$5,875	Each	20%	\$4,700	Other	J
14535 634-BSQS	14535 634-BSQS	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$3,823	Each	20%	\$3,058	Other	J
14535 634-BUWC	14535 634-BUWC	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 4TB	\$2,623	Each	20%	\$2,098	Other	J
14535 634-BUWD	14535 634-BUWD	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 1TB	\$645	Each	20%	\$516	Other	J
14535 634-BUWF	14535 634-BUWF	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 3.8TB	\$1,763	Each	20%	\$1,410	Other	J
14535 634-BUWH	14535 634-BUWH	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 960G	\$456	Each	20%	\$365	Other	J
14535 634-BVNI	14535 634-BVNI	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB vSAS SSD	\$4,478	Each	20%	\$3,582	Other	J
14535 634-BVNN	14535 634-BVNN	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,567	Each	20%	\$13,254	Other	J
14535 634-BVNO	14535 634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J
14535 634-BVNP	14535 634-BVNP	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,387	Each	20%	\$13,110	Other	J
14535 634-BVNQ	14535 634-BVNQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 4 Years	\$0	Each	20%	\$0	Other	J
14535 634-BVNR	14535 634-BVNR	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,287	Each	20%	\$13,830	Other	J
14535 634-BVNS	14535 634-BVNS	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 1 Year	\$0	Each	20%	\$0	Other	J
14535 634-BVNT	14535 634-BVNT	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 2 Years	\$0	Each	20%	\$0	Other	J
14535 634-BVNU	14535 634-BVNU	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 5 Years	\$0	Each	20%	\$0	Other	J
14535 634-BVNV	14535 634-BVNV	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,467	Each	20%	\$13,974	Other	J
14535 634-BVNW	14535 634-BVNW	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$18,206	Each	20%	\$14,565	Other	J
14535 634-BVNX	14535 634-BVNX	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$17,306	Each	20%	\$13,845	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

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14535 634-BWRZ	14535 634-BWRZ	HyperConverged Infra	HClA RecoverPoint for VMWare for 1 node VT	\$0	Each	20%	\$0	Other	J
14535 634-BWSW	14535 634-BWSW	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$416	Each	20%	\$333	Other	J
14535 634-BWTD	14535 634-BWTD	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$802	Each	20%	\$642	Other	J
14535 634-BWTY	14535 634-BWTY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,160	Each	20%	\$928	Other	J
14535 634-BWUK	14535 634-BWUK	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$1,788	Each	20%	\$1,430	Other	J
14535 634-BWUQ	14535 634-BWUQ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,488	Each	20%	\$1,191	Other	J
14535 634-BWWC	14535 634-BWWC	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 4Yr	\$680	Each	20%	\$544	Other	J
14535 634-BWWD	14535 634-BWWD	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 3 Year	\$7,088	Each	20%	\$5,670	Other	J
14535 634-BWWE	14535 634-BWWE	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 2 Year	\$7,088	Each	20%	\$5,670	Other	J
14535 634-BWWI	14535 634-BWWI	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 1Yr	\$680	Each	20%	\$544	Other	J
14535 634-BWWK	14535 634-BWWK	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 3Yr	\$680	Each	20%	\$544	Other	J
14535 634-BWWL	14535 634-BWWL	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 2Yr	\$680	Each	20%	\$544	Other	J
14535 634-BWWW	14535 634-BWWW	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 1 Year	\$7,088	Each	20%	\$5,670	Other	J
14535 634-BWWO	14535 634-BWWO	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 5Yr	\$680	Each	20%	\$544	Other	J
14535 634-BWWP	14535 634-BWWP	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 4 Year	\$16,913	Each	20%	\$13,530	Other	J
14535 634-BWWQ	14535 634-BWWQ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 1 Year	\$9,988	Each	20%	\$7,990	Other	J
14535 634-BWWR	14535 634-BWWR	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 5 Year	\$7,088	Each	20%	\$5,670	Other	J
14535 634-BWWS	14535 634-BWWS	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 3 Year	\$16,913	Each	20%	\$13,530	Other	J
14535 634-BWWT	14535 634-BWWT	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 2 Year	\$16,913	Each	20%	\$13,530	Other	J
14535 634-BWUU	14535 634-BWUU	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 3 Year	\$9,988	Each	20%	\$7,990	Other	J
14535 634-BWVV	14535 634-BWVV	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 4 Year	\$7,088	Each	20%	\$5,670	Other	J
14535 634-BWWW	14535 634-BWWW	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 5 Year	\$16,913	Each	20%	\$13,530	Other	J
14535 634-BWWX	14535 634-BWWX	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 1 Year	\$20,863	Each	20%	\$16,690	Other	J
14535 634-BWWY	14535 634-BWWY	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 2 Year	\$9,988	Each	20%	\$7,990	Other	J
14535 634-BWWZ	14535 634-BWWZ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 5 Year	\$9,988	Each	20%	\$7,990	Other	J
14535 634-BWXB	14535 634-BWXB	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 1 Year	\$10,950	Each	20%	\$8,760	Other	J
14535 634-BWXC	14535 634-BWXC	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 2 Year	\$10,950	Each	20%	\$8,760	Other	J
14535 634-BWXD	14535 634-BWXD	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 3 Year	\$20,863	Each	20%	\$16,690	Other	J
14535 634-BWXE	14535 634-BWXE	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 4 Year	\$9,988	Each	20%	\$7,990	Other	J
14535 634-BWXF	14535 634-BWXF	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 5 Year	\$10,950	Each	20%	\$8,760	Other	J
14535 634-BWYG	14535 634-BWYG	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 4 Year	\$10,950	Each	20%	\$8,760	Other	J
14535 634-BWXH	14535 634-BWXH	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 2 Year	\$20,863	Each	20%	\$16,690	Other	J
14535 634-BWXI	14535 634-BWXI	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 1 Year	\$16,913	Each	20%	\$13,530	Other	J
14535 634-BWXJ	14535 634-BWXJ	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 3 Year	\$10,950	Each	20%	\$8,760	Other	J
14535 634-BWXK	14535 634-BWXK	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 5 Year	\$20,863	Each	20%	\$16,690	Other	J
14535 634-BWXL	14535 634-BWXL	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 4 Year	\$20,863	Each	20%	\$16,690	Other	J
14535 634-BWXW	14535 634-BWXW	HyperConverged Infra	VxRail Software v4.7.500 Factory Install	\$0	Each	20%	\$0	Other	J
14535 634-BWXZ	14535 634-BWXZ	HyperConverged Infra	VxRail VMware Horizon vSAN ELA	\$0	Each	20%	\$0	Other	J
14535 634-BWYK	14535 634-BWYK	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB Read Intensive	\$2,800	Each	20%	\$2,240	Other	J
14535 634-BWZC	14535 634-BWZC	HyperConverged Infra	VxRail HCI System software,7.68TB AG RI SSD, Capacity Drive	\$2,200	Each	20%	\$1,760	Other	J
14535 634-BWZR	14535 634-BWZR	HyperConverged Infra	VxRail HCI System Software Capacity Drive 1.92TB NVMe (Tier 1)	\$1,496	Each	20%	\$1,197	Other	J
14535 634-BWZS	14535 634-BWZS	HyperConverged Infra	VxRail HCI System Software Capacity Drive 7.68TB NVMe (Tier 1)	\$2,486	Each	20%	\$1,989	Other	J

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14535 634-BXMC	14535 634-BXMC	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$1,643	Each	20%	\$1,314	Other	J
14535 634-BXMD	14535 634-BXMD	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$8	Each	20%	\$6	Other	J
14535 634-BXME	14535 634-BXME	HyperConverged Infra	VxRail Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$13,005	Each	20%	\$10,404	Other	J
14535 634-BXMF	14535 634-BXMF	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO	\$13,005	Each	20%	\$10,404	Other	J
14535 634-BXOU	14535 634-BXOU	HyperConverged Infra	VxRail Software 4.7.520 Factory Install	\$0	Each	20%	\$0	Other	J
14535 770-BBHJ	14535 770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
14535 770-BCJI	14535 770-BCJI	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
14535 770-BCKT	14535 770-BCKT	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
14535 800-BBDM	14535 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
14535 821-4508	14535 821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J
14535 821-4509	14535 821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J
14535 823-4168	14535 823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J
14535 827-4154	14535 827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
14535 827-4168	14535 827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
14535 842-3426	14535 842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
14535 842-3427	14535 842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
14535 847-2783	14535 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
14535 847-2784	14535 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
14535 847-2785	14535 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
14535 847-2786	14535 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
14535 987-1459	14535 987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
14535 987-1519	14535 987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
12968 321-BEMV	12968 321-BEMV	HyperConverged Infra	PowerEdge C6420, 2.5 NVME Chassis MLK	\$0	Each	20%	\$0	Other	J
12968 325-BCZJ	12968 325-BCZJ	HyperConverged Infra	VxRail G560 Branding	\$0	Each	20%	\$0	Other	J
12968 325-BCZK	12968 325-BCZK	HyperConverged Infra	VxRail G560F Branding	\$0	Each	20%	\$0	Other	J
12968 329-BDJT	12968 329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J
12968 329-BDWG	12968 329-BDWG	HyperConverged Infra	Module,Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J
12968 331-7591	12968 331-7591	HyperConverged Infra	PowerEdge C6420/C6400 Complex Tied Order Ship	\$0	Each	20%	\$0	Other	J
12968 338-BLMC	12968 338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%	\$2,559	Other	J
12968 338-BLMG	12968 338-BLMG	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W) DDR4-2666	\$4,069	Each	20%	\$3,255	Other	J
12968 338-BLMN	12968 338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12968 338-BLMO	12968 338-BLMO	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (165W) DDR4-2666	\$5,949	Each	20%	\$4,759	Other	J
12968 338-BLMP	12968 338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12968 338-BLMR	12968 338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12968 338-BLMU	12968 338-BLMU	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (205W) DDR4-2666	\$10,499	Each	20%	\$8,399	Other	J
12968 338-BLMX	12968 338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
12968 338-BLUQ	12968 338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12968 338-BLUR	12968 338-BLUR	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12968 338-BLUS	12968 338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12968 338-BLUW	12968 338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12968 338-BLUX	12968 338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12968 338-BRVH	12968 338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$1,979	Each	20%	\$1,583	Other	J
12968 338-BRVJ	12968 338-BRVJ	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
12968 338-BRVM	12968 338-BRVM	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
12968 338-BRVN	12968 338-BRVN	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
12968 338-BRVO	12968 338-BRVO	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
12968 338-BRVR	12968 338-BRVR	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12968 338-BSDH	12968 338-BSDH	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%	\$1,947	Other	J
12968 338-BSDI	12968 338-BSDI	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,129	Each	20%	\$903	Other	J
12968 338-BSDL	12968 338-BSDL	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$1,599	Each	20%	\$1,279	Other	J
12968 338-BSDO	12968 338-BSDO	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,379	Each	20%	\$1,103	Other	J
12968 338-BSDP	12968 338-BSDP	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,979	Each	20%	\$1,583	Other	J
12968 338-BSDS	12968 338-BSDS	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 16.5M Cache, Turbo, HT (115W) DDR4-	\$2,479	Each	20%	\$1,983	Other	J
12968 338-BSDT	12968 338-BSDT	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$439	Each	20%	\$351	Other	J
12968 338-BSDV	12968 338-BSDV	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$1,959	Each	20%	\$1,567	Other	J
12968 338-BSGI	12968 338-BSGI	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$3,778	Each	20%	\$3,022	Other	J
12968 338-BSGN	12968 338-BSGN	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$5,869	Each	20%	\$4,695	Other	J
12968 338-BSGU	12968 338-BSGU	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
12968 338-BSHD	12968 338-BSHD	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$5,059	Each	20%	\$4,047	Other	J
12968 338-BSHF	12968 338-BSHF	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$4,649	Each	20%	\$3,719	Other	J
12968 338-BSHH	12968 338-BSHH	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
12968 338-BSHY	12968 338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$11,949	Each	20%	\$9,559	Other	J
12968 338-BSIM	12968 338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$7,689	Each	20%	\$6,151	Other	J
12968 338-BSIQ	12968 338-BSIQ	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$789	Each	20%	\$631	Other	J
12968 338-BSWX	12968 338-BSWX	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$4,056	Each	20%	\$3,245	Other	J
12968 338-BTSM	12968 338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$5,249	Each	20%	\$4,199	Other	J
12968 338-BTSP	12968 338-BTSP	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$2,830	Each	20%	\$2,264	Other	J
12968 338-BTSD	12968 338-BTSD	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$3,469	Each	20%	\$2,775	Other	J
12968 338-BTSDV	12968 338-BTSDV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,899	Each	20%	\$2,319	Other	J
12968 338-BTSDX	12968 338-BTSDX	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W)	\$3,899	Each	20%	\$3,119	Other	J
12968 338-BTSDY	12968 338-BTSDY	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,149	Each	20%	\$919	Other	J
12968 338-BTKD	12968 338-BTKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$839	Each	20%	\$671	Other	J
12968 338-BTKF	12968 338-BTKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$2,599	Each	20%	\$2,079	Other	J
12968 338-BTKJ	12968 338-BTKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W)	\$2,099	Each	20%	\$1,679	Other	J
12968 338-BTKK	12968 338-BTKK	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,379	Each	20%	\$1,103	Other	J
12968 338-BTKL	12968 338-BTKL	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,049	Each	20%	\$2,439	Other	J
12968 338-BTKM	12968 338-BTKM	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$4,149	Each	20%	\$3,319	Other	J
12968 338-BTKN	12968 338-BTKN	HyperConverged Infra	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$599	Each	20%	\$479	Other	J
12968 340-BLEY	12968 340-BLEY	HyperConverged Infra	PowerEdge C6400 - C6420/C6525 Shipping	\$0	Each	20%	\$0	Other	J
12968 340-CDZD	12968 340-CDZD	HyperConverged Infra	SHIP, G560, NO, NO, DAO	\$120	Each	20%	\$96	Other	J
12968 340-CKQP	12968 340-CKQP	HyperConverged Infra	Single Sled Shipping Material	\$0	Each	20%	\$0	Other	J
12968 340-CQZC	12968 340-CQZC	HyperConverged Infra	PowerEdge C6420 No CE	\$0	Each	20%	\$0	Other	J
12968 340-CQZD	12968 340-CQZD	HyperConverged Infra	PowerEdge C6420 CE Marking	\$0	Each	20%	\$0	Other	J
12968 350-BBBW	12968 350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
12968 370-AAIP	12968 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
12968 370-ADMX	12968 370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
12968 370-ADNF	12968 370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
12968 370-ADNH	12968 370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
12968 370-ADNT	12968 370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
12968 370-ADNU	12968 370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12968 370-ADPN	12968 370-ADPN	HyperConverged Infra	Memory, Filler, Blank DIMM, Qty 8	\$9	Each	20%	\$7	Other	J
12968 370-AEPP	12968 370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12968 370-AERE	12968 370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank, BCC	\$1,015	Each	20%	\$812	Other	J
12968 370-AERF	12968 370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
12968 370-AERG	12968 370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
12968 370-AEVN	12968 370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
12968 370-AEVO	12968 370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
12968 370-AEVP	12968 370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
12968 370-AEVQ	12968 370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
12968 370-AEVR	12968 370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12968 374-BBBX	12968 374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12968_374-BBNW	12968_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12968_374-BBOB	12968_374-BBOB	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W) DDR4-2666	\$4,069	Each	20%	\$3,255	Other	J
12968_374-BBOI	12968_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%	\$4,159	Other	J
12968_374-BBOJ	12968_374-BBOJ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (165W) DDR4-	\$5,949	Each	20%	\$4,759	Other	J
12968_374-BBOK	12968_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%	\$5,039	Other	J
12968_374-BBOL	12968_374-BBOL	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s , 25M Cache, Turbo, HT (200W) DDR4-	\$6,069	Each	20%	\$4,855	Other	J
12968_374-BBOM	12968_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12968_374-BBOP	12968_374-BBOP	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (205W) DDR4-2666	\$10,499	Each	20%	\$8,399	Other	J
12968_374-BBOS	12968_374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
12968_374-BBPN	12968_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12968_374-BBPO	12968_374-BBPO	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12968_374-BBPP	12968_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12968_374-BBPT	12968_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%	\$1,647	Other	J
12968_374-BBPU	12968_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	20%	\$1,991	Other	J
12968_379-BCOY	12968_379-BCOY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
12968_379-BCRB	12968_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
12968_379-BDCO	12968_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
12968_384-BBBL	12968_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
12968_384-BCBU	12968_384-BCBU	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12968_384-BCBW	12968_384-BCBW	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12968_384-BCDK	12968_384-BCDK	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12968_384-BCDL	12968_384-BCDL	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12968_384-BCEI	12968_384-BCEI	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12968_384-BCHK	12968_384-BCHK	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12968_384-BCIN	12968_384-BCIN	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12968_384-BCOT	12968_384-BCOT	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12968_385-BBKI	12968_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
12968_385-BBKX	12968_385-BBKX	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
12968_387-BBEY	12968_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
12968_400-ASDP	12968_400-ASDP	HyperConverged Infra	2.5in HDD Blank, C6400	\$9	Each	20%	\$7	Other	J
12968_400-ASHI	12968_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
12968_400-ASQG	12968_400-ASQG	HyperConverged Infra	Single Chipset SATA 240GB M.2 RI Internal SSD	\$375	Each	20%	\$300	Other	J
12968_400-ASXD	12968_400-ASXD	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512n 2.5in Hot-plug Drive, HUSMY,10 DWPD,7300 TBW	\$2,236	Each	20%	\$1,789	Other	J
12968_400-AVEZ	12968_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
12968_400-AXOP	12968_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
12968_400-AXPE	12968_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
12968_400-AXSD	12968_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,155	Each	20%	\$924	Other	J
12968_400-AXSK	12968_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
12968_400-AZOY	12968_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
12968_400-AZQO	12968_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
12968_400-BDGV	12968_400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 29200 TBW	\$2,900	Each	20%	\$2,320	Other	J
12968_400-BDIS	12968_400-BDIS	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 7300 TBW	\$4,985	Each	20%	\$3,988	Other	J
12968_400-BDJL	12968_400-BDJL	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
12968_400-BELT	12968_400-BELT	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
12968_400-BEMJ	12968_400-BEMJ	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
12968_400-BEWL	12968_400-BEWL	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD	\$6,254	Each	20%	\$5,003	Other	J
12968_400-BFPD	12968_400-BFPD	HyperConverged Infra	14016 TBW						

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12968-403-BBMB	12968-403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
12968-403-BBMS	12968-403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
12968-405-AAANE	12968-405-AAANE	HyperConverged Infra	HBA330 Controller Card	\$269	Each	20%	\$215	Other	J
12968-406-BBLD	12968-406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12968-407-BBVK	12968-407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
12968-407-BBZO	12968-407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
12968-407-BCBE	12968-407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
12968-407-BCEQ	12968-407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
12968-407-BCGJ	12968-407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
12968-412-AAIX	12968-412-AAIX	HyperConverged Infra	C6420 Heatsink for CPU1	\$0	Each	20%	\$0	Other	J
12968-412-AAIY	12968-412-AAIY	HyperConverged Infra	C6420 Extended Width CPU1 Heatsink for High Freq/Power CPU	\$0	Each	20%	\$0	Other	J
12968-412-AAIZ	12968-412-AAIZ	HyperConverged Infra	C6420 Heatsink for CPU2	\$0	Each	20%	\$0	Other	J
12968-461-AADZ	12968-461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
12968-461-AAEL	12968-461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
12968-461-AAEM	12968-461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
12968-470-ACJH	12968-470-ACJH	HyperConverged Infra	Cable for M.2 x16 Riser	\$29	Each	20%	\$23	Other	J
12968-470-ACJM	12968-470-ACJM	HyperConverged Infra	NVMe MiniPerc Cable for C6420	\$89	Each	20%	\$71	Other	J
12968-470-ACPE	12968-470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
12968-528-BCBW	12968-528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J
12968-528-CFHY	12968-528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
12968-528-CJSJ	12968-528-CJSJ	HyperConverged Infra	Data Protection Suite for VMWARE	\$1,430	Each	20%	\$1,144	Other	J
12968-528-CJSK	12968-528-CJSK	HyperConverged Infra	Data Domain Virtual Edition Software	\$923	Each	20%	\$738	Other	J
12968-528-CJSL	12968-528-CJSL	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition	\$272	Each	20%	\$218	Other	J
12968-540-BBRL	12968-540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
12968-540-BBVK	12968-540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12968-540-BBVO	12968-540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
12968-540-BBWC	12968-540-BBWC	HyperConverged Infra	Intel X710 Dual Port 10Gb, SFP+, OCP Mezzanine card	\$449	Each	20%	\$359	Other	J
12968-540-BBVG	12968-540-BBVG	HyperConverged Infra	M.2 X16 Chipset SATA Riser for C6420	\$49	Each	20%	\$39	Other	J
12968-540-BBWM	12968-540-BBWM	HyperConverged Infra	PERC Bridge Card for C6420	\$29	Each	20%	\$23	Other	J
12968-540-BBWN	12968-540-BBWN	HyperConverged Infra	PCIe Riser for C6420	\$50	Each	20%	\$40	Other	J
12968-540-BBZI	12968-540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
12968-540-BBZK	12968-540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
12968-540-BCHC	12968-540-BCHC	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
12968-540-BCIX	12968-540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
12968-555-BCKN	12968-555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
12968-575-BBNI	12968-575-BBNI	HyperConverged Infra	MiniPerc Bracket for C6420	\$79	Each	20%	\$63	Other	J
12968-631-AAACJ	12968-631-AAACJ	HyperConverged Infra	Provisioning Server Enabled	\$0	Each	20%	\$0	Other	J
12968-631-AAACK	12968-631-AAACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12968-634-BQZP	12968-634-BQZP	HyperConverged Infra	VxRail Software v4.x, Factory Installed	\$0	Each	20%	\$0	Other	J
12968-634-BSFK	12968-634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
12968-634-BSGD	12968-634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
12968-634-BSGF	12968-634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
12968-634-BSGJ	12968-634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
12968-634-BSJK	12968-634-BSJK	HyperConverged Infra	VxRail Software v4.7.000, Factory Install	\$0	Each	20%	\$0	Other	J
12968-634-BSJL	12968-634-BSJL	HyperConverged Infra	VxRail Software v4.5.215, Factory Install	\$0	Each	20%	\$0	Other	J
12968-634-BSPS	12968-634-BSPS	HyperConverged Infra	VxRail Software v4.5.310, Factory Install	\$0	Each	20%	\$0	Other	J
12968-634-BSPT	12968-634-BSPT	HyperConverged Infra	VxRail Software v4.7.110, Factory Install	\$0	Each	20%	\$0	Other	J
12968-634-BTBX	12968-634-BTBX	HyperConverged Infra	VxRail Software v4.7.210, Factory Install	\$0	Each	20%	\$0	Other	J
12968-634-BUPO	12968-634-BUPO	HyperConverged Infra	VxRail Software v4.5.400, Factory Install	\$0	Each	20%	\$0	Other	J
12968-634-BUWB	12968-634-BUWB	HyperConverged Infra	VxRail Software 4.7.300 Factory Install	\$0	Each	20%	\$0	Other	J
12968-634-BWXT	12968-634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column I)Column K ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	Price/UoM (REQUIRED)			
12968_750-AAUR	12968_750-AAUR	HyperConverged Infra	NonFabric CPU Clip for C6420	\$1	Each	20%		\$1	Other	J	
12968_780-BCJT	12968_780-BCJT	HyperConverged Infra	No Raid for G560	\$0	Each	20%		\$0	Other	J	
12968_818-BBGR	12968_818-BBGR	HyperConverged Infra	OCP Mezzanine Bracket for C6420	\$29	Each	20%		\$23	Other	J	
12968_827-4154	12968_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%		\$51,462	Other	J	
12968_827-4168	12968_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%		\$65,162	Other	J	
12968_842-3426	12968_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%		\$9,190	Other	J	
12968_842-3427	12968_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%		\$10,234	Other	J	
12968_847-2783	12968_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%		\$12,592	Other	J	
12968_847-2784	12968_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%		\$17,629	Other	J	
12968_847-2785	12968_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%		\$21,154	Other	J	
12968_847-2786	12968_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%		\$15,110	Other	J	
12971_321-BCOO	12971_321-BCOO	HyperConverged Infra	PowerEdge C6400 Enclosure, 2.5' NVME	\$3,900	Each	20%		\$3,120	Other	J	
12971_325-BDCM	12971_325-BDCM	HyperConverged Infra	VxRail G560 Enclosure Bezel	\$170	Each	20%		\$136	Other	J	
12971_329-BDJT	12971_329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%		\$0	Other	J	
12971_340-BLEV	12971_340-BLEV	HyperConverged Infra	PowerEdge C6400 Shipping	\$0	Each	20%		\$0	Other	J	
12971_340-BSYH	12971_340-BSYH	HyperConverged Infra	PowerEdge C6400 Shipping Material	\$0	Each	20%		\$0	Other	J	
12971_340-CDZL	12971_340-CDZL	HyperConverged Infra	VxRail G560 User Documentation DAO	\$0	Each	20%		\$0	Other	J	
12971_350-BBOZ	12971_350-BBOZ	HyperConverged Infra	VxRail G560 Enclosure Branding	\$0	Each	20%		\$0	Other	J	
12971_350-BBRZ	12971_350-BBRZ	HyperConverged Infra	VxRail G560F Enclosure Branding	\$0	Each	20%		\$0	Other	J	
12971_389-DVEP	12971_389-DVEP	HyperConverged Infra	PowerEdge C6420 Regulatory Label, CE Marking	\$0	Each	20%		\$0	Other	J	
12971_400-ASDP	12971_400-ASDP	HyperConverged Infra	2.5in HDD Blank, C6400	\$9	Each	20%		\$7	Other	J	
12971_450-AAGG	12971_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%		\$0	Other	J	
12971_450-AEIT	12971_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%		\$16	Other	J	
12971_450-AEIJ	12971_450-AEIJ	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%		\$16	Other	J	
12971_450-AEJL	12971_450-AEJL	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%		\$16	Other	J	
12971_450-AENU	12971_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for	\$999	Each	20%		\$799	Other	J	
12971_450-AFEF	12971_450-AFEF	HyperConverged Infra	Jumper Cord - C19/C20, 0.6M, 250V, 16A (North American, Guam, North Marianas,	\$25	Each	20%		\$20	Other	J	
12971_450-AGFO	12971_450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply, 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%		\$1,199	Other	J	
12971_470-ACPE	12971_470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%		\$15	Other	J	
12971_492-BCFI	12971_492-BCFI	HyperConverged Infra	Dell Adapter - Mini DisplayPort to VGA for C6400	\$30	Each	20%		\$24	Other	J	
12971_611-BBBH	12971_611-BBBH	HyperConverged Infra	No Factory Installed Operating System	\$0	Each	20%		\$0	Other	J	
12971_631-AACK	12971_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%		\$0	Other	J	
12971_750-AAUO	12971_750-AAUO	HyperConverged Infra	PowerEdge C6400 Blank Tray	\$0	Each	20%		\$0	Other	J	
12971_770-BBHJ	12971_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%		\$0	Other	J	
12971_770-BCFZ	12971_770-BCFZ	HyperConverged Infra	PEC Static Rails	\$169	Each	20%		\$135	Other	J	
12971_818-BBGS	12971_818-BBGS	HyperConverged Infra	PowerEdge C6400 Shipping Material	\$0	Each	20%		\$0	Other	J	
12971_827-4154	12971_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%		\$51,462	Other	J	
12971_827-4168	12971_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%		\$65,162	Other	J	
12971_842-3426	12971_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%		\$9,190	Other	J	
12971_842-3427	12971_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%		\$10,234	Other	J	
12971_847-2783	12971_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%		\$12,592	Other	J	
12971_847-2784	12971_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%		\$17,629	Other	J	
12971_847-2785	12971_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%		\$21,154	Other	J	
12971_847-2786	12971_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%		\$15,110	Other	J	
13206_210-AQDE	13206_210-AQDE	HyperConverged Infra	VxRail G560F	\$1,946	Each	20%		\$1,557	Other	J	
13206_210-AQDF	13206_210-AQDF	HyperConverged Infra	VxRail G560	\$318	Each	20%		\$254	Other	J	
13206_210-AWNT	13206_210-AWNT	HyperConverged Infra	VxRail G560 VCF	\$318	Each	20%		\$254	Other	J	
13206_210-AWOC	13206_210-AWOC	HyperConverged Infra	VxRail G560F, All Flash, VCF	\$1,946	Each	20%		\$1,557	Other	J	
13206_321-BEMV	13206_321-BEMV	HyperConverged Infra	PowerEdge C6420, 2.5 NVME Chassis MLK	\$0	Each	20%		\$0	Other	J	
13206_321-BFOZ	13206_321-BFOZ	HyperConverged Infra	G560 2.5 NVME Chassis MLK (vSAN Enterprise Plus) 1S	\$12,931	Each	20%		\$10,345	Other	J	
13206_321-BFPE	13206_321-BFPE	HyperConverged Infra	G560 2.5 NVME Chassis MLK (vSAN Enterprise) 2S	\$13,990	Each	20%		\$11,192	Other	J	
13206_321-BFPF	13206_321-BFPF	HyperConverged Infra	G560 2.5 NVME Chassis MLK (vSAN Enterprise) 1S	\$6,931	Each	20%		\$5,545	Other	J	
13206_321-BFPH	13206_321-BFPH	HyperConverged Infra	G560 2.5 NVME Chassis MLK (vSAN Enterprise Plus) 2S	\$25,990	Each	20%		\$20,792	Other	J	
13206_321-BFPL	13206_321-BFPL	HyperConverged Infra	G560 2.5 NVME Chassis MLK (vSAN Standard) 2S	\$3,166	Each	20%		\$2,533	Other	J	
13206_321-BFPQ	13206_321-BFPQ	HyperConverged Infra	G560 2.5 NVME Chassis MLK (vSAN Standard) 1S	\$1,519	Each	20%		\$1,215	Other	J	
13206_321-BFPR	13206_321-BFPR	HyperConverged Infra	G560 2.5 NVME Chassis MLK (vSAN Advanced) 2S	\$8,596	Each	20%		\$6,877	Other	J	
13206_321-BFPF	13206_321-BFPF	HyperConverged Infra	G560 2.5 NVME Chassis MLK (vSAN Advanced) 1S	\$4,234	Each	20%		\$3,387	Other	J	
13206_325-BCZJ	13206_325-BCZJ	HyperConverged Infra	VxRail G560 Branding	\$0	Each	20%		\$0	Other	J	
13206_325-BCZK	13206_325-BCZK	HyperConverged Infra	VxRail G560F Branding	\$0	Each	20%		\$0	Other	J	
13206_329-BDVG	13206_329-BDVG	HyperConverged Infra	Module,Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%		\$0	Other	J	
13206_329-BDWH	13206_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%		\$0	Other	J	
13206_331-7591	13206_331-7591	HyperConverged Infra	PowerEdge C6420/C6400 Complex Tied Order Ship	\$0	Each	20%		\$0	Other	J	
13206_332-1286	13206_332-1286	HyperConverged Infra	US Order	\$0	Each	20%		\$0	Other	J	
13206_338-BLMC	13206_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%		\$2,559	Other	J	
13206_338-BLMN	13206_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%		\$4,159	Other	J	
13206_338-BLMP	13206_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%		\$5,039	Other	J	
13206_338-BLMR	13206_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%		\$6,719	Other	J	
13206_338-BLUQ	13206_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-	\$919	Each	20%		\$735	Other	J	
13206_338-BLUR	13206_338-BLUR	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-	\$839	Each	20%		\$671	Other	J	
13206_338-BLUS	13206_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-	\$1,169	Each	20%		\$935	Other	J	
13206_338-BLUW	13206_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%		\$1,647	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1' ALJP Proposed Price/UoM (Calculated)	I(Column 1' ALJP Category (REQUIRED) use drop-down	K Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13206_338-BLUX	13206_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J	
13206_338-BRVH	13206_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
13206_338-BRVJ	13206_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J	
13206_338-BRVM	13206_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J	
13206_338-BRVN	13206_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2666	\$2,960	Each	20%	\$2,368	Other	J	
13206_338-BRVO	13206_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2666	\$4,819	Each	20%	\$3,855	Other	J	
13206_338-BRVR	13206_338-BRVR	HyperConverged Infra	Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (150W) DDR4-2666	\$16,929	Each	20%	\$13,543	Other	J	
13206_338-BSDH	13206_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$639	Each	20%	\$571	Other	J	
13206_338-BSDI	13206_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2933	\$2,434	Each	20%	\$1,947	Other	J	
13206_338-BSDL	13206_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J	
13206_338-BSDO	13206_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J	
13206_338-BSDP	13206_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J	
13206_338-BSDS	13206_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
13206_338-BSDT	13206_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J	
13206_338-BSDV	13206_338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/12T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W) DDR4-2133	\$439	Each	20%	\$351	Other	J	
13206_338-BSGI	13206_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other	J	
13206_338-BSGN	13206_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J	
13206_338-BSGU	13206_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J	
13206_338-BSHD	13206_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J	
13206_338-BSHF	13206_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J	
13206_338-BSHH	13206_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J	
13206_338-BSHY	13206_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J	
13206_338-BSIM	13206_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J	
13206_338-BSIQ	13206_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J	
13206_338-BSWX	13206_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J	
13206_338-BTSI	13206_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J	
13206_338-BTSM	13206_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J	
13206_338-BTSP	13206_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J	
13206_338-BTSP	13206_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J	
13206_338-BVJV	13206_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J	
13206_338-BVJW	13206_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J	
13206_338-BVJX	13206_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J	
13206_338-BVKD	13206_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J	
13206_338-BVKF	13206_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J	
13206_338-BVKJ	13206_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J	
13206_338-BVKQ	13206_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J	
13206_338-BVKR	13206_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J	
13206_338-BVKU	13206_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J	
13206_338-BVKY	13206_338-BVKY	HyperConverged Infra	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W) DDR4-2400	\$599	Each	20%	\$479	Other	J	
13206_340-BLEY	13206_340-BLEY	HyperConverged Infra	PowerEdge C6400 - C6420/C6525 Shipping	\$0	Each	20%	\$0	Other	J	
13206_340-CDZD	13206_340-CDZD	HyperConverged Infra	SHIP_G560_NO_NO.DAO	\$120	Each	20%	\$96	Other	J	
13206_340-CKQP	13206_340-CKQP	HyperConverged Infra	Single Sled Shipping Material	\$0	Each	20%	\$0	Other	J	
13206_340-CQZC	13206_340-CQZC	HyperConverged Infra	PowerEdge C6420 No CE	\$0	Each	20%	\$0	Other	J	
13206_340-CQZD	13206_340-CQZD	HyperConverged Infra	PowerEdge C6420 CE Marking	\$0	Each	20%	\$0	Other	J	
13206_350-BBBW	13206_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206_370-AAIP	13206_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13206_370-ADMX	13206_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13206_370-ADNF	13206_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13206_370-ADNH	13206_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13206_370-ADNT	13206_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13206_370-ADNU	13206_370-ADNU	HyperConverged Infra	Memory, Filter, Blank DIMM, Qty 8	\$0	Each	20%	\$0	Other	J
13206_370-ADPN	13206_370-ADPN	HyperConverged Infra	2933MT/s RDIMMs	\$9	Each	20%	\$7	Other	J
13206_370-AEPP	13206_370-AEPP	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$0	Each	20%	\$0	Other	J
13206_370-AERE	13206_370-AERE	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$1,015	Each	20%	\$812	Other	J
13206_370-AERF	13206_370-AERF	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
13206_370-AERG	13206_370-AERG	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$2,850	Each	20%	\$2,280	Other	J
13206_370-AEVN	13206_370-AEVN	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$1,079	Each	20%	\$863	Other	J
13206_370-AEVO	13206_370-AEVO	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$379	Each	20%	\$303	Other	J
13206_370-AEVP	13206_370-AEVP	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13206_370-AEVQ	13206_370-AEVQ	HyperConverged Infra	3200MT/s RDIMMs	\$579	Each	20%	\$463	Other	J
13206_370-AEVR	13206_370-AEVR	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
13206_374-BBBX	13206_374-BBBX	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%	\$2,559	Other	J
13206_374-BBNW	13206_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%	\$4,159	Other	J
13206_374-BBOI	13206_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13206_374-BBOK	13206_374-BBOK	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13206_374-BBOM	13206_374-BBOM	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13206_374-BBPN	13206_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13206_374-BBPO	13206_374-BBPO	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
13206_374-BBPP	13206_374-BBPP	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%	\$1,647	Other	J
13206_374-BBPT	13206_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	20%	\$1,991	Other	J
13206_374-BBPU	13206_374-BBPU	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13206_379-BCOY	13206_379-BCOY	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13206_379-BCRB	13206_379-BCRB	HyperConverged Infra	VxRail VCF BYOLICENSE SOFTWARE	\$1	Each	20%	\$1	Other	J
13206_379-BCRR	13206_379-BCRR	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13206_379-BDCO	13206_379-BDCO	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%	\$0	Other	J
13206_379-BDUU	13206_379-BDUU	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%	\$0	Other	J
13206_379-BDYQ	13206_379-BDYQ	HyperConverged Infra	HCI System Software as part of Transformational License Agreement(TLA) and vSAN as part of VMwareELA	\$0	Each	20%	\$0	Other	J
13206_379-BDYR	13206_379-BDYR	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13206_384-BBBL	13206_384-BBBL	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13206_384-BCHK	13206_384-BCHK	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13206_384-BCIN	13206_384-BCIN	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13206_384-BCOT	13206_384-BCOT	HyperConverged Infra	VxRail G560 Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13206_385-BBKI	13206_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13206_385-BBKX	13206_385-BBKX	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13206_387-BBEY	13206_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13206_400-ASDP	13206_400-ASDP	HyperConverged Infra	2.5in HDD Blank, C6400	\$9	Each	20%	\$7	Other	J
13206_400-ASHI	13206_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
13206_400-ASQG	13206_400-ASQG	HyperConverged Infra	Single Chipset SATA 240GB M.2 RI Internal SSD	\$375	Each	20%	\$300	Other	J
13206_400-AVEZ	13206_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
13206_400-AXOP	13206_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$2,120	Each	20%	\$1,696	Other	J
13206_400-AXPE	13206_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$3,703	Each	20%	\$2,963	Other	J
13206_400-AXSD	13206_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504	\$1,155	Each	20%	\$924	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 400-AXSK	13206 400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD, 7008	\$2,180	Each	20%	\$1,744	Other	J
13206 400-AZOY	13206 400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13206 400-AZQO	13206 400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13206 400-BCOV	13206 400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
13206 400-BDGV	13206 400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 14600 TBW	\$2,900	Each	20%	\$2,320	Other	J
13206 400-BDIS	13206 400-BDIS	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J
13206 400-BDIL	13206 400-BDIL	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 7300 TBW	\$1,500	Each	20%	\$1,200	Other	J
13206 400-BELT	13206 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13206 400-BEMJ	13206 400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
13206 400-BEVL	13206 400-BEVL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
13206 400-BFPD	13206 400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 14016 TBW	\$6,254	Each	20%	\$5,003	Other	J
13206 400-BFQX	13206 400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
13206 400-BFSE	13206 400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
13206 400-BGUF	13206 400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
13206 400-BKGF	13206 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13206 405-AAEN	13206 405-AAEN	HyperConverged Infra	HBA330 Controller Card	\$269	Each	20%	\$215	Other	J
13206 406-BBLD	13206 406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13206 406-BBPX	13206 406-BBPX	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile	\$3,039	Each	20%	\$2,431	Other	J
13206 407-BBVK	13206 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13206 407-BBZO	13206 407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13206 407-BCBE	13206 407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13206 407-BCEQ	13206 407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
13206 407-BCGJ	13206 407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13206 412-AAIX	13206 412-AAIX	HyperConverged Infra	C6420 Heatsink for CPU1	\$0	Each	20%	\$0	Other	J
13206 412-AAIY	13206 412-AAIY	HyperConverged Infra	C6420 Extended Width CPU1 Heatsink for High Freq/Power CPU	\$0	Each	20%	\$0	Other	J
13206 412-AAIZ	13206 412-AAIZ	HyperConverged Infra	C6420 Heatsink for CPU2	\$0	Each	20%	\$0	Other	J
13206 461-AADZ	13206 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13206 461-AAEL	13206 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13206 461-AAEM	13206 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13206 470-ACJH	13206 470-ACJH	HyperConverged Infra	Cable for M.2 x16 Riser	\$29	Each	20%	\$23	Other	J
13206 470-ACJM	13206 470-ACJM	HyperConverged Infra	NVMe MiniPerc Cable for C6420	\$89	Each	20%	\$71	Other	J
13206 470-ACPE	13206 470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
13206 528-BCBW	13206 528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J
13206 528-BIHC	13206 528-BIHC	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 1 Year Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13206 528-BIHD	13206 528-BIHD	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 2 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13206 528-BIHI	13206 528-BIHI	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 1 Year Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13206 528-BIHJ	13206 528-BIHJ	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 5 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13206 528-BIHL	13206 528-BIHL	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 3 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13206 528-BIHO	13206 528-BIHO	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 5 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206 528-BIHS	13206 528-BIHS	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 3 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13206 528-BIHY	13206 528-BIHY	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 5 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13206 528-BIHZ	13206 528-BIHZ	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 2 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13206 528-BIIB	13206 528-BIIB	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 4 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13206 528-BIIF	13206 528-BIIF	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 4 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13206 528-BIIG	13206 528-BIIG	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 4 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13206 528-BIIH	13206 528-BIIH	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 1 Year Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13206 528-BIIJ	13206 528-BIIJ	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13206 528-BIIK	13206 528-BIIK	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 2 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13206 528-CFHY	13206 528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13206 528-CIBI	13206 528-CIBI	HyperConverged Infra	iDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J
13206 528-CLBS	13206 528-CLBS	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 3Yrs	\$5,459	Each	20%	\$4,367	Other	J
13206 528-CLBX	13206 528-CLBX	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 5Yrs	\$12,647	Each	20%	\$10,118	Other	J
13206 528-CLCB	13206 528-CLCB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 3Yrs	\$8,469	Each	20%	\$6,775	Other	J
13206 528-CLCE	13206 528-CLCE	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 3Yrs	\$5,293	Each	20%	\$4,235	Other	J
13206 528-CLCG	13206 528-CLCG	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 4Yrs	\$5,459	Each	20%	\$4,367	Other	J
13206 528-CLCI	13206 528-CLCI	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 5Yrs	\$3,412	Each	20%	\$2,729	Other	J
13206 528-CLCK	13206 528-CLCK	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 2Yrs	\$3,412	Each	20%	\$2,729	Other	J
13206 528-CLCL	13206 528-CLCL	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),5 Year	\$3,098	Each	20%	\$2,478	Other	J
13206 528-CLCM	13206 528-CLCM	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 4Yrs	\$5,293	Each	20%	\$4,235	Other	J
13206 528-CLCN	13206 528-CLCN	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 1Yr	\$3,412	Each	20%	\$2,729	Other	J
13206 528-CLCO	13206 528-CLCO	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 2Yrs	\$12,647	Each	20%	\$10,118	Other	J
13206 528-CLCW	13206 528-CLCW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 1Yr	\$12,647	Each	20%	\$10,118	Other	J
13206 528-CLCY	13206 528-CLCY	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 4Yrs	\$8,469	Each	20%	\$6,775	Other	J
13206 528-CLDB	13206 528-CLDB	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 3Yrs	\$3,412	Each	20%	\$2,729	Other	J
13206 528-CLDF	13206 528-CLDF	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 5Yrs	\$5,459	Each	20%	\$4,367	Other	J
13206 528-CLDH	13206 528-CLDH	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 2Yrs	\$8,469	Each	20%	\$6,775	Other	J
13206 528-CLDI	13206 528-CLDI	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 4Yrs	\$12,647	Each	20%	\$10,118	Other	J
13206 528-CLDJ	13206 528-CLDJ	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 5Yrs	\$8,469	Each	20%	\$6,775	Other	J
13206 528-CLDK	13206 528-CLDK	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 5Yrs	\$5,293	Each	20%	\$4,235	Other	J
13206 528-CLDM	13206 528-CLDM	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 4Yrs	\$3,412	Each	20%	\$2,729	Other	J
13206 528-CLDQ	13206 528-CLDQ	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),3 Year	\$3,098	Each	20%	\$2,478	Other	J
13206 528-CLDT	13206 528-CLDT	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 2Yrs	\$5,459	Each	20%	\$4,367	Other	J
13206 528-CLDV	13206 528-CLDV	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 1Yr	\$5,459	Each	20%	\$4,367	Other	J
13206 528-CLDX	13206 528-CLDX	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 1Yr	\$8,469	Each	20%	\$6,775	Other	J
13206 528-CLDY	13206 528-CLDY	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 3Yrs	\$12,647	Each	20%	\$10,118	Other	J
13206 528-CLEB	13206 528-CLEB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 2Yrs	\$5,293	Each	20%	\$4,235	Other	J
13206 528-CLEC	13206 528-CLEC	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),2 Year	\$3,098	Each	20%	\$2,478	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13206 528-CLEF	13206 528-CLEF	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 1 Year	\$3,098	Each	20%	\$2,478	Other	J
13206 528-CLEG	13206 528-CLEG	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 1Yr	\$5,293	Each	20%	\$4,235	Other	J
13206 528-CLES	13206 528-CLES	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 4 Year	\$3,098	Each	20%	\$2,478	Other	J
13206 528-CNOI	13206 528-CNOI	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13206 528-CNZR	13206 528-CNZR	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
13206 528-CNZY	13206 528-CNZY	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 5 Years	\$5,712	Each	20%	\$4,570	Other	J
13206 528-CNZZ	13206 528-CNZZ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 5 Years	\$6,520	Each	20%	\$5,216	Other	J
13206 528-COBG	13206 528-COBG	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 1 Year	\$9,388	Each	20%	\$7,511	Other	J
13206 528-COBH	13206 528-COBH	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 4 Years	\$9,388	Each	20%	\$7,511	Other	J
13206 528-COBM	13206 528-COBM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 3 Years	\$5,712	Each	20%	\$4,570	Other	J
13206 528-COBN	13206 528-COBN	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13206 528-COBQ	13206 528-COBQ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 2 Years	\$6,520	Each	20%	\$5,216	Other	J
13206 528-COBX	13206 528-COBX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 1 Year	\$6,520	Each	20%	\$5,216	Other	J
13206 528-COCF	13206 528-COCF	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13206 528-COCI	13206 528-COCI	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 4 Years	\$5,712	Each	20%	\$4,570	Other	J
13206 528-COCJ	13206 528-COCJ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 3 Years	\$6,520	Each	20%	\$5,216	Other	J
13206 528-COCK	13206 528-COCK	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13206 528-COCL	13206 528-COCL	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 1 Year	\$5,712	Each	20%	\$4,570	Other	J
13206 528-COCM	13206 528-COCM	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13206 528-COCP	13206 528-COCP	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 2 Years	\$5,712	Each	20%	\$4,570	Other	J
13206 528-COCQ	13206 528-COCQ	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
13206 528-COCX	13206 528-COCX	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 2 Years	\$9,388	Each	20%	\$7,511	Other	J
13206 528-COCZ	13206 528-COCZ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 5 Years	\$9,388	Each	20%	\$7,511	Other	J
13206 528-CODG	13206 528-CODG	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 4 Years	\$6,520	Each	20%	\$5,216	Other	J
13206 528-CODI	13206 528-CODI	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13206 528-CODM	13206 528-CODM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 3 Years	\$9,388	Each	20%	\$7,511	Other	J
13206 528-CODN	13206 528-CODN	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
13206 528-CODX	13206 528-CODX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13206 528-COEE	13206 528-COEE	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
13206 540-BBRL	13206 540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13206 540-BBVI	13206 540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
13206 540-BBVJ	13206 540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13206 540-BBVK	13206 540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13206 540-BBVO	13206 540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13206 540-BBWC	13206 540-BBWC	HyperConverged Infra	Intel X710 Dual Port 10Gb. SFP+, OCP Mezzanine card	\$449	Each	20%	\$359	Other	J
13206 540-BBVG	13206 540-BBVG	HyperConverged Infra	M.2 X16 Chipset SATA Riser for C6420	\$49	Each	20%	\$39	Other	J
13206 540-BBWM	13206 540-BBWM	HyperConverged Infra	PERC Bridge Card for C6420	\$29	Each	20%	\$23	Other	J
13206 540-BBWN	13206 540-BBWN	HyperConverged Infra	PCIe Riser for C6420	\$50	Each	20%	\$40	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206_540-BBZI	13206_540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
13206_540-BBZJ	13206_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
13206_540-BBZK	13206_540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
13206_540-BCHC	13206_540-BCHC	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13206_540-BCIW	13206_540-BCIW	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile, Customer Install	\$2,667	Each	20%	\$2,134	Other	J
13206_540-BCIX	13206_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13206_540-BCKX	13206_540-BCKX	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card, for C6420 only	\$419	Each	20%	\$335	Other	J
13206_540-BCM0	13206_540-BCM0	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13206_540-BCXN	13206_540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13206_555-BCKN	13206_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
13206_575-BBNY	13206_575-BBNY	HyperConverged Infra	MiniPerc Bracket for C6420	\$79	Each	20%	\$63	Other	J
13206_631-AACJ	13206_631-AACJ	HyperConverged Infra	Provisioning Server Enabled	\$0	Each	20%	\$0	Other	J
13206_631-AACK	13206_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13206_634-BRIG	13206_634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other	J
13206_634-BRIH	13206_634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other	J
13206_634-BRIJ	13206_634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,867	Each	20%	\$1,494	Other	J
13206_634-BRIL	13206_634-BRIL	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SAS, SSD	\$1,564	Each	20%	\$1,251	Other	J
13206_634-BRIP	13206_634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13206_634-BRJB	13206_634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13206_634-BRJC	13206_634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13206_634-BRJE	13206_634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
13206_634-BRJI	13206_634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13206_634-BR JL	13206_634-BR JL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
13206_634-BRJM	13206_634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13206_634-BRJN	13206_634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13206_634-BRJP	13206_634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J
13206_634-BRJT	13206_634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
13206_634-BRJV	13206_634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
13206_634-BR JY	13206_634-BR JY	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
13206_634-BR KD	13206_634-BR KD	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J
13206_634-BR KG	13206_634-BR KG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13206_634-BR KI	13206_634-BR KI	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
13206_634-BR KL	13206_634-BR KL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
13206_634-BR KS	13206_634-BR KS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13206_634-BR KT	13206_634-BR KT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
13206_634-BR LC	13206_634-BR LC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
13206_634-BR LD	13206_634-BR LD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13206_634-BR LE	13206_634-BR LE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 634-BRLJ	13206 634-BRLJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
13206 634-BRLM	13206 634-BRLM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J
13206 634-BRLT	13206 634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13206 634-BRLU	13206 634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
13206 634-BRLY	13206 634-BRLY	HyperConverged Infra	HCIA RecoverPoint for VMWare for 1 node	\$0	Each	20%	\$0	Other	J
13206 634-BSFK	13206 634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter, 16CORE, Secondary OS, No MEDIA, Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
13206 634-BSGD	13206 634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition, Add License, 2CORE, NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
13206 634-BSGF	13206 634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition, Add License, 16CORE, NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
13206 634-BSGJ	13206 634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter, 16CORE, Secondary OS, Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13206 634-BSJM	13206 634-BSJM	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,742	Each	20%	\$3,794	Other	J
13206 634-BSJN	13206 634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSJP	13206 634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSJQ	13206 634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSJR	13206 634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSJT	13206 634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSJU	13206 634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J
13206 634-BSJV	13206 634-BSJV	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$9,509	Each	20%	\$7,607	Other	J
13206 634-BSJW	13206 634-BSJW	HyperConverged Infra	VxRail VMware, vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSJX	13206 634-BSJX	HyperConverged Infra	LKEY, SW, EMC, RES, 2YR	\$0	Each	20%	\$0	Other	J
13206 634-BSJY	13206 634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J
13206 634-BSJZ	13206 634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J
13206 634-BSKB	13206 634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
13206 634-BSKD	13206 634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J
13206 634-BSKE	13206 634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSKG	13206 634-BSKG	HyperConverged Infra	LKEY, SW, EMC, RES, 5YR	\$0	Each	20%	\$0	Other	J
13206 634-BSKH	13206 634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J
13206 634-BSKI	13206 634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSKJ	13206 634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
13206 634-BSKK	13206 634-BSKK	HyperConverged Infra	LKEY, SW, EMC, RES, 3YR	\$0	Each	20%	\$0	Other	J
13206 634-BSKL	13206 634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J
13206 634-BSKM	13206 634-BSKM	HyperConverged Infra	LKEY, SW, EMC, RES, 4YR	\$0	Each	20%	\$0	Other	J
13206 634-BSKO	13206 634-BSKO	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.4TB HDD	\$210	Each	20%	\$168	Other	J
13206 634-BSKP	13206 634-BSKP	HyperConverged Infra	LKEY, SW, EMC, RES, 1YR	\$0	Each	20%	\$0	Other	J
13206 634-BSKQ	13206 634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSKR	13206 634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSKS	13206 634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J
13206 634-BSKT	13206 634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J
13206 634-BSKW	13206 634-BSKW	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,794	Each	20%	\$5,435	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13206 634-BSKX	13206 634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSKY	13206 634-BSKY	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.8TB HDD	\$182	Each	20%	\$146	Other	J
13206 634-BSKZ	13206 634-BSKZ	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$12,206	Each	20%	\$9,765	Other	J
13206 634-BSLB	13206 634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J
13206 634-BSLC	13206 634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J
13206 634-BSLD	13206 634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
13206 634-BSLE	13206 634-BSLE	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.2TB HDD	\$132	Each	20%	\$106	Other	J
13206 634-BSQH	13206 634-BSQH	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,003	Each	20%	\$3,202	Other	J
13206 634-BSQI	13206 634-BSQI	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,055	Each	20%	\$4,844	Other	J
13206 634-BSQJ	13206 634-BSQJ	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$9,509	Each	20%	\$7,607	Other	J
13206 634-BSQK	13206 634-BSQK	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,050	Each	20%	\$6,440	Other	J
13206 634-BSQL	13206 634-BSQL	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,287	Each	20%	\$9,030	Other	J
13206 634-BSQM	13206 634-BSQM	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$12,206	Each	20%	\$9,765	Other	J
13206 634-BSQN	13206 634-BSQN	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,590	Each	20%	\$6,872	Other	J
13206 634-BSQO	13206 634-BSQO	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,467	Each	20%	\$9,174	Other	J
13206 634-BSQP	13206 634-BSQP	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,742	Each	20%	\$3,794	Other	J
13206 634-BSQQ	13206 634-BSQQ	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,794	Each	20%	\$5,435	Other	J
13206 634-BSQR	13206 634-BSQR	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$5,875	Each	20%	\$4,700	Other	J
13206 634-BSQS	13206 634-BSQS	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$3,823	Each	20%	\$3,058	Other	J
13206 634-BUPO	13206 634-BUPO	HyperConverged Infra	VxRail Software v4.5.400, Factory Install	\$0	Each	20%	\$0	Other	J
13206 634-BUWB	13206 634-BUWB	HyperConverged Infra	VxRail Software 4.7.300 Factory Install	\$0	Each	20%	\$0	Other	J
13206 634-BVNI	13206 634-BVNI	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB vSAS SSD	\$4,478	Each	20%	\$3,582	Other	J
13206 634-BVNN	13206 634-BVNN	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,567	Each	20%	\$13,254	Other	J
13206 634-BVNO	13206 634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J
13206 634-BVNP	13206 634-BVNP	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,387	Each	20%	\$13,110	Other	J
13206 634-BVNQ	13206 634-BVNQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 4 Years	\$0	Each	20%	\$0	Other	J
13206 634-BVNR	13206 634-BVNR	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,287	Each	20%	\$13,830	Other	J
13206 634-BVNS	13206 634-BVNS	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 1 Year	\$0	Each	20%	\$0	Other	J
13206 634-BVNT	13206 634-BVNT	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 2 Years	\$0	Each	20%	\$0	Other	J
13206 634-BVNU	13206 634-BVNU	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 5 Years	\$0	Each	20%	\$0	Other	J
13206 634-BVNV	13206 634-BVNV	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,467	Each	20%	\$13,974	Other	J
13206 634-BVNW	13206 634-BVNW	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$18,206	Each	20%	\$14,565	Other	J
13206 634-BVNX	13206 634-BVNX	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$17,306	Each	20%	\$13,845	Other	J
13206 634-BWRZ	13206 634-BWRZ	HyperConverged Infra	HCI/RecoverPoint for VMware for 1 node VT	\$0	Each	20%	\$0	Other	J
13206 634-BWSW	13206 634-BWSW	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$416	Each	20%	\$333	Other	J
13206 634-BWTD	13206 634-BWTD	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$802	Each	20%	\$642	Other	J
13206 634-BWTY	13206 634-BWTY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,160	Each	20%	\$928	Other	J
13206 634-BWUK	13206 634-BWUK	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$1,788	Each	20%	\$1,430	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13206 634-BWUQ	13206 634-BWUQ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,488	Each	20%	\$1,191	Other	J
13206 634-BWWC	13206 634-BWWC	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 4Yr	\$680	Each	20%	\$544	Other	J
13206 634-BWWD	13206 634-BWWD	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 3 Year	\$7,088	Each	20%	\$5,670	Other	J
13206 634-BWWE	13206 634-BWWE	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 2 Year	\$7,088	Each	20%	\$5,670	Other	J
13206 634-BWWI	13206 634-BWWI	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 1Yr	\$680	Each	20%	\$544	Other	J
13206 634-BWWK	13206 634-BWWK	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 3Yr	\$680	Each	20%	\$544	Other	J
13206 634-BWWL	13206 634-BWWL	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 2Yr	\$680	Each	20%	\$544	Other	J
13206 634-BWWM	13206 634-BWWM	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 1 Year	\$7,088	Each	20%	\$5,670	Other	J
13206 634-BWWO	13206 634-BWWO	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 5Yr	\$680	Each	20%	\$544	Other	J
13206 634-BWWP	13206 634-BWWP	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 4 Year	\$16,913	Each	20%	\$13,530	Other	J
13206 634-BWWQ	13206 634-BWWQ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 1 Year	\$9,988	Each	20%	\$7,990	Other	J
13206 634-BWWR	13206 634-BWWR	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 5 Year	\$7,088	Each	20%	\$5,670	Other	J
13206 634-BWWS	13206 634-BWWS	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 3 Year	\$16,913	Each	20%	\$13,530	Other	J
13206 634-BWWT	13206 634-BWWT	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 2 Year	\$16,913	Each	20%	\$13,530	Other	J
13206 634-BWWU	13206 634-BWWU	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 3 Year	\$9,988	Each	20%	\$7,990	Other	J
13206 634-BWWV	13206 634-BWWV	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 4 Year	\$7,088	Each	20%	\$5,670	Other	J
13206 634-BWWW	13206 634-BWWW	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 5 Year	\$16,913	Each	20%	\$13,530	Other	J
13206 634-BWWX	13206 634-BWWX	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 1 Year	\$20,863	Each	20%	\$16,690	Other	J
13206 634-BWWY	13206 634-BWWY	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 2 Year	\$9,988	Each	20%	\$7,990	Other	J
13206 634-BWWZ	13206 634-BWWZ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 5 Year	\$9,988	Each	20%	\$7,990	Other	J
13206 634-BWXB	13206 634-BWXB	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 1 Year	\$10,950	Each	20%	\$8,760	Other	J
13206 634-BWXC	13206 634-BWXC	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 2 Year	\$10,950	Each	20%	\$8,760	Other	J
13206 634-BWXD	13206 634-BWXD	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 3 Year	\$20,863	Each	20%	\$16,690	Other	J
13206 634-BWXE	13206 634-BWXE	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 4 Year	\$9,988	Each	20%	\$7,990	Other	J
13206 634-BWXF	13206 634-BWXF	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 5 Year	\$10,950	Each	20%	\$8,760	Other	J
13206 634-BWYG	13206 634-BWYG	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 4 Year	\$10,950	Each	20%	\$8,760	Other	J
13206 634-BWXH	13206 634-BWXH	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 2 Year	\$20,863	Each	20%	\$16,690	Other	J
13206 634-BWXI	13206 634-BWXI	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 1 Year	\$16,913	Each	20%	\$13,530	Other	J
13206 634-BWXJ	13206 634-BWXJ	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 3 Year	\$10,950	Each	20%	\$8,760	Other	J
13206 634-BWXK	13206 634-BWXK	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 5 Year	\$20,863	Each	20%	\$16,690	Other	J
13206 634-BWXL	13206 634-BWXL	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 4 Year	\$20,863	Each	20%	\$16,690	Other	J
13206 634-BWXT	13206 634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J
13206 634-BWXZ	13206 634-BWXZ	HyperConverged Infra	VxRail VMware Horizon vSAN ELA	\$0	Each	20%	\$0	Other	J
13206 634-BWYB	13206 634-BWYB	HyperConverged Infra	VxRail HCI System software, Capacity Drive, 3.84TB SSD SAS Mixed Use	\$1,800	Each	20%	\$1,440	Other	J
13206 634-BWYK	13206 634-BWYK	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB Read Intensive	\$2,800	Each	20%	\$2,240	Other	J
13206 634-BWZC	13206 634-BWZC	HyperConverged Infra	VxRail HCI System software, 7.68TB AG RI SSD, Capacity Drive	\$2,200	Each	20%	\$1,760	Other	J
13206 634-BXMC	13206 634-BXMC	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$1,643	Each	20%	\$1,314	Other	J
13206 634-BXMD	13206 634-BXMD	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$8	Each	20%	\$6	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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13206_634-BXME	13206_634-BXME	HyperConverged Infra	VxRail Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$13,005	Each	20%	\$10,404	Other	J
13206_634-BXMF	13206_634-BXMF	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$13,005	Each	20%	\$10,404	Other	J
13206_634-BXOU	13206_634-BXOU	HyperConverged Infra	VxRail Software 4.7.520 Factory Install	\$0	Each	20%	\$0	Other	J
13206_750-AAUR	13206_750-AAUR	HyperConverged Infra	NonFabric CPU Clip for C6420	\$1	Each	20%	\$1	Other	J
13206_780-BCJT	13206_780-BCJT	HyperConverged Infra	No Raid for G560	\$0	Each	20%	\$0	Other	J
13206_818-BBGR	13206_818-BBGR	HyperConverged Infra	OCP Mezzanine Bracket for C6420	\$29	Each	20%	\$23	Other	J
13206_821-4508	13206_821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J
13206_821-4509	13206_821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J
13206_823-4168	13206_823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J
13206_827-4154	13206_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13206_827-4168	13206_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13206_839-3934	13206_839-3934	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator ILT 3Day Expires 1YR	\$3,300	Each	20%	\$2,640	Other	J
13206_839-3936	13206_839-3936	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator OnDemand Expires 1YR	\$2,110	Each	20%	\$1,688	Other	J
13206_842-3426	13206_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13206_842-3427	13206_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13206_844-7852	13206_844-7852	HyperConverged Infra	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	20%	\$184	Other	J
13206_847-2783	13206_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13206_847-2784	13206_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13206_847-2785	13206_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13206_847-2786	13206_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13206_922-4998	13206_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13206_980-5088	13206_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13206_980-7177	13206_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13206_983-2917	13206_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13206_985-3817	13206_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13206_986-5518	13206_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13206_994-6778	13206_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13207_210-AQZH	13207_210-AQZH	HyperConverged Infra	VxRail G560 Enclosure	\$1,023	Each	20%	\$818	Other	J
13207_321-BCOO	13207_321-BCOO	HyperConverged Infra	PowerEdge C6400 Enclosure, 2.5" NVME	\$3,900	Each	20%	\$3,120	Other	J
13207_325-BDCM	13207_325-BDCM	HyperConverged Infra	VxRail G560 Enclosure Bezel	\$170	Each	20%	\$136	Other	J
13207_329-BDWH	13207_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J
13207_332-1286	13207_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13207_340-BLEV	13207_340-BLEV	HyperConverged Infra	PowerEdge C6400 Shipping	\$0	Each	20%	\$0	Other	J
13207_340-BSYH	13207_340-BSYH	HyperConverged Infra	PowerEdge C6400 Shipping Material	\$0	Each	20%	\$0	Other	J
13207_340-CDZL	13207_340-CDZL	HyperConverged Infra	VxRail G560 User Documentation DAO	\$0	Each	20%	\$0	Other	J
13207_350-BBQZ	13207_350-BBQZ	HyperConverged Infra	VxRail G560 Enclosure Branding	\$0	Each	20%	\$0	Other	J
13207_350-BBRZ	13207_350-BBRZ	HyperConverged Infra	VxRail G560F Enclosure Branding	\$0	Each	20%	\$0	Other	J
13207_379-BDZL	13207_379-BDZL	HyperConverged Infra	Custom OEM Bezel	\$0	Each	20%	\$0	Other	J
13207_389-DVEP	13207_389-DVEP	HyperConverged Infra	PowerEdge C6420 Regulatory Label, CE Marking	\$0	Each	20%	\$0	Other	J
13207_400-ASDP	13207_400-ASDP	HyperConverged Infra	2.5in HDD Blank, C6400	\$9	Each	20%	\$7	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13207_407-BBVK	13207_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13207_407-BBZO	13207_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13207_407-BCBE	13207_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13207_407-BCEQ	13207_407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
13207_407-BCGJ	13207_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13207_450-AAGG	13207_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13207_450-AEIT	13207_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
13207_450-AEJI	13207_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13207_450-AEJJ	13207_450-AEJJ	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%	\$16	Other	J
13207_450-AENU	13207_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
13207_450-AFEF	13207_450-AFEF	HyperConverged Infra	Jumper Cord - C19/C20, 0.6M, 250V, 16A (North American, Guam, North Marianas, Philippines, Samoa)	\$25	Each	20%	\$20	Other	J
13207_450-AGFO	13207_450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J
13207_470-ACPE	13207_470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
13207_492-BCFI	13207_492-BCFI	HyperConverged Infra	Dell Adapter - Mini DisplayPort to VGA for C6400	\$30	Each	20%	\$24	Other	J
13207_528-CFHY	13207_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13207_528-CNOI	13207_528-CNOI	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13207_611-BBBH	13207_611-BBBH	HyperConverged Infra	No Factory Installed Operating System	\$0	Each	20%	\$0	Other	J
13207_631-AACK	13207_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13207_634-BSFK	13207_634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
13207_634-BSGD	13207_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
13207_634-BSGF	13207_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
13207_634-BSGJ	13207_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13207_634-BXMC	13207_634-BXMC	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$1,643	Each	20%	\$1,314	Other	J
13207_634-BXMD	13207_634-BXMD	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$8	Each	20%	\$6	Other	J
13207_634-BXME	13207_634-BXME	HyperConverged Infra	VxRail Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$13,005	Each	20%	\$10,404	Other	J
13207_634-BXMF	13207_634-BXMF	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$13,005	Each	20%	\$10,404	Other	J
13207_750-AAUO	13207_750-AAUO	HyperConverged Infra	PowerEdge C6400 Blank Tray	\$0	Each	20%	\$0	Other	J
13207_770-BBHJ	13207_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13207_770-BCFZ	13207_770-BCFZ	HyperConverged Infra	PEC Static Rails	\$169	Each	20%	\$135	Other	J
13207_818-BBGS	13207_818-BBGS	HyperConverged Infra	PowerEdge C6400 Shipping Material	\$0	Each	20%	\$0	Other	J
13207_827-4154	13207_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13207_827-4168	13207_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13207_839-3934	13207_839-3934	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator ILT 3Day Expires 1YR	\$3,300	Each	20%	\$2,640	Other	J
13207_839-3936	13207_839-3936	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator OnDemand Expires 1YR	\$2,110	Each	20%	\$1,688	Other	J
13207_842-3426	13207_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13207_842-3427	13207_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13207_844-7852	13207_844-7852	HyperConverged Infra	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	20%	\$184	Other	J
13207_847-2783	13207_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13207_847-2784	13207_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13207_847-2785	13207_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13207_847-2786	13207_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13061_210-APXO	13061_210-APXO	HyperConverged Infra	VxRail P570, 24X2.5"	\$312	Each	20%	\$250	Other	J
13061_210-APXP	13061_210-APXP	HyperConverged Infra	VxRail V570F, All Flash	\$3,351	Each	20%	\$2,681	Other	J
13061_210-APXQ	13061_210-APXQ	HyperConverged Infra	VxRail V570, 24X2.5"	\$173	Each	20%	\$138	Other	J
13061_210-APXS	13061_210-APXS	HyperConverged Infra	VxRail P570F, All Flash	\$1,999	Each	20%	\$1,599	Other	J
13061_210-AWNP	13061_210-AWNP	HyperConverged Infra	VxRail V570F, All Flash, VCF	\$3,351	Each	20%	\$2,681	Other	J
13061_210-AWNQ	13061_210-AWNQ	HyperConverged Infra	VxRail P570 VCF	\$312	Each	20%	\$250	Other	J
13061_210-AWNV	13061_210-AWNV	HyperConverged Infra	VxRail V570 VCF	\$173	Each	20%	\$138	Other	J
13061_210-AWNZ	13061_210-AWNZ	HyperConverged Infra	VxRail P570F, All Flash, VCF	\$1,999	Each	20%	\$1,599	Other	J
13061_210-AXWX	13061_210-AXWX	HyperConverged Infra	VxRail P570F, All Flash, VCF, BTX	\$1,999	Each	20%	\$1,599	Other	J
13061_210-AXWY	13061_210-AXWY	HyperConverged Infra	VxRail V570F, All Flash, VCF, BTX	\$3,351	Each	20%	\$2,681	Other	J
13061_310-8513	13061_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13061_320-8944	13061_320-8944	HyperConverged Infra	Dell 17 inch P170S European Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13061_320-8945	13061_320-8945	HyperConverged Infra	Dell 17 inch P170S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13061_320-8946	13061_320-8946	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13061_320-8947	13061_320-8947	HyperConverged Infra	Dell 17 inch P170S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13061_320-8949	13061_320-8949	HyperConverged Infra	Dell 19 inch P190S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13061_320-8950	13061_320-8950	HyperConverged Infra	Dell 19 inch P190S European Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13061_320-8951	13061_320-8951	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13061_320-8952	13061_320-8952	HyperConverged Infra	Dell 19 inch P190S UK/Irish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13061_320-8953	13061_320-8953	HyperConverged Infra	Dell 19 inch P190S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13061_320-8954	13061_320-8954	HyperConverged Infra	Dell 19 inch P190S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13061_320-8955	13061_320-8955	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13061_320-8992	13061_320-8992	HyperConverged Infra	Dell 17in E170S Danish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13061_320-8993	13061_320-8993	HyperConverged Infra	Dell 17in E170S European Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13061_320-8994	13061_320-8994	HyperConverged Infra	Dell 17in E170S Israeli Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13061_320-8995	13061_320-8995	HyperConverged Infra	Dell 17in E170S Italian Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13061_320-8996	13061_320-8996	HyperConverged Infra	Dell 17in E170S South African Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13061_320-8997	13061_320-8997	HyperConverged Infra	Dell 17in E170S Swiss Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13061_320-8998	13061_320-8998	HyperConverged Infra	Dell 17in E170S UK/Irish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13061_320-8999	13061_320-8999	HyperConverged Infra	Dell 19in E190S Danish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13061_320-9002	13061_320-9002	HyperConverged Infra	Dell 19in E190S Italian Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13061_320-9003	13061_320-9003	HyperConverged Infra	Dell 19in E190S South African Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13061_320-9004	13061_320-9004	HyperConverged Infra	Dell 19in E190S Swiss Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13061_320-9005	13061_320-9005	HyperConverged Infra	Dell 19in E190S UK/Irish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13061_320-9006	13061_320-9006	HyperConverged Infra	Dell 19in E190S European Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_320-9007	13061_320-9007	HyperConverged Infra	Dell 19in E190S Israeli Black Value (1280X1024) TCO03	\$189	Each	20%	\$151	Other	J
13061_320-9254	13061_320-9254	HyperConverged Infra	Dell 17 inch P170S UK Black Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13061_320-9255	13061_320-9255	HyperConverged Infra	Dell 19 inch P190S UK Black Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13061_320-9256	13061_320-9256	HyperConverged Infra	Dell 22 inch P2210 UK Black Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13061_320-9257	13061_320-9257	HyperConverged Infra	Dell 22 inch P2210 UK Silver Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13061_321-BCPX	13061_321-BCPX	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 1CPU Configuration	\$250	Each	20%	\$200	Other	J
13061_321-BDHZ	13061_321-BDHZ	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Capable Configuration	\$250	Each	20%	\$200	Other	J
13061_321-BDRB	13061_321-BDRB	HyperConverged Infra	Chassis with up to 24 x 2.5 Hard Drives including max of 4 NVMe Drives, 2CPU configuration	\$900	Each	20%	\$720	Other	J
13061_321-BFPY	13061_321-BFPY	HyperConverged Infra	P570 Chassis with up to 24 x 2.5 Hard Drives including max of 4 NVMe Drives (vSAN Enterprise) 2S	\$14,676	Each	20%	\$11,741	Other	J
13061_321-BFQD	13061_321-BFQD	HyperConverged Infra	P570 Chassis with up to 24 x 2.5 Hard Drives including max of 4 NVMe Drives (vSAN Enterprise Plus) 2S	\$26,676	Each	20%	\$21,341	Other	J
13061_321-BFQE	13061_321-BFQE	HyperConverged Infra	V570 Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Configuration (vSAN Enterprise) 2S	\$12,562	Each	20%	\$10,050	Other	J
13061_321-BFQF	13061_321-BFQF	HyperConverged Infra	V570 Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Configuration (vSAN Enterprise Plus) 2S	\$24,562	Each	20%	\$19,650	Other	J
13061_321-BFQH	13061_321-BFQH	HyperConverged Infra	P570 Chassis with Up to 24 x 2.5 Hard Drives for 1CPU Configuration (vSAN Enterprise Plus) 1S	\$12,968	Each	20%	\$10,374	Other	J
13061_321-BFQJ	13061_321-BFQJ	HyperConverged Infra	V570 Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Configuration (vSAN Advanced) 2S	\$7,612	Each	20%	\$6,090	Other	J
13061_321-BFQL	13061_321-BFQL	HyperConverged Infra	P570 Chassis with up to 24 x 2.5 Hard Drives including max of 4 NVMe Drives (vSAN Standard) 2S	\$3,852	Each	20%	\$3,082	Other	J
13061_321-BFQM	13061_321-BFQM	HyperConverged Infra	P570 Chassis with Up to 24 x 2.5 Hard Drives for 1CPU Configuration (vSAN Standard) 1S	\$1,556	Each	20%	\$1,245	Other	J
13061_321-BFQN	13061_321-BFQN	HyperConverged Infra	V570 Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Configuration (vSAN Standard) 2S	\$2,629	Each	20%	\$2,103	Other	J
13061_321-BFQO	13061_321-BFQO	HyperConverged Infra	P570 Chassis with Up to 24 x 2.5 Hard Drives for 1CPU Configuration (vSAN Enterprise) 1S	\$6,968	Each	20%	\$5,574	Other	J
13061_321-BFQP	13061_321-BFQP	HyperConverged Infra	P570 Chassis with up to 24 x 2.5 Hard Drives including max of 4 NVMe Drives (vSAN Advanced) 2S	\$9,281	Each	20%	\$7,425	Other	J
13061_321-BFQT	13061_321-BFQT	HyperConverged Infra	P570 Chassis with Up to 24 x 2.5 Hard Drives for 1CPU Configuration (vSAN Advanced) 1S	\$4,271	Each	20%	\$3,417	Other	J
13061_325-BCVT	13061_325-BCVT	HyperConverged Infra	P570 Branding	\$55	Each	20%	\$44	Other	J
13061_325-BCVU	13061_325-BCVU	HyperConverged Infra	P570F Branding	\$55	Each	20%	\$44	Other	J
13061_325-BCVV	13061_325-BCVV	HyperConverged Infra	V570 Branding	\$55	Each	20%	\$44	Other	J
13061_325-BCVW	13061_325-BCVW	HyperConverged Infra	V570F Branding	\$55	Each	20%	\$44	Other	J
13061_325-BDYT	13061_325-BDYT	HyperConverged Infra	BEZEL V2,VxRail	\$1,000,000	Each	20%	\$800,000	Other	J
13061_329-BDWH	13061_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J
13061_329-BEIK	13061_329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%	\$0	Other	J
13061_330-BBKC	13061_330-BBKC	HyperConverged Infra	Riser Config 1, 4 x8 slots	\$69	Each	20%	\$55	Other	J
13061_330-BBKD	13061_330-BBKD	HyperConverged Infra	Riser Config 4, 3x8, 4 x16 slots, Double-Wide GPU compatible	\$179	Each	20%	\$143	Other	J
13061_330-BBMB	13061_330-BBMB	HyperConverged Infra	Riser Config 6, 5 x8, 3 x16 slots for PIV570	\$259	Each	20%	\$207	Other	J
13061_332-1286	13061_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13061_338-BLMC	13061_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13061_338-BLMN	13061_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13061_338-BLMP	13061_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13061_338-BLMR	13061_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13061_338-BLUQ	13061_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13061_338-BLUR	13061_338-BLUR	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13061_338-BLUS	13061_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_338-BLUW	13061_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
13061_338-BLUX	13061_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
13061_338-BRVH	13061_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13061_338-BRVJ	13061_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
13061_338-BRVM	13061_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
13061_338-BRVN	13061_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
13061_338-BRVO	13061_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
13061_338-BRVR	13061_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
13061_338-BSDH	13061_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13061_338-BSDI	13061_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
13061_338-BSDL	13061_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
13061_338-BSDO	13061_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
13061_338-BSDP	13061_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13061_338-BSDS	13061_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13061_338-BSDT	13061_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
13061_338-BSDV	13061_338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W) DDR4-2133	\$439	Each	20%	\$351	Other	J
13061_338-BSGI	13061_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other	J
13061_338-BSGN	13061_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
13061_338-BSGU	13061_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
13061_338-BSHD	13061_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
13061_338-BSHF	13061_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
13061_338-BSHH	13061_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
13061_338-BSHN	13061_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other	J
13061_338-BSHR	13061_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J
13061_338-BSHY	13061_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
13061_338-BSIM	13061_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
13061_338-BSIQ	13061_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
13061_338-BSIV	13061_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J
13061_338-BSWR	13061_338-BSWR	HyperConverged Infra	Intel Xeon Gold 6212U 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$2,999	Each	20%	\$2,399	Other	J
13061_338-BSWT	13061_338-BSWT	HyperConverged Infra	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$1,859	Each	20%	\$1,487	Other	J
13061_338-BSWV	13061_338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J
13061_338-BSWX	13061_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
13061_338-BTSI	13061_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
13061_338-BTSJ	13061_338-BTSJ	HyperConverged Infra	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$7,819	Each	20%	\$6,255	Other	J
13061_338-BTSM	13061_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J
13061_338-BTSP	13061_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J
13061_338-BTSP	13061_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
13061_338-BTWK	13061_338-BTWK	HyperConverged Infra	Intel Xeon Gold 6209U 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$1,649	Each	20%	\$1,319	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_338-BTWW	13061_338-BTWW	HyperConverged Infra	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$8,049	Each	20%	\$6,439	Other	J
13061_338-BVJU	13061_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J
13061_338-BVJV	13061_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
13061_338-BVJW	13061_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
13061_338-BVJX	13061_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
13061_338-BVKD	13061_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13061_338-BVKF	13061_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
13061_338-BVKG	13061_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J
13061_338-BVKH	13061_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
13061_338-BVKJ	13061_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J
13061_338-BVKK	13061_338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208U 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$1,659	Each	20%	\$1,327	Other	J
13061_338-BVKL	13061_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
13061_338-BVKQ	13061_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13061_338-BVKR	13061_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
13061_338-BVKU	13061_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
13061_338-BVKY	13061_338-BVKY	HyperConverged Infra	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W) DDR4-2400	\$599	Each	20%	\$479	Other	J
13061_340-BYVH	13061_340-BYVH	HyperConverged Infra	VxRail P/V/S 570 Shipping	\$0	Each	20%	\$0	Other	J
13061_343-BBFG	13061_343-BBFG	HyperConverged Infra	PowerEdge R740 Shipping Material	\$0	Each	20%	\$0	Other	J
13061_350-BBJV	13061_350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J
13061_350-BBNR	13061_350-BBNR	HyperConverged Infra	VxRail P/V/S 570 Bezel	\$149	Each	20%	\$119	Other	J
13061_350-BBNS	13061_350-BBNS	HyperConverged Infra	VxRail P570 Luggage Tag	\$0	Each	20%	\$0	Other	J
13061_350-BBNT	13061_350-BBNT	HyperConverged Infra	VxRail P570F Luggage Tag	\$0	Each	20%	\$0	Other	J
13061_350-BBNU	13061_350-BBNU	HyperConverged Infra	VxRail V570 Luggage Tag	\$0	Each	20%	\$0	Other	J
13061_350-BBNV	13061_350-BBNV	HyperConverged Infra	VxRail V570F Luggage Tag	\$0	Each	20%	\$0	Other	J
13061_350-BBNW	13061_350-BBNW	HyperConverged Infra	VxRail P/V/S 570 Bezel CK	\$149	Each	20%	\$119	Other	J
13061_370-AAIP	13061_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13061_370-ADMX	13061_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13061_370-ADNF	13061_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13061_370-ADNG	13061_370-ADNG	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J
13061_370-ADNH	13061_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13061_370-ADNT	13061_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13061_370-ADNU	13061_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13061_370-ADPF	13061_370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J
13061_370-AEPP	13061_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13061_370-AERE	13061_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J
13061_370-AERF	13061_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
13061_370-AERG	13061_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
13061_370-AEUM	13061_370-AEUM	HyperConverged Infra	2666MT/s Memory Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13061_370-AEUN	13061_370-AEUN	HyperConverged Infra	256GB, 2666MT/s Intel Optane DC Persistent Memory	\$4,999	Each	20%	\$3,999	Other	J
13061_370-AEUP	13061_370-AEUP	HyperConverged Infra	128GB, 2666MT/s Intel Optane DC Persistent Memory	\$1,799	Each	20%	\$1,439	Other	J
13061_370-AEUQ	13061_370-AEUQ	HyperConverged Infra	2666MT/s App Direct Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J
13061_370-AEVN	13061_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13061_370-AEVO	13061_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
13061_370-AEVP	13061_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13061_370-AEVQ	13061_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13061_370-AEVR	13061_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13061_374-BBBX	13061_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
13061_374-BBNW	13061_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13061_374-BBOI	13061_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13061_374-BBOK	13061_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13061_374-BBOM	13061_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13061_374-BBPN	13061_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13061_374-BBPP	13061_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13061_374-BBPT	13061_374-BBPT	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
13061_374-BBPU	13061_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
13061_379-BCQY	13061_379-BCQY	HyperConverged Infra	HyperConverged Infra	\$2,489	Each	20%	\$1,991	Other	J
13061_379-BCRB	13061_379-BCRB	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13061_379-BCRF	13061_379-BCRF	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13061_379-BCRR	13061_379-BCRR	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13061_379-BDCO	13061_379-BDCO	HyperConverged Infra	VxRail VCF BYOLICENSE SOFTWARE	\$1	Each	20%	\$1	Other	J
13061_379-BDUU	13061_379-BDUU	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13061_379-BDYQ	13061_379-BDYQ	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%	\$0	Other	J
13061_379-BDYR	13061_379-BDYR	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%	\$0	Other	J
13061_379-BDZL	13061_379-BDZL	HyperConverged Infra	HCI System Software as part of Transformational License Agreement(TLA) and vSAN as part of VMwareELA	\$0	Each	20%	\$0	Other	J
13061_384-BBBL	13061_384-BBBL	HyperConverged Infra	Custom OEM Bezel	\$0	Each	20%	\$0	Other	J
13061_384-BBPY	13061_384-BBPY	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13061_384-BBPZ	13061_384-BBPZ	HyperConverged Infra	6 Standard Fans for R740/740XD	\$199	Each	20%	\$159	Other	J
13061_384-BBQB	13061_384-BBQB	HyperConverged Infra	6 Performance Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
13061_384-BCHL	13061_384-BCHL	HyperConverged Infra	4 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
13061_384-BCIM	13061_384-BCIM	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13061_384-BCOS	13061_384-BCOS	HyperConverged Infra	VxRail E/P/V/S/E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13061_385-BBCF	13061_385-BBCF	HyperConverged Infra	VxRail E/P/V/S/E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13061_385-BBKI	13061_385-BBKI	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13061_385-BBKT	13061_385-BBKT	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13061_385-BBLE	13061_385-BBLE	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13061_385-BBLE	13061_385-BBLE	HyperConverged Infra	iDRAC9,Enterprise	\$59	Each	20%	\$47	Other	J

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Vendor Notes:

Updated November 25, 2020

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13061_387-BBEY	13061_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13061_389-DSWO	13061_389-DSWO	HyperConverged Infra	PowerEdge R740 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13061_389-DSWP	13061_389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13061_400-ADTI	13061_400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J
13061_400-ASHI	13061_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
13061_400-ATJL	13061_400-ATJL	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	J
13061_400-AVEZ	13061_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
13061_400-AVWT	13061_400-AVWT	HyperConverged Infra	CUS,HD,1.8T,102N,IS12.2.5,4SSB	\$980	Each	20%	\$784	Other	J
13061_400-AXOP	13061_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
13061_400-AXPE	13061_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13061_400-AXSD	13061_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,155	Each	20%	\$924	Other	J
13061_400-AXSK	13061_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13061_400-AZOY	13061_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13061_400-AZQO	13061_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13061_400-BCOV	13061_400-BCOV	HyperConverged Infra	3.84TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 21024 TBW	\$5,999	Each	20%	\$4,799	Other	J
13061_400-BDGV	13061_400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 14800 TBW	\$2,900	Each	20%	\$2,320	Other	J
13061_400-BDIS	13061_400-BDIS	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J
13061_400-BDJL	13061_400-BDJL	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 7300 TBW	\$1,500	Each	20%	\$1,200	Other	J
13061_400-BELT	13061_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13061_400-BEMJ	13061_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
13061_400-BEWL	13061_400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
13061_400-BFPD	13061_400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 14016 TBW	\$6,254	Each	20%	\$5,003	Other	J
13061_400-BFQX	13061_400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
13061_400-BFSE	13061_400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
13061_400-BGUF	13061_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
13061_400-BKGF	13061_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13061_401-ABHQ	13061_401-ABHQ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	J
13061_403-BBLU	13061_403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
13061_403-BBMQ	13061_403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13061_403-BBRU	13061_403-BBRU	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1) LP	\$480	Each	20%	\$384	Other	J
13061_403-BCHI	13061_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13061_403-BCHP	13061_403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J
13061_405-AANK	13061_405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
13061_405-AANV	13061_405-AANV	HyperConverged Infra	HBA330 Controller, 12Gbps Mini card	\$269	Each	20%	\$215	Other	J
13061_406-BBLE	13061_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13061_406-BBLG	13061_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13061_406-BBMP	13061_406-BBMP	HyperConverged Infra	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13061_406-BBPZ	13061_406-BBPZ	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height	\$3,039	Each	20%	\$2,431	Other	J



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13061_407-BBVK	13061_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13061_407-BBWK	13061_407-BBWK	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	J
13061_407-BBWO	13061_407-BBWO	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13061_407-BBZO	13061_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13061_407-BBZS	13061_407-BBZS	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J
13061_407-BBZT	13061_407-BBZT	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13061_407-BCBE	13061_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13061_407-BCEQ	13061_407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
13061_407-BCGJ	13061_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13061_407-BCHI	13061_407-BCHI	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	J
13061_412-AAIQ	13061_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13061_412-AAIR	13061_412-AAIR	HyperConverged Infra	Standard 2U Heatsink	\$39	Each	20%	\$31	Other	J
13061_412-AAJK	13061_412-AAJK	HyperConverged Infra	Heatsink and Install Kit for GPU configuration	\$139	Each	20%	\$111	Other	J
13061_450-AAGG	13061_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13061_450-AALV	13061_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13061_450-AARX	13061_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
13061_450-AXXG	13061_450-AXXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13061_450-AAYN	13061_450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J
13061_450-ACSL	13061_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13061_450-ACSM	13061_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13061_450-ACSO	13061_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13061_450-ADIJ	13061_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13061_450-ADWM	13061_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13061_450-AEIT	13061_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
13061_450-AEJI	13061_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13061_450-AEJJ	13061_450-AEJJ	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%	\$16	Other	J
13061_450-AENU	13061_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
13061_450-AFFX	13061_450-AFFX	HyperConverged Infra	Power Cord 250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J
13061_450-AFMQ	13061_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13061_450-AHFH	13061_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13061_461-AADZ	13061_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13061_461-AAEL	13061_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13061_461-AAEM	13061_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13061_467-1488	13061_467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
13061_467-5713	13061_467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
13061_467-9489	13061_467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
13061_467-9490	13061_467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
13061_470-AATY	13061_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J

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13061_470-ACHC	13061_470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
13061_470-ACPE	13061_470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
13061_470-ACQQ	13061_470-ACQQ	HyperConverged Infra	GPU Ready Configuration Cable Install Kit	\$39	Each	20%	\$31	Other	J
13061_489-BBCG	13061_489-BBCG	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	Other	J
13061_489-BBCJ	13061_489-BBCJ	HyperConverged Infra	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	J
13061_490-BENY	13061_490-BENY	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU	\$18,499	Each	20%	\$14,799	Other	J
13061_490-BEYL	13061_490-BEYL	HyperConverged Infra	NVIDIA(R) Tesla(TM) T4 16GB Passive, Single Slot, Full Height GPU	\$5,249	Each	20%	\$4,199	Other	J
13061_490-BFIX	13061_490-BFIX	HyperConverged Infra	NVIDIA Quadro RTX6000 Actively Cooled GPU, DSS RESTRICTED	\$8,199	Each	20%	\$6,559	Other	J
13061_490-BFRQ	13061_490-BFRQ	HyperConverged Infra	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU	\$8,199	Each	20%	\$6,559	Other	J
13061_490-BFRR	13061_490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J
13061_490-BFSG	13061_490-BFSG	HyperConverged Infra	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU	\$10,990	Each	20%	\$8,792	Other	J
13061_490-BGHU	13061_490-BGHU	HyperConverged Infra	NVIDIA Ampere A100, PCIe, 250W, 40GB Passive, Double Wide, Full Height GPU	\$22,849	Each	20%	\$18,279	Other	J
13061_492-BBDG	13061_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13061_492-BBDH	13061_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13061_492-BBDI	13061_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13061_492-BBLG	13061_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
13061_528-BIHC	13061_528-BIHC	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 1 Year Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13061_528-BIHD	13061_528-BIHD	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 2 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13061_528-BIHI	13061_528-BIHI	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 1 Year Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13061_528-BIHJ	13061_528-BIHJ	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 5 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13061_528-BIHL	13061_528-BIHL	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 3 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13061_528-BIHO	13061_528-BIHO	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 5 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13061_528-BIHS	13061_528-BIHS	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 3 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13061_528-BIHY	13061_528-BIHY	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 5 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13061_528-BIHZ	13061_528-BIHZ	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 2 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13061_528-BIIB	13061_528-BIIB	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 4 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13061_528-BIIF	13061_528-BIIF	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 4 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13061_528-BIIG	13061_528-BIIG	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 4 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13061_528-BIIH	13061_528-BIIH	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 1 Year Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13061_528-BIIJ	13061_528-BIIJ	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13061_528-BIIK	13061_528-BIIK	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 2 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13061_528-CFHY	13061_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter, 16CORE, Digitally Fulfilled Recovery Image, Multi	\$0	Each	20%	\$0	Other	J
13061_528-CIBI	13061_528-CIBI	HyperConverged Infra	IDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J
13061_528-CJSK	13061_528-CJSK	HyperConverged Infra	Data Domain Virtual Edition Software	\$923	Each	20%	\$738	Other	J
13061_528-CLBS	13061_528-CLBS	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 3Yrs	\$5,459	Each	20%	\$4,367	Other	J
13061_528-CLBX	13061_528-CLBX	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 5Yrs	\$12,647	Each	20%	\$10,118	Other	J
13061_528-CLCB	13061_528-CLCB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 3Yrs	\$8,469	Each	20%	\$6,775	Other	J
13061_528-CLCE	13061_528-CLCE	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 3Yrs	\$5,293	Each	20%	\$4,235	Other	J
13061_528-CLCG	13061_528-CLCG	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 4Yrs	\$5,459	Each	20%	\$4,367	Other	J
13061_528-CLCI	13061_528-CLCI	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 5Yrs	\$3,412	Each	20%	\$2,729	Other	J
13061_528-CLCK	13061_528-CLCK	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 2Yrs	\$3,412	Each	20%	\$2,729	Other	J
13061_528-CLCL	13061_528-CLCL	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 5 Year	\$3,098	Each	20%	\$2,478	Other	J
13061_528-CLCM	13061_528-CLCM	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 4Yrs	\$5,293	Each	20%	\$4,235	Other	J
13061_528-CLCN	13061_528-CLCN	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 1Yr	\$3,412	Each	20%	\$2,729	Other	J
13061_528-CLCO	13061_528-CLCO	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 2Yrs	\$12,647	Each	20%	\$10,118	Other	J
13061_528-CLCW	13061_528-CLCW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 1Yr	\$12,647	Each	20%	\$10,118	Other	J
13061_528-CLCY	13061_528-CLCY	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 4Yrs	\$8,469	Each	20%	\$6,775	Other	J
13061_528-CLDB	13061_528-CLDB	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 3Yrs	\$3,412	Each	20%	\$2,729	Other	J
13061_528-CLDF	13061_528-CLDF	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 5Yrs	\$5,459	Each	20%	\$4,367	Other	J
13061_528-CLDH	13061_528-CLDH	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 2Yrs	\$8,469	Each	20%	\$6,775	Other	J
13061_528-CLDI	13061_528-CLDI	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 4Yrs	\$12,647	Each	20%	\$10,118	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column Price/UoM (Calculated)	L(Column I*Column K)		
13061 528-CLDJ	13061 528-CLDJ	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 5Yrs	\$8,469	Each	20%	\$6,775	Other	J	
13061 528-CLDK	13061 528-CLDK	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 5Yrs	\$5,293	Each	20%	\$4,235	Other	J	
13061 528-CLDM	13061 528-CLDM	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 4Yrs	\$3,412	Each	20%	\$2,729	Other	J	
13061 528-CLDQ	13061 528-CLDQ	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 3 Year	\$3,098	Each	20%	\$2,478	Other	J	
13061 528-CLDT	13061 528-CLDT	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 2Yrs	\$5,459	Each	20%	\$4,367	Other	J	
13061 528-CLDV	13061 528-CLDV	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 1Yr	\$5,459	Each	20%	\$4,367	Other	J	
13061 528-CLDX	13061 528-CLDX	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 1Yr	\$8,469	Each	20%	\$6,775	Other	J	
13061 528-CLDY	13061 528-CLDY	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 3Yrs	\$12,647	Each	20%	\$10,118	Other	J	
13061 528-CLEB	13061 528-CLEB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 2Yrs	\$5,293	Each	20%	\$4,235	Other	J	
13061 528-CLEC	13061 528-CLEC	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere) 2 Year	\$3,098	Each	20%	\$2,478	Other	J	
13061 528-CLEF	13061 528-CLEF	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 1 Year	\$3,098	Each	20%	\$2,478	Other	J	
13061 528-CLEG	13061 528-CLEG	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 1Yr	\$5,293	Each	20%	\$4,235	Other	J	
13061 528-CLES	13061 528-CLES	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 4 Year	\$3,098	Each	20%	\$2,478	Other	J	
13061 528-CNOI	13061 528-CNOI	HyperConverged Infra	VxRail Windows Server 2019 Datacenter, 16CORE, Digitally Fulfilled Recovery Image,	\$0	Each	20%	\$0	Other	J	
13061 528-CNZR	13061 528-CNZR	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 2 Years	\$4,080	Each	20%	\$3,264	Other	J	
13061 528-CNZY	13061 528-CNZY	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 5 Years	\$5,712	Each	20%	\$4,570	Other	J	
13061 528-CNZZ	13061 528-CNZZ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 5 Years	\$6,520	Each	20%	\$5,216	Other	J	
13061 528-COBG	13061 528-COBG	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 1 Year	\$9,388	Each	20%	\$7,511	Other	J	
13061 528-COBH	13061 528-COBH	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 4 Years	\$9,388	Each	20%	\$7,511	Other	J	
13061 528-COBM	13061 528-COBM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 3 Years	\$5,712	Each	20%	\$4,570	Other	J	
13061 528-COBN	13061 528-COBN	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 1 Year	\$4,080	Each	20%	\$3,264	Other	J	
13061 528-COBO	13061 528-COBO	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 2 Years	\$6,520	Each	20%	\$5,216	Other	J	
13061 528-COBX	13061 528-COBX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 1 Year	\$6,520	Each	20%	\$5,216	Other	J	
13061 528-COCF	13061 528-COCF	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 3 Years	\$4,080	Each	20%	\$3,264	Other	J	
13061 528-COCI	13061 528-COCI	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 4 Years	\$5,712	Each	20%	\$4,570	Other	J	
13061 528-COCJ	13061 528-COCJ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 3 Years	\$6,520	Each	20%	\$5,216	Other	J	
13061 528-COCK	13061 528-COCK	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 3 Years	\$4,080	Each	20%	\$3,264	Other	J	
13061 528-COCL	13061 528-COCL	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 1 Year	\$5,712	Each	20%	\$4,570	Other	J	
13061 528-COCM	13061 528-COCM	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 5 Years	\$4,080	Each	20%	\$3,264	Other	J	
13061 528-COCP	13061 528-COCP	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 2 Years	\$5,712	Each	20%	\$4,570	Other	J	
13061 528-COCQ	13061 528-COCQ	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 2 Years	\$4,080	Each	20%	\$3,264	Other	J	
13061 528-COCX	13061 528-COCX	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 2 Years	\$9,388	Each	20%	\$7,511	Other	J	
13061 528-COCZ	13061 528-COCZ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 5 Years	\$9,388	Each	20%	\$7,511	Other	J	
13061 528-CODG	13061 528-CODG	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 4 Years	\$6,520	Each	20%	\$5,216	Other	J	
13061 528-CODI	13061 528-CODI	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 1 Year	\$4,080	Each	20%	\$3,264	Other	J	
13061 528-CODM	13061 528-CODM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 3 Years	\$9,388	Each	20%	\$7,511	Other	J	
13061 528-CODN	13061 528-CODN	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 4 Years	\$4,080	Each	20%	\$3,264	Other	J	
13061 528-CODX	13061 528-CODX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 5 Years	\$4,080	Each	20%	\$3,264	Other	J	
13061 528-COEE	13061 528-COEE	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 4 Years	\$4,080	Each	20%	\$3,264	Other	J	
13061 540-BBHP	13061 540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J	
13061 540-BBHQ	13061 540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J	
13061 540-BBIV	13061 540-BBIV	HyperConverged Infra	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, Cuskit	\$694	Each	20%	\$555	Other	J	
13061 540-BBIW	13061 540-BBIW	HyperConverged Infra	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	J	
13061 540-BBRK	13061 540-BBRK	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	J	
13061 540-BBR0	13061 540-BBR0	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J	
13061 540-BBUH	13061 540-BBUH	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$559	Each	20%	\$447	Other	J	
13061 540-BBUJ	13061 540-BBUJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%	\$471	Other	J	
13061 540-BBUK	13061 540-BBUK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J	
13061 540-BBUM	13061 540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J	
13061 540-BBUP	13061 540-BBUP	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	J	
13061 540-BBUS	13061 540-BBUS	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	J	
13061 540-BBUX	13061 540-BBUX	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Full Height	\$1,229	Each	20%	\$983	Other	J	
13061 540-BBUY	13061 540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J	
13061 540-BBVB	13061 540-BBVB	HyperConverged Infra	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	J	
13061 540-BBYJ	13061 540-BBYJ	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$599	Each	20%	\$479	Other	J	
13061 540-BBYK	13061 540-BBYK	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$479	Each	20%	\$383	Other	J	
13061 540-BBYL	13061 540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J	
13061 540-BCHE	13061 540-BCHE	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J	
13061 540-BCHG	13061 540-BCHG	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	20%	\$983	Other	J	
13061 540-BCIU	13061 540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J	
13061 540-BCIV	13061 540-BCIV	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height,	\$2,667	Each	20%	\$2,134	Other	J	
13061 540-BCNM	13061 540-BCNM	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J	
13061 540-BCX0	13061 540-BCX0	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,300	Each	20%	\$1,840	Other	J	
13061 555-BCKL	13061 555-BCKL	HyperConverged Infra	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer	\$801	Each	20%	\$641	Other	J	
13061 555-BCKP	13061 555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J	
13061 555-BDXY	13061 555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J	
13061 555-BDYB	13061 555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J	
13061 555-BDYC	13061 555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J	
13061 631-AAACK	13061 631-AAACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J	
13061 634-BRIG	13061 634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other	J	
13061 634-BRIH	13061 634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other	J	
13061 634-BRIJ	13061 634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,867	Each	20%	\$1,494	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	\$0					
13061 634-BRIL	13061 634-BRIL	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SAS, SSD	\$1,564		Each	20%	\$1,251	Other	J
13061 634-BRIP	13061 634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923		Each	20%	\$1,538	Other	J
13061 634-BRIQ	13061 634-BRIQ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BRIR	13061 634-BRIR	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913		Each	20%	\$12,730	Other	J
13061 634-BRIS	13061 634-BRIS	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BRIV	13061 634-BRIV	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 2 Years	\$5,527		Each	20%	\$4,421	Other	J
13061 634-BRJB	13061 634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BRJC	13061 634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BRJD	13061 634-BRJD	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB	\$5,961		Each	20%	\$4,769	Other	J
13061 634-BRJE	13061 634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961		Each	20%	\$4,769	Other	J
13061 634-BRJH	13061 634-BRJH	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913		Each	20%	\$12,730	Other	J
13061 634-BRJI	13061 634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913		Each	20%	\$12,730	Other	J
13061 634-BRJK	13061 634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BR JL	13061 634-BR JL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BRJM	13061 634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923		Each	20%	\$1,538	Other	J
13061 634-BRJN	13061 634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BRJP	13061 634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961		Each	20%	\$4,769	Other	J
13061 634-BRJR	13061 634-BRJR	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IB	\$5,961		Each	20%	\$4,769	Other	J
13061 634-BRJS	13061 634-BRJS	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BRJT	13061 634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923		Each	20%	\$1,538	Other	J
13061 634-BRJU	13061 634-BRJU	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913		Each	20%	\$12,730	Other	J
13061 634-BRJV	13061 634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BR JW	13061 634-BR JW	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 3 Years	\$5,527		Each	20%	\$4,421	Other	J
13061 634-BR JX	13061 634-BR JX	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BR JY	13061 634-BR JY	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BR JZ	13061 634-BR JZ	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913		Each	20%	\$12,730	Other	J
13061 634-BRKB	13061 634-BRKB	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BRKC	13061 634-BRKC	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced	\$3,295		Each	20%	\$2,636	Other	J
13061 634-BR KD	13061 634-BR KD	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961		Each	20%	\$4,769	Other	J
13061 634-BR KG	13061 634-BR KG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BR KH	13061 634-BR KH	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB	\$5,961		Each	20%	\$4,769	Other	J
13061 634-BR KI	13061 634-BR KI	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923		Each	20%	\$1,538	Other	J
13061 634-BR KJ	13061 634-BR KJ	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IB	\$5,961		Each	20%	\$4,769	Other	J
13061 634-BR KL	13061 634-BR KL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BR KN	13061 634-BR KN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BR KO	13061 634-BR KO	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB	\$5,961		Each	20%	\$4,769	Other	J
13061 634-BR KP	13061 634-BR KP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923		Each	20%	\$1,538	Other	J
13061 634-BR KQ	13061 634-BR KQ	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 5 Years	\$5,527		Each	20%	\$4,421	Other	J
13061 634-BR KR	13061 634-BR KR	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced	\$3,295		Each	20%	\$2,636	Other	J
13061 634-BR KS	13061 634-BR KS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913		Each	20%	\$12,730	Other	J
13061 634-BR KT	13061 634-BR KT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BR KV	13061 634-BR KV	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923		Each	20%	\$1,538	Other	J
13061 634-BR KY	13061 634-BR KY	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 5 Years	\$3,295		Each	20%	\$2,636	Other	J
13061 634-BR LB	13061 634-BR LB	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 4 Years	\$5,527		Each	20%	\$4,421	Other	J
13061 634-BR LC	13061 634-BR LC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913		Each	20%	\$12,730	Other	J
13061 634-BR LD	13061 634-BR LD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913		Each	20%	\$12,730	Other	J
13061 634-BR LE	13061 634-BR LE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923		Each	20%	\$1,538	Other	J
13061 634-BR LG	13061 634-BR LG	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced	\$3,295		Each	20%	\$2,636	Other	J
13061 634-BR LH	13061 634-BR LH	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 1 Year	\$5,527		Each	20%	\$4,421	Other	J
13061 634-BR LI	13061 634-BR LI	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BR LJ	13061 634-BR LJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957		Each	20%	\$7,165	Other	J
13061 634-BR LK	13061 634-BR LK	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BR LL	13061 634-BR LL	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923		Each	20%	\$1,538	Other	J
13061 634-BR LM	13061 634-BR LM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961		Each	20%	\$4,769	Other	J
13061 634-BR LO	13061 634-BR LO	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947		Each	20%	\$5,557	Other	J
13061 634-BR LP	13061 634-BR LP	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913		Each	20%	\$12,730	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_634-BRLQ	13061_634-BRLQ	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 2 Years	\$3,295	Each	20%	\$2,636	Other	J
13061_634-BRLR	13061_634-BRLR	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13061_634-BRLT	13061_634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13061_634-BRLU	13061_634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
13061_634-BRLV	13061_634-BRLV	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
13061_634-BRLY	13061_634-BRLY	HyperConverged Infra	HCIA RecoverPoint for VMware for 1 node	\$0	Each	20%	\$0	Other	J
13061_634-BSFK	13061_634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
13061_634-BSGD	13061_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
13061_634-BSGF	13061_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
13061_634-BSGJ	13061_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13061_634-BSJM	13061_634-BSJM	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,742	Each	20%	\$3,794	Other	J
13061_634-BSJN	13061_634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSJP	13061_634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSJQ	13061_634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSJR	13061_634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSJT	13061_634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSJU	13061_634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J
13061_634-BSJV	13061_634-BSJV	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$9,509	Each	20%	\$7,607	Other	J
13061_634-BSJW	13061_634-BSJW	HyperConverged Infra	VxRail VMware, vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSJX	13061_634-BSJX	HyperConverged Infra	LKEY,SW,EMC,RES,2YR	\$0	Each	20%	\$0	Other	J
13061_634-BSJY	13061_634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J
13061_634-BSJZ	13061_634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J
13061_634-BSKB	13061_634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
13061_634-BSKD	13061_634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J
13061_634-BSKE	13061_634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSKG	13061_634-BSKG	HyperConverged Infra	LKEY,SW,EMC,RES,5YR	\$0	Each	20%	\$0	Other	J
13061_634-BSKH	13061_634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J
13061_634-BSKI	13061_634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSKJ	13061_634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
13061_634-BSKK	13061_634-BSKK	HyperConverged Infra	LKEY,SW,EMC,RES,3YR	\$0	Each	20%	\$0	Other	J
13061_634-BSKL	13061_634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J
13061_634-BSKM	13061_634-BSKM	HyperConverged Infra	LKEY,SW,EMC,RES,4YR	\$0	Each	20%	\$0	Other	J
13061_634-BSKO	13061_634-BSKO	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.4TB HDD	\$210	Each	20%	\$168	Other	J
13061_634-BSKP	13061_634-BSKP	HyperConverged Infra	LKEY,SW,EMC,RES,1YR	\$0	Each	20%	\$0	Other	J
13061_634-BSKQ	13061_634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSKR	13061_634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSKS	13061_634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J
13061_634-BSKT	13061_634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J
13061_634-BSKW	13061_634-BSKW	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,794	Each	20%	\$5,435	Other	J
13061_634-BSKX	13061_634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSKY	13061_634-BSKY	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.8TB HDD	\$182	Each	20%	\$146	Other	J
13061_634-BSKZ	13061_634-BSKZ	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$12,206	Each	20%	\$9,765	Other	J
13061_634-BSLB	13061_634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13061_634-BSLC	13061_634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J
13061_634-BSLD	13061_634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
13061_634-BSLE	13061_634-BSLE	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.2TB HDD	\$132	Each	20%	\$106	Other	J
13061_634-BSQH	13061_634-BSQH	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,003	Each	20%	\$3,202	Other	J
13061_634-BSQI	13061_634-BSQI	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,055	Each	20%	\$4,844	Other	J
13061_634-BSQJ	13061_634-BSQJ	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$9,509	Each	20%	\$7,607	Other	J
13061_634-BSQK	13061_634-BSQK	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,050	Each	20%	\$6,440	Other	J
13061_634-BSQL	13061_634-BSQL	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,287	Each	20%	\$9,030	Other	J
13061_634-BSQM	13061_634-BSQM	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$12,206	Each	20%	\$9,765	Other	J
13061_634-BSQN	13061_634-BSQN	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,590	Each	20%	\$6,872	Other	J
13061_634-BSQO	13061_634-BSQO	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,467	Each	20%	\$9,174	Other	J
13061_634-BSQP	13061_634-BSQP	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,742	Each	20%	\$3,794	Other	J
13061_634-BSQQ	13061_634-BSQQ	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,794	Each	20%	\$5,435	Other	J
13061_634-BSQR	13061_634-BSQR	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$5,875	Each	20%	\$4,700	Other	J
13061_634-BSQS	13061_634-BSQS	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$3,823	Each	20%	\$3,058	Other	J
13061_634-BUPO	13061_634-BUPO	HyperConverged Infra	VxRail Software v4.5.400, Factory Install	\$0	Each	20%	\$0	Other	J
13061_634-BUWB	13061_634-BUWB	HyperConverged Infra	VxRail Software 4.7.300 Factory Install	\$0	Each	20%	\$0	Other	J
13061_634-BVNI	13061_634-BVNI	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB vSAS SSD	\$4,478	Each	20%	\$3,582	Other	J
13061_634-BVNN	13061_634-BVNN	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,567	Each	20%	\$13,254	Other	J
13061_634-BVNO	13061_634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J
13061_634-BVNP	13061_634-BVNP	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,387	Each	20%	\$13,110	Other	J
13061_634-BVNQ	13061_634-BVNQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 4 Years	\$0	Each	20%	\$0	Other	J
13061_634-BVNR	13061_634-BVNR	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,287	Each	20%	\$13,830	Other	J
13061_634-BVNS	13061_634-BVNS	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 1 Year	\$0	Each	20%	\$0	Other	J
13061_634-BVNT	13061_634-BVNT	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 2 Years	\$0	Each	20%	\$0	Other	J
13061_634-BVNU	13061_634-BVNU	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 5 Years	\$0	Each	20%	\$0	Other	J
13061_634-BVNV	13061_634-BVNV	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,467	Each	20%	\$13,974	Other	J
13061_634-BVNW	13061_634-BVNW	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$18,206	Each	20%	\$14,565	Other	J
13061_634-BVNX	13061_634-BVNX	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$17,306	Each	20%	\$13,845	Other	J
13061_634-BWRZ	13061_634-BWRZ	HyperConverged Infra	HClA RecoverPoint for VMWare for 1 node VT	\$0	Each	20%	\$0	Other	J
13061_634-BWSW	13061_634-BWSW	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$416	Each	20%	\$333	Other	J
13061_634-BWTD	13061_634-BWTD	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$802	Each	20%	\$642	Other	J
13061_634-BWTY	13061_634-BWTY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,160	Each	20%	\$928	Other	J
13061_634-BWUK	13061_634-BWUK	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$1,788	Each	20%	\$1,430	Other	J
13061_634-BWUQ	13061_634-BWUQ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,488	Each	20%	\$1,191	Other	J
13061_634-BWWC	13061_634-BWWC	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 4Yr	\$680	Each	20%	\$544	Other	J
13061_634-BWWD	13061_634-BWWD	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 3 Year	\$7,088	Each	20%	\$5,670	Other	J
13061_634-BWWE	13061_634-BWWE	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 2 Year	\$7,088	Each	20%	\$5,670	Other	J
13061_634-BWWI	13061_634-BWWI	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 1Yr	\$680	Each	20%	\$544	Other	J
13061_634-BWWK	13061_634-BWWK	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 3Yr	\$680	Each	20%	\$544	Other	J
13061_634-BWWL	13061_634-BWWL	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 2Yr	\$680	Each	20%	\$544	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_634-BWWM	13061_634-BWWM	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 1 Year	\$7,088	Each	20%	\$5,670	Other	J
13061_634-BWVO	13061_634-BWVO	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 5Yr	\$680	Each	20%	\$544	Other	J
13061_634-BWWP	13061_634-BWWP	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 4 Year	\$16,913	Each	20%	\$13,530	Other	J
13061_634-BWWQ	13061_634-BWWQ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 1 Year	\$9,988	Each	20%	\$7,990	Other	J
13061_634-BWWR	13061_634-BWWR	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 5 Year	\$7,088	Each	20%	\$5,670	Other	J
13061_634-BWWS	13061_634-BWWS	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 3 Year	\$16,913	Each	20%	\$13,530	Other	J
13061_634-BWWT	13061_634-BWWT	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 2 Year	\$16,913	Each	20%	\$13,530	Other	J
13061_634-BWWU	13061_634-BWWU	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 3 Year	\$9,988	Each	20%	\$7,990	Other	J
13061_634-BWWV	13061_634-BWWV	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 4 Year	\$7,088	Each	20%	\$5,670	Other	J
13061_634-BWWW	13061_634-BWWW	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 5 Year	\$16,913	Each	20%	\$13,530	Other	J
13061_634-BWWX	13061_634-BWWX	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 1 Year	\$20,863	Each	20%	\$16,690	Other	J
13061_634-BWWY	13061_634-BWWY	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 2 Year	\$9,988	Each	20%	\$7,990	Other	J
13061_634-BWWZ	13061_634-BWWZ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 5 Year	\$9,988	Each	20%	\$7,990	Other	J
13061_634-BWXB	13061_634-BWXB	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 1 Year	\$10,950	Each	20%	\$8,760	Other	J
13061_634-BWXC	13061_634-BWXC	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 2 Year	\$10,950	Each	20%	\$8,760	Other	J
13061_634-BWXD	13061_634-BWXD	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 3 Year	\$20,863	Each	20%	\$16,690	Other	J
13061_634-BWXE	13061_634-BWXE	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 4 Year	\$9,988	Each	20%	\$7,990	Other	J
13061_634-BWXF	13061_634-BWXF	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 5 Year	\$10,950	Each	20%	\$8,760	Other	J
13061_634-BWXC	13061_634-BWXC	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 4 Year	\$10,950	Each	20%	\$8,760	Other	J
13061_634-BWXH	13061_634-BWXH	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 2 Year	\$20,863	Each	20%	\$16,690	Other	J
13061_634-BWXI	13061_634-BWXI	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 1 Year	\$16,913	Each	20%	\$13,530	Other	J
13061_634-BWXJ	13061_634-BWXJ	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 3 Year	\$10,950	Each	20%	\$8,760	Other	J
13061_634-BWXK	13061_634-BWXK	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 5 Year	\$20,863	Each	20%	\$16,690	Other	J
13061_634-BWXL	13061_634-BWXL	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 4 Year	\$20,863	Each	20%	\$16,690	Other	J
13061_634-BWXT	13061_634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J
13061_634-BWXZ	13061_634-BWXZ	HyperConverged Infra	VxRail VMware Horizon vSAN ELA	\$0	Each	20%	\$0	Other	J
13061_634-BWYB	13061_634-BWYB	HyperConverged Infra	VxRail HCI System software, Capacity Drive, 3.84TB SSD SAS Mixed Use	\$1,800	Each	20%	\$1,440	Other	J
13061_634-BWYK	13061_634-BWYK	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB Read Intensive	\$2,800	Each	20%	\$2,240	Other	J
13061_634-BWZC	13061_634-BWZC	HyperConverged Infra	VxRail HCI System software, 7.68TB AG RI SSD, Capacity Drive	\$2,200	Each	20%	\$1,760	Other	J
13061_634-BXMC	13061_634-BXMC	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$1,643	Each	20%	\$1,314	Other	J
13061_634-BXMD	13061_634-BXMD	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$8	Each	20%	\$6	Other	J
13061_634-BXME	13061_634-BXME	HyperConverged Infra	VxRail Windows Server 2019 DataCenter,16CORE,Secondary OS.No MEDIA,Unlimited VMs	\$13,005	Each	20%	\$10,404	Other	J
13061_634-BXMF	13061_634-BXMF	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$13,005	Each	20%	\$10,404	Other	J
13061_634-BXOU	13061_634-BXOU	HyperConverged Infra	VxRail Software 4.7.520 Factory Install	\$0	Each	20%	\$0	Other	J
13061_692-BBBB	13061_692-BBBB	HyperConverged Infra	CFI,STANDARD OPTION NOT SELECTED	\$0	Each	20%	\$0	Other	J
13061_750-AAAX	13061_750-AAAX	HyperConverged Infra	HS Install Kit,GPU Config,No cable	\$99	Each	20%	\$79	Other	J
13061_750-AAAX	13061_750-AAAX	HyperConverged Infra	HS Install Kit,GPU Config, EPS12V Cable	\$99	Each	20%	\$79	Other	J
13061_770-BBBE	13061_770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13061_770-BBBQ	13061_770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
13061_770-BBBR	13061_770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13061_770-BBBS	13061_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13061_780-BCJC	13061_780-BCJC	HyperConverged Infra	No RAID for PV570	\$0	Each	20%	\$0	Other	J
13061_800-BBDM	13061_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13061_800-BBSR	13061_800-BBSR	HyperConverged Infra	VxRail for T4 GPU Greater than Qty 3	\$0	Each	20%	\$0	Other	J
13061_817-BBBB	13061_817-BBBB	HyperConverged Infra	Custom Configuration	\$0	Each	20%	\$0	Other	J
13061_821-4508	13061_821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J
13061_821-4509	13061_821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J
13061_823-4168	13061_823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J
13061_827-4154	13061_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13061_827-4168	13061_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13061_839-3934	13061_839-3934	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator ILT 3Day Expires 1YR	\$3,300	Each	20%	\$2,640	Other	J
13061_839-3936	13061_839-3936	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator OnDemand Expires 1YR	\$2,110	Each	20%	\$1,688	Other	J
13061_842-3426	13061_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13061_842-3427	13061_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13061_844-7852	13061_844-7852	HyperConverged Infra	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	20%	\$184	Other	J
13061_847-2783	13061_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13061_847-2784	13061_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13061_847-2785	13061_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13061_847-2786	13061_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13061_922-4998	13061_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13061_980-5088	13061_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13061_980-7177	13061_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13061_983-2917	13061_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13061_985-3817	13061_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13061_986-5518	13061_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13061_987-1459	13061_987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
13061_987-1519	13061_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
13061_994-6778	13061_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13061_998-ELTK	13061_998-ELTK	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13061_998-ELTL	13061_998-ELTL	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
12679_210-ANTM	12679_210-ANTM	HyperConverged Infra	VxRail P570, 24X2.5"	\$249,000	Each	20%	\$199,200	Other	J
12679_210-ANTN	12679_210-ANTN	HyperConverged Infra	VxRail P570, 24X2.5", All Flash	\$1,999	Each	20%	\$1,599	Other	J
12679_210-ANTQ	12679_210-ANTQ	HyperConverged Infra	VxRail V570, 24X2.5"	\$249,000	Each	20%	\$199,200	Other	J
12679_210-ANTR	12679_210-ANTR	HyperConverged Infra	VxRail V570, 24X2.5", All Flash	\$3,351	Each	20%	\$2,681	Other	J
12679_310-8513	12679_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
12679_321-BCPX	12679_321-BCPX	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 1CPU Configuration	\$250	Each	20%	\$200	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12679_321-BCPY	12679_321-BCPY	HyperConverged Infra	Chassis with Up to 24 x 2.5" Hard Drives for 2CPU	\$250	Each	20%	\$200	Other	J	
12679_321-BDZH	12679_321-BDZH	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Capable Configuration	\$250	Each	20%	\$200	Other	J	
12679_321-BDRB	12679_321-BDRB	HyperConverged Infra	Chassis with up to 24 x 2.5 Hard Drives including max of 4 NVMe Drives, 2CPU configuration	\$900	Each	20%	\$720	Other	J	
12679_325-BCVT	12679_325-BCVT	HyperConverged Infra	P570 Branding	\$55	Each	20%	\$44	Other	J	
12679_325-BCVU	12679_325-BCVU	HyperConverged Infra	P570F Branding	\$55	Each	20%	\$44	Other	J	
12679_325-BCVV	12679_325-BCVV	HyperConverged Infra	V570 Branding	\$55	Each	20%	\$44	Other	J	
12679_325-BCVW	12679_325-BCVW	HyperConverged Infra	V570F Branding	\$55	Each	20%	\$44	Other	J	
12679_329-BDJT	12679_329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J	
12679_329-BEIK	12679_329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%	\$0	Other	J	
12679_330-BBKC	12679_330-BBKC	HyperConverged Infra	Riser Config 1, 4 x8 slots	\$69	Each	20%	\$55	Other	J	
12679_330-BBKD	12679_330-BBKD	HyperConverged Infra	Riser Config 4, 3x8, 4 x16 slots, Double-Wide GPU compatible	\$179	Each	20%	\$143	Other	J	
12679_330-BBMB	12679_330-BBMB	HyperConverged Infra	Riser Config 6, 5 x8, 3 x16 slots for P/V570	\$259	Each	20%	\$207	Other	J	
12679_332-1286	12679_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J	
12679_338-BLMC	12679_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J	
12679_338-BLMN	12679_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J	
12679_338-BLMP	12679_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J	
12679_338-BLMR	12679_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J	
12679_338-BLUQ	12679_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J	
12679_338-BLUR	12679_338-BLUR	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J	
12679_338-BLUS	12679_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J	
12679_338-BLUW	12679_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J	
12679_338-BLUX	12679_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J	
12679_338-BRVH	12679_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
12679_338-BRVJ	12679_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J	
12679_338-BRVM	12679_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J	
12679_338-BRVN	12679_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J	
12679_338-BRVO	12679_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J	
12679_338-BRVR	12679_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J	
12679_338-BSDH	12679_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J	
12679_338-BSDI	12679_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J	
12679_338-BSDL	12679_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J	
12679_338-BSDO	12679_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J	
12679_338-BSDP	12679_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J	
12679_338-BSDS	12679_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
12679_338-BSDT	12679_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J	
12679_338-BSDV	12679_338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W) DDR4-2133	\$439	Each	20%	\$351	Other	J	
12679_338-BSGI	12679_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other	J	
12679_338-BSGN	12679_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12679_338-BSGU	12679_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J	
12679_338-BSHD	12679_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J	
12679_338-BSHF	12679_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J	
12679_338-BSHH	12679_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J	
12679_338-BSHN	12679_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other	J	
12679_338-BSHR	12679_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J	
12679_338-BSHY	12679_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J	
12679_338-BSIM	12679_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J	
12679_338-BSIQ	12679_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J	
12679_338-BSIV	12679_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J	
12679_338-BSWR	12679_338-BSWR	HyperConverged Infra	Intel Xeon Gold 6212U 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$2,999	Each	20%	\$2,399	Other	J	
12679_338-BSWT	12679_338-BSWT	HyperConverged Infra	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$1,859	Each	20%	\$1,487	Other	J	
12679_338-BSWV	12679_338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J	
12679_338-BSWX	12679_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J	
12679_338-BTSI	12679_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J	
12679_338-BTSJ	12679_338-BTSJ	HyperConverged Infra	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$7,819	Each	20%	\$6,255	Other	J	
12679_338-BTSM	12679_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J	
12679_338-BTSP	12679_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J	
12679_338-BTST	12679_338-BTST	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J	
12679_338-BTWC	12679_338-BTWC	HyperConverged Infra	Intel Xeon Gold 6209U 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$1,649	Each	20%	\$1,319	Other	J	
12679_338-BTWD	12679_338-BTWD	HyperConverged Infra	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$8,049	Each	20%	\$6,439	Other	J	
12679_338-BVJU	12679_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J	
12679_338-BVJV	12679_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J	
12679_338-BVJW	12679_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J	
12679_338-BVJX	12679_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J	
12679_338-BVKD	12679_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J	
12679_338-BVKF	12679_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J	
12679_338-BVKG	12679_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J	
12679_338-BVKH	12679_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J	
12679_338-BVKJ	12679_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J	
12679_338-BVKK	12679_338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208U 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$1,659	Each	20%	\$1,327	Other	J	
12679_338-BVKL	12679_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J	
12679_338-BVKQ	12679_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J	
12679_338-BVKR	12679_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J	
12679_338-BVKU	12679_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J	
12679_338-BVKY	12679_338-BVKY	HyperConverged Infra	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W) DDR4-2400	\$599	Each	20%	\$479	Other	J	
12679_340-BYVH	12679_340-BYVH	HyperConverged Infra	VxRail P/V/S 570 Shipping	\$0	Each	20%	\$0	Other	J	
12679_343-BBFG	12679_343-BBFG	HyperConverged Infra	PowerEdge R740 Shipping Material	\$0	Each	20%	\$0	Other	J	



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12679_350-BBBW	12679_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J
12679_350-BBJV	12679_350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J
12679_350-BBNR	12679_350-BBNR	HyperConverged Infra	VxRail P/V/S 570 Bezel	\$149	Each	20%	\$119	Other	J
12679_350-BBNS	12679_350-BBNS	HyperConverged Infra	VxRail P570 Luggage Tag	\$0	Each	20%	\$0	Other	J
12679_350-BBNT	12679_350-BBNT	HyperConverged Infra	VxRail P570F Luggage Tag	\$0	Each	20%	\$0	Other	J
12679_350-BBNU	12679_350-BBNU	HyperConverged Infra	VxRail V570 Luggage Tag	\$0	Each	20%	\$0	Other	J
12679_350-BBNV	12679_350-BBNV	HyperConverged Infra	VxRail V570F Luggage Tag	\$0	Each	20%	\$0	Other	J
12679_350-BBNW	12679_350-BBNW	HyperConverged Infra	VxRail P/V/S 570 Bezel CK	\$149	Each	20%	\$119	Other	J
12679_370-AAIP	12679_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
12679_370-ABWE	12679_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
12679_370-ADMX	12679_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
12679_370-ADNF	12679_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
12679_370-ADNG	12679_370-ADNG	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J
12679_370-ADNH	12679_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
12679_370-ADNM	12679_370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
12679_370-ADNT	12679_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
12679_370-ADNU	12679_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12679_370-ADPF	12679_370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J
12679_370-AEPP	12679_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12679_370-AERE	12679_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J
12679_370-AERF	12679_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
12679_370-AERG	12679_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
12679_370-AEUN	12679_370-AEUN	HyperConverged Infra	256GB, 2666MT/s Intel Optane DC Persistent Memory	\$4,999	Each	20%	\$3,999	Other	J
12679_370-AEUP	12679_370-AEUP	HyperConverged Infra	128GB, 2666MT/s Intel Optane DC Persistent Memory	\$1,799	Each	20%	\$1,439	Other	J
12679_370-AEUQ	12679_370-AEUQ	HyperConverged Infra	2666MT/s App Direct Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J
12679_370-AEVN	12679_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
12679_370-AEVO	12679_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
12679_370-AEVP	12679_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
12679_370-AEVQ	12679_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
12679_370-AEVR	12679_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12679_374-BBBX	12679_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
12679_374-BBNW	12679_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12679_374-BBOI	12679_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12679_374-BBOK	12679_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12679_374-BBOM	12679_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12679_374-BBPN	12679_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12679_374-BBPO	12679_374-BBPO	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12679_374-BBPP	12679_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J

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Vendor Notes:

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12679_374-BBPT	12679_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12679_374-BBPU	12679_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
12679_379-BCQY	12679_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
12679_379-BCRB	12679_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
12679_379-BCRF	12679_379-BCRF	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
12679_379-BDCO	12679_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
12679_384-BBBL	12679_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
12679_384-BBPY	12679_384-BBPY	HyperConverged Infra	6 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
12679_384-BBPZ	12679_384-BBPZ	HyperConverged Infra	6 Performance Fans forR740/740XD	\$199	Each	20%	\$159	Other	J
12679_384-BBQB	12679_384-BBQB	HyperConverged Infra	4 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
12679_384-BCBV	12679_384-BCBV	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12679_384-BCBX	12679_384-BCBX	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12679_384-BCDI	12679_384-BCDI	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12679_384-BCDJ	12679_384-BCDJ	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12679_384-BCEH	12679_384-BCEH	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12679_384-BCHL	12679_384-BCHL	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12679_384-BCIM	12679_384-BCIM	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12679_384-BCOS	12679_384-BCOS	HyperConverged Infra	VxRail E/P/V/S/E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12679_385-BBCF	12679_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
12679_385-BBKI	12679_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
12679_385-BBKT	12679_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
12679_385-BBLE	12679_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
12679_387-BBEY	12679_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
12679_389-DSWO	12679_389-DSWO	HyperConverged Infra	PowerEdge R740 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
12679_389-DSWP	12679_389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
12679_400-ADTI	12679_400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J
12679_400-ASHI	12679_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
12679_400-ASXD	12679_400-ASXD	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512n 2.5in Hot-plug Drive, HUSMY,10 DWPDP,7300 TBW	\$2,236	Each	20%	\$1,789	Other	J
12679_400-ASYQ	12679_400-ASYQ	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512n 2.5in Hot-plug Drive, HUSMX,3 DWPDP,8760 TBW	\$4,354	Each	20%	\$3,483	Other	J
12679_400-AVEZ	12679_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
12679_400-AXOP	12679_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPDP, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
12679_400-AXPE	12679_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPDP, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
12679_400-AXSD	12679_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPDP, 3504 TBW	\$1,155	Each	20%	\$924	Other	J
12679_400-AXSK	12679_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPDP, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
12679_400-AZOY	12679_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPDP, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
12679_400-AZQO	12679_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPDP, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
12679_400-BDGV	12679_400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPDP, 14800 TBW	\$2,900	Each	20%	\$2,320	Other	J
12679_400-BDIS	12679_400-BDIS	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPDP, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J

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Vendor Notes:

Updated November 25, 2020

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12679_400-BDJL	12679_400-BDJL	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 7300 TBW	\$1,500	Each	20%	\$1,200	Other	J
12679_400-BELT	12679_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
12679_400-BEMJ	12679_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
12679_400-BEWL	12679_400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
12679_400-BFPD	12679_400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 14016 TBW	\$6,254	Each	20%	\$5,003	Other	J
12679_403-BBLU	12679_403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
12679_403-BBMQ	12679_403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
12679_403-BBRU	12679_403-BBRU	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1) LP	\$480	Each	20%	\$384	Other	J
12679_403-BCHI	12679_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
12679_403-BCHP	12679_403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J
12679_405-AANK	12679_405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
12679_405-AANV	12679_405-AANV	HyperConverged Infra	HBA330 Controller, 12Gbps Mini card	\$269	Each	20%	\$215	Other	J
12679_406-BBLE	12679_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
12679_406-BBLG	12679_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12679_407-BBVK	12679_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
12679_412-AAIP	12679_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
12679_412-AAIQ	12679_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
12679_412-AAIR	12679_412-AAIR	HyperConverged Infra	Standard 2U Heatsink	\$39	Each	20%	\$31	Other	J
12679_412-AAJK	12679_412-AAJK	HyperConverged Infra	Heatsink and Install Kit for GPU configuration	\$139	Each	20%	\$111	Other	J
12679_450-AAGG	12679_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
12679_450-AALV	12679_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
12679_450-AARX	12679_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
12679_450-AAXG	12679_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
12679_450-AAYN	12679_450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J
12679_450-ACSL	12679_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12679_450-ACSM	12679_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12679_450-ACSO	12679_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
12679_450-ADIJ	12679_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
12679_450-ADWM	12679_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
12679_450-AEIT	12679_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
12679_450-AEJI	12679_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
12679_450-AEJJ	12679_450-AEJJ	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%	\$16	Other	J
12679_450-AENU	12679_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
12679_450-AFFX	12679_450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J
12679_450-AFMQ	12679_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
12679_450-AHFH	12679_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
12679_461-AADZ	12679_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
12679_461-AAEL	12679_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J

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12679-461-AAEM	12679-461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
12679-470-ACHC	12679-470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
12679-470-ACPE	12679-470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
12679-470-ACQQ	12679-470-ACQQ	HyperConverged Infra	GPU Ready Configuration Cable Install Kit	\$39	Each	20%	\$31	Other	J
12679-489-BBCG	12679-489-BBCG	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	Other	J
12679-489-BBCN	12679-489-BBCN	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive	\$11,149	Each	20%	\$8,919	Other	J
12679-490-BENY	12679-490-BENY	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU	\$18,499	Each	20%	\$14,799	Other	J
12679-490-BEYL	12679-490-BEYL	HyperConverged Infra	NVIDIA(R) Tesla(TM) T4 16GB Passive, Single Slot, Full Height GPU	\$5,249	Each	20%	\$4,199	Other	J
12679-490-BFRQ	12679-490-BFRQ	HyperConverged Infra	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU	\$8,199	Each	20%	\$6,559	Other	J
12679-490-BFRR	12679-490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J
12679-490-BFSG	12679-490-BFSG	HyperConverged Infra	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU	\$10,990	Each	20%	\$8,792	Other	J
12679-492-BBDG	12679-492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
12679-492-BBDH	12679-492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
12679-492-BBDI	12679-492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
12679-492-BBLG	12679-492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
12679-528-CFHY	12679-528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
12679-528-CJSJ	12679-528-CJSJ	HyperConverged Infra	Data Protection Suite for VMWARE	\$1,430	Each	20%	\$1,144	Other	J
12679-528-CJSK	12679-528-CJSK	HyperConverged Infra	Data Domain Virtual Edition Software	\$923	Each	20%	\$738	Other	J
12679-528-CJSL	12679-528-CJSL	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition	\$272	Each	20%	\$218	Other	J
12679-540-BBHP	12679-540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J
12679-540-BBHQ	12679-540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
12679-540-BBRO	12679-540-BBRO	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
12679-540-BBUJ	12679-540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
12679-540-BBUM	12679-540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12679-540-BBUX	12679-540-BBUX	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Full Height	\$1,229	Each	20%	\$983	Other	J
12679-540-BBUY	12679-540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
12679-540-BBYJ	12679-540-BBYJ	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$599	Each	20%	\$479	Other	J
12679-540-BBYK	12679-540-BBYK	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$479	Each	20%	\$383	Other	J
12679-540-BCHE	12679-540-BCHE	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
12679-540-BCHG	12679-540-BCHG	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	20%	\$983	Other	J
12679-540-BCIU	12679-540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
12679-555-BCKP	12679-555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
12679-555-BDXY	12679-555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
12679-555-BDYB	12679-555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
12679-619-AMXT	12679-619-AMXT	HyperConverged Infra	VxRail Software v4.x, Factory Installed	\$0	Each	20%	\$0	Other	J
12679-631-AACK	12679-631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12679-634-BSFK	12679-634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
12679-634-BSGD	12679-634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
12679-634-BSGF	12679-634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
12679-634-BSGJ	12679-634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J

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12679_634-BSJK	12679_634-BSJK	HyperConverged Infra	VxRail Software v4.7.000, Factory Install	\$0	Each	20%	\$0	Other	J
12679_634-BSJL	12679_634-BSJL	HyperConverged Infra	VxRail Software v4.5.215, Factory Install	\$0	Each	20%	\$0	Other	J
12679_634-BSPS	12679_634-BSPS	HyperConverged Infra	VxRail Software v4.5.310, Factory Install	\$0	Each	20%	\$0	Other	J
12679_634-BSPT	12679_634-BSPT	HyperConverged Infra	VxRail Software v4.7.110, Factory Install	\$0	Each	20%	\$0	Other	J
12679_634-BTBX	12679_634-BTBX	HyperConverged Infra	VxRail Software v4.7.210, Factory Install	\$0	Each	20%	\$0	Other	J
12679_634-BUPO	12679_634-BUPO	HyperConverged Infra	VxRail Software v4.5.400, Factory Install	\$0	Each	20%	\$0	Other	J
12679_634-BUWB	12679_634-BUWB	HyperConverged Infra	VxRail Software 4.7.300 Factory Install	\$0	Each	20%	\$0	Other	J
12679_634-BWXT	12679_634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J
12679_692-BBBB	12679_692-BBBB	HyperConverged Infra	CFI,STANDARD OPTION NOT SELECTED	\$0	Each	20%	\$0	Other	J
12679_750-AAXW	12679_750-AAXW	HyperConverged Infra	HS Install Kit,GPU Config,No cable	\$99	Each	20%	\$79	Other	J
12679_750-AAXX	12679_750-AAXX	HyperConverged Infra	HS Install Kit,GPU Config, EPS12V Cable	\$99	Each	20%	\$79	Other	J
12679_770-BBBE	12679_770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
12679_770-BBBQ	12679_770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
12679_770-BBBR	12679_770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
12679_770-BBBS	12679_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
12679_770-BCIP	12679_770-BCIP	HyperConverged Infra	2U Combo Drop-In/Stub-In Rails	\$99	Each	20%	\$79	Other	J
12679_780-BCJC	12679_780-BCJC	HyperConverged Infra	No RAID for PIV570	\$0	Each	20%	\$0	Other	J
12679_800-BBDM	12679_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
12679_827-4154	12679_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
12679_827-4168	12679_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
12679_842-3426	12679_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
12679_842-3427	12679_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
12679_847-2783	12679_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
12679_847-2784	12679_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
12679_847-2785	12679_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
12679_847-2786	12679_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13560_322-BBBL	13560_322-BBBL	HyperConverged Infra	Standard Heatsink	\$19	Each	20%	\$15	Other	J
13560_329-BDJT	13560_329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J
13560_330-BBJH	13560_330-BBJH	HyperConverged Infra	Riser Config 2, 2 x 16 FH	\$99	Each	20%	\$79	Other	J
13560_350-BBKU	13560_350-BBKU	HyperConverged Infra	No Quick Sync	\$0	Each	20%	\$0	Other	J
13560_370-AAIP	13560_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13560_370-ADNF	13560_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13560_370-ADNT	13560_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13560_370-ADNU	13560_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13560_370-AECZ	13560_370-AECZ	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13560_379-BCQY	13560_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13560_379-BCRB	13560_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13560_379-BCSG	13560_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13560_384-BBBL	13560_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13560_384-BBSR	13560_384-BBSR	HyperConverged Infra	PowerEdge R6415/R7415 Motherboard	\$0	Each	20%	\$0	Other	J
13560_384-BCDM	13560_384-BCDM	HyperConverged Infra	VxRail Drive Configuration info (10,2,2,2)	\$0	Each	20%	\$0	Other	J
13560_385-BBCF	13560_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13560_385-BBKI	13560_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13560_385-BBKT	13560_385-BBKT	HyperConverged Infra	iDRAC9_Enterprise	\$489	Each	20%	\$391	Other	J
13560_385-BBLE	13560_385-BBLE	HyperConverged Infra	IDSMD and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13560_387-BBEY	13560_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13560_400-AVEZ	13560_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
13560_400-BFLM	13560_400-BFLM	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in	\$1,149	Each	20%	\$919	Other	J
13560_405-AAJU	13560_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
13560_406-BBLD	13560_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13560_429-AAIQ	13560_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13560_450-AAGG	13560_450-AAGG	HyperConverged Infra	No Power Cord Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13560_450-AALV	13560_450-AALV	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13560_461-AADZ	13560_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13560_461-AAEL	13560_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13560_461-AAEM	13560_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13560_492-BBDG	13560_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13560_492-BBDH	13560_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13560_492-BBDI	13560_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13560_492-BBLG	13560_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
13560_540-BBUH	13560_540-BBUH	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$559	Each	20%	\$447	Other	J
13560_540-BBUI	13560_540-BBUI	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%	\$471	Other	J
13560_540-BBVI	13560_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
13560_540-BBVJ	13560_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13560_540-BBVK	13560_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13560_540-BBYJ	13560_540-BBYJ	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$599	Each	20%	\$479	Other	J
13560_540-BBYK	13560_540-BBYK	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$479	Each	20%	\$383	Other	J
13560_540-BBYT	13560_540-BBYT	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE BaseT Network LOM Mezz Card	\$360	Each	20%	\$288	Other	J
13560_540-BBZE	13560_540-BBZE	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card	\$660	Each	20%	\$528	Other	J
13560_540-BBZI	13560_540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
13560_540-BBZK	13560_540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
13560_540-BCHE	13560_540-BCHE	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13560_540-BCHG	13560_540-BCHG	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	20%	\$983	Other	J
13560_634-BRIK	13560_634-BRIK	HyperConverged Infra	VxRail HCI System Software, Capacity Drive, 1.6TB SAS, SSD	\$669	Each	20%	\$535	Other	J
13560_750-AAYQ	13560_750-AAYQ	HyperConverged Infra	6 Standard Fans	\$0	Each	20%	\$0	Other	J
13560_770-BBBE	13560_770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13560_770-BBBQ	13560_770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
13560_770-BBBR	13560_770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13560_770-BBBS	13560_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13560_800-BBDM	13560_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13560_827-4154	13560_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13560_827-4168	13560_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13560_842-3426	13560_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13560_842-3427	13560_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13560_847-2783	13560_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13560_847-2784	13560_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13560_847-2785	13560_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13560_847-2786	13560_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13561_380-6311	13561_380-6311	HyperConverged Infra	Basic Deployment for Client Basic Information, Configuration Services	\$0	Each	20%	\$0	Other	J
13561_380-6314	13561_380-6314	HyperConverged Infra	ProDeploy Client Suite Imaging Services, Information, Configuration Services	\$0	Each	20%	\$0	Other	J
13561_380-6319	13561_380-6319	HyperConverged Infra	ProDeploy Client Suite Provisioning, Information, Configuration Services	\$0	Each	20%	\$0	Other	J
13561_810-1355	13561_810-1355	HyperConverged Infra	ProDeploy Plus Dell Client Configuration assistance for up to 30days after deployment	\$0	Each	20%	\$0	Other	J
13561_827-4154	13561_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13561_827-4168	13561_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13561_842-3426	13561_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13561_842-3427	13561_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13563_322-BBBL	13563_322-BBBL	HyperConverged Infra	Standard Heatsink	\$19	Each	20%	\$15	Other	J
13563_329-BDJT	13563_329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J
13563_330-BBJH	13563_330-BBJH	HyperConverged Infra	Riser Config 2, 2 x 16 FH	\$99	Each	20%	\$79	Other	J
13563_350-BBKU	13563_350-BBKU	HyperConverged Infra	No Quick Sync	\$0	Each	20%	\$0	Other	J
13563_370-AAIP	13563_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13563_370-ADNF	13563_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13563_370-ADNT	13563_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13563_370-ADNU	13563_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13563_370-AECZ	13563_370-AECZ	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13563_379-BCQY	13563_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13563_379-BCRB	13563_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13563_379-BCSG	13563_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13563_384-BBBL	13563_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13563_384-BBSR	13563_384-BBSR	HyperConverged Infra	PowerEdge R6415/R7415 Motherboard	\$0	Each	20%	\$0	Other	J
13563_384-BCDM	13563_384-BCDM	HyperConverged Infra	VxRail Drive Configuration info (10,2,2,2)	\$0	Each	20%	\$0	Other	J
13563_385-BBCF	13563_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13563_385-BBKI	13563_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13563_385-BBKT	13563_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13563_385-BBLE	13563_385-BBLE	HyperConverged Infra	IDSDBM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13563_387-BBEY	13563_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13563_400-ADTI	13563_400-ADTI	HyperConverged Infra	PowerEdge Express Flash PCIeSSD Ready Configuration	\$0	Each	20%	\$0	Other	J
13563_400-AVEZ	13563_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
13563_400-BBQQ	13563_400-BBQQ	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 3504 TBW	\$2,535	Each	20%	\$2,028	Other	J
13563_400-BDGV	13563_400-BDGV	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 14600 TBW	\$2,900	Each	20%	\$2,320	Other	J
13563_400-BELT	13563_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13563_400-BFLM	13563_400-BFLM	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512e 2.5in	\$1,149	Each	20%	\$919	Other	J
13563_405-AAJU	13563_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
13563_406-BBLD	13563_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13563_406-BBLE	13563_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13563_429-AAIQ	13563_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13563_450-AAGG	13563_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13563_450-AALV	13563_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13563_450-ADWS	13563_450-ADWS	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
13563_450-AEEH	13563_450-AEEH	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$340	Each	20%	\$272	Other	J
13563_450-AEEH	13563_450-AEEH	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$99,999	Each	20%	\$79,999	Other	J
13563_461-AADZ	13563_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13563_461-AAEL	13563_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13563_461-AAEM	13563_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13563_470-ACHC	13563_470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
13563_470-ACHD	13563_470-ACHD	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$29	Each	20%	\$23	Other	J
13563_492-BBDG	13563_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13563_492-BBDH	13563_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13563_492-BBDI	13563_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13563_492-BBLG	13563_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
13563_540-BBUH	13563_540-BBUH	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$559	Each	20%	\$447	Other	J
13563_540-BBUI	13563_540-BBUI	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%	\$471	Other	J
13563_540-BBVI	13563_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
13563_540-BBVJ	13563_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13563_540-BBVK	13563_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13563_540-BBYJ	13563_540-BBYJ	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$599	Each	20%	\$479	Other	J
13563_540-BBYK	13563_540-BBYK	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$479	Each	20%	\$383	Other	J
13563_540-BBYT	13563_540-BBYT	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE BaseT Network LOM Mezz Card	\$360	Each	20%	\$288	Other	J
13563_540-BBZE	13563_540-BBZE	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card	\$660	Each	20%	\$528	Other	J
13563_540-BBZK	13563_540-BBZK	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
13563_540-BBZK	13563_540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
13563_540-BCHE	13563_540-BCHE	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13563_540-BCHG	13563_540-BCHG	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	20%	\$983	Other	J
13563_540-BCKU	13563_540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other	J
13563_542-BBPP	13563_542-BBPP	HyperConverged Infra	On-Board LOM	\$0	Each	20%	\$0	Other	J
13563_631-AACK	13563_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13563_634-BRIG	13563_634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other	J
13563_634-BRIH	13563_634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other	J
13563_634-BRIK	13563_634-BRIK	HyperConverged Infra	VxRail HCI System Software, Capacity Drive, 1.6TB SAS, SSD	\$669	Each	20%	\$535	Other	J
13563_634-BRIP	13563_634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13563_634-BRJB	13563_634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13563_634-BRJC	13563_634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13563_634-BRJE	13563_634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
13563_634-BRJI	13563_634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13563_634-BRJJ	13563_634-BRJJ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
13563_634-BRJM	13563_634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13563_634-BRJN	13563_634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13563_634-BRJP	13563_634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J
13563_634-BRJT	13563_634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
13563_634-BRJV	13563_634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
13563_634-BRJV	13563_634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
13563_634-BRKD	13563_634-BRKD	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J
13563_634-BRKG	13563_634-BRKG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13563_634-BRKI	13563_634-BRKI	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
13563_634-BRKL	13563_634-BRKL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
13563_634-BRKS	13563_634-BRKS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13563_634-BRKT	13563_634-BRKT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
13563_634-BRLC	13563_634-BRLC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
13563_634-BRLD	13563_634-BRLD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13563_634-BRLE	13563_634-BRLE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
13563_634-BRLJ	13563_634-BRLJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
13563_634-BRLM	13563_634-BRLM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J
13563_634-BRLT	13563_634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13563_634-BRLU	13563_634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
13563_634-BRLV	13563_634-BRLV	HyperConverged Infra	HCI RecoverPoint for VMware for 1 node	\$0	Each	20%	\$0	Other	J
13563_634-BRMH	13563_634-BRMH	HyperConverged Infra	DPS FOR VMWARE DPA ENABLER-C=CB	\$0	Each	20%	\$0	Other	J
13563_634-BRMI	13563_634-BRMI	HyperConverged Infra	Data Protection Suite for VMWARE, 1 year	\$1,430	Each	20%	\$1,144	Other	J
13563_634-BRMJ	13563_634-BRMJ	HyperConverged Infra	Data Protection Services for VMware 2TB AVE	\$0	Each	20%	\$0	Other	J
13563_634-BRMK	13563_634-BRMK	HyperConverged Infra	DPA Single Federated Reporting Server	\$0	Each	20%	\$0	Other	J
13563_634-BRMP	13563_634-BRMP	HyperConverged Infra	Avamar F 1TB Replication Capacity	\$0	Each	20%	\$0	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
13563_634-BRMQ	13563_634-BRMQ	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 1 year	\$272	Each	20%	\$218	Other	J
13563_634-BRMR	13563_634-BRMR	HyperConverged Infra	DPS FOR VMWARE DPSEARCH	\$0	Each	20%	\$0	Other	J
13563_634-BRMS	13563_634-BRMS	HyperConverged Infra	Data Domain Virtual Edition Software 1 year	\$923	Each	20%	\$738	Other	J
13563_634-BRMT	13563_634-BRMT	HyperConverged Infra	Data Protection Services for VMWare AVAMAR F	\$0	Each	20%	\$0	Other	J
13563_634-BRMU	13563_634-BRMU	HyperConverged Infra	Data Protection Central	\$0	Each	20%	\$0	Other	J
13563_634-BRSJ	13563_634-BRSJ	HyperConverged Infra	Data Domain Virtual Edition Software 3 years	\$923	Each	20%	\$738	Other	J
13563_634-BRSK	13563_634-BRSK	HyperConverged Infra	Data Protection Suite for VMWARE, 5 years	\$1,430	Each	20%	\$1,144	Other	J
13563_634-BRSL	13563_634-BRSL	HyperConverged Infra	Data Protection Suite for VMWARE, 2 years	\$1,430	Each	20%	\$1,144	Other	J
13563_634-BRSM	13563_634-BRSM	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 3 years	\$272	Each	20%	\$218	Other	J
13563_634-BRSN	13563_634-BRSN	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 2 years	\$272	Each	20%	\$218	Other	J
13563_634-BRSO	13563_634-BRSO	HyperConverged Infra	Data Protection Suite for VMWARE, 3 years	\$1,430	Each	20%	\$1,144	Other	J
13563_634-BRSP	13563_634-BRSP	HyperConverged Infra	Data Domain Virtual Edition Software 5 years	\$923	Each	20%	\$738	Other	J
13563_634-BRSQ	13563_634-BRSQ	HyperConverged Infra	Data Domain Virtual Edition Software 4 years	\$923	Each	20%	\$738	Other	J
13563_634-BRSR	13563_634-BRSR	HyperConverged Infra	Data Domain Virtual Edition Software 2 years	\$923	Each	20%	\$738	Other	J
13563_634-BRSS	13563_634-BRSS	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 5 years	\$272	Each	20%	\$218	Other	J
13563_634-BRST	13563_634-BRST	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition Software 4 years	\$272	Each	20%	\$218	Other	J
13563_634-BRSU	13563_634-BRSU	HyperConverged Infra	Data Protection Suite for VMWARE, 4 years	\$1,430	Each	20%	\$1,144	Other	J
13563_634-BSJM	13563_634-BSJM	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,742	Each	20%	\$3,794	Other	J
13563_634-BSJN	13563_634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSJP	13563_634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSJQ	13563_634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSJR	13563_634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSJT	13563_634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSJU	13563_634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J
13563_634-BSJV	13563_634-BSJV	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$9,509	Each	20%	\$7,607	Other	J
13563_634-BSJW	13563_634-BSJW	HyperConverged Infra	VxRail VMware, vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSJX	13563_634-BSJX	HyperConverged Infra	LKEY,SW,EMC,RES,2YR	\$0	Each	20%	\$0	Other	J
13563_634-BSJY	13563_634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J
13563_634-BSJZ	13563_634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J
13563_634-BSKB	13563_634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
13563_634-BSKD	13563_634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J
13563_634-BSKE	13563_634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSKF	13563_634-BSKF	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.0TB HDD	\$180	Each	20%	\$144	Other	J
13563_634-BSKG	13563_634-BSKG	HyperConverged Infra	LKEY,SW,EMC,RES,5YR	\$0	Each	20%	\$0	Other	J
13563_634-BSKH	13563_634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J
13563_634-BSKI	13563_634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSKJ	13563_634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
13563_634-BSKK	13563_634-BSKK	HyperConverged Infra	LKEY,SW,EMC,RES,3YR	\$0	Each	20%	\$0	Other	J



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13563_634-BSKL	13563_634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J
13563_634-BSKM	13563_634-BSKM	HyperConverged Infra	LKEY_SW.EMC.RES.4YR	\$0	Each	20%	\$0	Other	J
13563_634-BSKP	13563_634-BSKP	HyperConverged Infra	LKEY_SW.EMC.RES.1YR	\$0	Each	20%	\$0	Other	J
13563_634-BSKQ	13563_634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSKR	13563_634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSKS	13563_634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J
13563_634-BSKT	13563_634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J
13563_634-BSKW	13563_634-BSKW	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,794	Each	20%	\$5,435	Other	J
13563_634-BSKX	13563_634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSKZ	13563_634-BSKZ	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$12,206	Each	20%	\$9,765	Other	J
13563_634-BSLB	13563_634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J
13563_634-BSLC	13563_634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J
13563_634-BSLD	13563_634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
13563_634-BSLE	13563_634-BSLE	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.2TB HDD	\$132	Each	20%	\$106	Other	J
13563_750-AAYQ	13563_750-AAYQ	HyperConverged Infra	6 Standard Fans	\$0	Each	20%	\$0	Other	J
13563_770-BBBE	13563_770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13563_770-BBBQ	13563_770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
13563_770-BBBR	13563_770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13563_770-BBBS	13563_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13563_800-BBDM	13563_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13563_827-4154	13563_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13563_827-4168	13563_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13563_842-3426	13563_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13563_842-3427	13563_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13563_847-2783	13563_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13563_847-2784	13563_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13563_847-2785	13563_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13563_847-2786	13563_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13564_827-4154	13564_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13564_827-4168	13564_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13564_842-3426	13564_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13564_842-3427	13564_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13929_210-AUJZ	13929_210-AUJZ	HyperConverged Infra	VxRail P580 NVME	\$0	Each	20%	\$0	Other	J
13929_310-8513	13929_310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13929_321-BDOM	13929_321-BDOM	HyperConverged Infra	2.5 Chassis up to 24 NVME only Drives, 4 CPU Configuration	\$3,700	Each	20%	\$2,960	Other	J
13929_325-BDPP	13929_325-BDPP	HyperConverged Infra	P580N Branding	\$0	Each	20%	\$0	Other	J
13929_325-BDXX	13929_325-BDXX	HyperConverged Infra	VxRail P580N Branding for Optane Memory	\$24	Each	20%	\$19	Other	J
13929_325-BDYT	13929_325-BDYT	HyperConverged Infra	BEZEL V2,VxRail	\$1,000,000	Each	20%	\$800,000	Other	J

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Vendor Notes: Updated November 25, 2020

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13929_329-BDJT	13929_329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J
13929_329-BEOT	13929_329-BEOT	HyperConverged Infra	PowerEdge R840/R940xa MLK Motherboard	\$0	Each	20%	\$0	Other	J
13929_330-BBKU	13929_330-BBKU	HyperConverged Infra	Riser Config1, 4 PCIe slots (2 x16 Full height GRAPHICS slots + 2 x16 Low profile), GPU capable	\$149	Each	20%	\$119	Other	J
13929_330-BBKW	13929_330-BBKW	HyperConverged Infra	Riser Config3, 6 PCIe slots (4 x8 Full height slots + 2 x16 Low profile slots)	\$259	Each	20%	\$207	Other	J
13929_338-BSEW	13929_338-BSEW	HyperConverged Infra	2x Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$11,598	Each	20%	\$9,278	Other	J
13929_338-BSEX	13929_338-BSEX	HyperConverged Infra	2x Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$19,218	Each	20%	\$15,374	Other	J
13929_338-BSEY	13929_338-BSEY	HyperConverged Infra	2x Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$9,638	Each	20%	\$7,710	Other	J
13929_338-BSEZ	13929_338-BSEZ	HyperConverged Infra	2x Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$33,858	Each	20%	\$27,086	Other	J
13929_338-BSFB	13929_338-BSFB	HyperConverged Infra	2x Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$5,920	Each	20%	\$4,736	Other	J
13929_338-BSGE	13929_338-BSGE	HyperConverged Infra	2x Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$4,958	Each	20%	\$3,966	Other	J
13929_338-BSGF	13929_338-BSGF	HyperConverged Infra	2x Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$4,868	Each	20%	\$3,894	Other	J
13929_338-BSGG	13929_338-BSGG	HyperConverged Infra	2x Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$3,958	Each	20%	\$3,166	Other	J
13929_338-BSGJ	13929_338-BSGJ	HyperConverged Infra	2x Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$3,918	Each	20%	\$3,134	Other	J
13929_338-BSGQ	13929_338-BSGQ	HyperConverged Infra	2x Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$10,118	Each	20%	\$8,094	Other	J
13929_338-BSGR	13929_338-BSGR	HyperConverged Infra	2x Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$7,556	Each	20%	\$6,045	Other	J
13929_338-BSGS	13929_338-BSGS	HyperConverged Infra	2x Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$8,598	Each	20%	\$6,878	Other	J
13929_338-BSGT	13929_338-BSGT	HyperConverged Infra	2x Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$9,298	Each	20%	\$7,438	Other	J
13929_338-BSGW	13929_338-BSGW	HyperConverged Infra	2x Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$11,738	Each	20%	\$9,390	Other	J
13929_338-BSHJ	13929_338-BSHJ	HyperConverged Infra	2x Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$23,898	Each	20%	\$19,118	Other	J
13929_338-BSHM	13929_338-BSHM	HyperConverged Infra	2x Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$28,134	Each	20%	\$22,507	Other	J
13929_338-BSHS	13929_338-BSHS	HyperConverged Infra	2x Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$38,258	Each	20%	\$30,606	Other	J
13929_338-BSHT	13929_338-BSHT	HyperConverged Infra	2x Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$42,758	Each	20%	\$34,206	Other	J
13929_338-BSIH	13929_338-BSIH	HyperConverged Infra	2x Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$15,378	Each	20%	\$12,302	Other	J
13929_338-BSII	13929_338-BSII	HyperConverged Infra	2x Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$22,898	Each	20%	\$18,318	Other	J
13929_338-BSIP	13929_338-BSIP	HyperConverged Infra	2x Intel Xeon Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$22,998	Each	20%	\$18,398	Other	J
13929_338-BSWW	13929_338-BSWW	HyperConverged Infra	2x Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$10,718	Each	20%	\$8,574	Other	J
13929_338-BTSH	13929_338-BTSH	HyperConverged Infra	2x Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$8,112	Each	20%	\$6,490	Other	J
13929_338-BTSL	13929_338-BTSL	HyperConverged Infra	2x Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$10,499	Each	20%	\$8,399	Other	J
13929_338-BTSR	13929_338-BTSR	HyperConverged Infra	2x Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$6,938	Each	20%	\$5,550	Other	J
13929_338-BTST	13929_338-BTST	HyperConverged Infra	2x Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$15,638	Each	20%	\$12,510	Other	J
13929_338-BTSW	13929_338-BTSW	HyperConverged Infra	2x Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$5,660	Each	20%	\$4,528	Other	J
13929_338-BTWH	13929_338-BTWH	HyperConverged Infra	2x Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$16,098	Each	20%	\$12,878	Other	J
13929_340-COFT	13929_340-COFT	HyperConverged Infra	P580N Shipping, DAO	\$0	Each	20%	\$0	Other	J
13929_340-COPU	13929_340-COPU	HyperConverged Infra	PowerEdge R840 Ship Material, DAO	\$99	Each	20%	\$79	Other	J
13929_350-BBJV	13929_350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J
13929_350-BBNR	13929_350-BBNR	HyperConverged Infra	VxRail P/V/S 570 Bezel	\$149	Each	20%	\$119	Other	J
13929_350-BBOS	13929_350-BBOS	HyperConverged Infra	No Quick Sync,R840	\$39	Each	20%	\$31	Other	J
13929_350-BBYQ	13929_350-BBYQ	HyperConverged Infra	VxRail P580N Luggage Tag	\$0	Each	20%	\$0	Other	J
13929_370-AAIP	13929_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13929_370-ADMX	13929_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13929_370-ADNT	13929_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13929_370-AEPP	13929_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13929_370-AERF	13929_370-AERF	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J
13929_370-AERF	13929_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column	L-(Column I-Column K)	
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13929 370-AERG	13929 370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
13929 370-AEUN	13929 370-AEUN	HyperConverged Infra	256GB, 2666MT/s Intel Optane DC Persistent Memory	\$4,999	Each	20%	\$3,999	Other	J
13929 370-AEUP	13929 370-AEUP	HyperConverged Infra	128GB, 2666MT/s Intel Optane DC Persistent Memory	\$1,799	Each	20%	\$1,439	Other	J
13929 370-AEUQ	13929 370-AEUQ	HyperConverged Infra	2666MT/s App Direct Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J
13929 370-AEVN	13929 370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13929 370-AEVO	13929 370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
13929 370-AEVP	13929 370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13929 370-AEVQ	13929 370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13929 370-AEVR	13929 370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13929 374-BBXL	13929 374-BBXL	HyperConverged Infra	VxRail P580N Air Shroud	\$53	Each	20%	\$42	Other	J
13929 379-BCQY	13929 379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13929 379-BCRB	13929 379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13929 379-BCSG	13929 379-BCSG	HyperConverged Infra	iDRAC.Legacy Password	\$0	Each	20%	\$0	Other	J
13929 379-BDNR	13929 379-BDNR	HyperConverged Infra	2x Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13929 384-BBBL	13929 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13929 384-BCDS	13929 384-BCDS	HyperConverged Infra	VxRail Drive Configuration info (24, 2.2, 1.0)	\$0	Each	20%	\$0	Other	J
13929 384-BCDT	13929 384-BCDT	HyperConverged Infra	VxRail Drive Configuration info (24, 1.1, 1.5)	\$0	Each	20%	\$0	Other	J
13929 384-BCIP	13929 384-BCIP	HyperConverged Infra	VxRailP580N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13929 384-BCKU	13929 384-BCKU	HyperConverged Infra	VxRail Drive Configuration info (24, 3.3, 1.5)	\$0	Each	20%	\$0	Other	J
13929 384-BCKV	13929 384-BCKV	HyperConverged Infra	VxRail Drive Configuration info (24, 4.4, 2.0)	\$0	Each	20%	\$0	Other	J
13929 384-BCOR	13929 384-BCOR	HyperConverged Infra	VxRailP580N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13929 384-BCPU	13929 384-BCPU	HyperConverged Infra	VxRail P580N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13929 385-BBFC	13929 385-BBFC	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13929 385-BBKI	13929 385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13929 385-BBKT	13929 385-BBKT	HyperConverged Infra	iDRAC9.Enterprise	\$489	Each	20%	\$391	Other	J
13929 385-BBLE	13929 385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13929 387-BBEY	13929 387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13929 389-DSPP	13929 389-DSPP	HyperConverged Infra	PowerEdge R840 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13929 389-DSPR	13929 389-DSPR	HyperConverged Infra	PowerEdge R840 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13929 400-ABHL	13929 400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
13929 400-BELP	13929 400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
13929 400-BELT	13929 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13929 400-BELY	13929 400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
13929 400-BEMJ	13929 400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$2,699	Each	20%	\$2,159	Other	J
13929 400-BFEH	13929 400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$3,520	Each	20%	\$2,816	Other	J
13929 400-BFES	13929 400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF	\$1,131	Each	20%	\$905	Other	J
13929 403-BBLU	13929 403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
13929 403-BBMB	13929 403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
13929 403-BBMO	13929 403-BBMO	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13929 403-BBMS	13929 403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13929 403-BCHI	13929 403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13929 405-AACD	13929 405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
13929 406-BBLD	13929 406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13929 406-BBLE	13929 406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13929 406-BBLG	13929 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13929 407-BBVK	13929 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13929 407-BBWO	13929 407-BBWO	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13929 407-BBZO	13929 407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13929 407-BBZT	13929 407-BBZT	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13929 407-BCBE	13929 407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13929 407-BCEQ	13929 407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85c Optic	\$1,580	Each	20%	\$1,264	Other	J
13929 407-BCGJ	13929 407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13929 412-AAANE	13929 412-AAANE	HyperConverged Infra	4 CPU (GPU Ready)	\$599	Each	20%	\$479	Other	J
13929 412-AAUJ	13929 412-AAUJ	HyperConverged Infra	VxRail 4CPU for P580N	\$1,048	Each	20%	\$839	Other	J
13929 429-AAIQ	13929 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13929 450-AAGC	13929 450-AAGC	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13929 450-AALV	13929 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	20%	\$0	Other	J
13929 450-AARR	13929 450-AARR	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
13929 450-AAXG	13929 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13929 450-AAYN	13929 450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J
13929 450-ACSL	13929 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13929 450-ACSM	13929 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13929 450-ACSO	13929 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13929 450-AEIT	13929 450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
13929 450-AEJI	13929 450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13929 450-AEJJ	13929 450-AEJJ	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%	\$16	Other	J
13929 450-AENU	13929 450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
13929 450-AFFX	13929 450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13929-450-AFMQ	13929-450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13929-450-AGFO	13929-450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J
13929-450-AHFH	13929-450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13929-461-AADZ	13929-461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13929-461-AAEL	13929-461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13929-461-AAEM	13929-461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13929-470-ACHC	13929-470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
13929-470-ACPE	13929-470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
13929-470-AEGW	13929-470-AEGW	HyperConverged Infra	GPU Cable, VxRail	\$0	Each	20%	\$0	Other	J
13929-492-BBDG	13929-492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	20%	\$24	Other	J
13929-492-BBDH	13929-492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	20%	\$16	Other	J
13929-492-BBDI	13929-492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13929-492-BBLG	13929-492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
13929-528-BCBW	13929-528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J
13929-528-CJSJ	13929-528-CJSJ	HyperConverged Infra	Data Protection Suite for VMWARE	\$1,430	Each	20%	\$1,144	Other	J
13929-528-CJSK	13929-528-CJSK	HyperConverged Infra	Data Domain Virtual Edition Software	\$923	Each	20%	\$738	Other	J
13929-528-CJSL	13929-528-CJSL	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition	\$272	Each	20%	\$218	Other	J
13929-540-BBHP	13929-540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J
13929-540-BBHQ	13929-540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13929-540-BBRL	13929-540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13929-540-BBRO	13929-540-BBRO	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13929-540-BBUJ	13929-540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13929-540-BBUM	13929-540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13929-540-BBUX	13929-540-BBUX	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Full Height	\$1,229	Each	20%	\$983	Other	J
13929-540-BBUY	13929-540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13929-540-BBVK	13929-540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13929-540-BBVO	13929-540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13929-540-BBYJ	13929-540-BBYJ	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$599	Each	20%	\$479	Other	J
13929-540-BBYK	13929-540-BBYK	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$479	Each	20%	\$383	Other	J
13929-540-BBZJ	13929-540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
13929-540-BBZK	13929-540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
13929-540-BCHC	13929-540-BCHC	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13929-540-BCHE	13929-540-BCHE	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13929-540-BCHG	13929-540-BCHG	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	20%	\$983	Other	J
13929-540-BCIU	13929-540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
13929-540-BCIX	13929-540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13929-555-BCKN	13929-555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
13929-555-BCKP	13929-555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
13929-555-BDXY	13929-555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
13929-555-BDYB	13929-555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
13929-631-AAACK	13929-631-AAACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13929-634-BUWG	13929-634-BUWG	HyperConverged Infra	VxRail Software 4.7.400 Factory Install	\$0	Each	20%	\$0	Other	J
13929-634-BWXT	13929-634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J
13929-634-BXBV	13929-634-BXBV	HyperConverged Infra	VxRail Software 4.7.510 Factory Install	\$0	Each	20%	\$0	Other	J
13929-750-ABDM	13929-750-ABDM	HyperConverged Infra	USB 3.0 for R840	\$49	Each	20%	\$39	Other	J
13929-770-BBHJ	13929-770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13929-770-BCIP	13929-770-BCIP	HyperConverged Infra	2U Combo Drop-In/Stub-In Rails	\$99	Each	20%	\$79	Other	J
13929-770-BCPR	13929-770-BCPR	HyperConverged Infra	2U Combo Drop-In/Stub-In Rail	\$99	Each	20%	\$79	Other	J
13929-780-BCDO	13929-780-BCDO	HyperConverged Infra	C30, No RAID for NVME chassis	\$0	Each	20%	\$0	Other	J
13929-780-BCNW	13929-780-BCNW	HyperConverged Infra	C31, No RAID NVMe Drive	\$0	Each	20%	\$0	Other	J
13929-800-BBDM	13929-800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13929-847-2783	13929-847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13929-847-2784	13929-847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13929-847-2785	13929-847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13929-847-2786	13929-847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13931-210-AUKB	13931-210-AUKB	HyperConverged Infra	VxRail P580 NVME	\$3,846	Each	20%	\$3,077	Other	J
13931-210-AWNU	13931-210-AWNU	HyperConverged Infra	VxRail P580 VCF	\$3,846	Each	20%	\$3,077	Other	J
13931-310-8513	13931-310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13931-320-8944	13931-320-8944	HyperConverged Infra	Dell 17 inch P170S European Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13931-320-8945	13931-320-8945	HyperConverged Infra	Dell 17 inch P170S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13931-320-8946	13931-320-8946	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13931-320-8947	13931-320-8947	HyperConverged Infra	Dell 17 inch P170S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13931-320-8949	13931-320-8949	HyperConverged Infra	Dell 19 inch P190S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13931-320-8950	13931-320-8950	HyperConverged Infra	Dell 19 inch P190S European Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13931-320-8951	13931-320-8951	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13931-320-8952	13931-320-8952	HyperConverged Infra	Dell 19 inch P190S UK/Irish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13931-320-8953	13931-320-8953	HyperConverged Infra	Dell 19 inch P190S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13931-320-8954	13931-320-8954	HyperConverged Infra	Dell 19 inch P190S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13931-320-8955	13931-320-8955	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13931 320-8992	13931 320-8992	HyperConverged Infra	Dell 17in E170S Danish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13931 320-8993	13931 320-8993	HyperConverged Infra	Dell 17in E170S European Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13931 320-8994	13931 320-8994	HyperConverged Infra	Dell 17in E170S Israeli Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13931 320-8995	13931 320-8995	HyperConverged Infra	Dell 17in E170S Italian Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13931 320-8996	13931 320-8996	HyperConverged Infra	Dell 17in E170S South African Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13931 320-8997	13931 320-8997	HyperConverged Infra	Dell 17in E170S Swiss Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13931 320-8998	13931 320-8998	HyperConverged Infra	Dell 17in E170S UK/Irish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13931 320-8999	13931 320-8999	HyperConverged Infra	Dell 19in E190S Danish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13931 320-9002	13931 320-9002	HyperConverged Infra	Dell 19in E190S Italian Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13931 320-9003	13931 320-9003	HyperConverged Infra	Dell 19in E190S South African Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13931 320-9004	13931 320-9004	HyperConverged Infra	Dell 19in E190S Swiss Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13931 320-9005	13931 320-9005	HyperConverged Infra	Dell 19in E190S UK/Irish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13931 320-9006	13931 320-9006	HyperConverged Infra	Dell 19in E190S European Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13931 320-9007	13931 320-9007	HyperConverged Infra	Dell 19in E190S Israeli Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J
13931 320-9254	13931 320-9254	HyperConverged Infra	Dell 17 inch P170S UK Black Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13931 320-9255	13931 320-9255	HyperConverged Infra	Dell 19 inch P190S UK Black Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13931 320-9256	13931 320-9256	HyperConverged Infra	Dell 22 inch P2210 UK Black Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13931 320-9257	13931 320-9257	HyperConverged Infra	Dell 22 inch P2210 UK Silver Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13931 321-BDOM	13931 321-BDOM	HyperConverged Infra	2.5 Chassis up to 24 NVME only Drives, 4 CPU Configuration	\$3,700	Each	20%	\$2,960	Other	J
13931 321-BFQC	13931 321-BFQC	HyperConverged Infra	P580N 24 x 2.5" Chassis, 24 NVME only bays, GPU Capable, 4 CPU Configuration	\$12,649	Each	20%	\$10,119	Other	J
13931 321-BFQI	13931 321-BFQI	HyperConverged Infra	P580N 24 x 2.5" Chassis, 24 NVME only bays, GPU Capable, 4 CPU Configuration (vSAN Advanced) 4S	\$23,507	Each	20%	\$18,806	Other	J
13931 321-BFOR	13931 321-BFOR	HyperConverged Infra	P580N 24 x 2.5" Chassis, 24 NVME only bays, GPU Capable, 4 CPU Configuration (vSAN Enterprise Plus) 4S	\$18,649	Each	20%	\$14,919	Other	J
13931 321-BFQS	13931 321-BFQS	HyperConverged Infra	P580N 24 x 2.5" Chassis, 24 NVME only bays, GPU Capable, 4 CPU Configuration (vSAN Enterprise) 4S	\$34,297	Each	20%	\$27,438	Other	J
13931 325-BDPP	13931 325-BDPP	HyperConverged Infra	P580N Branding	\$0	Each	20%	\$0	Other	J
13931 325-BDXX	13931 325-BDXX	HyperConverged Infra	VxRail P580N Branding for Optane Memory	\$24	Each	20%	\$19	Other	J
13931 325-BDYT	13931 325-BDYT	HyperConverged Infra	BEZEL V2, VxRail	\$1,000,000	Each	20%	\$800,000	Other	J
13931 329-BDWH	13931 329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J
13931 329-BEOT	13931 329-BEOT	HyperConverged Infra	PowerEdge R840/R940xa MLK Motherboard	\$0	Each	20%	\$0	Other	J
13931 330-BBKU	13931 330-BBKU	HyperConverged Infra	Riser Config1, 4 PCIe slots (2 x16 Full height GRAPHICS slots + 2 x16 Low profile),	\$149	Each	20%	\$119	Other	J
13931 330-BBKW	13931 330-BBKW	HyperConverged Infra	Riser Config3, 6 PCIe slots (4 x8 Full height slots + 2 x16 Low profile slots)	\$259	Each	20%	\$207	Other	J
13931 332-1286	13931 332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13931 338-BSEV	13931 338-BSEV	HyperConverged Infra	DDR4-2666	\$3,958	Each	20%	\$3,166	Other	J
13931 338-BSEW	13931 338-BSEW	HyperConverged Infra	2x Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$11,598	Each	20%	\$9,278	Other	J
13931 338-BSEX	13931 338-BSEX	HyperConverged Infra	DDR4-2933	\$19,218	Each	20%	\$15,374	Other	J
13931 338-BSEY	13931 338-BSEY	HyperConverged Infra	2x Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,638	Each	20%	\$7,710	Other	J
13931 338-BSEZ	13931 338-BSEZ	HyperConverged Infra	2x Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$33,858	Each	20%	\$27,086	Other	J
13931 338-BSFB	13931 338-BSFB	HyperConverged Infra	2x Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$5,920	Each	20%	\$4,736	Other	J
13931 338-BSGE	13931 338-BSGE	HyperConverged Infra	2x Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2933	\$4,958	Each	20%	\$3,966	Other	J
13931 338-BSGF	13931 338-BSGF	HyperConverged Infra	2x Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$4,868	Each	20%	\$3,894	Other	J
13931 338-BSGG	13931 338-BSGG	HyperConverged Infra	2x Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$3,958	Each	20%	\$3,166	Other	J
13931 338-BSGJ	13931 338-BSGJ	HyperConverged Infra	2x Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$3,918	Each	20%	\$3,134	Other	J
13931 338-BSGQ	13931 338-BSGQ	HyperConverged Infra	2x Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$10,118	Each	20%	\$8,094	Other	J
13931 338-BSGR	13931 338-BSGR	HyperConverged Infra	2x Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$7,556	Each	20%	\$6,045	Other	J
13931 338-BSGS	13931 338-BSGS	HyperConverged Infra	2x Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$8,598	Each	20%	\$6,878	Other	J
13931 338-BSGT	13931 338-BSGT	HyperConverged Infra	2x Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$9,298	Each	20%	\$7,438	Other	J
13931 338-BSGW	13931 338-BSGW	HyperConverged Infra	2x Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$11,738	Each	20%	\$9,390	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13931_338-BSHJ	13931_338-BSHJ	HyperConverged Infra	2x Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$23,898	Each	20%	\$19,118	Other	J	
13931_338-BSHM	13931_338-BSHM	HyperConverged Infra	2x Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$28,134	Each	20%	\$22,507	Other	J	
13931_338-BSHS	13931_338-BSHS	HyperConverged Infra	2x Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$38,258	Each	20%	\$30,606	Other	J	
13931_338-BSHT	13931_338-BSHT	HyperConverged Infra	2x Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$42,758	Each	20%	\$34,206	Other	J	
13931_338-BSIH	13931_338-BSIH	HyperConverged Infra	2x Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$15,378	Each	20%	\$12,302	Other	J	
13931_338-BSII	13931_338-BSII	HyperConverged Infra	2x Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$22,898	Each	20%	\$18,318	Other	J	
13931_338-BSIP	13931_338-BSIP	HyperConverged Infra	2x Intel Xeon Platinum 8256 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$22,998	Each	20%	\$18,398	Other	J	
13931_338-BSWW	13931_338-BSWW	HyperConverged Infra	2x Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$10,718	Each	20%	\$8,574	Other	J	
13931_338-BTSH	13931_338-BTSH	HyperConverged Infra	2x Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$8,112	Each	20%	\$6,490	Other	J	
13931_338-BTSL	13931_338-BTSL	HyperConverged Infra	2x Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$10,499	Each	20%	\$8,399	Other	J	
13931_338-BTSR	13931_338-BTSR	HyperConverged Infra	2x Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W)	\$6,938	Each	20%	\$5,550	Other	J	
13931_338-BTST	13931_338-BTST	HyperConverged Infra	2x Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$15,638	Each	20%	\$12,510	Other	J	
13931_338-BTSW	13931_338-BTSW	HyperConverged Infra	2x Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$5,660	Each	20%	\$4,528	Other	J	
13931_338-BTWH	13931_338-BTWH	HyperConverged Infra	2x Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$16,098	Each	20%	\$12,878	Other	J	
13931_340-COFT	13931_340-COFT	HyperConverged Infra	P580N Shipping, DAO	\$0	Each	20%	\$0	Other	J	
13931_340-COPU	13931_340-COPU	HyperConverged Infra	PowerEdge R840 Ship Material, DAO	\$99	Each	20%	\$79	Other	J	
13931_350-BBJV	13931_350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J	
13931_350-BBNR	13931_350-BBNR	HyperConverged Infra	VxRail P/V/S 570 Bezel	\$149	Each	20%	\$119	Other	J	
13931_350-BBOS	13931_350-BBOS	HyperConverged Infra	No Quick Sync,R840	\$39	Each	20%	\$31	Other	J	
13931_350-BBYQ	13931_350-BBYQ	HyperConverged Infra	VxRail P580N Luggage Tag	\$0	Each	20%	\$0	Other	J	
13931_370-AAIP	13931_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
13931_370-ADMIX	13931_370-ADMIX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J	
13931_370-ADNT	13931_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J	
13931_370-AEPP	13931_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13931_370-AERE	13931_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J	
13931_370-AERF	13931_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J	
13931_370-AERG	13931_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J	
13931_370-AEUL	13931_370-AEUL	HyperConverged Infra	512GB, 2666MT/s Intel Optane DC Persistent Memory	\$19,999	Each	20%	\$15,999	Other	J	
13931_370-AEUM	13931_370-AEUM	HyperConverged Infra	2666MT/s Memory Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J	
13931_370-AEUN	13931_370-AEUN	HyperConverged Infra	256GB, 2666MT/s Intel Optane DC Persistent Memory	\$4,999	Each	20%	\$3,999	Other	J	
13931_370-AEUP	13931_370-AEUP	HyperConverged Infra	128GB, 2666MT/s Intel Optane DC Persistent Memory	\$1,799	Each	20%	\$1,439	Other	J	
13931_370-AEUQ	13931_370-AEUQ	HyperConverged Infra	2666MT/s App Direct Mode with Intel Optane DC Persistent Memory	\$0	Each	20%	\$0	Other	J	
13931_370-AEVN	13931_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13931_370-AEVP	13931_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J	
13931_370-AEVQ	13931_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J	
13931_370-AEVR	13931_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13931_374-BBXL	13931_374-BBXL	HyperConverged Infra	VxRail P580N Air Shroud	\$53	Each	20%	\$42	Other	J	
13931_379-BCQY	13931_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J	
13931_379-BCRB	13931_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J	
13931_379-BCRR	13931_379-BCRR	HyperConverged Infra	VxRail VCF BYOLICENSE SOFTWARE	\$1	Each	20%	\$1	Other	J	
13931_379-BCSG	13931_379-BCSG	HyperConverged Infra	iDRAC.Legacy Password	\$0	Each	20%	\$0	Other	J	
13931_379-BDNR	13931_379-BDNR	HyperConverged Infra	2x Additional Processor Selected	\$0	Each	20%	\$0	Other	J	
13931_379-BDUU	13931_379-BDUU	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%	\$0	Other	J	
13931_379-BDYQ	13931_379-BDYQ	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%	\$0	Other	J	
13931_379-BDYR	13931_379-BDYR	HyperConverged Infra	HCI System Software as part of Transformational License Agreement(TLA) and vSAN as part of VMwareELA	\$0	Each	20%	\$0	Other	J	
13931_379-BDZL	13931_379-BDZL	HyperConverged Infra	Custom OEM Bezel	\$0	Each	20%	\$0	Other	J	
13931_384-BBBL	13931_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_384-BCDS	13931_384-BCDS	HyperConverged Infra	VxRail Drive Configuration info (24,2,2,10)	\$0	Each	20%	\$0	Other	J
13931_384-BCDT	13931_384-BCDT	HyperConverged Infra	VxRail Drive Configuration info (24,1,1,5)	\$0	Each	20%	\$0	Other	J
13931_384-BCIP	13931_384-BCIP	HyperConverged Infra	VxRailP580N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13931_384-BCKU	13931_384-BCKU	HyperConverged Infra	VxRail Drive Configuration info (24,3,3,15)	\$0	Each	20%	\$0	Other	J
13931_384-BCKV	13931_384-BCKV	HyperConverged Infra	VxRail Drive Configuration info (24,4,4,20)	\$0	Each	20%	\$0	Other	J
13931_384-BCOR	13931_384-BCOR	HyperConverged Infra	VxRailP580N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13931_384-BCPU	13931_384-BCPU	HyperConverged Infra	VxRail P580N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13931_385-BBCF	13931_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13931_385-BBKI	13931_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13931_385-BBKT	13931_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13931_385-BBLE	13931_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13931_387-BBEY	13931_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13931_389-DSPP	13931_389-DSPP	HyperConverged Infra	PowerEdge R840 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13931_389-DSPR	13931_389-DSPR	HyperConverged Infra	PowerEdge R840 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13931_400-BELP	13931_400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
13931_400-BELT	13931_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13931_400-BELY	13931_400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
13931_400-BEMJ	13931_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
13931_400-BFEH	13931_400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$3,520	Each	20%	\$2,816	Other	J
13931_400-BFES	13931_400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$1,131	Each	20%	\$905	Other	J
13931_400-BGUF	13931_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
13931_400-BKGF	13931_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13931_400-BKGL	13931_400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J
13931_400-BKGU	13931_400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
13931_400-BKGW	13931_400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
13931_403-BBLU	13931_403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
13931_403-BBMB	13931_403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
13931_403-BBMQ	13931_403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13931_403-BBMS	13931_403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13931_403-BCHI	13931_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13931_405-AACD	13931_405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
13931_406-BBLD	13931_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13931_406-BBLE	13931_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13931_406-BBLG	13931_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13931_406-BBMO	13931_406-BBMO	HyperConverged Infra	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
13931_406-BBMP	13931_406-BBMP	HyperConverged Infra	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13931_406-BBPX	13931_406-BBPX	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile	\$3,039	Each	20%	\$2,431	Other	J
13931_406-BBPZ	13931_406-BBPZ	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height	\$3,039	Each	20%	\$2,431	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931.407-BBVK	13931.407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13931.407-BBWO	13931.407-BBWO	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13931.407-BBZO	13931.407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13931.407-BBZT	13931.407-BBZT	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13931.407-BCBE	13931.407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13931.407-BCEQ	13931.407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
13931.407-BCGJ	13931.407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13931.412-AAANE	13931.412-AAANE	HyperConverged Infra	4 CPU (GPU Ready)	\$599	Each	20%	\$479	Other	J
13931.412-AAUJ	13931.412-AAUJ	HyperConverged Infra	VxRail 4CPU for P580N	\$1,048	Each	20%	\$839	Other	J
13931.429-AAIQ	13931.429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
13931.450-AAGG	13931.450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13931.450-AALV	13931.450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13931.450-AARX	13931.450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
13931.450-AAXG	13931.450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13931.450-AAYN	13931.450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J
13931.450-ACSL	13931.450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13931.450-ACSM	13931.450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13931.450-ACSO	13931.450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13931.450-AEIT	13931.450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
13931.450-AEJI	13931.450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13931.450-AEJJ	13931.450-AEJJ	HyperConverged Infra	C19 to C20, PDU Style, 16 AMP, Power Cord	\$20	Each	20%	\$16	Other	J
13931.450-AENU	13931.450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
13931.450-AFFX	13931.450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J
13931.450-AFMQ	13931.450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13931.450-AGFO	13931.450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J
13931.450-AHFH	13931.450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13931.461-AADZ	13931.461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13931.461-AAEL	13931.461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13931.461-AAEM	13931.461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13931.467-1488	13931.467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
13931.467-5713	13931.467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
13931.467-9489	13931.467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
13931.467-9490	13931.467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
13931.470-ACHC	13931.470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
13931.470-ACPE	13931.470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
13931.470-AEGW	13931.470-AEGW	HyperConverged Infra	GPU Cable, VxRail	\$0	Each	20%	\$0	Other	J
13931.492-BBDG	13931.492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13931.492-BBDH	13931.492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J

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Vendor Notes:

Updated November 25, 2020

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13931_492-BBDI	13931_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13931_492-BBLG	13931_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
13931_528-BIHC	13931_528-BIHC	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 1 Year Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13931_528-BIHD	13931_528-BIHD	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 2 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13931_528-BIHI	13931_528-BIHI	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 1 Year Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13931_528-BIHJ	13931_528-BIHJ	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 5 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13931_528-BIHL	13931_528-BIHL	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 3 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13931_528-BIHO	13931_528-BIHO	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 5 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13931_528-BIHS	13931_528-BIHS	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 3 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13931_528-BIHY	13931_528-BIHY	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 5 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13931_528-BIHZ	13931_528-BIHZ	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 2 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13931_528-BIIB	13931_528-BIIB	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 4 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13931_528-BIIF	13931_528-BIIF	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 4 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13931_528-BIIG	13931_528-BIIG	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 4 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13931_528-BIIH	13931_528-BIIH	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 1 Year Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13931_528-BIIJ	13931_528-BIIJ	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13931_528-BIIK	13931_528-BIIK	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 2 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13931_528-BIYY	13931_528-BIYY	HyperConverged Infra	OpenManage Enterprise Advanced	\$299	Each	20%	\$239	Other	J
13931_528-CFHY	13931_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13931_528-CIBI	13931_528-CIBI	HyperConverged Infra	iDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J
13931_528-CLBS	13931_528-CLBS	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 3Yrs	\$5,459	Each	20%	\$4,367	Other	J
13931_528-CLBX	13931_528-CLBX	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 5Yrs	\$12,647	Each	20%	\$10,118	Other	J
13931_528-CLCB	13931_528-CLCB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 3Yrs	\$8,469	Each	20%	\$6,775	Other	J
13931_528-CLCE	13931_528-CLCE	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 3Yrs	\$5,293	Each	20%	\$4,235	Other	J
13931_528-CLCG	13931_528-CLCG	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 4Yrs	\$5,459	Each	20%	\$4,367	Other	J
13931_528-CLCI	13931_528-CLCI	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 5Yrs	\$3,412	Each	20%	\$2,729	Other	J
13931_528-CLCK	13931_528-CLCK	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 2Yrs	\$3,412	Each	20%	\$2,729	Other	J
13931_528-CLCL	13931_528-CLCL	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),5 Year	\$3,098	Each	20%	\$2,478	Other	J
13931_528-CLCM	13931_528-CLCM	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 4Yrs	\$5,293	Each	20%	\$4,235	Other	J
13931_528-CLCN	13931_528-CLCN	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 1Yr	\$3,412	Each	20%	\$2,729	Other	J
13931_528-CLCO	13931_528-CLCO	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 2Yrs	\$12,647	Each	20%	\$10,118	Other	J
13931_528-CLCW	13931_528-CLCW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 1Yr	\$12,647	Each	20%	\$10,118	Other	J
13931_528-CLCY	13931_528-CLCY	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 4Yrs	\$8,469	Each	20%	\$6,775	Other	J
13931_528-CLDB	13931_528-CLDB	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 3Yrs	\$3,412	Each	20%	\$2,729	Other	J
13931_528-CLDF	13931_528-CLDF	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 5Yrs	\$5,459	Each	20%	\$4,367	Other	J
13931_528-CLDH	13931_528-CLDH	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 2Yrs	\$8,469	Each	20%	\$6,775	Other	J
13931_528-CLDI	13931_528-CLDI	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 4Yrs	\$12,647	Each	20%	\$10,118	Other	J
13931_528-CLDJ	13931_528-CLDJ	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 5Yrs	\$8,469	Each	20%	\$6,775	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_528-CLDK	13931_528-CLDK	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 5Yrs	\$5,293	Each	20%	\$4,235	Other	J
13931_528-CLDM	13931_528-CLDM	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 4Yrs	\$3,412	Each	20%	\$2,729	Other	J
13931_528-CLDQ	13931_528-CLDQ	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),3 Year	\$3,098	Each	20%	\$2,478	Other	J
13931_528-CLDT	13931_528-CLDT	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 2Yrs	\$5,459	Each	20%	\$4,367	Other	J
13931_528-CLDV	13931_528-CLDV	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 1Yr	\$5,459	Each	20%	\$4,367	Other	J
13931_528-CLDX	13931_528-CLDX	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 1Yr	\$8,469	Each	20%	\$6,775	Other	J
13931_528-CLDY	13931_528-CLDY	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 3Yrs	\$12,647	Each	20%	\$10,118	Other	J
13931_528-CLEB	13931_528-CLEB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 2Yrs	\$5,293	Each	20%	\$4,235	Other	J
13931_528-CLEC	13931_528-CLEC	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),2 Year	\$3,098	Each	20%	\$2,478	Other	J
13931_528-CLEF	13931_528-CLEF	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),1 Year	\$3,098	Each	20%	\$2,478	Other	J
13931_528-CLEG	13931_528-CLEG	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 1Yr	\$5,293	Each	20%	\$4,235	Other	J
13931_528-CLES	13931_528-CLES	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),4 Year	\$3,098	Each	20%	\$2,478	Other	J
13931_528-CNOI	13931_528-CNOI	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13931_528-CNZR	13931_528-CNZR	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
13931_528-CNZY	13931_528-CNZY	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 5 Years	\$5,712	Each	20%	\$4,570	Other	J
13931_528-CNZZ	13931_528-CNZZ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 5 Years	\$6,520	Each	20%	\$5,216	Other	J
13931_528-COBG	13931_528-COBG	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 1 Year	\$9,388	Each	20%	\$7,511	Other	J
13931_528-COBH	13931_528-COBH	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 4 Years	\$9,388	Each	20%	\$7,511	Other	J
13931_528-COBM	13931_528-COBM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 3 Years	\$5,712	Each	20%	\$4,570	Other	J
13931_528-COBN	13931_528-COBN	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13931_528-COBQ	13931_528-COBQ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 2 Years	\$6,520	Each	20%	\$5,216	Other	J
13931_528-COBX	13931_528-COBX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 1 Year	\$6,520	Each	20%	\$5,216	Other	J
13931_528-COCF	13931_528-COCF	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13931_528-COCI	13931_528-COCI	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 4 Years	\$5,712	Each	20%	\$4,570	Other	J
13931_528-COCJ	13931_528-COCJ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 3 Years	\$6,520	Each	20%	\$5,216	Other	J
13931_528-COCK	13931_528-COCK	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13931_528-COCL	13931_528-COCL	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 1 Year	\$5,712	Each	20%	\$4,570	Other	J
13931_528-COCM	13931_528-COCM	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13931_528-COCP	13931_528-COCP	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 2 Years	\$5,712	Each	20%	\$4,570	Other	J
13931_528-COCQ	13931_528-COCQ	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
13931_528-COCX	13931_528-COCX	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 2 Years	\$9,388	Each	20%	\$7,511	Other	J
13931_528-COCZ	13931_528-COCZ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 5 Years	\$9,388	Each	20%	\$7,511	Other	J
13931_528-CODG	13931_528-CODG	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 4 Years	\$6,520	Each	20%	\$5,216	Other	J
13931_528-CODI	13931_528-CODI	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13931_528-CODM	13931_528-CODM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 3 Years	\$9,388	Each	20%	\$7,511	Other	J
13931_528-CODN	13931_528-CODN	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
13931_528-CODX	13931_528-CODX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13931_528-COEE	13931_528-COEE	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 4 Years	\$4,080	Each	20%	\$3,264	Other	J



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

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13931_540-BBHP	13931_540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J
13931_540-BBHQ	13931_540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13931_540-BBRL	13931_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13931_540-BBRO	13931_540-BBRO	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13931_540-BBUH	13931_540-BBUH	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$559	Each	20%	\$447	Other	J
13931_540-BBUI	13931_540-BBUI	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%	\$471	Other	J
13931_540-BBUJ	13931_540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13931_540-BBUM	13931_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13931_540-BBUX	13931_540-BBUX	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Full Height	\$1,229	Each	20%	\$983	Other	J
13931_540-BBUY	13931_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13931_540-BBVI	13931_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
13931_540-BBVJ	13931_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13931_540-BBVK	13931_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13931_540-BBVO	13931_540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13931_540-BBYJ	13931_540-BBYJ	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$599	Each	20%	\$479	Other	J
13931_540-BBYK	13931_540-BBYK	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$479	Each	20%	\$383	Other	J
13931_540-BBYL	13931_540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J
13931_540-BBZI	13931_540-BBZI	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$479	Each	20%	\$383	Other	J
13931_540-BBZJ	13931_540-BBZJ	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$719	Each	20%	\$575	Other	J
13931_540-BBZK	13931_540-BBZK	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$599	Each	20%	\$479	Other	J
13931_540-BCHC	13931_540-BCHC	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13931_540-BCHE	13931_540-BCHE	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13931_540-BCHG	13931_540-BCHG	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	20%	\$983	Other	J
13931_540-BCIU	13931_540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
13931_540-BCIX	13931_540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13931_540-BCMQ	13931_540-BCMQ	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13931_540-BCNM	13931_540-BCNM	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13931_540-BCXN	13931_540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J
13931_540-BCXO	13931_540-BCXO	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Full Height	\$2,300	Each	20%	\$1,840	Other	J
13931_555-BCKN	13931_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
13931_555-BCKP	13931_555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
13931_555-BDXY	13931_555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
13931_555-BDYB	13931_555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
13931_555-BDYC	13931_555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
13931_631-AACK	13931_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13931_634-BRIP	13931_634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13931_634-BRJB	13931_634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13931_634-BRJC	13931_634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

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13931_634-BRJE	13931_634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
13931_634-BRJI	13931_634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13931_634-BRJL	13931_634-BRJL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
13931_634-BRJM	13931_634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13931_634-BRJN	13931_634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13931_634-BRJP	13931_634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J
13931_634-BRJT	13931_634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
13931_634-BRJV	13931_634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
13931_634-BRJY	13931_634-BRJY	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
13931_634-BRKD	13931_634-BRKD	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J
13931_634-BRKG	13931_634-BRKG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13931_634-BRKI	13931_634-BRKI	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
13931_634-BRKL	13931_634-BRKL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
13931_634-BRKS	13931_634-BRKS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13931_634-BRKT	13931_634-BRKT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
13931_634-BRLC	13931_634-BRLC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
13931_634-BRLD	13931_634-BRLD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13931_634-BRLE	13931_634-BRLE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
13931_634-BRLJ	13931_634-BRLJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
13931_634-BRLM	13931_634-BRLM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J
13931_634-BRLT	13931_634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13931_634-BRLU	13931_634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
13931_634-BRLY	13931_634-BRLY	HyperConverged Infra	HCIA RecoverPoint for VMWare for 1 node	\$0	Each	20%	\$0	Other	J
13931_634-BSFK	13931_634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
13931_634-BSGD	13931_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
13931_634-BSGF	13931_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
13931_634-BSGJ	13931_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13931_634-BSJM	13931_634-BSJM	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,742	Each	20%	\$3,794	Other	J
13931_634-BSJN	13931_634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSJP	13931_634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSJQ	13931_634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSJR	13931_634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSJT	13931_634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSJU	13931_634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J
13931_634-BSJV	13931_634-BSJV	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$9,509	Each	20%	\$7,607	Other	J
13931_634-BSJW	13931_634-BSJW	HyperConverged Infra	VxRail VMware,vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSJX	13931_634-BSJX	HyperConverged Infra	LKEY,SW,EMC,RES,2YR	\$0	Each	20%	\$0	Other	J
13931_634-BSJY	13931_634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_634-BSJZ	13931_634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J
13931_634-BSKB	13931_634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
13931_634-BSKD	13931_634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J
13931_634-BSKE	13931_634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSKG	13931_634-BSKG	HyperConverged Infra	LKEY_SW,EMC,RES,5YR	\$0	Each	20%	\$0	Other	J
13931_634-BSKH	13931_634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J
13931_634-BSKI	13931_634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSKJ	13931_634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
13931_634-BSKK	13931_634-BSKK	HyperConverged Infra	LKEY_SW,EMC,RES,3YR	\$0	Each	20%	\$0	Other	J
13931_634-BSKL	13931_634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J
13931_634-BSKM	13931_634-BSKM	HyperConverged Infra	LKEY_SW,EMC,RES,4YR	\$0	Each	20%	\$0	Other	J
13931_634-BSKP	13931_634-BSKP	HyperConverged Infra	LKEY_SW,EMC,RES,1YR	\$0	Each	20%	\$0	Other	J
13931_634-BSKQ	13931_634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSKR	13931_634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSKS	13931_634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J
13931_634-BSKT	13931_634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J
13931_634-BSKW	13931_634-BSKW	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,794	Each	20%	\$5,435	Other	J
13931_634-BSKX	13931_634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSKZ	13931_634-BSKZ	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$12,206	Each	20%	\$9,765	Other	J
13931_634-BSLB	13931_634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J
13931_634-BSLC	13931_634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J
13931_634-BSLD	13931_634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
13931_634-BSQH	13931_634-BSQH	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,003	Each	20%	\$3,202	Other	J
13931_634-BSQI	13931_634-BSQI	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,055	Each	20%	\$4,844	Other	J
13931_634-BSQJ	13931_634-BSQJ	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$9,509	Each	20%	\$7,607	Other	J
13931_634-BSQK	13931_634-BSQK	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,050	Each	20%	\$6,440	Other	J
13931_634-BSQL	13931_634-BSQL	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,287	Each	20%	\$9,030	Other	J
13931_634-BSQM	13931_634-BSQM	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$12,206	Each	20%	\$9,765	Other	J
13931_634-BSQN	13931_634-BSQN	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,590	Each	20%	\$6,872	Other	J
13931_634-BSQO	13931_634-BSQO	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,467	Each	20%	\$9,174	Other	J
13931_634-BSQP	13931_634-BSQP	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,742	Each	20%	\$3,794	Other	J
13931_634-BSQQ	13931_634-BSQQ	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,794	Each	20%	\$5,435	Other	J
13931_634-BSQR	13931_634-BSQR	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$5,875	Each	20%	\$4,700	Other	J
13931_634-BSQS	13931_634-BSQS	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$3,823	Each	20%	\$3,058	Other	J
13931_634-BUWC	13931_634-BUWC	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 4TB	\$2,623	Each	20%	\$2,098	Other	J
13931_634-BUWD	13931_634-BUWD	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 1TB	\$645	Each	20%	\$516	Other	J
13931_634-BUWF	13931_634-BUWF	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 3.8TB	\$1,763	Each	20%	\$1,410	Other	J
13931_634-BUWG	13931_634-BUWG	HyperConverged Infra	VxRail Software 4.7.400 Factory Install	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_634-BUWH	13931_634-BUWH	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 960G	\$456	Each	20%	\$365	Other	J
13931_634-BVNO	13931_634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J
13931_634-BVNO	13931_634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J
13931_634-BVNO	13931_634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 4 Years	\$0	Each	20%	\$0	Other	J
13931_634-BVNR	13931_634-BVNR	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,287	Each	20%	\$13,830	Other	J
13931_634-BVNS	13931_634-BVNS	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 1 Year	\$0	Each	20%	\$0	Other	J
13931_634-BVNT	13931_634-BVNT	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 2 Years	\$0	Each	20%	\$0	Other	J
13931_634-BVNU	13931_634-BVNU	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 5 Years	\$0	Each	20%	\$0	Other	J
13931_634-BVNV	13931_634-BVNV	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,467	Each	20%	\$13,974	Other	J
13931_634-BVNW	13931_634-BVNW	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$18,206	Each	20%	\$14,565	Other	J
13931_634-BWRZ	13931_634-BWRZ	HyperConverged Infra	HClA RecoverPoint for VMware for 1 node VT	\$0	Each	20%	\$0	Other	J
13931_634-BWSW	13931_634-BWSW	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$416	Each	20%	\$333	Other	J
13931_634-BWTD	13931_634-BWTD	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$802	Each	20%	\$642	Other	J
13931_634-BWTY	13931_634-BWTY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,160	Each	20%	\$928	Other	J
13931_634-BWUK	13931_634-BWUK	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$1,788	Each	20%	\$1,430	Other	J
13931_634-BWUQ	13931_634-BWUQ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,488	Each	20%	\$1,191	Other	J
13931_634-BWWC	13931_634-BWWC	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 4Yr	\$680	Each	20%	\$544	Other	J
13931_634-BWWD	13931_634-BWWD	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 3 Year	\$7,088	Each	20%	\$5,670	Other	J
13931_634-BWWE	13931_634-BWWE	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 2 Year	\$7,088	Each	20%	\$5,670	Other	J
13931_634-BWWI	13931_634-BWWI	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 1Yr	\$680	Each	20%	\$544	Other	J
13931_634-BWWK	13931_634-BWWK	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 3Yr	\$680	Each	20%	\$544	Other	J
13931_634-BWWL	13931_634-BWWL	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 2Yr	\$680	Each	20%	\$544	Other	J
13931_634-BWWM	13931_634-BWWM	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 1 Year	\$7,088	Each	20%	\$5,670	Other	J
13931_634-BWWO	13931_634-BWWO	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 5Yr	\$680	Each	20%	\$544	Other	J
13931_634-BWWP	13931_634-BWWP	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 4 Year	\$16,913	Each	20%	\$13,530	Other	J
13931_634-BWWQ	13931_634-BWWQ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 1 Year	\$9,988	Each	20%	\$7,990	Other	J
13931_634-BWWR	13931_634-BWWR	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 5 Year	\$7,088	Each	20%	\$5,670	Other	J
13931_634-BWWS	13931_634-BWWS	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 3 Year	\$16,913	Each	20%	\$13,530	Other	J
13931_634-BWWT	13931_634-BWWT	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 2 Year	\$16,913	Each	20%	\$13,530	Other	J
13931_634-BWUU	13931_634-BWUU	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 3 Year	\$9,988	Each	20%	\$7,990	Other	J
13931_634-BWVV	13931_634-BWVV	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 4 Year	\$7,088	Each	20%	\$5,670	Other	J
13931_634-BWWW	13931_634-BWWW	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 5 Year	\$16,913	Each	20%	\$13,530	Other	J
13931_634-BWWX	13931_634-BWWX	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 1 Year	\$20,863	Each	20%	\$16,690	Other	J
13931_634-BWWY	13931_634-BWWY	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 2 Year	\$9,988	Each	20%	\$7,990	Other	J
13931_634-BWWZ	13931_634-BWWZ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 5 Year	\$9,988	Each	20%	\$7,990	Other	J
13931_634-BWXB	13931_634-BWXB	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 1 Year	\$10,950	Each	20%	\$8,760	Other	J
13931_634-BWXC	13931_634-BWXC	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 2 Year	\$10,950	Each	20%	\$8,760	Other	J
13931_634-BWXD	13931_634-BWXD	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 3 Year	\$20,863	Each	20%	\$16,690	Other	J
13931_634-BWXE	13931_634-BWXE	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 4 Year	\$9,988	Each	20%	\$7,990	Other	J
13931_634-BWXF	13931_634-BWXF	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 5 Year	\$10,950	Each	20%	\$8,760	Other	J
13931_634-BWYG	13931_634-BWYG	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 4 Year	\$10,950	Each	20%	\$8,760	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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13931_634-BWXH	13931_634-BWXH	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 2 Year	\$20,863	Each	20%	\$16,690	Other	J
13931_634-BWXI	13931_634-BWXI	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 1 Year	\$16,913	Each	20%	\$13,530	Other	J
13931_634-BWXJ	13931_634-BWXJ	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 3 Year	\$10,950	Each	20%	\$8,760	Other	J
13931_634-BWXK	13931_634-BWXK	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 5 Year	\$20,863	Each	20%	\$16,690	Other	J
13931_634-BWXL	13931_634-BWXL	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 4 Year	\$20,863	Each	20%	\$16,690	Other	J
13931_634-BWXT	13931_634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J
13931_634-BWXZ	13931_634-BWXZ	HyperConverged Infra	VxRail VMware Horizon vSAN ELA	\$0	Each	20%	\$0	Other	J
13931_634-BWZR	13931_634-BWZR	HyperConverged Infra	VxRail HCI System Software Capacity Drive 1.92TB NVMe (Tier 1)	\$1,496	Each	20%	\$1,197	Other	J
13931_634-BWZS	13931_634-BWZS	HyperConverged Infra	VxRail HCI System Software Capacity Drive 7.68TB NVMe (Tier 1)	\$2,486	Each	20%	\$1,989	Other	J
13931_634-BXBV	13931_634-BXBV	HyperConverged Infra	VxRail Software 4.7.510 Factory Install	\$0	Each	20%	\$0	Other	J
13931_634-BXMC	13931_634-BXMC	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$1,643	Each	20%	\$1,314	Other	J
13931_634-BXMD	13931_634-BXMD	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$8	Each	20%	\$6	Other	J
13931_634-BXME	13931_634-BXME	HyperConverged Infra	VxRail Windows Server 2019 DataCenter,16CORE,Secondary OS.No MEDIA,Unlimited VMs	\$13,005	Each	20%	\$10,404	Other	J
13931_634-BXMF	13931_634-BXMF	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$13,005	Each	20%	\$10,404	Other	J
13931_634-BXOU	13931_634-BXOU	HyperConverged Infra	VxRail Software 4.7.520 Factory Install	\$0	Each	20%	\$0	Other	J
13931_770-BBHJ	13931_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13931_770-BCIP	13931_770-BCIP	HyperConverged Infra	2U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
13931_770-BCPR	13931_770-BCPR	HyperConverged Infra	2U Combo Drop-In/Stab-In Rail	\$99	Each	20%	\$79	Other	J
13931_780-BCDO	13931_780-BCDO	HyperConverged Infra	C30, No RAID for NVME chassis	\$0	Each	20%	\$0	Other	J
13931_780-BCNW	13931_780-BCNW	HyperConverged Infra	C31, No RAID NVMe Drive	\$0	Each	20%	\$0	Other	J
13931_800-BBDM	13931_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13931_821-4508	13931_821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J
13931_821-4509	13931_821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J
13931_823-4168	13931_823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J
13931_827-4154	13931_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13931_827-4168	13931_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13931_839-3934	13931_839-3934	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator iLT 3Day Expires 1YR	\$3,300	Each	20%	\$2,640	Other	J
13931_839-3936	13931_839-3936	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator OnDemand Expires 1YR	\$2,110	Each	20%	\$1,688	Other	J
13931_842-3426	13931_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13931_842-3427	13931_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13931_844-7852	13931_844-7852	HyperConverged Infra	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	20%	\$184	Other	J
13931_847-2783	13931_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13931_847-2784	13931_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13931_847-2785	13931_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13931_847-2786	13931_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13931_922-4998	13931_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13931_980-5088	13931_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13931_980-7177	13931_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13931_983-2917	13931_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13931_985-3817	13931_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13931_986-5518	13931_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13931_987-1459	13931_987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
13931_987-1519	13931_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
13931_994-6778	13931_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
14706_321-BERW	14706_321-BERW	HyperConverged Infra	2.5" Chassis with up to 24 NVMe Drives	\$1,640	Each	20%	\$1,312	Other	J
14706_321-BERX	14706_321-BERX	HyperConverged Infra	2.5" Chassis with up to 24 Hot Plug Hard Drives	\$490	Each	20%	\$392	Other	J
14706_325-BDYT	14706_325-BDYT	HyperConverged Infra	BEZEL,V2,VxRail	\$1,000,000	Each	20%	\$800,000	Other	J
14706_329-BDWH	14706_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J
14706_338-BSWG	14706_338-BSWG	HyperConverged Infra	AMD 7402P 2.8GHz,24C/48T,128M,180W,3200	\$1,699	Each	20%	\$1,359	Other	J
14706_338-BSWH	14706_338-BSWH	HyperConverged Infra	AMD 7502P 2.5GHz,32C/64T,128M,180W,3200	\$3,459	Each	20%	\$2,767	Other	J
14706_338-BSWL	14706_338-BSWL	HyperConverged Infra	AMD 7452 2.35GHz,32C/64T,128M,155W,3200	\$3,059	Each	20%	\$2,447	Other	J
14706_338-BSWM	14706_338-BSWM	HyperConverged Infra	AMD 7262 3.20GHz,8C/16T,128M,155W,3200	\$739	Each	20%	\$591	Other	J
14706_338-BSWN	14706_338-BSWN	HyperConverged Infra	AMD 7742 2.25GHz,64C/128T,256M,225W,3200	\$12,799	Each	20%	\$10,239	Other	J
14706_338-BSWO	14706_338-BSWO	HyperConverged Infra	AMD 7302P 3GHz,16C/32T,128M,155W,3200	\$1,049	Each	20%	\$839	Other	J
14706_338-BSWP	14706_338-BSWP	HyperConverged Infra	AMD 7702P 2GHz,64C/128T,256M,200W,3200	\$6,109	Each	20%	\$4,887	Other	J
14706_338-BTYX	14706_338-BTYX	HyperConverged Infra	AMD 7352 2.30GHz,24C/48T,128M,155W,3200	\$1,839	Each	20%	\$1,471	Other	J
14706_338-BTYY	14706_338-BTYY	HyperConverged Infra	AMD 7542 2.90GHz,32C/64T128M,225W,3200	\$4,729	Each	20%	\$3,783	Other	J
14706_338-BULT	14706_338-BULT	HyperConverged Infra	AMD EPYC 7552 2.20GHz, 48C/96T, 192M Cache (200W) DDR4-3200	\$6,479	Each	20%	\$5,183	Other	J
14706_338-BULU	14706_338-BULU	HyperConverged Infra	AMD EPYC 7642 2.3GHz, 48C/96T, 256M Cache (225W) DDR4-3200	\$9,999	Each	20%	\$7,999	Other	J
14706_338-BUYO	14706_338-BUYO	HyperConverged Infra	AMD EPYC 7282 2.80GHz, 16C/32T, 64M Cache (120W) DDR4-3200	\$1,119	Each	20%	\$895	Other	J
14706_338-BVXF	14706_338-BVXF	HyperConverged Infra	AMD EPYC 7272 2.90GHz, 12C/24T, 64M Cache (120W) DDR4-3200	\$1,069	Each	20%	\$855	Other	J
14706_338-BVXI	14706_338-BVXI	HyperConverged Infra	AMD EPYC 7662 2.00GHz, 64C/128T, 256M Cache (225W) DDR4-3200	\$11,399	Each	20%	\$9,119	Other	J
14706_338-BVXJ	14706_338-BVXJ	HyperConverged Infra	AMD EPYC 7H12 2.60GHz, 64C/128T, 256M Cache (280W) DDR4-3200	\$13,399	Each	20%	\$10,719	Other	J
14706_338-BVXL	14706_338-BVXL	HyperConverged Infra	AMD EPYC 7232P 3.10GHz, 8C/16T, 64M Cache (120W) DDR4-3200	\$589	Each	20%	\$471	Other	J
14706_338-BVXM	14706_338-BVXM	HyperConverged Infra	AMD EPYC 7532 2.40GHz, 32C/64T, 256M Cache (200W) DDR4-3200	\$5,199	Each	20%	\$4,159	Other	J
14706_338-BWRH	14706_338-BWRH	HyperConverged Infra	AMD EPYC 7F32 3.70GHz, 8C/16T, 128M Cache (180W) DDR4-3200	\$3,869	Each	20%	\$3,095	Other	J
14706_338-BWRK	14706_338-BWRK	HyperConverged Infra	AMD EPYC 7F72 3.2GHz, 24C/48T, 192M Cache (240W) DDR4-3200	\$6,629	Each	20%	\$5,303	Other	J
14706_338-BWRN	14706_338-BWRN	HyperConverged Infra	AMD EPYC 7F52 3.50GHz, 16C/32T, 256M Cache (240W) DDR4-3200	\$5,699	Each	20%	\$4,559	Other	J
14706_340-CODN	14706_340-CODN	HyperConverged Infra	PowerEdge R7515 Ship Material	\$0	Each	20%	\$0	Other	J
14706_343-BBNT	14706_343-BBNT	HyperConverged Infra	PowerEdge R7515 CE and CCC Marking	\$0	Each	20%	\$0	Other	J
14706_343-BBNV	14706_343-BBNV	HyperConverged Infra	PowerEdge R7515 Ship CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
14706_350-BBKU	14706_350-BBKU	HyperConverged Infra	No Quick Sync	\$0	Each	20%	\$0	Other	J
14706_350-BBNR	14706_350-BBNR	HyperConverged Infra	VxRail P/V/S 570 Bezel	\$149	Each	20%	\$119	Other	J
14706_370-AAIP	14706_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
14706_370-ADMX	14706_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
14706_370-ADNT	14706_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706_370-AEVN	14706_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
14706_370-AEVP	14706_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
14706_370-AEVQ	14706_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
14706_370-AEVR	14706_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14706_374-BBWT	14706_374-BBWT	HyperConverged Infra	PCIe Blank Filler, R6515 / R7515	\$0	Each	20%	\$0	Other	J
14706_379-BCQY	14706_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
14706_379-BCRB	14706_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
14706_379-BCRR	14706_379-BCRR	HyperConverged Infra	VxRail VCF BYOLICENSE SOFTWARE	\$1	Each	20%	\$1	Other	J
14706_379-BCSG	14706_379-BCSG	HyperConverged Infra	iDRAC, Legacy Password	\$0	Each	20%	\$0	Other	J
14706_379-BDSS	14706_379-BDSS	HyperConverged Infra	SAS/SATA Backplane	\$0	Each	20%	\$0	Other	J
14706_379-BDSX	14706_379-BDSX	HyperConverged Infra	NVMe Backplane	\$0	Each	20%	\$0	Other	J
14706_379-BDTF	14706_379-BDTF	HyperConverged Infra	2.5 Chassis	\$0	Each	20%	\$0	Other	J
14706_379-BDUU	14706_379-BDUU	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%	\$0	Other	J
14706_379-BDYQ	14706_379-BDYQ	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%	\$0	Other	J
14706_379-BDYR	14706_379-BDYR	HyperConverged Infra	HCI System Software as part of Transformational License Agreement(TLA) and vSAN as part of VMware ELA	\$0	Each	20%	\$0	Other	J
14706_379-BDZL	14706_379-BDZL	HyperConverged Infra	Custom OEM Bezel	\$0	Each	20%	\$0	Other	J
14706_384-BBSO	14706_384-BBSO	HyperConverged Infra	No Additional Mid Fan	\$0	Each	20%	\$0	Other	J
14706_384-BCNR	14706_384-BCNR	HyperConverged Infra	PowerEdge R7515 Motherboard, with 2 x 1Gb Onboard LOM (BCM5720) V2	\$0	Each	20%	\$0	Other	J
14706_384-BCPR	14706_384-BCPR	HyperConverged Infra	Performance Per Watt (OS)	\$0	Each	20%	\$0	Other	J
14706_385-BBOT	14706_385-BBOT	HyperConverged Infra	iDRAC9, Enterprise x5	\$489	Each	20%	\$391	Other	J
14706_387-BBEY	14706_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
14706_400-ABHL	14706_400-ABHL	HyperConverged Infra	No Hard Drive	\$0	Each	20%	\$0	Other	J
14706_400-AXOP	14706_400-AXOP	HyperConverged Infra	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$2,120	Each	20%	\$1,696	Other	J
14706_400-AXPE	14706_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
14706_400-AXSD	14706_400-AXSD	HyperConverged Infra	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	\$1,155	Each	20%	\$924	Other	J
14706_400-AZOY	14706_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
14706_400-AZQO	14706_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
14706_400-BDNK	14706_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD, 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
14706_400-BELP	14706_400-BELP	HyperConverged Infra	Dell 4TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$5,950	Each	20%	\$4,760	Other	J
14706_400-BELT	14706_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
14706_400-BELY	14706_400-BELY	HyperConverged Infra	Dell 1TB, NVMe, Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier	\$1,478	Each	20%	\$1,182	Other	J
14706_400-BEMJ	14706_400-BEMJ	HyperConverged Infra	Dell 375GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$2,699	Each	20%	\$2,159	Other	J
14706_400-BEWL	14706_400-BEWL	HyperConverged Infra	7.68TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug, AG Drive	\$7,865	Each	20%	\$6,292	Other	J
14706_400-BFEH	14706_400-BFEH	HyperConverged Infra	Dell 3.84TB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$3,520	Each	20%	\$2,816	Other	J
14706_400-BFES	14706_400-BFES	HyperConverged Infra	Dell 960GB NVMe, Data Center Read Intensive Express Flash, 2.5in with Carrier SFF U.2 AG Drive	\$1,131	Each	20%	\$905	Other	J
14706_400-BFPD	14706_400-BFPD	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive, 1 DWPD 14016 TBW	\$6,254	Each	20%	\$5,003	Other	J
14706_400-BKGF	14706_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
14706_400-BKGL	14706_400-BKGL	HyperConverged Infra	3.84TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$4,465	Each	20%	\$3,572	Other	J

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Vendor Notes:

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14706 400-BKGU	14706 400-BKGU	HyperConverged Infra	7.68TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$8,760	Each	20%	\$7,008	Other	J
14706 400-BKGW	14706 400-BKGW	HyperConverged Infra	1.92TB Enterprise NVMe Read Intensive AG Drive U.2 Gen4 with carrier	\$2,325	Each	20%	\$1,860	Other	J
14706 403-BBLU	14706 403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
14706 403-BBMB	14706 403-BBMB	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,169	Each	20%	\$1,735	Other	J
14706 403-BBMQ	14706 403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
14706 403-BBMS	14706 403-BBMS	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
14706 403-BCHH	14706 403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),LP	\$1,499	Each	20%	\$1,199	Other	J
14706 405-AACD	14706 405-AACD	HyperConverged Infra	No Controller	\$0	Each	20%	\$0	Other	J
14706 405-AAJU	14706 405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
14706 406-BBMO	14706 406-BBMO	HyperConverged Infra	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Low Profile	\$2,240	Each	20%	\$1,792	Other	J
14706 406-BBMP	14706 406-BBMP	HyperConverged Infra	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
14706 406-BBPX	14706 406-BBPX	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Low Profile	\$3,039	Each	20%	\$2,431	Other	J
14706 406-BBPZ	14706 406-BBPZ	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height	\$3,039	Each	20%	\$2,431	Other	J
14706 407-BCBE	14706 407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
14706 407-BCEQ	14706 407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
14706 407-BCGJ	14706 407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
14706 412-AAASE	14706 412-AAASE	HyperConverged Infra	Standard Heatsink	\$0	Each	20%	\$0	Other	J
14706 429-AAIQ	14706 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
14706 450-AAGG	14706 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
14706 450-AALV	14706 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
14706 450-AAXG	14706 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
14706 450-ACSL	14706 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14706 450-ACSM	14706 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14706 450-ACSO	14706 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
14706 450-ADIJ	14706 450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
14706 450-ADWM	14706 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
14706 450-AEIZ	14706 450-AEIZ	HyperConverged Infra	Power Cord (Philippine/TH/US) Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$5	Each	20%	\$4	Other	J
14706 450-AFMQ	14706 450-AFMQ	HyperConverged Infra	Power Cord (Philippine/TH/US) Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
14706 461-AADZ	14706 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
14706 461-AAEM	14706 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
14706 470-AEML	14706 470-AEML	HyperConverged Infra	PE R7515 Acceleration 12V Cable	\$30	Each	20%	\$24	Other	J
14706 490-BEYL	14706 490-BEYL	HyperConverged Infra	NVIDIA(R) Tesla(TM) T4 16GB Passive, Single Slot, Full Height GPU	\$5,249	Each	20%	\$4,199	Other	J
14706 490-BFHN	14706 490-BFHN	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J
14706 490-BFRR	14706 490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J
14706 492-BBDG	14706 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
14706 492-BBDH	14706 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
14706 492-BBDI	14706 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
14706 492-BBLG	14706 492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J

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Vendor Notes:

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14706 528-BIHC	14706 528-BIHC	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 1 Year Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14706 528-BIHD	14706 528-BIHD	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 2 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14706 528-BIHI	14706 528-BIHI	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 1 Year Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14706 528-BIHJ	14706 528-BIHJ	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 5 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14706 528-BIHL	14706 528-BIHL	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 3 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14706 528-BIHO	14706 528-BIHO	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 5 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14706 528-BIHS	14706 528-BIHS	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 3 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14706 528-BIHY	14706 528-BIHY	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 5 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14706 528-BIHZ	14706 528-BIHZ	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 2 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14706 528-BIIB	14706 528-BIIB	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 4 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
14706 528-BIIF	14706 528-BIIF	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 4 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
14706 528-BIIG	14706 528-BIIG	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 4 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14706 528-BIIH	14706 528-BIIH	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 1 Year Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14706 528-BIIJ	14706 528-BIIJ	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14706 528-BIIK	14706 528-BIIK	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 2 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
14706 528-CLBX	14706 528-CLBX	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 5Yrs	\$12,647	Each	20%	\$10,118	Other	J
14706 528-CLCO	14706 528-CLCO	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 2Yrs	\$12,647	Each	20%	\$10,118	Other	J
14706 528-CLCW	14706 528-CLCW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 1Yr	\$12,647	Each	20%	\$10,118	Other	J
14706 528-CLDI	14706 528-CLDI	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 4Yrs	\$12,647	Each	20%	\$10,118	Other	J
14706 528-CLDY	14706 528-CLDY	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 3Yrs	\$12,647	Each	20%	\$10,118	Other	J
14706 528-CNZR	14706 528-CNZR	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
14706 528-CNZY	14706 528-CNZY	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 5 Years	\$5,712	Each	20%	\$4,570	Other	J
14706 528-CNZZ	14706 528-CNZZ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 5 Years	\$6,520	Each	20%	\$5,216	Other	J
14706 528-COBG	14706 528-COBG	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 1 Year	\$9,388	Each	20%	\$7,511	Other	J
14706 528-COBH	14706 528-COBH	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 4 Years	\$9,388	Each	20%	\$7,511	Other	J
14706 528-COBM	14706 528-COBM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 3 Years	\$5,712	Each	20%	\$4,570	Other	J
14706 528-COBN	14706 528-COBN	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
14706 528-COBQ	14706 528-COBQ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 2 Years	\$6,520	Each	20%	\$5,216	Other	J
14706 528-COBX	14706 528-COBX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 1 Year	\$6,520	Each	20%	\$5,216	Other	J
14706 528-COCF	14706 528-COCF	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
14706 528-COCI	14706 528-COCI	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 4 Years	\$5,712	Each	20%	\$4,570	Other	J
14706 528-COCJ	14706 528-COCJ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 3 Years	\$6,520	Each	20%	\$5,216	Other	J
14706 528-COCK	14706 528-COCK	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
14706 528-COCL	14706 528-COCL	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 1 Year	\$5,712	Each	20%	\$4,570	Other	J
14706 528-COCM	14706 528-COCM	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
14706 528-COCP	14706 528-COCP	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 2 Years	\$5,712	Each	20%	\$4,570	Other	J
14706 528-COCQ	14706 528-COCQ	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
14706 528-COCX	14706 528-COCX	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 2 Years	\$9,388	Each	20%	\$7,511	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 528-COCZ	14706 528-COCZ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 5 Years	\$9,388	Each	20%	\$7,511	Other	J
14706 528-CODG	14706 528-CODG	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 4 Years	\$6,520	Each	20%	\$5,216	Other	J
14706 528-CODI	14706 528-CODI	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
14706 528-CODM	14706 528-CODM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 3 Years	\$9,388	Each	20%	\$7,511	Other	J
14706 528-CODN	14706 528-CODN	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
14706 528-CODX	14706 528-CODX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
14706 528-COEE	14706 528-COEE	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
14706 540-BBHP	14706 540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J
14706 540-BBHQ	14706 540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
14706 540-BBUI	14706 540-BBUI	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%	\$471	Other	J
14706 540-BBUJ	14706 540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
14706 540-BBVJ	14706 540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
14706 540-BBVK	14706 540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
14706 540-BBYT	14706 540-BBYT	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE BaseT Network LOM Mezz Card	\$360	Each	20%	\$288	Other	J
14706 540-BBZE	14706 540-BBZE	HyperConverged Infra	Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card	\$660	Each	20%	\$528	Other	J
14706 540-BCIU	14706 540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
14706 540-BCIX	14706 540-BCIX	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Low Profile	\$2,300	Each	20%	\$1,840	Other	J
14706 540-BCKU	14706 540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other	J
14706 540-BCME	14706 540-BCME	HyperConverged Infra	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$739	Each	20%	\$591	Other	J
14706 540-BCMI	14706 540-BCMI	HyperConverged Infra	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
14706 540-BCMQ	14706 540-BCMQ	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
14706 540-BCNM	14706 540-BCNM	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
14706 540-BCNN	14706 540-BCNN	HyperConverged Infra	Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
14706 540-BCNQ	14706 540-BCNQ	HyperConverged Infra	Marvell FastLinQ 41132 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$739	Each	20%	\$591	Other	J
14706 540-BCRO	14706 540-BCRO	HyperConverged Infra	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$799	Each	20%	\$639	Other	J
14706 540-BCRQ	14706 540-BCRQ	HyperConverged Infra	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$799	Each	20%	\$639	Other	J
14706 540-BCXN	14706 540-BCXN	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QFSFP56 Network Adapter, Low Profile	\$2,300	Each	20%	\$1,840	Other	J
14706 555-BCKN	14706 555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
14706 634-BRIG	14706 634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other	J
14706 634-BRIH	14706 634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other	J
14706 634-BRIJ	14706 634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,867	Each	20%	\$1,494	Other	J
14706 634-BRIL	14706 634-BRIL	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SAS, SSD	\$1,564	Each	20%	\$1,251	Other	J
14706 634-BRIP	14706 634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
14706 634-BRJB	14706 634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
14706 634-BRJC	14706 634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
14706 634-BRJE	14706 634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
14706 634-BRJI	14706 634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
14706 634-BRJJ	14706 634-BRJJ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 634-BRJM	14706 634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
14706 634-BRJN	14706 634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
14706 634-BRJP	14706 634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J
14706 634-BRJT	14706 634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
14706 634-BRJV	14706 634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
14706 634-BRJV	14706 634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
14706 634-BRKD	14706 634-BRKD	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J
14706 634-BRKG	14706 634-BRKG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
14706 634-BRKL	14706 634-BRKL	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
14706 634-BRKL	14706 634-BRKL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
14706 634-BRKS	14706 634-BRKS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
14706 634-BRKT	14706 634-BRKT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
14706 634-BRLC	14706 634-BRLC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
14706 634-BRLD	14706 634-BRLD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
14706 634-BRLE	14706 634-BRLE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
14706 634-BRLJ	14706 634-BRLJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
14706 634-BRLM	14706 634-BRLM	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J
14706 634-BRLT	14706 634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
14706 634-BRLU	14706 634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
14706 634-BRLY	14706 634-BRLY	HyperConverged Infra	HClA RecoverPoint for VMWare for 1 node	\$0	Each	20%	\$0	Other	J
14706 634-BSJM	14706 634-BSJM	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,742	Each	20%	\$3,794	Other	J
14706 634-BSJN	14706 634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSJP	14706 634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSJQ	14706 634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSJR	14706 634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSJT	14706 634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSJU	14706 634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J
14706 634-BSJV	14706 634-BSJV	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$9,509	Each	20%	\$7,607	Other	J
14706 634-BSJW	14706 634-BSJW	HyperConverged Infra	VxRail VMware, vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSJX	14706 634-BSJX	HyperConverged Infra	LKEY, SW, EMC, RES, 2YR	\$0	Each	20%	\$0	Other	J
14706 634-BSJY	14706 634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J
14706 634-BSJZ	14706 634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J
14706 634-BSKB	14706 634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
14706 634-BSKD	14706 634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J
14706 634-BSKE	14706 634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSKG	14706 634-BSKG	HyperConverged Infra	LKEY, SW, EMC, RES, 5YR	\$0	Each	20%	\$0	Other	J
14706 634-BSKH	14706 634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J
14706 634-BSKI	14706 634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 634-BSKJ	14706 634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
14706 634-BSKK	14706 634-BSKK	HyperConverged Infra	LKEY,SW,EMC,RES,3YR	\$0	Each	20%	\$0	Other	J
14706 634-BSKL	14706 634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J
14706 634-BSKM	14706 634-BSKM	HyperConverged Infra	LKEY,SW,EMC,RES,4YR	\$0	Each	20%	\$0	Other	J
14706 634-BSKP	14706 634-BSKP	HyperConverged Infra	LKEY,SW,EMC,RES,1YR	\$0	Each	20%	\$0	Other	J
14706 634-BSKQ	14706 634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSKR	14706 634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSKS	14706 634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J
14706 634-BSKT	14706 634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J
14706 634-BSKW	14706 634-BSKW	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,794	Each	20%	\$5,435	Other	J
14706 634-BSKX	14706 634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSKZ	14706 634-BSKZ	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$12,206	Each	20%	\$9,765	Other	J
14706 634-BSLB	14706 634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J
14706 634-BSLC	14706 634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J
14706 634-BSLD	14706 634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
14706 634-BSQH	14706 634-BSQH	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,003	Each	20%	\$3,202	Other	J
14706 634-BSQI	14706 634-BSQI	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,055	Each	20%	\$4,844	Other	J
14706 634-BSQJ	14706 634-BSQJ	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$9,509	Each	20%	\$7,607	Other	J
14706 634-BSQK	14706 634-BSQK	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,050	Each	20%	\$6,440	Other	J
14706 634-BSQL	14706 634-BSQL	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,287	Each	20%	\$9,030	Other	J
14706 634-BSQM	14706 634-BSQM	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$12,206	Each	20%	\$9,765	Other	J
14706 634-BSQN	14706 634-BSQN	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,590	Each	20%	\$6,872	Other	J
14706 634-BSQO	14706 634-BSQO	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,467	Each	20%	\$9,174	Other	J
14706 634-BSQP	14706 634-BSQP	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,742	Each	20%	\$3,794	Other	J
14706 634-BSQQ	14706 634-BSQQ	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,794	Each	20%	\$5,435	Other	J
14706 634-BSQR	14706 634-BSQR	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$5,875	Each	20%	\$4,700	Other	J
14706 634-BSQS	14706 634-BSQS	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$3,823	Each	20%	\$3,058	Other	J
14706 634-BUWC	14706 634-BUWC	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 4TB	\$2,623	Each	20%	\$2,098	Other	J
14706 634-BUWD	14706 634-BUWD	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 1TB	\$645	Each	20%	\$516	Other	J
14706 634-BUWF	14706 634-BUWF	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 3.8TB	\$1,763	Each	20%	\$1,410	Other	J
14706 634-BUWH	14706 634-BUWH	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 960G	\$456	Each	20%	\$365	Other	J
14706 634-BVNI	14706 634-BVNI	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB vSAS SSD	\$4,478	Each	20%	\$3,582	Other	J
14706 634-BVNN	14706 634-BVNN	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,567	Each	20%	\$13,254	Other	J
14706 634-BVNO	14706 634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J
14706 634-BVNP	14706 634-BVNP	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,387	Each	20%	\$13,110	Other	J
14706 634-BVNQ	14706 634-BVNP	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 4 Years	\$0	Each	20%	\$0	Other	J
14706 634-BVNR	14706 634-BVNR	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,287	Each	20%	\$13,830	Other	J
14706 634-BVNS	14706 634-BVNS	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 1 Year	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14706 634-BVNT	14706 634-BVNT	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 2 Years	\$0	Each	20%	\$0	Other	J
14706 634-BVNU	14706 634-BVNU	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 5 Years	\$0	Each	20%	\$0	Other	J
14706 634-BVNV	14706 634-BVNV	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,467	Each	20%	\$13,974	Other	J
14706 634-BVNW	14706 634-BVNW	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$18,206	Each	20%	\$14,565	Other	J
14706 634-BVNX	14706 634-BVNX	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$17,306	Each	20%	\$13,845	Other	J
14706 634-BWRZ	14706 634-BWRZ	HyperConverged Infra	HClA RecoverPoint for VMware for 1 node VT	\$0	Each	20%	\$0	Other	J
14706 634-BWSW	14706 634-BWSW	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$416	Each	20%	\$333	Other	J
14706 634-BWTD	14706 634-BWTD	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$802	Each	20%	\$642	Other	J
14706 634-BWTY	14706 634-BWTY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,160	Each	20%	\$928	Other	J
14706 634-BWUK	14706 634-BWUK	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$1,788	Each	20%	\$1,430	Other	J
14706 634-BWUQ	14706 634-BWUQ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,488	Each	20%	\$1,191	Other	J
14706 634-BWWC	14706 634-BWWC	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 4Yr	\$680	Each	20%	\$544	Other	J
14706 634-BWWI	14706 634-BWWI	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 1Yr	\$680	Each	20%	\$544	Other	J
14706 634-BWWK	14706 634-BWWK	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 3Yr	\$680	Each	20%	\$544	Other	J
14706 634-BWWL	14706 634-BWWL	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 2Yr	\$680	Each	20%	\$544	Other	J
14706 634-BWWO	14706 634-BWWO	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 5Yr	\$680	Each	20%	\$544	Other	J
14706 634-BWXZ	14706 634-BWXZ	HyperConverged Infra	VxRail VMware Horizon vSAN ELA	\$0	Each	20%	\$0	Other	J
14706 634-BWYK	14706 634-BWYK	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB Read Intensive	\$2,800	Each	20%	\$2,240	Other	J
14706 634-BWZC	14706 634-BWZC	HyperConverged Infra	VxRail HCI System software,7.68TB AG RI SSD, Capacity Drive	\$2,200	Each	20%	\$1,760	Other	J
14706 634-BWZR	14706 634-BWZR	HyperConverged Infra	VxRail HCI System Software Capacity Drive 1.92TB NVMe (Tier 1)	\$1,496	Each	20%	\$1,197	Other	J
14706 634-BWZS	14706 634-BWZS	HyperConverged Infra	VxRail HCI System Software Capacity Drive 7.68TB NVMe (Tier 1)	\$2,486	Each	20%	\$1,989	Other	J
14706 750-AAVT	14706 750-AAVT	HyperConverged Infra	High Performance Fan	\$199	Each	20%	\$159	Other	J
14706 750-AAVQ	14706 750-AAVQ	HyperConverged Infra	6 Standard Fans	\$0	Each	20%	\$0	Other	J
14706 770-BBBQ	14706 770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
14706 770-BBBS	14706 770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
14706 800-BBDM	14706 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
14706 821-4508	14706 821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J
14706 821-4509	14706 821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J
14706 823-4168	14706 823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J
14706 827-4154	14706 827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
14706 827-4168	14706 827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
14706 839-3936	14706 839-3936	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator OnDemand Expires 1YR	\$2,110	Each	20%	\$1,688	Other	J
14706 842-3426	14706 842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
14706 842-3427	14706 842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
14706 847-2783	14706 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
14706 847-2784	14706 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
14706 847-2785	14706 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
14706 847-2786	14706 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
12669 210-ANTK	12669 210-ANTK	HyperConverged Infra	VxRail S570, 12 Drive + 4 Mid Drives + Flex Bay Drives	\$249,000	Each	20%	\$199,200	Other	J
12669 310-8513	12669 310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
12669 321-BCPV	12669 321-BCPV	HyperConverged Infra	Chassis with up to 12 x 3.5" HDDs on BP, 4 x 3.5" HDDs on MP and 2 x 3.5" HDDs	\$200	Each	20%	\$160	Other	J
12669 325-BCVX	12669 325-BCVX	HyperConverged Infra	S570 Branding	\$55	Each	20%	\$44	Other	J
12669 329-BDJT	12669 329-BDJT	HyperConverged Infra	Information,Electro Mechanical Compatible,PSNT	\$0	Each	20%	\$0	Other	J
12669 329-BEIK	12669 329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%	\$0	Other	J
12669 330-BBKE	12669 330-BBKE	HyperConverged Infra	Riser Config 1, 4 x8 slots	\$69	Each	20%	\$55	Other	J
12669 332-1286	12669 332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12669 338-BLMC	12669 338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12669 338-BLMN	12669 338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12669 338-BLMP	12669 338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12669 338-BLMR	12669 338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12669 338-BLUQ	12669 338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12669 338-BLUR	12669 338-BLUR	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12669 338-BLUS	12669 338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base Price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I*Column K) ALJP Category (REQUIRED) use drop-down		
12669 338-BLUW	12669 338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%	\$1,647	Other	J	
12669 338-BLUX	12669 338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W)	\$2,489	Each	20%	\$1,991	Other	J	
12669 338-BRVH	12669 338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$1,979	Each	20%	\$1,583	Other	J	
12669 338-BRVJ	12669 338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$9,609	Each	20%	\$7,687	Other	J	
12669 338-BRVM	12669 338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W)	\$5,799	Each	20%	\$4,639	Other	J	
12669 338-BRVN	12669 338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$2,960	Each	20%	\$2,368	Other	J	
12669 338-BRVO	12669 338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-	\$4,819	Each	20%	\$3,856	Other	J	
12669 338-BRVR	12669 338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$16,929	Each	20%	\$13,543	Other	J	
12669 338-BSDH	12669 338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$839	Each	20%	\$671	Other	J	
12669 338-BSDJ	12669 338-BSDJ	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%	\$1,947	Other	J	
12669 338-BSDL	12669 338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,129	Each	20%	\$903	Other	J	
12669 338-BSDO	12669 338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$1,599	Each	20%	\$1,279	Other	J	
12669 338-BSDP	12669 338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,379	Each	20%	\$1,103	Other	J	
12669 338-BSDS	12669 338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,979	Each	20%	\$1,583	Other	J	
12669 338-BSDT	12669 338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$2,479	Each	20%	\$1,983	Other	J	
12669 338-BSDV	12669 338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W)	\$439	Each	20%	\$351	Other	J	
12669 338-BSGI	12669 338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-	\$1,959	Each	20%	\$1,567	Other	J	
12669 338-BSGN	12669 338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$3,778	Each	20%	\$3,022	Other	J	
12669 338-BSGU	12669 338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$5,869	Each	20%	\$4,695	Other	J	
12669 338-BSHD	12669 338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-	\$4,299	Each	20%	\$3,439	Other	J	
12669 338-BSHF	12669 338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$5,059	Each	20%	\$4,047	Other	J	
12669 338-BSHH	12669 338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-	\$4,649	Each	20%	\$3,719	Other	J	
12669 338-BSHR	12669 338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$19,129	Each	20%	\$15,303	Other	J	
12669 338-BSHY	12669 338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W)	\$14,067	Each	20%	\$11,254	Other	J	
12669 338-BSIM	12669 338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W)	\$11,949	Each	20%	\$9,559	Other	J	
12669 338-BSIQ	12669 338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$7,689	Each	20%	\$6,151	Other	J	
12669 338-BSIV	12669 338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$11,449	Each	20%	\$9,159	Other	J	
12669 338-BSWR	12669 338-BSWR	HyperConverged Infra	Intel Xeon Gold 6212U 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$2,999	Each	20%	\$2,399	Other	J	
12669 338-BSWT	12669 338-BSWT	HyperConverged Infra	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W)	\$1,859	Each	20%	\$1,487	Other	J	
12669 338-BSWV	12669 338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$5,359	Each	20%	\$4,287	Other	J	
12669 338-BSWX	12669 338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$789	Each	20%	\$631	Other	J	
			Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$4,056	Each	20%	\$3,245	Other	J	
12669 338-BTSI	12669 338-BTSI	HyperConverged Infra	DDR4-2933							
12669 338-BTSJ	12669 338-BTSJ	HyperConverged Infra	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$7,819	Each	20%	\$6,255	Other	J	
			Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$2,830	Each	20%	\$2,264	Other	J	
12669 338-BTSP	12669 338-BTSP	HyperConverged Infra	DDR4-2933							
			Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-	\$3,469	Each	20%	\$2,775	Other	J	
			Intel Xeon Gold 6209U 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$1,649	Each	20%	\$1,319	Other	J	
12669 338-BTWK	12669 338-BTWK	HyperConverged Infra	DDR4-2933							
12669 338-BTWW	12669 338-BTWW	HyperConverged Infra	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$8,049	Each	20%	\$6,439	Other	J	
12669 338-BVJV	12669 338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$2,899	Each	20%	\$2,319	Other	J	
12669 338-BVJW	12669 338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W)	\$3,899	Each	20%	\$3,119	Other	J	
12669 338-BVJX	12669 338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,149	Each	20%	\$919	Other	J	
12669 338-BVKD	12669 338-BVKD	HyperConverged Infra	Intel Xeon Silver 4218 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$839	Each	20%	\$671	Other	J	
12669 338-BVKF	12669 338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W)	\$2,599	Each	20%	\$2,079	Other	J	
12669 338-BVKJ	12669 338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$2,099	Each	20%	\$1,679	Other	J	
12669 338-BVKK	12669 338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208U 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-	\$1,659	Each	20%	\$1,327	Other	J	
12669 338-BVKQ	12669 338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-	\$1,379	Each	20%	\$1,103	Other	J	
12669 338-BVKR	12669 338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W)	\$3,049	Each	20%	\$2,439	Other	J	
12669 338-BVKU	12669 338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W)	\$4,149	Each	20%	\$3,319	Other	J	
12669 338-BVKY	12669 338-BVKY	HyperConverged Infra	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W)	\$599	Each	20%	\$479	Other	J	
12669 340-BYVW	12669 340-BYVW	HyperConverged Infra	VxRail S570 Shipping	\$0	Each	20%	\$0	Other	J	
12669 343-BBFG	12669 343-BBFG	HyperConverged Infra	PowerEdge R740 Shipping Material	\$0	Each	20%	\$0	Other	J	
12669 350-BBBW	12669 350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J	
12669 350-BBJV	12669 350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J	
12669 350-BBNR	12669 350-BBNR	HyperConverged Infra	VxRail P/V/S 570 Bezel	\$149	Each	20%	\$119	Other	J	
12669 350-BBNX	12669 350-BBNX	HyperConverged Infra	VxRail S570 Luggage Tag	\$0	Each	20%	\$0	Other	J	
12669 370-AAIP	12669 370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
12669 370-ABWE	12669 370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J	
12669 370-ADMX	12669 370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J	
12669 370-ADNF	12669 370-ADNF	HyperConverged Infra	32GB RDIMM, 2666MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
12669 370-ADNG	12669 370-ADNG	HyperConverged Infra	64GB RDIMM, 2666MT/s, Dual Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J	
12669 370-ADNH	12669 370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J	
12669 370-ADNM	12669 370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J	
12669 370-ADNT	12669 370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J	
12669 370-ADNU	12669 370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
12669 370-ADPF	12669 370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J	
12669 370-AEPP	12669 370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
12669 370-AERE	12669 370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J	
12669 370-AERF	12669 370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J	
12669 370-AERG	12669 370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J	
12669 370-AEVN	12669 370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
12669 370-AEVO	12669 370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J	
12669 370-AEVP	12669 370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J	
12669 370-AEVQ	12669 370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J	
12669 370-AEVR	12669 370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
12669 374-BBBX	12669 374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base Price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
12669 374-BBNW	12669 374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$3,199	Each	20%	\$2,559	Other	J
12669 374-BBOI	12669 374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-	\$5,199	Each	20%	\$4,159	Other	J
12669 374-BBOK	12669 374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-	\$6,299	Each	20%	\$5,039	Other	J
12669 374-BBOM	12669 374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$8,399	Each	20%	\$6,719	Other	J
12669 374-BBPN	12669 374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$919	Each	20%	\$735	Other	J
12669 374-BBPO	12669 374-BBPO	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-	\$839	Each	20%	\$671	Other	J
12669 374-BBPP	12669 374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-	\$1,169	Each	20%	\$935	Other	J
12669 374-BBPT	12669 374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,059	Each	20%	\$1,647	Other	J
12669 374-BBPU	12669 374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$2,469	Each	20%	\$1,991	Other	J
12669 379-BCOY	12669 379-BCOY	HyperConverged Infra	IDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
12669 379-BCRB	12669 379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
12669 379-BCRF	12669 379-BCRF	HyperConverged Infra	IDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
12669 379-BDCO	12669 379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
12669 384-BBBL	12669 384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
12669 384-BBPZ	12669 384-BBPZ	HyperConverged Infra	6 Performance Fans forR740/740XD	\$199	Each	20%	\$159	Other	J
12669 384-BCBV	12669 384-BCBV	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12669 384-BCBX	12669 384-BCBX	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12669 384-BCDI	12669 384-BCDI	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12669 384-BCDJ	12669 384-BCDJ	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12669 384-BCEH	12669 384-BCEH	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12669 384-BCHL	12669 384-BCHL	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12669 384-BCIM	12669 384-BCIM	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12669 384-BCOS	12669 384-BCOS	HyperConverged Infra	VxRail E/P/V/S/E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
12669 385-BBCF	12669 385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
12669 385-BBKI	12669 385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
12669 385-BBKT	12669 385-BBKT	HyperConverged Infra	IDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
12669 385-BBLE	12669 385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
12669 387-BBEY	12669 387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
12669 389-DSWP	12669 389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
12669 400-ASHY	12669 400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%	\$591	Other	J
12669 400-ASIB	12669 400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%	\$903	Other	J
12669 400-ASXF	12669 400-ASXF	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512n 2.5 Flex Bay Drive, HUSMY,10	\$2,236	Each	20%	\$1,789	Other	J
12669 400-ASYW	12669 400-ASYW	HyperConverged Infra	1.6TB SSD SAS Write Intensive 12Gbps 512n 2.5in Flex Bay Drive, HUSMY,10	\$5,969	Each	20%	\$4,775	Other	J
12669 400-AZPW	12669 400-AZPW	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512 2.5in Flex Bay AG Drive,3.5 HYB CARR, 3	\$1,360	Each	20%	\$1,088	Other	J
12669 400-AZQW	12669 400-AZQW	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512 2.5in Flex Bay AG Drive,3.5 HYB CARR, 3	\$2,365	Each	20%	\$1,892	Other	J
12669 400-BDHM	12669 400-BDHM	HyperConverged Infra	1.6TB SSD SAS W/ 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR Flex Bay , PM5-	\$4,985	Each	20%	\$3,988	Other	J
12669 400-BDHO	12669 400-BDHO	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Flex Bay	\$2,900	Each	20%	\$2,320	Other	J
12669 400-BDIB	12669 400-BDIB	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10	\$1,780	Each	20%	\$1,424	Other	J
12669 400-BDIQ	12669 400-BDIQ	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Flex Bay Drive, PM5-M, 10 DWPDP, 7300 TBW	\$1,500	Each	20%	\$1,200	Other	J
12669 403-BBLU	12669 403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
12669 403-BBMQ	12669 403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
12669 403-BBRU	12669 403-BBRU	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1) LP	\$480	Each	20%	\$384	Other	J
12669 403-BCHI	12669 403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
12669 405-AANV	12669 405-AANV	HyperConverged Infra	HBA330 Controller, 12Gbps Mini card	\$269	Each	20%	\$215	Other	J
12669 406-BBLE	12669 406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
12669 406-BBLG	12669 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12669 407-BBVK	12669 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
12669 412-AAIP	12669 412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
12669 450-AAGG	12669 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
12669 450-AALV	12669 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
12669 450-AARX	12669 450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
12669 450-AAXG	12669 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
12669 450-AAYN	12669 450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J
12669 450-ACSL	12669 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)	
								ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down
12669 450-ACSM	12669 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12669 450-ACSO	12669 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
12669 450-ADIJ	12669 450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
12669 450-ADWM	12669 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
12669 450-AEIT	12669 450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
12669 450-AEJI	12669 450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
12669 450-AHFB	12669 450-AHFB	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
12669 461-AADZ	12669 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
12669 461-AAEL	12669 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
12669 461-AAEM	12669 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
12669 470-ACHC	12669 470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
12669 470-ACPE	12669 470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
12669 492-BBDG	12669 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
12669 492-BBDH	12669 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
12669 492-BBDI	12669 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
12669 492-BBLG	12669 492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
12669 528-CFHY	12669 528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi	\$0	Each	20%	\$0	Other	J
12669 528-CJSJ	12669 528-CJSJ	HyperConverged Infra	Data Protection Suite for VMWARE	\$1,430	Each	20%	\$1,144	Other	J
12669 528-CJSK	12669 528-CJSK	HyperConverged Infra	Data Domain Virtual Edition Software	\$923	Each	20%	\$738	Other	J
12669 528-CJSL	12669 528-CJSL	HyperConverged Infra	Cloud Tier Data Domain Virtual Edition	\$272	Each	20%	\$218	Other	J
12669 540-BBHP	12669 540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J
12669 540-BBHQ	12669 540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
12669 540-BBRO	12669 540-BBRO	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
12669 540-BBUJ	12669 540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
12669 540-BBUM	12669 540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12669 540-BBUX	12669 540-BBUX	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Full Height	\$1,229	Each	20%	\$983	Other	J
12669 540-BBUY	12669 540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
12669 540-BBYJ	12669 540-BBYJ	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$599	Each	20%	\$479	Other	J
12669 540-BBYK	12669 540-BBYK	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$479	Each	20%	\$383	Other	J
12669 540-BCHE	12669 540-BCHE	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
12669 540-BCHG	12669 540-BCHG	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	20%	\$983	Other	J
12669 555-BCKP	12669 555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
12669 555-BDXY	12669 555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
12669 555-BDYB	12669 555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
12669 619-AMXT	12669 619-AMXT	HyperConverged Infra	VxRail Software v4.x, Factory Installed	\$0	Each	20%	\$0	Other	J
12669 631-AAAC	12669 631-AAAC	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12669 634-BRII	12669 634-BRII	HyperConverged Infra	VXRAIL SOFTWARE,SAS,SSD,800GB	\$412	Each	20%	\$330	Other	J
12669 634-BSFK	12669 634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,NO MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
12669 634-BSGD	12669 634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
12669 634-BSGF	12669 634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
12669 634-BSGJ	12669 634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
12669 634-BSJK	12669 634-BSJK	HyperConverged Infra	VxRail Software v4.7.000, Factory Install	\$0	Each	20%	\$0	Other	J
12669 634-BSJL	12669 634-BSJL	HyperConverged Infra	VxRail Software v4.5.215, Factory Install	\$0	Each	20%	\$0	Other	J
12669 634-BSPS	12669 634-BSPS	HyperConverged Infra	VxRail Software v4.5.310, Factory Install	\$0	Each	20%	\$0	Other	J
12669 634-BSPT	12669 634-BSPT	HyperConverged Infra	VxRail Software v4.7.110, Factory Install	\$0	Each	20%	\$0	Other	J
12669 634-BTBX	12669 634-BTBX	HyperConverged Infra	VxRail Software v4.7.210, Factory Install	\$0	Each	20%	\$0	Other	J
12669 634-BUPO	12669 634-BUPO	HyperConverged Infra	VxRail Software v4.5.400, Factory Install	\$0	Each	20%	\$0	Other	J
12669 634-BUWB	12669 634-BUWB	HyperConverged Infra	VxRail Software 4.7.300 Factory Install	\$0	Each	20%	\$0	Other	J
12669 634-BWXT	12669 634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12669_770-BBBE	12669_770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
12669_770-BBBQ	12669_770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
12669_770-BBBR	12669_770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
12669_770-BBBS	12669_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
12669_770-BBIO	12669_770-BBIO	HyperConverged Infra	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	J
12669_770-BBIP	12669_770-BBIP	HyperConverged Infra	2U Cable Management Arm.CusKit	\$68	Each	20%	\$55	Other	J
12669_770-BCIP	12669_770-BCIP	HyperConverged Infra	2U Combo Drop-In/Stub-In Rails	\$99	Each	20%	\$79	Other	J
12669_770-BCIR	12669_770-BCIR	HyperConverged Infra	2U Combo Drop-In/Stub-In Rails, CK	\$124	Each	20%	\$99	Other	J
12669_780-BCJB	12669_780-BCJB	HyperConverged Infra	No RAID for S570	\$0	Each	20%	\$0	Other	J
12669_800-BBDM	12669_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
12669_827-4154	12669_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
12669_827-4168	12669_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
12669_842-3426	12669_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
12669_842-3427	12669_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
12669_847-2783	12669_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
12669_847-2784	12669_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
12669_847-2785	12669_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
12669_847-2786	12669_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13062_210-APXN	13062_210-APXN	HyperConverged Infra	VxRail S570, 14x3.5"	\$309	Each	20%	\$247	Other	J
13062_210-AWNX	13062_210-AWNX	HyperConverged Infra	VxRail S570 VCF	\$309	Each	20%	\$247	Other	J
13062_210-AXWZ	13062_210-AXWZ	HyperConverged Infra	VxRail S570 VCF, BTX	\$309	Each	20%	\$247	Other	J
13062_310-8513	13062_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13062_320-8944	13062_320-8944	HyperConverged Infra	Dell 17 inch P170S European Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13062_320-8945	13062_320-8945	HyperConverged Infra	Dell 17 inch P170S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13062_320-8946	13062_320-8946	HyperConverged Infra	Dell 17 inch P170S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13062_320-8947	13062_320-8947	HyperConverged Infra	Dell 17 inch P170S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13062_320-8949	13062_320-8949	HyperConverged Infra	Dell 19 inch P190S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13062_320-8950	13062_320-8950	HyperConverged Infra	Dell 19 inch P190S European Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13062_320-8951	13062_320-8951	HyperConverged Infra	Dell 19 inch P190S Italian Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13062_320-8952	13062_320-8952	HyperConverged Infra	Dell 19 inch P190S UK/Irish Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13062_320-8953	13062_320-8953	HyperConverged Infra	Dell 19 inch P190S Israeli Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13062_320-8954	13062_320-8954	HyperConverged Infra	Dell 19 inch P190S Swiss Silver Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J
13062_320-8955	13062_320-8955	HyperConverged Infra	Dell 17 inch P170S Danish Silver Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J
13062_320-8992	13062_320-8992	HyperConverged Infra	Dell 17in E170S Danish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13062_320-8993	13062_320-8993	HyperConverged Infra	Dell 17in E170S European Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13062_320-8994	13062_320-8994	HyperConverged Infra	Dell 17in E170S Israeli Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13062_320-8995	13062_320-8995	HyperConverged Infra	Dell 17in E170S Italian Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13062_320-8996	13062_320-8996	HyperConverged Infra	Dell 17in E170S South African Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13062_320-8997	13062_320-8997	HyperConverged Infra	Dell 17in E170S Swiss Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J
13062_320-8998	13062_320-8998	HyperConverged Infra	Dell 17in E170S UK/Irish Black Value (1280X1024) TC003	\$149	Each	20%	\$119	Other	J

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13062_320-8999	13062_320-8999	HyperConverged Infra	Dell 19in E190S Danish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J	
13062_320-9002	13062_320-9002	HyperConverged Infra	Dell 19in E190S Italian Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J	
13062_320-9003	13062_320-9003	HyperConverged Infra	Dell 19in E190S South African Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J	
13062_320-9004	13062_320-9004	HyperConverged Infra	Dell 19in E190S Swiss Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J	
13062_320-9005	13062_320-9005	HyperConverged Infra	Dell 19in E190S UK/Irish Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J	
13062_320-9006	13062_320-9006	HyperConverged Infra	Dell 19in E190S European Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J	
13062_320-9007	13062_320-9007	HyperConverged Infra	Dell 19in E190S Israeli Black Value (1280X1024) TC003	\$189	Each	20%	\$151	Other	J	
13062_320-9254	13062_320-9254	HyperConverged Infra	Dell 17 inch P170S UK Black Professional (1280X1024) TCO03 DVI-D	\$199	Each	20%	\$159	Other	J	
13062_320-9255	13062_320-9255	HyperConverged Infra	Dell 19 inch P190S UK Black Professional (1280X1024) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J	
13062_320-9256	13062_320-9256	HyperConverged Infra	Dell 22 inch P2210 UK Black Professional (1680X1050) TCO03 DVI-D	\$239	Each	20%	\$191	Other	J	
13062_320-9257	13062_320-9257	HyperConverged Infra	Dell 22 inch P2210 UK Silver Professional (1680X1050) TCO03 DVI-D Chassis with up to 12 x 3.5" HDDs on BP, 4 x 3.5" HDDs on MP and 2 x 3.5" HDDs Flexbay, 1 and 2CPU Configuration	\$200	Each	20%	\$160	Other	J	
13062_321-BCPV	13062_321-BCPV	HyperConverged Infra	S570 Chassis up to 12x3.5 HDDs on BP, 4x3.5 HDDs on MP & 2x3.5 HDDs Fb, vSAN Ent Plus 2S	\$24,120	Each	20%	\$19,296	Other	J	
13062_321-BFPV	13062_321-BFPV	HyperConverged Infra	S570 Chassis up to 12x3.5 HDDs on BP, 4x3.5 HDDs on MP & 2x3.5 HDDs Flexbay, (vSAN Standard) 1S	\$1,453	Each	20%	\$1,162	Other	J	
13062_321-BFPW	13062_321-BFPW	HyperConverged Infra	S570 Chassis up to 12x3.5 HDDs on BP, 4x3.5 HDDs on MP & 2x3.5 HDDs Flexbay, (vSAN Advanced) 2S	\$8,526	Each	20%	\$6,821	Other	J	
13062_321-BFPX	13062_321-BFPX	HyperConverged Infra	S570 Chassis up to 12x3.5 HDDs on BP, 4x3.5 HDDs on MP & 2x3.5 HDDs Flexbay, (vSAN Standard) 2S	\$3,096	Each	20%	\$2,477	Other	J	
13062_321-BFPZ	13062_321-BFPZ	HyperConverged Infra	S570 Chassis up to 12x3.5 HDDs on BP, 4x3.5 HDDs on MP & 2x3.5 HDDs Flexbay, (vSAN Advanced) 1S	\$4,168	Each	20%	\$3,334	Other	J	
13062_321-BFQB	13062_321-BFQB	HyperConverged Infra	S570 Chassis up to 12x3.5 HDDs on BP, 4x3.5 HDDs on MP & 2x3.5 HDDs Flexbay, (vSAN Enterprise) 1S	\$6,865	Each	20%	\$5,492	Other	J	
13062_321-BFQG	13062_321-BFQG	HyperConverged Infra	S570 Chassis up to 12x3.5 HDDs on BP, 4x3.5 HDDs on MP & 2x3.5 HDDs Fb, vSAN Ent Plus 1S	\$11,965	Each	20%	\$9,572	Other	J	
13062_321-BFQK	13062_321-BFQK	HyperConverged Infra	S570 Chassis up to 12x3.5 HDDs on BP, 4x3.5 HDDs on MP & 2x3.5 HDDs Flexbay, (vSAN Enterprise) 2S	\$13,920	Each	20%	\$11,136	Other	J	
13062_321-BFQQ	13062_321-BFQQ	HyperConverged Infra	S570 Chassis up to 12x3.5 HDDs on BP, 4x3.5 HDDs on MP & 2x3.5 HDDs Flexbay, (vSAN Enterprise) 2S	\$13,920	Each	20%	\$11,136	Other	J	
13062_325-BCVX	13062_325-BCVX	HyperConverged Infra	S570 Branding	\$55	Each	20%	\$44	Other	J	
13062_325-BDYT	13062_325-BDYT	HyperConverged Infra	BEZEL V2,VxRail	\$1,000,000	Each	20%	\$800,000	Other	J	
13062_329-BDWH	13062_329-BDWH	HyperConverged Infra	PSNT Info	\$0	Each	20%	\$0	Other	J	
13062_329-BEIK	13062_329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%	\$0	Other	J	
13062_330-BBKE	13062_330-BBKE	HyperConverged Infra	Riser Config 1, 4 x8 slots	\$69	Each	20%	\$55	Other	J	
13062_332-1286	13062_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J	
13062_338-BLMC	13062_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4- 2666	\$3,199	Each	20%	\$2,559	Other	J	
13062_338-BLMN	13062_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4- 2666	\$5,199	Each	20%	\$4,159	Other	J	
13062_338-BLMP	13062_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4- 2666	\$6,299	Each	20%	\$5,039	Other	J	
13062_338-BLMR	13062_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J	
13062_338-BLUQ	13062_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4- 2400	\$919	Each	20%	\$735	Other	J	
13062_338-BLUR	13062_338-BLUR	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s , 8.25M Cache, Turbo, HT (85W) DDR4- 2400	\$839	Each	20%	\$671	Other	J	
13062_338-BLUS	13062_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4- 2400	\$1,169	Each	20%	\$935	Other	J	
13062_338-BLUW	13062_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J	
13062_338-BLUX	13062_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J	
13062_338-BRVH	13062_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4- 2666	\$1,979	Each	20%	\$1,583	Other	J	
13062_338-BRVJ	13062_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J	
13062_338-BRVM	13062_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J	

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13062_338-BRVN	13062_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
13062_338-BRVO	13062_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
13062_338-BRVR	13062_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
13062_338-BSDH	13062_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13062_338-BSDI	13062_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
13062_338-BSDL	13062_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
13062_338-BSDO	13062_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
13062_338-BSDP	13062_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13062_338-BSDS	13062_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13062_338-BSDT	13062_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
13062_338-BSDV	13062_338-BSDV	HyperConverged Infra	Intel Xeon Bronze 3204 1.9G, 6C/6T, 9.6GT/s, 8.25M Cache, No Turbo, No HT (85W) DDR4-2133	\$439	Each	20%	\$351	Other	J
13062_338-BSGI	13062_338-BSGI	HyperConverged Infra	Intel Xeon Gold 5222 3.8G, 4C/8T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2933	\$1,959	Each	20%	\$1,567	Other	J
13062_338-BSGN	13062_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
13062_338-BSGU	13062_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
13062_338-BSHD	13062_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
13062_338-BSHF	13062_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
13062_338-BSHH	13062_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
13062_338-BSHR	13062_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J
13062_338-BSHY	13062_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
13062_338-BSIM	13062_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
13062_338-BSIQ	13062_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
13062_338-BSIV	13062_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J
13062_338-BSWR	13062_338-BSWR	HyperConverged Infra	Intel Xeon Gold 6212U 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$2,999	Each	20%	\$2,399	Other	J
13062_338-BSWT	13062_338-BSWT	HyperConverged Infra	Intel Xeon Gold 6210U 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$1,859	Each	20%	\$1,487	Other	J
13062_338-BSWV	13062_338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J
13062_338-BSWX	13062_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
13062_338-BTSI	13062_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
13062_338-BTSJ	13062_338-BTSJ	HyperConverged Infra	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$7,819	Each	20%	\$6,255	Other	J
13062_338-BTSO	13062_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J
13062_338-BTSP	13062_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
13062_338-BTSP	13062_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6209U 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$1,649	Each	20%	\$1,319	Other	J
13062_338-BTWK	13062_338-BTWK	HyperConverged Infra	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$8,049	Each	20%	\$6,439	Other	J
13062_338-BTWV	13062_338-BTWV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
13062_338-BVJV	13062_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
13062_338-BVJW	13062_338-BVJW	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
13062_338-BVJX	13062_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13062_338-BVKD	13062_338-BVKD	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
13062_338-BVKF	13062_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J
13062_338-BVKJ	13062_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_338-BVKK	13062_338-BVKK	HyperConverged Infra	Intel Xeon Gold 6208U 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$1,659	Each	20%	\$1,327	Other	J
13062_338-BVKQ	13062_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13062_338-BVKR	13062_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
13062_338-BVKU	13062_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
13062_338-BVKY	13062_338-BVKY	HyperConverged Infra	Intel Xeon Bronze 3206R 1.9G, 8C/8T, 9.6GT/s, 11M Cache, No Turbo, No HT (85W) DDR4-2400	\$599	Each	20%	\$479	Other	J
13062_340-BYVW	13062_340-BYVW	HyperConverged Infra	VxRail S570 Shipping	\$0	Each	20%	\$0	Other	J
13062_343-BBFG	13062_343-BBFG	HyperConverged Infra	PowerEdge R740 Shipping Material	\$0	Each	20%	\$0	Other	J
13062_350-BBJV	13062_350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J
13062_350-BBNR	13062_350-BBNR	HyperConverged Infra	VxRail P/V/S 570 Bezel	\$149	Each	20%	\$119	Other	J
13062_350-BBNX	13062_350-BBNX	HyperConverged Infra	VxRail S570 Luggage Tag	\$0	Each	20%	\$0	Other	J
13062_370-AAIP	13062_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13062_370-ABWE	13062_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
13062_370-ADMX	13062_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13062_370-ADNF	13062_370-ADNF	HyperConverged Infra	32GB RDIMM 2666MT/s Dual Rank	\$1,079	Each	20%	\$863	Other	J
13062_370-ADNG	13062_370-ADNG	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank, for servers, BCC	\$2,850	Each	20%	\$2,280	Other	J
13062_370-ADNH	13062_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13062_370-ADNM	13062_370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
13062_370-ADNT	13062_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13062_370-ADNU	13062_370-ADNU	HyperConverged Infra	2666MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13062_370-ADPF	13062_370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J
13062_370-AEPP	13062_370-AEPP	HyperConverged Infra	2933MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13062_370-AERE	13062_370-AERE	HyperConverged Infra	32GB RDIMM, 2933MT/s, Dual Rank,BCC	\$1,015	Each	20%	\$812	Other	J
13062_370-AERF	13062_370-AERF	HyperConverged Infra	16GB RDIMM, 2933MT/s, Dual Rank, BCC	\$727	Each	20%	\$582	Other	J
13062_370-AERG	13062_370-AERG	HyperConverged Infra	64GB RDIMM, 2933MT/s, Dual Rank, BCC	\$2,850	Each	20%	\$2,280	Other	J
13062_370-AEVN	13062_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13062_370-AEVO	13062_370-AEVO	HyperConverged Infra	8GB RDIMM, 3200MT/s, Single Rank	\$379	Each	20%	\$303	Other	J
13062_370-AEVP	13062_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13062_370-AEVQ	13062_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13062_370-AEVR	13062_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13062_374-BBBX	13062_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
13062_374-BBNW	13062_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13062_374-BBOI	13062_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13062_374-BBOK	13062_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13062_374-BBOM	13062_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13062_374-BBPN	13062_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13062_374-BBPO	13062_374-BBPO	HyperConverged Infra	Intel Xeon Silver 4112 2.6G, 4C/8T, 9.6GT/s, 8.25M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13062_374-BBPP	13062_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
13062_374-BBPT	13062_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_374-BBPU	13062_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
13062_379-BCQY	13062_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13062_379-BCRB	13062_379-BCRB	HyperConverged Infra	DHCP with Zero Touch Configuration	\$0	Each	20%	\$0	Other	J
13062_379-BCRF	13062_379-BCRF	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13062_379-BCRR	13062_379-BCRR	HyperConverged Infra	VxRail VCF BYOLICENSE SOFTWARE	\$1	Each	20%	\$1	Other	J
13062_379-BDCO	13062_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13062_379-BDUU	13062_379-BDUU	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%	\$0	Other	J
13062_379-BDYQ	13062_379-BDYQ	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%	\$0	Other	J
13062_379-BDYR	13062_379-BDYR	HyperConverged Infra	HCI System Software as part of Transformational License Agreement(TLA) and vSAN as part of VMwareELA	\$0	Each	20%	\$0	Other	J
13062_379-BDZL	13062_379-BDZL	HyperConverged Infra	Custom OEM Bezel	\$0	Each	20%	\$0	Other	J
13062_384-BBBL	13062_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13062_384-BBPZ	13062_384-BBPZ	HyperConverged Infra	6 Performance Fans forR740/740XD	\$199	Each	20%	\$159	Other	J
13062_384-BCHL	13062_384-BCHL	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13062_384-BCIM	13062_384-BCIM	HyperConverged Infra	VxRail E/P/V/S Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13062_384-BCOS	13062_384-BCOS	HyperConverged Infra	VxRail E/P/V/S/E560N Hardware Component Firmware Lock	\$0	Each	20%	\$0	Other	J
13062_385-BBCF	13062_385-BBCF	HyperConverged Infra	Redundant SD Cards Enabled	\$0	Each	20%	\$0	Other	J
13062_385-BBKI	13062_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13062_385-BBKT	13062_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13062_385-BBLE	13062_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13062_387-BBEY	13062_387-BBEY	HyperConverged Infra	No Energy Star	\$0	Each	20%	\$0	Other	J
13062_389-DSWP	13062_389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13062_400-ASHY	13062_400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%	\$591	Other	J
13062_400-ASIB	13062_400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%	\$903	Other	J
13062_400-ATKL	13062_400-ATKL	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$838	Each	20%	\$670	Other	J
13062_400-AZPW	13062_400-AZPW	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512 2.5in Flex Bay AG Drive,3.5 HYB CARR, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13062_400-AZQW	13062_400-AZQW	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512 2.5in Flex Bay AG Drive,3.5 HYB CARR, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13062_400-BDHM	13062_400-BDHM	HyperConverged Infra	1.6TB SSD SAS Wl 12Gbps 512e 2.5in Hot Plug Drive 3.5in HYB CARR Flex Bay , PM5-M, 10 DWPD, 29200 TBW	\$4,985	Each	20%	\$3,988	Other	J
13062_400-BDHO	13062_400-BDHO	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Flex Bay Drive, PM5-M, 10 DWPD, 14600 TBW	\$2,900	Each	20%	\$2,320	Other	J
13062_400-BDIQ	13062_400-BDIQ	HyperConverged Infra	400GB SSD SAS Write Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR Flex Bay Drive, PM5-M, 10 DWPD, 7300 TBW	\$1,500	Each	20%	\$1,200	Other	J
13062_403-BBLU	13062_403-BBLU	HyperConverged Infra	Emulex LPE 31002 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,169	Each	20%	\$1,735	Other	J
13062_403-BBMQ	13062_403-BBMQ	HyperConverged Infra	QLogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13062_403-BBRU	13062_403-BBRU	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1) LP	\$480	Each	20%	\$384	Other	J
13062_403-BCHI	13062_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13062_405-AANV	13062_405-AANV	HyperConverged Infra	HBA330 Controller, 12Gbps Mini card	\$269	Each	20%	\$215	Other	J
13062_406-BBLE	13062_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13062_406-BBLG	13062_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13062_406-BBMP	13062_406-BBMP	HyperConverged Infra	Emulex LPE 35002 Dual Port 32 Gb Fibre Channel HBA, PCIe Full Height	\$2,240	Each	20%	\$1,792	Other	J
13062_406-BBPZ	13062_406-BBPZ	HyperConverged Infra	QLogic 2772 Dual Port 32Gb Fibre Channel HBA, PCIe Full Height	\$3,039	Each	20%	\$2,431	Other	J

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13062_407-BBVK	13062_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13062_407-BBWK	13062_407-BBWK	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	J
13062_407-BBWO	13062_407-BBWO	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13062_407-BBZO	13062_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
13062_407-BBZS	13062_407-BBZS	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J
13062_407-BBZT	13062_407-BBZT	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC	\$1,250	Each	20%	\$1,000	Other	J
13062_407-BCBE	13062_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13062_407-BCEQ	13062_407-BCEQ	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%	\$1,264	Other	J
13062_407-BCGJ	13062_407-BCGJ	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$739	Each	20%	\$591	Other	J
13062_407-BCHI	13062_407-BCHI	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	J
13062_412-AAIP	13062_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
13062_450-AAGG	13062_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13062_450-AALV	13062_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13062_450-AARX	13062_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
13062_450-AAXG	13062_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13062_450-AAYN	13062_450-AAYN	HyperConverged Infra	Italian Spare Power Cord 220V	\$0	Each	20%	\$0	Other	J
13062_450-ACSL	13062_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13062_450-ACSM	13062_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13062_450-ACSO	13062_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13062_450-ADIJ	13062_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13062_450-ADWM	13062_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13062_450-AHFH	13062_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13062_461-AADZ	13062_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13062_461-AAEL	13062_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13062_461-AAEM	13062_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13062_467-1488	13062_467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
13062_467-5713	13062_467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
13062_467-9489	13062_467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
13062_467-9490	13062_467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
13062_470-AATY	13062_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J
13062_470-ACHC	13062_470-ACHC	HyperConverged Infra	VxRail 10Gb BASE-T Cable Kit	\$59	Each	20%	\$47	Other	J
13062_470-ACPE	13062_470-ACPE	HyperConverged Infra	VxRail Small Form Factor Pluggable Cable Kit	\$19	Each	20%	\$15	Other	J
13062_492-BBDG	13062_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13062_492-BBDH	13062_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13062_492-BBDI	13062_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13062_492-BBLG	13062_492-BBLG	HyperConverged Infra	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	20%	\$16	Other	J
13062_528-BIHC	13062_528-BIHC	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 1 Year Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13062_528-BIHD	13062_528-BIHD	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 2 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_528-BIHI	13062_528-BIHI	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 1 Year Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13062_528-BIHJ	13062_528-BIHJ	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 5 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13062_528-BIHL	13062_528-BIHL	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 3 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13062_528-BIHO	13062_528-BIHO	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 5 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13062_528-BIHS	13062_528-BIHS	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 3 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13062_528-BIHY	13062_528-BIHY	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 5 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13062_528-BIHZ	13062_528-BIHZ	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 2 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13062_528-BIIB	13062_528-BIIB	HyperConverged Infra	VMware Cloud Foundation, Advanced, w/o vSphere/VSAN, 4 Years Maintenance	\$33,614	Each	20%	\$26,891	Other	J
13062_528-BIIF	13062_528-BIIF	HyperConverged Infra	VMware Cloud Foundation, Standard, w/o vSphere/VSAN, 4 Years Maintenance	\$16,415	Each	20%	\$13,132	Other	J
13062_528-BIIG	13062_528-BIIG	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 4 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13062_528-BIIH	13062_528-BIIH	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 1 Year Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13062_528-BIIJ	13062_528-BIIJ	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 3 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13062_528-BIIK	13062_528-BIIK	HyperConverged Infra	VMware Cloud Foundation, Enterprise, w/o vSphere/VSAN, 2 Years Maintenance	\$37,865	Each	20%	\$30,292	Other	J
13062_528-CFHY	13062_528-CFHY	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13062_528-CIBI	13062_528-CIBI	HyperConverged Infra	iDRAC9 Datacenter x4	\$689	Each	20%	\$551	Other	J
13062_528-CLBS	13062_528-CLBS	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 3Yrs	\$5,459	Each	20%	\$4,367	Other	J
13062_528-CLBX	13062_528-CLBX	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 5Yrs	\$12,647	Each	20%	\$10,118	Other	J
13062_528-CLCB	13062_528-CLCB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 3Yrs	\$8,469	Each	20%	\$6,775	Other	J
13062_528-CLCE	13062_528-CLCE	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 3Yrs	\$5,293	Each	20%	\$4,235	Other	J
13062_528-CLCG	13062_528-CLCG	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 4Yrs	\$5,459	Each	20%	\$4,367	Other	J
13062_528-CLCI	13062_528-CLCI	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 5Yrs	\$3,412	Each	20%	\$2,729	Other	J
13062_528-CLCK	13062_528-CLCK	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 2Yrs	\$3,412	Each	20%	\$2,729	Other	J
13062_528-CLCL	13062_528-CLCL	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),5 Year	\$3,098	Each	20%	\$2,478	Other	J
13062_528-CLCM	13062_528-CLCM	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 4Yrs	\$5,293	Each	20%	\$4,235	Other	J
13062_528-CLCN	13062_528-CLCN	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 1Yr	\$3,412	Each	20%	\$2,729	Other	J
13062_528-CLCO	13062_528-CLCO	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 2Yrs	\$12,647	Each	20%	\$10,118	Other	J
13062_528-CLCW	13062_528-CLCW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 1Yr	\$12,647	Each	20%	\$10,118	Other	J
13062_528-CLCY	13062_528-CLCY	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 4Yrs	\$8,469	Each	20%	\$6,775	Other	J
13062_528-CLDB	13062_528-CLDB	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 3Yrs	\$3,412	Each	20%	\$2,729	Other	J
13062_528-CLDF	13062_528-CLDF	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 5Yrs	\$5,459	Each	20%	\$4,367	Other	J
13062_528-CLDH	13062_528-CLDH	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 2Yrs	\$8,469	Each	20%	\$6,775	Other	J
13062_528-CLDI	13062_528-CLDI	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 4Yrs	\$12,647	Each	20%	\$10,118	Other	J
13062_528-CLDJ	13062_528-CLDJ	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 5Yrs	\$8,469	Each	20%	\$6,775	Other	J
13062_528-CLDK	13062_528-CLDK	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 5Yrs	\$5,293	Each	20%	\$4,235	Other	J
13062_528-CLDM	13062_528-CLDM	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (Named Users) 4Yrs	\$3,412	Each	20%	\$2,729	Other	J
13062_528-CLDQ	13062_528-CLDQ	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere),3 Year	\$3,098	Each	20%	\$2,478	Other	J
13062_528-CLDT	13062_528-CLDT	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 2Yrs	\$5,459	Each	20%	\$4,367	Other	J
13062_528-CLDV	13062_528-CLDV	HyperConverged Infra	VxRail VMware Horizon Advanced Add-on: 10 Pack (CCU) 1Yr	\$5,459	Each	20%	\$4,367	Other	J

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Vendor Notes:

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13062_528-CLDX	13062_528-CLDX	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (CCU) 1Yr	\$8,469	Each	20%	\$6,775	Other	J
13062_528-CLDY	13062_528-CLDY	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Ent (25 VM pack) 3Yrs	\$12,647	Each	20%	\$10,118	Other	J
13062_528-CLEB	13062_528-CLEB	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 2Yrs	\$5,293	Each	20%	\$4,235	Other	J
13062_528-CLEC	13062_528-CLEC	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 2 Year	\$3,098	Each	20%	\$2,478	Other	J
13062_528-CLEF	13062_528-CLEF	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 1 Year	\$3,098	Each	20%	\$2,478	Other	J
13062_528-CLEG	13062_528-CLEG	HyperConverged Infra	VxRail VMware Horizon Enterprise Add-on: 10 Pack (Named Users) 1Yr	\$5,293	Each	20%	\$4,235	Other	J
13062_528-CLES	13062_528-CLES	HyperConverged Infra	VxRail VMware Horizon Standard Add-On: 10 Pack (CCU) (w/o vSAN/vSphere), 4 Year	\$3,098	Each	20%	\$2,478	Other	J
13062_528-CNOI	13062_528-CNOI	HyperConverged Infra	VxRail Windows Server 2019 Datacenter, 16CORE, Digitally Fulfilled Recovery Image, Multi Language	\$0	Each	20%	\$0	Other	J
13062_528-CNZR	13062_528-CNZR	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
13062_528-CNZY	13062_528-CNZY	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 5 Years	\$5,712	Each	20%	\$4,570	Other	J
13062_528-CNZZ	13062_528-CNZZ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 5 Years	\$6,520	Each	20%	\$5,216	Other	J
13062_528-COBG	13062_528-COBG	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 1 Year	\$9,388	Each	20%	\$7,511	Other	J
13062_528-COBH	13062_528-COBH	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 4 Years	\$9,388	Each	20%	\$7,511	Other	J
13062_528-COBM	13062_528-COBM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 3 Years	\$5,712	Each	20%	\$4,570	Other	J
13062_528-COBN	13062_528-COBN	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13062_528-COBQ	13062_528-COBQ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 2 Years	\$6,520	Each	20%	\$5,216	Other	J
13062_528-COBX	13062_528-COBX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 1 Year	\$6,520	Each	20%	\$5,216	Other	J
13062_528-COCF	13062_528-COCF	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13062_528-COCI	13062_528-COCI	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 4 Years	\$5,712	Each	20%	\$4,570	Other	J
13062_528-COCJ	13062_528-COCJ	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 3 Years	\$6,520	Each	20%	\$5,216	Other	J
13062_528-COCK	13062_528-COCK	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 3 Years	\$4,080	Each	20%	\$3,264	Other	J
13062_528-COCL	13062_528-COCL	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 1 Year	\$5,712	Each	20%	\$4,570	Other	J
13062_528-COCM	13062_528-COCM	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13062_528-COCP	13062_528-COCP	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (Named Users), 2 Years	\$5,712	Each	20%	\$4,570	Other	J
13062_528-COCQ	13062_528-COCQ	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 2 Years	\$4,080	Each	20%	\$3,264	Other	J
13062_528-COCX	13062_528-COCX	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 2 Years	\$9,388	Each	20%	\$7,511	Other	J
13062_528-COCZ	13062_528-COCZ	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 5 Years	\$9,388	Each	20%	\$7,511	Other	J
13062_528-CODG	13062_528-CODG	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (CCU), 4 Years	\$6,520	Each	20%	\$5,216	Other	J
13062_528-CODI	13062_528-CODI	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 1 Year	\$4,080	Each	20%	\$3,264	Other	J
13062_528-CODM	13062_528-CODM	HyperConverged Infra	VxRail VMware Horizon Enterprise 10 Pack (CCU), 3 Years	\$9,388	Each	20%	\$7,511	Other	J
13062_528-CODN	13062_528-CODN	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
13062_528-CODX	13062_528-CODX	HyperConverged Infra	VxRail VMware Horizon Advanced 10 Pack (Named Users), 5 Years	\$4,080	Each	20%	\$3,264	Other	J
13062_528-COEE	13062_528-COEE	HyperConverged Infra	VxRail VMware Horizon Standard 10 Pack (CCU), 4 Years	\$4,080	Each	20%	\$3,264	Other	J
13062_540-BBHP	13062_540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J
13062_540-BBHQ	13062_540-BBHQ	HyperConverged Infra	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13062_540-BBIV	13062_540-BBIV	HyperConverged Infra	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, Cuskit	\$694	Each	20%	\$555	Other	J
13062_540-BBIW	13062_540-BBIW	HyperConverged Infra	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	J
13062_540-BBRK	13062_540-BBRK	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	J

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13062_540-BBRO	13062_540-BBRO	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13062_540-BBUH	13062_540-BBUH	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$559	Each	20%	\$447	Other	J
13062_540-BBUI	13062_540-BBUI	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%	\$471	Other	J
13062_540-BBUJ	13062_540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13062_540-BBUM	13062_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13062_540-BBUP	13062_540-BBUP	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	J
13062_540-BBUS	13062_540-BBUS	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	J
13062_540-BBUX	13062_540-BBUX	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Full Height	\$1,229	Each	20%	\$983	Other	J
13062_540-BBUY	13062_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13062_540-BBVJ	13062_540-BBVJ	HyperConverged Infra	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	J
13062_540-BBYJ	13062_540-BBYJ	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$599	Each	20%	\$479	Other	J
13062_540-BBYK	13062_540-BBYK	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$479	Each	20%	\$383	Other	J
13062_540-BBYL	13062_540-BBYL	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$719	Each	20%	\$575	Other	J
13062_540-BCHE	13062_540-BCHE	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ Adapter, PCIe Full Height	\$929	Each	20%	\$743	Other	J
13062_540-BCHG	13062_540-BCHG	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T PCIe Adapter, Full Height	\$1,229	Each	20%	\$983	Other	J
13062_540-BCIV	13062_540-BCIV	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height, Customer Install	\$2,667	Each	20%	\$2,134	Other	J
13062_540-BCNM	13062_540-BCNM	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13062_540-BCXO	13062_540-BCXO	HyperConverged Infra	Mellanox ConnectX-6 DX Dual Port 100GbE QSFP56 Network Adapter, Full Height	\$2,300	Each	20%	\$1,840	Other	J
13062_555-BCKL	13062_555-BCKL	HyperConverged Infra	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer Install	\$801	Each	20%	\$641	Other	J
13062_555-BCKP	13062_555-BCKP	HyperConverged Infra	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	20%	\$679	Other	J
13062_555-BDXY	13062_555-BDXY	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+, rNDC	\$879	Each	20%	\$703	Other	J
13062_555-BDYB	13062_555-BDYB	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE BASE-T, rNDC	\$1,039	Each	20%	\$831	Other	J
13062_555-BDYC	13062_555-BDYC	HyperConverged Infra	QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28, rNDC	\$719	Each	20%	\$575	Other	J
13062_631-AACK	13062_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13062_634-BRIP	13062_634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13062_634-BRIQ	13062_634-BRIQ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13062_634-BRIR	13062_634-BRIR	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13062_634-BRIS	13062_634-BRIS	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13062_634-BRIV	13062_634-BRIV	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 2 Years	\$5,527	Each	20%	\$4,421	Other	J
13062_634-BRJB	13062_634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13062_634-BRJC	13062_634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13062_634-BRJD	13062_634-BRJD	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/3YrMain=IB	\$5,961	Each	20%	\$4,769	Other	J
13062_634-BRJE	13062_634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
13062_634-BRJH	13062_634-BRJH	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13062_634-BRJI	13062_634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13062_634-BRJK	13062_634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13062_634-BR JL	13062_634-BR JL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
13062_634-BRJM	13062_634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13062_634-BRJN	13062_634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13062_634-BRJP	13062_634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_634-BRLP	13062_634-BRLP	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13062_634-BRLQ	13062_634-BRLQ	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 2 Years	\$3,295	Each	20%	\$2,636	Other	J
13062_634-BRLR	13062_634-BRLR	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13062_634-BRLT	13062_634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13062_634-BRLU	13062_634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
13062_634-BRLV	13062_634-BRLV	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
13062_634-BRLY	13062_634-BRLY	HyperConverged Infra	HCIA RecoverPoint for VMWare for 1 node	\$0	Each	20%	\$0	Other	J
13062_634-BSFK	13062_634-BSFK	HyperConverged Infra	Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$6,730	Each	20%	\$5,384	Other	J
13062_634-BSGD	13062_634-BSGD	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$850	Each	20%	\$680	Other	J
13062_634-BSGF	13062_634-BSGF	HyperConverged Infra	Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$6,730	Each	20%	\$5,384	Other	J
13062_634-BSGJ	13062_634-BSGJ	HyperConverged Infra	Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$4	Each	20%	\$3	Other	J
13062_634-BSJM	13062_634-BSJM	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,742	Each	20%	\$3,794	Other	J
13062_634-BSJN	13062_634-BSJN	HyperConverged Infra	VxRail VMware, vSAN Advanced, 2 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSJP	13062_634-BSJP	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 4 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSJQ	13062_634-BSJQ	HyperConverged Infra	VxRail VMware, vSAN Standard, 4 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSJR	13062_634-BSJR	HyperConverged Infra	VxRail VMware, vSAN Standard, 3 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSJT	13062_634-BSJT	HyperConverged Infra	VxRail VMware, vSAN Standard, 5 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSJU	13062_634-BSJU	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$4,003	Each	20%	\$3,202	Other	J
13062_634-BSJV	13062_634-BSJV	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$9,509	Each	20%	\$7,607	Other	J
13062_634-BSJW	13062_634-BSJW	HyperConverged Infra	VxRail VMware, vSAN Advanced, 3 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSJX	13062_634-BSJX	HyperConverged Infra	LKEY,SW,EMC,RES,2YR	\$0	Each	20%	\$0	Other	J
13062_634-BSJY	13062_634-BSJY	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$5,875	Each	20%	\$4,700	Other	J
13062_634-BSJZ	13062_634-BSJZ	HyperConverged Infra	VxRail VMware, vSAN ELA/TLA	\$0	Each	20%	\$0	Other	J
13062_634-BSKB	13062_634-BSKB	HyperConverged Infra	VxRail VMware, vSAN Standard, 1 Year	\$0	Each	20%	\$0	Other	J
13062_634-BSKD	13062_634-BSKD	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,055	Each	20%	\$4,844	Other	J
13062_634-BSKE	13062_634-BSKE	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 2 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSKG	13062_634-BSKG	HyperConverged Infra	LKEY,SW,EMC,RES,5YR	\$0	Each	20%	\$0	Other	J
13062_634-BSKH	13062_634-BSKH	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,467	Each	20%	\$9,174	Other	J
13062_634-BSKI	13062_634-BSKI	HyperConverged Infra	VxRail VMware, vSAN Advanced, 4 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSKJ	13062_634-BSKJ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 1 Year	\$0	Each	20%	\$0	Other	J
13062_634-BSKK	13062_634-BSKK	HyperConverged Infra	LKEY,SW,EMC,RES,3YR	\$0	Each	20%	\$0	Other	J
13062_634-BSKL	13062_634-BSKL	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,770	Each	20%	\$7,016	Other	J
13062_634-BSKM	13062_634-BSKM	HyperConverged Infra	LKEY,SW,EMC,RES,4YR	\$0	Each	20%	\$0	Other	J
13062_634-BSKP	13062_634-BSKP	HyperConverged Infra	LKEY,SW,EMC,RES,1YR	\$0	Each	20%	\$0	Other	J
13062_634-BSKQ	13062_634-BSKQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 3 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSKR	13062_634-BSKR	HyperConverged Infra	VxRail VMware, vSAN Standard, 2 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSKS	13062_634-BSKS	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$11,287	Each	20%	\$9,030	Other	J
13062_634-BSKT	13062_634-BSKT	HyperConverged Infra	VxRail HCI System Software All-Flash, EL	\$3,823	Each	20%	\$3,058	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_634-BSKU	13062_634-BSKU	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 4.0TB HDD	\$180	Each	20%	\$144	Other	J
13062_634-BSKW	13062_634-BSKW	HyperConverged Infra	VxRail HCI System Software, All-Flash, S	\$6,794	Each	20%	\$5,435	Other	J
13062_634-BSKX	13062_634-BSKX	HyperConverged Infra	VxRail VMware, vSAN Advanced, 5 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSKZ	13062_634-BSKZ	HyperConverged Infra	VxRail HCI System Software, All-Flash, E	\$12,206	Each	20%	\$9,765	Other	J
13062_634-BSLB	13062_634-BSLB	HyperConverged Infra	VxRail VMware, vSAN Advanced, 1 Year	\$0	Each	20%	\$0	Other	J
13062_634-BSLC	13062_634-BSLC	HyperConverged Infra	VxRail HCI System Software, All-Flash, A	\$8,590	Each	20%	\$6,872	Other	J
13062_634-BSLD	13062_634-BSLD	HyperConverged Infra	VxRail VMware, vSAN Enterprise, 5 Years	\$0	Each	20%	\$0	Other	J
13062_634-BSQH	13062_634-BSQH	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,003	Each	20%	\$3,202	Other	J
13062_634-BSQI	13062_634-BSQI	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,055	Each	20%	\$4,844	Other	J
13062_634-BSQJ	13062_634-BSQJ	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$9,509	Each	20%	\$7,607	Other	J
13062_634-BSQK	13062_634-BSQK	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,050	Each	20%	\$6,440	Other	J
13062_634-BSQL	13062_634-BSQL	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,287	Each	20%	\$9,030	Other	J
13062_634-BSQM	13062_634-BSQM	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$12,206	Each	20%	\$9,765	Other	J
13062_634-BSQN	13062_634-BSQN	HyperConverged Infra	VxRail HCI System Software Hybrid, A	\$8,590	Each	20%	\$6,872	Other	J
13062_634-BSQO	13062_634-BSQO	HyperConverged Infra	VxRail HCI System Software Hybrid, E	\$11,467	Each	20%	\$9,174	Other	J
13062_634-BSQP	13062_634-BSQP	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$4,742	Each	20%	\$3,794	Other	J
13062_634-BSQQ	13062_634-BSQQ	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$6,794	Each	20%	\$5,435	Other	J
13062_634-BSQR	13062_634-BSQR	HyperConverged Infra	VxRail HCI System Software Hybrid, S	\$5,875	Each	20%	\$4,700	Other	J
13062_634-BSQS	13062_634-BSQS	HyperConverged Infra	VxRail HCI System Software Hybrid, EL	\$3,823	Each	20%	\$3,058	Other	J
13062_634-BUPO	13062_634-BUPO	HyperConverged Infra	VxRail Software v4.5.400, Factory Install	\$0	Each	20%	\$0	Other	J
13062_634-BUWB	13062_634-BUWB	HyperConverged Infra	VxRail Software 4.7.300 Factory Install	\$0	Each	20%	\$0	Other	J
13062_634-BVNJ	13062_634-BVNJ	HyperConverged Infra	VxRail HCI System Software(CAPACITY 8TB HDD)	\$480	Each	20%	\$384	Other	J
13062_634-BVNN	13062_634-BVNN	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,567	Each	20%	\$13,254	Other	J
13062_634-BVNO	13062_634-BVNO	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 3 Years	\$0	Each	20%	\$0	Other	J
13062_634-BVNP	13062_634-BVNP	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$16,387	Each	20%	\$13,110	Other	J
13062_634-BVNQ	13062_634-BVNQ	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 4 Years	\$0	Each	20%	\$0	Other	J
13062_634-BVNR	13062_634-BVNR	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,287	Each	20%	\$13,830	Other	J
13062_634-BVNS	13062_634-BVNS	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 1 Year	\$0	Each	20%	\$0	Other	J
13062_634-BVNT	13062_634-BVNT	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 2 Years	\$0	Each	20%	\$0	Other	J
13062_634-BVNU	13062_634-BVNU	HyperConverged Infra	VxRail VMware, vSAN Enterprise Plus, 5 Years	\$0	Each	20%	\$0	Other	J
13062_634-BVNV	13062_634-BVNV	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$17,467	Each	20%	\$13,974	Other	J
13062_634-BVNW	13062_634-BVNW	HyperConverged Infra	VxRail HCI System Software, All-Flash, EP	\$18,206	Each	20%	\$14,565	Other	J
13062_634-BVNX	13062_634-BVNX	HyperConverged Infra	VxRail HCI System Software Hybrid, EP	\$17,306	Each	20%	\$13,845	Other	J
13062_634-BWRZ	13062_634-BWRZ	HyperConverged Infra	HCI A RecoverPoint for VMWare for 1 node VT	\$0	Each	20%	\$0	Other	J
13062_634-BWSW	13062_634-BWSW	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$416	Each	20%	\$333	Other	J
13062_634-BWTD	13062_634-BWTD	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$802	Each	20%	\$642	Other	J
13062_634-BWTY	13062_634-BWTY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,160	Each	20%	\$928	Other	J
13062_634-BWUK	13062_634-BWUK	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$1,788	Each	20%	\$1,430	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13062_634-BWUQ	13062_634-BWUQ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,488	Each	20%	\$1,191	Other	J
13062_634-BWWC	13062_634-BWWC	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 4Yr	\$680	Each	20%	\$544	Other	J
13062_634-BWWD	13062_634-BWWD	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 3 Year	\$7,088	Each	20%	\$5,670	Other	J
13062_634-BWWE	13062_634-BWWE	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 2 Year	\$7,088	Each	20%	\$5,670	Other	J
13062_634-BWWI	13062_634-BWWI	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 1Yr	\$680	Each	20%	\$544	Other	J
13062_634-BWWK	13062_634-BWWK	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 3Yr	\$680	Each	20%	\$544	Other	J
13062_634-BWWL	13062_634-BWWL	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 2Yr	\$680	Each	20%	\$544	Other	J
13062_634-BWWM	13062_634-BWWM	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 1 Year	\$7,088	Each	20%	\$5,670	Other	J
13062_634-BWWO	13062_634-BWWO	HyperConverged Infra	VMware vSAN Advanced to Enterprise 10 Pack CCU Upgrades 5Yr	\$680	Each	20%	\$544	Other	J
13062_634-BWWP	13062_634-BWWP	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 4 Year	\$16,913	Each	20%	\$13,530	Other	J
13062_634-BWWQ	13062_634-BWWQ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 1 Year	\$9,988	Each	20%	\$7,990	Other	J
13062_634-BWWR	13062_634-BWWR	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 5 Year	\$7,088	Each	20%	\$5,670	Other	J
13062_634-BWWS	13062_634-BWWS	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 3 Year	\$16,913	Each	20%	\$13,530	Other	J
13062_634-BWWT	13062_634-BWWT	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 2 Year	\$16,913	Each	20%	\$13,530	Other	J
13062_634-BWWU	13062_634-BWWU	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 3 Year	\$9,988	Each	20%	\$7,990	Other	J
13062_634-BWWV	13062_634-BWWV	HyperConverged Infra	VMware vRealize Ops Advanced (Per CPU) 4 Year	\$7,088	Each	20%	\$5,670	Other	J
13062_634-BWWW	13062_634-BWWW	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 5 Year	\$16,913	Each	20%	\$13,530	Other	J
13062_634-BWWX	13062_634-BWWX	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 1 Year	\$20,863	Each	20%	\$16,690	Other	J
13062_634-BWWY	13062_634-BWWY	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 2 Year	\$9,988	Each	20%	\$7,990	Other	J
13062_634-BWWZ	13062_634-BWWZ	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 5 Year	\$9,988	Each	20%	\$7,990	Other	J
13062_634-BWXB	13062_634-BWXB	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 1 Year	\$10,950	Each	20%	\$8,760	Other	J
13062_634-BWXC	13062_634-BWXC	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 2 Year	\$10,950	Each	20%	\$8,760	Other	J
13062_634-BWXD	13062_634-BWXD	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 3 Year	\$20,863	Each	20%	\$16,690	Other	J
13062_634-BWXE	13062_634-BWXE	HyperConverged Infra	VMware vRealize Suite Standard (Per PLU) 4 Year	\$9,988	Each	20%	\$7,990	Other	J
13062_634-BWXF	13062_634-BWXF	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 5 Year	\$10,950	Each	20%	\$8,760	Other	J
13062_634-BWYG	13062_634-BWYG	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 4 Year	\$10,950	Each	20%	\$8,760	Other	J
13062_634-BWXH	13062_634-BWXH	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 2 Year	\$20,863	Each	20%	\$16,690	Other	J
13062_634-BWXI	13062_634-BWXI	HyperConverged Infra	VMware vRealize Suite Advanced (Per PLU) 1 Year	\$16,913	Each	20%	\$13,530	Other	J
13062_634-BWXJ	13062_634-BWXJ	HyperConverged Infra	VMware vRealize Ops Enterprise (Per CPU) 3 Year	\$10,950	Each	20%	\$8,760	Other	J
13062_634-BWXK	13062_634-BWXK	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 5 Year	\$20,863	Each	20%	\$16,690	Other	J
13062_634-BWXL	13062_634-BWXL	HyperConverged Infra	VMware vRealize Suite Enterprise (Per PLU) 4 Year	\$20,863	Each	20%	\$16,690	Other	J
13062_634-BWXT	13062_634-BWXT	HyperConverged Infra	VxRail Software 4.7.410 Factory Install	\$0	Each	20%	\$0	Other	J
13062_634-BWXZ	13062_634-BWXZ	HyperConverged Infra	VxRail VMware Horizon vSAN ELA	\$0	Each	20%	\$0	Other	J
13062_634-BXMC	13062_634-BXMC	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,2CORE,NO MEDIA/KEY	\$1,643	Each	20%	\$1,314	Other	J
13062_634-BXMD	13062_634-BXMD	HyperConverged Infra	VxRail Windows Server 2019 Datacenter,16CORE,Secondary OS,Media Kit, Multi Language	\$8	Each	20%	\$6	Other	J
13062_634-BXME	13062_634-BXME	HyperConverged Infra	VxRail Windows Server 2019 DataCenter,16CORE,Secondary OS,No MEDIA,Unlimited VMs	\$13,005	Each	20%	\$10,404	Other	J
13062_634-BXMF	13062_634-BXMF	HyperConverged Infra	VxRail Windows Server(R) 2019 Datacenter Edition,Add License,16CORE,NO MEDIA/KEY	\$13,005	Each	20%	\$10,404	Other	J
13062_634-BXOU	13062_634-BXOU	HyperConverged Infra	VxRail Software 4.7.520 Factory Install	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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13062 692-BBBB	13062 692-BBBB	HyperConverged Infra	CFI,STANDARD OPTION NOT SELECTED	\$0	Each	20%	\$0	Other	J
13062 770-BBBE	13062 770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13062 770-BBBQ	13062 770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
13062 770-BBBR	13062 770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13062 770-BBBS	13062 770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13062 770-BBIO	13062 770-BBIO	HyperConverged Infra	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	J
13062 770-BBIP	13062 770-BBIP	HyperConverged Infra	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	J
13062 770-BCIR	13062 770-BCIR	HyperConverged Infra	2U Combo Drop-In/Stab-In Rails, CK	\$124	Each	20%	\$99	Other	J
13062 780-BCJB	13062 780-BCJB	HyperConverged Infra	No RAID for S570	\$0	Each	20%	\$0	Other	J
13062 800-BBDM	13062 800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
13062 817-BBBB	13062 817-BBBB	HyperConverged Infra	Custom Configuration	\$0	Each	20%	\$0	Other	J
13062 821-4508	13062 821-4508	HyperConverged Infra	IDM Data Migration Virtual to Virtual Base	\$2,886	Each	20%	\$2,309	Other	J
13062 821-4509	13062 821-4509	HyperConverged Infra	IDM Data Migration Virtual to Virtual Add On	\$2,886	Each	20%	\$2,309	Other	J
13062 823-4168	13062 823-4168	HyperConverged Infra	Customer Provided, vSAN, ELA	\$0	Each	20%	\$0	Other	J
13062 827-4154	13062 827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13062 827-4168	13062 827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13062 839-3934	13062 839-3934	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator ILT 3Day Expires 1YR	\$3,300	Each	20%	\$2,640	Other	J
13062 839-3936	13062 839-3936	HyperConverged Infra	Edu Serv-Dell Tech VxRail Appliance System Administrator OnDemand Expires 1YR	\$2,110	Each	20%	\$1,688	Other	J
13062 842-3426	13062 842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13062 842-3427	13062 842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13062 844-7852	13062 844-7852	HyperConverged Infra	Education Services - Dell EMC Proven Professional Exam Voucher Expire 1YR	\$230	Each	20%	\$184	Other	J
13062 847-2783	13062 847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
13062 847-2784	13062 847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
13062 847-2785	13062 847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
13062 847-2786	13062 847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
13062 922-4998	13062 922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13062 980-5088	13062 980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13062 980-7177	13062 980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13062 983-2917	13062 983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13062 985-3817	13062 985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13062 986-5518	13062 986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13062 987-1459	13062 987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
13062 987-1519	13062 987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
13062 994-6778	13062 994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13062 998-ELTM	13062 998-ELTM	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13062 998-ELTN	13062 998-ELTN	HyperConverged Infra	Fixed Hardware Configuration	\$1,000,000	Each	20%	\$800,000	Other	J
13155 210-AQVS	13155 210-AQVS	HyperConverged Infra	vSphere for VMWare	\$0	Each	20%	\$0	Other	J
13155 528-CLCC	13155 528-CLCC	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 3Yrs	\$8,458	Each	20%	\$6,766	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13155_528-CLCT	13155_528-CLCT	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 2Yrs	\$4,669	Each	20%	\$3,735	Other	J
13155_528-CLCU	13155_528-CLCU	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 4Yrs	\$8,458	Each	20%	\$6,766	Other	J
13155_528-CLCZ	13155_528-CLCZ	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 4Yrs	\$4,669	Each	20%	\$3,735	Other	J
13155_528-CLDD	13155_528-CLDD	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 5Yrs	\$8,458	Each	20%	\$6,766	Other	J
13155_528-CLDR	13155_528-CLDR	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 3Yrs	\$4,669	Each	20%	\$3,735	Other	J
13155_528-CLDW	13155_528-CLDW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 1Yr	\$8,458	Each	20%	\$6,766	Other	J
13155_528-CLEK	13155_528-CLEK	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 5Yrs	\$4,669	Each	20%	\$3,735	Other	J
13155_528-CLEM	13155_528-CLEM	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 1Yr	\$4,669	Each	20%	\$3,735	Other	J
13155_528-CLEU	13155_528-CLEU	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 2Yrs	\$8,458	Each	20%	\$6,766	Other	J
13155_634-BRIP	13155_634-BRIP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13155_634-BRIQ	13155_634-BRIQ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13155_634-BRIR	13155_634-BRIR	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRIS	13155_634-BRIS	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRIV	13155_634-BRIV	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 2 Years	\$5,527	Each	20%	\$4,421	Other	J
13155_634-BRJB	13155_634-BRJB	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13155_634-BRJC	13155_634-BRJC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRJE	13155_634-BRJE	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 1 Year	\$5,961	Each	20%	\$4,769	Other	J
13155_634-BRJI	13155_634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRJI	13155_634-BRJI	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRJK	13155_634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRJK	13155_634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRJM	13155_634-BRJM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13155_634-BRJN	13155_634-BRJN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRJP	13155_634-BRJP	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 5 Years	\$5,961	Each	20%	\$4,769	Other	J
13155_634-BRJS	13155_634-BRJS	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
13155_634-BRJT	13155_634-BRJT	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
13155_634-BRJU	13155_634-BRJU	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRJV	13155_634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRJV	13155_634-BRJV	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRJW	13155_634-BRJW	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 3 Years	\$5,527	Each	20%	\$4,421	Other	J
13155_634-BRJX	13155_634-BRJX	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRJY	13155_634-BRJY	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRJZ	13155_634-BRJZ	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRKB	13155_634-BRKB	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRKB	13155_634-BRKB	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 1 Year	\$3,295	Each	20%	\$2,636	Other	J
13155_634-BRKC	13155_634-BRKC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J
13155_634-BRKC	13155_634-BRKC	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 3 Years	\$5,961	Each	20%	\$4,769	Other	J
13155_634-BRKG	13155_634-BRKG	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
13155_634-BRKI	13155_634-BRKI	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
13155_634-BRKL	13155_634-BRKL	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13155_634-BRKN	13155_634-BRKN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRKP	13155_634-BRKP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
13155_634-BRKQ	13155_634-BRKQ	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 5 Years	\$5,527	Each	20%	\$4,421	Other	J
13155_634-BRKR	13155_634-BRKR	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 4 Years	\$3,295	Each	20%	\$2,636	Other	J
13155_634-BRKS	13155_634-BRKS	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRKT	13155_634-BRKT	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
13155_634-BRKV	13155_634-BRKV	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
13155_634-BRKY	13155_634-BRKY	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 5 Years	\$3,295	Each	20%	\$2,636	Other	J
13155_634-BRLB	13155_634-BRLB	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 4 Years	\$5,527	Each	20%	\$4,421	Other	J
13155_634-BRLC	13155_634-BRLC	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRLD	13155_634-BRLD	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRLE	13155_634-BRLE	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
13155_634-BRLG	13155_634-BRLG	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 3 Years	\$3,295	Each	20%	\$2,636	Other	J
13155_634-BRLH	13155_634-BRLH	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 1 Year	\$5,527	Each	20%	\$4,421	Other	J
13155_634-BRLI	13155_634-BRLI	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
13155_634-BRLJ	13155_634-BRLJ	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
13155_634-BRLK	13155_634-BRLK	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
13155_634-BRLM	13155_634-BRLM	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
13155_634-BRLN	13155_634-BRLN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 2 Years	\$5,961	Each	20%	\$4,769	Other	J
13155_634-BRLO	13155_634-BRLO	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
13155_634-BRLP	13155_634-BRLP	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRLQ	13155_634-BRLQ	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 2 Years	\$3,295	Each	20%	\$2,636	Other	J
13155_634-BRLR	13155_634-BRLR	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
13155_634-BRLT	13155_634-BRLT	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
13155_634-BRLU	13155_634-BRLU	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Standard (25 VM pack), 4 Years	\$5,961	Each	20%	\$4,769	Other	J
13155_634-BRLV	13155_634-BRLV	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
14632_528-CKUR	14632_528-CKUR	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 5 Years	\$6,808	Each	20%	\$5,446	Other	J
14632_528-CKUS	14632_528-CKUS	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per PLU) 5 Years	\$5,960	Each	20%	\$4,768	Other	J
14632_528-CKUT	14632_528-CKUT	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per PLU) 1 Year	\$3,190	Each	20%	\$2,552	Other	J
14632_528-CKUU	14632_528-CKUU	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced (Per PLU) 3 Years	\$6,092	Each	20%	\$4,873	Other	J
14632_528-CKUV	14632_528-CKUV	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 2 Years	\$6,808	Each	20%	\$5,446	Other	J
14632_528-CKUW	14632_528-CKUW	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per PLU) 1 Year	\$5,960	Each	20%	\$4,768	Other	J
14632_528-CKUX	14632_528-CKUX	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 5 Years	\$8,721	Each	20%	\$6,976	Other	J
14632_528-CKUY	14632_528-CKUY	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per PLU) 5 Years	\$12,054	Each	20%	\$9,643	Other	J
14632_528-CKUZ	14632_528-CKUZ	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per PLU) 2 Years	\$10,808	Each	20%	\$8,646	Other	J
14632_528-CKVB	14632_528-CKVB	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 3 Years	\$15,153	Each	20%	\$12,122	Other	J
14632_528-CKVC	14632_528-CKVC	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 1 Year	\$8,721	Each	20%	\$6,976	Other	J
14632_528-CKVD	14632_528-CKVD	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced (Per PLU) 5 Years	\$6,092	Each	20%	\$4,873	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14632-528-CKVE	14632-528-CKVE	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019 Enterprise(Per PLU)5 Years	\$4,345	Each	20%	\$3,476	Other	J
14632-528-CKVF	14632-528-CKVF	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 4 Years	\$8,721	Each	20%	\$6,976	Other	J
14632-528-CKVG	14632-528-CKVG	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 2 Years	\$15,153	Each	20%	\$12,122	Other	J
14632-528-CKVH	14632-528-CKVH	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced (Per PLU) 1 Year	\$6,092	Each	20%	\$4,873	Other	J
14632-528-CKVI	14632-528-CKVI	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 2 Years	\$15,530	Each	20%	\$12,424	Other	J
14632-528-CKVJ	14632-528-CKVJ	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Advanced (Per CPU) 5 Years	\$3,408	Each	20%	\$2,726	Other	J
14632-528-CKVK	14632-528-CKVK	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per PLU) 2 Years	\$3,190	Each	20%	\$2,552	Other	J
14632-528-CKVL	14632-528-CKVL	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 4 Years	\$15,153	Each	20%	\$12,122	Other	J
14632-528-CKVM	14632-528-CKVM	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 2 Years	\$8,721	Each	20%	\$6,976	Other	J
14632-528-CKVN	14632-528-CKVN	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 3 Years	\$6,808	Each	20%	\$5,446	Other	J
14632-528-CKVO	14632-528-CKVO	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 4 Years	\$6,808	Each	20%	\$5,446	Other	J
14632-528-CKVP	14632-528-CKVP	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per PLU) 4 Years	\$10,808	Each	20%	\$8,646	Other	J
14632-528-CKVQ	14632-528-CKVQ	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per PLU) 3 Years	\$10,808	Each	20%	\$8,646	Other	J
14632-528-CKVR	14632-528-CKVR	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per PLU) 3 Years	\$5,960	Each	20%	\$4,768	Other	J
14632-528-CKVS	14632-528-CKVS	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 1 Year	\$15,530	Each	20%	\$12,424	Other	J
14632-528-CKVT	14632-528-CKVT	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 1 Year	\$15,530	Each	20%	\$12,424	Other	J
14632-528-CKVU	14632-528-CKVU	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Enterprise(Per PLU)5 Years	\$11,963	Each	20%	\$9,570	Other	J
14632-528-CKVV	14632-528-CKVV	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 5 Years	\$15,153	Each	20%	\$12,122	Other	J
14632-528-CKVW	14632-528-CKVW	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Enterprise(Per PLU)4 Years	\$11,963	Each	20%	\$9,570	Other	J
14632-528-CKVX	14632-528-CKVX	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Ops Enterprise (Per CPU) 4 Years	\$4,250	Each	20%	\$3,400	Other	J
14632-528-CKVY	14632-528-CKVY	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Ops Enterprise (Per CPU) 3 Years	\$4,250	Each	20%	\$3,400	Other	J
14632-528-CKVZ	14632-528-CKVZ	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019 Enterprise(Per PLU)4 Years	\$4,345	Each	20%	\$3,476	Other	J
14632-528-CKWB	14632-528-CKWB	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Enterprise (Per PLU)1 Year	\$11,963	Each	20%	\$9,570	Other	J
14632-528-CKWC	14632-528-CKWC	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced (Per PLU) 4 Years	\$6,092	Each	20%	\$4,873	Other	J
14632-528-CKWD	14632-528-CKWD	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per PLU) 4 Years	\$12,054	Each	20%	\$9,643	Other	J
14632-528-CKWE	14632-528-CKWE	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per PLU) 1 Year	\$12,054	Each	20%	\$9,643	Other	J
14632-528-CKWF	14632-528-CKWF	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per PLU) 5 Years	\$10,808	Each	20%	\$8,646	Other	J
14632-528-CKWG	14632-528-CKWG	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 4 Years	\$15,530	Each	20%	\$12,424	Other	J
14632-528-CKWH	14632-528-CKWH	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Ops Enterprise (Per CPU) 5 Years	\$4,250	Each	20%	\$3,400	Other	J
14632-528-CKWI	14632-528-CKWI	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 1 Year	\$15,153	Each	20%	\$12,122	Other	J
14632-528-CKWJ	14632-528-CKWJ	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019 Enterprise(Per PLU)2 Years	\$4,345	Each	20%	\$3,476	Other	J
14632-528-CKWK	14632-528-CKWK	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per PLU) 3 Years	\$3,190	Each	20%	\$2,552	Other	J
14632-528-CKWL	14632-528-CKWL	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Ops Enterprise (Per CPU) 2 Years	\$4,250	Each	20%	\$3,400	Other	J
14632-528-CKWM	14632-528-CKWM	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per PLU) 4 Years	\$5,960	Each	20%	\$4,768	Other	J
14632-528-CKWN	14632-528-CKWN	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Enterprise(Per PLU)2 Years	\$11,963	Each	20%	\$9,570	Other	J
14632-528-CKWO	14632-528-CKWO	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Enterprise(Per PLU)3 Years	\$11,963	Each	20%	\$9,570	Other	J
14632-528-CKWP	14632-528-CKWP	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 1 Year	\$15,530	Each	20%	\$12,424	Other	J
14632-528-CKWQ	14632-528-CKWQ	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per PLU) 2 Years	\$3,190	Each	20%	\$2,552	Other	J
14632-528-CKWR	14632-528-CKWR	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per PLU) 4 Years	\$8,721	Each	20%	\$6,976	Other	J
14632-528-CKWS	14632-528-CKWS	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per PLU) 4 Years	\$12,054	Each	20%	\$9,643	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source Price	Calculated Column ALJP Proposed Price/UoM (Calculated)			L(Column I) ALJP Category (REQUIRED) use drop-down	K Column K	
14632 528-CKWT	14632 528-CKWT	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per	\$5,960	Each	20%	\$4,768	Other	J	
14632 528-CKWU	14632 528-CKWU	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 1	\$6,808	Each	20%	\$5,446	Other	J	
14632 528-CKWV	14632 528-CKWV	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019	\$4,345	Each	20%	\$3,476	Other	J	
14632 528-CKWV	14632 528-CKWV	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per	\$3,190	Each	20%	\$2,552	Other	J	
14632 528-CKWX	14632 528-CKWX	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced	\$6,092	Each	20%	\$4,873	Other	J	
14632 528-CKWY	14632 528-CKWY	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019	\$4,345	Each	20%	\$3,476	Other	J	
14632 528-CKWZ	14632 528-CKWZ	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per	\$10,808	Each	20%	\$8,646	Other	J	
14632 528-CKXB	14632 528-CKXB	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Advanced (Per CPU) 3	\$3,408	Each	20%	\$2,726	Other	J	
14632 528-CKXC	14632 528-CKXC	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Advanced (Per CPU) 1	\$3,408	Each	20%	\$2,726	Other	J	
14632 528-CKXD	14632 528-CKXD	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per	\$12,054	Each	20%	\$9,643	Other	J	
14632 528-CKXE	14632 528-CKXE	HyperConverged Infra	Years	\$3,408	Each	20%	\$2,726	Other	J	
14632 528-CKXF	14632 528-CKXF	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Ops Enterprise (Per CPU)	\$4,250	Each	20%	\$3,400	Other	J	
14632 528-CKXG	14632 528-CKXG	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Advanced (Per CPU) 4	\$3,408	Each	20%	\$2,726	Other	J	
14652 210-AXIP	14652 210-AXIP	HyperConverged Infra	VxRail Software Upgrades	\$0	Each	20%	\$0	Other	J	
14652 358-BBBD	14652 358-BBBD	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,1 Year	\$6,568	Each	20%	\$5,254	Other	J	
14652 358-BBDE	14652 358-BBDE	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,4 Years	\$6,568	Each	20%	\$5,254	Other	J	
14652 358-BBDF	14652 358-BBDF	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,4 Years	\$3,273	Each	20%	\$2,619	Other	J	
14652 358-BBEG	14652 358-BBEG	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,2 Years	\$3,273	Each	20%	\$2,619	Other	J	
14652 358-BBEG	14652 358-BBEG	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,1 Year	\$3,273	Each	20%	\$2,619	Other	J	
14652 358-BBBI	14652 358-BBBI	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,4 Years	\$3,295	Each	20%	\$2,636	Other	J	
14652 358-BBBJ	14652 358-BBBJ	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,3 Years	\$3,273	Each	20%	\$2,619	Other	J	
14652 358-BBBK	14652 358-BBBK	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,5 Years	\$3,295	Each	20%	\$2,636	Other	J	
14652 358-BBBL	14652 358-BBBL	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,3 Years	\$3,295	Each	20%	\$2,636	Other	J	
14652 358-BBDM	14652 358-BBDM	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,2 Years	\$6,568	Each	20%	\$5,254	Other	J	
14652 358-BBDB	14652 358-BBDB	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,1 Year	\$3,295	Each	20%	\$2,636	Other	J	
14652 358-BBDO	14652 358-BBDO	HyperConverged Infra	vSAN Upgrade Standard to Advanced Maintenance,2 Years	\$3,295	Each	20%	\$2,636	Other	J	
14652 358-BBEP	14652 358-BBEP	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Maintenance,5 Years	\$3,273	Each	20%	\$2,619	Other	J	
14652 358-BBEP	14652 358-BBEP	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,5 Years	\$6,568	Each	20%	\$5,254	Other	J	
14652 358-BBBR	14652 358-BBBR	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Maintenance,3 Years	\$6,568	Each	20%	\$5,254	Other	J	
14652 528-CKUR	14652 528-CKUR	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 5	\$6,808	Each	20%	\$5,446	Other	J	
14652 528-CKUS	14652 528-CKUS	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per	\$5,960	Each	20%	\$4,768	Other	J	
14652 528-CKUT	14652 528-CKUT	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per	\$3,190	Each	20%	\$2,552	Other	J	
14652 528-CKUU	14652 528-CKUU	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced	\$6,092	Each	20%	\$4,873	Other	J	
14652 528-CKUV	14652 528-CKUV	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 2	\$6,808	Each	20%	\$5,446	Other	J	
14652 528-CKUW	14652 528-CKUW	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per	\$5,960	Each	20%	\$4,768	Other	J	
14652 528-CKUX	14652 528-CKUX	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$8,721	Each	20%	\$6,976	Other	J	
14652 528-CKUY	14652 528-CKUY	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per	\$12,054	Each	20%	\$9,643	Other	J	
14652 528-CKUZ	14652 528-CKUZ	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per	\$10,808	Each	20%	\$8,646	Other	J	
14652 528-CKVB	14652 528-CKVB	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,153	Each	20%	\$12,122	Other	J	
14652 528-CKVC	14652 528-CKVC	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$8,721	Each	20%	\$6,976	Other	J	
14652 528-CKVD	14652 528-CKVD	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced	\$6,092	Each	20%	\$4,873	Other	J	
14652 528-CKVE	14652 528-CKVE	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019	\$4,345	Each	20%	\$3,476	Other	J	
14652 528-CKVF	14652 528-CKVF	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$8,721	Each	20%	\$6,976	Other	J	
14652 528-CKVG	14652 528-CKVG	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,153	Each	20%	\$12,122	Other	J	
14652 528-CKVH	14652 528-CKVH	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced	\$6,092	Each	20%	\$4,873	Other	J	
14652 528-CKVI	14652 528-CKVI	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,530	Each	20%	\$12,424	Other	J	
14652 528-CKVJ	14652 528-CKVJ	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Advanced (Per CPU) 5	\$3,408	Each	20%	\$2,726	Other	J	
14652 528-CKVK	14652 528-CKVK	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per	\$3,190	Each	20%	\$2,552	Other	J	
14652 528-CKVL	14652 528-CKVL	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,153	Each	20%	\$12,122	Other	J	
14652 528-CKVM	14652 528-CKVM	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$8,721	Each	20%	\$6,976	Other	J	
14652 528-CKVN	14652 528-CKVN	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 3	\$6,808	Each	20%	\$5,446	Other	J	
14652 528-CKVO	14652 528-CKVO	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 4	\$6,808	Each	20%	\$5,446	Other	J	
14652 528-CKVP	14652 528-CKVP	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per	\$10,808	Each	20%	\$8,646	Other	J	
14652 528-CKVQ	14652 528-CKVQ	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per	\$10,808	Each	20%	\$8,646	Other	J	
14652 528-CKVR	14652 528-CKVR	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per	\$5,960	Each	20%	\$4,768	Other	J	
14652 528-CKVS	14652 528-CKVS	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,530	Each	20%	\$12,424	Other	J	
14652 528-CKVT	14652 528-CKVT	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,530	Each	20%	\$12,424	Other	J	
14652 528-CKVU	14652 528-CKVU	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019	\$11,963	Each	20%	\$9,570	Other	J	
14652 528-CKVV	14652 528-CKVV	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,153	Each	20%	\$12,122	Other	J	
14652 528-CKVW	14652 528-CKVW	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019	\$11,963	Each	20%	\$9,570	Other	J	
14652 528-CKVX	14652 528-CKVX	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Ops Enterprise (Per CPU)	\$4,250	Each	20%	\$3,400	Other	J	
14652 528-CKVY	14652 528-CKVY	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Ops Enterprise (Per CPU)	\$4,250	Each	20%	\$3,400	Other	J	
14652 528-CKVZ	14652 528-CKVZ	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019	\$4,345	Each	20%	\$3,476	Other	J	
14652 528-CKWB	14652 528-CKWB	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Enterprise	\$11,963	Each	20%	\$9,570	Other	J	
14652 528-CKWC	14652 528-CKWC	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced	\$6,092	Each	20%	\$4,873	Other	J	
14652 528-CKWD	14652 528-CKWD	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per	\$12,054	Each	20%	\$9,643	Other	J	
14652 528-CKWE	14652 528-CKWE	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per	\$12,054	Each	20%	\$9,643	Other	J	
14652 528-CKWF	14652 528-CKWF	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per	\$10,808	Each	20%	\$8,646	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652-528-CKWG	14652-528-CKWG	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,530	Each	20%		\$12,424	Other	J	
14652-528-CKWH	14652-528-CKWH	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per CPU)	\$4,250	Each	20%		\$3,400	Other	J	
14652-528-CKWI	14652-528-CKWI	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,153	Each	20%		\$12,122	Other	J	
14652-528-CKWJ	14652-528-CKWJ	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019	\$4,345	Each	20%		\$3,476	Other	J	
14652-528-CKWK	14652-528-CKWK	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per	\$3,190	Each	20%		\$2,552	Other	J	
14652-528-CKWL	14652-528-CKWL	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per	\$4,250	Each	20%		\$3,400	Other	J	
14652-528-CKWM	14652-528-CKWM	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per	\$5,960	Each	20%		\$4,768	Other	J	
14652-528-CKWN	14652-528-CKWN	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019	\$11,963	Each	20%		\$9,570	Other	J	
14652-528-CKWO	14652-528-CKWO	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019	\$11,963	Each	20%		\$9,570	Other	J	
14652-528-CKWP	14652-528-CKWP	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$15,530	Each	20%		\$12,424	Other	J	
14652-528-CKWQ	14652-528-CKWQ	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per	\$3,190	Each	20%		\$2,552	Other	J	
14652-528-CKWR	14652-528-CKWR	HyperConverged Infra	Upp: VMware vRealize Ops Enterprise (Per CPU) to vRealize Suite 2019 Enterprise (Per	\$8,721	Each	20%		\$6,976	Other	J	
14652-528-CKWS	14652-528-CKWS	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per	\$12,054	Each	20%		\$9,643	Other	J	
14652-528-CKWT	14652-528-CKWT	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Standard (Per	\$5,960	Each	20%		\$4,768	Other	J	
14652-528-CKWU	14652-528-CKWU	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Enterprise (Per CPU) 1	\$6,808	Each	20%		\$5,446	Other	J	
14652-528-CKVV	14652-528-CKVV	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019	\$4,345	Each	20%		\$3,476	Other	J	
14652-528-CKVW	14652-528-CKVW	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Standard (Per	\$3,190	Each	20%		\$2,552	Other	J	
14652-528-CKWX	14652-528-CKWX	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Standard (Per PLU) to vRealize Suite 2019 Advanced	\$6,092	Each	20%		\$4,873	Other	J	
14652-528-CKWY	14652-528-CKWY	HyperConverged Infra	Upp: VMware vRealize Suite 2019 Advanced (Per PLU) to vRealize Suite 2019	\$4,345	Each	20%		\$3,476	Other	J	
14652-528-CKWZ	14652-528-CKWZ	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Suite 2019 Advanced (Per	\$10,808	Each	20%		\$8,646	Other	J	
14652-528-CKXB	14652-528-CKXB	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Advanced (Per CPU) 3	\$3,408	Each	20%		\$2,726	Other	J	
14652-528-CKXC	14652-528-CKXC	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Advanced (Per CPU) 1	\$3,408	Each	20%		\$2,726	Other	J	
14652-528-CKXD	14652-528-CKXD	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Suite 2019 Advanced (Per	\$12,054	Each	20%		\$9,643	Other	J	
14652-528-CKXE	14652-528-CKXE	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Advanced (Per CPU) 2	\$3,408	Each	20%		\$2,726	Other	J	
14652-528-CKXF	14652-528-CKXF	HyperConverged Infra	Upp: VMware vRealize Ops Advanced (Per CPU) to vRealize Ops Enterprise (Per CPU)	\$4,250	Each	20%		\$3,400	Other	J	
14652-528-CKXG	14652-528-CKXG	HyperConverged Infra	Upp: VMware vRealize Ops Standard (Per CPU) to vRealize Ops Advanced (Per CPU) 4	\$3,408	Each	20%		\$2,726	Other	J	
14652-528-CLBM	14652-528-CLBM	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (CCU) 3Yrs	\$3,808	Each	20%		\$3,047	Other	J	
14652-528-CLBN	14652-528-CLBN	HyperConverged Infra	vRealize Network Insight Ent to NSX DC Ent Plus 1Yr	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLBO	14652-528-CLBO	HyperConverged Infra	vRealize Network Insight Ent to NSX DC Ent Plus 5Yrs	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLBR	14652-528-CLBR	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to VMware Horizon Ent 10 Pack (CCU) 5	\$6,795	Each	20%		\$5,436	Other	J	
14652-528-CLBT	14652-528-CLBT	HyperConverged Infra	VMware NSX DC Adv to NSX DC Ent Plus 3Yrs	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLBU	14652-528-CLBU	HyperConverged Infra	vRealize Network Insight Ent to NSX DC Ent Plus 2Yrs	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLBV	14652-528-CLBV	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (CCU) 1Yr	\$3,808	Each	20%		\$3,047	Other	J	
14652-528-CLBW	14652-528-CLBW	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to VMware Horizon Ent 10 Pack (CCU) 2Yrs	\$6,795	Each	20%		\$5,436	Other	J	
14652-528-CLBY	14652-528-CLBY	HyperConverged Infra	VMware NSX DC Adv to NSX DC Ent Plus 5Yrs	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLBZ	14652-528-CLBZ	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to Horizon Adv 10 Pack (CCU) 1Yr	\$2,987	Each	20%		\$2,389	Other	J	
14652-528-CLCC	14652-528-CLCC	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 3Yrs	\$8,458	Each	20%		\$6,766	Other	J	
14652-528-CLCD	14652-528-CLCD	HyperConverged Infra	VMware NSX DC Adv to NSX DC Ent Plus 2Yrs	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLCF	14652-528-CLCF	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (CCU) 2Yrs	\$3,808	Each	20%		\$3,047	Other	J	
14652-528-CLCJ	14652-528-CLCJ	HyperConverged Infra	VMware NSX DC Adv to NSX DC Ent Plus 1Yr	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLCP	14652-528-CLCP	HyperConverged Infra	vRealize Network Insight Advanced 2Yrs	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLCQ	14652-528-CLCQ	HyperConverged Infra	vRealize Network Insight Advanced 3Yrs	\$1	Each	20%		\$1	Other	J	
14652-528-CLCR	14652-528-CLCR	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (Named Users) 3Yrs	\$2,380	Each	20%		\$1,904	Other	J	
14652-528-CLCS	14652-528-CLCS	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (CCU) 4Yrs	\$3,808	Each	20%		\$3,047	Other	J	
14652-528-CLCT	14652-528-CLCT	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 2Yrs	\$4,669	Each	20%		\$3,735	Other	J	
14652-528-CLCU	14652-528-CLCU	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 4Yrs	\$8,458	Each	20%		\$6,766	Other	J	
14652-528-CLCX	14652-528-CLCX	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (CCU) 5Yrs	\$3,808	Each	20%		\$3,047	Other	J	
14652-528-CLCZ	14652-528-CLCZ	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 4Yrs	\$4,669	Each	20%		\$3,735	Other	J	
14652-528-CLDC	14652-528-CLDC	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to VMware Horizon Ent 10 Pack (CCU) 4Yrs	\$6,795	Each	20%		\$5,436	Other	J	
14652-528-CLDD	14652-528-CLDD	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 5Yrs	\$8,458	Each	20%		\$6,766	Other	J	
14652-528-CLDG	14652-528-CLDG	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to VMware Horizon Ent 10 Pack (CCU) 3Yrs	\$6,795	Each	20%		\$5,436	Other	J	
14652-528-CLDL	14652-528-CLDL	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to Horizon Adv 10 Pack (CCU) 4Yrs	\$2,987	Each	20%		\$2,389	Other	J	
14652-528-CLDO	14652-528-CLDO	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (Named Users) 1Yr	\$2,380	Each	20%		\$1,904	Other	J	
14652-528-CLDP	14652-528-CLDP	HyperConverged Infra	vRealize Network Insight Advanced 5Yrs	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLDR	14652-528-CLDR	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 3Yrs	\$4,669	Each	20%		\$3,735	Other	J	
14652-528-CLDS	14652-528-CLDS	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (Named Users) 5Yrs	\$2,380	Each	20%		\$1,904	Other	J	
14652-528-CLDU	14652-528-CLDU	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to Horizon Adv 10 Pack (CCU) 2Yrs	\$2,987	Each	20%		\$2,389	Other	J	
14652-528-CLDW	14652-528-CLDW	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 1Yr	\$8,458	Each	20%		\$6,766	Other	J	
14652-528-CLED	14652-528-CLED	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to VMware Horizon Ent 10 Pack (CCU) 1Yr	\$6,795	Each	20%		\$5,436	Other	J	
14652-528-CLEE	14652-528-CLEE	HyperConverged Infra	vRealize Network Insight Ent to NSX DC Ent Plus 4Yrs	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLEH	14652-528-CLEH	HyperConverged Infra	vRealize Network Insight Advanced 1Yr	\$1,000,000	Each	20%		\$800,000	Other	J	
14652-528-CLEI	14652-528-CLEI	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to Horizon Adv 10 Pack (CCU) 5Yrs	\$2,987	Each	20%		\$2,389	Other	J	
14652-528-CLEJ	14652-528-CLEJ	HyperConverged Infra	VxRail VMware Horizon Std 10 pack (CCU) to Horizon Adv 10 Pack (CCU) 3Yrs	\$2,987	Each	20%		\$2,389	Other	J	
14652-528-CLEK	14652-528-CLEK	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 5Yrs	\$4,669	Each	20%		\$3,735	Other	J	
14652-528-CLEL	14652-528-CLEL	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (Named Users) 2Yrs	\$2,380	Each	20%		\$1,904	Other	J	
14652-528-CLEM	14652-528-CLEM	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Adv to Ent (25VM Pack) 1Yr	\$4,669	Each	20%		\$3,735	Other	J	
14652-528-CLEO	14652-528-CLEO	HyperConverged Infra	VxRail VMware Horizon Adv to Horizon Ent 10 Pack (Named Users) 4Yrs	\$2,380	Each	20%		\$1,904	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652_528-CLEQ	14652_528-CLEQ	HyperConverged Infra	VMware NSX DC Adv to NSX DC Ent Plus 4Yrs	\$1,000,000	Each	20%	\$800,000	Other	J
14652_528-CLER	14652_528-CLER	HyperConverged Infra	vRealize Network Insight Advanced 4Yrs	\$1,000,000	Each	20%	\$800,000	Other	J
14652_528-CLEU	14652_528-CLEU	HyperConverged Infra	VxRail vSphere 7 Remote Office Branch Office Std to Ent (25VM Pack) 2Yrs	\$8,458	Each	20%	\$6,766	Other	J
14652_528-CLEV	14652_528-CLEV	HyperConverged Infra	vRealize Network Insight Ent to NSX DC Ent Plus 3Yrs	\$1,000,000	Each	20%	\$800,000	Other	J
14652_634-BRIQ	14652_634-BRIQ	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 3 Years	\$6,947	Each	20%	\$5,557	Other	J
14652_634-BRIR	14652_634-BRIR	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 4 Years	\$15,913	Each	20%	\$12,730	Other	J
14652_634-BRIS	14652_634-BRIS	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 2 Years	\$8,957	Each	20%	\$7,165	Other	J
14652_634-BRIV	14652_634-BRIV	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 2 Years	\$5,527	Each	20%	\$4,421	Other	J
14652_634-BRJD	14652_634-BRJD	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
14652_634-BRJH	14652_634-BRJH	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 2 Years	\$15,913	Each	20%	\$12,730	Other	J
14652_634-BRJK	14652_634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 1 Year	\$8,957	Each	20%	\$7,165	Other	J
14652_634-BRJR	14652_634-BRJR	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
14652_634-BRJS	14652_634-BRJS	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 4 Years	\$6,947	Each	20%	\$5,557	Other	J
14652_634-BRJU	14652_634-BRJU	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 3 Years	\$15,913	Each	20%	\$12,730	Other	J
14652_634-BRJV	14652_634-BRJV	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 3 Years	\$5,527	Each	20%	\$4,421	Other	J
14652_634-BRJK	14652_634-BRJK	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 4 Years	\$8,957	Each	20%	\$7,165	Other	J
14652_634-BRJJ	14652_634-BRJJ	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 5 Years	\$15,913	Each	20%	\$12,730	Other	J
14652_634-BRKB	14652_634-BRKB	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 5 Years	\$8,957	Each	20%	\$7,165	Other	J
14652_634-BRKC	14652_634-BRKC	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced	\$3,295	Each	20%	\$2,636	Other	J
14652_634-BRKH	14652_634-BRKH	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
14652_634-BRKJ	14652_634-BRKJ	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
14652_634-BRKN	14652_634-BRKN	HyperConverged Infra	VxRail VMware vSphere Remote Office Branch Office Advanced (25 VM pack), 3 Years	\$8,957	Each	20%	\$7,165	Other	J
14652_634-BRKO	14652_634-BRKO	HyperConverged Infra	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB	\$5,961	Each	20%	\$4,769	Other	J
14652_634-BRKP	14652_634-BRKP	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 1 Year	\$1,923	Each	20%	\$1,538	Other	J
14652_634-BRQK	14652_634-BRQK	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 5 Years	\$5,527	Each	20%	\$4,421	Other	J
14652_634-BRKR	14652_634-BRKR	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced (25 VM Pack), 4 Years	\$3,295	Each	20%	\$2,636	Other	J
14652_634-BRKV	14652_634-BRKV	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 2 Years	\$1,923	Each	20%	\$1,538	Other	J
14652_634-BRKY	14652_634-BRKY	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced	\$3,295	Each	20%	\$2,636	Other	J
14652_634-BRBL	14652_634-BRBL	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 4 Years	\$5,527	Each	20%	\$4,421	Other	J
14652_634-BRBLG	14652_634-BRBLG	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced	\$3,295	Each	20%	\$2,636	Other	J
14652_634-BRBLH	14652_634-BRBLH	HyperConverged Infra	VxRail VMware Upgrade: vSphere Standard to vSphere Enterprise Plus, 1 Year	\$5,527	Each	20%	\$4,421	Other	J
14652_634-BRBLI	14652_634-BRBLI	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 1 Year	\$6,947	Each	20%	\$5,557	Other	J
14652_634-BRBLK	14652_634-BRBLK	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 5 Years	\$6,947	Each	20%	\$5,557	Other	J
14652_634-BRBLL	14652_634-BRBLL	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 5 Years	\$1,923	Each	20%	\$1,538	Other	J
14652_634-BRBLM	14652_634-BRBLM	HyperConverged Infra	VxRail VMware vSphere Enterprise Plus for 1 processor, 2 Years	\$6,947	Each	20%	\$5,557	Other	J
14652_634-BRBLN	14652_634-BRBLN	HyperConverged Infra	VxRail VMware vSphere Desktop (100 VM Pack), 1 Year	\$15,913	Each	20%	\$12,730	Other	J
14652_634-BRBLQ	14652_634-BRBLQ	HyperConverged Infra	VxRail VMware Upgrade: vSphere ROBO Standard (25 VM pack) to ROBO Advanced	\$3,295	Each	20%	\$2,636	Other	J
14652_634-BRBLR	14652_634-BRBLR	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 3 Years	\$1,923	Each	20%	\$1,538	Other	J
14652_634-BRBLV	14652_634-BRBLV	HyperConverged Infra	VxRail VMware vSphere Standard for 1 processor, 4 Years	\$1,923	Each	20%	\$1,538	Other	J
14652_634-BVPU	14652_634-BVPU	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,2 Years	\$3,911	Each	20%	\$3,129	Other	J
14652_634-BVPPV	14652_634-BVPPV	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,1 Year	\$7,185	Each	20%	\$5,748	Other	J
14652_634-BVPPW	14652_634-BVPPW	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,5 Years	\$7,185	Each	20%	\$5,748	Other	J
14652_634-BVPPX	14652_634-BVPPX	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,1 Year	\$3,911	Each	20%	\$3,129	Other	J
14652_634-BVPPY	14652_634-BVPPY	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,4 Years	\$7,185	Each	20%	\$5,748	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14652 634-BVPZ	14652 634-BVPZ	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,3 Years	\$10,479	Each	20%	\$8,383	Other	J
14652 634-BVQB	14652 634-BVQB	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,3 Years	\$7,185	Each	20%	\$5,748	Other	J
14652 634-BVQC	14652 634-BVQC	HyperConverged Infra	vSAN Upgrade Advanced to Enterprise Plus Maintenance,2 Years	\$7,185	Each	20%	\$5,748	Other	J
14652 634-BVQD	14652 634-BVQD	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,5 Years	\$10,479	Each	20%	\$8,383	Other	J
14652 634-BVQE	14652 634-BVQE	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,5 Years	\$3,911	Each	20%	\$3,129	Other	J
14652 634-BVQF	14652 634-BVQF	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,1 Year	\$10,479	Each	20%	\$8,383	Other	J
14652 634-BVQG	14652 634-BVQG	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,4 Years	\$10,479	Each	20%	\$8,383	Other	J
14652 634-BVQH	14652 634-BVQH	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,3 Years	\$3,911	Each	20%	\$3,129	Other	J
14652 634-BVQI	14652 634-BVQI	HyperConverged Infra	vSAN Upgrade Enterprise to Enterprise Plus Maintenance,4 Years	\$3,911	Each	20%	\$3,129	Other	J
14652 634-BVQJ	14652 634-BVQJ	HyperConverged Infra	vSAN Upgrade Standard to Enterprise Plus Maintenance,2 Years	\$10,479	Each	20%	\$8,383	Other	J
14652 634-BWSY	14652 634-BWSY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$2,056	Each	20%	\$1,645	Other	J
14652 634-BWUJ	14652 634-BWUJ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,711	Each	20%	\$1,369	Other	J
14652 634-BWUR	14652 634-BWUR	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,334	Each	20%	\$1,067	Other	J
14652 634-BWUX	14652 634-BWUX	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$923	Each	20%	\$738	Other	J
14652 634-BWZY	14652 634-BWZY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$478	Each	20%	\$382	Other	J
14493 210-AWMI	14493 210-AWMI	HyperConverged Infra	VxRail After Point of Sale Upgrade	\$0	Each	20%	\$0	Other	J
14493 325-BDKI	14493 325-BDKI	HyperConverged Infra	VxRail Bezel, CK	\$66	Each	20%	\$53	Other	J
14493 325-BDKL	14493 325-BDKL	HyperConverged Infra	VxRail E560 Bezel, CK	\$66	Each	20%	\$53	Other	J
14493 325-BDYG	14493 325-BDYG	HyperConverged Infra	VxRail D560 Bezel, CK	\$149	Each	20%	\$119	Other	J
14493 370-AFRM	14493 370-AFRM	HyperConverged Infra	VxRail 32GB RDIMM, 2666MT/s, Dual Rank, CK APOS	\$1,007	Each	20%	\$805	Other	J
14493 370-AFRN	14493 370-AFRN	HyperConverged Infra	VxRail 64GB LRDIMM, 2666MT/s, Quad Rank, CK APOS	\$2,061	Each	20%	\$1,649	Other	J
14493 379-BDUU	14493 379-BDUU	HyperConverged Infra	TLA HW Only Order	\$0	Each	20%	\$0	Other	J
14493 379-BDYQ	14493 379-BDYQ	HyperConverged Infra	No Transformational License Agreement	\$0	Each	20%	\$0	Other	J
14493 400-BJJC	14493 400-BJJC	HyperConverged Infra	VxRail 8TB 7.2K Capacity RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, CK	\$1,516	Each	20%	\$1,213	Other	J
14493 400-BJJD	14493 400-BJJD	HyperConverged Infra	VxRail 960GB NVMe, Capacity Data Center, Read Intensive Express Flash, 2.5in with Carrier SFF U.2,CK	\$1,278	Each	20%	\$1,022	Other	J
14493 400-BJJE	14493 400-BJJE	HyperConverged Infra	VxRail 1.8TB 10K Capacity RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,198	Each	20%	\$958	Other	J
14493 400-BJJG	14493 400-BJJG	HyperConverged Infra	VxRail 800GB SSD SAS Cache Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10 DWPD,CK	\$3,540	Each	20%	\$2,832	Other	J
14493 400-BJJH	14493 400-BJJH	HyperConverged Infra	VxRail 7.68TB SSD Capacity vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug RM5-R Drive, 1 DWPD,CK	\$10,404	Each	20%	\$8,323	Other	J
14493 400-BJJJ	14493 400-BJJJ	HyperConverged Infra	VxRail 2.4TB 10K RPM Capacity SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,450	Each	20%	\$1,160	Other	J
14493 400-BJJK	14493 400-BJJK	HyperConverged Infra	VxRail 800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW, CK	\$2,737	Each	20%	\$2,190	Other	J
14493 400-BJJM	14493 400-BJJM	HyperConverged Infra	VxRail 1TB, NVMe, Capacity Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier, CK	\$2,250	Each	20%	\$1,800	Other	J
14493 400-BJJN	14493 400-BJJN	HyperConverged Infra	VxRail 3.84TB NVMe, Capacity Data Center, Read Intensive Express Flash, 2.5in with Carrier, CK	\$5,205	Each	20%	\$4,164	Other	J
14493 400-BJJO	14493 400-BJJO	HyperConverged Infra	VxRail 1.92TB SSD Capacity SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510	\$2,297	Each	20%	\$1,838	Other	J
14493 400-BJJP	14493 400-BJJP	HyperConverged Infra	VxRail 1.92TB SSD Capacity SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R	\$3,478	Each	20%	\$2,783	Other	J
14493 400-BJJQ	14493 400-BJJQ	HyperConverged Infra	VxRail 3.84TB SSD Capacity SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510	\$5,427	Each	20%	\$4,342	Other	J
14493 400-BJJS	14493 400-BJJS	HyperConverged Infra	VxRail 1.6TB SSD SAS Cache Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR	\$6,639	Each	20%	\$5,311	Other	J
14493 400-BJJT	14493 400-BJJT	HyperConverged Infra	VxRail 3.84TB SSD Capacity SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD, CK	\$6,150	Each	20%	\$4,920	Other	J
14493 400-BJJU	14493 400-BJJU	HyperConverged Infra	VxRail 375GB, NVMe, Cache Ultra Performance Express Flash, 2.5 SFF Drive,U.2, P4800X with Carrier,CK	\$5,170	Each	20%	\$4,136	Other	J
14493 400-BJJV	14493 400-BJJV	HyperConverged Infra	VxRail 1.6TB SSD SAS Cache Mix Use 12Gbps 512e 2.5in Hot-plug Drive, PM1645, 3 DWPD, 8760 TBW, CK	\$4,017	Each	20%	\$3,214	Other	J
14493 400-BJJW	14493 400-BJJW	HyperConverged Infra	VxRail, 1.2TB 10K Capacity RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$875	Each	20%	\$700	Other	J
14493 400-BJJX	14493 400-BJJX	HyperConverged Infra	VxRail 800GB SSD SAS Cache Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD,CK	\$3,533	Each	20%	\$2,827	Other	J
14493 400-BJJY	14493 400-BJJY	HyperConverged Infra	VxRail 400GB SSD SAS Cache Write Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-M Dr, 10 DWPD, CK	\$2,339	Each	20%	\$1,871	Other	J
14493 400-BJJZ	14493 400-BJJZ	HyperConverged Infra	VxRail 1.6TB SSD SAS Cache Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD, CK	\$6,632	Each	20%	\$5,306	Other	J
14493 400-BJKB	14493 400-BJKB	HyperConverged Infra	VxRail 4TB, NVMe, Capacity Read Intensive Express Flash, 2.5 SFF Drive, U.2, P4510 with Carrier, CK	\$6,850	Each	20%	\$5,480	Other	J
14493 400-BJKC	14493 400-BJKC	HyperConverged Infra	VxRail 4TB 7.2K Capacity RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive, CK	\$1,027	Each	20%	\$821	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14493_400-BJKD	14493_400-BJKD	HyperConverged Infra	VxRail 400GB SSD SAS Cache Write Intensive 12Gbps 512e 2.5in Hot Plug PM5-M Dr, 10 DWPD, CK	\$2,332	Each	20%	\$1,866	Other	J
14493_400-BJKE	14493_400-BJKE	HyperConverged Infra	VxRail 1.6TB, NVME, Cache Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier, CK	\$4,482	Each	20%	\$3,586	Other	J
14493_400-BKDG	14493_400-BKDG	HyperConverged Infra	VxRail 3.84TB SSD SAS Mixed Use 12Gbps 512 2.5inch Hot-plug PM5-V Dr, 3 DWPD, 21024, TBW, CK APOS	\$7,703	Each	20%	\$6,163	Other	J
14493_400-BKLV	14493_400-BKLV	HyperConverged Infra	VxRail 1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$937	Each	20%	\$750	Other	J
14493_400-BKLW	14493_400-BKLW	HyperConverged Infra	VxRail 2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,476	Each	20%	\$1,181	Other	J
14493_400-BKLX	14493_400-BKLX	HyperConverged Infra	VxRail 3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-Plug Drive, PM5-R, CK	\$6,169	Each	20%	\$4,936	Other	J
14493_400-BKLY	14493_400-BKLY	HyperConverged Infra	VxRail 1.92TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD 3504 TBW, CK	\$2,315	Each	20%	\$1,852	Other	J
14493_400-BKLZ	14493_400-BKLZ	HyperConverged Infra	VxRail 3.84TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD 7008 TBW, CK	\$5,445	Each	20%	\$4,356	Other	J
14493_400-BKMB	14493_400-BKMB	HyperConverged Infra	VxRail 1.92TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug Drive, PM1643, 1 DWPD, 3504 TBW, CK	\$2,898	Each	20%	\$2,318	Other	J
14493_403-BBLR	14493_403-BBLR	HyperConverged Infra	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,263	Each	20%	\$1,811	Other	J
14493_403-BBMF	14493_403-BBMF	HyperConverged Infra	Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,263	Each	20%	\$1,811	Other	J
14493_403-BBMT	14493_403-BBMT	HyperConverged Infra	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, Customer Install	\$2,382	Each	20%	\$1,906	Other	J
14493_403-BBMU	14493_403-BBMU	HyperConverged Infra	Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, Customer Install	\$2,382	Each	20%	\$1,906	Other	J
14493_403-BCKL	14493_403-BCKL	HyperConverged Infra	VxRail Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, CK APOS	\$3,055	Each	20%	\$2,444	Other	J
14493_403-BCKM	14493_403-BCKM	HyperConverged Infra	VxRail Emulex LPe31002-M6-D Dual Port 16Gb Fibre Channel HBA, Low Profile, CK APOS	\$3,055	Each	20%	\$2,444	Other	J
14493_403-BCKN	14493_403-BCKN	HyperConverged Infra	VxRail Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, Low Profile, CK APOS	\$3,216	Each	20%	\$2,573	Other	J
14493_403-BCKO	14493_403-BCKO	HyperConverged Infra	VxRail Qlogic 2692 Dual Port 16Gb Fibre Channel HBA, PCIe Full Height, CK APOS	\$3,216	Each	20%	\$2,573	Other	J
14493_406-BBLF	14493_406-BBLF	HyperConverged Infra	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height, Customer Install	\$642	Each	20%	\$514	Other	J
14493_406-BBQV	14493_406-BBQV	HyperConverged Infra	VxRail Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height, CK APOS	\$867	Each	20%	\$693	Other	J
14493_406-BBQW	14493_406-BBQW	HyperConverged Infra	VxRail Mellanox CX4 LX DP 25GbE PCIe LP card,CK APOS	\$867	Each	20%	\$693	Other	J
14493_406-BBQX	14493_406-BBQX	HyperConverged Infra	VxRail Mellanox CX4 LX DP 25GbE Rndc, CK APOS	\$867	Each	20%	\$693	Other	J
14493_407-BBVJ	14493_407-BBVJ	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	J
14493_407-BBWK	14493_407-BBWK	HyperConverged Infra	Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, Customer Kit	\$1,375	Each	20%	\$1,100	Other	J
14493_407-BBZM	14493_407-BBZM	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	J
14493_407-BBZS	14493_407-BBZS	HyperConverged Infra	Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, Customer Kit	\$1,250	Each	20%	\$1,000	Other	J
14493_407-BCBH	14493_407-BCBH	HyperConverged Infra	SFP+ SR 10GbE-1GbE Optical Transceiver, High Temperature, Intel, Customer Kit	\$398	Each	20%	\$318	Other	J
14493_407-BCBN	14493_407-BCBN	HyperConverged Infra	SFP+ SR Optic for all SFP+ ports except high temp validation warning cards customer install	\$239	Each	20%	\$191	Other	J
14493_407-BCEX	14493_407-BCEX	HyperConverged Infra	Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic Customer Install	\$1,580	Each	20%	\$1,264	Other	J
14493_407-BCHI	14493_407-BCHI	HyperConverged Infra	Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports	\$820	Each	20%	\$656	Other	J
14493_407-BCPL	14493_407-BCPL	HyperConverged Infra	VxRail SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, CK APOS	\$414	Each	20%	\$332	Other	J
14493_407-BCPM	14493_407-BCPM	HyperConverged Infra	VxRail SFP+ SR Optic for all SFP+ ports except high temp validation warning cards CK APOS	\$323	Each	20%	\$258	Other	J
14493_407-BCPN	14493_407-BCPN	HyperConverged Infra	VxRail Dell EMC PowerEdge QSFP28 SR4 100GbE 85C optic CK APOS	\$2,133	Each	20%	\$1,706	Other	J
14493_407-BCPO	14493_407-BCPO	HyperConverged Infra	VxRail SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, CK APOS	\$1,121	Each	20%	\$896	Other	J
14493_407-BCPP	14493_407-BCPP	HyperConverged Infra	VxRail Dell EMC PowerEdge 10/25GbE Dual Rate SFP28 SR 85C Optic for all SFP28 ports, CK APOS	\$1,107	Each	20%	\$886	Other	J
14493_407-BCPQ	14493_407-BCPQ	HyperConverged Infra	VxRail Dell Networking, Transceiver, 25GbE SFP28 SR,MMF Duplex, LC, CK APOS	\$1,856	Each	20%	\$1,485	Other	J
14493_407-BCPR	14493_407-BCPR	HyperConverged Infra	VxRail Dell Networking, Transceiver, SFP28 25GbE SR, 85c, MMF Duplex, LC, CK APOS	\$1,688	Each	20%	\$1,350	Other	J
14493_407-BCPS	14493_407-BCPS	HyperConverged Infra	VxRail SFP+ SR 10GbE-1GbE Optical Transceiver, High Temperature, Intel, CK APOS	\$377	Each	20%	\$301	Other	J
14493_450-AEPB	14493_450-AEPB	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	J

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Vendor Notes:

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14493_450-AKCL	14493_450-AKCL	HyperConverged Infra	VxRail Single, Hot-plug Power Supply (1+0), 1600W, CK APOS	\$875	Each	20%	\$700	Other	J
14493_450-AKES	14493_450-AKES	HyperConverged Infra	VxRail Kit - Hot-plug Power Supply, 550W, CK	\$612	Each	20%	\$490	Other	J
14493_489-BBCJ	14493_489-BBCJ	HyperConverged Infra	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	20%	\$4,126	Other	J
14493_489-BBFL	14493_489-BBFL	HyperConverged Infra	VxRail NVIDIA Tesla M10 GPU, CK APOS	\$9,026	Each	20%	\$7,221	Other	J
14493_490-BENS	14493_490-BENS	HyperConverged Infra	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	J
14493_490-BENW	14493_490-BENW	HyperConverged Infra	NVIDIA Tesla P40 24GB GPU, Passive, Customer Install	\$12,401	Each	20%	\$9,921	Other	J
14493_490-BEOB	14493_490-BEOB	HyperConverged Infra	NVIDIA Tesla V100 32G Passive GPU Customer Install	\$18,659	Each	20%	\$14,928	Other	J
14493_490-BEYM	14493_490-BEYM	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Full Height GPU Customer Install	\$5,461	Each	20%	\$4,369	Other	J
14493_490-BFLB	14493_490-BFLB	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU Customer Install	\$4,914	Each	20%	\$3,931	Other	J
14493_490-BFRS	14493_490-BFRS	HyperConverged Infra	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU, Customer Install	\$8,931	Each	20%	\$7,145	Other	J
14493_490-BFRT	14493_490-BFRT	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU Customer Install	\$19,168	Each	20%	\$15,334	Other	J
14493_490-BFSH	14493_490-BFSH	HyperConverged Infra	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU, Customer Install	\$12,145	Each	20%	\$9,716	Other	J
14493_490-BGDP	14493_490-BGDP	HyperConverged Infra	VxRail NVIDIA Tesla V100S 32GB, 260W, Passive, Double Wide, Full Height GPU CK APOS	\$33,544	Each	20%	\$26,835	Other	J
14493_490-BGDO	14493_490-BGDO	HyperConverged Infra	VxRail NVIDIA Tesla P40 24GB GPU, Passive, CK APOS	\$21,702	Each	20%	\$17,362	Other	J
14493_490-BGDR	14493_490-BGDR	HyperConverged Infra	VxRail NVIDIA Tesla T4 16GB Passive, Single Slot, Low Profile GPU CK APOS	\$8,599	Each	20%	\$6,879	Other	J
14493_490-BGDS	14493_490-BGDS	HyperConverged Infra	VxRail NVIDIA Tesla V100 32G Passive GPU CK APOS	\$32,654	Each	20%	\$26,123	Other	J
14493_490-BGDU	14493_490-BGDU	HyperConverged Infra	VxRail NVIDIA Tesla T4 16GB Passive, Single Slot, Full Height GPU CK APOS	\$8,599	Each	20%	\$6,879	Other	J
14493_490-BGGG	14493_490-BGGG	HyperConverged Infra	VxRail NVIDIA Quadro RTX 8000 48 GB, 260W, Dual Slot, PCIe x16 Passive Cooled, FH GPU, Cus Kit	\$21,254	Each	20%	\$17,003	Other	J
14493_490-BGGH	14493_490-BGGH	HyperConverged Infra	VxRail NVIDIA Quadro RTX 6000 24 GB, 260W, Dual Slot, PCIe x16 Passive Cooled, FH GPU, Cus Kit	\$15,629	Each	20%	\$12,503	Other	J
14493_540-BBIV	14493_540-BBIV	HyperConverged Infra	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, Cuskit	\$694	Each	20%	\$555	Other	J
14493_540-BBIW	14493_540-BBIW	HyperConverged Infra	Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, Customer Install	\$1,014	Each	20%	\$811	Other	J
14493_540-BBML	14493_540-BBML	HyperConverged Infra	Intel X710 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	J
14493_540-BBRG	14493_540-BBRG	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	J
14493_540-BBRK	14493_540-BBRK	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	J
14493_540-BBUP	14493_540-BBUP	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, Customer Install	\$801	Each	20%	\$641	Other	J
14493_540-BBUS	14493_540-BBUS	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, Customer Install	\$634	Each	20%	\$507	Other	J
14493_540-BBVB	14493_540-BBVB	HyperConverged Infra	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, Customer Install	\$1,319	Each	20%	\$1,055	Other	J
14493_540-BBVC	14493_540-BBVC	HyperConverged Infra	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	J
14493_540-BBVD	14493_540-BBVD	HyperConverged Infra	Intel X550 2 Port 10Gb Base-T + I350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	J
14493_540-BBVN	14493_540-BBVN	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	J
14493_540-BBVP	14493_540-BBVP	HyperConverged Infra	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	J
14493_540-BBYG	14493_540-BBYG	HyperConverged Infra	QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, Customer Install	\$767	Each	20%	\$614	Other	J
14493_540-BBYH	14493_540-BBYH	HyperConverged Infra	QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, Customer Install	\$617	Each	20%	\$494	Other	J
14493_540-BCHD	14493_540-BCHD	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, Customer Install	\$922	Each	20%	\$738	Other	J
14493_540-BCHH	14493_540-BCHH	HyperConverged Infra	QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, Customer Install	\$1,177	Each	20%	\$942	Other	J
14493_540-BCIV	14493_540-BCIV	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height, Customer Install	\$2,667	Each	20%	\$2,134	Other	J
14493_540-BCIW	14493_540-BCIW	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile, Customer Install	\$2,667	Each	20%	\$2,134	Other	J
14493_540-BCVH	14493_540-BCVH	HyperConverged Infra	VxRail Intel X550 Dual Port 10G Base-T Adapter, Low Profile, CK APOS	\$1,148	Each	20%	\$919	Other	J

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Vendor Notes:

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14493_540-BCVI	14493_540-BCVI	HyperConverged Infra	VxRail QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Full Height, CK APOS	\$1,589	Each	20%	\$1,271	Other	J
14493_540-BCVJ	14493_540-BCVJ	HyperConverged Infra	VxRail QLogic FastLinQ 41164 Quad Port 10GbE SFP+ PCIe Adapter, Full Height, CK APOS	\$1,245	Each	20%	\$996	Other	J
14493_540-BCVK	14493_540-BCVK	HyperConverged Infra	VxRail Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Full Height, CK APOS	\$3,601	Each	20%	\$2,880	Other	J
14493_540-BCVL	14493_540-BCVL	HyperConverged Infra	VxRail Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, CK APOS	\$1,781	Each	20%	\$1,425	Other	J
14493_540-BCVM	14493_540-BCVM	HyperConverged Infra	VxRail Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, CK APOS	\$937	Each	20%	\$750	Other	J
14493_540-BCVN	14493_540-BCVN	HyperConverged Infra	VxRail Broadcom 57414 Dual Port 25Gb, SFP28, rNDC, CK APOS	\$856	Each	20%	\$685	Other	J
14493_540-BCVO	14493_540-BCVO	HyperConverged Infra	VxRail Intel X550 2 Port 10Gb Base-T + I350 2 Port 1Gb Base-T, rNDC, CK APOS	\$937	Each	20%	\$749	Other	J
14493_540-BCVP	14493_540-BCVP	HyperConverged Infra	VxRail Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Full Height, CK APOS	\$1,781	Each	20%	\$1,425	Other	J
14493_540-BCVQ	14493_540-BCVQ	HyperConverged Infra	VxRail Intel X710 2-port 10GbE Adapter, Low Profile CK APOS	\$937	Each	20%	\$750	Other	J
14493_540-BCVR	14493_540-BCVR	HyperConverged Infra	VxRail Intel X710 Quad Port 10Gb Direct Attach, SFP+, PCIe Full height, CK APOS	\$1,369	Each	20%	\$1,095	Other	J
14493_540-BCVS	14493_540-BCVS	HyperConverged Infra	VxRail Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, CK APOS	\$869	Each	20%	\$696	Other	J
14493_540-BCVT	14493_540-BCVT	HyperConverged Infra	VxRail Mellanox ConnectX-5 EX Dual Port 100GbE QSFP28 PCIe Adapter, Low Profile, CK APOS	\$3,601	Each	20%	\$2,880	Other	J
14493_540-BCVU	14493_540-BCVU	HyperConverged Infra	VxRail QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Full Height, CK APOS	\$1,036	Each	20%	\$828	Other	J
14493_540-BCVV	14493_540-BCVV	HyperConverged Infra	VxRail QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Full Height, CK APOS	\$833	Each	20%	\$666	Other	J
14493_540-BCVW	14493_540-BCVW	HyperConverged Infra	VxRail Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Full Height, CK APOS	\$1,081	Each	20%	\$865	Other	J
14493_540-BCVX	14493_540-BCVX	HyperConverged Infra	VxRail Intel X550 Dual Port 10Gb Base-T Adapter, Full Height, CK APOS	\$1,148	Each	20%	\$919	Other	J
14493_540-BCWT	14493_540-BCWT	HyperConverged Infra	VxRail QLogic FastLinQ 41162 Dual Port 10Gb Base-T Adapter, Low Profile, CK	\$1,036	Each	20%	\$828	Other	J
14493_540-BCWU	14493_540-BCWU	HyperConverged Infra	VxRail Marvell FastLinQ 41232 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, CK	\$919	Each	20%	\$736	Other	J
14493_540-BCWV	14493_540-BCWV	HyperConverged Infra	VxRail QLogic FastLinQ 41164 Quad Port 10GBASE-T PCIe Adapter, Low Profile, CK	\$1,589	Each	20%	\$1,271	Other	J
14493_540-BCWW	14493_540-BCWW	HyperConverged Infra	VxRail Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, CK	\$796	Each	20%	\$637	Other	J
14493_540-BCWX	14493_540-BCWX	HyperConverged Infra	VxRail Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, CK	\$964	Each	20%	\$771	Other	J
14493_540-BCWY	14493_540-BCWY	HyperConverged Infra	VxRail QLogic FastLinQ 41112 Dual Port 10Gb SFP+ Adapter, Low Profile, CK	\$833	Each	20%	\$666	Other	J
14493_540-BCWZ	14493_540-BCWZ	HyperConverged Infra	VxRail Broadcom 57416 Dual Port 10 GbE SFP+ Network LOM Mezz Card, CK	\$595	Each	20%	\$476	Other	J
14493_540-BCXB	14493_540-BCXB	HyperConverged Infra	VxRail Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card, R740XD/540/440/7415/6415 only, CK	\$897	Each	20%	\$718	Other	J
14493_540-BCXC	14493_540-BCXC	HyperConverged Infra	VxRail Broadcom 57416 Dual Port 10 GbE BaseT Network LOM Mezz Card, CK	\$754	Each	20%	\$603	Other	J
14493_555-BCKL	14493_555-BCKL	HyperConverged Infra	Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, Customer Install	\$801	Each	20%	\$641	Other	J
14493_555-BGDG	14493_555-BGDG	HyperConverged Infra	VxRail Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card, CK APOS	\$1,081	Each	20%	\$865	Other	J
14493_634-BRIG	14493_634-BRIG	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	\$1,110	Each	20%	\$888	Other	J
14493_634-BRIH	14493_634-BRIH	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.92TB SAS, SSD	\$1,324	Each	20%	\$1,059	Other	J
14493_634-BRIJ	14493_634-BRIJ	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SATA, SSD	\$1,867	Each	20%	\$1,494	Other	J
14493_634-BRIL	14493_634-BRIL	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 3.84TB SAS, SSD	\$1,564	Each	20%	\$1,251	Other	J
14493_634-BSKF	14493_634-BSKF	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.0TB HDD	\$180	Each	20%	\$144	Other	J
14493_634-BSKO	14493_634-BSKO	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 2.4TB HDD	\$210	Each	20%	\$168	Other	J
14493_634-BSKU	14493_634-BSKU	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 4.0TB HDD	\$180	Each	20%	\$144	Other	J
14493_634-BSKY	14493_634-BSKY	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.8TB HDD	\$182	Each	20%	\$146	Other	J
14493_634-BSLE	14493_634-BSLE	HyperConverged Infra	VxRail Hyper Converged OS, Capacity Drive 1.2TB HDD	\$132	Each	20%	\$106	Other	J
14493_634-BUWC	14493_634-BUWC	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 4TB	\$2,623	Each	20%	\$2,098	Other	J
14493_634-BUWD	14493_634-BUWD	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 1TB	\$645	Each	20%	\$516	Other	J



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14493_634-BUWF	14493_634-BUWF	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 3.8TB	\$1,763	Each	20%	\$1,410	Other	J
14493_634-BUWH	14493_634-BUWH	HyperConverged Infra	VxRail HCI System Software, NVME, Read Intensive, 960G	\$456	Each	20%	\$365	Other	J
14493_634-BVNI	14493_634-BVNI	HyperConverged Infra	VxRail HCI System Software, Capacity Drive 7.68TB vSAS SSD	\$4,478	Each	20%	\$3,582	Other	J
14493_634-BVNI	14493_634-BVNI	HyperConverged Infra	VxRail HCI System Software(CAPACITY 8TB HDD)	\$480	Each	20%	\$384	Other	J
14493_634-BWSY	14493_634-BWSY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 5 Yr	\$2,056	Each	20%	\$1,645	Other	J
14493_634-BWUJ	14493_634-BWUJ	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 4 Yr	\$1,711	Each	20%	\$1,369	Other	J
14493_634-BWUR	14493_634-BWUR	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 3 Yr	\$1,334	Each	20%	\$1,067	Other	J
14493_634-BWUX	14493_634-BWUX	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 2 Yr	\$923	Each	20%	\$738	Other	J
14493_634-BWZC	14493_634-BWZC	HyperConverged Infra	VxRail HCI System software, 7.68TB AG RI SSD, Capacity Drive	\$2,200	Each	20%	\$1,760	Other	J
14493_634-BWZY	14493_634-BWZY	HyperConverged Infra	SaaS active mgmt for VxRail HCI System SW 1 Yr	\$478	Each	20%	\$382	Other	J
14493_770-BBIC	14493_770-BBIC	HyperConverged Infra	ReadyRails 1U Static Rails for 2/4-Post Racks,CusKit	\$67	Each	20%	\$53	Other	J
14493_770-BBIE	14493_770-BBIE	HyperConverged Infra	1U Cable Management Arm,CusKit	\$58	Each	20%	\$47	Other	J
14493_770-BBIO	14493_770-BBIO	HyperConverged Infra	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	20%	\$56	Other	J
14493_770-BBIP	14493_770-BBIP	HyperConverged Infra	2U Cable Management Arm,CusKit	\$68	Each	20%	\$55	Other	J
14493_770-BBJS	14493_770-BBJS	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$84	Each	20%	\$67	Other	J
14493_770-BCGB	14493_770-BCGB	HyperConverged Infra	PEC Static Rails, CUS	\$110	Each	20%	\$88	Other	J
14493_770-BDTD	14493_770-BDTD	HyperConverged Infra	VxRail ReadyRails 2U Static Rails for 2/4-Post Racks,CK APOS	\$94	Each	20%	\$76	Other	J
14493_770-BDTE	14493_770-BDTE	HyperConverged Infra	VxRail 1U Cable Management Arm,CK APOS	\$79	Each	20%	\$63	Other	J
14493_770-BDTF	14493_770-BDTF	HyperConverged Infra	VxRail ReadyRails Sliding Rails Without Cable Management Arm	\$113	Each	20%	\$90	Other	J
14493_770-BDTG	14493_770-BDTG	HyperConverged Infra	VxRail PEC Static Rails, CK APOS	\$148	Each	20%	\$119	Other	J
14493_770-BDTH	14493_770-BDTH	HyperConverged Infra	VxRail Ready Rails 2U Sliding Rails,CK APOS	\$130	Each	20%	\$104	Other	J
14493_770-BDTI	14493_770-BDTI	HyperConverged Infra	VxRail ReadyRails 1U Static Rails for 2/4-Post Racks,CK APOS	\$90	Each	20%	\$72	Other	J
14493_770-BDTJ	14493_770-BDTJ	HyperConverged Infra	VxRail 2U Cable Management Arm,CK APOS	\$92	Each	20%	\$74	Other	J
14493_770-BDWC	14493_770-BDWC	HyperConverged Infra	VxRail ReadyRails Sliding Rails Without Cable Management Arm, CK	\$189	Each	20%	\$151	Other	J
14493_770-BDWD	14493_770-BDWD	HyperConverged Infra	VxRail 1U/2U Static Rails for 2-Post and 4-Post Racks, CK	\$90	Each	20%	\$72	Other	J
14493_847-2783	14493_847-2783	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$15,740	Each	20%	\$12,592	Other	J
14493_847-2784	14493_847-2784	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRi VxRa VxFx AzStck	\$22,036	Each	20%	\$17,629	Other	J
14493_847-2785	14493_847-2785	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$26,443	Each	20%	\$21,154	Other	J
14493_847-2786	14493_847-2786	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRi VxRa VxFx AzStck	\$18,888	Each	20%	\$15,110	Other	J
14493_AB003148	14493_AB003148	HyperConverged Infra	VxRail Dell Memory Upgrade - 128GB - 8RX4 DDR4 LRDIMM 2666MHz	\$4,594	Each	20%	\$3,675	Other	J
14493_AB003149	14493_AB003149	HyperConverged Infra	VxRail Dell Memory Upgrade - 16GB - 2RX8 DDR4 RDIMM 2666MHz	\$599	Each	20%	\$480	Other	J
14493_AB003150	14493_AB003150	HyperConverged Infra	VxRail Dell Memory Upgrade - 32GB - 2Rx4 DDR4 RDIMM 2666MHz	\$1,116	Each	20%	\$893	Other	J
14493_AB003151	14493_AB003151	HyperConverged Infra	Dell EMC VxRail Memory Upgrade - 64GB - 4RX4 DDR4 LRDIMM 2666MHz	\$2,332	Each	20%	\$1,866	Other	J
14493_AB003152	14493_AB003152	HyperConverged Infra	Dell EMC VxRail Memory Upgrade - 16GB - 2RX8 DDR4 RDIMM 2933MHz	\$571	Each	20%	\$456	Other	J
14493_AB003153	14493_AB003153	HyperConverged Infra	Dell EMC VxRail Memory Upgrade - 32GB - 2RX4 DDR4 RDIMM 2933MHz	\$1,065	Each	20%	\$852	Other	J
14493_AB003154	14493_AB003154	HyperConverged Infra	Dell EMC VxRail Memory Upgrade - 64GB - 2RX4 DDR4 RDIMM 2933MHz (Cascade Lake only)	\$2,016	Each	20%	\$1,613	Other	J
14493_AB214250	14493_AB214250	HyperConverged Infra	VxRail Dell Memory Upgrade - 8GB - 1RX8 DDR4 RDIMM 3200MHz	\$360	Each	20%	\$288	Other	J
14493_AB214251	14493_AB214251	HyperConverged Infra	VxRail Dell Memory Upgrade - 16GB - 2RX8 DDR4 RDIMM 3200MHz	\$544	Each	20%	\$435	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
14493_AB214252	14493_AB214252	HyperConverged Infra	VxRail Dell Memory Upgrade - 32GB - 2Rx4 DDR4 RDIMM 3200MHz	\$1,016	Each	20%	\$813	Other	J
14493_AB214253	14493_AB214253	HyperConverged Infra	VxRail Dell Memory Upgrade - 64GB - 2RX4 DDR4 RDIMM 3200MHz	\$1,965	Each	20%	\$1,572	Other	J
14596_847-2787	14596_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14596_847-2788	14596_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
14596_847-2789	14596_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14596_847-2790	14596_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
14596_848-0185	14596_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
14596_848-0186	14596_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
14596_848-0187	14596_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
14596_848-0188	14596_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14597_847-2787	14597_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14597_847-2788	14597_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
14597_847-2789	14597_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
14597_847-2790	14597_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
14597_848-0185	14597_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
14597_848-0186	14597_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
14597_848-0187	14597_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
14597_848-0188	14597_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
12670_847-2787	12670_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
12670_847-2788	12670_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
12670_847-2789	12670_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
12670_847-2790	12670_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
12670_848-0185	12670_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
12670_848-0186	12670_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
12670_848-0187	12670_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
12670_848-0188	12670_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13032_847-2787	13032_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13032_847-2788	13032_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13032_847-2789	13032_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13032_847-2790	13032_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13032_848-0185	13032_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13032_848-0186	13032_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13032_848-0187	13032_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13032_848-0188	13032_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13033_847-2787	13033_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13033_847-2788	13033_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13033_847-2789	13033_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13033_847-2790	13033_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13033_848-0185	13033_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13033_848-0186	13033_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13033_848-0187	13033_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13033_848-0188	13033_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
12680_847-2787	12680_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
12680_847-2788	12680_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
12680_847-2789	12680_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
12680_847-2790	12680_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
12680_848-0185	12680_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
12680_848-0186	12680_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
12680_848-0187	12680_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
12680_848-0188	12680_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
12671_847-2787	12671_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
12671_847-2788	12671_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
12671_847-2789	12671_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
12671_847-2790	12671_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
12671_848-0185	12671_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
12671_848-0186	12671_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
12671_848-0187	12671_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
12671_848-0188	12671_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13067_847-2787	13067_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13067_847-2788	13067_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13067_847-2789	13067_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13067_847-2790	13067_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13067_848-0185	13067_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13067_848-0186	13067_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13067_848-0187	13067_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13067_848-0188	13067_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13069_847-2787	13069_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13069_847-2788	13069_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13069_847-2789	13069_847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13069_847-2790	13069_847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13069_848-0185	13069_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13069_848-0186	13069_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13069_848-0187	13069_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13069_848-0188	13069_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13068_847-2787	13068_847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13068_847-2788	13068_847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13068 847-2789	13068 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13068 847-2790	13068 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13068 848-0185	13068 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13068 848-0186	13068 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13068 848-0187	13068 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13068 848-0188	13068 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14633 848-0185	14633 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
14633 848-0186	14633 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
14633 848-0187	14633 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
14633 848-0188	14633 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13875 847-2787	13875 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13875 847-2788	13875 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13875 847-2789	13875 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13875 847-2790	13875 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13875 848-0185	13875 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13875 848-0186	13875 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13875 848-0187	13875 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13875 848-0188	13875 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13932 847-2787	13932 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13932 847-2788	13932 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13932 847-2789	13932 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13932 847-2790	13932 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13932 848-0185	13932 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13932 848-0186	13932 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13932 848-0187	13932 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13932 848-0188	13932 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13934 847-2787	13934 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13934 847-2788	13934 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13934 847-2789	13934 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13934 847-2790	13934 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13934 848-0185	13934 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13934 848-0186	13934 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13934 848-0187	13934 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13934 848-0188	13934 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13209 847-2787	13209 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13209 847-2788	13209 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13209 847-2789	13209 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13209 847-2790	13209 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13209 848-0185	13209 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13209 848-0186	13209 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13209 848-0187	13209 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13209 848-0188	13209 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13208 847-2787	13208 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13208 847-2788	13208 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13208 847-2789	13208 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13208 847-2790	13208 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13208 848-0185	13208 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13208 848-0186	13208 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13208 848-0187	13208 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13208 848-0188	13208 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13933 847-2787	13933 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13933 847-2788	13933 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13933 847-2789	13933 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13933 847-2790	13933 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13933 848-0185	13933 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13933 848-0186	13933 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13933 848-0187	13933 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13933 848-0188	13933 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13935 847-2787	13935 847-2787	HyperConverged Infra	Data Destruction for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13935 847-2788	13935 847-2788	HyperConverged Infra	Data Sanitization for Enterprise Onsite-VPLX VxRI VxRa VxFx AzStck	\$2,772	Each	20%	\$2,217	Other	J
13935 847-2789	13935 847-2789	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$5,761	Each	20%	\$4,609	Other	J
13935 847-2790	13935 847-2790	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-VPLX VxRI VxRa VxFx AzStck	\$3,693	Each	20%	\$2,954	Other	J
13935 848-0185	13935 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13935 848-0186	13935 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13935 848-0187	13935 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13935 848-0188	13935 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
14707 848-0185	14707 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
14707 848-0186	14707 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
14707 848-0187	14707 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
14707 848-0188	14707 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13817 210-ATKU	13817 210-ATKU	HyperConverged Infra	Dell EMC XCXR2 Core Base	\$126	Each	20%	\$101	Other	J
13817 310-8513	13817 310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13817 321-BFSI	13817 321-BFSI	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug Hard Drives, No GPU	\$0	Each	20%	\$0	Other	J
13817 325-BCSZ	13817 325-BCSZ	HyperConverged Infra	No Quick Sync, PE XR2	\$0	Each	20%	\$0	Other	J
13817 325-BCTB	13817 325-BCTB	HyperConverged Infra	Quick Sync 2 (At-the-box mgmt), PE XR2	\$149	Each	20%	\$119	Other	J
13817 325-BDPB	13817 325-BDPB	HyperConverged Infra	Brand/LCD Bezel, Standard OS, Dell Branded, XCXR2	\$77	Each	20%	\$62	Other	J
13817 330-BBLZ	13817 330-BBLZ	HyperConverged Infra	Riser Config 3, 2 x 16 LP, XR2	\$39	Each	20%	\$31	Other	J
13817 332-1286	13817 332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13817_338-BRVH	13817_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13817_338-BRVN	13817_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
13817_338-BSDH	13817_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13817_338-BSDI	13817_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
13817_338-BSDL	13817_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
13817_338-BSDO	13817_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
13817_338-BSDP	13817_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13817_338-BSDS	13817_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13817_338-BSDT	13817_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
13817_338-BSHF	13817_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
13817_338-BTSI	13817_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
13817_338-BTSO	13817_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J
13817_338-BTSP	13817_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
13817_338-BTSU	13817_338-BTSU	HyperConverged Infra	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W) DDR4-2400	\$2,599	Each	20%	\$2,079	Other	J
13817_340-COEW	13817_340-COEW	HyperConverged Infra	Dell EMC XCXR2 Shipping	\$2	Each	20%	\$2	Other	J
13817_340-COEY	13817_340-COEY	HyperConverged Infra	Dell EMC XCXR2 Shipping, BCC	\$3	Each	20%	\$2	Other	J
13817_343-BBGT	13817_343-BBGT	HyperConverged Infra	Dell Branded, Shipping Material/Package, PowerEdge XR2	\$0	Each	20%	\$0	Other	J
13817_345-BBBP	13817_345-BBBP	HyperConverged Infra	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J
13817_350-BBXT	13817_350-BBXT	HyperConverged Infra	XCXR2 Core QRL Label	\$14	Each	20%	\$11	Other	J
13817_370-AAIP	13817_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13817_370-AEVN	13817_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13817_370-AEVP	13817_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13817_370-AEVQ	13817_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13817_370-AEVR	13817_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13817_379-BBBC	13817_379-BBBC	HyperConverged Infra	PowerEdge Power Budget Check Disabled	\$0	Each	20%	\$0	Other	J
13817_379-BCQY	13817_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13817_379-BCZM	13817_379-BCZM	HyperConverged Infra	iDRAC,Legacy Password XR2	\$0	Each	20%	\$0	Other	J
13817_379-BDCO	13817_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13817_379-BEFZ	13817_379-BEFZ	HyperConverged Infra	*** HARDWARE ONLY - NUTANIX LICENSING NOT INCLUDED ***	\$0	Each	20%	\$0	Other	J
13817_384-BBBL	13817_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13817_384-BBPT	13817_384-BBPT	HyperConverged Infra	Fresh Air Cooling	\$0	Each	20%	\$0	Other	J
13817_384-BCHR	13817_384-BCHR	HyperConverged Infra	PowerEdge R440 MLK Motherboard V2	\$0	Each	20%	\$0	Other	J
13817_385-BBKH	13817_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
13817_385-BBKI	13817_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13817_385-BBKT	13817_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13817_385-BBLE	13817_385-BBLE	HyperConverged Infra	IDSMD and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13817_400-AYSC	13817_400-AYSC	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
13817_400-AYSDD	13817_400-AYSDD	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13817_400-AYSF	13817_400-AYSF	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
13817_400-BBHM	13817_400-BBHM	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13817_400-BBHY	13817_400-BBHY	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13817_400-BBKW	13817_400-BBKW	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive	\$467	Each	20%	\$374	Other	J
13817_400-BBKX	13817_400-BBKX	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive	\$1,624	Each	20%	\$1,299	Other	J
13817_400-BBKY	13817_400-BBKY	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive	\$984	Each	20%	\$787	Other	J
13817_400-BBLN	13817_400-BBLN	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13817_400-BBLW	13817_400-BBLW	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13817_400-BDZZ	13817_400-BDZZ	HyperConverged Infra	1.92TB SSD SATA Mixed use 6Gbps 512e 2.5in Hot-Plug S4610 Drive	\$2,320	Each	20%	\$1,856	Other	J
13817_400-BEBF	13817_400-BEBF	HyperConverged Infra	480GB SSD SATA Mixed use 6Gbps 512e 2.5in Hot-Plug S4610 Drive	\$645	Each	20%	\$516	Other	J
13817_400-BEBG	13817_400-BEBG	HyperConverged Infra	960GB SSD SATA Mixed use 6Gbps 512e 2.5in Hot-Plug S4610 Drive	\$1,275	Each	20%	\$1,020	Other	J
13817_400-BENR	13817_400-BENR	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
13817_400-BEPX	13817_400-BEPX	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
13817_400-BEQK	13817_400-BEQK	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
13817_400-BFHE	13817_400-BFHE	HyperConverged Infra	3.84TB SSD SATA S4510 Read Intensive 6Gbps 512e 2.5in Hot-Plug, S4510, 1 DWPD 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
13817_400-BFRC	13817_400-BFRC	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive, 3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J
13817_400-BFRP	13817_400-BFRP	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
13817_400-BFRV	13817_400-BFRV	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
13817_403-BCHH	13817_403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),LP	\$1,499	Each	20%	\$1,199	Other	J
13817_403-BCHI	13817_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
13817_405-AAANE	13817_405-AAANE	HyperConverged Infra	HBA330 Controller Card	\$269	Each	20%	\$215	Other	J
13817_406-BBLD	13817_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13817_412-AAJT	13817_412-AAJT	HyperConverged Infra	Standard Heat Sink	\$19	Each	20%	\$15	Other	J
13817_412-AAJU	13817_412-AAJU	HyperConverged Infra	Standard Heat Sink for 2nd CPU	\$19	Each	20%	\$15	Other	J
13817_429-ABHW	13817_429-ABHW	HyperConverged Infra	Accessory, Filter, OEM PowerEdge XR2 Server Marine Grade	\$1,349	Each	20%	\$1,079	Other	J
13817_450-AAGG	13817_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13817_450-AALV	13817_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13817_450-AAXG	13817_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13817_450-ACSL	13817_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13817_450-ACSM	13817_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13817_450-ACSO	13817_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13817_450-AEIT	13817_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
13817_450-AEJI	13817_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13817_450-AGZG	13817_450-AGZG	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), 550W	\$371	Each	20%	\$297	Other	J
13817_450-AHFH	13817_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13817_461-AADZ	13817_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13817_461-AAEL	13817_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13817_461-AAEM	13817_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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13817_470-ACJQ	13817_470-ACJQ	HyperConverged Infra	MiniPerc Cable for C6420	\$59	Each	20%	\$47	Other	J
13817_470-ADDY	13817_470-ADDY	HyperConverged Infra	Ruggedized 901D Kit, XR2 - Low Profile Riser Only	\$249	Each	20%	\$199	Other	J
13817_492-BBDG	13817_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13817_492-BBDH	13817_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13817_492-BBDI	13817_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13817_540-BBDG	13817_540-BBDG	HyperConverged Infra	Intel X520 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$779	Each	20%	\$623	Other	J
13817_540-BBRL	13817_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13817_540-BBVI	13817_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
13817_540-BBVJ	13817_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13817_540-BBVK	13817_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13817_540-BBVO	13817_540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13817_540-BCCM	13817_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13817_540-BCKU	13817_540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other	J
13817_540-BCM0	13817_540-BCM0	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13817_555-BCKN	13817_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
13817_619-AMMZ	13817_619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
13817_619-AMNB	13817_619-AMNB	HyperConverged Infra	Nutanix OS for ESXI 6.7	\$0	Each	20%	\$0	Other	J
13817_619-AMNE	13817_619-AMNE	HyperConverged Infra	Nutanix OS forHYPERV16 1.0	\$0	Each	20%	\$0	Other	J
13817_631-AACK	13817_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13817_634-BIQG	13817_634-BIQG	HyperConverged Infra	Legacy BIOS Boot Mode with MBR Partition	\$0	Each	20%	\$0	Other	J
13817_634-BRRX	13817_634-BRRX	HyperConverged Infra	Nutanix OS for ESXI 6.5	\$0	Each	20%	\$0	Other	J
13817_634-BSGU	13817_634-BSGU	HyperConverged Infra	pilot_SW_FI_ESXI.6.7U3,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13817_634-BSGX	13817_634-BSGX	HyperConverged Infra	pilot_SW_FI_ESXI.6.5U3,NOVFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13817_634-BSGY	13817_634-BSGY	HyperConverged Infra	pilot_SW_FI_NOS_AHV,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13817_634-BWZQ	13817_634-BWZQ	HyperConverged Infra	Nutanix OS for HYPERV19 1.0	\$0	Each	20%	\$0	Other	J
13817_634-BXBT	13817_634-BXBT	HyperConverged Infra	Nutanix OS for ESXI 7.0	\$0	Each	20%	\$0	Other	J
13817_770-BBHI	13817_770-BBHI	HyperConverged Infra	1U/2U Static Rails for 2-Post and 4-Post Racks	\$49	Each	20%	\$39	Other	J
13817_770-BBHJ	13817_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13817_780-BCDI	13817_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
13817_800-BBPD	13817_800-BBPD	HyperConverged Infra	VDI Solution	\$0	Each	20%	\$0	Other	J
13817_847-2761	13817_847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries V SANRN	\$20,472	Each	20%	\$16,378	Other	J
13817_847-2762	13817_847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$24,566	Each	20%	\$19,653	Other	J
13817_847-2763	13817_847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries V SANRN	\$14,623	Each	20%	\$11,698	Other	J
13817_847-2766	13817_847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$17,547	Each	20%	\$14,038	Other	J
13180_0GNVC	13180_0GNVC	HyperConverged Infra	Module,Power Supply,750W,Redundant,EMERSON	\$0	Each	20%	\$0	Other	J
13180_1XGN0	13180_1XGN0	HyperConverged Infra	Module,Cable,10,Motherboard,NVME,6-9.3M,R640	\$34	Each	20%	\$27	Other	J
13180_210-AQTW	13180_210-AQTW	HyperConverged Infra	Dell EMC XC640ENT Core 2.0 Base	\$1,000	Each	20%	\$800	Other	J
13180_310-8513	13180_310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13180_321-BCQF	13180_321-BCQF	HyperConverged Infra	3.5 Chassis with up to 4 Hard Drives and 3PCIe slots	\$50	Each	20%	\$40	Other	J
13180_321-BCQL	13180_321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
13180_321-BDTT	13180_321-BDTT	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives, 4 NVMe Drives and 3 PCIe Slots, 2CPU only	\$200	Each	20%	\$160	Other	J
13180_329-BEIJ	13180_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
13180_330-BBLF	13180_330-BBLF	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
13180_330-BBLQ	13180_330-BBLQ	HyperConverged Infra	Riser Config 4, 2x16 LP	\$20	Each	20%	\$16	Other	J
13180_332-1286	13180_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13180_338-BLMC	13180_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13180_338-BLMN	13180_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13180_338-BLMP	13180_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13180_338-BLMR	13180_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13180_338-BLMX	13180_338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
13180_338-BLNB	13180_338-BLNB	HyperConverged Infra	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2666	\$3,551	Each	20%	\$2,841	Other	J
13180_338-BLNE	13180_338-BLNE	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666,CK	\$3,787	Each	20%	\$3,029	Other	J
13180_338-BLNG	13180_338-BLNG	HyperConverged Infra	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,220	Each	20%	\$3,376	Other	J
13180_338-BLNH	13180_338-BLNH	HyperConverged Infra	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2666,CK	\$4,424	Each	20%	\$3,539	Other	J
13180_338-BLNI	13180_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2668,CK	\$4,915	Each	20%	\$3,932	Other	J
13180_338-BLNU	13180_338-BLNU	HyperConverged Infra	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-2666,CK	\$5,222	Each	20%	\$4,178	Other	J
13180_338-BLNL	13180_338-BLNL	HyperConverged Infra	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,887	Each	20%	\$3,909	Other	J
13180_338-BLNM	13180_338-BLNM	HyperConverged Infra	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2666,CK	\$5,889	Each	20%	\$4,711	Other	J
13180_338-BLNN	13180_338-BLNN	HyperConverged Infra	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2666,CK	\$5,847	Each	20%	\$4,677	Other	J
13180_338-BLNO	13180_338-BLNO	HyperConverged Infra	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2666,CK	\$6,567	Each	20%	\$5,253	Other	J
13180_338-BLNP	13180_338-BLNP	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666,CK	\$6,140	Each	20%	\$4,912	Other	J
13180_338-BLNQ	13180_338-BLNQ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-2666,CK	\$6,711	Each	20%	\$5,369	Other	J
13180_338-BLNR	13180_338-BLNR	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666,CK	\$7,304	Each	20%	\$5,843	Other	J
13180_338-BLNS	13180_338-BLNS	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-2666,CK	\$7,080	Each	20%	\$5,664	Other	J
13180_338-BLNT	13180_338-BLNT	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2668,CK	\$9,395	Each	20%	\$7,516	Other	J
13180_338-BLNU	13180_338-BLNU	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W) DDR4-2666,CK	\$11,771	Each	20%	\$9,417	Other	J
13180_338-BLNV	13180_338-BLNV	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666,CK	\$19,998	Each	20%	\$15,998	Other	J
13180_338-BLNZ	13180_338-BLNZ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13180_338-BLUQ	13180_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
13180_338-BLUS	13180_338-BLUS	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
13180_338-BLUW	13180_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
13180_338-BLUX	13180_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13180_338-BRVH	13180_338-BRVH	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
13180_338-BRVJ	13180_338-BRVJ	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
13180_338-BRVM	13180_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
13180_338-BRVN	13180_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13180_338-BRVR	13180_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
13180_338-BSDH	13180_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13180_338-BSDI	13180_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
13180_338-BSDL	13180_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
13180_338-BSDO	13180_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
13180_338-BSDP	13180_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13180_338-BSDS	13180_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13180_338-BSDT	13180_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
13180_338-BSGN	13180_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
13180_338-BSGU	13180_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
13180_338-BSHD	13180_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
13180_338-BSHF	13180_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
13180_338-BSHH	13180_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
13180_338-BSHN	13180_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other	J
13180_338-BSHR	13180_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J
13180_338-BSHY	13180_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
13180_338-BSIM	13180_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
13180_338-BSIQ	13180_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
13180_338-BSIV	13180_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J
13180_338-BSWV	13180_338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J
13180_338-BSWX	13180_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
13180_338-BTSI	13180_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
13180_338-BTSJ	13180_338-BTSJ	HyperConverged Infra	Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$7,819	Each	20%	\$6,255	Other	J
13180_338-BTSM	13180_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J
13180_338-BTSO	13180_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J
13180_338-BTSP	13180_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
13180_338-BTSU	13180_338-BTSU	HyperConverged Infra	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W) DDR4-2400	\$2,599	Each	20%	\$2,079	Other	J
13180_338-BTWE	13180_338-BTWE	HyperConverged Infra	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-2933	\$5,449	Each	20%	\$4,359	Other	J
13180_338-BTWV	13180_338-BTWV	HyperConverged Infra	Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$8,049	Each	20%	\$6,439	Other	J
13180_338-BVJU	13180_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J
13180_338-BVJV	13180_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
13180_338-BVJW	13180_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
13180_338-BVJX	13180_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
13180_338-BVKD	13180_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13180_338-BVKF	13180_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
13180_338-BVKG	13180_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J
13180_338-BVKH	13180_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
13180_338-BVKJ	13180_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13180_338-BVKL	13180_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
13180_338-BVKQ	13180_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13180_338-BVKR	13180_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
13180_338-BVKU	13180_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
13180_340-BZGW	13180_340-BZGW	HyperConverged Infra	Dell EMC XC640ENT Shipping	\$10	Each	20%	\$8	Other	J
13180_340-COPR	13180_340-COPR	HyperConverged Infra	PowerEdge R640 x4 and x10 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
13180_345-BBPP	13180_345-BBPP	HyperConverged Infra	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J
13180_345-BBCH	13180_345-BBCH	HyperConverged Infra	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/ 3.5in HYB CARR 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J
13180_350-BBKB	13180_350-BBKB	HyperConverged Infra	No Quick Sync	\$39	Each	20%	\$31	Other	J
13180_350-BBKC	13180_350-BBKC	HyperConverged Infra	Quick Sync 2 (Al-the-box mgmt)	\$149	Each	20%	\$119	Other	J
13180_350-BBKE	13180_350-BBKE	HyperConverged Infra	Quick Sync. CK	\$100	Each	20%	\$80	Other	J
13180_350-BBSE	13180_350-BBSE	HyperConverged Infra	XC640ENT CORE-4 BZL LGG TAG	\$38	Each	20%	\$31	Other	J
13180_350-BBSF	13180_350-BBSF	HyperConverged Infra	XC640ENT CORE-10 QRL LABEL	\$4	Each	20%	\$3	Other	J
13180_350-BBSJ	13180_350-BBSJ	HyperConverged Infra	XC640ENT CORE BZL LGG TAG	\$38	Each	20%	\$31	Other	J
13180_350-BBSK	13180_350-BBSK	HyperConverged Infra	XC640ENT CORE-4 QRL LABEL	\$4	Each	20%	\$3	Other	J
13180_350-BBSN	13180_350-BBSN	HyperConverged Infra	XC640ENT CORE-4 NOBZL LGG TAG	\$4	Each	20%	\$3	Other	J
13180_350-BBSR	13180_350-BBSR	HyperConverged Infra	XC640ENT CORE-4i QRL LABEL	\$4	Each	20%	\$3	Other	J
13180_350-BBSZ	13180_350-BBSZ	HyperConverged Infra	XC640ENT CORE NOBZL LGG TAG	\$4	Each	20%	\$4	Other	J
13180_370-AAIP	13180_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13180_370-ABWE	13180_370-ABWE	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J
13180_370-ADMX	13180_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13180_370-ADNH	13180_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13180_370-ADNM	13180_370-ADNM	HyperConverged Infra	Blank for 1CPU Configuration	\$0	Each	20%	\$0	Other	J
13180_370-ADNT	13180_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13180_370-ADPF	13180_370-ADPF	HyperConverged Infra	Blank for 1CPU Configuration	\$9	Each	20%	\$7	Other	J
13180_370-AEVN	13180_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13180_370-AEVP	13180_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13180_370-AEVQ	13180_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13180_370-AEVR	13180_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13180_374-BBBX	13180_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
13180_374-BBNW	13180_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13180_374-BBOI	13180_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13180_374-BBOK	13180_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13180_374-BBOM	13180_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13180_374-BBOS	13180_374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
13180_374-BBPN	13180_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13180_374-BBPP	13180_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
13180_374-BBPT	13180_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13180_374-BBPU	13180_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
13180_379-BCQY	13180_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13180_379-BCSG	13180_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13180_379-BDCO	13180_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13180_379-BEFZ	13180_379-BEFZ	HyperConverged Infra	*** HARDWARE ONLY - NUTANIX LICENSING NOT INCLUDED ***	\$0	Each	20%	\$0	Other	J
13180_384-BBBL	13180_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13180_384-BBPR	13180_384-BBPR	HyperConverged Infra	5 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
13180_384-BBQE	13180_384-BBQE	HyperConverged Infra	Performance Fan for R640,CK	\$34	Each	20%	\$27	Other	J
13180_384-BBQF	13180_384-BBQF	HyperConverged Infra	Standard Fan for R640,CK	\$28	Each	20%	\$22	Other	J
13180_384-BBQI	13180_384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
13180_384-BBQJ	13180_384-BBQJ	HyperConverged Infra	8 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
13180_385-BBKH	13180_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
13180_385-BBKI	13180_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13180_385-BBKK	13180_385-BBKK	HyperConverged Infra	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	J
13180_385-BBKL	13180_385-BBKL	HyperConverged Infra	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	J
13180_385-BBKT	13180_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13180_385-BBKW	13180_385-BBKW	HyperConverged Infra	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	J
13180_385-BBLE	13180_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13180_389-DSVE	13180_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13180_389-DSVF	13180_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13180_400-ASHI	13180_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
13180_400-ASHK	13180_400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J
13180_400-ASHS	13180_400-ASHS	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive	\$549	Each	20%	\$439	Other	J
13180_400-ASHY	13180_400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%	\$591	Other	J
13180_400-ASIB	13180_400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%	\$903	Other	J
13180_400-ASID	13180_400-ASID	HyperConverged Infra	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, FIPS140	\$1,699	Each	20%	\$1,359	Other	J
13180_400-AVEZ	13180_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
13180_400-AVHH	13180_400-AVHH	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140	\$1,399	Each	20%	\$1,119	Other	J
13180_400-AWIP	13180_400-AWIP	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
13180_400-AXLN	13180_400-AXLN	HyperConverged Infra	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, FIPS140	\$2,249	Each	20%	\$1,799	Other	J
13180_400-AXPE	13180_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13180_400-AXQK	13180_400-AXQK	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13180_400-AXSK	13180_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13180_400-AXTF	13180_400-AXTF	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13180_400-AZOY	13180_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13180_400-AZPQ	13180_400-AZPQ	HyperConverged Infra	1.6TB SSD SAS Mixed Use 12Gbps 512 2.5in HP AG Drive,3.5in HYB CARR, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13180_400-AZTN	13180_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
13180_400-AZTW	13180_400-AZTW	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J

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Vendor Notes: Updated November 25, 2020

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13180_400-AZUN	13180_400-AZUN	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
13180_400-AZUT	13180_400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
13180_400-AZVG	13180_400-AZVG	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
13180_400-AZVM	13180_400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
13180_400-BBQU	13180_400-BBQU	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R HYB CARR Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
13180_400-BBQX	13180_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
13180_400-BBQZ	13180_400-BBQZ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD, 7008 TBW, CK	\$5,272	Each	20%	\$4,217	Other	J
13180_400-BBRH	13180_400-BBRH	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1 DWPD, 7008 TBW, CK	\$5,278	Each	20%	\$4,222	Other	J
13180_400-BCLR	13180_400-BCLR	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive, CUS Kit	\$4,942	Each	20%	\$3,953	Other	J
13180_400-BCLW	13180_400-BCLW	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628 TBW, CK	\$2,266	Each	20%	\$1,812	Other	J
13180_400-BCMP	13180_400-BCMP	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512 TBW, CK	\$4,934	Each	20%	\$3,947	Other	J
13180_400-BCNJ	13180_400-BCNJ	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW, CK	\$2,984	Each	20%	\$2,387	Other	J
13180_400-BCNN	13180_400-BCNN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256 TBW, CK	\$2,977	Each	20%	\$2,381	Other	J
13180_400-BCOD	13180_400-BCOD	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD 2628 TBW, CUS Kit	\$2,272	Each	20%	\$1,817	Other	J
13180_400-BCOM	13180_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
13180_400-BCPF	13180_400-BCPF	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
13180_400-BCQD	13180_400-BCQD	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
13180_400-BCQF	13180_400-BCQF	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
13180_400-BCQG	13180_400-BCQG	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
13180_400-BCQN	13180_400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
13180_400-BDMN	13180_400-BDMN	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510 Drive, 1 DWPD,7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
13180_400-BDNK	13180_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
13180_400-BDSD	13180_400-BDSD	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive	\$645	Each	20%	\$516	Other	J
13180_400-BDSI	13180_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
13180_400-BDSU	13180_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix use 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
13180_400-BDSV	13180_400-BDSV	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$645	Each	20%	\$516	Other	J
13180_400-BDSW	13180_400-BDSW	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$1,275	Each	20%	\$1,020	Other	J
13180_400-BDSY	13180_400-BDSY	HyperConverged Infra	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$2,320	Each	20%	\$1,856	Other	J
13180_400-BEFE	13180_400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
13180_400-BEJR	13180_400-BEJR	HyperConverged Infra	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
13180_400-BELR	13180_400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
13180_400-BELT	13180_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13180_400-BEMG	13180_400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
13180_400-BEOF	13180_400-BEOF	HyperConverged Infra	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Flex Bay Drive, PM5-V,3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
13180_400-BEPD	13180_400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
13180_400-BEPF	13180_400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
13180_400-BEPQ	13180_400-BEPQ	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-V,3 DWPD 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
13180_400-BEQD	13180_400-BEQD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-V,3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J

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								\$0	use drop-down	
13180_400-BEQI	13180_400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J	
13180_400-BEQT	13180_400-BEQT	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PMS-V,3 DWPD 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J	
13180_400-BFQI	13180_400-BFQI	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive,3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J	
13180_400-BFQM	13180_400-BFQM	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J	
13180_400-BFQX	13180_400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J	
13180_400-BFRS	13180_400-BFRS	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Hot-Plug AG Drive, 3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J	
13180_400-BFRU	13180_400-BFRU	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J	
13180_400-BFSE	13180_400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J	
13180_400-BGUF	13180_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J	
13180_400-BJKZ	13180_400-BJKZ	HyperConverged Infra	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug	\$2,629	Each	20%	\$2,103	Other	J	
13180_400-BKGD	13180_400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J	
13180_400-BKGF	13180_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J	
13180_400-BKGI	13180_400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J	
13180_403-BCHH	13180_403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),LP	\$1,499	Each	20%	\$1,199	Other	J	
13180_403-BCHI	13180_403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J	
13180_405-AAJU	13180_405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard	\$269	Each	20%	\$215	Other	J	
13180_406-BBLD	13180_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J	
13180_406-BBLG	13180_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J	
13180_407-BBDT	13180_407-BBDT	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 5m	\$279	Each	20%	\$223	Other	J	
13180_407-BBDU	13180_407-BBDU	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 3m	\$199	Each	20%	\$159	Other	J	
13180_407-BBVK	13180_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J	
13180_407-BCBE	13180_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J	
13180_412-AAIP	13180_412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J	
13180_412-AAIQ	13180_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J	
13180_412-AAIV	13180_412-AAIV	HyperConverged Infra	Heat sink for PowerEdge R640,165W or higher CPU,CK	\$41	Each	20%	\$33	Other	J	
13180_412-AAIW	13180_412-AAIW	HyperConverged Infra	Heat sink for PowerEdge R640 for CPUs up to 165W,CK	\$33	Each	20%	\$26	Other	J	
13180_429-AAIQ	13180_429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J	
13180_429-ABBF	13180_429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other	J	
13180_450-AAGG	13180_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
13180_450-AALV	13180_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J	
13180_450-AAXG	13180_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J	
13180_450-ACSL	13180_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13180_450-ACSM	13180_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13180_450-ACSO	13180_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J	
13180_450-ADWM	13180_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J	
13180_450-ADWQ	13180_450-ADWQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 495W	\$599	Each	20%	\$479	Other	J	
13180_450-ADWT	13180_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J	
13180_450-AFMQ	13180_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required	\$850	Each	20%	\$680	Other	J	
13180_450-AHFH	13180_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J	
13180_450-AJSC	13180_450-AJSC	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J	
13180_461-AADZ	13180_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J	
13180_461-AAEL	13180_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J	
13180_461-AAEM	13180_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J	
13180_461-AAEN	13180_461-AAEN	HyperConverged Infra	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	J	
13180_467-1488	13180_467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J	
13180_467-5713	13180_467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J	
13180_467-9489	13180_467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J	
13180_467-9490	13180_467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J	
13180_470-AAGN	13180_470-AAGN	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	J	
13180_470-AAGP	13180_470-AAGP	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	J	
13180_470-AAGR	13180_470-AAGR	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	J	
13180_470-ABOR	13180_470-ABOR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%	\$306	Other	J	
13180_470-ABOS	13180_470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%	\$358	Other	J	
13180_470-ABOT	13180_470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	J	
13180_492-BBDG	13180_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	20%	\$24	Other	J	
13180_492-BBDH	13180_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	20%	\$16	Other	J	
13180_492-BBDI	13180_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J	
13180_528-BCBW	13180_528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J	
13180_540-BBCB	13180_540-BBCB	HyperConverged Infra	Intel i350 Quad Port 1GbE BASE-T, rNDC	\$499	Each	20%	\$399	Other	J	
13180_540-BBCZ	13180_540-BBCZ	HyperConverged Infra	Intel Ethernet i350 Quad Port 1GbE BASE-T Adapter, PCIe Low Profile	\$499	Each	20%	\$399	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
13180_540-BBDB	13180_540-BBDB	HyperConverged Infra	Intel Ethernet I350 Dual Port 1GbE BASE-T Adapter, PCIe Low Profile	\$229	Each	20%	\$183	Other	J
13180_540-BBRL	13180_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13180_540-BBUK	13180_540-BBUK	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T & 5720 Dual Port 1GbE BASE-T, rNDC	\$589	Each	20%	\$471	Other	J
13180_540-BBUL	13180_540-BBUL	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	\$469	Each	20%	\$375	Other	J
13180_540-BBUM	13180_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13180_540-BBUY	13180_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
13180_540-BBUZ	13180_540-BBUZ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T & i350 Dual Port 1GbE BASE-T, rNDC	\$639	Each	20%	\$511	Other	J
13180_540-BBVI	13180_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
13180_540-BBVJ	13180_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13180_540-BBVK	13180_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13180_540-BBVP	13180_540-BBVP	HyperConverged Infra	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	J
13180_540-BCCM	13180_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13180_540-BCM0	13180_540-BCM0	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13180_555-BCKN	13180_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
13180_555-BCKO	13180_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
13180_619-AMMZ	13180_619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
13180_619-AMNB	13180_619-AMNB	HyperConverged Infra	Nutanix OS for ESXi 6.7	\$0	Each	20%	\$0	Other	J
13180_619-AMNE	13180_619-AMNE	HyperConverged Infra	Nutanix OS forHYPERV16 1.0	\$0	Each	20%	\$0	Other	J
13180_631-AACK	13180_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13180_634-BIOG	13180_634-BIOG	HyperConverged Infra	Legacy BIOS Boot Mode with MBR Partition	\$0	Each	20%	\$0	Other	J
13180_634-BRBP	13180_634-BRBP	HyperConverged Infra	Nutanix, Flow, 5 Year, Customer Kit	\$29,007	Each	20%	\$23,206	Other	J
13180_634-BRBQ	13180_634-BRBQ	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 3 Year, Customer Kit	\$46,723	Each	20%	\$37,378	Other	J
13180_634-BRBR	13180_634-BRBR	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 4 Year, Customer Kit	\$62,297	Each	20%	\$49,838	Other	J
13180_634-BRBS	13180_634-BRBS	HyperConverged Infra	Nutanix, Flow, 1 Year, Customer Kit	\$6,613	Each	20%	\$5,290	Other	J
13180_634-BRBT	13180_634-BRBT	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 1 Year, Customer Kit	\$18,367	Each	20%	\$14,694	Other	J
13180_634-BRBU	13180_634-BRBU	HyperConverged Infra	Nutanix, Flow, 2 Year, Customer Kit	\$12,790	Each	20%	\$10,232	Other	J
13180_634-BRBV	13180_634-BRBV	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 2 Year, Customer Kit	\$36,733	Each	20%	\$29,386	Other	J
13180_634-BRBW	13180_634-BRBW	HyperConverged Infra	Nutanix, Flow, 3 Year, Customer Kit	\$18,567	Each	20%	\$14,854	Other	J
13180_634-BRBX	13180_634-BRBX	HyperConverged Infra	Nutanix, Flow, 4 Year, Customer Kit	\$23,960	Each	20%	\$19,168	Other	J
13180_634-BRBY	13180_634-BRBY	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 5 Year, Customer Kit	\$73,463	Each	20%	\$58,770	Other	J
13180_634-BRRX	13180_634-BRRX	HyperConverged Infra	Nutanix OS for ESXi 6.5	\$0	Each	20%	\$0	Other	J
13180_634-BSGU	13180_634-BSGU	HyperConverged Infra	pilot,SW,FI,ESXI,6.7U3,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13180_634-BSGX	13180_634-BSGX	HyperConverged Infra	pilot,SW,FI,ESXI,6.5U3,NOVFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13180_634-BSGY	13180_634-BSGY	HyperConverged Infra	pilot,SW,FI,NOS,AHV,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13180_634-BWZQ	13180_634-BWZQ	HyperConverged Infra	Nutanix OS for HYPERV19 1.0	\$0	Each	20%	\$0	Other	J
13180_634-BXBT	13180_634-BXBT	HyperConverged Infra	Nutanix OS for ESXi 7.0	\$0	Each	20%	\$0	Other	J
13180_692-BBBB	13180_692-BBBB	HyperConverged Infra	CFI,STANDARD OPTION NOT SELECTED	\$0	Each	20%	\$0	Other	J
13180_770-BBBC	13180_770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
13180_770-BBBL	13180_770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13180_770-BBBM	13180_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13180_770-BBHJ	13180_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
13180_770-BCIO	13180_770-BCIO	HyperConverged Infra	1U Combo Drop-In/Stub-In Rails	\$99	Each	20%	\$79	Other	J
13180_780-BCDI	13180_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
13180_800-BBPD	13180_800-BBPD	HyperConverged Infra	VDI Solution	\$0	Each	20%	\$0	Other	J
13180_847-2761	13180_847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
13180_847-2762	13180_847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
13180_847-2763	13180_847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
13180_847-2766	13180_847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J
13180_922-4998	13180_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13180_929-8749	13180_929-8749	HyperConverged Infra	REMOTE SERVICES AFTER HOURS UPGRADE	\$599	Each	20%	\$479	Other	J
13180_980-5088	13180_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13180_980-7177	13180_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13180_983-2917	13180_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13180_985-3817	13180_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13180_986-5518	13180_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	J
13180_987-1459	13180_987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
13180_987-1519	13180_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
13180_994-8778	13180_994-8778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13180_JM0MC	13180_JM0MC	HyperConverged Infra	Module Power Supply 485W Redundant EMERSON	\$0	Each	20%	\$0	Other	J
13180_V21JP	13180_V21JP	HyperConverged Infra	Module Power Supply 750W Redundant LITEON	\$0	Each	20%	\$0	Other	J
13180_X3M75	13180_X3M75	HyperConverged Infra	Module Cable 3M Bus Powered MPERC, 10HDD, R640	\$20	Each	20%	\$16	Other	J
13184_210-AQTY	13184_210-AQTY	HyperConverged Infra	Dell EMC XC6420ENT Core 2.0 Base Enclosure	\$862	Each	20%	\$690	Other	J
13184_310-8513	13184_310-8513	HyperConverged Infra	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13184_321-BCOO	13184_321-BCOO	HyperConverged Infra	PowerEdge C6400 Enclosure, 2.5" NVME	\$3,900	Each	20%	\$3,120	Other	J
13184_321-BDVS	13184_321-BDVS	HyperConverged Infra	Bezel, Standard, 2U, 14G, XC6420	\$601	Each	20%	\$481	Other	J
13184_321-BFBS	13184_321-BFBS	HyperConverged Infra	PowerEdge C6400 Enclosure, 2.5" Hard Drives V3	\$3,900	Each	20%	\$3,120	Other	J
13184_325-BDFY	13184_325-BDFY	HyperConverged Infra	Bezel, Standard, 2U, 14G, XC6420, Cust Kit	\$709	Each	20%	\$567	Other	J
13184_330-3154	13184_330-3154	HyperConverged Infra	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	J
13184_330-3155	13184_330-3155	HyperConverged Infra	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	J
13184_332-1286	13184_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13184_340-CNRR	13184_340-CNRR	HyperConverged Infra	PowerEdge C6400 Shipping Material BCC	\$159	Each	20%	\$127	Other	J
13184_340-COFV	13184_340-COFV	HyperConverged Infra	PowerEdge C6400-R Shipping	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM					
13184_389-DUZM	13184_389-DUZM	HyperConverged Infra	XC6400 FCC Label	\$0	Each	20%	\$0	Other	J	
13184_400-ASDP	13184_400-ASDP	HyperConverged Infra	2.5in HDD Blank, C6400	\$9	Each	20%	\$7	Other	J	
13184_407-BBXY	13184_407-BBXY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	J	
13184_407-BBEL	13184_407-BBEL	HyperConverged Infra	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	J	
13184_407-BBOH	13184_407-BBOH	HyperConverged Infra	Mellanox, Transceiver, SFP+, 10Gb, Short-Range	\$349	Each	20%	\$279	Other	J	
13184_407-BBVK	13184_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J	
13184_429-AAOK	13184_429-AAOK	HyperConverged Infra	8X DVD-ROM, USB, EXTERNAL	\$199	Each	20%	\$159	Other	J	
13184_450-AADX	13184_450-AADX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord	\$20	Each	20%	\$16	Other	J	
13184_450-AADZ	13184_450-AADZ	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord	\$30	Each	20%	\$24	Other	J	
13184_450-AAEW	13184_450-AAEW	HyperConverged Infra	250V, 2.5 meter PowerCord for Argentina	\$5	Each	20%	\$4	Other	J	
13184_450-AAGG	13184_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
13184_450-AARX	13184_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J	
13184_450-AAAX	13184_450-AAAX	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J	
13184_450-AAAT	13184_450-AAAT	HyperConverged Infra	C19 to C20, 250V, 0.6m Power Cord	\$10	Each	20%	\$8	Other	J	
13184_450-ABLC	13184_450-ABLC	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	J	
13184_450-ABLD	13184_450-ABLD	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord, Customer Kit	\$16	Each	20%	\$13	Other	J	
13184_450-ABLE	13184_450-ABLE	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	J	
13184_450-ACSI	13184_450-ACSI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	J	
13184_450-ACSL	13184_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13184_450-ACSM	13184_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13184_450-ACSO	13184_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J	
13184_450-ADIR	13184_450-ADIR	HyperConverged Infra	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	J	
13184_450-ADTB	13184_450-ADTB	HyperConverged Infra	Power Cord, NBR 14136 to C19, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	J	
13184_450-AEIT	13184_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J	
13184_450-AEJI	13184_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J	
13184_450-AEJZ	13184_450-AEJZ	HyperConverged Infra	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	J	
13184_450-AEMY	13184_450-AEMY	HyperConverged Infra	KIT- Power Cord, 250V,2ft,C19/C20,US	\$23	Each	20%	\$19	Other	J	
13184_450-AENT	13184_450-AENT	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 2000W,CusKit	\$420	Each	20%	\$336	Other	J	
13184_450-AENU	13184_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J	
13184_450-AEPB	13184_450-AEPB	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	J	
13184_450-AFFX	13184_450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J	
13184_450-AFFY	13184_450-AFFY	HyperConverged Infra	Power Cord, 250V, 16A, NBR14136 to C19, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	J	
13184_450-AFMQ	13184_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J	
13184_450-AGFL	13184_450-AGFL	HyperConverged Infra	Dual, Hot-plug, Non-Redundant Power Supply (2 + 0), 1600W	\$850	Each	20%	\$680	Other	J	
13184_450-AGFO	13184_450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J	
13184_450-AGFW	13184_450-AGFW	HyperConverged Infra	Single,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use, Customer Install	\$610	Each	20%	\$488	Other	J	
13184_450-AHFH	13184_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J	
13184_470-AAFD	13184_470-AAFD	HyperConverged Infra	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	J	
13184_470-AAFE	13184_470-AAFE	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 1	\$150	Each	20%	\$120	Other	J	
13184_470-AAFF	13184_470-AAFF	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 2	\$280	Each	20%	\$224	Other	J	
13184_470-AAGI	13184_470-AAGI	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 3	\$220	Each	20%	\$176	Other	J	
13184_470-AAGN	13184_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1	\$75	Each	20%	\$60	Other	J	
13184_470-AAGP	13184_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3	\$105	Each	20%	\$84	Other	J	
13184_470-AAGR	13184_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5	\$135	Each	20%	\$108	Other	J	
13184_470-AARQ	13184_470-AARQ	HyperConverged Infra	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$20	Each	20%	\$16	Other	J	
13184_470-AATW	13184_470-AATW	HyperConverged Infra	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	J	
13184_470-AATX	13184_470-AATX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J	
13184_470-AATY	13184_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J	
13184_470-AAUB	13184_470-AAUB	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	J	
13184_470-AAUD	13184_470-AAUD	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J	
13184_470-ABGL	13184_470-ABGL	HyperConverged Infra	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	J	
13184_492-BBDG	13184_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	20%	\$24	Other	J	
13184_492-BBDH	13184_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	20%	\$16	Other	J	
13184_492-BBDI	13184_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J	
13184_492-BBEI	13184_492-BBEI	HyperConverged Infra	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m)	\$25	Each	20%	\$20	Other	J	
13184_492-BBLO	13184_492-BBLO	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 10A (US, EU, TW, APCC countries except ANZ)	\$20	Each	20%	\$16	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13184 611-BBBH	13184 611-BBBH	HyperConverged Infra	No Factory Installed Operating System	\$0	Each	20%	\$0	Other	J
13184 631-AACK	13184 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13184 634-BQSD	13184 634-BQSD	HyperConverged Infra	Documentation XC6400/20	\$0	Each	20%	\$0	Other	J
13184 750-AAUO	13184 750-AAUO	HyperConverged Infra	PowerEdge C6400 Blank Tray	\$0	Each	20%	\$0	Other	J
13184 770-BCFZ	13184 770-BCFZ	HyperConverged Infra	PEC Static Rails	\$169	Each	20%	\$135	Other	J
13184 770-BCGB	13184 770-BCGB	HyperConverged Infra	PEC Static Rails, CUS	\$110	Each	20%	\$88	Other	J
13184 818-BBII	13184 818-BBII	HyperConverged Infra	PowerEdge C6400 Shipping Material	\$0	Each	20%	\$0	Other	J
13184 847-2761	13184 847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
13184 847-2762	13184 847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
13184 847-2763	13184 847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
13184 847-2766	13184 847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J
13184 922-4998	13184 922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13184 929-8749	13184 929-8749	HyperConverged Infra	REMOTE SERVICES AFTER HOURS UPGRADE	\$599	Each	20%	\$479	Other	J
13184 980-5088	13184 980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13184 980-7177	13184 980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13184 983-2917	13184 983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13184 985-3817	13184 985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13184 986-5518	13184 986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13184 994-6778	13184 994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
13182 210-AQTV	13182 210-AQTV	HyperConverged Infra	Dell EMC XC6420ENT Core 2.0 Base Sled	\$862	Each	20%	\$690	Other	J
13182 321-BEMT	13182 321-BEMT	HyperConverged Infra	PowerEdge C6420, 2.5 Direct Chassis MLK	\$0	Each	20%	\$0	Other	J
13182 321-BEMU	13182 321-BEMU	HyperConverged Infra	PowerEdge C6420, Single Sled MLK	\$0	Each	20%	\$0	Other	J
13182 331-7591	13182 331-7591	HyperConverged Infra	PowerEdge C6420/C6400 Complex Tied Order Ship	\$0	Each	20%	\$0	Other	J
13182 332-1286	13182 332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13182 332-1368	13182 332-1368	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meters, Cust Kit	\$180	Each	20%	\$144	Other	J
13182 332-1665	13182 332-1665	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter, Cust Kit	\$130	Each	20%	\$104	Other	J
13182 332-1666	13182 332-1666	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meters, Cust Kit	\$220	Each	20%	\$176	Other	J
13182 338-BLMC	13182 338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13182 338-BLMN	13182 338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13182 338-BLMP	13182 338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13182 338-BLMR	13182 338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13182 338-BLNB	13182 338-BLNB	HyperConverged Infra	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2666	\$3,551	Each	20%	\$2,841	Other	J
13182 338-BLNE	13182 338-BLNE	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666,CK	\$3,787	Each	20%	\$3,029	Other	J
13182 338-BLNG	13182 338-BLNG	HyperConverged Infra	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,220	Each	20%	\$3,376	Other	J
13182 338-BLNH	13182 338-BLNH	HyperConverged Infra	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2666,CK	\$4,424	Each	20%	\$3,539	Other	J
13182 338-BLNI	13182 338-BLNI	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2666,CK	\$4,915	Each	20%	\$3,932	Other	J
13182 338-BLNU	13182 338-BLNU	HyperConverged Infra	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-2666,CK	\$5,222	Each	20%	\$4,178	Other	J
13182 338-BLNL	13182 338-BLNL	HyperConverged Infra	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,887	Each	20%	\$3,909	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13182_338-BLNP	13182_338-BLNP	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666,CK	\$6,140	Each	20%	\$4,912	Other	J
13182_338-BLNQ	13182_338-BLNQ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-2666,CK	\$6,711	Each	20%	\$5,369	Other	J
13182_338-BLNR	13182_338-BLNR	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666,CK	\$7,304	Each	20%	\$5,843	Other	J
13182_338-BLNT	13182_338-BLNT	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W)	\$9,395	Each	20%	\$7,516	Other	J
13182_338-BLTR	13182_338-BLTR	HyperConverged Infra	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400,CK	\$835	Each	20%	\$668	Other	J
13182_338-BLTT	13182_338-BLTT	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400,CK	\$1,002	Each	20%	\$802	Other	J
13182_338-BLTX	13182_338-BLTX	HyperConverged Infra	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-2400,CK	\$2,002	Each	20%	\$1,602	Other	J
13182_338-BLW	13182_338-BLW	HyperConverged Infra	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400,CK	\$2,442	Each	20%	\$1,954	Other	J
13182_338-BLTX	13182_338-BLTX	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400,CK	\$2,547	Each	20%	\$2,037	Other	J
13182_338-BLTZ	13182_338-BLTZ	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400,CK	\$3,109	Each	20%	\$2,487	Other	J
13182_338-BLUB	13182_338-BLUB	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400,CK	\$919	Each	20%	\$735	Other	J
13182_338-BLUQ	13182_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400,CK	\$1,169	Each	20%	\$935	Other	J
13182_338-BLUS	13182_338-BLUS	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400,CK	\$2,059	Each	20%	\$1,647	Other	J
13182_338-BLUW	13182_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400,CK	\$2,489	Each	20%	\$1,991	Other	J
13182_338-BLUX	13182_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400,CK	\$2,489	Each	20%	\$1,991	Other	J
13182_338-BMPC	13182_338-BMPC	HyperConverged Infra	C34, Single 1U C6420 Sled, H330 HBA, Supports 2.5in or 3.5in Direct and Expander Backplanes	\$0	Each	20%	\$0	Other	J
13182_338-BMPD	13182_338-BMPD	HyperConverged Infra	C35, Single 1U C6420 Sled, H330 HBA, Supports 2.5in NVMe Backplane	\$0	Each	20%	\$0	Other	J
13182_338-BRVH	13182_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13182_338-BRVJ	13182_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
13182_338-BRVM	13182_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
13182_338-BRVN	13182_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
13182_338-BRVO	13182_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
13182_338-BRVR	13182_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
13182_338-BSDH	13182_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13182_338-BSDI	13182_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
13182_338-BSDL	13182_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
13182_338-BSDO	13182_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
13182_338-BSDP	13182_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
13182_338-BSDS	13182_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
13182_338-BSDT	13182_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
13182_338-BSGN	13182_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
13182_338-BSGU	13182_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
13182_338-BSHD	13182_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
13182_338-BSHF	13182_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
13182_338-BSHH	13182_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
13182_338-BSHY	13182_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
13182_338-BSIM	13182_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
13182_338-BSIQ	13182_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
13182_338-BSWX	13182_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
13182_338-BTSI	13182_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
13182_338-BTSM	13182_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J

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Vendor Notes:

Updated November 25, 2020

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13182_338-BTSO	13182_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J
13182_338-BTSP	13182_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
13182_338-BVJU	13182_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J
13182_338-BVJV	13182_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
13182_338-BVJW	13182_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
13182_338-BVJX	13182_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
13182_338-BVKD	13182_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
13182_338-BVKF	13182_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
13182_338-BVKG	13182_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J
13182_338-BVKH	13182_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
13182_338-BVKJ	13182_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J
13182_338-BVKL	13182_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
13182_338-BVKR	13182_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
13182_338-BVKU	13182_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
13182_340-BLEY	13182_340-BLEY	HyperConverged Infra	PowerEdge C6400 - C6420/C6525 Shipping	\$0	Each	20%	\$0	Other	J
13182_340-CBIU	13182_340-CBIU	HyperConverged Infra	Dell EMC XC6420 Shipping	\$1	Each	20%	\$1	Other	J
13182_340-CKTR	13182_340-CKTR	HyperConverged Infra	XC6420 Single Sled Shipping Material	\$82	Each	20%	\$65	Other	J
13182_345-BBPP	13182_345-BBPP	HyperConverged Infra	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J
13182_350-BBSQ	13182_350-BBSQ	HyperConverged Infra	XC6420ENT CORE TRAY LGG TAG	\$10	Each	20%	\$8	Other	J
13182_370-AAIP	13182_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
13182_370-ADMX	13182_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
13182_370-ADNH	13182_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
13182_370-ADNT	13182_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
13182_370-ADPN	13182_370-ADPN	HyperConverged Infra	Memory, Filler, Blank DIMM, Qty 8	\$9	Each	20%	\$7	Other	J
13182_370-AEVN	13182_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
13182_370-AEVP	13182_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
13182_370-AEVQ	13182_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13182_370-AEVR	13182_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13182_374-BBNW	13182_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13182_374-BBOI	13182_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13182_374-BBOK	13182_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13182_374-BBOM	13182_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13182_374-BBPN	13182_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13182_374-BBPP	13182_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
13182_374-BBPT	13182_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
13182_374-BBPU	13182_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
13182_379-BCQY	13182_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13182_379-BDCO	13182_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J

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13182_379-BDYP	13182_379-BDYP	HyperConverged Infra	CFG-No PSU Selection for Single Node Shipping	\$0	Each	20%	\$0	Other	J
13182_379-BEFZ	13182_379-BEFZ	HyperConverged Infra	*** HARDWARE ONLY - NUTANIX LICENSING NOT INCLUDED ***	\$0	Each	20%	\$0	Other	J
13182_384-BBBL	13182_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13182_385-BBKH	13182_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
13182_385-BBKI	13182_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13182_385-BBKK	13182_385-BBKK	HyperConverged Infra	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	J
13182_385-BBKL	13182_385-BBKL	HyperConverged Infra	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	J
13182_385-BBKX	13182_385-BBKX	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13182_400-ASDP	13182_400-ASDP	HyperConverged Infra	2.5in HDD Blank, C6400	\$9	Each	20%	\$7	Other	J
13182_400-ASHI	13182_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
13182_400-ASHK	13182_400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J
13182_400-ATJL	13182_400-ATJL	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	J
13182_400-ATJO	13182_400-ATJO	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140, CK	\$771	Each	20%	\$617	Other	J
13182_400-ATJR	13182_400-ATJR	HyperConverged Infra	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	J
13182_400-AVEZ	13182_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
13182_400-AVHG	13182_400-AVHG	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140, CK	\$1,284	Each	20%	\$1,027	Other	J
13182_400-AVHH	13182_400-AVHH	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140	\$1,399	Each	20%	\$1,119	Other	J
13182_400-AXPE	13182_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13182_400-AXSK	13182_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13182_400-AZOY	13182_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13182_400-AZQO	13182_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
13182_400-AZTN	13182_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
13182_400-AZUT	13182_400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
13182_400-AZVM	13182_400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
13182_400-BBQX	13182_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
13182_400-BBQZ	13182_400-BBQZ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD, 7008 TBW, CK	\$5,272	Each	20%	\$4,217	Other	J
13182_400-BCLW	13182_400-BCLW	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628 TBW, CK	\$2,266	Each	20%	\$1,812	Other	J
13182_400-BCMP	13182_400-BCMP	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512 TBW, CK	\$4,934	Each	20%	\$3,947	Other	J
13182_400-BCNN	13182_400-BCNN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256 TBW, CK	\$2,977	Each	20%	\$2,381	Other	J
13182_400-BCOM	13182_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
13182_400-BCQG	13182_400-BCQG	HyperConverged Infra	480GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
13182_400-BCQN	13182_400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
13182_400-BDNK	13182_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
13182_400-BDSD	13182_400-BDSD	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive	\$645	Each	20%	\$516	Other	J
13182_400-BDSI	13182_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
13182_400-BDSU	13182_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
13182_400-BEFE	13182_400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
13182_400-BELR	13182_400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J



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13182-400-BELT	13182-400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13182-400-BEMG	13182-400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
13182-400-BEPD	13182-400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
13182-400-BEPF	13182-400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
13182-400-BEQI	13182-400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
13182-400-BFQX	13182-400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
13182-400-BFRU	13182-400-BFRU	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J
13182-400-BFSE	13182-400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
13182-400-BGUF	13182-400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
13182-400-BKGD	13182-400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
13182-400-BKGF	13182-400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13182-400-BKGI	13182-400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
13182-401-ABHQ	13182-401-ABHQ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	J
13182-403-BBSD	13182-403-BBSD	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1)	\$869	Each	20%	\$695	Other	J
13182-403-BCFX	13182-403-BCFX	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1)	\$1,499	Each	20%	\$1,199	Other	J
13182-403-BCHV	13182-403-BCHV	HyperConverged Infra	BOSS controller card+with 2 M.2 Sticks 240G (RAID 1)	\$879	Each	20%	\$703	Other	J
13182-403-BCHW	13182-403-BCHW	HyperConverged Infra	BOSS controller card, Customer Kit	\$108	Each	20%	\$86	Other	J
13182-405-AAANE	13182-405-AAANE	HyperConverged Infra	HBA330 Controller Card	\$269	Each	20%	\$215	Other	J
13182-406-BBLC	13182-406-BBLC	HyperConverged Infra	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile, Customer Install	\$642	Each	20%	\$514	Other	J
13182-406-BBLD	13182-406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13182-407-BBDT	13182-407-BBDT	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 5m	\$279	Each	20%	\$223	Other	J
13182-407-BBDU	13182-407-BBDU	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 3m	\$199	Each	20%	\$159	Other	J
13182-407-BBVJ	13182-407-BBVJ	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	J
13182-407-BBVK	13182-407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13182-407-BCBE	13182-407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13182-412-AAIX	13182-412-AAIX	HyperConverged Infra	C6420 Heatsink for CPU1	\$0	Each	20%	\$0	Other	J
13182-412-AAIY	13182-412-AAIY	HyperConverged Infra	C6420 Extended Width CPU1 Heatsink for High Freq/Power CPU	\$0	Each	20%	\$0	Other	J
13182-412-AAIZ	13182-412-AAIZ	HyperConverged Infra	C6420 Heatsink for CPU2	\$0	Each	20%	\$0	Other	J
13182-430-4431	13182-430-4431	HyperConverged Infra	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239	Each	20%	\$191	Other	J
13182-461-AADZ	13182-461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13182-461-AAEL	13182-461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13182-461-AAEM	13182-461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13182-461-AAEN	13182-461-AAEN	HyperConverged Infra	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	J
13182-470-AAGN	13182-470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
13182-470-AAGP	13182-470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
13182-470-AAGR	13182-470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
13182-470-ABOR	13182-470-ABOR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 1 Meter	\$382	Each	20%	\$306	Other	J
13182-470-ABOS	13182-470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 2 Meter	\$447	Each	20%	\$358	Other	J

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Vendor Notes: Updated November 25, 2020

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13182_470-ABOT	13182_470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 3 Meter	\$574	Each	20%	\$459	Other	J
13182_470-ABPR	13182_470-ABPR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout Cable, 1 Meter, Customer Kit	\$382	Each	20%	\$306	Other	J
13182_470-ABQB	13182_470-ABQB	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout Cable, 3 Meter, Customer Kit	\$574	Each	20%	\$459	Other	J
13182_470-ABQF	13182_470-ABQF	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout Cable, 2 Meter, Customer Kit	\$447	Each	20%	\$358	Other	J
13182_470-ACJM	13182_470-ACJM	HyperConverged Infra	NVMe MiniPerc Cable for C6420	\$89	Each	20%	\$71	Other	J
13182_470-ACJQ	13182_470-ACJQ	HyperConverged Infra	MiniPerc Cable for C6420	\$59	Each	20%	\$47	Other	J
13182_540-BBIX	13182_540-BBIX	HyperConverged Infra	Intel X710 Dual Port 10Gb Direct Attach, SFP+, Converged Network Adapter, Low Profile, Cuskit	\$694	Each	20%	\$555	Other	J
13182_540-BBRG	13182_540-BBRG	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	J
13182_540-BBRL	13182_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13182_540-BBVI	13182_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
13182_540-BBVJ	13182_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13182_540-BBVK	13182_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13182_540-BBWC	13182_540-BBWC	HyperConverged Infra	Intel X710 Dual Port 10Gb, SFP+, OCP Mezzanine card	\$449	Each	20%	\$359	Other	J
13182_540-BBWM	13182_540-BBWM	HyperConverged Infra	PERC Bridge Card for C6420	\$29	Each	20%	\$23	Other	J
13182_540-BBZG	13182_540-BBZG	HyperConverged Infra	OCP Mezzanine Bracket for C6420	\$0	Each	20%	\$0	Other	J
13182_540-BCCM	13182_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13182_540-BCFL	13182_540-BCFL	HyperConverged Infra	PCIE Riser for XC6420	\$24	Each	20%	\$19	Other	J
13182_540-BCKX	13182_540-BCKX	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card, for C6420 only	\$419	Each	20%	\$335	Other	J
13182_540-BCMQ	13182_540-BCMQ	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13182_555-BCKN	13182_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
13182_575-BBNY	13182_575-BBNY	HyperConverged Infra	MiniPerc Bracket for C6420	\$79	Each	20%	\$63	Other	J
13182_619-AMMZ	13182_619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
13182_619-AMNB	13182_619-AMNB	HyperConverged Infra	Nutanix OS for ESXI 6.7	\$0	Each	20%	\$0	Other	J
13182_619-AMNE	13182_619-AMNE	HyperConverged Infra	Nutanix OS forHYPERV16 1.0	\$0	Each	20%	\$0	Other	J
13182_631-AACK	13182_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13182_634-BIQG	13182_634-BIQG	HyperConverged Infra	Legacy BIOS Boot Mode with MBR Partition	\$0	Each	20%	\$0	Other	J
13182_634-BRBP	13182_634-BRBP	HyperConverged Infra	Nutanix, Flow, 5 Year, Customer Kit	\$29,007	Each	20%	\$23,206	Other	J
13182_634-BRBO	13182_634-BRBO	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 3 Year, Customer Kit	\$46,723	Each	20%	\$37,378	Other	J
13182_634-BRBR	13182_634-BRBR	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 4 Year, Customer Kit	\$62,297	Each	20%	\$49,838	Other	J
13182_634-BRBS	13182_634-BRBS	HyperConverged Infra	Nutanix, Flow, 1 Year, Customer Kit	\$6,613	Each	20%	\$5,290	Other	J
13182_634-BRBT	13182_634-BRBT	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 1 Year, Customer Kit	\$18,367	Each	20%	\$14,694	Other	J
13182_634-BRBU	13182_634-BRBU	HyperConverged Infra	Nutanix, Flow, 2 Year, Customer Kit	\$12,790	Each	20%	\$10,232	Other	J
13182_634-BRBV	13182_634-BRBV	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 2 Year, Customer Kit	\$36,733	Each	20%	\$29,386	Other	J
13182_634-BRBW	13182_634-BRBW	HyperConverged Infra	Nutanix, Flow, 3 Year, Customer Kit	\$18,567	Each	20%	\$14,854	Other	J
13182_634-BRBX	13182_634-BRBX	HyperConverged Infra	Nutanix, Flow, 4 Year, Customer Kit	\$23,960	Each	20%	\$19,168	Other	J
13182_634-BRBY	13182_634-BRBY	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 5 Year, Customer Kit	\$73,463	Each	20%	\$58,770	Other	J
13182_634-BRRX	13182_634-BRRX	HyperConverged Infra	Nutanix OS for ESXI 6.5	\$0	Each	20%	\$0	Other	J
13182_634-BSGU	13182_634-BSGU	HyperConverged Infra	pilot.SW,FI,ESXI,6.7U3,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J

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13182_634-BSGX	13182_634-BSGX	HyperConverged Infra	piiot,SW,FI,ESXI,6.5U3,NOVFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13182_634-BSGY	13182_634-BSGY	HyperConverged Infra	piiot,SW,FI,NOS,AHV,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13182_634-BWZQ	13182_634-BWZQ	HyperConverged Infra	Nutanix OS for HYPERV19 1.0	\$0	Each	20%	\$0	Other	J
13182_634-BXBT	13182_634-BXBT	HyperConverged Infra	Nutanix OS for ESXI 7.0	\$0	Each	20%	\$0	Other	J
13182_750-AAUR	13182_750-AAUR	HyperConverged Infra	NonFabric CPU Clip for C6420	\$1	Each	20%	\$1	Other	J
13182_780-BCET	13182_780-BCET	HyperConverged Infra	C4, H330 HBA, C6420 1U Direct BP, Supports up to 6x2.5in Hard Drives	\$0	Each	20%	\$0	Other	J
13182_780-BCEU	13182_780-BCEU	HyperConverged Infra	C5, H330 HBA, C6420 1U NVMe, Supports up to 6x2.5in Hard Drives	\$0	Each	20%	\$0	Other	J
13182_847-2761	13182_847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
13182_847-2762	13182_847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
13182_847-2763	13182_847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
13182_847-2766	13182_847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J
13182_922-4998	13182_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13182_929-8749	13182_929-8749	HyperConverged Infra	REMOTE SERVICES AFTER HOURS UPGRADE	\$599	Each	20%	\$479	Other	J
13182_980-5088	13182_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13182_980-7177	13182_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13182_983-2917	13182_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
13182_985-3817	13182_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
13182_986-5518	13182_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
13182_994-6778	13182_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
14536_210-AWXR	14536_210-AWXR	HyperConverged Infra	Dell EMC XC6515 Core Base	\$2,862	Each	20%	\$2,290	Other	J
14536_321-BERO	14536_321-BERO	HyperConverged Infra	2.5" Chassis with up to 8 Hot Plug Hard Drives	\$60	Each	20%	\$48	Other	J
14536_325-BDWW	14536_325-BDWW	HyperConverged Infra	No Bezel, Standard, XC6515	\$7	Each	20%	\$6	Other	J
14536_325-BDWX	14536_325-BDWX	HyperConverged Infra	Bezel, Standard, XC6515	\$53	Each	20%	\$42	Other	J
14536_330-BBNN	14536_330-BBNN	HyperConverged Infra	Riser Config 2, 2x16 LP PCIe slot	\$199	Each	20%	\$159	Other	J
14536_332-1286	14536_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
14536_338-BSWG	14536_338-BSWG	HyperConverged Infra	AMD 7402P 2.8GHz,24C/48T,128M,180W,3200	\$1,699	Each	20%	\$1,359	Other	J
14536_338-BSWH	14536_338-BSWH	HyperConverged Infra	AMD 7502P 2.5GHz,32C/64T,128M,180W,3200	\$3,459	Each	20%	\$2,767	Other	J
14536_338-BSWO	14536_338-BSWO	HyperConverged Infra	AMD 7302P 3GHz,16C/32T,128M,155W,3200	\$1,049	Each	20%	\$839	Other	J
14536_338-BSWP	14536_338-BSWP	HyperConverged Infra	AMD 7702P 2GHz,64C/128T,256M,200W,3200	\$6,109	Each	20%	\$4,887	Other	J
14536_338-BTUT	14536_338-BTUT	HyperConverged Infra	AMD EPYC 7502P 2.5GHz, 32C/64T, 128M Cache (180W) DDR4-3200, CK	\$6,059	Each	20%	\$4,847	Other	J
14536_338-BTUU	14536_338-BTUU	HyperConverged Infra	AMD EPYC 7702P 2.00GHz, 64C/128T, 256M Cache (200W) DDR4-3200, CK	\$11,645	Each	20%	\$9,316	Other	J
14536_338-BTUZ	14536_338-BTUZ	HyperConverged Infra	AMD EPYC 7302P 3GHz, 16C/32T, 128M Cache (155W) DDR4-3200, CK	\$2,276	Each	20%	\$1,821	Other	J
14536_338-BTVD	14536_338-BTVD	HyperConverged Infra	AMD EPYC 7402P 2.80GHz, 24C/48T, 128M Cache (180W) DDR4-3200, CK	\$3,299	Each	20%	\$2,639	Other	J
14536_340-CRSM	14536_340-CRSM	HyperConverged Infra	Dell EMC XC6515 Ship	\$1	Each	20%	\$0	Other	J
14536_343-BBMT	14536_343-BBMT	HyperConverged Infra	PowerEdge R6515 x8 Drive Shipping Material	\$0	Each	20%	\$0	Other	J
14536_345-BBEZ	14536_345-BBEZ	HyperConverged Infra	1.6TB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 8760 TBW, CUS Kit	\$1,390	Each	20%	\$1,112	Other	J
14536_345-BBFB	14536_345-BBFB	HyperConverged Infra	800GB Solid State Drive SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug, 3 DWPD 4380 TBW, CUS Kit	\$870	Each	20%	\$696	Other	J
14536_350-BBKQ	14536_350-BBKQ	HyperConverged Infra	Quick Sync 2 (All-the-box mgmt)	\$89	Each	20%	\$71	Other	J

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14536_350-BBKR	14536_350-BBKR	HyperConverged Infra	No Quick Sync	\$0	Each	20%	\$0	Other	J
14536_350-BCBH	14536_350-BCBH	HyperConverged Infra	XC615 Core QR Label	\$2	Each	20%	\$1	Other	J
14536_370-AAIP	14536_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
14536_370-AEVN	14536_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
14536_370-AEVP	14536_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
14536_370-AEVQ	14536_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
14536_370-AEVR	14536_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
14536_374-BBWT	14536_374-BBWT	HyperConverged Infra	PCIe Blank Filler, R6515 / R7515	\$0	Each	20%	\$0	Other	J
14536_379-BCQY	14536_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
14536_379-BCRF	14536_379-BCRF	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
14536_379-BDTF	14536_379-BDTF	HyperConverged Infra	2.5 Chassis	\$0	Each	20%	\$0	Other	J
14536_379-BEFZ	14536_379-BEFZ	HyperConverged Infra	*** HARDWARE ONLY - NUTANIX LICENSING NOT INCLUDED ***	\$0	Each	20%	\$0	Other	J
14536_384-BBBL	14536_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
14536_384-BBSO	14536_384-BBSO	HyperConverged Infra	No Additional Mid Fan	\$0	Each	20%	\$0	Other	J
14536_384-BCFW	14536_384-BCFW	HyperConverged Infra	Standard Fan	\$0	Each	20%	\$0	Other	J
14536_384-BCNQ	14536_384-BCNQ	HyperConverged Infra	PowerEdge R6515 Motherboard, with 2 x 1Gb Onboard LOM (BCM5720) V2	\$0	Each	20%	\$0	Other	J
14536_385-BBOI	14536_385-BBOI	HyperConverged Infra	32GB microSDHC/SDXC Card	\$160	Each	20%	\$128	Other	J
14536_385-BBOM	14536_385-BBOM	HyperConverged Infra	64GB microSDHC/SDXC Card	\$400	Each	20%	\$320	Other	J
14536_385-BBOT	14536_385-BBOT	HyperConverged Infra	iDRAC9,Enterprise x5	\$489	Each	20%	\$391	Other	J
14536_385-BBPJ	14536_385-BBPJ	HyperConverged Infra	IDSDM Card Reader	\$59	Each	20%	\$47	Other	J
14536_389-DUHL	14536_389-DUHL	HyperConverged Infra	PowerEdge R6515 CE, CCC	\$0	Each	20%	\$0	Other	J
14536_400-AVEZ	14536_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
14536_400-AVFE	14536_400-AVFE	HyperConverged Infra	1.2TB Hard Drive SAS 12Gbps 10k 512n 2.5in Hot-Plug	\$709	Each	20%	\$567	Other	J
14536_400-AVHH	14536_400-AVHH	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140	\$1,399	Each	20%	\$1,119	Other	J
14536_400-AZIH	14536_400-AZIH	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug, 3 DWPD, 8760 TBW, CK	\$3,177	Each	20%	\$2,541	Other	J
14536_400-AZTN	14536_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
14536_400-AZUT	14536_400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
14536_400-AZVM	14536_400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
14536_400-BBQX	14536_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
14536_400-BCOM	14536_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
14536_400-BCQG	14536_400-BCQG	HyperConverged Infra	480GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
14536_400-BCQN	14536_400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
14536_400-BDNK	14536_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
14536_400-BDQI	14536_400-BDQI	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,7008 TBW, CK	\$3,727	Each	20%	\$2,982	Other	J
14536_400-BDS	14536_400-BDS	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive	\$645	Each	20%	\$516	Other	J
14536_400-BDSU	14536_400-BDSU	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
14536_400-BDSU	14536_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
14536_400-BDUO	14536_400-BDUO	HyperConverged Infra	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, CK	\$2,602	Each	20%	\$2,082	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14536 400-BDUX	14536 400-BDUX	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610, 3 DWPD, 5256 TBW, CK	\$1,579	Each	20%	\$1,263	Other	J
14536 400-BDWE	14536 400-BDWE	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug Drive,S4610,CK	\$844	Each	20%	\$675	Other	J
14536 400-BEQG	14536 400-BEQG	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW, CUS Kit	\$3,234	Each	20%	\$2,587	Other	J
14536 400-BEQI	14536 400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
14536 403-BCHE	14536 403-BCHE	HyperConverged Infra	BOSS controller card, Low Profile, Customer Kit	\$157	Each	20%	\$126	Other	J
14536 403-BCHH	14536 403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),LP	\$1,499	Each	20%	\$1,199	Other	J
14536 403-BCHI	14536 403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
14536 405-AAJU	14536 405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
14536 407-BBDT	14536 407-BBDT	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 5m	\$279	Each	20%	\$223	Other	J
14536 407-BBDU	14536 407-BBDU	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 3m	\$199	Each	20%	\$159	Other	J
14536 407-BBVK	14536 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
14536 407-BCBE	14536 407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
14536 412-AASC	14536 412-AASC	HyperConverged Infra	Heatsink for CPU equal to or greater than 180W	\$0	Each	20%	\$0	Other	J
14536 412-AASF	14536 412-AASF	HyperConverged Infra	Heatsink for CPU less than 180W	\$0	Each	20%	\$0	Other	J
14536 429-ABBF	14536 429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other	J
14536 450-AAGG	14536 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
14536 450-AALV	14536 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
14536 450-AAXG	14536 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
14536 450-ACSL	14536 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14536 450-ACSM	14536 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
14536 450-ACSO	14536 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
14536 450-AEIT	14536 450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
14536 450-AGUJ	14536 450-AGUJ	HyperConverged Infra	Dual, Hot Plug, Redundant Power Supply (1+1), 550W	\$649	Each	20%	\$519	Other	J
14536 450-AHFH	14536 450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
14536 461-AADZ	14536 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
14536 461-AAEM	14536 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
14536 470-AAGN	14536 470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
14536 470-AAGP	14536 470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
14536 470-AAGR	14536 470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
14536 470-ABOR	14536 470-ABOR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 1 Meter	\$382	Each	20%	\$306	Other	J
14536 470-ABOS	14536 470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 2 Meter	\$447	Each	20%	\$358	Other	J
14536 470-ABOT	14536 470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 3 Meter	\$574	Each	20%	\$459	Other	J
14536 492-BBDG	14536 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
14536 492-BBDH	14536 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
14536 492-BBDI	14536 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
14536 528-BCBW	14536 528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J
14536 540-BBML	14536 540-BBML	HyperConverged Infra	Intel XT10 2-port 10GbE Adapter, Low Profile Customer Install	\$694	Each	20%	\$555	Other	J
14536 540-BBVJ	14536 540-BBVJ	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
14536 540-BBVJ	14536 540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
14536 540-BBVK	14536 540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J



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Vendor Notes:

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14536_540-BBVM	14536_540-BBVM	HyperConverged Infra	Broadcom 57416 Dual Port 10Gb, Base-T, PCIe Adapter, Low Profile, Customer Install	\$714	Each	20%	\$571	Other	J
14536_540-BBVN	14536_540-BBVN	HyperConverged Infra	Broadcom 57414 Dual Port 25Gb, SFP28, PCIe Adapter, Low Profile, Customer Install	\$644	Each	20%	\$515	Other	J
14536_540-BCCM	14536_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
14536_540-BCCN	14536_540-BCCN	HyperConverged Infra	Intel XXV710 Dual Port 25GbE SFP28 PCIe Adapter, Low Profile, Customer Install	\$884	Each	20%	\$707	Other	J
14536_540-BCKU	14536_540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other	J
14536_540-BCKV	14536_540-BCKV	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card, R740XD/540/440/7415/6415 only, Customer Install	\$665	Each	20%	\$532	Other	J
14536_540-BCM0	14536_540-BCM0	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
14536_540-BCNJ	14536_540-BCNJ	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile, Customer Install	\$780	Each	20%	\$624	Other	J
14536_540-BCRQ	14536_540-BCRQ	HyperConverged Infra	Intel X710-T2L Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$799	Each	20%	\$639	Other	J
14536_540-BCSE	14536_540-BCSE	HyperConverged Infra	Intel X710-T2L Dual Port 10GbE BASE-T, PCIe Adapter, Low Profile, Customer Install	\$814	Each	20%	\$651	Other	J
14536_555-BCKN	14536_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
14536_631-AACK	14536_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
14536_634-BWZL	14536_634-BWZL	HyperConverged Infra	Nutanix OS for ESXi 6.7	\$0	Each	20%	\$0	Other	J
14536_634-BWZM	14536_634-BWZM	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
14536_634-BXBS	14536_634-BXBS	HyperConverged Infra	pilot,SW,FI,ESXi6.7U3DECIFY21,15G	\$1,000,000	Each	20%	\$800,000	Other	J
14536_692-BBBB	14536_692-BBBB	HyperConverged Infra	CFI,STANDARD OPTION NOT SELECTED	\$0	Each	20%	\$0	Other	J
14536_770-BBBM	14536_770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
14536_770-BBHJ	14536_770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
14536_770-BCJI	14536_770-BCJI	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
14536_770-BCKT	14536_770-BCKT	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
14536_780-BCDI	14536_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
14536_800-BBDM	14536_800-BBDM	HyperConverged Infra	UEFI BIOS Boot Mode with GPT Partition	\$0	Each	20%	\$0	Other	J
14536_847-2761	14536_847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
14536_847-2762	14536_847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
14536_847-2763	14536_847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
14536_847-2766	14536_847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J
13174_210-AQTU	13174_210-AQTU	HyperConverged Infra	Dell EMC XC740XDENT Core 2.0 Base Single Node Replication Target	\$1,000	Each	20%	\$800	Other	J
13174_210-AQTX	13174_210-AQTX	HyperConverged Infra	Dell EMC XC740XDENT Core 2.0 Base	\$1,000	Each	20%	\$800	Other	J
13174_210-AQTZ	13174_210-AQTZ	HyperConverged Infra	Dell EMC XC740XDENT Core 2.0 Cold Tier Storage Node	\$1,000	Each	20%	\$800	Other	J
13174_310-8513	13174_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
13174_321-BCPU	13174_321-BCPU	HyperConverged Infra	Chassis with Up to 12 x 3.5 Hard Drives for 2CPU Configuration	\$50	Each	20%	\$40	Other	J
13174_321-BCPY	13174_321-BCPY	HyperConverged Infra	Chassis with Up to 24 x 2.5" Hard Drives for 2CPU	\$250	Each	20%	\$200	Other	J
13174_321-BCRB	13174_321-BCRB	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 8 NVME Drives, 2CPU Configuration	\$600	Each	20%	\$480	Other	J
13174_321-BDHZ	13174_321-BDHZ	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Capable Configuration	\$250	Each	20%	\$200	Other	J
13174_321-BEQH	13174_321-BEQH	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 4 NVME and 2 T4 GPU	\$600	Each	20%	\$480	Other	J
13174_325-BDGD	13174_325-BDGD	HyperConverged Infra	Bezel,Standard,2U,14G,XC740XD, Cust Kit	\$63	Each	20%	\$50	Other	J
13174_329-BEIK	13174_329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%	\$0	Other	J
13174_330-BBLG	13174_330-BBLG	HyperConverged Infra	Riser Config 6, 5 x8, 3 x16 slots	\$259	Each	20%	\$207	Other	J

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13174_330-BBLH	13174_330-BBLH	HyperConverged Infra	Riser Config 4, 3x8, 4 x16 slots	\$259	Each	20%	\$207	Other	J	
13174_332-1286	13174_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J	
13174_338-BLMC	13174_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J	
13174_338-BLMN	13174_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J	
13174_338-BLMP	13174_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J	
13174_338-BLMR	13174_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J	
13174_338-BLMX	13174_338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J	
13174_338-BLUQ	13174_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J	
13174_338-BLUS	13174_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J	
13174_338-BLUW	13174_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J	
13174_338-BLUX	13174_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J	
13174_338-BRVH	13174_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
13174_338-BRVJ	13174_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J	
13174_338-BRVM	13174_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J	
13174_338-BRVN	13174_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J	
13174_338-BRVO	13174_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J	
13174_338-BRVR	13174_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J	
13174_338-BSDH	13174_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J	
13174_338-BSDI	13174_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J	
13174_338-BSDL	13174_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J	
13174_338-BSDO	13174_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J	
13174_338-BSDP	13174_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J	
13174_338-BSDS	13174_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
13174_338-BSDT	13174_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J	
13174_338-BSGN	13174_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J	
13174_338-BSGU	13174_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J	
13174_338-BSHD	13174_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J	
13174_338-BSHF	13174_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J	
13174_338-BSHH	13174_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J	
13174_338-BSHN	13174_338-BSHN	HyperConverged Infra	Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$21,379	Each	20%	\$17,103	Other	J	
13174_338-BSHR	13174_338-BSHR	HyperConverged Infra	Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$19,129	Each	20%	\$15,303	Other	J	
13174_338-BSHY	13174_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J	
13174_338-BSIM	13174_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J	
13174_338-BSIQ	13174_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J	
13174_338-BSIV	13174_338-BSIV	HyperConverged Infra	Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$11,449	Each	20%	\$9,159	Other	J	
13174_338-BSVW	13174_338-BSVW	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J	
13174_338-BSWX	13174_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J	
13174_338-BTSI	13174_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13174_370-AEVQ	13174_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
13174_370-AEVR	13174_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
13174_374-BBNW	13174_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
13174_374-BBOI	13174_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
13174_374-BBOK	13174_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
13174_374-BBOM	13174_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
13174_374-BBOS	13174_374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
13174_374-BBPN	13174_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
13174_374-BBPP	13174_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
13174_374-BBPT	13174_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
13174_374-BBPU	13174_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
13174_379-BCQY	13174_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
13174_379-BCSG	13174_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
13174_379-BDCO	13174_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
13174_379-BEFZ	13174_379-BEFZ	HyperConverged Infra	*** HARDWARE ONLY - NUTANIX LICENSING NOT INCLUDED ***	\$0	Each	20%	\$0	Other	J
13174_384-BBBL	13174_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
13174_384-BBPY	13174_384-BBPY	HyperConverged Infra	6 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J
13174_384-BBPZ	13174_384-BBPZ	HyperConverged Infra	6 Performance Fans for R740/740XD	\$199	Each	20%	\$159	Other	J
13174_385-BBKH	13174_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
13174_385-BBKI	13174_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
13174_385-BBKT	13174_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
13174_385-BBLE	13174_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
13174_389-DSWO	13174_389-DSWO	HyperConverged Infra	PowerEdge R740 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
13174_389-DSWP	13174_389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
13174_400-ASHI	13174_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
13174_400-ASHK	13174_400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J
13174_400-ASHS	13174_400-ASHS	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive	\$549	Each	20%	\$439	Other	J
13174_400-ASHY	13174_400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%	\$591	Other	J
13174_400-ASIB	13174_400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%	\$903	Other	J
13174_400-ASID	13174_400-ASID	HyperConverged Infra	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, FIPS140	\$1,699	Each	20%	\$1,359	Other	J
13174_400-AVEZ	13174_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
13174_400-AVHH	13174_400-AVHH	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140	\$1,399	Each	20%	\$1,119	Other	J
13174_400-AWIP	13174_400-AWIP	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
13174_400-AXLN	13174_400-AXLN	HyperConverged Infra	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, FIPS140	\$2,249	Each	20%	\$1,799	Other	J
13174_400-AXPE	13174_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13174_400-AXQK	13174_400-AXQK	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
13174_400-AXSK	13174_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
13174_400-AXTF	13174_400-AXTF	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13174_400-AZOY	13174_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13174_400-AZPQ	13174_400-AZPQ	HyperConverged Infra	1.6TB SSD SAS Mixed Use 12Gbps 512 2.5in HP AG Drive, 3.5in HYB CARR, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
13174_400-AZTN	13174_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
13174_400-AZTW	13174_400-AZTW	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3.5in HYB CARR, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
13174_400-AZUN	13174_400-AZUN	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3.5in HYB CARR, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
13174_400-AZUT	13174_400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
13174_400-AZVG	13174_400-AZVG	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3.5in HYB CARR, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
13174_400-AZVM	13174_400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
13174_400-BBOU	13174_400-BBOU	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R HYB CARR Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
13174_400-BBQX	13174_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
13174_400-BBQZ	13174_400-BBQZ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD, 7008 TBW, CK	\$5,272	Each	20%	\$4,217	Other	J
13174_400-BBRH	13174_400-BBRH	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1 DWPD, 7008 TBW, CK	\$5,278	Each	20%	\$4,222	Other	J
13174_400-BCLR	13174_400-BCLR	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive, CUS Kit	\$4,942	Each	20%	\$3,953	Other	J
13174_400-BCLW	13174_400-BCLW	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628 TBW, CK	\$2,266	Each	20%	\$1,812	Other	J
13174_400-BCMP	13174_400-BCMP	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512 TBW, CK	\$4,934	Each	20%	\$3,947	Other	J
13174_400-BCNJ	13174_400-BCNJ	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW, CK	\$2,984	Each	20%	\$2,387	Other	J
13174_400-BCNN	13174_400-BCNN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256 TBW, CK	\$2,977	Each	20%	\$2,381	Other	J
13174_400-BCOD	13174_400-BCOD	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD 2628 TBW, CUS Kit	\$2,272	Each	20%	\$1,817	Other	J
13174_400-BCOM	13174_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
13174_400-BCPF	13174_400-BCPF	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
13174_400-BCQD	13174_400-BCQD	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
13174_400-BCQF	13174_400-BCQF	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
13174_400-BCQG	13174_400-BCQG	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
13174_400-BCQN	13174_400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
13174_400-BDMN	13174_400-BDMN	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510 Drive, 1 DWPD, 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
13174_400-BDNK	13174_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD, 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
13174_400-BDSD	13174_400-BDSD	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive	\$645	Each	20%	\$516	Other	J
13174_400-BDSI	13174_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
13174_400-BDSU	13174_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
13174_400-BDSV	13174_400-BDSV	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$645	Each	20%	\$516	Other	J
13174_400-BDSW	13174_400-BDSW	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$1,275	Each	20%	\$1,020	Other	J
13174_400-BDSY	13174_400-BDSY	HyperConverged Infra	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$2,320	Each	20%	\$1,856	Other	J
13174_400-BEFE	13174_400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
13174_400-BEJR	13174_400-BEJR	HyperConverged Infra	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
13174_400-BELR	13174_400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
13174_400-BELT	13174_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
13174_400-BEMG	13174_400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
13174_400-BEOF	13174_400-BEOF	HyperConverged Infra	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Flex Bay Drive, PM5-V, 3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13174_400-BEPD	13174_400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
13174_400-BEPF	13174_400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
13174_400-BEQD	13174_400-BEQD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-V,3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
13174_400-BEQI	13174_400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
13174_400-BEQT	13174_400-BEQT	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive,PM5-V,3 DWPD 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
13174_400-BFQI	13174_400-BFQI	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive, 3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J
13174_400-BFQM	13174_400-BFQM	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive, 3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
13174_400-BFQX	13174_400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
13174_400-BFRS	13174_400-BFRS	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Hot-Plug AG Drive, 3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
13174_400-BFRU	13174_400-BFRU	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J
13174_400-BFSE	13174_400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
13174_400-BGUF	13174_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
13174_400-BJKZ	13174_400-BJKZ	HyperConverged Infra	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug	\$2,629	Each	20%	\$2,103	Other	J
13174_400-BKGD	13174_400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
13174_400-BKGF	13174_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
13174_400-BKGI	13174_400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
13174_403-BCHJ	13174_403-BCHJ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),FH	\$1,499	Each	20%	\$1,199	Other	J
13174_403-BCHP	13174_403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J
13174_405-AANK	13174_405-AANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
13174_406-BBLE	13174_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13174_406-BBLG	13174_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13174_407-BBBY	13174_407-BBBY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on OM3/OM4, MMF	\$1,265	Each	20%	\$1,012	Other	J
13174_407-BBDT	13174_407-BBDT	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 5m	\$279	Each	20%	\$223	Other	J
13174_407-BBDU	13174_407-BBDU	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 3m	\$199	Each	20%	\$159	Other	J
13174_407-BBEE	13174_407-BBEE	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	J
13174_407-BBEL	13174_407-BBEL	HyperConverged Infra	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	J
13174_407-BBOH	13174_407-BBOH	HyperConverged Infra	Mellanox, Transceiver, SFP+, 10Gb, Short-Range	\$349	Each	20%	\$279	Other	J
13174_407-BBVK	13174_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
13174_407-BCBE	13174_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
13174_412-AAIQ	13174_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
13174_412-AAIR	13174_412-AAIR	HyperConverged Infra	Standard 2U Heatsink	\$39	Each	20%	\$31	Other	J
13174_412-AAJK	13174_412-AAJK	HyperConverged Infra	Heatsink and Install Kit for GPU configuration	\$139	Each	20%	\$111	Other	J
13174_450-AADX	13174_450-AADX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord	\$20	Each	20%	\$16	Other	J
13174_450-AADZ	13174_450-AADZ	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord	\$30	Each	20%	\$24	Other	J
13174_450-AAEW	13174_450-AAEW	HyperConverged Infra	250V, 2.5 meter PowerCord for Argentina	\$5	Each	20%	\$4	Other	J
13174_450-AAGG	13174_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
13174_450-AALV	13174_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
13174_450-AAME	13174_450-AAME	HyperConverged Infra	Powercord,125 Volt,15Amp,10 Foot, C13 to NEMA 5-15	\$20	Each	20%	\$16	Other	J

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Vendor Notes:

Updated November 25, 2020

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13174_450-AARX	13174_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
13174_450-AAXG	13174_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
13174_450-AAXT	13174_450-AAXT	HyperConverged Infra	C19 to C20, 250V, 0.6m Power Cord	\$10	Each	20%	\$8	Other	J
13174_450-ACSL	13174_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13174_450-ACSM	13174_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
13174_450-ACSO	13174_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
13174_450-ADIJ	13174_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
13174_450-ADWM	13174_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
13174_450-ADWT	13174_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
13174_450-AEIT	13174_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
13174_450-AEJI	13174_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
13174_450-AENU	13174_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
13174_450-AFFX	13174_450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J
13174_450-AFMQ	13174_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
13174_450-AHFH	13174_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
13174_450-AJSC	13174_450-AJSC	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
13174_461-AADZ	13174_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13174_461-AAEL	13174_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13174_461-AAEM	13174_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13174_467-1488	13174_467-1488	HyperConverged Infra	Global Portal English US Language System	\$0	Each	20%	\$0	Other	J
13174_467-5713	13174_467-5713	HyperConverged Infra	Global Portal US Power Cord	\$0	Each	20%	\$0	Other	J
13174_467-9489	13174_467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
13174_467-9490	13174_467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
13174_470-AADZ	13174_470-AADZ	HyperConverged Infra	10GbE SFP + Direct Attach Cables (3M)	\$210	Each	20%	\$168	Other	J
13174_470-AAEB	13174_470-AAEB	HyperConverged Infra	10GbE SFP + Direct Attach Cables (5M)	\$260	Each	20%	\$208	Other	J
13174_470-AAEC	13174_470-AAEC	HyperConverged Infra	10GbE SFP + Direct Attach Cables (1M)	\$150	Each	20%	\$120	Other	J
13174_470-AAFD	13174_470-AAFD	HyperConverged Infra	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 5 Meters	\$550	Each	20%	\$440	Other	J
13174_470-AAFE	13174_470-AAFE	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 1 Meter	\$150	Each	20%	\$120	Other	J
13174_470-AAFF	13174_470-AAFF	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 5 Meters	\$280	Each	20%	\$224	Other	J
13174_470-AAGE	13174_470-AAGE	HyperConverged Infra	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 3 Meters	\$450	Each	20%	\$360	Other	J
13174_470-AAGI	13174_470-AAGI	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 3 Meter	\$220	Each	20%	\$176	Other	J
13174_470-AAGN	13174_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
13174_470-AAGP	13174_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
13174_470-AAGR	13174_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
13174_470-AARQ	13174_470-AARQ	HyperConverged Infra	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$20	Each	20%	\$16	Other	J
13174_470-AATY	13174_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J
13174_470-ABLY	13174_470-ABLY	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7 Meter	\$210	Each	20%	\$168	Other	J
13174_470-ABMC	13174_470-ABMC	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,10 Meter	\$225	Each	20%	\$180	Other	J

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13174_470-ABME	13174_470-ABME	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2 Meter	\$165	Each	20%	\$132	Other	J
13174_470-ABMK	13174_470-ABMK	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,15 Meter	\$310	Each	20%	\$248	Other	J
13174_470-ABMM	13174_470-ABMM	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5 Meter	\$200	Each	20%	\$160	Other	J
13174_470-ABMO	13174_470-ABMO	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,20 Meter	\$350	Each	20%	\$280	Other	J
13174_470-ABOR	13174_470-ABOR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 1 Meter	\$382	Each	20%	\$306	Other	J
13174_470-ABOS	13174_470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 2 Meter	\$447	Each	20%	\$358	Other	J
13174_470-ABOT	13174_470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 3 Meter	\$574	Each	20%	\$459	Other	J
13174_470-ABOW	13174_470-ABOW	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 2 Meter	\$325	Each	20%	\$260	Other	J
13174_470-ACES	13174_470-ACES	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1 Meter	\$125	Each	20%	\$100	Other	J
13174_470-ACET	13174_470-ACET	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$130	Each	20%	\$104	Other	J
13174_470-ACEV	13174_470-ACEV	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	\$135	Each	20%	\$108	Other	J
13174_470-ACEW	13174_470-ACEW	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5 Meter	\$150	Each	20%	\$120	Other	J
13174_470-ACQQ	13174_470-ACQQ	HyperConverged Infra	GPU Ready Configuration Cable Install Kit	\$39	Each	20%	\$31	Other	J
13174_489-BBCG	13174_489-BBCG	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	Other	J
13174_490-BENS	13174_490-BENS	HyperConverged Infra	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	J
13174_490-BEYL	13174_490-BEYL	HyperConverged Infra	NVIDIA(R) Tesla(TM) T4 16GB Passive, Single Slot, Full Height GPU	\$5,249	Each	20%	\$4,199	Other	J
13174_490-BFHN	13174_490-BFHN	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J
13174_490-BFRQ	13174_490-BFRQ	HyperConverged Infra	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU	\$8,199	Each	20%	\$6,559	Other	J
13174_490-BFRR	13174_490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J
13174_490-BFSG	13174_490-BFSG	HyperConverged Infra	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot,PCIe x16 Passive Cooled, Full Height GPU	\$10,990	Each	20%	\$8,792	Other	J
13174_492-BBDG	13174_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13174_492-BBDH	13174_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13174_492-BBDI	13174_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13174_492-BBEI	13174_492-BBEI	HyperConverged Infra	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m)	\$25	Each	20%	\$20	Other	J
13174_492-BBLO	13174_492-BBLO	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 10A (US, EU, TW, APCC countries except ANZ)	\$20	Each	20%	\$16	Other	J
13174_528-BCBW	13174_528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J
13174_540-BBBB	13174_540-BBBB	HyperConverged Infra	Intel X520 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE BASE-T, rNDC	\$709	Each	20%	\$567	Other	J
13174_540-BBCT	13174_540-BBCT	HyperConverged Infra	Intel X520 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$779	Each	20%	\$623	Other	J
13174_540-BBDH	13174_540-BBDH	HyperConverged Infra	Intel Ethernet I350 Dual Port 1GbE BASE-T Adapter, PCIe Full Height	\$229	Each	20%	\$183	Other	J
13174_540-BBHP	13174_540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J
13174_540-BBRO	13174_540-BBRO	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13174_540-BBUH	13174_540-BBUH	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$559	Each	20%	\$447	Other	J
13174_540-BBUI	13174_540-BBUI	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%	\$471	Other	J
13174_540-BBUJ	13174_540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13174_540-BBUK	13174_540-BBUK	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T & 5720 Dual Port 1GbE BASE-T, rNDC	\$589	Each	20%	\$471	Other	J
13174_540-BBUL	13174_540-BBUL	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	\$469	Each	20%	\$375	Other	J
13174_540-BBUM	13174_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
13174_540-BBUY	13174_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J

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13174_540-BBUZ	13174_540-BBUZ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T & i350 Dual Port 1GbE BASE-T, rNDC	\$639	Each	20%	\$511	Other	J
13174_540-BCDH	13174_540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
13174_540-BCIU	13174_540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
13174_540-BCNM	13174_540-BCNM	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
13174_555-BCKO	13174_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
13174_619-AMMZ	13174_619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
13174_619-AMNB	13174_619-AMNB	HyperConverged Infra	Nutanix OS for ESXI 6.7	\$0	Each	20%	\$0	Other	J
13174_619-AMNE	13174_619-AMNE	HyperConverged Infra	Nutanix OS for HYPERV16 1.0	\$0	Each	20%	\$0	Other	J
13174_631-AACK	13174_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13174_634-BIQG	13174_634-BIQG	HyperConverged Infra	Legacy BIOS Boot Mode with MBR Partition	\$0	Each	20%	\$0	Other	J
13174_634-BRBP	13174_634-BRBP	HyperConverged Infra	Nutanix, Flow, 5 Year, Customer Kit	\$29,007	Each	20%	\$23,206	Other	J
13174_634-BRBO	13174_634-BRBO	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 3 Year, Customer Kit	\$46,723	Each	20%	\$37,378	Other	J
13174_634-BRBR	13174_634-BRBR	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 4 Year, Customer Kit	\$62,297	Each	20%	\$49,838	Other	J
13174_634-BRBS	13174_634-BRBS	HyperConverged Infra	Nutanix, Flow, 1 Year, Customer Kit	\$6,613	Each	20%	\$5,290	Other	J
13174_634-BRBT	13174_634-BRBT	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 1 Year, Customer Kit	\$18,367	Each	20%	\$14,694	Other	J
13174_634-BRBU	13174_634-BRBU	HyperConverged Infra	Nutanix, Flow, 2 Year, Customer Kit	\$12,790	Each	20%	\$10,232	Other	J
13174_634-BRBV	13174_634-BRBV	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 2 Year, Customer Kit	\$36,733	Each	20%	\$29,386	Other	J
13174_634-BRBW	13174_634-BRBW	HyperConverged Infra	Nutanix, Flow, 3 Year, Customer Kit	\$18,567	Each	20%	\$14,854	Other	J
13174_634-BRBX	13174_634-BRBX	HyperConverged Infra	Nutanix, Flow, 4 Year, Customer Kit	\$23,960	Each	20%	\$19,168	Other	J
13174_634-BRBY	13174_634-BRBY	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 5 Year, Customer Kit	\$73,463	Each	20%	\$58,770	Other	J
13174_634-BRRX	13174_634-BRRX	HyperConverged Infra	Nutanix OS for ESXI 6.5	\$0	Each	20%	\$0	Other	J
13174_634-BRRY	13174_634-BRRY	HyperConverged Infra	2.5 up to 24 HD 8 NVME HD for pilot	\$0	Each	20%	\$0	Other	J
13174_634-BSGU	13174_634-BSGU	HyperConverged Infra	pilot,SW,FI,ESXI.6.7U3,DECIFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13174_634-BSGX	13174_634-BSGX	HyperConverged Infra	pilot,SW,FI,ESXI.6.5U3,NOVFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13174_634-BSGY	13174_634-BSGY	HyperConverged Infra	pilot,SW,FI,NOS,AHV,DECIFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13174_634-BWZQ	13174_634-BWZQ	HyperConverged Infra	Nutanix OS for HYPERV19 1.0	\$0	Each	20%	\$0	Other	J
13174_634-BXBT	13174_634-BXBT	HyperConverged Infra	Nutanix OS for ESXI 7.0	\$0	Each	20%	\$0	Other	J
13174_692-BBBB	13174_692-BBBB	HyperConverged Infra	CFI,STANDARD OPTION NOT SELECTED	\$0	Each	20%	\$0	Other	J
13174_750-AAXW	13174_750-AAXW	HyperConverged Infra	HS Install Kit,GPU Config,No cable	\$99	Each	20%	\$79	Other	J
13174_750-AAXX	13174_750-AAXX	HyperConverged Infra	HS Install Kit,GPU Config, EPS12V Cable	\$99	Each	20%	\$79	Other	J
13174_770-BBBE	13174_770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
13174_770-BBBQ	13174_770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
13174_770-BBBR	13174_770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
13174_770-BBBS	13174_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13174_770-BBKU	13174_770-BBKU	HyperConverged Infra	Slide RdyRL, No CMA	\$149	Each	20%	\$119	Other	J
13174_770-BCIP	13174_770-BCIP	HyperConverged Infra	2U Combo Drop-In/Stub-In Rails	\$99	Each	20%	\$79	Other	J
13174_780-BCDI	13174_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
13174_800-BBPD	13174_800-BBPD	HyperConverged Infra	VDI Solution	\$0	Each	20%	\$0	Other	J
13174_817-BBQC	13174_817-BBQC	HyperConverged Infra	Info, GPU Configuration	\$0	Each	20%	\$0	Other	J
13174_847-2761	13174_847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
13174_847-2762	13174_847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
13174_847-2763	13174_847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
13174_847-2766	13174_847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J
13174_922-4998	13174_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
13174_929-8749	13174_929-8749	HyperConverged Infra	REMOTE SERVICES AFTER HOURS UPGRADE	\$599	Each	20%	\$479	Other	J
13174_980-5088	13174_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
13174_980-7177	13174_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I Column K) use drop-down		
13174_983-2917	13174_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J	
13174_985-3817	13174_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J	
13174_986-5518	13174_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%	\$44	Other	J	
13174_987-1459	13174_987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J	
13174_987-1519	13174_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J	
13174_994-6778	13174_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J	
13174_M0T8X	13174_M0T8X	HyperConverged Infra	Module,Printed Wiring Assy,Planar,R740/XD,Inventec	\$432	Each	20%	\$346	Other	J	
13889_210-ATZO	13889_210-ATZO	HyperConverged Infra	Dell EMC XC740x2 Core Base	\$126	Each	20%	\$101	Other	J	
13889_310-8513	13889_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J	
13889_321-BDXY	13889_321-BDXY	HyperConverged Infra	Chassis Config 0, 24x3.5" HDD, Single PERC, for Riser Config 1 or 4	\$0	Each	20%	\$0	Other	J	
13889_325-BDGD	13889_325-BDGD	HyperConverged Infra	Bezel,Standard,2U,14G,XC740XD, Cust Kit	\$63	Each	20%	\$50	Other	J	
13889_325-BDOT	13889_325-BDOT	HyperConverged Infra	BZL,STD,2U,14G,XC740XD2	\$57	Each	20%	\$45	Other	J	
13889_330-BBMT	13889_330-BBMT	HyperConverged Infra	Riser Config 4, Butterfly - 1xFH+4xLP, Dual CPU, R740x2	\$129	Each	20%	\$103	Other	J	
13889_332-1286	13889_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J	
13889_338-BRVH	13889_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-	\$1,979	Each	20%	\$1,583	Other	J	
13889_338-BRVN	13889_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-	\$2,960	Each	20%	\$2,368	Other	J	
13889_338-BSDH	13889_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$839	Each	20%	\$671	Other	J	
13889_338-BSDI	13889_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$2,434	Each	20%	\$1,947	Other	J	
13889_338-BSDL	13889_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-	\$1,129	Each	20%	\$903	Other	J	
13889_338-BSDD	13889_338-BSDD	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-	\$1,599	Each	20%	\$1,279	Other	J	
13889_338-BSDP	13889_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-	\$1,379	Each	20%	\$1,103	Other	J	
13889_338-BSDS	13889_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-	\$1,979	Each	20%	\$1,583	Other	J	
13889_338-BSDT	13889_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-	\$2,479	Each	20%	\$1,983	Other	J	
13889_338-BTSI	13889_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$4,056	Each	20%	\$3,245	Other	J	
13889_338-BTSO	13889_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$2,830	Each	20%	\$2,264	Other	J	
13889_338-BTSU	13889_338-BTSU	HyperConverged Infra	DDR4-2400	\$2,599	Each	20%	\$2,079	Other	J	
13889_338-BTWE	13889_338-BTWE	HyperConverged Infra	Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-	\$5,449	Each	20%	\$4,359	Other	J	
13889_338-BVJX	13889_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W)	\$1,149	Each	20%	\$919	Other	J	
13889_338-BVKD	13889_338-BVKD	HyperConverged Infra	DDR4-2400	\$839	Each	20%	\$671	Other	J	
13889_338-BVKJ	13889_338-BVKJ	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W)	\$2,099	Each	20%	\$1,679	Other	J	
13889_340-CKUB	13889_340-CKUB	HyperConverged Infra	DDR4-2666	\$0	Each	20%	\$0	Other	J	
13889_340-CKUB	13889_340-CKUB	HyperConverged Infra	PowerEdge R740x2 Shipping Material	\$0	Each	20%	\$0	Other	J	
13889_340-COEX	13889_340-COEX	HyperConverged Infra	Dell EMC XC740x2 Shipping, BCC	\$3	Each	20%	\$2	Other	J	
13889_340-COEZ	13889_340-COEZ	HyperConverged Infra	Dell EMC XC740x2 Shipping	\$3	Each	20%	\$2	Other	J	
13889_345-BBCH	13889_345-BBCH	HyperConverged Infra	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/ 3.5in HYB CARR 1	\$8,900	Each	20%	\$7,120	Other	J	
13889_350-BBBW	13889_350-BBBW	HyperConverged Infra	No Bezel	\$0	Each	20%	\$0	Other	J	
13889_350-BBXW	13889_350-BBXW	HyperConverged Infra	XC740x2 Core QRL Label	\$10	Each	20%	\$8	Other	J	
13889_370-AAIP	13889_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J	
13889_370-ABXX	13889_370-ABXX	HyperConverged Infra	DIMM Blanks for System with 2 Processors	\$0	Each	20%	\$0	Other	J	
13889_370-AEYN	13889_370-AEYN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J	
13889_370-AEVP	13889_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J	
13889_370-AEVQ	13889_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J	
13889_370-AEVR	13889_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J	
13889_379-BCQY	13889_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J	
13889_379-BCRF	13889_379-BCRF	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J	
13889_379-BDCO	13889_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J	
13889_379-BEFZ	13889_379-BEFZ	HyperConverged Infra	*** HARDWARE ONLY - NUTANIX LICENSING NOT INCLUDED ***	\$0	Each	20%	\$0	Other	J	
13889_384-BBBL	13889_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J	
13889_384-BCDO	13889_384-BCDO	HyperConverged Infra	PowerEdge R740x2 MLK Motherboard	\$0	Each	20%	\$0	Other	J	
13889_385-BBKH	13889_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J	
13889_385-BBKT	13889_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J	
13889_385-BBLE	13889_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J	
13889_400-ATSC	13889_400-ATSC	HyperConverged Infra	1.92TB SSD SAS Mix Use SED 12Gbps 512n 2.5 Hot-plug, 3.5 HYB CARR,	\$4,099	Each	20%	\$3,279	Other	J	
13889_400-AWIP	13889_400-AWIP	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J	
13889_400-AXLN	13889_400-AXLN	HyperConverged Infra	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, FIPS140	\$2,249	Each	20%	\$1,799	Other	J	
13889_400-AXQK	13889_400-AXQK	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J	
13889_400-AXTF	13889_400-AXTF	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J	
13889_400-AZTW	13889_400-AZTW	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J	
13889_400-AZVG	13889_400-AZVG	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J	
13889_400-BBQU	13889_400-BBQU	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R HYB	\$4,500	Each	20%	\$3,600	Other	J	
13889_400-BBRH	13889_400-BBRH	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1	\$5,278	Each	20%	\$4,222	Other	J	
13889_400-BCLR	13889_400-BCLR	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive,	\$4,942	Each	20%	\$3,953	Other	J	
13889_400-BCNJ	13889_400-BCNJ	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$2,984	Each	20%	\$2,387	Other	J	
13889_400-BCPF	13889_400-BCPF	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3	\$3,399	Each	20%	\$2,719	Other	J	
13889_400-BCQF	13889_400-BCQF	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J	



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13889-400-BDMN	13889-400-BDMN	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug,3.5in HYB CARR S4510 Drive, 1 DWPD,7008 TBW	\$2,945	Each	20%	\$2,356	Other	J	
13889-400-BDSW	13889-400-BDSW	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$1,275	Each	20%	\$1,020	Other	J	
13889-400-BDSY	13889-400-BDSY	HyperConverged Infra	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$2,320	Each	20%	\$1,856	Other	J	
13889-400-BEOF	13889-400-BEOF	HyperConverged Infra	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Flex Bay Drive, PMS-V.3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J	
13889-400-BEQD	13889-400-BEQD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PMS-V.3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J	
13889-400-BFQI	13889-400-BFQI	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive,3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J	
13889-400-BFQM	13889-400-BFQM	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive, 3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J	
13889-400-BFRS	13889-400-BFRS	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Hot-Plug AG Drive, 3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J	
13889-400-BJKZ	13889-400-BJKZ	HyperConverged Infra	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug	\$2,629	Each	20%	\$2,103	Other	J	
13889-403-BCHJ	13889-403-BCHJ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),FH	\$1,499	Each	20%	\$1,199	Other	J	
13889-403-BCHP	13889-403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J	
13889-405-AAANE	13889-405-AAANE	HyperConverged Infra	HBA330 Controller Card	\$269	Each	20%	\$215	Other	J	
13889-406-BBLD	13889-406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J	
13889-407-BBBY	13889-407-BBBY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on OM3/OM4, MMF	\$1,265	Each	20%	\$1,012	Other	J	
13889-407-BBDT	13889-407-BBDT	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 5m	\$279	Each	20%	\$223	Other	J	
13889-407-BBDU	13889-407-BBDU	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 3m	\$199	Each	20%	\$159	Other	J	
13889-407-BBEE	13889-407-BBEE	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	J	
13889-407-BBEL	13889-407-BBEL	HyperConverged Infra	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	J	
13889-407-BBOH	13889-407-BBOH	HyperConverged Infra	Mellanox, Transceiver, SFP+, 10Gb, Short-Range	\$349	Each	20%	\$279	Other	J	
13889-407-BBVK	13889-407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J	
13889-412-AARI	13889-412-AARI	HyperConverged Infra	1 CPU Standard Thermal for 3.5" Chassis	\$49	Each	20%	\$39	Other	J	
13889-450-AADX	13889-450-AADX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord	\$20	Each	20%	\$16	Other	J	
13889-450-AADZ	13889-450-AADZ	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord	\$30	Each	20%	\$24	Other	J	
13889-450-AAEW	13889-450-AAEW	HyperConverged Infra	250V, 2.5 meter PowerCord for Argentina	\$5	Each	20%	\$4	Other	J	
13889-450-AAGG	13889-450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
13889-450-AALV	13889-450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J	
13889-450-AAAME	13889-450-AAAME	HyperConverged Infra	Powercord,125 Volt,15Amp,10 Foot, C13 to NEMA 5-15	\$20	Each	20%	\$16	Other	J	
13889-450-AARX	13889-450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J	
13889-450-AAXG	13889-450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J	
13889-450-AAXT	13889-450-AAXT	HyperConverged Infra	C19 to C20, 250V, 0.6m Power Cord	\$10	Each	20%	\$8	Other	J	
13889-450-ABLP	13889-450-ABLP	HyperConverged Infra	Module,Cord,Power,15A,3M,C13,United States	\$9	Each	20%	\$7	Other	J	
13889-450-ACSL	13889-450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13889-450-ACSM	13889-450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13889-450-ACSO	13889-450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J	
13889-450-ADWM	13889-450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J	
13889-450-AEIT	13889-450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J	
13889-450-AEJI	13889-450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J	
13889-450-AHFH	13889-450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J	

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13889_461-AADZ	13889_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
13889_461-AAEL	13889_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
13889_461-AAEM	13889_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
13889_470-AADZ	13889_470-AADZ	HyperConverged Infra	10GbE SFP + Direct Attach Cables (3M)	\$210	Each	20%	\$168	Other	J
13889_470-AAEB	13889_470-AAEB	HyperConverged Infra	10GbE SFP + Direct Attach Cables (5M)	\$260	Each	20%	\$208	Other	J
13889_470-AAEC	13889_470-AAEC	HyperConverged Infra	10GbE SFP + Direct Attach Cables (1M)	\$150	Each	20%	\$120	Other	J
13889_470-AAFD	13889_470-AAFD	HyperConverged Infra	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 5 Meters	\$550	Each	20%	\$440	Other	J
13889_470-AAFE	13889_470-AAFE	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 1 Meter	\$150	Each	20%	\$120	Other	J
13889_470-AAFF	13889_470-AAFF	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 5 Meters	\$280	Each	20%	\$224	Other	J
13889_470-AAGE	13889_470-AAGE	HyperConverged Infra	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 3 Meters	\$450	Each	20%	\$360	Other	J
13889_470-AAGI	13889_470-AAGI	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 3 Meter	\$220	Each	20%	\$176	Other	J
13889_470-AAGN	13889_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
13889_470-AAGP	13889_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
13889_470-AAGR	13889_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
13889_470-AARQ	13889_470-AARQ	HyperConverged Infra	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$20	Each	20%	\$16	Other	J
13889_470-AATY	13889_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J
13889_470-ABLY	13889_470-ABLY	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7 Meter	\$210	Each	20%	\$168	Other	J
13889_470-ABMC	13889_470-ABMC	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,10 Meter	\$225	Each	20%	\$180	Other	J
13889_470-ABME	13889_470-ABME	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2 Meter	\$165	Each	20%	\$132	Other	J
13889_470-ABMK	13889_470-ABMK	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,15 Meter	\$310	Each	20%	\$248	Other	J
13889_470-ABMM	13889_470-ABMM	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5 Meter	\$200	Each	20%	\$160	Other	J
13889_470-ABMO	13889_470-ABMO	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,20 Meter	\$350	Each	20%	\$280	Other	J
13889_470-ABOR	13889_470-ABOR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 1 Meter	\$382	Each	20%	\$306	Other	J
13889_470-ABOS	13889_470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 2 Meter	\$447	Each	20%	\$358	Other	J
13889_470-ABOT	13889_470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 3 Meter	\$574	Each	20%	\$459	Other	J
13889_470-ABOW	13889_470-ABOW	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 2 Meter	\$325	Each	20%	\$260	Other	J
13889_470-ADFO	13889_470-ADFO	HyperConverged Infra	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$0	Each	20%	\$0	Other	J
13889_492-BBDG	13889_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
13889_492-BBDH	13889_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
13889_492-BBDI	13889_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
13889_492-BBDV	13889_492-BBDV	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$0	Each	20%	\$0	Other	J
13889_492-BBEI	13889_492-BBEI	HyperConverged Infra	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m)	\$25	Each	20%	\$20	Other	J
13889_492-BBLO	13889_492-BBLO	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 10A (US, EU, TW, APCC countries except ANZ)	\$20	Each	20%	\$16	Other	J
13889_492-BCON	13889_492-BCON	HyperConverged Infra	Y-Power Cord, C13 to C14, 2-1 PDU Style, 10 amps, 6 feet / 2meter	\$0	Each	20%	\$0	Other	J
13889_528-BCBW	13889_528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J
13889_540-BBDG	13889_540-BBDG	HyperConverged Infra	Intel X520 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$779	Each	20%	\$623	Other	J
13889_540-BBRL	13889_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13889_540-BBVI	13889_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J

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13889_540-BBVJ	13889_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
13889_540-BBVK	13889_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13889_540-BBVO	13889_540-BBVO	HyperConverged Infra	Intel X710 Quad Port 10GbE BASE-T Adapter, PCIe Low Profile	\$1,229	Each	20%	\$983	Other	J
13889_540-BCCM	13889_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
13889_540-BCKU	13889_540-BCKU	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card	\$889	Each	20%	\$711	Other	J
13889_540-BCM0	13889_540-BCM0	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
13889_555-BCKN	13889_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
13889_618-BBCX	13889_618-BBCX	HyperConverged Infra	Legacy BIOS Boot mode with GPT for Data Partition	\$0	Each	20%	\$0	Other	J
13889_619-AMMZ	13889_619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
13889_631-AACK	13889_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
13889_634-BSGY	13889_634-BSGY	HyperConverged Infra	pilot,SW,FI,NOS,AHV,DECIFY21	\$1,000,000	Each	20%	\$800,000	Other	J
13889_634-BXBT	13889_634-BXBT	HyperConverged Infra	Nutanix OS for ESXI 7.0	\$0	Each	20%	\$0	Other	J
13889_770-BBBS	13889_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
13889_770-BCFZ	13889_770-BCFZ	HyperConverged Infra	PEC Static Rails	\$169	Each	20%	\$135	Other	J
13889_780-BCDI	13889_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
13889_827-4154	13889_827-4154	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Operational, 1 Month	\$64,327	Each	20%	\$51,462	Other	J
13889_827-4168	13889_827-4168	HyperConverged Infra	Residency for Hyperconverged Infrastructure, Transitional, 1 Month	\$81,453	Each	20%	\$65,162	Other	J
13889_842-3426	13889_842-3426	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Operational	\$11,487	Each	20%	\$9,190	Other	J
13889_842-3427	13889_842-3427	HyperConverged Infra	Remote Residency for HyperConverged Infrastructure, 5 Days for 1 Week, Transitional	\$12,792	Each	20%	\$10,234	Other	J
13889_847-2761	13889_847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
13889_847-2762	13889_847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
13889_847-2763	13889_847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
13889_847-2766	13889_847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J
13172_210-AQTT	13172_210-AQTT	HyperConverged Infra	Dell EMC XC940ENT Core 2.0 Base	\$856	Each	20%	\$685	Other	J
13172_310-7225	13172_310-7225	HyperConverged Infra	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275	Each	20%	\$220	Other	J
13172_310-8513	13172_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chiclean Market	\$0	Each	20%	\$0	Other	J
13172_321-BCM0	13172_321-BCM0	HyperConverged Infra	2.5" Chassis with up to 24 Hard Drives	\$500	Each	20%	\$400	Other	J
13172_321-BDWN	13172_321-BDWN	HyperConverged Infra	2.5Chassis with up to 24 Hard Drives and 4 NVME for 4S config	\$2,815	Each	20%	\$2,252	Other	J
13172_329-BEOP	13172_329-BEOP	HyperConverged Infra	PowerEdge R940 Motherboard	\$0	Each	20%	\$0	Other	J
13172_330-3154	13172_330-3154	HyperConverged Infra	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	J
13172_330-3155	13172_330-3155	HyperConverged Infra	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	J
13172_331-5927	13172_331-5927	HyperConverged Infra	1100W Hot-plug DC Power Supply for PowerEdge, Customer Install	\$546	Each	20%	\$436	Other	J
13172_332-1286	13172_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
13172_332-1363	13172_332-1363	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 3m, Cust Kit	\$1,800	Each	20%	\$1,440	Other	J
13172_332-1366	13172_332-1366	HyperConverged Infra	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 3m, Cust Kit	\$1,200	Each	20%	\$960	Other	J
13172_332-1368	13172_332-1368	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meters, Cust Kit	\$180	Each	20%	\$144	Other	J
13172_332-1662	13172_332-1662	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 1 Meter, Cust Kit	\$560	Each	20%	\$448	Other	J
13172_332-1663	13172_332-1663	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 5 Meters, Cust Kit	\$1,200	Each	20%	\$960	Other	J

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13172_332-1665	13172_332-1665	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter, Cust Kit	\$130	Each	20%	\$104	Other	J
13172_332-1666	13172_332-1666	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meters, Cust Kit	\$220	Each	20%	\$176	Other	J
13172_338-BLNB	13172_338-BLNB	HyperConverged Infra	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2666	\$3,551	Each	20%	\$2,841	Other	J
13172_338-BLNE	13172_338-BLNE	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666,CK	\$3,787	Each	20%	\$3,029	Other	J
13172_338-BLNG	13172_338-BLNG	HyperConverged Infra	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,220	Each	20%	\$3,376	Other	J
13172_338-BLNH	13172_338-BLNH	HyperConverged Infra	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2666,CK	\$4,424	Each	20%	\$3,539	Other	J
13172_338-BLNI	13172_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2666,CK	\$4,915	Each	20%	\$3,932	Other	J
13172_338-BLNU	13172_338-BLNU	HyperConverged Infra	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-2666,CK	\$5,222	Each	20%	\$4,178	Other	J
13172_338-BLNL	13172_338-BLNL	HyperConverged Infra	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,887	Each	20%	\$3,909	Other	J
13172_338-BLNP	13172_338-BLNP	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666,CK	\$6,140	Each	20%	\$4,912	Other	J
13172_338-BLNQ	13172_338-BLNQ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-2666,CK	\$6,711	Each	20%	\$5,369	Other	J
13172_338-BLNR	13172_338-BLNR	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666,CK	\$7,304	Each	20%	\$5,843	Other	J
13172_338-BLNT	13172_338-BLNT	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666,CK	\$9,395	Each	20%	\$7,516	Other	J
13172_338-BLNZ	13172_338-BLNZ	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666,CK	\$19,998	Each	20%	\$15,998	Other	J
13172_338-BLTX	13172_338-BLTX	HyperConverged Infra	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400 CK	\$2,442	Each	20%	\$1,954	Other	J
13172_338-BLTZ	13172_338-BLTZ	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W)	\$2,547	Each	20%	\$2,037	Other	J
13172_338-BLUB	13172_338-BLUB	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$3,109	Each	20%	\$2,487	Other	J
13172_338-BLVO	13172_338-BLVO	HyperConverged Infra	2x Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W)	\$4,978	Each	20%	\$3,982	Other	J
13172_338-BLVU	13172_338-BLVU	HyperConverged Infra	2x Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$6,398	Each	20%	\$5,118	Other	J
13172_338-BLVZ	13172_338-BLVZ	HyperConverged Infra	2x Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$8,138	Each	20%	\$6,510	Other	J
13172_338-BLWI	13172_338-BLWI	HyperConverged Infra	2x Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$10,398	Each	20%	\$8,318	Other	J
13172_338-BLWK	13172_338-BLWK	HyperConverged Infra	2x Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$12,598	Each	20%	\$10,078	Other	J
13172_338-BLWP	13172_338-BLWP	HyperConverged Infra	2x Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666	\$16,798	Each	20%	\$13,438	Other	J
13172_338-BLWX	13172_338-BLWX	HyperConverged Infra	2x Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666	\$36,598	Each	20%	\$29,278	Other	J
13172_338-BSEV	13172_338-BSEV	HyperConverged Infra	2x Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,958	Each	20%	\$3,166	Other	J
13172_338-BSEX	13172_338-BSEX	HyperConverged Infra	2x Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT	\$19,218	Each	20%	\$15,374	Other	J
13172_338-BSEY	13172_338-BSEY	HyperConverged Infra	2x Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W)	\$9,638	Each	20%	\$7,710	Other	J
13172_338-BSEZ	13172_338-BSEZ	HyperConverged Infra	2x Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT	\$33,858	Each	20%	\$27,086	Other	J
13172_338-BSFB	13172_338-BSFB	HyperConverged Infra	2x Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W)	\$5,920	Each	20%	\$4,736	Other	J
13172_338-BSGF	13172_338-BSGF	HyperConverged Infra	2x Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W)	\$4,868	Each	20%	\$3,894	Other	J
13172_338-BSGG	13172_338-BSGG	HyperConverged Infra	2x Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W)	\$3,958	Each	20%	\$3,166	Other	J
13172_338-BSGQ	13172_338-BSGQ	HyperConverged Infra	2x Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W)	\$10,118	Each	20%	\$8,094	Other	J
13172_338-BSGR	13172_338-BSGR	HyperConverged Infra	2x Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$7,556	Each	20%	\$6,045	Other	J
13172_338-BSGS	13172_338-BSGS	HyperConverged Infra	2x Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$8,598	Each	20%	\$6,878	Other	J
13172_338-BSGT	13172_338-BSGT	HyperConverged Infra	2x Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$9,298	Each	20%	\$7,438	Other	J
13172_338-BSGW	13172_338-BSGW	HyperConverged Infra	2x Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$11,738	Each	20%	\$9,390	Other	J
13172_338-BSHJ	13172_338-BSHJ	HyperConverged Infra	2x Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$23,898	Each	20%	\$19,118	Other	J
13172_338-BSHM	13172_338-BSHM	HyperConverged Infra	2x Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$28,134	Each	20%	\$22,507	Other	J
13172_338-BSHS	13172_338-BSHS	HyperConverged Infra	2x Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$38,258	Each	20%	\$30,606	Other	J
13172_338-BSHT	13172_338-BSHT	HyperConverged Infra	2x Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$42,758	Each	20%	\$34,206	Other	J
13172_338-BSIH	13172_338-BSIH	HyperConverged Infra	2x Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$15,378	Each	20%	\$12,302	Other	J
13172_338-BSII	13172_338-BSII	HyperConverged Infra	2x Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$22,898	Each	20%	\$18,318	Other	J
13172_338-BSWW	13172_338-BSWW	HyperConverged Infra	2x Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$10,718	Each	20%	\$8,574	Other	J
13172_338-BTSH	13172_338-BTSH	HyperConverged Infra	2x Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$8,112	Each	20%	\$6,490	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	0-100 ALJP Proposed Price/UoM (Calculated)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13172_338-BTSL	13172_338-BTSL	HyperConverged Infra	2x Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W)	\$10,499	Each	20%	\$8,399		Other	J
13172_338-BTSN	13172_338-BTSN	HyperConverged Infra	2x Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W)	\$5,198	Each	20%	\$4,158		Other	J
13172_338-BTST	13172_338-BTST	HyperConverged Infra	2x Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W)	\$15,638	Each	20%	\$12,510		Other	J
13172_338-BTSW	13172_338-BTSW	HyperConverged Infra	2x Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W)	\$5,660	Each	20%	\$4,528		Other	J
13172_338-BTWH	13172_338-BTWH	HyperConverged Infra	2x Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W)	\$16,098	Each	20%	\$12,878		Other	J
13172_338-BTWH	13172_338-BTWH	HyperConverged Infra	2x Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W)	\$10,898	Each	20%	\$8,718		Other	J
13172_338-BTWH	13172_338-BTWH	HyperConverged Infra	2x Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W)	\$10,898	Each	20%	\$8,718		Other	J
13172_340-CBIW	13172_340-CBIW	HyperConverged Infra	Dell EMC XC940ENT Shipping	\$2	Each	20%	\$2		Other	J
13172_340-COLU	13172_340-COLU	HyperConverged Infra	PowerEdge R940 Shipping Material	\$99	Each	20%	\$79		Other	J
13172_345-BB8P	13172_345-BB8P	HyperConverged Infra	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1	\$8,900	Each	20%	\$7,120		Other	J
13172_350-BBJG	13172_350-BBJG	HyperConverged Infra	No Quick Sync	\$299	Each	20%	\$239		Other	J
13172_350-BBJK	13172_350-BBJK	HyperConverged Infra	PE R940 LCD Bezel, CK	\$146	Each	20%	\$116		Other	J
13172_350-BBJL	13172_350-BBJL	HyperConverged Infra	Quick Sync 2 (At-the-box mgmt)	\$349	Each	20%	\$279		Other	J
13172_350-BBSI	13172_350-BBSI	HyperConverged Infra	XC940ENT CORE BZL LGG TAG	\$102	Each	20%	\$82		Other	J
13172_350-BBSL	13172_350-BBSL	HyperConverged Infra	XC940ENT CORE NOBZL LGG TAG	\$5	Each	20%	\$4		Other	J
13172_350-BBSO	13172_350-BBSO	HyperConverged Infra	XC940ENT CORE-4 QRL LABEL	\$3	Each	20%	\$2		Other	J
13172_370-AAIP	13172_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0		Other	J
13172_370-ADMX	13172_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799		Other	J
13172_370-ADNH	13172_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951		Other	J
13172_370-ADNT	13172_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0		Other	J
13172_370-AEYN	13172_370-AEYN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863		Other	J
13172_370-AEVP	13172_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719		Other	J
13172_370-AEVQ	13172_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463		Other	J
13172_370-AEVR	13172_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0		Other	J
13172_374-BBQK	13172_374-BBQK	HyperConverged Infra	2x Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W)	\$4,978	Each	20%	\$3,982		Other	J
13172_374-BBQK	13172_374-BBQK	HyperConverged Infra	2x Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W)	\$4,978	Each	20%	\$3,982		Other	J
13172_374-BBQK	13172_374-BBQK	HyperConverged Infra	2x Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W)	\$6,398	Each	20%	\$5,118		Other	J
13172_374-BBQV	13172_374-BBQV	HyperConverged Infra	2x Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W)	\$8,138	Each	20%	\$6,510		Other	J
13172_374-BBQV	13172_374-BBQV	HyperConverged Infra	2x Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W)	\$8,138	Each	20%	\$6,510		Other	J
13172_374-BBRE	13172_374-BBRE	HyperConverged Infra	2x Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W)	\$10,398	Each	20%	\$8,318		Other	J
13172_374-BBRG	13172_374-BBRG	HyperConverged Infra	2x Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W)	\$12,598	Each	20%	\$10,078		Other	J
13172_374-BBRL	13172_374-BBRL	HyperConverged Infra	2x Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W)	\$16,798	Each	20%	\$13,438		Other	J
13172_374-BBRT	13172_374-BBRT	HyperConverged Infra	2x Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W)	\$36,598	Each	20%	\$29,278		Other	J
13172_379-BCQQ	13172_379-BCQQ	HyperConverged Infra	4 CPU Heatsink, 3U/PI	\$2,559	Each	20%	\$2,047		Other	J
13172_379-BCQY	13172_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0		Other	J
13172_379-BCSG	13172_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0		Other	J
13172_379-BDBF	13172_379-BDBF	HyperConverged Infra	Riser Config, 4 CPU	\$0	Each	20%	\$0		Other	J
13172_379-BDNR	13172_379-BDNR	HyperConverged Infra	2x Additional Processor Selected	\$0	Each	20%	\$0		Other	J
13172_379-BEFZ	13172_379-BEFZ	HyperConverged Infra	*** HARDWARE ONLY - NUTANIX LICENSING NOT INCLUDED ***	\$0	Each	20%	\$0		Other	J
13172_384-BBBL	13172_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0		Other	J
13172_385-BBKH	13172_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87		Other	J
13172_385-BBKI	13172_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159		Other	J
13172_385-BBKK	13172_385-BBKK	HyperConverged Infra	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91		Other	J
13172_385-BBKL	13172_385-BBKL	HyperConverged Infra	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217		Other	J
13172_385-BBKT	13172_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391		Other	J
13172_385-BBKW	13172_385-BBKW	HyperConverged Infra	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240		Other	J
13172_385-BBLE	13172_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47		Other	J
13172_385-BBLF	13172_385-BBLF	HyperConverged Infra	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67		Other	J
13172_389-DTBX	13172_389-DTBX	HyperConverged Infra	PowerEdge R940 CE, CCC, BIS Marking	\$0	Each	20%	\$0		Other	J
13172_389-DTCG	13172_389-DTCG	HyperConverged Infra	PowerEdge R940 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0		Other	J
13172_400-ASHI	13172_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567		Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Source	UoM					
13172 400-ASHK	13172 400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J	
13172 400-ATJL	13172 400-ATJL	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	J	
13172 400-ATJO	13172 400-ATJO	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140,	\$771	Each	20%	\$617	Other	J	
13172 400-ATJR	13172 400-ATJR	HyperConverged Infra	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	J	
13172 400-AVEZ	13172 400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J	
13172 400-AVHG	13172 400-AVHG	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140, CK	\$1,284	Each	20%	\$1,027	Other	J	
13172 400-AVHH	13172 400-AVHH	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140	\$1,399	Each	20%	\$1,119	Other	J	
13172 400-AXPE	13172 400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J	
13172 400-AXSK	13172 400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J	
13172 400-AZOY	13172 400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J	
13172 400-AZTN	13172 400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J	
13172 400-AZUT	13172 400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J	
13172 400-AZVM	13172 400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J	
13172 400-BBQX	13172 400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD,	\$4,500	Each	20%	\$3,600	Other	J	
13172 400-BBOZ	13172 400-BBOZ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD,	\$5,272	Each	20%	\$4,217	Other	J	
13172 400-BCLW	13172 400-BCLW	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628 TBW	\$2,266	Each	20%	\$1,812	Other	J	
13172 400-BCMP	13172 400-BCMP	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512 TBW	\$4,934	Each	20%	\$3,947	Other	J	
13172 400-BCNN	13172 400-BCNN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256 TBW	\$2,977	Each	20%	\$2,381	Other	J	
13172 400-BCOM	13172 400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J	
13172 400-BCOG	13172 400-BCOG	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J	
13172 400-BCON	13172 400-BCON	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J	
13172 400-BDNK	13172 400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,	\$2,945	Each	20%	\$2,356	Other	J	
13172 400-BDSD	13172 400-BDSD	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 1 DWPD,	\$645	Each	20%	\$516	Other	J	
13172 400-BDSI	13172 400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J	
13172 400-BEFE	13172 400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J	
13172 400-BELR	13172 400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J	
13172 400-BELT	13172 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J	
13172 400-BEMG	13172 400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J	
13172 400-BEPD	13172 400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J	
13172 400-BEPF	13172 400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V,3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J	
13172 400-BEQI	13172 400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J	
13172 400-BFOQ	13172 400-BFOQ	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J	
13172 400-BFRU	13172 400-BFRU	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J	
13172 400-BFSE	13172 400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J	
13172 400-BGUF	13172 400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$5,397	Each	20%	\$4,318	Other	J	
13172 400-BKGD	13172 400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J	
13172 400-BKGF	13172 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J	
13172 400-BKGI	13172 400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J	
13172 401-ABHQ	13172 401-ABHQ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	J	
13172 403-BCHJ	13172 403-BCHJ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),FH	\$1,499	Each	20%	\$1,199	Other	J	
13172 403-BCHP	13172 403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J	
13172 405-AANM	13172 405-AANM	HyperConverged Infra	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	J	
13172 405-AASF	13172 405-AASF	HyperConverged Infra	HBA330+ Controller	\$269	Each	20%	\$215	Other	J	
13172 406-BBLE	13172 406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J	
13172 406-BBLF	13172 406-BBLF	HyperConverged Infra	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	J	
13172 406-BBLG	13172 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J	
13172 406-BBLH	13172 406-BBLH	HyperConverged Infra	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	J	
13172 407-BBBY	13172 407-BBBY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	J	
13172 407-BBDT	13172 407-BBDT	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 5m	\$279	Each	20%	\$223	Other	J	
13172 407-BBDU	13172 407-BBDU	HyperConverged Infra	Cisco 10Gb SFP+ Twinax Cable, 3m	\$199	Each	20%	\$159	Other	J	
13172 407-BBEE	13172 407-BBEE	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	J	
13172 407-BBEL	13172 407-BBEL	HyperConverged Infra	Dell Networking, Transceiver, SFP, 100BASE-T	\$134	Each	20%	\$107	Other	J	
13172 407-BBOH	13172 407-BBOH	HyperConverged Infra	Mellanox, Transceiver, SFP+, 10Gb, Short-Range	\$349	Each	20%	\$279	Other	J	
13172 407-BBOP	13172 407-BBOP	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	J	
13172 407-BBOZ	13172 407-BBOZ	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	J	
13172 407-BBVJ	13172 407-BBVJ	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	J	
13172 407-BBVK	13172 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J	
13172 407-BBZM	13172 407-BBZM	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	J	
13172 407-BBZO	13172 407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J	
13172 407-BCBE	13172 407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J	
13172 430-4433	13172 430-4433	HyperConverged Infra	Intel Ethernet I350 DP 1Gb Server Adapter, Customer Install	\$239	Each	20%	\$191	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	\$0		L(Column 1)Column K	Product Category (If applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13172 450-AADX	13172 450-AADX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord	\$20	Each	20%	\$16	Other	J	
13172 450-AADZ	13172 450-AADZ	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord	\$30	Each	20%	\$24	Other	J	
13172 450-AAEW	13172 450-AAEW	HyperConverged Infra	250V, 2.5 meter PowerCord for Argentina	\$5	Each	20%	\$4	Other	J	
13172 450-AAGG	13172 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
13172 450-AALV	13172 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	20%	\$0	Other	J	
13172 450-AARX	13172 450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J	
13172 450-AAXG	13172 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J	
13172 450-AAXT	13172 450-AAXT	HyperConverged Infra	C19 to C20, 250V, 0.6m Power Cord	\$10	Each	20%	\$8	Other	J	
13172 450-ABLD	13172 450-ABLD	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord, Customer Kit	\$16	Each	20%	\$13	Other	J	
13172 450-ABLE	13172 450-ABLE	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	J	
13172 450-ACSI	13172 450-ACSI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	J	
13172 450-ACSL	13172 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13172 450-ACSM	13172 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
13172 450-ACSO	13172 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J	
13172 450-ADJ	13172 450-ADJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J	
13172 450-ADIR	13172 450-ADIR	HyperConverged Infra	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	J	
13172 450-ADTB	13172 450-ADTB	HyperConverged Infra	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	J	
13172 450-ADWM	13172 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J	
13172 450-AEBL	13172 450-AEBL	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	J	
13172 450-AEIT	13172 450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J	
13172 450-AEJI	13172 450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J	
13172 450-AEJZ	13172 450-AEJZ	HyperConverged Infra	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	J	
13172 450-AEMY	13172 450-AEMY	HyperConverged Infra	KIT- Power Cord, 250V,2ft,C19/C20,US	\$23	Each	20%	\$19	Other	J	
13172 450-AENT	13172 450-AENT	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 2000W,CusKit	\$420	Each	20%	\$336	Other	J	
13172 450-AENU	13172 450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J	
13172 450-AEPB	13172 450-AEPB	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	J	
13172 450-AFFX	13172 450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J	
13172 450-AFFY	13172 450-AFFY	HyperConverged Infra	Power Cord, 250V, 16A, NBR14136 to C19, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	J	
13172 450-AFMQ	13172 450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required	\$850	Each	20%	\$680	Other	J	
13172 450-AGFO	13172 450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J	
13172 450-AGFW	13172 450-AGFW	HyperConverged Infra	Single,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	J	
13172 450-AHFH	13172 450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J	
13172 461-AADZ	13172 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J	
13172 461-AAEL	13172 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J	
13172 461-AAEM	13172 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J	
13172 461-AAEN	13172 461-AAEN	HyperConverged Infra	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	J	
13172 470-AADZ	13172 470-AADZ	HyperConverged Infra	10GbE SFP + Direct Attach Cables (3M)	\$210	Each	20%	\$168	Other	J	
13172 470-AABE	13172 470-AABE	HyperConverged Infra	10GbE SFP + Direct Attach Cables (5M)	\$260	Each	20%	\$208	Other	J	
13172 470-AAEC	13172 470-AAEC	HyperConverged Infra	10GbE SFP + Direct Attach Cables (1M)	\$150	Each	20%	\$120	Other	J	
13172 470-AAFD	13172 470-AAFD	HyperConverged Infra	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 5 Meters	\$550	Each	20%	\$440	Other	J	
13172 470-AAFE	13172 470-AAFE	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 1 Meter	\$150	Each	20%	\$120	Other	J	
13172 470-AAFF	13172 470-AAFF	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 3 Meters	\$280	Each	20%	\$224	Other	J	
13172 470-AAGE	13172 470-AAGE	HyperConverged Infra	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 3 Meters	\$450	Each	20%	\$360	Other	J	
13172 470-AAGI	13172 470-AAGI	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$220	Each	20%	\$176	Other	J	
13172 470-AAGN	13172 470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meters	\$75	Each	20%	\$60	Other	J	
13172 470-AAGP	13172 470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$105	Each	20%	\$84	Other	J	
13172 470-AAGR	13172 470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J	
13172 470-AARQ	13172 470-AARQ	HyperConverged Infra	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$20	Each	20%	\$16	Other	J	
13172 470-AATW	13172 470-AATW	HyperConverged Infra	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	J	
13172 470-AATX	13172 470-AATX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J	
13172 470-AATY	13172 470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps., 6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J	
13172 470-AAUB	13172 470-AAUB	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	J	
13172 470-AAUD	13172 470-AAUD	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J	
13172 470-ABGL	13172 470-ABGL	HyperConverged Infra	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	J	
13172 470-ABLT	13172 470-ABLT	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M,	\$200	Each	20%	\$160	Other	J	
13172 470-ABLU	13172 470-ABLU	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M,	\$225	Each	20%	\$180	Other	J	
13172 470-ABLV	13172 470-ABLV	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M,	\$165	Each	20%	\$132	Other	J	
13172 470-ABLY	13172 470-ABLY	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7 Meters	\$210	Each	20%	\$168	Other	J	
13172 470-ABMC	13172 470-ABMC	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,10 Meter	\$225	Each	20%	\$180	Other	J	
13172 470-ABMD	13172 470-ABMD	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	J	
13172 470-ABME	13172 470-ABME	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2 Meters	\$165	Each	20%	\$132	Other	J	
13172 470-ABMJ	13172 470-ABMJ	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	J	
13172 470-ABMK	13172 470-ABMK	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,15 Meter	\$310	Each	20%	\$248	Other	J	
13172 470-ABML	13172 470-ABML	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M,	\$210	Each	20%	\$168	Other	J	
13172 470-ABMM	13172 470-ABMM	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5 Meters	\$200	Each	20%	\$160	Other	J	
13172 470-ABMO	13172 470-ABMO	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$350	Each	20%	\$280	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

								\$0			
Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column Price/UoM (Calculated)	ALJP Proposed Price/UoM (Calculated)	L(Column 1)Column K (REQUIRED) use drop-down	Product Category (if applicable)
13172 470-ABOR	13172 470-ABOR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$382	Each	20%		\$306	Other	J	
13172 470-ABOS	13172 470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$447	Each	20%		\$358	Other	J	
13172 470-ABOT	13172 470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%		\$459	Other	J	
13172 470-ABOW	13172 470-ABOW	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%		\$260	Other	J	
13172 470-ABPR	13172 470-ABPR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%		\$306	Other	J	
13172 470-ABQB	13172 470-ABQB	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%		\$459	Other	J	
13172 470-ABQF	13172 470-ABQF	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%		\$358	Other	J	
13172 470-ABQG	13172 470-ABQG	HyperConverged Infra	Dell Networking Cable, 100GbE QSFP28 to QSFP28,Passive Copper Direct Attach	\$325	Each	20%		\$260	Other	J	
13172 492-BBDG	13172 492-BBDG	HyperConverged Infra	Juniper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	20%		\$24	Other	J	
13172 492-BBDH	13172 492-BBDH	HyperConverged Infra	Juniper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	20%		\$16	Other	J	
13172 492-BBDI	13172 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%		\$16	Other	J	
13172 492-BBEI	13172 492-BBEI	HyperConverged Infra	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m)	\$25	Each	20%		\$20	Other	J	
13172 492-BBL0	13172 492-BBL0	HyperConverged Infra	Juniper Cord - C13/C14, 4M, 250V, 10A (US, EU, TW, APCC countries except ANZ)	\$20	Each	20%		\$16	Other	J	
13172 528-BCBW	13172 528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%		\$0	Other	J	
13172 540-BBDH	13172 540-BBDH	HyperConverged Infra	Intel Ethernet I350 Dual Port 1GbE BASE-T Adapter, PCIe Full Height	\$229	Each	20%		\$183	Other	J	
13172 540-BBHP	13172 540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%		\$520	Other	J	
13172 540-BBIV	13172 540-BBIV	HyperConverged Infra	Intel X710 Dual Port 10Gb Direct Attach, SFP+ PCIe Full Height, CusKit	\$694	Each	20%		\$555	Other	J	
13172 540-BBRK	13172 540-BBRK	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%		\$680	Other	J	
13172 540-BBR0	13172 540-BBR0	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%		\$599	Other	J	
13172 540-BBUH	13172 540-BBUH	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$559	Each	20%		\$447	Other	J	
13172 540-BBUJ	13172 540-BBUJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%		\$471	Other	J	
13172 540-BBUJ	13172 540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%		\$567	Other	J	
13172 540-BBUK	13172 540-BBUK	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T & 5720 Dual Port 1GbE BASE-T, rNDC	\$589	Each	20%		\$471	Other	J	
13172 540-BBUL	13172 540-BBUL	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	\$469	Each	20%		\$375	Other	J	
13172 540-BBUM	13172 540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%		\$567	Other	J	
13172 540-BBUY	13172 540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%		\$671	Other	J	
13172 540-BBUJZ	13172 540-BBUJZ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T & i350 Dual Port 1GbE BASE-T, rNDC	\$639	Each	20%		\$511	Other	J	
13172 540-BBVC	13172 540-BBVC	HyperConverged Infra	Intel X550 Quad Port 10GbE Base-T, rNDC, Customer Install	\$861	Each	20%		\$689	Other	J	
13172 540-BBVD	13172 540-BBVD	HyperConverged Infra	Intel X550 2 Port 10Gb Base-T + i350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%		\$555	Other	J	
13172 540-BCDH	13172 540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%		\$599	Other	J	
13172 540-BCIU	13172 540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%		\$1,840	Other	J	
13172 540-BCNM	13172 540-BCNM	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%		\$567	Other	J	
13172 555-BCKM	13172 555-BCKM	HyperConverged Infra	Intel X710 DP 10Gb DA/SFP+ , + i350 DP 1Gb Ethernet, Network Daughter Card,	\$542	Each	20%		\$433	Other	J	
13172 555-BCKO	13172 555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%		\$474	Other	J	
13172 619-AMMZ	13172 619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%		\$0	Other	J	
13172 619-AMNB	13172 619-AMNB	HyperConverged Infra	Nutanix OS for ESXI 6.7	\$0	Each	20%		\$0	Other	J	
13172 619-AMNE	13172 619-AMNE	HyperConverged Infra	Nutanix OS forHYPERV16 1.0	\$0	Each	20%		\$0	Other	J	
13172 631-AACK	13172 631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%		\$0	Other	J	
13172 634-BIQG	13172 634-BIQG	HyperConverged Infra	Legacy BIOS Boot Mode with MBR Partition	\$0	Each	20%		\$0	Other	J	
13172 634-BLSR	13172 634-BLSR	HyperConverged Infra	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%		\$800	Other	J	
13172 634-BRBP	13172 634-BRBP	HyperConverged Infra	Nutanix, Flow, 5 Year, Customer Kit	\$29,007	Each	20%		\$23,206	Other	J	
13172 634-BRBQ	13172 634-BRBQ	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 3 Year, Customer Kit	\$46,723	Each	20%		\$37,378	Other	J	
13172 634-BRBR	13172 634-BRBR	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 4 Year, Customer Kit	\$62,297	Each	20%		\$49,838	Other	J	
13172 634-BRBS	13172 634-BRBS	HyperConverged Infra	Nutanix, Flow, 1 Year, Customer Kit	\$6,813	Each	20%		\$5,390	Other	J	
13172 634-BRBT	13172 634-BRBT	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 1 Year, Customer Kit	\$18,387	Each	20%		\$14,694	Other	J	
13172 634-BRBU	13172 634-BRBU	HyperConverged Infra	Nutanix, Flow, 2 Year, Customer Kit	\$12,790	Each	20%		\$10,232	Other	J	
13172 634-BRBV	13172 634-BRBV	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 2 Year, Customer Kit	\$36,733	Each	20%		\$29,386	Other	J	
13172 634-BRBW	13172 634-BRBW	HyperConverged Infra	Nutanix, Flow, 3 Year, Customer Kit	\$18,567	Each	20%		\$14,854	Other	J	
13172 634-BRBX	13172 634-BRBX	HyperConverged Infra	Nutanix, Flow, 4 Year, Customer Kit	\$23,960	Each	20%		\$19,168	Other	J	
13172 634-BRBY	13172 634-BRBY	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 5 Year, Customer Kit	\$73,463	Each	20%		\$58,770	Other	J	
13172 634-BRRX	13172 634-BRRX	HyperConverged Infra	Nutanix OS for ESXI 6.5	\$0	Each	20%		\$0	Other	J	
13172 634-BSGX	13172 634-BSGX	HyperConverged Infra	pilot_SW_FI_ESXI.6.7U3.DECFY21	\$1,000,000	Each	20%		\$800,000	Other	J	
13172 634-BSGX	13172 634-BSGX	HyperConverged Infra	pilot_SW_FI_ESXI.6.5U3.NOVFY21	\$1,000,000	Each	20%		\$800,000	Other	J	
13172 634-BSGX	13172 634-BSGX	HyperConverged Infra	pilot_SW_FI_NOS_AHV.DECFY21	\$1,000,000	Each	20%		\$800,000	Other	J	
13172 634-BWZQ	13172 634-BWZQ	HyperConverged Infra	Nutanix OS for HYPERV19 1.0	\$0	Each	20%		\$0	Other	J	
13172 634-BXBT	13172 634-BXBT	HyperConverged Infra	Nutanix OS for ESXI 7.0	\$0	Each	20%		\$0	Other	J	
13172 770-BBBS	13172 770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%		\$0	Other	J	
13172 770-BBHG	13172 770-BBHG	HyperConverged Infra	Cable Management Arm for PowerEdge Systems - Kit	\$70	Each	20%		\$56	Other	J	
13172 770-BCCG	13172 770-BCCG	HyperConverged Infra	ReadyRails Sliding Rails	\$169	Each	20%		\$135	Other	J	
13172 770-BCGD	13172 770-BCGD	HyperConverged Infra	Cable Management Arm	\$219	Each	20%		\$175	Other	J	
13172 770-BCGE	13172 770-BCGE	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm,CK	\$122	Each	20%		\$97	Other	J	
13172 780-BCDI	13172 780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%		\$0	Other	J	
13172 847-2761	13172 847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRR	\$20,472	Each	20%		\$16,378	Other	J	
13172 847-2762	13172 847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRR	\$24,566	Each	20%		\$19,653	Other	J	
13172 847-2763	13172 847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRR	\$14,623	Each	20%		\$11,698	Other	J	
13172 847-2766	13172 847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRR	\$17,547	Each	20%		\$14,038	Other	J	
13172 922-4998	13172 922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%		\$19	Other	J	
13172 929-8749	13172 929-8749	HyperConverged Infra	REMOTE SERVICES AFTER HOURS UPGRADE	\$599	Each	20%		\$479	Other	J	
13172 980-5088	13172 980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%		\$80	Other	J	
13172 980-7177	13172 980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%		\$22	Other	J	
13172 983-2917	13172 983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%		\$48	Other	J	
13172 985-3817	13172 985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%		\$22	Other	J	
13172 986-5518	13172 986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE	\$55	Each	20%		\$44	Other	J	
13172 994-6778	13172 994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%		\$12	Other	J	
10774 848-0185	10774 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%		\$29,500	Other	J	
10774 848-0186	10774 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%		\$59,000	Other	J	
10774 848-0187	10774 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%		\$32,000	Other	J	





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13890 847-2774	13890 847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J
13890 848-0185	13890 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13890 848-0186	13890 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13890 848-0187	13890 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13890 848-0188	13890 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
10679 824-4024	10679 824-4024	HyperConverged Infra	Post Standard Support Keep Your Hard Drive	\$1,399	Each	20%	\$1,119	Other	J
10679 824-4025	10679 824-4025	HyperConverged Infra	Post Standard Support Keep Your Hard Drive	\$1,399	Each	20%	\$1,119	Other	J
10679 825-7984	10679 825-7984	HyperConverged Infra	Post Standard Support Keep Your Components	\$6,950	Each	20%	\$5,560	Other	J
10679 825-7985	10679 825-7985	HyperConverged Infra	Post Standard Support Keep Your Components	\$6,950	Each	20%	\$5,560	Other	J
10679 848-0185	10679 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
10679 848-0186	10679 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
10679 848-0187	10679 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
10679 848-0188	10679 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
10679 850-4388	10679 850-4388	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$473	Each	20%	\$378	Other	J
10679 850-4389	10679 850-4389	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$473	Each	20%	\$378	Other	J
10679 850-4416	10679 850-4416	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$635	Each	20%	\$508	Other	J
10679 850-4417	10679 850-4417	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$475	Each	20%	\$380	Other	J
10679 850-4418	10679 850-4418	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$635	Each	20%	\$508	Other	J
10679 850-4419	10679 850-4419	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$475	Each	20%	\$380	Other	J
10775 824-4024	10775 824-4024	HyperConverged Infra	Post Standard Support Keep Your Hard Drive	\$1,399	Each	20%	\$1,119	Other	J
10775 824-4025	10775 824-4025	HyperConverged Infra	Post Standard Support Keep Your Hard Drive	\$1,399	Each	20%	\$1,119	Other	J
10775 825-7984	10775 825-7984	HyperConverged Infra	Post Standard Support Keep Your Components	\$6,950	Each	20%	\$5,560	Other	J
10775 825-7985	10775 825-7985	HyperConverged Infra	Post Standard Support Keep Your Components	\$6,950	Each	20%	\$5,560	Other	J
10775 848-0185	10775 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
10775 848-0186	10775 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
10775 848-0187	10775 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
10775 848-0188	10775 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
10775 850-4943	10775 850-4943	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$791	Each	20%	\$633	Other	J
10775 850-4944	10775 850-4944	HyperConverged Infra	Custom Post Standard Support 7x24 Technical Support	\$791	Each	20%	\$633	Other	J
10775 850-4957	10775 850-4957	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,079	Each	20%	\$864	Other	J
10775 850-4958	10775 850-4958	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$527	Each	20%	\$422	Other	J
10775 850-4959	10775 850-4959	HyperConverged Infra	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$1,079	Each	20%	\$864	Other	J
10775 850-4960	10775 850-4960	HyperConverged Infra	Custom Post Standard Support Next Business Day On-Site Service	\$527	Each	20%	\$422	Other	J
13181 847-2767	13181 847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J
13181 847-2770	13181 847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J
13181 847-2771	13181 847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J
13181 847-2774	13181 847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J
13181 848-0185	13181 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13181 848-0186	13181 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13181 848-0187	13181 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
13181_848-0188	13181_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
13185_847-2767	13185_847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J	
13185_847-2770	13185_847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J	
13185_847-2771	13185_847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J	
13185_847-2774	13185_847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J	
13185_848-0185	13185_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
13185_848-0186	13185_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
13185_848-0187	13185_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
13185_848-0188	13185_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
13183_847-2767	13183_847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J	
13183_847-2770	13183_847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J	
13183_847-2771	13183_847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J	
13183_847-2774	13183_847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J	
13183_848-0185	13183_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
13183_848-0186	13183_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
13183_848-0187	13183_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
13183_848-0188	13183_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
13183_998-9318	13183_998-9318	HyperConverged Infra	Custom Dell On-Site Diagnosis Service, 1 Resolution Pack for Server, 1 year	\$940	Each	20%	\$752	Other	J	
13183_998-9319	13183_998-9319	HyperConverged Infra	Custom Dell On-Site Diagnosis Service, 3 Resolution Pack for Server, 5 years	\$2,820	Each	20%	\$2,256	Other	J	
13183_998-9320	13183_998-9320	HyperConverged Infra	Custom Dell On-Site Diagnosis Service, 5 Resolution Pack for Server, 5 years	\$4,700	Each	20%	\$3,760	Other	J	
13183_998-9321	13183_998-9321	HyperConverged Infra	Custom Dell On-Site Diagnosis Service, 10 Resolution Pack for Server, 5 years	\$9,400	Each	20%	\$7,520	Other	J	
14537_848-0185	14537_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
14537_848-0186	14537_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
14537_848-0187	14537_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
14537_848-0188	14537_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
13175_847-2767	13175_847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J	
13175_847-2770	13175_847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J	
13175_847-2771	13175_847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J	
13175_847-2774	13175_847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J	
13175_848-0185	13175_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	
13175_848-0186	13175_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J	
13175_848-0187	13175_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J	
13175_848-0188	13175_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J	
13173_847-2767	13173_847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J	
13173_847-2770	13173_847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J	
13173_847-2771	13173_847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J	
13173_847-2774	13173_847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J	
13173_848-0185	13173_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13173_848-0186	13173_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13173_848-0187	13173_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13173_848-0188	13173_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
13818_847-2767	13818_847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J
13818_847-2770	13818_847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$5,761	Each	20%	\$4,609	Other	J
13818_847-2771	13818_847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J
13818_847-2774	13818_847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$3,693	Each	20%	\$2,954	Other	J
13818_848-0185	13818_848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
13818_848-0186	13818_848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
13818_848-0187	13818_848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
13818_848-0188	13818_848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
12625_0GNVC	12625_0GNVC	HyperConverged Infra	Module,Power Supply,750W,Redundant,EMERSON	\$0	Each	20%	\$0	Other	J
12625_1XGN0	12625_1XGN0	HyperConverged Infra	Module,Cable,10,Motherboard,NVME,6-9,3M,R640	\$34	Each	20%	\$27	Other	J
12625_210-ANLV	12625_210-ANLV	HyperConverged Infra	Dell EMC XC640ENT for AHV	\$1,000	Each	20%	\$800	Other	J
12625_210-ANLW	12625_210-ANLW	HyperConverged Infra	Dell EMC XC640ENT for ESXI	\$1,000	Each	20%	\$800	Other	J
12625_210-ANLX	12625_210-ANLX	HyperConverged Infra	Dell EMC XC640ENT for HYPV	\$1,000	Each	20%	\$800	Other	J
12625_310-8513	12625_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
12625_321-BCQF	12625_321-BCQF	HyperConverged Infra	3.5 Chassis with up to 4 Hard Drives and 3PCIe slots	\$50	Each	20%	\$40	Other	J
12625_321-BCQL	12625_321-BCQL	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives and 3PCIe slots	\$200	Each	20%	\$160	Other	J
12625_321-BDIT	12625_321-BDIT	HyperConverged Infra	2.5 Chassis with up to 10 Hard Drives, 4 NVMe Drives and 3 PCIe Slots, 2CPU only	\$200	Each	20%	\$160	Other	J
12625_325-BCHJ	12625_325-BCHJ	HyperConverged Infra	PowerEdge 1U Standard Bezel, CK	\$53	Each	20%	\$42	Other	J
12625_325-BDGC	12625_325-BDGC	HyperConverged Infra	Bezel,Standard,1U,14G,XC640	\$46	Each	20%	\$37	Other	J
12625_329-BEIJ	12625_329-BEIJ	HyperConverged Infra	PowerEdge R640 MLK Motherboard	\$0	Each	20%	\$0	Other	J
12625_330-BBGN	12625_330-BBGN	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
12625_330-BBLF	12625_330-BBLF	HyperConverged Infra	Riser Config 2, 3x16 LP	\$19	Each	20%	\$15	Other	J
12625_330-BBLQ	12625_330-BBLQ	HyperConverged Infra	Riser Config 4, 2x16 LP	\$20	Each	20%	\$16	Other	J
12625_332-1286	12625_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12625_338-BLMC	12625_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12625_338-BLMN	12625_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12625_338-BLMP	12625_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12625_338-BLMR	12625_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12625_338-BLMX	12625_338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
12625_338-BLNB	12625_338-BLNB	HyperConverged Infra	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2666	\$3,551	Each	20%	\$2,841	Other	J
12625_338-BLNE	12625_338-BLNE	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666,CK	\$3,787	Each	20%	\$3,029	Other	J
12625_338-BLNG	12625_338-BLNG	HyperConverged Infra	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,220	Each	20%	\$3,376	Other	J
12625_338-BLNH	12625_338-BLNH	HyperConverged Infra	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2666,CK	\$4,424	Each	20%	\$3,539	Other	J
12625_338-BLNI	12625_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2668,CK	\$4,915	Each	20%	\$3,932	Other	J
12625_338-BLNU	12625_338-BLNU	HyperConverged Infra	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-2666,CK	\$5,222	Each	20%	\$4,178	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12625_338-BLNL	12625_338-BLNL	HyperConverged Infra	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,887	Each	20%	\$3,909	Other	J	
12625_338-BLNM	12625_338-BLNM	HyperConverged Infra	Intel Xeon Gold 6142 2.6G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2666,CK	\$5,889	Each	20%	\$4,711	Other	J	
12625_338-BLNN	12625_338-BLNN	HyperConverged Infra	Intel Xeon Gold 6144 3.5G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2666,CK	\$5,847	Each	20%	\$4,677	Other	J	
12625_338-BLNO	12625_338-BLNO	HyperConverged Infra	Intel Xeon Gold 6146 3.2G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2666,CK	\$6,567	Each	20%	\$5,253	Other	J	
12625_338-BLNP	12625_338-BLNP	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666,CK	\$6,140	Each	20%	\$4,912	Other	J	
12625_338-BLNQ	12625_338-BLNQ	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-2666,CK	\$6,711	Each	20%	\$5,369	Other	J	
12625_338-BLNR	12625_338-BLNR	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666,CK	\$7,304	Each	20%	\$5,843	Other	J	
12625_338-BLNS	12625_338-BLNS	HyperConverged Infra	Intel Xeon Gold 6154 3.0G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (200W) DDR4-2666,CK	\$7,080	Each	20%	\$5,664	Other	J	
12625_338-BLNT	12625_338-BLNT	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666,CK	\$9,395	Each	20%	\$7,516	Other	J	
12625_338-BLNW	12625_338-BLNW	HyperConverged Infra	Intel Xeon Platinum 8168 2.7G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (205W) DDR4-2666,CK	\$11,771	Each	20%	\$9,417	Other	J	
12625_338-BLNZ	12625_338-BLNZ	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666,CK	\$19,998	Each	20%	\$15,998	Other	J	
12625_338-BLUQ	12625_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J	
12625_338-BLUS	12625_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J	
12625_338-BLUW	12625_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J	
12625_338-BLUX	12625_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J	
12625_338-BRVH	12625_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
12625_338-BRVJ	12625_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J	
12625_338-BRVM	12625_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J	
12625_338-BRVN	12625_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J	
12625_338-BRVO	12625_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J	
12625_338-BRVR	12625_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J	
12625_338-BSDH	12625_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J	
12625_338-BSDI	12625_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J	
12625_338-BSDL	12625_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J	
12625_338-BSDO	12625_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J	
12625_338-BSDP	12625_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J	
12625_338-BSDS	12625_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J	
12625_338-BSDT	12625_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J	
12625_338-BSGN	12625_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J	
12625_338-BSGU	12625_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J	
12625_338-BSHD	12625_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J	
12625_338-BSHF	12625_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J	
12625_338-BSHH	12625_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J	
12625_338-BSHY	12625_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J	
12625_338-BSIM	12625_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J	
12625_338-BSIQ	12625_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J	
12625_338-BSWV	12625_338-BSWV	HyperConverged Infra	Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$5,359	Each	20%	\$4,287	Other	J	
12625_338-BSWX	12625_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J	



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625_370-AEVN	12625_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
12625_370-AEVP	12625_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
12625_370-AEVQ	12625_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
12625_370-AEVR	12625_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12625_374-BBBX	12625_374-BBBX	HyperConverged Infra	No Additional Processor	\$0	Each	20%	\$0	Other	J
12625_374-BBNW	12625_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12625_374-BBOI	12625_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12625_374-BBOK	12625_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12625_374-BBOM	12625_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12625_374-BBOS	12625_374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
12625_374-BBPN	12625_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12625_374-BBPP	12625_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12625_374-BBPT	12625_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12625_374-BBPU	12625_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
12625_379-BCQY	12625_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
12625_379-BCSG	12625_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
12625_379-BCUR	12625_379-BCUR	HyperConverged Infra	XC Standard order	\$0	Each	20%	\$0	Other	J
12625_379-BCUS	12625_379-BCUS	HyperConverged Infra	XC Exchange order	\$0	Each	20%	\$0	Other	J
12625_379-BCUT	12625_379-BCUT	HyperConverged Infra	XC Core Order, Nutanix license and maintenance not included	\$0	Each	20%	\$0	Other	J
12625_379-BCUV	12625_379-BCUV	HyperConverged Infra	XC Seed order	\$0	Each	20%	\$0	Other	J
12625_379-BCUX	12625_379-BCUX	HyperConverged Infra	XC Try and Buy order	\$0	Each	20%	\$0	Other	J
12625_379-BCZK	12625_379-BCZK	HyperConverged Infra	Nutanix XC640ENT-4i, Custom	\$0	Each	20%	\$0	Other	J
12625_379-BCZL	12625_379-BCZL	HyperConverged Infra	Nutanix XC640ENT-4, Custom	\$0	Each	20%	\$0	Other	J
12625_379-BDCO	12625_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
12625_384-BBBL	12625_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
12625_384-BBPR	12625_384-BBPR	HyperConverged Infra	5 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
12625_384-BBQE	12625_384-BBQE	HyperConverged Infra	Performance Fan for R640,CK	\$34	Each	20%	\$27	Other	J
12625_384-BBQF	12625_384-BBQF	HyperConverged Infra	Standard Fan for R640,CK	\$28	Each	20%	\$22	Other	J
12625_384-BBQI	12625_384-BBQI	HyperConverged Infra	8 Performance Fans for R640	\$199	Each	20%	\$159	Other	J
12625_384-BBQJ	12625_384-BBQJ	HyperConverged Infra	8 Standard Fans for R640	\$0	Each	20%	\$0	Other	J
12625_385-BBKH	12625_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
12625_385-BBKI	12625_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
12625_385-BBKK	12625_385-BBKK	HyperConverged Infra	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	J
12625_385-BBKL	12625_385-BBKL	HyperConverged Infra	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	J
12625_385-BBKT	12625_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
12625_385-BBKW	12625_385-BBKW	HyperConverged Infra	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	J
12625_385-BBLE	12625_385-BBLE	HyperConverged Infra	IDSMD and Combo Card Reader	\$59	Each	20%	\$47	Other	J
12625_385-BBLG	12625_385-BBLG	HyperConverged Infra	Static IP	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625_389-DSVE	12625_389-DSVE	HyperConverged Infra	PowerEdge R640 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
12625_389-DSVF	12625_389-DSVF	HyperConverged Infra	PowerEdge R640 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
12625_400-ASHI	12625_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
12625_400-ASHK	12625_400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J
12625_400-ASHS	12625_400-ASHS	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive	\$549	Each	20%	\$439	Other	J
12625_400-ASHY	12625_400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%	\$591	Other	J
12625_400-ASIB	12625_400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%	\$903	Other	J
12625_400-ASID	12625_400-ASID	HyperConverged Infra	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, FIPS140	\$1,699	Each	20%	\$1,359	Other	J
12625_400-ATSC	12625_400-ATSC	HyperConverged Infra	1.92TB SSD SAS Mix Use SED 12Gbps 512n 2.5 Hot-plug, 3.5 HYB CARR, FIPS140,PX05SV,3 DWPD,10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
12625_400-AVEZ	12625_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
12625_400-AVHH	12625_400-AVHH	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140	\$1,399	Each	20%	\$1,119	Other	J
12625_400-AWIP	12625_400-AWIP	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
12625_400-AXLN	12625_400-AXLN	HyperConverged Infra	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, FIPS140	\$2,249	Each	20%	\$1,799	Other	J
12625_400-AXPE	12625_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
12625_400-AXQK	12625_400-AXQK	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
12625_400-AXSK	12625_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
12625_400-AXTF	12625_400-AXTF	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
12625_400-AZJR	12625_400-AZJR	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-plug Drive, 10 DWPD, 14600 TBW	\$3,019	Each	20%	\$2,415	Other	J
12625_400-AZOO	12625_400-AZOO	HyperConverged Infra	800GB SSD SAS Mixed Use 12Gbps 512 2.5in HP AG Drive,3.5in HYB CARR, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
12625_400-AZOY	12625_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
12625_400-AZPQ	12625_400-AZPQ	HyperConverged Infra	1.6TB SSD SAS Mixed Use 12Gbps 512 2.5in HP AG Drive,3.5in HYB CARR, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
12625_400-AZQO	12625_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
12625_400-AZTN	12625_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
12625_400-AZTW	12625_400-AZTW	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
12625_400-AZUN	12625_400-AZUN	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
12625_400-AZUT	12625_400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
12625_400-AZVG	12625_400-AZVG	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
12625_400-AZVM	12625_400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
12625_400-BBQU	12625_400-BBQU	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R HYB CARR Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
12625_400-BBQX	12625_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
12625_400-BBQZ	12625_400-BBQZ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD, 7008 TBW, CK	\$5,272	Each	20%	\$4,217	Other	J
12625_400-BBRH	12625_400-BBRH	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Drive, 1 DWPD, 7008 TBW, CK	\$5,278	Each	20%	\$4,222	Other	J
12625_400-BCLR	12625_400-BCLR	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive, CUS Kit	\$4,942	Each	20%	\$3,953	Other	J
12625_400-BCLW	12625_400-BCLW	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628 TBW, CK	\$2,266	Each	20%	\$1,812	Other	J
12625_400-BCMP	12625_400-BCMP	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512 TBW, CK	\$4,934	Each	20%	\$3,947	Other	J
12625_400-BCNJ	12625_400-BCNJ	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW, CK	\$2,984	Each	20%	\$2,387	Other	J
12625_400-BCNN	12625_400-BCNN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256 TBW, CK	\$2,977	Each	20%	\$2,381	Other	J
12625_400-BCOD	12625_400-BCOD	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD 2628 TBW, CUS Kit	\$2,272	Each	20%	\$1,817	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 400-BCOM	12625 400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
12625 400-BCPF	12625 400-BCPF	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
12625 400-BCQD	12625 400-BCQD	HyperConverged Infra	480GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
12625 400-BCQF	12625 400-BCQF	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
12625 400-BCQG	12625 400-BCQG	HyperConverged Infra	480GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
12625 400-BCQN	12625 400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
12625 400-BDMN	12625 400-BDMN	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510 Drive, 1 DWPD, 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
12625 400-BDNK	12625 400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD, 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
12625 400-BDSD	12625 400-BDSD	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive	\$645	Each	20%	\$516	Other	J
12625 400-BDSI	12625 400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
12625 400-BDSU	12625 400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
12625 400-BDSV	12625 400-BDSV	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$645	Each	20%	\$516	Other	J
12625 400-BDSW	12625 400-BDSW	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$1,275	Each	20%	\$1,020	Other	J
12625 400-BDSY	12625 400-BDSY	HyperConverged Infra	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$2,320	Each	20%	\$1,856	Other	J
12625 400-BEFE	12625 400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
12625 400-BEJR	12625 400-BEJR	HyperConverged Infra	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
12625 400-BELR	12625 400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
12625 400-BELT	12625 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
12625 400-BEMG	12625 400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
12625 400-BEOF	12625 400-BEOF	HyperConverged Infra	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Flex Bay Drive, PM5-V.3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
12625 400-BEPD	12625 400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
12625 400-BEPF	12625 400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V.3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
12625 400-BEPQ	12625 400-BEPQ	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-V.3 DWPD 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
12625 400-BEQD	12625 400-BEQD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-V.3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
12625 400-BEQI	12625 400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
12625 400-BEQT	12625 400-BEQT	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-V.3 DWPD 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
12625 400-BFOL	12625 400-BFOL	HyperConverged Infra	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive	\$7,922	Each	20%	\$6,337	Other	J
12625 400-BFPF	12625 400-BFPF	HyperConverged Infra	1 DWPD 14016 TBW, CUS kit	\$7,916	Each	20%	\$6,333	Other	J
12625 400-BFQI	12625 400-BFQI	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1 DWPD 14016 TBW, CUS kit	\$7,916	Each	20%	\$6,333	Other	J
12625 400-BFQJ	12625 400-BFQJ	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive, 3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J
12625 400-BFQM	12625 400-BFQM	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive, 3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
12625 400-BFQX	12625 400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
12625 400-BFRS	12625 400-BFRS	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Hot-Plug AG Drive, 3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
12625 400-BFRU	12625 400-BFRU	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive, 3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J
12625 400-BFSE	12625 400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive, 3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
12625 400-BGUF	12625 400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$5,397	Each	20%	\$4,318	Other	J
12625 400-BJKZ	12625 400-BJKZ	HyperConverged Infra	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug	\$2,629	Each	20%	\$2,103	Other	J
12625 400-BKGD	12625 400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
12625 400-BKGF	12625 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
12625 400-BKGI	12625 400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
12625 403-BCHH	12625 403-BCHH	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1), LP	\$1,499	Each	20%	\$1,199	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 403-BCHI	12625 403-BCHI	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),LP	\$879	Each	20%	\$703	Other	J
12625 405-AAJU	12625 405-AAJU	HyperConverged Infra	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	20%	\$215	Other	J
12625 406-BBLD	12625 406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12625 406-BBLG	12625 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12625 407-BBVK	12625 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
12625 407-BCBE	12625 407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
12625 412-AAIP	12625 412-AAIP	HyperConverged Infra	1U Pipe Low Profile Heatsink	\$29	Each	20%	\$23	Other	J
12625 412-AAIQ	12625 412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
12625 412-AAIV	12625 412-AAIV	HyperConverged Infra	Heat sink for PowerEdge R640,165W or higher CPU,CK	\$41	Each	20%	\$33	Other	J
12625 412-AAIW	12625 412-AAIW	HyperConverged Infra	Heat sink for PowerEdge R640 for CPUs up to 165W,CK	\$33	Each	20%	\$26	Other	J
12625 429-AAIQ	12625 429-AAIQ	HyperConverged Infra	No Internal Optical Drive	\$0	Each	20%	\$0	Other	J
12625 429-ABBF	12625 429-ABBF	HyperConverged Infra	No Internal Optical Drive for x4 and x8 HDD Chassis	\$0	Each	20%	\$0	Other	J
12625 450-AAGG	12625 450-AAGG	HyperConverged Infra	No Power Cord Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
12625 450-AALV	12625 450-AALV	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
12625 450-AAXG	12625 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
12625 450-ACSL	12625 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12625 450-ACSM	12625 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12625 450-ACSO	12625 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
12625 450-ADIJ	12625 450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
12625 450-ADWM	12625 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
12625 450-ADWQ	12625 450-ADWQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 495W	\$599	Each	20%	\$479	Other	J
12625 450-AFMQ	12625 450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
12625 450-AHFH	12625 450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
12625 450-AJSC	12625 450-AJSC	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
12625 461-AADZ	12625 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
12625 461-AAEL	12625 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
12625 461-AAEM	12625 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
12625 461-AAEN	12625 461-AAEN	HyperConverged Infra	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	J
12625 467-9489	12625 467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
12625 467-9490	12625 467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
12625 470-AAGP	12625 470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
12625 470-ABOS	12625 470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 2 Meter	\$447	Each	20%	\$358	Other	J
12625 470-ABOT	12625 470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 3 Meter	\$574	Each	20%	\$459	Other	J
12625 492-BBDG	12625 492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
12625 492-BBDH	12625 492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
12625 492-BBDI	12625 492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
12625 528-BCBW	12625 528-BCBW	HyperConverged Infra	MAC Address Reporting Service	\$0	Each	20%	\$0	Other	J
12625 540-BBCB	12625 540-BBCB	HyperConverged Infra	Intel i350 Quad Port 1GbE BASE-T, rNDC	\$499	Each	20%	\$399	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625_540-BBCZ	12625_540-BBCZ	HyperConverged Infra	Intel Ethernet i350 Quad Port 1GbE BASE-T Adapter, PCIe Low Profile	\$499	Each	20%	\$399	Other	J
12625_540-BBRL	12625_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
12625_540-BBUK	12625_540-BBUK	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T & 5720 Dual Port 1GbE BASE-T, rNDC	\$589	Each	20%	\$471	Other	J
12625_540-BBUL	12625_540-BBUL	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	\$469	Each	20%	\$375	Other	J
12625_540-BBUM	12625_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12625_540-BBUY	12625_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
12625_540-BBUZ	12625_540-BBUZ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T & i350 Dual Port 1GbE BASE-T, rNDC	\$639	Each	20%	\$511	Other	J
12625_540-BBVI	12625_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
12625_540-BBVJ	12625_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
12625_540-BBVK	12625_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12625_540-BBVP	12625_540-BBVP	HyperConverged Infra	Intel X710 Quad Port 10GbE, Base-T, PCIe Adapter, Low Profile, Customer Install	\$1,319	Each	20%	\$1,055	Other	J
12625_540-BCCM	12625_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
12625_540-BCMQ	12625_540-BCMQ	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12625_555-BCKN	12625_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
12625_555-BCKO	12625_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
12625_619-AMMZ	12625_619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
12625_619-AMNB	12625_619-AMNB	HyperConverged Infra	Nutanix OS for ESXI 6.7	\$0	Each	20%	\$0	Other	J
12625_619-AMNE	12625_619-AMNE	HyperConverged Infra	Nutanix OS forHYPERV16 1.0	\$0	Each	20%	\$0	Other	J
12625_631-AACK	12625_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12625_634-BILH	12625_634-BILH	HyperConverged Infra	Additional 2 VMs	\$0	Each	20%	\$0	Other	J
12625_634-BIQG	12625_634-BIQG	HyperConverged Infra	Legacy BIOS Boot Mode with MBR Partition	\$0	Each	20%	\$0	Other	J
12625_634-BPJC	12625_634-BPJC	HyperConverged Infra	Nutanix License, Custom0	\$1	Each	20%	\$1	Other	J
12625_634-BPJH	12625_634-BPJH	HyperConverged Infra	Nutanix License, Custom1	\$30	Each	20%	\$24	Other	J
12625_634-BPJI	12625_634-BPJI	HyperConverged Infra	Nutanix License, Custom2	\$250	Each	20%	\$200	Other	J
12625_634-BPJJ	12625_634-BPJJ	HyperConverged Infra	Nutanix License, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12625_634-BPJK	12625_634-BPJK	HyperConverged Infra	Nutanix License, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12625_634-BPJL	12625_634-BPJL	HyperConverged Infra	Nutanix Maintenance, Custom0	\$1	Each	20%	\$1	Other	J
12625_634-BPJM	12625_634-BPJM	HyperConverged Infra	Nutanix Maintenance, Custom1	\$30	Each	20%	\$24	Other	J
12625_634-BPJN	12625_634-BPJN	HyperConverged Infra	Nutanix Maintenance, Custom2	\$250	Each	20%	\$200	Other	J
12625_634-BPJO	12625_634-BPJO	HyperConverged Infra	Nutanix Maintenance, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12625_634-BPJP	12625_634-BPJP	HyperConverged Infra	Nutanix Maintenance, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12625_634-BPJC	12625_634-BPJC	HyperConverged Infra	Nutanix Prism, Custom0	\$1	Each	20%	\$1	Other	J
12625_634-BPJR	12625_634-BPJR	HyperConverged Infra	Nutanix Prism, Custom1	\$30	Each	20%	\$24	Other	J
12625_634-BPJS	12625_634-BPJS	HyperConverged Infra	Nutanix Prism, Custom2	\$250	Each	20%	\$200	Other	J
12625_634-BPJT	12625_634-BPJT	HyperConverged Infra	Nutanix Prism, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12625_634-BPJU	12625_634-BPJU	HyperConverged Infra	Nutanix Prism, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12625_634-BQCL	12625_634-BQCL	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.6TB NVMe SSD	\$12,470	Each	20%	\$9,976	Other	J
12625_634-BQCM	12625_634-BQCM	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2 Port NIC	\$2,143	Each	20%	\$1,714	Other	J

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

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12625 634-BQCP	12625 634-BQCP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3.2TB NVMe SSD	\$23,690	Each	20%	\$18,952	Other	J
12625 634-BQCQ	12625 634-BQCQ	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-5118	\$5,400	Each	20%	\$4,320	Other	J
12625 634-BQCR	12625 634-BQCR	HyperConverged Infra	Nutanix Reg Pro Ed Lic 32G DIMM	\$1,680	Each	20%	\$1,344	Other	J
12625 634-BQCS	12625 634-BQCS	HyperConverged Infra	Nutanix Reg 5Y SW Maint 32G DIMM	\$0	Each	20%	\$0	Other	J
12625 634-BQCT	12625 634-BQCT	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-6130	\$8,570	Each	20%	\$6,856	Other	J
12625 634-BQCU	12625 634-BQCU	HyperConverged Infra	Nutanix Reg 5Y SW Maint 3.2TB NVMe SSD	\$13,210	Each	20%	\$10,568	Other	J
12625 634-BQCV	12625 634-BQCV	HyperConverged Infra	Nutanix Reg 3Y SW Maint 960GB SSD	\$1,240	Each	20%	\$992	Other	J
12625 634-BQCW	12625 634-BQCW	HyperConverged Infra	Nutanix Reg 3Y SW Maint 480GB SSD	\$590	Each	20%	\$472	Other	J
12625 634-BQCX	12625 634-BQCX	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.2TB 2.5" HDD	\$1,750	Each	20%	\$1,400	Other	J
12625 634-BQCY	12625 634-BQCY	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2.4TB 2.5" HDD	\$1,950	Each	20%	\$1,560	Other	J
12625 634-BQCZ	12625 634-BQCZ	HyperConverged Infra	Nutanix Reg Pro Ed Lic 4.0TB 3.5" HDD	\$1,970	Each	20%	\$1,576	Other	J
12625 634-BQDB	12625 634-BQDB	HyperConverged Infra	Nutanix Reg 5Y SW Maint 480GB SSD	\$980	Each	20%	\$784	Other	J
12625 634-BQDD	12625 634-BQDD	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-6152	\$11,780	Each	20%	\$9,424	Other	J
12625 634-BQDG	12625 634-BQDG	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3.8TB SSD	\$27,160	Each	20%	\$21,728	Other	J
12625 634-BQDI	12625 634-BQDI	HyperConverged Infra	Nutanix Reg Pro Ed Lic XC640ENT-10	\$11,480	Each	20%	\$9,184	Other	J
12625 634-BQDJ	12625 634-BQDJ	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-6160	\$45,269	Each	20%	\$36,215	Other	J
12625 634-BQDK	12625 634-BQDK	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.6TB NVMe SSD	\$4,180	Each	20%	\$3,344	Other	J
12625 634-BQDL	12625 634-BQDL	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2.0TB 3.5" HDD	\$1,409	Each	20%	\$1,127	Other	J
12625 634-BQDN	12625 634-BQDN	HyperConverged Infra	Nutanix Reg 5Y SW Maint 64G DIMM	\$0	Each	20%	\$0	Other	J
12625 634-BQDO	12625 634-BQDO	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-5118	\$11,492	Each	20%	\$9,194	Other	J
12625 634-BQDR	12625 634-BQDR	HyperConverged Infra	Nutanix Reg 3Y SW Maint 16G DIMM	\$0	Each	20%	\$0	Other	J
12625 634-BQDS	12625 634-BQDS	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-6130	\$18,238	Each	20%	\$14,590	Other	J
12625 634-BQDT	12625 634-BQDT	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2 Port NIC	\$610	Each	20%	\$488	Other	J
12625 634-BQDU	12625 634-BQDU	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-4114	\$3,140	Each	20%	\$2,512	Other	J
12625 634-BQDV	12625 634-BQDV	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-8160	\$12,760	Each	20%	\$10,208	Other	J
12625 634-BQDX	12625 634-BQDX	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3.8TB SSD	\$32,229	Each	20%	\$25,783	Other	J
12625 634-BQDY	12625 634-BQDY	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-4114	\$1,890	Each	20%	\$1,512	Other	J
12625 634-BQDZ	12625 634-BQDZ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.9TB SSD	\$5,420	Each	20%	\$4,336	Other	J
12625 634-BQEB	12625 634-BQEB	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2.4TB 2.5" HDD	\$3,500	Each	20%	\$2,800	Other	J
12625 634-BQEC	12625 634-BQEC	HyperConverged Infra	Nutanix Reg 5Y SW Maint 8.0TB 3.5" HDD	\$2,160	Each	20%	\$1,728	Other	J
12625 634-BQED	12625 634-BQED	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.9TB SSD	\$3,260	Each	20%	\$2,608	Other	J
12625 634-BQEE	12625 634-BQEE	HyperConverged Infra	Nutanix Reg Ult Ed Lic 480GB SSD	\$2,078	Each	20%	\$1,662	Other	J
12625 634-BQEF	12625 634-BQEF	HyperConverged Infra	Nutanix Reg Ult Ed Lic 8.0TB 3.5" HDD	\$4,606	Each	20%	\$3,685	Other	J
12625 634-BQEH	12625 634-BQEH	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-6152	\$41,789	Each	20%	\$33,431	Other	J
12625 634-BQEK	12625 634-BQEK	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.9TB SSD	\$11,543	Each	20%	\$9,234	Other	J
12625 634-BQEL	12625 634-BQEL	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2.4TB 2.5" HDD	\$4,155	Each	20%	\$3,324	Other	J
12625 634-BQEN	12625 634-BQEN	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-5120	\$7,040	Each	20%	\$5,632	Other	J
12625 634-BQEP	12625 634-BQEP	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-6130	\$5,140	Each	20%	\$4,112	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Vendor Notes: Updated November 25, 2020

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12625 634-BQER	12625 634-BQER	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-5120	\$14,972	Each	20%	\$11,978	Other	J
12625 634-BQES	12625 634-BQES	HyperConverged Infra	Nutanix Reg 3Y SW Maint 3.8TB SSD	\$9,090	Each	20%	\$7,272	Other	J
12625 634-BQEU	12625 634-BQEU	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-5120	\$12,620	Each	20%	\$10,096	Other	J
12625 634-BQEV	12625 634-BQEV	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.6TB NVMe SSD	\$6,960	Each	20%	\$5,568	Other	J
12625 634-BQEW	12625 634-BQEW	HyperConverged Infra	Nutanix Reg Ult Ed Lic 64G DIMM	\$4,215	Each	20%	\$3,372	Other	J
12625 634-BQEX	12625 634-BQEX	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3.2TB NVMe SSD	\$28,115	Each	20%	\$22,492	Other	J
12625 634-BQEY	12625 634-BQEY	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.9TB SSD	\$9,730	Each	20%	\$7,784	Other	J
12625 634-BQEZ	12625 634-BQEZ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 3.8TB SSD	\$15,150	Each	20%	\$12,120	Other	J
12625 634-BQFB	12625 634-BQFB	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-5118	\$3,240	Each	20%	\$2,592	Other	J
12625 634-BQFC	12625 634-BQFC	HyperConverged Infra	Nutanix Reg Ult Ed Lic XC640ENT-10	\$13,620	Each	20%	\$10,896	Other	J
12625 634-BQFD	12625 634-BQFD	HyperConverged Infra	Nutanix Reg 5Y SW Maint 4.0TB 3.5" HDD	\$1,100	Each	20%	\$880	Other	J
12625 634-BQFF	12625 634-BQFF	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2 Port NIC	\$1,010	Each	20%	\$808	Other	J
12625 634-BQFG	12625 634-BQFG	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2.0TB 3.5" HDD	\$400	Each	20%	\$320	Other	J
12625 634-BQFH	12625 634-BQFH	HyperConverged Infra	Nutanix Reg Pro Ed Lic 960GB SSD	\$3,690	Each	20%	\$2,952	Other	J
12625 634-BQFI	12625 634-BQFI	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-4114	\$6,683	Each	20%	\$5,346	Other	J
12625 634-BQFJ	12625 634-BQFJ	HyperConverged Infra	Nutanix Reg 3Y SW Maint 3.2TB NVMe SSD	\$7,930	Each	20%	\$6,344	Other	J
12625 634-BQFK	12625 634-BQFK	HyperConverged Infra	Nutanix Reg 3Y SW Maint 64G DIMM	\$0	Each	20%	\$0	Other	J
12625 634-BQFL	12625 634-BQFL	HyperConverged Infra	Nutanix Reg Pro Ed Lic 480GB SSD	\$1,750	Each	20%	\$1,400	Other	J
12625 634-BQFM	12625 634-BQFM	HyperConverged Infra	Nutanix Reg Pro Ed Lic 16G DIMM	\$0	Each	20%	\$0	Other	J
12625 634-BQFN	12625 634-BQFN	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-8152	\$19,640	Each	20%	\$15,712	Other	J
12625 634-BQFO	12625 634-BQFO	HyperConverged Infra	Nutanix Reg Pro Ed Lic 8.0TB 3.5" HDD	\$3,880	Each	20%	\$3,104	Other	J
12625 634-BQFQ	12625 634-BQFQ	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.2TB 2.5" HDD	\$2,078	Each	20%	\$1,662	Other	J
12625 634-BQFR	12625 634-BQFR	HyperConverged Infra	Nutanix Reg 5Y SW Maint XC640ENT-10	\$6,400	Each	20%	\$5,120	Other	J
12625 634-BQFS	12625 634-BQFS	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-8130	\$15,370	Each	20%	\$12,296	Other	J
12625 634-BQFT	12625 634-BQFT	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-8152	\$35,210	Each	20%	\$28,168	Other	J
12625 634-BQFU	12625 634-BQFU	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.8TB 2.5" HDD	\$1,460	Each	20%	\$1,168	Other	J
12625 634-BQFV	12625 634-BQFV	HyperConverged Infra	Nutanix Reg 3Y SW Maint 32G DIMM	\$0	Each	20%	\$0	Other	J
12625 634-BQFW	12625 634-BQFW	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-4114	\$5,630	Each	20%	\$4,504	Other	J
12625 634-BQFZ	12625 634-BQFZ	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-5118	\$9,680	Each	20%	\$7,744	Other	J
12625 634-BQGB	12625 634-BQGB	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-8160	\$21,270	Each	20%	\$17,016	Other	J
12625 634-BQGC	12625 634-BQGC	HyperConverged Infra	Nutanix Reg 3Y SW Maint XC640ENT-10	\$3,840	Each	20%	\$3,072	Other	J
12625 634-BQGD	12625 634-BQGD	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.8TB 2.5" HDD	\$880	Each	20%	\$704	Other	J
12625 634-BQGF	12625 634-BQGF	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.2TB 2.5" HDD	\$590	Each	20%	\$472	Other	J
12625 634-BQGG	12625 634-BQGG	HyperConverged Infra	Nutanix Reg 5Y SW Maint 16G DIMM	\$0	Each	20%	\$0	Other	J
12625 634-BQGH	12625 634-BQGH	HyperConverged Infra	Nutanix Reg Ult Ed Lic 32G DIMM	\$2,000	Each	20%	\$1,600	Other	J
12625 634-BQGI	12625 634-BQGI	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.8TB 2.5" HDD	\$3,112	Each	20%	\$2,490	Other	J
12625 634-BQGJ	12625 634-BQGJ	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-5120	\$4,220	Each	20%	\$3,376	Other	J
12625 634-BQGK	12625 634-BQGK	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2.0TB 3.5" HDD	\$1,190	Each	20%	\$952	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 634-BQGN	12625 634-BQGN	HyperConverged Infra	Nutanix Reg 3Y SW Maint 4.0TB 3.5" HDD	\$660	Each	20%	\$528	Other	J
12625 634-BQGO	12625 634-BQGO	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-8160	\$38,140	Each	20%	\$30,512	Other	J
12625 634-BQGP	12625 634-BQGP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.8TB 2.5" HDD	\$2,620	Each	20%	\$2,096	Other	J
12625 634-BQGQ	12625 634-BQGQ	HyperConverged Infra	Nutanix Reg 3Y SW Maint 8.0TB 3.5" HDD	\$1,300	Each	20%	\$1,040	Other	J
12625 634-BQGR	12625 634-BQGR	HyperConverged Infra	Nutanix Reg 5Y SW Maint 960GB SSD	\$2,060	Each	20%	\$1,648	Other	J
12625 634-BQGT	12625 634-BQGT	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.6TB NVMe SSD	\$14,803	Each	20%	\$11,842	Other	J
12625 634-BQGU	12625 634-BQGU	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2.4TB 2.5" HDD	\$1,170	Each	20%	\$936	Other	J
12625 634-BQGV	12625 634-BQGV	HyperConverged Infra	Nutanix Reg Ult Ed Lic 960GB SSD	\$4,383	Each	20%	\$3,506	Other	J
12625 634-BQGW	12625 634-BQGW	HyperConverged Infra	Nutanix Reg Ult Ed Lic 16G DIMM	\$1,000	Each	20%	\$800	Other	J
12625 634-BQGX	12625 634-BQGX	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2 Port NIC	\$1,810	Each	20%	\$1,448	Other	J
12625 634-BQGY	12625 634-BQGY	HyperConverged Infra	Nutanix Reg Ult Ed Lic 4.0TB 3.5" HDD	\$2,343	Each	20%	\$1,874	Other	J
12625 634-BQHC	12625 634-BQHC	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2.0TB 3.5" HDD	\$660	Each	20%	\$528	Other	J
12625 634-BQHE	12625 634-BQHE	HyperConverged Infra	Nutanix Reg Pro Ed Lic 64G DIMM	\$0	Each	20%	\$0	Other	J
12625 634-BQHJ	12625 634-BQHJ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.2TB 2.5" HDD	\$980	Each	20%	\$784	Other	J
12625 634-BQOD	12625 634-BQOD	HyperConverged Infra	Nutanix Reg Ult Ed Lic XC640ENT-4	\$4,863	Each	20%	\$3,890	Other	J
12625 634-BQOE	12625 634-BQOE	HyperConverged Infra	Nutanix Reg Ult Ed Lic XC640ENT-4i	\$2,949	Each	20%	\$2,359	Other	J
12625 634-BQOF	12625 634-BQOF	HyperConverged Infra	Nutanix Reg 3Y SW Maint XC640ENT-4	\$1,370	Each	20%	\$1,096	Other	J
12625 634-BQOH	12625 634-BQOH	HyperConverged Infra	Nutanix Reg 3Y SW Maint XC640ENT-4i	\$830	Each	20%	\$664	Other	J
12625 634-BQOI	12625 634-BQOI	HyperConverged Infra	Nutanix Reg 5Y SW Maint XC640ENT-4	\$2,290	Each	20%	\$1,832	Other	J
12625 634-BQOK	12625 634-BQOK	HyperConverged Infra	Nutanix Reg Pro Ed Lic XC640ENT-4i	\$2,490	Each	20%	\$1,992	Other	J
12625 634-BQOL	12625 634-BQOL	HyperConverged Infra	Nutanix Reg 5Y SW Maint XC640ENT-4i	\$1,390	Each	20%	\$1,112	Other	J
12625 634-BQOM	12625 634-BQOM	HyperConverged Infra	Nutanix Reg Pro Ed Lic XC640ENT-4	\$4,100	Each	20%	\$3,280	Other	J
12625 634-BQON	12625 634-BQON	HyperConverged Infra	Nutanix 3 Year SoftWare Maintenance 4 Port Network Interface Card	\$1,550	Each	20%	\$1,240	Other	J
12625 634-BQOO	12625 634-BQOO	HyperConverged Infra	Nutanix Reg Ult Ed Lic 4Port NIC	\$5,478	Each	20%	\$4,382	Other	J
12625 634-BQOP	12625 634-BQOP	HyperConverged Infra	Nutanix Pro Edition License 4 Port Network Interface Card	\$4,610	Each	20%	\$3,688	Other	J
12625 634-BQOQ	12625 634-BQOQ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 4 Port NIC	\$2,570	Each	20%	\$2,056	Other	J
12625 634-BQUS	12625 634-BQUS	HyperConverged Infra	Nutanix Reg Pro Edition License, 128GB DIMM	\$6,677	Each	20%	\$5,342	Other	J
12625 634-BQUX	12625 634-BQUX	HyperConverged Infra	Nutanix Reg 5Y SW Maintenance, 128GB DIMM	\$3,723	Each	20%	\$2,978	Other	J
12625 634-BQUIZ	12625 634-BQUIZ	HyperConverged Infra	Nutanix Reg 3Y SW Maintenance, 128GB DIMM	\$2,234	Each	20%	\$1,787	Other	J
12625 634-BQVC	12625 634-BQVC	HyperConverged Infra	Nutanix Reg Ultimate Edition License, 128GB DIMM	\$9,243	Each	20%	\$7,394	Other	J
12625 634-BRBP	12625 634-BRBP	HyperConverged Infra	Nutanix, Flow, 5 Year, Customer Kit	\$29,007	Each	20%	\$23,206	Other	J
12625 634-BRBQ	12625 634-BRBQ	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 3 Year, Customer Kit	\$46,723	Each	20%	\$37,378	Other	J
12625 634-BRBR	12625 634-BRBR	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 4 Year, Customer Kit	\$62,297	Each	20%	\$49,838	Other	J
12625 634-BRBS	12625 634-BRBS	HyperConverged Infra	Nutanix, Flow, 1 Year, Customer Kit	\$6,613	Each	20%	\$5,290	Other	J
12625 634-BRBT	12625 634-BRBT	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 1 Year, Customer Kit	\$18,367	Each	20%	\$14,694	Other	J
12625 634-BRBU	12625 634-BRBU	HyperConverged Infra	Nutanix, Flow, 2 Year, Customer Kit	\$12,790	Each	20%	\$10,232	Other	J
12625 634-BRBV	12625 634-BRBV	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 2 Year, Customer Kit	\$36,733	Each	20%	\$29,386	Other	J
12625 634-BRBW	12625 634-BRBW	HyperConverged Infra	Nutanix, Flow, 3 Year, Customer Kit	\$18,567	Each	20%	\$14,854	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 634-BRBX	12625 634-BRBX	HyperConverged Infra	Nutanix, Flow, 4 Year, Customer Kit	\$23,960	Each	20%	\$19,168	Other	J
12625 634-BRBY	12625 634-BRBY	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 5 Year, Customer Kit	\$73,463	Each	20%	\$58,770	Other	J
12625 634-BRRX	12625 634-BRRX	HyperConverged Infra	Nutanix OS for ESXI 6.5	\$0	Each	20%	\$0	Other	J
12625 634-BRTK	12625 634-BRTK	HyperConverged Infra	Nutanix License	\$0	Each	20%	\$0	Other	J
12625 634-BSGU	12625 634-BSGU	HyperConverged Infra	pilot,SW,FI,ESXI,6.7U3,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BSGX	12625 634-BSGX	HyperConverged Infra	pilot,SW,FI,ESXI,6.5U3,NOVFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BSGY	12625 634-BSGY	HyperConverged Infra	pilot,SW,FI,NOS,AHV,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BTHZ	12625 634-BTHZ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix 3YR	\$2,486	Each	20%	\$1,989	Other	J
12625 634-BTIB	12625 634-BTIB	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix 3YR	\$3,620	Each	20%	\$2,896	Other	J
12625 634-BTIC	12625 634-BTIC	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix 3YR	\$511	Each	20%	\$409	Other	J
12625 634-BTID	12625 634-BTID	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix 3YR	\$2,777	Each	20%	\$2,222	Other	J
12625 634-BTIF	12625 634-BTIF	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix 3YR	\$2,331	Each	20%	\$1,865	Other	J
12625 634-BTIG	12625 634-BTIG	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix 3YR	\$9,829	Each	20%	\$7,863	Other	J
12625 634-BTIH	12625 634-BTIH	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix 3YR	\$1,617	Each	20%	\$1,294	Other	J
12625 634-BTII	12625 634-BTII	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix 3YR	\$3,100	Each	20%	\$2,480	Other	J
12625 634-BTIJ	12625 634-BTIJ	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix 3YR	\$1,849	Each	20%	\$1,479	Other	J
12625 634-BTIL	12625 634-BTIL	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix 3YR	\$426	Each	20%	\$341	Other	J
12625 634-BTIO	12625 634-BTIO	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix 3YR	\$17,231	Each	20%	\$13,785	Other	J
12625 634-BTIP	12625 634-BTIP	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix 3YR	\$7,497	Each	20%	\$5,998	Other	J
12625 634-BTIQ	12625 634-BTIQ	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix 3YR	\$4,409	Each	20%	\$3,527	Other	J
12625 634-BTIS	12625 634-BTIS	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix 3YR	\$10,049	Each	20%	\$8,039	Other	J
12625 634-BTIT	12625 634-BTIT	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix 3YR	\$7,446	Each	20%	\$5,957	Other	J
12625 634-BTIV	12625 634-BTIV	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix 3YR	\$8,609	Each	20%	\$6,887	Other	J
12625 634-BTIX	12625 634-BTIX	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix 3YR	\$10,100	Each	20%	\$8,080	Other	J
12625 634-BTIZ	12625 634-BTIZ	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix 3YR	\$6,580	Each	20%	\$5,264	Other	J
12625 634-BTJB	12625 634-BTJB	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix 3YR	\$10,940	Each	20%	\$8,752	Other	J
12625 634-BTJC	12625 634-BTJC	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix 3YR	\$20,289	Each	20%	\$16,231	Other	J
12625 634-BTJD	12625 634-BTJD	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix 3YR	\$8,711	Each	20%	\$6,969	Other	J
12625 634-BTJI	12625 634-BTJI	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix 3YR	\$23,289	Each	20%	\$18,631	Other	J
12625 634-BTKS	12625 634-BTKS	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix 5YR	\$12,406	Each	20%	\$9,925	Other	J
12625 634-BTKV	12625 634-BTKV	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix 5YR	\$12,497	Each	20%	\$9,998	Other	J
12625 634-BTKX	12625 634-BTKX	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix 5YR	\$5,166	Each	20%	\$4,133	Other	J
12625 634-BTKY	12625 634-BTKY	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix 5YR	\$16,380	Each	20%	\$13,104	Other	J
12625 634-BTKZ	12625 634-BTKZ	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix 5YR	\$3,886	Each	20%	\$3,109	Other	J
12625 634-BTLC	12625 634-BTLC	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix 5YR	\$10,963	Each	20%	\$8,770	Other	J
12625 634-BTLD	12625 634-BTLD	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix 5YR	\$4,629	Each	20%	\$3,703	Other	J
12625 634-BTLF	12625 634-BTLF	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix 5YR	\$7,346	Each	20%	\$5,877	Other	J
12625 634-BTLG	12625 634-BTLG	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix 5YR	\$16,831	Each	20%	\$13,465	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 634-BTLI	12625 634-BTLI	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix 5YR	\$14,520	Each	20%	\$11,616	Other	J
12625 634-BTLJ	12625 634-BTLJ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix 5YR	\$4,143	Each	20%	\$3,314	Other	J
12625 634-BTLM	12625 634-BTLM	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix 5YR	\$3,080	Each	20%	\$2,464	Other	J
12625 634-BTLN	12625 634-BTLN	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix 5YR	\$16,746	Each	20%	\$13,397	Other	J
12625 634-BTLO	12625 634-BTLO	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix 5YR	\$38,814	Each	20%	\$31,051	Other	J
12625 634-BTLP	12625 634-BTLP	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix 5YR	\$6,031	Each	20%	\$4,825	Other	J
12625 634-BTLR	12625 634-BTLR	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix 5YR	\$851	Each	20%	\$681	Other	J
12625 634-BTLS	12625 634-BTLS	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix 5YR	\$709	Each	20%	\$567	Other	J
12625 634-BTLV	12625 634-BTLV	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix 5YR	\$2,691	Each	20%	\$2,153	Other	J
12625 634-BTLW	12625 634-BTLW	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix 5YR	\$18,234	Each	20%	\$14,587	Other	J
12625 634-BTLX	12625 634-BTLX	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix 5YR	\$14,346	Each	20%	\$11,477	Other	J
12625 634-BTLZ	12625 634-BTLZ	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix 5YR	\$33,811	Each	20%	\$27,049	Other	J
12625 634-BTMB	12625 634-BTMB	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix 5YR	\$28,717	Each	20%	\$22,974	Other	J
12625 634-BTNL	12625 634-BTNL	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Pro	\$69,594	Each	20%	\$55,675	Other	J
12625 634-BTNN	12625 634-BTNN	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix Pro	\$29,371	Each	20%	\$23,497	Other	J
12625 634-BTNO	12625 634-BTNO	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix Pro	\$9,260	Each	20%	\$7,408	Other	J
12625 634-BTNP	12625 634-BTNP	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Pro	\$60,626	Each	20%	\$48,501	Other	J
12625 634-BTNQ	12625 634-BTNQ	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix Pro	\$1,269	Each	20%	\$1,015	Other	J
12625 634-BTNR	12625 634-BTNR	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix Pro	\$6,969	Each	20%	\$5,575	Other	J
12625 634-BTNT	12625 634-BTNT	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Pro	\$19,657	Each	20%	\$15,726	Other	J
12625 634-BTNU	12625 634-BTNU	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Pro	\$13,171	Each	20%	\$10,537	Other	J
12625 634-BTNV	12625 634-BTNV	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Pro	\$25,723	Each	20%	\$20,578	Other	J
12625 634-BTNW	12625 634-BTNW	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix Pro	\$5,523	Each	20%	\$4,418	Other	J
12625 634-BTNZ	12625 634-BTNZ	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Pro	\$26,034	Each	20%	\$20,827	Other	J
12625 634-BTOB	12625 634-BTOB	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix Pro	\$4,826	Each	20%	\$3,861	Other	J
12625 634-BTOC	12625 634-BTOC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Pro	\$10,814	Each	20%	\$8,651	Other	J
12625 634-BTOD	12625 634-BTOD	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Pro	\$30,180	Each	20%	\$24,144	Other	J
12625 634-BTOE	12625 634-BTOE	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Pro	\$8,300	Each	20%	\$6,640	Other	J
12625 634-BTOF	12625 634-BTOF	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Pro	\$51,489	Each	20%	\$41,191	Other	J
12625 634-BTOH	12625 634-BTOH	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Pro	\$22,406	Each	20%	\$17,925	Other	J
12625 634-BTOI	12625 634-BTOI	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix Pro	\$1,526	Each	20%	\$1,221	Other	J
12625 634-BTOK	12625 634-BTOK	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Pro	\$22,246	Each	20%	\$17,797	Other	J
12625 634-BTOL	12625 634-BTOL	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Pro	\$30,026	Each	20%	\$24,021	Other	J
12625 634-BTON	12625 634-BTON	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Pro	\$7,429	Each	20%	\$5,943	Other	J
12625 634-BTOR	12625 634-BTOR	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Pro	\$32,694	Each	20%	\$26,155	Other	J
12625 634-BTZY	12625 634-BTZY	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Pro	\$40,954	Each	20%	\$32,763	Other	J
12625 634-BTZZ	12625 634-BTZZ	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Ult	\$56,706	Each	20%	\$45,365	Other	J
12625 634-BUBB	12625 634-BUBB	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix 3YR	\$13,706	Each	20%	\$10,965	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 634-BUBC	12625 634-BUBC	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix 5YR	\$22,840	Each	20%	\$18,272	Other	J
12625 634-BUCN	12625 634-BUCN	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Ult	\$71,291	Each	20%	\$57,033	Other	J
12625 634-BUCO	12625 634-BUCO	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Ult	\$41,574	Each	20%	\$33,259	Other	J
12625 634-BUCQ	12625 634-BUCQ	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Ult	\$18,237	Each	20%	\$14,590	Other	J
12625 634-BUCR	12625 634-BUCR	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Ult	\$96,363	Each	20%	\$77,090	Other	J
12625 634-BUCU	12625 634-BUCU	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Ult	\$30,803	Each	20%	\$24,642	Other	J
12625 634-BUCV	12625 634-BUCV	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Ult	\$36,046	Each	20%	\$28,837	Other	J
12625 634-BUCW	12625 634-BUCW	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix Ult	\$12,823	Each	20%	\$10,258	Other	J
12625 634-BUCX	12625 634-BUCX	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Ult	\$35,614	Each	20%	\$28,491	Other	J
12625 634-BUCZ	12625 634-BUCZ	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Ult	\$31,023	Each	20%	\$24,818	Other	J
12625 634-BUDC	12625 634-BUDC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Ult	\$14,971	Each	20%	\$11,977	Other	J
12625 634-BUDE	12625 634-BUDE	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Ult	\$27,217	Each	20%	\$21,774	Other	J
12625 634-BUDF	12625 634-BUDF	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Ult	\$83,943	Each	20%	\$67,154	Other	J
12625 634-BUDG	12625 634-BUDG	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Ult	\$41,789	Each	20%	\$33,431	Other	J
12625 634-BUDH	12625 634-BUDH	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Ult	\$11,491	Each	20%	\$9,193	Other	J
12625 634-BUDJ	12625 634-BUDJ	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix Ult	\$1,757	Each	20%	\$1,406	Other	J
12625 634-BUDK	12625 634-BUDK	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix Ult	\$40,669	Each	20%	\$32,535	Other	J
12625 634-BUDL	12625 634-BUDL	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix Ult	\$2,111	Each	20%	\$1,689	Other	J
12625 634-BUDM	12625 634-BUDM	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix Ult	\$7,646	Each	20%	\$6,117	Other	J
12625 634-BUDQ	12625 634-BUDQ	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix Ult	\$6,683	Each	20%	\$5,346	Other	J
12625 634-BUDS	12625 634-BUDS	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Ult	\$45,269	Each	20%	\$36,215	Other	J
12625 634-BUDU	12625 634-BUDU	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Ult	\$10,286	Each	20%	\$8,229	Other	J
12625 634-BUDV	12625 634-BUDV	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix Ult	\$9,649	Each	20%	\$7,719	Other	J
12625 634-BUPS	12625 634-BUPS	HyperConverged Infra	Nutanix Reg Ult Ed Lic 12TB	\$6,269	Each	20%	\$5,015	Other	J
12625 634-BUPT	12625 634-BUPT	HyperConverged Infra	Nutanix Reg 5Y SW Maint 6.4TB	\$19,003	Each	20%	\$15,202	Other	J
12625 634-BUPU	12625 634-BUPU	HyperConverged Infra	Nutanix Reg Ult Ed Lic 7.6TB	\$23,471	Each	20%	\$18,777	Other	J
12625 634-BUPV	12625 634-BUPV	HyperConverged Infra	Nutanix Reg 5Y SW Maint 12TB	\$2,526	Each	20%	\$2,021	Other	J
12625 634-BUPW	12625 634-BUPW	HyperConverged Infra	Nutanix Reg 5Y SW Maint 7.6TB	\$9,454	Each	20%	\$7,563	Other	J
12625 634-BUPX	12625 634-BUPX	HyperConverged Infra	Nutanix Reg 3Y SW Maint 6.4TB	\$11,403	Each	20%	\$9,122	Other	J
12625 634-BUPY	12625 634-BUPY	HyperConverged Infra	Nutanix Reg Pro Ed Lic 7.6TB	\$16,951	Each	20%	\$13,561	Other	J
12625 634-BUPZ	12625 634-BUPZ	HyperConverged Infra	Nutanix Reg Pro Ed Lic 6.4TB	\$34,071	Each	20%	\$27,257	Other	J
12625 634-BUQB	12625 634-BUQB	HyperConverged Infra	Nutanix Reg 3Y SW Maint 12TB	\$1,517	Each	20%	\$1,214	Other	J
12625 634-BUQC	12625 634-BUQC	HyperConverged Infra	Nutanix Reg Pro Ed Lic 12TB	\$4,529	Each	20%	\$3,623	Other	J
12625 634-BUQD	12625 634-BUQD	HyperConverged Infra	Nutanix Reg Ult Ed Lic 6.4TB	\$47,177	Each	20%	\$37,742	Other	J
12625 634-BUQE	12625 634-BUQE	HyperConverged Infra	Nutanix Reg 3Y SW Maint 7.6TB	\$5,674	Each	20%	\$4,539	Other	J
12625 634-BVOD	12625 634-BVOD	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix Ult	\$10,591	Each	20%	\$8,473	Other	J
12625 634-BVOE	12625 634-BVOE	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Pro	\$12,351	Each	20%	\$9,881	Other	J
12625 634-BVOF	12625 634-BVOF	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix Pro	\$14,914	Each	20%	\$11,931	Other	J
12625 634-BVOG	12625 634-BVOG	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Pro	\$27,849	Each	20%	\$22,279	Other	J
12625 634-BVOH	12625 634-BVOH	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix Pro	\$12,351	Each	20%	\$9,881	Other	J



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 634-BVOK	12625 634-BVOK	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix Ult	\$17,100	Each	20%	\$13,680	Other	J
12625 634-BVOL	12625 634-BVOL	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Ult	\$38,557	Each	20%	\$30,846	Other	J
12625 634-BVOM	12625 634-BVOM	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Ult	\$17,100	Each	20%	\$13,680	Other	J
12625 634-BVOO	12625 634-BVOO	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix Pro	\$7,649	Each	20%	\$6,119	Other	J
12625 634-BVOP	12625 634-BVOP	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Ult	\$29,111	Each	20%	\$23,289	Other	J
12625 634-BVOQ	12625 634-BVOQ	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix Ult	\$20,651	Each	20%	\$16,521	Other	J
12625 634-BVOR	12625 634-BVOR	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Pro	\$21,026	Each	20%	\$16,821	Other	J
12625 634-BVOT	12625 634-BVOT	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix 3YR	\$7,037	Each	20%	\$5,630	Other	J
12625 634-BVOU	12625 634-BVOU	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix 3YR	\$4,134	Each	20%	\$3,307	Other	J
12625 634-BVOV	12625 634-BVOV	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix 3YR	\$2,560	Each	20%	\$2,048	Other	J
12625 634-BVOW	12625 634-BVOW	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix 3YR	\$4,134	Each	20%	\$3,307	Other	J
12625 634-BVOZ	12625 634-BVOZ	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix 3YR	\$9,320	Each	20%	\$7,456	Other	J
12625 634-BVPB	12625 634-BVPB	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix 3YR	\$4,991	Each	20%	\$3,993	Other	J
12625 634-BVPC	12625 634-BVPC	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix 5YR	\$6,889	Each	20%	\$5,511	Other	J
12625 634-BVPE	12625 634-BVPE	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix 5YR	\$8,317	Each	20%	\$6,654	Other	J
12625 634-BVPP	12625 634-BVPP	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix 5YR	\$4,266	Each	20%	\$3,413	Other	J
12625 634-BVPG	12625 634-BVPG	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix 5YR	\$11,726	Each	20%	\$9,381	Other	J
12625 634-BVPH	12625 634-BVPH	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix 5YR	\$15,531	Each	20%	\$12,425	Other	J
12625 634-BVPJ	12625 634-BVPJ	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix 5YR	\$6,889	Each	20%	\$5,511	Other	J
12625 634-BWIP	12625 634-BWIP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BWIQ	12625 634-BWIQ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BWIR	12625 634-BWIR	HyperConverged Infra	Nutanix Reg 3Y SW Maint 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BWIS	12625 634-BWIS	HyperConverged Infra	Nutanix Reg Ult Ed Lic 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BWKR	12625 634-BWKR	HyperConverged Infra	Intel Xeon Silv 4215R CPU Nutanix Ult	\$7,646	Each	20%	\$6,117	Other	J
12625 634-BWKS	12625 634-BWKS	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix Pro	\$13,171	Each	20%	\$10,537	Other	J
12625 634-BWKT	12625 634-BWKT	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix Ult	\$29,111	Each	20%	\$23,289	Other	J
12625 634-BWKU	12625 634-BWKU	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix Pro	\$8,300	Each	20%	\$6,640	Other	J
12625 634-BWKV	12625 634-BWKV	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix Ult	\$45,160	Each	20%	\$36,128	Other	J
12625 634-BWKW	12625 634-BWKW	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix Ult	\$17,100	Each	20%	\$13,680	Other	J
12625 634-BWKX	12625 634-BWKX	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix Ult	\$38,557	Each	20%	\$30,846	Other	J
12625 634-BWKY	12625 634-BWKY	HyperConverged Infra	Intel Xeon Silv 4215R CPU Nutanix Pro	\$5,523	Each	20%	\$4,418	Other	J
12625 634-BWKZ	12625 634-BWKZ	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix Pro	\$12,497	Each	20%	\$9,998	Other	J
12625 634-BWLB	12625 634-BWLB	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix Pro	\$12,351	Each	20%	\$9,881	Other	J
12625 634-BWLC	12625 634-BWLC	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix Ult	\$27,217	Each	20%	\$21,774	Other	J
12625 634-BWLD	12625 634-BWLD	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix Ult	\$18,237	Each	20%	\$14,590	Other	J
12625 634-BWLE	12625 634-BWLE	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix Pro	\$32,617	Each	20%	\$26,094	Other	J
12625 634-BWLF	12625 634-BWLF	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix Ult	\$14,971	Each	20%	\$11,977	Other	J
12625 634-BWLG	12625 634-BWLG	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix Pro	\$10,814	Each	20%	\$8,651	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 634-BWLH	12625 634-BWLH	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix Ult	\$26,034	Each	20%	\$20,827	Other	J
12625 634-BWLI	12625 634-BWLI	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix Pro	\$27,849	Each	20%	\$22,279	Other	J
12625 634-BWLJ	12625 634-BWLJ	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix Pro	\$36,046	Each	20%	\$28,837	Other	J
12625 634-BWLK	12625 634-BWLK	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix Pro	\$19,657	Each	20%	\$15,726	Other	J
12625 634-BWLL	12625 634-BWLL	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix Ult	\$22,406	Each	20%	\$17,925	Other	J
12625 634-BWLM	12625 634-BWLM	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix Pro	\$21,026	Each	20%	\$16,821	Other	J
12625 634-BWLN	12625 634-BWLN	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix Ult	\$11,491	Each	20%	\$9,193	Other	J
12625 634-BWLO	12625 634-BWLO	HyperConverged Infra	Intel Xeon Siliv 4216R CPU Nutanix 3YR	\$1,849	Each	20%	\$1,479	Other	J
12625 634-BWLP	12625 634-BWLP	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix 3YR	\$6,580	Each	20%	\$5,264	Other	J
12625 634-BWLO	12625 634-BWLO	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix 3YR	\$8,711	Each	20%	\$6,969	Other	J
12625 634-BWLR	12625 634-BWLR	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix 3YR	\$9,320	Each	20%	\$7,456	Other	J
12625 634-BWLS	12625 634-BWLS	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix 3YR	\$3,620	Each	20%	\$2,896	Other	J
12625 634-BWLT	12625 634-BWLT	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix 3YR	\$2,777	Each	20%	\$2,222	Other	J
12625 634-BWLU	12625 634-BWLU	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix 3YR	\$7,037	Each	20%	\$5,630	Other	J
12625 634-BWLV	12625 634-BWLV	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix 3YR	\$4,134	Each	20%	\$3,307	Other	J
12625 634-BWLW	12625 634-BWLW	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix 3YR	\$10,914	Each	20%	\$8,731	Other	J
12625 634-BWLX	12625 634-BWLX	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix 3YR	\$7,497	Each	20%	\$5,998	Other	J
12625 634-BWLY	12625 634-BWLY	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix 3YR	\$4,409	Each	20%	\$3,527	Other	J
12625 634-BWLZ	12625 634-BWLZ	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix 5YR	\$6,889	Each	20%	\$5,511	Other	J
12625 634-BWMB	12625 634-BWMB	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix 5YR	\$14,520	Each	20%	\$11,616	Other	J
12625 634-BWMC	12625 634-BWMC	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix 5YR	\$4,629	Each	20%	\$3,703	Other	J
12625 634-BWMD	12625 634-BWMD	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix 5YR	\$18,191	Each	20%	\$14,553	Other	J
12625 634-BWME	12625 634-BWME	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix 5YR	\$15,531	Each	20%	\$12,425	Other	J
12625 634-BWMF	12625 634-BWMF	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix 5YR	\$7,346	Each	20%	\$5,877	Other	J
12625 634-BWVG	12625 634-BWVG	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix 5YR	\$11,726	Each	20%	\$9,381	Other	J
12625 634-BWVH	12625 634-BWVH	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix 5YR	\$6,031	Each	20%	\$4,825	Other	J
12625 634-BWVI	12625 634-BWVI	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix 5YR	\$31,023	Each	20%	\$24,818	Other	J
12625 634-BWVJ	12625 634-BWVJ	HyperConverged Infra	Intel Xeon Siliv 4216R CPU Nutanix 5YR	\$3,080	Each	20%	\$2,464	Other	J
12625 634-BWVK	12625 634-BWVK	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix 5YR	\$10,963	Each	20%	\$8,770	Other	J
12625 634-BWVH	12625 634-BWVH	HyperConverged Infra	Intel Xeon Siliv 4210R CPU Nutanix 3YR	\$511	Each	20%	\$409	Other	J
12625 634-BWVI	12625 634-BWVI	HyperConverged Infra	Intel Xeon Siliv 4210R CPU Nutanix Pro	\$1,526	Each	20%	\$1,221	Other	J
12625 634-BWVJ	12625 634-BWVJ	HyperConverged Infra	Intel Xeon Siliv 4210R CPU Nutanix 5YR	\$851	Each	20%	\$681	Other	J
12625 634-BWVK	12625 634-BWVK	HyperConverged Infra	Intel Xeon Siliv 4210R CPU Nutanix Ult	\$2,111	Each	20%	\$1,689	Other	J
12625 634-BWZQ	12625 634-BWZQ	HyperConverged Infra	Nutanix OS for HYPERV19 1.0	\$0	Each	20%	\$0	Other	J
12625 634-BXBN	12625 634-BXBN	HyperConverged Infra	Intel Xeon Siliv 4214R CPU Nutanix 3YR	\$1,617	Each	20%	\$1,294	Other	J
12625 634-BXBO	12625 634-BXBO	HyperConverged Infra	Intel Xeon Siliv 4214R CPU Nutanix Ult	\$6,683	Each	20%	\$5,346	Other	J
12625 634-BXBP	12625 634-BXBP	HyperConverged Infra	Intel Xeon Siliv 4214R CPU Nutanix Pro	\$4,826	Each	20%	\$3,861	Other	J
12625 634-BXBQ	12625 634-BXBQ	HyperConverged Infra	Intel Xeon Siliv 4214R CPU Nutanix 5YR	\$2,691	Each	20%	\$2,153	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 634-BXBT	12625 634-BXBT	HyperConverged Infra	Nutanix OS for ESXI 7.0	\$0	Each	20%	\$0	Other	J
12625 634-BXED	12625 634-BXED	HyperConverged Infra	Nutanix Reg Pro Ed Lic 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BXEE	12625 634-BXEE	HyperConverged Infra	Nutanix Reg 3Y SW Maint 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BXEG	12625 634-BXEG	HyperConverged Infra	Nutanix Reg Ult Ed Lic 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BXEM	12625 634-BXEM	HyperConverged Infra	Nutanix Reg 5Y SW Maint 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BXNU	12625 634-BXNU	HyperConverged Infra	Nutanix Reg Ult Ed Lic 16TB	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BXNV	12625 634-BXNV	HyperConverged Infra	Nutanix Reg 5Y SW Maint 16TB	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BXNW	12625 634-BXNW	HyperConverged Infra	Nutanix Reg Pro Ed Lic 16TB	\$1,000,000	Each	20%	\$800,000	Other	J
12625 634-BXNX	12625 634-BXNX	HyperConverged Infra	Nutanix Reg 3Y SW Maint 16TB	\$1,000,000	Each	20%	\$800,000	Other	J
12625 770-BBBC	12625 770-BBBC	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	20%	\$119	Other	J
12625 770-BBBL	12625 770-BBBL	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
12625 770-BBBM	12625 770-BBBM	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
12625 770-BBHJ	12625 770-BBHJ	HyperConverged Infra	No Rack Rails or Cable Management Arm	\$0	Each	20%	\$0	Other	J
12625 770-BCIO	12625 770-BCIO	HyperConverged Infra	1U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
12625 780-BCDI	12625 780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
12625 800-BBPD	12625 800-BBPD	HyperConverged Infra	VDI Solution	\$0	Each	20%	\$0	Other	J
12625 817-BBOR	12625 817-BBOR	HyperConverged Infra	Nutanix Custom Software Maintenance 2 Port Network Interface Card	\$0	Each	20%	\$0	Other	J
12625 817-BBOT	12625 817-BBOT	HyperConverged Infra	Nutanix Custom 16GB DIMM	\$0	Each	20%	\$0	Other	J
12625 817-BBOU	12625 817-BBOU	HyperConverged Infra	Nutanix, 1.2TB 10K Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBOV	12625 817-BBOV	HyperConverged Infra	Nutanix OS Pro Edition, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBOX	12625 817-BBOX	HyperConverged Infra	Nutanix XC640ENT-10, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBOY	12625 817-BBOY	HyperConverged Infra	Nutanix 7 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBOZ	12625 817-BBOZ	HyperConverged Infra	Nutanix Reg Ult Ed Lic 5Y SW Maint	\$0	Each	20%	\$0	Other	J
12625 817-BBPC	12625 817-BBPC	HyperConverged Infra	Nutanix, Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s 2UPI, 38M Cache, Turbo, HT (205W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPD	12625 817-BBPD	HyperConverged Infra	Nutanix 2 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPF	12625 817-BBPF	HyperConverged Infra	Nutanix, 8TB 7.2K Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPG	12625 817-BBPG	HyperConverged Infra	Nutanix OS Starter Edition, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPI	12625 817-BBPI	HyperConverged Infra	Nutanix, 1.8TB 10K Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPJ	12625 817-BBPJ	HyperConverged Infra	Nutanix, Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s 2UPI, 19.25M Cache, Turbo, HT (105W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPL	12625 817-BBPL	HyperConverged Infra	Nutanix, 3.84TB SSD Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPM	12625 817-BBPM	HyperConverged Infra	Nutanix, Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s 2UPI, 14M Cache, Turbo, HT (85W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPN	12625 817-BBPN	HyperConverged Infra	Nutanix, 960GB SSD Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPO	12625 817-BBPO	HyperConverged Infra	Nutanix, Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s 2UPI, 30M Cache, Turbo, HT (140W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPP	12625 817-BBPP	HyperConverged Infra	Non-Registered Discount	\$0	Each	20%	\$0	Other	J
12625 817-BBPR	12625 817-BBPR	HyperConverged Infra	Nutanix Custom 32GB DIMM	\$0	Each	20%	\$0	Other	J
12625 817-BBPS	12625 817-BBPS	HyperConverged Infra	Nutanix 3 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPU	12625 817-BBPU	HyperConverged Infra	Nutanix Custom Software Maintenance 4 Port Network Interface Card	\$0	Each	20%	\$0	Other	J
12625 817-BBPV	12625 817-BBPV	HyperConverged Infra	Nutanix, Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s 2UPI, 33M Cache, Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12625 817-BBPW	12625 817-BBPW	HyperConverged Infra	Nutanix OS Ultimate Edition, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBPZ	12625 817-BBPZ	HyperConverged Infra	Nutanix, Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s 2UPI, 11M Cache, Turbo, HT (85W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQB	12625 817-BBQB	HyperConverged Infra	Nutanix, 800GB SSD Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQE	12625 817-BBQE	HyperConverged Infra	Nutanix Custom 64GB DIMM	\$0	Each	20%	\$0	Other	J
12625 817-BBQG	12625 817-BBQG	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3Y SW Maint	\$0	Each	20%	\$0	Other	J
12625 817-BBQK	12625 817-BBQK	HyperConverged Infra	Nutanix, Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s 2UPI, 22M Cache, Turbo, HT (125W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQL	12625 817-BBQL	HyperConverged Infra	Nutanix, 2TB 7.2K Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQN	12625 817-BBQN	HyperConverged Infra	Registered Discount	\$0	Each	20%	\$0	Other	J
12625 817-BBQO	12625 817-BBQO	HyperConverged Infra	Nutanix, 1.6TB SSD Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQP	12625 817-BBQP	HyperConverged Infra	Nutanix, Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s 2UPI, 16.5M Cache, Turbo, HT (105W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQQ	12625 817-BBQQ	HyperConverged Infra	Nutanix 4 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQS	12625 817-BBQS	HyperConverged Infra	Nutanix, 480GB SSD Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQT	12625 817-BBQT	HyperConverged Infra	Nutanix 6 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQU	12625 817-BBQU	HyperConverged Infra	Nutanix, Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s 2UPI, 27M Cache, Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQV	12625 817-BBQV	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3Y SW Maint	\$0	Each	20%	\$0	Other	J
12625 817-BBQX	12625 817-BBQX	HyperConverged Infra	Nutanix 1 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBQZ	12625 817-BBQZ	HyperConverged Infra	Custom Discount, Cost Relief	\$0	Each	20%	\$0	Other	J
12625 817-BBRC	12625 817-BBRC	HyperConverged Infra	Nutanix, 1.92TB SSD Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBRD	12625 817-BBRD	HyperConverged Infra	Nutanix 5 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBRE	12625 817-BBRE	HyperConverged Infra	Nutanix Reg Pro Ed Lic 5Y SW Maint	\$0	Each	20%	\$0	Other	J
12625 817-BBRH	12625 817-BBRH	HyperConverged Infra	Nutanix Prism Pro License	\$0	Each	20%	\$0	Other	J
12625 817-BBRI	12625 817-BBRI	HyperConverged Infra	Nutanix, 4TB 7.2K Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBRZ	12625 817-BBRZ	HyperConverged Infra	Nutanix, Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725a with Carrier, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBSB	12625 817-BBSB	HyperConverged Infra	Nutanix, Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725a with Carrier, Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBSE	12625 817-BBSE	HyperConverged Infra	Nutanix, 2.4TB 10K Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBTP	12625 817-BBTP	HyperConverged Infra	Nutanix SW Flow License	\$0	Each	20%	\$0	Other	J
12625 817-BBTQ	12625 817-BBTQ	HyperConverged Infra	Nutanix SW Replication License	\$0	Each	20%	\$0	Other	J
12625 817-BBTR	12625 817-BBTR	HyperConverged Infra	Nutanix SW Encryption License	\$0	Each	20%	\$0	Other	J
12625 817-BBTS	12625 817-BBTS	HyperConverged Infra	Nutanix SW Calm License (up to 25VMs)	\$0	Each	20%	\$0	Other	J
12625 817-BBUG	12625 817-BBUG	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUK	12625 817-BBUK	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUL	12625 817-BBUL	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUO	12625 817-BBUO	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUP	12625 817-BBUP	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUQ	12625 817-BBUQ	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUR	12625 817-BBUR	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUS	12625 817-BBUS	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUT	12625 817-BBUT	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

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12625 817-BBUU	12625 817-BBUU	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUV	12625 817-BBUV	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUW	12625 817-BBUW	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUX	12625 817-BBUX	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBUY	12625 817-BBUY	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVC	12625 817-BBVC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVD	12625 817-BBVD	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVE	12625 817-BBVE	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVF	12625 817-BBVF	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVJ	12625 817-BBVJ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVL	12625 817-BBVL	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVM	12625 817-BBVM	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVN	12625 817-BBVN	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVP	12625 817-BBVP	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVQ	12625 817-BBVQ	HyperConverged Infra	Nutanix, 6.4TB Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVR	12625 817-BBVR	HyperConverged Infra	Nutanix, 12TB Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVS	12625 817-BBVS	HyperConverged Infra	Nutanix, 7.6TB Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVU	12625 817-BBVU	HyperConverged Infra	Nutanix SW Files License (TIB per Node), Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVV	12625 817-BBVV	HyperConverged Infra	Nutanix Custom 128GB DIMM	\$0	Each	20%	\$0	Other	J
12625 817-BBVW	12625 817-BBVW	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBVX	12625 817-BBVX	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBYY	12625 817-BBYY	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWB	12625 817-BBWB	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWC	12625 817-BBWC	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWE	12625 817-BBWE	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWH	12625 817-BBWH	HyperConverged Infra	Nutanix 750GB, NVMe Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWI	12625 817-BBWI	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWJ	12625 817-BBWJ	HyperConverged Infra	Intel Xeon Silv 4215R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWK	12625 817-BBWK	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWL	12625 817-BBWL	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWM	12625 817-BBWM	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWN	12625 817-BBWN	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWO	12625 817-BBWO	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWP	12625 817-BBWP	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWQ	12625 817-BBWQ	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWR	12625 817-BBWR	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWS	12625 817-BBWS	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWU	12625 817-BBWU	HyperConverged Infra	Intel Xeon Silv 4210R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

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12625 817-BBWW	12625 817-BBWW	HyperConverged Infra	Intel Xeon Siliv 4214R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12625 817-BBWZ	12625 817-BBWZ	HyperConverged Infra	Nutanix Custom 16TB	\$0	Each	20%	\$0	Other	J
12625 847-2761	12625 847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
12625 847-2762	12625 847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
12625 847-2763	12625 847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
12625 847-2766	12625 847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J
12625 922-4998	12625 922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
12625 929-8749	12625 929-8749	HyperConverged Infra	REMOTE SERVICES AFTER HOURS UPGRADE	\$599	Each	20%	\$479	Other	J
12625 980-5088	12625 980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
12625 980-7177	12625 980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12625 983-2917	12625 983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
12625 985-3817	12625 985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12625 986-5518	12625 986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
12625 987-1459	12625 987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
12625 987-1519	12625 987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
12625 994-6778	12625 994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
12625 JM0MC	12625 JM0MC	HyperConverged Infra	Module,Power Supply,495W,Redundant,EMERSON	\$0	Each	20%	\$0	Other	J
12625 V21JP	12625 V21JP	HyperConverged Infra	Module,Power Supply,750W,Redundant,LITEON	\$0	Each	20%	\$0	Other	J
12625 X3M75	12625 X3M75	HyperConverged Infra	Module,Cable,3M,Bus Powered,MPERC,10HDD,R640	\$20	Each	20%	\$16	Other	J
12845 210-AOJE	12845 210-AOJE	HyperConverged Infra	Dell EMC XC6400 Enclosure	\$851	Each	20%	\$681	Other	J
12845 310-8513	12845 310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
12845 321-BCOO	12845 321-BCOO	HyperConverged Infra	PowerEdge C6400 Enclosure, 2.5" NVME	\$3,900	Each	20%	\$3,120	Other	J
12845 321-BDVS	12845 321-BDVS	HyperConverged Infra	Bezel,Standard,2U,14G,XC6420	\$601	Each	20%	\$481	Other	J
12845 321-BFBS	12845 321-BFBS	HyperConverged Infra	PowerEdge C6400 Enclosure, 2.5" Hard Drives V3	\$3,900	Each	20%	\$3,120	Other	J
12845 325-BDFY	12845 325-BDFY	HyperConverged Infra	Bezel,Standard,2U,14G,XC6420, Cust Kit	\$709	Each	20%	\$567	Other	J
12845 330-3154	12845 330-3154	HyperConverged Infra	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	J
12845 330-3155	12845 330-3155	HyperConverged Infra	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	J
12845 332-1286	12845 332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12845 340-CNRR	12845 340-CNRR	HyperConverged Infra	PowerEdge C6400 Shipping Material BCC	\$159	Each	20%	\$127	Other	J
12845 340-COFV	12845 340-COFV	HyperConverged Infra	PowerEdge C6400-R Shipping	\$0	Each	20%	\$0	Other	J
12845 389-DUZM	12845 389-DUZM	HyperConverged Infra	XC6400 FCC Label	\$0	Each	20%	\$0	Other	J
12845 400-ASDP	12845 400-ASDP	HyperConverged Infra	2.5in HDD Blank, C6400	\$9	Each	20%	\$7	Other	J
12845 407-BBBY	12845 407-BBBY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on OM3/OM4, MMF	\$1,265	Each	20%	\$1,012	Other	J
12845 407-BBEL	12845 407-BBEL	HyperConverged Infra	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	J
12845 407-BBOH	12845 407-BBOH	HyperConverged Infra	Mellanox, Transceiver, SFP+, 10Gb, Short-Range	\$349	Each	20%	\$279	Other	J
12845 407-BBVK	12845 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
12845 407-BBZO	12845 407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
12845 429-AAOK	12845 429-AAOK	HyperConverged Infra	8X DVD-ROM, USB, EXTERNAL	\$199	Each	20%	\$159	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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12845_450-AADX	12845_450-AADX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord	\$20	Each	20%	\$16	Other	J
12845_450-AADZ	12845_450-AADZ	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord	\$30	Each	20%	\$24	Other	J
12845_450-AAEW	12845_450-AAEW	HyperConverged Infra	250V, 2.5 meter PowerCord for Argentina	\$5	Each	20%	\$4	Other	J
12845_450-AAGG	12845_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
12845_450-AARX	12845_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
12845_450-AAXG	12845_450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
12845_450-AAXT	12845_450-AAXT	HyperConverged Infra	C19 to C20, 250V, 0.6m Power Cord	\$10	Each	20%	\$8	Other	J
12845_450-ABLC	12845_450-ABLC	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	J
12845_450-ABLD	12845_450-ABLD	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord, Customer Kit	\$16	Each	20%	\$13	Other	J
12845_450-ABLE	12845_450-ABLE	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	J
12845_450-ACSI	12845_450-ACSI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$8	Other	J
12845_450-ACSL	12845_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12845_450-ACSM	12845_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12845_450-ACSO	12845_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
12845_450-ADIR	12845_450-ADIR	HyperConverged Infra	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	J
12845_450-ADTB	12845_450-ADTB	HyperConverged Infra	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	J
12845_450-AEIT	12845_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
12845_450-AEJI	12845_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
12845_450-AEJZ	12845_450-AEJZ	HyperConverged Infra	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North America,CusKit	\$21	Each	20%	\$17	Other	J
12845_450-AEMY	12845_450-AEMY	HyperConverged Infra	KIT- Power Cord, 250V,2ft,C19/C20,US	\$23	Each	20%	\$19	Other	J
12845_450-AENT	12845_450-AENT	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 2000W,CusKit	\$420	Each	20%	\$336	Other	J
12845_450-AENU	12845_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
12845_450-AEPB	12845_450-AEPB	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	J
12845_450-AFFX	12845_450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J
12845_450-AFFY	12845_450-AFFY	HyperConverged Infra	Power Cord, 250V, 16A, NBR14136 to C19, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	J
12845_450-AFMQ	12845_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
12845_450-AGFL	12845_450-AGFL	HyperConverged Infra	Dual, Hot-plug, Non-Redundant Power Supply (2 + 0), 1600W	\$850	Each	20%	\$680	Other	J
12845_450-AGFO	12845_450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J
12845_450-AGFW	12845_450-AGFW	HyperConverged Infra	Single,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use, Customer Install	\$610	Each	20%	\$488	Other	J
12845_450-AHFH	12845_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
12845_470-AAFD	12845_470-AAFD	HyperConverged Infra	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 5 Meters	\$550	Each	20%	\$440	Other	J
12845_470-AAFE	12845_470-AAFE	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 1 Meter	\$150	Each	20%	\$120	Other	J
12845_470-AAFF	12845_470-AAFF	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 5 Meters	\$280	Each	20%	\$224	Other	J
12845_470-AAGD	12845_470-AAGD	HyperConverged Infra	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 1 Meters	\$400	Each	20%	\$320	Other	J
12845_470-AAGE	12845_470-AAGE	HyperConverged Infra	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 3 Meters	\$450	Each	20%	\$360	Other	J
12845_470-AAGI	12845_470-AAGI	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 3 Meter	\$220	Each	20%	\$176	Other	J
12845_470-AAGN	12845_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
12845_470-AAGP	12845_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J

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Vendor Notes:

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12845_470-AAGR	12845_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
12845_470-AARQ	12845_470-AARQ	HyperConverged Infra	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$20	Each	20%	\$16	Other	J
12845_470-AATW	12845_470-AATW	HyperConverged Infra	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	J
12845_470-AATX	12845_470-AATX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J
12845_470-AATY	12845_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, .6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J
12845_470-AAUB	12845_470-AAUB	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	J
12845_470-AAUD	12845_470-AAUD	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J
12845_470-ABGL	12845_470-ABGL	HyperConverged Infra	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	J
12845_492-BBDG	12845_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
12845_492-BBDH	12845_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
12845_492-BBDI	12845_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
12845_492-BBEI	12845_492-BBEI	HyperConverged Infra	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m)	\$25	Each	20%	\$20	Other	J
12845_492-BBLO	12845_492-BBLO	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 10A (US, EU, TW, APCC countries except ANZ)	\$20	Each	20%	\$16	Other	J
12845_611-BBBH	12845_611-BBBH	HyperConverged Infra	No Factory Installed Operating System	\$0	Each	20%	\$0	Other	J
12845_631-AACK	12845_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12845_634-BQSD	12845_634-BQSD	HyperConverged Infra	Documentation XC6400/20	\$0	Each	20%	\$0	Other	J
12845_750-AAUO	12845_750-AAUO	HyperConverged Infra	PowerEdge C6400 Blank Tray	\$0	Each	20%	\$0	Other	J
12845_770-BCFZ	12845_770-BCFZ	HyperConverged Infra	PEC Static Rails	\$169	Each	20%	\$135	Other	J
12845_770-BCGB	12845_770-BCGB	HyperConverged Infra	PEC Static Rails, CUS	\$110	Each	20%	\$88	Other	J
12845_818-BBII	12845_818-BBII	HyperConverged Infra	PowerEdge C6400 Shipping Material	\$0	Each	20%	\$0	Other	J
12845_847-2761	12845_847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
12845_847-2762	12845_847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
12845_847-2763	12845_847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
12845_847-2766	12845_847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J
12845_922-4998	12845_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
12845_980-5088	12845_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
12845_980-7177	12845_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12845_983-2917	12845_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
12845_985-3817	12845_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12845_986-5518	12845_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
12845_994-6778	12845_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
12844_210-AOIZ	12844_210-AOIZ	HyperConverged Infra	Dell EMC XC6420 for AHV	\$862	Each	20%	\$690	Other	J
12844_210-AOJB	12844_210-AOJB	HyperConverged Infra	Dell EMC XC6420 for ESXI	\$862	Each	20%	\$690	Other	J
12844_210-AOJC	12844_210-AOJC	HyperConverged Infra	Dell EMC XC6420 for HYPERV	\$862	Each	20%	\$690	Other	J
12844_321-BEMT	12844_321-BEMT	HyperConverged Infra	PowerEdge C6420, 2.5 Direct Chassis MLK	\$0	Each	20%	\$0	Other	J
12844_321-BEMU	12844_321-BEMU	HyperConverged Infra	PowerEdge C6420, Single Sled MLK	\$0	Each	20%	\$0	Other	J
12844_331-7591	12844_331-7591	HyperConverged Infra	PowerEdge C6420/C6400 Complex Tied Order Ship	\$0	Each	20%	\$0	Other	J
12844_332-1286	12844_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12844_332-1368	12844_332-1368	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meters, Cust Kit	\$180	Each	20%	\$144	Other	J
12844_332-1665	12844_332-1665	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter, Cust Kit	\$130	Each	20%	\$104	Other	J

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12844_332-1666	12844_332-1666	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meters, Cust Kit	\$220	Each	20%	\$176	Other	J
12844_338-BLMC	12844_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12844_338-BLMN	12844_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12844_338-BLMP	12844_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12844_338-BLMR	12844_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12844_338-BLNB	12844_338-BLNB	HyperConverged Infra	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2666	\$3,551	Each	20%	\$2,841	Other	J
12844_338-BLNE	12844_338-BLNE	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666,CK	\$3,787	Each	20%	\$3,029	Other	J
12844_338-BLNG	12844_338-BLNG	HyperConverged Infra	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,220	Each	20%	\$3,376	Other	J
12844_338-BLNH	12844_338-BLNH	HyperConverged Infra	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2666,CK	\$4,424	Each	20%	\$3,539	Other	J
12844_338-BLNI	12844_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2666,CK	\$4,915	Each	20%	\$3,932	Other	J
12844_338-BLNI	12844_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-2666,CK	\$5,222	Each	20%	\$4,178	Other	J
12844_338-BLNI	12844_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,887	Each	20%	\$3,909	Other	J
12844_338-BLNL	12844_338-BLNL	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666,CK	\$6,140	Each	20%	\$4,912	Other	J
12844_338-BLNP	12844_338-BLNP	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-2666,CK	\$6,711	Each	20%	\$5,369	Other	J
12844_338-BLNQ	12844_338-BLNQ	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666,CK	\$7,304	Each	20%	\$5,843	Other	J
12844_338-BLNR	12844_338-BLNR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666,CK	\$9,395	Each	20%	\$7,516	Other	J
12844_338-BLNT	12844_338-BLNT	HyperConverged Infra	Intel Xeon Silver 4108 1.8G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400 CK	\$835	Each	20%	\$668	Other	J
12844_338-BLTR	12844_338-BLTR	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400 CK	\$1,002	Each	20%	\$802	Other	J
12844_338-BLTT	12844_338-BLTT	HyperConverged Infra	Intel Xeon Silver 4116 2.1G, 12C/24T, 9.6GT/s, 16M Cache, Turbo, HT (85W) DDR4-2400 CK	\$2,002	Each	20%	\$1,602	Other	J
12844_338-BLTW	12844_338-BLTW	HyperConverged Infra	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400 CK	\$2,442	Each	20%	\$1,954	Other	J
12844_338-BLTX	12844_338-BLTX	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400 CK	\$2,547	Each	20%	\$2,037	Other	J
12844_338-BLTZ	12844_338-BLTZ	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400 CK	\$3,109	Each	20%	\$2,487	Other	J
12844_338-BLUB	12844_338-BLUB	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12844_338-BLUQ	12844_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12844_338-BLUS	12844_338-BLUS	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12844_338-BLUW	12844_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
12844_338-BLUX	12844_338-BLUX	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12844_338-BMPC	12844_338-BMPC	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12844_338-BMPD	12844_338-BMPD	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12844_338-BMPD	12844_338-BMPD	HyperConverged Infra	C35, Single 1U C6420 Sled, H330 HBA, Supports 2.5in or 3.5in Direct and Expander Backplanes	\$0	Each	20%	\$0	Other	J
12844_338-BMPD	12844_338-BMPD	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
12844_338-BRVH	12844_338-BRVH	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
12844_338-BRVJ	12844_338-BRVJ	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
12844_338-BRVM	12844_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
12844_338-BRVN	12844_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
12844_338-BRVO	12844_338-BRVO	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J
12844_338-BRVR	12844_338-BRVR	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12844_338-BSDH	12844_338-BSDH	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
12844_338-BSDI	12844_338-BSDI	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
12844_338-BSDL	12844_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
12844_338-BSDO	12844_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12844_338-BSDP	12844_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
12844_338-BSDS	12844_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
12844_338-BSDT	12844_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
12844_338-BSGN	12844_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
12844_338-BSGU	12844_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
12844_338-BSHD	12844_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
12844_338-BSHF	12844_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
12844_338-BSHH	12844_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
12844_338-BSHY	12844_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
12844_338-BSIM	12844_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
12844_338-BSIQ	12844_338-BSIQ	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
12844_338-BSWX	12844_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
12844_338-BTSI	12844_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
12844_338-BTSM	12844_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J
12844_338-BTSP	12844_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J
12844_338-BTSP	12844_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
12844_338-BVJU	12844_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J
12844_338-BVJV	12844_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
12844_338-BVJW	12844_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
12844_338-BVJX	12844_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
12844_338-BVKD	12844_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12844_338-BVKF	12844_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
12844_338-BVKG	12844_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J
12844_338-BVKH	12844_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
12844_338-BVKJ	12844_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J
12844_338-BVKL	12844_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
12844_338-BVKR	12844_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
12844_338-BVKU	12844_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
12844_340-BLEY	12844_340-BLEY	HyperConverged Infra	PowerEdge C6400 - C6420/C6525 Shipping	\$0	Each	20%	\$0	Other	J
12844_340-CBIU	12844_340-CBIU	HyperConverged Infra	Dell EMC XC6420 Shipping	\$1	Each	20%	\$1	Other	J
12844_340-CKTR	12844_340-CKTR	HyperConverged Infra	XC6420 Single Sled Shipping Material	\$82	Each	20%	\$65	Other	J
12844_345-BBBP	12844_345-BBBP	HyperConverged Infra	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J
12844_350-BBPM	12844_350-BBPM	HyperConverged Infra	XC6420-6	\$0	Each	20%	\$0	Other	J
12844_370-AAIP	12844_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
12844_370-ADMX	12844_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
12844_370-ADNH	12844_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
12844_370-ADNT	12844_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
12844_370-ADPN	12844_370-ADPN	HyperConverged Infra	Memory, Filler, Blank DIMM, Qty 8	\$9	Each	20%	\$7	Other	J



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12844_370-AEVN	12844_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
12844_370-AEVP	12844_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
12844_370-AEVQ	12844_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
12844_370-AEVR	12844_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12844_374-BBNW	12844_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12844_374-BBOI	12844_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12844_374-BBOK	12844_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12844_374-BBOM	12844_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12844_374-BBPN	12844_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12844_374-BBPP	12844_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12844_374-BBPT	12844_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12844_374-BBPU	12844_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
12844_379-BCQY	12844_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
12844_379-BCUR	12844_379-BCUR	HyperConverged Infra	XC Standard order	\$0	Each	20%	\$0	Other	J
12844_379-BCUS	12844_379-BCUS	HyperConverged Infra	XC Exchange order	\$0	Each	20%	\$0	Other	J
12844_379-BCUT	12844_379-BCUT	HyperConverged Infra	XC Core Order, Nutanix license and maintenance not included	\$0	Each	20%	\$0	Other	J
12844_379-BCUV	12844_379-BCUV	HyperConverged Infra	XC Seed order	\$0	Each	20%	\$0	Other	J
12844_379-BCUX	12844_379-BCUX	HyperConverged Infra	XC Try and Buy order	\$0	Each	20%	\$0	Other	J
12844_379-BDCO	12844_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
12844_379-BDYP	12844_379-BDYP	HyperConverged Infra	CFG-No PSU Selection for Single Node Shipping	\$0	Each	20%	\$0	Other	J
12844_384-BBBL	12844_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
12844_385-BBKH	12844_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
12844_385-BBKI	12844_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
12844_385-BBKK	12844_385-BBKK	HyperConverged Infra	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	J
12844_385-BBKL	12844_385-BBKL	HyperConverged Infra	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	J
12844_385-BBKK	12844_385-BBKK	HyperConverged Infra	iDRAC9_Enterprise	\$489	Each	20%	\$391	Other	J
12844_400-ASDP	12844_400-ASDP	HyperConverged Infra	2.5in HDD Blank, C6400	\$9	Each	20%	\$7	Other	J
12844_400-ASHI	12844_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
12844_400-ASHK	12844_400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J
12844_400-ATJL	12844_400-ATJL	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	J
12844_400-ATJO	12844_400-ATJO	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140, CK	\$771	Each	20%	\$617	Other	J
12844_400-ATJR	12844_400-ATJR	HyperConverged Infra	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	J
12844_400-AVEZ	12844_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
12844_400-AVHG	12844_400-AVHG	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140, CK	\$1,284	Each	20%	\$1,027	Other	J
12844_400-AVHH	12844_400-AVHH	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140	\$1,399	Each	20%	\$1,119	Other	J
12844_400-AXPE	12844_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
12844_400-AXSK	12844_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
12844_400-AZJR	12844_400-AZJR	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-plug Drive, 10 DWPD, 14600 TBW	\$3,019	Each	20%	\$2,415	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12844 400-AZOY	12844 400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
12844 400-AZQO	12844 400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
12844 400-AZTN	12844 400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
12844 400-AZUT	12844 400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
12844 400-AZVM	12844 400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
12844 400-BBQX	12844 400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
12844 400-BBQZ	12844 400-BBQZ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD, 7008 TBW, CK	\$5,272	Each	20%	\$4,217	Other	J
12844 400-BCLW	12844 400-BCLW	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628 TBW, CK	\$2,266	Each	20%	\$1,812	Other	J
12844 400-BCMP	12844 400-BCMP	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512 TBW, CK	\$4,934	Each	20%	\$3,947	Other	J
12844 400-BCNN	12844 400-BCNN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256 TBW, CK	\$2,977	Each	20%	\$2,381	Other	J
12844 400-BCOM	12844 400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
12844 400-BCQG	12844 400-BCQG	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
12844 400-BCQN	12844 400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
12844 400-BDNK	12844 400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
12844 400-BDS	12844 400-BDS	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive	\$645	Each	20%	\$516	Other	J
12844 400-BDSI	12844 400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
12844 400-BDSU	12844 400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
12844 400-BEFE	12844 400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
12844 400-BELR	12844 400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
12844 400-BELT	12844 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
12844 400-BEMG	12844 400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
12844 400-BEPD	12844 400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V,3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
12844 400-BEPF	12844 400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V,3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
12844 400-BEQI	12844 400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
12844 400-BFQX	12844 400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
12844 400-BFRU	12844 400-BFRU	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J
12844 400-BFSE	12844 400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
12844 400-BGUF	12844 400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J
12844 400-BKGD	12844 400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
12844 400-BKGF	12844 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
12844 400-BKGI	12844 400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
12844 401-ABHQ	12844 401-ABHQ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	J
12844 403-BBSD	12844 403-BBSD	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1)	\$869	Each	20%	\$695	Other	J
12844 403-BCFX	12844 403-BCFX	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1)	\$1,499	Each	20%	\$1,199	Other	J
12844 403-BCHV	12844 403-BCHV	HyperConverged Infra	BOSS controller card+with 2 M.2 Sticks 240G (RAID 1)	\$879	Each	20%	\$703	Other	J
12844 403-BCHW	12844 403-BCHW	HyperConverged Infra	BOSS controller card, Customer Kit	\$108	Each	20%	\$86	Other	J
12844 405-AAANE	12844 405-AAANE	HyperConverged Infra	HBA330 Controller Card	\$269	Each	20%	\$215	Other	J
12844 406-BBLC	12844 406-BBLC	HyperConverged Infra	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, Low Profile, Customer Install	\$642	Each	20%	\$514	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

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12844_406-BBLD	12844_406-BBLD	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12844_407-BBVJ	12844_407-BBVJ	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	J
12844_407-BBVK	12844_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
12844_407-BCBE	12844_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
12844_412-AAIX	12844_412-AAIX	HyperConverged Infra	C6420 Heatsink for CPU1	\$0	Each	20%	\$0	Other	J
12844_412-AAIY	12844_412-AAIY	HyperConverged Infra	C6420 Extended Width CPU1 Heatsink for High Freq/Power CPU	\$0	Each	20%	\$0	Other	J
12844_412-AAIZ	12844_412-AAIZ	HyperConverged Infra	C6420 Heatsink for CPU2	\$0	Each	20%	\$0	Other	J
12844_430-4431	12844_430-4431	HyperConverged Infra	Intel Ethernet I350 DP 1Gb Server Adapter, Low Profile, Customer Install	\$239	Each	20%	\$191	Other	J
12844_461-AADZ	12844_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
12844_461-AAEL	12844_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
12844_461-AAEM	12844_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
12844_461-AAEN	12844_461-AAEN	HyperConverged Infra	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	J
12844_470-ABOS	12844_470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 2 Meter	\$447	Each	20%	\$358	Other	J
12844_470-ABOT	12844_470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 3 Meter	\$574	Each	20%	\$459	Other	J
12844_470-ABPR	12844_470-ABPR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout Cable, 1 Meter, Customer Kit	\$382	Each	20%	\$306	Other	J
12844_470-ABQB	12844_470-ABQB	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout Cable, 3 Meter, Customer Kit	\$574	Each	20%	\$459	Other	J
12844_470-ABQF	12844_470-ABQF	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout Cable, 2 Meter, Customer Kit	\$447	Each	20%	\$358	Other	J
12844_470-ACJM	12844_470-ACJM	HyperConverged Infra	NVMe MiniPerc Cable for C6420	\$89	Each	20%	\$71	Other	J
12844_470-ACJQ	12844_470-ACJQ	HyperConverged Infra	MiniPerc Cable for C6420	\$59	Each	20%	\$47	Other	J
12844_540-BBIX	12844_540-BBIX	HyperConverged Infra	Intel X710 Dual Port 10Gb Direct Attach, SFP+, Converged Network Adapter, Low Profile, Cuskit	\$694	Each	20%	\$555	Other	J
12844_540-BBRG	12844_540-BBRG	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Low Profile, Customer Install	\$851	Each	20%	\$680	Other	J
12844_540-BBRL	12844_540-BBRL	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
12844_540-BBVI	12844_540-BBVI	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$559	Each	20%	\$447	Other	J
12844_540-BBVJ	12844_540-BBVJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$589	Each	20%	\$471	Other	J
12844_540-BBVK	12844_540-BBVK	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12844_540-BBWC	12844_540-BBWC	HyperConverged Infra	Intel X710 Dual Port 10Gb, SFP+, OCP Mezzanine card	\$449	Each	20%	\$359	Other	J
12844_540-BBWM	12844_540-BBWM	HyperConverged Infra	PERC Bridge Card for C6420	\$29	Each	20%	\$23	Other	J
12844_540-BCCM	12844_540-BCCM	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$749	Each	20%	\$599	Other	J
12844_540-BCFL	12844_540-BCFL	HyperConverged Infra	PCIe Riser for XC6420	\$24	Each	20%	\$19	Other	J
12844_540-BCKX	12844_540-BCKX	HyperConverged Infra	Broadcom 57414 Dual Port 25GbE SFP28 LOM Mezz Card, for C6420 only	\$419	Each	20%	\$335	Other	J
12844_540-BCMQ	12844_540-BCMQ	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Low Profile	\$709	Each	20%	\$567	Other	J
12844_555-BCKN	12844_555-BCKN	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	20%	\$519	Other	J
12844_575-BBNY	12844_575-BBNY	HyperConverged Infra	MiniPerc Bracket for C6420	\$79	Each	20%	\$63	Other	J
12844_619-AMMZ	12844_619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
12844_619-AMNB	12844_619-AMNB	HyperConverged Infra	Nutanix OS for ESXI 6.7	\$0	Each	20%	\$0	Other	J
12844_619-AMNE	12844_619-AMNE	HyperConverged Infra	Nutanix OS forHYPERV16 1.0	\$0	Each	20%	\$0	Other	J
12844_631-AACK	12844_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12844_634-BILH	12844_634-BILH	HyperConverged Infra	Additional 2 VMs	\$0	Each	20%	\$0	Other	J

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Vendor Notes:

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12844 634-BIQG	12844 634-BIQG	HyperConverged Infra	Legacy BIOS Boot Mode with MBR Partition	\$0	Each	20%	\$0	Other	J
12844 634-BPJJ	12844 634-BPJJ	HyperConverged Infra	Nutanix License, Custom0	\$1	Each	20%	\$1	Other	J
12844 634-BPJH	12844 634-BPJH	HyperConverged Infra	Nutanix License, Custom1	\$30	Each	20%	\$24	Other	J
12844 634-BPJI	12844 634-BPJI	HyperConverged Infra	Nutanix License, Custom2	\$250	Each	20%	\$200	Other	J
12844 634-BPJK	12844 634-BPJK	HyperConverged Infra	Nutanix License, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12844 634-BPJM	12844 634-BPJM	HyperConverged Infra	Nutanix License, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12844 634-BPJO	12844 634-BPJO	HyperConverged Infra	Nutanix Maintenance, Custom0	\$1	Each	20%	\$1	Other	J
12844 634-BPJP	12844 634-BPJP	HyperConverged Infra	Nutanix Maintenance, Custom1	\$30	Each	20%	\$24	Other	J
12844 634-BPJK	12844 634-BPJK	HyperConverged Infra	Nutanix Maintenance, Custom2	\$250	Each	20%	\$200	Other	J
12844 634-BPJM	12844 634-BPJM	HyperConverged Infra	Nutanix Maintenance, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12844 634-BPJO	12844 634-BPJO	HyperConverged Infra	Nutanix Maintenance, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12844 634-BPJP	12844 634-BPJP	HyperConverged Infra	Nutanix Prism, Custom0	\$1	Each	20%	\$1	Other	J
12844 634-BPJR	12844 634-BPJR	HyperConverged Infra	Nutanix Prism, Custom1	\$30	Each	20%	\$24	Other	J
12844 634-BPJS	12844 634-BPJS	HyperConverged Infra	Nutanix Prism, Custom2	\$250	Each	20%	\$200	Other	J
12844 634-BPJT	12844 634-BPJT	HyperConverged Infra	Nutanix Prism, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12844 634-BPJU	12844 634-BPJU	HyperConverged Infra	Nutanix Prism, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12844 634-BQCL	12844 634-BQCL	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.6TB NVMe SSD	\$12,470	Each	20%	\$9,976	Other	J
12844 634-BQCM	12844 634-BQCM	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2 Port NIC	\$2,143	Each	20%	\$1,714	Other	J
12844 634-BQCP	12844 634-BQCP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3.2TB NVMe SSD	\$23,690	Each	20%	\$18,952	Other	J
12844 634-BQCO	12844 634-BQCO	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-5118	\$5,400	Each	20%	\$4,320	Other	J
12844 634-BQCR	12844 634-BQCR	HyperConverged Infra	Nutanix Reg Pro Ed Lic 32G DIMM	\$1,680	Each	20%	\$1,344	Other	J
12844 634-BQCS	12844 634-BQCS	HyperConverged Infra	Nutanix Reg 5Y SW Maint 32G DIMM	\$0	Each	20%	\$0	Other	J
12844 634-BQCT	12844 634-BQCT	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-6130	\$8,570	Each	20%	\$6,856	Other	J
12844 634-BQCU	12844 634-BQCU	HyperConverged Infra	Nutanix Reg 5Y SW Maint 3.2TB NVMe SSD	\$13,210	Each	20%	\$10,568	Other	J
12844 634-BQCV	12844 634-BQCV	HyperConverged Infra	Nutanix Reg 3Y SW Maint 960GB SSD	\$1,240	Each	20%	\$992	Other	J
12844 634-BQCW	12844 634-BQCW	HyperConverged Infra	Nutanix Reg 3Y SW Maint 480GB SSD	\$590	Each	20%	\$472	Other	J
12844 634-BQCX	12844 634-BQCX	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.2TB 2.5" HDD	\$1,750	Each	20%	\$1,400	Other	J
12844 634-BQCY	12844 634-BQCY	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2.4TB 2.5" HDD	\$1,950	Each	20%	\$1,560	Other	J
12844 634-BQDB	12844 634-BQDB	HyperConverged Infra	Nutanix Reg 5Y SW Maint 480GB SSD	\$980	Each	20%	\$784	Other	J
12844 634-BQDD	12844 634-BQDD	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-6152	\$11,780	Each	20%	\$9,424	Other	J
12844 634-BQDG	12844 634-BQDG	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3.8TB SSD	\$27,160	Each	20%	\$21,728	Other	J
12844 634-BQDJ	12844 634-BQDJ	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-8160	\$45,269	Each	20%	\$36,215	Other	J
12844 634-BQDK	12844 634-BQDK	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.6TB NVMe SSD	\$4,180	Each	20%	\$3,344	Other	J
12844 634-BQDN	12844 634-BQDN	HyperConverged Infra	Nutanix Reg 5Y SW Maint 64G DIMM	\$0	Each	20%	\$0	Other	J
12844 634-BQDO	12844 634-BQDO	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-5118	\$11,492	Each	20%	\$9,194	Other	J
12844 634-BQDR	12844 634-BQDR	HyperConverged Infra	Nutanix Reg 3Y SW Maint 16G DIMM	\$0	Each	20%	\$0	Other	J
12844 634-BQDS	12844 634-BQDS	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-6130	\$18,238	Each	20%	\$14,590	Other	J
12844 634-BQDT	12844 634-BQDT	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2 Port NIC	\$610	Each	20%	\$488	Other	J

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12844 634-BQDU	12844 634-BQDU	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-4114	\$3,140	Each	20%	\$2,512	Other	J
12844 634-BQDV	12844 634-BQDV	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-8160	\$12,760	Each	20%	\$10,208	Other	J
12844 634-BQDX	12844 634-BQDX	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3.8TB SSD	\$32,229	Each	20%	\$25,783	Other	J
12844 634-BQDY	12844 634-BQDY	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-4114	\$1,890	Each	20%	\$1,512	Other	J
12844 634-BQDZ	12844 634-BQDZ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.9TB SSD	\$5,420	Each	20%	\$4,336	Other	J
12844 634-BQEB	12844 634-BQEB	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2.4TB 2.5" HDD	\$3,500	Each	20%	\$2,800	Other	J
12844 634-BQED	12844 634-BQED	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.9TB SSD	\$3,260	Each	20%	\$2,608	Other	J
12844 634-BQEE	12844 634-BQEE	HyperConverged Infra	Nutanix Reg Ult Ed Lic 480GB SSD	\$2,078	Each	20%	\$1,662	Other	J
12844 634-BQEH	12844 634-BQEH	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-6152	\$41,789	Each	20%	\$33,431	Other	J
12844 634-BQEK	12844 634-BQEK	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.9TB SSD	\$11,543	Each	20%	\$9,234	Other	J
12844 634-BQEL	12844 634-BQEL	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2.4TB 2.5" HDD	\$4,155	Each	20%	\$3,324	Other	J
12844 634-BQEN	12844 634-BQEN	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-5120	\$7,040	Each	20%	\$5,632	Other	J
12844 634-BQEP	12844 634-BQEP	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-6130	\$5,140	Each	20%	\$4,112	Other	J
12844 634-BQER	12844 634-BQER	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-5120	\$14,972	Each	20%	\$11,978	Other	J
12844 634-BQES	12844 634-BQES	HyperConverged Infra	Nutanix Reg 3Y SW Maint 3.8TB SSD	\$9,090	Each	20%	\$7,272	Other	J
12844 634-BQEU	12844 634-BQEU	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-5120	\$12,620	Each	20%	\$10,096	Other	J
12844 634-BQEV	12844 634-BQEV	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.6TB NVMe SSD	\$6,960	Each	20%	\$5,568	Other	J
12844 634-BQEW	12844 634-BQEW	HyperConverged Infra	Nutanix Reg Ult Ed Lic 64G DIMM	\$4,215	Each	20%	\$3,372	Other	J
12844 634-BQEX	12844 634-BQEX	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3.2TB NVMe SSD	\$28,115	Each	20%	\$22,492	Other	J
12844 634-BQEY	12844 634-BQEY	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.9TB SSD	\$9,730	Each	20%	\$7,784	Other	J
12844 634-BQEZ	12844 634-BQEZ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 3.8TB SSD	\$15,150	Each	20%	\$12,120	Other	J
12844 634-BQFB	12844 634-BQFB	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-5118	\$3,240	Each	20%	\$2,592	Other	J
12844 634-BQFF	12844 634-BQFF	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2 Port NIC	\$1,010	Each	20%	\$808	Other	J
12844 634-BQFH	12844 634-BQFH	HyperConverged Infra	Nutanix Reg Pro Ed Lic 960GB SSD	\$3,690	Each	20%	\$2,952	Other	J
12844 634-BQFI	12844 634-BQFI	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-4114	\$6,683	Each	20%	\$5,346	Other	J
12844 634-BQFJ	12844 634-BQFJ	HyperConverged Infra	Nutanix Reg 3Y SW Maint 3.2TB NVMe SSD	\$7,930	Each	20%	\$6,344	Other	J
12844 634-BQFK	12844 634-BQFK	HyperConverged Infra	Nutanix Reg 3Y SW Maint 64G DIMM	\$0	Each	20%	\$0	Other	J
12844 634-BQFL	12844 634-BQFL	HyperConverged Infra	Nutanix Reg Pro Ed Lic 480GB SSD	\$1,750	Each	20%	\$1,400	Other	J
12844 634-BQFM	12844 634-BQFM	HyperConverged Infra	Nutanix Reg Pro Ed Lic 16G DIMM	\$0	Each	20%	\$0	Other	J
12844 634-BQFN	12844 634-BQFN	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-6152	\$19,640	Each	20%	\$15,712	Other	J
12844 634-BQFQ	12844 634-BQFQ	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.2TB 2.5" HDD	\$2,078	Each	20%	\$1,662	Other	J
12844 634-BQFS	12844 634-BQFS	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-6130	\$15,370	Each	20%	\$12,296	Other	J
12844 634-BQFT	12844 634-BQFT	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-6152	\$35,210	Each	20%	\$28,168	Other	J
12844 634-BQFU	12844 634-BQFU	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.8TB 2.5" HDD	\$1,460	Each	20%	\$1,168	Other	J
12844 634-BQFV	12844 634-BQFV	HyperConverged Infra	Nutanix Reg 3Y SW Maint 32G DIMM	\$0	Each	20%	\$0	Other	J
12844 634-BQFW	12844 634-BQFW	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-4114	\$5,630	Each	20%	\$4,504	Other	J
12844 634-BQFZ	12844 634-BQFZ	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-5118	\$9,680	Each	20%	\$7,744	Other	J
12844 634-BQGB	12844 634-BQGB	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-8160	\$21,270	Each	20%	\$17,016	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12844 634-BQGD	12844 634-BQGD	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.8TB 2.5" HDD	\$880	Each	20%	\$704	Other	J
12844 634-BQGF	12844 634-BQGF	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.2TB 2.5" HDD	\$590	Each	20%	\$472	Other	J
12844 634-BQGG	12844 634-BQGG	HyperConverged Infra	Nutanix Reg 5Y SW Maint 16G DIMM	\$0	Each	20%	\$0	Other	J
12844 634-BQGH	12844 634-BQGH	HyperConverged Infra	Nutanix Reg Ult Ed Lic 32G DIMM	\$2,000	Each	20%	\$1,600	Other	J
12844 634-BQGI	12844 634-BQGI	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.8TB 2.5" HDD	\$3,112	Each	20%	\$2,490	Other	J
12844 634-BQGJ	12844 634-BQGJ	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-5120	\$4,220	Each	20%	\$3,376	Other	J
12844 634-BQGO	12844 634-BQGO	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-8160	\$38,140	Each	20%	\$30,512	Other	J
12844 634-BQGP	12844 634-BQGP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.8TB 2.5" HDD	\$2,620	Each	20%	\$2,096	Other	J
12844 634-BQGR	12844 634-BQGR	HyperConverged Infra	Nutanix Reg 5Y SW Maint 960GB SSD	\$2,060	Each	20%	\$1,648	Other	J
12844 634-BQGT	12844 634-BQGT	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.6TB NVMe SSD	\$14,803	Each	20%	\$11,842	Other	J
12844 634-BQGU	12844 634-BQGU	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2.4TB 2.5" HDD	\$1,170	Each	20%	\$936	Other	J
12844 634-BQGV	12844 634-BQGV	HyperConverged Infra	Nutanix Reg Ult Ed Lic 960GB SSD	\$4,383	Each	20%	\$3,506	Other	J
12844 634-BQGW	12844 634-BQGW	HyperConverged Infra	Nutanix Reg Ult Ed Lic 16G DIMM	\$1,000	Each	20%	\$800	Other	J
12844 634-BQGX	12844 634-BQGX	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2 Port NIC	\$1,810	Each	20%	\$1,448	Other	J
12844 634-BQHE	12844 634-BQHE	HyperConverged Infra	Nutanix Reg Pro Ed Lic 64G DIMM	\$0	Each	20%	\$0	Other	J
12844 634-BQHI	12844 634-BQHI	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.2TB 2.5" HDD	\$980	Each	20%	\$784	Other	J
12844 634-BQIJS	12844 634-BQIJS	HyperConverged Infra	Nutanix Reg Pro Edition License, 128GB DIMM	\$6,677	Each	20%	\$5,342	Other	J
12844 634-BQIUX	12844 634-BQIUX	HyperConverged Infra	Nutanix Reg 5Y SW Maintenance, 128GB DIMM	\$3,723	Each	20%	\$2,978	Other	J
12844 634-BQIUZ	12844 634-BQIUZ	HyperConverged Infra	Nutanix Reg 3Y SW Maintenance, 128GB DIMM	\$2,234	Each	20%	\$1,787	Other	J
12844 634-BQVC	12844 634-BQVC	HyperConverged Infra	Nutanix Reg Ultimate Edition License, 128GB DIMM	\$9,243	Each	20%	\$7,394	Other	J
12844 634-BQVD	12844 634-BQVD	HyperConverged Infra	Nutanix reg 3Y SW Maint XC6420-6	\$2,677	Each	20%	\$2,142	Other	J
12844 634-BQVE	12844 634-BQVE	HyperConverged Infra	Nutanix Reg Pro Ed Lic XC6420-6	\$7,994	Each	20%	\$6,395	Other	J
12844 634-BQVF	12844 634-BQVF	HyperConverged Infra	Nutanix Reg Ult Ed Lic XC6420-6	\$11,069	Each	20%	\$8,855	Other	J
12844 634-BQVG	12844 634-BQVG	HyperConverged Infra	Nutanix Reg 5Y SW Maint XC6420-6	\$4,460	Each	20%	\$3,568	Other	J
12844 634-BRBP	12844 634-BRBP	HyperConverged Infra	Nutanix, Flow, 5 Year, Customer Kit	\$29,007	Each	20%	\$23,206	Other	J
12844 634-BRBQ	12844 634-BRBQ	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 3 Year, Customer Kit	\$46,723	Each	20%	\$37,378	Other	J
12844 634-BRBR	12844 634-BRBR	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 4 Year, Customer Kit	\$62,297	Each	20%	\$49,838	Other	J
12844 634-BRBS	12844 634-BRBS	HyperConverged Infra	Nutanix, Flow, 1 Year, Customer Kit	\$6,613	Each	20%	\$5,290	Other	J
12844 634-BRBT	12844 634-BRBT	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 1 Year, Customer Kit	\$18,367	Each	20%	\$14,694	Other	J
12844 634-BRBU	12844 634-BRBU	HyperConverged Infra	Nutanix, Flow, 2 Year, Customer Kit	\$12,790	Each	20%	\$10,232	Other	J
12844 634-BRBV	12844 634-BRBV	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 2 Year, Customer Kit	\$36,733	Each	20%	\$29,386	Other	J
12844 634-BRBW	12844 634-BRBW	HyperConverged Infra	Nutanix, Flow, 3 Year, Customer Kit	\$18,567	Each	20%	\$14,854	Other	J
12844 634-BRBX	12844 634-BRBX	HyperConverged Infra	Nutanix, Flow, 4 Year, Customer Kit	\$23,960	Each	20%	\$19,168	Other	J
12844 634-BRBY	12844 634-BRBY	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 5 Year, Customer Kit	\$73,463	Each	20%	\$58,770	Other	J
12844 634-BRRX	12844 634-BRRX	HyperConverged Infra	Nutanix OS for ESXi 6.5	\$0	Each	20%	\$0	Other	J
12844 634-BRTK	12844 634-BRTK	HyperConverged Infra	Nutanix License	\$0	Each	20%	\$0	Other	J
12844 634-BSGU	12844 634-BSGU	HyperConverged Infra	pilot,SW,FI,ESXI,6.7U3,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12844 634-BSGX	12844 634-BSGX	HyperConverged Infra	pilot,SW,FI,ESXI,6.5U3,NOVFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12844 634-BSGY	12844 634-BSGY	HyperConverged Infra	pilot,SW,FI,NOS,AHV,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12844 634-BTHZ	12844 634-BTHZ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix 3YR	\$2,486	Each	20%	\$1,989	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
12844 634-BTIB	12844 634-BTIB	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix 3YR	\$3,620	Each	20%	\$2,896	Other	J
12844 634-BTIC	12844 634-BTIC	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix 3YR	\$511	Each	20%	\$409	Other	J
12844 634-BTID	12844 634-BTID	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix 3YR	\$2,777	Each	20%	\$2,222	Other	J
12844 634-BTIF	12844 634-BTIF	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix 3YR	\$2,331	Each	20%	\$1,865	Other	J
12844 634-BTIH	12844 634-BTIH	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix 3YR	\$1,617	Each	20%	\$1,294	Other	J
12844 634-BTII	12844 634-BTII	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix 3YR	\$3,100	Each	20%	\$2,480	Other	J
12844 634-BTIJ	12844 634-BTIJ	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix 3YR	\$1,849	Each	20%	\$1,479	Other	J
12844 634-BTIL	12844 634-BTIL	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix 3YR	\$426	Each	20%	\$341	Other	J
12844 634-BTIO	12844 634-BTIO	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix 3YR	\$17,231	Each	20%	\$13,785	Other	J
12844 634-BTIP	12844 634-BTIP	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix 3YR	\$7,497	Each	20%	\$5,998	Other	J
12844 634-BTIQ	12844 634-BTIQ	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix 3YR	\$4,409	Each	20%	\$3,527	Other	J
12844 634-BTIS	12844 634-BTIS	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix 3YR	\$10,049	Each	20%	\$8,039	Other	J
12844 634-BTIT	12844 634-BTIT	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix 3YR	\$7,446	Each	20%	\$5,957	Other	J
12844 634-BTIV	12844 634-BTIV	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix 3YR	\$8,609	Each	20%	\$6,887	Other	J
12844 634-BTIX	12844 634-BTIX	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix 3YR	\$10,100	Each	20%	\$8,080	Other	J
12844 634-BTIZ	12844 634-BTIZ	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix 3YR	\$6,580	Each	20%	\$5,264	Other	J
12844 634-BTJB	12844 634-BTJB	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix 3YR	\$10,940	Each	20%	\$8,752	Other	J
12844 634-BTJC	12844 634-BTJC	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix 3YR	\$20,289	Each	20%	\$16,231	Other	J
12844 634-BTJD	12844 634-BTJD	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix 3YR	\$8,711	Each	20%	\$6,969	Other	J
12844 634-BTJI	12844 634-BTJI	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix 3YR	\$23,289	Each	20%	\$18,631	Other	J
12844 634-BTKS	12844 634-BTKS	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix 5YR	\$12,406	Each	20%	\$9,925	Other	J
12844 634-BTKV	12844 634-BTKV	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix 5YR	\$12,497	Each	20%	\$9,998	Other	J
12844 634-BTKX	12844 634-BTKX	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix 5YR	\$5,166	Each	20%	\$4,133	Other	J
12844 634-BTKZ	12844 634-BTKZ	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix 5YR	\$3,886	Each	20%	\$3,109	Other	J
12844 634-BTLC	12844 634-BTLC	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix 5YR	\$10,963	Each	20%	\$8,770	Other	J
12844 634-BTLD	12844 634-BTLD	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix 5YR	\$4,629	Each	20%	\$3,703	Other	J
12844 634-BTLF	12844 634-BTLF	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix 5YR	\$7,346	Each	20%	\$5,877	Other	J
12844 634-BTLG	12844 634-BTLG	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix 5YR	\$16,831	Each	20%	\$13,465	Other	J
12844 634-BTLI	12844 634-BTLI	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix 5YR	\$14,520	Each	20%	\$11,616	Other	J
12844 634-BTLJ	12844 634-BTLJ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix 5YR	\$4,143	Each	20%	\$3,314	Other	J
12844 634-BTLM	12844 634-BTLM	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix 5YR	\$3,080	Each	20%	\$2,464	Other	J
12844 634-BTLN	12844 634-BTLN	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix 5YR	\$16,746	Each	20%	\$13,397	Other	J
12844 634-BTLO	12844 634-BTLO	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix 5YR	\$38,814	Each	20%	\$31,051	Other	J
12844 634-BTLP	12844 634-BTLP	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix 5YR	\$6,031	Each	20%	\$4,825	Other	J
12844 634-BTLR	12844 634-BTLR	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix 5YR	\$851	Each	20%	\$681	Other	J
12844 634-BTLS	12844 634-BTLS	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix 5YR	\$709	Each	20%	\$567	Other	J
12844 634-BTLV	12844 634-BTLV	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix 5YR	\$2,691	Each	20%	\$2,153	Other	J
12844 634-BTLW	12844 634-BTLW	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix 5YR	\$18,234	Each	20%	\$14,587	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I Column K)		Product Category (if applicable)
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
12844 634-BTLX	12844 634-BTLX	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix 5YR	\$14,346	Each	20%	\$11,477	Other	J	
12844 634-BTLZ	12844 634-BTLZ	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix 5YR	\$33,811	Each	20%	\$27,049	Other	J	
12844 634-BTMB	12844 634-BTMB	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix 5YR	\$28,717	Each	20%	\$22,974	Other	J	
12844 634-BTNL	12844 634-BTNL	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Pro	\$69,594	Each	20%	\$55,675	Other	J	
12844 634-BTNO	12844 634-BTNO	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix Pro	\$9,260	Each	20%	\$7,408	Other	J	
12844 634-BTNP	12844 634-BTNP	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Pro	\$60,626	Each	20%	\$48,501	Other	J	
12844 634-BTNQ	12844 634-BTNQ	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix Pro	\$1,269	Each	20%	\$1,015	Other	J	
12844 634-BTNR	12844 634-BTNR	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix Pro	\$6,969	Each	20%	\$5,575	Other	J	
12844 634-BTNT	12844 634-BTNT	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Pro	\$19,657	Each	20%	\$15,726	Other	J	
12844 634-BTNU	12844 634-BTNU	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Pro	\$13,171	Each	20%	\$10,537	Other	J	
12844 634-BTNV	12844 634-BTNV	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Pro	\$25,723	Each	20%	\$20,578	Other	J	
12844 634-BTNW	12844 634-BTNW	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix Pro	\$5,523	Each	20%	\$4,418	Other	J	
12844 634-BTNZ	12844 634-BTNZ	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Pro	\$26,034	Each	20%	\$20,827	Other	J	
12844 634-BTOB	12844 634-BTOB	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix Pro	\$4,826	Each	20%	\$3,861	Other	J	
12844 634-BTOC	12844 634-BTOC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Pro	\$10,814	Each	20%	\$8,651	Other	J	
12844 634-BTOD	12844 634-BTOD	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Pro	\$30,180	Each	20%	\$24,144	Other	J	
12844 634-BTOE	12844 634-BTOE	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Pro	\$8,300	Each	20%	\$6,640	Other	J	
12844 634-BTOF	12844 634-BTOF	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Pro	\$51,489	Each	20%	\$41,191	Other	J	
12844 634-BTOH	12844 634-BTOH	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Pro	\$22,406	Each	20%	\$17,925	Other	J	
12844 634-BTOI	12844 634-BTOI	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix Pro	\$1,526	Each	20%	\$1,221	Other	J	
12844 634-BTOK	12844 634-BTOK	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Pro	\$22,246	Each	20%	\$17,797	Other	J	
12844 634-BTOL	12844 634-BTOL	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Pro	\$30,026	Each	20%	\$24,021	Other	J	
12844 634-BTON	12844 634-BTON	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Pro	\$7,429	Each	20%	\$5,943	Other	J	
12844 634-BTOR	12844 634-BTOR	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Pro	\$32,694	Each	20%	\$26,155	Other	J	
12844 634-BTZY	12844 634-BTZY	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Pro	\$40,954	Each	20%	\$32,763	Other	J	
12844 634-BTZZ	12844 634-BTZZ	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Ult	\$56,706	Each	20%	\$45,365	Other	J	
12844 634-BUBB	12844 634-BUBB	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix 3YR	\$13,706	Each	20%	\$10,965	Other	J	
12844 634-BUBC	12844 634-BUBC	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix 5YR	\$22,840	Each	20%	\$18,272	Other	J	
12844 634-BUCN	12844 634-BUCN	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Ult	\$71,291	Each	20%	\$57,033	Other	J	
12844 634-BUCO	12844 634-BUCO	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Ult	\$41,574	Each	20%	\$33,259	Other	J	
12844 634-BUCQ	12844 634-BUCQ	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Ult	\$18,237	Each	20%	\$14,590	Other	J	
12844 634-BUCR	12844 634-BUCR	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Ult	\$96,363	Each	20%	\$77,090	Other	J	
12844 634-BUCU	12844 634-BUCU	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Ult	\$30,803	Each	20%	\$24,642	Other	J	
12844 634-BUCV	12844 634-BUCV	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Ult	\$36,046	Each	20%	\$28,837	Other	J	
12844 634-BUCW	12844 634-BUCW	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix Ult	\$12,823	Each	20%	\$10,258	Other	J	
12844 634-BUCX	12844 634-BUCX	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Ult	\$35,614	Each	20%	\$28,491	Other	J	
12844 634-BUCZ	12844 634-BUCZ	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Ult	\$31,023	Each	20%	\$24,818	Other	J	
12844 634-BUDC	12844 634-BUDC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Ult	\$14,971	Each	20%	\$11,977	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
12844 634-BUDE	12844 634-BUDE	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Ult	\$27,217	Each	20%	\$21,774	Other	J
12844 634-BUDF	12844 634-BUDF	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Ult	\$83,943	Each	20%	\$67,154	Other	J
12844 634-BUDG	12844 634-BUDG	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Ult	\$41,789	Each	20%	\$33,431	Other	J
12844 634-BUDH	12844 634-BUDH	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Ult	\$11,491	Each	20%	\$9,193	Other	J
12844 634-BUDJ	12844 634-BUDJ	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix Ult	\$1,757	Each	20%	\$1,406	Other	J
12844 634-BUDL	12844 634-BUDL	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix Ult	\$2,111	Each	20%	\$1,689	Other	J
12844 634-BUDM	12844 634-BUDM	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix Ult	\$7,646	Each	20%	\$6,117	Other	J
12844 634-BUDQ	12844 634-BUDQ	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix Ult	\$6,683	Each	20%	\$5,346	Other	J
12844 634-BUDS	12844 634-BUDS	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Ult	\$45,269	Each	20%	\$36,215	Other	J
12844 634-BUDU	12844 634-BUDU	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Ult	\$10,286	Each	20%	\$8,229	Other	J
12844 634-BUDV	12844 634-BUDV	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix Ult	\$9,649	Each	20%	\$7,719	Other	J
12844 634-BUPT	12844 634-BUPT	HyperConverged Infra	Nutanix Reg 5Y SW Maint 6.4TB	\$19,003	Each	20%	\$15,202	Other	J
12844 634-BUPU	12844 634-BUPU	HyperConverged Infra	Nutanix Reg Ult Ed Lic 7.6TB	\$23,471	Each	20%	\$18,777	Other	J
12844 634-BUPW	12844 634-BUPW	HyperConverged Infra	Nutanix Reg 5Y SW Maint 7.6TB	\$9,454	Each	20%	\$7,563	Other	J
12844 634-BUPX	12844 634-BUPX	HyperConverged Infra	Nutanix Reg 3Y SW Maint 6.4TB	\$11,403	Each	20%	\$9,122	Other	J
12844 634-BUPY	12844 634-BUPY	HyperConverged Infra	Nutanix Reg Pro Ed Lic 7.6TB	\$16,951	Each	20%	\$13,561	Other	J
12844 634-BUPZ	12844 634-BUPZ	HyperConverged Infra	Nutanix Reg Pro Ed Lic 6.4TB	\$34,071	Each	20%	\$27,257	Other	J
12844 634-BUQD	12844 634-BUQD	HyperConverged Infra	Nutanix Reg Ult Ed Lic 6.4TB	\$47,177	Each	20%	\$37,742	Other	J
12844 634-BUOE	12844 634-BUOE	HyperConverged Infra	Nutanix Reg 3Y SW Maint 7.6TB	\$5,674	Each	20%	\$4,539	Other	J
12844 634-BVOE	12844 634-BVOE	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Pro	\$12,351	Each	20%	\$9,881	Other	J
12844 634-BVOF	12844 634-BVOF	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix Pro	\$14,914	Each	20%	\$11,931	Other	J
12844 634-BVOG	12844 634-BVOG	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Pro	\$27,849	Each	20%	\$22,279	Other	J
12844 634-BVOL	12844 634-BVOL	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Ult	\$38,557	Each	20%	\$30,846	Other	J
12844 634-BVOM	12844 634-BVOM	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Ult	\$17,100	Each	20%	\$13,680	Other	J
12844 634-BVOP	12844 634-BVOP	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Ult	\$29,111	Each	20%	\$23,289	Other	J
12844 634-BVOQ	12844 634-BVOQ	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix Ult	\$20,651	Each	20%	\$16,521	Other	J
12844 634-BVOR	12844 634-BVOR	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Pro	\$21,026	Each	20%	\$16,821	Other	J
12844 634-BVOT	12844 634-BVOT	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix 3YR	\$7,037	Each	20%	\$5,630	Other	J
12844 634-BVOW	12844 634-BVOW	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix 3YR	\$4,134	Each	20%	\$3,307	Other	J
12844 634-BVOZ	12844 634-BVOZ	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix 3YR	\$9,320	Each	20%	\$7,456	Other	J
12844 634-BVPB	12844 634-BVPB	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix 3YR	\$4,991	Each	20%	\$3,993	Other	J
12844 634-BVPC	12844 634-BVPC	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix 5YR	\$6,889	Each	20%	\$5,511	Other	J
12844 634-BVPE	12844 634-BVPE	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix 5YR	\$8,317	Each	20%	\$6,654	Other	J
12844 634-BVPG	12844 634-BVPG	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix 5YR	\$11,726	Each	20%	\$9,381	Other	J
12844 634-BVPH	12844 634-BVPH	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix 5YR	\$15,531	Each	20%	\$12,425	Other	J
12844 634-BWIP	12844 634-BWIP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12844 634-BWIQ	12844 634-BWIQ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12844 634-BWIR	12844 634-BWIR	HyperConverged Infra	Nutanix Reg 3Y SW Maint 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J





ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12844 634-BWMH	12844 634-BWMH	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix 5YR	\$6,031	Each	20%	\$4,825	Other	J
12844 634-BWMI	12844 634-BWMI	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix 5YR	\$31,023	Each	20%	\$24,818	Other	J
12844 634-BWMK	12844 634-BWMK	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix 5YR	\$10,963	Each	20%	\$8,770	Other	J
12844 634-BWVH	12844 634-BWVH	HyperConverged Infra	Intel Xeon Silv 4210R CPU Nutanix 3YR	\$511	Each	20%	\$409	Other	J
12844 634-BWVI	12844 634-BWVI	HyperConverged Infra	Intel Xeon Silv 4210R CPU Nutanix Pro	\$1,526	Each	20%	\$1,221	Other	J
12844 634-BWVJ	12844 634-BWVJ	HyperConverged Infra	Intel Xeon Silv 4210R CPU Nutanix 5YR	\$851	Each	20%	\$681	Other	J
12844 634-BWVK	12844 634-BWVK	HyperConverged Infra	Intel Xeon Silv 4210R CPU Nutanix Ult	\$2,111	Each	20%	\$1,689	Other	J
12844 634-BWZQ	12844 634-BWZQ	HyperConverged Infra	Nutanix OS for HYPERV19 1.0	\$0	Each	20%	\$0	Other	J
12844 634-BXBN	12844 634-BXBN	HyperConverged Infra	Intel Xeon Silv 4214R CPU Nutanix 3YR	\$1,617	Each	20%	\$1,294	Other	J
12844 634-BXBO	12844 634-BXBO	HyperConverged Infra	Intel Xeon Silv 4214R CPU Nutanix Ult	\$6,683	Each	20%	\$5,346	Other	J
12844 634-BXBP	12844 634-BXBP	HyperConverged Infra	Intel Xeon Silv 4214R CPU Nutanix Pro	\$4,826	Each	20%	\$3,861	Other	J
12844 634-BXBQ	12844 634-BXBQ	HyperConverged Infra	Intel Xeon Silv 4214R CPU Nutanix 5YR	\$2,691	Each	20%	\$2,153	Other	J
12844 634-BXBT	12844 634-BXBT	HyperConverged Infra	Nutanix OS for ESXi 7.0	\$0	Each	20%	\$0	Other	J
12844 634-BXED	12844 634-BXED	HyperConverged Infra	Nutanix Reg Pro Ed Lic 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12844 634-BXEE	12844 634-BXEE	HyperConverged Infra	Nutanix Reg 3Y SW Maint 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12844 634-BXEG	12844 634-BXEG	HyperConverged Infra	Nutanix Reg Ult Ed Lic 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12844 634-BXEM	12844 634-BXEM	HyperConverged Infra	Nutanix Reg 5Y SW Maint 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12844 750-AAUR	12844 750-AAUR	HyperConverged Infra	NonFabric CPU Clip for C6420	\$1	Each	20%	\$1	Other	J
12844 780-BCET	12844 780-BCET	HyperConverged Infra	C4, H330 HBA, C6420 1U Direct BP, Supports up to 6x2.5in Hard Drives	\$0	Each	20%	\$0	Other	J
12844 780-BCEU	12844 780-BCEU	HyperConverged Infra	C5, H330 HBA, C6420 1U NVMe, Supports up to 6x2.5in Hard Drives	\$0	Each	20%	\$0	Other	J
12844 817-BBOR	12844 817-BBOR	HyperConverged Infra	Nutanix Custom Software Maintenance 2 Port Network Interface Card	\$0	Each	20%	\$0	Other	J
12844 817-BBOT	12844 817-BBOT	HyperConverged Infra	Nutanix Custom 16GB DIMM	\$0	Each	20%	\$0	Other	J
12844 817-BBOU	12844 817-BBOU	HyperConverged Infra	Nutanix, 1.2TB 10K Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBOV	12844 817-BBOV	HyperConverged Infra	Nutanix OS Pro Edition, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBOY	12844 817-BBOY	HyperConverged Infra	Nutanix 7 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBOZ	12844 817-BBOZ	HyperConverged Infra	Nutanix Reg Ult Ed Lic 5Y SW Maint	\$0	Each	20%	\$0	Other	J
12844 817-BBPD	12844 817-BBPD	HyperConverged Infra	Nutanix 2 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPG	12844 817-BBPG	HyperConverged Infra	Nutanix OS Starter Edition, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPI	12844 817-BBPI	HyperConverged Infra	Nutanix, 1.8TB 10K Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPJ	12844 817-BBPJ	HyperConverged Infra	Nutanix, Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s 2UPI, 19.25M Cache, Turbo, HT (105W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPL	12844 817-BBPL	HyperConverged Infra	Nutanix, 3.84TB SSD Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPM	12844 817-BBPM	HyperConverged Infra	Nutanix, Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s 2UPI, 14M Cache, Turbo, HT (85W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPN	12844 817-BBPN	HyperConverged Infra	Nutanix, 960GB SSD Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPO	12844 817-BBPO	HyperConverged Infra	Nutanix, Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s 2UPI, 30M Cache, Turbo, HT (140W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPP	12844 817-BBPP	HyperConverged Infra	Non-Registered Discount	\$0	Each	20%	\$0	Other	J
12844 817-BBPR	12844 817-BBPR	HyperConverged Infra	Nutanix Custom 32GB DIMM	\$0	Each	20%	\$0	Other	J
12844 817-BBPS	12844 817-BBPS	HyperConverged Infra	Nutanix 3 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPV	12844 817-BBPV	HyperConverged Infra	Nutanix, Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s 2UPI, 33M Cache, Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12844 817-BBPW	12844 817-BBPW	HyperConverged Infra	Nutanix OS Ultimate Edition, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBPZ	12844 817-BBPZ	HyperConverged Infra	Nutanix, Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s 2UPI, 11M Cache, Turbo, HT (85W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQB	12844 817-BBQB	HyperConverged Infra	Nutanix, 800GB SSD Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQE	12844 817-BBQE	HyperConverged Infra	Nutanix Custom 64GB DIMM	\$0	Each	20%	\$0	Other	J
12844 817-BBQG	12844 817-BBQG	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3Y SW Maint	\$0	Each	20%	\$0	Other	J
12844 817-BBQK	12844 817-BBQK	HyperConverged Infra	Nutanix, Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s 2UPI, 22M Cache, Turbo, HT (125W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQN	12844 817-BBQN	HyperConverged Infra	Registered Discount	\$0	Each	20%	\$0	Other	J
12844 817-BBQO	12844 817-BBQO	HyperConverged Infra	Nutanix, 1.6TB SSD Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQP	12844 817-BBQP	HyperConverged Infra	Nutanix, Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s 2UPI, 16.5M Cache, Turbo, HT (105W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQQ	12844 817-BBQQ	HyperConverged Infra	Nutanix 4 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQS	12844 817-BBQS	HyperConverged Infra	Nutanix, 480GB SSD Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQT	12844 817-BBQT	HyperConverged Infra	Nutanix 6 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQU	12844 817-BBQU	HyperConverged Infra	Nutanix, Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s 2UPI, 27M Cache, Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQV	12844 817-BBQV	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3Y SW Maint	\$0	Each	20%	\$0	Other	J
12844 817-BBQX	12844 817-BBQX	HyperConverged Infra	Nutanix 1 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBQZ	12844 817-BBQZ	HyperConverged Infra	Custom Discount, Cost Relief	\$0	Each	20%	\$0	Other	J
12844 817-BBRC	12844 817-BBRC	HyperConverged Infra	Nutanix, 1.92TB SSD Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBRD	12844 817-BBRD	HyperConverged Infra	Nutanix 5 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBRE	12844 817-BBRE	HyperConverged Infra	Nutanix Reg Pro Ed Lic 5Y SW Maint	\$0	Each	20%	\$0	Other	J
12844 817-BBRH	12844 817-BBRH	HyperConverged Infra	Nutanix Prism Pro License	\$0	Each	20%	\$0	Other	J
12844 817-BBRZ	12844 817-BBRZ	HyperConverged Infra	Nutanix, Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725a with Carrier, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBSB	12844 817-BBSB	HyperConverged Infra	Nutanix, Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725a with Carrier, Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBSE	12844 817-BBSE	HyperConverged Infra	Nutanix, 2.4TB 10K Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBTI	12844 817-BBTI	HyperConverged Infra	Nutanix XC6420-6 Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBTP	12844 817-BBTP	HyperConverged Infra	Nutanix SW Flow License	\$0	Each	20%	\$0	Other	J
12844 817-BBTQ	12844 817-BBTQ	HyperConverged Infra	Nutanix SW Replication License	\$0	Each	20%	\$0	Other	J
12844 817-BBTR	12844 817-BBTR	HyperConverged Infra	Nutanix SW Encryption License	\$0	Each	20%	\$0	Other	J
12844 817-BBTS	12844 817-BBTS	HyperConverged Infra	Nutanix SW Calm License (up to 25VMs)	\$0	Each	20%	\$0	Other	J
12844 817-BBUG	12844 817-BBUG	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUK	12844 817-BBUK	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUL	12844 817-BBUL	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUO	12844 817-BBUO	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUP	12844 817-BBUP	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUQ	12844 817-BBUQ	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUR	12844 817-BBUR	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUS	12844 817-BBUS	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUT	12844 817-BBUT	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUU	12844 817-BBUU	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12844 817-BBUV	12844 817-BBUV	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUW	12844 817-BBUW	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUX	12844 817-BBUX	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBUY	12844 817-BBUY	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVC	12844 817-BBVC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVE	12844 817-BBVE	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVF	12844 817-BBVF	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVJ	12844 817-BBVJ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVL	12844 817-BBVL	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVM	12844 817-BBVM	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVN	12844 817-BBVN	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVP	12844 817-BBVP	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVQ	12844 817-BBVQ	HyperConverged Infra	Nutanix, 6.4TB Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVS	12844 817-BBVS	HyperConverged Infra	Nutanix, 7.6TB Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVU	12844 817-BBVU	HyperConverged Infra	Nutanix SW Files License (TIB per Node), Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBVV	12844 817-BBVV	HyperConverged Infra	Nutanix Custom 128GB DIMM	\$0	Each	20%	\$0	Other	J
12844 817-BBVX	12844 817-BBVX	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBYY	12844 817-BBYY	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWB	12844 817-BBWB	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWC	12844 817-BBWC	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWH	12844 817-BBWH	HyperConverged Infra	Nutanix 750GB, NVMe Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWI	12844 817-BBWI	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWK	12844 817-BBWK	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWL	12844 817-BBWL	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWM	12844 817-BBWM	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWN	12844 817-BBWN	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWO	12844 817-BBWO	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWP	12844 817-BBWP	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWQ	12844 817-BBWQ	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWR	12844 817-BBWR	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWS	12844 817-BBWS	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWU	12844 817-BBWU	HyperConverged Infra	Intel Xeon Silv 4210R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 817-BBWW	12844 817-BBWW	HyperConverged Infra	Intel Xeon Silv 4214R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12844 818-BBGR	12844 818-BBGR	HyperConverged Infra	OCP Mezzanine Bracket for C6420	\$29	Each	20%	\$23	Other	J
12844 847-2761	12844 847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
12844 847-2762	12844 847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
12844 847-2763	12844 847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
12844 847-2766	12844 847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J

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Vendor Notes:

Updated November 25, 2020

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12844_922-4998	12844_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
12844_929-8749	12844_929-8749	HyperConverged Infra	REMOTE SERVICES AFTER HOURS UPGRADE	\$599	Each	20%	\$479	Other	J
12844_980-5088	12844_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
12844_980-7177	12844_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12844_983-2917	12844_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
12844_985-3817	12844_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12844_986-5518	12844_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
12844_994-6778	12844_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
12620_210-ANLO	12620_210-ANLO	HyperConverged Infra	Dell EMC XC740xDENT for AHV	\$1,000	Each	20%	\$800	Other	J
12620_210-ANLP	12620_210-ANLP	HyperConverged Infra	Dell EMC XC740xDENT for CTSN	\$1,000	Each	20%	\$800	Other	J
12620_210-ANLQ	12620_210-ANLQ	HyperConverged Infra	Dell EMC XC740xDENT for ESXI	\$1,000	Each	20%	\$800	Other	J
12620_210-ANLR	12620_210-ANLR	HyperConverged Infra	Dell EMC XC740xDENT for HYPERV	\$1,000	Each	20%	\$800	Other	J
12620_210-ANLS	12620_210-ANLS	HyperConverged Infra	Dell EMC XC740xDENT for SNRT	\$1,000	Each	20%	\$800	Other	J
12620_310-8513	12620_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
12620_321-BCPU	12620_321-BCPU	HyperConverged Infra	Chassis with Up to 12 x 3.5 Hard Drives for 2CPU Configuration	\$50	Each	20%	\$40	Other	J
12620_321-BCPY	12620_321-BCPY	HyperConverged Infra	Chassis with Up to 24 x 2.5" Hard Drives for 2CPU	\$250	Each	20%	\$200	Other	J
12620_321-BCRB	12620_321-BCRB	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 8 NVME Drives, 2CPU Configuration	\$600	Each	20%	\$480	Other	J
12620_321-BDHZ	12620_321-BDHZ	HyperConverged Infra	Chassis with Up to 24 x 2.5 Hard Drives for 2CPU, GPU Capable Configuration	\$250	Each	20%	\$200	Other	J
12620_321-BEQH	12620_321-BEQH	HyperConverged Infra	Chassis up to 24 x 2.5 Hard Drives including 4 NVME and 2 T4 GPU	\$600	Each	20%	\$480	Other	J
12620_325-BDGB	12620_325-BDGB	HyperConverged Infra	Bezel,Standard,2U,14G,XC740XD	\$61	Each	20%	\$49	Other	J
12620_325-BDGD	12620_325-BDGD	HyperConverged Infra	Bezel,Standard,2U,14G,XC740XD, Cust Kit	\$63	Each	20%	\$50	Other	J
12620_329-BEIK	12620_329-BEIK	HyperConverged Infra	PowerEdge R740/R740XD Motherboard	\$0	Each	20%	\$0	Other	J
12620_330-BBLG	12620_330-BBLG	HyperConverged Infra	Riser Config 6, 5 x8, 3 x16 slots	\$259	Each	20%	\$207	Other	J
12620_330-BBLH	12620_330-BBLH	HyperConverged Infra	Riser Config 4, 3x8, 4 x16 slots	\$259	Each	20%	\$207	Other	J
12620_332-1286	12620_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12620_338-BLMC	12620_338-BLMC	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12620_338-BLMN	12620_338-BLMN	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12620_338-BLMP	12620_338-BLMP	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12620_338-BLMR	12620_338-BLMR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12620_338-BLMX	12620_338-BLMX	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
12620_338-BLUQ	12620_338-BLUQ	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12620_338-BLUS	12620_338-BLUS	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12620_338-BLUW	12620_338-BLUW	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12620_338-BLUX	12620_338-BLUX	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
12620_338-BRVH	12620_338-BRVH	HyperConverged Infra	Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
12620_338-BRVJ	12620_338-BRVJ	HyperConverged Infra	Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$9,609	Each	20%	\$7,687	Other	J
12620_338-BRVM	12620_338-BRVM	HyperConverged Infra	Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$5,799	Each	20%	\$4,639	Other	J
12620_338-BRVN	12620_338-BRVN	HyperConverged Infra	Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$2,960	Each	20%	\$2,368	Other	J
12620_338-BRVO	12620_338-BRVO	HyperConverged Infra	Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$4,819	Each	20%	\$3,855	Other	J
12620_338-BRVR	12620_338-BRVR	HyperConverged Infra	Intel® Xeon® Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$16,929	Each	20%	\$13,543	Other	J

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_338-BSDH	12620_338-BSDH	HyperConverged Infra	Intel Xeon Silver 4210 2.2G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12620_338-BSDI	12620_338-BSDI	HyperConverged Infra	Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$2,434	Each	20%	\$1,947	Other	J
12620_338-BSDL	12620_338-BSDL	HyperConverged Infra	Intel Xeon Silver 4214 2.2G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (85W) DDR4-2400	\$1,129	Each	20%	\$903	Other	J
12620_338-BSDO	12620_338-BSDO	HyperConverged Infra	Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400	\$1,599	Each	20%	\$1,279	Other	J
12620_338-BSDP	12620_338-BSDP	HyperConverged Infra	Intel Xeon Silver 4215 2.5G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
12620_338-BSDS	12620_338-BSDS	HyperConverged Infra	Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$1,979	Each	20%	\$1,583	Other	J
12620_338-BSDT	12620_338-BSDT	HyperConverged Infra	Intel Xeon Gold 5217 3.0G, 8C/16T, 10.4GT/s, 11M Cache, Turbo, HT (115W) DDR4-2666	\$2,479	Each	20%	\$1,983	Other	J
12620_338-BSGN	12620_338-BSGN	HyperConverged Infra	Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$3,778	Each	20%	\$3,022	Other	J
12620_338-BSGU	12620_338-BSGU	HyperConverged Infra	Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$5,869	Each	20%	\$4,695	Other	J
12620_338-BSHD	12620_338-BSHD	HyperConverged Infra	Intel Xeon Gold 6242 3.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$4,299	Each	20%	\$3,439	Other	J
12620_338-BSHF	12620_338-BSHF	HyperConverged Infra	Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$5,059	Each	20%	\$4,047	Other	J
12620_338-BSHH	12620_338-BSHH	HyperConverged Infra	Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$4,649	Each	20%	\$3,719	Other	J
12620_338-BSHY	12620_338-BSHY	HyperConverged Infra	Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$14,067	Each	20%	\$11,254	Other	J
12620_338-BSIM	12620_338-BSIM	HyperConverged Infra	Intel Xeon Platinum 8270 2.7G, 26C/52T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$11,949	Each	20%	\$9,559	Other	J
12620_338-BSIX	12620_338-BSIX	HyperConverged Infra	Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$7,689	Each	20%	\$6,151	Other	J
12620_338-BSWX	12620_338-BSWX	HyperConverged Infra	Intel Xeon Silver 4208 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$789	Each	20%	\$631	Other	J
12620_338-BTSI	12620_338-BTSI	HyperConverged Infra	Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$4,056	Each	20%	\$3,245	Other	J
12620_338-BTSM	12620_338-BTSM	HyperConverged Infra	Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$5,249	Each	20%	\$4,199	Other	J
12620_338-BTSO	12620_338-BTSO	HyperConverged Infra	Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$2,830	Each	20%	\$2,264	Other	J
12620_338-BTSP	12620_338-BTSP	HyperConverged Infra	Intel Xeon Gold 6234 3.3G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2933	\$3,469	Each	20%	\$2,775	Other	J
12620_338-BTSU	12620_338-BTSU	HyperConverged Infra	Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W) DDR4-2400	\$2,599	Each	20%	\$2,079	Other	J
12620_338-BTWE	12620_338-BTWE	HyperConverged Infra	Intel Xeon Gold 6262V 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-2933	\$5,449	Each	20%	\$4,359	Other	J
12620_338-BVJU	12620_338-BVJU	HyperConverged Infra	Intel Xeon Gold 6246R 3.4G, 16C/32T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$5,599	Each	20%	\$4,479	Other	J
12620_338-BVJV	12620_338-BVJV	HyperConverged Infra	Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	\$2,899	Each	20%	\$2,319	Other	J
12620_338-BVJW	12620_338-BVJW	HyperConverged Infra	Intel Xeon Gold 6240R 2.4G, 24C/48T, 10.4GT/s, 35.75 M Cache, Turbo, HT (165W) DDR4-2933	\$3,899	Each	20%	\$3,119	Other	J
12620_338-BVJX	12620_338-BVJX	HyperConverged Infra	Intel Xeon Silver 4214R 2.4G, 12C/24T, 9.6GT/s, 16.5M Cache, Turbo, HT (100W) DDR4-2400	\$1,149	Each	20%	\$919	Other	J
12620_338-BVKD	12620_338-BVKD	HyperConverged Infra	Intel Xeon Silver 4210R 2.4G, 10C/20T, 9.6GT/s, 13.75M Cache, Turbo, HT (100W) DDR4-2400	\$839	Each	20%	\$671	Other	J
12620_338-BVKF	12620_338-BVKF	HyperConverged Infra	Intel Xeon Gold 5220R 2.2G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2666	\$2,599	Each	20%	\$2,079	Other	J
12620_338-BVKG	12620_338-BVKG	HyperConverged Infra	Intel Xeon Gold 6258R 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$6,199	Each	20%	\$4,959	Other	J
12620_338-BVKH	12620_338-BVKH	HyperConverged Infra	Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,899	Each	20%	\$3,919	Other	J
12620_338-BVKJ	12620_338-BVKJ	HyperConverged Infra	Intel Xeon Gold 5218R 2.1G, 20C/40T, 10.4GT/s, 27.5 M Cache, Turbo, HT (125W) DDR4-2666	\$2,099	Each	20%	\$1,679	Other	J
12620_338-BVKL	12620_338-BVKL	HyperConverged Infra	Intel Xeon Gold 6242R 3.1G, 20C/40T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$4,399	Each	20%	\$3,519	Other	J
12620_338-BVKQ	12620_338-BVKQ	HyperConverged Infra	Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	\$1,379	Each	20%	\$1,103	Other	J
12620_338-BVKR	12620_338-BVKR	HyperConverged Infra	Intel Xeon Gold 6230R 2.1G, 26C/52T, 10.4GT/s, 35.75 M Cache, Turbo, HT (150W) DDR4-2933	\$3,049	Each	20%	\$2,439	Other	J
12620_338-BVKU	12620_338-BVKU	HyperConverged Infra	Intel Xeon Gold 6238R 2.2G, 28C/56T, 10.4GT/s, 38.5 M Cache, Turbo, HT (165W) DDR4-2933	\$4,149	Each	20%	\$3,319	Other	J
12620_340-BZGD	12620_340-BZGD	HyperConverged Infra	Dell EMC XC740xENT Shipping	\$10	Each	20%	\$8	Other	J
12620_340-CORZ	12620_340-CORZ	HyperConverged Infra	PowerEdge R740 Shipping Material	\$0	Each	20%	\$0	Other	J
12620_345-BBPP	12620_345-BBPP	HyperConverged Infra	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J



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12620_345-BBCH	12620_345-BBCH	HyperConverged Infra	7.68TB Solid State Drive RI SAS 12Gbps 512e 2.5in PM1643a w/ 3.5in HYB CARR 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J
12620_350-BBJU	12620_350-BBJU	HyperConverged Infra	Quick Sync 2 (At-the-box mgmt)	\$179	Each	20%	\$143	Other	J
12620_350-BBJV	12620_350-BBJV	HyperConverged Infra	No Quick Sync	\$59	Each	20%	\$47	Other	J
12620_350-BBMN	12620_350-BBMN	HyperConverged Infra	XC740xdENT 12	\$0	Each	20%	\$0	Other	J
12620_350-BBMQ	12620_350-BBMQ	HyperConverged Infra	XC740xdENT 24	\$0	Each	20%	\$0	Other	J
12620_350-BBMR	12620_350-BBMR	HyperConverged Infra	XC740xdENT CTSN	\$0	Each	20%	\$0	Other	J
12620_350-BBMS	12620_350-BBMS	HyperConverged Infra	XC740xdENT SNRT	\$0	Each	20%	\$0	Other	J
12620_350-BBOG	12620_350-BBOG	HyperConverged Infra	No Bezel	\$10	Each	20%	\$8	Other	J
12620_370-AAIP	12620_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
12620_370-ADMX	12620_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
12620_370-ADNH	12620_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
12620_370-ADNT	12620_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
12620_370-AEVN	12620_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
12620_370-AEVP	12620_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
12620_370-AEVQ	12620_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
12620_370-AEVR	12620_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12620_374-BBNW	12620_374-BBNW	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s , 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,199	Each	20%	\$2,559	Other	J
12620_374-BBOI	12620_374-BBOI	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$5,199	Each	20%	\$4,159	Other	J
12620_374-BBOK	12620_374-BBOK	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$6,299	Each	20%	\$5,039	Other	J
12620_374-BBOM	12620_374-BBOM	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$8,399	Each	20%	\$6,719	Other	J
12620_374-BBOS	12620_374-BBOS	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$18,299	Each	20%	\$14,639	Other	J
12620_374-BBPN	12620_374-BBPN	HyperConverged Infra	Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	\$919	Each	20%	\$735	Other	J
12620_374-BBPP	12620_374-BBPP	HyperConverged Infra	Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s , 14M Cache, Turbo, HT (85W) DDR4-2400	\$1,169	Each	20%	\$935	Other	J
12620_374-BBPT	12620_374-BBPT	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s , 16.5M Cache, Turbo, HT (105W) DDR4-2400	\$2,059	Each	20%	\$1,647	Other	J
12620_374-BBPU	12620_374-BBPU	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s , 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$2,489	Each	20%	\$1,991	Other	J
12620_379-BCQY	12620_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
12620_379-BCSF	12620_379-BCSF	HyperConverged Infra	iDRAC,Factory Generated Password	\$0	Each	20%	\$0	Other	J
12620_379-BCSG	12620_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
12620_379-BCUR	12620_379-BCUR	HyperConverged Infra	XC Standard order	\$0	Each	20%	\$0	Other	J
12620_379-BCUS	12620_379-BCUS	HyperConverged Infra	XC Exchange order	\$0	Each	20%	\$0	Other	J
12620_379-BCUT	12620_379-BCUT	HyperConverged Infra	XC Core Order, Nutanix license and maintenance not included	\$0	Each	20%	\$0	Other	J
12620_379-BCUU	12620_379-BCUU	HyperConverged Infra	XC Enterprise License Agreement order	\$0	Each	20%	\$0	Other	J
12620_379-BCUV	12620_379-BCUV	HyperConverged Infra	XC Seed order	\$0	Each	20%	\$0	Other	J
12620_379-BCUW	12620_379-BCUW	HyperConverged Infra	XC Not for Resale order	\$0	Each	20%	\$0	Other	J
12620_379-BCUX	12620_379-BCUX	HyperConverged Infra	XC Try and Buy order	\$0	Each	20%	\$0	Other	J
12620_379-BDCO	12620_379-BDCO	HyperConverged Infra	Additional Processor Selected	\$0	Each	20%	\$0	Other	J
12620_384-BBBL	12620_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
12620_384-BBPY	12620_384-BBPY	HyperConverged Infra	6 Standard Fans for R740/740XD	\$0	Each	20%	\$0	Other	J

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12620_384-BBPZ	12620_384-BBPZ	HyperConverged Infra	6 Performance Fans forR740/740XD	\$199	Each	20%	\$159	Other	J
12620_385-BBKH	12620_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
12620_385-BBKI	12620_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
12620_385-BBKT	12620_385-BBKT	HyperConverged Infra	IDRAC9_Enterprise	\$489	Each	20%	\$391	Other	J
12620_385-BBLE	12620_385-BBLE	HyperConverged Infra	IDSMD and Combo Card Reader	\$59	Each	20%	\$47	Other	J
12620_389-DSWO	12620_389-DSWO	HyperConverged Infra	PowerEdge R740 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
12620_389-DSWP	12620_389-DSWP	HyperConverged Infra	PowerEdge R740 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
12620_400-ASHI	12620_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
12620_400-ASHK	12620_400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J
12620_400-ASHS	12620_400-ASHS	HyperConverged Infra	2TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-Plug Hard Drive	\$549	Each	20%	\$439	Other	J
12620_400-ASHY	12620_400-ASHY	HyperConverged Infra	4TB 7.2K RPM NLSAS 12Gbps 512n 3.5in Hot-plug Hard Drive	\$739	Each	20%	\$591	Other	J
12620_400-ASIB	12620_400-ASIB	HyperConverged Infra	8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,129	Each	20%	\$903	Other	J
12620_400-ASID	12620_400-ASID	HyperConverged Infra	8TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, FIPS140	\$1,699	Each	20%	\$1,359	Other	J
12620_400-ATSC	12620_400-ATSC	HyperConverged Infra	1.92TB SSD SAS Mix Use SED 12Gbps 512n 2.5 Hot-plug, 3.5 HYB CARR, FIPS140,PX05SV,3 DWPD,10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
12620_400-AVEZ	12620_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
12620_400-AVHH	12620_400-AVHH	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140	\$1,399	Each	20%	\$1,119	Other	J
12620_400-AWIP	12620_400-AWIP	HyperConverged Infra	12TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
12620_400-AXLN	12620_400-AXLN	HyperConverged Infra	12TB 7.2K RPM Self-Encrypting NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive, FIPS140	\$2,249	Each	20%	\$1,799	Other	J
12620_400-AXPE	12620_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
12620_400-AXQK	12620_400-AXQK	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
12620_400-AXSK	12620_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
12620_400-AXTF	12620_400-AXTF	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
12620_400-AZOO	12620_400-AZOO	HyperConverged Infra	800GB SSD SAS Mixed Use 12Gbps 512 2.5in HP AG Drive,3.5in HYB CARR, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
12620_400-AZOY	12620_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
12620_400-AZPQ	12620_400-AZPQ	HyperConverged Infra	1.6TB SSD SAS Mixed Use 12Gbps 512 2.5in HP AG Drive,3.5in HYB CARR, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J
12620_400-AZQO	12620_400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J
12620_400-AZTN	12620_400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
12620_400-AZTW	12620_400-AZTW	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
12620_400-AZUN	12620_400-AZUN	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
12620_400-AZUT	12620_400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J
12620_400-AZVG	12620_400-AZVG	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J
12620_400-AZVM	12620_400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J
12620_400-BBQU	12620_400-BBQU	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-R HYB CARR Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
12620_400-BBQX	12620_400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PM5-R Hot-plug Drive, 1 DWPD, 7008 TBW	\$4,500	Each	20%	\$3,600	Other	J
12620_400-BBQZ	12620_400-BBQZ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PM5-R Dr, 1 DWPD, 7008 TBW, CK	\$5,272	Each	20%	\$4,217	Other	J
12620_400-BBRH	12620_400-BBRH	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in w/3.5in HYB CARR PM5-R Dr, 1 DWPD, 7008 TBW, CK	\$5,278	Each	20%	\$4,222	Other	J
12620_400-BCLR	12620_400-BCLR	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR, PM5-V Drive, CUS Kit	\$4,942	Each	20%	\$3,953	Other	J
12620_400-BCLW	12620_400-BCLW	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 2628 TBW, CK	\$2,266	Each	20%	\$1,812	Other	J

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12620_400-BCMP	12620_400-BCMP	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 10512 TBW, CK	\$4,934	Each	20%	\$3,947	Other	J
12620_400-BCNJ	12620_400-BCNJ	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW, CK	\$2,984	Each	20%	\$2,387	Other	J
12620_400-BCNN	12620_400-BCNN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Dr, 3 DWPD, 5256 TBW, CK	\$2,977	Each	20%	\$2,381	Other	J
12620_400-BCOD	12620_400-BCOD	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD 2628 TBW, CUS Kit	\$2,272	Each	20%	\$1,817	Other	J
12620_400-BCOM	12620_400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
12620_400-BCPF	12620_400-BCPF	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J
12620_400-BCQD	12620_400-BCQD	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
12620_400-BCQF	12620_400-BCQF	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
12620_400-BCQG	12620_400-BCQG	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J
12620_400-BCQN	12620_400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PM5-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J
12620_400-BDMN	12620_400-BDMN	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug, 3.5in HYB CARR S4510 Drive, 1 DWPD, 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
12620_400-BDNK	12620_400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD, 7008 TBW	\$2,945	Each	20%	\$2,356	Other	J
12620_400-BDS	12620_400-BDS	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive	\$645	Each	20%	\$516	Other	J
12620_400-BDSI	12620_400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J
12620_400-BDSU	12620_400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J
12620_400-BDSV	12620_400-BDSV	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$645	Each	20%	\$516	Other	J
12620_400-BDSW	12620_400-BDSW	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$1,275	Each	20%	\$1,020	Other	J
12620_400-BDSY	12620_400-BDSY	HyperConverged Infra	1.92TB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot plug, 3.5in HYB CARR S4610 Drive	\$2,320	Each	20%	\$1,856	Other	J
12620_400-BEFE	12620_400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J
12620_400-BEJR	12620_400-BEJR	HyperConverged Infra	12TB 7.2K SAS 12Gbps 512e 3.5in Hot-Plug Hard Drive	\$1,739	Each	20%	\$1,391	Other	J
12620_400-BELR	12620_400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J
12620_400-BELT	12620_400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J
12620_400-BEMG	12620_400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J
12620_400-BEOF	12620_400-BEOF	HyperConverged Infra	3.84TB SSD SAS MU 12Gbps FIPS-140 512e 2.5in, 3.5in HYB CARR Flex Bay Drive, PM5-V, 3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
12620_400-BEPD	12620_400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
12620_400-BEPF	12620_400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J
12620_400-BEQD	12620_400-BEQD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-V, 3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J
12620_400-BEQI	12620_400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PM5-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
12620_400-BEQT	12620_400-BEQT	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in with 3.5in HYB CARR Drive, PM5-V, 3 DWPD 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J
12620_400-BFOL	12620_400-BFOL	HyperConverged Infra	7.68TB SSD vSAS RI 12Gbps 512e 2.5in Hot-Plug with 3.5in HYB CARR AG Drive Drive 1 DWPD 14016 TBW, CUS kit	\$7,922	Each	20%	\$6,337	Other	J
12620_400-BFPF	12620_400-BFPF	HyperConverged Infra	7.68TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive Drive, 1 DWPD 14016 TBW, CUS kit	\$7,916	Each	20%	\$6,333	Other	J
12620_400-BFQI	12620_400-BFQI	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive, 3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J
12620_400-BFQM	12620_400-BFQM	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in with 3.5in HYB CARR Hot-Plug AG drive, 3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
12620_400-BFQX	12620_400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive, 3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
12620_400-BFRS	12620_400-BFRS	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in w/3.5in HYB CARR Hot-Plug AG Drive, 3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J
12620_400-BFRU	12620_400-BFRU	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive, 3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J
12620_400-BFSE	12620_400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive, 3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J
12620_400-BGUF	12620_400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with Carrier	\$5,397	Each	20%	\$4,318	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
12620_400-BJKZ	12620_400-BJKZ	HyperConverged Infra	16TB Hard Drive SAS 12Gbps 7.2K 512e 3.5in Hot-Plug	\$2,629	Each	20%	\$2,103	Other	J
12620_400-BKGD	12620_400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J
12620_400-BKGF	12620_400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J
12620_400-BKGI	12620_400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J
12620_403-BCHJ	12620_403-BCHJ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),FH	\$1,499	Each	20%	\$1,199	Other	J
12620_403-BCHP	12620_403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J
12620_405-AAANK	12620_405-AAANK	HyperConverged Infra	HBA330 Controller Adapter, Low Profile	\$269	Each	20%	\$215	Other	J
12620_406-BBLE	12620_406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
12620_406-BBLG	12620_406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12620_407-BBBY	12620_407-BBBY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on OM3/OM4, MMF	\$1,265	Each	20%	\$1,012	Other	J
12620_407-BBEE	12620_407-BBEE	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	J
12620_407-BBEL	12620_407-BBEL	HyperConverged Infra	Dell Networking, Transceiver, SFP, 1000BASE-T	\$134	Each	20%	\$107	Other	J
12620_407-BBOH	12620_407-BBOH	HyperConverged Infra	Mellanox, Transceiver, SFP+, 10Gb, Short-Range	\$349	Each	20%	\$279	Other	J
12620_407-BBVK	12620_407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J
12620_407-BBZO	12620_407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J
12620_407-BCBE	12620_407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J
12620_412-AAIQ	12620_412-AAIQ	HyperConverged Infra	Standard 1U Heatsink	\$19	Each	20%	\$15	Other	J
12620_412-AAIR	12620_412-AAIR	HyperConverged Infra	Standard 2U Heatsink	\$39	Each	20%	\$31	Other	J
12620_412-AAJK	12620_412-AAJK	HyperConverged Infra	Heatsink and Install Kit for GPU configuration	\$139	Each	20%	\$111	Other	J
12620_450-AADX	12620_450-AADX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord	\$20	Each	20%	\$16	Other	J
12620_450-AADZ	12620_450-AADZ	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord	\$30	Each	20%	\$24	Other	J
12620_450-AAEW	12620_450-AAEW	HyperConverged Infra	250V, 2.5 meter PowerCord for Argentina	\$5	Each	20%	\$4	Other	J
12620_450-AAGG	12620_450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J
12620_450-AALV	12620_450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	20%	\$0	Other	J
12620_450-AAME	12620_450-AAME	HyperConverged Infra	Powercord,125 Volt,15Amp,10 Foot, C13 to NEMA 5-15	\$20	Each	20%	\$16	Other	J
12620_450-AARX	12620_450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J
12620_450-AXXG	12620_450-AXXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J
12620_450-AXXT	12620_450-AXXT	HyperConverged Infra	C19 to C20, 250V, 0.6m Power Cord	\$10	Each	20%	\$8	Other	J
12620_450-ACSL	12620_450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12620_450-ACSM	12620_450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J
12620_450-ACSO	12620_450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J
12620_450-ADIJ	12620_450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J
12620_450-ADWM	12620_450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J
12620_450-ADWT	12620_450-ADWT	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W, Titanium, 200-240VAC	\$769	Each	20%	\$615	Other	J
12620_450-AEIT	12620_450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J
12620_450-AEJI	12620_450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J
12620_450-AENU	12620_450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	\$999	Each	20%	\$799	Other	J
12620_450-AFFX	12620_450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_450-AFMQ	12620_450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J
12620_450-AHFH	12620_450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J
12620_450-AJSC	12620_450-AJSC	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 750W	\$689	Each	20%	\$551	Other	J
12620_461-AADZ	12620_461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J
12620_461-AAEL	12620_461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J
12620_461-AAEM	12620_461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J
12620_467-9489	12620_467-9489	HyperConverged Infra	Program Management Fee	\$10	Each	20%	\$8	Other	J
12620_467-9490	12620_467-9490	HyperConverged Infra	Central Purchasing Facility Fee	\$10	Each	20%	\$8	Other	J
12620_470-AADZ	12620_470-AADZ	HyperConverged Infra	10GbE SFP + Direct Attach Cables (3M)	\$210	Each	20%	\$168	Other	J
12620_470-AAEB	12620_470-AAEB	HyperConverged Infra	10GbE SFP + Direct Attach Cables (6M)	\$260	Each	20%	\$208	Other	J
12620_470-AAEC	12620_470-AAEC	HyperConverged Infra	10GbE SFP + Direct Attach Cables (1M)	\$150	Each	20%	\$120	Other	J
12620_470-AAFD	12620_470-AAFD	HyperConverged Infra	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 5 Meters	\$550	Each	20%	\$440	Other	J
12620_470-AAFE	12620_470-AAFE	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 1 Meter	\$150	Each	20%	\$120	Other	J
12620_470-AAFF	12620_470-AAFF	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 5 Meters	\$280	Each	20%	\$224	Other	J
12620_470-AAGE	12620_470-AAGE	HyperConverged Infra	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 3 Meters	\$450	Each	20%	\$360	Other	J
12620_470-AAGI	12620_470-AAGI	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 3 Meter	\$220	Each	20%	\$176	Other	J
12620_470-AAGN	12620_470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J
12620_470-AAGP	12620_470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J
12620_470-AAGR	12620_470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J
12620_470-AARQ	12620_470-AARQ	HyperConverged Infra	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$20	Each	20%	\$16	Other	J
12620_470-AATY	12620_470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps., 6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J
12620_470-ABLY	12620_470-ABLY	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7 Meter	\$210	Each	20%	\$168	Other	J
12620_470-ABMC	12620_470-ABMC	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,10 Meter	\$225	Each	20%	\$180	Other	J
12620_470-ABME	12620_470-ABME	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,2 Meter	\$165	Each	20%	\$132	Other	J
12620_470-ABMK	12620_470-ABMK	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,15 Meter	\$310	Each	20%	\$248	Other	J
12620_470-ABMM	12620_470-ABMM	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5 Meter	\$200	Each	20%	\$160	Other	J
12620_470-ABMO	12620_470-ABMO	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,20 Meter	\$350	Each	20%	\$280	Other	J
12620_470-ABOS	12620_470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 2 Meter	\$447	Each	20%	\$358	Other	J
12620_470-ABOT	12620_470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 3 Meter	\$574	Each	20%	\$459	Other	J
12620_470-ABOW	12620_470-ABOW	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 2 Meter	\$325	Each	20%	\$260	Other	J
12620_470-ACES	12620_470-ACES	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 1 Meter	\$125	Each	20%	\$100	Other	J
12620_470-ACET	12620_470-ACET	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 2 Meter	\$130	Each	20%	\$104	Other	J
12620_470-ACEV	12620_470-ACEV	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	\$135	Each	20%	\$108	Other	J
12620_470-ACEW	12620_470-ACEW	HyperConverged Infra	Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 5 Meter	\$150	Each	20%	\$120	Other	J
12620_470-ACQQ	12620_470-ACQQ	HyperConverged Infra	GPU Ready Configuration Cable Install Kit	\$39	Each	20%	\$31	Other	J
12620_489-BBCG	12620_489-BBCG	HyperConverged Infra	NVIDIA Tesla M10 GPU, Requires GRID 2.0 SW for VDI Function	\$4,519	Each	20%	\$3,615	Other	J
12620_490-BENS	12620_490-BENS	HyperConverged Infra	NVIDIA Tesla V100 16G Passive GPU, Customer Install	\$16,090	Each	20%	\$12,872	Other	J
12620_490-BEYL	12620_490-BEYL	HyperConverged Infra	NVIDIA(R) Tesla(TM) T4 16GB Passive, Single Slot, Full Height GPU	\$5,249	Each	20%	\$4,199	Other	J



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12620_490-BFHN	12620_490-BFHN	HyperConverged Infra	NVIDIA® Tesla™ T4 16GB Passive, Single Slot, Low Profile GPU	\$5,249	Each	20%	\$4,199	Other	J
12620_490-BFRQ	12620_490-BFRQ	HyperConverged Infra	NVIDIA Quadro RTX 6000 24 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU	\$8,199	Each	20%	\$6,559	Other	J
12620_490-BFRR	12620_490-BFRR	HyperConverged Infra	NVIDIA Tesla V100S 32GB, 250W, Passive, Double Wide, Full Height GPU	\$18,499	Each	20%	\$14,799	Other	J
12620_490-BFSG	12620_490-BFSG	HyperConverged Infra	NVIDIA Quadro RTX 8000 48 GB, 250W, Dual Slot, PCIe x16 Passive Cooled, Full Height GPU	\$10,990	Each	20%	\$8,792	Other	J
12620_492-BBDG	12620_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
12620_492-BBDH	12620_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
12620_492-BBDI	12620_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
12620_492-BBEI	12620_492-BBEI	HyperConverged Infra	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m)	\$25	Each	20%	\$20	Other	J
12620_492-BBLO	12620_492-BBLO	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 10A (US, EU, TW, APCC countries except ANZ)	\$20	Each	20%	\$16	Other	J
12620_540-BBDH	12620_540-BBDH	HyperConverged Infra	Intel Ethernet I350 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$229	Each	20%	\$183	Other	J
12620_540-BBHP	12620_540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J
12620_540-BBRO	12620_540-BBRO	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
12620_540-BBUH	12620_540-BBUH	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$559	Each	20%	\$447	Other	J
12620_540-BBUI	12620_540-BBUI	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%	\$471	Other	J
12620_540-BBUJ	12620_540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
12620_540-BBUK	12620_540-BBUK	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T & 5720 Dual Port 1GbE BASE-T, rNDC	\$589	Each	20%	\$471	Other	J
12620_540-BBUL	12620_540-BBUL	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	\$469	Each	20%	\$375	Other	J
12620_540-BBUM	12620_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12620_540-BBUT	12620_540-BBUT	HyperConverged Infra	Mellanox ConnectX-4 Dual Port 40/100GbE, QSFP28 PCIe Adapter, FH	\$2,269	Each	20%	\$1,815	Other	J
12620_540-BBUY	12620_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
12620_540-BBUZ	12620_540-BBUZ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T & i350 Dual Port 1GbE BASE-T, rNDC	\$639	Each	20%	\$511	Other	J
12620_540-BCDH	12620_540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
12620_540-BCIU	12620_540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
12620_540-BCNM	12620_540-BCNM	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
12620_555-BCKO	12620_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
12620_619-AMMZ	12620_619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
12620_619-AMNB	12620_619-AMNB	HyperConverged Infra	Nutanix OS for ESXI 6.7	\$0	Each	20%	\$0	Other	J
12620_619-AMNE	12620_619-AMNE	HyperConverged Infra	Nutanix OS forHYPERV16 1.0	\$0	Each	20%	\$0	Other	J
12620_631-AAACK	12620_631-AAACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12620_634-BILH	12620_634-BILH	HyperConverged Infra	Additional 2 VMs	\$0	Each	20%	\$0	Other	J
12620_634-BIQG	12620_634-BIQG	HyperConverged Infra	Legacy BIOS Boot Mode with MBR Partition	\$0	Each	20%	\$0	Other	J
12620_634-BPJG	12620_634-BPJG	HyperConverged Infra	Nutanix License, Custom0	\$1	Each	20%	\$1	Other	J
12620_634-BPJH	12620_634-BPJH	HyperConverged Infra	Nutanix License, Custom1	\$30	Each	20%	\$24	Other	J
12620_634-BPJI	12620_634-BPJI	HyperConverged Infra	Nutanix License, Custom2	\$250	Each	20%	\$200	Other	J
12620_634-BPJJ	12620_634-BPJJ	HyperConverged Infra	Nutanix License, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12620_634-BPJK	12620_634-BPJK	HyperConverged Infra	Nutanix License, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12620_634-BPJL	12620_634-BPJL	HyperConverged Infra	Nutanix Maintenance, Custom0	\$1	Each	20%	\$1	Other	J
12620_634-BPJM	12620_634-BPJM	HyperConverged Infra	Nutanix Maintenance, Custom1	\$30	Each	20%	\$24	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_634-BPJN	12620_634-BPJN	HyperConverged Infra	Nutanix Maintenance, Custom2	\$250	Each	20%	\$200	Other	J
12620_634-BPJO	12620_634-BPJO	HyperConverged Infra	Nutanix Maintenance, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12620_634-BPJP	12620_634-BPJP	HyperConverged Infra	Nutanix Maintenance, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12620_634-BPjq	12620_634-BPjq	HyperConverged Infra	Nutanix Prism, Custom0	\$1	Each	20%	\$1	Other	J
12620_634-BPJR	12620_634-BPJR	HyperConverged Infra	Nutanix Prism, Custom1	\$30	Each	20%	\$24	Other	J
12620_634-BPJS	12620_634-BPJS	HyperConverged Infra	Nutanix Prism, Custom2	\$250	Each	20%	\$200	Other	J
12620_634-BPJT	12620_634-BPJT	HyperConverged Infra	Nutanix Prism, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12620_634-BPJU	12620_634-BPJU	HyperConverged Infra	Nutanix Prism, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12620_634-BQCL	12620_634-BQCL	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.6TB NVMe SSD	\$12,470	Each	20%	\$9,976	Other	J
12620_634-BQCM	12620_634-BQCM	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2 Port NIC	\$2,143	Each	20%	\$1,714	Other	J
12620_634-BQCN	12620_634-BQCN	HyperConverged Infra	Nutanix Reg Ult Ed Lic XC740xd-12C	\$18,692	Each	20%	\$14,954	Other	J
12620_634-BQCP	12620_634-BQCP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3.2TB NVMe SSD	\$23,690	Each	20%	\$18,952	Other	J
12620_634-BQCQ	12620_634-BQCQ	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-5118	\$5,400	Each	20%	\$4,320	Other	J
12620_634-BQCR	12620_634-BQCR	HyperConverged Infra	Nutanix Reg Pro Ed Lic 32G DIMM	\$1,680	Each	20%	\$1,344	Other	J
12620_634-BQCS	12620_634-BQCS	HyperConverged Infra	Nutanix Reg 5Y SW Maint 32G DIMM	\$0	Each	20%	\$0	Other	J
12620_634-BQCT	12620_634-BQCT	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-6130	\$8,570	Each	20%	\$6,856	Other	J
12620_634-BQCU	12620_634-BQCU	HyperConverged Infra	Nutanix Reg 5Y SW Maint 3.2TB NVMe SSD	\$13,210	Each	20%	\$10,568	Other	J
12620_634-BQCV	12620_634-BQCV	HyperConverged Infra	Nutanix Reg 3Y SW Maint 960GB SSD	\$1,240	Each	20%	\$992	Other	J
12620_634-BQCW	12620_634-BQCW	HyperConverged Infra	Nutanix Reg 3Y SW Maint 480GB SSD	\$590	Each	20%	\$472	Other	J
12620_634-BQCX	12620_634-BQCX	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.2TB 2.5" HDD	\$1,750	Each	20%	\$1,400	Other	J
12620_634-BQCY	12620_634-BQCY	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2.4TB 2.5" HDD	\$1,950	Each	20%	\$1,560	Other	J
12620_634-BQCZ	12620_634-BQCZ	HyperConverged Infra	Nutanix Reg Pro Ed Lic 4.0TB 3.5" HDD	\$1,970	Each	20%	\$1,576	Other	J
12620_634-BQDB	12620_634-BQDB	HyperConverged Infra	Nutanix Reg 5Y SW Maint 480GB SSD	\$980	Each	20%	\$784	Other	J
12620_634-BQDC	12620_634-BQDC	HyperConverged Infra	Nutanix Reg 3Y SW Maint XC740xd-12	\$8,660	Each	20%	\$6,928	Other	J
12620_634-BQDD	12620_634-BQDD	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-6152	\$11,780	Each	20%	\$9,424	Other	J
12620_634-BQDF	12620_634-BQDF	HyperConverged Infra	Nutanix Reg 5Y SW Maint XC740xd-12	\$14,440	Each	20%	\$11,552	Other	J
12620_634-BQDG	12620_634-BQDG	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3.8TB SSD	\$27,160	Each	20%	\$21,728	Other	J
12620_634-BQDH	12620_634-BQDH	HyperConverged Infra	Nutanix Reg 5Y SW Maint XC740xd-12C	\$8,780	Each	20%	\$7,024	Other	J
12620_634-BQDJ	12620_634-BQDJ	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-8160	\$45,269	Each	20%	\$36,215	Other	J
12620_634-BQDK	12620_634-BQDK	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.6TB NVMe SSD	\$4,180	Each	20%	\$3,344	Other	J
12620_634-BQDL	12620_634-BQDL	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2.0TB 3.5" HDD	\$1,409	Each	20%	\$1,127	Other	J
12620_634-BQDM	12620_634-BQDM	HyperConverged Infra	Nutanix Reg Pro Ed Lic XC740xd-12C	\$15,750	Each	20%	\$12,600	Other	J
12620_634-BQDN	12620_634-BQDN	HyperConverged Infra	Nutanix Reg 5Y SW Maint 64G DIMM	\$0	Each	20%	\$0	Other	J
12620_634-BQDO	12620_634-BQDO	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-5118	\$11,492	Each	20%	\$9,194	Other	J
12620_634-BQDP	12620_634-BQDP	HyperConverged Infra	Nutanix Reg Pro Ed Lic XC740xd-12R	\$1,930	Each	20%	\$1,544	Other	J
12620_634-BQDR	12620_634-BQDR	HyperConverged Infra	Nutanix Reg 3Y SW Maint 16G DIMM	\$0	Each	20%	\$0	Other	J
12620_634-BQDS	12620_634-BQDS	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-6130	\$18,238	Each	20%	\$14,590	Other	J
12620_634-BQDT	12620_634-BQDT	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2 Port NIC	\$610	Each	20%	\$488	Other	J
12620_634-BQDU	12620_634-BQDU	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-4114	\$3,140	Each	20%	\$2,512	Other	J
12620_634-BQDV	12620_634-BQDV	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-8160	\$12,760	Each	20%	\$10,208	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_634-BQDX	12620_634-BQDX	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3.8TB SSD	\$32,229	Each	20%	\$25,783	Other	J
12620_634-BQDY	12620_634-BQDY	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-4114	\$1,890	Each	20%	\$1,512	Other	J
12620_634-BQDZ	12620_634-BQDZ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.9TB SSD	\$5,420	Each	20%	\$4,336	Other	J
12620_634-BQEB	12620_634-BQEB	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2.4TB 2.5" HDD	\$3,500	Each	20%	\$2,800	Other	J
12620_634-BQEC	12620_634-BQEC	HyperConverged Infra	Nutanix Reg 5Y SW Maint 8.0TB 3.5" HDD	\$2,160	Each	20%	\$1,728	Other	J
12620_634-BQED	12620_634-BQED	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.9TB SSD	\$3,260	Each	20%	\$2,608	Other	J
12620_634-BQEE	12620_634-BQEE	HyperConverged Infra	Nutanix Reg Ult Ed Lic 480GB SSD	\$2,078	Each	20%	\$1,662	Other	J
12620_634-BQEF	12620_634-BQEF	HyperConverged Infra	Nutanix Reg Ult Ed Lic 8.0TB 3.5" HDD	\$4,606	Each	20%	\$3,685	Other	J
12620_634-BQEH	12620_634-BQEH	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-6152	\$41,789	Each	20%	\$33,431	Other	J
12620_634-BQEI	12620_634-BQEI	HyperConverged Infra	Nutanix Reg Ult Ed Lic XC740xd-12	\$30,726	Each	20%	\$24,581	Other	J
12620_634-BQEK	12620_634-BQEK	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.9TB SSD	\$11,543	Each	20%	\$9,234	Other	J
12620_634-BQEL	12620_634-BQEL	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2.4TB 2.5" HDD	\$4,155	Each	20%	\$3,324	Other	J
12620_634-BQEN	12620_634-BQEN	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-5120	\$7,040	Each	20%	\$5,632	Other	J
12620_634-BQEP	12620_634-BQEP	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-6130	\$5,140	Each	20%	\$4,112	Other	J
12620_634-BQER	12620_634-BQER	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-5120	\$14,972	Each	20%	\$11,978	Other	J
12620_634-BQES	12620_634-BQES	HyperConverged Infra	Nutanix Reg 3Y SW Maint 3.8TB SSD	\$9,090	Each	20%	\$7,272	Other	J
12620_634-BQEU	12620_634-BQEU	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-5120	\$12,620	Each	20%	\$10,096	Other	J
12620_634-BQEV	12620_634-BQEV	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.6TB NVMe SSD	\$6,960	Each	20%	\$5,568	Other	J
12620_634-BQEW	12620_634-BQEW	HyperConverged Infra	Nutanix Reg Ult Ed Lic 64G DIMM	\$4,215	Each	20%	\$3,372	Other	J
12620_634-BQEX	12620_634-BQEX	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3.2TB NVMe SSD	\$28,115	Each	20%	\$22,492	Other	J
12620_634-BQEY	12620_634-BQEY	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.9TB SSD	\$9,730	Each	20%	\$7,784	Other	J
12620_634-BQEZ	12620_634-BQEZ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 3.8TB SSD	\$15,150	Each	20%	\$12,120	Other	J
12620_634-BQFB	12620_634-BQFB	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-5118	\$3,240	Each	20%	\$2,592	Other	J
12620_634-BQFD	12620_634-BQFD	HyperConverged Infra	Nutanix Reg 5Y SW Maint 4.0TB 3.5" HDD	\$1,100	Each	20%	\$880	Other	J
12620_634-BQFE	12620_634-BQFE	HyperConverged Infra	Nutanix Reg Pro Ed Lic XC740xd-24	\$21,590	Each	20%	\$17,272	Other	J
12620_634-BQFF	12620_634-BQFF	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2 Port NIC	\$1,010	Each	20%	\$808	Other	J
12620_634-BQFG	12620_634-BQFG	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2.0TB 3.5" HDD	\$400	Each	20%	\$320	Other	J
12620_634-BQFH	12620_634-BQFH	HyperConverged Infra	Nutanix Reg Pro Ed Lic 960GB SSD	\$3,690	Each	20%	\$2,952	Other	J
12620_634-BQFI	12620_634-BQFI	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-4114	\$6,683	Each	20%	\$5,346	Other	J
12620_634-BQFJ	12620_634-BQFJ	HyperConverged Infra	Nutanix Reg 3Y SW Maint 3.2TB NVMe SSD	\$7,930	Each	20%	\$6,344	Other	J
12620_634-BQFK	12620_634-BQFK	HyperConverged Infra	Nutanix Reg 3Y SW Maint 64G DIMM	\$0	Each	20%	\$0	Other	J
12620_634-BQFL	12620_634-BQFL	HyperConverged Infra	Nutanix Reg Pro Ed Lic 480GB SSD	\$1,750	Each	20%	\$1,400	Other	J
12620_634-BQFM	12620_634-BQFM	HyperConverged Infra	Nutanix Reg Pro Ed Lic 16G DIMM	\$0	Each	20%	\$0	Other	J
12620_634-BQFN	12620_634-BQFN	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-6152	\$19,640	Each	20%	\$15,712	Other	J
12620_634-BQFO	12620_634-BQFO	HyperConverged Infra	Nutanix Reg Pro Ed Lic 8.0TB 3.5" HDD	\$3,880	Each	20%	\$3,104	Other	J
12620_634-BQFP	12620_634-BQFP	HyperConverged Infra	Nutanix Reg Pro Ed Lic XC740xd-12	\$25,890	Each	20%	\$20,712	Other	J
12620_634-BQFQ	12620_634-BQFQ	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.2TB 2.5" HDD	\$2,078	Each	20%	\$1,662	Other	J
12620_634-BQFS	12620_634-BQFS	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-6130	\$15,370	Each	20%	\$12,296	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_634-BQFT	12620_634-BQFT	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-6152	\$35,210	Each	20%	\$28,168	Other	J
12620_634-BQFU	12620_634-BQFU	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.8TB 2.5" HDD	\$1,460	Each	20%	\$1,168	Other	J
12620_634-BQFV	12620_634-BQFV	HyperConverged Infra	Nutanix Reg 3Y SW Maint 32G DIMM	\$0	Each	20%	\$0	Other	J
12620_634-BQFW	12620_634-BQFW	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-4114	\$5,630	Each	20%	\$4,504	Other	J
12620_634-BQFY	12620_634-BQFY	HyperConverged Infra	Nutanix Reg 3Y SW Maint XC740xd-24	\$9,630	Each	20%	\$7,704	Other	J
12620_634-BQFZ	12620_634-BQFZ	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-5118	\$9,680	Each	20%	\$7,744	Other	J
12620_634-BQGB	12620_634-BQGB	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-8160	\$21,270	Each	20%	\$17,016	Other	J
12620_634-BQGD	12620_634-BQGD	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.8TB 2.5" HDD	\$880	Each	20%	\$704	Other	J
12620_634-BQGE	12620_634-BQGE	HyperConverged Infra	Nutanix Reg 3Y SW Maint XC740xd-12C	\$5,270	Each	20%	\$4,216	Other	J
12620_634-BQGF	12620_634-BQGF	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.2TB 2.5" HDD	\$590	Each	20%	\$472	Other	J
12620_634-BQGG	12620_634-BQGG	HyperConverged Infra	Nutanix Reg 5Y SW Maint 16G DIMM	\$0	Each	20%	\$0	Other	J
12620_634-BQGH	12620_634-BQGH	HyperConverged Infra	Nutanix Reg Ult Ed Lic 32G DIMM	\$2,000	Each	20%	\$1,600	Other	J
12620_634-BQGI	12620_634-BQGI	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.8TB 2.5" HDD	\$3,112	Each	20%	\$2,490	Other	J
12620_634-BQGJ	12620_634-BQGJ	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-5120	\$4,220	Each	20%	\$3,376	Other	J
12620_634-BQGK	12620_634-BQGK	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2.0TB 3.5" HDD	\$1,190	Each	20%	\$952	Other	J
12620_634-BQGM	12620_634-BQGM	HyperConverged Infra	Nutanix Reg 5Y SW Maint XC740xd-24	\$16,050	Each	20%	\$12,840	Other	J
12620_634-BQGN	12620_634-BQGN	HyperConverged Infra	Nutanix Reg 3Y SW Maint 4.0TB 3.5" HDD	\$660	Each	20%	\$528	Other	J
12620_634-BQGO	12620_634-BQGO	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-8160	\$38,140	Each	20%	\$30,512	Other	J
12620_634-BQGP	12620_634-BQGP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.8TB 2.5" HDD	\$2,620	Each	20%	\$2,096	Other	J
12620_634-BQGQ	12620_634-BQGQ	HyperConverged Infra	Nutanix Reg 3Y SW Maint 8.0TB 3.5" HDD	\$1,300	Each	20%	\$1,040	Other	J
12620_634-BQGR	12620_634-BQGR	HyperConverged Infra	Nutanix Reg 5Y SW Maint 960GB SSD	\$2,060	Each	20%	\$1,648	Other	J
12620_634-BQGT	12620_634-BQGT	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.6TB NVMe SSD	\$14,803	Each	20%	\$11,842	Other	J
12620_634-BQGU	12620_634-BQGU	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2.4TB 2.5" HDD	\$1,170	Each	20%	\$936	Other	J
12620_634-BQGV	12620_634-BQGV	HyperConverged Infra	Nutanix Reg Ult Ed Lic 960GB SSD	\$4,383	Each	20%	\$3,506	Other	J
12620_634-BQGW	12620_634-BQGW	HyperConverged Infra	Nutanix Reg Ult Ed Lic 16G DIMM	\$1,000	Each	20%	\$800	Other	J
12620_634-BQGX	12620_634-BQGX	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2 Port NIC	\$1,810	Each	20%	\$1,448	Other	J
12620_634-BQGY	12620_634-BQGY	HyperConverged Infra	Nutanix Reg Ult Ed Lic 4.0TB 3.5" HDD	\$2,343	Each	20%	\$1,874	Other	J
12620_634-BQGZ	12620_634-BQGZ	HyperConverged Infra	Nutanix Reg 5Y SW Maint XC740xd-12R	\$1,080	Each	20%	\$864	Other	J
12620_634-BQHC	12620_634-BQHC	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2.0TB 3.5" HDD	\$660	Each	20%	\$528	Other	J
12620_634-BQHD	12620_634-BQHD	HyperConverged Infra	Nutanix Reg Ult Ed Lic XC740xd-24	\$34,155	Each	20%	\$27,324	Other	J
12620_634-BQHE	12620_634-BQHE	HyperConverged Infra	Nutanix Reg Pro Ed Lic 64G DIMM	\$0	Each	20%	\$0	Other	J
12620_634-BQHF	12620_634-BQHF	HyperConverged Infra	Nutanix Reg Ult Ed Lic XC740xd-12R	\$2,295	Each	20%	\$1,836	Other	J
12620_634-BQHG	12620_634-BQHG	HyperConverged Infra	Nutanix Reg 3Y SW Maint XC740xd-12R	\$650	Each	20%	\$520	Other	J
12620_634-BQHJ	12620_634-BQHJ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.2TB 2.5" HDD	\$980	Each	20%	\$784	Other	J
12620_634-BQUS	12620_634-BQUS	HyperConverged Infra	Nutanix Reg Pro Edition License, 128GB DIMM	\$6,677	Each	20%	\$5,342	Other	J
12620_634-BQUX	12620_634-BQUX	HyperConverged Infra	Nutanix Reg 5Y SW Maintenance, 128GB DIMM	\$3,723	Each	20%	\$2,978	Other	J
12620_634-BQUZ	12620_634-BQUZ	HyperConverged Infra	Nutanix Reg 3Y SW Maintenance, 128GB DIMM	\$2,234	Each	20%	\$1,787	Other	J
12620_634-BQVC	12620_634-BQVC	HyperConverged Infra	Nutanix Reg Ultimate Edition License, 128GB DIMM	\$9,243	Each	20%	\$7,394	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_634-BRBP	12620_634-BRBP	HyperConverged Infra	Nutanix, Flow, 5 Year, Customer Kit	\$29,007	Each	20%	\$23,206	Other	J
12620_634-BRBQ	12620_634-BRBQ	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 3 Year, Customer Kit	\$46,723	Each	20%	\$37,378	Other	J
12620_634-BRBR	12620_634-BRBR	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 4 Year, Customer Kit	\$62,297	Each	20%	\$49,838	Other	J
12620_634-BRBS	12620_634-BRBS	HyperConverged Infra	Nutanix, Flow, 1 Year, Customer Kit	\$6,613	Each	20%	\$5,290	Other	J
12620_634-BRBT	12620_634-BRBT	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 1 Year, Customer Kit	\$18,367	Each	20%	\$14,694	Other	J
12620_634-BRBU	12620_634-BRBU	HyperConverged Infra	Nutanix, Flow, 2 Year, Customer Kit	\$12,790	Each	20%	\$10,232	Other	J
12620_634-BRBV	12620_634-BRBV	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 2 Year, Customer Kit	\$36,733	Each	20%	\$29,386	Other	J
12620_634-BRBW	12620_634-BRBW	HyperConverged Infra	Nutanix, Flow, 3 Year, Customer Kit	\$18,567	Each	20%	\$14,854	Other	J
12620_634-BRBX	12620_634-BRBX	HyperConverged Infra	Nutanix, Flow, 4 Year, Customer Kit	\$23,960	Each	20%	\$19,168	Other	J
12620_634-BRBY	12620_634-BRBY	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 5 Year, Customer Kit	\$73,463	Each	20%	\$58,770	Other	J
12620_634-BRRX	12620_634-BRRX	HyperConverged Infra	Nutanix OS for ESXI 6.5	\$0	Each	20%	\$0	Other	J
12620_634-BRRY	12620_634-BRRY	HyperConverged Infra	2.5 up to 24 HD 8 NVME HD for pilot	\$0	Each	20%	\$0	Other	J
12620_634-BRTK	12620_634-BRTK	HyperConverged Infra	Nutanix License	\$0	Each	20%	\$0	Other	J
12620_634-BSGU	12620_634-BSGU	HyperConverged Infra	pilot,SW,FI,ESXI,6.7U3,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BSGX	12620_634-BSGX	HyperConverged Infra	pilot,SW,FI,ESXI,6.5U3,NOVFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BSGY	12620_634-BSGY	HyperConverged Infra	pilot,SW,FI,NOS,AHV,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BTHZ	12620_634-BTHZ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix 3YR	\$2,486	Each	20%	\$1,989	Other	J
12620_634-BTIB	12620_634-BTIB	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix 3YR	\$3,620	Each	20%	\$2,896	Other	J
12620_634-BTIC	12620_634-BTIC	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix 3YR	\$511	Each	20%	\$409	Other	J
12620_634-BTID	12620_634-BTID	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix 3YR	\$2,777	Each	20%	\$2,222	Other	J
12620_634-BTIF	12620_634-BTIF	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix 3YR	\$2,331	Each	20%	\$1,865	Other	J
12620_634-BTIH	12620_634-BTIH	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix 3YR	\$1,617	Each	20%	\$1,294	Other	J
12620_634-BTII	12620_634-BTII	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix 3YR	\$3,100	Each	20%	\$2,480	Other	J
12620_634-BTIJ	12620_634-BTIJ	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix 3YR	\$1,849	Each	20%	\$1,479	Other	J
12620_634-BTIL	12620_634-BTIL	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix 3YR	\$426	Each	20%	\$341	Other	J
12620_634-BTIO	12620_634-BTIO	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix 3YR	\$17,231	Each	20%	\$13,785	Other	J
12620_634-BTIP	12620_634-BTIP	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix 3YR	\$7,497	Each	20%	\$5,998	Other	J
12620_634-BTIQ	12620_634-BTIQ	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix 3YR	\$4,409	Each	20%	\$3,527	Other	J
12620_634-BTIS	12620_634-BTIS	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix 3YR	\$10,049	Each	20%	\$8,039	Other	J
12620_634-BTIT	12620_634-BTIT	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix 3YR	\$7,446	Each	20%	\$5,957	Other	J
12620_634-BTIV	12620_634-BTIV	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix 3YR	\$8,609	Each	20%	\$6,887	Other	J
12620_634-BTIX	12620_634-BTIX	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix 3YR	\$10,100	Each	20%	\$8,080	Other	J
12620_634-BTIZ	12620_634-BTIZ	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix 3YR	\$6,580	Each	20%	\$5,264	Other	J
12620_634-BTJB	12620_634-BTJB	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix 3YR	\$10,940	Each	20%	\$8,752	Other	J
12620_634-BTJC	12620_634-BTJC	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix 3YR	\$20,289	Each	20%	\$16,231	Other	J
12620_634-BTJD	12620_634-BTJD	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix 3YR	\$8,711	Each	20%	\$6,969	Other	J
12620_634-BTJI	12620_634-BTJI	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix 3YR	\$23,289	Each	20%	\$18,631	Other	J
12620_634-BTKS	12620_634-BTKS	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix 5YR	\$12,406	Each	20%	\$9,925	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_634-BTKV	12620_634-BTKV	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix 5YR	\$12,497	Each	20%	\$9,998	Other	J
12620_634-BTKX	12620_634-BTKX	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix 5YR	\$5,166	Each	20%	\$4,133	Other	J
12620_634-BTKZ	12620_634-BTKZ	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix 5YR	\$3,886	Each	20%	\$3,109	Other	J
12620_634-BTLC	12620_634-BTLC	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix 5YR	\$10,963	Each	20%	\$8,770	Other	J
12620_634-BTLD	12620_634-BTLD	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix 5YR	\$4,629	Each	20%	\$3,703	Other	J
12620_634-BTLF	12620_634-BTLF	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix 5YR	\$7,346	Each	20%	\$5,877	Other	J
12620_634-BTLG	12620_634-BTLG	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix 5YR	\$16,831	Each	20%	\$13,465	Other	J
12620_634-BTLI	12620_634-BTLI	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix 5YR	\$14,520	Each	20%	\$11,616	Other	J
12620_634-BTLJ	12620_634-BTLJ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix 5YR	\$4,143	Each	20%	\$3,314	Other	J
12620_634-BTLM	12620_634-BTLM	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix 5YR	\$3,080	Each	20%	\$2,464	Other	J
12620_634-BTLN	12620_634-BTLN	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix 5YR	\$16,746	Each	20%	\$13,397	Other	J
12620_634-BTLO	12620_634-BTLO	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix 5YR	\$38,814	Each	20%	\$31,051	Other	J
12620_634-BTLP	12620_634-BTLP	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix 5YR	\$6,031	Each	20%	\$4,825	Other	J
12620_634-BTLR	12620_634-BTLR	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix 5YR	\$851	Each	20%	\$681	Other	J
12620_634-BTLS	12620_634-BTLS	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix 5YR	\$709	Each	20%	\$567	Other	J
12620_634-BTLV	12620_634-BTLV	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix 5YR	\$2,691	Each	20%	\$2,153	Other	J
12620_634-BTLW	12620_634-BTLW	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix 5YR	\$18,234	Each	20%	\$14,587	Other	J
12620_634-BTLX	12620_634-BTLX	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix 5YR	\$14,346	Each	20%	\$11,477	Other	J
12620_634-BTLZ	12620_634-BTLZ	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix 5YR	\$33,811	Each	20%	\$27,049	Other	J
12620_634-BTMB	12620_634-BTMB	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix 5YR	\$28,717	Each	20%	\$22,974	Other	J
12620_634-BTNL	12620_634-BTNL	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Pro	\$69,594	Each	20%	\$55,675	Other	J
12620_634-BTNO	12620_634-BTNO	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix Pro	\$9,260	Each	20%	\$7,408	Other	J
12620_634-BTNP	12620_634-BTNP	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Pro	\$60,626	Each	20%	\$48,501	Other	J
12620_634-BTNQ	12620_634-BTNQ	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix Pro	\$1,269	Each	20%	\$1,015	Other	J
12620_634-BTNR	12620_634-BTNR	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix Pro	\$6,969	Each	20%	\$5,575	Other	J
12620_634-BTNT	12620_634-BTNT	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Pro	\$19,657	Each	20%	\$15,726	Other	J
12620_634-BTNU	12620_634-BTNU	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Pro	\$13,171	Each	20%	\$10,537	Other	J
12620_634-BTNV	12620_634-BTNV	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Pro	\$25,723	Each	20%	\$20,578	Other	J
12620_634-BTNW	12620_634-BTNW	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix Pro	\$5,523	Each	20%	\$4,418	Other	J
12620_634-BTNZ	12620_634-BTNZ	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Pro	\$26,034	Each	20%	\$20,827	Other	J
12620_634-BTOB	12620_634-BTOB	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix Pro	\$4,826	Each	20%	\$3,861	Other	J
12620_634-BTOC	12620_634-BTOC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Pro	\$10,814	Each	20%	\$8,651	Other	J
12620_634-BTOD	12620_634-BTOD	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Pro	\$30,180	Each	20%	\$24,144	Other	J
12620_634-BTOE	12620_634-BTOE	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Pro	\$8,300	Each	20%	\$6,640	Other	J
12620_634-BTOF	12620_634-BTOF	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Pro	\$51,489	Each	20%	\$41,191	Other	J
12620_634-BTOH	12620_634-BTOH	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Pro	\$22,406	Each	20%	\$17,925	Other	J
12620_634-BTOI	12620_634-BTOI	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix Pro	\$1,526	Each	20%	\$1,221	Other	J
12620_634-BTOK	12620_634-BTOK	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Pro	\$22,246	Each	20%	\$17,797	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_634-BTOL	12620_634-BTOL	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Pro	\$30,026	Each	20%	\$24,021	Other	J
12620_634-BTON	12620_634-BTON	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Pro	\$7,429	Each	20%	\$5,943	Other	J
12620_634-BTOR	12620_634-BTOR	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Pro	\$32,694	Each	20%	\$26,155	Other	J
12620_634-BTZY	12620_634-BTZY	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Pro	\$40,954	Each	20%	\$32,763	Other	J
12620_634-BTZZ	12620_634-BTZZ	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Ult	\$56,706	Each	20%	\$45,365	Other	J
12620_634-BUBB	12620_634-BUBB	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix 3YR	\$13,706	Each	20%	\$10,965	Other	J
12620_634-BUBC	12620_634-BUBC	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix 5YR	\$22,840	Each	20%	\$18,272	Other	J
12620_634-BUCN	12620_634-BUCN	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Ult	\$71,291	Each	20%	\$57,033	Other	J
12620_634-BUCO	12620_634-BUCO	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Ult	\$41,574	Each	20%	\$33,259	Other	J
12620_634-BUCQ	12620_634-BUCQ	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Ult	\$18,237	Each	20%	\$14,590	Other	J
12620_634-BUCR	12620_634-BUCR	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Ult	\$96,363	Each	20%	\$77,090	Other	J
12620_634-BUCU	12620_634-BUCU	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Ult	\$30,803	Each	20%	\$24,642	Other	J
12620_634-BUCV	12620_634-BUCV	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Ult	\$36,046	Each	20%	\$28,837	Other	J
12620_634-BUCW	12620_634-BUCW	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix Ult	\$12,823	Each	20%	\$10,258	Other	J
12620_634-BUCX	12620_634-BUCX	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Ult	\$35,614	Each	20%	\$28,491	Other	J
12620_634-BUCZ	12620_634-BUCZ	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Ult	\$31,023	Each	20%	\$24,818	Other	J
12620_634-BUDC	12620_634-BUDC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Ult	\$14,971	Each	20%	\$11,977	Other	J
12620_634-BUDE	12620_634-BUDE	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Ult	\$27,217	Each	20%	\$21,774	Other	J
12620_634-BUDF	12620_634-BUDF	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Ult	\$83,943	Each	20%	\$67,154	Other	J
12620_634-BUDG	12620_634-BUDG	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Ult	\$41,789	Each	20%	\$33,431	Other	J
12620_634-BUDH	12620_634-BUDH	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Ult	\$11,491	Each	20%	\$9,193	Other	J
12620_634-BUDJ	12620_634-BUDJ	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix Ult	\$1,757	Each	20%	\$1,406	Other	J
12620_634-BUDL	12620_634-BUDL	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix Ult	\$2,111	Each	20%	\$1,689	Other	J
12620_634-BUDM	12620_634-BUDM	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix Ult	\$7,646	Each	20%	\$6,117	Other	J
12620_634-BUDQ	12620_634-BUDQ	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix Ult	\$6,683	Each	20%	\$5,346	Other	J
12620_634-BUDS	12620_634-BUDS	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Ult	\$45,269	Each	20%	\$36,215	Other	J
12620_634-BUDU	12620_634-BUDU	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Ult	\$10,286	Each	20%	\$8,229	Other	J
12620_634-BUDV	12620_634-BUDV	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix Ult	\$9,649	Each	20%	\$7,719	Other	J
12620_634-BUPS	12620_634-BUPS	HyperConverged Infra	Nutanix Reg Ult Ed Lic 12TB	\$6,269	Each	20%	\$5,015	Other	J
12620_634-BUPT	12620_634-BUPT	HyperConverged Infra	Nutanix Reg 5Y SW Maint 6.4TB	\$19,003	Each	20%	\$15,202	Other	J
12620_634-BUPU	12620_634-BUPU	HyperConverged Infra	Nutanix Reg Ult Ed Lic 7.6TB	\$23,471	Each	20%	\$18,777	Other	J
12620_634-BUPV	12620_634-BUPV	HyperConverged Infra	Nutanix Reg 5Y SW Maint 12TB	\$2,526	Each	20%	\$2,021	Other	J
12620_634-BUPW	12620_634-BUPW	HyperConverged Infra	Nutanix Reg 5Y SW Maint 7.6TB	\$9,454	Each	20%	\$7,563	Other	J
12620_634-BUPX	12620_634-BUPX	HyperConverged Infra	Nutanix Reg 3Y SW Maint 6.4TB	\$11,403	Each	20%	\$9,122	Other	J
12620_634-BUPY	12620_634-BUPY	HyperConverged Infra	Nutanix Reg Pro Ed Lic 7.6TB	\$16,951	Each	20%	\$13,561	Other	J
12620_634-BUPZ	12620_634-BUPZ	HyperConverged Infra	Nutanix Reg Pro Ed Lic 6.4TB	\$34,071	Each	20%	\$27,257	Other	J
12620_634-BUQB	12620_634-BUQB	HyperConverged Infra	Nutanix Reg 3Y SW Maint 12TB	\$1,517	Each	20%	\$1,214	Other	J
12620_634-BUQC	12620_634-BUQC	HyperConverged Infra	Nutanix Reg Pro Ed Lic 12TB	\$4,529	Each	20%	\$3,623	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_634-BUQD	12620_634-BUQD	HyperConverged Infra	Nutanix Reg Ult Ed Lic 6.4TB	\$47,177	Each	20%	\$37,742	Other	J
12620_634-BUQE	12620_634-BUQE	HyperConverged Infra	Nutanix Reg 3Y SW Maint 7.6TB	\$5,674	Each	20%	\$4,539	Other	J
12620_634-BVOD	12620_634-BVOD	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix Ult	\$10,591	Each	20%	\$8,473	Other	J
12620_634-BVOE	12620_634-BVOE	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Pro	\$12,351	Each	20%	\$9,881	Other	J
12620_634-BVOF	12620_634-BVOF	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix Pro	\$14,914	Each	20%	\$11,931	Other	J
12620_634-BVOG	12620_634-BVOG	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Pro	\$27,849	Each	20%	\$22,279	Other	J
12620_634-BVOH	12620_634-BVOH	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix Pro	\$12,351	Each	20%	\$9,881	Other	J
12620_634-BVOK	12620_634-BVOK	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix Ult	\$17,100	Each	20%	\$13,680	Other	J
12620_634-BVOL	12620_634-BVOL	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Ult	\$38,557	Each	20%	\$30,846	Other	J
12620_634-BVOM	12620_634-BVOM	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Ult	\$17,100	Each	20%	\$13,680	Other	J
12620_634-BVOO	12620_634-BVOO	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix Pro	\$7,649	Each	20%	\$6,119	Other	J
12620_634-BVOP	12620_634-BVOP	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Ult	\$29,111	Each	20%	\$23,289	Other	J
12620_634-BVOQ	12620_634-BVOQ	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix Ult	\$20,651	Each	20%	\$16,521	Other	J
12620_634-BVOR	12620_634-BVOR	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Pro	\$21,026	Each	20%	\$16,821	Other	J
12620_634-BVOT	12620_634-BVOT	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix 3YR	\$7,037	Each	20%	\$5,630	Other	J
12620_634-BVOU	12620_634-BVOU	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix 3YR	\$4,134	Each	20%	\$3,307	Other	J
12620_634-BVOV	12620_634-BVOV	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix 3YR	\$2,560	Each	20%	\$2,048	Other	J
12620_634-BVOW	12620_634-BVOW	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix 3YR	\$4,134	Each	20%	\$3,307	Other	J
12620_634-BVOZ	12620_634-BVOZ	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix 3YR	\$9,320	Each	20%	\$7,456	Other	J
12620_634-BVPB	12620_634-BVPB	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix 3YR	\$4,991	Each	20%	\$3,993	Other	J
12620_634-BVPC	12620_634-BVPC	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix 5YR	\$6,889	Each	20%	\$5,511	Other	J
12620_634-BVPE	12620_634-BVPE	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix 5YR	\$8,317	Each	20%	\$6,654	Other	J
12620_634-BVPP	12620_634-BVPP	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix 5YR	\$4,266	Each	20%	\$3,413	Other	J
12620_634-BVPG	12620_634-BVPG	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix 5YR	\$11,726	Each	20%	\$9,381	Other	J
12620_634-BVPH	12620_634-BVPH	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix 5YR	\$15,531	Each	20%	\$12,425	Other	J
12620_634-BVPJ	12620_634-BVPJ	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix 5YR	\$6,889	Each	20%	\$5,511	Other	J
12620_634-BWIP	12620_634-BWIP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BWIQ	12620_634-BWIQ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BWIR	12620_634-BWIR	HyperConverged Infra	Nutanix Reg 3Y SW Maint 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BWIS	12620_634-BWIS	HyperConverged Infra	Nutanix Reg Ult Ed Lic 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BWKR	12620_634-BWKR	HyperConverged Infra	Intel Xeon Siliv 4215R CPU Nutanix Ult	\$7,646	Each	20%	\$6,117	Other	J
12620_634-BWKS	12620_634-BWKS	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix Pro	\$13,171	Each	20%	\$10,537	Other	J
12620_634-BWKT	12620_634-BWKT	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix Ult	\$29,111	Each	20%	\$23,289	Other	J
12620_634-BWKU	12620_634-BWKU	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix Pro	\$8,300	Each	20%	\$6,640	Other	J
12620_634-BWKV	12620_634-BWKV	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix Ult	\$45,160	Each	20%	\$36,128	Other	J
12620_634-BWKW	12620_634-BWKW	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix Ult	\$17,100	Each	20%	\$13,680	Other	J
12620_634-BWKX	12620_634-BWKX	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix Ult	\$38,557	Each	20%	\$30,846	Other	J
12620_634-BWKY	12620_634-BWKY	HyperConverged Infra	Intel Xeon Siliv 4215R CPU Nutanix Pro	\$5,523	Each	20%	\$4,418	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_634-BWKZ	12620_634-BWKZ	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix Pro	\$12,497	Each	20%	\$9,998	Other	J
12620_634-BWLB	12620_634-BWLB	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix Pro	\$12,351	Each	20%	\$9,881	Other	J
12620_634-BWLC	12620_634-BWLC	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix Ult	\$27,217	Each	20%	\$21,774	Other	J
12620_634-BWLD	12620_634-BWLD	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix Ult	\$18,237	Each	20%	\$14,590	Other	J
12620_634-BWLE	12620_634-BWLE	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix Pro	\$32,617	Each	20%	\$26,094	Other	J
12620_634-BWLF	12620_634-BWLF	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix Ult	\$14,971	Each	20%	\$11,977	Other	J
12620_634-BWLG	12620_634-BWLG	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix Pro	\$10,814	Each	20%	\$8,651	Other	J
12620_634-BWLH	12620_634-BWLH	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix Ult	\$26,034	Each	20%	\$20,827	Other	J
12620_634-BWLI	12620_634-BWLI	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix Pro	\$27,849	Each	20%	\$22,279	Other	J
12620_634-BWLJ	12620_634-BWLJ	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix Pro	\$36,046	Each	20%	\$28,837	Other	J
12620_634-BWLK	12620_634-BWLK	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix Pro	\$19,657	Each	20%	\$15,726	Other	J
12620_634-BWLL	12620_634-BWLL	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix Ult	\$22,406	Each	20%	\$17,925	Other	J
12620_634-BWLM	12620_634-BWLM	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix Pro	\$21,026	Each	20%	\$16,821	Other	J
12620_634-BWLN	12620_634-BWLN	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix Ult	\$11,491	Each	20%	\$9,193	Other	J
12620_634-BWLO	12620_634-BWLO	HyperConverged Infra	Intel Xeon Siliv 4215R CPU Nutanix 3YR	\$1,849	Each	20%	\$1,479	Other	J
12620_634-BWLP	12620_634-BWLP	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix 3YR	\$6,580	Each	20%	\$5,264	Other	J
12620_634-BWLQ	12620_634-BWLQ	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix 3YR	\$8,711	Each	20%	\$6,969	Other	J
12620_634-BWLR	12620_634-BWLR	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix 3YR	\$9,320	Each	20%	\$7,456	Other	J
12620_634-BWLS	12620_634-BWLS	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix 3YR	\$3,620	Each	20%	\$2,896	Other	J
12620_634-BWLT	12620_634-BWLT	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix 3YR	\$2,777	Each	20%	\$2,222	Other	J
12620_634-BWLU	12620_634-BWLU	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix 3YR	\$7,037	Each	20%	\$5,630	Other	J
12620_634-BWLV	12620_634-BWLV	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix 3YR	\$4,134	Each	20%	\$3,307	Other	J
12620_634-BWLW	12620_634-BWLW	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix 3YR	\$10,914	Each	20%	\$8,731	Other	J
12620_634-BWLX	12620_634-BWLX	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix 3YR	\$7,497	Each	20%	\$5,998	Other	J
12620_634-BWLY	12620_634-BWLY	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix 3YR	\$4,409	Each	20%	\$3,527	Other	J
12620_634-BWLZ	12620_634-BWLZ	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix 5YR	\$6,889	Each	20%	\$5,511	Other	J
12620_634-BWMB	12620_634-BWMB	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix 5YR	\$14,520	Each	20%	\$11,616	Other	J
12620_634-BWMC	12620_634-BWMC	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix 5YR	\$4,629	Each	20%	\$3,703	Other	J
12620_634-BWMD	12620_634-BWMD	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix 5YR	\$18,191	Each	20%	\$14,553	Other	J
12620_634-BWME	12620_634-BWME	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix 5YR	\$15,531	Each	20%	\$12,425	Other	J
12620_634-BWMF	12620_634-BWMF	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix 5YR	\$7,346	Each	20%	\$5,877	Other	J
12620_634-BWVG	12620_634-BWVG	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix 5YR	\$11,726	Each	20%	\$9,381	Other	J
12620_634-BWVH	12620_634-BWVH	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix 5YR	\$6,031	Each	20%	\$4,825	Other	J
12620_634-BWVI	12620_634-BWVI	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix 5YR	\$31,023	Each	20%	\$24,818	Other	J
12620_634-BWVJ	12620_634-BWVJ	HyperConverged Infra	Intel Xeon Siliv 4215R CPU Nutanix 5YR	\$3,080	Each	20%	\$2,464	Other	J
12620_634-BWVK	12620_634-BWVK	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix 5YR	\$10,963	Each	20%	\$8,770	Other	J
12620_634-BWVH	12620_634-BWVH	HyperConverged Infra	Intel Xeon Siliv 4210R CPU Nutanix 3YR	\$511	Each	20%	\$409	Other	J
12620_634-BWVI	12620_634-BWVI	HyperConverged Infra	Intel Xeon Siliv 4210R CPU Nutanix Pro	\$1,526	Each	20%	\$1,221	Other	J
12620_634-BWVJ	12620_634-BWVJ	HyperConverged Infra	Intel Xeon Siliv 4210R CPU Nutanix 5YR	\$851	Each	20%	\$681	Other	J
12620_634-BWVK	12620_634-BWVK	HyperConverged Infra	Intel Xeon Siliv 4210R CPU Nutanix Ult	\$2,111	Each	20%	\$1,689	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_634-BWZQ	12620_634-BWZQ	HyperConverged Infra	Nutanix OS for HYPERV19 1.0	\$0	Each	20%	\$0	Other	J
12620_634-BXBN	12620_634-BXBN	HyperConverged Infra	Intel Xeon Silv 4214R CPU Nutanix 3YR	\$1,617	Each	20%	\$1,294	Other	J
12620_634-BXBO	12620_634-BXBO	HyperConverged Infra	Intel Xeon Silv 4214R CPU Nutanix Ult	\$6,683	Each	20%	\$5,346	Other	J
12620_634-BXBP	12620_634-BXBP	HyperConverged Infra	Intel Xeon Silv 4214R CPU Nutanix Pro	\$4,826	Each	20%	\$3,861	Other	J
12620_634-BXBQ	12620_634-BXBQ	HyperConverged Infra	Intel Xeon Silv 4214R CPU Nutanix 5YR	\$2,691	Each	20%	\$2,153	Other	J
12620_634-BXBT	12620_634-BXBT	HyperConverged Infra	Nutanix OS for ESXI 7.0	\$0	Each	20%	\$0	Other	J
12620_634-BXED	12620_634-BXED	HyperConverged Infra	Nutanix Reg Pro Ed Lic 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BXEE	12620_634-BXEE	HyperConverged Infra	Nutanix Reg 3Y SW Maint 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BXEG	12620_634-BXEG	HyperConverged Infra	Nutanix Reg Ult Ed Lic 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BXEM	12620_634-BXEM	HyperConverged Infra	Nutanix Reg 5Y SW Maint 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BXNU	12620_634-BXNU	HyperConverged Infra	Nutanix Reg Ult Ed Lic 16TB	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BXNV	12620_634-BXNV	HyperConverged Infra	Nutanix Reg 5Y SW Maint 16TB	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BXNW	12620_634-BXNW	HyperConverged Infra	Nutanix Reg Pro Ed Lic 16TB	\$1,000,000	Each	20%	\$800,000	Other	J
12620_634-BXNX	12620_634-BXNX	HyperConverged Infra	Nutanix Reg 3Y SW Maint 16TB	\$1,000,000	Each	20%	\$800,000	Other	J
12620_750-AAXW	12620_750-AAXW	HyperConverged Infra	HS Install Kit,GPU Config,No cable	\$99	Each	20%	\$79	Other	J
12620_750-AAXX	12620_750-AAXX	HyperConverged Infra	HS Install Kit,GPU Config, EPS12V Cable	\$99	Each	20%	\$79	Other	J
12620_770-BBBE	12620_770-BBBE	HyperConverged Infra	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	20%	\$39	Other	J
12620_770-BBBQ	12620_770-BBBQ	HyperConverged Infra	ReadyRails Sliding Rails	\$149	Each	20%	\$119	Other	J
12620_770-BBBR	12620_770-BBBR	HyperConverged Infra	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	20%	\$151	Other	J
12620_770-BBBS	12620_770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
12620_770-BBKU	12620_770-BBKU	HyperConverged Infra	Slide RdyRL,No CMA	\$149	Each	20%	\$119	Other	J
12620_770-BCIP	12620_770-BCIP	HyperConverged Infra	2U Combo Drop-In/Stab-In Rails	\$99	Each	20%	\$79	Other	J
12620_780-BCDI	12620_780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
12620_800-BBPD	12620_800-BBPD	HyperConverged Infra	VDI Solution	\$0	Each	20%	\$0	Other	J
12620_817-BBOR	12620_817-BBOR	HyperConverged Infra	Nutanix Custom Software Maintenance 2 Port Network Interface Card	\$0	Each	20%	\$0	Other	J
12620_817-BBOS	12620_817-BBOS	HyperConverged Infra	Nutanix XC740XD-12, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBOT	12620_817-BBOT	HyperConverged Infra	Nutanix Custom 16GB DIMM	\$0	Each	20%	\$0	Other	J
12620_817-BBOU	12620_817-BBOU	HyperConverged Infra	Nutanix, 1.2TB 10K Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBOV	12620_817-BBOV	HyperConverged Infra	Nutanix OS Pro Edition, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBOY	12620_817-BBOY	HyperConverged Infra	Nutanix 7 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBOZ	12620_817-BBOZ	HyperConverged Infra	Nutanix Reg Ult Ed Lic 5Y SW Maint	\$0	Each	20%	\$0	Other	J
12620_817-BBPC	12620_817-BBPC	HyperConverged Infra	Nutanix, Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s 2UPI, 38M Cache, Turbo, HT (205W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPD	12620_817-BBPD	HyperConverged Infra	Nutanix 2 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPF	12620_817-BBPF	HyperConverged Infra	Nutanix, 8TB 7.2K Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPG	12620_817-BBPG	HyperConverged Infra	Nutanix OS Starter Edition, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPI	12620_817-BBPI	HyperConverged Infra	Nutanix, 1.8TB 10K Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPJ	12620_817-BBPJ	HyperConverged Infra	Nutanix, Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s 2UPI, 19.25M Cache, Turbo, HT (105W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPL	12620_817-BBPL	HyperConverged Infra	Nutanix, 3.84TB SSD Custom	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_817-BBPM	12620_817-BBPM	HyperConverged Infra	Nutanix, Intel Xeon Silver 4114 2.2G, 10C/20T, 9.6GT/s 2UPI, 14M Cache, Turbo, HT (85W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPN	12620_817-BBPN	HyperConverged Infra	Nutanix, 960GB SSD Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPO	12620_817-BBPO	HyperConverged Infra	Nutanix, Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s 2UPI, 30M Cache, Turbo, HT (140W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPP	12620_817-BBPP	HyperConverged Infra	Non-Registered Discount	\$0	Each	20%	\$0	Other	J
12620_817-BBPQ	12620_817-BBPQ	HyperConverged Infra	Nutanix XC740XD12C, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPR	12620_817-BBPR	HyperConverged Infra	Nutanix Custom 32GB DIMM	\$0	Each	20%	\$0	Other	J
12620_817-BBPS	12620_817-BBPS	HyperConverged Infra	Nutanix 3 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPV	12620_817-BBPV	HyperConverged Infra	Nutanix, Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s 2UPI, 33M Cache, Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPW	12620_817-BBPW	HyperConverged Infra	Nutanix OS Ultimate Edition, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBPZ	12620_817-BBPZ	HyperConverged Infra	Nutanix, Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s 2UPI, 11M Cache, Turbo, HT (85W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQB	12620_817-BBQB	HyperConverged Infra	Nutanix, 800GB SSD Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQC	12620_817-BBQC	HyperConverged Infra	Info, GPU Configuration	\$0	Each	20%	\$0	Other	J
12620_817-BBQE	12620_817-BBQE	HyperConverged Infra	Nutanix Custom 64GB DIMM	\$0	Each	20%	\$0	Other	J
12620_817-BBQG	12620_817-BBQG	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3Y SW Maint	\$0	Each	20%	\$0	Other	J
12620_817-BBQH	12620_817-BBQH	HyperConverged Infra	Nutanix XC740XD12R, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQK	12620_817-BBQK	HyperConverged Infra	Nutanix, Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s 2UPI, 22M Cache, Turbo, HT (125W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQL	12620_817-BBQL	HyperConverged Infra	Nutanix, 2TB 7.2K Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQN	12620_817-BBQN	HyperConverged Infra	Registered Discount	\$0	Each	20%	\$0	Other	J
12620_817-BBQO	12620_817-BBQO	HyperConverged Infra	Nutanix, 1.6TB SSD Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQP	12620_817-BBQP	HyperConverged Infra	Nutanix, Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s 2UPI, 16.5M Cache, Turbo, HT (105W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQQ	12620_817-BBQQ	HyperConverged Infra	Nutanix 4 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQS	12620_817-BBQS	HyperConverged Infra	Nutanix, 480GB SSD Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQT	12620_817-BBQT	HyperConverged Infra	Nutanix 6 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQU	12620_817-BBQU	HyperConverged Infra	Nutanix, Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s 2UPI, 27M Cache, Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQV	12620_817-BBQV	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3Y SW Maint	\$0	Each	20%	\$0	Other	J
12620_817-BBQX	12620_817-BBQX	HyperConverged Infra	Nutanix 1 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBQZ	12620_817-BBQZ	HyperConverged Infra	Custom Discount, Cost Relief	\$0	Each	20%	\$0	Other	J
12620_817-BBRC	12620_817-BBRC	HyperConverged Infra	Nutanix, 1.92TB SSD Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBRD	12620_817-BBRD	HyperConverged Infra	Nutanix 5 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBRE	12620_817-BBRE	HyperConverged Infra	Nutanix Reg Pro Ed Lic 5Y SW Maint	\$0	Each	20%	\$0	Other	J
12620_817-BBRF	12620_817-BBRF	HyperConverged Infra	Nutanix XC740XD-24, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBRH	12620_817-BBRH	HyperConverged Infra	Nutanix Prism Pro License	\$0	Each	20%	\$0	Other	J
12620_817-BBRI	12620_817-BBRI	HyperConverged Infra	Nutanix, 4TB 7.2K Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBRZ	12620_817-BBRZ	HyperConverged Infra	Nutanix, Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725a with Carrier, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBSB	12620_817-BBSB	HyperConverged Infra	Nutanix, Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725a with Carrier, Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBSE	12620_817-BBSE	HyperConverged Infra	Nutanix, 2.4TB 10K Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBTP	12620_817-BBTP	HyperConverged Infra	Nutanix SW Flow License	\$0	Each	20%	\$0	Other	J
12620_817-BBTQ	12620_817-BBTQ	HyperConverged Infra	Nutanix SW Replication License	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
12620_817-BBTR	12620_817-BBTR	HyperConverged Infra	Nutanix SW Encryption License	\$0	Each	20%	\$0	Other	J
12620_817-BBTS	12620_817-BBTS	HyperConverged Infra	Nutanix SW Calm License (up to 25VMs)	\$0	Each	20%	\$0	Other	J
12620_817-BBUG	12620_817-BBUG	HyperConverged Infra	Intel Xeon Gold 5217 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUK	12620_817-BBUK	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUL	12620_817-BBUL	HyperConverged Infra	Intel Xeon Silver4208 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUO	12620_817-BBUO	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUP	12620_817-BBUP	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUQ	12620_817-BBUQ	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUR	12620_817-BBUR	HyperConverged Infra	Intel Xeon Silver4216 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUS	12620_817-BBUS	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUT	12620_817-BBUT	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUU	12620_817-BBUU	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUV	12620_817-BBUV	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUW	12620_817-BBUW	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUX	12620_817-BBUX	HyperConverged Infra	Intel Xeon Silver4210 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBUY	12620_817-BBUY	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVC	12620_817-BBVC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVE	12620_817-BBVE	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVF	12620_817-BBVF	HyperConverged Infra	Intel Xeon Silver4214 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVJ	12620_817-BBVJ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVL	12620_817-BBVL	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVM	12620_817-BBVM	HyperConverged Infra	Intel Xeon Silver4215 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVN	12620_817-BBVN	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVP	12620_817-BBVP	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVQ	12620_817-BBVQ	HyperConverged Infra	Nutanix, 6.4TB Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVR	12620_817-BBVR	HyperConverged Infra	Nutanix, 12TB Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVS	12620_817-BBVS	HyperConverged Infra	Nutanix, 7.6TB Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVU	12620_817-BBVU	HyperConverged Infra	Nutanix SW Files License (TIB per Node), Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVV	12620_817-BBVV	HyperConverged Infra	Nutanix Custom 128GB DIMM	\$0	Each	20%	\$0	Other	J
12620_817-BBVW	12620_817-BBVW	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVX	12620_817-BBVX	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBVG	12620_817-BBVG	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWB	12620_817-BBWB	HyperConverged Infra	Intel Xeon Gold 6234 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWC	12620_817-BBWC	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWE	12620_817-BBWE	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWH	12620_817-BBWH	HyperConverged Infra	Nutanix 750GB, NVMe Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWI	12620_817-BBWI	HyperConverged Infra	Intel Xeon Gold 6230R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWJ	12620_817-BBWJ	HyperConverged Infra	Intel Xeon Silv 4215R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12620_817-BBWK	12620_817-BBWK	HyperConverged Infra	Intel Xeon Gold 6258R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWL	12620_817-BBWL	HyperConverged Infra	Intel Xeon Gold 5218R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWM	12620_817-BBWM	HyperConverged Infra	Intel Xeon Gold 6240R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWN	12620_817-BBWN	HyperConverged Infra	Intel Xeon Gold 6248R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWO	12620_817-BBWO	HyperConverged Infra	Intel Xeon Gold 6238R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWP	12620_817-BBWP	HyperConverged Infra	Intel Xeon Gold 6226R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWQ	12620_817-BBWQ	HyperConverged Infra	Intel Xeon Gold 6242R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWR	12620_817-BBWR	HyperConverged Infra	Intel Xeon Gold 5220R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWS	12620_817-BBWS	HyperConverged Infra	Intel Xeon Gold 6246R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWU	12620_817-BBWU	HyperConverged Infra	Intel Xeon Siliv 4210R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWW	12620_817-BBWW	HyperConverged Infra	Intel Xeon Siliv 4214R CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12620_817-BBWZ	12620_817-BBWZ	HyperConverged Infra	Nutanix Custom 16TB	\$0	Each	20%	\$0	Other	J
12620_847-2761	12620_847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries VSANRN	\$20,472	Each	20%	\$16,378	Other	J
12620_847-2762	12620_847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$24,566	Each	20%	\$19,653	Other	J
12620_847-2763	12620_847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries VSANRN	\$14,623	Each	20%	\$11,698	Other	J
12620_847-2766	12620_847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries VSANRN	\$17,547	Each	20%	\$14,038	Other	J
12620_922-4998	12620_922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
12620_929-8749	12620_929-8749	HyperConverged Infra	REMOTE SERVICES AFTER HOURS UPGRADE	\$599	Each	20%	\$479	Other	J
12620_980-5088	12620_980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
12620_980-7177	12620_980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12620_983-2917	12620_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
12620_985-3817	12620_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12620_986-5518	12620_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
12620_987-1459	12620_987-1459	HyperConverged Infra	Custom Operations PM Support	\$6	Each	20%	\$5	Other	J
12620_987-1519	12620_987-1519	HyperConverged Infra	Custom Operations PM Support	\$9	Each	20%	\$7	Other	J
12620_994-6778	12620_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
12620_MOT8X	12620_MOT8X	HyperConverged Infra	Module,Printed Wiring Assy,Planar,R740/XD,Inventec	\$432	Each	20%	\$346	Other	J
12842_210-AOJF	12842_210-AOJF	HyperConverged Infra	Dell EMC XC940ENT for AHV	\$856	Each	20%	\$685	Other	J
12842_210-AOJG	12842_210-AOJG	HyperConverged Infra	Dell EMC XC940ENT for ESXI	\$856	Each	20%	\$685	Other	J
12842_210-AOJH	12842_210-AOJH	HyperConverged Infra	Dell EMC XC940ENT for HYPERV	\$856	Each	20%	\$685	Other	J
12842_310-7225	12842_310-7225	HyperConverged Infra	Dell Networking, Transceiver, SFP, 1000BASE-T, RJ45 Connector, Customer Kit	\$275	Each	20%	\$220	Other	J
12842_310-8513	12842_310-8513	HyperConverged Infra	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	20%	\$0	Other	J
12842_321-BCMQ	12842_321-BCMQ	HyperConverged Infra	2.5" Chassis with up to 24 Hard Drives	\$500	Each	20%	\$400	Other	J
12842_321-BDWN	12842_321-BDWN	HyperConverged Infra	2.5Chassis with up to 24 Hard Drives and 4 NVME for 4S config	\$2,815	Each	20%	\$2,252	Other	J
12842_325-BDFZ	12842_325-BDFZ	HyperConverged Infra	Bezel,LCD,3U,14G,XC940	\$134	Each	20%	\$107	Other	J
12842_329-BEOP	12842_329-BEOP	HyperConverged Infra	PowerEdge R940 Motherboard	\$0	Each	20%	\$0	Other	J
12842_330-3154	12842_330-3154	HyperConverged Infra	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meters, Quantity 1, Customer Install	\$11	Each	20%	\$9	Other	J
12842_330-3155	12842_330-3155	HyperConverged Infra	Power Cord, C13 to C14, PDU Style, 12 Amps, 4 meters, Quantity 1, Customer Install	\$20	Each	20%	\$16	Other	J

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Vendor Notes:

Updated November 25, 2020

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12842_331-5927	12842_331-5927	HyperConverged Infra	1100W Hot-plug DC Power Supply for PowerEdge, Customer Install	\$546	Each	20%	\$436	Other	J
12842_332-1286	12842_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12842_332-1363	12842_332-1363	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 3m, Cust Kit	\$1,800	Each	20%	\$1,440	Other	J
12842_332-1366	12842_332-1366	HyperConverged Infra	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 3m, Cust Kit	\$1,200	Each	20%	\$960	Other	J
12842_332-1368	12842_332-1368	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meters, Cust Kit	\$180	Each	20%	\$144	Other	J
12842_332-1662	12842_332-1662	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 1 Meter, Cust Kit	\$560	Each	20%	\$448	Other	J
12842_332-1663	12842_332-1663	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 5 Meters, Cust Kit	\$1,200	Each	20%	\$960	Other	J
12842_332-1665	12842_332-1665	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter, Cust Kit	\$130	Each	20%	\$104	Other	J
12842_332-1666	12842_332-1666	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meters, Cust Kit	\$220	Each	20%	\$176	Other	J
12842_338-BLNB	12842_338-BLNB	HyperConverged Infra	Intel Xeon Gold 6126 2.6G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2666	\$3,551	Each	20%	\$2,841	Other	J
12842_338-BLNE	12842_338-BLNE	HyperConverged Infra	Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666,CK	\$3,787	Each	20%	\$3,029	Other	J
12842_338-BLNG	12842_338-BLNG	HyperConverged Infra	Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,220	Each	20%	\$3,376	Other	J
12842_338-BLNH	12842_338-BLNH	HyperConverged Infra	Intel Xeon Gold 6134 3.2G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (130W) DDR4-2666,CK	\$4,424	Each	20%	\$3,539	Other	J
12842_338-BLNI	12842_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2666,CK	\$4,915	Each	20%	\$3,932	Other	J
12842_338-BLNI	12842_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6138 2.0G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (125W) DDR4-2666,CK	\$5,222	Each	20%	\$4,178	Other	J
12842_338-BLNI	12842_338-BLNI	HyperConverged Infra	Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (140W) DDR4-2666,CK	\$4,887	Each	20%	\$3,909	Other	J
12842_338-BLNL	12842_338-BLNL	HyperConverged Infra	Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666,CK	\$6,140	Each	20%	\$4,912	Other	J
12842_338-BLNP	12842_338-BLNP	HyperConverged Infra	Intel Xeon Gold 6150 2.7G, 18C/36T, 10.4GT/s, 25M Cache, Turbo, HT (165W) DDR4-2666,CK	\$6,711	Each	20%	\$5,369	Other	J
12842_338-BLNQ	12842_338-BLNQ	HyperConverged Infra	Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666,CK	\$7,304	Each	20%	\$5,843	Other	J
12842_338-BLNR	12842_338-BLNR	HyperConverged Infra	Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666,CK	\$9,395	Each	20%	\$7,516	Other	J
12842_338-BLNT	12842_338-BLNT	HyperConverged Infra	Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666,CK	\$19,998	Each	20%	\$15,998	Other	J
12842_338-BLNZ	12842_338-BLNZ	HyperConverged Infra	Intel Xeon Gold 5115 2.4G, 10C/20T, 10.4GT/s, 14M Cache, Turbo, HT (85W) DDR4-2400 CK	\$2,442	Each	20%	\$1,954	Other	J
12842_338-BLTX	12842_338-BLTX	HyperConverged Infra	Intel Xeon Gold 5118 2.3G, 12C/24T, 10.4GT/s, 16.5M Cache, Turbo, HT (105W) DDR4-2400 CK	\$2,547	Each	20%	\$2,037	Other	J
12842_338-BLUB	12842_338-BLUB	HyperConverged Infra	Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400 CK	\$3,109	Each	20%	\$2,487	Other	J
12842_338-BLVO	12842_338-BLVO	HyperConverged Infra	2x Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$4,978	Each	20%	\$3,982	Other	J
12842_338-BLVU	12842_338-BLVU	HyperConverged Infra	2x Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$6,398	Each	20%	\$5,118	Other	J
12842_338-BLVZ	12842_338-BLVZ	HyperConverged Infra	2x Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2666	\$8,138	Each	20%	\$6,510	Other	J
12842_338-BLWI	12842_338-BLWI	HyperConverged Infra	2x Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache, Turbo, HT (150W) DDR4-2666	\$10,398	Each	20%	\$8,318	Other	J
12842_338-BLWK	12842_338-BLWK	HyperConverged Infra	2x Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s, 30M Cache, Turbo, HT (140W) DDR4-2666	\$12,598	Each	20%	\$10,078	Other	J
12842_338-BLWP	12842_338-BLWP	HyperConverged Infra	2x Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (150W) DDR4-2666	\$16,798	Each	20%	\$13,438	Other	J
12842_338-BLWX	12842_338-BLWX	HyperConverged Infra	2x Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s, 38M Cache, Turbo, HT (205W) DDR4-2666	\$36,598	Each	20%	\$29,278	Other	J
12842_338-BSEV	12842_338-BSEV	HyperConverged Infra	2x Intel Xeon Gold 5218 2.3G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$3,958	Each	20%	\$3,166	Other	J
12842_338-BSEW	12842_338-BSEW	HyperConverged Infra	2x Intel Xeon Gold 6254 3.1G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (200W) DDR4-2933	\$11,598	Each	20%	\$9,278	Other	J
12842_338-BSEX	12842_338-BSEX	HyperConverged Infra	2x Intel Xeon Platinum 8268 2.9G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$19,218	Each	20%	\$15,374	Other	J
12842_338-BSEY	12842_338-BSEY	HyperConverged Infra	2x Intel Xeon Gold 6248 2.5G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (150W) DDR4-2933	\$9,638	Each	20%	\$7,710	Other	J
12842_338-BSEZ	12842_338-BSEZ	HyperConverged Infra	2x Intel Xeon Platinum 8280 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$33,858	Each	20%	\$27,086	Other	J
12842_338-BSFB	12842_338-BSFB	HyperConverged Infra	2x Intel Xeon Gold 6230 2.1G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (125W) DDR4-2933	\$5,920	Each	20%	\$4,736	Other	J
12842_338-BSGF	12842_338-BSGF	HyperConverged Infra	2x Intel Xeon Gold 5220 2.2G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (125W) DDR4-2666	\$4,868	Each	20%	\$3,894	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12842_338-BSGG	12842_338-BSGG	HyperConverged Infra	2x Intel Xeon Gold 5215 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$3,958	Each	20%	\$3,166	Other	J
12842_338-BSGQ	12842_338-BSGQ	HyperConverged Infra	2x Intel Xeon Platinum 8253 2.2G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2933	\$10,118	Each	20%	\$8,094	Other	J
12842_338-BSGR	12842_338-BSGR	HyperConverged Infra	2x Intel Xeon Gold 6240 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$7,556	Each	20%	\$6,045	Other	J
12842_338-BSGS	12842_338-BSGS	HyperConverged Infra	2x Intel Xeon Gold 6242 2.8G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (150W) DDR4-2933	\$8,598	Each	20%	\$6,878	Other	J
12842_338-BSGT	12842_338-BSGT	HyperConverged Infra	2x Intel Xeon Gold 6244 3.6G, 8C/16T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$9,298	Each	20%	\$7,438	Other	J
12842_338-BSGW	12842_338-BSGW	HyperConverged Infra	2x Intel Xeon Gold 6252 2.1G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (150W) DDR4-2933	\$11,738	Each	20%	\$9,390	Other	J
12842_338-BSHJ	12842_338-BSHJ	HyperConverged Infra	2x Intel Xeon Platinum 8270 2.7G, 28C/56T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	\$23,898	Each	20%	\$19,118	Other	J
12842_338-BSHM	12842_338-BSHM	HyperConverged Infra	2x Intel Xeon Platinum 8276 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$28,134	Each	20%	\$22,507	Other	J
12842_338-BSHS	12842_338-BSHS	HyperConverged Infra	2x Intel Xeon Platinum 8276L 2.2G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (165W) DDR4-2933	\$38,258	Each	20%	\$30,606	Other	J
12842_338-BSHT	12842_338-BSHT	HyperConverged Infra	2x Intel Xeon Platinum 8280L 2.7G, 28C/56T, 10.4GT/s, 38.5M Cache, Turbo, HT (205W) DDR4-2933	\$42,758	Each	20%	\$34,206	Other	J
12842_338-BSIH	12842_338-BSIH	HyperConverged Infra	2x Intel Xeon Platinum 8260 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$15,378	Each	20%	\$12,302	Other	J
12842_338-BSII	12842_338-BSII	HyperConverged Infra	2x Intel Xeon Platinum 8260L 2.4G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (165W) DDR4-2933	\$22,898	Each	20%	\$18,318	Other	J
12842_338-BSWW	12842_338-BSWW	HyperConverged Infra	2x Intel Xeon Gold 5215L 2.5G, 10C/20T, 10.4GT/s, 13.75M Cache, Turbo, HT (85W) DDR4-2666	\$10,718	Each	20%	\$8,574	Other	J
12842_338-BTSH	12842_338-BTSH	HyperConverged Infra	2x Intel Xeon Gold 6238 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$8,112	Each	20%	\$6,490	Other	J
12842_338-BTSL	12842_338-BTSL	HyperConverged Infra	2x Intel Xeon Gold 6246 3.3G, 12C/24T, 10.4GT/s, 24.75M Cache, Turbo, HT (165W) DDR4-2933	\$10,499	Each	20%	\$8,399	Other	J
12842_338-BTSN	12842_338-BTSN	HyperConverged Infra	2x Intel Xeon Gold 6222V 1.8G, 20C/40T, 10.4GT/s, 27.5M Cache, Turbo, HT (115W) DDR4-2933	\$5,198	Each	20%	\$4,158	Other	J
12842_338-BTST	12842_338-BTST	HyperConverged Infra	2x Intel Xeon Gold 6238L 2.1G, 22C/44T, 10.4GT/s, 30.25M Cache, Turbo, HT (140W) DDR4-2933	\$15,638	Each	20%	\$12,510	Other	J
12842_338-BTSW	12842_338-BTSW	HyperConverged Infra	2x Intel Xeon Gold 6226 2.7G, 12C/24T, 10.4GT/s, 19.25M Cache, Turbo, HT (125W) DDR4-2933	\$5,660	Each	20%	\$4,528	Other	J
12842_338-BTWH	12842_338-BTWH	HyperConverged Infra	2x Intel Xeon Gold 6240L 2.6G, 18C/36T, 10.4GT/s, 24.75M Cache, Turbo, HT (150W) DDR4-2933	\$16,098	Each	20%	\$12,878	Other	J
12842_338-BTWI	12842_338-BTWI	HyperConverged Infra	2x Intel Xeon Gold 6262V, 1.9G, 24C/48T, 10.4GT/s, 33M Cache, Turbo, HT (135W) DDR4-2933	\$10,898	Each	20%	\$8,718	Other	J
12842_340-CBIW	12842_340-CBIW	HyperConverged Infra	Dell EMC XC940ENT Shipping	\$2	Each	20%	\$2	Other	J
12842_340-COUY	12842_340-COUY	HyperConverged Infra	PowerEdge R940 Shipping Material	\$99	Each	20%	\$79	Other	J
12842_345-BBBP	12842_345-BBBP	HyperConverged Infra	7.68TB Solid State Drive Read Intensive SAS 12Gbps 512e 2.5in PM1643a Hot-Plug 1 DWPD 14016 TBW	\$8,900	Each	20%	\$7,120	Other	J
12842_350-BBJG	12842_350-BBJG	HyperConverged Infra	No Quick Sync	\$299	Each	20%	\$239	Other	J
12842_350-BBJK	12842_350-BBJK	HyperConverged Infra	PE R940 LCD Bezel, CK	\$146	Each	20%	\$116	Other	J
12842_350-BBJL	12842_350-BBJL	HyperConverged Infra	Quick Sync 2 (AI-the-box mgmt)	\$349	Each	20%	\$279	Other	J
12842_350-BBPO	12842_350-BBPO	HyperConverged Infra	XC940ENT, 24	\$4	Each	20%	\$3	Other	J
12842_350-BBPP	12842_350-BBPP	HyperConverged Infra	No Bezel	\$12	Each	20%	\$10	Other	J
12842_370-AAIP	12842_370-AAIP	HyperConverged Infra	Performance Optimized	\$0	Each	20%	\$0	Other	J
12842_370-ADMX	12842_370-ADMX	HyperConverged Infra	128GB LRDIMM, 2666MT/s, Octo Rank	\$4,749	Each	20%	\$3,799	Other	J
12842_370-ADNH	12842_370-ADNH	HyperConverged Infra	64GB LRDIMM, 2666MT/s, Quad Rank	\$2,439	Each	20%	\$1,951	Other	J
12842_370-ADNT	12842_370-ADNT	HyperConverged Infra	2666MT/s LRDIMMs	\$0	Each	20%	\$0	Other	J
12842_370-AEVN	12842_370-AEVN	HyperConverged Infra	32GB RDIMM, 3200MT/s, Dual Rank	\$1,079	Each	20%	\$863	Other	J
12842_370-AEVP	12842_370-AEVP	HyperConverged Infra	64GB RDIMM, 3200MT/s, Dual Rank	\$2,149	Each	20%	\$1,719	Other	J
12842_370-AEVQ	12842_370-AEVQ	HyperConverged Infra	16GB RDIMM, 3200MT/s, Dual Rank	\$579	Each	20%	\$463	Other	J
12842_370-AEVR	12842_370-AEVR	HyperConverged Infra	3200MT/s RDIMMs	\$0	Each	20%	\$0	Other	J
12842_374-BBQK	12842_374-BBQK	HyperConverged Infra	2x Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$4,978	Each	20%	\$3,982	Other	J
12842_374-BBQQ	12842_374-BBQQ	HyperConverged Infra	2x Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s, 22M Cache, Turbo, HT (125W) DDR4-2666	\$6,398	Each	20%	\$5,118	Other	J



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12842_374-BBQV	12842_374-BBQV	HyperConverged Infra	2x Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s , 24.75M Cache, Turbo, HT (150W) DDR4-2666	\$8,138	Each	20%	\$6,510	Other	J
12842_374-BBRE	12842_374-BBRE	HyperConverged Infra	2x Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s , 27M Cache, Turbo, HT (150W) DDR4-2666	\$10,398	Each	20%	\$8,318	Other	J
12842_374-BBRG	12842_374-BBRG	HyperConverged Infra	2x Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s , 30M Cache, Turbo, HT (140W) DDR4-2666	\$12,598	Each	20%	\$10,078	Other	J
12842_374-BBRL	12842_374-BBRL	HyperConverged Infra	2x Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s , 33M Cache, Turbo, HT (150W) DDR4-2666	\$16,798	Each	20%	\$13,438	Other	J
12842_374-BBRT	12842_374-BBRT	HyperConverged Infra	2x Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s , 38M Cache, Turbo, HT (205W) DDR4-2666	\$36,598	Each	20%	\$29,278	Other	J
12842_379-BCQQ	12842_379-BCQQ	HyperConverged Infra	4 CPU Heatsink, 3UPI	\$2,559	Each	20%	\$2,047	Other	J
12842_379-BCQY	12842_379-BCQY	HyperConverged Infra	iDRAC Group Manager, Disabled	\$0	Each	20%	\$0	Other	J
12842_379-BCSG	12842_379-BCSG	HyperConverged Infra	iDRAC,Legacy Password	\$0	Each	20%	\$0	Other	J
12842_379-BCUR	12842_379-BCUR	HyperConverged Infra	XC Standard order	\$0	Each	20%	\$0	Other	J
12842_379-BCUS	12842_379-BCUS	HyperConverged Infra	XC Exchange order	\$0	Each	20%	\$0	Other	J
12842_379-BCUT	12842_379-BCUT	HyperConverged Infra	XC Core Order, Nutanix license and maintenance not included	\$0	Each	20%	\$0	Other	J
12842_379-BCUV	12842_379-BCUV	HyperConverged Infra	XC Seed order	\$0	Each	20%	\$0	Other	J
12842_379-BCUX	12842_379-BCUX	HyperConverged Infra	XC Try and Buy order	\$0	Each	20%	\$0	Other	J
12842_379-BDBF	12842_379-BDBF	HyperConverged Infra	Riser Config, 4 CPU	\$0	Each	20%	\$0	Other	J
12842_379-BDNR	12842_379-BDNR	HyperConverged Infra	2x Additional Processor Selected	\$0	Each	20%	\$0	Other	J
12842_384-BBBL	12842_384-BBBL	HyperConverged Infra	Performance BIOS Settings	\$0	Each	20%	\$0	Other	J
12842_385-BBKH	12842_385-BBKH	HyperConverged Infra	32GB microSDHC/SDXC Card	\$109	Each	20%	\$87	Other	J
12842_385-BBKI	12842_385-BBKI	HyperConverged Infra	64GB microSDHC/SDXC Card	\$199	Each	20%	\$159	Other	J
12842_385-BBKK	12842_385-BBKK	HyperConverged Infra	32GB microSDHC/SDXC Card, Customer Kit	\$114	Each	20%	\$91	Other	J
12842_385-BBKL	12842_385-BBKL	HyperConverged Infra	64GB microSDHC/SDXC Card, Customer Kit	\$271	Each	20%	\$217	Other	J
12842_385-BBKT	12842_385-BBKT	HyperConverged Infra	iDRAC9,Enterprise	\$489	Each	20%	\$391	Other	J
12842_385-BBKW	12842_385-BBKW	HyperConverged Infra	iDRAC9 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$300	Each	20%	\$240	Other	J
12842_385-BBLE	12842_385-BBLE	HyperConverged Infra	IDSDM and Combo Card Reader	\$59	Each	20%	\$47	Other	J
12842_385-BBLF	12842_385-BBLF	HyperConverged Infra	ISDM and Combo Card Reader, CK	\$84	Each	20%	\$67	Other	J
12842_389-DTBX	12842_389-DTBX	HyperConverged Infra	PowerEdge R940 CE, CCC, BIS Marking	\$0	Each	20%	\$0	Other	J
12842_389-DTCG	12842_389-DTCG	HyperConverged Infra	PowerEdge R940 CE and BIS Marking, No CCC Marking	\$0	Each	20%	\$0	Other	J
12842_400-ASHI	12842_400-ASHI	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive	\$709	Each	20%	\$567	Other	J
12842_400-ASHK	12842_400-ASHK	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140	\$969	Each	20%	\$775	Other	J
12842_400-ATJL	12842_400-ATJL	HyperConverged Infra	1.2TB 10K RPM SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, CK	\$705	Each	20%	\$564	Other	J
12842_400-ATJO	12842_400-ATJO	HyperConverged Infra	1.2TB 10K RPM Self-Encrypting SAS 12Gbps 512n 2.5in Hot-plug Hard Drive, FIPS140, CK	\$771	Each	20%	\$617	Other	J
12842_400-ATJR	12842_400-ATJR	HyperConverged Infra	1.8TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,019	Each	20%	\$815	Other	J
12842_400-AVEZ	12842_400-AVEZ	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive	\$1,179	Each	20%	\$943	Other	J
12842_400-AVHG	12842_400-AVHG	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140, CK	\$1,284	Each	20%	\$1,027	Other	J
12842_400-AVHH	12842_400-AVHH	HyperConverged Infra	2.4TB 10K RPM Self-Encrypting SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, FIPS140	\$1,399	Each	20%	\$1,119	Other	J
12842_400-AXPE	12842_400-AXPE	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$3,703	Each	20%	\$2,963	Other	J
12842_400-AXSK	12842_400-AXSK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	\$2,180	Each	20%	\$1,744	Other	J
12842_400-AZJR	12842_400-AZJR	HyperConverged Infra	800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot-plug Drive, 10 DWPD, 14600 TBW	\$3,019	Each	20%	\$2,415	Other	J
12842_400-AZOY	12842_400-AZOY	HyperConverged Infra	1.6TB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 8760 TBW	\$2,365	Each	20%	\$1,892	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I/Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12842 400-AZQO	12842 400-AZQO	HyperConverged Infra	800GB SSD SAS Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 4380 TBW	\$1,360	Each	20%	\$1,088	Other	J	
12842 400-AZTN	12842 400-AZTN	HyperConverged Infra	1.92TB SSD SATA Mix Use 6Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 10512 TBW	\$1,624	Each	20%	\$1,299	Other	J	
12842 400-AZUT	12842 400-AZUT	HyperConverged Infra	480GB SSD SATA Mix Use 6Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 2628 TBW	\$467	Each	20%	\$374	Other	J	
12842 400-AZVM	12842 400-AZVM	HyperConverged Infra	960GB SSD SATA Mix Use 6Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD, 5256 TBW	\$984	Each	20%	\$787	Other	J	
12842 400-BBQX	12842 400-BBQX	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in PMS-R Hot-plug Drive, 1 DWPD, 7008 TBW, CK	\$4,500	Each	20%	\$3,600	Other	J	
12842 400-BBQZ	12842 400-BBQZ	HyperConverged Infra	3.84TB SSD SAS Read Intensive 12Gbps 512e 2.5in Hot-plug PMS-R Dr, 1 DWPD, 7008 TBW, CK	\$5,272	Each	20%	\$4,217	Other	J	
12842 400-BCLW	12842 400-BCLW	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 2628 TBW, CK	\$2,266	Each	20%	\$1,812	Other	J	
12842 400-BCMP	12842 400-BCMP	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 10512 TBW, CK	\$4,934	Each	20%	\$3,947	Other	J	
12842 400-BCNN	12842 400-BCNN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Dr, 3 DWPD, 5256 TBW, CK	\$2,977	Each	20%	\$2,381	Other	J	
12842 400-BCOM	12842 400-BCOM	HyperConverged Infra	1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 10512 TBW	\$3,399	Each	20%	\$2,719	Other	J	
12842 400-BCQG	12842 400-BCQG	HyperConverged Infra	480GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 2628 TBW	\$1,399	Each	20%	\$1,119	Other	J	
12842 400-BCQN	12842 400-BCQN	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps 512e 2.5in Hot-Plug PMS-V Drive, 3 DWPD, 5256 TBW	\$2,249	Each	20%	\$1,799	Other	J	
12842 400-BDNK	12842 400-BDNK	HyperConverged Infra	3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot Plug S4510 Drive, 1 DWPD,7008 TBW	\$2,945	Each	20%	\$2,356	Other	J	
12842 400-BDS	12842 400-BDS	HyperConverged Infra	480GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive	\$645	Each	20%	\$516	Other	J	
12842 400-BDSI	12842 400-BDSI	HyperConverged Infra	960GB SSD SATA Mixed Use 6Gbps 512e 2.5in Hot Plug S4610 Drive, 3 DWPD, 5256 TBW	\$1,275	Each	20%	\$1,020	Other	J	
12842 400-BDSU	12842 400-BDSU	HyperConverged Infra	1.92TB SSD SATA Mix used 6Gbps 512e 2.5in Hot Plug S4610 Drive,	\$2,320	Each	20%	\$1,856	Other	J	
12842 400-BEFE	12842 400-BEFE	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725b with Carrier	\$3,166	Each	20%	\$2,533	Other	J	
12842 400-BELR	12842 400-BELR	HyperConverged Infra	Dell 6.4TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$9,610	Each	20%	\$7,688	Other	J	
12842 400-BELT	12842 400-BELT	HyperConverged Infra	Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$2,152	Each	20%	\$1,722	Other	J	
12842 400-BEMG	12842 400-BEMG	HyperConverged Infra	Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, P4610 with Carrier	\$4,915	Each	20%	\$3,932	Other	J	
12842 400-BEPD	12842 400-BEPD	HyperConverged Infra	960GB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V,3 DWPD, 5256 TBW	\$2,399	Each	20%	\$1,919	Other	J	
12842 400-BEPF	12842 400-BEPF	HyperConverged Infra	3.84TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V,3 DWPD, 21024 TBW	\$6,999	Each	20%	\$5,599	Other	J	
12842 400-BEQI	12842 400-BEQI	HyperConverged Infra	1.92TB SSD SAS Mixed Use 12Gbps FIPS-140 512e 2.5in, PMS-V, 3 DWPD, 10512 TBW	\$4,099	Each	20%	\$3,279	Other	J	
12842 400-BFQX	12842 400-BFQX	HyperConverged Infra	3.84TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG Drive,3 DWPD 21024 TBW	\$4,388	Each	20%	\$3,510	Other	J	
12842 400-BFRU	12842 400-BFRU	HyperConverged Infra	960GB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 5256 TBW	\$1,132	Each	20%	\$906	Other	J	
12842 400-BFSE	12842 400-BFSE	HyperConverged Infra	1.92TB SSD vSAS Mixed Use 12Gbps 512e 2.5in Hot-Plug AG drive,3 DWPD 10512 TBW	\$2,197	Each	20%	\$1,758	Other	J	
12842 400-BGUF	12842 400-BGUF	HyperConverged Infra	Dell 750GB, NVMe, Ultra Performance Express Flash, 2.5 SFF Drive, U.2, Optane with	\$5,397	Each	20%	\$4,318	Other	J	
12842 400-BKGD	12842 400-BKGD	HyperConverged Infra	3.2TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$4,570	Each	20%	\$3,656	Other	J	
12842 400-BKGF	12842 400-BKGF	HyperConverged Infra	1.6TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$2,425	Each	20%	\$1,940	Other	J	
12842 400-BKGI	12842 400-BKGI	HyperConverged Infra	6.4TB Enterprise NVMe Mixed Use AG Drive U.2 Gen4 with carrier	\$8,860	Each	20%	\$7,088	Other	J	
12842 401-ABHO	12842 401-ABHO	HyperConverged Infra	2.4TB 10K RPM SAS 12Gbps 512e 2.5in Hot-plug Hard Drive, CK	\$1,166	Each	20%	\$933	Other	J	
12842 403-BCHJ	12842 403-BCHJ	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 480GB (RAID 1),FH	\$1,499	Each	20%	\$1,199	Other	J	
12842 403-BCHP	12842 403-BCHP	HyperConverged Infra	BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	\$879	Each	20%	\$703	Other	J	
12842 405-AAANM	12842 405-AAANM	HyperConverged Infra	PERC HBA330 Adapter, 12Gbps Adapter, Low Profile,CK	\$319	Each	20%	\$255	Other	J	
12842 405-AASF	12842 405-AASF	HyperConverged Infra	HBA330+ Controller	\$269	Each	20%	\$215	Other	J	
12842 406-BBLE	12842 406-BBLE	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J	
12842 406-BBLF	12842 406-BBLF	HyperConverged Infra	Mellanox ConnectX-4 Lx Dual Port 25GbE SFP28 Network Adapter, PCIe Full Height,	\$642	Each	20%	\$514	Other	J	
12842 406-BBLG	12842 406-BBLG	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J	
12842 406-BBLH	12842 406-BBLH	HyperConverged Infra	Mellanox ConnectX-4 LX Dual Port 25GbE SFP28 rNDC, Customer Install	\$642	Each	20%	\$514	Other	J	
12842 407-BBBY	12842 407-BBBY	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+, SR4, 850nm, MPO, 100-150m Reach on	\$1,265	Each	20%	\$1,012	Other	J	
12842 407-BBEE	12842 407-BBEE	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach	\$1,100	Each	20%	\$880	Other	J	
12842 407-BBEL	12842 407-BBEL	HyperConverged Infra	Dell Networking, Transceiver, SFF, 1000BASE-T	\$134	Each	20%	\$107	Other	J	
12842 407-BBOH	12842 407-BBOH	HyperConverged Infra	Mellanox, Transceiver, SFP+, 10Gb, Short-Range	\$349	Each	20%	\$279	Other	J	
12842 407-BBOP	12842 407-BBOP	HyperConverged Infra	Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach -	\$1,100	Each	20%	\$880	Other	J	
12842 407-BBOZ	12842 407-BBOZ	HyperConverged Infra	Dell Networking, Transceiver, 40GbE QSFP+ SR4 Optics, 850nm/Wavelength, 100-	\$1,265	Each	20%	\$1,012	Other	J	
12842 407-BBVJ	12842 407-BBVJ	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb, Customer Install	\$307	Each	20%	\$246	Other	J	
12842 407-BBVK	12842 407-BBVK	HyperConverged Infra	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	20%	\$223	Other	J	
12842 407-BBZM	12842 407-BBZM	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell, Customer Kit	\$830	Each	20%	\$664	Other	J	
12842 407-BBZO	12842 407-BBZO	HyperConverged Infra	SFP+ SR 10GbE Optical Transceiver, High Temperature, Dell	\$795	Each	20%	\$636	Other	J	
12842 407-BCBE	12842 407-BCBE	HyperConverged Infra	Dell EMC PowerEdge SFP+ SR Optic 10GbE 850nm	\$239	Each	20%	\$191	Other	J	
12842 430-4433	12842 430-4433	HyperConverged Infra	Intel Ethernet I350 DP 1Gb Server Adapter, Customer Install	\$239	Each	20%	\$191	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		L(Column 1*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM		Calculated Column ALJP Proposed Price/UoM (Calculated)			
12842 450-AADX	12842 450-AADX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord	\$20	Each	20%	\$16	Other	J	
12842 450-AADZ	12842 450-AADZ	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord	\$30	Each	20%	\$24	Other	J	
12842 450-AAEW	12842 450-AAEW	HyperConverged Infra	250V, 2.5 meter PowerCord for Argentina	\$5	Each	20%	\$4	Other	J	
12842 450-AAGG	12842 450-AAGG	HyperConverged Infra	No Power Cord	\$0	Each	20%	\$0	Other	J	
12842 450-AALV	12842 450-AALV	HyperConverged Infra	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	20%	\$0	Other	J	
12842 450-AARX	12842 450-AARX	HyperConverged Infra	US/Thailand/Philippines/Guam Power Cord 250V	\$5	Each	20%	\$4	Other	J	
12842 450-AAXG	12842 450-AAXG	HyperConverged Infra	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	20%	\$0	Other	J	
12842 450-AAXT	12842 450-AAXT	HyperConverged Infra	C19 to C20, 250V, 0.6m Power Cord	\$10	Each	20%	\$8	Other	J	
12842 450-ABLD	12842 450-ABLD	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m), Power Cord, Customer Kit	\$16	Each	20%	\$13	Other	J	
12842 450-ABLE	12842 450-ABLE	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m), Power Cord, Customer Kit	\$20	Each	20%	\$16	Other	J	
12842 450-ACSI	12842 450-ACSI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	20%	\$9	Other	J	
12842 450-ACSL	12842 450-ACSL	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
12842 450-ACSM	12842 450-ACSM	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	20%	\$9	Other	J	
12842 450-ACSO	12842 450-ACSO	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	20%	\$16	Other	J	
12842 450-ADIJ	12842 450-ADIJ	HyperConverged Infra	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	20%	\$1,143	Other	J	
12842 450-ADIR	12842 450-ADIR	HyperConverged Infra	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	20%	\$16	Other	J	
12842 450-ADTB	12842 450-ADTB	HyperConverged Infra	Power Cord, NBR 14136 to C13, 250V, 10A, 1.8m, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	J	
12842 450-ADWM	12842 450-ADWM	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	20%	\$628	Other	J	
12842 450-AEBL	12842 450-AEBL	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	20%	\$212	Other	J	
12842 450-AEIT	12842 450-AEIT	HyperConverged Infra	PowerCord, 250V, 2FT, C19/C20, US	\$20	Each	20%	\$16	Other	J	
12842 450-AEJI	12842 450-AEJI	HyperConverged Infra	C19 to C20, PDU Style, 2.5M Power Cord	\$20	Each	20%	\$16	Other	J	
12842 450-AEJZ	12842 450-AEJZ	HyperConverged Infra	NEMA 6-15P to C13 Wall Plug, 250 Volt, 13 AMP, 6 Feet (1.8m), Power Cord, North	\$21	Each	20%	\$17	Other	J	
12842 450-AEMY	12842 450-AEMY	HyperConverged Infra	KIT- Power Cord, 250V,2R,C19/C20,US	\$23	Each	20%	\$19	Other	J	
12842 450-AENT	12842 450-AENT	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 2000W,CusKit	\$420	Each	20%	\$336	Other	J	
12842 450-AENU	12842 450-AENU	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for	\$999	Each	20%	\$799	Other	J	
12842 450-AEPB	12842 450-AEPB	HyperConverged Infra	Single, Hot-plug Power Supply (1+0), 1600W, CusKit	\$500	Each	20%	\$400	Other	J	
12842 450-AFFX	12842 450-AFFX	HyperConverged Infra	Power Cord,250V,3M,C19,Brazil	\$20	Each	20%	\$16	Other	J	
12842 450-AFFY	12842 450-AFFY	HyperConverged Infra	Power Cord, 250V, 16A, NBR14136 to C19, Brazil, Customer Kit	\$20	Each	20%	\$16	Other	J	
12842 450-AFMQ	12842 450-AFMQ	HyperConverged Infra	Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	\$850	Each	20%	\$680	Other	J	
12842 450-AGFO	12842 450-AGFO	HyperConverged Infra	Dual,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use	\$1,499	Each	20%	\$1,199	Other	J	
12842 450-AGFW	12842 450-AGFW	HyperConverged Infra	Single,Hot-plug Power Supply , 2400W,250 Volt Power Cord Required for Use,	\$610	Each	20%	\$488	Other	J	
12842 450-AHFH	12842 450-AHFH	HyperConverged Infra	Brazil Power Cord	\$5	Each	20%	\$4	Other	J	
12842 461-AADZ	12842 461-AADZ	HyperConverged Infra	No Trusted Platform Module	\$0	Each	20%	\$0	Other	J	
12842 461-AAEL	12842 461-AAEL	HyperConverged Infra	Trusted Platform Module 1.2	\$59	Each	20%	\$47	Other	J	
12842 461-AAEM	12842 461-AAEM	HyperConverged Infra	Trusted Platform Module 2.0	\$99	Each	20%	\$79	Other	J	
12842 461-AAEN	12842 461-AAEN	HyperConverged Infra	Trusted Platform Module 2.0, CK	\$25	Each	20%	\$20	Other	J	
12842 470-AADZ	12842 470-AADZ	HyperConverged Infra	10GbE SFP + Direct Attach Cables (3M)	\$210	Each	20%	\$168	Other	J	
12842 470-AAEB	12842 470-AAEB	HyperConverged Infra	10GbE SFP + Direct Attach Cables (6M)	\$260	Each	20%	\$208	Other	J	
12842 470-AAEC	12842 470-AAEC	HyperConverged Infra	10GbE SFP + Direct Attach Cables (1M)	\$150	Each	20%	\$120	Other	J	
12842 470-AAFD	12842 470-AAFD	HyperConverged Infra	Dell Networking, Cable, 40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout	\$550	Each	20%	\$440	Other	J	
12842 470-AAFE	12842 470-AAFE	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable,	\$150	Each	20%	\$120	Other	J	
12842 470-AAFF	12842 470-AAFF	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 5 Meters	\$280	Each	20%	\$224	Other	J	
12842 470-AAGE	12842 470-AAGE	HyperConverged Infra	Dell Networking,Cable,40GbE (QSFP+) to 4 x 10GbE SFP+ Passive Copper Breakout Cable, 3 Meters	\$450	Each	20%	\$360	Other	J	
12842 470-AAGI	12842 470-AAGI	HyperConverged Infra	Dell Networking, Cable, QSFP+ to QSFP+, 40GbE Passive Copper Direct Attach Cable, 3 Meter	\$220	Each	20%	\$176	Other	J	
12842 470-AAGN	12842 470-AAGN	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter	\$75	Each	20%	\$60	Other	J	
12842 470-AAGP	12842 470-AAGP	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	\$105	Each	20%	\$84	Other	J	
12842 470-AAGR	12842 470-AAGR	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meter	\$135	Each	20%	\$108	Other	J	
12842 470-AARQ	12842 470-AARQ	HyperConverged Infra	NBR14136-C13, 250V, 2 meter Power Cord for Brazil	\$20	Each	20%	\$16	Other	J	
12842 470-AATW	12842 470-AATW	HyperConverged Infra	Jumper Cord, C19 to C20, 250V, 16A, 0.6m, Argentina, Customer Kit	\$12	Each	20%	\$10	Other	J	
12842 470-AATX	12842 470-AATX	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J	
12842 470-AATY	12842 470-AATY	HyperConverged Infra	Power Cord, C19 to C20, PDU-Style, 16 Amps, 6 meter, Argentina, Qty 1	\$11	Each	20%	\$9	Other	J	
12842 470-AAUB	12842 470-AAUB	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	20%	\$11	Other	J	
12842 470-AAUD	12842 470-AAUD	HyperConverged Infra	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	20%	\$9	Other	J	
12842 470-ABGL	12842 470-ABGL	HyperConverged Infra	Power Cord, 2FT, 250V, C19-C20, Customer Kit	\$15	Each	20%	\$12	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12842_470-ABLT	12842_470-ABLT	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 5M, Customer Kit	\$200	Each	20%	\$160	Other	J
12842_470-ABLU	12842_470-ABLU	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 10M, Customer Kit	\$225	Each	20%	\$180	Other	J
12842_470-ABLV	12842_470-ABLV	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 2M, Customer Kit	\$165	Each	20%	\$132	Other	J
12842_470-ABLY	12842_470-ABLY	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,7	\$210	Each	20%	\$168	Other	J
12842_470-ABMC	12842_470-ABMC	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included)	\$225	Each	20%	\$180	Other	J
12842_470-ABMD	12842_470-ABMD	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 15M,	\$310	Each	20%	\$248	Other	J
12842_470-ABME	12842_470-ABME	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), Cable,2	\$165	Each	20%	\$132	Other	J
12842_470-ABMJ	12842_470-ABMJ	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 20M,	\$350	Each	20%	\$280	Other	J
12842_470-ABMK	12842_470-ABMK	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,15 Meter	\$310	Each	20%	\$248	Other	J
12842_470-ABML	12842_470-ABML	HyperConverged Infra	Dell Networking Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included), 7M, Customer Kit	\$210	Each	20%	\$168	Other	J
12842_470-ABMM	12842_470-ABMM	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,5 Meter	\$200	Each	20%	\$160	Other	J
12842_470-ABMO	12842_470-ABMO	HyperConverged Infra	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Active Optical (Optics included) Cable,20 Meter	\$350	Each	20%	\$280	Other	J
12842_470-ABOS	12842_470-ABOS	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable, 2 Meter	\$447	Each	20%	\$358	Other	J
12842_470-ABOT	12842_470-ABOT	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4 x SFP28 Passive Copper Breakout Cable,	\$574	Each	20%	\$459	Other	J
12842_470-ABOW	12842_470-ABOW	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to QSFP28, Passive Copper Direct Attach	\$325	Each	20%	\$260	Other	J
12842_470-ABPR	12842_470-ABPR	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$382	Each	20%	\$306	Other	J
12842_470-ABQB	12842_470-ABQB	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$574	Each	20%	\$459	Other	J
12842_470-ABQF	12842_470-ABQF	HyperConverged Infra	Dell Networking Cable,100GbE QSFP28 to 4xSFP28 Passive DirectAttachBreakout	\$447	Each	20%	\$358	Other	J
12842_470-ABQG	12842_470-ABQG	HyperConverged Infra	Dell Networking Cable, 100GbE QSFP28 to QSFP28,Passive Copper Direct Attach Cable,2 Meter, Customer Kit	\$325	Each	20%	\$260	Other	J
12842_492-BBDG	12842_492-BBDG	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	20%	\$24	Other	J
12842_492-BBDH	12842_492-BBDH	HyperConverged Infra	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	20%	\$16	Other	J
12842_492-BBDI	12842_492-BBDI	HyperConverged Infra	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	20%	\$16	Other	J
12842_492-BBEI	12842_492-BBEI	HyperConverged Infra	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m)	\$25	Each	20%	\$20	Other	J
12842_492-BBLO	12842_492-BBLO	HyperConverged Infra	Jumper Cord - C13/C14, 4M, 250V, 10A (US, EU, TW, APCC countries except ANZ)	\$20	Each	20%	\$16	Other	J
12842_540-BBDH	12842_540-BBDH	HyperConverged Infra	Intel Ethernet I350 Dual Port 1GbE BASE-T Adapter, PCIe Full Height	\$229	Each	20%	\$183	Other	J
12842_540-BBHP	12842_540-BBHP	HyperConverged Infra	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	20%	\$520	Other	J
12842_540-BBIV	12842_540-BBIV	HyperConverged Infra	Intel X710 Dual Port 10Gb Direct Attach, SFP+, PCIe Full Height, Cuskit	\$694	Each	20%	\$555	Other	J
12842_540-BBRK	12842_540-BBRK	HyperConverged Infra	Intel X550 Dual Port 10G Base-T Adapter, Full Height, Customer Install	\$851	Each	20%	\$680	Other	J
12842_540-BBRO	12842_540-BBRO	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
12842_540-BBUH	12842_540-BBUH	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$559	Each	20%	\$447	Other	J
12842_540-BBUJ	12842_540-BBUJ	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$589	Each	20%	\$471	Other	J
12842_540-BBUJ	12842_540-BBUJ	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
12842_540-BBUK	12842_540-BBUK	HyperConverged Infra	Broadcom 57416 Dual Port 10GbE BASE-T & 5720 Dual Port 1GbE BASE-T, rNDC	\$589	Each	20%	\$471	Other	J
12842_540-BBUL	12842_540-BBUL	HyperConverged Infra	Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	\$469	Each	20%	\$375	Other	J
12842_540-BBUM	12842_540-BBUM	HyperConverged Infra	Broadcom 57414 Dual Port 10/25GbE SFP28, rNDC	\$709	Each	20%	\$567	Other	J
12842_540-BBUY	12842_540-BBUY	HyperConverged Infra	Intel X550 Quad Port 10GbE BASE-T, rNDC	\$839	Each	20%	\$671	Other	J
12842_540-BBUZ	12842_540-BBUZ	HyperConverged Infra	Intel X550 Dual Port 10GbE BASE-T & i350 Dual Port 1GbE BASE-T, rNDC	\$639	Each	20%	\$511	Other	J
12842_540-BBVC	12842_540-BBVC	HyperConverged Infra	Intel X550 Quad Port 10GbE, Base-T, rNDC, Customer Install	\$861	Each	20%	\$689	Other	J
12842_540-BBVD	12842_540-BBVD	HyperConverged Infra	Intel X550 2 Port 10Gb Base-T + i350 2 Port 1Gb Base-T, rNDC, Customer Install	\$694	Each	20%	\$555	Other	J
12842_540-BCDH	12842_540-BCDH	HyperConverged Infra	Intel XXV710 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$749	Each	20%	\$599	Other	J
12842_540-BCIU	12842_540-BCIU	HyperConverged Infra	Mellanox ConnectX-5 EX Dual Port 40/100GbE QSFP28 Adapter, PCIe Full Height	\$2,300	Each	20%	\$1,840	Other	J
12842_540-BCNM	12842_540-BCNM	HyperConverged Infra	Mellanox ConnectX-5 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	\$709	Each	20%	\$567	Other	J
12842_555-BCKM	12842_555-BCKM	HyperConverged Infra	Intel X710 DP 10Gb DA/SFP+, + i350 DP 1Gb Ethernet, Network Daughter Card, Customer Install	\$542	Each	20%	\$433	Other	J
12842_555-BCKO	12842_555-BCKO	HyperConverged Infra	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	20%	\$474	Other	J
12842_619-AMMZ	12842_619-AMMZ	HyperConverged Infra	Nutanix OS for AHV 1.0	\$0	Each	20%	\$0	Other	J
12842_619-AMNB	12842_619-AMNB	HyperConverged Infra	Nutanix OS for ESXi 6.7	\$0	Each	20%	\$0	Other	J
12842_619-AMNE	12842_619-AMNE	HyperConverged Infra	Nutanix OS forHYPERV16 1.0	\$0	Each	20%	\$0	Other	J
12842_631-AACK	12842_631-AACK	HyperConverged Infra	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	20%	\$0	Other	J
12842_634-BILH	12842_634-BILH	HyperConverged Infra	Additional 2 VMs	\$0	Each	20%	\$0	Other	J
12842_634-BIQG	12842_634-BIQG	HyperConverged Infra	Legacy BIOS Boot Mode with MBR Partition	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12842 634-BLSR	12842 634-BLSR	HyperConverged Infra	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	20%	\$800	Other	J
12842 634-BPJG	12842 634-BPJG	HyperConverged Infra	Nutanix License, Custom0	\$1	Each	20%	\$1	Other	J
12842 634-BPJH	12842 634-BPJH	HyperConverged Infra	Nutanix License, Custom1	\$30	Each	20%	\$24	Other	J
12842 634-BPJI	12842 634-BPJI	HyperConverged Infra	Nutanix License, Custom2	\$250	Each	20%	\$200	Other	J
12842 634-BPJJ	12842 634-BPJJ	HyperConverged Infra	Nutanix License, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12842 634-BPJK	12842 634-BPJK	HyperConverged Infra	Nutanix License, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12842 634-BPJL	12842 634-BPJL	HyperConverged Infra	Nutanix Maintenance, Custom0	\$1	Each	20%	\$1	Other	J
12842 634-BPJM	12842 634-BPJM	HyperConverged Infra	Nutanix Maintenance, Custom1	\$30	Each	20%	\$24	Other	J
12842 634-BPJN	12842 634-BPJN	HyperConverged Infra	Nutanix Maintenance, Custom2	\$250	Each	20%	\$200	Other	J
12842 634-BPJO	12842 634-BPJO	HyperConverged Infra	Nutanix Maintenance, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12842 634-BPJP	12842 634-BPJP	HyperConverged Infra	Nutanix Maintenance, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12842 634-BPjq	12842 634-BPjq	HyperConverged Infra	Nutanix Prism, Custom0	\$1	Each	20%	\$1	Other	J
12842 634-BPJR	12842 634-BPJR	HyperConverged Infra	Nutanix Prism, Custom1	\$30	Each	20%	\$24	Other	J
12842 634-BPJS	12842 634-BPJS	HyperConverged Infra	Nutanix Prism, Custom2	\$250	Each	20%	\$200	Other	J
12842 634-BPJT	12842 634-BPJT	HyperConverged Infra	Nutanix Prism, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12842 634-BPJU	12842 634-BPJU	HyperConverged Infra	Nutanix Prism, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12842 634-BQCL	12842 634-BQCL	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.6TB NVMe SSD	\$12,470	Each	20%	\$9,976	Other	J
12842 634-BQCM	12842 634-BQCM	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2 Port NIC	\$2,143	Each	20%	\$1,714	Other	J
12842 634-BQCP	12842 634-BQCP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3.2TB NVMe SSD	\$23,690	Each	20%	\$18,952	Other	J
12842 634-BQCR	12842 634-BQCR	HyperConverged Infra	Nutanix Reg Pro Ed Lic 32G DIMM	\$1,680	Each	20%	\$1,344	Other	J
12842 634-BQCS	12842 634-BQCS	HyperConverged Infra	Nutanix Reg 5Y SW Maint 32G DIMM	\$0	Each	20%	\$0	Other	J
12842 634-BQCT	12842 634-BQCT	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-6130	\$8,570	Each	20%	\$6,856	Other	J
12842 634-BQCU	12842 634-BQCU	HyperConverged Infra	Nutanix Reg 5Y SW Maint 3.2TB NVMe SSD	\$13,210	Each	20%	\$10,568	Other	J
12842 634-BQCV	12842 634-BQCV	HyperConverged Infra	Nutanix Reg 3Y SW Maint 960GB SSD	\$1,240	Each	20%	\$992	Other	J
12842 634-BQCW	12842 634-BQCW	HyperConverged Infra	Nutanix Reg 3Y SW Maint 480GB SSD	\$590	Each	20%	\$472	Other	J
12842 634-BQCX	12842 634-BQCX	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.2TB 2.5" HDD	\$1,750	Each	20%	\$1,400	Other	J
12842 634-BQCY	12842 634-BQCY	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2.4TB 2.5" HDD	\$1,950	Each	20%	\$1,560	Other	J
12842 634-BQDB	12842 634-BQDB	HyperConverged Infra	Nutanix Reg 5Y SW Maint 480GB SSD	\$980	Each	20%	\$784	Other	J
12842 634-BQDD	12842 634-BQDD	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-6152	\$11,780	Each	20%	\$9,424	Other	J
12842 634-BQDG	12842 634-BQDG	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3.8TB SSD	\$27,160	Each	20%	\$21,728	Other	J
12842 634-BQDJ	12842 634-BQDJ	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-8160	\$45,269	Each	20%	\$36,215	Other	J
12842 634-BQDK	12842 634-BQDK	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.6TB NVMe SSD	\$4,180	Each	20%	\$3,344	Other	J
12842 634-BQDN	12842 634-BQDN	HyperConverged Infra	Nutanix Reg 5Y SW Maint 64G DIMM	\$0	Each	20%	\$0	Other	J
12842 634-BQDR	12842 634-BQDR	HyperConverged Infra	Nutanix Reg 3Y SW Maint 16G DIMM	\$0	Each	20%	\$0	Other	J
12842 634-BQDS	12842 634-BQDS	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-6130	\$18,238	Each	20%	\$14,590	Other	J
12842 634-BQDT	12842 634-BQDT	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2 Port NIC	\$610	Each	20%	\$488	Other	J
12842 634-BQDV	12842 634-BQDV	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-8160	\$12,760	Each	20%	\$10,208	Other	J
12842 634-BQDX	12842 634-BQDX	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3.8TB SSD	\$32,229	Each	20%	\$25,783	Other	J
12842 634-BQDZ	12842 634-BQDZ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.9TB SSD	\$5,420	Each	20%	\$4,336	Other	J
12842 634-BQEB	12842 634-BQEB	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2.4TB 2.5" HDD	\$3,500	Each	20%	\$2,800	Other	J
12842 634-BQED	12842 634-BQED	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.9TB SSD	\$3,260	Each	20%	\$2,608	Other	J
12842 634-BQEE	12842 634-BQEE	HyperConverged Infra	Nutanix Reg Ult Ed Lic 480GB SSD	\$2,078	Each	20%	\$1,662	Other	J
12842 634-BQEH	12842 634-BQEH	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-6152	\$41,789	Each	20%	\$33,431	Other	J
12842 634-BQEK	12842 634-BQEK	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.9TB SSD	\$11,543	Each	20%	\$9,234	Other	J
12842 634-BQEL	12842 634-BQEL	HyperConverged Infra	Nutanix Reg Ult Ed Lic 2.4TB 2.5" HDD	\$4,155	Each	20%	\$3,324	Other	J
12842 634-BQEN	12842 634-BQEN	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-5120	\$7,040	Each	20%	\$5,632	Other	J
12842 634-BQEP	12842 634-BQEP	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-6130	\$5,140	Each	20%	\$4,112	Other	J
12842 634-BQER	12842 634-BQER	HyperConverged Infra	Nutanix Reg Ult Ed Lic E5-5120	\$14,972	Each	20%	\$11,978	Other	J
12842 634-BQES	12842 634-BQES	HyperConverged Infra	Nutanix Reg 3Y SW Maint 3.8TB SSD	\$9,090	Each	20%	\$7,272	Other	J
12842 634-BQEU	12842 634-BQEU	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-5120	\$12,620	Each	20%	\$10,096	Other	J



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12842 634-BQEV	12842 634-BQEV	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.6TB NVMe SSD	\$6,960	Each	20%	\$5,568	Other	J	
12842 634-BQEW	12842 634-BQEW	HyperConverged Infra	Nutanix Reg Ult Ed Lic 64G DIMM	\$4,215	Each	20%	\$3,372	Other	J	
12842 634-BQEX	12842 634-BQEX	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3.2TB NVMe SSD	\$28,115	Each	20%	\$22,492	Other	J	
12842 634-BQEY	12842 634-BQEY	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.9TB SSD	\$9,730	Each	20%	\$7,784	Other	J	
12842 634-BQEZ	12842 634-BQEZ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 3.8TB SSD	\$15,150	Each	20%	\$12,120	Other	J	
12842 634-BQFF	12842 634-BQFF	HyperConverged Infra	Nutanix Reg 5Y SW Maint 2 Port NIC	\$1,010	Each	20%	\$808	Other	J	
12842 634-BQFH	12842 634-BQFH	HyperConverged Infra	Nutanix Reg Pro Ed Lic 960GB SSD	\$3,690	Each	20%	\$2,952	Other	J	
12842 634-BQFJ	12842 634-BQFJ	HyperConverged Infra	Nutanix Reg 3Y SW Maint 3.2TB NVMe SSD	\$7,930	Each	20%	\$6,344	Other	J	
12842 634-BQFK	12842 634-BQFK	HyperConverged Infra	Nutanix Reg 3Y SW Maint 64G DIMM	\$0	Each	20%	\$0	Other	J	
12842 634-BQFL	12842 634-BQFL	HyperConverged Infra	Nutanix Reg Pro Ed Lic 480GB SSD	\$1,750	Each	20%	\$1,400	Other	J	
12842 634-BQFM	12842 634-BQFM	HyperConverged Infra	Nutanix Reg Pro Ed Lic 16G DIMM	\$0	Each	20%	\$0	Other	J	
12842 634-BQFN	12842 634-BQFN	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-6152	\$19,640	Each	20%	\$15,712	Other	J	
12842 634-BQFQ	12842 634-BQFQ	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.2TB 2.5" HDD	\$2,078	Each	20%	\$1,662	Other	J	
12842 634-BQFS	12842 634-BQFS	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-6130	\$15,370	Each	20%	\$12,296	Other	J	
12842 634-BQFT	12842 634-BQFT	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-6152	\$35,210	Each	20%	\$28,168	Other	J	
12842 634-BQFU	12842 634-BQFU	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.8TB 2.5" HDD	\$1,460	Each	20%	\$1,168	Other	J	
12842 634-BQFV	12842 634-BQFV	HyperConverged Infra	Nutanix Reg 3Y SW Maint 32G DIMM	\$0	Each	20%	\$0	Other	J	
12842 634-BQGB	12842 634-BQGB	HyperConverged Infra	Nutanix Reg 5Y SW Maint E5-8160	\$21,270	Each	20%	\$17,016	Other	J	
12842 634-BQGD	12842 634-BQGD	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.8TB 2.5" HDD	\$880	Each	20%	\$704	Other	J	
12842 634-BQGF	12842 634-BQGF	HyperConverged Infra	Nutanix Reg 3Y SW Maint 1.2TB 2.5" HDD	\$590	Each	20%	\$472	Other	J	
12842 634-BQGG	12842 634-BQGG	HyperConverged Infra	Nutanix Reg 5Y SW Maint 16G DIMM	\$0	Each	20%	\$0	Other	J	
12842 634-BQGH	12842 634-BQGH	HyperConverged Infra	Nutanix Reg Ult Ed Lic 32G DIMM	\$2,000	Each	20%	\$1,600	Other	J	
12842 634-BQGI	12842 634-BQGI	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.8TB 2.5" HDD	\$3,112	Each	20%	\$2,490	Other	J	
12842 634-BQGJ	12842 634-BQGJ	HyperConverged Infra	Nutanix Reg 3Y SW Maint E5-5120	\$4,220	Each	20%	\$3,376	Other	J	
12842 634-BQGO	12842 634-BQGO	HyperConverged Infra	Nutanix Reg Pro Ed Lic E5-8160	\$38,140	Each	20%	\$30,512	Other	J	
12842 634-BQGP	12842 634-BQGP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 1.8TB 2.5" HDD	\$2,620	Each	20%	\$2,096	Other	J	
12842 634-BQGR	12842 634-BQGR	HyperConverged Infra	Nutanix Reg 5Y SW Maint 960GB SSD	\$2,060	Each	20%	\$1,648	Other	J	
12842 634-BQGT	12842 634-BQGT	HyperConverged Infra	Nutanix Reg Ult Ed Lic 1.6TB NVMe SSD	\$14,803	Each	20%	\$11,842	Other	J	
12842 634-BQGU	12842 634-BQGU	HyperConverged Infra	Nutanix Reg 3Y SW Maint 2.4TB 2.5" HDD	\$1,170	Each	20%	\$936	Other	J	
12842 634-BQGV	12842 634-BQGV	HyperConverged Infra	Nutanix Reg Ult Ed Lic 960GB SSD	\$4,383	Each	20%	\$3,506	Other	J	
12842 634-BQGW	12842 634-BQGW	HyperConverged Infra	Nutanix Reg Ult Ed Lic 16G DIMM	\$1,000	Each	20%	\$800	Other	J	
12842 634-BQGX	12842 634-BQGX	HyperConverged Infra	Nutanix Reg Pro Ed Lic 2 Port NIC	\$1,810	Each	20%	\$1,448	Other	J	
12842 634-BQHE	12842 634-BQHE	HyperConverged Infra	Nutanix Reg Pro Ed Lic 64G DIMM	\$0	Each	20%	\$0	Other	J	
12842 634-BQHJ	12842 634-BQHJ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 1.2TB 2.5" HDD	\$980	Each	20%	\$784	Other	J	
12842 634-BQUS	12842 634-BQUS	HyperConverged Infra	Nutanix Reg Pro Edition License, 128GB DIMM	\$6,677	Each	20%	\$5,342	Other	J	
12842 634-BQUU	12842 634-BQUU	HyperConverged Infra	Nutanix reg 3Y SW Maint XC940-24	\$8,254	Each	20%	\$6,603	Other	J	
12842 634-BQUV	12842 634-BQUV	HyperConverged Infra	Nutanix Reg Ult Ed Lic XC940-24	\$34,155	Each	20%	\$27,324	Other	J	
12842 634-BQUW	12842 634-BQUW	HyperConverged Infra	Nutanix Reg Pro Ed Lic XC940-24	\$24,669	Each	20%	\$19,735	Other	J	
12842 634-BQUX	12842 634-BQUX	HyperConverged Infra	Nutanix Reg 5Y SW Maintenance, 128GB DIMM	\$3,723	Each	20%	\$2,978	Other	J	
12842 634-BQUY	12842 634-BQUY	HyperConverged Infra	Nutanix XC940-24 Custom	\$0	Each	20%	\$0	Other	J	
12842 634-BQUZ	12842 634-BQUZ	HyperConverged Infra	Nutanix Reg 3Y SW Maintenance, 128GB DIMM	\$2,234	Each	20%	\$1,787	Other	J	
12842 634-BQVB	12842 634-BQVB	HyperConverged Infra	Nutanix Reg 5Y SW Maint XC940-24	\$13,757	Each	20%	\$11,006	Other	J	
12842 634-BQVC	12842 634-BQVC	HyperConverged Infra	Nutanix Reg Ultimate Edition License, 128GB DIMM	\$9,243	Each	20%	\$7,394	Other	J	
12842 634-BRBP	12842 634-BRBP	HyperConverged Infra	Nutanix, Flow, 5 Year, Customer Kit	\$29,007	Each	20%	\$23,206	Other	J	
12842 634-BRBR	12842 634-BRBR	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 3 Year, Customer Kit	\$46,723	Each	20%	\$37,378	Other	J	
12842 634-BRBR	12842 634-BRBR	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 4 Year, Customer Kit	\$62,297	Each	20%	\$49,838	Other	J	
12842 634-BRBS	12842 634-BRBS	HyperConverged Infra	Nutanix, Flow, 1 Year, Customer Kit	\$6,613	Each	20%	\$5,290	Other	J	

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Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12842_634-BRBT	12842_634-BRBT	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 1 Year, Customer Kit	\$18,367	Each	20%	\$14,694	Other	J
12842_634-BRBU	12842_634-BRBU	HyperConverged Infra	Nutanix, Flow, 2 Year, Customer Kit	\$12,790	Each	20%	\$10,232	Other	J
12842_634-BRBV	12842_634-BRBV	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 2 Year, Customer Kit	\$36,733	Each	20%	\$29,386	Other	J
12842_634-BRBW	12842_634-BRBW	HyperConverged Infra	Nutanix, Flow, 3 Year, Customer Kit	\$18,567	Each	20%	\$14,854	Other	J
12842_634-BRBX	12842_634-BRBX	HyperConverged Infra	Nutanix, Flow, 4 Year, Customer Kit	\$23,960	Each	20%	\$19,168	Other	J
12842_634-BRBY	12842_634-BRBY	HyperConverged Infra	Nutanix, Calm (Up to 25 VMs) 5 Year, Customer Kit	\$73,463	Each	20%	\$58,770	Other	J
12842_634-BRRX	12842_634-BRRX	HyperConverged Infra	Nutanix OS for ESXI 6.5	\$0	Each	20%	\$0	Other	J
12842_634-BRTK	12842_634-BRTK	HyperConverged Infra	Nutanix License	\$0	Each	20%	\$0	Other	J
12842_634-BSGU	12842_634-BSGU	HyperConverged Infra	pilot,SW,FI,ESXI,6.7U3,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12842_634-BSGX	12842_634-BSGX	HyperConverged Infra	pilot,SW,FI,ESXI,6.5U3,NOVFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12842_634-BSGY	12842_634-BSGY	HyperConverged Infra	pilot,SW,FI,NOS,AHV,DECFY21	\$1,000,000	Each	20%	\$800,000	Other	J
12842_634-BTHZ	12842_634-BTHZ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix 3YR	\$2,486	Each	20%	\$1,989	Other	J
12842_634-BTIB	12842_634-BTIB	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix 3YR	\$3,620	Each	20%	\$2,896	Other	J
12842_634-BTID	12842_634-BTID	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix 3YR	\$2,777	Each	20%	\$2,222	Other	J
12842_634-BTIG	12842_634-BTIG	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix 3YR	\$9,829	Each	20%	\$7,863	Other	J
12842_634-BTIO	12842_634-BTIO	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix 3YR	\$17,231	Each	20%	\$13,785	Other	J
12842_634-BTIP	12842_634-BTIP	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix 3YR	\$7,497	Each	20%	\$5,998	Other	J
12842_634-BTIQ	12842_634-BTIQ	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix 3YR	\$4,409	Each	20%	\$3,527	Other	J
12842_634-BTIS	12842_634-BTIS	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix 3YR	\$10,049	Each	20%	\$8,039	Other	J
12842_634-BTIT	12842_634-BTIT	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix 3YR	\$7,446	Each	20%	\$5,957	Other	J
12842_634-BTIU	12842_634-BTIU	HyperConverged Infra	Intel Xeon Plat 8280L CPU Nutanix 3YR	\$30,274	Each	20%	\$24,219	Other	J
12842_634-BTIV	12842_634-BTIV	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix 3YR	\$8,609	Each	20%	\$6,887	Other	J
12842_634-BTIX	12842_634-BTIX	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix 3YR	\$10,100	Each	20%	\$8,080	Other	J
12842_634-BTIZ	12842_634-BTIZ	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix 3YR	\$6,580	Each	20%	\$5,264	Other	J
12842_634-BTJB	12842_634-BTJB	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix 3YR	\$10,940	Each	20%	\$8,752	Other	J
12842_634-BTJC	12842_634-BTJC	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix 3YR	\$20,289	Each	20%	\$16,231	Other	J
12842_634-BTJD	12842_634-BTJD	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix 3YR	\$8,711	Each	20%	\$6,969	Other	J
12842_634-BTJE	12842_634-BTJE	HyperConverged Infra	Intel Xeon Plat 8260L CPU Nutanix 3YR	\$17,929	Each	20%	\$14,343	Other	J
12842_634-BTJF	12842_634-BTJF	HyperConverged Infra	Intel Xeon Plat 8276L CPU Nutanix 3YR	\$27,274	Each	20%	\$21,819	Other	J
12842_634-BTJI	12842_634-BTJI	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix 3YR	\$23,289	Each	20%	\$18,631	Other	J
12842_634-BTKS	12842_634-BTKS	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix 5YR	\$12,406	Each	20%	\$9,925	Other	J
12842_634-BTKT	12842_634-BTKT	HyperConverged Infra	Intel Xeon Plat 8280L CPU Nutanix 5YR	\$50,454	Each	20%	\$40,363	Other	J
12842_634-BTKV	12842_634-BTKV	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix 5YR	\$12,497	Each	20%	\$9,998	Other	J
12842_634-BTKY	12842_634-BTKY	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix 5YR	\$16,380	Each	20%	\$13,104	Other	J
12842_634-BTLB	12842_634-BTLB	HyperConverged Infra	Intel Xeon Plat 8260L CPU Nutanix 5YR	\$29,880	Each	20%	\$23,904	Other	J
12842_634-BTLC	12842_634-BTLC	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix 5YR	\$10,963	Each	20%	\$8,770	Other	J
12842_634-BTLD	12842_634-BTLD	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix 5YR	\$4,629	Each	20%	\$3,703	Other	J
12842_634-BTLF	12842_634-BTLF	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix 5YR	\$7,346	Each	20%	\$5,877	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12842 634-BTLG	12842 634-BTLG	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix 5YR	\$16,831	Each	20%	\$13,465	Other	J
12842 634-BTLI	12842 634-BTLI	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix 5YR	\$14,520	Each	20%	\$11,616	Other	J
12842 634-BTLJ	12842 634-BTLJ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix 5YR	\$4,143	Each	20%	\$3,314	Other	J
12842 634-BTLK	12842 634-BTLK	HyperConverged Infra	Intel Xeon Plat 8276L CPU Nutanix 5YR	\$45,457	Each	20%	\$36,366	Other	J
12842 634-BTLN	12842 634-BTLN	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix 5YR	\$16,746	Each	20%	\$13,397	Other	J
12842 634-BTLO	12842 634-BTLO	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix 5YR	\$38,814	Each	20%	\$31,051	Other	J
12842 634-BTLP	12842 634-BTLP	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix 5YR	\$6,031	Each	20%	\$4,825	Other	J
12842 634-BTLW	12842 634-BTLW	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix 5YR	\$18,234	Each	20%	\$14,587	Other	J
12842 634-BTLX	12842 634-BTLX	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix 5YR	\$14,346	Each	20%	\$11,477	Other	J
12842 634-BTLZ	12842 634-BTLZ	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix 5YR	\$33,811	Each	20%	\$27,049	Other	J
12842 634-BTMB	12842 634-BTMB	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix 5YR	\$28,717	Each	20%	\$22,974	Other	J
12842 634-BTNL	12842 634-BTNL	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Pro	\$69,594	Each	20%	\$55,675	Other	J
12842 634-BTNN	12842 634-BTNN	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix Pro	\$29,371	Each	20%	\$23,497	Other	J
12842 634-BTNP	12842 634-BTNP	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Pro	\$60,626	Each	20%	\$48,501	Other	J
12842 634-BTNT	12842 634-BTNT	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Pro	\$19,657	Each	20%	\$15,726	Other	J
12842 634-BTNU	12842 634-BTNU	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Pro	\$13,171	Each	20%	\$10,537	Other	J
12842 634-BTNV	12842 634-BTNV	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Pro	\$25,723	Each	20%	\$20,578	Other	J
12842 634-BTNZ	12842 634-BTNZ	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Pro	\$26,034	Each	20%	\$20,827	Other	J
12842 634-BTOC	12842 634-BTOC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Pro	\$10,814	Each	20%	\$8,651	Other	J
12842 634-BTOD	12842 634-BTOD	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Pro	\$30,180	Each	20%	\$24,144	Other	J
12842 634-BTOE	12842 634-BTOE	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Pro	\$8,300	Each	20%	\$6,640	Other	J
12842 634-BTOF	12842 634-BTOF	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Pro	\$51,489	Each	20%	\$41,191	Other	J
12842 634-BTOG	12842 634-BTOG	HyperConverged Infra	Intel Xeon Plat 8260L CPU Nutanix Pro	\$53,574	Each	20%	\$42,859	Other	J
12842 634-BTOH	12842 634-BTOH	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Pro	\$22,406	Each	20%	\$17,925	Other	J
12842 634-BTOK	12842 634-BTOK	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Pro	\$22,246	Each	20%	\$17,797	Other	J
12842 634-BTOL	12842 634-BTOL	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Pro	\$30,026	Each	20%	\$24,021	Other	J
12842 634-BTON	12842 634-BTON	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Pro	\$7,429	Each	20%	\$5,943	Other	J
12842 634-BTOR	12842 634-BTOR	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Pro	\$32,694	Each	20%	\$26,155	Other	J
12842 634-BTOS	12842 634-BTOS	HyperConverged Infra	Intel Xeon Plat 8280L CPU Nutanix Pro	\$90,469	Each	20%	\$72,375	Other	J
12842 634-BTQE	12842 634-BTQE	HyperConverged Infra	Intel Xeon Plat 8276L CPU Nutanix Pro	\$81,506	Each	20%	\$65,205	Other	J
12842 634-BTZY	12842 634-BTZY	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Pro	\$40,954	Each	20%	\$32,763	Other	J
12842 634-BTZZ	12842 634-BTZZ	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Ult	\$56,706	Each	20%	\$45,365	Other	J
12842 634-BUBB	12842 634-BUBB	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix 3YR	\$13,706	Each	20%	\$10,965	Other	J
12842 634-BUBC	12842 634-BUBC	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix 5YR	\$22,840	Each	20%	\$18,272	Other	J
12842 634-BUCN	12842 634-BUCN	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Ult	\$71,291	Each	20%	\$57,033	Other	J
12842 634-BUCO	12842 634-BUCO	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Ult	\$41,574	Each	20%	\$33,259	Other	J
12842 634-BUCQ	12842 634-BUCQ	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Ult	\$18,237	Each	20%	\$14,590	Other	J
12842 634-BUCR	12842 634-BUCR	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Ult	\$96,363	Each	20%	\$77,090	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12842_634-BUCT	12842_634-BUCT	HyperConverged Infra	Intel Xeon Plat 8276L CPU Nutanix Ult	\$112,854	Each	20%	\$90,283	Other	J
12842_634-BUCU	12842_634-BUCU	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Ult	\$30,803	Each	20%	\$24,642	Other	J
12842_634-BUCV	12842_634-BUCV	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Ult	\$36,046	Each	20%	\$28,837	Other	J
12842_634-BUCX	12842_634-BUCX	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Ult	\$35,614	Each	20%	\$28,491	Other	J
12842_634-BUCZ	12842_634-BUCZ	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Ult	\$31,023	Each	20%	\$24,818	Other	J
12842_634-BUDC	12842_634-BUDC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Ult	\$14,971	Each	20%	\$11,977	Other	J
12842_634-BUDE	12842_634-BUDE	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Ult	\$27,217	Each	20%	\$21,774	Other	J
12842_634-BUDF	12842_634-BUDF	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Ult	\$83,943	Each	20%	\$67,154	Other	J
12842_634-BUDG	12842_634-BUDG	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Ult	\$41,789	Each	20%	\$33,431	Other	J
12842_634-BUDH	12842_634-BUDH	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Ult	\$11,491	Each	20%	\$9,193	Other	J
12842_634-BUDK	12842_634-BUDK	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix Ult	\$40,669	Each	20%	\$32,535	Other	J
12842_634-BUDO	12842_634-BUDO	HyperConverged Infra	Intel Xeon Plat 8260L CPU Nutanix Ult	\$74,180	Each	20%	\$59,344	Other	J
12842_634-BUDS	12842_634-BUDS	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Ult	\$45,289	Each	20%	\$36,215	Other	J
12842_634-BUDT	12842_634-BUDT	HyperConverged Infra	Intel Xeon Plat 8280L CPU Nutanix Ult	\$125,263	Each	20%	\$100,210	Other	J
12842_634-BUDU	12842_634-BUDU	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Ult	\$10,286	Each	20%	\$8,229	Other	J
12842_634-BUPT	12842_634-BUPT	HyperConverged Infra	Nutanix Reg 5Y SW Maint 6.4TB	\$19,003	Each	20%	\$15,202	Other	J
12842_634-BUPU	12842_634-BUPU	HyperConverged Infra	Nutanix Reg Ult Ed Lic 7.6TB	\$23,471	Each	20%	\$18,777	Other	J
12842_634-BUPW	12842_634-BUPW	HyperConverged Infra	Nutanix Reg 5Y SW Maint 7.6TB	\$9,454	Each	20%	\$7,563	Other	J
12842_634-BUPX	12842_634-BUPX	HyperConverged Infra	Nutanix Reg 3Y SW Maint 6.4TB	\$11,403	Each	20%	\$9,122	Other	J
12842_634-BUPY	12842_634-BUPY	HyperConverged Infra	Nutanix Reg Pro Ed Lic 7.6TB	\$16,951	Each	20%	\$13,561	Other	J
12842_634-BUPZ	12842_634-BUPZ	HyperConverged Infra	Nutanix Reg Pro Ed Lic 6.4TB	\$34,071	Each	20%	\$27,257	Other	J
12842_634-BUQD	12842_634-BUQD	HyperConverged Infra	Nutanix Reg Ult Ed Lic 6.4TB	\$47,177	Each	20%	\$37,742	Other	J
12842_634-BUQE	12842_634-BUQE	HyperConverged Infra	Nutanix Reg 3Y SW Maint 7.6TB	\$5,674	Each	20%	\$4,539	Other	J
12842_634-BVOD	12842_634-BVOD	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix Ult	\$10,591	Each	20%	\$8,473	Other	J
12842_634-BVOE	12842_634-BVOE	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Pro	\$12,351	Each	20%	\$9,881	Other	J
12842_634-BVOG	12842_634-BVOG	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Pro	\$27,849	Each	20%	\$22,279	Other	J
12842_634-BVOH	12842_634-BVOH	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix Pro	\$12,351	Each	20%	\$9,881	Other	J
12842_634-BVOI	12842_634-BVOI	HyperConverged Infra	Intel Xeon Gold 6240L CPU Nutanix Pro	\$43,800	Each	20%	\$35,040	Other	J
12842_634-BVOJ	12842_634-BVOJ	HyperConverged Infra	Intel Xeon Gold 6238L CPU Nutanix Pro	\$39,043	Each	20%	\$31,234	Other	J
12842_634-BVOK	12842_634-BVOK	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix Ult	\$17,100	Each	20%	\$13,680	Other	J
12842_634-BVOL	12842_634-BVOL	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Ult	\$38,557	Each	20%	\$30,846	Other	J
12842_634-BVOM	12842_634-BVOM	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Ult	\$17,100	Each	20%	\$13,680	Other	J
12842_634-BVON	12842_634-BVON	HyperConverged Infra	Intel Xeon Gold 6238L CPU Nutanix Ult	\$54,060	Each	20%	\$43,248	Other	J
12842_634-BVOO	12842_634-BVOO	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix Pro	\$7,649	Each	20%	\$6,119	Other	J
12842_634-BVOP	12842_634-BVOP	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Ult	\$29,111	Each	20%	\$23,289	Other	J
12842_634-BVOR	12842_634-BVOR	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Pro	\$21,026	Each	20%	\$16,821	Other	J
12842_634-BVOS	12842_634-BVOS	HyperConverged Infra	Intel Xeon Gold 6240L CPU Nutanix Ult	\$60,646	Each	20%	\$48,517	Other	J
12842_634-BVOT	12842_634-BVOT	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix 3YR	\$7,037	Each	20%	\$5,630	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12842 634-BVOU	12842 634-BVOU	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix 3YR	\$4,134	Each	20%	\$3,307	Other	J
12842 634-BVOV	12842 634-BVOV	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix 3YR	\$2,560	Each	20%	\$2,048	Other	J
12842 634-BVOW	12842 634-BVOW	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix 3YR	\$4,134	Each	20%	\$3,307	Other	J
12842 634-BVOX	12842 634-BVOX	HyperConverged Infra	Intel Xeon Gold 6240L CPU Nutanix 3YR	\$14,657	Each	20%	\$11,726	Other	J
12842 634-BVOY	12842 634-BVOY	HyperConverged Infra	Intel Xeon Gold 6238L CPU Nutanix 3YR	\$13,066	Each	20%	\$10,453	Other	J
12842 634-BVOZ	12842 634-BVOZ	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix 3YR	\$9,320	Each	20%	\$7,456	Other	J
12842 634-BVPC	12842 634-BVPC	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix 5YR	\$6,889	Each	20%	\$5,511	Other	J
12842 634-BVPD	12842 634-BVPD	HyperConverged Infra	Intel Xeon Gold 6240L CPU Nutanix 5YR	\$24,429	Each	20%	\$19,543	Other	J
12842 634-BVPF	12842 634-BVPF	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix 5YR	\$4,266	Each	20%	\$3,413	Other	J
12842 634-BVPG	12842 634-BVPG	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix 5YR	\$11,726	Each	20%	\$9,381	Other	J
12842 634-BVPH	12842 634-BVPH	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix 5YR	\$15,531	Each	20%	\$12,425	Other	J
12842 634-BVPI	12842 634-BVPI	HyperConverged Infra	Intel Xeon Gold 6238L CPU Nutanix 5YR	\$21,774	Each	20%	\$17,419	Other	J
12842 634-BVPJ	12842 634-BVPJ	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix 5YR	\$6,889	Each	20%	\$5,511	Other	J
12842 634-BWIP	12842 634-BWIP	HyperConverged Infra	Nutanix Reg Pro Ed Lic 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12842 634-BWIQ	12842 634-BWIQ	HyperConverged Infra	Nutanix Reg 5Y SW Maint 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12842 634-BWIR	12842 634-BWIR	HyperConverged Infra	Nutanix Reg 3Y SW Maint 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12842 634-BWIS	12842 634-BWIS	HyperConverged Infra	Nutanix Reg Ult Ed Lic 750GB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12842 634-BWZQ	12842 634-BWZQ	HyperConverged Infra	Nutanix OS for HYPERV19 1.0	\$0	Each	20%	\$0	Other	J
12842 634-BXBT	12842 634-BXBT	HyperConverged Infra	Nutanix OS for ESXI 7.0	\$0	Each	20%	\$0	Other	J
12842 634-BXED	12842 634-BXED	HyperConverged Infra	Nutanix Reg Pro Ed Lic 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12842 634-BXEE	12842 634-BXEE	HyperConverged Infra	Nutanix Reg 3Y SW Maint 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12842 634-BXEG	12842 634-BXEG	HyperConverged Infra	Nutanix Reg Ult Ed Lic 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12842 634-BXEM	12842 634-BXEM	HyperConverged Infra	Nutanix Reg 5Y SW Maint 6.4TB NVMe SSD	\$1,000,000	Each	20%	\$800,000	Other	J
12842 770-BBBS	12842 770-BBBS	HyperConverged Infra	No Rack Rails	\$0	Each	20%	\$0	Other	J
12842 770-BBHG	12842 770-BBHG	HyperConverged Infra	Cable Management Arm for PowerEdge Systems - Kit	\$70	Each	20%	\$56	Other	J
12842 770-BCGC	12842 770-BCGC	HyperConverged Infra	ReadyRails Sliding Rails	\$169	Each	20%	\$135	Other	J
12842 770-BCGD	12842 770-BCGD	HyperConverged Infra	Cable Management Arm	\$219	Each	20%	\$175	Other	J
12842 770-BCGE	12842 770-BCGE	HyperConverged Infra	ReadyRails Sliding Rails Without Cable Management Arm,CK	\$122	Each	20%	\$97	Other	J
12842 780-BCDI	12842 780-BCDI	HyperConverged Infra	No RAID	\$0	Each	20%	\$0	Other	J
12842 817-BBOR	12842 817-BBOR	HyperConverged Infra	Nutanix Custom Software Maintenance 2 Port Network Interface Card	\$0	Each	20%	\$0	Other	J
12842 817-BBOT	12842 817-BBOT	HyperConverged Infra	Nutanix Custom 16GB DIMM	\$0	Each	20%	\$0	Other	J
12842 817-BBOU	12842 817-BBOU	HyperConverged Infra	Nutanix, 1.2TB 10K Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBOV	12842 817-BBOV	HyperConverged Infra	Nutanix OS Pro Edition, Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBOY	12842 817-BBOY	HyperConverged Infra	Nutanix 7 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBOZ	12842 817-BBOZ	HyperConverged Infra	Nutanix Reg Ult Ed Lic 5Y SW Maint	\$0	Each	20%	\$0	Other	J
12842 817-BBPC	12842 817-BBPC	HyperConverged Infra	Nutanix, Intel Xeon Platinum 8180 2.5G, 28C/56T, 10.4GT/s 2UPI, 38M Cache, Turbo, HT (205W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBPD	12842 817-BBPD	HyperConverged Infra	Nutanix 2 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBPG	12842 817-BBPG	HyperConverged Infra	Nutanix OS Starter Edition, Custom	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L-(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12842 817-BBPH	12842 817-BBPH	HyperConverged Infra	Nutanix, Intel Xeon Platinum 8158 3.0G,12C/24T 10.4GT/s 3UPI,24.75M Cache,Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBPI	12842 817-BBPI	HyperConverged Infra	Nutanix, 1.8TB 10K Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBPJ	12842 817-BBPJ	HyperConverged Infra	Nutanix, Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s 2UPI, 19.25M Cache, Turbo, HT (105W) DDR4-2400, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBPL	12842 817-BBPL	HyperConverged Infra	Nutanix, 3.84TB SSD Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBPN	12842 817-BBPN	HyperConverged Infra	Nutanix, 960GB SSD Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBPO	12842 817-BBPO	HyperConverged Infra	Nutanix, Intel Xeon Gold 6152 2.1G, 22C/44T, 10.4GT/s 2UPI, 30M Cache, Turbo, HT (140W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBPP	12842 817-BBPP	HyperConverged Infra	Non-Registered Discount	\$0	Each	20%	\$0	Other	J	
12842 817-BBPR	12842 817-BBPR	HyperConverged Infra	Nutanix Custom 32GB DIMM	\$0	Each	20%	\$0	Other	J	
12842 817-BBPS	12842 817-BBPS	HyperConverged Infra	Nutanix 3 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBPT	12842 817-BBPT	HyperConverged Infra	Nutanix, Intel Xeon Gold 6136 3.0G, 12C/24T, 10.4GT/s 2UPI, 24.75M Cache, Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBPV	12842 817-BBPV	HyperConverged Infra	Nutanix, Intel Xeon Platinum 8160 2.1G, 24C/48T, 10.4GT/s 2UPI, 33M Cache, Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBPW	12842 817-BBPW	HyperConverged Infra	Nutanix OS Ultimate Edition, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBQB	12842 817-BBQB	HyperConverged Infra	Nutanix, 800GB SSD Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBQE	12842 817-BBQE	HyperConverged Infra	Nutanix Custom 64GB DIMM	\$0	Each	20%	\$0	Other	J	
12842 817-BBQG	12842 817-BBQG	HyperConverged Infra	Nutanix Reg Pro Ed Lic 3Y SW Maint	\$0	Each	20%	\$0	Other	J	
12842 817-BBQK	12842 817-BBQK	HyperConverged Infra	Nutanix, Intel Xeon Gold 6130 2.1G, 16C/32T, 10.4GT/s 2UPI, 22M Cache, Turbo, HT (125W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBQN	12842 817-BBQN	HyperConverged Infra	Registered Discount	\$0	Each	20%	\$0	Other	J	
12842 817-BBQO	12842 817-BBQO	HyperConverged Infra	Nutanix, 1.6TB SSD Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBQQ	12842 817-BBQQ	HyperConverged Infra	Nutanix 4 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBQS	12842 817-BBQS	HyperConverged Infra	Nutanix, 480GB SSD Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBQT	12842 817-BBQT	HyperConverged Infra	Nutanix 6 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBQU	12842 817-BBQU	HyperConverged Infra	Nutanix, Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s 2UPI, 27M Cache, Turbo, HT (150W) DDR4-2666, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBQV	12842 817-BBQV	HyperConverged Infra	Nutanix Reg Ult Ed Lic 3Y SW Maint	\$0	Each	20%	\$0	Other	J	
12842 817-BBQX	12842 817-BBQX	HyperConverged Infra	Nutanix 1 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBQZ	12842 817-BBQZ	HyperConverged Infra	Custom Discount, Cost Relief	\$0	Each	20%	\$0	Other	J	
12842 817-BBRC	12842 817-BBRC	HyperConverged Infra	Nutanix, 1.92TB SSD Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBRD	12842 817-BBRD	HyperConverged Infra	Nutanix 5 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBRE	12842 817-BBRE	HyperConverged Infra	Nutanix Reg Pro Ed Lic 5Y SW Maint	\$0	Each	20%	\$0	Other	J	
12842 817-BBRH	12842 817-BBRH	HyperConverged Infra	Nutanix Prism Pro License	\$0	Each	20%	\$0	Other	J	
12842 817-BBRZ	12842 817-BBRZ	HyperConverged Infra	Nutanix, Dell 3.2TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725a with Carrier, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBSB	12842 817-BBSB	HyperConverged Infra	Nutanix, Dell 1.6TB, NVMe, Mixed Use Express Flash, 2.5 SFF Drive, U.2, PM1725a with Carrier, Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBSE	12842 817-BBSE	HyperConverged Infra	Nutanix, 2.4TB 10K Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBTP	12842 817-BBTP	HyperConverged Infra	Nutanix SW Flow License	\$0	Each	20%	\$0	Other	J	
12842 817-BBTQ	12842 817-BBTQ	HyperConverged Infra	Nutanix SW Replication License	\$0	Each	20%	\$0	Other	J	
12842 817-BBTR	12842 817-BBTR	HyperConverged Infra	Nutanix SW Encryption License	\$0	Each	20%	\$0	Other	J	
12842 817-BBTS	12842 817-BBTS	HyperConverged Infra	Nutanix SW Calm License (up to 25VMs)	\$0	Each	20%	\$0	Other	J	
12842 817-BBUJ	12842 817-BBUJ	HyperConverged Infra	Intel Xeon Plat 8260L CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J	
12842 817-BBUK	12842 817-BBUK	HyperConverged Infra	Intel Xeon Plat 8280 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12842 817-BBUN	12842 817-BBUN	HyperConverged Infra	Intel Xeon Plat 8276L CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBUO	12842 817-BBUO	HyperConverged Infra	Intel Xeon Plat 8253 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBUP	12842 817-BBUP	HyperConverged Infra	Intel Xeon Gold 6248 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBUQ	12842 817-BBUQ	HyperConverged Infra	Intel Xeon Plat 8276 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBUS	12842 817-BBUS	HyperConverged Infra	Intel Xeon Gold 6254 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBUT	12842 817-BBUT	HyperConverged Infra	Intel Xeon Gold 6242 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBUU	12842 817-BBUU	HyperConverged Infra	Intel Xeon Gold 6252 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBUV	12842 817-BBUV	HyperConverged Infra	Intel Xeon Plat 8270 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBUW	12842 817-BBUW	HyperConverged Infra	Intel Xeon Gold 6240 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBUY	12842 817-BBUY	HyperConverged Infra	Intel Xeon Gold 5218 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVC	12842 817-BBVC	HyperConverged Infra	Intel Xeon Gold 5220 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVD	12842 817-BBVD	HyperConverged Infra	Intel Xeon Gold 5215L CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVE	12842 817-BBVE	HyperConverged Infra	Intel Xeon Plat 8260 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVI	12842 817-BBVI	HyperConverged Infra	Intel Xeon Plat 8280L CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVJ	12842 817-BBVJ	HyperConverged Infra	Intel Xeon Gold 5215 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVL	12842 817-BBVL	HyperConverged Infra	Intel Xeon Gold 6230 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVN	12842 817-BBVN	HyperConverged Infra	Intel Xeon Gold 6244 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVP	12842 817-BBVP	HyperConverged Infra	Intel Xeon Plat 8268 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVQ	12842 817-BBVQ	HyperConverged Infra	Nutanix, 6.4TB Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVS	12842 817-BBVS	HyperConverged Infra	Nutanix, 7.6TB Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVU	12842 817-BBVU	HyperConverged Infra	Nutanix SW Files License (TIB per Node), Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVV	12842 817-BBVV	HyperConverged Infra	Nutanix Custom 128GB DIMM	\$0	Each	20%	\$0	Other	J
12842 817-BBVW	12842 817-BBVW	HyperConverged Infra	Intel Xeon Gold 6262V CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVX	12842 817-BBVX	HyperConverged Infra	Intel Xeon Gold 6226 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBYY	12842 817-BBYY	HyperConverged Infra	Intel Xeon Gold 6238 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBVZ	12842 817-BBVZ	HyperConverged Infra	Intel Xeon Gold 6238L CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBWC	12842 817-BBWC	HyperConverged Infra	Intel Xeon Gold 6246 CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBWD	12842 817-BBWD	HyperConverged Infra	Intel Xeon Gold 6240L CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBWE	12842 817-BBWE	HyperConverged Infra	Intel Xeon Gold 6222V CPU Nutanix Custom	\$0	Each	20%	\$0	Other	J
12842 817-BBWH	12842 817-BBWH	HyperConverged Infra	Nutanix 750GB, NVMe Custom	\$0	Each	20%	\$0	Other	J
12842 847-2761	12842 847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries V SANRN	\$20,472	Each	20%	\$16,378	Other	J
12842 847-2762	12842 847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$24,566	Each	20%	\$19,653	Other	J
12842 847-2763	12842 847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries V SANRN	\$14,623	Each	20%	\$11,698	Other	J
12842 847-2766	12842 847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$17,547	Each	20%	\$14,038	Other	J
12842 922-4998	12842 922-4998	HyperConverged Infra	ARR, RECYCLE, LABEL SVCS, LESS THAN 25 UNITS	\$24	Each	20%	\$19	Other	J
12842 929-8749	12842 929-8749	HyperConverged Infra	REMOTE SERVICES AFTER HOURS UPGRADE	\$599	Each	20%	\$479	Other	J
12842 980-5088	12842 980-5088	HyperConverged Infra	ARR, LEASE, OFFSITE DATA WIPE, TRANSPORTATION, MORE THAN 10 UNITS	\$100	Each	20%	\$80	Other	J
12842 980-7177	12842 980-7177	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, MORE THAN 10 UNITS	\$28	Each	20%	\$22	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
12842_983-2917	12842_983-2917	HyperConverged Infra	ARR, LEASE, TRANSPORTATION ONLY, MORE THAN 10 UNITS	\$60	Each	20%	\$48	Other	J
12842_985-3817	12842_985-3817	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE, LABEL SVCS, LESS THAN 10 UNITS	\$28	Each	20%	\$22	Other	J
12842_986-5518	12842_986-5518	HyperConverged Infra	ARR, RESALE, OFFSITE DATA WIPE HAWAII, ALASKA, PUERTO RICO, MORE THAN 10 UNITS	\$55	Each	20%	\$44	Other	J
12842_994-6778	12842_994-6778	HyperConverged Infra	ARR, RECYCLE, 25 OR MORE UNITS	\$15	Each	20%	\$12	Other	J
12369_210-ALUS	12369_210-ALUS	HyperConverged Infra	XC Series Enterprise License Agreement	\$0	Each	20%	\$0	Other	J
12369_210-ALUT	12369_210-ALUT	HyperConverged Infra	XC Series Hardware Upgrade	\$0	Each	20%	\$0	Other	J
12369_210-ALUU	12369_210-ALUU	HyperConverged Infra	XC Series Maintenance Renewal	\$0	Each	20%	\$0	Other	J
12369_210-ALUV	12369_210-ALUV	HyperConverged Infra	XC Series License Upgrade	\$0	Each	20%	\$0	Other	J
12369_210-ALUW	12369_210-ALUW	HyperConverged Infra	XC Series Subscription Add-On	\$0	Each	20%	\$0	Other	J
12369_210-AOEF	12369_210-AOEF	HyperConverged Infra	XC Xpress Renewals	\$0	Each	20%	\$0	Other	J
12369_210-AQTI	12369_210-AQTI	HyperConverged Infra	XC Series Custom HW Upgrade	\$0	Each	20%	\$0	Other	J
12369_332-1286	12369_332-1286	HyperConverged Infra	US Order	\$0	Each	20%	\$0	Other	J
12369_400-AHMN	12369_400-AHMN	HyperConverged Infra	800GB Solid State Drive SATA Value MLC 6Gbps 2.5in Hot-plug Drive, Customer Kit	\$3,703	Each	20%	\$2,963	Other	J
12369_400-AMRW	12369_400-AMRW	HyperConverged Infra	8TB 7.2K RPM Self-Encrypting NLSAS 3.5in Hot-plug Hard Drive,FIPS140-2, CusKit	\$1,227	Each	20%	\$982	Other	J
12369_400-AQEC	12369_400-AQEC	HyperConverged Infra	3.84TB Solid State Drive SAS Mix Use MLC 12Gbps 2.5in Hot-plug Drive,3.5in HYB CARR, PM3, Cuskit	\$6,787	Each	20%	\$5,430	Other	J
12369_400-AQEF	12369_400-AQEF	HyperConverged Infra	3.84TB Solid State Drive SAS Mix Use MLC 12Gbps 2.5in Hot-plug Drive, PM3, Cuskit	\$6,778	Each	20%	\$5,422	Other	J
12369_540-BBDR	12369_540-BBDR	HyperConverged Infra	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Full Height, CusKit	\$729	Each	20%	\$583	Other	J
12369_540-BBDW	12369_540-BBDW	HyperConverged Infra	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile, CusKit	\$729	Each	20%	\$583	Other	J
12369_634-BCZJ	12369_634-BCZJ	HyperConverged Infra	Nutanix 1Y SW Maintenance for Dell XC, Custom4	\$23,810	Each	20%	\$19,048	Other	J
12369_634-BCZK	12369_634-BCZK	HyperConverged Infra	Nutanix Ultimate Edition for Dell XC, Custom4	\$23,810	Each	20%	\$19,048	Other	J
12369_634-BCZL	12369_634-BCZL	HyperConverged Infra	Nutanix Starter Edition for Dell XC, Custom3	\$2,381	Each	20%	\$1,905	Other	J
12369_634-BCZN	12369_634-BCZN	HyperConverged Infra	Nutanix 3Y SW Maintenance for Dell XC, Custom4	\$23,810	Each	20%	\$19,048	Other	J
12369_634-BCZO	12369_634-BCZO	HyperConverged Infra	Nutanix 2Y SW Maintenance for Dell XC, Custom4	\$23,810	Each	20%	\$19,048	Other	J
12369_634-BCZP	12369_634-BCZP	HyperConverged Infra	Nutanix 4Y SW Maintenance for Dell XC, Custom4	\$23,810	Each	20%	\$19,048	Other	J
12369_634-BCZR	12369_634-BCZR	HyperConverged Infra	Nutanix 1Y SW Maintenance for Dell XC, Custom3	\$2,381	Each	20%	\$1,905	Other	J
12369_634-BCZS	12369_634-BCZS	HyperConverged Infra	Nutanix Ultimate Edition for Dell XC, Custom3	\$2,381	Each	20%	\$1,905	Other	J
12369_634-BCZT	12369_634-BCZT	HyperConverged Infra	Nutanix Starter Edition for Dell XC, Custom4	\$23,810	Each	20%	\$19,048	Other	J
12369_634-BCZU	12369_634-BCZU	HyperConverged Infra	Nutanix Pro Edition for Dell XC, Custom3	\$2,381	Each	20%	\$1,905	Other	J
12369_634-BCZV	12369_634-BCZV	HyperConverged Infra	Nutanix 3Y SW Maintenance for Dell XC, Custom1	\$24	Each	20%	\$19	Other	J
12369_634-BCZX	12369_634-BCZX	HyperConverged Infra	Nutanix 5Y SW Maintenance for Dell XC, Custom1	\$24	Each	20%	\$19	Other	J
12369_634-BCZZ	12369_634-BCZZ	HyperConverged Infra	Nutanix 4Y SW Maintenance for Dell XC, Custom1	\$24	Each	20%	\$19	Other	J
12369_634-BDBD	12369_634-BDBD	HyperConverged Infra	Nutanix Pro Edition for Dell XC, Custom2	\$238	Each	20%	\$190	Other	J
12369_634-BDBE	12369_634-BDBE	HyperConverged Infra	Nutanix 1Y SW Maintenance for Dell XC, Custom2	\$238	Each	20%	\$190	Other	J
12369_634-BDBF	12369_634-BDBF	HyperConverged Infra	Nutanix Pro Edition for Dell XC, Custom4	\$23,810	Each	20%	\$19,048	Other	J
12369_634-BDBH	12369_634-BDBH	HyperConverged Infra	Nutanix 2Y SW Maintenance for Dell XC, Custom2	\$238	Each	20%	\$190	Other	J
12369_634-BDBI	12369_634-BDBI	HyperConverged Infra	Nutanix 4Y SW Maintenance for Dell XC, Custom2	\$238	Each	20%	\$190	Other	J
12369_634-BDBK	12369_634-BDBK	HyperConverged Infra	Nutanix Ultimate Edition for Dell XC, Custom1	\$24	Each	20%	\$19	Other	J
12369_634-BDBL	12369_634-BDBL	HyperConverged Infra	Nutanix 3Y SW Maintenance for Dell XC, Custom2	\$238	Each	20%	\$190	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12369 634-BDBM	12369 634-BDBM	HyperConverged Infra	Nutanix 5Y SW Maintenance for Dell XC, Custom2	\$238	Each	20%	\$190	Other	J
12369 634-BDBP	12369 634-BDBP	HyperConverged Infra	Nutanix 2Y SW Maintenance for Dell XC, Custom1	\$24	Each	20%	\$19	Other	J
12369 634-BDBR	12369 634-BDBR	HyperConverged Infra	Nutanix 1Y SW Maintenance for Dell XC, Custom1	\$24	Each	20%	\$19	Other	J
12369 634-BDBS	12369 634-BDBS	HyperConverged Infra	Nutanix 5Y SW Maintenance for Dell XC, Custom4	\$23,810	Each	20%	\$19,048	Other	J
12369 634-BDBT	12369 634-BDBT	HyperConverged Infra	Nutanix 2Y SW Maintenance for Dell XC, Custom3	\$2,381	Each	20%	\$1,905	Other	J
12369 634-BDBU	12369 634-BDBU	HyperConverged Infra	Nutanix Ultimate Edition for Dell XC, Custom2	\$238	Each	20%	\$190	Other	J
12369 634-BDBW	12369 634-BDBW	HyperConverged Infra	Nutanix Starter Edition for Dell XC, Custom1	\$24	Each	20%	\$19	Other	J
12369 634-BDBX	12369 634-BDBX	HyperConverged Infra	Nutanix 3Y SW Maintenance for Dell XC, Custom3	\$2,381	Each	20%	\$1,905	Other	J
12369 634-BDBZ	12369 634-BDBZ	HyperConverged Infra	Nutanix 5Y SW Maintenance for Dell XC, Custom3	\$2,381	Each	20%	\$1,905	Other	J
12369 634-BDCE	12369 634-BDCE	HyperConverged Infra	Nutanix 4Y SW Maintenance for Dell XC, Custom3	\$2,381	Each	20%	\$1,905	Other	J
12369 634-BDCF	12369 634-BDCF	HyperConverged Infra	Nutanix Starter Edition for Dell XC, Custom2	\$238	Each	20%	\$190	Other	J
12369 634-BDCG	12369 634-BDCG	HyperConverged Infra	Nutanix Pro Edition for Dell XC, Custom1	\$24	Each	20%	\$19	Other	J
12369 634-BLHK	12369 634-BLHK	HyperConverged Infra	Hardware upgrade - 16GB DIMM	\$330	Each	20%	\$264	Other	J
12369 634-BLHL	12369 634-BLHL	HyperConverged Infra	Hardware upgrade - 32GB DIMM	\$670	Each	20%	\$536	Other	J
12369 634-BLHM	12369 634-BLHM	HyperConverged Infra	Hardware upgrade - 64GB DIMM	\$1,523	Each	20%	\$1,218	Other	J
12369 634-BLHN	12369 634-BLHN	HyperConverged Infra	Hardware upgrade - 2TB 7.2K 3.5 HDD	\$509	Each	20%	\$407	Other	J
12369 634-BLHP	12369 634-BLHP	HyperConverged Infra	Hardware upgrade - 1TB 7.2K 2.5 HDD	\$626	Each	20%	\$501	Other	J
12369 634-BLHQ	12369 634-BLHQ	HyperConverged Infra	Hardware upgrade - 2TB 7.2K 2.5 HDD	\$1,309	Each	20%	\$1,047	Other	J
12369 634-BLHR	12369 634-BLHR	HyperConverged Infra	Hardware upgrade - 4TB 7.2K 3.5 HDD	\$846	Each	20%	\$677	Other	J
12369 634-BLHS	12369 634-BLHS	HyperConverged Infra	Hardware upgrade - 6TB 7.2K 3.5 HDD	\$1,349	Each	20%	\$1,079	Other	J
12369 634-BLHT	12369 634-BLHT	HyperConverged Infra	Hardware upgrade - 8TB 7.2K 3.5 HDD	\$1,663	Each	20%	\$1,330	Other	J
12369 634-BLHU	12369 634-BLHU	HyperConverged Infra	Hardware upgrade - NIC dual port	\$710	Each	20%	\$568	Other	J
12369 634-BLHW	12369 634-BLHW	HyperConverged Infra	Hardware upgrade - 1.6TB SSD	\$2,732	Each	20%	\$2,186	Other	J
12369 634-BLHX	12369 634-BLHX	HyperConverged Infra	Hardware upgrade - 1.9TB SSD	\$4,169	Each	20%	\$3,335	Other	J
12369 634-BLHZ	12369 634-BLHZ	HyperConverged Infra	Hardware upgrade - 3.8TB SSD	\$11,640	Each	20%	\$9,312	Other	J
12369 634-BLIB	12369 634-BLIB	HyperConverged Infra	Hardware upgrade - 400GB SSD	\$752	Each	20%	\$602	Other	J
12369 634-BLIC	12369 634-BLIC	HyperConverged Infra	Hardware upgrade - 480GB SSD	\$752	Each	20%	\$602	Other	J
12369 634-BLID	12369 634-BLID	HyperConverged Infra	Hardware upgrade - 800GB SSD	\$1,206	Each	20%	\$965	Other	J
12369 634-BLIE	12369 634-BLIE	HyperConverged Infra	Hardware upgrade -960GB SSD	\$1,583	Each	20%	\$1,266	Other	J
12369 634-BLIF	12369 634-BLIF	HyperConverged Infra	Hardware upgrade - 1.6TB HE SSD	\$2,732	Each	20%	\$2,186	Other	J
12369 634-BPJG	12369 634-BPJG	HyperConverged Infra	Nutanix License, Custom0	\$1	Each	20%	\$1	Other	J
12369 634-BPJH	12369 634-BPJH	HyperConverged Infra	Nutanix License, Custom1	\$30	Each	20%	\$24	Other	J
12369 634-BPJI	12369 634-BPJI	HyperConverged Infra	Nutanix License, Custom2	\$250	Each	20%	\$200	Other	J
12369 634-BPJJ	12369 634-BPJJ	HyperConverged Infra	Nutanix License, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12369 634-BPJK	12369 634-BPJK	HyperConverged Infra	Nutanix License, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12369 634-BPJL	12369 634-BPJL	HyperConverged Infra	Nutanix Maintenance, Custom0	\$1	Each	20%	\$1	Other	J
12369 634-BPJM	12369 634-BPJM	HyperConverged Infra	Nutanix Maintenance, Custom1	\$30	Each	20%	\$24	Other	J
12369 634-BPJN	12369 634-BPJN	HyperConverged Infra	Nutanix Maintenance, Custom2	\$250	Each	20%	\$200	Other	J

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Updated November 25, 2020  
Vendor Notes:

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12369 634-BPJO	12369 634-BPJO	HyperConverged Infra	Nutanix Maintenance, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12369 634-BPJP	12369 634-BPJP	HyperConverged Infra	Nutanix Maintenance, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12369 634-BPJQ	12369 634-BPJQ	HyperConverged Infra	Nutanix Prism, Custom0	\$1	Each	20%	\$1	Other	J
12369 634-BPJR	12369 634-BPJR	HyperConverged Infra	Nutanix Prism, Custom1	\$30	Each	20%	\$24	Other	J
12369 634-BPJS	12369 634-BPJS	HyperConverged Infra	Nutanix Prism, Custom2	\$250	Each	20%	\$200	Other	J
12369 634-BPJT	12369 634-BPJT	HyperConverged Infra	Nutanix Prism, Custom3	\$2,500	Each	20%	\$2,000	Other	J
12369 634-BPIU	12369 634-BPIU	HyperConverged Infra	Nutanix Prism, Custom4	\$25,000	Each	20%	\$20,000	Other	J
12369 634-BQYH	12369 634-BQYH	HyperConverged Infra	Hardware upgrade- 2.4TB 10K	\$1,382	Each	20%	\$1,106	Other	J
12369 634-BQYJ	12369 634-BQYJ	HyperConverged Infra	Hardware upgrade- 1.8TB 10K	\$1,037	Each	20%	\$830	Other	J
12369 634-BQYN	12369 634-BQYN	HyperConverged Infra	Hardware upgrade- 128GB DIMM	\$3,340	Each	20%	\$2,672	Other	J
12369 634-BQYS	12369 634-BQYS	HyperConverged Infra	Hardware upgrade- 10TB 7.2K	\$2,086	Each	20%	\$1,669	Other	J
12369 634-BQYX	12369 634-BQYX	HyperConverged Infra	Hardware upgrade- 1.2TB 10K	\$692	Each	20%	\$554	Other	J
12369 634-BRBZ	12369 634-BRBZ	HyperConverged Infra	Nutanix Xpress Software Renewal, 1 Year, 2620	\$2,494	Each	20%	\$1,995	Other	J
12369 634-BRCB	12369 634-BRCB	HyperConverged Infra	Nutanix Xpress Software Renewal, 2 Year, 2640	\$6,932	Each	20%	\$5,546	Other	J
12369 634-BRCC	12369 634-BRCC	HyperConverged Infra	Nutanix Xpress Software Renewal, 1 Year, 2640	\$3,845	Each	20%	\$3,076	Other	J
12369 634-BRCD	12369 634-BRCD	HyperConverged Infra	Nutanix Xpress Software Renewal, 3 Year, 2609	\$2,790	Each	20%	\$2,232	Other	J
12369 634-BRCE	12369 634-BRCE	HyperConverged Infra	Nutanix Xpress Software Renewal, 4 Year, 2640	\$13,835	Each	20%	\$11,068	Other	J
12369 634-BRCF	12369 634-BRCF	HyperConverged Infra	Nutanix Xpress Software Renewal, 2 Year, 2620	\$4,487	Each	20%	\$3,590	Other	J
12369 634-BRCG	12369 634-BRCG	HyperConverged Infra	Nutanix Xpress Software Renewal, 4 Year, 2609	\$3,719	Each	20%	\$2,975	Other	J
12369 634-BRCH	12369 634-BRCH	HyperConverged Infra	Nutanix Xpress Software Renewal, 4 Year, 2620	\$8,939	Each	20%	\$7,151	Other	J
12369 634-BRCI	12369 634-BRCI	HyperConverged Infra	Nutanix Xpress Software Renewal, 1 Year, 2609	\$1,042	Each	20%	\$834	Other	J
12369 634-BRCJ	12369 634-BRCJ	HyperConverged Infra	Nutanix Xpress Software Renewal, 2 Year, 2609	\$1,868	Each	20%	\$1,494	Other	J
12369 634-BRCK	12369 634-BRCK	HyperConverged Infra	Nutanix Xpress Software Renewal, 3 Year, 2640	\$10,397	Each	20%	\$8,318	Other	J
12369 634-BRCL	12369 634-BRCL	HyperConverged Infra	Nutanix Xpress Software Renewal, 3 Year, 2620	\$6,726	Each	20%	\$5,381	Other	J
12369 634-BSED	12369 634-BSED	HyperConverged Infra	Hardware upgrade - 2690 CPU	\$12,131	Each	20%	\$9,705	Other	J
12369 634-BSEE	12369 634-BSEE	HyperConverged Infra	Hardware upgrade - 2680 CPU	\$10,131	Each	20%	\$8,105	Other	J
12369 634-BSEF	12369 634-BSEF	HyperConverged Infra	Hardware upgrade - 2630 CPU	\$4,837	Each	20%	\$3,870	Other	J
12369 634-BSEG	12369 634-BSEG	HyperConverged Infra	Hardware upgrade - 2660 CPU	\$8,909	Each	20%	\$7,127	Other	J
12369 634-BSEH	12369 634-BSEH	HyperConverged Infra	Hardware upgrade - 2620 CPU	\$1,060	Each	20%	\$848	Other	J
12369 634-BSEI	12369 634-BSEI	HyperConverged Infra	Hardware upgrade - 2695 CPU	\$16,354	Each	20%	\$13,083	Other	J
12369 634-BSEJ	12369 634-BSEJ	HyperConverged Infra	Hardware upgrade - 1.6TB NVME	\$5,346	Each	20%	\$4,277	Other	J
12369 634-BSEK	12369 634-BSEK	HyperConverged Infra	Hardware upgrade - 3.2TB NVME	\$10,154	Each	20%	\$8,123	Other	J
12369 634-BSEL	12369 634-BSEL	HyperConverged Infra	Hardware upgrade - 2650 CPU	\$7,194	Each	20%	\$5,755	Other	J
12369 634-BSEM	12369 634-BSEM	HyperConverged Infra	Hardware upgrade - 800GB NVME	\$2,769	Each	20%	\$2,215	Other	J
12369 817-BBOV	12369 817-BBOV	HyperConverged Infra	Nutanix OS Pro Edition, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBOY	12369 817-BBOY	HyperConverged Infra	Nutanix 7 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBPD	12369 817-BBPD	HyperConverged Infra	Nutanix 2 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBPG	12369 817-BBPG	HyperConverged Infra	Nutanix OS Starter Edition, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBPS	12369 817-BBPS	HyperConverged Infra	Nutanix 3 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBPW	12369 817-BBPW	HyperConverged Infra	Nutanix OS Ultimate Edition, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBQQ	12369 817-BBQQ	HyperConverged Infra	Nutanix 4 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBQT	12369 817-BBQT	HyperConverged Infra	Nutanix 6 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBQX	12369 817-BBQX	HyperConverged Infra	Nutanix 1 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBRD	12369 817-BBRD	HyperConverged Infra	Nutanix 5 Year SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBRH	12369 817-BBRH	HyperConverged Infra	Nutanix Prism Pro License	\$0	Each	20%	\$0	Other	J
12369 817-BBTP	12369 817-BBTP	HyperConverged Infra	Nutanix SW Flow License	\$0	Each	20%	\$0	Other	J
12369 817-BBTQ	12369 817-BBTQ	HyperConverged Infra	Nutanix SW Replication License	\$0	Each	20%	\$0	Other	J
12369 817-BBTR	12369 817-BBTR	HyperConverged Infra	Nutanix SW Encryption License	\$0	Each	20%	\$0	Other	J



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12369 817-BBTS	12369 817-BBTS	HyperConverged Infra	Nutanix SW Calm License (up to 25VMs)	\$0	Each	20%	\$0	Other	J
12369 817-BBUD	12369 817-BBUD	HyperConverged Infra	Nutanix Variable Term SW Maintenance, Custom	\$0	Each	20%	\$0	Other	J
12369 817-BBVT	12369 817-BBVT	HyperConverged Infra	Nutanix SW Files License (TiB per Node)	\$0	Each	20%	\$0	Other	J
12369 847-2761	12369 847-2761	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries V SANRN	\$20,472	Each	20%	\$16,378	Other	J
12369 847-2762	12369 847-2762	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$24,566	Each	20%	\$19,653	Other	J
12369 847-2763	12369 847-2763	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries V SANRN	\$14,623	Each	20%	\$11,698	Other	J
12369 847-2766	12369 847-2766	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$17,547	Each	20%	\$14,038	Other	J
12627 847-2767	12627 847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12627 847-2770	12627 847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12627 847-2771	12627 847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries V SANRN	\$3,693	Each	20%	\$2,954	Other	J
12627 847-2774	12627 847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$3,693	Each	20%	\$2,954	Other	J
12627 848-0185	12627 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
12627 848-0186	12627 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
12627 848-0187	12627 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
12627 848-0188	12627 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
12848 847-2767	12848 847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12848 847-2770	12848 847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12848 847-2771	12848 847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries V SANRN	\$3,693	Each	20%	\$2,954	Other	J
12848 847-2774	12848 847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$3,693	Each	20%	\$2,954	Other	J
12848 848-0185	12848 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
12848 848-0186	12848 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
12848 848-0187	12848 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
12848 848-0188	12848 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
12848 998-9318	12848 998-9318	HyperConverged Infra	Custom Dell On-Site Diagnosis Service, 1 Resolution Pack for Server, 1 year	\$940	Each	20%	\$752	Other	J
12848 998-9319	12848 998-9319	HyperConverged Infra	Custom Dell On-Site Diagnosis Service, 3 Resolution Pack for Server, 5 years	\$2,820	Each	20%	\$2,256	Other	J
12848 998-9320	12848 998-9320	HyperConverged Infra	Custom Dell On-Site Diagnosis Service, 5 Resolution Pack for Server, 5 years	\$4,700	Each	20%	\$3,760	Other	J
12848 998-9321	12848 998-9321	HyperConverged Infra	Custom Dell On-Site Diagnosis Service, 10 Resolution Pack for Server, 5 years	\$9,400	Each	20%	\$7,520	Other	J
12849 847-2767	12849 847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12849 847-2770	12849 847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12849 847-2771	12849 847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries V SANRN	\$3,693	Each	20%	\$2,954	Other	J
12849 847-2774	12849 847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$3,693	Each	20%	\$2,954	Other	J
12849 848-0185	12849 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
12849 848-0186	12849 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
12849 848-0187	12849 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
12849 848-0188	12849 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
12622 847-2767	12622 847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12622 847-2770	12622 847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12622 847-2771	12622 847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries V SANRN	\$3,693	Each	20%	\$2,954	Other	J
12622 847-2774	12622 847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$3,693	Each	20%	\$2,954	Other	J
12622 848-0185	12622 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
12622 848-0186	12622 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
12622 848-0187	12622 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
12622 848-0188	12622 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
12846 847-2767	12846 847-2767	HyperConverged Infra	Data Destruction for Enterprise Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12846 847-2770	12846 847-2770	HyperConverged Infra	Data Destruction for Enterprise MV Onsite-XCCORE XCSeries V SANRN	\$5,761	Each	20%	\$4,609	Other	J
12846 847-2771	12846 847-2771	HyperConverged Infra	Data Sanitization for Enterprise Onsite-XCCORE XCSeries V SANRN	\$3,693	Each	20%	\$2,954	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12846 847-2774	12846 847-2774	HyperConverged Infra	Data Sanitization for Enterprise MV Onsite-XCCORE XCseries VSANRN	\$3,693	Each	20%	\$2,954	Other	J
12846 848-0185	12846 848-0185	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	20%	\$29,500	Other	J
12846 848-0186	12846 848-0186	HyperConverged Infra	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	20%	\$59,000	Other	J
12846 848-0187	12846 848-0187	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	20%	\$32,000	Other	J
12846 848-0188	12846 848-0188	HyperConverged Infra	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	20%	\$64,000	Other	J
MHC-24C-384-100	MHC-24C-384-100	MHC	MHC R740XD 4214 12C/384GB/100TB	\$60,925	Each	20%	\$48,740	Other	J
MHC-24C-384-120	MHC-24C-384-120	MHC	MHC R740XD 4214 12C/384GB/120TB	\$74,517	Each	20%	\$59,614	Other	J
MHC-24C-384-80	MHC-24C-384-80	MHC	MHC R740XD 4214 12C/384GB/80TB	\$58,439	Each	20%	\$46,751	Other	J
MHC-24C-384-80NT	MHC-24C-384-80NT	MHC	R740 4214/384GB/80TB NaIz	\$58,433	Each	20%	\$46,747	Other	J
MHC-24C384-80NTUPG	MHC-24C384-80NTUPG	MHC	R740 4214/384GB/80TB NaIz Upg	\$58,433	Each	20%	\$46,747	Other	J
MHC-24C-576-100	MHC-24C-576-100	MHC	MHC R740XD 4214 12C/576GB/100TB	\$68,663	Each	20%	\$54,930	Other	J
MHC-24C-576-120	MHC-24C-576-120	MHC	MHC R740XD 4214 12C/576GB/120TB	\$62,637	Each	20%	\$50,110	Other	J
MHC-24C-576-19	MHC-24C-576-19	MHC	MHC R640 4214 12C/576GB/19.2TB	\$69,070	Each	20%	\$55,256	Other	J
MHC-24C-576-40	MHC-24C-576-40	MHC	MHC R740XD 4214? 12C/576GB/40TB	\$58,005	Each	20%	\$46,404	Other	J
MHC-24C-576-40-UPG	MHC-24C-576-40-UPG	MHC	MHC R740XD 4214 12C/576GB/40TB Upg	\$58,005	Each	20%	\$46,404	Other	J
MHC-24C-576-80	MHC-24C-576-80	MHC	MHC R740XD 4214 12C/576GB/80TB	\$66,177	Each	20%	\$52,942	Other	J
MHC-24C-768-19	MHC-24C-768-19	MHC	MHC R640 4214 12C/768GB/19.2TB	\$76,072	Each	20%	\$60,858	Other	J
MHC-32C-384-100	MHC-32C-384-100	MHC	MHC R740XD 6130 16C/384GB/100TB	\$66,320	Each	20%	\$53,056	Other	J
MHC-32C-384-40	MHC-32C-384-40	MHC	MHC R740XD 6130 16C/384GB/40TB	\$55,663	Each	20%	\$44,530	Other	J
MHC-32C-384-80	MHC-32C-384-80	MHC	MHC R740XD 6130 16C/384GB/80TB	\$63,834	Each	20%	\$51,067	Other	J
MHC-32C-576-100	MHC-32C-576-100	MHC	MHC R740XD 6130 16C/576GB/100TB	\$74,058	Each	20%	\$59,246	Other	J
MHC-32C-576-19	MHC-32C-576-19	MHC	MHC R640 6130 16C/576GB/19.2TB	\$74,466	Each	20%	\$59,573	Other	J
MHC-32C-576-38	MHC-32C-576-38	MHC	MHC R640 6130 16C/576GB/38.4TB	\$100,407	Each	20%	\$80,326	Other	J
MHC-32C-576-40	MHC-32C-576-40	MHC	MHC R740XD 6130 16C/576GB/40TB	\$63,401	Each	20%	\$50,721	Other	J
MHC-32C-768-100	MHC-32C-768-100	MHC	MHC R740XD 6130 16C/768GB/100TB	\$81,060	Each	20%	\$64,848	Other	J
MHC-32C-768-19	MHC-32C-768-19	MHC	MHC R640 6130 16C/768GB/19.2TB	\$81,468	Each	20%	\$65,174	Other	J
MHC-32C-768-40	MHC-32C-768-40	MHC	MHC R740XD 6130 16C/768GB/40TB	\$70,402	Each	20%	\$56,322	Other	J
MHC-32C-768-80	MHC-32C-768-80	MHC	MHC R740XD 6130 16C/768GB/80TB	\$78,574	Each	20%	\$62,859	Other	J
MHC-36C-576-80NT	MHC-36C-576-80NT	MHC	R740 5220/576G/11.52T SSD/80T NaIz	\$78,078	Each	20%	\$62,462	Other	J
MHC-36C576-80NTUPG	MHC-36C576-80NTUPG	MHC	R740 5220/576G/11.52T SSD/80T NaIz Upg	\$78,078	Each	20%	\$62,462	Other	J
MHC-36C-768-19-UPG	MHC-36C-768-19-UPG	MHC	MHC R640 5220 18C/768GB/19.2TB Upg	\$82,977	Each	20%	\$66,382	Other	J
MHC-40C-576-100	MHC-40C-576-100	MHC	MHC R740XD 6248 20C/576GB/100TB	\$82,610	Each	20%	\$66,088	Other	J
MHC-40C-576-120	MHC-40C-576-120	MHC	MHC R740XD 6248 20C/576GB/120TB	\$79,865	Each	20%	\$63,892	Other	J
MHC-40C-576-40	MHC-40C-576-40	MHC	MHC R740XD 6248 20C/576GB/40TB	\$71,953	Each	20%	\$57,562	Other	J
MHC-40C-576-80	MHC-40C-576-80	MHC	MHC R740XD 6248 20C/576GB/80TB	\$80,124	Each	20%	\$64,099	Other	J
MHC-40C-768-100	MHC-40C-768-100	MHC	MHC R740XD 6248 20C/768GB/100TB	\$89,612	Each	20%	\$71,690	Other	J
MHC-40C-768-120	MHC-40C-768-120	MHC	MHC R740XD 6248 20C/768GB/120TB	\$85,951	Each	20%	\$68,761	Other	J
MHC-40C-768-120NT	MHC-40C-768-120NT	MHC	MHC R740XD 6248 20C/768GB/120TB NaIz TPM	\$85,951	Each	20%	\$68,761	Other	J
MHC-40C-768-19	MHC-40C-768-19	MHC	MHC R640 6248 20C/768GB/19.2TB	\$90,019	Each	20%	\$72,015	Other	J
MHC-40C-768-19-UPG	MHC-40C-768-19-UPG	MHC	MHC R640 6248 20C/768GB/19.2TB Upg	\$90,019	Each	20%	\$72,016	Other	J
MHC-40C-768-38	MHC-40C-768-38	MHC	MHC R640 6248 20C/768GB/38.4TB	\$115,960	Each	20%	\$92,768	Other	J
MHC-40C-768-38-UPG	MHC-40C-768-38-UPG	MHC	MHC R640 6248 20C/768GB/38.4TB Upg	\$115,960	Each	20%	\$92,768	Other	J
MHC-40C-768-40	MHC-40C-768-40	MHC	MHC R740XD 6248 20C/768GB/40TB	\$78,954	Each	20%	\$63,163	Other	J
MHC-40C-768-80	MHC-40C-768-80	MHC	MHC R740XD 6248 20C/768GB/80TB	\$87,126	Each	20%	\$69,701	Other	J
MHC-40C-768-80-UFD	MHC-40C-768-80-UFD	MHC	MHC R740XD 6148 20C/768GB/80TB UPG FD	\$87,126	Each	20%	\$69,701	Other	J
MHC-40C-768-80-UPG	MHC-40C-768-80-UPG	MHC	MHC R740XD 6148 20C/768GB/80TB UPG	\$87,126	Each	20%	\$69,701	Other	J
MHC-48C-1.5-120	MHC-48C-1.5-120	MHC	MHC R740XD 8260 24C/1.5TB/120TB	\$121,573	Each	20%	\$97,259	Other	J
MHC-48C-1.5-40	MHC-48C-1.5-40	MHC	MHC R740XD 8260 24C/1.5TB/40TB	\$109,276	Each	20%	\$87,421	Other	J
MHC-48C-1.5-80	MHC-48C-1.5-80	MHC	MHC R740XD 8260 24C/1.5TB/80TB	\$117,002	Each	20%	\$93,602	Other	J
MHC-48C-768-38	MHC-48C-768-38	MHC	MHC R640 8260 24C/768GB/38.4TB	\$113,773	Each	20%	\$91,019	Other	J
MHC-48C-768-40	MHC-48C-768-40	MHC	MHC R740XD 8260 24C/768GB/40TB	\$88,509	Each	20%	\$70,807	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
MHC-48C-768-80	MHC-48C-768-80	MHC	MHC R740XD 8260 24C/768GB/80TB	\$96,681	Each	20%	\$77,345	Other	J
MHC-48C-768-80NT	MHC-48C-768-80NT	MHC	R740 8260/768GB/80TB NatZ	\$85,875	Each	20%	\$68,700	Other	J
MHC-48C768-80NTUPG	MHC-48C768-80NTUPG	MHC	R740 8260/768GB/80TB NatZ Upg	\$85,875	Each	20%	\$68,700	Other	J
MHC-48C-768-80-UPG	MHC-48C-768-80-UPG	MHC	MHC R740XD 8160 24C/768GB/80TB Upg	\$85,875	Each	20%	\$68,700	Other	J
MHC-640-CISCO-KIT	MHC-640-CISCO-KIT	MHC	MHC R640 Server Kit Cisco Support	\$326	Each	20%	\$261	Other	J
MHC-740-CISCO-KIT	MHC-740-CISCO-KIT	MHC	MHC R740 Server Kit Cisco Support	\$367	Each	20%	\$294	Other	J
MHC-840-MINI-RACK1	MHC-840-MINI-RACK1	MHC	MHC 840 Mini Rack 1	\$0	Each	20%	\$0	Other	J
MHC-840-MINI-RACK2	MHC-840-MINI-RACK2	MHC	MHC 840 Mini Rack 2	\$0	Each	20%	\$0	Other	J
MHC-840-RACK1-1PH	MHC-840-RACK1-1PH	MHC	MHC Rack1 40U Single Phase 840	\$11,326	Each	20%	\$9,061	Other	J
MHC-840-RACK1-3PH	MHC-840-RACK1-3PH	MHC	MHC Rack1 40U 3Phase Delta 840	\$10,369	Each	20%	\$8,295	Other	J
MHC-840-RACK1-3WYE	MHC-840-RACK1-3WYE	MHC	MHC Rack1 40U 3Phase WYE 840	\$15,499	Each	20%	\$12,399	Other	J
MHC-840-RACK2-1PH	MHC-840-RACK2-1PH	MHC	MHC Rack2 40U Single Phase 840	\$0	Each	20%	\$0	Other	J
MHC-840-RACK2-3PH	MHC-840-RACK2-3PH	MHC	MHC Rack2 40U 3Phase Delta 840	\$0	Each	20%	\$0	Other	J
MHC-840-RACK2-3WYE	MHC-840-RACK2-3WYE	MHC	MHC Rack2 40U 3Phase WYE 840	\$0	Each	20%	\$0	Other	J
MHC-CF-36C-384-100	MHC-CF-36C-384-100	MHC	MHC R740XD 5220 18C/384GB/100TB FD	\$68,243	Each	20%	\$54,594	Other	J
MHC-CF-36C-384-40	MHC-CF-36C-384-40	MHC	MHC R740XD 5220 18C/384GB/40TB FD	\$56,491	Each	20%	\$45,192	Other	J
MHC-CF-36C-384-80	MHC-CF-36C-384-80	MHC	MHC R740XD 5220 18C/384GB/80TB FD	\$65,397	Each	20%	\$52,318	Other	J
MHC-CF-36C-576-100	MHC-CF-36C-576-100	MHC	MHC R740XD 5220 18C/576GB/100TB FD	\$75,997	Each	20%	\$60,798	Other	J
MHC-CF-36C-576-19	MHC-CF-36C-576-19	MHC	MHC R640 5220 18C/576GB/19.2TB FD	\$75,639	Each	20%	\$60,511	Other	J
MHC-CF-36C-576-38	MHC-CF-36C-576-38	MHC	MHC R640 5220 18C/576GB/38.4TB FD	\$102,855	Each	20%	\$82,284	Other	J
MHC-CF-36C-576-40	MHC-CF-36C-576-40	MHC	MHC R740XD 5220 18C/576GB/40TB FD	\$64,245	Each	20%	\$51,396	Other	J
MHC-CF-36C-768-100	MHC-CF-36C-768-100	MHC	MHC R740XD 5220 18C/768GB/100TB FD	\$83,013	Each	20%	\$66,411	Other	J
MHC-CF-36C-768-19	MHC-CF-36C-768-19	MHC	MHC R640 5220 18C/768GB/19.2TB FD	\$82,656	Each	20%	\$66,124	Other	J
MHC-CF-36C-768-40	MHC-CF-36C-768-40	MHC	MHC R740XD 5220 18C/768GB/40TB FD	\$71,261	Each	20%	\$57,009	Other	J
MHC-CF-36C-768-80	MHC-CF-36C-768-80	MHC	MHC R740XD 5220 18C/768GB/80TB FD	\$80,168	Each	20%	\$64,134	Other	J
MHC-CF-HIGH-AF	MHC-CF-HIGH-AF	MHC	MHC High R640 - 5220/768G/38.4TB FD	\$109,072	Each	20%	\$87,257	Other	J
MHC-CL-36C-384-100	MHC-CL-36C-384-100	MHC	MHC R740XD 5220 18C/384GB/100TB	\$68,670	Each	20%	\$54,936	Other	J
MHC-CL-36C-384-120	MHC-CL-36C-384-120	MHC	MHC R740XD 5220 18C/384GB/120TB	\$61,706	Each	20%	\$49,364	Other	J
MHC-CL-36C-384-40	MHC-CL-36C-384-40	MHC	MHC R740XD 5220 18C/384GB/40TB	\$56,917	Each	20%	\$45,534	Other	J
MHC-CL-36C-384-80	MHC-CL-36C-384-80	MHC	MHC R740XD 5220 18C/384GB/80TB	\$65,824	Each	20%	\$52,659	Other	J
MHC-CL-36C-576-100	MHC-CL-36C-576-100	MHC	MHC R740XD 5220 18C/576GB/100TB	\$76,424	Each	20%	\$61,139	Other	J
MHC-CL-36C-576-120	MHC-CL-36C-576-120	MHC	MHC R740XD 5220 18C/576GB/120TB	\$68,431	Each	20%	\$54,745	Other	J
MHC-CL-36C-576-19	MHC-CL-36C-576-19	MHC	MHC R640 5220 18C/576GB/19.2TB	\$75,961	Each	20%	\$60,769	Other	J
MHC-CL-36C-576-38	MHC-CL-36C-576-38	MHC	MHC R640 5220 18C/576GB/38.4TB	\$103,176	Each	20%	\$82,541	Other	J
MHC-CL-36C-576-40	MHC-CL-36C-576-40	MHC	MHC R740XD 5220 18C/576GB/40TB	\$64,672	Each	20%	\$51,737	Other	J
MHC-CL-36C-768-100	MHC-CL-36C-768-100	MHC	MHC R740XD 5220 18C/768GB/100TB	\$83,440	Each	20%	\$66,752	Other	J
MHC-CL-36C-768-120	MHC-CL-36C-768-120	MHC	MHC R740XD 5220 18C/768GB/120TB	\$74,517	Each	20%	\$59,614	Other	J
MHC-CL-36C-768-19	MHC-CL-36C-768-19	MHC	MHC R640 5220 18C/768GB/19.2TB	\$82,977	Each	20%	\$66,382	Other	J
MHC-CL-36C-768-40	MHC-CL-36C-768-40	MHC	MHC R740XD 5220 18C/768GB/40TB	\$71,688	Each	20%	\$57,350	Other	J
MHC-CL-36C-768-80	MHC-CL-36C-768-80	MHC	MHC R740XD 5220 18C/768GB/80TB	\$80,595	Each	20%	\$64,476	Other	J
MHC-CL-40C-UPG	MHC-CL-40C-UPG	MHC	MHC CL R740XD 6248 20C/768GB/80TB Upg	\$79,167	Each	20%	\$63,334	Other	J
MHC-CL48C768-80UPG	MHC-CL48C768-80UPG	MHC	MHC CL R740XD 8260 24C/768GB/80TB Upg	\$85,875	Each	20%	\$68,700	Other	J
MHC-CL-HIAFUPG-FD	MHC-CL-HIAFUPG-FD	MHC	MHC CL High AF R640XD Field Upg	\$99,779	Each	20%	\$79,823	Other	J
MHC-CL-HIGH-AF	MHC-CL-HIGH-AF	MHC	MHC High R640 - 5220/768G/38.4TB	\$109,194	Each	20%	\$87,355	Other	J
MHC-CL-HIGH-AF-UPG	MHC-CL-HIGH-AF-UPG	MHC	MHC-CL High AF R640XD Upgrade	\$99,779	Each	20%	\$79,823	Other	J
MHC-CL-HIGH-UPG	MHC-CL-HIGH-UPG	MHC	MHC CL High Cap R740XD Upgrade	\$90,748	Each	20%	\$72,598	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
MHC-CL-HIGH-UPG-FD	MHC-CL-HIGH-UPG-FD	MHC	MHC CL High Cap R740XD Field Upgrade	\$90,748	Each	20%	\$72,598	Other	J
MHC-CL-LOW-AF-UPG	MHC-CL-LOW-AF-UPG	MHC	MHC CL Low AF R640XD Upgrade	\$52,533	Each	20%	\$42,026	Other	J
MHC-CL-LOWAFUPG-FD	MHC-CL-LOWAFUPG-FD	MHC	MHC CL Low AF R640XD Field Upg	\$52,533	Each	20%	\$42,026	Other	J
MHC-CL-LOW-UPG	MHC-CL-LOW-UPG	MHC	MHC CL Low Cap R740XD Upgrade	\$44,348	Each	20%	\$35,478	Other	J
MHC-CL-LOW-UPG-FD	MHC-CL-LOW-UPG-FD	MHC	MHC CL Low Cap R740XD Field Upgrade	\$44,348	Each	20%	\$35,478	Other	J
MHC-CL-MED-CAP	MHC-CL-MED-CAP	MHC	MHC MLK Med Cap R740XD/5220/576GB	\$73,573	Each	20%	\$58,858	Other	J
MHC-CL-MED-CAP-FD	MHC-CL-MED-CAP-FD	MHC	MHC MLK Med Cap R740XD/5220/576GB FD	\$73,146	Each	20%	\$58,516	Other	J
MHC-CL-MED-UPG	MHC-CL-MED-UPG	MHC	MHC CL Med Cap R740XD Upgrade	\$63,417	Each	20%	\$50,734	Other	J
MHC-CL-MED-UPG-FD	MHC-CL-MED-UPG-FD	MHC	MHC CL Med Cap R740XD Field Upgrade	\$63,417	Each	20%	\$50,734	Other	J
MHC-CL-R840-UPG	MHC-CL-R840-UPG	MHC	MHC CL R840 Upgrade	\$248,001	Each	20%	\$198,401	Other	J
MHC-CL-R840-UPG-FD	MHC-CL-R840-UPG-FD	MHC	MHC CL R840 Field Upgrade	\$248,001	Each	20%	\$198,401	Other	J
MHC-DOOR-AF	MHC-DOOR-AF	MHC	MHC Titan Door All Flash	\$2,589	Each	20%	\$2,071	Other	J
MHC-DOOR-DELLEMC	MHC-DOOR-DELLEMC	MHC	MHC Titan Door DELLEMC	\$2,589	Each	20%	\$2,071	Other	J
MHC-DOOR-EMC	MHC-DOOR-EMC	MHC	MHC Titan Door EMC	\$2,589	Each	20%	\$2,071	Other	J
MHCFRC1GBRJ45	MHCFRC1GBRJ45	MHC	MHC 1GB RJ45	\$206	Each	20%	\$165	Other	J
MHC-HIGH-AF-FD	MHC-HIGH-AF-FD	MHC	MHC High R640 - 5220/768G/38.4TB FD	\$107,336	Each	20%	\$85,869	Other	J
MHC-HIGH-AF-NODE	MHC-HIGH-AF-NODE	MHC	MHC High R640 - 5220/768G/38.4TB	\$107,615	Each	20%	\$86,092	Other	J
MHC-HIGH-AF-UPG	MHC-HIGH-AF-UPG	MHC	MHC High R640 All Flash Upgrade	\$107,831	Each	20%	\$86,265	Other	J
MHC-HIGH-AF-UPG-FD	MHC-HIGH-AF-UPG-FD	MHC	MHC High R640 All Flash Upgrade FD	\$107,916	Each	20%	\$86,333	Other	J
MHC-HIGH-CAP-FD	MHC-HIGH-CAP-FD	MHC	MHC High Cap R740XD/8260/768GB FD	\$98,940	Each	20%	\$79,152	Other	J
MHC-HIGH-CAP-NODE	MHC-HIGH-CAP-NODE	MHC	MHC High Cap R740XD/8260/768GB	\$99,313	Each	20%	\$79,450	Other	J
MHC-HIGH-UPG	MHC-HIGH-UPG	MHC	MHC HIGH Cap R740XD Upgrade	\$99,467	Each	20%	\$79,574	Other	J
MHC-HIGH-UPG-FD	MHC-HIGH-UPG-FD	MHC	MHC HIGH Cap R740XD Upgrade FD	\$99,575	Each	20%	\$79,660	Other	J
MHC-LOW-AF-FD	MHC-LOW-AF-FD	MHC	MHC Base R640 - 4214/384G FD	\$61,997	Each	20%	\$49,598	Other	J
MHC-LOW-AF-NODE	MHC-LOW-AF-NODE	MHC	MHC Base R640 - 4214/384G	\$62,276	Each	20%	\$49,821	Other	J
MHC-LOW-AF-UPG	MHC-LOW-AF-UPG	MHC	MHC Low R640 All Flash Upgrade	\$62,491	Each	20%	\$49,993	Other	J
MHC-LOW-AF-UPG-FD	MHC-LOW-AF-UPG-FD	MHC	MHC Low R640 All Flash Upgrade FD	\$62,576	Each	20%	\$50,061	Other	J
MHC-LOW-CABLE-KIT	MHC-LOW-CABLE-KIT	MHC	Cable Kit for factory 4 or 8 nodes	\$2,205	Each	20%	\$1,764	Other	J
MHC-LOW-CAP-FD	MHC-LOW-CAP-FD	MHC	MHC Low Cap R740XD/4214/384GB FD	\$50,041	Each	20%	\$40,033	Other	J
MHC-LOW-CAP-NODE	MHC-LOW-CAP-NODE	MHC	MHC Low Cap R740XD/4214/384GB	\$50,413	Each	20%	\$40,331	Other	J
MHC-LOW-UPG	MHC-LOW-UPG	MHC	MHC Low Cap R740XD Upgrade	\$50,568	Each	20%	\$40,454	Other	J
MHC-LOW-UPG-FD	MHC-LOW-UPG-FD	MHC	MHC Low Cap R740XD Upgrade FD	\$50,676	Each	20%	\$40,541	Other	J
MHCLR100GBSFP	MHCLR100GBSFP	MHC	MHC 100GB Long Range SFP	\$8,015	Each	20%	\$6,412	Other	J
MHCLR10GBSFP	MHCLR10GBSFP	MHC	MHC 10GB Long Range SFP	\$305	Each	20%	\$244	Other	J
MHCLR25GBSFP	MHCLR25GBSFP	MHC	MHC 25GB Long Range SFP	\$2,229	Each	20%	\$1,783	Other	J
MHC-MED-CAP-FD	MHC-MED-CAP-FD	MHC	MHC Med Cap R740XD/5220/576GB FD	\$71,346	Each	20%	\$57,077	Other	J
MHC-MED-CAP-NODE	MHC-MED-CAP-NODE	MHC	MHC Med Cap R740XD/5220/576GB	\$71,719	Each	20%	\$57,375	Other	J
MHC-MED-UPG	MHC-MED-UPG	MHC	MHC Medium Cap R740XD Upgrade	\$71,873	Each	20%	\$57,498	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
MHC-MED-UPG-FD	MHC-MED-UPG-FD	MHC	MHC Medium Cap R740XD Upgrade FD	\$71,981	Each	20%	\$57,585	Other	J
MHC-MGMT-9348FC-FD	MHC-MGMT-9348FC-FD	MHC	Cisco 9348GC-FXP MGMT Switch	\$32,124	Each	20%	\$25,699	Other	J
MHC-MGMT-AF-FD	MHC-MGMT-AF-FD	MHC	R640 5220/96G/3.84T SSD FD	\$19,258	Each	20%	\$15,406	Other	J
MHC-MGMT-NAZ-TPM	MHC-MGMT-NAZ-TPM	MHC	MHC Mgmt Non TPM R640-6130/96G	\$19,258	Each	20%	\$15,406	Other	J
MHC-MGMT-NODE	MHC-MGMT-NODE	MHC	MHC Mgmt R640 -5220/96G	\$19,258	Each	20%	\$15,406	Other	J
MHC-MGMT-NODE-25G	MHC-MGMT-NODE-25G	MHC	MHC Mgmt R640 5220/96G/3.84T SSD	\$19,258	Each	20%	\$15,406	Other	J
MHC-MGMT-NODE-AF	MHC-MGMT-NODE-AF	MHC	R640 5220/96G/3.84T SSD	\$19,258	Each	20%	\$15,406	Other	J
MHC-MGMT-NODE-FD	MHC-MGMT-NODE-FD	MHC	MHC Mgmt R640 -5220/96G FD	\$19,258	Each	20%	\$15,406	Other	J
MHC-MGMT-S3048	MHC-MGMT-S3048	MHC	Dell EMC Networking S3048 1GbE	\$10,208	Each	20%	\$8,166	Other	J
MHC-MGMT-S3048-FD	MHC-MGMT-S3048-FD	MHC	Dell EMC Networking S3048 1GbE FD	\$10,208	Each	20%	\$8,166	Other	J
MHC-MGMT-S3048-TAA	MHC-MGMT-S3048-TAA	MHC	Dell EMC Networking S3048 1GbE TAA	\$10,207	Each	20%	\$8,166	Other	J
MHC-MGMTS3048TAAFD	MHC-MGMTS3048TAAFD	MHC	Dell EMC Networking S3048 1GbE TAA FD	\$10,207	Each	20%	\$8,166	Other	J
MHC-MGMT-SWITCH	MHC-MGMT-SWITCH	MHC	Dell EMC Networking S3048 1GbE	\$10,207	Each	20%	\$8,166	Other	J
MHC-MGMT-SWITCH-FD	MHC-MGMT-SWITCH-FD	MHC	Dell EMC Networking S3048 1GbE	\$10,208	Each	20%	\$8,166	Other	J
MHC-MGT-NAZ-TPM-FD	MHC-MGT-NAZ-TPM-FD	MHC	MHC Mgmt NatZ TPM R640-6130/96G FD	\$19,258	Each	20%	\$15,406	Other	J
MHC-MINI-RACK-1	MHC-MINI-RACK-1	MHC	MHC Mini Rack 1	\$0	Each	20%	\$0	Other	J
MHC-MINI-RACK1-AF	MHC-MINI-RACK1-AF	MHC	MHC Mini Rack1 All Flash	\$0	Each	20%	\$0	Other	J
MHC-MINI-RACK-2	MHC-MINI-RACK-2	MHC	MHC Mini Rack 2	\$0	Each	20%	\$0	Other	J
MHC-MINI-RACK2-AF	MHC-MINI-RACK2-AF	MHC	MHC Mini Rack 2 All Flash	\$0	Each	20%	\$0	Other	J
MHC-PWR-1PH-AUS	MHC-PWR-1PH-AUS	MHC	PWR CORD 24A SP 15FT 56PA332 AUS	\$2,655	Each	20%	\$2,124	Other	J
MHC-PWR-1PH-INTL	MHC-PWR-1PH-INTL	MHC	PWR CORD 24A SP 15FT IEC309P INTL	\$1,108	Each	20%	\$886	Other	J
MHC-PWR-1PH-L7	MHC-PWR-1PH-L7	MHC	PWR CORD 24A SP 15FT L7-30P	\$949	Each	20%	\$759	Other	J
MHC-PWR-1PH-US	MHC-PWR-1PH-US	MHC	PWR CORD 24A SP 15FT L6-30P N.AMER,JAP	\$530	Each	20%	\$424	Other	J
MHC-PWR-3PH-INTL	MHC-PWR-3PH-INTL	MHC	PWR CORD, 3-PH DELTA, 40A, 15FT, INTL	\$3,291	Each	20%	\$2,633	Other	J
MHC-PWR-3PH-RSUS	MHC-PWR-3PH-RSUS	MHC	PWR CORD, 3-PH DELTA, 40A,RS 15FT, N. Am	\$3,897	Each	20%	\$3,118	Other	J
MHC-PWR-3PH-US	MHC-PWR-3PH-US	MHC	PWR CORD, 3-PH DELTA, 40A, 15FT, US	\$2,093	Each	20%	\$1,674	Other	J
MHC-PWR-3PWYE-FL1	MHC-PWR-3PWYE-FL1	MHC	PWR 3PWYE,32A, 15FT, INTL Flying Leads	\$803	Each	20%	\$642	Other	J
MHC-PWR-3PWYE-FL2	MHC-PWR-3PWYE-FL2	MHC	PWR 3PWYE 32A,15FT,N. Am. Flying Leads	\$1,311	Each	20%	\$1,049	Other	J
MHC-PWR-3PWYE-INT1	MHC-PWR-3PWYE-INT1	MHC	PWR CORD, 3-PH WYE, 32A, 15FT, INTL	\$835	Each	20%	\$668	Other	J
MHC-PWR-3PWYE-INT2	MHC-PWR-3PWYE-INT2	MHC	PWR CORD, 3-PH WYE, 24A, 15FT, INTL	\$2,160	Each	20%	\$1,728	Other	J
MHC-PWR-3PWYE-US	MHC-PWR-3PWYE-US	MHC	PWR CORD, 3-PH WYE, 32A, 15FT, US	\$1,606	Each	20%	\$1,285	Other	J
MHC-R24C-768-120	MHC-R24C-768-120	MHC	MHC R740XD 6248R 24C/768GB/120TB	\$85,179	Each	20%	\$68,143	Other	J
MHC-R24C768-120UPG	MHC-R24C768-120UPG	MHC	MHC R740XD 6248R 24C/768GB/120TB Upg	\$85,179	Each	20%	\$68,143	Other	J
MHC-R24C-768-38	MHC-R24C-768-38	MHC	MHC R640 6248R 24C/768GB/38.4TB	\$108,373	Each	20%	\$86,698	Other	J
MHC-R24C-768-38UPG	MHC-R24C-768-38UPG	MHC	MHC R640 6248R 24C/768GB/38.4TB Upg	\$108,373	Each	20%	\$86,698	Other	J
MHC-R24C-768-40	MHC-R24C-768-40	MHC	MHC R740XD 6248R 24C/768GB/40TB	\$72,094	Each	20%	\$57,675	Other	J
MHC-R24C-768-40UPG	MHC-R24C-768-40UPG	MHC	MHC R740XD 6248R 24C/768GB/40TB Upg	\$77,902	Each	20%	\$62,322	Other	J
MHC-R840-MI25	MHC-R840-MI25	MHC	R840 8260 24C/1536GB/92.16TB	\$257,038	Each	20%	\$205,630	Other	J



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MHC-R840-MI25-FD	MHC-R840-MI25-FD	MHC	R840 8260 24C/1536GB/92.16TB FD	\$257,038	Each	20%	\$205,630	Other	J
MHC-R840-NAZ-TP-FD	MHC-R840-NAZ-TP-FD	MHC	MHC R840 24C/1536GB/92.16TB FD NaZ TPM	\$266,250	Each	20%	\$213,000	Other	J
MHC-R840-NODE-4S	MHC-R840-NODE-4S	MHC	MHC R840 8260 24C/1536GB/92.16TB	\$266,250	Each	20%	\$213,000	Other	J
MHC-R840-NODE-FD	MHC-R840-NODE-FD	MHC	MHC R840 8260 24C/1536GB/92.16TB FD	\$266,250	Each	20%	\$213,000	Other	J
MHC-R840-NODE-UPG	MHC-R840-NODE-UPG	MHC	MHC R840 Upgrade	\$248,001	Each	20%	\$198,401	Other	J
MHC-R840-TZL-2S	MHC-R840-TZL-2S	MHC	R840 TZL 8260 24C/1536GB/92.16TB No GPU	\$162,465	Each	20%	\$129,972	Other	J
MHC-R840-TZL-MI25	MHC-R840-TZL-MI25	MHC	R840 TZL 8260 24C/1536GB/92.16TB	\$163,707	Each	20%	\$130,966	Other	J
MHC-R840-UPG-FD	MHC-R840-UPG-FD	MHC	MHC R840 Field Upgrade	\$248,001	Each	20%	\$198,401	Other	J
MHC-R840-V100	MHC-R840-V100	MHC	R840 8260 24C/1536GB/92.16TB	\$284,959	Each	20%	\$227,967	Other	J
MHC-R840-V100-FD	MHC-R840-V100-FD	MHC	R840 8260 24C/1536GB/92.16TB FD	\$284,959	Each	20%	\$227,967	Other	J
MHC-R840V100-FDUPG	MHC-R840V100-FDUPG	MHC	R840 8260 24C/1536GB/92.16TB FD Upp	\$284,959	Each	20%	\$227,967	Other	J
MHC-R840-V100-UPG	MHC-R840-V100-UPG	MHC	R840 8260 24C/1536GB/92.16TB Upp	\$284,998	Each	20%	\$227,998	Other	J
MHC-RACK-1PH	MHC-RACK-1PH	MHC	MHC Rack 40U Single Phase	\$11,326	Each	20%	\$9,061	Other	J
MHC-RACK-1PH-AF	MHC-RACK-1PH-AF	MHC	MHC Rack 40U Single Phase All Flash	\$11,326	Each	20%	\$9,061	Other	J
MHC-RACK-3PH-AF	MHC-RACK-3PH-AF	MHC	MHC Rack 40U 3 Phase Delta All Flash	\$15,005	Each	20%	\$12,004	Other	J
MHC-RACK-3PH-DELTA	MHC-RACK-3PH-DELTA	MHC	MHC Rack 40U 3 Phase Delta	\$15,005	Each	20%	\$12,004	Other	J
MHC-RACK-3PH-WYE	MHC-RACK-3PH-WYE	MHC	MHC Rack 40U 3 Phase WYE	\$15,499	Each	20%	\$12,399	Other	J
MHC-RACK-3PWYE-AF	MHC-RACK-3PWYE-AF	MHC	MHC Rack 40U 3 Phase WYE All Flash	\$15,499	Each	20%	\$12,399	Other	J
MHCSR100GBSFP	MHCSR100GBSFP	MHC	MHC 100GB Short Range SFP	\$2,305	Each	20%	\$1,844	Other	J
MHCSR10GBSFP	MHCSR10GBSFP	MHC	MHC 10GB Short Range SFP	\$266	Each	20%	\$213	Other	J
MHCSR25GBSFP	MHCSR25GBSFP	MHC	MHC 25GB Short Range SFP	\$1,333	Each	20%	\$1,066	Other	J
MHCSR25GBSFP-CISCO	MHCSR25GBSFP-CISCO	MHC	Cisco 25GBASE-SR SFP28 Transceiver MMF	\$2,500	Each	20%	\$2,000	Other	J
MHC-SRV-CAB-25G-FD	MHC-SRV-CAB-25G-FD	MHC	MHC Server 25G Cable Field Kit	\$2,563	Each	20%	\$2,050	Other	J
MHC-SRV-CAB-AF	MHC-SRV-CAB-AF	MHC	MHC Server AF Cable Kit	\$2,563	Each	20%	\$2,050	Other	J
MHC-SRV-CAB-AF-FD	MHC-SRV-CAB-AF-FD	MHC	MHC Server AF Cable Field Kit	\$2,563	Each	20%	\$2,050	Other	J
MHC-SRV-CAB-KIT-FD	MHC-SRV-CAB-KIT-FD	MHC	Cable Kit for Field 4 or 8 nodes	\$2,563	Each	20%	\$2,050	Other	J
MHCTACTLR100GBSFP	MHCTACTLR100GBSFP	MHC	MHC 100GB Long Range SFP Tactical	\$8,015	Each	20%	\$6,412	Other	J
MHCTACTLR10GBSFP	MHCTACTLR10GBSFP	MHC	MHC 10GB Long Range SFP Tactical	\$305	Each	20%	\$244	Other	J
MHCTACTLR25GBSFP	MHCTACTLR25GBSFP	MHC	MHC 25GB Long Range SFP Tactical	\$2,229	Each	20%	\$1,783	Other	J
MHCTACTSR100GBSFP	MHCTACTSR100GBSFP	MHC	MHC 100GB Short Range SFP Tactical	\$2,305	Each	20%	\$1,844	Other	J
MHCTACTSR10GBSFP	MHCTACTSR10GBSFP	MHC	MHC 10GB Short Range SFP Tactical	\$266	Each	20%	\$213	Other	J
MHCTACTSR1GBSFP	MHCTACTSR1GBSFP	MHC	MHC 1GB Short Range SFP Tactical	\$49	Each	20%	\$39	Other	J
MHCTACTSR25GBSFP	MHCTACTSR25GBSFP	MHC	MHC 25GB Short Range SFP Tactical	\$1,333	Each	20%	\$1,066	Other	J
MHC-TOR-93180YC-FD	MHC-TOR-93180YC-FD	MHC	MHC TOR Switch Cisco 93180YC/25G FD	\$58,759	Each	20%	\$47,007	Other	J
MHC-TOR-AF-KIT-FD	MHC-TOR-AF-KIT-FD	MHC	MHC TOR/MGMT Field Kit 25G	\$2,629	Each	20%	\$2,103	Other	J
MHC-TOR-CISCO-KIT	MHC-TOR-CISCO-KIT	MHC	MHC TOR/MGMT Field Kit Cisco	\$1,724	Each	20%	\$1,379	Other	J
MHC-TOR-KIT-FD	MHC-TOR-KIT-FD	MHC	MHC TOR/MGMT Field Kit	\$2,629	Each	20%	\$2,103	Other	J
MHC-TOR-S5048	MHC-TOR-S5048	MHC	MHC TOR Switch Dell S5048/25G	\$28,615	Each	20%	\$22,892	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MHC-TOR-S5048-FD	MHC-TOR-S5048-FD	MHC	MHC TOR Switch Dell S5048/25G FD	\$28,615	Each	20%	\$22,892	Other	J
MHC-TOR-S5048-TAA	MHC-TOR-S5048-TAA	MHC	MHC TOR Switch Dell S5048/25G TAA	\$28,615	Each	20%	\$22,892	Other	J
MHC-TOR-S5048TAAFD	MHC-TOR-S5048TAAFD	MHC	MHC TOR Switch Dell S5048/25G TAA FD	\$28,615	Each	20%	\$22,892	Other	J
MHC-TOR-S5248	MHC-TOR-S5248	MHC	Dell EMC Networking S5248 25GbE	\$28,615	Each	20%	\$22,892	Other	J
MHC-TOR-S5248-FD	MHC-TOR-S5248-FD	MHC	Dell EMC Networking S5248 25GbE FD	\$28,615	Each	20%	\$22,892	Other	J
MHC-TOR-S5248-TAA	MHC-TOR-S5248-TAA	MHC	Dell EMC Networking S5248 25GbE TAA	\$28,615	Each	20%	\$22,892	Other	J
MHC-TOR-S5248TAAFD	MHC-TOR-S5248TAAFD	MHC	Dell EMC Networking S5248 25GbE TAA FD	\$28,615	Each	20%	\$22,892	Other	J
MHC-TOR-SWITCH	MHC-TOR-SWITCH	MHC	Dell EMC Networking S4048 10GbE	\$19,626	Each	20%	\$15,701	Other	J
MHC-TOR-SWITCH-FD	MHC-TOR-SWITCH-FD	MHC	Dell EMC Networking S4048 10GbE	\$19,626	Each	20%	\$15,701	Other	J
MHC-TW-R640-HIGH	MHC-TW-R640-HIGH	MHC	MHC Tactical Server POD R640-High	\$337,275	Each	20%	\$269,820	Other	J
MHC-TW-R640-LOW	MHC-TW-R640-LOW	MHC	MHC Tactical Server POD R640- Low	\$247,114	Each	20%	\$197,691	Other	J
MHC-TW-R640-MGMT	MHC-TW-R640-MGMT	MHC	MHC Tactical MGMT POD R640	\$178,658	Each	20%	\$142,926	Other	J
MHC-TZL-MGMT-NODE	MHC-TZL-MGMT-NODE	MHC	R640 TZL 6230/192G/3.84TB FIPS-140	\$27,104	Each	20%	\$21,683	Other	J
MHC-TZL-MINI-RACK1	MHC-TZL-MINI-RACK1	MHC	MHC 840 TZL Mini Rack 1	\$0	Each	20%	\$0	Other	J
MHC-UP-CABLE-KIT	MHC-UP-CABLE-KIT	MHC	Cable Kit for factory 9-12 nodes	\$2,205	Each	20%	\$1,764	Other	J
TCA-TW-R640-HIGH	TCA-TW-R640-HIGH	MHC	MHC TCA SERVER POD R640-HIGH	\$265,989	Each	20%	\$212,791	Other	J
TCA-TW-R640-LOW	TCA-TW-R640-LOW	MHC	MHC TCA SERVER POD R640-LOW	\$241,498	Each	20%	\$193,198	Other	J
TCA-TW-R640-MGMT	TCA-TW-R640-MGMT	MHC	MHC TCA MGMT POD R640	\$202,424	Each	20%	\$161,939	Other	J
458-002-478	458-002-478	MICROSOFT AZURE STAC	CloudLink Encryption for MAS Tier 1=1B	\$700	Each	20%	\$560	Other	J
458-002-479	458-002-479	MICROSOFT AZURE STAC	CloudLink Encryption for MAS Tier 2=1B	\$575	Each	20%	\$460	Other	J
458-002-480	458-002-480	MICROSOFT AZURE STAC	CloudLink Encryption for MAS Tier 3=1B	\$500	Each	20%	\$400	Other	J
458-002-481	458-002-481	MICROSOFT AZURE STAC	CloudLink Encryption for MAS Tier 4=1B?	\$400	Each	20%	\$320	Other	J
458-002-780	458-002-780	MICROSOFT AZURE STAC	DELLEMC AzS Hub Integration-12=ID	\$8,719	Each	20%	\$6,975	Other	J
458-002-781	458-002-781	MICROSOFT AZURE STAC	DELLEMC AzS Hub Integration-16=ID	\$6,539	Each	20%	\$5,231	Other	J
458-002-448	458-002-448	MICROSOFT HYBRID CLOI	DELL EMC Automation SW-4=ID	\$13,044	Each	20%	\$10,435	Other	J
458-002-449	458-002-449	MICROSOFT HYBRID CLOI	DELL EMC Automation SW-8=ID	\$9,801	Each	20%	\$7,841	Other	J
458-002-450	458-002-450	MICROSOFT HYBRID CLOI	DELL EMC Automation SW-12=ID	\$8,719	Each	20%	\$6,975	Other	J
458-002-451	458-002-451	MICROSOFT HYBRID CLOI	DELL EMC Automation SW-16=ID	\$6,539	Each	20%	\$5,231	Other	J
458-002-452	458-002-452	MICROSOFT HYBRID CLOI	DELL EMC Automation w/Dell CSP=ID	\$0	Each	20%	\$0	Other	J
458-002-453	458-002-453	MICROSOFT HYBRID CLOI	OMNM 25 Devices Software=ID	\$6,015	Each	20%	\$4,812	Other	J
458-002-454	458-002-454	MICROSOFT HYBRID CLOI	DELL EMC Automation w/MSFT CSP=ID	\$0	Each	20%	\$0	Other	J
458-002-455	458-002-455	MICROSOFT HYBRID CLOI	DELL EMC Automation w/3rd Party CSP=ID	\$0	Each	20%	\$0	Other	J
458-002-474	458-002-474	MICROSOFT HYBRID CLOI	DELL EMC Automation UPG SW-4=ID	\$13,044	Each	20%	\$10,435	Other	J
458-002-475	458-002-475	MICROSOFT HYBRID CLOI	DELL EMC Automation UPG SW-8=ID	\$9,801	Each	20%	\$7,841	Other	J
458-002-476	458-002-476	MICROSOFT HYBRID CLOI	DELL EMC Automation UPG SW-12=ID	\$8,719	Each	20%	\$6,975	Other	J
458-002-477	458-002-477	MICROSOFT HYBRID CLOI	DELL EMC Automation UPG SW-16=ID	\$6,539	Each	20%	\$5,231	Other	J
458-002-512	458-002-512	MICROSOFT HYBRID CLOI	DELLEMC AzS Hub Integration UPG-4=ID	\$13,044	Each	20%	\$10,435	Other	J
458-002-513	458-002-513	MICROSOFT HYBRID CLOI	DELLEMC AzS Hub Integration UPG-8=ID	\$9,801	Each	20%	\$7,841	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
458-002-514	458-002-514	MICROSOFT HYBRID CLOI DELLEMC AzS Hub Integration UPG-12=ID		\$8,719	Each	20%	\$6,975	Other	J
458-002-515	458-002-515	MICROSOFT HYBRID CLOI DELLEMC AzS Hub Integration UPG-16=ID		\$6,539	Each	20%	\$5,231	Other	J
458-002-516	458-002-516	MICROSOFT HYBRID CLOI OMNM 25 Devices SW UPG= ID		\$6,015	Each	20%	\$4,812	Other	J
458-002-686	458-002-686	MICROSOFT HYBRID CLOI DELLEMC Azure Stack Hub Integration-4=ID		\$13,044	Each	20%	\$10,435	Other	J
458-002-687	458-002-687	MICROSOFT HYBRID CLOI DELLEMC Azure Stack Hub Integration=ID		\$9,801	Each	20%	\$7,841	Other	J
M-PS1-SW-J-005	M-PS1-SW-J-005	N A	ProSupport One 4HR/MC VSAN STD SW Supp	\$199,827	Each	20%	\$159,862	Other	J
M-PS1-SW-J-006	M-PS1-SW-J-006	N A	ProSupport One 4HR/MC VSAN ADV SW Supp	\$199,827	Each	20%	\$159,862	Other	J
M-PS1-SW-J-007	M-PS1-SW-J-007	N A	ProSupport One 4HR/MC VSAN ENT SW Supp	\$199,827	Each	20%	\$159,862	Other	J
M-PSM-SW-J-005	M-PSM-SW-J-005	N A	PROSUPPORT 4HR/MC VSAN STD SW SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSM-SW-J-006	M-PSM-SW-J-006	N A	PROSUPPORT 4HR/MC VSAN ADV SW SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSM-SW-J-007	M-PSM-SW-J-007	N A	PROSUPPORT 4HR/MC VSAN ENT SW SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-SW-J-005	M-PSP-SW-J-005	N A	PROSUPPORT PLUS 4HR/MC VSAN STD SW SPPT	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-SW-J-006	M-PSP-SW-J-006	N A	PROSUPPORT PLUS 4HR/MC VSAN ADV SW SPPT	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-SW-J-007	M-PSP-SW-J-007	N A	PROSUPPORT PLUS 4HR/MC VSAN ENT SW SPPT	\$199,827	Each	20%	\$159,862	Other	J
M-PS-SW-J-005	M-PS-SW-J-005	N A	PROSUPPORT W/NBD VSAN STD SW SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PS-SW-J-006	M-PS-SW-J-006	N A	PROSUPPORT W/NBD VSAN ADV SW SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PS-SW-J-007	M-PS-SW-J-007	N A	PROSUPPORT W/NBD VSAN ENT SW SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
457-100-148	457-100-148	NA	NX3 BASE SOFTWARE	\$3,315	Each	20%	\$2,652	Other	J
ELA-CUS-CSW1	ELA-CUS-CSW1	NA	XtremCache SW ELA =IA	\$1,000	Each	20%	\$800	Other	J
M-HWL1MR-M1YR	M-HWL1MR-M1YR	NA	HW L1 L2 L3 MON RTF 1 Year	\$199,827	Each	20%	\$159,862	Other	J
M-HWL1MR-M2YR	M-HWL1MR-M2YR	NA	HW L1 L2 L3 MON RTF 2 Year	\$199,827	Each	20%	\$159,862	Other	J
M-HWL1MR-M3YR	M-HWL1MR-M3YR	NA	HW L1 L2 L3 MON RTF 3 Year	\$199,827	Each	20%	\$159,862	Other	J
M-HWL1MR-M4YR	M-HWL1MR-M4YR	NA	HW L1 L2 L3 MON RTF 4 Year	\$199,827	Each	20%	\$159,862	Other	J
M-HWL1MR-M5YR	M-HWL1MR-M5YR	NA	HW L1 L2 L3 MON RTF 5 Year	\$199,827	Each	20%	\$159,862	Other	J
M-PRTRET-DEM-1Y	M-PRTRET-DEM-1Y	NA	PARTS RETENTION 1 YEAR UPLIFT	\$198,487	Each	20%	\$158,790	Other	J
M-PRTRET-DEM-2Y	M-PRTRET-DEM-2Y	NA	PARTS RETENTION 2 YEAR UPLIFT	\$296,590	Each	20%	\$237,272	Other	J
M-PRTRET-DEM-3Y	M-PRTRET-DEM-3Y	NA	PARTS RETENTION 3 YEAR UPLIFT	\$593,409	Each	20%	\$474,727	Other	J
M-PRTRET-DEM-4Y	M-PRTRET-DEM-4Y	NA	PARTS RETENTION 4 YEAR UPLIFT	\$799,574	Each	20%	\$639,659	Other	J
M-PRTRET-DEM-5Y	M-PRTRET-DEM-5Y	NA	PARTS RETENTION 5 YEAR UPLIFT	\$998,395	Each	20%	\$798,716	Other	J
M-PRTRET-DEMC-1Y	M-PRTRET-DEMC-1Y	NA	PARTS RETENTION 1 YEAR UPLIFT	\$198,487	Each	20%	\$158,790	Other	J
M-PRTRET-DEMC-2Y	M-PRTRET-DEMC-2Y	NA	PARTS RETENTION 2 YEAR UPLIFT	\$296,590	Each	20%	\$237,272	Other	J
M-PRTRET-DEMC-3Y	M-PRTRET-DEMC-3Y	NA	PARTS RETENTION 3 YEAR UPLIFT	\$593,409	Each	20%	\$474,727	Other	J
M-PRTRET-DEMC-4Y	M-PRTRET-DEMC-4Y	NA	PARTS RETENTION 4 YEAR UPLIFT	\$799,574	Each	20%	\$639,659	Other	J
M-PRTRET-DEMC-5Y	M-PRTRET-DEMC-5Y	NA	PARTS RETENTION 5 YEAR UPLIFT	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-D14-1Y	M-PS1-HW-D14-1Y	NA	ProSupport One 4HR/MC HW Support-1 Year	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-D14-2Y	M-PS1-HW-D14-2Y	NA	ProSupport One 4HR/MC HW Support-2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-D14-3Y	M-PS1-HW-D14-3Y	NA	ProSupport One 4HR/MC HW Support-3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-D14-4Y	M-PS1-HW-D14-4Y	NA	ProSupport One 4HR/MC HW Support-4 Year	\$799,574	Each	20%	\$639,659	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-PS1-HW-D14-5Y	M-PS1-HW-D14-5Y	NA	ProSupport One 4HR/MC HW Support-5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-DE-1Y	M-PS1-HW-DE-1Y	NA	ProSupport One 4HR/MC HW Support-1 Year	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-DE-2Y	M-PS1-HW-DE-2Y	NA	ProSupport One 4HR/MC HW Support-2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-DE-3Y	M-PS1-HW-DE-3Y	NA	ProSupport One 4HR/MC HW Support-3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-DE-4Y	M-PS1-HW-DE-4Y	NA	ProSupport One 4HR/MC HW Support-4 Year	\$799,574	Each	20%	\$639,659	Other	J
M-PS1-HW-DE-5Y	M-PS1-HW-DE-5Y	NA	ProSupport One 4HR/MC HW Support-5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-DEM-1Y	M-PS1-HW-DEM-1Y	NA	ProSupport One 4HR/MC HW Support-1 Year	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-DEM-2Y	M-PS1-HW-DEM-2Y	NA	ProSupport One 4HR/MC HW Support-2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-DEM-3Y	M-PS1-HW-DEM-3Y	NA	ProSupport One 4HR/MC HW Support-3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-DEM-4Y	M-PS1-HW-DEM-4Y	NA	ProSupport One 4HR/MC HW Support-4 Year	\$799,574	Each	20%	\$639,659	Other	J
M-PS1-HW-DEM-5Y	M-PS1-HW-DEM-5Y	NA	ProSupport One 4HR/MC HW Support-5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-DEMC-1Y	M-PS1-HW-DEMC-1Y	NA	ProSupport One 4HR/MC HW Support-1 Year	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-DEMC-2Y	M-PS1-HW-DEMC-2Y	NA	ProSupport One 4HR/MC HW Support-2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-DEMC-3Y	M-PS1-HW-DEMC-3Y	NA	ProSupport One 4HR/MC HW Support-3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-DEMC-4Y	M-PS1-HW-DEMC-4Y	NA	ProSupport One 4HR/MC HW Support-4 Year	\$799,574	Each	20%	\$639,659	Other	J
M-PS1-HW-DEMC-5Y	M-PS1-HW-DEMC-5Y	NA	ProSupport One 4HR/MC HW Support-5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-J-001	M-PS1-HW-J-001	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	20%	\$159,862	Other	J
M-PS1-HW-J-001-1Y	M-PS1-HW-J-001-1Y	NA	ProSupport One 4HR/MC VCFVSAN STD HW S1Y	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-J-001-2Y	M-PS1-HW-J-001-2Y	NA	ProSupport One 4HR/MC VCFVSAN STD HW S2Y	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-J-001-3Y	M-PS1-HW-J-001-3Y	NA	ProSupport One 4HR/MC VCFVSAN STD HW S3Y	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-J-001-4Y	M-PS1-HW-J-001-4Y	NA	ProSupport One 4HR/MC VCFVSAN STD HW S4Y	\$799,574	Each	20%	\$639,659	Other	J
M-PS1-HW-J-001-5Y	M-PS1-HW-J-001-5Y	NA	ProSupport One 4HR/MC VCFVSAN STD HW S5Y	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-J-002-1Y	M-PS1-HW-J-002-1Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 1Y	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-J-002-2Y	M-PS1-HW-J-002-2Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 2Y	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-J-002-3Y	M-PS1-HW-J-002-3Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 3Y	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-J-002-4Y	M-PS1-HW-J-002-4Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 4Y	\$799,574	Each	20%	\$639,659	Other	J
M-PS1-HW-J-002-5Y	M-PS1-HW-J-002-5Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 5Y	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-J-003-1Y	M-PS1-HW-J-003-1Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 1Y	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-J-003-2Y	M-PS1-HW-J-003-2Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 2Y	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-J-003-3Y	M-PS1-HW-J-003-3Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 3Y	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-J-003-4Y	M-PS1-HW-J-003-4Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 4Y	\$799,574	Each	20%	\$639,659	Other	J
M-PS1-HW-J-003-5Y	M-PS1-HW-J-003-5Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 5Y	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-J2-CF1	M-PS1-HW-J2-CF1	NA	ProSupport One 4HR/MC Hardware Supp CF	\$199,827	Each	20%	\$159,862	Other	J
M-PS1-HW-J2-CF2	M-PS1-HW-J2-CF2	NA	ProSupport One 4HR/MC Hardware Supp CF2	\$199,827	Each	20%	\$159,862	Other	J
M-PS1-HW-J-N01-1Y	M-PS1-HW-J-N01-1Y	NA	ProSupport One 4HR/MC VCFVSAN STD HW S1Y	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-J-N01-2Y	M-PS1-HW-J-N01-2Y	NA	ProSupport One 4HR/MC VCFVSAN STD HW S2Y	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-J-N01-3Y	M-PS1-HW-J-N01-3Y	NA	ProSupport One 4HR/MC VCFVSAN STD HW S3Y	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-J-N01-4Y	M-PS1-HW-J-N01-4Y	NA	ProSupport One 4HR/MC VCFVSAN STD HW S4Y	\$799,574	Each	20%	\$639,659	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
M-PS1-HW-J-N01-5Y	M-PS1-HW-J-N01-5Y	NA	ProSupport One 4HR/MC VCFV SAN STD HW S5Y	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-J-N02-1Y	M-PS1-HW-J-N02-1Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 1Y	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-J-N02-2Y	M-PS1-HW-J-N02-2Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 2Y	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-J-N02-3Y	M-PS1-HW-J-N02-3Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 3Y	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-J-N02-4Y	M-PS1-HW-J-N02-4Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 4Y	\$799,574	Each	20%	\$639,659	Other	J
M-PS1-HW-J-N02-5Y	M-PS1-HW-J-N02-5Y	NA	ProSupport One 4HR/MC VSAN ADV HW Sup 5Y	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-J-N03-1Y	M-PS1-HW-J-N03-1Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 1Y	\$198,487	Each	20%	\$158,790	Other	J
M-PS1-HW-J-N03-2Y	M-PS1-HW-J-N03-2Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 2Y	\$296,590	Each	20%	\$237,272	Other	J
M-PS1-HW-J-N03-3Y	M-PS1-HW-J-N03-3Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 3Y	\$593,409	Each	20%	\$474,727	Other	J
M-PS1-HW-J-N03-4Y	M-PS1-HW-J-N03-4Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 4Y	\$799,574	Each	20%	\$639,659	Other	J
M-PS1-HW-J-N03-5Y	M-PS1-HW-J-N03-5Y	NA	ProSupport One 4HR/MC VSAN ENT HW Sup 5Y	\$998,395	Each	20%	\$798,716	Other	J
M-PS1-HW-JW-001	M-PS1-HW-JW-001	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	20%	\$159,862	Other	J
M-PS1-SW-J-001	M-PS1-SW-J-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	20%	\$159,862	Other	J
M-PS1-SW-J-003	M-PS1-SW-J-003	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	20%	\$159,862	Other	J
M-PS1-SW-J-004	M-PS1-SW-J-004	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	20%	\$159,862	Other	J
M-PS1-SW-J-S01	M-PS1-SW-J-S01	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	20%	\$159,862	Other	J
M-PS-HW-DE14-1Y	M-PS-HW-DE14-1Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$198,487	Each	20%	\$158,790	Other	J
M-PS-HW-DE14-2Y	M-PS-HW-DE14-2Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-DE14-3Y	M-PS-HW-DE14-3Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-DE14-4Y	M-PS-HW-DE14-4Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-DE14-5Y	M-PS-HW-DE14-5Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$998,395	Each	20%	\$798,716	Other	J
M-PS-HW-DE-1Y	M-PS-HW-DE-1Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$198,487	Each	20%	\$158,790	Other	J
M-PS-HW-DE-2Y	M-PS-HW-DE-2Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-DE-3Y	M-PS-HW-DE-3Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-DE-4Y	M-PS-HW-DE-4Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-DE-5Y	M-PS-HW-DE-5Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$998,395	Each	20%	\$798,716	Other	J
M-PS-HW-DEM-1Y	M-PS-HW-DEM-1Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$198,487	Each	20%	\$158,790	Other	J
M-PS-HW-DEM-2Y	M-PS-HW-DEM-2Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-DEM-3Y	M-PS-HW-DEM-3Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-DEM-4Y	M-PS-HW-DEM-4Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-DEM-5Y	M-PS-HW-DEM-5Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$998,395	Each	20%	\$798,716	Other	J
M-PS-HW-DEMC-1Y	M-PS-HW-DEMC-1Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 1 YEAR	\$198,487	Each	20%	\$158,790	Other	J
M-PS-HW-DEMC-2Y	M-PS-HW-DEMC-2Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 2 YEAR	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-DEMC-3Y	M-PS-HW-DEMC-3Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 3 YEAR	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-DEMC-4Y	M-PS-HW-DEMC-4Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 4 YEAR	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-DEMC-5Y	M-PS-HW-DEMC-5Y	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT 5 YEAR	\$998,395	Each	20%	\$798,716	Other	J
M-PS-HW-J-001	M-PS-HW-J-001	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PS-HW-J-001-1Y	M-PS-HW-J-001-1Y	NA	ProSupport W/NBD VSAN STD HW Supp 1 Year	\$198,487	Each	20%	\$158,790	Other	J



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Vendor Notes:

Updated November 25, 2020

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M-PS-HW-J-001-2Y	M-PS-HW-J-001-2Y	NA	ProSupport W/NBD VSAN STD HW Supp 2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-J-001-3Y	M-PS-HW-J-001-3Y	NA	ProSupport W/NBD VSAN STD HW Supp 3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-J-001-4Y	M-PS-HW-J-001-4Y	NA	ProSupport W/NBD VSAN STD HW Supp 4 Year	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-J-001-5Y	M-PS-HW-J-001-5Y	NA	ProSupport W/NBD VSAN STD HW Supp 5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PS-HW-J-002-1Y	M-PS-HW-J-002-1Y	NA	ProSupport W/NBD VSAN ADV HW Supp 1 Year	\$198,487	Each	20%	\$158,790	Other	J
M-PS-HW-J-002-2Y	M-PS-HW-J-002-2Y	NA	ProSupport W/NBD VSAN ADV HW Supp 2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-J-002-3Y	M-PS-HW-J-002-3Y	NA	ProSupport W/NBD VSAN ADV HW Supp 3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-J-002-4Y	M-PS-HW-J-002-4Y	NA	ProSupport W/NBD VSAN ADV HW Supp 4 Year	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-J-002-5Y	M-PS-HW-J-002-5Y	NA	ProSupport W/NBD VSAN ADV HW Supp 5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PS-HW-J-003-1Y	M-PS-HW-J-003-1Y	NA	ProSupport W/NBD VSAN ENT HW Supp 1 Year	\$198,487	Each	20%	\$158,790	Other	J
M-PS-HW-J-003-2Y	M-PS-HW-J-003-2Y	NA	ProSupport W/NBD VSAN ENT HW Supp 2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-J-003-3Y	M-PS-HW-J-003-3Y	NA	ProSupport W/NBD VSAN ENT HW Supp 3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-J-003-4Y	M-PS-HW-J-003-4Y	NA	ProSupport W/NBD VSAN ENT HW Supp 4 Year	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-J-003-5Y	M-PS-HW-J-003-5Y	NA	ProSupport W/NBD VSAN ENT HW Supp 5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PS-HW-J-CF1	M-PS-HW-J-CF1	NA	PROSUPPORT W/NBD HARDWARE SUPPORT CF	\$199,827	Each	20%	\$159,862	Other	J
M-PS-HW-J-CF2	M-PS-HW-J-CF2	NA	PROSUPPORT W/NBD HARDWARE SUPPORT CF2	\$199,827	Each	20%	\$159,862	Other	J
M-PS-HW-J-N01-1Y	M-PS-HW-J-N01-1Y	NA	ProSupport W/NBD VSAN STD HW Supp 1 Year	\$198,487	Each	20%	\$158,790	Other	J
M-PS-HW-J-N01-2Y	M-PS-HW-J-N01-2Y	NA	ProSupport W/NBD VSAN STD HW Supp 2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-J-N01-3Y	M-PS-HW-J-N01-3Y	NA	ProSupport W/NBD VSAN STD HW Supp 3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-J-N01-4Y	M-PS-HW-J-N01-4Y	NA	ProSupport W/NBD VSAN STD HW Supp 4 Year	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-J-N01-5Y	M-PS-HW-J-N01-5Y	NA	ProSupport W/NBD VSAN STD HW Supp 5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PS-HW-J-N02-1Y	M-PS-HW-J-N02-1Y	NA	ProSupport W/NBD VSAN ADV HW Supp 1 Year	\$198,487	Each	20%	\$158,790	Other	J
M-PS-HW-J-N02-2Y	M-PS-HW-J-N02-2Y	NA	ProSupport W/NBD VSAN ADV HW Supp 2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-J-N02-3Y	M-PS-HW-J-N02-3Y	NA	ProSupport W/NBD VSAN ADV HW Supp 3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-J-N02-4Y	M-PS-HW-J-N02-4Y	NA	ProSupport W/NBD VSAN ADV HW Supp 4 Year	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-J-N02-5Y	M-PS-HW-J-N02-5Y	NA	ProSupport W/NBD VSAN ADV HW Supp 5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PS-HW-J-N03-1Y	M-PS-HW-J-N03-1Y	NA	ProSupport W/NBD VSAN ENT HW Supp 1 Year	\$198,487	Each	20%	\$158,790	Other	J
M-PS-HW-J-N03-2Y	M-PS-HW-J-N03-2Y	NA	ProSupport W/NBD VSAN ENT HW Supp 2 Year	\$296,590	Each	20%	\$237,272	Other	J
M-PS-HW-J-N03-3Y	M-PS-HW-J-N03-3Y	NA	ProSupport W/NBD VSAN ENT HW Supp 3 Year	\$593,409	Each	20%	\$474,727	Other	J
M-PS-HW-J-N03-4Y	M-PS-HW-J-N03-4Y	NA	ProSupport W/NBD VSAN ENT HW Supp 4 Year	\$799,574	Each	20%	\$639,659	Other	J
M-PS-HW-J-N03-5Y	M-PS-HW-J-N03-5Y	NA	ProSupport W/NBD VSAN ENT HW Supp 5 Year	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-DE14-1Y	M-PSM-HW-DE14-1Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-DE14-2Y	M-PSM-HW-DE14-2Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSM-HW-DE14-3Y	M-PSM-HW-DE14-3Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-DE14-4Y	M-PSM-HW-DE14-4Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-DE14-5Y	M-PSM-HW-DE14-5Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-DE-1Y	M-PSM-HW-DE-1Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-DE-2Y	M-PSM-HW-DE-2Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$296,590	Each	20%	\$237,272	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-PSM-HW-DE-3Y	M-PSM-HW-DE-3Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-DE-4Y	M-PSM-HW-DE-4Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-DE-5Y	M-PSM-HW-DE-5Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-DEM-1Y	M-PSM-HW-DEM-1Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-DEM-2Y	M-PSM-HW-DEM-2Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSM-HW-DEM-3Y	M-PSM-HW-DEM-3Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-DEM-4Y	M-PSM-HW-DEM-4Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-DEM-5Y	M-PSM-HW-DEM-5Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-DEMC-1Y	M-PSM-HW-DEMC-1Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-DEMC-2Y	M-PSM-HW-DEMC-2Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSM-HW-DEMC-3Y	M-PSM-HW-DEMC-3Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-DEMC-4Y	M-PSM-HW-DEMC-4Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-DEMC-5Y	M-PSM-HW-DEMC-5Y	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-J-001	M-PSM-HW-J-001	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSM-HW-J-001-1Y	M-PSM-HW-J-001-1Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-J-001-2Y	M-PSM-HW-J-001-2Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSM-HW-J-001-3Y	M-PSM-HW-J-001-3Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-J-001-4Y	M-PSM-HW-J-001-4Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-J-001-5Y	M-PSM-HW-J-001-5Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-J-002-1Y	M-PSM-HW-J-002-1Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-J-002-2Y	M-PSM-HW-J-002-2Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSM-HW-J-002-3Y	M-PSM-HW-J-002-3Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-J-002-4Y	M-PSM-HW-J-002-4Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-J-002-5Y	M-PSM-HW-J-002-5Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-J-003-1Y	M-PSM-HW-J-003-1Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-J-003-2Y	M-PSM-HW-J-003-2Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSM-HW-J-003-3Y	M-PSM-HW-J-003-3Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-J-003-4Y	M-PSM-HW-J-003-4Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-J-003-5Y	M-PSM-HW-J-003-5Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-J-CF1	M-PSM-HW-J-CF1	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT CF	\$199,827	Each	20%	\$159,862	Other	J
M-PSM-HW-J-CF2	M-PSM-HW-J-CF2	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT CF2	\$199,827	Each	20%	\$159,862	Other	J
M-PSM-HW-J-N01-1Y	M-PSM-HW-J-N01-1Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-J-N01-2Y	M-PSM-HW-J-N01-2Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSM-HW-J-N01-3Y	M-PSM-HW-J-N01-3Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-J-N01-4Y	M-PSM-HW-J-N01-4Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-J-N01-5Y	M-PSM-HW-J-N01-5Y	NA	PROSUPPORT 4HR/MC VSAN STD HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-J-N02-1Y	M-PSM-HW-J-N02-1Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-J-N02-2Y	M-PSM-HW-J-N02-2Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSM-HW-J-N02-3Y	M-PSM-HW-J-N02-3Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-J-N02-4Y	M-PSM-HW-J-N02-4Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-J-N02-5Y	M-PSM-HW-J-N02-5Y	NA	PROSUPPORT 4HR/MC VSAN ADV HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-J-N03-1Y	M-PSM-HW-J-N03-1Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSM-HW-J-N03-2Y	M-PSM-HW-J-N03-2Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSM-HW-J-N03-3Y	M-PSM-HW-J-N03-3Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSM-HW-J-N03-4Y	M-PSM-HW-J-N03-4Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSM-HW-J-N03-5Y	M-PSM-HW-J-N03-5Y	NA	PROSUPPORT 4HR/MC VSAN ENT HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSM-HW-JW-001	M-PSM-HW-JW-001	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSM-SW-J-001	M-PSM-SW-J-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-PSM-SW-J-003	M-PSM-SW-J-003	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSM-SW-J-004	M-PSM-SW-J-004	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSM-SW-J-S01	M-PSM-SW-J-S01	NA	PROSUPPORT 4HR/MC SW SUB SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-HW-DE14-1Y	M-PSP-HW-DE14-1Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-DE14-2Y	M-PSP-HW-DE14-2Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-DE14-3Y	M-PSP-HW-DE14-3Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-DE14-4Y	M-PSP-HW-DE14-4Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-DE14-5Y	M-PSP-HW-DE14-5Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$998,395	Each	20%	\$798,716	Other	J
M-PSP-HW-DE-1Y	M-PSP-HW-DE-1Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-DE-2Y	M-PSP-HW-DE-2Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-DE-3Y	M-PSP-HW-DE-3Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-DE-4Y	M-PSP-HW-DE-4Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-DE-5Y	M-PSP-HW-DE-5Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$998,395	Each	20%	\$798,716	Other	J
M-PSP-HW-DEM-1Y	M-PSP-HW-DEM-1Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-DEM-2Y	M-PSP-HW-DEM-2Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-DEM-3Y	M-PSP-HW-DEM-3Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-DEM-4Y	M-PSP-HW-DEM-4Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-DEM-5Y	M-PSP-HW-DEM-5Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$998,395	Each	20%	\$798,716	Other	J
M-PSP-HW-DEM-1Y	M-PSP-HW-DEM-1Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-1 YEAR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-DEM-2Y	M-PSP-HW-DEM-2Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-2 YEAR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-DEM-3Y	M-PSP-HW-DEM-3Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-3 YEAR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-DEM-4Y	M-PSP-HW-DEM-4Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-4 YEAR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-DEM-5Y	M-PSP-HW-DEM-5Y	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT-5 YEAR	\$998,395	Each	20%	\$798,716	Other	J
M-PSP-HW-J-001	M-PSP-HW-J-001	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-HW-J-001-1Y	M-PSP-HW-J-001-1Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-J-001-2Y	M-PSP-HW-J-001-2Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-J-001-3Y	M-PSP-HW-J-001-3Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-J-001-4Y	M-PSP-HW-J-001-4Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-J-001-5Y	M-PSP-HW-J-001-5Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSP-HW-J-002-1Y	M-PSP-HW-J-002-1Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-J-002-2Y	M-PSP-HW-J-002-2Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-J-002-3Y	M-PSP-HW-J-002-3Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-J-002-4Y	M-PSP-HW-J-002-4Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-J-002-5Y	M-PSP-HW-J-002-5Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSP-HW-J-003-1Y	M-PSP-HW-J-003-1Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-J-003-2Y	M-PSP-HW-J-003-2Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-J-003-3Y	M-PSP-HW-J-003-3Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-J-003-4Y	M-PSP-HW-J-003-4Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-J-003-5Y	M-PSP-HW-J-003-5Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSP-HW-J-CF1	M-PSP-HW-J-CF1	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT CF	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-HW-J-CF2	M-PSP-HW-J-CF2	NA	PROSUPPORT PLUS 4HR/MC HW SUPPORT CF2	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-HW-J-N01-1Y	M-PSP-HW-J-N01-1Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-J-N01-2Y	M-PSP-HW-J-N01-2Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-J-N01-3Y	M-PSP-HW-J-N01-3Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-J-N01-4Y	M-PSP-HW-J-N01-4Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-J-N01-5Y	M-PSP-HW-J-N01-5Y	NA	PROSUPPORT PLUS 4HR/MC VSAN STD HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-PSP-HW-J-N02-1Y	M-PSP-HW-J-N02-1Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-J-N02-2Y	M-PSP-HW-J-N02-2Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-J-N02-3Y	M-PSP-HW-J-N02-3Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-J-N02-4Y	M-PSP-HW-J-N02-4Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-J-N02-5Y	M-PSP-HW-J-N02-5Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ADV HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSP-HW-J-N03-1Y	M-PSP-HW-J-N03-1Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-1 YR	\$198,487	Each	20%	\$158,790	Other	J
M-PSP-HW-J-N03-2Y	M-PSP-HW-J-N03-2Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-2 YR	\$296,590	Each	20%	\$237,272	Other	J
M-PSP-HW-J-N03-3Y	M-PSP-HW-J-N03-3Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-3 YR	\$593,409	Each	20%	\$474,727	Other	J
M-PSP-HW-J-N03-4Y	M-PSP-HW-J-N03-4Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-4 YR	\$799,574	Each	20%	\$639,659	Other	J
M-PSP-HW-J-N03-5Y	M-PSP-HW-J-N03-5Y	NA	PROSUPPORT PLUS 4HR/MC VSAN ENT HW-5 YR	\$998,395	Each	20%	\$798,716	Other	J
M-PSP-HW-JW-001	M-PSP-HW-JW-001	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-SW-J-001	M-PSP-SW-J-001	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-SW-J-003	M-PSP-SW-J-003	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-SW-J-004	M-PSP-SW-J-004	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSP-SW-J-S01	M-PSP-SW-J-S01	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PSS-HW-4H-J-001	M-PSS-HW-4H-J-001	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	20%	\$159,862	Other	J
M-PSS-HW-NB-J-001	M-PSS-HW-NB-J-001	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	20%	\$159,862	Other	J
M-PS-SW-J-001	M-PS-SW-J-001	NA	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PS-SW-J-003	M-PS-SW-J-003	NA	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PS-SW-J-004	M-PS-SW-J-004	NA	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$199,827	Each	20%	\$159,862	Other	J
M-PS-SW-J-S01	M-PS-SW-J-S01	NA	PROSUPPORT W/NBD-SOFTWARE SUBSCRIPTION	\$199,827	Each	20%	\$159,862	Other	J
NX3-DPE-BASE	NX3-DPE-BASE	NA	2XSP 16GB MEMORY DISK PROCESSOR ENCLDS	\$8,812	Each	20%	\$7,050	Other	J
NA-3PDAE	NA-3PDAE	NAS	NX4 SAS/SATA DAE-FACTORY INSTALL	\$0	Each	20%	\$0	Other	J
NA-3PDAE-FD	NA-3PDAE-FD	NAS	NX4 SAS/SATA EXPANSION DAE-FIELD INSTALL	\$0	Each	20%	\$0	Other	J
NX4-1BLADE-SW	NX4-1BLADE-SW	NAS	NX4 SINGLE BLADE SW BUNDLE	\$0	Each	20%	\$0	Other	J
NX4-1C-A	NX4-1C-A	NAS	NX4 NAS ENCLOSURE W/ ONE BLADE - FACTORY	\$0	Each	20%	\$0	Other	J
NX4-1C-A-FD	NX4-1C-A-FD	NAS	NX4 ENCLOSURE W/ 1 BLADE - FIELD INSTALL	\$0	Each	20%	\$0	Other	J
NX4-1-CI-RYLT	NX4-1-CI-RYLT	NAS	CELERRA NX4 SINGLE BLADE CIFS LICENSE	\$0	Each	20%	\$0	Other	J
NX4-1-UNIX-L	NX4-1-UNIX-L	NAS	CELERRA NX4 SINGLE BLADE UNIX NFS LICENS	\$0	Each	20%	\$0	Other	J
NX4-2BLADE-SW	NX4-2BLADE-SW	NAS	NX4 DUAL BLADE SW BUNDLE	\$0	Each	20%	\$0	Other	J
NX4-2C-A	NX4-2C-A	NAS	NX4 NAS ENCL W/ 2 BLADES - FACT INSTALL	\$0	Each	20%	\$0	Other	J
NX4-2C-A-FD	NX4-2C-A-FD	NAS	NX4 NAS ENCL W/ TWO BLADES - FLD INSTALL	\$0	Each	20%	\$0	Other	J
NX4-2C-C	NX4-2C-C	NAS	NX4 INT-2DM-4GB-2 OP 10GE 2CU 1GE FACT	\$0	Each	20%	\$0	Other	J
NX4-2C-C-FD	NX4-2C-C-FD	NAS	NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FLD	\$0	Each	20%	\$0	Other	J
NX4-2-CI-RYLT	NX4-2-CI-RYLT	NAS	CELERRA NX4 DUAL BLADE CIFS LICENSE	\$0	Each	20%	\$0	Other	J
NX4-2-UNIX-L	NX4-2-UNIX-L	NAS	CELERRA NX4 DUAL BLADE UNIX NFS LICENSE	\$0	Each	20%	\$0	Other	J
NX4-AUXF	NX4-AUXF	NAS	NX4 CAPTIVE ARRAY - FACTORY INSTALLED	\$0	Each	20%	\$0	Other	J
NX4-AUXFCR	NX4-AUXFCR	NAS	NX4 CAPTIVE ARRAY - FIELD INSTALLED	\$0	Each	20%	\$0	Other	J
NX4-BDL-CAP	NX4-BDL-CAP	NAS	NX4 CAPACITY DUAL SP 12X1TB SATA	\$20,038	Each	20%	\$16,030	Other	J
NX4-BDL-ENT	NX4-BDL-ENT	NAS	NX4 ENTRY SINGLE SP 6X1TB SATA	\$13,501	Each	20%	\$10,801	Other	J
NX4-BDL-PERF	NX4-BDL-PERF	NAS	NX4 PERF DUAL SP 12X300GB 15K	\$20,533	Each	20%	\$16,426	Other	J
NX4-BDL-PRFCP	NX4-BDL-PRFCP	NAS	NX4 PERF+CAP DUAL SP 12X600GB 15K	\$28,345	Each	20%	\$22,676	Other	J
NX4-CEE2-L	NX4-CEE2-L	NAS	NS CEE-ANTI-VIRUS	\$0	Each	20%	\$0	Other	J
NX4-CEE-L	NX4-CEE-L	NAS	NX4 CEL EVENT ENBLR FOR ADDON SERVER	\$0	Each	20%	\$0	Other	J
NX4-CS	NX4-CS	NAS	NX4 CONTROL STATION - FACTORY INSTALLED	\$0	Each	20%	\$0	Other	J
NX4-CS-FD	NX4-CS-FD	NAS	NX4 CONTROL STATION - FIELD INSTALLED	\$0	Each	20%	\$0	Other	J
NX4-EXPAN	NX4-EXPAN	NAS	NX4 EXPANSION ENABLER SAS/SATA DRIVES	\$0	Each	20%	\$0	Other	J
NX4-FASTVE	NX4-FASTVE	NAS	FAST FMA/VE FOR NX4	\$21,500	Each	20%	\$17,200	Other	J
NX4-FCOFT-L	NX4-FCOFT-L	NAS	NX4 FC PORT OPTION ENABLEMENT LICENSE	\$0	Each	20%	\$0	Other	J
NX4-FCOFT-UL	NX4-FCOFT-UL	NAS	FIBRE CHANNEL LICENCE FOR NX4 UPGRADE	\$0	Each	20%	\$0	Other	J
NX4-FLR-L	NX4-FLR-L	NAS	NX4 FLR LICENSE	\$0	Each	20%	\$0	Other	J

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NX4-FLR-L-U	NX4-FLR-L-U	NAS	NX4 FLR LICENSE POST INSTALL	\$3,250	Each	20%	\$2,600	Other	J
NX4-ISCSI-L	NX4-ISCSI-L	NAS	CELERRA NX4 ISCSI LICENSE	\$0	Each	20%	\$0	Other	J
NX4-NF-UL	NX4-NF-UL	NAS	NX4 ADD NFS POST INSTALL	\$0	Each	20%	\$0	Other	J
NX4-REP2-L	NX4-REP2-L	NAS	NX4 REPLICATOR V2 LICENSE	\$0	Each	20%	\$0	Other	J
NX4-REP2-LU	NX4-REP2-LU	NAS	NX4 REPLICATOR V2 UPGRADE LICENSE	\$0	Each	20%	\$0	Other	J
UNIF4-NX4U	UNIF4-NX4U	NAS	UNISPHERE UNIFIED UPG NX4	\$0	Each	20%	\$0	Other	J
UNIU4-NX4	UNIU4-NX4	NAS	UNISPHERE FOR UNIFIED ON NX4	\$0	Each	20%	\$0	Other	J
456-105-133	456-105-133	SERVER FLASH	EMC XtremCache software=IA	\$0	Each	20%	\$0	Other	J
456-105-135	456-105-135	SERVER FLASH	XtremCache Software - QTY 5=IA	\$0	Each	20%	\$0	Other	J
456-105-155	456-105-155	SERVER FLASH	X-Pack - XtremCache software=IA	\$0	Each	20%	\$0	Other	J
457-101-344	457-101-344	SERVER FLASH	EMC XtremCache software=IA	\$0	Each	20%	\$0	Other	J
PCIE-FF-L	PCIE-FF-L	SERVER FLASH	VFCACHE FOR VIRTUAL ENV - FF PROMOTION	\$0	Each	20%	\$0	Other	J
PCIE-FF-M	PCIE-FF-M	SERVER FLASH	VFCACHE FOR PHYSICAL ENV - FF PROMOTION	\$0	Each	20%	\$0	Other	J
PCIEHMM-1400M	PCIEHMM-1400M	SERVER FLASH	EMC XtremSF Hardware 1400GB	\$17,730	Each	20%	\$14,184	Other	J
PCIEHMM-2200V	PCIEHMM-2200V	SERVER FLASH	2.2TB MLC PCIE Card	\$28,420	Each	20%	\$22,736	Other	J
PCIEHMM-350M	PCIEHMM-350M	SERVER FLASH	350GB MLC PCIE CARD	\$6,450	Each	20%	\$5,160	Other	J
PCIEHMM-550V	PCIEHMM-550V	SERVER FLASH	550GB MLC PCIE Card	\$0	Each	20%	\$0	Other	J
PCIEHMM-700M	PCIEHMM-700M	SERVER FLASH	EMC XtremSF Hardware 700GB	\$9,860	Each	20%	\$7,888	Other	J
PCIEHHS-3XXL	PCIEHHS-3XXL	SERVER FLASH	EMC VFCACHE FOR VMWARE ENVIRONMENTS	\$0	Each	20%	\$0	Other	J
PCIEHHS-3XXL2	PCIEHHS-3XXL2	SERVER FLASH	300GB SLC PCIE Card	\$9,000	Each	20%	\$7,200	Other	J
PCIEHHS-3XXL5	PCIEHHS-3XXL5	SERVER FLASH	VFCACHE FOR VIRTUAL ENV - QTY 5	\$0	Each	20%	\$0	Other	J
PCIEHHS-3XXM	PCIEHHS-3XXM	SERVER FLASH	EMC VFCACHE FOR PHYSICAL ENVIRONMENTS	\$0	Each	20%	\$0	Other	J
PCIEHHS-3XXM2	PCIEHHS-3XXM2	SERVER FLASH	300GB SLC PCIE Card	\$9,000	Each	20%	\$7,200	Other	J
PCIEHHS-3XXM5	PCIEHHS-3XXM5	SERVER FLASH	VFCACHE FOR PHYSICAL ENVIRONMENT - QTY 5	\$0	Each	20%	\$0	Other	J
PCIEHHS-7XXM	PCIEHHS-7XXM	SERVER FLASH	700GB SLC PCIE Card	\$19,400	Each	20%	\$15,520	Other	J
VFC-FF-HW	VFC-FF-HW	SERVER FLASH	350GB SLC PCIE Card HW - FF Promo	\$9,000	Each	20%	\$7,200	Other	J
VFC-FF-SW	VFC-FF-SW	SERVER FLASH	XtremSW Cache Software - FF Promo	\$4,840	Each	20%	\$3,872	Other	J
VFC-MEZZ-SW	VFC-MEZZ-SW	SERVER FLASH	XtremSW Cache for UCS Mezzanine card	\$0	Each	20%	\$0	Other	J
VFC-SOFTWARE	VFC-SOFTWARE	SERVER FLASH	EMC XtremSW Cache software	\$0	Each	20%	\$0	Other	J
VFC-VOL-3XXM5	VFC-VOL-3XXM5	SERVER FLASH	300GB SLC PCIE Card - QTY 5	\$41,400	Each	20%	\$33,120	Other	J
VFC-VOL-550V5	VFC-VOL-550V5	SERVER FLASH	550GB MLC PCIE Card - QTY 5	\$38,410	Each	20%	\$30,728	Other	J
XPACK-HW	XPACK-HW	SERVER FLASH	Xtrem Perf Pack 550GB	\$6,259	Each	20%	\$5,007	Other	J
XPACK-HW-1400	XPACK-HW-1400	SERVER FLASH	XTREM PERF PACK 1400GB	\$17,030	Each	20%	\$13,624	Other	J
XPACK-HW-2200	XPACK-HW-2200	SERVER FLASH	XTREM PERF PACK 2200GB	\$26,715	Each	20%	\$21,372	Other	J
XPACK-HW-350	XPACK-HW-350	SERVER FLASH	XTREM PERF PACK 350GB	\$5,665	Each	20%	\$4,532	Other	J
XPACK-HW-700	XPACK-HW-700	SERVER FLASH	XTREM PERF PACK 700GB	\$9,170	Each	20%	\$7,336	Other	J
XPACK-SW	XPACK-SW	SERVER FLASH	XTREM PERFORMANCE PACK SW=IA	\$3,998	Each	20%	\$3,198	Other	J
XSF-VOL-3XXM5	XSF-VOL-3XXM5	SERVER FLASH	300GB SLC PCIE CARD - QTY 5	\$41,400	Each	20%	\$33,120	Other	J
XSF-VOL-550V5	XSF-VOL-550V5	SERVER FLASH	550GB MLC PCIE CARD - QTY 5	\$0	Each	20%	\$0	Other	J
458-002-358	458-002-358	VCE	VxRack Flex 13G Enabler=IA	\$0	Each	20%	\$0	Other	J
AMP-VX-640-SM	AMP-VX-640-SM	VCE	Dell PowerEdge 640 1U1N Server with TPM	\$59,000	Each	20%	\$47,200	Other	J
FLEX-SYS-1001	FLEX-SYS-1001	VCE	1U1N-297/512G/16T SSD	\$93,120	Each	20%	\$74,496	Other	J
FLEX-SYS-1004	FLEX-SYS-1004	VCE	1U1N-280/512G/38.4T SSD	\$111,250	Each	20%	\$89,000	Other	J
FLEX-SYS-1005	FLEX-SYS-1005	VCE	1U1N-280/512G/19.2T SSD	\$72,870	Each	20%	\$58,296	Other	J
FLEX-SYS-1006	FLEX-SYS-1006	VCE	1U1N-220/64G/16T SSD	\$65,040	Each	20%	\$52,032	Other	J
FLEX-SYS-1008	FLEX-SYS-1008	VCE	1U1N-220/64G/12T	\$19,460	Each	20%	\$15,568	Other	J
FLEX-SYS-1009	FLEX-SYS-1009	VCE	1U1N-220/64G/38.4T SSD	\$87,580	Each	20%	\$70,064	Other	J
FLEX-SYS-1010	FLEX-SYS-1010	VCE	1U1N-220/64G/19.2T SSD	\$50,190	Each	20%	\$40,152	Other	J
FLEX-SYS-1015	FLEX-SYS-1015	VCE	1U1N-280/768G/19.2T SSD	\$83,010	Each	20%	\$66,408	Other	J
FLEX-SYS-1017	FLEX-SYS-1017	VCE	1U1N-280/1.5TB/38.4T SSD	\$160,895	Each	20%	\$128,716	Other	J



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FLEX-SYS-1018	FLEX-SYS-1018	VCE	1U1N-280/768G/38.4T SSD	\$121,390	Each	20%	\$97,112	Other	J
FLEX-SYS-1019	FLEX-SYS-1019	VCE	1U1N-298/1.5TB/19.2T SSD	\$127,960	Each	20%	\$102,368	Other	J
FLEX-SYS-1020	FLEX-SYS-1020	VCE	1U1N-298/512G/2.4T HDD	\$44,650	Each	20%	\$35,720	Other	J
FLEX-SYS-1022	FLEX-SYS-1022	VCE	1U1N-298/1.5TB/1.6T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-1023	FLEX-SYS-1023	VCE	1U1N-280/512G/9.6T SSD	\$59,635	Each	20%	\$47,708	Other	J
FLEX-SYS-1024	FLEX-SYS-1024	VCE	1U1N-280/768G/1.6T SSD	\$52,170	Each	20%	\$41,736	Other	J
FLEX-SYS-1025	FLEX-SYS-1025	VCE	1U1N-250/768G/1.6T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-1026	FLEX-SYS-1026	VCE	1U1N-220/768G/1.6T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-1027	FLEX-SYS-1027	VCE	1U1N-280/256G/38.4T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-1028	FLEX-SYS-1028	VCE	1U1N-298/768G/19.2T SSD	\$88,440	Each	20%	\$70,752	Other	J
FLEX-SYS-1029	FLEX-SYS-1029	VCE	1U1N-280/768G/9.6T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-1030	FLEX-SYS-1030	VCE	1U1N-280/1.5T/9.6T SSD	\$106,370	Each	20%	\$85,096	Other	J
FLEX-SYS-1031	FLEX-SYS-1031	VCE	1U1N-299/512G/19.2 T SSD	\$85,490	Each	20%	\$68,392	Other	J
FLEX-SYS-1032	FLEX-SYS-1032	VCE	1U1N-299/768GB/19.2 T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-1033	FLEX-SYS-1033	VCE	1U1N-250/512GB/4.8T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-1034	FLEX-SYS-1034	VCE	1U1N-298/768G/2.4T HDD	\$55,970	Each	20%	\$44,776	Other	J
FLEX-SYS-1035	FLEX-SYS-1035	VCE	1U1N-298/256G/38.4T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-1037	FLEX-SYS-1037	VCE	1U1N-280/1T/4.8T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-1038	FLEX-SYS-1038	VCE	1U1N-298/768G/19.2T SSD	\$0	Each	20%	\$0	Other	J
FLEX-SYS-2004	FLEX-SYS-2004	VCE	2U1N-280/512G/46T SSD	\$125,555	Each	20%	\$100,444	Other	J
FLEX-SYS-2007	FLEX-SYS-2007	VCE	2U1N-120/64G/28.8T	\$28,235	Each	20%	\$22,588	Other	J
FLEX-SYS-2008	FLEX-SYS-2008	VCE	2U1N-150/64G/46T SSD	\$99,380	Each	20%	\$79,504	Other	J
FLEX-SYS-2009	FLEX-SYS-2009	VCE	2U1N-120/64G/92.16T SSD	\$193,755	Each	20%	\$155,004	Other	J
FLEX-SYS-2010	FLEX-SYS-2010	VCE	2U1N-298/512G/61.44T SSD	\$180,410	Each	20%	\$144,328	Other	J
SDDC13GTRACK	SDDC13GTRACK	VCE	SDDC 13G-1 Tracking Model	\$0	Each	20%	\$0	Other	J
1SS5TDFANE560165L	1SS5TDFANE560165L	VXRAIL	VxRail-500 1S 5 STD FAN LESS THAN 165W	\$89	Each	20%	\$71	Other	J
1S8HPFANE560165GR	1S8HPFANE560165GR	VXRAIL	VxRail-500 1S 8 HIGH PERF FAN 165W/GRT	\$233	Each	20%	\$186	Other	J
1SE560HSKDM165G	1SE560HSKDM165G	VXRAIL	VxRail-500 1SE560 165WGR HTKDMM CPUBLNK	\$36	Each	20%	\$29	Other	J
1SE560HSKDM165OL	1SE560HSKDM165OL	VXRAIL	VxRail-500 1S E560 165WL HTK DIMM BLNK	\$24	Each	20%	\$19	Other	J
1SP570HSDM125GR	1SP570HSDM125GR	VXRAIL	VxRail-500 1SP570 125GR CHASSIS,FAN,HSK	\$2,217	Each	20%	\$1,774	Other	J
1SP570HSDM125OL	1SP570HSDM125OL	VXRAIL	VxRail-500 1SP570 125WL CHASSIS,FAN,HSK	\$2,217	Each	20%	\$1,774	Other	J
1SS570HSKDMFN	1SS570HSKDMFN	VXRAIL	VxRail-500 1SS570 HSK DIMM CPU BLK FAN	\$787	Each	20%	\$630	Other	J
2SS5TDFANE560165L	2SS5TDFANE560165L	VXRAIL	VxRail-500 2S 8 STD FAN LESS THAN 165W	\$142	Each	20%	\$114	Other	J
2S8HPFANE560165GR	2S8HPFANE560165GR	VXRAIL	VxRail-500 2S 8 HIGH PERF FAN 165W/GRT	\$233	Each	20%	\$186	Other	J
2SE560HSKDM165GR	2SE560HSKDM165GR	VXRAIL	VxRail-500 2S E560 165GR HTK DIMM BLNK	\$35	Each	20%	\$28	Other	J
2SE560HSKDM165OL	2SE560HSKDM165OL	VXRAIL	VxRail-500 2S E560 165WL HTK DIMM BLNK	\$27	Each	20%	\$22	Other	J
2SP570HSDM125GR	2SP570HSDM125GR	VXRAIL	VxRail-500 2SP570 125GR CHASSIS,FAN,HSK	\$2,217	Each	20%	\$1,774	Other	J
2SP570HSDM125OL	2SP570HSDM125OL	VXRAIL	VxRail-500 2SP570 125WL CHASSIS,FAN,HSK	\$2,217	Each	20%	\$1,774	Other	J
2SS570HSKDMFN	2SS570HSKDMFN	VXRAIL	VxRail-500 2SS570 HSK DIMM CPU BLK FAN	\$786	Each	20%	\$629	Other	J
456-110-954	456-110-954	VXRAIL	HCIA Software NFR =IB	\$0	Each	20%	\$0	Other	J
456-113-797	456-113-797	VXRAIL	VxRail VMware vSAN Advanced 1Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-798	456-113-798	VXRAIL	VxRail VMware vSAN Advanced 2Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-799	456-113-799	VXRAIL	VxRail VMware vSAN Advanced 3Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-800	456-113-800	VXRAIL	VxRail VMware vSAN Advanced 4Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-801	456-113-801	VXRAIL	VxRail VMware vSAN Advanced 5Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-802	456-113-802	VXRAIL	VxRail VMware vSAN Standard 1Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-803	456-113-803	VXRAIL	VxRail VMware vSAN Standard 2Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-804	456-113-804	VXRAIL	VxRail VMware vSAN Standard 3Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-805	456-113-805	VXRAIL	VxRail VMware vSAN Standard 4Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-806	456-113-806	VXRAIL	VxRail VMware vSAN Standard 5Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-807	456-113-807	VXRAIL	VxRail VMware vSANEnterprise 1Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-808	456-113-808	VXRAIL	VxRail VMware vSANEnterprise 2Y Maint=IG	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
456-113-809	456-113-809	VXRAIL	VxRail VMware vSANEnterprise 3Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-810	456-113-810	VXRAIL	VxRail VMware vSANEnterprise 4Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-811	456-113-811	VXRAIL	VxRail VMware vSANEnterprise 5Y Maint=IG	\$0	Each	20%	\$0	Other	J
456-113-824	456-113-824	VXRAIL	VxRail VMware vSAN Ent 1Y RASR=IG	\$0	Each	20%	\$0	Other	J
456-113-825	456-113-825	VXRAIL	VxRail VMware vSAN Ent 2Y RASR=IG	\$0	Each	20%	\$0	Other	J
456-113-826	456-113-826	VXRAIL	VxRail VMware vSAN Ent 3Y RASR=IG	\$0	Each	20%	\$0	Other	J
456-113-827	456-113-827	VXRAIL	VxRail VMware vSAN Ent 4Y RASR=IG	\$0	Each	20%	\$0	Other	J
456-113-828	456-113-828	VXRAIL	VxRail VMware vSAN Ent 5Y RASR=IG	\$0	Each	20%	\$0	Other	J
CACHEINMUDRV1.6TBF	CACHEINMUDRV1.6TBF	VXRAIL	VxR MixedUse Intel 1.6TB NVMe 2.5Cache F	\$2,152	Each	20%	\$1,722	Other	J
CACHEINMUDRV1.6TBH	CACHEINMUDRV1.6TBH	VXRAIL	VxR MixedUse Intel 1.6TB NVMe 2.5Cache H	\$2,424	Each	20%	\$1,939	Other	J
CACHEMU1.6TBS570H	CACHEMU1.6TBS570H	VXRAIL	VxR Mixed Use 1.6TB S570 2.5 Cache H	\$2,365	Each	20%	\$1,892	Other	J
CACHEMU1.6TBS570U	CACHEMU1.6TBS570U	VXRAIL	VxR Mixed Use 1.6TB S570 3.5 Cache U	\$2,895	Each	20%	\$2,316	Other	J
CACHEMU800GBS570H	CACHEMU800GBS570H	VXRAIL	VxR Mixed Use 800GB S570 2.5 Cache H	\$1,360	Each	20%	\$1,088	Other	J
CACHEMU800GBS570U	CACHEMU800GBS570U	VXRAIL	VxR Mixed Use 800GB S570 3.5 Cache U	\$1,618	Each	20%	\$1,294	Other	J
CACHEMUDRV1.6TBF	CACHEMUDRV1.6TBF	VXRAIL	VxR Mixed Use 1.6TB 2.5 Cache F	\$2,199	Each	20%	\$1,759	Other	J
CACHEMUDRV1.6TBH	CACHEMUDRV1.6TBH	VXRAIL	VxR Mixed Use 1.6TB 2.5 Cache H	\$2,365	Each	20%	\$1,892	Other	J
CACHEMUDRV1.6TBUF	CACHEMUDRV1.6TBUF	VXRAIL	VxR Mixed Use 1.6TB 2.5 Cache F U	\$2,881	Each	20%	\$2,305	Other	J
CACHEMUDRV1.6TBUH	CACHEMUDRV1.6TBUH	VXRAIL	VxR Mixed Use 1.6TB 2.5 Cache H U	\$2,881	Each	20%	\$2,305	Other	J
CACHEMUDRV800GBF	CACHEMUDRV800GBF	VXRAIL	VxR Mixed Use 800GB 2.5 Cache F	\$1,199	Each	20%	\$959	Other	J
CACHEMUDRV800GBH	CACHEMUDRV800GBH	VXRAIL	VxR Mixed Use 800GB 2.5 Cache H	\$1,360	Each	20%	\$1,088	Other	J
CACHEMUDRV800GBUF	CACHEMUDRV800GBUF	VXRAIL	VxR Mixed Use 800GB 2.5 Cache F U	\$1,603	Each	20%	\$1,282	Other	J
CACHEMUDRV800GBUH	CACHEMUDRV800GBUH	VXRAIL	VxR Mixed Use 800GB 2.5 Cache H U	\$1,603	Each	20%	\$1,282	Other	J
CACHENVME1.6TBF	CACHENVME1.6TBF	VXRAIL	VxRail-500 CACHE NVME 1.6TB 5WPD 2.5I F	\$5,393	Each	20%	\$4,314	Other	J
CACHENVME1.6TBH	CACHENVME1.6TBH	VXRAIL	VxRail-500 CACHE NVME 1.6TB 5WPD 2.5I H	\$5,393	Each	20%	\$4,314	Other	J
CACHENVME1.6TBSP	CACHENVME1.6TBSP	VXRAIL	VxRail-500 CACHE NVME 1.6TB 5WPD 2.5I SP	\$3,751	Each	20%	\$3,001	Other	J
CACHENVME1.6TBU	CACHENVME1.6TBU	VXRAIL	VxRail-500 CACHE NVME 1.6TB 5WPD 2.5I U	\$3,751	Each	20%	\$3,001	Other	J
CACHENVME375GBUF	CACHENVME375GBUF	VXRAIL	VxR Optane 375GB NVMe 2.5 F Cache U	\$5,772	Each	20%	\$4,618	Other	J
CACHENVME800GBF	CACHENVME800GBF	VXRAIL	VxRail-500 CACHE NVME 800GB 5WPD 2.5I F	\$3,047	Each	20%	\$2,438	Other	J
CACHENVME800GBH	CACHENVME800GBH	VXRAIL	VxRail-500 CACHE NVME 800GB 5WPD 2.5I H	\$3,047	Each	20%	\$2,438	Other	J
CACHENVME800GBSP	CACHENVME800GBSP	VXRAIL	VxRail-500 CACHE NVME 800GB 5WPD 2.5I SP	\$3,595	Each	20%	\$2,876	Other	J
CACHENVME800GBU	CACHENVME800GBU	VXRAIL	VxRail-500 CACHE NVME 800GB 5WPD 2.5I U	\$3,595	Each	20%	\$2,876	Other	J
CACHENVMEDRV1.6TBF	CACHENVMEDRV1.6TBF	VXRAIL	VxR 1.6TB NVMe Cache 2.5in F	\$2,015	Each	20%	\$1,612	Other	J
CACHENVMEDRV1.6TBH	CACHENVMEDRV1.6TBH	VXRAIL	VxR 1.6TB NVMe Cache 2.5in H	\$2,424	Each	20%	\$1,939	Other	J
CACHENVMEDRV375GBF	CACHENVMEDRV375GBF	VXRAIL	VxR Optane 375GB NVMe 2.5 SFF Cache F	\$3,464	Each	20%	\$2,771	Other	J
CACHENVMEDRV375GBH	CACHENVMEDRV375GBH	VXRAIL	VxR Optane 375GB NVMe 2.5 SFF Cache H	\$2,699	Each	20%	\$2,159	Other	J
CACHENVMEDRV800GBF	CACHENVMEDRV800GBF	VXRAIL	VxR 800GB NVMe Cache 2.5in F	\$1,799	Each	20%	\$1,439	Other	J
CACHENVMEDRV800GBH	CACHENVMEDRV800GBH	VXRAIL	VxR 800GB NVMe Cache 2.5in H	\$1,799	Each	20%	\$1,439	Other	J
CACHENVM375GBUH	CACHENVM375GBUH	VXRAIL	VxR Optane 375GB NVMe 2.5 H Cache U	\$5,772	Each	20%	\$4,618	Other	J
CACHESSD1.6TB	CACHESSD1.6TB	VXRAIL	VxR 1.6TB Cache SSD 2.5in	\$4,985	Each	20%	\$3,988	Other	J
CACHESSD1.6TBH	CACHESSD1.6TBH	VXRAIL	VxR 1.6TB Cache SSD 2.5in H	\$5,147	Each	20%	\$4,118	Other	J
CACHESSD1.6TBS570	CACHESSD1.6TBS570	VXRAIL	VxR 1.6TB Cache SSD S570 3.5in	\$4,985	Each	20%	\$3,988	Other	J
CACHESSD400GB	CACHESSD400GB	VXRAIL	VxR 400GB Cache SSD 2.5in	\$1,500	Each	20%	\$1,200	Other	J
CACHESSD400GBH	CACHESSD400GBH	VXRAIL	VxR 400GB Cache SSD 2.5in H	\$1,451	Each	20%	\$1,161	Other	J
CACHESSD400GBS570	CACHESSD400GBS570	VXRAIL	VxR 400GB Cache SSD S570 3.5in	\$1,500	Each	20%	\$1,200	Other	J
CACHESSD800GB	CACHESSD800GB	VXRAIL	VxR 800GB Cache SSD 2.5in	\$2,900	Each	20%	\$2,320	Other	J
CACHESSD800GBH	CACHESSD800GBH	VXRAIL	VxR 800GB Cache SSD 2.5in H	\$2,639	Each	20%	\$2,111	Other	J
CACHESSD800GBS570	CACHESSD800GBS570	VXRAIL	VxR 800GB Cache SSD S570 3.5in	\$2,900	Each	20%	\$2,320	Other	J
CAPACITYHDD1.2TBH	CAPACITYHDD1.2TBH	VXRAIL	VxR 1.2TB Capacity 10K RPM 2.5in HDD H	\$709	Each	20%	\$567	Other	J
CAPACITYHDD1.8TBH	CAPACITYHDD1.8TBH	VXRAIL	VxR 1.8TB Capacity 10K RPM 2.5in HDD H	\$1,039	Each	20%	\$831	Other	J
CAPACITYHDD2.0TBH	CAPACITYHDD2.0TBH	VXRAIL	VxR 2.0TB Capacity 7.2K RPM 2.5in HDD H	\$979	Each	20%	\$783	Other	J
CAPACITYHDD2.4TBH	CAPACITYHDD2.4TBH	VXRAIL	VxR 2.4TB Capacity 10K RPM 2.5in HDD H	\$1,179	Each	20%	\$943	Other	J
CAPACITYHDD4TBH	CAPACITYHDD4TBH	VXRAIL	VxR 4TB Capacity 7.2K RPM 3.5in HDD H	\$739	Each	20%	\$591	Other	J
CAPACITYHDD8TBH	CAPACITYHDD8TBH	VXRAIL	VxR 8TB Capacity 7.2K RPM 3.5in HDD H	\$1,129	Each	20%	\$903	Other	J
CAPHDD12TB10K25VX5	CAPHDD12TB10K25VX5	VXRAIL	VxRail-500 HDD SAS 1.2TB 10K RPM 2.5INCH	\$802	Each	20%	\$642	Other	J
CAPHDD18TB10K25VX5	CAPHDD18TB10K25VX5	VXRAIL	VxRail500 HDD SAS 1.8TB 10K 512e 2.5INCH	\$1,133	Each	20%	\$906	Other	J
CAPHDD20TB72K25VX5	CAPHDD20TB72K25VX5	VXRAIL	VxRail-500 HDD SAS 2TB 7.2K RPM 2.5INCH	\$1,102	Each	20%	\$892	Other	J
CAPHDD24TB10K25VX5	CAPHDD24TB10K25VX5	VXRAIL	VxRail500 HDD SAS 2.4TB 10K 512e 2.5INCH	\$1,307	Each	20%	\$1,046	Other	J
CAPHDD40TB72K35VX5	CAPHDD40TB72K35VX5	VXRAIL	VxRail-500 HDD SAS 4TB 7.2K RPM 3.5INCH	\$855	Each	20%	\$684	Other	J
CAPNVME1TBF	CAPNVME1TBF	VXRAIL	VxR 1TB Capacity NVMe 2.5in F	\$1,478	Each	20%	\$1,182	Other	J
CAPNVME3.84TBF	CAPNVME3.84TBF	VXRAIL	VxR 3.84TB Capacity NVMe 2.5in F	\$3,520	Each	20%	\$2,816	Other	J
CAPNVME4TBF	CAPNVME4TBF	VXRAIL	VxR 4TB Capacity NVMe 2.5in F	\$5,950	Each	20%	\$4,760	Other	J
CAPNVME960GBF	CAPNVME960GBF	VXRAIL	VxR 960GB Capacity NVMe 2.5in F	\$1,131	Each	20%	\$905	Other	J
CAPSATASSD192TBVX5	CAPSATASSD192TBVX5	VXRAIL	VxRail-500 CAPACITY SATA SSD 1.92TB1WPD	\$2,751	Each	20%	\$2,201	Other	J
CAPSATASSD384TBVX5	CAPSATASSD384TBVX5	VXRAIL	VxRail-500 CAPACITY SATA SSD 3.84TB1WPD	\$5,129	Each	20%	\$4,103	Other	J
CAPSSD192TB1WPDVX5	CAPSSD192TB1WPDVX5	VXRAIL	VxRail-500 CAPACITY SAS SSD 1.92TB1WPD	\$4,251	Each	20%	\$3,401	Other	J
CAPSSD192TB3WPDVX5	CAPSSD192TB3WPDVX5	VXRAIL	VxR 14G Cap SAS SSD MixUse 1.92TB 3WPD	\$5,541	Each	20%	\$4,433	Other	J
CAPSSD3.84TBMUF	CAPSSD3.84TBMUF	VXRAIL	VxR 3.84TB Mixed Use Capacity 2.5in SSDF	\$5,999	Each	20%	\$4,799	Other	J
CAPSSD384TB1WPDVX5	CAPSSD384TB1WPDVX5	VXRAIL	VxRail-500 CAPACITY SAS SSD 3.84TB1WPD	\$7,400	Each	20%	\$5,920	Other	J
CAPSSD7.68TBRIF	CAPSSD7.68TBRIF	VXRAIL	VxR 7.68TB Capacity SAS RI 2.5in SSD F	\$8,579	Each	20%	\$6,863	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
CAPSSDSAS1.92TBF	CAPSSDSAS1.92TBF	VXRAIL	VxR 1.92TB Capacity SAS 2.5in SSD F	\$2,120	Each	20%	\$1,696	Other	J
CAPSSDSAS3.84TBF	CAPSSDSAS3.84TBF	VXRAIL	VxR 3.84TB Capacity SAS 2.5in SSD F	\$3,703	Each	20%	\$2,963	Other	J
CAPSSDSAS7.68TBF	CAPSSDSAS7.68TBF	VXRAIL	VxR 7.68TB Capacity SAS 2.5in SSD F	\$6,254	Each	20%	\$5,003	Other	J
CAPSSDSATA1.92TBF	CAPSSDSATA1.92TBF	VXRAIL	VxR 1.92TB Capacity SATA 2.5in SSD F	\$1,155	Each	20%	\$924	Other	J
CAPSSDSATA3.84TBF	CAPSSDSATA3.84TBF	VXRAIL	VxR 3.84TB Capacity SATA 2.5in SSD F	\$2,180	Each	20%	\$1,744	Other	J
COMBORAILKIT1U1NAF	COMBORAILKIT1U1NAF	VXRAIL	VxRail-500 Drop-in/Stab-in Rails 1U1N AF	\$104	Each	20%	\$83	Other	J
COMBORAILKIT1U1NH	COMBORAILKIT1U1NH	VXRAIL	VxRail-500 Combo Drop-in/Stab-inRail1U1N	\$104	Each	20%	\$83	Other	J
COMBORAILKIT1U1NU	COMBORAILKIT1U1NU	VXRAIL	HCIA Combo Drop-in/Stab-in Kit 1U1NU	\$132	Each	20%	\$106	Other	J
COMBORAILKIT2U	COMBORAILKIT2U	VXRAIL	VxR Combo Drop-in/Stab-inRail 2U	\$99	Each	20%	\$79	Other	J
COMBORAILKIT2U1NAF	COMBORAILKIT2U1NAF	VXRAIL	VxRail-500 Drop-in/Stab-in Rails 2U1N AF	\$104	Each	20%	\$83	Other	J
COMBORAILKIT2U1NH	COMBORAILKIT2U1NH	VXRAIL	VxRail-500 Combo Drop-in/Stab-inRail2U1N	\$104	Each	20%	\$83	Other	J
COMBORAILKIT2U1NU	COMBORAILKIT2U1NU	VXRAIL	HCIA Combo Drop-in/Stab-in Kit 2U1NU	\$132	Each	20%	\$106	Other	J
DE-16GSDCRDIDSDMSP	DE-16GSDCRDIDSDMSP	VXRAIL	HCIA Mod FSD SDIG 16Gb UHS IDSMD SP	\$52	Each	20%	\$42	Other	J
DE-CAPHDD12TB10KSP	DE-CAPHDD12TB10KSP	VXRAIL	HCIA HDD Sas 1.2TB 10K RPM 2.5 INCH SP	\$881	Each	20%	\$705	Other	J
DE-CAPHDD20TB72KSP	DE-CAPHDD20TB72KSP	VXRAIL	HCIA HDD Sas 2TB 7.2K RPM 2.5 INCH SP	\$1,049	Each	20%	\$839	Other	J
DE-CAPHDD4TB72KSP	DE-CAPHDD4TB72KSP	VXRAIL	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH SP	\$1,049	Each	20%	\$839	Other	J
DE-CAPSATASSD192SP	DE-CAPSATASSD192SP	VXRAIL	HCIA Capacity SATA SSD 1.92TB 1WPD SP	\$3,315	Each	20%	\$2,652	Other	J
DE-CAPSATASSD384SP	DE-CAPSATASSD384SP	VXRAIL	HCIA Capacity SATA SSD 3.84TB 1WPD SP	\$6,238	Each	20%	\$4,990	Other	J
DE-CAPSSD192TBSP	DE-CAPSSD192TBSP	VXRAIL	HCIA Capacity SSD 1.92TB 1WPD SP	\$4,341	Each	20%	\$3,473	Other	J
DE-CAPSSD384TBSP	DE-CAPSSD384TBSP	VXRAIL	HCIA Capacity SSD 3.84TB 1WPD SP	\$7,525	Each	20%	\$6,020	Other	J
DE-GPUAMDFPS7150SP	DE-GPUAMDFPS7150SP	VXRAIL	HCIA Gpu Amd Firepro S7150 SP	\$4,724	Each	20%	\$3,779	Other	J
DE-GPUAMDS7150X2SP	DE-GPUAMDS7150X2SP	VXRAIL	HCIA Gpu Amd Firepro S7150X2 SP	\$8,099	Each	20%	\$6,479	Other	J
DE-GPUTESLAM10SP	DE-GPUTESLAM10SP	VXRAIL	HCIA Gpu Nvidia Tesla M10 SP	\$8,099	Each	20%	\$6,479	Other	J
DE-GPUTESLAM60SP	DE-GPUTESLAM60SP	VXRAIL	HCIA Gpu Nvidia Tesla M60 SP	\$12,824	Each	20%	\$10,259	Other	J
DE-HBA33012GBMCDSP	DE-HBA33012GBMCDSP	VXRAIL	HCIA Mod Crd CII HBA330 Mini Card SP	\$286	Each	20%	\$229	Other	J
DE-INTDUALSDMOD13G	DE-INTDUALSDMOD13G	VXRAIL	HCIA Mod.Mod.PWA.RSR.IDSDM 13G SP	\$52	Each	20%	\$42	Other	J
DE-MEMLDIMM16GBSP	DE-MEMLDIMM16GBSP	VXRAIL	HCIA Memory 16GB DIMM SP	\$567	Each	20%	\$454	Other	J
DE-MEMLDIMM32GBSP	DE-MEMLDIMM32GBSP	VXRAIL	HCIA Memory 32GB DIMM SP	\$1,103	Each	20%	\$882	Other	J
DE-MEMLRDIMM64GBSP	DE-MEMLRDIMM64GBSP	VXRAIL	HCIA Memory 64GB DIMM SP	\$2,744	Each	20%	\$2,195	Other	J
DE-NICDX550LPRJSP	DE-NICDX550LPRJSP	VXRAIL	HCIA Intel X550 LP Pcie 2X10GBE RJ45 SP	\$713	Each	20%	\$570	Other	J
DE-NICX52010GBI350	DE-NICX52010GBI350	VXRAIL	HCIA Intel X520 DP 10Gb + I350 DP 1Gb SP	\$724	Each	20%	\$579	Other	J
DE-NICX520FHSFSP	DE-NICX520FHSFSP	VXRAIL	HCIA Intel X520 FH Pcie 2X10GBE SFP+ SP	\$618	Each	20%	\$494	Other	J
DE-NICX520LPSFPLPS	DE-NICX520LPSFPLPS	VXRAIL	HCIA Intel X520 LP Pcie 2X10GBE SFP+ SP	\$618	Each	20%	\$494	Other	J
DE-NICX54010GBI350	DE-NICX54010GBI350	VXRAIL	HCIA Intel X540 DP 10Gb + I350 DP 1Gb SP	\$786	Each	20%	\$629	Other	J
DE-NICX540LPPCRJSP	DE-NICX540LPPCRJSP	VXRAIL	HCIA Intel X540 LP Pcie 2X10GBE RJ45 SP	\$786	Each	20%	\$629	Other	J
DE-NICX540PCFHRJSP	DE-NICX540PCFHRJSP	VXRAIL	HCIA Intel X540 FH Pcie 2X10GBE RJ45 SP	\$786	Each	20%	\$629	Other	J
DE-NICX550PCFHRJSP	DE-NICX550PCFHRJSP	VXRAIL	HCIA Intel X550 FH Pcie 2X10GBE RJ45 SP	\$713	Each	20%	\$570	Other	J
DE-PS1100W110220SP	DE-PS1100W110220SP	VXRAIL	HCIA Dual Hotplug 1100W PS 100V-240VAC SP	\$824	Each	20%	\$659	Other	J
DE-SATADOM64GBSSDS	DE-SATADOM64GBSSDS	VXRAIL	HCIA Mod.SSDR.64GB.SataDom.V2.INNOD	\$1,893	Each	20%	\$1,514	Other	J
DE-SSD1600GB10WDSP	DE-SSD1600GB10WDSP	VXRAIL	HCIA Cache SSD 1600GB 10WPD 2.5 INCH SP	\$5,922	Each	20%	\$4,738	Other	J
DE-SSD400GB10WPDSP	DE-SSD400GB10WPDSP	VXRAIL	HCIA Cache SSD 400GB 10WPD 2.5 INCH SP	\$1,945	Each	20%	\$1,556	Other	J
DE-SSD800GB10WPDSP	DE-SSD800GB10WPDSP	VXRAIL	HCIA Cache SSD 800GB 10WPD 2.5 INCH SP	\$3,430	Each	20%	\$2,744	Other	J
DE-VX128GBLRDIMMSP	DE-VX128GBLRDIMMSP	VXRAIL	VxRail-400 Memory 128GB LRDIMM SP	\$12,000	Each	20%	\$9,600	Other	J
DE-VXR-OPTIC-SRSP	DE-VXR-OPTIC-SRSP	VXRAIL	Intel Ethernet SFP+SR Optic-E10GSFPSP SP	\$304	Each	20%	\$243	Other	J
DP-1X2SSD-3XHDD	DP-1X2SSD-3XHDD	VXRAIL	HCIA Disk Pack 1x200GB SSD 3x1.2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X2SSD-3XHDDU	DP-1X2SSD-3XHDDU	VXRAIL	HCIA DISK PACK 1x200GB SSD 3X1.2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X2SSD-4XHDD	DP-1X2SSD-4XHDD	VXRAIL	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X2SSD-4XHDDU	DP-1X2SSD-4XHDDU	VXRAIL	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X2SSD-5XHDD	DP-1X2SSD-5XHDD	VXRAIL	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X2SSD-5XHDDU	DP-1X2SSD-5XHDDU	VXRAIL	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-1X38SSD	DP-1X4SSD-1X38SSD	VXRAIL	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DP-1X4SSD-1X38SSDU	DP-1X4SSD-1X38SSDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-2X38SSD	DP-1X4SSD-2X38SSD	VXRAIL	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-2X38SSDU	DP-1X4SSD-2X38SSDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-3X2HDD	DP-1X4SSD-3X2HDD	VXRAIL	HCIA Disk Pack 1x400GB SSD 3x2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-3X2HDDU	DP-1X4SSD-3X2HDDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 3x2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-3X38SSD	DP-1X4SSD-3X38SSD	VXRAIL	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-3X38SSDU	DP-1X4SSD-3X38SSDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-3XHDD	DP-1X4SSD-3XHDD	VXRAIL	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-3XHDDU	DP-1X4SSD-3XHDDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-4X2HDD	DP-1X4SSD-4X2HDD	VXRAIL	HCIA Disk Pack 1x400GB SSD 4x2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-4X2HDDU	DP-1X4SSD-4X2HDDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 4x2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-4X38SSD	DP-1X4SSD-4X38SSD	VXRAIL	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-4X38SSDU	DP-1X4SSD-4X38SSDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-4XHDD	DP-1X4SSD-4XHDD	VXRAIL	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-4XHDDU	DP-1X4SSD-4XHDDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-5X2HDD	DP-1X4SSD-5X2HDD	VXRAIL	HCIA Disk Pack 1x400GB SSD 5x2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-5X2HDDU	DP-1X4SSD-5X2HDDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 5x2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-5X38SSD	DP-1X4SSD-5X38SSD	VXRAIL	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-5X38SSDU	DP-1X4SSD-5X38SSDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-5XHDD	DP-1X4SSD-5XHDD	VXRAIL	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X4SSD-5XHDDU	DP-1X4SSD-5XHDDU	VXRAIL	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-1X38SSD	DP-1X8SSD-1X38SSD	VXRAIL	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-1X38SSDU	DP-1X8SSD-1X38SSDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-2X38SSD	DP-1X8SSD-2X38SSD	VXRAIL	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-2X38SSDU	DP-1X8SSD-2X38SSDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-3X2HDD	DP-1X8SSD-3X2HDD	VXRAIL	HCIA Disk Pack 1x800GB SSD 3x2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-3X2HDDU	DP-1X8SSD-3X2HDDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 3x2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-3X38SSD	DP-1X8SSD-3X38SSD	VXRAIL	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-3X38SSDU	DP-1X8SSD-3X38SSDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-3XHDD	DP-1X8SSD-3XHDD	VXRAIL	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-3XHDDU	DP-1X8SSD-3XHDDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-4X2HDD	DP-1X8SSD-4X2HDD	VXRAIL	HCIA Disk Pack 1x800GB SSD 4x2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-4X2HDDU	DP-1X8SSD-4X2HDDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 4x2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-4X38SSD	DP-1X8SSD-4X38SSD	VXRAIL	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-4X38SSDU	DP-1X8SSD-4X38SSDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-4XHDD	DP-1X8SSD-4XHDD	VXRAIL	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-4XHDDU	DP-1X8SSD-4XHDDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-5X2HDD	DP-1X8SSD-5X2HDD	VXRAIL	HCIA Disk Pack 1x800GB SSD 5x2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-5X2HDDU	DP-1X8SSD-5X2HDDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 5x2TB HDD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-5X38SSD	DP-1X8SSD-5X38SSD	VXRAIL	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-5X38SSDU	DP-1X8SSD-5X38SSDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD U	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-5XHDD	DP-1X8SSD-5XHDD	VXRAIL	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD	\$0	Each	20%	\$0	Other	J
DP-1X8SSD-5XHDDU	DP-1X8SSD-5XHDDU	VXRAIL	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD U	\$0	Each	20%	\$0	Other	J
DR-1200GB-HDDU	DR-1200GB-HDDU	VXRAIL	HCIA 1.2TB 2.5 10K RPM SAS 512BPS U	\$0	Each	20%	\$0	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DR-2000GB-HDDU	DR-2000GB-HDDU	VXRAIL	HCIA 2.0TB 2.5 7.2K RPM SAS U	\$0	Each	20%	\$0	Other	J
DR-3800G-SSDU	DR-3800G-SSDU	VXRAIL	HCIA 3.8TB SSD IN 2.5 U	\$0	Each	20%	\$0	Other	J
DR-400G-SSDU	DR-400G-SSDU	VXRAIL	HCIA 400GB SSD in 2.5 U	\$0	Each	20%	\$0	Other	J
DR-800G-SSDU	DR-800G-SSDU	VXRAIL	HCIA 800GB SSD in 2.5 U	\$0	Each	20%	\$0	Other	J
DKLESSNVMECONFIGF	DKLESSNVMECONFIGF	VXRAIL	VxRail-500 Diskless NVMe Configuration F	\$0	Each	20%	\$0	Other	J
DKLESSNVMECONFIGH	DKLESSNVMECONFIGH	VXRAIL	VxRail-500 Diskless NVMe Configuration H	\$0	Each	20%	\$0	Other	J
FBAEMULEXDP16GBFHF	FBAEMULEXDP16GBFHF	VXRAIL	VxRail Emulex DP FiberChnl HBA FH F	\$2,169	Each	20%	\$1,735	Other	J
FBAEMULEXDP16GBFHH	FBAEMULEXDP16GBFHH	VXRAIL	VxRail Emulex DP FiberChnl HBA FH H	\$2,169	Each	20%	\$1,735	Other	J
FBAEMULEXDP16GBFHU	FBAEMULEXDP16GBFHU	VXRAIL	VxR Emulex DP FiberChnl HBA Full Ht U	\$4,052	Each	20%	\$3,242	Other	J
FBAEMULEXDP16GBLPF	FBAEMULEXDP16GBLPF	VXRAIL	VxRail LP Emulex DP FiberChnl HBA LP F	\$2,169	Each	20%	\$1,735	Other	J
FBAEMULEXDP16GBLPH	FBAEMULEXDP16GBLPH	VXRAIL	VxRail LP Emulex DP FiberChnl HBA LP H	\$2,169	Each	20%	\$1,735	Other	J
FBAEMULEXDP16GBLPU	FBAEMULEXDP16GBLPU	VXRAIL	VxR Emulex DP FiberChnl HBA Low Prof U	\$4,052	Each	20%	\$3,242	Other	J
FBAQLGDPHBA16GBFHU	FBAQLGDPHBA16GBFHU	VXRAIL	VxR Qlogic DP FiberChnl HBA Full Ht U	\$4,224	Each	20%	\$3,379	Other	J
FBAQLGDPHBA16GBLPU	FBAQLGDPHBA16GBLPU	VXRAIL	VxR Qlogic DP FiberChnl HBA Low Prof U	\$4,224	Each	20%	\$3,379	Other	J
FBAQLGDPHBAFHF	FBAQLGDPHBAFHF	VXRAIL	VxRail Qlogic DP FiberChnl HBA FH F	\$2,240	Each	20%	\$1,792	Other	J
FBAQLGDPHBAFHH	FBAQLGDPHBAFHH	VXRAIL	VxRail Qlogic DP FiberChnl HBA FH H	\$2,240	Each	20%	\$1,792	Other	J
FBAQLGDPHBAFHF	FBAQLGDPHBAFHF	VXRAIL	VxRail LP Qlogic DP FiberChnl HBA LP F	\$2,240	Each	20%	\$1,792	Other	J
FBAQLGDPHBAFHH	FBAQLGDPHBAFHH	VXRAIL	VxRail LP Qlogic DP FiberChnl HBA LP H	\$2,240	Each	20%	\$1,792	Other	J
GPUNVDIATESLAM10F	GPUNVDIATESLAM10F	VXRAIL	VxRail-500 GPU NVIDIA TESLA M10 F	\$5,694	Each	20%	\$4,555	Other	J
GPUNVDIATESLAM10H	GPUNVDIATESLAM10H	VXRAIL	VxRail-500 GPU NVIDIA TESLA M10 H	\$5,694	Each	20%	\$4,555	Other	J
GPUNVDIATESLAM60F	GPUNVDIATESLAM60F	VXRAIL	VxRail-500 GPU NVIDIA TESLA M60 F	\$10,799	Each	20%	\$8,639	Other	J
GPUNVDIATESLAM60H	GPUNVDIATESLAM60H	VXRAIL	VxRail-500 GPU NVIDIA TESLA M60 H	\$10,799	Each	20%	\$8,639	Other	J
GPUNVDIATESLAP40F	GPUNVDIATESLAP40F	VXRAIL	VxRail-500 GPU NVIDIA TESLA P40 F	\$13,379	Each	20%	\$10,703	Other	J
GPUNVDIATESLAP40H	GPUNVDIATESLAP40H	VXRAIL	VxRail-500 GPU NVIDIA TESLA P40 H	\$13,379	Each	20%	\$10,703	Other	J
GPUNVDIATESLAP40SP	GPUNVDIATESLAP40SP	VXRAIL	VxRail 13G GPU NVIDIA TESLA P40 SP	\$19,512	Each	20%	\$15,610	Other	J
GPUNVDIATESLAP40U	GPUNVDIATESLAP40U	VXRAIL	VxRail GPU NVIDIA TESLA P40 U	\$19,512	Each	20%	\$15,610	Other	J
GPUP40INSTALLKITSP	GPUP40INSTALLKITSP	VXRAIL	VxRail 13G GPU P40 INSTALL KIT SP	\$244	Each	20%	\$195	Other	J
HBA330CTRL1SF	HBA330CTRL1SF	VXRAIL	VxRail-500 PerCHBA330RAIDCTR MINI12Gb1SF	\$190	Each	20%	\$152	Other	J
HBA330CTRL1SH	HBA330CTRL1SH	VXRAIL	VxRail-500 PerCHBA330RAIDCTR MINI12Gb 1S	\$190	Each	20%	\$152	Other	J
HBA330CTRL2SF	HBA330CTRL2SF	VXRAIL	VxRail-500 PerCHBA330RAIDCTR12Gb 2SLP F	\$189	Each	20%	\$151	Other	J
HBA330CTRL2SH	HBA330CTRL2SH	VXRAIL	VxRail-500 PerCHBA330+ RAIDCTR 12Gb 2SLP	\$189	Each	20%	\$151	Other	J
INSTALCTRYUSA	INSTALCTRYUSA	VXRAIL	USA	\$0	Each	20%	\$0	Other	J
INSTALCTRYUSA6	INSTALCTRYUSA6	VXRAIL	USA	\$0	Each	20%	\$0	Other	J
INSTALCTRYUSAG560C	INSTALCTRYUSAG560C	VXRAIL	VxRail-14G G560 CHS USA SHIPMOD	\$102	Each	20%	\$82	Other	J
INSTALCTRYUSAG560N	INSTALCTRYUSAG560N	VXRAIL	VxRail-14G G560 ND USA SHIPMOD	\$102	Each	20%	\$82	Other	J
INSTALCTRYUSAG560S	INSTALCTRYUSAG560S	VXRAIL	VxRail-14G G560 USA Shipmod Sled	\$102	Each	20%	\$82	Other	J
INSTALCTRYUSAR640H	INSTALCTRYUSAR640H	VXRAIL	VxRail-500 USA SHIPMOD H	\$81	Each	20%	\$65	Other	J
INSTALCTRYUSAR740H	INSTALCTRYUSAR740H	VXRAIL	VxRail-500 USA SHIPMOD H	\$83	Each	20%	\$66	Other	J
INSTALKITGPUM10	INSTALKITGPUM10	VXRAIL	VxRail-500 GPU INSTALL KIT M10	\$117	Each	20%	\$94	Other	J
INSTALKITGPUM60	INSTALKITGPUM60	VXRAIL	VxRail-500 GPU INSTALL KIT M60	\$110	Each	20%	\$88	Other	J
INSTALKITGPUP40	INSTALKITGPUP40	VXRAIL	VxRail-500 GPU INSTALL KIT P40V100	\$110	Each	20%	\$88	Other	J
INSTALKITGPUT4	INSTALKITGPUT4	VXRAIL	VxRail-500 GPU Install Kit T4	\$99	Each	20%	\$79	Other	J
INSTAUSNZE560NGR13	INSTAUSNZE560NGR13	VXRAIL	VxRail Aus/NZ 1600W E560N ShipMat	\$102	Each	20%	\$82	Other	J
INSTEMEA1GR13EN	INSTEMEA1GR13EN	VXRAIL	VxRail EMEA1 1600W E560N ShipMat	\$102	Each	20%	\$82	Other	J
INSTEMEA1P580N	INSTEMEA1P580N	VXRAIL	VxRail EMEA1 P580N ShipMat	\$102	Each	20%	\$82	Other	J
INSTEMEA2GR13EN	INSTEMEA2GR13EN	VXRAIL	VxRail EMEA2 1600W E560N ShipMat	\$102	Each	20%	\$82	Other	J
INSTEMEA2P580N	INSTEMEA2P580N	VXRAIL	VxRail EMEA2 P580N ShipMat	\$102	Each	20%	\$82	Other	J
INSTGR13USAR740	INSTGR13USAR740	VXRAIL	VxRail-500 USA SHIPMOD GR1300	\$102	Each	20%	\$82	Other	J
INSTKITRJ45AF	INSTKITRJ45AF	VXRAIL	HCIA INSTALL KIT 10GBE RJ45 AF	\$99	Each	20%	\$79	Other	J
INSTKITRJ45H	INSTKITRJ45H	VXRAIL	HCIA INSTALL KIT 10GBE RJ45 H	\$99	Each	20%	\$79	Other	J
INSTKITSFPAP	INSTKITSFPAP	VXRAIL	HCIA INSTALL KIT 10GBE SFP+ AF	\$60	Each	20%	\$48	Other	J



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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

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							Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	
INSTKITSFPFH	INSTKITSFPFH	VXRAIL	HCIA INSTALL KIT 10GB SFP+ H	\$60	Each	20%	\$48	Other	J
INSTL-10GE-RJ-VCE	INSTL-10GE-RJ-VCE	VXRAIL	VXRAIL FIELD INSTALL KIT 10GE RJ45	\$0	Each	20%	\$0	Other	J
INSTL-10GE-SFP-VCE	INSTL-10GE-SFP-VCE	VXRAIL	VXRAIL FIELD INSTALL KIT 10GE SFP+	\$0	Each	20%	\$0	Other	J
INSTL-1GE-RJ-VCE	INSTL-1GE-RJ-VCE	VXRAIL	VXRAIL FIELD INSTALL KIT 1GE RJ45	\$0	Each	20%	\$0	Other	J
INSTLAUSGR13EN	INSTLAUSGR13EN	VXRAIL	VxRail US Region 1600W E560N ShipMat	\$102	Each	20%	\$82	Other	J
INSTLAUSNZE560N	INSTLAUSNZE560N	VXRAIL	VxRail Australia/NZ E560N Ship Materials	\$102	Each	20%	\$82	Other	J
INSTLCTRYAMERR640	INSTLCTRYAMERR640	VXRAIL	VxRail-500 Americas Region R640	\$102	Each	20%	\$82	Other	J
INSTLCTRYAMERR740	INSTLCTRYAMERR740	VXRAIL	VxRail-500 Americas Region R740	\$102	Each	20%	\$82	Other	J
INSTLCTRYAPCC	INSTLCTRYAPCC	VXRAIL	VxRail APCC E560N Ship Materials	\$102	Each	20%	\$82	Other	J
INSTLCTRYAPCCGR13	INSTLCTRYAPCCGR13	VXRAIL	VxRail APCC 1600W E560N ShipMat	\$102	Each	20%	\$82	Other	J
INSTLCTRYCCC4	INSTLCTRYCCC4	VXRAIL	VxRail CCC4 E560N Ship Materials	\$102	Each	20%	\$82	Other	J
INSTLCTRYCCC4GR13	INSTLCTRYCCC4GR13	VXRAIL	VxRail CCC4 1600W E560N ShipMat	\$102	Each	20%	\$82	Other	J
INSTLCTRYEMEAR640	INSTLCTRYEMEAR640	VXRAIL	VxRail-500 EMEA R640	\$102	Each	20%	\$82	Other	J
INSTLCTRYEMEAR740	INSTLCTRYEMEAR740	VXRAIL	VxRail-500 EMEA R740	\$102	Each	20%	\$82	Other	J
INSTLCTRYJAPAN	INSTLCTRYJAPAN	VXRAIL	VxRail Japan E560N Ship Materials	\$102	Each	20%	\$82	Other	J
INSTLCTRYJAPANGR13	INSTLCTRYJAPANGR13	VXRAIL	VxRail Japan 1600W E560N ShipMat	\$102	Each	20%	\$82	Other	J
INSTLCTRYLATAMGR13	INSTLCTRYLATAMGR13	VXRAIL	VxRail LATAM 1600W E560N ShipMat	\$102	Each	20%	\$82	Other	J
INSTLCTRYUSAFR640F	INSTLCTRYUSAFR640F	VXRAIL	VxRail-500 USA SHIPMOD F	\$81	Each	20%	\$65	Other	J
INSTLCTRYUSAFR740F	INSTLCTRYUSAFR740F	VXRAIL	VxRail-500 USA SHIPMOD F	\$83	Each	20%	\$66	Other	J
INSTLCTRYUSP580N	INSTLCTRYUSP580N	VXRAIL	VxRail US P580N Shipping Materials	\$102	Each	20%	\$82	Other	J
INSTLKIT-10GE-RJ45	INSTLKIT-10GE-RJ45	VXRAIL	HCIA Field Install Kit 10GE RJ45	\$0	Each	20%	\$0	Other	J
INSTLKIT-10GE-SFP+	INSTLKIT-10GE-SFP+	VXRAIL	HCIA Field Install Kit 10GE SFP+	\$0	Each	20%	\$0	Other	J
INSTLKIT-1GE-RJ45	INSTLKIT-1GE-RJ45	VXRAIL	HCIA Field Install Kit 1GE RJ45	\$0	Each	20%	\$0	Other	J
INSTLKITSFP28F	INSTLKITSFP28F	VXRAIL	VxRail-500 INSTALL KIT SFP28 25GB F	\$21	Each	20%	\$17	Other	J
INSTLKITSFP28H	INSTLKITSFP28H	VXRAIL	VxRail-500 INSTALL KIT SFP28 25GB H	\$21	Each	20%	\$17	Other	J
INSTLP580NAPCC	INSTLP580NAPCC	VXRAIL	VxRail APCC P580N ShipMat	\$102	Each	20%	\$82	Other	J
INSTLP580NAUSNZ	INSTLP580NAUSNZ	VXRAIL	VxRail Australia/NZ P580N ShipMat	\$102	Each	20%	\$82	Other	J
INSTLP580NCCCC	INSTLP580NCCCC	VXRAIL	VxRail CCCC P580N ShipMat	\$102	Each	20%	\$82	Other	J
INSTLP580NJAPAN	INSTLP580NJAPAN	VXRAIL	VxRail Japan P580N ShipMat	\$102	Each	20%	\$82	Other	J
INSTLP580NLATAM	INSTLP580NLATAM	VXRAIL	VxRail LATAM P580N ShipMat	\$102	Each	20%	\$82	Other	J
LRDIMM2666INFO	LRDIMM2666INFO	VXRAIL	VxRail-500 FactoryOrd Rq 2666Mhz LRDIMMs	\$0	Each	20%	\$0	Other	J
MEM128GBOPTDCMEMF	MEM128GBOPTDCMEMF	VXRAIL	VxRail 128Gb Intel Opt DC Pers Mem AF	\$1,799	Each	20%	\$1,439	Other	J
MEM128GBOPTDCMEMH	MEM128GBOPTDCMEMH	VXRAIL	VxRail 128Gb Intel Opt DC Pers Mem H	\$1,799	Each	20%	\$1,439	Other	J
MEM16GB2933BCCMTF	MEM16GB2933BCCMTF	VXRAIL	VxRail Memory 16GB 2933MT BCC RDIMM F	\$727	Each	20%	\$582	Other	J
MEM16GB2933BCCMTH	MEM16GB2933BCCMTH	VXRAIL	VxRail Memory 16GB 2933MT BCC RDIMM H	\$727	Each	20%	\$582	Other	J
MEM16GB2933MTF	MEM16GB2933MTF	VXRAIL	VxRail Memory 16GB 2933MT RDIMM F	\$539	Each	20%	\$431	Other	J
MEM16GB2933MTH	MEM16GB2933MTH	VXRAIL	VxRail Memory 16GB 2933MT RDIMM H	\$579	Each	20%	\$463	Other	J
MEM256GBOPTDCMEMF	MEM256GBOPTDCMEMF	VXRAIL	VxRail 256Gb Intel Opt DC Pers Mem AF	\$4,999	Each	20%	\$3,999	Other	J
MEM256GBOPTDCMEMH	MEM256GBOPTDCMEMH	VXRAIL	VxRail 256Gb Intel Opt DC Pers Mem H	\$4,999	Each	20%	\$3,999	Other	J
MEM32GB2933BCCMTF	MEM32GB2933BCCMTF	VXRAIL	VxRail Memory 32GB 2933MT BCC RDIMM F	\$1,015	Each	20%	\$812	Other	J
MEM32GB2933BCCMTH	MEM32GB2933BCCMTH	VXRAIL	VxRail Memory 32GB 2933MT BCC RDIMM H	\$1,015	Each	20%	\$812	Other	J
MEM32GB2933MTF	MEM32GB2933MTF	VXRAIL	VxRail Memory 32GB 2933MT RDIMM F	\$1,009	Each	20%	\$807	Other	J
MEM32GB2933MTH	MEM32GB2933MTH	VXRAIL	VxRail Memory 32GB 2933MT RDIMM H	\$1,079	Each	20%	\$863	Other	J
MEM64GB2933BCCMTF	MEM64GB2933BCCMTF	VXRAIL	VxRail Memory 64GB 2933MT BCC RDIMM F	\$2,850	Each	20%	\$2,280	Other	J
MEM64GB2933BCCMTH	MEM64GB2933BCCMTH	VXRAIL	VxRail Memory 64GB 2933MT BCC RDIMM H	\$2,850	Each	20%	\$2,280	Other	J
MEM64GB2933MTF	MEM64GB2933MTF	VXRAIL	VxRail Memory 64GB 2933MT RDIMM F	\$1,909	Each	20%	\$1,527	Other	J
MEM64GB2933MTH	MEM64GB2933MTH	VXRAIL	VxRail Memory 64GB 2933MT RDIMM H	\$2,149	Each	20%	\$1,719	Other	J
MEMLDIMM128GBBCCF	MEMLDIMM128GBBCCF	VXRAIL	VxRail-500 MEMORY 128GB LRDIMM BCC F	\$4,749	Each	20%	\$3,799	Other	J
MEMLDIMM128GBCCCH	MEMLDIMM128GBCCCH	VXRAIL	VxRail-500 MEMORY 128GB LRDIMM BCC H	\$4,749	Each	20%	\$3,799	Other	J
MEMLDIMM128GBF	MEMLDIMM128GBF	VXRAIL	VxRail-500 MEMORY 128GB LRDIMM F	\$4,749	Each	20%	\$3,799	Other	J
MEMLDIMM128GBH	MEMLDIMM128GBH	VXRAIL	VxRail-500 MEMORY 128GB LRDIMM H	\$4,749	Each	20%	\$3,799	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MEMLDIMM16GBAF	MEMLDIMM16GBAF	VXRAIL	VxRail-500 MEMORY 16GB RDIMM AF	\$569	Each	20%	\$455	Other	J
MEMLDIMM16GBCCF	MEMLDIMM16GBCCF	VXRAIL	VxRail-500 MEMORY 16GB RDIMM BCC F	\$727	Each	20%	\$582	Other	J
MEMLDIMM16GBCCCH	MEMLDIMM16GBCCCH	VXRAIL	VxRail-500 MEMORY 16GB RDIMM BCC H	\$727	Each	20%	\$582	Other	J
MEMLDIMM16GBH	MEMLDIMM16GBH	VXRAIL	VxRail-500 MEMORY 16GB RDIMM H	\$609	Each	20%	\$487	Other	J
MEMLDIMM32GBAF	MEMLDIMM32GBAF	VXRAIL	VxRail-500 MEMORY 32GB RDIMM AF	\$1,059	Each	20%	\$847	Other	J
MEMLDIMM32GBCCF	MEMLDIMM32GBCCF	VXRAIL	VxRail-500 MEMORY 32GB RDIMM BCC F	\$1,015	Each	20%	\$812	Other	J
MEMLDIMM32GBCCCH	MEMLDIMM32GBCCCH	VXRAIL	VxRail-500 MEMORY 32GB RDIMM BCC H	\$1,015	Each	20%	\$812	Other	J
MEMLDIMM32GBH	MEMLDIMM32GBH	VXRAIL	VxRail-500 MEMORY 32GB RDIMM H	\$1,139	Each	20%	\$911	Other	J
MEMLRDIMM64GBAF	MEMLRDIMM64GBAF	VXRAIL	VxRail-500 MEMORY 64GB LRDIMM AF	\$2,279	Each	20%	\$1,823	Other	J
MEMLRDIMM64GBCCF	MEMLRDIMM64GBCCF	VXRAIL	VxRail-500 MEMORY 64GB LRDIMM BCC F	\$2,850	Each	20%	\$2,280	Other	J
MEMLRDIMM64GBCCCH	MEMLRDIMM64GBCCCH	VXRAIL	VxRail-500 MEMORY 64GB LRDIMM BCC H	\$2,850	Each	20%	\$2,280	Other	J
MEMLRDIMM64GBH	MEMLRDIMM64GBH	VXRAIL	VxRail-500 MEMORY 64GB LRDIMM H	\$2,439	Each	20%	\$1,951	Other	J
ND08C17V40128RJ	ND08C17V40128RJ	VXRAIL	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$0	Each	20%	\$0	Other	J
ND08C17V40128RJU	ND08C17V40128RJU	VXRAIL	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE U	\$0	Each	20%	\$0	Other	J
ND08C17V4064RJ	ND08C17V4064RJ	VXRAIL	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$0	Each	20%	\$0	Other	J
ND08C17V4064RJU	ND08C17V4064RJU	VXRAIL	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE U	\$0	Each	20%	\$0	Other	J
ND-12C128GB-RJ45	ND-12C128GB-RJ45	VXRAIL	HCIA Node 12cor CPU 128GBMem 10GE RJ45	\$0	Each	20%	\$0	Other	J
ND-12C128GBR-J45ELA	ND-12C128GBR-J45ELA	VXRAIL	HCIA Nd 12cor CPU 128GBMem 10GE RJ45 VLP	\$0	Each	20%	\$0	Other	J
ND12C128GBR-J45ELAU	ND12C128GBR-J45ELAU	VXRAIL	Nd 12corCPU 128GBMem 10GRJ45 vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-12C128GB-SFP+	ND-12C128GB-SFP+	VXRAIL	HCIA Node 12cor CPU 128GBMem 10GE SFP+	\$0	Each	20%	\$0	Other	J
ND-12C128GBSFP+ELA	ND-12C128GBSFP+ELA	VXRAIL	HCIA Nd 12cor CPU 128GBMem 10GE SFP+ VLP	\$0	Each	20%	\$0	Other	J
ND12C128GBSFP+ELAU	ND12C128GBSFP+ELAU	VXRAIL	Nd 12corCPU 128GBMem 10GSFP+ vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-12C128GB-RJ45	ND-12C128GB-RJ45	VXRAIL	HCIA Node 12cor CPU 192GBMem 10GE RJ45	\$0	Each	20%	\$0	Other	J
ND-12C192GBR-J45ELA	ND-12C192GBR-J45ELA	VXRAIL	HCIA Nd 12cor CPU 192GBMem 10GE RJ45 VLP	\$0	Each	20%	\$0	Other	J
ND12C192GBR-J45ELAU	ND12C192GBR-J45ELAU	VXRAIL	Nd 12corCPU 192GBMem 10GRJ45 vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-12C192GB-SFP+	ND-12C192GB-SFP+	VXRAIL	HCIA Node 12cor CPU 192GBMem 10GE SFP+	\$0	Each	20%	\$0	Other	J
ND-12C192GBSFP+ELA	ND-12C192GBSFP+ELA	VXRAIL	HCIA Nd 12cor CPU 192GBMem 10GE SFP+ VLP	\$0	Each	20%	\$0	Other	J
ND12C192GBSFP+ELAU	ND12C192GBSFP+ELAU	VXRAIL	Nd 12corCPU 192GBMem 10GSFP+ vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-12C256GBRAF-ELA	ND-12C256GBRAF-ELA	VXRAIL	Nd 12corCPU 256GBMem 10GRJ45 AF VLP	\$0	Each	20%	\$0	Other	J
ND12C256GBRAF-ELAU	ND12C256GBRAF-ELAU	VXRAIL	Nd 12corCPU 256GBMem 10GRJ45 AF VLP U	\$0	Each	20%	\$0	Other	J
ND-12C256GB-RJ45	ND-12C256GB-RJ45	VXRAIL	HCIA Node 12cor CPU 256GBMem 10GE RJ45	\$0	Each	20%	\$0	Other	J
ND-12C256GBR-J45ELA	ND-12C256GBR-J45ELA	VXRAIL	HCIA Node 12cor CPU 256GBMem 10GE RJ45	\$0	Each	20%	\$0	Other	J
ND12C256GBR-J45ELAU	ND12C256GBR-J45ELAU	VXRAIL	Nd 12corCPU 256GBMem 10GRJ45 VLP U	\$0	Each	20%	\$0	Other	J
ND-12C256GBSAF-ELA	ND-12C256GBSAF-ELA	VXRAIL	Nd 12corCPU 256GBMem 10GSFP+ AF VLP	\$0	Each	20%	\$0	Other	J
ND12C256GBSAF-ELAU	ND12C256GBSAF-ELAU	VXRAIL	Nd 12corCPU 256GBMem 10GSFP+ AF VLP U	\$0	Each	20%	\$0	Other	J
ND-12C256GB-SFP+	ND-12C256GB-SFP+	VXRAIL	HCIA Node 12cor CPU 256GBMem 10GE SFP+	\$0	Each	20%	\$0	Other	J
ND-12C256GBSFP+ELA	ND-12C256GBSFP+ELA	VXRAIL	HCIA Node 12cor CPU 256GBMem 10GE SFP+	\$0	Each	20%	\$0	Other	J
ND12C256GBSFP+ELAU	ND12C256GBSFP+ELAU	VXRAIL	Nd 12corCPU 256GBMem 10GSFP+ VLP U	\$0	Each	20%	\$0	Other	J
ND16C21V4128RJ	ND16C21V4128RJ	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$0	Each	20%	\$0	Other	J
ND16C21V4128RJAF	ND16C21V4128RJAF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$0	Each	20%	\$0	Other	J
ND16C21V4128RJAFU	ND16C21V4128RJAFU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF U	\$0	Each	20%	\$0	Other	J
ND16C21V4128RJU	ND16C21V4128RJU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 U	\$0	Each	20%	\$0	Other	J
ND16C21V4128SFP	ND16C21V4128SFP	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$0	Each	20%	\$0	Other	J
ND16C21V4128SFP AF	ND16C21V4128SFP AF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$0	Each	20%	\$0	Other	J
ND16C21V4128SFP AFU	ND16C21V4128SFP AFU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND16C21V4128SFP U	ND16C21V4128SFP U	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP U	\$0	Each	20%	\$0	Other	J
ND16C21V4256RJ	ND16C21V4256RJ	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ND16C21V4256RJAF	ND16C21V4256RJAF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$0	Each	20%	\$0	Other	J
ND16C21V4256RJAFU	ND16C21V4256RJAFU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF U	\$0	Each	20%	\$0	Other	J
ND16C21V4256RJU	ND16C21V4256RJU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 U	\$0	Each	20%	\$0	Other	J
ND16C21V4256SFP	ND16C21V4256SFP	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$0	Each	20%	\$0	Other	J
ND16C21V4256SFP AF	ND16C21V4256SFP AF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$0	Each	20%	\$0	Other	J
ND16C21V4256SFP AFU	ND16C21V4256SFP AFU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND16C21V4256SFP U	ND16C21V4256SFP U	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP U	\$0	Each	20%	\$0	Other	J
ND16C21V4384RJ	ND16C21V4384RJ	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$0	Each	20%	\$0	Other	J
ND16C21V4384RJAF	ND16C21V4384RJAF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$0	Each	20%	\$0	Other	J
ND16C21V4384RJAFU	ND16C21V4384RJAFU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF U	\$0	Each	20%	\$0	Other	J
ND16C21V4384RJU	ND16C21V4384RJU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 U	\$0	Each	20%	\$0	Other	J
ND16C21V4384SFP	ND16C21V4384SFP	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP	\$0	Each	20%	\$0	Other	J
ND16C21V4384SFP AF	ND16C21V4384SFP AF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$0	Each	20%	\$0	Other	J
ND16C21V4384SFP AFU	ND16C21V4384SFP AFU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND16C21V4384SFP U	ND16C21V4384SFP U	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP U	\$0	Each	20%	\$0	Other	J
ND16C21V4512RJ	ND16C21V4512RJ	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45	\$0	Each	20%	\$0	Other	J
ND16C21V4512RJAF	ND16C21V4512RJAF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF	\$0	Each	20%	\$0	Other	J
ND16C21V4512RJAFU	ND16C21V4512RJAFU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF U	\$0	Each	20%	\$0	Other	J
ND16C21V4512RJU	ND16C21V4512RJU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 U	\$0	Each	20%	\$0	Other	J
ND16C21V4512SFP	ND16C21V4512SFP	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP	\$0	Each	20%	\$0	Other	J
ND16C21V4512SFP AF	ND16C21V4512SFP AF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$0	Each	20%	\$0	Other	J
ND16C21V4512SFP AFU	ND16C21V4512SFP AFU	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND16C21V4512SFP U	ND16C21V4512SFP U	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP U	\$0	Each	20%	\$0	Other	J
ND-16C256GBRAF-ELA	ND-16C256GBRAF-ELA	VXRAIL	Nd 16corCPU 256GBMem 10GRJ45 AF VLP	\$0	Each	20%	\$0	Other	J
ND16C256GBRAF-ELAU	ND16C256GBRAF-ELAU	VXRAIL	Nd 16corCPU 256GBMem 10GRJ45 AF VLP U	\$0	Each	20%	\$0	Other	J
ND-16C256GB-RJ45	ND-16C256GB-RJ45	VXRAIL	HCIA Node 16cor CPU 256GBMem 10GE RJ45	\$0	Each	20%	\$0	Other	J
ND-16C256GBRJ45ELA	ND-16C256GBRJ45ELA	VXRAIL	HCIA Nd 16cor CPU 256GBMem 10GE RJ45 VLP	\$0	Each	20%	\$0	Other	J
ND16C256GBRJ45ELAU	ND16C256GBRJ45ELAU	VXRAIL	Nd 16corCPU 256GBMem 10GRJ45 vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-16C256GBSAF-ELA	ND-16C256GBSAF-ELA	VXRAIL	Nd 16corCPU 256GBMem 10GSFP+ AF VLP	\$0	Each	20%	\$0	Other	J
ND16C256GBSAF-ELAU	ND16C256GBSAF-ELAU	VXRAIL	Nd 16corCPU 256GBMem 10GSFP+ AF VLP U	\$0	Each	20%	\$0	Other	J
ND-16C256GB-SFP+	ND-16C256GB-SFP+	VXRAIL	HCIA Node 16cor CPU 256GBMem 10GE SFP+	\$0	Each	20%	\$0	Other	J
ND-16C256GBSFP+ELA	ND-16C256GBSFP+ELA	VXRAIL	HCIA Nd 16cor CPU 256GBMem 10GE SFP+ VLP	\$0	Each	20%	\$0	Other	J
ND16C256GBSFP+ELAU	ND16C256GBSFP+ELAU	VXRAIL	Nd 16corCPU 256GBMem 10GSFP+ vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-16C512GBRAF-ELA	ND-16C512GBRAF-ELA	VXRAIL	Nd 16corCPU 512GBMem 10GRJ45 AF VLP	\$0	Each	20%	\$0	Other	J
ND16C512GBRAF-ELAU	ND16C512GBRAF-ELAU	VXRAIL	Nd 16corCPU 512GBMem 10GRJ45 AF VLP U	\$0	Each	20%	\$0	Other	J
ND-16C512GB-RJ45	ND-16C512GB-RJ45	VXRAIL	HCIA Node 16cor CPU 512GBMem 10GE RJ45	\$0	Each	20%	\$0	Other	J
ND-16C512GBRJ45ELA	ND-16C512GBRJ45ELA	VXRAIL	HCIA Nd 16cor CPU 512GBMem 10GE RJ45 VLP	\$0	Each	20%	\$0	Other	J
ND16C512GBRJ45ELAU	ND16C512GBRJ45ELAU	VXRAIL	Nd 16corCPU 512GBMem 10GRJ45 vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-16C512GBSAF-ELA	ND-16C512GBSAF-ELA	VXRAIL	Nd 16corCPU 512GBMem 10GSFP+ AF VLP	\$0	Each	20%	\$0	Other	J
ND16C512GBSAF-ELAU	ND16C512GBSAF-ELAU	VXRAIL	Nd 16corCPU 512GBMem 10GSFP+ AF VLP U	\$0	Each	20%	\$0	Other	J
ND-16C512GB-SFP+	ND-16C512GB-SFP+	VXRAIL	HCIA Node 16cor CPU 512GBMem 10GE SFP+	\$0	Each	20%	\$0	Other	J
ND-16C512GBSFP+ELA	ND-16C512GBSFP+ELA	VXRAIL	HCIA Nd 16cor CPU 512GBMem 10GE SFP+ VLP	\$0	Each	20%	\$0	Other	J
ND16C512GBSFP+ELAU	ND16C512GBSFP+ELAU	VXRAIL	Nd 16corCPU 512GBMem 10GSFP+ vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND20C22V4128RJ	ND20C22V4128RJ	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$0	Each	20%	\$0	Other	J
ND20C22V4128RJAF	ND20C22V4128RJAF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF	\$0	Each	20%	\$0	Other	J
ND20C22V4128RJAFU	ND20C22V4128RJAFU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF U	\$0	Each	20%	\$0	Other	J
ND20C22V4128RJU	ND20C22V4128RJU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 U	\$0	Each	20%	\$0	Other	J
ND20C22V4128SFP	ND20C22V4128SFP	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP	\$0	Each	20%	\$0	Other	J
ND20C22V4128SFP AF	ND20C22V4128SFP AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ND20C22V4128SFP AFU	ND20C22V4128SFP AFU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND20C22V4128SFP U	ND20C22V4128SFP U	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP U	\$0	Each	20%	\$0	Other	J
ND20C22V4256R J	ND20C22V4256R J	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB R J45	\$0	Each	20%	\$0	Other	J
ND20C22V4256R JAF	ND20C22V4256R JAF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB R J45 AF	\$0	Each	20%	\$0	Other	J
ND20C22V4256R JAFU	ND20C22V4256R JAFU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB R J45 AF U	\$0	Each	20%	\$0	Other	J
ND20C22V4256R JU	ND20C22V4256R JU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB R J45 U	\$0	Each	20%	\$0	Other	J
ND20C22V4256SFP	ND20C22V4256SFP	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$0	Each	20%	\$0	Other	J
ND20C22V4256SFP AF	ND20C22V4256SFP AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF	\$0	Each	20%	\$0	Other	J
ND20C22V4256SFP AFU	ND20C22V4256SFP AFU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND20C22V4256SFP U	ND20C22V4256SFP U	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP U	\$0	Each	20%	\$0	Other	J
ND20C22V4384R J	ND20C22V4384R J	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB R J45	\$0	Each	20%	\$0	Other	J
ND20C22V4384R JAF	ND20C22V4384R JAF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB R J45 AF	\$0	Each	20%	\$0	Other	J
ND20C22V4384R JAFU	ND20C22V4384R JAFU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB R J45 AF U	\$0	Each	20%	\$0	Other	J
ND20C22V4384R JU	ND20C22V4384R JU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB R J45 U	\$0	Each	20%	\$0	Other	J
ND20C22V4384SFP	ND20C22V4384SFP	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP	\$0	Each	20%	\$0	Other	J
ND20C22V4384SFP AF	ND20C22V4384SFP AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$0	Each	20%	\$0	Other	J
ND20C22V4384SFP AFU	ND20C22V4384SFP AFU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND20C22V4384SFP U	ND20C22V4384SFP U	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP U	\$0	Each	20%	\$0	Other	J
ND20C22V4512R JAF	ND20C22V4512R JAF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB R J45 AF	\$0	Each	20%	\$0	Other	J
ND20C22V4512R JAFU	ND20C22V4512R JAFU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB R J45 AF U	\$0	Each	20%	\$0	Other	J
ND20C22V4512R JU	ND20C22V4512R JU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB R J45 U	\$0	Each	20%	\$0	Other	J
ND20C22V4512SFP	ND20C22V4512SFP	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$0	Each	20%	\$0	Other	J
ND20C22V4512SFP AF	ND20C22V4512SFP AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF	\$0	Each	20%	\$0	Other	J
ND20C22V4512SFP AFU	ND20C22V4512SFP AFU	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND20C22V4512SFP U	ND20C22V4512SFP U	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP U	\$0	Each	20%	\$0	Other	J
ND-20C256GBRAF-ELA	ND-20C256GBRAF-ELA	VXRAIL	Nd 20corCPU 256GBMem 10GRJ45 AF VLP	\$0	Each	20%	\$0	Other	J
ND20C256GBRAF-ELAU	ND20C256GBRAF-ELAU	VXRAIL	Nd 20corCPU 256GBMem 10GRJ45 AF VLP U	\$0	Each	20%	\$0	Other	J
ND-20C256GB-RJ45	ND-20C256GB-RJ45	VXRAIL	HCIA Node 20cor CPU 256GBMem 10GE RJ45	\$0	Each	20%	\$0	Other	J
ND-20C256GBR J45 ELA	ND-20C256GBR J45 ELA	VXRAIL	HCIA Nd 20cor CPU 256GBMem 10GE RJ45 VLP	\$0	Each	20%	\$0	Other	J
ND20C256GBR J45 ELAU	ND20C256GBR J45 ELAU	VXRAIL	Nd 20corCPU 256GBMem 10GRJ45 vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-20C256GBSAF-ELA	ND-20C256GBSAF-ELA	VXRAIL	Nd 20corCPU 256GBMem 10GSFP+ AF VLP	\$0	Each	20%	\$0	Other	J
ND20C256GBSAF-ELAU	ND20C256GBSAF-ELAU	VXRAIL	Nd 20corCPU 256GBMem 10GSFP+ AF VLP U	\$0	Each	20%	\$0	Other	J
ND-20C256GB-SFP+	ND-20C256GB-SFP+	VXRAIL	HCIA Node 20cor CPU 256GBMem 10GE SFP+	\$0	Each	20%	\$0	Other	J
ND-20C256GBSFP+ELA	ND-20C256GBSFP+ELA	VXRAIL	HCIA Nd 20cor CPU 256GBMem 10GE SFP+ VLP	\$0	Each	20%	\$0	Other	J
ND20C256GBSFP+ELAU	ND20C256GBSFP+ELAU	VXRAIL	Nd 20corCPU 256GBMem 10GSFP+ vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-20C512GBRAF-ELA	ND-20C512GBRAF-ELA	VXRAIL	Nd 20corCPU 512GBMem 10GRJ45 AF VLP	\$0	Each	20%	\$0	Other	J
ND20C512GBRAF-ELAU	ND20C512GBRAF-ELAU	VXRAIL	Nd 20corCPU 512GBMem 10GRJ45 AF VLP U	\$0	Each	20%	\$0	Other	J
ND-20C512GB-RJ45	ND-20C512GB-RJ45	VXRAIL	HCIA Node 20cor CPU 512GBMem 10GE RJ45	\$0	Each	20%	\$0	Other	J
ND-20C512GBR J45 ELA	ND-20C512GBR J45 ELA	VXRAIL	HCIA Nd 20cor CPU 512GBMem 10GE RJ45 VLP	\$0	Each	20%	\$0	Other	J
ND20C512GBR J45 ELAU	ND20C512GBR J45 ELAU	VXRAIL	Nd 20corCPU 512GBMem 10GRJ45 vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND-20C512GBSAF-ELA	ND-20C512GBSAF-ELA	VXRAIL	Nd 20corCPU 512GBMem 10GSFP+ AF VLP	\$0	Each	20%	\$0	Other	J
ND20C512GBSAF-ELAU	ND20C512GBSAF-ELAU	VXRAIL	Nd 20corCPU 512GBMem 10GSFP+ AF VLP U	\$0	Each	20%	\$0	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ND-20C512GB-SFP+	ND-20C512GB-SFP+	VXRAIL	HCIA Node 20cor CPU 512GBMem 10GE SFP+	\$0	Each	20%	\$0	Other	J
ND-20C512GBSFP+ELA	ND-20C512GBSFP+ELA	VXRAIL	HCIA Nd 20cor CPU 512GBMem 10GE SFP+ VLP	\$0	Each	20%	\$0	Other	J
ND20C512GBSFP+ELAU	ND20C512GBSFP+ELAU	VXRAIL	Nd 20corCPU 512GBMem 10GSFP+ vSphr ELA U	\$0	Each	20%	\$0	Other	J
ND24C22V4128RJAF	ND24C22V4128RJAF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF	\$0	Each	20%	\$0	Other	J
ND24C22V4128RJAFU	ND24C22V4128RJAFU	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF U	\$0	Each	20%	\$0	Other	J
ND24C22V4128SFPAF	ND24C22V4128SFPAF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF	\$0	Each	20%	\$0	Other	J
ND24C22V4128SFPAFU	ND24C22V4128SFPAFU	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND24C22V4256RJAF	ND24C22V4256RJAF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF	\$0	Each	20%	\$0	Other	J
ND24C22V4256RJAFU	ND24C22V4256RJAFU	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF U	\$0	Each	20%	\$0	Other	J
ND24C22V4256SFPAF	ND24C22V4256SFPAF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF	\$0	Each	20%	\$0	Other	J
ND24C22V4256SFPAFU	ND24C22V4256SFPAFU	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND24C22V4384RJAF	ND24C22V4384RJAF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF	\$0	Each	20%	\$0	Other	J
ND24C22V4384RJAFU	ND24C22V4384RJAFU	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF U	\$0	Each	20%	\$0	Other	J
ND24C22V4384SFPAF	ND24C22V4384SFPAF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF	\$0	Each	20%	\$0	Other	J
ND24C22V4384SFPAFU	ND24C22V4384SFPAFU	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND24C22V4512RJAF	ND24C22V4512RJAF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF	\$0	Each	20%	\$0	Other	J
ND24C22V4512RJAFU	ND24C22V4512RJAFU	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF U	\$0	Each	20%	\$0	Other	J
ND24C22V4512SFPAF	ND24C22V4512SFPAF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF	\$0	Each	20%	\$0	Other	J
ND24C22V4512SFPAFU	ND24C22V4512SFPAFU	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND-24C256GBRAF-ELA	ND-24C256GBRAF-ELA	VXRAIL	Nd 24corCPU 256GBMem 10GRJ45 AF VLP	\$0	Each	20%	\$0	Other	J
ND24C256GBRAF-ELAU	ND24C256GBRAF-ELAU	VXRAIL	Nd 24corCPU 256GBMem 10GRJ45 AF VLP U	\$0	Each	20%	\$0	Other	J
ND-24C256GBSAF-ELA	ND-24C256GBSAF-ELA	VXRAIL	Nd 24corCPU 256GBMem 10GSFP+ AF VLP	\$0	Each	20%	\$0	Other	J
ND24C256GBSAF-ELAU	ND24C256GBSAF-ELAU	VXRAIL	Nd 24corCPU 256GBMem 10GSFP+ AF VLP U	\$0	Each	20%	\$0	Other	J
ND-24C512GBRAF-ELA	ND-24C512GBRAF-ELA	VXRAIL	Nd 24corCPU 512GBMem 10GRJ45 AF VLP	\$0	Each	20%	\$0	Other	J
ND24C512GBRAF-ELAU	ND24C512GBRAF-ELAU	VXRAIL	Nd 24corCPU 512GBMem 10GRJ45 AF VLP U	\$0	Each	20%	\$0	Other	J
ND-24C512GBSAF-ELA	ND-24C512GBSAF-ELA	VXRAIL	Nd 24corCPU 512GBMem 10GSFP+ AF VLP	\$0	Each	20%	\$0	Other	J
ND24C512GBSAF-ELAU	ND24C512GBSAF-ELAU	VXRAIL	Nd 24corCPU 512GBMem 10GSFP+ AF VLP U	\$0	Each	20%	\$0	Other	J
ND28C24V4128SFPAF	ND28C24V4128SFPAF	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF	\$0	Each	20%	\$0	Other	J
ND28C24V4128SFPAFU	ND28C24V4128SFPAFU	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND28C24V4256SFPAF	ND28C24V4256SFPAF	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF	\$0	Each	20%	\$0	Other	J
ND28C24V4256SFPAFU	ND28C24V4256SFPAFU	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND28C24V4384SFPAF	ND28C24V4384SFPAF	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF	\$0	Each	20%	\$0	Other	J
ND28C24V4384SFPAFU	ND28C24V4384SFPAFU	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND28C24V4512SFPAF	ND28C24V4512SFPAF	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF	\$0	Each	20%	\$0	Other	J
ND28C24V4512SFPAFU	ND28C24V4512SFPAFU	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND-28C256GBRAF-ELA	ND-28C256GBRAF-ELA	VXRAIL	Nd 28corCPU 256GBMem 10GRJ45 AF VLP	\$0	Each	20%	\$0	Other	J
ND28C256GBRAF-ELAU	ND28C256GBRAF-ELAU	VXRAIL	Nd 28corCPU 256GBMem 10GRJ45 AF VLP U	\$0	Each	20%	\$0	Other	J
ND-28C256GBSAF-ELA	ND-28C256GBSAF-ELA	VXRAIL	Nd 28corCPU 256GBMem 10GSFP+ AF VLP	\$0	Each	20%	\$0	Other	J



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ND28C256GBSAF-ELAU	ND28C256GBSAF-ELAU	VXRAIL	Nd 28corCPU 256GBMem 10GSFP+ AF VLP U	\$0	Each	20%	\$0	Other	J
ND-28C512GBRAF-ELA	ND-28C512GBRAF-ELA	VXRAIL	Nd 28corCPU 512GBMem 10GRJ45 AF VLP	\$0	Each	20%	\$0	Other	J
ND28C512GBRAF-ELAU	ND28C512GBRAF-ELAU	VXRAIL	Nd 28corCPU 512GBMem 10GRJ45 AF VLP U	\$0	Each	20%	\$0	Other	J
ND-28C512GBSAF-ELA	ND-28C512GBSAF-ELA	VXRAIL	Nd 28corCPU 512GBMem 10GSFP+ AF VLP	\$0	Each	20%	\$0	Other	J
ND28C512GBSAF-ELAU	ND28C512GBSAF-ELAU	VXRAIL	Nd 28corCPU 512GBMem 10GSFP+ AF VLP U	\$0	Each	20%	\$0	Other	J
ND32C21V4128SFPAF	ND32C21V4128SFPAF	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF	\$0	Each	20%	\$0	Other	J
ND32C21V4128SFPAFU	ND32C21V4128SFPAFU	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND32C21V4256SFPAF	ND32C21V4256SFPAF	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF	\$0	Each	20%	\$0	Other	J
ND32C21V4256SFPAFU	ND32C21V4256SFPAFU	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND32C21V4384SFPAF	ND32C21V4384SFPAF	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF	\$0	Each	20%	\$0	Other	J
ND32C21V4384SFPAFU	ND32C21V4384SFPAFU	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND32C21V4512SFPAF	ND32C21V4512SFPAF	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$0	Each	20%	\$0	Other	J
ND32C21V4512SFPAFU	ND32C21V4512SFPAFU	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF U	\$0	Each	20%	\$0	Other	J
ND-6C64GB-RJ45	ND-6C64GB-RJ45	VXRAIL	HCIA Node 6cor CPU 64GBMem 1GE RJ45	\$0	Each	20%	\$0	Other	J
ND-6C64GBRJ45ELA	ND-6C64GBRJ45ELA	VXRAIL	HCIA Nd 6cor CPU 64GBMem 1GE RJ45 VLP	\$0	Each	20%	\$0	Other	J
ND6C64GBRJ45ELAU	ND6C64GBRJ45ELAU	VXRAIL	Nd 6corCPU 64GBMem 1GRJ45 vSphr ELA U	\$0	Each	20%	\$0	Other	J
NDCMELLANOXSFP28F	NDCMELLANOXSFP28F	VXRAIL	VxR NDC Mellanox DP SFP28 F	\$709	Each	20%	\$567	Other	J
NDCMELLANOXSFP28H	NDCMELLANOXSFP28H	VXRAIL	VxR NDC Mellanox DP SFP28 H	\$709	Each	20%	\$567	Other	J
NDCMELLANOXSFP28UF	NDCMELLANOXSFP28UF	VXRAIL	VxR NDC MELLANOX DP SFP28 F U	\$1,171	Each	20%	\$937	Other	J
NDCMELLANOXSFP28UH	NDCMELLANOXSFP28UH	VXRAIL	VxR NDC MELLANOX DP SFP28 H U	\$1,171	Each	20%	\$937	Other	J
NDCQL41164RJ45F	NDCQL41164RJ45F	VXRAIL	VxR NDC QLOGIC QP 41164 RJ45 F	\$1,039	Each	20%	\$831	Other	J
NDCQL41164RJ45H	NDCQL41164RJ45H	VXRAIL	VxR NDC QLOGIC QP 41164 RJ45 H	\$1,039	Each	20%	\$831	Other	J
NDCQL41164RJ45UF	NDCQL41164RJ45UF	VXRAIL	VxR NDC QLOGIC QP 41164 RJ45 F U	\$1,726	Each	20%	\$1,381	Other	J
NDCQL41164RJ45UH	NDCQL41164RJ45UH	VXRAIL	VxR NDC QLOGIC QP 41164 RJ45 H U	\$1,726	Each	20%	\$1,381	Other	J
NDCQL41164SFP+F	NDCQL41164SFP+F	VXRAIL	VxR NDC QLOGIC QP 41164 SFP+ F	\$879	Each	20%	\$703	Other	J
NDCQL41164SFP+H	NDCQL41164SFP+H	VXRAIL	VxR NDC QLOGIC QP 41164 SFP+ H	\$879	Each	20%	\$703	Other	J
NDCQL41164SFP+UF	NDCQL41164SFP+UF	VXRAIL	VxR NDC QLOGIC QP 41164 SFP+ F U	\$1,478	Each	20%	\$1,182	Other	J
NDCQL41164SFP+UH	NDCQL41164SFP+UH	VXRAIL	VxR NDC QLOGIC QP 41164 SFP+ H U	\$1,478	Each	20%	\$1,182	Other	J
NDCSFP28DP25GBSP	NDCSFP28DP25GBSP	VXRAIL	VxRail-500 NDC SFP28 DP 25GB SP	\$1,200	Each	20%	\$960	Other	J
NDCSFP28DP25GBU	NDCSFP28DP25GBU	VXRAIL	VxRail-500 NDC SFP28 DP 25GB U	\$1,200	Each	20%	\$960	Other	J
NDCSFP28DP25GF	NDCSFP28DP25GF	VXRAIL	VxRail-500 NDC SFP28 DP 25GB F	\$709	Each	20%	\$567	Other	J
NDCSFP28DP25GH	NDCSFP28DP25GH	VXRAIL	VxRail-500 NDC SFP28 DP 25GB H	\$709	Each	20%	\$567	Other	J
NDCX550QP10GBRJ45F	NDCX550QP10GBRJ45F	VXRAIL	VxRail-500 NDC INTELX550 QP 10Gb RJ45 AF	\$881	Each	20%	\$705	Other	J
NDCX550QP10GBRJ45H	NDCX550QP10GBRJ45H	VXRAIL	VxRail-500 NDC INTEL X550 QP 10Gb RJ45 H	\$881	Each	20%	\$705	Other	J
NDCX710DP10GBSF	NDCX710DP10GBSF	VXRAIL	VxRail-500 NDC INTEL X710 DP 10Gb SFP+ F	\$498	Each	20%	\$398	Other	J
NDCX710DP10GBSFPH	NDCX710DP10GBSFPH	VXRAIL	VxRail-500 NDC INTEL X710 DP 10Gb SFP+ H	\$498	Each	20%	\$398	Other	J
NDCX710QP10GBSFPAF	NDCX710QP10GBSFPAF	VXRAIL	VxRail-500 NDC INTELX710 QP 10Gb SFP+ AF	\$892	Each	20%	\$714	Other	J
NDCX710QP10GBSFPFH	NDCX710QP10GBSFPFH	VXRAIL	VxRail-500 NDC INTEL X710 QP 10Gb SFP+ H	\$892	Each	20%	\$714	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
NICMEL25GLPSFP28F	NICMEL25GLPSFP28F	VXRAIL	VxRail LP PCIE 2X25GBE SFP28 MELLANOX F	\$709	Each	20%	\$567	Other	J
NICMEL25GLPSFP28H	NICMEL25GLPSFP28H	VXRAIL	VxRail LP PCIE 2X25GBE SFP28 MELLANOX H	\$709	Each	20%	\$567	Other	J
NICMEL25GLPSFP28UF	NICMEL25GLPSFP28UF	VXRAIL	VxRail LP PCIE 2X25GBE SFP28 MELLANX F U	\$1,171	Each	20%	\$937	Other	J
NICMEL25GLPSFP28UH	NICMEL25GLPSFP28UH	VXRAIL	VxRail LP PCIE 2X25GBE SFP28 MELLANX H U	\$1,171	Each	20%	\$937	Other	J
NICMELCX525GFHF	NICMELCX525GFHF	VXRAIL	VxRail Mellanox CX-5 DP 100GbE FH F	\$2,300	Each	20%	\$1,840	Other	J
NICMELCX525GFHH	NICMELCX525GFHH	VXRAIL	VxRail Mellanox CX-5 DP 100GbE FH H	\$2,300	Each	20%	\$1,840	Other	J
NICMELCX525GFHU	NICMELCX525GFHU	VXRAIL	VxRail FH 2X25GBE SFP28 Connect X-5 U	\$2,668	Each	20%	\$2,134	Other	J
NICMELCX525GLPF	NICMELCX525GLPF	VXRAIL	VxRail Mellanox CX-5 DP 100GbE LP F	\$2,300	Each	20%	\$1,840	Other	J
NICMELCX525GLPH	NICMELCX525GLPH	VXRAIL	VxRail Mellanox CX-5 DP 100GbE LP H	\$2,300	Each	20%	\$1,840	Other	J
NICMELCX525GLPU	NICMELCX525GLPU	VXRAIL	VxRail LP 2X25GBE SFP28 Connect X-5 U	\$2,668	Each	20%	\$2,134	Other	J
NICMELLANXFHSFP28F	NICMELLANXFHSFP28F	VXRAIL	VxRail FH Mellanox DP SFP28 NIC F	\$709	Each	20%	\$567	Other	J
NICMELLANXFHSFP28H	NICMELLANXFHSFP28H	VXRAIL	VxRail FH Mellanox DP SFP28 NIC H	\$709	Each	20%	\$567	Other	J
NICMELLNFXHSP28UF	NICMELLNFXHSP28UF	VXRAIL	VxRail FH Mellanox DP SFP28 NIC F U	\$1,171	Each	20%	\$937	Other	J
NICMELLNFXHSP28UH	NICMELLNFXHSP28UH	VXRAIL	VxRail FH Mellanox DP SFP28 NIC H U	\$1,171	Each	20%	\$937	Other	J
NICQGFH41162RJ45UF	NICQGFH41162RJ45UF	VXRAIL	VxRail FH QL 41162 DP 10G RJ45 F U	\$1,346	Each	20%	\$1,077	Other	J
NICQGFH41162RJ45UH	NICQGFH41162RJ45UH	VXRAIL	VxRail FH QL 41162 DP 10G RJ45 H U	\$1,346	Each	20%	\$1,077	Other	J
NICQGFH41164RJ45UF	NICQGFH41164RJ45UF	VXRAIL	VxRail FH QL 41164 QP 10G RJ45 F U	\$2,066	Each	20%	\$1,653	Other	J
NICQGFH41164RJ45UH	NICQGFH41164RJ45UH	VXRAIL	VxRail FH QL 41164 QP 10G RJ45 H U	\$2,066	Each	20%	\$1,653	Other	J
NICQL41162LPRJ45UF	NICQL41162LPRJ45UF	VXRAIL	VxRail LP PCIE 2X10GBE RJ45 QL 41162 F U	\$1,346	Each	20%	\$1,077	Other	J
NICQL41162LPRJ45UH	NICQL41162LPRJ45UH	VXRAIL	VxRail LP PCIE 2X10GBE RJ45 QL 41162 H U	\$1,346	Each	20%	\$1,077	Other	J
NICQL41164LPRJ45UF	NICQL41164LPRJ45UF	VXRAIL	VxRail LP PCIE 4X10GBE RJ45 QL 41164 F U	\$2,066	Each	20%	\$1,653	Other	J
NICQL41164LPRJ45UH	NICQL41164LPRJ45UH	VXRAIL	VxRail LP PCIE 4X10GBE RJ45 QL 41164 H U	\$2,066	Each	20%	\$1,653	Other	J
NICQLG41112LPSFPF	NICQLG41112LPSFPF	VXRAIL	VxRail LP PCIE 2X10GBE SFP+ QL 41112 F	\$479	Each	20%	\$383	Other	J
NICQLG41112LPSFPH	NICQLG41112LPSFPH	VXRAIL	VxRail LP PCIE 2X10GBE SFP+ QL 41112 H	\$479	Each	20%	\$383	Other	J
NICQLG41112LPSFPUF	NICQLG41112LPSFPUF	VXRAIL	VxRail LP PCIE 2X10GBE SFP+ QL 41112 F U	\$1,083	Each	20%	\$866	Other	J
NICQLG41112LPSFPUH	NICQLG41112LPSFPUH	VXRAIL	VxRail LP PCIE 2X10GBE SFP+ QL 41112 H U	\$1,083	Each	20%	\$866	Other	J
NICQLG41162LPRJ45F	NICQLG41162LPRJ45F	VXRAIL	VxRail LP PCIE 2X10GBE RJ45 QL 41162 F	\$599	Each	20%	\$479	Other	J
NICQLG41162LPRJ45H	NICQLG41162LPRJ45H	VXRAIL	VxRail LP PCIE 2X10GBE RJ45 QL 41162 H	\$599	Each	20%	\$479	Other	J
NICQLG41164LPRJ45F	NICQLG41164LPRJ45F	VXRAIL	VxRail LP PCIE 4X10GBE RJ45 QL 41164 F	\$1,229	Each	20%	\$983	Other	J
NICQLG41164LPRJ45H	NICQLG41164LPRJ45H	VXRAIL	VxRail LP PCIE 4X10GBE RJ45 QL 41164 H	\$1,229	Each	20%	\$983	Other	J
NICQLGFH41112SFPF	NICQLGFH41112SFPF	VXRAIL	VxRail FH QL 41112 DP 10G SFP+ F	\$479	Each	20%	\$383	Other	J
NICQLGFH41112SFPH	NICQLGFH41112SFPH	VXRAIL	VxRail FH QL 41112 DP 10G SFP+ H	\$479	Each	20%	\$383	Other	J
NICQLGFH41112SFPUF	NICQLGFH41112SFPUF	VXRAIL	VxRail FH QL 41112 DP 10G SFP+ F U	\$1,083	Each	20%	\$866	Other	J
NICQLGFH41112SFPUH	NICQLGFH41112SFPUH	VXRAIL	VxRail FH QL 41112 DP 10G SFP+ H U	\$1,083	Each	20%	\$866	Other	J
NICQLGFH41162RJ45F	NICQLGFH41162RJ45F	VXRAIL	VxRail FH QL 41162 DP 10G RJ45 F	\$599	Each	20%	\$479	Other	J
NICQLGFH41162RJ45H	NICQLGFH41162RJ45H	VXRAIL	VxRail FH QL 41162 DP 10G RJ45 H	\$599	Each	20%	\$479	Other	J
NICQLGFH41164RJ45F	NICQLGFH41164RJ45F	VXRAIL	VxRail FH QL 41164 QP 10G RJ45 F	\$1,229	Each	20%	\$983	Other	J
NICQLGFH41164RJ45H	NICQLGFH41164RJ45H	VXRAIL	VxRail FH QL 41164 QP 10G RJ45 H	\$1,229	Each	20%	\$983	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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NICQLGFH41164SFPF	NICQLGFH41164SFPF	VXRAIL	VxRail FH QL 41164 QP 10G SFP+ F	\$929	Each	20%	\$743	Other	J
NICQLGFH41164SFPH	NICQLGFH41164SFPH	VXRAIL	VxRail FH QL 41164 QP 10G SFP+ H	\$929	Each	20%	\$743	Other	J
NICQLGFH41164SFPUF	NICQLGFH41164SFPUF	VXRAIL	VxRail FH QL 41164 QP 10G SFP+ F U	\$1,618	Each	20%	\$1,294	Other	J
NICQLGFH41164SFPUH	NICQLGFH41164SFPUH	VXRAIL	VxRail FH QL 41164 QP 10G SFP+ H U	\$1,618	Each	20%	\$1,294	Other	J
NICX550FH2X10GBRJ	NICX550FH2X10GBRJ	VXRAIL	VxRail-500 X550 FH PCIE 2X10GBE RJ45 H	\$787	Each	20%	\$630	Other	J
NICX550FH2X10GBRJF	NICX550FH2X10GBRJF	VXRAIL	VxRail-500 X550 FH PCIE 2X10GBE RJ45 AF	\$787	Each	20%	\$630	Other	J
NICX550LP2X10GBRJ	NICX550LP2X10GBRJ	VXRAIL	VxRail-500 X550 LP PCIE 2X10GBE RJ45 H	\$787	Each	20%	\$630	Other	J
NICX550LP2X10GBRJF	NICX550LP2X10GBRJF	VXRAIL	VxRail-500 X550 LP PCIE 2X10GBE RJ45 AF	\$787	Each	20%	\$630	Other	J
NICX710FH2X10GBSF	NICX710FH2X10GBSF	VXRAIL	VxRail-500 X710 FH PCIE 2X10GBE SFP+ AF	\$682	Each	20%	\$546	Other	J
NICX710FH2X10GBSFP	NICX710FH2X10GBSFP	VXRAIL	VxRail-500 X710 FH PCIE 2X10GBE SFP+ H	\$682	Each	20%	\$546	Other	J
NICX710FH4X10GBRJ	NICX710FH4X10GBRJ	VXRAIL	VxRail-500 X710 FH PCIE 4X10GBE RJ45 H	\$1,291	Each	20%	\$1,033	Other	J
NICX710FH4X10GBRJF	NICX710FH4X10GBRJF	VXRAIL	VxRail-500 X710 FH PCIE 4X10GBE RJ45 AF	\$1,291	Each	20%	\$1,033	Other	J
NICX710FH4X10GBSF	NICX710FH4X10GBSF	VXRAIL	VxRail-500 X710 FH PCIE 4X10GBE SFP+ AF	\$976	Each	20%	\$781	Other	J
NICX710FH4X10GBSFP	NICX710FH4X10GBSFP	VXRAIL	VxRail-500 X710 FH PCIE 4X10GBE SFP+ H	\$976	Each	20%	\$781	Other	J
NICX710LP2X10GBSFF	NICX710LP2X10GBSFF	VXRAIL	VxRail-500 X710 LP PCIE 2X10GBE SFP+ AF	\$682	Each	20%	\$546	Other	J
NICX710LP2X10GBSFP	NICX710LP2X10GBSFP	VXRAIL	VxRail-500 X710 LP PCIE 2X10GBE SFP+ H	\$682	Each	20%	\$546	Other	J
NICX710LP4X10GBRJ	NICX710LP4X10GBRJ	VXRAIL	VxRail-500 X710 LP PCIE 4X10GBE RJ45 H	\$1,291	Each	20%	\$1,033	Other	J
NICX710LP4X10GBRJF	NICX710LP4X10GBRJF	VXRAIL	VxRail-500 X710 LP PCIE 4X10GBE RJ45 AF	\$1,291	Each	20%	\$1,033	Other	J
NICXFH2X25GBSFP28F	NICXFH2X25GBSFP28F	VXRAIL	VxRail-500 FH PCIE 2X25GBE SFP28 F	\$709	Each	20%	\$567	Other	J
NICXFH2X25GBSFP28H	NICXFH2X25GBSFP28H	VXRAIL	VxRail-500 FH PCIE 2X25GBE SFP28 H	\$709	Each	20%	\$567	Other	J
NICXFH2X25GBSFP28U	NICXFH2X25GBSFP28U	VXRAIL	VxRail-500 FH PCIE 2X25GBE SFP28 U	\$806	Each	20%	\$645	Other	J
NICXFH2X25GSFP28SP	NICXFH2X25GSFP28SP	VXRAIL	VxRail-500 FH PCIE 2X25GBE SFP28 SP	\$806	Each	20%	\$645	Other	J
NICXLP2X25GBSFP28F	NICXLP2X25GBSFP28F	VXRAIL	VxRail-500 LP PCIE 2X25GBE SFP28 F	\$709	Each	20%	\$567	Other	J
NICXLP2X25GBSFP28H	NICXLP2X25GBSFP28H	VXRAIL	VxRail-500 LP PCIE 2X25GBE SFP28 H	\$709	Each	20%	\$567	Other	J
NICXLP2X25GBSFP28U	NICXLP2X25GBSFP28U	VXRAIL	VxRail-500 LP PCIE 2X25GBE SFP28 U	\$844	Each	20%	\$675	Other	J
NICXLP2X25GSFP28SP	NICXLP2X25GSFP28SP	VXRAIL	VxRail-500 LP PCIE 2X25GBE SFP28 SP	\$844	Each	20%	\$675	Other	J
NO-PWR-CRD	NO-PWR-CRD	VXRAIL	NO POWER CORD	\$0	Each	20%	\$0	Other	J
NORAILKIT	NORAILKIT	VXRAIL	VxRail-500 NO RAILKIT	\$0	Each	20%	\$0	Other	J
NO-TPMMOD	NO-TPMMOD	VXRAIL	VxRail-500 NO TPM MODULE	\$0	Each	20%	\$0	Other	J
P580NBRANDING	P580NBRANDING	VXRAIL	VxRail P580 Branding	\$0	Each	20%	\$0	Other	J
P580NBRANDINGOPTNE	P580NBRANDINGOPTNE	VXRAIL	VxR P580N Branding and Air Shroud OptMem	\$0	Each	20%	\$0	Other	J
PR3104BN6C17	PR3104BN6C17	VXRAIL	VxRail-500 Intel CPU 3104 6C 1.7GHz H	\$5,066	Each	20%	\$4,053	Other	J
PR3104BN6C17-2	PR3104BN6C17-2	VXRAIL	VxRail-500 INTEL CPU 3104 6C 1.7GHz 2ndH	\$5,066	Each	20%	\$4,053	Other	J
PR3104BN6C17AF	PR3104BN6C17AF	VXRAIL	VxRail-500 Intel CPU 3104 6C 1.7GHz AF	\$5,066	Each	20%	\$4,053	Other	J
PR3104BN6C17AF-2	PR3104BN6C17AF-2	VXRAIL	VxRail-500 Intel CPU 3104 6C 1.7GHz2ndAF	\$5,066	Each	20%	\$4,053	Other	J
PR3104BN8C17	PR3104BN8C17	VXRAIL	VxRail-500 Intel CPU 3104 6C 1.7GHz H	\$4,466	Each	20%	\$3,573	Other	J
PR3104BN8C17-2	PR3104BN8C17-2	VXRAIL	VxRail-500 INTEL CPU 3104 6C 1.7GHz 2ndH	\$4,466	Each	20%	\$3,573	Other	J
PR3104BN8C17AF	PR3104BN8C17AF	VXRAIL	VxRail-500 Intel CPU 3104 6C 1.7GHz AF	\$4,466	Each	20%	\$3,573	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PR3104BN8C17AF-2	PR3104BN8C17AF-2	VXRAIL	VxRail-500 Intel CPU 3104 6C 1.7GHz2ndAF	\$4,466	Each	20%	\$3,573	Other	J
PR3106BN8C17	PR3106BN8C17	VXRAIL	VxRail-500 Intel CPU 3106 8C 1.7 GHz H	\$5,135	Each	20%	\$4,108	Other	J
PR3106BN8C17-2	PR3106BN8C17-2	VXRAIL	VxRail-500 Intel CPU 3106 8C 1.7 GHz2ndH	\$5,135	Each	20%	\$4,108	Other	J
PR3106BN8C17AF	PR3106BN8C17AF	VXRAIL	VxRail-500 Intel CPU 3106 8C 1.7 GHz AF	\$5,135	Each	20%	\$4,108	Other	J
PR3106BN8C17AF-2	PR3106BN8C17AF-2	VXRAIL	VxRail-500 Intel CPU 3106 8C 1.7GHz2ndAF	\$5,135	Each	20%	\$4,108	Other	J
PR4108SV8C18	PR4108SV8C18	VXRAIL	VxRail-500 Intel CPU 4108 8C 1.8 GHz H	\$5,737	Each	20%	\$4,590	Other	J
PR4108SV8C18-2	PR4108SV8C18-2	VXRAIL	VxRail-500 Intel CPU 4108 8C 1.8 GHz2ndH	\$5,737	Each	20%	\$4,590	Other	J
PR4108SV8C18AF	PR4108SV8C18AF	VXRAIL	VxRail-500 Intel CPU 4108 8C 1.8 GHz AF	\$5,737	Each	20%	\$4,590	Other	J
PR4108SV8C18AF-2	PR4108SV8C18AF-2	VXRAIL	VxRail-500 Intel CPU 4108 8C 1.8GHz2ndAF	\$5,737	Each	20%	\$4,590	Other	J
PR4109TSV8C20	PR4109TSV8C20	VXRAIL	VxRail-500 Intel CPU 4109T 8C 2.0 GHz H	\$5,898	Each	20%	\$4,718	Other	J
PR4109TSV8C20-2	PR4109TSV8C20-2	VXRAIL	VxRail-500 IntelCPU 4109T 8C 2.0 GHz2ndH	\$5,898	Each	20%	\$4,718	Other	J
PR4109TSV8C20F	PR4109TSV8C20F	VXRAIL	VxRail-500 Intel CPU 4109T 8C 2.0 GHzHAF	\$5,898	Each	20%	\$4,718	Other	J
PR4109TSV8C20F-2	PR4109TSV8C20F-2	VXRAIL	VxRail-500 Intel CPU4109T 8C2.0GHz2ndAF	\$5,898	Each	20%	\$4,718	Other	J
PR4110SV8C21	PR4110SV8C21	VXRAIL	VxRail-500 Intel CPU 4110 8C 2.1 GHz H	\$5,867	Each	20%	\$4,694	Other	J
PR4110SV8C21-2	PR4110SV8C21-2	VXRAIL	VxRail-500 Intel CPU 4110 8C 2.1GHz2ndH	\$5,867	Each	20%	\$4,694	Other	J
PR4110SV8C21AF	PR4110SV8C21AF	VXRAIL	VxRail-500 Intel CPU 4110 8C 2.1 GHz AF	\$5,867	Each	20%	\$4,694	Other	J
PR4110SV8C21AF-2	PR4110SV8C21AF-2	VXRAIL	VxRail-500 Intel CPU 4110 8C2.1GHz2ndAF	\$5,867	Each	20%	\$4,694	Other	J
PR4112SV4C26	PR4112SV4C26	VXRAIL	VxRail-500 Intel CPU 4112 4C 2.6 GHz H	\$5,956	Each	20%	\$4,765	Other	J
PR4112SV4C26-2	PR4112SV4C26-2	VXRAIL	VxRail-500 Intel CPU 4112 4C 2.6GHz 2ndH	\$5,956	Each	20%	\$4,765	Other	J
PR4112SV4C26AF	PR4112SV4C26AF	VXRAIL	VxRail-500 Intel CPU 4112 4C 2.6 GHz AF	\$5,956	Each	20%	\$4,765	Other	J
PR4112SV4C26AF-2	PR4112SV4C26AF-2	VXRAIL	VxRail-500 Intel CPU 4112 4C2.6GHz 2ndAF	\$5,956	Each	20%	\$4,765	Other	J
PR4114SV10C22	PR4114SV10C22	VXRAIL	VxRail-500 Intel CPU 4114 10C 2.2 GHz H	\$7,923	Each	20%	\$6,338	Other	J
PR4114SV10C22-2	PR4114SV10C22-2	VXRAIL	VxRail-500 Intel CPU 4114 10C 2.2GHz2ndH	\$7,923	Each	20%	\$6,338	Other	J
PR4114SV10C22AF	PR4114SV10C22AF	VXRAIL	VxRail-500 Intel CPU 4114 10C 2.2 GHz AF	\$7,923	Each	20%	\$6,338	Other	J
PR4114SV10C22AF-2	PR4114SV10C22AF-2	VXRAIL	VxRail-500 IntelCPU 4114 10C2.2GHz 2ndAF	\$7,923	Each	20%	\$6,338	Other	J
PR4116SV12C21	PR4116SV12C21	VXRAIL	VxRail-500 Intel CPU 4116 12C 2.1 GHz H	\$8,391	Each	20%	\$6,713	Other	J
PR4116SV12C21-2	PR4116SV12C21-2	VXRAIL	VxRail-500 Intel CPU 4116 12C 2.1GHz2ndH	\$8,391	Each	20%	\$6,713	Other	J
PR4116SV12C21AF	PR4116SV12C21AF	VXRAIL	VxRail-500 Intel CPU 4116 12C 2.1 GHz AF	\$8,391	Each	20%	\$6,713	Other	J
PR4116SV12C21AF-2	PR4116SV12C21AF-2	VXRAIL	VxRail-500IntelCPU 4116 12C 2.1 GHz2ndAF	\$8,391	Each	20%	\$6,713	Other	J
PR5115GD10C24	PR5115GD10C24	VXRAIL	VxRail-500 Intel CPU 5115 10C 2.4 GHz H	\$8,733	Each	20%	\$6,986	Other	J
PR5115GD10C24-2	PR5115GD10C24-2	VXRAIL	VxRail-500 Intel CPU 5115 10C 2.4GHz2ndH	\$8,733	Each	20%	\$6,986	Other	J
PR5115GD10C24AF	PR5115GD10C24AF	VXRAIL	VxRail-500 Intel CPU 5115 10C 2.4 GHz AF	\$8,733	Each	20%	\$6,986	Other	J
PR5115GD10C24AF-2	PR5115GD10C24AF-2	VXRAIL	VxRail-500IntelCPU 5115 10C 2.4 GHz2ndAF	\$8,733	Each	20%	\$6,986	Other	J
PR5118GD12C23	PR5118GD12C23	VXRAIL	VxRail-500 Intel CPU 5118 12C 2.3 GHz H	\$8,736	Each	20%	\$6,989	Other	J
PR5118GD12C23-2	PR5118GD12C23-2	VXRAIL	VxRail-500 Intel CPU 5118 12C 2.3GHz2ndH	\$8,736	Each	20%	\$6,989	Other	J
PR5118GD12C23AF	PR5118GD12C23AF	VXRAIL	VxRail-500 Intel CPU 5118 12C 2.3 GHz AF	\$8,736	Each	20%	\$6,989	Other	J
PR5118GD12C23AF-2	PR5118GD12C23AF-2	VXRAIL	VxRail-500IntelCPU 5118 12C 2.3 GHz2ndAF	\$8,736	Each	20%	\$6,989	Other	J
PR5120GD14C22	PR5120GD14C22	VXRAIL	VxRail-500 Intel CPU 5120 14C 2.2 GHz H	\$9,155	Each	20%	\$7,324	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PR5120GD14C22-2	PR5120GD14C22-2	VXRAIL	VxRail-500 Intel CPU 5120 14C 2.2GHz2ndH	\$9,155	Each	20%	\$7,324	Other	J
PR5120GD14C22AF	PR5120GD14C22AF	VXRAIL	VxRail-500 Intel CPU 5120 14C 2.2 GHz AF	\$9,155	Each	20%	\$7,324	Other	J
PR5120GD14C22AF-2	PR5120GD14C22AF-2	VXRAIL	VxRail-500IntelCPU 5120 14C 2.2 GHz2ndAF	\$9,155	Each	20%	\$7,324	Other	J
PR5122GD4C35	PR5122GD4C35	VXRAIL	VxRail-500 Intel CPU 5122 4C 3.5 GHz H	\$8,377	Each	20%	\$6,702	Other	J
PR5122GD4C35-2	PR5122GD4C35-2	VXRAIL	VxRail-500 Intel CPU 5122 4C 3.5 GHz2ndH	\$8,377	Each	20%	\$6,702	Other	J
PR5122GD4C35AF	PR5122GD4C35AF	VXRAIL	VxRail-500 Intel CPU 5122 4C 3.5 GHz AF	\$8,377	Each	20%	\$6,702	Other	J
PR5122GD4C35AF-2	PR5122GD4C35AF-2	VXRAIL	VxRail-500IntelCPU 5122 4C 3.5 GHz2ndAF	\$8,377	Each	20%	\$6,702	Other	J
PR6126GD12C26	PR6126GD12C26	VXRAIL	VxRail-500 Intel CPU 6126 12C 2.6 GHz H	\$9,510	Each	20%	\$7,608	Other	J
PR6126GD12C26-2	PR6126GD12C26-2	VXRAIL	VxRail-500 Intel CPU 6126 12C 2.6GHz2ndH	\$9,510	Each	20%	\$7,608	Other	J
PR6126GD12C26AF	PR6126GD12C26AF	VXRAIL	VxRail-500 Intel CPU 6126 12C 2.6 GHz AF	\$9,510	Each	20%	\$7,608	Other	J
PR6126GD12C26AF-2	PR6126GD12C26AF-2	VXRAIL	VxRail-500IntelCPU 6126 12C 2.6 GHz2ndAF	\$9,510	Each	20%	\$7,608	Other	J
PR6128GD6C34	PR6128GD6C34	VXRAIL	VxRail-500 Intel CPU 6128 6C 3.4 GHz H	\$9,330	Each	20%	\$7,464	Other	J
PR6128GD6C34-2	PR6128GD6C34-2	VXRAIL	VxRail-500 Intel CPU 6128 6C 3.4 GHz2ndH	\$9,330	Each	20%	\$7,464	Other	J
PR6128GD6C34AF	PR6128GD6C34AF	VXRAIL	VxRail-500 Intel CPU 6128 6C 3.4 GHz AF	\$9,330	Each	20%	\$7,464	Other	J
PR6128GD6C34AF-2	PR6128GD6C34AF-2	VXRAIL	VxRail-500IntelCPU 6128 6C 3.4 GHz2ndAF	\$9,330	Each	20%	\$7,464	Other	J
PR6130GD16C21	PR6130GD16C21	VXRAIL	VxRail-500 Intel CPU 6130 16C 2.1 GHz H	\$12,309	Each	20%	\$9,847	Other	J
PR6130GD16C21-2	PR6130GD16C21-2	VXRAIL	VxRail-500 Intel CPU 6130 16C 2.1GHz2ndH	\$12,309	Each	20%	\$9,847	Other	J
PR6130GD16C21AF	PR6130GD16C21AF	VXRAIL	VxRail-500 Intel CPU 6130 16C 2.1 GHz AF	\$12,309	Each	20%	\$9,847	Other	J
PR6130GD16C21AF-2	PR6130GD16C21AF-2	VXRAIL	VxRail-500IntelCPU 6130 16C 2.1 GHz2ndAF	\$12,309	Each	20%	\$9,847	Other	J
PR6132GD14C26	PR6132GD14C26	VXRAIL	VxRail-500 Intel CPU 6132 14C 2.6 GHz H	\$12,622	Each	20%	\$10,098	Other	J
PR6132GD14C26-2	PR6132GD14C26-2	VXRAIL	VxRail-500 Intel CPU 6132 14C 2.6GHz2ndH	\$12,622	Each	20%	\$10,098	Other	J
PR6132GD14C26AF	PR6132GD14C26AF	VXRAIL	VxRail-500 Intel CPU 6132 14C 2.6 GHz AF	\$12,622	Each	20%	\$10,098	Other	J
PR6132GD14C26AF-2	PR6132GD14C26AF-2	VXRAIL	VxRail-500IntelCPU 6132 14C 2.6 GHz2ndAF	\$12,622	Each	20%	\$10,098	Other	J
PR6134GD8C32	PR6134GD8C32	VXRAIL	VxRail-500 Intel CPU 6134 8C 3.2 GHz H	\$12,916	Each	20%	\$10,333	Other	J
PR6134GD8C32-2	PR6134GD8C32-2	VXRAIL	VxRail-500 Intel CPU 6134 8C 3.2 GHz2ndH	\$12,916	Each	20%	\$10,333	Other	J
PR6134GD8C32AF	PR6134GD8C32AF	VXRAIL	VxRail-500 Intel CPU 6134 8C 3.2 GHz AF	\$12,916	Each	20%	\$10,333	Other	J
PR6134GD8C32AF-2	PR6134GD8C32AF-2	VXRAIL	VxRail-500IntelCPU 6134 8C 3.2 GHz2ndAF	\$12,916	Each	20%	\$10,333	Other	J
PR6134M8C32AF-2	PR6134M8C32AF-2	VXRAIL	VxRail-500IntelCPU6134M 8C 3.2 GHz2ndAF	\$15,329	Each	20%	\$12,263	Other	J
PR6134MGD8C32	PR6134MGD8C32	VXRAIL	VxRail-500 Intel CPU 6134M 8C 3.2 GHz H	\$15,329	Each	20%	\$12,263	Other	J
PR6134MGD8C32-2	PR6134MGD8C32-2	VXRAIL	VxRail-500 Intel CPU 6134M 8C 3.2GHz2ndH	\$15,329	Each	20%	\$12,263	Other	J
PR6134MGD8C32AF	PR6134MGD8C32AF	VXRAIL	VxRail-500 Intel CPU 6134M 8C 3.2 GHz AF	\$15,329	Each	20%	\$12,263	Other	J
PR6136GD12C30	PR6136GD12C30	VXRAIL	VxRail-500 Intel CPU 6136 12C 3.0 GHz H	\$13,170	Each	20%	\$10,536	Other	J
PR6136GD12C30-2	PR6136GD12C30-2	VXRAIL	VxRail-500 Intel CPU 6136 12C 3.0GHz2ndH	\$13,170	Each	20%	\$10,536	Other	J
PR6136GD12C30AF	PR6136GD12C30AF	VXRAIL	VxRail-500 Intel CPU 6136 12C 3.0 GHz AF	\$13,170	Each	20%	\$10,536	Other	J
PR6136GD12C30AF-2	PR6136GD12C30AF-2	VXRAIL	VxRail-500IntelCPU 6136 12C 3.0 GHz2ndAF	\$13,170	Each	20%	\$10,536	Other	J
PR6138GD20C20	PR6138GD20C20	VXRAIL	VxRail-500 Intel CPU 6138 20C 2.0 GHz H	\$13,700	Each	20%	\$10,960	Other	J
PR6138GD20C20-2	PR6138GD20C20-2	VXRAIL	VxRail-500 Intel CPU 6138 20C 2.0GHz2ndH	\$13,700	Each	20%	\$10,960	Other	J
PR6138GD20C20AF	PR6138GD20C20AF	VXRAIL	VxRail-500 Intel CPU 6138 20C 2.0 GHz AF	\$13,700	Each	20%	\$10,960	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PR6138GD20C20AF-2	PR6138GD20C20AF-2	VXRAIL	VxRail-500IntelCPU 6138 20C 2.0 GHz2ndAF	\$13,700	Each	20%	\$10,960	Other	J
PR6140GD18C23	PR6140GD18C23	VXRAIL	VxRail-500 Intel CPU 6140 18C 2.3 GHz H	\$13,705	Each	20%	\$10,964	Other	J
PR6140GD18C23-2	PR6140GD18C23-2	VXRAIL	VxRail-500 Intel CPU 6140 18C 2.3GHz2ndH	\$13,705	Each	20%	\$10,964	Other	J
PR6140GD18C23AF	PR6140GD18C23AF	VXRAIL	VxRail-500 Intel CPU 6140 18C 2.3 GHz AF	\$13,705	Each	20%	\$10,964	Other	J
PR6140GD18C23AF-2	PR6140GD18C23AF-2	VXRAIL	VxRail-500IntelCPU 6140 18C 2.3 GHz2ndAF	\$13,705	Each	20%	\$10,964	Other	J
PR6140M18C23AF-2	PR6140M18C23AF-2	VXRAIL	VxRail-500IntelCPU6140M 18C 2.3GHz2ndAF	\$16,449	Each	20%	\$13,159	Other	J
PR6140MGD18C23	PR6140MGD18C23	VXRAIL	VxRail-500 Intel CPU 6140M 18C 2.3 GHz H	\$16,449	Each	20%	\$13,159	Other	J
PR6140MGD18C23-2	PR6140MGD18C23-2	VXRAIL	VxRail-500 Intel CPU 6140M 18C2.3GHz2ndH	\$16,449	Each	20%	\$13,159	Other	J
PR6140MGD18C23AF	PR6140MGD18C23AF	VXRAIL	VxRail-500 Intel CPU 6140M 18C 2.3 GHzAF	\$16,449	Each	20%	\$13,159	Other	J
PR6142GD16C26	PR6142GD16C26	VXRAIL	VxRail-500 Intel CPU 6142 16C 2.6 GHz H	\$13,759	Each	20%	\$11,007	Other	J
PR6142GD16C26-2	PR6142GD16C26-2	VXRAIL	VxRail-500 Intel CPU 6142 16C 2.6GHz2ndH	\$13,759	Each	20%	\$11,007	Other	J
PR6142GD16C26AF	PR6142GD16C26AF	VXRAIL	VxRail-500 Intel CPU 6142 16C 2.6 GHz AF	\$13,759	Each	20%	\$11,007	Other	J
PR6142GD16C26AF-2	PR6142GD16C26AF-2	VXRAIL	VxRail-500IntelCPU 6142 16C 2.6 GHz2ndAF	\$13,759	Each	20%	\$11,007	Other	J
PR6142M16C26AF-2	PR6142M16C26AF-2	VXRAIL	VxRail-500IntelCPU 6142M16C 2.6 GHz2ndAF	\$17,349	Each	20%	\$13,879	Other	J
PR6142MGD16C26	PR6142MGD16C26	VXRAIL	VxRail-500 Intel CPU 6142M 16C 2.6 GHz H	\$17,349	Each	20%	\$13,879	Other	J
PR6142MGD16C26-2	PR6142MGD16C26-2	VXRAIL	VxRail-500 IntelCPU 6142M 16C 2.6GHz2ndH	\$17,349	Each	20%	\$13,879	Other	J
PR6142MGD16C26AF	PR6142MGD16C26AF	VXRAIL	VxRail-500 Intel CPU 6142M 16C 2.6 GHzAF	\$17,349	Each	20%	\$13,879	Other	J
PR6144GD8C35	PR6144GD8C35	VXRAIL	VxRail-500 Intel CPU 6144 8C 3.5 GHz H	\$13,699	Each	20%	\$10,959	Other	J
PR6144GD8C35-2	PR6144GD8C35-2	VXRAIL	VxRail-500 Intel CPU 6144 8C 3.5 GHz2ndH	\$13,699	Each	20%	\$10,959	Other	J
PR6144GD8C35AF	PR6144GD8C35AF	VXRAIL	VxRail-500 Intel CPU 6144 8C 3.5 GHzAF	\$13,699	Each	20%	\$10,959	Other	J
PR6144GD8C35AF-2	PR6144GD8C35AF-2	VXRAIL	VxRail-500 IntelCPU 6144 8C 3.5GHz2ndAF	\$13,699	Each	20%	\$10,959	Other	J
PR6146GD12C32	PR6146GD12C32	VXRAIL	VxRail-500 Intel CPU 6146 12C 3.2 GHz H	\$14,299	Each	20%	\$11,439	Other	J
PR6146GD12C32-2	PR6146GD12C32-2	VXRAIL	VxRail-500 Intel CPU 6146 12C 3.2GHz2ndH	\$14,299	Each	20%	\$11,439	Other	J
PR6146GD12C32AF	PR6146GD12C32AF	VXRAIL	VxRail-500 Intel CPU 6146 12C 3.2 GHz AF	\$14,299	Each	20%	\$11,439	Other	J
PR6146GD12C32AF-2	PR6146GD12C32AF-2	VXRAIL	VxRail-500IntelCPU 6146 12C 3.2 GHz2ndAF	\$14,299	Each	20%	\$11,439	Other	J
PR6148GD20C24	PR6148GD20C24	VXRAIL	VxRail-500 Intel CPU 6148 20C 2.4 GHz H	\$13,919	Each	20%	\$11,135	Other	J
PR6148GD20C24-2	PR6148GD20C24-2	VXRAIL	VxRail-500 Intel CPU 6148 20C 2.4GHz2ndH	\$13,919	Each	20%	\$11,135	Other	J
PR6148GD20C24AF	PR6148GD20C24AF	VXRAIL	VxRail-500 Intel CPU 6148 20C 2.4 GHz AF	\$13,919	Each	20%	\$11,135	Other	J
PR6148GD20C24AF-2	PR6148GD20C24AF-2	VXRAIL	VxRail-500IntelCPU 6148 20C 2.4 GHz2ndAF	\$13,919	Each	20%	\$11,135	Other	J
PR6150GD18C27	PR6150GD18C27	VXRAIL	VxRail-500 Intel CPU 6150 18C 2.7 GHz H	\$14,659	Each	20%	\$11,727	Other	J
PR6150GD18C27-2	PR6150GD18C27-2	VXRAIL	VxRail-500 Intel CPU 6150 18C 2.7GHz2ndH	\$14,659	Each	20%	\$11,727	Other	J
PR6150GD18C27AF	PR6150GD18C27AF	VXRAIL	VxRail-500 Intel CPU 6150 18C 2.7 GHz AF	\$14,659	Each	20%	\$11,727	Other	J
PR6150GD18C27AF-2	PR6150GD18C27AF-2	VXRAIL	VxRail-500IntelCPU 6150 18C 2.7 GHz2ndAF	\$14,659	Each	20%	\$11,727	Other	J
PR6152GD22C21	PR6152GD22C21	VXRAIL	VxRail-500 Intel CPU 6152 22C 2.1 GHz H	\$14,769	Each	20%	\$11,815	Other	J
PR6152GD22C21-2	PR6152GD22C21-2	VXRAIL	VxRail-500 Intel CPU 6152 22C 2.1GHz2ndH	\$14,769	Each	20%	\$11,815	Other	J
PR6152GD22C21AF	PR6152GD22C21AF	VXRAIL	VxRail-500 Intel CPU 6152 22C 2.1 GHz AF	\$14,769	Each	20%	\$11,815	Other	J
PR6152GD22C21AF-2	PR6152GD22C21AF-2	VXRAIL	VxRail-500IntelCPU 6152 22C 2.1 GHz2ndAF	\$14,769	Each	20%	\$11,815	Other	J
PR6154GD18C30	PR6154GD18C30	VXRAIL	VxRail-500 Intel CPU 6154 18C 3.0 GHz H	\$14,749	Each	20%	\$11,799	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PR6154GD18C30-2	PR6154GD18C30-2	VXRAIL	VxRail-500 Intel CPU 6154 18C 3.0GHz2ndH	\$14,749	Each	20%	\$11,799	Other	J
PR6154GD18C30AF	PR6154GD18C30AF	VXRAIL	VxRail-500 Intel CPU 6154 18C 3.0 GHz AF	\$14,749	Each	20%	\$11,799	Other	J
PR6154GD18C30AF-2	PR6154GD18C30AF-2	VXRAIL	VxRail-500IntelCPU 6154 18C 3.0 GHz2ndAF	\$14,749	Each	20%	\$11,799	Other	J
PR8153PT16C20	PR8153PT16C20	VXRAIL	VxRail-500 Intel CPU 8153 16C 2.0 GHz H	\$14,279	Each	20%	\$11,423	Other	J
PR8153PT16C20-2	PR8153PT16C20-2	VXRAIL	VxRail-500 Intel CPU 8153 16C 2.0GHz2ndH	\$14,279	Each	20%	\$11,423	Other	J
PR8153PT16C20AF	PR8153PT16C20AF	VXRAIL	VxRail-500 Intel CPU 8153 16C 2.0 GHz AF	\$14,279	Each	20%	\$11,423	Other	J
PR8153PT16C20AF-2	PR8153PT16C20AF-2	VXRAIL	VxRail-500IntelCPU 8153 16C 2.0 GHz2ndAF	\$14,279	Each	20%	\$11,423	Other	J
PR8160M24C21AF-2	PR8160M24C21AF-2	VXRAIL	VxRail-500IntelCPU8160M 24C 2.1GHz2ndAF	\$20,349	Each	20%	\$16,279	Other	J
PR8160MPT24C21	PR8160MPT24C21	VXRAIL	VxRail-500 Intel CPU 8160M 24C 2.1 GHz H	\$20,349	Each	20%	\$16,279	Other	J
PR8160MPT24C21-2	PR8160MPT24C21-2	VXRAIL	VxRail-500 Intel CPU 8160M 24C 2.1GHz2ndH	\$20,349	Each	20%	\$16,279	Other	J
PR8160MPT24C21AF	PR8160MPT24C21AF	VXRAIL	VxRail-500 Intel CPU 8160M 24C2.1 GHz AF	\$20,349	Each	20%	\$16,279	Other	J
PR8160PT24C21	PR8160PT24C21	VXRAIL	VxRail-500 Intel CPU 8160 24C 2.1 GHz H	\$16,589	Each	20%	\$13,271	Other	J
PR8160PT24C21-2	PR8160PT24C21-2	VXRAIL	VxRail-500 Intel CPU 8160 24C 2.1GHz2ndH	\$16,589	Each	20%	\$13,271	Other	J
PR8160PT24C21AF	PR8160PT24C21AF	VXRAIL	VxRail-500 Intel CPU 8160 24C 2.1 GHz AF	\$16,589	Each	20%	\$13,271	Other	J
PR8160PT24C21AF-2	PR8160PT24C21AF-2	VXRAIL	VxRail-500IntelCPU 8160 24C 2.1 GHz2ndAF	\$16,589	Each	20%	\$13,271	Other	J
PR8164PT26C20	PR8164PT26C20	VXRAIL	VxRail-500 Intel CPU 8164 26C 2.0 GHz H	\$18,789	Each	20%	\$15,031	Other	J
PR8164PT26C20-2	PR8164PT26C20-2	VXRAIL	VxRail-500 Intel CPU 8164 26C 2.0GHz2ndH	\$18,789	Each	20%	\$15,031	Other	J
PR8164PT26C20AF	PR8164PT26C20AF	VXRAIL	VxRail-500 Intel CPU 8164 26C 2.0 GHz AF	\$18,789	Each	20%	\$15,031	Other	J
PR8164PT26C20AF-2	PR8164PT26C20AF-2	VXRAIL	VxRail-500IntelCPU 8164 26C 2.0 GHz2ndAF	\$18,789	Each	20%	\$15,031	Other	J
PR8168PT24C27	PR8168PT24C27	VXRAIL	VxRail-500 Intel CPU 8168 24C 2.7 GHz H	\$18,509	Each	20%	\$14,807	Other	J
PR8168PT24C27-2	PR8168PT24C27-2	VXRAIL	VxRail-500 Intel CPU 8168 24C 2.7GHz2ndH	\$18,509	Each	20%	\$14,807	Other	J
PR8168PT24C27AF	PR8168PT24C27AF	VXRAIL	VxRail-500 Intel CPU 8168 24C 2.7 GHz AF	\$18,509	Each	20%	\$14,807	Other	J
PR8168PT24C27AF-2	PR8168PT24C27AF-2	VXRAIL	VxRail-500IntelCPU 8168 24C 2.7 GHz2ndAF	\$18,509	Each	20%	\$14,807	Other	J
PR8170M26C21AF-2	PR8170M26C21AF-2	VXRAIL	VxRail-500IntelCPU 8170M 26C 2.1 GHz2AF	\$24,599	Each	20%	\$19,679	Other	J
PR8170MPT26C21	PR8170MPT26C21	VXRAIL	VxRail-500 Intel CPU 8170M 26C 2.1 GHz H	\$24,599	Each	20%	\$19,679	Other	J
PR8170MPT26C21-2	PR8170MPT26C21-2	VXRAIL	VxRail-500 Intel CPU 8170M 26C2.12ndGHzH	\$24,599	Each	20%	\$19,679	Other	J
PR8170MPT26C21AF	PR8170MPT26C21AF	VXRAIL	VxRail-500 Intel CPU 8170M 26C 2.1 GHzAF	\$24,599	Each	20%	\$19,679	Other	J
PR8170PT26C21	PR8170PT26C21	VXRAIL	VxRail-500 Intel CPU 8170 26C 2.1 GHz H	\$20,849	Each	20%	\$16,679	Other	J
PR8170PT26C21-2	PR8170PT26C21-2	VXRAIL	VxRail-500 Intel CPU 8170 26C 2.1GHz2ndH	\$20,849	Each	20%	\$16,679	Other	J
PR8170PT26C21AF	PR8170PT26C21AF	VXRAIL	VxRail-500 Intel CPU 8170 26C 2.1 GHz AF	\$20,849	Each	20%	\$16,679	Other	J
PR8170PT26C21AF-2	PR8170PT26C21AF-2	VXRAIL	VxRail-500IntelCPU 8170 26C 2.1 GHz2ndAF	\$20,849	Each	20%	\$16,679	Other	J
PR8176M28C21	PR8176M28C21	VXRAIL	VxRail-500 Intel CPU 8176M 28C 2.1 GHz H	\$26,479	Each	20%	\$21,183	Other	J
PR8176M28C21-2	PR8176M28C21-2	VXRAIL	VxRail-500 Intel CPU 8176M 28C2.1GHz2ndH	\$26,479	Each	20%	\$21,183	Other	J
PR8176M28C21AF	PR8176M28C21AF	VXRAIL	VxRail-500 Intel CPU 8176M 28C 2.1 GHzAF	\$26,479	Each	20%	\$21,183	Other	J
PR8176M28C21AF-2	PR8176M28C21AF-2	VXRAIL	VxRail-500IntelCPU 8176M 28C 2.1 GHz2AF	\$26,479	Each	20%	\$21,183	Other	J
PR8176PT28C21	PR8176PT28C21	VXRAIL	VxRail-500 Intel CPU 8176 28C 2.1 GHz H	\$22,967	Each	20%	\$18,374	Other	J
PR8176PT28C21-2	PR8176PT28C21-2	VXRAIL	VxRail-500 Intel CPU 8176 28C 2.1GHz2ndH	\$22,967	Each	20%	\$18,374	Other	J
PR8176PT28C21AF	PR8176PT28C21AF	VXRAIL	VxRail-500 Intel CPU 8176 28C 2.1 GHz AF	\$22,967	Each	20%	\$18,374	Other	J

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PR8176PT28C21AF-2	PR8176PT28C21AF-2	VXRAIL	VxRail-500IntelCPU 8176 28C 2.1 GHz2ndAF	\$22,967	Each	20%	\$18,374	Other	J
PR8180M28C25-2	PR8180M28C25-2	VXRAIL	VxRail-500Intel CPU 8180M 28C 2.5GHz2ndH	\$28,799	Each	20%	\$23,039	Other	J
PR8180M28C25AF-2	PR8180M28C25AF-2	VXRAIL	VxRail-500Intel CPU 8180M 28C 2.5GHz2ndF	\$28,799	Each	20%	\$23,039	Other	J
PR8180MPT28C25	PR8180MPT28C25	VXRAIL	VxRail-500 Intel CPU 8180M 28C 2.5 GHz H	\$28,799	Each	20%	\$23,039	Other	J
PR8180MPT28C25AF	PR8180MPT28C25AF	VXRAIL	VxRail-500 Intel CPU 8180M28C 2.5 GHz AF	\$28,799	Each	20%	\$23,039	Other	J
PR8180PT28C25	PR8180PT28C25	VXRAIL	VxRail-500 Intel CPU 8180 28C 2.5 GHz H	\$25,829	Each	20%	\$20,663	Other	J
PR8180PT28C25-2	PR8180PT28C25-2	VXRAIL	VxRail-500 Intel CPU 8180 28C 2.5GHz2ndH	\$25,829	Each	20%	\$20,663	Other	J
PR8180PT28C25AF	PR8180PT28C25AF	VXRAIL	VxRail-500 Intel CPU 8180 28C 2.5 GHz AF	\$25,829	Each	20%	\$20,663	Other	J
PR8180PT28C25AF-2	PR8180PT28C25AF-2	VXRAIL	VxRail-500IntelCPU 8180 28C 2.5 GHz2ndAF	\$25,829	Each	20%	\$20,663	Other	J
PR-NO-2ND-PROC	PR-NO-2ND-PROC	VXRAIL	HCIA NO SECOND PROCESSOR	\$0	Each	20%	\$0	Other	J
PR-NO-2ND-PROCVXR5	PR-NO-2ND-PROCVXR5	VXRAIL	VxRail-500 NO SECOND PROCESSOR	\$0	Each	20%	\$0	Other	J
PRO4SGD2X5215	PRO4SGD2X5215	VXRAIL	VxRail Intel Gd 2x5215 2.5G 10C 20T	\$3,958	Each	20%	\$3,166	Other	J
PRO4SGD2X5215-2	PRO4SGD2X5215-2	VXRAIL	VxRail 2nd Intel Gd 2x5215 2.5G 10C 20T	\$3,958	Each	20%	\$3,166	Other	J
PRO4SGD2X5215L	PRO4SGD2X5215L	VXRAIL	VxRail Intel Gd 2x5215L 2.5G 10C 20T	\$10,718	Each	20%	\$8,574	Other	J
PRO4SGD2X5215L-2	PRO4SGD2X5215L-2	VXRAIL	VxRail 2nd Intel Gd 2x5215L 2.5G 10C 20T	\$10,718	Each	20%	\$8,574	Other	J
PRO4SGD2X5215M	PRO4SGD2X5215M	VXRAIL	VxRail Intel Gd 2x5215M 2.5G 10C 20T	\$10,718	Each	20%	\$8,574	Other	J
PRO4SGD2X5215M-2	PRO4SGD2X5215M-2	VXRAIL	VxRail 2nd Intel Gd 2x5215M 2.5G 10C 20T	\$10,718	Each	20%	\$8,574	Other	J
PRO4SGD2X5217	PRO4SGD2X5217	VXRAIL	VxRail Intel Gd 2x5217 3.0G 8C 16T	\$4,958	Each	20%	\$3,966	Other	J
PRO4SGD2X5217-2	PRO4SGD2X5217-2	VXRAIL	VxRail 2nd Intel Gd 2x5217 3.0G 8C 16T	\$4,958	Each	20%	\$3,966	Other	J
PRO4SGD2X5220	PRO4SGD2X5220	VXRAIL	VxRail Intel Gd 2x5220 2.2G 18C 36T	\$4,868	Each	20%	\$3,894	Other	J
PRO4SGD2X5220-2	PRO4SGD2X5220-2	VXRAIL	VxRail 2nd Intel Gd 2x5220 2.2G 18C 36T	\$4,868	Each	20%	\$3,894	Other	J
PRO4SGD2X5222	PRO4SGD2X5222	VXRAIL	VxRail Intel Gd 2x5222 3.8G 4C 8T	\$3,918	Each	20%	\$3,134	Other	J
PRO4SGD2X5222-2	PRO4SGD2X5222-2	VXRAIL	VxRail 2nd Intel Gd 2x5222 3.8G 4C 8T	\$3,918	Each	20%	\$3,134	Other	J
PRO4SGD2X6226	PRO4SGD2X6226	VXRAIL	VxRail Intel Gd 2x6226 2.7G 12C 24T	\$5,660	Each	20%	\$4,528	Other	J
PRO4SGD2X6226-2	PRO4SGD2X6226-2	VXRAIL	VxRail 2nd Intel Gd 2x6226 2.7G 12C 24T	\$5,660	Each	20%	\$4,528	Other	J
PRO4SGD2X6230	PRO4SGD2X6230	VXRAIL	VxRail Intel Gd 2x6230 2.1G 20C 40T	\$5,920	Each	20%	\$4,736	Other	J
PRO4SGD2X6230-2	PRO4SGD2X6230-2	VXRAIL	VxRail 2nd Intel Gd 2x6230 2.1G 20C 40T	\$5,920	Each	20%	\$4,736	Other	J
PRO4SGD2X6234	PRO4SGD2X6234	VXRAIL	VxRail Intel Gd 2x6234 3.3G 8C 16T	\$6,938	Each	20%	\$5,550	Other	J
PRO4SGD2X6234-2	PRO4SGD2X6234-2	VXRAIL	VxRail 2nd Intel Gd 2x6234 3.3G 8C 16T	\$6,938	Each	20%	\$5,550	Other	J
PRO4SGD2X6238	PRO4SGD2X6238	VXRAIL	VxRail Intel Gd 2x6238 2.1G 22C 44T	\$8,112	Each	20%	\$6,490	Other	J
PRO4SGD2X6238-2	PRO4SGD2X6238-2	VXRAIL	VxRail 2nd Intel Gd 2x6238 2.1G 22C 44T	\$8,112	Each	20%	\$6,490	Other	J
PRO4SGD2X6238L	PRO4SGD2X6238L	VXRAIL	VxRail Intel Gd 2x6238L 2.1G 22C 44T	\$15,638	Each	20%	\$12,510	Other	J
PRO4SGD2X6238L-2	PRO4SGD2X6238L-2	VXRAIL	VxRail 2nd Intel Gd 2x6238L 2.1G 22C 44T	\$15,638	Each	20%	\$12,510	Other	J
PRO4SGD2X6238M	PRO4SGD2X6238M	VXRAIL	VxRail Intel Gd 2x6238M 2.1G 22C 44T	\$15,638	Each	20%	\$12,510	Other	J
PRO4SGD2X6238M-2	PRO4SGD2X6238M-2	VXRAIL	VxRail 2nd Intel Gd 2x6238M 2.1G 22C 44T	\$15,638	Each	20%	\$12,510	Other	J
PRO4SGD2X6240	PRO4SGD2X6240	VXRAIL	VxRail Intel Gd 2x6240 2.6G 18C 36T	\$7,556	Each	20%	\$6,045	Other	J
PRO4SGD2X6240-2	PRO4SGD2X6240-2	VXRAIL	VxRail 2nd Intel Gd 2x6240 2.6G 18C 36T	\$7,556	Each	20%	\$6,045	Other	J
PRO4SGD2X6242	PRO4SGD2X6242	VXRAIL	VxRail Intel Gd 2x6242 2.8G 16C 32T	\$8,598	Each	20%	\$6,878	Other	J
PRO4SGD2X6242-2	PRO4SGD2X6242-2	VXRAIL	VxRail 2nd Intel Gd 2x6242 2.8G 16C 32T	\$8,598	Each	20%	\$6,878	Other	J
PRO4SGD2X6244	PRO4SGD2X6244	VXRAIL	VxRail Intel Gd 2x6244 3.6G 8C 16T	\$9,298	Each	20%	\$7,438	Other	J
PRO4SGD2X6244-2	PRO4SGD2X6244-2	VXRAIL	VxRail 2nd Intel Gd 2x6244 3.6G 8C 16T	\$9,298	Each	20%	\$7,438	Other	J
PRO4SGD2X6246	PRO4SGD2X6246	VXRAIL	VxRail Intel Gd 2x6246 3.3G 12C 24T	\$10,499	Each	20%	\$8,399	Other	J
PRO4SGD2X6246-2	PRO4SGD2X6246-2	VXRAIL	VxRail 2nd Intel Gd 2x6246 3.3G 12C 24T	\$10,499	Each	20%	\$8,399	Other	J
PRO4SGD2X6248	PRO4SGD2X6248	VXRAIL	VxRail Intel Gd 2x6248 2.5G 20C 40T	\$9,638	Each	20%	\$7,710	Other	J
PRO4SGD2X6248-2	PRO4SGD2X6248-2	VXRAIL	VxRail 2nd Intel Gd 2x6248 2.5G 20C 40T	\$9,638	Each	20%	\$7,710	Other	J
PRO4SGD2X6252	PRO4SGD2X6252	VXRAIL	VxRail Intel Gd 2x6252 2.1G 24C 48T	\$11,738	Each	20%	\$9,390	Other	J
PRO4SGD2X6252-2	PRO4SGD2X6252-2	VXRAIL	VxRail 2nd Intel Gd 2x6252 2.1G 24C 48T	\$11,738	Each	20%	\$9,390	Other	J
PRO4SGD2X6254	PRO4SGD2X6254	VXRAIL	VxRail Intel Gd 2x6254 3.1G 18C 36T	\$11,598	Each	20%	\$9,278	Other	J
PRO4SGD2X6254-2	PRO4SGD2X6254-2	VXRAIL	VxRail 2nd Intel Gd 2x6254 3.1G 18C 36T	\$11,598	Each	20%	\$9,278	Other	J
PRO4SGDX5218	PRO4SGDX5218	VXRAIL	VxRail Intel Gd 2x5218 2.3G 16C	\$3,958	Each	20%	\$3,166	Other	J
PRO4SGDX5218-2	PRO4SGDX5218-2	VXRAIL	VxRail 2nd Intel Gd 2x5218 2.3G 16C	\$3,958	Each	20%	\$3,166	Other	J
PRO4SGDX6240L	PRO4SGDX6240L	VXRAIL	VxRail Intel Gd 2x6240L 2.6G 18C	\$36,798	Each	20%	\$29,438	Other	J
PRO4SGDX6240L-2	PRO4SGDX6240L-2	VXRAIL	VxRail 2nd Intel Gd 2x6240L 2.6G 18C	\$36,798	Each	20%	\$29,438	Other	J
PRO4SGDX6240M	PRO4SGDX6240M	VXRAIL	VxRail Intel Gd 2x6240M 2.6G 18C	\$16,098	Each	20%	\$12,878	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PRO4SGDX8240M-2	PRO4SGDX8240M-2	VXRAIL	VxRail 2nd Intel Gd 2x8240M 2.6G 18C	\$16,098	Each	20%	\$12,878	Other	J
PRO4SPT2X8253	PRO4SPT2X8253	VXRAIL	VxRail Intel PT 2x8253 2.2G 16C 32T	\$10,118	Each	20%	\$8,094	Other	J
PRO4SPT2X8253-2	PRO4SPT2X8253-2	VXRAIL	VxRail 2nd Intel PT 2x8253 2.2G 16C 32T	\$10,118	Each	20%	\$8,094	Other	J
PRO4SPT2X8256	PRO4SPT2X8256	VXRAIL	VxRail Intel PT 2x8256 3.8G 4C 8T	\$22,998	Each	20%	\$18,398	Other	J
PRO4SPT2X8256-2	PRO4SPT2X8256-2	VXRAIL	VxRail 2nd Intel PT 2x8256 3.8G 4C 8T	\$22,998	Each	20%	\$18,398	Other	J
PRO4SPT2X8260	PRO4SPT2X8260	VXRAIL	VxRail Intel PT 2x8260 2.4G 24C 48T	\$15,378	Each	20%	\$12,302	Other	J
PRO4SPT2X8260-2	PRO4SPT2X8260-2	VXRAIL	VxRail 2nd Intel PT 2x8260 2.4G 24C 48T	\$15,378	Each	20%	\$12,302	Other	J
PRO4SPT2X8260L	PRO4SPT2X8260L	VXRAIL	VxRail Intel PT 2x8260L 2.4G 24C 48T	\$22,898	Each	20%	\$18,318	Other	J
PRO4SPT2X8260L-2	PRO4SPT2X8260L-2	VXRAIL	VxRail 2nd Intel PT 2x8260L 2.4G 24C 48T	\$22,898	Each	20%	\$18,318	Other	J
PRO4SPT2X8260LM-2	PRO4SPT2X8260LM-2	VXRAIL	VxRail 2nd Intel PT 2x8260M 2.4G 24C 48T	\$22,898	Each	20%	\$18,318	Other	J
PRO4SPT2X8260M	PRO4SPT2X8260M	VXRAIL	VxRail Intel PT 2x8260M 2.4G 24C 48T	\$22,898	Each	20%	\$18,318	Other	J
PRO4SPT2X8268	PRO4SPT2X8268	VXRAIL	VxRail Intel PT 2x8268 2.9G 24C 48T	\$19,218	Each	20%	\$15,374	Other	J
PRO4SPT2X8268-2	PRO4SPT2X8268-2	VXRAIL	VxRail 2nd Intel PT 2x8268 2.9G 24C 48T	\$19,218	Each	20%	\$15,374	Other	J
PRO4SPT2X8270	PRO4SPT2X8270	VXRAIL	VxRail Intel PT 2x8270 2.7G 26C 52T	\$23,898	Each	20%	\$19,118	Other	J
PRO4SPT2X8270-2	PRO4SPT2X8270-2	VXRAIL	VxRail 2nd Intel PT 2x8270 2.7G 26C 52T	\$23,898	Each	20%	\$19,118	Other	J
PRO4SPT2X8276	PRO4SPT2X8276	VXRAIL	VxRail Intel PT 2x8276 2.2G 28C 56T	\$28,134	Each	20%	\$22,507	Other	J
PRO4SPT2X8276-2	PRO4SPT2X8276-2	VXRAIL	VxRail 2nd Intel PT 2x8276 2.2G 28C 56T	\$28,134	Each	20%	\$22,507	Other	J
PRO4SPT2X8276L	PRO4SPT2X8276L	VXRAIL	VxRail Intel PT 2x8276L 2.2G 28C 56T	\$38,258	Each	20%	\$30,606	Other	J
PRO4SPT2X8276L-2	PRO4SPT2X8276L-2	VXRAIL	VxRail 2nd Intel PT 2x8276L 2.2G 28C 56T	\$38,258	Each	20%	\$30,606	Other	J
PRO4SPT2X8276M	PRO4SPT2X8276M	VXRAIL	VxRail Intel PT 2x8276M 2.2G 28C 56T	\$38,258	Each	20%	\$30,606	Other	J
PRO4SPT2X8276M-2	PRO4SPT2X8276M-2	VXRAIL	VxRail 2nd Intel PT 2x8276M 2.2G 28C 56T	\$38,258	Each	20%	\$30,606	Other	J
PRO4SPT2X8280	PRO4SPT2X8280	VXRAIL	VxRail Intel PT 2x8280 2.7G 28C 56T	\$33,858	Each	20%	\$27,086	Other	J
PRO4SPT2X8280-2	PRO4SPT2X8280-2	VXRAIL	VxRail 2nd Intel PT 2x8280 2.7G 28C 56T	\$33,858	Each	20%	\$27,086	Other	J
PRO4SPT2X8280L	PRO4SPT2X8280L	VXRAIL	VxRail Intel PT 2x8280L 2.7G 28C 56T	\$42,758	Each	20%	\$34,206	Other	J
PRO4SPT2X8280L-2	PRO4SPT2X8280L-2	VXRAIL	VxRail 2nd Intel PT 2x8280L 2.7G 28C 56T	\$42,758	Each	20%	\$34,206	Other	J
PRO4SPT2X8280M	PRO4SPT2X8280M	VXRAIL	VxRail Intel PT 2x8280M 2.7G 28C 56T	\$42,758	Each	20%	\$34,206	Other	J
PRO4SPT2X8280M-2	PRO4SPT2X8280M-2	VXRAIL	VxRail 2nd Intel PT 2x8280M 2.7G 28C 56T	\$42,758	Each	20%	\$34,206	Other	J
PROBN31041SF	PROBN31041SF	VXRAIL	VxR Intel CPU Brnze 3104 1.7G 6C 6T 1S F	\$439	Each	20%	\$351	Other	J
PROBN31041SH	PROBN31041SH	VXRAIL	VxR Intel CPU Brnze 3104 1.7G 6C 6T 1S H	\$439	Each	20%	\$351	Other	J
PROBN31042SF	PROBN31042SF	VXRAIL	VxR Intel CPU Brnze 3104 1.7G 6C 6T 2S F	\$439	Each	20%	\$351	Other	J
PROBN31042SH	PROBN31042SH	VXRAIL	VxR Intel CPU Brnze 3104 1.7G 6C 6T 2S H	\$439	Each	20%	\$351	Other	J
PROBN31061SF	PROBN31061SF	VXRAIL	VxR Intel CPU Brnze 3106 1.7G 8C 8T 1S F	\$599	Each	20%	\$479	Other	J
PROBN31061SH	PROBN31061SH	VXRAIL	VxR Intel CPU Brnze 3106 1.7G 8C 8T 1S H	\$599	Each	20%	\$479	Other	J
PROBN31062SF	PROBN31062SF	VXRAIL	VxR Intel CPU Brnze 3106 1.7G 8C 8T 2S F	\$599	Each	20%	\$479	Other	J
PROBN31062SH	PROBN31062SH	VXRAIL	VxR Intel CPU Brnze 3106 1.7G 8C 8T 2S H	\$599	Each	20%	\$479	Other	J
PROBZ3206R1SF	PROBZ3206R1SF	VXRAIL	VxRail Intel Bronze 3206R 1.9G8C/16T 1SF	\$649	Each	20%	\$519	Other	J
PROBZ3206R1SH	PROBZ3206R1SH	VXRAIL	VxRail Intel Bronze 3206R 1.9G8C/16T 1SH	\$649	Each	20%	\$519	Other	J
PROBZ3206R2SF	PROBZ3206R2SF	VXRAIL	VxRail Intel Bronze 3206R 1.9G8C/16T 2SF	\$649	Each	20%	\$519	Other	J
PROBZ3206R2SH	PROBZ3206R2SH	VXRAIL	VxRail Intel Bronze 3206R 1.9G8C/16T 2SH	\$649	Each	20%	\$519	Other	J
PROGD51151SF	PROGD51151SF	VXRAIL	VxR Intel CPU Gd 5115 2.4G 10C 20T 1S F	\$1,979	Each	20%	\$1,583	Other	J
PROGD51151SH	PROGD51151SH	VXRAIL	VxR Intel CPU Gd 5115 2.4G 10C 20T 1S H	\$1,979	Each	20%	\$1,583	Other	J
PROGD51152SF	PROGD51152SF	VXRAIL	VxR Intel CPU Gd 5115 2.4G 10C 20T 2S F	\$1,979	Each	20%	\$1,583	Other	J
PROGD51152SH	PROGD51152SH	VXRAIL	VxR Intel CPU Gd 5115 2.4G 10C 20T 2S H	\$1,979	Each	20%	\$1,583	Other	J
PROGD51171SF	PROGD51171SF	VXRAIL	VxR Intel CPU Gd 5117 2G 14C 28T 1S F	\$1,739	Each	20%	\$1,391	Other	J
PROGD51171SH	PROGD51171SH	VXRAIL	VxR Intel CPU Gd 5117 2G 14C 28T 1S H	\$1,739	Each	20%	\$1,391	Other	J
PROGD51172SF	PROGD51172SF	VXRAIL	VxR Intel CPU Gd 5117 2G 14C 28T 2S F	\$1,739	Each	20%	\$1,391	Other	J
PROGD51172SH	PROGD51172SH	VXRAIL	VxR Intel CPU Gd 5117 2G 14C 28T 2S H	\$1,739	Each	20%	\$1,391	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PROGD51181SF	PROGD51181SF	VXRAIL	VxR Intel CPU Gd 5118 2.3G 12C 24T 1S F	\$1,979	Each	20%	\$1,583	Other	J
PROGD51181SH	PROGD51181SH	VXRAIL	VxR Intel CPU Gd 5118 2.3G 12C 24T 1S H	\$1,979	Each	20%	\$1,583	Other	J
PROGD51182SF	PROGD51182SF	VXRAIL	VxR Intel CPU Gd 5118 2.3G 12C 24T 2S F	\$1,979	Each	20%	\$1,583	Other	J
PROGD51182SH	PROGD51182SH	VXRAIL	VxR Intel CPU Gd 5118 2.3G 12C 24T 2S H	\$1,979	Each	20%	\$1,583	Other	J
PROGD51201SF	PROGD51201SF	VXRAIL	VxR Intel CPU Gd 5120 2.2G 14C 28T 1S F	\$2,434	Each	20%	\$1,947	Other	J
PROGD51201SH	PROGD51201SH	VXRAIL	VxR Intel CPU Gd 5120 2.2G 14C 28T 1S H	\$2,434	Each	20%	\$1,947	Other	J
PROGD51202SF	PROGD51202SF	VXRAIL	VxR Intel CPU Gd 5120 2.2G 14C 28T 2S F	\$2,434	Each	20%	\$1,947	Other	J
PROGD51202SH	PROGD51202SH	VXRAIL	VxR Intel CPU Gd 5120 2.2G 14C 28T 2S H	\$2,434	Each	20%	\$1,947	Other	J
PROGD51221SF	PROGD51221SF	VXRAIL	VxR Intel CPU Gd 5122 3.6G 4C 8T 1S F	\$1,959	Each	20%	\$1,567	Other	J
PROGD51221SH	PROGD51221SH	VXRAIL	VxR Intel CPU Gd 5122 3.6G 4C 8T 1S H	\$1,959	Each	20%	\$1,567	Other	J
PROGD51222SF	PROGD51222SF	VXRAIL	VxR Intel CPU Gd 5122 3.6G 4C 8T 2S F	\$1,959	Each	20%	\$1,567	Other	J
PROGD51222SH	PROGD51222SH	VXRAIL	VxR Intel CPU Gd 5122 3.6G 4C 8T 2S H	\$1,959	Each	20%	\$1,567	Other	J
PROGD52151SF	PROGD52151SF	VXRAIL	VxR Intel CPU Gd 5215 2.5G,10C/20T 1S F	\$1,979	Each	20%	\$1,583	Other	J
PROGD52151SH	PROGD52151SH	VXRAIL	VxR Intel CPU Gd 5215 2.5G,10C/20T 1S H	\$1,979	Each	20%	\$1,583	Other	J
PROGD52152SF	PROGD52152SF	VXRAIL	VxR Intel CPU Gd 5215 2.5G,10C/20T 2S F	\$1,979	Each	20%	\$1,583	Other	J
PROGD52152SH	PROGD52152SH	VXRAIL	VxR Intel CPU Gd 5215 2.5G,10C/20T 2S H	\$1,979	Each	20%	\$1,583	Other	J
PROGD5215L1SF	PROGD5215L1SF	VXRAIL	VxR Intel CPU Gd 5215L 2.5G 10C/20T 1S F	\$5,359	Each	20%	\$4,287	Other	J
PROGD5215L1SH	PROGD5215L1SH	VXRAIL	VxR Intel CPU Gd 5215L 2.5G 10C/20T 1S H	\$5,359	Each	20%	\$4,287	Other	J
PROGD5215L2SF	PROGD5215L2SF	VXRAIL	VxR Intel CPU Gd 5215L 2.5G 10C/20T 2S F	\$5,359	Each	20%	\$4,287	Other	J
PROGD5215M1SF	PROGD5215M1SF	VXRAIL	VxR Intel CPU Gd 5215M 2.5G,10C/20T 1S F	\$5,359	Each	20%	\$4,287	Other	J
PROGD5215M1SH	PROGD5215M1SH	VXRAIL	VxR Intel CPU Gd 5215M 2.5G,10C/20T 1S H	\$5,359	Each	20%	\$4,287	Other	J
PROGD5215M2SF	PROGD5215M2SF	VXRAIL	VxR Intel CPU Gd 5215M 2.5G,10C/20T 2S F	\$5,359	Each	20%	\$4,287	Other	J
PROGD5215M2SH	PROGD5215M2SH	VXRAIL	VxR Intel CPU Gd 5215M 2.5G,10C/20T 2S H	\$5,359	Each	20%	\$4,287	Other	J
PROGD52171SF	PROGD52171SF	VXRAIL	VxR Intel CPU Gd 5217 3.0G,8C/16T 1S F	\$2,479	Each	20%	\$1,983	Other	J
PROGD52171SH	PROGD52171SH	VXRAIL	VxR Intel CPU Gd 5217 3.0G,8C/16T 1S H	\$2,479	Each	20%	\$1,983	Other	J
PROGD52172SF	PROGD52172SF	VXRAIL	VxR Intel CPU Gd 5217 3.0G,8C/16T 2S F	\$2,479	Each	20%	\$1,983	Other	J
PROGD52172SH	PROGD52172SH	VXRAIL	VxR Intel CPU Gd 5217 3.0G,8C/16T 2S H	\$2,479	Each	20%	\$1,983	Other	J
PROGD52181SF	PROGD52181SF	VXRAIL	VxR Intel CPU Gd 5218 2.3G,16C/32T 1S F	\$1,979	Each	20%	\$1,583	Other	J
PROGD52181SH	PROGD52181SH	VXRAIL	VxR Intel CPU Gd 5218 2.3G,16C/32T 1S H	\$1,979	Each	20%	\$1,583	Other	J
PROGD52182SF	PROGD52182SF	VXRAIL	VxR Intel CPU Gd 5218 2.3G,16C/32T 2S F	\$1,979	Each	20%	\$1,583	Other	J
PROGD52182SH	PROGD52182SH	VXRAIL	VxR Intel CPU Gd 5218 2.3G,16C/32T 2S H	\$1,979	Each	20%	\$1,583	Other	J
PROGD5218R1SF	PROGD5218R1SF	VXRAIL	VxRail Intel Gold 5218R 2.1G 20C/40T 1SF	\$2,099	Each	20%	\$1,679	Other	J
PROGD5218R1SH	PROGD5218R1SH	VXRAIL	VxRail Intel Gold 5218R 2.1G 20C/40T 1SH	\$2,099	Each	20%	\$1,679	Other	J
PROGD5218R2SF	PROGD5218R2SF	VXRAIL	VxRail Intel Gold 5218R 2.1G 20C/40T 2SF	\$2,099	Each	20%	\$1,679	Other	J
PROGD5218R2SH	PROGD5218R2SH	VXRAIL	VxRail Intel Gold 5218R 2.1G 20C/40T 2SH	\$2,099	Each	20%	\$1,679	Other	J
PROGD52201SF	PROGD52201SF	VXRAIL	VxR Intel CPU Gd 5220 2.2G, 18C/36T 1S F	\$2,434	Each	20%	\$1,947	Other	J
PROGD52201SH	PROGD52201SH	VXRAIL	VxR Intel CPU Gd 5220 2.2G, 18C/36T 1S H	\$2,434	Each	20%	\$1,947	Other	J
PROGD52202SF	PROGD52202SF	VXRAIL	VxR Intel CPU Gd 5220 2.2G, 18C/36T 2S F	\$2,434	Each	20%	\$1,947	Other	J
PROGD52202SH	PROGD52202SH	VXRAIL	VxR Intel CPU Gd 5220 2.2G, 18C/36T 2S H	\$2,434	Each	20%	\$1,947	Other	J
PROGD5220R1SF	PROGD5220R1SF	VXRAIL	VxRail Intel Gold 5220R 2.2G 24C/48T 1SF	\$2,599	Each	20%	\$2,079	Other	J
PROGD5220R1SH	PROGD5220R1SH	VXRAIL	VxRail Intel Gold 5220R 2.2G 24C/48T 1SH	\$2,599	Each	20%	\$2,079	Other	J
PROGD5220R2SF	PROGD5220R2SF	VXRAIL	VxRail Intel Gold 5220R 2.2G 24C/48T 2SF	\$2,599	Each	20%	\$2,079	Other	J
PROGD5220R2SH	PROGD5220R2SH	VXRAIL	VxRail Intel Gold 5220R 2.2G 24C/48T 2SH	\$2,599	Each	20%	\$2,079	Other	J
PROGD52221SF	PROGD52221SF	VXRAIL	VxR Intel CPU Gd 5222 3.8G, 4C/8T 1S F	\$1,959	Each	20%	\$1,567	Other	J
PROGD52221SH	PROGD52221SH	VXRAIL	VxR Intel CPU Gd 5222 3.8G, 4C/8T 1S H	\$1,959	Each	20%	\$1,567	Other	J
PROGD52222SF	PROGD52222SF	VXRAIL	VxR Intel CPU Gd 5222 3.8G, 4C/8T 2S F	\$1,959	Each	20%	\$1,567	Other	J
PROGD52222SH	PROGD52222SH	VXRAIL	VxR Intel CPU Gd 5222 3.8G, 4C/8T 2S H	\$1,959	Each	20%	\$1,567	Other	J
PROGD61261SF	PROGD61261SF	VXRAIL	VxR Intel CPU Gd 6126 2.6G 12C 24T 1S F	\$2,830	Each	20%	\$2,264	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PROGD61261SH	PROGD61261SH	VXRAIL	VxR Intel CPU Gd 6126 2.6G 12C 24T 1S H	\$2,830	Each	20%	\$2,264	Other	J
PROGD61262SF	PROGD61262SF	VXRAIL	VxR Intel CPU Gd 6126 2.6G 12C 24T 2S F	\$2,830	Each	20%	\$2,264	Other	J
PROGD61262SH	PROGD61262SH	VXRAIL	VxR Intel CPU Gd 6126 2.6G 12C 24T 2S H	\$2,830	Each	20%	\$2,264	Other	J
PROGD61281SF	PROGD61281SF	VXRAIL	VxR Intel CPU Gd 6128 3.4G 6C 12T 1S F	\$2,669	Each	20%	\$2,135	Other	J
PROGD61281SH	PROGD61281SH	VXRAIL	VxR Intel CPU Gd 6128 3.4G 6C 12T 1S H	\$2,669	Each	20%	\$2,135	Other	J
PROGD61282SF	PROGD61282SF	VXRAIL	VxR Intel CPU Gd 6128 3.4G 6C 12T 2S F	\$2,669	Each	20%	\$2,135	Other	J
PROGD61282SH	PROGD61282SH	VXRAIL	VxR Intel CPU Gd 6128 3.4G 6C 12T 2S H	\$2,669	Each	20%	\$2,135	Other	J
PROGD61301SF	PROGD61301SF	VXRAIL	VxR Intel CPU Gd 6130 2.1G 16C 32T 1S F	\$2,960	Each	20%	\$2,368	Other	J
PROGD61301SH	PROGD61301SH	VXRAIL	VxR Intel CPU Gd 6130 2.1G 16C 32T 1S H	\$2,960	Each	20%	\$2,368	Other	J
PROGD61302SF	PROGD61302SF	VXRAIL	VxR Intel CPU Gd 6130 2.1G 16C 32T 2S F	\$2,960	Each	20%	\$2,368	Other	J
PROGD61302SH	PROGD61302SH	VXRAIL	VxR Intel CPU Gd 6130 2.1G 16C 32T 2S H	\$2,960	Each	20%	\$2,368	Other	J
PROGD61321SF	PROGD61321SF	VXRAIL	VxR Intel CPU Gd 6132 2.6G 14C 28T 1S F	\$3,292	Each	20%	\$2,634	Other	J
PROGD61321SH	PROGD61321SH	VXRAIL	VxR Intel CPU Gd 6132 2.6G 14C 28T 1S H	\$3,292	Each	20%	\$2,634	Other	J
PROGD61322SF	PROGD61322SF	VXRAIL	VxR Intel CPU Gd 6132 2.6G 14C 28T 2S F	\$3,292	Each	20%	\$2,634	Other	J
PROGD61322SH	PROGD61322SH	VXRAIL	VxR Intel CPU Gd 6132 2.6G 14C 28T 2S H	\$3,292	Each	20%	\$2,634	Other	J
PROGD61341SF	PROGD61341SF	VXRAIL	VxR Intel CPU Gd 6134 3.2G 8C 16T 1S F	\$3,469	Each	20%	\$2,775	Other	J
PROGD61341SH	PROGD61341SH	VXRAIL	VxR Intel CPU Gd 6134 3.2G 8C 16T 1S H	\$3,469	Each	20%	\$2,775	Other	J
PROGD61342SF	PROGD61342SF	VXRAIL	VxR Intel CPU Gd 6134 3.2G 8C 16T 2S F	\$3,469	Each	20%	\$2,775	Other	J
PROGD61342SH	PROGD61342SH	VXRAIL	VxR Intel CPU Gd 6134 3.2G 8C 16T 2S H	\$3,469	Each	20%	\$2,775	Other	J
PROGD6134M1SF	PROGD6134M1SF	VXRAIL	VxR Intel CPU Gd 6134M 3.2G 8C 16T 1S F	\$7,629	Each	20%	\$6,103	Other	J
PROGD6134M1SH	PROGD6134M1SH	VXRAIL	VxR Intel CPU Gd 6134M 3.2G 8C 16T 1S H	\$7,629	Each	20%	\$6,103	Other	J
PROGD6134M2SF	PROGD6134M2SF	VXRAIL	VxR Intel CPU Gd 6134M 3.2G 8C 16T 2S F	\$7,629	Each	20%	\$6,103	Other	J
PROGD6134M2SH	PROGD6134M2SH	VXRAIL	VxR Intel CPU Gd 6134M 3.2G 8C 16T 2S H	\$7,629	Each	20%	\$6,103	Other	J
PROGD61361SF	PROGD61361SF	VXRAIL	VxR Intel CPU Gd 6136 3.0G 12C 24T 1S F	\$3,839	Each	20%	\$3,071	Other	J
PROGD61361SH	PROGD61361SH	VXRAIL	VxR Intel CPU Gd 6136 3.0G 12C 24T 1S H	\$3,839	Each	20%	\$3,071	Other	J
PROGD61362SF	PROGD61362SF	VXRAIL	VxR Intel CPU Gd 6136 3.0G 12C 24T 2S F	\$3,839	Each	20%	\$3,071	Other	J
PROGD61362SH	PROGD61362SH	VXRAIL	VxR Intel CPU Gd 6136 3.0G 12C 24T 2S H	\$3,839	Each	20%	\$3,071	Other	J
PROGD61381SF	PROGD61381SF	VXRAIL	VxR Intel CPU Gd 6138 2.0G 20C 40T 1S F	\$4,056	Each	20%	\$3,245	Other	J
PROGD61381SH	PROGD61381SH	VXRAIL	VxR Intel CPU Gd 6138 2.0G 20C 40T 1S H	\$4,056	Each	20%	\$3,245	Other	J
PROGD61382SF	PROGD61382SF	VXRAIL	VxR Intel CPU Gd 6138 2.0G 20C 40T 2S F	\$4,056	Each	20%	\$3,245	Other	J
PROGD61382SH	PROGD61382SH	VXRAIL	VxR Intel CPU Gd 6138 2.0G 20C 40T 2S H	\$4,056	Each	20%	\$3,245	Other	J
PROGD61401SF	PROGD61401SF	VXRAIL	VxR Intel CPU Gd 6140 2.3G 18C 36T 1S F	\$3,778	Each	20%	\$3,022	Other	J
PROGD61401SH	PROGD61401SH	VXRAIL	VxR Intel CPU Gd 6140 2.3G 18C 36T 1S H	\$3,778	Each	20%	\$3,022	Other	J
PROGD61402SF	PROGD61402SF	VXRAIL	VxR Intel CPU Gd 6140 2.3G 18C 36T 2S F	\$3,778	Each	20%	\$3,022	Other	J
PROGD61402SH	PROGD61402SH	VXRAIL	VxR Intel CPU Gd 6140 2.3G 18C 36T 2S H	\$3,778	Each	20%	\$3,022	Other	J
PROGD6140M1SF	PROGD6140M1SF	VXRAIL	VxR Intel CPU Gd 6140M 2.3G18C 36T 1S F	\$8,049	Each	20%	\$6,439	Other	J
PROGD6140M1SH	PROGD6140M1SH	VXRAIL	VxR Intel CPU Gd 6140M 2.3G18C 36T 1S H	\$8,049	Each	20%	\$6,439	Other	J
PROGD6140M2SF	PROGD6140M2SF	VXRAIL	VxR Intel CPU Gd 6140M 2.3G18C 36T 2S F	\$8,049	Each	20%	\$6,439	Other	J
PROGD6140M2SH	PROGD6140M2SH	VXRAIL	VxR Intel CPU Gd 6140M 2.3G18C 36T 2S H	\$8,049	Each	20%	\$6,439	Other	J
PROGD61421SF	PROGD61421SF	VXRAIL	VxR Intel CPU Gd 6142 2.6G 16C 32T 1S F	\$4,659	Each	20%	\$3,727	Other	J
PROGD61421SH	PROGD61421SH	VXRAIL	VxR Intel CPU Gd 6142 2.6G 16C 32T 1S H	\$4,659	Each	20%	\$3,727	Other	J
PROGD61422SF	PROGD61422SF	VXRAIL	VxR Intel CPU Gd 6142 2.6G 16C 32T 2S F	\$4,659	Each	20%	\$3,727	Other	J
PROGD61422SH	PROGD61422SH	VXRAIL	VxR Intel CPU Gd 6142 2.6G 16C 32T 2S H	\$4,659	Each	20%	\$3,727	Other	J
PROGD6142M1SF	PROGD6142M1SF	VXRAIL	VxR Intel CPU Gd 6142M 2.6G 16C 32T 1S F	\$8,849	Each	20%	\$7,079	Other	J
PROGD6142M1SH	PROGD6142M1SH	VXRAIL	VxR Intel CPU Gd 6142M 2.6G 16C 32T 1S H	\$8,849	Each	20%	\$7,079	Other	J
PROGD6142M2SF	PROGD6142M2SF	VXRAIL	VxR Intel CPU Gd 6142M 2.6G 16C 32T 2S F	\$8,849	Each	20%	\$7,079	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PROGD6142M2SH	PROGD6142M2SH	VXRAIL	VxR Intel CPU Gd 6142M 2.6G 16C 32T 2S H	\$8,849	Each	20%	\$7,079	Other	J
PROGD61441SF	PROGD61441SF	VXRAIL	VxR Intel CPU Gd 6144 3.5G 8C 16T 1S F	\$4,649	Each	20%	\$3,719	Other	J
PROGD61441SH	PROGD61441SH	VXRAIL	VxR Intel CPU Gd 6144 3.5G 8C 16T 1S H	\$4,649	Each	20%	\$3,719	Other	J
PROGD61442SF	PROGD61442SF	VXRAIL	VxR Intel CPU Gd 6144 3.5G 8C 16T 2S F	\$4,649	Each	20%	\$3,719	Other	J
PROGD61442SH	PROGD61442SH	VXRAIL	VxR Intel CPU Gd 6144 3.5G 8C 16T 2S H	\$4,649	Each	20%	\$3,719	Other	J
PROGD61461SF	PROGD61461SF	VXRAIL	VxR Intel CPU Gd 6146 3.2G 12C 24T 1S F	\$5,249	Each	20%	\$4,199	Other	J
PROGD61461SH	PROGD61461SH	VXRAIL	VxR Intel CPU Gd 6146 3.2G 12C 24T 1S H	\$5,249	Each	20%	\$4,199	Other	J
PROGD61462SF	PROGD61462SF	VXRAIL	VxR Intel CPU Gd 6146 3.2G 12C 24T 2S F	\$5,249	Each	20%	\$4,199	Other	J
PROGD61462SH	PROGD61462SH	VXRAIL	VxR Intel CPU Gd 6146 3.2G 12C 24T 2S H	\$5,249	Each	20%	\$4,199	Other	J
PROGD61481SF	PROGD61481SF	VXRAIL	VxR Intel CPU Gd 6148 2.4G 20C 40T 1S F	\$4,819	Each	20%	\$3,855	Other	J
PROGD61481SH	PROGD61481SH	VXRAIL	VxR Intel CPU Gd 6148 2.4G 20C 40T 1S H	\$4,819	Each	20%	\$3,855	Other	J
PROGD61482SF	PROGD61482SF	VXRAIL	VxR Intel CPU Gd 6148 2.4G 20C 40T 2S F	\$4,819	Each	20%	\$3,855	Other	J
PROGD61482SH	PROGD61482SH	VXRAIL	VxR Intel CPU Gd 6148 2.4G 20C 40T 2S H	\$4,819	Each	20%	\$3,855	Other	J
PROGD61501SF	PROGD61501SF	VXRAIL	VxR Intel CPU Gd 6150 2.7G 18C 36T 1S F	\$5,559	Each	20%	\$4,447	Other	J
PROGD61501SH	PROGD61501SH	VXRAIL	VxR Intel CPU Gd 6150 2.7G 18C 36T 1S H	\$5,559	Each	20%	\$4,447	Other	J
PROGD61502SF	PROGD61502SF	VXRAIL	VxR Intel CPU Gd 6150 2.7G 18C 36T 2S F	\$5,559	Each	20%	\$4,447	Other	J
PROGD61502SH	PROGD61502SH	VXRAIL	VxR Intel CPU Gd 6150 2.7G 18C 36T 2S H	\$5,559	Each	20%	\$4,447	Other	J
PROGD61521SF	PROGD61521SF	VXRAIL	VxR Intel CPU Gd 6152 2.1G 22C 44T 1S F	\$5,869	Each	20%	\$4,695	Other	J
PROGD61521SH	PROGD61521SH	VXRAIL	VxR Intel CPU Gd 6152 2.1G 22C 44T 1S H	\$5,869	Each	20%	\$4,695	Other	J
PROGD61522SF	PROGD61522SF	VXRAIL	VxR Intel CPU Gd 6152 2.1G 22C 44T 2S F	\$5,869	Each	20%	\$4,695	Other	J
PROGD61522SH	PROGD61522SH	VXRAIL	VxR Intel CPU Gd 6152 2.1G 22C 44T 2S H	\$5,869	Each	20%	\$4,695	Other	J
PROGD61541SF	PROGD61541SF	VXRAIL	VxR Intel CPU Gd 6154 3.0G 18C 36T 1S F	\$5,649	Each	20%	\$4,519	Other	J
PROGD61541SH	PROGD61541SH	VXRAIL	VxR Intel CPU Gd 6154 3.0G 18C 36T 1S H	\$5,649	Each	20%	\$4,519	Other	J
PROGD61542SF	PROGD61542SF	VXRAIL	VxR Intel CPU Gd 6154 3.0G 18C 36T 2S F	\$5,649	Each	20%	\$4,519	Other	J
PROGD61542SH	PROGD61542SH	VXRAIL	VxR Intel CPU Gd 6154 3.0G 18C 36T 2S H	\$5,649	Each	20%	\$4,519	Other	J
PROGD6209U1SF	PROGD6209U1SF	VXRAIL	VxR Intel CPU Gd 6209U 2.1G 20C/40T 1S F	\$1,649	Each	20%	\$1,319	Other	J
PROGD6209U1SH	PROGD6209U1SH	VXRAIL	VxR Intel CPU Gd 6209U 2.1G 20C/40T 1S H	\$1,649	Each	20%	\$1,319	Other	J
PROGD6210U1SF	PROGD6210U1SF	VXRAIL	VxR Intel CPU Gd 6210U 2.5G 20C/40T 1S F	\$1,859	Each	20%	\$1,487	Other	J
PROGD6210U1SH	PROGD6210U1SH	VXRAIL	VxR Intel CPU Gd 6210U 2.5G 20C/40T 1S H	\$1,859	Each	20%	\$1,487	Other	J
PROGD6212U1SF	PROGD6212U1SF	VXRAIL	VxR Intel CPU Gd 6212U 2.4G 24C/48T 1S F	\$2,999	Each	20%	\$2,399	Other	J
PROGD6212U1SH	PROGD6212U1SH	VXRAIL	VxR Intel CPU Gd 6212U 2.4G 24C/48T 1S H	\$2,999	Each	20%	\$2,399	Other	J
PROGD62261SF	PROGD62261SF	VXRAIL	VxR Intel CPU Gd 6226 2.7G 12C/24T 1S F	\$2,830	Each	20%	\$2,264	Other	J
PROGD62261SH	PROGD62261SH	VXRAIL	VxR Intel CPU Gd 6226 2.7G 12C/24T 1S H	\$2,830	Each	20%	\$2,264	Other	J
PROGD62262SF	PROGD62262SF	VXRAIL	VxR Intel CPU Gd 6226 2.7G 12C/24T 2S F	\$2,830	Each	20%	\$2,264	Other	J
PROGD62262SH	PROGD62262SH	VXRAIL	VxR Intel CPU Gd 6226 2.7G 12C/24T 2S H	\$2,830	Each	20%	\$2,264	Other	J
PROGD6226R1SF	PROGD6226R1SF	VXRAIL	VxRail Intel Gold 6226R 2.9G 16C/32T 1SF	\$2,899	Each	20%	\$2,319	Other	J
PROGD6226R1SH	PROGD6226R1SH	VXRAIL	VxRail Intel Gold 6226R 2.9G 16C/32T 1SH	\$2,899	Each	20%	\$2,319	Other	J
PROGD6226R2SF	PROGD6226R2SF	VXRAIL	VxRail Intel Gold 6226R 2.9G 16C/32T 2SF	\$2,899	Each	20%	\$2,319	Other	J

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PROGD6226R2SH	PROGD6226R2SH	VXRAIL	VxRail Intel Gold 6226R 2.9G 16C/32T 2SH	\$2,899	Each	20%	\$2,319	Other	J
PROGD62301SF	PROGD62301SF	VXRAIL	VxR Intel CPU Gd 6230 2.1G, 20C/40T 1S F	\$2,960	Each	20%	\$2,368	Other	J
PROGD62301SH	PROGD62301SH	VXRAIL	VxR Intel CPU Gd 6230 2.1G, 20C/40T 1S H	\$2,960	Each	20%	\$2,368	Other	J
PROGD62302SF	PROGD62302SF	VXRAIL	VxR Intel CPU Gd 6230 2.1G, 20C/40T 2S F	\$2,960	Each	20%	\$2,368	Other	J
PROGD62302SH	PROGD62302SH	VXRAIL	VxR Intel CPU Gd 6230 2.1G, 20C/40T 2S H	\$2,960	Each	20%	\$2,368	Other	J
PROGD6230R1SF	PROGD6230R1SF	VXRAIL	VxRail Intel Gold 6230R 2.1G 26C/52T 1SF	\$3,049	Each	20%	\$2,439	Other	J
PROGD6230R1SH	PROGD6230R1SH	VXRAIL	VxRail Intel Gold 6230R 2.1G 26C/52T 1SH	\$3,049	Each	20%	\$2,439	Other	J
PROGD6230R2SF	PROGD6230R2SF	VXRAIL	VxRail Intel Gold 6230R 2.1G 26C/52T 2SF	\$3,049	Each	20%	\$2,439	Other	J
PROGD6230R2SH	PROGD6230R2SH	VXRAIL	VxRail Intel Gold 6230R 2.1G 26C/52T 2SH	\$3,049	Each	20%	\$2,439	Other	J
PROGD62341SF	PROGD62341SF	VXRAIL	VxR Intel CPU Gd 6234 3.3G 8C/16T 1S F	\$3,469	Each	20%	\$2,775	Other	J
PROGD62341SH	PROGD62341SH	VXRAIL	VxR Intel CPU Gd 6234 3.3G 8C/16T 1S H	\$3,469	Each	20%	\$2,775	Other	J
PROGD62342SF	PROGD62342SF	VXRAIL	VxR Intel CPU Gd 6234 3.3G 8C/16T 2S F	\$3,469	Each	20%	\$2,775	Other	J
PROGD62342SH	PROGD62342SH	VXRAIL	VxR Intel CPU Gd 6234 3.3G 8C/16T 2S H	\$3,469	Each	20%	\$2,775	Other	J
PROGD62381SF	PROGD62381SF	VXRAIL	VxR Intel CPU Gd 6238 2.1G 22C/44T 1S F	\$4,056	Each	20%	\$3,245	Other	J
PROGD62381SH	PROGD62381SH	VXRAIL	VxR Intel CPU Gd 6238 2.1G 22C/44T 1S H	\$4,056	Each	20%	\$3,245	Other	J
PROGD62382SF	PROGD62382SF	VXRAIL	VxR Intel CPU Gd 6238 2.1G 22C/44T 2S F	\$4,056	Each	20%	\$3,245	Other	J
PROGD62382SH	PROGD62382SH	VXRAIL	VxR Intel CPU Gd 6238 2.1G 22C/44T 2S H	\$4,056	Each	20%	\$3,245	Other	J
PROGD6238L1SF	PROGD6238L1SF	VXRAIL	VxR Intel CPU Gd 6238L 2.1G 22C/44T 1S F	\$7,819	Each	20%	\$6,255	Other	J
PROGD6238L2SF	PROGD6238L2SF	VXRAIL	VxR Intel CPU Gd 6238L 2.1G 22C/44T 2S F	\$7,819	Each	20%	\$6,255	Other	J
PROGD6238M1SF	PROGD6238M1SF	VXRAIL	VxR Intel CPU Gd 6238M 2.1G 22C/44T 1S F	\$7,819	Each	20%	\$6,255	Other	J
PROGD6238M1SH	PROGD6238M1SH	VXRAIL	VxR Intel CPU Gd 6238M 2.1G 22C/44T 1S H	\$7,819	Each	20%	\$6,255	Other	J
PROGD6238M2SF	PROGD6238M2SF	VXRAIL	VxR Intel CPU Gd 6238M 2.1G 22C/44T 2S F	\$7,819	Each	20%	\$6,255	Other	J
PROGD6238M2SH	PROGD6238M2SH	VXRAIL	VxR Intel CPU Gd 6238M 2.1G 22C/44T 2S H	\$7,819	Each	20%	\$6,255	Other	J
PROGD6238R1SF	PROGD6238R1SF	VXRAIL	VxRail Intel Gold 6238R 2.2G 28C/56T 1SF	\$4,149	Each	20%	\$3,319	Other	J
PROGD6238R1SH	PROGD6238R1SH	VXRAIL	VxRail Intel Gold 6238R 2.2G 28C/56T 1SH	\$4,149	Each	20%	\$3,319	Other	J
PROGD6238R2SF	PROGD6238R2SF	VXRAIL	VxRail Intel Gold 6238R 2.2G 28C/56T 2SF	\$4,149	Each	20%	\$3,319	Other	J
PROGD6238R2SH	PROGD6238R2SH	VXRAIL	VxRail Intel Gold 6238R 2.2G 28C/56T 2SH	\$4,149	Each	20%	\$3,319	Other	J
PROGD62401SF	PROGD62401SF	VXRAIL	VxR Intel CPU Gd 6240 2.6G, 18C/36T 1S F	\$3,778	Each	20%	\$3,022	Other	J
PROGD62401SH	PROGD62401SH	VXRAIL	VxR Intel CPU Gd 6240 2.6G, 18C/36T 1S H	\$3,778	Each	20%	\$3,022	Other	J
PROGD62402SF	PROGD62402SF	VXRAIL	VxR Intel CPU Gd 6240 2.6G, 18C/36T 2S F	\$3,778	Each	20%	\$3,022	Other	J
PROGD62402SH	PROGD62402SH	VXRAIL	VxR Intel CPU Gd 6240 2.6G, 18C/36T 2S H	\$3,778	Each	20%	\$3,022	Other	J
PROGD6240L1SF	PROGD6240L1SF	VXRAIL	VxR Intel CPU Gd 6240L 2.6G 18C/36T 1S F	\$8,049	Each	20%	\$6,439	Other	J
PROGD6240L2SF	PROGD6240L2SF	VXRAIL	VxR Intel CPU Gd 6240L 2.6G 18C/36T 2S F	\$8,049	Each	20%	\$6,439	Other	J
PROGD6240M1SF	PROGD6240M1SF	VXRAIL	VxR Intel CPU Gd 6240M 2.6G 18C/36T 1S F	\$8,049	Each	20%	\$6,439	Other	J
PROGD6240M1SH	PROGD6240M1SH	VXRAIL	VxR Intel CPU Gd 6240M 2.6G 18C/36T 1S H	\$8,049	Each	20%	\$6,439	Other	J
PROGD6240M2SF	PROGD6240M2SF	VXRAIL	VxR Intel CPU Gd 6240M 2.6G 18C/36T 2S F	\$8,049	Each	20%	\$6,439	Other	J
PROGD6240M2SH	PROGD6240M2SH	VXRAIL	VxR Intel CPU Gd 6240M 2.6G 18C/36T 2S H	\$8,049	Each	20%	\$6,439	Other	J
PROGD6240R1SF	PROGD6240R1SF	VXRAIL	VxRail Intel Gold 6240R 2.4G 24C/48T 1SF	\$3,899	Each	20%	\$3,119	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PROGD6240R1SH	PROGD6240R1SH	VXRAIL	VxRail Intel Gold 6240R 2.4G 24C/48T 1SH	\$3,899	Each	20%	\$3,119	Other	J
PROGD6240R2SF	PROGD6240R2SF	VXRAIL	VxRail Intel Gold 6240R 2.4G 24C/48T 2SF	\$3,899	Each	20%	\$3,119	Other	J
PROGD6240R2SH	PROGD6240R2SH	VXRAIL	VxRail Intel Gold 6240R 2.4G 24C/48T 2SH	\$3,899	Each	20%	\$3,119	Other	J
PROGD62421SF	PROGD62421SF	VXRAIL	VxR Intel CPU Gd 6242 2.8G, 16C/32T 1S F	\$4,299	Each	20%	\$3,439	Other	J
PROGD62421SH	PROGD62421SH	VXRAIL	VxR Intel CPU Gd 6242 2.8G, 16C/32T 1S H	\$4,299	Each	20%	\$3,439	Other	J
PROGD62422SF	PROGD62422SF	VXRAIL	VxR Intel CPU Gd 6242 2.8G, 16C/32T 2S F	\$4,299	Each	20%	\$3,439	Other	J
PROGD62422SH	PROGD62422SH	VXRAIL	VxR Intel CPU Gd 6242 2.8G, 16C/32T 2S H	\$4,299	Each	20%	\$3,439	Other	J
PROGD6242R1SF	PROGD6242R1SF	VXRAIL	VxRail Intel Gold 6242R 3.1G 20C/40T 1SF	\$4,399	Each	20%	\$3,519	Other	J
PROGD6242R1SH	PROGD6242R1SH	VXRAIL	VxRail Intel Gold 6242R 3.1G 20C/40T 1SH	\$4,399	Each	20%	\$3,519	Other	J
PROGD6242R2SF	PROGD6242R2SF	VXRAIL	VxRail Intel Gold 6242R 3.1G 20C/40T 2SF	\$4,399	Each	20%	\$3,519	Other	J
PROGD6242R2SH	PROGD6242R2SH	VXRAIL	VxRail Intel Gold 6242R 3.1G 20C/40T 2SH	\$4,399	Each	20%	\$3,519	Other	J
PROGD62441SF	PROGD62441SF	VXRAIL	VxR Intel CPU Gd 6244 3.6G, 8C/16T 1S F	\$4,649	Each	20%	\$3,719	Other	J
PROGD62441SH	PROGD62441SH	VXRAIL	VxR Intel CPU Gd 6244 3.6G, 8C/16T 1S H	\$4,649	Each	20%	\$3,719	Other	J
PROGD62442SF	PROGD62442SF	VXRAIL	VxR Intel CPU Gd 6244 3.6G, 8C/16T 2S F	\$4,649	Each	20%	\$3,719	Other	J
PROGD62442SH	PROGD62442SH	VXRAIL	VxR Intel CPU Gd 6244 3.6G, 8C/16T 2S H	\$4,649	Each	20%	\$3,719	Other	J
PROGD62461SF	PROGD62461SF	VXRAIL	VxR Intel CPU Gd 6246 3.3G, 12C/24T 1S F	\$5,249	Each	20%	\$4,199	Other	J
PROGD62461SH	PROGD62461SH	VXRAIL	VxR Intel CPU Gd 6246 3.3G, 12C/24T 1S H	\$5,249	Each	20%	\$4,199	Other	J
PROGD62462SF	PROGD62462SF	VXRAIL	VxR Intel CPU Gd 6246 3.3G, 12C/24T 2S F	\$5,249	Each	20%	\$4,199	Other	J
PROGD62462SH	PROGD62462SH	VXRAIL	VxR Intel CPU Gd 6246 3.3G, 12C/24T 2S H	\$5,249	Each	20%	\$4,199	Other	J
PROGD6246R1SF	PROGD6246R1SF	VXRAIL	VxRail Intel Gold 6246R 3.4G 16C/32T 1SF	\$5,599	Each	20%	\$4,479	Other	J
PROGD6246R1SH	PROGD6246R1SH	VXRAIL	VxRail Intel Gold 6246R 3.4G 16C/32T 1SH	\$5,599	Each	20%	\$4,479	Other	J
PROGD6246R2SF	PROGD6246R2SF	VXRAIL	VxRail Intel Gold 6246R 3.4G 16C/32T 2SF	\$5,599	Each	20%	\$4,479	Other	J
PROGD6246R2SH	PROGD6246R2SH	VXRAIL	VxRail Intel Gold 6246R 3.4G 16C/32T 2SH	\$5,599	Each	20%	\$4,479	Other	J
PROGD62481SF	PROGD62481SF	VXRAIL	VxR Intel CPU Gd 6248 2.5G, 20C/40T 1S F	\$4,819	Each	20%	\$3,855	Other	J
PROGD62481SH	PROGD62481SH	VXRAIL	VxR Intel CPU Gd 6248 2.5G, 20C/40T 1S H	\$4,819	Each	20%	\$3,855	Other	J
PROGD62482SF	PROGD62482SF	VXRAIL	VxR Intel CPU Gd 6248 2.5G, 20C/40T 2S F	\$4,819	Each	20%	\$3,855	Other	J
PROGD62482SH	PROGD62482SH	VXRAIL	VxR Intel CPU Gd 6248 2.5G, 20C/40T 2S H	\$4,819	Each	20%	\$3,855	Other	J
PROGD6248R1SF	PROGD6248R1SF	VXRAIL	VxRail Intel Gold 6248R 3.0G 24C/48T 1SF	\$4,899	Each	20%	\$3,919	Other	J
PROGD6248R1SH	PROGD6248R1SH	VXRAIL	VxRail Intel Gold 6248R 3.0G 24C/48T 1SH	\$4,899	Each	20%	\$3,919	Other	J
PROGD6248R2SF	PROGD6248R2SF	VXRAIL	VxRail Intel Gold 6248R 3.0G 24C/48T 2SF	\$4,899	Each	20%	\$3,919	Other	J
PROGD6248R2SH	PROGD6248R2SH	VXRAIL	VxRail Intel Gold 6248R 3.0G 24C/48T 2SH	\$4,899	Each	20%	\$3,919	Other	J
PROGD62521SF	PROGD62521SF	VXRAIL	VxR Intel CPU Gd 6252 2.1G, 24C/48T 1S F	\$5,869	Each	20%	\$4,695	Other	J
PROGD62521SH	PROGD62521SH	VXRAIL	VxR Intel CPU Gd 6252 2.1G, 24C/48T 1S H	\$5,869	Each	20%	\$4,695	Other	J
PROGD62522SF	PROGD62522SF	VXRAIL	VxR Intel CPU Gd 6252 2.1G, 24C/48T 2S F	\$5,869	Each	20%	\$4,695	Other	J
PROGD62522SH	PROGD62522SH	VXRAIL	VxR Intel CPU Gd 6252 2.1G, 24C/48T 2S H	\$5,869	Each	20%	\$4,695	Other	J
PROGD62541SF	PROGD62541SF	VXRAIL	VxR Intel CPU Gd 6254 3.1G, 18C/36T 1S F	\$5,799	Each	20%	\$4,639	Other	J
PROGD62541SH	PROGD62541SH	VXRAIL	VxR Intel CPU Gd 6254 3.1G, 18C/36T 1S H	\$5,799	Each	20%	\$4,639	Other	J
PROGD62542SF	PROGD62542SF	VXRAIL	VxR Intel CPU Gd 6254 3.1G, 18C/36T 2S F	\$5,799	Each	20%	\$4,639	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PROGD62542SH	PROGD62542SH	VXRAIL	VxR Intel CPU Gd 6254 3.1G,18C/36T 2S H	\$5,799	Each	20%	\$4,639	Other	J
PROGD6258R1SF	PROGD6258R1SF	VXRAIL	VxRail Intel Gold 6258R 2.7G 28C/56T 1SF	\$6,199	Each	20%	\$4,959	Other	J
PROGD6258R1SH	PROGD6258R1SH	VXRAIL	VxRail Intel Gold 6258R 2.7G 28C/56T 1SH	\$6,199	Each	20%	\$4,959	Other	J
PROGD6258R2SF	PROGD6258R2SF	VXRAIL	VxRail Intel Gold 6258R 2.7G 28C/56T 2SF	\$6,199	Each	20%	\$4,959	Other	J
PROGD6258R2SH	PROGD6258R2SH	VXRAIL	VxRail Intel Gold 6258R 2.7G 28C/56T 2SH	\$6,199	Each	20%	\$4,959	Other	J
PROPT81531SF	PROPT81531SF	VXRAIL	VxR Intel CPU Ptm 8153 2.0G 16C 32T 1S F	\$5,059	Each	20%	\$4,047	Other	J
PROPT81531SH	PROPT81531SH	VXRAIL	VxR Intel CPU Ptm 8153 2.0G 16C 32T 1S H	\$5,059	Each	20%	\$4,047	Other	J
PROPT81532SF	PROPT81532SF	VXRAIL	VxR Intel CPU Ptm 8153 2.0G 16C 32T 2S F	\$5,059	Each	20%	\$4,047	Other	J
PROPT81532SH	PROPT81532SH	VXRAIL	VxR Intel CPU Ptm 8153 2.0G 16C 32T 2S H	\$5,059	Each	20%	\$4,047	Other	J
PROPT81601SF	PROPT81601SF	VXRAIL	VxR Intel CPU Ptm 8160 2.1G 24C 48T 1S F	\$7,689	Each	20%	\$6,151	Other	J
PROPT81601SH	PROPT81601SH	VXRAIL	VxR Intel CPU Ptm 8160 2.1G 24C 48T 1S H	\$7,689	Each	20%	\$6,151	Other	J
PROPT81602SF	PROPT81602SF	VXRAIL	VxR Intel CPU Ptm 8160 2.1G 24C 48T 2S F	\$7,689	Each	20%	\$6,151	Other	J
PROPT81602SH	PROPT81602SH	VXRAIL	VxR Intel CPU Ptm 8160 2.1G 24C 48T 2S H	\$7,689	Each	20%	\$6,151	Other	J
PROPT8160M1SF	PROPT8160M1SF	VXRAIL	VxR Intel CPU Ptm 8160M 2.1G 24C 48T 1S F	\$11,449	Each	20%	\$9,159	Other	J
PROPT8160M1SH	PROPT8160M1SH	VXRAIL	VxR Intel CPU Ptm 8160M 2.1G 24C 48T 1S H	\$11,449	Each	20%	\$9,159	Other	J
PROPT8160M2SF	PROPT8160M2SF	VXRAIL	VxR Intel CPU Ptm 8160M 2.1G 24C 48T 2S F	\$11,449	Each	20%	\$9,159	Other	J
PROPT8160M2SH	PROPT8160M2SH	VXRAIL	VxR Intel CPU Ptm 8160M 2.1G 24C 48T 2S H	\$11,449	Each	20%	\$9,159	Other	J
PROPT81641SF	PROPT81641SF	VXRAIL	VxR Intel CPU Ptm 8164 2.0G 26C 52T 1S F	\$9,889	Each	20%	\$7,911	Other	J
PROPT81641SH	PROPT81641SH	VXRAIL	VxR Intel CPU Ptm 8164 2.0G 26C 52T 1S H	\$9,889	Each	20%	\$7,911	Other	J
PROPT81642SF	PROPT81642SF	VXRAIL	VxR Intel CPU Ptm 8164 2.0G 26C 52T 2S F	\$9,889	Each	20%	\$7,911	Other	J
PROPT81642SH	PROPT81642SH	VXRAIL	VxR Intel CPU Ptm 8164 2.0G 26C 52T 2S H	\$9,889	Each	20%	\$7,911	Other	J
PROPT81681SF	PROPT81681SF	VXRAIL	VxR Intel CPU Ptm 8168 2.7G 24C 48T 1S F	\$9,609	Each	20%	\$7,687	Other	J
PROPT81681SH	PROPT81681SH	VXRAIL	VxR Intel CPU Ptm 8168 2.7G 24C 48T 1S H	\$9,609	Each	20%	\$7,687	Other	J
PROPT81682SF	PROPT81682SF	VXRAIL	VxR Intel CPU Ptm 8168 2.7G 24C 48T 2S F	\$9,609	Each	20%	\$7,687	Other	J
PROPT81682SH	PROPT81682SH	VXRAIL	VxR Intel CPU Ptm 8168 2.7G 24C 48T 2S H	\$9,609	Each	20%	\$7,687	Other	J
PROPT81701SF	PROPT81701SF	VXRAIL	VxR Intel CPU Ptm 8170 2.1G 26C 52T 1S F	\$11,949	Each	20%	\$9,559	Other	J
PROPT81701SH	PROPT81701SH	VXRAIL	VxR Intel CPU Ptm 8170 2.1G 26C 52T 1S H	\$11,949	Each	20%	\$9,559	Other	J
PROPT81702SF	PROPT81702SF	VXRAIL	VxR Intel CPU Ptm 8170 2.1G 26C 52T 2S F	\$11,949	Each	20%	\$9,559	Other	J
PROPT81702SH	PROPT81702SH	VXRAIL	VxR Intel CPU Ptm 8170 2.1G 26C 52T 2S H	\$11,949	Each	20%	\$9,559	Other	J
PROPT8170M1SF	PROPT8170M1SF	VXRAIL	VxR Intel CPU Ptm8170M 2.1G 26C 52T 1S F	\$15,699	Each	20%	\$12,559	Other	J
PROPT8170M1SH	PROPT8170M1SH	VXRAIL	VxR Intel CPU Ptm8170M 2.1G 26C 52T 1S H	\$15,699	Each	20%	\$12,559	Other	J
PROPT8170M2SF	PROPT8170M2SF	VXRAIL	VxR Intel CPU Ptm8170M 2.1G 26C 52T 2S F	\$15,699	Each	20%	\$12,559	Other	J
PROPT8170M2SH	PROPT8170M2SH	VXRAIL	VxR Intel CPU Ptm8170M 2.1G 26C 52T 2S H	\$15,699	Each	20%	\$12,559	Other	J
PROPT81761SF	PROPT81761SF	VXRAIL	VxR Intel CPU Ptm 8176 2.1G 28C 56T 1S F	\$14,067	Each	20%	\$11,254	Other	J
PROPT81761SH	PROPT81761SH	VXRAIL	VxR Intel CPU Ptm 8176 2.1G 28C 56T 1S H	\$14,067	Each	20%	\$11,254	Other	J
PROPT81762SF	PROPT81762SF	VXRAIL	VxR Intel CPU Ptm 8176 2.1G 28C 56T 2S F	\$14,067	Each	20%	\$11,254	Other	J
PROPT81762SH	PROPT81762SH	VXRAIL	VxR Intel CPU Ptm 8176 2.1G 28C 56T 2S H	\$14,067	Each	20%	\$11,254	Other	J
PROPT8176M1SF	PROPT8176M1SF	VXRAIL	VxR Intel CPU Ptm8176M 2.1G 28C 56T 1S F	\$17,579	Each	20%	\$14,063	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PROPT8176M1SH	PROPT8176M1SH	VXRAIL	VxR Intel CPU Ptm8176M 2.1G 28C 56T 1S H	\$17,579	Each	20%	\$14,063	Other	J
PROPT8176M2SF	PROPT8176M2SF	VXRAIL	VxR Intel CPU Ptm8176M 2.1G 28C 56T 2S F	\$17,579	Each	20%	\$14,063	Other	J
PROPT8176M2SH	PROPT8176M2SH	VXRAIL	VxR Intel CPU Ptm8176M 2.1G 28C 56T 2S H	\$17,579	Each	20%	\$14,063	Other	J
PROPT81801SF	PROPT81801SF	VXRAIL	VxR Intel CPU Ptm 8180 2.5G 28C 56T 1S F	\$16,929	Each	20%	\$13,543	Other	J
PROPT81801SH	PROPT81801SH	VXRAIL	VxR Intel CPU Ptm 8180 2.5G 28C 56T 1S H	\$16,929	Each	20%	\$13,543	Other	J
PROPT81802SF	PROPT81802SF	VXRAIL	VxR Intel CPU Ptm 8180 2.5G 28C 56T 2S F	\$16,929	Each	20%	\$13,543	Other	J
PROPT81802SH	PROPT81802SH	VXRAIL	VxR Intel CPU Ptm 8180 2.5G 28C 56T 2S H	\$16,929	Each	20%	\$13,543	Other	J
PROPT8180M1SF	PROPT8180M1SF	VXRAIL	VxR Intel CPU Ptm8180M 2.5G 28C 56T 1S F	\$19,899	Each	20%	\$15,919	Other	J
PROPT8180M1SH	PROPT8180M1SH	VXRAIL	VxR Intel CPU Ptm8180M 2.5G 28C 56T 1S H	\$19,899	Each	20%	\$15,919	Other	J
PROPT8180M2SF	PROPT8180M2SF	VXRAIL	VxR Intel CPU Ptm8180M 2.5G 28C 56T 2S F	\$19,899	Each	20%	\$15,919	Other	J
PROPT8180M2SH	PROPT8180M2SH	VXRAIL	VxR Intel CPU Ptm8180M 2.5G 28C 56T 2S H	\$19,899	Each	20%	\$15,919	Other	J
PROPT82531SF	PROPT82531SF	VXRAIL	VxR Intel CPU Ptm 8253 2.2G,16C/32T 1SF	\$5,059	Each	20%	\$4,047	Other	J
PROPT82531SH	PROPT82531SH	VXRAIL	VxR Intel CPU Ptm 8253 2.2G,16C/32T 1SH	\$5,059	Each	20%	\$4,047	Other	J
PROPT82532SF	PROPT82532SF	VXRAIL	VxR Intel CPU Ptm 8253 2.2G,16C/32T 2SF	\$5,059	Each	20%	\$4,047	Other	J
PROPT82532SH	PROPT82532SH	VXRAIL	VxR Intel CPU Ptm 8253 2.2G,16C/32T 2SH	\$5,059	Each	20%	\$4,047	Other	J
PROPT82601SF	PROPT82601SF	VXRAIL	VxR Intel CPU Ptm 8260 2.4G,24C/48T 1SF	\$7,689	Each	20%	\$6,151	Other	J
PROPT82601SH	PROPT82601SH	VXRAIL	VxR Intel CPU Ptm 8260 2.4G,24C/48T 1SH	\$7,689	Each	20%	\$6,151	Other	J
PROPT82602SF	PROPT82602SF	VXRAIL	VxR Intel CPU Ptm 8260 2.4G,24C/48T 2SF	\$7,689	Each	20%	\$6,151	Other	J
PROPT82602SH	PROPT82602SH	VXRAIL	VxR Intel CPU Ptm 8260 2.4G,24C/48T 2SH	\$7,689	Each	20%	\$6,151	Other	J
PROPT8260L1SF	PROPT8260L1SF	VXRAIL	VxR IntelCPU Ptm 8260L 2.4G 24C/48T 1SF	\$11,449	Each	20%	\$9,159	Other	J
PROPT8260L2SF	PROPT8260L2SF	VXRAIL	VxR IntelCPU Ptm 8260L 2.4G 24C/48T 2SF	\$11,449	Each	20%	\$9,159	Other	J
PROPT8260M1SF	PROPT8260M1SF	VXRAIL	VxR IntelCPU Ptm 8260M 2.4G,24C/48T 1SF	\$11,449	Each	20%	\$9,159	Other	J
PROPT8260M1SH	PROPT8260M1SH	VXRAIL	VxR IntelCPU Ptm 8260M 2.4G,24C/48T 1SH	\$11,449	Each	20%	\$9,159	Other	J
PROPT8260M2SF	PROPT8260M2SF	VXRAIL	VxR IntelCPU Ptm 8260M 2.4G,24C/48T 2SF	\$11,449	Each	20%	\$9,159	Other	J
PROPT8260M2SH	PROPT8260M2SH	VXRAIL	VxR IntelCPU Ptm 8260M 2.4G,24C/48T 2SH	\$11,449	Each	20%	\$9,159	Other	J
PROPT82681SF	PROPT82681SF	VXRAIL	VxR Intel CPU Ptm 8268 2.9G,24C/48T 1SF	\$9,609	Each	20%	\$7,687	Other	J
PROPT82681SH	PROPT82681SH	VXRAIL	VxR Intel CPU Ptm 8268 2.9G,24C/48T 1SH	\$9,609	Each	20%	\$7,687	Other	J
PROPT82682SF	PROPT82682SF	VXRAIL	VxR Intel CPU Ptm 8268 2.9G,24C/48T 2SF	\$9,609	Each	20%	\$7,687	Other	J
PROPT82682SH	PROPT82682SH	VXRAIL	VxR Intel CPU Ptm 8268 2.9G,24C/48T 2SH	\$9,609	Each	20%	\$7,687	Other	J
PROPT82701SF	PROPT82701SF	VXRAIL	VxR Intel CPU Ptm 8270 2.7G,26C/52T 1SF	\$11,949	Each	20%	\$9,559	Other	J
PROPT82701SH	PROPT82701SH	VXRAIL	VxR Intel CPU Ptm 8270 2.7G,26C/52T 1SH	\$11,949	Each	20%	\$9,559	Other	J
PROPT82702SF	PROPT82702SF	VXRAIL	VxR Intel CPU Ptm 8270 2.7G,26C/52T 2SF	\$11,949	Each	20%	\$9,559	Other	J
PROPT82702SH	PROPT82702SH	VXRAIL	VxR Intel CPU Ptm 8270 2.7G,26C/52T 2SH	\$11,949	Each	20%	\$9,559	Other	J
PROPT82761SF	PROPT82761SF	VXRAIL	VxR Intel CPU Ptm 8276 2.2G,28C/56T 1SF	\$14,067	Each	20%	\$11,254	Other	J
PROPT82761SH	PROPT82761SH	VXRAIL	VxR Intel CPU Ptm 8276 2.2G,28C/56T 1SH	\$14,067	Each	20%	\$11,254	Other	J
PROPT82762SF	PROPT82762SF	VXRAIL	VxR Intel CPU Ptm 8276 2.2G,28C/56T 2SF	\$14,067	Each	20%	\$11,254	Other	J
PROPT82762SH	PROPT82762SH	VXRAIL	VxR Intel CPU Ptm 8276 2.2G,28C/56T 2SH	\$14,067	Each	20%	\$11,254	Other	J
PROPT8276L1SF	PROPT8276L1SF	VXRAIL	VxR IntelCPU Ptm 8276L 2.2G 28C/56T 1SF	\$19,129	Each	20%	\$15,303	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PROPT8276L2SF	PROPT8276L2SF	VXRAIL	VxR IntelCPU Pltm 8276L 2.2G,28C/56T 2SF	\$19,129	Each	20%	\$15,303	Other	J
PROPT8276M1SF	PROPT8276M1SF	VXRAIL	VxR IntelCPU Pltm 8276M 2.2G,28C/56T 1SF	\$19,129	Each	20%	\$15,303	Other	J
PROPT8276M1SH	PROPT8276M1SH	VXRAIL	VxR IntelCPU Pltm 8276M 2.2G,28C/56T 1SH	\$19,129	Each	20%	\$15,303	Other	J
PROPT8276M2SF	PROPT8276M2SF	VXRAIL	VxR IntelCPU Pltm 8276M 2.2G,28C/56T 2SF	\$19,129	Each	20%	\$15,303	Other	J
PROPT8276M2SH	PROPT8276M2SH	VXRAIL	VxR IntelCPU Pltm 8276M 2.2G,28C/56T 2SH	\$19,129	Each	20%	\$15,303	Other	J
PROPT82801SF	PROPT82801SF	VXRAIL	VxR Intel CPU Pltm 8280 2.7G,28C/56T 1SF	\$16,929	Each	20%	\$13,543	Other	J
PROPT82801SH	PROPT82801SH	VXRAIL	VxR Intel CPU Pltm 8280 2.7G,28C/56T 1SH	\$16,929	Each	20%	\$13,543	Other	J
PROPT82802SF	PROPT82802SF	VXRAIL	VxR Intel CPU Pltm 8280 2.7G,28C/56T 2SF	\$16,929	Each	20%	\$13,543	Other	J
PROPT82802SH	PROPT82802SH	VXRAIL	VxR Intel CPU Pltm 8280 2.7G,28C/56T 2SH	\$16,929	Each	20%	\$13,543	Other	J
PROPT8280L1SF	PROPT8280L1SF	VXRAIL	VxR IntelCPU Pltm 8280L 2.7G,28C/56T 1SF	\$21,379	Each	20%	\$17,103	Other	J
PROPT8280L2SF	PROPT8280L2SF	VXRAIL	VxR IntelCPU Pltm 8280L 2.7G,28C/56T 2SF	\$21,379	Each	20%	\$17,103	Other	J
PROPT8280M1SF	PROPT8280M1SF	VXRAIL	VxR IntelCPU Pltm 8280M 2.7G,28C/56T 1SF	\$21,379	Each	20%	\$17,103	Other	J
PROPT8280M1SH	PROPT8280M1SH	VXRAIL	VxR IntelCPU Pltm 8280M 2.7G,28C/56T 1SH	\$21,379	Each	20%	\$17,103	Other	J
PROPT8280M2SF	PROPT8280M2SF	VXRAIL	VxR IntelCPU Pltm 8280M 2.7G,28C/56T 2SF	\$21,379	Each	20%	\$17,103	Other	J
PROPT8280M2SH	PROPT8280M2SH	VXRAIL	VxR IntelCPU Pltm 8280M 2.7G,28C/56T 2SH	\$21,379	Each	20%	\$17,103	Other	J
PROSV32041SF	PROSV32041SF	VXRAIL	VxR Intel CPU Slvr 3204 1.92G,6C/6T 1S F	\$439	Each	20%	\$351	Other	J
PROSV32041SH	PROSV32041SH	VXRAIL	VxR Intel CPU Slvr 3204 1.92G,6C/6T 1S H	\$439	Each	20%	\$351	Other	J
PROSV32042SF	PROSV32042SF	VXRAIL	VxR Intel CPU Slvr 3204 1.92G,6C/6T 2S F	\$439	Each	20%	\$351	Other	J
PROSV32042SH	PROSV32042SH	VXRAIL	VxR Intel CPU Slvr 3204 1.92G,6C/6T 2S H	\$439	Each	20%	\$351	Other	J
PROSV41081SF	PROSV41081SF	VXRAIL	VxR Intel CPU Slv 4108 1.8G 8C 16T 1S F	\$789	Each	20%	\$631	Other	J
PROSV41081SH	PROSV41081SH	VXRAIL	VxR Intel CPU Slv 4108 1.8G 8C 16T 1S H	\$789	Each	20%	\$631	Other	J
PROSV41082SF	PROSV41082SF	VXRAIL	VxR Intel CPU Slv 4108 1.8G 8C 16T 2S F	\$789	Each	20%	\$631	Other	J
PROSV41082SH	PROSV41082SH	VXRAIL	VxR Intel CPU Slv 4108 1.8G 8C 16T 2S H	\$789	Each	20%	\$631	Other	J
PROSV41101SF	PROSV41101SF	VXRAIL	VxR Intel CPU Slv 4110 2.1G 8C 16T 1S F	\$839	Each	20%	\$671	Other	J
PROSV41101SH	PROSV41101SH	VXRAIL	VxR Intel CPU Slv 4110 2.1G 8C 16T 1S H	\$839	Each	20%	\$671	Other	J
PROSV41102SF	PROSV41102SF	VXRAIL	VxR Intel CPU Slv 4110 2.1G 8C 16T 2S F	\$839	Each	20%	\$671	Other	J
PROSV41102SH	PROSV41102SH	VXRAIL	VxR Intel CPU Slv 4110 2.1G 8C 16T 2S H	\$839	Each	20%	\$671	Other	J
PROSV41121SF	PROSV41121SF	VXRAIL	VxR Intel CPU Slv 4112 2.6G 4C 8T 1S F	\$804	Each	20%	\$643	Other	J
PROSV41121SH	PROSV41121SH	VXRAIL	VxR Intel CPU Slv 4112 2.6G 4C 8T 1S H	\$804	Each	20%	\$643	Other	J
PROSV41122SF	PROSV41122SF	VXRAIL	VxR Intel CPU Slv 4112 2.6G 4C 8T 2S F	\$804	Each	20%	\$643	Other	J
PROSV41122SH	PROSV41122SH	VXRAIL	VxR Intel CPU Slv 4112 2.6G 4C 8T 2S H	\$804	Each	20%	\$643	Other	J
PROSV41141SF	PROSV41141SF	VXRAIL	VxR Intel CPU Slv 4114 2.2G 10C 20T 1S F	\$1,129	Each	20%	\$903	Other	J
PROSV41141SH	PROSV41141SH	VXRAIL	VxR Intel CPU Slv 4114 2.2G 10C 20T 1S H	\$1,129	Each	20%	\$903	Other	J
PROSV41142SF	PROSV41142SF	VXRAIL	VxR Intel CPU Slv 4114 2.2G 10C 20T 2S F	\$1,129	Each	20%	\$903	Other	J
PROSV41142SH	PROSV41142SH	VXRAIL	VxR Intel CPU Slv 4114 2.2G 10C 20T 2S H	\$1,129	Each	20%	\$903	Other	J
PROSV41161SF	PROSV41161SF	VXRAIL	VxR Intel CPU Slv 4116 2.1G 12C 24T 1S F	\$1,599	Each	20%	\$1,279	Other	J
PROSV41161SH	PROSV41161SH	VXRAIL	VxR Intel CPU Slv 4116 2.1G 12C 24T 1S H	\$1,599	Each	20%	\$1,279	Other	J
PROSV41162SF	PROSV41162SF	VXRAIL	VxR Intel CPU Slv 4116 2.1G 12C 24T 2S F	\$1,599	Each	20%	\$1,279	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PROSV41162SH	PROSV41162SH	VXRAIL	VxR Intel CPU Slv 4116 2.1G,12C/24T 2S H	\$1,599	Each	20%	\$1,279	Other	J
PROSV42081SF	PROSV42081SF	VXRAIL	VxR Intel CPU Slvr 4208 2.1G,8C/16T 1S F	\$789	Each	20%	\$631	Other	J
PROSV42081SH	PROSV42081SH	VXRAIL	VxR Intel CPU Slvr 4208 2.1G,8C/16T 1S H	\$789	Each	20%	\$631	Other	J
PROSV42082SF	PROSV42082SF	VXRAIL	VxR Intel CPU Slvr 4208 2.1G,8C/16T 2S F	\$789	Each	20%	\$631	Other	J
PROSV42082SH	PROSV42082SH	VXRAIL	VxR Intel CPU Slvr 4208 2.1G,8C/16T 2S H	\$789	Each	20%	\$631	Other	J
PROSV42101SF	PROSV42101SF	VXRAIL	VxR Intel CPU Slvr 4210 2.2G,10C/20T 1SF	\$839	Each	20%	\$671	Other	J
PROSV42101SH	PROSV42101SH	VXRAIL	VxR Intel CPU Slvr 4210 2.2G,10C/20T 1SH	\$839	Each	20%	\$671	Other	J
PROSV42102SF	PROSV42102SF	VXRAIL	VxR Intel CPU Slvr 4210 2.2G,10C/20T 2SF	\$839	Each	20%	\$671	Other	J
PROSV42102SH	PROSV42102SH	VXRAIL	VxR Intel CPU Slvr 4210 2.2G,10C/20T 2SH	\$839	Each	20%	\$671	Other	J
PROSV4210R1SF	PROSV4210R1SF	VXRAIL	VxRail Intel Slvr 4210R 2.4G 10C/20T 1SF	\$839	Each	20%	\$671	Other	J
PROSV4210R1SH	PROSV4210R1SH	VXRAIL	VxRail Intel Slvr 4210R 2.4G 10C/20T 1SH	\$839	Each	20%	\$671	Other	J
PROSV4210R2SF	PROSV4210R2SF	VXRAIL	VxRail Intel Slvr 4210R 2.4G 10C/20T 2SF	\$839	Each	20%	\$671	Other	J
PROSV4210R2SH	PROSV4210R2SH	VXRAIL	VxRail Intel Slvr 4210R 2.4G 10C/20T 2SH	\$839	Each	20%	\$671	Other	J
PROSV42141SF	PROSV42141SF	VXRAIL	VxR Intel CPU Slvr 4214 2.2G,12C/24T 1SF	\$1,129	Each	20%	\$903	Other	J
PROSV42141SH	PROSV42141SH	VXRAIL	VxR Intel CPU Slvr 4214 2.2G,12C/24T 1SH	\$1,129	Each	20%	\$903	Other	J
PROSV42142SF	PROSV42142SF	VXRAIL	VxR Intel CPU Slvr 4214 2.2G,12C/24T 2SF	\$1,129	Each	20%	\$903	Other	J
PROSV42142SH	PROSV42142SH	VXRAIL	VxR Intel CPU Slvr 4214 2.2G,12C/24T 2SH	\$1,129	Each	20%	\$903	Other	J
PROSV4214R1SF	PROSV4214R1SF	VXRAIL	VxRail Intel Slvr 4214R 2.4G 12C/24T 1SF	\$1,149	Each	20%	\$919	Other	J
PROSV4214R1SH	PROSV4214R1SH	VXRAIL	VxRail Intel Slvr 4214R 2.4G 12C/24T 1SH	\$1,149	Each	20%	\$919	Other	J
PROSV4214R2SF	PROSV4214R2SF	VXRAIL	VxRail Intel Slvr 4214R 2.4G 12C/24T 2SF	\$1,149	Each	20%	\$919	Other	J
PROSV4214R2SH	PROSV4214R2SH	VXRAIL	VxRail Intel Slvr 4214R 2.4G 12C/24T 2SH	\$1,149	Each	20%	\$919	Other	J
PROSV42151SF	PROSV42151SF	VXRAIL	VxR Intel CPU Slvr 4215 2.5G,8C/16T 1S F	\$1,379	Each	20%	\$1,103	Other	J
PROSV42151SH	PROSV42151SH	VXRAIL	VxR Intel CPU Slvr 4215 2.5G,8C/16T 1S H	\$1,379	Each	20%	\$1,103	Other	J
PROSV42152SF	PROSV42152SF	VXRAIL	VxR Intel CPU Slvr 4215 2.5G,8C/16T 2S F	\$1,379	Each	20%	\$1,103	Other	J
PROSV42152SH	PROSV42152SH	VXRAIL	VxR Intel CPU Slvr 4215 2.5G,8C/16T 2S H	\$1,379	Each	20%	\$1,103	Other	J
PROSV4215R1SF	PROSV4215R1SF	VXRAIL	VxRail Intel Silver 4215R 3.2G 8C/16 1SF	\$1,379	Each	20%	\$1,103	Other	J
PROSV4215R1SH	PROSV4215R1SH	VXRAIL	VxRail Intel Silver 4215R 3.2G 8C/16 1SH	\$1,379	Each	20%	\$1,103	Other	J
PROSV4215R2SF	PROSV4215R2SF	VXRAIL	VxRail Intel Silver 4215R 3.2G 8C/16 2SF	\$1,379	Each	20%	\$1,103	Other	J
PROSV4215R2SH	PROSV4215R2SH	VXRAIL	VxRail Intel Silver 4215R 3.2G 8C/16 2SH	\$1,379	Each	20%	\$1,103	Other	J
PROSV42161SF	PROSV42161SF	VXRAIL	VxR Intel CPU Slvr 4216 2.1G,16C/32T 1SF	\$1,599	Each	20%	\$1,279	Other	J
PROSV42161SH	PROSV42161SH	VXRAIL	VxR Intel CPU Slvr 4216 2.1G,16C/32T 1SH	\$1,599	Each	20%	\$1,279	Other	J
PROSV42162SF	PROSV42162SF	VXRAIL	VxR Intel CPU Slvr 4216 2.1G,16C/32T 2SF	\$1,599	Each	20%	\$1,279	Other	J
PROSV42162SH	PROSV42162SH	VXRAIL	VxR Intel CPU Slvr 4216 2.1G,16C/32T 2SH	\$1,599	Each	20%	\$1,279	Other	J
PS1100W110220VACF	PS1100W110220VACF	VXRAIL	VxR-500 DUALHOTPLG 1100W PS100V-240VAC F	\$0	Each	20%	\$0	Other	J
PS1100W110220VACH	PS1100W110220VACH	VXRAIL	VxRail-500 DUALHOTPLG1100WPS100V-240VACH	\$0	Each	20%	\$0	Other	J
PS1100W-380VDCF	PS1100W-380VDCF	VXRAIL	VxRail-500 DUALHOTPLG 1100W PS-380VDC F	\$913	Each	20%	\$730	Other	J
PS1100W-380VDCH	PS1100W-380VDCH	VXRAIL	VxRail-500 DUALHOTPLG 1100W PS-380VDC H	\$913	Each	20%	\$730	Other	J
PS1100W-48VDCF	PS1100W-48VDCF	VXRAIL	VxRail-500 DUAL HOTPLG 1100W PS-48VDC F	\$1,501	Each	20%	\$1,201	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposed Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PS1100W-48VDCH	PS1100W-48VDCH	VXRAIL	VxRail-500 DUAL HOTPLG 1100W PS-48VDC H	\$1,501	Each	20%	\$1,201	Other	J
PS1100WPSF	PS1100WPSF	VXRAIL	VxRail-500 DUAL HOTPLG 1100W PS F	\$825	Each	20%	\$660	Other	J
PS1100WPSH	PS1100WPSH	VXRAIL	VxRail-500 DUAL HOTPLG 1100W PS H	\$825	Each	20%	\$660	Other	J
PS1600W-250VACF	PS1600W-250VACF	VXRAIL	VxRail-500 DUALHOTPLG 1600W PS-250VAC F	\$893	Each	20%	\$714	Other	J
PS1600W-250VACH	PS1600W-250VACH	VXRAIL	VxRail-500 DUALHOTPLG 1600W PS-250VAC H	\$893	Each	20%	\$714	Other	J
PS2000W-240VACF	PS2000W-240VACF	VXRAIL	VxRail-500 DUALHOTPLG 2000W PS 240V AC F	\$1,049	Each	20%	\$839	Other	J
PS2000W-240VACH	PS2000W-240VACH	VXRAIL	VxRail-500 DUALHOTPLG 2000W PS 240V AC H	\$1,049	Each	20%	\$839	Other	J
PWR13-14-2M-ARG	PWR13-14-2M-ARG	VXRAIL	C13-C14 PDU RACK JUMPERCRD 2M ARGENTINA	\$12	Each	20%	\$10	Other	J
PWR13-14-2M-AUS	PWR13-14-2M-AUS	VXRAIL	C13-C14 250V PDU RACK PWR CRD 2M AUS	\$0	Each	20%	\$0	Other	J
PWR13-14-2M-EMEA	PWR13-14-2M-EMEA	VXRAIL	C13-C14 PDU RACK PWR CRD 2M EMEA	\$0	Each	20%	\$0	Other	J
PWR13-14-2M-EURO	PWR13-14-2M-EURO	VXRAIL	C13-C14 PDU RACK JUMPERCRD 2M EURO STYLE	\$0	Each	20%	\$0	Other	J
PWR13-14-2M-IND	PWR13-14-2M-IND	VXRAIL	C13-C14 PDU RACK JUMPER CRD 2M INDIA	\$0	Each	20%	\$0	Other	J
PWR13-14-2M-JPN	PWR13-14-2M-JPN	VXRAIL	C13-C14 PDU RACK PWR CRD 2M JPN	\$0	Each	20%	\$0	Other	J
PWR13-14-2M-SMGUAM	PWR13-14-2M-SMGUAM	VXRAIL	C13-C14 PDU RACK JUMPERCRD 2M GM,SMA	\$0	Each	20%	\$0	Other	J
PWR13-14-4M-ANZ	PWR13-14-4M-ANZ	VXRAIL	C13-C14 PDU RACK JUMPERCRD 4M ANZ	\$0	Each	20%	\$0	Other	J
PWR13-14-4M-ARG	PWR13-14-4M-ARG	VXRAIL	C13-C14 PDU RACK JUMPERCRD 4M ARGENTINA	\$21	Each	20%	\$17	Other	J
PWR13-14-4M-CH-K	PWR13-14-4M-CH-K	VXRAIL	C13-C14 PDU RACK JUMPER CRD 4M GR CH KOR	\$0	Each	20%	\$0	Other	J
PWR13-14-4M-EMEA	PWR13-14-4M-EMEA	VXRAIL	C13-C14 PDU RACK PWR CRD 4M EMEA	\$30	Each	20%	\$24	Other	J
PWR13-14-4M-EURO	PWR13-14-4M-EURO	VXRAIL	C13-C14 PDU RACK JUMPERCRD 4M EURO STYLE	\$0	Each	20%	\$0	Other	J
PWR13-14-4M-IND	PWR13-14-4M-IND	VXRAIL	C13-C14 PDU RACK JUMPER CRD 4M INDIA	\$0	Each	20%	\$0	Other	J
PWR13-14-4M-JPN	PWR13-14-4M-JPN	VXRAIL	2-PACK C13-C14 PDU RACK PWR CRDS JPN	\$0	Each	20%	\$0	Other	J
PWR13-14-4M-SMGUAM	PWR13-14-4M-SMGUAM	VXRAIL	C13-C14 PDU RACK JUMPERCRD 4M GM,SMA	\$0	Each	20%	\$0	Other	J
PWR13-BS1363-2M	PWR13-BS1363-2M	VXRAIL	C13 PWRCORD W/BS1363/SS145/A 250V 10A 2M	\$0	Each	20%	\$0	Other	J
PWR13-BS456	PWR13-BS456	VXRAIL	C13 PWRCORD W/ BS546 PLUG 250V 10A	\$0	Each	20%	\$0	Other	J
PWR13-BS546-2M	PWR13-BS546-2M	VXRAIL	PowerCord C13 BS546 2M 250V 10A SAF	\$0	Each	20%	\$0	Other	J
PWR13-BSI1363	PWR13-BSI1363	VXRAIL	C13 PWRCORD W/ BSI 1363 250V 10A	\$0	Each	20%	\$0	Other	J
PWR13-CEE7-7	PWR13-CEE7-7	VXRAIL	C13 PWRCORD W/ CEE7/7 PLUG 250V 10A	\$0	Each	20%	\$0	Other	J
PWR13-CEI23-16	PWR13-CEI23-16	VXRAIL	C13 PWRCORD W/ CEI 23-16 250V 10A	\$0	Each	20%	\$0	Other	J
PWR13-CEI23-50-2M	PWR13-CEI23-50-2M	VXRAIL	C13 PWRCORD W/ CEI 23-50 250V 10A 2M	\$0	Each	20%	\$0	Other	J
PWR13-CNS690	PWR13-CNS690	VXRAIL	C13 PWRCORD W/ CNS 690 125V,15A,3M,C13	\$0	Each	20%	\$0	Other	J
PWR13-GB1002	PWR13-GB1002	VXRAIL	C13 PWRCORD W/ GB1002 250V 2M	\$0	Each	20%	\$0	Other	J
PWR13-IN6SA3	PWR13-IN6SA3	VXRAIL	C13 PWRCORD W/ IS 1293 1.8M INDIA	\$0	Each	20%	\$0	Other	J
PWR13-IRAM2073	PWR13-IRAM2073	VXRAIL	C13 PWRCORD W/ IRSM 2073 250V 10 A 2.5M	\$0	Each	20%	\$0	Other	J
PWR13-JISC8303	PWR13-JISC8303	VXRAIL	C13 CORD JISC8303 125V 10A - NON DPE	\$0	Each	20%	\$0	Other	J
PWR13-KSC8305	PWR13-KSC8305	VXRAIL	C13 PWRCORD W/ KS C 8305 220V 2M	\$0	Each	20%	\$0	Other	J
PWR13-NBR14136	PWR13-NBR14136	VXRAIL	C13 PWRCORD W/ NBR 14136 250V 10A	\$0	Each	20%	\$0	Other	J
PWR13-NEMAS-15P-3M	PWR13-NEMAS-15P-3M	VXRAIL	C13 PWRCORD W/ NEMAS-15P 125V 15A 3M	\$0	Each	20%	\$0	Other	J
PWR13-SAA3	PWR13-SAA3	VXRAIL	C13 PWRCORD W/ SAA/3 PLUG 250V 10A	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
PWR13-SEV1011	PWR13-SEV1011	VXRAIL	C13 PWRCORD W/ SEV1011 PLUG 250V 10A	\$0	Each	20%	\$0	Other	J
PWR13-SI-32	PWR13-SI-32	VXRAIL	C13 PWRCORD W/ SI-32 PLUG 250V 10A	\$0	Each	20%	\$0	Other	J
PWR13-TI16S3	PWR13-TI16S3	VXRAIL	HCIA 2 C13PWR CRDS TI16S3 PLUG	\$0	Each	20%	\$0	Other	J
PWR200VRACK	PWR200VRACK	VXRAIL	C13-C14 PDU RACK PWR CRD 2M N. AM	\$0	Each	20%	\$0	Other	J
PWR2400W-240VACF	PWR2400W-240VACF	VXRAIL	VxRail-500 DUALHOTPLG 2400W PS 250V AC F	\$1,559	Each	20%	\$1,247	Other	J
PWR2400W-240VACH	PWR2400W-240VACH	VXRAIL	VxRail-500 DUALHOTPLG 2400W PS 240V AC H	\$1,559	Each	20%	\$1,247	Other	J
PWR400VRACK	PWR400VRACK	VXRAIL	C13-C14 PDU RACK PWR CRD 4M N. AM	\$0	Each	20%	\$0	Other	J
PWRC13-1.8MSCHUKO	PWRC13-1.8MSCHUKO	VXRAIL	PowerCrd C13 1.8M Schuko Plug CMBD	\$0	Each	20%	\$0	Other	J
PWRC13AFSNIT107	PWRC13AFSNIT107	VXRAIL	C13 CORD W/ AFSNIT 107-2-D1 250V 10A	\$0	Each	20%	\$0	Other	J
PWRC13-NEMA5-15P	PWRC13-NEMA5-15P	VXRAIL	C13 CORD NEMA 5-15 125V 10A - NON DPE	\$0	Each	20%	\$0	Other	J
PWR-C13-SCHUCO	PWR-C13-SCHUCO	VXRAIL	HCIA C13PWR CORD 250V,10A,1.8M,SCHUCO	\$0	Each	20%	\$0	Other	J
PWRC1920-12F-JPN-U	PWRC1920-12F-JPN-U	VXRAIL	VXR C19-C20 PduRack Jumper 12F JAPAN U	\$12	Each	20%	\$10	Other	J
PWRC19-20-12FT-EUR	PWRC19-20-12FT-EUR	VXRAIL	VXR500 C19-C20 PDURACK JMP CRD 12FT EURO	\$0	Each	20%	\$0	Other	J
PWRC19-20-12FT-JPN	PWRC19-20-12FT-JPN	VXRAIL	VXR C19-C20 PDURACK JUMPER CRD 12F JAPAN	\$0	Each	20%	\$0	Other	J
PWRC19C20-12F-CH-U	PWRC19C20-12F-CH-U	VXRAIL	VXR C19-C20 PduRack Jumper 12FT CHN U	\$12	Each	20%	\$10	Other	J
PWRC19-C20-12FT-CH	PWRC19-C20-12FT-CH	VXRAIL	VXR C19-C20 PDU RACK JUMPER CRD 12FT CHN	\$0	Each	20%	\$0	Other	J
PWRC19-C20-12FT-KR	PWRC19-C20-12FT-KR	VXRAIL	VXR C19-C20 PDURACK JUMPER CRD 12FT KOREA	\$0	Each	20%	\$0	Other	J
PWRC19C20-12FT-K-U	PWRC19C20-12FT-K-U	VXRAIL	VXR C19-C20 PduRack Jumper 12FT KOREA U	\$12	Each	20%	\$10	Other	J
PWRC19C20-2F-ANZ-U	PWRC19C20-2F-ANZ-U	VXRAIL	VXR C19-C20 PduRack Jumper 2FT ANZ U	\$11	Each	20%	\$9	Other	J
PWRC19-C20-2F-JP-U	PWRC19-C20-2F-JP-U	VXRAIL	VXR C19-C20 PduRack Jumper 2F JAPAN U	\$11	Each	20%	\$9	Other	J
PWRC19-C20-2FT250V	PWRC19-C20-2FT250V	VXRAIL	VXR500C19-C20 PDU RACK JUMPER CRD 2FT	\$0	Each	20%	\$0	Other	J
PWRC19-C20-2FT-ANZ	PWRC19-C20-2FT-ANZ	VXRAIL	VXR C19-C20 PDU RACK JUMPER CRD 2FT ANZ	\$0	Each	20%	\$0	Other	J
PWRC19-C20-2FT-JPN	PWRC19-C20-2FT-JPN	VXRAIL	VXR C19-C20 PDU RACK JUMPER CRD 2F JAPAN	\$0	Each	20%	\$0	Other	J
PWRC19-C20-2FT-NAM	PWRC19-C20-2FT-NAM	VXRAIL	VXR C19-C20 PDURACK JUMPER CRD 2F NAM	\$0	Each	20%	\$0	Other	J
PWRC19C20-2FT-NA-U	PWRC19C20-2FT-NA-U	VXRAIL	VXR C19-C20 PduRack Jumper 2F NAM U	\$11	Each	20%	\$9	Other	J
PWRC19-C20-2FT-USA	PWRC19-C20-2FT-USA	VXRAIL	VXR C19-C20 PDU RACK JUMPER CRD 2FT USA	\$0	Each	20%	\$0	Other	J
PWRC19C20-2F-USA-U	PWRC19C20-2F-USA-U	VXRAIL	VXR C19-C20 PduRack Jumper 2FT USA U	\$11	Each	20%	\$9	Other	J
PWRC19-C20-2M-AUS	PWRC19-C20-2M-AUS	VXRAIL	VXR C19-C20 PDU RACK JUMPER CRD 2.4M AUS	\$0	Each	20%	\$0	Other	J
PWRC19C20-2M-AUS-U	PWRC19C20-2M-AUS-U	VXRAIL	VXR C19-C20 PduRack Jumper 2.4M AUS U	\$13	Each	20%	\$10	Other	J
PWRC19-C20-2M-IND	PWRC19-C20-2M-IND	VXRAIL	VXR C19-C20 PDU RACK JUMPER CRD 2.5M IND	\$0	Each	20%	\$0	Other	J
PWRC19C20-2M-IND-U	PWRC19C20-2M-IND-U	VXRAIL	VXR C19-C20 PduRack Jumper 2.5M IND U	\$13	Each	20%	\$10	Other	J
PWRC19-C20-2M-NAM	PWRC19-C20-2M-NAM	VXRAIL	VXR C19-C20 PDURACK JUMPER CRD 2.5M NAM	\$0	Each	20%	\$0	Other	J
PWRC19-C20-2M-UK	PWRC19-C20-2M-UK	VXRAIL	VXR C19-C20 PDU RACK JUMPER CRD 2.5M UK	\$0	Each	20%	\$0	Other	J
PWRC19-C20-APJ	PWRC19-C20-APJ	VXRAIL	VxRail500C19-C20 PDU RACK JUMPER CRD APJ	\$0	Each	20%	\$0	Other	J
PWRC19-C20-APJ-U	PWRC19-C20-APJ-U	VXRAIL	VXR C19-C20 PduRack Jumper APJ U	\$10	Each	20%	\$8	Other	J
Q-08C17V40128RJ	Q-08C17V40128RJ	VXRAIL	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$7,963	Each	20%	\$6,370	Other	J
Q-08C17V4064RJ	Q-08C17V4064RJ	VXRAIL	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$6,556	Each	20%	\$5,245	Other	J
Q-1200GB-HDD	Q-1200GB-HDD	VXRAIL	HCIA 1.2TB 2.5 10K RPM SAS 512bps	\$0	Each	20%	\$0	Other	J
Q-12C128GB-RJ45	Q-12C128GB-RJ45	VXRAIL	HCIA Node 12core CPU 128GBMem 10GE RJ45	\$10,474	Each	20%	\$8,379	Other	J
Q-12C128GB-SFP+	Q-12C128GB-SFP+	VXRAIL	HCIA Node 12core CPU 128GBMem 10GE SFP+	\$10,474	Each	20%	\$8,379	Other	J
Q-12C192GB-RJ45	Q-12C192GB-RJ45	VXRAIL	HCIA Node 12core CPU 192GBMem 10GE RJ45	\$12,013	Each	20%	\$9,610	Other	J
Q-12C192GB-SFP+	Q-12C192GB-SFP+	VXRAIL	HCIA Node 12core CPU 192GBMem 10GE SFP+	\$12,013	Each	20%	\$9,610	Other	J
Q-12C256GB-RJ45-12	Q-12C256GB-RJ45-12	VXRAIL	Node 12core CPU 256GBMem 10GE RJ45 12G	\$13,305	Each	20%	\$10,644	Other	J
Q-12C256GB-SFP+-12	Q-12C256GB-SFP+-12	VXRAIL	Node 12core CPU 256GBMem 10GE SFP+ 12G	\$13,305	Each	20%	\$10,644	Other	J
Q-16C21V4128RJ	Q-16C21V4128RJ	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$12,991	Each	20%	\$10,393	Other	J
Q-16C21V4128RJAF	Q-16C21V4128RJAF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$12,991	Each	20%	\$10,393	Other	J
Q-16C21V4128SFP	Q-16C21V4128SFP	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$12,991	Each	20%	\$10,393	Other	J
Q-16C21V4128SFP AF	Q-16C21V4128SFP AF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$12,991	Each	20%	\$10,393	Other	J
Q-16C21V4256RJ	Q-16C21V4256RJ	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$16,557	Each	20%	\$13,246	Other	J
Q-16C21V4256RJAF	Q-16C21V4256RJAF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$16,557	Each	20%	\$13,246	Other	J
Q-16C21V4256SFP	Q-16C21V4256SFP	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$16,557	Each	20%	\$13,246	Other	J
Q-16C21V4256SFP AF	Q-16C21V4256SFP AF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$16,557	Each	20%	\$13,246	Other	J
Q-16C21V4384RJ	Q-16C21V4384RJ	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$20,123	Each	20%	\$16,098	Other	J
Q-16C21V4384RJAF	Q-16C21V4384RJAF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$20,123	Each	20%	\$16,098	Other	J



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
Q-16C21V4384SFP	Q-16C21V4384SFP	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP	\$20,123	Each	20%	\$16,098	Other	J
Q-16C21V4384SFP AF	Q-16C21V4384SFP AF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$20,123	Each	20%	\$16,098	Other	J
Q-16C21V4512RJ	Q-16C21V4512RJ	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45	\$23,689	Each	20%	\$18,951	Other	J
Q-16C21V4512RJ AF	Q-16C21V4512RJ AF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF	\$23,689	Each	20%	\$18,951	Other	J
Q-16C21V4512SFP	Q-16C21V4512SFP	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP	\$23,689	Each	20%	\$18,951	Other	J
Q-16C21V4512SFP AF	Q-16C21V4512SFP AF	VXRAIL	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$23,689	Each	20%	\$18,951	Other	J
Q-16C256GB-RJ45	Q-16C256GB-RJ45	VXRAIL	HCIA Node 16core CPU 256GBMem 10GE RJ45	\$20,483	Each	20%	\$16,386	Other	J
Q-16C256GB-RJ45-12	Q-16C256GB-RJ45-12	VXRAIL	Node 16core CPU 256GBMem 10GE RJ45 12G	\$20,146	Each	20%	\$16,117	Other	J
Q-16C256GB-SFP+	Q-16C256GB-SFP+	VXRAIL	HCIA Node 16core CPU 256GBMem 10GE SFP+	\$20,483	Each	20%	\$16,386	Other	J
Q-16C256GB-SFP+-12	Q-16C256GB-SFP+-12	VXRAIL	Node 16core CPU 256GBMem 10GE SFP+ 12G	\$20,146	Each	20%	\$16,117	Other	J
Q-16C512GB-RJ45	Q-16C512GB-RJ45	VXRAIL	HCIA Node 16core CPU 512GBMem 10GE RJ45	\$28,276	Each	20%	\$22,621	Other	J
Q-16C512GB-RJ45-12	Q-16C512GB-RJ45-12	VXRAIL	Node 16core CPU 512GBMem 10GE RJ45 12G	\$28,354	Each	20%	\$22,683	Other	J
Q-16C512GB-SFP+	Q-16C512GB-SFP+	VXRAIL	HCIA Node 16core CPU 512GBMem 10GE SFP+	\$28,276	Each	20%	\$22,621	Other	J
Q-16C512GB-SFP+-12	Q-16C512GB-SFP+-12	VXRAIL	Node 16core CPU 512GBMem 10GE SFP+ 12G	\$28,354	Each	20%	\$22,683	Other	J
Q-2000GB-HDD	Q-2000GB-HDD	VXRAIL	HCIA 2.0TB 2.5 7.2K RPM SAS	\$0	Each	20%	\$0	Other	J
Q-200G-SSD	Q-200G-SSD	VXRAIL	2.5in 200GB SC+ HGST SSD QNTA	\$0	Each	20%	\$0	Other	J
Q-20C22V4128RJ	Q-20C22V4128RJ	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$15,997	Each	20%	\$12,798	Other	J
Q-20C22V4128RJ AF	Q-20C22V4128RJ AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF	\$15,997	Each	20%	\$12,798	Other	J
Q-20C22V4128SFP	Q-20C22V4128SFP	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP	\$15,997	Each	20%	\$12,798	Other	J
Q-20C22V4128SFP AF	Q-20C22V4128SFP AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF	\$15,997	Each	20%	\$12,798	Other	J
Q-20C22V4256RJ	Q-20C22V4256RJ	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45	\$19,826	Each	20%	\$15,861	Other	J
Q-20C22V4256RJ AF	Q-20C22V4256RJ AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF	\$19,826	Each	20%	\$15,861	Other	J
Q-20C22V4256SFP	Q-20C22V4256SFP	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$19,826	Each	20%	\$15,861	Other	J
Q-20C22V4256SFP AF	Q-20C22V4256SFP AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF	\$19,826	Each	20%	\$15,861	Other	J
Q-20C22V4384RJ	Q-20C22V4384RJ	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45	\$23,655	Each	20%	\$18,924	Other	J
Q-20C22V4384RJ AF	Q-20C22V4384RJ AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF	\$23,655	Each	20%	\$18,924	Other	J
Q-20C22V4384SFP	Q-20C22V4384SFP	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP	\$23,655	Each	20%	\$18,924	Other	J
Q-20C22V4384SFP AF	Q-20C22V4384SFP AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$23,655	Each	20%	\$18,924	Other	J
Q-20C22V4512RJ	Q-20C22V4512RJ	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45	\$27,483	Each	20%	\$21,986	Other	J
Q-20C22V4512RJ AF	Q-20C22V4512RJ AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF	\$27,483	Each	20%	\$21,986	Other	J
Q-20C22V4512SFP	Q-20C22V4512SFP	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$27,483	Each	20%	\$21,986	Other	J
Q-20C22V4512SFP AF	Q-20C22V4512SFP AF	VXRAIL	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF	\$27,483	Each	20%	\$21,986	Other	J
Q-20C256GB-RJ45	Q-20C256GB-RJ45	VXRAIL	HCIA Node 20core CPU 256GBMem 10GE RJ45	\$27,551	Each	20%	\$22,041	Other	J
Q-20C256GB-RJ45-12	Q-20C256GB-RJ45-12	VXRAIL	Node 20core CPU 256GBMem 10GE RJ45 12G	\$27,214	Each	20%	\$21,771	Other	J
Q-20C256GB-SFP+	Q-20C256GB-SFP+	VXRAIL	HCIA Node 20core CPU 256GBMem 10GE SFP+	\$27,551	Each	20%	\$22,041	Other	J
Q-20C256GB-SFP+-12	Q-20C256GB-SFP+-12	VXRAIL	Node 20core CPU 256GBMem 10GE SFP+ 12G	\$27,214	Each	20%	\$21,771	Other	J
Q-20C512GB-RJ45	Q-20C512GB-RJ45	VXRAIL	HCIA Node 20core CPU 512GBMem 10GE RJ45	\$35,344	Each	20%	\$28,275	Other	J
Q-20C512GB-RJ45-12	Q-20C512GB-RJ45-12	VXRAIL	Node 20core CPU 512GBMem 10GE RJ45 12G	\$35,421	Each	20%	\$28,337	Other	J
Q-20C512GB-SFP+	Q-20C512GB-SFP+	VXRAIL	HCIA Node 20core CPU 512GBMem 10GE SFP+	\$35,344	Each	20%	\$28,275	Other	J
Q-20C512GB-SFP+-12	Q-20C512GB-SFP+-12	VXRAIL	Node 20core CPU 512GBMem 10GE SFP+ 12G	\$35,421	Each	20%	\$28,337	Other	J
Q-24C22V4128RJ AF	Q-24C22V4128RJ AF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF	\$20,944	Each	20%	\$16,755	Other	J
Q-24C22V4128SFP AF	Q-24C22V4128SFP AF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF	\$20,944	Each	20%	\$16,755	Other	J
Q-24C22V4256RJ AF	Q-24C22V4256RJ AF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF	\$24,772	Each	20%	\$19,818	Other	J
Q-24C22V4256SFP AF	Q-24C22V4256SFP AF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF	\$24,772	Each	20%	\$19,818	Other	J
Q-24C22V4384RJ AF	Q-24C22V4384RJ AF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF	\$28,601	Each	20%	\$22,881	Other	J
Q-24C22V4384SFP AF	Q-24C22V4384SFP AF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF	\$28,601	Each	20%	\$22,881	Other	J
Q-24C22V4512RJ AF	Q-24C22V4512RJ AF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF	\$32,429	Each	20%	\$25,943	Other	J
Q-24C22V4512SFP AF	Q-24C22V4512SFP AF	VXRAIL	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF	\$32,429	Each	20%	\$25,943	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
Q-24C256GB-RJ45-12	Q-24C256GB-RJ45-12	VXRAIL	Node 24core CPU 256GBMem 10GE RJ45 12G	\$29,950	Each	20%		\$23,960	Other	J	
Q-24C256GB-SFP+-12	Q-24C256GB-SFP+-12	VXRAIL	Node 24core CPU 256GBMem 10GE SFP+ 12G	\$29,950	Each	20%		\$23,960	Other	J	
Q-24C512GB-RJ45-12	Q-24C512GB-RJ45-12	VXRAIL	Node 24core CPU 512GBMem 10GE RJ45 12G	\$38,157	Each	20%		\$30,526	Other	J	
Q-24C512GB-SFP+-12	Q-24C512GB-SFP+-12	VXRAIL	Node 24core CPU 512GBMem 10GE SFP+ 12G	\$38,157	Each	20%		\$30,526	Other	J	
Q-28C24V4128SFP AF	Q-28C24V4128SFP AF	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF	\$25,786	Each	20%		\$20,629	Other	J	
Q-28C24V4256SFP AF	Q-28C24V4256SFP AF	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF	\$29,615	Each	20%		\$23,692	Other	J	
Q-28C24V4384SFP AF	Q-28C24V4384SFP AF	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF	\$33,443	Each	20%		\$26,754	Other	J	
Q-28C24V4512SFP AF	Q-28C24V4512SFP AF	VXRAIL	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF	\$37,272	Each	20%		\$29,818	Other	J	
Q-28C256GB-RJ45-12	Q-28C256GB-RJ45-12	VXRAIL	Node 28core CPU 256GBMem 10GE RJ45 12G	\$30,064	Each	20%		\$24,051	Other	J	
Q-28C256GB-SFP+-12	Q-28C256GB-SFP+-12	VXRAIL	Node 28core CPU 256GBMem 10GE SFP+ 12G	\$30,064	Each	20%		\$24,051	Other	J	
Q-28C512GB-RJ45-12	Q-28C512GB-RJ45-12	VXRAIL	Node 28core CPU 512GBMem 10GE RJ45 12G	\$38,271	Each	20%		\$30,617	Other	J	
Q-28C512GB-SFP+-12	Q-28C512GB-SFP+-12	VXRAIL	Node 28core CPU 512GBMem 10GE SFP+ 12G	\$38,271	Each	20%		\$30,617	Other	J	
Q-32C21V4128SFP AF	Q-32C21V4128SFP AF	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF	\$26,728	Each	20%		\$21,382	Other	J	
Q-32C21V4256SFP AF	Q-32C21V4256SFP AF	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF	\$30,556	Each	20%		\$24,445	Other	J	
Q-32C21V4384SFP AF	Q-32C21V4384SFP AF	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF	\$34,385	Each	20%		\$27,508	Other	J	
Q-32C21V4512SFP AF	Q-32C21V4512SFP AF	VXRAIL	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$38,214	Each	20%		\$30,571	Other	J	
Q-3800G-SSD	Q-3800G-SSD	VXRAIL	HCIA 3.8TB SSD in 2.5	\$0	Each	20%		\$0	Other	J	
Q-400G-SSD	Q-400G-SSD	VXRAIL	HCIA 400GB SSD in 2.5	\$0	Each	20%		\$0	Other	J	
Q-6C84GB-RJ45	Q-6C84GB-RJ45	VXRAIL	HCIA Node 6core CPU 64GBMem 1GE RJ45	\$5,908	Each	20%		\$4,726	Other	J	
Q-800G-SSD	Q-800G-SSD	VXRAIL	HCIA 800GB SSD in 2.5	\$0	Each	20%		\$0	Other	J	
Q-CHAS-1200PS-FAN	Q-CHAS-1200PS-FAN	VXRAIL	HCIA Chassis w/ 1200W PS and Fan	\$0	Each	20%		\$0	Other	J	
Q-CHAS-1600PS-FAN	Q-CHAS-1600PS-FAN	VXRAIL	HCIA Chassis w/ 1600W PS and Fan	\$0	Each	20%		\$0	Other	J	
Q-CHAS-1600PS-FN12	Q-CHAS-1600PS-FN12	VXRAIL	HCIA Chassis w/ 1600W PS and Fan 12G	\$4,816	Each	20%		\$3,853	Other	J	
Q-CHASSIS-1200PS	Q-CHASSIS-1200PS	VXRAIL	HCIA Chassis w/ 1200 PS and Fan	\$0	Each	20%		\$0	Other	J	
Q-CHASSIS-1200PS12	Q-CHASSIS-1200PS12	VXRAIL	HCIA Chassis w/ 1200 PS and Fan 12G	\$0	Each	20%		\$0	Other	J	
Q-CHASSIS-1600PS	Q-CHASSIS-1600PS	VXRAIL	HCIA Chassis w/ 1600 PS and Fan	\$0	Each	20%		\$0	Other	J	
Q-CHASSIS-1600PS12	Q-CHASSIS-1600PS12	VXRAIL	HCIA Chassis w/ 1600 PS and Fan 12G	\$0	Each	20%		\$0	Other	J	
QSFP28100G85COPTIC	QSFP28100G85COPTIC	VXRAIL	VxRail QSFP28 SR4 100GbE 85C Optic	\$1,580	Each	20%		\$1,264	Other	J	
RAILKIT1U1NHAF	RAILKIT1U1NHAF	VXRAIL	VxRail-500 A8 RRAILS 2-4POSTRACKS1U1N AF	\$52	Each	20%		\$42	Other	J	
RAILKIT1U1INU	RAILKIT1U1INU	VXRAIL	HCIA A8 ReadyRails 2-4 Post Racks 1U1N U	\$98	Each	20%		\$78	Other	J	
RAILKIT2U1NAF	RAILKIT2U1NAF	VXRAIL	VxRail-500 B4 RDYRAILS2-4POSTRACKS2U1NAF	\$52	Each	20%		\$42	Other	J	
RAILKIT2U1INU	RAILKIT2U1INU	VXRAIL	HCIA B4 ReadyRails 2-4 Post Racks 2U1N U	\$98	Each	20%		\$78	Other	J	
RDIMM2666INFO	RDIMM2666INFO	VXRAIL	VxRail-500 FactoryOrd Rq 2666Mhz RDIMMs	\$0	Each	20%		\$0	Other	J	
RDIMM2933INFO	RDIMM2933INFO	VXRAIL	VxRail FactoryOrd Rq 2933Mhz RDIMM	\$0	Each	20%		\$0	Other	J	
RISER640CNFG2DUAL	RISER640CNFG2DUAL	VXRAIL	VxRail-500 RISER R640 CONFIG2 LP	\$19	Each	20%		\$15	Other	J	
RISER640CNFG4SINGL	RISER640CNFG4SINGL	VXRAIL	VxRail-500 RISER R640 CONFIG4 LP	\$19	Each	20%		\$15	Other	J	
RISER740CNFG1SINGL	RISER740CNFG1SINGL	VXRAIL	VxRail-500 RISER R740 CONFIG1	\$690	Each	20%		\$552	Other	J	
RISER740CNFG4DUAL	RISER740CNFG4DUAL	VXRAIL	VxRail-500 RISER R740 CONFIG4	\$819	Each	20%		\$655	Other	J	
RISER740CNFG6DUAL	RISER740CNFG6DUAL	VXRAIL	VxRail-500 RISER R740CNFG6 AND BOSS CTR	\$277	Each	20%		\$222	Other	J	
RISERR740S5701S2S	RISERR740S5701S2S	VXRAIL	VxRail-500 RISER R740 S570 1B 2B	\$68	Each	20%		\$54	Other	J	
RRAILKIT1U1NCMAAF	RRAILKIT1U1NCMAAF	VXRAIL	VxRail-500 A7 RRAILS II WITH CMA 1U1N AF	\$199	Each	20%		\$159	Other	J	
RRAILKIT1U1NCMAH	RRAILKIT1U1NCMAH	VXRAIL	VxRail-500 A7 READYRAILS II W/CMA 1U1N	\$199	Each	20%		\$159	Other	J	
RRAILKIT1U1NCMAU	RRAILKIT1U1NCMAU	VXRAIL	HCIA Cable Management Arm Only 1U1N U	\$98	Each	20%		\$78	Other	J	
RRAILKIT1U1NH	RRAILKIT1U1NH	VXRAIL	VxRail-500 A8READYRAILS2-4 POSTRACKS1U1N	\$52	Each	20%		\$42	Other	J	
RRAILKIT1U1NNOCMAF	RRAILKIT1U1NNOCMAF	VXRAIL	VxRail-500 A7 RRAILS II W/O CMA 1U1N AF	\$157	Each	20%		\$126	Other	J	
RRAILKIT1U1NNOCMAH	RRAILKIT1U1NNOCMAH	VXRAIL	VxRail-500 A7 READYRAILS II W/O CMA 1U1N	\$157	Each	20%		\$126	Other	J	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
RRAILKIT1U1NNOCAU	RRAILKIT1U1NNOCAU	VXRAIL	HCIA A7 ReadyRails II Without CMA 1U1N U	\$146	Each	20%	\$117	Other	J
RRAILKIT2U1NCMAAF	RRAILKIT2U1NCMAAF	VXRAIL	VxRail-500 B6 READYRAILS II W/CMA 2U1NAF	\$199	Each	20%	\$159	Other	J
RRAILKIT2U1NCMAH	RRAILKIT2U1NCMAH	VXRAIL	VxRail-500 B6 READYRAILS II W/CMA 2U1N H	\$199	Each	20%	\$159	Other	J
RRAILKIT2U1NCMAU	RRAILKIT2U1NCMAU	VXRAIL	HCIA Cable Management Arm Only 2U1N U	\$98	Each	20%	\$78	Other	J
RRAILKIT2U1NH	RRAILKIT2U1NH	VXRAIL	VxRail-500 B4 RR 2-4 POST RACKS 2U1NH	\$52	Each	20%	\$42	Other	J
RRAILKIT2U1NNOCMCAF	RRAILKIT2U1NNOCMCAF	VXRAIL	VxRail-500 B6 READYRAILS IIW/OCMA 2U1NAF	\$157	Each	20%	\$126	Other	J
RRAILKIT2U1NNOCMCAF	RRAILKIT2U1NNOCMCAF	VXRAIL	VxRail-500 B6 READYRAILS II W/O CMA 2U1N	\$157	Each	20%	\$126	Other	J
RRAILKIT2U1NNOCMCAF	RRAILKIT2U1NNOCMCAF	VXRAIL	HCIA B6 ReadyRails II Without CMA 2U1N U	\$146	Each	20%	\$117	Other	J
SSD1600GB10WPD25F	SSD1600GB10WPD25F	VXRAIL	VxRail-500 CACHESSD 1600GB10WP 2.5INCH F	\$5,444	Each	20%	\$4,355	Other	J
SSD1600GB10WPD25V5	SSD1600GB10WPD25V5	VXRAIL	VxRail-500 CACHE SSD 1600GB 10WP 2.5INCH	\$5,444	Each	20%	\$4,355	Other	J
SSD1600GB25S570	SSD1600GB25S570	VXRAIL	VxRail-500CACHESSD S570 1600GB 10WPD2.5I	\$5,444	Each	20%	\$4,355	Other	J
SSD400GB10W25S570	SSD400GB10W25S570	VXRAIL	VxRail-500CACHESSD S570 400GB 10WPD2.5I	\$1,957	Each	20%	\$1,566	Other	J
SSD400GB10WPD25F	SSD400GB10WPD25F	VXRAIL	VxRail-500 CACHESSD 400GB10WPD 2.5INCH F	\$1,957	Each	20%	\$1,566	Other	J
SSD400GB10WPD25VX5	SSD400GB10WPD25VX5	VXRAIL	VxRail-500 CACHE SSD 400GB 10WPD 2.5INCH	\$1,957	Each	20%	\$1,566	Other	J
SSD800GB10W25S570	SSD800GB10W25S570	VXRAIL	VxRail-500CACHESSD S570 800GB 10WPD 2.5I	\$3,431	Each	20%	\$2,745	Other	J
SSD800GB10WPD25F	SSD800GB10WPD25F	VXRAIL	VxRail-500 CACHESSD 800GB10WPD 2.5INCH F	\$3,431	Each	20%	\$2,745	Other	J
SSD800GB10WPD25VX5	SSD800GB10WPD25VX5	VXRAIL	VxRail-500 CACHE SSD 800GB 10WPD 2.5INCH	\$3,431	Each	20%	\$2,745	Other	J
SYDIMVIRTLBASEVMC	SYDIMVIRTLBASEVMC	VXRAIL	Sys Model for Dimension Virtual Base	\$0	Each	20%	\$0	Other	J
SY6401U1N10D	SY6401U1N10D	VXRAIL	VxRail-500 1U1N 10x2.5 NON-NVMe H	\$4,029	Each	20%	\$3,223	Other	J
SY6401U1N10DAF	SY6401U1N10DAF	VXRAIL	VxRail-500 1U1N 10x2.5 NON-NVMe AF	\$8,359	Each	20%	\$6,687	Other	J
SY6401U1N10DAFX	SY6401U1N10DAFX	VXRAIL	VxRail-500 1U1N 10x2.5 NON-NVMe GC AF	\$8,359	Each	20%	\$6,687	Other	J
SY6401U1N10DNAF	SY6401U1N10DNAF	VXRAIL	VxRail-500 1U1N 10x2.5 NVMe Capable AF	\$9,259	Each	20%	\$7,407	Other	J
SY6401U1N10DNBRF	SY6401U1N10DNBRF	VXRAIL	VxRail-500 1U1N 10x2.5 NVMe Capable BR F	\$9,259	Each	20%	\$7,407	Other	J
SY6401U1N10DNBRH	SY6401U1N10DNBRH	VXRAIL	VxRail-500 1U1N 10x2.5 NVMe Capable BR H	\$4,929	Each	20%	\$3,943	Other	J
SY6401U1N10DX	SY6401U1N10DX	VXRAIL	VxRail-500 1U1N 10x2.5 NON-NVMe GC H	\$4,029	Each	20%	\$3,223	Other	J
SY6401U1N10NDH	SY6401U1N10NDH	VXRAIL	VxRail-500 1U1N 10x2.5 NVMe Capable H	\$4,929	Each	20%	\$3,943	Other	J
SY6401U1N12D	SY6401U1N12D	VXRAIL	VxRail-500 2U1N 12x3.5 DISK SLTS H	\$7,494	Each	20%	\$5,995	Other	J
SY6401U1N12DX	SY6401U1N12DX	VXRAIL	VxRail-500 2U1N 12x3.5 DISK SLTS GC H	\$7,494	Each	20%	\$5,995	Other	J
SY6401U1N24D	SY6401U1N24D	VXRAIL	VxRail-500 2U1N 24x2.5 NON-NVMe H	\$5,173	Each	20%	\$4,138	Other	J
SY6401U1N24DAF	SY6401U1N24DAF	VXRAIL	VxRail-500 2U1N 24x2.5 NON-NVMe AF	\$9,502	Each	20%	\$7,602	Other	J
SY6401U1N24DAFX	SY6401U1N24DAFX	VXRAIL	VxRail-500 2U1N 24x2.5 NON-NVMe AF GC	\$9,502	Each	20%	\$7,602	Other	J
SY6401U1N24DNVBRF	SY6401U1N24DNVBRF	VXRAIL	VxRail-500 2U1N 24x2.5 NVMe Capable BR F	\$10,402	Each	20%	\$8,322	Other	J
SY6401U1N24DNVBRH	SY6401U1N24DNVBRH	VXRAIL	VxRail-500 2U1N 24x2.5 NVMe Capable BR H	\$6,073	Each	20%	\$4,858	Other	J
SY6401U1N24DNV	SY6401U1N24DNV	VXRAIL	VxRail-500 2U1N 24x2.5 NVMe Capable AF	\$10,402	Each	20%	\$8,322	Other	J
SY6401U1N24DX	SY6401U1N24DX	VXRAIL	VxRail-500 2U1N 24x2.5 NON-NVMe GC H	\$5,173	Each	20%	\$4,138	Other	J
SY6401U1N24NVD	SY6401U1N24NVD	VXRAIL	VxRail-500 2U1N 24x2.5 NVMe Capable H	\$6,073	Each	20%	\$4,858	Other	J
SY6401U1NG24D	SY6401U1NG24D	VXRAIL	VxRail-500 2U1N GPU 24x2.5 DISK SLTS H	\$7,389	Each	20%	\$5,911	Other	J
SY6401U1NG24DAF	SY6401U1NG24DAF	VXRAIL	VxRail-500 2U1N GPU 24x2.5 DISKSLT AF	\$11,719	Each	20%	\$9,375	Other	J
SY6401U1NG24DAFX	SY6401U1NG24DAFX	VXRAIL	VxRail-500 2U1NGPU 24x2.5 DISK SLT AF GC	\$11,719	Each	20%	\$9,375	Other	J
SY6401U1NG24DX	SY6401U1NG24DX	VXRAIL	VxRail-500 2U1N GPU 24x2.5 DISKSLTS GC H	\$7,389	Each	20%	\$5,911	Other	J
SYSD560F MILITARY	SYSD560F MILITARY	VXRAIL	VxRail D560F (Military)	\$0	Each	20%	\$0	Other	J
SYSD560F STANDARD	SYSD560F STANDARD	VXRAIL	VxRail D560F (Standard)	\$0	Each	20%	\$0	Other	J
SYSD560MILITARY	SYSD560MILITARY	VXRAIL	VxRail D560 (Military)	\$0	Each	20%	\$0	Other	J
SYSD560STANDARD	SYSD560STANDARD	VXRAIL	VxRail D560 (Standard)	\$0	Each	20%	\$0	Other	J
SYSE5601SNOVSANF	SYSE5601SNOVSANF	VXRAIL	VxRail 14G E560 1U1N 1S no vSAN AF	\$4,209	Each	20%	\$3,367	Other	J
SYSE5601SNOVSANH	SYSE5601SNOVSANH	VXRAIL	VxRail 14G E560 1U1N 1S no vSAN H	\$1,685	Each	20%	\$1,348	Other	J
SYSE5601SVADVF	SYSE5601SVADVF	VXRAIL	VxRail 14G E560 1U1N 1S vSAN ADV AF	\$9,383	Each	20%	\$7,506	Other	J
SYSE5601SVADVH	SYSE5601SVADVH	VXRAIL	VxRail 14G E560 1U1N 1S vSAN ADV H	\$6,640	Each	20%	\$5,312	Other	J
SYSE5601SVENT+BZF	SYSE5601SVENT+BZF	VXRAIL	VxRail 14G E560 1U1N 1S vSAN ENTPLUS B F	\$18,080	Each	20%	\$14,464	Other	J

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SYSE5601SVENT+BZH	SYSE5601SVENT+BZH	VXRAIL	VxRail 14G E560 1U1N 1S vSAN ENTPLUS B H	\$14,437	Each	20%	\$11,550	Other	J
SYSE5601SVENT+F	SYSE5601SVENT+F	VXRAIL	VxRail 14G E560 1U1N 1S vSAN ENT PLUS AF	\$18,080	Each	20%	\$14,464	Other	J
SYSE5601SVENT+H	SYSE5601SVENT+H	VXRAIL	VxRail 14G E560 1U1N 1S vSAN ENT PLUS H	\$14,437	Each	20%	\$11,550	Other	J
SYSE5601SVENTF	SYSE5601SVENTF	VXRAIL	VxRail 14G E560 1U1N 1S vSAN ENT AF	\$12,080	Each	20%	\$9,664	Other	J
SYSE5601SVENTH	SYSE5601SVENTH	VXRAIL	VxRail 14G E560 1U1N 1S vSAN ENT H	\$9,337	Each	20%	\$7,470	Other	J
SYSE5601SVSTDF	SYSE5601SVSTDF	VXRAIL	VxRail 14G E560 1U1N 1S vSAN STD AF	\$6,668	Each	20%	\$5,334	Other	J
SYSE5601SVSTDH	SYSE5601SVSTDH	VXRAIL	VxRail 14G E560 1U1N 1S vSAN STD H	\$3,925	Each	20%	\$3,140	Other	J
SYSE5602SNOVSANF	SYSE5602SNOVSANF	VXRAIL	VxRail 14G E560 1U1N 2S NVMe no vSAN AF	\$4,909	Each	20%	\$3,927	Other	J
SYSE5602SNOVSANH	SYSE5602SNOVSANH	VXRAIL	VxRail 14G E560 1U1N 2S NVMe no vSAN H	\$2,385	Each	20%	\$1,908	Other	J
SYSE5602SVADV	SYSE5602SVADV	VXRAIL	VxRail 14G E560 1U1N 2S NVMe vSAN ADV AF	\$14,444	Each	20%	\$11,555	Other	J
SYSE5602SVADVH	SYSE5602SVADVH	VXRAIL	VxRail 14G E560 1U1N 2S NVMe vSAN ADV H	\$11,698	Each	20%	\$9,358	Other	J
SYSE5602SVENT+BZF	SYSE5602SVENT+BZF	VXRAIL	VxRail 14G E560 1U1N 2S NVMe ENTPLUS B F	\$31,839	Each	20%	\$25,471	Other	J
SYSE5602SVENT+BZH	SYSE5602SVENT+BZH	VXRAIL	VxRail 14G E560 1U1N 2S NVMe ENTPLUS B H	\$27,292	Each	20%	\$21,834	Other	J
SYSE5602SVENT+F	SYSE5602SVENT+F	VXRAIL	VxRail 14G E560 1U1N 2S vSAN ENT PLUS AF	\$31,839	Each	20%	\$25,471	Other	J
SYSE5602SVENT+H	SYSE5602SVENT+H	VXRAIL	VxRail 14G E560 1U1N 2S vSAN ENT PLUS H	\$27,292	Each	20%	\$21,834	Other	J
SYSE5602SVENTF	SYSE5602SVENTF	VXRAIL	VxRail 14G E560 1U1N 2S NVMe ENT AF	\$19,839	Each	20%	\$15,871	Other	J
SYSE5602SVENTH	SYSE5602SVENTH	VXRAIL	VxRail 14G E560 1U1N 2S NVMe ENT H	\$17,092	Each	20%	\$13,674	Other	J
SYSE5602SVSTDF	SYSE5602SVSTDF	VXRAIL	VxRail 14G E560 1U1N 2S NVMe STD AF	\$9,014	Each	20%	\$7,211	Other	J
SYSE5602SVSTDH	SYSE5602SVSTDH	VXRAIL	VxRail 14G E560 1U1N 2S NVMe STD H	\$6,268	Each	20%	\$5,014	Other	J
SYSE560FDIM	SYSE560FDIM	VXRAIL	VxRail E560F Dimension	\$0	Each	20%	\$0	Other	J
SYSE560VCFVXR	SYSE560VCFVXR	VXRAIL	VxRail E560F (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSE560NVCFVXR	SYSE560NVCFVXR	VXRAIL	VxRail E560N (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSE560NVSANADV	SYSE560NVSANADV	VXRAIL	VxRail E560N vSAN ADV F	\$13,007	Each	20%	\$10,406	Other	J
SYSE560NVSANELAF	SYSE560NVSANELAF	VXRAIL	VxRail E560N vSAN ELA F	\$3,472	Each	20%	\$2,778	Other	J
SYSE560NVSANENT+F	SYSE560NVSANENT+F	VXRAIL	VxRail E560N vSAN ENT Plus F	\$30,402	Each	20%	\$24,322	Other	J
SYSE560NVSANENTF	SYSE560NVSANENTF	VXRAIL	VxRail E560N vSAN ENT F	\$18,402	Each	20%	\$14,722	Other	J
SYSE560NVSANSTDF	SYSE560NVSANSTDF	VXRAIL	VxRail E560N vSAN STD F	\$7,577	Each	20%	\$6,062	Other	J
SYSE560VCFVXR	SYSE560VCFVXR	VXRAIL	VxRail E560 (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSE665FMOD	SYSE665FMOD	VXRAIL	VxRail E665F Model	\$0	Each	20%	\$0	Other	J
SYSE665HMOD	SYSE665HMOD	VXRAIL	VxRail E665 Model	\$0	Each	20%	\$0	Other	J
SYSE665NMOD	SYSE665NMOD	VXRAIL	VxRail E665N Model	\$0	Each	20%	\$0	Other	J
SYSG5601SNOVSANF	SYSG5601SNOVSANF	VXRAIL	VxRail 14G G560 2U1N 1S no vSAN AF	\$3,122	Each	20%	\$2,498	Other	J
SYSG5601SNOVSANH	SYSG5601SNOVSANH	VXRAIL	VxRail 14G G560 2U1N 1S no vSAN H	\$1,549	Each	20%	\$1,239	Other	J
SYSG5601SNOVSANND	SYSG5601SNOVSANND	VXRAIL	VxRail 14G G560 2U1N 1S no vSAN NODE AF	\$3,122	Each	20%	\$2,498	Other	J
SYSG5601SNOVSANNDH	SYSG5601SNOVSANNDH	VXRAIL	VxRail 14G G560 2U1N 1S no vSAN NODE H	\$1,549	Each	20%	\$1,239	Other	J
SYSG5601SVADV	SYSG5601SVADV	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ADV AF	\$7,850	Each	20%	\$6,280	Other	J
SYSG5601SVADVH	SYSG5601SVADVH	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ADV H	\$6,226	Each	20%	\$4,981	Other	J
SYSG5601SVADVND	SYSG5601SVADVND	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ADV NODE AF	\$7,850	Each	20%	\$6,280	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
SYSG5601SVADVNDH	SYSG5601SVADVNDH	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ADV NODE H	\$6,226	Each	20%	\$4,981	Other	J
SYSG5601SVENT+F	SYSG5601SVENT+F	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ENT PLUS AF	\$16,547	Each	20%	\$13,238	Other	J
SYSG5601SVENT+H	SYSG5601SVENT+H	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ENT PLUS H	\$14,137	Each	20%	\$11,310	Other	J
SYSG5601SVENT+NDF	SYSG5601SVENT+NDF	VXRAIL	VxRail 14G G560 2U1N 1S vSANENTPLUS ND F	\$16,547	Each	20%	\$13,238	Other	J
SYSG5601SVENTF	SYSG5601SVENTF	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ENT AF	\$10,547	Each	20%	\$8,438	Other	J
SYSG5601SVENTH	SYSG5601SVENTH	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ENT H	\$9,037	Each	20%	\$7,230	Other	J
SYSG5601SVENTND+H	SYSG5601SVENTND+H	VXRAIL	VxRail 14G G560 2U1N 1S vSANENTPLUS ND H	\$14,137	Each	20%	\$11,310	Other	J
SYSG5601SVENTNDF	SYSG5601SVENTNDF	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ENTNODE AF	\$10,547	Each	20%	\$8,438	Other	J
SYSG5601SVENTNDH	SYSG5601SVENTNDH	VXRAIL	VxRail 14G G560 2U1N 1S vSAN ENT NODE H	\$9,037	Each	20%	\$7,230	Other	J
SYSG5601SVSTDF	SYSG5601SVSTDF	VXRAIL	VxRail 14G G560 2U1N 1S vSAN STD AF	\$5,135	Each	20%	\$4,108	Other	J
SYSG5601SVSTDH	SYSG5601SVSTDH	VXRAIL	VxRail 14G G560 2U1N 1S vSAN STD H	\$3,511	Each	20%	\$2,809	Other	J
SYSG5601SVSTDNDF	SYSG5601SVSTDNDF	VXRAIL	VxRail 14G G560 2U1N 1S vSAN STD NODE AF	\$5,135	Each	20%	\$4,108	Other	J
SYSG5601SVSTDNDH	SYSG5601SVSTDNDH	VXRAIL	VxRail 14G G560 2U1N 1S vSAN STD NODE H	\$3,511	Each	20%	\$2,809	Other	J
SYSG5602SNOVSANF	SYSG5602SNOVSANF	VXRAIL	VxRail 14G G560 2U1N 2S no vSAN AF	\$3,122	Each	20%	\$2,498	Other	J
SYSG5602SNOVSANH	SYSG5602SNOVSANH	VXRAIL	VxRail 14G G560 2U1N 2S no vSAN H	\$1,549	Each	20%	\$1,239	Other	J
SYSG5602SNOVSANNDF	SYSG5602SNOVSANNDF	VXRAIL	VxRail 14G G560 2U1N 2S no vSAN NODE AF	\$3,122	Each	20%	\$2,498	Other	J
SYSG5602SNOVSANNDH	SYSG5602SNOVSANNDH	VXRAIL	VxRail 14G G560 2U1N 2S no vSAN NODE H	\$1,549	Each	20%	\$1,239	Other	J
SYSG5602SVADVF	SYSG5602SVADVF	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ADV AF	\$12,212	Each	20%	\$9,770	Other	J
SYSG5602SVADVH	SYSG5602SVADVH	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ADV H	\$10,584	Each	20%	\$8,467	Other	J
SYSG5602SVADVNDF	SYSG5602SVADVNDF	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ADV NODE AF	\$12,212	Each	20%	\$9,770	Other	J
SYSG5602SVADVNDH	SYSG5602SVADVNDH	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ADV NODE H	\$10,584	Each	20%	\$8,467	Other	J
SYSG5602SVENT+F	SYSG5602SVENT+F	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ENT PLUS AF	\$29,606	Each	20%	\$23,685	Other	J
SYSG5602SVENT+H	SYSG5602SVENT+H	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ENT PLUS H	\$26,178	Each	20%	\$20,942	Other	J
SYSG5602SVENT+NDF	SYSG5602SVENT+NDF	VXRAIL	VxRail 14G G560 2U1N 2S vSANENTPLUS ND F	\$29,606	Each	20%	\$23,685	Other	J
SYSG5602SVENT+NDH	SYSG5602SVENT+NDH	VXRAIL	VxRail 14G G560 2U1N 2S vSANENTPLUS ND H	\$26,178	Each	20%	\$20,942	Other	J
SYSG5602SVENTF	SYSG5602SVENTF	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ENT AF	\$17,606	Each	20%	\$14,085	Other	J
SYSG5602SVENTH	SYSG5602SVENTH	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ENT H	\$15,978	Each	20%	\$12,782	Other	J
SYSG5602SVENTNDF	SYSG5602SVENTNDF	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ENT NODE AF	\$17,606	Each	20%	\$14,085	Other	J
SYSG5602SVENTNDH	SYSG5602SVENTNDH	VXRAIL	VxRail 14G G560 2U1N 2S vSAN ENT NODE H	\$15,978	Each	20%	\$12,782	Other	J
SYSG5602SVSTDF	SYSG5602SVSTDF	VXRAIL	VxRail 14G G560 2U1N 2S vSAN STD AF	\$6,782	Each	20%	\$5,426	Other	J
SYSG5602SVSTDH	SYSG5602SVSTDH	VXRAIL	VxRail 14G G560 2U1N 2S vSAN STD H	\$5,154	Each	20%	\$4,123	Other	J
SYSG5602SVSTDNDF	SYSG5602SVSTDNDF	VXRAIL	VxRail 14G G560 2U1N 2S vSAN STD NODE AF	\$6,782	Each	20%	\$5,426	Other	J
SYSG5602SVSTDNDH	SYSG5602SVSTDNDH	VXRAIL	VxRail 14G G560 2U1N 2S vSAN STD NODE H	\$5,154	Each	20%	\$4,123	Other	J
SYSG5602U4N24D	SYSG5602U4N24D	VXRAIL	VxRail 14G 2U4N 6X2.5 DISK SLTS NODE H	\$6,924	Each	20%	\$5,539	Other	J
SYSG5602U4N24DF	SYSG5602U4N24DF	VXRAIL	VxRail 14G 2U4N 6X2.5 DISK SLTS NODE F	\$9,754	Each	20%	\$7,803	Other	J
SYSG560CHASSISF	SYSG560CHASSISF	VXRAIL	VxRail 14G G560 CHASSIS F	\$4,894	Each	20%	\$3,915	Other	J
SYSG560CHASSISH	SYSG560CHASSISH	VXRAIL	VxRail 14G G560 CHASSIS H	\$4,894	Each	20%	\$3,915	Other	J
SYSG560FVCFVXR	SYSG560FVCFVXR	VXRAIL	VxRail G560F (VCF on VxRail)	\$0	Each	20%	\$0	Other	J



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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SYSG560VCFVXR	SYSG560VCFVXR	VXRAIL	VxRail G560 (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSP5701SNOVSANF	SYSP5701SNOVSANF	VXRAIL	VxRail 14G P570 2U1N 1S no vSAN AF	\$2,480	Each	20%	\$1,984	Other	J
SYSP5701SNOVSANH	SYSP5701SNOVSANH	VXRAIL	VxRail 14G P570 2U1N 1S no vSAN H	\$877	Each	20%	\$702	Other	J
SYSP5701SVADVF	SYSP5701SVADVF	VXRAIL	VxRail 14G P570 2U1N 1S vSAN ADV AF	\$7,229	Each	20%	\$5,783	Other	J
SYSP5701SVADVH	SYSP5701SVADVH	VXRAIL	VxRail 14G P570 2U1N 1S vSAN ADV H	\$5,539	Each	20%	\$4,431	Other	J
SYSP5701SVENT+BZF	SYSP5701SVENT+BZF	VXRAIL	VxRail 14G P570 2U1N 1S vSAN ENTPLUS B F	\$15,926	Each	20%	\$12,741	Other	J
SYSP5701SVENT+BZH	SYSP5701SVENT+BZH	VXRAIL	VxRail 14G P570 2U1N 1S vSAN ENTPLUS B H	\$13,336	Each	20%	\$10,669	Other	J
SYSP5701SVENT+F	SYSP5701SVENT+F	VXRAIL	VxRail 14G P570 2U1N 1S vSANENTPLUS F	\$15,926	Each	20%	\$12,741	Other	J
SYSP5701SVENT+H	SYSP5701SVENT+H	VXRAIL	VxRail 14G P570 2U1N 1S vSAN ENTPLUS H	\$13,336	Each	20%	\$10,669	Other	J
SYSP5701SVENTF	SYSP5701SVENTF	VXRAIL	VxRail 14G P570 2U1N 1S vSAN ENT AF	\$9,926	Each	20%	\$7,941	Other	J
SYSP5701SVENTH	SYSP5701SVENTH	VXRAIL	VxRail 14G P570 2U1N 1S vSAN ENT H	\$8,236	Each	20%	\$6,589	Other	J
SYSP5701SVSTDF	SYSP5701SVSTDF	VXRAIL	VxRail 14G P570 2U1N 1S vSAN STD AF	\$4,514	Each	20%	\$3,611	Other	J
SYSP5701SVSTDH	SYSP5701SVSTDH	VXRAIL	VxRail 14G P570 2U1N 1S vSAN STD H	\$2,824	Each	20%	\$2,259	Other	J
SYSP5702SNOVSANF	SYSP5702SNOVSANF	VXRAIL	VxRail 14G P570 2U1N 2S NVMe no vSAN AF	\$3,380	Each	20%	\$2,704	Other	J
SYSP5702SNOVSANH	SYSP5702SNOVSANH	VXRAIL	VxRail 14G P570 2U1N 2S NVMe no vSAN H	\$1,777	Each	20%	\$1,422	Other	J
SYSP5702SVADVF	SYSP5702SVADVF	VXRAIL	VxRail 14G P570 2U1N 2S NVMe ADV AF	\$12,489	Each	20%	\$9,991	Other	J
SYSP5702SVADVH	SYSP5702SVADVH	VXRAIL	VxRail 14G P570 2U1N 2S NVMe ADV H	\$10,797	Each	20%	\$8,638	Other	J
SYSP5702SVENT+BZF	SYSP5702SVENT+BZF	VXRAIL	VxRail 14G P570 2U1N 2S NVMe ENTPLUS B F	\$29,884	Each	20%	\$23,907	Other	J
SYSP5702SVENT+BZH	SYSP5702SVENT+BZH	VXRAIL	VxRail 14G P570 2U1N 2S NVMe ENTPLUS B H	\$26,391	Each	20%	\$21,113	Other	J
SYSP5702SVENT+F	SYSP5702SVENT+F	VXRAIL	VxRail 14G P570 2U1N 2S vSANENTPLUS F	\$29,884	Each	20%	\$23,907	Other	J
SYSP5702SVENT+H	SYSP5702SVENT+H	VXRAIL	VxRail 14G P570 2U1N 2S vSAN ENTPLUS H	\$26,391	Each	20%	\$21,113	Other	J
SYSP5702SVENTF	SYSP5702SVENTF	VXRAIL	VxRail 14G P570 2U1N 2S NVMe ENT AF	\$17,884	Each	20%	\$14,307	Other	J
SYSP5702SVENTH	SYSP5702SVENTH	VXRAIL	VxRail 14G P570 2U1N 2S NVMe ENT H	\$16,191	Each	20%	\$12,953	Other	J
SYSP5702SVSTDF	SYSP5702SVSTDF	VXRAIL	VxRail 14G P570 2U1N 2S NVMe STD AF	\$7,060	Each	20%	\$5,648	Other	J
SYSP5702SVSTDH	SYSP5702SVSTDH	VXRAIL	VxRail 14G P570 2U1N 2S NVMe STD H	\$5,371	Each	20%	\$4,297	Other	J
SYSP570VCFVXR	SYSP570VCFVXR	VXRAIL	VxRail P570F (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSP570VCFVXR	SYSP570VCFVXR	VXRAIL	VxRail P570 (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSP580NVCVXR	SYSP580NVCVXR	VXRAIL	VxRail P580N (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSP580NVSANADVF	SYSP580NVSANADVF	VXRAIL	VxRail P580N vSAN ADV F	\$30,104	Each	20%	\$24,083	Other	J
SYSP580NVSANELAF	SYSP580NVSANELAF	VXRAIL	VxRail P580N vSAN ELA F	\$11,886	Each	20%	\$9,509	Other	J
SYSP580NVSANENT+F	SYSP580NVSANENT+F	VXRAIL	VxRail P580N vSAN ENT Plus F	\$25,246	Each	20%	\$20,197	Other	J
SYSP580NVSANENTF	SYSP580NVSANENTF	VXRAIL	VxRail P580N vSAN ENT F	\$40,894	Each	20%	\$32,715	Other	J
SYSP580NVSANSTDF	SYSP580NVSANSTDF	VXRAIL	VxRail P580N vSAN STD F	\$19,246	Each	20%	\$15,397	Other	J
SYSP675FMOD	SYSP675FMOD	VXRAIL	VxRail P675F Model	\$0	Each	20%	\$0	Other	J
SYSP675NMOD	SYSP675NMOD	VXRAIL	VxRail P675N Model	\$0	Each	20%	\$0	Other	J
SYSS560VCFVXR	SYSS560VCFVXR	VXRAIL	VxRail S560 (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSS5701SNOVSANH	SYSS5701SNOVSANH	VXRAIL	VxRail 14G S570 2U1N 1S no vSAN H	\$1,300	Each	20%	\$1,040	Other	J
SYSS5701SVADVH	SYSS5701SVADVH	VXRAIL	VxRail 14G S570 2U1N 1S vSAN ADV H	\$5,955	Each	20%	\$4,764	Other	J

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Vendor Notes:

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SYSS5701SVENT+BZH	SYSS5701SVENT+BZH	VXRAIL	VxRail 14G S570 2U1N 1S vSAN ENTPLUS B H	\$13,752	Each	20%	\$11,002	Other	J
SYSS5701SVENT+H	SYSS5701SVENT+H	VXRAIL	VxRail 14G S570 2U1N 1S vSAN ENT PLUS H	\$13,752	Each	20%	\$11,002	Other	J
SYSS5701SVENTH	SYSS5701SVENTH	VXRAIL	VxRail 14G S570 2U1N 1S vSAN ENT H	\$8,652	Each	20%	\$6,922	Other	J
SYSS5701SVSTDH	SYSS5701SVSTDH	VXRAIL	VxRail 14G S570 2U1N 1S vSAN STD H	\$3,240	Each	20%	\$2,592	Other	J
SYSS5702SNOVSANH	SYSS5702SNOVSANH	VXRAIL	VxRail 14G S570 2U1N 2S no vSAN H	\$1,300	Each	20%	\$1,040	Other	J
SYSS5702SVADVH	SYSS5702SVADVH	VXRAIL	VxRail 14G S570 2U1N 2S vSAN ADV H	\$10,313	Each	20%	\$8,250	Other	J
SYSS5702SVENT+BZH	SYSS5702SVENT+BZH	VXRAIL	VxRail 14G S570 2U1N 2S vSAN ENTPLUS B H	\$25,907	Each	20%	\$20,726	Other	J
SYSS5702SVENT+H	SYSS5702SVENT+H	VXRAIL	VxRail 14G S570 2U1N 2S vSAN ENT PLUS H	\$25,907	Each	20%	\$20,726	Other	J
SYSS5702SVENTH	SYSS5702SVENTH	VXRAIL	VxRail 14G S570 2U1N 2S vSAN ENT H	\$15,707	Each	20%	\$12,566	Other	J
SYSS5702SVSTDH	SYSS5702SVSTDH	VXRAIL	VxRail 14G S570 2U1N 2S vSAN STD H	\$4,883	Each	20%	\$3,906	Other	J
SYSV5702SNOVSANF	SYSV5702SNOVSANF	VXRAIL	VxRail 14G V570 2U1N 2S no vSAN AF	\$3,559	Each	20%	\$2,847	Other	J
SYSV5702SNOVSANH	SYSV5702SNOVSANH	VXRAIL	VxRail 14G V570 2U1N 2S no vSAN H	\$825	Each	20%	\$660	Other	J
SYSV5702SVADVF	SYSV5702SVADVF	VXRAIL	VxRail 14G V570 2U1N 2S vSAN ADV AF	\$12,441	Each	20%	\$9,953	Other	J
SYSV5702SVADVH	SYSV5702SVADVH	VXRAIL	VxRail 14G V570 2U1N 2S vSAN ADV H	\$8,399	Each	20%	\$6,719	Other	J
SYSV5702SVENT+BZF	SYSV5702SVENT+BZF	VXRAIL	VxRail 14G V570 2U1N 2S vSAN ENTPLUS B F	\$29,391	Each	20%	\$23,513	Other	J
SYSV5702SVENT+BZH	SYSV5702SVENT+BZH	VXRAIL	VxRail 14G V570 2U1N 2S vSAN ENTPLUS B H	\$22,761	Each	20%	\$18,209	Other	J
SYSV5702SVENT+AF	SYSV5702SVENT+AF	VXRAIL	VxRail 14G V570 2U1N 2S vSAN ENT PLUS AF	\$29,391	Each	20%	\$23,513	Other	J
SYSV5702SVENT+H	SYSV5702SVENT+H	VXRAIL	VxRail 14G V570 2U1N 2S vSAN ENT PLUS H	\$22,761	Each	20%	\$18,209	Other	J
SYSV5702SVENTF	SYSV5702SVENTF	VXRAIL	VxRail 14G V570 2U1N 2S vSAN ENT AF	\$17,391	Each	20%	\$13,913	Other	J
SYSV5702SVENTH	SYSV5702SVENTH	VXRAIL	VxRail 14G V570 2U1N 2S vSAN ENT H	\$12,561	Each	20%	\$10,049	Other	J
SYSV5702SVSTDF	SYSV5702SVSTDF	VXRAIL	VxRail 14G V570 2U1N 2S vSAN STD AF	\$7,458	Each	20%	\$5,966	Other	J
SYSV5702SVSTDH	SYSV5702SVSTDH	VXRAIL	VxRail 14G V570 2U1N 2S vSAN STD H	\$4,211	Each	20%	\$3,369	Other	J
SYSV570VCFVXR	SYSV570VCFVXR	VXRAIL	VxRail V570F (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSV570VCFVXR	SYSV570VCFVXR	VXRAIL	VxRail V570 (VCF on VxRail)	\$0	Each	20%	\$0	Other	J
SYSVIRTUALBASEDTCP	SYSVIRTUALBASEDTCP	VXRAIL	DTCP Virtual Base Model	\$0	Each	20%	\$0	Other	J
TPM1.2MODULEAF	TPM1.2MODULEAF	VXRAIL	VxRail-500 TPM 1.2 MODULE AF	\$62	Each	20%	\$50	Other	J
TPM1.2MODULEH	TPM1.2MODULEH	VXRAIL	VxRail-500 TPM 1.2 MODULE H	\$62	Each	20%	\$50	Other	J
TPM2.0MODULEAF	TPM2.0MODULEAF	VXRAIL	VxRail-500 TPM 2.0 MODULE AF	\$104	Each	20%	\$83	Other	J
TPM2.0MODULE-CAF	TPM2.0MODULE-CAF	VXRAIL	VxRail-500 TPM 2.0 MODULE FOR C AF	\$104	Each	20%	\$83	Other	J
TPM2.0MODULE-CH	TPM2.0MODULE-CH	VXRAIL	VxRail-500 TPM 2.0 MODULE FOR C H	\$104	Each	20%	\$83	Other	J
TPM2.0MODULEH	TPM2.0MODULEH	VXRAIL	VxRail-500 TPM 2.0 MODULE H	\$104	Each	20%	\$83	Other	J
V500MEMLDIMM128GBU	V500MEMLDIMM128GBU	VXRAIL	VxRail-500 Memory 128GB LRDIMM U	\$7,930	Each	20%	\$6,344	Other	J
V500MEMLRD128GBSP	V500MEMLRD128GBSP	VXRAIL	VxRail-500 Memory 128GB LRDIMM SP	\$7,930	Each	20%	\$6,344	Other	J
V5706PERFFAN	V5706PERFFAN	VXRAIL	VxRail-500 V570 6 PERF FAN	\$148	Each	20%	\$118	Other	J
VHC3.84GBNHWO	VHC3.84GBNHWO	VXRAIL	VxR HCI Sys Softw(CAP 3.84TBNVMe-HWO)=CF	\$0	Each	20%	\$0	Other	J
VHC960GBN-HWO	VHC960GBN-HWO	VXRAIL	VxR HCI Sys Softw(CAP 960Gb NVMe-HWO)=CF	\$0	Each	20%	\$0	Other	J
VHCI1TBN-HWO	VHCI1TBN-HWO	VXRAIL	VxR HCI SysSoftware(CAP 1TB NVMe-HWO)=CF	\$0	Each	20%	\$0	Other	J
VHCI4TBN-HWO	VHCI4TBN-HWO	VXRAIL	VxR HCI SysSoftware(CAP 4TB NVMe-HWO)=CF	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNCX710FH4X10RGBSP	VNCX710FH4X10RGBSP	VXRAIL	VxRail 14G X710 FH PCIE 4X10GBE RJ45 SP	\$2,055	Each	20%	\$1,644	Other	J
VNCX710FH4X10SGBSP	VNCX710FH4X10SGBSP	VXRAIL	VxRail 14G X710 FH PCIE 4X10GBE SFP+ SP	\$1,650	Each	20%	\$1,320	Other	J
VNICX710FH4X10RGBU	VNICX710FH4X10RGBU	VXRAIL	VxRail 14G X710 FH PCIE 4X10GBE RJ45 U	\$2,055	Each	20%	\$1,644	Other	J
VNICX710FH4X10SGBU	VNICX710FH4X10SGBU	VXRAIL	VxRail 14G X710 FH PCIE 4X10GBE SFP+ U	\$1,650	Each	20%	\$1,320	Other	J
VP5702SFANHTSOPMEM	VP5702SFANHTSOPMEM	VXRAIL	VxRail P570 2S Fan and Htsnk for Opt Mem	\$238	Each	20%	\$190	Other	J
VSL3-002-800	VSL3-002-800	VXRAIL	VxRail HCI Sys SW (CAP1.92 SAS)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-801	VSL3-002-801	VXRAIL	VxRail HCI Sys SW (CAP1.92 SATA)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-802	VSL3-002-802	VXRAIL	VxRail HCI Sys SW (CAP3.84 SAS)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-803	VSL3-002-803	VXRAIL	VxRail HCI Sys SW (CAP3.84 SATA)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-804	VSL3-002-804	VXRAIL	VxRail HCI Sys SW (BS F) TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-805	VSL3-002-805	VXRAIL	VxRail HCI Sys SW (P F) TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-806	VSL3-002-806	VXRAIL	VxRail HCI Sys SW (G F) TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-807	VSL3-002-807	VXRAIL	VxRail HCI Sys SW (CAP1.2 HDD) TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-808	VSL3-002-808	VXRAIL	VxRail HCI Sys SW (CAP1.8 HDD) TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-809	VSL3-002-809	VXRAIL	VxRail HCI Sys SW (CAP2.0 HDD) TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-810	VSL3-002-810	VXRAIL	VxRail HCI Sys SW (CAP2.4 HDD) TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-811	VSL3-002-811	VXRAIL	VxRail HCI Sys SW (CAP4.0 HDD) TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-812	VSL3-002-812	VXRAIL	VxRail HCI Sys SW (BS H) TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-813	VSL3-002-813	VXRAIL	VxRail HCI Sys SW (G H) TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-814	VSL3-002-814	VXRAIL	VxRail HCI Sys SW (P H) TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-815	VSL3-002-815	VXRAIL	VxRail HCI Sys SW (CAP 1TB NVMe)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-816	VSL3-002-816	VXRAIL	VxRail HCI Sys SW (CAP 4TB NVMe)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-817	VSL3-002-817	VXRAIL	VxRail HCI Sys SW (CAP960Gb NVMe)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-818	VSL3-002-818	VXRAIL	VxRail HCI Sys SW (CAP3.84TB NVMe)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-819	VSL3-002-819	VXRAIL	VxRail HCI Sys SW (CAP 7.68 SAS)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-820	VSL3-002-820	VXRAIL	VxRail HCI Sys SW (CAP 8.0 HDD)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-821	VSL3-002-821	VXRAIL	SaaS Active Mgmt VxRail HCI SysSW TLA=ID	\$0	Each	20%	\$0	Other	J
VSL3-002-822	VSL3-002-822	VXRAIL	VxRail HCI Sys SW(CAP7.68 RI SAS) TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-823	VSL3-002-823	VXRAIL	VxRail HCI SysSW(CAP1.92 SATA)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-824	VSL3-002-824	VXRAIL	VxRail HCI SysSW(CAP3.84 SATA)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-825	VSL3-002-825	VXRAIL	VxRail HCI SysSW(CAP 1TB NVMe)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-826	VSL3-002-826	VXRAIL	VxRail HCISysSW(CAP3.84TB NVMe)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-827	VSL3-002-827	VXRAIL	VxRail HCI Sys SW(CAP 4TB NVMe)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-828	VSL3-002-828	VXRAIL	VxRail HCI SysSW(CAP960Gb NVMe)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-829	VSL3-002-829	VXRAIL	VxRail HCI Sys SW(CAP 7.68 SAS)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-830	VSL3-002-830	VXRAIL	VxRail HCI Sys SW (BS F) Adv TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-831	VSL3-002-831	VXRAIL	VxRail HCI Sys SW (G F) Adv TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-832	VSL3-002-832	VXRAIL	VxRail HCI Sys SW (P F) Adv TLA=IG	\$0	Each	20%	\$0	Other	J

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSL3-002-833	VSL3-002-833	VXRAIL	VxRail HCI Sys SW (CAP1.2 HDD)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-834	VSL3-002-834	VXRAIL	VxRail HCI Sys SW (CAP1.8 HDD)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-835	VSL3-002-835	VXRAIL	VxRail HCI Sys SW (CAP2.4 HDD)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-836	VSL3-002-836	VXRAIL	VxRail HCI Sys SW (CAP4.0 HDD)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-837	VSL3-002-837	VXRAIL	VxRail HCI Sys SW (CAP 8.0 HDD)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-838	VSL3-002-838	VXRAIL	VxRail HCI Sys SW (BS H) Adv TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-839	VSL3-002-839	VXRAIL	VxRail HCI Sys SW (G H) Adv TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-840	VSL3-002-840	VXRAIL	VxRail HCI Sys SW (P H) Adv TLA=IG	\$0	Each	20%	\$0	Other	J
VSL3-002-841	VSL3-002-841	VXRAIL	VxRail HCI Sys SW(CAP3.84 SAS)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-842	VSL3-002-842	VXRAIL	VxRail HCI Sys SW (CAP1.92TBNVMe)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-843	VSL3-002-843	VXRAIL	VxRail HCI Sys SW(CAP3.84TB Mix)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-844	VSL3-002-844	VXRAIL	VxRail HCI Sys SW(CAP7.68TBNVMe)TLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-845	VSL3-002-845	VXRAIL	VxRail HCI SysSW(CAP1.92TBNVMe)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-846	VSL3-002-846	VXRAIL	VxRail HCI SysSW(CAP3.84TB Mix)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-847	VSL3-002-847	VXRAIL	VxRail HCI SysSW(CAP7.68RI SAS)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VSL3-002-848	VSL3-002-848	VXRAIL	VxRail HCI SysSW(CAP7.68TBNVMe)AdvTLA=CF	\$0	Each	20%	\$0	Other	J
VX14G1SHIGHFREQHS	VX14G1SHIGHFREQHS	VXRAIL	VxRail 14G 1S HIGH FREQ HEATSINK	\$65	Each	20%	\$52	Other	J
VX14G1SLOWFREQHS	VX14G1SLOWFREQHS	VXRAIL	VxRail 14G 1S LOW FREQ HEATSINK	\$57	Each	20%	\$46	Other	J
VX14G2SHIGHFREQHS	VX14G2SHIGHFREQHS	VXRAIL	VxRail 14G 2S HIGH FREQ HEATSINK	\$102	Each	20%	\$82	Other	J
VX14G2SLOWFREQHS	VX14G2SLOWFREQHS	VXRAIL	VxRail 14G 2S LOW FREQ HEATSINK	\$94	Each	20%	\$75	Other	J
VX14GDRVBLANK	VX14GDRVBLANK	VXRAIL	VxRail 14G DRIVE BLANK	\$10	Each	20%	\$8	Other	J
VX14GNODEBLANK	VX14GNODEBLANK	VXRAIL	VxRail 14G NODE BLANK	\$10	Each	20%	\$8	Other	J
VX500SFP28OPHTTSP	VX500SFP28OPHTTSP	VXRAIL	VxRail-500 SFP28 Optic High Thermal SP	\$1,375	Each	20%	\$1,100	Other	J
VX500SFP28OPHTTU	VX500SFP28OPHTTU	VXRAIL	VxRail-500 SFP28 Optic High Thermal Upg	\$1,375	Each	20%	\$1,100	Other	J
VX500SFP28OPSTTSP	VX500SFP28OPSTTSP	VXRAIL	VxRail-500 SFP28 Optic Std Thermal SP	\$1,375	Each	20%	\$1,100	Other	J
VX500SFP28OPSTTU	VX500SFP28OPSTTU	VXRAIL	VxRail-500 SFP28 Optic Std Thermal Upg	\$1,375	Each	20%	\$1,100	Other	J
VXCACHESSD1600GBSP	VXCACHESSD1600GBSP	VXRAIL	VxRail 14G CACHE SSD 1600GB 10WP 2.5 SP	\$6,128	Each	20%	\$4,902	Other	J
VXCACHESSD400GBSP	VXCACHESSD400GBSP	VXRAIL	VxRail 14G CACHE SSD 400GB 10WPD 2.5 SP	\$2,461	Each	20%	\$1,969	Other	J
VXCACHESSD800GBSP	VXCACHESSD800GBSP	VXRAIL	VxRail 14G CACHE SSD 800GB 10WPD 2.5 SP	\$3,766	Each	20%	\$3,013	Other	J
VXCAP12TB10K25SP	VXCAP12TB10K25SP	VXRAIL	VxRail 14G HDD SAS 1.2TB 10K RPM 2.5 SP	\$626	Each	20%	\$501	Other	J
VXCAPHDD1.8TB10KSP	VXCAPHDD1.8TB10KSP	VXRAIL	VxRail-500 HDD SAS 1.8TB 10K RPM 512e SP	\$856	Each	20%	\$685	Other	J
VXCAPHDD1.8TB10KU	VXCAPHDD1.8TB10KU	VXRAIL	VxRail 14G HDD SAS 1.8TB 10K RPM 512e U	\$856	Each	20%	\$685	Other	J
VXCAPHDD12TB10K25U	VXCAPHDD12TB10K25U	VXRAIL	VxRail 14G HDD SAS 1.2TB 10K RPM 2.5 U	\$626	Each	20%	\$501	Other	J
VXCAPHDD2.4TB10KSP	VXCAPHDD2.4TB10KSP	VXRAIL	VxRail-500 HDD SAS 2.4TB 10K RPM 512e SP	\$1,036	Each	20%	\$829	Other	J
VXCAPHDD2.4TB10KU	VXCAPHDD2.4TB10KU	VXRAIL	VxRail 14G HDD SAS 2.4TB 10K RPM 512e U	\$1,036	Each	20%	\$829	Other	J
VXCAPHDD20TB72K25U	VXCAPHDD20TB72K25U	VXRAIL	VxRail 14G HDD SAS 2TB 7.2K RPM 2.5 U	\$1,078	Each	20%	\$862	Other	J
VXCAPHDD2TBSP	VXCAPHDD2TBSP	VXRAIL	VxRail 14G HDD SAS 2TB 7.2K RPM 2.5 SP	\$1,078	Each	20%	\$862	Other	J
VXCAPHDD40TB72K35U	VXCAPHDD40TB72K35U	VXRAIL	VxRail 14G HDD SAS 4TB 7.2K RPM 3.5U	\$734	Each	20%	\$587	Other	J

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VXCAPHDD4TBSP	VXCAPHDD4TBSP	VXRAIL	VxRail 14G HDD SAS 4TB 7.2K RPM 3.5 SP	\$734	Each	20%	\$587	Other	J
VXCAPSATASSD192TBU	VXCAPSATASSD192TBU	VXRAIL	VxRail 14G CAPACITY SATA SSD 1.92TB U	\$3,478	Each	20%	\$2,782	Other	J
VXCAPSATASSD384TBU	VXCAPSATASSD384TBU	VXRAIL	VxRail 14G CAPACITY SATA SSD 3.84TB U	\$6,244	Each	20%	\$4,995	Other	J
VXCAPSSD192TB1WPDU	VXCAPSSD192TB1WPDU	VXRAIL	VxRail 14G CAPACITY SAS SSD 1.92TB U	\$4,751	Each	20%	\$3,801	Other	J
VXCAPSSD192TBSP	VXCAPSSD192TBSP	VXRAIL	VxRail 14G CAPACITY SAS SSD 1.92TB SP	\$4,903	Each	20%	\$3,922	Other	J
VXCAPSSD384TB1WPDU	VXCAPSSD384TB1WPDU	VXRAIL	VxRail 14G CAPACITY SAS SSD 3.84TB1WPD U	\$7,004	Each	20%	\$5,603	Other	J
VXCAPSSD384TBSP	VXCAPSSD384TBSP	VXRAIL	VxRail 14G CAPACITY SAS SSD 3.84TB1WPD SP	\$3,876	Each	20%	\$3,101	Other	J
VXCPSATASSD192TBSP	VXCPSATASSD192TBSP	VXRAIL	VxRail 14G CAPACITY SATA SSD 1.92TB SP	\$1,258	Each	20%	\$1,006	Other	J
VXCPSATASSD384TBSP	VXCPSATASSD384TBSP	VXRAIL	VxRail 14G CAPACITY SATA SSD 3.84TB SP	\$2,510	Each	20%	\$2,008	Other	J
VXG560BEZELU	VXG560BEZELU	VXRAIL	VXRAIL 14G G560 Bezel	\$546	Each	20%	\$437	Other	J
VXG560NORAILKITF	VXG560NORAILKITF	VXRAIL	VxRail 14G G560 No RAIL KIT F	\$0	Each	20%	\$0	Other	J
VXG560NORAILKITH	VXG560NORAILKITH	VXRAIL	VxRail 14G G560 No RAIL KIT	\$0	Each	20%	\$0	Other	J
VXG560STATICRAILF	VXG560STATICRAILF	VXRAIL	VxRail 14G G560 STATIC RAIL KIT F	\$176	Each	20%	\$141	Other	J
VXG560STATICRAILH	VXG560STATICRAILH	VXRAIL	VxRail 14G G560 STATIC RAIL KITH	\$176	Each	20%	\$141	Other	J
VXG560STATICRAILU	VXG560STATICRAILU	VXRAIL	VXRAIL 14G G560 Static Rail Kit	\$190	Each	20%	\$152	Other	J
VXGPUNVDTESLAM10SP	VXGPUNVDTESLAM10SP	VXRAIL	VxRail-500 GPU NVIDIA TESLA M10 SP	\$7,640	Each	20%	\$6,112	Other	J
VXGPUNVDTESLAM10U	VXGPUNVDTESLAM10U	VXRAIL	VxRail 14G GPU NVIDIA TESLA M10 U	\$7,640	Each	20%	\$6,112	Other	J
VXGPUNVDTESLAM60SP	VXGPUNVDTESLAM60SP	VXRAIL	VxRail-500 GPU NVIDIA TESLA M60 SP	\$13,881	Each	20%	\$11,105	Other	J
VXHCOS1TBNVME	VXHCOS1TBNVME	VXRAIL	VxR HCI Sys Software(CAP 1TB NVMe)=CF	\$645	Each	20%	\$516	Other	J
VXHCOS3.84TBN	VXHCOS3.84TBN	VXRAIL	VxR HCI Sys Software(CAP 3.84TB NVMe)=CF	\$1,763	Each	20%	\$1,410	Other	J
VXHCOS4TBNVME	VXHCOS4TBNVME	VXRAIL	VxR HCI Sys Software(CAP 4TB NVMe)=CF	\$2,623	Each	20%	\$2,098	Other	J
VXHCOS960GBN	VXHCOS960GBN	VXRAIL	VxR HCI Sys Software(CAP 960Gb NVMe)=CF	\$456	Each	20%	\$365	Other	J
VXMEMLDIMM16GBSP	VXMEMLDIMM16GBSP	VXRAIL	VxRail 14G MEMORY 16GB RDIMM SP	\$520	Each	20%	\$416	Other	J
VXMEMLDIMM16GBU	VXMEMLDIMM16GBU	VXRAIL	VxRail 14G MEMORY 16GB RDIMM U	\$520	Each	20%	\$416	Other	J
VXMEMLDIMM32GBSP	VXMEMLDIMM32GBSP	VXRAIL	VxRail 14G MEMORY 32GB RDIMM SP	\$978	Each	20%	\$782	Other	J
VXMEMLDIMM32GBU	VXMEMLDIMM32GBU	VXRAIL	VxRail 14G MEMORY 32GB RDIMM U	\$978	Each	20%	\$782	Other	J
VXMEMLDIMM64GBSP	VXMEMLDIMM64GBSP	VXRAIL	VxRail 14G MEMORY 64GB LRDIMM SP	\$2,002	Each	20%	\$1,602	Other	J
VXMEMLDIMM64GBU	VXMEMLDIMM64GBU	VXRAIL	VxRail 14G MEMORY 64GB LRDIMM U	\$2,002	Each	20%	\$1,602	Other	J
VXNCX550FH2X10GBSP	VXNCX550FH2X10GBSP	VXRAIL	VxRail 14G X550 FH PCIE 2X10GBE RJ45 SP	\$900	Each	20%	\$720	Other	J
VXNCX550LP2X10GBSP	VXNCX550LP2X10GBSP	VXRAIL	VxRail 14G X550 LP PCIE 2X10GBE RJ45F SP	\$900	Each	20%	\$720	Other	J
VXNCX710FH2X10GBSP	VXNCX710FH2X10GBSP	VXRAIL	VxRail 14G X710 FH PCIE 2X10GBE SFP+ SP	\$975	Each	20%	\$780	Other	J
VXNCX710LP2X10GBSP	VXNCX710LP2X10GBSP	VXRAIL	VxRail 14G X710 LP PCIE 2X10GBE SFP+ SP	\$974	Each	20%	\$779	Other	J
VXNCX710LP4X10GBSP	VXNCX710LP4X10GBSP	VXRAIL	VxRail 14G X710 LP PCIE 4X10GBE RJ45 SP	\$2,055	Each	20%	\$1,644	Other	J
VXNDCX550QP10GBRJU	VXNDCX550QP10GBRJU	VXRAIL	VxRail 14G NDC INTEL X550 QP 10Gb RJ45 U	\$990	Each	20%	\$792	Other	J
VXNDCX550QP10GBRSP	VXNDCX550QP10GBRSP	VXRAIL	VxRail 14G NDC INTEL X550QP 10Gb RJ45 SP	\$990	Each	20%	\$792	Other	J
VXNDCX710QP10GBSP	VXNDCX710QP10GBSP	VXRAIL	VxRail 14G NDC INTEL X710QP 10Gb SFP+ SP	\$1,200	Each	20%	\$960	Other	J
VXNDCX710QP10GBU	VXNDCX710QP10GBU	VXRAIL	VxRail 14G NDC INTEL X710 QP 10Gb SFP+ U	\$1,200	Each	20%	\$960	Other	J
VXNICX550FH2X10GBU	VXNICX550FH2X10GBU	VXRAIL	VxRail 14G X550 FH PCIE 2X10GBE RJ45 U	\$900	Each	20%	\$720	Other	J



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Vendor Notes:

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VXNICX550LP2X10GBU	VXNICX550LP2X10GBU	VXRAIL	VxRail 14G X550 LP PCIE 2X10GBE RJ45 AFU	\$900	Each	20%	\$720	Other	J
VXNICX710FH2X10GBU	VXNICX710FH2X10GBU	VXRAIL	VxRail 14G X710 FH PCIE 2X10GBE SFP+ U	\$975	Each	20%	\$780	Other	J
VXNICX710LP2X10GBU	VXNICX710LP2X10GBU	VXRAIL	VxRail 14G X710 LP PCIE 2X10GBE SFP+ U	\$974	Each	20%	\$779	Other	J
VXNICX710LP4X10GBU	VXNICX710LP4X10GBU	VXRAIL	VxRail 14G X710 LP PCIE 4X10GBE RJ45 U	\$2,055	Each	20%	\$1,644	Other	J
VXR10GDACCABLEUPG	VXR10GDACCABLEUPG	VXRAIL	VxR Cisco 10GBASE-CU SFP+ DAC 3M Cable	\$0	Each	20%	\$0	Other	J
VXR-14G-MGR-4.7G	VXR-14G-MGR-4.7G	VXRAIL	VxRail Software Image V4.7 G560=MA	\$0	Each	20%	\$0	Other	J
VXR-14G-MGR-DE-4.7	VXR-14G-MGR-DE-4.7	VXRAIL	VxRail Software Image V4.7=MA	\$0	Each	20%	\$0	Other	J
VXR-14G-MGR-DE-45	VXR-14G-MGR-DE-45	VXRAIL	VxRail Software Image V4.5=MA	\$0	Each	20%	\$0	Other	J
VXR-14G-MGR-DE-G	VXR-14G-MGR-DE-G	VXRAIL	VxRail Software Image V4.5 G560=MA	\$0	Each	20%	\$0	Other	J
VXR1600WPSP	VXR1600WPSP	VXRAIL	VxR 1600W PS-250VAC SP	\$888	Each	20%	\$710	Other	J
VXR16GB3200MTF	VXR16GB3200MTF	VXRAIL	VxRail Mem 16GB 3200MT/s RDIMM F	\$579	Each	20%	\$463	Other	J
VXR16GB3200MTH	VXR16GB3200MTH	VXRAIL	VxRail Mem 16GB 3200MT/s RDIMM H	\$579	Each	20%	\$463	Other	J
VXR3200MTRDIMM	VXR3200MTRDIMM	VXRAIL	VxRail 3200MT/s RDIMMs Info SKU	\$0	Each	20%	\$0	Other	J
VXR32GB3200MTF	VXR32GB3200MTF	VXRAIL	VxRail Mem 32GB 3200MT/s RDIMM F	\$1,079	Each	20%	\$863	Other	J
VXR32GB3200MTH	VXR32GB3200MTH	VXRAIL	VxRail Mem 32GB 3200MT/s RDIMM H	\$1,079	Each	20%	\$863	Other	J
VXR40GDACCABLEUPG	VXR40GDACCABLEUPG	VXRAIL	VxR Cisco 40GBASE-CR4 QSFP+ DAC Cable	\$0	Each	20%	\$0	Other	J
VXR64GB3200MTCLF	VXR64GB3200MTCLF	VXRAIL	VxRail Mem 64GB 3200MT/s RDIMM Cascade F	\$2,149	Each	20%	\$1,719	Other	J
VXR64GB3200MTCLH	VXR64GB3200MTCLH	VXRAIL	VxRail Mem 64GB 3200MT/s RDIMM Cascade H	\$2,149	Each	20%	\$1,719	Other	J
VXR7.68TBFHWO	VXR7.68TBFHWO	VXRAIL	VxR HCl Sys Software(CAP 7.68TB RI AF)=CF	\$0	Each	20%	\$0	Other	J
VXR8GB3200MTCLF	VXR8GB3200MTCLF	VXRAIL	VxRail Mem 8GB 3200MT/s RDIMM Cascade F	\$379	Each	20%	\$303	Other	J
VXR8GB3200MTCLH	VXR8GB3200MTCLH	VXRAIL	VxRail Mem 8GB 3200MT/s RDIMM Cascade H	\$379	Each	20%	\$303	Other	J
VXR14GNOGPU	VXR14GNOGPU	VXRAIL	VxRail 14G No GPU - Cable only	\$64	Each	20%	\$51	Other	J
VXR14GSSDDRIVE	VXR14GSSDDRIVE	VXRAIL	VxRail14G CAP 1.6TB SAS SSD MixUse Drive	\$3,499	Each	20%	\$2,799	Other	J
VXR14OPTIC-LR	VXR14OPTIC-LR	VXRAIL	Intel Ethernet SFP+ LR Optic - E10GSFPLR	\$1,646	Each	20%	\$1,317	Other	J
VXR14OPTIC-SR	VXR14OPTIC-SR	VXRAIL	Intel Ethernet SFP+ SR Optic - E10GSFSPSR	\$526	Each	20%	\$421	Other	J
VXRAPPDIROPTINFO	VXRAPPDIROPTINFO	VXRAIL	VxR AppDirect & IntelOptaneDCMem InfoSKU	\$0	Each	20%	\$0	Other	J
VXRDRINFO10114	VXRDRINFO10114	VXRAIL	VxRail Drive Config Info(10 1 1 4)	\$0	Each	20%	\$0	Other	J
VXRDRINFO10214	VXRDRINFO10214	VXRAIL	VxRail Drive Config Info(10 2 2 2)	\$0	Each	20%	\$0	Other	J
VXRDRINFO10228	VXRDRINFO10228	VXRAIL	VxRail Drive Config Info(10 2 2 8)	\$0	Each	20%	\$0	Other	J
VXRDRINFO24115	VXRDRINFO24115	VXRAIL	VxRail Drive Config info (24 1 1 5)	\$0	Each	20%	\$0	Other	J
VXRDRINFO242210	VXRDRINFO242210	VXRAIL	VxRail Drive Config info (24 2 2 10)	\$0	Each	20%	\$0	Other	J
VXRDRINFO243315	VXRDRINFO243315	VXRAIL	VxRail Drive Config info (24 3 3 15)	\$0	Each	20%	\$0	Other	J
VXRDRINFO244420	VXRDRINFO244420	VXRAIL	VxRail Drive Config info (24 4 4 20)	\$0	Each	20%	\$0	Other	J
VXR-HCIA-MGR-DE-45	VXR-HCIA-MGR-DE-45	VXRAIL	VXR14 HClA MANAGER EMDL V4.5=MA	\$0	Each	20%	\$0	Other	J
VXRHTKRISERCONFG	VXRHTKRISERCONFG	VXRAIL	VxRail T4 Install Kit, Htsnk,Riser Cnfg6	\$739	Each	20%	\$591	Other	J
VXR-MGR-DE-4.7	VXR-MGR-DE-4.7	VXRAIL	VxRail Software Image V4.7.400=MA	\$0	Each	20%	\$0	Other	J
VXR-MGR-DE-4.7E	VXR-MGR-DE-4.7E	VXRAIL	VxRail Software Image E560N V4.7.400=MA	\$0	Each	20%	\$0	Other	J
VXRNICX520LPSFPUPG	VXRNICX520LPSFPUPG	VXRAIL	VxR Intel X520 LP PCIE 2X10GBE SFP+ UPG	\$0	Each	20%	\$0	Other	J

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
VXRNOADDPROC	VXRNOADDPROC	VXRAIL	VxR No Additional processor for Gen 2	\$0	Each	20%	\$0	Other	J
VXRNVMEE560KIT2SGE	VXRNVMEE560KIT2SGE	VXRAIL	VxRail NVMe UPGKIT for E560 2S GTE 165W	\$148	Each	20%	\$118	Other	J
VXRNVMEE560KIT2SL	VXRNVMEE560KIT2SL	VXRAIL	VxRail NVMe UPGKIT for E560 2S LT 165W	\$741	Each	20%	\$593	Other	J
VXRNVMEP570KIT2S	VXRNVMEP570KIT2S	VXRAIL	VxRail NVMe UPGKIT for P570 2S	\$519	Each	20%	\$415	Other	J
VXRO3.84SATAF	VXRO3.84SATAF	VXRAIL	VxR HCI System Software(CAP 3.84 SATA)=CF	\$1,867	Each	20%	\$1,494	Other	J
VXRO3.84SATAF-HWO	VXRO3.84SATAF-HWO	VXRAIL	VxR HCI System Software(CAP 3.84 SATA)TRK	\$0	Each	20%	\$0	Other	J
VXROS1.2TBH	VXROS1.2TBH	VXRAIL	VxR HCI System Software(CAP 1.2 HDD)= CF	\$132	Each	20%	\$106	Other	J
VXROS1.2TBH-HWO	VXROS1.2TBH-HWO	VXRAIL	VxR HCI System Software(CAP 1.2 HDD) TRK	\$0	Each	20%	\$0	Other	J
VXROS1.8TBH	VXROS1.8TBH	VXRAIL	VxR HCI System Software(CAP 1.8 HDD)= CF	\$182	Each	20%	\$146	Other	J
VXROS1.8TBH-HWO	VXROS1.8TBH-HWO	VXRAIL	VxR HCI System Software(CAP 1.8 HDD)TRK	\$0	Each	20%	\$0	Other	J
VXROS1.92SASF	VXROS1.92SASF	VXRAIL	VxR HCI System Software(CAP 1.92 SAS)=CF	\$1,324	Each	20%	\$1,059	Other	J
VXROS1.92SASF-HWO	VXROS1.92SASF-HWO	VXRAIL	VxR HCI System Software(CAP 1.92 SAS)TRK	\$0	Each	20%	\$0	Other	J
VXROS2.0TBH	VXROS2.0TBH	VXRAIL	VxR HCI System Software(CAP 2.0 HDD)=CF	\$180	Each	20%	\$144	Other	J
VXROS2.0TBH-HWO	VXROS2.0TBH-HWO	VXRAIL	VxR HCI System Software(CAP 2.0 HDD)TRK	\$0	Each	20%	\$0	Other	J
VXROS2.4TBH	VXROS2.4TBH	VXRAIL	VxR HCI System Software(CAP 2.4 HDD)=CF	\$210	Each	20%	\$168	Other	J
VXROS2.4TBH-HWO	VXROS2.4TBH-HWO	VXRAIL	VxR HCI System Software(CAP 2.4 HDD)TRK	\$0	Each	20%	\$0	Other	J
VXROS3.84SASF	VXROS3.84SASF	VXRAIL	VxR HCI System Software(CAP 3.84 SAS)=CF	\$1,564	Each	20%	\$1,251	Other	J
VXROS3.84SASF-HWO	VXROS3.84SASF-HWO	VXRAIL	VxR HCI System Software(CAP 3.84 SAS )TRK	\$0	Each	20%	\$0	Other	J
VXROS4.0TBH	VXROS4.0TBH	VXRAIL	VxR HCI System Software(CAP 4.0 HDD)=CF	\$180	Each	20%	\$144	Other	J
VXROS4.0TBH-HWO	VXROS4.0TBH-HWO	VXRAIL	VxR HCI System Software(CAP 4.0 HDD)TRK	\$0	Each	20%	\$0	Other	J
VXROS7.68FHW	VXROS7.68FHW	VXRAIL	VxR HCI System Software(CAP 7.68 SAS)TRK	\$0	Each	20%	\$0	Other	J
VXROS7.68SASF	VXROS7.68SASF	VXRAIL	VxR HCI System Software(CAP 7.68 SAS)=CF	\$4,478	Each	20%	\$3,582	Other	J
VXROS7.68TBF	VXROS7.68TBF	VXRAIL	VxRail HCI System SW(CAP7.68 RI SAS)=CF	\$2,800	Each	20%	\$2,240	Other	J
VXROS8.0H-HWO	VXROS8.0H-HWO	VXRAIL	VxR HCI System Software(CAP 8.0 HDD)TRK	\$0	Each	20%	\$0	Other	J
VXROS8.0TBH	VXROS8.0TBH	VXRAIL	VxR HCI System Software(CAP 8.0 HDD)=CF	\$480	Each	20%	\$384	Other	J
VXROSBSPROCFAF-HWO	VXROSBSPROCFAF-HWO	VXRAIL	VxRail HCI System Software(BS F) TRK	\$0	Each	20%	\$0	Other	J
VXROSBSPROCFAF	VXROSBSPROCFAF	VXRAIL	VxRail HCI System Software(BS F)=IG	\$4,229	Each	20%	\$3,383	Other	J
VXROSBSPROCSH	VXROSBSPROCSH	VXRAIL	VxRail HCI System Software(BS H)=IG	\$4,229	Each	20%	\$3,383	Other	J
VXROSBSPROCSHY-HWO	VXROSBSPROCSHY-HWO	VXRAIL	VxRail HCI System Software(BS H) TRK	\$0	Each	20%	\$0	Other	J
VXROSGDPROCSAF-HWO	VXROSGDPROCSAF-HWO	VXRAIL	VxRail HCI System Software(G F) TRK	\$0	Each	20%	\$0	Other	J
VXROSGDPROCSAF	VXROSGDPROCSAF	VXRAIL	VxRail HCI System Software(G F)=IG	\$4,409	Each	20%	\$3,527	Other	J
VXROSGDPROCSH	VXROSGDPROCSH	VXRAIL	VxRail HCI System Software(G H)=IG	\$4,409	Each	20%	\$3,527	Other	J
VXROSGDPROCSHY-HWO	VXROSGDPROCSHY-HWO	VXRAIL	VxRail HCI System Software(G H) TRK	\$0	Each	20%	\$0	Other	J
VXROSPTPROCSAF-HWO	VXROSPTPROCSAF-HWO	VXRAIL	VxRail HCI System Software(P F) TRK	\$0	Each	20%	\$0	Other	J
VXROSPTPROCSAF	VXROSPTPROCSAF	VXRAIL	VxRail HCI System Software(P F)=IG	\$5,148	Each	20%	\$4,118	Other	J
VXROSPTPROCSH	VXROSPTPROCSH	VXRAIL	VxRail HCI System Software(P H)=IG	\$5,148	Each	20%	\$4,118	Other	J
VXROSPTPROCSHY-HWO	VXROSPTPROCSHY-HWO	VXRAIL	VxRail HCI System Software(P H) TRK	\$0	Each	20%	\$0	Other	J
VXRS1.92SATAF	VXRS1.92SATAF	VXRAIL	VxR HCI System Software(CAP 1.92 SATA)=CF	\$1,110	Each	20%	\$888	Other	J
VXRS1.92SATAF-HWO	VXRS1.92SATAF-HWO	VXRAIL	VxR HCI System Software(CAP 1.92 SATA)TRK	\$0	Each	20%	\$0	Other	J
VXRSFP10GBEHTOPTG	VXRSFP10GBEHTOPTG	VXRAIL	VxRail SFP+ 10G OpticTrans HighTemp G560	\$384	Each	20%	\$307	Other	J
VXRSFP10GBESR	VXRSFP10GBESR	VXRAIL	VxRail Optic Dell EMC SFP+ 10GbE SR	\$239	Each	20%	\$191	Other	J
VXRT4LPNVDIAGPUF	VXRT4LPNVDIAGPUF	VXRAIL	VxRail T4 Low Profile NVIDIA GPU AF	\$5,249	Each	20%	\$4,199	Other	J
VXRT4LPNVDIAGPUH	VXRT4LPNVDIAGPUH	VXRAIL	VxRail T4 Low Profile NVIDIA GPU H	\$5,249	Each	20%	\$4,199	Other	J
VXRT4NVDIAGPUF	VXRT4NVDIAGPUF	VXRAIL	VxRail T4 Full Height NVIDIA GPU AF	\$5,249	Each	20%	\$4,199	Other	J
VXRT4NVDIAGPUH	VXRT4NVDIAGPUH	VXRAIL	VxRail T4 Full Height NVIDIA GPU H	\$5,249	Each	20%	\$4,199	Other	J
VXRT4NVDIAGPUJPGF	VXRT4NVDIAGPUJPGF	VXRAIL	VxRail T4 NVIDIA GPU UPG AF	\$8,190	Each	20%	\$6,552	Other	J
VXRT4NVDIAGPUJPGH	VXRT4NVDIAGPUJPGH	VXRAIL	VxRail T4 NVIDIA GPU UPG H	\$8,190	Each	20%	\$6,552	Other	J
VXRV100(16GB)GPUF	VXRV100(16GB)GPUF	VXRAIL	VxRail V100 NVIDIA GPU (16GB) AF	\$15,899	Each	20%	\$12,719	Other	J
VXRV100(16GB)GPUH	VXRV100(16GB)GPUH	VXRAIL	VxRail V100 NVIDIA GPU (16GB) H	\$15,899	Each	20%	\$12,719	Other	J

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VXRV100(16GB)JUPGF	VXRV100(16GB)JUPGF	VXRAIL	VxRail V100 NVIDIA GPU (16GB) U F	\$32,506	Each	20%	\$26,005	Other	J
VXRV100(16GB)JUPGH	VXRV100(16GB)JUPGH	VXRAIL	VxRail V100 NVIDIA GPU (16GB) U H	\$32,506	Each	20%	\$26,005	Other	J
VXRV100(32GB)GJUPF	VXRV100(32GB)GJUPF	VXRAIL	VxRail V100 NVIDIA GPU (32GB) AF	\$18,499	Each	20%	\$14,799	Other	J
VXRV100(32GB)GJPUH	VXRV100(32GB)GJPUH	VXRAIL	VxRail V100 NVIDIA GPU (32GB) H	\$18,499	Each	20%	\$14,799	Other	J
VXRV100(32GB)JUPGF	VXRV100(32GB)JUPGF	VXRAIL	VxRail V100 NVIDIA GPU (32GB) U F	\$34,082	Each	20%	\$27,266	Other	J
VXRV100(32GB)JUPGH	VXRV100(32GB)JUPGH	VXRAIL	VxRail V100 NVIDIA GPU (32GB) U H	\$34,082	Each	20%	\$27,266	Other	J
VXRVSANEMB4.5	VXRVSANEMB4.5	VXRAIL	VxR vSAN Enterprise (Embedded) 4.5 TRK	\$0	Each	20%	\$0	Other	J
VXSSD1600GB10WPDU	VXSSD1600GB10WPDU	VXRAIL	VxRail 14G CACHE SSD 1600GB 10WP 2.5 U	\$7,970	Each	20%	\$6,376	Other	J
VXSSD1600GBS570SP	VXSSD1600GBS570SP	VXRAIL	VxRail 14G CACHE SSD S570 1600GB 3.5 SP	\$6,128	Each	20%	\$4,902	Other	J
VXSSD1600GBS570U	VXSSD1600GBS570U	VXRAIL	VxRail 14G CACHE SSD S570 1600GB 3.5U	\$7,981	Each	20%	\$6,385	Other	J
VXSSD400GB10WPD25U	VXSSD400GB10WPD25U	VXRAIL	VxRail 14G CACHE SSD 400GB 10WPD 2.5 U	\$2,461	Each	20%	\$1,969	Other	J
VXSSD400GBS570SP	VXSSD400GBS570SP	VXRAIL	VxRail 14G CACHE SSD S570 400GB 3.5 SP	\$2,469	Each	20%	\$1,975	Other	J
VXSSD400GBS570U	VXSSD400GBS570U	VXRAIL	VxRail 14G CACHE SSD S570 400GB 3.5U	\$2,469	Each	20%	\$1,975	Other	J
VXSSD800GB10WPD25U	VXSSD800GB10WPD25U	VXRAIL	VxRail 14G CACHE SSD 800GB 10WPD 2.5 U	\$3,766	Each	20%	\$3,013	Other	J
VXSSD800GBS570SP	VXSSD800GBS570SP	VXRAIL	VxRail 14G CACHE SSD S570 800GB 3.5 SP	\$3,775	Each	20%	\$3,020	Other	J
VXSSD800GBS570U	VXSSD800GBS570U	VXRAIL	VxRail 14G CACHE SSD S570 800GB 3.5U	\$3,775	Each	20%	\$3,020	Other	J
XCVRSFPR1G10G	XCVRSFPR1G10G	VXRAIL	TRANSCIEVER SFP LC SR 1G 10G	\$303	Each	20%	\$242	Other	J
XCVRSFPR1G10GAF	XCVRSFPR1G10GAF	VXRAIL	VxRail-500 TRANSCIEVER LC SR 1G 10G AF	\$293	Each	20%	\$234	Other	J
XCVRSFPR1G10GH	XCVRSFPR1G10GH	VXRAIL	VxRail-500 TRANSCIEVER LC SR 1G 10G H	\$293	Each	20%	\$234	Other	J
AVMS2400FG4S	AVMS2400FG4S	AVAMAR	AVAMAR G4S S2400 BUSINESS EDITION	\$0	Each	15%	\$0	Other	PE
AVMS2400FG4ST	AVMS2400FG4ST	AVAMAR	AVAMAR G4S S2400 BUSINESS EDITION RR	\$0	Each	15%	\$0	Other	PE
U-CB-10GMOP2P	U-CB-10GMOP2P	CLOUDBOOST	DUAL 10GbE LAN, OPTICAL, UPGRADE	\$0	Each	15%	\$0	Other	PE
C-2200XMEM	C-2200XMEM	DATA DOMAIN	OPTION CAP EXP KIT MORETHAN 14TB DD2200	\$1,500	Each	15%	\$1,275	Other	PE
C-FLDIN2200	C-FLDIN2200	DATA DOMAIN	OPTION FIELD INSTALL KIT DD2200	\$0	Each	15%	\$0	Other	PE
DD INTEL SFP SRS	DD INTEL SFP SRS	DATA DOMAIN	Intel Ethernet SFP+SR Optic-E10GSFP SR	\$304	Each	15%	\$258	Other	PE
DD160-3500G	DD160-3500G	DATA DOMAIN	SYSTEM DD160-7X5 3.5T NFS CIFS	\$0	Each	15%	\$0	Other	PE
DD160-6TB	DD160-6TB	DATA DOMAIN	SYSTEM DD160-12X5 6T NFS CIFS	\$0	Each	15%	\$0	Other	PE
DD2200	DD2200	DATA DOMAIN	SYSTEM DD2200 NFS CIFS	\$0	Each	15%	\$0	Other	PE
DD2200-14TB	DD2200-14TB	DATA DOMAIN	SYSTEM DD2200-7X2TB SAS 14TB NFS CIFS	\$0	Each	15%	\$0	Other	PE
DD2200-14TB-EDP	DD2200-14TB-EDP	DATA DOMAIN	SYSTEM DD2200-7X2TB SAS 14TB EDP	\$0	Each	15%	\$0	Other	PE
DD2200-24TB	DD2200-24TB	DATA DOMAIN	SYSTEM DD2200-12X2HDD SAS 24TB NFS CIFS	\$0	Each	15%	\$0	Other	PE
DD2200-24TB-EDP	DD2200-24TB-EDP	DATA DOMAIN	SYSTEM DD2200-12X2HDD SAS 24TB EDP	\$0	Each	15%	\$0	Other	PE
DD2200-4TB	DD2200-4TB	DATA DOMAIN	SYSTEM,DD2200-7X2,4TB,NFS,CIFS	\$0	Each	15%	\$0	Other	PE
DD2200-4TB-EDP	DD2200-4TB-EDP	DATA DOMAIN	SYSTEM,DD2200-7X2,4TB,NFS,CIFS EDP	\$0	Each	15%	\$0	Other	PE
DD3300	DD3300	DATA DOMAIN	SYSTEM DD3300 NFS CIFS	\$0	Each	15%	\$0	Other	PE
DD33-16-1P1N-TLA	DD33-16-1P1N-TLA	DATA DOMAIN	DD3300 16TB 1PSU 10GbE-TLA	\$17,668	Each	15%	\$15,018	Other	PE
DD33-16-1P2N-TLA	DD33-16-1P2N-TLA	DATA DOMAIN	DD3300 16TB 1PSU 10GbE 10GbF-TLA	\$21,318	Each	15%	\$18,120	Other	PE
DD33-16-2P1N	DD33-16-2P1N	DATA DOMAIN	DD3300 16TB 2PSU 10GbE	\$28,118	Each	15%	\$23,900	Other	PE
DD33-16-2P1N-TLA	DD33-16-2P1N-TLA	DATA DOMAIN	DD3300 16TB 2PSU 10GbE-TLA	\$20,918	Each	15%	\$17,780	Other	PE
DD33-16-2P2N	DD33-16-2P2N	DATA DOMAIN	DD3300 16TB 2PSU 10GbE 10GbF	\$28,768	Each	15%	\$24,453	Other	PE
DD33-16-2P2N-TLA	DD33-16-2P2N-TLA	DATA DOMAIN	DD3300 16TB 2PSU 10GbE 10GbF-TLA	\$21,568	Each	15%	\$18,333	Other	PE
DD33-16-2PFC	DD33-16-2PFC	DATA DOMAIN	DD3300 16TB 2PSU VTL FC HBA	\$33,618	Each	15%	\$28,575	Other	PE
DD33-16-2PFC-TLA	DD33-16-2PFC-TLA	DATA DOMAIN	DD3300 16TB 2PSU VTL FC HBA-TLA	\$26,418	Each	15%	\$22,455	Other	PE
DD33-32-1P1N-TLA	DD33-32-1P1N-TLA	DATA DOMAIN	DD3300 32TB 1PSU 10GbE-TLA	\$33,600	Each	15%	\$28,560	Other	PE
DD33-32-1P2N-TLA	DD33-32-1P2N-TLA	DATA DOMAIN	DD3300 32TB 1PSU 10GbE 10GbF-TLA	\$34,250	Each	15%	\$29,113	Other	PE
DD33-32-2P1N	DD33-32-2P1N	DATA DOMAIN	DD3300 32TB 2PSU 10GbE	\$48,250	Each	15%	\$41,013	Other	PE
DD33-32-2P1N-TLA	DD33-32-2P1N-TLA	DATA DOMAIN	DD3300 32TB 2PSU 10GbE-TLA	\$33,850	Each	15%	\$28,773	Other	PE
DD33-32-2P2N	DD33-32-2P2N	DATA DOMAIN	DD3300 32TB 2PSU 10GbE 10GbF	\$48,900	Each	15%	\$41,565	Other	PE
DD33-32-2P2N-TLA	DD33-32-2P2N-TLA	DATA DOMAIN	DD3300 32TB 2PSU 10GbE 10GbF-TLA	\$34,500	Each	15%	\$29,325	Other	PE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (If applicable)
DD33-32-2PFC	DD33-32-2PFC	DATA DOMAIN	DD3300 32TB 2PSU VTL FC HBA	\$53,750	Each	15%	\$45,688	Other	PE
DD33-32-2PFC-TLA	DD33-32-2PFC-TLA	DATA DOMAIN	DD3300 32TB 2PSU VTL FC HBA-TLA	\$39,350	Each	15%	\$33,448	Other	PE
DD33-4-1P1N-TLA	DD33-4-1P1N-TLA	DATA DOMAIN	DD3300 4TB 1PSU 10GbE-TLA	\$7,023	Each	15%	\$5,970	Other	PE
DD33-4-1P2N-TLA	DD33-4-1P2N-TLA	DATA DOMAIN	DD3300 4TB 1PSU 10GbE 10GbF-TLA	\$7,673	Each	15%	\$6,522	Other	PE
DD33-4-2P1N	DD33-4-2P1N	DATA DOMAIN	DD3300 4TB 2PSU 10GbE	\$9,073	Each	15%	\$7,712	Other	PE
DD33-4-2P1N-TLA	DD33-4-2P1N-TLA	DATA DOMAIN	DD3300 4TB 2PSU 10GbE-TLA	\$7,273	Each	15%	\$6,182	Other	PE
DD33-4-2P2N	DD33-4-2P2N	DATA DOMAIN	DD3300 4TB 2PSU 10GbE 10GbF	\$9,723	Each	15%	\$8,265	Other	PE
DD33-4-2P2N-TLA	DD33-4-2P2N-TLA	DATA DOMAIN	DD3300 4TB 2PSU 10GbE 10GbF-TLA	\$7,923	Each	15%	\$6,735	Other	PE
DD33-4-2PFC	DD33-4-2PFC	DATA DOMAIN	DD3300 4TB 2PSU VTL FC HBA	\$14,573	Each	15%	\$12,387	Other	PE
DD33-4-2PFC-TLA	DD33-4-2PFC-TLA	DATA DOMAIN	DD3300 4TB 2PSU VTL FC HBA-TLA	\$12,773	Each	15%	\$10,857	Other	PE
DD33-8-2P1N	DD33-8-2P1N	DATA DOMAIN	DD3300 8TB 2PSU 10GbE	\$16,000	Each	15%	\$13,600	Other	PE
DD33-8-2P1N-TLA	DD33-8-2P1N-TLA	DATA DOMAIN	DD3300 8TB 2PSU 10GbE-TLA	\$12,400	Each	15%	\$10,540	Other	PE
DD33-8-2P2N	DD33-8-2P2N	DATA DOMAIN	DD3300 8TB 2PSU 10GbE 10GbF	\$16,700	Each	15%	\$14,195	Other	PE
DD33-8-2P2N-TLA	DD33-8-2P2N-TLA	DATA DOMAIN	DD3300 8TB 2PSU 10GbE 10GbF-TLA	\$13,100	Each	15%	\$11,135	Other	PE
DD33-8-2PFC	DD33-8-2PFC	DATA DOMAIN	DD3300 8TB 2PSU VTL FC HBA	\$22,200	Each	15%	\$18,870	Other	PE
DD33-8-2PFC-TLA	DD33-8-2PFC-TLA	DATA DOMAIN	DD3300 8TB 2PSU VTL FC HBA-TLA	\$18,600	Each	15%	\$15,810	Other	PE
DD33-8TB-UPG-KIT	DD33-8TB-UPG-KIT	DATA DOMAIN	DD3300 8 TO 16TB Upgrade Kit	\$12,000	Each	15%	\$10,200	Other	PE
DRT220014TB-2	DRT220014TB-2	DATA DOMAIN	DISK RETENTION UPLIFT,2YR,DD2200 14TB	\$2,100	Each	15%	\$1,785	Other	PE
DRTU2200AX-1	DRTU2200AX-1	DATA DOMAIN	DISK RETENTION UPLIFT,1YR,U-2200-AX 10TB	\$750	Each	15%	\$638	Other	PE
DRTU2200AX-2	DRTU2200AX-2	DATA DOMAIN	DISK RETENTION UPLIFT,2YR,U-2200-AX 10TB	\$1,500	Each	15%	\$1,275	Other	PE
DRTU2200AX-3	DRTU2200AX-3	DATA DOMAIN	DISK RETENTION UPLIFT,3YR,U-2200-AX 10TB	\$2,250	Each	15%	\$1,913	Other	PE
DRTU2200AX-4	DRTU2200AX-4	DATA DOMAIN	DISK RETENTION UPLIFT,4YR,U-2200-AX 10TB	\$3,000	Each	15%	\$2,550	Other	PE
DRTU2200AX-5	DRTU2200AX-5	DATA DOMAIN	DISK RETENTION UPLIFT,5YR,U-2200-AX 10TB	\$3,750	Each	15%	\$3,188	Other	PE
U-160-AX	U-160-AX	DATA DOMAIN	DD160INCL: LICENSE5 HDD(2.5TB)	\$0	Each	15%	\$0	Other	PE
U-2200-AX	U-2200-AX	DATA DOMAIN	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	\$4,400	Each	15%	\$3,740	Other	PE
U-2200XMEM	U-2200XMEM	DATA DOMAIN	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$1,500	Each	15%	\$1,275	Other	PE
U-DD3300-10G	U-DD3300-10G	DATA DOMAIN	DD3300 10GbE Upgrade Kit	\$650	Each	15%	\$553	Other	PE
U-DD3300-16-32	U-DD3300-16-32	DATA DOMAIN	DD3300 16TB to 32TB Upgrade Kit	\$25,165	Each	15%	\$21,390	Other	PE
U-DD3300-16-32-TLA	U-DD3300-16-32-TLA	DATA DOMAIN	DD3300 16TB to 32TB Upgrade Kit	\$17,965	Each	15%	\$15,270	Other	PE
U-DD3300-4-16	U-DD3300-4-16	DATA DOMAIN	DD3300 4TB to 16TB Upgrade Kit	\$23,806	Each	15%	\$20,235	Other	PE
U-DD3300-4-16-TLA	U-DD3300-4-16-TLA	DATA DOMAIN	DD3300 4TB to 16TB Upgrade Kit	\$18,406	Each	15%	\$15,645	Other	PE
U-DD3300-4TBFC	U-DD3300-4TBFC	DATA DOMAIN	DD3300 4TB VTL UPG Kit	\$5,500	Each	15%	\$4,675	Other	PE
U-DD3300-FC	U-DD3300-FC	DATA DOMAIN	DD3300 FC Upgrade Kit	\$5,500	Each	15%	\$4,675	Other	PE
U-DD3300-PS	U-DD3300-PS	DATA DOMAIN	DD3300 PSU Upgrade Kit	\$250	Each	15%	\$213	Other	PE
X-4110-1PSUCHASSIS	X-4110-1PSUCHASSIS	DATA DOMAIN	DD3300 4110 1PSU Chassis	\$12,500	Each	15%	\$10,625	Other	PE
DP13G_HDDKIT	DP13G_HDDKIT	DATA PROTECTION APPLI	HDD Exp Kit for IDPA 5X, 8x w 13G server	\$0	Each	15%	\$0	Other	PE
DP4400_12TB_PACK	DP4400_12TB_PACK	DATA PROTECTION APPLI	DP4400 12TB Capacity Expansion Pack	\$38,670	Each	15%	\$32,870	Other	PE
DP4400_24TB_RJ458	DP4400_24TB_RJ458	DATA PROTECTION APPLI	IDPA DP4400 24TB 8X10GBASE-T RJ45	\$77,340	Each	15%	\$65,739	Other	PE
DP4400_24TB_SFP8	DP4400_24TB_SFP8	DATA PROTECTION APPLI	IDPA DP4400 24TB 8X10G SFP	\$77,340	Each	15%	\$65,739	Other	PE
DP4400_24TB_SFP8-N	DP4400_24TB_SFP8-N	DATA PROTECTION APPLI	IDPA DP4400 24TB 8X10G SFP NO-TPM	\$77,340	Each	15%	\$65,739	Other	PE
DP4400-1GB-RJ45	DP4400-1GB-RJ45	DATA PROTECTION APPLI	TRANSCIEVER 1GBBaseT DP4400 RJ-45 Copper	\$275	Each	15%	\$234	Other	PE
DP4400S_12TB_RJ458	DP4400S_12TB_RJ458	DATA PROTECTION APPLI	IDPA DP4400S 12TB 8X10GBASE-T RJ45	\$38,680	Each	15%	\$32,878	Other	PE
DP4400S_12TB_SFP8	DP4400S_12TB_SFP8	DATA PROTECTION APPLI	IDPA DP4400S 12TB 8X10G SFP	\$38,680	Each	15%	\$32,878	Other	PE
DP4400S_4TB_PACK	DP4400S_4TB_PACK	DATA PROTECTION APPLI	DP4400S 4TB Capacity Expansion Pack	\$12,893	Each	15%	\$10,959	Other	PE
DP4400S_8TB_RJ458	DP4400S_8TB_RJ458	DATA PROTECTION APPLI	IDPA DP4400S 8TB 8X10GBASE-T RJ45	\$30,225	Each	15%	\$25,691	Other	PE
DP4400S_8TB_SFP8	DP4400S_8TB_SFP8	DATA PROTECTION APPLI	IDPA DP4400S 8TB 8X10G SFP	\$30,225	Each	15%	\$25,691	Other	PE
DPAPPL_4400	DPAPPL_4400	DATA PROTECTION APPLI	ANCHOR DP APPLIANCE 4400	\$0	Each	15%	\$0	Other	PE

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L (Column I*Column K)		Product Category (if applicable)
							ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
DPCBL-CAT6-10M	DPCBL-CAT6-10M	DATA PROTECTION APPLI	Cable CAT6 RJ 10 Meters	\$88	Each	15%	\$75	Other	PE
DPCBL-CAT6-1M	DPCBL-CAT6-1M	DATA PROTECTION APPLI	Cable CAT6 RJ 1 Meter	\$29	Each	15%	\$25	Other	PE
DPCBL-CAT6-2M	DPCBL-CAT6-2M	DATA PROTECTION APPLI	Cable CAT6 RJ 2 Meters	\$61	Each	15%	\$52	Other	PE
DPCBL-CAT6-3M	DPCBL-CAT6-3M	DATA PROTECTION APPLI	Cable CAT6 RJ 3 Meters	\$38	Each	15%	\$32	Other	PE
DPCBL-CAT6-5M	DPCBL-CAT6-5M	DATA PROTECTION APPLI	Cable CAT6 RJ 5 Meters	\$48	Each	15%	\$41	Other	PE
DPCBL-LC-OM4-10ME	DPCBL-LC-OM4-10ME	DATA PROTECTION APPLI	10 M LC to LC Cable Kit	\$85	Each	15%	\$72	Other	PE
DPCBL-TWX10GB-1M	DPCBL-TWX10GB-1M	DATA PROTECTION APPLI	Cable Twinax DP4400 1 meter	\$75	Each	15%	\$64	Other	PE
DPCBL-TWX10GB-2M	DPCBL-TWX10GB-2M	DATA PROTECTION APPLI	Cable Twinax DP4400 2 meter	\$150	Each	15%	\$128	Other	PE
DPCBL-TWX10GB-3M	DPCBL-TWX10GB-3M	DATA PROTECTION APPLI	Cable Twinax DP4400 3 meter	\$105	Each	15%	\$89	Other	PE
DPCBL-TWX10GB-5M	DPCBL-TWX10GB-5M	DATA PROTECTION APPLI	Cable Twinax DP4400 5 meter	\$135	Each	15%	\$115	Other	PE
DPCBL-TWX10GB-7M	DPCBL-TWX10GB-7M	DATA PROTECTION APPLI	Cable Twinax DP4400 7 meter	\$310	Each	15%	\$264	Other	PE
DPXCVR-10GBE-4400	DPXCVR-10GBE-4400	DATA PROTECTION APPLI	Transceiver 10GBE SFP+ DP4400 300M	\$600	Each	15%	\$510	Other	PE
U-DP4400_12TB_PACK	U-DP4400_12TB_PACK	DATA PROTECTION APPLI	UPG DP4400 12TB Cap Exp Pack	\$48,340	Each	15%	\$41,089	Other	PE
U-DP4400-RJ45-KIT	U-DP4400-RJ45-KIT	DATA PROTECTION APPLI	UPG KIT, DP4400 NIC?KIT, 2x10Gb?RJ45 KIT	\$2,780	Each	15%	\$2,363	Other	PE
U-DP4400S_4TB_PACK	U-DP4400S_4TB_PACK	DATA PROTECTION APPLI	UPG DP4400S 4TB Cap Exp Pack	\$16,116	Each	15%	\$13,699	Other	PE
U-DP4400S UPG KIT	U-DP4400S UPG KIT	DATA PROTECTION APPLI	UPG DP4400S 36TB+ Upg Kit	\$0	Each	15%	\$0	Other	PE
U-DP4400-SFP-KIT	U-DP4400-SFP-KIT	DATA PROTECTION APPLI	UPG KIT, DP4400 NIC?KIT, 2x10Gb?SFP KIT	\$2,780	Each	15%	\$2,363	Other	PE
14710_210-AXQX	14710_210-AXQX	Data Protection SW	CyberSense Software, Subscription	\$0	Each	15%	\$0	Other	PE
14710_210-AXQY	14710_210-AXQY	Data Protection SW	CyberSense Software Subscription Upgrade	\$0	Each	15%	\$0	Other	PE
14710_332-1286	14710_332-1286	Data Protection SW	US Order	\$0	Each	15%	\$0	Other	PE
14710_528-CMGL	14710_528-CMGL	Data Protection SW	CyberSense 12Mo PP Sub=CA	\$1,150	Each	15%	\$977	Other	PE
14710_528-CMGM	14710_528-CMGM	Data Protection SW	CyberSense 48Mo PP Sub=CA	\$2,410	Each	15%	\$2,049	Other	PE
14710_528-CMGO	14710_528-CMGO	Data Protection SW	CyberSense 36Mo PP Sub=CA	\$2,054	Each	15%	\$1,746	Other	PE
14710_528-CMGP	14710_528-CMGP	Data Protection SW	CyberSense 36Mo PP Sub 10 Month UPG=CA	\$809	Each	15%	\$688	Other	PE
14710_528-CMGQ	14710_528-CMGQ	Data Protection SW	CyberSense 36Mo PP Sub 11 Month UPG=CA	\$876	Each	15%	\$745	Other	PE
14710_528-CMGR	14710_528-CMGR	Data Protection SW	CyberSense 36Mo PP Sub 12 Month UPG=CA	\$941	Each	15%	\$800	Other	PE
14710_528-CMGS	14710_528-CMGS	Data Protection SW	CyberSense 36Mo PP Sub 14 Month UPG=CA	\$1,064	Each	15%	\$905	Other	PE
14710_528-CMGT	14710_528-CMGT	Data Protection SW	CyberSense 36Mo PP Sub 15 Month UPG=CA	\$1,123	Each	15%	\$955	Other	PE
14710_528-CMGU	14710_528-CMGU	Data Protection SW	CyberSense 36Mo PP Sub 16 Month UPG=CA	\$1,181	Each	15%	\$1,004	Other	PE
14710_528-CMGV	14710_528-CMGV	Data Protection SW	CyberSense 36Mo PP Sub 13 Month UPG=CA	\$1,003	Each	15%	\$853	Other	PE
14710_528-CMGW	14710_528-CMGW	Data Protection SW	CyberSense 36Mo PP Sub 20 Month UPG=CA	\$1,394	Each	15%	\$1,185	Other	PE
14710_528-CMGX	14710_528-CMGX	Data Protection SW	CyberSense 36Mo PP Sub 21 Month UPG=CA	\$1,444	Each	15%	\$1,227	Other	PE
14710_528-CMGY	14710_528-CMGY	Data Protection SW	CyberSense 36Mo PP Sub 23 Month UPG=CA	\$1,539	Each	15%	\$1,308	Other	PE
14710_528-CMGZ	14710_528-CMGZ	Data Protection SW	CyberSense 36Mo PP Sub 36 Month UPG=CA	\$2,054	Each	15%	\$1,746	Other	PE
14710_528-CMHB	14710_528-CMHB	Data Protection SW	CyberSense 36Mo PP Sub 38 Month UPG=CA	\$2,120	Each	15%	\$1,802	Other	PE
14710_528-CMHC	14710_528-CMHC	Data Protection SW	CyberSense 36Mo PP Sub 39 Month UPG=CA	\$2,152	Each	15%	\$1,829	Other	PE
14710_528-CMHD	14710_528-CMHD	Data Protection SW	CyberSense 36Mo PP Sub 40 Month UPG=CA	\$2,183	Each	15%	\$1,856	Other	PE
14710_528-CMHE	14710_528-CMHE	Data Protection SW	CyberSense 36Mo PP Sub 41 Month UPG=CA	\$2,214	Each	15%	\$1,882	Other	PE
14710_528-CMHF	14710_528-CMHF	Data Protection SW	CyberSense 36Mo PP Sub 19 Month UPG=CA	\$1,343	Each	15%	\$1,141	Other	PE
14710_528-CMHG	14710_528-CMHG	Data Protection SW	CyberSense 36Mo PP Sub 18 Month UPG=CA	\$1,290	Each	15%	\$1,097	Other	PE
14710_528-CMHH	14710_528-CMHH	Data Protection SW	CyberSense 36Mo PP Sub 42 Month UPG=CA	\$2,243	Each	15%	\$1,907	Other	PE
14710_528-CMHI	14710_528-CMHI	Data Protection SW	CyberSense 36Mo PP Sub 43 Month UPG=CA	\$2,273	Each	15%	\$1,932	Other	PE
14710_528-CMHJ	14710_528-CMHJ	Data Protection SW	CyberSense 36Mo PP Sub 44 Month UPG=CA	\$2,301	Each	15%	\$1,956	Other	PE
14710_528-CMHK	14710_528-CMHK	Data Protection SW	CyberSense 36Mo PP Sub 45 Month UPG=CA	\$2,330	Each	15%	\$1,980	Other	PE
14710_528-CMHL	14710_528-CMHL	Data Protection SW	CyberSense 36Mo PP Sub 46 Month UPG=CA	\$2,357	Each	15%	\$2,003	Other	PE
14710_528-CMHM	14710_528-CMHM	Data Protection SW	CyberSense 36Mo PP Sub 47 Month UPG=CA	\$2,384	Each	15%	\$2,026	Other	PE
14710_528-CMHN	14710_528-CMHN	Data Protection SW	CyberSense 36Mo PP Sub 48 Month UPG=CA	\$2,410	Each	15%	\$2,049	Other	PE
14710_528-CMHO	14710_528-CMHO	Data Protection SW	CyberSense 36Mo PP Sub 49 Month UPG=CA	\$2,436	Each	15%	\$2,071	Other	PE
14710_528-CMHP	14710_528-CMHP	Data Protection SW	CyberSense 36Mo PP Sub 50 Month UPG=CA	\$2,462	Each	15%	\$2,092	Other	PE



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
14710_528-CMHQ	14710_528-CMHQ	Data Protection SW	CyberSense 36Mo PP Sub 51 Month UPG=CA	\$2,487	Each	15%	\$2,114	Other	PE
14710_528-CMHR	14710_528-CMHR	Data Protection SW	CyberSense 36Mo PP Sub 52 Month UPG=CA	\$2,511	Each	15%	\$2,134	Other	PE
14710_528-CMHS	14710_528-CMHS	Data Protection SW	CyberSense 36Mo PP Sub 53 Month UPG=CA	\$2,535	Each	15%	\$2,155	Other	PE
14710_528-CMHT	14710_528-CMHT	Data Protection SW	CyberSense 36Mo PP Sub 54 Month UPG=CA	\$2,558	Each	15%	\$2,175	Other	PE
14710_528-CMHU	14710_528-CMHU	Data Protection SW	CyberSense 36Mo PP Sub 55 Month UPG=CA	\$2,582	Each	15%	\$2,194	Other	PE
14710_528-CMHV	14710_528-CMHV	Data Protection SW	CyberSense 36Mo PP Sub 56 Month UPG=CA	\$2,604	Each	15%	\$2,214	Other	PE
14710_528-CMHW	14710_528-CMHW	Data Protection SW	CyberSense 36Mo PP Sub 57 Month UPG=CA	\$2,626	Each	15%	\$2,232	Other	PE
14710_528-CMHX	14710_528-CMHX	Data Protection SW	CyberSense 36Mo PP Sub 58 Month UPG=CA	\$2,648	Each	15%	\$2,251	Other	PE
14710_528-CMHY	14710_528-CMHY	Data Protection SW	CyberSense 36Mo PP Sub 59 Month UPG=CA	\$2,670	Each	15%	\$2,269	Other	PE
14710_528-CMHZ	14710_528-CMHZ	Data Protection SW	CyberSense 36Mo PP Sub 60 Month UPG=CA	\$2,691	Each	15%	\$2,287	Other	PE
14710_528-CMIB	14710_528-CMIB	Data Protection SW	CyberSense 12Mo PP Sub 10 Month UPG=CA	\$989	Each	15%	\$840	Other	PE
14710_528-CMIC	14710_528-CMIC	Data Protection SW	CyberSense 12Mo PP Sub 11 Month UPG=CA	\$1,070	Each	15%	\$910	Other	PE
14710_528-CMID	14710_528-CMID	Data Protection SW	CyberSense 12Mo PP Sub 12 Month UPG=CA	\$1,150	Each	15%	\$977	Other	PE
14710_528-CMIE	14710_528-CMIE	Data Protection SW	CyberSense 12Mo PP Sub 1 Month UPG=CA	\$116	Each	15%	\$98	Other	PE
14710_528-CMIF	14710_528-CMIF	Data Protection SW	CyberSense 12Mo PP Sub 2 Month UPG=CA	\$227	Each	15%	\$193	Other	PE
14710_528-CMIG	14710_528-CMIG	Data Protection SW	CyberSense 12Mo PP Sub 3 Month UPG=CA	\$334	Each	15%	\$284	Other	PE
14710_528-CMIH	14710_528-CMIH	Data Protection SW	CyberSense 12Mo PP Sub 4 Month UPG=CA	\$438	Each	15%	\$372	Other	PE
14710_528-CMII	14710_528-CMII	Data Protection SW	CyberSense 36Mo PP Sub 22 Month UPG=CA	\$1,492	Each	15%	\$1,268	Other	PE
14710_528-CMIJ	14710_528-CMIJ	Data Protection SW	CyberSense 12Mo PP Sub 5 Month UPG=CA	\$538	Each	15%	\$457	Other	PE
14710_528-CMIK	14710_528-CMIK	Data Protection SW	CyberSense 12Mo PP Sub 6 Month UPG=CA	\$634	Each	15%	\$539	Other	PE
14710_528-CMIL	14710_528-CMIL	Data Protection SW	CyberSense 12Mo PP Sub 7 Month UPG=CA	\$727	Each	15%	\$618	Other	PE
14710_528-CMIM	14710_528-CMIM	Data Protection SW	CyberSense 12Mo PP Sub 8 Month UPG=CA	\$817	Each	15%	\$695	Other	PE
14710_528-CMIN	14710_528-CMIN	Data Protection SW	CyberSense 12Mo PP Sub 9 Month UPG=CA	\$904	Each	15%	\$769	Other	PE
14710_528-CMIO	14710_528-CMIO	Data Protection SW	CyberSense 36Mo PP Sub 1 Month UPG=CA	\$95	Each	15%	\$80	Other	PE
14710_528-CMIP	14710_528-CMIP	Data Protection SW	CyberSense 36Mo PP Sub 2 Month UPG=CA	\$186	Each	15%	\$158	Other	PE
14710_528-CMIQ	14710_528-CMIQ	Data Protection SW	CyberSense 36Mo PP Sub 3 Month UPG=CA	\$274	Each	15%	\$232	Other	PE
14710_528-CMIR	14710_528-CMIR	Data Protection SW	CyberSense 36Mo PP Sub 4 Month UPG=CA	\$358	Each	15%	\$304	Other	PE
14710_528-CMIS	14710_528-CMIS	Data Protection SW	CyberSense 36Mo PP Sub 5 Month UPG=CA	\$440	Each	15%	\$374	Other	PE
14710_528-CMIT	14710_528-CMIT	Data Protection SW	CyberSense 36Mo PP Sub 6 Month UPG=CA	\$519	Each	15%	\$441	Other	PE
14710_528-CMIU	14710_528-CMIU	Data Protection SW	CyberSense 36Mo PP Sub 7 Month UPG=CA	\$595	Each	15%	\$506	Other	PE
14710_528-CMIV	14710_528-CMIV	Data Protection SW	CyberSense 36Mo PP Sub 8 Month UPG=CA	\$669	Each	15%	\$568	Other	PE
14710_528-CMIW	14710_528-CMIW	Data Protection SW	CyberSense 36Mo PP Sub 9 Month UPG=CA	\$740	Each	15%	\$629	Other	PE
14710_528-CMJG	14710_528-CMJG	Data Protection SW	CyberSense 36Mo PP Sub 37 Month UPG=CA	\$2,087	Each	15%	\$1,774	Other	PE
14710_528-CMLI	14710_528-CMLI	Data Protection SW	CyberSense 36Mo PP Sub 17 Month UPG=CA	\$1,236	Each	15%	\$1,051	Other	PE
14710_528-CMPM	14710_528-CMPM	Data Protection SW	CyberSense 60Mo PP Sub=CA	\$2,691	Each	15%	\$2,287	Other	PE
14710_528-CNTW	14710_528-CNTW	Data Protection SW	CyberSense 36Mo PP Sub 24 Month UPG=CA	\$1,585	Each	15%	\$1,347	Other	PE
14710_528-CNTX	14710_528-CNTX	Data Protection SW	CyberSense 36Mo PP Sub 25 Month UPG=CA	\$1,630	Each	15%	\$1,385	Other	PE
14710_528-CNTY	14710_528-CNTY	Data Protection SW	CyberSense 36Mo PP Sub 26 Month UPG=CA	\$1,673	Each	15%	\$1,422	Other	PE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14710_528-CNTZ	14710_528-CNTZ	Data Protection SW	CyberSense 36Mo PP Sub 27 Month UPG=CA	\$1,715	Each	15%	\$1,458	Other	PE
14710_528-CNUB	14710_528-CNUB	Data Protection SW	CyberSense 36Mo PP Sub 28 Month UPG=CA	\$1,757	Each	15%	\$1,493	Other	PE
14710_528-CNUC	14710_528-CNUC	Data Protection SW	CyberSense 36Mo PP Sub 29 Month UPG=CA	\$1,797	Each	15%	\$1,528	Other	PE
14710_528-CNUD	14710_528-CNUD	Data Protection SW	CyberSense 36Mo PP Sub 30 Month UPG=CA	\$1,837	Each	15%	\$1,561	Other	PE
14710_528-CNUE	14710_528-CNUE	Data Protection SW	CyberSense 36Mo PP Sub 31 Month UPG=CA	\$1,875	Each	15%	\$1,594	Other	PE
14710_528-CNUF	14710_528-CNUF	Data Protection SW	CyberSense 36Mo PP Sub 32 Month UPG=CA	\$1,912	Each	15%	\$1,626	Other	PE
14710_528-CNUG	14710_528-CNUG	Data Protection SW	CyberSense 36Mo PP Sub 33 Month UPG=CA	\$1,949	Each	15%	\$1,657	Other	PE
14710_528-CNUH	14710_528-CNUH	Data Protection SW	CyberSense 36Mo PP Sub 34 Month UPG=CA	\$1,985	Each	15%	\$1,687	Other	PE
14710_528-CNUI	14710_528-CNUI	Data Protection SW	CyberSense 36Mo PP Sub 35 Month UPG=CA	\$2,020	Each	15%	\$1,717	Other	PE
14710_626-BBBG	14710_626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE
14710_827-4153	14710_827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE
14710_827-4155	14710_827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE
13645_210-ASRQ	13645_210-ASRQ	Data Protection SW	Dell EMC Data Protection Suite	\$0	Each	15%	\$0	Other	PE
13645_210-ASWS	13645_210-ASWS	Data Protection SW	Dell EMC Data Protection Suite, Upgrade	\$0	Each	15%	\$0	Other	PE
13645_210-ASWT	13645_210-ASWT	Data Protection SW	Dell EMC Data Protection Suite Subscription	\$0	Each	15%	\$0	Other	PE
13645_210-ASWU	13645_210-ASWU	Data Protection SW	Dell EMC Data Protection Suite Subscription Upgrade	\$0	Each	15%	\$0	Other	PE
13645_332-1286	13645_332-1286	Data Protection SW	US Order	\$0	Each	15%	\$0	Other	PE
13645_379-BDPX	13645_379-BDPX	Data Protection SW	Current Capacity Tier 1=IA	\$0	Each	15%	\$0	Other	PE
13645_379-BDPY	13645_379-BDPY	Data Protection SW	Current Capacity Tier 3=IA	\$0	Each	15%	\$0	Other	PE
13645_379-BDPZ	13645_379-BDPZ	Data Protection SW	Current Capacity Tier 2=IA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQB	13645_379-BDQB	Data Protection SW	Current Capacity Tier 3=CA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQC	13645_379-BDQC	Data Protection SW	Current Capacity Tier 1=CA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQD	13645_379-BDQD	Data Protection SW	Current Capacity Tier 2=CA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQF	13645_379-BDQF	Data Protection SW	Current Capacity Tier 3 12Mo+ Sub=IA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQG	13645_379-BDQG	Data Protection SW	Current Capacity Tier 1 12Mo PP SU=CA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQH	13645_379-BDQH	Data Protection SW	Current Capacity Tier 2 12Mo+ Sub=IA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQI	13645_379-BDQI	Data Protection SW	Current Capacity Tier 2 12Mo PP SU=CA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQJ	13645_379-BDQJ	Data Protection SW	Current Capacity Tier 3 12Mo PP SU=CA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQK	13645_379-BDQK	Data Protection SW	Current Capacity Tier 1 36Mo+ PP Sub=IA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQL	13645_379-BDQL	Data Protection SW	Current Capacity Tier 2 36Mo+ PP Sub=IA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQM	13645_379-BDQM	Data Protection SW	Current Capacity Tier 2 36Mo+ PP SU=CA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQN	13645_379-BDQN	Data Protection SW	Current Capacity Tier 1 36Mo+ PP SU=CA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQO	13645_379-BDQO	Data Protection SW	Current Capacity Tier 3 36Mo+ PP Sub=IA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQP	13645_379-BDQP	Data Protection SW	Current Capacity Tier 1 12Mo+ Sub= IA	\$0	Each	15%	\$0	Other	PE
13645_379-BDQQ	13645_379-BDQQ	Data Protection SW	Current Capacity Tier 3 36Mo+ PP SU=CA	\$0	Each	15%	\$0	Other	PE
13645_528-BFNZ	13645_528-BFNZ	Data Protection SW	EMC Granular Recovery Microsoft MID=CA	\$0	Each	15%	\$0	Other	PE
13645_528-BIQV	13645_528-BIQV	Data Protection SW	PowerProtect Cyber Recovery=IC	\$0	Each	15%	\$0	Other	PE
13645_528-BIQX	13645_528-BIQX	Data Protection SW	RecoverPoint for VMs=IB	\$0	Each	15%	\$0	Other	PE

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13645 528-BIRQ	13645 528-BIRQ	Data Protection SW	Data Protection Suite Tier 1=CA	\$8,600	Each	15%	\$7,310	Other	PE
13645 528-BIRV	13645 528-BIRV	Data Protection SW	Data Protection Suite Tier 2=CA	\$6,000	Each	15%	\$5,100	Other	PE
13645 528-BISB	13645 528-BISB	Data Protection SW	Data Protection Suite Tier 3=CA	\$3,500	Each	15%	\$2,975	Other	PE
13645 528-BISG	13645 528-BISG	Data Protection SW	Data Protection Suite Tier 1=IA	\$8,600	Each	15%	\$7,310	Other	PE
13645 528-BISL	13645 528-BISL	Data Protection SW	Data Protection Suite Tier 2=IA	\$6,000	Each	15%	\$5,100	Other	PE
13645 528-BISQ	13645 528-BISQ	Data Protection SW	Data Protection Suite Tier 3=IA	\$3,500	Each	15%	\$2,975	Other	PE
13645 528-BISV	13645 528-BISV	Data Protection SW	VREALIZE DPA CB DDvD Enablers=IA	\$0	Each	15%	\$0	Other	PE
13645 528-BISW	13645 528-BISW	Data Protection SW	Avamar VE=CA	\$0	Each	15%	\$0	Other	PE
13645 528-BISX	13645 528-BISX	Data Protection SW	Data Protection Suite Software=CA	\$0	Each	15%	\$0	Other	PE
13645 528-BJEG	13645 528-BJEG	Data Protection SW	PowerProtect Cyber Recovery SU=IC	\$0	Each	15%	\$0	Other	PE
13645 528-BJEO	13645 528-BJEO	Data Protection SW	Cloud Disaster Recovery=CC	\$0	Each	15%	\$0	Other	PE
13645 528-BJEP	13645 528-BJEP	Data Protection SW	Cloud Disaster Recovery SU=CC	\$0	Each	15%	\$0	Other	PE
13645 528-BJES	13645 528-BJES	Data Protection SW	Granular Recovery for Microsoft SU=CA	\$0	Each	15%	\$0	Other	PE
13645 528-BJET	13645 528-BJET	Data Protection SW	RecoverPoint for VMs SU=IB	\$0	Each	15%	\$0	Other	PE
13645 528-BJEU	13645 528-BJEU	Data Protection SW	Avamar VE SU=CA	\$0	Each	15%	\$0	Other	PE
13645 528-BJEY	13645 528-BJEY	Data Protection SW	Data Protection Suite Tier 1 12Mo+ Sub=CA	\$4,333	Each	15%	\$3,683	Other	PE
13645 528-BJEZ	13645 528-BJEZ	Data Protection SW	Data Protection Suite Tier 2 12Mo+ Sub=CA	\$3,023	Each	15%	\$2,569	Other	PE
13645 528-BJFB	13645 528-BJFB	Data Protection SW	Data Protection Suite Tier 3 12Mo+ Sub=CA	\$1,763	Each	15%	\$1,499	Other	PE
13645 528-BJFC	13645 528-BJFC	Data Protection SW	Data Protection Suite Tier 1 36Mo+ PP Sub=CA	\$7,740	Each	15%	\$6,579	Other	PE
13645 528-BJFD	13645 528-BJFD	Data Protection SW	Data Protection Suite Tier 2 36Mo+ PP Sub=CA	\$5,400	Each	15%	\$4,590	Other	PE
13645 528-BJFE	13645 528-BJFE	Data Protection SW	Data Protection Suite Tier 3 36Mo+ PP Sub=CA	\$3,150	Each	15%	\$2,678	Other	PE
13645 528-BJFI	13645 528-BJFI	Data Protection SW	Data Protection Suite Tier 1 12Mo+ Sub= IA	\$4,333	Each	15%	\$3,683	Other	PE
13645 528-BJFJ	13645 528-BJFJ	Data Protection SW	Data Protection Suite Tier 2 12Mo+ Sub=IA	\$3,023	Each	15%	\$2,569	Other	PE
13645 528-BJFK	13645 528-BJFK	Data Protection SW	Data Protection Suite Tier 3 12Mo+ Sub=IA	\$1,763	Each	15%	\$1,499	Other	PE
13645 528-BJFL	13645 528-BJFL	Data Protection SW	Data Protection Suite Tier 1 36Mo+ PP Sub=IA	\$7,740	Each	15%	\$6,579	Other	PE
13645 528-BJFM	13645 528-BJFM	Data Protection SW	Data Protection Suite Tier 2 36Mo+ PP Sub=IA	\$5,400	Each	15%	\$4,590	Other	PE
13645 528-BJFN	13645 528-BJFN	Data Protection SW	Data Protection Suite Tier 3 36Mo+ PP Sub=IA	\$3,150	Each	15%	\$2,678	Other	PE
13645 528-BJFR	13645 528-BJFR	Data Protection SW	VREALIZE DPA CB DD vD Enablers=IA	\$0	Each	15%	\$0	Other	PE
13645 528-BJFS	13645 528-BJFS	Data Protection SW	Data Protection Suite Software=CA	\$0	Each	15%	\$0	Other	PE
13645 528-CHJX	13645 528-CHJX	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 35 Month=CA	\$7,611	Each	15%	\$6,470	Other	PE
13645 528-CHJY	13645 528-CHJY	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 10 Month=CA	\$2,600	Each	15%	\$2,210	Other	PE
13645 528-CHKB	13645 528-CHKB	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 2 Month=CA	\$597	Each	15%	\$507	Other	PE
13645 528-CHKD	13645 528-CHKD	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 29 Month=CA	\$6,773	Each	15%	\$5,757	Other	PE
13645 528-CHKE	13645 528-CHKE	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 11 Month=CA	\$2,303	Each	15%	\$1,958	Other	PE
13645 528-CHKL	13645 528-CHKL	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 2 Month=CA	\$855	Each	15%	\$727	Other	PE
13645 528-CHKO	13645 528-CHKO	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 8 Month=CA	\$1,758	Each	15%	\$1,495	Other	PE
13645 528-CHKP	13645 528-CHKP	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 9 Month=CA	\$2,789	Each	15%	\$2,371	Other	PE
13645 528-CHKQ	13645 528-CHKQ	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 22 Month=CA	\$3,923	Each	15%	\$3,334	Other	PE

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13645 528-CHKR	13645 528-CHKR	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 10 Month=CA	\$3,049	Each	15%	\$2,592	Other	PE
13645 528-CHKS	13645 528-CHKS	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 31 Month=CA	\$7,066	Each	15%	\$6,006	Other	PE
13645 528-CHKT	13645 528-CHKT	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 21 Month=CA	\$5,441	Each	15%	\$4,624	Other	PE
13645 528-CHKX	13645 528-CHKX	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 5 Month=CA	\$1,658	Each	15%	\$1,409	Other	PE
13645 528-CHKY	13645 528-CHKY	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 7 Month=CA	\$1,912	Each	15%	\$1,625	Other	PE
13645 528-CHLC	13645 528-CHLC	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 14 Month=CA	\$2,798	Each	15%	\$2,378	Other	PE
13645 528-CHLD	13645 528-CHLD	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 32 Month=CA	\$7,207	Each	15%	\$6,126	Other	PE
13645 528-CHLE	13645 528-CHLE	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 1 Month=CA	\$304	Each	15%	\$258	Other	PE
13645 528-CHLF	13645 528-CHLF	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 16 Month=CA	\$3,104	Each	15%	\$2,638	Other	PE
13645 528-CHLH	13645 528-CHLH	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 6 Month=CA	\$1,667	Each	15%	\$1,417	Other	PE
13645 528-CHLI	13645 528-CHLI	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 21 Month=CA	\$3,796	Each	15%	\$3,226	Other	PE
13645 528-CHLL	13645 528-CHLL	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 16 Month=CA	\$4,449	Each	15%	\$3,782	Other	PE
13645 528-CHLO	13645 528-CHLO	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 9 Month=CA	\$3,409	Each	15%	\$2,897	Other	PE
13645 528-CHLP	13645 528-CHLP	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 5 Month=CA	\$1,414	Each	15%	\$1,202	Other	PE
13645 528-CHLQ	13645 528-CHLQ	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 23 Month=CA	\$5,800	Each	15%	\$4,930	Other	PE
13645 528-CHLR	13645 528-CHLR	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 36 Month=CA	\$7,420	Each	15%	\$6,307	Other	PE
13645 528-CHLT	13645 528-CHLT	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 4 Month=CA	\$1,650	Each	15%	\$1,402	Other	PE
13645 528-CHLU	13645 528-CHLU	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 4 Month=CA	\$1,350	Each	15%	\$1,147	Other	PE
13645 528-CHLV	13645 528-CHLV	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 2 Month=CA	\$700	Each	15%	\$595	Other	PE
13645 528-CHLY	13645 528-CHLY	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 4 Month=CA	\$1,151	Each	15%	\$978	Other	PE
13645 528-CHLZ	13645 528-CHLZ	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 13 Month=CA	\$2,638	Each	15%	\$2,242	Other	PE
13645 528-CHMB	13645 528-CHMB	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 12 Month=CA	\$3,545	Each	15%	\$3,013	Other	PE
13645 528-CHMD	13645 528-CHMD	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 8 Month=CA	\$2,149	Each	15%	\$1,827	Other	PE
13645 528-CHMF	13645 528-CHMF	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 15 Month=CA	\$4,233	Each	15%	\$3,598	Other	PE
13645 528-CHMG	13645 528-CHMG	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 9 Month=CA	\$1,946	Each	15%	\$1,654	Other	PE
13645 528-CHMH	13645 528-CHMH	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 8 Month=CA	\$2,520	Each	15%	\$2,142	Other	PE
13645 528-CHMI	13645 528-CHMI	Data Protection SW	Data Protection Suite TB Tier 3 12Mo+ Sub 12 Month=CA	\$1,763	Each	15%	\$1,499	Other	PE
13645 528-CHMJ	13645 528-CHMJ	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 1 Month=CA	\$249	Each	15%	\$211	Other	PE
13645 528-CHML	13645 528-CHML	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 5 Month=CA	\$2,026	Each	15%	\$1,722	Other	PE
13645 528-CHMM	13645 528-CHMM	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 18 Month=CA	\$4,863	Each	15%	\$4,133	Other	PE
13645 528-CHMN	13645 528-CHMN	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 23 Month=CA	\$4,047	Each	15%	\$3,440	Other	PE
13645 528-CHMP	13645 528-CHMP	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 25 Month=CA	\$6,141	Each	15%	\$5,220	Other	PE
13645 528-CHMQ	13645 528-CHMQ	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 11 Month=CA	\$3,301	Each	15%	\$2,806	Other	PE
13645 528-CHMR	13645 528-CHMR	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 3 Month=CA	\$879	Each	15%	\$747	Other	PE
13645 528-CHMU	13645 528-CHMU	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 14 Month=CA	\$4,011	Each	15%	\$3,409	Other	PE
13645 528-CHMV	13645 528-CHMV	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 6 Month=CA	\$2,390	Each	15%	\$2,031	Other	PE
13645 528-CHMW	13645 528-CHMW	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 24 Month=CA	\$5,973	Each	15%	\$5,077	Other	PE
13645 528-CHMX	13645 528-CHMX	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 4 Month=CA	\$942	Each	15%	\$801	Other	PE

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Vendor Notes:

Updated November 25, 2020

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13645 528-CHMY	13645 528-CHMY	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 15 Month=CA	\$2,953	Each	15%	\$2,510	Other	PE
13645 528-CHMZ	13645 528-CHMZ	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 17 Month=CA	\$4,659	Each	15%	\$3,960	Other	PE
13645 528-CHNB	13645 528-CHNB	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 27 Month=CA	\$6,465	Each	15%	\$5,495	Other	PE
13645 528-CHNC	13645 528-CHNC	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 17 Month=CA	\$3,250	Each	15%	\$2,763	Other	PE
13645 528-CHND	13645 528-CHND	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 12 Month=CA	\$3,023	Each	15%	\$2,569	Other	PE
13645 528-CHNF	13645 528-CHNF	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 7 Month=CA	\$2,243	Each	15%	\$1,906	Other	PE
13645 528-CHNJ	13645 528-CHNJ	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 12 Month=CA	\$4,333	Each	15%	\$3,683	Other	PE
13645 528-CHNK	13645 528-CHNK	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 3 Month=CA	\$719	Each	15%	\$611	Other	PE
13645 528-CHNL	13645 528-CHNL	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 7 Month=CA	\$1,565	Each	15%	\$1,330	Other	PE
13645 528-CHNM	13645 528-CHNM	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 19 Month=CA	\$3,531	Each	15%	\$3,001	Other	PE
13645 528-CHNN	13645 528-CHNN	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 9 Month=CA	\$2,378	Each	15%	\$2,021	Other	PE
13645 528-CHNO	13645 528-CHNO	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 8 Month=CA	\$3,080	Each	15%	\$2,618	Other	PE
13645 528-CHNQ	13645 528-CHNQ	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 34 Month=CA	\$7,480	Each	15%	\$6,358	Other	PE
13645 528-CHNR	13645 528-CHNR	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 1 Month=CA	\$436	Each	15%	\$370	Other	PE
13645 528-CHNS	13645 528-CHNS	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 30 Month=CA	\$6,921	Each	15%	\$5,883	Other	PE
13645 528-CHNU	13645 528-CHNU	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 6 Month=CA	\$1,955	Each	15%	\$1,662	Other	PE
13645 528-CHNV	13645 528-CHNV	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 11 Month=CA	\$4,034	Each	15%	\$3,429	Other	PE
13645 528-CHNW	13645 528-CHNW	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 28 Month=CA	\$6,621	Each	15%	\$5,628	Other	PE
13645 528-CHNY	13645 528-CHNY	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 13 Month=CA	\$3,781	Each	15%	\$3,214	Other	PE
13645 528-CHOH	13645 528-CHOH	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 36 Month=CA	\$7,740	Each	15%	\$6,579	Other	PE
13645 528-CHOI	13645 528-CHOI	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 7 Month=CA	\$2,741	Each	15%	\$2,330	Other	PE
13645 528-CHOJ	13645 528-CHOJ	Data Protection SW	Data Protection Suite TB Tier 2 12Mo+ Sub 11 Month=CA	\$2,815	Each	15%	\$2,392	Other	PE
13645 528-CHOL	13645 528-CHOL	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 18 Month=CA	\$3,393	Each	15%	\$2,884	Other	PE
13645 528-CHOM	13645 528-CHOM	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 26 Month=CA	\$6,305	Each	15%	\$5,359	Other	PE
13645 528-CHON	13645 528-CHON	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 10 Month=CA	\$2,127	Each	15%	\$1,808	Other	PE
13645 528-CHOP	13645 528-CHOP	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 19 Month=CA	\$5,061	Each	15%	\$4,302	Other	PE
13645 528-CHOQ	13645 528-CHOQ	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 33 Month=CA	\$7,345	Each	15%	\$6,243	Other	PE
13645 528-CHOS	13645 528-CHOS	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 6 Month=CA	\$1,364	Each	15%	\$1,160	Other	PE
13645 528-CHOT	13645 528-CHOT	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 2 Month=CA	\$488	Each	15%	\$415	Other	PE
13645 528-CHOV	13645 528-CHOV	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 20 Month=CA	\$5,253	Each	15%	\$4,465	Other	PE
13645 528-CHOW	13645 528-CHOW	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 22 Month=CA	\$5,623	Each	15%	\$4,779	Other	PE
13645 528-CHOZ	13645 528-CHOZ	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 5 Month=CA	\$1,157	Each	15%	\$983	Other	PE
13645 528-CHPB	13645 528-CHPB	Data Protection SW	Data Protection Suite TB Tier 3 36Mo+ PP Sub 36 Month=CA	\$3,150	Each	15%	\$2,678	Other	PE
13645 528-CHPC	13645 528-CHPC	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 12 Month=CA	\$2,473	Each	15%	\$2,102	Other	PE
13645 528-CHPF	13645 528-CHPF	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 3 Month=CA	\$1,031	Each	15%	\$876	Other	PE
13645 528-CHPH	13645 528-CHPH	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 10 Month=CA	\$3,727	Each	15%	\$3,168	Other	PE
13645 528-CHPJ	13645 528-CHPJ	Data Protection SW	Data Protection Suite TB Tier 1 12Mo+Sub 3 Month=CA	\$1,260	Each	15%	\$1,071	Other	PE
13645 528-CHPL	13645 528-CHPL	Data Protection SW	Data Protection Suite TB Tier 2 36Mo+ PP Sub 20 Month=CA	\$3,665	Each	15%	\$3,115	Other	PE



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13645_528-CHPN	13645_528-CHPN	Data Protection SW	Data Protection Suite TB Tier 1 36Mo+ PP Sub 1 Month=CA	\$357	Each	15%	\$303	Other	PE
13645_528-CHSY	13645_528-CHSY	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 12 Month=IA	\$2,473	Each	15%	\$2,102	Other	PE
13645_528-CHSZ	13645_528-CHSZ	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 29 Month=IA	\$6,773	Each	15%	\$5,757	Other	PE
13645_528-CHTB	13645_528-CHTB	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 13 Month=IA	\$2,638	Each	15%	\$2,242	Other	PE
13645_528-CHTC	13645_528-CHTC	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 8 Month=IA	\$2,149	Each	15%	\$1,827	Other	PE
13645_528-CHTD	13645_528-CHTD	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 1 Month=IA	\$436	Each	15%	\$370	Other	PE
13645_528-CHTE	13645_528-CHTE	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 34 Month=IA	\$7,480	Each	15%	\$6,358	Other	PE
13645_528-CHTF	13645_528-CHTF	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 23 Month=IA	\$5,800	Each	15%	\$4,930	Other	PE
13645_528-CHTG	13645_528-CHTG	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 5 Month=IA	\$2,026	Each	15%	\$1,722	Other	PE
13645_528-CHTH	13645_528-CHTH	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 15 Month=IA	\$4,233	Each	15%	\$3,598	Other	PE
13645_528-CHTI	13645_528-CHTI	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 24 Month=IA	\$5,973	Each	15%	\$5,077	Other	PE
13645_528-CHTJ	13645_528-CHTJ	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 7 Month=IA	\$1,565	Each	15%	\$1,330	Other	PE
13645_528-CHTK	13645_528-CHTK	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 33 Month=IA	\$7,345	Each	15%	\$6,243	Other	PE
13645_528-CHTL	13645_528-CHTL	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 16 Month=IA	\$4,449	Each	15%	\$3,782	Other	PE
13645_528-CHTM	13645_528-CHTM	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 4 Month=IA	\$1,650	Each	15%	\$1,402	Other	PE
13645_528-CHTN	13645_528-CHTN	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 8 Month=IA	\$3,080	Each	15%	\$2,618	Other	PE
13645_528-CHTO	13645_528-CHTO	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 3 Month=IA	\$1,031	Each	15%	\$876	Other	PE
13645_528-CHTP	13645_528-CHTP	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 1 Month=IA	\$304	Each	15%	\$258	Other	PE
13645_528-CHTQ	13645_528-CHTQ	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 5 Month=IA	\$1,157	Each	15%	\$983	Other	PE
13645_528-CHTR	13645_528-CHTR	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 3 Month=IA	\$1,260	Each	15%	\$1,071	Other	PE
13645_528-CHTS	13645_528-CHTS	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 6 Month=IA	\$1,955	Each	15%	\$1,662	Other	PE
13645_528-CHTT	13645_528-CHTT	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 10 Month=IA	\$2,127	Each	15%	\$1,808	Other	PE
13645_528-CHTU	13645_528-CHTU	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 12 Month=IA	\$3,023	Each	15%	\$2,569	Other	PE
13645_528-CHTV	13645_528-CHTV	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 17 Month=IA	\$4,659	Each	15%	\$3,960	Other	PE
13645_528-CHTW	13645_528-CHTW	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 18 Month=IA	\$4,863	Each	15%	\$4,133	Other	PE
13645_528-CHTX	13645_528-CHTX	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 2 Month=IA	\$700	Each	15%	\$595	Other	PE
13645_528-CHTY	13645_528-CHTY	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 11 Month=IA	\$4,034	Each	15%	\$3,429	Other	PE
13645_528-CHTZ	13645_528-CHTZ	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 11 Month=IA	\$2,815	Each	15%	\$2,392	Other	PE
13645_528-CHUB	13645_528-CHUB	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 10 Month=IA	\$3,727	Each	15%	\$3,168	Other	PE
13645_528-CHUC	13645_528-CHUC	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 3 Month=IA	\$879	Each	15%	\$747	Other	PE
13645_528-CHUD	13645_528-CHUD	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 9 Month=IA	\$3,409	Each	15%	\$2,897	Other	PE
13645_528-CHUE	13645_528-CHUE	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 9 Month=IA	\$1,946	Each	15%	\$1,654	Other	PE
13645_528-CHUF	13645_528-CHUF	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 13 Month=IA	\$3,781	Each	15%	\$3,214	Other	PE
13645_528-CHUG	13645_528-CHUG	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 4 Month=IA	\$942	Each	15%	\$801	Other	PE
13645_528-CHUH	13645_528-CHUH	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 30 Month=IA	\$6,921	Each	15%	\$5,883	Other	PE
13645_528-CHUI	13645_528-CHUI	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 12 Month=IA	\$4,333	Each	15%	\$3,683	Other	PE
13645_528-CHUJ	13645_528-CHUJ	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 3 Month=IA	\$719	Each	15%	\$611	Other	PE
13645_528-CHUK	13645_528-CHUK	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 20 Month=IA	\$5,253	Each	15%	\$4,465	Other	PE

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13645 528-CHUL	13645 528-CHUL	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 7 Month=IA	\$2,741	Each	15%	\$2,330	Other	PE
13645 528-CHUM	13645 528-CHUM	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 21 Month=IA	\$5,441	Each	15%	\$4,624	Other	PE
13645 528-CHUN	13645 528-CHUN	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 28 Month=IA	\$6,621	Each	15%	\$5,628	Other	PE
13645 528-CHUO	13645 528-CHUO	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 11 Month=IA	\$2,303	Each	15%	\$1,958	Other	PE
13645 528-CHUP	13645 528-CHUP	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 1 Month=IA	\$249	Each	15%	\$211	Other	PE
13645 528-CHUQ	13645 528-CHUQ	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 36 Month=IA	\$7,740	Each	15%	\$6,579	Other	PE
13645 528-CHUR	13645 528-CHUR	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 8 Month=IA	\$2,520	Each	15%	\$2,142	Other	PE
13645 528-CHUS	13645 528-CHUS	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 10 Month=IA	\$2,600	Each	15%	\$2,210	Other	PE
13645 528-CHUT	13645 528-CHUT	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 10 Month=IA	\$3,049	Each	15%	\$2,592	Other	PE
13645 528-CHUU	13645 528-CHUU	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 8 Month=IA	\$1,758	Each	15%	\$1,495	Other	PE
13645 528-CHUV	13645 528-CHUV	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 35 Month=IA	\$7,611	Each	15%	\$6,470	Other	PE
13645 528-CHUW	13645 528-CHUW	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 31 Month=IA	\$7,066	Each	15%	\$6,006	Other	PE
13645 528-CHUX	13645 528-CHUX	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 7 Month=IA	\$1,912	Each	15%	\$1,625	Other	PE
13645 528-CHUY	13645 528-CHUY	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 27 Month=IA	\$6,465	Each	15%	\$5,495	Other	PE
13645 528-CHUZ	13645 528-CHUZ	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 6 Month=IA	\$2,390	Each	15%	\$2,031	Other	PE
13645 528-CHVB	13645 528-CHVB	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 26 Month=IA	\$6,305	Each	15%	\$5,359	Other	PE
13645 528-CHVC	13645 528-CHVC	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 4 Month=IA	\$1,350	Each	15%	\$1,147	Other	PE
13645 528-CHVD	13645 528-CHVD	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 22 Month=IA	\$5,623	Each	15%	\$4,779	Other	PE
13645 528-CHVE	13645 528-CHVE	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 14 Month=IA	\$4,011	Each	15%	\$3,409	Other	PE
13645 528-CHVF	13645 528-CHVF	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+PP Sub 32 Month=IA	\$7,207	Each	15%	\$6,126	Other	PE
13645 528-CHVG	13645 528-CHVG	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 1 Month=IA	\$357	Each	15%	\$303	Other	PE
13645 528-CHVH	13645 528-CHVH	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 9 Month=IA	\$2,378	Each	15%	\$2,021	Other	PE
13645 528-CHVI	13645 528-CHVI	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 6 Month=IA	\$1,667	Each	15%	\$1,417	Other	PE
13645 528-CHVJ	13645 528-CHVJ	Data Protection SW	Data Protection Suite Socket Tier 1 12Mo+ Sub 2 Month=IA	\$855	Each	15%	\$727	Other	PE
13645 528-CHVK	13645 528-CHVK	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 12 Month=IA	\$3,545	Each	15%	\$3,013	Other	PE
13645 528-CHVL	13645 528-CHVL	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 4 Month=IA	\$1,151	Each	15%	\$978	Other	PE
13645 528-CHVM	13645 528-CHVM	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 5 Month=IA	\$1,658	Each	15%	\$1,409	Other	PE
13645 528-CHVN	13645 528-CHVN	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 5 Month=IA	\$1,414	Each	15%	\$1,202	Other	PE
13645 528-CHVO	13645 528-CHVO	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 7 Month=IA	\$2,243	Each	15%	\$1,906	Other	PE
13645 528-CHVP	13645 528-CHVP	Data Protection SW	Data Protection Suite Socket Tier 2 12Mo+Sub 2 Month=IA	\$597	Each	15%	\$507	Other	PE
13645 528-CHVQ	13645 528-CHVQ	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 11 Month=IA	\$3,301	Each	15%	\$2,806	Other	PE
13645 528-CHVR	13645 528-CHVR	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 6 Month=IA	\$1,364	Each	15%	\$1,160	Other	PE
13645 528-CHVS	13645 528-CHVS	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 25 Month=IA	\$6,141	Each	15%	\$5,220	Other	PE
13645 528-CHVT	13645 528-CHVT	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 9 Month=IA	\$2,789	Each	15%	\$2,371	Other	PE
13645 528-CHVU	13645 528-CHVU	Data Protection SW	Data Protection Suite Socket Tier 1 36Mo+ PP Sub 19 Month=IA	\$5,061	Each	15%	\$4,302	Other	PE
13645 528-CHVV	13645 528-CHVV	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 2 Month=IA	\$488	Each	15%	\$415	Other	PE
13645 528-CHVW	13645 528-CHVW	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 31 Month=IA	\$2,876	Each	15%	\$2,444	Other	PE
13645 528-CHVX	13645 528-CHVX	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 3 Month=IA	\$420	Each	15%	\$357	Other	PE

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13645-528-CHVY	13645-528-CHVY	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 1 Month=IA	\$177	Each	15%	\$151	Other	PE
13645-528-CHVZ	13645-528-CHVZ	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 17 Month=IA	\$1,896	Each	15%	\$1,612	Other	PE
13645-528-CHWB	13645-528-CHWB	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 10 Month=IA	\$1,517	Each	15%	\$1,289	Other	PE
13645-528-CHWC	13645-528-CHWC	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 30 Month=IA	\$2,817	Each	15%	\$2,394	Other	PE
13645-528-CHWD	13645-528-CHWD	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 35 Month=IA	\$5,310	Each	15%	\$4,514	Other	PE
13645-528-CHWE	13645-528-CHWE	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 15 Month=IA	\$1,723	Each	15%	\$1,464	Other	PE
13645-528-CHWF	13645-528-CHWF	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 8 Month=IA	\$1,254	Each	15%	\$1,066	Other	PE
13645-528-CHWG	13645-528-CHWG	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 9 Month=IA	\$1,135	Each	15%	\$965	Other	PE
13645-528-CHWH	13645-528-CHWH	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 6 Month=IA	\$796	Each	15%	\$676	Other	PE
13645-528-CHWI	13645-528-CHWI	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 11 Month=IA	\$1,642	Each	15%	\$1,396	Other	PE
13645-528-CHWJ	13645-528-CHWJ	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 32 Month=IA	\$5,028	Each	15%	\$4,274	Other	PE
13645-528-CHWK	13645-528-CHWK	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 24 Month=IA	\$2,431	Each	15%	\$2,066	Other	PE
13645-528-CHWL	13645-528-CHWL	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 24 Month=IA	\$4,167	Each	15%	\$3,542	Other	PE
13645-528-CHWM	13645-528-CHWM	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 26 Month=IA	\$4,399	Each	15%	\$3,739	Other	PE
13645-528-CHWN	13645-528-CHWN	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 1 Month=IA	\$145	Each	15%	\$123	Other	PE
13645-528-CHWO	13645-528-CHWO	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 7 Month=IA	\$913	Each	15%	\$776	Other	PE
13645-528-CHWP	13645-528-CHWP	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 11 Month=IA	\$1,343	Each	15%	\$1,142	Other	PE
13645-528-CHWQ	13645-528-CHWQ	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 12 Month=IA	\$1,443	Each	15%	\$1,226	Other	PE
13645-528-CHWR	13645-528-CHWR	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 19 Month=IA	\$3,531	Each	15%	\$3,001	Other	PE
13645-528-CHWS	13645-528-CHWS	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 27 Month=IA	\$2,631	Each	15%	\$2,236	Other	PE
13645-528-CHWT	13645-528-CHWT	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 29 Month=IA	\$2,756	Each	15%	\$2,343	Other	PE
13645-528-CHWU	13645-528-CHWU	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 31 Month=IA	\$4,930	Each	15%	\$4,190	Other	PE
13645-528-CHWV	13645-528-CHWV	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 7 Month=IA	\$1,116	Each	15%	\$948	Other	PE
13645-528-CHWW	13645-528-CHWW	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 22 Month=IA	\$3,923	Each	15%	\$3,334	Other	PE
13645-528-CHWX	13645-528-CHWX	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 13 Month=IA	\$1,539	Each	15%	\$1,308	Other	PE
13645-528-CHWY	13645-528-CHWY	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 19 Month=IA	\$2,060	Each	15%	\$1,751	Other	PE
13645-528-CHWZ	13645-528-CHWZ	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 28 Month=IA	\$4,619	Each	15%	\$3,926	Other	PE
13645-528-CHXB	13645-528-CHXB	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 27 Month=IA	\$4,510	Each	15%	\$3,834	Other	PE
13645-528-CHXC	13645-528-CHXC	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 8 Month=IA	\$1,026	Each	15%	\$872	Other	PE
13645-528-CHXD	13645-528-CHXD	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 23 Month=IA	\$4,047	Each	15%	\$3,440	Other	PE
13645-528-CHXE	13645-528-CHXE	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 34 Month=IA	\$5,218	Each	15%	\$4,436	Other	PE
13645-528-CHXF	13645-528-CHXF	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 17 Month=IA	\$3,250	Each	15%	\$2,763	Other	PE
13645-528-CHXG	13645-528-CHXG	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 15 Month=IA	\$2,953	Each	15%	\$2,510	Other	PE
13645-528-CHXH	13645-528-CHXH	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 28 Month=IA	\$2,695	Each	15%	\$2,290	Other	PE
13645-528-CHXI	13645-528-CHXI	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 10 Month=IA	\$1,241	Each	15%	\$1,055	Other	PE
13645-528-CHXJ	13645-528-CHXJ	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 25 Month=IA	\$2,499	Each	15%	\$2,124	Other	PE
13645-528-CHXK	13645-528-CHXK	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 23 Month=IA	\$2,361	Each	15%	\$2,007	Other	PE
13645-528-CHXL	13645-528-CHXL	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 3 Month=IA	\$513	Each	15%	\$436	Other	PE

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13645 528-CHXM	13645 528-CHXM	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 33 Month=IA	\$2,989	Each	15%	\$2,541	Other	PE
13645 528-CHXN	13645 528-CHXN	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 20 Month=IA	\$2,138	Each	15%	\$1,817	Other	PE
13645 528-CHXO	13645 528-CHXO	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 4 Month=IA	\$671	Each	15%	\$571	Other	PE
13645 528-CHXP	13645 528-CHXP	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 21 Month=IA	\$2,214	Each	15%	\$1,882	Other	PE
13645 528-CHXQ	13645 528-CHXQ	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 4 Month=IA	\$549	Each	15%	\$467	Other	PE
13645 528-CHXR	13645 528-CHXR	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 6 Month=IA	\$973	Each	15%	\$827	Other	PE
13645 528-CHXS	13645 528-CHXS	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 2 Month=IA	\$285	Each	15%	\$242	Other	PE
13645 528-CHXT	13645 528-CHXT	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 2 Month=IA	\$348	Each	15%	\$296	Other	PE
13645 528-CHXU	13645 528-CHXU	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 12 Month=IA	\$1,763	Each	15%	\$1,499	Other	PE
13645 528-CHXV	13645 528-CHXV	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 14 Month=IA	\$2,798	Each	15%	\$2,378	Other	PE
13645 528-CHXW	13645 528-CHXW	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 36 Month=IA	\$3,150	Each	15%	\$2,678	Other	PE
13645 528-CHXX	13645 528-CHXX	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 36 Month=IA	\$5,400	Each	15%	\$4,590	Other	PE
13645 528-CHXY	13645 528-CHXY	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 22 Month=IA	\$2,288	Each	15%	\$1,945	Other	PE
13645 528-CHXZ	13645 528-CHXZ	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 34 Month=IA	\$3,044	Each	15%	\$2,588	Other	PE
13645 528-CHYB	13645 528-CHYB	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 18 Month=IA	\$1,979	Each	15%	\$1,682	Other	PE
13645 528-CHYC	13645 528-CHYC	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 5 Month=IA	\$825	Each	15%	\$701	Other	PE
13645 528-CHYD	13645 528-CHYD	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 21 Month=IA	\$3,796	Each	15%	\$3,226	Other	PE
13645 528-CHYE	13645 528-CHYE	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 26 Month=IA	\$2,566	Each	15%	\$2,181	Other	PE
13645 528-CHYF	13645 528-CHYF	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 30 Month=IA	\$4,829	Each	15%	\$4,104	Other	PE
13645 528-CHYG	13645 528-CHYG	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 32 Month=IA	\$2,933	Each	15%	\$2,493	Other	PE
13645 528-CHYH	13645 528-CHYH	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 16 Month=IA	\$1,811	Each	15%	\$1,539	Other	PE
13645 528-CHYI	13645 528-CHYI	Data Protection SW	Data Protection Suite Socket Tier 3 12Mo+Sub 9 Month=IA	\$1,387	Each	15%	\$1,179	Other	PE
13645 528-CHYJ	13645 528-CHYJ	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 5 Month=IA	\$675	Each	15%	\$574	Other	PE
13645 528-CHYK	13645 528-CHYK	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 29 Month=IA	\$4,725	Each	15%	\$4,016	Other	PE
13645 528-CHYL	13645 528-CHYL	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 16 Month=IA	\$3,104	Each	15%	\$2,638	Other	PE
13645 528-CHYM	13645 528-CHYM	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 33 Month=IA	\$5,124	Each	15%	\$4,356	Other	PE
13645 528-CHYN	13645 528-CHYN	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 35 Month=IA	\$3,098	Each	15%	\$2,633	Other	PE
13645 528-CHYO	13645 528-CHYO	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 20 Month=IA	\$3,665	Each	15%	\$3,115	Other	PE
13645 528-CHYP	13645 528-CHYP	Data Protection SW	Data Protection Suite Socket Tier 3 36Mo+PP Sub 14 Month=IA	\$1,632	Each	15%	\$1,387	Other	PE
13645 528-CHYQ	13645 528-CHYQ	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 18 Month=IA	\$3,393	Each	15%	\$2,884	Other	PE
13645 528-CHYR	13645 528-CHYR	Data Protection SW	Data Protection Suite Socket Tier 2 36Mo+PP Sub 25 Month=IA	\$4,285	Each	15%	\$3,642	Other	PE
13645 528-CKZV	13645 528-CKZV	Data Protection SW	vProtect SU=CA	\$0	Each	15%	\$0	Other	PE
13645 528-CMCO	13645 528-CMCO	Data Protection SW	vProtect TB=CA	\$0	Each	15%	\$0	Other	PE
13645 528-CMCP	13645 528-CMCP	Data Protection SW	vProtect SU Socket=IA	\$0	Each	15%	\$0	Other	PE
13645 528-CMCQ	13645 528-CMCQ	Data Protection SW	vProtect Socket=IA	\$0	Each	15%	\$0	Other	PE
13645 626-BBBG	13645 626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE
13645 827-4153	13645 827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE
13645 827-4155	13645 827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE
13645 844-3794	13645 844-3794	Data Protection SW	Education Services - Avamar Administration Instructor Led Training Expire 1YR	\$4,400	Each	15%	\$3,740	Other	PE
13645 844-3799	13645 844-3799	Data Protection SW	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand	\$130	Each	15%	\$111	Other	PE
13645 844-3813	13645 844-3813	Data Protection SW	Education Services - NetWorker Implementation and Administration On-Demand	\$3,250	Each	15%	\$2,763	Other	PE
13645 844-3815	13645 844-3815	Data Protection SW	Education Services - RecoverPoint for Virtual Machines On-Demand Training Expire	\$1,300	Each	15%	\$1,105	Other	PE
13645 844-3817	13645 844-3817	Data Protection SW	Education Services - Avamar Administration On-Demand Training Expire 1YR	\$2,700	Each	15%	\$2,295	Other	PE
13645 844-3824	13645 844-3824	Data Protection SW	Education Services - NetWorker Implementation and Admin Instructor Led Training	\$5,500	Each	15%	\$4,675	Other	PE
13645 844-3839	13645 844-3839	Data Protection SW	Education Services - PowerProtect Data Manager On-Demand Training Expire 1YR	\$1,430	Each	15%	\$1,216	Other	PE
13645 844-7852	13645 844-7852	Data Protection SW	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	15%	\$196	Other	PE
13645 900-9997	13645 900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
14675_210-AXLN	14675_210-AXLN	Data Protection SW	Dell EMC Data Protection Suite Plus	\$0	Each	15%	\$0	Other	PE
14675_210-AXLO	14675_210-AXLO	Data Protection SW	Dell EMC Data Protection Suite Plus Upgrade	\$0	Each	15%	\$0	Other	PE
14675_332-1286	14675_332-1286	Data Protection SW	US Order	\$0	Each	15%	\$0	Other	PE
14675_379-BDQG	14675_379-BDQG	Data Protection SW	Current Capacity Tier 1 12Mo PP SU=CA	\$0	Each	15%	\$0	Other	PE
14675_379-BDQI	14675_379-BDQI	Data Protection SW	Current Capacity Tier 2 12Mo PP SU=CA	\$0	Each	15%	\$0	Other	PE
14675_379-BDQJ	14675_379-BDQJ	Data Protection SW	Current Capacity Tier 3 12Mo PP SU=CA	\$0	Each	15%	\$0	Other	PE
14675_379-BDQM	14675_379-BDQM	Data Protection SW	Current Capacity Tier 2 36Mo+ PP SU=CA	\$0	Each	15%	\$0	Other	PE
14675_379-BDQN	14675_379-BDQN	Data Protection SW	Current Capacity Tier 1 36Mo+ PP SU=CA	\$0	Each	15%	\$0	Other	PE
14675_379-BDQQ	14675_379-BDQQ	Data Protection SW	Current Capacity Tier 3 36Mo+ PP SU=CA	\$0	Each	15%	\$0	Other	PE
14675_379-BDTQ	14675_379-BDTQ	Data Protection SW	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	PE
14675_379-BEFL	14675_379-BEFL	Data Protection SW	Add CT HW to Quote	\$0	Each	15%	\$0	Other	PE
14675_379-BEJM	14675_379-BEJM	Data Protection SW	Current Socket Tier 1 36Mo+ PP SU=IA	\$0	Each	15%	\$0	Other	PE
14675_379-BEJN	14675_379-BEJN	Data Protection SW	Current Socket Tier 2 12Mo PP SU=IA	\$0	Each	15%	\$0	Other	PE
14675_379-BEJO	14675_379-BEJO	Data Protection SW	Current Socket Tier 3 36Mo+ PP SU=IA	\$0	Each	15%	\$0	Other	PE
14675_379-BEJP	14675_379-BEJP	Data Protection SW	Current Socket Tier 2 36Mo+ PP SU=IA	\$0	Each	15%	\$0	Other	PE
14675_379-BEJQ	14675_379-BEJQ	Data Protection SW	Current Socket Tier 3 12Mo PP SU=IA	\$0	Each	15%	\$0	Other	PE
14675_379-BEJR	14675_379-BEJR	Data Protection SW	Current Socket Tier 1 12Mo PP SU=IA	\$0	Each	15%	\$0	Other	PE
14675_528-BJEG	14675_528-BJEG	Data Protection SW	PowerProtect Cyber Recovery SU=IC	\$0	Each	15%	\$0	Other	PE
14675_528-BJEH	14675_528-BJEH	Data Protection SW	PowerProtect Storage Direct DD VD SU=IA	\$0	Each	15%	\$0	Other	PE
14675_528-BJEP	14675_528-BJEP	Data Protection SW	Cloud Disaster Recovery SU=CC	\$0	Each	15%	\$0	Other	PE
14675_528-BJES	14675_528-BJES	Data Protection SW	Granular Recovery for Microsoft SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-BJET	14675_528-BJET	Data Protection SW	RecoverPoint for VMs SU=IB	\$0	Each	15%	\$0	Other	PE
14675_528-BJEU	14675_528-BJEU	Data Protection SW	Avamar VE SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZN	14675_528-CKZN	Data Protection SW	Data Protection Central SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZO	14675_528-CKZO	Data Protection SW	PowerProtect Database Agent SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZQ	14675_528-CKZQ	Data Protection SW	PowerProtect Microsoft Agent SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZR	14675_528-CKZR	Data Protection SW	PowerProtect Oracle RMAN Agent SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZS	14675_528-CKZS	Data Protection SW	PowerProtect Storage Direct for PMAX SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZT	14675_528-CKZT	Data Protection SW	PowerProtect Storage Direct for VMAX SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZU	14675_528-CKZU	Data Protection SW	PowerProtect Storage Direct for XIO SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZV	14675_528-CKZV	Data Protection SW	vProtect SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZW	14675_528-CKZW	Data Protection SW	PowerProtect DD Virtual Edition SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CKZX	14675_528-CKZX	Data Protection SW	Dell EMC Cloud Tier SU=CC	\$0	Each	15%	\$0	Other	PE
14675_528-CLPV	14675_528-CLPV	Data Protection SW	Data Protection Suite Plus Tier1 12Mo PP SU=CA	\$4,766	Each	15%	\$4,051	Other	PE
14675_528-CLPW	14675_528-CLPW	Data Protection SW	Data Protection Suite Plus Tier1 36Mo PP SU=CA	\$8,514	Each	15%	\$7,237	Other	PE
14675_528-CLPX	14675_528-CLPX	Data Protection SW	Data Protection Suite Plus Tier1 48Mo PP SU=CA	\$9,992	Each	15%	\$8,493	Other	PE
14675_528-CLPY	14675_528-CLPY	Data Protection SW	Data Protection Suite Plus Tier1 60Mo PP SU=CA	\$11,153	Each	15%	\$9,480	Other	PE
14675_528-CLPZ	14675_528-CLPZ	Data Protection SW	Data Protection Suite Plus Tier 2 12Mo PP SU=CA	\$3,325	Each	15%	\$2,826	Other	PE
14675_528-CLQB	14675_528-CLQB	Data Protection SW	Data Protection Suite Plus Tier 2 36Mo PP SU=CA	\$5,940	Each	15%	\$5,049	Other	PE
14675_528-CLQC	14675_528-CLQC	Data Protection SW	Data Protection Suite Plus Tier 2 48Mo PP SU=CA	\$6,971	Each	15%	\$5,925	Other	PE
14675_528-CLQD	14675_528-CLQD	Data Protection SW	Data Protection Suite Plus Tier 2 60Mo PP SU=CA	\$7,782	Each	15%	\$6,614	Other	PE
14675_528-CLQE	14675_528-CLQE	Data Protection SW	Data Protection Suite Plus Tier 3 12Mo PP SU=CA	\$1,940	Each	15%	\$1,649	Other	PE
14675_528-CLQF	14675_528-CLQF	Data Protection SW	Data Protection Suite Plus Tier 3 36Mo PP SU=CA	\$3,465	Each	15%	\$2,945	Other	PE
14675_528-CLQG	14675_528-CLQG	Data Protection SW	Data Protection Suite Plus Tier 3 48Mo PP SU=CA	\$4,066	Each	15%	\$3,456	Other	PE
14675_528-CLQH	14675_528-CLQH	Data Protection SW	Data Protection Suite Plus Tier 3 60Mo PP SU=CA	\$4,539	Each	15%	\$3,858	Other	PE
14675_528-CLQI	14675_528-CLQI	Data Protection SW	NetWorker SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CLQJ	14675_528-CLQJ	Data Protection SW	Avamar SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CLQK	14675_528-CLQK	Data Protection SW	Data Protection Advisor SU=CA	\$0	Each	15%	\$0	Other	PE
14675_528-CLQM	14675_528-CLQM	Data Protection SW	vRealize DPA CB DDVD Enablers SU=IA	\$0	Each	15%	\$0	Other	PE



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14675_528-CLQN	14675_528-CLQN	Data Protection SW	NetWorker Virtual Edition SU=IA	\$0	Each	15%	\$0	Other	PE
14675_528-CLQO	14675_528-CLQO	Data Protection SW	vCloud Director DP Extension SU=IA	\$0	Each	15%	\$0	Other	PE
14675_528-CLQP	14675_528-CLQP	Data Protection SW	DPA Federated Reporting SU=IA	\$0	Each	15%	\$0	Other	PE
14675_528-CLQQ	14675_528-CLQQ	Data Protection SW	CloudBoost SU=IA	\$0	Each	15%	\$0	Other	PE
14675_528-CLQR	14675_528-CLQR	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 28 Month=CA	\$5,081	Each	15%	\$4,319	Other	PE
14675_528-CLQS	14675_528-CLQS	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 10 Month=CA	\$4,099	Each	15%	\$3,484	Other	PE
14675_528-CLQT	14675_528-CLQT	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 11 Month=CA	\$4,438	Each	15%	\$3,772	Other	PE
14675_528-CLQU	14675_528-CLQU	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 12 Month=CA	\$4,766	Each	15%	\$4,051	Other	PE
14675_528-CLQV	14675_528-CLQV	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 1 Month=CA	\$479	Each	15%	\$407	Other	PE
14675_528-CLQW	14675_528-CLQW	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 2 Month=CA	\$941	Each	15%	\$800	Other	PE
14675_528-CLQX	14675_528-CLQX	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 3 Month=CA	\$1,386	Each	15%	\$1,178	Other	PE
14675_528-CLQY	14675_528-CLQY	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 4 Month=CA	\$1,815	Each	15%	\$1,543	Other	PE
14675_528-CLQZ	14675_528-CLQZ	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 5 Month=CA	\$2,229	Each	15%	\$1,894	Other	PE
14675_528-CLRB	14675_528-CLRB	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 6 Month=CA	\$2,629	Each	15%	\$2,234	Other	PE
14675_528-CLRC	14675_528-CLRC	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 7 Month=CA	\$3,015	Each	15%	\$2,563	Other	PE
14675_528-CLRD	14675_528-CLRD	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 8 Month=CA	\$3,388	Each	15%	\$2,880	Other	PE
14675_528-CLRE	14675_528-CLRE	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 1 9 Month=CA	\$3,750	Each	15%	\$3,187	Other	PE
14675_528-CLRF	14675_528-CLRF	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 10 Month=CA	\$2,860	Each	15%	\$2,431	Other	PE
14675_528-CLRG	14675_528-CLRG	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 11 Month=CA	\$3,096	Each	15%	\$2,632	Other	PE
14675_528-CLRH	14675_528-CLRH	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 12 Month=CA	\$3,325	Each	15%	\$2,826	Other	PE
14675_528-CLRI	14675_528-CLRI	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 1 Month=CA	\$334	Each	15%	\$284	Other	PE
14675_528-CLRJ	14675_528-CLRJ	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 2 Month=CA	\$656	Each	15%	\$558	Other	PE
14675_528-CLRK	14675_528-CLRK	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 3 Month=CA	\$967	Each	15%	\$822	Other	PE
14675_528-CLRL	14675_528-CLRL	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 4 Month=CA	\$1,266	Each	15%	\$1,076	Other	PE
14675_528-CLRM	14675_528-CLRM	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 5 Month=CA	\$1,555	Each	15%	\$1,322	Other	PE
14675_528-CLRN	14675_528-CLRN	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 6 Month=CA	\$1,834	Each	15%	\$1,559	Other	PE
14675_528-CLRO	14675_528-CLRO	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 7 Month=CA	\$2,103	Each	15%	\$1,788	Other	PE
14675_528-CLRP	14675_528-CLRP	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 8 Month=CA	\$2,364	Each	15%	\$2,009	Other	PE
14675_528-CLRQ	14675_528-CLRQ	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 2 9 Month=CA	\$2,616	Each	15%	\$2,224	Other	PE
14675_528-CLRR	14675_528-CLRR	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 10 Month=CA	\$1,668	Each	15%	\$1,418	Other	PE
14675_528-CLRS	14675_528-CLRS	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 11 Month=CA	\$1,806	Each	15%	\$1,535	Other	PE
14675_528-CLRT	14675_528-CLRT	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 12 Month=CA	\$1,940	Each	15%	\$1,649	Other	PE
14675_528-CLRU	14675_528-CLRU	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 1 Month=CA	\$195	Each	15%	\$166	Other	PE
14675_528-CLRV	14675_528-CLRV	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 2 Month=CA	\$383	Each	15%	\$325	Other	PE
14675_528-CLRW	14675_528-CLRW	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 3 Month=CA	\$564	Each	15%	\$479	Other	PE
14675_528-CLRX	14675_528-CLRX	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 4 Month=CA	\$739	Each	15%	\$628	Other	PE
14675_528-CLRY	14675_528-CLRY	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 5 Month=CA	\$907	Each	15%	\$771	Other	PE
14675_528-CLRZ	14675_528-CLRZ	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 6 Month=CA	\$1,070	Each	15%	\$909	Other	PE
14675_528-CLTB	14675_528-CLTB	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 7 Month=CA	\$1,227	Each	15%	\$1,043	Other	PE
14675_528-CLTC	14675_528-CLTC	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 8 Month=CA	\$1,379	Each	15%	\$1,172	Other	PE
14675_528-CLTD	14675_528-CLTD	Data Protection SW	Data Protection Suite Plus 12Mo PP SU Tier 3 9 Month=CA	\$1,526	Each	15%	\$1,297	Other	PE
14675_528-CLTE	14675_528-CLTE	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 1 Month=CA	\$392	Each	15%	\$333	Other	PE
14675_528-CLTF	14675_528-CLTF	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 2 Month=CA	\$770	Each	15%	\$654	Other	PE
14675_528-CLTG	14675_528-CLTG	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 3 Month=CA	\$1,134	Each	15%	\$964	Other	PE
14675_528-CLTH	14675_528-CLTH	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 4 Month=CA	\$1,485	Each	15%	\$1,262	Other	PE
14675_528-CLTI	14675_528-CLTI	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 5 Month=CA	\$1,824	Each	15%	\$1,550	Other	PE
14675_528-CLTJ	14675_528-CLTJ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 6 Month=CA	\$2,151	Each	15%	\$1,828	Other	PE
14675_528-CLTK	14675_528-CLTK	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 7 Month=CA	\$2,467	Each	15%	\$2,097	Other	PE
14675_528-CLTL	14675_528-CLTL	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 8 Month=CA	\$2,772	Each	15%	\$2,356	Other	PE

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14675 528-CLTM	14675 528-CLTM	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 9 Month=CA	\$3,068	Each	15%	\$2,608	Other	PE
14675 528-CLTN	14675 528-CLTN	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 1 Month=CA	\$274	Each	15%	\$233	Other	PE
14675 528-CLTO	14675 528-CLTO	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 2 Month=CA	\$537	Each	15%	\$457	Other	PE
14675 528-CLTP	14675 528-CLTP	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 3 Month=CA	\$791	Each	15%	\$672	Other	PE
14675 528-CLTQ	14675 528-CLTQ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 4 Month=CA	\$1,036	Each	15%	\$881	Other	PE
14675 528-CLTR	14675 528-CLTR	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 5 Month=CA	\$1,272	Each	15%	\$1,081	Other	PE
14675 528-CLTS	14675 528-CLTS	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 6 Month=CA	\$1,500	Each	15%	\$1,275	Other	PE
14675 528-CLTT	14675 528-CLTT	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 7 Month=CA	\$1,721	Each	15%	\$1,463	Other	PE
14675 528-CLTU	14675 528-CLTU	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 9 Month=CA	\$2,140	Each	15%	\$1,819	Other	PE
14675 528-CLTV	14675 528-CLTV	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 10 Month=CA	\$3,354	Each	15%	\$2,851	Other	PE
14675 528-CLTW	14675 528-CLTW	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 11 Month=CA	\$3,631	Each	15%	\$3,086	Other	PE
14675 528-CLTX	14675 528-CLTX	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 12 Month=CA	\$3,899	Each	15%	\$3,314	Other	PE
14675 528-CLTY	14675 528-CLTY	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 13 Month=CA	\$4,159	Each	15%	\$3,535	Other	PE
14675 528-CLTZ	14675 528-CLTZ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 14 Month=CA	\$4,412	Each	15%	\$3,750	Other	PE
14675 528-CLUB	14675 528-CLUB	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 15 Month=CA	\$4,656	Each	15%	\$3,958	Other	PE
14675 528-CLUC	14675 528-CLUC	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 16 Month=CA	\$4,894	Each	15%	\$4,160	Other	PE
14675 528-CLUD	14675 528-CLUD	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 17 Month=CA	\$5,125	Each	15%	\$4,356	Other	PE
14675 528-CLUE	14675 528-CLUE	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 18 Month=CA	\$5,349	Each	15%	\$4,546	Other	PE
14675 528-CLUF	14675 528-CLUF	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 19 Month=CA	\$5,567	Each	15%	\$4,732	Other	PE
14675 528-CLUG	14675 528-CLUG	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 20 Month=CA	\$5,778	Each	15%	\$4,912	Other	PE
14675 528-CLUH	14675 528-CLUH	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 21 Month=CA	\$5,984	Each	15%	\$5,087	Other	PE
14675 528-CLUI	14675 528-CLUI	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 22 Month=CA	\$6,185	Each	15%	\$5,257	Other	PE
14675 528-CLUJ	14675 528-CLUJ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 23 Month=CA	\$6,380	Each	15%	\$5,423	Other	PE
14675 528-CLUK	14675 528-CLUK	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 24 Month=CA	\$6,570	Each	15%	\$5,584	Other	PE
14675 528-CLUL	14675 528-CLUL	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 25 Month=CA	\$6,755	Each	15%	\$5,742	Other	PE
14675 528-CLUM	14675 528-CLUM	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 26 Month=CA	\$6,935	Each	15%	\$5,895	Other	PE
14675 528-CLUN	14675 528-CLUN	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 27 Month=CA	\$7,111	Each	15%	\$6,044	Other	PE
14675 528-CLUO	14675 528-CLUO	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 28 Month=CA	\$7,282	Each	15%	\$6,190	Other	PE
14675 528-CLUP	14675 528-CLUP	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 29 Month=CA	\$7,450	Each	15%	\$6,332	Other	PE
14675 528-CLUQ	14675 528-CLUQ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 30 Month=CA	\$7,613	Each	15%	\$6,471	Other	PE
14675 528-CLUR	14675 528-CLUR	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 31 Month=CA	\$7,772	Each	15%	\$6,606	Other	PE
14675 528-CLUS	14675 528-CLUS	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 32 Month=CA	\$7,927	Each	15%	\$6,738	Other	PE
14675 528-CLUT	14675 528-CLUT	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 33 Month=CA	\$8,079	Each	15%	\$6,867	Other	PE
14675 528-CLUJ	14675 528-CLUJ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 34 Month=CA	\$8,227	Each	15%	\$6,993	Other	PE
14675 528-CLUV	14675 528-CLUV	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 35 Month=CA	\$8,372	Each	15%	\$7,116	Other	PE
14675 528-CLUW	14675 528-CLUW	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 36 Month=CA	\$8,514	Each	15%	\$7,237	Other	PE
14675 528-CLUX	14675 528-CLUX	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 37 Month=CA	\$8,652	Each	15%	\$7,354	Other	PE
14675 528-CLUY	14675 528-CLUY	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 38 Month=CA	\$8,787	Each	15%	\$7,469	Other	PE
14675 528-CLUZ	14675 528-CLUZ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 39 Month=CA	\$8,920	Each	15%	\$7,582	Other	PE
14675 528-CLVB	14675 528-CLVB	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 40 Month=CA	\$9,049	Each	15%	\$7,692	Other	PE
14675 528-CLVC	14675 528-CLVC	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 41 Month=CA	\$9,176	Each	15%	\$7,799	Other	PE
14675 528-CLVD	14675 528-CLVD	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 42 Month=CA	\$9,300	Each	15%	\$7,905	Other	PE
14675 528-CLVE	14675 528-CLVE	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 43 Month=CA	\$9,421	Each	15%	\$8,008	Other	PE
14675 528-CLVF	14675 528-CLVF	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 44 Month=CA	\$9,540	Each	15%	\$8,109	Other	PE
14675 528-CLVG	14675 528-CLVG	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 45 Month=CA	\$9,656	Each	15%	\$8,208	Other	PE
14675 528-CLVH	14675 528-CLVH	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 46 Month=CA	\$9,770	Each	15%	\$8,305	Other	PE
14675 528-CLVI	14675 528-CLVI	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 47 Month=CA	\$9,882	Each	15%	\$8,400	Other	PE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14675 528-CLVJ	14675 528-CLVJ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 48 Month=CA	\$9,992	Each	15%	\$8,493	Other	PE
14675 528-CLVK	14675 528-CLVK	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 49 Month=CA	\$10,099	Each	15%	\$8,584	Other	PE
14675 528-CLVL	14675 528-CLVL	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 50 Month=CA	\$10,204	Each	15%	\$8,674	Other	PE
14675 528-CLVM	14675 528-CLVM	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 51 Month=CA	\$10,307	Each	15%	\$8,761	Other	PE
14675 528-CLVN	14675 528-CLVN	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 52 Month=CA	\$10,409	Each	15%	\$8,847	Other	PE
14675 528-CLVO	14675 528-CLVO	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 53 Month=CA	\$10,508	Each	15%	\$8,932	Other	PE
14675 528-CLVP	14675 528-CLVP	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 54 Month=CA	\$10,605	Each	15%	\$9,015	Other	PE
14675 528-CLVQ	14675 528-CLVQ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 55 Month=CA	\$10,701	Each	15%	\$9,096	Other	PE
14675 528-CLVR	14675 528-CLVR	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 56 Month=CA	\$10,795	Each	15%	\$9,176	Other	PE
14675 528-CLVS	14675 528-CLVS	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 57 Month=CA	\$10,887	Each	15%	\$9,254	Other	PE
14675 528-CLVT	14675 528-CLVT	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 58 Month=CA	\$10,977	Each	15%	\$9,331	Other	PE
14675 528-CLVU	14675 528-CLVU	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 59 Month=CA	\$11,066	Each	15%	\$9,406	Other	PE
14675 528-CLVV	14675 528-CLVV	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 1 60 Month=CA	\$11,153	Each	15%	\$9,480	Other	PE
14675 528-CLVW	14675 528-CLVW	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 10 Month=CA	\$2,340	Each	15%	\$1,989	Other	PE
14675 528-CLVX	14675 528-CLVX	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 11 Month=CA	\$2,533	Each	15%	\$2,153	Other	PE
14675 528-CLVY	14675 528-CLVY	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 12 Month=CA	\$2,720	Each	15%	\$2,312	Other	PE
14675 528-CLVZ	14675 528-CLVZ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 13 Month=CA	\$2,902	Each	15%	\$2,467	Other	PE
14675 528-CLWB	14675 528-CLWB	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 14 Month=CA	\$3,078	Each	15%	\$2,616	Other	PE
14675 528-CLWC	14675 528-CLWC	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 15 Month=CA	\$3,249	Each	15%	\$2,761	Other	PE
14675 528-CLWD	14675 528-CLWD	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 16 Month=CA	\$3,414	Each	15%	\$2,902	Other	PE
14675 528-CLWE	14675 528-CLWE	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 17 Month=CA	\$3,575	Each	15%	\$3,039	Other	PE
14675 528-CLWF	14675 528-CLWF	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 18 Month=CA	\$3,732	Each	15%	\$3,172	Other	PE
14675 528-CLWG	14675 528-CLWG	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 19 Month=CA	\$3,884	Each	15%	\$3,301	Other	PE
14675 528-CLWH	14675 528-CLWH	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 20 Month=CA	\$4,031	Each	15%	\$3,427	Other	PE
14675 528-CLWI	14675 528-CLWI	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 21 Month=CA	\$4,175	Each	15%	\$3,549	Other	PE
14675 528-CLWJ	14675 528-CLWJ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 22 Month=CA	\$4,315	Each	15%	\$3,668	Other	PE
14675 528-CLWK	14675 528-CLWK	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 23 Month=CA	\$4,451	Each	15%	\$3,783	Other	PE
14675 528-CLWL	14675 528-CLWL	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 24 Month=CA	\$4,584	Each	15%	\$3,896	Other	PE
14675 528-CLWM	14675 528-CLWM	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 25 Month=CA	\$4,713	Each	15%	\$4,006	Other	PE
14675 528-CLWN	14675 528-CLWN	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 26 Month=CA	\$4,839	Each	15%	\$4,113	Other	PE
14675 528-CLWO	14675 528-CLWO	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 27 Month=CA	\$4,961	Each	15%	\$4,217	Other	PE
14675 528-CLWP	14675 528-CLWP	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 29 Month=CA	\$5,197	Each	15%	\$4,418	Other	PE
14675 528-CLWQ	14675 528-CLWQ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 30 Month=CA	\$5,311	Each	15%	\$4,515	Other	PE
14675 528-CLWR	14675 528-CLWR	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 31 Month=CA	\$5,422	Each	15%	\$4,609	Other	PE
14675 528-CLWS	14675 528-CLWS	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 32 Month=CA	\$5,531	Each	15%	\$4,701	Other	PE
14675 528-CLWT	14675 528-CLWT	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 33 Month=CA	\$5,637	Each	15%	\$4,791	Other	PE
14675 528-CLWU	14675 528-CLWU	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 34 Month=CA	\$5,740	Each	15%	\$4,879	Other	PE
14675 528-CLWV	14675 528-CLWV	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 35 Month=CA	\$5,841	Each	15%	\$4,965	Other	PE
14675 528-CLWW	14675 528-CLWW	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 36 Month=CA	\$5,940	Each	15%	\$5,049	Other	PE
14675 528-CLWX	14675 528-CLWX	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 38 Month=CA	\$6,131	Each	15%	\$5,211	Other	PE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
14675 528-CLWY	14675 528-CLWY	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 39 Month=CA	\$6,223	Each	15%	\$5,290	Other	PE
14675 528-CLWZ	14675 528-CLWZ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 40 Month=CA	\$6,313	Each	15%	\$5,366	Other	PE
14675 528-CLXB	14675 528-CLXB	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 41 Month=CA	\$6,402	Each	15%	\$5,441	Other	PE
14675 528-CLXC	14675 528-CLXC	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 42 Month=CA	\$6,488	Each	15%	\$5,515	Other	PE
14675 528-CLXD	14675 528-CLXD	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 43 Month=CA	\$6,573	Each	15%	\$5,587	Other	PE
14675 528-CLXE	14675 528-CLXE	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 44 Month=CA	\$6,656	Each	15%	\$5,657	Other	PE
14675 528-CLXF	14675 528-CLXF	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 45 Month=CA	\$6,737	Each	15%	\$5,726	Other	PE
14675 528-CLXG	14675 528-CLXG	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 46 Month=CA	\$6,817	Each	15%	\$5,794	Other	PE
14675 528-CLXH	14675 528-CLXH	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 47 Month=CA	\$6,895	Each	15%	\$5,860	Other	PE
14675 528-CLXI	14675 528-CLXI	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 48 Month=CA	\$6,971	Each	15%	\$5,925	Other	PE
14675 528-CLXJ	14675 528-CLXJ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 49 Month=CA	\$7,046	Each	15%	\$5,989	Other	PE
14675 528-CLXK	14675 528-CLXK	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 50 Month=CA	\$7,119	Each	15%	\$6,051	Other	PE
14675 528-CLXL	14675 528-CLXL	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 51 Month=CA	\$7,191	Each	15%	\$6,113	Other	PE
14675 528-CLXM	14675 528-CLXM	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 52 Month=CA	\$7,262	Each	15%	\$6,173	Other	PE
14675 528-CLXN	14675 528-CLXN	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 53 Month=CA	\$7,331	Each	15%	\$6,231	Other	PE
14675 528-CLXO	14675 528-CLXO	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 54 Month=CA	\$7,399	Each	15%	\$6,289	Other	PE
14675 528-CLXP	14675 528-CLXP	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 55 Month=CA	\$7,466	Each	15%	\$6,346	Other	PE
14675 528-CLXQ	14675 528-CLXQ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 56 Month=CA	\$7,531	Each	15%	\$6,402	Other	PE
14675 528-CLXR	14675 528-CLXR	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 57 Month=CA	\$7,596	Each	15%	\$6,456	Other	PE
14675 528-CLXS	14675 528-CLXS	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 58 Month=CA	\$7,659	Each	15%	\$6,510	Other	PE
14675 528-CLXT	14675 528-CLXT	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 59 Month=CA	\$7,721	Each	15%	\$6,563	Other	PE
14675 528-CLXU	14675 528-CLXU	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 60 Month=CA	\$7,782	Each	15%	\$6,614	Other	PE
14675 528-CLYD	14675 528-CLYD	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 1 Month=CA	\$160	Each	15%	\$136	Other	PE
14675 528-CLYE	14675 528-CLYE	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 2 Month=CA	\$313	Each	15%	\$266	Other	PE
14675 528-CLYF	14675 528-CLYF	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 3 Month=CA	\$461	Each	15%	\$392	Other	PE
14675 528-CLYG	14675 528-CLYG	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 4 Month=CA	\$604	Each	15%	\$514	Other	PE
14675 528-CLYH	14675 528-CLYH	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 5 Month=CA	\$742	Each	15%	\$631	Other	PE
14675 528-CLYI	14675 528-CLYI	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 6 Month=CA	\$875	Each	15%	\$744	Other	PE
14675 528-CLYJ	14675 528-CLYJ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 7 Month=CA	\$1,004	Each	15%	\$853	Other	PE
14675 528-CLYK	14675 528-CLYK	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 8 Month=CA	\$1,128	Each	15%	\$959	Other	PE
14675 528-CLYL	14675 528-CLYL	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 9 Month=CA	\$1,249	Each	15%	\$1,061	Other	PE
14675 528-CLYM	14675 528-CLYM	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 10 Month=CA	\$1,365	Each	15%	\$1,160	Other	PE
14675 528-CLYN	14675 528-CLYN	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 11 Month=CA	\$1,478	Each	15%	\$1,256	Other	PE
14675 528-CLYO	14675 528-CLYO	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 12 Month=CA	\$1,587	Each	15%	\$1,349	Other	PE
14675 528-CLYP	14675 528-CLYP	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 13 Month=CA	\$1,693	Each	15%	\$1,439	Other	PE
14675 528-CLYQ	14675 528-CLYQ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 14 Month=CA	\$1,795	Each	15%	\$1,526	Other	PE
14675 528-CLYR	14675 528-CLYR	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 15 Month=CA	\$1,895	Each	15%	\$1,611	Other	PE
14675 528-CLYS	14675 528-CLYS	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 16 Month=CA	\$1,992	Each	15%	\$1,693	Other	PE

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

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14675 528-CLYT	14675 528-CLYT	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 17 Month=CA	\$2,086	Each	15%	\$1,773	Other	PE
14675 528-CLYU	14675 528-CLYU	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 18 Month=CA	\$2,177	Each	15%	\$1,850	Other	PE
14675 528-CLYV	14675 528-CLYV	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 19 Month=CA	\$2,265	Each	15%	\$1,926	Other	PE
14675 528-CLYW	14675 528-CLYW	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 20 Month=CA	\$2,352	Each	15%	\$1,999	Other	PE
14675 528-CLYX	14675 528-CLYX	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 21 Month=CA	\$2,435	Each	15%	\$2,070	Other	PE
14675 528-CLYY	14675 528-CLYY	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 22 Month=CA	\$2,517	Each	15%	\$2,139	Other	PE
14675 528-CLYZ	14675 528-CLYZ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 23 Month=CA	\$2,596	Each	15%	\$2,207	Other	PE
14675 528-CLZB	14675 528-CLZB	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 24 Month=CA	\$2,674	Each	15%	\$2,273	Other	PE
14675 528-CLZC	14675 528-CLZC	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 25 Month=CA	\$2,749	Each	15%	\$2,337	Other	PE
14675 528-CLZD	14675 528-CLZD	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 26 Month=CA	\$2,822	Each	15%	\$2,399	Other	PE
14675 528-CLZE	14675 528-CLZE	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 27 Month=CA	\$2,894	Each	15%	\$2,460	Other	PE
14675 528-CLZF	14675 528-CLZF	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 28 Month=CA	\$2,964	Each	15%	\$2,519	Other	PE
14675 528-CLZG	14675 528-CLZG	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 29 Month=CA	\$3,032	Each	15%	\$2,577	Other	PE
14675 528-CLZH	14675 528-CLZH	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 30 Month=CA	\$3,098	Each	15%	\$2,633	Other	PE
14675 528-CLZI	14675 528-CLZI	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 31 Month=CA	\$3,163	Each	15%	\$2,689	Other	PE
14675 528-CLZJ	14675 528-CLZJ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 32 Month=CA	\$3,226	Each	15%	\$2,742	Other	PE
14675 528-CLZK	14675 528-CLZK	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 33 Month=CA	\$3,288	Each	15%	\$2,795	Other	PE
14675 528-CLZL	14675 528-CLZL	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 34 Month=CA	\$3,348	Each	15%	\$2,846	Other	PE
14675 528-CLZM	14675 528-CLZM	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 35 Month=CA	\$3,407	Each	15%	\$2,896	Other	PE
14675 528-CLZN	14675 528-CLZN	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 36 Month=CA	\$3,465	Each	15%	\$2,945	Other	PE
14675 528-CLZO	14675 528-CLZO	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 37 Month=CA	\$3,521	Each	15%	\$2,993	Other	PE
14675 528-CLZP	14675 528-CLZP	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 38 Month=CA	\$3,576	Each	15%	\$3,040	Other	PE
14675 528-CLZQ	14675 528-CLZQ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 39 Month=CA	\$3,630	Each	15%	\$3,086	Other	PE
14675 528-CLZR	14675 528-CLZR	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 40 Month=CA	\$3,683	Each	15%	\$3,130	Other	PE
14675 528-CLZS	14675 528-CLZS	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 41 Month=CA	\$3,734	Each	15%	\$3,174	Other	PE
14675 528-CLZT	14675 528-CLZT	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 42 Month=CA	\$3,785	Each	15%	\$3,217	Other	PE
14675 528-CLZU	14675 528-CLZU	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 43 Month=CA	\$3,834	Each	15%	\$3,259	Other	PE
14675 528-CLZV	14675 528-CLZV	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 44 Month=CA	\$3,883	Each	15%	\$3,300	Other	PE
14675 528-CLZW	14675 528-CLZW	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 45 Month=CA	\$3,930	Each	15%	\$3,340	Other	PE
14675 528-CLZX	14675 528-CLZX	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 46 Month=CA	\$3,976	Each	15%	\$3,380	Other	PE
14675 528-CLZY	14675 528-CLZY	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 47 Month=CA	\$4,022	Each	15%	\$3,419	Other	PE
14675 528-CLZZ	14675 528-CLZZ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 48 Month=CA	\$4,066	Each	15%	\$3,456	Other	PE
14675 528-CMBB	14675 528-CMBB	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 49 Month=CA	\$4,110	Each	15%	\$3,494	Other	PE
14675 528-CMBC	14675 528-CMBC	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 50 Month=CA	\$4,153	Each	15%	\$3,530	Other	PE
14675 528-CMBD	14675 528-CMBD	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 51 Month=CA	\$4,195	Each	15%	\$3,566	Other	PE
14675 528-CMBE	14675 528-CMBE	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 52 Month=CA	\$4,236	Each	15%	\$3,601	Other	PE
14675 528-CMBF	14675 528-CMBF	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 53 Month=CA	\$4,277	Each	15%	\$3,635	Other	PE
14675 528-CMBG	14675 528-CMBG	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 54 Month=CA	\$4,316	Each	15%	\$3,669	Other	PE



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14675_528-CMBH	14675_528-CMBH	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 55 Month=CA	\$4,355	Each	15%	\$3,702	Other	PE
14675_528-CMBI	14675_528-CMBI	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 56 Month=CA	\$4,393	Each	15%	\$3,734	Other	PE
14675_528-CMBJ	14675_528-CMBJ	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 57 Month=CA	\$4,431	Each	15%	\$3,766	Other	PE
14675_528-CMBK	14675_528-CMBK	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 58 Month=CA	\$4,468	Each	15%	\$3,797	Other	PE
14675_528-CMBL	14675_528-CMBL	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 59 Month=CA	\$4,504	Each	15%	\$3,828	Other	PE
14675_528-CMBM	14675_528-CMBM	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 3 60 Month=CA	\$4,539	Each	15%	\$3,858	Other	PE
14675_528-CMDS	14675_528-CMDS	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 8 Month=CA	\$1,934	Each	15%	\$1,644	Other	PE
14675_528-CMDT	14675_528-CMDT	Data Protection SW	Data Protection Suite Plus 36+Mo PP SU Tier 2 37 Month=CA	\$6,036	Each	15%	\$5,131	Other	PE
14675_626-BBBG	14675_626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE
14675_827-4153	14675_827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE
14675_827-4155	14675_827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE
14675_900-9997	14675_900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE
14510_210-AWPV	14510_210-AWPV	Data Protection SW	Granular Recovery	\$0	Each	15%	\$0	Other	PE
14510_210-AWZX	14510_210-AWZX	Data Protection SW	Cyber Recovery	\$0	Each	15%	\$0	Other	PE
14510_528-BFNZ	14510_528-BFNZ	Data Protection SW	EMC Granular Recovery Microsoft MID=CA	\$0	Each	15%	\$0	Other	PE
14510_528-CHYT	14510_528-CHYT	Data Protection SW	CYBER RECOVERY VAULT=IC	\$0	Each	15%	\$0	Other	PE
14510_900-9997	14510_900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE
13371_210-ARZB	13371_210-ARZB	Data Protection SW	Commercial Data Protection Suite DDVE Bundle	\$0	Each	15%	\$0	Other	PE
13371_528-BFPR	13371_528-BFPR	Data Protection SW	Data Protection Suite 2TB AVE H Enabler=CA	\$0	Each	15%	\$0	Other	PE
13371_528-BFPT	13371_528-BFPT	Data Protection SW	Data Protection Suite RP4VM Enabler=IA	\$0	Each	15%	\$0	Other	PE
13371_528-BFQB	13371_528-BFQB	Data Protection SW	Commercial DPS DDVE Bundle per Socket, 4YR=IA	\$1,521	Each	15%	\$1,293	Other	PE
13371_528-BFQD	13371_528-BFQD	Data Protection SW	Commercial DPS DDVE Bundle per Socket, 1YR=IA	\$1,521	Each	15%	\$1,293	Other	PE
13371_528-BFQR	13371_528-BFQR	Data Protection SW	DPA Single Fed Reporting Server Enabler	\$0	Each	15%	\$0	Other	PE
13371_528-BFQT	13371_528-BFQT	Data Protection SW	Commercial DPS DDVE Bundle per Socket, 2YR=IA	\$1,521	Each	15%	\$1,293	Other	PE
13371_528-BFRE	13371_528-BFRE	Data Protection SW	Data Protection Suite DPA Enabler	\$0	Each	15%	\$0	Other	PE
13371_528-BFRG	13371_528-BFRG	Data Protection SW	Commercial DPS DDVE Bundle per Socket, 3YR=IA	\$1,521	Each	15%	\$1,293	Other	PE
13371_528-BFRI	13371_528-BFRI	Data Protection SW	Data Protection Suite for VM Search Enabler	\$0	Each	15%	\$0	Other	PE
13371_528-BFRL	13371_528-BFRL	Data Protection SW	DDVE Perpetual Capacity Channel ENTRY 1TB=CA	\$0	Each	15%	\$0	Other	PE
13371_528-BFRO	13371_528-BFRO	Data Protection SW	Data Protection Central	\$0	Each	15%	\$0	Other	PE
13371_528-BFRP	13371_528-BFRP	Data Protection SW	Commercial DPS DDVE Bundle per Socket, 5YR=IA	\$1,521	Each	15%	\$1,293	Other	PE
13371_626-BBBG	13371_626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE
13371_823-4347	13371_823-4347	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 5 Years	\$0	Each	15%	\$0	Other	PE
13371_827-4153	13371_827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE
13371_827-4155	13371_827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE
13371_844-3814	13371_844-3814	Data Protection SW	Education Services - PowerProtect DD Systems Administration On-Demand Training Expire 1YR	\$3,250	Each	15%	\$2,763	Other	PE
13371_844-3821	13371_844-3821	Data Protection SW	Education Services - PowerProtect DD Systems Admin Instructor Led Training Expire 1YR	\$4,400	Each	15%	\$3,740	Other	PE
13371_844-7852	13371_844-7852	Data Protection SW	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	15%	\$196	Other	PE
13371_900-9997	13371_900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13344_210-ARXY	13344_210-ARXY	Data Protection SW	Data Protection Suite for VMWare	\$0	Each	15%	\$0	Other	PE
13344_528-BFNL	13344_528-BFNL	Data Protection SW	Avamar H 1TB Replication Capacity=CA	\$0	Each	15%	\$0	Other	PE
13344_528-BFNM	13344_528-BFNM	Data Protection SW	CloudBoost AWS Data Protection Suite Enabler	\$0	Each	15%	\$0	Other	PE
13344_528-BFNN	13344_528-BFNN	Data Protection SW	Data Protection Central for DPD	\$0	Each	15%	\$0	Other	PE
13344_528-BFNO	13344_528-BFNO	Data Protection SW	DPA Single Fed Reporting Server	\$0	Each	15%	\$0	Other	PE
13344_528-BFNP	13344_528-BFNP	Data Protection SW	Data Protection Suite for Vmware 2TB AVE H Enabler=CA	\$0	Each	15%	\$0	Other	PE
13344_528-BFNQ	13344_528-BFNQ	Data Protection SW	Data Protection Suite for VMware Avamar H Enabler	\$0	Each	15%	\$0	Other	PE
13344_528-BFNR	13344_528-BFNR	Data Protection SW	Data Protection Suite for VMware DPA Enabler	\$0	Each	15%	\$0	Other	PE
13344_528-BFNS	13344_528-BFNS	Data Protection SW	Data Protection Suite for VMware RP4VM Enabler=IA	\$0	Each	15%	\$0	Other	PE
13344_528-BFNT	13344_528-BFNT	Data Protection SW	Data Protection Suite for VMware Search Enabler	\$0	Each	15%	\$0	Other	PE
13344_528-BFNU	13344_528-BFNU	Data Protection SW	Data Protection Suite for VMware Sockets, 1YR=IA	\$2,100	Each	15%	\$1,785	Other	PE
13344_528-BFNV	13344_528-BFNV	Data Protection SW	Data Protection Suite for VMware Sockets, 2YR=IA	\$2,100	Each	15%	\$1,785	Other	PE
13344_528-BFNW	13344_528-BFNW	Data Protection SW	Data Protection Suite for VMware Sockets, 3YR=IA	\$2,100	Each	15%	\$1,785	Other	PE
13344_528-BFNX	13344_528-BFNX	Data Protection SW	Data Protection Suite for VMware Sockets, 4YR=IA	\$2,100	Each	15%	\$1,785	Other	PE
13344_528-BFNY	13344_528-BFNY	Data Protection SW	Data Protection Suite for VMware Sockets, 5YR=IA	\$2,100	Each	15%	\$1,785	Other	PE
13344_528-BFNZ	13344_528-BFNZ	Data Protection SW	EMC Granular Recovery Microsoft MID=CA	\$0	Each	15%	\$0	Other	PE
13344_528-BFOB	13344_528-BFOB	Data Protection SW	NW 9.2+ Data Protection Suite Cap Enabler=CA	\$0	Each	15%	\$0	Other	PE
13344_528-BFOC	13344_528-BFOC	Data Protection SW	vRealize Data Protection Extension	\$0	Each	15%	\$0	Other	PE
13344_626-BBBG	13344_626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE
13344_823-4347	13344_823-4347	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 5 Years	\$0	Each	15%	\$0	Other	PE
13344_827-4153	13344_827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE
13344_827-4155	13344_827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE
13344_844-3794	13344_844-3794	Data Protection SW	Education Services - Avamar Administration Instructor Led Training Expire 1YR	\$4,400	Each	15%	\$3,740	Other	PE
13344_844-3799	13344_844-3799	Data Protection SW	Education Services - PowerProtect DD Virtual Edition Implementation On-Demand Training Expire 1YR	\$130	Each	15%	\$111	Other	PE
13344_844-3813	13344_844-3813	Data Protection SW	Education Services - NetWorker Implementation and Administration On-Demand Training Expire 1YR	\$3,250	Each	15%	\$2,763	Other	PE
13344_844-3815	13344_844-3815	Data Protection SW	Education Services - RecoverPoint for Virtual Machines On-Demand Training Expire 1YR	\$1,300	Each	15%	\$1,105	Other	PE
13344_844-3817	13344_844-3817	Data Protection SW	Education Services - Avamar Administration On-Demand Training Expire 1YR	\$2,700	Each	15%	\$2,295	Other	PE
13344_844-3824	13344_844-3824	Data Protection SW	Education Services - NetWorker Implementation and Admin Instructor Led Training Expire 1YR	\$5,500	Each	15%	\$4,675	Other	PE
13344_844-3839	13344_844-3839	Data Protection SW	Education Services - PowerProtect Data Manager On-Demand Training Expire 1YR	\$1,430	Each	15%	\$1,216	Other	PE
13344_844-7852	13344_844-7852	Data Protection SW	Education Services - Dell EMC Proven Professional Exam Voucher Expire 1YR	\$230	Each	15%	\$196	Other	PE
13344_900-9997	13344_900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE
14674_210-AXLL	14674_210-AXLL	Data Protection SW	Dell EMC PowerProtect Data Manager Plus	\$0	Each	15%	\$0	Other	PE
14674_210-AXLM	14674_210-AXLM	Data Protection SW	Dell EMC PowerProtect Data Manager Plus Upgrade	\$0	Each	15%	\$0	Other	PE
14674_332-1286	14674_332-1286	Data Protection SW	US Order	\$0	Each	15%	\$0	Other	PE
14674_379-BEFL	14674_379-BEFL	Data Protection SW	Add CT HW to Quote	\$0	Each	15%	\$0	Other	PE
14674_528-BJEG	14674_528-BJEG	Data Protection SW	PowerProtect Cyber Recovery SU=IC	\$0	Each	15%	\$0	Other	PE
14674_528-BJEH	14674_528-BJEH	Data Protection SW	PowerProtect Storage Direct DD vD SU=IA	\$0	Each	15%	\$0	Other	PE
14674_528-BJEP	14674_528-BJEP	Data Protection SW	Cloud Disaster Recovery SU=CC	\$0	Each	15%	\$0	Other	PE

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Vendor Notes:

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14674 528-BJEQ	14674 528-BJEQ	Data Protection SW	vRealize SU=IA	\$0	Each	15%	\$0	Other	PE
14674 528-BJES	14674 528-BJES	Data Protection SW	Granular Recovery for Microsoft SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-BJET	14674 528-BJET	Data Protection SW	RecoverPoint for VMs SU=IB	\$0	Each	15%	\$0	Other	PE
14674 528-CKZN	14674 528-CKZN	Data Protection SW	Data Protection Central SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-CKZO	14674 528-CKZO	Data Protection SW	PowerProtect Database Agent SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-CKZQ	14674 528-CKZQ	Data Protection SW	PowerProtect Microsoft Agent SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-CKZR	14674 528-CKZR	Data Protection SW	PowerProtect Oracle RMAN Agent SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-CKZS	14674 528-CKZS	Data Protection SW	PowerProtect Storage Direct for PMAU SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-CKZT	14674 528-CKZT	Data Protection SW	PowerProtect Storage Direct for VMAU SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-CKZU	14674 528-CKZU	Data Protection SW	PowerProtect Storage Direct for XIO SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-CKZV	14674 528-CKZV	Data Protection SW	vProtect SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-CKZW	14674 528-CKZW	Data Protection SW	PowerProtect DD Virtual Edition SU=CA	\$0	Each	15%	\$0	Other	PE
14674 528-CKZX	14674 528-CKZX	Data Protection SW	Dell EMC Cloud Tier SU=CC	\$0	Each	15%	\$0	Other	PE
14674 528-CLMU	14674 528-CLMU	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU=CA	\$2,236	Each	15%	\$1,900	Other	PE
14674 528-CLMV	14674 528-CLMV	Data Protection SW	PowerProtect Data Manager Plus 36Mo PP SU=CA	\$3,994	Each	15%	\$3,395	Other	PE
14674 528-CLMW	14674 528-CLMW	Data Protection SW	PowerProtect Data Manager Plus 48Mo PP SU=CA	\$4,688	Each	15%	\$3,984	Other	PE
14674 528-CLMX	14674 528-CLMX	Data Protection SW	PowerProtect Data Manager Plus 60Mo PP SU=CA	\$5,233	Each	15%	\$4,448	Other	PE
14674 528-CLMY	14674 528-CLMY	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 10 Month=CA	\$1,923	Each	15%	\$1,635	Other	PE
14674 528-CLMZ	14674 528-CLMZ	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 11 Month=CA	\$2,082	Each	15%	\$1,770	Other	PE
14674 528-CLNB	14674 528-CLNB	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 12 Month=CA	\$2,236	Each	15%	\$1,900	Other	PE
14674 528-CLNC	14674 528-CLNC	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 1 Month=CA	\$225	Each	15%	\$191	Other	PE
14674 528-CLND	14674 528-CLND	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 2 Month=CA	\$441	Each	15%	\$375	Other	PE
14674 528-CLNE	14674 528-CLNE	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 3 Month=CA	\$650	Each	15%	\$553	Other	PE
14674 528-CLNF	14674 528-CLNF	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 4 Month=CA	\$851	Each	15%	\$724	Other	PE
14674 528-CLNG	14674 528-CLNG	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 5 Month=CA	\$1,046	Each	15%	\$889	Other	PE
14674 528-CLNH	14674 528-CLNH	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 6 Month=CA	\$1,233	Each	15%	\$1,048	Other	PE
14674 528-CLNI	14674 528-CLNI	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 7 Month=CA	\$1,414	Each	15%	\$1,202	Other	PE
14674 528-CLNJ	14674 528-CLNJ	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 8 Month=CA	\$1,590	Each	15%	\$1,351	Other	PE
14674 528-CLNK	14674 528-CLNK	Data Protection SW	PowerProtect Data Manager Plus 12Mo PP SU 9 Month=CA	\$1,759	Each	15%	\$1,495	Other	PE
14674 528-CLNL	14674 528-CLNL	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 10 Month=CA	\$1,573	Each	15%	\$1,337	Other	PE
14674 528-CLNM	14674 528-CLNM	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 11 Month=CA	\$1,703	Each	15%	\$1,448	Other	PE
14674 528-CLNN	14674 528-CLNN	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 12 Month=CA	\$1,829	Each	15%	\$1,555	Other	PE
14674 528-CLNO	14674 528-CLNO	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 13 Month=CA	\$1,951	Each	15%	\$1,659	Other	PE
14674 528-CLNP	14674 528-CLNP	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 14 Month=CA	\$2,070	Each	15%	\$1,759	Other	PE
14674 528-CLNQ	14674 528-CLNQ	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 15 Month=CA	\$2,184	Each	15%	\$1,857	Other	PE
14674 528-CLNR	14674 528-CLNR	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 16 Month=CA	\$2,296	Each	15%	\$1,952	Other	PE
14674 528-CLNS	14674 528-CLNS	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 17 Month=CA	\$2,404	Each	15%	\$2,044	Other	PE
14674 528-CLNT	14674 528-CLNT	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 18 Month=CA	\$2,509	Each	15%	\$2,133	Other	PE

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
14674 528-CLNU	14674 528-CLNU	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 19 Month=CA	\$2,611	Each	15%	\$2,220	Other	PE
14674 528-CLNV	14674 528-CLNV	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 1 Month=CA	\$184	Each	15%	\$156	Other	PE
14674 528-CLNW	14674 528-CLNW	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 20 Month=CA	\$2,711	Each	15%	\$2,304	Other	PE
14674 528-CLNX	14674 528-CLNX	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 21 Month=CA	\$2,807	Each	15%	\$2,386	Other	PE
14674 528-CLNY	14674 528-CLNY	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 22 Month=CA	\$2,902	Each	15%	\$2,466	Other	PE
14674 528-CLNZ	14674 528-CLNZ	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 23 Month=CA	\$2,993	Each	15%	\$2,544	Other	PE
14674 528-CLOB	14674 528-CLOB	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 24 Month=CA	\$3,082	Each	15%	\$2,620	Other	PE
14674 528-CLOC	14674 528-CLOC	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 25 Month=CA	\$3,169	Each	15%	\$2,694	Other	PE
14674 528-CLOD	14674 528-CLOD	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 26 Month=CA	\$3,254	Each	15%	\$2,766	Other	PE
14674 528-CLOE	14674 528-CLOE	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 27 Month=CA	\$3,336	Each	15%	\$2,836	Other	PE
14674 528-CLOF	14674 528-CLOF	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 28 Month=CA	\$3,416	Each	15%	\$2,904	Other	PE
14674 528-CLOG	14674 528-CLOG	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 29 Month=CA	\$3,495	Each	15%	\$2,971	Other	PE
14674 528-CLOH	14674 528-CLOH	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 2 Month=CA	\$361	Each	15%	\$307	Other	PE
14674 528-CLOI	14674 528-CLOI	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 30 Month=CA	\$3,571	Each	15%	\$3,036	Other	PE
14674 528-CLOJ	14674 528-CLOJ	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 31 Month=CA	\$3,646	Each	15%	\$3,099	Other	PE
14674 528-CLOK	14674 528-CLOK	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 32 Month=CA	\$3,719	Each	15%	\$3,161	Other	PE
14674 528-CLOL	14674 528-CLOL	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 33 Month=CA	\$3,790	Each	15%	\$3,222	Other	PE
14674 528-CLOM	14674 528-CLOM	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 34 Month=CA	\$3,860	Each	15%	\$3,281	Other	PE
14674 528-CLON	14674 528-CLON	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 35 Month=CA	\$3,928	Each	15%	\$3,339	Other	PE
14674 528-CLOO	14674 528-CLOO	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 36 Month=CA	\$3,994	Each	15%	\$3,395	Other	PE
14674 528-CLOP	14674 528-CLOP	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 37 Month=CA	\$4,059	Each	15%	\$3,450	Other	PE
14674 528-CLOQ	14674 528-CLOQ	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 38 Month=CA	\$4,122	Each	15%	\$3,504	Other	PE
14674 528-CLOR	14674 528-CLOR	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 39 Month=CA	\$4,185	Each	15%	\$3,557	Other	PE
14674 528-CLOS	14674 528-CLOS	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 3 Month=CA	\$532	Each	15%	\$452	Other	PE
14674 528-CLOT	14674 528-CLOT	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 40 Month=CA	\$4,245	Each	15%	\$3,608	Other	PE
14674 528-CLOU	14674 528-CLOU	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 41 Month=CA	\$4,305	Each	15%	\$3,659	Other	PE
14674 528-CLOV	14674 528-CLOV	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 42 Month=CA	\$4,363	Each	15%	\$3,708	Other	PE
14674 528-CLOW	14674 528-CLOW	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 43 Month=CA	\$4,420	Each	15%	\$3,757	Other	PE
14674 528-CLOX	14674 528-CLOX	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 44 Month=CA	\$4,476	Each	15%	\$3,804	Other	PE
14674 528-CLOY	14674 528-CLOY	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 45 Month=CA	\$4,530	Each	15%	\$3,851	Other	PE
14674 528-CLOZ	14674 528-CLOZ	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 46 Month=CA	\$4,584	Each	15%	\$3,896	Other	PE
14674 528-CLPB	14674 528-CLPB	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 47 Month=CA	\$4,636	Each	15%	\$3,941	Other	PE
14674 528-CLPC	14674 528-CLPC	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 48 Month=CA	\$4,688	Each	15%	\$3,984	Other	PE
14674 528-CLPD	14674 528-CLPD	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 49 Month=CA	\$4,738	Each	15%	\$4,027	Other	PE
14674 528-CLPE	14674 528-CLPE	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 4 Month=CA	\$697	Each	15%	\$592	Other	PE
14674 528-CLPF	14674 528-CLPF	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 50 Month=CA	\$4,787	Each	15%	\$4,069	Other	PE
14674 528-CLPG	14674 528-CLPG	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 51 Month=CA	\$4,836	Each	15%	\$4,110	Other	PE
14674 528-CLPH	14674 528-CLPH	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 52 Month=CA	\$4,883	Each	15%	\$4,151	Other	PE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
14674_528-CLPI	14674_528-CLPI	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 53 Month=CA	\$4,930	Each	15%	\$4,190	Other	PE
14674_528-CLPJ	14674_528-CLPJ	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 54 Month=CA	\$4,975	Each	15%	\$4,229	Other	PE
14674_528-CLPK	14674_528-CLPK	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 55 Month=CA	\$5,020	Each	15%	\$4,267	Other	PE
14674_528-CLPL	14674_528-CLPL	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 56 Month=CA	\$5,064	Each	15%	\$4,305	Other	PE
14674_528-CLPM	14674_528-CLPM	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 57 Month=CA	\$5,108	Each	15%	\$4,341	Other	PE
14674_528-CLPN	14674_528-CLPN	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 58 Month=CA	\$5,150	Each	15%	\$4,377	Other	PE
14674_528-CLPO	14674_528-CLPO	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 59 Month=CA	\$5,192	Each	15%	\$4,413	Other	PE
14674_528-CLPP	14674_528-CLPP	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 5 Month=CA	\$856	Each	15%	\$727	Other	PE
14674_528-CLPQ	14674_528-CLPQ	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 60 Month=CA	\$5,233	Each	15%	\$4,448	Other	PE
14674_528-CLPR	14674_528-CLPR	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 6 Month=CA	\$1,009	Each	15%	\$858	Other	PE
14674_528-CLPS	14674_528-CLPS	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 7 Month=CA	\$1,157	Each	15%	\$984	Other	PE
14674_528-CLPT	14674_528-CLPT	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 8 Month=CA	\$1,301	Each	15%	\$1,105	Other	PE
14674_528-CLPU	14674_528-CLPU	Data Protection SW	PowerProtect Data Manager Plus 36+Mo PP SU 9 Month=CA	\$1,439	Each	15%	\$1,223	Other	PE
14674_626-BBBG	14674_626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE
14674_827-4153	14674_827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE
14674_827-4155	14674_827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE
14674_900-9997	14674_900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE
14830_332-1286	14830_332-1286	Data Protection SW	US Order	\$0	Each	15%	\$0	Other	PE
14830_379-BDTQ	14830_379-BDTQ	Data Protection SW	Thank you for buying Dell EMC	\$0	Each	15%	\$0	Other	PE
14830_379-BEJF	14830_379-BEJF	Data Protection SW	Current Capacity	\$0	Each	15%	\$0	Other	PE
14830_528-BJEP	14830_528-BJEP	Data Protection SW	Cloud Disaster Recovery SU=CC	\$0	Each	15%	\$0	Other	PE
14830_528-BJEQ	14830_528-BJEQ	Data Protection SW	vRealize SU=IA	\$0	Each	15%	\$0	Other	PE
14830_528-BJES	14830_528-BJES	Data Protection SW	Granular Recovery for Microsoft SU=CA	\$0	Each	15%	\$0	Other	PE
14830_528-CKZN	14830_528-CKZN	Data Protection SW	Data Protection Central SU=CA	\$0	Each	15%	\$0	Other	PE
14830_528-CKZO	14830_528-CKZO	Data Protection SW	PowerProtect Database Agent SU=CA	\$0	Each	15%	\$0	Other	PE
14830_528-CKZQ	14830_528-CKZQ	Data Protection SW	PowerProtect Microsoft Agent SU=CA	\$0	Each	15%	\$0	Other	PE
14830_528-CKZR	14830_528-CKZR	Data Protection SW	PowerProtect Oracle RMAN Agent SU=CA	\$0	Each	15%	\$0	Other	PE
14830_528-CKZW	14830_528-CKZW	Data Protection SW	PowerProtect DD Virtual Edition SU=CA	\$0	Each	15%	\$0	Other	PE
14830_528-CKZX	14830_528-CKZX	Data Protection SW	Dell EMC Cloud Tier SU=CC	\$0	Each	15%	\$0	Other	PE
14830_626-BBBG	14830_626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE
13643_210-ASRP	13643_210-ASRP	Data Protection SW	Dell EMC PowerProtect Software	\$0	Each	15%	\$0	Other	PE
13643_210-ASWP	13643_210-ASWP	Data Protection SW	Dell EMC PowerProtect Software, Upgrade	\$0	Each	15%	\$0	Other	PE
13643_210-ASWQ	13643_210-ASWQ	Data Protection SW	Dell EMC PowerProtect Software, Subscription	\$0	Each	15%	\$0	Other	PE
13643_210-ASWR	13643_210-ASWR	Data Protection SW	Dell EMC PowerProtect Software, Subscription Upgrade	\$0	Each	15%	\$0	Other	PE
13643_332-1286	13643_332-1286	Data Protection SW	US Order	\$0	Each	15%	\$0	Other	PE
13643_528-BFNZ	13643_528-BFNZ	Data Protection SW	EMC Granular Recovery Microsoft MID=CA	\$0	Each	15%	\$0	Other	PE
13643_528-BIQL	13643_528-BIQL	Data Protection SW	PowerProtect Software Socket=IA	\$3,140	Each	15%	\$2,669	Other	PE
13643_528-BIQQ	13643_528-BIQQ	Data Protection SW	PowerProtect Software=CA	\$3,140	Each	15%	\$2,669	Other	PE



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13643_528-BIQV	13643_528-BIQV	Data Protection SW	PowerProtect Cyber Recovery=IC	\$0	Each	15%	\$0	Other	PE
13643_528-BIQW	13643_528-BIQW	Data Protection SW	PowerProtect Storage Direct DD vD=IA	\$0	Each	15%	\$0	Other	PE
13643_528-BIQX	13643_528-BIQX	Data Protection SW	RecoverPoint for VMs=IB	\$0	Each	15%	\$0	Other	PE
13643_528-BJEG	13643_528-BJEG	Data Protection SW	PowerProtect Cyber Recovery SU=IC	\$0	Each	15%	\$0	Other	PE
13643_528-BJEH	13643_528-BJEH	Data Protection SW	PowerProtect Storage Direct DD vD SU=IA	\$0	Each	15%	\$0	Other	PE
13643_528-BJEI	13643_528-BJEI	Data Protection SW	PowerProtect SW Sub Socket 12Mo+ Sub=IA	\$1,582	Each	15%	\$1,345	Other	PE
13643_528-BJEJ	13643_528-BJEJ	Data Protection SW	PowerProtect SW Sub Socket 36Mo+ PP Sub=IA	\$2,826	Each	15%	\$2,402	Other	PE
13643_528-BJEL	13643_528-BJEL	Data Protection SW	PowerProtect Software 12Mo Sub=CA	\$1,582	Each	15%	\$1,345	Other	PE
13643_528-BJEM	13643_528-BJEM	Data Protection SW	PowerProtect Software 36Mo+ PP Sub=CA	\$2,826	Each	15%	\$2,402	Other	PE
13643_528-BJEO	13643_528-BJEO	Data Protection SW	Cloud Disaster Recovery=CC	\$0	Each	15%	\$0	Other	PE
13643_528-BJEP	13643_528-BJEP	Data Protection SW	Cloud Disaster Recovery SU=CC	\$0	Each	15%	\$0	Other	PE
13643_528-BJEQ	13643_528-BJEQ	Data Protection SW	vRealize SU=IA	\$0	Each	15%	\$0	Other	PE
13643_528-BJER	13643_528-BJER	Data Protection SW	VREALIZE=IA	\$0	Each	15%	\$0	Other	PE
13643_528-BJES	13643_528-BJES	Data Protection SW	Granular Recovery for Microsoft SU=CA	\$0	Each	15%	\$0	Other	PE
13643_528-BJET	13643_528-BJET	Data Protection SW	RecoverPoint for VMs SU=IB	\$0	Each	15%	\$0	Other	PE
13643_528-BJFT	13643_528-BJFT	Data Protection SW	PowerProtect Software=CA	\$0	Each	15%	\$0	Other	PE
13643_528-BJFU	13643_528-BJFU	Data Protection SW	PowerProtect Software Socket=IA	\$0	Each	15%	\$0	Other	PE
13643_528-CHGF	13643_528-CHGF	Data Protection SW	PowerProtect Software TB 12Mo Sub 3 Month=CA	\$460	Each	15%	\$391	Other	PE
13643_528-CHGG	13643_528-CHGG	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 30 Month=CA	\$2,527	Each	15%	\$2,148	Other	PE
13643_528-CHGH	13643_528-CHGH	Data Protection SW	PowerProtect Software TB 12Mo Sub 10 Month=CA	\$1,361	Each	15%	\$1,157	Other	PE
13643_528-CHGI	13643_528-CHGI	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 27 Month=CA	\$2,361	Each	15%	\$2,006	Other	PE
13643_528-CHGJ	13643_528-CHGJ	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 6 Month=CA	\$714	Each	15%	\$607	Other	PE
13643_528-CHGK	13643_528-CHGK	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 28 Month=CA	\$2,417	Each	15%	\$2,055	Other	PE
13643_528-CHGL	13643_528-CHGL	Data Protection SW	PowerProtect Software TB 12Mo Sub 8 Month=CA	\$1,125	Each	15%	\$956	Other	PE
13643_528-CHGM	13643_528-CHGM	Data Protection SW	PowerProtect Software TB 12Mo Sub 7 Month=CA	\$1,001	Each	15%	\$851	Other	PE
13643_528-CHGN	13643_528-CHGN	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 1 Month=CA	\$130	Each	15%	\$111	Other	PE
13643_528-CHGO	13643_528-CHGO	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 2 Month=CA	\$256	Each	15%	\$217	Other	PE
13643_528-CHGP	13643_528-CHGP	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 24 Month=CA	\$2,181	Each	15%	\$1,854	Other	PE
13643_528-CHGQ	13643_528-CHGQ	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 31 Month=CA	\$2,580	Each	15%	\$2,193	Other	PE
13643_528-CHGR	13643_528-CHGR	Data Protection SW	PowerProtect Software TB 12Mo Sub 4 Month=CA	\$602	Each	15%	\$512	Other	PE
13643_528-CHGS	13643_528-CHGS	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 35 Month=CA	\$2,779	Each	15%	\$2,362	Other	PE
13643_528-CHGT	13643_528-CHGT	Data Protection SW	PowerProtect Software TB 12Mo Sub 9 Month=CA	\$1,245	Each	15%	\$1,058	Other	PE
13643_528-CHGU	13643_528-CHGU	Data Protection SW	PowerProtect Software TB 12Mo Sub 6 Month=CA	\$873	Each	15%	\$742	Other	PE
13643_528-CHGV	13643_528-CHGV	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 20 Month=CA	\$1,918	Each	15%	\$1,630	Other	PE
13643_528-CHGW	13643_528-CHGW	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 8 Month=CA	\$920	Each	15%	\$782	Other	PE
13643_528-CHGX	13643_528-CHGX	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 13 Month=CA	\$1,381	Each	15%	\$1,174	Other	PE
13643_528-CHGY	13643_528-CHGY	Data Protection SW	PowerProtect Software TB 12Mo Sub 5 Month=CA	\$740	Each	15%	\$629	Other	PE
13643_528-CHGZ	13643_528-CHGZ	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 12 Month=CA	\$1,294	Each	15%	\$1,100	Other	PE
13643_528-CHHB	13643_528-CHHB	Data Protection SW	PowerProtect Software TB 12Mo Sub 1 Month=CA	\$159	Each	15%	\$135	Other	PE
13643_528-CHHC	13643_528-CHHC	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 3 Month=CA	\$376	Each	15%	\$320	Other	PE
13643_528-CHHD	13643_528-CHHD	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 7 Month=CA	\$819	Each	15%	\$696	Other	PE
13643_528-CHHE	13643_528-CHHE	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 17 Month=CA	\$1,701	Each	15%	\$1,446	Other	PE
13643_528-CHHF	13643_528-CHHF	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 33 Month=CA	\$2,682	Each	15%	\$2,280	Other	PE

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
13643 528-CHHG	13643 528-CHHG	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 11 Month=CA	\$1,205	Each	15%	\$1,024	Other	PE
13643 528-CHHH	13643 528-CHHH	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 10 Month=CA	\$1,113	Each	15%	\$946	Other	PE
13643 528-CHHI	13643 528-CHHI	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 4 Month=CA	\$493	Each	15%	\$419	Other	PE
13643 528-CHHJ	13643 528-CHHJ	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 25 Month=CA	\$2,242	Each	15%	\$1,906	Other	PE
13643 528-CHHK	13643 528-CHHK	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 32 Month=CA	\$2,631	Each	15%	\$2,237	Other	PE
13643 528-CHHL	13643 528-CHHL	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 15 Month=CA	\$1,546	Each	15%	\$1,314	Other	PE
13643 528-CHHM	13643 528-CHHM	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 21 Month=CA	\$1,987	Each	15%	\$1,689	Other	PE
13643 528-CHHN	13643 528-CHHN	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 19 Month=CA	\$1,848	Each	15%	\$1,571	Other	PE
13643 528-CHHO	13643 528-CHHO	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 16 Month=CA	\$1,625	Each	15%	\$1,381	Other	PE
13643 528-CHHP	13643 528-CHHP	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 9 Month=CA	\$1,018	Each	15%	\$866	Other	PE
13643 528-CHHQ	13643 528-CHHQ	Data Protection SW	PowerProtect Software TB 12Mo Sub 2 Month=CA	\$312	Each	15%	\$265	Other	PE
13643 528-CHHR	13643 528-CHHR	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 22 Month=CA	\$2,053	Each	15%	\$1,745	Other	PE
13643 528-CHHS	13643 528-CHHS	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 26 Month=CA	\$2,302	Each	15%	\$1,957	Other	PE
13643 528-CHHT	13643 528-CHHT	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 23 Month=CA	\$2,118	Each	15%	\$1,800	Other	PE
13643 528-CHHU	13643 528-CHHU	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 14 Month=CA	\$1,464	Each	15%	\$1,245	Other	PE
13643 528-CHHV	13643 528-CHHV	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 5 Month=CA	\$605	Each	15%	\$515	Other	PE
13643 528-CHHW	13643 528-CHHW	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 34 Month=CA	\$2,731	Each	15%	\$2,321	Other	PE
13643 528-CHHX	13643 528-CHHX	Data Protection SW	PowerProtect Software TB 12Mo Sub 11 Month=CA	\$1,473	Each	15%	\$1,252	Other	PE
13643 528-CHHY	13643 528-CHHY	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 29 Month=CA	\$2,473	Each	15%	\$2,102	Other	PE
13643 528-CHHZ	13643 528-CHHZ	Data Protection SW	PowerProtect Software TB 36Mo+PP Sub 18 Month=CA	\$1,776	Each	15%	\$1,509	Other	PE
13643 528-CHIB	13643 528-CHIB	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 17 Month=IA	\$1,701	Each	15%	\$1,446	Other	PE
13643 528-CHIC	13643 528-CHIC	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 8 Month=IA	\$920	Each	15%	\$782	Other	PE
13643 528-CHID	13643 528-CHID	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 24 Month=IA	\$2,181	Each	15%	\$1,854	Other	PE
13643 528-CHIE	13643 528-CHIE	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 12 Month=IA	\$1,294	Each	15%	\$1,100	Other	PE
13643 528-CHIF	13643 528-CHIF	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 3 Month=IA	\$376	Each	15%	\$320	Other	PE
13643 528-CHIG	13643 528-CHIG	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 7 Month=IA	\$819	Each	15%	\$696	Other	PE
13643 528-CHIH	13643 528-CHIH	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 19 Month=IA	\$1,848	Each	15%	\$1,571	Other	PE
13643 528-CHII	13643 528-CHII	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 14 Month=IA	\$1,464	Each	15%	\$1,245	Other	PE
13643 528-CHIJ	13643 528-CHIJ	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 23 Month=IA	\$2,118	Each	15%	\$1,800	Other	PE
13643 528-CHIK	13643 528-CHIK	Data Protection SW	PowerProtect Software Socket 12Mo Sub 9 Month=IA	\$1,245	Each	15%	\$1,058	Other	PE
13643 528-CHIL	13643 528-CHIL	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 9 Month=IA	\$1,018	Each	15%	\$866	Other	PE
13643 528-CHIM	13643 528-CHIM	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 30 Month=IA	\$2,527	Each	15%	\$2,148	Other	PE
13643 528-CHIN	13643 528-CHIN	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 33 Month=IA	\$2,682	Each	15%	\$2,280	Other	PE
13643 528-CHIO	13643 528-CHIO	Data Protection SW	PowerProtect Software Socket 12Mo Sub 8 Month=IA	\$1,125	Each	15%	\$956	Other	PE
13643 528-CHIP	13643 528-CHIP	Data Protection SW	PowerProtect Software Socket 12Mo Sub 1 Month=IA	\$159	Each	15%	\$135	Other	PE
13643 528-CHIQ	13643 528-CHIQ	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 20 Month=IA	\$1,918	Each	15%	\$1,630	Other	PE
13643 528-CHIR	13643 528-CHIR	Data Protection SW	PowerProtect Software Socket 12Mo Sub 5 Month=IA	\$740	Each	15%	\$629	Other	PE
13643 528-CHIS	13643 528-CHIS	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 28 Month=IA	\$2,417	Each	15%	\$2,055	Other	PE
13643 528-CHIT	13643 528-CHIT	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 6 Month=IA	\$714	Each	15%	\$607	Other	PE
13643 528-CHIU	13643 528-CHIU	Data Protection SW	PowerProtect Software Socket 12Mo Sub 10 Month=IA	\$1,361	Each	15%	\$1,157	Other	PE
13643 528-CHIV	13643 528-CHIV	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 29 Month=IA	\$2,473	Each	15%	\$2,102	Other	PE
13643 528-CHIW	13643 528-CHIW	Data Protection SW	PowerProtect Software Socket 12Mo Sub 3 Month=IA	\$460	Each	15%	\$391	Other	PE
13643 528-CHIX	13643 528-CHIX	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 31 Month=IA	\$2,580	Each	15%	\$2,193	Other	PE
13643 528-CHIY	13643 528-CHIY	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 35 Month=IA	\$2,779	Each	15%	\$2,362	Other	PE
13643 528-CHIZ	13643 528-CHIZ	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 4 Month=IA	\$493	Each	15%	\$419	Other	PE
13643 528-CHJB	13643 528-CHJB	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 32 Month=IA	\$2,631	Each	15%	\$2,237	Other	PE
13643 528-CHJC	13643 528-CHJC	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 34 Month=IA	\$2,731	Each	15%	\$2,321	Other	PE
13643 528-CHJD	13643 528-CHJD	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 10 Month=IA	\$1,113	Each	15%	\$946	Other	PE
13643 528-CHJE	13643 528-CHJE	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 11 Month=IA	\$1,205	Each	15%	\$1,024	Other	PE
13643 528-CHJF	13643 528-CHJF	Data Protection SW	PowerProtect Software Socket 12Mo Sub 7 Month=IA	\$1,001	Each	15%	\$851	Other	PE
13643 528-CHJG	13643 528-CHJG	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 25 Month=IA	\$2,242	Each	15%	\$1,906	Other	PE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column 1*Column K)		Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down		
13643 528-CHJH	13643 528-CHJH	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 5 Month=IA	\$605	Each	15%	\$515	Other	PE	
13643 528-CHJI	13643 528-CHJI	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 13 Month=IA	\$1,381	Each	15%	\$1,174	Other	PE	
13643 528-CHJJ	13643 528-CHJJ	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 16 Month=IA	\$1,625	Each	15%	\$1,381	Other	PE	
13643 528-CHJK	13643 528-CHJK	Data Protection SW	PowerProtect Software Socket 12Mo Sub 4 Month=IA	\$602	Each	15%	\$512	Other	PE	
13643 528-CHJL	13643 528-CHJL	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 18 Month=IA	\$1,776	Each	15%	\$1,509	Other	PE	
13643 528-CHJM	13643 528-CHJM	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 15 Month=IA	\$1,546	Each	15%	\$1,314	Other	PE	
13643 528-CHJN	13643 528-CHJN	Data Protection SW	PowerProtect Software Socket 12Mo Sub 6 Month=IA	\$873	Each	15%	\$742	Other	PE	
13643 528-CHJO	13643 528-CHJO	Data Protection SW	PowerProtect Software Socket 12Mo Sub 11 Month=IA	\$1,473	Each	15%	\$1,252	Other	PE	
13643 528-CHJP	13643 528-CHJP	Data Protection SW	PowerProtect Software Socket 12Mo Sub 2 Month=IA	\$312	Each	15%	\$265	Other	PE	
13643 528-CHJQ	13643 528-CHJQ	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 27 Month=IA	\$2,361	Each	15%	\$2,006	Other	PE	
13643 528-CHJR	13643 528-CHJR	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 21 Month=IA	\$1,987	Each	15%	\$1,689	Other	PE	
13643 528-CHJS	13643 528-CHJS	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 1 Month=IA	\$130	Each	15%	\$111	Other	PE	
13643 528-CHJT	13643 528-CHJT	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 22 Month=IA	\$2,053	Each	15%	\$1,745	Other	PE	
13643 528-CHJU	13643 528-CHJU	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 26 Month=IA	\$2,302	Each	15%	\$1,957	Other	PE	
13643 528-CHJV	13643 528-CHJV	Data Protection SW	PowerProtect Software Socket 36Mo+PP Sub 2 Month=IA	\$256	Each	15%	\$217	Other	PE	
13643 528-CKZV	13643 528-CKZV	Data Protection SW	vProtect SU=CA	\$0	Each	15%	\$0	Other	PE	
13643 528-CMCO	13643 528-CMCO	Data Protection SW	vProtect TB=CA	\$0	Each	15%	\$0	Other	PE	
13643 528-CMCP	13643 528-CMCP	Data Protection SW	vProtect SU Socket=IA	\$0	Each	15%	\$0	Other	PE	
13643 528-CMCQ	13643 528-CMCQ	Data Protection SW	vProtect Socket=IA	\$0	Each	15%	\$0	Other	PE	
13643 626-BBBG	13643 626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE	
13643 827-4153	13643 827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE	
13643 827-4155	13643 827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE	
13643 900-9997	13643 900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE	
14416 210-AVSY	14416 210-AVSY	Data Protection SW	PowerProtect X400 Software	\$0	Each	15%	\$0	Other	PE	
14416 332-1286	14416 332-1286	Data Protection SW	US Order	\$0	Each	15%	\$0	Other	PE	
14416 528-CISW	14416 528-CISW	Data Protection SW	PowerProtect RP for VMWare	\$0	Each	15%	\$0	Other	PE	
14416 528-CISX	14416 528-CISX	Data Protection SW	PowerProtect Storage Direct DD=IA	\$0	Each	15%	\$0	Other	PE	
14416 528-CISY	14416 528-CISY	Data Protection SW	PowerProtect APPL Storage Direct PMA=CA	\$0	Each	15%	\$0	Other	PE	
14416 528-CJTE	14416 528-CJTE	Data Protection SW	PowerProtect APPL Storage Direct XIO=CA	\$0	Each	15%	\$0	Other	PE	
14416 528-CJTF	14416 528-CJTF	Data Protection SW	PowerProtect APPL Storage Direct VRPA=CA	\$0	Each	15%	\$0	Other	PE	
14416 528-CJTG	14416 528-CJTG	Data Protection SW	PowerProtect APPL Storage Direct VMAX=CA	\$0	Each	15%	\$0	Other	PE	
13752 210-ATUQ	13752 210-ATUQ	Data Protection SW	RecoverPoint for Unity XT AF	\$0	Each	15%	\$0	Other	PE	
13752 528-BNHM	13752 528-BNHM	Data Protection SW	RP Basic for Unity 380F/480F/680F/880F=IC	\$0	Each	15%	\$0	Other	PE	
13752 528-BNHN	13752 528-BNHN	Data Protection SW	RP ADV LOC UNITY 300F/350F/380F=IC	\$3,560	Each	15%	\$3,026	Other	PE	
13752 528-BNHS	13752 528-BNHS	Data Protection SW	RP ADV REM UNITY 300/350F/380F=IC	\$9,170	Each	15%	\$7,795	Other	PE	
13752 528-BNHX	13752 528-BNHX	Data Protection SW	RP ADV LOC UNITY 400F/450F/480F=IC	\$7,820	Each	15%	\$6,647	Other	PE	
13752 528-BNID	13752 528-BNID	Data Protection SW	RP ADV REM UNITY 400F/450F/480F=IC	\$20,140	Each	15%	\$17,119	Other	PE	
13752 528-BNII	13752 528-BNII	Data Protection SW	RP ADV LOC UNITY 500F/550F/680F=IC	\$13,320	Each	15%	\$11,322	Other	PE	
13752 528-BNIN	13752 528-BNIN	Data Protection SW	RP ADV REM UNITY 500F/550F/680F=IC	\$29,730	Each	15%	\$25,271	Other	PE	
13752 528-BNIS	13752 528-BNIS	Data Protection SW	RP ADV LOC UNITY 600F/650F/880F=IC	\$19,000	Each	15%	\$16,150	Other	PE	
13752 528-BNIZ	13752 528-BNIZ	Data Protection SW	RP ADV REM UNITY 600F/650F/880F=IC	\$47,490	Each	15%	\$40,367	Other	PE	
13752 626-BBBG	13752 626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE	
13752 827-4153	13752 827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE	
13752 827-4155	13752 827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE	
13752 900-9997	13752 900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE	
13721 210-ATUR	13721 210-ATUR	Data Protection SW	RecoverPoint for Unity XT Hybrid	\$0	Each	15%	\$0	Other	PE	
13721 528-BMWF	13721 528-BMWF	Data Protection SW	RP Basic for Unity 380/480/680/880=IC	\$0	Each	15%	\$0	Other	PE	
13721 528-BMWG	13721 528-BMWG	Data Protection SW	RP ADV LOC UNITY 300/380=IC	\$3,560	Each	15%	\$3,026	Other	PE	
13721 528-BMWL	13721 528-BMWL	Data Protection SW	RP ADV REM UNITY 300/380=IC	\$9,170	Each	15%	\$7,795	Other	PE	
13721 528-BMWQ	13721 528-BMWQ	Data Protection SW	RP ADV LOC UNITY 400/480=IC	\$7,820	Each	15%	\$6,647	Other	PE	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13721_528-BMWV	13721_528-BMWV	Data Protection SW	RP ADV REM UNITY 400/480=IC	\$20,140	Each	15%	\$17,119	Other	PE
13721_528-BMXB	13721_528-BMXB	Data Protection SW	RP ADV LOC UNITY 500/680=IC	\$13,320	Each	15%	\$11,322	Other	PE
13721_528-BMXG	13721_528-BMXG	Data Protection SW	RP ADV REM UNITY 500/680=IC	\$29,730	Each	15%	\$25,271	Other	PE
13721_528-BMXL	13721_528-BMXL	Data Protection SW	RP ADV LOC UNITY 600/880=IC	\$19,000	Each	15%	\$16,150	Other	PE
13721_528-BMXQ	13721_528-BMXQ	Data Protection SW	RP ADV REM UNITY 600/880=IC	\$47,490	Each	15%	\$40,367	Other	PE
13721_626-BBBG	13721_626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE
13721_827-4153	13721_827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE
13721_827-4155	13721_827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE
13721_900-9997	13721_900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE
13370_210-ARZC	13370_210-ARZC	Data Protection SW	Recover Point for Virtual Machine	\$0	Each	15%	\$0	Other	PE
13370_528-BFPO	13370_528-BFPO	Data Protection SW	RecoverPoint for VM (2000+ VM), 5YR=IB	\$955	Each	15%	\$812	Other	PE
13370_528-BFPQ	13370_528-BFPQ	Data Protection SW	RecoverPoint for VM (250-499 VM), 2YR=IB	\$1,120	Each	15%	\$952	Other	PE
13370_528-BFPS	13370_528-BFPS	Data Protection SW	RecoverPoint for VM (1000-1999 VM), 1YR=IB	\$1,010	Each	15%	\$859	Other	PE
13370_528-BFPV	13370_528-BFPV	Data Protection SW	RecoverPoint for VM (500-999 VM), 4YR=IB	\$1,060	Each	15%	\$901	Other	PE
13370_528-BFPV	13370_528-BFPV	Data Protection SW	RecoverPoint for VM (500-999 VM), 2YR=IB	\$1,060	Each	15%	\$901	Other	PE
13370_528-BFPZ	13370_528-BFPZ	Data Protection SW	RecoverPoint for VM (15-99 VM), 5YR=IB	\$1,240	Each	15%	\$1,054	Other	PE
13370_528-BFQC	13370_528-BFQC	Data Protection SW	RecoverPoint for VM (15-99 VM), 4YR=IB	\$1,240	Each	15%	\$1,054	Other	PE
13370_528-BFQG	13370_528-BFQG	Data Protection SW	RecoverPoint for VM (100-249 VM), 4YR=IB	\$1,175	Each	15%	\$999	Other	PE
13370_528-BFQI	13370_528-BFQI	Data Protection SW	RecoverPoint for VM (100-249 VM), 3YR=IB	\$1,175	Each	15%	\$999	Other	PE
13370_528-BFQJ	13370_528-BFQJ	Data Protection SW	RecoverPoint for VM (250-499 VM), 5YR=IB	\$1,120	Each	15%	\$952	Other	PE
13370_528-BFQK	13370_528-BFQK	Data Protection SW	RecoverPoint for VM (1000-1999 VM), 5YR=IB	\$1,010	Each	15%	\$859	Other	PE
13370_528-BFQL	13370_528-BFQL	Data Protection SW	RecoverPoint for VM (250-499 VM), 4YR=IB	\$1,120	Each	15%	\$952	Other	PE
13370_528-BFQM	13370_528-BFQM	Data Protection SW	RecoverPoint for VM (2000+ VM), 4YR=IB	\$955	Each	15%	\$812	Other	PE
13370_528-BFQN	13370_528-BFQN	Data Protection SW	RecoverPoint for VM (1000-1999 VM), 2YR=IB	\$1,010	Each	15%	\$859	Other	PE
13370_528-BFQO	13370_528-BFQO	Data Protection SW	RecoverPoint for VM (250-499 VM), 3YR=IB	\$1,120	Each	15%	\$952	Other	PE
13370_528-BFQP	13370_528-BFQP	Data Protection SW	RecoverPoint for VM (15-99 VM), 2YR=IB	\$1,240	Each	15%	\$1,054	Other	PE
13370_528-BFQQ	13370_528-BFQQ	Data Protection SW	RecoverPoint for VM (1000-1999 VM), 4YR=IB	\$1,010	Each	15%	\$859	Other	PE
13370_528-BFQS	13370_528-BFQS	Data Protection SW	RecoverPoint for VM (1000-1999 VM), 3YR=IB	\$1,010	Each	15%	\$859	Other	PE
13370_528-BFQU	13370_528-BFQU	Data Protection SW	RecoverPoint for VM (100-249 VM), 5YR=IB	\$1,175	Each	15%	\$999	Other	PE
13370_528-BFQV	13370_528-BFQV	Data Protection SW	RecoverPoint for VM (2000+ VM), 2YR=IB	\$955	Each	15%	\$812	Other	PE
13370_528-BFQW	13370_528-BFQW	Data Protection SW	RecoverPoint for VM (15-99 VM), 1YR=IB	\$1,240	Each	15%	\$1,054	Other	PE
13370_528-BFQX	13370_528-BFQX	Data Protection SW	RecoverPoint for VM (500-999 VM), 1YR=IB	\$1,060	Each	15%	\$901	Other	PE
13370_528-BFRD	13370_528-BFRD	Data Protection SW	RecoverPoint for VM (100-249 VM), 2YR=IB	\$1,175	Each	15%	\$999	Other	PE
13370_528-BFRD	13370_528-BFRD	Data Protection SW	RecoverPoint for VM (500-999 VM), 2YR=IB	\$1,060	Each	15%	\$901	Other	PE
13370_528-BFRF	13370_528-BFRF	Data Protection SW	RecoverPoint for VM (15-99 VM), 3YR=IB	\$1,240	Each	15%	\$1,054	Other	PE
13370_528-BFRH	13370_528-BFRH	Data Protection SW	RecoverPoint for VM (250-499 VM), 1YR=IB	\$1,120	Each	15%	\$952	Other	PE
13370_528-BFRJ	13370_528-BFRJ	Data Protection SW	RecoverPoint for VM (100-249 VM), 1YR=IB	\$1,175	Each	15%	\$999	Other	PE
13370_528-BFRK	13370_528-BFRK	Data Protection SW	RecoverPoint for VM (500-999 VM), 3YR=IB	\$1,060	Each	15%	\$901	Other	PE
13370_528-BFRM	13370_528-BFRM	Data Protection SW	RecoverPoint for VM (2000+ VM), 3YR=IB	\$955	Each	15%	\$812	Other	PE
13370_528-BFRN	13370_528-BFRN	Data Protection SW	RecoverPoint for VM (2000+ VM), 1YR=IB	\$955	Each	15%	\$812	Other	PE
13370_528-CJZP	13370_528-CJZP	Data Protection SW	RP4VM 5VM Starter Pack for DP4400	\$0	Each	15%	\$0	Other	PE
13370_626-BBBG	13370_626-BBBG	Data Protection SW	Storage Software Info	\$0	Each	15%	\$0	Other	PE
13370_823-4347	13370_823-4347	Data Protection SW	ProSupport Next Business Day, Software Entitlement, 5 Years	\$0	Each	15%	\$0	Other	PE
13370_827-4153	13370_827-4153	Data Protection SW	Residency for Data Protection, Transitional, 1 Month	\$137,308	Each	15%	\$116,712	Other	PE
13370_827-4155	13370_827-4155	Data Protection SW	Residency for Data Protection, Operational, 1 Month	\$107,885	Each	15%	\$91,702	Other	PE
13370_900-9997	13370_900-9997	Data Protection SW	On-Site Installation Declined	\$0	Each	15%	\$0	Other	PE
DD120R	DD120R	NA	SYSTEM DD120R NFS CIFS	\$0	Each	15%	\$0	Other	PE

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-PS1-HW-DD-E1	M-PS1-HW-DD-E1	NA	ProSupport One 4HR/MC Hardware Support	\$598,309	Each	15%	\$508,563	Other	PE
M-PS-HW-DD-E1	M-PS-HW-DD-E1	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	PE
M-PS-HW-DP-E1	M-PS-HW-DP-E1	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	PE
M-PSM-HW-DD-E1	M-PSM-HW-DD-E1	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	PE
M-PSM-HW-DP-E1	M-PSM-HW-DP-E1	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	PE
M-PSP-HW-DD-E1	M-PSP-HW-DD-E1	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	PE
M-PSS-HW-4H-DD-E1	M-PSS-HW-4H-DD-E1	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	15%	\$169,853	Other	PE
M-PSS-HW-4H-DP-E1	M-PSS-HW-4H-DP-E1	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	15%	\$169,853	Other	PE
M-PSS-HW-NB-DD-E1	M-PSS-HW-NB-DD-E1	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	15%	\$169,853	Other	PE
M-PSS-HW-NB-DP-E1	M-PSS-HW-NB-DP-E1	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	15%	\$169,853	Other	PE
WU-PREHWB-E00	WU-PREHWB-E00	NA	Premium Hardware Support-WARR UPG(ANDL)	\$0	Each	15%	\$0	Other	PE
DL1000S5DAE	DL1000S5DAE	CLARIION	EDL 4G DAE W/(15) 1000GB 7.2K SATA DISKS	\$27,500	Each	23%	\$21,175	Other	PH
DL2000W-DAE	DL2000W-DAE	CLARIION	EDL GEN4 4GB/S DAE W/(15) 2TB 5400 SATA	\$40,950	Each	23%	\$31,532	Other	PH
DL-3DFCSW	DL-3DFCSW	CLARIION	DISK LIBRARY 3D FIBER CHANNEL SWITCH	\$0	Each	23%	\$0	Other	PH
DL500GB1PK	DL500GB1PK	CLARIION	DL1500 500GB DRIVE 1-PK	\$0	Each	23%	\$0	Other	PH
DL500GVLTDAAE	DL500GVLTDAAE	CLARIION	DL1500 VAULT DAE 2 TB USABLE	\$0	Each	23%	\$0	Other	PH
DL5100-1TB72	DL5100-1TB72	CLARIION	EDL 5100 1TB 7.2K DRIVE	\$1,655	Each	23%	\$1,274	Other	PH
DL5100-2TB54	DL5100-2TB54	CLARIION	EDL 5100 2TB 5.4K DRIVE	\$2,350	Each	23%	\$1,810	Other	PH
DL5100-DAE	DL5100-DAE	CLARIION	EMPTY EDL 4G DAE 1TB OR 2TB SATA DRIVES	\$5,900	Each	23%	\$4,543	Other	PH
DL5200DREXP	DL5200DREXP	CLARIION	EDL DRIVE EXPANSION ADDITIONAL PAIR 4G F	\$5,000	Each	23%	\$3,850	Other	PH
C-10GBTM4P	C-10GBTM4P	DATA DOMAIN	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000	Each	23%	\$3,850	Other	PH
C-10GMCU2P	C-10GMCU2P	DATA DOMAIN	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000	Each	23%	\$3,850	Other	PH
C-10GMCU4P	C-10GMCU4P	DATA DOMAIN	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$6,000	Each	23%	\$4,620	Other	PH
C-10GMOP2P	C-10GMOP2P	DATA DOMAIN	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000	Each	23%	\$3,850	Other	PH
C-10GMOP4P	C-10GMOP4P	DATA DOMAIN	DD 10GBE IO MOD OPTICAL SFP,4PORT OPTION	\$6,000	Each	23%	\$4,620	Other	PH
C-16GFC-M2P	C-16GFC-M2P	DATA DOMAIN	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$6,000	Each	23%	\$4,620	Other	PH
C-1GMCU4P	C-1GMCU4P	DATA DOMAIN	OPTION,DD 1GBE,IO MODULE,CU,4PORT	\$2,500	Each	23%	\$1,925	Other	PH
C-1GMCUOP4P	C-1GMCUOP4P	DATA DOMAIN	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	\$3,700	Each	23%	\$2,849	Other	PH
C-8GFC-M2P	C-8GFC-M2P	DATA DOMAIN	OPTION,DD 8GBIT FC,IO MODULE,LC,2PORT	\$4,500	Each	23%	\$3,465	Other	PH
C-9500-MEM256	C-9500-MEM256	DATA DOMAIN	MEMKIT ADD 256GB DD9500 16X16GB OPTION	\$30,000	Each	23%	\$23,100	Other	PH
C-A16E30-H	C-A16E30-H	DATA DOMAIN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	Each	23%	\$462	Other	PH
C-A24E30-H	C-A24E30-H	DATA DOMAIN	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	\$600	Each	23%	\$462	Other	PH
C-A8E30-HN	C-A8E30-HN	DATA DOMAIN	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$600	Each	23%	\$462	Other	PH
C-DS60-3-135S	C-DS60-3-135S	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-3-135SE	C-DS60-3-135SE	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
C-DS60-3-135SN	C-DS60-3-135SN	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-3-135SR	C-DS60-3-135SR	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-3-135SRE	C-DS60-3-135SRE	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
C-DS60-3-135SRN	C-DS60-3-135SRN	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-3-180S	C-DS60-3-180S	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-3-180SE	C-DS60-3-180SE	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD E	\$0	Each	23%	\$0	Other	PH



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
C-DS60-3-180SN	C-DS60-3-180SN	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-3-180SR	C-DS60-3-180SR	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-3-180SRE	C-DS60-3-180SRE	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
C-DS60-3-180SRN	C-DS60-3-180SRN	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-3-45S	C-DS60-3-45S	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-3-45SE	C-DS60-3-45SE	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
C-DS60-3-45SN	C-DS60-3-45SN	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-3-45SR	C-DS60-3-45SR	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-3-45SRE	C-DS60-3-45SRE	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
C-DS60-3-45SRN	C-DS60-3-45SRN	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-3-90S	C-DS60-3-90S	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-3-90SE	C-DS60-3-90SE	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
C-DS60-3-90SN	C-DS60-3-90SN	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950	Each	23%	\$80,812	Other	PH
C-DS60-3-90SR	C-DS60-3-90SR	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-3-90SRE	C-DS60-3-90SRE	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
C-DS60-3-90SRN	C-DS60-3-90SRN	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950	Each	23%	\$80,812	Other	PH
C-DS60-4-120S	C-DS60-4-120S	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-4-120SE	C-DS60-4-120SE	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
C-DS60-4-120SN	C-DS60-4-120SN	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD	\$127,200	Each	23%	\$97,944	Other	PH
C-DS60-4-120SR	C-DS60-4-120SR	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-4-120SRE	C-DS60-4-120SRE	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
C-DS60-4-120SRN	C-DS60-4-120SRN	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200	Each	23%	\$97,944	Other	PH
C-DS60-4-180S	C-DS60-4-180S	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-4-180SE	C-DS60-4-180SE	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
C-DS60-4-180SN	C-DS60-4-180SN	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600	Each	23%	\$146,762	Other	PH
C-DS60-4-180SR	C-DS60-4-180SR	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-4-180SRE	C-DS60-4-180SRE	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
C-DS60-4-180SRN	C-DS60-4-180SRN	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600	Each	23%	\$146,762	Other	PH
C-DS60-4-240S	C-DS60-4-240S	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-4-240S-CT	C-DS60-4-240S-CT	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD CT	\$1	Each	23%	\$1	Other	PH
C-DS60-4-240SE	C-DS60-4-240SE	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
C-DS60-4-240SN	C-DS60-4-240SN	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-4-240SR	C-DS60-4-240SR	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-4-240SRE	C-DS60-4-240SRE	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
C-DS60-4-240SRN	C-DS60-4-240SRN	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$253,300	Each	23%	\$195,041	Other	PH
C-DS60-4-60S	C-DS60-4-60S	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-DS60-4-60SE	C-DS60-4-60SE	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
C-DS60-4-60SN	C-DS60-4-60SN	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD	\$67,850	Each	23%	\$52,245	Other	PH

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
C-DS60-4-60SR	C-DS60-4-60SR	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-DS60-4-60SRE	C-DS60-4-60SRE	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
C-DS60-4-60SRN	C-DS60-4-60SRN	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850	Each	23%	\$52,245	Other	PH
C-ES30-15	C-ES30-15	DATA DOMAIN	OPTIONES30 SHELF15X1TB HDD2XLCC	\$0	Each	23%	\$0	Other	PH
C-ES30-15A	C-ES30-15A	DATA DOMAIN	OPTIONES30 SHELF15X1T SATA HDDEXTDRET	\$0	Each	23%	\$0	Other	PH
C-ES30-30	C-ES30-30	DATA DOMAIN	OPTIONES30 SHELF15X2TB HDD2XLCC	\$0	Each	23%	\$0	Other	PH
C-ES30-30A	C-ES30-30A	DATA DOMAIN	OPTIONES30 SHELF15X2T SATA HDDEXTDRET	\$0	Each	23%	\$0	Other	PH
C-ES30-30S	C-ES30-30S	DATA DOMAIN	OPTION,ES30 SHELF, 15X2TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-ES30-30SE	C-ES30-30SE	DATA DOMAIN	OPTION,ES30 SHELF, 15X2TB SAS HDD,RACK E	\$0	Each	23%	\$0	Other	PH
C-ES30-30SR	C-ES30-30SR	DATA DOMAIN	OPTION,ES30 SHELF, 15X2TB SAS HDD,RETN	\$0	Each	23%	\$0	Other	PH
C-ES30-30SRE	C-ES30-30SRE	DATA DOMAIN	OPTION,ES30 SHELF, 15X2TB SAS HDD,RETN E	\$0	Each	23%	\$0	Other	PH
C-ES30-45	C-ES30-45	DATA DOMAIN	OPTIONES30 SHELF15X3TB SATA HDD	\$0	Each	23%	\$0	Other	PH
C-ES30-45A	C-ES30-45A	DATA DOMAIN	OPTIONES30 SHELF15X3TB SATA HDDRETN	\$0	Each	23%	\$0	Other	PH
C-ES30-45S	C-ES30-45S	DATA DOMAIN	OPTION,ES30 SHELF, 15X3TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-ES30-45S-CT	C-ES30-45S-CT	DATA DOMAIN	OPTION,ES30 SHELF, 15X3TB SAS HDD CT	\$1	Each	23%	\$1	Other	PH
C-ES30-45SE	C-ES30-45SE	DATA DOMAIN	OPTION,ES30 SHELF, 15X3TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
C-ES30-45SR	C-ES30-45SR	DATA DOMAIN	OPTION,ES30 SHELF, 15X3TB SAS HDD,RETN	\$0	Each	23%	\$0	Other	PH
C-ES30-45SRE	C-ES30-45SRE	DATA DOMAIN	OPTION,ES30 SHELF, 15X3TB SAS HDD,RETN E	\$0	Each	23%	\$0	Other	PH
C-ES30-60S	C-ES30-60S	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD	\$0	Each	23%	\$0	Other	PH
C-ES30-60S-CT	C-ES30-60S-CT	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD CT	\$1	Each	23%	\$1	Other	PH
C-ES30-60SE	C-ES30-60SE	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
C-ES30-60SR	C-ES30-60SR	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
C-ES30-60SRE	C-ES30-60SRE	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
C-FLDIN9500	C-FLDIN9500	DATA DOMAIN	OPTION FIELD INSTALL KIT DD9500	\$0	Each	23%	\$0	Other	PH
C-HA-DS60-SAS-3	C-HA-DS60-SAS-3	DATA DOMAIN	CABLE HA INTERCONNECT DS60 3M	\$322	Each	23%	\$248	Other	PH
C-HA-ES30-SAS-2	C-HA-ES30-SAS-2	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2M	\$150	Each	23%	\$116	Other	PH
C-HA-INTER-1	C-HA-INTER-1	DATA DOMAIN	CABLE HA INTERCONNECT CTLR 1M	\$500	Each	23%	\$385	Other	PH
C-SAS-M4PMC	C-SAS-M4PMC	DATA DOMAIN	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$5,000	Each	23%	\$3,850	Other	PH
DD12G34TB200BULK	DD12G34TB200BULK	DATA DOMAIN	DS60 12G SAS BULK PACK HDD 3X100 4X100	\$0	Each	23%	\$0	Other	PH
DD12G3TB200BULK	DD12G3TB200BULK	DATA DOMAIN	DS60 12G SAS BULK PACK HDD 3TBX200	\$0	Each	23%	\$0	Other	PH
DD12G4TB200BULK	DD12G4TB200BULK	DATA DOMAIN	DS60 12G SAS BULK PACK HDD 4TBX200	\$0	Each	23%	\$0	Other	PH
DD7200-10E45	DD7200-10E45	DATA DOMAIN	SYSTEM,DD7200+10ES30,3TB SASHDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH
DD7200-11E45	DD7200-11E45	DATA DOMAIN	SYSTEM,DD7200+11ES30,3TB SASHDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH
DD7200-12E45	DD7200-12E45	DATA DOMAIN	SYSTEM,DD7200+12ES30,3TB SASHDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH
DD7200-3E45	DD7200-3E45	DATA DOMAIN	SYSTEM,DD7200+3ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH
DD7200-4E45	DD7200-4E45	DATA DOMAIN	SYSTEM,DD7200+4ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH
DD7200-5E45	DD7200-5E45	DATA DOMAIN	SYSTEM,DD7200+5ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH
DD7200-6E45	DD7200-6E45	DATA DOMAIN	SYSTEM,DD7200+6ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH

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Vendor Notes:

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DD7200-7E45	DD7200-7E45	DATA DOMAIN	SYSTEM,DD7200+7ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH
DD7200-8E45	DD7200-8E45	DATA DOMAIN	SYSTEM,DD7200+8ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH
DD7200-9E45	DD7200-9E45	DATA DOMAIN	SYSTEM,DD7200+9ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PH
DD860-1E30	DD860-1E30	DATA DOMAIN	SYSTEM DD860+1ES3030TBNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD860-2E30	DD860-2E30	DATA DOMAIN	SYSTEM DD860+2ES3060TBNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD860-3E30	DD860-3E30	DATA DOMAIN	SYSTEM DD860+3ES3090TBNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD860-4E30	DD860-4E30	DATA DOMAIN	SYSTEM DD860+4ES30120TBNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD860-5E30	DD860-5E30	DATA DOMAIN	SYSTEM DD860+5ES30150TBNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD860-6E30	DD860-6E30	DATA DOMAIN	SYSTEM DD860+6ES30180TBNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD860-CTL	DD860-CTL	DATA DOMAIN	SYSTEM DD860 CTL NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD860-CTX	DD860-CTX	DATA DOMAIN	SYSTEM DD860CTLXNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD880-12E16	DD880-12E16	DATA DOMAIN	SYSTEMDD880 CTRL+12ES16T192TBNFSCIFS	\$942,000	Each	23%	\$725,340	Other	PH
DD880-1E16	DD880-1E16	DATA DOMAIN	SYSTEM DD880 CTRL+1ES16T16TBNFSCIFS	\$331,000	Each	23%	\$254,870	Other	PH
DD880-1E32	DD880-1E32	DATA DOMAIN	SYSTEMDD880CTRL+1ES32T32TBNFSCIFS	\$368,000	Each	23%	\$283,360	Other	PH
DD880-2E16	DD880-2E16	DATA DOMAIN	SYSTEM DD880 CTRL+2ES16T32TBNFSCIFS	\$382,000	Each	23%	\$294,140	Other	PH
DD880-2E32	DD880-2E32	DATA DOMAIN	SYSTEMDD880CTRL+2ES32T64TBNFSCIFS	\$456,000	Each	23%	\$351,120	Other	PH
DD880-2GD	DD880-2GD	DATA DOMAIN	SYSTEM GD ARRAYDD880DUAL-CTRL	\$710,000	Each	23%	\$546,700	Other	PH
DD880-3E16	DD880-3E16	DATA DOMAIN	SYSTEM DD880 CTRL+3ES16T48TBNFSCIFS	\$433,000	Each	23%	\$333,410	Other	PH
DD880-3E32	DD880-3E32	DATA DOMAIN	SYSTEMDD880CTRL+3ES32T96TBNFSCIFS	\$544,000	Each	23%	\$418,880	Other	PH
DD880-4E16	DD880-4E16	DATA DOMAIN	SYSTEM DD880 CTRL+4ES16T64TBNFSCIFS	\$484,000	Each	23%	\$372,680	Other	PH
DD880-4E32	DD880-4E32	DATA DOMAIN	SYSTEMDD880CTRL+4ES32T128TBNFSCIFS	\$682,000	Each	23%	\$525,140	Other	PH
DD880-5E16	DD880-5E16	DATA DOMAIN	SYSTEM DD880 CTRL+5ES16T80TBNFSCIFS	\$535,000	Each	23%	\$411,950	Other	PH
DD880-5E32	DD880-5E32	DATA DOMAIN	SYSTEMDD880CTRL+5ES32T160TBNFSCIFS	\$770,000	Each	23%	\$592,900	Other	PH
DD7200-CTL	DD7200-CTL	DATA DOMAIN	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	\$234,000	Each	23%	\$180,180	Other	PH
DD7200-CTLX	DD7200-CTLX	DATA DOMAIN	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	\$255,450	Each	23%	\$196,697	Other	PH
DD990-1E30	DD990-1E30	DATA DOMAIN	SYSTEMDD990+1ES302TB SATA HDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-24E30	DD990-24E30	DATA DOMAIN	SYSTEMDD990+24ES302TB SATAHDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-2E30	DD990-2E30	DATA DOMAIN	SYSTEMDD990+2ES302TB SATA HDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-3E30	DD990-3E30	DATA DOMAIN	SYSTEMDD990+3ES302TB SATA HDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-4E30	DD990-4E30	DATA DOMAIN	SYSTEMDD990+4ES302TB SATA HDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-4E45	DD990-4E45	DATA DOMAIN	SYSTEMDD9904ES453TB SATA HDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-5E30	DD990-5E30	DATA DOMAIN	SYSTEMDD990+5ES302TB SATA HDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-5E45	DD990-5E45	DATA DOMAIN	SYSTEMDD9905ES453TB SATA HDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-6E30	DD990-6E30	DATA DOMAIN	SYSTEMDD990+6ES302TB SATA HDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-6E45	DD990-6E45	DATA DOMAIN	SYSTEM DD990 6ES45 3TB SATA HDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD990-7E45	DD990-7E45	DATA DOMAIN	SYSTEM DD990 7ES45 3TB SATA HDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD990-8E45	DD990-8E45	DATA DOMAIN	SYSTEMDD9908ES453TB SATA HDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-9E45	DD990-9E45	DATA DOMAIN	SYSTEM DD990 9ES45 3TB SATA HDD NFS CIFS	\$0	Each	23%	\$0	Other	PH

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DD990-CTL	DD990-CTL	DATA DOMAIN	SYSTEMDD990CTLNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD880-6E16	DD880-6E16	DATA DOMAIN	SYSTEM DD880 CTRL+6ES16T96TBNFSFCIFS	\$586,000	Each	23%	\$451,220	Other	PH
DD880-6E32	DD880-6E32	DATA DOMAIN	SYSTEMDD880CTRL+6ES32T192TBNFSFCIFS	\$858,000	Each	23%	\$660,660	Other	PH
DD890-12E30	DD890-12E30	DATA DOMAIN	SYSTEM DD890+12ES30360TBNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD890-1E30	DD890-1E30	DATA DOMAIN	SYSTEM DD890+1ES3030TBNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD890-2E30	DD890-2E30	DATA DOMAIN	SYSTEM DD890+2ES3060TBNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD890-2GD	DD890-2GD	DATA DOMAIN	SYSTEMGD ARRAYDD890DUAL-CTL	\$750,000	Each	23%	\$577,500	Other	PH
DD890-3E30	DD890-3E30	DATA DOMAIN	SYSTEM DD890+3ES3090TBNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD890-4E30	DD890-4E30	DATA DOMAIN	SYSTEM DD890+4ES30120TBNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD890-5E30	DD890-5E30	DATA DOMAIN	SYSTEM DD890+5ES30150TBNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD890-6E30	DD890-6E30	DATA DOMAIN	SYSTEM DD890+6ES30180TBNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD890-CTL	DD890-CTL	DATA DOMAIN	SYSTEMDD890CTLNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD890-CTX	DD890-CTX	DATA DOMAIN	SYSTEM DD890 CTX NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500	DD9500	DATA DOMAIN	SYSTEM DD9500 256GB NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-10E45	DD9500-10E45	DATA DOMAIN	SYSTEM DD9500+10ES30 3TB SASHDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-11E45	DD9500-11E45	DATA DOMAIN	SYSTEM DD9500+11ES30 3TB SASHDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-12E45	DD9500-12E45	DATA DOMAIN	SYSTEM DD9500+12ES30 3TB SASHDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-16E45	DD9500-16E45	DATA DOMAIN	SYSTEM DD9500+16ES30 3TB SASHDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-20E45	DD9500-20E45	DATA DOMAIN	SYSTEM DD9500+20ES30 3TB SASHDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-24E45	DD9500-24E45	DATA DOMAIN	SYSTEM DD9500+24ES30 3TB SASHDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-4E45	DD9500-4E45	DATA DOMAIN	SYSTEM DD9500+4ES30 3TB SAS HDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-5E45	DD9500-5E45	DATA DOMAIN	SYSTEM DD9500+5ES30 3TB SAS HDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-6E45	DD9500-6E45	DATA DOMAIN	SYSTEM DD9500+6ES30 3TB SAS HDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-7E45	DD9500-7E45	DATA DOMAIN	SYSTEM DD9500+7ES30 3TB SAS HDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-8E45	DD9500-8E45	DATA DOMAIN	SYSTEM DD9500+8ES30 3TB SAS HDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-9E45	DD9500-9E45	DATA DOMAIN	SYSTEM DD9500+9ES30 3TB SAS HDD NFS CIFS	\$0	Each	23%	\$0	Other	PH
DD9500-CTL	DD9500-CTL	DATA DOMAIN	SYSTEM DD9500 CTL 256GB NFS CIFS	\$351,500	Each	23%	\$270,655	Other	PH
DD9500-CTL-HA	DD9500-CTL-HA	DATA DOMAIN	SYSTEM DD9500 CTL 256GB NFS CIFS HA	\$351,500	Each	23%	\$270,655	Other	PH
DD990-10E45	DD990-10E45	DATA DOMAIN	SYSTEM DD990 10ES45 3TB SATA HDD NFS	\$0	Each	23%	\$0	Other	PH
DD990-11E45	DD990-11E45	DATA DOMAIN	SYSTEM DD990 11ES45 3TB SATA HDD NFS	\$0	Each	23%	\$0	Other	PH
DD990-12E30	DD990-12E30	DATA DOMAIN	SYSTEMDD990+12ES302TB SATAHDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DD990-12E45	DD990-12E45	DATA DOMAIN	SYSTEMDD99012ES453TB SATA HDNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD990-16E45	DD990-16E45	DATA DOMAIN	SYSTEMDD99016ES453TB SATA HDNFSFCIFS	\$0	Each	23%	\$0	Other	PH
DD990-18E30	DD990-18E30	DATA DOMAIN	SYSTEMDD990+18ES302TB SATAHDDNFSCIFS	\$0	Each	23%	\$0	Other	PH
DDRACK-1PH-2N	DDRACK-1PH-2N	DATA DOMAIN	RACK DATA DOMAIN 40U SNGL PHASERK-BEZEL	\$4,200	Each	23%	\$3,234	Other	PH
DDRACK-1PH-DR2N	DDRACK-1PH-DR2N	DATA DOMAIN	RACK DATA DOMAIN 40U SNGL PHASEDOOR	\$4,200	Each	23%	\$3,234	Other	PH
DDRACK-3PD	DDRACK-3PD	DATA DOMAIN	RACK DATA DOMAIN 40U 3P DELTA	\$4,200	Each	23%	\$3,234	Other	PH
DDRACK-3PD-2N	DDRACK-3PD-2N	DATA DOMAIN	RACK DATA DOMAIN 40U 3P DELTARK-BEZEL	\$4,200	Each	23%	\$3,234	Other	PH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DDRACK-3PD-DR2N	DDRACK-3PD-DR2N	DATA DOMAIN	RACK DATA DOMAIN 40U 3P DELTADOOR	\$4,200	Each	23%	\$3,234	Other	PH
DDRACK-3PY	DDRACK-3PY	DATA DOMAIN	RACK DATA DOMAIN 40U 3P WYE	\$4,200	Each	23%	\$3,234	Other	PH
DDRACK-3PY-2N	DDRACK-3PY-2N	DATA DOMAIN	RACK DATA DOMAIN 40U 3P WYERK-BEZEL	\$4,200	Each	23%	\$3,234	Other	PH
DDRACK-3PY-DR2N	DDRACK-3PY-DR2N	DATA DOMAIN	RACK DATA DOMAIN 40U 3P WYEDOOR	\$4,200	Each	23%	\$3,234	Other	PH
DDRACK-40U	DDRACK-40U	DATA DOMAIN	RACK DATA DOMAIN40U	\$4,200	Each	23%	\$3,234	Other	PH
DDRACK-40U-1	DDRACK-40U-1	DATA DOMAIN	RACK DATA DOMAIN 40U SINGLE PHASE	\$4,200	Each	23%	\$3,234	Other	PH
DDRACK-40UN	DDRACK-40UN	DATA DOMAIN	RACK, DATA DOMAIN,40U	\$4,200	Each	23%	\$3,234	Other	PH
PC-ARGENT-1	PC-ARGENT-1	DATA DOMAIN	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M	\$0	Each	23%	\$0	Other	PH
PC-ASTLNZ-1	PC-ASTLNZ-1	DATA DOMAIN	POWER CORD,DD AUSTRALIA-NZ,AS3112,C13,2M	\$0	Each	23%	\$0	Other	PH
PC-EUROPE-1	PC-EUROPE-1	DATA DOMAIN	POWER CORD,DD EUROPE CONT.CEE7/7,C13,2M	\$0	Each	23%	\$0	Other	PH
PC-ISRAEL-1	PC-ISRAEL-1	DATA DOMAIN	POWER CORD,DD ISRAEL,SI32,C13,2M	\$0	Each	23%	\$0	Other	PH
PC-ITALY-1	PC-ITALY-1	DATA DOMAIN	POWER CORD,DD ITALY,10A,CEI-23-16,C13,2M	\$0	Each	23%	\$0	Other	PH
PC-JAPAN-1	PC-JAPAN-1	DATA DOMAIN	POWER CORD,DD JAPAN,JIS8303,C13,2M	\$0	Each	23%	\$0	Other	PH
PC-KOREA-1	PC-KOREA-1	DATA DOMAIN	POWER CORD,DD KOREA,KSC8305,C13,2M	\$0	Each	23%	\$0	Other	PH
PC-NA120V-1	PC-NA120V-1	DATA DOMAIN	POWER CORD NORAMERICA120V 5-15P C13 2M	\$0	Each	23%	\$0	Other	PH
PC-NA120VL-1	PC-NA120VL-1	DATA DOMAIN	POWER CORD NORAMERICA120V L5-15P C13 2M	\$0	Each	23%	\$0	Other	PH
PC-NA240V6-1	PC-NA240V6-1	DATA DOMAIN	POWER CORDDD NORAMERIC240V,6-15PC13,6FT	\$0	Each	23%	\$0	Other	PH
PC-PDU10F-1	PC-PDU10F-1	DATA DOMAIN	POWER CORD,DD TO-PDU,C14,C13,2M10FT	\$0	Each	23%	\$0	Other	PH
PC-PDU1M-1	PC-PDU1M-1	DATA DOMAIN	POWER CORD,DD TO-PDU,10A,C14,C13,1M	\$0	Each	23%	\$0	Other	PH
PC-PDUJAP-1	PC-PDUJAP-1	DATA DOMAIN	POWER CORD,DD TO-PDU,JAPN,PSE,C14,C13,2M	\$0	Each	23%	\$0	Other	PH
PC-RK30ASTL-1	PC-RK30ASTL-1	DATA DOMAIN	POWER CORD SINGLE PHASE AUSTL RACK DUAL	\$1,100	Each	23%	\$847	Other	PH
PC-RK30IEC3-1	PC-RK30IEC3-1	DATA DOMAIN	POWER CORD SINGLE PHASE INTL RACK DL	\$575	Each	23%	\$443	Other	PH
PC-RK30IEC3-1-US	PC-RK30IEC3-1-US	DATA DOMAIN	POWER CORD Single Phase US (UL) RACK DL	\$311	Each	23%	\$239	Other	PH
PC-RK30-RS-1	PC-RK30-RS-1	DATA DOMAIN	POWER CORD SINGLE PHASE US RACK DUAL R+S	\$1,100	Each	23%	\$847	Other	PH
PC-RK30-US-1	PC-RK30-US-1	DATA DOMAIN	POWER CORD SINGLE PHASE US+JAP RACK DUAL	\$575	Each	23%	\$443	Other	PH
PC-RK3DPPH-1	PC-RK3DPPH-1	DATA DOMAIN	POWER CORD 3PH 40A DELTA PP-HBL N AMER	\$575	Each	23%	\$443	Other	PH
PC-RK3DPPRS-1	PC-RK3DPPRS-1	DATA DOMAIN	POWER CORD 3PH 40A DELTA PP-RS N AMER	\$575	Each	23%	\$443	Other	PH
PC-RK3YFLA-1	PC-RK3YFLA-1	DATA DOMAIN	POWER CORD 3PH 32A FLYINGLEAD N AMER	\$575	Each	23%	\$443	Other	PH
PC-RK3YFLE-1	PC-RK3YFLE-1	DATA DOMAIN	POWER CORD 3PH 32A FLYING LEAD INTL	\$575	Each	23%	\$443	Other	PH
PC-RK3YIEC-1	PC-RK3YIEC-1	DATA DOMAIN	POWER CORD 3PH 32A WYE IEC309-GARO INTL	\$575	Each	23%	\$443	Other	PH
PC-SAFRIND-1	PC-SAFRIND-1	DATA DOMAIN	POWER CORD,DD S AFRICA-INDIA,BS546C13,2M	\$0	Each	23%	\$0	Other	PH
PC-SWITZ-1	PC-SWITZ-1	DATA DOMAIN	POWER CORD,DD SWITZERLAND,SEV1011,C13,2M	\$0	Each	23%	\$0	Other	PH
PC-TAIWAN-1	PC-TAIWAN-1	DATA DOMAIN	POWER CORD,DD TAIWAN, BSMI, C13,2M	\$0	Each	23%	\$0	Other	PH
PC-UK-1	PC-UK-1	DATA DOMAIN	POWER CORD,DD UK,BS1363,C13,2M	\$0	Each	23%	\$0	Other	PH
R-A16E30-CT	R-A16E30-CT	DATA DOMAIN	PT/ADD 9TO16 ES30/2X2M2X3M/CBLKIT/40U CT	\$0	Each	23%	\$0	Other	PH
R-A16E30-H	R-A16E30-H	DATA DOMAIN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600	Each	23%	\$462	Other	PH
R-A24E30-CT	R-A24E30-CT	DATA DOMAIN	OPTADD 17TO24 ES30/4X5M CBLKIT40U CT	\$0	Each	23%	\$0	Other	PH
R-A24E30-H	R-A24E30-H	DATA DOMAIN	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600	Each	23%	\$462	Other	PH



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
R-DS60-3-135S	R-DS60-3-135S	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$0	Each	23%	\$0	Other	PH
R-DS60-3-135SE	R-DS60-3-135SE	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD RACK E	\$0	Each	23%	\$0	Other	PH
R-DS60-3-135SN	R-DS60-3-135SN	DATA DOMAIN	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250	Each	23%	\$121,083	Other	PH
R-DS60-3-135SR	R-DS60-3-135SR	DATA DOMAIN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$0	Each	23%	\$0	Other	PH
R-DS60-3-135SRE	R-DS60-3-135SRE	DATA DOMAIN	OPT DS60 SHELF 45X3T SASHD RACK RETN E	\$0	Each	23%	\$0	Other	PH
R-DS60-3-135SRN	R-DS60-3-135SRN	DATA DOMAIN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250	Each	23%	\$121,083	Other	PH
R-DS60-3-180S	R-DS60-3-180S	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$0	Each	23%	\$0	Other	PH
R-DS60-3-180SE	R-DS60-3-180SE	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD RACK E	\$0	Each	23%	\$0	Other	PH
R-DS60-3-180SN	R-DS60-3-180SN	DATA DOMAIN	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000	Each	23%	\$160,930	Other	PH
R-DS60-3-180SR	R-DS60-3-180SR	DATA DOMAIN	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$0	Each	23%	\$0	Other	PH
R-DS60-3-180SRE	R-DS60-3-180SRE	DATA DOMAIN	OPT DS60 SHELF 60X3T SASHD RACK RETN E	\$0	Each	23%	\$0	Other	PH
R-DS60-3-180SRN	R-DS60-3-180SRN	DATA DOMAIN	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000	Each	23%	\$160,930	Other	PH
R-DS60-3-45S	R-DS60-3-45S	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$0	Each	23%	\$0	Other	PH
R-DS60-3-45SE	R-DS60-3-45SE	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD RACK E	\$0	Each	23%	\$0	Other	PH
R-DS60-3-45SN	R-DS60-3-45SN	DATA DOMAIN	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950	Each	23%	\$43,082	Other	PH
R-DS60-3-45SR	R-DS60-3-45SR	DATA DOMAIN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$0	Each	23%	\$0	Other	PH
R-DS60-3-45SRE	R-DS60-3-45SRE	DATA DOMAIN	OPT DS60 SHELF 15X3T SASHD RACK RETN E	\$0	Each	23%	\$0	Other	PH
R-DS60-3-45SRN	R-DS60-3-45SRN	DATA DOMAIN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950	Each	23%	\$43,082	Other	PH
R-DS60-3-90S	R-DS60-3-90S	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$0	Each	23%	\$0	Other	PH
R-DS60-3-90SE	R-DS60-3-90SE	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD RACK E	\$0	Each	23%	\$0	Other	PH
R-DS60-3-90SN	R-DS60-3-90SN	DATA DOMAIN	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950	Each	23%	\$80,812	Other	PH
R-DS60-3-90SR	R-DS60-3-90SR	DATA DOMAIN	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$0	Each	23%	\$0	Other	PH
R-DS60-3-90SRE	R-DS60-3-90SRE	DATA DOMAIN	OPT DS60 SHELF 30X3T SASHD RACK RETN E	\$0	Each	23%	\$0	Other	PH
R-DS60-3-90SRN	R-DS60-3-90SRN	DATA DOMAIN	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950	Each	23%	\$80,812	Other	PH
R-DS60-4-120S	R-DS60-4-120S	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$0	Each	23%	\$0	Other	PH
R-DS60-4-120SE	R-DS60-4-120SE	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD RACK E	\$0	Each	23%	\$0	Other	PH
R-DS60-4-120SN	R-DS60-4-120SN	DATA DOMAIN	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200	Each	23%	\$97,944	Other	PH
R-DS60-4-120SR	R-DS60-4-120SR	DATA DOMAIN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$0	Each	23%	\$0	Other	PH
R-DS60-4-120SRE	R-DS60-4-120SRE	DATA DOMAIN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN E	\$0	Each	23%	\$0	Other	PH
R-DS60-4-120SRN	R-DS60-4-120SRN	DATA DOMAIN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200	Each	23%	\$97,944	Other	PH
R-DS60-4-180S	R-DS60-4-180S	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$0	Each	23%	\$0	Other	PH
R-DS60-4-180SE	R-DS60-4-180SE	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD RACK E	\$0	Each	23%	\$0	Other	PH
R-DS60-4-180SN	R-DS60-4-180SN	DATA DOMAIN	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600	Each	23%	\$146,762	Other	PH
R-DS60-4-180SR	R-DS60-4-180SR	DATA DOMAIN	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$0	Each	23%	\$0	Other	PH
R-DS60-4-180SRE	R-DS60-4-180SRE	DATA DOMAIN	OPT DS60 SHELF 45X4T SASHD RACK RETN E	\$0	Each	23%	\$0	Other	PH
R-DS60-4-180SRN	R-DS60-4-180SRN	DATA DOMAIN	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$190,600	Each	23%	\$146,762	Other	PH
R-DS60-4-240S	R-DS60-4-240S	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RACK	\$0	Each	23%	\$0	Other	PH
R-DS60-4-240S-CT	R-DS60-4-240S-CT	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RACK CT	\$1	Each	23%	\$1	Other	PH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
R-DS60-4-240SE	R-DS60-4-240SE	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RACK E	\$0	Each	23%	\$0	Other	PH
R-DS60-4-240SN	R-DS60-4-240SN	DATA DOMAIN	OPT DS60 SHELF 60X4TB SAS HDD RACK	\$253,300	Each	23%	\$195,041	Other	PH
R-DS60-4-240SR	R-DS60-4-240SR	DATA DOMAIN	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$0	Each	23%	\$0	Other	PH
R-DS60-4-240SRE	R-DS60-4-240SRE	DATA DOMAIN	OPT DS60 SHELF 60X4T SASHD RACK RETN E	\$0	Each	23%	\$0	Other	PH
R-DS60-4-240SRN	R-DS60-4-240SRN	DATA DOMAIN	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300	Each	23%	\$195,041	Other	PH
R-DS60-4-60S	R-DS60-4-60S	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$0	Each	23%	\$0	Other	PH
R-DS60-4-60SE	R-DS60-4-60SE	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD RACK E	\$0	Each	23%	\$0	Other	PH
R-DS60-4-60SN	R-DS60-4-60SN	DATA DOMAIN	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850	Each	23%	\$52,245	Other	PH
R-DS60-4-60SR	R-DS60-4-60SR	DATA DOMAIN	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$0	Each	23%	\$0	Other	PH
R-DS60-4-60SRE	R-DS60-4-60SRE	DATA DOMAIN	OPT DS60 SHELF 15X4T SASHD RACK RETN E	\$0	Each	23%	\$0	Other	PH
R-DS60-4-60SRN	R-DS60-4-60SRN	DATA DOMAIN	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850	Each	23%	\$52,245	Other	PH
R-ES30-15	R-ES30-15	DATA DOMAIN	OPTIONES30 SHELF15X1TB SATA HDDRACK	\$0	Each	23%	\$0	Other	PH
R-ES30-15A	R-ES30-15A	DATA DOMAIN	OPTIONES30 SHELF15X1TSAATAHDRKEXTDRET	\$0	Each	23%	\$0	Other	PH
R-ES30-30	R-ES30-30	DATA DOMAIN	OPTIONES30 SHELF15X2TB SATA HDDRACK	\$0	Each	23%	\$0	Other	PH
R-ES30-30A	R-ES30-30A	DATA DOMAIN	OPTIONES30 SHELF15X2TSAATAHDRKEXTDRET	\$0	Each	23%	\$0	Other	PH
R-ES30-30S	R-ES30-30S	DATA DOMAIN	OPTION,ES30 SHELF, 15X2TB SAS HDD,RACK	\$0	Each	23%	\$0	Other	PH
R-ES30-30SE	R-ES30-30SE	DATA DOMAIN	OPTION,ES30 SHELF, 15X2TB SAS HDD,RACK E	\$0	Each	23%	\$0	Other	PH
R-ES30-30SR	R-ES30-30SR	DATA DOMAIN	OPTION,ES30 SHELF, 15X2T SASHD,RACK,RETN	\$0	Each	23%	\$0	Other	PH
R-ES30-30SRE	R-ES30-30SRE	DATA DOMAIN	OPTION,ES30SHELF, 15X2T SASHD,RACK,RETN E	\$0	Each	23%	\$0	Other	PH
R-ES30-45	R-ES30-45	DATA DOMAIN	OPTIONES30 SHELF15X3TB SATA HDDRACK	\$0	Each	23%	\$0	Other	PH
R-ES30-45A	R-ES30-45A	DATA DOMAIN	OPTIONES30 SHELF15X3T SAATAHDRACKRETN	\$0	Each	23%	\$0	Other	PH
R-ES30-45S	R-ES30-45S	DATA DOMAIN	OPTION,ES30 SHELF, 15X3TB SAS HDD,RACK	\$0	Each	23%	\$0	Other	PH
R-ES30-45S-CT	R-ES30-45S-CT	DATA DOMAIN	OPTION,ES30 SHELF, 15X3TB SAS HDD,RACK CT	\$1	Each	23%	\$1	Other	PH
R-ES30-45SE	R-ES30-45SE	DATA DOMAIN	OPTION,ES30 SHELF, 15X3TB SAS HDD,RACK E	\$0	Each	23%	\$0	Other	PH
R-ES30-45SR	R-ES30-45SR	DATA DOMAIN	OPTION,ES30 SHELF, 15X3T SASHD,RACK,RETN	\$0	Each	23%	\$0	Other	PH
R-ES30-45SRE	R-ES30-45SRE	DATA DOMAIN	OPTION,ES30 SHELF, 15X3TSASHD,RACK,RETN E	\$0	Each	23%	\$0	Other	PH
R-ES30-60S	R-ES30-60S	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD	\$0	Each	23%	\$0	Other	PH
R-ES30-60S-CT	R-ES30-60S-CT	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD CT	\$1	Each	23%	\$1	Other	PH
R-ES30-60SE	R-ES30-60SE	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD E	\$0	Each	23%	\$0	Other	PH
R-ES30-60SR	R-ES30-60SR	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$0	Each	23%	\$0	Other	PH
R-ES30-60SRE	R-ES30-60SRE	DATA DOMAIN	OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$0	Each	23%	\$0	Other	PH
R-FACIN9500	R-FACIN9500	DATA DOMAIN	OPTION FACTORY INSTALL KIT DD9500	\$0	Each	23%	\$0	Other	PH
R-HA-DS60-SAS-3	R-HA-DS60-SAS-3	DATA DOMAIN	CABLE HA INTERCONNECT DS60 3MRACK	\$322	Each	23%	\$248	Other	PH
R-HA-ES30-SAS-2	R-HA-ES30-SAS-2	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2M,RACK	\$150	Each	23%	\$116	Other	PH
R-HA-INTER-1	R-HA-INTER-1	DATA DOMAIN	CABLE HA INTERCONNECT CTRL 1MRACK	\$500	Each	23%	\$385	Other	PH
U-10GBTM4P	U-10GBTM4P	DATA DOMAIN	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$5,000	Each	23%	\$3,850	Other	PH
U-10GMCU2P	U-10GMCU2P	DATA DOMAIN	DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	\$5,000	Each	23%	\$3,850	Other	PH
U-10GMCU4P	U-10GMCU4P	DATA DOMAIN	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$6,000	Each	23%	\$4,620	Other	PH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
U-10GMOP2P	U-10GMOP2P	DATA DOMAIN	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	\$5,000	Each	23%	\$3,850	Other	PH
U-10GMOP4P	U-10GMOP4P	DATA DOMAIN	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$6,000	Each	23%	\$4,620	Other	PH
U-16GFC-M2P	U-16GFC-M2P	DATA DOMAIN	DD 16GBIT FC IO MOD LC 2PORT UPG	\$6,000	Each	23%	\$4,620	Other	PH
U-1GMCU4P	U-1GMCU4P	DATA DOMAIN	DD 1GBE,IO MODULE,CU,4PORT,UPGRADE	\$2,500	Each	23%	\$1,925	Other	PH
U-1GMCUOP4P	U-1GMCUOP4P	DATA DOMAIN	DD 1GBE, IO MODULE,2P CU,2P OP,UPGRADE	\$3,700	Each	23%	\$2,849	Other	PH
U-720XMEM	U-720XMEM	DATA DOMAIN	DD MEMKIT,DD7200,MORE THAN 360TB,UPGRADE	\$22,000	Each	23%	\$16,940	Other	PH
U-8GFC-M2P	U-8GFC-M2P	DATA DOMAIN	DD 8GBIT FC,IO MODULE,LC,2PORT,UPGRADE	\$4,500	Each	23%	\$3,465	Other	PH
U-9500-MEM256	U-9500-MEM256	DATA DOMAIN	MEMKIT ADD 256GB DD9500 16X16GB UPG	\$30,000	Each	23%	\$23,100	Other	PH
U-A16E30-1	U-A16E30-1	DATA DOMAIN	ADD 9TO16 ES30,CBLKIT,40U, UPGRADE	\$600	Each	23%	\$462	Other	PH
U-A16E30-H	U-A16E30-H	DATA DOMAIN	ADD 9TO16 ES302X2M2X5MCBLKIT40UUPG	\$578	Each	23%	\$445	Other	PH
U-A24E30-1	U-A24E30-1	DATA DOMAIN	ADD 17TO24 ES30,CBLKIT 40U,UPGRADE	\$600	Each	23%	\$462	Other	PH
U-DS60-3-135S	U-DS60-3-135S	DATA DOMAIN	DS60 SHELF 45X3TB SAS HDD UPGRADE	\$196,550	Each	23%	\$151,344	Other	PH
U-DS60-3-135SE	U-DS60-3-135SE	DATA DOMAIN	DS60 SHELF 45X3TB SAS HDD UPGRADE E	\$196,550	Each	23%	\$151,344	Other	PH
U-DS60-3-180S	U-DS60-3-180S	DATA DOMAIN	DS60 SHELF 60X3TB SAS HDD UPGRADE	\$261,200	Each	23%	\$201,124	Other	PH
U-DS60-3-180SE	U-DS60-3-180SE	DATA DOMAIN	DS60 SHELF 60X3TB SAS HDD UPGRADE E	\$261,200	Each	23%	\$201,124	Other	PH
U-DS60-3-45S	U-DS60-3-45S	DATA DOMAIN	DS60 SHELF 15X3TB SAS HDD UPGRADE	\$69,950	Each	23%	\$53,862	Other	PH
U-DS60-3-45SE	U-DS60-3-45SE	DATA DOMAIN	DS60 SHELF 15X3TB SAS HDD UPGRADE E	\$69,950	Each	23%	\$53,862	Other	PH
U-DS60-3-90S	U-DS60-3-90S	DATA DOMAIN	DS60 SHELF 30X3TB SAS HDD UPGRADE	\$131,150	Each	23%	\$100,986	Other	PH
U-DS60-3-90SE	U-DS60-3-90SE	DATA DOMAIN	DS60 SHELF 30X3TB SAS HDD UPGRADE E	\$131,150	Each	23%	\$100,986	Other	PH
U-DS60-3HDD-15	U-DS60-3HDD-15	DATA DOMAIN	HDD EXP PACK 15X3TB SAS W/ DS60 CARR	\$56,980	Each	23%	\$43,875	Other	PH
U-DS60-3HDD-15-CT	U-DS60-3HDD-15-CT	DATA DOMAIN	HDD EXP PACK 15X3TB SAS W/ DS60 CARR CT	\$1	Each	23%	\$1	Other	PH
U-DS60-4-120S	U-DS60-4-120S	DATA DOMAIN	DS60 SHELF 30X4TB SAS HDD UPGRADE	\$159,000	Each	23%	\$122,430	Other	PH
U-DS60-4-120SE	U-DS60-4-120SE	DATA DOMAIN	DS60 SHELF 30X4TB SAS HDD UPGRADE E	\$159,000	Each	23%	\$122,430	Other	PH
U-DS60-4-180S	U-DS60-4-180S	DATA DOMAIN	DS60 SHELF 45X4TB SAS HDD UPGRADE	\$238,200	Each	23%	\$183,414	Other	PH
U-DS60-4-180SE	U-DS60-4-180SE	DATA DOMAIN	DS60 SHELF 45X4TB SAS HDD UPGRADE E	\$238,200	Each	23%	\$183,414	Other	PH
U-DS60-4-240S	U-DS60-4-240S	DATA DOMAIN	DS60 SHELF 60X4TB SAS HDD UPGRADE	\$316,600	Each	23%	\$243,782	Other	PH
U-DS60-4-240S-CT	U-DS60-4-240S-CT	DATA DOMAIN	DS60 SHELF 60X4TB SAS HDD UPGRD CT	\$1	Each	23%	\$1	Other	PH
U-DS60-4-240SE	U-DS60-4-240SE	DATA DOMAIN	DS60 SHELF 60X4TB SAS HDD UPGRADE E	\$316,600	Each	23%	\$243,782	Other	PH
U-DS60-4-60S	U-DS60-4-60S	DATA DOMAIN	DS60 SHELF 15X4TB SAS HDD UPGRADE	\$84,800	Each	23%	\$65,296	Other	PH
U-DS60-4-60SE	U-DS60-4-60SE	DATA DOMAIN	DS60 SHELF 15X4TB SAS HDD UPGRADE E	\$84,800	Each	23%	\$65,296	Other	PH
U-DS60-4HDD-15	U-DS60-4HDD-15	DATA DOMAIN	HDD EXP PACK 15X4TB SAS W/ DS60 CARR	\$70,180	Each	23%	\$54,039	Other	PH
U-DS60-4HDD-15-CT	U-DS60-4HDD-15-CT	DATA DOMAIN	HDD EXP PACK 15X4TB SAS W/ DS60 CARR CT	\$1	Each	23%	\$1	Other	PH
U-E16-DC	U-E16-DC	DATA DOMAIN	UPGRADE ES20 STORSHELF 16 TB DUALCTRL	\$0	Each	23%	\$0	Other	PH
U-E32-DC	U-E32-DC	DATA DOMAIN	UPGRADE ES20 STORSHELF 32 TB DUALCTRL	\$0	Each	23%	\$0	Other	PH
U-ES20-16A	U-ES20-16A	DATA DOMAIN	ES20SHELF16X1TB HDD2XCTLARCHVUPGRADE	\$0	Each	23%	\$0	Other	PH
U-ES20-32A	U-ES20-32A	DATA DOMAIN	ES20SHELF16X2TB HDD2XCTLARCHVUPGRADE	\$0	Each	23%	\$0	Other	PH
U-ES30-15	U-ES30-15	DATA DOMAIN	ES30 SHELF15X1TB HDD2XLCCUPGRADE	\$0	Each	23%	\$0	Other	PH
U-ES30-15A	U-ES30-15A	DATA DOMAIN	ES30 SHELF15X1TB HDD2XLCCARCHVUPGRADE	\$0	Each	23%	\$0	Other	PH

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
U-ES30-30	U-ES30-30	DATA DOMAIN	ES30 SHELF,15X2TB HDD2XLCUPGRADE	\$0	Each	23%	\$0	Other	PH
U-ES30-30A	U-ES30-30A	DATA DOMAIN	ES30 SHELF,15X2TB HDD2XLCARCHVUPGRADE	\$0	Each	23%	\$0	Other	PH
U-ES30-30S	U-ES30-30S	DATA DOMAIN	ES30 SHELF, 15X2TB SAS HDD,UPGRADE	\$0	Each	23%	\$0	Other	PH
U-ES30-30SE	U-ES30-30SE	DATA DOMAIN	ES30 SHELF, 15X2TB SAS HDD,UPGRADE E	\$38,350	Each	23%	\$29,530	Other	PH
U-ES30-30SR	U-ES30-30SR	DATA DOMAIN	ES30 SHELF, 15X2TB SAS HDD,RETN,UPGRADE	\$0	Each	23%	\$0	Other	PH
U-ES30-45	U-ES30-45	DATA DOMAIN	ES30 SHELF,15X3TB SATA HDDUPGRADE	\$69,150	Each	23%	\$53,246	Other	PH
U-ES30-45A	U-ES30-45A	DATA DOMAIN	ES30 SHELF 15X3TB SATA HDDARCHVUPGRADE	\$0	Each	23%	\$0	Other	PH
U-ES30-45-CT	U-ES30-45-CT	DATA DOMAIN	ES30 SHELF 15X3TB SATA HDDUPGRADE CT	\$1	Each	23%	\$1	Other	PH
U-ES30-45S	U-ES30-45S	DATA DOMAIN	ES30 SHELF, 15X3TB SAS HDD,UPGRADE	\$69,150	Each	23%	\$53,246	Other	PH
U-ES30-45S-CT	U-ES30-45S-CT	DATA DOMAIN	ES30 SHELF, 15X3TB SAS HDD,UPGRADE CT	\$1	Each	23%	\$1	Other	PH
U-ES30-45SE	U-ES30-45SE	DATA DOMAIN	ES30 SHELF, 15X3TB SAS HDD,UPGRADE E	\$69,150	Each	23%	\$53,246	Other	PH
U-ES30-60S	U-ES30-60S	DATA DOMAIN	ES30 SHELF 15X4TB SAS HDD UPGRADE	\$79,750	Each	23%	\$61,408	Other	PH
U-ES30-60S-CT	U-ES30-60S-CT	DATA DOMAIN	ES30 SHELF 15X4TB SAS HDD UPGRADE CT	\$1	Each	23%	\$1	Other	PH
U-ES30-60SE	U-ES30-60SE	DATA DOMAIN	ES30 SHELF 15X4TB SAS HDD UPGRADE E	\$79,750	Each	23%	\$61,408	Other	PH
U-FS15-15X800G-SSD	U-FS15-15X800G-SSD	DATA DOMAIN	UPGRD - FS15 15x800GB SSD FIELD INSTL	\$65,000	Each	23%	\$50,050	Other	PH
U-HA-DS60-SAS-3	U-HA-DS60-SAS-3	DATA DOMAIN	CABLE HA INTERCONNECT DS60 3MUPGRADE	\$322	Each	23%	\$248	Other	PH
U-HA-ES30-SAS-2	U-HA-ES30-SAS-2	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2MUPGRADE	\$150	Each	23%	\$116	Other	PH
U-HA-ES30-SAS-5	U-HA-ES30-SAS-5	DATA DOMAIN	CABLE HA INTERCONNECT ES30 5MUPGRADE	\$380	Each	23%	\$293	Other	PH
U-HA-INTER-1	U-HA-INTER-1	DATA DOMAIN	CABLE HA INTERCONNECT CTRL 1MUPGRADE	\$500	Each	23%	\$385	Other	PH
U-SAS-M4P	U-SAS-M4P	DATA DOMAIN	DD SAS,6G,EXTD RETN,IO MODULE,4PORT,UPGR	\$4,500	Each	23%	\$3,465	Other	PH
U-SAS-M4P-CT	U-SAS-M4P-CT	DATA DOMAIN	DD SAS,6G,CT,IO MODULE,4PORT,UPGR	\$0	Each	23%	\$0	Other	PH
U-SAS-M4PMC	U-SAS-M4PMC	DATA DOMAIN	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000	Each	23%	\$3,850	Other	PH
U-SAS-M4PMC-CT	U-SAS-M4PMC-CT	DATA DOMAIN	DD 6GBIT SAS IO MOD 4PORT CT UPG	\$0	Each	23%	\$0	Other	PH
X-10GMCU4P	X-10GMCU4P	DATA DOMAIN	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$6,000	Each	23%	\$4,620	Other	PH
X-10GMOP4P	X-10GMOP4P	DATA DOMAIN	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$6,000	Each	23%	\$4,620	Other	PH
X-16GB-DIMM	X-16GB-DIMM	DATA DOMAIN	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,600	Each	23%	\$1,232	Other	PH
X-2UA-RISRPG	X-2UA-RISRPG	DATA DOMAIN	SPARE RISER MODULE DD140 160 610 620 630	\$2,200	Each	23%	\$1,694	Other	PH
X-2UB-RISRPG	X-2UB-RISRPG	DATA DOMAIN	SPARE RISER MODULE DD140 160 610 620 630	\$2,200	Each	23%	\$1,694	Other	PH
X-4UB-BEZEL-A	X-4UB-BEZEL-A	DATA DOMAIN	SPARE BEZEL DD9500 NO LOGO	\$200	Each	23%	\$154	Other	PH
X-4UB-BEZEL-AF	X-4UB-BEZEL-AF	DATA DOMAIN	SPARE BEZEL DD9500 WITH LOGO	\$200	Each	23%	\$154	Other	PH
X-4UB-CHASS-A	X-4UB-CHASS-A	DATA DOMAIN	SPARE CHASS W/O HDD STORPROC DD9500	\$6,000	Each	23%	\$4,620	Other	PH
X-4UB-FAN-A	X-4UB-FAN-A	DATA DOMAIN	SPARE FAN DD9500	\$250	Each	23%	\$193	Other	PH
X-4UB-PS-A	X-4UB-PS-A	DATA DOMAIN	SPARE POWER SUPPLY DD9500	\$350	Each	23%	\$270	Other	PH
X-4UB-URAIL-A	X-4UB-URAIL-A	DATA DOMAIN	SPARE UNIVERSAL RAIL KIT DD9500	\$350	Each	23%	\$270	Other	PH
X-8GB-DIMM	X-8GB-DIMM	DATA DOMAIN	SPARE 8GB DDR3-1600 RDIMM DD9500	\$800	Each	23%	\$616	Other	PH
X-9500-MEMR	X-9500-MEMR	DATA DOMAIN	SPARE MEM RISER DD9500	\$1,200	Each	23%	\$924	Other	PH
X-9500-MGMT	X-9500-MGMT	DATA DOMAIN	SPARE IO MANAGEMENT MOD DD9500	\$350	Each	23%	\$270	Other	PH
X-9500SPMOD	X-9500SPMOD	DATA DOMAIN	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	\$148,000	Each	23%	\$113,960	Other	PH
XC-10GBT15M	XC-10GBT15M	DATA DOMAIN	CABLE 10GBASE-T 15 METER	\$225	Each	23%	\$173	Other	PH
XC-10GBT5M	XC-10GBT5M	DATA DOMAIN	CABLE 10GBASE-T 5 METER	\$75	Each	23%	\$58	Other	PH
XC-10GFFP5MN	XC-10GFFP5MN	DATA DOMAIN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325	Each	23%	\$250	Other	PH
XC-9500SPKT	XC-9500SPKT	DATA DOMAIN	SPARE POWER SUPPLY FAN SDD DD9500	\$2,500	Each	23%	\$1,925	Other	PH

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
XC-DS60-CBL160IN	XC-DS60-CBL160IN	DATA DOMAIN	SPARE 160IN CABLE RA CONN	\$57	Each	23%	\$44	Other	PH
XC-DS60-CBL160IN-N	XC-DS60-CBL160IN-N	DATA DOMAIN	SPARE 160IN CABLE RA CONN	\$57	Each	23%	\$44	Other	PH
XC-DS60-CBL66IN	XC-DS60-CBL66IN	DATA DOMAIN	SPARE 66IN CABLE RA CONN	\$31	Each	23%	\$24	Other	PH
XC-DS60-CBL66IN-N	XC-DS60-CBL66IN-N	DATA DOMAIN	SPARE 66IN CABLE RA CONN	\$31	Each	23%	\$24	Other	PH
XC-DS60-SAS-3M	XC-DS60-SAS-3M	DATA DOMAIN	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322	Each	23%	\$248	Other	PH
XC-DS60-SAS-3M-N	XC-DS60-SAS-3M-N	DATA DOMAIN	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322	Each	23%	\$248	Other	PH
XC-DS60-SAS-4M	XC-DS60-SAS-4M	DATA DOMAIN	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608	Each	23%	\$468	Other	PH
XC-DS60-SAS-4M-N	XC-DS60-SAS-4M-N	DATA DOMAIN	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608	Each	23%	\$468	Other	PH
XC-DS60-SAS-5M	XC-DS60-SAS-5M	DATA DOMAIN	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731	Each	23%	\$563	Other	PH
XC-DS60-SAS-5M-CT	XC-DS60-SAS-5M-CT	DATA DOMAIN	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$0	Each	23%	\$0	Other	PH
XC-DS60-SAS-5M-N	XC-DS60-SAS-5M-N	DATA DOMAIN	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731	Each	23%	\$563	Other	PH
XC-DS60-SAS-7M	XC-DS60-SAS-7M	DATA DOMAIN	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841	Each	23%	\$648	Other	PH
XC-DS60-SAS-7M-N	XC-DS60-SAS-7M-N	DATA DOMAIN	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841	Each	23%	\$648	Other	PH
XC-SECUR-40N	XC-SECUR-40N	DATA DOMAIN	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$1,000	Each	23%	\$770	Other	PH
X-DS60-3TBS	X-DS60-3TBS	DATA DOMAIN	SPARE DD HDD 3TB SAS W/DS60 CARR	\$4,700	Each	23%	\$3,619	Other	PH
X-DS60-4TBS	X-DS60-4TBS	DATA DOMAIN	SPARE DD HDD 4TB SAS W/DS60 CARR	\$5,700	Each	23%	\$4,389	Other	PH
X-DS60-BEZ-1U	X-DS60-BEZ-1U	DATA DOMAIN	SPARE CMA 1U BEZEL	\$52	Each	23%	\$40	Other	PH
X-DS60-BEZ-4U	X-DS60-BEZ-4U	DATA DOMAIN	SPARE DS60 4U BEZEL	\$71	Each	23%	\$55	Other	PH
X-DS60-CHAS	X-DS60-CHAS	DATA DOMAIN	SPARE DS60 CHASSIS	\$17,866	Each	23%	\$13,757	Other	PH
X-DS60-CMA-1U	X-DS60-CMA-1U	DATA DOMAIN	SPARE CMA 1U	\$1,931	Each	23%	\$1,487	Other	PH
X-DS60-CMA-1U-RAIL	X-DS60-CMA-1U-RAIL	DATA DOMAIN	SPARE CMA 1U RAIL (PAIR)	\$44	Each	23%	\$34	Other	PH
X-DS60-CMA-REAR	X-DS60-CMA-REAR	DATA DOMAIN	SPARE CMA REAR	\$1,795	Each	23%	\$1,382	Other	PH
X-DS60-CTL	X-DS60-CTL	DATA DOMAIN	SPARE DS60 CONTROLLER	\$4,326	Each	23%	\$3,331	Other	PH
X-DS60-FAN	X-DS60-FAN	DATA DOMAIN	SPARE DS60 FAN	\$231	Each	23%	\$178	Other	PH
X-DS60-RAIL	X-DS60-RAIL	DATA DOMAIN	SPARE RAIL DS60 (PAIR)	\$1,435	Each	23%	\$1,105	Other	PH
X-ES30-4TBS	X-ES30-4TBS	DATA DOMAIN	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$1,078	Each	23%	\$830	Other	PH
X-HA-DS60-SAS-3	X-HA-DS60-SAS-3	DATA DOMAIN	CABLE HA INTERCONNECT DS60 3MSPARE	\$322	Each	23%	\$248	Other	PH
X-HA-ES30-SAS-2	X-HA-ES30-SAS-2	DATA DOMAIN	CABLE HA INTERCONNECT ES30 2M SPARE	\$150	Each	23%	\$116	Other	PH
X-HA-ES30-SAS-5	X-HA-ES30-SAS-5	DATA DOMAIN	CABLE HA INTERCONNECT ES30 5MSPARE	\$380	Each	23%	\$293	Other	PH
X-HA-ES30-SAS-5-CT	X-HA-ES30-SAS-5-CT	DATA DOMAIN	CABLE HA INTERCONNECT ES30 5MSPARE	\$0	Each	23%	\$0	Other	PH
X-HA-INTER-1	X-HA-INTER-1	DATA DOMAIN	CABLE HA INTERCONNECT CTLR 1MSPARE	\$125	Each	23%	\$96	Other	PH
X-HA-INTER-5	X-HA-INTER-5	DATA DOMAIN	CABLE HA INTERCONNECT CTLR 5MSPARE	\$125	Each	23%	\$96	Other	PH
X-RKCONSOLE-2	X-RKCONSOLE-2	DATA DOMAIN	SPARE,CONSOLE KIT,40U DDRACK V2	\$1,000	Each	23%	\$770	Other	PH
X-RKFRONTDOOR	X-RKFRONTDOOR	DATA DOMAIN	SPARE,FRONT DOOR KIT,40U DDRACK	\$1,000	Each	23%	\$770	Other	PH
X-SAS-HDIB1	X-SAS-HDIB1	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-IB,1 METER	\$280	Each	23%	\$216	Other	PH
X-SAS-HDIB2	X-SAS-HDIB2	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-IB,2 METER	\$280	Each	23%	\$216	Other	PH
X-SAS-HDIB5	X-SAS-HDIB5	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-IB,5 METER	\$470	Each	23%	\$362	Other	PH
X-SAS-HDMS2	X-SAS-HDMS2	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$150	Each	23%	\$116	Other	PH



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X-SAS-HDMS3	X-SAS-HDMS3	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$200	Each	23%	\$154	Other	PH
X-SAS-HDMS5	X-SAS-HDMS5	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$380	Each	23%	\$293	Other	PH
X-SAS-HDMS5-CT	X-SAS-HDMS5-CT	DATA DOMAIN	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$0	Each	23%	\$0	Other	PH
X-SAS-M4PMC	X-SAS-M4PMC	DATA DOMAIN	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000	Each	23%	\$3,850	Other	PH
X-SAS-MSMS1	X-SAS-MSMS1	DATA DOMAIN	CABLESASMINISAS-MINISAS1 METER	\$120	Each	23%	\$92	Other	PH
X-SAS-MSMS2	X-SAS-MSMS2	DATA DOMAIN	CABLESASMINISAS-MINISAS2 METER	\$150	Each	23%	\$116	Other	PH
X-SAS-MSMS3	X-SAS-MSMS3	DATA DOMAIN	SPARECBLASMINISAS-MINISAS3 METER	\$200	Each	23%	\$154	Other	PH
X-SAS-MSMS4	X-SAS-MSMS4	DATA DOMAIN	SPARECBLASMINISAS-MINISAS4 METER	\$310	Each	23%	\$239	Other	PH
X-SAS-MSMS5	X-SAS-MSMS5	DATA DOMAIN	CABLESASMINISAS-MINISAS5 METER	\$380	Each	23%	\$293	Other	PH
X-SAS-MSMS5-CT	X-SAS-MSMS5-CT	DATA DOMAIN	CABLESASMINISAS-MINISAS5 METER	\$0	Each	23%	\$0	Other	PH
X-SSD-400GB	X-SSD-400GB	DATA DOMAIN	SPARE SSD 400G 2.5 SATA 512 VD DD9500	\$1,900	Each	23%	\$1,463	Other	PH
DLM5-10G-SFP-KIT	DLM5-10G-SFP-KIT	DLM	DLM Gen5 Intel x710 10Gb SFP Kit	\$0	Each	23%	\$0	Other	PH
DL1000S-DAEFD	DL1000S-DAEFD	EMC DISK LIBRARY	EDL 4G DAE W/(15) 1TB 7.2K SATA DISK-FIE	\$30,725	Each	23%	\$23,658	Other	PH
DL1000W-DAEFD	DL1000W-DAEFD	EMC DISK LIBRARY	4GB DAE W/W/D 1TB LOW PWR DSK FLD INSTAL	\$0	Each	23%	\$0	Other	PH
DL2000S-DAE	DL2000S-DAE	EMC DISK LIBRARY	EDL 4G DAE W/(15) 2000GB 7.2K SATA DISKS	\$50,000	Each	23%	\$38,500	Other	PH
DL210BA2	DL210BA2	EMC DISK LIBRARY	AX150SC BASE ARRAY FOR DL210	\$0	Each	23%	\$0	Other	PH
DL210BA2-FD	DL210BA2-FD	EMC DISK LIBRARY	AX150SC BASE ARRAY FOR DL210 FIELD INSTA	\$0	Each	23%	\$0	Other	PH
DL2KS-2TDRV	DL2KS-2TDRV	EMC DISK LIBRARY	EDL DL4X06 2TB 7.2K UPGRADE HOT SPARES	\$3,855	Each	23%	\$2,968	Other	PH
DL2KS-DAEFD	DL2KS-DAEFD	EMC DISK LIBRARY	EDL DL4000 SERIES DAE W(15) 2TB 7.2K SAT	\$50,000	Each	23%	\$38,500	Other	PH
DL3D1T-1PK-FD	DL3D1T-1PK-FD	EMC DISK LIBRARY	1 TB DRIVE DEDUP TIER - FLD INSTALL	\$0	Each	23%	\$0	Other	PH
DL3D1T-DAE-FD	DL3D1T-DAE-FD	EMC DISK LIBRARY	DL3D SATA DAE without disks FD	\$0	Each	23%	\$0	Other	PH
DL3D1T-N3D-FD	DL3D1T-N3D-FD	EMC DISK LIBRARY	1 TB DRIVE PERFORMANCE TIER (WITHOUT DED	\$0	Each	23%	\$0	Other	PH
DL3DHS-DAE-FD	DL3DHS-DAE-FD	EMC DISK LIBRARY	DL3D 1500 config SATA DAE without disk d	\$0	Each	23%	\$0	Other	PH
DL4HC1-UPG	DL4HC1-UPG	EMC DISK LIBRARY	HARDWARE COMPRESS CARD UPGD KIT FOR DL4X	\$0	Each	23%	\$0	Other	PH
DL-500B-DAE	DL-500B-DAE	EMC DISK LIBRARY	FULLY LOADED DAE W/500GB	\$0	Each	23%	\$0	Other	PH
DL500GBDAE	DL500GBDAE	EMC DISK LIBRARY	DL1500 HSDAE WITH 6 500GB SATA DRIVES	\$0	Each	23%	\$0	Other	PH
DL500GBDAE-FD	DL500GBDAE-FD	EMC DISK LIBRARY	DL1500 HSDAE WITH 6 500GB SATA DRIVES -	\$0	Each	23%	\$0	Other	PH
DL-500S-DAE	DL-500S-DAE	EMC DISK LIBRARY	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$0	Each	23%	\$0	Other	PH
DL5100-2TB72	DL5100-2TB72	EMC DISK LIBRARY	EDL 5100 2TB 7.2K DRIVE	\$0	Each	23%	\$0	Other	PH
DL700-710 UPG	DL700-710 UPG	EMC DISK LIBRARY	UGRD KIT DL700 TO DL710	\$0	Each	23%	\$0	Other	PH
DL710-STBY	DL710-STBY	EMC DISK LIBRARY	CDL 710 STANDBY SERVER	\$0	Each	23%	\$0	Other	PH
DL710-STBY-FD	DL710-STBY-FD	EMC DISK LIBRARY	DL710 STBY ENG FLD INST	\$0	Each	23%	\$0	Other	PH
DL-ENGINE2	DL-ENGINE2	EMC DISK LIBRARY	DL Server Module	\$0	Each	23%	\$0	Other	PH
DL-ENGINE-5U	DL-ENGINE-5U	EMC DISK LIBRARY	5U INTEL BASED SERVER W/3.2 GHZ CPU + 2G	\$0	Each	23%	\$0	Other	PH
DLM-10GB6740	DLM-10GB6740	EMC DISK LIBRARY	DLM Brocade VDX6740 10GigE switch	\$0	Each	23%	\$0	Other	PH
DLM-2000V-DAE	DLM-2000V-DAE	EMC DISK LIBRARY	DLM 2TB VIPER DAE	\$22,779	Each	23%	\$17,540	Other	PH
DLM-2000V-FD	DLM-2000V-FD	EMC DISK LIBRARY	DLM 2TB VIPER DAE FIELD DEPLOY	\$22,779	Each	23%	\$17,540	Other	PH
DLM3-10GES	DLM3-10GES	EMC DISK LIBRARY	DLM 10 GIGE SWITCH	\$39,667	Each	23%	\$30,544	Other	PH
DLM3-ACP	DLM3-ACP	EMC DISK LIBRARY	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198	Each	23%	\$6,312	Other	PH
DLM3-CS2	DLM3-CS2	EMC DISK LIBRARY	DLM GEN3 2ND CONTROL STATION	\$5,000	Each	23%	\$3,850	Other	PH
DLM3-DD-BASE	DLM3-DD-BASE	EMC DISK LIBRARY	DLM GEN3 DATA DOMAIN RACK BASE	\$5,000	Each	23%	\$3,850	Other	PH
DLM3-DM	DLM3-DM	EMC DISK LIBRARY	DLM3 STORAGE CONTROLLER	\$17,500	Each	23%	\$13,475	Other	PH
DLM3-DME	DLM3-DME	EMC DISK LIBRARY	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	\$40,000	Each	23%	\$30,800	Other	PH
DLM3-DME-U	DLM3-DME-U	EMC DISK LIBRARY	DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	\$54,000	Each	23%	\$41,580	Other	PH
DLM3-DMEX	DLM3-DMEX	EMC DISK LIBRARY	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	\$9,402	Each	23%	\$7,240	Other	PH
DLM3-DMEX-U	DLM3-DMEX-U	EMC DISK LIBRARY	DLM3 EMPTY SC ENCLOSURE - UPGRADE	\$12,693	Each	23%	\$9,774	Other	PH
DLM3-DM-U	DLM3-DM-U	EMC DISK LIBRARY	DLM3 STORAGE CONTROLLER UPGRADE	\$23,625	Each	23%	\$18,191	Other	PH
DLM3-GES	DLM3-GES	EMC DISK LIBRARY	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL	\$7,625	Each	23%	\$5,871	Other	PH
DLM3-SPE	DLM3-SPE	EMC DISK LIBRARY	DLM GEN3 SPE	\$85,347	Each	23%	\$65,717	Other	PH
DLM3-STR-BASE	DLM3-STR-BASE	EMC DISK LIBRARY	DLM GEN3 STORAGE RACK BASE	\$2,600	Each	23%	\$2,002	Other	PH
DLM3-VAULTDAE	DLM3-VAULTDAE	EMC DISK LIBRARY	DLM GEN3 DISK ARRAY ENCLOSURE	\$16,649	Each	23%	\$12,820	Other	PH
DLM3-VTEFMM	DLM3-VTEFMM	EMC DISK LIBRARY	DLM GEN3 - FICON MULTI-MODE VTE	\$120,000	Each	23%	\$92,400	Other	PH
DLM3-VTEFMMFD	DLM3-VTEFMMFD	EMC DISK LIBRARY	DLM GEN3 - FICON MULTI-MODE VTE UPGRADE	\$162,000	Each	23%	\$124,740	Other	PH
DLM3-VTEFSM	DLM3-VTEFSM	EMC DISK LIBRARY	DLM GEN3 - FICON SINGLE-MODE VTE	\$120,000	Each	23%	\$92,400	Other	PH

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DLM3-VTEFSMFD	DLM3-VTEFSMFD	EMC DISK LIBRARY	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	\$162,000	Each	23%	\$124,740	Other	PH
DLM4-7500-CS2	DLM4-7500-CS2	EMC DISK LIBRARY	DLM8100 VNX7500 2nd Control Station	\$0	Each	23%	\$0	Other	PH
DLM4-7500-VLT	DLM4-7500-VLT	EMC DISK LIBRARY	DLM8100 VNX7500 Vault DAE	\$0	Each	23%	\$0	Other	PH
DLM4-8100FMM	DLM4-8100FMM	EMC DISK LIBRARY	DLM8100 FICON Multi-Mode VTE	\$130,000	Each	23%	\$100,100	Other	PH
DLM4-8100FMMU	DLM4-8100FMMU	EMC DISK LIBRARY	DLM8100 FICON Multi-Mode VTE Upgrade	\$175,500	Each	23%	\$135,135	Other	PH
DLM4-8100FSM	DLM4-8100FSM	EMC DISK LIBRARY	DLM8100 FICON Single-Mode VTE	\$130,000	Each	23%	\$100,100	Other	PH
DLM4-8100FSMU	DLM4-8100FSMU	EMC DISK LIBRARY	DLM8100 FICON Single-Mode VTE Upgrade	\$175,500	Each	23%	\$135,135	Other	PH
DLM4-DD890BAS	DLM4-DD890BAS	EMC DISK LIBRARY	DLM4 DD rack base for DD890	\$0	Each	23%	\$0	Other	PH
DLM4-DD990BAS	DLM4-DD990BAS	EMC DISK LIBRARY	DLM4 DD rack base for DD990	\$0	Each	23%	\$0	Other	PH
DLM4-DDSTRBAS	DLM4-DDSTRBAS	EMC DISK LIBRARY	DLM4 DD Rack Base for Expansion Storage	\$0	Each	23%	\$0	Other	PH
DLM4-RACK	DLM4-RACK	EMC DISK LIBRARY	DLM 4 40U Titan Rack skins/doors/blue	\$12,000	Each	23%	\$9,240	Other	PH
DLM4-VTECBASE	DLM4-VTECBASE	EMC DISK LIBRARY	DLM8100 VTEC rack base	\$6,800	Each	23%	\$5,236	Other	PH
DLM4VTECBASE2	DLM4VTECBASE2	EMC DISK LIBRARY	DLM8100 VTEC rack base 2	\$6,800	Each	23%	\$5,236	Other	PH
DLM4VTECBASE3	DLM4VTECBASE3	EMC DISK LIBRARY	DLM VTEC BASE KIT 3	\$6,800	Each	23%	\$5,236	Other	PH
DLM8K-10GES	DLM8K-10GES	EMC DISK LIBRARY	DLM8000 10GIGE SWITCH	\$48,800	Each	23%	\$37,576	Other	PH
DLM8K-ACP	DLM8K-ACP	EMC DISK LIBRARY	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198	Each	23%	\$6,312	Other	PH
DLM8K-GES	DLM8K-GES	EMC DISK LIBRARY	DLM8000 - 1 GIGE SWITCHES AT-9924TL	\$0	Each	23%	\$0	Other	PH
DLM8K-RACK	DLM8K-RACK	EMC DISK LIBRARY	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	\$12,000	Each	23%	\$9,240	Other	PH
DLM8K-VTEFMM	DLM8K-VTEFMM	EMC DISK LIBRARY	DLM8000 - FICON MULTI-MODE VTE	\$120,000	Each	23%	\$92,400	Other	PH
DLM8K-VTEFMMU	DLM8K-VTEFMMU	EMC DISK LIBRARY	DLM8000 - FICON MULTI-MODE VTE UPGRADE	\$0	Each	23%	\$0	Other	PH
DLM8K-VTEFSM	DLM8K-VTEFSM	EMC DISK LIBRARY	DLM8000 - FICON SINGLE-MODE VTE	\$120,000	Each	23%	\$92,400	Other	PH
DLM8K-VTEFSMU	DLM8K-VTEFSMU	EMC DISK LIBRARY	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	\$0	Each	23%	\$0	Other	PH
DLM-DOOR-DELL	DLM-DOOR-DELL	EMC DISK LIBRARY	Dlm VE Dell EMC Door Assy	\$0	Each	23%	\$0	Other	PH
DLM-DOOR-EMC	DLM-DOOR-EMC	EMC DISK LIBRARY	Dlm VE Front Door A Assy	\$0	Each	23%	\$0	Other	PH
DLM-SFPP	DLM-SFPP	EMC DISK LIBRARY	DLM OPTICAL SFP+	\$0	Each	23%	\$0	Other	PH
DL-STBY	DL-STBY	EMC DISK LIBRARY	STANDBY SERVER OPTION FOR DL4100	\$0	Each	23%	\$0	Other	PH
DL-STBYC-FD	DL-STBYC-FD	EMC DISK LIBRARY	OPTN FLD INSTL STNBY SRVR W/CMRPS CRD F	\$0	Each	23%	\$0	Other	PH
DL-STBY-FD	DL-STBY-FD	EMC DISK LIBRARY	FIELD INSTALL STANDBY SERVER OPTION FOR	\$0	Each	23%	\$0	Other	PH
C-ES30-45S-B	C-ES30-45S-B	NA	OPTION.ES30 SHELF, 15X3TB SAS HDD	\$0	Each	23%	\$0	Other	PH
CS-CUSPARTRTD	CS-CUSPARTRTD	NA	PARTS RETENTION UPLIFT (DD)	\$0	Each	23%	\$0	Other	PH
DD690G	DD690G	NA	SYSTEM DD690G NFS CIFS (ROHS)	\$0	Each	23%	\$0	Other	PH
DD880G	DD880G	NA	SYSTEM DD880G35.5TB-L1NFSCIFS(ROHS)	\$0	Each	23%	\$0	Other	PH
DDMC	DDMC	NA	DATA DOMAIN MANAGEMENT CENTER	\$0	Each	23%	\$0	Other	PH
M-PS1-HW-DD-H1	M-PS1-HW-DD-H1	NA	ProSupport One 4HR/MC Hardware Support	\$598,309	Each	23%	\$460,698	Other	PH
M-PS1-HW-DP-H1	M-PS1-HW-DP-H1	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	23%	\$153,867	Other	PH
M-PS-HW-DD-H1	M-PS-HW-DD-H1	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PH
M-PSM-HW-DD-H1	M-PSM-HW-DD-H1	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PH
M-PSM-HW-DP-H1	M-PSM-HW-DP-H1	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PH
M-PSP-HW-DD-H1	M-PSP-HW-DD-H1	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PH
M-PSP-HW-DP-H1	M-PSP-HW-DP-H1	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PH
M-PSS-HW-4H-DD-H1	M-PSS-HW-4H-DD-H1	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	23%	\$153,867	Other	PH
M-PSS-HW-4H-DP-H1	M-PSS-HW-4H-DP-H1	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	23%	\$153,867	Other	PH

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M-PSS-HW-NB-DD-H1	M-PSS-HW-NB-DD-H1	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	PH
M-PSS-HW-NB-DP-H1	M-PSS-HW-NB-DP-H1	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	PH
R-ES30-45S-B	R-ES30-45S-B	NA	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	\$0	Each	23%	\$0	Other	PH
W-PS1-HW-DP-H1	W-PS1-HW-DP-H1	NA	PROSUPPORT ONE HARDWARE WARRANTY	\$199,827	Each	23%	\$153,867	Other	PH
WU-PS1-HW-DP-H1	WU-PS1-HW-DP-H1	NA	PROSUPPORT ONE HARDWARE WARRANTY UPGRADE	\$0	Each	23%	\$0	Other	PH
DLM-1000H-DAE	DLM-1000H-DAE	NAS	15 1TB SATA II DRIVES W/ ENCLOSURE	\$0	Each	23%	\$0	Other	PH
DLM-1000H-FD	DLM-1000H-FD	NAS	FIELD INSTALLED DLM-1000H-DAE	\$0	Each	23%	\$0	Other	PH
DLM-1000S-DAE	DLM-1000S-DAE	NAS	DRIVE SHELF FOR DLM	\$0	Each	23%	\$0	Other	PH
DLM-1000S-FD	DLM-1000S-FD	NAS	STORAGE SHELF FOR DLM FIELD INSTALLED	\$0	Each	23%	\$0	Other	PH
DLM-1000W-DAE	DLM-1000W-DAE	NAS	FULLY LOADED 4GB STILETTO DAE	\$0	Each	23%	\$0	Other	PH
DLM-1000W-FD	DLM-1000W-FD	NAS	FIELD INSTALLED DLM-1000W-DAE	\$0	Each	23%	\$0	Other	PH
DLM120-2DM-A	DLM120-2DM-A	NAS	DLM120 DUAL XBLADE STORAGE CONTROLLER	\$0	Each	23%	\$0	Other	PH
DLM120-4PDAE	DLM120-4PDAE	NAS	DLM120 VAULT DAE	\$0	Each	23%	\$0	Other	PH
DLM120-AUX	DLM120-AUX	NAS	DLM120 AUX XPE - 1 FC SLIC PER SP	\$0	Each	23%	\$0	Other	PH
DLM120-CS	DLM120-CS	NAS	DLM120 CONTROL STATION	\$0	Each	23%	\$0	Other	PH
DLM120-CS2	DLM120-CS2	NAS	DLM120 BACKUP CONTROL STATION	\$0	Each	23%	\$0	Other	PH
DLM120-VAULT	DLM120-VAULT	NAS	DLM VAULT 300GB 15K 4GB DRIVE QTY: 5	\$0	Each	23%	\$0	Other	PH
DLM-2000H-DAE	DLM-2000H-DAE	NAS	15 2TB SATA II DRIVES RAID 6 W/ ENCL	\$0	Each	23%	\$0	Other	PH
DLM-2000H-FD	DLM-2000H-FD	NAS	FIELD INSTALLED DLM-2000H-DAE	\$0	Each	23%	\$0	Other	PH
DLM2-10GES	DLM2-10GES	NAS	DLM 10 GIG E SWITCH	\$39,667	Each	23%	\$30,544	Other	PH
DLM2-ACP	DLM2-ACP	NAS	DLM ACCESS CONTROL POINT	\$0	Each	23%	\$0	Other	PH
DLM2-ACPF	DLM2-ACPF	NAS	DLM GEN II - ACP-FIELD DEPLOY	\$0	Each	23%	\$0	Other	PH
DLM2-GE	DLM2-GE	NAS	DLM - 1GIG E SWITCH W/ STACKING MODULE	\$0	Each	23%	\$0	Other	PH
DLM2-VTEESC	DLM2-VTEESC	NAS	DLM- VTE W/ 2 ESCON CHAN INTERFACE	\$0	Each	23%	\$0	Other	PH
DLM2-VTEESCFD	DLM2-VTEESCFD	NAS	VTE - 3 ESCON INTERFACE - FIELD UPGRADE	\$0	Each	23%	\$0	Other	PH
DLM2-VTEFMM	DLM2-VTEFMM	NAS	DLM - VTE W/ 2 FICON MULTI-MODE	\$0	Each	23%	\$0	Other	PH
DLM2-VTEFMMFD	DLM2-VTEFMMFD	NAS	VTE 2 FICON ADAPTER FIELD UPGRADE	\$0	Each	23%	\$0	Other	PH
DLM2-VTEFSM	DLM2-VTEFSM	NAS	DLM-VTE W/ 2 FICON SINGLE MODE	\$0	Each	23%	\$0	Other	PH
DLM2-VTEFSMFD	DLM2-VTEFSMFD	NAS	VTE 2 FICON ADAPTERS(SM) - FIELD UPGRADE	\$0	Each	23%	\$0	Other	PH
DLM3-RACKB	DLM3-RACKB	NAS	DLM GEN3 40U TITAN RACK SKINS + DOOR	\$12,000	Each	23%	\$9,240	Other	PH
DLM4G15-300HS	DLM4G15-300HS	NAS	DLM 300GB 15K DRIVE - HOT SPARE FOR VAUL	\$0	Each	23%	\$0	Other	PH
DLM960-4PDAE	DLM960-4PDAE	NAS	DLM960 VAULT DISK ARRAY ENCLOSURE	\$5,900	Each	23%	\$4,543	Other	PH
DLM960-8C3-U	DLM960-8C3-U	NAS	DLM960 STORAGE CONTROLLER- FIELD INSTALL	\$42,480	Each	23%	\$32,710	Other	PH
DLM960-AUXF	DLM960-AUXF	NAS	DLM960 AUX XPE - UP TO 8 CONTRL + 960 DR	\$97,350	Each	23%	\$74,960	Other	PH
DLM960-CS	DLM960-CS	NAS	DLM960 CONTROL STATION	\$6,350	Each	23%	\$4,890	Other	PH
DLM960-CS2	DLM960-CS2	NAS	DLM960 BACKUP CONTROL STATION	\$6,350	Each	23%	\$4,890	Other	PH
DLM960-DM-8C3	DLM960-DM-8C3	NAS	DLM960 STORAGE CONTROLLER	\$32,680	Each	23%	\$25,164	Other	PH
DLM960-DME0	DLM960-DME0	NAS	DLM960 EMPTY BASE STORAG CNTRLR ENCLOSUR	\$15,900	Each	23%	\$12,243	Other	PH

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DLM960-DME1	DLM960-DME1	NAS	DLM960 EMPTY STORAGE CONTROLLER ENCLOSUR	\$15,900	Each	23%	\$12,243	Other	PH
DLM960-DME1-U	DLM960-DME1-U	NAS	DLM960 EMPTY STORAGE CNTRL ENCLOSUR UPGD	\$20,670	Each	23%	\$15,916	Other	PH
DLM960-VAULT	DLM960-VAULT	NAS	DLM FC VLT PCK - 300GB 15K DRIVES QTY 5	\$12,250	Each	23%	\$9,433	Other	PH
DLMNS20-CS	DLMNS20-CS	NAS	DLM4020 CONTROL STATION	\$0	Each	23%	\$0	Other	PH
DLMNS20-CS2	DLMNS20-CS2	NAS	DLM 4020 BACKUP CONTROL STATION	\$0	Each	23%	\$0	Other	PH
DLMNS20-VLT	DLMNS20-VLT	NAS	DLM4020 DAE OS W 6X300GB 15K FC DISKS-FA	\$0	Each	23%	\$0	Other	PH
DLMNS22C-A	DLMNS22C-A	NAS	DLM XBLADE STORAGE CONTROLLER	\$0	Each	23%	\$0	Other	PH
DLMNS2-AUX	DLMNS2-AUX	NAS	DLM4020 AUX XPE	\$0	Each	23%	\$0	Other	PH
DLMNS-4PDAE	DLMNS-4PDAE	NAS	Disk Array Enclosure factory install	\$0	Each	23%	\$0	Other	PH
DLMNS80-2DM60	DLMNS80-2DM60	NAS	DLM Xblade Storage Controller	\$0	Each	23%	\$0	Other	PH
DLMNS80-AUX	DLMNS80-AUX	NAS	DLM Aux XPE	\$0	Each	23%	\$0	Other	PH
DLMNS80-CS	DLMNS80-CS	NAS	DLM Control Station	\$0	Each	23%	\$0	Other	PH
DLMNS80-CS2	DLMNS80-CS2	NAS	DLM Backup Control Station	\$0	Each	23%	\$0	Other	PH
DLMNS80-DM60	DLMNS80-DM60	NAS	DLM Xblade Storage Controller	\$0	Each	23%	\$0	Other	PH
DLMNS80-DME0	DLMNS80-DME0	NAS	DLM Empty Storage Controller Enclosure	\$0	Each	23%	\$0	Other	PH
DLMNS80-DM-U	DLMNS80-DM-U	NAS	DLM BLADE 4GB MEMORY 6-PORT COPPRT GB EN	\$0	Each	23%	\$0	Other	PH
DLMNS80-VLT	DLMNS80-VLT	NAS	DLM FC Boot DAE	\$0	Each	23%	\$0	Other	PH
DLMNS80-VLTHS	DLMNS80-VLTHS	NAS	300 GB 15K 4Gb RPM Drive -- Hot spare fo	\$0	Each	23%	\$0	Other	PH
DLMP40U-60-AS	DLMP40U-60-AS	NAS	POWER KIT FOR AUSTRALIAN POWER	\$2,200	Each	23%	\$1,694	Other	PH
DLMP40U-60-IE	DLMP40U-60-IE	NAS	EUROPEAN POWER KIT -RACK-40U-60 PWR COR	\$1,150	Each	23%	\$886	Other	PH
DLMP40U-60-RS	DLMP40U-60-RS	NAS	Russellstoll 3750DP Power kit	\$2,200	Each	23%	\$1,694	Other	PH
DLMP40U-60-US	DLMP40U-60-US	NAS	POWER KIT FOR US POWER	\$1,150	Each	23%	\$886	Other	PH
DLMRK1-NAS	DLMRK1-NAS	NAS	40U TITAN RACK DOOR W LOGO 1-PHASE 4PDP	\$8,465	Each	23%	\$6,518	Other	PH
DLMRK2-VTEC	DLMRK2-VTEC	NAS	40U TITAN RACK DOOR W LOGO 1PHASE ACCES	\$0	Each	23%	\$0	Other	PH
DLMRK3-EXP	DLMRK3-EXP	NAS	40U TITAN RACK CAB 2ND NS960 DOORS SKINS	\$8,465	Each	23%	\$6,518	Other	PH
DLMRK4-STR	DLMRK4-STR	NAS	40U TITAN RACK DOORS SKINS CAB DLM STRG	\$8,465	Each	23%	\$6,518	Other	PH
DLMRK-SECURE	DLMRK-SECURE	NAS	40U RACK STABILIZING KIT	\$190	Each	23%	\$146	Other	PH
DLMVTEC-ACP	DLMVTEC-ACP	NAS	DLM VTEC Control Panel, Accessories Kit	\$0	Each	23%	\$0	Other	PH
DLMVTEC-ACP20	DLMVTEC-ACP20	NAS	DLM VTEC CONTROL PANEL ACC KIT + MECH KI	\$0	Each	23%	\$0	Other	PH
DLMVTEC-ESCFD	DLMVTEC-ESCFD	NAS	DLM VTEC ESCON CHANNEL IFC FIELD DEPLOY	\$0	Each	23%	\$0	Other	PH
DLMVTEC-ESCON	DLMVTEC-ESCON	NAS	DLM VIRTUAL TAPE ENGINE 2 ESCON INTERFAC	\$0	Each	23%	\$0	Other	PH
DLMVTEC-FMM	DLMVTEC-FMM	NAS	DLM VIRTUAL TAPE ENGINE 2 FICON MM IFC	\$0	Each	23%	\$0	Other	PH
DLMVTEC-FMMFD	DLMVTEC-FMMFD	NAS	DLM VTEC FICON MM IFC FIELD DEPLOY	\$0	Each	23%	\$0	Other	PH
DLMVTEC-FSM	DLMVTEC-FSM	NAS	DLM VIRTUAL TAPE ENGINE 2 FICON SM IFC	\$0	Each	23%	\$0	Other	PH
DLMVTEC-FSMFD	DLMVTEC-FSMFD	NAS	DLM VTEC FICON SINGLE-MODE FIELD DEPLOY	\$0	Each	23%	\$0	Other	PH
DLMVTEC-GES	DLMVTEC-GES	NAS	DLM VTEC 24-port Gigabit Ethernet Switch	\$0	Each	23%	\$0	Other	PH
DLM-XFP-CU	DLM-XFP-CU	NAS	DLM COPPER XFP	\$1,014	Each	23%	\$781	Other	PH
DLM-XFP-OPT	DLM-XFP-OPT	NAS	DLM OPTICAL XFP	\$0	Each	23%	\$0	Other	PH

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
A2-ND15-T1	A2-ND15-T1	ATMOS	ATMOS G2 PLATFORM NODE 15 DISK 1T	\$0	Each	23%	\$0	Other	PM
A2-ND15-T2	A2-ND15-T2	ATMOS	ATMOS G2 PLATFORM NODE 15 DISK 2T	\$0	Each	23%	\$0	Other	PM
A2-ND15-T3	A2-ND15-T3	ATMOS	ATMOS G2 PLATFORM NODE 15 DISK 3T	\$0	Each	23%	\$0	Other	PM
A2-ND60-T1	A2-ND60-T1	ATMOS	ATMOS G2 PLATFORM NODE 60 DISK 1T	\$0	Each	23%	\$0	Other	PM
A2-ND60-T2	A2-ND60-T2	ATMOS	ATMOS G2 PLATFORM NODE 60 DISK 2T	\$0	Each	23%	\$0	Other	PM
A2-ND60-T3	A2-ND60-T3	ATMOS	ATMOS G2 PLATFORM NODE 60 DISK 3T	\$0	Each	23%	\$0	Other	PM
A3D-D30-T6-X	A3D-D30-T6-X	ATMOS	DAE 30 6TB SATA 7.2K HAPW FLD QTY1 G3D	\$0	Each	23%	\$0	Other	PM
A3D-D60-T6-X	A3D-D60-T6-X	ATMOS	DAE 60 6TB SATA 7.2K HAPW FLD QTY1 G3D	\$0	Each	23%	\$0	Other	PM
A3D-ND30-T1	A3D-ND30-T1	ATMOS	ATMOS G3D PLATFORM NODE 30 DISK 1T	\$0	Each	23%	\$0	Other	PM
A3D-ND30-T2	A3D-ND30-T2	ATMOS	ATMOS G3D PLATFORM NODE 30 DISK 2T	\$0	Each	23%	\$0	Other	PM
A3D-ND30-T4	A3D-ND30-T4	ATMOS	ATMOS G3D PLATFORM NODE 30 DISK 4T	\$0	Each	23%	\$0	Other	PM
A3D-ND30-T6	A3D-ND30-T6	ATMOS	ATMOS G3D PLATFORM NODE 30 DISK 6T	\$0	Each	23%	\$0	Other	PM
A3D-ND60-T1	A3D-ND60-T1	ATMOS	ATMOS G3D PLATFORM NODE 60 DISK 1T	\$0	Each	23%	\$0	Other	PM
A3D-ND60-T2	A3D-ND60-T2	ATMOS	ATMOS G3D PLATFORM NODE 60 DISK 2T	\$0	Each	23%	\$0	Other	PM
A3D-ND60-T3	A3D-ND60-T3	ATMOS	ATMOS G3D PLATFORM NODE 60 DISK 3T	\$0	Each	23%	\$0	Other	PM
A3D-ND60-T4	A3D-ND60-T4	ATMOS	ATMOS G3D PLATFORM NODE 60 DISK 4T	\$0	Each	23%	\$0	Other	PM
A3D-ND60-T6	A3D-ND60-T6	ATMOS	ATMOS G3D PLATFORM NODE 60 DISK 6T	\$0	Each	23%	\$0	Other	PM
A3F-D30-T6-X	A3F-D30-T6-X	ATMOS	DAE 30 6TB SATA 7.2K HAPW FLD QTY1 G3F	\$0	Each	23%	\$0	Other	PM
A3F-D60-T6-X	A3F-D60-T6-X	ATMOS	DAE 60 6TB SATA 7.2K HAPW FLD QTY1 G3F	\$0	Each	23%	\$0	Other	PM
A3F-ND15-T1	A3F-ND15-T1	ATMOS	ATMOS G3F PLATFORM NODE 15 DISK 1T	\$0	Each	23%	\$0	Other	PM
A3F-ND15-T2	A3F-ND15-T2	ATMOS	ATMOS G3F PLATFORM NODE 15 DISK 2T	\$0	Each	23%	\$0	Other	PM
A3F-ND15-T4	A3F-ND15-T4	ATMOS	ATMOS G3F PLATFORM NODE 15 DISK 4T	\$0	Each	23%	\$0	Other	PM
A3F-ND15-T6	A3F-ND15-T6	ATMOS	ATMOS G3F PLATFORM NODE 15 DISK 6T	\$0	Each	23%	\$0	Other	PM
A3F-ND30-T1	A3F-ND30-T1	ATMOS	ATMOS G3F PLATFORM NODE 30 DISK 1T	\$0	Each	23%	\$0	Other	PM
A3F-ND30-T2	A3F-ND30-T2	ATMOS	ATMOS G3F PLATFORM NODE 30 DISK 2T	\$0	Each	23%	\$0	Other	PM
A3F-ND30-T4	A3F-ND30-T4	ATMOS	ATMOS G3F PLATFORM NODE 30 DISK 4T	\$0	Each	23%	\$0	Other	PM
A3F-ND30-T6	A3F-ND30-T6	ATMOS	ATMOS G3F PLATFORM NODE 30 DISK 6T	\$0	Each	23%	\$0	Other	PM
A3F-RC	A3F-RC	ATMOS	ATMOS G3 FLEX PLATFORM BASE	\$0	Each	23%	\$0	Other	PM
A3F-RE	A3F-RE	ATMOS	ATMOS G3 FLEX PLATFORM BASE	\$0	Each	23%	\$0	Other	PM
A3F-SVR-B4-X	A3F-SVR-B4-X	ATMOS	SVR 2U CHS 4BL HAPW CUS QTY1 G3+F	\$0	Each	23%	\$0	Other	PM
A3-P40U-ASTL	A3-P40U-ASTL	ATMOS	CBLE CABPWR AUST QTY 1BK/1GR G3	\$0	Each	23%	\$0	Other	PM
A-DAE-1T-HTX	A-DAE-1T-HTX	ATMOS	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-1T-HX	A-DAE-1T-HX	ATMOS	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-2H-H	A-DAE-2H-H	ATMOS	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-2H-HD	A-DAE-2H-HD	ATMOS	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-2H-HT	A-DAE-2H-HT	ATMOS	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-2T-HTX	A-DAE-2T-HTX	ATMOS	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-2T-HX	A-DAE-2T-HX	ATMOS	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-2WG-H	A-DAE-2WG-H	ATMOS	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-2WG-HD	A-DAE-2WG-HD	ATMOS	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-2WG-HT	A-DAE-2WG-HT	ATMOS	DAE 15 2T SATA 5.4K HAPW MFG QTY1 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-3H-H	A-DAE-3H-H	ATMOS	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM



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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
A-DAE-3H-HD	A-DAE-3H-HD	ATMOS	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-3H-HT	A-DAE-3H-HT	ATMOS	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-3T-HTX	A-DAE-3T-HTX	ATMOS	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	\$0	Each	23%	\$0	Other	PM
A-DAE-3T-HX	A-DAE-3T-HX	ATMOS	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-DISK-2H-C	A-DISK-2H-C	ATMOS	ATMOS CRU SPARE KIT HIT 2TB 5 PACK	\$0	Each	23%	\$0	Other	PM
A-DISK-2WG-C	A-DISK-2WG-C	ATMOS	ATMOS CRU SPARE KIT WD 5400RPM 2TB 5-PAC	\$0	Each	23%	\$0	Other	PM
A-S-6G-1GH	A-S-6G-1GH	ATMOS	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-S-6G-1GHT	A-S-6G-1GHT	ATMOS	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-S-6G-HTX	A-S-6G-HTX	ATMOS	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-S-6G-HX	A-S-6G-HX	ATMOS	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-S-DISK-C	A-S-DISK-C	ATMOS	ATMOS CRU R610 SERVER DISK REPLACEMENT	\$0	Each	23%	\$0	Other	PM
A-S-DP-1GH	A-S-DP-1GH	ATMOS	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-S-DP-1GHC	A-S-DP-1GHC	ATMOS	ATMOS CRU R610 DP SERVER GBE HA	\$0	Each	23%	\$0	Other	PM
A-S-DP-1GHT	A-S-DP-1GHT	ATMOS	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-S-DP-1GN	A-S-DP-1GN	ATMOS	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-S-HTX	A-S-HTX	ATMOS	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0	Each	23%	\$0	Other	PM
A-S-HX	A-S-HX	ATMOS	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0	Each	23%	\$0	Other	PM
BDX20K-DAEcr	BDX20K-DAEcr	ATMOS	BULLET SAS DAE NON HA	\$0	Each	23%	\$0	Other	PM
BDX20K-DAEcrH	BDX20K-DAEcrH	ATMOS	BULLET DAE HA AC	\$0	Each	23%	\$0	Other	PM
BDX20K-DAE-HH	BDX20K-DAE-HH	ATMOS	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	\$0	Each	23%	\$0	Other	PM
BDX20K-DAE-HN	BDX20K-DAE-HN	ATMOS	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	\$0	Each	23%	\$0	Other	PM
BDX20K-DAE-HT	BDX20K-DAE-HT	ATMOS	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G1	\$0	Each	23%	\$0	Other	PM
BDX20K-DAE-WH	BDX20K-DAE-WH	ATMOS	BULLET DAE (QTY:2) W/30 1TB WD DRIVES HA	\$0	Each	23%	\$0	Other	PM
BDX20K-DAE-WN	BDX20K-DAE-WN	ATMOS	BULLET DAE (QTY:2) W/30 1TB WD DRIVES NO	\$0	Each	23%	\$0	Other	PM
BDX20K-S-1GH	BDX20K-S-1GH	ATMOS	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0	Each	23%	\$0	Other	PM
BDX20K-S-1GHC	BDX20K-S-1GHC	ATMOS	1U SERVER 1 GBE HA	\$0	Each	23%	\$0	Other	PM
BDX20K-S-1GHT	BDX20K-S-1GHT	ATMOS	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0	Each	23%	\$0	Other	PM
BDX20K-S-1GN	BDX20K-S-1GN	ATMOS	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0	Each	23%	\$0	Other	PM
BDX20K-S-1GNC	BDX20K-S-1GNC	ATMOS	1U SERVER 1 GBE NON HA	\$0	Each	23%	\$0	Other	PM
BDX20K-SK-D-5	BDX20K-SK-D-5	ATMOS	SPARE KIT 1TB 7200 HITACHI 5 PACK	\$0	Each	23%	\$0	Other	PM
BDX20K-SWCH-H	BDX20K-SWCH-H	ATMOS	SWCH 1GBE 24P HAPW MFG QTY1 G1	\$0	Each	23%	\$0	Other	PM
BDX20K-SW-HC	BDX20K-SW-HC	ATMOS	ALLIED TELEVIS 24 PORT SWITCH DUAL AC PO	\$0	Each	23%	\$0	Other	PM
BDX20K-SW-HT	BDX20K-SW-HT	ATMOS	SWCH 1GBE 24P HAPW MFG QTY1 G1	\$0	Each	23%	\$0	Other	PM
AVM10GBFCU	AVM10GBFCU	AVAMAR	AVAMAR G4T QUAD 10GB CU FLD INSL	\$3,000	Each	23%	\$2,310	Other	PM
AVM10GBFOPT-NC	AVM10GBFOPT-NC	AVAMAR	AVAMAR G4T QUAD 10GB OPT NO CONN FLD	\$3,000	Each	23%	\$2,310	Other	PM
AVM10GBFOPT-SFP	AVM10GBFOPT-SFP	AVAMAR	AVAMAR G4T QUAD 10GB OPT+SFP FLD INSL	\$3,000	Each	23%	\$2,310	Other	PM
AVM10GBMCU	AVM10GBMCU	AVAMAR	AVAMAR G4T QUAD 10GB CU MANF INSL	\$0	Each	23%	\$0	Other	PM
AVM10GBMOPT-NC	AVM10GBMOPT-NC	AVAMAR	AVAMAR G4T QUAD 10GB OPT NO CONN MANF	\$0	Each	23%	\$0	Other	PM
AVM10GBMOPT-SFP	AVM10GBMOPT-SFP	AVAMAR	AVAMAR G4T QUAD 10GB OPT+SFP MANF INSL	\$0	Each	23%	\$0	Other	PM
AVM1200FG4S	AVM1200FG4S	AVAMAR	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$0	Each	23%	\$0	Other	PM
AVM1200FG4ST	AVM1200FG4ST	AVAMAR	AVAMAR G4S M1200 STGNODE FLD INST RR	\$0	Each	23%	\$0	Other	PM
AVM1200FG4T	AVM1200FG4T	AVAMAR	AVAMAR G4T M1200 NODE FLD INSL	\$24,250	Each	23%	\$18,673	Other	PM
AVM1200FG4TD	AVM1200FG4TD	AVAMAR	Avamar G4T M1200 Node Fld Instl	\$24,250	Each	23%	\$18,673	Other	PM
AVM1200MG4S	AVM1200MG4S	AVAMAR	AVAMAR G4S M1200 STORAGE NODE MFG INST	\$0	Each	23%	\$0	Other	PM
AVM1200MG4ST	AVM1200MG4ST	AVAMAR	AVAMAR GEN4S M1200 NODE MFG INST RR	\$0	Each	23%	\$0	Other	PM
AVM1200MG4T	AVM1200MG4T	AVAMAR	AVAMAR G4T M1200 NODE MANF INSL	\$24,250	Each	23%	\$18,673	Other	PM
AVM1200MG4TD	AVM1200MG4TD	AVAMAR	Avamar G4T M1200 Node Manf Instl	\$24,250	Each	23%	\$18,673	Other	PM
AVM1200UG4T	AVM1200UG4T	AVAMAR	AVAMAR G4T M1200 UPGRD FLD INSL	\$30,313	Each	23%	\$23,341	Other	PM

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Vendor Notes:

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AVM1200UG4TD	AVM1200UG4TD	AVAMAR	Avamar G4T M1200 Upgrd Fld Instl	\$30,313	Each	23%	\$23,341	Other	PM
AVM19CBINTG4S	AVM19CBINTG4S	AVAMAR	AVAMAR G4S INTERNAL 19-CABLE BUNDLE	\$200	Each	23%	\$154	Other	PM
AVM1NSTG1FG3	AVM1NSTG1FG3	AVAMAR	AVAMAR GEN3 1TB STG NODE (FLD INST)	\$0	Each	23%	\$0	Other	PM
AVM1NSTG2FG3	AVM1NSTG2FG3	AVAMAR	AVAMAR GEN3 2TB STG NODE (FLD INST)	\$0	Each	23%	\$0	Other	PM
AVM1NSTG3FG3	AVM1NSTG3FG3	AVAMAR	AVAMAR GEN3 3.3TB STG NODE (FLD INST)	\$0	Each	23%	\$0	Other	PM
AVM-1PH-RACK-BZ	AVM-1PH-RACK-BZ	AVAMAR	TITAN S RACK 60 CM - Single Phase	\$16,400	Each	23%	\$12,628	Other	PM
AVM2400FG4S	AVM2400FG4S	AVAMAR	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$0	Each	23%	\$0	Other	PM
AVM2400FG4ST	AVM2400FG4ST	AVAMAR	AVAMAR G4S M2400 STG NODE FLD INST RR	\$0	Each	23%	\$0	Other	PM
AVM2400FG4T	AVM2400FG4T	AVAMAR	AVAMAR G4T M2400 NODE FLD INSTL	\$45,250	Each	23%	\$34,843	Other	PM
AVM2400FG4TD	AVM2400FG4TD	AVAMAR	Avamar G4T M2400 Node Fld Instl	\$45,250	Each	23%	\$34,843	Other	PM
AVM2400MG4S	AVM2400MG4S	AVAMAR	AVAMAR G4S M2400 STORAGE NODE MFG INST	\$0	Each	23%	\$0	Other	PM
AVM2400MG4ST	AVM2400MG4ST	AVAMAR	AVAMAR GEN4S M2400 NODE MFG INST RR	\$0	Each	23%	\$0	Other	PM
AVM2400MG4T	AVM2400MG4T	AVAMAR	AVAMAR G4T M2400 NODE MANF INSTL	\$45,250	Each	23%	\$34,843	Other	PM
AVM2400MG4TD	AVM2400MG4TD	AVAMAR	Avamar G4T M2400 Node Manf Instl	\$45,250	Each	23%	\$34,843	Other	PM
AVM2400UG4T	AVM2400UG4T	AVAMAR	AVAMAR G4T M2400 UPGRD FLD INSTL	\$56,563	Each	23%	\$43,554	Other	PM
AVM2400UG4TD	AVM2400UG4TD	AVAMAR	Avamar G4T M2400 Upgrd Fld Instl	\$56,563	Each	23%	\$43,554	Other	PM
AVM25MG5A	AVM25MG5A	AVAMAR	AVAMAR R740DXL GEN5A Storage Node	\$172,800	Each	23%	\$133,056	Other	PM
AVM-3PD-RACK-BZ	AVM-3PD-RACK-BZ	AVAMAR	TITAN S RACK 60 CM - 3 Phase Delta	\$16,400	Each	23%	\$12,628	Other	PM
AVM-3PY-RACK-BZ	AVM-3PY-RACK-BZ	AVAMAR	TITAN S RACK 60 CM - 3 Phase Wye	\$16,400	Each	23%	\$12,628	Other	PM
AVM-40UC-SECURE1	AVM-40UC-SECURE1	AVAMAR	ANTI-TIP KIT, 12, TITAN	\$2,500	Each	23%	\$1,925	Other	PM
AVM-40UC-SECURE2	AVM-40UC-SECURE2	AVAMAR	ANTI-MOVE KIT, TITAN	\$1,000	Each	23%	\$770	Other	PM
AVM-40UC-SEISMIC	AVM-40UC-SEISMIC	AVAMAR	SEISMIC KIT, TITAN	\$1,000	Each	23%	\$770	Other	PM
AVM600FG4S	AVM600FG4S	AVAMAR	AVAMAR G4S M600 STORAGE NODE FLD INST	\$0	Each	23%	\$0	Other	PM
AVM600FG4ST	AVM600FG4ST	AVAMAR	AVAMAR G4S M600 STG NODE FLD INST RR	\$0	Each	23%	\$0	Other	PM
AVM600FG4T	AVM600FG4T	AVAMAR	AVAMAR G4T M600 NODE FLD INSTL	\$14,250	Each	23%	\$10,973	Other	PM
AVM600FG4TD	AVM600FG4TD	AVAMAR	Avamar G4T M600 Node Fld Instl	\$14,250	Each	23%	\$10,973	Other	PM
AVM600MG4S	AVM600MG4S	AVAMAR	AVAMAR G4S M600 STORAGE NODE MFG INST	\$0	Each	23%	\$0	Other	PM
AVM600MG4ST	AVM600MG4ST	AVAMAR	AVAMAR GEN4S M600 NODE MFG INST RR	\$0	Each	23%	\$0	Other	PM
AVM600MG4T	AVM600MG4T	AVAMAR	AVAMAR G4T M600 NODE MANF INSTL	\$14,250	Each	23%	\$10,973	Other	PM
AVM600MG4TD	AVM600MG4TD	AVAMAR	Avamar G4T M600 Node Manf Instl	\$14,250	Each	23%	\$10,973	Other	PM
AVM600UG4T	AVM600UG4T	AVAMAR	AVAMAR G4T M600 UPGRD FLD INSTL	\$17,813	Each	23%	\$13,716	Other	PM
AVM600UG4TD	AVM600UG4TD	AVAMAR	Avamar G4T M600 Upgrd Fld Instl	\$17,813	Each	23%	\$13,716	Other	PM
AVM6CBLEXT	AVM6CBLEXT	AVAMAR	6 NODE LONG CABLE BNDL EXTERNAL ROUTING	\$150	Each	23%	\$116	Other	PM
AVMA1200FG4S	AVMA1200FG4S	AVAMAR	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$0	Each	23%	\$0	Other	PM
AVMA1200FG4ST	AVMA1200FG4ST	AVAMAR	AVAMAR G4S M1200 STG NODE FLD INST RR	\$0	Each	23%	\$0	Other	PM
AVMA1200FG4T	AVMA1200FG4T	AVAMAR	AVAMAR G4T M1200 SVR FLD INSTL	\$24,250	Each	23%	\$18,673	Other	PM
AVMA1200FG4TD	AVMA1200FG4TD	AVAMAR	Avamar G4T M1200 Svr Fld Instl	\$24,250	Each	23%	\$18,673	Other	PM
AVMA2400FG4S	AVMA2400FG4S	AVAMAR	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$0	Each	23%	\$0	Other	PM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AVMA2400FG4ST	AVMA2400FG4ST	AVAMAR	AVAMAR G4S M2400 STG NODE FLD INST RR	\$0	Each	23%	\$0	Other	PM
AVMA2400FG4T	AVMA2400FG4T	AVAMAR	AVAMAR G4T M2400 SVR FLD INSTL	\$45,250	Each	23%	\$34,843	Other	PM
AVMA2400FG4TD	AVMA2400FG4TD	AVAMAR	Avamar G4T M2400 Svr Fld Instl	\$45,250	Each	23%	\$34,843	Other	PM
AVMA600FG4S	AVMA600FG4S	AVAMAR	AVAMAR G4S M600 STORAGE NODE FLD INST	\$0	Each	23%	\$0	Other	PM
AVMA600FG4ST	AVMA600FG4ST	AVAMAR	AVAMAR G4S M600 STG NODE FLD INST RR	\$0	Each	23%	\$0	Other	PM
AVMA600FG4T	AVMA600FG4T	AVAMAR	AVAMAR G4T M600 SVR FLD INSTL	\$14,250	Each	23%	\$10,973	Other	PM
AVMA600FG4TD	AVMA600FG4TD	AVAMAR	Avamar G4T M600 Svr Fld Instl	\$14,250	Each	23%	\$10,973	Other	PM
AVMACC10FG4S	AVMACC10FG4S	AVAMAR	AVAMAR G4S NDMP ACCEL 10GB FLD INST	\$0	Each	23%	\$0	Other	PM
AVMACC10FG4T	AVMACC10FG4T	AVAMAR	AVAMAR G4T ACCELERATOR 10GB FLD INSTL	\$14,000	Each	23%	\$10,780	Other	PM
AVMACC10FG4TD	AVMACC10FG4TD	AVAMAR	Avamar G4T Accelerator 10GB Fld Instl	\$14,000	Each	23%	\$10,780	Other	PM
AVMACC10FG5A	AVMACC10FG5A	AVAMAR	AVAMAR GEN5A R740XD XL Accelerator Node	\$172,800	Each	23%	\$133,056	Other	PM
AVMACCFG4S	AVMACCFG4S	AVAMAR	AVAMAR G4S NDMP ACCELERATOR FLD INST	\$0	Each	23%	\$0	Other	PM
AVMACCFG4ST	AVMACCFG4ST	AVAMAR	AVAMAR G4S NDMP ACCELERATOR FLD INST RR	\$0	Each	23%	\$0	Other	PM
AVMACELFLDINSTL-5A	AVMACELFLDINSTL-5A	AVAMAR	Avamar Accelerator Server Kit FLD	\$525	Each	23%	\$404	Other	PM
AVMCOMFG4S	AVMCOMFG4S	AVAMAR	Avamar Gen4S Int Comm Module (Fld Inst)	\$4,000	Each	23%	\$3,080	Other	PM
AVMCOMG4S	AVMCOMG4S	AVAMAR	AVAMAR G4S INTERNAL COMM MODULE	\$4,000	Each	23%	\$3,080	Other	PM
AVMCOMG4SF-1	AVMCOMG4SF-1	AVAMAR	AVAMAR GEN4S INT COMM MODULE SW FLD INST	\$4,000	Each	23%	\$3,080	Other	PM
AVMCOMG4SM-1	AVMCOMG4SM-1	AVAMAR	AVAMAR GEN4S INT COMM MODULE SW FAC INST	\$4,000	Each	23%	\$3,080	Other	PM
AVMCOMG4TF	AVMCOMG4TF	AVAMAR	AVAMAR G4T COMM MODULE FLD INSTL	\$4,000	Each	23%	\$3,080	Other	PM
AVMCOMG4TF-N1124T	AVMCOMG4TF-N1124T	AVAMAR	AVAMAR G4T N1124T COMM MODULE FLD INSTL	\$4,000	Each	23%	\$3,080	Other	PM
AVMCOMG4TM	AVMCOMG4TM	AVAMAR	AVAMAR G4T COMM MODULE MANF INSTL	\$4,000	Each	23%	\$3,080	Other	PM
AVMCOMG4TM-N1124T	AVMCOMG4TM-N1124T	AVAMAR	AVAMAR G4T N1124T COMM MODULE MANF INSTL	\$4,000	Each	23%	\$3,080	Other	PM
AVMCOMKIT4S-1	AVMCOMKIT4S-1	AVAMAR	AVAMAR GEN4S COMM RAIL INSTALL KIT	\$200	Each	23%	\$154	Other	PM
AVMCOMKIT4T	AVMCOMKIT4T	AVAMAR	AVAMAR G4T COMM MODULE INSTALL KIT	\$200	Each	23%	\$154	Other	PM
AVMCOMKIT4TFN1124T	AVMCOMKIT4TFN1124T	AVAMAR	AVM G4T N1124T COMM MODULE FLD INST	\$200	Each	23%	\$154	Other	PM
AVMCOMKIT4T-N1124T	AVMCOMKIT4T-N1124T	AVAMAR	AVM G4T N1124T COMM MODULE INSTALL KIT	\$200	Each	23%	\$154	Other	PM
AVMCONSOLEG4T	AVMCONSOLEG4T	AVAMAR	Avamar G4T Console Door	\$0	Each	23%	\$0	Other	PM
AVMCONSOLEG4TD	AVMCONSOLEG4TD	AVAMAR	Avamar G4T Console Door Cobranded	\$0	Each	23%	\$0	Other	PM
AVM-E-PC3YAFLA	AVM-E-PC3YAFLA	AVAMAR	32A 3PHASE WYE CRD SET IEC309-AMER	\$1,155	Each	23%	\$889	Other	PM
AVM-E-PC3YAFLE	AVM-E-PC3YAFLE	AVAMAR	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$2,800	Each	23%	\$2,156	Other	PM
AVM-FAC-INSTL-5A	AVM-FAC-INSTL-5A	AVAMAR	Avamar System Kit FCT	\$48,300	Each	23%	\$37,191	Other	PM
AVMFACTORYKITG4T	AVMFACTORYKITG4T	AVAMAR	Avamar G4T Factory Kit	\$0	Each	23%	\$0	Other	PM
AVMFACTORYKITG4TD	AVMFACTORYKITG4TD	AVAMAR	Avamar G4T Factory Kit Cobranded	\$0	Each	23%	\$0	Other	PM
AVMFIELDKITG4T	AVMFIELDKITG4T	AVAMAR	AVAMAR G4T FIELD KIT	\$0	Each	23%	\$0	Other	PM
AVMFIELDKITG4TD	AVMFIELDKITG4TD	AVAMAR	Avamar G4T Field Kit Cobranded	\$0	Each	23%	\$0	Other	PM
AVMMAFG4S	AVMMAFG4S	AVAMAR	AVAMAR G4S MEDIA ACCESS FLD INST	\$0	Each	23%	\$0	Other	PM
AVM-MDS-TW NX-5M	AVM-MDS-TW NX-5M	AVAMAR	10G BASE COPPER PASSIVE TW IN AX CABLE 5M	\$325	Each	23%	\$250	Other	PM
AVM-PWR-1PH-01	AVM-PWR-1PH-01	AVAMAR	PWR CORD 24A SP 15FT 56PA332	\$2,485	Each	23%	\$1,913	Other	PM

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
AVM-PWR-1PH-02	AVM-PWR-1PH-02	AVAMAR	PWR CORD 24A SP 15FT IEC309P	\$1,468	Each	23%	\$1,130	Other	PM
AVM-PWR-1PH-03	AVM-PWR-1PH-03	AVAMAR	POWER CORD SINGLE PHASE US+JAP RACK	\$470	Each	23%	\$362	Other	PM
AVM-PWR-1PH-04	AVM-PWR-1PH-04	AVAMAR	PWR CORD 24A SP 15FT 3750DP	\$2,194	Each	23%	\$1,689	Other	PM
AVM-PWR-3PH-DEL-01	AVM-PWR-3PH-DEL-01	AVAMAR	PWR CORD 3-PH DELTA, 40A, 15FT, Int'l	\$2,426	Each	23%	\$1,868	Other	PM
AVM-PWR-3PH-DEL-02	AVM-PWR-3PH-DEL-02	AVAMAR	PWR CORD 3-PH DELTA, 40A, 15FT, N. Am.	\$1,754	Each	23%	\$1,351	Other	PM
AVM-PWR-3PH-DEL-03	AVM-PWR-3PH-DEL-03	AVAMAR	PWR CORD 3-PH DELTA, 40A/RS 15FT, N.A.	\$3,175	Each	23%	\$2,445	Other	PM
AVM-PWR-3PH-WYE-01	AVM-PWR-3PH-WYE-01	AVAMAR	PWR CORD 3-PH WYE, 32A, 15FT, INT'L	\$838	Each	23%	\$645	Other	PM
AVM-P-XC-CBLJUMP-1	AVM-P-XC-CBLJUMP-1	AVAMAR	CABLE SINGLE PHASE PDU JUMPER	\$2,050	Each	23%	\$1,579	Other	PM
AVMRACKG4S	AVMRACKG4S	AVAMAR	AVAMAR G4S 40U TITAN RACK	\$4,200	Each	23%	\$3,234	Other	PM
AVMRAILG4T	AVMRAILG4T	AVAMAR	AVAMAR G4T RAIL KIT LEFT AND RIGHT	\$200	Each	23%	\$154	Other	PM
AVMS2400FG4T	AVMS2400FG4T	AVAMAR	AVAMAR G4T S2400 ABE FLD INSTL	\$27,000	Each	23%	\$20,790	Other	PM
AVMS2400FG4TD	AVMS2400FG4TD	AVAMAR	Avamar G4T S2400 ABE Fld Inst	\$27,000	Each	23%	\$20,790	Other	PM
AVMTITAN1PHASE	AVMTITAN1PHASE	AVAMAR	AVAMAR G4T TITAN RACK SINGLE PHASE	\$4,200	Each	23%	\$3,234	Other	PM
AVMTITAN1PHASED	AVMTITAN1PHASED	AVAMAR	Avamar G4T Titan Rack Single Phase	\$4,200	Each	23%	\$3,234	Other	PM
AVMTITAN3DELTA	AVMTITAN3DELTA	AVAMAR	AVAMAR G4T TITAN RACK 3-PHASE DELTA	\$4,200	Each	23%	\$3,234	Other	PM
AVMTITAN3DELTAD	AVMTITAN3DELTAD	AVAMAR	Avamar G4T Titan Rack 3-Phase Delta	\$4,200	Each	23%	\$3,234	Other	PM
AVMTITAN3WYE	AVMTITAN3WYE	AVAMAR	AVAMAR G4T TITAN RACK 3-PHASE WYE	\$4,200	Each	23%	\$3,234	Other	PM
AVMTITAN3WYED	AVMTITAN3WYED	AVAMAR	Avamar G4T Titan Rack 3-Phase WYE	\$4,200	Each	23%	\$3,234	Other	PM
AVMUTILFG4S	AVMUTILFG4S	AVAMAR	AVAMAR G4S UTILITY NODE FLD INST	\$0	Each	23%	\$0	Other	PM
AVMUTILFG4ST	AVMUTILFG4ST	AVAMAR	AVAMAR G4S UTILITY NODE FLD INSTRR	\$0	Each	23%	\$0	Other	PM
AVMUTILFG4T	AVMUTILFG4T	AVAMAR	AVAMAR G4T UTILITY NODE FLD INSTL	\$14,000	Each	23%	\$10,780	Other	PM
AVMUTILFG4TD	AVMUTILFG4TD	AVAMAR	Avamar G4T Utility Node Fld Instl	\$14,000	Each	23%	\$10,780	Other	PM
AVMUTILMG4S	AVMUTILMG4S	AVAMAR	AVAMAR G4S UTILITY NODE MFG INST	\$0	Each	23%	\$0	Other	PM
AVMUTILMG4ST	AVMUTILMG4ST	AVAMAR	AVAMAR GEN4S UTILITY NODE MFG INST RR	\$0	Each	23%	\$0	Other	PM
AVMUTILMG4T	AVMUTILMG4T	AVAMAR	AVAMAR G4T UTILITY NODE MANF INSTL	\$14,000	Each	23%	\$10,780	Other	PM
AVMUTILMG4TD	AVMUTILMG4TD	AVAMAR	Avamar G4T Utility Node Manf Instl	\$14,000	Each	23%	\$10,780	Other	PM
AVMUTILMG5A	AVMUTILMG5A	AVAMAR	AVAMAR GEN5A R740XD XL Utility Node	\$172,800	Each	23%	\$133,056	Other	PM
AVM-XC-CBLJUMP-2	AVM-XC-CBLJUMP-2	AVAMAR	3P DELTA PDU TO PDU JMPR CABLE	\$2,050	Each	23%	\$1,579	Other	PM
AV-SWITCH-FAC-5A	AV-SWITCH-FAC-5A	AVAMAR	AVAMAR GEN5A 10G Network Switch	\$22,500	Each	23%	\$17,325	Other	PM
DPACC10FG4TD	DPACC10FG4TD	AVAMAR	DP APPL G4T ACCELERATOR 10GB FLD INSTL	\$14,000	Each	23%	\$10,780	Other	PM
DPFIELDKITG4TD	DPFIELDKITG4TD	AVAMAR	DP APPL G4T FIELD KIT COBRANDED	\$0	Each	23%	\$0	Other	PM
BTI-DLM-10GIG	BTI-DLM-10GIG	BUS TECH MODELS	DLM 10GIG ETHERNET SWITCH	\$0	Each	23%	\$0	Other	PM
BTI-DLM-ACP	BTI-DLM-ACP	BUS TECH MODELS	DLM ACP NODE AND SOFTWARE V2.X	\$0	Each	23%	\$0	Other	PM
BTI-DLM-GIGE	BTI-DLM-GIGE	BUS TECH MODELS	DLM ETHERNET GIG E SWITCH	\$0	Each	23%	\$0	Other	PM
BTI-DLM-VTE-E	BTI-DLM-VTE-E	BUS TECH MODELS	DLM ESCON NODE	\$0	Each	23%	\$0	Other	PM
BTI-DLM-VTE-F	BTI-DLM-VTE-F	BUS TECH MODELS	DLM SINGLE MODE FICON NODE	\$0	Each	23%	\$0	Other	PM
BTI-ESCAT-E	BTI-ESCAT-E	BUS TECH MODELS	BULL ESCAT ESCON SYSTEM	\$0	Each	23%	\$0	Other	PM
BTI-ESCAT-EA	BTI-ESCAT-EA	BUS TECH MODELS	BULL ESCAT ESCON ADAPTER	\$0	Each	23%	\$0	Other	PM

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Vendor Notes:

Updated November 25, 2020

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BTI-ESCAT-FBA	BTI-ESCAT-FBA	BUS TECH MODELS	BULL DUAL PORT FIBRE CHANNEL HBA	\$0	Each	23%	\$0	Other	PM
BTI-ESCAT-M	BTI-ESCAT-M	BUS TECH MODELS	BULL ESCAT MM FICON SYSTEM	\$0	Each	23%	\$0	Other	PM
BTI-ESCAT-MA	BTI-ESCAT-MA	BUS TECH MODELS	BULL ESCAT MM FICON ADAPTER	\$0	Each	23%	\$0	Other	PM
BTI-ESCAT-S	BTI-ESCAT-S	BUS TECH MODELS	BULL ESCAT SM FICON SYSTEM	\$0	Each	23%	\$0	Other	PM
BTI-ESCAT-SA	BTI-ESCAT-SA	BUS TECH MODELS	BULL ESCAT SM FICON ADAPTER	\$0	Each	23%	\$0	Other	PM
BTI-IPCIX-E	BTI-IPCIX-E	BUS TECH MODELS	IBM 44P4730 PCI-X ESCON PBSA4	\$0	Each	23%	\$0	Other	PM
BTI-NEPCIX-E	BTI-NEPCIX-E	BUS TECH MODELS	NETEX PCI-X ESCON PXS4	\$0	Each	23%	\$0	Other	PM
BTI-TPCIE-E	BTI-TPCIE-E	BUS TECH MODELS	TERADATA 0079970547 PCI-E ESCON PESA4	\$0	Each	23%	\$0	Other	PM
BTI-TPCIE-SM	BTI-TPCIE-SM	BUS TECH MODELS	TERADATA 0079970548 PCI-E SINGLE MODE FI	\$0	Each	23%	\$0	Other	PM
BTI-TPCIX-E	BTI-TPCIX-E	BUS TECH MODELS	TERADATA 4449970454 PCI-X ESCON PXS4	\$0	Each	23%	\$0	Other	PM
BTI-TPCIX-SM	BTI-TPCIX-SM	BUS TECH MODELS	TERADATA 4449970456 PCI-X SM FICON 2GB P	\$0	Each	23%	\$0	Other	PM
BTI-UPCIE-MM	BTI-UPCIE-MM	BUS TECH MODELS	UNISYS PCI-E MM FICON 4GB ACTIVE	\$0	Each	23%	\$0	Other	PM
BTI-UPCIX-MM	BTI-UPCIX-MM	BUS TECH MODELS	UNISYS PCI-X MM FICON 2GB ACTIVE	\$0	Each	23%	\$0	Other	PM
MDL-1000-E	MDL-1000-E	BUS TECH MODELS	MDL-1000E ESCON	\$0	Each	23%	\$0	Other	PM
MDL-1000-EC	MDL-1000-EC	BUS TECH MODELS	MDL-1000E ESCON CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-1000-ED	MDL-1000-ED	BUS TECH MODELS	MDL-1000 ESCON DEDUPE	\$0	Each	23%	\$0	Other	PM
MDL-1000-M	MDL-1000-M	BUS TECH MODELS	MDL-1000F MM FICON	\$0	Each	23%	\$0	Other	PM
MDL-1000-MC	MDL-1000-MC	BUS TECH MODELS	MDL-1000F MM FICON CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-1000-MD	MDL-1000-MD	BUS TECH MODELS	MDL-1000 MM FICON DEDUPE	\$0	Each	23%	\$0	Other	PM
MDL-1000-S	MDL-1000-S	BUS TECH MODELS	MDL-1000F SM FICON	\$0	Each	23%	\$0	Other	PM
MDL-1000-SC	MDL-1000-SC	BUS TECH MODELS	MDL-1000F SM FICON CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-1000-SD	MDL-1000-SD	BUS TECH MODELS	MDL-1000 SM FICON DEDUPE	\$0	Each	23%	\$0	Other	PM
MDL-100S-E	MDL-100S-E	BUS TECH MODELS	MDL-100S ESCON	\$0	Each	23%	\$0	Other	PM
MDL-100S-M	MDL-100S-M	BUS TECH MODELS	MDL-100S MM FICON	\$0	Each	23%	\$0	Other	PM
MDL-100S-MF	MDL-100S-MF	BUS TECH MODELS	MM FICON UPGRADE FOR MDL-100S	\$0	Each	23%	\$0	Other	PM
MDL-100S-S	MDL-100S-S	BUS TECH MODELS	MDL-100S SM FICON	\$0	Each	23%	\$0	Other	PM
MDL-100S-SF	MDL-100S-SF	BUS TECH MODELS	SM FICON UPGRADE FOR MDL-100S	\$0	Each	23%	\$0	Other	PM
MDL-100U-E	MDL-100U-E	BUS TECH MODELS	MDL-100U ESCON	\$0	Each	23%	\$0	Other	PM
MDL-100U-M	MDL-100U-M	BUS TECH MODELS	MDL-100U MM FICON	\$0	Each	23%	\$0	Other	PM
MDL-100U-MF	MDL-100U-MF	BUS TECH MODELS	MM FICON UPGRADE FOR MDL-100U	\$0	Each	23%	\$0	Other	PM
MDL-100U-S	MDL-100U-S	BUS TECH MODELS	MDL-100U SM FICON	\$0	Each	23%	\$0	Other	PM
MDL-100U-SF	MDL-100U-SF	BUS TECH MODELS	SM FICON UPGRADE FOR MDL-100U	\$0	Each	23%	\$0	Other	PM
MDL-2000-3590	MDL-2000-3590	BUS TECH MODELS	MDL-2000/1000 3590 TAPE DRIVE ATTACHMENT	\$0	Each	23%	\$0	Other	PM
MDL-2000-E	MDL-2000-E	BUS TECH MODELS	MDL-2000E ESCON	\$0	Each	23%	\$0	Other	PM
MDL-2000-EC	MDL-2000-EC	BUS TECH MODELS	MDL-2000E ESCON CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-2000-ESC	MDL-2000-ESC	BUS TECH MODELS	MDL-2000 ESCON CHNL INTERFACE	\$0	Each	23%	\$0	Other	PM
MDL-2000-HBA	MDL-2000-HBA	BUS TECH MODELS	MDL-2000 / 1000 FBR CHNL 2-PRT MM LC CON	\$0	Each	23%	\$0	Other	PM
MDL-2000-M	MDL-2000-M	BUS TECH MODELS	MDL-2000F MM FICON	\$0	Each	23%	\$0	Other	PM



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
MDL-2000-MC	MDL-2000-MC	BUS TECH MODELS	MDL-2000F MM FICON CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-2000-MD	MDL-2000-MD	BUS TECH MODELS	MDL-2000 MM FICON DEDUPE	\$0	Each	23%	\$0	Other	PM
MDL-2000-S	MDL-2000-S	BUS TECH MODELS	MDL-2000F SM FICON	\$0	Each	23%	\$0	Other	PM
MDL-2000-SC	MDL-2000-SC	BUS TECH MODELS	MDL-2000F SM FICON CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-2000-SD	MDL-2000-SD	BUS TECH MODELS	MDL-2000 SM FICON DEDUPE	\$0	Each	23%	\$0	Other	PM
MDL-200-E	MDL-200-E	BUS TECH MODELS	MDL-200E ESCON NODE	\$0	Each	23%	\$0	Other	PM
MDL-200-EC	MDL-200-EC	BUS TECH MODELS	MDL-200E ESC CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-200-M	MDL-200-M	BUS TECH MODELS	MDL-200F MM FICON NODE	\$0	Each	23%	\$0	Other	PM
MDL-200-M10	MDL-200-M10	BUS TECH MODELS	MDL-200F MM FICON 10 GIG IP NODE	\$0	Each	23%	\$0	Other	PM
MDL-200-MC	MDL-200-MC	BUS TECH MODELS	MDL-200F MM FIC CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-200-MSAN	MDL-200-MSAN	BUS TECH MODELS	MDL-200 MM FICON NODE SAN STORAGE	\$0	Each	23%	\$0	Other	PM
MDL-200-S	MDL-200-S	BUS TECH MODELS	MDL-200F SM FICON NODE	\$0	Each	23%	\$0	Other	PM
MDL-200-SC	MDL-200-SC	BUS TECH MODELS	MDL-200F SM FIC CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-200-SSAN	MDL-200-SSAN	BUS TECH MODELS	MDL-200 SM FICON NODE SAN STORAGE	\$0	Each	23%	\$0	Other	PM
MDL-4000-E	MDL-4000-E	BUS TECH MODELS	MDL-4000E ESCON SYSTEM	\$0	Each	23%	\$0	Other	PM
MDL-4000-EC	MDL-4000-EC	BUS TECH MODELS	MDL-4000E ESC CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-4000-ESN	MDL-4000-ESN	BUS TECH MODELS	MDL-4000 ESCON CHNL INTERFACE	\$0	Each	23%	\$0	Other	PM
MDL-4000-M	MDL-4000-M	BUS TECH MODELS	MDL-4000F MM FICON SYSTEM	\$0	Each	23%	\$0	Other	PM
MDL-4000-M10	MDL-4000-M10	BUS TECH MODELS	MDL-4000 MM FICON 10 GIG IP SYSTEM	\$0	Each	23%	\$0	Other	PM
MDL-4000-MC	MDL-4000-MC	BUS TECH MODELS	MDL-4000F MM FIC CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-4000-MSAN	MDL-4000-MSAN	BUS TECH MODELS	MDL-4000 MM FICON SAN STORAGE	\$0	Each	23%	\$0	Other	PM
MDL-4000-S	MDL-4000-S	BUS TECH MODELS	MDL-4000F SM FICON SYSTEM	\$0	Each	23%	\$0	Other	PM
MDL-4000-SC	MDL-4000-SC	BUS TECH MODELS	MDL-4000F SM FIC CENTERA	\$0	Each	23%	\$0	Other	PM
MDL-4000-SSAN	MDL-4000-SSAN	BUS TECH MODELS	MDL-4000 SM FICON SAN STORAGE	\$0	Each	23%	\$0	Other	PM
U-MDL-200-E	U-MDL-200-E	BUS TECH MODELS	MDL-200E ESCON NODE	\$0	Each	23%	\$0	Other	PM
U-MDL-200-EC	U-MDL-200-EC	BUS TECH MODELS	MDL-200E ESC CENTERA	\$0	Each	23%	\$0	Other	PM
U-MDL-200-M	U-MDL-200-M	BUS TECH MODELS	MDL-200F MM FICON NODE	\$0	Each	23%	\$0	Other	PM
U-MDL-200-M10	U-MDL-200-M10	BUS TECH MODELS	MDL-200F MM FICON 10 GIG IP NODE	\$0	Each	23%	\$0	Other	PM
U-MDL-200-MC	U-MDL-200-MC	BUS TECH MODELS	MDL-200F MM FIC CENTERA	\$0	Each	23%	\$0	Other	PM
U-MDL-200-MS	U-MDL-200-MS	BUS TECH MODELS	MDL-2000 MM FICON NODE SAN STORAGE	\$0	Each	23%	\$0	Other	PM
U-MDL-200-S	U-MDL-200-S	BUS TECH MODELS	MDL-200F SM FICON NODE	\$0	Each	23%	\$0	Other	PM
U-MDL-200-SC	U-MDL-200-SC	BUS TECH MODELS	MDL-200F SM FIC CENTERA	\$0	Each	23%	\$0	Other	PM
U-MDL-200-SS	U-MDL-200-SS	BUS TECH MODELS	MDL-2000 SM FICON NODE SAN STORAGE	\$0	Each	23%	\$0	Other	PM
X-CHA-2600-12	X-CHA-2600-12	BUS TECH MODELS	SR2600 SPARE CHASSIS MDL 1000/2000	\$16,194	Each	23%	\$12,469	Other	PM
X-CHA-2600-46	X-CHA-2600-46	BUS TECH MODELS	SPARE CHASSIS SR2600	\$15,722	Each	23%	\$12,106	Other	PM
X-DIMM1G-DDR3	X-DIMM1G-DDR3	BUS TECH MODELS	DIMM 1GB DDR3	\$1,604	Each	23%	\$1,235	Other	PM
X-DISK-300-15	X-DISK-300-15	BUS TECH MODELS	DISK SAS 300 300 GB 15K RPM	\$2,444	Each	23%	\$1,882	Other	PM
X-DVDR-SR2600	X-DVDR-SR2600	BUS TECH MODELS	DVD/CDRW DRIVE	\$262	Each	23%	\$202	Other	PM
X-ETH-10GB-SR	X-ETH-10GB-SR	BUS TECH MODELS	2 PORT 10 GB ETHERNET ADAPTER SR	\$5,816	Each	23%	\$4,478	Other	PM
X-FAN-SR2600C	X-FAN-SR2600C	BUS TECH MODELS	FAN KIT SR2600	\$300	Each	23%	\$231	Other	PM

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
X-IOMOD-10GX2	X-IOMOD-10GX2	BUS TECH MODELS	I/O MODULE 10 GIGE DUAL PORT	\$3,050	Each	23%	\$2,349	Other	PM
X-IOMOD-1GBX2	X-IOMOD-1GBX2	BUS TECH MODELS	I/O DUAL GIG E	\$665	Each	23%	\$512	Other	PM
X-IOMOD-1GBX4	X-IOMOD-1GBX4	BUS TECH MODELS	I/O MODULE GIGE QUAD PORT	\$2,158	Each	23%	\$1,662	Other	PM
X-PEFA-MULTIM	X-PEFA-MULTIM	BUS TECH MODELS	PEFA-LP MULTI MODE FICON ADAPTER	\$6,022	Each	23%	\$4,637	Other	PM
X-PEFA-SINGLE	X-PEFA-SINGLE	BUS TECH MODELS	PEFA-LP SINGLE MODE FICON ADAPTER	\$6,492	Each	23%	\$4,999	Other	PM
X-PESA-W-CABL	X-PESA-W-CABL	BUS TECH MODELS	ESCON SPARE PCI-E W/CABLE	\$11,603	Each	23%	\$8,934	Other	PM
X-PSUP-SR2600	X-PSUP-SR2600	BUS TECH MODELS	POWER SUPPLY 750W SR2600	\$1,025	Each	23%	\$789	Other	PM
AVM1200DG4S	AVM1200DG4S	DATA DOMAIN	AVAMAR G4S M1200 SNG NODE (DD IN INST)	\$0	Each	23%	\$0	Other	PM
AVM1200EG4S	AVM1200EG4S	DATA DOMAIN	AVAMAR G4S M1200 SNG NODE (DD EX INST)	\$0	Each	23%	\$0	Other	PM
AVM2400DG4S	AVM2400DG4S	DATA DOMAIN	AVAMAR G4S M2400 SNG NODE (DD IN INST)	\$0	Each	23%	\$0	Other	PM
AVM2400EG4S	AVM2400EG4S	DATA DOMAIN	AVAMAR G4S M2400 SNG NODE (DD EX INST)	\$0	Each	23%	\$0	Other	PM
AVM600DG4S	AVM600DG4S	DATA DOMAIN	AVAMAR G4S M600 SNG NODE (DD IN INST)	\$0	Each	23%	\$0	Other	PM
AVM600EG4S	AVM600EG4S	DATA DOMAIN	AVAMAR G4S M600 SNG NODE (DD EX INST)	\$0	Each	23%	\$0	Other	PM
C-670AUP76T	C-670AUP76T	DATA DOMAIN	OPTIONDD670 CAP EXPKIT 30TB TO 76TB	\$0	Each	23%	\$0	Other	PM
DD2500-1E30	DD2500-1E30	DATA DOMAIN	SYSTEM,DD2500+1ES30 SAS,66TB,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD2500-1E45	DD2500-1E45	DATA DOMAIN	SYSTEM,DD2500+1ES45 SAS,81TB,NFS,CIFS	\$71,450	Each	23%	\$55,017	Other	PM
DD2500-21TB	DD2500-21TB	DATA DOMAIN	SYSTEM,DD2500-7X3TB SAS,21TB,NFS,CIFS	\$28,500	Each	23%	\$21,945	Other	PM
DD2500-2E30	DD2500-2E30	DATA DOMAIN	SYSTEM,DD2500+2ES30 SAS,96TB,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD2500-2E45	DD2500-2E45	DATA DOMAIN	SYSTEM,DD2500+2ES45 SAS,126TB,NFS,CIFS	\$90,600	Each	23%	\$69,762	Other	PM
DD2500-36TB	DD2500-36TB	DATA DOMAIN	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$52,250	Each	23%	\$40,233	Other	PM
DD2500-3E30	DD2500-3E30	DATA DOMAIN	SYSTEM,DD2500+3ES30 SAS,126TB,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD2500-3E45	DD2500-3E45	DATA DOMAIN	SYSTEM,DD2500+3ES45 SAS,171TB,NFS,CIFS	\$109,750	Each	23%	\$84,508	Other	PM
DD2500-4E30	DD2500-4E30	DATA DOMAIN	SYSTEM,DD2500+4ES30 SAS,156TB,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4200-1E30	DD4200-1E30	DATA DOMAIN	SYSTEM,DD4200+1ES30,2TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4200-1E45	DD4200-1E45	DATA DOMAIN	SYSTEM,DD4200+1ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4200-2E30	DD4200-2E30	DATA DOMAIN	SYSTEM,DD4200+2ES30,2TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4200-2E45	DD4200-2E45	DATA DOMAIN	SYSTEM,DD4200+2ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4200-3E45	DD4200-3E45	DATA DOMAIN	SYSTEM,DD4200+3ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4200-4E45	DD4200-4E45	DATA DOMAIN	SYSTEM,DD4200+4ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4200-5E45	DD4200-5E45	DATA DOMAIN	SYSTEM,DD4200+5ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4200-CTL	DD4200-CTL	DATA DOMAIN	SYSTEM,DD4200 CTL,NFS,CIFS	\$49,500	Each	23%	\$38,115	Other	PM
DD4500-2E30	DD4500-2E30	DATA DOMAIN	SYSTEM,DD4500+2ES30,2TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4500-2E45	DD4500-2E45	DATA DOMAIN	SYSTEM,DD4500+2ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4500-3E45	DD4500-3E45	DATA DOMAIN	SYSTEM,DD4500+3ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4500-4E45	DD4500-4E45	DATA DOMAIN	SYSTEM,DD4500+4ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4500-5E45	DD4500-5E45	DATA DOMAIN	SYSTEM,DD4500+5ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4500-6E45	DD4500-6E45	DATA DOMAIN	SYSTEM,DD4500+6ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4500-7E45	DD4500-7E45	DATA DOMAIN	SYSTEM,DD4500+7ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4500-8E45	DD4500-8E45	DATA DOMAIN	SYSTEM,DD4500+8ES30,3TB SAS HDD,NFS,CIFS	\$0	Each	23%	\$0	Other	PM
DD4500-CTL	DD4500-CTL	DATA DOMAIN	SYSTEM,DD4500,CTL,NFS,CIFS	\$103,500	Each	23%	\$79,695	Other	PM
DD620-12TB	DD620-12TB	DATA DOMAIN	SYSTEM DD620-12X112TNFS-CIFS	\$0	Each	23%	\$0	Other	PM
DD620-7TB	DD620-7TB	DATA DOMAIN	SYSTEMDD620-7X17TNFS-CIFS	\$0	Each	23%	\$0	Other	PM
DD640-12TB	DD640-12TB	DATA DOMAIN	SYSTEM DD640-12X112TNFS-CIFS	\$0	Each	23%	\$0	Other	PM
DD640-1E15	DD640-1E15	DATA DOMAIN	SYSTEMDD640+1ES1527BNFS-CIFS	\$0	Each	23%	\$0	Other	PM
DD640-1E30	DD640-1E30	DATA DOMAIN	SYSTEMDD640+1ES3042BNFS-CIFS	\$0	Each	23%	\$0	Other	PM
DD640-2E15	DD640-2E15	DATA DOMAIN	SYSTEMDD640+2ES1542BNFS-CIFS	\$0	Each	23%	\$0	Other	PM
DD640-7TB	DD640-7TB	DATA DOMAIN	SYSTEM DD640-7X17TNFS-CIFS	\$0	Each	23%	\$0	Other	PM

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Vendor Notes:

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				Base price from Base Price Source					
DD670-12TB	DD670-12TB	DATA DOMAIN	SYSTEM DD670 12TB NFS CIFS	\$0	Each	23%	\$0	Other	PM
DD670-12TX	DD670-12TX	DATA DOMAIN	SYSTEM DD670 12TB NFS CIFS	\$0	Each	23%	\$0	Other	PM
DD670-1E15	DD670-1E15	DATA DOMAIN	SYSTEM DD670+1ES3027TBNFSCIFS	\$0	Each	23%	\$0	Other	PM
DD670-1E30	DD670-1E30	DATA DOMAIN	SYSTEM DD670+1ES3042TBNFSCIFS	\$0	Each	23%	\$0	Other	PM
DD670-2E15	DD670-2E15	DATA DOMAIN	SYSTEM DD670+2ES3042TBNFSCIFS	\$0	Each	23%	\$0	Other	PM
DD670-2E30	DD670-2E30	DATA DOMAIN	SYSTEM DD670+2ES3072TBNFSCIFS	\$0	Each	23%	\$0	Other	PM
DD670-3E15	DD670-3E15	DATA DOMAIN	SYSTEM DD670+3ES3057TBNFSCIFS	\$0	Each	23%	\$0	Other	PM
DD670-4E15	DD670-4E15	DATA DOMAIN	SYSTEM DD670+4ES3072TBNFSCIFS	\$0	Each	23%	\$0	Other	PM
U-2500-AES	U-2500-AES	DATA DOMAIN	ADD ES EXP KIT,DUAL PATH,DD2500,UPG	\$3,750	Each	23%	\$2,888	Other	PM
U-2500-AX	U-2500-AX	DATA DOMAIN	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	\$24,250	Each	23%	\$18,673	Other	PM
U-2500XMEM	U-2500XMEM	DATA DOMAIN	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	\$6,000	Each	23%	\$4,620	Other	PM
U-510-AX	U-510-AX	DATA DOMAIN	UPGRADED510INCL: LICENSE6 HDD(1.5TB)	\$0	Each	23%	\$0	Other	PM
U-610-AX	U-610-AX	DATA DOMAIN	UPGRADED610INCL: LICENSE5 HDD(2.5TB)	\$9,700	Each	23%	\$7,469	Other	PM
U-620-AX	U-620-AX	DATA DOMAIN	DD620INCL: LICENSE5 HDD(5TB)	\$0	Each	23%	\$0	Other	PM
U-630-AX	U-630-AX	DATA DOMAIN	UPGRADED630INCL: LICENSE5 HDD(5TB)	\$14,550	Each	23%	\$11,204	Other	PM
U-640-AX	U-640-AX	DATA DOMAIN	DD640ADD 5X1TBHDD(5TB)UPGRADE	\$4,850	Each	23%	\$3,735	Other	PM
U-670AUP76T	U-670AUP76T	DATA DOMAIN	UPGRADE DD670 CAP EXPKIT 30TB TO 76TB	\$0	Each	23%	\$0	Other	PM
DLM1010-M	DLM1010-M	EMC DISK LIBRARY	DLM1000 WITH 1 MULTI-MODE FICON	\$0	Each	23%	\$0	Other	PM
DLM1010-S	DLM1010-S	EMC DISK LIBRARY	DLM1000 WITH 1 SINGLE-MODE FICON	\$0	Each	23%	\$0	Other	PM
DLM1020-M	DLM1020-M	EMC DISK LIBRARY	DLM1000 WITH 2 MULTI-MODE FICON	\$0	Each	23%	\$0	Other	PM
DLM1020-S	DLM1020-S	EMC DISK LIBRARY	DLM1000 WITH 2 SINGLE-MODE FICON	\$0	Each	23%	\$0	Other	PM
DLM2K-GES	DLM2K-GES	EMC DISK LIBRARY	DLM2000 - 1 GIGE SWITCHES AT-9924TL	\$7,625	Each	23%	\$5,871	Other	PM
DLM42100DFM12	DLM42100DFM12	EMC DISK LIBRARY	DLM2100 DD Ficon MM 1 Channel IVB	\$0	Each	23%	\$0	Other	PM
DLM4-2100DFMM	DLM4-2100DFMM	EMC DISK LIBRARY	DLM2100 DD Ficon Multi-Mode	\$130,000	Each	23%	\$100,100	Other	PM
DLM42100DFMM1	DLM42100DFMM1	EMC DISK LIBRARY	DLM2100 DD FICON MULTI-MODE 1 CHANNEL	\$70,000	Each	23%	\$53,900	Other	PM
DLM42100DFMM2	DLM42100DFMM2	EMC DISK LIBRARY	DLM2100 DD Ficon MM 2 Channel IVB	\$0	Each	23%	\$0	Other	PM
DLM42100DFS12	DLM42100DFS12	EMC DISK LIBRARY	DLM2100 DD Ficon SM 1 Channel IVB	\$0	Each	23%	\$0	Other	PM
DLM4-2100DFSM	DLM4-2100DFSM	EMC DISK LIBRARY	DLM2100 DD Ficon Single-Mode	\$130,000	Each	23%	\$100,100	Other	PM
DLM42100DFSM1	DLM42100DFSM1	EMC DISK LIBRARY	DLM2100 DD FICON SINGLE-MODE 1 CHANNEL	\$70,000	Each	23%	\$53,900	Other	PM
DLM42100DFSM2	DLM42100DFSM2	EMC DISK LIBRARY	DLM2100 DD Ficon SM 2 Channel IVB	\$0	Each	23%	\$0	Other	PM
DLM4-2100VBAS	DLM4-2100VBAS	EMC DISK LIBRARY	DLM2100V RACK BASE	\$0	Each	23%	\$0	Other	PM
DLM4-2100VFMM	DLM4-2100VFMM	EMC DISK LIBRARY	DLM2100V FICON MULTI-MODE VTE	\$130,000	Each	23%	\$100,100	Other	PM
DLM42100VFMM2	DLM42100VFMM2	EMC DISK LIBRARY	DLM2100V FICON Multi-Mode VTE IVB	\$0	Each	23%	\$0	Other	PM
DLM4-2100VFMU	DLM4-2100VFMU	EMC DISK LIBRARY	DLM2100V FICON MULTI-MODE VTE UPGRADE	\$172,000	Each	23%	\$132,440	Other	PM
DLM42100VFMU2	DLM42100VFMU2	EMC DISK LIBRARY	DLM2100V FICON Multi-Mode VTE Upg IVB	\$0	Each	23%	\$0	Other	PM
DLM4-2100VFSM	DLM4-2100VFSM	EMC DISK LIBRARY	DLM2100V FICON SINGLE-MODE VTE	\$130,000	Each	23%	\$100,100	Other	PM
DLM42100VFSM2	DLM42100VFSM2	EMC DISK LIBRARY	DLM2100V FICON Single-Mode VTE IVB	\$0	Each	23%	\$0	Other	PM
DLM4-2100VFSU	DLM4-2100VFSU	EMC DISK LIBRARY	DLM2100V FICON SINGLE-MODE VTE UPGRADE	\$172,000	Each	23%	\$132,440	Other	PM
DLM42100VFSU2	DLM42100VFSU2	EMC DISK LIBRARY	DLM2100V FICON Single-Mode VTE Upg IVB	\$0	Each	23%	\$0	Other	PM
DLM4-5300-CS2	DLM4-5300-CS2	EMC DISK LIBRARY	DLM2100 VNX5300 2ND CONTROL STATION	\$0	Each	23%	\$0	Other	PM
DLM4-5300-DPE	DLM4-5300-DPE	EMC DISK LIBRARY	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS	\$0	Each	23%	\$0	Other	PM
DLM4-6510R-8G	DLM4-6510R-8G	EMC DISK LIBRARY	DLM8100 FC Switch DS-6510R-B 24P/48P 8GB	\$0	Each	23%	\$0	Other	PM
DLM4-8100FMM2	DLM4-8100FMM2	EMC DISK LIBRARY	DLM8100 FICON Multi-Mode VTE IVB	\$0	Each	23%	\$0	Other	PM
DLM48100FMMU2	DLM48100FMMU2	EMC DISK LIBRARY	DLM8100 FICON Multi-Mode Vte Upg IVB	\$0	Each	23%	\$0	Other	PM
DLM4-8100FSM2	DLM4-8100FSM2	EMC DISK LIBRARY	DLM8100 FICON Single-Mode VTE IVB	\$0	Each	23%	\$0	Other	PM
DLM48100FSMU2	DLM48100FSMU2	EMC DISK LIBRARY	DLM8100 FICON Single-Mode Vte Upg IVB	\$0	Each	23%	\$0	Other	PM
DLM4-8G12PU	DLM4-8G12PU	EMC DISK LIBRARY	DLM8100 DS-6510B 8G 12Port Upgrade Kit	\$0	Each	23%	\$0	Other	PM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DLM4-DD-BASE2	DLM4-DD-BASE2	EMC DISK LIBRARY	Dlm4 Generic DD base kit2	\$5,000	Each	23%	\$3,850	Other	PM
DLM4-VNXBRACK	DLM4-VNXBRACK	EMC DISK LIBRARY	Dlm VNX2 40U rack with front panel	\$2,484	Each	23%	\$1,913	Other	PM
DLM8K-8G8PU	DLM8K-8G8PU	EMC DISK LIBRARY	Dlm8000 DS-5100B 8G 8Port Upgrade Kit	\$0	Each	23%	\$0	Other	PM
DLM8K-CSB	DLM8K-CSB	EMC DISK LIBRARY	Dlm8000 Control Station	\$0	Each	23%	\$0	Other	PM
DLM8K-CSB2	DLM8K-CSB2	EMC DISK LIBRARY	Dlm8000 2nd Control Station	\$0	Each	23%	\$0	Other	PM
DLM8K-DME0	DLM8K-DME0	EMC DISK LIBRARY	Dlm8000 Dual Storage Controller Enc	\$0	Each	23%	\$0	Other	PM
DLM8K-DS5100B	DLM8K-DS5100B	EMC DISK LIBRARY	Dlm8000 FC Switch DS-5100B	\$0	Each	23%	\$0	Other	PM
DLM8K-VG8-DM	DLM8K-VG8-DM	EMC DISK LIBRARY	Dlm8000 VG8 Storage Controller	\$0	Each	23%	\$0	Other	PM
DLM8K-VG8DMEX	DLM8K-VG8DMEX	EMC DISK LIBRARY	Dlm8000 VG8 Empty Storage Controller Enc	\$0	Each	23%	\$0	Other	PM
DLM8KV8G8DMEXU	DLM8KV8G8DMEXU	EMC DISK LIBRARY	Dlm8000 VG8 Empty SC Enclosure - Upg	\$0	Each	23%	\$0	Other	PM
DLM8K-VG8DM-U	DLM8K-VG8DM-U	EMC DISK LIBRARY	Dlm8000 VG8 Storage Controller Upgrade	\$0	Each	23%	\$0	Other	PM
DLMD6800PSNT	DLMD6800PSNT	EMC DISK LIBRARY	Dlm DD6800 PSNT Label	\$0	Each	23%	\$0	Other	PM
DLMDD7200PSNT	DLMDD7200PSNT	EMC DISK LIBRARY	Dlm DD7200 PSNT LABEL	\$0	Each	23%	\$0	Other	PM
DLMDD9300PSNT	DLMDD9300PSNT	EMC DISK LIBRARY	Dlm DD9300 PSNT Label	\$0	Each	23%	\$0	Other	PM
DLMDD9500PSNT	DLMDD9500PSNT	EMC DISK LIBRARY	Dlm DD9500 PSNT LABEL	\$0	Each	23%	\$0	Other	PM
DLMDD9800PSNT	DLMDD9800PSNT	EMC DISK LIBRARY	Dlm DD9800 PSNT Label	\$0	Each	23%	\$0	Other	PM
DLM-V54STR-BA	DLM-V54STR-BA	EMC DISK LIBRARY	Dlm2100 VNX5400 Storage rack base	\$0	Each	23%	\$0	Other	PM
DLM-V76STR-BA	DLM-V76STR-BA	EMC DISK LIBRARY	Dlm VNX7600 Storage Rack Base	\$2,600	Each	23%	\$2,002	Other	PM
DLM-VNX2-10PK	DLM-VNX2-10PK	EMC DISK LIBRARY	Dlm VNX2 2TB Viper Drive 10-pack	\$0	Each	23%	\$0	Other	PM
DLM-VNX210PKU	DLM-VNX210PKU	EMC DISK LIBRARY	Dlm VNX2 2TB Viper Drive 10-pack Upg	\$0	Each	23%	\$0	Other	PM
DLM-VNX2-2TB	DLM-VNX2-2TB	EMC DISK LIBRARY	Dlm VNX2 2TB Viper Drive Hot Spare	\$0	Each	23%	\$0	Other	PM
DLM-VNX2-2TBU	DLM-VNX2-2TBU	EMC DISK LIBRARY	Dlm VNX2 2TB Viper Drive Hot Spare Upg	\$0	Each	23%	\$0	Other	PM
DLM-VNX2-BASE	DLM-VNX2-BASE	EMC DISK LIBRARY	Dlm Generic VNX2 Controller Rack Base	\$5,000	Each	23%	\$3,850	Other	PM
DLM-VNX2STRBA	DLM-VNX2STRBA	EMC DISK LIBRARY	Dlm Generic VNX2 Storage rack base	\$2,600	Each	23%	\$2,002	Other	PM
DLM-VNX3TBDAE	DLM-VNX3TBDAE	EMC DISK LIBRARY	Dlm VNX 15x3.5 3TB SAS DAE	\$21,713	Each	23%	\$16,719	Other	PM
DLMVNX3TBDAEF	DLMVNX3TBDAEF	EMC DISK LIBRARY	Dlm VNX 15x3.5 3TB SAS DAE field	\$21,713	Each	23%	\$16,719	Other	PM
DLM-VNX4TBDAE	DLM-VNX4TBDAE	EMC DISK LIBRARY	Dlm VNX 15x3.5 4TB SAS DAE	\$23,963	Each	23%	\$18,452	Other	PM
DLMVNX4TBDAEF	DLMVNX4TBDAEF	EMC DISK LIBRARY	Dlm VNX 15x3.5 4TB SAS DAE field	\$23,963	Each	23%	\$18,452	Other	PM
DLM-VNX54-DAE	DLM-VNX54-DAE	EMC DISK LIBRARY	Dlm VNX5400 15x3.5 2TB SAS DAE	\$0	Each	23%	\$0	Other	PM
DLM-VNX54DAEF	DLM-VNX54DAEF	EMC DISK LIBRARY	Dlm VNX5400 15x3.5 2TB SAS DAE Field	\$0	Each	23%	\$0	Other	PM
DLMVNX54DAEHS	DLMVNX54DAEHS	EMC DISK LIBRARY	Dlm VNX5400 15x3.5 2TB Hot Spare DAE	\$0	Each	23%	\$0	Other	PM
DLM-VNX54DMEX	DLM-VNX54DMEX	EMC DISK LIBRARY	Dlm VNX5400 Empty DM Enclosure	\$7,992	Each	23%	\$6,154	Other	PM
DLMVNX54DMEXU	DLMVNX54DMEXU	EMC DISK LIBRARY	Dlm VNX5400 Empty DM Enclosure - upgrade	\$10,789	Each	23%	\$8,308	Other	PM
DLM-VNX54DPEM	DLM-VNX54DPEM	EMC DISK LIBRARY	Dlm VNX5400 DPE w/ Vault - modular	\$16,121	Each	23%	\$12,413	Other	PM
DLM-VNX7600BA	DLM-VNX7600BA	EMC DISK LIBRARY	Dlm VNX7600 Rack Base	\$4,500	Each	23%	\$3,465	Other	PM
DLM-VNX7600BU	DLM-VNX7600BU	EMC DISK LIBRARY	Dlm Expansion VNX7600 Rack Base	\$4,500	Each	23%	\$3,465	Other	PM
DLM-VNX76-DAE	DLM-VNX76-DAE	EMC DISK LIBRARY	Dlm VNX7600 15x3.5 2TB SAS DAE	\$16,913	Each	23%	\$13,023	Other	PM
DLM-VNX76DAEF	DLM-VNX76DAEF	EMC DISK LIBRARY	Dlm VNX7600 15x3.5 2TB SAS DAE Field	\$16,913	Each	23%	\$13,023	Other	PM
DLMVNX76DAEHS	DLMVNX76DAEHS	EMC DISK LIBRARY	Dlm VNX7600 15x3.5 2TB Hot Spare DAE	\$0	Each	23%	\$0	Other	PM
DLM-VNX76DME	DLM-VNX76DME	EMC DISK LIBRARY	Dlm VNX7600 DME: 2 DM+FC SLICs+cbcls	\$21,776	Each	23%	\$16,768	Other	PM
DLMVNX76DMEX	DLMVNX76DMEX	EMC DISK LIBRARY	Dlm VNX7600 Empty DM Enclosure	\$7,992	Each	23%	\$6,154	Other	PM
DLMVNX76DMEXU	DLMVNX76DMEXU	EMC DISK LIBRARY	Dlm VNX7600 Empty DM Enclosure Upg	\$10,789	Each	23%	\$8,308	Other	PM
DLM-VNXB1UFIL	DLM-VNXB1UFIL	EMC DISK LIBRARY	Dlm 1U Solid Filler for VNX 40U rack	\$34	Each	23%	\$26	Other	PM
DLM-VNXB2UFIL	DLM-VNXB2UFIL	EMC DISK LIBRARY	Dlm 2U Solid Filler for VNX 40U rack	\$38	Each	23%	\$29	Other	PM
DLM-VNXB3UFIL	DLM-VNXB3UFIL	EMC DISK LIBRARY	Dlm 3U Solid Filler for VNX 40U rack	\$43	Each	23%	\$33	Other	PM
DLM-VNXB54DM	DLM-VNXB54DM	EMC DISK LIBRARY	Dlm VNX5400 DM + SLICs + cables	\$7,741	Each	23%	\$5,961	Other	PM
DLM-VNXB54DME	DLM-VNXB54DME	EMC DISK LIBRARY	Dlm VNX5400 DME: 2 DM+SLICs+cbcls	\$0	Each	23%	\$0	Other	PM
DLMVNXB54DMEM	DLMVNXB54DMEM	EMC DISK LIBRARY	Dlm VNX5400 DME: 2 DM - Modular	\$13,653	Each	23%	\$10,513	Other	PM
DLM-VNXB54DMU	DLM-VNXB54DMU	EMC DISK LIBRARY	Dlm VNX5400 DM + SLICs + cables upgrade	\$8,381	Each	23%	\$6,453	Other	PM

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DLM-VNXB54DPE	DLM-VNXB54DPE	EMC DISK LIBRARY	Dlm VNX5400 DPE w/Vault	\$0	Each	23%	\$0	Other	PM
DLM-VNXB76DM	DLM-VNXB76DM	EMC DISK LIBRARY	Dlm VNX7600 Storage Controller	\$36,441	Each	23%	\$28,060	Other	PM
DLM-VNXB76DMU	DLM-VNXB76DMU	EMC DISK LIBRARY	Dlm VNX7600 Storage Controller Upg	\$46,862	Each	23%	\$36,084	Other	PM
DLM-VNXB76DPE	DLM-VNXB76DPE	EMC DISK LIBRARY	Dlm VNX7600 DPE 25X2.5 Vault	\$68,316	Each	23%	\$52,603	Other	PM
DLM-VNXBCS	DLM-VNXBCS	EMC DISK LIBRARY	Dlm VNX2 Control Station	\$0	Each	23%	\$0	Other	PM
DLM-VNXBCS2	DLM-VNXBCS2	EMC DISK LIBRARY	Dlm VNX2 2nd Control Station	\$1,935	Each	23%	\$1,490	Other	PM
DLM-VNXBCS2-M	DLM-VNXBCS2-M	EMC DISK LIBRARY	Dlm VNX2 2nd Control Station - Modular	\$1,935	Each	23%	\$1,490	Other	PM
DLM-VNXBCS-M	DLM-VNXBCS-M	EMC DISK LIBRARY	Dlm VNX2 Control Station - Modular	\$0	Each	23%	\$0	Other	PM
A3F-RE-10G	A3F-RE-10G	NA	ATMOS G3 FLEX PLATFORM BASE	\$0	Each	23%	\$0	Other	PM
A3F-RE-HA10G	A3F-RE-HA10G	NA	ATMOS G3 FLEX PLATFORM BASE	\$0	Each	23%	\$0	Other	PM
CS-CUS-PARTRT-DPE	CS-CUS-PARTRT-DPE	NA	PARTS RETENTION UPLIFT DPAD-E	\$0	Each	23%	\$0	Other	PM
CS-CUS-PARTRT-DPH	CS-CUS-PARTRT-DPH	NA	PARTS RETENTION UPLIFT DPAD-H	\$0	Each	23%	\$0	Other	PM
DD510R	DD510R	NA	SYSTEM DD510R NFS CIFS	\$0	Each	23%	\$0	Other	PM
DD530R	DD530R	NA	SYSTEM DD530R NFS CIFS	\$0	Each	23%	\$0	Other	PM
DD560	DD560	NA	SYSTEM DD560 BASEUNIT NFS CIFS (ROHS)	\$0	Each	23%	\$0	Other	PM
DD560G	DD560G	NA	SYSTEM DD560G NFS CIFS (ROHS)	\$0	Each	23%	\$0	Other	PM
DD580GR	DD580GR	NA	SYSTEM DD580GR NFS CIFS	\$0	Each	23%	\$0	Other	PM
DD580R	DD580R	NA	SYSTEM DD580R NFS CIFS - DD	\$0	Each	23%	\$0	Other	PM
DD660-12TB	DD660-12TB	NA	SYSTEM DD66012TBNFSCIFS	\$130,000	Each	23%	\$100,100	Other	PM
DD660-1E16	DD660-1E16	NA	SYSTEM DD660+1ES16T28TBNFSCIFS	\$190,000	Each	23%	\$146,300	Other	PM
DD660-E16E8	DD660-E16E8	NA	SYSTEM DD660+2ES36TBNFSCIFS	\$225,000	Each	23%	\$173,250	Other	PM
M-PS1-HW-DD-M1	M-PS1-HW-DD-M1	NA	ProSupport One 4HR/MC Hardware Support	\$598,309	Each	23%	\$460,698	Other	PM
M-PS1-HW-DP-M1	M-PS1-HW-DP-M1	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	23%	\$153,867	Other	PM
M-PS-HW-DD-M1	M-PS-HW-DD-M1	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PM
M-PS-HW-DP-M1	M-PS-HW-DP-M1	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PM
M-PSM-HW-DD-M1	M-PSM-HW-DD-M1	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PM
M-PSM-HW-DP-M1	M-PSM-HW-DP-M1	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PM
M-PSP-HW-DD-M1	M-PSP-HW-DD-M1	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PM
M-PSP-HW-DP-M1	M-PSP-HW-DP-M1	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	PM
M-PSS-HW-4H-DD-M1	M-PSS-HW-4H-DD-M1	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	23%	\$153,867	Other	PM
M-PSS-HW-4H-DP-M1	M-PSS-HW-4H-DP-M1	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	23%	\$153,867	Other	PM
M-PSS-HW-NB-DD-M1	M-PSS-HW-NB-DD-M1	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	PM
M-PSS-HW-NB-DP-M1	M-PSS-HW-NB-DP-M1	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	PM
W-PS1-HW-PM-001	W-PS1-HW-PM-001	NA	PROSUPPORT ONE HARDWARE WARRANTY	\$199,827	Each	23%	\$153,867	Other	PM
WU-PREHWB-M00	WU-PREHWB-M00	NA	Premium Hardware Support-WARR UPG(ANDL)	\$0	Each	23%	\$0	Other	PM
WU-PS1-HW-PM-001	WU-PS1-HW-PM-001	NA	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	PM
WU-PSM-HW-PM-001	WU-PSM-HW-PM-001	NA	PROSUPPORT W/MISSION CRIT WARRNTY UPG-HW	\$199,827	Each	23%	\$153,867	Other	PM
WU-PSP-HW-PM-001	WU-PSP-HW-PM-001	NA	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	PM
WU-PSPN-HW-PM-001	WU-PSPN-HW-PM-001	NA	ProSupport Plus W/NBD HW Warranty UPG	\$0	Each	23%	\$0	Other	PM
X-COM-AHA363	X-COM-AHA363	NA	COMPRESSION ADAPTER FOR DLM / MDL	\$4,500	Each	23%	\$3,465	Other	PM
X-HBA-QLE2462	X-HBA-QLE2462	NA	2 PORT HBA FOR DLM + MDL	\$3,480	Each	23%	\$2,680	Other	PM
DLM2K-10PACK	DLM2K-10PACK	NAS	DLM2000 2TB VIPER DRIVE 10 PACK	\$13,212	Each	23%	\$10,173	Other	PM
DLM2K-10PACKU	DLM2K-10PACKU	NAS	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	\$0	Each	23%	\$0	Other	PM
DLM2K-ACP	DLM2K-ACP	NAS	DLM2000 - ACCESS CONTROL POINT	\$8,198	Each	23%	\$6,312	Other	PM
DLM2K-CS2	DLM2K-CS2	NAS	DLM2000 2ND CONTROL STATION	\$4,700	Each	23%	\$3,619	Other	PM
DLM2K-DAE	DLM2K-DAE	NAS	DLM2000 2TB VIPER DAE	\$3,709	Each	23%	\$2,856	Other	PM
DLM2K-DAE-FD	DLM2K-DAE-FD	NAS	DLM2000 2TB VIPER DAE FIELD DEPLOY	\$0	Each	23%	\$0	Other	PM



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
DLM2K-DME-10G	DLM2K-DME-10G	NAS	DLM2000 10G DUAL STORAGE CONTROLLER ENCL	\$14,927	Each	23%	\$11,494	Other	PM
DLM2K-DPE	DLM2K-DPE	NAS	DLM2000 DPE W/ VAULT AND 2ND SPS	\$27,759	Each	23%	\$21,374	Other	PM
DLM2K-VTE2FMM	DLM2K-VTE2FMM	NAS	DLM2000 DUAL FICON MULTI-MODE VTE	\$120,000	Each	23%	\$92,400	Other	PM
DLM2KVTE2FMMU	DLM2KVTE2FMMU	NAS	DLM2000 DUAL FICON MM VTE UPGRADE	\$0	Each	23%	\$0	Other	PM
DLM2K-VTE2FSM	DLM2K-VTE2FSM	NAS	DLM2000 DUAL FICON SINGLE-MODE VTE	\$120,000	Each	23%	\$92,400	Other	PM
DLM2KVTE2FSMU	DLM2KVTE2FSMU	NAS	DLM2000 DUAL FICON SM VTE UPGRADE	\$0	Each	23%	\$0	Other	PM
DLM4-DD-BASE1	DLM4-DD-BASE1	NAS	DLM4 Generic DD base kit1	\$5,000	Each	23%	\$3,850	Other	PM
AVM1NACC32FG2	AVM1NACC32FG2	OPEN STORAGE	AVAMAR GEN2 32GB ACCEL NODE (FLD INST)	\$0	Each	23%	\$0	Other	PM
AVM1NACCLGFG3	AVM1NACCLGFG3	OPEN STORAGE	AVAMAR GEN3 LG RAM ACCEL NODE (FLD INST)	\$0	Each	23%	\$0	Other	PM
AVM1NODEFG1	AVM1NODEFG1	OPEN STORAGE	1 NODE FIELD INSTALLED AVAMAR GEN1 (2U)	\$0	Each	23%	\$0	Other	PM
AVM1NODEMG1	AVM1NODEMG1	OPEN STORAGE	1 NODE MFG INSTALLED AVAMAR GEN1 (2U)	\$0	Each	23%	\$0	Other	PM
AVM1NSTG1FG2	AVM1NSTG1FG2	OPEN STORAGE	AVAMAR GEN2 1TB STG NODE (FLD INST)	\$0	Each	23%	\$0	Other	PM
AVM1NSTG1MG2	AVM1NSTG1MG2	OPEN STORAGE	AVAMAR GEN2 1TB STRG NODE (MFG INST)	\$0	Each	23%	\$0	Other	PM
AVM1NSTG1MG3	AVM1NSTG1MG3	OPEN STORAGE	AVAMAR GEN3 1TB STRG NODE (MFG INST)	\$0	Each	23%	\$0	Other	PM
AVM1NSTG2FG2	AVM1NSTG2FG2	OPEN STORAGE	AVAMAR GEN2 2TB STRG NODE (FIELD INST)	\$0	Each	23%	\$0	Other	PM
AVM1NSTG2MG2	AVM1NSTG2MG2	OPEN STORAGE	AVAMAR GEN2 2TB STRG NODE (MFG INST)	\$0	Each	23%	\$0	Other	PM
AVM1NSTG2MG3	AVM1NSTG2MG3	OPEN STORAGE	AVAMAR GEN3 2TB STRG NODE (MFG INST)	\$0	Each	23%	\$0	Other	PM
AVM1NSTG3MG3	AVM1NSTG3MG3	OPEN STORAGE	AVAMAR GEN3 3.3TB STRG NODE (MFG INST)	\$0	Each	23%	\$0	Other	PM
AVM1NUTILFG2	AVM1NUTILFG2	OPEN STORAGE	AVAMAR GEN2 UTILITY/ACCEL NODE (FLD INST)	\$0	Each	23%	\$0	Other	PM
AVM1NUTILFG3	AVM1NUTILFG3	OPEN STORAGE	AVAMAR GEN3 UTILITY/ACCEL NODE (FLD INST)	\$0	Each	23%	\$0	Other	PM
AVM1NUTILMG2	AVM1NUTILMG2	OPEN STORAGE	AVAMAR GEN2 UTILITY NODE (MFG INSTALLED)	\$0	Each	23%	\$0	Other	PM
AVM1NUTILMG3	AVM1NUTILMG3	OPEN STORAGE	AVAMAR GEN3 UTILITY NODE (MFG INSTALLED)	\$0	Each	23%	\$0	Other	PM
AVMSWITCHG1	AVMSWITCHG1	OPEN STORAGE	CUBE SWITCH AVAMAR GEN1 (2U)	\$0	Each	23%	\$0	Other	PM
AVMSWITCHG3	AVMSWITCHG3	OPEN STORAGE	CUBE SWITCH AVAMAR GEN3 (2U)	\$0	Each	23%	\$0	Other	PM
456-109-372	456-109-372	CLOUDARRAY	CLOUDARRAY SW SA APP 6TBU-12TBU UPG=IC	\$6,370	Each	23%	\$4,905	Other	UE
456-110-214	456-110-214	CLOUDARRAY	CLOUDARRAY VIRTUAL EDITN SW 3TB=IC	\$0	Each	23%	\$0	Other	UE
456-110-215	456-110-215	CLOUDARRAY	CLOUDARRAY VIRTUAL EDITN SW 6TB=IC	\$0	Each	23%	\$0	Other	UE
456-110-216	456-110-216	CLOUDARRAY	CLOUDARRAY VIRTUAL EDITN SW 12TB=IC	\$0	Each	23%	\$0	Other	UE
456-110-217	456-110-217	CLOUDARRAY	CLOUDARRAY VIRT EDITN 3 TO 6 SW UPG=IC	\$0	Each	23%	\$0	Other	UE
456-110-218	456-110-218	CLOUDARRAY	CLOUDARRAY VIRT EDITN 3TO12 SW UPG=IC	\$0	Each	23%	\$0	Other	UE
456-110-219	456-110-219	CLOUDARRAY	CLOUDARRAY VIRT EDITN 6TO12 SW UPG=IC	\$10,095	Each	23%	\$7,773	Other	UE
456-110-220	456-110-220	CLOUDARRAY	CLOUDARRAY SW FOR 12TBU=IC	\$0	Each	23%	\$0	Other	UE
456-110-221	456-110-221	CLOUDARRAY	CLOUDARRAY SW FOR 18TBU=IC	\$0	Each	23%	\$0	Other	UE
456-110-222	456-110-222	CLOUDARRAY	CLOUDARRAY SW FOR 40TBU=IC	\$0	Each	23%	\$0	Other	UE
456-110-223	456-110-223	CLOUDARRAY	CLOUDARRAY SW FOR 60TBU=IC	\$0	Each	23%	\$0	Other	UE
456-110-489	456-110-489	CLOUDARRAY	CLOUDARRAY VIRT EDTN BULK SW 50TB=IC	\$0	Each	23%	\$0	Other	UE
456-110-490	456-110-490	CLOUDARRAY	CLOUDARRAY VIRT EDTN BULK SW 100TB=IC	\$0	Each	23%	\$0	Other	UE
456-110-491	456-110-491	CLOUDARRAY	CLOUDARRAY VIRT EDTN BULK SW 500TB=IC	\$406,545	Each	23%	\$313,040	Other	UE
456-110-890	456-110-890	CLOUDARRAY	CLOUDARRAY SW FOR SA APPLIANCE 6TBU=IC	\$0	Each	23%	\$0	Other	UE
456-112-198	456-112-198	CLOUDARRAY	CloudArray Base Solution with 3TB=CC	\$0	Each	23%	\$0	Other	UE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K) Product Category (if applicable)
456-112-199	456-112-199	CLOUDARRAY	CloudArray Capacity License=CC	\$0	Each	23%	\$0	Other	UE
456-112-200	456-112-200	CLOUDARRAY	CloudArray Capacity License Upg=CC	\$0	Each	23%	\$0	Other	UE
458-002-014	458-002-014	CLOUDARRAY	CloudArray Capacity License	\$0	Each	23%	\$0	Other	UE
CLA-CLDARRHW-12TBU	CLA-CLDARRHW-12TBU	CLOUDARRAY	CLOUDARRAY HW APPLIANCE 12TBU	\$0	Each	23%	\$0	Other	UE
CLA-CLDARRHW-18TBU	CLA-CLDARRHW-18TBU	CLOUDARRAY	CLOUDARRAY HW APPLIANCE 18TBU	\$0	Each	23%	\$0	Other	UE
CLA-CLDARRHW-40TBU	CLA-CLDARRHW-40TBU	CLOUDARRAY	CLOUDARRAY HW APPLIANCE 40TBU	\$0	Each	23%	\$0	Other	UE
CLA-CLDARRHW-60TBU	CLA-CLDARRHW-60TBU	CLOUDARRAY	CLOUDARRAY HW APPLIANCE 60TBU	\$0	Each	23%	\$0	Other	UE
CLA-SAHW6-12TBU	CLA-SAHW6-12TBU	CLOUDARRAY	CLOUDARRAY SA HW APPLIANCE 6-12TBU	\$0	Each	23%	\$0	Other	UE
VSL3-000-331	VSL3-000-331	CLOUDARRAY	TLA CLOUDARRAY BULK LICENSE TLA=IC	\$0	Each	23%	\$0	Other	UE
VSL3-000-332	VSL3-000-332	CLOUDARRAY	TLA CLOUDARRAY SW FOR HW APPL TLA=IC	\$0	Each	23%	\$0	Other	UE
201-0347-CF	201-0347-CF	ISILON	SW: Starter Promo Ent Bundle T2 Gen5 =ID	\$0	Each	23%	\$0	Other	UE
800-0012-P	800-0012-P	ISILON	PROMO 2 PWRCRD C14-C13.208V UNIVERSAL	\$0	Each	23%	\$0	Other	UE
851-0099-P	851-0099-P	ISILON	PROMO 2 SFP+ OPTICS KIT - 10GbE	\$0	Each	23%	\$0	Other	UE
851-0167-P	851-0167-P	ISILON	PROMO MELLANOX 8 PORT QDR SWITCH	\$0	Each	23%	\$0	Other	UE
851-0209-P	851-0209-P	ISILON	PROMO CABLE, IB QDR, QSFP-QSFP, 3M	\$0	Each	23%	\$0	Other	UE
X210-SATA-003-P	X210-SATA-003-P	ISILON	PROMO X210-12T/24G/2x10GE 2x1GE	\$14,120	Each	23%	\$10,872	Other	UE
X210-SATA-S03-P	X210-SATA-S03-P	ISILON	PROMO X210-11T+200G SSD/24G/2x10GE 2x1GE	\$14,120	Each	23%	\$10,872	Other	UE
456-105-489	456-105-489	NA	VNX5300 AUTOMATIC FAILOVER MGR -E=IC	\$0	Each	23%	\$0	Other	UE
458-001-190	458-001-190	NA	RP/EX UPG FROM SE FOR VNXe 3200 PRODUCT	\$0	Each	23%	\$0	Other	UE
CS-CUS-PARTRT-VNXE	CS-CUS-PARTRT-VNXE	NA	PARTS RETENTION UPLIFT VNXE	\$0	Each	23%	\$0	Other	UE
FAST-V51	FAST-V51	NA	FAST Suite for VNX5100=IC	\$0	Each	23%	\$0	Other	UE
LENFLV52S6F-100	LENFLV52S6F-100	NA	VNXe1600 100GB FAST CACHE 25X2.5 DPE/DAE	\$1,835	Each	23%	\$1,413	Other	UE
LENFLV52S6F-200	LENFLV52S6F-200	NA	VNXe1600 200GB FAST CACHE 25X2.5 DPE/DAE	\$2,905	Each	23%	\$2,237	Other	UE
LENFLV5PS6F-100	LENFLV5PS6F-100	NA	VNXe1600 100GB FAST CACHE 12X3.5 DPE/DAE	\$1,835	Each	23%	\$1,413	Other	UE
LENFLV5PS6F-200	LENFLV5PS6F-200	NA	VNXe1600 200GB FAST CACHE 12X3.5 DPE/DAE	\$2,905	Each	23%	\$2,237	Other	UE
LENV5-2S10-012	LENV5-2S10-012	NA	VNXe1600 1.2TB 10K SAS 25X2.5 DPE/DAE	\$850	Each	23%	\$655	Other	UE
LENV5-2S10-600	LENV5-2S10-600	NA	VNXe1600 600GB 10K SAS 25X2.5 DPE/DAE	\$455	Each	23%	\$350	Other	UE
LENV5-2S10-900	LENV5-2S10-900	NA	VNXe1600 900GB 10K SAS 25X2.5	\$655	Each	23%	\$504	Other	UE
LENV5-2S15-300	LENV5-2S15-300	NA	VNXe1600 300GB 15K SAS 25X2.5 DPE/DAE	\$705	Each	23%	\$543	Other	UE
LENV5-2S15-600	LENV5-2S15-600	NA	VNXe1600 600GB 15K SAS 25X2.5	\$725	Each	23%	\$558	Other	UE
LENV5-2S6FX-200	LENV5-2S6FX-200	NA	VNXe1600 200GB SSD 25X2.5 DPE/DAE	\$1,450	Each	23%	\$1,117	Other	UE
LENV5-2S6FX-800	LENV5-2S6FX-800	NA	VNXe1600 800GB SSD 25X2.5	\$5,190	Each	23%	\$3,996	Other	UE
LENV5-PS07-020	LENV5-PS07-020	NA	VNXe1600 2TB NL SAS 12X3.5 DPE/DAE	\$610	Each	23%	\$470	Other	UE
LENV5-PS07-040	LENV5-PS07-040	NA	VNXe1600 4TB NL SAS 12X3.5 DPE/DAE	\$905	Each	23%	\$697	Other	UE
LENV5-PS10-012	LENV5-PS10-012	NA	VNXe1600 1.2TB 10K SAS 12X3.5 DPE/DAE	\$850	Each	23%	\$655	Other	UE
LENV5-PS10-600	LENV5-PS10-600	NA	VNXe1600 600GB 10K SAS 12X3.5 DPE/DAE	\$455	Each	23%	\$350	Other	UE
LENV5-PS10-900	LENV5-PS10-900	NA	VNXe1600 900GB 10K SAS 12X3.5	\$655	Each	23%	\$504	Other	UE
LENV5-PS15-300	LENV5-PS15-300	NA	VNXe1600 300GB 15K SAS 12X3.5 DPE/DAE	\$705	Each	23%	\$543	Other	UE

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Vendor Notes: Updated November 25, 2020

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LENV5-PS15-600	LENV5-PS15-600	NA	VNXe1600 600GB 15K SAS 12X3.5 DPE/DAE	\$725	Each	23%	\$558	Other	UE
LENV5-PS6FX-200	LENV5-PS6FX-200	NA	VNXe1600 200GB SSD 12X3.5 DPE/DAE	\$1,450	Each	23%	\$1,117	Other	UE
LENV5-PS6FX-800	LENV5-PS6FX-800	NA	VNXe1600 800GB SSD 12X3.5	\$5,190	Each	23%	\$3,996	Other	UE
LENVNX16-10GSFPCR	LENVNX16-10GSFPCR	NA	10Gb SFP qty 1 for iSCSI connection	\$630	Each	23%	\$485	Other	UE
LENVNX16-16GSFPCR	LENVNX16-16GSFPCR	NA	16Gb SFP qty 1 for FC connection	\$1,200	Each	23%	\$924	Other	UE
LENVNX16K-10GSFP	LENVNX16K-10GSFP	NA	10Gb SFP qty 4 for iSCSI connection	\$630	Each	23%	\$485	Other	UE
LENVNX16K-10OPTSFP	LENVNX16K-10OPTSFP	NA	4 port 10GbE Optical IO module	\$2,400	Each	23%	\$1,848	Other	UE
LENVNX16K-10OPTTWN	LENVNX16K-10OPTTWN	NA	4 port 10GbE TwinAx IO module	\$2,640	Each	23%	\$2,033	Other	UE
LENVNX16K-16GSFP	LENVNX16K-16GSFP	NA	16Gb SFP qty 4 for FC connection	\$1,200	Each	23%	\$924	Other	UE
LENVNX16K-1GB-IO	LENVNX16K-1GB-IO	NA	4 port 1GbE IO Module	\$0	Each	23%	\$0	Other	UE
LENVNX16K-5TELRAIL	LENVNX16K-5TELRAIL	NA	Telco Rail Kit for 2U DPE or DAE	\$150	Each	23%	\$116	Other	UE
LENVNX16K-800W-PS	LENVNX16K-800W-PS	NA	800W Power Supply, 12V and 12V STBY DPE	\$500	Each	23%	\$385	Other	UE
LENVNX16K-8GFC	LENVNX16K-8GFC	NA	4 Port 8GB Fibre Channel IO Module	\$1,260	Each	23%	\$970	Other	UE
LENVNX16K-8GSFP	LENVNX16K-8GSFP	NA	8Gb SFP qty 4 for FC connection	\$0	Each	23%	\$0	Other	UE
LENVNX16K-8GSFPCR	LENVNX16K-8GSFPCR	NA	8Gb SFP qty 1 for FC connection	\$0	Each	23%	\$0	Other	UE
LENVNX16K-B12	LENVNX16K-B12	NA	VNXe16002xSPDPE12x3.5noSFPTwinAXEne	\$5,500	Each	23%	\$4,235	Other	UE
LENVNX16K-B25	LENVNX16K-B25	NA	VNXe16002xSPDPE25x2.5noSFPTwinAXEne	\$5,500	Each	23%	\$4,235	Other	UE
LENVNX16K-BBU	LENVNX16K-BBU	NA	BATTERY BACKUP UNIT	\$200	Each	23%	\$154	Other	UE
LENVNX16K-BC-12ARK	LENVNX16K-BC-12ARK	NA	Assy Beachcomber 12 Adjustable Rail Kit	\$240	Each	23%	\$185	Other	UE
LENVNX16K-BC-25ARK	LENVNX16K-BC-25ARK	NA	Assy Beachcomber 25 Adjustable Rail Kit	\$240	Each	23%	\$185	Other	UE
LENVNX16K-BC-FM	LENVNX16K-BC-FM	NA	Fan Module BC	\$300	Each	23%	\$231	Other	UE
LENVNX16K-DAE-12	LENVNX16K-DAE-12	NA	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	Each	23%	\$1,455	Other	UE
LENVNX16K-DAE-25	LENVNX16K-DAE-25	NA	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890	Each	23%	\$1,455	Other	UE
LENVNX16K-KIT12	LENVNX16K-KIT12	NA	VNXe1600 Install Kit for 12 Drive DPE	\$0	Each	23%	\$0	Other	UE
LENVNX16K-KIT25	LENVNX16K-KIT25	NA	VNXe1600 Install Kit for 25 Drive DPE	\$0	Each	23%	\$0	Other	UE
LENVNX16K-LCCDAE12	LENVNX16K-LCCDAE12	NA	LCC FOR 2U DAE 12 DRIVE	\$1,775	Each	23%	\$1,367	Other	UE
LENVNX16K-LCCDAE25	LENVNX16K-LCCDAE25	NA	LCC FOR 2U DAE 25 DRIVE	\$1,775	Each	23%	\$1,367	Other	UE
LENVNX16K-PS-DAE12	LENVNX16K-PS-DAE12	NA	Power Supply for 2U 12 DRIVE DAE	\$485	Each	23%	\$373	Other	UE
LENVNX16K-PS-DAE25	LENVNX16K-PS-DAE25	NA	Power Supply for 2U 25 DRIVE DAE	\$485	Each	23%	\$373	Other	UE
LENVNX16K-SNAPR12	LENVNX16K-SNAPR12	NA	12 DRV SNAP IN Rails	\$600	Each	23%	\$462	Other	UE
LENVNX16K-SNAPR25	LENVNX16K-SNAPR25	NA	25 DRV SNAP In Rails	\$600	Each	23%	\$462	Other	UE
LENVNX16K-SP	LENVNX16K-SP	NA	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,015	Each	23%	\$5,402	Other	UE
LENVNX16K-SP-DIMM	LENVNX16K-SP-DIMM	NA	VNXe1600 SP MEMORY 8GB DIMM	\$305	Each	23%	\$235	Other	UE
LENVNX16K-SSD	LENVNX16K-SSD	NA	STORAGE PROCESSOR SSD MSATA	\$1,024	Each	23%	\$788	Other	UE
LENVNX16KUNI	LENVNX16KUNI	NA	VNXe1600 Unisphere=IC	\$0	Each	23%	\$0	Other	UE
M-PS1-HW-IUE-001	M-PS1-HW-IUE-001	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	23%	\$153,867	Other	UE
M-PS1-HW-TS-002	M-PS1-HW-TS-002	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	23%	\$153,867	Other	UE
M-PS1-SW-IUE-001	M-PS1-SW-IUE-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	23%	\$153,867	Other	UE

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Vendor Notes: Updated November 25, 2020

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M-PS1-SW-TS-002	M-PS1-SW-TS-002	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	23%	\$153,867	Other	UE
M-PS-HWE-002	M-PS-HWE-002	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PS-HWE-003	M-PS-HWE-003	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PS-HW-IUE-001	M-PS-HW-IUE-001	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSM-HWE-002	M-PSM-HWE-002	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSM-HWE-003	M-PSM-HWE-003	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSM-HW-IUE-001	M-PSM-HW-IUE-001	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSM-HW-TS-002	M-PSM-HW-TS-002	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSM-SWE-002	M-PSM-SWE-002	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSM-SWE-003	M-PSM-SWE-003	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSM-SW-IUE-001	M-PSM-SW-IUE-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSM-SW-TS-002	M-PSM-SW-TS-002	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSP-HW-IUE-001	M-PSP-HW-IUE-001	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSP-HW-TS-002	M-PSP-HW-TS-002	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSP-SW-IUE-001	M-PSP-SW-IUE-001	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSP-SW-TS-002	M-PSP-SW-TS-002	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PSS-HW-4H-IU-001	M-PSS-HW-4H-IU-001	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	23%	\$153,867	Other	UE
M-PSS-HWE-4H-002	M-PSS-HWE-4H-002	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	23%	\$153,867	Other	UE
M-PSS-HWE-4H-003	M-PSS-HWE-4H-003	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	23%	\$153,867	Other	UE
M-PSS-HWE-NB-002	M-PSS-HWE-NB-002	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	UE
M-PSS-HWE-NB-003	M-PSS-HWE-NB-003	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	UE
M-PSS-HW-NB-IU-001	M-PSS-HW-NB-IU-001	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	UE
M-PSS-HW-NB-TS-002	M-PSS-HW-NB-TS-002	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	UE
M-PS-SWE-002	M-PS-SWE-002	NA	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PS-SWE-003	M-PS-SWE-003	NA	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
M-PS-SW-IUE-001	M-PS-SW-IUE-001	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UE
O32D12AN5QT12	O32D12AN5QT12	NA	VNXe32002xSP DPE25x2.5 DS12x600GB 15K	\$13,540	Each	23%	\$10,426	Other	UE
O32D12AN5QT25	O32D12AN5QT25	NA	VNXe32002xSP DPE25x2.5 DS25x600GB 15K	\$18,571	Each	23%	\$14,300	Other	UE
O32D12AN5QT6	O32D12AN5QT6	NA	VNXe32002xSP DPE25x2.5 DS6x600GB 15K	\$8,400	Each	23%	\$6,468	Other	UE
SEC-COMP-V51	SEC-COMP-V51	NA	Security and Compliance Suite VNX5100=IC	\$0	Each	23%	\$0	Other	UE
T212D08A12	T212D08A12	NA	THEMIS 2XSP DPE 12X3.5 DS AC VNXE3150	\$4,190	Each	23%	\$3,226	Other	UE
T212D08A25	T212D08A25	NA	THEMIS 2XSP DPE 25X2.5 DS VNXE3150	\$0	Each	23%	\$0	Other	UE
T2-DAE-25	T2-DAE-25	NA	DERRINGER 25 DRIVE DAE FOR THEMIS	\$3,343	Each	23%	\$2,574	Other	UE
V32D12AN5	V32D12AN5	NA	VNXe32002xSP DPE25x2.5 DS	\$7,770	Each	23%	\$5,983	Other	UE
V3-2S6F10053	V3-2S6F10053	NA	2X100GB 2.5 IN EFD FOR VNX5300 FF PROMO	\$4,670	Each	23%	\$3,596	Other	UE
V3-VS6F10053	V3-VS6F10053	NA	2X100GB 3.5 IN EFD FOR VNX5300 FF PROMO	\$4,690	Each	23%	\$3,611	Other	UE
V5-SP-L6X2TB-NL	V5-SP-L6X2TB-NL	NA	VNXe1600 3.5 System Pack 6X 2TB NLSAS	\$3,660	Each	23%	\$2,818	Other	UE
VJ-2S6F-200	VJ-2S6F-200	NA	2.5 200GB FLASH 6GSDAE-15 512 FORMAT	\$4,420	Each	23%	\$3,403	Other	UE

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Vendor Notes:

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VJ-DS07-030	VJ-DS07-030	NA	3TB NL SAS DRV 512 BPS 3.5X60 DRV DAE	\$1,175	Each	23%	\$905	Other	UE
VJ-DS07-040	VJ-DS07-040	NA	RSA SA Ultra DAC 4TB HDD 512bps	\$1,175	Each	23%	\$905	Other	UE
VJ-VS07-030	VJ-VS07-030	NA	3TB NLSAS DRV 512 BPS3.5 IN X15 DPE/DAE	\$1,175	Each	23%	\$905	Other	UE
VJ-VS07-040	VJ-VS07-040	NA	RSA Security Analytics 4TB HDD 512	\$1,275	Each	23%	\$982	Other	UE
VJ-VS8F-200	VJ-VS8F-200	NA	200GB RP SLC 512 BPS 3.5X15 DRV DAE	\$4,950	Each	23%	\$3,812	Other	UE
VJ-VS8F-400	VJ-VS8F-400	NA	RSA Security Analytics 400GB EFD 512	\$6,629	Each	23%	\$5,104	Other	UE
VNXE-L.S-SN	VNXE-L.S-SN	NA	VNXe LICENSE SOLUTION PSNT AS LAC	\$0	Each	23%	\$0	Other	UE
WU-ENHHWE-02	WU-ENHHWE-02	NA	ENHANCED HW SUPPORT-WARR UPG	\$0	Each	23%	\$0	Other	UE
WU-ENHHWE-03	WU-ENHHWE-03	NA	ENHANCED HARDWARE SUPPORT- WARR UPG	\$0	Each	23%	\$0	Other	UE
WU-ENHSWE-02	WU-ENHSWE-02	NA	ENHANCED SOFTWARE SUPPORT- WARRANTY UPG	\$0	Each	23%	\$0	Other	UE
WU-ENHSWE-03	WU-ENHSWE-03	NA	ENHANCED SOFTWARE SUPPORT- WARRANTY UPG	\$0	Each	23%	\$0	Other	UE
WU-PREHWE-02	WU-PREHWE-02	NA	PREMIUM HW SUPPORT-WARR UPG	\$0	Each	23%	\$0	Other	UE
WU-PREHWE-03	WU-PREHWE-03	NA	PREMIUM HARDWARE SUPPORT- WARR UPG	\$0	Each	23%	\$0	Other	UE
WU-PRESWE-02	WU-PRESWE-02	NA	PREMIUM SOFTWARE SUPPORT- WARRANTY UPG	\$0	Each	23%	\$0	Other	UE
WU-PRESWE-03	WU-PRESWE-03	NA	PREMIUM SOFTWARE SUPPORT- WARRANTY UPG	\$0	Each	23%	\$0	Other	UE
WU-PS-HWE-002	WU-PS-HWE-002	NA	PROSUPPORT W/NBD HARDWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	UE
WU-PS-HWE-003	WU-PS-HWE-003	NA	PROSUPPORT W/NBD HARDWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	UE
WU-PSM-HWE-002	WU-PSM-HWE-002	NA	PROSUPPORT W/MISSION CRIT WARRNTY UPG-HW	\$199,827	Each	23%	\$153,867	Other	UE
WU-PSM-HWE-003	WU-PSM-HWE-003	NA	PROSUPPORT W/MISSION CRIT WARRNTY UPG-HW	\$199,827	Each	23%	\$153,867	Other	UE
WU-PSM-SWE-003	WU-PSM-SWE-003	NA	PROSUPPORT W/MISSION CRIT WARRNTY UPG-SW	\$199,827	Each	23%	\$153,867	Other	UE
WU-PSM-SW-E-003	WU-PSM-SW-E-003	NA	PROSUPPORT W/MISSION CRIT WARRNTY UPG-SW	\$199,827	Each	23%	\$153,867	Other	UE
WU-PS-SWE-002	WU-PS-SWE-002	NA	PROSUPPORT W/NBD SOFTWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	UE
WU-PS-SWE-003	WU-PS-SWE-003	NA	PROSUPPORT W/NBD SOFTWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	UE
456-106-712	456-106-712	OPEN EDITION	VIRTUAL RPA FOR VNXe=IB	\$0	Each	23%	\$0	Other	UE
456-106-733	456-106-733	OPEN EDITION	VNXE3200 RP/SE FOR LOCAL PROTECTION =IC	\$0	Each	23%	\$0	Other	UE
456-106-734	456-106-734	OPEN EDITION	VNXE3200 RP/SE FOR REMOTE PROTECTION =IC	\$0	Each	23%	\$0	Other	UE
457-101-170	457-101-170	OPEN EDITION	SRSTP AX TIER 1 =IC	\$0	Each	23%	\$0	Other	UE
457-101-171	457-101-171	OPEN EDITION	SRSTP CX/NS TIER 2 =IC	\$0	Each	23%	\$0	Other	UE
458-001-122	458-001-122	OPEN EDITION	VNXE3200 RP/SE PRODUCT=IC	\$0	Each	23%	\$0	Other	UE
458-001-360	458-001-360	OPEN EDITION	VIRTUAL RPA for VNXe3200=IB	\$0	Each	23%	\$0	Other	UE
LPS-V53-UPG	LPS-V53-UPG	OPEN EDITION	RECPTNT + LPS RTU FOR VNX5300	\$0	Each	23%	\$0	Other	UE
RPS-V53-UPG	RPS-V53-UPG	OPEN EDITION	RECPTNT + RPS RTU FOR VNX5300	\$0	Each	23%	\$0	Other	UE
VJ-VS07-020	VJ-VS07-020	RSA	2TB NL SAS DRIVE 7.2RPM, 3.5 IN, 512	\$735	Each	23%	\$566	Other	UE
456-107-800	456-107-800	SERVER FLASH	RP/SE LOC UG TO RP/EX LOC - VNXE3200=IC	\$528	Each	23%	\$407	Other	UE
456-107-801	456-107-801	SERVER FLASH	RP/SE REM UG TO RP/EX REM - VNXE3200=IC	\$1,320	Each	23%	\$1,016	Other	UE
FLV32S6F-100	FLV32S6F-100	VNX HARDWARE	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$0	Each	23%	\$0	Other	UE
FLV32S6F-100N	FLV32S6F-100N	VNX HARDWARE	VNX51/53 100GFCACHEFLSH-25X2.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UE
FLV32S6F100NU	FLV32S6F100NU	VNX HARDWARE	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$0	Each	23%	\$0	Other	UE



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FLV32S6F-100U	FLV32S6F-100U	VNX HARDWARE	VNX51/53 100GB FCACHE FL5H-25X2.5IN UPG	\$0	Each	23%	\$0	Other	UE
FLV32S6F-200	FLV32S6F-200	VNX HARDWARE	200GB FSTCACHE FL5H-25X2.5 IN DPE/DAE	\$0	Each	23%	\$0	Other	UE
FLV32S6F-200N	FLV32S6F-200N	VNX HARDWARE	VNX51/53 200GFCACHEFL5H-25X2.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UE
FLV32S6F200NU	FLV32S6F200NU	VNX HARDWARE	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	\$0	Each	23%	\$0	Other	UE
FLV32S6F-200U	FLV32S6F-200U	VNX HARDWARE	VNX51/53 200GB FCACHE FL5H-25X2.5IN UPG	\$0	Each	23%	\$0	Other	UE
FLV3VS6F-100	FLV3VS6F-100	VNX HARDWARE	100GB FST CACHE FL5H 15X3.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UE
FLV3VS6F-100N	FLV3VS6F-100N	VNX HARDWARE	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UE
FLV3VS6F100NU	FLV3VS6F100NU	VNX HARDWARE	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$0	Each	23%	\$0	Other	UE
FLV3VS6F-100U	FLV3VS6F-100U	VNX HARDWARE	VNX51/53 100GB FCACHE FL5H-15X3.5IN UPG	\$0	Each	23%	\$0	Other	UE
FLV3VS6F-200	FLV3VS6F-200	VNX HARDWARE	200GB FST CACHE FL5H 15X3.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UE
FLV3VS6F-200N	FLV3VS6F-200N	VNX HARDWARE	VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UE
FLV3VS6F200NU	FLV3VS6F200NU	VNX HARDWARE	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$0	Each	23%	\$0	Other	UE
FLV3VS6F-200U	FLV3VS6F-200U	VNX HARDWARE	VNX51/53 200GB FCACHE FL5H-15X3.5IN UPG	\$0	Each	23%	\$0	Other	UE
FV32S6F100NTU	FV32S6F100NTU	VNX HARDWARE	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$0	Each	23%	\$0	Other	UE
FV32S6F-100TU	FV32S6F-100TU	VNX HARDWARE	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UE
FV32S6F200NTU	FV32S6F200NTU	VNX HARDWARE	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	\$0	Each	23%	\$0	Other	UE
FV32S6F-200TU	FV32S6F-200TU	VNX HARDWARE	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UE
FV3VS6F100NTU	FV3VS6F100NTU	VNX HARDWARE	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$0	Each	23%	\$0	Other	UE
FV3VS6F-100TU	FV3VS6F-100TU	VNX HARDWARE	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UE
FV3VS6F200NTU	FV3VS6F200NTU	VNX HARDWARE	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$0	Each	23%	\$0	Other	UE
FV3VS6F-200TU	FV3VS6F-200TU	VNX HARDWARE	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UE
LEN-OVC15LO-02	LEN-OVC15LO-02	VNX HARDWARE	Lenovo/EMC C-KIT 5150 DPE 15 Factory	\$0	Each	23%	\$0	Other	UE
LEN-OVC25LO-02	LEN-OVC25LO-02	VNX HARDWARE	Lenovo/EMC C-KIT 5150 DPE 25 Factory	\$0	Each	23%	\$0	Other	UE
LFLV32S6F-100	LFLV32S6F-100	VNX HARDWARE	2.5 IN 100GB 6GB SAS FSTCACHE FLASH DRI	\$1,985	Each	23%	\$1,528	Other	UE
LFLV32S6F-200	LFLV32S6F-200	VNX HARDWARE	2.5 IN 200GB 6GB SAS FSTCACHE FLASH DRI	\$3,755	Each	23%	\$2,891	Other	UE
LFLV3VS6F-100	LFLV3VS6F-100	VNX HARDWARE	3.5 IN 100GB 6GB SAS FSTCACHE FLASH DRI	\$1,995	Each	23%	\$1,536	Other	UE
LFLV3VS6F-200	LFLV3VS6F-200	VNX HARDWARE	3.5 IN 200GB 6GB SAS FSTCACHE FLASH DRI	\$3,780	Each	23%	\$2,911	Other	UE
LSPMXGFCOOPAS	LSPMXGFCOOPAS	VNX HARDWARE	VNX5150 2 PT FCOE IO MOD PAIR-SFP	\$1,920	Each	23%	\$1,478	Other	UE
LSPMXGFCOTWAS	LSPMXGFCOTWAS	VNX HARDWARE	VNX5150 2 PT FCOE IO MOD PAIR-TWAX	\$1,680	Each	23%	\$1,294	Other	UE
LV2DAE-LN25-A	LV2DAE-LN25-A	VNX HARDWARE	LENOVO VNXB 25X2.5 6G SAS EXP DAE-FLD	\$4,087	Each	23%	\$3,147	Other	UE
LV2DAE-LR25-A	LV2DAE-LR25-A	VNX HARDWARE	Lenovo 25X2.5 IN 2U DAE FACT INSTALL	\$4,087	Each	23%	\$3,147	Other	UE
LV31-DAE-LN15	LV31-DAE-LN15	VNX HARDWARE	Lenovo 3U DAE WITH 15X3.5 IN DR Field In	\$3,104	Each	23%	\$2,390	Other	UE
LV31-DAE-LR15	LV31-DAE-LR15	VNX HARDWARE	Lenovo DAE W 15X3.5 IN DRV FACT INSTALL	\$3,104	Each	23%	\$2,390	Other	UE
LV3-2S10-300	LV3-2S10-300	VNX HARDWARE	2.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$410	Each	23%	\$316	Other	UE
LV3-2S10-900	LV3-2S10-900	VNX HARDWARE	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$820	Each	23%	\$631	Other	UE
LV3-2S6F-100	LV3-2S6F-100	VNX HARDWARE	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$1,985	Each	23%	\$1,528	Other	UE
LV3-2S6F-200	LV3-2S6F-200	VNX HARDWARE	2.5 IN 200GB 6GB SAS FLASH DRIVE	\$3,755	Each	23%	\$2,891	Other	UE
LV3-RACK-40U	LV3-RACK-40U	VNX HARDWARE	VNX 40U Rack without front panel	\$1,680	Each	23%	\$1,294	Other	UE

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
LV3-VS07-040	LV3-VS07-040	VNX HARDWARE	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$1,085	Each	23%	\$835	Other	UE
LV3-VS10-300	LV3-VS10-300	VNX HARDWARE	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$440	Each	23%	\$339	Other	UE
LV3-VS10-600	LV3-VS10-600	VNX HARDWARE	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600	Each	23%	\$462	Other	UE
LV3-VS15-300	LV3-VS15-300	VNX HARDWARE	300GB 15K SAS DISK DRIVE	\$560	Each	23%	\$431	Other	UE
LV3-VS6F-100	LV3-VS6F-100	VNX HARDWARE	3.5 IN 100GB 6GB SAS FLASH DRIVE	\$1,995	Each	23%	\$1,536	Other	UE
LV3-VS6F-200	LV3-VS6F-200	VNX HARDWARE	3.5 IN 200GB 6GB SAS FLASH DRIVE	\$3,780	Each	23%	\$2,911	Other	UE
LVSPM8GFFEAS	LVSPM8GFFEAS	VNX HARDWARE	VNX5150 4 PORT 8G FC IO MODULE PAIR	\$2,500	Each	23%	\$1,925	Other	UE
LVSPMXGI2AS	LVSPMXGI2AS	VNX HARDWARE	VNX5150 2 PT OP 10G ISCSI IO MOD PR-SFP	\$4,800	Each	23%	\$3,696	Other	UE
LVSPMXGI2CUAC	LVSPMXGI2CUAC	VNX HARDWARE	VNX5150 2 PT 10GBASE-T ISCSI IO MOD PR	\$3,000	Each	23%	\$2,310	Other	UE
LVSPMXGI2TWAS	LVSPMXGI2TWAS	VNX HARDWARE	VNX5150 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$4,000	Each	23%	\$3,080	Other	UE
N3-2S10-300	N3-2S10-300	VNX HARDWARE	NEBS 2.5IN 300G 10K SAS DISK DRV	\$0	Each	23%	\$0	Other	UE
N3-2S10-300TU	N3-2S10-300TU	VNX HARDWARE	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-2S10-300U	N3-2S10-300U	VNX HARDWARE	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-2S10-600	N3-2S10-600	VNX HARDWARE	NEBS 2.5IN 600G 10K SAS DISK DRV	\$0	Each	23%	\$0	Other	UE
N3-2S10-600TU	N3-2S10-600TU	VNX HARDWARE	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-2S10-600U	N3-2S10-600U	VNX HARDWARE	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-2S10-900	N3-2S10-900	VNX HARDWARE	NEBS 2.5IN 900G 10K SAS DISK DRV	\$0	Each	23%	\$0	Other	UE
N3-2S10-900TU	N3-2S10-900TU	VNX HARDWARE	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-2S10-900U	N3-2S10-900U	VNX HARDWARE	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-2S6F-100	N3-2S6F-100	VNX HARDWARE	NEBS 2.5IN 100GB FLSH SAS DRV	\$0	Each	23%	\$0	Other	UE
N3-2S6F-100TU	N3-2S6F-100TU	VNX HARDWARE	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$0	Each	23%	\$0	Other	UE
N3-2S6F-100U	N3-2S6F-100U	VNX HARDWARE	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$0	Each	23%	\$0	Other	UE
N3-2S6F-200	N3-2S6F-200	VNX HARDWARE	NEBS 2.5IN 200GB FLSH SAS DRV	\$0	Each	23%	\$0	Other	UE
N3-2S6F-200TU	N3-2S6F-200TU	VNX HARDWARE	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	\$0	Each	23%	\$0	Other	UE
N3-2S6F-200U	N3-2S6F-200U	VNX HARDWARE	VNX51/53 200G 6GSASFLSHDRV-25X2.5IN DAE	\$0	Each	23%	\$0	Other	UE
N3-VS07-020	N3-VS07-020	VNX HARDWARE	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UE
N3-VS07-020U	N3-VS07-020U	VNX HARDWARE	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UE
N3-VS07-030	N3-VS07-030	VNX HARDWARE	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UE
N3-VS07-030U	N3-VS07-030U	VNX HARDWARE	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UE
N3-VS07-040	N3-VS07-040	VNX HARDWARE	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UE
N3-VS07-040TU	N3-VS07-040TU	VNX HARDWARE	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720	Each	23%	\$1,324	Other	UE
N3-VS07-040U	N3-VS07-040U	VNX HARDWARE	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UE
N3-VS10-300	N3-VS10-300	VNX HARDWARE	3.5 IN 300G 10K DISK DRIVE - NEBS	\$0	Each	23%	\$0	Other	UE
N3-VS10-300TU	N3-VS10-300TU	VNX HARDWARE	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$0	Each	23%	\$0	Other	UE
N3-VS10-300U	N3-VS10-300U	VNX HARDWARE	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$0	Each	23%	\$0	Other	UE
N3-VS10-600	N3-VS10-600	VNX HARDWARE	NEBS 3.5IN 600G 10K SAS DISK DRV	\$0	Each	23%	\$0	Other	UE
N3-VS10-600TU	N3-VS10-600TU	VNX HARDWARE	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$0	Each	23%	\$0	Other	UE
N3-VS10-600U	N3-VS10-600U	VNX HARDWARE	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
N3-VS10-900	N3-VS10-900	VNX HARDWARE	NEBS 3.5IN 900G 10K SAS DISK DRV	\$0	Each	23%	\$0	Other	UE
N3-VS10-900TU	N3-VS10-900TU	VNX HARDWARE	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$0	Each	23%	\$0	Other	UE
N3-VS10-900U	N3-VS10-900U	VNX HARDWARE	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-VS15-300	N3-VS15-300	VNX HARDWARE	300GB 15K 520BPS 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
N3-VS15-300TU	N3-VS15-300TU	VNX HARDWARE	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-VS15-300U	N3-VS15-300U	VNX HARDWARE	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-VS15-600	N3-VS15-600	VNX HARDWARE	600GB 15K 520BPS 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
N3-VS15-600TU	N3-VS15-600TU	VNX HARDWARE	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-VS15-600U	N3-VS15-600U	VNX HARDWARE	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-VS8F-100	N3-VS8F-100	VNX HARDWARE	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	\$0	Each	23%	\$0	Other	UE
N3-VS8F-100TU	N3-VS8F-100TU	VNX HARDWARE	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-VS8F-100U	N3-VS8F-100U	VNX HARDWARE	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-VS8F-200	N3-VS8F-200	VNX HARDWARE	NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	\$0	Each	23%	\$0	Other	UE
N3-VS8F-200TU	N3-VS8F-200TU	VNX HARDWARE	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UE
N3-VS8F-200U	N3-VS8F-200U	VNX HARDWARE	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	\$0	Each	23%	\$0	Other	UE
ONX515D152T72	ONX515D152T72	VNX HARDWARE	VNX5150 DPE 15X3.5 DRV 4X2T 7.2K	\$9,730	Each	23%	\$7,492	Other	UE
ONX515D153015	ONX515D153015	VNX HARDWARE	VNX5150 DPE 15X3.5 DRV 4X300G 15K	\$9,150	Each	23%	\$7,046	Other	UE
ONX515D153T72	ONX515D153T72	VNX HARDWARE	VNX5150 DPE 15X3.5 DRV 4X3T 7.2K	\$10,845	Each	23%	\$8,351	Other	UE
ONX515D154T72	ONX515D154T72	VNX HARDWARE	VNX5150 DPE 15X3.5 DRV 4X4T 7.2K	\$11,895	Each	23%	\$9,159	Other	UE
ONX515D156010	ONX515D156010	VNX HARDWARE	VNX5150 DPE 15X3.5 DRV 4X600G 10K	\$8,620	Each	23%	\$6,637	Other	UE
ONX515D156015	ONX515D156015	VNX HARDWARE	VNX5150 DPE 15X3.5 DRV 4X600G 15K	\$9,580	Each	23%	\$7,377	Other	UE
ONX515D159010	ONX515D159010	VNX HARDWARE	VNX5150 DPE 15X3.5 DRV 4X900G 10K	\$9,290	Each	23%	\$7,153	Other	UE
ONX515D253010	ONX515D253010	VNX HARDWARE	VNX5150 DPE 25X2.5 DRV 4X300G 10K	\$8,740	Each	23%	\$6,730	Other	UE
ONX515D256010	ONX515D256010	VNX HARDWARE	VNX5150 DPE 25X2.5 DRV 4X600G 10K	\$8,890	Each	23%	\$6,845	Other	UE
ONX515D259010	ONX515D259010	VNX HARDWARE	VNX5150 DPE 25X2.5 DRV 4X900G 10K	\$9,355	Each	23%	\$7,203	Other	UE
ONX51D152T72	ONX51D152T72	VNX HARDWARE	VNX5100 DPE FC 15X3.5 DRV-EMC RK 6X2T	\$7,843	Each	23%	\$6,039	Other	UE
ONX51D152T72F	ONX51D152T72F	VNX HARDWARE	VNX5100 DPE FC 15X3.5 DRV FD IN 6X2T	\$7,843	Each	23%	\$6,039	Other	UE
ONX51D153015	ONX51D153015	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-EMC RCK 6X300G	\$6,477	Each	23%	\$4,987	Other	UE
ONX51D153015F	ONX51D153015F	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-FLD INST 6X300	\$6,477	Each	23%	\$4,987	Other	UE
ONX51D153T72	ONX51D153T72	VNX HARDWARE	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK	\$9,517	Each	23%	\$7,328	Other	UE
ONX51D153T72F	ONX51D153T72F	VNX HARDWARE	VNX5100 DPE 15X3.5 6X3TB DRV EMC Field	\$9,517	Each	23%	\$7,328	Other	UE
ONX51D156010	ONX51D156010	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-EMC RCK 6X600G	\$6,354	Each	23%	\$4,893	Other	UE
ONX51D156010F	ONX51D156010F	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	\$6,354	Each	23%	\$4,893	Other	UE
ONX51D156015	ONX51D156015	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV EMC RCK 6X600G	\$7,573	Each	23%	\$5,831	Other	UE
ONX51D156015F	ONX51D156015F	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-FLD INST 6X600	\$7,573	Each	23%	\$5,831	Other	UE
ONX51D159010	ONX51D159010	VNX HARDWARE	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$7,903	Each	23%	\$6,085	Other	UE
ONX51D159010F	ONX51D159010F	VNX HARDWARE	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	\$7,903	Each	23%	\$6,085	Other	UE
ONX51D256010	ONX51D256010	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV EMC RCK 6X600G 10K	\$6,708	Each	23%	\$5,165	Other	UE

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ONX51D256010F	ONX51D256010F	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV-FLD IN 6X600 10K	\$6,708	Each	23%	\$5,165	Other	UE
ONX51D259010	ONX51D259010	VNX HARDWARE	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	\$8,093	Each	23%	\$6,232	Other	UE
ONX51D259010F	ONX51D259010F	VNX HARDWARE	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	\$8,093	Each	23%	\$6,232	Other	UE
ONX5300CS2	ONX5300CS2	VNX HARDWARE	VNX5300 Control Station-2ND CS-EMC RCK	\$1,309	Each	23%	\$1,008	Other	UE
ONX5300CS2M	ONX5300CS2M	VNX HARDWARE	VNX5300 Control Station-2ND CS-MINI RCK	\$1,309	Each	23%	\$1,008	Other	UE
ONX5300DM	ONX5300DM	VNX HARDWARE	VNX5300 ADD ON DATA MOVER+FC SLIC E RCK	\$1,499	Each	23%	\$1,154	Other	UE
ONX5300DMM	ONX5300DMM	VNX HARDWARE	VNX5300 ADD ON DATA MOVER+FC SLIC M RCK	\$1,499	Each	23%	\$1,154	Other	UE
ONX53D152T72	ONX53D152T72	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-EMC RCK 6X2TB	\$14,871	Each	23%	\$11,451	Other	UE
ONX53D152T72F	ONX53D152T72F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-FLD INST 6 X 2T	\$14,871	Each	23%	\$11,451	Other	UE
ONX53D152T72M	ONX53D152T72M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRVS - 6X2TB 7200	\$14,871	Each	23%	\$11,451	Other	UE
ONX53D153015	ONX53D153015	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	\$15,583	Each	23%	\$11,999	Other	UE
ONX53D153015F	ONX53D153015F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRIVES-FLD IN 8X300	\$15,583	Each	23%	\$11,999	Other	UE
ONX53D153015M	ONX53D153015M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-MIN RCK 8X300G	\$15,583	Each	23%	\$11,999	Other	UE
ONX53D153T72	ONX53D153T72	VNX HARDWARE	VNX5300 DPE 15X3.5 6X3TB DRV EMC RACK	\$17,759	Each	23%	\$13,674	Other	UE
ONX53D153T72F	ONX53D153T72F	VNX HARDWARE	VNX5300 DPE15X3.5 6X3TB DRV - FIELD INS	\$17,759	Each	23%	\$13,674	Other	UE
ONX53D153T72M	ONX53D153T72M	VNX HARDWARE	VNX5300 DPE 15X3.5 3TBX6 DRV- MINI RACK	\$17,759	Each	23%	\$13,674	Other	UE
ONX53D156015	ONX53D156015	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV E R 8X600G 15K	\$21,173	Each	23%	\$16,303	Other	UE
ONX53D156015F	ONX53D156015F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV FD IN 8X600 15K	\$21,173	Each	23%	\$16,303	Other	UE
ONX53D156015M	ONX53D156015M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRIVES - 8X600G 15K	\$21,173	Each	23%	\$16,303	Other	UE
ONX53D159010	ONX53D159010	VNX HARDWARE	VNX5300 DPE 15X 3.5 DRV 8 X 900 10K EMC	\$21,723	Each	23%	\$16,727	Other	UE
ONX53D159010F	ONX53D159010F	VNX HARDWARE	VNX5300 DPE 15X 3.5 DRV 8 X 900 10K FI	\$21,723	Each	23%	\$16,727	Other	UE
ONX53D159010M	ONX53D159010M	VNX HARDWARE	VNX5300 DPE 15 X 3.5 DRV 8 900 10K MR	\$21,723	Each	23%	\$16,727	Other	UE
ONX53D256010	ONX53D256010	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-E R 8X600G 10K	\$16,604	Each	23%	\$12,785	Other	UE
ONX53D256010F	ONX53D256010F	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-FD IN 8X600 10K	\$16,604	Each	23%	\$12,785	Other	UE
ONX53D256010M	ONX53D256010M	VNX HARDWARE	VNX5300 DPE 25X2.5 DRIVE - 8X600G 10K	\$16,604	Each	23%	\$12,785	Other	UE
ONX53D259010	ONX53D259010	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-8X900 10K EMC RCK	\$18,927	Each	23%	\$14,574	Other	UE
ONX53D259010F	ONX53D259010F	VNX HARDWARE	VNX5300DPE 25 x 2.5 DRV 8 x 900 FLD INS	\$18,927	Each	23%	\$14,574	Other	UE
ONX53D259010M	ONX53D259010M	VNX HARDWARE	VNX5300 DPE 25X 2.5 DRV 8 X 900 10K MR	\$18,927	Each	23%	\$14,574	Other	UE
OV2DAEN25A	OV2DAEN25A	VNX HARDWARE	25 x 2.5 IN 2U DAE FIELD INSTALL	\$3,343	Each	23%	\$2,574	Other	UE
OV2DAER25A	OV2DAER25A	VNX HARDWARE	25X2.5 IN 2U DAE FACTORY INSTALL	\$3,343	Each	23%	\$2,574	Other	UE
OV31DAEN15	OV31DAEN15	VNX HARDWARE	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$2,360	Each	23%	\$1,817	Other	UE
OV31DAER15	OV31DAER15	VNX HARDWARE	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,360	Each	23%	\$1,817	Other	UE
RSA-12-HP-DAC	RSA-12-HP-DAC	VNX HARDWARE	High Performance Direct Attach Capacity	\$32,740	Each	23%	\$25,210	Other	UE
RSA-142-HD-DAC	RSA-142-HD-DAC	VNX HARDWARE	High Density Direct Attach Capacity	\$83,386	Each	23%	\$64,207	Other	UE
RSA-180-HD-DAC	RSA-180-HD-DAC	VNX HARDWARE	RSA 180TB High Density JBOD for SA	\$101,656	Each	23%	\$78,275	Other	UE
RSA-22-HD-DAC	RSA-22-HD-DAC	VNX HARDWARE	High Density Direct Attach Capacity	\$13,385	Each	23%	\$10,306	Other	UE
RSA-32-HD-DAC	RSA-32-HD-DAC	VNX HARDWARE	High Density Direct Attach Capacity	\$19,985	Each	23%	\$15,388	Other	UE
RSA-33-HP-DAC	RSA-33-HP-DAC	VNX HARDWARE	High Performance Direct Attach Capacity	\$34,835	Each	23%	\$26,823	Other	UE
RSA-46-HD-DAC	RSA-46-HD-DAC	VNX HARDWARE	High Density Direct Attach Capacity	\$21,485	Each	23%	\$16,543	Other	UE
V2-DAE-N-25-A	V2-DAE-N-25-A	VNX HARDWARE	25 x 2.5 IN 2U DAE FIELD INSTALL	\$0	Each	23%	\$0	Other	UE
V2-DAE-N-25-D	V2-DAE-N-25-D	VNX HARDWARE	2U DAE25X2.5INDC POWER CUSTOMER INSTAL	\$0	Each	23%	\$0	Other	UE
V2-DAE-R-25-A	V2-DAE-R-25-A	VNX HARDWARE	25X2.5 IN 2U DAE FACTORY INSTALL	\$0	Each	23%	\$0	Other	UE
V31-DAE-N-15	V31-DAE-N-15	VNX HARDWARE	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$0	Each	23%	\$0	Other	UE
V31-DAE-N-15D	V31-DAE-N-15D	VNX HARDWARE	3U DAE 15X3.5IN DC POWERCUSTOMER INSTAL	\$0	Each	23%	\$0	Other	UE

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
V31-DAE-R-15	V31-DAE-R-15	VNX HARDWARE	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$0	Each	23%	\$0	Other	UE
V3-2S10-300	V3-2S10-300	VNX HARDWARE	2.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-2S10-300TU	V3-2S10-300TU	VNX HARDWARE	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-2S10-300U	V3-2S10-300U	VNX HARDWARE	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-2S10-600	V3-2S10-600	VNX HARDWARE	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-2S10-600TU	V3-2S10-600TU	VNX HARDWARE	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-2S10-600U	V3-2S10-600U	VNX HARDWARE	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-2S10-900	V3-2S10-900	VNX HARDWARE	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-2S10-900TU	V3-2S10-900TU	VNX HARDWARE	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-2S10-900U	V3-2S10-900U	VNX HARDWARE	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-2S6F-100	V3-2S6F-100	VNX HARDWARE	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$0	Each	23%	\$0	Other	UE
V3-2S6F-100TU	V3-2S6F-100TU	VNX HARDWARE	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-2S6F-100U	V3-2S6F-100U	VNX HARDWARE	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-2S6F-200	V3-2S6F-200	VNX HARDWARE	2.5 IN 200GB 6GB SAS FLASH DRIVE	\$0	Each	23%	\$0	Other	UE
V3-2S6F-200TU	V3-2S6F-200TU	VNX HARDWARE	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-2S6F-200U	V3-2S6F-200U	VNX HARDWARE	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-VS07-010	V3-VS07-010	VNX HARDWARE	1TB 7200RPM 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS07-010TU	V3-VS07-010TU	VNX HARDWARE	VNX 33/51/53 1T DRV-15X3.5IN DPE/DAE U	\$0	Each	23%	\$0	Other	UE
V3-VS07-010U	V3-VS07-010U	VNX HARDWARE	VNX 51/53 1T DRV-15X3.5IN DPE/DAE U	\$0	Each	23%	\$0	Other	UE
V3-VS07-020	V3-VS07-020	VNX HARDWARE	2TB 7200RPM 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS07-020TU	V3-VS07-020TU	VNX HARDWARE	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS07-020U	V3-VS07-020U	VNX HARDWARE	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS07-030	V3-VS07-030	VNX HARDWARE	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS07-030TU	V3-VS07-030TU	VNX HARDWARE	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-VS07-030U	V3-VS07-030U	VNX HARDWARE	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-VS07-040	V3-VS07-040	VNX HARDWARE	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS07-040TU	V3-VS07-040TU	VNX HARDWARE	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-VS07-040U	V3-VS07-040U	VNX HARDWARE	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	\$0	Each	23%	\$0	Other	UE
V3-VS10-300	V3-VS10-300	VNX HARDWARE	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS10-300TU	V3-VS10-300TU	VNX HARDWARE	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-VS10-300U	V3-VS10-300U	VNX HARDWARE	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$0	Each	23%	\$0	Other	UE
V3-VS10-600	V3-VS10-600	VNX HARDWARE	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS10-600TU	V3-VS10-600TU	VNX HARDWARE	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS10-600U	V3-VS10-600U	VNX HARDWARE	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS10-900	V3-VS10-900	VNX HARDWARE	3.5 IN 900GB 10K SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS10-900TU	V3-VS10-900TU	VNX HARDWARE	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	\$0	Each	23%	\$0	Other	UE
V3-VS10-900U	V3-VS10-900U	VNX HARDWARE	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	\$0	Each	23%	\$0	Other	UE
V3-VS15-300	V3-VS15-300	VNX HARDWARE	300GB 15K SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS15-300TU	V3-VS15-300TU	VNX HARDWARE	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS15-300U	V3-VS15-300U	VNX HARDWARE	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS15-600	V3-VS15-600	VNX HARDWARE	600GB 15K SAS DISK DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS15-600TU	V3-VS15-600TU	VNX HARDWARE	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS15-600U	V3-VS15-600U	VNX HARDWARE	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS6F-100	V3-VS6F-100	VNX HARDWARE	100GB FLASH DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS6F-100TU	V3-VS6F-100TU	VNX HARDWARE	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS6F-100U	V3-VS6F-100U	VNX HARDWARE	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS6F-200	V3-VS6F-200	VNX HARDWARE	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS6F-200TU	V3-VS6F-200TU	VNX HARDWARE	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE
V3-VS6F-200U	V3-VS6F-200U	VNX HARDWARE	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$0	Each	23%	\$0	Other	UE



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				Base price from Base Price Source			Calculated Column			
VDMM1GCUAS	VDMM1GCUAS	VNX HARDWARE	1GBE DM MODULE 4 PORT FOR VNX5300	\$0	Each	23%	\$0	Other	UE	
VDMM1GCUOPAS	VDMM1GCUOPAS	VNX HARDWARE	1GBE DM MODULE 2 CU 2 OP PORTS - VNX5300	\$0	Each	23%	\$0	Other	UE	
VDMM1GCUOPUS	VDMM1GCUOPUS	VNX HARDWARE	10GBE DM MODULE 2 CU - 2 OP PORTS-UPG	\$0	Each	23%	\$0	Other	UE	
VDMM1GCUUS	VDMM1GCUUS	VNX HARDWARE	1GBE DM MODULE 4 PORT-UPGRADE	\$0	Each	23%	\$0	Other	UE	
VDMMXG2OPAS	VDMMXG2OPAS	VNX HARDWARE	10GBE DM MOD 2 OP PRTS (INCL 2 SFP) FACT	\$0	Each	23%	\$0	Other	UE	
VDMMXG2OPBAS	VDMMXG2OPBAS	VNX HARDWARE	VNX5300 2-PORT 10GBE OPT DM MODULE-FCTRY	\$0	Each	23%	\$0	Other	UE	
VDMMXG2OPBUS	VDMMXG2OPBUS	VNX HARDWARE	VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	\$0	Each	23%	\$0	Other	UE	
VDMMXG2OPUS	VDMMXG2OPUS	VNX HARDWARE	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	\$0	Each	23%	\$0	Other	UE	
VDMMXG2TWAS	VDMMXG2TWAS	VNX HARDWARE	10GBE 2 OP MODULE (TWINAX) FOR VNX5300	\$0	Each	23%	\$0	Other	UE	
VDMMXG2TWBAS	VDMMXG2TWBAS	VNX HARDWARE	VNX5300 2PT 10GBE TWINAX DM MODULE-FCTRY	\$0	Each	23%	\$0	Other	UE	
VDMMXG2TWBUS	VDMMXG2TWBUS	VNX HARDWARE	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	\$0	Each	23%	\$0	Other	UE	
VDMMXG2TWUS	VDMMXG2TWUS	VNX HARDWARE	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$0	Each	23%	\$0	Other	UE	
VDMMXGTAS	VDMMXGTAS	VNX HARDWARE	VNX5300 10GBASE-T DM MODULE 2 PORT	\$0	Each	23%	\$0	Other	UE	
VDMMXGTUS	VDMMXGTUS	VNX HARDWARE	10GBASET DM MODULE 2 CU PORTS-UPGRADE	\$0	Each	23%	\$0	Other	UE	
VNX5100DP15	VNX5100DP15	VNX HARDWARE	VNX5100 DPE 15X3.5 DRIVES - EMC RACK	\$0	Each	23%	\$0	Other	UE	
VNX5100DP15D	VNX5100DP15D	VNX HARDWARE	VNX5100 DPE 15X3.5 DRIVES - DC	\$0	Each	23%	\$0	Other	UE	
VNX5100DP15F	VNX5100DP15F	VNX HARDWARE	VNX5100 DPE 15X3.5 DRIVES - FIELD INST	\$0	Each	23%	\$0	Other	UE	
VNX5100DP25	VNX5100DP25	VNX HARDWARE	VNX5100 DPE 25X2.5 DRIVES - EMC RACK	\$0	Each	23%	\$0	Other	UE	
VNX5100DP25D	VNX5100DP25D	VNX HARDWARE	VNX5100 DPE 25X2.5 DRIVES - DC	\$0	Each	23%	\$0	Other	UE	
VNX5100DP25F	VNX5100DP25F	VNX HARDWARE	VNX5100 DPE 25X2.5 DRIVES - FIELD INST	\$0	Each	23%	\$0	Other	UE	
VNX51153010FN	VNX51153010FN	VNX HARDWARE	VNX5100 DPE 15X3.5-FLD IN 6X300G 10K N	\$0	Each	23%	\$0	Other	UE	
VNX51153015FN	VNX51153015FN	VNX HARDWARE	VNX5100 DPE 15X3.5 - FLD IN 6X300G 15K N	\$0	Each	23%	\$0	Other	UE	
VNX51156010FN	VNX51156010FN	VNX HARDWARE	VNX5100 DPE 15X3.5- FLD IN 6X600G 10K N	\$0	Each	23%	\$0	Other	UE	
VNX51156015FN	VNX51156015FN	VNX HARDWARE	VNX5100 DPE 15X3.5 - FLD IN 6X600G 15K N	\$0	Each	23%	\$0	Other	UE	
VNX51253010F	VNX51253010F	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV-FLD IN 6X300G	\$0	Each	23%	\$0	Other	UE	
VNX51253010FN	VNX51253010FN	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV- FLD IN 6X300G N	\$0	Each	23%	\$0	Other	UE	
VNX51256010FN	VNX51256010FN	VNX HARDWARE	VNX5100 DPE 25X2.5 - FLD IN 6X600G 10K N	\$0	Each	23%	\$0	Other	UE	
VNX51259010FN	VNX51259010FN	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV-F I 6x900G 10K	\$0	Each	23%	\$0	Other	UE	
VNX51-53B	VNX51-53B	VNX HARDWARE	CONVERT VNX5100 DPE TO VNX5300 DPE	\$0	Each	23%	\$0	Other	UE	
VNX51D151T72	VNX51D151T72	VNX HARDWARE	VNX5100 DPE 15X3.5 DIV-EMC RCK 6X1TB	\$0	Each	23%	\$0	Other	UE	
VNX51D151T72F	VNX51D151T72F	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-FLD IN 6X1T	\$0	Each	23%	\$0	Other	UE	
VNX51D152T72	VNX51D152T72	VNX HARDWARE	VNX5100 DPE FC 15X3.5 DRV-EMC RK 6X2T	\$0	Each	23%	\$0	Other	UE	
VNX51D152T72F	VNX51D152T72F	VNX HARDWARE	VNX5100 DPE FC 15X3.5 DRV FD IN 6X2T	\$0	Each	23%	\$0	Other	UE	
VNX51D152T72O	VNX51D152T72O	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV FLD 4X2TB 10K-OEM	\$0	Each	23%	\$0	Other	UE	
VNX51D152TDC	VNX51D152TDC	VNX HARDWARE	VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$0	Each	23%	\$0	Other	UE	
VNX51D153010	VNX51D153010	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-EMC RCK 6X300G	\$0	Each	23%	\$0	Other	UE	
VNX51D153010D	VNX51D153010D	VNX HARDWARE	VNX5100 DPE 15X3.5 DRIVES - DC 6 X 300G	\$0	Each	23%	\$0	Other	UE	
VNX51D153010F	VNX51D153010F	VNX HARDWARE	VNX 5100 DPE 15X3.5 DRV-FLD IN 6X300G	\$0	Each	23%	\$0	Other	UE	
VNX51D153010N	VNX51D153010N	VNX HARDWARE	VNX5100 DPE 15X3.5 - E R 6X300G 10K N	\$0	Each	23%	\$0	Other	UE	
VNX51D153015	VNX51D153015	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-EMC RCK 6X300G	\$0	Each	23%	\$0	Other	UE	
VNX51D153015D	VNX51D153015D	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-DC 6X300G 15K	\$0	Each	23%	\$0	Other	UE	
VNX51D153015F	VNX51D153015F	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-FLD INST 6X300	\$0	Each	23%	\$0	Other	UE	
VNX51D153015N	VNX51D153015N	VNX HARDWARE	VNX5100 DPE 15X3.5 - E R 6X300G 15K N	\$0	Each	23%	\$0	Other	UE	
VNX51D153T72	VNX51D153T72	VNX HARDWARE	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK	\$0	Each	23%	\$0	Other	UE	
VNX51D153T72F	VNX51D153T72F	VNX HARDWARE	VNX5100 DPE 15X3.5 - 6X3TB DRV - FLD	\$0	Each	23%	\$0	Other	UE	
VNX51D153TDC	VNX51D153TDC	VNX HARDWARE	VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$0	Each	23%	\$0	Other	UE	
VNX51D154T72	VNX51D154T72	VNX HARDWARE	VNX5100 DPE, 15X3.5IN 6 X 4TB EMC RACK	\$0	Each	23%	\$0	Other	UE	

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX51D154T72F	VNX51D154T72F	VNX HARDWARE	VNX5100 DPE 15X3.5 - 6X4TB DRIV - FLD	\$0	Each	23%	\$0	Other	UE
VNX51D154TDC	VNX51D154TDC	VNX HARDWARE	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$0	Each	23%	\$0	Other	UE
VNX51D156010	VNX51D156010	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-EMC RCK 6X600G	\$0	Each	23%	\$0	Other	UE
VNX51D156010D	VNX51D156010D	VNX HARDWARE	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	\$0	Each	23%	\$0	Other	UE
VNX51D156010F	VNX51D156010F	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	\$0	Each	23%	\$0	Other	UE
VNX51D156010N	VNX51D156010N	VNX HARDWARE	VNX5100 DPE 15X3.5 - E R 6X600G 10K N	\$0	Each	23%	\$0	Other	UE
VNX51D156015	VNX51D156015	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV EMC RCK 6X600G	\$0	Each	23%	\$0	Other	UE
VNX51D156015D	VNX51D156015D	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-DC 6X600G 15K	\$0	Each	23%	\$0	Other	UE
VNX51D156015F	VNX51D156015F	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-FLD INST 6X600	\$0	Each	23%	\$0	Other	UE
VNX51D156015N	VNX51D156015N	VNX HARDWARE	VNX5100 DPE 15X3.5 EMC RCK 6X600G 15K N	\$0	Each	23%	\$0	Other	UE
VNX51D159010	VNX51D159010	VNX HARDWARE	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$0	Each	23%	\$0	Other	UE
VNX51D159010D	VNX51D159010D	VNX HARDWARE	VNX5100 DPE 15X3.5 DC Power 6x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX51D159010F	VNX51D159010F	VNX HARDWARE	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	\$0	Each	23%	\$0	Other	UE
VNX51D159010FN	VNX51D159010FN	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-F 1 6x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX51D159010N	VNX51D159010N	VNX HARDWARE	VNX5100 DPE 15X3.5 DRV-E R 6x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX51D253010	VNX51D253010	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV-EMC RCK 6X300G	\$0	Each	23%	\$0	Other	UE
VNX51D253010D	VNX51D253010D	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV 6 X 300 10K DC	\$0	Each	23%	\$0	Other	UE
VNX51D253010F	VNX51D253010F	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV-FLD IN 6X300G	\$0	Each	23%	\$0	Other	UE
VNX51D253010N	VNX51D253010N	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV EMC RCK 6X300G N	\$0	Each	23%	\$0	Other	UE
VNX51D256010	VNX51D256010	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV EMC RCK 6X600G 10K	\$0	Each	23%	\$0	Other	UE
VNX51D256010D	VNX51D256010D	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV-DC 6X600GB 10K	\$0	Each	23%	\$0	Other	UE
VNX51D256010F	VNX51D256010F	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV-FLD IN 6X600 10K	\$0	Each	23%	\$0	Other	UE
VNX51D256010N	VNX51D256010N	VNX HARDWARE	VNX5100 DPE 25X2.5 EMC RCK 6X600G 10K N	\$0	Each	23%	\$0	Other	UE
VNX51D259010	VNX51D259010	VNX HARDWARE	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	\$0	Each	23%	\$0	Other	UE
VNX51D259010D	VNX51D259010D	VNX HARDWARE	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX51D259010F	VNX51D259010F	VNX HARDWARE	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	\$0	Each	23%	\$0	Other	UE
VNX51D259010N	VNX51D259010N	VNX HARDWARE	VNX5100 DPE 25X2.5 DRV-E R 6x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX5300CS2	VNX5300CS2	VNX HARDWARE	VNX5300 2ND CONTROL STATION-EMC RACK	\$0	Each	23%	\$0	Other	UE
VNX5300CS2M	VNX5300CS2M	VNX HARDWARE	VNX5300 2ND CONTROL STATION - Mini RACK	\$0	Each	23%	\$0	Other	UE
VNX5300CS2U	VNX5300CS2U	VNX HARDWARE	VNX5300 2ND CONTROL STATION FOR FLD UPG	\$0	Each	23%	\$0	Other	UE
VNX5300CSD2A	VNX5300CSD2A	VNX HARDWARE	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$0	Each	23%	\$0	Other	UE
VNX5300CSD2AU	VNX5300CSD2AU	VNX HARDWARE	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	\$0	Each	23%	\$0	Other	UE
VNX5300DM	VNX5300DM	VNX HARDWARE	VNX5300 ADD ON DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UE
VNX5300DMDU	VNX5300DMDU	VNX HARDWARE	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	\$0	Each	23%	\$0	Other	UE
VNX5300DMM	VNX5300DMM	VNX HARDWARE	VNX5300 ADD ON DM+FC SLIC-MINI RCK	\$0	Each	23%	\$0	Other	UE
VNX5300DMMD	VNX5300DMMD	VNX HARDWARE	VNX5300 SINGLE DM FC SLIC MINI RACK DC	\$0	Each	23%	\$0	Other	UE
VNX5300DMU	VNX5300DMU	VNX HARDWARE	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	\$0	Each	23%	\$0	Other	UE
VNX5300DP15	VNX5300DP15	VNX HARDWARE	VNX5300 DPE 15X3.5 DRIVE SLOTS-EMC RACK	\$0	Each	23%	\$0	Other	UE
VNX5300DP15D	VNX5300DP15D	VNX HARDWARE	VNX5300 DPE 15X3.5 DRIVE SLOTS-DC	\$0	Each	23%	\$0	Other	UE
VNX5300DP15F	VNX5300DP15F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRIVE SLOTS-FLD	\$0	Each	23%	\$0	Other	UE
VNX5300DP15M	VNX5300DP15M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRIVE SLOTS-MINIRACK	\$0	Each	23%	\$0	Other	UE

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX5300DP15MD	VNX5300DP15MD	VNX HARDWARE	VNX5300 DPE15X3.5 DRIVES-MINI RACKDC	\$0	Each	23%	\$0	Other	UE
VNX5300DP25	VNX5300DP25	VNX HARDWARE	VNX5300 DPE 25X2.5 DRIVE SLOTS-EMC RACK	\$0	Each	23%	\$0	Other	UE
VNX5300DP25D	VNX5300DP25D	VNX HARDWARE	VNX5300 DPE 25X2.5 DRIVES - DC	\$0	Each	23%	\$0	Other	UE
VNX5300DP25F	VNX5300DP25F	VNX HARDWARE	VNX5300 DPE 25X2.5 DRIVE SLOTS-FLD	\$0	Each	23%	\$0	Other	UE
VNX5300DP25M	VNX5300DP25M	VNX HARDWARE	VNX5300 DPE 25X2.5 DRIVE SLOTS-MINIRACK	\$0	Each	23%	\$0	Other	UE
VNX5300DP25MD	VNX5300DP25MD	VNX HARDWARE	VNX 5300 DPE25X2.5 DRIVES-MINI RACK DC	\$0	Each	23%	\$0	Other	UE
VNX53D151T72	VNX53D151T72	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-EMC RCK 6X1T	\$0	Each	23%	\$0	Other	UE
VNX53D151T72F	VNX53D151T72F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-FLD IN 6X1T	\$0	Each	23%	\$0	Other	UE
VNX53D151T72M	VNX53D151T72M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-MIN RCK 6X1T	\$0	Each	23%	\$0	Other	UE
VNX53D152T72	VNX53D152T72	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-EMC RCK 6X2TB	\$0	Each	23%	\$0	Other	UE
VNX53D152T72F	VNX53D152T72F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-FLD INST 6 X 2T	\$0	Each	23%	\$0	Other	UE
VNX53D152T72M	VNX53D152T72M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRVS - 6X2TB 7200	\$0	Each	23%	\$0	Other	UE
VNX53D152TDC	VNX53D152TDC	VNX HARDWARE	VNX5300 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$0	Each	23%	\$0	Other	UE
VNX53D153010	VNX53D153010	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV ER 8X300G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D153010D	VNX53D153010D	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-DC 8X300G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D153010F	VNX53D153010F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-FLD IN 8X300 10K	\$0	Each	23%	\$0	Other	UE
VNX53D153010M	VNX53D153010M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRIVES - 8X300G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D153015	VNX53D153015	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	\$0	Each	23%	\$0	Other	UE
VNX53D153015D	VNX53D153015D	VNX HARDWARE	VNX5300 DPE 15 x3.5 DC 8 x300GB 15K	\$0	Each	23%	\$0	Other	UE
VNX53D153015F	VNX53D153015F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRIVES-FLD IN 8X300	\$0	Each	23%	\$0	Other	UE
VNX53D153015M	VNX53D153015M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-MIN RCK 8X300G	\$0	Each	23%	\$0	Other	UE
VNX53D15301MD	VNX53D15301MD	VNX HARDWARE	VNX5300DPE15X3.5DRV-MR8X300GB 10KDC	\$0	Each	23%	\$0	Other	UE
VNX53D15305MD	VNX53D15305MD	VNX HARDWARE	VNX5300DPEFC15X3.5DRV-MR8X300GB 15KDC	\$0	Each	23%	\$0	Other	UE
VNX53D153T72	VNX53D153T72	VNX HARDWARE	VNX5300 DPE 15X3.5 6X3TB DRV EMC RACK	\$0	Each	23%	\$0	Other	UE
VNX53D153T72F	VNX53D153T72F	VNX HARDWARE	VNX5300 DPE15X3.5 6X3TB DRV - FIELD INS	\$0	Each	23%	\$0	Other	UE
VNX53D153T72M	VNX53D153T72M	VNX HARDWARE	VNX5300 DPE 15X3.5 3TBX6 DRV- MINI RACK	\$0	Each	23%	\$0	Other	UE
VNX53D153TDC	VNX53D153TDC	VNX HARDWARE	VNX5300 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$0	Each	23%	\$0	Other	UE
VNX53D154T72	VNX53D154T72	VNX HARDWARE	VNX5300 DPE 15X3.5 6X4TB DRV EMC RACK	\$0	Each	23%	\$0	Other	UE
VNX53D154T72F	VNX53D154T72F	VNX HARDWARE	VNX5300 DPE15X3.5 6X4TB DRV - FIELD INS	\$0	Each	23%	\$0	Other	UE
VNX53D154T72M	VNX53D154T72M	VNX HARDWARE	VNX5300 DPE 15X3.5 4TBX6 DRV- MINI RACK	\$0	Each	23%	\$0	Other	UE
VNX53D154TDC	VNX53D154TDC	VNX HARDWARE	VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$0	Each	23%	\$0	Other	UE
VNX53D156010	VNX53D156010	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-ER 8X600G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D156010D	VNX53D156010D	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-DC 8X600GB 10K	\$0	Each	23%	\$0	Other	UE
VNX53D156010F	VNX53D156010F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-FLD IN 8X600 10K	\$0	Each	23%	\$0	Other	UE
VNX53D156010M	VNX53D156010M	VNX HARDWARE	VNX5300 DPE15X3.5 DRIVES - 8X600G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D156015	VNX53D156015	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV E R 8X600G 15K	\$0	Each	23%	\$0	Other	UE
VNX53D156015D	VNX53D156015D	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-DC 8X600G 15K	\$0	Each	23%	\$0	Other	UE
VNX53D156015F	VNX53D156015F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV FD IN 8X600 15K	\$0	Each	23%	\$0	Other	UE

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX53D156015M	VNX53D156015M	VNX HARDWARE	VNX5300 DPE, 15X3.5 DRIVES - 8X600G, 15K	\$0	Each	23%	\$0	Other	UE
VNX53D15601MD	VNX53D15601MD	VNX HARDWARE	VNX5300 DPE15X3.5 DRV-MR 8X600GB 10K DC	\$0	Each	23%	\$0	Other	UE
VNX53D15605MD	VNX53D15605MD	VNX HARDWARE	VNX5300DPE15X3.5DRV-MR8X600GB 15KDC	\$0	Each	23%	\$0	Other	UE
VNX53D159010	VNX53D159010	VNX HARDWARE	VNX5300 DPE 15X 3.5 DRV 8 X 900 10K EMC	\$0	Each	23%	\$0	Other	UE
VNX53D159010D	VNX53D159010D	VNX HARDWARE	VNX 5300DPE FC 15X3.5 DRV-DC 8x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D159010F	VNX53D159010F	VNX HARDWARE	VNX5300 DPE 15 X 3.5 DRV 8 X 900 10K FLD	\$0	Each	23%	\$0	Other	UE
VNX53D159010M	VNX53D159010M	VNX HARDWARE	VNX5300 DPE 15 X 3.5 DRV 8 900 10K MR	\$0	Each	23%	\$0	Other	UE
VNX53D253010	VNX53D253010	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-E R 8X300G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D253010D	VNX53D253010D	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-DC 8 X 300G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D253010F	VNX53D253010F	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-FLD IN 8X300 10K	\$0	Each	23%	\$0	Other	UE
VNX53D253010M	VNX53D253010M	VNX HARDWARE	VNX5300 DPE 25X2.5 DRIVE - 8X300G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D25301MD	VNX53D25301MD	VNX HARDWARE	VNX5300DPE25X2.5 DRV-MR8X300GB 10KDC	\$0	Each	23%	\$0	Other	UE
VNX53D256010	VNX53D256010	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-E R 8X600G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D256010D	VNX53D256010D	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-DC 8X600GB 10K	\$0	Each	23%	\$0	Other	UE
VNX53D256010F	VNX53D256010F	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-FD IN 8X600 10K	\$0	Each	23%	\$0	Other	UE
VNX53D256010M	VNX53D256010M	VNX HARDWARE	VNX5300 DPE 25X2.5 DRIVE - 8X600G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D25601MD	VNX53D25601MD	VNX HARDWARE	VNX5300DPEFC25X2.5 DRV-MR8X600GB 10KDC	\$0	Each	23%	\$0	Other	UE
VNX53D259010	VNX53D259010	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-8X900 10K EMCRCCK	\$0	Each	23%	\$0	Other	UE
VNX53D259010D	VNX53D259010D	VNX HARDWARE	VNX 5300DPE FC 25X2.5 DRV-DC 8x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX53D259010F	VNX53D259010F	VNX HARDWARE	VNX5300DPE 25 x 2.5 DRV 8 x 900 FLD INS	\$0	Each	23%	\$0	Other	UE
VNX53D259010M	VNX53D259010M	VNX HARDWARE	VNX5300 DPE 25X 2.5 DRV 8 X 900 10K MR	\$0	Each	23%	\$0	Other	UE
VNX53D25901MD	VNX53D25901MD	VNX HARDWARE	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	\$0	Each	23%	\$0	Other	UE
VNX53D-HANA-B	VNX53D-HANA-B	VNX HARDWARE	HANA B VNX5300 DPEFC25X2.5 8X300GB 10K	\$0	Each	23%	\$0	Other	UE
VNX53D-HANA-E	VNX53D-HANA-E	VNX HARDWARE	HANA E VNX5300 DPEFC25X2.5 8X300GB 10K	\$0	Each	23%	\$0	Other	UE
VNX53D-H-BB	VNX53D-H-BB	VNX HARDWARE	VNX5300 DPE,FC, 25x2.5 DRV-E 8 x 600GB	\$0	Each	23%	\$0	Other	UE
VNX53D-H-BBF	VNX53D-H-BBF	VNX HARDWARE	VNX5300 DPE 25x2.5DRIVE-8x600G10K-FLD	\$0	Each	23%	\$0	Other	UE
VNX53D-H-EB	VNX53D-H-EB	VNX HARDWARE	VNX5300 DPE,FC, 25x2.5 - FD 8 x 600GB	\$0	Each	23%	\$0	Other	UE
VNX53D-H-EBR	VNX53D-H-EBR	VNX HARDWARE	VNX5300 DPE 25x2.5DS-8x600G10K-FACTORY	\$0	Each	23%	\$0	Other	UE
VNX53N153010	VNX53N153010	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-EMC RCK 8X300G N	\$0	Each	23%	\$0	Other	UE
VNX53N153010F	VNX53N153010F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-FLD IN 8X300 N	\$0	Each	23%	\$0	Other	UE
VNX53N153010M	VNX53N153010M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-8X300G 10K N	\$0	Each	23%	\$0	Other	UE
VNX53N153015	VNX53N153015	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-E R 8X300G 15K N	\$0	Each	23%	\$0	Other	UE
VNX53N153015F	VNX53N153015F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-FLD IN 8X300 N	\$0	Each	23%	\$0	Other	UE
VNX53N153015M	VNX53N153015M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-8X300G 15K NEBS	\$0	Each	23%	\$0	Other	UE
VNX53N156010	VNX53N156010	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV E R 8X600G 10K N	\$0	Each	23%	\$0	Other	UE
VNX53N156010F	VNX53N156010F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV F I 8X600 10K N	\$0	Each	23%	\$0	Other	UE
VNX53N156010M	VNX53N156010M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-8X600G 10K N	\$0	Each	23%	\$0	Other	UE
VNX53N156015	VNX53N156015	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV E R 8X600 15K N	\$0	Each	23%	\$0	Other	UE

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

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VNX53N156015F	VNX53N156015F	VNX HARDWARE	VNX5300 DPE15X3.5 DRV-FLD IN 8X600 N	\$0	Each	23%	\$0	Other	UE
VNX53N156015M	VNX53N156015M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-8X600G 15K NEBS	\$0	Each	23%	\$0	Other	UE
VNX53N159010	VNX53N159010	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-E R 8x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX53N159010F	VNX53N159010F	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-F I 8x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX53N159010M	VNX53N159010M	VNX HARDWARE	VNX5300 DPE 15X3.5 DRV-M R 8x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX53N253010	VNX53N253010	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-EMC RCK 8X300G N	\$0	Each	23%	\$0	Other	UE
VNX53N253010F	VNX53N253010F	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-FLD IN 8X300 N	\$0	Each	23%	\$0	Other	UE
VNX53N253010M	VNX53N253010M	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-8X300G 10K N	\$0	Each	23%	\$0	Other	UE
VNX53N256010	VNX53N256010	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-EMC RCK 8X600G N	\$0	Each	23%	\$0	Other	UE
VNX53N256010F	VNX53N256010F	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-FLD INST 8X600 N	\$0	Each	23%	\$0	Other	UE
VNX53N256010M	VNX53N256010M	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-8X600G 10K NEBS	\$0	Each	23%	\$0	Other	UE
VNX53N259010	VNX53N259010	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-E R 8x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX53N259010F	VNX53N259010F	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-F I 8x900G 10K	\$0	Each	23%	\$0	Other	UE
VNX53N259010M	VNX53N259010M	VNX HARDWARE	VNX5300 DPE 25X2.5 DRV-M R 8x900G 10K	\$0	Each	23%	\$0	Other	UE
VNXC51D151T72F	VNXC51D151T72F	VNX HARDWARE	VNX5100 DPE15X3.5 DS4X1TB 7200KFLD	\$0	Each	23%	\$0	Other	UE
VNXC51D152T72F	VNXC51D152T72F	VNX HARDWARE	VNX5100 DPE15X3.5 DS4X2TB 7200KFLD	\$0	Each	23%	\$0	Other	UE
VNXC51D153T72F	VNXC51D153T72F	VNX HARDWARE	VNX5100 DPE15X3.5 DS4X3TB 7200KFLD	\$0	Each	23%	\$0	Other	UE
VNXC51D154T72F	VNXC51D154T72F	VNX HARDWARE	VNX5100 DPE15X3.5 DS4X4TB 7200KFLD	\$0	Each	23%	\$0	Other	UE
VNXC51D156010F	VNXC51D156010F	VNX HARDWARE	VNX5100 DPE15X3.5 DS4X600GB 10KFLD	\$0	Each	23%	\$0	Other	UE
VNXC51D156015F	VNXC51D156015F	VNX HARDWARE	VNX5100 DPE15X3.5 DS4X600GB 15KFLD	\$0	Each	23%	\$0	Other	UE
VNXC51D159010F	VNXC51D159010F	VNX HARDWARE	VNX5100 DPE15X3.5 DS4X900GB 10KFLD	\$0	Each	23%	\$0	Other	UE
VNXC51D256010F	VNXC51D256010F	VNX HARDWARE	VNX5100 DPE25X2.5 DS4X600GB 10KFLD	\$0	Each	23%	\$0	Other	UE
VNXC51D259010F	VNXC51D259010F	VNX HARDWARE	VNX5100 DPE25X2.5 DS4X900GB 10KFLD	\$0	Each	23%	\$0	Other	UE
VNXFC5F5	VNXFC5F5	VNX HARDWARE	ADDITIONAL 8 G FC SFP FOR VNX 51/53	\$0	Each	23%	\$0	Other	UE
VNX-RPHW3-G4	VNX-RPHW3-G4	VNX HARDWARE	GEN4 RPA FOR VNX5100 AND VNX5300	\$0	Each	23%	\$0	Other	UE
VNX-RPHW3-G4U	VNX-RPHW3-G4U	VNX HARDWARE	GEN4 RPA FOR VNX5100 VNX5300 ADD ONLY	\$0	Each	23%	\$0	Other	UE
VNX-RPHW3-G6T	VNX-RPHW3-G6T	VNX HARDWARE	RPA FOR VNX v51, v53	\$19,250	Each	23%	\$14,823	Other	UE
VNXSPSAS	VNXSPSAS	VNX HARDWARE	2ND OPTIONAL SPS FOR VNX 51/53	\$0	Each	23%	\$0	Other	UE
VNXSPSASU	VNXSPSASU	VNX HARDWARE	2ND OPT SPS FOR VNX5100/5300 FLD UPG	\$0	Each	23%	\$0	Other	UE
VSPM1G4CUAS	VSPM1G4CUAS	VNX HARDWARE	VNX5300 4 PT 1GBASE-T ISCSI IO MOD PR	\$0	Each	23%	\$0	Other	UE
VSPM1G4CUUS	VSPM1G4CUUS	VNX HARDWARE	VNX5300 4PT1GBASE-T ISCSI IO MOD PR-UPG	\$0	Each	23%	\$0	Other	UE
VSPM8GFFEAS	VSPM8GFFEAS	VNX HARDWARE	VNX5300 4 PORT 8G FC IO MODULE PAIR	\$0	Each	23%	\$0	Other	UE
VSPM8GFFEUS	VSPM8GFFEUS	VNX HARDWARE	VNX5300 4 PORT 8G FC IO MODULE PAIR-UPG	\$0	Each	23%	\$0	Other	UE
VSPMXGFCOOPAS	VSPMXGFCOOPAS	VNX HARDWARE	VNX5300 2 PT FCOE IO MOD PAIR-SFP	\$0	Each	23%	\$0	Other	UE
VSPMXGFCOOPUS	VSPMXGFCOOPUS	VNX HARDWARE	VNX5300 2 PT FCOE IO MOD PAIR-SFP-UPG	\$0	Each	23%	\$0	Other	UE
VSPMXGFCOTWAS	VSPMXGFCOTWAS	VNX HARDWARE	VNX5300 2 PT FCOE IO MOD PAIR-TWAX	\$0	Each	23%	\$0	Other	UE
VSPMXGFCOTWUS	VSPMXGFCOTWUS	VNX HARDWARE	VNX5300 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$0	Each	23%	\$0	Other	UE
VSPMXGI2AS	VSPMXGI2AS	VNX HARDWARE	VNX5300 2 PT OP 10G ISCSI IO MOD PR-SFP	\$0	Each	23%	\$0	Other	UE



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VSPMXGI2CUAC	VSPMXGI2CUAC	VNX HARDWARE	VNX 5300 2 PT 10GBASE-T ISCSI IO MOD PR	\$0	Each	23%	\$0	Other	UE
VSPMXGI2CUUC	VSPMXGI2CUUC	VNX HARDWARE	VNX5300 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$0	Each	23%	\$0	Other	UE
VSPMXGI2TWAS	VSPMXGI2TWAS	VNX HARDWARE	VNX5300 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$0	Each	23%	\$0	Other	UE
VSPMXGI2TWUS	VSPMXGI2TWUS	VNX HARDWARE	VNX5300 2PT OP 10G ISCSI IO MOD PR-TWX-U	\$0	Each	23%	\$0	Other	UE
VSPMXGI2US	VSPMXGI2US	VNX HARDWARE	VNX5300 2PT OP 10G ISCSI IO MOD PR-SFP-U	\$0	Each	23%	\$0	Other	UE
V-V6-260015	V-V6-260015	VNX HARDWARE	VNXe3200 600GB 15K VAULT 25X2.5 DAE	\$3,475	Each	23%	\$2,676	Other	UE
450-000-627	450-000-627	VNX SOFTWARE	Application Protection VNX5100=IC	\$0	Each	23%	\$0	Other	UE
450-000-628	450-000-628	VNX SOFTWARE	Application Protection VNX5300=IC	\$0	Each	23%	\$0	Other	UE
456-103-678	456-103-678	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 5100	\$0	Each	23%	\$0	Other	UE
456-103-679	456-103-679	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 5300	\$0	Each	23%	\$0	Other	UE
456-104-614	456-104-614	VNX SOFTWARE	RecoverPoint/SE LOC FOR VNX5200=IC	\$0	Each	23%	\$0	Other	UE
456-104-615	456-104-615	VNX SOFTWARE	RecoverPoint/SE LOC FOR VNX5400=IC	\$0	Each	23%	\$0	Other	UE
456-104-619	456-104-619	VNX SOFTWARE	RecoverPoint/SE REM FOR VNX5200=IC	\$0	Each	23%	\$0	Other	UE
456-104-620	456-104-620	VNX SOFTWARE	RecoverPoint/SE REM FOR VNX5400=IC	\$0	Each	23%	\$0	Other	UE
456-104-637	456-104-637	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V51 CX=IC	\$2,050	Each	23%	\$1,579	Other	UE
456-104-638	456-104-638	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V53 CX120=IC	\$0	Each	23%	\$0	Other	UE
456-104-642	456-104-642	VNX SOFTWARE	RP/SE TO RP/EX REM UG V51 CX=IC	\$4,065	Each	23%	\$3,130	Other	UE
456-104-643	456-104-643	VNX SOFTWARE	RP/SE TO RP/EX REM UG V53 CX120=IC	\$7,815	Each	23%	\$6,018	Other	UE
456-104-907	456-104-907	VNX SOFTWARE	VNXE3200 STORAGE ANALYTICS SUITE =IC	\$0	Each	23%	\$0	Other	UE
456-104-928	456-104-928	VNX SOFTWARE	RP/EX LOC FRAME BASED V51 FOR VPLEX =IC	\$4,115	Each	23%	\$3,169	Other	UE
456-104-929	456-104-929	VNX SOFTWARE	RP/EX LOC FRAME BASED V53 FOR VPLEX =IC	\$6,060	Each	23%	\$4,666	Other	UE
456-104-933	456-104-933	VNX SOFTWARE	RP/EX REM FRAME BASED V51 FOR VPLEX =IC	\$8,130	Each	23%	\$6,260	Other	UE
456-104-934	456-104-934	VNX SOFTWARE	RP/EX REM FRAME BASED V53 FOR VPLEX =IC	\$15,630	Each	23%	\$12,035	Other	UE
456-104-957	456-104-957	VNX SOFTWARE	RP/EX LOC FOR V32 =IC	\$0	Each	23%	\$0	Other	UE
456-104-960	456-104-960	VNX SOFTWARE	RP/EX REM FOR V32=IC	\$0	Each	23%	\$0	Other	UE
456-105-078	456-105-078	VNX SOFTWARE	AppSync: VNXe 3200 = IC	\$0	Each	23%	\$0	Other	UE
456-105-282	456-105-282	VNX SOFTWARE	VIPIR SRM VNX TIER 1=IC	\$2,580	Each	23%	\$1,987	Other	UE
456-105-283	456-105-283	VNX SOFTWARE	VIPIR SRM VNX TIER 2=IC	\$7,210	Each	23%	\$5,552	Other	UE
456-105-484	456-105-484	VNX SOFTWARE	VNX MONITORING AND REPORTING-5100 -E=IC	\$270	Each	23%	\$208	Other	UE
456-105-485	456-105-485	VNX SOFTWARE	VNX MONITORING AND REPORTING-5300 -E=IC	\$800	Each	23%	\$616	Other	UE
456-105-495	456-105-495	VNX SOFTWARE	EMC STORAGE ANALYTICS FOR VNX5100 -E=IC	\$4,750	Each	23%	\$3,658	Other	UE
456-105-496	456-105-496	VNX SOFTWARE	EMC STORAGE ANALYTICS FOR VNX5300 -E=IC	\$6,200	Each	23%	\$4,774	Other	UE
456-105-500	456-105-500	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX5300 -E=IC	\$21,399	Each	23%	\$16,477	Other	UE
456-105-501	456-105-501	VNX SOFTWARE	TOT EFF PACK UPGRADE FOR VNX5300 -E=IC	\$9,815	Each	23%	\$7,558	Other	UE
456-105-525	456-105-525	VNX SOFTWARE	FAST SUITE FOR VNX5100 -E=IC	\$2,506	Each	23%	\$1,930	Other	UE
456-105-526	456-105-526	VNX SOFTWARE	FAST SUITE FOR VNX5300 -E=IC	\$3,797	Each	23%	\$2,924	Other	UE
456-105-527	456-105-527	VNX SOFTWARE	FAST SUITE FOR VNX5300 UPG -E=IC	\$1,291	Each	23%	\$994	Other	UE
456-105-540	456-105-540	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5100 -E=IC	\$2,063	Each	23%	\$1,589	Other	UE

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Vendor Notes:

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456-105-541	456-105-541	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5300 -E=IC	\$3,031	Each	23%	\$2,334	Other	UE
456-105-554	456-105-554	VNX SOFTWARE	TOTAL PROTECTION PACK FOR VNX5300 -E=IC	\$18,700	Each	23%	\$14,399	Other	UE
456-105-555	456-105-555	VNX SOFTWARE	T. P. PACK UPGRADE FOR VNX5300 -E=IC	\$7,534	Each	23%	\$5,801	Other	UE
456-105-571	456-105-571	VNX SOFTWARE	REMOTE PROTECTION SUITE VNX5100 -E=IC	\$4,063	Each	23%	\$3,129	Other	UE
456-105-572	456-105-572	VNX SOFTWARE	REMOTE PROTECTION SUITE VNX5300 -E=IC	\$7,813	Each	23%	\$6,016	Other	UE
456-105-585	456-105-585	VNX SOFTWARE	SECURITY + COMPLIANCE SUITE VNX5100-E=IC	\$837	Each	23%	\$644	Other	UE
456-105-586	456-105-586	VNX SOFTWARE	SECURITY + COMPLIANCE SUITE VNX5300-E=IC	\$1,361	Each	23%	\$1,048	Other	UE
456-105-587	456-105-587	VNX SOFTWARE	SEC + COMP STE FOR VNX5300-E=IC	\$524	Each	23%	\$403	Other	UE
456-105-610	456-105-610	VNX SOFTWARE	APP PROTECTION SUITE FOR VNX5100 -E=IC	\$7,832	Each	23%	\$6,031	Other	UE
456-105-611	456-105-611	VNX SOFTWARE	APP PROTECTION SUITE FOR VNX5300 -E=IC	\$12,531	Each	23%	\$9,649	Other	UE
456-106-557	456-106-557	VNX SOFTWARE	AppSync for VNX5150=IC	\$0	Each	23%	\$0	Other	UE
456-106-558	456-106-558	VNX SOFTWARE	Replication Manager for VNX5150=IC	\$0	Each	23%	\$0	Other	UE
456-106-575	456-106-575	VNX SOFTWARE	Local Protection Suite for VNX5150=IC	\$2,063	Each	23%	\$1,589	Other	UE
456-106-576	456-106-576	VNX SOFTWARE	Remote Protection Suite for VNX5150=IC	\$0	Each	23%	\$0	Other	UE
456-106-577	456-106-577	VNX SOFTWARE	FAST Suite for VNX5150=IC	\$2,506	Each	23%	\$1,930	Other	UE
456-106-579	456-106-579	VNX SOFTWARE	Total Protection Pack for the VNX5150=IC	\$0	Each	23%	\$0	Other	UE
456-106-580	456-106-580	VNX SOFTWARE	Total Value Pack for the VNX5150=IC	\$0	Each	23%	\$0	Other	UE
456-106-581	456-106-581	VNX SOFTWARE	FAST VP for the VNX5150=IC	\$1,856	Each	23%	\$1,429	Other	UE
456-106-582	456-106-582	VNX SOFTWARE	FAST Cache for the VNX5150=IC	\$1,856	Each	23%	\$1,429	Other	UE
456-106-737	456-106-737	VNX SOFTWARE	RP4VM for VNX2 STARTER PACK =IB	\$0	Each	23%	\$0	Other	UE
456-108-355	456-108-355	VNX SOFTWARE	VNXe3200 ESA=IC	\$0	Each	23%	\$0	Other	UE
456-108-356	456-108-356	VNX SOFTWARE	VNXe3200 VMware=IC	\$0	Each	23%	\$0	Other	UE
456-108-468	456-108-468	VNX SOFTWARE	RP/EX ADV PROTECTION FOR VNXe3200=IC	\$0	Each	23%	\$0	Other	UE
456-110-681	456-110-681	VNX SOFTWARE	VIPR SRM VNX TIER 1 =IC	\$2,580	Each	23%	\$1,987	Other	UE
456-110-828	456-110-828	VNX SOFTWARE	VIPR SRM VNX TIER 2 =IC	\$7,210	Each	23%	\$5,552	Other	UE
456-111-380	456-111-380	VNX SOFTWARE	RP/EX REM FRAME V51 FOR VPLEX VS6=IC	\$8,130	Each	23%	\$6,260	Other	UE
456-111-385	456-111-385	VNX SOFTWARE	RP/EX REM FRAME V52 FOR VPLEX VS6=IC	\$15,630	Each	23%	\$12,035	Other	UE
456-111-391	456-111-391	VNX SOFTWARE	RP/EX LOC FRAME V51 FOR VPLEX VS6=IC	\$4,115	Each	23%	\$3,169	Other	UE
456-111-396	456-111-396	VNX SOFTWARE	RP/EX LOC FRAME V52 FOR VPLEX VS6=IC	\$6,060	Each	23%	\$4,666	Other	UE
457-000-652	457-000-652	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX5100=IC	\$0	Each	23%	\$0	Other	UE
457-000-653	457-000-653	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX5300=IC	\$0	Each	23%	\$0	Other	UE
457-101-165	457-101-165	VNX SOFTWARE	SRSTP VNX TIER 1 =IC	\$0	Each	23%	\$0	Other	UE
457-101-166	457-101-166	VNX SOFTWARE	SRSTP VNX TIER 2 =IC	\$0	Each	23%	\$0	Other	UE
457-101-753	457-101-753	VNX SOFTWARE	VNX5150 Application Protection=IC	\$0	Each	23%	\$0	Other	UE
457-101-843	457-101-843	VNX SOFTWARE	RecoverPoint Adv. Protect - v32 =IC	\$0	Each	23%	\$0	Other	UE
458-000-191	458-000-191	VNX SOFTWARE	SRM for VNX	\$0	Each	23%	\$0	Other	UE
458-000-216	458-000-216	VNX SOFTWARE	RP/EX VPLEX FB VNX REMOTE PRODUCT	\$0	Each	23%	\$0	Other	UE
458-000-225	458-000-225	VNX SOFTWARE	RP/EX ADV PROTECTION FOR VNXe3200 PROD.	\$6,730	Each	23%	\$5,182	Other	UE

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-000-313	458-000-313	VNX SOFTWARE	RecoverPoint/SE LOC for VNX5200=IC	\$0	Each	23%	\$0	Other	UE
458-000-314	458-000-314	VNX SOFTWARE	RecoverPoint/SE LOC for VNX5400=IC	\$0	Each	23%	\$0	Other	UE
458-000-320	458-000-320	VNX SOFTWARE	RecoverPoint/SE REM for VNX5400=IC	\$0	Each	23%	\$0	Other	UE
458-001-171	458-001-171	VNX SOFTWARE	Total Value Pack for the VNX5150=IC	\$5,435	Each	23%	\$4,185	Other	UE
458-001-172	458-001-172	VNX SOFTWARE	Remote Protection Suite for VNX5150=IC	\$4,063	Each	23%	\$3,129	Other	UE
458-001-173	458-001-173	VNX SOFTWARE	Local Protection Suite for WW VNX5150=IC	\$0	Each	23%	\$0	Other	UE
458-001-174	458-001-174	VNX SOFTWARE	FAST Cache for the WW VNX5150=IC	\$0	Each	23%	\$0	Other	UE
458-001-180	458-001-180	VNX SOFTWARE	Total Protection Pack for the VNX5150=IC	\$11,166	Each	23%	\$8,598	Other	UE
458-001-181	458-001-181	VNX SOFTWARE	VNX5150 Application Protection=IC	\$7,832	Each	23%	\$6,031	Other	UE
458-001-300	458-001-300	VNX SOFTWARE	AppSync: VNXe 3200 = IC	\$0	Each	23%	\$0	Other	UE
458-001-361	458-001-361	VNX SOFTWARE	VNXe3200 RP4VMS=IB	\$0	Each	23%	\$0	Other	UE
458-001-714	458-001-714	VNX SOFTWARE	RP/EX VPLEX VS6 FB VNX REMOTE PRODUCT	\$0	Each	23%	\$0	Other	UE
CC-VNX-5100	CC-VNX-5100	VNX SOFTWARE	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5100	\$0	Each	23%	\$0	Other	UE
CC-VNX-5300	CC-VNX-5300	VNX SOFTWARE	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5300	\$0	Each	23%	\$0	Other	UE
EMCSASVNX5100	EMCSASVNX5100	VNX SOFTWARE	EMC Storage Analytics for VNX5100 =IC	\$0	Each	23%	\$0	Other	UE
EMCSASVNX5300	EMCSASVNX5300	VNX SOFTWARE	EMC Storage Analytics for VNX5300 =IC	\$0	Each	23%	\$0	Other	UE
EPAK-V53	EPAK-V53	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX5300	\$0	Each	23%	\$0	Other	UE
EPAK-V53UPG	EPAK-V53UPG	VNX SOFTWARE	TOT EFF PACK UPGRADE FOR VNX5300	\$0	Each	23%	\$0	Other	UE
FSTC-V51	FSTC-V51	VNX SOFTWARE	FAST CACHE FOR VNX5100	\$0	Each	23%	\$0	Other	UE
FSTC-V53	FSTC-V53	VNX SOFTWARE	FAST CACHE FOR VNX5300	\$0	Each	23%	\$0	Other	UE
FSTC-V53-UPG	FSTC-V53-UPG	VNX SOFTWARE	FAST CACHE FOR VNX5300 UPG	\$0	Each	23%	\$0	Other	UE
FSTS-V51	FSTS-V51	VNX SOFTWARE	FAST SUITE FOR VNX5100	\$0	Each	23%	\$0	Other	UE
FSTS-V53	FSTS-V53	VNX SOFTWARE	FAST SUITE FOR VNX5300	\$0	Each	23%	\$0	Other	UE
FSTS-V53-UPG	FSTS-V53-UPG	VNX SOFTWARE	FAST SUITE FOR VNX5300 UPG	\$0	Each	23%	\$0	Other	UE
FSTVP-V53	FSTVP-V53	VNX SOFTWARE	FAST VP FOR VNX5300	\$0	Each	23%	\$0	Other	UE
LPS32-V51	LPS32-V51	VNX SOFTWARE	OE32 LOCAL PROTECT SUITE FOR VNX5100	\$0	Each	23%	\$0	Other	UE
LPS32-V53	LPS32-V53	VNX SOFTWARE	OE32 LOCAL PROTECT SUITE FOR VNX5300	\$0	Each	23%	\$0	Other	UE
LPS-V51	LPS-V51	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5100	\$0	Each	23%	\$0	Other	UE
LPS-V53	LPS-V53	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5300	\$0	Each	23%	\$0	Other	UE
PPAK-V51	PPAK-V51	VNX SOFTWARE	TOTAL PROTECTION PACK for VNX5100	\$0	Each	23%	\$0	Other	UE
PPAK-V53	PPAK-V53	VNX SOFTWARE	TOTAL PROTECTION PACK for VNX5300	\$0	Each	23%	\$0	Other	UE
PPAK-V53UPG	PPAK-V53UPG	VNX SOFTWARE	T. P. PACK UPGRADE FOR THE VNX5300	\$0	Each	23%	\$0	Other	UE
REMPROT-VNX5200	REMPROT-VNX5200	VNX SOFTWARE	Remote Protection Suite for VNX5200=IC	\$0	Each	23%	\$0	Other	UE
RPEX-CDP51-UG	RPEX-CDP51-UG	VNX SOFTWARE	RP SE TO EX LOC REG CAP UG FOR 5100/OTH	\$0	Each	23%	\$0	Other	UE
RPEX-CDP53-UG	RPEX-CDP53-UG	VNX SOFTWARE	RP SE TO EX LOC REG CAP UG FOR 5300/120	\$0	Each	23%	\$0	Other	UE
RPEX-CRR51-UG	RPEX-CRR51-UG	VNX SOFTWARE	RP SE TO EX REM REG CAP UG FOR 5100/OTH	\$0	Each	23%	\$0	Other	UE
RPEX-CRR53-UG	RPEX-CRR53-UG	VNX SOFTWARE	RP SE TO EX REM REG CAP UG FOR 5300/120	\$0	Each	23%	\$0	Other	UE
RPS-V51	RPS-V51	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX5100	\$0	Each	23%	\$0	Other	UE

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
RPS-V53	RPS-V53	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX5300	\$0	Each	23%	\$0	Other	UE
SCS-V51	SCS-V51	VNX SOFTWARE	Events + Retention Suite for VNX5100=IC	\$0	Each	23%	\$0	Other	UE
SCS-V53	SCS-V53	VNX SOFTWARE	Events + Retention Suite for VNX5300=IC	\$0	Each	23%	\$0	Other	UE
SCS-V53-GOOGLE	SCS-V53-GOOGLE	VNX SOFTWARE	VNX5300 CONNECTOR FOR GOOGLE	\$0	Each	23%	\$0	Other	UE
SCS-V53-UPG	SCS-V53-UPG	VNX SOFTWARE	Events + Retention Suite VNX5300 UPG=IC	\$0	Each	23%	\$0	Other	UE
SRSTU-VNX1	SRSTU-VNX1	VNX SOFTWARE	SRSTU VNX/AX TIER 1 =IC	\$0	Each	23%	\$0	Other	UE
SRSTU-VNX2	SRSTU-VNX2	VNX SOFTWARE	SRSTU VNX/CX/NS TIER 2 =IC	\$0	Each	23%	\$0	Other	UE
UAYZ-V51	UAYZ-V51	VNX SOFTWARE	UNISPHERE ANALYZER FOR A VNX5100	\$0	Each	23%	\$0	Other	UE
UAYZ-V53	UAYZ-V53	VNX SOFTWARE	UNISPHERE ANALYZER FOR A VNX5300	\$0	Each	23%	\$0	Other	UE
UNIB-V51	UNIB-V51	VNX SOFTWARE	Unisphere Block + VNX OE VNX5100	\$0	Each	23%	\$0	Other	UE
UNIB-V53	UNIB-V53	VNX SOFTWARE	UNISPHERE BLOCK + VNX OE VNX 5300	\$0	Each	23%	\$0	Other	UE
UNIB-V53UPG	UNIB-V53UPG	VNX SOFTWARE	UNISPHERE UPG FOR VNX OE BLOCK + VNX5300	\$0	Each	23%	\$0	Other	UE
UNIF-V53	UNIF-V53	VNX SOFTWARE	UNISPHERE FILE + VNX OE VNX5300	\$0	Each	23%	\$0	Other	UE
UNIF-V53UPG	UNIF-V53UPG	VNX SOFTWARE	UNI FOR FILE AND VNX OE FOR A VNX5300	\$0	Each	23%	\$0	Other	UE
UNIU-V53	UNIU-V53	VNX SOFTWARE	UNISPHERE UNIFIED + VNX OE VNX5300	\$0	Each	23%	\$0	Other	UE
UNIU-V53UPG	UNIU-V53UPG	VNX SOFTWARE	UNISPHERE UPG FOR VNXOE + 5300UNI	\$0	Each	23%	\$0	Other	UE
V51-LPS	V51-LPS	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5100=IC	\$0	Each	23%	\$0	Other	UE
V51-PPAK	V51-PPAK	VNX SOFTWARE	Total Protection Pack for VNX5100=IC	\$11,166	Each	23%	\$8,598	Other	UE
V51-RPS	V51-RPS	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX5100=IC	\$0	Each	23%	\$0	Other	UE
V51-VPAK	V51-VPAK	VNX SOFTWARE	TOTAL VALUE PACK for VNX5100=IC	\$6,835	Each	23%	\$5,263	Other	UE
V53-EPAK	V53-EPAK	VNX SOFTWARE	TOTAL EFFICIENCY PACK for VNX5300=IC	\$0	Each	23%	\$0	Other	UE
V53-LPS	V53-LPS	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5300=IC	\$0	Each	23%	\$0	Other	UE
V53-PPAK	V53-PPAK	VNX SOFTWARE	Total Protection Pack for VNX5300=IC	\$0	Each	23%	\$0	Other	UE
V53-RPS	V53-RPS	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX5300=IC	\$0	Each	23%	\$0	Other	UE
VNX53BTU-KIT	VNX53BTU-KIT	VNX SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5300	\$0	Each	23%	\$0	Other	UE
VPAK-V51	VPAK-V51	VNX SOFTWARE	TOTAL VALUE PACK for VNX5100	\$11,584	Each	23%	\$8,920	Other	UE
VSL3-002-014	VSL3-002-014	VNX SOFTWARE	TLA RP LOC FOR VPLEX FRM BASD VNX=CB	\$0	Each	23%	\$0	Other	UE
VSL3-002-015	VSL3-002-015	VNX SOFTWARE	TLA RP REM FOR VPLEX FRM BASD VNX=CB	\$0	Each	23%	\$0	Other	UE
V6-2S6FX-1600	V6-2S6FX-1600	VNX2 HARDWARE	VNXe 3200 1600GB FAST VP EFD 25X2.5	\$6,780	Each	23%	\$5,221	Other	UE
V6-2S6FX1600TU	V6-2S6FX1600TU	VNX2 HARDWARE	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$9,920	Each	23%	\$7,638	Other	UE
V6-2S6FX1600U	V6-2S6FX1600U	VNX2 HARDWARE	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$9,920	Each	23%	\$7,638	Other	UE
FLN52S6F-100	FLN52S6F-100	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 25X2.5 NEBS	\$2,020	Each	23%	\$1,555	Other	UE
FLN52S6F-100TU	FLN52S6F-100TU	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,950	Each	23%	\$2,272	Other	UE
FLN52S6F-100U	FLN52S6F-100U	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,950	Each	23%	\$2,272	Other	UE
FLN5PS6F-100	FLN5PS6F-100	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 12X3.5 NEBS	\$2,020	Each	23%	\$1,555	Other	UE
FLN5PS6F-100TU	FLN5PS6F-100TU	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,950	Each	23%	\$2,272	Other	UE
FLN5PS6F-100U	FLN5PS6F-100U	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,950	Each	23%	\$2,272	Other	UE
FLN5PS6F-200	FLN5PS6F-200	VNXE HARDWARE	VNXE1600 200GB FAST CACHE 12X3.5 NEBS	\$3,195	Each	23%	\$2,460	Other	UE

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FLN5PS6F-200TU	FLN5PS6F-200TU	VNXE HARDWARE	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$4,670	Each	23%	\$3,596	Other	UE
FLN5PS6F-200U	FLN5PS6F-200U	VNXE HARDWARE	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$4,670	Each	23%	\$3,596	Other	UE
FLN62S6F-100	FLN62S6F-100	VNXE HARDWARE	VNXe 3200 100GB F-CACHE 25X2.5 NEBS	\$0	Each	23%	\$0	Other	UE
FLN62S6F-100TU	FLN62S6F-100TU	VNXE HARDWARE	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$3,320	Each	23%	\$2,556	Other	UE
FLN62S6F-100U	FLN62S6F-100U	VNXE HARDWARE	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$3,320	Each	23%	\$2,556	Other	UE
FLN62S6F-200	FLN62S6F-200	VNXE HARDWARE	VNXe 3200 200GB F-CACHE 25X2.5 NEBS	\$0	Each	23%	\$0	Other	UE
FLN62S6F-200TU	FLN62S6F-200TU	VNXE HARDWARE	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$5,260	Each	23%	\$4,050	Other	UE
FLN62S6F-200U	FLN62S6F-200U	VNXE HARDWARE	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$5,260	Each	23%	\$4,050	Other	UE
FLN6PS6F-100	FLN6PS6F-100	VNXE HARDWARE	VNXe 3200 100GB F-CACHE 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
FLN6PS6F-100TU	FLN6PS6F-100TU	VNXE HARDWARE	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$3,320	Each	23%	\$2,556	Other	UE
FLN6PS6F-100U	FLN6PS6F-100U	VNXE HARDWARE	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$3,320	Each	23%	\$2,556	Other	UE
FLN6PS6F-200	FLN6PS6F-200	VNXE HARDWARE	VNXe 3200 200GB F-CACHE 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
FLN6PS6F-200TU	FLN6PS6F-200TU	VNXE HARDWARE	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$5,260	Each	23%	\$4,050	Other	UE
FLN6PS6F-200U	FLN6PS6F-200U	VNXE HARDWARE	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$5,260	Each	23%	\$4,050	Other	UE
FLV52S6F-100	FLV52S6F-100	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 25X2.5	\$1,835	Each	23%	\$1,413	Other	UE
FLV52S6F-100TU	FLV52S6F-100TU	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,680	Each	23%	\$2,064	Other	UE
FLV52S6F-100U	FLV52S6F-100U	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,680	Each	23%	\$2,064	Other	UE
FLV52S6F-200	FLV52S6F-200	VNXE HARDWARE	VNXE1600 200GB FAST CACHE 25X2.5	\$2,905	Each	23%	\$2,237	Other	UE
FLV52S6F-200TU	FLV52S6F-200TU	VNXE HARDWARE	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$4,250	Each	23%	\$3,273	Other	UE
FLV52S6F-200U	FLV52S6F-200U	VNXE HARDWARE	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$4,250	Each	23%	\$3,273	Other	UE
FLV5PS6F-100	FLV5PS6F-100	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 12X3.5	\$1,835	Each	23%	\$1,413	Other	UE
FLV5PS6F-100TU	FLV5PS6F-100TU	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,680	Each	23%	\$2,064	Other	UE
FLV5PS6F-100U	FLV5PS6F-100U	VNXE HARDWARE	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,680	Each	23%	\$2,064	Other	UE
FLV5PS6F-200	FLV5PS6F-200	VNXE HARDWARE	VNXE1600 200GB FAST CACHE 12X3.5	\$2,905	Each	23%	\$2,237	Other	UE
FLV5PS6F-200TU	FLV5PS6F-200TU	VNXE HARDWARE	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$4,250	Each	23%	\$3,273	Other	UE
FLV5PS6F-200U	FLV5PS6F-200U	VNXE HARDWARE	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$4,250	Each	23%	\$3,273	Other	UE
FLV62S6F-100	FLV62S6F-100	VNXE HARDWARE	VNXe 3200 100GB FAST CACHE 25X2.5	\$0	Each	23%	\$0	Other	UE
FLV62S6F-100TU	FLV62S6F-100TU	VNXE HARDWARE	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$2,475	Each	23%	\$1,906	Other	UE
FLV62S6F-100U	FLV62S6F-100U	VNXE HARDWARE	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$2,475	Each	23%	\$1,906	Other	UE
FLV62S6F-200	FLV62S6F-200	VNXE HARDWARE	VNXe 3200 200GB FAST CACHE 25X2.5	\$0	Each	23%	\$0	Other	UE
FLV62S6F-200TU	FLV62S6F-200TU	VNXE HARDWARE	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$3,920	Each	23%	\$3,018	Other	UE
FLV62S6F-200U	FLV62S6F-200U	VNXE HARDWARE	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$3,920	Each	23%	\$3,018	Other	UE
FLV6PS6F-100	FLV6PS6F-100	VNXE HARDWARE	VNXe 3200 100GB FAST CACHE 12X3.5	\$0	Each	23%	\$0	Other	UE
FLV6PS6F-100TU	FLV6PS6F-100TU	VNXE HARDWARE	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$2,475	Each	23%	\$1,906	Other	UE
FLV6PS6F-100U	FLV6PS6F-100U	VNXE HARDWARE	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$2,475	Each	23%	\$1,906	Other	UE
FLV6PS6F-200	FLV6PS6F-200	VNXE HARDWARE	VNXe 3200 200GB FAST CACHE 12X3.5	\$0	Each	23%	\$0	Other	UE
FLV6PS6F-200TU	FLV6PS6F-200TU	VNXE HARDWARE	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$3,920	Each	23%	\$3,018	Other	UE
FLV6PS6F-200U	FLV6PS6F-200U	VNXE HARDWARE	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$3,920	Each	23%	\$3,018	Other	UE
N32DE12300F	N32DE12300F	VNXE HARDWARE	DPE VNXe3200, ISCSI, FC 12 SAS 300GB 15K	\$16,000	Each	23%	\$12,320	Other	UE
N3-2S10-300E	N3-2S10-300E	VNXE HARDWARE	300GB 10K 6G SAS 2.5 NEBS DRIVE	\$0	Each	23%	\$0	Other	UE
N3-2S10300E1U	N3-2S10300E1U	VNXE HARDWARE	300GB 10K 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
N3-2S10300EU	N3-2S10300EU	VNXE HARDWARE	300GB 10K 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
N3-2S10-600E	N3-2S10-600E	VNXE HARDWARE	600GB 10K 6G SAS 2.5 NEBS DRIVE	\$0	Each	23%	\$0	Other	UE



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
N3-2S10600ETU	N3-2S10600ETU	VNXX HARDWARE	600GB 10K 6G SAS 2.5 SPARE	\$975	Each	23%	\$751	Other	UE
N3-2S10600EU	N3-2S10600EU	VNXX HARDWARE	600GB 10K 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
N3-2S10-900E	N3-2S10-900E	VNXX HARDWARE	900GB 10K 6G SAS 2.5 NEBS DRIVE	\$0	Each	23%	\$0	Other	UE
N3-2S10900ETU	N3-2S10900ETU	VNXX HARDWARE	900GB 10K 6G SAS 2.5 SPARE	\$1,310	Each	23%	\$1,009	Other	UE
N3-2S10900EU	N3-2S10900EU	VNXX HARDWARE	900GB 10K 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
N3-2S8F-100E	N3-2S8F-100E	VNXX HARDWARE	100GB EFD 6G SAS 2.5 NEBS DRIVE	\$0	Each	23%	\$0	Other	UE
N3-2S8F100EU	N3-2S8F100EU	VNXX HARDWARE	100GB EFD 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
N3-2S8F200E	N3-2S8F200E	VNXX HARDWARE	200GB EFD 6G SAS 2.5 NEBS DRIVE	\$0	Each	23%	\$0	Other	UE
N3-2S8F200EU	N3-2S8F200EU	VNXX HARDWARE	200GB EFD 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
N3-VS10-900E	N3-VS10-900E	VNXX HARDWARE	900GB 10K 6G SAS 3.5 NEBS DRIVE	\$0	Each	23%	\$0	Other	UE
N3-VS10900ETU	N3-VS10900ETU	VNXX HARDWARE	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,420	Each	23%	\$1,093	Other	UE
N3-VS10-900EU	N3-VS10-900EU	VNXX HARDWARE	900GB 10K 6G SAS 3.5 NEBS SPARE	\$0	Each	23%	\$0	Other	UE
N3-VS15-300-7	N3-VS15-300-7	VNXX HARDWARE	2100GB SAS DISKPACK 7X300GB 15K3.5 NEBS	\$4,605	Each	23%	\$3,546	Other	UE
N3-VS15-3007U	N3-VS15-3007U	VNXX HARDWARE	2100GB DISK PK(7x300GB 15K)NEBS UPG	\$6,215	Each	23%	\$4,786	Other	UE
N3-VS15-300E	N3-VS15-300E	VNXX HARDWARE	300GB 15K SAS DRIVE NEBS	\$0	Each	23%	\$0	Other	UE
N3-VS15-300EU	N3-VS15-300EU	VNXX HARDWARE	300GB 15K NEBS SAS DISK DRIVE	\$890	Each	23%	\$685	Other	UE
N3VS15-300TUE	N3VS15-300TUE	VNXX HARDWARE	300GB 15K SAS DRIVE NEBS UPGRADE	\$890	Each	23%	\$685	Other	UE
N3-VS15-300UE	N3-VS15-300UE	VNXX HARDWARE	300GB 15K SAS DRIVE NEBS UPGRADE	\$0	Each	23%	\$0	Other	UE
N3-VS15-600-7	N3-VS15-600-7	VNXX HARDWARE	4200GB SAS DISKPACK 7X600GB 15K3.5 NEBS	\$7,310	Each	23%	\$5,629	Other	UE
N3-VS15-6007U	N3-VS15-6007U	VNXX HARDWARE	4200GB SAS DISK PK(7x600GB 15K)NEBS UPG	\$9,870	Each	23%	\$7,600	Other	UE
N3-VS15-600E	N3-VS15-600E	VNXX HARDWARE	600GB 15K SAS DRIVE NEBS	\$0	Each	23%	\$0	Other	UE
N3-VS15-600EU	N3-VS15-600EU	VNXX HARDWARE	600GB 15K NEBS SAS DISK DRIVE	\$1,405	Each	23%	\$1,082	Other	UE
N3VS15-600TUE	N3VS15-600TUE	VNXX HARDWARE	600GB 15K SAS DRIVE NEBS UPGRADE	\$1,405	Each	23%	\$1,082	Other	UE
N3-VS15-600UE	N3-VS15-600UE	VNXX HARDWARE	600GB 15K SAS DRIVE NEBS UPGRADE	\$0	Each	23%	\$0	Other	UE
N3-VS8F-100-5	N3-VS8F-100-5	VNXX HARDWARE	500GB FLASH DISK PACK (5 x 100GB) NEBS	\$11,725	Each	23%	\$9,028	Other	UE
N3-VS8F-1005U	N3-VS8F-1005U	VNXX HARDWARE	500GB FLASH DISK PK(5 x 100GB)NEBS UPG	\$15,835	Each	23%	\$12,193	Other	UE
N3-VS8F-100E	N3-VS8F-100E	VNXX HARDWARE	100GB FLASH SAS 3.5 DRIVE NEBS	\$0	Each	23%	\$0	Other	UE
N3-VS8F-100EU	N3-VS8F-100EU	VNXX HARDWARE	100GB 3.5 NEBS EFD DISK DRIVE	\$3,165	Each	23%	\$2,437	Other	UE
N3-VS8F-100UE	N3-VS8F-100UE	VNXX HARDWARE	100GB FLASH SAS 3.5 DRIVE NEBS UPGRADE	\$0	Each	23%	\$0	Other	UE
N5-2S10-012	N5-2S10-012	VNXX HARDWARE	VNXXE1600 1.2TB 10K SAS 25X2.5 NEBS	\$935	Each	23%	\$720	Other	UE
N5-2S10-012TU	N5-2S10-012TU	VNXX HARDWARE	VNXXE1600 1.2TB 10K SAS 25X2.5 NEBS U/I/G	\$1,540	Each	23%	\$1,186	Other	UE
N5-2S10-012U	N5-2S10-012U	VNXX HARDWARE	VNXXE1600 1.2TB 10K SAS 25X2.5 NEBS U/I/G	\$1,540	Each	23%	\$1,186	Other	UE
N5-2S10-600	N5-2S10-600	VNXX HARDWARE	VNXXE1600 600GB 10K SAS 25X2.5 NEBS	\$500	Each	23%	\$385	Other	UE
N5-2S10-600TU	N5-2S10-600TU	VNXX HARDWARE	VNXXE1600 600GB 10K SAS 25X2.5 NEBS U/I/G	\$820	Each	23%	\$631	Other	UE
N5-2S10-600U	N5-2S10-600U	VNXX HARDWARE	VNXXE1600 600GB 10K SAS 25X2.5 NEBS U/I/G	\$820	Each	23%	\$631	Other	UE
N5-2S10-900	N5-2S10-900	VNXX HARDWARE	VNXXE1600 900GB 10K SAS 25X2.5 NEBS	\$720	Each	23%	\$554	Other	UE
N5-2S10-900TU	N5-2S10-900TU	VNXX HARDWARE	VNXXE1600 900GB 10K SAS 25X2.5 NEBS U/I/G	\$1,190	Each	23%	\$916	Other	UE
N5-2S10-900U	N5-2S10-900U	VNXX HARDWARE	VNXXE1600 900GB 10K SAS 25X2.5 NEBS U/I/G	\$1,190	Each	23%	\$916	Other	UE
N5-2S15-300	N5-2S15-300	VNXX HARDWARE	VNXXE1600 300GB 15K SAS 25X2.5 NEBS	\$775	Each	23%	\$597	Other	UE
N5-2S15-300TU	N5-2S15-300TU	VNXX HARDWARE	VNXXE1600 300GB 15K SAS 25X2.5 NEBS U/I/G	\$1,270	Each	23%	\$978	Other	UE
N5-2S15-300U	N5-2S15-300U	VNXX HARDWARE	VNXXE1600 300GB 15K SAS 25X2.5 NEBS U/I/G	\$1,270	Each	23%	\$978	Other	UE
N5-2S15-600	N5-2S15-600	VNXX HARDWARE	VNXXE1600 600GB 15K SAS 25X2.5 NEBS	\$800	Each	23%	\$616	Other	UE
N5-2S15-600TU	N5-2S15-600TU	VNXX HARDWARE	VNXXE1600 600GB 15K SAS 25X2.5 NEBS U/I/G	\$1,310	Each	23%	\$1,009	Other	UE
N5-2S15-600U	N5-2S15-600U	VNXX HARDWARE	VNXXE1600 600GB 15K SAS 25X2.5 NEBS U/I/G	\$1,310	Each	23%	\$1,009	Other	UE
N5-2S8F-200	N5-2S8F-200	VNXX HARDWARE	VNXXE1600 200GB SSD 25X2.5 NEBS	\$3,195	Each	23%	\$2,460	Other	UE
N5-2S8F-200TU	N5-2S8F-200TU	VNXX HARDWARE	VNXXE1600 200GB SSD 25X2.5 NEBS U/I/G	\$4,670	Each	23%	\$3,596	Other	UE
N5-2S8F-200U	N5-2S8F-200U	VNXX HARDWARE	VNXXE1600 200GB SSD 25X2.5 NEBS U/I/G	\$4,670	Each	23%	\$3,596	Other	UE
N5-2S8FX-200	N5-2S8FX-200	VNXX HARDWARE	VNXXE1600 200GB SSD 25X2.5 NEBS	\$1,595	Each	23%	\$1,228	Other	UE
N5-2S8FX-200TU	N5-2S8FX-200TU	VNXX HARDWARE	VNXXE1600 200GB SSD 25X2.5 NEBSUG	\$2,340	Each	23%	\$1,802	Other	UE

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
N5-2S6FX-200U	N5-2S6FX-200U	VNXXE HARDWARE	VNXXE1600 200GB SSD 25X2.5 NEBSUG	\$2,340	Each	23%	\$1,802	Other	UE
N5-2S6FX-800	N5-2S6FX-800	VNXXE HARDWARE	VNXXE1600 800GB SSD 25X2.5 NEBS	\$5,705	Each	23%	\$4,393	Other	UE
N5-2S6FX-800TU	N5-2S6FX-800TU	VNXXE HARDWARE	VNXXE1600 800GB SSD 25X2.5 NEBSUG	\$8,360	Each	23%	\$6,437	Other	UE
N5-2S6FX-800U	N5-2S6FX-800U	VNXXE HARDWARE	VNXXE1600 800GB SSD 25X2.5 NEBSUG	\$8,360	Each	23%	\$6,437	Other	UE
N5-PS07-020	N5-PS07-020	VNXXE HARDWARE	VNXXE1600 2TB NL SAS 12X3.5 NEBS	\$675	Each	23%	\$520	Other	UE
N5-PS07-020TU	N5-PS07-020TU	VNXXE HARDWARE	VNXXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$1,110	Each	23%	\$855	Other	UE
N5-PS07-020U	N5-PS07-020U	VNXXE HARDWARE	VNXXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$1,110	Each	23%	\$855	Other	UE
N5-PS07-040	N5-PS07-040	VNXXE HARDWARE	VNXXE1600 4TB NL SAS 12X3.5 NEBS	\$995	Each	23%	\$766	Other	UE
N5-PS07-040TU	N5-PS07-040TU	VNXXE HARDWARE	VNXXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,640	Each	23%	\$1,263	Other	UE
N5-PS07-040U	N5-PS07-040U	VNXXE HARDWARE	VNXXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,640	Each	23%	\$1,263	Other	UE
N5-PS10-012	N5-PS10-012	VNXXE HARDWARE	VNXXE1600 1.2TB 10K SAS 12X3.5 NEBS	\$935	Each	23%	\$720	Other	UE
N5-PS10-012TU	N5-PS10-012TU	VNXXE HARDWARE	VNXXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$1,540	Each	23%	\$1,186	Other	UE
N5-PS10-012U	N5-PS10-012U	VNXXE HARDWARE	VNXXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$1,540	Each	23%	\$1,186	Other	UE
N5-PS10-600	N5-PS10-600	VNXXE HARDWARE	VNXXE1600 600GB 10K SAS 12X3.5 NEBS	\$500	Each	23%	\$385	Other	UE
N5-PS10-600TU	N5-PS10-600TU	VNXXE HARDWARE	VNXXE1600 600GB 10K SAS 12X3.5 NEBS U/G	\$820	Each	23%	\$631	Other	UE
N5-PS10-600U	N5-PS10-600U	VNXXE HARDWARE	VNXXE1600 600GB 10K SAS 12X3.5 NEBS U/G	\$820	Each	23%	\$631	Other	UE
N5-PS10-900	N5-PS10-900	VNXXE HARDWARE	VNXXE1600 900GB 10K SAS 12X3.5 NEBS	\$720	Each	23%	\$554	Other	UE
N5-PS10-900TU	N5-PS10-900TU	VNXXE HARDWARE	VNXXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$1,190	Each	23%	\$916	Other	UE
N5-PS10-900U	N5-PS10-900U	VNXXE HARDWARE	VNXXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$1,190	Each	23%	\$916	Other	UE
N5-PS15-300	N5-PS15-300	VNXXE HARDWARE	VNXXE1600 300GB 15K SAS 12X3.5 NEBS	\$775	Each	23%	\$597	Other	UE
N5-PS15-300TU	N5-PS15-300TU	VNXXE HARDWARE	VNXXE1600 300GB 15K SAS 12X3.5 NEBS U/G	\$1,270	Each	23%	\$978	Other	UE
N5-PS15-300U	N5-PS15-300U	VNXXE HARDWARE	VNXXE1600 300GB 15K SAS 12X3.5 NEBS U/G	\$1,270	Each	23%	\$978	Other	UE
N5-PS15-600	N5-PS15-600	VNXXE HARDWARE	VNXXE1600 600GB 15K SAS 12X3.5 NEBS	\$800	Each	23%	\$616	Other	UE
N5-PS15-600TU	N5-PS15-600TU	VNXXE HARDWARE	VNXXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,310	Each	23%	\$1,009	Other	UE
N5-PS15-600U	N5-PS15-600U	VNXXE HARDWARE	VNXXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,310	Each	23%	\$1,009	Other	UE
N5-PS6F-200	N5-PS6F-200	VNXXE HARDWARE	VNXXE1600 200GB SSD 12X3.5 NEBS	\$3,195	Each	23%	\$2,460	Other	UE
N5-PS6F-200TU	N5-PS6F-200TU	VNXXE HARDWARE	VNXXE1600 200GB SSD 12X3.5 NEBS U/G	\$4,670	Each	23%	\$3,596	Other	UE
N5-PS6F-200U	N5-PS6F-200U	VNXXE HARDWARE	VNXXE1600 200GB SSD 12X3.5 NEBS U/G	\$4,670	Each	23%	\$3,596	Other	UE
N5-PS6FX-200	N5-PS6FX-200	VNXXE HARDWARE	VNXXE1600 200GB SSD 12X3.5 NEBS	\$1,595	Each	23%	\$1,228	Other	UE
N5-PS6FX-200TU	N5-PS6FX-200TU	VNXXE HARDWARE	VNXXE1600 200GB SSD 12X3.5 NEBSUG	\$2,340	Each	23%	\$1,802	Other	UE
N5-PS6FX-200U	N5-PS6FX-200U	VNXXE HARDWARE	VNXXE1600 200GB SSD 12X3.5 NEBSUG	\$2,340	Each	23%	\$1,802	Other	UE
N5-PS6FX-800	N5-PS6FX-800	VNXXE HARDWARE	VNXXE1600 800GB SSD 12X3.5 NEBS	\$5,705	Each	23%	\$4,393	Other	UE
N5-PS6FX-800TU	N5-PS6FX-800TU	VNXXE HARDWARE	VNXXE1600 800GB SSD 12X3.5 NEBSUG	\$8,360	Each	23%	\$6,437	Other	UE
N5-PS6FX-800U	N5-PS6FX-800U	VNXXE HARDWARE	VNXXE1600 800GB SSD 12X3.5 NEBSUG	\$8,360	Each	23%	\$6,437	Other	UE
N5-SP-L6X1200-10K	N5-SP-L6X1200-10K	VNXXE HARDWARE	VNXXE1600 3.5 NEBS Systempack 6x1.2TB 10K	\$5,610	Each	23%	\$4,320	Other	UE
N5-SP-L6X200-SSD	N5-SP-L6X200-SSD	VNXXE HARDWARE	VNXXE1600 3.5 NEBS Systempack 6x200GB SSD	\$9,565	Each	23%	\$7,365	Other	UE
N5-SP-L6X300-15K	N5-SP-L6X300-15K	VNXXE HARDWARE	VNXXE1600 3.5 NEBS Systempack 6x300GB 15K	\$3,255	Each	23%	\$2,506	Other	UE
N5-SP-L6X600-10K	N5-SP-L6X600-10K	VNXXE HARDWARE	VNXXE1600 3.5 NEBS Systempack 6x600GB 10K	\$2,405	Each	23%	\$1,852	Other	UE
N5-SP-L6X600-15K	N5-SP-L6X600-15K	VNXXE HARDWARE	VNXXE1600 3.5 NEBS Systempack 6x600GB 15K	\$3,345	Each	23%	\$2,576	Other	UE
N5-SP-L6X800-SSD	N5-SP-L6X800-SSD	VNXXE HARDWARE	VNXXE1600 3.5 NEBS Systempack 6x800GB SSD	\$34,230	Each	23%	\$26,357	Other	UE
N5-SP-L6X900-10K	N5-SP-L6X900-10K	VNXXE HARDWARE	VNXXE1600 3.5 NEBS Systempack 6x900GB 10K	\$3,465	Each	23%	\$2,688	Other	UE
N5-SP-L9X2TB-NL	N5-SP-L9X2TB-NL	VNXXE HARDWARE	VNXXE1600 3.5 NEBS Systempack 9x2TB NLSAS	\$4,990	Each	23%	\$3,842	Other	UE
N5-SP-L9X4TB-NL	N5-SP-L9X4TB-NL	VNXXE HARDWARE	VNXXE1600 3.5 NEBS Systempack 9x4TB NLSAS	\$8,960	Each	23%	\$6,899	Other	UE
N5-SP-S6X1200-10K	N5-SP-S6X1200-10K	VNXXE HARDWARE	VNXXE1600 2.5 NEBS Systempack 6x1.2TB 10K	\$5,610	Each	23%	\$4,320	Other	UE
N5-SP-S6X200-SSD	N5-SP-S6X200-SSD	VNXXE HARDWARE	VNXXE1600 2.5 NEBS Systempack 6x200GB SSD	\$9,565	Each	23%	\$7,365	Other	UE
N5-SP-S6X300-15K	N5-SP-S6X300-15K	VNXXE HARDWARE	VNXXE1600 2.5 NEBS Systempack 6x300GB 15K	\$3,255	Each	23%	\$2,506	Other	UE
N5-SP-S6X600-10K	N5-SP-S6X600-10K	VNXXE HARDWARE	VNXXE1600 2.5 NEBS Systempack 6x600GB 10K	\$2,405	Each	23%	\$1,852	Other	UE

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
N5-SP-S6X600-15K	N5-SP-S6X600-15K	VNXE HARDWARE	VNXe1600 2.5 NEBS Systempack 6x600GB 15K	\$3,345	Each	23%	\$2,576	Other	UE
N5-SP-S6X800-SSD	N5-SP-S6X800-SSD	VNXE HARDWARE	VNXe1600 2.5 NEBS Systempack 6x800GB SSD	\$34,230	Each	23%	\$26,357	Other	UE
N5-SP-S6X900-10K	N5-SP-S6X900-10K	VNXE HARDWARE	VNXe1600 2.5 NEBS Systempack 6x900GB 10K	\$3,465	Each	23%	\$2,668	Other	UE
N6-2S10-012	N6-2S10-012	VNXE HARDWARE	VNXe 3200 1.2TB 10K SAS 25X2.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-2S10-012TU	N6-2S10-012TU	VNXE HARDWARE	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,800	Each	23%	\$1,386	Other	UE
N6-2S10-012U	N6-2S10-012U	VNXE HARDWARE	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,800	Each	23%	\$1,386	Other	UE
N6-2S10-600	N6-2S10-600	VNXE HARDWARE	VNXe 3200 600GB 10K SAS 25X2.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-2S10-600TU	N6-2S10-600TU	VNXE HARDWARE	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$1,070	Each	23%	\$824	Other	UE
N6-2S10-600U	N6-2S10-600U	VNXE HARDWARE	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$1,070	Each	23%	\$824	Other	UE
N6-2S10-900	N6-2S10-900	VNXE HARDWARE	VNXe 3200 900GB 10K SAS 25X2.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-2S10-900TU	N6-2S10-900TU	VNXE HARDWARE	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,400	Each	23%	\$1,078	Other	UE
N6-2S10-900U	N6-2S10-900U	VNXE HARDWARE	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,430	Each	23%	\$1,101	Other	UE
N6-2S15-300	N6-2S15-300	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 25X2.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-2S15-300TU	N6-2S15-300TU	VNXE HARDWARE	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,530	Each	23%	\$1,178	Other	UE
N6-2S15-300U	N6-2S15-300U	VNXE HARDWARE	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,530	Each	23%	\$1,178	Other	UE
N6-2S8F-100	N6-2S8F-100	VNXE HARDWARE	VNXe 3200 100GB EFD 25X2.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-2S8F-100TU	N6-2S8F-100TU	VNXE HARDWARE	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$3,320	Each	23%	\$2,556	Other	UE
N6-2S8F-100U	N6-2S8F-100U	VNXE HARDWARE	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$3,320	Each	23%	\$2,556	Other	UE
N6-2S8F-200	N6-2S8F-200	VNXE HARDWARE	VNXe 3200 200GB EFD 25X2.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-2S8F-200TU	N6-2S8F-200TU	VNXE HARDWARE	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$5,260	Each	23%	\$4,050	Other	UE
N6-2S8F-200U	N6-2S8F-200U	VNXE HARDWARE	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$5,260	Each	23%	\$4,050	Other	UE
N6-2S8FX-100	N6-2S8FX-100	VNXE HARDWARE	VNXe 3200 100GB FASTVP EFD 25X2.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-2S8FX-100TU	N6-2S8FX-100TU	VNXE HARDWARE	VNXe 3200 100GB FASTVP EFD 25X2.5 NB UG	\$0	Each	23%	\$0	Other	UE
N6-2S8FX-100U	N6-2S8FX-100U	VNXE HARDWARE	VNXe 3200 100GB FASTVP EFD 25X2.5 NB UG	\$0	Each	23%	\$0	Other	UE
N6-2S8FX-200	N6-2S8FX-200	VNXE HARDWARE	VNXe 3200 200GB FASTVP EFD 25X2.5 NEB	\$0	Each	23%	\$0	Other	UE
N6-2S8FX-200TU	N6-2S8FX-200TU	VNXE HARDWARE	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,600	Each	23%	\$2,002	Other	UE
N6-2S8FX-200U	N6-2S8FX-200U	VNXE HARDWARE	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,600	Each	23%	\$2,002	Other	UE
N6-PS07-020	N6-PS07-020	VNXE HARDWARE	VNXe 3200 2TB NL SAS 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-PS07-020TU	N6-PS07-020TU	VNXE HARDWARE	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$1,200	Each	23%	\$924	Other	UE
N6-PS07-020U	N6-PS07-020U	VNXE HARDWARE	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$1,200	Each	23%	\$924	Other	UE
N6-PS07-040	N6-PS07-040	VNXE HARDWARE	VNXe 3200 4TB NL SAS 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-PS07-040TU	N6-PS07-040TU	VNXE HARDWARE	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,640	Each	23%	\$1,263	Other	UE
N6-PS07-040U	N6-PS07-040U	VNXE HARDWARE	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,640	Each	23%	\$1,263	Other	UE
N6-PS10-012	N6-PS10-012	VNXE HARDWARE	VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-PS10-012TU	N6-PS10-012TU	VNXE HARDWARE	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$0	Each	23%	\$0	Other	UE
N6-PS10-012U	N6-PS10-012U	VNXE HARDWARE	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$0	Each	23%	\$0	Other	UE
N6-PS10-600	N6-PS10-600	VNXE HARDWARE	VNXe 3200 600GB 10K SAS 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-PS10-600TU	N6-PS10-600TU	VNXE HARDWARE	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	\$0	Each	23%	\$0	Other	UE
N6-PS10-600U	N6-PS10-600U	VNXE HARDWARE	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	\$0	Each	23%	\$0	Other	UE
N6-PS10-900	N6-PS10-900	VNXE HARDWARE	VNXe 3200 900GB 10K SAS 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-PS10-900TU	N6-PS10-900TU	VNXE HARDWARE	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,400	Each	23%	\$1,078	Other	UE

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
N6-PS10-900U	N6-PS10-900U	VNXE HARDWARE	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,400	Each	23%	\$1,078	Other	UE
N6-PS15-300	N6-PS15-300	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-PS15-300TU	N6-PS15-300TU	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	\$0	Each	23%	\$0	Other	UE
N6-PS15-300U	N6-PS15-300U	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	\$0	Each	23%	\$0	Other	UE
N6-PS15-600	N6-PS15-600	VNXE HARDWARE	VNXe 3200 600GB 15K SAS 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-PS15-600TU	N6-PS15-600TU	VNXE HARDWARE	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,760	Each	23%	\$1,355	Other	UE
N6-PS15-600U	N6-PS15-600U	VNXE HARDWARE	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,760	Each	23%	\$1,355	Other	UE
N6-PS6F-100	N6-PS6F-100	VNXE HARDWARE	VNXe 3200 100GB EFD 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-PS6F-100TU	N6-PS6F-100TU	VNXE HARDWARE	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$3,320	Each	23%	\$2,556	Other	UE
N6-PS6F-100U	N6-PS6F-100U	VNXE HARDWARE	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$3,320	Each	23%	\$2,556	Other	UE
N6-PS6F-200	N6-PS6F-200	VNXE HARDWARE	VNXe 3200 200GB EFD 12X3.5 NEBS	\$0	Each	23%	\$0	Other	UE
N6-PS6F-200TU	N6-PS6F-200TU	VNXE HARDWARE	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$5,260	Each	23%	\$4,050	Other	UE
N6-PS6F-200U	N6-PS6F-200U	VNXE HARDWARE	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$5,260	Each	23%	\$4,050	Other	UE
N6-PS6FX-100	N6-PS6FX-100	VNXE HARDWARE	VNXe 3200 100GB FASTVP EFD 12X3.5 NEB	\$0	Each	23%	\$0	Other	UE
N6-PS6FX-100TU	N6-PS6FX-100TU	VNXE HARDWARE	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$0	Each	23%	\$0	Other	UE
N6-PS6FX-100U	N6-PS6FX-100U	VNXE HARDWARE	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$0	Each	23%	\$0	Other	UE
N6-PS6FX-200	N6-PS6FX-200	VNXE HARDWARE	VNXe 3200 200GB FASTVP EFD 12X3.5 NEB	\$0	Each	23%	\$0	Other	UE
N6-PS6FX-200TU	N6-PS6FX-200TU	VNXE HARDWARE	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$0	Each	23%	\$0	Other	UE
N6-PS6FX-200U	N6-PS6FX-200U	VNXE HARDWARE	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$0	Each	23%	\$0	Other	UE
SCH-ONXE-CK12-01	SCH-ONXE-CK12-01	VNXE HARDWARE	OEM VNXe32 SCH Co-Brand 12-DPE C-Kit	\$250	Each	23%	\$193	Other	UE
SCH-ONXE-CK25-01	SCH-ONXE-CK25-01	VNXE HARDWARE	OEM VNXe32SCH Co-Brand 25-DPE C-Kit	\$250	Each	23%	\$193	Other	UE
SCH-VE-CKD12-01	SCH-VE-CKD12-01	VNXE HARDWARE	2U DAE 12x3.5 Schlumberger Co-Br C-Kit	\$0	Each	23%	\$0	Other	UE
SCH-VE-CKD25-01	SCH-VE-CKD25-01	VNXE HARDWARE	OEM VNXe32SCHLUMBERGER OEM 25-DAE C-Kit	\$0	Each	23%	\$0	Other	UE
STKVNX16K-B12	STKVNX16K-B12	VNXE HARDWARE	VNXe16002xSP DPE12x3.5noSFPTWAX Enet	\$5,500	Each	23%	\$4,235	Other	UE
STKVNX16K-B25	STKVNX16K-B25	VNXE HARDWARE	VNXe16002xSP DPE25x2.5noSFPTWAX Enet	\$5,500	Each	23%	\$4,235	Other	UE
STKVNX16K-DAE-12	STKVNX16K-DAE-12	VNXE HARDWARE	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890	Each	23%	\$1,455	Other	UE
STKVNX16K-DAE-25	STKVNX16K-DAE-25	VNXE HARDWARE	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890	Each	23%	\$1,455	Other	UE
V16-SNAPR12	V16-SNAPR12	VNXE HARDWARE	12 DRV SNAP IN Rails	\$600	Each	23%	\$462	Other	UE
V16-SNAPR25	V16-SNAPR25	VNXE HARDWARE	25 DRV SNAP In Rails	\$600	Each	23%	\$462	Other	UE
V2-10GB-ETH-C	V2-10GB-ETH-C	VNXE HARDWARE	2 PORT 10G BASE-T ERUPTION SLIC	\$0	Each	23%	\$0	Other	UE
V2-10G-C-SPRE	V2-10G-C-SPRE	VNXE HARDWARE	2 PORT 10G BASE-T ERUPTION ESLIC	\$0	Each	23%	\$0	Other	UE
V211D08A12CM	V211D08A12CM	VNXE HARDWARE	VNXE3100 2XSP DPE 8GB 12X3.5 6X2TB NLSAS	\$0	Each	23%	\$0	Other	UE
V211D08A12CS	V211D08A12CS	VNXE HARDWARE	VNXE3100 2XSP DPE 8GB 12X3.5 6X1TB NLSAS	\$0	Each	23%	\$0	Other	UE
V211D08A12PM	V211D08A12PM	VNXE HARDWARE	VNXE3100 2XSP DPE 8GB 12X3.5 6X600GB SAS	\$0	Each	23%	\$0	Other	UE
V211D08A12PM8	V211D08A12PM8	VNXE HARDWARE	VNXE3100 2XSP 8GB 12X3.5 DS 8X600 GB	\$0	Each	23%	\$0	Other	UE
V211D08A12PS	V211D08A12PS	VNXE HARDWARE	VNXE3100 2XSP DPE 8GB 12X3.5 6X300GB SAS	\$0	Each	23%	\$0	Other	UE
V211D08A12PS8	V211D08A12PS8	VNXE HARDWARE	VNXE3100 2XSP8GB12X3.5 DS8X300 GB	\$0	Each	23%	\$0	Other	UE
V211D12-GDTDC	V211D12-GDTDC	VNXE HARDWARE	VNXE 3100 2XSP DPE 12X3.5 DS 8X600GB	\$8,370	Each	23%	\$6,445	Other	UE

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

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V211S04A12CM	V211S04A12CM	VNXE HARDWARE	VNXE3100 1XSP DPE 12X3.5 DS 6X2TB NLSAS	\$0	Each	23%	\$0	Other	UE
V211S04A12CS	V211S04A12CS	VNXE HARDWARE	VNXE3100 1XSP DPE 12X3.5 DS 6X1TB NLSAS	\$0	Each	23%	\$0	Other	UE
V211S04A12PM	V211S04A12PM	VNXE HARDWARE	VNXE3100 1XSP DPE 12X3.5 DS 6X800GB SAS	\$0	Each	23%	\$0	Other	UE
V211S04A12PM8	V211S04A12PM8	VNXE HARDWARE	VNXE3100 1XSP DPE 12X3.5 DS 8X600GB	\$0	Each	23%	\$0	Other	UE
V211S04A12PS	V211S04A12PS	VNXE HARDWARE	VNXE3100 1XSP DPE 12X3.5 DS 6X300GB SAS	\$0	Each	23%	\$0	Other	UE
V211S04A12PS8	V211S04A12PS8	VNXE HARDWARE	VNXE3100 1XSP12X3.5 DS 8X300GB SAS	\$0	Each	23%	\$0	Other	UE
V212D08A12	V212D08A12	VNXE HARDWARE	VNXE3150 2XSP DPE 12X3.5 DS AC	\$0	Each	23%	\$0	Other	UE
V212D08A12CL	V212D08A12CL	VNXE HARDWARE	VNXE31502XSP DPE8GB12X3.56X3TB NLSAS	\$0	Each	23%	\$0	Other	UE
V212D08A12CLE	V212D08A12CLE	VNXE HARDWARE	VNXE31502SP12X3.5 DS6X3TB NLSAS Enct	\$0	Each	23%	\$0	Other	UE
V212D08A12CM	V212D08A12CM	VNXE HARDWARE	VNXE31502XSP DPE8GB12X3.56X2TB NLSAS	\$0	Each	23%	\$0	Other	UE
V212D08A12CS	V212D08A12CS	VNXE HARDWARE	VNXE31502XSP DPE8GB12X3.56X1TB NLSAS	\$0	Each	23%	\$0	Other	UE
V212D08A12CXL	V212D08A12CXL	VNXE HARDWARE	VNXE31502XSP DPE8GB12X3.56X4TB NLSAS	\$0	Each	23%	\$0	Other	UE
V212D08A12PL	V212D08A12PL	VNXE HARDWARE	VNXE3150 2XSP DPE8GB12X3.5 DS6X900GB	\$0	Each	23%	\$0	Other	UE
V212D08A12PL8	V212D08A12PL8	VNXE HARDWARE	VNXE31502XSPDPE8GB12X3.5DS8X900GBSAS	\$0	Each	23%	\$0	Other	UE
V212D08A12PLE	V212D08A12PLE	VNXE HARDWARE	VNXE31502XSP8GB12X3.5 DS6X900GB Enct	\$0	Each	23%	\$0	Other	UE
V212D08A12PM	V212D08A12PM	VNXE HARDWARE	VNXE31502XSPDPE8GB12X3.5DS6X600GBSAS	\$0	Each	23%	\$0	Other	UE
V212D08A12PM8	V212D08A12PM8	VNXE HARDWARE	VNXE3150 2XSP DPE 8GB12X3.5 DS8X600GB	\$0	Each	23%	\$0	Other	UE
V212D08A12PS	V212D08A12PS	VNXE HARDWARE	VNXE31502XSPDPE8GB12X3.5DS6X300GBSAS	\$0	Each	23%	\$0	Other	UE
V212D08A12PS8	V212D08A12PS8	VNXE HARDWARE	VNXE31502XSP DPE8GB12X3.5 DS 8X300GB	\$0	Each	23%	\$0	Other	UE
V212D08A25	V212D08A25	VNXE HARDWARE	VNXE3150 2XSP DPE 25X2.5 DS AC	\$4,395	Each	23%	\$3,384	Other	UE
V212D08A25FM	V212D08A25FM	VNXE HARDWARE	VNXE3150 2xSP DPE 25x2.5 DS 6x200 EFD	\$0	Each	23%	\$0	Other	UE
V212D08A25FS	V212D08A25FS	VNXE HARDWARE	VNXE3150 2xSP DPE 25x2.5 DS 6x100 EFD	\$0	Each	23%	\$0	Other	UE
V212D08A25PL	V212D08A25PL	VNXE HARDWARE	VNXE31502xSP DPE 8GB25x2.5 DS6x900GB	\$0	Each	23%	\$0	Other	UE
V212D08A25PL8	V212D08A25PL8	VNXE HARDWARE	VNXE31502XSPDPE8GB25X2.5DS8X900GBSAS	\$0	Each	23%	\$0	Other	UE
V212D08A25PLE	V212D08A25PLE	VNXE HARDWARE	VNXE31502xSP8GB25x2.5 DS6x900GB Enct	\$0	Each	23%	\$0	Other	UE
V212D08A25PM	V212D08A25PM	VNXE HARDWARE	VNXE31502xSP DPE 8GB25x2.5 DS6x600GB	\$0	Each	23%	\$0	Other	UE
V212D08A25PM8	V212D08A25PM8	VNXE HARDWARE	VNXE31502XSPDPE8GB25X2.5DS8X600GBSAS	\$0	Each	23%	\$0	Other	UE
V212D08A25PS	V212D08A25PS	VNXE HARDWARE	VNXE3150 2xSP DPE8GB25x2.5 DS6x300GB	\$0	Each	23%	\$0	Other	UE
V212D08A25PS8	V212D08A25PS8	VNXE HARDWARE	VNXE31502XSPDPE8GB25X2.5DS8X300GBSAS	\$0	Each	23%	\$0	Other	UE
V212D8A12CL12	V212D8A12CL12	VNXE HARDWARE	VNXE3150 2XSP DPE 8GB 12X3.5 12X3TB NLSA	\$0	Each	23%	\$0	Other	UE
V212D8A12CM12	V212D8A12CM12	VNXE HARDWARE	VNXE31502SPDPE8GB12X3.512X2TB NLS	\$0	Each	23%	\$0	Other	UE
V212D8A12CS12	V212D8A12CS12	VNXE HARDWARE	VNXE31502SPDPE8GB12X3.512X1TB NLS	\$0	Each	23%	\$0	Other	UE
V212D8A12CXL12	V212D8A12CXL12	VNXE HARDWARE	VNXE3150 2XSP DPE 8GB 12X3.5 12X4TB NLSA	\$0	Each	23%	\$0	Other	UE
V212D8A12PL12	V212D8A12PL12	VNXE HARDWARE	VNXE31502XSP DPE 8GB12X3.512X900GB	\$0	Each	23%	\$0	Other	UE
V212D8A12PL8E	V212D8A12PL8E	VNXE HARDWARE	VNXE31502SPDPE8GB12X3.58X900GBSED	\$0	Each	23%	\$0	Other	UE
V212D8A12PM12	V212D8A12PM12	VNXE HARDWARE	VNXE31502SPDPE8GB12X3.512X600GB	\$0	Each	23%	\$0	Other	UE
V212D8A12PS12	V212D8A12PS12	VNXE HARDWARE	VNXE31502SPDPE8GB12X3.512X300GB	\$0	Each	23%	\$0	Other	UE
V212D8A25PL12	V212D8A25PL12	VNXE HARDWARE	VNXE3150 2XSP DPE 8GB 25X2.512X900GB	\$0	Each	23%	\$0	Other	UE



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V212D8A25PL8E	V212D8A25PL8E	VNXE HARDWARE	VNXE31502SPDPE8GB25x2.58x900GBSED	\$0	Each	23%	\$0	Other	UE
V212D8A25PM12	V212D8A25PM12	VNXE HARDWARE	VNXE31502SPDPE8GB25X2.512X600GB	\$0	Each	23%	\$0	Other	UE
V212D8A25PS12	V212D8A25PS12	VNXE HARDWARE	VNXE31502SPDPE8GB25X2.512X300GB	\$0	Each	23%	\$0	Other	UE
V212S04A12CL	V212S04A12CL	VNXE HARDWARE	VNXE31501XSP DPE12X3.5 DS6X3TB NLSAS	\$0	Each	23%	\$0	Other	UE
V212S04A12CM	V212S04A12CM	VNXE HARDWARE	VNXE31501XSP DPE12X3.5 DS6X2TB NLSAS	\$0	Each	23%	\$0	Other	UE
V212S04A12CS	V212S04A12CS	VNXE HARDWARE	VNXE3150 1XSP DPE12X3.5 DS6X1TB NLSAS	\$0	Each	23%	\$0	Other	UE
V212S04A12CXL	V212S04A12CXL	VNXE HARDWARE	VNXE31501XSP DPE12X3.5 DS6X4TB NLSAS	\$0	Each	23%	\$0	Other	UE
V212S04A12PL	V212S04A12PL	VNXE HARDWARE	VNXE3150 1xSP DPE 12x3.5 DS 6x900GB	\$0	Each	23%	\$0	Other	UE
V212S04A12PL8	V212S04A12PL8	VNXE HARDWARE	VNXE31501XSPDPE4GB12X3.5DS8X900GBSAS	\$0	Each	23%	\$0	Other	UE
V212S04A12PM	V212S04A12PM	VNXE HARDWARE	VNXE3150 1XSP DPE12X3.5 DS6X600GB	\$0	Each	23%	\$0	Other	UE
V212S04A12PM8	V212S04A12PM8	VNXE HARDWARE	VNXE3150 1XSP DPE4GB 12X3.5 DS8X600GB	\$0	Each	23%	\$0	Other	UE
V212S04A12PS	V212S04A12PS	VNXE HARDWARE	VNXE31501XSP DPE12X3.5 DS6X300GB	\$0	Each	23%	\$0	Other	UE
V212S04A12PS8	V212S04A12PS8	VNXE HARDWARE	VNXE3150 1XSP DPE4GB 12X3.5 DS8X300GB	\$0	Each	23%	\$0	Other	UE
V212S04A25FM	V212S04A25FM	VNXE HARDWARE	VNXE31501XSP DPE4GB25X2.5DS6X200 EFD	\$25,734	Each	23%	\$19,815	Other	UE
V212S04A25FS	V212S04A25FS	VNXE HARDWARE	VNXE31501XSP DPE4GB25X2.5DS8X100 EFD	\$13,840	Each	23%	\$10,657	Other	UE
V212S04A25PL	V212S04A25PL	VNXE HARDWARE	VNXE3150 1xSP DPE 25x2.5 DS 6x900GB	\$0	Each	23%	\$0	Other	UE
V212S04A25PL8	V212S04A25PL8	VNXE HARDWARE	VNXE31501XSPDPE4GB25X2.5DS8X900GBSAS	\$0	Each	23%	\$0	Other	UE
V212S04A25PM	V212S04A25PM	VNXE HARDWARE	VNXE3150 1xSP DPE 25x2.5 DS 6x600GB	\$0	Each	23%	\$0	Other	UE
V212S04A25PM8	V212S04A25PM8	VNXE HARDWARE	VNXE31501XSPDPE4GB25X2.5DS8X600GBSAS	\$0	Each	23%	\$0	Other	UE
V212S04A25PS	V212S04A25PS	VNXE HARDWARE	VNXE3150 1xSP DPE 25x2.5 DS6x300GB	\$0	Each	23%	\$0	Other	UE
V212S04A25PS8	V212S04A25PS8	VNXE HARDWARE	VNXE31501XSPDPE4GB25X2.5DS8X300GBSAS	\$0	Each	23%	\$0	Other	UE
V212S4A12CL12	V212S4A12CL12	VNXE HARDWARE	VNXE31501SP DPE12X3.512X3TB NLS	\$0	Each	23%	\$0	Other	UE
V212S4A12CM12	V212S4A12CM12	VNXE HARDWARE	VNXE31501SP DPE12X3.512X2TB NLS	\$0	Each	23%	\$0	Other	UE
V212S4A12CS12	V212S4A12CS12	VNXE HARDWARE	VNXE31501SP DPE12X3.512X1TB NLS	\$0	Each	23%	\$0	Other	UE
V212S4A12CXL12	V212S4A12CXL12	VNXE HARDWARE	VNXE31501SP DPE12X3.512X4TB NLSAS	\$0	Each	23%	\$0	Other	UE
V212S4A12PS12	V212S4A12PS12	VNXE HARDWARE	VNXE31501SP DPE412X3.512X300GB	\$0	Each	23%	\$0	Other	UE
V212S4A25PL12	V212S4A25PL12	VNXE HARDWARE	VNXE31501SP DPE425X2.512X900GB	\$0	Each	23%	\$0	Other	UE
V212S4A25PM12	V212S4A25PM12	VNXE HARDWARE	VNXE31501SP DPE425X2.512X600GB	\$0	Each	23%	\$0	Other	UE
V212S4A25PS12	V212S4A25PS12	VNXE HARDWARE	VNXE31501SP DPE425X2.512X300GB	\$0	Each	23%	\$0	Other	UE
V21-PS07-010U	V21-PS07-010U	VNXE HARDWARE	VNXE3100 3.5 7.2K 1TB SPARE UPG	\$640	Each	23%	\$493	Other	UE
V21-PS07-020U	V21-PS07-020U	VNXE HARDWARE	VNXE3100 3.5 7.2K 2TB SPARE UPG	\$975	Each	23%	\$751	Other	UE
V22D4825PL12E	V22D4825PL12E	VNXE HARDWARE	VNXE31502SP DPE825x2.512x900GBSED	\$0	Each	23%	\$0	Other	UE
V22D8A12CL12E	V22D8A12CL12E	VNXE HARDWARE	VNXE31502SP DPE812X3.512X3TB NLSSED	\$0	Each	23%	\$0	Other	UE
V22D8A12PL12E	V22D8A12PL12E	VNXE HARDWARE	VNXE31502SP DPE812X3.512X900GBSED	\$0	Each	23%	\$0	Other	UE
V2-2S10-300	V2-2S10-300	VNXE HARDWARE	300GB 10K 6GB SAS 2.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V2-2S10-300TU	V2-2S10-300TU	VNXE HARDWARE	300 GB 10K 6GB SAS 2.5 SPARE UPG	\$0	Each	23%	\$0	Other	UE
V2-2S10-300U	V2-2S10-300U	VNXE HARDWARE	300 GB 10K 6GB SAS 2.5 SPARE UPG	\$0	Each	23%	\$0	Other	UE
V2-2S10-600	V2-2S10-600	VNXE HARDWARE	600GB 10K 6GB SAS 2.5 DRIVE	\$0	Each	23%	\$0	Other	UE

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V2-2S10-600TU	V2-2S10-600TU	VNXE HARDWARE	600 GB 10K 6GB SAS 2.5 SPARE UPG	\$955	Each	23%	\$735	Other	UE
V2-2S10-600U	V2-2S10-600U	VNXE HARDWARE	600 GB 10K 6GB SAS 2.5 SPARE UPG	\$0	Each	23%	\$0	Other	UE
V2-2S10-900	V2-2S10-900	VNXE HARDWARE	900GB 10K 6GB SAS 2.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V2-2S10-900TU	V2-2S10-900TU	VNXE HARDWARE	900 GB 10K 6GB SAS 2.5 SPARE UPG	\$1,290	Each	23%	\$993	Other	UE
V2-2S10-900U	V2-2S10-900U	VNXE HARDWARE	900 GB 10K 6GB SAS 2.5 SPARE UPG	\$0	Each	23%	\$0	Other	UE
V2-2S10E-900	V2-2S10E-900	VNXE HARDWARE	900GB 2.5 SELF ENCRYPT DRIVE	\$0	Each	23%	\$0	Other	UE
V22S10E-900TU	V22S10E-900TU	VNXE HARDWARE	900GB 2.5 SELF ENCRYPT DRIVE UPG	\$1,810	Each	23%	\$1,394	Other	UE
V2-2S10E-900U	V2-2S10E-900U	VNXE HARDWARE	900GB 2.5 SELF ENCRYPT DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V2-2S6F-100	V2-2S6F-100	VNXE HARDWARE	100GB 6GB SAS 2.5 EFD DRIVE	\$0	Each	23%	\$0	Other	UE
V2-2S6F-100TU	V2-2S6F-100TU	VNXE HARDWARE	100 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$0	Each	23%	\$0	Other	UE
V2-2S6F-100U	V2-2S6F-100U	VNXE HARDWARE	100GB 6GB SAS 2.5 EFD SPARE UPG	\$0	Each	23%	\$0	Other	UE
V2-2S6F-200	V2-2S6F-200	VNXE HARDWARE	200GB 6GB SAS 2.5 EFD DRIVE	\$0	Each	23%	\$0	Other	UE
V2-2S6F-200TU	V2-2S6F-200TU	VNXE HARDWARE	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$5,970	Each	23%	\$4,597	Other	UE
V2-2S6F-200U	V2-2S6F-200U	VNXE HARDWARE	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$0	Each	23%	\$0	Other	UE
V22-SP	V22-SP	VNXE HARDWARE	VNXE 3150 STORAGE PROCESSOR SPARE	\$0	Each	23%	\$0	Other	UE
V2-DAE-12	V2-DAE-12	VNXE HARDWARE	DAE WITH 12 X 3.5 INCH DRIVE SLOTS	\$0	Each	23%	\$0	Other	UE
V2-DAE-25	V2-DAE-25	VNXE HARDWARE	DAE WITH 25 X 2.5 INCH DRIVE SLOTS	\$0	Each	23%	\$0	Other	UE
V2-PS07-010	V2-PS07-010	VNXE HARDWARE	1TB 7200RPM NL-SAS 3.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V2-PS07-010-6	V2-PS07-010-6	VNXE HARDWARE	6TB SAS DISK PACK (6 X 1TB 7200RPM)	\$2,830	Each	23%	\$2,179	Other	UE
V2-PS07-0106U	V2-PS07-0106U	VNXE HARDWARE	6TB NL-SAS DISK PACK (6 X 1TB 72k) UPG	\$0	Each	23%	\$0	Other	UE
V2-PS07-010TU	V2-PS07-010TU	VNXE HARDWARE	1TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V2-PS07-010U	V2-PS07-010U	VNXE HARDWARE	1TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V2-PS07-020	V2-PS07-020	VNXE HARDWARE	2TB 7200RPM NL-SAS 3.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V2-PS07-020-6	V2-PS07-020-6	VNXE HARDWARE	12TB SAS DISK PACK (6 X 2TB 7200RPM)	\$4,320	Each	23%	\$3,326	Other	UE
V2-PS07-0206U	V2-PS07-0206U	VNXE HARDWARE	12TB NL-SAS DISK PACK (6 x 2TB 72k) UPG	\$5,850	Each	23%	\$4,505	Other	UE
V2-PS07-020TU	V2-PS07-020TU	VNXE HARDWARE	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$975	Each	23%	\$751	Other	UE
V2-PS07-020U	V2-PS07-020U	VNXE HARDWARE	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V2-PS07-030	V2-PS07-030	VNXE HARDWARE	3TB 7.2K NL-SAS 3.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V2-PS07-030TU	V2-PS07-030TU	VNXE HARDWARE	3TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V2-PS07-030U	V2-PS07-030U	VNXE HARDWARE	3TB 7.2K NL SAS 3.5 SPARE UPG	\$0	Each	23%	\$0	Other	UE
V2-PS07-040	V2-PS07-040	VNXE HARDWARE	4TB 7.2K NL-SAS 3.5 DRIVE	\$1,240	Each	23%	\$955	Other	UE
V2-PS07-040TU	V2-PS07-040TU	VNXE HARDWARE	4TB 7.2K NL-SAS 3.5 DRIVE TAA UPG	\$1,670	Each	23%	\$1,286	Other	UE
V2-PS07-040U	V2-PS07-040U	VNXE HARDWARE	4TB 7.2K NL-SAS 3.5 DRIVE UPG	\$1,670	Each	23%	\$1,286	Other	UE
V2-PS07E-030	V2-PS07E-030	VNXE HARDWARE	3TB 3.5 SELF ENCRYPT DRIVE	\$0	Each	23%	\$0	Other	UE
V2PS07E-030TU	V2PS07E-030TU	VNXE HARDWARE	3TB 3.5 SELF ENCRYPT DRIVE UPG	\$1,945	Each	23%	\$1,498	Other	UE
V2-PS07E-030U	V2-PS07E-030U	VNXE HARDWARE	3TB 3.5 SELF ENCRYPT DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V2-PS10-900	V2-PS10-900	VNXE HARDWARE	900GB 10K 6GB SAS 3.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V2-PS10-900TU	V2-PS10-900TU	VNXE HARDWARE	900GB 10K 6GB SAS 3.5 IN. DRIVE UPG	\$1,290	Each	23%	\$993	Other	UE

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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V2-PS10-900U	V2-PS10-900U	VNXE HARDWARE	900GB 10K 6GB SAS 3.5 SPARE UPG	\$0	Each	23%	\$0	Other	UE
V2-PS10E-900	V2-PS10E-900	VNXE HARDWARE	900GB 3.5 SELF ENCRYPT DRIVE	\$0	Each	23%	\$0	Other	UE
V2PS10E-900TU	V2PS10E-900TU	VNXE HARDWARE	900GB 3.5 SELF ENCRYPT DRIVE UPG	\$1,960	Each	23%	\$1,509	Other	UE
V2-PS10E-900U	V2-PS10E-900U	VNXE HARDWARE	900GB 3.5 SELF ENCRYPT DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V2-PS15-300	V2-PS15-300	VNXE HARDWARE	300GB 15K 6GB SAS 3.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V2-PS15-300-5	V2-PS15-300-5	VNXE HARDWARE	1500 GB SAS DISK PACK (5X 300GB 15K 3.5)	\$3,290	Each	23%	\$2,533	Other	UE
V2-PS15-3005U	V2-PS15-3005U	VNXE HARDWARE	1500GB DISK PK(5 X 300GB 15K 3.5)UPG	\$4,440	Each	23%	\$3,419	Other	UE
V2-PS15-300-6	V2-PS15-300-6	VNXE HARDWARE	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945	Each	23%	\$3,038	Other	UE
V2-PS15-3006U	V2-PS15-3006U	VNXE HARDWARE	1800GB DISK PACK(6 X 300GB 15K 3.5)UPG	\$5,330	Each	23%	\$4,104	Other	UE
V2-PS15-300-7	V2-PS15-300-7	VNXE HARDWARE	2100GB SAS DISK PACK (7 X 300GB 15K)	\$4,605	Each	23%	\$3,546	Other	UE
V2-PS15-3007U	V2-PS15-3007U	VNXE HARDWARE	2100GB DISK PACK (7 X 300GB 15K 3.5)UPG	\$5,255	Each	23%	\$4,046	Other	UE
V2-PS15-300TU	V2-PS15-300TU	VNXE HARDWARE	300GB 15K 6GB SAS 3.5 DRIVE UPG	\$890	Each	23%	\$685	Other	UE
V2-PS15-300U	V2-PS15-300U	VNXE HARDWARE	300GB 15K 6GB SAS 3.5 DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V2-PS15-600	V2-PS15-600	VNXE HARDWARE	600GB 15K 6GB SAS 3.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V2-PS15-600-5	V2-PS15-600-5	VNXE HARDWARE	3000 GB SAS DISK PACK (5X 600GB 15K 3.5)	\$5,220	Each	23%	\$4,019	Other	UE
V2-PS15-6005U	V2-PS15-6005U	VNXE HARDWARE	3000GB DISK PACK (5 X 600GB 15K 3.5)UPG	\$7,050	Each	23%	\$5,429	Other	UE
V2-PS15-600-6	V2-PS15-600-6	VNXE HARDWARE	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270	Each	23%	\$4,828	Other	UE
V2-PS15-6006U	V2-PS15-6006U	VNXE HARDWARE	3600GB DISK PACK (6 X 600GB 15K 3.5)UPG	\$8,460	Each	23%	\$6,514	Other	UE
V2-PS15-600-7	V2-PS15-600-7	VNXE HARDWARE	4200GB SAS DISK PACK (7 X 600GB 15K)	\$7,310	Each	23%	\$5,629	Other	UE
V2-PS15-6007U	V2-PS15-6007U	VNXE HARDWARE	4200GB DISK PACK (7 X 600GB 15K 3.5)UPG	\$9,870	Each	23%	\$7,600	Other	UE
V2-PS15-600TU	V2-PS15-600TU	VNXE HARDWARE	600GB 15K 6GB SAS DRIVE 3.5 UPG	\$1,405	Each	23%	\$1,082	Other	UE
V2-PS15-600U	V2-PS15-600U	VNXE HARDWARE	600GB 15K 6GB SAS DRIVE 3.5 UPG	\$0	Each	23%	\$0	Other	UE
V3-10GB-ETH-C	V3-10GB-ETH-C	VNXE HARDWARE	2 port x 10GBASET Copper IO (2 Modules)	\$0	Each	23%	\$0	Other	UE
V31-10GB-C	V31-10GB-C	VNXE HARDWARE	2 PORT 10GBASE-T IO Copper (Two Modules)	\$0	Each	23%	\$0	Other	UE
V31-10GB-ETHO	V31-10GB-ETHO	VNXE HARDWARE	2 port x 10 GbE? OPTICAL IO (2 Modules)	\$0	Each	23%	\$0	Other	UE
V311D12AN15CE	V311D12AN15CE	VNXE HARDWARE	VNXE33002SP DPE15X3.56X3TB NLSSD	\$0	Each	23%	\$0	Other	UE
V311D12AN15CL	V311D12AN15CL	VNXE HARDWARE	VNXE33002XSPDPE15X3.5DS6X3TBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AN15CM	V311D12AN15CM	VNXE HARDWARE	VNXE33002XSP DPE15X3.5 6X2TBACNORACK	\$0	Each	23%	\$0	Other	UE
V311D12AN15CS	V311D12AN15CS	VNXE HARDWARE	VNXE33002XSP DPE15X3.5 6X1TBACNORACK	\$0	Each	23%	\$0	Other	UE
V311D12AN15CXL	V311D12AN15CXL	VNXE HARDWARE	VNXE33002XSPDPE15X3.5DS6X4TBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AN15EL	V311D12AN15EL	VNXE HARDWARE	VNXE33002SP DPE15X3.58X900GBSED	\$0	Each	23%	\$0	Other	UE
V311D12AN15FS	V311D12AN15FS	VNXE HARDWARE	VNXE33002XSPDPE15X3.5DS6X100GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AN15PL	V311D12AN15PL	VNXE HARDWARE	VNXE33002XSPDPE15X3.5DS8X900GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AN15PM	V311D12AN15PM	VNXE HARDWARE	VNXE3300DPE15X3.5DS8X600GSASACNO RK	\$0	Each	23%	\$0	Other	UE
V311D12AN15PS	V311D12AN15PS	VNXE HARDWARE	VNXE3300DPE15X3.5DS8X300GSASACNO RK	\$0	Each	23%	\$0	Other	UE
V311D12AN25	V311D12AN25	VNXE HARDWARE	VNXE33002XSP DPE25X2.5 DSACNR	\$12,063	Each	23%	\$9,289	Other	UE
V311D12AN25EL	V311D12AN25EL	VNXE HARDWARE	VNXE33002SP DPE25X2.58X900GBSED	\$0	Each	23%	\$0	Other	UE
V311D12AN25FM	V311D12AN25FM	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS6X200GBSASAC	\$0	Each	23%	\$0	Other	UE

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

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V311D12AN25FS	V311D12AN25FS	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS6X100GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AN25PL	V311D12AN25PL	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS8X900GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AN25PM	V311D12AN25PM	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS8X600GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AN25PS	V311D12AN25PS	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS8X300GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AR15CE	V311D12AR15CE	VNXE HARDWARE	VNXE33002XSP DPE15X3.5 DS6X3TBSASSED	\$0	Each	23%	\$0	Other	UE
V311D12AR15CL	V311D12AR15CL	VNXE HARDWARE	VNXE33002XSP DPE15X3.5DS6X3TB SASAC	\$0	Each	23%	\$0	Other	UE
V311D12AR15CM	V311D12AR15CM	VNXE HARDWARE	VNXE3300DPE15X3.5DS6x2TBNLSASACW/RK	\$0	Each	23%	\$0	Other	UE
V311D12AR15CS	V311D12AR15CS	VNXE HARDWARE	VNXE33002XSP DPE15X3.5 6X1TBACW/RACK	\$0	Each	23%	\$0	Other	UE
V311D12AR15CXL	V311D12AR15CXL	VNXE HARDWARE	VNXE33002XSP DPE15X3.5DS6X4TB SASAC	\$16,800	Each	23%	\$12,936	Other	UE
V311D12AR15EL	V311D12AR15EL	VNXE HARDWARE	VNXE33002XSP DPE15X3.5 DS8X900GBSED	\$0	Each	23%	\$0	Other	UE
V311D12AR15FS	V311D12AR15FS	VNXE HARDWARE	VNXE33002XSPDPE15X2.5DS6X100GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AR15PL	V311D12AR15PL	VNXE HARDWARE	VNXE33002XSPDPE15X3.5DS8X900GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AR15PM	V311D12AR15PM	VNXE HARDWARE	VNXE3300DPE15X3.5DS8x600GBSASACW/RK	\$0	Each	23%	\$0	Other	UE
V311D12AR15PS	V311D12AR15PS	VNXE HARDWARE	VNXE3300DPE15X3.5DS8x300GBSASACW/RK	\$0	Each	23%	\$0	Other	UE
V311D12AR25	V311D12AR25	VNXE HARDWARE	3U DPE2XSP12GB MEM25DSACW/RACK	\$12,063	Each	23%	\$9,289	Other	UE
V311D12AR25EL	V311D12AR25EL	VNXE HARDWARE	VNXE33002XSP DPE25X2.5 DS8x900GBSED	\$0	Each	23%	\$0	Other	UE
V311D12AR25FM	V311D12AR25FM	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS6X200GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AR25FS	V311D12AR25FS	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS6X100GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AR25PL	V311D12AR25PL	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS8X900GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AR25PM	V311D12AR25PM	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS8X600GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12AR25PS	V311D12AR25PS	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS8X300GBSASAC	\$0	Each	23%	\$0	Other	UE
V311D12DN15CM	V311D12DN15CM	VNXE HARDWARE	VNXE33002XSP DPE15X3.5 DS6X2TBSASDC	\$9,216	Each	23%	\$7,096	Other	UE
V311D12DN15CS	V311D12DN15CS	VNXE HARDWARE	VNXE33002XSP DPE15X3.5 DS6X1TBSASDC	\$9,164	Each	23%	\$7,056	Other	UE
V311D12DN15PL	V311D12DN15PL	VNXE HARDWARE	VNXE33002XSPDPE15X3.5DS8X900GBSASDC	\$0	Each	23%	\$0	Other	UE
V311D12DN15PM	V311D12DN15PM	VNXE HARDWARE	VNXE3300DPE15X3.5DS8X600GBSASDCNO RK	\$0	Each	23%	\$0	Other	UE
V311D12DN15PS	V311D12DN15PS	VNXE HARDWARE	VNXE3300DPE15X3.5DS8X300GBSASDCNO RK	\$0	Each	23%	\$0	Other	UE
V311D12DN25	V311D12DN25	VNXE HARDWARE	3U DPE2XSP12GB MEM25SDSACNR	\$13,872	Each	23%	\$10,681	Other	UE
V311D12DN25PL	V311D12DN25PL	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS8X900GBSASDC	\$0	Each	23%	\$0	Other	UE
V311D12DN25PM	V311D12DN25PM	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS8X600GBSASDC	\$0	Each	23%	\$0	Other	UE
V311D12DN25PS	V311D12DN25PS	VNXE HARDWARE	VNXE33002XSPDPE25X2.5DS8X300GBSASDC	\$0	Each	23%	\$0	Other	UE
V31-1GB-ETH	V31-1GB-ETH	VNXE HARDWARE	4 port x 1 GbE? IO (2 Modules)	\$0	Each	23%	\$0	Other	UE
V31-DAE-N15DC	V31-DAE-N15DC	VNXE HARDWARE	VNXE3300 3U DAE 15X3.5 DRIVE SLOTS DC	\$0	Each	23%	\$0	Other	UE
V31-DAE-N-15E	V31-DAE-N-15E	VNXE HARDWARE	VNXE3300 3U DAE 15X3.5 INCH DRIVE SLOTS	\$0	Each	23%	\$0	Other	UE
V31-DAE-N-25	V31-DAE-N-25	VNXE HARDWARE	2U DAE25X2.5INCH DRIVESLOTS NO RACK	\$0	Each	23%	\$0	Other	UE
V31-DAE-N-25D	V31-DAE-N-25D	VNXE HARDWARE	2U DAE25x2.5DC POWERCUSTOMER INSTALL	\$0	Each	23%	\$0	Other	UE
V31-DAE-R-15E	V31-DAE-R-15E	VNXE HARDWARE	VNXE3300 3U DAE 15X3.5 W/RACK	\$0	Each	23%	\$0	Other	UE
V31-DAE-R-25	V31-DAE-R-25	VNXE HARDWARE	2U DAE25X2.5 INCH DRIVE SLOTS W/RACK	\$0	Each	23%	\$0	Other	UE
V31-DPE-NODR	V31-DPE-NODR	VNXE HARDWARE	VNXE3150 Authorize Shipment- DPE-No DRV	\$0	Each	23%	\$0	Other	UE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V32-10GOPT	V32-10GOPT	VNXE HARDWARE	10GbE4port Optical IO module without SFP	\$0	Each	23%	\$0	Other	UE
V32-10GOPTSFP	V32-10GOPTSFP	VNXE HARDWARE	10GbE 4 port Optical IO module with SFP	\$0	Each	23%	\$0	Other	UE
V32-10GOPTSFPU	V32-10GOPTSFPU	VNXE HARDWARE	10GbE Optical IO Module with SFP Upgrade	\$0	Each	23%	\$0	Other	UE
V32-10GOPTU	V32-10GOPTU	VNXE HARDWARE	10GbE Optical IO Module without SFP Upg	\$0	Each	23%	\$0	Other	UE
V3212TB200GBHW	V3212TB200GBHW	VNXE HARDWARE	VNXe3200 DPE 12TB Cap w/ 200GB Flash	\$36,785	Each	23%	\$28,324	Other	UE
V3212TB400GBHW	V3212TB400GBHW	VNXE HARDWARE	VNXe3200 DPE 12TB Cap w/ 400GB Flash	\$43,025	Each	23%	\$33,129	Other	UE
V32-1G-IO	V32-1G-IO	VNXE HARDWARE	4 Port 1GbE iSCSI/IP	\$0	Each	23%	\$0	Other	UE
V32-1G-IOU	V32-1G-IOU	VNXE HARDWARE	4 Port 1GbE iSCSI/IP IO Module Upgrade	\$0	Each	23%	\$0	Other	UE
V3220TB1200GBHW	V3220TB1200GBHW	VNXE HARDWARE	VNXe3200 DPE 20TB Cap w/ 1200GB Flash	\$41,375	Each	23%	\$31,859	Other	UE
V3220TB800GBHW	V3220TB800GBHW	VNXE HARDWARE	VNXe3200 DPE 20TB Cap w/ 800GB Flash	\$39,580	Each	23%	\$30,477	Other	UE
V3225TB3600GBHW	V3225TB3600GBHW	VNXE HARDWARE	VNXe3200 DPE 25TB Cap w/ 3600GB Flash	\$71,830	Each	23%	\$55,309	Other	UE
V322TB600GB	V322TB600GB	VNXE HARDWARE	VNXe3200 DAE w/22TB Cap-600GB10K HS	\$14,870	Each	23%	\$11,450	Other	UE
V322TB900GB	V322TB900GB	VNXE HARDWARE	VNXe3200 DAE w/22TB Cap-900GB10K HS	\$15,095	Each	23%	\$11,623	Other	UE
V3235TB1200GBHW	V3235TB1200GBHW	VNXE HARDWARE	VNXe3200 DPE 35TB Cap w/ 1200GB Flash	\$41,375	Each	23%	\$31,859	Other	UE
V3235TB800GBHW	V3235TB800GBHW	VNXE HARDWARE	VNXe3200 DPE 35TB Cap w/ 800GB Flash	\$39,580	Each	23%	\$30,477	Other	UE
V3240TB3600GBHW	V3240TB3600GBHW	VNXE HARDWARE	VNXe3200 DPE 40TB Cap w/ 3600GB Flash	\$71,830	Each	23%	\$55,309	Other	UE
V324TB600GB	V324TB600GB	VNXE HARDWARE	VNXe3200 DAE w/44TB Cap-600GB10K HS	\$22,730	Each	23%	\$17,502	Other	UE
V324TB900GB	V324TB900GB	VNXE HARDWARE	VNXe3200 DAE w/44TB Cap-900GB10K HS	\$22,955	Each	23%	\$17,675	Other	UE
V32600S200FDAE	V32600S200FDAE	VNXE HARDWARE	VNXe3200 DAE 10x600GBSAS/10x200GBFLASH	\$30,225	Each	23%	\$23,273	Other	UE
V32-8GFC	V32-8GFC	VNXE HARDWARE	ONE 4 Port 8GB Fibre Channel IO Module	\$0	Each	23%	\$0	Other	UE
V32-8GFCU	V32-8GFCU	VNXE HARDWARE	4 Port 8GB Fibre Channel IO Module Upgr	\$0	Each	23%	\$0	Other	UE
V328TB200GBHW	V328TB200GBHW	VNXE HARDWARE	VNXe3200 DPE 8TB Cap w/ 200GB Flash	\$27,645	Each	23%	\$21,287	Other	UE
V328TB400GBHW	V328TB400GBHW	VNXE HARDWARE	VNXe3200 DPE 8TB Cap w/ 400GB Flash	\$36,685	Each	23%	\$28,247	Other	UE
V32900S200FDAE	V32900S200FDAE	VNXE HARDWARE	VNXe3200 DAE 10x900GBSAS/10x200GBFLASH	\$34,080	Each	23%	\$26,242	Other	UE
V32900S800FDAE	V32900S800FDAE	VNXE HARDWARE	VNXe3200 DAE 10x900GBSAS/10x800GBFLASH	\$78,840	Each	23%	\$60,707	Other	UE
V32D12AN2	V32D12AN2	VNXE HARDWARE	VNXe3200 2xSP DPE 12x3.5 DS	\$7,770	Each	23%	\$5,983	Other	UE
V32D12AN2CM12	V32D12AN2CM12	VNXE HARDWARE	VNXe32002xSP DPE12x3.5 DS12x2TB 7200K	\$0	Each	23%	\$0	Other	UE
V32D12AN2CM9	V32D12AN2CM9	VNXE HARDWARE	VNXe3200:2xSP DPE:12x3.5 DS:9x2TB 7200K	\$0	Each	23%	\$0	Other	UE
V32D12AN2CX12	V32D12AN2CX12	VNXE HARDWARE	VNXe32002xSP DPE12x3.5 DS12x4TB 7200K	\$0	Each	23%	\$0	Other	UE
V32D12AN2CX9	V32D12AN2CX9	VNXE HARDWARE	VNXE32002XSP DPE12X3.5 DS9X4TB 7200K	\$0	Each	23%	\$0	Other	UE
V32D12AN2F80	V32D12AN2F80	VNXE HARDWARE	VNXe322xSP DPE12x3.5DS8x800GB FAST VP	\$39,700	Each	23%	\$30,569	Other	UE
V32D12AN2PM12	V32D12AN2PM12	VNXE HARDWARE	VNXe32002xSP DPE12x3.5 DS12x600GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12AN2PM6	V32D12AN2PM6	VNXE HARDWARE	VNXe3200 2xSP DPE 12x3.5 DS 6x600GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12AN2QM12	V32D12AN2QM12	VNXE HARDWARE	VNXe32002xSP DPE12x3.5 DS12x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN2QM6	V32D12AN2QM6	VNXE HARDWARE	VNXe3200 2xSP DPE 12x3.5 DS 6x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN2QN12	V32D12AN2QN12	VNXE HARDWARE	VNXe32002xSP DPE12x3.5DS12x1200GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN2QN6	V32D12AN2QN6	VNXE HARDWARE	VNXe32002xSP DPE12x3.5 DS6x1200GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5F211	V32D12AN5F211	VNXE HARDWARE	VNXe322xSP DPE25x2.5DS11x200GB FASTVP	\$0	Each	23%	\$0	Other	UE



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V32D12AN5F216	V32D12AN5F216	VNXE HARDWARE	VNXe32-2xSP DPE:25x2.5DS:16x200GB FASTVP	\$0	Each	23%	\$0	Other	UE
V32D12AN5F221	V32D12AN5F221	VNXE HARDWARE	VNXe322xSP DPE25x2.5DS12x200GB FASTVP	\$0	Each	23%	\$0	Other	UE
V32D12AN5F28	V32D12AN5F28	VNXE HARDWARE	VNXe32-2xSP DPE:25x2.5DS:8x200GB FAST VP	\$19,380	Each	23%	\$14,923	Other	UE
V32D12AN5F80	V32D12AN5F80	VNXE HARDWARE	VNXe322xSP DPE25x2.5DS8x800GB FAST VP	\$39,700	Each	23%	\$30,569	Other	UE
V32D12AN5F810	V32D12AN5F810	VNXE HARDWARE	VNXe322xSP DPE25x2.5DS10x800GB FASTVP	\$0	Each	23%	\$0	Other	UE
V32D12AN5PS12	V32D12AN5PS12	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS12x300GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12AN5PS25	V32D12AN5PS25	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS25x300GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12AN5PS6	V32D12AN5PS6	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS6x300GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QM12	V32D12AN5QM12	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS12x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QM25	V32D12AN5QM25	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS25x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QM6	V32D12AN5QM6	VNXE HARDWARE	VNXe3200 2xSP DPE 25x2.5 DS 6x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QN12	V32D12AN5QN12	VNXE HARDWARE	VNXe32002xSP DPE25x2.5DS12x1200GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QN25	V32D12AN5QN25	VNXE HARDWARE	VNXe32002xSP DPE25x2.5DS25x1200GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QN6	V32D12AN5QN6	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS6x1200GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QS12	V32D12AN5QS12	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS12x600GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QS25	V32D12AN5QS25	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS25x600GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QS6	V32D12AN5QS6	VNXE HARDWARE	VNXe3200 2xSP DPE 25x2.5 DS 6x600GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QT12	V32D12AN5QT12	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS12x600GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QT25	V32D12AN5QT25	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS25x600GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12AN5QT6	V32D12AN5QT6	VNXE HARDWARE	VNXe32002xSP DPE25x2.5 DS6x600GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12DN2	V32D12DN2	VNXE HARDWARE	VNXe322xSP DPEDC12X3.5DS DISKLESS	\$9,390	Each	23%	\$7,230	Other	UE
V32D12DN2CM12	V32D12DN2CM12	VNXE HARDWARE	VNXe32-2xSP DPE:DC:12x3.5DS:12x2TB 7200K	\$0	Each	23%	\$0	Other	UE
V32D12DN2CM9	V32D12DN2CM9	VNXE HARDWARE	VNXe32-2xSP DPE:DC:12x3.5DS:9x2TB 7200K	\$0	Each	23%	\$0	Other	UE
V32D12DN2CX12	V32D12DN2CX12	VNXE HARDWARE	VNXe322xSP DPEDC12x3.5DS12x4TB 7200K	\$0	Each	23%	\$0	Other	UE
V32D12DN2CX9	V32D12DN2CX9	VNXE HARDWARE	VNXe322xSP DPEDC12x3.5DS9x4TB 7200K	\$0	Each	23%	\$0	Other	UE
V32D12DN2PM12	V32D12DN2PM12	VNXE HARDWARE	VNXe322xSP DPEDC12x3.5DS12x600GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12DN2PM6	V32D12DN2PM6	VNXE HARDWARE	VNXe322xSP DPEDC12x3.5DS6x600GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12DN2QM12	V32D12DN2QM12	VNXE HARDWARE	VNXe32-2xSP DPE:DC:12x3.5DS:12x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12DN2QM6	V32D12DN2QM6	VNXE HARDWARE	VNXe32-2xSP DPE:DC:12x3.5DS:6x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12DN2QN12	V32D12DN2QN12	VNXE HARDWARE	VNXe322xSP DPEDC12x3.5DS12x1200GB10K	\$0	Each	23%	\$0	Other	UE
V32D12DN2QN6	V32D12DN2QN6	VNXE HARDWARE	VNXe322xSP DPEDC12x3.5DS6x1200GB10K	\$0	Each	23%	\$0	Other	UE
V32D12DN5	V32D12DN5	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS DISKLESS	\$7,270	Each	23%	\$5,598	Other	UE
V32D12DN5F28	V32D12DN5F28	VNXE HARDWARE	VNXe32-2xSP DPE:DC:25x2.5x8x200GB FAST	\$0	Each	23%	\$0	Other	UE
V32D12DN5PS12	V32D12DN5PS12	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS12x300GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12DN5PS25	V32D12DN5PS25	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS25x300GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12DN5PS6	V32D12DN5PS6	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS6x300GB 15K	\$0	Each	23%	\$0	Other	UE
V32D12DN5QM12	V32D12DN5QM12	VNXE HARDWARE	VNXe32-2xSP DPE:DC:25x2.5DS:12x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12DN5QM25	V32D12DN5QM25	VNXE HARDWARE	VNXe32-2xSP DPE:DC:25x2.5DS:25x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12DN5QM6	V32D12DN5QM6	VNXE HARDWARE	VNXe32-2xSP DPE:DC:25x2.5DS:6x900GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12DN5QN12	V32D12DN5QN12	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS12x1200GB10K	\$0	Each	23%	\$0	Other	UE
V32D12DN5QN25	V32D12DN5QN25	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS25x1200GB10K	\$0	Each	23%	\$0	Other	UE
V32D12DN5QN6	V32D12DN5QN6	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS6x1200GB10K	\$0	Each	23%	\$0	Other	UE
V32D12DN5QS12	V32D12DN5QS12	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS12x600GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12DN5QS25	V32D12DN5QS25	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS25x600GB 10K	\$0	Each	23%	\$0	Other	UE
V32D12DN5QS6	V32D12DN5QS6	VNXE HARDWARE	VNXe322xSP DPEDC25x2.5DS6x600GB 10K	\$0	Each	23%	\$0	Other	UE
V32-DAE-12	V32-DAE-12	VNXE HARDWARE	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$0	Each	23%	\$0	Other	UE
V32-DAE-12U	V32-DAE-12U	VNXE HARDWARE	2U DAE w/12x3.5 INCH DRIVE SLOTSUPGRADE	\$2,550	Each	23%	\$1,964	Other	UE

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V32-DAE-25	V32-DAE-25	VNXE HARDWARE	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$0	Each	23%	\$0	Other	UE
V32-DAE-25D	V32-DAE-25D	VNXE HARDWARE	VNXe3200 DC DAE-25x2.5	\$0	Each	23%	\$0	Other	UE
V32-DAE-25DU	V32-DAE-25DU	VNXE HARDWARE	VNXe3200 DC DAE-25x2.5 Upgrade	\$5,870	Each	23%	\$4,520	Other	UE
V32-DAE-25U	V32-DAE-25U	VNXE HARDWARE	2U DAE w/25x2.5 INCH DRIVE SLOTSUPGRADE	\$4,515	Each	23%	\$3,477	Other	UE
V32-DPE-NODR	V32-DPE-NODR	VNXE HARDWARE	VNXe3200 Authorize Shipment- DPE-No DRV	\$0	Each	23%	\$0	Other	UE
V32-LCC-DAE12	V32-LCC-DAE12	VNXE HARDWARE	LCC FOR 2U DAE 12 DRIVE	\$1,775	Each	23%	\$1,367	Other	UE
V32-LCC-DAE25	V32-LCC-DAE25	VNXE HARDWARE	LCC FOR 2U DAE 25 DRIVE	\$1,775	Each	23%	\$1,367	Other	UE
V32-MSAS-2M	V32-MSAS-2M	VNXE HARDWARE	Two Mini-SAS to Mini-SAS 2 M cable	\$360	Each	23%	\$277	Other	UE
V32-MSAS-5M	V32-MSAS-5M	VNXE HARDWARE	Two Mini-SAS to Mini-SAS 5 M cable	\$900	Each	23%	\$693	Other	UE
V32MSAS-HD-2M	V32MSAS-HD-2M	VNXE HARDWARE	Two Mini-SAS HD to Mini-SAS 2 M cable	\$540	Each	23%	\$416	Other	UE
V32MSAS-HD-5M	V32MSAS-HD-5M	VNXE HARDWARE	Two Mini-SAS HD to Mini-SAS 5 M cable	\$1,350	Each	23%	\$1,040	Other	UE
V32-PWR-0	V32-PWR-0	VNXE HARDWARE	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-1	V32-PWR-1	VNXE HARDWARE	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-10	V32-PWR-10	VNXE HARDWARE	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-11	V32-PWR-11	VNXE HARDWARE	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-12	V32-PWR-12	VNXE HARDWARE	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-13	V32-PWR-13	VNXE HARDWARE	2 C13 PWRCRD W/ BSS46 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-14	V32-PWR-14	VNXE HARDWARE	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-15	V32-PWR-15	VNXE HARDWARE	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-2	V32-PWR-2	VNXE HARDWARE	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-3	V32-PWR-3	VNXE HARDWARE	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-4	V32-PWR-4	VNXE HARDWARE	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-5	V32-PWR-5	VNXE HARDWARE	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-6	V32-PWR-6	VNXE HARDWARE	2 C13 PWRCRD w/ SAA3 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-7	V32-PWR-7	VNXE HARDWARE	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-8	V32-PWR-8	VNXE HARDWARE	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE
V32-PWR-9	V32-PWR-9	VNXE HARDWARE	2 C13PWRCRD W/AFSNI7 107-2-D1PLG 250V10A	\$0	Each	23%	\$0	Other	UE
V3-2S10-300E	V3-2S10-300E	VNXE HARDWARE	300GB 10K 6G SAS 2.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V3-2S10300ETU	V3-2S10300ETU	VNXE HARDWARE	300GB 10K 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
V3-2S10300EU	V3-2S10300EU	VNXE HARDWARE	300GB 10K 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
V3-2S10-600E	V3-2S10-600E	VNXE HARDWARE	600GB 10K 6G SAS 2.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V3-2S10600ETU	V3-2S10600ETU	VNXE HARDWARE	600GB 10K 6G SAS 2.5 SPARE	\$955	Each	23%	\$735	Other	UE
V3-2S10600EU	V3-2S10600EU	VNXE HARDWARE	600GB 10K 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
V3-2S10-900E	V3-2S10-900E	VNXE HARDWARE	900GB 10K 6G SAS 2.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V3-2S10900ETU	V3-2S10900ETU	VNXE HARDWARE	900GB 10K 6G SAS 2.5 SPARE	\$1,290	Each	23%	\$993	Other	UE
V3-2S10900EU	V3-2S10900EU	VNXE HARDWARE	900GB 10K 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
V3-2S10E-900E	V3-2S10E-900E	VNXE HARDWARE	900GB 2.5 SELF ENCRYPT DRIVE	\$0	Each	23%	\$0	Other	UE
V32S10E900ETU	V32S10E900ETU	VNXE HARDWARE	900GB 10K 6G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
V3-2S10E900EU	V3-2S10E900EU	VNXE HARDWARE	900GB 2.5 SELF ENCRYPT DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V3-2S6F-100E	V3-2S6F-100E	VNXE HARDWARE	100GB EFD 8G SAS 2.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V32S6F100ETU	V32S6F100ETU	VNXE HARDWARE	100GB 2.5 EFD SPARE	\$0	Each	23%	\$0	Other	UE
V3-2S6F100EU	V3-2S6F100EU	VNXE HARDWARE	100GB EFD 8G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
V3-2S6F-200E	V3-2S6F-200E	VNXE HARDWARE	200GB EFD 8G SAS 2.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V32S6F200ETU	V32S6F200ETU	VNXE HARDWARE	200GB 2.5 EFD SPARE	\$5,965	Each	23%	\$4,693	Other	UE
V3-2S6F200EU	V3-2S6F200EU	VNXE HARDWARE	200GB EFD 8G SAS 2.5 SPARE	\$0	Each	23%	\$0	Other	UE
V32SFP-TWAX-1M	V32SFP-TWAX-1M	VNXE HARDWARE	Qty 4 1M ACTIVE TWINAX 10G CABLE	\$980	Each	23%	\$755	Other	UE
V32SFP-TWAX-3M	V32SFP-TWAX-3M	VNXE HARDWARE	Qty 4 3M ACTIVE TWINAX 10G CABLE	\$1,175	Each	23%	\$905	Other	UE

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V32SFP-TWAX-5M	V32SFP-TWAX-5M	VNXE HARDWARE	Qty 4 5M ACTIVE TWINAX 10G CABLE	\$1,440	Each	23%	\$1,109	Other	UE
V32-SP	V32-SP	VNXE HARDWARE	VNXe 3200 STORAGE PROCESSOR NO DIMM	\$7,015	Each	23%	\$5,402	Other	UE
V3D12AN15CE12	V3D12AN15CE12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x3TBS NLSSED	\$0	Each	23%	\$0	Other	UE
V3D12AN15CL12	V3D12AN15CL12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x3TBS NLS	\$0	Each	23%	\$0	Other	UE
V3D12AN15CM12	V3D12AN15CM12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x2TBS NLS	\$0	Each	23%	\$0	Other	UE
V3D12AN15CS12	V3D12AN15CS12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x1TBS NLS	\$0	Each	23%	\$0	Other	UE
V3D12AN15CXL12	V3D12AN15CXL12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x4TBS NLS	\$0	Each	23%	\$0	Other	UE
V3D12AN15EL12	V3D12AN15EL12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x900GBSED	\$0	Each	23%	\$0	Other	UE
V3D12AN15PL12	V3D12AN15PL12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x900GB	\$0	Each	23%	\$0	Other	UE
V3D12AN15PM12	V3D12AN15PM12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x600GB	\$0	Each	23%	\$0	Other	UE
V3D12AN15PS12	V3D12AN15PS12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x300GB	\$0	Each	23%	\$0	Other	UE
V3D12AN25EL12	V3D12AN25EL12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x900GBSED	\$0	Each	23%	\$0	Other	UE
V3D12AN25PL12	V3D12AN25PL12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x900GB	\$0	Each	23%	\$0	Other	UE
V3D12AN25PM12	V3D12AN25PM12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x600GB	\$0	Each	23%	\$0	Other	UE
V3D12AN25PS12	V3D12AN25PS12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x300GB	\$0	Each	23%	\$0	Other	UE
V3D12AR15CE12	V3D12AR15CE12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x3TBNLSRKSED	\$0	Each	23%	\$0	Other	UE
V3D12AR15CL12	V3D12AR15CL12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x3TBNLSRK	\$0	Each	23%	\$0	Other	UE
V3D12AR15CM12	V3D12AR15CM12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x2TBNLSRK	\$0	Each	23%	\$0	Other	UE
V3D12AR15CS12	V3D12AR15CS12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x1TBNLSRK	\$0	Each	23%	\$0	Other	UE
V3D12AR15CXL12	V3D12AR15CXL12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x4TBNLSRK	\$27,600	Each	23%	\$21,252	Other	UE
V3D12AR15EL12	V3D12AR15EL12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x900GBRKSED	\$0	Each	23%	\$0	Other	UE
V3D12AR15PL12	V3D12AR15PL12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x900GBRK	\$0	Each	23%	\$0	Other	UE
V3D12AR15PM12	V3D12AR15PM12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x600GBRK	\$0	Each	23%	\$0	Other	UE
V3D12AR15PS12	V3D12AR15PS12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x300GBRK	\$0	Each	23%	\$0	Other	UE
V3D12AR25EL12	V3D12AR25EL12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x900GBRKSED	\$0	Each	23%	\$0	Other	UE
V3D12AR25PL12	V3D12AR25PL12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x900GBRK	\$0	Each	23%	\$0	Other	UE
V3D12AR25PM12	V3D12AR25PM12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x600GBRK	\$0	Each	23%	\$0	Other	UE
V3D12AR25PS12	V3D12AR25PS12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x300GBRK	\$0	Each	23%	\$0	Other	UE
V3D12DN15PL12	V3D12DN15PL12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x900GBDC	\$0	Each	23%	\$0	Other	UE
V3D12DN15PM12	V3D12DN15PM12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x600GBDC	\$0	Each	23%	\$0	Other	UE
V3D12DN15PS12	V3D12DN15PS12	VNXE HARDWARE	VNXE33002SP DPE15X3.512x300GBDC	\$0	Each	23%	\$0	Other	UE
V3D12DN25PL12	V3D12DN25PL12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x900GBDC	\$0	Each	23%	\$0	Other	UE
V3D12DN25PM12	V3D12DN25PM12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x600GBDC	\$0	Each	23%	\$0	Other	UE
V3D12DN25PS12	V3D12DN25PS12	VNXE HARDWARE	VNXE33002SP DPE25X2.512x300GBDC	\$0	Each	23%	\$0	Other	UE
V3-RACK-40U	V3-RACK-40U	VNXE HARDWARE	VNXE3300 RACK	\$1,680	Each	23%	\$1,294	Other	UE
V3-VS07-010-6	V3-VS07-010-6	VNXE HARDWARE	6TB SAS DISK PACK (6 x 1TB 7200RPM)	\$2,830	Each	23%	\$2,179	Other	UE
V3-VS07-0106U	V3-VS07-0106U	VNXE HARDWARE	6TB SAS DISK PACK (6 x 1TB 72k)JUG	\$3,830	Each	23%	\$2,949	Other	UE
V3-VS07-010E	V3-VS07-010E	VNXE HARDWARE	1TB 7200RPM NL-SAS DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS07-010EU	V3-VS07-010EU	VNXE HARDWARE	1TB 7200RPM NL-SAS DRIVE	\$0	Each	23%	\$0	Other	UE
V3VS07-010TUE	V3VS07-010TUE	VNXE HARDWARE	1TB 7200RPM NL-SAS DRIVE UPGRADE	\$640	Each	23%	\$493	Other	UE

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V3-VS07-010UE	V3-VS07-010UE	VNXE HARDWARE	1TB 7200RPM NL-SAS DRIVE UPGRADE	\$0	Each	23%	\$0	Other	UE
V3-VS07-020-6	V3-VS07-020-6	VNXE HARDWARE	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	\$4,320	Each	23%	\$3,326	Other	UE
V3-VS07-0206U	V3-VS07-0206U	VNXE HARDWARE	12TB SAS DISK PACK (6 x 2TB 72k)UPG	\$5,850	Each	23%	\$4,505	Other	UE
V3-VS07-020E	V3-VS07-020E	VNXE HARDWARE	2TB 7200RPM NL-SAS DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS07-020EU	V3-VS07-020EU	VNXE HARDWARE	2TB 7200RPM 3.5 SAS DRIVE SPARE UPGRADE	\$975	Each	23%	\$751	Other	UE
V3VS07-020TUE	V3VS07-020TUE	VNXE HARDWARE	2TB 7200RPM NL-SAS DRIVE UPGRADE	\$975	Each	23%	\$751	Other	UE
V3-VS07-020UE	V3-VS07-020UE	VNXE HARDWARE	2TB 7200RPM NL-SAS DRIVE UPGRADE	\$0	Each	23%	\$0	Other	UE
V3-VS07-030E	V3-VS07-030E	VNXE HARDWARE	3TB 7200RPM NL-SAS DRIVE	\$0	Each	23%	\$0	Other	UE
V3VS07-030ETU	V3VS07-030ETU	VNXE HARDWARE	3TB 7200RPM NL-SAS SPARE	\$1,385	Each	23%	\$1,066	Other	UE
V3-VS07-030EU	V3-VS07-030EU	VNXE HARDWARE	3TB 7200RPM NL-SAS SPARE	\$0	Each	23%	\$0	Other	UE
V3-VS07-040E	V3-VS07-040E	VNXE HARDWARE	4TB 7.2K NL-SAS 3.5 DRIVE	\$1,250	Each	23%	\$963	Other	UE
V3-VS07-040ETU	V3-VS07-040ETU	VNXE HARDWARE	4TB 7.2K NL-SAS 3.5 DRIVE TAA UPG	\$1,670	Each	23%	\$1,286	Other	UE
V3-VS07-040EU	V3-VS07-040EU	VNXE HARDWARE	4TB 7.2K NL-SAS 3.5 DRIVE UPG	\$1,670	Each	23%	\$1,286	Other	UE
V3-VS07E-030E	V3-VS07E-030E	VNXE HARDWARE	3TB NL-SAS 3.5 SELF ENCRYPT DRIVE	\$0	Each	23%	\$0	Other	UE
V3VS07E030ETU	V3VS07E030ETU	VNXE HARDWARE	3TB NL-SAS 3.5 SELF ENCRYPT DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V3-VS07E030EU	V3-VS07E030EU	VNXE HARDWARE	3TB NL-SAS 3.5 SELF ENCRYPT DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V3-VS10-900E	V3-VS10-900E	VNXE HARDWARE	900GB 10K 6G SAS 3.5 DRIVE	\$0	Each	23%	\$0	Other	UE
V3VS10900ETU	V3VS10900ETU	VNXE HARDWARE	900GB 10K 3.5 SAS SPARE	\$1,420	Each	23%	\$1,093	Other	UE
V3-VS10900EU	V3-VS10900EU	VNXE HARDWARE	900GB 10K 6G SAS 3.5 SPARE	\$0	Each	23%	\$0	Other	UE
V3-VS10E-900E	V3-VS10E-900E	VNXE HARDWARE	900GB 3.5 SELF ENCRYPT DRIVE	\$0	Each	23%	\$0	Other	UE
V3VS10E900ETU	V3VS10E900ETU	VNXE HARDWARE	900GB 3.5 SELF ENCRYPT DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V3-VS10E900EU	V3-VS10E900EU	VNXE HARDWARE	900GB 3.5 SELF ENCRYPT DRIVE UPG	\$0	Each	23%	\$0	Other	UE
V3-VS15-300-6	V3-VS15-300-6	VNXE HARDWARE	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945	Each	23%	\$3,038	Other	UE
V3-VS15-3006U	V3-VS15-3006U	VNXE HARDWARE	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	\$5,330	Each	23%	\$4,104	Other	UE
V3-VS15-300-7	V3-VS15-300-7	VNXE HARDWARE	2100GB SAS DISK PACK (7X 300GB 15K 3.5)	\$4,605	Each	23%	\$3,546	Other	UE
V3-VS15-3007U	V3-VS15-3007U	VNXE HARDWARE	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	\$6,215	Each	23%	\$4,786	Other	UE
V3-VS15-300E	V3-VS15-300E	VNXE HARDWARE	300GB 15K SAS DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS15-300EU	V3-VS15-300EU	VNXE HARDWARE	300GB 15K 3.5 SAS SPARE	\$890	Each	23%	\$685	Other	UE
V3VS15-300TUE	V3VS15-300TUE	VNXE HARDWARE	300GB 15K SAS DRIVE UPGRADE	\$890	Each	23%	\$685	Other	UE
V3-VS15-300UE	V3-VS15-300UE	VNXE HARDWARE	300GB 15K SAS DRIVE UPGRADE	\$0	Each	23%	\$0	Other	UE
V3-VS15-600-6	V3-VS15-600-6	VNXE HARDWARE	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270	Each	23%	\$4,828	Other	UE
V3-VS15-6006U	V3-VS15-6006U	VNXE HARDWARE	3600GB SAS DISK PK(6x600GB 15K 3.5)UPG	\$8,460	Each	23%	\$6,514	Other	UE
V3-VS15-600-7	V3-VS15-600-7	VNXE HARDWARE	4200GB SAS DISK PACK (7X 600GB 15K 3.5)	\$7,310	Each	23%	\$5,629	Other	UE
V3-VS15-6007U	V3-VS15-6007U	VNXE HARDWARE	4200GB SAS DISK PK (7x600GB 15K)UPG	\$9,870	Each	23%	\$7,600	Other	UE
V3-VS15-600E	V3-VS15-600E	VNXE HARDWARE	600GB 15K SAS DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS15-600EU	V3-VS15-600EU	VNXE HARDWARE	600GB 15K 3.5 SAS SPARE	\$1,405	Each	23%	\$1,082	Other	UE
V3VS15-600TUE	V3VS15-600TUE	VNXE HARDWARE	600GB 15K SAS DRIVE UPGRADE	\$1,405	Each	23%	\$1,082	Other	UE
V3-VS15-600UE	V3-VS15-600UE	VNXE HARDWARE	600GB 15K SAS DRIVE UPGRADE	\$0	Each	23%	\$0	Other	UE
V3-VS6F-100-5	V3-VS6F-100-5	VNXE HARDWARE	500GB FLASH DISK PACK	\$11,725	Each	23%	\$9,028	Other	UE
V3-VS6F-1005U	V3-VS6F-1005U	VNXE HARDWARE	500GB FLASH DISK PACK (5 x 100GB)UPG	\$15,835	Each	23%	\$12,193	Other	UE

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	0-100	Calculated Column	L(Column I	Column K)	Product Category (if applicable)
				Base price from Base Price Source	UoM	Proposed Discount(%)	ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
V3-VS6F-100E	V3-VS6F-100E	VNXE HARDWARE	100GB 3.5 EFD DRIVE	\$0	Each	23%	\$0	Other	UE
V3-VS6F100ETU	V3-VS6F100ETU	VNXE HARDWARE	100GB EFD SAS DRIVE UPGRADE	\$0	Each	23%	\$0	Other	UE
V3-VS6F-100EU	V3-VS6F-100EU	VNXE HARDWARE	100GB 3.5 EFD SPARE	\$3,165	Each	23%	\$2,437	Other	UE
V3-VS6F-100UE	V3-VS6F-100UE	VNXE HARDWARE	100GB 3.5 EFD DRIVE UPGRADE	\$0	Each	23%	\$0	Other	UE
V5-2S10-012	V5-2S10-012	VNXE HARDWARE	VNXE1600 1.2TB 10K SAS 25X2.5	\$850	Each	23%	\$655	Other	UE
V5-2S10-012TU	V5-2S10-012TU	VNXE HARDWARE	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,400	Each	23%	\$1,078	Other	UE
V5-2S10-012U	V5-2S10-012U	VNXE HARDWARE	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,400	Each	23%	\$1,078	Other	UE
V5-2S10-600	V5-2S10-600	VNXE HARDWARE	VNXE1600 600GB 10K SAS 25X2.5	\$455	Each	23%	\$350	Other	UE
V5-2S10-600TU	V5-2S10-600TU	VNXE HARDWARE	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$750	Each	23%	\$578	Other	UE
V5-2S10-600U	V5-2S10-600U	VNXE HARDWARE	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$750	Each	23%	\$578	Other	UE
V5-2S10-900	V5-2S10-900	VNXE HARDWARE	VNXE1600 900GB 10K SAS 25X2.5	\$655	Each	23%	\$504	Other	UE
V5-2S10-900TU	V5-2S10-900TU	VNXE HARDWARE	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$1,080	Each	23%	\$832	Other	UE
V5-2S10-900U	V5-2S10-900U	VNXE HARDWARE	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$1,080	Each	23%	\$832	Other	UE
V5-2S15-300	V5-2S15-300	VNXE HARDWARE	VNXE1600 300GB 15K SAS 25X2.5	\$705	Each	23%	\$543	Other	UE
V5-2S15-300TU	V5-2S15-300TU	VNXE HARDWARE	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$1,160	Each	23%	\$893	Other	UE
V5-2S15-300U	V5-2S15-300U	VNXE HARDWARE	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$1,160	Each	23%	\$893	Other	UE
V5-2S15-600	V5-2S15-600	VNXE HARDWARE	VNXE1600 600GB 15K SAS 25X2.5	\$725	Each	23%	\$558	Other	UE
V5-2S15-600TU	V5-2S15-600TU	VNXE HARDWARE	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$1,190	Each	23%	\$916	Other	UE
V5-2S15-600U	V5-2S15-600U	VNXE HARDWARE	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$1,190	Each	23%	\$916	Other	UE
V5-2S6FX-200	V5-2S6FX-200	VNXE HARDWARE	VNXE1600 200GB SSD 25X2.5	\$1,450	Each	23%	\$1,117	Other	UE
V5-2S6FX-200TU	V5-2S6FX-200TU	VNXE HARDWARE	VNXE1600 200GB SSD 25X2.5 U/G	\$2,120	Each	23%	\$1,632	Other	UE
V5-2S6FX-200U	V5-2S6FX-200U	VNXE HARDWARE	VNXE1600 200GB SSD 25X2.5 U/G	\$2,120	Each	23%	\$1,632	Other	UE
V5-2S6FX-800	V5-2S6FX-800	VNXE HARDWARE	VNXE1600 800GB SSD 25X2.5	\$4,150	Each	23%	\$3,196	Other	UE
V5-2S6FX-800TU	V5-2S6FX-800TU	VNXE HARDWARE	VNXE1600 800GB SSD 25X2.5 U/G	\$6,080	Each	23%	\$4,682	Other	UE
V5-2S6FX-800U	V5-2S6FX-800U	VNXE HARDWARE	VNXE1600 800GB SSD 25X2.5 U/G	\$6,080	Each	23%	\$4,682	Other	UE
V5-PS07-020	V5-PS07-020	VNXE HARDWARE	VNXE1600 2TB NL SAS 12X3.5	\$610	Each	23%	\$470	Other	UE
V5-PS07-020TU	V5-PS07-020TU	VNXE HARDWARE	VNXE1600 2TB NL SAS 12X3.5 U/G	\$1,010	Each	23%	\$778	Other	UE
V5-PS07-020U	V5-PS07-020U	VNXE HARDWARE	VNXE1600 2TB NL SAS 12X3.5 U/G	\$1,010	Each	23%	\$778	Other	UE
V5-PS07-040	V5-PS07-040	VNXE HARDWARE	VNXE1600 4TB NL SAS 12X3.5	\$905	Each	23%	\$697	Other	UE
V5-PS07-040TU	V5-PS07-040TU	VNXE HARDWARE	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,490	Each	23%	\$1,147	Other	UE
V5-PS07-040U	V5-PS07-040U	VNXE HARDWARE	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,490	Each	23%	\$1,147	Other	UE
V5-PS10-012	V5-PS10-012	VNXE HARDWARE	VNXE1600 1.2TB 10K SAS 12X3.5	\$850	Each	23%	\$655	Other	UE
V5-PS10-012TU	V5-PS10-012TU	VNXE HARDWARE	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$1,400	Each	23%	\$1,078	Other	UE
V5-PS10-012U	V5-PS10-012U	VNXE HARDWARE	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$1,400	Each	23%	\$1,078	Other	UE
V5-PS10-600	V5-PS10-600	VNXE HARDWARE	VNXE1600 600GB 10K SAS 12X3.5	\$455	Each	23%	\$350	Other	UE
V5-PS10-600TU	V5-PS10-600TU	VNXE HARDWARE	VNXE1600 600GB 10K SAS 12X3.5 U/G	\$750	Each	23%	\$578	Other	UE
V5-PS10-600U	V5-PS10-600U	VNXE HARDWARE	VNXE1600 600GB 10K SAS 12X3.5 U/G	\$750	Each	23%	\$578	Other	UE
V5-PS10-900	V5-PS10-900	VNXE HARDWARE	VNXE1600 900GB 10K SAS 12X3.5	\$655	Each	23%	\$504	Other	UE
V5-PS10-900TU	V5-PS10-900TU	VNXE HARDWARE	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$1,080	Each	23%	\$832	Other	UE
V5-PS10-900U	V5-PS10-900U	VNXE HARDWARE	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$1,080	Each	23%	\$832	Other	UE
V5-PS15-300	V5-PS15-300	VNXE HARDWARE	VNXE1600 300GB 15K SAS 12X3.5	\$705	Each	23%	\$543	Other	UE
V5-PS15-300TU	V5-PS15-300TU	VNXE HARDWARE	VNXE1600 300GB 15K SAS 12X3.5 U/G	\$1,160	Each	23%	\$893	Other	UE
V5-PS15-300U	V5-PS15-300U	VNXE HARDWARE	VNXE1600 300GB 15K SAS 12X3.5 U/G	\$1,160	Each	23%	\$893	Other	UE
V5-PS15-600	V5-PS15-600	VNXE HARDWARE	VNXE1600 600GB 15K SAS 12X3.5	\$725	Each	23%	\$558	Other	UE
V5-PS15-600TU	V5-PS15-600TU	VNXE HARDWARE	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$1,190	Each	23%	\$916	Other	UE
V5-PS15-600U	V5-PS15-600U	VNXE HARDWARE	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$1,190	Each	23%	\$916	Other	UE
V5-PS6FX-200	V5-PS6FX-200	VNXE HARDWARE	VNXE1600 200GB SSD 12X3.5	\$1,450	Each	23%	\$1,117	Other	UE
V5-PS6FX-200TU	V5-PS6FX-200TU	VNXE HARDWARE	VNXE1600 200GB SSD 12X3.5 U/G	\$2,120	Each	23%	\$1,632	Other	UE
V5-PS6FX-200U	V5-PS6FX-200U	VNXE HARDWARE	VNXE1600 200GB SSD 12X3.5 U/G	\$2,120	Each	23%	\$1,632	Other	UE
V5-PS6FX-800	V5-PS6FX-800	VNXE HARDWARE	VNXE1600 800GB SSD 12X3.5	\$4,150	Each	23%	\$3,196	Other	UE
V5-PS6FX-800TU	V5-PS6FX-800TU	VNXE HARDWARE	VNXE1600 800GB SSD 12X3.5 U/G	\$6,080	Each	23%	\$4,682	Other	UE
V5-PS6FX-800U	V5-PS6FX-800U	VNXE HARDWARE	VNXE1600 800GB SSD 12X3.5 U/G	\$6,080	Each	23%	\$4,682	Other	UE
V5-SP-L6X1200-10K	V5-SP-L6X1200-10K	VNXE HARDWARE	VNXE1600 3.5 System Pack 6X 1.2TB 10K	\$5,100	Each	23%	\$3,927	Other	UE
V5-SP-L6X200-SSD	V5-SP-L6X200-SSD	VNXE HARDWARE	VNXE1600 3.5 System Pack 6X 200GB SSD	\$8,695	Each	23%	\$6,695	Other	UE
V5-SP-L6X300-15K	V5-SP-L6X300-15K	VNXE HARDWARE	VNXE1600 3.5 System Pack 6X 300GB 15K	\$2,960	Each	23%	\$2,279	Other	UE
V5-SP-L6X600-10K	V5-SP-L6X600-10K	VNXE HARDWARE	VNXE1600 3.5 System Pack 6X 600GB 10K	\$2,185	Each	23%	\$1,682	Other	UE
V5-SP-L6X600-15K	V5-SP-L6X600-15K	VNXE HARDWARE	VNXE1600 3.5 System Pack 6X 600GB 15K	\$3,040	Each	23%	\$2,341	Other	UE
V5-SP-L6X800-SSD	V5-SP-L6X800-SSD	VNXE HARDWARE	VNXE1600 3.5 System Pack 6X 800GB SSD	\$24,900	Each	23%	\$19,173	Other	UE
V5-SP-L6X900-10K	V5-SP-L6X900-10K	VNXE HARDWARE	VNXE1600 3.5 System Pack 6X 900GB 10K	\$3,150	Each	23%	\$2,426	Other	UE
V5-SP-L9X2TB-NL	V5-SP-L9X2TB-NL	VNXE HARDWARE	VNXE1600 3.5 System Pack 9X 2TB NLSAS	\$4,535	Each	23%	\$3,492	Other	UE
V5-SP-L9X4TB-NL	V5-SP-L9X4TB-NL	VNXE HARDWARE	VNXE1600 3.5 System Pack 9X 4TB NLSAS	\$8,145	Each	23%	\$6,272	Other	UE
V5-SP-S6X1200-10K	V5-SP-S6X1200-10K	VNXE HARDWARE	VNXE1600 2.5 System Pack 6X 1.2TB 10K	\$5,100	Each	23%	\$3,927	Other	UE
V5-SP-S6X200-SSD	V5-SP-S6X200-SSD	VNXE HARDWARE	VNXE1600 2.5 System Pack 6X 200GB SSD	\$8,695	Each	23%	\$6,695	Other	UE



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V5-SP-S6X300-15K	V5-SP-S6X300-15K	VNXE HARDWARE	VNXe1600 2.5 System Pack 6X 300GB 15K	\$2,960	Each	23%	\$2,279	Other	UE
V5-SP-S6X600-10K	V5-SP-S6X600-10K	VNXE HARDWARE	VNXe1600 2.5 System Pack 6X 600GB 10K	\$2,185	Each	23%	\$1,682	Other	UE
V5-SP-S6X600-15K	V5-SP-S6X600-15K	VNXE HARDWARE	VNXe1600 2.5 System Pack 6X 600GB 15K	\$3,040	Each	23%	\$2,341	Other	UE
V5-SP-S6X800-SSD	V5-SP-S6X800-SSD	VNXE HARDWARE	VNXe1600 2.5 System Pack 6X 800GB SSD	\$24,900	Each	23%	\$19,173	Other	UE
V5-SP-S6X900-10K	V5-SP-S6X900-10K	VNXE HARDWARE	VNXe1600 2.5 System Pack 6X 900GB 10K	\$3,150	Each	23%	\$2,426	Other	UE
V6-2S10-012	V6-2S10-012	VNXE HARDWARE	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-2S10-012TU	V6-2S10-012TU	VNXE HARDWARE	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,630	Each	23%	\$1,255	Other	UE
V6-2S10-012U	V6-2S10-012U	VNXE HARDWARE	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,630	Each	23%	\$1,255	Other	UE
V6-2S10-600	V6-2S10-600	VNXE HARDWARE	VNXe 3200 600GB 10K SAS 25X2.5	\$0	Each	23%	\$0	Other	UE
V6-2S10-600TU	V6-2S10-600TU	VNXE HARDWARE	VNXe 3200 600GB 10K SAS 25X2.5 U/G	\$960	Each	23%	\$739	Other	UE
V6-2S10-600U	V6-2S10-600U	VNXE HARDWARE	VNXe 3200 600GB 10K SAS 25X2.5 U/G	\$960	Each	23%	\$739	Other	UE
V6-2S10-900	V6-2S10-900	VNXE HARDWARE	VNXe 3200 900GB 10K SAS 25X2.5	\$0	Each	23%	\$0	Other	UE
V6-2S10-900TU	V6-2S10-900TU	VNXE HARDWARE	VNXe 3200 900GB 10K SAS 25X2.5 U/G	\$1,280	Each	23%	\$986	Other	UE
V6-2S10-900U	V6-2S10-900U	VNXE HARDWARE	VNXe 3200 900GB 10K SAS 25X2.5 U/G	\$1,290	Each	23%	\$993	Other	UE
V6-2S15-300	V6-2S15-300	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 25X2.5	\$0	Each	23%	\$0	Other	UE
V6-2S15-300TU	V6-2S15-300TU	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 25X2.5 U/G	\$1,400	Each	23%	\$1,078	Other	UE
V6-2S15-300U	V6-2S15-300U	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 25X2.5 U/G	\$1,400	Each	23%	\$1,078	Other	UE
V6-2S15-600	V6-2S15-600	VNXE HARDWARE	VNXe3200 600GB 15K SAS 25X2.5	\$0	Each	23%	\$0	Other	UE
V6-2S15-600TU	V6-2S15-600TU	VNXE HARDWARE	VNXe3200 600GB 15K SAS 25X2.5 TAA UPG	\$1,430	Each	23%	\$1,101	Other	UE
V6-2S15-600U	V6-2S15-600U	VNXE HARDWARE	VNXe3200 600GB 15K SAS 25X2.5 UPG	\$1,430	Each	23%	\$1,101	Other	UE
V6-2S6F-100	V6-2S6F-100	VNXE HARDWARE	VNXe 3200 100GB EFD 25X2.5	\$0	Each	23%	\$0	Other	UE
V6-2S6F-100TU	V6-2S6F-100TU	VNXE HARDWARE	VNXe 3200 100GB EFD 25X2.5 U/G	\$3,020	Each	23%	\$2,325	Other	UE
V6-2S6F-100U	V6-2S6F-100U	VNXE HARDWARE	VNXe 3200 100GB EFD 25X2.5 U/G	\$3,020	Each	23%	\$2,325	Other	UE
V6-2S6F-200	V6-2S6F-200	VNXE HARDWARE	VNXe 3200 200GB EFD 25X2.5	\$0	Each	23%	\$0	Other	UE
V6-2S6F-200TU	V6-2S6F-200TU	VNXE HARDWARE	VNXe 3200 200GB EFD 25X2.5 U/G	\$4,780	Each	23%	\$3,681	Other	UE
V6-2S6F-200U	V6-2S6F-200U	VNXE HARDWARE	VNXe 3200 200GB EFD 25X2.5 U/G	\$4,780	Each	23%	\$3,681	Other	UE
V6-2S6FX-100	V6-2S6FX-100	VNXE HARDWARE	VNXe 3200 100GB FAST VP EFD 25X2.5	\$0	Each	23%	\$0	Other	UE
V6-2S6FX-100TU	V6-2S6FX-100TU	VNXE HARDWARE	VNXe 3200 100GB FAST VP EFD 25X2.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-2S6FX-100U	V6-2S6FX-100U	VNXE HARDWARE	VNXe 3200 100GB FAST VP EFD 25X2.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-2S6FX-200	V6-2S6FX-200	VNXE HARDWARE	VNXe 3200 200GB FAST VP EFD 25X2.5	\$0	Each	23%	\$0	Other	UE
V6-2S6FX-200-10	V6-2S6FX-200-10	VNXE HARDWARE	Flash Power Pack VNXe 200GB 10X2.5	\$16,100	Each	23%	\$12,397	Other	UE
V6-2S6FX-200-19	V6-2S6FX-200-19	VNXE HARDWARE	Flash Power Pack VNXe 200GB 19X2.5	\$30,590	Each	23%	\$23,654	Other	UE
V6-2S6FX-200-25	V6-2S6FX-200-25	VNXE HARDWARE	Flash Power Pack VNXe 200GB 25X2.5	\$40,250	Each	23%	\$30,993	Other	UE
V6-2S6FX-200-50	V6-2S6FX-200-50	VNXE HARDWARE	Flash Power Pack VNXe 200GB 50X2.5	\$75,725	Each	23%	\$58,308	Other	UE
V6-2S6FX-200TU	V6-2S6FX-200TU	VNXE HARDWARE	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$2,360	Each	23%	\$1,817	Other	UE
V6-2S6FX-200TU-50	V6-2S6FX-200TU-50	VNXE HARDWARE	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$110,860	Each	23%	\$85,362	Other	UE
V6-2S6FX-200U	V6-2S6FX-200U	VNXE HARDWARE	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$2,360	Each	23%	\$1,817	Other	UE
V6-2S6FX-200U-10	V6-2S6FX-200U-10	VNXE HARDWARE	Flash Power Pack VNXe 200GB 10X2.5 UPG	\$19,350	Each	23%	\$14,900	Other	UE
V6-2S6FX-200U-19	V6-2S6FX-200U-19	VNXE HARDWARE	Flash Power Pack VNXe 200GB 19X2.5 UPG	\$36,765	Each	23%	\$28,309	Other	UE
V6-2S6FX-200U-25	V6-2S6FX-200U-25	VNXE HARDWARE	Flash Power Pack VNXe 200GB 25X2.5 UPG	\$48,375	Each	23%	\$37,249	Other	UE
V6-2S6FX-200U-50	V6-2S6FX-200U-50	VNXE HARDWARE	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870	Each	23%	\$69,970	Other	UE
V6-2S6FX-800	V6-2S6FX-800	VNXE HARDWARE	VNXe 3200 800GB FASTVP EFD 25X2.5	\$0	Each	23%	\$0	Other	UE
V6-2S6FX-800-10	V6-2S6FX-800-10	VNXE HARDWARE	Flash Power Pack VNXe 800GB 10X2.5	\$57,650	Each	23%	\$44,391	Other	UE
V6-2S6FX-800-19	V6-2S6FX-800-19	VNXE HARDWARE	Flash Power Pack VNXe 800GB 19X2.5	\$109,535	Each	23%	\$84,342	Other	UE
V6-2S6FX-800-25	V6-2S6FX-800-25	VNXE HARDWARE	Flash Power Pack VNXe 800GB 25X2.5	\$144,125	Each	23%	\$110,976	Other	UE
V6-2S6FX-800-50	V6-2S6FX-800-50	VNXE HARDWARE	Flash Power Pack VNXe 800GB 50X2.5	\$278,050	Each	23%	\$214,099	Other	UE
V6-2S6FX-800TU	V6-2S6FX-800TU	VNXE HARDWARE	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$6,080	Each	23%	\$4,682	Other	UE
V6-2S6FX-800TU-50	V6-2S6FX-800TU-50	VNXE HARDWARE	Flash Power Pack VNXe 800GB 50X2.5 UPG	\$407,050	Each	23%	\$313,429	Other	UE
V6-2S6FX-800U	V6-2S6FX-800U	VNXE HARDWARE	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$6,080	Each	23%	\$4,682	Other	UE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V6-2S6FX-800U-10	V6-2S6FX-800U-10	VNXE HARDWARE	Flash Power Pack VNXe 800GB 10X2.5 UPG	\$84,490	Each	23%	\$65,057	Other	UE
V6-2S6FX-800U-19	V6-2S6FX-800U-19	VNXE HARDWARE	Flash Power Pack VNXe 800GB 19X2.5 UPG	\$160,520	Each	23%	\$123,600	Other	UE
V6-2S6FX-800U-25	V6-2S6FX-800U-25	VNXE HARDWARE	Flash Power Pack VNXe 800GB 25X2.5 UPG	\$211,210	Each	23%	\$162,632	Other	UE
V6-2S6FX-800U-50	V6-2S6FX-800U-50	VNXE HARDWARE	Flash Power Pack VNXe 800GB 50X2.5 UPG	\$407,050	Each	23%	\$313,429	Other	UE
V6-PS07-020	V6-PS07-020	VNXE HARDWARE	VNXe 3200 2TB NL SAS 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS07-020TU	V6-PS07-020TU	VNXE HARDWARE	VNXe 3200 2TB NL SAS 12X3.5 U/G	\$1,090	Each	23%	\$839	Other	UE
V6-PS07-020U	V6-PS07-020U	VNXE HARDWARE	VNXe 3200 2TB NL SAS 12X3.5 U/G	\$1,090	Each	23%	\$839	Other	UE
V6-PS07-040	V6-PS07-040	VNXE HARDWARE	VNXe 3200 4TB NL SAS 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS07-040TU	V6-PS07-040TU	VNXE HARDWARE	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,490	Each	23%	\$1,147	Other	UE
V6-PS07-040U	V6-PS07-040U	VNXE HARDWARE	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,490	Each	23%	\$1,147	Other	UE
V6-PS10-012	V6-PS10-012	VNXE HARDWARE	VNXe 3200 1.2TB 10K SAS 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS10-012TU	V6-PS10-012TU	VNXE HARDWARE	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS10-012U	V6-PS10-012U	VNXE HARDWARE	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS10-600	V6-PS10-600	VNXE HARDWARE	VNXe 3200 600GB 10K SAS 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS10-600TU	V6-PS10-600TU	VNXE HARDWARE	VNXe 3200 600GB 10K SAS 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS10-600U	V6-PS10-600U	VNXE HARDWARE	VNXe 3200 600GB 10K SAS 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS10-900	V6-PS10-900	VNXE HARDWARE	VNXe 3200 900GB 10K SAS 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS10-900TU	V6-PS10-900TU	VNXE HARDWARE	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,280	Each	23%	\$986	Other	UE
V6-PS10-900U	V6-PS10-900U	VNXE HARDWARE	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,280	Each	23%	\$986	Other	UE
V6-PS15-300	V6-PS15-300	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS15-300TU	V6-PS15-300TU	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS15-300U	V6-PS15-300U	VNXE HARDWARE	VNXe 3200 300GB 15K SAS 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS15-600	V6-PS15-600	VNXE HARDWARE	VNXe 3200 600GB 15K SAS 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS15-600TU	V6-PS15-600TU	VNXE HARDWARE	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,600	Each	23%	\$1,232	Other	UE
V6-PS15-600U	V6-PS15-600U	VNXE HARDWARE	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,600	Each	23%	\$1,232	Other	UE
V6-PS6F-100	V6-PS6F-100	VNXE HARDWARE	VNXe 3200 100GB EFD 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS6F-100TU	V6-PS6F-100TU	VNXE HARDWARE	VNXe 3200 100GB EFD 12X3.5 U/G	\$3,020	Each	23%	\$2,325	Other	UE
V6-PS6F-100U	V6-PS6F-100U	VNXE HARDWARE	VNXe 3200 100GB EFD 12X3.5 U/G	\$3,020	Each	23%	\$2,325	Other	UE
V6-PS6F-200	V6-PS6F-200	VNXE HARDWARE	VNXe 3200 200GB EFD 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS6F-200TU	V6-PS6F-200TU	VNXE HARDWARE	VNXe 3200 200GB EFD 12X3.5 U/G	\$4,780	Each	23%	\$3,681	Other	UE
V6-PS6F-200U	V6-PS6F-200U	VNXE HARDWARE	VNXe 3200 200GB EFD 12X3.5 U/G	\$4,780	Each	23%	\$3,681	Other	UE
V6-PS6FX-100	V6-PS6FX-100	VNXE HARDWARE	VNXe 3200 100GB FAST VP EFD 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS6FX-100TU	V6-PS6FX-100TU	VNXE HARDWARE	VNXe 3200 100GB FAST VP EFD 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS6FX-100U	V6-PS6FX-100U	VNXE HARDWARE	VNXe 3200 100GB FAST VP EFD 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS6FX-200	V6-PS6FX-200	VNXE HARDWARE	VNXe 3200 200GB FAST VP EFD 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS6FX-200-10	V6-PS6FX-200-10	VNXE HARDWARE	Flash Power Pack VNXe 200GB 10X3.5	\$16,100	Each	23%	\$12,397	Other	UE
V6-PS6FX-200-19	V6-PS6FX-200-19	VNXE HARDWARE	Flash Power Pack VNXe 200GB 19X3.5	\$30,590	Each	23%	\$23,554	Other	UE
V6-PS6FX-200-25	V6-PS6FX-200-25	VNXE HARDWARE	Flash Power Pack VNXe 200GB 25X3.5	\$40,250	Each	23%	\$30,993	Other	UE
V6-PS6FX-200-50	V6-PS6FX-200-50	VNXE HARDWARE	Flash Power Pack VNXe 200GB 50X3.5	\$75,725	Each	23%	\$58,308	Other	UE
V6-PS6FX-200TU	V6-PS6FX-200TU	VNXE HARDWARE	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS6FX-200TU-50	V6-PS6FX-200TU-50	VNXE HARDWARE	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$110,860	Each	23%	\$85,362	Other	UE
V6-PS6FX-200U	V6-PS6FX-200U	VNXE HARDWARE	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS6FX-200U-10	V6-PS6FX-200U-10	VNXE HARDWARE	Flash Power Pack VNXe 200GB 10X3.5 UPG	\$19,350	Each	23%	\$14,900	Other	UE
V6-PS6FX-200U-19	V6-PS6FX-200U-19	VNXE HARDWARE	Flash Power Pack VNXe 200GB 19X3.5 UPG	\$36,765	Each	23%	\$28,309	Other	UE
V6-PS6FX-200U-25	V6-PS6FX-200U-25	VNXE HARDWARE	Flash Power Pack VNXe 200GB 25X3.5 UPG	\$48,375	Each	23%	\$37,249	Other	UE
V6-PS6FX-200U-50	V6-PS6FX-200U-50	VNXE HARDWARE	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870	Each	23%	\$69,970	Other	UE
V6-PS6FX-800	V6-PS6FX-800	VNXE HARDWARE	VNXe 3200 800GB FASTVP EFD 12X3.5	\$0	Each	23%	\$0	Other	UE
V6-PS6FX-800-10	V6-PS6FX-800-10	VNXE HARDWARE	Flash Power Pack VNXe 800GB 10X3.5	\$57,650	Each	23%	\$44,391	Other	UE
V6-PS6FX-800-19	V6-PS6FX-800-19	VNXE HARDWARE	Flash Power Pack VNXe 800GB 19X3.5	\$109,535	Each	23%	\$84,342	Other	UE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V6-PS6FX-800-25	V6-PS6FX-800-25	VNXE HARDWARE	Flash Power Pack VNXe 800GB 25X3.5	\$144,125	Each	23%	\$110,976	Other	UE
V6-PS6FX-800-50	V6-PS6FX-800-50	VNXE HARDWARE	Flash Power Pack VNXe 800GB 50X3.5	\$278,050	Each	23%	\$214,099	Other	UE
V6-PS6FX-800TU	V6-PS6FX-800TU	VNXE HARDWARE	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS6FX-800TU-50	V6-PS6FX-800TU-50	VNXE HARDWARE	Flash Power Pack VNXe 800GB 50X3.5 UPG	\$407,050	Each	23%	\$313,429	Other	UE
V6-PS6FX-800U	V6-PS6FX-800U	VNXE HARDWARE	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$0	Each	23%	\$0	Other	UE
V6-PS6FX-800U-10	V6-PS6FX-800U-10	VNXE HARDWARE	Flash Power Pack VNXe 800GB 10X3.5 UPG	\$84,490	Each	23%	\$65,057	Other	UE
V6-PS6FX-800U-19	V6-PS6FX-800U-19	VNXE HARDWARE	Flash Power Pack VNXe 800GB 19X3.5 UPG	\$160,520	Each	23%	\$123,600	Other	UE
V6-PS6FX-800U-25	V6-PS6FX-800U-25	VNXE HARDWARE	Flash Power Pack VNXe 800GB 25X3.5 UPG	\$211,210	Each	23%	\$162,632	Other	UE
V6-PS6FX-800U-50	V6-PS6FX-800U-50	VNXE HARDWARE	Flash Power Pack VNXe 800GB 50X3.5 UPG	\$407,050	Each	23%	\$313,429	Other	UE
V6-SP-L6X2TB-NL	V6-SP-L6X2TB-NL	VNXE HARDWARE	VNXe3200 3.5 System Pack 6X 2TB NLSAS	\$3,960	Each	23%	\$3,049	Other	UE
VNX16K-10GSFP	VNX16K-10GSFP	VNXE HARDWARE	10Gb SFP qty 4 for iSCSI connection	\$630	Each	23%	\$485	Other	UE
VNX16K-10OPTSFP	VNX16K-10OPTSFP	VNXE HARDWARE	4 port 10GbE Optical IO module	\$2,400	Each	23%	\$1,848	Other	UE
VNX16K-10OPTTWN	VNX16K-10OPTTWN	VNXE HARDWARE	4 port 10GbE TwinAx IO module	\$2,640	Each	23%	\$2,033	Other	UE
VNX16K-16GSFP	VNX16K-16GSFP	VNXE HARDWARE	16Gb SFP qty 4 for FC connection	\$1,200	Each	23%	\$924	Other	UE
VNX16K-16GSFPCR	VNX16K-16GSFPCR	VNXE HARDWARE	16Gb SFP qty 1 for FC connection	\$1,200	Each	23%	\$924	Other	UE
VNX16K-1GB-IO	VNX16K-1GB-IO	VNXE HARDWARE	4 port 1GbE IO Module	\$0	Each	23%	\$0	Other	UE
VNX16K-5TELRAIL	VNX16K-5TELRAIL	VNXE HARDWARE	Telco Rail Kit for 2U DPE or DAE	\$150	Each	23%	\$116	Other	UE
VNX16K-800W-PS	VNX16K-800W-PS	VNXE HARDWARE	800W Power Supply, 12V and 12V STBY DPE	\$500	Each	23%	\$385	Other	UE
VNX16K-8GFC	VNX16K-8GFC	VNXE HARDWARE	4 Port 8GB Fibre Channel IO Module	\$1,260	Each	23%	\$970	Other	UE
VNX16K-8GSFP	VNX16K-8GSFP	VNXE HARDWARE	8Gb SFP qty 4 for FC connection	\$0	Each	23%	\$0	Other	UE
VNX16K-B12	VNX16K-B12	VNXE HARDWARE	VNXe1600 2xSP DPE12x3.5, no SFP, Twin	\$0	Each	23%	\$0	Other	UE
VNX16K-B12D	VNX16K-B12D	VNXE HARDWARE	VNXe1600DC2xSPDPE12x3.5,noSFP,TWAXenet	\$0	Each	23%	\$0	Other	UE
VNX16K-B25	VNX16K-B25	VNXE HARDWARE	VNXe1600 2xSP DPE25x2.5, no SFP, Twin	\$0	Each	23%	\$0	Other	UE
VNX16K-B25D	VNX16K-B25D	VNXE HARDWARE	VNXe1600DC2xSPDPE25x2.5,noSFP,TWAXenet	\$0	Each	23%	\$0	Other	UE
VNX16K-BBU	VNX16K-BBU	VNXE HARDWARE	BATTERY BACKUP UNIT	\$200	Each	23%	\$154	Other	UE
VNX16K-BC-12ARK	VNX16K-BC-12ARK	VNXE HARDWARE	DPE 12 Drive Adjustable Rail Kit	\$240	Each	23%	\$185	Other	UE
VNX16K-BC-25ARK	VNX16K-BC-25ARK	VNXE HARDWARE	DPE 25 Drive Adjustable Rail Kit	\$240	Each	23%	\$185	Other	UE
VNX16K-BC-FM	VNX16K-BC-FM	VNXE HARDWARE	Fan Module BC	\$300	Each	23%	\$231	Other	UE
VNX16K-DAE-12	VNX16K-DAE-12	VNXE HARDWARE	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$0	Each	23%	\$0	Other	UE
VNX16K-DAE-12U	VNX16K-DAE-12U	VNXE HARDWARE	2U DAE w/12x3.5 INCH DRIVE SLOTSUPGRADE	\$2,550	Each	23%	\$1,964	Other	UE
VNX16K-DAE-25	VNX16K-DAE-25	VNXE HARDWARE	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$0	Each	23%	\$0	Other	UE
VNX16K-DAE-25U	VNX16K-DAE-25U	VNXE HARDWARE	2U DAE w/25x2.5 INCH DRIVE SLOTSUPGRADE	\$2,550	Each	23%	\$1,964	Other	UE
VNX16K-DAE-25	VNX16K-DAE-25	VNXE HARDWARE	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	\$0	Each	23%	\$0	Other	UE
VNX16K-DAE-25U	VNX16K-DAE-25U	VNXE HARDWARE	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG	\$2,678	Each	23%	\$2,062	Other	UE
VNX16K-EMCKIT12	VNX16K-EMCKIT12	VNXE HARDWARE	VNXe1600 Install Kit for 12 Drive DPE	\$0	Each	23%	\$0	Other	UE
VNX16K-EMCKIT25	VNX16K-EMCKIT25	VNXE HARDWARE	VNXe1600 Install Kit for 25 Drive DPE	\$0	Each	23%	\$0	Other	UE
VNX16K-LCC-DAE12	VNX16K-LCC-DAE12	VNXE HARDWARE	LCC FOR 2U DAE 12 DRIVE	\$1,775	Each	23%	\$1,367	Other	UE
VNX16K-LCC-DAE25	VNX16K-LCC-DAE25	VNXE HARDWARE	LCC FOR 2U DAE 25 DRIVE	\$1,775	Each	23%	\$1,367	Other	UE
VNX16K-MSAS-2M	VNX16K-MSAS-2M	VNXE HARDWARE	One Mini-SAS to Mini-SAS 2 M cable	\$360	Each	23%	\$277	Other	UE
VNX16K-MSAS-5M	VNX16K-MSAS-5M	VNXE HARDWARE	One Mini-SAS to Mini-SAS 5 M cable	\$900	Each	23%	\$693	Other	UE
VNX16K-MSAS-HD-2M	VNX16K-MSAS-HD-2M	VNXE HARDWARE	One Mini-SAS HD to Mini-SAS 2 M cable	\$540	Each	23%	\$416	Other	UE
VNX16K-MSAS-HD-5M	VNX16K-MSAS-HD-5M	VNXE HARDWARE	One Mini-SAS HD to Mini-SAS 5 M cable	\$1,350	Each	23%	\$1,040	Other	UE
VNX16K-OM3100MS	VNX16K-OM3100MS	VNXE HARDWARE	100M MM FIBRE CABLE LC-LC	\$270	Each	23%	\$208	Other	UE
VNX16K-OM3-10MS	VNX16K-OM3-10MS	VNXE HARDWARE	10M MM FIBRE CABLE LC-LC	\$125	Each	23%	\$96	Other	UE
VNX16K-OM3-1MS	VNX16K-OM3-1MS	VNXE HARDWARE	1M MM FIBRE CABLE LC-LC	\$140	Each	23%	\$108	Other	UE
VNX16K-OM3-30MS	VNX16K-OM3-30MS	VNXE HARDWARE	30M MM FIBRE CABLE LC-LC	\$180	Each	23%	\$139	Other	UE
VNX16K-OM3-3MS	VNX16K-OM3-3MS	VNXE HARDWARE	3M MM FIBRE CABLE LC-LC	\$115	Each	23%	\$89	Other	UE
VNX16K-OM3-50MS	VNX16K-OM3-50MS	VNXE HARDWARE	50M MM FIBRE CABLE LC-LC	\$125	Each	23%	\$96	Other	UE
VNX16K-OM3-5MS	VNX16K-OM3-5MS	VNXE HARDWARE	5M MM FIBRE CABLE LC-LC	\$145	Each	23%	\$112	Other	UE
VNX16K-PS-DAE12	VNX16K-PS-DAE12	VNXE HARDWARE	Power Supply for 2U 12 DRIVE DAE	\$485	Each	23%	\$373	Other	UE
VNX16K-PS-DAE25	VNX16K-PS-DAE25	VNXE HARDWARE	Power Supply for 2U 25 DRIVE DAE	\$485	Each	23%	\$373	Other	UE

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Updated November 25, 2020  
Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)		Product Category (if applicable)
				Base price from Base Price Source	UoM			ALJP Category (REQUIRED) use drop-down	Product Category	
VNX16K-PWR-0	VNX16K-PWR-0	VNXE HARDWARE	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-1	VNX16K-PWR-1	VNXE HARDWARE	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-10	VNX16K-PWR-10	VNXE HARDWARE	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-11	VNX16K-PWR-11	VNXE HARDWARE	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-12	VNX16K-PWR-12	VNXE HARDWARE	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-13	VNX16K-PWR-13	VNXE HARDWARE	2 C13 PWRCRD W/ BS546 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-14	VNX16K-PWR-14	VNXE HARDWARE	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-15	VNX16K-PWR-15	VNXE HARDWARE	2 C13 PWRCRD with INRS43 plugs 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-2	VNX16K-PWR-2	VNXE HARDWARE	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-3	VNX16K-PWR-3	VNXE HARDWARE	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-4	VNX16K-PWR-4	VNXE HARDWARE	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-5	VNX16K-PWR-5	VNXE HARDWARE	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-6	VNX16K-PWR-6	VNXE HARDWARE	2 C13 PWRCRD w/ SAA3 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-7	VNX16K-PWR-7	VNXE HARDWARE	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-8	VNX16K-PWR-8	VNXE HARDWARE	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-PWR-9	VNX16K-PWR-9	VNXE HARDWARE	2 C13PWRCRD W/AFSNIT 107-2-D1PLG 250V10A	\$0	Each	23%	\$0	Other	UE	
VNX16K-SFP-TWAX-1M	VNX16K-SFP-TWAX-1M	VNXE HARDWARE	Qty 4 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$980	Each	23%	\$755	Other	UE	
VNX16K-SFP-TWAX-3M	VNX16K-SFP-TWAX-3M	VNXE HARDWARE	Qty 4 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$1,175	Each	23%	\$905	Other	UE	
VNX16K-SFP-TWAX-5M	VNX16K-SFP-TWAX-5M	VNXE HARDWARE	Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$1,440	Each	23%	\$1,109	Other	UE	
VNX16K-SP	VNX16K-SP	VNXE HARDWARE	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,015	Each	23%	\$5,402	Other	UE	
VNX16K-SP-DIMM	VNX16K-SP-DIMM	VNXE HARDWARE	VNXe1600 SP MEMORY 8GB DIMM	\$305	Each	23%	\$235	Other	UE	
VNX16K-SSD	VNX16K-SSD	VNXE HARDWARE	STORAGE PROCESSOR SSD MSATA	\$1,024	Each	23%	\$788	Other	UE	
VNXEOM3100MS	VNXEOM3100MS	VNXE HARDWARE	100M MM FIBRE CABLE LC-LC	\$270	Each	23%	\$208	Other	UE	
VNXEOM3-10MS	VNXEOM3-10MS	VNXE HARDWARE	10M MM FIBRE CABLE LC-LC	\$140	Each	23%	\$108	Other	UE	
VNXEOM3-1MS	VNXEOM3-1MS	VNXE HARDWARE	1M MM FIBRE CABLE LC-LC	\$115	Each	23%	\$89	Other	UE	
VNXEOM3-30MS	VNXEOM3-30MS	VNXE HARDWARE	30M MM FIBRE CABLE LC-LC	\$145	Each	23%	\$112	Other	UE	
VNXEOM3-3MS	VNXEOM3-3MS	VNXE HARDWARE	3M MM FIBRE CABLE LC-LC	\$125	Each	23%	\$96	Other	UE	
VNXEOM3-50MS	VNXEOM3-50MS	VNXE HARDWARE	50M MM FIBRE CABLE LC-LC	\$180	Each	23%	\$139	Other	UE	
VNXEOM3-5MS	VNXEOM3-5MS	VNXE HARDWARE	5M MM FIBRE CABLE LC-LC	\$125	Each	23%	\$96	Other	UE	
VSS16K-EMCKIT12	VSS16K-EMCKIT12	VNXE HARDWARE	VSS1600 Install Kit for 12 Drive DPE	\$0	Each	23%	\$0	Other	UE	
450-000-068	450-000-068	VNXE SOFTWARE	VNXe3150 Total Value Pack=IC	\$0	Each	23%	\$0	Other	UE	
450-000-069	450-000-069	VNXE SOFTWARE	VNXe3300 Total Protection Pack=IC	\$15,971	Each	23%	\$12,298	Other	UE	
450-001-629	450-001-629	VNXE SOFTWARE	VNXe3150 Total Value Pack=IC	\$8,210	Each	23%	\$6,322	Other	UE	
450-001-630	450-001-630	VNXE SOFTWARE	VNXe3100 Total Value Pack=IC	\$8,210	Each	23%	\$6,322	Other	UE	
450-001-631	450-001-631	VNXE SOFTWARE	VNXe3300 Total Protection Pack=IC	\$15,170	Each	23%	\$11,681	Other	UE	
456-005-700	456-005-700	VNXE SOFTWARE	VNXE3100 APPLICATION PROTECTION SUITE=IC	\$0	Each	23%	\$0	Other	UE	
456-005-701	456-005-701	VNXE SOFTWARE	VNXe3300 Replication Manager=IC	\$0	Each	23%	\$0	Other	UE	
456-102-448	456-102-448	VNXE SOFTWARE	VNXE UNISPHERE INCLUDED IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE	
456-102-449	456-102-449	VNXE SOFTWARE	VNXE ISCSI INCLUDED IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE	
456-102-450	456-102-450	VNXE SOFTWARE	VNXe3300 Local Replication=IC	\$0	Each	23%	\$0	Other	UE	
456-102-451	456-102-451	VNXE SOFTWARE	VNXE THIN PROVISIONING IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE	
456-102-452	456-102-452	VNXE SOFTWARE	VNXE NFS INCLUDED IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE	
456-102-453	456-102-453	VNXE SOFTWARE	VNXE3300 SECURITY AND COMPLIANCE SUITE	\$0	Each	23%	\$0	Other	UE	
456-102-455	456-102-455	VNXE SOFTWARE	VNXE CIFS INCLUDED IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE	
456-102-456	456-102-456	VNXE SOFTWARE	VNXE FILE DEDUPLICATION IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE	
456-102-457	456-102-457	VNXE SOFTWARE	VNXe3300 Remote Protection=IC	\$0	Each	23%	\$0	Other	UE	
456-102-463	456-102-463	VNXE SOFTWARE	VNXE3100 SECURITY + COMPLIANCE SUITE =IC	\$0	Each	23%	\$0	Other	UE	
456-102-467	456-102-467	VNXE SOFTWARE	VNXE3100 REMOTE PROTECTION SUITE	\$0	Each	23%	\$0	Other	UE	
456-103-615	456-103-615	VNXE SOFTWARE	VNXE TOTAL PROTECTION PACK	\$0	Each	23%	\$0	Other	UE	
456-103-616	456-103-616	VNXE SOFTWARE	VNXe3100 TOTAL VALUE PACK =IC	\$0	Each	23%	\$0	Other	UE	
456-103-750	456-103-750	VNXE SOFTWARE	VNXe3100 SP SW UPG KIT =IC	\$1,176	Each	23%	\$906	Other	UE	
456-104-060	456-104-060	VNXE SOFTWARE	SECURITY AND COMPLIANCE STE FOR VNXE3150	\$0	Each	23%	\$0	Other	UE	
456-104-062	456-104-062	VNXE SOFTWARE	REMOTE PROTECTION SUITE FOR VNXE3150	\$0	Each	23%	\$0	Other	UE	
456-104-063	456-104-063	VNXE SOFTWARE	APPLICATION PROTECTION STE FOR VNXE3150	\$0	Each	23%	\$0	Other	UE	
456-104-064	456-104-064	VNXE SOFTWARE	VNXe 3150 TOTAL VALUE PACK	\$0	Each	23%	\$0	Other	UE	
456-104-065	456-104-065	VNXE SOFTWARE	VNXe3150 SP SW Upgrade Kit=IC	\$0	Each	23%	\$0	Other	UE	
456-104-066	456-104-066	VNXE SOFTWARE	VNXE UNISPHERE INCLUDED IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE	
456-104-067	456-104-067	VNXE SOFTWARE	VNXE ISCSI INCLUDED IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE	
456-104-068	456-104-068	VNXE SOFTWARE	VNXE LOCAL PROTECTION INCL IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-069	456-104-069	VNXE SOFTWARE	VNXE THIN PROVISIONING IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE
456-104-070	456-104-070	VNXE SOFTWARE	VNXE NFS INCLUDED IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE
456-104-071	456-104-071	VNXE SOFTWARE	VNXE CIFS INCLUDED IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE
456-104-072	456-104-072	VNXE SOFTWARE	VNXE FILE DEDUP INCLUDED IN BASE SW=IC	\$0	Each	23%	\$0	Other	UE
456-104-903	456-104-903	VNXE SOFTWARE	VNXE3200 BASE SW DUAL SP=IC	\$0	Each	23%	\$0	Other	UE
456-104-905	456-104-905	VNXE SOFTWARE	VNXE3200 BASE DUAL SP ECOSYS =IC	\$0	Each	23%	\$0	Other	UE
456-106-025	456-106-025	VNXE SOFTWARE	SRMSUITE VNXE2 =IC	\$3,655	Each	23%	\$2,814	Other	UE
456-106-578	456-106-578	VNXE SOFTWARE	Security + Compliance Suite VNX5150=IC	\$837	Each	23%	\$644	Other	UE
456-107-332	456-107-332	VNXE SOFTWARE	vVNX Virtual Storage Appliance(Trial)=IC	\$0	Each	23%	\$0	Other	UE
456-107-334	456-107-334	VNXE SOFTWARE	VNXe3200 Software Express=IC	\$0	Each	23%	\$0	Other	UE
456-107-335	456-107-335	VNXE SOFTWARE	VNXe3200 SW 12TB Cap w/200GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
456-107-336	456-107-336	VNXE SOFTWARE	VNXe3200 SW 20TB Cap w/800GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
456-107-337	456-107-337	VNXE SOFTWARE	VNXe3200 SW 20TB Cap w/1200GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
456-107-338	456-107-338	VNXE SOFTWARE	VNXe3200 SW 25TB Cap w/3600GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
456-107-339	456-107-339	VNXE SOFTWARE	VNXe3200 SW 35TB Cap w/800GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
456-107-340	456-107-340	VNXE SOFTWARE	VNXe3200 SW 35TB Cap w/1200GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
456-107-341	456-107-341	VNXE SOFTWARE	VNXe3200 SW 40TB Cap w/3600GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
456-107-342	456-107-342	VNXE SOFTWARE	VNXe3200 SW 8TB Cap w/400GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
456-107-343	456-107-343	VNXE SOFTWARE	VNXe3200 SW 12TB Cap w/400GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
456-107-788	456-107-788	VNXE SOFTWARE	VNXe3200 Base Software Upgrade=IC	\$0	Each	23%	\$0	Other	UE
456-107-996	456-107-996	VNXE SOFTWARE	VNXE1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$0	Each	23%	\$0	Other	UE
456-107-997	456-107-997	VNXE SOFTWARE	VNXE1600 BASE SW+OE DUAL SP ECOSYS =IC	\$0	Each	23%	\$0	Other	UE
456-108-339	456-108-339	VNXE SOFTWARE	VNXe3200 ANTIVIRUS=IC	\$0	Each	23%	\$0	Other	UE
456-108-340	456-108-340	VNXE SOFTWARE	VNXe3200 BASE SW V3.0=IC	\$0	Each	23%	\$0	Other	UE
456-108-341	456-108-341	VNXE SOFTWARE	VNXe3200 CIFS=IC	\$0	Each	23%	\$0	Other	UE
456-108-342	456-108-342	VNXE SOFTWARE	VNXe3200 DEDUPE=IC	\$0	Each	23%	\$0	Other	UE
456-108-343	456-108-343	VNXE SOFTWARE	VNXe3200 SUPPORT ECOSYSTEM=IC	\$0	Each	23%	\$0	Other	UE
456-108-344	456-108-344	VNXE SOFTWARE	VNXe3200 FC=IC	\$0	Each	23%	\$0	Other	UE
456-108-345	456-108-345	VNXE SOFTWARE	VNXe3200 FLR=IC	\$0	Each	23%	\$0	Other	UE
456-108-346	456-108-346	VNXE SOFTWARE	VNXe3200 ISCSI=IC	\$0	Each	23%	\$0	Other	UE
456-108-347	456-108-347	VNXE SOFTWARE	VNXe3200 MONITORING + REPORTING=IC	\$0	Each	23%	\$0	Other	UE
456-108-348	456-108-348	VNXE SOFTWARE	VNXe3200 NFS=IC	\$0	Each	23%	\$0	Other	UE
456-108-349	456-108-349	VNXE SOFTWARE	VNXe3200 SNAP=IC	\$0	Each	23%	\$0	Other	UE
456-108-350	456-108-350	VNXE SOFTWARE	VNXe3200 UNISPHERE=IC	\$0	Each	23%	\$0	Other	UE
456-108-351	456-108-351	VNXE SOFTWARE	VNXe3200 UNISPHERE CENTRAL=IC	\$0	Each	23%	\$0	Other	UE
456-108-352	456-108-352	VNXE SOFTWARE	VNXe3200 PROVISION=IC	\$0	Each	23%	\$0	Other	UE
456-108-353	456-108-353	VNXE SOFTWARE	VNXe3200 FAST Cache=IC	\$0	Each	23%	\$0	Other	UE
456-108-354	456-108-354	VNXE SOFTWARE	VNXe3200 FAST VP=IC	\$0	Each	23%	\$0	Other	UE
456-108-661	456-108-661	VNXE SOFTWARE	VNXE3150 BASE SW V2.0=IC	\$0	Each	23%	\$0	Other	UE
456-108-662	456-108-662	VNXE SOFTWARE	VNXE EMC SUPPORT ECOSYSTEM=IC	\$0	Each	23%	\$0	Other	UE
456-108-833	456-108-833	VNXE SOFTWARE	VNXe3200 Remote Protection=IC	\$0	Each	23%	\$0	Other	UE
456-109-063	456-109-063	VNXE SOFTWARE	VNXe1600 BASE SW V3.0=IC	\$0	Each	23%	\$0	Other	UE
456-109-064	456-109-064	VNXE SOFTWARE	VNXe1600 EMC Support Ecosystem=IC	\$0	Each	23%	\$0	Other	UE
456-109-065	456-109-065	VNXE SOFTWARE	VNXe1600 FAST Cache=IC	\$0	Each	23%	\$0	Other	UE
456-109-066	456-109-066	VNXE SOFTWARE	VNXe1600 Fibre Channel=IC	\$0	Each	23%	\$0	Other	UE
456-109-067	456-109-067	VNXE SOFTWARE	VNXe1600 ISCSI=IC	\$0	Each	23%	\$0	Other	UE
456-109-068	456-109-068	VNXE SOFTWARE	VNXe1600 Remote Protection=IC	\$0	Each	23%	\$0	Other	UE
456-109-069	456-109-069	VNXE SOFTWARE	VNXe1600 SNAP=IC	\$0	Each	23%	\$0	Other	UE
456-109-070	456-109-070	VNXE SOFTWARE	VNXe1600 Unisphere=IC	\$0	Each	23%	\$0	Other	UE
456-109-071	456-109-071	VNXE SOFTWARE	VNXe1600 Unisphere Central=IC	\$0	Each	23%	\$0	Other	UE
456-109-072	456-109-072	VNXE SOFTWARE	VNXe1600 Provision=IC	\$0	Each	23%	\$0	Other	UE
456-109-280	456-109-280	VNXE SOFTWARE	VNXE SNAP=IC	\$0	Each	23%	\$0	Other	UE
456-109-281	456-109-281	VNXE SOFTWARE	VNXE BASE SW V2.0=IC	\$0	Each	23%	\$0	Other	UE
456-109-282	456-109-282	VNXE SOFTWARE	VNXe3300 Local Replication=IC	\$0	Each	23%	\$0	Other	UE
456-109-283	456-109-283	VNXE SOFTWARE	VNXe3300 Replication Manager=IC	\$0	Each	23%	\$0	Other	UE
456-109-284	456-109-284	VNXE SOFTWARE	VNXe3300 Remote Protection=IC	\$0	Each	23%	\$0	Other	UE
456-110-783	456-110-783	VNXE SOFTWARE	SRM VNXE2 =IC	\$3,655	Each	23%	\$2,814	Other	UE
457-100-299	457-100-299	VNXE SOFTWARE	VNXE3300 BASE SW INCL OE V2.0 DUAL SP	\$0	Each	23%	\$0	Other	UE
457-100-347	457-100-347	VNXE SOFTWARE	VNXe330 BASE OE V2.0 (EMC ECOSYS)	\$0	Each	23%	\$0	Other	UE
457-100-348	457-100-348	VNXE SOFTWARE	VNXE3100 BASE OE V2.0,DUAL SP	\$0	Each	23%	\$0	Other	UE



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source	UoM				
457-100-349	457-100-349	VNXE SOFTWARE	VNXE3100 BASE OE v2.0 DUAL SP EMC ECOSYS	\$0	Each	23%	\$0	Other	UE
457-100-682	457-100-682	VNXE SOFTWARE	VNXE3100 BASE OE v2.0 SGL SP EMC ECOSYS	\$0	Each	23%	\$0	Other	UE
457-100-683	457-100-683	VNXE SOFTWARE	VNXE3100 BASE OE v2.0, SINGLE SP	\$0	Each	23%	\$0	Other	UE
457-100-980	457-100-980	VNXE SOFTWARE	VNXE3150 BASE OE v2.0, DUAL SP	\$0	Each	23%	\$0	Other	UE
457-100-981	457-100-981	VNXE SOFTWARE	VNXE3150 BASE OE v2.0 DUAL SP EMC ECOSYS	\$0	Each	23%	\$0	Other	UE
457-100-982	457-100-982	VNXE SOFTWARE	VNXE3150 BASE OE v2.0 SGL SP EMC ECOSYS	\$0	Each	23%	\$0	Other	UE
457-100-983	457-100-983	VNXE SOFTWARE	VNXE3150 BASE OE v2.0, SINGLE SP	\$0	Each	23%	\$0	Other	UE
458-000-122	458-000-122	VNXE SOFTWARE	VNXE BASE SW OE v2.0 DUAL SP EMC ECO=IC	\$0	Each	23%	\$0	Other	UE
458-000-123	458-000-123	VNXE SOFTWARE	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$0	Each	23%	\$0	Other	UE
458-000-127	458-000-127	VNXE SOFTWARE	VNXE3150 Application Protection Suite=IC	\$0	Each	23%	\$0	Other	UE
458-000-128	458-000-128	VNXE SOFTWARE	VNXE3150 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UE
458-000-129	458-000-129	VNXE SOFTWARE	VNXE3150 Security + Compliance Suite=IC	\$0	Each	23%	\$0	Other	UE
458-000-130	458-000-130	VNXE SOFTWARE	VNXE3150 SP SW Upgrade Kit=IC	\$1,176	Each	23%	\$906	Other	UE
458-000-177	458-000-177	VNXE SOFTWARE	VNXE BASE SW OE v2.0 SINGL SP EMC ECO=IC	\$0	Each	23%	\$0	Other	UE
458-000-178	458-000-178	VNXE SOFTWARE	VNXE BASE SW INCL OE v2.0, SINGL SP=IC	\$0	Each	23%	\$0	Other	UE
458-000-179	458-000-179	VNXE SOFTWARE	VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	\$0	Each	23%	\$0	Other	UE
458-000-180	458-000-180	VNXE SOFTWARE	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$6,472	Each	23%	\$4,983	Other	UE
458-000-181	458-000-181	VNXE SOFTWARE	VNXE3300 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UE
458-000-182	458-000-182	VNXE SOFTWARE	VNXE3300 Application Protection =IC	\$10,651	Each	23%	\$8,201	Other	UE
458-000-183	458-000-183	VNXE SOFTWARE	VNXE3300 Remote Protection Suite=IC	\$6,641	Each	23%	\$5,114	Other	UE
458-000-184	458-000-184	VNXE SOFTWARE	VNXE3300 Security + Compliance Suite=IC	\$0	Each	23%	\$0	Other	UE
458-000-185	458-000-185	VNXE SOFTWARE	VNXE3300 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UE
458-000-186	458-000-186	VNXE SOFTWARE	VNXE3300 Application Protection Suite=IC	\$0	Each	23%	\$0	Other	UE
458-000-187	458-000-187	VNXE SOFTWARE	VNXE3300 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UE
458-000-400	458-000-400	VNXE SOFTWARE	VNXE3200 BASE DUAL SP ECOSYS=IC	\$0	Each	23%	\$0	Other	UE
458-000-401	458-000-401	VNXE SOFTWARE	VNXE3200 BASE SW INCLU OE DUAL SP=IC	\$0	Each	23%	\$0	Other	UE
458-000-402	458-000-402	VNXE SOFTWARE	VNXE3200 FAST Suite=IC	\$0	Each	23%	\$0	Other	UE
458-000-403	458-000-403	VNXE SOFTWARE	VNXE3200 STORAGE ANALYTICS SUITE=IC	\$0	Each	23%	\$0	Other	UE
458-000-758	458-000-758	VNXE SOFTWARE	VNXE3200 SW 8TB Cap w/200GB Flash=IC	\$4,880	Each	23%	\$3,758	Other	UE
458-000-775	458-000-775	VNXE SOFTWARE	VNXE3200 Base Software Upgrade=IC	\$0	Each	23%	\$0	Other	UE
458-000-868	458-000-868	VNXE SOFTWARE	VNXE3200 Remote Protection=IC	\$0	Each	23%	\$0	Other	UE
458-000-973	458-000-973	VNXE SOFTWARE	VNXE1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$3,500	Each	23%	\$2,695	Other	UE
458-000-974	458-000-974	VNXE SOFTWARE	VNXE1600 BASE SW+OE DUAL SP ECOSYS =IC	\$3,500	Each	23%	\$2,695	Other	UE
458-001-186	458-001-186	VNXE SOFTWARE	VNXE3300 DATA-AT-REST ENCRYPTION=IC	\$0	Each	23%	\$0	Other	UE
458-001-202	458-001-202	VNXE SOFTWARE	SRM VNXE	\$0	Each	23%	\$0	Other	UE
458-001-973	458-001-973	VNXE SOFTWARE	VNXE3200 EFFICIENT-VIDEO-MG=IC	\$0	Each	23%	\$0	Other	UE
458-001-974	458-001-974	VNXE SOFTWARE	VNXE3200 EFFICIENT-VIDEO-AG=IC	\$0	Each	23%	\$0	Other	UE
458-001-975	458-001-975	VNXE SOFTWARE	VNXE1600 EFFICIENT-VIDEO-MG=IC	\$1,850	Each	23%	\$1,425	Other	UE
458-001-976	458-001-976	VNXE SOFTWARE	VNXE1600 EFFICIENT-VIDEO-AG=IC	\$250	Each	23%	\$193	Other	UE
ELA-CUS-VPAK	ELA-CUS-VPAK	VNXE SOFTWARE	TOTAL VALUE PACK FOR VNXE	\$1,000	Each	23%	\$770	Other	UE
EMCVNX16KUNI	EMCVNX16KUNI	VNXE SOFTWARE	Bundled FAST Cache AND Replication	\$0	Each	23%	\$0	Other	UE
VNX16K-UNI	VNX16K-UNI	VNXE SOFTWARE	Bundled FAST Cache AND Replication=IC	\$0	Each	23%	\$0	Other	UE
VNXECAPTBU	VNXECAPTBU	VNXE SOFTWARE	VNXE OE PER TB HI CAP FOR VNXE3200	\$0	Each	23%	\$0	Other	UE
VNXECAPTBU	VNXECAPTBU	VNXE SOFTWARE	VNXEOE PER TB CAP FOR VNXE3200 UPG=CB	\$195	Each	23%	\$150	Other	UE
VNXEPERFTBU	VNXEPERFTBU	VNXE SOFTWARE	VNXE OE PER TB PERFOR FOR VNXE3200	\$0	Each	23%	\$0	Other	UE
VNXEPERFTBU	VNXEPERFTBU	VNXE SOFTWARE	VNXEOE PER TB PERF FOR VNXE3200 UPG=CB	\$428	Each	23%	\$330	Other	UE
456-106-424	456-106-424	VPLEX	VPLEX VE STD PROTECTION PACK 25 VM =IB	\$0	Each	23%	\$0	Other	UE
456-106-922	456-106-922	VPLEX	VPLEX VE STD PROTECTION PACK 25 VM =IB	\$0	Each	23%	\$0	Other	UE
456-108-656	456-108-656	VPLEX	VPLEX VE STD PROT PACK 25 VM BASE=IB	\$0	Each	23%	\$0	Other	UE
456-108-657	456-108-657	VPLEX	VPLEX VE STD PROT PACK 25 VM CONFIG=IB	\$0	Each	23%	\$0	Other	UE
458-000-227	458-000-227	VPLEX	VPLEX VE STD PROT PRODUCT 25 VM=IB	\$0	Each	23%	\$0	Other	UE
VSS-15X4TB	VSS-15X4TB	VSS HARDWARE	VSS 4TB 7200K 15x3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UE
VSS1-ERK	VSS1-ERK	VSS HARDWARE	VSS1 DPE15X3.5 DR6X4TB 7200EMC RK	\$0	Each	23%	\$0	Other	UE
VSS1-FLD	VSS1-FLD	VSS HARDWARE	VSS1 DPE15X3.5 DR6X4TB 7200FLD INST	\$0	Each	23%	\$0	Other	UE
VSS2-ERK	VSS2-ERK	VSS HARDWARE	VSS2 DPE 15X3.5 DR 15X4TB 7200 EMC RK	\$0	Each	23%	\$0	Other	UE
VSS2-FLD	VSS2-FLD	VSS HARDWARE	VSS2 DPE 15X3.5 DR 15X4TB 7200 FLD INST	\$0	Each	23%	\$0	Other	UE
VSS-4PT-1G	VSS-4PT-1G	VSS HARDWARE	VSS 4 PT 1GBASE-T ISCSI IO MOD PR	\$0	Each	23%	\$0	Other	UE
VSS-9X4TB	VSS-9X4TB	VSS HARDWARE	VSS 4TB 7200K 9x3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UE
VSS-DAE-15	VSS-DAE-15	VSS HARDWARE	VSS 15x3.5 6G SAS EXP DAE-EMC RACK	\$0	Each	23%	\$0	Other	UE
VSS-DAE-15F	VSS-DAE-15F	VSS HARDWARE	VSS 15x3.5 6G SAS EXP DAE-FLD INST	\$0	Each	23%	\$0	Other	UE
UNIB-VSS	UNIB-VSS	VSS SOFTWARE	UNISPHERE BLOCK + VNX OE VSS=IC	\$0	Each	23%	\$0	Other	UE
VCE5600CONFIG	VCE5600CONFIG	CLARIION	VCE 5600 Cabling Configuration	\$0	Each	23%	\$0	Other	UM
VCE8000BLOCK	VCE8000BLOCK	CLARIION	VCE 8000 Block Cabling Configuration	\$0	Each	23%	\$0	Other	UM
VCE8000UNIFIED	VCE8000UNIFIED	CLARIION	VCE 8000 Unified Cabling Configuration	\$0	Each	23%	\$0	Other	UM
OEM-FLAG	OEM-FLAG	FLAG	FLAG FOR OEM PARTNER	\$0	Each	23%	\$0	Other	UM
456-108-866	456-108-866	NA	VNX2 MIRROR VIEW A ENABLER=IC	\$3,723	Each	23%	\$2,867	Other	UM
456-109-181	456-109-181	NA	ESA VNX5800=IC	\$0	Each	23%	\$0	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
CS-CUSPARTRTE	CS-CUSPARTRTE	NA	PARTS RETENTION UPLIFT (EMC)	\$0	Each	23%	\$0	Other	UM
CS-CUS-PARTRT-VNX	CS-CUS-PARTRT-VNX	NA	PARTS RETENTION UPLIFT VNX	\$0	Each	23%	\$0	Other	UM
CS-CUS-PARTRT-VNX2	CS-CUS-PARTRT-VNX2	NA	PARTS RETENTION UPLIFT VNX2	\$0	Each	23%	\$0	Other	UM
EFFICIENT-VIDEO-AG	EFFICIENT-VIDEO-AG	NA	Efficient Video Transport-Agent=IC	\$400	Each	23%	\$308	Other	UM
EFFICIENT-VIDEO-MG	EFFICIENT-VIDEO-MG	NA	Efficient Video Transport-Manager=IC	\$3,000	Each	23%	\$2,310	Other	UM
FLV42S6F-100-FP	FLV42S6F-100-FP	NA	VNX 100GB FAST CACHE 25X2.5 DPE/DAE-FP	\$2,435	Each	23%	\$1,875	Other	UM
FLV42S6F-200-FP	FLV42S6F-200-FP	NA	VNX 200GB FAST CACHE 25X2.5 DPE/DAE-FP	\$4,405	Each	23%	\$3,392	Other	UM
FLV4DS6F-100-FP	FLV4DS6F-100-FP	NA	VNX 100GB FAST CACHE 60X3.5 DAE-FP	\$2,435	Each	23%	\$1,875	Other	UM
FLV4DS6F-200-FP	FLV4DS6F-200-FP	NA	VNX 200GB FAST CACHE 60X3.5 DAE-FP	\$4,405	Each	23%	\$3,392	Other	UM
FLV4VS6F-100-FP	FLV4VS6F-100-FP	NA	VNX 100GB FAST CACHE 15X3.5 DAE-FP	\$2,435	Each	23%	\$1,875	Other	UM
FLV4VS6F-200-FP	FLV4VS6F-200-FP	NA	VNX 200GB FAST CACHE 15X3.5 DAE-FP	\$4,405	Each	23%	\$3,392	Other	UM
INDIA-FLAG	INDIA-FLAG	NA	INDIA GEN1 POWER SUPPLY LOAD	\$0	Each	23%	\$0	Other	UM
M-PS1-HWE-001	M-PS1-HWE-001	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	23%	\$153,867	Other	UM
M-PS1-SWE-001	M-PS1-SWE-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	23%	\$153,867	Other	UM
M-PS-HWE-001	M-PS-HWE-001	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM
M-PSM-HWE-001	M-PSM-HWE-001	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM
M-PSM-SWE-001	M-PSM-SWE-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM
M-PSP-HWE-001	M-PSP-HWE-001	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM
M-PSP-SWE-001	M-PSP-SWE-001	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM
M-PSS-HWE-4H-001	M-PSS-HWE-4H-001	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	23%	\$153,867	Other	UM
M-PSS-HWE-NB-001	M-PSS-HWE-NB-001	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	UM
M-PS-SWE-001	M-PS-SWE-001	NA	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM
OVC-DMXLO-01	OVC-DMXLO-01	NA	OEM EPower Empty DME 52,54,5600 C-Kit	\$0	Each	23%	\$0	Other	UM
V15SLOTSFFKIT1	V15SLOTSFFKIT1	NA	VNX 15 slot SFF drive kit 1	\$21	Each	23%	\$16	Other	UM
V25SLOTSFFKIT1	V25SLOTSFFKIT1	NA	VNX 25 slot SFF drive kit 1	\$21	Each	23%	\$16	Other	UM
V4-2S6F-100-FP	V4-2S6F-100-FP	NA	VNX 100GB SSD 25X2.5 DPE/DAE-FP	\$2,435	Each	23%	\$1,875	Other	UM
V4-2S6F-200-FP	V4-2S6F-200-FP	NA	VNX 200GB SSD 25X2.5 DPE/DAE-FP	\$4,405	Each	23%	\$3,392	Other	UM
V4-2S6FX-100-FP	V4-2S6FX-100-FP	NA	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$1,855	Each	23%	\$1,428	Other	UM
V4-2S6FX-200-FP	V4-2S6FX-200-FP	NA	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$3,355	Each	23%	\$2,583	Other	UM
V4-2S6FX-4005	V4-2S6FX-4005	NA	HPC 400GB FASTVP 2.5 DPE/DAE 5 PACK	\$27,075	Each	23%	\$20,848	Other	UM
V4-2S6FX-400-FP	V4-2S6FX-400-FP	NA	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$5,415	Each	23%	\$4,170	Other	UM
V4-DS6F-100-FP	V4-DS6F-100-FP	NA	VNX 100GB SSD 60X3.5 DAE-FP	\$2,435	Each	23%	\$1,875	Other	UM
V4-DS6F-200-FP	V4-DS6F-200-FP	NA	VNX 200GB SSD 60X3.5 DAE-FP	\$4,405	Each	23%	\$3,392	Other	UM
V4-DS6FX-100-FP	V4-DS6FX-100-FP	NA	VNX 100GB FAST VP SSD 60X3.5 DAE-FP	\$1,855	Each	23%	\$1,428	Other	UM
V4-DS6FX-200-FP	V4-DS6FX-200-FP	NA	VNX 200GB FAST VP SSD 60X3.5 DAE-FP	\$3,355	Each	23%	\$2,583	Other	UM
V4-DS6FX-400-FP	V4-DS6FX-400-FP	NA	VNX 400GB FAST VP SSD 60X3.5 DAE-FP	\$5,415	Each	23%	\$4,170	Other	UM
V4-VS6F-100-FP	V4-VS6F-100-FP	NA	VNX 100GB SSD 15X3.5 DAE-FP	\$2,435	Each	23%	\$1,875	Other	UM
V4-VS6F-200-FP	V4-VS6F-200-FP	NA	VNX 200GB SSD 15X3.5 DAE-FP	\$4,405	Each	23%	\$3,392	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-VS6FX-100-FP	V4-VS6FX-100-FP	NA	VNX 100GB FAST VP SSD 15X3.5 DAE-FP	\$1,855	Each	23%	\$1,428	Other	UM
V4-VS6FX-200-FP	V4-VS6FX-200-FP	NA	VNX 200GB FAST VP SSD 15X3.5 DAE-FP	\$3,355	Each	23%	\$2,583	Other	UM
V4-VS6FX-400-FP	V4-VS6FX-400-FP	NA	VNX 400GB FAST VP SSD 15X3.5 DAE-FP	\$5,415	Each	23%	\$4,170	Other	UM
VNXBPWSPV	VNXBPWSPV	NA	Trigger for Adding BLK Enabler to Vault	\$0	Each	23%	\$0	Other	UM
WU-PREHWE-01	WU-PREHWE-01	NA	PREMIUM HW SUPPORT-WARR UPG	\$0	Each	23%	\$0	Other	UM
WU-PRESWE-01	WU-PRESWE-01	NA	PREMIUM SOFTWARE SUPPORT- WARRANTY UPG	\$0	Each	23%	\$0	Other	UM
WU-PS1-HWE-001	WU-PS1-HWE-001	NA	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	UM
WU-PS1-SWE-001	WU-PS1-SWE-001	NA	PROSUPPORT ONE SOFTWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	UM
WU-PSM-HWE-001	WU-PSM-HWE-001	NA	PROSUPPORT W/MISSION CRIT WARRNTY UPG-HW	\$199,827	Each	23%	\$153,867	Other	UM
WU-PSM-SWE-001	WU-PSM-SWE-001	NA	PROSUPPORT W/MISSION CRIT WARRNTY UPG-SW	\$199,827	Each	23%	\$153,867	Other	UM
WU-PSM-SWE-002	WU-PSM-SWE-002	NA	PROSUPPORT W/MISSION CRIT WARRNTY UPG-SW	\$199,827	Each	23%	\$153,867	Other	UM
WU-PSP-HWE-001	WU-PSP-HWE-001	NA	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	UM
WU-PSPN-HWE-001	WU-PSPN-HWE-001	NA	ProSupport Plus W/NBD HW Warranty UPG	\$0	Each	23%	\$0	Other	UM
WU-PSP-SWE-001	WU-PSP-SWE-001	NA	PROSUPPORT PLUS SOFTWARE WARRANTY UPG	\$199,827	Each	23%	\$153,867	Other	UM
456-104-900	456-104-900	OPEN EDITION	Replication Manager: VNX8000 = IC	\$0	Each	23%	\$0	Other	UM
456-105-141	456-105-141	OPEN EDITION	Replication Manager for VNX5200 =IC	\$0	Each	23%	\$0	Other	UM
456-105-142	456-105-142	OPEN EDITION	Replication Manager for VNX5400 =IC	\$0	Each	23%	\$0	Other	UM
456-105-143	456-105-143	OPEN EDITION	Replication Manager for VNX5600 =IC	\$0	Each	23%	\$0	Other	UM
456-105-144	456-105-144	OPEN EDITION	Replication Manager for VNX5800 =IC	\$0	Each	23%	\$0	Other	UM
456-105-145	456-105-145	OPEN EDITION	Replication Manager for VNX7600 =IC	\$0	Each	23%	\$0	Other	UM
458-000-136	458-000-136	OPEN EDITION	VNX5200 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-137	458-000-137	OPEN EDITION	VNX5400 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-138	458-000-138	OPEN EDITION	VNX5600 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-139	458-000-139	OPEN EDITION	VNX5800 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-140	458-000-140	OPEN EDITION	VNX7600 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-141	458-000-141	OPEN EDITION	VNX8000 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
OSASHD-FLEX2M	OSASHD-FLEX2M	VNX HARDWARE	MSAS to MSASHD 2M FLEX CBL PR	\$812	Each	23%	\$625	Other	UM
OSASHD-FLEX3M	OSASHD-FLEX3M	VNX HARDWARE	MSAS to MSASHD 3M FLEX CBL PR	\$1,217	Each	23%	\$937	Other	UM
C13-250V-BSMI2	C13-250V-BSMI2	VNX HARDWARE	250V PWR CRD C13 TO 6-20P BSMI	\$0	Each	23%	\$0	Other	UM
C13-250V-PSE	C13-250V-PSE	VNX HARDWARE	250V PWR CRD C13 TO 6-15P PSE	\$0	Each	23%	\$0	Other	UM
C13-250V-ULCSA	C13-250V-ULCSA	VNX HARDWARE	250V PWR CRD C13 TO 6-15P UL/CSA	\$0	Each	23%	\$0	Other	UM
CM4T60-240TBF	CM4T60-240TBF	VNX HARDWARE	HPC CAP MODULE DENSE 4TBX60DR FLD INST	\$139,375	Each	23%	\$107,319	Other	UM
FLV42S6F-100	FLV42S6F-100	VNX HARDWARE	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
FLV42S6F-100TU	FLV42S6F-100TU	VNX HARDWARE	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
FLV42S6F-100U	FLV42S6F-100U	VNX HARDWARE	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
FLV42S6F-200	FLV42S6F-200	VNX HARDWARE	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
FLV42S6F-200TU	FLV42S6F-200TU	VNX HARDWARE	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
FLV42S6F-200U	FLV42S6F-200U	VNX HARDWARE	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FLV4D2S6F-100	FLV4D2S6F-100	VNX HARDWARE	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
FLV4D2S6F-100TU	FLV4D2S6F-100TU	VNX HARDWARE	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
FLV4D2S6F-100U	FLV4D2S6F-100U	VNX HARDWARE	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
FLV4D2S6F-200	FLV4D2S6F-200	VNX HARDWARE	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
FLV4D2S6F-200TU	FLV4D2S6F-200TU	VNX HARDWARE	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
FLV4D2S6F-200U	FLV4D2S6F-200U	VNX HARDWARE	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
FLV4DS6F-100	FLV4DS6F-100	VNX HARDWARE	VNX 100GB FAST CACHE 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
FLV4DS6F-100TU	FLV4DS6F-100TU	VNX HARDWARE	VNX 100GB FAST CACHE 60X3.5 DPE/DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
FLV4DS6F-100U	FLV4DS6F-100U	VNX HARDWARE	VNX 100GB FAST CACHE 60X3.5 DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
FLV4DS6F-200	FLV4DS6F-200	VNX HARDWARE	VNX 200GB FAST CACHE 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
FLV4DS6F-200TU	FLV4DS6F-200TU	VNX HARDWARE	VNX 200GB FAST CACHE 60X3.5 DPE/DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
FLV4DS6F-200U	FLV4DS6F-200U	VNX HARDWARE	VNX 200GB FAST CACHE 60X3.5 DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
FLV4VS6F-100	FLV4VS6F-100	VNX HARDWARE	VNX 100GB FAST CACHE 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
FLV4VS6F-100TU	FLV4VS6F-100TU	VNX HARDWARE	VNX 100GB FAST CACHE 15X3.5 DPE/DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
FLV4VS6F-100U	FLV4VS6F-100U	VNX HARDWARE	VNX 100GB FAST CACHE 15X3.5 DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
FLV4VS6F-200	FLV4VS6F-200	VNX HARDWARE	VNX 200GB FAST CACHE 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
FLV4VS6F-200TU	FLV4VS6F-200TU	VNX HARDWARE	VNX 200GB FAST CACHE 15X3.5 DPE/DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
FLV4VS6F-200U	FLV4VS6F-200U	VNX HARDWARE	VNX 200GB FAST CACHE 15X3.5 DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
HMX76-DPE-F	HMX76-DPE-F	VNX HARDWARE	HPC HEAD MODULE VNX7600 DPE 600-10K	\$66,670	Each	23%	\$51,336	Other	UM
ONX52DP010NLF	ONX52DP010NLF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-6X1TNL-FLD INST	\$10,960	Each	23%	\$8,439	Other	UM
ONX52DP010NLM	ONX52DP010NLM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-6X1TNL-MIN RK	\$10,960	Each	23%	\$8,439	Other	UM
ONX52DP01210F	ONX52DP01210F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X1.2T10K-FLD	\$18,146	Each	23%	\$13,972	Other	UM
ONX52DP01210M	ONX52DP01210M	VNX HARDWARE	VNX5200 DPE 25X2.5DR-8X1.2T10K-MIN RK	\$18,146	Each	23%	\$13,972	Other	UM
ONX52DP112NLF	ONX52DP112NLF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1TNL-FLD INST	\$13,315	Each	23%	\$10,253	Other	UM
ONX52DP112NLM	ONX52DP112NLM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1TNL-MIN RK	\$13,315	Each	23%	\$10,253	Other	UM
ONX52DP12210F	ONX52DP12210F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X1.2T10K-FLD I	\$21,775	Each	23%	\$16,767	Other	UM
ONX52DP12210M	ONX52DP12210M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1.2T10K-MIN	\$21,775	Each	23%	\$16,767	Other	UM
ONX52DP12510F	ONX52DP12510F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-25X1.2T10K-FLD I	\$28,243	Each	23%	\$21,747	Other	UM
ONX52DP12510M	ONX52DP12510M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1.2T10K-MIN	\$28,243	Each	23%	\$21,747	Other	UM
ONX52DP125NLF	ONX52DP125NLF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1TNL-FLD INST	\$19,814	Each	23%	\$15,257	Other	UM
ONX52DP125NLM	ONX52DP125NLM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1TNL-MIN RK	\$19,814	Each	23%	\$15,257	Other	UM
ONX52DP30015F	ONX52DP30015F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X300G15K-FLD I	\$13,132	Each	23%	\$10,112	Other	UM
ONX52DP30015M	ONX52DP30015M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X300G15K-MIN RK	\$13,132	Each	23%	\$10,112	Other	UM
ONX52DP31215F	ONX52DP31215F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X300G15K-FLD	\$14,445	Each	23%	\$11,123	Other	UM
ONX52DP31215M	ONX52DP31215M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X300G15K-MIN	\$14,445	Each	23%	\$11,123	Other	UM
ONX52DP32515F	ONX52DP32515F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X300G15K-FLD	\$19,814	Each	23%	\$15,257	Other	UM
ONX52DP32515M	ONX52DP32515M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X300G15K-MIN	\$19,814	Each	23%	\$15,257	Other	UM
ONX52DP400FXF	ONX52DP400FXF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X400GFL-FLD INS	\$75,109	Each	23%	\$57,834	Other	UM

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ONX52DP400FXM	ONX52DP400FXM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X400GFL-MIN RK	\$75,109	Each	23%	\$57,834	Other	UM
ONX52DP60010F	ONX52DP60010F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G10K-FLD I	\$14,019	Each	23%	\$10,795	Other	UM
ONX52DP60010M	ONX52DP60010M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G10K-MIN RK	\$14,019	Each	23%	\$10,795	Other	UM
ONX52DP60015F	ONX52DP60015F	VNX HARDWARE	ONX5200 DPE 25X2.5 DR-8X600G15K-FLD INS	\$21,280	Each	23%	\$16,386	Other	UM
ONX52DP61210F	ONX52DP61210F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X600G10K-FLD	\$15,421	Each	23%	\$11,874	Other	UM
ONX52DP61210M	ONX52DP61210M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X600G10K-MIN	\$15,421	Each	23%	\$11,874	Other	UM
ONX52DP62510F	ONX52DP62510F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X600G10K-FLD	\$17,767	Each	23%	\$13,681	Other	UM
ONX52DP62510M	ONX52DP62510M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X600G10K-MIN	\$17,767	Each	23%	\$13,681	Other	UM
ONX52DP90010F	ONX52DP90010F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X900G10K-FLD I	\$15,122	Each	23%	\$11,644	Other	UM
ONX52DP90010M	ONX52DP90010M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X900G10K-MIN RK	\$15,122	Each	23%	\$11,644	Other	UM
ONX52DP91210F	ONX52DP91210F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X900G10K-FLD	\$18,146	Each	23%	\$13,972	Other	UM
ONX52DP91210M	ONX52DP91210M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X900G10K-MIN	\$18,146	Each	23%	\$13,972	Other	UM
ONX52DP92510F	ONX52DP92510F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X900G10K-FLD	\$23,536	Each	23%	\$18,123	Other	UM
ONX52DP92510M	ONX52DP92510M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X900G10K-MIN	\$23,536	Each	23%	\$18,123	Other	UM
ONX52DPM1210F	ONX52DPM1210F	VNX HARDWARE	VNX5200 DPE 25X2.54-600-8 1TNL-FLD INS	\$11,810	Each	23%	\$9,094	Other	UM
ONX52DPM1210M	ONX52DPM1210M	VNX HARDWARE	VNX5200 DPE 25X2.54-600-8 1TNL-MIN RK	\$11,810	Each	23%	\$9,094	Other	UM
ONX52DPM2510F	ONX52DPM2510F	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-211TNL-FLD I	\$19,814	Each	23%	\$15,257	Other	UM
ONX52DPM2510M	ONX52DPM2510M	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-211TNL-MIN RK	\$19,814	Each	23%	\$15,257	Other	UM
ONX52VP010NLF	ONX52VP010NLF	VNX HARDWARE	VNX5200 DPE 25X2.56X1TNL-FLD 110V	\$10,960	Each	23%	\$8,439	Other	UM
ONX52VP010NLM	ONX52VP010NLM	VNX HARDWARE	VNX5200 DPE 25X2.56X1TNL-MIN RK110V	\$10,960	Each	23%	\$8,439	Other	UM
ONX52VP01210F	ONX52VP01210F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X1.2T10K-FLD	\$18,146	Each	23%	\$13,972	Other	UM
ONX52VP01210M	ONX52VP01210M	VNX HARDWARE	VNX5200 DPE 25X2.58X1.2T10K-MIN RK110V	\$18,146	Each	23%	\$13,972	Other	UM
ONX52VP112NLF	ONX52VP112NLF	VNX HARDWARE	VNX5200 DPE 25X2.512X1TNL-FLD 110V	\$13,315	Each	23%	\$10,253	Other	UM
ONX52VP112NLM	ONX52VP112NLM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1TNL MIN RK	\$13,315	Each	23%	\$10,253	Other	UM
ONX52VP12510F	ONX52VP12510F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-25X1.2T10K-FLD	\$28,243	Each	23%	\$21,747	Other	UM
ONX52VP12510M	ONX52VP12510M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1.2T10K-MIN	\$28,243	Each	23%	\$21,747	Other	UM
ONX52VP125NLF	ONX52VP125NLF	VNX HARDWARE	VNX5200 DPE 25X2.525X1TNL-FLD 110V	\$19,814	Each	23%	\$15,257	Other	UM
ONX52VP125NLM	ONX52VP125NLM	VNX HARDWARE	VNX5200 DPE 25X2.525X1TNL-MIN RK110V	\$19,814	Each	23%	\$15,257	Other	UM
ONX52VP30015F	ONX52VP30015F	VNX HARDWARE	VNX5200 DPE 25X2.58X300G15K-FLD 110V	\$13,132	Each	23%	\$10,112	Other	UM
ONX52VP30015M	ONX52VP30015M	VNX HARDWARE	VNX5200 DPE 25X2.58X300G15K-MIN RK110V	\$13,132	Each	23%	\$10,112	Other	UM
ONX52VP31215F	ONX52VP31215F	VNX HARDWARE	VNX5200 DPE 25X2.512X300G15K-FLD 110V	\$14,445	Each	23%	\$11,123	Other	UM
ONX52VP31215M	ONX52VP31215M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X300G15K-MIN	\$14,445	Each	23%	\$11,123	Other	UM
ONX52VP32515F	ONX52VP32515F	VNX HARDWARE	VNX5200 DPE 25X2.525X300G15K-FLD 110V	\$19,814	Each	23%	\$15,257	Other	UM
ONX52VP32515M	ONX52VP32515M	VNX HARDWARE	VNX5200 DPE 25X2.525X300G15K-MIN RK11	\$19,814	Each	23%	\$15,257	Other	UM
ONX52VP400FXF	ONX52VP400FXF	VNX HARDWARE	VNX5200 DPE 25X2.58X400GFL-FLD IN 110V	\$75,109	Each	23%	\$57,834	Other	UM
ONX52VP400FXM	ONX52VP400FXM	VNX HARDWARE	VNX5200 DPE 25X2.58X400GFL-MIN RK 110V	\$75,109	Each	23%	\$57,834	Other	UM
ONX52VP60010F	ONX52VP60010F	VNX HARDWARE	VNX5200 DPE 25X2.58X600G10K-FLD 110V	\$14,019	Each	23%	\$10,795	Other	UM
ONX52VP60010M	ONX52VP60010M	VNX HARDWARE	VNX5200 DPE 25X2.58X600G10K-MIN RK110V	\$14,019	Each	23%	\$10,795	Other	UM



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
ONX52VP61210F	ONX52VP61210F	VNX HARDWARE	VNX5200 DPE 25X2.512X600G10K-FLD 110V	\$15,421	Each	23%	\$11,874	Other	UM
ONX52VP61210M	ONX52VP61210M	VNX HARDWARE	VNX5200 DPE 25X2.512X600G10K-MIN RK11	\$15,421	Each	23%	\$11,874	Other	UM
ONX52VP62510F	ONX52VP62510F	VNX HARDWARE	VNX5200 DPE 25X2.525X600G10K-FLD 110V	\$17,767	Each	23%	\$13,681	Other	UM
ONX52VP62510M	ONX52VP62510M	VNX HARDWARE	VNX5200 DPE 25X2.525X600G10K-MIN RK11	\$17,767	Each	23%	\$13,681	Other	UM
ONX52VP90010F	ONX52VP90010F	VNX HARDWARE	VNX5200 DPE 25X2.58X900G10K-FLD 110V	\$15,122	Each	23%	\$11,644	Other	UM
ONX52VP90010M	ONX52VP90010M	VNX HARDWARE	VNX5200 DPE 25X2.58X900G10K-MIN RK 11	\$15,122	Each	23%	\$11,644	Other	UM
ONX52VP91210F	ONX52VP91210F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X900 10K-FLD	\$18,146	Each	23%	\$13,972	Other	UM
ONX52VP91210M	ONX52VP91210M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X900 10K-MIN	\$18,146	Each	23%	\$13,972	Other	UM
ONX52VP92510F	ONX52VP92510F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-25X1.2T10K-FLD	\$23,536	Each	23%	\$18,123	Other	UM
ONX52VP92510M	ONX52VP92510M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X900 10K-MIN	\$23,536	Each	23%	\$18,123	Other	UM
ONX52VPM1210F	ONX52VPM1210F	VNX HARDWARE	VNX5200 DPE 25X2.54-600-8 1TNL-FLD 11	\$11,810	Each	23%	\$9,094	Other	UM
ONX52VPM1210M	ONX52VPM1210M	VNX HARDWARE	VNX5200 DPE 25X2.54-600-8 1T MIN RK11	\$11,810	Each	23%	\$9,094	Other	UM
ONX52VPM2510F	ONX52VPM2510F	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-21 1TNL-FLD	\$19,814	Each	23%	\$15,257	Other	UM
ONX52VPM2510M	ONX52VPM2510M	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-21 1TNL-MIN	\$19,814	Each	23%	\$15,257	Other	UM
ONXB54DME	ONXB54DME	VNX HARDWARE	ONX VNXB54 DME:1 DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM
ONXB54DMEX	ONXB54DMEX	VNX HARDWARE	OEM EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$7,992	Each	23%	\$6,154	Other	UM
ONXB54DP25	ONXB54DP25	VNX HARDWARE	OEM VNXB54 DPE, 25X2.5 DR- EMC RACK	\$8,270	Each	23%	\$6,368	Other	UM
ONXB54DP25F	ONXB54DP25F	VNX HARDWARE	OEM VNXB54 DPE, 25X2.5 DR- BLOCK FIELD	\$8,270	Each	23%	\$6,368	Other	UM
ONXB54DP25M	ONXB54DP25M	VNX HARDWARE	OEM VNXB54 DPE, 25X2.5 DR- MINI RACK	\$8,270	Each	23%	\$6,368	Other	UM
ONXB54VP25F	ONXB54VP25F	VNX HARDWARE	OEM VNXB54 DPE 25X2.5 DR- FLD IN 110V	\$8,270	Each	23%	\$6,368	Other	UM
ONXB54VP25M	ONXB54VP25M	VNX HARDWARE	OEM VNXB54 DPE 25X2.5 MINI RK 110V	\$8,270	Each	23%	\$6,368	Other	UM
ONXB56DME	ONXB56DME	VNX HARDWARE	ONX EMPTY DME:1 DM+FC SLIC-MINI RACK	\$0	Each	23%	\$0	Other	UM
ONXB56DMEX	ONXB56DMEX	VNX HARDWARE	OEM EMPTY VNX5600 DM ENCLOSURE-EMC RACK	\$7,992	Each	23%	\$6,154	Other	UM
ONXB56DP25	ONXB56DP25	VNX HARDWARE	OEM VNXB56 DPE 25X2.5 DR- EMC RACK	\$13,657	Each	23%	\$10,516	Other	UM
ONXB56DP25F	ONXB56DP25F	VNX HARDWARE	OEM VNXB56 DPE 25X2.5 DR- FIELD INST	\$13,657	Each	23%	\$10,516	Other	UM
ONXB56DP25M	ONXB56DP25M	VNX HARDWARE	OEM VNXB56 DPE 25X2.5 DR- MINI RACK	\$13,657	Each	23%	\$10,516	Other	UM
ONXB58DME	ONXB58DME	VNX HARDWARE	ONX DME:1 DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM
ONXB58DMEX	ONXB58DMEX	VNX HARDWARE	ONX EMPTY DM ENCLOSURE - EMC RACK	\$7,992	Each	23%	\$6,154	Other	UM
ONXB58DP25	ONXB58DP25	VNX HARDWARE	OEM VNXB58 DPE 25X2.5 DR- EMC RACK	\$23,120	Each	23%	\$17,802	Other	UM
ONXB58DP25F	ONXB58DP25F	VNX HARDWARE	OEM VNXB58 DPE 25X2.5 DR- FIELD INST	\$23,120	Each	23%	\$17,802	Other	UM
ONXB58DP25M	ONXB58DP25M	VNX HARDWARE	OEM VNXB58 DPE 25X2.5 DR- MINI RACK	\$23,120	Each	23%	\$17,802	Other	UM
ONXB6GSDAE15	ONXB6GSDAE15	VNX HARDWARE	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	\$3,488	Each	23%	\$2,686	Other	UM
ONXB6GSDAE15F	ONXB6GSDAE15F	VNX HARDWARE	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488	Each	23%	\$2,686	Other	UM
ONXB6GSDAE15P	ONXB6GSDAE15P	VNX HARDWARE	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	\$3,488	Each	23%	\$2,686	Other	UM
ONXB6GSDAE15W	ONXB6GSDAE15W	VNX HARDWARE	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	\$3,488	Each	23%	\$2,686	Other	UM
ONXB6GSDAE25	ONXB6GSDAE25	VNX HARDWARE	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	\$4,942	Each	23%	\$3,805	Other	UM
ONXB6GSDAE25F	ONXB6GSDAE25F	VNX HARDWARE	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$4,942	Each	23%	\$3,805	Other	UM
ONXB6GSDAE25P	ONXB6GSDAE25P	VNX HARDWARE	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK	\$4,942	Each	23%	\$3,805	Other	UM

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ONXB6GSDAE25W	ONXB6GSDAE25W	VNX HARDWARE	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$4,942	Each	23%	\$3,805	Other	UM
ONXB6GSDAE60	ONXB6GSDAE60	VNX HARDWARE	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	\$13,954	Each	23%	\$10,745	Other	UM
ONXB6GSDAE60F	ONXB6GSDAE60F	VNX HARDWARE	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	\$13,954	Each	23%	\$10,745	Other	UM
ONXB6GSDAE60L	ONXB6GSDAE60L	VNX HARDWARE	VNXB 60X3.5 6G SAS EX-DAE-FLD INST-LDR	\$13,954	Each	23%	\$10,745	Other	UM
ONXB6GSDAE60P	ONXB6GSDAE60P	VNX HARDWARE	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	\$13,954	Each	23%	\$10,745	Other	UM
ONXB6GSDAE60W	ONXB6GSDAE60W	VNX HARDWARE	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST	\$13,954	Each	23%	\$10,745	Other	UM
ONXB6GSDAED15	ONXB6GSDAED15	VNX HARDWARE	VNXB 15X3.5 6G SAS PRI DAE-DENSE RACK	\$3,488	Each	23%	\$2,686	Other	UM
ONXB76DME	ONXB76DME	VNX HARDWARE	ONX DME:2 DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM
ONXB76DMEX	ONXB76DMEX	VNX HARDWARE	ONX EMPTY ENCLOSURE - EMC RACK	\$7,992	Each	23%	\$6,154	Other	UM
ONXB76DMEXM	ONXB76DMEXM	VNX HARDWARE	ONX EMPTY DM ENCLOSURE - MINI RACK	\$7,992	Each	23%	\$6,154	Other	UM
ONXB76DP25	ONXB76DP25	VNX HARDWARE	OEM VNXB76 DPE 25X2.5 DR- EMC RACK	\$43,761	Each	23%	\$33,696	Other	UM
ONXB76DP25F	ONXB76DP25F	VNX HARDWARE	OEM VNXB76 DPE 25X2.5 DR- FIELD INST	\$43,761	Each	23%	\$33,696	Other	UM
ONXB76DP25M	ONXB76DP25M	VNX HARDWARE	OEM VNXB76 DPE 25X2.5 DR- MINI RACK	\$43,761	Each	23%	\$33,696	Other	UM
ONXB80DME	ONXB80DME	VNX HARDWARE	ONX DME:2 DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM
ONXB80DMEX	ONXB80DMEX	VNX HARDWARE	ONX DME1 FACTORY EMPTY ENCLOSURE	\$11,470	Each	23%	\$8,832	Other	UM
ONXB80DMEXF	ONXB80DMEXF	VNX HARDWARE	ONX EMPTY DM ENCLOSURE-FLD INS	\$11,470	Each	23%	\$8,832	Other	UM
ONXB80DMEXM	ONXB80DMEXM	VNX HARDWARE	ONX DME1 FIELD INSTALL FOR CASSINI	\$11,470	Each	23%	\$8,832	Other	UM
ONXB80DSPE	ONXB80DSPE	VNX HARDWARE	OEM VNX80 MEGATRON -FACT (TITAN-D R)	\$64,277	Each	23%	\$49,493	Other	UM
ONXB80SPE	ONXB80SPE	VNX HARDWARE	OEM VNX80 MEGATRON -FACTORY (TITAN R)	\$64,277	Each	23%	\$49,493	Other	UM
ONXB80SPEF	ONXB80SPEF	VNX HARDWARE	OEM VNX80 MEGATRON -FIELD BLOCK	\$64,277	Each	23%	\$49,493	Other	UM
ONXB80SPEM	ONXB80SPEM	VNX HARDWARE	OEM VNX80 MEGATRON -UNIFIED FIELD INST	\$64,277	Each	23%	\$49,493	Other	UM
ONXBCS	ONXBCS	VNX HARDWARE	VNXB CONTROL STATION-EMC RACK	\$0	Each	23%	\$0	Other	UM
ONXBCS2	ONXBCS2	VNX HARDWARE	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935	Each	23%	\$1,490	Other	UM
ONXBCS2M	ONXBCS2M	VNX HARDWARE	VNXB 2ND CONTROL ST FIELD MINI-RACK	\$1,935	Each	23%	\$1,490	Other	UM
ONXBCS2U	ONXBCS2U	VNX HARDWARE	VNXB 2ND CTR STAT-FIELD UPGRADE	\$2,612	Each	23%	\$2,011	Other	UM
ONXBCSM	ONXBCSM	VNX HARDWARE	VNXB CONTROL STATION-MINI RACK	\$0	Each	23%	\$0	Other	UM
OVC6G15-01	OVC6G15-01	VNX HARDWARE	OEM DAE C-KIT 15X3.5 FACTORY	\$0	Each	23%	\$0	Other	UM
OVC6G15-01F	OVC6G15-01F	VNX HARDWARE	OEM DAE C-KIT 15X3.5 FIELD	\$0	Each	23%	\$0	Other	UM
OVC6G15-01P	OVC6G15-01P	VNX HARDWARE	OEM DAE C-KIT 15X3.5 PRI RACK	\$0	Each	23%	\$0	Other	UM
OVC6G15-01W	OVC6G15-01W	VNX HARDWARE	OEM DAE C-KIT 15X3.5 FIELD	\$0	Each	23%	\$0	Other	UM
OVC6G15D-01	OVC6G15D-01	VNX HARDWARE	OEM DAE C-KIT 15X3.5 FACTORY	\$0	Each	23%	\$0	Other	UM
OVC6G25-01	OVC6G25-01	VNX HARDWARE	OEM DAE C-KIT 25X2.5 FACTORY	\$0	Each	23%	\$0	Other	UM
OVC6G25-01F	OVC6G25-01F	VNX HARDWARE	OEM DAE C-KIT 25X2.5 FIELD	\$0	Each	23%	\$0	Other	UM
OVC6G25-01P	OVC6G25-01P	VNX HARDWARE	OEM DAE C-KIT 25X2.5 PRI RACK	\$0	Each	23%	\$0	Other	UM
OVC6G25-01W	OVC6G25-01W	VNX HARDWARE	OEM DAE C-KIT 25X2.5 FIELD	\$0	Each	23%	\$0	Other	UM
OVC6G60-01	OVC6G60-01	VNX HARDWARE	OEM DAE C-KIT 60X3.5 FACTORY	\$0	Each	23%	\$0	Other	UM
OVC6G60-01F	OVC6G60-01F	VNX HARDWARE	OEM DAE C-KIT 60X3.5 FIELD	\$0	Each	23%	\$0	Other	UM
OVC6G60-01L	OVC6G60-01L	VNX HARDWARE	OEM DAE C-KIT 60X3.5 FIELD	\$0	Each	23%	\$0	Other	UM

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OVC6G60-01P	OVC6G60-01P	VNX HARDWARE	OEM DAE C-KIT 60X3.5 PRI RACK	\$0	Each	23%	\$0	Other	UM
OVC6G60-01W	OVC6G60-01W	VNX HARDWARE	OEM DAE C-KIT 605X3.5 FIELD	\$0	Each	23%	\$0	Other	UM
OVCBCS-01	OVCBCS-01	VNX HARDWARE	OEM EPOWER CONTROLSTAT 1ST C-KIT	\$0	Each	23%	\$0	Other	UM
OVCBCS2-01	OVCBCS2-01	VNX HARDWARE	OEM EPOWER CONTROLSTAT 2ND C-KIT	\$0	Each	23%	\$0	Other	UM
OVCBCS2M-01	OVCBCS2M-01	VNX HARDWARE	OEM EPOWER CONTROLSTAT MINI C-KIT	\$0	Each	23%	\$0	Other	UM
OVC-DMHI-01	OVC-DMHI-01	VNX HARDWARE	OEM EPOWER DATA MOVER 7600,8000 C-KIT	\$0	Each	23%	\$0	Other	UM
OVC-DMLO-01	OVC-DMLO-01	VNX HARDWARE	OEM EPOWER DATA MOVER 54,56,5800 C-KIT	\$0	Each	23%	\$0	Other	UM
OVC-KHI-01	OVC-KHI-01	VNX HARDWARE	OEM EPOWER FACTORY INSTALL C-KIT 8000	\$0	Each	23%	\$0	Other	UM
OVC-KHI-01F	OVC-KHI-01F	VNX HARDWARE	OEM EPOWER FIELD INSTALL C-KIT 8000	\$0	Each	23%	\$0	Other	UM
OVC-KHI-01M	OVC-KHI-01M	VNX HARDWARE	OEM EPOWER MINIR INSTALL C-KIT 8000	\$0	Each	23%	\$0	Other	UM
OVC-KHI-02	OVC-KHI-02	VNX HARDWARE	OEM EMC BRAND FACTORY INSTALL C-KIT 8000	\$0	Each	23%	\$0	Other	UM
OVC-KHI-02F	OVC-KHI-02F	VNX HARDWARE	OEM EMC BRAND FIELD INSTALL C-KIT 8000	\$0	Each	23%	\$0	Other	UM
OVC-KHI-02M	OVC-KHI-02M	VNX HARDWARE	OEM EMC BRAND MINIR INSTALL C-KIT 8000	\$0	Each	23%	\$0	Other	UM
OVC-KLO-01	OVC-KLO-01	VNX HARDWARE	OEM EPOWER FACT INST C-KIT 54,56,58,7600	\$0	Each	23%	\$0	Other	UM
OVC-KLO-01F	OVC-KLO-01F	VNX HARDWARE	OEM EPOWER FIELD INSTALL C-KIT 5400	\$0	Each	23%	\$0	Other	UM
OVC-KLO-01M	OVC-KLO-01M	VNX HARDWARE	OEM EPOWER MINIR INSTALL C-KIT 5400	\$0	Each	23%	\$0	Other	UM
OVC-KLO-02	OVC-KLO-02	VNX HARDWARE	OEM EMC BRAND FACT INST C-K 54,56,58,76	\$0	Each	23%	\$0	Other	UM
OVC-KLO-02F	OVC-KLO-02F	VNX HARDWARE	OEM EMC BRAND FIELD INSTALL C-KIT 5400	\$0	Each	23%	\$0	Other	UM
OVC-KLO-02M	OVC-KLO-02M	VNX HARDWARE	OEM EMC BRAND MINIR INSTALL C-KIT 5400	\$0	Each	23%	\$0	Other	UM
OVC-KMD-01F	OVC-KMD-01F	VNX HARDWARE	OEM EPOWER FIELD INST C-KIT 56,58,7600	\$0	Each	23%	\$0	Other	UM
OVC-KMD-01M	OVC-KMD-01M	VNX HARDWARE	OEM EPOWER MINIR INST C-KIT 56,58,7600	\$0	Each	23%	\$0	Other	UM
OVC-KMD-02F	OVC-KMD-02F	VNX HARDWARE	OEM EMC BRAND FIELD INST C-K 56,58,76	\$0	Each	23%	\$0	Other	UM
OVC-KMD-02M	OVC-KMD-02M	VNX HARDWARE	OEM EMC BRAND MINIR INST C-K 56,58,76	\$0	Each	23%	\$0	Other	UM
V4-2S07-010	V4-2S07-010	VNX HARDWARE	VNX 1TB NL SAS 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S07-010TU	V4-2S07-010TU	VNX HARDWARE	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205	Each	23%	\$928	Other	UM
V4-2S07-010U	V4-2S07-010U	VNX HARDWARE	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205	Each	23%	\$928	Other	UM
V4-2S10-012	V4-2S10-012	VNX HARDWARE	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S10-012TU	V4-2S10-012TU	VNX HARDWARE	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,890	Each	23%	\$1,455	Other	UM
V4-2S10-012U	V4-2S10-012U	VNX HARDWARE	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,945	Each	23%	\$1,498	Other	UM
V4-2S10-600	V4-2S10-600	VNX HARDWARE	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S10-600TU	V4-2S10-600TU	VNX HARDWARE	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165	Each	23%	\$897	Other	UM
V4-2S10-600U	V4-2S10-600U	VNX HARDWARE	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165	Each	23%	\$897	Other	UM
V4-2S10-900	V4-2S10-900	VNX HARDWARE	VNX 900GB 10K SAS 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S10-900TU	V4-2S10-900TU	VNX HARDWARE	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530	Each	23%	\$1,178	Other	UM
V4-2S10-900U	V4-2S10-900U	VNX HARDWARE	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530	Each	23%	\$1,178	Other	UM
V4-2S15-300	V4-2S15-300	VNX HARDWARE	VNX 300GB 15K SAS 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S15-300TU	V4-2S15-300TU	VNX HARDWARE	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680	Each	23%	\$1,294	Other	UM
V4-2S15-300U	V4-2S15-300U	VNX HARDWARE	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680	Each	23%	\$1,294	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-2S15-600	V4-2S15-600	VNX HARDWARE	VNX2 600GB 15K SAS 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S15-600TU	V4-2S15-600TU	VNX HARDWARE	VNX2 600GB 15K SAS 25X2.5 TAA UPG	\$1,885	Each	23%	\$1,451	Other	UM
V4-2S15-600U	V4-2S15-600U	VNX HARDWARE	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,885	Each	23%	\$1,451	Other	UM
V4-2S6F-100	V4-2S6F-100	VNX HARDWARE	VNX 100GB SSD 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S6F-100TU	V4-2S6F-100TU	VNX HARDWARE	VNX 100GB EFD 25X2.5 DPE/DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
V4-2S6F-100U	V4-2S6F-100U	VNX HARDWARE	VNX 100GB SSD 25X2.5 DPE/DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
V4-2S6F-200	V4-2S6F-200	VNX HARDWARE	VNX 200GB SSD 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S6F-200TU	V4-2S6F-200TU	VNX HARDWARE	VNX 200GB EFD 25X2.5 DPE/DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
V4-2S6F-200U	V4-2S6F-200U	VNX HARDWARE	VNX 200GB SSD 25X2.5 DPE/DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
V4-2S6FX1.6TB-10	V4-2S6FX1.6TB-10	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 10X2.5	\$97,900	Each	23%	\$75,383	Other	UM
V4-2S6FX1.6TB-100	V4-2S6FX1.6TB-100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X2.5	\$979,000	Each	23%	\$753,830	Other	UM
V4-2S6FX1.6TB-25	V4-2S6FX1.6TB-25	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 25X2.5	\$244,750	Each	23%	\$188,458	Other	UM
V4-2S6FX1.6TB-50	V4-2S6FX1.6TB-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X2.5	\$489,500	Each	23%	\$376,915	Other	UM
V4-2S6FX1.6TBU-10	V4-2S6FX1.6TBU-10	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 10X2.5 UPG	\$117,450	Each	23%	\$90,437	Other	UM
V4-2S6FX1.6TBU-100	V4-2S6FX1.6TBU-100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	\$1,174,500	Each	23%	\$904,365	Other	UM
V4-2S6FX1.6TBU-25	V4-2S6FX1.6TBU-25	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 25X2.5 UPG	\$293,625	Each	23%	\$226,091	Other	UM
V4-2S6FX1.6TBU-50	V4-2S6FX1.6TBU-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X2.5 UPG	\$587,250	Each	23%	\$452,183	Other	UM
V4-2S6FX1.6TU-100	V4-2S6FX1.6TU-100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	\$1,174,500	Each	23%	\$904,365	Other	UM
V4-2S6FX1.6TU-50	V4-2S6FX1.6TU-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X2.5 UPG	\$587,250	Each	23%	\$452,183	Other	UM
V4-2S6FX-100	V4-2S6FX-100	VNX HARDWARE	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S6FX-100TU	V4-2S6FX-100TU	VNX HARDWARE	VNX 100GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-2S6FX-100U	V4-2S6FX-100U	VNX HARDWARE	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-2S6FX-1600	V4-2S6FX-1600	VNX HARDWARE	VNX 1600GB MLC SSD 25X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-2S6FX-1600TU	V4-2S6FX-1600TU	VNX HARDWARE	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745	Each	23%	\$9,044	Other	UM
V4-2S6FX-1600U	V4-2S6FX-1600U	VNX HARDWARE	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745	Each	23%	\$9,044	Other	UM
V4-2S6FX-200	V4-2S6FX-200	VNX HARDWARE	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S6FX-200-10	V4-2S6FX-200-10	VNX HARDWARE	Flash Power Pack VNX2 200GB 10X2.5	\$21,300	Each	23%	\$16,401	Other	UM
V4-2S6FX-200-100	V4-2S6FX-200-100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100X2.5	\$185,400	Each	23%	\$142,758	Other	UM
V4-2S6FX-200-21	V4-2S6FX-200-21	VNX HARDWARE	Flash Power Pack VNX2 200GB 21X2.5	\$44,730	Each	23%	\$34,442	Other	UM
V4-2S6FX-200-25	V4-2S6FX-200-25	VNX HARDWARE	Flash Power Pack VNX2 200GB 25X2.5	\$53,250	Each	23%	\$41,003	Other	UM
V4-2S6FX-200-50	V4-2S6FX-200-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50X2.5	\$100,425	Each	23%	\$77,327	Other	UM
V4-2S6FX-200TU	V4-2S6FX-200TU	VNX HARDWARE	VNX 200GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$2,555	Each	23%	\$1,967	Other	UM
V4-2S6FX-200TU-100	V4-2S6FX-200TU-100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480	Each	23%	\$171,310	Other	UM
V4-2S6FX-200TU-50	V4-2S6FX-200TU-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510	Each	23%	\$92,793	Other	UM
V4-2S6FX-200U	V4-2S6FX-200U	VNX HARDWARE	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,555	Each	23%	\$1,967	Other	UM
V4-2S6FX-200U-10	V4-2S6FX-200U-10	VNX HARDWARE	Flash Power Pack VNX2 200GB 10X2.5 UPG	\$25,550	Each	23%	\$19,674	Other	UM
V4-2S6FX-200U-100	V4-2S6FX-200U-100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480	Each	23%	\$171,310	Other	UM
V4-2S6FX-200U-21	V4-2S6FX-200U-21	VNX HARDWARE	Flash Power Pack VNX2 200GB 21X2.5 UPG	\$53,655	Each	23%	\$41,314	Other	UM

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-2S6FX-200U-25	V4-2S6FX-200U-25	VNX HARDWARE	Flash Power Pack VNX2 200GB 25X2.5 UPG	\$63,875	Each	23%	\$49,184	Other	UM
V4-2S6FX-200U-50	V4-2S6FX-200U-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510	Each	23%	\$92,793	Other	UM
V4-2S6FX-400	V4-2S6FX-400	VNX HARDWARE	VNX 400GB FAST VP SSD 25X2.5 DPE/DAEE	\$0	Each	23%	\$0	Other	UM
V4-2S6FX-400-10	V4-2S6FX-400-10	VNX HARDWARE	Flash Power Pack VNX2 400GB 10X2.5	\$33,900	Each	23%	\$26,103	Other	UM
V4-2S6FX-400-100	V4-2S6FX-400-100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100X2.5	\$339,000	Each	23%	\$261,030	Other	UM
V4-2S6FX-400-21	V4-2S6FX-400-21	VNX HARDWARE	Flash Power Pack VNX2 400GB 21X2.5	\$71,190	Each	23%	\$54,816	Other	UM
V4-2S6FX-400-25	V4-2S6FX-400-25	VNX HARDWARE	Flash Power Pack VNX2 400GB 25X2.5	\$84,750	Each	23%	\$65,258	Other	UM
V4-2S6FX-400-50	V4-2S6FX-400-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50X2.5	\$169,500	Each	23%	\$130,515	Other	UM
V4-2S6FX-400TU	V4-2S6FX-400TU	VNX HARDWARE	VNX 400GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$4,070	Each	23%	\$3,134	Other	UM
V4-2S6FX-400TU-100	V4-2S6FX-400TU-100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100X2.5 UPG	\$407,000	Each	23%	\$313,390	Other	UM
V4-2S6FX-400TU-50	V4-2S6FX-400TU-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500	Each	23%	\$156,695	Other	UM
V4-2S6FX-400U	V4-2S6FX-400U	VNX HARDWARE	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$4,070	Each	23%	\$3,134	Other	UM
V4-2S6FX-400U-10	V4-2S6FX-400U-10	VNX HARDWARE	Flash Power Pack VNX2 400GB 10X2.5 UPG	\$40,700	Each	23%	\$31,339	Other	UM
V4-2S6FX-400U-100	V4-2S6FX-400U-100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100X2.5 UPG	\$407,000	Each	23%	\$313,390	Other	UM
V4-2S6FX-400U-21	V4-2S6FX-400U-21	VNX HARDWARE	Flash Power Pack VNX2 400GB 21X2.5 UPG	\$85,470	Each	23%	\$65,812	Other	UM
V4-2S6FX-400U-25	V4-2S6FX-400U-25	VNX HARDWARE	Flash Power Pack VNX2 400GB 25X2.5 UPG	\$101,750	Each	23%	\$78,348	Other	UM
V4-2S6FX-400U-50	V4-2S6FX-400U-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500	Each	23%	\$156,695	Other	UM
V4-2S6FX-800-10	V4-2S6FX-800-10	VNX HARDWARE	Flash Power Pack VNX2 800GB 10X2.5	\$59,950	Each	23%	\$46,162	Other	UM
V4-2S6FX-800TU-100	V4-2S6FX-800TU-100	VNX HARDWARE	Flash Power Pack VNX2 800GB 100X2.5 UPG	\$719,500	Each	23%	\$554,015	Other	UM
V4-2S6FX-800TU-50	V4-2S6FX-800TU-50	VNX HARDWARE	Flash Power Pack VNX2 800GB 50X2.5 UPG	\$359,750	Each	23%	\$277,008	Other	UM
V4-2S6FX-800U-10	V4-2S6FX-800U-10	VNX HARDWARE	Flash Power Pack VNX2 800GB 10X2.5 UPG	\$71,950	Each	23%	\$55,402	Other	UM
V4-D2S10-012	V4-D2S10-012	VNX HARDWARE	VNX 1.2TB 10K SAS 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S10-012TU	V4-D2S10-012TU	VNX HARDWARE	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,890	Each	23%	\$1,455	Other	UM
V4-D2S10-012U	V4-D2S10-012U	VNX HARDWARE	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,945	Each	23%	\$1,498	Other	UM
V4-D2S10-600	V4-D2S10-600	VNX HARDWARE	VNX 600GB 10K SAS 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S10-600TU	V4-D2S10-600TU	VNX HARDWARE	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165	Each	23%	\$897	Other	UM
V4-D2S10-600U	V4-D2S10-600U	VNX HARDWARE	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165	Each	23%	\$897	Other	UM
V4-D2S10-900	V4-D2S10-900	VNX HARDWARE	VNX 900GB 10K SAS 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S10-900TU	V4-D2S10-900TU	VNX HARDWARE	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530	Each	23%	\$1,178	Other	UM
V4-D2S10-900U	V4-D2S10-900U	VNX HARDWARE	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530	Each	23%	\$1,178	Other	UM
V4-D2S15-300	V4-D2S15-300	VNX HARDWARE	VNX 300GB 15K SAS 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S15-300TU	V4-D2S15-300TU	VNX HARDWARE	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680	Each	23%	\$1,294	Other	UM
V4-D2S15-300U	V4-D2S15-300U	VNX HARDWARE	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680	Each	23%	\$1,294	Other	UM
V4-D2S15-600	V4-D2S15-600	VNX HARDWARE	VNX 600GB 15K SAS 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S15-600TU	V4-D2S15-600TU	VNX HARDWARE	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885	Each	23%	\$1,451	Other	UM
V4-D2S15-600U	V4-D2S15-600U	VNX HARDWARE	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885	Each	23%	\$1,451	Other	UM
V4-D2S6F-100	V4-D2S6F-100	VNX HARDWARE	VNX 100GB EFD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6F-100TU	V4-D2S6F-100TU	VNX HARDWARE	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
V4-D2S6F-100U	V4-D2S6F-100U	VNX HARDWARE	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
V4-D2S6F-200	V4-D2S6F-200	VNX HARDWARE	VNX 200GB EFD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6F-200TU	V4-D2S6F-200TU	VNX HARDWARE	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
V4-D2S6F-200U	V4-D2S6F-200U	VNX HARDWARE	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
V4-D2S6FX1.6TB-100	V4-D2S6FX1.6TB-100	VNX HARDWARE	Flash PowerPack VNX2 1.6TB 100X2.5D	\$979,000	Each	23%	\$753,830	Other	UM
V4-D2S6FX1.6TB-25	V4-D2S6FX1.6TB-25	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 25X2.5D	\$244,750	Each	23%	\$188,458	Other	UM
V4-D2S6FX1.6TB-50	V4-D2S6FX1.6TB-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X2.5D	\$489,500	Each	23%	\$376,915	Other	UM
V4-D2S6FX1.6TBU100	V4-D2S6FX1.6TBU100	VNX HARDWARE	Flash PowerPack VNX2 1.6TB 100X2.5D UPG	\$1,174,500	Each	23%	\$904,365	Other	UM
V4-D2S6FX1.6TBU-25	V4-D2S6FX1.6TBU-25	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 25X2.5D UPG	\$293,625	Each	23%	\$226,091	Other	UM
V4-D2S6FX1.6TBU-50	V4-D2S6FX1.6TBU-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X2.5D UPG	\$587,250	Each	23%	\$452,183	Other	UM
V4-D2S6FX1.6TU100	V4-D2S6FX1.6TU100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X2.5D UPG	\$1,174,500	Each	23%	\$904,365	Other	UM
V4-D2S6FX1.6TU-50	V4-D2S6FX1.6TU-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X2.5D UPG	\$587,250	Each	23%	\$452,183	Other	UM
V4-D2S6FX-1600	V4-D2S6FX-1600	VNX HARDWARE	VNX 1600GB MLC SSD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6FX-1600TU	V4-D2S6FX-1600TU	VNX HARDWARE	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745	Each	23%	\$9,044	Other	UM
V4-D2S6FX-1600U	V4-D2S6FX-1600U	VNX HARDWARE	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745	Each	23%	\$9,044	Other	UM
V4-D2S6FX-200	V4-D2S6FX-200	VNX HARDWARE	VNX 200GB FAST VP EFD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6FX-200-10	V4-D2S6FX-200-10	VNX HARDWARE	Flash Power Pack VNX2 200GB 10X2.5D	\$21,300	Each	23%	\$16,401	Other	UM
V4-D2S6FX-200-100	V4-D2S6FX-200-100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100X2.5D	\$185,400	Each	23%	\$142,758	Other	UM
V4-D2S6FX-200-25	V4-D2S6FX-200-25	VNX HARDWARE	Flash Power Pack VNX2 200GB 25X2.5D	\$53,250	Each	23%	\$41,003	Other	UM
V4-D2S6FX-200-50	V4-D2S6FX-200-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50X2.5D	\$100,425	Each	23%	\$77,327	Other	UM
V4-D2S6FX-200TU	V4-D2S6FX-200TU	VNX HARDWARE	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	\$2,555	Each	23%	\$1,967	Other	UM
V4-D2S6FX-200TU100	V4-D2S6FX-200TU100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480	Each	23%	\$171,310	Other	UM
V4-D2S6FX-200TU-50	V4-D2S6FX-200TU-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510	Each	23%	\$92,793	Other	UM
V4-D2S6FX-200U	V4-D2S6FX-200U	VNX HARDWARE	VNX 200GB FAST VP EFD120X2.5 DAE UPG	\$2,555	Each	23%	\$1,967	Other	UM
V4-D2S6FX-200U-10	V4-D2S6FX-200U-10	VNX HARDWARE	Flash Power Pack VNX2 200GB 10X2.5D UPG	\$25,550	Each	23%	\$19,674	Other	UM
V4-D2S6FX-200U-100	V4-D2S6FX-200U-100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480	Each	23%	\$171,310	Other	UM
V4-D2S6FX-200U-25	V4-D2S6FX-200U-25	VNX HARDWARE	Flash Power Pack VNX2 200GB 25X2.5D UPG	\$63,875	Each	23%	\$49,184	Other	UM
V4-D2S6FX-200U-50	V4-D2S6FX-200U-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510	Each	23%	\$92,793	Other	UM
V4-D2S6FX-400	V4-D2S6FX-400	VNX HARDWARE	VNX 400GB FAST VP EFD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6FX-400-10	V4-D2S6FX-400-10	VNX HARDWARE	Flash Power Pack VNX2 400GB 10X2.5D	\$33,900	Each	23%	\$26,103	Other	UM
V4-D2S6FX-400-100	V4-D2S6FX-400-100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100X2.5D	\$339,000	Each	23%	\$261,030	Other	UM
V4-D2S6FX-400-25	V4-D2S6FX-400-25	VNX HARDWARE	Flash Power Pack VNX2 400GB 25X2.5D	\$84,750	Each	23%	\$65,258	Other	UM
V4-D2S6FX-400-50	V4-D2S6FX-400-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50X2.5D	\$169,500	Each	23%	\$130,515	Other	UM
V4-D2S6FX-400TU	V4-D2S6FX-400TU	VNX HARDWARE	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070	Each	23%	\$3,134	Other	UM
V4-D2S6FX-400TU100	V4-D2S6FX-400TU100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100X2.5D UPG	\$407,000	Each	23%	\$313,390	Other	UM
V4-D2S6FX-400TU-50	V4-D2S6FX-400TU-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500	Each	23%	\$156,695	Other	UM
V4-D2S6FX-400U	V4-D2S6FX-400U	VNX HARDWARE	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070	Each	23%	\$3,134	Other	UM
V4-D2S6FX-400U-10	V4-D2S6FX-400U-10	VNX HARDWARE	Flash Power Pack VNX2 400GB 10X2.5D UPG	\$40,700	Each	23%	\$31,339	Other	UM

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-D2S6FX-400U-100	V4-D2S6FX-400U-100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100X2.5D UPG	\$407,000	Each	23%	\$313,390	Other	UM
V4-D2S6FX-400U-25	V4-D2S6FX-400U-25	VNX HARDWARE	Flash Power Pack VNX2 400GB 25X2.5D UPG	\$101,750	Each	23%	\$78,348	Other	UM
V4-D2S6FX-400U-50	V4-D2S6FX-400U-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500	Each	23%	\$156,695	Other	UM
V4-D2S6FX-800	V4-D2S6FX-800	VNX HARDWARE	VNX 800GB MLC SSD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6FX-800-10	V4-D2S6FX-800-10	VNX HARDWARE	Flash Power Pack VNX2 800GB 10X2.5D	\$59,950	Each	23%	\$46,162	Other	UM
V4-D2S6FX-800-100	V4-D2S6FX-800-100	VNX HARDWARE	Flash Power Pack VNX2 800GB 100X2.5D	\$599,500	Each	23%	\$461,615	Other	UM
V4-D2S6FX-800-25	V4-D2S6FX-800-25	VNX HARDWARE	Flash Power Pack VNX2 800GB 25X2.5D	\$149,875	Each	23%	\$115,404	Other	UM
V4-D2S6FX-800-50	V4-D2S6FX-800-50	VNX HARDWARE	Flash Power Pack VNX2 800GB 50X2.5D	\$299,750	Each	23%	\$230,808	Other	UM
V4-D2S6FX-800TU	V4-D2S6FX-800TU	VNX HARDWARE	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195	Each	23%	\$5,540	Other	UM
V4-D2S6FX-800TU100	V4-D2S6FX-800TU100	VNX HARDWARE	Flash Power Pack VNX2 800GB 100X2.5D UPG	\$719,500	Each	23%	\$554,015	Other	UM
V4-D2S6FX-800TU-50	V4-D2S6FX-800TU-50	VNX HARDWARE	Flash Power Pack VNX2 800GB 50X2.5D UPG	\$359,750	Each	23%	\$277,008	Other	UM
V4-D2S6FX-800U	V4-D2S6FX-800U	VNX HARDWARE	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195	Each	23%	\$5,540	Other	UM
V4-D2S6FX-800U-10	V4-D2S6FX-800U-10	VNX HARDWARE	Flash Power Pack VNX2 800GB 10X2.5D UPG	\$71,950	Each	23%	\$55,402	Other	UM
V4-D2S6FX-800U-100	V4-D2S6FX-800U-100	VNX HARDWARE	Flash Power Pack VNX2 800GB 100X2.5D UPG	\$719,500	Each	23%	\$554,015	Other	UM
V4-D2S6FX-800U-25	V4-D2S6FX-800U-25	VNX HARDWARE	Flash Power Pack VNX2 800GB 25X2.5D UPG	\$179,875	Each	23%	\$138,504	Other	UM
V4-D2S6FX-800U-50	V4-D2S6FX-800U-50	VNX HARDWARE	Flash Power Pack VNX2 800GB 50X2.5D UPG	\$359,750	Each	23%	\$277,008	Other	UM
V4-DS07-020	V4-DS07-020	VNX HARDWARE	VNX 2TB NL SAS 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS07-020TU	V4-DS07-020TU	VNX HARDWARE	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215	Each	23%	\$936	Other	UM
V4-DS07-020U	V4-DS07-020U	VNX HARDWARE	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215	Each	23%	\$936	Other	UM
V4-DS07-030	V4-DS07-030	VNX HARDWARE	VNX 3TB NL SAS 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS07-030TU	V4-DS07-030TU	VNX HARDWARE	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640	Each	23%	\$1,263	Other	UM
V4-DS07-030U	V4-DS07-030U	VNX HARDWARE	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640	Each	23%	\$1,263	Other	UM
V4-DS07-040	V4-DS07-040	VNX HARDWARE	VNX 4TB NL SAS 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS07-040TU	V4-DS07-040TU	VNX HARDWARE	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835	Each	23%	\$1,413	Other	UM
V4-DS07-040U	V4-DS07-040U	VNX HARDWARE	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835	Each	23%	\$1,413	Other	UM
V4-DS10-012	V4-DS10-012	VNX HARDWARE	VNX 1.2TB 10K SAS 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS10-012TU	V4-DS10-012TU	VNX HARDWARE	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945	Each	23%	\$1,498	Other	UM
V4-DS10-012U	V4-DS10-012U	VNX HARDWARE	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945	Each	23%	\$1,498	Other	UM
V4-DS10-600	V4-DS10-600	VNX HARDWARE	VNX 600GB 10K SAS 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS10-600TU	V4-DS10-600TU	VNX HARDWARE	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS10-600U	V4-DS10-600U	VNX HARDWARE	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS10-900	V4-DS10-900	VNX HARDWARE	VNX 900GB 10K SAS 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS10-900TU	V4-DS10-900TU	VNX HARDWARE	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530	Each	23%	\$1,178	Other	UM
V4-DS10-900U	V4-DS10-900U	VNX HARDWARE	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530	Each	23%	\$1,178	Other	UM
V4-DS15-300	V4-DS15-300	VNX HARDWARE	VNX 300GB 15K SAS 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS15-300TU	V4-DS15-300TU	VNX HARDWARE	VNX 300GB 15K SAS 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS15-300U	V4-DS15-300U	VNX HARDWARE	VNX 300GB 15K SAS 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS15-600	V4-DS15-600	VNX HARDWARE	VNX2 600GB 15K SAS 60X3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-DS15-600TU	V4-DS15-600TU	VNX HARDWARE	VNX2 600GB 15K SAS 60X3.5 TAA UPG	\$0	Each	23%	\$0	Other	UM
V4-DS15-600U	V4-DS15-600U	VNX HARDWARE	VNX2 600GB 15K SAS 60X3.5 DPE/DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS6F-100	V4-DS6F-100	VNX HARDWARE	VNX 100GB SSD 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS6F-100TU	V4-DS6F-100TU	VNX HARDWARE	VNX 100GB EFD 60X3.5 DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
V4-DS6F-100U	V4-DS6F-100U	VNX HARDWARE	VNX 100GB SSD 60X3.5 DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
V4-DS6F-200	V4-DS6F-200	VNX HARDWARE	VNX 200GB SSD 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS6F-200TU	V4-DS6F-200TU	VNX HARDWARE	VNX 200GB EFD 60X3.5 DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
V4-DS6F-200U	V4-DS6F-200U	VNX HARDWARE	VNX 200GB SSD 60X3.5 DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
V4-DS6FX1.6TB-100	V4-DS6FX1.6TB-100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X3.5D	\$979,000	Each	23%	\$753,830	Other	UM
V4-DS6FX1.6TB-25	V4-DS6FX1.6TB-25	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 25X3.5D	\$244,750	Each	23%	\$188,458	Other	UM
V4-DS6FX1.6TB-50	V4-DS6FX1.6TB-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X3.5D	\$489,500	Each	23%	\$376,915	Other	UM
V4-DS6FX1.6TBU-100	V4-DS6FX1.6TBU-100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X3.5D UPG	\$1,174,500	Each	23%	\$904,365	Other	UM
V4-DS6FX1.6TBU-25	V4-DS6FX1.6TBU-25	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 25X3.5D UPG	\$293,625	Each	23%	\$226,091	Other	UM
V4-DS6FX1.6TBU-50	V4-DS6FX1.6TBU-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X3.5D UPG	\$587,250	Each	23%	\$452,183	Other	UM
V4-DS6FX1.6TU-100	V4-DS6FX1.6TU-100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X3.5D UPG	\$1,174,500	Each	23%	\$904,365	Other	UM
V4-DS6FX1.6TU-50	V4-DS6FX1.6TU-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X3.5D UPG	\$587,250	Each	23%	\$452,183	Other	UM
V4-DS6FX-100	V4-DS6FX-100	VNX HARDWARE	VNX 100GB FAST VP SSD 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-100TU	V4-DS6FX-100TU	VNX HARDWARE	VNX 100GB FAST VP EFD 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-100U	V4-DS6FX-100U	VNX HARDWARE	VNX 100GB FAST VP SSD 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-1600	V4-DS6FX-1600	VNX HARDWARE	VNX 1600GB MLC SSD 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-1600TU	V4-DS6FX-1600TU	VNX HARDWARE	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745	Each	23%	\$9,044	Other	UM
V4-DS6FX-1600U	V4-DS6FX-1600U	VNX HARDWARE	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745	Each	23%	\$9,044	Other	UM
V4-DS6FX-200	V4-DS6FX-200	VNX HARDWARE	VNX 200GB FAST VP SSD 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-200-10	V4-DS6FX-200-10	VNX HARDWARE	Flash Power Pack VNX2 200GB 10X3.5D	\$21,300	Each	23%	\$16,401	Other	UM
V4-DS6FX-200-100	V4-DS6FX-200-100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100X3.5D	\$185,400	Each	23%	\$142,758	Other	UM
V4-DS6FX-200-25	V4-DS6FX-200-25	VNX HARDWARE	Flash Power Pack VNX2 200GB 25X3.5D	\$53,250	Each	23%	\$41,003	Other	UM
V4-DS6FX-200-50	V4-DS6FX-200-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50X3.5D	\$100,425	Each	23%	\$77,327	Other	UM
V4-DS6FX-200TU	V4-DS6FX-200TU	VNX HARDWARE	VNX 200GB FAST VP EFD 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-200TU-100	V4-DS6FX-200TU-100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480	Each	23%	\$171,310	Other	UM
V4-DS6FX-200TU-50	V4-DS6FX-200TU-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510	Each	23%	\$92,793	Other	UM
V4-DS6FX-200U	V4-DS6FX-200U	VNX HARDWARE	VNX 200GB FAST VP SSD 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-200U-10	V4-DS6FX-200U-10	VNX HARDWARE	Flash Power Pack VNX2 200GB 10X3.5D UPG	\$25,550	Each	23%	\$19,674	Other	UM
V4-DS6FX-200U-100	V4-DS6FX-200U-100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480	Each	23%	\$171,310	Other	UM
V4-DS6FX-200U-25	V4-DS6FX-200U-25	VNX HARDWARE	Flash Power Pack VNX2 200GB 25X3.5D UPG	\$63,875	Each	23%	\$49,184	Other	UM
V4-DS6FX-200U-50	V4-DS6FX-200U-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510	Each	23%	\$92,793	Other	UM
V4-DS6FX-400	V4-DS6FX-400	VNX HARDWARE	VNX 400GB FAST VP SSD 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-400-10	V4-DS6FX-400-10	VNX HARDWARE	Flash Power Pack VNX2 400GB 10X3.5D	\$33,900	Each	23%	\$26,103	Other	UM
V4-DS6FX-400-100	V4-DS6FX-400-100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100X3.5D	\$339,000	Each	23%	\$261,030	Other	UM

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Vendor Notes: Updated November 25, 2020

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V4-DS6FX-400-25	V4-DS6FX-400-25	VNX HARDWARE	Flash Power Pack VNX2 400GB 25X3.5D	\$84,750	Each	23%	\$65,258	Other	UM
V4-DS6FX-400-50	V4-DS6FX-400-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50X3.5D	\$169,500	Each	23%	\$130,515	Other	UM
V4-DS6FX-400TU	V4-DS6FX-400TU	VNX HARDWARE	VNX 400GB FAST VP EFD 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-400TU-100	V4-DS6FX-400TU-100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100X3.5D UPG	\$407,000	Each	23%	\$313,390	Other	UM
V4-DS6FX-400TU-50	V4-DS6FX-400TU-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500	Each	23%	\$156,695	Other	UM
V4-DS6FX-400U	V4-DS6FX-400U	VNX HARDWARE	VNX 400GB FAST VP SSD 60X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-400U-10	V4-DS6FX-400U-10	VNX HARDWARE	Flash Power Pack VNX2 400GB 10X3.5D UPG	\$40,700	Each	23%	\$31,339	Other	UM
V4-DS6FX-400U-100	V4-DS6FX-400U-100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100X3.5D UPG	\$407,000	Each	23%	\$313,390	Other	UM
V4-DS6FX-400U-25	V4-DS6FX-400U-25	VNX HARDWARE	Flash Power Pack VNX2 400GB 25X3.5D UPG	\$101,750	Each	23%	\$78,348	Other	UM
V4-DS6FX-400U-50	V4-DS6FX-400U-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500	Each	23%	\$156,695	Other	UM
V4-DS6FX-800-10	V4-DS6FX-800-10	VNX HARDWARE	Flash Power Pack VNX2 800GB 10X3.5D	\$59,950	Each	23%	\$46,162	Other	UM
V4-DS6FX-800-100	V4-DS6FX-800-100	VNX HARDWARE	Flash Power Pack VNX2 800GB 100X3.5D	\$599,500	Each	23%	\$461,615	Other	UM
V4-DS6FX-800-25	V4-DS6FX-800-25	VNX HARDWARE	Flash Power Pack VNX2 800GB 25X3.5D	\$149,875	Each	23%	\$115,404	Other	UM
V4-DS6FX-800-50	V4-DS6FX-800-50	VNX HARDWARE	Flash Power Pack VNX2 800GB 50X3.5D	\$299,750	Each	23%	\$230,808	Other	UM
V4-DS6FX-800TU-100	V4-DS6FX-800TU-100	VNX HARDWARE	Flash Power Pack VNX2 800GB 100X3.5D UPG	\$719,500	Each	23%	\$554,015	Other	UM
V4-DS6FX-800TU-50	V4-DS6FX-800TU-50	VNX HARDWARE	Flash Power Pack VNX2 800GB 50X3.5D UPG	\$359,750	Each	23%	\$277,008	Other	UM
V4-DS6FX-800U-10	V4-DS6FX-800U-10	VNX HARDWARE	Flash Power Pack VNX2 800GB 10X3.5D UPG	\$71,950	Each	23%	\$55,402	Other	UM
V4-DS6FX-800U-100	V4-DS6FX-800U-100	VNX HARDWARE	Flash Power Pack VNX2 800GB 100X3.5D UPG	\$719,500	Each	23%	\$554,015	Other	UM
V4-DS6FX-800U-25	V4-DS6FX-800U-25	VNX HARDWARE	Flash Power Pack VNX2 800GB 25X3.5D UPG	\$179,875	Each	23%	\$138,504	Other	UM
V4-DS6FX-800U-50	V4-DS6FX-800U-50	VNX HARDWARE	Flash Power Pack VNX2 800GB 50X3.5D UPG	\$359,750	Each	23%	\$277,008	Other	UM
V4-VS07-020	V4-VS07-020	VNX HARDWARE	VNX 2TB NL SAS 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS07-020TU	V4-VS07-020TU	VNX HARDWARE	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215	Each	23%	\$936	Other	UM
V4-VS07-020U	V4-VS07-020U	VNX HARDWARE	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215	Each	23%	\$936	Other	UM
V4-VS07-030	V4-VS07-030	VNX HARDWARE	VNX 3TB NL SAS 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS07-030TU	V4-VS07-030TU	VNX HARDWARE	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640	Each	23%	\$1,263	Other	UM
V4-VS07-030U	V4-VS07-030U	VNX HARDWARE	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640	Each	23%	\$1,263	Other	UM
V4-VS07-040	V4-VS07-040	VNX HARDWARE	VNX 4TB NL SAS 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS07-040TU	V4-VS07-040TU	VNX HARDWARE	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835	Each	23%	\$1,413	Other	UM
V4-VS07-040U	V4-VS07-040U	VNX HARDWARE	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835	Each	23%	\$1,413	Other	UM
V4-VS10-012	V4-VS10-012	VNX HARDWARE	VNX 1.2TB 10K SAS 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS10-012TU	V4-VS10-012TU	VNX HARDWARE	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945	Each	23%	\$1,498	Other	UM
V4-VS10-012U	V4-VS10-012U	VNX HARDWARE	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945	Each	23%	\$1,498	Other	UM
V4-VS10-600	V4-VS10-600	VNX HARDWARE	VNX 600GB 10K SAS 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS10-600TU	V4-VS10-600TU	VNX HARDWARE	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165	Each	23%	\$897	Other	UM
V4-VS10-600U	V4-VS10-600U	VNX HARDWARE	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165	Each	23%	\$897	Other	UM
V4-VS10-900	V4-VS10-900	VNX HARDWARE	VNX 900GB 10K SAS 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS10-900TU	V4-VS10-900TU	VNX HARDWARE	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530	Each	23%	\$1,178	Other	UM
V4-VS10-900U	V4-VS10-900U	VNX HARDWARE	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530	Each	23%	\$1,178	Other	UM

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-VS15-300	V4-VS15-300	VNX HARDWARE	VNX 300GB 15K SAS 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS15-300TU	V4-VS15-300TU	VNX HARDWARE	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230	Each	23%	\$947	Other	UM
V4-VS15-300U	V4-VS15-300U	VNX HARDWARE	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230	Each	23%	\$947	Other	UM
V4-VS15-600	V4-VS15-600	VNX HARDWARE	VNX 600GB 15K SAS 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS15-600TU	V4-VS15-600TU	VNX HARDWARE	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885	Each	23%	\$1,451	Other	UM
V4-VS15-600U	V4-VS15-600U	VNX HARDWARE	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885	Each	23%	\$1,451	Other	UM
V4-VS6F-100	V4-VS6F-100	VNX HARDWARE	VNX 100GB SSD 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS6F-100TU	V4-VS6F-100TU	VNX HARDWARE	VNX 100GB EFD 15X3.5 DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
V4-VS6F-100U	V4-VS6F-100U	VNX HARDWARE	VNX 100GB SSD 15X3.5 DAE UPG	\$3,290	Each	23%	\$2,533	Other	UM
V4-VS6F-200	V4-VS6F-200	VNX HARDWARE	VNX 200GB SSD 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS6F-200TU	V4-VS6F-200TU	VNX HARDWARE	VNX 200GB EFD 15X3.5 DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
V4-VS6F-200U	V4-VS6F-200U	VNX HARDWARE	VNX 200GB SSD 15X3.5 DAE UPG	\$5,190	Each	23%	\$3,996	Other	UM
V4-VS6FX1.6TB-10	V4-VS6FX1.6TB-10	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 10X3.5	\$97,900	Each	23%	\$75,383	Other	UM
V4-VS6FX1.6TB-100	V4-VS6FX1.6TB-100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X3.5	\$979,000	Each	23%	\$753,830	Other	UM
V4-VS6FX1.6TB-25	V4-VS6FX1.6TB-25	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 25X3.5	\$244,750	Each	23%	\$188,458	Other	UM
V4-VS6FX1.6TB-50	V4-VS6FX1.6TB-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X3.5	\$489,500	Each	23%	\$376,915	Other	UM
V4-VS6FX1.6TBU-10	V4-VS6FX1.6TBU-10	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 10X3.5 UPG	\$117,450	Each	23%	\$90,437	Other	UM
V4-VS6FX1.6TBU-100	V4-VS6FX1.6TBU-100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	\$1,174,500	Each	23%	\$904,365	Other	UM
V4-VS6FX1.6TBU-25	V4-VS6FX1.6TBU-25	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 25X3.5 UPG	\$293,625	Each	23%	\$226,091	Other	UM
V4-VS6FX1.6TBU-50	V4-VS6FX1.6TBU-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X3.5 UPG	\$587,250	Each	23%	\$452,183	Other	UM
V4-VS6FX1.6TU-100	V4-VS6FX1.6TU-100	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	\$1,174,500	Each	23%	\$904,365	Other	UM
V4-VS6FX1.6TU-50	V4-VS6FX1.6TU-50	VNX HARDWARE	Flash Power Pack VNX2 1.6TB 50X3.5 UPG	\$587,250	Each	23%	\$452,183	Other	UM
V4-VS6FX-100	V4-VS6FX-100	VNX HARDWARE	VNX 100GB FAST VP SSD 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-100TU	V4-VS6FX-100TU	VNX HARDWARE	VNX 100GB FAST VP EFD 15X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-100U	V4-VS6FX-100U	VNX HARDWARE	VNX 100GB FAST VP SSD 15X3.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-1600	V4-VS6FX-1600	VNX HARDWARE	VNX 1600GB MLC SSD 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-1600TU	V4-VS6FX-1600TU	VNX HARDWARE	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-1600U	V4-VS6FX-1600U	VNX HARDWARE	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-200	V4-VS6FX-200	VNX HARDWARE	VNX 200GB FAST VP SSD 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-200-10	V4-VS6FX-200-10	VNX HARDWARE	Flash Power Pack VNX2 200GB 10X3.5	\$21,300	Each	23%	\$16,401	Other	UM
V4-VS6FX-200TU	V4-VS6FX-200TU	VNX HARDWARE	VNX 200GB FAST VP EFD 15X3.5 DAE UPG	\$2,555	Each	23%	\$1,967	Other	UM
V4-VS6FX-200TU-100	V4-VS6FX-200TU-100	VNX HARDWARE	Flash Power Pack VNX2 200GB 100x3.5 UPG	\$222,480	Each	23%	\$171,310	Other	UM
V4-VS6FX-200TU-50	V4-VS6FX-200TU-50	VNX HARDWARE	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510	Each	23%	\$92,793	Other	UM
V4-VS6FX-200U	V4-VS6FX-200U	VNX HARDWARE	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	\$2,555	Each	23%	\$1,967	Other	UM
V4-VS6FX-200U-10	V4-VS6FX-200U-10	VNX HARDWARE	Flash Power Pack VNX2 200GB 10X3.5 UPG	\$25,550	Each	23%	\$19,674	Other	UM
V4-VS6FX-400	V4-VS6FX-400	VNX HARDWARE	VNX 400GB FAST VP SSD 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-400-10	V4-VS6FX-400-10	VNX HARDWARE	Flash Power Pack VNX2 400GB 10X3.5	\$33,900	Each	23%	\$26,103	Other	UM
V4-VS6FX-400TU	V4-VS6FX-400TU	VNX HARDWARE	VNX 400GB FAST VP EFD 15X3.5 DAE UPG	\$4,070	Each	23%	\$3,134	Other	UM



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Vendor Notes:

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V4-VS6FX-400TU-100	V4-VS6FX-400TU-100	VNX HARDWARE	Flash Power Pack VNX2 400GB 100x3.5 UPG	\$407,000	Each	23%	\$313,390	Other	UM
V4-VS6FX-400TU-50	V4-VS6FX-400TU-50	VNX HARDWARE	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500	Each	23%	\$156,695	Other	UM
V4-VS6FX-400U	V4-VS6FX-400U	VNX HARDWARE	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	\$4,070	Each	23%	\$3,134	Other	UM
V4-VS6FX-400U-10	V4-VS6FX-400U-10	VNX HARDWARE	Flash Power Pack VNX2 400GB 10X3.5 UPG	\$40,700	Each	23%	\$31,339	Other	UM
V4-VS6FX-800-10	V4-VS6FX-800-10	VNX HARDWARE	Flash Power Pack VNX2 800GB 10X3.5	\$59,950	Each	23%	\$46,162	Other	UM
V4-VS6FX-800TU-100	V4-VS6FX-800TU-100	VNX HARDWARE	Flash Power Pack VNX2 800GB 100x3.5 UPG	\$719,500	Each	23%	\$554,015	Other	UM
V4-VS6FX-800TU-50	V4-VS6FX-800TU-50	VNX HARDWARE	Flash Power Pack VNX2 800GB 50x3.5 UPG	\$359,750	Each	23%	\$277,008	Other	UM
V4-VS6FX-800U-10	V4-VS6FX-800U-10	VNX HARDWARE	Flash Power Pack VNX2 800GB 10X3.5 UPG	\$71,950	Each	23%	\$55,402	Other	UM
VBMSASHDMSAS2	VBMSASHDMSAS2	VNX HARDWARE	ONE PR 2M MINI SAS HD TO MINI SAS CBLs	\$554	Each	23%	\$427	Other	UM
VBMSASHDMSAS5	VBMSASHDMSAS5	VNX HARDWARE	ONE PR 5M MINI SAS HD TO MINI SAS CBLs	\$1,386	Each	23%	\$1,067	Other	UM
VBMSASHDMSAS8	VBMSASHDMSAS8	VNX HARDWARE	ONE PR 8M MINI SAS HD TO MINI SAS CBLs	\$2,772	Each	23%	\$2,134	Other	UM
VBMSAS-MSAS10	VBMSAS-MSAS10	VNX HARDWARE	ONE PR OF 10M MINI SAS TO MINI SAS CBLs	\$1,063	Each	23%	\$819	Other	UM
VBMSAS-MSAS2M	VBMSAS-MSAS2M	VNX HARDWARE	ONE PR OF 2M MINI SAS TO MINI SAS CBLs	\$370	Each	23%	\$285	Other	UM
VBMSAS-MSAS5M	VBMSAS-MSAS5M	VNX HARDWARE	ONE PR OF 5M MINI SAS TO MINI SAS CBLs	\$924	Each	23%	\$711	Other	UM
VBPW40U-ASTL	VBPW40U-ASTL	VNX HARDWARE	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	\$1,301	Each	23%	\$1,002	Other	UM
VBPW40UD-ASTL	VBPW40UD-ASTL	VNX HARDWARE	40U DEEP RACK PWR CORD PAIR ASTL LP-58	\$2,661	Each	23%	\$2,049	Other	UM
VBPW40UD-IEC3	VBPW40UD-IEC3	VNX HARDWARE	40U DEEP RACK PWR CORD PAIR IEC309	\$1,127	Each	23%	\$868	Other	UM
VBPW40UD-RS	VBPW40UD-RS	VNX HARDWARE	40U DEEP RACK PWR CORD PAIR R+S	\$3,850	Each	23%	\$2,965	Other	UM
VBPW40UD-US	VBPW40UD-US	VNX HARDWARE	40U DEEP RACK PWR CORD PAIR US TWISTLOCK	\$680	Each	23%	\$524	Other	UM
VBPW40U-IEC3	VBPW40U-IEC3	VNX HARDWARE	CAB QUAD POWER CORD IEC309	\$680	Each	23%	\$524	Other	UM
VBPW40U-RS	VBPW40U-RS	VNX HARDWARE	CAB QUAD POWER CORD US R+S CONNECTOR	\$1,301	Each	23%	\$1,002	Other	UM
VBPW40U-US	VBPW40U-US	VNX HARDWARE	CAB QUAD POWER CORD US TWISTLOCK	\$680	Each	23%	\$524	Other	UM
VBSAS-FLEX2M	VBSAS-FLEX2M	VNX HARDWARE	HI-FLEX 2M MINISAS TO MINISAS CBL PR	\$812	Each	23%	\$625	Other	UM
VBSAS-FLEX3M	VBSAS-FLEX3M	VNX HARDWARE	HI-FLEX 3M MINISAS TO MINISAS CBL PR	\$1,217	Each	23%	\$937	Other	UM
VBSAS-FLEX5M	VBSAS-FLEX5M	VNX HARDWARE	HI-FLEX 5M MINISAS TO MINISAS CBL PR	\$2,028	Each	23%	\$1,562	Other	UM
VBSAS-FLEX8M	VBSAS-FLEX8M	VNX HARDWARE	HI-FLEX 8M MINISAS TO MINISAS CBL PR	\$3,245	Each	23%	\$2,499	Other	UM
VBSASHD-FLX2M	VBSASHD-FLX2M	VNX HARDWARE	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	\$1,093	Each	23%	\$842	Other	UM
VBSASHD-FLX3M	VBSASHD-FLX3M	VNX HARDWARE	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	\$1,639	Each	23%	\$1,262	Other	UM
VBSASHD-FLX5M	VBSASHD-FLX5M	VNX HARDWARE	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	\$2,732	Each	23%	\$2,104	Other	UM
VBSASHD-FLX8M	VBSASHD-FLX8M	VNX HARDWARE	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	\$4,372	Each	23%	\$3,366	Other	UM
VBSFP-TWAX-1M	VBSFP-TWAX-1M	VNX HARDWARE	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$638	Each	23%	\$491	Other	UM
VBSFP-TWAX-3M	VBSFP-TWAX-3M	VNX HARDWARE	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$765	Each	23%	\$589	Other	UM
VBSFP-TWAX-5M	VBSFP-TWAX-5M	VNX HARDWARE	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$935	Each	23%	\$720	Other	UM
VDMBM1GCUA	VDMBM1GCUA	VNX HARDWARE	VNXB 1GBASE-T DM MODULE 4 PORT	\$0	Each	23%	\$0	Other	UM
VDMBM1GCUU	VDMBM1GCUU	VNX HARDWARE	VNXB 1GBASE-T DM MODULE 4 PORT	\$2,074	Each	23%	\$1,597	Other	UM
VDMBMXG2OPA	VDMBMXG2OPA	VNX HARDWARE	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$0	Each	23%	\$0	Other	UM
VDMBMXG2OPU	VDMBMXG2OPU	VNX HARDWARE	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$6,226	Each	23%	\$4,794	Other	UM
VDMBMXG2TWA	VDMBMXG2TWA	VNX HARDWARE	VNXB 10GBE 2 OP MODULE (TWINAX)	\$0	Each	23%	\$0	Other	UM
VDMBMXG2TWU	VDMBMXG2TWU	VNX HARDWARE	VNXB 10GBE 2 OP MODULE (TWINAX)	\$4,144	Each	23%	\$3,191	Other	UM
VDMBMXGTA	VDMBMXGTA	VNX HARDWARE	VNXB 10GBASE-T DM MODULE 2 PORT	\$0	Each	23%	\$0	Other	UM
VDMBMXGTU	VDMBMXGTU	VNX HARDWARE	VNXB 10GBASE-T DM MODULE 2 PORT	\$3,104	Each	23%	\$2,390	Other	UM

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Vendor Notes:

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VEC-DC58-76-KIT	VEC-DC58-76-KIT	VNX HARDWARE	VNX5800-7600 C-Kit, Special Vector DC	\$4,150	Each	23%	\$3,196	Other	UM
VEC-VNXB58DMEM	VEC-VNXB58DMEM	VNX HARDWARE	VECTOR VNX5800 DME:1 DM+FC SLIC-MINI RK	\$0	Each	23%	\$0	Other	UM
VEC-VNXB58DMEXM	VEC-VNXB58DMEXM	VNX HARDWARE	VECTOR EMPTY VNX58 DM ENCLDS-MINI RK	\$7,992	Each	23%	\$6,154	Other	UM
VEC-VNXB76DMEM	VEC-VNXB76DMEM	VNX HARDWARE	VECTOR VNX7600 DME:1 DM+FC SLIC-MINI RK	\$0	Each	23%	\$0	Other	UM
VEC-VNXB76DMEXM	VEC-VNXB76DMEXM	VNX HARDWARE	VECTOR EMPTY VNX76 DM ENCLDS-MINI RK	\$7,992	Each	23%	\$6,154	Other	UM
VN52DP010NLFD	VN52DP010NLFD	VNX HARDWARE	VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	\$0	Each	23%	\$0	Other	UM
VN52DP010NLMD	VN52DP010NLMD	VNX HARDWARE	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP01210FD	VN52DP01210FD	VNX HARDWARE	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS	\$0	Each	23%	\$0	Other	UM
VN52DP01210MD	VN52DP01210MD	VNX HARDWARE	VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP112NLFD	VN52DP112NLFD	VNX HARDWARE	VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	\$0	Each	23%	\$0	Other	UM
VN52DP112NLMD	VN52DP112NLMD	VNX HARDWARE	VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP12210FD	VN52DP12210FD	VNX HARDWARE	VNX5200 DPE 25x2.512x1.2TB 10k DC-FL	\$0	Each	23%	\$0	Other	UM
VN52DP12210MD	VN52DP12210MD	VNX HARDWARE	VNX5200 DPE 25x2.512x1.2TB DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP12510FD	VN52DP12510FD	VNX HARDWARE	VNX5200 DPE 25x2.525x1.2TB 10k DC-FL	\$0	Each	23%	\$0	Other	UM
VN52DP12510MD	VN52DP12510MD	VNX HARDWARE	VNX5200 DPE 25x2.525x1.2TB DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP125NLFD	VN52DP125NLFD	VNX HARDWARE	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	\$0	Each	23%	\$0	Other	UM
VN52DP125NLMD	VN52DP125NLMD	VNX HARDWARE	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP30015FD	VN52DP30015FD	VNX HARDWARE	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	\$0	Each	23%	\$0	Other	UM
VN52DP30015MD	VN52DP30015MD	VNX HARDWARE	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP31215FD	VN52DP31215FD	VNX HARDWARE	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	\$0	Each	23%	\$0	Other	UM
VN52DP31215MD	VN52DP31215MD	VNX HARDWARE	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP32515FD	VN52DP32515FD	VNX HARDWARE	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	\$0	Each	23%	\$0	Other	UM
VN52DP32515MD	VN52DP32515MD	VNX HARDWARE	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP400FXFD	VN52DP400FXFD	VNX HARDWARE	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	\$0	Each	23%	\$0	Other	UM
VN52DP400FXMD	VN52DP400FXMD	VNX HARDWARE	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP60010FD	VN52DP60010FD	VNX HARDWARE	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	\$0	Each	23%	\$0	Other	UM
VN52DP60010MD	VN52DP60010MD	VNX HARDWARE	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP60015N	VN52DP60015N	VNX HARDWARE	VNX5200 DPE 25 DR-8X600G15K NEBS-EMC RK	\$27,375	Each	23%	\$21,079	Other	UM
VN52DP60015NF	VN52DP60015NF	VNX HARDWARE	VNX5200 DPE 25 DR-8X600G15K NEBS-FLD INS	\$27,375	Each	23%	\$21,079	Other	UM
VN52DP60015NM	VN52DP60015NM	VNX HARDWARE	VNX5200 DPE 25 DR-8X600G15K NEBS-MIN RK	\$27,375	Each	23%	\$21,079	Other	UM
VN52DP61210FD	VN52DP61210FD	VNX HARDWARE	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	\$0	Each	23%	\$0	Other	UM
VN52DP61210MD	VN52DP61210MD	VNX HARDWARE	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP62510FD	VN52DP62510FD	VNX HARDWARE	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	\$0	Each	23%	\$0	Other	UM
VN52DP62510MD	VN52DP62510MD	VNX HARDWARE	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP90010FD	VN52DP90010FD	VNX HARDWARE	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	\$0	Each	23%	\$0	Other	UM
VN52DP90010MD	VN52DP90010MD	VNX HARDWARE	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP91210FD	VN52DP91210FD	VNX HARDWARE	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS	\$0	Each	23%	\$0	Other	UM
VN52DP91210MD	VN52DP91210MD	VNX HARDWARE	VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VN52DP92510FD	VN52DP92510FD	VNX HARDWARE	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	\$0	Each	23%	\$0	Other	UM
VN52DP92510MD	VN52DP92510MD	VNX HARDWARE	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DP010NL	VNX52DP010NL	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-6X1TNL-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DP010NLF	VNX52DP010NLF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-6X1TNL-FLD INST	\$0	Each	23%	\$0	Other	UM
VNX52DP010NLM	VNX52DP010NLM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-6X1TNL-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DP01210	VNX52DP01210	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X1.2T10K-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DP01210F	VNX52DP01210F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X1.2T10K-FLD I	\$0	Each	23%	\$0	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX52DP01210M	VNX52DP01210M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X1.2T10K-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DP112NL	VNX52DP112NL	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1T1NL-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DP112NLF	VNX52DP112NLF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1T1NL-FLD INST	\$0	Each	23%	\$0	Other	UM
VNX52DP112NLM	VNX52DP112NLM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1T1NL-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DP12210	VNX52DP12210	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X1.2T10K-EMC RK	\$21,775	Each	23%	\$16,767	Other	UM
VNX52DP12210F	VNX52DP12210F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X1.2T10K-FLD I	\$21,775	Each	23%	\$16,767	Other	UM
VNX52DP12210M	VNX52DP12210M	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X1.2T10K-MIN RK	\$21,775	Each	23%	\$16,767	Other	UM
VNX52DP12510	VNX52DP12510	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1.2T10K-EMC	\$28,243	Each	23%	\$21,747	Other	UM
VNX52DP12510F	VNX52DP12510F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1.2T10K-FLD I	\$28,243	Each	23%	\$21,747	Other	UM
VNX52DP12510M	VNX52DP12510M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1.2T10K-MIN	\$28,243	Each	23%	\$21,747	Other	UM
VNX52DP125NL	VNX52DP125NL	VNX HARDWARE	VNX5200 DPE 25X2.5DR-25X1T1NL-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DP125NLF	VNX52DP125NLF	VNX HARDWARE	VNX5200 DPE 25X2.5DR-25X1T1NL-FLD INS	\$0	Each	23%	\$0	Other	UM
VNX52DP125NLM	VNX52DP125NLM	VNX HARDWARE	VNX5200 DPE 25X2.5DR-25X1T1NL-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DP30015	VNX52DP30015	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X300G15K-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DP30015F	VNX52DP30015F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X300G15K-FLD I	\$0	Each	23%	\$0	Other	UM
VNX52DP30015M	VNX52DP30015M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X300G15K-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DP31215	VNX52DP31215	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X300G15K-EMC	\$0	Each	23%	\$0	Other	UM
VNX52DP31215F	VNX52DP31215F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X300G15K-FLD I	\$0	Each	23%	\$0	Other	UM
VNX52DP31215M	VNX52DP31215M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X300G15K-MIN	\$0	Each	23%	\$0	Other	UM
VNX52DP32515	VNX52DP32515	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X300G15K-EMC	\$0	Each	23%	\$0	Other	UM
VNX52DP32515F	VNX52DP32515F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X300G15K-FLD I	\$0	Each	23%	\$0	Other	UM
VNX52DP32515M	VNX52DP32515M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X300G15K-MIN	\$0	Each	23%	\$0	Other	UM
VNX52DP400FX	VNX52DP400FX	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X400GFL-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DP400FXF	VNX52DP400FXF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X400GFL-FLD INS	\$0	Each	23%	\$0	Other	UM
VNX52DP400FXM	VNX52DP400FXM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X400GFL-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DP60010	VNX52DP60010	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G10K-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DP60010F	VNX52DP60010F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G10K-FLD I	\$0	Each	23%	\$0	Other	UM
VNX52DP60010M	VNX52DP60010M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G10K-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DP60015	VNX52DP60015	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G15K-EMC RK	\$21,900	Each	23%	\$16,863	Other	UM
VNX52DP60015F	VNX52DP60015F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G15K-FLD INS	\$21,900	Each	23%	\$16,863	Other	UM
VNX52DP60015M	VNX52DP60015M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G15K-MIN RK	\$21,900	Each	23%	\$16,863	Other	UM
VNX52DP61210	VNX52DP61210	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X600G10K-EMC	\$0	Each	23%	\$0	Other	UM
VNX52DP61210F	VNX52DP61210F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X600G10K-FLD I	\$0	Each	23%	\$0	Other	UM
VNX52DP61210M	VNX52DP61210M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X600G10K-MIN	\$0	Each	23%	\$0	Other	UM
VNX52DP62510	VNX52DP62510	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X600G10K-EMC	\$0	Each	23%	\$0	Other	UM
VNX52DP62510F	VNX52DP62510F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X600G10K-FLD I	\$0	Each	23%	\$0	Other	UM
VNX52DP62510M	VNX52DP62510M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X600G10K-MIN	\$0	Each	23%	\$0	Other	UM
VNX52DP90010	VNX52DP90010	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X900G10K-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DP90010F	VNX52DP90010F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X900G10K-FLD I	\$0	Each	23%	\$0	Other	UM
VNX52DP90010M	VNX52DP90010M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X900G10K-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DP91210	VNX52DP91210	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X900G10K-EMC RK	\$18,146	Each	23%	\$13,972	Other	UM
VNX52DP91210F	VNX52DP91210F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X900G10K-FLD I	\$18,146	Each	23%	\$13,972	Other	UM
VNX52DP91210M	VNX52DP91210M	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X900G10K-MIN RK	\$18,146	Each	23%	\$13,972	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX52DP92510	VNX52DP92510	VNX HARDWARE	VNX5200 DPE 25X2.5DR-25X900G10K-EMC RK	\$23,536	Each	23%	\$18,123	Other	UM
VNX52DP92510F	VNX52DP92510F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-25X900G10K-FLD I	\$23,536	Each	23%	\$18,123	Other	UM
VNX52DP92510M	VNX52DP92510M	VNX HARDWARE	VNX5200 DPE 25X2.5DR-25X900G10K-MIN RK	\$23,536	Each	23%	\$18,123	Other	UM
VNX52DPM1210	VNX52DPM1210	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-8 1TNL-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DPM1210F	VNX52DPM1210F	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-8 1TNL-FLD INS	\$0	Each	23%	\$0	Other	UM
VNX52DPM1210M	VNX52DPM1210M	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-8 1TNL-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52DPM2510	VNX52DPM2510	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-211TNL-EMC RK	\$0	Each	23%	\$0	Other	UM
VNX52DPM2510F	VNX52DPM2510F	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-211TNL-FLD INS	\$0	Each	23%	\$0	Other	UM
VNX52DPM2510M	VNX52DPM2510M	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-211TNL-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52VP010NLF	VNX52VP010NLF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-6X1TNL-FLD INST	\$10,960	Each	23%	\$8,439	Other	UM
VNX52VP010NLM	VNX52VP010NLM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-6X1TNL-MIN RK	\$10,960	Each	23%	\$8,439	Other	UM
VNX52VP01210F	VNX52VP01210F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X1.2T10K-FLD INS	\$18,146	Each	23%	\$13,972	Other	UM
VNX52VP01210M	VNX52VP01210M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X1.2T10K-MIN RK	\$18,146	Each	23%	\$13,972	Other	UM
VNX52VP112NLF	VNX52VP112NLF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1T NL-FLD IN	\$0	Each	23%	\$0	Other	UM
VNX52VP112NLM	VNX52VP112NLM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1T NL-MIN RK	\$0	Each	23%	\$0	Other	UM
VNX52VP12210F	VNX52VP12210F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1.2T10K-FLD I	\$21,775	Each	23%	\$16,767	Other	UM
VNX52VP12210M	VNX52VP12210M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X1.2T10K-MIN RK	\$21,775	Each	23%	\$16,767	Other	UM
VNX52VP12510F	VNX52VP12510F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1.2T10K-FLD I	\$28,243	Each	23%	\$21,747	Other	UM
VNX52VP12510M	VNX52VP12510M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1.2T10K-MIN RK	\$28,243	Each	23%	\$21,747	Other	UM
VNX52VP125NLF	VNX52VP125NLF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1T NL-FLD IN	\$19,814	Each	23%	\$15,257	Other	UM
VNX52VP125NLM	VNX52VP125NLM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X1T NL-MIN RK	\$19,814	Each	23%	\$15,257	Other	UM
VNX52VP30015F	VNX52VP30015F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X300G15K-FLD I	\$13,132	Each	23%	\$10,112	Other	UM
VNX52VP30015M	VNX52VP30015M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X300G15K-MIN RK	\$13,132	Each	23%	\$10,112	Other	UM
VNX52VP31215F	VNX52VP31215F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X300G15K-FLD	\$14,445	Each	23%	\$11,123	Other	UM
VNX52VP31215M	VNX52VP31215M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X300G15K-MIN	\$14,445	Each	23%	\$11,123	Other	UM
VNX52VP32515F	VNX52VP32515F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X300G15K-FLD	\$19,814	Each	23%	\$15,257	Other	UM
VNX52VP32515M	VNX52VP32515M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X300G15K-MIN	\$19,814	Each	23%	\$15,257	Other	UM
VNX52VP400FXF	VNX52VP400FXF	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X400GFL-FLD INS	\$75,109	Each	23%	\$57,834	Other	UM
VNX52VP400FXM	VNX52VP400FXM	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X400GFL-MIN RK	\$75,109	Each	23%	\$57,834	Other	UM
VNX52VP60010F	VNX52VP60010F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G10K-FLD I	\$14,019	Each	23%	\$10,795	Other	UM
VNX52VP60010M	VNX52VP60010M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X600G10K-MIN RK	\$14,019	Each	23%	\$10,795	Other	UM
VNX52VP61210F	VNX52VP61210F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X600G10K-FLD	\$15,421	Each	23%	\$11,874	Other	UM
VNX52VP61210M	VNX52VP61210M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-12X600G10K-MIN	\$15,421	Each	23%	\$11,874	Other	UM
VNX52VP62510F	VNX52VP62510F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X600G10K-FLD	\$17,767	Each	23%	\$13,681	Other	UM
VNX52VP62510M	VNX52VP62510M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-25X600G10K-MIN	\$17,767	Each	23%	\$13,681	Other	UM
VNX52VP90010F	VNX52VP90010F	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X900G10K-FLD I	\$15,122	Each	23%	\$11,644	Other	UM
VNX52VP90010M	VNX52VP90010M	VNX HARDWARE	VNX5200 DPE 25X2.5 DR-8X900G10K-MIN RK	\$15,122	Each	23%	\$11,644	Other	UM
VNX52VP91210F	VNX52VP91210F	VNX HARDWARE	VNX5200 DPE 25X2.5DR-12X900G10K-FLD I	\$18,146	Each	23%	\$13,972	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
VNX52VP91210M	VNX52VP91210M	VNX HARDWARE	VNX5200 DPE 25x2.5DR-12x900G10K-MIN RK	\$18,146	Each	23%	\$13,972	Other	UM	
VNX52VP92510F	VNX52VP92510F	VNX HARDWARE	VNX5200 DPE 25x2.5DR-25x900G10K-FLD I	\$23,536	Each	23%	\$18,123	Other	UM	
VNX52VP92510M	VNX52VP92510M	VNX HARDWARE	VNX5200 DPE 25x2.5DR-25x900G10K-MIN RK	\$23,536	Each	23%	\$18,123	Other	UM	
VNX52VPM1210F	VNX52VPM1210F	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-8 1TNL-FLD I	\$11,810	Each	23%	\$9,094	Other	UM	
VNX52VPM1210M	VNX52VPM1210M	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-8 1TNL-MIN RK	\$11,810	Each	23%	\$9,094	Other	UM	
VNX52VPM2410F	VNX52VPM2410F	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-20 1TNL-FLD	\$19,814	Each	23%	\$15,257	Other	UM	
VNX52VPM2410M	VNX52VPM2410M	VNX HARDWARE	VNX5200 DPE 25X2.5 4-600-20 1TNL-MIN	\$19,814	Each	23%	\$15,257	Other	UM	
VNX52VPM2510F	VNX52VPM2510F	VNX HARDWARE	VNX5200 DPE 25X2.54-600-211TNL-FLD INS	\$19,814	Each	23%	\$15,257	Other	UM	
VNX52VPM2510M	VNX52VPM2510M	VNX HARDWARE	VNX5200 DPE 25X2.54-600-211TNL-MIN RK	\$19,814	Each	23%	\$15,257	Other	UM	
VNXAFADAE1	VNXAFADAE1	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716	Each	23%	\$2,861	Other	UM	
VNXAFADAE1F	VNXAFADAE1F	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716	Each	23%	\$2,861	Other	UM	
VNXAFADAE1U	VNXAFADAE1U	VNX HARDWARE	VNXF 25x2.5 DAE 19x400GB-EMC-FLD	\$108,000	Each	23%	\$83,160	Other	UM	
VNXAFADAE2	VNXAFADAE2	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716	Each	23%	\$2,861	Other	UM	
VNXAFADAE2F	VNXAFADAE2F	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716	Each	23%	\$2,861	Other	UM	
VNXAFADAE2U	VNXAFADAE2U	VNX HARDWARE	VNXF 25x2.5 DAE 20x400GB-EMC-FLD	\$112,000	Each	23%	\$86,240	Other	UM	
VNXAFADAE3	VNXAFADAE3	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716	Each	23%	\$2,861	Other	UM	
VNXAFADAE3F	VNXAFADAE3F	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716	Each	23%	\$2,861	Other	UM	
VNXAFADAE3U	VNXAFADAE3U	VNX HARDWARE	VNXF 25x2.5 DAE 23x400GB-EMC-FLD	\$120,000	Each	23%	\$92,400	Other	UM	
VNXAFADAE4	VNXAFADAE4	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716	Each	23%	\$2,861	Other	UM	
VNXAFADAE4F	VNXAFADAE4F	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716	Each	23%	\$2,861	Other	UM	
VNXAFADAE5	VNXAFADAE5	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-EMC RACK	\$3,716	Each	23%	\$2,861	Other	UM	
VNXAFADAE5F	VNXAFADAE5F	VNX HARDWARE	VNX 25x2.5 SSD EXP DAE-FIELD INST	\$3,716	Each	23%	\$2,861	Other	UM	
VNXB52DM	VNXB52DM	VNX HARDWARE	VNX5200 ADD ON DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM	
VNXB52DME	VNXB52DME	VNX HARDWARE	VNX5200 DME: 1 DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM	
VNXB52DMEM	VNXB52DMEM	VNX HARDWARE	VNX5200 DME: 1 DM+FC SLIC-MINI RACK	\$0	Each	23%	\$0	Other	UM	
VNXB52DMEMD	VNXB52DMEMD	VNX HARDWARE	VNX5200 DME: 1 DM+FC SLIC-MINI RACK DC	\$0	Each	23%	\$0	Other	UM	
VNXB52DMEX	VNXB52DMEX	VNX HARDWARE	EMPTY VNX5200 DM ENCLOSURE-EMC RACK	\$0	Each	23%	\$0	Other	UM	
VNXB52DMEXM	VNXB52DMEXM	VNX HARDWARE	EMPTY VNX5200 DM ENCLOSURE-MINI RACK	\$0	Each	23%	\$0	Other	UM	
VNXB52DMEXMD	VNXB52DMEXMD	VNX HARDWARE	EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	\$0	Each	23%	\$0	Other	UM	
VNXB52DMEXMDU	VNXB52DMEXMDU	VNX HARDWARE	EMPTY VNX52 DM ENCLOSURE-UPG DC	\$14,565	Each	23%	\$11,215	Other	UM	
VNXB52DMEXU	VNXB52DMEXU	VNX HARDWARE	EMPTY VNX5200 DM ENCLOSURE-UPG	\$10,789	Each	23%	\$8,308	Other	UM	
VNXB52DMM	VNXB52DMM	VNX HARDWARE	VNX5200 ADD ON DM+FC SLIC-MINI RACK	\$0	Each	23%	\$0	Other	UM	
VNXB52DMMD	VNXB52DMMD	VNX HARDWARE	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	\$0	Each	23%	\$0	Other	UM	
VNXB52DMU	VNXB52DMU	VNX HARDWARE	VNX5200 ADD ON DM+FC SLIC-UPG	\$1,984	Each	23%	\$1,528	Other	UM	
VNXB52DMUD	VNXB52DMUD	VNX HARDWARE	VNX5200 ADD ON DM+FC SLIC-UPG DC	\$2,678	Each	23%	\$2,062	Other	UM	
VNXB52DP25	VNXB52DP25	VNX HARDWARE	VNX5200 DPE 25X2.5 DRIVE SLOTS-EMC RA	\$7,770	Each	23%	\$5,983	Other	UM	
VNXB52DP25F	VNXB52DP25F	VNX HARDWARE	VNX5200 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$7,770	Each	23%	\$5,983	Other	UM	
VNXB52DP25FD	VNXB52DP25FD	VNX HARDWARE	VNX 5200 DPE DISKLESS DC-FIELD INST	\$0	Each	23%	\$0	Other	UM	
VNXB52DP25M	VNXB52DP25M	VNX HARDWARE	VNX5200 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$7,770	Each	23%	\$5,983	Other	UM	
VNXB52DP25MD	VNXB52DP25MD	VNX HARDWARE	VNX 5200 DPE DISKLESS DC-MINI RACK	\$0	Each	23%	\$0	Other	UM	
VNXB52VP25F	VNXB52VP25F	VNX HARDWARE	VNX5200 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$7,770	Each	23%	\$5,983	Other	UM	
VNXB52VP25M	VNXB52VP25M	VNX HARDWARE	VNX5200 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$7,770	Each	23%	\$5,983	Other	UM	
VNXB54DM	VNXB54DM	VNX HARDWARE	VNX5400 ADD ON DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM	
VNXB54DME	VNXB54DME	VNX HARDWARE	VNX5400 DME: 1 DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM	
VNXB54DMEM	VNXB54DMEM	VNX HARDWARE	VNX5400 DME: 1 DM+FC SLIC-MINI RACK	\$0	Each	23%	\$0	Other	UM	
VNXB54DMEMD	VNXB54DMEMD	VNX HARDWARE	VNX5400 DME: 1 DM+FC SLIC-MINI RACK DC	\$0	Each	23%	\$0	Other	UM	
VNXB54DMEX	VNXB54DMEX	VNX HARDWARE	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$0	Each	23%	\$0	Other	UM	
VNXB54DMEXM	VNXB54DMEXM	VNX HARDWARE	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	\$0	Each	23%	\$0	Other	UM	
VNXB54DMEXMD	VNXB54DMEXMD	VNX HARDWARE	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK	\$0	Each	23%	\$0	Other	UM	
VNXB54DMEXMDU	VNXB54DMEXMDU	VNX HARDWARE	EMPTY VNX54 DM ENCLOSURE-UPG DC	\$14,565	Each	23%	\$11,215	Other	UM	



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNXB54DMEXU	VNXB54DMEXU	VNX HARDWARE	EMPTY VNX5400 DM ENCLOSURE-UPG	\$10,789	Each	23%	\$8,308	Other	UM
VNXB54DMM	VNXB54DMM	VNX HARDWARE	VNX5400 ADD ON DM+FC SLIC-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB54DMMD	VNXB54DMMD	VNX HARDWARE	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	\$0	Each	23%	\$0	Other	UM
VNXB54DMU	VNXB54DMU	VNX HARDWARE	VNX5400 ADD ON DM+FC SLIC-UPG	\$2,469	Each	23%	\$1,901	Other	UM
VNXB54DMUD	VNXB54DMUD	VNX HARDWARE	VNX5400 ADD ON DM+FC SLIC-UPG DC	\$3,333	Each	23%	\$2,566	Other	UM
VNXB54DP25	VNXB54DP25	VNX HARDWARE	VNX5400 DPE 25X2.5 DRIVE SLOTS-EMC RA	\$0	Each	23%	\$0	Other	UM
VNXB54DP25F	VNXB54DP25F	VNX HARDWARE	VNX5400 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$0	Each	23%	\$0	Other	UM
VNXB54DP25FD	VNXB54DP25FD	VNX HARDWARE	VNX 5400 DPE DISKLESS DC-FIELD INST	\$10,338	Each	23%	\$7,960	Other	UM
VNXB54DP25M	VNXB54DP25M	VNX HARDWARE	VNX5400 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$0	Each	23%	\$0	Other	UM
VNXB54DP25MD	VNXB54DP25MD	VNX HARDWARE	VNX 5400 DPE DISKLESS DC-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB54VP25F	VNXB54VP25F	VNX HARDWARE	VNX5400 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$8,270	Each	23%	\$6,368	Other	UM
VNXB54VP25M	VNXB54VP25M	VNX HARDWARE	VNX5400 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$8,270	Each	23%	\$6,368	Other	UM
VNXB56DM	VNXB56DM	VNX HARDWARE	VNX5600 ADD ON DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB56DME	VNXB56DME	VNX HARDWARE	VNX5600 DME: 1 DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB56DMEM	VNXB56DMEM	VNX HARDWARE	VNX5600 DME: 1 DM+FC SLIC-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB56DMEMD	VNXB56DMEMD	VNX HARDWARE	VNX5600 DME: 1 DM+FC SLIC-MINI RACK-DC	\$0	Each	23%	\$0	Other	UM
VNXB56DMEX	VNXB56DMEX	VNX HARDWARE	EMPTY VNX56 DM ENCLOSURE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB56DMEXM	VNXB56DMEXM	VNX HARDWARE	EMPTY VNX56 DM ENCLOSURE-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB56DMEXMD	VNXB56DMEXMD	VNX HARDWARE	EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB56DMEXMDU	VNXB56DMEXMDU	VNX HARDWARE	EMPTY VNX56 DM ENCLOSURE-UPG DC	\$14,565	Each	23%	\$11,215	Other	UM
VNXB56DMEXU	VNXB56DMEXU	VNX HARDWARE	EMPTY VNX5600 DM ENCLOSURE-UPG	\$10,789	Each	23%	\$8,308	Other	UM
VNXB56DMM	VNXB56DMM	VNX HARDWARE	VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB56DMMD	VNXB56DMMD	VNX HARDWARE	VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC	\$0	Each	23%	\$0	Other	UM
VNXB56DMU	VNXB56DMU	VNX HARDWARE	VNX5600 ADD ON DM+FC SLIC-UPG	\$5,139	Each	23%	\$3,957	Other	UM
VNXB56DMUD	VNXB56DMUD	VNX HARDWARE	VNX5600 ADD ON DM+FC SLIC-UPG DC	\$6,938	Each	23%	\$5,342	Other	UM
VNXB56DP25	VNXB56DP25	VNX HARDWARE	VNX5600 DPE 25X2.5 DRIVE SLOTS-EMC RA	\$0	Each	23%	\$0	Other	UM
VNXB56DP25F	VNXB56DP25F	VNX HARDWARE	VNX5600 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$0	Each	23%	\$0	Other	UM
VNXB56DP25FD	VNXB56DP25FD	VNX HARDWARE	VNX 5600 DPE DISKLESS DC-FIELD INST	\$17,071	Each	23%	\$13,145	Other	UM
VNXB56DP25M	VNXB56DP25M	VNX HARDWARE	VNX5600 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$0	Each	23%	\$0	Other	UM
VNXB56DP25MD	VNXB56DP25MD	VNX HARDWARE	VNX 5600 DPE DISKLESS DC-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB58DM	VNXB58DM	VNX HARDWARE	VNX5800 ADD ON DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB58DME	VNXB58DME	VNX HARDWARE	VNX5800 DME: 1 DM+FC SLIC-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB58DMEM	VNXB58DMEM	VNX HARDWARE	VNX5800 DME: 1 DM+FC SLIC-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB58DMEX	VNXB58DMEX	VNX HARDWARE	EMPTY VNX58 DM ENCLOSURE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB58DMEXF	VNXB58DMEXF	VNX HARDWARE	EMPTY VNX5800 DM ENCLOSURE-FLD INST	\$0	Each	23%	\$0	Other	UM
VNXB58DMEXM	VNXB58DMEXM	VNX HARDWARE	EMPTY VNX58 DM ENCLOSURE-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB58DMEXU	VNXB58DMEXU	VNX HARDWARE	EMPTY VNX58 DM ENCLOSURE-UPG	\$10,789	Each	23%	\$8,308	Other	UM
VNXB58DMM	VNXB58DMM	VNX HARDWARE	VNX5800 ADD ON DM+FC SLIC-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXB58DMU	VNXB58DMU	VNX HARDWARE	VNX5800 ADD ON DM+FC SLIC-UPG	\$15,846	Each	23%	\$12,201	Other	UM
VNXB58DP25	VNXB58DP25	VNX HARDWARE	VNX5800 DPE 25X2.5 DRIVE SLOTS-EMC RA	\$0	Each	23%	\$0	Other	UM
VNXB58DP25F	VNXB58DP25F	VNX HARDWARE	VNX5800 DPE 25X2.5 DRIVE SLOTS-FLD IN	\$0	Each	23%	\$0	Other	UM
VNXB58DP25M	VNXB58DP25M	VNX HARDWARE	VNX5800 DPE 25X2.5 DRIVE SLOTS-MIN RA	\$0	Each	23%	\$0	Other	UM
VNXB5XPS	VNXB5XPS	VNX HARDWARE	TWO AC Power Supplies for VNX52-VNX76	\$0	Each	23%	\$0	Other	UM
VNXB6GS3UDAE120	VNXB6GS3UDAE120	VNX HARDWARE	VNXB 120X2.5 6G SAS EXP DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB6GS3UDAE120F	VNXB6GS3UDAE120F	VNX HARDWARE	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST	\$18,000	Each	23%	\$13,860	Other	UM
VNXB6GS3UDAE120L	VNXB6GS3UDAE120L	VNX HARDWARE	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST-LDR	\$18,000	Each	23%	\$13,860	Other	UM
VNXB6GS3UDAE120P	VNXB6GS3UDAE120P	VNX HARDWARE	VNXB 120X2.5 6G SAS PRI DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB6GS3UDAE120W	VNXB6GS3UDAE120W	VNX HARDWARE	VNXB 120X2.5 6G SAS PRI DAE-FIELD INST	\$18,000	Each	23%	\$13,860	Other	UM
VNXB6GSDAE15	VNXB6GSDAE15	VNX HARDWARE	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB6GSDAE15D	VNXB6GSDAE15D	VNX HARDWARE	VNXB 15X3.5 6G SAS DAE-DC	\$0	Each	23%	\$0	Other	UM
VNXB6GSDAE15F	VNXB6GSDAE15F	VNX HARDWARE	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488	Each	23%	\$2,686	Other	UM
VNXB6GSDAE15P	VNXB6GSDAE15P	VNX HARDWARE	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB6GSDAE15W	VNXB6GSDAE15W	VNX HARDWARE	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	\$0	Each	23%	\$0	Other	UM
VNXB6GSDAE25	VNXB6GSDAE25	VNX HARDWARE	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB6GSDAE25D	VNXB6GSDAE25D	VNX HARDWARE	VNX 25x2.5 6G SAS DC DAE-FIELD INST	\$0	Each	23%	\$0	Other	UM
VNXB6GSDAE25DW	VNXB6GSDAE25DW	VNX HARDWARE	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST	\$6,425	Each	23%	\$4,947	Other	UM
VNXB6GSDAE25F	VNXB6GSDAE25F	VNX HARDWARE	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$4,942	Each	23%	\$3,805	Other	UM
VNXB6GSDAE25P	VNXB6GSDAE25P	VNX HARDWARE	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB6GSDAE25W	VNXB6GSDAE25W	VNX HARDWARE	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$0	Each	23%	\$0	Other	UM
VNXB6GSDAE60	VNXB6GSDAE60	VNX HARDWARE	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXB6GSDAE60F	VNXB6GSDAE60F	VNX HARDWARE	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	\$13,954	Each	23%	\$10,745	Other	UM



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNXBDMCBL8	VNXBDMCBL8	VNX HARDWARE	VNXB MINI RACK CBL KIT FOR SPE+8 DM+1 CS	\$0	Each	23%	\$0	Other	UM
VNXBDMEX	VNXBDMEX	VNX HARDWARE	EMPTY VNXB DM ENCLOSURE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXBDMEXM	VNXBDMEXM	VNX HARDWARE	EMPTY VNXB DM ENCLOSURE-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXBDPERES	VNXBDPERES	VNX HARDWARE	VNXB 4U SPACE RES FOR FILE UPG-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXBRACK140U	VNXBRACK140U	VNX HARDWARE	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726	Each	23%	\$2,869	Other	UM
VNXBRACK240U	VNXBRACK240U	VNX HARDWARE	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726	Each	23%	\$2,869	Other	UM
VNXB-OM3-100M	VNXB-OM3-100M	VNX HARDWARE	100M MM FIBRE CABLE LC-LC	\$400	Each	23%	\$308	Other	UM
VNXB-OM3-10M	VNXB-OM3-10M	VNX HARDWARE	10M MM FIBRE CABLE LC-LC	\$204	Each	23%	\$157	Other	UM
VNXB-OM3-1M	VNXB-OM3-1M	VNX HARDWARE	1M MM FIBRE CABLE LC-LC	\$170	Each	23%	\$131	Other	UM
VNXB-OM3-30M	VNXB-OM3-30M	VNX HARDWARE	30M MM FIBRE CABLE LC-LC	\$213	Each	23%	\$164	Other	UM
VNXB-OM3-3M	VNXB-OM3-3M	VNX HARDWARE	3M MM FIBRE CABLE LC-LC	\$187	Each	23%	\$144	Other	UM
VNXB-OM3-50M	VNXB-OM3-50M	VNX HARDWARE	50M MM FIBRE CABLE LC-LC	\$264	Each	23%	\$203	Other	UM
VNXB-OM3-5M	VNXB-OM3-5M	VNX HARDWARE	5M MM FIBRE CABLE LC-LC	\$187	Each	23%	\$144	Other	UM
VNXBPWSP1	VNXBPWSP1	VNX HARDWARE	Two 100-240V PS for VNX5200-5400	\$0	Each	23%	\$0	Other	UM
VNXBPWSP2	VNXBPWSP2	VNX HARDWARE	Two 100-240V PS for VNX5200-7600	\$0	Each	23%	\$0	Other	UM
VNXBRACK-40U	VNXBRACK-40U	VNX HARDWARE	VNXB 40U RACK WITH FRONT PANEL	\$2,484	Each	23%	\$1,913	Other	UM
VNXBRKSECURE	VNXBRKSECURE	VNX HARDWARE	VNXB 40U Rack Stabilizing Kit	\$592	Each	23%	\$456	Other	UM
VNXBSPERES	VNXBSPERES	VNX HARDWARE	VNXB 6U SPACE RES FOR FILE UPG-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNX-F5000-INSGUIDE	VNX-F5000-INSGUIDE	VNX HARDWARE	VNX-F5000 Installation Guide	\$0	Each	23%	\$0	Other	UM
VNX-F7000-INSGUIDE	VNX-F7000-INSGUIDE	VNX HARDWARE	VNX-F7000 Installation Guide	\$0	Each	23%	\$0	Other	UM
VNXF8LNBE	VNXF8LNBE	VNX HARDWARE	VNXF BACK END EXP 8 BUSES	\$13,008	Each	23%	\$10,016	Other	UM
VNXFBEAU	VNXFBEAU	VNX HARDWARE	VNXF BACK END EXP 4 BUSES	\$9,780	Each	23%	\$7,531	Other	UM
VNX-F-VSPBM16GFQA	VNX-F-VSPBM16GFQA	VNX HARDWARE	VNX-F 2 PORT 16G FC IO MODULE PAIR	\$9,900	Each	23%	\$7,623	Other	UM
VNX-F-VSPBM16GFQU	VNX-F-VSPBM16GFQU	VNX HARDWARE	VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860	Each	23%	\$10,672	Other	UM
VSAS4LNCBL	VSAS4LNCBL	VNX HARDWARE	VNX8000 BASE BE SAS 4 LANE CABLE SET	\$4,950	Each	23%	\$3,812	Other	UM
VSAS8LNCBL	VSAS8LNCBL	VNX HARDWARE	VNX8000 BASE BE SAS 8 LANE CABLE SET	\$4,650	Each	23%	\$3,581	Other	UM
VSPBEXPSASBEA	VSPBEXPSASBEA	VNX HARDWARE	VNXB SAS BE EXP 4 BUSES	\$0	Each	23%	\$0	Other	UM
VSPBEXPSASBEAF	VSPBEXPSASBEAF	VNX HARDWARE	VNXB Non Dense 4x4 Lane EXP FIELD INST	\$0	Each	23%	\$0	Other	UM
VSPBEXPSASBEU	VSPBEXPSASBEU	VNX HARDWARE	VNXB SAS BE EXP 4 BUSES-UPG	\$18,275	Each	23%	\$14,072	Other	UM
VSPBEXPSASDBE	VSPBEXPSASDBE	VNX HARDWARE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	\$0	Each	23%	\$0	Other	UM
VSPBEXPSASDBE5	VSPBEXPSASDBE5	VNX HARDWARE	VNXB Dense 4x4 Lane EXP EMC RACK 5M	\$0	Each	23%	\$0	Other	UM
VSPBEXPSASDBE5F	VSPBEXPSASDBE5F	VNX HARDWARE	VNXB Dense 4x4 Lane EXP FIELD INSTALL 5M	\$0	Each	23%	\$0	Other	UM
VSPBEXPSASDBEF	VSPBEXPSASDBEF	VNX HARDWARE	VNXB Dense 4x4 Lane EXP FIELD INSTALL	\$13,008	Each	23%	\$10,016	Other	UM
VSPBEXPSASDBU	VSPBEXPSASDBU	VNX HARDWARE	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	\$18,275	Each	23%	\$14,072	Other	UM
VSPBEXPSASDHB	VSPBEXPSASDHB	VNX HARDWARE	VNXB SAS BE EXP 8X BUSES-DENSE RACK	\$0	Each	23%	\$0	Other	UM
VSPBEXPSASDHBf	VSPBEXPSASDHBf	VNX HARDWARE	VNXB Dense 2x8 Lane EXP FIELD INSTALL	\$13,008	Each	23%	\$10,016	Other	UM
VSPBEXPSASDHU	VSPBEXPSASDHU	VNX HARDWARE	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	\$18,275	Each	23%	\$14,072	Other	UM
VSPBF1G14CUA	VSPBF1G14CUA	VNX HARDWARE	4 PORT 1GBASE-T ISCSI IO MODULE PAIR	\$2,223	Each	23%	\$1,712	Other	UM

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSPBF1G4CUAU	VSPBF1G4CUAU	VNX HARDWARE	4 Port 1GBase-T ISCSI IO Mod Pr UPG	\$2,956	Each	23%	\$2,276	Other	UM
VSPBF8GFFEA	VSPBF8GFFEA	VNX HARDWARE	4 PORT 8G FC IO MODULE PAIR	\$2,779	Each	23%	\$2,140	Other	UM
VSPBF8GFFEAU	VSPBF8GFFEAU	VNX HARDWARE	4 port 8G FC IO Module Pair UPG	\$0	Each	23%	\$0	Other	UM
VSPBFXGFCOOPA	VSPBFXGFCOOPA	VNX HARDWARE	2 PORT FCOE IO MODULE PAIR-SFP	\$2,668	Each	23%	\$2,054	Other	UM
VSPBFXGFCOOPAU	VSPBFXGFCOOPAU	VNX HARDWARE	2 Port FCOE IO Module Pair-SFP UPG	\$3,548	Each	23%	\$2,732	Other	UM
VSPBFXGFCOTWA	VSPBFXGFCOTWA	VNX HARDWARE	2 PORT FCOE IO MODULE PAIR- ACTIVE TWAX	\$1,868	Each	23%	\$1,438	Other	UM
VSPBFXGI2A	VSPBFXGI2A	VNX HARDWARE	2 PORT OP 10GBE ISCSI IO MODULE PAIR-SFP	\$6,669	Each	23%	\$5,135	Other	UM
VSPBFXGI2AU	VSPBFXGI2AU	VNX HARDWARE	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	\$8,870	Each	23%	\$6,830	Other	UM
VSPBFXGI2CUA	VSPBFXGI2CUA	VNX HARDWARE	2 PORT 10GBASE-T ISCSI IO MODULE PAIR	\$3,334	Each	23%	\$2,567	Other	UM
VSPBFXGI2CUAU	VSPBFXGI2CUAU	VNX HARDWARE	2 Port 10GBase-T ISCSI IO Mod Pr UPG	\$4,434	Each	23%	\$3,414	Other	UM
VSPBFXGI2TWA	VSPBFXGI2TWA	VNX HARDWARE	2 PORT OP 10GBE ISCSI IO MODULE PAIR-TWA	\$4,446	Each	23%	\$3,423	Other	UM
VSPBM1G4CUA	VSPBM1G4CUA	VNX HARDWARE	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR	\$0	Each	23%	\$0	Other	UM
VSPBM1G4CUU	VSPBM1G4CUU	VNX HARDWARE	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,139	Each	23%	\$3,187	Other	UM
VSPBM8GFFEA	VSPBM8GFFEA	VNX HARDWARE	VNXB 4 PORT 8G FC IO MODULE PAIR	\$0	Each	23%	\$0	Other	UM
VSPBM8GFFEU	VSPBM8GFFEU	VNX HARDWARE	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	\$5,174	Each	23%	\$3,984	Other	UM
VSPBMXGFCOOPA	VSPBMXGFCOOPA	VNX HARDWARE	VNXB 2 PT FCOE IO MOD PAIR-SFP	\$0	Each	23%	\$0	Other	UM
VSPBMXGFCOOPU	VSPBMXGFCOOPU	VNX HARDWARE	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	\$4,967	Each	23%	\$3,825	Other	UM
VSPBMXGFCOTWA	VSPBMXGFCOTWA	VNX HARDWARE	VNXB 2 PT FCOE IO MOD PAIR-TWAX	\$0	Each	23%	\$0	Other	UM
VSPBMXGFCOTWU	VSPBMXGFCOTWU	VNX HARDWARE	VNXB 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$3,477	Each	23%	\$2,677	Other	UM
VSPBMXGI2A	VSPBMXGI2A	VNX HARDWARE	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	\$0	Each	23%	\$0	Other	UM
VSPBMXGI2CUA	VSPBMXGI2CUA	VNX HARDWARE	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	\$0	Each	23%	\$0	Other	UM
VSPBMXGI2CUU	VSPBMXGI2CUU	VNX HARDWARE	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$6,226	Each	23%	\$4,794	Other	UM
VSPBMXGI2TWA	VSPBMXGI2TWA	VNX HARDWARE	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$0	Each	23%	\$0	Other	UM
VSPBMXGI2TWU	VSPBMXGI2TWU	VNX HARDWARE	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$8,279	Each	23%	\$6,375	Other	UM
VSPBMXGI2U	VSPBMXGI2U	VNX HARDWARE	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$12,418	Each	23%	\$9,562	Other	UM
VSPEXBCONSOLE	VSPEXBCONSOLE	VNX HARDWARE	VSPEX Console for 40U VNX Rack	\$350	Each	23%	\$270	Other	UM
V-V4-201210	V-V4-201210	VNX HARDWARE	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V-V4-230015	V-V4-230015	VNX HARDWARE	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V-V4-2400FX	V-V4-2400FX	VNX HARDWARE	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V-V4-260010	V-V4-260010	VNX HARDWARE	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V-V4-260015	V-V4-260015	VNX HARDWARE	VNX2 600GB 15K VAULT 25X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-2800FX	V-V4-2800FX	VNX HARDWARE	VNX 800GB EFD VAULT 25X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-290010	V-V4-290010	VNX HARDWARE	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V-V4-2S0701	V-V4-2S0701	VNX HARDWARE	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V-V4-2S1600FX	V-V4-2S1600FX	VNX HARDWARE	VNX 1600GB VAULT 25X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-D230015	V-V4-D230015	VNX HARDWARE	VNX 300GB 15K VAULT 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-D2400FX	V-V4-D2400FX	VNX HARDWARE	VNX 400GB EFD VAULT 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-D260015	V-V4-D260015	VNX HARDWARE	VNX 600GB 15K VAULT 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM

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V-V4-D2800FX	V-V4-D2800FX	VNX HARDWARE	VNX 800GB VAULT 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-D2S1600FX	V-V4-D2S1600FX	VNX HARDWARE	VNX 1600GB VAULT 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-D30015	V-V4-D30015	VNX HARDWARE	VNX 300GB 15K VAULT 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-D400FX	V-V4-D400FX	VNX HARDWARE	VNX 400GB SSD VAULT 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-D60010	V-V4-D60010	VNX HARDWARE	VNX 600GB 10K VAULT 60X3.5 DAE	\$3,450	Each	23%	\$2,657	Other	UM
V-V4-D60015	V-V4-D60015	VNX HARDWARE	VNX2 600GB 15K VAULT 60X3.5 DAE	\$5,585	Each	23%	\$4,300	Other	UM
V-V4-D90010	V-V4-D90010	VNX HARDWARE	VNX 900GB 10K VAULT 60X3.5 DAE	\$4,530	Each	23%	\$3,488	Other	UM
V-V4-DS1600FX	V-V4-DS1600FX	VNX HARDWARE	VNX 1600GB VAULT 60X3.5 DAE	\$39,160	Each	23%	\$30,153	Other	UM
V-V4-V30015	V-V4-V30015	VNX HARDWARE	VNX 300GB 15K VAULT 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-V400FX	V-V4-V400FX	VNX HARDWARE	VNX 400GB SSD VAULT 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-V60010	V-V4-V60010	VNX HARDWARE	VNX 600GB 10K VAULT 15X3.5 DAE	\$3,450	Each	23%	\$2,657	Other	UM
V-V4-V60015	V-V4-V60015	VNX HARDWARE	VNX 600GB 15K VAULT 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-V90010	V-V4-V90010	VNX HARDWARE	VNX 900GB 10K VAULT 15X3.5 DAE	\$4,530	Each	23%	\$3,488	Other	UM
V-V4-VS1600FX	V-V4-VS1600FX	VNX HARDWARE	VNX 1600GB VAULT 15X3.5 DAE	\$39,160	Each	23%	\$30,153	Other	UM
450-001-521	450-001-521	VNX SOFTWARE	VIPR SUITE VNX2 Tier 1=IC	\$0	Each	23%	\$0	Other	UM
450-001-522	450-001-522	VNX SOFTWARE	VIPR SUITE VNX2 Tier 2=IC	\$0	Each	23%	\$0	Other	UM
450-001-523	450-001-523	VNX SOFTWARE	VIPR SUITE VNX2 Tier 3=IC	\$0	Each	23%	\$0	Other	UM
450-001-524	450-001-524	VNX SOFTWARE	VIPR SUITE VNX2 Tier 4=IC	\$0	Each	23%	\$0	Other	UM
450-001-525	450-001-525	VNX SOFTWARE	VIPR SUITE VNX2 Tier 5=IC	\$0	Each	23%	\$0	Other	UM
450-001-526	450-001-526	VNX SOFTWARE	VIPR SUITE VNX2 Tier 6=IC	\$0	Each	23%	\$0	Other	UM
456-104-626	456-104-626	VNX SOFTWARE	RecoverPoint/SE LOC for VNX8000=IC	\$0	Each	23%	\$0	Other	UM
456-104-627	456-104-627	VNX SOFTWARE	RecoverPoint/SE REM for VNX8000=IC	\$0	Each	23%	\$0	Other	UM
456-104-628	456-104-628	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V80=IC	\$23,560	Each	23%	\$18,141	Other	UM
456-104-629	456-104-629	VNX SOFTWARE	RP/SE TO RP/EX REM UG V80=IC	\$101,310	Each	23%	\$78,009	Other	UM
456-104-825	456-104-825	VNX SOFTWARE	SRSTP VNX1 TIER 1 =IC	\$0	Each	23%	\$0	Other	UM
456-104-826	456-104-826	VNX SOFTWARE	SRSTP VNX1 TIER 2 =IC	\$0	Each	23%	\$0	Other	UM
456-104-827	456-104-827	VNX SOFTWARE	SRSTP VNX1 TIER 3 =IC	\$0	Each	23%	\$0	Other	UM
456-104-828	456-104-828	VNX SOFTWARE	SRSTP VNX1 TIER 4 =IC	\$0	Each	23%	\$0	Other	UM
456-104-829	456-104-829	VNX SOFTWARE	SRSTP VNX1 TIER 5 =IC	\$0	Each	23%	\$0	Other	UM
456-104-830	456-104-830	VNX SOFTWARE	SRSTP VNX1 TIER 6 =IC	\$0	Each	23%	\$0	Other	UM
456-104-851	456-104-851	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 5200 =IC	\$0	Each	23%	\$0	Other	UM
456-104-852	456-104-852	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 5400 =IC	\$0	Each	23%	\$0	Other	UM
456-104-853	456-104-853	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 5600 =IC	\$0	Each	23%	\$0	Other	UM
456-104-854	456-104-854	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 5800 =IC	\$0	Each	23%	\$0	Other	UM
456-104-855	456-104-855	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 7600 =IC	\$0	Each	23%	\$0	Other	UM
456-104-856	456-104-856	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 8000 =IC	\$0	Each	23%	\$0	Other	UM
456-104-874	456-104-874	VNX SOFTWARE	AppSync: VNX8000 = IC	\$0	Each	23%	\$0	Other	UM
456-104-938	456-104-938	VNX SOFTWARE	RP/EX LOC FRAME BASED V52 FOR VPLEX =IC	\$6,670	Each	23%	\$5,136	Other	UM



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Vendor Notes: Updated November 25, 2020

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456-104-939	456-104-939	VNX SOFTWARE	RP/EX LOC FRAME BASED V54 FOR VPLEX =IC	\$11,880	Each	23%	\$9,148	Other	UM
456-104-940	456-104-940	VNX SOFTWARE	RP/EX LOC FRAME BASED V56 FOR VPLEX =IC	\$19,730	Each	23%	\$15,192	Other	UM
456-104-941	456-104-941	VNX SOFTWARE	RP/EX LOC FRAME BASED V58 FOR VPLEX =IC	\$27,120	Each	23%	\$20,882	Other	UM
456-104-942	456-104-942	VNX SOFTWARE	RP/EX LOC FRAME BASED V76 FOR VPLEX =IC	\$31,190	Each	23%	\$24,016	Other	UM
456-104-943	456-104-943	VNX SOFTWARE	RP/EX LOC FRAME BASED V80 FOR VPLEX =IC	\$47,120	Each	23%	\$36,282	Other	UM
456-104-944	456-104-944	VNX SOFTWARE	RP/EX REM FRAME BASED V52 FOR VPLEX =IC	\$17,190	Each	23%	\$13,236	Other	UM
456-104-945	456-104-945	VNX SOFTWARE	RP/EX REM FRAME BASED V54 FOR VPLEX =IC	\$30,630	Each	23%	\$23,585	Other	UM
456-104-946	456-104-946	VNX SOFTWARE	RP/EX REM FRAME BASED V56 FOR VPLEX =IC	\$0	Each	23%	\$0	Other	UM
456-104-947	456-104-947	VNX SOFTWARE	RP/EX REM FRAME BASED V58 FOR VPLEX =IC	\$67,800	Each	23%	\$52,206	Other	UM
456-104-948	456-104-948	VNX SOFTWARE	RP/EX REM FRAME BASED V76 FOR VPLEX =IC	\$134,100	Each	23%	\$103,257	Other	UM
456-104-949	456-104-949	VNX SOFTWARE	RP/EX REM FRAME BASED V80 FOR VPLEX =IC	\$202,610	Each	23%	\$156,010	Other	UM
456-104-958	456-104-958	VNX SOFTWARE	RP4VM REM1 for VNX STARTER PACK =IB	\$0	Each	23%	\$0	Other	UM
456-104-961	456-104-961	VNX SOFTWARE	RP4VM REM2 for VNX STARTER PACK =IB	\$0	Each	23%	\$0	Other	UM
456-105-068	456-105-068	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V52 = IC	\$3,335	Each	23%	\$2,568	Other	UM
456-105-069	456-105-069	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V54 =IC	\$0	Each	23%	\$0	Other	UM
456-105-070	456-105-070	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V56 = IC	\$9,860	Each	23%	\$7,592	Other	UM
456-105-071	456-105-071	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V58 = IC	\$13,560	Each	23%	\$10,441	Other	UM
456-105-072	456-105-072	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V76 = IC	\$15,590	Each	23%	\$12,004	Other	UM
456-105-073	456-105-073	VNX SOFTWARE	RP/SE TO RP/EX REM UG V52 = IC	\$8,600	Each	23%	\$6,622	Other	UM
456-105-074	456-105-074	VNX SOFTWARE	RP/SE TO RP/EX REM UG V54 =IC	\$0	Each	23%	\$0	Other	UM
456-105-075	456-105-075	VNX SOFTWARE	RP/SE TO RP/EX REM UG V56 = IC	\$22,030	Each	23%	\$16,963	Other	UM
456-105-076	456-105-076	VNX SOFTWARE	RP/SE TO RP/EX REM UG V58 = IC	\$33,900	Each	23%	\$26,103	Other	UM
456-105-077	456-105-077	VNX SOFTWARE	RP/SE TO RP/EX REM UG V76 = IC	\$67,050	Each	23%	\$51,629	Other	UM
456-105-136	456-105-136	VNX SOFTWARE	AppSync for VNX5200 =IC	\$0	Each	23%	\$0	Other	UM
456-105-137	456-105-137	VNX SOFTWARE	AppSync for VNX5400 =IC	\$0	Each	23%	\$0	Other	UM
456-105-138	456-105-138	VNX SOFTWARE	AppSync for VNX5600 =IC	\$0	Each	23%	\$0	Other	UM
456-105-139	456-105-139	VNX SOFTWARE	AppSync for VNX5800 =IC	\$0	Each	23%	\$0	Other	UM
456-105-140	456-105-140	VNX SOFTWARE	AppSync for VNX7600 =IC	\$0	Each	23%	\$0	Other	UM
456-105-292	456-105-292	VNX SOFTWARE	SRMSUITE VNX2 TIER 1 =IC	\$12,343	Each	23%	\$9,504	Other	UM
456-105-293	456-105-293	VNX SOFTWARE	SRMSUITE VNX2 TIER 2 =IC	\$18,705	Each	23%	\$14,403	Other	UM
456-105-294	456-105-294	VNX SOFTWARE	SRMSUITE VNX2 TIER 3 =IC	\$34,200	Each	23%	\$26,334	Other	UM
456-105-295	456-105-295	VNX SOFTWARE	SRMSUITE VNX2 TIER 4 =IC	\$64,400	Each	23%	\$49,588	Other	UM
456-105-296	456-105-296	VNX SOFTWARE	SRMSUITE VNX2 TIER 5 =IC	\$90,305	Each	23%	\$69,535	Other	UM
456-105-297	456-105-297	VNX SOFTWARE	SRMSUITE VNX2 TIER 6 =IC	\$139,980	Each	23%	\$107,785	Other	UM
456-105-508	456-105-508	VNX SOFTWARE	VNX5200 TOTAL EFFICIENCY PACK -E=IC	\$26,107	Each	23%	\$20,102	Other	UM
456-105-509	456-105-509	VNX SOFTWARE	VNX5400 TOTAL EFFICIENCY PACK -E=IC	\$42,798	Each	23%	\$32,954	Other	UM
456-105-510	456-105-510	VNX SOFTWARE	VNX5600 TOTAL EFFICIENCY PACK -E=IC	\$72,972	Each	23%	\$56,188	Other	UM
456-105-511	456-105-511	VNX SOFTWARE	VNX5800 TOTAL EFFICIENCY PACK -E=IC	\$130,808	Each	23%	\$100,722	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-105-512	456-105-512	VNX SOFTWARE	VNX7600 TOTAL EFFICIENCY PACK -E=IC	\$196,035	Each	23%	\$150,947	Other	UM
456-105-513	456-105-513	VNX SOFTWARE	VNX8000 TOTAL EFFICIENCY PACK -E=IC	\$296,184	Each	23%	\$228,062	Other	UM
456-105-517	456-105-517	VNX SOFTWARE	STORAGE ANALYTICS VNX5200 SUITE -E=IC	\$6,820	Each	23%	\$5,251	Other	UM
456-105-518	456-105-518	VNX SOFTWARE	STORAGE ANALYTICS VNX5400 SUITE -E=IC	\$10,850	Each	23%	\$8,355	Other	UM
456-105-519	456-105-519	VNX SOFTWARE	STORAGE ANALYTICS VNX5600 SUITE -E=IC	\$18,984	Each	23%	\$14,618	Other	UM
456-105-520	456-105-520	VNX SOFTWARE	STORAGE ANALYTICS VNX5800 SUITE -E=IC	\$27,000	Each	23%	\$20,790	Other	UM
456-105-521	456-105-521	VNX SOFTWARE	STORAGE ANALYTICS VNX7600 SUITE -E=IC	\$33,120	Each	23%	\$25,502	Other	UM
456-105-522	456-105-522	VNX SOFTWARE	STORAGE ANALYTICS VNX8000 SUITE -E=IC	\$50,040	Each	23%	\$38,531	Other	UM
456-105-534	456-105-534	VNX SOFTWARE	VNX5200 FAST SUITE -E=IC	\$4,177	Each	23%	\$3,216	Other	UM
456-105-535	456-105-535	VNX SOFTWARE	VNX5400 FAST SUITE -E=IC	\$8,543	Each	23%	\$6,578	Other	UM
456-105-536	456-105-536	VNX SOFTWARE	VNX5600 FAST SUITE -E=IC	\$27,608	Each	23%	\$21,258	Other	UM
456-105-537	456-105-537	VNX SOFTWARE	VNX5800 FAST SUITE -E=IC	\$70,582	Each	23%	\$54,348	Other	UM
456-105-538	456-105-538	VNX SOFTWARE	VNX7600 FAST SUITE -E=IC	\$95,695	Each	23%	\$73,685	Other	UM
456-105-539	456-105-539	VNX SOFTWARE	VNX8000 FAST SUITE -E=IC	\$144,582	Each	23%	\$111,328	Other	UM
456-105-548	456-105-548	VNX SOFTWARE	VNX5200 LOCAL PROTECTION SUITE -E=IC	\$3,334	Each	23%	\$2,567	Other	UM
456-105-549	456-105-549	VNX SOFTWARE	VNX5400 LOCAL PROTECTION SUITE -E=IC	\$5,941	Each	23%	\$4,575	Other	UM
456-105-550	456-105-550	VNX SOFTWARE	VNX5600 LOCAL PROTECTION SUITE -E=IC	\$9,864	Each	23%	\$7,595	Other	UM
456-105-551	456-105-551	VNX SOFTWARE	VNX5800 LOCAL PROTECTION SUITE -E=IC	\$13,559	Each	23%	\$10,440	Other	UM
456-105-552	456-105-552	VNX SOFTWARE	VNX7600 LOCAL PROTECTION SUITE -E=IC	\$15,593	Each	23%	\$12,007	Other	UM
456-105-553	456-105-553	VNX SOFTWARE	VNX8000 LOCAL PROTECTION SUITE -E=IC	\$23,559	Each	23%	\$18,140	Other	UM
456-105-565	456-105-565	VNX SOFTWARE	VNX5200 TOTAL PROTECTION PACK -E=IC	\$22,814	Each	23%	\$17,567	Other	UM
456-105-566	456-105-566	VNX SOFTWARE	VNX5400 TOTAL PROTECTION PACK -E=IC	\$36,465	Each	23%	\$28,078	Other	UM
456-105-567	456-105-567	VNX SOFTWARE	VNX5600 TOTAL PROTECTION PACK -E=IC	\$55,797	Each	23%	\$42,964	Other	UM
456-105-568	456-105-568	VNX SOFTWARE	VNX5800 TOTAL PROTECTION PACK -E=IC	\$73,494	Each	23%	\$56,590	Other	UM
456-105-569	456-105-569	VNX SOFTWARE	VNX7600 TOTAL PROTECTION PACK -E=IC	\$105,815	Each	23%	\$81,478	Other	UM
456-105-570	456-105-570	VNX SOFTWARE	VNX8000 TOTAL PROTECTION PACK -E=IC	\$159,872	Each	23%	\$123,101	Other	UM
456-105-579	456-105-579	VNX SOFTWARE	VNX5200 REMOTE PROTECTION SUITE -E=IC	\$8,594	Each	23%	\$6,617	Other	UM
456-105-580	456-105-580	VNX SOFTWARE	VNX5400 REMOTE PROTECTION SUITE -E=IC	\$15,313	Each	23%	\$11,791	Other	UM
456-105-581	456-105-581	VNX SOFTWARE	VNX5600 REMOTE PROTECTION SUITE -E=IC	\$22,026	Each	23%	\$16,960	Other	UM
456-105-582	456-105-582	VNX SOFTWARE	VNX5800 REMOTE PROTECTION SUITE -E=IC	\$33,898	Each	23%	\$26,101	Other	UM
456-105-583	456-105-583	VNX SOFTWARE	VNX7600 REMOTE PROTECTION SUITE -E=IC	\$67,051	Each	23%	\$51,629	Other	UM
456-105-584	456-105-584	VNX SOFTWARE	VNX8000 REMOTE PROTECTION SUITE -E=IC	\$101,305	Each	23%	\$78,005	Other	UM
456-105-602	456-105-602	VNX SOFTWARE	VNX8000 SECURITY + COMPLIANCE SUITE-E=IC	\$6,911	Each	23%	\$5,321	Other	UM
456-107-781	456-107-781	VNX SOFTWARE	EMC Storage Analytics VNX5200 Suite=IC	\$0	Each	23%	\$0	Other	UM
456-107-782	456-107-782	VNX SOFTWARE	EMC Storage Analytics VNX5400 Suite=IC	\$0	Each	23%	\$0	Other	UM
456-107-783	456-107-783	VNX SOFTWARE	EMC Storage Analytics VNX5600 Suite=IC	\$0	Each	23%	\$0	Other	UM
456-107-784	456-107-784	VNX SOFTWARE	EMC Storage Analytics VNX5800 Suite=IC	\$0	Each	23%	\$0	Other	UM
456-107-785	456-107-785	VNX SOFTWARE	EMC Storage Analytics VNX7600 Suite=IC	\$0	Each	23%	\$0	Other	UM

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-786	456-107-786	VNX SOFTWARE	EMC Storage Analytics VNX8000 Suite=IC	\$0	Each	23%	\$0	Other	UM
456-107-811	456-107-811	VNX SOFTWARE	EMC Storage Analytics VNX54 Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
456-107-812	456-107-812	VNX SOFTWARE	EMC Storage Analytics VNX56 Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
456-107-813	456-107-813	VNX SOFTWARE	EMC Storage Analytics VNX58 Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
456-107-814	456-107-814	VNX SOFTWARE	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550	Each	23%	\$14,284	Other	UM
456-108-842	456-108-842	VNX SOFTWARE	ESA for VNX5400=IC	\$0	Each	23%	\$0	Other	UM
456-108-843	456-108-843	VNX SOFTWARE	ESA for VNX5600=IC	\$0	Each	23%	\$0	Other	UM
456-108-844	456-108-844	VNX SOFTWARE	ESA for VNX5800=IC	\$0	Each	23%	\$0	Other	UM
456-108-845	456-108-845	VNX SOFTWARE	ESA for VNX7600=IC	\$0	Each	23%	\$0	Other	UM
456-108-861	456-108-861	VNX SOFTWARE	VNX2 Replication Manager License=IC	\$0	Each	23%	\$0	Other	UM
456-108-864	456-108-864	VNX SOFTWARE	VNX2 FAST Cache Enabler=IC	\$0	Each	23%	\$0	Other	UM
456-108-865	456-108-865	VNX SOFTWARE	VNX2 FAST VP Enabler=IC	\$0	Each	23%	\$0	Other	UM
456-108-867	456-108-867	VNX SOFTWARE	VNX2 MIRROR VIEW S ENABLER=IC	\$0	Each	23%	\$0	Other	UM
456-108-868	456-108-868	VNX SOFTWARE	VNX2 Replication Manager License=IC	\$0	Each	23%	\$0	Other	UM
456-108-869	456-108-869	VNX SOFTWARE	VNX2 RM Server License=IC	\$0	Each	23%	\$0	Other	UM
456-108-870	456-108-870	VNX SOFTWARE	VNX2 RM Server License=IC	\$0	Each	23%	\$0	Other	UM
456-108-873	456-108-873	VNX SOFTWARE	VNX2 RecoverPoint SE Local License=IC	\$0	Each	23%	\$0	Other	UM
456-108-874	456-108-874	VNX SOFTWARE	VNX2 RECOVERPOINT SE REMOTE LICENSE=IC	\$0	Each	23%	\$0	Other	UM
456-108-875	456-108-875	VNX SOFTWARE	VNX2 Snapview Single Enabler=IC	\$0	Each	23%	\$0	Other	UM
456-108-953	456-108-953	VNX SOFTWARE	VNX2 Unisphere Analyzer Enabler=IC	\$0	Each	23%	\$0	Other	UM
456-108-954	456-108-954	VNX SOFTWARE	VNX2 Unisphere QOS Enabler=IC	\$0	Each	23%	\$0	Other	UM
456-108-955	456-108-955	VNX SOFTWARE	VNX2 VEE StaticKey License=IC	\$0	Each	23%	\$0	Other	UM
456-109-174	456-109-174	VNX SOFTWARE	ESA VMware=IC	\$0	Each	23%	\$0	Other	UM
456-109-175	456-109-175	VNX SOFTWARE	ESA VNX5200=IC	\$0	Each	23%	\$0	Other	UM
456-109-177	456-109-177	VNX SOFTWARE	ESA VNX5400=IC	\$0	Each	23%	\$0	Other	UM
456-109-179	456-109-179	VNX SOFTWARE	ESA VNX5600=IC	\$0	Each	23%	\$0	Other	UM
456-109-183	456-109-183	VNX SOFTWARE	ESA VNX7600=IC	\$0	Each	23%	\$0	Other	UM
456-109-185	456-109-185	VNX SOFTWARE	ESA VNX8000=IC	\$0	Each	23%	\$0	Other	UM
456-109-980	456-109-980	VNX SOFTWARE	Storage M+R for VNX 5200=IC	\$1,720	Each	23%	\$1,324	Other	UM
456-109-981	456-109-981	VNX SOFTWARE	Storage M+R for VNX 5400=IC	\$3,690	Each	23%	\$2,841	Other	UM
456-109-982	456-109-982	VNX SOFTWARE	Storage M+R for VNX 5600=IC	\$6,480	Each	23%	\$4,990	Other	UM
456-109-983	456-109-983	VNX SOFTWARE	Storage M+R for VNX 5800=IC	\$11,370	Each	23%	\$8,755	Other	UM
456-109-984	456-109-984	VNX SOFTWARE	Storage M+R for VNX 7600=IC	\$14,650	Each	23%	\$11,281	Other	UM
456-110-531	456-110-531	VNX SOFTWARE	VS SRM VNX2 TIER 1=IC	\$0	Each	23%	\$0	Other	UM
456-110-532	456-110-532	VNX SOFTWARE	VS SRM VNX2 TIER 2=IC	\$0	Each	23%	\$0	Other	UM
456-110-533	456-110-533	VNX SOFTWARE	VS SRM VNX2 TIER 3=IC	\$0	Each	23%	\$0	Other	UM
456-110-534	456-110-534	VNX SOFTWARE	VS SRM VNX2 TIER 4=IC	\$0	Each	23%	\$0	Other	UM
456-110-535	456-110-535	VNX SOFTWARE	VS SRM VNX2 TIER 5=IC	\$0	Each	23%	\$0	Other	UM

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-536	456-110-536	VNX SOFTWARE	VS SRM VNX2 TIER 6=IC	\$0	Each	23%	\$0	Other	UM
456-110-691	456-110-691	VNX SOFTWARE	SRM VNX2 TIER 1 =IC	\$0	Each	23%	\$0	Other	UM
456-110-692	456-110-692	VNX SOFTWARE	SRM VNX2 TIER 2 =IC	\$0	Each	23%	\$0	Other	UM
456-110-693	456-110-693	VNX SOFTWARE	SRM VNX2 TIER 3 =IC	\$0	Each	23%	\$0	Other	UM
456-110-694	456-110-694	VNX SOFTWARE	SRM VNX2 TIER 4 =IC	\$0	Each	23%	\$0	Other	UM
456-110-695	456-110-695	VNX SOFTWARE	SRM VNX2 TIER 5 =IC	\$0	Each	23%	\$0	Other	UM
456-110-696	456-110-696	VNX SOFTWARE	SRM VNX2 TIER 6 =IC	\$0	Each	23%	\$0	Other	UM
456-111-383	456-111-383	VNX SOFTWARE	RP/EX REM FRAME V57 FOR VPLEX VS6=IC	\$30,630	Each	23%	\$23,585	Other	UM
456-111-384	456-111-384	VNX SOFTWARE	RP/EX REM FRAME V75 FOR VPLEX VS6=IC	\$67,800	Each	23%	\$52,206	Other	UM
456-111-387	456-111-387	VNX SOFTWARE	RP/EX REM FRAME V56 FOR VPLEX VS6=IC	\$17,190	Each	23%	\$13,236	Other	UM
456-111-388	456-111-388	VNX SOFTWARE	RP/EX REM FRAME V58 FOR VPLEX VS6=IC	\$44,050	Each	23%	\$33,919	Other	UM
456-111-389	456-111-389	VNX SOFTWARE	RP/EX REM FRAME V76 FOR VPLEX VS6=IC	\$134,100	Each	23%	\$103,257	Other	UM
456-111-390	456-111-390	VNX SOFTWARE	RP/EX REM FRAME V80 FOR VPLEX VS6=IC	\$202,610	Each	23%	\$156,010	Other	UM
456-111-394	456-111-394	VNX SOFTWARE	RP/EX LOC FRAME V57 FOR VPLEX VS6=IC	\$11,880	Each	23%	\$9,148	Other	UM
456-111-395	456-111-395	VNX SOFTWARE	RP/EX LOC FRAME V75 FOR VPLEX VS6=IC	\$27,120	Each	23%	\$20,882	Other	UM
456-111-398	456-111-398	VNX SOFTWARE	RP/EX LOC FRAME V56 FOR VPLEX VS6=IC	\$6,670	Each	23%	\$5,136	Other	UM
456-111-399	456-111-399	VNX SOFTWARE	RP/EX LOC FRAME V58 FOR VPLEX VS6=IC	\$19,730	Each	23%	\$15,192	Other	UM
456-111-400	456-111-400	VNX SOFTWARE	RP/EX LOC FRAME V76 FOR VPLEX VS6=IC	\$31,190	Each	23%	\$24,016	Other	UM
456-111-401	456-111-401	VNX SOFTWARE	RP/EX LOC FRAME V80 FOR VPLEX VS6=IC	\$47,120	Each	23%	\$36,282	Other	UM
456-112-148	456-112-148	VNX SOFTWARE	Storage M+R for VNX 8000=IC	\$21,415	Each	23%	\$16,490	Other	UM
457-101-184	457-101-184	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX5200=IC	\$0	Each	23%	\$0	Other	UM
457-101-185	457-101-185	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX5400=IC	\$0	Each	23%	\$0	Other	UM
457-101-186	457-101-186	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX5600=IC	\$0	Each	23%	\$0	Other	UM
457-101-187	457-101-187	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX5800=IC	\$0	Each	23%	\$0	Other	UM
457-101-188	457-101-188	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX7600=IC	\$0	Each	23%	\$0	Other	UM
457-101-189	457-101-189	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX8000=IC	\$0	Each	23%	\$0	Other	UM
457-102-008	457-102-008	VNX SOFTWARE	VNX5400 APPLICATION PROT UPG=IC	\$0	Each	23%	\$0	Other	UM
457-102-009	457-102-009	VNX SOFTWARE	VNX5600 APPLICATION PROT UPG=IC	\$0	Each	23%	\$0	Other	UM
457-102-010	457-102-010	VNX SOFTWARE	VNX5800 APPLICATION PROT UPG=IC	\$0	Each	23%	\$0	Other	UM
457-102-011	457-102-011	VNX SOFTWARE	VNX7600 APPLICATION PROT UPG=IC	\$0	Each	23%	\$0	Other	UM
458-000-112	458-000-112	VNX SOFTWARE	VNX5200 Application Protection=IC	\$13,784	Each	23%	\$10,614	Other	UM
458-000-113	458-000-113	VNX SOFTWARE	VNX5400 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-114	458-000-114	VNX SOFTWARE	VNX5600 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-115	458-000-115	VNX SOFTWARE	VNX5800 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-116	458-000-116	VNX SOFTWARE	VNX7600 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-117	458-000-117	VNX SOFTWARE	VNX8000 Application Protection=IC	\$0	Each	23%	\$0	Other	UM
458-000-165	458-000-165	VNX SOFTWARE	RP/SE TO RP/EX LOCAL PRODUCT	\$0	Each	23%	\$0	Other	UM
458-000-318	458-000-318	VNX SOFTWARE	RecoverPoint/SE LOC for VNX8000=IC	\$0	Each	23%	\$0	Other	UM

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Vendor Notes:

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458-000-319	458-000-319	VNX SOFTWARE	RecoverPoint/SE REM for VNX5200=IC	\$0	Each	23%	\$0	Other	UM
458-000-324	458-000-324	VNX SOFTWARE	RecoverPoint/SE REM for VNX8000=IC	\$0	Each	23%	\$0	Other	UM
458-000-463	458-000-463	VNX SOFTWARE	EMC Storage Analytics VNX5200 Suite=IC	\$0	Each	23%	\$0	Other	UM
458-000-466	458-000-466	VNX SOFTWARE	EMC Storage Analytics VNX5400 Suite=IC	\$0	Each	23%	\$0	Other	UM
458-000-539	458-000-539	VNX SOFTWARE	EMC Storage Analytics VNX5600 Suite=IC	\$0	Each	23%	\$0	Other	UM
458-000-561	458-000-561	VNX SOFTWARE	EMC Storage Analytics VNX5800 Suite=IC	\$0	Each	23%	\$0	Other	UM
458-000-562	458-000-562	VNX SOFTWARE	EMC Storage Analytics VNX7600 Suite=IC	\$0	Each	23%	\$0	Other	UM
458-000-565	458-000-565	VNX SOFTWARE	EMC Storage Analytics VNX8000 Suite=IC	\$0	Each	23%	\$0	Other	UM
458-000-776	458-000-776	VNX SOFTWARE	EMC Storage Analytics VNX54 Suite UPG=IC	\$6,075	Each	23%	\$4,678	Other	UM
458-000-777	458-000-777	VNX SOFTWARE	EMC Storage Analytics VNX56 Suite UPG=IC	\$10,630	Each	23%	\$8,185	Other	UM
458-000-778	458-000-778	VNX SOFTWARE	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120	Each	23%	\$11,642	Other	UM
458-000-779	458-000-779	VNX SOFTWARE	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550	Each	23%	\$14,284	Other	UM
458-001-129	458-001-129	VNX SOFTWARE	RP4VM REM2 for VNX STARTER PACK =IC	\$0	Each	23%	\$0	Other	UM
458-001-182	458-001-182	VNX SOFTWARE	VNX5400 Application Prot UPG=IC	\$19,650	Each	23%	\$15,131	Other	UM
458-001-183	458-001-183	VNX SOFTWARE	VNX5600 Application Prot UPG=IC	\$30,285	Each	23%	\$23,319	Other	UM
458-001-184	458-001-184	VNX SOFTWARE	VNX5800 Application Prot UPG=IC	\$35,530	Each	23%	\$27,358	Other	UM
458-001-185	458-001-185	VNX SOFTWARE	VNX7600 Application Prot UPG=IC	\$39,700	Each	23%	\$30,569	Other	UM
458-001-189	458-001-189	VNX SOFTWARE	RP/EX ADV PROTECTION FOR VNX-F7000=IC	\$75,810	Each	23%	\$58,374	Other	UM
458-001-463	458-001-463	VNX SOFTWARE	Storage M+R for VNX2	\$0	Each	23%	\$0	Other	UM
458-001-838	458-001-838	VNX SOFTWARE	VNX2 EFFICIENT-VIDEO-MG=IC	\$3,000	Each	23%	\$2,310	Other	UM
458-001-884	458-001-884	VNX SOFTWARE	VNX2 EFFICIENT-VIDEO-AG=IC	\$400	Each	23%	\$308	Other	UM
458-001-981	458-001-981	VNX SOFTWARE	VNX2 ESA Adaptor=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX5200	DARE-VNX5200	VNX SOFTWARE	VNX5200 Controller Based Encryp Suite=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX5400	DARE-VNX5400	VNX SOFTWARE	Data at Rest Encryption for VNX5400=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX5600	DARE-VNX5600	VNX SOFTWARE	Data at Rest Encryption for VNX5600=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX5800	DARE-VNX5800	VNX SOFTWARE	Data at Rest Encryption for VNX5800=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX7600	DARE-VNX7600	VNX SOFTWARE	Data at Rest Encryption for VNX7600=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX8000	DARE-VNX8000	VNX SOFTWARE	Data at Rest Encryption for VNX8000=IC	\$0	Each	23%	\$0	Other	UM
EPAK-VNX5200	EPAK-VNX5200	VNX SOFTWARE	VNX5200 Total Efficiency Pack=IC	\$22,191	Each	23%	\$17,087	Other	UM
EPAK-VNX5400	EPAK-VNX5400	VNX SOFTWARE	VNX5400 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
EPAK-VNX5600	EPAK-VNX5600	VNX SOFTWARE	VNX5600 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
EPAK-VNX5800	EPAK-VNX5800	VNX SOFTWARE	VNX5800 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
EPAK-VNX7600	EPAK-VNX7600	VNX SOFTWARE	VNX7600 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
EPAK-VNX8000	EPAK-VNX8000	VNX SOFTWARE	VNX8000 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
ESA-VNX5200	ESA-VNX5200	VNX SOFTWARE	EMC Storage Analytics VNX5200 Suite=IC	\$0	Each	23%	\$0	Other	UM
ESA-VNX5400	ESA-VNX5400	VNX SOFTWARE	EMC Storage Analytics VNX5400 Suite=IC	\$0	Each	23%	\$0	Other	UM
ESA-VNX5600	ESA-VNX5600	VNX SOFTWARE	EMC Storage Analytics VNX5600 Suite=IC	\$0	Each	23%	\$0	Other	UM
ESA-VNX5800	ESA-VNX5800	VNX SOFTWARE	EMC Storage Analytics VNX5800 Suite=IC	\$0	Each	23%	\$0	Other	UM



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I-(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ESA-VNX7600	ESA-VNX7600	VNX SOFTWARE	EMC Storage Analytics VNX7600 Suite=IC	\$0	Each	23%	\$0	Other	UM
ESA-VNX8000	ESA-VNX8000	VNX SOFTWARE	EMC Storage Analytics VNX8000 Suite=IC	\$0	Each	23%	\$0	Other	UM
EXPSAS-O76	EXPSAS-O76	VNX SOFTWARE	Unisp OEM LTD VNX7600 SASEXP Software=IC	\$11,610	Each	23%	\$8,940	Other	UM
EXPSAS-V56	EXPSAS-V56	VNX SOFTWARE	Unisphere VNX5600 SAS EXP Software=IC	\$1,530	Each	23%	\$1,178	Other	UM
EXPSAS-V58	EXPSAS-V58	VNX SOFTWARE	Unisphere VNX5800 SAS EXP Software=IC	\$0	Each	23%	\$0	Other	UM
EXPSAS-V76	EXPSAS-V76	VNX SOFTWARE	Unisphere VNX7600 SAS EXP Software=IC	\$0	Each	23%	\$0	Other	UM
EXPSAS-V80	EXPSAS-V80	VNX SOFTWARE	Unisphere VNX8000 SAS EXP Software=IC	\$0	Each	23%	\$0	Other	UM
FAST-VNX5200	FAST-VNX5200	VNX SOFTWARE	FAST Suite for VNX5200=IC	\$0	Each	23%	\$0	Other	UM
FAST-VNX5400	FAST-VNX5400	VNX SOFTWARE	FAST Suite for VNX5400=IC	\$0	Each	23%	\$0	Other	UM
FAST-VNX5600	FAST-VNX5600	VNX SOFTWARE	FAST Suite for VNX5600=IC	\$0	Each	23%	\$0	Other	UM
FAST-VNX5800	FAST-VNX5800	VNX SOFTWARE	FAST Suite for VNX5800=IC	\$0	Each	23%	\$0	Other	UM
FAST-VNX7600	FAST-VNX7600	VNX SOFTWARE	FAST Suite for VNX7600=IC	\$0	Each	23%	\$0	Other	UM
FAST-VNX8000	FAST-VNX8000	VNX SOFTWARE	FAST Suite for VNX8000=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNX5200	FSTS-VNX5200	VNX SOFTWARE	VNX5200 FAST Suite=IC	\$4,177	Each	23%	\$3,216	Other	UM
FSTS-VNX5400	FSTS-VNX5400	VNX SOFTWARE	VNX5400 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNX5600	FSTS-VNX5600	VNX SOFTWARE	VNX5600 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNX5800	FSTS-VNX5800	VNX SOFTWARE	VNX5800 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNX7600	FSTS-VNX7600	VNX SOFTWARE	VNX7600 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNX8000	FSTS-VNX8000	VNX SOFTWARE	VNX8000 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
LOCPROT-VNX5200	LOCPROT-VNX5200	VNX SOFTWARE	Local Protection Suite for VNX5200=IC	\$0	Each	23%	\$0	Other	UM
LOCPROT-VNX5400	LOCPROT-VNX5400	VNX SOFTWARE	Local Protection Suite for VNX5400=IC	\$0	Each	23%	\$0	Other	UM
LOCPROT-VNX5600	LOCPROT-VNX5600	VNX SOFTWARE	Local Protection Suite for VNX5600=IC	\$0	Each	23%	\$0	Other	UM
LOCPROT-VNX5800	LOCPROT-VNX5800	VNX SOFTWARE	Local Protection Suite for VNX5800=IC	\$0	Each	23%	\$0	Other	UM
LOCPROT-VNX7600	LOCPROT-VNX7600	VNX SOFTWARE	Local Protection Suite for VNX7600=IC	\$0	Each	23%	\$0	Other	UM
LOCPROT-VNX8000	LOCPROT-VNX8000	VNX SOFTWARE	Local Protection Suite for VNX8000=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNX5200	LPS-VNX5200	VNX SOFTWARE	VNX5200 Local Protection Suite=IC	\$3,334	Each	23%	\$2,567	Other	UM
LPS-VNX5400	LPS-VNX5400	VNX SOFTWARE	VNX5400 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNX5600	LPS-VNX5600	VNX SOFTWARE	VNX5600 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNX5800	LPS-VNX5800	VNX SOFTWARE	VNX5800 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNX7600	LPS-VNX7600	VNX SOFTWARE	VNX7600 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNX8000	LPS-VNX8000	VNX SOFTWARE	VNX8000 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
ONX5200-UNISB	ONX5200-UNISB	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW=IC	\$3,527	Each	23%	\$2,716	Other	UM
ONX5400-UNISB	ONX5400-UNISB	VNX SOFTWARE	VNX5400 Unisphere Block Suite=IC	\$4,365	Each	23%	\$3,361	Other	UM
ONX5600-UNISB	ONX5600-UNISB	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW=IC	\$7,905	Each	23%	\$6,087	Other	UM
ONX5800-UNISB	ONX5800-UNISB	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW=IC	\$16,162	Each	23%	\$12,445	Other	UM
ONX7600-UNISB	ONX7600-UNISB	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW=IC	\$21,690	Each	23%	\$16,701	Other	UM
ONX8000-UNISB	ONX8000-UNISB	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW=IC	\$32,535	Each	23%	\$25,052	Other	UM
ONXBOECAPT	ONXBOECAPT	VNX SOFTWARE	OEM VNX OE CAP LIMITED EDITION LIC=IC	\$133	Each	23%	\$102	Other	UM

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ONXBOECAPT-FCF	ONXBOECAPT-FCF	VNX SOFTWARE	OEM VNX OE CAP LIMITED EDITION LIC=IC	\$133	Each	23%	\$102	Other	UM
ONXBOEPERFTB	ONXBOEPERFTB	VNX SOFTWARE	OEM VNX OE PERF LIMITED EDITION LIC=IC	\$291	Each	23%	\$224	Other	UM
ONXBOEPERFTB-CF	ONXBOEPERFTB-CF	VNX SOFTWARE	OEM VNX OE PERF LIMITED EDITION LIC=IC	\$291	Each	23%	\$224	Other	UM
PPAK-VNX5200	PPAK-VNX5200	VNX SOFTWARE	VNX5200 Total Protection Pack=IC	\$19,972	Each	23%	\$15,378	Other	UM
PPAK-VNX5400	PPAK-VNX5400	VNX SOFTWARE	VNX5400 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
PPAK-VNX5600	PPAK-VNX5600	VNX SOFTWARE	VNX5600 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
PPAK-VNX5800	PPAK-VNX5800	VNX SOFTWARE	VNX5800 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
PPAK-VNX7600	PPAK-VNX7600	VNX SOFTWARE	VNX7600 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
PPAK-VNX8000	PPAK-VNX8000	VNX SOFTWARE	VNX8000 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
REMPROT-VNX5400	REMPROT-VNX5400	VNX SOFTWARE	Remote Protection Suite for VNX5400=IC	\$0	Each	23%	\$0	Other	UM
REMPROT-VNX5600	REMPROT-VNX5600	VNX SOFTWARE	Remote Protection Suite for VNX5600=IC	\$0	Each	23%	\$0	Other	UM
REMPROT-VNX5800	REMPROT-VNX5800	VNX SOFTWARE	Remote Protection Suite for VNX5800=IC	\$0	Each	23%	\$0	Other	UM
REMPROT-VNX7600	REMPROT-VNX7600	VNX SOFTWARE	Remote Protection Suite for VNX7600=IC	\$0	Each	23%	\$0	Other	UM
REMPROT-VNX8000	REMPROT-VNX8000	VNX SOFTWARE	Remote Protection Suite for VNX8000=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNX5200	RPS-VNX5200	VNX SOFTWARE	VNX5200 Remote Protection Suite=IC	\$8,594	Each	23%	\$6,617	Other	UM
RPS-VNX5400	RPS-VNX5400	VNX SOFTWARE	VNX5400 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNX5600	RPS-VNX5600	VNX SOFTWARE	VNX5600 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNX5800	RPS-VNX5800	VNX SOFTWARE	VNX5800 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNX7600	RPS-VNX7600	VNX SOFTWARE	VNX7600 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNX8000	RPS-VNX8000	VNX SOFTWARE	VNX8000 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
SCS-VNX5200	SCS-VNX5200	VNX SOFTWARE	VNX5200 Events and Retention Suite=IC	\$1,497	Each	23%	\$1,153	Other	UM
SCS-VNX5400	SCS-VNX5400	VNX SOFTWARE	VNX5400 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SCS-VNX5600	SCS-VNX5600	VNX SOFTWARE	VNX5600 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SCS-VNX5800	SCS-VNX5800	VNX SOFTWARE	VNX5800 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SCS-VNX7600	SCS-VNX7600	VNX SOFTWARE	VNX7600 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SCS-VNX8000	SCS-VNX8000	VNX SOFTWARE	VNX8000 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SEC-COMP-VNX5200	SEC-COMP-VNX5200	VNX SOFTWARE	Events and Retention Suite VNX5200=IC	\$0	Each	23%	\$0	Other	UM
SEC-COMP-VNX5400	SEC-COMP-VNX5400	VNX SOFTWARE	Events and Retention Suite VNX5400=IC	\$0	Each	23%	\$0	Other	UM
SEC-COMP-VNX5600	SEC-COMP-VNX5600	VNX SOFTWARE	VNX5600 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SEC-COMP-VNX5800	SEC-COMP-VNX5800	VNX SOFTWARE	Events and Retention Suite VNX5800=IC	\$0	Each	23%	\$0	Other	UM
SEC-COMP-VNX7600	SEC-COMP-VNX7600	VNX SOFTWARE	Events and Retention Suite VNX7600=IC	\$0	Each	23%	\$0	Other	UM
SEC-COMP-VNX8000	SEC-COMP-VNX8000	VNX SOFTWARE	VNX8000 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SRSTU-VNX2-1	SRSTU-VNX2-1	VNX SOFTWARE	SRM SUITE U VNX2 TIER 1 =IC	\$0	Each	23%	\$0	Other	UM
SRSTU-VNX2-2	SRSTU-VNX2-2	VNX SOFTWARE	SRM SUITE U VNX2 TIER 2 =IC	\$0	Each	23%	\$0	Other	UM
SRSTU-VNX2-3	SRSTU-VNX2-3	VNX SOFTWARE	SRM SUITE U VNX2 TIER 3 =IC	\$0	Each	23%	\$0	Other	UM
SRSTU-VNX2-4	SRSTU-VNX2-4	VNX SOFTWARE	SRM SUITE U VNX2 TIER 4 =IC	\$0	Each	23%	\$0	Other	UM
SRSTU-VNX2-5	SRSTU-VNX2-5	VNX SOFTWARE	SRM SUITE U VNX2 TIER 5 =IC	\$0	Each	23%	\$0	Other	UM
SRSTU-VNX2-6	SRSTU-VNX2-6	VNX SOFTWARE	SRM SUITE U VNX2 TIER 6 =IC	\$0	Each	23%	\$0	Other	UM

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
UNIF-V54UPG	UNIF-V54UPG	VNX SOFTWARE	VNX5400 Unisphere File Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIF-V56UPG	UNIF-V56UPG	VNX SOFTWARE	VNX5600 Unisphere File Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIF-V58UPG	UNIF-V58UPG	VNX SOFTWARE	VNX5800 Unisphere File Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIF-V76UPG	UNIF-V76UPG	VNX SOFTWARE	VNX7600 Unisphere File Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNISB-ONX5200	UNISB-ONX5200	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW =IC	\$0	Each	23%	\$0	Other	UM
UNISB-ONX5400	UNISB-ONX5400	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW	\$4,365	Each	23%	\$3,361	Other	UM
UNISB-ONX5600	UNISB-ONX5600	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW	\$0	Each	23%	\$0	Other	UM
UNISB-ONX5800	UNISB-ONX5800	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW	\$0	Each	23%	\$0	Other	UM
UNISB-ONX7600	UNISB-ONX7600	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW	\$0	Each	23%	\$0	Other	UM
UNISB-ONX8000	UNISB-ONX8000	VNX SOFTWARE	OEM UNISPHERE LIMITED EDITION SW	\$0	Each	23%	\$0	Other	UM
UNISB-VNX5200	UNISB-VNX5200	VNX SOFTWARE	VNX5200 Unisphere Block Suite =IC	\$7,054	Each	23%	\$5,432	Other	UM
UNISB-VNX5400	UNISB-VNX5400	VNX SOFTWARE	VNX5400 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISB-VNX5600	UNISB-VNX5600	VNX SOFTWARE	VNX5600 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISB-VNX5800	UNISB-VNX5800	VNX SOFTWARE	VNX5800 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISB-VNX7600	UNISB-VNX7600	VNX SOFTWARE	VNX7600 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISB-VNX8000	UNISB-VNX8000	VNX SOFTWARE	VNX8000 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISF-VNX5200	UNISF-VNX5200	VNX SOFTWARE	VNX5200 Unisphere File Suite=IC	\$5,486	Each	23%	\$4,224	Other	UM
UNISF-VNX5400	UNISF-VNX5400	VNX SOFTWARE	VNX5400 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISF-VNX5600	UNISF-VNX5600	VNX SOFTWARE	VNX5600 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISF-VNX5800	UNISF-VNX5800	VNX SOFTWARE	VNX5800 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISF-VNX7600	UNISF-VNX7600	VNX SOFTWARE	VNX7600 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISF-VNX8000	UNISF-VNX8000	VNX SOFTWARE	VNX8000 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISU-VNX5200	UNISU-VNX5200	VNX SOFTWARE	VNX5200 Unisphere Unified Suite=IC	\$9,014	Each	23%	\$6,941	Other	UM
UNISU-VNX5400	UNISU-VNX5400	VNX SOFTWARE	VNX5400 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISU-VNX5600	UNISU-VNX5600	VNX SOFTWARE	VNX5600 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISU-VNX5800	UNISU-VNX5800	VNX SOFTWARE	VNX5800 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISU-VNX7600	UNISU-VNX7600	VNX SOFTWARE	VNX7600 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISU-VNX8000	UNISU-VNX8000	VNX SOFTWARE	VNX8000 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX2-ROCK-NX	VNX2-ROCK-NX	VNX SOFTWARE	VNX2 N-X OE 05.33.000.5.079/8.1.3.79=IC	\$0	Each	23%	\$0	Other	UM
VNX5200-DARE	VNX5200-DARE	VNX SOFTWARE	VNX5200 Controller Based Encryp Suite=IC	\$2,340	Each	23%	\$1,802	Other	UM
VNX5200-EPAK	VNX5200-EPAK	VNX SOFTWARE	VNX5200 Total Efficiency Pack=IC	\$22,191	Each	23%	\$17,087	Other	UM
VNX5200-ESSPCK	VNX5200-ESSPCK	VNX SOFTWARE	VNX5200 Software Essentials Pack=IC	\$6,015	Each	23%	\$4,632	Other	UM
VNX5200-FSTS	VNX5200-FSTS	VNX SOFTWARE	VNX5200 FAST Suite=IC	\$4,177	Each	23%	\$3,216	Other	UM
VNX5200-LPS	VNX5200-LPS	VNX SOFTWARE	VNX5200 Local Protection Suite=IC	\$3,334	Each	23%	\$2,567	Other	UM
VNX5200-OE	VNX5200-OE	VNX SOFTWARE	VNX OE License VNX5200=IC	\$0	Each	23%	\$0	Other	UM
VNX5200-PPAK	VNX5200-PPAK	VNX SOFTWARE	VNX5200 Total Protection Pack=IC	\$19,972	Each	23%	\$15,378	Other	UM
VNX5200-RPS	VNX5200-RPS	VNX SOFTWARE	VNX5200 Remote Protection Suite=IC	\$8,594	Each	23%	\$6,617	Other	UM
VNX5200-SCS	VNX5200-SCS	VNX SOFTWARE	VNX5200 Events and Retention Suite=IC	\$1,497	Each	23%	\$1,153	Other	UM

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

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VNX5200-UNISB	VNX5200-UNISB	VNX SOFTWARE	VNX5200 Unisphere Block Suite=IC	\$7,054	Each	23%	\$5,432	Other	UM
VNX5200-UNISF	VNX5200-UNISF	VNX SOFTWARE	VNX5200 Unisphere File Suite=IC	\$5,486	Each	23%	\$4,224	Other	UM
VNX5200-UNISU	VNX5200-UNISU	VNX SOFTWARE	VNX5200 Unisphere Unified Suite=IC	\$9,014	Each	23%	\$6,941	Other	UM
VNX52-ESSPCK	VNX52-ESSPCK	VNX SOFTWARE	VNX5200 Software Essentials Pack=IC	\$6,015	Each	23%	\$4,632	Other	UM
VNX52-ESSPCK-PROMO	VNX52-ESSPCK-PROMO	VNX SOFTWARE	VNX5200 SoftwareEssentials Promo Pack=IC	\$6,015	Each	23%	\$4,632	Other	UM
VNX52-KIT	VNX52-KIT	VNX SOFTWARE	VNX5200 Documentation Kit=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-DARE	VNX5400-DARE	VNX SOFTWARE	VNX5400 Controller Based Encryp Suite=IC	\$3,725	Each	23%	\$2,868	Other	UM
VNX5400-EPAK	VNX5400-EPAK	VNX SOFTWARE	VNX5400 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-ESSPCK	VNX5400-ESSPCK	VNX SOFTWARE	VNX5400 Software Essentials=IC	\$11,535	Each	23%	\$8,882	Other	UM
VNX5400-FSTS	VNX5400-FSTS	VNX SOFTWARE	VNX5400 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-LPS	VNX5400-LPS	VNX SOFTWARE	VNX5400 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-OE	VNX5400-OE	VNX SOFTWARE	VNX OE License VNX5400=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-PPAK	VNX5400-PPAK	VNX SOFTWARE	VNX5400 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-RPS	VNX5400-RPS	VNX SOFTWARE	VNX5400 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-SCS	VNX5400-SCS	VNX SOFTWARE	VNX5400 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-UNISB	VNX5400-UNISB	VNX SOFTWARE	VNX5400 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-UNISF	VNX5400-UNISF	VNX SOFTWARE	VNX5400 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5400-UNISU	VNX5400-UNISU	VNX SOFTWARE	VNX5400 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX54-ESSPCK	VNX54-ESSPCK	VNX SOFTWARE	VNX5400 Software Essentials Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX54-ESSPCK-PROMO	VNX54-ESSPCK-PROMO	VNX SOFTWARE	VNX5400 SoftwareEssentials Promo Pack=IC	\$11,535	Each	23%	\$8,882	Other	UM
VNX54-KIT	VNX54-KIT	VNX SOFTWARE	VNX5400 Documentation Kit=IC	\$0	Each	23%	\$0	Other	UM
VNX54-UNIF-UPG	VNX54-UNIF-UPG	VNX SOFTWARE	VNX5400 Unisphere File Suite UPG=IC	\$5,195	Each	23%	\$4,000	Other	UM
VNX5600-DARE	VNX5600-DARE	VNX SOFTWARE	VNX5600 Controller Based Encryp Suite=IC	\$6,515	Each	23%	\$5,017	Other	UM
VNX5600-EPAK	VNX5600-EPAK	VNX SOFTWARE	VNX5600 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX5600-ESSPCK	VNX5600-ESSPCK	VNX SOFTWARE	VNX5600 Software Essentials Pack=IC	\$33,130	Each	23%	\$25,510	Other	UM
VNX5600-FSTS	VNX5600-FSTS	VNX SOFTWARE	VNX5600 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5600-LPS	VNX5600-LPS	VNX SOFTWARE	VNX5600 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5600-OE	VNX5600-OE	VNX SOFTWARE	VNX OE License VNX5600=IC	\$0	Each	23%	\$0	Other	UM
VNX5600-PPAK	VNX5600-PPAK	VNX SOFTWARE	VNX5600 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX5600-RPS	VNX5600-RPS	VNX SOFTWARE	VNX5600 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5600-SCS	VNX5600-SCS	VNX SOFTWARE	VNX5600 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5600-UNISB	VNX5600-UNISB	VNX SOFTWARE	VNX5600 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5600-UNISF	VNX5600-UNISF	VNX SOFTWARE	VNX5600 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5600-UNISU	VNX5600-UNISU	VNX SOFTWARE	VNX5600 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX56-ESSPCK	VNX56-ESSPCK	VNX SOFTWARE	VNX5600 Software Essentials Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX56-ESSPCK-PROMO	VNX56-ESSPCK-PROMO	VNX SOFTWARE	VNX5600 SoftwareEssentials Promo Pack=IC	\$33,130	Each	23%	\$25,510	Other	UM
VNX56-KIT	VNX56-KIT	VNX SOFTWARE	VNX5600 Documentation Kit=IC	\$0	Each	23%	\$0	Other	UM
VNX56-UNIF-UPG	VNX56-UNIF-UPG	VNX SOFTWARE	VNX5600 Unisphere File Suite UPG=IC	\$9,405	Each	23%	\$7,242	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX5800-DARE	VNX5800-DARE	VNX SOFTWARE	VNX5800 Controller Based Encryp Suite=IC	\$9,265	Each	23%	\$7,134	Other	UM
VNX5800-DARE-UPG	VNX5800-DARE-UPG	VNX SOFTWARE	Data at Rest Encryption for VNX5800=IC	\$7,410	Each	23%	\$5,706	Other	UM
VNX5800-EPAK	VNX5800-EPAK	VNX SOFTWARE	VNX5800 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX5800-EPAK-UPG	VNX5800-EPAK-UPG	VNX SOFTWARE	VNX5800 Total Efficiency Pack=IC	\$83,715	Each	23%	\$64,461	Other	UM
VNX5800-ESSPCK	VNX5800-ESSPCK	VNX SOFTWARE	VNX5800 Software Essentials Pack=IC	\$73,690	Each	23%	\$56,741	Other	UM
VNX5800-FSTS	VNX5800-FSTS	VNX SOFTWARE	VNX5800 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5800-FSTS-UPG	VNX5800-FSTS-UPG	VNX SOFTWARE	VNX5800 FAST Suite=IC	\$56,465	Each	23%	\$43,478	Other	UM
VNX5800-LPS	VNX5800-LPS	VNX SOFTWARE	VNX5800 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5800-LPS-UPG	VNX5800-LPS-UPG	VNX SOFTWARE	VNX5800 Local Protection Suite=IC	\$10,845	Each	23%	\$8,351	Other	UM
VNX5800-OE	VNX5800-OE	VNX SOFTWARE	VNX OE License VNX5800=IC	\$0	Each	23%	\$0	Other	UM
VNX5800-PPAK	VNX5800-PPAK	VNX SOFTWARE	VNX5800 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX5800-PPAK-UPG	VNX5800-PPAK-UPG	VNX SOFTWARE	VNX5800 Total Protection Pack=IC	\$58,795	Each	23%	\$45,272	Other	UM
VNX5800-RPS	VNX5800-RPS	VNX SOFTWARE	VNX5800 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5800-RPS-UPG	VNX5800-RPS-UPG	VNX SOFTWARE	VNX5800 Remote Protection Suite=IC	\$27,120	Each	23%	\$20,882	Other	UM
VNX5800-SCS	VNX5800-SCS	VNX SOFTWARE	VNX5800 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5800-SCS-UPG	VNX5800-SCS-UPG	VNX SOFTWARE	VNX5800 Events and Retention Suite=IC	\$3,410	Each	23%	\$2,626	Other	UM
VNX5800-UNISB	VNX5800-UNISB	VNX SOFTWARE	VNX5800 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5800-UNISF	VNX5800-UNISF	VNX SOFTWARE	VNX5800 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX5800-UNISU	VNX5800-UNISU	VNX SOFTWARE	VNX5800 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX58-ESSPCK	VNX58-ESSPCK	VNX SOFTWARE	VNX5800 Software Essentials Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX58-ESSPCK-PROMO	VNX58-ESSPCK-PROMO	VNX SOFTWARE	VNX5800 SoftwareEssentials Promo Pack=IC	\$73,690	Each	23%	\$56,741	Other	UM
VNX58-KIT	VNX58-KIT	VNX SOFTWARE	VNX5800 Documentation Kit=IC	\$0	Each	23%	\$0	Other	UM
VNX58-UNIB-UPG	VNX58-UNIB-UPG	VNX SOFTWARE	VNX5800 Unisphere Block Suite UPG=IC	\$25,860	Each	23%	\$19,912	Other	UM
VNX58-UNIF-UPG	VNX58-UNIF-UPG	VNX SOFTWARE	VNX5800 Unisphere File Suite UPG=IC	\$25,860	Each	23%	\$19,912	Other	UM
VNX58-UNIU-UPG	VNX58-UNIU-UPG	VNX SOFTWARE	VNX5800 Unisphere Unified Suite UPG=IC	\$34,730	Each	23%	\$26,742	Other	UM
VNX7600-DARE	VNX7600-DARE	VNX SOFTWARE	VNX7600 Controller Based Encryp Suite=IC	\$11,365	Each	23%	\$8,751	Other	UM
VNX7600-EPAK	VNX7600-EPAK	VNX SOFTWARE	VNX7600 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX7600-ESSPCK	VNX7600-ESSPCK	VNX SOFTWARE	VNX7600 Software Essentials Pack=IC	\$109,095	Each	23%	\$84,003	Other	UM
VNX7600-FSTS	VNX7600-FSTS	VNX SOFTWARE	VNX7600 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX7600-LPS	VNX7600-LPS	VNX SOFTWARE	VNX7600 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX7600-OE	VNX7600-OE	VNX SOFTWARE	VNX OE License VNX7600=IC	\$0	Each	23%	\$0	Other	UM
VNX7600-PPAK	VNX7600-PPAK	VNX SOFTWARE	VNX7600 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX7600-RPS	VNX7600-RPS	VNX SOFTWARE	VNX7600 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX7600-SCS	VNX7600-SCS	VNX SOFTWARE	VNX7600 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX7600-UNISB	VNX7600-UNISB	VNX SOFTWARE	VNX7600 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX7600-UNISF	VNX7600-UNISF	VNX SOFTWARE	VNX7600 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX7600-UNISU	VNX7600-UNISU	VNX SOFTWARE	VNX7600 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX76-ESSPCK	VNX76-ESSPCK	VNX SOFTWARE	VNX7600 Software Essentials Pack=IC	\$0	Each	23%	\$0	Other	UM



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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX76-ESSPCK-PROMO	VNX76-ESSPCK-PROMO	VNX SOFTWARE	VNX7600 SoftwareEssentials Promo Pack=IC	\$109,095	Each	23%	\$84,003	Other	UM
VNX76-KIT	VNX76-KIT	VNX SOFTWARE	VNX7600 Documentation Kit=IC	\$0	Each	23%	\$0	Other	UM
VNX76-UNIF-UPG	VNX76-UNIF-UPG	VNX SOFTWARE	VNX7600 Unisphere File Suite UPG=IC	\$34,705	Each	23%	\$26,723	Other	UM
VNX8000-DARE	VNX8000-DARE	VNX SOFTWARE	VNX8000 Controller Based Encryp Suite=IC	\$17,170	Each	23%	\$13,221	Other	UM
VNX8000-EPAK	VNX8000-EPAK	VNX SOFTWARE	VNX8000 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX8000-ESSPCK	VNX8000-ESSPCK	VNX SOFTWARE	VNX8000 Software Essentials Pack=IC	\$166,270	Each	23%	\$128,028	Other	UM
VNX8000-FSTS	VNX8000-FSTS	VNX SOFTWARE	VNX8000 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX8000-LPS	VNX8000-LPS	VNX SOFTWARE	VNX8000 Local Protection Suite=IC	\$23,559	Each	23%	\$18,140	Other	UM
VNX8000-OE	VNX8000-OE	VNX SOFTWARE	VNX OE License VNX8000=IC	\$0	Each	23%	\$0	Other	UM
VNX8000-PPAK	VNX8000-PPAK	VNX SOFTWARE	VNX8000 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX8000-RPS	VNX8000-RPS	VNX SOFTWARE	VNX8000 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX8000-SCS	VNX8000-SCS	VNX SOFTWARE	VNX8000 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX8000-UNISB	VNX8000-UNISB	VNX SOFTWARE	VNX8000 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX8000-UNISF	VNX8000-UNISF	VNX SOFTWARE	VNX8000 Unisphere File Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX8000-UNISU	VNX8000-UNISU	VNX SOFTWARE	VNX8000 Unisphere Unified Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX80-ESSPCK	VNX80-ESSPCK	VNX SOFTWARE	VNX8000 Software Essentials Pack=IC	\$0	Each	23%	\$0	Other	UM
VNX80-ESSPCK-PROMO	VNX80-ESSPCK-PROMO	VNX SOFTWARE	VNX8000 SoftwareEssentials Promo Pack=IC	\$166,270	Each	23%	\$128,028	Other	UM
VNX80-KIT	VNX80-KIT	VNX SOFTWARE	VNX8000 Documentation Kit=IC	\$0	Each	23%	\$0	Other	UM
VNXBOECAPTBU	VNXBOECAPTBU	VNX SOFTWARE	VNX OE CAPACITY TIER PER TB for VNX=IC	\$0	Each	23%	\$0	Other	UM
VNXBOECAPTBU	VNXBOECAPTBU	VNX SOFTWARE	VNXB OE PER TB HI CAPACITY UPGRADE	\$266	Each	23%	\$205	Other	UM
VNXBOEPERFTBU	VNXBOEPERFTBU	VNX SOFTWARE	VNX OE PERF TIER PER TB for VNX=IC	\$0	Each	23%	\$0	Other	UM
VNXBOEPERFTBU	VNXBOEPERFTBU	VNX SOFTWARE	VNXB OE PER TB PERFORMANCE UPGRADE	\$583	Each	23%	\$449	Other	UM
VNXOE-5600	VNXOE-5600	VNX SOFTWARE	VNX5600 Operating Environment	\$0	Each	23%	\$0	Other	UM
VNXOE-7600	VNXOE-7600	VNX SOFTWARE	VNX7600 Operating Environment	\$0	Each	23%	\$0	Other	UM
VSL3-002-008	VSL3-002-008	VNX SOFTWARE	TLA RP LOC FOR VNX=CB	\$0	Each	23%	\$0	Other	UM
VSL3-002-009	VSL3-002-009	VNX SOFTWARE	TLA RP REM FOR VNX=CB	\$0	Each	23%	\$0	Other	UM
FLN42S6F-100	FLN42S6F-100	VNX2 HARDWARE	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
FLN42S6F-100TU	FLN42S6F-100TU	VNX2 HARDWARE	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$4,420	Each	23%	\$3,403	Other	UM
FLN42S6F-100U	FLN42S6F-100U	VNX2 HARDWARE	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$4,420	Each	23%	\$3,403	Other	UM
FLN42S6F-200	FLN42S6F-200	VNX2 HARDWARE	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
FLN42S6F-200TU	FLN42S6F-200TU	VNX2 HARDWARE	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$6,970	Each	23%	\$5,367	Other	UM
FLN42S6F-200U	FLN42S6F-200U	VNX2 HARDWARE	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$6,970	Each	23%	\$5,367	Other	UM
FLN42S6FX-200	FLN42S6FX-200	VNX2 HARDWARE	VNX 200G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$0	Each	23%	\$0	Other	UM
FLN42S6FX-200TU	FLN42S6FX-200TU	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,860	Each	23%	\$2,972	Other	UM
FLN42S6FX-200U	FLN42S6FX-200U	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,860	Each	23%	\$2,972	Other	UM
FLN42S6FX-400	FLN42S6FX-400	VNX2 HARDWARE	VNX 400G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$0	Each	23%	\$0	Other	UM
FLN42S6FX-400TU	FLN42S6FX-400TU	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$6,140	Each	23%	\$4,728	Other	UM
FLN42S6FX-400U	FLN42S6FX-400U	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$6,140	Each	23%	\$4,728	Other	UM

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
FLN4VS6F-100	FLN4VS6F-100	VNX2 HARDWARE	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
FLN4VS6F-100TU	FLN4VS6F-100TU	VNX2 HARDWARE	VNX 100GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$0	Each	23%	\$0	Other	UM
FLN4VS6F-100U	FLN4VS6F-100U	VNX2 HARDWARE	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	\$0	Each	23%	\$0	Other	UM
FLN4VS6F-200	FLN4VS6F-200	VNX2 HARDWARE	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
FLN4VS6F-200TU	FLN4VS6F-200TU	VNX2 HARDWARE	VNX 200GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$0	Each	23%	\$0	Other	UM
FLN4VS6F-200U	FLN4VS6F-200U	VNX2 HARDWARE	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	\$0	Each	23%	\$0	Other	UM
FLN4VS6FX-200	FLN4VS6FX-200	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$2,345	Each	23%	\$1,806	Other	UM
FLN4VS6FX-200TU	FLN4VS6FX-200TU	VNX2 HARDWARE	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,860	Each	23%	\$2,972	Other	UM
FLN4VS6FX-200U	FLN4VS6FX-200U	VNX2 HARDWARE	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,860	Each	23%	\$2,972	Other	UM
FLN4VS6FX-400	FLN4VS6FX-400	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$3,730	Each	23%	\$2,872	Other	UM
FLN4VS6FX-400TU	FLN4VS6FX-400TU	VNX2 HARDWARE	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$6,140	Each	23%	\$4,728	Other	UM
FLN4VS6FX-400U	FLN4VS6FX-400U	VNX2 HARDWARE	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$6,140	Each	23%	\$4,728	Other	UM
FLV42S6FX-200	FLV42S6FX-200	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
FLV42S6FX-200TU	FLV42S6FX-200TU	VNX2 HARDWARE	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$3,510	Each	23%	\$2,703	Other	UM
FLV42S6FX-200U	FLV42S6FX-200U	VNX2 HARDWARE	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$3,510	Each	23%	\$2,703	Other	UM
FLV42S6FX-400	FLV42S6FX-400	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
FLV42S6FX-400TU	FLV42S6FX-400TU	VNX2 HARDWARE	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$5,580	Each	23%	\$4,297	Other	UM
FLV42S6FX-400U	FLV42S6FX-400U	VNX2 HARDWARE	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$5,580	Each	23%	\$4,297	Other	UM
FLV4D2S6FX-200	FLV4D2S6FX-200	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
FLV4D2S6FX-200TU	FLV4D2S6FX-200TU	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$3,510	Each	23%	\$2,703	Other	UM
FLV4D2S6FX-200U	FLV4D2S6FX-200U	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$3,510	Each	23%	\$2,703	Other	UM
FLV4D2S6FX-400	FLV4D2S6FX-400	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
FLV4D2S6FX-400TU	FLV4D2S6FX-400TU	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$5,580	Each	23%	\$4,297	Other	UM
FLV4D2S6FX-400U	FLV4D2S6FX-400U	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$5,580	Each	23%	\$4,297	Other	UM
FLV4DS6FX-200	FLV4DS6FX-200	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 60X3.5 DAE	\$2,130	Each	23%	\$1,640	Other	UM
FLV4DS6FX-200TU	FLV4DS6FX-200TU	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$3,510	Each	23%	\$2,703	Other	UM
FLV4DS6FX-200U	FLV4DS6FX-200U	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$3,510	Each	23%	\$2,703	Other	UM
FLV4DS6FX-400	FLV4DS6FX-400	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 60X3.5 DAE	\$3,390	Each	23%	\$2,610	Other	UM
FLV4DS6FX-400TU	FLV4DS6FX-400TU	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$5,580	Each	23%	\$4,297	Other	UM
FLV4DS6FX-400U	FLV4DS6FX-400U	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$5,580	Each	23%	\$4,297	Other	UM
FLV4VS6FX-200	FLV4VS6FX-200	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
FLV4VS6FX-200TU	FLV4VS6FX-200TU	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$3,510	Each	23%	\$2,703	Other	UM
FLV4VS6FX-200U	FLV4VS6FX-200U	VNX2 HARDWARE	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$3,510	Each	23%	\$2,703	Other	UM
FLV4VS6FX-400	FLV4VS6FX-400	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
FLV4VS6FX-400TU	FLV4VS6FX-400TU	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$5,580	Each	23%	\$4,297	Other	UM
FLV4VS6FX-400U	FLV4VS6FX-400U	VNX2 HARDWARE	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$5,580	Each	23%	\$4,297	Other	UM
N4-2S07-010	N4-2S07-010	VNX2 HARDWARE	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S07-010TU	N4-2S07-010TU	VNX2 HARDWARE	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,620	Each	23%	\$1,247	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
N4-2S07-010U	N4-2S07-010U	VNX2 HARDWARE	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,620	Each	23%	\$1,247	Other	UM
N4-2S10-012	N4-2S10-012	VNX2 HARDWARE	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S10-012TU	N4-2S10-012TU	VNX2 HARDWARE	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,540	Each	23%	\$1,956	Other	UM
N4-2S10-012U	N4-2S10-012U	VNX2 HARDWARE	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,600	Each	23%	\$2,002	Other	UM
N4-2S10-600	N4-2S10-600	VNX2 HARDWARE	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S10-600TU	N4-2S10-600TU	VNX2 HARDWARE	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,570	Each	23%	\$1,209	Other	UM
N4-2S10-600U	N4-2S10-600U	VNX2 HARDWARE	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,570	Each	23%	\$1,209	Other	UM
N4-2S10-900	N4-2S10-900	VNX2 HARDWARE	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S10-900TU	N4-2S10-900TU	VNX2 HARDWARE	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,060	Each	23%	\$1,586	Other	UM
N4-2S10-900U	N4-2S10-900U	VNX2 HARDWARE	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,060	Each	23%	\$1,586	Other	UM
N4-2S15-300	N4-2S15-300	VNX2 HARDWARE	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S15-300TU	N4-2S15-300TU	VNX2 HARDWARE	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$2,260	Each	23%	\$1,740	Other	UM
N4-2S15-300U	N4-2S15-300U	VNX2 HARDWARE	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$2,260	Each	23%	\$1,740	Other	UM
N4-2S6F-100	N4-2S6F-100	VNX2 HARDWARE	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S6F-100TU	N4-2S6F-100TU	VNX2 HARDWARE	VNX 100GB EFD 25X2.5 DPE/DAE NEBS UPG	\$4,420	Each	23%	\$3,403	Other	UM
N4-2S6F-100U	N4-2S6F-100U	VNX2 HARDWARE	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	\$4,420	Each	23%	\$3,403	Other	UM
N4-2S6F-200	N4-2S6F-200	VNX2 HARDWARE	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S6F-200TU	N4-2S6F-200TU	VNX2 HARDWARE	VNX 200GB EFD 25X2.5 DPE/DAE NEBS UPG	\$6,970	Each	23%	\$5,367	Other	UM
N4-2S6F-200U	N4-2S6F-200U	VNX2 HARDWARE	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG	\$6,970	Each	23%	\$5,367	Other	UM
N4-2S6FX-100	N4-2S6FX-100	VNX2 HARDWARE	VNX 100GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S6FX-100TU	N4-2S6FX-100TU	VNX2 HARDWARE	VNX 100GB FASTVP EFD 25X2.5 NEBS UPG	\$0	Each	23%	\$0	Other	UM
N4-2S6FX-100U	N4-2S6FX-100U	VNX2 HARDWARE	VNX 100GB FASTVP SSD 25X2.5 NEBS UPG	\$0	Each	23%	\$0	Other	UM
N4-2S6FX-1600	N4-2S6FX-1600	VNX2 HARDWARE	VNX 1600GB NEBS MLC SSD 25X2.5 DAE	\$10,770	Each	23%	\$8,293	Other	UM
N4-2S6FX-1600TU	N4-2S6FX-1600TU	VNX2 HARDWARE	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$17,740	Each	23%	\$13,660	Other	UM
N4-2S6FX-1600U	N4-2S6FX-1600U	VNX2 HARDWARE	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$17,740	Each	23%	\$13,660	Other	UM
N4-2S6FX-200	N4-2S6FX-200	VNX2 HARDWARE	VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S6FX-200TU	N4-2S6FX-200TU	VNX2 HARDWARE	VNX 200GB FASTVP EFD 25X2.5 NEBS UPG	\$3,430	Each	23%	\$2,641	Other	UM
N4-2S6FX-200U	N4-2S6FX-200U	VNX2 HARDWARE	VNX 200GB FASTVP SSD 25X2.5 NEBS UPG	\$3,430	Each	23%	\$2,641	Other	UM
N4-2S6FX-400	N4-2S6FX-400	VNX2 HARDWARE	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-2S6FX-400TU	N4-2S6FX-400TU	VNX2 HARDWARE	VNX 400GB FASTVP EFD 25X2.5 NEBS UPG	\$6,420	Each	23%	\$4,943	Other	UM
N4-2S6FX-400U	N4-2S6FX-400U	VNX2 HARDWARE	VNX 400GB FASTVP SSD 25X2.5 NEBS UPG	\$6,420	Each	23%	\$4,943	Other	UM
N4-2S6FX-800	N4-2S6FX-800	VNX2 HARDWARE	VNX 800GB NEBS MLC SSD 25X2.5 DAE	\$6,595	Each	23%	\$5,078	Other	UM
N4-2S6FX-800TU	N4-2S6FX-800TU	VNX2 HARDWARE	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$10,860	Each	23%	\$8,362	Other	UM
N4-2S6FX-800U	N4-2S6FX-800U	VNX2 HARDWARE	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$10,860	Each	23%	\$8,362	Other	UM
N4-VS07-020	N4-VS07-020	VNX2 HARDWARE	VNX 2TB NL SAS 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS07-020TU	N4-VS07-020TU	VNX2 HARDWARE	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,630	Each	23%	\$1,255	Other	UM
N4-VS07-020U	N4-VS07-020U	VNX2 HARDWARE	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,630	Each	23%	\$1,255	Other	UM
N4-VS07-030	N4-VS07-030	VNX2 HARDWARE	VNX 3TB NL SAS 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS07-030TU	N4-VS07-030TU	VNX2 HARDWARE	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$2,200	Each	23%	\$1,694	Other	UM
N4-VS07-030U	N4-VS07-030U	VNX2 HARDWARE	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$2,200	Each	23%	\$1,694	Other	UM
N4-VS07-040	N4-VS07-040	VNX2 HARDWARE	VNX 4TB NL SAS 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS07-040TU	N4-VS07-040TU	VNX2 HARDWARE	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,460	Each	23%	\$1,894	Other	UM
N4-VS07-040U	N4-VS07-040U	VNX2 HARDWARE	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,460	Each	23%	\$1,894	Other	UM
N4-VS10-012	N4-VS10-012	VNX2 HARDWARE	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS10-012TU	N4-VS10-012TU	VNX2 HARDWARE	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,600	Each	23%	\$2,002	Other	UM
N4-VS10-012U	N4-VS10-012U	VNX2 HARDWARE	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,600	Each	23%	\$2,002	Other	UM
N4-VS10-600	N4-VS10-600	VNX2 HARDWARE	VNX 600GB 10K SAS 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS10-600TU	N4-VS10-600TU	VNX2 HARDWARE	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,570	Each	23%	\$1,209	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column I (Column J) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
N4-VS10-600U	N4-VS10-600U	VNX2 HARDWARE	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,570	Each	23%	\$1,209	Other	UM
N4-VS10-900	N4-VS10-900	VNX2 HARDWARE	VNX 900GB 10K SAS 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS10-900TU	N4-VS10-900TU	VNX2 HARDWARE	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$2,060	Each	23%	\$1,586	Other	UM
N4-VS10-900U	N4-VS10-900U	VNX2 HARDWARE	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$2,060	Each	23%	\$1,586	Other	UM
N4-VS15-300	N4-VS15-300	VNX2 HARDWARE	VNX 300GB 15K SAS 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS15-300TU	N4-VS15-300TU	VNX2 HARDWARE	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,650	Each	23%	\$1,271	Other	UM
N4-VS15-300U	N4-VS15-300U	VNX2 HARDWARE	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,650	Each	23%	\$1,271	Other	UM
N4-VS15-600	N4-VS15-600	VNX2 HARDWARE	VNX 600GB 15K SAS 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS15-600TU	N4-VS15-600TU	VNX2 HARDWARE	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,530	Each	23%	\$1,948	Other	UM
N4-VS15-600U	N4-VS15-600U	VNX2 HARDWARE	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,530	Each	23%	\$1,948	Other	UM
N4-VS8F-100	N4-VS8F-100	VNX2 HARDWARE	VNX 100GB SSD 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS8F-100TU	N4-VS8F-100TU	VNX2 HARDWARE	VNX 100GB EFD 15X3.5 DAE NEBS UPG	\$4,420	Each	23%	\$3,403	Other	UM
N4-VS8F-100U	N4-VS8F-100U	VNX2 HARDWARE	VNX 100GB SSD 15X3.5 DAE NEBS UPG	\$4,420	Each	23%	\$3,403	Other	UM
N4-VS8F-200	N4-VS8F-200	VNX2 HARDWARE	VNX 200GB SSD 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS8F-200TU	N4-VS8F-200TU	VNX2 HARDWARE	VNX 200GB EFD 15X3.5 DAE NEBS UPG	\$6,970	Each	23%	\$5,367	Other	UM
N4-VS8F-200U	N4-VS8F-200U	VNX2 HARDWARE	VNX 200GB SSD 15X3.5 DAE NEBS UPG	\$6,970	Each	23%	\$5,367	Other	UM
N4-VS8FX-100	N4-VS8FX-100	VNX2 HARDWARE	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS8FX-100TU	N4-VS8FX-100TU	VNX2 HARDWARE	VNX 100GB FAST VP EFD 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS8FX-100U	N4-VS8FX-100U	VNX2 HARDWARE	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS8FX-1600	N4-VS8FX-1600	VNX2 HARDWARE	VNX 1600GB NEBS MLC SSD 15X3.5 DAE	\$10,770	Each	23%	\$8,293	Other	UM
N4-VS8FX-1600TU	N4-VS8FX-1600TU	VNX2 HARDWARE	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$17,740	Each	23%	\$13,660	Other	UM
N4-VS8FX-1600U	N4-VS8FX-1600U	VNX2 HARDWARE	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$17,740	Each	23%	\$13,660	Other	UM
N4-VS8FX-200	N4-VS8FX-200	VNX2 HARDWARE	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
N4-VS8FX-200TU	N4-VS8FX-200TU	VNX2 HARDWARE	VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG	\$3,430	Each	23%	\$2,641	Other	UM
N4-VS8FX-200U	N4-VS8FX-200U	VNX2 HARDWARE	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG	\$3,430	Each	23%	\$2,641	Other	UM
N4-VS8FX-800	N4-VS8FX-800	VNX2 HARDWARE	VNX 800GB NEBS MLC SSD 15X3.5 DAE	\$6,595	Each	23%	\$5,078	Other	UM
N4-VS8FX-800TU	N4-VS8FX-800TU	VNX2 HARDWARE	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$10,860	Each	23%	\$8,362	Other	UM
N4-VS8FX-800U	N4-VS8FX-800U	VNX2 HARDWARE	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$10,860	Each	23%	\$8,362	Other	UM
V32D12AN5F1610	V32D12AN5F1610	VNX2 HARDWARE	VNXe32 2SP DPE 25x2.5DS 10x1600GB FASTVP	\$75,570	Each	23%	\$58,189	Other	UM
V4-2S6FX-800	V4-2S6FX-800	VNX2 HARDWARE	VNX 800GB MLC SSD 25X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-2S6FX-800-100	V4-2S6FX-800-100	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 100X2.5	\$599,500	Each	23%	\$461,615	Other	UM
V4-2S6FX-800-25	V4-2S6FX-800-25	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 25X2.5	\$149,875	Each	23%	\$115,404	Other	UM
V4-2S6FX-800-50	V4-2S6FX-800-50	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 50X2.5	\$299,750	Each	23%	\$230,808	Other	UM
V4-2S6FX-800TU	V4-2S6FX-800TU	VNX2 HARDWARE	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$8,780	Each	23%	\$6,761	Other	UM
V4-2S6FX-800U	V4-2S6FX-800U	VNX2 HARDWARE	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$8,780	Each	23%	\$6,761	Other	UM
V4-2S6FX-800U-100	V4-2S6FX-800U-100	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 100X2.5 UPG	\$877,790	Each	23%	\$675,898	Other	UM
V4-2S6FX-800U-25	V4-2S6FX-800U-25	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 25X2.5 UPG	\$219,450	Each	23%	\$168,977	Other	UM
V4-2S6FX-800U-50	V4-2S6FX-800U-50	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 50X2.5 UPG	\$438,900	Each	23%	\$337,953	Other	UM
V4-2S6FXL-1600	V4-2S6FXL-1600	VNX2 HARDWARE	VNX 1600GB AFP SSD 25X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-2S6FXL-1600TU	V4-2S6FXL-1600TU	VNX2 HARDWARE	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$12,770	Each	23%	\$9,833	Other	UM
V4-2S6FXL-1600U	V4-2S6FXL-1600U	VNX2 HARDWARE	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$12,770	Each	23%	\$9,833	Other	UM
V4-2S6FXL-3200	V4-2S6FXL-3200	VNX2 HARDWARE	VNX 3200GB AFP SSD 25X2.5 DAE	\$15,780	Each	23%	\$12,151	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-2S6FXL-3200TU	V4-2S6FXL-3200TU	VNX2 HARDWARE	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$25,990	Each	23%	\$20,012	Other	UM
V4-2S6FXL-3200U	V4-2S6FXL-3200U	VNX2 HARDWARE	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$25,990	Each	23%	\$20,012	Other	UM
V4-2S6FXL-400	V4-2S6FXL-400	VNX2 HARDWARE	VNX 400GB AFP SSD 25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM
V4-2S6FXL-400TU	V4-2S6FXL-400TU	VNX2 HARDWARE	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,920	Each	23%	\$3,788	Other	UM
V4-2S6FXL-400U	V4-2S6FXL-400U	VNX2 HARDWARE	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,920	Each	23%	\$3,788	Other	UM
V4-2S6FXL-800	V4-2S6FXL-800	VNX2 HARDWARE	VNX 800GB AFP SSD 25X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-2S6FXL-800TU	V4-2S6FXL-800TU	VNX2 HARDWARE	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$8,390	Each	23%	\$6,460	Other	UM
V4-2S6FXL-800U	V4-2S6FXL-800U	VNX2 HARDWARE	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$8,390	Each	23%	\$6,460	Other	UM
V4-D2S6FX-100	V4-D2S6FX-100	VNX2 HARDWARE	VNX 100GB FAST VP EFD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6FX-100TU	V4-D2S6FX-100TU	VNX2 HARDWARE	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-D2S6FX-100U	V4-D2S6FX-100U	VNX2 HARDWARE	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$0	Each	23%	\$0	Other	UM
V4-D2S6FXL-1600	V4-D2S6FXL-1600	VNX2 HARDWARE	VNX 1600GB AFP SSD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6FXL-1600TU	V4-D2S6FXL-1600TU	VNX2 HARDWARE	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$12,770	Each	23%	\$9,833	Other	UM
V4-D2S6FXL-1600U	V4-D2S6FXL-1600U	VNX2 HARDWARE	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$12,770	Each	23%	\$9,833	Other	UM
V4-D2S6FXL-3200	V4-D2S6FXL-3200	VNX2 HARDWARE	VNX 3200GB AFP SSD 120X2.5 DAE	\$15,780	Each	23%	\$12,151	Other	UM
V4-D2S6FXL-3200TU	V4-D2S6FXL-3200TU	VNX2 HARDWARE	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$25,990	Each	23%	\$20,012	Other	UM
V4-D2S6FXL-3200U	V4-D2S6FXL-3200U	VNX2 HARDWARE	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$25,990	Each	23%	\$20,012	Other	UM
V4-D2S6FXL-400	V4-D2S6FXL-400	VNX2 HARDWARE	VNX 400GB AFP SSD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6FXL-400TU	V4-D2S6FXL-400TU	VNX2 HARDWARE	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,920	Each	23%	\$3,788	Other	UM
V4-D2S6FXL-400U	V4-D2S6FXL-400U	VNX2 HARDWARE	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,920	Each	23%	\$3,788	Other	UM
V4-D2S6FXL-800	V4-D2S6FXL-800	VNX2 HARDWARE	VNX 800GB AFP SSD 120X2.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-D2S6FXL-800TU	V4-D2S6FXL-800TU	VNX2 HARDWARE	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$8,390	Each	23%	\$6,460	Other	UM
V4-D2S6FXL-800U	V4-D2S6FXL-800U	VNX2 HARDWARE	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$8,390	Each	23%	\$6,460	Other	UM
V4-DS6FX-800	V4-DS6FX-800	VNX2 HARDWARE	VNX 800GB MLC SSD 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-800TU	V4-DS6FX-800TU	VNX2 HARDWARE	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$0	Each	23%	\$0	Other	UM
V4-DS6FX-800U	V4-DS6FX-800U	VNX2 HARDWARE	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-200-100	V4-VS6FX-200-100	VNX2 HARDWARE	Flash Power Pack VNX2 200GB 100x3.5	\$185,400	Each	23%	\$142,758	Other	UM
V4-VS6FX-200-21	V4-VS6FX-200-21	VNX2 HARDWARE	Flash Power Pack VNX2 200GB 21x3.5	\$44,730	Each	23%	\$34,442	Other	UM
V4-VS6FX-200-25	V4-VS6FX-200-25	VNX2 HARDWARE	Flash Power Pack VNX2 200GB 25x3.5	\$53,250	Each	23%	\$41,003	Other	UM
V4-VS6FX-200-50	V4-VS6FX-200-50	VNX2 HARDWARE	Flash Power Pack VNX2 200GB 50x3.5	\$100,425	Each	23%	\$77,327	Other	UM
V4-VS6FX-200U-100	V4-VS6FX-200U-100	VNX2 HARDWARE	Flash Power Pack VNX2 200GB 100x3.5 UPG	\$271,430	Each	23%	\$209,001	Other	UM
V4-VS6FX-200U-21	V4-VS6FX-200U-21	VNX2 HARDWARE	Flash Power Pack VNX2 200GB 21x3.5 UPG	\$65,460	Each	23%	\$50,404	Other	UM
V4-VS6FX-200U-25	V4-VS6FX-200U-25	VNX2 HARDWARE	Flash Power Pack VNX2 200GB 25x3.5 UPG	\$77,930	Each	23%	\$60,006	Other	UM
V4-VS6FX-200U-50	V4-VS6FX-200U-50	VNX2 HARDWARE	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$147,020	Each	23%	\$113,205	Other	UM
V4-VS6FX-400-100	V4-VS6FX-400-100	VNX2 HARDWARE	Flash Power Pack VNX2 400GB 100x3.5	\$339,000	Each	23%	\$261,030	Other	UM
V4-VS6FX-400-21	V4-VS6FX-400-21	VNX2 HARDWARE	Flash Power Pack VNX2 400GB 21x3.5	\$71,190	Each	23%	\$54,816	Other	UM
V4-VS6FX-400-25	V4-VS6FX-400-25	VNX2 HARDWARE	Flash Power Pack VNX2 400GB 25x3.5	\$84,750	Each	23%	\$65,258	Other	UM
V4-VS6FX-400-50	V4-VS6FX-400-50	VNX2 HARDWARE	Flash Power Pack VNX2 400GB 50x3.5	\$169,500	Each	23%	\$130,515	Other	UM
V4-VS6FX-400U-100	V4-VS6FX-400U-100	VNX2 HARDWARE	Flash Power Pack VNX2 400GB 100x3.5 UPG	\$496,540	Each	23%	\$382,336	Other	UM
V4-VS6FX-400U-21	V4-VS6FX-400U-21	VNX2 HARDWARE	Flash Power Pack VNX2 400GB 21x3.5 UPG	\$104,270	Each	23%	\$80,288	Other	UM
V4-VS6FX-400U-25	V4-VS6FX-400U-25	VNX2 HARDWARE	Flash Power Pack VNX2 400GB 25x3.5 UPG	\$124,140	Each	23%	\$95,588	Other	UM
V4-VS6FX-400U-50	V4-VS6FX-400U-50	VNX2 HARDWARE	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$248,270	Each	23%	\$191,168	Other	UM
V4-VS6FX-800	V4-VS6FX-800	VNX2 HARDWARE	VNX 800GB MLC SSD 15X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V4-VS6FX-800-100	V4-VS6FX-800-100	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 100x3.5	\$599,500	Each	23%	\$461,615	Other	UM
V4-VS6FX-800-21	V4-VS6FX-800-21	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 21x3.5	\$125,895	Each	23%	\$96,939	Other	UM
V4-VS6FX-800-25	V4-VS6FX-800-25	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 25x3.5	\$149,875	Each	23%	\$115,404	Other	UM
V4-VS6FX-800-50	V4-VS6FX-800-50	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 50x3.5	\$299,750	Each	23%	\$230,808	Other	UM
V4-VS6FX-800TU	V4-VS6FX-800TU	VNX2 HARDWARE	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$8,780	Each	23%	\$6,761	Other	UM
V4-VS6FX-800U	V4-VS6FX-800U	VNX2 HARDWARE	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$8,780	Each	23%	\$6,761	Other	UM
V4-VS6FX-800U-100	V4-VS6FX-800U-100	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 100x3.5 UPG	\$877,790	Each	23%	\$675,898	Other	UM
V4-VS6FX-800U-21	V4-VS6FX-800U-21	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 21x3.5 UPG	\$184,340	Each	23%	\$141,942	Other	UM
V4-VS6FX-800U-25	V4-VS6FX-800U-25	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 25x3.5 UPG	\$219,450	Each	23%	\$168,977	Other	UM



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V4-VS6FX-800U-50	V4-VS6FX-800U-50	VNX2 HARDWARE	Flash Power Pack VNX2 800GB 50x3.5 UPG	\$438,900	Each	23%	\$337,953	Other	UM
V-N4-201210	V-N4-201210	VNX2 HARDWARE	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-230015	V-N4-230015	VNX2 HARDWARE	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-2400FX	V-N4-2400FX	VNX2 HARDWARE	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-260010	V-N4-260010	VNX2 HARDWARE	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-290010	V-N4-290010	VNX2 HARDWARE	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-250701	V-N4-250701	VNX2 HARDWARE	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-D90010	V-N4-D90010	VNX2 HARDWARE	VNX 900GB 10K VAULT 60X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-V30015	V-N4-V30015	VNX2 HARDWARE	VNX 300GB 15K VAULT 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-V400FX	V-N4-V400FX	VNX2 HARDWARE	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-V60010	V-N4-V60010	VNX2 HARDWARE	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-V60015	V-N4-V60015	VNX2 HARDWARE	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
V-N4-V90010	V-N4-V90010	VNX2 HARDWARE	VNX 900GB 10K VAULT 15X3.5 DAE NEBS	\$0	Each	23%	\$0	Other	UM
VNX5200DMEXDU	VNX5200DMEXDU	VNX2 HARDWARE	VNXB52 DME: 1 DM+FC SLIC-BTU Fid Install	\$9,460	Each	23%	\$7,284	Other	UM
VNX524-56B	VNX524-56B	VNX2 HARDWARE	CONVERT VNX52/54 DPE TO VNX5600 DPE	\$13,657	Each	23%	\$10,516	Other	UM
VNX524-56F	VNX524-56F	VNX2 HARDWARE	CONVERT VNX52/54 DM TO VNX5600 DM	\$7,612	Each	23%	\$5,861	Other	UM
VNX5246-58B	VNX5246-58B	VNX2 HARDWARE	CONVERT VNX52/54/56 DPE TO VNX58 DPE	\$23,120	Each	23%	\$17,802	Other	UM
VNX5246-58F	VNX5246-58F	VNX2 HARDWARE	CONVERT VNX52/54/56 DM TO VNX58 DM	\$23,476	Each	23%	\$18,077	Other	UM
VNX52468-76B	VNX52468-76B	VNX2 HARDWARE	CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	\$43,761	Each	23%	\$33,696	Other	UM
VNX52468-76F	VNX52468-76F	VNX2 HARDWARE	CONVERT VNX52/4/6/58 DM TO VNX76 DM	\$51,106	Each	23%	\$39,352	Other	UM
VNX52-54B	VNX52-54B	VNX2 HARDWARE	CONVERT VNX5200 DPE TO VNX5400 DPE	\$8,270	Each	23%	\$6,368	Other	UM
VNX5400DMEXDU	VNX5400DMEXDU	VNX2 HARDWARE	VNXB54 DME: 1 DM+FC SLIC-BTU Fid Install	\$9,820	Each	23%	\$7,561	Other	UM
VNX5600DMEXDU	VNX5600DMEXDU	VNX2 HARDWARE	VNXB56 DME: 1 DM+FC SLIC-BTU Fid Install	\$11,800	Each	23%	\$9,086	Other	UM
VNX5800DMEXDU	VNX5800DMEXDU	VNX2 HARDWARE	VNXB58 DME: 1 DM+FC SLIC-BTU Fid Install	\$19,730	Each	23%	\$15,192	Other	UM
VNX7600DMEXDU	VNX7600DMEXDU	VNX2 HARDWARE	VNXB76 DME: 2 DM+FC SLIC-BTU Fid Install	\$33,545	Each	23%	\$25,830	Other	UM
VNX8000DMEXDU	VNX8000DMEXDU	VNX2 HARDWARE	VNXB80 DME: 2 DM+FC SLIC-BTU Fid Install	\$48,145	Each	23%	\$37,072	Other	UM
VNXBCSU	VNXBCSU	VNX2 HARDWARE	VNXB Control Station-BTU FIELD INSTALL	\$2,612	Each	23%	\$2,011	Other	UM
VNXCS2M	VNXCS2M	VNX2 HARDWARE	VNX DC CONVERTER FOR CS-MINI RACK	\$0	Each	23%	\$0	Other	UM
VNXCS2U	VNXCS2U	VNX2 HARDWARE	VNX 2ND DC CONVERTER FOR 2ND CS UPG	\$3,527	Each	23%	\$2,716	Other	UM
VSPBM16GFQA	VSPBM16GFQA	VNX2 HARDWARE	VNXB 4 PORT 16G FC IO MODULE PAIR	\$0	Each	23%	\$0	Other	UM
VSPBM16GFQU	VSPBM16GFQU	VNX2 HARDWARE	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860	Each	23%	\$10,672	Other	UM
V-V4-D800FX	V-V4-D800FX	VNX2 HARDWARE	VNX 800GB EFD VAULT 60X3.5 DAE	\$0	Each	23%	\$0	Other	UM
V-V4-V800FX	V-V4-V800FX	VNX2 HARDWARE	VNX 800GB EFD VAULT 15X3.5 DAE	\$29,985	Each	23%	\$23,088	Other	UM
DARE-VNX5400-UPG	DARE-VNX5400-UPG	VNX2 SOFTWARE	Data at Rest Encryption for VNX5400=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX5600-UPG	DARE-VNX5600-UPG	VNX2 SOFTWARE	Data at Rest Encryption for VNX5600=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX5800-UPG	DARE-VNX5800-UPG	VNX2 SOFTWARE	Data at Rest Encryption for VNX5800=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX7600-UPG	DARE-VNX7600-UPG	VNX2 SOFTWARE	Data at Rest Encryption for VNX7600=IC	\$0	Each	23%	\$0	Other	UM
EPAK-VNX5400-UPG	EPAK-VNX5400-UPG	VNX2 SOFTWARE	VNX5400 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
EPAK-VNX5600-UPG	EPAK-VNX5600-UPG	VNX2 SOFTWARE	VNX5600 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
EPAK-VNX5800-UPG	EPAK-VNX5800-UPG	VNX2 SOFTWARE	VNX5800 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
EPAK-VNX7600-UPG	EPAK-VNX7600-UPG	VNX2 SOFTWARE	VNX7600 Total Efficiency Pack=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNX5400-UPG	FSTS-VNX5400-UPG	VNX2 SOFTWARE	VNX5400 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNX5600-UPG	FSTS-VNX5600-UPG	VNX2 SOFTWARE	VNX5600 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNX5800-UPG	FSTS-VNX5800-UPG	VNX2 SOFTWARE	VNX5800 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNX7600-UPG	FSTS-VNX7600-UPG	VNX2 SOFTWARE	VNX7600 FAST Suite=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNX5400-UPG	LPS-VNX5400-UPG	VNX2 SOFTWARE	VNX5400 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNX5600-UPG	LPS-VNX5600-UPG	VNX2 SOFTWARE	VNX5600 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNX5800-UPG	LPS-VNX5800-UPG	VNX2 SOFTWARE	VNX5800 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNX7600-UPG	LPS-VNX7600-UPG	VNX2 SOFTWARE	VNX7600 Local Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
PPAK-VNX5400-UPG	PPAK-VNX5400-UPG	VNX2 SOFTWARE	VNX5400 Total Protection Pack=IC	\$26,190	Each	23%	\$20,166	Other	UM
PPAK-VNX5600-UPG	PPAK-VNX5600-UPG	VNX2 SOFTWARE	VNX5600 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
PPAK-VNX5800-UPG	PPAK-VNX5800-UPG	VNX2 SOFTWARE	VNX5800 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
PPAK-VNX7600-UPG	PPAK-VNX7600-UPG	VNX2 SOFTWARE	VNX7600 Total Protection Pack=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNX5400-UPG	RPS-VNX5400-UPG	VNX2 SOFTWARE	VNX5400 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNX5600-UPG	RPS-VNX5600-UPG	VNX2 SOFTWARE	VNX5600 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNX5800-UPG	RPS-VNX5800-UPG	VNX2 SOFTWARE	VNX5800 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNX7600-UPG	RPS-VNX7600-UPG	VNX2 SOFTWARE	VNX7600 Remote Protection Suite=IC	\$0	Each	23%	\$0	Other	UM
SCS-VNX5400-UPG	SCS-VNX5400-UPG	VNX2 SOFTWARE	VNX5400 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SCS-VNX5600-UPG	SCS-VNX5600-UPG	VNX2 SOFTWARE	VNX5600 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SCS-VNX5800-UPG	SCS-VNX5800-UPG	VNX2 SOFTWARE	VNX5800 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
SCS-VNX7600-UPG	SCS-VNX7600-UPG	VNX2 SOFTWARE	VNX7600 Events and Retention Suite=IC	\$0	Each	23%	\$0	Other	UM
UNIB-V54UPG	UNIB-V54UPG	VNX2 SOFTWARE	VNX5400 Unisphere Block Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIB-V56UPG	UNIB-V56UPG	VNX2 SOFTWARE	VNX5600 Unisphere Block Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIB-V58UPG	UNIB-V58UPG	VNX2 SOFTWARE	VNX5800 Unisphere Block Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIB-V76UPG	UNIB-V76UPG	VNX2 SOFTWARE	VNX7600 Unisphere Block Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIU-V54UPG	UNIU-V54UPG	VNX2 SOFTWARE	VNX5400 Unisphere Unified Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIU-V56UPG	UNIU-V56UPG	VNX2 SOFTWARE	VNX5600 Unisphere Unified Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIU-V58UPG	UNIU-V58UPG	VNX2 SOFTWARE	VNX5800 Unisphere Unified Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
UNIU-V76UPG	UNIU-V76UPG	VNX2 SOFTWARE	VNX7600 Unisphere Unified Suite UPG=IC	\$0	Each	23%	\$0	Other	UM
VNX5200-BTU-KIT	VNX5200-BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	\$2,940	Each	23%	\$2,264	Other	UM
VNX52BTU-KIT	VNX52BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5200	\$0	Each	23%	\$0	Other	UM
VNX5400-BTU-KIT	VNX5400-BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5400=IC	\$3,020	Each	23%	\$2,325	Other	UM
VNX5400-DARE-UPG	VNX5400-DARE-UPG	VNX2 SOFTWARE	Data at Rest Encryption for VNX5400=IC	\$2,980	Each	23%	\$2,295	Other	UM
VNX5400-EPAK-UPG	VNX5400-EPAK-UPG	VNX2 SOFTWARE	VNX5400 Total Efficiency Pack=IC	\$29,100	Each	23%	\$22,407	Other	UM
VNX5400-ESSPCK-UPG	VNX5400-ESSPCK-UPG	VNX2 SOFTWARE	VNX5400 Upg DIP SW Essentials=IC	\$9,230	Each	23%	\$7,107	Other	UM
VNX5400-FSTS-UPG	VNX5400-FSTS-UPG	VNX2 SOFTWARE	VNX5400 FAST Suite=IC	\$6,835	Each	23%	\$5,263	Other	UM
VNX5400-LPS-UPG	VNX5400-LPS-UPG	VNX2 SOFTWARE	VNX5400 Local Protection Suite=IC	\$4,755	Each	23%	\$3,661	Other	UM
VNX5400-PPAK-UPG	VNX5400-PPAK-UPG	VNX2 SOFTWARE	VNX5400 Total Protection Pack=IC	\$42,030	Each	23%	\$32,363	Other	UM
VNX5400-RPS-UPG	VNX5400-RPS-UPG	VNX2 SOFTWARE	VNX5400 Remote Protection Suite=IC	\$12,250	Each	23%	\$9,433	Other	UM
VNX5400-SCS-UPG	VNX5400-SCS-UPG	VNX2 SOFTWARE	VNX5400 Events and Retention Suite=IC	\$1,905	Each	23%	\$1,467	Other	UM
VNX54BTU-KIT	VNX54BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5400	\$0	Each	23%	\$0	Other	UM
VNX54-UNIB-UPG	VNX54-UNIB-UPG	VNX2 SOFTWARE	VNX5400 Unisphere Block Suite UPG=IC	\$6,985	Each	23%	\$5,378	Other	UM
VNX54-UNIU-UPG	VNX54-UNIU-UPG	VNX2 SOFTWARE	VNX5400 Unisphere Unified Suite UPG=IC	\$8,595	Each	23%	\$6,618	Other	UM
VNX5600-BTU-KIT	VNX5600-BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	\$4,740	Each	23%	\$3,650	Other	UM
VNX5600-DARE-UPG	VNX5600-DARE-UPG	VNX2 SOFTWARE	Data at Rest Encryption for VNX5600=IC	\$5,210	Each	23%	\$4,012	Other	UM
VNX5600-EPAK-UPG	VNX5600-EPAK-UPG	VNX2 SOFTWARE	VNX5600 Total Efficiency Pack=IC	\$46,700	Each	23%	\$35,959	Other	UM
VNX5600-ESSPCK-UPG	VNX5600-ESSPCK-UPG	VNX2 SOFTWARE	VNX5600 Upg DIP SW Essentials=IC	\$26,505	Each	23%	\$20,409	Other	UM
VNX5600-FSTS-UPG	VNX5600-FSTS-UPG	VNX2 SOFTWARE	VNX5600 FAST Suite=IC	\$22,085	Each	23%	\$17,005	Other	UM
VNX5600-LPS-UPG	VNX5600-LPS-UPG	VNX2 SOFTWARE	VNX5600 Local Protection Suite=IC	\$7,890	Each	23%	\$6,075	Other	UM
VNX5600-PPAK-UPG	VNX5600-PPAK-UPG	VNX2 SOFTWARE	VNX5600 Total Protection Pack=IC	\$42,030	Each	23%	\$32,363	Other	UM
VNX5600-RPS-UPG	VNX5600-RPS-UPG	VNX2 SOFTWARE	VNX5600 Remote Protection Suite=IC	\$17,620	Each	23%	\$13,567	Other	UM
VNX5600-SCS-UPG	VNX5600-SCS-UPG	VNX2 SOFTWARE	VNX5600 Events and Retention Suite=IC	\$3,210	Each	23%	\$2,472	Other	UM
VNX56BTU-KIT	VNX56BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5600	\$0	Each	23%	\$0	Other	UM
VNX56-UNIB-UPG	VNX56-UNIB-UPG	VNX2 SOFTWARE	VNX5600 Unisphere Block Suite UPG=IC	\$12,650	Each	23%	\$9,741	Other	UM
VNX56-UNIU-UPG	VNX56-UNIU-UPG	VNX2 SOFTWARE	VNX5600 Unisphere Unified Suite UPG=IC	\$15,565	Each	23%	\$11,985	Other	UM
VNX5800-BTU-KIT	VNX5800-BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5800=IC	\$13,310	Each	23%	\$10,249	Other	UM
VNX5800-ESSPCK-UPG	VNX5800-ESSPCK-UPG	VNX2 SOFTWARE	VNX5800 Upg DIP SW Essentials=IC	\$58,950	Each	23%	\$45,392	Other	UM
VNX58BTU-KIT	VNX58BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5800	\$0	Each	23%	\$0	Other	UM
VNX7600-BTU-KIT	VNX7600-BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX7600=IC	\$25,265	Each	23%	\$19,454	Other	UM
VNX7600-DARE-UPG	VNX7600-DARE-UPG	VNX2 SOFTWARE	Data at Rest Encryption for VNX7600=IC	\$9,090	Each	23%	\$6,999	Other	UM
VNX7600-EPAK-UPG	VNX7600-EPAK-UPG	VNX2 SOFTWARE	VNX7600 Total Efficiency Pack=IC	\$125,460	Each	23%	\$96,604	Other	UM
VNX7600-ESSPCK-UPG	VNX7600-ESSPCK-UPG	VNX2 SOFTWARE	VNX7600 Upg DIP SW Essentials=IC	\$87,275	Each	23%	\$67,202	Other	UM
VNX7600-FSTS-UPG	VNX7600-FSTS-UPG	VNX2 SOFTWARE	VNX7600 FAST Suite=IC	\$76,555	Each	23%	\$58,947	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Source	UoM		ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	
VNX7600-LPS-UPG	VNX7600-LPS-UPG	VNX2 SOFTWARE	VNX7600 Local Protection Suite=IC	\$12,475	Each	23%	\$9,606	Other	UM
VNX7600-PPAK-UPG	VNX7600-PPAK-UPG	VNX2 SOFTWARE	VNX7600 Total Protection Pack=IC	\$84,650	Each	23%	\$65,181	Other	UM
VNX7600-RPS-UPG	VNX7600-RPS-UPG	VNX2 SOFTWARE	VNX7600 Remote Protection Suite=IC	\$53,640	Each	23%	\$41,303	Other	UM
VNX7600-SCS-UPG	VNX7600-SCS-UPG	VNX2 SOFTWARE	VNX7600 Events and Retention Suite=IC	\$3,660	Each	23%	\$2,818	Other	UM
VNX76BTU-KIT	VNX76BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX7600	\$0	Each	23%	\$0	Other	UM
VNX76-UNIB-UPG	VNX76-UNIB-UPG	VNX2 SOFTWARE	VNX7600 Unisphere Block Suite UPG=IC	\$34,705	Each	23%	\$26,723	Other	UM
VNX76-UNIU-UPG	VNX76-UNIU-UPG	VNX2 SOFTWARE	VNX7600 Unisphere Unified Suite UPG=IC	\$53,080	Each	23%	\$40,872	Other	UM
VNX8000-BTU-KIT	VNX8000-BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	\$37,895	Each	23%	\$29,179	Other	UM
VNX80BTU-KIT	VNX80BTU-KIT	VNX2 SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX8000	\$0	Each	23%	\$0	Other	UM
VNX-CA2-HW	VNX-CA2-HW	VNXCA HARDWARE	VNX CA2 Hardware	\$0	Each	23%	\$0	Other	UM
VNXCA4BDP25FU	VNXCA4BDP25FU	VNXCA HARDWARE	VNXCA2 TO VNXCA4 DPE FIELD UPGRADE	\$0	Each	23%	\$0	Other	UM
VNXCA4BDP25-U	VNXCA4BDP25-U	VNXCA HARDWARE	VNXCA2 TO VNXCA4 DPE UPGRADE	\$0	Each	23%	\$0	Other	UM
VNX-CA4-HW	VNX-CA4-HW	VNXCA HARDWARE	VNX CA4 Hardware	\$0	Each	23%	\$0	Other	UM
456-105-939	456-105-939	VNXCA SOFTWARE	RP/EX LOC FRAME BASED VNX CA=IC	\$0	Each	23%	\$0	Other	UM
456-105-940	456-105-940	VNXCA SOFTWARE	RP/EX REM FRAME BASED VNX CA=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNXCA2	FSTS-VNXCA2	VNXCA SOFTWARE	VNXCA2 FAST SUITE=IC	\$0	Each	23%	\$0	Other	UM
FSTS-VNXCA4	FSTS-VNXCA4	VNXCA SOFTWARE	VNXCA4 FAST SUITE=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNXCA2	LPS-VNXCA2	VNXCA SOFTWARE	VNXCA2 LOCAL PROTECTION SUITE=IC	\$0	Each	23%	\$0	Other	UM
LPS-VNXCA4	LPS-VNXCA4	VNXCA SOFTWARE	VNXCA4 LOCAL PROTECTION SUITE=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNXCA2	RPS-VNXCA2	VNXCA SOFTWARE	VNXCA2 REMOTE PROTECTION SUITE=IC	\$0	Each	23%	\$0	Other	UM
RPS-VNXCA4	RPS-VNXCA4	VNXCA SOFTWARE	VNXCA4 REMOTE PROTECTION SUITE=IC	\$0	Each	23%	\$0	Other	UM
TMEPAK-VNXCA2	TMEPAK-VNXCA2	VNXCA SOFTWARE	VNXCA2 TOTAL EFFICIENCY PACK=IC	\$0	Each	23%	\$0	Other	UM
TMEPAK-VNXCA4	TMEPAK-VNXCA4	VNXCA SOFTWARE	VNXCA4 TOTAL EFFICIENCY PACK=IC	\$0	Each	23%	\$0	Other	UM
UNIS-VNXCA4-U	UNIS-VNXCA4-U	VNXCA SOFTWARE	VNXCA4 Unisphere Block w VPLEX Local	\$0	Each	23%	\$0	Other	UM
VNXCA2OECAPT B	VNXCA2OECAPT B	VNXCA SOFTWARE	VNXCA2 OE PER TB CAPACITY=CB	\$0	Each	23%	\$0	Other	UM
VNXCA2OEPERT B	VNXCA2OEPERT B	VNXCA SOFTWARE	VNXCA2 OE PER TB PERFORMANCE=CB	\$0	Each	23%	\$0	Other	UM
VNX-CA2-SW	VNX-CA2-SW	VNXCA SOFTWARE	VNX CA2 Software=IC	\$0	Each	23%	\$0	Other	UM
VNXCA4OECAPT B	VNXCA4OECAPT B	VNXCA SOFTWARE	VNXCA4 OE PER TB CAPACITY=CB	\$0	Each	23%	\$0	Other	UM
VNXCA4OEPERT B	VNXCA4OEPERT B	VNXCA SOFTWARE	VNXCA4 OE PER TB PERFORMANCE=CB	\$0	Each	23%	\$0	Other	UM
VNX-CA4-SW	VNX-CA4-SW	VNXCA SOFTWARE	VNX CA4 Software=IC	\$0	Each	23%	\$0	Other	UM
456-105-597	456-105-597	VNXE SOFTWARE	VNX5200 SECURITY + COMPLIANCE SUITE-E=IC	\$1,497	Each	23%	\$1,153	Other	UM
456-105-598	456-105-598	VNXE SOFTWARE	VNX5400 SECURITY + COMPLIANCE SUITE-E=IC	\$2,382	Each	23%	\$1,834	Other	UM
456-105-599	456-105-599	VNXE SOFTWARE	VNX5600 SECURITY + COMPLIANCE SUITE-E=IC	\$4,014	Each	23%	\$3,091	Other	UM
456-105-600	456-105-600	VNXE SOFTWARE	VNX5800 SECURITY + COMPLIANCE SUITE-E=IC	\$4,262	Each	23%	\$3,282	Other	UM
456-105-601	456-105-601	VNXE SOFTWARE	VNX7600 SECURITY + COMPLIANCE SUITE-E=IC	\$4,574	Each	23%	\$3,522	Other	UM
456-105-613	456-105-613	VNXE SOFTWARE	VNX5200 APP PROTECTION SUITE -E=IC	\$13,784	Each	23%	\$10,614	Other	UM
456-105-614	456-105-614	VNXE SOFTWARE	VNX5400 APP PROTECTION SUITE -E=IC	\$24,561	Each	23%	\$18,912	Other	UM
456-105-615	456-105-615	VNXE SOFTWARE	VNX5600 APP PROTECTION SUITE -E=IC	\$37,857	Each	23%	\$29,150	Other	UM
456-105-616	456-105-616	VNXE SOFTWARE	VNX5800 APP PROTECTION SUITE -E=IC	\$44,410	Each	23%	\$34,196	Other	UM
456-105-617	456-105-617	VNXE SOFTWARE	VNX7600 APP PROTECTION SUITE -E=IC	\$49,624	Each	23%	\$38,210	Other	UM
456-105-618	456-105-618	VNXE SOFTWARE	VNX8000 APP PROTECTION SUITE -E=IC	\$74,975	Each	23%	\$57,731	Other	UM
VNXF-2S6FX-1600HS	VNXF-2S6FX-1600HS	VNXF HARDWARE	VNX-F FLASH Pack HS SSD 2.5-1600GB	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-1600HSU	VNXF-2S6FX-1600HSU	VNXF HARDWARE	VNX-F FLASH Pack HS SSD 2.5-1600GB UPG	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-16HSTU	VNXF-2S6FX-16HSTU	VNXF HARDWARE	VNX-F FLASH Pack HS SSD 2.5-1.6TB U T	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-400HS	VNXF-2S6FX-400HS	VNXF HARDWARE	VNX-F FLASH Pack HS SSD 2.5-400GB	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-400HSTU	VNXF-2S6FX-400HSTU	VNXF HARDWARE	VNX-F FLASH Pack HS SSD 2.5-400GB U T	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-400HSU	VNXF-2S6FX-400HSU	VNXF HARDWARE	VNX-F FLASH Pack HS SSD 2.5-400GB UPG	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-800HS	VNXF-2S6FX-800HS	VNXF HARDWARE	VNX-F FLASH Pack HS SSD 2.5-800GB	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-800HSTU	VNXF-2S6FX-800HSTU	VNXF HARDWARE	VNX-F FLASH Pack HS SSD 2.5-800GB U T	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-800HSU	VNXF-2S6FX-800HSU	VNXF HARDWARE	VNX-F FLASH Pack HS SSD 2.5-800GB UPG	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-9X1600	VNXF-2S6FX-9X1600	VNXF HARDWARE	VNX-F FLASH Pack SSD 2.5-9x1600GB	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-9X1600U	VNXF-2S6FX-9X1600U	VNXF HARDWARE	VNX-F FLASH Pack SSD 2.5-9x1600GB UPG	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-9X16TU	VNXF-2S6FX-9X16TU	VNXF HARDWARE	VNX-F FLASH Pack SSD 2.5-9x1.6TB U TAA	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-9X400	VNXF-2S6FX-9X400	VNXF HARDWARE	VNX-F FLASH Pack SSD 2.5-9x400GB	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-9X400TU	VNXF-2S6FX-9X400TU	VNXF HARDWARE	VNX-F FLASH Pack SSD 2.5-9x400GB U TAA	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-9X400U	VNXF-2S6FX-9X400U	VNXF HARDWARE	VNX-F FLASH Pack SSD 2.5-9x400GB UPG	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-9X800	VNXF-2S6FX-9X800	VNXF HARDWARE	VNX-F FLASH Pack SSD 2.5-9x800GB	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-9X800TU	VNXF-2S6FX-9X800TU	VNXF HARDWARE	VNX-F FLASH Pack SSD 2.5-9x800GB U TAA	\$0	Each	23%	\$0	Other	UM
VNXF-2S6FX-9X800U	VNXF-2S6FX-9X800U	VNXF HARDWARE	VNX-F FLASH Pack SSD 2.5-9x800GB UPG	\$0	Each	23%	\$0	Other	UM
VNXF60DP25	VNXF60DP25	VNXF HARDWARE	VNX-F5000 DPE 25X2.5 DRIVE SLOTS-EMC	\$0	Each	23%	\$0	Other	UM
VNXF60DP25F	VNXF60DP25F	VNXF HARDWARE	VNX-F5000 DPE 25X2.5 DRIVE SLOTS-FLD	\$0	Each	23%	\$0	Other	UM
VNXF60VP25F	VNXF60VP25F	VNXF HARDWARE	VNX-F5000 DPE 25X2.5 DRIVE SLOTS-FLD	\$0	Each	23%	\$0	Other	UM
VNXF6GSDAE120	VNXF6GSDAE120	VNXF HARDWARE	VNX-F 120x2.5 6G SAS EXP DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM
VNXF6GSDAE120F	VNXF6GSDAE120F	VNXF HARDWARE	VNX-F 120x2.5 6G SAS EXP DAE-FIELD IN	\$0	Each	23%	\$0	Other	UM
VNXF6GSDAE25	VNXF6GSDAE25	VNXF HARDWARE	VNX-F 25x2.5 6G SAS EXP DAE-EMC RK	\$0	Each	23%	\$0	Other	UM
VNXF6GSDAE25F	VNXF6GSDAE25F	VNXF HARDWARE	VNX-F 25x2.5 6G SAS EXP DAE-FIELD IN	\$0	Each	23%	\$0	Other	UM
VNXF70DP25	VNXF70DP25	VNXF HARDWARE	VNX-F7000 DPE 25X2.5 DRIVE SLOTS-EMC	\$0	Each	23%	\$0	Other	UM
VNXF70DP25F	VNXF70DP25F	VNXF HARDWARE	VNX-F7000 DPE 25X2.5 DRIVE SLOTS-FLD	\$0	Each	23%	\$0	Other	UM
VNXFRACK140U	VNXFRACK140U	VNXF HARDWARE	VNX-F 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726	Each	23%	\$2,869	Other	UM
VNXFRACK-40U	VNXFRACK-40U	VNXF HARDWARE	VNX-F 40U RACK WITH FRONT PANEL	\$2,484	Each	23%	\$1,913	Other	UM
456-104-951	456-104-951	VNXF SOFTWARE	RP/EX LOC for VNX-F5000 =IC	\$0	Each	23%	\$0	Other	UM
456-104-952	456-104-952	VNXF SOFTWARE	RP/EX REM for VNX-F5000 =IC	\$0	Each	23%	\$0	Other	UM
456-104-954	456-104-954	VNXF SOFTWARE	RP/EX LOC for VNX-F7000 =IC	\$0	Each	23%	\$0	Other	UM

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-955	456-104-955	VNXF SOFTWARE	RP/EX REM for VNX-F7000 =IC	\$0	Each	23%	\$0	Other	UM
456-106-945	456-106-945	VNXF SOFTWARE	VIPIR SRM VNX-F5000=IC	\$20,700	Each	23%	\$15,939	Other	UM
456-106-946	456-106-946	VNXF SOFTWARE	VIPIR SRM VNX-F7000=IC	\$103,500	Each	23%	\$79,695	Other	UM
456-107-975	456-107-975	VNXF SOFTWARE	RP/EX LOC FRAME BASED VNX-F5000-VPLEX=IC	\$6,675	Each	23%	\$5,140	Other	UM
456-107-976	456-107-976	VNXF SOFTWARE	RP/EX REM FRAME BASED VNX-F5000-VPLEX=IC	\$15,575	Each	23%	\$11,993	Other	UM
456-107-977	456-107-977	VNXF SOFTWARE	RP/EX LOC FRAME BASED VNX-F7000-VPLEX=IC	\$22,745	Each	23%	\$17,514	Other	UM
456-107-978	456-107-978	VNXF SOFTWARE	RP/EX REM FRAME BASED VNX-F7000-VPLEX=IC	\$53,065	Each	23%	\$40,860	Other	UM
456-108-466	456-108-466	VNXF SOFTWARE	RP/EX ADV PROTECTION FOR VNX-F5000=IC	\$0	Each	23%	\$0	Other	UM
456-108-467	456-108-467	VNXF SOFTWARE	RP/EX ADV PROTECTION FOR VNX-F7000 =IC	\$0	Each	23%	\$0	Other	UM
456-110-815	456-110-815	VNXF SOFTWARE	SRM VNX-F5000=IC	\$20,700	Each	23%	\$15,939	Other	UM
456-110-816	456-110-816	VNXF SOFTWARE	SRM VNX-F7000=IC	\$103,500	Each	23%	\$79,695	Other	UM
456-111-464	456-111-464	VNXF SOFTWARE	RP/EX LOC for VNX-F5000 =IC	\$6,675	Each	23%	\$5,140	Other	UM
456-111-465	456-111-465	VNXF SOFTWARE	RP/EX REM for VNX-F5000 =IC	\$15,575	Each	23%	\$11,993	Other	UM
456-111-466	456-111-466	VNXF SOFTWARE	RP/EX LOC for VNX-F7000 =IC	\$22,745	Each	23%	\$17,514	Other	UM
456-111-467	456-111-467	VNXF SOFTWARE	RP/EX REM for VNX-F7000 =IC	\$53,065	Each	23%	\$40,860	Other	UM
457-101-844	457-101-844	VNXF SOFTWARE	RecoverPoint Adv. Protect - VNXF5000 =IC	\$0	Each	23%	\$0	Other	UM
457-101-845	457-101-845	VNXF SOFTWARE	RecoverPoint Adv. Protect - VNXF7000 =IC	\$0	Each	23%	\$0	Other	UM
458-000-224	458-000-224	VNXF SOFTWARE	RP/EX ADV PROTECTION FOR VNX-F 5000=IC	\$22,250	Each	23%	\$17,133	Other	UM
458-000-958	458-000-958	VNXF SOFTWARE	RP/EX FOR VPLEX FRAME BASE VNXF PROD	\$0	Each	23%	\$0	Other	UM
458-001-727	458-001-727	VNXF SOFTWARE	RP/EX ADV PROT V6 FOR VNX-F 5000=IC	\$0	Each	23%	\$0	Other	UM
458-001-728	458-001-728	VNXF SOFTWARE	RP/EX ADV PROT V6 FOR VNX-F 7000=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX-F5000	DARE-VNX-F5000	VNXF SOFTWARE	Data at Rest Encryption VNX-F5000=IC	\$0	Each	23%	\$0	Other	UM
DARE-VNX-F7000	DARE-VNX-F7000	VNXF SOFTWARE	Data at Rest Encryption VNX-F7000=IC	\$0	Each	23%	\$0	Other	UM
DP-VNX-F5000	DP-VNX-F5000	VNXF SOFTWARE	VNX-F5000 Data Protection=IC	\$0	Each	23%	\$0	Other	UM
DP-VNX-F7000	DP-VNX-F7000	VNXF SOFTWARE	VNX-F7000 Data Protection=IC	\$0	Each	23%	\$0	Other	UM
ESA-VNX-F5000	ESA-VNX-F5000	VNXF SOFTWARE	VNX-F5000 EMC Storage Analytics Suite=IC	\$0	Each	23%	\$0	Other	UM
ESA-VNX-F7000	ESA-VNX-F7000	VNXF SOFTWARE	VNX-F7000 EMC Storage Analytics Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISB-VNX-F5000	UNISB-VNX-F5000	VNXF SOFTWARE	VNX-F5000 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
UNISB-VNX-F7000	UNISB-VNX-F7000	VNXF SOFTWARE	VNX-F7000 Unisphere Block Suite=IC	\$0	Each	23%	\$0	Other	UM
VNX-F5000-DARE	VNX-F5000-DARE	VNXF SOFTWARE	VNX-F5000 Data at Rest Encryption=IC	\$3,725	Each	23%	\$2,868	Other	UM
VNX-F5000-DP	VNX-F5000-DP	VNXF SOFTWARE	Data Protection Suite for VNX-F5000=IC	\$16,079	Each	23%	\$12,381	Other	UM
VNX-F5000-ESA	VNX-F5000-ESA	VNXF SOFTWARE	EMC Storage Analytics VNX-F5000 Suite=IC	\$10,850	Each	23%	\$8,355	Other	UM
VNX-F5000-OE	VNX-F5000-OE	VNXF SOFTWARE	VNX-F5000 Operating Environment=IC	\$0	Each	23%	\$0	Other	UM
VNX-F5000-UNISB	VNX-F5000-UNISB	VNXF SOFTWARE	VNX-F5000 Unisphere Block Suite=IC	\$8,730	Each	23%	\$6,722	Other	UM
VNX-F7000-CW0E	VNX-F7000-CW0E	VNXF SOFTWARE	VNX-F7000 OE=IC	\$0	Each	23%	\$0	Other	UM
VNX-F7000-DARE	VNX-F7000-DARE	VNXF SOFTWARE	VNX-F7000 Data at Rest Encryption=IC	\$11,365	Each	23%	\$8,751	Other	UM
VNX-F7000-DP	VNX-F7000-DP	VNXF SOFTWARE	Data Protection Suite for VNX-F7000=IC	\$70,404	Each	23%	\$54,211	Other	UM
VNX-F7000-ESA	VNX-F7000-ESA	VNXF SOFTWARE	EMC Storage Analytics VNX-F7000 Suite=IC	\$33,120	Each	23%	\$25,502	Other	UM
VNX-F7000-OE	VNX-F7000-OE	VNXF SOFTWARE	VNX-F7000 Operating Environment=IC	\$0	Each	23%	\$0	Other	UM
VNX-F7000-UNISB	VNX-F7000-UNISB	VNXF SOFTWARE	VNX-F7000 Unisphere Block Suite=IC	\$43,380	Each	23%	\$33,403	Other	UM
VNXOE-F5000	VNXOE-F5000	VNXF SOFTWARE	VNX OE License VNX-F5000=IC	\$0	Each	23%	\$0	Other	UM
VNXOE-F7000	VNXOE-F7000	VNXF SOFTWARE	VNX OE License VNX-F7000=IC	\$0	Each	23%	\$0	Other	UM
CS-OPT-UXHF-MNT-1Y	CS-OPT-UXHF-MNT-1Y	CUSTOMER SERVICES	Optimize for Unity HYA Mon 1Year Nontiled	\$20,000	Each	10%	\$18,000	Other	UM-1
CS-OPT-UXHF-MNT-2Y	CS-OPT-UXHF-MNT-2Y	CUSTOMER SERVICES	Optimize for Unity HYA Mon 2Year Nontiled	\$40,000	Each	10%	\$36,000	Other	UM-1
CS-OPT-UXHF-MNT-3Y	CS-OPT-UXHF-MNT-3Y	CUSTOMER SERVICES	Optimize for Unity HYA Mon 3Year Nontiled	\$60,000	Each	10%	\$54,000	Other	UM-1
CS-OPT-UXHF-MON-1Y	CS-OPT-UXHF-MON-1Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA MON 1YEAR	\$20,000	Each	10%	\$18,000	Other	UM-1
CS-OPT-UXHF-MON-2Y	CS-OPT-UXHF-MON-2Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA MON 2YEAR	\$40,000	Each	10%	\$36,000	Other	UM-1
CS-OPT-UXHF-MON-3Y	CS-OPT-UXHF-MON-3Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA MON 3YEAR	\$60,000	Each	10%	\$54,000	Other	UM-1
CS-OPT-UXHF-MON-4Y	CS-OPT-UXHF-MON-4Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA MON 4YEAR	\$80,000	Each	10%	\$72,000	Other	UM-1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
CS-OPT-UXHF-MON-5Y	CS-OPT-UXHF-MON-5Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA MON 5YEAR	\$100,000	Each	10%	\$90,000	Other	UM-1
CS-OPT-UXHF-QT-1Y	CS-OPT-UXHF-QT-1Y	CUSTOMER SERVICES	Optimize for Unity HYA QTRLY 1YR Nontied	\$12,000	Each	10%	\$10,800	Other	UM-1
CS-OPT-UXHF-QT-2Y	CS-OPT-UXHF-QT-2Y	CUSTOMER SERVICES	Optimize for Unity HYA QTRLY 2YR Nontied	\$24,000	Each	10%	\$21,600	Other	UM-1
CS-OPT-UXHF-QT-3Y	CS-OPT-UXHF-QT-3Y	CUSTOMER SERVICES	Optimize for Unity HYA QTRLY 3YR Nontied	\$36,000	Each	10%	\$32,400	Other	UM-1
CS-OPT-UXHF-QTR-1Y	CS-OPT-UXHF-QTR-1Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA QTRLY 1YEAR	\$12,000	Each	10%	\$10,800	Other	UM-1
CS-OPT-UXHF-QTR-2Y	CS-OPT-UXHF-QTR-2Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA QTRLY 2YEAR	\$24,000	Each	10%	\$21,600	Other	UM-1
CS-OPT-UXHF-QTR-3Y	CS-OPT-UXHF-QTR-3Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA QTRLY 3YEAR	\$36,000	Each	10%	\$32,400	Other	UM-1
CS-OPT-UXHF-QTR-4Y	CS-OPT-UXHF-QTR-4Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA QTRLY 4YEAR	\$48,000	Each	10%	\$43,200	Other	UM-1
CS-OPT-UXHF-QTR-5Y	CS-OPT-UXHF-QTR-5Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY HYA QTRLY 5YEAR	\$60,000	Each	10%	\$54,000	Other	UM-1
D4SFP25	D4SFP25	IO MODULE	Unity 2x25GbE OPT SFPs	\$2,165	Each	10%	\$1,949	Other	UM-1
D4SFP25U	D4SFP25U	IO MODULE	Unity 2x25GbE OPT SFPs UPG	\$4,330	Each	10%	\$3,897	Other	UM-1
M-PS1-HWE-004	M-PS1-HWE-004	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	10%	\$179,844	Other	UM-1
M-PS1-SWE-004	M-PS1-SWE-004	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	10%	\$179,844	Other	UM-1
M-PS-HWE-004	M-PS-HWE-004	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-1
M-PSM-HWE-004	M-PSM-HWE-004	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-1
M-PSM-SWE-004	M-PSM-SWE-004	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-1
M-PSP-HWE-004	M-PSP-HWE-004	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-1
M-PSP-SWE-004	M-PSP-SWE-004	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-1
M-PSS-HWE-4H-004	M-PSS-HWE-4H-004	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	10%	\$179,844	Other	UM-1
M-PSS-HWE-NB-004	M-PSS-HWE-NB-004	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	10%	\$179,844	Other	UM-1
M-PS-SWE-004	M-PS-SWE-004	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-1
NO_DARE	NO_DARE	NA	DARE DISABLED=IC	\$0	Each	10%	\$0	Other	UM-1
WU-PREHWE-04	WU-PREHWE-04	NA	Premium Hardware Warranty Upg Support	\$0	Each	10%	\$0	Other	UM-1
456-110-951	456-110-951	RECOVERPOINT	RP VRTL APPLIANCE FOR UNITY =IB	\$0	Each	10%	\$0	Other	UM-1
458-001-366	458-001-366	RECOVERPOINT	RP Virt Appl for Unity 300/300F/350F =IB	\$8,570	Each	10%	\$7,713	Other	UM-1
458-001-453	458-001-453	RECOVERPOINT	RP Virt Appl for Unity 400/400F/450F =IB	\$8,570	Each	10%	\$7,713	Other	UM-1
458-001-454	458-001-454	RECOVERPOINT	RP Virt Appl for Unity 500/500F/550F =IB	\$8,570	Each	10%	\$7,713	Other	UM-1
458-001-455	458-001-455	RECOVERPOINT	RP Virt Appl for Unity 600/600F/650F =IB	\$8,570	Each	10%	\$7,713	Other	UM-1
C19-PWR-0	C19-PWR-0	UNITY	C19 Power Cord Pair SEV1011 plugs 2Meter	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-1	C19-PWR-1	UNITY	C19 Power Cord Pair NBR14136 plugs 2Metr	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-10	C19-PWR-10	UNITY	C19 Power Cord Pair KSC8305 plugs 2Meter	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-11	C19-PWR-11	UNITY	C19 Power Cord Pair CNS 690 plugs 2Meter	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-12	C19-PWR-12	UNITY	C19 Power Cord Pair NEMAS-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-13	C19-PWR-13	UNITY	C19 Power Cord Pair BS546 plugs 2Meter	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-14	C19-PWR-14	UNITY	C19 Power Cord Pair SI-32 plugs 2Meter	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-15	C19-PWR-15	UNITY	C19 Power Cord Pair IN6SA3 plugs 2Meter	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-2	C19-PWR-2	UNITY	C19 Power Cord Pair JISC 8303 plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-3	C19-PWR-3	UNITY	C19 Power Cord Pair GB1002 plugs 2Meter	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-4	C19-PWR-4	UNITY	C19 Power Cord Pair IRAM 2073 plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-5	C19-PWR-5	UNITY	C19 Power Cord Pair BSI 1363 plugs 2Metr	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-6	C19-PWR-6	UNITY	C19 Power Cord Pair SAA/3 plugs 2Meter	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-7	C19-PWR-7	UNITY	C19 Power Cord Pair CEE/77 plugs 2Meter	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-8	C19-PWR-8	UNITY	C19 Power Cord Pair CEI 23-16 plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-1
C19-PWR-9	C19-PWR-9	UNITY	C19 Power Cord Pair Afsnit107-2-D1 2M	\$0	Each	10%	\$0	Other	UM-1
D3-PSU-LNEU	D3-PSU-LNEU	UNITY	Unity EU+ PSU	\$971	Each	10%	\$874	Other	UM-1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3-PSU-LNEUAF	D3-PSU-LNEUAF	UNITY	Unity EU+ PSU AF	\$971	Each	10%	\$874	Other	UM-1
D4-2SFXL-1600	D4-2SFXL-1600	UNITY	D4 1.6TB SAS FAST VP 25X2.5 SSD	\$5,710	Each	10%	\$5,139	Other	UM-1
D4-2SFXL-1600TU	D4-2SFXL-1600TU	UNITY	D4 1.6TB SAS FAST VP 25X2.5 SSD UPG	\$6,850	Each	10%	\$6,165	Other	UM-1
D4-2SFXL2-7680	D4-2SFXL2-7680	UNITY	D4 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-1
D4-2SFXL2-7680TU	D4-2SFXL2-7680TU	UNITY	D4 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-1
D4-2SFXL2-7680U	D4-2SFXL2-7680U	UNITY	D4 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-1
D49U-RK	D49U-RK	UNITY	UNITY 9U RACK	\$1,680	Each	10%	\$1,512	Other	UM-1
D49U-RKW	D49U-RKW	UNITY	UNITY 9U WRACK	\$1,680	Each	10%	\$1,512	Other	UM-1
D4BD6C25AD	D4BD6C25AD	UNITY	Unity 380 DPE 25 x 2.5 Dell EMC RCK	\$10,850	Each	10%	\$9,765	Other	UM-1
D4BD6C25F	D4BD6C25F	UNITY	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$10,850	Each	10%	\$9,765	Other	UM-1
D4-D2SFXL-1600	D4-D2SFXL-1600	UNITY	D4 1.6TB SAS FAST VP 80X2.5 SSD	\$5,710	Each	10%	\$5,139	Other	UM-1
D4-D2SFXL1600TU	D4-D2SFXL1600TU	UNITY	D4 1.6TB SAS FAST VP 80X2.5 SSD UPG	\$6,850	Each	10%	\$6,165	Other	UM-1
D4-D2SFXL3200TU	D4-D2SFXL3200TU	UNITY	D4 3.2TB SAS FAST VP 80X2.5 SSD UPG	\$11,480	Each	10%	\$10,332	Other	UM-1
D4-D2SFXL-3200U	D4-D2SFXL-3200U	UNITY	D4 3.2TB SAS FAST VP 80X2.5 SSD UPG	\$11,480	Each	10%	\$10,332	Other	UM-1
D4-D2SFXL-800	D4-D2SFXL-800	UNITY	D4 800GB SAS FAST VP 80X2.5 SSD	\$3,555	Each	10%	\$3,200	Other	UM-1
D4-D2SFXL-800U	D4-D2SFXL-800U	UNITY	D4 800GB SAS FAST VP 80X2.5 SSD UPG	\$4,265	Each	10%	\$3,839	Other	UM-1
D4DPEKIT	D4DPEKIT	UNITY	Unity DPE Install Kit	\$293	Each	10%	\$264	Other	UM-1
D4DPEKIT-OEM	D4DPEKIT-OEM	UNITY	Unity DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-1
D4ODPEKIT	D4ODPEKIT	UNITY	Unity 380 DPE Install Kit	\$293	Each	10%	\$264	Other	UM-1
D4ODPEKIT-OEM	D4ODPEKIT-OEM	UNITY	Unity 380 DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-1
D4SL12C25F	D4SL12C25F	UNITY	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$59,310	Each	10%	\$53,379	Other	UM-1
D4SL16C25AD	D4SL16C25AD	UNITY	Unity 880 DPE 25 x 2.5 Dell EMC RCK	\$130,000	Each	10%	\$117,000	Other	UM-1
D4SL16C25F	D4SL16C25F	UNITY	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$130,000	Each	10%	\$117,000	Other	UM-1
D4SL16FSM	D4SL16FSM	UNITY	Unity 2x4 Port IO 16Gb FC Smode	\$6,265	Each	10%	\$5,639	Other	UM-1
D4SL8C25F	D4SL8C25F	UNITY	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$27,880	Each	10%	\$25,092	Other	UM-1
T4-2S10-1200	T4-2S10-1200	UNITY	T4 1.2TB 10K SAS 25X2.5 DRIVE	\$880	Each	10%	\$792	Other	UM-1
T4-2S10-1200TU	T4-2S10-1200TU	UNITY	T4 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,095	Each	10%	\$986	Other	UM-1
T4-2S10-1200U	T4-2S10-1200U	UNITY	T4 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,095	Each	10%	\$986	Other	UM-1
T4-2S10-1800	T4-2S10-1800	UNITY	T4 1.8TB 10K SAS 25X2.5 DRIVE	\$1,040	Each	10%	\$936	Other	UM-1
T4-2S10-1800TU	T4-2S10-1800TU	UNITY	T4 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,305	Each	10%	\$1,175	Other	UM-1
T4-2S10-1800U	T4-2S10-1800U	UNITY	T4 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,305	Each	10%	\$1,175	Other	UM-1
T4-2S10-600	T4-2S10-600	UNITY	T4 600GB 10K SAS 25X2.5 DRIVE	\$560	Each	10%	\$504	Other	UM-1
T4-2S10-600TU	T4-2S10-600TU	UNITY	T4 600GB 10K SAS 25X2.5 DRIVE UPG	\$690	Each	10%	\$621	Other	UM-1
T4-2S10-600U	T4-2S10-600U	UNITY	T4 600GB 10K SAS 25X2.5 DRIVE UPG	\$690	Each	10%	\$621	Other	UM-1
T4-2SFX-400	T4-2SFX-400	UNITY	T4 400GB SAS Flash 25X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-1
T4-2SFX-400TU	T4-2SFX-400TU	UNITY	T4 400GB SAS FAST VP 25X2.5 SSD UPG	\$2,555	Each	10%	\$2,300	Other	UM-1
T4-2SFX-400U	T4-2SFX-400U	UNITY	T4 400GB SAS Flash 25X2.5 SSD UPG	\$2,555	Each	10%	\$2,300	Other	UM-1
T4-2SFXL-1600	T4-2SFXL-1600	UNITY	T4 1.6TB SAS Flash 25X2.5 SSD TLA	\$4,670	Each	10%	\$4,203	Other	UM-1
T4-2SFXL-1600TU	T4-2SFXL-1600TU	UNITY	T4 1.6TB SAS FAST VP 25X2.5 SSD UPG	\$5,810	Each	10%	\$5,229	Other	UM-1
T4-2SFXL-1600U	T4-2SFXL-1600U	UNITY	T4 1.6TB SAS Flash 25X2.5 SSD UPG	\$5,810	Each	10%	\$5,229	Other	UM-1

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T4-2SFXL2-7680	T4-2SFXL2-7680	UNITY	T4 7.68TB ALL FLASH 25X2.5 SSD	\$15,145	Each	10%	\$13,631	Other	UM-1
T4-2SFXL2-7680TU	T4-2SFXL2-7680TU	UNITY	T4 7.68TB ALL FLASH 25X2.5 SSD UPG	\$19,175	Each	10%	\$17,258	Other	UM-1
T4-2SFXL2-7680U	T4-2SFXL2-7680U	UNITY	T4 7.68TB ALL FLASH 25X2.5 SSD UPG	\$19,175	Each	10%	\$17,258	Other	UM-1
T4-2SFXL-3200	T4-2SFXL-3200	UNITY	T4 3.2TB SAS Flash 25X2.5 SSD TLA	\$7,485	Each	10%	\$6,737	Other	UM-1
T4-2SFXL-3200TU	T4-2SFXL-3200TU	UNITY	T4 3.2TB SAS FAST VP 25X2.5 SSD UPG	\$9,400	Each	10%	\$8,460	Other	UM-1
T4-2SFXL-3200U	T4-2SFXL-3200U	UNITY	T4 3.2TB SAS Flash 25X2.5 SSD UPG	\$9,400	Each	10%	\$8,460	Other	UM-1
T4-2SFXL-800	T4-2SFXL-800	UNITY	T4 800GB SAS Flash 25X2.5 SSD TLA	\$3,035	Each	10%	\$2,732	Other	UM-1
T4-2SFXL-800TU	T4-2SFXL-800TU	UNITY	T4 800GB SAS FAST VP 25X2.5 SSD UPG	\$3,745	Each	10%	\$3,371	Other	UM-1
T4-2SFXL-800U	T4-2SFXL-800U	UNITY	T4 800GB SAS Flash 25X2.5 SSD UPG	\$3,745	Each	10%	\$3,371	Other	UM-1
T4BD6C25AD	T4BD6C25AD	UNITY	Unity 380 DPE 25 x 2.5 Dell EMC RCK	\$8,680	Each	10%	\$7,812	Other	UM-1
T4BD6C25F	T4BD6C25F	UNITY	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$8,680	Each	10%	\$7,812	Other	UM-1
T4BD6C25FLL	T4BD6C25FLL	UNITY	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$8,680	Each	10%	\$7,812	Other	UM-1
T4-D2S10-1200	T4-D2S10-1200	UNITY	T4 1.2TB 10K SAS 80X2.5 DRIVE	\$880	Each	10%	\$792	Other	UM-1
T4-D2S10-1200TU	T4-D2S10-1200TU	UNITY	T4 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,095	Each	10%	\$986	Other	UM-1
T4-D2S10-1200U	T4-D2S10-1200U	UNITY	T4 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,095	Each	10%	\$986	Other	UM-1
T4-D2S10-1800	T4-D2S10-1800	UNITY	T4 1.8TB 10K SAS 80X2.5 DRIVE	\$1,040	Each	10%	\$936	Other	UM-1
T4-D2S10-1800TU	T4-D2S10-1800TU	UNITY	T4 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,305	Each	10%	\$1,175	Other	UM-1
T4-D2S10-1800U	T4-D2S10-1800U	UNITY	T4 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,305	Each	10%	\$1,175	Other	UM-1
T4-D2S10-600	T4-D2S10-600	UNITY	T4 600GB 10K SAS 80X2.5 DRIVE	\$560	Each	10%	\$504	Other	UM-1
T4-D2S10-600TU	T4-D2S10-600TU	UNITY	T4 600GB 10K SAS 80X2.5 DRIVE UPG	\$690	Each	10%	\$621	Other	UM-1
T4-D2S10-600U	T4-D2S10-600U	UNITY	T4 600GB 10K SAS 80X2.5 DRIVE UPG	\$690	Each	10%	\$621	Other	UM-1
T4-D2SFX-400	T4-D2SFX-400	UNITY	T4 400GB SAS Flash 80X2.5 SSD	\$2,090	Each	10%	\$1,881	Other	UM-1
T4-D2SFX-400TU	T4-D2SFX-400TU	UNITY	T4 400GB SAS FAST VP 80X2.5 SSD UPG	\$2,555	Each	10%	\$2,300	Other	UM-1
T4-D2SFX-400U	T4-D2SFX-400U	UNITY	T4 400GB SAS Flash 80X2.5 SSD UPG	\$2,555	Each	10%	\$2,300	Other	UM-1
T4-D2SFXL-1600	T4-D2SFXL-1600	UNITY	T4 1.6TB SAS Flash 80X2.5 SSD	\$4,670	Each	10%	\$4,203	Other	UM-1
T4-D2SFXL1600TU	T4-D2SFXL1600TU	UNITY	T4 1.6TB SAS FAST VP 80X2.5 SSD UPG	\$5,810	Each	10%	\$5,229	Other	UM-1
T4-D2SFXL-1600U	T4-D2SFXL-1600U	UNITY	T4 1.6TB SAS Flash 80X2.5 SSD UPG	\$5,810	Each	10%	\$5,229	Other	UM-1
T4-D2SFXL2-7680	T4-D2SFXL2-7680	UNITY	T4 7.68TB ALL FLASH 80X2.5 SSD	\$15,145	Each	10%	\$13,631	Other	UM-1
T4-D2SFXL2-7680TU	T4-D2SFXL2-7680TU	UNITY	T4 7.68TB ALL FLASH 80X2.5 SSD UPG	\$19,175	Each	10%	\$17,258	Other	UM-1
T4-D2SFXL2-7680U	T4-D2SFXL2-7680U	UNITY	T4 7.68TB ALL FLASH 80X2.5 SSD UPG	\$19,175	Each	10%	\$17,258	Other	UM-1
T4-D2SFXL-3200	T4-D2SFXL-3200	UNITY	T4 3.2TB SAS Flash 80X2.5 SSD	\$7,485	Each	10%	\$6,737	Other	UM-1
T4-D2SFXL3200TU	T4-D2SFXL3200TU	UNITY	T4 3.2TB SAS FAST VP 80X2.5 SSD UPG	\$9,400	Each	10%	\$8,460	Other	UM-1
T4-D2SFXL-3200U	T4-D2SFXL-3200U	UNITY	T4 3.2TB SAS Flash 80X2.5 SSD UPG	\$9,400	Each	10%	\$8,460	Other	UM-1
T4-D2SFXL-800	T4-D2SFXL-800	UNITY	T4 800GB SAS Flash 80X2.5 SSD	\$3,035	Each	10%	\$2,732	Other	UM-1
T4-D2SFXL-800TU	T4-D2SFXL-800TU	UNITY	T4 800GB SAS FAST VP 80X2.5 SSD UPG	\$3,745	Each	10%	\$3,371	Other	UM-1
T4-D2SFXL-800U	T4-D2SFXL-800U	UNITY	T4 800GB SAS Flash 80X2.5 SSD UPG	\$3,745	Each	10%	\$3,371	Other	UM-1
T4SL12C25AD	T4SL12C25AD	UNITY	Unity 680 DPE 25 x 2.5 Dell EMC RCK	\$47,450	Each	10%	\$42,705	Other	UM-1
T4SL12C25F	T4SL12C25F	UNITY	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$47,450	Each	10%	\$42,705	Other	UM-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T4SL12C25FLL	T4SL12C25FLL	UNITY	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$47,450	Each	10%	\$42,705	Other	UM-1
T4SL16C25AD	T4SL16C25AD	UNITY	Unity 880 DPE 25 x 2.5 Dell EMC RCK	\$104,000	Each	10%	\$93,600	Other	UM-1
T4SL16C25F	T4SL16C25F	UNITY	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$104,000	Each	10%	\$93,600	Other	UM-1
T4SL16C25FLL	T4SL16C25FLL	UNITY	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$104,000	Each	10%	\$93,600	Other	UM-1
T4SL8C25AD	T4SL8C25AD	UNITY	Unity 480 DPE 25 x 2.5 Dell EMC RCK	\$22,305	Each	10%	\$20,075	Other	UM-1
T4SL8C25F	T4SL8C25F	UNITY	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$22,305	Each	10%	\$20,075	Other	UM-1
T4SL8C25FLL	T4SL8C25FLL	UNITY	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$22,305	Each	10%	\$20,075	Other	UM-1
T4SP-4X1200-10K	T4SP-4X1200-10K	UNITY	T4 SYSPACK 4X1.2TB 10K SAS 25X2.5	\$3,510	Each	10%	\$3,159	Other	UM-1
T4SP-4X1600XL-SSD	T4SP-4X1600XL-SSD	UNITY	T4 SYSPACK 4X1.6TB SAS Flash 25X2.5 TL	\$18,680	Each	10%	\$16,812	Other	UM-1
T4SP-4X1800-10K	T4SP-4X1800-10K	UNITY	T4 SYSPACK 4X1.8TB 10K SAS 25X2.5	\$4,155	Each	10%	\$3,740	Other	UM-1
T4SP-4X3200XL-SSD	T4SP-4X3200XL-SSD	UNITY	T4 SYSPACK 4X3.2TB SAS Flash 25X2.5 TL	\$29,940	Each	10%	\$26,946	Other	UM-1
T4SP-4X400X-SSD	T4SP-4X400X-SSD	UNITY	T4 SYSPACK 4X400GB SAS Flash 25X2.5 TL	\$8,360	Each	10%	\$7,524	Other	UM-1
T4SP-4X600-10K	T4SP-4X600-10K	UNITY	T4 SYSPACK 4X600GB 10K SAS 25X2.5	\$2,120	Each	10%	\$1,908	Other	UM-1
T4SP-4X7TBXL2-SSD	T4SP-4X7TBXL2-SSD	UNITY	T4 SYSPACK 4X7680GB SSD 25X2.5	\$60,575	Each	10%	\$54,518	Other	UM-1
T4SP-4X800XL-SSD	T4SP-4X800XL-SSD	UNITY	T4 SYSPACK 4X800GB SAS Flash 25X2.5 TL	\$12,140	Each	10%	\$10,926	Other	UM-1
T4-VS07-12000	T4-VS07-12000	UNITY	T4 12TB NLSAS 15X3.5 DRIVE	\$1,610	Each	10%	\$1,449	Other	UM-1
T4-VS07-12000TU	T4-VS07-12000TU	UNITY	T4 12TB NLSAS 15X3.5 DRIVE UPG	\$2,305	Each	10%	\$2,075	Other	UM-1
T4-VS07-12000U	T4-VS07-12000U	UNITY	T4 12TB NLSAS 15X3.5 DRIVE UPG	\$2,305	Each	10%	\$2,075	Other	UM-1
T4-VS07-4000	T4-VS07-4000	UNITY	T4 4TB NLSAS 15X3.5 DRIVE	\$655	Each	10%	\$590	Other	UM-1
T4-VS07-4000TU	T4-VS07-4000TU	UNITY	T4 4TB NLSAS 15X3.5 DRIVE UPG	\$910	Each	10%	\$819	Other	UM-1
T4-VS07-4000U	T4-VS07-4000U	UNITY	T4 4TB NLSAS 15X3.5 DRIVE UPG	\$910	Each	10%	\$819	Other	UM-1
T4-VS07-6000	T4-VS07-6000	UNITY	T4 6TB NLSAS 15X3.5 DRIVE	\$885	Each	10%	\$797	Other	UM-1
T4-VS07-6000TU	T4-VS07-6000TU	UNITY	T4 6TB NLSAS 15X3.5 DRIVE UPG	\$1,250	Each	10%	\$1,125	Other	UM-1
T4-VS07-6000U	T4-VS07-6000U	UNITY	T4 6TB NLSAS 15X3.5 DRIVE UPG	\$1,250	Each	10%	\$1,125	Other	UM-1
UNITY-CODE-NX	UNITY-CODE-NX	UNITY	Unity N-X OE Code	\$0	Each	10%	\$0	Other	UM-1
V4BD6C25AD	V4BD6C25AD	UNITY	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$10,850	Each	10%	\$9,765	Other	UM-1
V4BD6C25F	V4BD6C25F	UNITY	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$10,850	Each	10%	\$9,765	Other	UM-1
V4SL12C25AD	V4SL12C25AD	UNITY	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$59,310	Each	10%	\$53,379	Other	UM-1
V4SL12C25F	V4SL12C25F	UNITY	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$59,310	Each	10%	\$53,379	Other	UM-1
V4SL16C25AD	V4SL16C25AD	UNITY	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$130,000	Each	10%	\$117,000	Other	UM-1
V4SL16C25F	V4SL16C25F	UNITY	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$130,000	Each	10%	\$117,000	Other	UM-1
V4SL8C25AD	V4SL8C25AD	UNITY	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$27,880	Each	10%	\$25,092	Other	UM-1
V4SL8C25F	V4SL8C25F	UNITY	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$27,880	Each	10%	\$25,092	Other	UM-1
VSL3-002-034	VSL3-002-034	UNITY	RP4VM ESSENTIAL SW FOR UNITY TLA=IB	\$0	Each	10%	\$0	Other	UM-1
VSL3-002-035	VSL3-002-035	UNITY	RP BASIC REM FOR UNITY TLA=IC	\$0	Each	10%	\$0	Other	UM-1
VSL3-002-037	VSL3-002-037	UNITY	RP BASIC LOC FOR UNITY TLA=IC	\$0	Each	10%	\$0	Other	UM-1
D4-2SFXL-1600U	D4-2SFXL-1600U	UNITY ALL FLASH	D4 1.6TB SAS FAST VP 25X2.5 SSD UPG	\$6,850	Each	10%	\$6,165	Other	UM-1
D4-2SFXL-3200TU	D4-2SFXL-3200TU	UNITY ALL FLASH	D4 3.2TB SAS FAST VP 25X2.5 SSD UPG	\$11,480	Each	10%	\$10,332	Other	UM-1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D4-2SFXL-3200U	D4-2SFXL-3200U	UNITY ALL FLASH	D4 3.2TB SAS FAST VP 25X2.5 SSD UPG	\$11,480	Each	10%	\$10,332	Other	UM-1
D4-D2SFXL-1600U	D4-D2SFXL-1600U	UNITY ALL FLASH	D4 1.6TB SAS FAST VP 80X2.5 SSD UPG	\$6,850	Each	10%	\$6,165	Other	UM-1
D4-D2SFXL2-7680TU	D4-D2SFXL2-7680TU	UNITY ALL FLASH	D4 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-1
D4-D2SFXL2-7680U	D4-D2SFXL2-7680U	UNITY ALL FLASH	D4 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-1
D4-D2SFXL-800TU	D4-D2SFXL-800TU	UNITY ALL FLASH	D4 800GB SAS FAST VP 80X2.5 SSD UPG	\$4,265	Each	10%	\$3,839	Other	UM-1
D4SL25IO4PTTW	D4SL25IO4PTTW	UNITY ALL FLASH	Unity 2X4 Port IO 25GbE Twinax	\$1,630	Each	10%	\$1,467	Other	UM-1
D4BD6C25FLL	D4BD6C25FLL	UNITY HFA	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$10,850	Each	10%	\$9,765	Other	UM-1
D4SL12C25AD	D4SL12C25AD	UNITY HFA	Unity 680 DPE 25 x 2.5 Dell EMC RCK	\$59,310	Each	10%	\$53,379	Other	UM-1
D4SL12C25FLL	D4SL12C25FLL	UNITY HFA	Unity 680 DPE 25 x 2.5 Dell FLD RCK	\$59,310	Each	10%	\$53,379	Other	UM-1
D4SL16C25FLL	D4SL16C25FLL	UNITY HFA	Unity 880 DPE 25 x 2.5 Dell FLD RCK	\$130,000	Each	10%	\$117,000	Other	UM-1
D4SL8C25AD	D4SL8C25AD	UNITY HFA	Unity 480 DPE 25 x 2.5 Dell EMC RCK	\$27,880	Each	10%	\$25,092	Other	UM-1
D4SL8C25FLL	D4SL8C25FLL	UNITY HFA	Unity 480 DPE 25 x 2.5 Dell FLD RCK	\$27,880	Each	10%	\$25,092	Other	UM-1
105W26GSP	105W26GSP	UNITY HYBRID	PCB TLA Unity SP module 105W 2.6G	\$23,315	Each	10%	\$20,984	Other	UM-1
120W25GSP	120W25GSP	UNITY HYBRID	PCB TLA Unity SP module 12C 120W 2.5G	\$49,245	Each	10%	\$44,321	Other	UM-1
12DRV-RK	12DRV-RK	UNITY HYBRID	FIXED RAIL KIT Unity 12 DR FACTORY HT	\$110	Each	10%	\$99	Other	UM-1
16GBDIMM	16GBDIMM	UNITY HYBRID	16GBYTE REGISTERED DIMM TLA DDR4-2133	\$375	Each	10%	\$338	Other	UM-1
25DRV-RK	25DRV-RK	UNITY HYBRID	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70	Each	10%	\$63	Other	UM-1
2UDAELCC	2UDAELCC	UNITY HYBRID	TLA Unity 2U DAE 12G SAS LCC PCBA	\$885	Each	10%	\$797	Other	UM-1
32GBDIMM	32GBDIMM	UNITY HYBRID	32GB REGISTER RDIMM TLA DDR4-2133 2 RANK	\$795	Each	10%	\$716	Other	UM-1
3UDAELCC	3UDAELCC	UNITY HYBRID	TLA Unity 3U DAE 12G SAS LCC PCBA	\$1,320	Each	10%	\$1,188	Other	UM-1
40U-PWR-ASTL	40U-PWR-ASTL	UNITY HYBRID	CAB POWER CORD AUSTRALIA TWISTLOCK	\$705	Each	10%	\$635	Other	UM-1
40U-PWR-IEC	40U-PWR-IEC	UNITY HYBRID	CAB POWER CORD IEC309	\$370	Each	10%	\$333	Other	UM-1
40U-PWR-RS	40U-PWR-RS	UNITY HYBRID	CAB POWER CORD US R+S CONNECTOR	\$705	Each	10%	\$635	Other	UM-1
40U-PWR-US	40U-PWR-US	UNITY HYBRID	CAB POWER CORD US TWISTLOCK	\$370	Each	10%	\$333	Other	UM-1
40U-RACK-DOOR	40U-RACK-DOOR	UNITY HYBRID	40U RACK W/Door	\$1,350	Each	10%	\$1,215	Other	UM-1
40U-RACK-DOORD	40U-RACK-DOORD	UNITY HYBRID	40U RACK WITH Door	\$1,350	Each	10%	\$1,215	Other	UM-1
40U-RK-DOORLCK	40U-RK-DOORLCK	UNITY HYBRID	EMC 40U Rack with Door lock	\$1,350	Each	10%	\$1,215	Other	UM-1
40U-RK-DOORLCKD	40U-RK-DOORLCKD	UNITY HYBRID	40U RACK WITH DOOR LOCK	\$1,350	Each	10%	\$1,215	Other	UM-1
40U-SECURE	40U-SECURE	UNITY HYBRID	40U Rack Stabilizing Kit	\$325	Each	10%	\$293	Other	UM-1
450-001-602	450-001-602	UNITY HYBRID	VI PR SUITE Unity 300=IC	\$0	Each	10%	\$0	Other	UM-1
450-001-603	450-001-603	UNITY HYBRID	VI PR SUITE Unity 400=IC	\$0	Each	10%	\$0	Other	UM-1
450-001-604	450-001-604	UNITY HYBRID	VI PR SUITE Unity 500=IC	\$0	Each	10%	\$0	Other	UM-1
450-001-605	450-001-605	UNITY HYBRID	VI PR SUITE Unity 600=IC	\$0	Each	10%	\$0	Other	UM-1
456-109-804	456-109-804	UNITY HYBRID	AppSync Bsc for Unity 500/680=IC	\$0	Each	10%	\$0	Other	UM-1
456-109-805	456-109-805	UNITY HYBRID	AppSync Bsc for Unity 600/880=IC	\$0	Each	10%	\$0	Other	UM-1
456-109-985	456-109-985	UNITY HYBRID	Storage M+R for Unity 300=IC	\$0	Each	10%	\$0	Other	UM-1
456-109-986	456-109-986	UNITY HYBRID	Storage M+R for Unity 400=IC	\$0	Each	10%	\$0	Other	UM-1
456-109-987	456-109-987	UNITY HYBRID	Storage M+R for Unity 500=IC	\$0	Each	10%	\$0	Other	UM-1

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456-109-988	456-109-988	UNITY HYBRID	Storage M+R for Unity 600=IC	\$0	Each	10%	\$0	Other	UM-1
456-110-943	456-110-943	UNITY HYBRID	RP Adv Loc for Unity =IC	\$0	Each	10%	\$0	Other	UM-1
456-110-944	456-110-944	UNITY HYBRID	RP BASIC LOC FOR UNITY =IC	\$0	Each	10%	\$0	Other	UM-1
456-110-945	456-110-945	UNITY HYBRID	RP BASIC REM FOR UNITY =IC	\$0	Each	10%	\$0	Other	UM-1
456-110-947	456-110-947	UNITY HYBRID	RP Adv Rem for Unity =IC	\$0	Each	10%	\$0	Other	UM-1
456-110-948	456-110-948	UNITY HYBRID	RP BASIC TO ADV LOC UG FOR UNITY =IC	\$0	Each	10%	\$0	Other	UM-1
456-110-949	456-110-949	UNITY HYBRID	RP BASIC TO ADV REM UG FOR UNITY =IC	\$0	Each	10%	\$0	Other	UM-1
456-111-048	456-111-048	UNITY HYBRID	SRM UPG Unity 300 =IC	\$4,360	Each	10%	\$3,924	Other	UM-1
456-111-049	456-111-049	UNITY HYBRID	SRM UPG Unity 400=IC	\$10,480	Each	10%	\$9,432	Other	UM-1
456-111-050	456-111-050	UNITY HYBRID	SRM UPG Unity 500 =IC	\$20,950	Each	10%	\$18,855	Other	UM-1
456-111-051	456-111-051	UNITY HYBRID	SRM UPG Unity 600 =IC	\$30,550	Each	10%	\$27,495	Other	UM-1
456-111-101	456-111-101	UNITY HYBRID	SRM for Unity 300 =IC	\$5,460	Each	10%	\$4,914	Other	UM-1
456-111-102	456-111-102	UNITY HYBRID	SRM for Unity 400=IC	\$13,100	Each	10%	\$11,790	Other	UM-1
456-111-103	456-111-103	UNITY HYBRID	SRM for Unity 500 =IC	\$26,190	Each	10%	\$23,571	Other	UM-1
456-111-104	456-111-104	UNITY HYBRID	SRM for Unity 600 =IC	\$38,190	Each	10%	\$34,371	Other	UM-1
456-111-144	456-111-144	UNITY HYBRID	RP/EX LOC FRAME UNITY 300 FOR VPLEX =IC	\$3,560	Each	10%	\$3,204	Other	UM-1
456-111-145	456-111-145	UNITY HYBRID	RP/EX LOC FRAME UNITY 400 FOR VPLEX =IC	\$7,820	Each	10%	\$7,038	Other	UM-1
456-111-146	456-111-146	UNITY HYBRID	RP/EX LOC FRAME UNITY 500 FOR VPLEX =IC	\$13,320	Each	10%	\$11,988	Other	UM-1
456-111-147	456-111-147	UNITY HYBRID	RP/EX LOC FRAME UNITY 600 FOR VPLEX =IC	\$19,000	Each	10%	\$17,100	Other	UM-1
456-111-148	456-111-148	UNITY HYBRID	RP/EX REM FRAME UNITY 300 FOR VPLEX =IC	\$9,170	Each	10%	\$8,253	Other	UM-1
456-111-149	456-111-149	UNITY HYBRID	RP/EX REM FRAME UNITY 400 FOR VPLEX =IC	\$20,140	Each	10%	\$18,126	Other	UM-1
456-111-150	456-111-150	UNITY HYBRID	RP/EX REM FRAME UNITY 500 FOR VPLEX =IC	\$29,730	Each	10%	\$26,757	Other	UM-1
456-111-151	456-111-151	UNITY HYBRID	RP/EX REM FRAME UNITY 600 FOR VPLEX =IC	\$47,490	Each	10%	\$42,741	Other	UM-1
456-111-275	456-111-275	UNITY HYBRID	AppSync Adv for Unity 300/380=IC	\$0	Each	10%	\$0	Other	UM-1
456-111-277	456-111-277	UNITY HYBRID	AppSync Adv for Unity 400/480=IC	\$0	Each	10%	\$0	Other	UM-1
456-111-279	456-111-279	UNITY HYBRID	AppSync Adv for Unity 500/680=IC	\$0	Each	10%	\$0	Other	UM-1
456-111-281	456-111-281	UNITY HYBRID	AppSync Adv for Unity 600/880=IC	\$0	Each	10%	\$0	Other	UM-1
456-111-364	456-111-364	UNITY HYBRID	RP/EX LOC FRAME UNITY300 VPLEX VS6=IC	\$3,560	Each	10%	\$3,204	Other	UM-1
456-111-365	456-111-365	UNITY HYBRID	RP/EX LOC FRAME UNITY400 VPLEX VS6=IC	\$7,820	Each	10%	\$7,038	Other	UM-1
456-111-366	456-111-366	UNITY HYBRID	RP/EX LOC FRAME UNITY500 VPLEX VS6=IC	\$13,320	Each	10%	\$11,988	Other	UM-1
456-111-367	456-111-367	UNITY HYBRID	RP/EX LOC FRAME UNITY600 VPLEX VS6=IC	\$19,000	Each	10%	\$17,100	Other	UM-1
456-111-372	456-111-372	UNITY HYBRID	RP/EX REM FRAME UNITY300 VPLEX VS6=IC	\$9,170	Each	10%	\$8,253	Other	UM-1
456-111-373	456-111-373	UNITY HYBRID	RP/EX REM FRAME UNITY400 VPLEX VS6=IC	\$20,140	Each	10%	\$18,126	Other	UM-1
456-111-374	456-111-374	UNITY HYBRID	RP/EX REM FRAME UNITY500 VPLEX VS6=IC	\$29,730	Each	10%	\$26,757	Other	UM-1
456-111-375	456-111-375	UNITY HYBRID	RP/EX REM FRAME UNITY600 VPLEX VS6=IC	\$47,490	Each	10%	\$42,741	Other	UM-1
458-001-289	458-001-289	UNITY HYBRID	Unity 400 Base Software + D RE=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-290	458-001-290	UNITY HYBRID	Unity 500 Base Software + D RE=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-291	458-001-291	UNITY HYBRID	Unity 600 Base Software + D RE=IC	\$0	Each	10%	\$0	Other	UM-1



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-001-293	458-001-293	UNITY HYBRID	Unity 400 Base Software =IC	\$0	Each	10%	\$0	Other	UM-1
458-001-294	458-001-294	UNITY HYBRID	Unity 500 Base Software =IC	\$0	Each	10%	\$0	Other	UM-1
458-001-295	458-001-295	UNITY HYBRID	Unity 600 Base Software =IC	\$0	Each	10%	\$0	Other	UM-1
458-001-362	458-001-362	UNITY HYBRID	RP ADV LOC UNITY 300/380=IC	\$3,560	Each	10%	\$3,204	Other	UM-1
458-001-363	458-001-363	UNITY HYBRID	RP ADV LOC UNITY 400/480=IC	\$7,820	Each	10%	\$7,038	Other	UM-1
458-001-364	458-001-364	UNITY HYBRID	RP ADV LOC UNITY 500/680=IC	\$13,320	Each	10%	\$11,988	Other	UM-1
458-001-365	458-001-365	UNITY HYBRID	RP ADV LOC UNITY 600/880=IC	\$19,000	Each	10%	\$17,100	Other	UM-1
458-001-370	458-001-370	UNITY HYBRID	RP BASIC TO ADV LOC UG UNITY 300/380=IC	\$9,550	Each	10%	\$8,595	Other	UM-1
458-001-371	458-001-371	UNITY HYBRID	RP BASIC TO ADV LOC UG UNITY 400/480=IC	\$20,960	Each	10%	\$18,864	Other	UM-1
458-001-372	458-001-372	UNITY HYBRID	RP BASIC TO ADV LOC UG UNITY 500/680=IC	\$32,290	Each	10%	\$29,061	Other	UM-1
458-001-373	458-001-373	UNITY HYBRID	RP BASIC TO ADV LOC UG UNITY 600/880=IC	\$49,860	Each	10%	\$44,874	Other	UM-1
458-001-374	458-001-374	UNITY HYBRID	RP Basic for Unity 300/300F/350F =IC	\$0	Each	10%	\$0	Other	UM-1
458-001-375	458-001-375	UNITY HYBRID	RP Basic for Unity 400/400F/450F =IC	\$0	Each	10%	\$0	Other	UM-1
458-001-376	458-001-376	UNITY HYBRID	RP Basic for Unity 500/500F/550F =IC	\$0	Each	10%	\$0	Other	UM-1
458-001-377	458-001-377	UNITY HYBRID	RP Basic for Unity 600/600F/650F =IC	\$0	Each	10%	\$0	Other	UM-1
458-001-427	458-001-427	UNITY HYBRID	AppSync Bsc for Unity 500/680=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-428	458-001-428	UNITY HYBRID	AppSync Bsc for Unity 600/880=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-449	458-001-449	UNITY HYBRID	RP ADV REM UNITY 300/380=IC	\$9,170	Each	10%	\$8,253	Other	UM-1
458-001-450	458-001-450	UNITY HYBRID	RP ADV REM UNITY 400/480=IC	\$20,140	Each	10%	\$18,126	Other	UM-1
458-001-451	458-001-451	UNITY HYBRID	RP ADV REM UNITY 500/680=IC	\$29,730	Each	10%	\$26,757	Other	UM-1
458-001-452	458-001-452	UNITY HYBRID	RP ADV REM UNITY 600/880=IC	\$47,490	Each	10%	\$42,741	Other	UM-1
458-001-456	458-001-456	UNITY HYBRID	RP BASIC TO ADV REM UG UNITY 300/380=IC	\$9,550	Each	10%	\$8,595	Other	UM-1
458-001-457	458-001-457	UNITY HYBRID	RP BASIC TO ADV REM UG UNITY 400/480=IC	\$20,960	Each	10%	\$18,864	Other	UM-1
458-001-458	458-001-458	UNITY HYBRID	RP BASIC TO ADV REM UG UNITY 500/680=IC	\$32,290	Each	10%	\$29,061	Other	UM-1
458-001-459	458-001-459	UNITY HYBRID	RP BASIC TO ADV REM UG UNITY 600/880=IC	\$49,860	Each	10%	\$44,874	Other	UM-1
458-001-464	458-001-464	UNITY HYBRID	Storage M+R for Unity	\$0	Each	10%	\$0	Other	UM-1
458-001-472	458-001-472	UNITY HYBRID	SRM UPG for Unity	\$0	Each	10%	\$0	Other	UM-1
458-001-478	458-001-478	UNITY HYBRID	SRM for Unity	\$0	Each	10%	\$0	Other	UM-1
458-001-482	458-001-482	UNITY HYBRID	RP/EX VPLEX FB UNITY LOCAL PRODUCT	\$0	Each	10%	\$0	Other	UM-1
458-001-483	458-001-483	UNITY HYBRID	RP/EX VPLEX FB UNITY REMOTE PRODUCT	\$0	Each	10%	\$0	Other	UM-1
458-001-488	458-001-488	UNITY HYBRID	RP VIRTUAL APPLIANCE FOR VNX PRODUCT=IB	\$0	Each	10%	\$0	Other	UM-1
458-001-586	458-001-586	UNITY HYBRID	RP Basic for Unity 380/480/680/880=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-588	458-001-588	UNITY HYBRID	AppSync Adv for Unity 300/380=IC	\$10,930	Each	10%	\$9,837	Other	UM-1
458-001-590	458-001-590	UNITY HYBRID	AppSync Adv for Unity 400/480=IC	\$24,000	Each	10%	\$21,600	Other	UM-1
458-001-592	458-001-592	UNITY HYBRID	AppSync Adv for Unity 500/680=IC	\$37,980	Each	10%	\$34,182	Other	UM-1
458-001-594	458-001-594	UNITY HYBRID	AppSync Adv for Unity 600/880=IC	\$46,240	Each	10%	\$41,616	Other	UM-1
458-001-712	458-001-712	UNITY HYBRID	RP/EX VPLEX VS6 FB UNITY LOCAL PRODUCT	\$0	Each	10%	\$0	Other	UM-1
458-001-713	458-001-713	UNITY HYBRID	RP/EX VPLEX VS6 FB UNITY REMOTE PRODUCT	\$0	Each	10%	\$0	Other	UM-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-001-839	458-001-839	UNITY HYBRID	Unity 300 BASE Software+ D RE=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-841	458-001-841	UNITY HYBRID	Unity 400 BASE Software+ D RE=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-843	458-001-843	UNITY HYBRID	Unity 500 BASE Software+D RE=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-845	458-001-845	UNITY HYBRID	Unity 600 BASE Software+D RE=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-847	458-001-847	UNITY HYBRID	Unity 300 BASE Software=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-849	458-001-849	UNITY HYBRID	Unity 400 BASE Software=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-851	458-001-851	UNITY HYBRID	Unity 500 Base Software=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-853	458-001-853	UNITY HYBRID	Unity 600 BASE Software=IC	\$0	Each	10%	\$0	Other	UM-1
458-002-523	458-002-523	UNITY HYBRID	Unity HFA Base Software+ DARE=IC	\$0	Each	10%	\$0	Other	UM-1
458-002-524	458-002-524	UNITY HYBRID	Unity HFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-1
458-002-620	458-002-620	UNITY HYBRID	SRM for Unity 380=IC	\$5,460	Each	10%	\$4,914	Other	UM-1
458-002-621	458-002-621	UNITY HYBRID	SRM for Unity 480=IC	\$13,100	Each	10%	\$11,790	Other	UM-1
458-002-622	458-002-622	UNITY HYBRID	SRM for Unity 680=IC	\$26,190	Each	10%	\$23,571	Other	UM-1
458-002-623	458-002-623	UNITY HYBRID	SRM for Unity 880=IC	\$38,190	Each	10%	\$34,371	Other	UM-1
85W16GSP	85W16GSP	UNITY HYBRID	PCB TLA Unity SP module 85W 1.6G	\$4,935	Each	10%	\$4,442	Other	UM-1
85W24GSP	85W24GSP	UNITY HYBRID	PCB TLA Unity SP module 85W 2.4G	\$11,170	Each	10%	\$10,053	Other	UM-1
8GBDIMM	8GBDIMM	UNITY HYBRID	8GByte Registered DIMM TLA DDR4-2133	\$235	Each	10%	\$212	Other	UM-1
D3122AD	D3122AD	UNITY HYBRID	Unity 2U 25x2.5 Drive DAE EMC Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122ADF	D3122ADF	UNITY HYBRID	Unity 2U 25x2.5 DRV DAE EMC FLD Rck UPG	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122DF15	D3122DF15	UNITY HYBRID	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$0	Each	10%	\$0	Other	UM-1
D3122DF25	D3122DF25	UNITY HYBRID	Unity 2U 25x2.5 Drive DAE FLD Rck DC	\$2,685	Each	10%	\$2,417	Other	UM-1
D3122DPF15	D3122DPF15	UNITY HYBRID	3U 15x3.5 12G EXP DC PRM- Customer Rck	\$0	Each	10%	\$0	Other	UM-1
D3122DPF25	D3122DPF25	UNITY HYBRID	Unity 2U 25x2.5 Drive DAE FLD Rck Prm DC	\$2,685	Each	10%	\$2,417	Other	UM-1
D3122F	D3122F	UNITY HYBRID	Unity 2U 25x2.5 Drive DAE FLD Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122LNAD	D3122LNAD	Unity Hybrid	Unity 2U 25x2.5 DAE Dell EMC Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122LNADF	D3122LNADF	Unity Hybrid	Unity 2U 25x2.5 DAE FLD RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122LNAR	D3122LNAR	Unity Hybrid	Unity 2U 25x2.5 DAE Dell EMC Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122LNF	D3122LNF	Unity Hybrid	Unity 2U 25x2.5 DAE Customer Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122LNPAD	D3122LNPAD	Unity Hybrid	Unity 2U 25x2.5 PRM DAE Dell EMC Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122LNPAR	D3122LNPAR	Unity Hybrid	Unity 2U 25x2.5 PRM DAE Customer Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122NLNAD	D3122NLNAD	Unity Hybrid	Unity 2U 25x2.5 DAE Dell EMC Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122NLNADF	D3122NLNADF	Unity Hybrid	Unity 2U 25x2.5 DAE FLD RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122NLNAR	D3122NLNAR	Unity Hybrid	Unity 2U 25x2.5 DAE Dell EMC Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122NLNF	D3122NLNF	Unity Hybrid	Unity 2U 25x2.5 DAE Customer Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122NLNFAF	D3122NLNFAF	Unity Hybrid	UnityF 2U 25x2.5 DAE Customer Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122NLNPAD	D3122NLNPAD	Unity Hybrid	Unity 2U 25x2.5 PRM DAE Dell EMC Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122NLNPAR	D3122NLNPAR	Unity Hybrid	Unity 2U 25x2.5 PRM DAE Customer Rck	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122NLNPF	D3122NLNPF	Unity Hybrid	Unity 2U 25x2.5 DAE FLD RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3122PAD	D3122PAD	UNITY HYBRID	Unity 2U 25x2.5 Drive DAE PRM EMC RCK	\$2,440	Each	10%	\$2,196	Other	UM-1
D3122PF	D3122PF	UNITY HYBRID	2U 25x2.5 12G EXPDAE PRM- FLD Ins	\$2,440	Each	10%	\$2,196	Other	UM-1
D312380AD	D312380AD	UNITY HYBRID	Unity 3U 80x2.5 Drive DAE EMC Rck	\$9,200	Each	10%	\$8,280	Other	UM-1
D312380F	D312380F	UNITY HYBRID	Unity 3U 80x2.5 Drive DAE FLD RCK	\$9,200	Each	10%	\$8,280	Other	UM-1
D312380FU	D312380FU	UNITY HYBRID	UNITY 3U 80X2.5 DRIVE DAE FLD UPG	\$9,200	Each	10%	\$8,280	Other	UM-1
D3123AD	D3123AD	UNITY HYBRID	Unity 3U 15x3.5 Drive DAE EMC Rck	\$2,170	Each	10%	\$1,953	Other	UM-1
D3123ADF	D3123ADF	UNITY HYBRID	Unity 3U 15x3.5 DRV DAE EMC FLD Rck UPG	\$2,170	Each	10%	\$1,953	Other	UM-1
D3123DF15	D3123DF15	UNITY HYBRID	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$0	Each	10%	\$0	Other	UM-1
D3123DPF15	D3123DPF15	UNITY HYBRID	3U 15x3.5 12G EXP DC PRM- Customer Rck	\$0	Each	10%	\$0	Other	UM-1
D3123F	D3123F	UNITY HYBRID	Unity 3U 15x3.5 Drive DAE FLD Rck	\$2,170	Each	10%	\$1,953	Other	UM-1
D3123PAD	D3123PAD	UNITY HYBRID	Unity 3U 15x3.5 Drive DAE PRM EMC Rck	\$2,170	Each	10%	\$1,953	Other	UM-1
D3123PF	D3123PF	UNITY HYBRID	3U 15x3.5 12G EXPDAE PRM-FLD Ins	\$2,170	Each	10%	\$1,953	Other	UM-1
D31D12CKITO	D31D12CKITO	UNITY HYBRID	12 Drive DPE FLD INSTALL KIT	\$0	Each	10%	\$0	Other	UM-1
D31D24AD12	D31D24AD12	UNITY HYBRID	Unity 300 2U DPE 12x3.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
D31D24AD25	D31D24AD25	UNITY HYBRID	Unity 300 2U DPE 25x2.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
D31D24AF12	D31D24AF12	UNITY HYBRID	Unity 300 2U DPE 12x3.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
D31D24AF25	D31D24AF25	UNITY HYBRID	Unity 300 2U DPE 25x2.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
D31D24DF12	D31D24DF12	UNITY HYBRID	Unity 300 2U DPE 12x3.5 Drive FLD Rck DC	\$0	Each	10%	\$0	Other	UM-1
D31D24DF25	D31D24DF25	UNITY HYBRID	Unity 300 2U DPE 25x2.5 Drive FLD Rck DC	\$0	Each	10%	\$0	Other	UM-1
D31D25CKITO	D31D25CKITO	UNITY HYBRID	25 Drive DPE FLD INSTALL KIT	\$0	Each	10%	\$0	Other	UM-1
D31DEMCK12KIT	D31DEMCK12KIT	UNITY HYBRID	Unity 12 Drive DPE FLD INSTALL KIT	\$0	Each	10%	\$0	Other	UM-1
D31DEMCK25KIT	D31DEMCK25KIT	UNITY HYBRID	Unity 25 Drive DPE FLD INSTALL KIT	\$0	Each	10%	\$0	Other	UM-1
D31EMCCK12KIT	D31EMCCK12KIT	UNITY HYBRID	Unity 12 Drive EMC DPE FLD INST KIT	\$0	Each	10%	\$0	Other	UM-1
D31EMCCK25KIT	D31EMCCK25KIT	UNITY HYBRID	Unity 25 Drive EMC DPE FLD INST KIT	\$0	Each	10%	\$0	Other	UM-1
D31TD32	D31TD32	UNITY HYBRID	Unity DIP 300 to 400	\$21,225	Each	10%	\$19,103	Other	UM-1
D31TD33	D31TD33	UNITY HYBRID	Unity DIP 300 to 500	\$44,295	Each	10%	\$39,866	Other	UM-1
D31TD34	D31TD34	UNITY HYBRID	Unity DIP 300 to 600	\$93,560	Each	10%	\$84,204	Other	UM-1
D32D32AD12	D32D32AD12	UNITY HYBRID	Unity 400 2U DPE 12x3.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
D32D32AD25	D32D32AD25	UNITY HYBRID	Unity 400 2U DPE 25x2.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
D32D32AF12	D32D32AF12	UNITY HYBRID	Unity 400 2U DPE 12x3.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
D32D32AF25	D32D32AF25	UNITY HYBRID	Unity 400 2U DPE 25x2.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
D32D32DF12	D32D32DF12	UNITY HYBRID	Unity 400 2U DPE 12x3.5 Drive FLD Rck DC	\$24,575	Each	10%	\$22,118	Other	UM-1
D32D32DF25	D32D32DF25	UNITY HYBRID	Unity 400 2U DPE 25x2.5 Drive FLD Rck DC	\$24,575	Each	10%	\$22,118	Other	UM-1
D3-2S10-1200	D3-2S10-1200	UNITY HYBRID	UNITY 1.2TB 10K SAS 25X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-1
D3-2S10-1200TU	D3-2S10-1200TU	UNITY HYBRID	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-1
D3-2S10-1200U	D3-2S10-1200U	UNITY HYBRID	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-1
D3-2S10-1800	D3-2S10-1800	UNITY HYBRID	UNITY 1.8TB 10K SAS 25X2.5 DRIVE	\$1,320	Each	10%	\$1,188	Other	UM-1
D3-2S10-1800TU	D3-2S10-1800TU	UNITY HYBRID	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-1
D3-2S10-1800U	D3-2S10-1800U	UNITY HYBRID	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-1
D3-2S10-600	D3-2S10-600	UNITY HYBRID	UNITY 600GB 10K SAS 25X2.5 DRIVE	\$655	Each	10%	\$590	Other	UM-1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3-2S10-600TU	D3-2S10-600TU	UNITY HYBRID	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-1
D3-2S10-600U	D3-2S10-600U	UNITY HYBRID	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-1
D3-2S12FX-1600	D3-2S12FX-1600	UNITY HYBRID	UNITY 1.6TB FLASH 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-2S12FX-1600TU	D3-2S12FX-1600TU	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$7,470	Each	10%	\$6,723	Other	UM-1
D3-2S12FX-1600U	D3-2S12FX-1600U	UNITY HYBRID	UNITY 1.6TB FLASH 25X2.5 DRIVE UG	\$7,470	Each	10%	\$6,723	Other	UM-1
D3-2S12FX-200	D3-2S12FX-200	UNITY HYBRID	UNITY 200GB FLASH 25X2.5 DRIVE	\$1,335	Each	10%	\$1,202	Other	UM-1
D3-2S12FX-200TU	D3-2S12FX-200TU	UNITY HYBRID	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3-2S12FX-200U	D3-2S12FX-200U	UNITY HYBRID	UNITY 200GB FLASH 25X2.5 DRIVE UG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3-2S12FX-400	D3-2S12FX-400	UNITY HYBRID	UNITY 400GB FLASH 25X2.5 DRIVE	\$2,135	Each	10%	\$1,922	Other	UM-1
D3-2S12FX-400TU	D3-2S12FX-400TU	UNITY HYBRID	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3-2S12FX-400U	D3-2S12FX-400U	UNITY HYBRID	UNITY 400GB FLASH 25X2.5 DRIVE UG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3-2S12FX-800	D3-2S12FX-800	UNITY HYBRID	UNITY 800GB FLASH 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-2S12FX-800TU	D3-2S12FX-800TU	UNITY HYBRID	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3-2S12FX-800U	D3-2S12FX-800U	UNITY HYBRID	UNITY 800GB FLASH 25X2.5 DRIVE UG	\$4,550	Each	10%	\$4,095	Other	UM-1
D32S12FXL-1600	D32S12FXL-1600	UNITY HYBRID	UNITY 1.6TB FVP SSD 25X2.5 DRIVE	\$5,190	Each	10%	\$4,671	Other	UM-1
D3-2S12FXL-1600	D3-2S12FXL-1600	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D32S12FXL-1600TU	D32S12FXL-1600TU	UNITY HYBRID	UNITY 1.6TB FVP SSD 25X2.5 DRIVE UPG	\$6,228	Each	10%	\$5,605	Other	UM-1
D3-2S12FXL-1600TU	D3-2S12FXL-1600TU	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D32S12FXL-1600U	D32S12FXL-1600U	UNITY HYBRID	UNITY 1.6TB FVP SSD 25X2.5 DRIVE UPG	\$6,228	Each	10%	\$5,605	Other	UM-1
D3-2S12FXL-1600U	D3-2S12FXL-1600U	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-2S12FXL-3200	D3-2S12FXL-3200	UNITY HYBRID	UNITY 3.2TB FLASH 25X2.5 DRIVE	\$8,695	Each	10%	\$7,826	Other	UM-1
D3-2S12FXL-3200TU	D3-2S12FXL-3200TU	UNITY HYBRID	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$10,435	Each	10%	\$9,392	Other	UM-1
D3-2S12FXL-3200U	D3-2S12FXL-3200U	UNITY HYBRID	UNITY 3.2TB FLASH 25X2.5 DRIVE UPG	\$10,435	Each	10%	\$9,392	Other	UM-1
D3-2S12FXL-400	D3-2S12FXL-400	UNITY HYBRID	UNITY 400GB AFP SSD 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-2S12FXL-400TU	D3-2S12FXL-400TU	UNITY HYBRID	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-2S12FXL-400U	D3-2S12FXL-400U	UNITY HYBRID	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D32S12FXL-800	D32S12FXL-800	UNITY HYBRID	UNITY 800GB FVP SSD 25X2.5 DRIVE	\$3,230	Each	10%	\$2,907	Other	UM-1
D3-2S12FXL-800	D3-2S12FXL-800	UNITY HYBRID	UNITY 800GB FVP3 SSD 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D32S12FXL-800TU	D32S12FXL-800TU	UNITY HYBRID	UNITY 800GB FVP SSD 25X2.5 DRIVE UPG	\$3,876	Each	10%	\$3,488	Other	UM-1
D3-2S12FXL-800TU	D3-2S12FXL-800TU	UNITY HYBRID	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D32S12FXL-800U	D32S12FXL-800U	UNITY HYBRID	UNITY 800GB FVP SSD 25X2.5 DRIVE UPG	\$3,876	Each	10%	\$3,488	Other	UM-1
D3-2S12FXL-800U	D3-2S12FXL-800U	UNITY HYBRID	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-2S15-600	D3-2S15-600	UNITY HYBRID	UNITY 600GB 15K SAS 25X2.5 DRIVE	\$865	Each	10%	\$779	Other	UM-1
D3-2S15-600TU	D3-2S15-600TU	UNITY HYBRID	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040	Each	10%	\$936	Other	UM-1
D3-2S15-600U	D3-2S15-600U	UNITY HYBRID	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040	Each	10%	\$936	Other	UM-1
D3-2SFXL2-15360	D3-2SFXL2-15360	UNITY HYBRID	UNITY 15.36TB SSD 25X2.5	\$38,015	Each	10%	\$34,214	Other	UM-1
D3-2SFXL2-15360TU	D3-2SFXL2-15360TU	UNITY HYBRID	UNITY 15.36TB SSD 25X2.5 UPG	\$45,620	Each	10%	\$41,058	Other	UM-1
D3-2SFXL2-15360U	D3-2SFXL2-15360U	UNITY HYBRID	UNITY 15.36TB SSD 25X2.5 UPG	\$45,620	Each	10%	\$41,058	Other	UM-1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3-2SFXL2-7680	D3-2SFXL2-7680	UNITY HYBRID	UNITY 7.68TB SSD 25X2.5	\$18,305	Each	10%	\$16,475	Other	UM-1
D3-2SFXL2-7680TU	D3-2SFXL2-7680TU	UNITY HYBRID	UNITY 7.68TB SSD 25X2.5 UPG	\$21,970	Each	10%	\$19,773	Other	UM-1
D3-2SFXL2-7680U	D3-2SFXL2-7680U	UNITY HYBRID	UNITY 7.68TB SSD 25X2.5 UPG	\$21,970	Each	10%	\$19,773	Other	UM-1
D32TD33	D32TD33	UNITY HYBRID	Unity DIP 400 to 500	\$44,295	Each	10%	\$39,866	Other	UM-1
D32TD34	D32TD34	UNITY HYBRID	Unity DIP 400 to 600	\$93,560	Each	10%	\$84,204	Other	UM-1
D33D48AD12	D33D48AD12	UNITY HYBRID	Unity 500 2U DPE 12x3.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
D33D48AD25	D33D48AD25	UNITY HYBRID	Unity 500 2U DPE 25x2.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
D33D48AF12	D33D48AF12	UNITY HYBRID	Unity 500 2U DPE 12x3.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
D33D48AF25	D33D48AF25	UNITY HYBRID	Unity 500 2U DPE 25x2.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
D33D48DF12	D33D48DF12	UNITY HYBRID	Unity 500 2U DPE 12x3.5 Drive FLD Rck DC	\$0	Each	10%	\$0	Other	UM-1
D33D48DF25	D33D48DF25	UNITY HYBRID	Unity 500 2U DPE 25x2.5 Drive FLD Rck DC	\$0	Each	10%	\$0	Other	UM-1
D33TD34	D33TD34	UNITY HYBRID	Unity DIP 500 to 600	\$93,560	Each	10%	\$84,204	Other	UM-1
D34D64AD12	D34D64AD12	UNITY HYBRID	Unity 600 2U DPE 12x3.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
D34D64AD25	D34D64AD25	UNITY HYBRID	Unity 600 2U DPE 25x2.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
D34D64AF12	D34D64AF12	UNITY HYBRID	Unity 600 2U DPE 12x3.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
D34D64AF25	D34D64AF25	UNITY HYBRID	Unity 600 2U DPE 25x2.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
D34D64DF12	D34D64DF12	UNITY HYBRID	Unity 600 2U DPE 12x3.5 Drive FLD Rck DC	\$0	Each	10%	\$0	Other	UM-1
D34D64DF25	D34D64DF25	UNITY HYBRID	Unity 600 2U DPE 25x2.5 Drive FLD Rck DC	\$0	Each	10%	\$0	Other	UM-1
D3-D2S10-1200	D3-D2S10-1200	UNITY HYBRID	UNITY 1.2TB 10K SAS 80X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-1
D3-D2S10-1200TU	D3-D2S10-1200TU	UNITY HYBRID	UNITY 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-1
D3-D2S10-1200U	D3-D2S10-1200U	UNITY HYBRID	UNITY 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-1
D3-D2S10-1800	D3-D2S10-1800	UNITY HYBRID	UNITY 1.8TB 10K SAS 80X2.5 DRIVE	\$1,320	Each	10%	\$1,188	Other	UM-1
D3-D2S10-1800TU	D3-D2S10-1800TU	UNITY HYBRID	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-1
D3-D2S10-1800U	D3-D2S10-1800U	UNITY HYBRID	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-1
D3-D2S10-600	D3-D2S10-600	UNITY HYBRID	UNITY 600GB 10K SAS 80X2.5 DRIVE	\$655	Each	10%	\$590	Other	UM-1
D3-D2S10-600TU	D3-D2S10-600TU	UNITY HYBRID	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-1
D3-D2S10-600U	D3-D2S10-600U	UNITY HYBRID	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-1
D3-D2S12FX-1600	D3-D2S12FX-1600	UNITY HYBRID	UNITY 1.6TB FLASH 80X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-D2S12FX-1600TU	D3-D2S12FX-1600TU	UNITY HYBRID	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$7,470	Each	10%	\$6,723	Other	UM-1
D3-D2S12FX-1600U	D3-D2S12FX-1600U	UNITY HYBRID	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$7,470	Each	10%	\$6,723	Other	UM-1
D3-D2S12FX-200	D3-D2S12FX-200	UNITY HYBRID	UNITY 200GB FLASH 80X2.5 DRIVE	\$1,335	Each	10%	\$1,202	Other	UM-1
D3-D2S12FX-200TU	D3-D2S12FX-200TU	UNITY HYBRID	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3-D2S12FX-200U	D3-D2S12FX-200U	UNITY HYBRID	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3-D2S12FX-400	D3-D2S12FX-400	UNITY HYBRID	UNITY 400GB FLASH 80X2.5 DRIVE	\$2,135	Each	10%	\$1,922	Other	UM-1
D3-D2S12FX-400TU	D3-D2S12FX-400TU	UNITY HYBRID	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3-D2S12FX-400U	D3-D2S12FX-400U	UNITY HYBRID	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3-D2S12FX-800	D3-D2S12FX-800	UNITY HYBRID	UNITY 800GB FLASH 80X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-D2S12FX-800TU	D3-D2S12FX-800TU	UNITY HYBRID	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,550	Each	10%	\$4,095	Other	UM-1



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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3-D2S12FX-800U	D3-D2S12FX-800U	UNITY HYBRID	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3-D2S12FXL-1600	D3-D2S12FXL-1600	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE	\$5,190	Each	10%	\$4,671	Other	UM-1
D3-D2S12FXL-1600TU	D3-D2S12FXL-1600TU	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE UPG	\$6,228	Each	10%	\$5,605	Other	UM-1
D3-D2S12FXL-1600U	D3-D2S12FXL-1600U	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE UPG	\$6,228	Each	10%	\$5,605	Other	UM-1
D3-D2S12FXL-3200	D3-D2S12FXL-3200	UNITY HYBRID	UNITY 3.2TB FLASH 80X2.5 DRIVE	\$8,695	Each	10%	\$7,826	Other	UM-1
D3-D2S12FXL-3200TU	D3-D2S12FXL-3200TU	UNITY HYBRID	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$10,435	Each	10%	\$9,392	Other	UM-1
D3-D2S12FXL-3200U	D3-D2S12FXL-3200U	UNITY HYBRID	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$10,435	Each	10%	\$9,392	Other	UM-1
D3-D2S12FXL-800	D3-D2S12FXL-800	UNITY HYBRID	UNITY 800GB FVP3 SSD 80X2.5 DRIVE	\$3,230	Each	10%	\$2,907	Other	UM-1
D3-D2S12FXL-800TU	D3-D2S12FXL-800TU	UNITY HYBRID	UNITY 800GB FVP3 SSD 80X2.5 DRIVE UPG	\$3,876	Each	10%	\$3,488	Other	UM-1
D3-D2S12FXL-800U	D3-D2S12FXL-800U	UNITY HYBRID	UNITY 800GB FVP3 SSD 80X2.5 DRIVE UPG	\$3,876	Each	10%	\$3,488	Other	UM-1
D3-D2S15-600	D3-D2S15-600	UNITY HYBRID	UNITY 600GB 15K SAS 80X2.5 DRIVE	\$865	Each	10%	\$779	Other	UM-1
D3-D2S15-600TU	D3-D2S15-600TU	UNITY HYBRID	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$1,040	Each	10%	\$936	Other	UM-1
D3-D2S15-600U	D3-D2S15-600U	UNITY HYBRID	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$1,040	Each	10%	\$936	Other	UM-1
D3-D2SFXL2-15360	D3-D2SFXL2-15360	UNITY HYBRID	UNITY 15.36TB SSD 80X2.5	\$38,015	Each	10%	\$34,214	Other	UM-1
D3-D2SFXL2-15360TU	D3-D2SFXL2-15360TU	UNITY HYBRID	UNITY 15.36TB SSD 80X2.5 UPG	\$45,620	Each	10%	\$41,058	Other	UM-1
D3-D2SFXL2-15360U	D3-D2SFXL2-15360U	UNITY HYBRID	UNITY 15.36TB SSD 80X2.5 UPG	\$45,620	Each	10%	\$41,058	Other	UM-1
D3-D2SFXL2-7680	D3-D2SFXL2-7680	UNITY HYBRID	UNITY 7.68TB SSD 80X2.5	\$18,305	Each	10%	\$16,475	Other	UM-1
D3-D2SFXL2-7680TU	D3-D2SFXL2-7680TU	UNITY HYBRID	UNITY 7.68TB SSD 80X2.5 UPG	\$21,970	Each	10%	\$19,773	Other	UM-1
D3-D2SFXL2-7680U	D3-D2SFXL2-7680U	UNITY HYBRID	UNITY 7.68TB SSD 80X2.5 UPG	\$21,970	Each	10%	\$19,773	Other	UM-1
D3DAE2URK	D3DAE2URK	UNITY HYBRID	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135	Each	10%	\$122	Other	UM-1
D3DAE3URK	D3DAE3URK	UNITY HYBRID	Unity Snap In RAIL Kit 3U 15 Drive DAE	\$135	Each	10%	\$122	Other	UM-1
D3DAE80RK	D3DAE80RK	UNITY HYBRID	Unity Snap In RAIL Kit 80 Drive DAE	\$225	Each	10%	\$203	Other	UM-1
D3DPE2URK12	D3DPE2URK12	UNITY HYBRID	Unity Snap In RAIL Kit 2U 12 Drive DPE	\$135	Each	10%	\$122	Other	UM-1
D3DPE2URK25	D3DPE2URK25	UNITY HYBRID	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135	Each	10%	\$122	Other	UM-1
D3FC-2S12FX-200	D3FC-2S12FX-200	UNITY HYBRID	UNITY 200GB FAST CACHE 25X2.5 DRIVE	\$1,335	Each	10%	\$1,202	Other	UM-1
D3FC-2S12FX-200TU	D3FC-2S12FX-200TU	UNITY HYBRID	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3FC-2S12FX-200U	D3FC-2S12FX-200U	UNITY HYBRID	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3FC-2S12FX-400	D3FC-2S12FX-400	UNITY HYBRID	UNITY 400GB FAST CACHE 25X2.5 DRIVE	\$2,135	Each	10%	\$1,922	Other	UM-1
D3FC-2S12FX-400TU	D3FC-2S12FX-400TU	UNITY HYBRID	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3FC-2S12FX-400U	D3FC-2S12FX-400U	UNITY HYBRID	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3FC-2S12FX-800	D3FC-2S12FX-800	UNITY HYBRID	UNITY 800GB FAST CACHE 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3FC-2S12FX-800TU	D3FC-2S12FX-800TU	UNITY HYBRID	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3FC-2S12FX-800U	D3FC-2S12FX-800U	UNITY HYBRID	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3FC-D2S12FX-200	D3FC-D2S12FX-200	UNITY HYBRID	UNITY 200GB FAST CACHE 80X2.5 DRIVE	\$1,335	Each	10%	\$1,202	Other	UM-1
D3FC-D2S12FX-200TU	D3FC-D2S12FX-200TU	UNITY HYBRID	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3FC-D2S12FX-200U	D3FC-D2S12FX-200U	UNITY HYBRID	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3FC-D2S12FX-400	D3FC-D2S12FX-400	UNITY HYBRID	UNITY 400GB FAST CACHE 80X2.5 DRIVE	\$2,135	Each	10%	\$1,922	Other	UM-1
D3FC-D2S12FX-400TU	D3FC-D2S12FX-400TU	UNITY HYBRID	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,560	Each	10%	\$2,304	Other	UM-1

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D3FC-D2S12FX-400U	D3FC-D2S12FX-400U	UNITY HYBRID	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3FC-D2S12FX-800	D3FC-D2S12FX-800	UNITY HYBRID	UNITY 800GB FAST CACHE 80X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3FC-D2S12FX-800TU	D3FC-D2S12FX-800TU	UNITY HYBRID	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3FC-D2S12FX-800U	D3FC-D2S12FX-800U	UNITY HYBRID	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3FC-OM3-100M	D3FC-OM3-100M	UNITY HYBRID	100M MM FIBRE CABLE LC-LC	\$220	Each	10%	\$198	Other	UM-1
D3FC-OM3-10M	D3FC-OM3-10M	UNITY HYBRID	10M MM FIBRE CABLE LC-LC	\$135	Each	10%	\$122	Other	UM-1
D3FC-OM3-1M	D3FC-OM3-1M	UNITY HYBRID	1M MM FIBRE CABLE LC-LC	\$100	Each	10%	\$90	Other	UM-1
D3FC-OM3-30M	D3FC-OM3-30M	UNITY HYBRID	30M MM FIBRE CABLE LC-LC	\$160	Each	10%	\$144	Other	UM-1
D3FC-OM3-3M	D3FC-OM3-3M	UNITY HYBRID	3M MM FIBRE CABLE LC-LC	\$110	Each	10%	\$99	Other	UM-1
D3FC-OM3-50M	D3FC-OM3-50M	UNITY HYBRID	50M MM FIBRE CABLE LC-LC	\$190	Each	10%	\$171	Other	UM-1
D3FC-OM3-5M	D3FC-OM3-5M	UNITY HYBRID	5M MM FIBRE CABLE LC-LC	\$120	Each	10%	\$108	Other	UM-1
D3FC-OM4-100M	D3FC-OM4-100M	UNITY HYBRID	100M MM FIBRE CABLE LC-LC	\$440	Each	10%	\$396	Other	UM-1
D3FC-OM4-10M	D3FC-OM4-10M	UNITY HYBRID	10M MM FIBRE CABLE LC-LC	\$135	Each	10%	\$122	Other	UM-1
D3FC-OM4-1M	D3FC-OM4-1M	UNITY HYBRID	1M MM FIBRE CABLE LC-LC	\$100	Each	10%	\$90	Other	UM-1
D3FC-OM4-30M	D3FC-OM4-30M	UNITY HYBRID	30M MM FIBRE CABLE LC-LC	\$240	Each	10%	\$216	Other	UM-1
D3FC-OM4-3M	D3FC-OM4-3M	UNITY HYBRID	3M MM FIBRE CABLE LC-LC	\$110	Each	10%	\$99	Other	UM-1
D3FC-OM4-50M	D3FC-OM4-50M	UNITY HYBRID	50M MM FIBRE CABLE LC-LC	\$333	Each	10%	\$299	Other	UM-1
D3FC-OM4-5M	D3FC-OM4-5M	UNITY HYBRID	5M MM FIBRE CABLE LC-LC	\$120	Each	10%	\$108	Other	UM-1
D3FC-PS12FX-200	D3FC-PS12FX-200	UNITY HYBRID	UNITY 200GB FAST CACHE 12X3.5 DRIVE	\$1,335	Each	10%	\$1,202	Other	UM-1
D3FC-PS12FX-200TU	D3FC-PS12FX-200TU	UNITY HYBRID	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3FC-PS12FX-200U	D3FC-PS12FX-200U	UNITY HYBRID	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3FC-PS12FX-400	D3FC-PS12FX-400	UNITY HYBRID	UNITY 400GB FAST CACHE 12X3.5 DRIVE	\$2,135	Each	10%	\$1,922	Other	UM-1
D3FC-PS12FX-400TU	D3FC-PS12FX-400TU	UNITY HYBRID	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3FC-PS12FX-400U	D3FC-PS12FX-400U	UNITY HYBRID	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3FC-PS12FX-800	D3FC-PS12FX-800	UNITY HYBRID	UNITY 800GB FAST CACHE 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3FC-PS12FX-800TU	D3FC-PS12FX-800TU	UNITY HYBRID	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3FC-PS12FX-800U	D3FC-PS12FX-800U	UNITY HYBRID	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3FC-VS12FX-200	D3FC-VS12FX-200	UNITY HYBRID	UNITY 200GB FAST CACHE 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3FC-VS12FX-200TU	D3FC-VS12FX-200TU	UNITY HYBRID	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3FC-VS12FX-200U	D3FC-VS12FX-200U	UNITY HYBRID	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3FC-VS12FX-400	D3FC-VS12FX-400	UNITY HYBRID	UNITY 400GB FAST CACHE 15X3.5 DRIVE	\$2,135	Each	10%	\$1,922	Other	UM-1
D3FC-VS12FX-400TU	D3FC-VS12FX-400TU	UNITY HYBRID	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3FC-VS12FX-400U	D3FC-VS12FX-400U	UNITY HYBRID	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3FC-VS12FX-800	D3FC-VS12FX-800	UNITY HYBRID	UNITY 800GB FAST CACHE 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3FC-VS12FX-800TU	D3FC-VS12FX-800TU	UNITY HYBRID	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3FC-VS12FX-800U	D3FC-VS12FX-800U	UNITY HYBRID	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3MSHD4L0HD2U	D3MSHD4L0HD2U	UNITY HYBRID	UNITY 2X2M 4L M SAS 0 HD Cables	\$0	Each	10%	\$0	Other	UM-1
D3MSHD4LHD2	D3MSHD4LHD2	UNITY HYBRID	UNITY 2X2M 4L MINI SAS HD Cables	\$270	Each	10%	\$243	Other	UM-1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
D3MSHD4LHD3	D3MSHD4LHD3	UNITY HYBRID	UNITY 2X3M 4L MINI SAS HD Cables	\$360	Each	10%	\$324	Other	UM-1
D3MSHD4LHD5	D3MSHD4LHD5	UNITY HYBRID	UNITY 2X5M 4L MINI SAS HD Cables	\$530	Each	10%	\$477	Other	UM-1
D3MSHD8LHD2	D3MSHD8LHD2	UNITY HYBRID	UNITY 2X2M 8L MINI SAS HD Cables	\$525	Each	10%	\$473	Other	UM-1
D3MSHD8LHD3	D3MSHD8LHD3	UNITY HYBRID	UNITY 2X3M 8L MINI SAS HD Cables	\$835	Each	10%	\$752	Other	UM-1
D3MSHD8LHD5	D3MSHD8LHD5	UNITY HYBRID	UNITY 2X5M 8L MINI SAS HD Cables	\$1,150	Each	10%	\$1,035	Other	UM-1
D3MSHDMSSHD2	D3MSHDMSSHD2	UNITY HYBRID	Unity 2x2M MINI SAS HD Cables	\$270	Each	10%	\$243	Other	UM-1
D3MSHDMSSHD5	D3MSHDMSSHD5	UNITY HYBRID	Unity 2x5M MINI SAS HD Cables	\$545	Each	10%	\$491	Other	UM-1
D3MSHDMSSHD8	D3MSHDMSSHD8	UNITY HYBRID	Unity 2x8M MINI SAS HD Cables	\$815	Each	10%	\$734	Other	UM-1
D3N-2S10-1200	D3N-2S10-1200	UNITY HYBRID	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRIVE	\$1,170	Each	10%	\$1,053	Other	UM-1
D3N-2S10-1200TU	D3N-2S10-1200TU	UNITY HYBRID	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,405	Each	10%	\$1,265	Other	UM-1
D3N-2S10-1200U	D3N-2S10-1200U	UNITY HYBRID	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,405	Each	10%	\$1,265	Other	UM-1
D3N-2S10-1800	D3N-2S10-1800	UNITY HYBRID	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRIVE	\$1,450	Each	10%	\$1,305	Other	UM-1
D3N-2S10-1800TU	D3N-2S10-1800TU	UNITY HYBRID	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,740	Each	10%	\$1,566	Other	UM-1
D3N-2S10-1800U	D3N-2S10-1800U	UNITY HYBRID	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,740	Each	10%	\$1,566	Other	UM-1
D3N-2S10-600	D3N-2S10-600	UNITY HYBRID	UNITY 600GB 10K SAS 25X2.5 NEBS DRIVE	\$720	Each	10%	\$648	Other	UM-1
D3N-2S10-600TU	D3N-2S10-600TU	UNITY HYBRID	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865	Each	10%	\$779	Other	UM-1
D3N-2S10-600U	D3N-2S10-600U	UNITY HYBRID	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865	Each	10%	\$779	Other	UM-1
D3N-2S12FX-1600	D3N-2S12FX-1600	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 25X2.5 NEBS DRV	\$0	Each	10%	\$0	Other	UM-1
D3N-2S12FX-1600TU	D3N-2S12FX-1600TU	UNITY HYBRID	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220	Each	10%	\$7,398	Other	UM-1
D3N-2S12FX-1600U	D3N-2S12FX-1600U	UNITY HYBRID	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220	Each	10%	\$7,398	Other	UM-1
D3N-2S12FX-200	D3N-2S12FX-200	UNITY HYBRID	UNITY 200GB FAST VP SSD 25X2.5 NEBS DRV	\$1,470	Each	10%	\$1,323	Other	UM-1
D3N-2S12FX-200TU	D3N-2S12FX-200TU	UNITY HYBRID	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765	Each	10%	\$1,589	Other	UM-1
D3N-2S12FX-200U	D3N-2S12FX-200U	UNITY HYBRID	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765	Each	10%	\$1,589	Other	UM-1
D3N-2S12FX-400	D3N-2S12FX-400	UNITY HYBRID	UNITY 400GB FAST VP SSD 25X2.5 NEBS DRV	\$2,350	Each	10%	\$2,115	Other	UM-1
D3N-2S12FX-400TU	D3N-2S12FX-400TU	UNITY HYBRID	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820	Each	10%	\$2,538	Other	UM-1
D3N-2S12FX-400U	D3N-2S12FX-400U	UNITY HYBRID	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820	Each	10%	\$2,538	Other	UM-1
D3N-2S12FX-800	D3N-2S12FX-800	UNITY HYBRID	UNITY 800GB FAST VP SSD 25X2.5 NEBS DRV	\$0	Each	10%	\$0	Other	UM-1
D3N-2S12FX-800TU	D3N-2S12FX-800TU	UNITY HYBRID	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005	Each	10%	\$4,505	Other	UM-1
D3N-2S12FX-800U	D3N-2S12FX-800U	UNITY HYBRID	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005	Each	10%	\$4,505	Other	UM-1
D3N-2S12FXL-1600	D3N-2S12FXL-1600	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE DC	\$5,709	Each	10%	\$5,138	Other	UM-1
D3N-2S12FXL-1600TU	D3N-2S12FXL-1600TU	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG DC	\$6,851	Each	10%	\$6,166	Other	UM-1
D3N-2S12FXL-1600U	D3N-2S12FXL-1600U	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG DC	\$6,851	Each	10%	\$6,166	Other	UM-1
D3N-2S12FXL-3200	D3N-2S12FXL-3200	UNITY HYBRID	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRIVE	\$9,565	Each	10%	\$8,609	Other	UM-1
D3N-2S12FXL-3200TU	D3N-2S12FXL-3200TU	UNITY HYBRID	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$11,480	Each	10%	\$10,332	Other	UM-1
D3N-2S12FXL-3200U	D3N-2S12FXL-3200U	UNITY HYBRID	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$11,480	Each	10%	\$10,332	Other	UM-1
D3N-2S12FXL-800	D3N-2S12FXL-800	UNITY HYBRID	UNITY 800GB FVP3 SSD 25X2.5 DRIVE DC	\$3,553	Each	10%	\$3,198	Other	UM-1
D3N-2S12FXL-800TU	D3N-2S12FXL-800TU	UNITY HYBRID	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG DC	\$4,264	Each	10%	\$3,837	Other	UM-1
D3N-2S12FXL-800U	D3N-2S12FXL-800U	UNITY HYBRID	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG DC	\$4,264	Each	10%	\$3,837	Other	UM-1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Column J Product Category (if applicable)
D3N-2S15-600	D3N-2S15-600	UNITY HYBRID	UNITY 600GB 15K SAS 25X2.5 NEBS DRIVE	\$950	Each	10%	\$855	Other	UM-1
D3N-2S15-600TU	D3N-2S15-600TU	UNITY HYBRID	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UG	\$1,140	Each	10%	\$1,026	Other	UM-1
D3N-2S15-600U	D3N-2S15-600U	UNITY HYBRID	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UPG	\$1,140	Each	10%	\$1,026	Other	UM-1
D3NFC-2S12FX-200	D3NFC-2S12FX-200	UNITY HYBRID	UNITY 200GB FAST CACHE 25X2.5 NEBS DRV	\$1,470	Each	10%	\$1,323	Other	UM-1
D3NFC-2S12FX-200TU	D3NFC-2S12FX-200TU	UNITY HYBRID	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765	Each	10%	\$1,589	Other	UM-1
D3NFC-2S12FX-200U	D3NFC-2S12FX-200U	UNITY HYBRID	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765	Each	10%	\$1,589	Other	UM-1
D3NFC-2S12FX-400	D3NFC-2S12FX-400	UNITY HYBRID	UNITY 400GB FAST CACHE 25X2.5 NEBS DRV	\$2,350	Each	10%	\$2,115	Other	UM-1
D3NFC-2S12FX-400TU	D3NFC-2S12FX-400TU	UNITY HYBRID	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,820	Each	10%	\$2,538	Other	UM-1
D3NFC-2S12FX-400U	D3NFC-2S12FX-400U	UNITY HYBRID	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,820	Each	10%	\$2,538	Other	UM-1
D3NFC-2S12FX-800	D3NFC-2S12FX-800	UNITY HYBRID	UNITY 800GB FAST CACHE 25X2.5 NEBS DRV	\$0	Each	10%	\$0	Other	UM-1
D3NFC-2S12FX-800TU	D3NFC-2S12FX-800TU	UNITY HYBRID	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005	Each	10%	\$4,505	Other	UM-1
D3NFC-2S12FX-800U	D3NFC-2S12FX-800U	UNITY HYBRID	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005	Each	10%	\$4,505	Other	UM-1
D3NSP-S4X1200-10K	D3NSP-S4X1200-10K	UNITY HYBRID	UNITY NBS SYSPACK 4x1.2TB 10K SAS 25X2.5	\$4,680	Each	10%	\$4,212	Other	UM-1
D3NSP-S4X1600XLSSD	D3NSP-S4X1600XLSSD	UNITY HYBRID	UNITY SYSPACK 4X1.6TB FVP3 SSD 25X2.5 DC	\$22,836	Each	10%	\$20,552	Other	UM-1
D3NSP-S4X1600X-SSD	D3NSP-S4X1600X-SSD	UNITY HYBRID	UNITYNBS SYSPCK 4x1.6TB FLASH 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3NSP-S4X1800-10K	D3NSP-S4X1800-10K	UNITY HYBRID	UNITY NBS SYSPACK 4X1.8TB 10KSAS 25X2.5	\$5,800	Each	10%	\$5,220	Other	UM-1
D3NSP-S4X3200XLSSD	D3NSP-S4X3200XLSSD	UNITY HYBRID	UNITY NBS SYSPACK 4X3.2TB AFP SSD 25X2.5	\$38,260	Each	10%	\$34,434	Other	UM-1
D3NSP-S4X400X-SSD	D3NSP-S4X400X-SSD	UNITY HYBRID	UNITY NBS SYSPK 4x400GB FLASH 25X2.5	\$9,395	Each	10%	\$8,456	Other	UM-1
D3NSP-S4X600-10K	D3NSP-S4X600-10K	UNITY HYBRID	UNITY NBS SYSPACK 4x600GB 10K SAS 25X2.5	\$2,880	Each	10%	\$2,592	Other	UM-1
D3NSP-S4X600-15K	D3NSP-S4X600-15K	UNITY HYBRID	UNITY NBS SYSPACK 4x600GB 15K SAS 25X2.5	\$3,805	Each	10%	\$3,425	Other	UM-1
D3NSP-S4X800XL-SSD	D3NSP-S4X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X800GB FVP3 SSD 25X2.5 DC	\$14,212	Each	10%	\$12,791	Other	UM-1
D3NSP-S4X800X-SSD	D3NSP-S4X800X-SSD	UNITY HYBRID	UNITY NBS SYSPK 4x800GB FLASH 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3NSP-S6X1200-10K	D3NSP-S6X1200-10K	UNITY HYBRID	UNITY NBS SYSPACK 6X1.2TB 10K SAS 25X2.5	\$7,020	Each	10%	\$6,318	Other	UM-1
D3NSP-S6X1600XLSSD	D3NSP-S6X1600XLSSD	UNITY HYBRID	UNITY SYSPACK 6X1.6TB FVP3 SSD 25X2.5 DC	\$34,254	Each	10%	\$30,829	Other	UM-1
D3NSP-S6X1600X-SSD	D3NSP-S6X1600X-SSD	UNITY HYBRID	UNITY NBS SYSPK 6X1.6TB FLASH 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3NSP-S6X1800-10K	D3NSP-S6X1800-10K	UNITY HYBRID	UNITY NBS SYSPACK 6X1.8TB 10KSAS 25X2.5	\$8,700	Each	10%	\$7,830	Other	UM-1
D3NSP-S6X3200XLSSD	D3NSP-S6X3200XLSSD	UNITY HYBRID	UNITY NBS SYSPACK 6X3.2TB AFP SSD 25X2.5	\$57,390	Each	10%	\$51,651	Other	UM-1
D3NSP-S6X400X-SSD	D3NSP-S6X400X-SSD	UNITY HYBRID	UNITY NBS SYSPK 6X400GB FLASH 25X2.5	\$14,090	Each	10%	\$12,681	Other	UM-1
D3NSP-S6X600-10K	D3NSP-S6X600-10K	UNITY HYBRID	UNITY NBS SYSPACK 6X600GB 10K SAS 25X2.5	\$4,375	Each	10%	\$3,938	Other	UM-1
D3NSP-S6X600-15K	D3NSP-S6X600-15K	UNITY HYBRID	UNITY NBS SYSPACK 6X600GB 15K SAS 25X2.5	\$5,715	Each	10%	\$5,144	Other	UM-1
D3NSP-S6X800XL-SSD	D3NSP-S6X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X800GB FVP3 SSD 25X2.5 DC	\$21,318	Each	10%	\$19,186	Other	UM-1
D3NSP-S6X800X-SSD	D3NSP-S6X800X-SSD	UNITY HYBRID	UNITY NBS SYSPK 6X800GB FLASH 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3-PS07-2000	D3-PS07-2000	UNITY HYBRID	UNITY 2TB NLSAS 12X3.5 DRIVE	\$745	Each	10%	\$671	Other	UM-1
D3-PS07-2000TU	D3-PS07-2000TU	UNITY HYBRID	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895	Each	10%	\$806	Other	UM-1
D3-PS07-2000U	D3-PS07-2000U	UNITY HYBRID	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895	Each	10%	\$806	Other	UM-1
D3-PS07-4000	D3-PS07-4000	UNITY HYBRID	UNITY 4TB NLSAS 12X3.5 DRIVE	\$1,280	Each	10%	\$1,152	Other	UM-1
D3-PS07-4000TU	D3-PS07-4000TU	UNITY HYBRID	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,535	Each	10%	\$1,382	Other	UM-1
D3-PS07-4000U	D3-PS07-4000U	UNITY HYBRID	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,535	Each	10%	\$1,382	Other	UM-1

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D3-PS07-6000	D3-PS07-6000	UNITY HYBRID	UNITY 6TB NLSAS 12X3.5 DRIVE	\$1,820	Each	10%	\$1,638	Other	UM-1
D3-PS07-6000TU	D3-PS07-6000TU	UNITY HYBRID	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185	Each	10%	\$1,967	Other	UM-1
D3-PS07-6000U	D3-PS07-6000U	UNITY HYBRID	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185	Each	10%	\$1,967	Other	UM-1
D3-PS10-1200	D3-PS10-1200	UNITY HYBRID	UNITY 1.2TB 10K SAS 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-PS10-1200TU	D3-PS10-1200TU	UNITY HYBRID	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-PS10-1200U	D3-PS10-1200U	UNITY HYBRID	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-PS10-1800	D3-PS10-1800	UNITY HYBRID	UNITY 1.8TB 10K SAS 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-PS10-1800TU	D3-PS10-1800TU	UNITY HYBRID	UNITY 1.8TB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-PS10-1800U	D3-PS10-1800U	UNITY HYBRID	UNITY 1.8TB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-PS10-600	D3-PS10-600	UNITY HYBRID	UNITY 600GB 10K SAS 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-PS10-600TU	D3-PS10-600TU	UNITY HYBRID	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-PS10-600U	D3-PS10-600U	UNITY HYBRID	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-PS12FX-1600	D3-PS12FX-1600	UNITY HYBRID	UNITY 1.6TB FLASH 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-PS12FX-1600TU	D3-PS12FX-1600TU	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$7,470	Each	10%	\$6,723	Other	UM-1
D3-PS12FX-1600U	D3-PS12FX-1600U	UNITY HYBRID	UNITY 1.6TB FLASH 12X3.5 DRIVE UG	\$7,470	Each	10%	\$6,723	Other	UM-1
D3-PS12FX-200	D3-PS12FX-200	UNITY HYBRID	UNITY 200GB FLASH 12X3.5 DRIVE	\$1,335	Each	10%	\$1,202	Other	UM-1
D3-PS12FX-200TU	D3-PS12FX-200TU	UNITY HYBRID	UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3-PS12FX-200U	D3-PS12FX-200U	UNITY HYBRID	UNITY 200GB FLASH 12X3.5 DRIVE UG	\$1,600	Each	10%	\$1,440	Other	UM-1
D3-PS12FX-400	D3-PS12FX-400	UNITY HYBRID	UNITY 400GB FLASH 12X3.5 DRIVE	\$2,135	Each	10%	\$1,922	Other	UM-1
D3-PS12FX-400TU	D3-PS12FX-400TU	UNITY HYBRID	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3-PS12FX-400U	D3-PS12FX-400U	UNITY HYBRID	UNITY 400GB FLASH 12X3.5 DRIVE UG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3-PS12FX-800	D3-PS12FX-800	UNITY HYBRID	UNITY 800GB FLASH12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-PS12FX-800TU	D3-PS12FX-800TU	UNITY HYBRID	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
D3-PS12FX-800U	D3-PS12FX-800U	UNITY HYBRID	UNITY 800GB FLASH 12X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
D3-PS15-600	D3-PS15-600	UNITY HYBRID	UNITY 600GB 15K SAS 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-PS15-600TU	D3-PS15-600TU	UNITY HYBRID	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-PS15-600U	D3-PS15-600U	UNITY HYBRID	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3SFP1	D3SFP1	UNITY HYBRID	Unity 4x1Gb SFP iSCSI/Eth	\$0	Each	10%	\$0	Other	UM-1
D3SFP10I	D3SFP10I	UNITY HYBRID	Unity 4x10Gb SFP iSCSI/Eth connection	\$0	Each	10%	\$0	Other	UM-1
D3SFP10IU	D3SFP10IU	UNITY HYBRID	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755	Each	10%	\$680	Other	UM-1
D3SFP16F	D3SFP16F	UNITY HYBRID	Unity 4x16Gb SFP FC connection	\$0	Each	10%	\$0	Other	UM-1
D3SFP16FU	D3SFP16FU	UNITY HYBRID	Unity 4x16Gb SFP FC connection	\$1,135	Each	10%	\$1,022	Other	UM-1
D3SFP1U	D3SFP1U	UNITY HYBRID	Unity 4x1Gb SFP iSCSI/Eth FLD UPG	\$755	Each	10%	\$680	Other	UM-1
D3SFP8F	D3SFP8F	UNITY HYBRID	Unity 4x8Gb SFP FC connection	\$0	Each	10%	\$0	Other	UM-1
D3SFP8FU	D3SFP8FU	UNITY HYBRID	Unity 4x8Gb SFP FC connect upg	\$300	Each	10%	\$270	Other	UM-1
D3SFPSM16F	D3SFPSM16F	UNITY HYBRID	UNITY 4X16GB SFP SM FC CONNECTION	\$3,000	Each	10%	\$2,700	Other	UM-1
D3SFPSM16FU	D3SFPSM16FU	UNITY HYBRID	UNITY 4X16GB SFP SM FC CONNECTION UPG	\$3,600	Each	10%	\$3,240	Other	UM-1
D3SL10ICU	D3SL10ICU	UNITY HYBRID	Unity 2x4 Port 10GBASE-T iSCSI IO	\$2,305	Each	10%	\$2,075	Other	UM-1



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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3SL10ICUU	D3SL10ICUU	UNITY HYBRID	Unity 2x4 Port 10GBASE-T ISCSI IO UPG	\$2,765	Each	10%	\$2,489	Other	UM-1
D3SL10IG	D3SL10IG	UNITY HYBRID	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630	Each	10%	\$1,467	Other	UM-1
D3SL10IGU	D3SL10IGU	UNITY HYBRID	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955	Each	10%	\$1,760	Other	UM-1
D3SL10IO2PT	D3SL10IO2PT	UNITY HYBRID	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,440	Each	10%	\$2,196	Other	UM-1
D3SL10IO2PTTW	D3SL10IO2PTTW	UNITY HYBRID	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630	Each	10%	\$1,467	Other	UM-1
D3SL10IO2PTTWU	D3SL10IO2PTTWU	UNITY HYBRID	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955	Each	10%	\$1,760	Other	UM-1
D3SL10IO2PTU	D3SL10IO2PTU	UNITY HYBRID	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,930	Each	10%	\$2,637	Other	UM-1
D3SL10IO4PT	D3SL10IO4PT	UNITY HYBRID	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,440	Each	10%	\$2,196	Other	UM-1
D3SL10IO4PTU	D3SL10IO4PTU	UNITY HYBRID	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,930	Each	10%	\$2,637	Other	UM-1
D3SL12SAS	D3SL12SAS	UNITY HYBRID	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055	Each	10%	\$6,350	Other	UM-1
D3SL12SAS8L	D3SL12SAS8L	UNITY HYBRID	UNITY 2x4 PORT 8L SAS BE EXP IO EMC RCK	\$7,055	Each	10%	\$6,350	Other	UM-1
D3SL12SAS8LF	D3SL12SAS8LF	UNITY HYBRID	UNITY 2X4 PORT SAS EXP IO 8L FLD RCK	\$7,055	Each	10%	\$6,350	Other	UM-1
D3SL12SASF	D3SL12SASF	UNITY HYBRID	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$7,055	Each	10%	\$6,350	Other	UM-1
D3SL12SASU	D3SL12SASU	UNITY HYBRID	Unity 2x4 SAS BE EXP BUS IO EMC RK UPG	\$8,465	Each	10%	\$7,619	Other	UM-1
D3SL16F	D3SL16F	UNITY HYBRID	Unity 2x4 Port 16G FC IO	\$3,530	Each	10%	\$3,177	Other	UM-1
D3SL16FSM	D3SL16FSM	UNITY HYBRID	UNITY 2X4 PORT 16G FC IO S MODE SFPS	\$6,265	Each	10%	\$5,639	Other	UM-1
D3SL16FSMMM	D3SL16FSMMM	UNITY HYBRID	UNITY 2X4 PORT 16G FC IO S+M MODE SFPS	\$5,060	Each	10%	\$4,554	Other	UM-1
D3SL16FSMMMU	D3SL16FSMMMU	UNITY HYBRID	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,070	Each	10%	\$5,463	Other	UM-1
D3SL16FSMU	D3SL16FSMU	UNITY HYBRID	Unity 2x4 Port 16G FC IO SFPS FLD UPG	\$7,520	Each	10%	\$6,768	Other	UM-1
D3SL16FU	D3SL16FU	UNITY HYBRID	Unity 2x4 Port 16Gb FC IO UPG	\$4,235	Each	10%	\$3,812	Other	UM-1
D3SL1G	D3SL1G	UNITY HYBRID	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,355	Each	10%	\$1,220	Other	UM-1
D3SL1GU	D3SL1GU	UNITY HYBRID	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,625	Each	10%	\$1,463	Other	UM-1
D3SP-L4X1200-10K	D3SP-L4X1200-10K	UNITY HYBRID	UNITY SYSPACK 4X1.2TB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L4X1600X-SSD	D3SP-L4X1600X-SSD	UNITY HYBRID	UNITY SYSPACK 4X1.6TB FLASH 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L4X1800-10K	D3SP-L4X1800-10K	UNITY HYBRID	UNITY SYSPACK 4X1.8TB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L4X2000-NL	D3SP-L4X2000-NL	UNITY HYBRID	UNITY SYSPACK 4X2TB NLSAS 12X3.5	\$2,980	Each	10%	\$2,682	Other	UM-1
D3SP-L4X4000-NL	D3SP-L4X4000-NL	UNITY HYBRID	UNITY SYSPACK 4X4TB NLSAS 12X3.5	\$5,120	Each	10%	\$4,608	Other	UM-1
D3SP-L4X400X-SSD	D3SP-L4X400X-SSD	UNITY HYBRID	UNITY SYSPACK 4X400GB FLASH 12X3.5	\$8,540	Each	10%	\$7,686	Other	UM-1
D3SP-L4X6000-NL	D3SP-L4X6000-NL	UNITY HYBRID	UNITY SYSPACK 4X6TB NLSAS 12X3.5	\$7,280	Each	10%	\$6,552	Other	UM-1
D3SP-L4X600-10K	D3SP-L4X600-10K	UNITY HYBRID	UNITY SYSPACK 4X600GB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L4X600-15K	D3SP-L4X600-15K	UNITY HYBRID	UNITY SYSPACK 4X600GB 15K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L4X800X-SSD	D3SP-L4X800X-SSD	UNITY HYBRID	UNITY SYSPACK 4X800GB FLASH 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L6X1200-10K	D3SP-L6X1200-10K	UNITY HYBRID	UNITY SYSPACK 6X1.2TB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L6X1600X-SSD	D3SP-L6X1600X-SSD	UNITY HYBRID	UNITY SYSPACK 6X1.6TB FLASH 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L6X1800-10K	D3SP-L6X1800-10K	UNITY HYBRID	Unity SysPack 6X1.8TB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L6X400X-SSD	D3SP-L6X400X-SSD	UNITY HYBRID	UNITY SYSPACK 6X400GB FLASH 12X3.5	\$12,810	Each	10%	\$11,529	Other	UM-1
D3SP-L6X600-10K	D3SP-L6X600-10K	UNITY HYBRID	UNITY SYSPACK 6X600GB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L6X600-15K	D3SP-L6X600-15K	UNITY HYBRID	UNITY SYSPACK 6X600GB 15K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3SP-L6X800X-SSD	D3SP-L6X800X-SSD	UNITY HYBRID	UNITY SYSPACK 6X800GB FLASH 12X3.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-L9X2000-NL	D3SP-L9X2000-NL	UNITY HYBRID	UNITY SYSPACK 9X2TB NLSAS 12X3.5	\$6,705	Each	10%	\$6,035	Other	UM-1
D3SP-L9X4000-NL	D3SP-L9X4000-NL	UNITY HYBRID	UNITY SYSPACK 9X4TB NLSAS 12X3.5	\$11,520	Each	10%	\$10,368	Other	UM-1
D3SP-L9X6000-NL	D3SP-L9X6000-NL	UNITY HYBRID	UNITY SYSPACK 9X6TB NLSAS 12X3.5	\$16,375	Each	10%	\$14,738	Other	UM-1
D3SP-S4X1200-10K	D3SP-S4X1200-10K	UNITY HYBRID	UNITY SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,260	Each	10%	\$3,834	Other	UM-1
D3SP-S4X15TBXL2SSD	D3SP-S4X15TBXL2SSD	UNITY HYBRID	UNITY SYSPACK 4X15360GB FLASH 25X2.5	\$152,060	Each	10%	\$136,854	Other	UM-1
D3SP-S4X1600XL-SSD	D3SP-S4X1600XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X1.6TB FVP SSD 25X2.5	\$20,760	Each	10%	\$18,684	Other	UM-1
D3SP-S4X1600XL-SSD	D3SP-S4X1600XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X1.6TB FVP3 SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-S4X1600X-SSD	D3SP-S4X1600X-SSD	UNITY HYBRID	UNITY SYSPACK 4X1.6TB FLASH 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-S4X1800-10K	D3SP-S4X1800-10K	UNITY HYBRID	UNITY SYSPACK 4X1.8TB 10K SAS 25X2.5	\$5,280	Each	10%	\$4,752	Other	UM-1
D3SP-S4X3200XL-SSD	D3SP-S4X3200XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X3.2TB FLASH 25X2.5	\$34,780	Each	10%	\$31,302	Other	UM-1
D3SP-S4X400XL-SSD	D3SP-S4X400XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X400GB AFP SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-S4X400X-SSD	D3SP-S4X400X-SSD	UNITY HYBRID	UNITY SYSPACK 4X400GB FLASH 25X2.5	\$8,540	Each	10%	\$7,686	Other	UM-1
D3SP-S4X600-10K	D3SP-S4X600-10K	UNITY HYBRID	UNITY SYSPACK 4X600GB 10K SAS 25X2.5	\$2,620	Each	10%	\$2,358	Other	UM-1
D3SP-S4X600-15K	D3SP-S4X600-15K	UNITY HYBRID	UNITY SYSPACK 4X600GB 15K SAS 25X2.5	\$3,460	Each	10%	\$3,114	Other	UM-1
D3SP-S4X7TBXL2-SSD	D3SP-S4X7TBXL2-SSD	UNITY HYBRID	UNITY SYSPACK 4X7680GB FLASH 25X2.5	\$77,080	Each	10%	\$69,372	Other	UM-1
D3SP-S4X800XL-SSD	D3SP-S4X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X800GB FVP SSD 25X2.5	\$12,920	Each	10%	\$11,628	Other	UM-1
D3SP-S4X800XL-SSD	D3SP-S4X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X800GB FVP3 SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-S4X800X-SSD	D3SP-S4X800X-SSD	UNITY HYBRID	UNITY SYSPACK 4X800GB FLASH 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-S6X1200-10K	D3SP-S6X1200-10K	UNITY HYBRID	UNITY SYSPACK 6X1.2TB 10K SAS 25X2.5	\$6,390	Each	10%	\$5,751	Other	UM-1
D3SP-S6X15TBXL2SSD	D3SP-S6X15TBXL2SSD	UNITY HYBRID	UNITY SYSPACK 6X15360GB FLASH 25X2.5	\$228,090	Each	10%	\$205,281	Other	UM-1
D3SP-S6X1600XL-SSD	D3SP-S6X1600XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X1.6TB FVP SSD 25X2.5	\$31,140	Each	10%	\$28,026	Other	UM-1
D3SP-S6X1600XL-SSD	D3SP-S6X1600XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X1.6TB FVP3 SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-S6X1600X-SSD	D3SP-S6X1600X-SSD	UNITY HYBRID	UNITY SYSPACK 6X1.6TB FLASH 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-S6X1800-10K	D3SP-S6X1800-10K	UNITY HYBRID	UNITY SYSPACK 6X1.8TB 10K SAS 25X2.5	\$7,920	Each	10%	\$7,128	Other	UM-1
D3SP-S6X3200XL-SSD	D3SP-S6X3200XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X3.2TB FLASH 25X2.5	\$52,170	Each	10%	\$46,953	Other	UM-1
D3SP-S6X400XL-SSD	D3SP-S6X400XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X400GB AFP SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-S6X400X-SSD	D3SP-S6X400X-SSD	UNITY HYBRID	UNITY SYSPACK 6X400GB FLASH 25X2.5	\$12,810	Each	10%	\$11,529	Other	UM-1
D3SP-S6X600-10K	D3SP-S6X600-10K	UNITY HYBRID	UNITY SYSPACK 6X600GB 10K SAS 25X2.5	\$3,930	Each	10%	\$3,537	Other	UM-1
D3SP-S6X600-15K	D3SP-S6X600-15K	UNITY HYBRID	UNITY SYSPACK 6X600GB 15K SAS 25X2.5	\$5,190	Each	10%	\$4,671	Other	UM-1
D3SP-S6X7TBXL2-SSD	D3SP-S6X7TBXL2-SSD	UNITY HYBRID	UNITY SYSPACK 6X7680GB FLASH 25X2.5	\$115,620	Each	10%	\$104,058	Other	UM-1
D3SP-S6X800XL-SSD	D3SP-S6X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X800GB FVP SSD 25X2.5	\$19,380	Each	10%	\$17,442	Other	UM-1
D3SP-S6X800XL-SSD	D3SP-S6X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X800GB FVP3 SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3SP-S6X800X-SSD	D3SP-S6X800X-SSD	UNITY HYBRID	UNITY SYSPACK 6X800GB FLASH 25X2.5	\$0	Each	10%	\$0	Other	UM-1
D3TX-TWAX-1M	D3TX-TWAX-1M	UNITY HYBRID	1M Active TwinAX Cable QTY 4	\$695	Each	10%	\$626	Other	UM-1
D3TX-TWAX-3M	D3TX-TWAX-3M	UNITY HYBRID	3M Active TwinAX Cable QTY 4	\$830	Each	10%	\$747	Other	UM-1
D3TX-TWAX-5M	D3TX-TWAX-5M	UNITY HYBRID	5M Active TwinAX Cable QTY 4	\$1,015	Each	10%	\$914	Other	UM-1
D3-VS07-12000	D3-VS07-12000	UNITY HYBRID	Unity 12TB NLSAS 15X3.5 DRIVE	\$3,480	Each	10%	\$3,132	Other	UM-1
D3-VS07-12000TU	D3-VS07-12000TU	UNITY HYBRID	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$4,176	Each	10%	\$3,758	Other	UM-1
D3-VS07-12000U	D3-VS07-12000U	UNITY HYBRID	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$4,176	Each	10%	\$3,758	Other	UM-1
D3-VS07-2000	D3-VS07-2000	UNITY HYBRID	Unity 2TB NLSAS 15X3.5 DRIVE	\$745	Each	10%	\$671	Other	UM-1
D3-VS07-2000TU	D3-VS07-2000TU	UNITY HYBRID	Unity 2TB NLSAS 15X3.5 DRIVE UPG	\$895	Each	10%	\$806	Other	UM-1
D3-VS07-2000U	D3-VS07-2000U	UNITY HYBRID	Unity 2TB NLSAS 15X3.5 DRIVE UPG	\$895	Each	10%	\$806	Other	UM-1
D3-VS07-4000	D3-VS07-4000	UNITY HYBRID	Unity 4TB NLSAS 15X3.5 DRIVE	\$1,280	Each	10%	\$1,152	Other	UM-1
D3-VS07-4000TU	D3-VS07-4000TU	UNITY HYBRID	Unity 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	Each	10%	\$1,382	Other	UM-1
D3-VS07-4000U	D3-VS07-4000U	UNITY HYBRID	Unity 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	Each	10%	\$1,382	Other	UM-1
D3-VS07-6000	D3-VS07-6000	UNITY HYBRID	Unity 6TB NLSAS 15X3.5 DRIVE	\$1,820	Each	10%	\$1,638	Other	UM-1
D3-VS07-6000TU	D3-VS07-6000TU	UNITY HYBRID	Unity 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185	Each	10%	\$1,967	Other	UM-1

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D3-VS07-6000U	D3-VS07-6000U	UNITY HYBRID	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185	Each	10%	\$1,967	Other	UM-1
D3-VS10-1200	D3-VS10-1200	UNITY HYBRID	UNITY 1.2TB 10K SAS 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-VS10-1200TU	D3-VS10-1200TU	UNITY HYBRID	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-VS10-1200U	D3-VS10-1200U	UNITY HYBRID	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-VS10-1800	D3-VS10-1800	UNITY HYBRID	Unity 1.8TB 10K SAS 15X3.5 Drive	\$0	Each	10%	\$0	Other	UM-1
D3-VS10-1800TU	D3-VS10-1800TU	UNITY HYBRID	UNITY 1.8TB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-VS10-1800U	D3-VS10-1800U	UNITY HYBRID	Unity 1.8TB 10K SAS 15X3.5 Drive Upg	\$0	Each	10%	\$0	Other	UM-1
D3-VS10-600	D3-VS10-600	UNITY HYBRID	UNITY 600GB 10K SAS 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-VS10-600TU	D3-VS10-600TU	UNITY HYBRID	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-VS10-600U	D3-VS10-600U	UNITY HYBRID	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
D3-VS12FX-1600	D3-VS12FX-1600	UNITY HYBRID	UNITY 1.6TB FLASH 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-VS12FX-1600TU	D3-VS12FX-1600TU	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
D3-VS12FX-1600U	D3-VS12FX-1600U	UNITY HYBRID	UNITY 1.6TB FLASH 15X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
D3-VS12FX-200	D3-VS12FX-200	UNITY HYBRID	UNITY 200GB FLASH 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-VS12FX-200TU	D3-VS12FX-200TU	UNITY HYBRID	UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
D3-VS12FX-200U	D3-VS12FX-200U	UNITY HYBRID	UNITY 200GB FLASH 15X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
D3-VS12FX-400	D3-VS12FX-400	UNITY HYBRID	UNITY 400GB FLASH 15X3.5 DRIVE	\$2,135	Each	10%	\$1,922	Other	UM-1
D3-VS12FX-400TU	D3-VS12FX-400TU	UNITY HYBRID	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3-VS12FX-400U	D3-VS12FX-400U	UNITY HYBRID	UNITY 400GB FLASH 15X3.5 DRIVE UG	\$2,560	Each	10%	\$2,304	Other	UM-1
D3-VS12FX-800	D3-VS12FX-800	UNITY HYBRID	UNITY 800GB FLASH 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
D3-VS12FX-800TU	D3-VS12FX-800TU	UNITY HYBRID	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3-VS12FX-800U	D3-VS12FX-800U	UNITY HYBRID	UNITY 800GB FLASH 15X3.5 DRIVE UG	\$4,550	Each	10%	\$4,095	Other	UM-1
D3-VS15-600	D3-VS15-600	UNITY HYBRID	UNITY 600GB 15K SAS 15X3.5 DRIVE	\$865	Each	10%	\$779	Other	UM-1
D3-VS15-600TU	D3-VS15-600TU	UNITY HYBRID	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,040	Each	10%	\$936	Other	UM-1
D3-VS15-600U	D3-VS15-600U	UNITY HYBRID	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,040	Each	10%	\$936	Other	UM-1
D4122AD	D4122AD	UNITY HYBRID	Unity 2U 25x2.5 DAE D41 RCK	\$2,440	Each	10%	\$2,196	Other	UM-1
D4122ADU	D4122ADU	UNITY HYBRID	Unity 2U 25x2.5 DAE Del RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-1
D4122F	D4122F	UNITY HYBRID	Unity 2U 25x2.5 DAE FLD RCK	\$2,440	Each	10%	\$2,196	Other	UM-1
D4122FU	D4122FU	UNITY HYBRID	Unity 2U 25x2.5 DAE FLD RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-1
D412380AD	D412380AD	UNITY HYBRID	Unity 3U 80x2.5 DAE Del Rck	\$9,200	Each	10%	\$8,280	Other	UM-1
D412380ADU	D412380ADU	UNITY HYBRID	Unity 3U 80x2.5 DAE Del RCK UPG	\$9,200	Each	10%	\$8,280	Other	UM-1
D412380F	D412380F	UNITY HYBRID	Unity 3U 80x2.5 DAE FLD RCK	\$9,200	Each	10%	\$8,280	Other	UM-1
D412380FU	D412380FU	UNITY HYBRID	Unity 3U 80x2.5 DAE FLD RCK UPG	\$9,200	Each	10%	\$8,280	Other	UM-1
D4123AD	D4123AD	UNITY HYBRID	Unity 3U 15x3.5 DAE Del Rck	\$2,170	Each	10%	\$1,953	Other	UM-1
D4123ADU	D4123ADU	UNITY HYBRID	Unity 3U 15x3.5 DAE Del RCK UPG	\$2,170	Each	10%	\$1,953	Other	UM-1
D4123F	D4123F	UNITY HYBRID	Unity 3U 15x3.5 DAE FLD RCK	\$2,170	Each	10%	\$1,953	Other	UM-1
D4123FU	D4123FU	UNITY HYBRID	Unity 3U 15x3.5 DAE FLD RCK UPG	\$2,170	Each	10%	\$1,953	Other	UM-1
D4-2M25GT100G	D4-2M25GT100G	Unity Hybrid	2M 4x25G SFP28 to 100G QSFP28	\$615	Each	10%	\$554	Other	UM-1
D4-2S10-1200	D4-2S10-1200	UNITY HYBRID	D4 1.2TB 10K SAS 25X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-1
D4-2S10-1200TU	D4-2S10-1200TU	UNITY HYBRID	D4 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-1
D4-2S10-1200U	D4-2S10-1200U	UNITY HYBRID	D4 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-1
D4-2S10-1800	D4-2S10-1800	UNITY HYBRID	D4 1.8TB 10K SAS 25X2.5 DRIVE	\$1,320	Each	10%	\$1,188	Other	UM-1
D4-2S10-1800TU	D4-2S10-1800TU	UNITY HYBRID	D4 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-1
D4-2S10-1800U	D4-2S10-1800U	UNITY HYBRID	D4 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-1
D4-2S10-600	D4-2S10-600	UNITY HYBRID	D4 600GB 10K SAS 25X2.5 DRIVE	\$655	Each	10%	\$590	Other	UM-1
D4-2S10-600TU	D4-2S10-600TU	UNITY HYBRID	D4 600GB 10K SAS 25X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-1
D4-2S10-600U	D4-2S10-600U	UNITY HYBRID	D4 600GB 10K SAS 25X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-1
D4-2SFX-400	D4-2SFX-400	UNITY HYBRID	D4 400GB SAS FAST VP 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-1
D4-2SFX-400TU	D4-2SFX-400TU	UNITY HYBRID	D4 400GB SAS FAST VP 25X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-1
D4-2SFX-400U	D4-2SFX-400U	UNITY HYBRID	D4 400GB SAS FAST VP 25X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-1
D4-2SFXL-3200	D4-2SFXL-3200	UNITY HYBRID	D4 3.2TB SAS FAST VP 25X2.5 SSD	\$9,565	Each	10%	\$8,609	Other	UM-1
D4-2SFXL-800	D4-2SFXL-800	UNITY HYBRID	D4 800GB SAS FAST VP 25X2.5 SSD	\$3,555	Each	10%	\$3,200	Other	UM-1
D4-2SFXL-800TU	D4-2SFXL-800TU	UNITY HYBRID	D4 800GB SAS FAST VP 25X2.5 SSD UPG	\$4,265	Each	10%	\$3,839	Other	UM-1
D4-2SFXL-800U	D4-2SFXL-800U	UNITY HYBRID	D4 800GB SAS FAST VP 25X2.5 SSD UPG	\$4,265	Each	10%	\$3,839	Other	UM-1
D4-3M25GT100G	D4-3M25GT100G	Unity Hybrid	3M 4x25G SFP28 to 100G QSFP28	\$860	Each	10%	\$774	Other	UM-1
D440U-RK-DOOR	D440U-RK-DOOR	UNITY HYBRID	Unity 40U Rack with Door	\$1,350	Each	10%	\$1,215	Other	UM-1
D440URK-DRLK	D440URK-DRLK	UNITY HYBRID	Unity 40U Rack with Door + Lock	\$1,350	Each	10%	\$1,215	Other	UM-1
D44PC10ICU	D44PC10ICU	UNITY HYBRID	Unity 2X4 Port Card 10GBaseT	\$2,305	Each	10%	\$2,075	Other	UM-1
D44PC10ICUJ	D44PC10ICUJ	UNITY HYBRID	Unity 2X4 Port Card 10GBaseT UPG	\$2,765	Each	10%	\$2,489	Other	UM-1
D44PC10IT	D44PC10IT	UNITY HYBRID	Unity 2X4 Port Card 10GbE OPT	\$2,440	Each	10%	\$2,196	Other	UM-1
D44PC10ITTW	D44PC10ITTW	UNITY HYBRID	Unity 2X4 Port Card 10GbE Twinax	\$1,630	Each	10%	\$1,467	Other	UM-1
D44PC10ITTWU	D44PC10ITTWU	UNITY HYBRID	Unity 2X4 Port Card 10GbE Twinax UPG	\$1,955	Each	10%	\$1,760	Other	UM-1
D44PC10ITU	D44PC10ITU	UNITY HYBRID	Unity 2X4 Port Card 10GbE OPT UPG	\$2,930	Each	10%	\$2,637	Other	UM-1
D44PC25IT	D44PC25IT	UNITY HYBRID	Unity 2X4 Port Card 25GbE OPT	\$9,345	Each	10%	\$8,411	Other	UM-1
D44PC25ITTW	D44PC25ITTW	UNITY HYBRID	Unity 2X4 Port Card 25GbE Twinax	\$1,630	Each	10%	\$1,467	Other	UM-1
D44PC25ITTWU	D44PC25ITTWU	UNITY HYBRID	Unity 2X4 Port Card 25GbE Twinax UPG	\$1,955	Each	10%	\$1,760	Other	UM-1
D44PC25ITU	D44PC25ITU	UNITY HYBRID	Unity 2X4 Port Card 25GbE OPT UPG	\$9,345	Each	10%	\$8,411	Other	UM-1
D4-D2S10-1200	D4-D2S10-1200	UNITY HYBRID	D4 1.2TB 10K SAS 80X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-1
D4-D2S10-1200TU	D4-D2S10-1200TU	UNITY HYBRID	D4 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-1
D4-D2S10-1200U	D4-D2S10-1200U	UNITY HYBRID	D4 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D4SP-4X7TBXL2-SSD	D4SP-4X7TBXL2-SSD	UNITY HYBRID	D4 SYSPACK 4X7680GB SSD 25X2.5	\$80,540	Each	10%	\$72,486	Other	UM-1
D4SP-4X800XL-SSD	D4SP-4X800XL-SSD	UNITY HYBRID	D4 SYSPACK 4X800GB FAST VP SSD 25X2.5	\$14,220	Each	10%	\$12,798	Other	UM-1
D4TX-TWAX-1M	D4TX-TWAX-1M	UNITY HYBRID	Unity 2x1M Active TwinAx CBL 10G	\$695	Each	10%	\$626	Other	UM-1
D4TX-TWAX25-1M	D4TX-TWAX25-1M	UNITY HYBRID	1M SFP+ to SFP+ 25G Passive Twinax Cable	\$365	Each	10%	\$329	Other	UM-1
D4TX-TWAX25-2M	D4TX-TWAX25-2M	UNITY HYBRID	2M SFP+ to SFP+ 25G Passive Twinax Cable	\$510	Each	10%	\$459	Other	UM-1
D4TX-TWAX25-3M	D4TX-TWAX25-3M	UNITY HYBRID	3M SFP+ to SFP+ 25G Passive Twinax Cable	\$715	Each	10%	\$644	Other	UM-1
D4TX-TWAX-3M	D4TX-TWAX-3M	UNITY HYBRID	Unity 2x3M Active TwinAx CBL 10G	\$830	Each	10%	\$747	Other	UM-1
D4TX-TWAX-5M	D4TX-TWAX-5M	UNITY HYBRID	Unity 2x5M Active TwinAx CBL 10G	\$1,015	Each	10%	\$914	Other	UM-1
D4-VS07-12000	D4-VS07-12000	UNITY HYBRID	D4 12TB NLSAS 15X3.5 DRIVE	\$3,480	Each	10%	\$3,132	Other	UM-1
D4-VS07-12000TU	D4-VS07-12000TU	UNITY HYBRID	D4 12TB NLSAS 15X3.5 DRIVE UPG	\$4,175	Each	10%	\$3,758	Other	UM-1
D4-VS07-12000U	D4-VS07-12000U	UNITY HYBRID	D4 12TB NLSAS 15X3.5 DRIVE UPG	\$4,175	Each	10%	\$3,758	Other	UM-1
D4-VS07-4000	D4-VS07-4000	UNITY HYBRID	D4 4TB NLSAS 15X3.5 DRIVE	\$1,280	Each	10%	\$1,152	Other	UM-1
D4-VS07-4000TU	D4-VS07-4000TU	UNITY HYBRID	D4 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	Each	10%	\$1,382	Other	UM-1
D4-VS07-4000U	D4-VS07-4000U	UNITY HYBRID	D4 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	Each	10%	\$1,382	Other	UM-1
D4-VS07-6000	D4-VS07-6000	UNITY HYBRID	D4 6TB NLSAS 15X3.5 DRIVE	\$1,820	Each	10%	\$1,638	Other	UM-1
D4-VS07-6000TU	D4-VS07-6000TU	UNITY HYBRID	D4 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185	Each	10%	\$1,967	Other	UM-1
D4-VS07-6000U	D4-VS07-6000U	UNITY HYBRID	D4 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185	Each	10%	\$1,967	Other	UM-1
DAE2UCHASSIS	DAE2UCHASSIS	UNITY HYBRID	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435	Each	10%	\$1,292	Other	UM-1
DAE3UCHASSIS	DAE3UCHASSIS	UNITY HYBRID	3U DAE LF 12G SAS DAE CHASSIS MD P	\$925	Each	10%	\$833	Other	UM-1
DLBASSY	DLBASSY	UNITY HYBRID	Unity VG3R VE Lightbar FRU Assy	\$870	Each	10%	\$783	Other	UM-1
DN31D24AF12	DN31D24AF12	UNITY HYBRID	UNITY 300 3U DPE 12X3.5 DRIVE FLD RCK	\$9,865	Each	10%	\$8,879	Other	UM-1
DN31D24AF25	DN31D24AF25	UNITY HYBRID	UNITY 300 2U DPE 25X2.5 DRIVE FLD RCK	\$9,865	Each	10%	\$8,879	Other	UM-1
DPE12CHASSIS	DPE12CHASSIS	UNITY HYBRID	ASSY 12 DRV CHASSIS Midplane Unity DPE	\$1,155	Each	10%	\$1,040	Other	UM-1
DPE25CHASSIS	DPE25CHASSIS	UNITY HYBRID	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955	Each	10%	\$860	Other	UM-1
DRVFILL25	DRVFILL25	UNITY HYBRID	DRIVE FILLER, 2.5IN	\$5	Each	10%	\$5	Other	UM-1
DRVFILL35	DRVFILL35	UNITY HYBRID	DRIVE FILLER, 3.5IN	\$5	Each	10%	\$5	Other	UM-1
DRVFILLU	DRVFILLU	UNITY HYBRID	FILLER,DISK DRIVE,UNIVERSAL	\$5	Each	10%	\$5	Other	UM-1
FANMHT	FANMHT	UNITY HYBRID	FAN ASSEMBLY Unity HT	\$80	Each	10%	\$72	Other	UM-1
M2SATA120GB	M2SATA120GB	UNITY HYBRID	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$345	Each	10%	\$311	Other	UM-1
M2SATA64GB	M2SATA64GB	UNITY HYBRID	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$240	Each	10%	\$216	Other	UM-1
M2SATA80GB	M2SATA80GB	UNITY HYBRID	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$235	Each	10%	\$212	Other	UM-1
PSU1050W	PSU1050W	UNITY HYBRID	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365	Each	10%	\$329	Other	UM-1
PSU1050WF	PSU1050WF	UNITY HYBRID	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345	Each	10%	\$311	Other	UM-1
PSU400W	PSU400W	UNITY HYBRID	3RD GEN VE PS 400W DUAL 12V-5VSB OUTPUT	\$300	Each	10%	\$270	Other	UM-1
PSUCM2UDAE	PSUCM2UDAE	UNITY HYBRID	Unity 2U DAE Power Supply Cooling Module	\$425	Each	10%	\$383	Other	UM-1
PSUDAEDC	PSUDAEDC	UNITY HYBRID	DC Unity 2U DAE PSU	\$770	Each	10%	\$693	Other	UM-1
PSUDPEDC	PSUDPEDC	UNITY HYBRID	DC Blastoff DPE PSU	\$820	Each	10%	\$738	Other	UM-1
SFP1GBASET	SFP1GBASET	UNITY HYBRID	SFP 1GB BASE T RJ 45	\$100	Each	10%	\$90	Other	UM-1
SFPSM16GFC	SFPSM16GFC	UNITY HYBRID	SFP SM 16G FC 10KM	\$710	Each	10%	\$639	Other	UM-1
SU-456-000-334	SU-456-000-334	UNITY HYBRID	UnityVSA 10TB STORAGE CAP EXPANSION=CB	\$0	Each	10%	\$0	Other	UM-1
SU-456-000-335	SU-456-000-335	UNITY HYBRID	UnityVSA 25TB STORAGE CAP EXPANSION=CB	\$0	Each	10%	\$0	Other	UM-1
SU-456-000-336	SU-456-000-336	UNITY HYBRID	UnityVSA 50TB STORAGE CAP EXPANSION=CB	\$0	Each	10%	\$0	Other	UM-1
SU-456-000-337	SU-456-000-337	UNITY HYBRID	UnityVSA 10-25TB STORAGE CAP EXPAN=CB	\$0	Each	10%	\$0	Other	UM-1
SU-456-000-338	SU-456-000-338	UNITY HYBRID	UnityVSA 10-50TB STORAGE CAP EXPAN=CB	\$0	Each	10%	\$0	Other	UM-1
SU-456-000-339	SU-456-000-339	UNITY HYBRID	UnityVSA 25-50TB STORAGE CAP EXPAN=CB	\$0	Each	10%	\$0	Other	UM-1
SU-458-000-200	SU-458-000-200	UNITY HYBRID	UnityVSA PE Base SW=IC	\$0	Each	10%	\$0	Other	UM-1
SU-458-000-201	SU-458-000-201	UNITY HYBRID	UnityVSA PE 12Mo PrePay 10TB=CB	\$555	Each	10%	\$500	Other	UM-1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SU-458-000-202	SU-458-000-202	UNITY HYBRID	UnityVSA PE 12Mo PrePay 25TB=CB	\$740	Each	10%	\$666	Other	UM-1
SU-458-000-203	SU-458-000-203	UNITY HYBRID	UnityVSA PE 12Mo PrePay 50TB=CB	\$925	Each	10%	\$833	Other	UM-1
SU-458-000-204	SU-458-000-204	UNITY HYBRID	UnityVSA PE 12Mo PrePay 10TB-25TB=CB	\$215	Each	10%	\$194	Other	UM-1
SU-458-000-205	SU-458-000-205	UNITY HYBRID	UnityVSA PE 12Mo PrePay 10TB-50TB=CB	\$425	Each	10%	\$383	Other	UM-1
SU-458-000-206	SU-458-000-206	UNITY HYBRID	UnityVSA PE 12Mo PrePay 25TB-50TB=CB	\$215	Each	10%	\$194	Other	UM-1
SU-458-000-254	SU-458-000-254	UNITY HYBRID	UnityVSA PE Base SW 12Mo PrePay=IC	\$0	Each	10%	\$0	Other	UM-1
SU-458-000-694	SU-458-000-694	UNITY HYBRID	UnityVSA PE Base SW 36Mo+, PrePay=IC	\$0	Each	10%	\$0	Other	UM-1
SU-458-000-695	SU-458-000-695	UNITY HYBRID	UnityVSA PE Base SW 36Mo+, Annual AIP=IC	\$0	Each	10%	\$0	Other	UM-1
SU-458-000-696	SU-458-000-696	UNITY HYBRID	UnityVSA PE 36Mo+, PrePay, 10TB=CB	\$455	Each	10%	\$410	Other	UM-1
SU-458-000-697	SU-458-000-697	UNITY HYBRID	UnityVSA PE 36Mo+, Annual, 10TB AIP=CB	\$505	Each	10%	\$455	Other	UM-1
SU-458-000-698	SU-458-000-698	UNITY HYBRID	UnityVSA PE 36Mo+, PrePay, 25TB=CB	\$606	Each	10%	\$545	Other	UM-1
SU-458-000-699	SU-458-000-699	UNITY HYBRID	UnityVSA PE 36Mo+, Annual, 25TB AIP=CB	\$673	Each	10%	\$606	Other	UM-1
SU-458-000-700	SU-458-000-700	UNITY HYBRID	UnityVSA PE 36Mo+, PrePay, 50TB=CB	\$757	Each	10%	\$681	Other	UM-1
SU-458-000-701	SU-458-000-701	UNITY HYBRID	UnityVSA PE 36Mo+, Annual, 50TB AIP=CB	\$841	Each	10%	\$757	Other	UM-1
SU-458-000-702	SU-458-000-702	UNITY HYBRID	UnityVSA PE 36Mo+, PrePay, 10TB-25TB=CB	\$176	Each	10%	\$158	Other	UM-1
SU-458-000-703	SU-458-000-703	UNITY HYBRID	UnityVSA PE 36Mo+, Annual 10-25TB AIP=CB	\$195	Each	10%	\$176	Other	UM-1
SU-458-000-704	SU-458-000-704	UNITY HYBRID	UnityVSA PE 36Mo+, PrePay, 10TB-50TB=CB	\$347	Each	10%	\$312	Other	UM-1
SU-458-000-705	SU-458-000-705	UNITY HYBRID	UnityVSA PE 36Mo+, Annual 10-50TB AIP=CB	\$386	Each	10%	\$347	Other	UM-1
SU-458-000-706	SU-458-000-706	UNITY HYBRID	UnityVSA PE 36Mo+, PrePay, 25TB-50TB=CB	\$176	Each	10%	\$158	Other	UM-1
SU-458-000-707	SU-458-000-707	UNITY HYBRID	UnityVSA PE 36Mo+, Annual 25-50TB AIP=CB	\$195	Each	10%	\$176	Other	UM-1
T31D24AD12	T31D24AD12	UNITY HYBRID	Unity 300 2U DPE 12x3.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
T31D24AD25	T31D24AD25	UNITY HYBRID	Unity 300 2U DPE 25x2.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
T31D24AF12	T31D24AF12	UNITY HYBRID	Unity 300 2U DPE 12x3.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
T31D24AF25	T31D24AF25	UNITY HYBRID	Unity 300 2U DPE 25x2.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
T32D32AD12	T32D32AD12	UNITY HYBRID	Unity 400 2U DPE 12x3.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
T32D32AD25	T32D32AD25	UNITY HYBRID	Unity 400 2U DPE 25x2.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
T32D32AF12	T32D32AF12	UNITY HYBRID	Unity 400 2U DPE 12x3.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
T32D32AF25	T32D32AF25	UNITY HYBRID	Unity 400 2U DPE 25x2.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
T3-2S10-1200	T3-2S10-1200	UNITY HYBRID	UNITY 1.2TB 10K SAS 25X2.5 DRIVE	\$880	Each	10%	\$792	Other	UM-1
T3-2S10-1200TU	T3-2S10-1200TU	UNITY HYBRID	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,095	Each	10%	\$986	Other	UM-1
T3-2S10-1200U	T3-2S10-1200U	UNITY HYBRID	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,095	Each	10%	\$986	Other	UM-1
T3-2S10-1800	T3-2S10-1800	UNITY HYBRID	UNITY 1.8TB 10K SAS 25X2.5 DRIVE	\$1,040	Each	10%	\$936	Other	UM-1
T3-2S10-1800TU	T3-2S10-1800TU	UNITY HYBRID	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,305	Each	10%	\$1,175	Other	UM-1
T3-2S10-1800U	T3-2S10-1800U	UNITY HYBRID	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,305	Each	10%	\$1,175	Other	UM-1
T3-2S10-600	T3-2S10-600	UNITY HYBRID	UNITY 600GB 10K SAS 25X2.5 DRIVE	\$560	Each	10%	\$504	Other	UM-1
T3-2S10-600TU	T3-2S10-600TU	UNITY HYBRID	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$690	Each	10%	\$621	Other	UM-1
T3-2S10-600U	T3-2S10-600U	UNITY HYBRID	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$690	Each	10%	\$621	Other	UM-1
T3-2S12FX-1600	T3-2S12FX-1600	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-2S12FX-1600TU	T3-2S12FX-1600TU	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$6,430	Each	10%	\$5,787	Other	UM-1
T3-2S12FX-1600U	T3-2S12FX-1600U	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$6,430	Each	10%	\$5,787	Other	UM-1
T3-2S12FX-200	T3-2S12FX-200	UNITY HYBRID	UNITY 200GB FAST VP SSD 25X2.5 DRIVE	\$1,205	Each	10%	\$1,085	Other	UM-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T3-2S12FX-200TU	T3-2S12FX-200TU	UNITY HYBRID	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3-2S12FX-200U	T3-2S12FX-200U	UNITY HYBRID	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3-2S12FX-400	T3-2S12FX-400	UNITY HYBRID	400GB Flash 25x2.5 DAE	\$1,875	Each	10%	\$1,688	Other	UM-1
T3-2S12FX-400TU	T3-2S12FX-400TU	UNITY HYBRID	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3-2S12FX-400U	T3-2S12FX-400U	UNITY HYBRID	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3-2S12FX-800	T3-2S12FX-800	UNITY HYBRID	UNITY 800GB FAST VP SSD 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-2S12FX-800TU	T3-2S12FX-800TU	UNITY HYBRID	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3-2S12FX-800U	T3-2S12FX-800U	UNITY HYBRID	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,030	Each	10%	\$3,627	Other	UM-1
T32S12FXL-1600	T32S12FXL-1600	UNITY HYBRID	UNITY 1.6TB FVP SSD 25X2.5 DRIVE	\$4,150	Each	10%	\$3,735	Other	UM-1
T3-2S12FXL-1600	T3-2S12FXL-1600	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T32S12FXL-1600TU	T32S12FXL-1600TU	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG	\$4,980	Each	10%	\$4,482	Other	UM-1
T3-2S12FXL-1600TU	T3-2S12FXL-1600TU	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T32S12FXL-1600U	T32S12FXL-1600U	UNITY HYBRID	UNITY 1.6TB FVP SSD 25X2.5 DRIVE UPG	\$4,980	Each	10%	\$4,482	Other	UM-1
T3-2S12FXL-1600U	T3-2S12FXL-1600U	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-2S12FXL-3200	T3-2S12FXL-3200	UNITY HYBRID	UNITY 3.2TB AFP SSD 25X2.5 DRIVE	\$6,615	Each	10%	\$5,954	Other	UM-1
T3-2S12FXL-3200TU	T3-2S12FXL-3200TU	UNITY HYBRID	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$8,355	Each	10%	\$7,520	Other	UM-1
T3-2S12FXL-3200U	T3-2S12FXL-3200U	UNITY HYBRID	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$8,355	Each	10%	\$7,520	Other	UM-1
T3-2S12FXL-400	T3-2S12FXL-400	UNITY HYBRID	UNITY 400GB AFP SSD 25X2.5 DRIVE	\$1,470	Each	10%	\$1,323	Other	UM-1
T3-2S12FXL-400TU	T3-2S12FXL-400TU	UNITY HYBRID	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$1,815	Each	10%	\$1,634	Other	UM-1
T3-2S12FXL-400U	T3-2S12FXL-400U	UNITY HYBRID	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$1,815	Each	10%	\$1,634	Other	UM-1
T32S12FXL-800	T32S12FXL-800	UNITY HYBRID	UNITY 800GB FVP SSD 25X2.5 DRIVE	\$2,710	Each	10%	\$2,439	Other	UM-1
T3-2S12FXL-800	T3-2S12FXL-800	UNITY HYBRID	UNITY 800GB FVP3 SSD 25X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T32S12FXL-800TU	T32S12FXL-800TU	UNITY HYBRID	UNITY 800GB FVP SSD 25X2.5 DRIVE UPG	\$3,252	Each	10%	\$2,927	Other	UM-1
T3-2S12FXL-800TU	T3-2S12FXL-800TU	UNITY HYBRID	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T32S12FXL-800U	T32S12FXL-800U	UNITY HYBRID	UNITY 800GB FVP SSD 25X2.5 DRIVE UPG	\$3,252	Each	10%	\$2,927	Other	UM-1
T3-2S12FXL-800U	T3-2S12FXL-800U	UNITY HYBRID	UNITY 800GB FVP3 SSD 25X2.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-2S15-600	T3-2S15-600	UNITY HYBRID	UNITY 600GB 15K SAS 25X2.5 DRIVE	\$770	Each	10%	\$693	Other	UM-1
T3-2S15-600TU	T3-2S15-600TU	UNITY HYBRID	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$945	Each	10%	\$851	Other	UM-1
T3-2S15-600U	T3-2S15-600U	UNITY HYBRID	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$945	Each	10%	\$851	Other	UM-1
T3-2SFXL2-15360	T3-2SFXL2-15360	UNITY HYBRID	UNITY 15.36TB SSD 25X2.5	\$28,030	Each	10%	\$25,227	Other	UM-1
T3-2SFXL2-15360TU	T3-2SFXL2-15360TU	UNITY HYBRID	UNITY 15.36TB SSD 25X2.5 UPG	\$35,635	Each	10%	\$32,072	Other	UM-1
T3-2SFXL2-15360U	T3-2SFXL2-15360U	UNITY HYBRID	UNITY 15.36TB SSD 25X2.5 UPG	\$35,635	Each	10%	\$32,072	Other	UM-1
T3-2SFXL2-7680	T3-2SFXL2-7680	UNITY HYBRID	UNITY 7.68TB SSD 25X2.5	\$13,315	Each	10%	\$11,984	Other	UM-1
T3-2SFXL2-7680TU	T3-2SFXL2-7680TU	UNITY HYBRID	UNITY 7.68TB SSD 25X2.5 UPG	\$16,980	Each	10%	\$15,282	Other	UM-1
T3-2SFXL2-7680U	T3-2SFXL2-7680U	UNITY HYBRID	UNITY 7.68TB SSD 25X2.5 UPG	\$16,980	Each	10%	\$15,282	Other	UM-1
T33D48AD12	T33D48AD12	UNITY HYBRID	Unity 500 2U DPE 12x3.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
T33D48AD25	T33D48AD25	UNITY HYBRID	Unity 500 2U DPE 25x2.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
T33D48AF12	T33D48AF12	UNITY HYBRID	Unity 500 2U DPE 12x3.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
T33D48AF25	T33D48AF25	UNITY HYBRID	Unity 500 2U DPE 25x2.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
T34D64AD12	T34D64AD12	UNITY HYBRID	Unity 600 2U DPE 12x3.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
T34D64AD25	T34D64AD25	UNITY HYBRID	Unity 600 2U DPE 25x2.5 Drive EMC Rck	\$0	Each	10%	\$0	Other	UM-1
T34D64AF12	T34D64AF12	UNITY HYBRID	Unity 600 2U DPE 12x3.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
T34D64AF25	T34D64AF25	UNITY HYBRID	Unity 600 2U DPE 25x2.5 Drive FLD Rck	\$0	Each	10%	\$0	Other	UM-1
T3-D2S10-1200	T3-D2S10-1200	UNITY HYBRID	UNITY 1.2TB 10K SAS 80X2.5 DRIVE	\$880	Each	10%	\$792	Other	UM-1
T3-D2S10-1200TU	T3-D2S10-1200TU	UNITY HYBRID	UNITY 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,095	Each	10%	\$986	Other	UM-1
T3-D2S10-1200U	T3-D2S10-1200U	UNITY HYBRID	UNITY 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,095	Each	10%	\$986	Other	UM-1
T3-D2S10-1800	T3-D2S10-1800	UNITY HYBRID	UNITY 1.8TB 10K SAS 80X2.5 DRIVE	\$1,040	Each	10%	\$936	Other	UM-1
T3-D2S10-1800TU	T3-D2S10-1800TU	UNITY HYBRID	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,305	Each	10%	\$1,175	Other	UM-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T3-D2S10-1800U	T3-D2S10-1800U	UNITY HYBRID	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,305	Each	10%	\$1,175	Other	UM-1
T3-D2S10-600	T3-D2S10-600	UNITY HYBRID	UNITY 600GB 10K SAS 80X2.5 DRIVE	\$560	Each	10%	\$504	Other	UM-1
T3-D2S10-600TU	T3-D2S10-600TU	UNITY HYBRID	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$690	Each	10%	\$621	Other	UM-1
T3-D2S10-600U	T3-D2S10-600U	UNITY HYBRID	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$690	Each	10%	\$621	Other	UM-1
T3-D2S12FX-1600	T3-D2S12FX-1600	UNITY HYBRID	UNITY 1.6TB FLASH 80X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-D2S12FX-1600TU	T3-D2S12FX-1600TU	UNITY HYBRID	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$6,430	Each	10%	\$5,787	Other	UM-1
T3-D2S12FX-1600U	T3-D2S12FX-1600U	UNITY HYBRID	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$6,430	Each	10%	\$5,787	Other	UM-1
T3-D2S12FX-200	T3-D2S12FX-200	UNITY HYBRID	UNITY 200GB FLASH 80X2.5 DRIVE	\$1,205	Each	10%	\$1,085	Other	UM-1
T3-D2S12FX-200TU	T3-D2S12FX-200TU	UNITY HYBRID	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3-D2S12FX-200U	T3-D2S12FX-200U	UNITY HYBRID	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3-D2S12FX-400	T3-D2S12FX-400	UNITY HYBRID	UNITY 400GB FLASH 80X2.5 DRIVE	\$1,875	Each	10%	\$1,688	Other	UM-1
T3-D2S12FX-400TU	T3-D2S12FX-400TU	UNITY HYBRID	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3-D2S12FX-400U	T3-D2S12FX-400U	UNITY HYBRID	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3-D2S12FX-800	T3-D2S12FX-800	UNITY HYBRID	UNITY 800GB FLASH 80X2.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-D2S12FX-800TU	T3-D2S12FX-800TU	UNITY HYBRID	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3-D2S12FX-800U	T3-D2S12FX-800U	UNITY HYBRID	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3-D2S12FXL-1600	T3-D2S12FXL-1600	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE	\$4,150	Each	10%	\$3,735	Other	UM-1
T3-D2S12FXL-1600TU	T3-D2S12FXL-1600TU	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE UPG	\$4,980	Each	10%	\$4,482	Other	UM-1
T3-D2S12FXL-1600U	T3-D2S12FXL-1600U	UNITY HYBRID	UNITY 1.6TB FVP3 SSD 80X2.5 DRIVE UPG	\$4,980	Each	10%	\$4,482	Other	UM-1
T3-D2S12FXL-3200	T3-D2S12FXL-3200	UNITY HYBRID	UNITY 3.2TB FLASH 80X2.5 DRIVE	\$6,615	Each	10%	\$5,954	Other	UM-1
T3-D2S12FXL-3200TU	T3-D2S12FXL-3200TU	UNITY HYBRID	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$8,355	Each	10%	\$7,520	Other	UM-1
T3-D2S12FXL-3200U	T3-D2S12FXL-3200U	UNITY HYBRID	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$8,355	Each	10%	\$7,520	Other	UM-1
T3-D2S12FXL-800	T3-D2S12FXL-800	UNITY HYBRID	UNITY 800GB FVP3 SSD 80X2.5 DRIVE	\$2,710	Each	10%	\$2,439	Other	UM-1
T3-D2S12FXL-800TU	T3-D2S12FXL-800TU	UNITY HYBRID	UNITY 800GB FVP3 SSD 80X2.5 DRIVE UPG	\$3,252	Each	10%	\$2,927	Other	UM-1
T3-D2S12FXL-800U	T3-D2S12FXL-800U	UNITY HYBRID	UNITY 800GB FVP3 SSD 80X2.5 DRIVE UPG	\$3,252	Each	10%	\$2,927	Other	UM-1
T3-D2S15-600	T3-D2S15-600	UNITY HYBRID	UNITY 600GB 15K SAS 80X2.5 DRIVE	\$770	Each	10%	\$693	Other	UM-1
T3-D2S15-600TU	T3-D2S15-600TU	UNITY HYBRID	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$945	Each	10%	\$851	Other	UM-1
T3-D2S15-600U	T3-D2S15-600U	UNITY HYBRID	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$945	Each	10%	\$851	Other	UM-1
T3-D2SFXL2-15360	T3-D2SFXL2-15360	UNITY HYBRID	UNITY 15.36TB SSD 80X2.5	\$28,030	Each	10%	\$25,227	Other	UM-1
T3-D2SFXL2-15360TU	T3-D2SFXL2-15360TU	UNITY HYBRID	UNITY 15.36TB SSD 80X2.5 UPG	\$35,635	Each	10%	\$32,072	Other	UM-1
T3-D2SFXL2-15360U	T3-D2SFXL2-15360U	UNITY HYBRID	UNITY 15.36TB SSD 80X2.5 UPG	\$35,635	Each	10%	\$32,072	Other	UM-1
T3-D2SFXL2-7680	T3-D2SFXL2-7680	UNITY HYBRID	UNITY 7.68TB SSD 80X2.5	\$13,315	Each	10%	\$11,984	Other	UM-1
T3-D2SFXL2-7680TU	T3-D2SFXL2-7680TU	UNITY HYBRID	UNITY 7.68TB SSD 80X2.5 UPG	\$16,980	Each	10%	\$15,282	Other	UM-1
T3-D2SFXL2-7680U	T3-D2SFXL2-7680U	UNITY HYBRID	UNITY 7.68TB SSD 80X2.5 UPG	\$16,980	Each	10%	\$15,282	Other	UM-1
T3FC-2S12FX-200	T3FC-2S12FX-200	UNITY HYBRID	UNITY 200GB FAST CACHE 25X2.5 DRIVE	\$1,205	Each	10%	\$1,085	Other	UM-1
T3FC-2S12FX-200TU	T3FC-2S12FX-200TU	UNITY HYBRID	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3FC-2S12FX-200U	T3FC-2S12FX-200U	UNITY HYBRID	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3FC-2S12FX-400	T3FC-2S12FX-400	UNITY HYBRID	UNITY 400GB FAST CACHE 25X2.5 DRIVE	\$1,875	Each	10%	\$1,688	Other	UM-1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T3FC-2S12FX-400TU	T3FC-2S12FX-400TU	UNITY HYBRID	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3FC-2S12FX-400U	T3FC-2S12FX-400U	UNITY HYBRID	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3FC-2S12FX-800	T3FC-2S12FX-800	UNITY HYBRID	UNITY 800GB FAST CACHE 25X2.5 DRIVE	\$3,270	Each	10%	\$2,943	Other	UM-1
T3FC-2S12FX-800TU	T3FC-2S12FX-800TU	UNITY HYBRID	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3FC-2S12FX-800U	T3FC-2S12FX-800U	UNITY HYBRID	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3FC-D2S12FX-200	T3FC-D2S12FX-200	UNITY HYBRID	UNITY 200GB FAST CACHE 80X2.5 DRIVE	\$1,205	Each	10%	\$1,085	Other	UM-1
T3FC-D2S12FX-200TU	T3FC-D2S12FX-200TU	UNITY HYBRID	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3FC-D2S12FX-200U	T3FC-D2S12FX-200U	UNITY HYBRID	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3FC-D2S12FX-400	T3FC-D2S12FX-400	UNITY HYBRID	UNITY 400GB FAST CACHE 80X2.5 DRIVE	\$1,875	Each	10%	\$1,688	Other	UM-1
T3FC-D2S12FX-400TU	T3FC-D2S12FX-400TU	UNITY HYBRID	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3FC-D2S12FX-400U	T3FC-D2S12FX-400U	UNITY HYBRID	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3FC-D2S12FX-800	T3FC-D2S12FX-800	UNITY HYBRID	UNITY 800GB FAST CACHE 80X2.5 DRIVE	\$3,270	Each	10%	\$2,943	Other	UM-1
T3FC-D2S12FX-800TU	T3FC-D2S12FX-800TU	UNITY HYBRID	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3FC-D2S12FX-800U	T3FC-D2S12FX-800U	UNITY HYBRID	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3FC-PS12FX-200	T3FC-PS12FX-200	UNITY HYBRID	UNITY 200GB FAST CACHE 12X3.5 DRIVE	\$1,205	Each	10%	\$1,085	Other	UM-1
T3FC-PS12FX-200TU	T3FC-PS12FX-200TU	UNITY HYBRID	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3FC-PS12FX-200U	T3FC-PS12FX-200U	UNITY HYBRID	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3FC-PS12FX-400	T3FC-PS12FX-400	UNITY HYBRID	UNITY 400GB FAST CACHE 12X3.5 DRIVE	\$1,875	Each	10%	\$1,688	Other	UM-1
T3FC-PS12FX-400TU	T3FC-PS12FX-400TU	UNITY HYBRID	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3FC-PS12FX-400U	T3FC-PS12FX-400U	UNITY HYBRID	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3FC-PS12FX-800	T3FC-PS12FX-800	UNITY HYBRID	UNITY 800GB FAST CACHE 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3FC-PS12FX-800TU	T3FC-PS12FX-800TU	UNITY HYBRID	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3FC-PS12FX-800U	T3FC-PS12FX-800U	UNITY HYBRID	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3FC-VS12FX-200	T3FC-VS12FX-200	UNITY HYBRID	UNITY 200GB FAST CACHE 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3FC-VS12FX-200TU	T3FC-VS12FX-200TU	UNITY HYBRID	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3FC-VS12FX-200U	T3FC-VS12FX-200U	UNITY HYBRID	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3FC-VS12FX-400	T3FC-VS12FX-400	UNITY HYBRID	UNITY 400GB FAST CACHE 15X3.5 DRIVE	\$1,875	Each	10%	\$1,688	Other	UM-1
T3FC-VS12FX-400TU	T3FC-VS12FX-400TU	UNITY HYBRID	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3FC-VS12FX-400U	T3FC-VS12FX-400U	UNITY HYBRID	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3FC-VS12FX-800	T3FC-VS12FX-800	UNITY HYBRID	UNITY 800GB FAST CACHE 15X3.5 DRIVE	\$3,270	Each	10%	\$2,943	Other	UM-1
T3FC-VS12FX-800TU	T3FC-VS12FX-800TU	UNITY HYBRID	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3FC-VS12FX-800U	T3FC-VS12FX-800U	UNITY HYBRID	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3-PS07-2000	T3-PS07-2000	UNITY HYBRID	UNITY 2TB NLSAS 12X3.5 DRIVE	\$435	Each	10%	\$392	Other	UM-1
T3-PS07-2000TU	T3-PS07-2000TU	UNITY HYBRID	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$585	Each	10%	\$527	Other	UM-1
T3-PS07-2000U	T3-PS07-2000U	UNITY HYBRID	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$585	Each	10%	\$527	Other	UM-1
T3-PS07-4000	T3-PS07-4000	UNITY HYBRID	UNITY 4TB NLSAS 12X3.5 DRIVE	\$655	Each	10%	\$590	Other	UM-1
T3-PS07-4000TU	T3-PS07-4000TU	UNITY HYBRID	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$910	Each	10%	\$819	Other	UM-1
T3-PS07-4000U	T3-PS07-4000U	UNITY HYBRID	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$910	Each	10%	\$819	Other	UM-1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T3-PS07-6000	T3-PS07-6000	UNITY HYBRID	UNITY 6TB NLSAS 12X3.5 DRIVE	\$885	Each	10%	\$797	Other	UM-1
T3-PS07-6000TU	T3-PS07-6000TU	UNITY HYBRID	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$1,250	Each	10%	\$1,125	Other	UM-1
T3-PS07-6000U	T3-PS07-6000U	UNITY HYBRID	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$1,250	Each	10%	\$1,125	Other	UM-1
T3-PS10-1200	T3-PS10-1200	UNITY HYBRID	UNITY 1.2TB 10K SAS 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-PS10-1200TU	T3-PS10-1200TU	UNITY HYBRID	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-PS10-1200U	T3-PS10-1200U	UNITY HYBRID	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-PS10-1800	T3-PS10-1800	UNITY HYBRID	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-PS10-1800TU	T3-PS10-1800TU	UNITY HYBRID	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-PS10-1800U	T3-PS10-1800U	UNITY HYBRID	UNITY 1.8TGB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-PS10-600	T3-PS10-600	UNITY HYBRID	UNITY 600GB 10K SAS 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-PS10-600TU	T3-PS10-600TU	UNITY HYBRID	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-PS10-600U	T3-PS10-600U	UNITY HYBRID	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-PS12FX-1600	T3-PS12FX-1600	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-PS12FX-1600TU	T3-PS12FX-1600TU	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$6,430	Each	10%	\$5,787	Other	UM-1
T3-PS12FX-1600U	T3-PS12FX-1600U	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$6,430	Each	10%	\$5,787	Other	UM-1
T3-PS12FX-200	T3-PS12FX-200	UNITY HYBRID	UNITY 200GB FAST VP SSD 12X3.5 DRIVE	\$1,205	Each	10%	\$1,085	Other	UM-1
T3-PS12FX-200TU	T3-PS12FX-200TU	UNITY HYBRID	UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3-PS12FX-200U	T3-PS12FX-200U	UNITY HYBRID	UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,470	Each	10%	\$1,323	Other	UM-1
T3-PS12FX-400	T3-PS12FX-400	UNITY HYBRID	UNITY 400GB FAST VP SSD 12X3.5 DRIVE	\$1,875	Each	10%	\$1,688	Other	UM-1
T3-PS12FX-400TU	T3-PS12FX-400TU	UNITY HYBRID	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3-PS12FX-400U	T3-PS12FX-400U	UNITY HYBRID	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3-PS12FX-800	T3-PS12FX-800	UNITY HYBRID	UNITY 800GB FAST VP SSD 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-PS12FX-800TU	T3-PS12FX-800TU	UNITY HYBRID	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
T3-PS12FX-800U	T3-PS12FX-800U	UNITY HYBRID	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
T3-PS15-600	T3-PS15-600	UNITY HYBRID	UNITY 600GB 15K SAS 12X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-PS15-600TU	T3-PS15-600TU	UNITY HYBRID	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-PS15-600U	T3-PS15-600U	UNITY HYBRID	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3SP-L4X1200-10K	T3SP-L4X1200-10K	UNITY HYBRID	UNITY SYSPACK 4X1.2TB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L4X1600X-SSD	T3SP-L4X1600X-SSD	UNITY HYBRID	UNITY SYSPACK 4X1.6TB FASTVP SSD 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L4X1800-10K	T3SP-L4X1800-10K	UNITY HYBRID	UNITY SYSPACK 4X1.8TGB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L4X2000-NL	T3SP-L4X2000-NL	UNITY HYBRID	UNITY SYSPACK 4X2TB NLSAS 12X3.5	\$1,730	Each	10%	\$1,557	Other	UM-1
T3SP-L4X4000-NL	T3SP-L4X4000-NL	UNITY HYBRID	UNITY SYSPACK 4X4TB NLSAS 12X3.5	\$2,625	Each	10%	\$2,363	Other	UM-1
T3SP-L4X400X-SSD	T3SP-L4X400X-SSD	UNITY HYBRID	UNITY SYSPACK 4X400GB FASTVP SSD 12X3.5	\$7,500	Each	10%	\$6,750	Other	UM-1
T3SP-L4X6000-NL	T3SP-L4X6000-NL	UNITY HYBRID	UNITY SYSPACK 4X6TB NLSAS 12X3.5	\$3,535	Each	10%	\$3,182	Other	UM-1
T3SP-L4X600-10K	T3SP-L4X600-10K	UNITY HYBRID	UNITY SYSPACK 4X600GB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L4X600-15K	T3SP-L4X600-15K	UNITY HYBRID	UNITY SYSPACK 4X600GB 15K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L4X800X-SSD	T3SP-L4X800X-SSD	UNITY HYBRID	UNITY SYSPACK 4X800GB FASTVP SSD 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L6X1200-10K	T3SP-L6X1200-10K	UNITY HYBRID	UNITY SYSPACK 6X1.2TB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T3SP-L6X1600X-SSD	T3SP-L6X1600X-SSD	UNITY HYBRID	UNITY SYSPACK 6X1.6TB FASTVP SSD 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L6X1800-10K	T3SP-L6X1800-10K	UNITY HYBRID	UNITY SYSPACK 6X1.8TGB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L6X400X-SSD	T3SP-L6X400X-SSD	UNITY HYBRID	UNITY SYSPACK 6X400GB FASTVP SSD 12X3.5	\$11,250	Each	10%	\$10,125	Other	UM-1
T3SP-L6X600-10K	T3SP-L6X600-10K	UNITY HYBRID	UNITY SYSPACK 6X600GB 10K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L6X600-15K	T3SP-L6X600-15K	UNITY HYBRID	UNITY SYSPACK 6X600GB 15K SAS 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L6X800X-SSD	T3SP-L6X800X-SSD	UNITY HYBRID	UNITY SYSPACK 6X800GB FASTVP SSD 12X3.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-L9X2000-NL	T3SP-L9X2000-NL	UNITY HYBRID	UNITY SYSPACK 9X2TB NLSAS 12X3.5	\$3,895	Each	10%	\$3,506	Other	UM-1
T3SP-L9X4000-NL	T3SP-L9X4000-NL	UNITY HYBRID	UNITY SYSPACK 9X4TB NLSAS 12X3.5	\$5,905	Each	10%	\$5,315	Other	UM-1
T3SP-L9X6000-NL	T3SP-L9X6000-NL	UNITY HYBRID	UNITY SYSPACK 9X6TB NLSAS 12X3.5	\$7,955	Each	10%	\$7,160	Other	UM-1
T3SP-S4X1200-10K	T3SP-S4X1200-10K	UNITY HYBRID	UNITY SYSPACK 4X1.2TB 10K SAS 25X2.5	\$3,520	Each	10%	\$3,168	Other	UM-1
T3SP-S4X15TBXL2SSD	T3SP-S4X15TBXL2SSD	UNITY HYBRID	UNITY SYSPACK 4X15360GB FLASH 25X2.5	\$112,120	Each	10%	\$100,908	Other	UM-1
T3SPS4X1600XL-SSD	T3SPS4X1600XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X1.6TB FVP SSD 25X2.5	\$16,600	Each	10%	\$14,940	Other	UM-1
T3SP-S4X1600XL-SSD	T3SP-S4X1600XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X1.6TB FVP3 SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-S4X1600X-SSD	T3SP-S4X1600X-SSD	UNITY HYBRID	UNITY SYSPACK 4X1.6TB FASTVP SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-S4X1800-10K	T3SP-S4X1800-10K	UNITY HYBRID	UNITY SYSPACK 4X1.8TGB 10K SAS 25X2.5	\$4,160	Each	10%	\$3,744	Other	UM-1
T3SP-S4X3200XL-SSD	T3SP-S4X3200XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X3.2TB AFP SSD 25X2.5	\$26,460	Each	10%	\$23,814	Other	UM-1
T3SP-S4X400XL-SSD	T3SP-S4X400XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X400GB AFP SSD 25X2.5	\$5,880	Each	10%	\$5,292	Other	UM-1
T3SP-S4X400X-SSD	T3SP-S4X400X-SSD	UNITY HYBRID	UNITY SYSPACK 4X400GB FASTVP SSD 25X2.5	\$7,500	Each	10%	\$6,750	Other	UM-1
T3SP-S4X600-10K	T3SP-S4X600-10K	UNITY HYBRID	UNITY SYSPACK 4X600GB 10K SAS 25X2.5	\$2,245	Each	10%	\$2,021	Other	UM-1
T3SP-S4X600-15K	T3SP-S4X600-15K	UNITY HYBRID	UNITY SYSPACK 4X600GB 15K SAS 25X2.5	\$3,085	Each	10%	\$2,777	Other	UM-1
T3SP-S4X7TBXL2-SSD	T3SP-S4X7TBXL2-SSD	UNITY HYBRID	UNITY SYSPACK 4X7680GB FLASH 25X2.5	\$57,120	Each	10%	\$51,408	Other	UM-1
T3SPS4X800XL-SSD	T3SPS4X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X800GB FVP SSD 25X2.5	\$10,840	Each	10%	\$9,756	Other	UM-1
T3SP-S4X800XL-SSD	T3SP-S4X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 4X800GB FVP3 SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-S4X800X-SSD	T3SP-S4X800X-SSD	UNITY HYBRID	UNITY SYSPACK 4X800GB FASTVP SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-S6X1200-10K	T3SP-S6X1200-10K	UNITY HYBRID	UNITY SYSPACK 6X1.2TB 10K SAS 25X2.5	\$5,280	Each	10%	\$4,752	Other	UM-1
T3SP-S6X15TBXL2SSD	T3SP-S6X15TBXL2SSD	UNITY HYBRID	UNITY SYSPACK 6X15360GB FLASH 25X2.5	\$168,180	Each	10%	\$151,362	Other	UM-1
T3SPS6X1600XL-SSD	T3SPS6X1600XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X1.6TB FVP SSD 25X2.5	\$24,900	Each	10%	\$22,410	Other	UM-1
T3SP-S6X1600XL-SSD	T3SP-S6X1600XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X1.6TB FVP3 SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-S6X1600X-SSD	T3SP-S6X1600X-SSD	UNITY HYBRID	UNITY SYSPACK 6X1.6TB FASTVP SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
T3SP-S6X1800-10K	T3SP-S6X1800-10K	UNITY HYBRID	UNITY SYSPACK 6X1.8TGB 10K SAS 25X2.5	\$6,240	Each	10%	\$5,616	Other	UM-1
T3SP-S6X3200XL-SSD	T3SP-S6X3200XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X3.2TB AFP SSD 25X2.5	\$39,690	Each	10%	\$35,721	Other	UM-1
T3SP-S6X400XL-SSD	T3SP-S6X400XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X400GB AFP SSD 25X2.5	\$8,820	Each	10%	\$7,938	Other	UM-1
T3SP-S6X400X-SSD	T3SP-S6X400X-SSD	UNITY HYBRID	UNITY SYSPACK 6X400GB FASTVP SSD 25X2.5	\$11,250	Each	10%	\$10,125	Other	UM-1
T3SP-S6X600-10K	T3SP-S6X600-10K	UNITY HYBRID	UNITY SYSPACK 6X600GB 10K SAS 25X2.5	\$3,370	Each	10%	\$3,033	Other	UM-1
T3SP-S6X600-15K	T3SP-S6X600-15K	UNITY HYBRID	UNITY SYSPACK 6X600GB 15K SAS 25X2.5	\$4,630	Each	10%	\$4,167	Other	UM-1
T3SP-S6X7TBXL2-SSD	T3SP-S6X7TBXL2-SSD	UNITY HYBRID	UNITY SYSPACK 6X7680GB FLASH 25X2.5	\$85,680	Each	10%	\$77,112	Other	UM-1
T3SPS6X800XL-SSD	T3SPS6X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X800GB FVP SSD 25X2.5	\$16,260	Each	10%	\$14,634	Other	UM-1
T3SP-S6X800XL-SSD	T3SP-S6X800XL-SSD	UNITY HYBRID	UNITY SYSPACK 6X800GB FVP3 SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1

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T3SP-S6X800X-SSD	T3SP-S6X800X-SSD	UNITY HYBRID	UNITY SYSPACK 6X800GB FASTVP SSD 25X2.5	\$0	Each	10%	\$0	Other	UM-1
T3-VS07-12000	T3-VS07-12000	UNITY HYBRID	Unity 12TB NLSAS 15X3.5 DRIVE	\$1,608	Each	10%	\$1,447	Other	UM-1
T3-VS07-12000TU	T3-VS07-12000TU	UNITY HYBRID	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$1,930	Each	10%	\$1,737	Other	UM-1
T3-VS07-12000U	T3-VS07-12000U	UNITY HYBRID	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$1,930	Each	10%	\$1,737	Other	UM-1
T3-VS07-2000	T3-VS07-2000	UNITY HYBRID	UNITY 2TB NLSAS 15X3.5 DRIVE	\$435	Each	10%	\$392	Other	UM-1
T3-VS07-2000TU	T3-VS07-2000TU	UNITY HYBRID	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$585	Each	10%	\$527	Other	UM-1
T3-VS07-2000U	T3-VS07-2000U	UNITY HYBRID	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$585	Each	10%	\$527	Other	UM-1
T3-VS07-4000	T3-VS07-4000	UNITY HYBRID	UNITY 4TB NLSAS 15X3.5 DRIVE	\$655	Each	10%	\$590	Other	UM-1
T3-VS07-4000TU	T3-VS07-4000TU	UNITY HYBRID	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$910	Each	10%	\$819	Other	UM-1
T3-VS07-4000U	T3-VS07-4000U	UNITY HYBRID	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$910	Each	10%	\$819	Other	UM-1
T3-VS07-6000	T3-VS07-6000	UNITY HYBRID	UNITY 6TB NLSAS 15X3.5 DRIVE	\$885	Each	10%	\$797	Other	UM-1
T3-VS07-6000TU	T3-VS07-6000TU	UNITY HYBRID	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$1,250	Each	10%	\$1,125	Other	UM-1
T3-VS07-6000U	T3-VS07-6000U	UNITY HYBRID	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$1,250	Each	10%	\$1,125	Other	UM-1
T3-VS10-1200	T3-VS10-1200	UNITY HYBRID	UNITY 1.2TB 10K SAS 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-VS10-1200TU	T3-VS10-1200TU	UNITY HYBRID	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-VS10-1200U	T3-VS10-1200U	UNITY HYBRID	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-VS10-1800	T3-VS10-1800	UNITY HYBRID	UNITY 1.8TGB 10K SAS 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-VS10-1800TU	T3-VS10-1800TU	UNITY HYBRID	UNITY 1.8TGB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-VS10-1800U	T3-VS10-1800U	UNITY HYBRID	UNITY 1.8TGB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-VS10-600	T3-VS10-600	UNITY HYBRID	UNITY 600GB 10K SAS 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-VS10-600TU	T3-VS10-600TU	UNITY HYBRID	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-VS10-600U	T3-VS10-600U	UNITY HYBRID	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$0	Each	10%	\$0	Other	UM-1
T3-VS12FX-1600	T3-VS12FX-1600	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-VS12FX-1600TU	T3-VS12FX-1600TU	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
T3-VS12FX-1600U	T3-VS12FX-1600U	UNITY HYBRID	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
T3-VS12FX-200	T3-VS12FX-200	UNITY HYBRID	UNITY 200GB FAST VP SSD 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-VS12FX-200TU	T3-VS12FX-200TU	UNITY HYBRID	UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
T3-VS12FX-200U	T3-VS12FX-200U	UNITY HYBRID	UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$0	Each	10%	\$0	Other	UM-1
T3-VS12FX-400	T3-VS12FX-400	UNITY HYBRID	UNITY 400GB FAST VP SSD 15X3.5 DRIVE	\$1,875	Each	10%	\$1,688	Other	UM-1
T3-VS12FX-400TU	T3-VS12FX-400TU	UNITY HYBRID	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3-VS12FX-400U	T3-VS12FX-400U	UNITY HYBRID	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,300	Each	10%	\$2,070	Other	UM-1
T3-VS12FX-800	T3-VS12FX-800	UNITY HYBRID	UNITY 800GB FAST VP SSD 15X3.5 DRIVE	\$0	Each	10%	\$0	Other	UM-1
T3-VS12FX-800TU	T3-VS12FX-800TU	UNITY HYBRID	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3-VS12FX-800U	T3-VS12FX-800U	UNITY HYBRID	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$4,030	Each	10%	\$3,627	Other	UM-1
T3-VS15-600	T3-VS15-600	UNITY HYBRID	UNITY 600GB 15K SAS 15X3.5 DRIVE	\$770	Each	10%	\$693	Other	UM-1
T3-VS15-600TU	T3-VS15-600TU	UNITY HYBRID	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$945	Each	10%	\$851	Other	UM-1
T3-VS15-600U	T3-VS15-600U	UNITY HYBRID	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$945	Each	10%	\$851	Other	UM-1
V3122F	V3122F	UNITY HYBRID	Unity 2U 25x2.5 Drive DAE FLD RCK VCE	\$2,440	Each	10%	\$2,196	Other	UM-1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
V312380F	V312380F	Unity Hybrid	UNITY 3U 80X2.5 DRIVE DAE FLD VCE	\$9,200	Each	10%	\$8,280	Other	UM-1
V312380FU	V312380FU	Unity Hybrid	UNITY 2U 80X2.5 DRIVE DAE FLD UPG VCE	\$9,200	Each	10%	\$8,280	Other	UM-1
V3123F	V3123F	UNITY HYBRID	Unity 3U 15x3.5 Drive DAE FLD RCK VCE	\$2,170	Each	10%	\$1,953	Other	UM-1
V31D24AF12	V31D24AF12	UNITY HYBRID	Unity 300 2U DPE 12x3.5 Drive FLD RK VCE	\$9,865	Each	10%	\$8,879	Other	UM-1
V31D24AF25	V31D24AF25	UNITY HYBRID	Unity 300 2U DPE 25x2.5 Drive FLD RK VCE	\$9,865	Each	10%	\$8,879	Other	UM-1
V32D32AF12	V32D32AF12	UNITY HYBRID	Unity 400 2U DPE 12x3.5 Drive FLD RK VCE	\$22,340	Each	10%	\$20,106	Other	UM-1
V32D32AF25	V32D32AF25	UNITY HYBRID	Unity 400 2U DPE 25x2.5 Drive FLD RK VCE	\$22,340	Each	10%	\$20,106	Other	UM-1
V33D48AF12	V33D48AF12	UNITY HYBRID	Unity 500 2U DPE 12x3.5 Drive FLD RK VCE	\$46,625	Each	10%	\$41,963	Other	UM-1
V33D48AF25	V33D48AF25	UNITY HYBRID	Unity 500 2U DPE 25x2.5 Drive FLD RK VCE	\$46,625	Each	10%	\$41,963	Other	UM-1
V34D64AF12	V34D64AF12	UNITY HYBRID	Unity 600 2U DPE 12x3.5 Drive FLD RK VCE	\$98,485	Each	10%	\$88,637	Other	UM-1
V34D64AF25	V34D64AF25	UNITY HYBRID	Unity 600 2U DPE 25x2.5 Drive FLD RK VCE	\$98,485	Each	10%	\$88,637	Other	UM-1
V4122AD	V4122AD	UNITY HYBRID	Unity 2U 25x2.5 DAE VCE Dell RCK	\$2,440	Each	10%	\$2,196	Other	UM-1
V4122F	V4122F	UNITY HYBRID	Unity 2U 25x2.5 DAE VCE FLD RCK	\$2,440	Each	10%	\$2,196	Other	UM-1
V412380AD	V412380AD	Unity Hybrid	Unity 3U 80x2.5 DAE VCE Dell Rck	\$9,200	Each	10%	\$8,280	Other	UM-1
V412380F	V412380F	Unity Hybrid	Unity 3U 80x2.5 DAE VCE FLD RCK	\$9,200	Each	10%	\$8,280	Other	UM-1
V4123AD	V4123AD	UNITY HYBRID	Unity 3U 15x3.5 DAE VCE Dell RCK	\$2,170	Each	10%	\$1,953	Other	UM-1
V4123F	V4123F	UNITY HYBRID	Unity 3U 15x3.5 DAE VCE FLD RCK	\$2,170	Each	10%	\$1,953	Other	UM-1
VSL3-000-700	VSL3-000-700	UNITY HYBRID	TLA Unity Essentials OE & Base SW=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-701	VSL3-000-701	UNITY HYBRID	TLA Unity Essentials DARE SW=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-708	VSL3-000-708	UNITY HYBRID	TLA RP/EX Local for Unity Hybrid=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-709	VSL3-000-709	UNITY HYBRID	TLA RP/EX Remote for Unity Hybrid=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-710	VSL3-000-710	UNITY HYBRID	TLA RP Adv Local for Unity Hybrid=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-711	VSL3-000-711	UNITY HYBRID	TLA RP Adv Remote for Unity Hybrid=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-712	VSL3-000-712	UNITY HYBRID	TLA RP Virt Appl for Unity Hybrid=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-713	VSL3-000-713	UNITY HYBRID	TLA RP Virt Appl for Unity All Flash=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-718	VSL3-000-718	UNITY HYBRID	TLA Unity XT Essentials SW=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-719	VSL3-000-719	UNITY HYBRID	TLA Unity XT Essentials DARE SW=CB	\$0	Each	10%	\$0	Other	UM-1
VSL3-000-815	VSL3-000-815	UNITY HYBRID	Unity Monitoring and Reporting TLA=CB	\$0	Each	10%	\$0	Other	UM-1
T4FC-2SFX-400	T4FC-2SFX-400	UNITY HYBRID	FAST CACH T4 400GB FAST CACHE 25X2.5 SSD	\$2,090	Each	10%	\$1,881	Other	UM-1
T4FC-2SFX-400TU	T4FC-2SFX-400TU	UNITY HYBRID	FAST CACH T4 400GB FAST CACHE 25X2.5 SSD UPG	\$2,555	Each	10%	\$2,300	Other	UM-1
T4FC-2SFX-400U	T4FC-2SFX-400U	UNITY HYBRID	FAST CACH T4 400GB FAST CACHE 25X2.5 SSD UPG	\$2,555	Each	10%	\$2,300	Other	UM-1
T4FC-D2SFX-400	T4FC-D2SFX-400	UNITY HYBRID	FAST CACH T4 400GB FAST CACHE 80X2.5 SSD	\$2,090	Each	10%	\$1,881	Other	UM-1
T4FC-D2SFX-400TU	T4FC-D2SFX-400TU	UNITY HYBRID	FAST CACH T4 400GB FAST CACHE 80X2.5 SSD UPG	\$2,555	Each	10%	\$2,300	Other	UM-1
T4FC-D2SFX-400U	T4FC-D2SFX-400U	UNITY HYBRID	FAST CACH T4 400GB FAST CACHE 80X2.5 SSD UPG	\$2,555	Each	10%	\$2,300	Other	UM-1
SU-458-001-080	SU-458-001-080	UNITY VSA	UnityVSA PE BASE SW - 12Mo PrePay=IC	\$0	Each	10%	\$0	Other	UM-1
SU-458-001-081	SU-458-001-081	UNITY VSA	UnityVSA PE Base SW - 36Mo PrePay=IC	\$0	Each	10%	\$0	Other	UM-1
SU-458-001-082	SU-458-001-082	UNITY VSA	UnityVSA PE Base SW - 60Mo PrePay=IC	\$0	Each	10%	\$0	Other	UM-1
SU-458-001-083	SU-458-001-083	UNITY VSA	UnityVSA PE Base SW - 36Mo Annual AIP=IC	\$0	Each	10%	\$0	Other	UM-1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
SU-458-001-084	SU-458-001-084	UNITY VSA	UnityVSA PE Base SW - 60Mo Annual AIP=IC	\$0	Each	10%	\$0	Other	UM-1
D4-INKTCRCI15DAE	D4-INKTCRCI15DAE	UNITY XT	Unity XT 15x3.5 DAE CI CSR Ins Kit	\$0	Each	10%	\$0	Other	UM-1
D4-INKTCRCI25DAE	D4-INKTCRCI25DAE	UNITY XT	Unity XT 25x2.5 DAE CI CSR Ins Kit	\$0	Each	10%	\$0	Other	UM-1
D4-INSKTCSRCIOB	D4-INSKTCSRCIOB	UNITY XT	Unity XT 380 Ci Install Kit	\$293	Each	10%	\$264	Other	UM-1
VSL3-000-722	VSL3-000-722	VSL SOFTWARE	UnityVSA TLA STORAGE CAPACITY=CB	\$0	Each	10%	\$0	Other	UM-1
456-110-674	456-110-674	vUNITY	vUnity CE 4TB=IC	\$0	Each	10%	\$0	Other	UM-1
456-110-675	456-110-675	vUNITY	vUnity SE 10TB=IC	\$0	Each	10%	\$0	Other	UM-1
456-110-676	456-110-676	vUNITY	vUnity SE 25TB=IC	\$0	Each	10%	\$0	Other	UM-1
456-110-677	456-110-677	vUNITY	vUnity SE 50TB=IC	\$0	Each	10%	\$0	Other	UM-1
456-110-678	456-110-678	vUNITY	vUnity SE 10TB-25TB=IC	\$0	Each	10%	\$0	Other	UM-1
456-110-679	456-110-679	vUNITY	vUnity SE 10TB-50TB=IC	\$0	Each	10%	\$0	Other	UM-1
456-110-680	456-110-680	vUNITY	vUnity SE 25TB-50TB=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-288	458-001-288	vUNITY	Unity 300 Base Software + D RE=IC	\$0	Each	10%	\$0	Other	UM-1
458-001-292	458-001-292	vUNITY	Unity 300 Base Software =IC	\$0	Each	10%	\$0	Other	UM-1
CS-OPT-UXAF-MNT-1Y	CS-OPT-UXAF-MNT-1Y	CUSTOMER SERVICES	Optimize for Unity AFA Mon 1Year Nontied	\$20,000	Each	10%	\$18,000	Other	UM-F1
CS-OPT-UXAF-MNT-2Y	CS-OPT-UXAF-MNT-2Y	CUSTOMER SERVICES	Optimize for Unity AFA Mon 2Year Nontied	\$40,000	Each	10%	\$36,000	Other	UM-F1
CS-OPT-UXAF-MNT-3Y	CS-OPT-UXAF-MNT-3Y	CUSTOMER SERVICES	Optimize for Unity AFA Mon 3Year Nontied	\$60,000	Each	10%	\$54,000	Other	UM-F1
CS-OPT-UXAF-MON-1Y	CS-OPT-UXAF-MON-1Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA MON 1YEAR	\$20,000	Each	10%	\$18,000	Other	UM-F1
CS-OPT-UXAF-MON-2Y	CS-OPT-UXAF-MON-2Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA MON 2YEAR	\$40,000	Each	10%	\$36,000	Other	UM-F1
CS-OPT-UXAF-MON-3Y	CS-OPT-UXAF-MON-3Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA MON 3YEAR	\$60,000	Each	10%	\$54,000	Other	UM-F1
CS-OPT-UXAF-MON-4Y	CS-OPT-UXAF-MON-4Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA MON 4YEAR	\$80,000	Each	10%	\$72,000	Other	UM-F1
CS-OPT-UXAF-MON-5Y	CS-OPT-UXAF-MON-5Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA MON 5YEAR	\$100,000	Each	10%	\$90,000	Other	UM-F1
CS-OPT-UXAF-QT-1Y	CS-OPT-UXAF-QT-1Y	CUSTOMER SERVICES	Optimize for Unity AFA QTRLY 1YR Nontied	\$12,000	Each	10%	\$10,800	Other	UM-F1
CS-OPT-UXAF-QT-2Y	CS-OPT-UXAF-QT-2Y	CUSTOMER SERVICES	Optimize for Unity AFA QTRLY 2YR Nontied	\$24,000	Each	10%	\$21,600	Other	UM-F1
CS-OPT-UXAF-QT-3Y	CS-OPT-UXAF-QT-3Y	CUSTOMER SERVICES	Optimize for Unity AFA QTRLY 3YR Nontied	\$36,000	Each	10%	\$32,400	Other	UM-F1
CS-OPT-UXAF-QTR-1Y	CS-OPT-UXAF-QTR-1Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA QTRLY 1YEAR	\$12,000	Each	10%	\$10,800	Other	UM-F1
CS-OPT-UXAF-QTR-2Y	CS-OPT-UXAF-QTR-2Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA QTRLY 2YEAR	\$24,000	Each	10%	\$21,600	Other	UM-F1
CS-OPT-UXAF-QTR-3Y	CS-OPT-UXAF-QTR-3Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA QTRLY 3YEAR	\$36,000	Each	10%	\$32,400	Other	UM-F1
CS-OPT-UXAF-QTR-4Y	CS-OPT-UXAF-QTR-4Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA QTRLY 4YEAR	\$48,000	Each	10%	\$43,200	Other	UM-F1
CS-OPT-UXAF-QTR-5Y	CS-OPT-UXAF-QTR-5Y	CUSTOMER SERVICES	OPTIMIZE FOR UNITY AFA QTRLY 5YEAR	\$60,000	Each	10%	\$54,000	Other	UM-F1
10706 850-5361	10706 850-5361	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$61	Each	10%	\$55	Other	UM-F1
10706 850-5362	10706 850-5362	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$61	Each	10%	\$55	Other	UM-F1
10706 850-5369	10706 850-5369	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$93	Each	10%	\$84	Other	UM-F1
10706 850-5370	10706 850-5370	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$93	Each	10%	\$84	Other	UM-F1
10706 850-5371	10706 850-5371	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$440	Each	10%	\$396	Other	UM-F1
10706 850-5372	10706 850-5372	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$440	Each	10%	\$396	Other	UM-F1
10708 850-4394	10708 850-4394	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$660	Each	10%	\$594	Other	UM-F1
10708 850-4395	10708 850-4395	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$660	Each	10%	\$594	Other	UM-F1
10708 850-4428	10708 850-4428	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	UM-F1
10708 850-4429	10708 850-4429	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$480	Each	10%	\$432	Other	UM-F1

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
10708_850-4430	10708_850-4430	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	UM-F1
10708_850-4431	10708_850-4431	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$480	Each	10%	\$432	Other	UM-F1
10831_850-4955	10831_850-4955	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$211	Each	10%	\$190	Other	UM-F1
10831_850-4956	10831_850-4956	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$211	Each	10%	\$190	Other	UM-F1
10831_850-4981	10831_850-4981	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$255	Each	10%	\$230	Other	UM-F1
10831_850-4982	10831_850-4982	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$131	Each	10%	\$118	Other	UM-F1
10831_850-4983	10831_850-4983	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$255	Each	10%	\$230	Other	UM-F1
10831_850-4984	10831_850-4984	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$131	Each	10%	\$118	Other	UM-F1
10966_850-2197	10966_850-2197	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$382	Each	10%	\$343	Other	UM-F1
10966_850-2198	10966_850-2198	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$158	Each	10%	\$143	Other	UM-F1
10966_850-2199	10966_850-2199	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$156	Each	10%	\$140	Other	UM-F1
10966_850-2200	10966_850-2200	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$382	Each	10%	\$343	Other	UM-F1
10966_850-2201	10966_850-2201	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$158	Each	10%	\$143	Other	UM-F1
10966_850-2202	10966_850-2202	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$156	Each	10%	\$140	Other	UM-F1
10967_848-0221	10967_848-0221	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	10%	\$33,188	Other	UM-F1
10967_848-0222	10967_848-0222	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	10%	\$66,375	Other	UM-F1
10967_848-0223	10967_848-0223	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	10%	\$36,000	Other	UM-F1
10967_848-0224	10967_848-0224	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	10%	\$72,000	Other	UM-F1
10973_848-0221	10973_848-0221	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	10%	\$33,188	Other	UM-F1
10973_848-0222	10973_848-0222	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	10%	\$66,375	Other	UM-F1
10973_848-0223	10973_848-0223	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	10%	\$36,000	Other	UM-F1
10973_848-0224	10973_848-0224	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	10%	\$72,000	Other	UM-F1
11066_848-0221	11066_848-0221	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months DPS	\$36,875	Each	10%	\$33,188	Other	UM-F1
11066_848-0222	11066_848-0222	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months DPS	\$73,750	Each	10%	\$66,375	Other	UM-F1
11066_848-0223	11066_848-0223	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - DPS	\$40,000	Each	10%	\$36,000	Other	UM-F1
11066_848-0224	11066_848-0224	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months DPS	\$80,000	Each	10%	\$72,000	Other	UM-F1
12214_848-0185	12214_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
12214_848-0186	12214_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
12214_848-0187	12214_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
12214_848-0188	12214_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13001_850-5681	13001_850-5681	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$119	Each	10%	\$107	Other	UM-F1
13001_850-5682	13001_850-5682	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$119	Each	10%	\$107	Other	UM-F1
13001_850-5689	13001_850-5689	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$839	Each	10%	\$755	Other	UM-F1
13001_850-5690	13001_850-5690	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$419	Each	10%	\$377	Other	UM-F1
13001_850-5691	13001_850-5691	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$839	Each	10%	\$755	Other	UM-F1
13001_850-5692	13001_850-5692	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$419	Each	10%	\$377	Other	UM-F1
13448_850-3901	13448_850-3901	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$660	Each	10%	\$594	Other	UM-F1
13448_850-3902	13448_850-3902	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$660	Each	10%	\$594	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13448_850-3913	13448_850-3913	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	UM-F1
13448_850-3914	13448_850-3914	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$480	Each	10%	\$432	Other	UM-F1
13448_850-3915	13448_850-3915	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	UM-F1
13448_850-3916	13448_850-3916	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$480	Each	10%	\$432	Other	UM-F1
13448_850-4386	13448_850-4386	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$660	Each	10%	\$594	Other	UM-F1
13448_850-4387	13448_850-4387	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$660	Each	10%	\$594	Other	UM-F1
13448_850-4412	13448_850-4412	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	UM-F1
13448_850-4413	13448_850-4413	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$480	Each	10%	\$432	Other	UM-F1
13448_850-4414	13448_850-4414	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$780	Each	10%	\$702	Other	UM-F1
13448_850-4415	13448_850-4415	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$480	Each	10%	\$432	Other	UM-F1
13458_850-3464	13458_850-3464	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$196	Each	10%	\$177	Other	UM-F1
13458_850-3465	13458_850-3465	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$196	Each	10%	\$177	Other	UM-F1
13458_850-3508	13458_850-3508	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$395	Each	10%	\$356	Other	UM-F1
13458_850-3509	13458_850-3509	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$295	Each	10%	\$265	Other	UM-F1
13458_850-3510	13458_850-3510	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$395	Each	10%	\$356	Other	UM-F1
13458_850-3511	13458_850-3511	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$295	Each	10%	\$265	Other	UM-F1
13601_210-ASKN	13601_210-ASKN	Dell/EMC	Unity 40U Rack with Door AF	\$1,350	Each	10%	\$1,215	Other	UM-F1
13601_210-ASKO	13601_210-ASKO	Dell/EMC	Unity 40U Rack with Door & Lock AF	\$1,350	Each	10%	\$1,215	Other	UM-F1
13601_210-ASKP	13601_210-ASKP	Dell/EMC	Unity 40U Rack with Door	\$1,350	Each	10%	\$1,215	Other	UM-F1
13601_210-ASKQ	13601_210-ASKQ	Dell/EMC	Unity 40U Rack with Door & Lock	\$1,350	Each	10%	\$1,215	Other	UM-F1
13601_332-1286	13601_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13601_379-BDPD	13601_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13601_379-BDUV	13601_379-BDUV	Dell/EMC	Upgrade Order	\$0	Each	10%	\$0	Other	UM-F1
13601_389-DRZZ	13601_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13601_450-AIOZ	13601_450-AIOZ	Dell/EMC	CAB POWER CORD PAIR IEC309 AF	\$370	Each	10%	\$333	Other	UM-F1
13601_450-AIPD	13601_450-AIPD	Dell/EMC	CAB POWER CORD PAIR US TWISTLOCK AF	\$370	Each	10%	\$333	Other	UM-F1
13601_450-AIPE	13601_450-AIPE	Dell/EMC	CAB POWER CORD PAIR IEC309	\$370	Each	10%	\$333	Other	UM-F1
13601_450-AIPH	13601_450-AIPH	Dell/EMC	CAB POWER CORD PAIR US TWISTLOCK	\$370	Each	10%	\$333	Other	UM-F1
13601_750-ABLP	13601_750-ABLP	Dell/EMC	Unity 1U Dell Rack Filler	\$0	Each	10%	\$0	Other	UM-F1
13601_750-ABLQ	13601_750-ABLQ	Dell/EMC	Unity 1U Dell Rack Filler AF	\$0	Each	10%	\$0	Other	UM-F1
13601_750-ABLR	13601_750-ABLR	Dell/EMC	Unity 2U Dell Rack Filler	\$0	Each	10%	\$0	Other	UM-F1
13601_750-ABLS	13601_750-ABLS	Dell/EMC	Unity 2U Dell Rack Filler AF	\$0	Each	10%	\$0	Other	UM-F1
13601_750-ABLT	13601_750-ABLT	Dell/EMC	Unity 3U Dell Rack Filler AF	\$0	Each	10%	\$0	Other	UM-F1
13601_750-ABLU	13601_750-ABLU	Dell/EMC	Unity 3U Dell Rack Filler	\$0	Each	10%	\$0	Other	UM-F1
13601_844-3659	13601_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13601_844-3672	13601_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13601_844-3675	13601_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13601_844-7852	13601_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13591_210-ASLG	13591_210-ASLG	Dell/EMC	Unity 3U 15x3.5 DAE Dell RCK	\$2,170	Each	10%	\$1,953	Other	UM-F1
13591_210-ASLH	13591_210-ASLH	Dell/EMC	Unity 3U 15x3.5 DAE FLD RCK	\$2,170	Each	10%	\$1,953	Other	UM-F1
13591_210-ASME	13591_210-ASME	Dell/EMC	Unity 3U 15x3.5 DAE Dell RCK UPG	\$2,170	Each	10%	\$1,953	Other	UM-F1
13591_210-ASMF	13591_210-ASMF	Dell/EMC	Unity 3U 15x3.5 DAE FLD RCK UPG	\$2,170	Each	10%	\$1,953	Other	UM-F1
13591_332-1286	13591_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13591_379-BDPD	13591_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13591_379-BDUU	13591_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13591_379-BDUV	13591_379-BDUV	Dell/EMC	Upgrade Order	\$0	Each	10%	\$0	Other	UM-F1
13591_389-DRZZ	13591_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13591_400-BFVT	13591_400-BFVT	Dell/EMC	D4 12TB NLSAS 15X3.5 DRIVE	\$3,480	Each	10%	\$3,132	Other	UM-F1
13591_400-BFVU	13591_400-BFVU	Dell/EMC	D4 4TB NLSAS 15X3.5 DRIVE	\$1,280	Each	10%	\$1,152	Other	UM-F1
13591_400-BFVV	13591_400-BFVV	Dell/EMC	D4 6TB NLSAS 15X3.5 DRIVE	\$1,820	Each	10%	\$1,638	Other	UM-F1
13591_400-BGLV	13591_400-BGLV	Dell/EMC	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$4,175	Each	10%	\$3,758	Other	UM-F1
13591_400-BGLW	13591_400-BGLW	Dell/EMC	Unity 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	Each	10%	\$1,382	Other	UM-F1
13591_400-BGLX	13591_400-BGLX	Dell/EMC	Unity 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185	Each	10%	\$1,967	Other	UM-F1
13591_400-BITY	13591_400-BITY	Dell/EMC	T4 6TB NLSAS 15X3.5 DRIVE TLA	\$885	Each	10%	\$797	Other	UM-F1
13591_400-BIUI	13591_400-BIUI	Dell/EMC	T4 12TB NLSAS 15X3.5 DRIVE TLA	\$1,610	Each	10%	\$1,449	Other	UM-F1
13591_400-BIVF	13591_400-BIVF	Dell/EMC	T4 4TB NLSAS 15X3.5 DRIVE TLA	\$655	Each	10%	\$590	Other	UM-F1
13591_400-BIVR	13591_400-BIVR	Dell/EMC	T4 4TB NLSAS 15X3.5 DRIVE UPG TLA	\$910	Each	10%	\$819	Other	UM-F1
13591_400-BIWI	13591_400-BIWI	Dell/EMC	T4 12TB NLSAS 15X3.5 DRIVE UPG TLA	\$2,305	Each	10%	\$2,075	Other	UM-F1
13591_400-BIWJ	13591_400-BIWJ	Dell/EMC	T4 6TB NLSAS 15X3.5 DRIVE UPG TLA	\$1,250	Each	10%	\$1,125	Other	UM-F1
13591_450-AIKY	13591_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13591_450-AILB	13591_450-AILB	Dell/EMC	C13 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13591_470-AEBH	13591_470-AEBH	Dell/EMC	Unity 2x2M DAE SAS CBL	\$270	Each	10%	\$243	Other	UM-F1
13591_470-AEBI	13591_470-AEBI	Dell/EMC	Unity 2x5M DAE SAS CBL	\$545	Each	10%	\$491	Other	UM-F1
13591_470-AEBJ	13591_470-AEBJ	Dell/EMC	Unity 2x8M DAE SAS CBL	\$815	Each	10%	\$734	Other	UM-F1
13591_750-ACRT	13591_750-ACRT	Dell/EMC	UNITY XT 15X3.5 DAE CI CSR INS KIT	\$0	Each	10%	\$0	Other	UM-F1
13591_800-BBQV	13591_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13591_815-1693	13591_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13591_815-1694	13591_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13591_815-1695	13591_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13591_815-1696	13591_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13591_844-3659	13591_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13591_844-3672	13591_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13591_844-3675	13591_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13591_844-7852	13591_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13591_900-9997	13591_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13589_210-ASLE	13589_210-ASLE	Dell/EMC	Unity 2U 25x2.5 DAE Dell RCK	\$2,440	Each	10%	\$2,196	Other	UM-F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13589_210-ASLF	13589_210-ASLF	Dell/EMC	Unity 2U 25x2.5 DAE FLD RCK	\$2,440	Each	10%	\$2,196	Other	UM-F1
13589_210-ASMC	13589_210-ASMC	Dell/EMC	Unity 2U 25x2.5 DAE Dell RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-F1
13589_210-ASMD	13589_210-ASMD	Dell/EMC	Unity 2U 25x2.5 DAE FLD RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-F1
13589_332-1286	13589_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13589_379-BDPD	13589_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13589_379-BDUU	13589_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13589_379-BDUV	13589_379-BDUV	Dell/EMC	Upgrade Order	\$0	Each	10%	\$0	Other	UM-F1
13589_389-DRZZ	13589_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13589_400-BFXM	13589_400-BFXM	Dell/EMC	Unity 1.2TB 10K SAS 25X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-F1
13589_400-BFXN	13589_400-BFXN	Dell/EMC	D4 1.6TB SAS FLASH 25X2.5 SSD	\$5,710	Each	10%	\$5,139	Other	UM-F1
13589_400-BFXO	13589_400-BFXO	Dell/EMC	Unity 1.8TB 10K SAS 25X2.5 DRIVE	\$1,320	Each	10%	\$1,188	Other	UM-F1
13589_400-BFXP	13589_400-BFXP	Dell/EMC	Unity 400GB FAST CACHE 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13589_400-BFXQ	13589_400-BFXQ	Dell/EMC	D4 3.2TB SAS FLASH 25X2.5 SSD	\$9,565	Each	10%	\$8,609	Other	UM-F1
13589_400-BFXR	13589_400-BFXR	Dell/EMC	D4 400GB SAS FLASH 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13589_400-BFXS	13589_400-BFXS	Dell/EMC	Unity 600GB 10K SAS 25X2.5 DRIVE	\$655	Each	10%	\$590	Other	UM-F1
13589_400-BFXT	13589_400-BFXT	Dell/EMC	Unity 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13589_400-BFXU	13589_400-BFXU	Dell/EMC	D4 800GB SAS FLASH 25X2.5 SSD	\$3,555	Each	10%	\$3,200	Other	UM-F1
13589_400-BGNF	13589_400-BGNF	Dell/EMC	Unity 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-F1
13589_400-BGNH	13589_400-BGNH	Dell/EMC	D4 1.6TB SAS FLASH 25X2.5 SSD UPG	\$6,850	Each	10%	\$6,165	Other	UM-F1
13589_400-BGNJ	13589_400-BGNJ	Dell/EMC	Unity 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-F1
13589_400-BGNL	13589_400-BGNL	Dell/EMC	D4 3.2TB SAS FLASH 25X2.5 SSD UPG	\$11,480	Each	10%	\$10,332	Other	UM-F1
13589_400-BGNN	13589_400-BGNN	Dell/EMC	D4 400GB SAS FLASH 25X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-F1
13589_400-BGNP	13589_400-BGNP	Dell/EMC	Unity 600GB 10K SAS 25X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-F1
13589_400-BGNR	13589_400-BGNR	Dell/EMC	Unity 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
13589_400-BGNT	13589_400-BGNT	Dell/EMC	D4 800GB SAS FLASH 25X2.5 SSD UPG	\$4,265	Each	10%	\$3,839	Other	UM-F1
13589_400-BHRM	13589_400-BHRM	Dell/EMC	D4 400GB FAST CACHE 25X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-F1
13589_400-BITR	13589_400-BITR	Dell/EMC	T4 1.6TB SAS Flash 25X2.5 SSD UPG TLA	\$5,810	Each	10%	\$5,229	Other	UM-F1
13589_400-BITS	13589_400-BITS	Dell/EMC	T4 3.2TB SAS Flash 25X2.5 SSD UPG TLA	\$9,400	Each	10%	\$8,460	Other	UM-F1
13589_400-BITX	13589_400-BITX	Dell/EMC	T4 600GB 10K SAS 25X2.5 DRIVE TLA	\$560	Each	10%	\$504	Other	UM-F1
13589_400-BIUD	13589_400-BIUD	Dell/EMC	T4 1.2TB 10K SAS 25X2.5 DRIVE TLA	\$880	Each	10%	\$792	Other	UM-F1
13589_400-BIUG	13589_400-BIUG	Dell/EMC	T4 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13589_400-BIUJ	13589_400-BIUJ	Dell/EMC	T4 1.8TB 10K SAS 25X2.5 DRIVE UPG TLA	\$1,305	Each	10%	\$1,175	Other	UM-F1
13589_400-BIUK	13589_400-BIUK	Dell/EMC	T4 800GB SAS Flash 25X2.5 SSD UPG TLA	\$3,745	Each	10%	\$3,371	Other	UM-F1
13589_400-BIUM	13589_400-BIUM	Dell/EMC	T4 400GB FAST CACHE 25X2.5 SSD UPG TLA	\$2,555	Each	10%	\$2,300	Other	UM-F1
13589_400-BIUR	13589_400-BIUR	Dell/EMC	T4 3.2TB SAS Flash 25X2.5 SSD TLA	\$7,485	Each	10%	\$6,737	Other	UM-F1
13589_400-BIUW	13589_400-BIUW	Dell/EMC	T4 7.68TB ALL FLASH 25X2.5 SSD UPG TLA	\$19,175	Each	10%	\$17,258	Other	UM-F1
13589_400-BIUX	13589_400-BIUX	Dell/EMC	T4 400GB SAS Flash 25X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1
13589_400-BIUY	13589_400-BIUY	Dell/EMC	T4 1.8TB 10K SAS 25X2.5 DRIVE TLA	\$1,040	Each	10%	\$936	Other	UM-F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13589_400-BIVB	13589_400-BIVB	Dell/EMC	T4 800GB SAS Flash 25X2.5 SSD TLA	\$3,035	Each	10%	\$2,732	Other	UM-F1
13589_400-BIVD	13589_400-BIVD	Dell/EMC	T4 1.2TB 10K SAS 25X2.5 DRIVE UPG TLA	\$1,095	Each	10%	\$986	Other	UM-F1
13589_400-BIVI	13589_400-BIVI	Dell/EMC	T4 1.6TB SAS Flash 25X2.5 SSD TLA	\$4,670	Each	10%	\$4,203	Other	UM-F1
13589_400-BIVK	13589_400-BIVK	Dell/EMC	T4 400GB SAS Flash 25X2.5 SSD UPG TLA	\$2,555	Each	10%	\$2,300	Other	UM-F1
13589_400-BIWD	13589_400-BIWD	Dell/EMC	T4 600GB 10K SAS 25X2.5 DRIVE UPG TLA	\$690	Each	10%	\$621	Other	UM-F1
13589_400-BIWL	13589_400-BIWL	Dell/EMC	T4 400GB FAST CACHE 25X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1
13589_450-AIKY	13589_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13589_450-AILB	13589_450-AILB	Dell/EMC	C13 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13589_470-AEBH	13589_470-AEBH	Dell/EMC	Unity 2x2M DAE SAS CBL	\$270	Each	10%	\$243	Other	UM-F1
13589_470-AEBI	13589_470-AEBI	Dell/EMC	Unity 2x5M DAE SAS CBL	\$545	Each	10%	\$491	Other	UM-F1
13589_470-AEBJ	13589_470-AEBJ	Dell/EMC	Unity 2x8M DAE SAS CBL	\$815	Each	10%	\$734	Other	UM-F1
13589_750-ACRS	13589_750-ACRS	Dell/EMC	UNITY XT 25X2.5 DAE CI CSR INS KIT	\$0	Each	10%	\$0	Other	UM-F1
13589_800-BBQV	13589_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13589_815-1693	13589_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13589_815-1694	13589_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13589_815-1695	13589_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13589_815-1696	13589_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13589_844-3659	13589_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13589_844-3672	13589_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13589_844-3675	13589_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13589_844-7852	13589_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13589_900-9997	13589_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13603_210-ASKJ	13603_210-ASKJ	Dell/EMC	Unity 380 DPE 25 x 2.5 Dell EMC RCK	\$10,850	Each	10%	\$9,765	Other	UM-F1
13603_210-ASKK	13603_210-ASKK	Dell/EMC	Unity 380 DPE 25 x 2.5 Dell FLD RCK	\$10,850	Each	10%	\$9,765	Other	UM-F1
13603_210-ASNO	13603_210-ASNO	Dell/EMC	Unity 380 DPE 25 x 2.5 Dell FLD RCK LL	\$10,850	Each	10%	\$9,765	Other	UM-F1
13603_210-AVVJ	13603_210-AVVJ	Dell/EMC	UNITY 380 DPE 25x2.5 DELL EMC RCK TLA	\$8,680	Each	10%	\$7,812	Other	UM-F1
13603_210-AVVL	13603_210-AVVL	Dell/EMC	UNITY 380 DPE 25x2.5 FLD INST TLA	\$8,680	Each	10%	\$7,812	Other	UM-F1
13603_325-BDPV	13603_325-BDPV	Dell/EMC	Unity 380 DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13603_332-1286	13603_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13603_343-BBMP	13603_343-BBMP	Dell/EMC	Unity 380 DPE Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13603_379-BDOI	13603_379-BDOI	Dell/EMC	Pair of C13/C14 cables (Highline Power) or C19/C20 cables (480/680 Lowline Power) included with DPE	\$0	Each	10%	\$0	Other	UM-F1
13603_379-BDPD	13603_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13603_379-BDUU	13603_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13603_389-DRZZ	13603_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13603_400-BFXM	13603_400-BFXM	Dell/EMC	Unity 1.2TB 10K SAS 25X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-F1
13603_400-BFXN	13603_400-BFXN	Dell/EMC	D4 1.6TB SAS FLASH 25X2.5 SSD	\$5,710	Each	10%	\$5,139	Other	UM-F1
13603_400-BFXO	13603_400-BFXO	Dell/EMC	Unity 1.8TB 10K SAS 25X2.5 DRIVE	\$1,320	Each	10%	\$1,188	Other	UM-F1
13603_400-BFXP	13603_400-BFXP	Dell/EMC	Unity 400GB FAST CACHE 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13603_400-BFXQ	13603_400-BFXQ	Dell/EMC	D4 3.2TB SAS FLASH 25X2.5 SSD	\$9,565	Each	10%	\$8,609	Other	UM-F1
13603_400-BFXR	13603_400-BFXR	Dell/EMC	D4 400GB SAS FLASH 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13603_400-BFXS	13603_400-BFXS	Dell/EMC	Unity 600GB 10K SAS 25X2.5 DRIVE	\$655	Each	10%	\$590	Other	UM-F1
13603_400-BFXT	13603_400-BFXT	Dell/EMC	Unity 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13603_400-BFXU	13603_400-BFXU	Dell/EMC	D4 800GB SAS FLASH 25X2.5 SSD	\$3,555	Each	10%	\$3,200	Other	UM-F1
13603_400-BGCJ	13603_400-BGCJ	Dell/EMC	Unity SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,260	Each	10%	\$3,834	Other	UM-F1
13603_400-BGCK	13603_400-BGCK	Dell/EMC	D4 SYSPACK 4X1.6TB FLASH SSD 25X2.5	\$22,840	Each	10%	\$20,556	Other	UM-F1
13603_400-BGCL	13603_400-BGCL	Dell/EMC	Unity SYSPACK 4X1.8TB 10K SAS 25X2.5	\$5,280	Each	10%	\$4,752	Other	UM-F1
13603_400-BGCM	13603_400-BGCM	Dell/EMC	D4 SYSPACK 4X3.2TB FLASH SSD 25X2.5	\$38,260	Each	10%	\$34,434	Other	UM-F1
13603_400-BGCN	13603_400-BGCN	Dell/EMC	D4 SYSPACK 4X400GB FLASH SSD 25X2.5	\$9,400	Each	10%	\$8,460	Other	UM-F1
13603_400-BGCO	13603_400-BGCO	Dell/EMC	Unity SYSPACK 4X600GB 10K SAS 25X2.5	\$2,620	Each	10%	\$2,358	Other	UM-F1
13603_400-BGCP	13603_400-BGCP	Dell/EMC	Unity SYSPACK 4X7680GB SSD 25X2.5	\$80,540	Each	10%	\$72,486	Other	UM-F1
13603_400-BGCQ	13603_400-BGCQ	Dell/EMC	D4 SYSPACK 4X800GB FLASH SSD 25X2.5	\$14,220	Each	10%	\$12,798	Other	UM-F1
13603_400-BITO	13603_400-BITO	Dell/EMC	T4 SYSPACK 4X1.8TB 10K SAS 25X2.5 TLA	\$4,155	Each	10%	\$3,740	Other	UM-F1
13603_400-BITX	13603_400-BITX	Dell/EMC	T4 600GB 10K SAS 25X2.5 DRIVE TLA	\$560	Each	10%	\$504	Other	UM-F1
13603_400-BIUD	13603_400-BIUD	Dell/EMC	T4 1.2TB 10K SAS 25X2.5 DRIVE TLA	\$880	Each	10%	\$792	Other	UM-F1
13603_400-BIUG	13603_400-BIUG	Dell/EMC	T4 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13603_400-BIUN	13603_400-BIUN	Dell/EMC	T4 SYSPACK 4X1.2TB 10K SAS 25X2.5 TLA	\$3,510	Each	10%	\$3,159	Other	UM-F1
13603_400-BIUO	13603_400-BIUO	Dell/EMC	T4 SYSPACK 4X1.6TB SAS Flash 25X2.5 TLA	\$18,680	Each	10%	\$16,812	Other	UM-F1
13603_400-BIUR	13603_400-BIUR	Dell/EMC	T4 3.2TB SAS Flash 25X2.5 SSD TLA	\$7,485	Each	10%	\$6,737	Other	UM-F1
13603_400-BIUX	13603_400-BIUX	Dell/EMC	T4 400GB SAS Flash 25X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1
13603_400-BIUY	13603_400-BIUY	Dell/EMC	T4 1.8TB 10K SAS 25X2.5 DRIVE TLA	\$1,040	Each	10%	\$936	Other	UM-F1
13603_400-BIVB	13603_400-BIVB	Dell/EMC	T4 800GB SAS Flash 25X2.5 SSD TLA	\$3,035	Each	10%	\$2,732	Other	UM-F1
13603_400-BIVC	13603_400-BIVC	Dell/EMC	T4 SYSPACK 4X800GB SAS Flash 25X2.5 TLA	\$12,140	Each	10%	\$10,926	Other	UM-F1
13603_400-BIVI	13603_400-BIVI	Dell/EMC	T4 1.6TB SAS Flash 25X2.5 SSD TLA	\$4,670	Each	10%	\$4,203	Other	UM-F1
13603_400-BIVT	13603_400-BIVT	Dell/EMC	T4 SYSPACK 4X3.2TB SAS Flash 25X2.5 TLA	\$29,940	Each	10%	\$26,946	Other	UM-F1
13603_400-BIVX	13603_400-BIVX	Dell/EMC	T4 SYSPACK 4X400GB SAS Flash 25X2.5 TLA	\$8,360	Each	10%	\$7,524	Other	UM-F1
13603_400-BIWE	13603_400-BIWE	Dell/EMC	T4 SYSPACK 4X600GB 10K SAS 25X2.5 TLA	\$2,120	Each	10%	\$1,908	Other	UM-F1
13603_400-BIWL	13603_400-BIWL	Dell/EMC	T4 400GB FAST CACHE 25X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1
13603_400-BIWN	13603_400-BIWN	Dell/EMC	T4 SYSPACK 4X7680GB SSD 25X2.5 TLA	\$60,575	Each	10%	\$54,518	Other	UM-F1
13603_406-BBNC	13603_406-BBNC	Dell/EMC	Unity CNA 4x10GbE OPT SFPs	\$0	Each	10%	\$0	Other	UM-F1
13603_406-BBND	13603_406-BBND	Dell/EMC	Unity CNA 4x16Gb FC SFPs	\$0	Each	10%	\$0	Other	UM-F1
13603_406-BBNE	13603_406-BBNE	Dell/EMC	Unity CNA 4x1GBaseT SFPs	\$0	Each	10%	\$0	Other	UM-F1
13603_406-BBNF	13603_406-BBNF	Dell/EMC	Unity CNA 4x8Gb FC SFPs	\$0	Each	10%	\$0	Other	UM-F1
13603_407-BCLC	13603_407-BCLC	Dell/EMC	UNITY 4X16GB SFP SM FC CONNECTION	\$0	Each	10%	\$0	Other	UM-F1
13603_450-AILB	13603_450-AILB	Dell/EMC	C13 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13603_470-ADQS	13603_470-ADQS	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G	\$695	Each	10%	\$626	Other	UM-F1
13603_470-ADQT	13603_470-ADQT	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G	\$830	Each	10%	\$747	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13603_470-ADQU	13603_470-ADQU	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G	\$1,015	Each	10%	\$914	Other	UM-F1
13603_470-ADQV	13603_470-ADQV	Dell/EMC	Unity 2x1M OM4 Fiber CBL	\$100	Each	10%	\$90	Other	UM-F1
13603_470-ADQW	13603_470-ADQW	Dell/EMC	Unity 2x3M OM4 Fiber CBL	\$110	Each	10%	\$99	Other	UM-F1
13603_470-ADQX	13603_470-ADQX	Dell/EMC	Unity 2x10M OM4 Fiber CBL	\$135	Each	10%	\$122	Other	UM-F1
13603_470-AEBF	13603_470-AEBF	Dell/EMC	Unity 2x5M OM4 Fiber CBL	\$120	Each	10%	\$108	Other	UM-F1
13603_470-AEFQ	13603_470-AEFQ	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax Cable	\$365	Each	10%	\$329	Other	UM-F1
13603_470-AEFR	13603_470-AEFR	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax Cable	\$715	Each	10%	\$644	Other	UM-F1
13603_470-AEFV	13603_470-AEFV	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax Cable	\$510	Each	10%	\$459	Other	UM-F1
13603_470-AEJL	13603_470-AEJL	Dell/EMC	2M 4x25G SFP28 to 100G QSFP28	\$615	Each	10%	\$554	Other	UM-F1
13603_470-AEJM	13603_470-AEJM	Dell/EMC	3M 4x25G SFP28 to 100G QSFP28	\$860	Each	10%	\$774	Other	UM-F1
13603_528-BIPE	13603_528-BIPE	Dell/EMC	Unity HFA Base Software+ D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-BIPF	13603_528-BIPF	Dell/EMC	Unity HFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNRZ	13603_528-CNRZ	Dell/EMC	File Level Retention=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSB	13603_528-CNSB	Dell/EMC	Unity ISCSI=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSC	13603_528-CNSC	Dell/EMC	Unity NFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSD	13603_528-CNSD	Dell/EMC	File System Events Publishing=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSE	13603_528-CNSE	Dell/EMC	Unity D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSF	13603_528-CNSF	Dell/EMC	Unity VASA/Vols=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSG	13603_528-CNSG	Dell/EMC	Unity FAST Cache=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSH	13603_528-CNSH	Dell/EMC	Unity Replication=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSI	13603_528-CNSI	Dell/EMC	Unity Quality of service=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSJ	13603_528-CNSJ	Dell/EMC	Unity ESA Adapter=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSK	13603_528-CNSK	Dell/EMC	Inline Compression=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSL	13603_528-CNSL	Dell/EMC	Unity EMC Proactive Assist=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSM	13603_528-CNSM	Dell/EMC	Cloud Tiering	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSN	13603_528-CNSN	Dell/EMC	Unity Local Copies	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSO	13603_528-CNSO	Dell/EMC	Unity Fibre Channel=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSP	13603_528-CNSP	Dell/EMC	Unity FAST VP=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSQ	13603_528-CNSQ	Dell/EMC	Unity Antivirus=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSR	13603_528-CNSR	Dell/EMC	Unity Unisphere Central=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSS	13603_528-CNSS	Dell/EMC	Operating System V4.0=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNST	13603_528-CNST	Dell/EMC	Unity CIFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSU	13603_528-CNSU	Dell/EMC	Unity Thin provisioning=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSV	13603_528-CNSV	Dell/EMC	Unity Unisphere=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_528-CNSW	13603_528-CNSW	Dell/EMC	IP Multi-Tenancy=IC	\$0	Each	10%	\$0	Other	UM-F1
13603_565-BBIC	13603_565-BBIC	Dell/EMC	UNITY 2X4 PORT IO 16GB FC	\$3,530	Each	10%	\$3,177	Other	UM-F1
13603_565-BBID	13603_565-BBID	Dell/EMC	UNITY 2X4 PORT IO 10GBASET	\$2,305	Each	10%	\$2,075	Other	UM-F1
13603_565-BBIE	13603_565-BBIE	Dell/EMC	UNITY 2X4 PORT IO 25GBE OPT	\$8,505	Each	10%	\$7,655	Other	UM-F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13603_565-BBIF	13603_565-BBIF	Dell/EMC	UNITY 2X4 PORT IO 10GBE OPT	\$2,440	Each	10%	\$2,196	Other	UM-F1
13603_565-BBIG	13603_565-BBIG	Dell/EMC	UNITY 2X4 PORT IO 25GBE TWINAX	\$1,630	Each	10%	\$1,467	Other	UM-F1
13603_565-BBIH	13603_565-BBIH	Dell/EMC	UNITY 2X4 PORT IO 16GB FC SMODE	\$6,265	Each	10%	\$5,639	Other	UM-F1
13603_565-BBII	13603_565-BBII	Dell/EMC	UNITY 2X4 PORT IO 10GBE TWINAX	\$1,630	Each	10%	\$1,467	Other	UM-F1
13603_750-ACRP	13603_750-ACRP	Dell/EMC	UNITY XT 380 CI INSTALL KIT	\$293	Each	10%	\$264	Other	UM-F1
13603_800-BBQV	13603_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13603_815-1693	13603_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13603_815-1694	13603_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13603_815-1695	13603_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13603_815-1696	13603_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13603_827-4145	13603_827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1
13603_827-4151	13603_827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13603_844-3659	13603_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13603_844-3672	13603_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13603_844-3675	13603_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13603_844-7852	13603_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13603_900-9997	13603_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13609_210-ASLO	13609_210-ASLO	Dell/EMC	Unity 380F DPE 25x2.5" Dell EMC Rack	\$10,850	Each	10%	\$9,765	Other	UM-F1
13609_210-ASLP	13609_210-ASLP	Dell/EMC	Unity 380F DPE 25x2.5" Dell Field Rack	\$10,850	Each	10%	\$9,765	Other	UM-F1
13609_210-ASNT	13609_210-ASNT	Dell/EMC	Unity 380F DPE 25 x 2.5 Dell FLD RCK LL	\$10,850	Each	10%	\$9,765	Other	UM-F1
13609_210-AVVD	13609_210-AVVD	Dell/EMC	UNITY 380F DPE 25x2.5 DELL EMC RCK TLA	\$8,680	Each	10%	\$7,812	Other	UM-F1
13609_210-AVVQ	13609_210-AVVQ	Dell/EMC	UNITY 380F DPE 25x2.5 FLD INST TLA	\$8,680	Each	10%	\$7,812	Other	UM-F1
13609_325-BDPX	13609_325-BDPX	Dell/EMC	Unity 380F DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13609_332-1286	13609_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13609_343-BBMQ	13609_343-BBMQ	Dell/EMC	Unity 380F DPE Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13609_379-BDOI	13609_379-BDOI	Dell/EMC	Pair of C13/C14 cables (Highline Power) or C19/C20 cables (480/680 Lowline Power)	\$0	Each	10%	\$0	Other	UM-F1
13609_379-BDPD	13609_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13609_379-BDUU	13609_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13609_389-DRZZ	13609_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13609_400-BFUN	13609_400-BFUN	Dell/EMC	Unity F 1.92TB ALL FLASH 25X2.5 SSD	\$6,080	Each	10%	\$5,472	Other	UM-F1
13609_400-BFUP	13609_400-BFUP	Dell/EMC	Unity F 15.36TB ALL FLASH 25X2.5 SSD	\$41,815	Each	10%	\$37,634	Other	UM-F1
13609_400-BFUF	13609_400-BFUF	Dell/EMC	Unity F 3.84TB ALL FLASH 25X2.5 SSD	\$10,830	Each	10%	\$9,747	Other	UM-F1
13609_400-BFUQ	13609_400-BFUQ	Dell/EMC	Unity F 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13609_400-BFUR	13609_400-BFUR	Dell/EMC	Unity F 800GB ALL FLASH 25X2.5 SSD	\$3,070	Each	10%	\$2,763	Other	UM-F1
13609_400-BIUP	13609_400-BIUP	Dell/EMC	T4F 800GB ALL FLASH 25X2.5 SSD TLA	\$2,550	Each	10%	\$2,295	Other	UM-F1
13609_400-BIVG	13609_400-BIVG	Dell/EMC	T4F 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13609_400-BIVU	13609_400-BIVU	Dell/EMC	T4F 15.36TB ALL FLASH 25X2.5 SSD TLA	\$31,835	Each	10%	\$28,652	Other	UM-F1
13609_400-BIWG	13609_400-BIWG	Dell/EMC	T4F 3.84TB ALL FLASH 25X2.5 SSD TLA	\$8,335	Each	10%	\$7,502	Other	UM-F1
13609_400-BIWK	13609_400-BIWK	Dell/EMC	T4F 1.92TB ALL FLASH 25X2.5 SSD TLA	\$4,830	Each	10%	\$4,347	Other	UM-F1
13609_406-BBNH	13609_406-BBNH	Dell/EMC	Unity CNA 4x10GbE OPT SFPs AF	\$0	Each	10%	\$0	Other	UM-F1
13609_406-BBNI	13609_406-BBNI	Dell/EMC	Unity CNA 4x16Gb FC SFPs AF	\$0	Each	10%	\$0	Other	UM-F1
13609_406-BBNJ	13609_406-BBNJ	Dell/EMC	Unity CNA 4x1GBaseT SFPs AF	\$0	Each	10%	\$0	Other	UM-F1
13609_406-BBNK	13609_406-BBNK	Dell/EMC	Unity CNA 4x8Gb FC SFPs AF	\$0	Each	10%	\$0	Other	UM-F1
13609_407-BCLE	13609_407-BCLE	Dell/EMC	UNITY AF 4X16GB SFP SM FC CONNECTION	\$0	Each	10%	\$0	Other	UM-F1
13609_450-AILB	13609_450-AILB	Dell/EMC	C13 Power Cord Pair NEMAS-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13609_470-ADOP	13609_470-ADOP	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G AF	\$695	Each	10%	\$626	Other	UM-F1
13609_470-ADQQ	13609_470-ADQQ	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G AF	\$830	Each	10%	\$747	Other	UM-F1
13609_470-ADQR	13609_470-ADQR	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G AF	\$1,015	Each	10%	\$914	Other	UM-F1
13609_470-ADRM	13609_470-ADRM	Dell/EMC	Unity 2x1M OM4 Fiber CBL AF	\$100	Each	10%	\$90	Other	UM-F1
13609_470-ADRN	13609_470-ADRN	Dell/EMC	Unity 2x3M OM4 Fiber CBL AF	\$110	Each	10%	\$99	Other	UM-F1
13609_470-ADRO	13609_470-ADRO	Dell/EMC	Unity 2x5M OM4 Fiber CBL AF	\$120	Each	10%	\$108	Other	UM-F1
13609_470-ADRP	13609_470-ADRP	Dell/EMC	Unity 2x10M OM4 Fiber CBL AF	\$135	Each	10%	\$122	Other	UM-F1
13609_470-AEFS	13609_470-AEFS	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$715	Each	10%	\$644	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (If applicable)
				Base price from Base Price Source	UoM				
13609 470-AEFT	13609 470-AEFT	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$510	Each	10%	\$459	Other	UM-F1
13609 470-AEFU	13609 470-AEFU	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$365	Each	10%	\$329	Other	UM-F1
				\$860	Each	10%	\$774	Other	UM-F1
13609 470-AEJK	13609 470-AEJK	Dell/EMC	3M 4x25G SFP28 to 100G QSFP28 AF	\$615	Each	10%	\$554	Other	UM-F1
13609 470-AEJN	13609 470-AEJN	Dell/EMC	2M 4x25G SFP28 to 100G QSFP28 AF	\$0	Each	10%	\$0	Other	UM-F1
13609 528-BISY	13609 528-BISY	Dell/EMC	Unity AFA Base Software+ D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-BISZ	13609 528-BISZ	Dell/EMC	Unity AFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNRZ	13609 528-CNRZ	Dell/EMC	File Level Retention=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSB	13609 528-CNSB	Dell/EMC	Unity ISCSI=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSC	13609 528-CNSC	Dell/EMC	Unity NFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSD	13609 528-CNSD	Dell/EMC	File System Events Publishing=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSE	13609 528-CNSE	Dell/EMC	Unity D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSF	13609 528-CNSF	Dell/EMC	Unity VASA/Vols=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSH	13609 528-CNSH	Dell/EMC	Unity Replication=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSI	13609 528-CNSI	Dell/EMC	Unity Quality of service=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSJ	13609 528-CNSJ	Dell/EMC	Unity ESA Adapter=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSK	13609 528-CNSK	Dell/EMC	Inline Compression=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSL	13609 528-CNSL	Dell/EMC	Unity EMC Proactive Assist=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSM	13609 528-CNSM	Dell/EMC	Cloud Tiering	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSN	13609 528-CNSN	Dell/EMC	Unity Local Copies	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSO	13609 528-CNSO	Dell/EMC	Unity Fibre Channel=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSQ	13609 528-CNSQ	Dell/EMC	Unity Antivirus=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSR	13609 528-CNSR	Dell/EMC	Unity Unisphere Central=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSS	13609 528-CNSS	Dell/EMC	Operating System V4.0=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNST	13609 528-CNST	Dell/EMC	Unity CIFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSU	13609 528-CNSU	Dell/EMC	Unity Thin provisioning=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSV	13609 528-CNSV	Dell/EMC	Unity Unisphere=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 528-CNSW	13609 528-CNSW	Dell/EMC	IP Multi-Tenancy=IC	\$0	Each	10%	\$0	Other	UM-F1
13609 565-BBHU	13609 565-BBHU	Dell/EMC	Unity 2X4 Port IO 25GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13609 565-BBHV	13609 565-BBHV	Dell/EMC	Unity 2X4 Port IO 25GbE OPT AF	\$8,205	Each	10%	\$7,385	Other	UM-F1
13609 565-BBHW	13609 565-BBHW	Dell/EMC	Unity 2X4 Port IO 16Gb FC SMode AF	\$6,265	Each	10%	\$5,639	Other	UM-F1
13609 565-BBHX	13609 565-BBHX	Dell/EMC	Unity 2x4 Port IO 10GBaseT AF	\$2,305	Each	10%	\$2,075	Other	UM-F1
13609 565-BBHY	13609 565-BBHY	Dell/EMC	Unity 2X4 Port IO 10GbE OPT AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
13609 565-BBHZ	13609 565-BBHZ	Dell/EMC	Unity 2x4 Port IO 16Gb FC AF	\$3,530	Each	10%	\$3,177	Other	UM-F1
13609 565-BBIB	13609 565-BBIB	Dell/EMC	Unity 2X4 Port IO 10GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13609 750-ACRR	13609 750-ACRR	Dell/EMC	UNITY XT 380 CI INSTALL KIT AF	\$293	Each	10%	\$264	Other	UM-F1
13609 800-BBQV	13609 800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13609 815-1693	13609 815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13609 815-1694	13609 815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13609 815-1695	13609 815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13609 815-1696	13609 815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13609 827-4145	13609 827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1
13609 827-4151	13609 827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13609 844-3659	13609 844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom	\$4,400	Each	10%	\$3,960	Other	UM-F1
13609 844-3672	13609 844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13609 844-3675	13609 844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand	\$2,600	Each	10%	\$2,340	Other	UM-F1
13609 844-7852	13609 844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire 1YR	\$230	Each	10%	\$207	Other	UM-F1
13609 900-9997	13609 900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13618 210-ASLM	13618 210-ASLM	Dell/EMC	Unity 480 DPE 25x2.5" Dell EMC Rack	\$27,880	Each	10%	\$25,092	Other	UM-F1
13618 210-ASLN	13618 210-ASLN	Dell/EMC	Unity 480 DPE 25x2.5" Dell Field Rack	\$27,880	Each	10%	\$25,092	Other	UM-F1
13618 210-ASNN	13618 210-ASNN	Dell/EMC	Unity 480 DPE 25 x 2.5 Dell FLD RCK LL	\$27,880	Each	10%	\$25,092	Other	UM-F1
13618 210-AVVC	13618 210-AVVC	Dell/EMC	UNITY 480 DPE 25x2.5 DELL EMC RCK TLA	\$22,305	Each	10%	\$20,075	Other	UM-F1
13618 210-AVVF	13618 210-AVVF	Dell/EMC	UNITY 480 DPE 25x2.5 FLD INST TLA	\$22,305	Each	10%	\$20,075	Other	UM-F1
13618 325-BDPU	13618 325-BDPU	Dell/EMC	Unity DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13618 332-1286	13618 332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13618 343-BBMN	13618 343-BBMN	Dell/EMC	Unity DPE Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13618 379-BDOI	13618 379-BDOI	Dell/EMC	Pair of C13/C14 cables (Highline Power) or C19/C20 cables (480/680 Lowline Power)	\$0	Each	10%	\$0	Other	UM-F1
13618 379-BDPO	13618 379-BDPO	Dell/EMC	ISG Product (Info)	\$0	Each	10%	\$0	Other	UM-F1
13618 379-BDIU	13618 379-BDIU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13618 389-DRZZ	13618 389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13618 400-BFXM	13618 400-BFXM	Dell/EMC	Unity 1.2TB 10K SAS 25X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-F1
13618 400-BFXN	13618 400-BFXN	Dell/EMC	D4 1.6TB SAS FLASH 25X2.5 SSD	\$5,710	Each	10%	\$5,139	Other	UM-F1
13618 400-BFXO	13618 400-BFXO	Dell/EMC	Unity 1.8TB 10K SAS 25X2.5 DRIVE	\$1,320	Each	10%	\$1,188	Other	UM-F1
13618 400-BFXP	13618 400-BFXP	Dell/EMC	Unity 400GB FAST CACHE 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13618 400-BFXQ	13618 400-BFXQ	Dell/EMC	D4 3.2TB SAS FLASH 25X2.5 SSD	\$9,565	Each	10%	\$8,609	Other	UM-F1
13618 400-BFXR	13618 400-BFXR	Dell/EMC	D4 400GB SAS FLASH 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13618 400-BFXS	13618 400-BFXS	Dell/EMC	Unity 600GB 10K SAS 25X2.5 DRIVE	\$655	Each	10%	\$590	Other	UM-F1
13618 400-BFXT	13618 400-BFXT	Dell/EMC	Unity 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13618 400-BFXU	13618 400-BFXU	Dell/EMC	D4 800GB SAS FLASH 25X2.5 SSD	\$3,555	Each	10%	\$3,200	Other	UM-F1
13618 400-BGCG	13618 400-BGCG	Dell/EMC	Unity SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,260	Each	10%	\$3,834	Other	UM-F1
13618 400-BGCK	13618 400-BGCK	Dell/EMC	D4 SYSPACK 4X1.6TB FLASH SBD 25X2.5	\$22,840	Each	10%	\$20,556	Other	UM-F1
13618 400-BGCL	13618 400-BGCL	Dell/EMC	Unity SYSPACK 4X1.8TB 10K SAS 25X2.5	\$5,280	Each	10%	\$4,752	Other	UM-F1
13618 400-BGCM	13618 400-BGCM	Dell/EMC	D4 SYSPACK 4X3.2TB FLASH SSD 25X2.5	\$38,260	Each	10%	\$34,434	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	0-100 Proposed Discount(%)	\$0		Product Category (If applicable)
				Base price from Base Price Source	ALJP Proposed Price/UoM (Calculated)			Calculated Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	ALJP Category (REQUIRED) use drop-down	
13618 400-BGCN	13618 400-BGCN	Dell/EMC	D4 SYSPACK 4X400GB FLASH SSD 25X2.5	\$9,400	\$8,460	Each	10%	Other	UM-F1	
13618 400-BGCO	13618 400-BGCO	Dell/EMC	Unity SYSPACK 4X600GB 10K SAS 25X2.5	\$2,620	\$2,358	Each	10%	Other	UM-F1	
13618 400-BGCP	13618 400-BGCP	Dell/EMC	Unity SYSPACK 4X7680GB SSD 25X2.5	\$80,540	\$72,486	Each	10%	Other	UM-F1	
13618 400-BGCQ	13618 400-BGCQ	Dell/EMC	D4 SYSPACK 4X800GB FLASH SSD 25X2.5	\$14,220	\$12,798	Each	10%	Other	UM-F1	
13618 400-BGYB	13618 400-BGYB	Dell/EMC	Unity Drive Fillers NVMe Ready	\$5	\$5	Each	10%	Other	UM-F1	
13618 400-BITO	13618 400-BITO	Dell/EMC	T4 SYSPACK 4X1.8TB 10K SAS 25X2.5 TLA	\$4,155	\$3,740	Each	10%	Other	UM-F1	
13618 400-BITX	13618 400-BITX	Dell/EMC	T4 600GB 10K SAS 25X2.5 DRIVE TLA	\$560	\$504	Each	10%	Other	UM-F1	
13618 400-BIUD	13618 400-BIUD	Dell/EMC	T4 1.2TB 10K SAS 25X2.5 DRIVE TLA	\$880	\$792	Each	10%	Other	UM-F1	
13618 400-BIUG	13618 400-BIUG	Dell/EMC	T4 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	\$13,631	Each	10%	Other	UM-F1	
13618 400-BIUN	13618 400-BIUN	Dell/EMC	T4 SYSPACK 4X1.2TB 10K SAS 25X2.5 TLA	\$3,510	\$3,159	Each	10%	Other	UM-F1	
13618 400-BIUO	13618 400-BIUO	Dell/EMC	T4 SYSPACK 4X1.6TB SAS Flash 25X2.5 TLA	\$18,680	\$16,812	Each	10%	Other	UM-F1	
13618 400-BIUR	13618 400-BIUR	Dell/EMC	T4 3.2TB SAS Flash 25X2.5 SSD TLA	\$7,485	\$6,737	Each	10%	Other	UM-F1	
13618 400-BIUX	13618 400-BIUX	Dell/EMC	T4 400GB SAS Flash 25X2.5 SSD TLA	\$2,090	\$1,881	Each	10%	Other	UM-F1	
13618 400-BIUY	13618 400-BIUY	Dell/EMC	T4 1.8TB 10K SAS 25X2.5 DRIVE TLA	\$1,040	\$936	Each	10%	Other	UM-F1	
13618 400-BIVB	13618 400-BIVB	Dell/EMC	T4 800GB SAS Flash 25X2.5 SSD TLA	\$3,035	\$2,732	Each	10%	Other	UM-F1	
13618 400-BIVC	13618 400-BIVC	Dell/EMC	T4 SYSPACK 4X800GB SAS Flash 25X2.5 TLA	\$12,140	\$10,926	Each	10%	Other	UM-F1	
13618 400-BIVI	13618 400-BIVI	Dell/EMC	T4 1.6TB SAS Flash 25X2.5 SSD TLA	\$4,670	\$4,203	Each	10%	Other	UM-F1	
13618 400-BIVT	13618 400-BIVT	Dell/EMC	T4 SYSPACK 4X3.2TB SAS Flash 25X2.5 TLA	\$29,940	\$26,946	Each	10%	Other	UM-F1	
13618 400-BIVX	13618 400-BIVX	Dell/EMC	T4 SYSPACK 4X400GB SAS Flash 25X2.5 TLA	\$8,360	\$7,524	Each	10%	Other	UM-F1	
13618 400-BIWE	13618 400-BIWE	Dell/EMC	T4 SYSPACK 4X600GB 10K SAS 25X2.5 TLA	\$2,120	\$1,908	Each	10%	Other	UM-F1	
13618 400-BIWL	13618 400-BIWL	Dell/EMC	T4 400GB FAST CACHE 25X2.5 SSD TLA	\$2,090	\$1,881	Each	10%	Other	UM-F1	
13618 400-BIWN	13618 400-BIWN	Dell/EMC	T4 SYSPACK 4X7680GB SSD 25X2.5 TLA	\$60,575	\$54,518	Each	10%	Other	UM-F1	
13618 403-BCCU	13618 403-BCCU	Dell/EMC	UNITY 2X4 PORT SAS X8 EXP FLD RCK	\$7,055	\$6,350	Each	10%	Other	UM-F1	
13618 403-BCCV	13618 403-BCCV	Dell/EMC	UNITY 2X4 PORT SAS EXP FLD RCK	\$7,055	\$6,350	Each	10%	Other	UM-F1	
13618 406-BBNL	13618 406-BBNL	Dell/EMC	Unity 2X4 Port Card 10GBaseT	\$2,305	\$2,075	Each	10%	Other	UM-F1	
13618 406-BBNM	13618 406-BBNM	Dell/EMC	Unity 2X4 Port Card 10GbE OPT	\$2,440	\$2,196	Each	10%	Other	UM-F1	
13618 406-BBNN	13618 406-BBNN	Dell/EMC	Unity 2X4 Port Card 10GbE Twinax	\$1,630	\$1,467	Each	10%	Other	UM-F1	
13618 406-BBNO	13618 406-BBNO	Dell/EMC	Unity 2X4 Port Card 25GbE Twinax	\$1,630	\$1,467	Each	10%	Other	UM-F1	
13618 406-BBNP	13618 406-BBNP	Dell/EMC	Unity 2X4 Port Card 25GbE OPT	\$9,345	\$8,411	Each	10%	Other	UM-F1	
13618 450-AIKY	13618 450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	\$0	Each	10%	Other	UM-F1	
13618 470-ADQS	13618 470-ADQS	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G	\$695	\$626	Each	10%	Other	UM-F1	
13618 470-ADQT	13618 470-ADQT	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G	\$830	\$747	Each	10%	Other	UM-F1	
13618 470-ADQU	13618 470-ADQU	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G	\$1,015	\$914	Each	10%	Other	UM-F1	
13618 470-ADQV	13618 470-ADQV	Dell/EMC	Unity 2x1M OM4 Fiber CBL	\$100	\$90	Each	10%	Other	UM-F1	
13618 470-ADQW	13618 470-ADQW	Dell/EMC	Unity 2x3M OM4 Fiber CBL	\$110	\$99	Each	10%	Other	UM-F1	
13618 470-ADQX	13618 470-ADQX	Dell/EMC	Unity 2x10M OM4 Fiber CBL	\$135	\$122	Each	10%	Other	UM-F1	
13618 470-AEBF	13618 470-AEBF	Dell/EMC	Unity 2x5M OM4 Fiber CBL	\$120	\$108	Each	10%	Other	UM-F1	
13618 470-AEFQ	13618 470-AEFQ	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax Cable	\$365	\$329	Each	10%	Other	UM-F1	
13618 470-AEFR	13618 470-AEFR	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax Cable	\$715	\$644	Each	10%	Other	UM-F1	
13618 470-AEJV	13618 470-AEJV	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax Cable	\$510	\$459	Each	10%	Other	UM-F1	
13618 470-AEJL	13618 470-AEJL	Dell/EMC	2M 4x25G SFP28 to 100G QSFP28	\$615	\$554	Each	10%	Other	UM-F1	
13618 470-AEJM	13618 470-AEJM	Dell/EMC	3M 4x25G SFP28 to 100G QSFP28	\$860	\$774	Each	10%	Other	UM-F1	
13618 528-BIPE	13618 528-BIPE	Dell/EMC	Unity HFA Base Software+ D@RE=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-BIPF	13618 528-BIPF	Dell/EMC	Unity HFA Base Software=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNRZ	13618 528-CNRZ	Dell/EMC	File Level Retention=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSB	13618 528-CNSB	Dell/EMC	Unity ISCSI=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSC	13618 528-CNSC	Dell/EMC	Unity NFS=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSD	13618 528-CNSD	Dell/EMC	File System Events Publishing=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSE	13618 528-CNSE	Dell/EMC	Unity D@RE=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSF	13618 528-CNSF	Dell/EMC	Unity VASA/Vols=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSG	13618 528-CNSG	Dell/EMC	Unity FAST Cache=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSH	13618 528-CNSH	Dell/EMC	Unity Replication=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSI	13618 528-CNSI	Dell/EMC	Unity Quality of service=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSJ	13618 528-CNSJ	Dell/EMC	Unity ESA Adapter=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSK	13618 528-CNSK	Dell/EMC	Inline Compression=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSL	13618 528-CNSL	Dell/EMC	Unity EMC Proactive Assist=IC	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSM	13618 528-CNSM	Dell/EMC	Cloud Tiering	\$0	\$0	Each	10%	Other	UM-F1	
13618 528-CNSN	13618 528-CNSN	Dell/EMC	Unity Local Copies	\$0	\$0	Each	10%	Other	UM-F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13618_528-CNSO	13618_528-CNSO	Dell/EMC	Unity Fibre Channel=IC	\$0	Each	10%	\$0	Other	UM-F1
13618_528-CNSP	13618_528-CNSP	Dell/EMC	Unity FAST VP=IC	\$0	Each	10%	\$0	Other	UM-F1
13618_528-CNSQ	13618_528-CNSQ	Dell/EMC	Unity Antivirus=IC	\$0	Each	10%	\$0	Other	UM-F1
13618_528-CNSR	13618_528-CNSR	Dell/EMC	Unity Unisphere Central=IC	\$0	Each	10%	\$0	Other	UM-F1
13618_528-CNSS	13618_528-CNSS	Dell/EMC	Operating System V4.0=IC	\$0	Each	10%	\$0	Other	UM-F1
13618_528-CNST	13618_528-CNST	Dell/EMC	Unity CIFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13618_528-CNSU	13618_528-CNSU	Dell/EMC	Unity Thin provisioning=IC	\$0	Each	10%	\$0	Other	UM-F1
13618_528-CNSV	13618_528-CNSV	Dell/EMC	Unity Unisphere=IC	\$0	Each	10%	\$0	Other	UM-F1
13618_528-CNSW	13618_528-CNSW	Dell/EMC	IP Multi-Tenancy=IC	\$0	Each	10%	\$0	Other	UM-F1
13618_565-BBIC	13618_565-BBIC	Dell/EMC	UNITY 2X4 PORT IO 16GB FC	\$3,530	Each	10%	\$3,177	Other	UM-F1
13618_565-BBID	13618_565-BBID	Dell/EMC	UNITY 2X4 PORT IO 10GBASET	\$2,305	Each	10%	\$2,075	Other	UM-F1
13618_565-BBIE	13618_565-BBIE	Dell/EMC	UNITY 2X4 PORT IO 25GBE OPT	\$8,505	Each	10%	\$7,655	Other	UM-F1
13618_565-BBIF	13618_565-BBIF	Dell/EMC	UNITY 2X4 PORT IO 10GBE OPT	\$2,440	Each	10%	\$2,196	Other	UM-F1
13618_565-BBIG	13618_565-BBIG	Dell/EMC	UNITY 2X4 PORT IO 25GBE TWINAX	\$1,630	Each	10%	\$1,467	Other	UM-F1
13618_565-BBIH	13618_565-BBIH	Dell/EMC	UNITY 2X4 PORT IO 16GB FC SMODE	\$6,265	Each	10%	\$5,639	Other	UM-F1
13618_565-BBII	13618_565-BBII	Dell/EMC	UNITY 2X4 PORT IO 10GBE TWINAX	\$1,630	Each	10%	\$1,467	Other	UM-F1
13618_800-BBQV	13618_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13618_815-1693	13618_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13618_815-1694	13618_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13618_815-1695	13618_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13618_815-1696	13618_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13618_827-4145	13618_827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1
13618_827-4151	13618_827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13618_844-3659	13618_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13618_844-3672	13618_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13618_844-3675	13618_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13618_844-7852	13618_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13618_900-9997	13618_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13607_210-ASLK	13607_210-ASLK	Dell/EMC	Unity 480F DPE 25x2.5" Dell EMC Rack	\$27,880	Each	10%	\$25,092	Other	UM-F1
13607_210-ASLL	13607_210-ASLL	Dell/EMC	Unity 480F DPE 25x2.5" Dell Field Rack	\$27,880	Each	10%	\$25,092	Other	UM-F1
13607_210-ASNQ	13607_210-ASNQ	Dell/EMC	Unity 480F DPE 25 x 2.5 Dell FLD RCK LL	\$27,880	Each	10%	\$25,092	Other	UM-F1
13607_210-AVVR	13607_210-AVVR	Dell/EMC	UNITY 480F DPE 25x2.5 FLD INST TLA	\$22,305	Each	10%	\$20,075	Other	UM-F1
13607_210-AVVT	13607_210-AVVT	Dell/EMC	UNITY 480F DPE 25x2.5 DELL EMC RCK TLA	\$22,305	Each	10%	\$20,075	Other	UM-F1
13607_325-BDPW	13607_325-BDPW	Dell/EMC	Unity DPE OEM Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
13607_332-1286	13607_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13607_343-BBMO	13607_343-BBMO	Dell/EMC	Unity DPE Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
13607_379-BDOI	13607_379-BDOI	Dell/EMC	Pair of C13/C14 cables (Highline Power) or C19/C20 cables (480/680 Lowline Power) included with DPE	\$0	Each	10%	\$0	Other	UM-F1
13607_379-BDPD	13607_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13607_379-BDUU	13607_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13607_389-DRZZ	13607_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13607_400-BFUN	13607_400-BFUN	Dell/EMC	Unity F 1.92TB ALL FLASH 25X2.5 SSD	\$6,080	Each	10%	\$5,472	Other	UM-F1
13607_400-BFUO	13607_400-BFUO	Dell/EMC	Unity F 15.36TB ALL FLASH 25X2.5 SSD	\$41,815	Each	10%	\$37,634	Other	UM-F1
13607_400-BFUP	13607_400-BFUP	Dell/EMC	Unity F 3.84TB ALL FLASH 25X2.5 SSD	\$10,830	Each	10%	\$9,747	Other	UM-F1
13607_400-BFUQ	13607_400-BFUQ	Dell/EMC	Unity F 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13607_400-BFUR	13607_400-BFUR	Dell/EMC	Unity F 800GB ALL FLASH 25X2.5 SSD	\$3,070	Each	10%	\$2,763	Other	UM-F1
13607_400-BGXZ	13607_400-BGXZ	Dell/EMC	UnityF Drive Fillers NVMe Ready	\$5	Each	10%	\$5	Other	UM-F1
13607_400-BIUP	13607_400-BIUP	Dell/EMC	T4F 800GB ALL FLASH 25X2.5 SSD TLA	\$2,550	Each	10%	\$2,295	Other	UM-F1
13607_400-BIVG	13607_400-BIVG	Dell/EMC	T4F 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13607_400-BIVU	13607_400-BIVU	Dell/EMC	T4F 15.36TB ALL FLASH 25X2.5 SSD TLA	\$31,835	Each	10%	\$28,652	Other	UM-F1
13607_400-BIWG	13607_400-BIWG	Dell/EMC	T4F 3.84TB ALL FLASH 25X2.5 SSD TLA	\$8,335	Each	10%	\$7,502	Other	UM-F1
13607_400-BIWK	13607_400-BIWK	Dell/EMC	T4F 1.92TB ALL FLASH 25X2.5 SSD TLA	\$4,830	Each	10%	\$4,347	Other	UM-F1
13607_403-BCCR	13607_403-BCCR	Dell/EMC	Unity 2x4 Port SAS EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13607_403-BCCS	13607_403-BCCS	Dell/EMC	Unity 2x4 Port SAS EXP DELL RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13607_403-BCCT	13607_403-BCCT	Dell/EMC	Unity 2x4 Port SAS x8 EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13607_406-BBMW	13607_406-BBMW	Dell/EMC	Unity 2X4 Port Card 10GBaseT AF	\$2,305	Each	10%	\$2,075	Other	UM-F1
13607_406-BBMX	13607_406-BBMX	Dell/EMC	Unity 2X4 Port Card 10GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13607_406-BBMY	13607_406-BBMY	Dell/EMC	Unity 2X4 Port Card 10GbE OPT AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
13607_406-BBMZ	13607_406-BBMZ	Dell/EMC	Unity 2X4 Port Card 25GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13607_406-BBNB	13607_406-BBNB	Dell/EMC	Unity 2X4 Port Card 25GbE OPT AF	\$9,345	Each	10%	\$8,411	Other	UM-F1
13607_450-AIKY	13607_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13607_470-ADQP	13607_470-ADQP	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G AF	\$695	Each	10%	\$626	Other	UM-F1
13607_470-ADQQ	13607_470-ADQQ	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G AF	\$830	Each	10%	\$747	Other	UM-F1
13607_470-ADQR	13607_470-ADQR	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G AF	\$1,015	Each	10%	\$914	Other	UM-F1
13607_470-ADRM	13607_470-ADRM	Dell/EMC	Unity 2x1M OM4 Fiber CBL AF	\$100	Each	10%	\$90	Other	UM-F1
13607_470-ADRN	13607_470-ADRN	Dell/EMC	Unity 2x3M OM4 Fiber CBL AF	\$110	Each	10%	\$99	Other	UM-F1
13607_470-ADRO	13607_470-ADRO	Dell/EMC	Unity 2x5M OM4 Fiber CBL AF	\$120	Each	10%	\$108	Other	UM-F1
13607_470-ADRP	13607_470-ADRP	Dell/EMC	Unity 2x10M OM4 Fiber CBL AF	\$135	Each	10%	\$122	Other	UM-F1
13607_470-AEFS	13607_470-AEFS	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$715	Each	10%	\$644	Other	UM-F1
13607_470-AEFT	13607_470-AEFT	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$510	Each	10%	\$459	Other	UM-F1
13607_470-AEFU	13607_470-AEFU	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$365	Each	10%	\$329	Other	UM-F1
13607_470-AEJK	13607_470-AEJK	Dell/EMC	3M 4x25G SFP28 to 100G QSFP28 AF	\$860	Each	10%	\$774	Other	UM-F1
13607_470-AEJN	13607_470-AEJN	Dell/EMC	2M 4x25G SFP28 to 100G QSFP28 AF	\$615	Each	10%	\$554	Other	UM-F1
13607_528-BISY	13607_528-BISY	Dell/EMC	Unity AFA Base Software+ D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-BISZ	13607_528-BISZ	Dell/EMC	Unity AFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNRZ	13607_528-CNRZ	Dell/EMC	File Level Retention=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSB	13607_528-CNSB	Dell/EMC	Unity ISCSI=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNCS	13607_528-CNCS	Dell/EMC	Unity NFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSD	13607_528-CNSD	Dell/EMC	File System Events Publishing=IC	\$0	Each	10%	\$0	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13607_528-CNSE	13607_528-CNSE	Dell/EMC	Unity D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSF	13607_528-CNSF	Dell/EMC	Unity VASA/Vols=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSH	13607_528-CNSH	Dell/EMC	Unity Replication=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSI	13607_528-CNSI	Dell/EMC	Unity Quality of service=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSJ	13607_528-CNSJ	Dell/EMC	Unity ESA Adapter=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSK	13607_528-CNSK	Dell/EMC	Inline Compression=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSL	13607_528-CNSL	Dell/EMC	Unity EMC Proactive Assist=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSM	13607_528-CNSM	Dell/EMC	Cloud Tiering	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSN	13607_528-CNSN	Dell/EMC	Unity Local Copies	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSO	13607_528-CNSO	Dell/EMC	Unity Fibre Channel=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSQ	13607_528-CNSQ	Dell/EMC	Unity Antivirus=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSR	13607_528-CNSR	Dell/EMC	Unity Unisphere Central=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSS	13607_528-CNSS	Dell/EMC	Operating System V4.0=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNST	13607_528-CNST	Dell/EMC	Unity CIFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSU	13607_528-CNSU	Dell/EMC	Unity Thin provisioning=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSV	13607_528-CNSV	Dell/EMC	Unity Unisphere=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_528-CNSW	13607_528-CNSW	Dell/EMC	IP Multi-Tenancy=IC	\$0	Each	10%	\$0	Other	UM-F1
13607_565-BBHU	13607_565-BBHU	Dell/EMC	Unity 2X4 Port IO 25GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13607_565-BBHV	13607_565-BBHV	Dell/EMC	Unity 2X4 Port IO 25GbE OPT AF	\$8,205	Each	10%	\$7,385	Other	UM-F1
13607_565-BBHW	13607_565-BBHW	Dell/EMC	Unity 2x4 Port IO 16Gb FC SMode AF	\$6,265	Each	10%	\$5,639	Other	UM-F1
13607_565-BBHX	13607_565-BBHX	Dell/EMC	Unity 2x4 Port IO 10GbBaseT AF	\$2,305	Each	10%	\$2,075	Other	UM-F1
13607_565-BBHY	13607_565-BBHY	Dell/EMC	Unity 2X4 Port IO 10GbE OPT AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
13607_565-BBHZ	13607_565-BBHZ	Dell/EMC	Unity 2x4 Port IO 16Gb FC AF	\$3,530	Each	10%	\$3,177	Other	UM-F1
13607_565-BBIB	13607_565-BBIB	Dell/EMC	Unity 2X4 Port IO 10GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13607_800-BBQV	13607_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13607_815-1693	13607_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13607_815-1694	13607_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13607_815-1695	13607_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13607_815-1696	13607_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13607_827-4145	13607_827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1
13607_827-4151	13607_827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13607_844-3659	13607_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13607_844-3672	13607_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13607_844-3675	13607_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13607_844-7852	13607_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13607_900-9997	13607_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13615_210-ASKZ	13615_210-ASKZ	Dell/EMC	Unity 680 DPE 25x2.5" Dell EMC Rack	\$59,310	Each	10%	\$53,379	Other	UM-F1
13615_210-ASLB	13615_210-ASLB	Dell/EMC	Unity 680 DPE 25x2.5" Dell Field Rack	\$59,310	Each	10%	\$53,379	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13615_210-ASNP	13615_210-ASNP	Dell/EMC	Unity 680 DPE 25 x 2.5 Dell FLD RCK LL	\$59,310	Each	10%	\$53,379	Other	UM-F1
13615_210-AVVG	13615_210-AVVG	Dell/EMC	UNITY 680 DPE 25x2.5 FLD INST TLA	\$47,450	Each	10%	\$42,705	Other	UM-F1
13615_210-AVVP	13615_210-AVVP	Dell/EMC	UNITY 680 DPE 25x2.5 DELL EMC RCK TLA	\$47,450	Each	10%	\$42,705	Other	UM-F1
13615_325-BDPU	13615_325-BDPU	Dell/EMC	Unity DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13615_332-1286	13615_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13615_343-BBMN	13615_343-BBMN	Dell/EMC	Unity DPE Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13615_379-BDOI	13615_379-BDOI	Dell/EMC	Pair of C13/C14 cables (Highline Power) or C19/C20 cables (480/680 Lowline Power) included with DPE	\$0	Each	10%	\$0	Other	UM-F1
13615_379-BDPD	13615_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13615_379-BDUU	13615_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13615_389-DRZZ	13615_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13615_400-BFXM	13615_400-BFXM	Dell/EMC	Unity 1.2TB 10K SAS 25X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-F1
13615_400-BFXN	13615_400-BFXN	Dell/EMC	D4 1.6TB SAS FLASH 25X2.5 SSD	\$5,710	Each	10%	\$5,139	Other	UM-F1
13615_400-BFXO	13615_400-BFXO	Dell/EMC	Unity 1.8TB 10K SAS 25X2.5 DRIVE	\$1,320	Each	10%	\$1,188	Other	UM-F1
13615_400-BFXP	13615_400-BFXP	Dell/EMC	Unity 400GB FAST CACHE 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13615_400-BFXQ	13615_400-BFXQ	Dell/EMC	D4 3.2TB SAS FLASH 25X2.5 SSD	\$9,565	Each	10%	\$8,609	Other	UM-F1
13615_400-BFXR	13615_400-BFXR	Dell/EMC	D4 400GB SAS FLASH 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13615_400-BFXS	13615_400-BFXS	Dell/EMC	Unity 600GB 10K SAS 25X2.5 DRIVE	\$655	Each	10%	\$590	Other	UM-F1
13615_400-BFXT	13615_400-BFXT	Dell/EMC	Unity 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13615_400-BFXU	13615_400-BFXU	Dell/EMC	D4 800GB SAS FLASH 25X2.5 SSD	\$3,555	Each	10%	\$3,200	Other	UM-F1
13615_400-BGCJ	13615_400-BGCJ	Dell/EMC	Unity SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,260	Each	10%	\$3,834	Other	UM-F1
13615_400-BGCK	13615_400-BGCK	Dell/EMC	D4 SYSPACK 4X1.6TB FLASH SSD 25X2.5	\$22,840	Each	10%	\$20,556	Other	UM-F1
13615_400-BGCL	13615_400-BGCL	Dell/EMC	Unity SYSPACK 4X1.8TB 10K SAS 25X2.5	\$5,280	Each	10%	\$4,752	Other	UM-F1
13615_400-BGCM	13615_400-BGCM	Dell/EMC	D4 SYSPACK 4X3.2TB FLASH SSD 25X2.5	\$38,260	Each	10%	\$34,434	Other	UM-F1
13615_400-BGCN	13615_400-BGCN	Dell/EMC	D4 SYSPACK 4X400GB FLASH SSD 25X2.5	\$9,400	Each	10%	\$8,460	Other	UM-F1
13615_400-BGCO	13615_400-BGCO	Dell/EMC	Unity SYSPACK 4X600GB 10K SAS 25X2.5	\$2,620	Each	10%	\$2,358	Other	UM-F1
13615_400-BGCP	13615_400-BGCP	Dell/EMC	Unity SYSPACK 4X7680GB SSD 25X2.5	\$80,540	Each	10%	\$72,486	Other	UM-F1
13615_400-BGCQ	13615_400-BGCQ	Dell/EMC	D4 SYSPACK 4X800GB FLASH SSD 25X2.5	\$14,220	Each	10%	\$12,798	Other	UM-F1
13615_400-BGYB	13615_400-BGYB	Dell/EMC	Unity Drive Fillers NVMe Ready	\$5	Each	10%	\$5	Other	UM-F1
13615_400-BITO	13615_400-BITO	Dell/EMC	T4 SYSPACK 4X1.8TB 10K SAS 25X2.5 TLA	\$4,155	Each	10%	\$3,740	Other	UM-F1
13615_400-BITX	13615_400-BITX	Dell/EMC	T4 600GB 10K SAS 25X2.5 DRIVE TLA	\$560	Each	10%	\$504	Other	UM-F1
13615_400-BIUD	13615_400-BIUD	Dell/EMC	T4 1.2TB 10K SAS 25X2.5 DRIVE TLA	\$880	Each	10%	\$792	Other	UM-F1
13615_400-BIUG	13615_400-BIUG	Dell/EMC	T4 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13615_400-BIUN	13615_400-BIUN	Dell/EMC	T4 SYSPACK 4X1.2TB 10K SAS 25X2.5 TLA	\$3,510	Each	10%	\$3,159	Other	UM-F1
13615_400-BIUO	13615_400-BIUO	Dell/EMC	T4 SYSPACK 4X1.6TB SAS Flash 25X2.5 TLA	\$18,680	Each	10%	\$16,812	Other	UM-F1
13615_400-BIUR	13615_400-BIUR	Dell/EMC	T4 3.2TB SAS Flash 25X2.5 SSD TLA	\$7,485	Each	10%	\$6,737	Other	UM-F1
13615_400-BIUX	13615_400-BIUX	Dell/EMC	T4 400GB SAS Flash 25X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1
13615_400-BIUY	13615_400-BIUY	Dell/EMC	T4 1.8TB 10K SAS 25X2.5 DRIVE TLA	\$1,040	Each	10%	\$936	Other	UM-F1
13615_400-BIVB	13615_400-BIVB	Dell/EMC	T4 800GB SAS Flash 25X2.5 SSD TLA	\$3,035	Each	10%	\$2,732	Other	UM-F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13615_400-BIVC	13615_400-BIVC	Dell/EMC	T4 SYSPACK 4X800GB SAS Flash 25X2.5 TLA	\$12,140	Each	10%	\$10,926	Other	UM-F1
13615_400-BIVI	13615_400-BIVI	Dell/EMC	T4 1.6TB SAS Flash 25X2.5 SSD TLA	\$4,670	Each	10%	\$4,203	Other	UM-F1
13615_400-BIVT	13615_400-BIVT	Dell/EMC	T4 SYSPACK 4X3.2TB SAS Flash 25X2.5 TLA	\$29,940	Each	10%	\$26,946	Other	UM-F1
13615_400-BIVX	13615_400-BIVX	Dell/EMC	T4 SYSPACK 4X400GB SAS Flash 25X2.5 TLA	\$8,360	Each	10%	\$7,524	Other	UM-F1
13615_400-BIWE	13615_400-BIWE	Dell/EMC	T4 SYSPACK 4X600GB 10K SAS 25X2.5 TLA	\$2,120	Each	10%	\$1,908	Other	UM-F1
13615_400-BIWL	13615_400-BIWL	Dell/EMC	T4 400GB FAST CACHE 25X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1
13615_400-BIWN	13615_400-BIWN	Dell/EMC	T4 SYSPACK 4X7680GB SSD 25X2.5 TLA	\$60,575	Each	10%	\$54,518	Other	UM-F1
13615_403-BCCU	13615_403-BCCU	Dell/EMC	UNITY 2X4 PORT SAS X8 EXP FLD RCK	\$7,055	Each	10%	\$6,350	Other	UM-F1
13615_403-BCCV	13615_403-BCCV	Dell/EMC	UNITY 2X4 PORT SAS EXP DELL RCK	\$7,055	Each	10%	\$6,350	Other	UM-F1
13615_403-BCCW	13615_403-BCCW	Dell/EMC	UNITY 2X4 PORT SAS EXP FLD RCK	\$7,055	Each	10%	\$6,350	Other	UM-F1
13615_406-BBNL	13615_406-BBNL	Dell/EMC	Unity 2X4 Port Card 10GBaseT	\$2,305	Each	10%	\$2,075	Other	UM-F1
13615_406-BBNM	13615_406-BBNM	Dell/EMC	Unity 2X4 Port Card 10GbE OPT	\$2,440	Each	10%	\$2,196	Other	UM-F1
13615_406-BBNN	13615_406-BBNN	Dell/EMC	Unity 2X4 Port Card 10GbE Twinax	\$1,630	Each	10%	\$1,467	Other	UM-F1
13615_406-BBNO	13615_406-BBNO	Dell/EMC	Unity 2X4 Port Card 25GbE Twinax	\$1,630	Each	10%	\$1,467	Other	UM-F1
13615_406-BBNP	13615_406-BBNP	Dell/EMC	Unity 2X4 Port Card 25GbE OPT	\$9,345	Each	10%	\$8,411	Other	UM-F1
13615_450-AIKY	13615_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13615_470-ADQS	13615_470-ADQS	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G	\$695	Each	10%	\$626	Other	UM-F1
13615_470-ADQT	13615_470-ADQT	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G	\$830	Each	10%	\$747	Other	UM-F1
13615_470-ADQU	13615_470-ADQU	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G	\$1,015	Each	10%	\$914	Other	UM-F1
13615_470-ADQV	13615_470-ADQV	Dell/EMC	Unity 2x1M OM4 Fiber CBL	\$100	Each	10%	\$90	Other	UM-F1
13615_470-ADQW	13615_470-ADQW	Dell/EMC	Unity 2x3M OM4 Fiber CBL	\$110	Each	10%	\$99	Other	UM-F1
13615_470-ADQX	13615_470-ADQX	Dell/EMC	Unity 2x10M OM4 Fiber CBL	\$135	Each	10%	\$122	Other	UM-F1
13615_470-AEBF	13615_470-AEBF	Dell/EMC	Unity 2x5M OM4 Fiber CBL	\$120	Each	10%	\$108	Other	UM-F1
13615_470-AEFQ	13615_470-AEFQ	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax Cable	\$365	Each	10%	\$329	Other	UM-F1
13615_470-AEFR	13615_470-AEFR	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax Cable	\$715	Each	10%	\$644	Other	UM-F1
13615_470-AEFV	13615_470-AEFV	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax Cable	\$510	Each	10%	\$459	Other	UM-F1
13615_470-AEJL	13615_470-AEJL	Dell/EMC	2M 4x25G SFP28 to 100G QSFP28	\$615	Each	10%	\$554	Other	UM-F1
13615_470-AEJM	13615_470-AEJM	Dell/EMC	3M 4x25G SFP28 to 100G QSFP28	\$860	Each	10%	\$774	Other	UM-F1
13615_528-BIPE	13615_528-BIPE	Dell/EMC	Unity HFA Base Software+ D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-BIPF	13615_528-BIPF	Dell/EMC	Unity HFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNRZ	13615_528-CNRZ	Dell/EMC	File Level Retention=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSB	13615_528-CNSB	Dell/EMC	Unity ISCSI=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSC	13615_528-CNSC	Dell/EMC	Unity NFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSD	13615_528-CNSD	Dell/EMC	File System Events Publishing=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSE	13615_528-CNSE	Dell/EMC	Unity D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSF	13615_528-CNSF	Dell/EMC	Unity VASA/Vols=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSG	13615_528-CNSG	Dell/EMC	Unity FAST Cache=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSH	13615_528-CNSH	Dell/EMC	Unity Replication=IC	\$0	Each	10%	\$0	Other	UM-F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13615_528-CNSI	13615_528-CNSI	Dell/EMC	Unity Quality of service=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSJ	13615_528-CNSJ	Dell/EMC	Unity ESA Adapter=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSK	13615_528-CNSK	Dell/EMC	Inline Compression=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSL	13615_528-CNSL	Dell/EMC	Unity EMC Proactive Assist=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSM	13615_528-CNSM	Dell/EMC	Cloud Tiering	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSN	13615_528-CNSN	Dell/EMC	Unity Local Copies	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSO	13615_528-CNSO	Dell/EMC	Unity Fibre Channel=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSP	13615_528-CNSP	Dell/EMC	Unity FAST VP=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSQ	13615_528-CNSQ	Dell/EMC	Unity Antivirus=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSR	13615_528-CNSR	Dell/EMC	Unity Unisphere Central=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSS	13615_528-CNSS	Dell/EMC	Operating System V4.0=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNST	13615_528-CNST	Dell/EMC	Unity CIFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSU	13615_528-CNSU	Dell/EMC	Unity Thin provisioning=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSV	13615_528-CNSV	Dell/EMC	Unity Unisphere=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_528-CNSW	13615_528-CNSW	Dell/EMC	IP Multi-Tenancy=IC	\$0	Each	10%	\$0	Other	UM-F1
13615_565-BBIC	13615_565-BBIC	Dell/EMC	UNITY 2X4 PORT IO 16GB FC	\$3,530	Each	10%	\$3,177	Other	UM-F1
13615_565-BBID	13615_565-BBID	Dell/EMC	UNITY 2X4 PORT IO 10GBASET	\$2,305	Each	10%	\$2,075	Other	UM-F1
13615_565-BBIE	13615_565-BBIE	Dell/EMC	UNITY 2X4 PORT IO 25GBE OPT	\$8,505	Each	10%	\$7,655	Other	UM-F1
13615_565-BBIF	13615_565-BBIF	Dell/EMC	UNITY 2X4 PORT IO 10GBE OPT	\$2,440	Each	10%	\$2,196	Other	UM-F1
13615_565-BBIG	13615_565-BBIG	Dell/EMC	UNITY 2X4 PORT IO 25GBE TWINAX	\$1,630	Each	10%	\$1,467	Other	UM-F1
13615_565-BBIH	13615_565-BBIH	Dell/EMC	UNITY 2X4 PORT IO 16GB FC SMODE	\$6,265	Each	10%	\$5,639	Other	UM-F1
13615_565-BBII	13615_565-BBII	Dell/EMC	UNITY 2X4 PORT IO 10GBE TWINAX	\$1,630	Each	10%	\$1,467	Other	UM-F1
13615_800-BBQV	13615_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13615_815-1693	13615_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13615_815-1694	13615_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13615_815-1695	13615_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13615_815-1696	13615_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13615_827-4145	13615_827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1
13615_827-4151	13615_827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13615_844-3659	13615_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13615_844-3672	13615_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13615_844-3675	13615_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13615_844-7852	13615_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13615_900-9997	13615_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13605_210-ASKV	13605_210-ASKV	Dell/EMC	Unity 680F DPE 25x2.5" Dell EMC Rack	\$59,310	Each	10%	\$53,379	Other	UM-F1
13605_210-ASKW	13605_210-ASKW	Dell/EMC	Unity 680F DPE 25x2.5" Dell Field Rack	\$59,310	Each	10%	\$53,379	Other	UM-F1
13605_210-ASNM	13605_210-ASNM	Dell/EMC	Unity 680F DPE 25 x 2.5 Dell FLD RCK LL	\$59,310	Each	10%	\$53,379	Other	UM-F1
13605_210-AVUZ	13605_210-AVUZ	Dell/EMC	UNITY 680F DPE 25x2.5 DELL EMC RCK TLA	\$47,450	Each	10%	\$42,705	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13605_210-AVVN	13605_210-AVVN	Dell/EMC	UNITY 680F DPE 25x2.5 FLD INST TLA	\$47,450	Each	10%	\$42,705	Other	UM-F1
13605_325-BDPW	13605_325-BDPW	Dell/EMC	Unity DPE OEM Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
13605_332-1286	13605_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13605_343-BBMO	13605_343-BBMO	Dell/EMC	Unity DPE Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
13605_379-BDOI	13605_379-BDOI	Dell/EMC	Pair of C13/C14 cables (Highline Power) or C19/C20 cables (480/680 Lowline Power) included with DPE	\$0	Each	10%	\$0	Other	UM-F1
13605_379-BDPD	13605_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13605_379-BDUU	13605_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13605_389-DRZZ	13605_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13605_400-BFUN	13605_400-BFUN	Dell/EMC	Unity F 1.92TB ALL FLASH 25X2.5 SSD	\$6,080	Each	10%	\$5,472	Other	UM-F1
13605_400-BFUO	13605_400-BFUO	Dell/EMC	Unity F 15.36TB ALL FLASH 25X2.5 SSD	\$41,815	Each	10%	\$37,634	Other	UM-F1
13605_400-BFUP	13605_400-BFUP	Dell/EMC	Unity F 3.84TB ALL FLASH 25X2.5 SSD	\$10,830	Each	10%	\$9,747	Other	UM-F1
13605_400-BFUQ	13605_400-BFUQ	Dell/EMC	Unity F 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13605_400-BFUR	13605_400-BFUR	Dell/EMC	Unity F 800GB ALL FLASH 25X2.5 SSD	\$3,070	Each	10%	\$2,763	Other	UM-F1
13605_400-BGXZ	13605_400-BGXZ	Dell/EMC	UnityF Drive Fillers NVMe Ready	\$5	Each	10%	\$5	Other	UM-F1
13605_400-BIUP	13605_400-BIUP	Dell/EMC	T4F 800GB ALL FLASH 25X2.5 SSD TLA	\$2,550	Each	10%	\$2,295	Other	UM-F1
13605_400-BIVG	13605_400-BIVG	Dell/EMC	T4F 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13605_400-BIVU	13605_400-BIVU	Dell/EMC	T4F 15.36TB ALL FLASH 25X2.5 SSD TLA	\$31,835	Each	10%	\$28,652	Other	UM-F1
13605_400-BIWG	13605_400-BIWG	Dell/EMC	T4F 3.84TB ALL FLASH 25X2.5 SSD TLA	\$8,335	Each	10%	\$7,502	Other	UM-F1
13605_400-BIWK	13605_400-BIWK	Dell/EMC	T4F 1.92TB ALL FLASH 25X2.5 SSD TLA	\$4,830	Each	10%	\$4,347	Other	UM-F1
13605_403-BCCR	13605_403-BCCR	Dell/EMC	Unity 2x4 Port SAS EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13605_403-BCCS	13605_403-BCCS	Dell/EMC	Unity 2x4 Port SAS EXP DELL RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13605_403-BCCT	13605_403-BCCT	Dell/EMC	Unity 2x4 Port SAS x8 EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13605_406-BBMW	13605_406-BBMW	Dell/EMC	Unity 2X4 Port Card 10GBaseT AF	\$2,305	Each	10%	\$2,075	Other	UM-F1
13605_406-BBMX	13605_406-BBMX	Dell/EMC	Unity 2X4 Port Card 10GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13605_406-BBMY	13605_406-BBMY	Dell/EMC	Unity 2X4 Port Card 10GbE OPT AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
13605_406-BBMZ	13605_406-BBMZ	Dell/EMC	Unity 2X4 Port Card 25GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13605_406-BBNN	13605_406-BBNN	Dell/EMC	Unity 2X4 Port Card 25GbE OPT AF	\$9,345	Each	10%	\$8,411	Other	UM-F1
13605_450-AIKY	13605_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13605_470-ADQP	13605_470-ADQP	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G AF	\$695	Each	10%	\$626	Other	UM-F1
13605_470-ADQQ	13605_470-ADQQ	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G AF	\$830	Each	10%	\$747	Other	UM-F1
13605_470-ADQR	13605_470-ADQR	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G AF	\$1,015	Each	10%	\$914	Other	UM-F1
13605_470-ADRM	13605_470-ADRM	Dell/EMC	Unity 2x1M OM4 Fiber CBL AF	\$100	Each	10%	\$90	Other	UM-F1
13605_470-ADRN	13605_470-ADRN	Dell/EMC	Unity 2x3M OM4 Fiber CBL AF	\$110	Each	10%	\$99	Other	UM-F1
13605_470-ADRO	13605_470-ADRO	Dell/EMC	Unity 2x5M OM4 Fiber CBL AF	\$120	Each	10%	\$108	Other	UM-F1
13605_470-ADRP	13605_470-ADRP	Dell/EMC	Unity 2x10M OM4 Fiber CBL AF	\$135	Each	10%	\$122	Other	UM-F1
13605_470-AEFS	13605_470-AEFS	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$715	Each	10%	\$644	Other	UM-F1
13605_470-AEFT	13605_470-AEFT	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$510	Each	10%	\$459	Other	UM-F1
13605_470-AEFU	13605_470-AEFU	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$365	Each	10%	\$329	Other	UM-F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I-Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13605_470-AEJK	13605_470-AEJK	Dell/EMC	3M 4x25G SFP28 to 100G QSFP28 AF	\$860	Each	10%	\$774	Other	UM-F1
13605_470-AEJN	13605_470-AEJN	Dell/EMC	2M 4x25G SFP28 to 100G QSFP28 AF	\$615	Each	10%	\$554	Other	UM-F1
13605_528-BISY	13605_528-BISY	Dell/EMC	Unity AFA Base Software+ D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-BISZ	13605_528-BISZ	Dell/EMC	Unity AFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNRZ	13605_528-CNRZ	Dell/EMC	File Level Retention=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSB	13605_528-CNSB	Dell/EMC	Unity ISCSI=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSC	13605_528-CNSC	Dell/EMC	Unity NFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSD	13605_528-CNSD	Dell/EMC	File System Events Publishing=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSE	13605_528-CNSE	Dell/EMC	Unity D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSF	13605_528-CNSF	Dell/EMC	Unity VASA/VoIs=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSH	13605_528-CNSH	Dell/EMC	Unity Replication=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSI	13605_528-CNSI	Dell/EMC	Unity Quality of service=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSJ	13605_528-CNSJ	Dell/EMC	Unity ESA Adapter=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSK	13605_528-CNSK	Dell/EMC	Inline Compression=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSL	13605_528-CNSL	Dell/EMC	Unity EMC Proactive Assist=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSM	13605_528-CNSM	Dell/EMC	Cloud Tiering	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSN	13605_528-CNSN	Dell/EMC	Unity Local Copies	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSO	13605_528-CNSO	Dell/EMC	Unity Fibre Channel=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSQ	13605_528-CNSQ	Dell/EMC	Unity Antivirus=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSR	13605_528-CNSR	Dell/EMC	Unity Unisphere Central=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSS	13605_528-CNSS	Dell/EMC	Operating System V4.0=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNST	13605_528-CNST	Dell/EMC	Unity CIFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSU	13605_528-CNSU	Dell/EMC	Unity Thin provisioning=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSV	13605_528-CNSV	Dell/EMC	Unity Unisphere=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_528-CNSW	13605_528-CNSW	Dell/EMC	IP Multi-Tenancy=IC	\$0	Each	10%	\$0	Other	UM-F1
13605_565-BBHU	13605_565-BBHU	Dell/EMC	Unity 2X4 Port IO 25GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13605_565-BBHV	13605_565-BBHV	Dell/EMC	Unity 2X4 Port IO 25GbE OPT AF	\$8,205	Each	10%	\$7,385	Other	UM-F1
13605_565-BBHW	13605_565-BBHW	Dell/EMC	Unity 2x4 Port IO 16Gb FC SMode AF	\$6,265	Each	10%	\$5,639	Other	UM-F1
13605_565-BBHX	13605_565-BBHX	Dell/EMC	Unity 2x4 Port IO 10GbBaseT AF	\$2,305	Each	10%	\$2,075	Other	UM-F1
13605_565-BBHY	13605_565-BBHY	Dell/EMC	Unity 2X4 Port IO 10GbE OPT AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
13605_565-BBHZ	13605_565-BBHZ	Dell/EMC	Unity 2x4 Port IO 16Gb FC AF	\$3,530	Each	10%	\$3,177	Other	UM-F1
13605_565-BBIB	13605_565-BBIB	Dell/EMC	Unity 2X4 Port IO 10GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13605_800-BBQV	13605_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13605_815-1693	13605_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13605_815-1694	13605_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13605_815-1695	13605_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13605_815-1696	13605_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13605_827-4145	13605_827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13605_827-4151	13605_827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13605_844-3659	13605_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13605_844-3672	13605_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13605_844-3675	13605_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13605_844-7852	13605_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13605_900-9997	13605_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13599_210-ASKX	13599_210-ASKX	Dell/EMC	Unity 3U 80x2.5" DAE Dell Rack	\$9,200	Each	10%	\$8,280	Other	UM-F1
13599_210-ASKY	13599_210-ASKY	Dell/EMC	Unity 3U 80x2.5" DAE Field Rack	\$9,200	Each	10%	\$8,280	Other	UM-F1
13599_210-ASMM	13599_210-ASMM	Dell/EMC	Unity 3U 80x2.5 DAE Dell RCK UPG	\$9,200	Each	10%	\$8,280	Other	UM-F1
13599_210-ASMN	13599_210-ASMN	Dell/EMC	Unity 3U 80x2.5 DAE FLD RCK UPG	\$9,200	Each	10%	\$8,280	Other	UM-F1
13599_332-1286	13599_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13599_379-BDPD	13599_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13599_379-BDUU	13599_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13599_379-BDUV	13599_379-BDUV	Dell/EMC	Upgrade Order	\$0	Each	10%	\$0	Other	UM-F1
13599_389-DRZZ	13599_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13599_400-BGCV	13599_400-BGCV	Dell/EMC	D4 1.2TB 10K SAS 80X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-F1
13599_400-BGCZ	13599_400-BGCZ	Dell/EMC	D4 1.8TB 10K SAS 80X2.5 DRIVE	\$1,320	Each	10%	\$1,188	Other	UM-F1
13599_400-BGDB	13599_400-BGDB	Dell/EMC	D4 400GB SAS FLASH 80X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13599_400-BGDC	13599_400-BGDC	Dell/EMC	D4 600GB 10K SAS 80X2.5 DRIVE	\$655	Each	10%	\$590	Other	UM-F1
13599_400-BGDD	13599_400-BGDD	Dell/EMC	D4 1.6TB SAS FLASH 80X2.5 SSD	\$5,710	Each	10%	\$5,139	Other	UM-F1
13599_400-BGDE	13599_400-BGDE	Dell/EMC	D4 3.2TB SAS FLASH 80X2.5 SSD	\$9,565	Each	10%	\$8,609	Other	UM-F1
13599_400-BGDF	13599_400-BGDF	Dell/EMC	D4 7.68TB ALL FLASH 80X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13599_400-BGDG	13599_400-BGDG	Dell/EMC	D4 800GB SAS FLASH 80X2.5 SSD	\$3,555	Each	10%	\$3,200	Other	UM-F1
13599_400-BGNE	13599_400-BGNE	Dell/EMC	Unity 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-F1
13599_400-BGNG	13599_400-BGNG	Dell/EMC	D4 1.6TB SAS FLASH 80X2.5 SSD UPG	\$6,850	Each	10%	\$6,165	Other	UM-F1
13599_400-BGNI	13599_400-BGNI	Dell/EMC	Unity 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-F1
13599_400-BGNK	13599_400-BGNK	Dell/EMC	D4 3.2TB SAS FLASH 80X2.5 SSD UPG	\$11,480	Each	10%	\$10,332	Other	UM-F1
13599_400-BGNM	13599_400-BGNM	Dell/EMC	D4 400GB SAS FLASH 80X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-F1
13599_400-BGNO	13599_400-BGNO	Dell/EMC	Unity 600GB 10K SAS 80X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-F1
13599_400-BGNQ	13599_400-BGNQ	Dell/EMC	Unity 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
13599_400-BGNS	13599_400-BGNS	Dell/EMC	D4 800GB SAS FLASH 80X2.5 SSD UPG	\$4,265	Each	10%	\$3,839	Other	UM-F1
13599_400-BGOM	13599_400-BGOM	Dell/EMC	D4 400GB FAST CACHE 80X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13599_400-BITP	13599_400-BITP	Dell/EMC	T4 1.2TB 10K SAS 80X2.5 DRIVE TLA	\$880	Each	10%	\$792	Other	UM-F1
13599_400-BITU	13599_400-BITU	Dell/EMC	T4 1.8TB 10K SAS 80X2.5 DRIVE TLA	\$1,040	Each	10%	\$936	Other	UM-F1
13599_400-BITV	13599_400-BITV	Dell/EMC	T4 7.68TB ALL FLASH 80X2.5 SSD UPG TLA	\$19,175	Each	10%	\$17,258	Other	UM-F1
13599_400-BITW	13599_400-BITW	Dell/EMC	T4 7.68TB ALL FLASH 80X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13599_400-BITZ	13599_400-BITZ	Dell/EMC	T4 400GB SAS Flash 80X2.5 SSD UPG TLA	\$2,555	Each	10%	\$2,300	Other	UM-F1
13599_400-BIUC	13599_400-BIUC	Dell/EMC	T4 400GB FAST CACHE 80X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1

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Vendor Notes:

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13599_400-BIUE	13599_400-BIUE	Dell/EMC	T4 1.6TB SAS Flash 80X2.5 SSD TLA	\$4,670	Each	10%	\$4,203	Other	UM-F1
13599_400-BIUF	13599_400-BIUF	Dell/EMC	T4 1.6TB SAS Flash 80X2.5 SSD UPG TLA	\$5,810	Each	10%	\$5,229	Other	UM-F1
13599_400-BIUT	13599_400-BIUT	Dell/EMC	T4 1.8TB 10K SAS 80X2.5 DRIVE UPG TLA	\$1,305	Each	10%	\$1,175	Other	UM-F1
13599_400-BIUZ	13599_400-BIUZ	Dell/EMC	T4 600GB 10K SAS 80X2.5 DRIVE TLA	\$560	Each	10%	\$504	Other	UM-F1
13599_400-BIVH	13599_400-BIVH	Dell/EMC	T4 3.2TB SAS Flash 80X2.5 SSD TLA	\$7,485	Each	10%	\$6,737	Other	UM-F1
13599_400-BIVP	13599_400-BIVP	Dell/EMC	T4 800GB SAS Flash 80X2.5 SSD TLA	\$3,035	Each	10%	\$2,732	Other	UM-F1
13599_400-BIVV	13599_400-BIVV	Dell/EMC	T4 3.2TB SAS Flash 80X2.5 SSD UPG TLA	\$9,400	Each	10%	\$8,460	Other	UM-F1
13599_400-BIVW	13599_400-BIVW	Dell/EMC	T4 1.2TB 10K SAS 80X2.5 DRIVE UPG TLA	\$1,095	Each	10%	\$986	Other	UM-F1
13599_400-BIVZ	13599_400-BIVZ	Dell/EMC	T4 400GB FAST CACHE 80X2.5 SSD UPG TLA	\$2,555	Each	10%	\$2,300	Other	UM-F1
13599_400-BIWB	13599_400-BIWB	Dell/EMC	T4 600GB 10K SAS 80X2.5 DRIVE UPG TLA	\$690	Each	10%	\$621	Other	UM-F1
13599_400-BIWC	13599_400-BIWC	Dell/EMC	T4 400GB SAS Flash 80X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1
13599_400-BIWF	13599_400-BIWF	Dell/EMC	T4 800GB SAS Flash 80X2.5 SSD UPG TLA	\$3,745	Each	10%	\$3,371	Other	UM-F1
13599_400-BJEF	13599_400-BJEF	Dell/EMC	D4 400GB FAST CACHE 80X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-F1
13599_450-AIKY	13599_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13599_450-AILB	13599_450-AILB	Dell/EMC	C13 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13599_470-ADTD	13599_470-ADTD	Dell/EMC	Unity 2x2M Dense DAE SAS CBL	\$270	Each	10%	\$243	Other	UM-F1
13599_470-ADTE	13599_470-ADTE	Dell/EMC	Unity 2x3M Dense DAE SAS CBL	\$360	Each	10%	\$324	Other	UM-F1
13599_470-ADTF	13599_470-ADTF	Dell/EMC	Unity 2x5M Dense DAE SAS CBL	\$530	Each	10%	\$477	Other	UM-F1
13599_470-ADTG	13599_470-ADTG	Dell/EMC	Unity 2x2M Dense DAE x8 SAS CBL	\$525	Each	10%	\$473	Other	UM-F1
13599_470-ADTH	13599_470-ADTH	Dell/EMC	Unity 2x3M Dense DAE x8 SAS CBL	\$835	Each	10%	\$752	Other	UM-F1
13599_470-ADTI	13599_470-ADTI	Dell/EMC	Unity 2x5M Dense DAE x8 SAS CBL	\$1,150	Each	10%	\$1,035	Other	UM-F1
13599_800-BBQV	13599_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13599_815-1693	13599_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13599_815-1694	13599_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13599_815-1695	13599_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13599_815-1696	13599_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13599_844-3659	13599_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13599_844-3672	13599_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13599_844-3675	13599_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13599_844-7852	13599_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13599_900-9997	13599_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13613_210-ASKT	13613_210-ASKT	Dell/EMC	Unity 880 DPE 25x2.5" Dell EMC Rack	\$130,000	Each	10%	\$117,000	Other	UM-F1
13613_210-ASKU	13613_210-ASKU	Dell/EMC	Unity 880 DPE 25x2.5" Dell Field Rack	\$130,000	Each	10%	\$117,000	Other	UM-F1
13613_210-ASNR	13613_210-ASNR	Dell/EMC	Unity 880 DPE 25 x 2.5 Dell FLD RCK LL	\$130,000	Each	10%	\$117,000	Other	UM-F1
13613_210-AVVI	13613_210-AVVI	Dell/EMC	UNITY 880 DPE 25x2.5 FLD INST TLA	\$104,000	Each	10%	\$93,600	Other	UM-F1
13613_210-AVVK	13613_210-AVVK	Dell/EMC	UNITY 880 DPE 25x2.5 DELL EMC RCK TLA	\$104,000	Each	10%	\$93,600	Other	UM-F1
13613_325-BDPU	13613_325-BDPU	Dell/EMC	Unity DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13613_332-1286	13613_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13613_343-BBMN	13613_343-BBMN	Dell/EMC	Unity DPE Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13613_379-BDOI	13613_379-BDOI	Dell/EMC	Pair of C13/C14 cables (Highline Power) or C19/C20 cables (480/680 Lowline Power) included with DPE	\$0	Each	10%	\$0	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13613_379-BDPD	13613_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13613_379-BDUU	13613_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13613_389-DRZZ	13613_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13613_400-BFXM	13613_400-BFXM	Dell/EMC	Unity 1.2TB 10K SAS 25X2.5 DRIVE	\$1,065	Each	10%	\$959	Other	UM-F1
13613_400-BFXN	13613_400-BFXN	Dell/EMC	D4 1.6TB SAS FLASH 25X2.5 SSD	\$5,710	Each	10%	\$5,139	Other	UM-F1
13613_400-BFXO	13613_400-BFXO	Dell/EMC	Unity 1.8TB 10K SAS 25X2.5 DRIVE	\$1,320	Each	10%	\$1,188	Other	UM-F1
13613_400-BFXP	13613_400-BFXP	Dell/EMC	Unity 400GB FAST CACHE 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13613_400-BFXQ	13613_400-BFXQ	Dell/EMC	D4 3.2TB SAS FLASH 25X2.5 SSD	\$9,565	Each	10%	\$8,609	Other	UM-F1
13613_400-BFXR	13613_400-BFXR	Dell/EMC	D4 400GB SAS FLASH 25X2.5 SSD	\$2,350	Each	10%	\$2,115	Other	UM-F1
13613_400-BFXS	13613_400-BFXS	Dell/EMC	Unity 600GB 10K SAS 25X2.5 DRIVE	\$655	Each	10%	\$590	Other	UM-F1
13613_400-BFXT	13613_400-BFXT	Dell/EMC	Unity 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13613_400-BFXU	13613_400-BFXU	Dell/EMC	D4 800GB SAS FLASH 25X2.5 SSD	\$3,555	Each	10%	\$3,200	Other	UM-F1
13613_400-BGCJ	13613_400-BGCJ	Dell/EMC	Unity SYSPACK 4X1.2TB 10K SAS 25X2.5	\$4,260	Each	10%	\$3,834	Other	UM-F1
13613_400-BGCK	13613_400-BGCK	Dell/EMC	D4 SYSPACK 4X1.6TB FLASH SSD 25X2.5	\$22,840	Each	10%	\$20,556	Other	UM-F1
13613_400-BGCL	13613_400-BGCL	Dell/EMC	Unity SYSPACK 4X1.8TGB 10K SAS 25X2.5	\$5,280	Each	10%	\$4,752	Other	UM-F1
13613_400-BGCM	13613_400-BGCM	Dell/EMC	D4 SYSPACK 4X3.2TB FLASH SSD 25X2.5	\$38,260	Each	10%	\$34,434	Other	UM-F1
13613_400-BGCN	13613_400-BGCN	Dell/EMC	D4 SYSPACK 4X400GB FLASH SSD 25X2.5	\$9,400	Each	10%	\$8,460	Other	UM-F1
13613_400-BGCO	13613_400-BGCO	Dell/EMC	Unity SYSPACK 4X600GB 10K SAS 25X2.5	\$2,620	Each	10%	\$2,358	Other	UM-F1
13613_400-BGCP	13613_400-BGCP	Dell/EMC	Unity SYSPACK 4X7680GB SSD 25X2.5	\$80,540	Each	10%	\$72,486	Other	UM-F1
13613_400-BGCO	13613_400-BGCO	Dell/EMC	D4 SYSPACK 4X800GB FLASH SSD 25X2.5	\$14,220	Each	10%	\$12,798	Other	UM-F1
13613_400-BGYB	13613_400-BGYB	Dell/EMC	Unity Drive Fillers NVMe Ready	\$5	Each	10%	\$5	Other	UM-F1
13613_400-BITO	13613_400-BITO	Dell/EMC	T4 SYSPACK 4X1.8TGB 10K SAS 25X2.5 TLA	\$4,155	Each	10%	\$3,740	Other	UM-F1
13613_400-BITX	13613_400-BITX	Dell/EMC	T4 600GB 10K SAS 25X2.5 DRIVE TLA	\$560	Each	10%	\$504	Other	UM-F1
13613_400-BIUD	13613_400-BIUD	Dell/EMC	T4 1.2TB 10K SAS 25X2.5 DRIVE TLA	\$880	Each	10%	\$792	Other	UM-F1
13613_400-BIUG	13613_400-BIUG	Dell/EMC	T4 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13613_400-BIUN	13613_400-BIUN	Dell/EMC	T4 SYSPACK 4X1.2TB 10K SAS 25X2.5 TLA	\$3,510	Each	10%	\$3,159	Other	UM-F1
13613_400-BIUO	13613_400-BIUO	Dell/EMC	T4 SYSPACK 4X1.6TB SAS Flash 25X2.5 TLA	\$18,680	Each	10%	\$16,812	Other	UM-F1
13613_400-BIUR	13613_400-BIUR	Dell/EMC	T4 3.2TB SAS Flash 25X2.5 SSD TLA	\$7,485	Each	10%	\$6,737	Other	UM-F1
13613_400-BIUX	13613_400-BIUX	Dell/EMC	T4 400GB SAS Flash 25X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1
13613_400-BIUY	13613_400-BIUY	Dell/EMC	T4 1.8TB 10K SAS 25X2.5 DRIVE TLA	\$1,040	Each	10%	\$936	Other	UM-F1
13613_400-BIVB	13613_400-BIVB	Dell/EMC	T4 800GB SAS Flash 25X2.5 SSD TLA	\$3,035	Each	10%	\$2,732	Other	UM-F1
13613_400-BIVC	13613_400-BIVC	Dell/EMC	T4 SYSPACK 4X800GB SAS Flash 25X2.5 TLA	\$12,140	Each	10%	\$10,926	Other	UM-F1
13613_400-BIVI	13613_400-BIVI	Dell/EMC	T4 1.6TB SAS Flash 25X2.5 SSD TLA	\$4,670	Each	10%	\$4,203	Other	UM-F1
13613_400-BIVT	13613_400-BIVT	Dell/EMC	T4 SYSPACK 4X3.2TB SAS Flash 25X2.5 TLA	\$29,940	Each	10%	\$26,946	Other	UM-F1
13613_400-BIVX	13613_400-BIVX	Dell/EMC	T4 SYSPACK 4X400GB SAS Flash 25X2.5 TLA	\$8,360	Each	10%	\$7,524	Other	UM-F1
13613_400-BIWE	13613_400-BIWE	Dell/EMC	T4 SYSPACK 4X600GB 10K SAS 25X2.5 TLA	\$2,120	Each	10%	\$1,908	Other	UM-F1
13613_400-BIWL	13613_400-BIWL	Dell/EMC	T4 400GB FAST CACHE 25X2.5 SSD TLA	\$2,090	Each	10%	\$1,881	Other	UM-F1
13613_400-BIWN	13613_400-BIWN	Dell/EMC	T4 SYSPACK 4X7680GB SSD 25X2.5 TLA	\$60,575	Each	10%	\$54,518	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I ALJP Category (REQUIRED) use drop-down	Calculated Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13613_403-BCCU	13613_403-BCCU	Dell/EMC	UNITY 2X4 PORT SAS X8 EXP FLD RCK	\$7,055	Each	10%	\$6,350	Other	UM-F1	
13613_403-BCCV	13613_403-BCCV	Dell/EMC	UNITY 2X4 PORT SAS EXP DELL RCK	\$7,055	Each	10%	\$6,350	Other	UM-F1	
13613_403-BCCW	13613_403-BCCW	Dell/EMC	UNITY 2X4 PORT SAS EXP FLD RCK	\$7,055	Each	10%	\$6,350	Other	UM-F1	
13613_406-BBNL	13613_406-BBNL	Dell/EMC	Unity 2X4 Port Card 10GBaseT	\$2,305	Each	10%	\$2,075	Other	UM-F1	
13613_406-BBNM	13613_406-BBNM	Dell/EMC	Unity 2X4 Port Card 10GbE OPT	\$2,440	Each	10%	\$2,196	Other	UM-F1	
13613_406-BBNN	13613_406-BBNN	Dell/EMC	Unity 2X4 Port Card 10GbE Twinax	\$1,630	Each	10%	\$1,467	Other	UM-F1	
13613_406-BBNO	13613_406-BBNO	Dell/EMC	Unity 2X4 Port Card 25GbE Twinax	\$1,630	Each	10%	\$1,467	Other	UM-F1	
13613_406-BBNP	13613_406-BBNP	Dell/EMC	Unity 2X4 Port Card 25GbE OPT	\$9,345	Each	10%	\$8,411	Other	UM-F1	
13613_450-AIKY	13613_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1	
13613_470-ADQS	13613_470-ADQS	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G	\$695	Each	10%	\$626	Other	UM-F1	
13613_470-ADQT	13613_470-ADQT	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G	\$830	Each	10%	\$747	Other	UM-F1	
13613_470-ADQU	13613_470-ADQU	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G	\$1,015	Each	10%	\$914	Other	UM-F1	
13613_470-ADQV	13613_470-ADQV	Dell/EMC	Unity 2x1M OM4 Fiber CBL	\$100	Each	10%	\$90	Other	UM-F1	
13613_470-ADQW	13613_470-ADQW	Dell/EMC	Unity 2x3M OM4 Fiber CBL	\$110	Each	10%	\$99	Other	UM-F1	
13613_470-ADQX	13613_470-ADQX	Dell/EMC	Unity 2x10M OM4 Fiber CBL	\$135	Each	10%	\$122	Other	UM-F1	
13613_470-AEBF	13613_470-AEBF	Dell/EMC	Unity 2x5M OM4 Fiber CBL	\$120	Each	10%	\$108	Other	UM-F1	
13613_470-AEFQ	13613_470-AEFQ	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax Cable	\$365	Each	10%	\$329	Other	UM-F1	
13613_470-AEFR	13613_470-AEFR	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax Cable	\$715	Each	10%	\$644	Other	UM-F1	
13613_470-AEFV	13613_470-AEFV	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax Cable	\$510	Each	10%	\$459	Other	UM-F1	
13613_470-AEJL	13613_470-AEJL	Dell/EMC	2M 4x25G SFP28 to 100G QSFP28	\$615	Each	10%	\$554	Other	UM-F1	
13613_470-AEJM	13613_470-AEJM	Dell/EMC	3M 4x25G SFP28 to 100G QSFP28	\$860	Each	10%	\$774	Other	UM-F1	
13613_528-BIPE	13613_528-BIPE	Dell/EMC	Unity HFA Base Software+ D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-BIPF	13613_528-BIPF	Dell/EMC	Unity HFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNRZ	13613_528-CNRZ	Dell/EMC	File Level Retention=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSB	13613_528-CNSB	Dell/EMC	Unity iSCSI=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSC	13613_528-CNSC	Dell/EMC	Unity NFS=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSD	13613_528-CNSD	Dell/EMC	File System Events Publishing=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSE	13613_528-CNSE	Dell/EMC	Unity D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSF	13613_528-CNSF	Dell/EMC	Unity VASA/VoIs=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSG	13613_528-CNSG	Dell/EMC	Unity FAST Cache=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSH	13613_528-CNSH	Dell/EMC	Unity Replication=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSI	13613_528-CNSI	Dell/EMC	Unity Quality of service=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSJ	13613_528-CNSJ	Dell/EMC	Unity ESA Adapter=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSK	13613_528-CNSK	Dell/EMC	Inline Compression=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSL	13613_528-CNSL	Dell/EMC	Unity EMC Proactive Assist=IC	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSM	13613_528-CNSM	Dell/EMC	Cloud Tiering	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSN	13613_528-CNSN	Dell/EMC	Unity Local Copies	\$0	Each	10%	\$0	Other	UM-F1	
13613_528-CNSO	13613_528-CNSO	Dell/EMC	Unity Fibre Channel=IC	\$0	Each	10%	\$0	Other	UM-F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13613_528-CNSP	13613_528-CNSP	Dell/EMC	Unity FAST VP=IC	\$0	Each	10%	\$0	Other	UM-F1
13613_528-CNSQ	13613_528-CNSQ	Dell/EMC	Unity Antivirus=IC	\$0	Each	10%	\$0	Other	UM-F1
13613_528-CNSR	13613_528-CNSR	Dell/EMC	Unity Unisphere Central=IC	\$0	Each	10%	\$0	Other	UM-F1
13613_528-CNSS	13613_528-CNSS	Dell/EMC	Operating System V4.0=IC	\$0	Each	10%	\$0	Other	UM-F1
13613_528-CNST	13613_528-CNST	Dell/EMC	Unity CIFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13613_528-CNSU	13613_528-CNSU	Dell/EMC	Unity Thin provisioning=IC	\$0	Each	10%	\$0	Other	UM-F1
13613_528-CNSV	13613_528-CNSV	Dell/EMC	Unity Unisphere=IC	\$0	Each	10%	\$0	Other	UM-F1
13613_528-CNSW	13613_528-CNSW	Dell/EMC	IP Multi-Tenancy=IC	\$0	Each	10%	\$0	Other	UM-F1
13613_565-BBIC	13613_565-BBIC	Dell/EMC	UNITY 2X4 PORT IO 16GB FC	\$3,530	Each	10%	\$3,177	Other	UM-F1
13613_565-BBID	13613_565-BBID	Dell/EMC	UNITY 2X4 PORT IO 10GBASET	\$2,305	Each	10%	\$2,075	Other	UM-F1
13613_565-BBIE	13613_565-BBIE	Dell/EMC	UNITY 2X4 PORT IO 25GBE OPT	\$8,505	Each	10%	\$7,655	Other	UM-F1
13613_565-BBIF	13613_565-BBIF	Dell/EMC	UNITY 2X4 PORT IO 10GBE OPT	\$2,440	Each	10%	\$2,196	Other	UM-F1
13613_565-BBIG	13613_565-BBIG	Dell/EMC	UNITY 2X4 PORT IO 25GBE TWINAX	\$1,630	Each	10%	\$1,467	Other	UM-F1
13613_565-BBIH	13613_565-BBIH	Dell/EMC	UNITY 2X4 PORT IO 16GB FC SMODE	\$6,265	Each	10%	\$5,639	Other	UM-F1
13613_565-BBII	13613_565-BBII	Dell/EMC	UNITY 2X4 PORT IO 10GBE TWINAX	\$1,630	Each	10%	\$1,467	Other	UM-F1
13613_800-BBQV	13613_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13613_815-1693	13613_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13613_815-1694	13613_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13613_815-1695	13613_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13613_815-1696	13613_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13613_827-4145	13613_827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1
13613_827-4151	13613_827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13613_844-3659	13613_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13613_844-3672	13613_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13613_844-3675	13613_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13613_844-7852	13613_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13613_900-9997	13613_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13611_210-ASKR	13611_210-ASKR	Dell/EMC	Unity 880F DPE 25 x 2.5 Dell EMC RCK	\$130,000	Each	10%	\$117,000	Other	UM-F1
13611_210-ASKS	13611_210-ASKS	Dell/EMC	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$130,000	Each	10%	\$117,000	Other	UM-F1
13611_210-ASNS	13611_210-ASNS	Dell/EMC	Unity 880F DPE 25 x 2.5 Dell FLD RCK LL	\$130,000	Each	10%	\$117,000	Other	UM-F1
13611_210-AVVU	13611_210-AVVU	Dell/EMC	UNITY 880F DPE 25x2.5 FLD INST TLA	\$104,000	Each	10%	\$93,600	Other	UM-F1
13611_210-AVVV	13611_210-AVVV	Dell/EMC	UNITY 880F DPE 25x2.5 DELL EMC RCK TLA	\$104,000	Each	10%	\$93,600	Other	UM-F1
13611_325-BDPW	13611_325-BDPW	Dell/EMC	Unity DPE OEM Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
13611_332-1286	13611_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13611_343-BBMO	13611_343-BBMO	Dell/EMC	Unity DPE Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
13611_379-BDOI	13611_379-BDOI	Dell/EMC	Pair of C13/C14 cables (Highline Power) or C19/C20 cables (480/680 Lowline Power) included with DPE	\$0	Each	10%	\$0	Other	UM-F1
13611_379-BDPD	13611_379-BDPD	Dell/EMC	ISG Product (Info)	\$0	Each	10%	\$0	Other	UM-F1
13611_379-BDUU	13611_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13611_389-DRZZ	13611_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13611_400-BFUN	13611_400-BFUN	Dell/EMC	Unity F 1.92TB ALL FLASH 25X2.5 SSD	\$6,080	Each	10%	\$5,472	Other	UM-F1
13611_400-BFUO	13611_400-BFUO	Dell/EMC	Unity F 15.36TB ALL FLASH 25X2.5 SSD	\$41,815	Each	10%	\$37,634	Other	UM-F1
13611_400-BFUP	13611_400-BFUP	Dell/EMC	Unity F 3.84TB ALL FLASH 25X2.5 SSD	\$10,830	Each	10%	\$9,747	Other	UM-F1
13611_400-BFUQ	13611_400-BFUQ	Dell/EMC	Unity F 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13611_400-BFUR	13611_400-BFUR	Dell/EMC	Unity F 800GB ALL FLASH 25X2.5 SSD	\$3,070	Each	10%	\$2,763	Other	UM-F1
13611_400-BGXZ	13611_400-BGXZ	Dell/EMC	UnityF Drive Fillers NVMe Ready	\$5	Each	10%	\$5	Other	UM-F1
13611_400-BIUP	13611_400-BIUP	Dell/EMC	T4F 800GB ALL FLASH 25X2.5 SSD TLA	\$2,550	Each	10%	\$2,295	Other	UM-F1
13611_400-BIVG	13611_400-BIVG	Dell/EMC	T4F 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13611_400-BIVU	13611_400-BIVU	Dell/EMC	T4F 15.36TB ALL FLASH 25X2.5 SSD TLA	\$31,835	Each	10%	\$28,652	Other	UM-F1
13611_400-BIWG	13611_400-BIWG	Dell/EMC	T4F 3.84TB ALL FLASH 25X2.5 SSD TLA	\$8,335	Each	10%	\$7,502	Other	UM-F1
13611_400-BIWK	13611_400-BIWK	Dell/EMC	T4F 1.92TB ALL FLASH 25X2.5 SSD TLA	\$4,830	Each	10%	\$4,347	Other	UM-F1
13611_403-BCCR	13611_403-BCCR	Dell/EMC	Unity 2x4 Port SAS EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13611_403-BCCS	13611_403-BCCS	Dell/EMC	Unity 2x4 Port SAS EXP DELL RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13611_403-BCCT	13611_403-BCCT	Dell/EMC	Unity 2x4 Port SAS x8 EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13611_406-BBMW	13611_406-BBMW	Dell/EMC	Unity 2X4 Port Card 10GBaseT AF	\$2,305	Each	10%	\$2,075	Other	UM-F1
13611_406-BBMX	13611_406-BBMX	Dell/EMC	Unity 2X4 Port Card 10GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13611_406-BBMY	13611_406-BBMY	Dell/EMC	Unity 2X4 Port Card 10GbE OPT AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
13611_406-BBMZ	13611_406-BBMZ	Dell/EMC	Unity 2X4 Port Card 25GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13611_406-BBNB	13611_406-BBNB	Dell/EMC	Unity 2X4 Port Card 25GbE OPT AF	\$9,345	Each	10%	\$8,411	Other	UM-F1
13611_450-AIKY	13611_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13611_470-ADQP	13611_470-ADQP	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G AF	\$695	Each	10%	\$626	Other	UM-F1
13611_470-ADQQ	13611_470-ADQQ	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G AF	\$830	Each	10%	\$747	Other	UM-F1
13611_470-ADQR	13611_470-ADQR	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G AF	\$1,015	Each	10%	\$914	Other	UM-F1
13611_470-ADRM	13611_470-ADRM	Dell/EMC	Unity 2x1M OM4 Fiber CBL AF	\$100	Each	10%	\$90	Other	UM-F1
13611_470-ADRN	13611_470-ADRN	Dell/EMC	Unity 2x3M OM4 Fiber CBL AF	\$110	Each	10%	\$99	Other	UM-F1
13611_470-ADRO	13611_470-ADRO	Dell/EMC	Unity 2x5M OM4 Fiber CBL AF	\$120	Each	10%	\$108	Other	UM-F1
13611_470-ADRP	13611_470-ADRP	Dell/EMC	Unity 2x10M OM4 Fiber CBL AF	\$135	Each	10%	\$122	Other	UM-F1
13611_470-AEFS	13611_470-AEFS	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$715	Each	10%	\$644	Other	UM-F1
13611_470-AEFT	13611_470-AEFT	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$510	Each	10%	\$459	Other	UM-F1
13611_470-AEFU	13611_470-AEFU	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$365	Each	10%	\$329	Other	UM-F1
13611_470-AEJK	13611_470-AEJK	Dell/EMC	3M 4x25G SFP28 to 100G QSFP28 AF	\$860	Each	10%	\$774	Other	UM-F1
13611_470-AEJN	13611_470-AEJN	Dell/EMC	2M 4x25G SFP28 to 100G QSFP28 AF	\$615	Each	10%	\$554	Other	UM-F1
13611_528-BISY	13611_528-BISY	Dell/EMC	Unity AFA Base Software+ D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-BISZ	13611_528-BISZ	Dell/EMC	Unity AFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNRZ	13611_528-CNRZ	Dell/EMC	File Level Retention=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSB	13611_528-CNSB	Dell/EMC	Unity ISCSI=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNCS	13611_528-CNCS	Dell/EMC	Unity NFS=IC	\$0	Each	10%	\$0	Other	UM-F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
13611_528-CNSD	13611_528-CNSD	Dell/EMC	File System Events Publishing=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSE	13611_528-CNSE	Dell/EMC	Unity D@RE=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSF	13611_528-CNSF	Dell/EMC	Unity VASA/VVoIs=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSH	13611_528-CNSH	Dell/EMC	Unity Replication=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSI	13611_528-CNSI	Dell/EMC	Unity Quality of service=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSJ	13611_528-CNSJ	Dell/EMC	Unity ESA Adapter=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSK	13611_528-CNSK	Dell/EMC	Inline Compression=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSL	13611_528-CNSL	Dell/EMC	Unity EMC Proactive Assist=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSM	13611_528-CNSM	Dell/EMC	Cloud Tiering	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSN	13611_528-CNSN	Dell/EMC	Unity Local Copies	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSO	13611_528-CNSO	Dell/EMC	Unity Fibre Channel=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSQ	13611_528-CNSQ	Dell/EMC	Unity Antivirus=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSR	13611_528-CNSR	Dell/EMC	Unity Unisphere Central=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSS	13611_528-CNSS	Dell/EMC	Operating System V4.0=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNST	13611_528-CNST	Dell/EMC	Unity CIFS=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSU	13611_528-CNSU	Dell/EMC	Unity Thin provisioning=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSV	13611_528-CNSV	Dell/EMC	Unity Unisphere=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_528-CNSW	13611_528-CNSW	Dell/EMC	IP Multi-Tenancy=IC	\$0	Each	10%	\$0	Other	UM-F1
13611_565-BBHU	13611_565-BBHU	Dell/EMC	Unity 2X4 Port IO 25GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13611_565-BBHV	13611_565-BBHV	Dell/EMC	Unity 2X4 Port IO 25GbE OPT AF	\$8,205	Each	10%	\$7,385	Other	UM-F1
13611_565-BBHW	13611_565-BBHW	Dell/EMC	Unity 2x4 Port IO 16Gb FC SMode AF	\$6,265	Each	10%	\$5,639	Other	UM-F1
13611_565-BBHX	13611_565-BBHX	Dell/EMC	Unity 2x4 Port IO 10GbBaseT AF	\$2,305	Each	10%	\$2,075	Other	UM-F1
13611_565-BBHY	13611_565-BBHY	Dell/EMC	Unity 2X4 Port IO 10GbE OPT AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
13611_565-BBHZ	13611_565-BBHZ	Dell/EMC	Unity 2x4 Port IO 16Gb FC AF	\$3,530	Each	10%	\$3,177	Other	UM-F1
13611_565-BBIB	13611_565-BBIB	Dell/EMC	Unity 2X4 Port IO 10GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
13611_800-BBQV	13611_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13611_815-1693	13611_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13611_815-1694	13611_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13611_815-1695	13611_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13611_815-1696	13611_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13611_827-4145	13611_827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1
13611_827-4151	13611_827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13611_844-3659	13611_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13611_844-3672	13611_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13611_844-3675	13611_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13611_844-7852	13611_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13611_900-9997	13611_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
14297_210-AVNN	14297_210-AVNN	Dell/EMC	UNITY 9U RACK AF	\$1,680	Each	10%	\$1,512	Other	UM-F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
14297_379-BDPD	14297_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
14297_844-3659	14297_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
14297_844-3672	14297_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
14297_844-3675	14297_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
14297_844-7852	14297_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13632_210-ASMJ	13632_210-ASMJ	Dell/EMC	Dell EMC Unity Upgrades	\$0	Each	10%	\$0	Other	UM-F1
13632_210-AUIO	13632_210-AUIO	Dell/EMC	Unity Spares	\$0	Each	10%	\$0	Other	UM-F1
13632_325-BDPU	13632_325-BDPU	Dell/EMC	Unity DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13632_325-BDPV	13632_325-BDPV	Dell/EMC	Unity 380 DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13632_329-BEQI	13632_329-BEQI	Dell/EMC	80x2.5 Chassis with Boards	\$14,616	Each	10%	\$13,154	Other	UM-F1
13632_329-BEQM	13632_329-BEQM	Dell/EMC	15x3.5 LF 12G SAS DAE CHASSIS W/Midplane	\$3,338	Each	10%	\$3,005	Other	UM-F1
13632_329-BEQO	13632_329-BEQO	Dell/EMC	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955	Each	10%	\$860	Other	UM-F1
13632_332-1286	13632_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13632_338-BUBQ	13632_338-BUBQ	Dell/EMC	Unity XT SP 2.1G 85W 12C CRU	\$27,099	Each	10%	\$24,389	Other	UM-F1
13632_338-BUBR	13632_338-BUBR	Dell/EMC	Unity XT SP BRDWL 6C 1.7G 85W STM	\$6,482	Each	10%	\$5,834	Other	UM-F1
13632_338-BUBS	13632_338-BUBS	Dell/EMC	Unity XT SP 2.1G 125W 16C CRU EN	\$41,695	Each	10%	\$37,525	Other	UM-F1
13632_338-BUBT	13632_338-BUBT	Dell/EMC	Unity XT SP 1.8G 85W 8C CRU	\$17,544	Each	10%	\$15,790	Other	UM-F1
13632_370-AFBH	13632_370-AFBH	Dell/EMC	32GB DDR4 2667 DIMM	\$2,286	Each	10%	\$2,057	Other	UM-F1
13632_370-AFBI	13632_370-AFBI	Dell/EMC	16GB DDR4 2667 DIMM	\$1,181	Each	10%	\$1,063	Other	UM-F1
13632_370-AFBJ	13632_370-AFBJ	Dell/EMC	8G RDIMM TLA DDR4-2667	\$704	Each	10%	\$634	Other	UM-F1
13632_370-AFBK	13632_370-AFBK	Dell/EMC	16G RDIMM DDR4-2400	\$1,100	Each	10%	\$990	Other	UM-F1
13632_379-BDPD	13632_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13632_379-BDUU	13632_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13632_379-BDUV	13632_379-BDUV	Dell/EMC	Upgrade Order	\$0	Each	10%	\$0	Other	UM-F1
13632_384-BCIF	13632_384-BCIF	Dell/EMC	80x2.5 FAN PACK 80MM	\$169	Each	10%	\$152	Other	UM-F1
13632_384-BCIG	13632_384-BCIG	Dell/EMC	40mmx56mm Fan Pack	\$106	Each	10%	\$96	Other	UM-F1
13632_384-BCIV	13632_384-BCIV	Dell/EMC	FAN ASSEMBLY Unity HT	\$80	Each	10%	\$72	Other	UM-F1
13632_400-BGLV	13632_400-BGLV	Dell/EMC	Unity 12TB NLSAS 15X3.5 DRIVE UPG	\$4,175	Each	10%	\$3,758	Other	UM-F1
13632_400-BGLW	13632_400-BGLW	Dell/EMC	Unity 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535	Each	10%	\$1,382	Other	UM-F1
13632_400-BGLX	13632_400-BGLX	Dell/EMC	Unity 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185	Each	10%	\$1,967	Other	UM-F1
13632_400-BGNE	13632_400-BGNE	Dell/EMC	Unity 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-F1
13632_400-BGNF	13632_400-BGNF	Dell/EMC	Unity 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,280	Each	10%	\$1,152	Other	UM-F1
13632_400-BGNG	13632_400-BGNG	Dell/EMC	D4 1.6TB SAS FLASH 80X2.5 SSD UPG	\$6,850	Each	10%	\$6,165	Other	UM-F1
13632_400-BGNH	13632_400-BGNH	Dell/EMC	D4 1.6TB SAS FLASH 25X2.5 SSD UPG	\$6,850	Each	10%	\$6,165	Other	UM-F1
13632_400-BGNI	13632_400-BGNI	Dell/EMC	Unity 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-F1
13632_400-BGNJ	13632_400-BGNJ	Dell/EMC	Unity 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,585	Each	10%	\$1,427	Other	UM-F1
13632_400-BGNK	13632_400-BGNK	Dell/EMC	D4 3.2TB SAS FLASH 80X2.5 SSD UPG	\$11,480	Each	10%	\$10,332	Other	UM-F1
13632_400-BGNL	13632_400-BGNL	Dell/EMC	D4 3.2TB SAS FLASH 25X2.5 SSD UPG	\$11,480	Each	10%	\$10,332	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13632_400-BGNM	13632_400-BGNM	Dell/EMC	D4 400GB SAS FLASH 80X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-F1
13632_400-BGNN	13632_400-BGNN	Dell/EMC	D4 400GB SAS FLASH 25X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-F1
13632_400-BGNO	13632_400-BGNO	Dell/EMC	Unity 600GB 10K SAS 80X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-F1
13632_400-BGNP	13632_400-BGNP	Dell/EMC	Unity 600GB 10K SAS 25X2.5 DRIVE UPG	\$785	Each	10%	\$707	Other	UM-F1
13632_400-BGNQ	13632_400-BGNQ	Dell/EMC	Unity 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
13632_400-BGNR	13632_400-BGNR	Dell/EMC	Unity 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
13632_400-BGNS	13632_400-BGNS	Dell/EMC	D4 800GB SAS FLASH 80X2.5 SSD UPG	\$4,265	Each	10%	\$3,839	Other	UM-F1
13632_400-BGNT	13632_400-BGNT	Dell/EMC	D4 800GB SAS FLASH 25X2.5 SSD UPG	\$4,265	Each	10%	\$3,839	Other	UM-F1
13632_400-BHRK	13632_400-BHRK	Dell/EMC	SAM PM983 DR 960G 1WPD M.2 NVM 8G 512	\$1,783	Each	10%	\$1,604	Other	UM-F1
13632_400-BHRL	13632_400-BHRL	Dell/EMC	SMART X10 DRV 240GB MLC M.2 6G 512 PLP	\$1,160	Each	10%	\$1,044	Other	UM-F1
13632_400-BHRM	13632_400-BHRM	Dell/EMC	D4 400GB FAST CACHE 25X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-F1
13632_400-BITR	13632_400-BITR	Dell/EMC	T4 1.6TB SAS Flash 25X2.5 SSD UPG TLA	\$5,810	Each	10%	\$5,229	Other	UM-F1
13632_400-BITS	13632_400-BITS	Dell/EMC	T4 3.2TB SAS Flash 25X2.5 SSD UPG TLA	\$9,400	Each	10%	\$8,460	Other	UM-F1
13632_400-BITV	13632_400-BITV	Dell/EMC	T4 7.68TB ALL FLASH 80X2.5 SSD UPG TLA	\$19,175	Each	10%	\$17,258	Other	UM-F1
13632_400-BITZ	13632_400-BITZ	Dell/EMC	T4 400GB SAS Flash 80X2.5 SSD UPG TLA	\$2,555	Each	10%	\$2,300	Other	UM-F1
13632_400-BIUF	13632_400-BIUF	Dell/EMC	T4 1.6TB SAS Flash 80X2.5 SSD UPG TLA	\$5,810	Each	10%	\$5,229	Other	UM-F1
13632_400-BIUJ	13632_400-BIUJ	Dell/EMC	T4 1.8TB 10K SAS 25X2.5 DRIVE UPG TLA	\$1,305	Each	10%	\$1,175	Other	UM-F1
13632_400-BIUK	13632_400-BIUK	Dell/EMC	T4 800GB SAS Flash 25X2.5 SSD UPG TLA	\$3,745	Each	10%	\$3,371	Other	UM-F1
13632_400-BIUM	13632_400-BIUM	Dell/EMC	T4 400GB FAST CACHE 25X2.5 SSD UPG TLA	\$2,555	Each	10%	\$2,300	Other	UM-F1
13632_400-BIUT	13632_400-BIUT	Dell/EMC	T4 1.8TB 10K SAS 80X2.5 DRIVE UPG TLA	\$1,305	Each	10%	\$1,175	Other	UM-F1
13632_400-BIUW	13632_400-BIUW	Dell/EMC	T4 7.68TB ALL FLASH 25X2.5 SSD UPG TLA	\$19,175	Each	10%	\$17,258	Other	UM-F1
13632_400-BIVD	13632_400-BIVD	Dell/EMC	T4 1.2TB 10K SAS 25X2.5 DRIVE UPG TLA	\$1,095	Each	10%	\$986	Other	UM-F1
13632_400-BIVK	13632_400-BIVK	Dell/EMC	T4 400GB SAS Flash 25X2.5 SSD UPG TLA	\$2,555	Each	10%	\$2,300	Other	UM-F1
13632_400-BIVR	13632_400-BIVR	Dell/EMC	T4 4TB NLSAS 15X3.5 DRIVE UPG TLA	\$910	Each	10%	\$819	Other	UM-F1
13632_400-BIVV	13632_400-BIVV	Dell/EMC	T4 3.2TB SAS Flash 80X2.5 SSD UPG TLA	\$9,400	Each	10%	\$8,460	Other	UM-F1
13632_400-BIVW	13632_400-BIVW	Dell/EMC	T4 1.2TB 10K SAS 80X2.5 DRIVE UPG TLA	\$1,095	Each	10%	\$986	Other	UM-F1
13632_400-BIVZ	13632_400-BIVZ	Dell/EMC	T4 400GB FAST CACHE 80X2.5 SSD UPG TLA	\$2,555	Each	10%	\$2,300	Other	UM-F1
13632_400-BIWB	13632_400-BIWB	Dell/EMC	T4 600GB 10K SAS 80X2.5 DRIVE UPG TLA	\$690	Each	10%	\$621	Other	UM-F1
13632_400-BIWD	13632_400-BIWD	Dell/EMC	T4 600GB 10K SAS 25X2.5 DRIVE UPG TLA	\$690	Each	10%	\$621	Other	UM-F1
13632_400-BIWF	13632_400-BIWF	Dell/EMC	T4 800GB SAS Flash 80X2.5 SSD UPG TLA	\$3,745	Each	10%	\$3,371	Other	UM-F1
13632_400-BIWI	13632_400-BIWI	Dell/EMC	T4 12TB NLSAS 15X3.5 DRIVE UPG TLA	\$2,305	Each	10%	\$2,075	Other	UM-F1
13632_400-BIWJ	13632_400-BIWJ	Dell/EMC	T4 6TB NLSAS 15X3.5 DRIVE UPG TLA	\$1,250	Each	10%	\$1,125	Other	UM-F1
13632_400-BJEF	13632_400-BJEF	Dell/EMC	D4 400GB FAST CACHE 80X2.5 SSD UPG	\$2,815	Each	10%	\$2,534	Other	UM-F1
13632_403-BCCU	13632_403-BCCU	Dell/EMC	UNITY 2X4 PORT SAS X8 EXP FLD RCK	\$7,055	Each	10%	\$6,350	Other	UM-F1
13632_403-BCCW	13632_403-BCCW	Dell/EMC	UNITY 2X4 PORT SAS EXP FLD RCK	\$7,055	Each	10%	\$6,350	Other	UM-F1
13632_403-BCEM	13632_403-BCEM	Dell/EMC	Unity 2x4 Port SAS EXP DELL RCK UPG	\$8,465	Each	10%	\$7,619	Other	UM-F1
13632_406-BBNL	13632_406-BBNL	Dell/EMC	Unity 2X4 Port Card 10GBaseT	\$2,305	Each	10%	\$2,075	Other	UM-F1
13632_406-BBNW	13632_406-BBNW	Dell/EMC	Unity 2X4 Port Card 10GbE OPT UPG	\$2,930	Each	10%	\$2,637	Other	UM-F1

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Vendor Notes:

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13632_406-BBNX	13632_406-BBNX	Dell/EMC	Unity 2X4 Port Card 10GbE Twinax UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
13632_406-BBNY	13632_406-BBNY	Dell/EMC	Unity 2X4 Port Card 25GbE OPT UPG	\$9,345	Each	10%	\$8,411	Other	UM-F1
13632_406-BBNZ	13632_406-BBNZ	Dell/EMC	Unity 2X4 Port Card 25GbE Twinax UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
13632_406-BBOB	13632_406-BBOB	Dell/EMC	Unity CNA 4x10GbE OPT SFPs UPG	\$755	Each	10%	\$680	Other	UM-F1
13632_406-BBOC	13632_406-BBOC	Dell/EMC	Unity CNA 4x16Gb FC SFPs UPG	\$1,135	Each	10%	\$1,022	Other	UM-F1
13632_406-BBOD	13632_406-BBOD	Dell/EMC	Unity CNA 4x1GBaseT SFPs UPG	\$755	Each	10%	\$680	Other	UM-F1
13632_406-BBOE	13632_406-BBOE	Dell/EMC	Unity CNA 4x8Gb FC SFPs UPG	\$300	Each	10%	\$270	Other	UM-F1
13632_406-BBOL	13632_406-BBOL	Dell/EMC	Unity 2x10GbE OPT SFPs UPG	\$380	Each	10%	\$342	Other	UM-F1
13632_406-BBOM	13632_406-BBOM	Dell/EMC	Unity 2x25GbE OPT SFPs UPG	\$4,330	Each	10%	\$3,897	Other	UM-F1
13632_406-BBPM	13632_406-BBPM	Dell/EMC	15x3.5 12G SAS LCC PCBA 2nd Sourc	\$1,938	Each	10%	\$1,744	Other	UM-F1
13632_407-BCIJ	13632_407-BCIJ	Dell/EMC	SFP+ MULTI MODE OPTICAL 16G FC W/CDR	\$265	Each	10%	\$239	Other	UM-F1
13632_407-BCIK	13632_407-BCIK	Dell/EMC	SFP+ SINGLE MODE 16G FC 10KM W/CDR	\$864	Each	10%	\$777	Other	UM-F1
13632_407-BCIL	13632_407-BCIL	Dell/EMC	SFP copper module 1G Base-T RJ-45	\$119	Each	10%	\$107	Other	UM-F1
13632_407-BCIM	13632_407-BCIM	Dell/EMC	SFP+ MM Optical 25GbE 85C XCVR	\$1,082	Each	10%	\$974	Other	UM-F1
13632_407-BCIO	13632_407-BCIO	Dell/EMC	SFP+10GIGE OPTICAL XCVR	\$78	Each	10%	\$70	Other	UM-F1
13632_407-BCIP	13632_407-BCIP	Dell/EMC	SFP+ MULTI MODE 8G FC OPTICAL XCVR	\$75	Each	10%	\$67	Other	UM-F1
13632_407-BCLF	13632_407-BCLF	Dell/EMC	UNITY 4X16GB SFP SM FC CONNECTION UPG	\$1,135	Each	10%	\$1,022	Other	UM-F1
13632_409-BCVH	13632_409-BCVH	Dell/EMC	PCB TLA 12Gb SAS 4PORT IO SNOWDEVX	\$2,370	Each	10%	\$2,133	Other	UM-F1
13632_409-BCVI	13632_409-BCVI	Dell/EMC	ClearskyX SLIC10/25Gb 4 Port SFP-Twinax	\$989	Each	10%	\$890	Other	UM-F1
13632_409-BCVJ	13632_409-BCVJ	Dell/EMC	PCB TLA 12Gb SAS 4PORT IO SNOWDEVX	\$1,915	Each	10%	\$1,723	Other	UM-F1
13632_409-BCVK	13632_409-BCVK	Dell/EMC	SnowSlideX SLIC - 10GbaseT 4 port RJ45	\$2,064	Each	10%	\$1,857	Other	UM-F1
13632_409-BCVM	13632_409-BCVM	Dell/EMC	PCB TLA VortexQX 4-Port 16G Fibre Xced	\$2,066	Each	10%	\$1,859	Other	UM-F1
13632_409-BCVN	13632_409-BCVN	Dell/EMC	10/25GbaseT 4 Port Mezz Card SFPorTwinax	\$1,490	Each	10%	\$1,341	Other	UM-F1
13632_450-AIKY	13632_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13632_450-AILB	13632_450-AILB	Dell/EMC	C13 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13632_450-AIPE	13632_450-AIPE	Dell/EMC	CAB POWER CORD PAIR IEC309	\$370	Each	10%	\$333	Other	UM-F1
13632_450-AIPH	13632_450-AIPH	Dell/EMC	CAB POWER CORD PAIR US TWISTLOCK	\$370	Each	10%	\$333	Other	UM-F1
13632_450-AJCL	13632_450-AJCL	Dell/EMC	GEN2 CFF 1100W AC DC PSU AET (Sec)	\$522	Each	10%	\$470	Other	UM-F1
13632_450-AJCN	13632_450-AJCN	Dell/EMC	GEN2 CFF 1800W HL 1050W LL PSU AC	\$1,561	Each	10%	\$1,405	Other	UM-F1
13632_450-AJCO	13632_450-AJCO	Dell/EMC	GEN2 CFF 1450W LL 2100W HL AC DC PSU	\$1,779	Each	10%	\$1,601	Other	UM-F1
13632_450-AJCO	13632_450-AJCO	Dell/EMC	3RD GENERATION VE PWR SUPPLY/COOLING FRU	\$467	Each	10%	\$420	Other	UM-F1
13632_470-ADQS	13632_470-ADQS	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G	\$695	Each	10%	\$626	Other	UM-F1
13632_470-ADQT	13632_470-ADQT	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G	\$830	Each	10%	\$747	Other	UM-F1
13632_470-ADQU	13632_470-ADQU	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G	\$1,015	Each	10%	\$914	Other	UM-F1
13632_470-ADQV	13632_470-ADQV	Dell/EMC	Unity 2x1M OM4 Fiber CBL	\$100	Each	10%	\$90	Other	UM-F1
13632_470-ADQW	13632_470-ADQW	Dell/EMC	Unity 2x3M OM4 Fiber CBL	\$110	Each	10%	\$99	Other	UM-F1
13632_470-ADQX	13632_470-ADQX	Dell/EMC	Unity 2x10M OM4 Fiber CBL	\$135	Each	10%	\$122	Other	UM-F1
13632_470-ADQY	13632_470-ADQY	Dell/EMC	Unity 2x30M OM4 Fiber CBL	\$160	Each	10%	\$144	Other	UM-F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13632_470-ADQZ	13632_470-ADQZ	Dell/EMC	Unity 2x50M OM4 Fiber CBL	\$190	Each	10%	\$171	Other	UM-F1
13632_470-ADRB	13632_470-ADRB	Dell/EMC	Unity 2x100M OM4 Fiber CBL	\$440	Each	10%	\$396	Other	UM-F1
13632_470-ADTG	13632_470-ADTG	Dell/EMC	Unity 2x2M Dense DAE x8 SAS CBL	\$525	Each	10%	\$473	Other	UM-F1
13632_470-ADTH	13632_470-ADTH	Dell/EMC	Unity 2x3M Dense DAE x8 SAS CBL	\$835	Each	10%	\$752	Other	UM-F1
13632_470-ADTI	13632_470-ADTI	Dell/EMC	Unity 2x5M Dense DAE x8 SAS CBL	\$1,150	Each	10%	\$1,035	Other	UM-F1
13632_470-AEBF	13632_470-AEBF	Dell/EMC	Unity 2x5M OM4 Fiber CBL	\$120	Each	10%	\$108	Other	UM-F1
13632_470-AEBH	13632_470-AEBH	Dell/EMC	Unity 2x2M DAE SAS CBL	\$270	Each	10%	\$243	Other	UM-F1
13632_470-AEBI	13632_470-AEBI	Dell/EMC	Unity 2x5M DAE SAS CBL	\$545	Each	10%	\$491	Other	UM-F1
13632_470-AEBJ	13632_470-AEBJ	Dell/EMC	Unity 2x8M DAE SAS CBL	\$815	Each	10%	\$734	Other	UM-F1
13632_470-AEFQ	13632_470-AEFQ	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax Cable	\$365	Each	10%	\$329	Other	UM-F1
13632_470-AEFR	13632_470-AEFR	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax Cable	\$715	Each	10%	\$644	Other	UM-F1
13632_470-AEFV	13632_470-AEFV	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax Cable	\$510	Each	10%	\$459	Other	UM-F1
13632_470-AEJL	13632_470-AEJL	Dell/EMC	2M 4x25G SFP28 to 100G QSFP28	\$615	Each	10%	\$554	Other	UM-F1
13632_470-AEJM	13632_470-AEJM	Dell/EMC	3M 4x25G SFP28 to 100G QSFP28	\$860	Each	10%	\$774	Other	UM-F1
13632_565-BBJG	13632_565-BBJG	Dell/EMC	Unity 2x4 Port IO 10GbE T UPG	\$2,765	Each	10%	\$2,489	Other	UM-F1
13632_565-BBJH	13632_565-BBJH	Dell/EMC	Unity 2X4 Port IO 10GbE Twinax UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
13632_565-BBJI	13632_565-BBJI	Dell/EMC	Unity 2X4 Port IO 10GbE OPT UPG	\$2,930	Each	10%	\$2,637	Other	UM-F1
13632_565-BBJJ	13632_565-BBJJ	Dell/EMC	Unity 2x4 Port IO 16Gb FC SMode UPG	\$7,520	Each	10%	\$6,768	Other	UM-F1
13632_565-BBJK	13632_565-BBJK	Dell/EMC	Unity 2x4 Port IO 16Gb FC UPG	\$4,235	Each	10%	\$3,812	Other	UM-F1
13632_565-BBJL	13632_565-BBJL	Dell/EMC	Unity 2X4 Port IO 25GbE Twinax UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
13632_565-BBJM	13632_565-BBJM	Dell/EMC	Unity 2X4 Port IO 25GbE OPT UPG	\$8,505	Each	10%	\$7,655	Other	UM-F1
13632_770-BDKQ	13632_770-BDKQ	Dell/EMC	UNITYXT 2U ADJ RAIL KIT	\$146	Each	10%	\$132	Other	UM-F1
13632_770-BDKQ	13632_770-BDKQ	Dell/EMC	Snap in Rail Assembly Ancho	\$131	Each	10%	\$118	Other	UM-F1
13632_800-BBQV	13632_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13632_800-BBRL	13632_800-BBRL	Dell/EMC	FLAG FOR OEM PARTNER	\$0	Each	10%	\$0	Other	UM-F1
13632_800-BBRM	13632_800-BBRM	Dell/EMC	DO NOT CONFIGURE - SHIP ALL ITEMS LOOSE	\$0	Each	10%	\$0	Other	UM-F1
13632_827-4145	13632_827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1
13632_827-4151	13632_827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13632_844-3659	13632_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13632_844-3672	13632_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13632_844-3675	13632_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13632_844-7852	13632_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13595_210-ASLC	13595_210-ASLC	Dell/EMC	Unity 2U 25x2.5" DAE Dell Rack AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
13595_210-ASLD	13595_210-ASLD	Dell/EMC	Unity 2U 25x2.5" DAE Field Rack AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
13595_210-ASMK	13595_210-ASMK	Dell/EMC	Unity 2U 25x2.5 DAE Dell RCK AF UPG	\$2,440	Each	10%	\$2,196	Other	UM-F1
13595_210-ASML	13595_210-ASML	Dell/EMC	Unity 2U 25x2.5 DAE FLD RCK AF UPG	\$2,440	Each	10%	\$2,196	Other	UM-F1
13595_332-1286	13595_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13595_379-BDPD	13595_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13595_379-BDUU	13595_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13595_379-BDUV	13595_379-BDUV	Dell/EMC	Upgrade Order	\$0	Each	10%	\$0	Other	UM-F1

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Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13595_389-DRZZ	13595_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13595_400-BFUN	13595_400-BFUN	Dell/EMC	Unity F 1.92TB ALL FLASH 25X2.5 SSD	\$6,080	Each	10%	\$5,472	Other	UM-F1
13595_400-BFUO	13595_400-BFUO	Dell/EMC	Unity F 15.36TB ALL FLASH 25X2.5 SSD	\$41,815	Each	10%	\$37,634	Other	UM-F1
13595_400-BFUP	13595_400-BFUP	Dell/EMC	Unity F 3.84TB ALL FLASH 25X2.5 SSD	\$10,830	Each	10%	\$9,747	Other	UM-F1
13595_400-BFUQ	13595_400-BFUQ	Dell/EMC	Unity F 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13595_400-BFUR	13595_400-BFUR	Dell/EMC	Unity F 800GB ALL FLASH 25X2.5 SSD	\$3,070	Each	10%	\$2,763	Other	UM-F1
13595_400-BGLD	13595_400-BGLD	Dell/EMC	Unity 1.92TB ALL FLASH 25X2.5 SSD UPG	\$7,295	Each	10%	\$6,566	Other	UM-F1
13595_400-BGLF	13595_400-BGLF	Dell/EMC	Unity 15.36TB ALL FLASH 25X2.5 SSD UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1
13595_400-BGLG	13595_400-BGLG	Dell/EMC	Unity 3.84TB ALL FLASH 25X2.5 SSD UPG	\$13,000	Each	10%	\$11,700	Other	UM-F1
13595_400-BGLI	13595_400-BGLI	Dell/EMC	Unity 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
13595_400-BGLK	13595_400-BGLK	Dell/EMC	Unity 800GB ALL FLASH 25X2.5 SSD UPG	\$3,680	Each	10%	\$3,312	Other	UM-F1
13595_400-BITQ	13595_400-BITQ	Dell/EMC	T4F 1.92TB ALL FLASH 25X2.5 SSD UPG TLA	\$6,045	Each	10%	\$5,441	Other	UM-F1
13595_400-BIUP	13595_400-BIUP	Dell/EMC	T4F 800GB ALL FLASH 25X2.5 SSD TLA	\$2,550	Each	10%	\$2,295	Other	UM-F1
13595_400-BIVE	13595_400-BIVE	Dell/EMC	T4F 15.36TB ALL FLASH 25X2.5 SSD UPG TLA	\$40,200	Each	10%	\$36,180	Other	UM-F1
13595_400-BIVG	13595_400-BIVG	Dell/EMC	T4F 7.68TB ALL FLASH 25X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13595_400-BIVM	13595_400-BIVM	Dell/EMC	T4F 7.68TB ALL FLASH 25X2.5 SSD UPG TLA	\$19,175	Each	10%	\$17,258	Other	UM-F1
13595_400-BIVO	13595_400-BIVO	Dell/EMC	T4F 3.84TB ALL FLASH 25X2.5 SSD UPG TLA	\$10,505	Each	10%	\$9,455	Other	UM-F1
13595_400-BIVQ	13595_400-BIVQ	Dell/EMC	T4F 800GB ALL FLASH 25X2.5 SSD UPG TLA	\$3,160	Each	10%	\$2,844	Other	UM-F1
13595_400-BIVU	13595_400-BIVU	Dell/EMC	T4F 15.36TB ALL FLASH 25X2.5 SSD TLA	\$31,835	Each	10%	\$28,652	Other	UM-F1
13595_400-BIWG	13595_400-BIWG	Dell/EMC	T4F 3.84TB ALL FLASH 25X2.5 SSD TLA	\$8,335	Each	10%	\$7,502	Other	UM-F1
13595_400-BIWK	13595_400-BIWK	Dell/EMC	T4F 1.92TB ALL FLASH 25X2.5 SSD TLA	\$4,830	Each	10%	\$4,347	Other	UM-F1
13595_450-AIKY	13595_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13595_450-AILB	13595_450-AILB	Dell/EMC	C13 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13595_470-ADRC	13595_470-ADRC	Dell/EMC	Unity 2x2M DAE SAS CBL AF	\$270	Each	10%	\$243	Other	UM-F1
13595_470-ADRF	13595_470-ADRF	Dell/EMC	Unity 2x5M DAE SAS CBL AF	\$530	Each	10%	\$477	Other	UM-F1
13595_470-ADRH	13595_470-ADRH	Dell/EMC	Unity 2x8M DAE SAS CBL AF	\$795	Each	10%	\$716	Other	UM-F1
13595_750-ACRQ	13595_750-ACRQ	Dell/EMC	UNITY XT 25X2.5 DAE CI CSR INS KIT AF	\$0	Each	10%	\$0	Other	UM-F1
13595_800-BBQV	13595_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13595_815-1693	13595_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13595_815-1694	13595_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13595_815-1695	13595_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13595_815-1696	13595_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13595_844-3659	13595_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13595_844-3672	13595_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13595_844-3675	13595_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13595_844-7852	13595_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13595_900-9997	13595_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13593_210-ASLI	13593_210-ASLI	Dell/EMC	Unity 3U 80x2.5 DAE Dell Rck AF	\$9,200	Each	10%	\$8,280	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13593_210-ASLJ	13593_210-ASLJ	Dell/EMC	Unity 3U 80x2.5 DAE FLD RCK AF	\$9,200	Each	10%	\$8,280	Other	UM-F1
13593_210-ASMG	13593_210-ASMG	Dell/EMC	Unity 3U 80x2.5 DAE Dell Rck AF UPG	\$9,200	Each	10%	\$8,280	Other	UM-F1
13593_210-ASMH	13593_210-ASMH	Dell/EMC	Unity 3U 80x2.5 DAE FLD RCK AF UPG	\$9,200	Each	10%	\$8,280	Other	UM-F1
13593_332-1286	13593_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13593_379-BDPD	13593_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13593_379-BDUU	13593_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13593_379-BDUV	13593_379-BDUV	Dell/EMC	Upgrade Order	\$0	Each	10%	\$0	Other	UM-F1
13593_389-DRZZ	13593_389-DRZZ	Dell/EMC	DOD Gloss Poly UID Label 2 X 0.50	\$0	Each	10%	\$0	Other	UM-F1
13593_400-BFVY	13593_400-BFVY	Dell/EMC	D4F 1.92TB ALL FLASH 80X2.5 SSD	\$6,080	Each	10%	\$5,472	Other	UM-F1
13593_400-BFVZ	13593_400-BFVZ	Dell/EMC	D4F 15.36TB ALL FLASH 80X2.5 SSD	\$41,815	Each	10%	\$37,634	Other	UM-F1
13593_400-BFWB	13593_400-BFWB	Dell/EMC	D4F 3.84TB ALL FLASH 80X2.5 SSD	\$10,830	Each	10%	\$9,747	Other	UM-F1
13593_400-BFWC	13593_400-BFWC	Dell/EMC	D4F 7.68TB ALL FLASH 80X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
13593_400-BFWD	13593_400-BFWD	Dell/EMC	D4F 800GB ALL FLASH 80X2.5 SSD	\$3,070	Each	10%	\$2,763	Other	UM-F1
13593_400-BGFM	13593_400-BGFM	Dell/EMC	Unity F 3.84TB ALL FLASH 80X2.5 Upgrade	\$13,000	Each	10%	\$11,700	Other	UM-F1
13593_400-BGLC	13593_400-BGLC	Dell/EMC	Unity 1.92TB ALL FLASH 80X2.5 SSD UPG	\$7,295	Each	10%	\$6,566	Other	UM-F1
13593_400-BGLE	13593_400-BGLE	Dell/EMC	Unity 15.36TB ALL FLASH 80X2.5 SSD UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1
13593_400-BGLH	13593_400-BGLH	Dell/EMC	Unity 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
13593_400-BGLJ	13593_400-BGLJ	Dell/EMC	Unity 800GB ALL FLASH 80X2.5 SSD UPG	\$3,680	Each	10%	\$3,312	Other	UM-F1
13593_400-BITT	13593_400-BITT	Dell/EMC	T4F 3.84TB ALL FLASH 80X2.5 SSD TLA	\$8,335	Each	10%	\$7,502	Other	UM-F1
13593_400-BIUB	13593_400-BIUB	Dell/EMC	T4F 15.36TB ALL FLASH 80X2.5 SSD TLA	\$31,835	Each	10%	\$28,652	Other	UM-F1
13593_400-BIUH	13593_400-BIUH	Dell/EMC	T4F 15.36TB ALL FLASH 80X2.5 SSD UPG TLA	\$40,200	Each	10%	\$36,180	Other	UM-F1
13593_400-BIUQ	13593_400-BIUQ	Dell/EMC	T4F 800GB ALL FLASH 80X2.5 SSD UPG TLA	\$3,160	Each	10%	\$2,844	Other	UM-F1
13593_400-BIUS	13593_400-BIUS	Dell/EMC	T4F 1.92TB ALL FLASH 80X2.5 SSD UPG TLA	\$6,045	Each	10%	\$5,441	Other	UM-F1
13593_400-BIUU	13593_400-BIUU	Dell/EMC	T4F 3.84TB ALL FLASH 80X2.5 SSD UPG TLA	\$10,505	Each	10%	\$9,455	Other	UM-F1
13593_400-BIVN	13593_400-BIVN	Dell/EMC	T4F 7.68TB ALL FLASH 80X2.5 SSD TLA	\$15,145	Each	10%	\$13,631	Other	UM-F1
13593_400-BIVS	13593_400-BIVS	Dell/EMC	T4F 800GB ALL FLASH 80X2.5 SSD TLA	\$2,550	Each	10%	\$2,295	Other	UM-F1
13593_400-BIVY	13593_400-BIVY	Dell/EMC	T4F 1.92TB ALL FLASH 80X2.5 SSD TLA	\$4,830	Each	10%	\$4,347	Other	UM-F1
13593_400-BIWM	13593_400-BIWM	Dell/EMC	T4F 7.68TB ALL FLASH 80X2.5 SSD UPG TLA	\$19,175	Each	10%	\$17,258	Other	UM-F1
13593_450-AIKY	13593_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13593_450-AILB	13593_450-AILB	Dell/EMC	C13 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13593_470-ADRD	13593_470-ADRD	Dell/EMC	Unity 2x2M Dense DAE x8 SAS CBL AF	\$525	Each	10%	\$473	Other	UM-F1
13593_470-ADRE	13593_470-ADRE	Dell/EMC	Unity 2x3M Dense DAE x8 SAS CBL AF	\$835	Each	10%	\$752	Other	UM-F1
13593_470-ADRF	13593_470-ADRF	Dell/EMC	Unity 2x5M Dense DAE SAS CBL AF	\$530	Each	10%	\$477	Other	UM-F1
13593_470-ADRG	13593_470-ADRG	Dell/EMC	Unity 2x5M Dense DAE x8 SAS CBL AF	\$1,150	Each	10%	\$1,035	Other	UM-F1
13593_470-ADRH	13593_470-ADRH	Dell/EMC	Unity 2x8M Dense DAE SAS CBL AF	\$795	Each	10%	\$716	Other	UM-F1
13593_470-ADRI	13593_470-ADRI	Dell/EMC	Unity 2x2M Dense DAE SAS CBL AF	\$270	Each	10%	\$243	Other	UM-F1
13593_470-AELJ	13593_470-AELJ	Dell/EMC	UNITY 2X3M DENSE DAE SAS CBL AF	\$360	Each	10%	\$324	Other	UM-F1
13593_470-AELK	13593_470-AELK	Dell/EMC	UNITY 2X5M DENSE DAE SAS CBL AF	\$530	Each	10%	\$477	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13593_800-BBQV	13593_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13593_815-1693	13593_815-1693	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Base	\$5,699	Each	10%	\$5,129	Other	UM-F1
13593_815-1694	13593_815-1694	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) Block, Add-On	\$4,699	Each	10%	\$4,229	Other	UM-F1
13593_815-1695	13593_815-1695	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Base	\$7,599	Each	10%	\$6,839	Other	UM-F1
13593_815-1696	13593_815-1696	Dell/EMC	IDM Data Migration for Dell Storage, (35TB, 15 Hosts, 15 LUNs/Host) File, Add-On	\$6,099	Each	10%	\$5,489	Other	UM-F1
13593_844-3659	13593_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13593_844-3672	13593_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13593_844-3675	13593_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13593_844-7852	13593_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13593_900-9997	13593_900-9997	Dell/EMC	On-Site Installation Declined	\$0	Each	10%	\$0	Other	UM-F1
13631_210-ASMI	13631_210-ASMI	Dell/EMC	Dell EMC Unity XT AFA Upgrades	\$0	Each	10%	\$0	Other	UM-F1
13631_210-AUIP	13631_210-AUIP	Dell/EMC	Dell EMC Unity XT AFA Spares	\$0	Each	10%	\$0	Other	UM-F1
13631_325-BDPW	13631_325-BDPW	Dell/EMC	Unity DPE OEM Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
13631_325-BDPX	13631_325-BDPX	Dell/EMC	Unity 380F DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-F1
13631_329-BEQI	13631_329-BEQI	Dell/EMC	80x2.5 Chassis with Boards	\$14,616	Each	10%	\$13,154	Other	UM-F1
13631_329-BEQO	13631_329-BEQO	Dell/EMC	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955	Each	10%	\$860	Other	UM-F1
13631_332-1286	13631_332-1286	Dell/EMC	US Order	\$0	Each	10%	\$0	Other	UM-F1
13631_338-BUBQ	13631_338-BUBQ	Dell/EMC	Unity XT SP 2.1G 85W 12C CRU	\$27,099	Each	10%	\$24,389	Other	UM-F1
13631_338-BUBR	13631_338-BUBR	Dell/EMC	Unity XT SP BRDWL 6C 1.7G 85W STM	\$6,482	Each	10%	\$5,834	Other	UM-F1
13631_338-BUBS	13631_338-BUBS	Dell/EMC	Unity XT SP 2.1G 125W 16C CRU EN	\$41,695	Each	10%	\$37,525	Other	UM-F1
13631_338-BUBT	13631_338-BUBT	Dell/EMC	Unity XT SP 1.8G 85W 8C CRU	\$17,544	Each	10%	\$15,790	Other	UM-F1
13631_370-AFBH	13631_370-AFBH	Dell/EMC	32GB DDR4 2667 DIMM	\$2,286	Each	10%	\$2,057	Other	UM-F1
13631_370-AFBI	13631_370-AFBI	Dell/EMC	16GB DDR4 2667 DIMM	\$1,181	Each	10%	\$1,063	Other	UM-F1
13631_370-AFBJ	13631_370-AFBJ	Dell/EMC	8G RDIMM TLA DDR4-2667	\$704	Each	10%	\$634	Other	UM-F1
13631_370-AFBK	13631_370-AFBK	Dell/EMC	16G RDIMM DDR4-2400	\$1,100	Each	10%	\$990	Other	UM-F1
13631_379-BDPD	13631_379-BDPD	Dell/EMC	ISG Product (info)	\$0	Each	10%	\$0	Other	UM-F1
13631_379-BDUU	13631_379-BDUU	Dell/EMC	TLA HW Only Order	\$0	Each	10%	\$0	Other	UM-F1
13631_379-BDUV	13631_379-BDUV	Dell/EMC	Upgrade Order	\$0	Each	10%	\$0	Other	UM-F1
13631_384-BCIF	13631_384-BCIF	Dell/EMC	80x2.5 FAN PACK 80MM	\$169	Each	10%	\$152	Other	UM-F1
13631_384-BCIG	13631_384-BCIG	Dell/EMC	40mmx56mm Fan Pack	\$106	Each	10%	\$96	Other	UM-F1
13631_384-BCIV	13631_384-BCIV	Dell/EMC	FAN ASSEMBLY Unity HT	\$80	Each	10%	\$72	Other	UM-F1
13631_400-BGFM	13631_400-BGFM	Dell/EMC	Unity F 3.84TB ALL FLASH 80X2.5 Upgrade	\$13,000	Each	10%	\$11,700	Other	UM-F1
13631_400-BGLC	13631_400-BGLC	Dell/EMC	Unity 1.92TB ALL FLASH 80X2.5 SSD UPG	\$7,295	Each	10%	\$6,566	Other	UM-F1
13631_400-BGLD	13631_400-BGLD	Dell/EMC	Unity 1.92TB ALL FLASH 25X2.5 SSD UPG	\$7,295	Each	10%	\$6,566	Other	UM-F1
13631_400-BGLE	13631_400-BGLE	Dell/EMC	Unity 15.36TB ALL FLASH 80X2.5 SSD UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1
13631_400-BGLF	13631_400-BGLF	Dell/EMC	Unity 15.36TB ALL FLASH 25X2.5 SSD UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1
13631_400-BGLG	13631_400-BGLG	Dell/EMC	Unity 3.84TB ALL FLASH 25X2.5 SSD UPG	\$13,000	Each	10%	\$11,700	Other	UM-F1
13631_400-BGLH	13631_400-BGLH	Dell/EMC	Unity 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13631_400-BGLI	13631_400-BGLI	Dell/EMC	Unity 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
13631_400-BGLJ	13631_400-BGLJ	Dell/EMC	Unity 800GB ALL FLASH 80X2.5 SSD UPG	\$3,680	Each	10%	\$3,312	Other	UM-F1
13631_400-BGLK	13631_400-BGLK	Dell/EMC	Unity 800GB ALL FLASH 25X2.5 SSD UPG	\$3,680	Each	10%	\$3,312	Other	UM-F1
13631_400-BHRK	13631_400-BHRK	Dell/EMC	SAM PM983 DR 960G 1WPD M.2 NVM 8G 512	\$1,783	Each	10%	\$1,604	Other	UM-F1
13631_400-BHRL	13631_400-BHRL	Dell/EMC	SMART X10 DRV 240GB MLC M.2 6G 512 PLP	\$1,160	Each	10%	\$1,044	Other	UM-F1
13631_400-BITQ	13631_400-BITQ	Dell/EMC	T4F 1.92TB ALL FLASH 25X2.5 SSD UPG TLA	\$6,045	Each	10%	\$5,441	Other	UM-F1
13631_400-BIUH	13631_400-BIUH	Dell/EMC	T4F 15.36TB ALL FLASH 80X2.5 SSD UPG TLA	\$40,200	Each	10%	\$36,180	Other	UM-F1
13631_400-BIUQ	13631_400-BIUQ	Dell/EMC	T4F 800GB ALL FLASH 80X2.5 SSD UPG TLA	\$3,160	Each	10%	\$2,844	Other	UM-F1
13631_400-BIUS	13631_400-BIUS	Dell/EMC	T4F 1.92TB ALL FLASH 80X2.5 SSD UPG TLA	\$6,045	Each	10%	\$5,441	Other	UM-F1
13631_400-BIUU	13631_400-BIUU	Dell/EMC	T4F 3.84TB ALL FLASH 80X2.5 SSD UPG TLA	\$10,505	Each	10%	\$9,455	Other	UM-F1
13631_400-BIVE	13631_400-BIVE	Dell/EMC	T4F 15.36TB ALL FLASH 25X2.5 SSD UPG TLA	\$40,200	Each	10%	\$36,180	Other	UM-F1
13631_400-BIVM	13631_400-BIVM	Dell/EMC	T4F 7.68TB ALL FLASH 25X2.5 SSD UPG TLA	\$19,175	Each	10%	\$17,258	Other	UM-F1
13631_400-BIVO	13631_400-BIVO	Dell/EMC	T4F 3.84TB ALL FLASH 25X2.5 SSD UPG TLA	\$10,505	Each	10%	\$9,455	Other	UM-F1
13631_400-BIVQ	13631_400-BIVQ	Dell/EMC	T4F 800GB ALL FLASH 25X2.5 SSD UPG TLA	\$3,160	Each	10%	\$2,844	Other	UM-F1
13631_400-BIWM	13631_400-BIWM	Dell/EMC	T4F 7.68TB ALL FLASH 80X2.5 SSD UPG TLA	\$19,175	Each	10%	\$17,258	Other	UM-F1
13631_403-BCCR	13631_403-BCCR	Dell/EMC	Unity 2x4 Port SAS EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13631_403-BCCT	13631_403-BCCT	Dell/EMC	Unity 2x4 Port SAS x8 EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
13631_403-BCDY	13631_403-BCDY	Dell/EMC	Unity 2x4 Port SAS EXP DELL RCK AF UPG	\$8,465	Each	10%	\$7,619	Other	UM-F1
13631_406-BBMW	13631_406-BBMW	Dell/EMC	Unity 2X4 Port Card 10GBaseF UPG	\$2,305	Each	10%	\$2,075	Other	UM-F1
13631_406-BBNQ	13631_406-BBNQ	Dell/EMC	Unity 2X4 Port Card 25GbE OPT AF UPG	\$9,015	Each	10%	\$8,114	Other	UM-F1
13631_406-BBNR	13631_406-BBNR	Dell/EMC	Unity 2X4 Port Card 25GbE Twinax AF UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
13631_406-BBNT	13631_406-BBNT	Dell/EMC	Unity 2X4 Port Card 10GbE Twinax AF UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
13631_406-BBNU	13631_406-BBNU	Dell/EMC	Unity 2X4 Port Card 10GbE OPT AF UPG	\$2,930	Each	10%	\$2,637	Other	UM-F1
13631_406-BBOP	13631_406-BBOP	Dell/EMC	Unity 2x25GbE OPT SFPs AF UPG	\$4,175	Each	10%	\$3,758	Other	UM-F1
13631_406-BBOQ	13631_406-BBOQ	Dell/EMC	Unity CNA 4x10GbE OPT SFPs AF UPG	\$755	Each	10%	\$680	Other	UM-F1
13631_406-BBOR	13631_406-BBOR	Dell/EMC	Unity CNA 4x8Gb FC SFPs AF UPG	\$300	Each	10%	\$270	Other	UM-F1
13631_406-BBOS	13631_406-BBOS	Dell/EMC	Unity CNA 4x16Gb FC SFPs AF UPG	\$1,135	Each	10%	\$1,022	Other	UM-F1
13631_406-BBOT	13631_406-BBOT	Dell/EMC	Unity 2x10GbE OPT SFPs AF UPG	\$380	Each	10%	\$342	Other	UM-F1
13631_406-BBOU	13631_406-BBOU	Dell/EMC	Unity CNA 4x1GBaseT SFPs AF UPG	\$755	Each	10%	\$680	Other	UM-F1
13631_406-BBPM	13631_406-BBPM	Dell/EMC	15x3.5 12G SAS LCC PCB 2nd Sourc	\$1,938	Each	10%	\$1,744	Other	UM-F1
13631_407-BCIJ	13631_407-BCIJ	Dell/EMC	SFP+ MULTI MODE OPTICAL 16G FC W/CDR	\$265	Each	10%	\$239	Other	UM-F1
13631_407-BCIK	13631_407-BCIK	Dell/EMC	SFP+ SINGLE MODE 16G FC 10KM W/CDR	\$864	Each	10%	\$777	Other	UM-F1
13631_407-BCIL	13631_407-BCIL	Dell/EMC	SFP copper module 1G Base-T RJ-45	\$119	Each	10%	\$107	Other	UM-F1
13631_407-BCIM	13631_407-BCIM	Dell/EMC	SFP+ MM Optical 25GbE 85C XCVR	\$1,082	Each	10%	\$974	Other	UM-F1
13631_407-BCIO	13631_407-BCIO	Dell/EMC	SFP+10GIGE OPTICAL XCVR	\$78	Each	10%	\$70	Other	UM-F1
13631_407-BCIP	13631_407-BCIP	Dell/EMC	SFP+ MULTI MODE 8G FC OPTICAL XCVR	\$75	Each	10%	\$67	Other	UM-F1
13631_407-BCLD	13631_407-BCLD	Dell/EMC	UNITY AF 4X16GB SFP SM FC CONNECTION UPG	\$1,135	Each	10%	\$1,022	Other	UM-F1
13631_409-BCVH	13631_409-BCVH	Dell/EMC	PCB TLA 12Gb SAS 4PORT IO SNOWDEVX	\$2,370	Each	10%	\$2,133	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
13631_409-BCVI	13631_409-BCVI	Dell/EMC	ClearskyX SLIC10/25Gb 4 Port SFP-Twinax	\$989	Each	10%	\$890	Other	UM-F1
13631_409-BCVJ	13631_409-BCVJ	Dell/EMC	PCB TLA 12Gb SAS 4PORT IO SNOWDEVX	\$1,915	Each	10%	\$1,723	Other	UM-F1
13631_409-BCVK	13631_409-BCVK	Dell/EMC	SnowSlideX SLIC - 10GbaseT 4 port RJ45	\$2,064	Each	10%	\$1,857	Other	UM-F1
13631_409-BCVM	13631_409-BCVM	Dell/EMC	PCB TLA VortexQX 4-Port 16G Fibre Xced	\$2,066	Each	10%	\$1,859	Other	UM-F1
13631_409-BCVN	13631_409-BCVN	Dell/EMC	10/25GbaseT 4 Port Mezz Card SFPorTwinax	\$1,490	Each	10%	\$1,341	Other	UM-F1
13631_450-AIKY	13631_450-AIKY	Dell/EMC	C19 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13631_450-AILB	13631_450-AILB	Dell/EMC	C13 Power Cord Pair NEMA5-15P plugs 2Mtr	\$0	Each	10%	\$0	Other	UM-F1
13631_450-AIPE	13631_450-AIPE	Dell/EMC	CAB POWER CORD PAIR IEC309	\$370	Each	10%	\$333	Other	UM-F1
13631_450-AIPH	13631_450-AIPH	Dell/EMC	CAB POWER CORD PAIR US TWISTLOCK	\$370	Each	10%	\$333	Other	UM-F1
13631_450-AJCL	13631_450-AJCL	Dell/EMC	GEN2 CFF 1100W AC DC PSU AET (Sec)	\$522	Each	10%	\$470	Other	UM-F1
13631_450-AJCN	13631_450-AJCN	Dell/EMC	GEN2 CFF 1800W HL 1050W LL PSU AC	\$1,561	Each	10%	\$1,405	Other	UM-F1
13631_450-AJCO	13631_450-AJCO	Dell/EMC	GEN2 CFF 1450W LL 2100W HL AC DC PSU	\$1,779	Each	10%	\$1,601	Other	UM-F1
13631_450-AJCO	13631_450-AJCO	Dell/EMC	3RD GENERATION VE PWR SUPPLY/COOLING FRU	\$467	Each	10%	\$420	Other	UM-F1
13631_470-ADQS	13631_470-ADQS	Dell/EMC	UNITY 2X1M ACTIVE TWINAX CBL 10G	\$695	Each	10%	\$626	Other	UM-F1
13631_470-ADQT	13631_470-ADQT	Dell/EMC	UNITY 2X3M ACTIVE TWINAX CBL 10G	\$830	Each	10%	\$747	Other	UM-F1
13631_470-ADQU	13631_470-ADQU	Dell/EMC	UNITY 2X5M ACTIVE TWINAX CBL 10G	\$1,015	Each	10%	\$914	Other	UM-F1
13631_470-ADQV	13631_470-ADQV	Dell/EMC	Unity 2x1M OM4 Fiber CBL	\$100	Each	10%	\$90	Other	UM-F1
13631_470-ADQW	13631_470-ADQW	Dell/EMC	Unity 2x3M OM4 Fiber CBL	\$110	Each	10%	\$99	Other	UM-F1
13631_470-ADQX	13631_470-ADQX	Dell/EMC	Unity 2x10M OM4 Fiber CBL	\$135	Each	10%	\$122	Other	UM-F1
13631_470-ADQY	13631_470-ADQY	Dell/EMC	Unity 2x30M OM4 Fiber CBL	\$160	Each	10%	\$144	Other	UM-F1
13631_470-ADQZ	13631_470-ADQZ	Dell/EMC	Unity 2x50M OM4 Fiber CBL	\$190	Each	10%	\$171	Other	UM-F1
13631_470-ADRB	13631_470-ADRB	Dell/EMC	Unity 2x100M OM4 Fiber CBL	\$440	Each	10%	\$396	Other	UM-F1
13631_470-ADTG	13631_470-ADTG	Dell/EMC	Unity 2x2M Dense DAE x8 SAS CBL	\$525	Each	10%	\$473	Other	UM-F1
13631_470-ADTH	13631_470-ADTH	Dell/EMC	Unity 2x3M Dense DAE x8 SAS CBL	\$835	Each	10%	\$752	Other	UM-F1
13631_470-ADTI	13631_470-ADTI	Dell/EMC	Unity 2x5M Dense DAE x8 SAS CBL	\$1,150	Each	10%	\$1,035	Other	UM-F1
13631_470-AEBF	13631_470-AEBF	Dell/EMC	Unity 2x5M OM4 Fiber CBL	\$120	Each	10%	\$108	Other	UM-F1
13631_470-AEBH	13631_470-AEBH	Dell/EMC	Unity 2x2M DAE SAS CBL	\$270	Each	10%	\$243	Other	UM-F1
13631_470-AEBI	13631_470-AEBI	Dell/EMC	Unity 2x5M DAE SAS CBL	\$545	Each	10%	\$491	Other	UM-F1
13631_470-AEBJ	13631_470-AEBJ	Dell/EMC	Unity 2x8M DAE SAS CBL	\$815	Each	10%	\$734	Other	UM-F1
13631_470-AEFS	13631_470-AEFS	Dell/EMC	3M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$715	Each	10%	\$644	Other	UM-F1
13631_470-AEFT	13631_470-AEFT	Dell/EMC	2M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$510	Each	10%	\$459	Other	UM-F1
13631_470-AEFU	13631_470-AEFU	Dell/EMC	1M SFP+ to SFP+ 25G Passive Twinax CBL AF	\$365	Each	10%	\$329	Other	UM-F1
13631_565-BBIV	13631_565-BBIV	Dell/EMC	Unity 2x4 Port IO 16Gb FC AF UPG	\$4,235	Each	10%	\$3,812	Other	UM-F1
13631_565-BBIW	13631_565-BBIW	Dell/EMC	Unity 2x4 Port IO 16Gb FC SMode AF UPG	\$7,520	Each	10%	\$6,768	Other	UM-F1
13631_565-BBIX	13631_565-BBIX	Dell/EMC	Unity 2x4 Port IO 10GBaseT AF UPG	\$2,765	Each	10%	\$2,489	Other	UM-F1
13631_565-BBIY	13631_565-BBIY	Dell/EMC	Unity 2X4 Port IO 10GbE Twinax AF UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
13631_565-BBIZ	13631_565-BBIZ	Dell/EMC	Unity 2X4 Port IO 10GbE OPT AF UPG	\$2,930	Each	10%	\$2,637	Other	UM-F1
13631_565-BBJB	13631_565-BBJB	Dell/EMC	Unity 2X4 Port IO 25GbE Twinax AF UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
13631_565-BBJC	13631_565-BBJC	Dell/EMC	Unity 2X4 Port IO 25GbE OPT AF UPG	\$8,205	Each	10%	\$7,385	Other	UM-F1
13631_770-BDKO	13631_770-BDKO	Dell/EMC	UNITYXT 2U ADJ RAIL KIT	\$146	Each	10%	\$132	Other	UM-F1
13631_770-BDKQ	13631_770-BDKQ	Dell/EMC	Snap in Rail Assembly Ancho	\$131	Each	10%	\$118	Other	UM-F1
13631_800-BBQV	13631_800-BBQV	Dell/EMC	Thank you for buying Dell EMC	\$0	Each	10%	\$0	Other	UM-F1
13631_800-BBRL	13631_800-BBRL	Dell/EMC	FLAG FOR OEM PARTNER	\$0	Each	10%	\$0	Other	UM-F1
13631_800-BBRM	13631_800-BBRM	Dell/EMC	DO NOT CONFIGURE - SHIP ALL ITEMS LOOSE	\$0	Each	10%	\$0	Other	UM-F1
13631_827-4145	13631_827-4145	Dell/EMC	Residency for Mid Range Storage, Transitional, 1 Month	\$82,639	Each	10%	\$74,375	Other	UM-F1
13631_827-4151	13631_827-4151	Dell/EMC	Residency for Mid Range Storage, Operational, 1 Month	\$63,750	Each	10%	\$57,375	Other	UM-F1
13631_844-3659	13631_844-3659	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration Classroom Trng Expire1YR	\$4,400	Each	10%	\$3,960	Other	UM-F1
13631_844-3672	13631_844-3672	Dell/EMC	Education Services-Dell EMC Unity XT Basics On-Demand Training Expire 1YR	\$390	Each	10%	\$351	Other	UM-F1
13631_844-3675	13631_844-3675	Dell/EMC	Education Services-Dell EMC Unity XT Implementation and Administration On-Demand Trng Expire1YR	\$2,600	Each	10%	\$2,340	Other	UM-F1
13631_844-7852	13631_844-7852	Dell/EMC	Education Services - Dell EMC Proven Professional Exam Voucher Expire1YR	\$230	Each	10%	\$207	Other	UM-F1
13459_850-3462	13459_850-3462	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$154	Each	10%	\$139	Other	UM-F1
13459_850-3463	13459_850-3463	Dell/EMC	Custom Post Standard Support 7x24 Technical Support	\$154	Each	10%	\$139	Other	UM-F1
13459_850-3504	13459_850-3504	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$906	Each	10%	\$815	Other	UM-F1
13459_850-3505	13459_850-3505	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$395	Each	10%	\$356	Other	UM-F1
13459_850-3506	13459_850-3506	Dell/EMC	Custom Post Standard Support 4-Hour 7x24 On-site Service After Problem Diagnosis	\$906	Each	10%	\$815	Other	UM-F1
13459_850-3507	13459_850-3507	Dell/EMC	Custom Post Standard Support Next Business Day On-Site Service	\$395	Each	10%	\$356	Other	UM-F1
1621_210-AIWR	1621_210-AIWR	Dell/EMC	EMC CONVERGED	\$0	Each	10%	\$0	Other	UM-F1
1621_817-BBHG	1621_817-BBHG	Dell/EMC	EMC Converged Hardware	\$1	Each	10%	\$1	Other	UM-F1
1621_817-BBHH	1621_817-BBHH	Dell/EMC	EMC Converged Hardware	\$1,000	Each	10%	\$900	Other	UM-F1
1621_817-BBHI	1621_817-BBHI	Dell/EMC	EMC Converged Hardware Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1621_817-BBHJ	1621_817-BBHJ	Dell/EMC	EMC Converged Hardware Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1621_817-BBHK	1621_817-BBHK	Dell/EMC	EMC Converged Software Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1621_817-BBHL	1621_817-BBHL	Dell/EMC	EMC Converged Software Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1621_817-BBHM	1621_817-BBHM	Dell/EMC	EMC Converged Professional Services Installation	\$1	Each	10%	\$1	Other	UM-F1
1621_817-BBHN	1621_817-BBHN	Dell/EMC	EMC Converged Professional Services Installation	\$1,000	Each	10%	\$900	Other	UM-F1
1621_817-BBHO	1621_817-BBHO	Dell/EMC	EMC Converged Consulting and Residencies	\$1	Each	10%	\$1	Other	UM-F1
1621_817-BBHP	1621_817-BBHP	Dell/EMC	EMC Converged Consulting and Residencies	\$1,000	Each	10%	\$900	Other	UM-F1
1621_817-BBHQ	1621_817-BBHQ	Dell/EMC	EMC Converged Customer Education and Training	\$1	Each	10%	\$1	Other	UM-F1
1621_817-BBHR	1621_817-BBHR	Dell/EMC	EMC Converged Customer Education and Training	\$1,000	Each	10%	\$900	Other	UM-F1
1621_817-BBHS	1621_817-BBHS	Dell/EMC	EMC Converged Software Pre-loaded	\$1	Each	10%	\$1	Other	UM-F1
1621_817-BBHT	1621_817-BBHT	Dell/EMC	EMC Converged Software Pre-loaded	\$1,000	Each	10%	\$900	Other	UM-F1
1621_817-BBHU	1621_817-BBHU	Dell/EMC	EMC Converged Software Downloaded	\$1	Each	10%	\$1	Other	UM-F1
1621_817-BBHV	1621_817-BBHV	Dell/EMC	EMC Converged Software Downloaded	\$1,000	Each	10%	\$900	Other	UM-F1
1621_817-BBMH	1621_817-BBMH	Dell/EMC	EMC Converged Hardware Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1621_817-BBMJ	1621_817-BBMJ	Dell/EMC	EMC Converged Professional Services Installation	\$0	Each	10%	\$0	Other	UM-F1
1621_817-BBMP	1621_817-BBMP	Dell/EMC	EMC Converged Consulting and Residencies	\$0	Each	10%	\$0	Other	UM-F1

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Vendor Notes: Updated November 25, 2020

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1621_817-BBMV	1621_817-BBMV	Dell/EMC	EMC Converged Software Pre-loaded	\$0	Each	10%	\$0	Other	UM-F1
1621_817-BBMW	1621_817-BBMW	Dell/EMC	EMC Converged Hardware	\$0	Each	10%	\$0	Other	UM-F1
1621_817-BBMZ	1621_817-BBMZ	Dell/EMC	EMC Converged Customer Education and Training	\$0	Each	10%	\$0	Other	UM-F1
1621_817-BBNC	1621_817-BBNC	Dell/EMC	EMC Converged Software Downloaded	\$0	Each	10%	\$0	Other	UM-F1
1621_817-BBNR	1621_817-BBNR	Dell/EMC	EMC Converged Software Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1619_210-AIXE	1619_210-AIXE	Dell/EMC	EMC DATA PROTECTION	\$0	Each	10%	\$0	Other	UM-F1
1619_817-BBFY	1619_817-BBFY	Dell/EMC	EMC Data Protection Hardware	\$1	Each	10%	\$1	Other	UM-F1
1619_817-BBFZ	1619_817-BBFZ	Dell/EMC	EMC Data Protection Hardware	\$1,000	Each	10%	\$900	Other	UM-F1
1619_817-BBGB	1619_817-BBGB	Dell/EMC	EMC Data Protection Hardware Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1619_817-BBGC	1619_817-BBGC	Dell/EMC	EMC Data Protection Hardware Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1619_817-BBGD	1619_817-BBGD	Dell/EMC	EMC Data Protection Software Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1619_817-BBGE	1619_817-BBGE	Dell/EMC	EMC Data Protection Software Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1619_817-BBGF	1619_817-BBGF	Dell/EMC	EMC Data Protection Professional Services - Installation	\$1	Each	10%	\$1	Other	UM-F1
1619_817-BBGG	1619_817-BBGG	Dell/EMC	EMC Data Protection Professional Services - Installation	\$1,000	Each	10%	\$900	Other	UM-F1
1619_817-BBGH	1619_817-BBGH	Dell/EMC	EMC Data Protection Consulting and Residencies	\$1	Each	10%	\$1	Other	UM-F1
1619_817-BBGI	1619_817-BBGI	Dell/EMC	EMC Data Protection Consulting and Residencies	\$1,000	Each	10%	\$900	Other	UM-F1
1619_817-BBGJ	1619_817-BBGJ	Dell/EMC	EMC Data Protection Customer Education and Training	\$1	Each	10%	\$1	Other	UM-F1
1619_817-BBGK	1619_817-BBGK	Dell/EMC	EMC Data Protection Customer Education and Training	\$1,000	Each	10%	\$900	Other	UM-F1
1619_817-BBGL	1619_817-BBGL	Dell/EMC	EMC Data Protection Software Pre-loaded	\$1	Each	10%	\$1	Other	UM-F1
1619_817-BBGM	1619_817-BBGM	Dell/EMC	EMC Data Protection Software Pre-loaded	\$1,000	Each	10%	\$900	Other	UM-F1
1619_817-BBGN	1619_817-BBGN	Dell/EMC	EMC Data Protection Software Downloaded	\$1	Each	10%	\$1	Other	UM-F1
1619_817-BBGO	1619_817-BBGO	Dell/EMC	EMC Data Protection Software Downloaded	\$1,000	Each	10%	\$900	Other	UM-F1
1619_817-BBMN	1619_817-BBMN	Dell/EMC	EMC Data Protection Software Pre-loaded	\$0	Each	10%	\$0	Other	UM-F1
1619_817-BBMS	1619_817-BBMS	Dell/EMC	EMC Data Protection Customer Education and Training	\$0	Each	10%	\$0	Other	UM-F1
1619_817-BBNB	1619_817-BBNB	Dell/EMC	EMC Data Protection Software Downloaded	\$0	Each	10%	\$0	Other	UM-F1
1619_817-BBNI	1619_817-BBNI	Dell/EMC	EMC Data Protection Hardware	\$0	Each	10%	\$0	Other	UM-F1
1619_817-BBNL	1619_817-BBNL	Dell/EMC	EMC Data Protection Software Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1619_817-BBNM	1619_817-BBNM	Dell/EMC	EMC Data Protection Hardware Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1619_817-BBNP	1619_817-BBNP	Dell/EMC	EMC Data Protection Consulting and Residencies	\$0	Each	10%	\$0	Other	UM-F1
1619_817-BBNS	1619_817-BBNS	Dell/EMC	EMC Data Protection Professional Services - Installation	\$0	Each	10%	\$0	Other	UM-F1
1622_210-AIWQ	1622_210-AIWQ	Dell/EMC	EMC INFRASTRUCTURE AND MANAGEMENT SOFTWARE	\$0	Each	10%	\$0	Other	UM-F1
1622_817-BBHW	1622_817-BBHW	Dell/EMC	EMC Infrastrure and Management SW - Hardware	\$1	Each	10%	\$1	Other	UM-F1
1622_817-BBHX	1622_817-BBHX	Dell/EMC	EMC Infrastructure and Management SW - Hardware	\$1,000	Each	10%	\$900	Other	UM-F1
1622_817-BBHY	1622_817-BBHY	Dell/EMC	EMC Infrastructure and Management SW - Hardware Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1622_817-BBHZ	1622_817-BBHZ	Dell/EMC	EMC Infrastructure and Management SW - Hardware Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1622_817-BBIB	1622_817-BBIB	Dell/EMC	EMC Infrastructure and Management SW - Software Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1622_817-BBIC	1622_817-BBIC	Dell/EMC	EMC Infrastructure and Management SW - Software Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1622_817-BBID	1622_817-BBID	Dell/EMC	EMC Infrastructure and Management SW - Professional Services Installation	\$1	Each	10%	\$1	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
1622_817-BBIE	1622_817-BBIE	Dell/EMC	EMC Infrastructure and Management SW - Professional Services Installation	\$1,000	Each	10%	\$900	Other	UM-F1
1622_817-BBIF	1622_817-BBIF	Dell/EMC	EMC Infrastructure and Management SW - Consulting and Residencies	\$1	Each	10%	\$1	Other	UM-F1
1622_817-BBIG	1622_817-BBIG	Dell/EMC	EMC Infrastructure and Management SW - Consulting and Residencies	\$1,000	Each	10%	\$900	Other	UM-F1
1622_817-BBIH	1622_817-BBIH	Dell/EMC	EMC Infrastructure and Management SW - Customer Education and Training	\$1	Each	10%	\$1	Other	UM-F1
1622_817-BBII	1622_817-BBII	Dell/EMC	EMC Infrastructure and Management SW - Customer Education and Training	\$1,000	Each	10%	\$900	Other	UM-F1
1622_817-BBIJ	1622_817-BBIJ	Dell/EMC	EMC Infrastructure and Management SW - Software Pre-loaded	\$1	Each	10%	\$1	Other	UM-F1
1622_817-BBIK	1622_817-BBIK	Dell/EMC	EMC Infrastructure and Management SW - Software Pre-loaded	\$1,000	Each	10%	\$900	Other	UM-F1
1622_817-BBIL	1622_817-BBIL	Dell/EMC	EMC Infrastructure and Management SW - Software Downloaded	\$1	Each	10%	\$1	Other	UM-F1
1622_817-BBIM	1622_817-BBIM	Dell/EMC	EMC Infrastructure and Management SW - Software Downloaded	\$1,000	Each	10%	\$900	Other	UM-F1
1622_817-BBMG	1622_817-BBMG	Dell/EMC	EMC Infrastructure and Management SW - Consulting and Residencies	\$0	Each	10%	\$0	Other	UM-F1
1622_817-BBMK	1622_817-BBMK	Dell/EMC	EMC Infrastructure and Management SW - Customer Education and Training	\$0	Each	10%	\$0	Other	UM-F1
1622_817-BBMT	1622_817-BBMT	Dell/EMC	EMC Infrastructure and Management SW - Software Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1622_817-BBMU	1622_817-BBMU	Dell/EMC	EMC Infrastructure and Management SW - Software Downloaded	\$0	Each	10%	\$0	Other	UM-F1
1622_817-BBND	1622_817-BBND	Dell/EMC	EMC Infrastructure and Management SW - Hardware	\$0	Each	10%	\$0	Other	UM-F1
1622_817-BBNH	1622_817-BBNH	Dell/EMC	EMC Infrastructure and Management SW - Software Pre-loaded	\$0	Each	10%	\$0	Other	UM-F1
1622_817-BBNQ	1622_817-BBNQ	Dell/EMC	EMC Infrastructure and Management SW - Professional Services Installation	\$0	Each	10%	\$0	Other	UM-F1
1622_817-BBNT	1622_817-BBNT	Dell/EMC	EMC Infrastructure and Management SW - Hardware Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1620_210-AIWS	1620_210-AIWS	Dell/EMC	EMC NETWORK	\$0	Each	10%	\$0	Other	UM-F1
1620_817-BBGP	1620_817-BBGP	Dell/EMC	EMC Network Hardware	\$1	Each	10%	\$1	Other	UM-F1
1620_817-BBGQ	1620_817-BBGQ	Dell/EMC	EMC Network Hardware	\$1,000	Each	10%	\$900	Other	UM-F1
1620_817-BBGR	1620_817-BBGR	Dell/EMC	EMC Network Hardware Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1620_817-BBGS	1620_817-BBGS	Dell/EMC	EMC Network Hardware Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1620_817-BBGT	1620_817-BBGT	Dell/EMC	EMC Network Software Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1620_817-BBGU	1620_817-BBGU	Dell/EMC	EMC Network Software Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1620_817-BBGV	1620_817-BBGV	Dell/EMC	EMC Network Professional Services Installation	\$1	Each	10%	\$1	Other	UM-F1
1620_817-BBGW	1620_817-BBGW	Dell/EMC	EMC Network Professional Services Installation	\$1,000	Each	10%	\$900	Other	UM-F1
1620_817-BBGX	1620_817-BBGX	Dell/EMC	EMC Network Consulting and Residencies	\$1	Each	10%	\$1	Other	UM-F1
1620_817-BBGY	1620_817-BBGY	Dell/EMC	EMC Network Consulting and Residencies	\$1,000	Each	10%	\$900	Other	UM-F1
1620_817-BBGZ	1620_817-BBGZ	Dell/EMC	EMC Network Customer Education and Training	\$1	Each	10%	\$1	Other	UM-F1
1620_817-BBHB	1620_817-BBHB	Dell/EMC	EMC Network Customer Education and Training	\$1,000	Each	10%	\$900	Other	UM-F1
1620_817-BBHC	1620_817-BBHC	Dell/EMC	EMC Network Software Pre-loaded	\$1	Each	10%	\$1	Other	UM-F1
1620_817-BBHD	1620_817-BBHD	Dell/EMC	EMC Network Software Pre-loaded	\$1,000	Each	10%	\$900	Other	UM-F1
1620_817-BBHE	1620_817-BBHE	Dell/EMC	EMC Network Software Downloaded	\$1	Each	10%	\$1	Other	UM-F1
1620_817-BBHF	1620_817-BBHF	Dell/EMC	EMC Network Software Downloaded	\$1,000	Each	10%	\$900	Other	UM-F1
1620_817-BBMI	1620_817-BBMI	Dell/EMC	EMC Network Hardware Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1620_817-BBML	1620_817-BBML	Dell/EMC	EMC Network Consulting and Residencies	\$0	Each	10%	\$0	Other	UM-F1
1620_817-BBMM	1620_817-BBMM	Dell/EMC	EMC Network Software Pre-loaded	\$0	Each	10%	\$0	Other	UM-F1
1620_817-BBMX	1620_817-BBMX	Dell/EMC	EMC Network Software Downloaded	\$0	Each	10%	\$0	Other	UM-F1
1620_817-BBNE	1620_817-BBNE	Dell/EMC	EMC Network Professional Services Installation	\$0	Each	10%	\$0	Other	UM-F1
1620_817-BBNF	1620_817-BBNF	Dell/EMC	EMC Network Hardware	\$0	Each	10%	\$0	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
1620_817-BBNN	1620_817-BBNN	Dell/EMC	EMC Network Software Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1620_817-BBNU	1620_817-BBNU	Dell/EMC	EMC Network Customer Education and Training	\$0	Each	10%	\$0	Other	UM-F1
1294_210-AIWP	1294_210-AIWP	Dell/EMC	EMC	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBFI	1294_817-BBFI	Dell/EMC	EMC Storage Hardware	\$1	Each	10%	\$1	Other	UM-F1
1294_817-BBFJ	1294_817-BBFJ	Dell/EMC	EMC Storage Hardware	\$1,000	Each	10%	\$900	Other	UM-F1
1294_817-BBFK	1294_817-BBFK	Dell/EMC	EMC Storage Hardware Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1294_817-BBFL	1294_817-BBFL	Dell/EMC	EMC Storage Hardware Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1294_817-BBFM	1294_817-BBFM	Dell/EMC	EMC Storage Software Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1294_817-BBFN	1294_817-BBFN	Dell/EMC	EMC Storage Software Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
1294_817-BBFO	1294_817-BBFO	Dell/EMC	EMC Storage Professional Services Installation	\$1	Each	10%	\$1	Other	UM-F1
1294_817-BBFP	1294_817-BBFP	Dell/EMC	EMC Storage Professional Services Installation	\$1,000	Each	10%	\$900	Other	UM-F1
1294_817-BBFQ	1294_817-BBFQ	Dell/EMC	EMC Storage Professional Services Consulting and Residencies	\$1	Each	10%	\$1	Other	UM-F1
1294_817-BBFR	1294_817-BBFR	Dell/EMC	EMC Storage Professional Services Consulting and Residencies	\$1,000	Each	10%	\$900	Other	UM-F1
1294_817-BBFS	1294_817-BBFS	Dell/EMC	EMC Storage Customer Education and Training	\$1	Each	10%	\$1	Other	UM-F1
1294_817-BBFT	1294_817-BBFT	Dell/EMC	EMC Storage Customer Education and Training	\$1,000	Each	10%	\$900	Other	UM-F1
1294_817-BBFU	1294_817-BBFU	Dell/EMC	EMC Storage Software Pre-loaded	\$1	Each	10%	\$1	Other	UM-F1
1294_817-BBFV	1294_817-BBFV	Dell/EMC	EMC Storage Software Pre-loaded	\$1,000	Each	10%	\$900	Other	UM-F1
1294_817-BBFW	1294_817-BBFW	Dell/EMC	EMC Storage Software Downloaded	\$1	Each	10%	\$1	Other	UM-F1
1294_817-BBFX	1294_817-BBFX	Dell/EMC	EMC Storage Software Downloaded	\$1,000	Each	10%	\$900	Other	UM-F1
1294_817-BBMO	1294_817-BBMO	Dell/EMC	EMC Storage Customer Education and Training	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBMQ	1294_817-BBMQ	Dell/EMC	EMC Storage Professional Services Consulting and Residencies	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBMR	1294_817-BBMR	Dell/EMC	EMC Storage Hardware Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBMY	1294_817-BBMY	Dell/EMC	EMC Storage Professional Services Installation	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBNG	1294_817-BBNG	Dell/EMC	EMC Storage Software Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBNJ	1294_817-BBNJ	Dell/EMC	EMC Storage Software Downloaded	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBNK	1294_817-BBNK	Dell/EMC	EMC Storage Software Pre-loaded	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBNO	1294_817-BBNO	Dell/EMC	EMC Storage Hardware	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBOD	1294_817-BBOD	Dell/EMC	EMC Hardware/Software Maintenance	\$10,000	Each	10%	\$9,000	Other	UM-F1
1294_817-BBOG	1294_817-BBOG	Dell/EMC	EMC Hardware/Software Maintenance	\$1	Each	10%	\$1	Other	UM-F1
1294_817-BBOL	1294_817-BBOL	Dell/EMC	EMC Hardware/Software Maintenance	\$0	Each	10%	\$0	Other	UM-F1
1294_817-BBON	1294_817-BBON	Dell/EMC	EMC Hardware/Software Maintenance	\$1,000	Each	10%	\$900	Other	UM-F1
100022_210-AJXC	100022_210-AJXC	Dell/EMC	HCIA VXRAIL APPLIANCE (PCM. HCIA)	\$0	Each	10%	\$0	Other	UM-F1
100022_321-BCHI	100022_321-BCHI	Dell/EMC	1100W 100-240V AC (default)	\$0	Each	10%	\$0	Other	UM-F1
100022_321-BCHJ	100022_321-BCHJ	Dell/EMC	2000W 240 V AC (Default)	\$0	Each	10%	\$0	Other	UM-F1
100022_321-BCJJ	100022_321-BCJJ	Dell/EMC	1600W 250V AC (default)	\$1,000,000	Each	10%	\$900,000	Other	UM-F1
100022_338-BKHG	100022_338-BKHG	Dell/EMC	2x Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s, 11M Cache, Turbo, HT (85W) DDR4-2400	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHH	100022_338-BKHH	Dell/EMC	Nd 12corCPU 128GBMem 10GRJ45 vSphr ELA U (ND12C128GBRJ45ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHI	100022_338-BKHI	Dell/EMC	2x Intel Xeon Gold 5120 2.2G, 14C/28T, 10.4GT/s, 19.25M Cache, Turbo, HT (105W) DDR4-2400	\$0	Each	10%	\$0	Other	UM-F1

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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I*Column K)	
				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED use drop-down	Product Category (if applicable)
100022_338-BKHJ	100022_338-BKHJ	Dell/EMC	Nd 12corCPU 128GBMem 10GSFP+ vSphr ELA U (ND12C128GBSFP+ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHK	100022_338-BKHK	Dell/EMC	2x Intel Xeon Gold 6132 2.6G, 14C/28T, 10.4GT/s, 19M Cache,Turbo,HT (140W) DDR4-2666	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHL	100022_338-BKHL	Dell/EMC	Nd 12corCPU 192GBMem 10GRJ45 vSphr ELA U (ND12C192GBR45ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHM	100022_338-BKHM	Dell/EMC	2x Intel Xeon Gold 6140 2.3G, 18C/36T, 10.4GT/s, 24.75M Cache,Turbo,HT (140W) DDR4-2666	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHN	100022_338-BKHN	Dell/EMC	Nd 12corCPU 192GBMem 10GSFP+ vSphr ELA U (ND12C192GBSFP+ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHO	100022_338-BKHO	Dell/EMC	2x Intel Xeon Gold 6148 2.4G, 20C/40T, 10.4GT/s, 27M Cache,Turbo,HT (150W) DDR4-2666	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHP	100022_338-BKHP	Dell/EMC	Nd 12corCPU 256GBMem 10GRJ45 AF VLP U (ND12C256GBRAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHQ	100022_338-BKHQ	Dell/EMC	FC1 VxRail 4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHR	100022_338-BKHR	Dell/EMC	Nd 12corCPU 256GBMem 10GRJ45 VLP U (ND12C256GBR45ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHS	100022_338-BKHS	Dell/EMC	FC2 VxRail 4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHT	100022_338-BKHT	Dell/EMC	Nd 12corCPU 256GBMem 10GSFP+ AF VLP U (ND12C256GBSAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHU	100022_338-BKHU	Dell/EMC	FC5 VxRail 4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHV	100022_338-BKHV	Dell/EMC	Nd 12corCPU 256GBMem 10GSFP+ VLP U (ND12C256GBSFP+ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHW	100022_338-BKHW	Dell/EMC	FC7 VxRail 4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHX	100022_338-BKHX	Dell/EMC	Nd 16corCPU 256GBMem 10GRJ45 AF VLP U (ND16C256GBRAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHY	100022_338-BKHY	Dell/EMC	Nd 16corCPU 256GBMem 10GRJ45 vSphr ELA U (ND16C256GBR45ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKHZ	100022_338-BKHZ	Dell/EMC	FC8 VxRail 4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIB	100022_338-BKIB	Dell/EMC	Nd 16corCPU 256GBMem 10GSFP+ AF VLP U (ND16C256GBSAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIC	100022_338-BKIC	Dell/EMC	Nd 16corCPU 256GBMem 10GSFP+ vSphr ELA U (ND16C256GBSFP+ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKID	100022_338-BKID	Dell/EMC	FC9 VxRail 4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIE	100022_338-BKIE	Dell/EMC	Nd 16corCPU 512GBMem 10GRJ45 AF VLP U (ND16C512GBRAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIF	100022_338-BKIF	Dell/EMC	Nd 16corCPU 512GBMem 10GRJ45 vSphr ELA U (ND16C512GBR45ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIG	100022_338-BKIG	Dell/EMC	FC10 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIH	100022_338-BKIH	Dell/EMC	Nd 16corCPU 512GBMem 10GSFP+ AF VLP U (ND16C512GBSAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKII	100022_338-BKII	Dell/EMC	FC11 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIJ	100022_338-BKIJ	Dell/EMC	Nd 16corCPU 512GBMem 10GSFP+ vSphr ELA U (ND16C512GBSFP+ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIK	100022_338-BKIK	Dell/EMC	FC12 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIL	100022_338-BKIL	Dell/EMC	Nd 20corCPU 256GBMem 10GRJ45 AF VLP U (ND20C256GBRAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIM	100022_338-BKIM	Dell/EMC	FC13 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIN	100022_338-BKIN	Dell/EMC	Nd 20corCPU 256GBMem 10GRJ45 vSphr ELA U (ND20C256GBR45ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIO	100022_338-BKIO	Dell/EMC	FC14 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIP	100022_338-BKIP	Dell/EMC	Nd 20corCPU 256GBMem 10GSFP+ AF VLP U (ND20C256GBSAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIQ	100022_338-BKIQ	Dell/EMC	FC15 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIR	100022_338-BKIR	Dell/EMC	Nd 20corCPU 256GBMem 10GSFP+ vSphr ELA U (ND20C256GBSFP+ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIS	100022_338-BKIS	Dell/EMC	FC16 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIT	100022_338-BKIT	Dell/EMC	Nd 20corCPU 512GBMem 10GRJ45 AF VLP U (ND20C512GBRAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIU	100022_338-BKIU	Dell/EMC	FC17 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS,vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIV	100022_338-BKIV	Dell/EMC	Nd 20corCPU 512GBMem 10GRJ45 vSphr ELA U (ND20C512GBR45ELAU)	\$0	Each	10%	\$0	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
100022_338-BKIW	100022_338-BKIW	Dell/EMC	FC18 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS;vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIX	100022_338-BKIX	Dell/EMC	Nd 20corCPU 512GBMem 10GSFP+ AF VLP U (ND20C512GBSAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIY	100022_338-BKIY	Dell/EMC	FC19 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS;vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKIZ	100022_338-BKIZ	Dell/EMC	Nd 20corCPU 512GBMem 10GSFP+ vSphr ELA U (ND20C512GBSFP+ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJB	100022_338-BKJB	Dell/EMC	FC20 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS;vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJC	100022_338-BKJC	Dell/EMC	FC21 VxRail4.5:VxRail Manager;VMware vSAN,vCenter,Log Insight;RecoverPoint for VM,ESRS;vSphere Ready	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJD	100022_338-BKJD	Dell/EMC	Nd 24corCPU 256GBMem 10GSFP+ AF VLP U (ND24C256GBSAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJE	100022_338-BKJE	Dell/EMC	Nd 24corCPU 512GBMem 10GRJ45 AF VLP (ND-24C512GBRAF-ELA)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJF	100022_338-BKJF	Dell/EMC	Nd 24corCPU 512GBMem 10GSFP+ AF VLP U (ND24C512GBSAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJG	100022_338-BKJG	Dell/EMC	Nd 28corCPU 256GBMem 10GRJ45 AF VLP (ND-28C256GBRAF-ELA)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJH	100022_338-BKJH	Dell/EMC	Nd 28corCPU 256GBMem 10GSFP+ AF VLP (ND-28C256GBSAF-ELA)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJI	100022_338-BKJI	Dell/EMC	Nd 28corCPU 256GBMem 10GSFP+ AF VLP U (ND28C256GBSAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJJ	100022_338-BKJJ	Dell/EMC	3 Years ProSupport and Missions Critical 4Hr Onsite Service	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJK	100022_338-BKJK	Dell/EMC	Pro Deploy- Basic- one per node	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJL	100022_338-BKJL	Dell/EMC	Nd 28corCPU 512GBMem 10GSFP+ AF VLP U (ND28C512GBSAF-ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_338-BKJM	100022_338-BKJM	Dell/EMC	Nd 6corCPU 64GBMem 1GRJ45 vSphr ELA U (ND6C64GBRJ45ELAU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOHV	100022_400-AOHV	Dell/EMC	1x 3.84TB SSD SATA Read Intensive 6Gb, 1 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOHW	100022_400-AOHW	Dell/EMC	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD U (DP-1X2SSD-3XHDDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOHX	100022_400-AOHX	Dell/EMC	2x 3.84TB SSD SATA Read Intensive 6Gb, 1 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOHY	100022_400-AOHY	Dell/EMC	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD U (DP-1X2SSD-4XHDDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOHZ	100022_400-AOHZ	Dell/EMC	3x 3.84TB SSD SATA Read Intensive 6Gb, 1 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIB	100022_400-AOIB	Dell/EMC	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD U (DP-1X2SSD-5XHDDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIC	100022_400-AOIC	Dell/EMC	4x 3.84TB SSD SATA Read Intensive 6Gb, 1 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOID	100022_400-AOID	Dell/EMC	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD U (DP-1X4SSD-1X38SSDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIE	100022_400-AOIE	Dell/EMC	6x 3.84TB SSD SATA Read Intensive 6Gb, 1 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIF	100022_400-AOIF	Dell/EMC	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD U (DP-1X4SSD-2X38SSDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIG	100022_400-AOIG	Dell/EMC	8x 3.84TB SSD SATA Read Intensive 6Gb, 1 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIH	100022_400-AOIH	Dell/EMC	HCIA Disk Pack 1x400GB SSD 3x2TB HDD U (DP-1X4SSD-3X2HDDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOII	100022_400-AOII	Dell/EMC	4x 2TB 7.2K RPM NLSAS 12Gbps	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIJ	100022_400-AOIJ	Dell/EMC	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD U (DP-1X4SSD-3X38SSDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIK	100022_400-AOIK	Dell/EMC	6x 2TB 7.2K RPM NLSAS 12Gbps	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIL	100022_400-AOIL	Dell/EMC	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD U (DP-1X4SSD-3XHDDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIM	100022_400-AOIM	Dell/EMC	6x 4TB 7.2K RPM NLSAS 12Gbps	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIN	100022_400-AOIN	Dell/EMC	HCIA Disk Pack 1x400GB SSD 4x2TB HDD U (DP-1X4SSD-4X2HDDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIO	100022_400-AOIO	Dell/EMC	8x 2TB 7.2K RPM NLSAS 12Gbps	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIP	100022_400-AOIP	Dell/EMC	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD U (DP-1X4SSD-4XHDDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIQ	100022_400-AOIQ	Dell/EMC	4x 4TB 7.2K RPM NLSAS 12Gbps	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIR	100022_400-AOIR	Dell/EMC	HCIA Disk Pack 1x400GB SSD 5x2TB HDD U (DP-1X4SSD-5X2HDDU)	\$0	Each	10%	\$0	Other	UM-F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
100022_400-AOIS	100022_400-AOIS	Dell/EMC	9x 4TB 7.2K RPM NLSAS 12Gbps	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIT	100022_400-AOIT	Dell/EMC	4x 1.92TB SSD SATA Read Intensive 6Gbps, 1 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIU	100022_400-AOIU	Dell/EMC	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD U (DP-1X8SSD-4X38SSDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIV	100022_400-AOIV	Dell/EMC	HCIA Disk Pack 1x800GB SSD 5x2TB HDD (DP-1X8SSD-5X2HDD)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIW	100022_400-AOIW	Dell/EMC	HCIA Disk Pack 1x800GB SSD 5x2TB HDD U (DP-1X8SSD-5X2HDDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIX	100022_400-AOIX	Dell/EMC	2x 800GB SSD SAS Write Intensive 12Gb, 10 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIY	100022_400-AOIY	Dell/EMC	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD U (DP-1X8SSD-5X38SSDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOIZ	100022_400-AOIZ	Dell/EMC	2x 1.6TB SSD SAS Write Intensive 12Gb,10 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOJB	100022_400-AOJB	Dell/EMC	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD U (DP-1X8SSD-5XHDDU)	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOJC	100022_400-AOJC	Dell/EMC	1x 400GB SSD SAS Write Intensive 12Gb, 10 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOJD	100022_400-AOJD	Dell/EMC	1x 800GB SSD SAS Write Intensive 12Gb, 10 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_400-AOJE	100022_400-AOJE	Dell/EMC	2x 400GB SSD SAS Write Intensive 12Gb, 10 DWPD	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUH	100022_450-AFUH	Dell/EMC	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A (C13-PWR-0)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUI	100022_450-AFUI	Dell/EMC	2 C13 PWRCORDS W/ NBR 14136 250V 10A (C13-PWR-1)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUJ	100022_450-AFUJ	Dell/EMC	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A (C13-PWR-10)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUK	100022_450-AFUK	Dell/EMC	2 C13 CORDS CNS690 125V 10A - NON DPE (C13-PWR-11)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUL	100022_450-AFUL	Dell/EMC	2 C13 CORDS NEMA 5-15 125V 10A - NON DPE (C13-PWR-12)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUM	100022_450-AFUM	Dell/EMC	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A (C13-PWR-13)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUN	100022_450-AFUN	Dell/EMC	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A (C13-PWR-14)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUO	100022_450-AFUO	Dell/EMC	2 C13 POWER CORDS WITH IN6A3 PLUGS (C13-PWR-15)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUP	100022_450-AFUP	Dell/EMC	2 C13 CORDS JISC8303 125V 10A - NON DPE (C13-PWR-2)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUQ	100022_450-AFUQ	Dell/EMC	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A (C13-PWR-3)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUR	100022_450-AFUR	Dell/EMC	2 C13 PWRCORDS W/ IRAM 2073 250V 10A (C13-PWR-4)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUS	100022_450-AFUS	Dell/EMC	2 C13 PWRCORDS W/ BSI 1363 250V 10A (C13-PWR-5)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUT	100022_450-AFUT	Dell/EMC	2 C13 PWRCORDS W/ SAA3 PLUGS 250V 10A (C13-PWR-6)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUU	100022_450-AFUU	Dell/EMC	2 C13 PWRCORDS W/ CEE77 PLUGS 250V 10A (C13-PWR-7)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUV	100022_450-AFUV	Dell/EMC	2 C13 PWRCORDS W/ CEI 23-16 250V 10A (C13-PWR-8)	\$0	Each	10%	\$0	Other	UM-F1
100022_450-AFUW	100022_450-AFUW	Dell/EMC	2 C13 CORDS W/ AFSNIT 107-2-D1 250V 10A (C13-PWR-9)	\$0	Each	10%	\$0	Other	UM-F1
100022_540-BBSW	100022_540-BBSW	Dell/EMC	X710 Quad Port 10G DA/SFP + Ethernet	\$0	Each	10%	\$0	Other	UM-F1
100022_540-BBSX	100022_540-BBSX	Dell/EMC	2xM10	\$0	Each	10%	\$0	Other	UM-F1
100022_540-BBSY	100022_540-BBSY	Dell/EMC	2xM60	\$0	Each	10%	\$0	Other	UM-F1
100022_623-BBBT	100022_623-BBBT	Dell/EMC	192GB (12x16GB) 2666MT/s, RDIMMS	\$0	Each	10%	\$0	Other	UM-F1
100022_631-ABCV	100022_631-ABCV	Dell/EMC	1U1N with CMA	\$0	Each	10%	\$0	Other	UM-F1
100022_631-ABCW	100022_631-ABCW	Dell/EMC	HCIA Software VLP =IB (456-110-953)	\$0	Each	10%	\$0	Other	UM-F1
100022_631-ABCX	100022_631-ABCX	Dell/EMC	2U1N with CMA	\$0	Each	10%	\$0	Other	UM-F1
100022_631-ABCY	100022_631-ABCY	Dell/EMC	RECOVERPOINT FOR HCIA (458-001-187)	\$0	Each	10%	\$0	Other	UM-F1
100022_631-ABCZ	100022_631-ABCZ	Dell/EMC	768GB (12x64GB) 2666MT/s, LRDIMMS	\$0	Each	10%	\$0	Other	UM-F1
100022_631-ABDB	100022_631-ABDB	Dell/EMC	384GB (12x32GB) 2666T/s, RDIMMS	\$0	Each	10%	\$0	Other	UM-F1



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12219_15M72	12219_15M72	Dell/EMC	Customer Kit,Solid State Drive,1.9T,2N,S12,2.5,H-SC+	\$1,148	Each	10%	\$1,033	Other	UM-F1
12219_310-8513	12219_310-8513	Dell/EMC	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	10%	\$0	Other	UM-F1
12219_321-BBKM	12219_321-BBKM	Dell/EMC	Chassis with up to 10, 2.5" Hard Drives, 3 PCIe Slots	\$200	Each	10%	\$180	Other	UM-F1
12219_325-BCHD	12219_325-BCHD	Dell/EMC	E460 Branding	\$0	Each	10%	\$0	Other	UM-F1
12219_325-BCHE	12219_325-BCHE	Dell/EMC	E460F Branding	\$0	Each	10%	\$0	Other	UM-F1
12219_325-BCHF	12219_325-BCHF	Dell/EMC	VxRail Bezel 1U	\$49	Each	10%	\$44	Other	UM-F1
12219_329-BCZI	12219_329-BCZI	Dell/EMC	PowerEdge R630 Motherboard MLK	\$0	Each	10%	\$0	Other	UM-F1
12219_329-BDJT	12219_329-BDJT	Dell/EMC	Information,Electro Mechanical Compatible,PSNT	\$0	Each	10%	\$0	Other	UM-F1
12219_330-BBCL	12219_330-BBCL	Dell/EMC	Internal Dual SD Module	\$49	Each	10%	\$44	Other	UM-F1
12219_338-BJCX	12219_338-BJCX	Dell/EMC	Intel Xeon E5-2630 v4 2.2GHz,25M Cache,8.0 GT/s QPI,Turbo,HT,10C/20T (85W) Max Mem 2133MHz	\$1,009	Each	10%	\$908	Other	UM-F1
12219_338-BJ CZ	12219_338-BJ CZ	Dell/EMC	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max Mem 2133MHz	\$719	Each	10%	\$647	Other	UM-F1
12219_338-BJDD	12219_338-BJDD	Dell/EMC	Intel Xeon E5-2683 v4 2.1GHz,40M Cache,9.60GT/s QPI,Turbo,HT,16C/32T (120W) Max Mem 2400MHz	\$2,649	Each	10%	\$2,384	Other	UM-F1
12219_338-BJDF	12219_338-BJDF	Dell/EMC	Intel Xeon E5-2683 v4 2.1GHz,40M Cache,9.60GT/s QPI,Turbo,HT,16C/32T (120W) Max Mem 2400MHz	\$2,649	Each	10%	\$2,384	Other	UM-F1
12219_338-BJDG	12219_338-BJDG	Dell/EMC	Intel Xeon E5-2630 v4 2.2GHz,25M Cache,8.0 GT/s QPI,Turbo,HT,10C/20T (85W) Max Mem 2133MHz	\$1,009	Each	10%	\$908	Other	UM-F1
12219_338-BJDK	12219_338-BJDK	Dell/EMC	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.60GT/s QPI,Turbo,HT,18C/36T (120W) Max Mem 2400MHz	\$3,499	Each	10%	\$3,149	Other	UM-F1
12219_338-BJDL	12219_338-BJDL	Dell/EMC	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max Mem 2133MHz	\$1,359	Each	10%	\$1,223	Other	UM-F1
12219_338-BJDN	12219_338-BJDN	Dell/EMC	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max Mem 2133MHz	\$1,359	Each	10%	\$1,223	Other	UM-F1
12219_338-BJDO	12219_338-BJDO	Dell/EMC	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.60GT/s QPI,Turbo,HT,14C/28T (120W) Max Mem 2400MHz	\$2,509	Each	10%	\$2,258	Other	UM-F1
12219_338-BJDV	12219_338-BJDV	Dell/EMC	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W) Max Mem 2400MHz	\$1,629	Each	10%	\$1,466	Other	UM-F1
12219_338-BJDW	12219_338-BJDW	Dell/EMC	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W) Max Mem 2400MHz	\$1,629	Each	10%	\$1,466	Other	UM-F1
12219_338-BJDY	12219_338-BJDY	Dell/EMC	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.60GT/s QPI,Turbo,HT,18C/36T (120W) Max Mem 2400MHz	\$3,499	Each	10%	\$3,149	Other	UM-F1
12219_338-BJEE	12219_338-BJEE	Dell/EMC	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.60GT/s QPI,Turbo,HT,14C/28T (120W) Max Mem 2400MHz	\$2,509	Each	10%	\$2,258	Other	UM-F1
12219_338-BJEJ	12219_338-BJEJ	Dell/EMC	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max Mem 2133MHz	\$719	Each	10%	\$647	Other	UM-F1
12219_338-BJET	12219_338-BJET	Dell/EMC	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max Mem 2133MHz,processor only,Cust Kit	\$1,878	Each	10%	\$1,691	Other	UM-F1
12219_338-BJEU	12219_338-BJEU	Dell/EMC	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max Mem 2133MHz, processor only,Cust Kit	\$834	Each	10%	\$751	Other	UM-F1
12219_338-BJEV	12219_338-BJEV	Dell/EMC	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.60GT/s QPI,Turbo,HT,14C/28T (120W) Max Mem 2400MHz,processor only,Cust Kit	\$3,487	Each	10%	\$3,139	Other	UM-F1
12219_338-BJFD	12219_338-BJFD	Dell/EMC	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.60GT/s QPI,Turbo,HT,18C/36T (120W) Max Mem 2400MHz,processor only,Cust Kit	\$4,843	Each	10%	\$4,358	Other	UM-F1
12219_338-BJFH	12219_338-BJFH	Dell/EMC	Intel Xeon E5-2630 v4 2.2GHz 25M Cache 8.0 GT/s QPI Turbo HT 10C/20T (85W) Max Mem 2133MHz, Cust Kit	\$1,332	Each	10%	\$1,199	Other	UM-F1
12219_338-BJFI	12219_338-BJFI	Dell/EMC	Intel Xeon E5-2683 v4 2.1GHz,40M Cache,9.60GT/s QPI,Turbo,HT,16C/32T (120W) Max Mem 2400MHz,processor only,Cust Kit	\$3,687	Each	10%	\$3,319	Other	UM-F1
12219_340-BKKS	12219_340-BKKS	Dell/EMC	E460 Shipping	\$59	Each	10%	\$53	Other	UM-F1
12219_340-BVSR	12219_340-BVSR	Dell/EMC	E460 Shipping LATAM	\$49	Each	10%	\$44	Other	UM-F1
12219_370-AAIP	12219_370-AAIP	Dell/EMC	Performance Optimized	\$0	Each	10%	\$0	Other	UM-F1
12219_370-ABWE	12219_370-ABWE	Dell/EMC	DIMM Blanks for System with 2 Processors	\$0	Each	10%	\$0	Other	UM-F1
12219_370-ABWN	12219_370-ABWN	Dell/EMC	DIMM Blanks for System with 1 Processor	\$0	Each	10%	\$0	Other	UM-F1
12219_370-ACPG	12219_370-ACPG	Dell/EMC	2400MT/s LRDIMMs	\$0	Each	10%	\$0	Other	UM-F1
12219_370-ACPH	12219_370-ACPH	Dell/EMC	2400MT/s RDIMMs	\$0	Each	10%	\$0	Other	UM-F1
12219_374-BBBX	12219_374-BBBX	Dell/EMC	No Additional Processor	\$0	Each	10%	\$0	Other	UM-F1
12219_379-BCSQ	12219_379-BCSQ	Dell/EMC	NA	\$0	Each	10%	\$0	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12219_384-BBBL	12219_384-BBBL	Dell/EMC	Performance BIOS Settings	\$0	Each	10%	\$0	Other	UM-F1
12219_385-BBCF	12219_385-BBCF	Dell/EMC	Redundant SD Cards Enabled	\$0	Each	10%	\$0	Other	UM-F1
12219_385-BBHO	12219_385-BBHO	Dell/EMC	iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise	\$469	Each	10%	\$422	Other	UM-F1
12219_385-BBLI	12219_385-BBLI	Dell/EMC	16GB SD Card For iSDSM	\$49	Each	10%	\$44	Other	UM-F1
12219_387-BBEY	12219_387-BBEY	Dell/EMC	No Energy Star	\$0	Each	10%	\$0	Other	UM-F1
12219_400-AJON	12219_400-AJON	Dell/EMC	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive	\$709	Each	10%	\$638	Other	UM-F1
12219_400-AJPD	12219_400-AJPD	Dell/EMC	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive,CusKit	\$701	Each	10%	\$631	Other	UM-F1
12219_400-AOQL	12219_400-AOQL	Dell/EMC	64GB Solid State SATA-DOM Boot Drive	\$1,250	Each	10%	\$1,125	Other	UM-F1
12219_400-AXPB	12219_400-AXPB	Dell/EMC	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive	\$2,120	Each	10%	\$1,908	Other	UM-F1
12219_400-AXPF	12219_400-AXPF	Dell/EMC	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive	\$3,703	Each	10%	\$3,333	Other	UM-F1
12219_400-AXRI	12219_400-AXRI	Dell/EMC	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive	\$1,155	Each	10%	\$1,040	Other	UM-F1
12219_400-AXRQ	12219_400-AXRQ	Dell/EMC	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive	\$2,180	Each	10%	\$1,962	Other	UM-F1
12219_405-AAJU	12219_405-AAJU	Dell/EMC	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	10%	\$242	Other	UM-F1
12219_405-AAJW	12219_405-AAJW	Dell/EMC	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard,CK	\$294	Each	10%	\$264	Other	UM-F1
12219_407-BBVK	12219_407-BBVK	Dell/EMC	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	10%	\$251	Other	UM-F1
12219_412-AAEE	12219_412-AAEE	Dell/EMC	120W Heatsink for PowerEdge R630	\$0	Each	10%	\$0	Other	UM-F1
12219_412-AAEF	12219_412-AAEF	Dell/EMC	160W Heatsink for PowerEdge R630	\$0	Each	10%	\$0	Other	UM-F1
12219_412-AAFB	12219_412-AAFB	Dell/EMC	Kit - 120W Heatsink for PowerEdge R630	\$21	Each	10%	\$19	Other	UM-F1
12219_412-AAFC	12219_412-AAFC	Dell/EMC	Kit - 160W Heatsink for PowerEdge R630	\$24	Each	10%	\$21	Other	UM-F1
12219_429-AAIQ	12219_429-AAIQ	Dell/EMC	No Internal Optical Drive	\$0	Each	10%	\$0	Other	UM-F1
12219_450-AAGG	12219_450-AAGG	Dell/EMC	No Power Cord	\$0	Each	10%	\$0	Other	UM-F1
12219_450-AALV	12219_450-AALV	Dell/EMC	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	10%	\$0	Other	UM-F1
12219_450-AAXG	12219_450-AAXG	Dell/EMC	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	10%	\$0	Other	UM-F1
12219_450-ACSL	12219_450-ACSL	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	10%	\$10	Other	UM-F1
12219_450-ACSM	12219_450-ACSM	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	10%	\$10	Other	UM-F1
12219_450-ACSO	12219_450-ACSO	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	10%	\$18	Other	UM-F1
12219_450-ADIJ	12219_450-ADIJ	Dell/EMC	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	10%	\$1,286	Other	UM-F1
12219_450-ADWM	12219_450-ADWM	Dell/EMC	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	10%	\$707	Other	UM-F1
12219_450-ADZC	12219_450-ADZC	Dell/EMC	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	10%	\$458	Other	UM-F1
12219_450-AEBL	12219_450-AEBL	Dell/EMC	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	10%	\$238	Other	UM-F1
12219_461-AADM	12219_461-AADM	Dell/EMC	PowerEdge Server FIPS TPM 2.0	\$59	Each	10%	\$53	Other	UM-F1
12219_461-AADZ	12219_461-AADZ	Dell/EMC	No Trusted Platform Module	\$0	Each	10%	\$0	Other	UM-F1
12219_461-AAED	12219_461-AAED	Dell/EMC	PE Server FIPS TPM 1.2v2 CC	\$59	Each	10%	\$53	Other	UM-F1
12219_470-ACHC	12219_470-ACHC	Dell/EMC	VxRail 10Gb BASE-T Cable Kit	\$59	Each	10%	\$53	Other	UM-F1
12219_470-ACHD	12219_470-ACHD	Dell/EMC	VxRail Small Form Factor Pluggable Cable Kit	\$29	Each	10%	\$26	Other	UM-F1
12219_492-BBDG	12219_492-BBDG	Dell/EMC	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$30	Each	10%	\$27	Other	UM-F1
12219_492-BBDH	12219_492-BBDH	Dell/EMC	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	10%	\$18	Other	UM-F1
12219_492-BBDI	12219_492-BBDI	Dell/EMC	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	10%	\$18	Other	UM-F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12219_492-BBLG	12219_492-BBLG	Dell/EMC	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	10%	\$18	Other	UM-F1
12219_528-BBCY	12219_528-BBCY	Dell/EMC	Dynamic Host Config Protocol Enabled	\$0	Each	10%	\$0	Other	UM-F1
12219_540-BBBB	12219_540-BBBB	Dell/EMC	Intel X520 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE BASE-T, rNDC	\$709	Each	10%	\$638	Other	UM-F1
12219_540-BBHY	12219_540-BBHY	Dell/EMC	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile	\$779	Each	10%	\$701	Other	UM-F1
12219_540-BBRL	12219_540-BBRL	Dell/EMC	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	10%	\$674	Other	UM-F1
12219_555-BCKN	12219_555-BCKN	Dell/EMC	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	10%	\$584	Other	UM-F1
12219_555-BCKO	12219_555-BCKO	Dell/EMC	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	10%	\$533	Other	UM-F1
12219_555-BCKP	12219_555-BCKP	Dell/EMC	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	10%	\$764	Other	UM-F1
12219_631-AAACK	12219_631-AAACK	Dell/EMC	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	10%	\$0	Other	UM-F1
12219_634-BIXZ	12219_634-BIXZ	Dell/EMC	VxRail Software v4.0, Factory Install	\$0	Each	10%	\$0	Other	UM-F1
12219_634-BQHO	12219_634-BQHO	Dell/EMC	VxRail Software v4.5, Factory Install	\$0	Each	10%	\$0	Other	UM-F1
12219_63PM5	12219_63PM5	Dell/EMC	Customer Kit,Solid State Drive,1.6T,SAS12.2.5,T-PM3M	\$1,442	Each	10%	\$1,298	Other	UM-F1
12219_6JW4X	12219_6JW4X	Dell/EMC	Customer Kit,Bezel,1U,13G,Electro Mechanical Compatible,TEA OLIVE	\$2	Each	10%	\$2	Other	UM-F1
12219_770-BBBC	12219_770-BBBC	Dell/EMC	ReadyRails Sliding Rails Without Cable Management Arm	\$149	Each	10%	\$134	Other	UM-F1
12219_770-BBBL	12219_770-BBBL	Dell/EMC	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	10%	\$170	Other	UM-F1
12219_770-BBMM	12219_770-BBMM	Dell/EMC	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	10%	\$44	Other	UM-F1
12219_770-BBHJ	12219_770-BBHJ	Dell/EMC	No Rack Rails or Cable Management Arm	\$0	Each	10%	\$0	Other	UM-F1
12219_770-BBIC	12219_770-BBIC	Dell/EMC	ReadyRails 1U Static Rails for 2/4-Post Racks,CusKit	\$67	Each	10%	\$60	Other	UM-F1
12219_770-BBIE	12219_770-BBIE	Dell/EMC	1U Cable Management Arm,CusKit	\$58	Each	10%	\$53	Other	UM-F1
12219_770-BBJS	12219_770-BBJS	Dell/EMC	ReadyRails Sliding Rails Without Cable Management Arm	\$84	Each	10%	\$75	Other	UM-F1
12219_770-BCIO	12219_770-BCIO	Dell/EMC	1U Combo Drop-In/Stab-In Rails	\$99	Each	10%	\$89	Other	UM-F1
12219_780-BCDD	12219_780-BCDD	Dell/EMC	No RAID for VxRail Appliance	\$0	Each	10%	\$0	Other	UM-F1
12219_CD1FY	12219_CD1FY	Dell/EMC	Customer Kit,Solid State Drive,400G,SAS12.2.5,T-PM3M	\$478	Each	10%	\$430	Other	UM-F1
12219_PG6NV	12219_PG6NV	Dell/EMC	Customer Kit,Solid State Drive,800G,SAS12.2.5,T-PM3M	\$840	Each	10%	\$756	Other	UM-F1
12219_PXTKK	12219_PXTKK	Dell/EMC	Customer Kit,Solid State Drive,1.9T,SAS12.2.5,T-PM3R	\$946	Each	10%	\$851	Other	UM-F1
12219_WK5VJ	12219_WK5VJ	Dell/EMC	Customer Kit,Solid State Drive,3.8T,SAS12.2.5,T-PM3R	\$1,799	Each	10%	\$1,619	Other	UM-F1
12210_310-8513	12210_310-8513	Dell/EMC	Power Cord, 220 volt,CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	10%	\$0	Other	UM-F1
12210_325-BCGS	12210_325-BCGS	Dell/EMC	VxRail Bezel 2U	\$69	Each	10%	\$62	Other	UM-F1
12210_329-BCZK	12210_329-BCZK	Dell/EMC	PE R730/xd Motherboard MLK	\$0	Each	10%	\$0	Other	UM-F1
12210_329-BDJT	12210_329-BDJT	Dell/EMC	Information,Electro Mechanical Compatible,PSNT	\$0	Each	10%	\$0	Other	UM-F1
12210_329-BDKD	12210_329-BDKD	Dell/EMC	MOD-BRND,STOR,13G,V470F	\$0	Each	10%	\$0	Other	UM-F1
12210_329-BDKE	12210_329-BDKE	Dell/EMC	MOD-BRND,STOR,13G,P470	\$0	Each	10%	\$0	Other	UM-F1
12210_329-BDKF	12210_329-BDKF	Dell/EMC	MOD-BRND,STOR,13G,V470	\$0	Each	10%	\$0	Other	UM-F1
12210_329-BDKG	12210_329-BDKG	Dell/EMC	MOD-BRND,STOR,13G,P470F	\$0	Each	10%	\$0	Other	UM-F1
12210_330-BBCL	12210_330-BBCL	Dell/EMC	Internal Dual SD Module	\$49	Each	10%	\$44	Other	UM-F1
12210_330-BBCO	12210_330-BBCO	Dell/EMC	R730/xd PCIe Riser 2, Center	\$50	Each	10%	\$45	Other	UM-F1
12210_330-BBCP	12210_330-BBCP	Dell/EMC	R730 PCIe Riser 3, Left Alternate	\$50	Each	10%	\$45	Other	UM-F1
12210_330-BBCR	12210_330-BBCR	Dell/EMC	R730/xd PCIe Riser 1, Right	\$50	Each	10%	\$45	Other	UM-F1

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	L(Column I) ALJP Proposed Price/UoM (Calculated)	K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
12210_330-BBDR	12210_330-BBDR	Dell/EMC	R730 PCIe Riser 3, Left Alternate,one x16 PCIe Slot with at least 1 Processor,CusKit	\$32	Each	10%	\$29	Other	UM-F1	
12210_330-BBEY	12210_330-BBEY	Dell/EMC	R730/xd PCIe Riser 1, Right, 3 x8 PCIe Slots with at least 2 Processors,CusKit	\$41	Each	10%	\$37	Other	UM-F1	
12210_330-BBEZ	12210_330-BBEZ	Dell/EMC	R730 PCIe Riser 3, Left, 2 x8 PCIe Slots with at least 1 Processor,CusKit	\$32	Each	10%	\$29	Other	UM-F1	
12210_338-BJCX	12210_338-BJCX	Dell/EMC	Intel Xeon E5-2630 v4 2.2GHz,25M Cache,8.0 GT/s QPI,Turbo,HT,10C/20T (85W) Max	\$1,009	Each	10%	\$908	Other	UM-F1	
12210_338-BJ CZ	12210_338-BJ CZ	Dell/EMC	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max	\$719	Each	10%	\$647	Other	UM-F1	
12210_338-BJDD	12210_338-BJDD	Dell/EMC	Intel Xeon E5-2683 v4 2.1GHz,40M Cache,9.60GT/s QPI,Turbo,HT,16C/32T (120W)	\$2,649	Each	10%	\$2,384	Other	UM-F1	
12210_338-BJDF	12210_338-BJDF	Dell/EMC	Intel Xeon E5-2683 v4 2.1GHz,40M Cache,9.60GT/s QPI,Turbo,HT,16C/32T (120W)	\$2,649	Each	10%	\$2,384	Other	UM-F1	
12210_338-BJDG	12210_338-BJDG	Dell/EMC	Intel Xeon E5-2630 v4 2.2GHz,25M Cache,8.0 GT/s QPI,Turbo,HT,10C/20T (85W) Max	\$1,009	Each	10%	\$908	Other	UM-F1	
12210_338-BJDK	12210_338-BJDK	Dell/EMC	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.60GT/s QPI,Turbo,HT,18C/36T (120W)	\$3,499	Each	10%	\$3,149	Other	UM-F1	
12210_338-BJDL	12210_338-BJDL	Dell/EMC	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max	\$1,359	Each	10%	\$1,223	Other	UM-F1	
12210_338-BJDN	12210_338-BJDN	Dell/EMC	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max	\$1,359	Each	10%	\$1,223	Other	UM-F1	
12210_338-BJDO	12210_338-BJDO	Dell/EMC	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.60GT/s QPI,Turbo,HT,14C/28T (120W)	\$2,509	Each	10%	\$2,258	Other	UM-F1	
12210_338-BJDV	12210_338-BJDV	Dell/EMC	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W)	\$1,629	Each	10%	\$1,466	Other	UM-F1	
12210_338-BJDW	12210_338-BJDW	Dell/EMC	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W)	\$1,629	Each	10%	\$1,466	Other	UM-F1	
12210_338-BJDY	12210_338-BJDY	Dell/EMC	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.60GT/s QPI,Turbo,HT,18C/36T (120W)	\$3,499	Each	10%	\$3,149	Other	UM-F1	
12210_338-BJEE	12210_338-BJEE	Dell/EMC	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.60GT/s QPI,Turbo,HT,14C/28T (120W)	\$2,509	Each	10%	\$2,258	Other	UM-F1	
12210_338-BJEJ	12210_338-BJEJ	Dell/EMC	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max	\$719	Each	10%	\$647	Other	UM-F1	
12210_340-BKJE	12210_340-BKJE	Dell/EMC	P470F Base	\$49	Each	10%	\$44	Other	UM-F1	
12210_340-BVSS	12210_340-BVSS	Dell/EMC	PV470 Shipping LATAM	\$39	Each	10%	\$35	Other	UM-F1	
12210_350-BBIL	12210_350-BBIL	Dell/EMC	Chassis with up to 16, 2.5 Hard Drives	\$350	Each	10%	\$315	Other	UM-F1	
12210_370-AAIP	12210_370-AAIP	Dell/EMC	Performance Optimized	\$0	Each	10%	\$0	Other	UM-F1	
12210_370-ABWE	12210_370-ABWE	Dell/EMC	DIMM Blanks for System with 2 Processors	\$0	Each	10%	\$0	Other	UM-F1	
12210_370-ABWF	12210_370-ABWF	Dell/EMC	DIMM Blanks for System with 1 Processor	\$0	Each	10%	\$0	Other	UM-F1	
12210_370-ACPG	12210_370-ACPG	Dell/EMC	2400MT/s LRDIMMs	\$0	Each	10%	\$0	Other	UM-F1	
12210_370-ACPH	12210_370-ACPH	Dell/EMC	2400MT/s RDIMMs	\$0	Each	10%	\$0	Other	UM-F1	
12210_374-BBEX	12210_374-BBEX	Dell/EMC	No Additional Processor	\$0	Each	10%	\$0	Other	UM-F1	
12210_374-BBHM	12210_374-BBHM	Dell/EMC	Standard Heatsink for PowerEdge R730/R730xd	\$0	Each	10%	\$0	Other	UM-F1	
12210_374-BBHN	12210_374-BBHN	Dell/EMC	Heatsink for GPUs PowerEdge R730	\$0	Each	10%	\$0	Other	UM-F1	
12210_379-BCSQ	12210_379-BCSQ	Dell/EMC	NA	\$0	Each	10%	\$0	Other	UM-F1	
12210_384-BBBL	12210_384-BBBL	Dell/EMC	Performance BIOS Settings	\$0	Each	10%	\$0	Other	UM-F1	
12210_385-BBCF	12210_385-BBCF	Dell/EMC	Redundant SD Cards Enabled	\$0	Each	10%	\$0	Other	UM-F1	
12210_385-BBHO	12210_385-BBHO	Dell/EMC	iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise	\$469	Each	10%	\$422	Other	UM-F1	
12210_385-BBLI	12210_385-BBLI	Dell/EMC	16GB SD Card For iDSDM	\$49	Each	10%	\$44	Other	UM-F1	
12210_387-BBEY	12210_387-BBEY	Dell/EMC	No Energy Star	\$0	Each	10%	\$0	Other	UM-F1	
12210_400-AJON	12210_400-AJON	Dell/EMC	1.2TB 10K RPM SAS 2.5in Hot-plug Hard Drive	\$709	Each	10%	\$638	Other	UM-F1	
12210_400-AOOL	12210_400-AOOL	Dell/EMC	64GB Solid State SATA-DOM Boot Drive	\$1,250	Each	10%	\$1,125	Other	UM-F1	
12210_400-AXPB	12210_400-AXPB	Dell/EMC	1.92TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive	\$2,120	Each	10%	\$1,908	Other	UM-F1	
12210_400-AXPF	12210_400-AXPF	Dell/EMC	3.84TB SSD SAS Read Intensive 12Gbps 512 2.5in Hot-plug AG Drive	\$3,703	Each	10%	\$3,333	Other	UM-F1	
12210_400-AXRI	12210_400-AXRI	Dell/EMC	1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive	\$1,155	Each	10%	\$1,040	Other	UM-F1	
12210_400-AXRQ	12210_400-AXRQ	Dell/EMC	3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive	\$2,180	Each	10%	\$1,962	Other	UM-F1	
12210_405-AAJU	12210_405-AAJU	Dell/EMC	HBA330 12Gbps SAS HBA Controller (NON-RAID), MiniCard	\$269	Each	10%	\$242	Other	UM-F1	
12210_407-BBVK	12210_407-BBVK	Dell/EMC	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	10%	\$251	Other	UM-F1	
12210_429-AAOJ	12210_429-AAOJ	Dell/EMC	Optical Drive Filler	\$0	Each	10%	\$0	Other	UM-F1	
12210_450-AAGG	12210_450-AAGG	Dell/EMC	No Power Cord	\$0	Each	10%	\$0	Other	UM-F1	
12210_450-AALV	12210_450-AALV	Dell/EMC	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	\$0	Each	10%	\$0	Other	UM-F1	
12210_450-AAXG	12210_450-AAXG	Dell/EMC	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	10%	\$0	Other	UM-F1	
12210_450-ACSL	12210_450-ACSL	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	10%	\$10	Other	UM-F1	
12210_450-ACSM	12210_450-ACSM	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 2.5 Feet (2m) Power Cord, Argentina	\$11	Each	10%	\$10	Other	UM-F1	
12210_450-ACSO	12210_450-ACSO	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	10%	\$18	Other	UM-F1	
12210_450-ADIJ	12210_450-ADIJ	Dell/EMC	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	10%	\$1,286	Other	UM-F1	
12210_450-ADWM	12210_450-ADWM	Dell/EMC	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	10%	\$707	Other	UM-F1	
12210_461-AADM	12210_461-AADM	Dell/EMC	PowerEdge Server FIPS TPM 2.0	\$59	Each	10%	\$53	Other	UM-F1	
12210_461-AADZ	12210_461-AADZ	Dell/EMC	No Trusted Platform Module	\$0	Each	10%	\$0	Other	UM-F1	
12210_461-AAED	12210_461-AAED	Dell/EMC	PE Server FIPS TPM 1.2v2 CC	\$59	Each	10%	\$53	Other	UM-F1	
12210_470-ACHC	12210_470-ACHC	Dell/EMC	VxRail 10Gb BASE-T Cable Kit	\$59	Each	10%	\$53	Other	UM-F1	
12210_470-ACHD	12210_470-ACHD	Dell/EMC	VxRail Small Form Factor Pluggable Cable Kit	\$29	Each	10%	\$26	Other	UM-F1	
12210_489-BBCN	12210_489-BBCN	Dell/EMC	NVIDIA Tesla P40 24GB GPU, Passive	\$11,149	Each	10%	\$10,034	Other	UM-F1	
12210_490-BCDP	12210_490-BCDP	Dell/EMC	R730 GPU Installation Kit	\$99	Each	10%	\$89	Other	UM-F1	
12210_490-BDHG	12210_490-BDHG	Dell/EMC	NVIDIA GPU Power Cable	\$19	Each	10%	\$17	Other	UM-F1	
12210_490-BDIG	12210_490-BDIG	Dell/EMC	NVIDIA Tesla M10 GPU CusKit	\$5,158	Each	10%	\$4,642	Other	UM-F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Column M Product Category (if applicable)
12210_490-BDLI	12210_490-BDLI	Dell/EMC	NVIDIA Tesla M10 32Gb Passive GPU	\$5,129	Each	10%	\$4,616	Other	UM-F1
12210_492-BBDG	12210_492-BBDG	Dell/EMC	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas,	\$30	Each	10%	\$27	Other	UM-F1
12210_492-BBDH	12210_492-BBDH	Dell/EMC	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas,	\$20	Each	10%	\$18	Other	UM-F1
12210_492-BBDI	12210_492-BBDI	Dell/EMC	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	10%	\$18	Other	UM-F1
12210_492-BBLG	12210_492-BBLG	Dell/EMC	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	10%	\$18	Other	UM-F1
12210_528-BBCY	12210_528-BBCY	Dell/EMC	Dynamic Host Config Protocol Enabled	\$0	Each	10%	\$0	Other	UM-F1
12210_540-BBBB	12210_540-BBBB	Dell/EMC	Intel X520 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE BASE-T, rNDC	\$709	Each	10%	\$638	Other	UM-F1
12210_540-BBCT	12210_540-BBCT	Dell/EMC	Intel X520 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$779	Each	10%	\$701	Other	UM-F1
12210_540-BBHP	12210_540-BBHP	Dell/EMC	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	10%	\$585	Other	UM-F1
12210_540-BBHQ	12210_540-BBHQ	Dell/EMC	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	10%	\$836	Other	UM-F1
12210_540-BBHY	12210_540-BBHY	Dell/EMC	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile	\$779	Each	10%	\$701	Other	UM-F1
12210_540-BBRL	12210_540-BBRL	Dell/EMC	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	10%	\$674	Other	UM-F1
12210_540-BBRO	12210_540-BBRO	Dell/EMC	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	10%	\$674	Other	UM-F1
12210_555-BCKN	12210_555-BCKN	Dell/EMC	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	10%	\$584	Other	UM-F1
12210_555-BCKO	12210_555-BCKO	Dell/EMC	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	10%	\$533	Other	UM-F1
12210_555-BCKP	12210_555-BCKP	Dell/EMC	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	10%	\$764	Other	UM-F1
12210_631-AACK	12210_631-AACK	Dell/EMC	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	10%	\$0	Other	UM-F1
12210_634-BIXZ	12210_634-BIXZ	Dell/EMC	VxRail Software v4.0, Factory Install	\$0	Each	10%	\$0	Other	UM-F1
12210_634-BQHO	12210_634-BQHO	Dell/EMC	VxRail Software v4.5, Factory Install	\$0	Each	10%	\$0	Other	UM-F1
12210_692-BBBB	12210_692-BBBB	Dell/EMC	CFI, STANDARD OPTION NOT SELECTED	\$0	Each	10%	\$0	Other	UM-F1
12210_750-AAEL	12210_750-AAEL	Dell/EMC	PCIe Slot Filler, R730/R730xd	\$0	Each	10%	\$0	Other	UM-F1
12210_770-BBBE	12210_770-BBBE	Dell/EMC	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	10%	\$44	Other	UM-F1
12210_770-BBBQ	12210_770-BBBQ	Dell/EMC	ReadyRails Sliding Rails	\$149	Each	10%	\$134	Other	UM-F1
12210_770-BBBR	12210_770-BBBR	Dell/EMC	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	10%	\$170	Other	UM-F1
12210_770-BBBS	12210_770-BBBS	Dell/EMC	No Rack Rails	\$0	Each	10%	\$0	Other	UM-F1
12210_770-BCIP	12210_770-BCIP	Dell/EMC	2U Combo Drop-In/Stub-In Rails	\$99	Each	10%	\$89	Other	UM-F1
12210_780-BCDE	12210_780-BCDE	Dell/EMC	No RAID for VxRail Appliance	\$0	Each	10%	\$0	Other	UM-F1
12212_310-8513	12212_310-8513	Dell/EMC	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	\$0	Each	10%	\$0	Other	UM-F1
12212_325-BCGS	12212_325-BCGS	Dell/EMC	VxRail Bezel 2U	\$69	Each	10%	\$62	Other	UM-F1
12212_325-BCGV	12212_325-BCGV	Dell/EMC	S470 Branding	\$0	Each	10%	\$0	Other	UM-F1
12212_329-BCZK	12212_329-BCZK	Dell/EMC	PE R730/xd Motherboard MLK	\$0	Each	10%	\$0	Other	UM-F1
12212_329-BDJT	12212_329-BDJT	Dell/EMC	Information, Electro Mechanical Compatible, PSNT	\$0	Each	10%	\$0	Other	UM-F1
12212_330-BBCL	12212_330-BBCL	Dell/EMC	Internal Dual SD Module	\$49	Each	10%	\$44	Other	UM-F1
12212_330-BBCO	12212_330-BBCO	Dell/EMC	R730/xd PCIe Riser 2, Center	\$50	Each	10%	\$45	Other	UM-F1
12212_330-BBCR	12212_330-BBCR	Dell/EMC	R730/xd PCIe Riser 1, Right	\$50	Each	10%	\$45	Other	UM-F1
12212_330-BBEY	12212_330-BBEY	Dell/EMC	R730/xd PCIe Riser 1, Right, 3 x8 PCIe Slots with at least 2 Processors, CusKit	\$41	Each	10%	\$37	Other	UM-F1
12212_338-BJCX	12212_338-BJCX	Dell/EMC	Intel Xeon E5-2630 v4 2.2GHz, 25M Cache, 8.0 GT/s QPI, Turbo, HT, 10C/20T (85W) Max Mem 2133MHz	\$1,009	Each	10%	\$908	Other	UM-F1
12212_338-BJGZ	12212_338-BJGZ	Dell/EMC	Intel Xeon E5-2620 v4 2.1GHz, 20M Cache, 8.0GT/s QPI, Turbo, HT, 8C/16T (85W) Max	\$719	Each	10%	\$647	Other	UM-F1
12212_338-BJDD	12212_338-BJDD	Dell/EMC	Intel Xeon E5-2683 v4 2.1GHz, 40M Cache, 9.60GT/s QPI, Turbo, HT, 16C/32T (120W)	\$2,649	Each	10%	\$2,384	Other	UM-F1
12212_338-BJDF	12212_338-BJDF	Dell/EMC	Intel Xeon E5-2683 v4 2.1GHz, 40M Cache, 9.60GT/s QPI, Turbo, HT, 16C/32T (120W)	\$2,649	Each	10%	\$2,384	Other	UM-F1
12212_338-BJDK	12212_338-BJDK	Dell/EMC	Intel Xeon E5-2630 v4 2.2GHz, 25M Cache, 8.0 GT/s QPI, Turbo, HT, 10C/20T (85W) Max Mem 2133MHz	\$1,009	Each	10%	\$908	Other	UM-F1
12212_338-BJDL	12212_338-BJDL	Dell/EMC	Intel Xeon E5-2695 v4 2.1GHz, 45M Cache, 9.60GT/s QPI, Turbo, HT, 18C/36T (120W)	\$3,499	Each	10%	\$3,149	Other	UM-F1
12212_338-BJDN	12212_338-BJDN	Dell/EMC	Intel Xeon E5-2640 v4 2.4GHz, 25M Cache, 8.0GT/s QPI, Turbo, HT, 10C/20T (90W) Max Mem 2133MHz	\$1,359	Each	10%	\$1,223	Other	UM-F1
12212_338-BJDN	12212_338-BJDN	Dell/EMC	Intel Xeon E5-2640 v4 2.4GHz, 25M Cache, 8.0GT/s QPI, Turbo, HT, 10C/20T (90W) Max Mem 2133MHz	\$1,359	Each	10%	\$1,223	Other	UM-F1
12212_338-BJDO	12212_338-BJDO	Dell/EMC	Intel Xeon E5-2680 v4 2.4GHz, 35M Cache, 9.60GT/s QPI, Turbo, HT, 14C/28T (120W) Max Mem 2400MHz	\$2,509	Each	10%	\$2,258	Other	UM-F1
12212_338-BJDV	12212_338-BJDV	Dell/EMC	Intel Xeon E5-2650 v4 2.2GHz, 30M Cache, 9.60GT/s QPI, Turbo, HT, 12C/24T (105W) Max Mem 2400MHz	\$1,629	Each	10%	\$1,466	Other	UM-F1
12212_338-BJDW	12212_338-BJDW	Dell/EMC	Intel Xeon E5-2850 v4 2.2GHz, 30M Cache, 9.60GT/s QPI, Turbo, HT, 12C/24T (105W)	\$1,629	Each	10%	\$1,466	Other	UM-F1
12212_338-BJDY	12212_338-BJDY	Dell/EMC	Intel Xeon E5-2695 v4 2.1GHz, 45M Cache, 9.60GT/s QPI, Turbo, HT, 18C/36T (120W)	\$3,499	Each	10%	\$3,149	Other	UM-F1
12212_338-BJEE	12212_338-BJEE	Dell/EMC	Intel Xeon E5-2680 v4 2.4GHz, 35M Cache, 9.60GT/s QPI, Turbo, HT, 14C/28T (120W)	\$2,509	Each	10%	\$2,258	Other	UM-F1
12212_338-BJEJ	12212_338-BJEJ	Dell/EMC	Intel Xeon E5-2620 v4 2.1GHz, 20M Cache, 8.0GT/s QPI, Turbo, HT, 8C/16T (85W) Max	\$719	Each	10%	\$647	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base Price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12212_338-BJET	12212_338-BJET	Dell/EMC	Intel Xeon E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max Mem 2133MHz,processor only,Cust Kit	\$1,878	Each	10%	\$1,691	Other	UM-F1
12212_338-BJEU	12212_338-BJEU	Dell/EMC	Intel Xeon E5-2620 v4 2.1GHz,20M Cache,8.0GT/s QPI,Turbo,HT,8C/16T (85W) Max Mem 2133MHz, processor only,Cust Kit	\$834	Each	10%	\$751	Other	UM-F1
12212_338-BJEV	12212_338-BJEV	Dell/EMC	Intel Xeon E5-2680 v4 2.4GHz,35M Cache,9.60GT/s QPI,Turbo,HT,14C/28T (120W) Max Mem 2400MHz,processor only,Cust Kit	\$3,487	Each	10%	\$3,139	Other	UM-F1
12212_338-BJEZ	12212_338-BJEZ	Dell/EMC	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W) Max Mem 2400MHz,processor only,Cust Kit	\$2,332	Each	10%	\$2,098	Other	UM-F1
12212_338-BJFD	12212_338-BJFD	Dell/EMC	Intel Xeon E5-2695 v4 2.1GHz,45M Cache,9.60GT/s QPI,Turbo,HT,18C/36T (120W)	\$4,843	Each	10%	\$4,358	Other	UM-F1
12212_338-BJFH	12212_338-BJFH	Dell/EMC	Intel Xeon E5-2630 v4 2.2GHz 25M Cache 8.0 GT/s QPI Turbo HT 10C/20T (85W) Max	\$1,332	Each	10%	\$1,199	Other	UM-F1
12212_338-BJFI	12212_338-BJFI	Dell/EMC	Intel Xeon E5-2683 v4 2.1GHz,40M Cache,9.60GT/s QPI,Turbo,HT,16C/32T (120W) Max Mem 2400MHz,processor only,Cust Kit	\$3,687	Each	10%	\$3,319	Other	UM-F1
12212_340-BKJD	12212_340-BKJD	Dell/EMC	S470 Shipping	\$59	Each	10%	\$53	Other	UM-F1
12212_340-BVST	12212_340-BVST	Dell/EMC	S470 Shipping LATAM	\$39	Each	10%	\$35	Other	UM-F1
12212_350-BBFY	12212_350-BBFY	Dell/EMC	Chassis with up to 12, 3.5" Hard Drives	\$200	Each	10%	\$180	Other	UM-F1
12212_370-AAIP	12212_370-AAIP	Dell/EMC	Performance Optimized	\$0	Each	10%	\$0	Other	UM-F1
12212_370-ABWE	12212_370-ABWE	Dell/EMC	DIMM Blanks for System with 2 Processors	\$0	Each	10%	\$0	Other	UM-F1
12212_370-ABWF	12212_370-ABWF	Dell/EMC	DIMM Blanks for System with 1 Processor	\$0	Each	10%	\$0	Other	UM-F1
12212_370-ACPG	12212_370-ACPG	Dell/EMC	2400MT/s LRDIMMs	\$0	Each	10%	\$0	Other	UM-F1
12212_370-ACPH	12212_370-ACPH	Dell/EMC	2400MT/s RDIMMs	\$0	Each	10%	\$0	Other	UM-F1
12212_374-BBBX	12212_374-BBBX	Dell/EMC	No Additional Processor	\$0	Each	10%	\$0	Other	UM-F1
12212_374-BBHM	12212_374-BBHM	Dell/EMC	Standard Heatsink for PowerEdge R730/R730xd	\$0	Each	10%	\$0	Other	UM-F1
12212_379-BCSQ	12212_379-BCSQ	Dell/EMC	NA	\$0	Each	10%	\$0	Other	UM-F1
12212_384-BBBL	12212_384-BBBL	Dell/EMC	Performance BIOS Settings	\$0	Each	10%	\$0	Other	UM-F1
12212_385-BBCF	12212_385-BBCF	Dell/EMC	Redundant SD Cards Enabled	\$0	Each	10%	\$0	Other	UM-F1
12212_385-BBHO	12212_385-BBHO	Dell/EMC	iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise	\$469	Each	10%	\$422	Other	UM-F1
12212_385-BBHP	12212_385-BBHP	Dell/EMC	iDRAC8 Enterprise,Perpetual,Digital License,All Poweredge Platforms,CusKit	\$489	Each	10%	\$440	Other	UM-F1
12212_385-BBLI	12212_385-BBLI	Dell/EMC	16GB SD Card For iSDSDM	\$49	Each	10%	\$44	Other	UM-F1
12212_387-BBEY	12212_387-BBEY	Dell/EMC	No Energy Star	\$0	Each	10%	\$0	Other	UM-F1
12212_400-AMUQ	12212_400-AMUQ	Dell/EMC	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive, Cus Kit	\$1,009	Each	10%	\$908	Other	UM-F1
12212_400-AOQL	12212_400-AOQL	Dell/EMC	64GB Solid State SATA-DOM Boot Drive	\$1,250	Each	10%	\$1,125	Other	UM-F1
12212_400-AOTW	12212_400-AOTW	Dell/EMC	4TB 7.2K RPM SAS 12Gbps 3.5in Hot-plug Hard Drive	\$649	Each	10%	\$584	Other	UM-F1
12212_405-AAJU	12212_405-AAJU	Dell/EMC	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard	\$269	Each	10%	\$242	Other	UM-F1
12212_405-AAJW	12212_405-AAJW	Dell/EMC	HBA330 12Gbps SAS HBA Controller (NON-RAID), Minicard,CK	\$294	Each	10%	\$264	Other	UM-F1
12212_407-BBVK	12212_407-BBVK	Dell/EMC	SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	\$279	Each	10%	\$251	Other	UM-F1
12212_412-AAFU	12212_412-AAFU	Dell/EMC	Kit - 1,2U CPU Heatsink for PowerEdge R730xd (CPU with 105W or less)	\$27	Each	10%	\$25	Other	UM-F1
12212_412-AAFW	12212_412-AAFW	Dell/EMC	Kit - 2U CPU Heatsink for PowerEdge R730 without GPU, or PowerEdge R730x	\$24	Each	10%	\$22	Other	UM-F1
12212_450-AAGG	12212_450-AAGG	Dell/EMC	No Power Cord	\$0	Each	10%	\$0	Other	UM-F1
12212_450-AALV	12212_450-AALV	Dell/EMC	Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines,	\$0	Each	10%	\$0	Other	UM-F1
12212_450-AAXG	12212_450-AAXG	Dell/EMC	IRSM 2073 to C13, 250 Volt, 10 AMP, 2.5 Meters, Power Cord, Argentina	\$0	Each	10%	\$0	Other	UM-F1
12212_450-ACGM	12212_450-ACGM	Dell/EMC	Kit - Power Cord, 125V,15A,3M,5-15/C13	\$25	Each	10%	\$22	Other	UM-F1
12212_450-ACGZ	12212_450-ACGZ	Dell/EMC	C13 to C14, PDU Style, 12 AMP, 13 Feet (4m) Power Cord, North America,CusKit	\$18	Each	10%	\$17	Other	UM-F1
12212_450-ACHI	12212_450-ACHI	Dell/EMC	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America,CusKit	\$12	Each	10%	\$11	Other	UM-F1
12212_450-ACSI	12212_450-ACSI	Dell/EMC	C13 to C14, PDU Style, 12 AMP, 2 Feet (.6m) Power Cord, North America,CusKit	\$11	Each	10%	\$10	Other	UM-F1
12212_450-ACSL	12212_450-ACSL	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina	\$11	Each	10%	\$10	Other	UM-F1
12212_450-ACSM	12212_450-ACSM	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina	\$11	Each	10%	\$10	Other	UM-F1
12212_450-ACSO	12212_450-ACSO	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina	\$20	Each	10%	\$18	Other	UM-F1
12212_450-ADIJ	12212_450-ADIJ	Dell/EMC	Dual, Hot-plug, Redundant DC Power Supply (1+1), 1100W -48VDC Only	\$1,429	Each	10%	\$1,286	Other	UM-F1
12212_450-ADIR	12212_450-ADIR	Dell/EMC	Power Cord, IRSM 2703 to C14, 250V, 10A, 2.5m, Argentina, CusKit	\$20	Each	10%	\$18	Other	UM-F1
12212_450-ADWM	12212_450-ADWM	Dell/EMC	Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	\$785	Each	10%	\$707	Other	UM-F1
12212_450-ADZC	12212_450-ADZC	Dell/EMC	Single, Hot-plug DC Power Supply (1+0), 1100W -48VDC Only,CusKit	\$509	Each	10%	\$458	Other	UM-F1
12212_450-AEBL	12212_450-AEBL	Dell/EMC	Single, Hot-plug Power Supply (1+0), 1100W,CusKit	\$264	Each	10%	\$238	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
12212_461-AADM	12212_461-AADM	Dell/EMC	PowerEdge Server FIPS TPM 2.0	\$59	Each	10%	\$53	Other	UM-F1
12212_461-AADZ	12212_461-AADZ	Dell/EMC	No Trusted Platform Module	\$0	Each	10%	\$0	Other	UM-F1
12212_461-AAED	12212_461-AAED	Dell/EMC	PE Server FIPS TPM 1.2v2 CC	\$59	Each	10%	\$53	Other	UM-F1
12212_470-AATX	12212_470-AATX	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 13 Feet (4m) Power Cord, Argentina,CusKit	\$11	Each	10%	\$10	Other	UM-F1
12212_470-AAUB	12212_470-AAUB	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 6.5 Feet (2m) Power Cord, Argentina,CusKit	\$13	Each	10%	\$12	Other	UM-F1
12212_470-AAUD	12212_470-AAUD	Dell/EMC	C13 to C14, PDU Style, 10 AMP, 2 Feet (.6m) Power Cord, Argentina,CusKit	\$11	Each	10%	\$10	Other	UM-F1
12212_470-AAVG	12212_470-AAVG	Dell/EMC	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter,CusKit	\$135	Each	10%	\$122	Other	UM-F1
12212_470-AAVJ	12212_470-AAVJ	Dell/EMC	VxRail 10Gb BASE-T Cable Kit	\$105	Each	10%	\$95	Other	UM-F1
12212_470-ACHC	12212_470-ACHC	Dell/EMC	VxRail Small Form Factor Pluggable Cable Kit	\$59	Each	10%	\$53	Other	UM-F1
12212_470-ACHD	12212_470-ACHD	Dell/EMC	Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	\$29	Each	10%	\$26	Other	UM-F1
12212_492-BBDG	12212_492-BBDG	Dell/EMC	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$30	Each	10%	\$27	Other	UM-F1
12212_492-BBDH	12212_492-BBDH	Dell/EMC	Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	\$20	Each	10%	\$18	Other	UM-F1
12212_492-BBDI	12212_492-BBDI	Dell/EMC	C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America	\$20	Each	10%	\$18	Other	UM-F1
12212_492-BBLG	12212_492-BBLG	Dell/EMC	Power Cord, C13, BR14136, 6 feet/1.8 meter, 250V, 10A, for Brazil	\$20	Each	10%	\$18	Other	UM-F1
12212_528-BBCY	12212_528-BBCY	Dell/EMC	Dynamic Host Config Protocol Enabled	\$0	Each	10%	\$0	Other	UM-F1
12212_540-BBBB	12212_540-BBBB	Dell/EMC	Intel X520 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE BASE-T, rNDC	\$709	Each	10%	\$638	Other	UM-F1
12212_540-BBCT	12212_540-BBCT	Dell/EMC	Intel X520 Dual Port 10GbE SFP+ Adapter, PCIe Full Height	\$779	Each	10%	\$701	Other	UM-F1
12212_540-BBDR	12212_540-BBDR	Dell/EMC	Intel X520 DP 10Gb DA/SFP+ Server Adapter,Full Height,CusKit	\$729	Each	10%	\$656	Other	UM-F1
12212_540-BBDW	12212_540-BBDW	Dell/EMC	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile,CusKit	\$729	Each	10%	\$656	Other	UM-F1
12212_540-BBHJ	12212_540-BBHJ	Dell/EMC	Intel X520 DP 10Gb DA/SFP+, + i350 DP 1Gb Ethernet, Network Daughter Card,CusKit	\$642	Each	10%	\$578	Other	UM-F1
12212_540-BBHP	12212_540-BBHP	Dell/EMC	Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$650	Each	10%	\$585	Other	UM-F1
12212_540-BBHQ	12212_540-BBHQ	Dell/EMC	Intel X710 Quad Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	\$929	Each	10%	\$836	Other	UM-F1
12212_540-BBHY	12212_540-BBHY	Dell/EMC	Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile	\$779	Each	10%	\$701	Other	UM-F1
12212_540-BBRL	12212_540-BBRL	Dell/EMC	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Low Profile	\$749	Each	10%	\$674	Other	UM-F1
12212_540-BBRO	12212_540-BBRO	Dell/EMC	Intel X550 Dual Port 10GbE BASE-T Adapter, PCIe Full Height	\$749	Each	10%	\$674	Other	UM-F1
12212_555-BCKN	12212_555-BCKN	Dell/EMC	Intel X710 Dual Port 10GbE SFP+ Adapter, PCIe Low Profile	\$649	Each	10%	\$584	Other	UM-F1
12212_555-BCKO	12212_555-BCKO	Dell/EMC	Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	\$592	Each	10%	\$533	Other	UM-F1
12212_555-BCKP	12212_555-BCKP	Dell/EMC	Intel X710 Quad Port 10GbE SFP+, rNDC	\$849	Each	10%	\$764	Other	UM-F1
12212_631-AAACK	12212_631-AAACK	Dell/EMC	No Systems Documentation, No OpenManage DVD Kit	\$0	Each	10%	\$0	Other	UM-F1
12212_634-BCXY	12212_634-BCXY	Dell/EMC	Dell Process Acceleration Technology Pro, CusKit	\$1,000	Each	10%	\$900	Other	UM-F1
12212_634-BIXZ	12212_634-BIXZ	Dell/EMC	VxRail Software v4.0, Factory Install	\$0	Each	10%	\$0	Other	UM-F1
12212_634-BQHO	12212_634-BQHO	Dell/EMC	VxRail Software v4.5, Factory Install	\$0	Each	10%	\$0	Other	UM-F1
12212_750-AAEL	12212_750-AAEL	Dell/EMC	PCIe Slot Filler, R730/R730xd	\$0	Each	10%	\$0	Other	UM-F1
12212_770-BBBE	12212_770-BBBE	Dell/EMC	ReadyRails Static Rails for 2/4-post Racks	\$49	Each	10%	\$44	Other	UM-F1
12212_770-BBBQ	12212_770-BBBQ	Dell/EMC	ReadyRails Sliding Rails	\$149	Each	10%	\$134	Other	UM-F1
12212_770-BBBR	12212_770-BBBR	Dell/EMC	ReadyRails Sliding Rails With Cable Management Arm	\$189	Each	10%	\$170	Other	UM-F1
12212_770-BBBS	12212_770-BBBS	Dell/EMC	No Rack Rails	\$0	Each	10%	\$0	Other	UM-F1
12212_770-BBIO	12212_770-BBIO	Dell/EMC	ReadyRails 2U Static Rails for 2/4-Post Racks,CusKit	\$70	Each	10%	\$63	Other	UM-F1
12212_770-BBIP	12212_770-BBIP	Dell/EMC	2U Cable Management Arm,CusKit	\$68	Each	10%	\$62	Other	UM-F1
12212_770-BCIP	12212_770-BCIP	Dell/EMC	2U Combo Drop-In/Stab-In Rails	\$99	Each	10%	\$89	Other	UM-F1
12212_780-BCDC	12212_780-BCDC	Dell/EMC	No RAID for VxRail Appliance	\$0	Each	10%	\$0	Other	UM-F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
12212_H0KJC	12212_H0KJC	Dell/EMC	Module,Printed Wiring Assy,Planar,R730/XD,Wistron,Mid-Life Kicker	\$278	Each	10%	\$250	Other	UM-F1
12212_VNRW5	12212_VNRW5	Dell/EMC	Module,Power Supply,1100W,Redundant,LITEON	\$0	Each	10%	\$0	Other	UM-F1
13592_848-0185	13592_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13592_848-0186	13592_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13592_848-0187	13592_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13592_848-0188	13592_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13590_848-0185	13590_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13590_848-0186	13590_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13590_848-0187	13590_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13590_848-0188	13590_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13604_848-0185	13604_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13604_848-0186	13604_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13604_848-0187	13604_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13604_848-0188	13604_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13610_848-0185	13610_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13610_848-0186	13610_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13610_848-0187	13610_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13610_848-0188	13610_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13619_848-0185	13619_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13619_848-0186	13619_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13619_848-0187	13619_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13619_848-0188	13619_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13608_848-0185	13608_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13608_848-0186	13608_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13608_848-0187	13608_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13608_848-0188	13608_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13617_848-0185	13617_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13617_848-0186	13617_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13617_848-0187	13617_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13617_848-0188	13617_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13606_848-0185	13606_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13606_848-0186	13606_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13606_848-0187	13606_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13606_848-0188	13606_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13600_848-0185	13600_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13600_848-0186	13600_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13600_848-0187	13600_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13600_848-0188	13600_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1

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Vendor Notes:

Updated November 25, 2020

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13614_848-0185	13614_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13614_848-0186	13614_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13614_848-0187	13614_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13614_848-0188	13614_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13612_848-0185	13612_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13612_848-0186	13612_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13612_848-0187	13612_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13612_848-0188	13612_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13640_848-0185	13640_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13640_848-0186	13640_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13640_848-0187	13640_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13640_848-0188	13640_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13598_848-0185	13598_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13598_848-0186	13598_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13598_848-0187	13598_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13598_848-0188	13598_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13594_848-0185	13594_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13594_848-0186	13594_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13594_848-0187	13594_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13594_848-0188	13594_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
13639_848-0185	13639_848-0185	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 6 months Core Storage	\$36,875	Each	10%	\$33,188	Other	UM-F1
13639_848-0186	13639_848-0186	Dell/EMC	TAM for Infrastructure Guidance - Quarter allocation - 12 months Core Storage	\$73,750	Each	10%	\$66,375	Other	UM-F1
13639_848-0187	13639_848-0187	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 6 months - Core Storage	\$40,000	Each	10%	\$36,000	Other	UM-F1
13639_848-0188	13639_848-0188	Dell/EMC	TAM for Designated Remote Support - Quarter allocation - 12 months Core Storage	\$80,000	Each	10%	\$72,000	Other	UM-F1
M-OPT-UXAFA-MON	M-OPT-UXAFA-MON	NA	OPTIMIZE FOR UNITY AFA MON SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-OPT-UXAFA-QTR	M-OPT-UXAFA-QTR	NA	OPTIMIZE FOR UNITY AFA QTRLY SUPPORT	\$295,185	Each	10%	\$265,667	Other	UM-F1
M-OPT-UXHFA-MON	M-OPT-UXHFA-MON	NA	OPTIMIZE FOR UNITY HYA MON SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-OPT-UXHFA-QTR	M-OPT-UXHFA-QTR	NA	OPTIMIZE FOR UNITY HYA QTRLY SUPPORT	\$295,479	Each	10%	\$265,931	Other	UM-F1
M-PS1-HWE-005	M-PS1-HWE-005	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-PS1-SWE-005	M-PS1-SWE-005	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-PS-HWE-005	M-PS-HWE-005	NA	PROSUPPORT W/NBD-HARDWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-PSM-HWE-005	M-PSM-HWE-005	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-PSM-SWE-005	M-PSM-SWE-005	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-PSP-HWE-005	M-PSP-HWE-005	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-PSP-SWE-005	M-PSP-SWE-005	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-PSS-HWE-4H-005	M-PSS-HWE-4H-005	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-PSS-HWE-NB-005	M-PSS-HWE-NB-005	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	10%	\$179,844	Other	UM-F1
M-PS-SWE-005	M-PS-SWE-005	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	10%	\$179,844	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L-(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
WU-PS1-HWE-005	WU-PS1-HWE-005	NA	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$199,827	Each	10%	\$179,844	Other	UM-F1
VSL3-002-860	VSL3-002-860	POWERSTORE	PowerStore Capacity SW TLA=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-002-861	VSL3-002-861	POWERSTORE	PowerStore Capacity SW + Dare TLA=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-002-862	VSL3-002-862	POWERSTORE	SRM for PowerStore TLA=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-002-863	VSL3-002-863	POWERSTORE	AppSync Str Pk for PowerStore=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-002-864	VSL3-002-864	POWERSTORE	AppSync Adv for PowerStore TLA=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-002-866	VSL3-002-866	POWERSTORE	PowerStore 3000 Base License TLA=IC	\$0	Each	10%	\$0	Other	UM-F1
VSL3-002-867	VSL3-002-867	POWERSTORE	PowerStore 5000 Base License TLA=IC	\$0	Each	10%	\$0	Other	UM-F1
VSL3-002-868	VSL3-002-868	POWERSTORE	PowerStore 7000 Base License TLA=IC	\$0	Each	10%	\$0	Other	UM-F1
VSL3-002-869	VSL3-002-869	POWERSTORE	PowerStore 9000 Base License TLA=IC	\$0	Each	10%	\$0	Other	UM-F1
VSL3-002-870	VSL3-002-870	POWERSTORE	PowerStore 1000 Base License TLA=IC	\$0	Each	10%	\$0	Other	UM-F1
T4F-2SFXL2-15360	T4F-2SFXL2-15360	UNITY	T4F 15.36TB ALL FLASH 25X2.5 SSD	\$31,835	Each	10%	\$28,652	Other	UM-F1
T4F-2SFXL2-15360TU	T4F-2SFXL2-15360TU	UNITY	T4F 15.36TB ALL FLASH 25X2.5 SSD UPG	\$40,200	Each	10%	\$36,180	Other	UM-F1
T4F-2SFXL2-15360U	T4F-2SFXL2-15360U	UNITY	T4F 15.36TB ALL FLASH 25X2.5 SSD UPG	\$40,200	Each	10%	\$36,180	Other	UM-F1
T4F-2SFXL2-1920	T4F-2SFXL2-1920	UNITY	T4F 1.92TB ALL FLASH 25X2.5 SSD	\$4,830	Each	10%	\$4,347	Other	UM-F1
T4F-2SFXL2-1920TU	T4F-2SFXL2-1920TU	UNITY	T4F 1.92TB ALL FLASH 25X2.5 SSD UPG	\$6,045	Each	10%	\$5,441	Other	UM-F1
T4F-2SFXL2-1920U	T4F-2SFXL2-1920U	UNITY	T4F 1.92TB ALL FLASH 25X2.5 SSD UPG	\$6,045	Each	10%	\$5,441	Other	UM-F1
T4F-2SFXL2-3840	T4F-2SFXL2-3840	UNITY	T4F 3.84TB ALL FLASH 25X2.5 SSD	\$8,335	Each	10%	\$7,502	Other	UM-F1
T4F-2SFXL2-3840TU	T4F-2SFXL2-3840TU	UNITY	T4F 3.84TB ALL FLASH 25X2.5 SSD UPG	\$10,505	Each	10%	\$9,455	Other	UM-F1
T4F-2SFXL2-3840U	T4F-2SFXL2-3840U	UNITY	T4F 3.84TB ALL FLASH 25X2.5 SSD UPG	\$10,505	Each	10%	\$9,455	Other	UM-F1
T4F-2SFXL2-7680	T4F-2SFXL2-7680	UNITY	T4F 7.68TB ALL FLASH 25X2.5 SSD	\$15,145	Each	10%	\$13,631	Other	UM-F1
T4F-2SFXL2-7680TU	T4F-2SFXL2-7680TU	UNITY	T4F 7.68TB ALL FLASH 25X2.5 SSD UPG	\$19,175	Each	10%	\$17,258	Other	UM-F1
T4F-2SFXL2-7680U	T4F-2SFXL2-7680U	UNITY	T4F 7.68TB ALL FLASH 25X2.5 SSD UPG	\$19,175	Each	10%	\$17,258	Other	UM-F1
T4F-2SFXL-800	T4F-2SFXL-800	UNITY	T4F 800GB ALL FLASH 25X2.5 SSD	\$2,550	Each	10%	\$2,295	Other	UM-F1
T4F-2SFXL-800TU	T4F-2SFXL-800TU	UNITY	T4F 800GB ALL FLASH 25X2.5 SSD UPG	\$3,160	Each	10%	\$2,844	Other	UM-F1
T4F-2SFXL-800U	T4F-2SFXL-800U	UNITY	T4F 800GB ALL FLASH 25X2.5 SSD UPG	\$3,160	Each	10%	\$2,844	Other	UM-F1
T4F-D2SFXL2-15360	T4F-D2SFXL2-15360	UNITY	T4F 15.36TB ALL FLASH 80X2.5 SSD	\$31,835	Each	10%	\$28,652	Other	UM-F1
T4F-D2SFXL215360TU	T4F-D2SFXL215360TU	UNITY	T4F 15.36TB ALL FLASH 80X2.5 SSD UPG	\$40,200	Each	10%	\$36,180	Other	UM-F1
T4F-D2SFXL2-15360U	T4F-D2SFXL2-15360U	UNITY	T4F 15.36TB ALL FLASH 80X2.5 SSD UPG	\$40,200	Each	10%	\$36,180	Other	UM-F1
T4F-D2SFXL2-1920	T4F-D2SFXL2-1920	UNITY	T4F 1.92TB ALL FLASH 80X2.5 SSD	\$4,830	Each	10%	\$4,347	Other	UM-F1
T4F-D2SFXL2-1920TU	T4F-D2SFXL2-1920TU	UNITY	T4F 1.92TB ALL FLASH 80X2.5 SSD UPG	\$6,045	Each	10%	\$5,441	Other	UM-F1
T4F-D2SFXL2-1920U	T4F-D2SFXL2-1920U	UNITY	T4F 1.92TB ALL FLASH 80X2.5 SSD UPG	\$6,045	Each	10%	\$5,441	Other	UM-F1
T4F-D2SFXL2-3840	T4F-D2SFXL2-3840	UNITY	T4F 3.84TB ALL FLASH 80X2.5 SSD	\$8,335	Each	10%	\$7,502	Other	UM-F1
T4F-D2SFXL2-3840TU	T4F-D2SFXL2-3840TU	UNITY	T4F 3.84TB ALL FLASH 80X2.5 SSD UPG	\$10,505	Each	10%	\$9,455	Other	UM-F1
T4F-D2SFXL2-3840U	T4F-D2SFXL2-3840U	UNITY	T4F 3.84TB ALL FLASH 80X2.5 SSD UPG	\$10,505	Each	10%	\$9,455	Other	UM-F1
T4F-D2SFXL2-7680	T4F-D2SFXL2-7680	UNITY	T4F 7.68TB ALL FLASH 80X2.5 SSD	\$15,145	Each	10%	\$13,631	Other	UM-F1
T4F-D2SFXL2-7680TU	T4F-D2SFXL2-7680TU	UNITY	T4F 7.68TB ALL FLASH 80X2.5 SSD UPG	\$19,175	Each	10%	\$17,258	Other	UM-F1
T4F-D2SFXL2-7680U	T4F-D2SFXL2-7680U	UNITY	T4F 7.68TB ALL FLASH 80X2.5 SSD UPG	\$19,175	Each	10%	\$17,258	Other	UM-F1



ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

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T4F-D2SFXL-800	T4F-D2SFXL-800	UNITY	T4F 800GB ALL FLASH 80X2.5 SSD	\$2,550	Each	10%	\$2,295	Other	UM-F1
T4F-D2SFXL-800TU	T4F-D2SFXL-800TU	UNITY	T4F 800GB ALL FLASH 80X2.5 SSD UPG	\$3,160	Each	10%	\$2,844	Other	UM-F1
T4F-D2SFXL-800U	T4F-D2SFXL-800U	UNITY	T4F 800GB ALL FLASH 80X2.5 SSD UPG	\$3,160	Each	10%	\$2,844	Other	UM-F1
D3122LNADAF	D3122LNADAF	Unity AFA	UnityF 2U 25x2.5 DAE Dell EMC Rck	\$2,440	Each	10%	\$2,196	Other	UM-F1
D3122LNADFAF	D3122LNADFAF	Unity AFA	UnityF 2U 25x2.5 DAE FLD RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-F1
D3122LNFAF	D3122LNFAF	Unity AFA	UnityF 2U 25x2.5 DAE Customer Rck	\$2,440	Each	10%	\$2,196	Other	UM-F1
D3122LNPF	D3122LNPF	Unity AFA	Unity 2U 25x2.5 DAE FLD RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-F1
D3122NLNADAF	D3122NLNADAF	Unity AFA	UnityF 2U 25x2.5 DAE Dell EMC Rck	\$2,440	Each	10%	\$2,196	Other	UM-F1
D3122NLNADFAF	D3122NLNADFAF	Unity AFA	UnityF 2U 25x2.5 DAE FLD RCK UPG	\$2,440	Each	10%	\$2,196	Other	UM-F1
D4-2M25GT100GAF	D4-2M25GT100GAF	Unity AFA	2M 4x25G SFP28 to 100G QSFP28 AF	\$615	Each	10%	\$554	Other	UM-F1
D4-3M25GT100GAF	D4-3M25GT100GAF	Unity AFA	3M 4x25G SFP28 to 100G QSFP28 AF	\$860	Each	10%	\$774	Other	UM-F1
D4-FRUCRUBASEAF	D4-FRUCRUBASEAF	UNITY AFA	Unity AF FRU CRU Base	\$0	Each	10%	\$0	Other	UM-F1
D4SFP16FAF	D4SFP16FAF	Unity AFA	UNITY AF 4X16GB SFP SM FC CONNECTION	\$0	Each	10%	\$0	Other	UM-F1
D4SFP16FAFU	D4SFP16FAFU	Unity AFA	UNITY AF 4X16GB SFP SM FC CONNECTION UPG	\$1,135	Each	10%	\$1,022	Other	UM-F1
D4TX-TWAX25-1MAF	D4TX-TWAX25-1MAF	UNITY AFA	1M SFP+ to SFP+ 25G Passive Twinax CBLAF	\$365	Each	10%	\$329	Other	UM-F1
D4TX-TWAX25-2MAF	D4TX-TWAX25-2MAF	UNITY AFA	2M SFP+ to SFP+ 25G Passive Twinax CBLAF	\$510	Each	10%	\$459	Other	UM-F1
D4TX-TWAX25-3MAF	D4TX-TWAX25-3MAF	UNITY AFA	3M SFP+ to SFP+ 25G Passive Twinax CBLAF	\$715	Each	10%	\$644	Other	UM-F1
105W26GSPAF	105W26GSPAF	UNITY ALL FLASH	PCB TLA Unity SP module 105W 2.6G	\$23,315	Each	10%	\$20,984	Other	UM-F1
120W25GSPAF	120W25GSPAF	UNITY ALL FLASH	PCB TLA Unity SP module 12C 120W 2.5G	\$49,245	Each	10%	\$44,321	Other	UM-F1
16GBDIMMAF	16GBDIMMAF	UNITY ALL FLASH	16GBYTE REGISTERED DIMM TLA DDR4-2133	\$375	Each	10%	\$338	Other	UM-F1
25DRV-RKAF	25DRV-RKAF	UNITY ALL FLASH	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70	Each	10%	\$63	Other	UM-F1
2UDAELCCAF	2UDAELCCAF	UNITY ALL FLASH	TLA Unity 2U DAE 12G SAS LCC PCBA	\$885	Each	10%	\$797	Other	UM-F1
32GBDIMMAF	32GBDIMMAF	UNITY ALL FLASH	32GB REGISTER RDIMM TLA DDR4-2133 2 RANK	\$795	Each	10%	\$716	Other	UM-F1
40U-PWR-ASTLAF	40U-PWR-ASTLAF	UNITY ALL FLASH	CAB POWER CORD AUSTRALIA	\$705	Each	10%	\$635	Other	UM-F1
40U-PWR-IECAF	40U-PWR-IECAF	UNITY ALL FLASH	CAB POWER CORD IEC309	\$370	Each	10%	\$333	Other	UM-F1
40U-PWR-RSAF	40U-PWR-RSAF	UNITY ALL FLASH	CAB POWER CORD US R+S	\$705	Each	10%	\$635	Other	UM-F1
40U-PWR-USAF	40U-PWR-USAF	UNITY ALL FLASH	CAB POWER CORD US	\$370	Each	10%	\$333	Other	UM-F1
40U-RK-DOORAF	40U-RK-DOORAF	UNITY ALL FLASH	Unity AFA Rack W/Door	\$1,350	Each	10%	\$1,215	Other	UM-F1
40U-RK-DOORAFD	40U-RK-DOORAFD	UNITY ALL FLASH	40U AFA RACK WITH DOOR	\$1,350	Each	10%	\$1,215	Other	UM-F1
40U-RK-DRLKAF	40U-RK-DRLKAF	UNITY ALL FLASH	Unity AFA Rack W/Door Lock	\$1,350	Each	10%	\$1,215	Other	UM-F1
40U-RK-DRLKAFD	40U-RK-DRLKAFD	UNITY ALL FLASH	40U AFA RACK WITH DOOR LOCK	\$1,350	Each	10%	\$1,215	Other	UM-F1
40U-SECUREAF	40U-SECUREAF	UNITY ALL FLASH	40U Rack Stabilizing Kit	\$325	Each	10%	\$293	Other	UM-F1
450-001-606	450-001-606	UNITY ALL FLASH	VIPR SUITE Unity 300F=IC	\$0	Each	10%	\$0	Other	UM-F1
450-001-607	450-001-607	UNITY ALL FLASH	VIPR SUITE Unity 400F=IC	\$0	Each	10%	\$0	Other	UM-F1
450-001-608	450-001-608	UNITY ALL FLASH	VIPR SUITE Unity 500F=IC	\$0	Each	10%	\$0	Other	UM-F1
450-001-609	450-001-609	UNITY ALL FLASH	VIPR SUITE Unity 600F=IC	\$0	Each	10%	\$0	Other	UM-F1
450-001-632	450-001-632	UNITY ALL FLASH	VIPR Suite for Unity 350F=IC	\$0	Each	10%	\$0	Other	UM-F1
450-001-633	450-001-633	UNITY ALL FLASH	VIPR Suite for Unity 450F=IC	\$0	Each	10%	\$0	Other	UM-F1

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
450-001-634	450-001-634	UNITY ALL FLASH	VIPR Suite for Unity 550F=IC	\$0	Each	10%	\$0	Other	UM-F1
450-001-635	450-001-635	UNITY ALL FLASH	VIPR Suite for Unity 650F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-265	456-111-265	UNITY ALL FLASH	RP/EX LOC FRAME UNITY 350F FOR VPLEX =IC	\$3,560	Each	10%	\$3,204	Other	UM-F1
456-111-266	456-111-266	UNITY ALL FLASH	RP/EX LOC FRAME UNITY 400F FOR VPLEX=IC	\$7,820	Each	10%	\$7,038	Other	UM-F1
456-111-267	456-111-267	UNITY ALL FLASH	RP/EX LOC FRAME UNITY 500F FOR VPLEX =IC	\$13,320	Each	10%	\$11,988	Other	UM-F1
456-111-268	456-111-268	UNITY ALL FLASH	RP/EX LOC FRAME UNITY 600F FOR VPLEX =IC	\$19,000	Each	10%	\$17,100	Other	UM-F1
456-111-269	456-111-269	UNITY ALL FLASH	RP/EX REM FRAME UNITY 350F FOR VPLEX =IC	\$9,170	Each	10%	\$8,253	Other	UM-F1
456-111-270	456-111-270	UNITY ALL FLASH	RP/EX REM FRAME UNITY 400F FOR VPLEX =IC	\$20,140	Each	10%	\$18,126	Other	UM-F1
456-111-271	456-111-271	UNITY ALL FLASH	RP/EX REM FRAME UNITY 500F FOR VPLEX =IC	\$29,730	Each	10%	\$26,757	Other	UM-F1
456-111-272	456-111-272	UNITY ALL FLASH	RP/EX REM FRAME UNITY 600F FOR VPLEX =IC	\$47,490	Each	10%	\$42,741	Other	UM-F1
456-111-276	456-111-276	UNITY ALL FLASH	AppSync Adv for Unity 300F/350F/380F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-278	456-111-278	UNITY ALL FLASH	AppSync Adv for Unity 400F/450F/480F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-280	456-111-280	UNITY ALL FLASH	AppSync Adv for Unity 500F/550F/600F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-282	456-111-282	UNITY ALL FLASH	AppSync Adv for Unity 600F/650F/800F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-368	456-111-368	UNITY ALL FLASH	RP/EX LOC FRAME UNITY300F VPLEX VS6=IC	\$3,560	Each	10%	\$3,204	Other	UM-F1
456-111-369	456-111-369	UNITY ALL FLASH	RP/EX LOC FRAME UNITY400F VPLEX VS6=IC	\$7,820	Each	10%	\$7,038	Other	UM-F1
456-111-370	456-111-370	UNITY ALL FLASH	RP/EX LOC FRAME UNITY500F VPLEX VS6=IC	\$13,320	Each	10%	\$11,988	Other	UM-F1
456-111-371	456-111-371	UNITY ALL FLASH	RP/EX LOC FRAME UNITY600F VPLEX VS6=IC	\$19,000	Each	10%	\$17,100	Other	UM-F1
456-111-376	456-111-376	UNITY ALL FLASH	RP/EX REM FRAME UNITY300F VPLEX VS6=IC	\$9,170	Each	10%	\$8,253	Other	UM-F1
456-111-377	456-111-377	UNITY ALL FLASH	RP/EX REM FRAME UNITY400F VPLEX VS6=IC	\$20,140	Each	10%	\$18,126	Other	UM-F1
456-111-378	456-111-378	UNITY ALL FLASH	RP/EX REM FRAME UNITY500F VPLEX VS6=IC	\$29,730	Each	10%	\$26,757	Other	UM-F1
456-111-379	456-111-379	UNITY ALL FLASH	RP/EX REM FRAME UNITY600F VPLEX VS6=IC	\$47,490	Each	10%	\$42,741	Other	UM-F1
456-111-473	456-111-473	UNITY ALL FLASH	AppSync Bsc for Unity 300F/350F/380F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-475	456-111-475	UNITY ALL FLASH	AppSync Bsc for Unity 500F/550F/600F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-476	456-111-476	UNITY ALL FLASH	AppSync Bsc for Unity 600F/650F/800F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-501	456-111-501	UNITY ALL FLASH	SRM for Unity 300F =IC	\$5,460	Each	10%	\$4,914	Other	UM-F1
456-111-502	456-111-502	UNITY ALL FLASH	SRM for Unity 400F=IC	\$13,100	Each	10%	\$11,790	Other	UM-F1
456-111-503	456-111-503	UNITY ALL FLASH	SRM for Unity 500F =IC	\$26,190	Each	10%	\$23,571	Other	UM-F1
456-111-504	456-111-504	UNITY ALL FLASH	SRM for Unity 600F =IC	\$38,190	Each	10%	\$34,371	Other	UM-F1
456-111-505	456-111-505	UNITY ALL FLASH	Storage M+R for Unity 300F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-506	456-111-506	UNITY ALL FLASH	Storage M+R for Unity 400F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-507	456-111-507	UNITY ALL FLASH	Storage M+R for Unity 500F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-508	456-111-508	UNITY ALL FLASH	Storage M+R for Unity 600F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-111-891	456-111-891	UNITY ALL FLASH	SRM UPG Unity 300F =IC	\$4,360	Each	10%	\$3,924	Other	UM-F1
456-111-892	456-111-892	UNITY ALL FLASH	SRM UPG Unity 400F=IC	\$10,480	Each	10%	\$9,432	Other	UM-F1
456-111-893	456-111-893	UNITY ALL FLASH	SRM UPG Unity 500F =IC	\$20,950	Each	10%	\$18,855	Other	UM-F1
456-111-894	456-111-894	UNITY ALL FLASH	SRM UPG Unity 600F =IC	\$30,550	Each	10%	\$27,495	Other	UM-F1
456-112-845	456-112-845	UNITY ALL FLASH	Storage M+R for Unity 350F=IC	\$0	Each	10%	\$0	Other	UM-F1

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456-112-846	456-112-846	UNITY ALL FLASH	Storage M+R for Unity 450F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-112-847	456-112-847	UNITY ALL FLASH	Storage M+R for Unity 550F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-112-848	456-112-848	UNITY ALL FLASH	Storage M+R for Unity 650F=IC	\$0	Each	10%	\$0	Other	UM-F1
456-112-849	456-112-849	UNITY ALL FLASH	SRM Unity 350F =IC	\$5,460	Each	10%	\$4,914	Other	UM-F1
456-112-850	456-112-850	UNITY ALL FLASH	SRM Unity 450F=IC	\$13,100	Each	10%	\$11,790	Other	UM-F1
456-112-851	456-112-851	UNITY ALL FLASH	SRM Unity 550F =IC	\$26,190	Each	10%	\$23,571	Other	UM-F1
456-112-852	456-112-852	UNITY ALL FLASH	SRM Unity 650F =IC	\$38,190	Each	10%	\$34,371	Other	UM-F1
456-112-854	456-112-854	UNITY ALL FLASH	SRM UPG From M+R Unity 350F=IC	\$4,360	Each	10%	\$3,924	Other	UM-F1
456-112-855	456-112-855	UNITY ALL FLASH	SRM UPG From M+R Unity 450F=IC	\$10,480	Each	10%	\$9,432	Other	UM-F1
456-112-856	456-112-856	UNITY ALL FLASH	SRM UPG From M+R Unity 550F=IC	\$20,950	Each	10%	\$18,855	Other	UM-F1
456-112-857	456-112-857	UNITY ALL FLASH	SRM UPG From M+R Unity 650F=IC	\$30,550	Each	10%	\$27,495	Other	UM-F1
458-001-486	458-001-486	UNITY ALL FLASH	Unity AFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-487	458-001-487	UNITY ALL FLASH	Unity AFA Base Software + D RE=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-569	458-001-569	UNITY ALL FLASH	RP/EX VPLEX FB UNITY/F LOCAL PRODUCT	\$0	Each	10%	\$0	Other	UM-F1
458-001-570	458-001-570	UNITY ALL FLASH	RP/EX VPLEX FB UNITY/F REMOTE PRODUCT	\$0	Each	10%	\$0	Other	UM-F1
458-001-571	458-001-571	UNITY ALL FLASH	RP ADV LOC UNITY 300F/350/380F=IC	\$3,560	Each	10%	\$3,204	Other	UM-F1
458-001-572	458-001-572	UNITY ALL FLASH	RP ADV REM UNITY 300/350/380F=IC	\$9,170	Each	10%	\$8,253	Other	UM-F1
458-001-573	458-001-573	UNITY ALL FLASH	RP ADV LOC UNITY 400/450/480F=IC	\$7,820	Each	10%	\$7,038	Other	UM-F1
458-001-574	458-001-574	UNITY ALL FLASH	RP ADV REM UNITY 400/450/480F=IC	\$20,140	Each	10%	\$18,126	Other	UM-F1
458-001-575	458-001-575	UNITY ALL FLASH	RP ADV LOC UNITY 500/550/680F=IC	\$13,320	Each	10%	\$11,988	Other	UM-F1
458-001-576	458-001-576	UNITY ALL FLASH	RP ADV REM UNITY 500/550/680F=IC	\$29,730	Each	10%	\$26,757	Other	UM-F1
458-001-577	458-001-577	UNITY ALL FLASH	RP ADV LOC UNITY 600/650/880F=IC	\$19,000	Each	10%	\$17,100	Other	UM-F1
458-001-578	458-001-578	UNITY ALL FLASH	RP ADV REM UNITY 600/650/880F=IC	\$47,490	Each	10%	\$42,741	Other	UM-F1
458-001-585	458-001-585	UNITY ALL FLASH	RP Basic for Unity380F/480F/680F/880F=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-589	458-001-589	UNITY ALL FLASH	AppSync Adv for Unity 300F/350F/380F=IC	\$10,930	Each	10%	\$9,837	Other	UM-F1
458-001-591	458-001-591	UNITY ALL FLASH	AppSync Adv for Unity 400F/450F/480F=IC	\$24,000	Each	10%	\$21,600	Other	UM-F1
458-001-593	458-001-593	UNITY ALL FLASH	AppSync Adv for Unity 500F/550F/680F=IC	\$37,980	Each	10%	\$34,182	Other	UM-F1
458-001-595	458-001-595	UNITY ALL FLASH	AppSync Adv for Unity 600F/650F/880F=IC	\$46,240	Each	10%	\$41,616	Other	UM-F1
458-001-734	458-001-734	UNITY ALL FLASH	AppSync Bsc for Unity 300F/350F/380F=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-736	458-001-736	UNITY ALL FLASH	AppSync Bsc for Unity 500F/550F/680F=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-737	458-001-737	UNITY ALL FLASH	AppSync Bsc for Unity 600F/650F/880F=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-743	458-001-743	UNITY ALL FLASH	RP BAS ADV LOC UG UNITY 300/350/380F=IC	\$9,550	Each	10%	\$8,595	Other	UM-F1
458-001-744	458-001-744	UNITY ALL FLASH	RP BAS ADV REM UG UNITY 300/350/380F=IC	\$9,550	Each	10%	\$8,595	Other	UM-F1
458-001-745	458-001-745	UNITY ALL FLASH	RP BAS ADV LOC UG UNITY 400/450/480F=IC	\$20,960	Each	10%	\$18,864	Other	UM-F1
458-001-746	458-001-746	UNITY ALL FLASH	RP BAS ADV REM UG UNITY 400/450/480F=IC	\$20,960	Each	10%	\$18,864	Other	UM-F1
458-001-747	458-001-747	UNITY ALL FLASH	RP BAS ADV LOC UG UNITY 500/550/680F=IC	\$32,290	Each	10%	\$29,061	Other	UM-F1
458-001-748	458-001-748	UNITY ALL FLASH	RP BAS ADV REM UG UNITY 500/550/680F=IC	\$32,290	Each	10%	\$29,061	Other	UM-F1
458-001-749	458-001-749	UNITY ALL FLASH	RP BAS ADV LOC UG UNITY 600/650/880F=IC	\$49,860	Each	10%	\$44,874	Other	UM-F1

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Vendor Notes:

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458-001-750	458-001-750	UNITY ALL FLASH	RP BAS ADV REM UG UNITY 600/650/880F=IC	\$49,860	Each	10%	\$44,874	Other	UM-F1
458-001-751	458-001-751	UNITY ALL FLASH	SRM for Unity F	\$0	Each	10%	\$0	Other	UM-F1
458-001-752	458-001-752	UNITY ALL FLASH	Storage M+R for Unity F	\$0	Each	10%	\$0	Other	UM-F1
458-001-840	458-001-840	UNITY ALL FLASH	Unity 300F/350F Base Software+ D RE=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-842	458-001-842	UNITY ALL FLASH	Unity 400F/450F Base Software+ D RE=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-844	458-001-844	UNITY ALL FLASH	Unity 500F/550F Base Software+ D RE=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-846	458-001-846	UNITY ALL FLASH	Unity 600F/650F Base Software+ D RE=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-848	458-001-848	UNITY ALL FLASH	Unity 300F/350F Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-850	458-001-850	UNITY ALL FLASH	Unity 400F/450F Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-852	458-001-852	UNITY ALL FLASH	Unity 500F/550F Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-854	458-001-854	UNITY ALL FLASH	Unity 600F/650F Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
458-001-879	458-001-879	UNITY ALL FLASH	SRM UPG for Unity AF	\$0	Each	10%	\$0	Other	UM-F1
458-002-130	458-002-130	UNITY ALL FLASH	SRM UPG From M+R for Unity F	\$0	Each	10%	\$0	Other	UM-F1
458-002-525	458-002-525	UNITY ALL FLASH	Unity AFA Base Software+ DARE=IC	\$0	Each	10%	\$0	Other	UM-F1
458-002-526	458-002-526	UNITY ALL FLASH	Unity AFA Base Software=IC	\$0	Each	10%	\$0	Other	UM-F1
458-002-624	458-002-624	UNITY ALL FLASH	SRM for Unity 380F=IC	\$5,460	Each	10%	\$4,914	Other	UM-F1
458-002-625	458-002-625	UNITY ALL FLASH	SRM for Unity 480F=IC	\$13,100	Each	10%	\$11,790	Other	UM-F1
458-002-626	458-002-626	UNITY ALL FLASH	SRM for Unity 680F=IC	\$26,190	Each	10%	\$23,571	Other	UM-F1
458-002-627	458-002-627	UNITY ALL FLASH	SRM for Unity 880F=IC	\$38,190	Each	10%	\$34,371	Other	UM-F1
85W16GSPAF	85W16GSPAF	UNITY ALL FLASH	PCB TLA Unity SP module 85W 1.6G	\$4,935	Each	10%	\$4,442	Other	UM-F1
85W24GSPAF	85W24GSPAF	UNITY ALL FLASH	PCB TLA Unity SP module 85W 2.4G	\$11,170	Each	10%	\$10,053	Other	UM-F1
8GBDIMMAF	8GBDIMMAF	UNITY ALL FLASH	8GByte Registered DIMM TLA DDR4-2133	\$235	Each	10%	\$212	Other	UM-F1
D3122ADAF	D3122ADAF	UNITY ALL FLASH	Unity 2U 25x2.5 12G EXPDAE -EMC Rck D	\$2,440	Each	10%	\$2,196	Other	UM-F1
D3122ADFAF	D3122ADFAF	UNITY ALL FLASH	Unity 2U 25x2.5 DAE Dell EMC RCK Fld Upp	\$2,440	Each	10%	\$2,196	Other	UM-F1
D3122DF25AF	D3122DF25AF	UNITY ALL FLASH	UNITYF 25x2.5 12G DAE DC FLD RK	\$2,685	Each	10%	\$2,417	Other	UM-F1
D3122FAF	D3122FAF	UNITY ALL FLASH	Unity 2U 25x2.5 12G EXPDAE -FLD INS	\$2,440	Each	10%	\$2,196	Other	UM-F1
D312380ADAF	D312380ADAF	UNITY ALL FLASH	UNITY 3U 80x2.5 DRIVE DAE EMC Rck	\$9,200	Each	10%	\$8,280	Other	UM-F1
D312380FAF	D312380FAF	UNITY ALL FLASH	UNITYF 3U 80X2.5 DRIVE DAE FLD RCK	\$9,200	Each	10%	\$8,280	Other	UM-F1
D312380FUAF	D312380FUAF	UNITY ALL FLASH	UNITYF 3U 80X2.5 DRIVE DAE FLD UPG	\$9,200	Each	10%	\$8,280	Other	UM-F1
D315TD325AF	D315TD325AF	UNITY ALL FLASH	Unity AFA DIP 350F to 450F	\$22,075	Each	10%	\$19,868	Other	UM-F1
D315TD335AF	D315TD335AF	UNITY ALL FLASH	Unity AFA DIP 350F to 550F	\$46,955	Each	10%	\$42,260	Other	UM-F1
D315TD345AF	D315TD345AF	UNITY ALL FLASH	UNITY AFA DIP 350F to 650F	\$102,920	Each	10%	\$92,628	Other	UM-F1
D31BD24AD25AF	D31BD24AD25AF	UNITY ALL FLASH	UNITY 350F 2U DPE 25x2.5 DRIVE EMC RK	\$9,865	Each	10%	\$8,879	Other	UM-F1
D31BD24AF25AF	D31BD24AF25AF	UNITY ALL FLASH	UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK	\$9,865	Each	10%	\$8,879	Other	UM-F1
D31BD24DF25AF	D31BD24DF25AF	UNITY ALL FLASH	UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK DC	\$12,330	Each	10%	\$11,097	Other	UM-F1
D31D24AD25AF	D31D24AD25AF	UNITY ALL FLASH	Unity 300 AFA DPE 25x2.5 EMC Rck D	\$0	Each	10%	\$0	Other	UM-F1
D31D24AF25AF	D31D24AF25AF	UNITY ALL FLASH	Unity 300 AFA DPE 25x2.5 FLD Ins	\$9,865	Each	10%	\$8,879	Other	UM-F1
D31D25CKITOAF	D31D25CKITOAF	UNITY ALL FLASH	25 Drive DPE FLD INSTALL KIT AF	\$0	Each	10%	\$0	Other	UM-F1

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Vendor Notes:

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				Base price from Base Price Source			Calculated Column ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D31DEMCK25KITAF	D31DEMCK25KITAF	UNITY ALL FLASH	Unity 25 Drive DPE AF FLD INSTALL KIT	\$0	Each	10%	\$0	Other	UM-F1
D31EMCK25KITAF	D31EMCK25KITAF	UNITY ALL FLASH	Unity AFA 25 Drive EMC DPE FLD INST KIT	\$0	Each	10%	\$0	Other	UM-F1
D31TD315AF	D31TD315AF	UNITY ALL FLASH	Unity AFA DIP 300F to 350F	\$9,370	Each	10%	\$8,433	Other	UM-F1
D31TD325AF	D31TD325AF	UNITY ALL FLASH	Unity AFA DIP 300F to 450F	\$22,075	Each	10%	\$19,868	Other	UM-F1
D31TD32AF	D31TD32AF	UNITY ALL FLASH	Unity DIP 300F to 400F	\$21,225	Each	10%	\$19,103	Other	UM-F1
D31TD335AF	D31TD335AF	UNITY ALL FLASH	Unity AFA DIP 300F to 550F	\$46,955	Each	10%	\$42,260	Other	UM-F1
D31TD33AF	D31TD33AF	UNITY ALL FLASH	Unity DIP 300F to 500F	\$44,295	Each	10%	\$39,866	Other	UM-F1
D31TD345AF	D31TD345AF	UNITY ALL FLASH	Unity AFA DIP 300F to 650F	\$102,920	Each	10%	\$92,628	Other	UM-F1
D31TD34AF	D31TD34AF	UNITY ALL FLASH	Unity DIP 300F to 600F	\$93,560	Each	10%	\$84,204	Other	UM-F1
D325TD335AF	D325TD335AF	UNITY ALL FLASH	Unity AFA DIP 450F to 550F	\$46,955	Each	10%	\$42,260	Other	UM-F1
D325TD345AF	D325TD345AF	UNITY ALL FLASH	Unity AFA DIP 450F to 650F	\$102,920	Each	10%	\$92,628	Other	UM-F1
D32BD32AD25AF	D32BD32AD25AF	UNITY ALL FLASH	UNITY 450F 2U DPE 25x2.5 DRIVE EMC RK	\$23,235	Each	10%	\$20,912	Other	UM-F1
D32BD32AF25AF	D32BD32AF25AF	UNITY ALL FLASH	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK	\$23,235	Each	10%	\$20,912	Other	UM-F1
D32BD32DF25AF	D32BD32DF25AF	UNITY ALL FLASH	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK DC	\$29,045	Each	10%	\$26,141	Other	UM-F1
D32D32AD25AF	D32D32AD25AF	UNITY ALL FLASH	Unity 400 AFA DPE 25x2.5 EMC Rck D	\$0	Each	10%	\$0	Other	UM-F1
D32D32AF25AF	D32D32AF25AF	UNITY ALL FLASH	Unity 400 AFA DPE 25x2.5 FLD Ins	\$0	Each	10%	\$0	Other	UM-F1
D32TD325AF	D32TD325AF	UNITY ALL FLASH	Unity AFA DIP 400F to 450F	\$22,075	Each	10%	\$19,868	Other	UM-F1
D32TD335AF	D32TD335AF	UNITY ALL FLASH	Unity AFA DIP 400F to 550F	\$46,955	Each	10%	\$42,260	Other	UM-F1
D32TD33AF	D32TD33AF	UNITY ALL FLASH	Unity DIP 400F to 500F	\$44,295	Each	10%	\$39,866	Other	UM-F1
D32TD345AF	D32TD345AF	UNITY ALL FLASH	Unity AFA DIP 400F to 650F	\$102,920	Each	10%	\$92,628	Other	UM-F1
D32TD34AF	D32TD34AF	UNITY ALL FLASH	Unity DIP 400F to 600F	\$93,560	Each	10%	\$84,204	Other	UM-F1
D335TD345AF	D335TD345AF	UNITY ALL FLASH	Unity AFA DIP 550F to 650F	\$102,920	Each	10%	\$92,628	Other	UM-F1
D33BD48AD25AF	D33BD48AD25AF	UNITY ALL FLASH	UNITY 550F 2U DPE 25x2.5 DRIVE EMC RK	\$49,425	Each	10%	\$44,483	Other	UM-F1
D33BD48AF25AF	D33BD48AF25AF	UNITY ALL FLASH	UNITY 550F 2U DPE 25x2.5 DRIVE FLD RK	\$49,425	Each	10%	\$44,483	Other	UM-F1
D33BD48DF25AF	D33BD48DF25AF	UNITY ALL FLASH	UNITY 550F 2U DPE 25x2.5 DRIVE FLD RK DC	\$0	Each	10%	\$0	Other	UM-F1
D33D48AD25AF	D33D48AD25AF	UNITY ALL FLASH	Unity 500 AFA DPE 25x2.5 EMC Rck D	\$0	Each	10%	\$0	Other	UM-F1
D33D48AF25AF	D33D48AF25AF	UNITY ALL FLASH	Unity 500 AFA DPE 25x2.5 FLD Ins	\$0	Each	10%	\$0	Other	UM-F1
D33TD335AF	D33TD335AF	UNITY ALL FLASH	Unity AFA DIP 500F to 550F	\$46,955	Each	10%	\$42,260	Other	UM-F1
D33TD345AF	D33TD345AF	UNITY ALL FLASH	Unity AFA DIP 500F to 650F	\$102,920	Each	10%	\$92,628	Other	UM-F1
D33TD34AF	D33TD34AF	UNITY ALL FLASH	Unity DIP 500F to 600F	\$93,560	Each	10%	\$84,204	Other	UM-F1
D34BD64AD25AF	D34BD64AD25AF	UNITY ALL FLASH	UNITY 650F 2U DPE 25x2.5 DRIVE EMC RK	\$0	Each	10%	\$0	Other	UM-F1
D34BD64AF25AF	D34BD64AF25AF	UNITY ALL FLASH	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK	\$0	Each	10%	\$0	Other	UM-F1
D34BD64DF25AF	D34BD64DF25AF	UNITY ALL FLASH	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK DC	\$0	Each	10%	\$0	Other	UM-F1
D34D64AD25AF	D34D64AD25AF	UNITY ALL FLASH	Unity 600 AFA DPE 25x2.5 EMC Rck D	\$0	Each	10%	\$0	Other	UM-F1
D34D64AF25AF	D34D64AF25AF	UNITY ALL FLASH	Unity 600 AFA DPE 25x2.5 FLD Ins	\$0	Each	10%	\$0	Other	UM-F1
D34TD345AF	D34TD345AF	UNITY ALL FLASH	Unity AFA DIP 600F to 650F	\$102,920	Each	10%	\$92,628	Other	UM-F1
D3DAE2URKAF	D3DAE2URKAF	UNITY ALL FLASH	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135	Each	10%	\$122	Other	UM-F1
D3DAE80RKAF	D3DAE80RKAF	UNITY ALL FLASH	UnityF Snap In RAIL Kit 80 Drive DAE	\$225	Each	10%	\$203	Other	UM-F1
D3DPE2URK25AF	D3DPE2URK25AF	UNITY ALL FLASH	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135	Each	10%	\$122	Other	UM-F1
D3F-2S12FXL-1600	D3F-2S12FXL-1600	UNITY ALL FLASH	Unity AFA 1.6TB SSD 25X2.5	\$4,720	Each	10%	\$4,248	Other	UM-F1
D3F-2S12FXL-1600TU	D3F-2S12FXL-1600TU	UNITY ALL FLASH	Unity AFA 1.6TB SSD 25X2.5 UPG	\$5,665	Each	10%	\$5,099	Other	UM-F1
D3F-2S12FXL-1600U	D3F-2S12FXL-1600U	UNITY ALL FLASH	Unity AFA 1.6TB SSD 25X2.5 UPG	\$5,665	Each	10%	\$5,099	Other	UM-F1
D3F-2S12FXL-3200	D3F-2S12FXL-3200	UNITY ALL FLASH	Unity AFA 3.2TB SSD 25X2.5	\$8,695	Each	10%	\$7,826	Other	UM-F1
D3F-2S12FXL-3200TU	D3F-2S12FXL-3200TU	UNITY ALL FLASH	Unity AFA 3.2TB SSD 25X2.5 UPG	\$10,435	Each	10%	\$9,392	Other	UM-F1
D3F-2S12FXL-3200U	D3F-2S12FXL-3200U	UNITY ALL FLASH	Unity AFA 3.2TB SSD 25X2.5 UPG	\$10,435	Each	10%	\$9,392	Other	UM-F1
D3F-2S12FXL-400	D3F-2S12FXL-400	UNITY ALL FLASH	Unity AFA 400GB SSD 25X2.5	\$1,730	Each	10%	\$1,557	Other	UM-F1
D3F-2S12FXL-400TU	D3F-2S12FXL-400TU	UNITY ALL FLASH	Unity AFA 400GB SSD 25X2.5 UPG	\$2,075	Each	10%	\$1,868	Other	UM-F1



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D3F-2S12FXL-400U	D3F-2S12FXL-400U	UNITY ALL FLASH	Unity AFA 400GB SSD 25X2.5 UPG	\$2,075	Each	10%	\$1,868	Other	UM-F1
D3F-2S12FXL-800	D3F-2S12FXL-800	UNITY ALL FLASH	Unity AFA 800GB SSD 25X2.5	\$2,790	Each	10%	\$2,511	Other	UM-F1
D3F-2S12FXL-800TU	D3F-2S12FXL-800TU	UNITY ALL FLASH	Unity AFA 800GB SSD 25X2.5 UPG	\$3,345	Each	10%	\$3,011	Other	UM-F1
D3F-2S12FXL-800U	D3F-2S12FXL-800U	UNITY ALL FLASH	Unity AFA 800GB SSD 25X2.5 UPG	\$3,345	Each	10%	\$3,011	Other	UM-F1
D3F-2SFXL2-15360	D3F-2SFXL2-15360	UNITY ALL FLASH	Unity AFA 15.36TB SSD 25X2.5	\$38,015	Each	10%	\$34,214	Other	UM-F1
D3F-2SFXL2-15360TU	D3F-2SFXL2-15360TU	UNITY ALL FLASH	Unity AFA 15.36TB SSD 25X2.5 UPG	\$45,620	Each	10%	\$41,058	Other	UM-F1
D3F-2SFXL2-15360U	D3F-2SFXL2-15360U	UNITY ALL FLASH	Unity AFA 15.36TB SSD 25X2.5 UPG	\$45,620	Each	10%	\$41,058	Other	UM-F1
D3F-2SFXL2-1920	D3F-2SFXL2-1920	UNITY ALL FLASH	Unity AFA 1.92TB SSD 25X2.5	\$5,525	Each	10%	\$4,973	Other	UM-F1
D3F-2SFXL2-1920TU	D3F-2SFXL2-1920TU	UNITY ALL FLASH	Unity AFA 1.92TB SSD 25X2.5 UPG	\$6,630	Each	10%	\$5,967	Other	UM-F1
D3F-2SFXL2-1920U	D3F-2SFXL2-1920U	UNITY ALL FLASH	Unity AFA 1.92TB SSD 25X2.5 UPG	\$6,630	Each	10%	\$5,967	Other	UM-F1
D3F-2SFXL2-3840	D3F-2SFXL2-3840	UNITY ALL FLASH	Unity AFA 3.84TB SSD 25X2.5	\$9,845	Each	10%	\$8,861	Other	UM-F1
D3F-2SFXL2-3840TU	D3F-2SFXL2-3840TU	UNITY ALL FLASH	Unity AFA 3.84TB SSD 25X2.5 UPG	\$11,820	Each	10%	\$10,638	Other	UM-F1
D3F-2SFXL2-3840U	D3F-2SFXL2-3840U	UNITY ALL FLASH	Unity AFA 3.84TB SSD 25X2.5 UPG	\$11,820	Each	10%	\$10,638	Other	UM-F1
D3F-2SFXL2-7680	D3F-2SFXL2-7680	UNITY ALL FLASH	Unity AFA 7.68TB SSD 25X2.5	\$18,305	Each	10%	\$16,475	Other	UM-F1
D3F-2SFXL2-7680TU	D3F-2SFXL2-7680TU	UNITY ALL FLASH	Unity AFA 7.68TB SSD 25X2.5 UPG	\$21,970	Each	10%	\$19,773	Other	UM-F1
D3F-2SFXL2-7680U	D3F-2SFXL2-7680U	UNITY ALL FLASH	Unity AFA 7.68TB SSD 25X2.5 UPG	\$21,970	Each	10%	\$19,773	Other	UM-F1
D3FC-OM3-100MAF	D3FC-OM3-100MAF	UNITY ALL FLASH	100M MM FIBRE CABLE LC-LC	\$220	Each	10%	\$198	Other	UM-F1
D3FC-OM3-10MAF	D3FC-OM3-10MAF	UNITY ALL FLASH	10M MM FIBRE CABLE LC-LC	\$135	Each	10%	\$122	Other	UM-F1
D3FC-OM3-1MAF	D3FC-OM3-1MAF	UNITY ALL FLASH	1M MM FIBRE CABLE LC-LC	\$100	Each	10%	\$90	Other	UM-F1
D3FC-OM3-30MAF	D3FC-OM3-30MAF	UNITY ALL FLASH	30M MM FIBRE CABLE LC-LC	\$160	Each	10%	\$144	Other	UM-F1
D3FC-OM3-3MAF	D3FC-OM3-3MAF	UNITY ALL FLASH	3M MM FIBRE CABLE LC-LC	\$110	Each	10%	\$99	Other	UM-F1
D3FC-OM3-50MAF	D3FC-OM3-50MAF	UNITY ALL FLASH	50M MM FIBRE CABLE LC-LC	\$190	Each	10%	\$171	Other	UM-F1
D3FC-OM3-5MAF	D3FC-OM3-5MAF	UNITY ALL FLASH	5M MM FIBRE CABLE LC-LC	\$120	Each	10%	\$108	Other	UM-F1
D3FC-OM4-100MAF	D3FC-OM4-100MAF	UNITY ALL FLASH	100M MM FIBRE CABLE LC-LC	\$440	Each	10%	\$396	Other	UM-F1
D3FC-OM4-10MAF	D3FC-OM4-10MAF	UNITY ALL FLASH	10M MM FIBRE CABLE LC-LC	\$135	Each	10%	\$122	Other	UM-F1
D3FC-OM4-1MAF	D3FC-OM4-1MAF	UNITY ALL FLASH	1M MM FIBRE CABLE LC-LC	\$100	Each	10%	\$90	Other	UM-F1
D3FC-OM4-30MAF	D3FC-OM4-30MAF	UNITY ALL FLASH	30M MM FIBRE CABLE LC-LC	\$240	Each	10%	\$216	Other	UM-F1
D3FC-OM4-3MAF	D3FC-OM4-3MAF	UNITY ALL FLASH	3M MM FIBRE CABLE LC-LC	\$110	Each	10%	\$99	Other	UM-F1
D3FC-OM4-50MAF	D3FC-OM4-50MAF	UNITY ALL FLASH	50M MM FIBRE CABLE LC-LC	\$333	Each	10%	\$299	Other	UM-F1
D3FC-OM4-5MAF	D3FC-OM4-5MAF	UNITY ALL FLASH	5M MM FIBRE CABLE LC-LC	\$120	Each	10%	\$108	Other	UM-F1
D3F-D2S12FXL-1600	D3F-D2S12FXL-1600	UNITY ALL FLASH	Unity AFA 1.6TB SSD 80X2.5	\$4,720	Each	10%	\$4,248	Other	UM-F1
D3F-D2S12FXL1600TU	D3F-D2S12FXL1600TU	UNITY ALL FLASH	Unity AFA 1.6TB SSD 80X2.5 UPG	\$5,665	Each	10%	\$5,099	Other	UM-F1
D3F-D2S12FXL-1600U	D3F-D2S12FXL-1600U	UNITY ALL FLASH	Unity AFA 1.6TB SSD 80X2.5 UPG	\$5,665	Each	10%	\$5,099	Other	UM-F1
D3F-D2S12FXL-3200	D3F-D2S12FXL-3200	UNITY ALL FLASH	Unity AFA 3.2TB SSD 80X2.5	\$8,695	Each	10%	\$7,826	Other	UM-F1
D3F-D2S12FXL3200TU	D3F-D2S12FXL3200TU	UNITY ALL FLASH	Unity AFA 3.2TB SSD 80X2.5 UPG	\$10,435	Each	10%	\$9,392	Other	UM-F1
D3F-D2S12FXL-3200U	D3F-D2S12FXL-3200U	UNITY ALL FLASH	Unity AFA 3.2TB SSD 80X2.5 UPG	\$10,435	Each	10%	\$9,392	Other	UM-F1
D3F-D2S12FXL-400	D3F-D2S12FXL-400	UNITY ALL FLASH	Unity AFA 400GB SSD 80X2.5	\$1,730	Each	10%	\$1,557	Other	UM-F1
D3F-D2S12FXL-400TU	D3F-D2S12FXL-400TU	UNITY ALL FLASH	Unity AFA 400GB SSD 80X2.5 UPG	\$2,075	Each	10%	\$1,868	Other	UM-F1
D3F-D2S12FXL-400U	D3F-D2S12FXL-400U	UNITY ALL FLASH	Unity AFA 400GB SSD 80X2.5 UPG	\$2,075	Each	10%	\$1,868	Other	UM-F1
D3F-D2S12FXL-800	D3F-D2S12FXL-800	UNITY ALL FLASH	Unity AFA 800GB SSD 80X2.5	\$2,790	Each	10%	\$2,511	Other	UM-F1
D3F-D2S12FXL-800TU	D3F-D2S12FXL-800TU	UNITY ALL FLASH	Unity AFA 800GB SSD 80X2.5 UPG	\$3,345	Each	10%	\$3,011	Other	UM-F1
D3F-D2S12FXL-800U	D3F-D2S12FXL-800U	UNITY ALL FLASH	Unity AFA 800GB SSD 80X2.5 UPG	\$3,345	Each	10%	\$3,011	Other	UM-F1
D3F-D2SFXL2-15360	D3F-D2SFXL2-15360	UNITY ALL FLASH	Unity AFA 15.36TB SSD 80X2.5	\$38,015	Each	10%	\$34,214	Other	UM-F1
D3F-D2SFXL215360TU	D3F-D2SFXL215360TU	UNITY ALL FLASH	Unity AFA 15.36TB SSD 80X2.5 UPG	\$45,620	Each	10%	\$41,058	Other	UM-F1
D3F-D2SFXL2-15360U	D3F-D2SFXL2-15360U	UNITY ALL FLASH	Unity AFA 15.36TB SSD 80X2.5 UPG	\$45,620	Each	10%	\$41,058	Other	UM-F1
D3F-D2SFXL2-1920	D3F-D2SFXL2-1920	UNITY ALL FLASH	Unity AFA 1.92TB SSD 80X2.5	\$5,525	Each	10%	\$4,973	Other	UM-F1
D3F-D2SFXL2-1920TU	D3F-D2SFXL2-1920TU	UNITY ALL FLASH	Unity AFA 1.92TB SSD 80X2.5 UPG	\$6,630	Each	10%	\$5,967	Other	UM-F1
D3F-D2SFXL2-1920U	D3F-D2SFXL2-1920U	UNITY ALL FLASH	Unity AFA 1.92TB SSD 80X2.5 UPG	\$6,630	Each	10%	\$5,967	Other	UM-F1

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		UoM	Proposed Discount(%)	\$0		Product Category (if applicable)
				Base price from Source	0-100			Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	
D3F-D2SFXL2-3840	D3F-D2SFXL2-3840	UNITY ALL FLASH	Unity AFA 3.84TB SSD 80X2.5	\$9,845	Each	10%	\$8,861	Other	UM-F1	
D3F-D2SFXL2-3840TU	D3F-D2SFXL2-3840TU	UNITY ALL FLASH	Unity AFA 3.84TB SSD 80X2.5 UPG	\$11,820	Each	10%	\$10,638	Other	UM-F1	
D3F-D2SFXL2-3840U	D3F-D2SFXL2-3840U	UNITY ALL FLASH	Unity AFA 3.84TB SSD 80X2.5 UPG	\$11,820	Each	10%	\$10,638	Other	UM-F1	
D3F-D2SFXL2-7680	D3F-D2SFXL2-7680	UNITY ALL FLASH	Unity AFA 7.68TB SSD 80X2.5	\$18,305	Each	10%	\$16,475	Other	UM-F1	
D3F-D2SFXL2-7680TU	D3F-D2SFXL2-7680TU	UNITY ALL FLASH	Unity AFA 7.68TB SSD 80X2.5 UPG	\$21,970	Each	10%	\$19,773	Other	UM-F1	
D3F-D2SFXL2-7680U	D3F-D2SFXL2-7680U	UNITY ALL FLASH	Unity AFA 7.68TB SSD 80X2.5 UPG	\$21,970	Each	10%	\$19,773	Other	UM-F1	
D3FSP-5X400GBSSD	D3FSP-5X400GBSSD	UNITY ALL FLASH	UNITY AFA 5X400GB SYSPACK	\$8,650	Each	10%	\$7,785	Other	UM-F1	
D3MSHD4L0HD2UAF	D3MSHD4L0HD2UAF	UNITY ALL FLASH	UNITYF 2X2M 4L M SAS 0 HD Cables	\$0	Each	10%	\$0	Other	UM-F1	
D3MSHD4LHD2AF	D3MSHD4LHD2AF	UNITY ALL FLASH	UNITYF 2X2M 4L MINI SAS HD Cables	\$270	Each	10%	\$243	Other	UM-F1	
D3MSHD4LHD3AF	D3MSHD4LHD3AF	UNITY ALL FLASH	UNITYF 2X3M 4L MINI SAS HD Cables	\$360	Each	10%	\$324	Other	UM-F1	
D3MSHD4LHD5AF	D3MSHD4LHD5AF	UNITY ALL FLASH	UNITYF 2X5M 4L MINI SAS HD Cables	\$530	Each	10%	\$477	Other	UM-F1	
D3MSHD8LHD2AF	D3MSHD8LHD2AF	UNITY ALL FLASH	UNITYF 2X2M 8L MINI SAS HD Cables	\$525	Each	10%	\$473	Other	UM-F1	
D3MSHD8LHD3AF	D3MSHD8LHD3AF	UNITY ALL FLASH	UNITYF 2X3M 8L MINI SAS HD Cables	\$835	Each	10%	\$752	Other	UM-F1	
D3MSHD8LHD5AF	D3MSHD8LHD5AF	UNITY ALL FLASH	UNITYF 2X5M 8L MINI SAS HD Cables	\$1,150	Each	10%	\$1,035	Other	UM-F1	
D3MSHDMSSHD2AF	D3MSHDMSSHD2AF	UNITY ALL FLASH	Unity 2x2M MINI SAS HD Cables	\$270	Each	10%	\$243	Other	UM-F1	
D3MSSHDMSSHD5AF	D3MSSHDMSSHD5AF	UNITY ALL FLASH	Unity 2x5M MINI SAS HD Cables	\$530	Each	10%	\$477	Other	UM-F1	
D3MSHDMSSHD8AF	D3MSHDMSSHD8AF	UNITY ALL FLASH	Unity 2x8M MINI SAS HD Cables	\$795	Each	10%	\$716	Other	UM-F1	
D3NF-2SFXL-1600	D3NF-2SFXL-1600	UNITY ALL FLASH	Unity NEBS AFA 1.6TB SSD 25X2.5	\$5,190	Each	10%	\$4,671	Other	UM-F1	
D3NF-2SFXL-1600TU	D3NF-2SFXL-1600TU	UNITY ALL FLASH	Unity NEBS AFA 1.6TB SSD 25X2.5 UPG	\$6,230	Each	10%	\$5,607	Other	UM-F1	
D3NF-2SFXL-1600U	D3NF-2SFXL-1600U	UNITY ALL FLASH	Unity NEBS AFA 1.6TB SSD 25X2.5 UPG	\$6,230	Each	10%	\$5,607	Other	UM-F1	
D3NF-2SFXL-1920	D3NF-2SFXL-1920	UNITY ALL FLASH	Unity NEBS AFA 1.92TB SSD 25X2.5	\$6,078	Each	10%	\$5,470	Other	UM-F1	
D3NF-2SFXL-1920TU	D3NF-2SFXL-1920TU	UNITY ALL FLASH	Unity NEBS AFA 1.92TB SSD 25X2.5 UPG	\$7,293	Each	10%	\$6,564	Other	UM-F1	
D3NF-2SFXL-1920U	D3NF-2SFXL-1920U	UNITY ALL FLASH	Unity NEBS AFA 1.92TB SSD 25X2.5 UPG	\$7,293	Each	10%	\$6,564	Other	UM-F1	
D3NF-2SFXL2-15360	D3NF-2SFXL2-15360	UNITY ALL FLASH	Unity NEBS AFA 15.36TB SSD 25X2.5	\$41,815	Each	10%	\$37,634	Other	UM-F1	
D3NF-2SFXL2-15360U	D3NF-2SFXL2-15360U	UNITY ALL FLASH	Unity NEBS AFA 15.36TB SSD 25X2.5 UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1	
D3NF-2SFXL2-1536TU	D3NF-2SFXL2-1536TU	UNITY ALL FLASH	Unity NEBS AFA 15.36TB SSD 25X2.5 UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1	
D3NF-2SFXL2-3840	D3NF-2SFXL2-3840	UNITY ALL FLASH	Unity NEBS AFA 3.84TB SSD 25X2.5	\$10,830	Each	10%	\$9,747	Other	UM-F1	
D3NF-2SFXL2-3840TU	D3NF-2SFXL2-3840TU	UNITY ALL FLASH	Unity NEBS AFA 3.84TB SSD 25X2.5 UPG	\$13,000	Each	10%	\$11,700	Other	UM-F1	
D3NF-2SFXL2-3840U	D3NF-2SFXL2-3840U	UNITY ALL FLASH	Unity NEBS AFA 3.84TB SSD 25X2.5 UPG	\$13,000	Each	10%	\$11,700	Other	UM-F1	
D3NF-2SFXL2-7680	D3NF-2SFXL2-7680	UNITY ALL FLASH	Unity NEBS AFA 7.68TB SSD 25X2.5	\$20,135	Each	10%	\$18,122	Other	UM-F1	
D3NF-2SFXL2-7680TU	D3NF-2SFXL2-7680TU	UNITY ALL FLASH	Unity NEBS AFA 7.68TB SSD 25X2.5 UPG	\$24,170	Each	10%	\$21,753	Other	UM-F1	
D3NF-2SFXL2-7680U	D3NF-2SFXL2-7680U	UNITY ALL FLASH	Unity NEBS AFA 7.68TB SSD 25X2.5 UPG	\$24,170	Each	10%	\$21,753	Other	UM-F1	
D3NF-2SFXL-3200	D3NF-2SFXL-3200	UNITY ALL FLASH	Unity NEBS AFA 3.2TB SSD 25X2.5	\$9,565	Each	10%	\$8,609	Other	UM-F1	
D3NF-2SFXL-3200TU	D3NF-2SFXL-3200TU	UNITY ALL FLASH	Unity NEBS AFA 3.2TB SSD 25X2.5 UPG	\$11,480	Each	10%	\$10,332	Other	UM-F1	
D3NF-2SFXL-3200U	D3NF-2SFXL-3200U	UNITY ALL FLASH	Unity NEBS AFA 3.2TB SSD 25X2.5 UPG	\$11,480	Each	10%	\$10,332	Other	UM-F1	
D3NF-2SFXL-400	D3NF-2SFXL-400	UNITY ALL FLASH	Unity NEBS AFA 400GB SSD 25X2.5	\$1,905	Each	10%	\$1,715	Other	UM-F1	
D3NF-2SFXL-400TU	D3NF-2SFXL-400TU	UNITY ALL FLASH	Unity NEBS AFA 400GB SSD 25X2.5 UPG	\$2,285	Each	10%	\$2,057	Other	UM-F1	
D3NF-2SFXL-400U	D3NF-2SFXL-400U	UNITY ALL FLASH	Unity NEBS AFA 400GB SSD 25X2.5 UPG	\$2,285	Each	10%	\$2,057	Other	UM-F1	
D3NF-2SFXL-800	D3NF-2SFXL-800	UNITY ALL FLASH	Unity NEBS AFA 800GB SSD 25X2.5	\$3,070	Each	10%	\$2,763	Other	UM-F1	
D3NF-2SFXL-800TU	D3NF-2SFXL-800TU	UNITY ALL FLASH	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,675	Each	10%	\$3,308	Other	UM-F1	
D3NF-2SFXL-800U	D3NF-2SFXL-800U	UNITY ALL FLASH	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,675	Each	10%	\$3,308	Other	UM-F1	
D3SFP10UAF	D3SFP10UAF	UNITY ALL FLASH	Unity 4x10Gb SFP iSCSI/Eth connection	\$0	Each	10%	\$0	Other	UM-F1	
D3SFP10UAF	D3SFP10UAF	UNITY ALL FLASH	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755	Each	10%	\$680	Other	UM-F1	
D3SFP16FAF	D3SFP16FAF	UNITY ALL FLASH	Unity 4x16Gb SFP FC connection	\$0	Each	10%	\$0	Other	UM-F1	
D3SFP16FAF	D3SFP16FAF	UNITY ALL FLASH	Unity 4x16Gb SFP FC connection	\$1,135	Each	10%	\$1,022	Other	UM-F1	
D3SFP16FAF	D3SFP16FAF	UNITY ALL FLASH	Unity 4x16Gb SFP FC connection	\$0	Each	10%	\$0	Other	UM-F1	
D3SFP16FAF	D3SFP16FAF	UNITY ALL FLASH	Unity 4x16Gb SFP FC connection	\$0	Each	10%	\$0	Other	UM-F1	
D3SFP1UAF	D3SFP1UAF	UNITY ALL FLASH	Unity 4x1Gb SFP iSCSI/Eth connect FLD U	\$755	Each	10%	\$680	Other	UM-F1	
D3SFP8FAF	D3SFP8FAF	UNITY ALL FLASH	Unity 4x8Gb SFP FC connection	\$0	Each	10%	\$0	Other	UM-F1	
D3SFP8FAF	D3SFP8FAF	UNITY ALL FLASH	Unity 4x8Gb SFP FC connect upg	\$300	Each	10%	\$270	Other	UM-F1	

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D3SFPSM16FAF	D3SFPSM16FAF	UNITY ALL FLASH	UNITY AF 4X16GB SFP SM FC CONNECTION	\$3,000	Each	10%		\$2,700	Other	UM-F1
D3SFPSM16FAFU	D3SFPSM16FAFU	UNITY ALL FLASH	UNITY AF 4X16GB SFP SM FC CONNECTION UPG	\$3,600	Each	10%		\$3,240	Other	UM-F1
D3SL10ICUAF	D3SL10ICUAF	UNITY ALL FLASH	Unity 2x4 Port 10GBASE-T iSCSI IO	\$2,305	Each	10%		\$2,075	Other	UM-F1
D3SL10ICUJAF	D3SL10ICUJAF	UNITY ALL FLASH	Unity 2x4 Port 10GBASE-T iSCSI IO UPG	\$2,765	Each	10%		\$2,489	Other	UM-F1
D3SL10IGAF	D3SL10IGAF	UNITY ALL FLASH	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630	Each	10%		\$1,467	Other	UM-F1
D3SL10IGUAF	D3SL10IGUAF	UNITY ALL FLASH	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955	Each	10%		\$1,760	Other	UM-F1
D3SL10IO2PTAF	D3SL10IO2PTAF	UNITY ALL FLASH	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,440	Each	10%		\$2,196	Other	UM-F1
D3SL10IO2PTTAF	D3SL10IO2PTTAF	UNITY ALL FLASH	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630	Each	10%		\$1,467	Other	UM-F1
D3SL10IO2PTTUAF	D3SL10IO2PTTUAF	UNITY ALL FLASH	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955	Each	10%		\$1,760	Other	UM-F1
D3SL10IO2PTUAF	D3SL10IO2PTUAF	UNITY ALL FLASH	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,930	Each	10%		\$2,637	Other	UM-F1
D3SL10IO4PTAF	D3SL10IO4PTAF	UNITY ALL FLASH	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,440	Each	10%		\$2,196	Other	UM-F1
D3SL10IO4PTUAF	D3SL10IO4PTUAF	UNITY ALL FLASH	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,930	Each	10%		\$2,637	Other	UM-F1
D3SL12SAS8LAF	D3SL12SAS8LAF	UNITY ALL FLASH	UNITYF 2x4 PORT 8L SAS BE EXP IO EMC RCK	\$7,055	Each	10%		\$6,350	Other	UM-F1
D3SL12SAS8LFAF	D3SL12SAS8LFAF	UNITY ALL FLASH	UNITY AF 2X4 PORT SAS EXP IO 8L FLD RCK	\$7,055	Each	10%		\$6,350	Other	UM-F1
D3SL12SASAF	D3SL12SASAF	UNITY ALL FLASH	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055	Each	10%		\$6,350	Other	UM-F1
D3SL12SASF	D3SL12SASF	UNITY ALL FLASH	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$7,055	Each	10%		\$6,350	Other	UM-F1
D3SL12SASUAF	D3SL12SASUAF	UNITY ALL FLASH	Unity SAS BE EXP 4 BUSES UPG	\$8,465	Each	10%		\$7,619	Other	UM-F1
D3SL16FAF	D3SL16FAF	UNITY ALL FLASH	Unity 2x4 Port 16G FC IO	\$3,530	Each	10%		\$3,177	Other	UM-F1
D3SL16FSMAF	D3SL16FSMAF	UNITY ALL FLASH	UNITY 2X4 PORT 16G FC IO S MODE SFPS	\$6,265	Each	10%		\$5,639	Other	UM-F1
D3SL16FSMMMAF	D3SL16FSMMMAF	UNITY ALL FLASH	UNITY 2X4 PORT 16G FC IO S+M MODE SFPS	\$5,060	Each	10%		\$4,554	Other	UM-F1
D3SL16FSMMMUAF	D3SL16FSMMMUAF	UNITY ALL FLASH	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,070	Each	10%		\$5,463	Other	UM-F1
D3SL16FSMUAF	D3SL16FSMUAF	UNITY ALL FLASH	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$7,520	Each	10%		\$6,768	Other	UM-F1
D3SL16FUAF	D3SL16FUAF	UNITY ALL FLASH	Unity 2x4 Port 16Gb FC IO UPG	\$4,235	Each	10%		\$3,812	Other	UM-F1
D3SL1GAF	D3SL1GAF	UNITY ALL FLASH	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,355	Each	10%		\$1,220	Other	UM-F1
D3SL1GUAF	D3SL1GUAF	UNITY ALL FLASH	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,625	Each	10%		\$1,463	Other	UM-F1
D3TX-TWAX-1MAF	D3TX-TWAX-1MAF	UNITY ALL FLASH	1M Active TwinAX Cable QTY 4	\$695	Each	10%		\$626	Other	UM-F1
D3TX-TWAX-3MAF	D3TX-TWAX-3MAF	UNITY ALL FLASH	3M Active TwinAX Cable QTY 4	\$830	Each	10%		\$747	Other	UM-F1
D3TX-TWAX-5MAF	D3TX-TWAX-5MAF	UNITY ALL FLASH	5M Active TwinAX Cable QTY 4	\$1,015	Each	10%		\$914	Other	UM-F1
D4122ADAF	D4122ADAF	UNITY ALL FLASH	Unity 2U 25x2.5 DAE Dell RCK AF	\$2,440	Each	10%		\$2,196	Other	UM-F1
D4122ADAFU	D4122ADAFU	UNITY ALL FLASH	Unity 2U 25x2.5 DAE Dell RCK AF UPG	\$2,440	Each	10%		\$2,196	Other	UM-F1
D4122FAF	D4122FAF	UNITY ALL FLASH	Unity 2U 25x2.5 DAE FLD RCK AF	\$2,440	Each	10%		\$2,196	Other	UM-F1
D4122FAFU	D4122FAFU	UNITY ALL FLASH	Unity 2U 25x2.5 DAE FLD RCK AF UPG	\$2,440	Each	10%		\$2,196	Other	UM-F1
D412380ADAF	D412380ADAF	UNITY ALL FLASH	Unity 3U 80x2.5 DAE Dell Rck AF	\$9,200	Each	10%		\$8,280	Other	UM-F1
D412380ADAFU	D412380ADAFU	UNITY ALL FLASH	Unity 3U 80x2.5 DAE Dell Rck AF UPG	\$9,200	Each	10%		\$8,280	Other	UM-F1
D412380FAF	D412380FAF	UNITY ALL FLASH	Unity 3U 80x2.5 DAE FLD RCK AF	\$9,200	Each	10%		\$8,280	Other	UM-F1
D412380FAFU	D412380FAFU	UNITY ALL FLASH	Unity 3U 80x2.5 DAE FLD RCK AF UPG	\$9,200	Each	10%		\$8,280	Other	UM-F1
D4123ADAF	D4123ADAF	UNITY ALL FLASH	Unity 3U 15x3.5 DAE Dell RCK AF	\$2,170	Each	10%		\$1,953	Other	UM-F1
D4123FAF	D4123FAF	UNITY ALL FLASH	Unity 3U 15x3.5 DAE FLD RCK AF	\$2,170	Each	10%		\$1,953	Other	UM-F1
D440U-RK-DOORAF	D440U-RK-DOORAF	UNITY ALL FLASH	Unity 40U Rack with Door AF	\$1,350	Each	10%		\$1,215	Other	UM-F1
D440U-RK-DRLKAF	D440U-RK-DRLKAF	UNITY ALL FLASH	Unity 40U Rack with Door + Lock AF	\$1,350	Each	10%		\$1,215	Other	UM-F1
D44PC10ICAFU	D44PC10ICAFU	UNITY ALL FLASH	Unity 2X4 Port Card 10GBaseT AF UPG	\$2,765	Each	10%		\$2,489	Other	UM-F1
D44PC10ICUAF	D44PC10ICUAF	UNITY ALL FLASH	Unity 2X4 Port Card 10GBaseT AF	\$2,305	Each	10%		\$2,075	Other	UM-F1
D44PC10ITAF	D44PC10ITAF	UNITY ALL FLASH	Unity 2X4 Port Card 10GbE OPT AF	\$2,440	Each	10%		\$2,196	Other	UM-F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
D44PC10ITAFU	D44PC10ITAFU	UNITY ALL FLASH	Unity 2X4 Port Card 10GbE OPT AF UPG	\$2,930	Each	10%	\$2,637	Other	UM-F1
D44PC10ITTWAF	D44PC10ITTWAF	UNITY ALL FLASH	Unity 2X4 Port Card 10GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
D44PC10ITTWAFU	D44PC10ITTWAFU	UNITY ALL FLASH	Unity 2X4 Port Card 10GbE Twinax AF UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
D44PC25ITAF	D44PC25ITAF	UNITY ALL FLASH	Unity 2X4 Port Card 25GbE OPT AF	\$9,345	Each	10%	\$8,411	Other	UM-F1
D44PC25ITAFU	D44PC25ITAFU	UNITY ALL FLASH	Unity 2X4 Port Card 25GbE OPT AF UPG	\$9,015	Each	10%	\$8,114	Other	UM-F1
D44PC25ITTWAF	D44PC25ITTWAF	UNITY ALL FLASH	Unity 2X4 Port Card 25GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
D44PC25ITTWAFU	D44PC25ITTWAFU	UNITY ALL FLASH	Unity 2X4 Port Card 25GbE Twinax AF UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
D49U-RKAF	D49U-RKAF	UNITY ALL FLASH	UNITY 9U RACK AF	\$1,680	Each	10%	\$1,512	Other	UM-F1
D49U-RKWAF	D49U-RKWAF	UNITY ALL FLASH	UNITY 9U WRACK AF	\$1,680	Each	10%	\$1,512	Other	UM-F1
D4BD6C25ADAF	D4BD6C25ADAF	UNITY ALL FLASH	Unity 380F DPE 25 x 2.5 Dell EMC RCK	\$10,850	Each	10%	\$9,765	Other	UM-F1
D4BD6C25FAF	D4BD6C25FAF	UNITY ALL FLASH	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$10,850	Each	10%	\$9,765	Other	UM-F1
D4BD6C25FAFLL	D4BD6C25FAFLL	UNITY ALL FLASH	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$10,850	Each	10%	\$9,765	Other	UM-F1
D4DPEKITAF	D4DPEKITAF	UNITY ALL FLASH	Unity DPE Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
D4DPEKITAF-OEM	D4DPEKITAF-OEM	UNITY ALL FLASH	Unity DPE OEM Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
D4DRVILLNVMEAF	D4DRVILLNVMEAF	UNITY ALL FLASH	UnityF Drive Fillers NVMe Ready	\$5	Each	10%	\$5	Other	UM-F1
D4F-2SFXL2-15360	D4F-2SFXL2-15360	UNITY ALL FLASH	D4F 15.36TB ALL FLASH 25X2.5 SSD	\$41,815	Each	10%	\$37,634	Other	UM-F1
D4F-2SFXL2-15360TU	D4F-2SFXL2-15360TU	UNITY ALL FLASH	D4F 15.36TB ALL FLASH 25X2.5 SSD UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1
D4F-2SFXL2-15360U	D4F-2SFXL2-15360U	UNITY ALL FLASH	D4F 15.36TB ALL FLASH 25X2.5 SSD UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1
D4F-2SFXL2-1920	D4F-2SFXL2-1920	UNITY ALL FLASH	D4F 1.92TB ALL FLASH 25X2.5 SSD	\$6,080	Each	10%	\$5,472	Other	UM-F1
D4F-2SFXL2-1920TU	D4F-2SFXL2-1920TU	UNITY ALL FLASH	D4F 1.92TB ALL FLASH 25X2.5 SSD UPG	\$7,295	Each	10%	\$6,566	Other	UM-F1
D4F-2SFXL2-1920U	D4F-2SFXL2-1920U	UNITY ALL FLASH	D4F 1.92TB ALL FLASH 25X2.5 SSD UPG	\$7,295	Each	10%	\$6,566	Other	UM-F1
D4F-2SFXL2-3840	D4F-2SFXL2-3840	UNITY ALL FLASH	D4F 3.84TB ALL FLASH 25X2.5 SSD	\$10,830	Each	10%	\$9,747	Other	UM-F1
D4F-2SFXL2-3840TU	D4F-2SFXL2-3840TU	UNITY ALL FLASH	D4F 3.84TB ALL FLASH 25X2.5 SSD UPG	\$13,000	Each	10%	\$11,700	Other	UM-F1
D4F-2SFXL2-3840U	D4F-2SFXL2-3840U	UNITY ALL FLASH	D4F 3.84TB ALL FLASH 25X2.5 SSD UPG	\$13,000	Each	10%	\$11,700	Other	UM-F1
D4F-2SFXL2-7680	D4F-2SFXL2-7680	UNITY ALL FLASH	D4F 7.68TB ALL FLASH 25X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
D4F-2SFXL2-7680TU	D4F-2SFXL2-7680TU	UNITY ALL FLASH	D4F 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
D4F-2SFXL2-7680U	D4F-2SFXL2-7680U	UNITY ALL FLASH	D4F 7.68TB ALL FLASH 25X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
D4F-2SFXL-800	D4F-2SFXL-800	UNITY ALL FLASH	D4F 800GB ALL FLASH 25X2.5 SSD	\$3,070	Each	10%	\$2,763	Other	UM-F1
D4F-2SFXL-800TU	D4F-2SFXL-800TU	UNITY ALL FLASH	D4F 800GB ALL FLASH 25X2.5 SSD UPG	\$3,680	Each	10%	\$3,312	Other	UM-F1
D4F-2SFXL-800U	D4F-2SFXL-800U	UNITY ALL FLASH	D4F 800GB ALL FLASH 25X2.5 SSD UPG	\$3,680	Each	10%	\$3,312	Other	UM-F1
D4FC-OM4-100MAF	D4FC-OM4-100MAF	UNITY ALL FLASH	Unity 2x100M OM4 Fiber CBL AF	\$440	Each	10%	\$396	Other	UM-F1
D4FC-OM4-10MAF	D4FC-OM4-10MAF	UNITY ALL FLASH	Unity 2x10M OM4 Fiber CBL AF	\$135	Each	10%	\$122	Other	UM-F1
D4FC-OM4-1MAF	D4FC-OM4-1MAF	UNITY ALL FLASH	Unity 2x1M OM4 Fiber CBL AF	\$100	Each	10%	\$90	Other	UM-F1
D4FC-OM4-30MAF	D4FC-OM4-30MAF	UNITY ALL FLASH	Unity 2x30M OM4 Fiber CBL AF	\$240	Each	10%	\$216	Other	UM-F1
D4FC-OM4-3MAF	D4FC-OM4-3MAF	UNITY ALL FLASH	Unity 2x3M OM4 Fiber CBL AF	\$110	Each	10%	\$99	Other	UM-F1
D4FC-OM4-50MAF	D4FC-OM4-50MAF	UNITY ALL FLASH	Unity 2x50M OM4 Fiber CBL AF	\$335	Each	10%	\$302	Other	UM-F1
D4FC-OM4-5MAF	D4FC-OM4-5MAF	UNITY ALL FLASH	Unity 2x5M OM4 Fiber CBL AF	\$120	Each	10%	\$108	Other	UM-F1
D4F-D2SFXL2-15360	D4F-D2SFXL2-15360	UNITY ALL FLASH	D4F 15.36TB ALL FLASH 80X2.5 SSD	\$41,815	Each	10%	\$37,634	Other	UM-F1

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Vendor Notes: Updated November 25, 2020

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D4F-D2SFXL215360TU	D4F-D2SFXL215360TU	UNITY ALL FLASH	D4F 15.36TB ALL FLASH 80X2.5 SSD UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1
D4F-D2SFXL2-15360U	D4F-D2SFXL2-15360U	UNITY ALL FLASH	D4F 15.36TB ALL FLASH 80X2.5 SSD UPG	\$50,180	Each	10%	\$45,162	Other	UM-F1
D4F-D2SFXL2-1920	D4F-D2SFXL2-1920	UNITY ALL FLASH	D4F 1.92TB ALL FLASH 80X2.5 SSD	\$6,080	Each	10%	\$5,472	Other	UM-F1
D4F-D2SFXL2-1920TU	D4F-D2SFXL2-1920TU	UNITY ALL FLASH	D4F 1.92TB ALL FLASH 80X2.5 SSD UPG	\$7,295	Each	10%	\$6,566	Other	UM-F1
D4F-D2SFXL2-1920U	D4F-D2SFXL2-1920U	UNITY ALL FLASH	D4F 1.92TB ALL FLASH 80X2.5 SSD UPG	\$7,295	Each	10%	\$6,566	Other	UM-F1
D4F-D2SFXL2-3840	D4F-D2SFXL2-3840	UNITY ALL FLASH	D4F 3.84TB ALL FLASH 80X2.5 SSD	\$10,830	Each	10%	\$9,747	Other	UM-F1
D4F-D2SFXL2-3840TU	D4F-D2SFXL2-3840TU	UNITY ALL FLASH	D4F 3.84TB ALL FLASH 80X2.5 SSD UPG	\$13,000	Each	10%	\$11,700	Other	UM-F1
D4F-D2SFXL2-3840U	D4F-D2SFXL2-3840U	UNITY ALL FLASH	D4F 3.84TB ALL FLASH 80X2.5 SSD UPG	\$13,000	Each	10%	\$11,700	Other	UM-F1
D4F-D2SFXL2-7680	D4F-D2SFXL2-7680	UNITY ALL FLASH	D4F 7.68TB ALL FLASH 80X2.5 SSD	\$20,135	Each	10%	\$18,122	Other	UM-F1
D4F-D2SFXL2-7680TU	D4F-D2SFXL2-7680TU	UNITY ALL FLASH	D4F 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
D4F-D2SFXL2-7680U	D4F-D2SFXL2-7680U	UNITY ALL FLASH	D4F 7.68TB ALL FLASH 80X2.5 SSD UPG	\$24,165	Each	10%	\$21,749	Other	UM-F1
D4F-D2SFXL-800	D4F-D2SFXL-800	UNITY ALL FLASH	D4F 800GB ALL FLASH 80X2.5 SSD	\$3,070	Each	10%	\$2,763	Other	UM-F1
D4F-D2SFXL-800TU	D4F-D2SFXL-800TU	UNITY ALL FLASH	D4F 800GB ALL FLASH 80X2.5 SSD UPG	\$3,680	Each	10%	\$3,312	Other	UM-F1
D4F-D2SFXL-800U	D4F-D2SFXL-800U	UNITY ALL FLASH	D4F 800GB ALL FLASH 80X2.5 SSD UPG	\$3,680	Each	10%	\$3,312	Other	UM-F1
D4-KIT-RAILSAF	D4-KIT-RAILSAF	UNITY ALL FLASH	Unity Rail Kit AF	\$135	Each	10%	\$122	Other	UM-F1
D4MSHD4LHD2AF	D4MSHD4LHD2AF	UNITY ALL FLASH	Unity 2x2M Dense DAE SAS CBL AF	\$270	Each	10%	\$243	Other	UM-F1
D4MSHD4LHD3AF	D4MSHD4LHD3AF	UNITY ALL FLASH	Unity 2x3M Dense DAE SAS CBL AF	\$360	Each	10%	\$324	Other	UM-F1
D4MSHD4LHD5AF	D4MSHD4LHD5AF	UNITY ALL FLASH	Unity 2x5M Dense DAE SAS CBL AF	\$530	Each	10%	\$477	Other	UM-F1
D4MSHD8LHD2AF	D4MSHD8LHD2AF	UNITY ALL FLASH	Unity 2x2M Dense DAE x8 SAS CBL AF	\$525	Each	10%	\$473	Other	UM-F1
D4MSHD8LHD3AF	D4MSHD8LHD3AF	UNITY ALL FLASH	Unity 2x3M Dense DAE x8 SAS CBL AF	\$835	Each	10%	\$752	Other	UM-F1
D4MSHD8LHD5AF	D4MSHD8LHD5AF	UNITY ALL FLASH	Unity 2x5M Dense DAE x8 SAS CBL AF	\$1,150	Each	10%	\$1,035	Other	UM-F1
D4MSHDMSSHD2AF	D4MSHDMSSHD2AF	UNITY ALL FLASH	Unity 2x2M DAE SAS CBL AF	\$270	Each	10%	\$243	Other	UM-F1
D4MSHDMSSHD5AF	D4MSHDMSSHD5AF	UNITY ALL FLASH	Unity 2x5M DAE SAS CBL AF	\$530	Each	10%	\$477	Other	UM-F1
D4MSHDMSSHD8AF	D4MSHDMSSHD8AF	UNITY ALL FLASH	Unity 2x8M DAE SAS CBL AF	\$795	Each	10%	\$716	Other	UM-F1
D4ODPEKITAF	D4ODPEKITAF	UNITY ALL FLASH	Unity 380F DPE Install Kit	\$293	Each	10%	\$264	Other	UM-F1
D4ODPEKITAF-OEM	D4ODPEKITAF-OEM	UNITY ALL FLASH	Unity 380F DPE OEM Install Kit	\$293	Each	10%	\$264	Other	UM-F1
D4SFP10AF	D4SFP10AF	UNITY ALL FLASH	Unity 2x10GbE OPT SFPs AF	\$380	Each	10%	\$342	Other	UM-F1
D4SFP10AFU	D4SFP10AFU	UNITY ALL FLASH	Unity 2x10GbE OPT SFPs AF UPG	\$380	Each	10%	\$342	Other	UM-F1
D4SFP10IAF	D4SFP10IAF	UNITY ALL FLASH	Unity CNA 4x10GbE OPT SFPs AF	\$0	Each	10%	\$0	Other	UM-F1
D4SFP10IAFU	D4SFP10IAFU	UNITY ALL FLASH	Unity CNA 4x10GbE OPT SFPs AF UPG	\$755	Each	10%	\$680	Other	UM-F1
D4SFP16FAF	D4SFP16FAF	UNITY ALL FLASH	Unity CNA 4x16Gb FC SFPs AF	\$0	Each	10%	\$0	Other	UM-F1
D4SFP16FAFU	D4SFP16FAFU	UNITY ALL FLASH	Unity CNA 4x16Gb FC SFPs AF UPG	\$1,135	Each	10%	\$1,022	Other	UM-F1
D4SFP16FU	D4SFP16FU	UNITY ALL FLASH	Unity CNA 4x16Gb FC SFPs UPG	\$1,135	Each	10%	\$1,022	Other	UM-F1
D4SFP1AF	D4SFP1AF	UNITY ALL FLASH	Unity CNA 4x1GBaseT SFPs AF	\$0	Each	10%	\$0	Other	UM-F1
D4SFP1AFU	D4SFP1AFU	UNITY ALL FLASH	Unity CNA 4x1GBaseT SFPs AF UPG	\$755	Each	10%	\$680	Other	UM-F1
D4SFP25AF	D4SFP25AF	UNITY ALL FLASH	Unity 2x25GbE OPT SFPs AF	\$2,165	Each	10%	\$1,949	Other	UM-F1
D4SFP25AFU	D4SFP25AFU	UNITY ALL FLASH	Unity 2x25GbE OPT SFPs AF UPG	\$4,175	Each	10%	\$3,758	Other	UM-F1
D4SFP8FAF	D4SFP8FAF	UNITY ALL FLASH	Unity CNA 4x8Gb FC SFPs AF	\$0	Each	10%	\$0	Other	UM-F1



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Vendor Notes:

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D4SFP8FAFU	D4SFP8FAFU	UNITY ALL FLASH	Unity CNA 4x8Gb FC SFPs AF UPG	\$300	Each	10%	\$270	Other	UM-F1
D4SL10ICAFU	D4SL10ICAFU	UNITY ALL FLASH	Unity 2x4 Port IO 10GBaseT AF UPG	\$2,765	Each	10%	\$2,489	Other	UM-F1
D4SL10ICUAF	D4SL10ICUAF	UNITY ALL FLASH	Unity 2x4 Port IO 10GBaseT AF	\$2,305	Each	10%	\$2,075	Other	UM-F1
D4SL10IO4PTAF	D4SL10IO4PTAF	UNITY ALL FLASH	Unity 2X4 Port IO 10GbE OPT AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
D4SL10IO4PTAFU	D4SL10IO4PTAFU	UNITY ALL FLASH	Unity 2X4 Port IO 10GbE OPT AF UPG	\$2,930	Each	10%	\$2,637	Other	UM-F1
D4SL10IO4PTTWAF	D4SL10IO4PTTWAF	UNITY ALL FLASH	Unity 2X4 Port IO 10GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
D4SL10IO4PTTWAFU	D4SL10IO4PTTWAFU	UNITY ALL FLASH	Unity 2X4 Port IO 10GbE Twinax AF UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
D4SL12C25ADAF	D4SL12C25ADAF	UNITY ALL FLASH	Unity 680F DPE 25 x 2.5 Dell EMC RCK	\$59,310	Each	10%	\$53,379	Other	UM-F1
D4SL12C25FAF	D4SL12C25FAF	UNITY ALL FLASH	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$59,310	Each	10%	\$53,379	Other	UM-F1
D4SL12C25FALL	D4SL12C25FALL	UNITY ALL FLASH	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$59,310	Each	10%	\$53,379	Other	UM-F1
D4SL12SAS8LAF	D4SL12SAS8LAF	UNITY ALL FLASH	Unity 2x4Port SAS x8 EXP DELL EMC RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
D4SL12SAS8LFAF	D4SL12SAS8LFAF	UNITY ALL FLASH	Unity 2x4 Port SAS x8 EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
D4SL12SASAF	D4SL12SASAF	UNITY ALL FLASH	Unity 2x4 Port SAS EXP DELL RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
D4SL12SASAFU	D4SL12SASAFU	UNITY ALL FLASH	Unity 2x4 Port SAS EXP DELL RCK AF UPG	\$8,465	Each	10%	\$7,619	Other	UM-F1
D4SL12SASF	D4SL12SASF	UNITY ALL FLASH	Unity 2x4 Port SAS EXP FLD RCK AF	\$7,055	Each	10%	\$6,350	Other	UM-F1
D4SL16C25ADAF	D4SL16C25ADAF	UNITY ALL FLASH	Unity 880F DPE 25 x 2.5 Dell EMC RCK	\$130,000	Each	10%	\$117,000	Other	UM-F1
D4SL16C25FAF	D4SL16C25FAF	UNITY ALL FLASH	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$130,000	Each	10%	\$117,000	Other	UM-F1
D4SL16C25FALL	D4SL16C25FALL	UNITY ALL FLASH	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$130,000	Each	10%	\$117,000	Other	UM-F1
D4SL16FAF	D4SL16FAF	UNITY ALL FLASH	Unity 2x4 Port IO 16Gb FC AF	\$3,530	Each	10%	\$3,177	Other	UM-F1
D4SL16FAFU	D4SL16FAFU	UNITY ALL FLASH	Unity 2x4 Port IO 16Gb FC AF UPG	\$4,235	Each	10%	\$3,812	Other	UM-F1
D4SL16FSMAF	D4SL16FSMAF	UNITY ALL FLASH	Unity 2x4 Port IO 16Gb FC SMode AF	\$6,265	Each	10%	\$5,639	Other	UM-F1
D4SL16FSMAFU	D4SL16FSMAFU	UNITY ALL FLASH	Unity 2x4 Port IO 16Gb FC SMode AF UPG	\$7,520	Each	10%	\$6,768	Other	UM-F1
D4SL25IO4PTAF	D4SL25IO4PTAF	UNITY ALL FLASH	Unity 2X4 Port IO 25GbE OPT AF	\$8,205	Each	10%	\$7,385	Other	UM-F1
D4SL25IO4PTAFU	D4SL25IO4PTAFU	UNITY ALL FLASH	Unity 2X4 Port IO 25GbE OPT AF UPG	\$8,205	Each	10%	\$7,385	Other	UM-F1
D4SL25IO4PTTWAF	D4SL25IO4PTTWAF	UNITY ALL FLASH	Unity 2X4 Port IO 25GbE Twinax AF	\$1,630	Each	10%	\$1,467	Other	UM-F1
D4SL25IO4PTTWAFU	D4SL25IO4PTTWAFU	UNITY ALL FLASH	Unity 2X4 Port IO 25GbE Twinax AF UPG	\$1,955	Each	10%	\$1,760	Other	UM-F1
D4SL8C25ADAF	D4SL8C25ADAF	UNITY ALL FLASH	Unity 480F DPE 25 x 2.5 Dell EMC RCK	\$27,880	Each	10%	\$25,092	Other	UM-F1
D4SL8C25FAF	D4SL8C25FAF	UNITY ALL FLASH	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$27,880	Each	10%	\$25,092	Other	UM-F1
D4SL8C25FALL	D4SL8C25FALL	UNITY ALL FLASH	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$27,880	Each	10%	\$25,092	Other	UM-F1
D4TX-TWAX-1MAF	D4TX-TWAX-1MAF	UNITY ALL FLASH	Unity 2x1M Active TwinAx CBL 10G AF	\$695	Each	10%	\$626	Other	UM-F1
D4TX-TWAX-3MAF	D4TX-TWAX-3MAF	UNITY ALL FLASH	Unity 2x3M Active TwinAx CBL 10G AF	\$830	Each	10%	\$747	Other	UM-F1
D4TX-TWAX-5MAF	D4TX-TWAX-5MAF	UNITY ALL FLASH	Unity 2x5M Active TwinAx CBL 10G AF	\$1,015	Each	10%	\$914	Other	UM-F1
DAE2UCHASSISAF	DAE2UCHASSISAF	UNITY ALL FLASH	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435	Each	10%	\$1,292	Other	UM-F1
DLBASSYAF	DLBASSYAF	UNITY ALL FLASH	Unity VG3R VE Lightbar FRU Assy	\$870	Each	10%	\$783	Other	UM-F1
DPE2SCHASSISAF	DPE2SCHASSISAF	UNITY ALL FLASH	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955	Each	10%	\$860	Other	UM-F1
DRVFILL25AF	DRVFILL25AF	UNITY ALL FLASH	DRIVE FILLER, 2.5IN	\$5	Each	10%	\$5	Other	UM-F1
FANMHTAF	FANMHTAF	UNITY ALL FLASH	FAN ASSEMBLY Unity HT	\$80	Each	10%	\$72	Other	UM-F1
M2SATA120GBAF	M2SATA120GBAF	UNITY ALL FLASH	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$345	Each	10%	\$311	Other	UM-F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
M2SATA64GBAF	M2SATA64GBAF	UNITY ALL FLASH	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$240	Each	10%	\$216	Other	UM-F1
M2SATA80GBAF	M2SATA80GBAF	UNITY ALL FLASH	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$235	Each	10%	\$212	Other	UM-F1
PSU1050WAF	PSU1050WAF	UNITY ALL FLASH	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365	Each	10%	\$329	Other	UM-F1
PSU1050WFAF	PSU1050WFAF	UNITY ALL FLASH	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345	Each	10%	\$311	Other	UM-F1
PSUCM2UDAEAF	PSUCM2UDAEAF	UNITY ALL FLASH	Unity 2U DAE Power Supply Cooling Module	\$425	Each	10%	\$383	Other	UM-F1
T31BD24AD25AF	T31BD24AD25AF	UNITY ALL FLASH	UNITY 350F 2U DPE 25x2.5 DRIVE EMC RK	\$7,890	Each	10%	\$7,101	Other	UM-F1
T31BD24AF25AF	T31BD24AF25AF	UNITY ALL FLASH	UNITY 350F 2U DPE 25x2.5 DRV FLD RK TLA	\$7,890	Each	10%	\$7,101	Other	UM-F1
T31BD24DF25AF	T31BD24DF25AF	UNITY ALL FLASH	UNITY 350F 2U DPE 25x2.5 FLD RK TLA DC	\$9,865	Each	10%	\$8,879	Other	UM-F1
T31D24AD25AF	T31D24AD25AF	UNITY ALL FLASH	Unity 300 AFA DPE 25x2.5 EMC RCK D	\$7,890	Each	10%	\$7,101	Other	UM-F1
T31D24AF25AF	T31D24AF25AF	UNITY ALL FLASH	Unity 300 AFA DPE 25x2.5 FLD INS	\$7,890	Each	10%	\$7,101	Other	UM-F1
T32BD32AD25AF	T32BD32AD25AF	UNITY ALL FLASH	UNITY 450F 2U DPE 25x2.5 DRIVE EMC RK	\$18,590	Each	10%	\$16,731	Other	UM-F1
T32BD32AF25AF	T32BD32AF25AF	UNITY ALL FLASH	UNITY 450F 2U DPE 25x2.5 DRV FLD RK TLA	\$18,590	Each	10%	\$16,731	Other	UM-F1
T32BD32DF25AF	T32BD32DF25AF	UNITY ALL FLASH	UNITY 450F 2U DPE 25x2.5 FLD RK TLA DC	\$23,235	Each	10%	\$20,912	Other	UM-F1
T32D32AD25AF	T32D32AD25AF	UNITY ALL FLASH	Unity 400 AFA DPE 25x2.5 EMC RCK D	\$0	Each	10%	\$0	Other	UM-F1
T32D32AF25AF	T32D32AF25AF	UNITY ALL FLASH	Unity 400 AFA DPE 25x2.5 FLD INS	\$0	Each	10%	\$0	Other	UM-F1
T33BD48AD25AF	T33BD48AD25AF	UNITY ALL FLASH	UNITY 550F 2U DPE 25x2.5 DRIVE EMC RK	\$39,540	Each	10%	\$35,586	Other	UM-F1
T33BD48AF25AF	T33BD48AF25AF	UNITY ALL FLASH	UNITY 550F 2U DPE 25x2.5 DRV FLD RK TLA	\$39,540	Each	10%	\$35,586	Other	UM-F1
T33BD48DF25AF	T33BD48DF25AF	UNITY ALL FLASH	UNITY 550F 2U DPE 25x2.5 FLD RK TLA DC	\$0	Each	10%	\$0	Other	UM-F1
T33D48AD25AF	T33D48AD25AF	UNITY ALL FLASH	Unity 500 AFA DPE 25x2.5 EMC RCK D	\$0	Each	10%	\$0	Other	UM-F1
T33D48AF25AF	T33D48AF25AF	UNITY ALL FLASH	Unity 500 AFA DPE 25x2.5 FLD INS	\$0	Each	10%	\$0	Other	UM-F1
T34BD64AD25AF	T34BD64AD25AF	UNITY ALL FLASH	UNITY 650F 2U DPE 25x2.5 DRIVE EMC RK	\$0	Each	10%	\$0	Other	UM-F1
T34BD64AF25AF	T34BD64AF25AF	UNITY ALL FLASH	UNITY 650F 2U DPE 25x2.5 DRV FLD RK TLA	\$0	Each	10%	\$0	Other	UM-F1
T34BD64DF25AF	T34BD64DF25AF	UNITY ALL FLASH	UNITY 650F 2U DPE 25x2.5 FLD RK TLA DC	\$0	Each	10%	\$0	Other	UM-F1
T34D64AD25AF	T34D64AD25AF	UNITY ALL FLASH	Unity 600 AFA DPE 25x2.5 EMC RCK D	\$0	Each	10%	\$0	Other	UM-F1
T34D64AF25AF	T34D64AF25AF	UNITY ALL FLASH	Unity 600 AFA DPE 25x2.5 FLD INS	\$0	Each	10%	\$0	Other	UM-F1
T3F-2S12FXL-1600	T3F-2S12FXL-1600	UNITY ALL FLASH	Unity AFA 1.6TB SSD 25X2.5	\$3,680	Each	10%	\$3,312	Other	UM-F1
T3F-2S12FXL-1600TU	T3F-2S12FXL-1600TU	UNITY ALL FLASH	Unity AFA 1.6TB SSD 25X2.5 UPG	\$4,625	Each	10%	\$4,163	Other	UM-F1
T3F-2S12FXL-1600U	T3F-2S12FXL-1600U	UNITY ALL FLASH	Unity AFA 1.6TB SSD 25X2.5 UPG	\$4,625	Each	10%	\$4,163	Other	UM-F1
T3F-2S12FXL-3200	T3F-2S12FXL-3200	UNITY ALL FLASH	Unity AFA 3.2TB SSD 25X2.5	\$6,615	Each	10%	\$5,954	Other	UM-F1
T3F-2S12FXL-3200TU	T3F-2S12FXL-3200TU	UNITY ALL FLASH	Unity AFA 3.2TB SSD 25X2.5 UPG	\$8,355	Each	10%	\$7,520	Other	UM-F1
T3F-2S12FXL-3200U	T3F-2S12FXL-3200U	UNITY ALL FLASH	Unity AFA 3.2TB SSD 25X2.5 UPG	\$8,355	Each	10%	\$7,520	Other	UM-F1
T3F-2S12FXL-400	T3F-2S12FXL-400	UNITY ALL FLASH	Unity AFA 400GB SSD 25X2.5	\$1,470	Each	10%	\$1,323	Other	UM-F1
T3F-2S12FXL-400TU	T3F-2S12FXL-400TU	UNITY ALL FLASH	Unity AFA 400GB SSD 25X2.5 UPG	\$1,815	Each	10%	\$1,634	Other	UM-F1
T3F-2S12FXL-400U	T3F-2S12FXL-400U	UNITY ALL FLASH	Unity AFA 400GB SSD 25X2.5 UPG	\$1,815	Each	10%	\$1,634	Other	UM-F1
T3F-2S12FXL-800	T3F-2S12FXL-800	UNITY ALL FLASH	Unity AFA 800GB SSD 25X2.5	\$2,270	Each	10%	\$2,043	Other	UM-F1
T3F-2S12FXL-800TU	T3F-2S12FXL-800TU	UNITY ALL FLASH	Unity AFA 800GB SSD 25X2.5 UPG	\$2,825	Each	10%	\$2,543	Other	UM-F1
T3F-2S12FXL-800U	T3F-2S12FXL-800U	UNITY ALL FLASH	Unity AFA 800GB SSD 25X2.5 UPG	\$2,825	Each	10%	\$2,543	Other	UM-F1
T3F-2SFXL2-15360	T3F-2SFXL2-15360	UNITY ALL FLASH	Unity AFA 15.36TB SSD 25X2.5	\$28,030	Each	10%	\$25,227	Other	UM-F1

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
T3F-2SFXL2-15360TU	T3F-2SFXL2-15360TU	UNITY ALL FLASH	Unity AFA 15.36TB SSD 25X2.5 UPG	\$35,635	Each	10%	\$32,072	Other	UM-F1
T3F-2SFXL2-15360U	T3F-2SFXL2-15360U	UNITY ALL FLASH	Unity AFA 15.36TB SSD 25X2.5 UPG	\$35,635	Each	10%	\$32,072	Other	UM-F1
T3F-2SFXL2-1920	T3F-2SFXL2-1920	UNITY ALL FLASH	Unity AFA 1.92TB SSD 25X2.5	\$4,275	Each	10%	\$3,848	Other	UM-F1
T3F-2SFXL2-1920TU	T3F-2SFXL2-1920TU	UNITY ALL FLASH	Unity AFA 1.92TB SSD 25X2.5 UPG	\$5,380	Each	10%	\$4,842	Other	UM-F1
T3F-2SFXL2-1920U	T3F-2SFXL2-1920U	UNITY ALL FLASH	Unity AFA 1.92TB SSD 25X2.5 UPG	\$5,380	Each	10%	\$4,842	Other	UM-F1
T3F-2SFXL2-3840	T3F-2SFXL2-3840	UNITY ALL FLASH	Unity AFA 3.84TB SSD 25X2.5	\$7,350	Each	10%	\$6,615	Other	UM-F1
T3F-2SFXL2-3840TU	T3F-2SFXL2-3840TU	UNITY ALL FLASH	Unity AFA 3.84TB SSD 25X2.5 UPG	\$9,325	Each	10%	\$8,393	Other	UM-F1
T3F-2SFXL2-3840U	T3F-2SFXL2-3840U	UNITY ALL FLASH	Unity AFA 3.84TB SSD 25X2.5 UPG	\$9,325	Each	10%	\$8,393	Other	UM-F1
T3F-2SFXL2-7680	T3F-2SFXL2-7680	UNITY ALL FLASH	Unity AFA 7.68TB SSD 25X2.5	\$13,315	Each	10%	\$11,984	Other	UM-F1
T3F-2SFXL2-7680TU	T3F-2SFXL2-7680TU	UNITY ALL FLASH	Unity AFA 7.68TB SSD 25X2.5 UPG	\$16,980	Each	10%	\$15,282	Other	UM-F1
T3F-2SFXL2-7680U	T3F-2SFXL2-7680U	UNITY ALL FLASH	Unity AFA 7.68TB SSD 25X2.5 UPG	\$16,980	Each	10%	\$15,282	Other	UM-F1
T3F-D2S12FXL-1600	T3F-D2S12FXL-1600	UNITY ALL FLASH	Unity AFA 1.6TB SSD 80X2.5	\$3,680	Each	10%	\$3,312	Other	UM-F1
T3F-D2S12FXL1600TU	T3F-D2S12FXL1600TU	UNITY ALL FLASH	Unity AFA 1.6TB SSD 80X2.5 UPG	\$4,625	Each	10%	\$4,163	Other	UM-F1
T3F-D2S12FXL-1600U	T3F-D2S12FXL-1600U	UNITY ALL FLASH	Unity AFA 1.6TB SSD 80X2.5 UPG	\$4,625	Each	10%	\$4,163	Other	UM-F1
T3F-D2S12FXL-3200	T3F-D2S12FXL-3200	UNITY ALL FLASH	Unity AFA 3.2TB SSD 80X2.5	\$6,615	Each	10%	\$5,954	Other	UM-F1
T3F-D2S12FXL3200TU	T3F-D2S12FXL3200TU	UNITY ALL FLASH	Unity AFA 3.2TB SSD 80X2.5 UPG	\$8,355	Each	10%	\$7,520	Other	UM-F1
T3F-D2S12FXL-3200U	T3F-D2S12FXL-3200U	UNITY ALL FLASH	Unity AFA 3.2TB SSD 80X2.5 UPG	\$8,355	Each	10%	\$7,520	Other	UM-F1
T3F-D2S12FXL-400	T3F-D2S12FXL-400	UNITY ALL FLASH	Unity AFA 400GB SSD 80X2.5	\$1,470	Each	10%	\$1,323	Other	UM-F1
T3F-D2S12FXL-400TU	T3F-D2S12FXL-400TU	UNITY ALL FLASH	Unity AFA 400GB SSD 80X2.5 UPG	\$1,815	Each	10%	\$1,634	Other	UM-F1
T3F-D2S12FXL-400U	T3F-D2S12FXL-400U	UNITY ALL FLASH	Unity AFA 400GB SSD 80X2.5 UPG	\$1,815	Each	10%	\$1,634	Other	UM-F1
T3F-D2S12FXL-800	T3F-D2S12FXL-800	UNITY ALL FLASH	Unity AFA 800GB SSD 80X2.5	\$2,270	Each	10%	\$2,043	Other	UM-F1
T3F-D2S12FXL-800TU	T3F-D2S12FXL-800TU	UNITY ALL FLASH	Unity AFA 800GB SSD 80X2.5 UPG	\$2,825	Each	10%	\$2,543	Other	UM-F1
T3F-D2S12FXL-800U	T3F-D2S12FXL-800U	UNITY ALL FLASH	Unity AFA 800GB SSD 80X2.5 UPG	\$2,825	Each	10%	\$2,543	Other	UM-F1
T3F-D2SFXL2-15360	T3F-D2SFXL2-15360	UNITY ALL FLASH	Unity AFA 15.36TB SSD 80X2.5	\$28,030	Each	10%	\$25,227	Other	UM-F1
T3F-D2SFXL215360TU	T3F-D2SFXL215360TU	UNITY ALL FLASH	Unity AFA 15.36TB SSD 80X2.5 UPG	\$35,635	Each	10%	\$32,072	Other	UM-F1
T3F-D2SFXL2-15360U	T3F-D2SFXL2-15360U	UNITY ALL FLASH	Unity AFA 15.36TB SSD 80X2.5 UPG	\$35,635	Each	10%	\$32,072	Other	UM-F1
T3F-D2SFXL2-1920	T3F-D2SFXL2-1920	UNITY ALL FLASH	Unity AFA 1.92TB SSD 80X2.5	\$4,275	Each	10%	\$3,848	Other	UM-F1
T3F-D2SFXL2-1920TU	T3F-D2SFXL2-1920TU	UNITY ALL FLASH	Unity AFA 1.92TB SSD 80X2.5 UPG	\$5,380	Each	10%	\$4,842	Other	UM-F1
T3F-D2SFXL2-1920U	T3F-D2SFXL2-1920U	UNITY ALL FLASH	Unity AFA 1.92TB SSD 80X2.5 UPG	\$5,380	Each	10%	\$4,842	Other	UM-F1
T3F-D2SFXL2-3840	T3F-D2SFXL2-3840	UNITY ALL FLASH	Unity AFA 3.84TB SSD 80X2.5	\$7,350	Each	10%	\$6,615	Other	UM-F1
T3F-D2SFXL2-3840TU	T3F-D2SFXL2-3840TU	UNITY ALL FLASH	Unity AFA 3.84TB SSD 80X2.5 UPG	\$9,325	Each	10%	\$8,393	Other	UM-F1
T3F-D2SFXL2-3840U	T3F-D2SFXL2-3840U	UNITY ALL FLASH	Unity AFA 3.84TB SSD 80X2.5 UPG	\$9,325	Each	10%	\$8,393	Other	UM-F1
T3F-D2SFXL2-7680	T3F-D2SFXL2-7680	UNITY ALL FLASH	Unity AFA 7.68TB SSD 80X2.5	\$13,315	Each	10%	\$11,984	Other	UM-F1
T3F-D2SFXL2-7680TU	T3F-D2SFXL2-7680TU	UNITY ALL FLASH	Unity AFA 7.68TB SSD 80X2.5 UPG	\$16,980	Each	10%	\$15,282	Other	UM-F1
T3F-D2SFXL2-7680U	T3F-D2SFXL2-7680U	UNITY ALL FLASH	Unity AFA 7.68TB SSD 80X2.5 UPG	\$16,980	Each	10%	\$15,282	Other	UM-F1
T3FSP-5X400GBSSD	T3FSP-5X400GBSSD	UNITY ALL FLASH	UNITY AFA 5X400GB SYSPACK	\$7,350	Each	10%	\$6,615	Other	UM-F1
T4BD6C25ADAF	T4BD6C25ADAF	UNITY ALL FLASH	Unity 380F DPE 25 x 2.5 Dell EMC RCK	\$8,680	Each	10%	\$7,812	Other	UM-F1
T4BD6C25FAF	T4BD6C25FAF	UNITY ALL FLASH	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$8,680	Each	10%	\$7,812	Other	UM-F1

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T4BD6C25FAFLL	T4BD6C25FAFLL	UNITY ALL FLASH	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$8,680	Each	10%	\$7,812	Other	UM-F1
T4SL12C25ADAF	T4SL12C25ADAF	UNITY ALL FLASH	Unity 680F DPE 25 x 2.5 Dell EMC RCK	\$47,450	Each	10%	\$42,705	Other	UM-F1
T4SL12C25FAF	T4SL12C25FAF	UNITY ALL FLASH	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$47,450	Each	10%	\$42,705	Other	UM-F1
T4SL12C25FAFLL	T4SL12C25FAFLL	UNITY ALL FLASH	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$47,450	Each	10%	\$42,705	Other	UM-F1
T4SL16C25ADAF	T4SL16C25ADAF	UNITY ALL FLASH	Unity 880F DPE 25 x 2.5 Dell EMC RCK	\$104,000	Each	10%	\$93,600	Other	UM-F1
T4SL16C25FAF	T4SL16C25FAF	UNITY ALL FLASH	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$104,000	Each	10%	\$93,600	Other	UM-F1
T4SL16C25FAFLL	T4SL16C25FAFLL	UNITY ALL FLASH	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$104,000	Each	10%	\$93,600	Other	UM-F1
T4SL8C25ADAF	T4SL8C25ADAF	UNITY ALL FLASH	Unity 480F DPE 25 x 2.5 Dell EMC RCK	\$22,305	Each	10%	\$20,075	Other	UM-F1
T4SL8C25FAF	T4SL8C25FAF	UNITY ALL FLASH	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$22,305	Each	10%	\$20,075	Other	UM-F1
T4SL8C25FAFLL	T4SL8C25FAFLL	UNITY ALL FLASH	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$22,305	Each	10%	\$20,075	Other	UM-F1
TV31BD24AF25AF	TV31BD24AF25AF	UNITY ALL FLASH	UNITY 350F DPE 25x2.5 DRV FLD VCE	\$7,890	Each	10%	\$7,101	Other	UM-F1
TV31D24AF12	TV31D24AF12	UNITY ALL FLASH	UNITY 300 2U DPE 12x3.5 DRV FLD RCK VCE	\$7,890	Each	10%	\$7,101	Other	UM-F1
TV31D24AF25	TV31D24AF25	UNITY ALL FLASH	UNITY 300 2U DPE 25x2.5 DRV FLD RCK VCE	\$7,890	Each	10%	\$7,101	Other	UM-F1
TV31D24AF25AF	TV31D24AF25AF	UNITY ALL FLASH	UNITY 300F DPE 25x2.5 FLD RCK VCE	\$7,890	Each	10%	\$7,101	Other	UM-F1
TV32BD32AF25AF	TV32BD32AF25AF	UNITY ALL FLASH	UNITY 450F DPE 25x2.5 DRV FLD VCE	\$18,590	Each	10%	\$16,731	Other	UM-F1
TV32D32AF12	TV32D32AF12	UNITY ALL FLASH	UNITY 400 2U DPE 12x3.5 DRV FLD RCK VCE	\$17,870	Each	10%	\$16,083	Other	UM-F1
TV32D32AF25	TV32D32AF25	UNITY ALL FLASH	UNITY 400 2U DPE 25x2.5 DRV FLD RCK VCE	\$17,870	Each	10%	\$16,083	Other	UM-F1
TV32D32AF25AF	TV32D32AF25AF	UNITY ALL FLASH	UNITY 400F DPE 25x2.5 FLD RCK VCE	\$17,870	Each	10%	\$16,083	Other	UM-F1
TV33BD48AF25AF	TV33BD48AF25AF	UNITY ALL FLASH	UNITY 550F DPE 25x2.5 DRV FLD VCE	\$39,540	Each	10%	\$35,586	Other	UM-F1
TV33D48AF12	TV33D48AF12	UNITY ALL FLASH	UNITY 500 2U DPE 12x3.5 DRV FLD RCK VCE	\$37,300	Each	10%	\$33,570	Other	UM-F1
TV33D48AF25	TV33D48AF25	UNITY ALL FLASH	UNITY 500 2U DPE 25x2.5 DRV FLD RCK VCE	\$37,300	Each	10%	\$33,570	Other	UM-F1
TV33D48AF25AF	TV33D48AF25AF	UNITY ALL FLASH	UNITY 500F DPE 25x2.5 FLD RCK VCE	\$37,300	Each	10%	\$33,570	Other	UM-F1
TV34BD64AF25AF	TV34BD64AF25AF	UNITY ALL FLASH	UNITY 650F DPE 25x2.5 DRV FLD VCE	\$86,670	Each	10%	\$78,003	Other	UM-F1
TV34D64AF12	TV34D64AF12	UNITY ALL FLASH	UNITY 600 2U DPE 12x3.5 DRV FLD RCK VCE	\$78,790	Each	10%	\$70,911	Other	UM-F1
TV34D64AF25	TV34D64AF25	UNITY ALL FLASH	UNITY 600 2U DPE 25x2.5 DRV FLD RCK VCE	\$78,790	Each	10%	\$70,911	Other	UM-F1
TV34D64AF25AF	TV34D64AF25AF	UNITY ALL FLASH	UNITY 600F DPE 25x2.5 FLD RCK VCE	\$78,790	Each	10%	\$70,911	Other	UM-F1
V3122FAF	V3122FAF	UNITY ALL FLASH	Unity 2U 25x2.5 Drive DAE FLD RCK VCE	\$2,440	Each	10%	\$2,196	Other	UM-F1
V312380FAF	V312380FAF	UNITY ALL FLASH	UNITYF 3U 80X2.5 DRIVE DAE FLD UPG VCE	\$9,200	Each	10%	\$8,280	Other	UM-F1
V312380FUAF	V312380FUAF	UNITY ALL FLASH	UNITYF 3U 80X2.5 DRIVE DAE FLD UPG VCE	\$9,200	Each	10%	\$8,280	Other	UM-F1
V31BD24AD25AF	V31BD24AD25AF	UNITY ALL FLASH	Unity 350F DPE 25x2.5 DRV FLD VCE	\$9,865	Each	10%	\$8,879	Other	UM-F1
V31BD24AF25AF	V31BD24AF25AF	UNITY ALL FLASH	Unity 350F DPE 25x2.5 DRV FLD VCE	\$9,865	Each	10%	\$8,879	Other	UM-F1
V31D24AF25AF	V31D24AF25AF	UNITY ALL FLASH	Unity 300 AFA DPE 25x2.5 FLD RK VCE	\$9,865	Each	10%	\$8,879	Other	UM-F1
V32BD32AD25AF	V32BD32AD25AF	UNITY ALL FLASH	Unity 450F DPE 25x2.5 DRV FLD VCE	\$23,235	Each	10%	\$20,912	Other	UM-F1
V32BD32AF25AF	V32BD32AF25AF	UNITY ALL FLASH	Unity 450F DPE 25x2.5 DRV FLD VCE	\$23,235	Each	10%	\$20,912	Other	UM-F1
V32D32AF25AF	V32D32AF25AF	UNITY ALL FLASH	Unity 400 AFA DPE 25x2.5 FLD RK VCE	\$22,340	Each	10%	\$20,106	Other	UM-F1
V33BD48AF25AF	V33BD48AF25AF	UNITY ALL FLASH	Unity 550F DPE 25x2.5 DRV FLD VCE	\$49,425	Each	10%	\$44,483	Other	UM-F1
V33D48AF25AF	V33D48AF25AF	UNITY ALL FLASH	Unity 500 AFA DPE 25x2.5 FLD RK VCE	\$46,625	Each	10%	\$41,963	Other	UM-F1
V34BD64AF25AF	V34BD64AF25AF	UNITY ALL FLASH	Unity 650F DPE 25x2.5 DRV FLD VCE	\$108,335	Each	10%	\$97,502	Other	UM-F1

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I' ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
V34D64AF25AF	V34D64AF25AF	UNITY ALL FLASH	Unity 600 AFA DPE 25x2.5 FLD RK VCE	\$98,485	Each	10%	\$88,637	Other	UM-F1
V4122ADAF	V4122ADAF	UNITY ALL FLASH	Unity 2U 25x2.5 DAE VCE Dell RCK AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
V4122FAF	V4122FAF	UNITY ALL FLASH	Unity 2U 25x2.5 DAE VCE FLD RCK AF	\$2,440	Each	10%	\$2,196	Other	UM-F1
V412380ADAF	V412380ADAF	UNITY ALL FLASH	Unity 3U 80x2.5 DAE VCE Dell Rck AF	\$9,200	Each	10%	\$8,280	Other	UM-F1
V412380FAF	V412380FAF	UNITY ALL FLASH	Unity 3U 80x2.5 DAE VCE FLD RCK AF	\$9,200	Each	10%	\$8,280	Other	UM-F1
V4123ADAF	V4123ADAF	UNITY ALL FLASH	Unity 3U 15x3.5 DAE VCE Dell RCK AF	\$2,170	Each	10%	\$1,953	Other	UM-F1
V4123FAF	V4123FAF	UNITY ALL FLASH	Unity 3U 15x3.5 DAE VCE FLD RCK AF	\$2,170	Each	10%	\$1,953	Other	UM-F1
V4BD6C25ADAF	V4BD6C25ADAF	UNITY ALL FLASH	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$10,850	Each	10%	\$9,765	Other	UM-F1
V4BD6C25FAF	V4BD6C25FAF	UNITY ALL FLASH	Unity 380F DPE 25 x 2.5 Dell FLD RCK	\$10,850	Each	10%	\$9,765	Other	UM-F1
V4SL12C25ADAF	V4SL12C25ADAF	UNITY ALL FLASH	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$59,310	Each	10%	\$53,379	Other	UM-F1
V4SL12C25FAF	V4SL12C25FAF	UNITY ALL FLASH	Unity 680F DPE 25 x 2.5 Dell FLD RCK	\$59,310	Each	10%	\$53,379	Other	UM-F1
V4SL16C25ADAF	V4SL16C25ADAF	UNITY ALL FLASH	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$130,000	Each	10%	\$117,000	Other	UM-F1
V4SL16C25FAF	V4SL16C25FAF	UNITY ALL FLASH	Unity 880F DPE 25 x 2.5 Dell FLD RCK	\$130,000	Each	10%	\$117,000	Other	UM-F1
V4SL8C25ADAF	V4SL8C25ADAF	UNITY ALL FLASH	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$27,880	Each	10%	\$25,092	Other	UM-F1
V4SL8C25FAF	V4SL8C25FAF	UNITY ALL FLASH	Unity 480F DPE 25 x 2.5 Dell FLD RCK	\$27,880	Each	10%	\$25,092	Other	UM-F1
VSL3-000-702	VSL3-000-702	UNITY ALL FLASH	TLA Unity AFA Base SW + DARE=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-000-703	VSL3-000-703	UNITY ALL FLASH	TLA Unity AFA OE & Base SW=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-000-704	VSL3-000-704	UNITY ALL FLASH	TLA RP/EX Local for Unity All Flash=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-000-705	VSL3-000-705	UNITY ALL FLASH	TLA RP/EX Remote for Unity All Flash=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-000-706	VSL3-000-706	UNITY ALL FLASH	TLA RP Adv Local for Unity All Flash=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-000-707	VSL3-000-707	UNITY ALL FLASH	TLA RP Adv Remote for Unity All Flash=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-000-720	VSL3-000-720	UNITY ALL FLASH	TLA Unity XT AFA Base SW=CB	\$0	Each	10%	\$0	Other	UM-F1
VSL3-000-721	VSL3-000-721	UNITY ALL FLASH	TLA Unity XT AFA Base SW + DARE=CB	\$0	Each	10%	\$0	Other	UM-F1
456-113-338	456-113-338	UNITY SOFTWARE	Storage M and R for Unity lic=IC	\$0	Each	10%	\$0	Other	UM-F1
458-002-287	458-002-287	UNITY SOFTWARE	Storage M and R for Unity=IC	\$0	Each	10%	\$0	Other	UM-F1
458-002-628	458-002-628	UNITY SOFTWARE	Storage M+R for UnityXT = IC	\$0	Each	10%	\$0	Other	UM-F1
D4-INKTCRCI25DAEAF	D4-INKTCRCI25DAEAF	UNITY XT	Unity XT 25x2.5 DAE CI CSR Ins Kit AF	\$0	Each	10%	\$0	Other	UM-F1
D4-INSKTCSRCIOBAF	D4-INSKTCSRCIOBAF	UNITY XT	Unity XT 380 Ci Install Kit AF	\$293	Each	10%	\$264	Other	UM-F1
VSL3-003-300	VSL3-003-300	VPLEX	VPLEX PowerStore Local SW TLA=IC	\$0	Each	10%	\$0	Other	UM-F1
VSL3-003-301	VSL3-003-301	VPLEX	VPLEX PowerStore Metro SW TLA=IC	\$0	Each	10%	\$0	Other	UM-F1
M-PS1-HWE-UMH	M-PS1-HWE-UMH	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	23%	\$153,867	Other	UM-H
M-PS-HWE-UMH	M-PS-HWE-UMH	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM-H
M-PSM-HWE-UMH	M-PSM-HWE-UMH	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM-H
M-PSP-HWE-UMH	M-PSP-HWE-UMH	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM-H
M-PSS-HWE-4H-UMH	M-PSS-HWE-4H-UMH	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	23%	\$153,867	Other	UM-H
M-PSS-HWE-NB-UMH	M-PSS-HWE-NB-UMH	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	23%	\$153,867	Other	UM-H
O-VX-260010	O-VX-260010	NA	2.5 IN 600G 10K 6GB DISK DRV VAULT PACK	\$4,530	Each	23%	\$3,488	Other	UM-H
O-VX-290010	O-VX-290010	NA	2.5 IN 900G 10K 6GB DISK DRV VAULT PACK	\$6,395	Each	23%	\$4,924	Other	UM-H



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
O-VX-D60010	O-VX-D60010	NA	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$4,915	Each	23%	\$3,785	Other	UM-H
O-VX-D90010	O-VX-D90010	NA	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$6,980	Each	23%	\$5,375	Other	UM-H
O-VX-V60010	O-VX-V60010	NA	3.5 600G 10K VAULT PCK 6GSDAE/DPE	\$4,915	Each	23%	\$3,785	Other	UM-H
O-VX-V90010	O-VX-V90010	NA	3.5 IN 900G 10K VAULT PACK FOR 6GSDAE-15	\$6,980	Each	23%	\$5,375	Other	UM-H
O-VX-VS0702	O-VX-VS0702	NA	3.5 IN 2T SAS DISK DRIVE VAULT PACK	\$4,980	Each	23%	\$3,835	Other	UM-H
O-VX-VS0703	O-VX-VS0703	NA	3.5 IN 3T SAS DISK DRIVE VAULT PACK	\$7,225	Each	23%	\$5,563	Other	UM-H
O-VX-VS1530	O-VX-VS1530	NA	3.5 300G 15K VAULT PCK 6GSDAE/DPE	\$4,060	Each	23%	\$3,126	Other	UM-H
O-VX-VS1560	O-VX-VS1560	NA	3.5 600G 15K VAULT PCK 6GSDAE/DPE	\$6,465	Each	23%	\$4,978	Other	UM-H
STACKOVER31U	STACKOVER31U	NA	MFG FLAG TO INSTALL DENSE DAES OVER 31U	\$0	Each	23%	\$0	Other	UM-H
TX-2S6F-100	TX-2S6F-100	NA	VNXe 100G FLASH 2.5 DPE/DAE -Themis	\$4,130	Each	23%	\$3,180	Other	UM-H
TX-2S6F-200	TX-2S6F-200	NA	VNXe 200G FLASH 2.5 DPE/DAE -Themis	\$7,840	Each	23%	\$6,037	Other	UM-H
V-NB-VS0702	V-NB-VS0702	NA	3.5 2TB 7200 NEBS SAS DRV 15x3.5 DPE/DAE	\$5,185	Each	23%	\$3,992	Other	UM-H
V-NB-VS0703	V-NB-VS0703	NA	3.5 3TB 7200 NEBS SAS DRV 15x3.5 DPE/DAE	\$7,525	Each	23%	\$5,794	Other	UM-H
VSP-FCSMSFPA	VSP-FCSMSFPA	NA	SINGLE MODE SFP SET FOR 8G FC	\$4,500	Each	23%	\$3,465	Other	UM-H
VX-2S6F10053P	VX-2S6F10053P	NA	1X100GB 2.5 EFD VNX5300 USD FLASH PRO	\$3,515	Each	23%	\$2,707	Other	UM-H
VX-2S6F10055P	VX-2S6F10055P	NA	2X100GB 2.5 EFD VNX5500 USD FLASH PRO	\$7,030	Each	23%	\$5,413	Other	UM-H
VX-2S6F10057P	VX-2S6F10057P	NA	3X100GB 2.5 EFD VNX5700 USD FLASH PRO	\$10,545	Each	23%	\$8,120	Other	UM-H
VX-2S6F10075P	VX-2S6F10075P	NA	4X100GB 2.5 EFD VNX7500 USD FLASH PRO	\$14,060	Each	23%	\$10,826	Other	UM-H
VX-2S6F20055	VX-2S6F20055	NA	3X200GB 2.5 IN EFD FOR VNX5500 FF PROMO	\$20,025	Each	23%	\$15,419	Other	UM-H
VX-2S6F20057	VX-2S6F20057	NA	4X200GB 2.5 IN EFD FOR VNX5700 FF PROMO	\$26,700	Each	23%	\$20,559	Other	UM-H
VX-2S6F20075	VX-2S6F20075	NA	5X200GB 2.5 IN EFD FOR VNX7500 FF PROMO	\$33,375	Each	23%	\$25,699	Other	UM-H
VX-DS6F10057P	VX-DS6F10057P	NA	3X100GB 3.5D EFD VNX5700 USD FLASH PRO	\$10,605	Each	23%	\$8,166	Other	UM-H
VX-DS6F10075P	VX-DS6F10075P	NA	4X100GB 3.5D EFD VNX7500 USD FLASH PRO	\$14,140	Each	23%	\$10,888	Other	UM-H
VX-DS6F20057	VX-DS6F20057	NA	4X200GB 3.5 IN EFD FOR VNX5700 FF PROMO	\$26,880	Each	23%	\$20,698	Other	UM-H
VX-DS6F20075	VX-DS6F20075	NA	5X200GB 3.5 IN EFD FOR VNX7500 FF PROMO	\$33,600	Each	23%	\$25,872	Other	UM-H
VX-VS6F10053P	VX-VS6F10053P	NA	1X100GB 3.5 EFD VNX5300 USD FLASH PRO	\$3,535	Each	23%	\$2,722	Other	UM-H
VX-VS6F10055P	VX-VS6F10055P	NA	2X100GB 3.5 EFD VNX5500 USD FLASH PRO	\$7,070	Each	23%	\$5,444	Other	UM-H
VX-VS6F10057P	VX-VS6F10057P	NA	3X100GB 3.5 EFD VNX5700 USD FLASH PRO	\$10,605	Each	23%	\$8,166	Other	UM-H
VX-VS6F10075P	VX-VS6F10075P	NA	4X100GB 3.5 EFD VNX7500 USD FLASH PRO	\$14,140	Each	23%	\$10,888	Other	UM-H
VX-VS6F20055	VX-VS6F20055	NA	3X200GB 3.5 IN EFD FOR VNX5500 FF PROMO	\$20,160	Each	23%	\$15,523	Other	UM-H
VX-VS6F20057	VX-VS6F20057	NA	4X200GB 3.5 IN EFD FOR VNX5700 FF PROMO	\$26,880	Each	23%	\$20,698	Other	UM-H
VX-VS6F20075	VX-VS6F20075	NA	5X200GB 3.5 IN EFD FOR VNX7500 FF PROMO	\$33,600	Each	23%	\$25,872	Other	UM-H
FMC-CSV-3UV	FMC-CSV-3UV	UNIFIED	ASSY SLIDING RAIL/VNX CS MOBILECONTAIN	\$1,905	Each	23%	\$1,467	Other	UM-H
FMC-DAE-3UV	FMC-DAE-3UV	UNIFIED	ASSY SLIDING RAIL DAE MOBILE CONTAINER	\$1,600	Each	23%	\$1,232	Other	UM-H
FMC-DME-2UV	FMC-DME-2UV	UNIFIED	ASSY SLIDING RAIL 2U DME MOBILECONTAIN	\$1,905	Each	23%	\$1,467	Other	UM-H
FMC-DPE-3UV	FMC-DPE-3UV	UNIFIED	ASSY SLIDING RAIL MOBILE CONTAINER	\$1,905	Each	23%	\$1,467	Other	UM-H
FMC-SPS-2GBV	FMC-SPS-2GBV	UNIFIED	ASSY SLIDING RAILS PS MOBILE CONTAINER	\$1,905	Each	23%	\$1,467	Other	UM-H
0CBLKIT-57-75	0CBLKIT-57-75	VNX HARDWARE	5700 7500 UNIFIED VOYAGER CBL KIT	\$0	Each	23%	\$0	Other	UM-H
0FM-L3MX2	0FM-L3MX2	VNX HARDWARE	QTY 2 3M MM LC-LC FIBRE CABLE	\$0	Each	23%	\$0	Other	UM-H
0SAS-FLEX-3M	0SAS-FLEX-3M	VNX HARDWARE	QTY 2 SAS FLEX 3M	\$0	Each	23%	\$0	Other	UM-H
FLVX2S6F-100	FLVX2S6F-100	VNX HARDWARE	VNX 100G F CACHE FLASH-25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
FLVX2S6F-100N	FLVX2S6F-100N	VNX HARDWARE	VNX 100G FCACHE FLASH-25X2.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
FLVX2S6F100NU	FLVX2S6F100NU	VNX HARDWARE	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$0	Each	23%	\$0	Other	UM-H
FLVX2S6F-100UJ	FLVX2S6F-100UJ	VNX HARDWARE	VNX 100G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
FLVX2S6F-200	FLVX2S6F-200	VNX HARDWARE	VNX 200G F CACHE FLASH-25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
FLVX2S6F-200N	FLVX2S6F-200N	VNX HARDWARE	VNX 200G FCACHE FLASH-25X2.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H

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FLVX2S6F200NU	FLVX2S6F200NU	VNX HARDWARE	VNX 200G FCACHE FLH-25X2.5 DPE/DAE UPG N	\$0	Each	23%	\$0	Other	UM-H
FLVX2S6F-200U	FLVX2S6F-200U	VNX HARDWARE	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
FLVXDS6F-100	FLVXDS6F-100	VNX HARDWARE	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
FLVXDS6F-100N	FLVXDS6F-100N	VNX HARDWARE	VNX 100G FAST CACHE FLASH-60X3.5 DAE N	\$0	Each	23%	\$0	Other	UM-H
FLVXDS6F100NU	FLVXDS6F100NU	VNX HARDWARE	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$0	Each	23%	\$0	Other	UM-H
FLVXDS6F-100U	FLVXDS6F-100U	VNX HARDWARE	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	\$0	Each	23%	\$0	Other	UM-H
FLVXDS6F-200	FLVXDS6F-200	VNX HARDWARE	VNX 200G FAST CACHE FLASH-60X3.5 DAE	\$0	Each	23%	\$0	Other	UM-H
FLVXDS6F-200N	FLVXDS6F-200N	VNX HARDWARE	VNX 200G FAST CACHE FLASH-60X3.5 DAE N	\$0	Each	23%	\$0	Other	UM-H
FLVXDS6F200NU	FLVXDS6F200NU	VNX HARDWARE	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	\$0	Each	23%	\$0	Other	UM-H
FLVXDS6F-200U	FLVXDS6F-200U	VNX HARDWARE	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	\$0	Each	23%	\$0	Other	UM-H
FLVXVS6F-100	FLVXVS6F-100	VNX HARDWARE	VNX 100G F CACHE FLASH-15X3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
FLVXVS6F-100N	FLVXVS6F-100N	VNX HARDWARE	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	\$0	Each	23%	\$0	Other	UM-H
FLVXVS6F100NU	FLVXVS6F100NU	VNX HARDWARE	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$0	Each	23%	\$0	Other	UM-H
FLVXVS6F-100U	FLVXVS6F-100U	VNX HARDWARE	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
FLVXVS6F-200	FLVXVS6F-200	VNX HARDWARE	200GB FAST CACHE FLASH-15X3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
FLVXVS6F-200N	FLVXVS6F-200N	VNX HARDWARE	VNX 200G FAST CACHE -15X3.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
FLVXVS6F200NU	FLVXVS6F200NU	VNX HARDWARE	VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	\$0	Each	23%	\$0	Other	UM-H
FLVXVS6F-200U	FLVXVS6F-200U	VNX HARDWARE	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
FVX2S6F100NTU	FVX2S6F100NTU	VNX HARDWARE	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$0	Each	23%	\$0	Other	UM-H
FVX2S6F-100TU	FVX2S6F-100TU	VNX HARDWARE	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	\$0	Each	23%	\$0	Other	UM-H
FVX2S6F200NTU	FVX2S6F200NTU	VNX HARDWARE	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$0	Each	23%	\$0	Other	UM-H
FVX2S6F-200TU	FVX2S6F-200TU	VNX HARDWARE	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	\$0	Each	23%	\$0	Other	UM-H
FVXDS6F100NTU	FVXDS6F100NTU	VNX HARDWARE	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$0	Each	23%	\$0	Other	UM-H
FVXDS6F-100TU	FVXDS6F-100TU	VNX HARDWARE	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	\$0	Each	23%	\$0	Other	UM-H
FVXDS6F200NTU	FVXDS6F200NTU	VNX HARDWARE	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	\$0	Each	23%	\$0	Other	UM-H
FVXDS6F-200TU	FVXDS6F-200TU	VNX HARDWARE	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	\$0	Each	23%	\$0	Other	UM-H
FVXVS6F100NTU	FVXVS6F100NTU	VNX HARDWARE	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$0	Each	23%	\$0	Other	UM-H
FVXVS6F-100TU	FVXVS6F-100TU	VNX HARDWARE	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UM-H
FVXVS6F200NTU	FVXVS6F200NTU	VNX HARDWARE	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	\$0	Each	23%	\$0	Other	UM-H
FVXVS6F-200TU	FVXVS6F-200TU	VNX HARDWARE	VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UM-H
NB-2S10-300	NB-2S10-300	VNX HARDWARE	NEBS 2.5 IN 300G 10K 6GB SAS DSK DRV	\$0	Each	23%	\$0	Other	UM-H
NB-2S10-300TU	NB-2S10-300TU	VNX HARDWARE	DISK 300GB 15K SAS SGT NEBS UPG	\$0	Each	23%	\$0	Other	UM-H
NB-2S10-300U	NB-2S10-300U	VNX HARDWARE	VNX 300G 10K UPG DRV-25X2.5 DRV DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-2S10-600	NB-2S10-600	VNX HARDWARE	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV	\$0	Each	23%	\$0	Other	UM-H
NB-2S10-600TU	NB-2S10-600TU	VNX HARDWARE	VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$0	Each	23%	\$0	Other	UM-H
NB-2S10-600U	NB-2S10-600U	VNX HARDWARE	VNX 600G 10K UPG DRV-25X2.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-2S10-900	NB-2S10-900	VNX HARDWARE	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV	\$0	Each	23%	\$0	Other	UM-H
NB-2S10-900TU	NB-2S10-900TU	VNX HARDWARE	VNX 900GG 10K DRV-25X2.5 DPE/DAE NEBS UG	\$0	Each	23%	\$0	Other	UM-H
NB-2S10-900U	NB-2S10-900U	VNX HARDWARE	VNX 900G 10K UPG DRV-25X2.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-2S6F-100	NB-2S6F-100	VNX HARDWARE	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	\$0	Each	23%	\$0	Other	UM-H
NB-2S6F-100TU	NB-2S6F-100TU	VNX HARDWARE	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$0	Each	23%	\$0	Other	UM-H
NB-2S6F-100U	NB-2S6F-100U	VNX HARDWARE	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$0	Each	23%	\$0	Other	UM-H
NB-2S6F-200	NB-2S6F-200	VNX HARDWARE	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE	\$0	Each	23%	\$0	Other	UM-H
NB-2S6F-200TU	NB-2S6F-200TU	VNX HARDWARE	2.5IN 200GB FLASH UPG DRIVE - NEBS	\$0	Each	23%	\$0	Other	UM-H
NB-2S6F-200U	NB-2S6F-200U	VNX HARDWARE	VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-DS10-600	NB-DS10-600	VNX HARDWARE	VNX 600G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$0	Each	23%	\$0	Other	UM-H
NB-DS10-600TU	NB-DS10-600TU	VNX HARDWARE	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-DS10-600U	NB-DS10-600U	VNX HARDWARE	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-DS10-900	NB-DS10-900	VNX HARDWARE	VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$0	Each	23%	\$0	Other	UM-H
NB-DS10-900TU	NB-DS10-900TU	VNX HARDWARE	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-DS10-900U	NB-DS10-900U	VNX HARDWARE	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-DS6F-100	NB-DS6F-100	VNX HARDWARE	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	\$0	Each	23%	\$0	Other	UM-H

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
NB-DS6F-100TU	NB-DS6F-100TU	VNX HARDWARE	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-DS6F-100U	NB-DS6F-100U	VNX HARDWARE	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-DS6F-200	NB-DS6F-200	VNX HARDWARE	VNX 200GB 520BPS FLASH 3.5INX60 DRV	\$0	Each	23%	\$0	Other	UM-H
NB-DS6F-200TU	NB-DS6F-200TU	VNX HARDWARE	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-DS6F-200U	NB-DS6F-200U	VNX HARDWARE	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	\$0	Each	23%	\$0	Other	UM-H
NB-VS07-020	NB-VS07-020	VNX HARDWARE	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
NB-VS07-020U	NB-VS07-020U	VNX HARDWARE	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UM-H
NB-VS07-030	NB-VS07-030	VNX HARDWARE	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
NB-VS07-030U	NB-VS07-030U	VNX HARDWARE	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UM-H
NB-VS07-040	NB-VS07-040	VNX HARDWARE	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
NB-VS07-040TU	NB-VS07-040TU	VNX HARDWARE	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030	Each	23%	\$2,333	Other	UM-H
NB-VS07-040U	NB-VS07-040U	VNX HARDWARE	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$0	Each	23%	\$0	Other	UM-H
NB-VS10-300	NB-VS10-300	VNX HARDWARE	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	\$0	Each	23%	\$0	Other	UM-H
NB-VS10-300TU	NB-VS10-300TU	VNX HARDWARE	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS10-300U	NB-VS10-300U	VNX HARDWARE	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS10-600	NB-VS10-600	VNX HARDWARE	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	\$0	Each	23%	\$0	Other	UM-H
NB-VS10-600TU	NB-VS10-600TU	VNX HARDWARE	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS10-600U	NB-VS10-600U	VNX HARDWARE	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS10-900	NB-VS10-900	VNX HARDWARE	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	\$0	Each	23%	\$0	Other	UM-H
NB-VS10-900TU	NB-VS10-900TU	VNX HARDWARE	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS10-900U	NB-VS10-900U	VNX HARDWARE	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS15-300	NB-VS15-300	VNX HARDWARE	NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	\$0	Each	23%	\$0	Other	UM-H
NB-VS15-300TU	NB-VS15-300TU	VNX HARDWARE	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS15-300U	NB-VS15-300U	VNX HARDWARE	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS15-600	NB-VS15-600	VNX HARDWARE	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	\$0	Each	23%	\$0	Other	UM-H
NB-VS15-600TU	NB-VS15-600TU	VNX HARDWARE	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS15-600U	NB-VS15-600U	VNX HARDWARE	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS6F-100	NB-VS6F-100	VNX HARDWARE	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	\$0	Each	23%	\$0	Other	UM-H
NB-VS6F-100TU	NB-VS6F-100TU	VNX HARDWARE	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS6F-100U	NB-VS6F-100U	VNX HARDWARE	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS6F-200	NB-VS6F-200	VNX HARDWARE	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	\$0	Each	23%	\$0	Other	UM-H
NB-VS6F-200TU	NB-VS6F-200TU	VNX HARDWARE	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	\$0	Each	23%	\$0	Other	UM-H
NB-VS6F-200U	NB-VS6F-200U	VNX HARDWARE	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	\$0	Each	23%	\$0	Other	UM-H
N-VX-VS0704	N-VX-VS0704	VNX HARDWARE	3.5 IN 4T SAS DISK DRIVE VAULT PACK	\$0	Each	23%	\$0	Other	UM-H
ONX5700DM	ONX5700DM	VNX HARDWARE	VNX5700 ADD ON DM+FC SLIC-EMC RACK	\$13,809	Each	23%	\$10,633	Other	UM-H
ONX5700DMM	ONX5700DMM	VNX HARDWARE	VNX5700 ADD ON DM+FC SLIC-MINI RACK	\$13,809	Each	23%	\$10,633	Other	UM-H
ONX5700DSPE	ONX5700DSPE	VNX HARDWARE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	\$34,000	Each	23%	\$26,180	Other	UM-H
ONX5700SPE	ONX5700SPE	VNX HARDWARE	VNX5700 SPE 4X6G SAS BE-EMC RACK	\$34,000	Each	23%	\$26,180	Other	UM-H
ONX5700SPEF	ONX5700SPEF	VNX HARDWARE	VNX5700 SPE 4X6G SAS BE-FIELD INST	\$34,000	Each	23%	\$26,180	Other	UM-H
ONX5700SPEM	ONX5700SPEM	VNX HARDWARE	VNX5700 SPE 4X6G SAS BE-MINI RACK	\$34,000	Each	23%	\$26,180	Other	UM-H
ONX57DMEX	ONX57DMEX	VNX HARDWARE	EMPTY VNX57 DM ENCLOSURE - EMC RACK	\$9,402	Each	23%	\$7,240	Other	UM-H
ONX57DMEXM	ONX57DMEXM	VNX HARDWARE	EMPTY VNX57 DM ENCLOSURE - MINI RACK	\$9,402	Each	23%	\$7,240	Other	UM-H
ONX6GSDAE15	ONX6GSDAE15	VNX HARDWARE	VNX 15X3.5 IN 6GB SAS EXP DAE -EMC RACK	\$4,104	Each	23%	\$3,160	Other	UM-H
ONX6GSDAE15F	ONX6GSDAE15F	VNX HARDWARE	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$4,104	Each	23%	\$3,160	Other	UM-H
ONX6GSDAE15P	ONX6GSDAE15P	VNX HARDWARE	VNX57/75 15X3.5 6GB SAS PRIMARY DAE-E R	\$4,104	Each	23%	\$3,160	Other	UM-H
ONX6GSDAE15PF	ONX6GSDAE15PF	VNX HARDWARE	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	\$4,104	Each	23%	\$3,160	Other	UM-H

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	Proposed Discount(%)	0-100	Calculated Column L (Column I*Column K)	ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			ALJP Proposed Price/UoM (Calculated)	Other		
ONX6GSDAE25	ONX6GSDAE25	VNX HARDWARE	VNX 25X2.5 IN6GB SAS EXP DAE-EMC RACK	\$5,814	Each	23%	\$4,477		Other	UM-H
ONX6GSDAE25F	ONX6GSDAE25F	VNX HARDWARE	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$5,814	Each	23%	\$4,477		Other	UM-H
ONX6GSDAE25P	ONX6GSDAE25P	VNX HARDWARE	VNX 25X2.5 6GB SAS PRIMARY DAE-EMC RACK	\$5,814	Each	23%	\$4,477		Other	UM-H
ONX6GSDAE25PF	ONX6GSDAE25PF	VNX HARDWARE	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$5,814	Each	23%	\$4,477		Other	UM-H
ONX6GSDAE60	ONX6GSDAE60	VNX HARDWARE	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$16,416	Each	23%	\$12,640		Other	UM-H
ONX6GSDAE60F	ONX6GSDAE60F	VNX HARDWARE	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416	Each	23%	\$12,640		Other	UM-H
ONX6GSDAE60P	ONX6GSDAE60P	VNX HARDWARE	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$16,416	Each	23%	\$12,640		Other	UM-H
ONX6GSDAED15P	ONX6GSDAED15P	VNX HARDWARE	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$4,104	Each	23%	\$3,160		Other	UM-H
ONXCS2	ONXCS2	VNX HARDWARE	VNX 2ND CONTROL STATION-EMC RACK	\$2,276	Each	23%	\$1,753		Other	UM-H
ONXCS2M	ONXCS2M	VNX HARDWARE	VNX 2ND CONTROL STATION-MINI RACK	\$2,276	Each	23%	\$1,753		Other	UM-H
ONXSPS1KW	ONXSPS1KW	VNX HARDWARE	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-E R	\$856	Each	23%	\$659		Other	UM-H
ONXSPS1KWF	ONXSPS1KWF	VNX HARDWARE	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I	\$856	Each	23%	\$659		Other	UM-H
ONXSPS2KW	ONXSPS2KW	VNX HARDWARE	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-E R	\$1,900	Each	23%	\$1,463		Other	UM-H
TX-2S10-300	TX-2S10-300	VNX HARDWARE	300GB 10K SAS 2.5 THEMIS ONLY	\$705	Each	23%	\$543		Other	UM-H
TX-2S10-600	TX-2S10-600	VNX HARDWARE	600GB 10K SAS 2.5 IN DRIVES FOR THEMIS	\$1,135	Each	23%	\$874		Other	UM-H
VDM1GCUA	VDM1GCUA	VNX HARDWARE	VNX 1GBASE-T DM MODULE 4 PORT	\$0	Each	23%	\$0		Other	UM-H
VDM1GCUOPA	VDM1GCUOPA	VNX HARDWARE	VNX 1GBE DM MODULE 2 CU 2 OP PORTS	\$0	Each	23%	\$0		Other	UM-H
VDM1GCUOPU	VDM1GCUOPU	VNX HARDWARE	1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	\$0	Each	23%	\$0		Other	UM-H
VDM1GCUU	VDM1GCUU	VNX HARDWARE	1GBE DM MODULE 4 PORT UPGRADE	\$0	Each	23%	\$0		Other	UM-H
VDMMXG2OPA	VDMMXG2OPA	VNX HARDWARE	VNX 10GBE 2 OP MODULE (2 SFP+)	\$0	Each	23%	\$0		Other	UM-H
VDMMXG2OPBA	VDMMXG2OPBA	VNX HARDWARE	VNX 2-PORT 10GBE OPT DM MODULE-FCTRY	\$0	Each	23%	\$0		Other	UM-H
VDMMXG2OPBU	VDMMXG2OPBU	VNX HARDWARE	VNX 2-PORT 10GBE OPT DM MODULE-UPG	\$0	Each	23%	\$0		Other	UM-H
VDMMXG2OPU	VDMMXG2OPU	VNX HARDWARE	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)+UPG	\$0	Each	23%	\$0		Other	UM-H
VDMMXG2TWA	VDMMXG2TWA	VNX HARDWARE	VNX 10GBE 2 OP MODULE (TWINAX)	\$0	Each	23%	\$0		Other	UM-H
VDMMXG2TWBA	VDMMXG2TWBA	VNX HARDWARE	VNX 2-PORT 10GBE TWINAX DM MODULE-FCTRY	\$0	Each	23%	\$0		Other	UM-H
VDMMXG2TWBU	VDMMXG2TWBU	VNX HARDWARE	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	\$0	Each	23%	\$0		Other	UM-H
VDMMXG2TWU	VDMMXG2TWU	VNX HARDWARE	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$0	Each	23%	\$0		Other	UM-H
VDMMXGTA	VDMMXGTA	VNX HARDWARE	VNX 10GBASE-T DM MODULE 2 PORT	\$0	Each	23%	\$0		Other	UM-H
VDMMXGTU	VDMMXGTU	VNX HARDWARE	10GBASET DM MODULE 2 CU PORTS - UPGRADE	\$0	Each	23%	\$0		Other	UM-H
VDPEXPSASBEA	VDPEXPSASBEA	VNX HARDWARE	4 SAS BE BUS EXPANSION DPE OPTION	\$0	Each	23%	\$0		Other	UM-H
VDPEXPSASBEAU	VDPEXPSASBEAU	VNX HARDWARE	4 SAS BE BUS EXPANSION UPGRADE OPTION	\$0	Each	23%	\$0		Other	UM-H
V-NB-230010	V-NB-230010	VNX HARDWARE	NEBS 4X300G 10K SAS VAULT DRV-25X2.5 ENC	\$0	Each	23%	\$0		Other	UM-H
V-NB-260010	V-NB-260010	VNX HARDWARE	NEBS 4X600G 10K SAS VAULT DRV-25X2.5 ENC	\$0	Each	23%	\$0		Other	UM-H
V-NB-290010	V-NB-290010	VNX HARDWARE	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	\$0	Each	23%	\$0		Other	UM-H
V-NB-D60010	V-NB-D60010	VNX HARDWARE	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	\$0	Each	23%	\$0		Other	UM-H
V-NB-D90010	V-NB-D90010	VNX HARDWARE	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	\$0	Each	23%	\$0		Other	UM-H
V-NB-V30010	V-NB-V30010	VNX HARDWARE	NEBS 4X300G 10K SAS VAULT DRV-15X3.5 ENC	\$0	Each	23%	\$0		Other	UM-H
V-NB-V60010	V-NB-V60010	VNX HARDWARE	NEBS 4X600G 10K SAS VAULT DRV-15X3.5 ENC	\$0	Each	23%	\$0		Other	UM-H
V-NB-V90010	V-NB-V90010	VNX HARDWARE	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	\$0	Each	23%	\$0		Other	UM-H
V-NB-VS1530	V-NB-VS1530	VNX HARDWARE	NEBS 4X300G 15K SAS VAULT DRV-15X3.5 ENC	\$0	Each	23%	\$0		Other	UM-H
V-NB-VS1560	V-NB-VS1560	VNX HARDWARE	NEBS 4X600G 15K SAS VAULT DRV-15X3.5 ENC	\$0	Each	23%	\$0		Other	UM-H
VNX5135-57B	VNX5135-57B	VNX HARDWARE	CONVERT VNX5153/5500 DPE TO VNX5700 SPE	\$0	Each	23%	\$0		Other	UM-H
VNX5135-75B	VNX5135-75B	VNX HARDWARE	CONVERT VNX5153/55 DPE TO VNX7500 SPE	\$0	Each	23%	\$0		Other	UM-H
VNX5153-55B	VNX5153-55B	VNX HARDWARE	CONVERT VNX5100+5300 DPE TO VNX5500 DPE	\$0	Each	23%	\$0		Other	UM-H
VNX535-57F	VNX535-57F	VNX HARDWARE	CONVERT VNX5300+5500 DME TO VNX5700 DME	\$0	Each	23%	\$0		Other	UM-H
VNX53-55F	VNX53-55F	VNX HARDWARE	CONVERT VNX5300 DME TO VNX5500 DME	\$0	Each	23%	\$0		Other	UM-H
VNX5357-75F	VNX5357-75F	VNX HARDWARE	CONVERT VNX53 55 57 DME TO VNX7500 DME	\$0	Each	23%	\$0		Other	UM-H
VNX5500CSD2A	VNX5500CSD2A	VNX HARDWARE	2ND OPTIONALINVRTR FOR VNX 5500 FACTORY	\$0	Each	23%	\$0		Other	UM-H
VNX5500CSD2AU	VNX5500CSD2AU	VNX HARDWARE	2ND OPTIONALINVRTR FOR VNX 5500 FIELD	\$0	Each	23%	\$0		Other	UM-H

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX5500DM	VNX5500DM	VNX HARDWARE	VNX5500 ADD ON DATA MOVER+FC SLIC-E R	\$0	Each	23%	\$0	Other	UM-H
VNX5500DMDU	VNX5500DMDU	VNX HARDWARE	VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	\$0	Each	23%	\$0	Other	UM-H
VNX5500DMM	VNX5500DMM	VNX HARDWARE	VNX 5500 ADD ON DATA MOVER+FC SLIC-M R	\$0	Each	23%	\$0	Other	UM-H
VNX5500DMMD	VNX5500DMMD	VNX HARDWARE	VNX5500 SINGLE DATA MOVER FC SLIC DC	\$0	Each	23%	\$0	Other	UM-H
VNX5500DMU	VNX5500DMU	VNX HARDWARE	VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP15	VNX5500DP15	VNX HARDWARE	VNX5500 DPE 15X3.5 DRIVE SLOTS-EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP15D	VNX5500DP15D	VNX HARDWARE	VNX5500 DPE 15X3.5 DRIVE SLOTS-DC	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP15F	VNX5500DP15F	VNX HARDWARE	VNX5500 DPE 15X3.5 DRV SLOTS-FLD INST	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP15M	VNX5500DP15M	VNX HARDWARE	VNX5500 DPE 15X3.5 DRV SLOTS-MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP15MD	VNX5500DP15MD	VNX HARDWARE	VNX5500 DPE,15X3.5 DRIVE SLOTS-MR-DC	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP25	VNX5500DP25	VNX HARDWARE	VNX5500 DPE 25X2.5 DRIVE SLOTS-EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP25D	VNX5500DP25D	VNX HARDWARE	VNX5500 DPE 25X2.5 DRIVE SLOTS-DC	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP25F	VNX5500DP25F	VNX HARDWARE	VNX5500 DPE 25X2.5 DRV SLOTS-FLD INST	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP25M	VNX5500DP25M	VNX HARDWARE	VNX5500 DPE 25X2.5 DRV SLOTS-MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX5500DP25MD	VNX5500DP25MD	VNX HARDWARE	VNX5500 DPE,25X2.5 DRIVE SLOTS-MR-DC	\$0	Each	23%	\$0	Other	UM-H
VNX5500FL100	VNX5500FL100	VNX HARDWARE	VNX5500-F FLASH ARRAY 21 X 100G F D + 4	\$0	Each	23%	\$0	Other	UM-H
VNX5500FL100F	VNX5500FL100F	VNX HARDWARE	VNX5500-F FLASH ARRAY 21 X 100G F D + 4	\$0	Each	23%	\$0	Other	UM-H
VNX5500FL100M	VNX5500FL100M	VNX HARDWARE	VNX5500-F FLASH ARY 21X100GFD +4x300HD	\$0	Each	23%	\$0	Other	UM-H
VNX5500FL200	VNX5500FL200	VNX HARDWARE	VNX5500-F FL A 21X200G FD + 4X300 10K VD	\$0	Each	23%	\$0	Other	UM-H
VNX5500FL200F	VNX5500FL200F	VNX HARDWARE	VNX5500-F FL A 21X200G FD + 4X300 10K VD	\$0	Each	23%	\$0	Other	UM-H
VNX5500FL200M	VNX5500FL200M	VNX HARDWARE	VNX5500-F FL 21X200G FD + 4X300 10K VD	\$0	Each	23%	\$0	Other	UM-H
VNX55DMEX	VNX55DMEX	VNX HARDWARE	EMPTY VNX55 DM ENCLOSURE - EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX55DMEXDU	VNX55DMEXDU	VNX HARDWARE	VNX5500DME:1DATAMOVER+FC SLIC-UPGRADE DC	\$0	Each	23%	\$0	Other	UM-H
VNX55DMEXM	VNX55DMEXM	VNX HARDWARE	EMPTY VNX55 DM ENCLOSURE - MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX55DMEXMD	VNX55DMEXMD	VNX HARDWARE	VNX5500 DMEX SINGLE DM FC SLIC MINI DC	\$0	Each	23%	\$0	Other	UM-H
VNX55DMEXU	VNX55DMEXU	VNX HARDWARE	VNX5500 EMPTY DM ENCLOSURE - UPGRADE	\$0	Each	23%	\$0	Other	UM-H
VNX5700DM	VNX5700DM	VNX HARDWARE	VNX5700 ADD ON DATA MOVER+FC SLIC-E R	\$0	Each	23%	\$0	Other	UM-H
VNX5700DMM	VNX5700DMM	VNX HARDWARE	VNX5700 ADD ON DATA MOVER+FC SLIC-M R	\$0	Each	23%	\$0	Other	UM-H
VNX5700DMU	VNX5700DMU	VNX HARDWARE	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	\$0	Each	23%	\$0	Other	UM-H
VNX5700DSPE	VNX5700DSPE	VNX HARDWARE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	\$0	Each	23%	\$0	Other	UM-H
VNX5700DSPEF	VNX5700DSPEF	VNX HARDWARE	VNX5700 SPE FOR DENSE RACK-FIELD INST	\$0	Each	23%	\$0	Other	UM-H
VNX5700DSPEM	VNX5700DSPEM	VNX HARDWARE	VNX5700 SPE FOR DENSE RACK-MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX5700SPE	VNX5700SPE	VNX HARDWARE	VNX5700 SPE 4X6G SAS BE-EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX5700SPEF	VNX5700SPEF	VNX HARDWARE	VNX5700 SPE 4X6G SAS BE-FIELD INST	\$0	Each	23%	\$0	Other	UM-H
VNX5700SPEM	VNX5700SPEM	VNX HARDWARE	VNX5700 SPE 4X6G SAS BE-MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX57-75B	VNX57-75B	VNX HARDWARE	CONVERT VNX5700 SPE TO VNX7500 SPE	\$0	Each	23%	\$0	Other	UM-H
VNX57DMEX	VNX57DMEX	VNX HARDWARE	EMPTY VNX57 DM ENCLOSURE - EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX57DMEXM	VNX57DMEXM	VNX HARDWARE	EMPTY VNX57 DM ENCLOSURE - MINI RACK	\$0	Each	23%	\$0	Other	UM-H



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VNX57DMEXU	VNX57DMEXU	VNX HARDWARE	EMPTY VNX57 DM ENCLOSURE - UPGRADE	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE15	VNX6GSDAE15	VNX HARDWARE	VNX 15X3.5 IN 6GB SAS EXP DAE -EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE15F	VNX6GSDAE15F	VNX HARDWARE	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE15FD	VNX6GSDAE15FD	VNX HARDWARE	3U DAE 15X3.5IN DC POWER ENCLOSURE	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE15P	VNX6GSDAE15P	VNX HARDWARE	VNX57/75 15X3.5 6GB SAS PRIMARY DAE-E R	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE15PF	VNX6GSDAE15PF	VNX HARDWARE	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE25	VNX6GSDAE25	VNX HARDWARE	VNX 25X2.5 IN6GB SAS EXP DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE25F	VNX6GSDAE25F	VNX HARDWARE	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE25FD	VNX6GSDAE25FD	VNX HARDWARE	2U 6G SAS 25 DRIVE DAE WITH DC POWER	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE25P	VNX6GSDAE25P	VNX HARDWARE	VNX 25X2.5 6GB SAS PRIMARY DAE-EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE25PF	VNX6GSDAE25PF	VNX HARDWARE	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE60	VNX6GSDAE60	VNX HARDWARE	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE60F	VNX6GSDAE60F	VNX HARDWARE	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE60F2	VNX6GSDAE60F2	VNX HARDWARE	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAE60P	VNX6GSDAE60P	VNX HARDWARE	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$0	Each	23%	\$0	Other	UM-H
VNX6GSDAED15P	VNX6GSDAED15P	VNX HARDWARE	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$0	Each	23%	\$0	Other	UM-H
VNX7500DM	VNX7500DM	VNX HARDWARE	VNX7500 ADD ON DATA MOVER+FC SLIC-E R	\$0	Each	23%	\$0	Other	UM-H
VNX7500DMM	VNX7500DMM	VNX HARDWARE	VNX7500 ADD ON DATA MOVER+FC SLIC-M R	\$0	Each	23%	\$0	Other	UM-H
VNX7500DMU	VNX7500DMU	VNX HARDWARE	VNX7500 ADD ON DATA MOVER+FC SLIC-UPG	\$0	Each	23%	\$0	Other	UM-H
VNX7500DSPE	VNX7500DSPE	VNX HARDWARE	VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK	\$0	Each	23%	\$0	Other	UM-H
VNX7500DSPEF	VNX7500DSPEF	VNX HARDWARE	VNX7500 SPE FOR DENSE RACK-FIELD INST	\$0	Each	23%	\$0	Other	UM-H
VNX7500DSPEM	VNX7500DSPEM	VNX HARDWARE	VNX7500 SPE FOR DENSE RACK-MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX7500SPE	VNX7500SPE	VNX HARDWARE	VNX7500 SPE 4X6G SAS BE-EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX7500SPEF	VNX7500SPEF	VNX HARDWARE	VNX7500 SPE 4X6G SAS BE-FIELD INST	\$0	Each	23%	\$0	Other	UM-H
VNX7500SPEM	VNX7500SPEM	VNX HARDWARE	VNX7500 SPE 4X6G SAS BE-MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX7501DSPE	VNX7501DSPE	VNX HARDWARE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX7501DSPEF	VNX7501DSPEF	VNX HARDWARE	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST	\$0	Each	23%	\$0	Other	UM-H
VNX7501DSPEM	VNX7501DSPEM	VNX HARDWARE	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX7501SPE	VNX7501SPE	VNX HARDWARE	VNX7501 SPE 48GB SP-EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX7501SPEF	VNX7501SPEF	VNX HARDWARE	VNX7501 SPE 48GB SP-FIELD INST	\$0	Each	23%	\$0	Other	UM-H
VNX7501SPEM	VNX7501SPEM	VNX HARDWARE	VNX7501 SPE 48GB SP-MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX7524-75EXB	VNX7524-75EXB	VNX HARDWARE	CONVERT VNX7500 SP WITH EXP MEMORY	\$0	Each	23%	\$0	Other	UM-H
VNX75DMEX	VNX75DMEX	VNX HARDWARE	EMPTY VNX75 DM ENCLOSURE - EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNX75DMEXF	VNX75DMEXF	VNX HARDWARE	EMPTY VNX75 DM ENCLOSURE - FIELD INST	\$0	Each	23%	\$0	Other	UM-H
VNX75DMEXM	VNX75DMEXM	VNX HARDWARE	EMPTY VNX75 DM ENCLOSURE - MINI RACK	\$0	Each	23%	\$0	Other	UM-H
VNX75DMEXU	VNX75DMEXU	VNX HARDWARE	EMPTY VNX75 DM ENCLOSURE - UPGRADE	\$0	Each	23%	\$0	Other	UM-H
VNXCS2	VNXCS2	VNX HARDWARE	VNX 2ND CONTROL STATION-EMC RACK	\$0	Each	23%	\$0	Other	UM-H
VNXCS2M	VNXCS2M	VNX HARDWARE	VNX 2ND CONTROL STATION-MINI RACK	\$0	Each	23%	\$0	Other	UM-H

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

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VNXCS2U	VNXCS2U	VNX HARDWARE	VNX 2ND CONTROL STATION - UPGRADE	\$0	Each	23%	\$0	Other	UM-H
VNXFCSP	VNXFCSP	VNX HARDWARE	ADDITIONAL 8 G SFP FOR VNX5500	\$0	Each	23%	\$0	Other	UM-H
VNX-RPHW5-G4	VNX-RPHW5-G4	VNX HARDWARE	GEN4 RPA FOR VNX5500 VNX5700 VNX7500	\$0	Each	23%	\$0	Other	UM-H
VNX-RPHW5-G4U	VNX-RPHW5-G4U	VNX HARDWARE	GEN4 RPA VNX5500/5700/7500 ADD APPL ONLY	\$0	Each	23%	\$0	Other	UM-H
VNX-RPHW5-G5T	VNX-RPHW5-G5T	VNX HARDWARE	RPA GEN5-TAA FOR VNX L2	\$0	Each	23%	\$0	Other	UM-H
VNX-RPHW5-G6T	VNX-RPHW5-G6T	VNX HARDWARE	RPA FOR v55 - v75	\$19,250	Each	23%	\$14,823	Other	UM-H
VNXSPS1KW	VNXSPS1KW	VNX HARDWARE	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-E R	\$0	Each	23%	\$0	Other	UM-H
VNXSPS1KWF	VNXSPS1KWF	VNX HARDWARE	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I	\$0	Each	23%	\$0	Other	UM-H
VNXSPS1KWM	VNXSPS1KWM	VNX HARDWARE	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-M R	\$0	Each	23%	\$0	Other	UM-H
VNXSPS2KW	VNXSPS2KW	VNX HARDWARE	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-E R	\$0	Each	23%	\$0	Other	UM-H
VNXSPS2KWF	VNXSPS2KWF	VNX HARDWARE	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-FLD	\$1,900	Each	23%	\$1,463	Other	UM-H
VSPEXPSASBEA	VSPEXPSASBEA	VNX HARDWARE	VNX7500 DENSE SAS BE EXP TO 8 BUSES	\$0	Each	23%	\$0	Other	UM-H
VSPEXPSASBEU	VSPEXPSASBEU	VNX HARDWARE	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG	\$0	Each	23%	\$0	Other	UM-H
VSPEXPSASBEA	VSPEXPSASBEA	VNX HARDWARE	VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	\$0	Each	23%	\$0	Other	UM-H
VSPEXPSASBEU	VSPEXPSASBEU	VNX HARDWARE	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	\$0	Each	23%	\$0	Other	UM-H
VSPM1G4CUA	VSPM1G4CUA	VNX HARDWARE	VNX 4 PT 1GBASE-T ISCSI IO MOD PR	\$0	Each	23%	\$0	Other	UM-H
VSPM1G4CUU	VSPM1G4CUU	VNX HARDWARE	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$0	Each	23%	\$0	Other	UM-H
VSPM8GFFEFA	VSPM8GFFEFA	VNX HARDWARE	VNX 4 PORT 8G FC IO MODULE PAIR	\$0	Each	23%	\$0	Other	UM-H
VSPM8GFFEU	VSPM8GFFEU	VNX HARDWARE	VNX 4 PORT 8G FC IO MODULE PAIR - UPG	\$0	Each	23%	\$0	Other	UM-H
VSPMXGFCOEOPA	VSPMXGFCOEOPA	VNX HARDWARE	2 PORT FCOE IO MODULE OPTICAL	\$0	Each	23%	\$0	Other	UM-H
VSPMXGFCOEOPU	VSPMXGFCOEOPU	VNX HARDWARE	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	\$0	Each	23%	\$0	Other	UM-H
VSPMXGFCOETWA	VSPMXGFCOETWA	VNX HARDWARE	2 PORT FCOE IO MODULE ACTIVE TWINAX PAIR	\$0	Each	23%	\$0	Other	UM-H
VSPMXGFCOETWU	VSPMXGFCOETWU	VNX HARDWARE	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	\$0	Each	23%	\$0	Other	UM-H
VSPMXG12A	VSPMXG12A	VNX HARDWARE	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP	\$0	Each	23%	\$0	Other	UM-H
VSPMXG12CUA	VSPMXG12CUA	VNX HARDWARE	VNX 2 PT 10GBASE-T ISCSI IO MOD PR	\$0	Each	23%	\$0	Other	UM-H
VSPMXG12CUU	VSPMXG12CUU	VNX HARDWARE	VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$0	Each	23%	\$0	Other	UM-H
VSPMXG12TWA	VSPMXG12TWA	VNX HARDWARE	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$0	Each	23%	\$0	Other	UM-H
VSPMXG12TWU	VSPMXG12TWU	VNX HARDWARE	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$0	Each	23%	\$0	Other	UM-H
VSPMXG12U	VSPMXG12U	VNX HARDWARE	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$0	Each	23%	\$0	Other	UM-H
V-VX-230010	V-VX-230010	VNX HARDWARE	2.5 300G 10K 6GB SAS DSK DRV VAULT PACK	\$0	Each	23%	\$0	Other	UM-H
V-VX-260010	V-VX-260010	VNX HARDWARE	2.5 IN 600G 10K 6GB DISK DRV VAULT PACK	\$0	Each	23%	\$0	Other	UM-H
V-VX-290010	V-VX-290010	VNX HARDWARE	2.5 IN 900G 10K 6GB DISK DRV VAULT PACK	\$0	Each	23%	\$0	Other	UM-H
V-VX-D60010	V-VX-D60010	VNX HARDWARE	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$0	Each	23%	\$0	Other	UM-H
V-VX-D90010	V-VX-D90010	VNX HARDWARE	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$0	Each	23%	\$0	Other	UM-H
V-VX-V30010	V-VX-V30010	VNX HARDWARE	3.5 300G 10K VAULT PCK 6GSDAE/DPE	\$0	Each	23%	\$0	Other	UM-H
V-VX-V60010	V-VX-V60010	VNX HARDWARE	3.5 600G 10K VAULT PCK 6GSDAE/DPE	\$0	Each	23%	\$0	Other	UM-H
V-VX-V90010	V-VX-V90010	VNX HARDWARE	3.5 IN 900G 10K VAULT PACK FOR 6GSDAE-15	\$0	Each	23%	\$0	Other	UM-H
V-VX-VS0701	V-VX-VS0701	VNX HARDWARE	3.5 IN 1TB 7.2K SAS DISK DRIVE VAULT PK	\$0	Each	23%	\$0	Other	UM-H

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Vendor Notes:

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V-VX-VS0702	V-VX-VS0702	VNX HARDWARE	3.5 IN 2T SAS DISK DRIVE VAULT PACK	\$0	Each	23%	\$0	Other	UM-H
V-VX-VS0703	V-VX-VS0703	VNX HARDWARE	3.5 IN 3T SAS DISK DRIVE VAULT PACK	\$0	Each	23%	\$0	Other	UM-H
V-VX-VS0704	V-VX-VS0704	VNX HARDWARE	3.5 IN 4T SAS DISK DRIVE VAULT PACK	\$0	Each	23%	\$0	Other	UM-H
V-VX-VS1530	V-VX-VS1530	VNX HARDWARE	3.5 300G 15K VAULT PCK 6GSDAE/DPE	\$0	Each	23%	\$0	Other	UM-H
V-VX-VS1560	V-VX-VS1560	VNX HARDWARE	3.5 600G 15K VAULT PCK 6GSDAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-2S10-300	VX-2S10-300	VNX HARDWARE	2.5 IN 300G 10K DISK DRV FOR 6GSDAE-25	\$0	Each	23%	\$0	Other	UM-H
VX-2S10-300TU	VX-2S10-300TU	VNX HARDWARE	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-2S10-300U	VX-2S10-300U	VNX HARDWARE	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-2S10-600	VX-2S10-600	VNX HARDWARE	2.5 IN 600G 10K DISK DRV FOR 6GSDAE-25	\$0	Each	23%	\$0	Other	UM-H
VX-2S10-600TU	VX-2S10-600TU	VNX HARDWARE	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-2S10-600U	VX-2S10-600U	VNX HARDWARE	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-2S10-900	VX-2S10-900	VNX HARDWARE	2.5 IN 900GB 10K DRIVE FOR 6GSDAE-25	\$0	Each	23%	\$0	Other	UM-H
VX-2S10-900TU	VX-2S10-900TU	VNX HARDWARE	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-2S10-900U	VX-2S10-900U	VNX HARDWARE	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-2S8F-100	VX-2S8F-100	VNX HARDWARE	2.5 IN 100GB FLASH DRIVE FOR 6GSDAE-25	\$0	Each	23%	\$0	Other	UM-H
VX-2S8F-100TU	VX-2S8F-100TU	VNX HARDWARE	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
VX-2S8F-100U	VX-2S8F-100U	VNX HARDWARE	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
VX-2S8F-200	VX-2S8F-200	VNX HARDWARE	2.5 IN 200GB FLASH FOR 6GSDAE-25	\$0	Each	23%	\$0	Other	UM-H
VX-2S8F-200TU	VX-2S8F-200TU	VNX HARDWARE	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
VX-2S8F-200U	VX-2S8F-200U	VNX HARDWARE	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-010	VX-DS07-010	VNX HARDWARE	VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-010TU	VX-DS07-010TU	VNX HARDWARE	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-010U	VX-DS07-010U	VNX HARDWARE	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-020	VX-DS07-020	VNX HARDWARE	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-020TU	VX-DS07-020TU	VNX HARDWARE	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-020U	VX-DS07-020U	VNX HARDWARE	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-030	VX-DS07-030	VNX HARDWARE	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-030TU	VX-DS07-030TU	VNX HARDWARE	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-030U	VX-DS07-030U	VNX HARDWARE	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-040	VX-DS07-040	VNX HARDWARE	VNX 4TB NL-SAS 60X3.5IN DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-040TU	VX-DS07-040TU	VNX HARDWARE	VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS07-040U	VX-DS07-040U	VNX HARDWARE	VNX 4TB NL-SAS 60X3.5IN DAE UPGRADE	\$0	Each	23%	\$0	Other	UM-H
VX-DS10-600	VX-DS10-600	VNX HARDWARE	VNX 600GB 10K SAS DRV 60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS10-600TU	VX-DS10-600TU	VNX HARDWARE	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS10-600U	VX-DS10-600U	VNX HARDWARE	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS10-900	VX-DS10-900	VNX HARDWARE	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS10-900TU	VX-DS10-900TU	VNX HARDWARE	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS10-900U	VX-DS10-900U	VNX HARDWARE	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VX-DS6F-100	VX-DS6F-100	VNX HARDWARE	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS6F-100TU	VX-DS6F-100TU	VNX HARDWARE	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS6F-100U	VX-DS6F-100U	VNX HARDWARE	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS6F-200	VX-DS6F-200	VNX HARDWARE	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS6F-200TU	VX-DS6F-200TU	VNX HARDWARE	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-DS6F-200U	VX-DS6F-200U	VNX HARDWARE	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-010	VX-VS07-010	VNX HARDWARE	VNX 1TB NL SAS DRV-15X3.5IN DRV DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-010TU	VX-VS07-010TU	VNX HARDWARE	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-010U	VX-VS07-010U	VNX HARDWARE	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-020	VX-VS07-020	VNX HARDWARE	2TB 7200RPM 6GB SAS 3.5 CARRIER	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-020TU	VX-VS07-020TU	VNX HARDWARE	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-020U	VX-VS07-020U	VNX HARDWARE	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-030	VX-VS07-030	VNX HARDWARE	3.5 IN 3T 7200RPM DISK DRV FOR 6GSDAE-15	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-030TU	VX-VS07-030TU	VNX HARDWARE	VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-030U	VX-VS07-030U	VNX HARDWARE	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-040	VX-VS07-040	VNX HARDWARE	VNX 4TB NL-SAS 15X3.5IN DAE / DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-040TU	VX-VS07-040TU	VNX HARDWARE	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0	Each	23%	\$0	Other	UM-H
VX-VS07-040U	VX-VS07-040U	VNX HARDWARE	VNX 4TB NL-SAS 15X3.5IN DAE / DPE UPGRAD	\$0	Each	23%	\$0	Other	UM-H
VX-VS10-300	VX-VS10-300	VNX HARDWARE	300GB 10K 520BPS 6GB SAS 3.5 CARRIER	\$0	Each	23%	\$0	Other	UM-H
VX-VS10-300TU	VX-VS10-300TU	VNX HARDWARE	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS10-300U	VX-VS10-300U	VNX HARDWARE	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS10-600	VX-VS10-600	VNX HARDWARE	600GB 10K 520BPS 6GB SAS 3.5 CARRIER	\$0	Each	23%	\$0	Other	UM-H
VX-VS10-600TU	VX-VS10-600TU	VNX HARDWARE	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS10-600U	VX-VS10-600U	VNX HARDWARE	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS10-900	VX-VS10-900	VNX HARDWARE	3.5 IN 900G 10K DISK DRV FOR 6GSDAE-15	\$0	Each	23%	\$0	Other	UM-H
VX-VS10-900TU	VX-VS10-900TU	VNX HARDWARE	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS10-900U	VX-VS10-900U	VNX HARDWARE	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS15-300	VX-VS15-300	VNX HARDWARE	300GB 15K 520BPS 6GB SAS 3.5 CARRIER	\$0	Each	23%	\$0	Other	UM-H
VX-VS15-300TU	VX-VS15-300TU	VNX HARDWARE	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS15-300U	VX-VS15-300U	VNX HARDWARE	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS15-600	VX-VS15-600	VNX HARDWARE	600GB 15K 520BPS 6GB SAS 3.5 CARRIER	\$0	Each	23%	\$0	Other	UM-H
VX-VS15-600TU	VX-VS15-600TU	VNX HARDWARE	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS15-600U	VX-VS15-600U	VNX HARDWARE	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS6F-100	VX-VS6F-100	VNX HARDWARE	100GB 6GB SAS FLASH DRIVE	\$0	Each	23%	\$0	Other	UM-H
VX-VS6F-100TU	VX-VS6F-100TU	VNX HARDWARE	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS6F-100U	VX-VS6F-100U	VNX HARDWARE	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
VX-VS6F-200	VX-VS6F-200	VNX HARDWARE	200GB 6GB SAS FLASH DRIVE	\$0	Each	23%	\$0	Other	UM-H
VX-VS6F-200TU	VX-VS6F-200TU	VNX HARDWARE	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H

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VX-VS6F-200U	VX-VS6F-200U	VNX HARDWARE	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$0	Each	23%	\$0	Other	UM-H
456-105-490	456-105-490	NA	VNX5500 AUTOMATIC FAILOVER MGR -E=IC	\$0	Each	23%	\$0	Other	UM-S
456-105-491	456-105-491	NA	VNX5700 AUTOMATIC FAILOVER MGR -E=IC	\$0	Each	23%	\$0	Other	UM-S
456-105-492	456-105-492	NA	VNX7500 AUTOMATIC FAILOVER MGR -E=IC	\$0	Each	23%	\$0	Other	UM-S
456-110-507	456-110-507	NA	vVNX Community Edition=IC	\$0	Each	23%	\$0	Other	UM-S
456-110-508	456-110-508	NA	vVNX Community Edition-20TB=IC	\$0	Each	23%	\$0	Other	UM-S
456-110-509	456-110-509	NA	vVNX Community Edition-50TB=IC	\$0	Each	23%	\$0	Other	UM-S
457-100-754	457-100-754	NA	CC / PROSPHERE MGMT PKG VNX/CX ELA	\$1,000	Each	23%	\$770	Other	UM-S
APS-1-LS	APS-1-LS	NA	LS FOR VNX APPLICATION PROTECTION	\$0	Each	23%	\$0	Other	UM-S
FAST-V55	FAST-V55	NA	FAST Suite for VNX5500=IC	\$0	Each	23%	\$0	Other	UM-S
FAST-V57	FAST-V57	NA	FAST Suite for VNX5700=IC	\$0	Each	23%	\$0	Other	UM-S
FAST-V75	FAST-V75	NA	FAST Suite for VNX7500=IC	\$0	Each	23%	\$0	Other	UM-S
M-PS1-SWE-UMS	M-PS1-SWE-UMS	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	23%	\$153,867	Other	UM-S
M-PSM-SWE-UMS	M-PSM-SWE-UMS	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM-S
M-PSP-SWE-UMS	M-PSP-SWE-UMS	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM-S
M-PS-SWE-UMS	M-PS-SWE-UMS	NA	PROSUPPORT W/NBD SOFTWARE SUPPORT	\$199,827	Each	23%	\$153,867	Other	UM-S
SEC-COMP-V55	SEC-COMP-V55	NA	Security and Compliance Suite VNX5500=IC	\$0	Each	23%	\$0	Other	UM-S
SEC-COMP-V57	SEC-COMP-V57	NA	Security and Compliance Suite VNX5700=IC	\$0	Each	23%	\$0	Other	UM-S
SEC-COMP-V75	SEC-COMP-V75	NA	Security and Compliance Suite VNX7500=IC	\$0	Each	23%	\$0	Other	UM-S
457-101-172	457-101-172	OPEN EDITION	SRSTP CX TIER 3 =IC	\$0	Each	23%	\$0	Other	UM-S
457-101-173	457-101-173	OPEN EDITION	SRSTP CX/NS TIER 4 =IC	\$0	Each	23%	\$0	Other	UM-S
457-101-174	457-101-174	OPEN EDITION	SRSTP CX/NS TIER 5 =IC	\$0	Each	23%	\$0	Other	UM-S
LPS-V55-UPG	LPS-V55-UPG	OPEN EDITION	RECPTN AND LPS RTU FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S
LPS-V57-UPG	LPS-V57-UPG	OPEN EDITION	RECPTN + LPS RTU FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S
LPS-V75-UPG	LPS-V75-UPG	OPEN EDITION	RECPTN + LPS RTU FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S
RPS-V55-UPG	RPS-V55-UPG	OPEN EDITION	RECPTN + RPS RTU FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S
RPS-V57-UPG	RPS-V57-UPG	OPEN EDITION	RECPTNS + RPS RTU FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S
RPS-V75-UPG	RPS-V75-UPG	OPEN EDITION	RECPTNS + RPS RTU FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S
450-000-629	450-000-629	VNX SOFTWARE	Application Protection VNX5500=IC	\$33,502	Each	23%	\$25,797	Other	UM-S
450-000-630	450-000-630	VNX SOFTWARE	Application Protection VNX5700=IC	\$44,410	Each	23%	\$34,196	Other	UM-S
450-000-631	450-000-631	VNX SOFTWARE	Application Protection VNX7500=IC	\$53,939	Each	23%	\$41,533	Other	UM-S
456-103-680	456-103-680	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 5500	\$0	Each	23%	\$0	Other	UM-S
456-103-681	456-103-681	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 5700	\$0	Each	23%	\$0	Other	UM-S
456-103-682	456-103-682	VNX SOFTWARE	CC / PROSPHERE MGMT PKG VNX 7500	\$0	Each	23%	\$0	Other	UM-S
456-104-238	456-104-238	VNX SOFTWARE	APPSYNC: VNX5500 =IC	\$0	Each	23%	\$0	Other	UM-S
456-104-239	456-104-239	VNX SOFTWARE	APPSYNC: VNX5700 =IC	\$0	Each	23%	\$0	Other	UM-S
456-104-240	456-104-240	VNX SOFTWARE	APPSYNC: VNX7500 =IC	\$0	Each	23%	\$0	Other	UM-S
456-104-616	456-104-616	VNX SOFTWARE	RecoverPoint/SE LOC for VNX5600=IC	\$0	Each	23%	\$0	Other	UM-S



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456-104-617	456-104-617	VNX SOFTWARE	RecoverPoint/SE LOC for VNX5800=IC	\$0	Each	23%	\$0	Other	UM-S
456-104-618	456-104-618	VNX SOFTWARE	RecoverPoint/SE LOC for VNX7600=IC	\$0	Each	23%	\$0	Other	UM-S
456-104-621	456-104-621	VNX SOFTWARE	RecoverPoint/SE REM for VNX5600=IC	\$0	Each	23%	\$0	Other	UM-S
456-104-622	456-104-622	VNX SOFTWARE	RecoverPoint/SE REM for VNX5800=IC	\$0	Each	23%	\$0	Other	UM-S
456-104-623	456-104-623	VNX SOFTWARE	RecoverPoint/SE REM for VNX7600=IC	\$0	Each	23%	\$0	Other	UM-S
456-104-639	456-104-639	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V55 CX240 = IC	\$8,730	Each	23%	\$6,722	Other	UM-S
456-104-640	456-104-640	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V57 CX480 = IC	\$13,600	Each	23%	\$10,472	Other	UM-S
456-104-641	456-104-641	VNX SOFTWARE	RP/SE TO RP/EX LOC UG V75 CX960 = IC	\$16,950	Each	23%	\$13,052	Other	UM-S
456-104-644	456-104-644	VNX SOFTWARE	RP/SE TO RP/EX REM UG V55 CX240 = IC	\$19,495	Each	23%	\$15,011	Other	UM-S
456-104-645	456-104-645	VNX SOFTWARE	RP/SE TO RP/EX REM UG V57 CX480 = IC	\$33,900	Each	23%	\$26,103	Other	UM-S
456-104-646	456-104-646	VNX SOFTWARE	RP/SE TO RP/EX REM UG V75 CX960 = IC	\$72,880	Each	23%	\$56,118	Other	UM-S
456-104-930	456-104-930	VNX SOFTWARE	RP/EX LOC FRAME BASED V55 FOR VPLEX =IC	\$17,460	Each	23%	\$13,444	Other	UM-S
456-104-931	456-104-931	VNX SOFTWARE	RP/EX LOC FRAME BASED V57 FOR VPLEX =IC	\$27,160	Each	23%	\$20,913	Other	UM-S
456-104-932	456-104-932	VNX SOFTWARE	RP/EX LOC FRAME BASED V75 FOR VPLEX =IC	\$33,900	Each	23%	\$26,103	Other	UM-S
456-104-935	456-104-935	VNX SOFTWARE	RP/EX REM FRAME BASED V55 FOR VPLEX =IC	\$38,985	Each	23%	\$30,018	Other	UM-S
456-104-936	456-104-936	VNX SOFTWARE	RP/EX REM FRAME BASED V57 FOR VPLEX =IC	\$67,800	Each	23%	\$52,206	Other	UM-S
456-104-937	456-104-937	VNX SOFTWARE	RP/EX REM FRAME BASED V75 FOR VPLEX =IC	\$145,760	Each	23%	\$112,235	Other	UM-S
456-105-284	456-105-284	VNX SOFTWARE	VIPR SRM VNX TIER 3=IC	\$34,410	Each	23%	\$26,496	Other	UM-S
456-105-285	456-105-285	VNX SOFTWARE	VIPR SRM VNX TIER 4=IC	\$64,020	Each	23%	\$49,295	Other	UM-S
456-105-286	456-105-286	VNX SOFTWARE	VIPR SRM VNX TIER 5=IC	\$110,400	Each	23%	\$85,008	Other	UM-S
456-105-486	456-105-486	VNX SOFTWARE	VNX MONITORING AND REPORTING-5500 -E=IC	\$3,150	Each	23%	\$2,426	Other	UM-S
456-105-487	456-105-487	VNX SOFTWARE	VNX MONITORING AND REPORTING-5700 -E=IC	\$6,000	Each	23%	\$4,620	Other	UM-S
456-105-488	456-105-488	VNX SOFTWARE	VNX MONITORING AND REPORTING-7500 -E=IC	\$11,500	Each	23%	\$8,855	Other	UM-S
456-105-497	456-105-497	VNX SOFTWARE	EMC STORAGE ANALYTICS FOR VNX5500 -E=IC	\$16,800	Each	23%	\$12,936	Other	UM-S
456-105-498	456-105-498	VNX SOFTWARE	EMC STORAGE ANALYTICS FOR VNX5700 -E=IC	\$27,000	Each	23%	\$20,790	Other	UM-S
456-105-499	456-105-499	VNX SOFTWARE	EMC STORAGE ANALYTICS FOR VNX7500 -E=IC	\$36,000	Each	23%	\$27,720	Other	UM-S
456-105-502	456-105-502	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX5500 -E=IC	\$56,192	Each	23%	\$43,268	Other	UM-S
456-105-503	456-105-503	VNX SOFTWARE	TOT EFF PACK UPGRADE FOR VNX5500 -E=IC	\$39,919	Each	23%	\$30,738	Other	UM-S
456-105-504	456-105-504	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX5700 -E=IC	\$130,808	Each	23%	\$100,722	Other	UM-S
456-105-505	456-105-505	VNX SOFTWARE	TOT EFF PACK UPGRADE FOR VNX5700 -E=IC	\$114,535	Each	23%	\$88,192	Other	UM-S
456-105-506	456-105-506	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX7500 -E=IC	\$213,082	Each	23%	\$164,073	Other	UM-S
456-105-507	456-105-507	VNX SOFTWARE	TOT EFF PACK UPGRADE FOR VNX7500 -E=IC	\$196,809	Each	23%	\$151,543	Other	UM-S
456-105-528	456-105-528	VNX SOFTWARE	FAST SUITE FOR VNX5500 -E=IC	\$24,432	Each	23%	\$18,813	Other	UM-S
456-105-529	456-105-529	VNX SOFTWARE	FAST SUITE FOR VNX5500 UPG -E=IC	\$20,912	Each	23%	\$16,102	Other	UM-S
456-105-530	456-105-530	VNX SOFTWARE	FAST SUITE FOR VNX5700 -E=IC	\$70,582	Each	23%	\$54,348	Other	UM-S
456-105-531	456-105-531	VNX SOFTWARE	FAST SUITE FOR VNX5700 UPG -E=IC	\$67,062	Each	23%	\$51,638	Other	UM-S
456-105-532	456-105-532	VNX SOFTWARE	FAST SUITE FOR VNX7500 -E=IC	\$104,016	Each	23%	\$80,092	Other	UM-S
456-105-533	456-105-533	VNX SOFTWARE	FAST SUITE FOR VNX7500 UPG -E=IC	\$100,496	Each	23%	\$77,382	Other	UM-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-105-542	456-105-542	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5500 -E=IC	\$8,729	Each	23%	\$6,721	Other	UM-S
456-105-543	456-105-543	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5700 -E=IC	\$13,559	Each	23%	\$10,440	Other	UM-S
456-105-544	456-105-544	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX7500 -E=IC	\$16,949	Each	23%	\$13,051	Other	UM-S
456-105-556	456-105-556	VNX SOFTWARE	TOTAL PROTECTION PACK FOR VNX5500 -E=IC	\$49,378	Each	23%	\$38,021	Other	UM-S
456-105-557	456-105-557	VNX SOFTWARE	T. P. PACK UPGRADE FOR VNX5500 -E=IC	\$33,692	Each	23%	\$25,943	Other	UM-S
456-105-558	456-105-558	VNX SOFTWARE	TOTAL PROTECTION PACK FOR VNX5700 -E=IC	\$73,494	Each	23%	\$56,590	Other	UM-S
456-105-559	456-105-559	VNX SOFTWARE	T. P. PACK UPGRADE FOR VNX5700 -E=IC	\$57,808	Each	23%	\$44,512	Other	UM-S
456-105-560	456-105-560	VNX SOFTWARE	TOTAL PROTECTION PACK FOR VNX7500 -E=IC	\$115,016	Each	23%	\$88,562	Other	UM-S
456-105-561	456-105-561	VNX SOFTWARE	T. P. PACK UPGRADE FOR VNX7500 -E=IC	\$99,330	Each	23%	\$76,484	Other	UM-S
456-105-573	456-105-573	VNX SOFTWARE	REMOTE PROTECTION SUITE VNX5500 -E=IC	\$19,492	Each	23%	\$15,009	Other	UM-S
456-105-574	456-105-574	VNX SOFTWARE	REMOTE PROTECTION SUITE VNX5700 -E=IC	\$33,898	Each	23%	\$26,101	Other	UM-S
456-105-575	456-105-575	VNX SOFTWARE	REMOTE PROTECTION SUITE VNX7500 -E=IC	\$72,881	Each	23%	\$56,118	Other	UM-S
456-105-588	456-105-588	VNX SOFTWARE	SECURITY + COMPLIANCE SUITE VNX5500-E=IC	\$3,552	Each	23%	\$2,735	Other	UM-S
456-105-589	456-105-589	VNX SOFTWARE	SEC + COMP STE FOR VNX5500 -E=IC	\$2,376	Each	23%	\$1,830	Other	UM-S
456-105-590	456-105-590	VNX SOFTWARE	SECURITY + COMPLIANCE SUITE VNX5700-E=IC	\$4,262	Each	23%	\$3,282	Other	UM-S
456-105-591	456-105-591	VNX SOFTWARE	SEC + COMP STE FOR VNX5700 -E=IC	\$3,086	Each	23%	\$2,376	Other	UM-S
456-105-592	456-105-592	VNX SOFTWARE	SECURITY + COMPLIANCE SUITE VNX7500-E=IC	\$4,972	Each	23%	\$3,828	Other	UM-S
456-105-593	456-105-593	VNX SOFTWARE	SEC + COMP STE FOR VNX7500 -E=IC	\$3,796	Each	23%	\$2,923	Other	UM-S
456-105-607	456-105-607	VNX SOFTWARE	APP PROTECTION SUITE FOR VNX7500 -E=IC	\$53,939	Each	23%	\$41,533	Other	UM-S
456-105-608	456-105-608	VNX SOFTWARE	APP PROTECTION SUITE FOR VNX5700 -E=IC	\$44,410	Each	23%	\$34,196	Other	UM-S
456-105-609	456-105-609	VNX SOFTWARE	APP PROTECTION SUITE FOR VNX5500 -E=IC	\$33,502	Each	23%	\$25,797	Other	UM-S
456-108-813	456-108-813	VNX SOFTWARE	N0_KEY_APS=IC	\$0	Each	23%	\$0	Other	UM-S
456-108-816	456-108-816	VNX SOFTWARE	N0_KEY_APS=IC	\$0	Each	23%	\$0	Other	UM-S
456-108-817	456-108-817	VNX SOFTWARE	N0_KEY_APS=IC	\$0	Each	23%	\$0	Other	UM-S
456-108-860	456-108-860	VNX SOFTWARE	VNX2 Appsync License=IC	\$0	Each	23%	\$0	Other	UM-S
456-108-862	456-108-862	VNX SOFTWARE	VNX2 AppySync License=IC	\$0	Each	23%	\$0	Other	UM-S
456-110-683	456-110-683	VNX SOFTWARE	VIPR SRM VNX TIER 3 =IC	\$34,410	Each	23%	\$26,496	Other	UM-S
456-110-685	456-110-685	VNX SOFTWARE	VIPR SRM VNX TIER 5 =IC	\$110,400	Each	23%	\$85,008	Other	UM-S
456-110-829	456-110-829	VNX SOFTWARE	VIPR SRM VNX TIER 4 =IC	\$64,020	Each	23%	\$49,295	Other	UM-S
456-111-381	456-111-381	VNX SOFTWARE	RP/EX REM FRAME V53 FOR VPLEX VS6 =IC	\$38,985	Each	23%	\$30,018	Other	UM-S
456-111-382	456-111-382	VNX SOFTWARE	RP/EX REM FRAME V55 FOR VPLEX VS6=IC	\$145,760	Each	23%	\$112,235	Other	UM-S
456-111-386	456-111-386	VNX SOFTWARE	RP/EX REM FRAME V54 FOR VPLEX VS6=IC	\$67,800	Each	23%	\$52,206	Other	UM-S
456-111-392	456-111-392	VNX SOFTWARE	RP/EX LOC FRAME V53 FOR VPLEX VS6 =IC	\$17,460	Each	23%	\$13,444	Other	UM-S
456-111-393	456-111-393	VNX SOFTWARE	RP/EX LOC FRAME V55 FOR VPLEX VS6=IC	\$33,900	Each	23%	\$26,103	Other	UM-S
456-111-397	456-111-397	VNX SOFTWARE	RP/EX LOC FRAME V54 FOR VPLEX VS6=IC	\$27,160	Each	23%	\$20,913	Other	UM-S
457-000-654	457-000-654	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX5500=IC	\$0	Each	23%	\$0	Other	UM-S
457-000-655	457-000-655	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX5700=IC	\$0	Each	23%	\$0	Other	UM-S
457-000-656	457-000-656	VNX SOFTWARE	APPLICATION PROTECTION FOR VNX7500=IC	\$0	Each	23%	\$0	Other	UM-S

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)	UoM	0-100 Proposed Discount(%)	\$0	ALJP Proposed Price/UoM (Calculated)	L(Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
				Base price from Base Price Source			Calculated Column			
457-101-167	457-101-167	VNX SOFTWARE	SRSTP VNX TIER 3 =IC	\$0	Each	23%	\$0	Other	UM-S	
457-101-168	457-101-168	VNX SOFTWARE	SRSTP VNX TIER 4 =IC	\$0	Each	23%	\$0	Other	UM-S	
457-101-169	457-101-169	VNX SOFTWARE	SRSTP VNX TIER 5 =IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-121	458-000-121	VNX SOFTWARE	APPSYNC UPG FOR APP PROTECTION SUITE	\$0	Each	23%	\$0	Other	UM-S	
458-000-215	458-000-215	VNX SOFTWARE	RP/EX VPLEX FB VNX LOCAL PRODUCT	\$0	Each	23%	\$0	Other	UM-S	
458-000-219	458-000-219	VNX SOFTWARE	RP/SE TO RP/EX REMOTE PRODUCT	\$0	Each	23%	\$0	Other	UM-S	
458-000-315	458-000-315	VNX SOFTWARE	RecoverPoint/SE LOC for VNX5600-IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-316	458-000-316	VNX SOFTWARE	RecoverPoint/SE LOC for VNX5800-IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-317	458-000-317	VNX SOFTWARE	RecoverPoint/SE LOC for VNX7600-IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-321	458-000-321	VNX SOFTWARE	RecoverPoint/SE REM for VNX5600-IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-322	458-000-322	VNX SOFTWARE	RecoverPoint/SE REM for VNX5800-IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-323	458-000-323	VNX SOFTWARE	RecoverPoint/SE REM for VNX7600-IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-692	458-000-692	VNX SOFTWARE	APPSYNC: VNX5500 =IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-696	458-000-696	VNX SOFTWARE	APPSYNC: VNX5700 =IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-721	458-000-721	VNX SOFTWARE	Application Protection VNX5500=IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-722	458-000-722	VNX SOFTWARE	Application Protection VNX5700=IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-723	458-000-723	VNX SOFTWARE	Application Protection VNX7500=IC	\$0	Each	23%	\$0	Other	UM-S	
458-000-729	458-000-729	VNX SOFTWARE	APPSYNC: VNX7500 =IC	\$0	Each	23%	\$0	Other	UM-S	
458-001-715	458-001-715	VNX SOFTWARE	RP/EX VPLEX V58 FB VNX LOCAL PRODUCT	\$0	Each	23%	\$0	Other	UM-S	
CC-VNX-5500	CC-VNX-5500	VNX SOFTWARE	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5500	\$0	Each	23%	\$0	Other	UM-S	
CC-VNX-5700	CC-VNX-5700	VNX SOFTWARE	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5700	\$0	Each	23%	\$0	Other	UM-S	
CC-VNX-7500	CC-VNX-7500	VNX SOFTWARE	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-7500	\$0	Each	23%	\$0	Other	UM-S	
ELA-CUS-APS	ELA-CUS-APS	VNX SOFTWARE	APPLICATION PROTECTION SUITE FOR VNX	\$1,000	Each	23%	\$770	Other	UM-S	
ELA-CUS-EPAK	ELA-CUS-EPAK	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX	\$1,000	Each	23%	\$770	Other	UM-S	
ELA-CUS-FSTS	ELA-CUS-FSTS	VNX SOFTWARE	FAST SUITE FOR VNX	\$1,000	Each	23%	\$770	Other	UM-S	
ELA-CUS-LPS	ELA-CUS-LPS	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX	\$1,000	Each	23%	\$770	Other	UM-S	
ELA-CUS-PPAK	ELA-CUS-PPAK	VNX SOFTWARE	TOTAL PROTECTION PACK FOR VNX	\$1,000	Each	23%	\$770	Other	UM-S	
ELA-CUS-RPS	ELA-CUS-RPS	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX	\$1,000	Each	23%	\$770	Other	UM-S	
ELA-CUS-SCS	ELA-CUS-SCS	VNX SOFTWARE	SECURITY AND COMPLIANCE SUITE FOR VNX	\$1,000	Each	23%	\$770	Other	UM-S	
ELA-CUS-UNI	ELA-CUS-UNI	VNX SOFTWARE	UNISPHERE FOR VNX	\$1,000	Each	23%	\$770	Other	UM-S	
EMCSASVNX5500	EMCSASVNX5500	VNX SOFTWARE	EMC Storage Analytics for VNX5500 = IC	\$0	Each	23%	\$0	Other	UM-S	
EMCSASVNX5700	EMCSASVNX5700	VNX SOFTWARE	EMC Storage Analytics for VNX5700 = IC	\$0	Each	23%	\$0	Other	UM-S	
EMCSASVNX7500	EMCSASVNX7500	VNX SOFTWARE	EMC Storage Analytics for VNX7500 = IC	\$0	Each	23%	\$0	Other	UM-S	
EPAK-V55	EPAK-V55	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S	
EPAK-V55UPG	EPAK-V55UPG	VNX SOFTWARE	TOT EFF PACK UPGRADE FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S	
EPAK-V57	EPAK-V57	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S	
EPAK-V57UPG	EPAK-V57UPG	VNX SOFTWARE	TOT EFF PACK UPGRADE FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S	
EPAK-V75	EPAK-V75	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S	
EPAK-V75UPG	EPAK-V75UPG	VNX SOFTWARE	TOT EFF PACK UPGRADE FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S	
EXPSAS-V75	EXPSAS-V75	VNX SOFTWARE	UNISPHERE VNX7500 SAS EXPANSION LICENSE	\$0	Each	23%	\$0	Other	UM-S	
FSTC-V55	FSTC-V55	VNX SOFTWARE	FAST CACHE FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S	
FSTC-V55-UPG	FSTC-V55-UPG	VNX SOFTWARE	FAST CACHE FOR VNX5500 UPG	\$0	Each	23%	\$0	Other	UM-S	
FSTC-V57	FSTC-V57	VNX SOFTWARE	FAST CACHE FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S	
FSTC-V57-UPG	FSTC-V57-UPG	VNX SOFTWARE	FAST CACHE FOR VNX5700 UPG	\$0	Each	23%	\$0	Other	UM-S	
FSTC-V75	FSTC-V75	VNX SOFTWARE	FAST CACHE FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S	
FSTC-V75-UPG	FSTC-V75-UPG	VNX SOFTWARE	FAST CACHE FOR VNX7500 UPG	\$0	Each	23%	\$0	Other	UM-S	
FSTS-V55	FSTS-V55	VNX SOFTWARE	FAST SUITE FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S	
FSTS-V55-UPG	FSTS-V55-UPG	VNX SOFTWARE	FAST SUITE FOR VNX5500 UPG	\$0	Each	23%	\$0	Other	UM-S	
FSTS-V57	FSTS-V57	VNX SOFTWARE	FAST SUITE FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S	
FSTS-V57-UPG	FSTS-V57-UPG	VNX SOFTWARE	FAST SUITE FOR VNX5700 UPG	\$0	Each	23%	\$0	Other	UM-S	
FSTS-V75	FSTS-V75	VNX SOFTWARE	FAST SUITE FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S	
FSTS-V75-UPG	FSTS-V75-UPG	VNX SOFTWARE	FAST SUITE FOR VNX7500 UPG	\$0	Each	23%	\$0	Other	UM-S	
FSTVP-V55	FSTVP-V55	VNX SOFTWARE	FAST VP FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S	

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FSTVP-V57	FSTVP-V57	VNX SOFTWARE	FAST VP FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S
FSTVP-V75	FSTVP-V75	VNX SOFTWARE	FAST VP FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S
LPS32-V55	LPS32-V55	VNX SOFTWARE	OE32 LOCAL PROTECT SUITE FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S
LPS32-V57	LPS32-V57	VNX SOFTWARE	OE32 LOCAL PROTECT SUITE FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S
LPS32-V75	LPS32-V75	VNX SOFTWARE	OE32 LOCAL PROTECT SUITE FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S
LPS-V55	LPS-V55	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S
LPS-V57	LPS-V57	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S
LPS-V75	LPS-V75	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S
PPAK-V55	PPAK-V55	VNX SOFTWARE	TOTAL PROTECTION PACK for VNX5500	\$0	Each	23%	\$0	Other	UM-S
PPAK-V55UPG	PPAK-V55UPG	VNX SOFTWARE	T. P. PACK UPGRADE FOR THE VNX5500	\$0	Each	23%	\$0	Other	UM-S
PPAK-V57	PPAK-V57	VNX SOFTWARE	TOTAL PROTECTION PACK FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S
PPAK-V57UPG	PPAK-V57UPG	VNX SOFTWARE	T. P. PACK UPGRADE FOR THE VNX5700	\$0	Each	23%	\$0	Other	UM-S
PPAK-V75	PPAK-V75	VNX SOFTWARE	TOTAL PROTECTION PACK for VNX7500	\$0	Each	23%	\$0	Other	UM-S
PPAK-V75UPG	PPAK-V75UPG	VNX SOFTWARE	T. P. PACK UPGRADE FOR THE VNX7500	\$0	Each	23%	\$0	Other	UM-S
RPEX-CDP55-UG	RPEX-CDP55-UG	VNX SOFTWARE	RP SE TO EX LOC REG CAP UG FOR 5500/240	\$0	Each	23%	\$0	Other	UM-S
RPEX-CDP57-UG	RPEX-CDP57-UG	VNX SOFTWARE	RP SE TO EX LOC REG CAP UG FOR 5700/480	\$0	Each	23%	\$0	Other	UM-S
RPEX-CDP75-UG	RPEX-CDP75-UG	VNX SOFTWARE	RP SE TO EX LOC REG CAP UG FOR 7500/960	\$0	Each	23%	\$0	Other	UM-S
RPEX-CDPCX-UG	RPEX-CDPCX-UG	VNX SOFTWARE	RPSE TO RPEX LOCAL REG CAP UG FOR CX	\$0	Each	23%	\$0	Other	UM-S
RPEX-CRR55-UG	RPEX-CRR55-UG	VNX SOFTWARE	RP SE TO EX REM REG CAP UG FOR 5500/240	\$0	Each	23%	\$0	Other	UM-S
RPEX-CRR57-UG	RPEX-CRR57-UG	VNX SOFTWARE	RP SE TO EX REM REG CAP UG FOR 5700/480	\$0	Each	23%	\$0	Other	UM-S
RPEX-CRR75-UG	RPEX-CRR75-UG	VNX SOFTWARE	RP SE TO EX REM REG CAP UG FOR 7500/960	\$0	Each	23%	\$0	Other	UM-S
RPEX-CRRCX-UG	RPEX-CRRCX-UG	VNX SOFTWARE	RPSE TO RPEX REMOTE REG CAP UG FOR CX	\$0	Each	23%	\$0	Other	UM-S
RPS-V55	RPS-V55	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S
RPS-V57	RPS-V57	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S
RPS-V75	RPS-V75	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S
SCS-V55	SCS-V55	VNX SOFTWARE	Events + Retention Suite for VNX5500=IC	\$0	Each	23%	\$0	Other	UM-S
SCS-V55-GOOGLE	SCS-V55-GOOGLE	VNX SOFTWARE	VNX5500 CONNECTOR FOR GOOGLE	\$0	Each	23%	\$0	Other	UM-S
SCS-V55-UPG	SCS-V55-UPG	VNX SOFTWARE	Events + Retention Suite VNX5500 UPG=IC	\$0	Each	23%	\$0	Other	UM-S
SCS-V57	SCS-V57	VNX SOFTWARE	Events + Retention Suite for VNX5700=IC	\$0	Each	23%	\$0	Other	UM-S
SCS-V57-GOOGLE	SCS-V57-GOOGLE	VNX SOFTWARE	VNX5700 CONNECTOR FOR GOOGLE	\$0	Each	23%	\$0	Other	UM-S
SCS-V57-UPG	SCS-V57-UPG	VNX SOFTWARE	Events + Retention Suite VNX5700 UPG=IC	\$0	Each	23%	\$0	Other	UM-S
SCS-V75	SCS-V75	VNX SOFTWARE	Events + Retention Suite for VNX7500=IC	\$0	Each	23%	\$0	Other	UM-S
SCS-V75-GOOGLE	SCS-V75-GOOGLE	VNX SOFTWARE	VNX7500 CONNECTOR FOR GOOGLE	\$0	Each	23%	\$0	Other	UM-S
SCS-V75-UPG	SCS-V75-UPG	VNX SOFTWARE	Events + Retention Suite VNX7500 UPG=IC	\$0	Each	23%	\$0	Other	UM-S
SRSTU-VNX3	SRSTU-VNX3	VNX SOFTWARE	SRSTU VNX/CX TIER 3 =IC	\$0	Each	23%	\$0	Other	UM-S
SRSTU-VNX4	SRSTU-VNX4	VNX SOFTWARE	SRSTU VNX/CX/NS TIER 4 =IC	\$0	Each	23%	\$0	Other	UM-S
SRSTU-VNX5	SRSTU-VNX5	VNX SOFTWARE	SRSTU VNX/CX/NS TIER 5 =IC	\$0	Each	23%	\$0	Other	UM-S
UAYZ-V55	UAYZ-V55	VNX SOFTWARE	UNISPHERE ANALYZER FOR A VNX5500	\$0	Each	23%	\$0	Other	UM-S
UAYZ-V57	UAYZ-V57	VNX SOFTWARE	UNISPHERE ANALYZER FOR A VNX5700	\$0	Each	23%	\$0	Other	UM-S
UAYZ-V75	UAYZ-V75	VNX SOFTWARE	UNISPHERE ANALYZER FOR A VNX7500	\$0	Each	23%	\$0	Other	UM-S
UNIB-V55	UNIB-V55	VNX SOFTWARE	Unisphere for Block for VNX5500	\$0	Each	23%	\$0	Other	UM-S
UNIB-V55UPG	UNIB-V55UPG	VNX SOFTWARE	UNISPHERE BLOCK UPG FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S
UNIB-V57	UNIB-V57	VNX SOFTWARE	UNISPHERE FOR BLOCK FOR A VNX 5700	\$0	Each	23%	\$0	Other	UM-S
UNIB-V57UPG	UNIB-V57UPG	VNX SOFTWARE	UNISPHERE BLOCK UPG FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S
UNIB-V75	UNIB-V75	VNX SOFTWARE	UNISPHERE FOR BLOCK FOR A VNX7500	\$0	Each	23%	\$0	Other	UM-S
UNIB-V75UPG	UNIB-V75UPG	VNX SOFTWARE	UNISPHERE BLOCK UPG FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S
UNIF-V55	UNIF-V55	VNX SOFTWARE	UNISPHERE FOR FILE FOR A VNX5500	\$0	Each	23%	\$0	Other	UM-S
UNIF-V55UPG	UNIF-V55UPG	VNX SOFTWARE	UNISPHERE FOR FILE FOR A VNX5500	\$0	Each	23%	\$0	Other	UM-S
UNIF-V57	UNIF-V57	VNX SOFTWARE	UNISPHERE FOR FILE FOR A VNX5700	\$0	Each	23%	\$0	Other	UM-S

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
UNIF-V57UPG	UNIF-V57UPG	VNX SOFTWARE	UNISPHERE FOR FILE FOR A VNX5700	\$0	Each	23%	\$0	Other	UM-S
UNIF-V75	UNIF-V75	VNX SOFTWARE	UNISPHERE FOR FILE FOR A VNX 7500	\$0	Each	23%	\$0	Other	UM-S
UNIF-V75UPG	UNIF-V75UPG	VNX SOFTWARE	UNISPHERE FOR FILE FOR A VNX7500	\$0	Each	23%	\$0	Other	UM-S
UNIU-V55	UNIU-V55	VNX SOFTWARE	UNISPHERE FOR UNIFIED FOR A VNX-5500	\$0	Each	23%	\$0	Other	UM-S
UNIU-V55UPG	UNIU-V55UPG	VNX SOFTWARE	UNISPHERE UPG FOR UNIFIED VNX5500	\$0	Each	23%	\$0	Other	UM-S
UNIU-V57	UNIU-V57	VNX SOFTWARE	UNISPHERE FOR UNIFIED FOR A VNX 5700	\$0	Each	23%	\$0	Other	UM-S
UNIU-V57UPG	UNIU-V57UPG	VNX SOFTWARE	UNISPHERE UPG FOR UNIFIED VNX5700	\$0	Each	23%	\$0	Other	UM-S
UNIU-V75	UNIU-V75	VNX SOFTWARE	UNISPHERE FOR UNIFIED FOR A VNX7500	\$0	Each	23%	\$0	Other	UM-S
UNIU-V75UPG	UNIU-V75UPG	VNX SOFTWARE	UNISPHERE UPG FOR UNIFIED VNX7500	\$0	Each	23%	\$0	Other	UM-S
V55-EPAK	V55-EPAK	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX5500=IC	\$56,192	Each	23%	\$43,268	Other	UM-S
V55-LPS	V55-LPS	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5500=IC	\$0	Each	23%	\$0	Other	UM-S
V55-PPAK	V55-PPAK	VNX SOFTWARE	Total Protection Pack for VNX5500=IC	\$49,378	Each	23%	\$38,021	Other	UM-S
V55-RPS	V55-RPS	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX5500=IC	\$0	Each	23%	\$0	Other	UM-S
V57-EPAK	V57-EPAK	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX5700=IC	\$130,808	Each	23%	\$100,722	Other	UM-S
V57-LPS	V57-LPS	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX5700=IC	\$0	Each	23%	\$0	Other	UM-S
V57-PPAK	V57-PPAK	VNX SOFTWARE	Total Protection Pack for VNX5700=IC	\$73,494	Each	23%	\$56,590	Other	UM-S
V57-RPS	V57-RPS	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX5700=IC	\$0	Each	23%	\$0	Other	UM-S
V75-EPAK	V75-EPAK	VNX SOFTWARE	TOTAL EFFICIENCY PACK FOR VNX7500=IC	\$213,082	Each	23%	\$164,073	Other	UM-S
V75-LPS	V75-LPS	VNX SOFTWARE	LOCAL PROTECTION SUITE FOR VNX7500=IC	\$0	Each	23%	\$0	Other	UM-S
V75-PPAK	V75-PPAK	VNX SOFTWARE	Total Protection Pack for VNX7500=IC	\$115,016	Each	23%	\$88,562	Other	UM-S
V75-RPS	V75-RPS	VNX SOFTWARE	REMOTE PROTECTION SUITE FOR VNX7500=IC	\$0	Each	23%	\$0	Other	UM-S
VNX58BTU-KIT	VNX58BTU-KIT	VNX SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5500	\$0	Each	23%	\$0	Other	UM-S
VNX57BTU-KIT	VNX57BTU-KIT	VNX SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX5700	\$0	Each	23%	\$0	Other	UM-S
VNX75BTU-KIT	VNX75BTU-KIT	VNX SOFTWARE	BLOCK TO UNIFIED UPG KIT FOR VNX7500	\$0	Each	23%	\$0	Other	UM-S
VNXOECAPTBU	VNXOECAPTBU	VNX SOFTWARE	VNX OE PER TB HI CAP-VNX5500/700/7500	\$0	Each	23%	\$0	Other	UM-S
VNXOECAPTBU	VNXOECAPTBU	VNX SOFTWARE	VNX OE CAP TIER/TB FOR VNX5500/700/7500	\$0	Each	23%	\$0	Other	UM-S
VNXOECPTBU-DP	VNXOECPTBU-DP	VNX SOFTWARE	VNXOE CAP TIER/TB FOR DIP CONV	\$0	Each	23%	\$0	Other	UM-S
VNXOEPERFTB	VNXOEPERFTB	VNX SOFTWARE	VNX OE PER TB PER FOR VNX5500/700/7500	\$0	Each	23%	\$0	Other	UM-S
VNXOEPERFTBU	VNXOEPERFTBU	VNX SOFTWARE	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	\$0	Each	23%	\$0	Other	UM-S
VNXOEPFTBU-DP	VNXOEPFTBU-DP	VNX SOFTWARE	VNXOE PERF TIER/TB FOR DIP CONV	\$0	Each	23%	\$0	Other	UM-S
456-110-402	456-110-402	ATMOS	OBJ BUNDL ATM CAP 1-100TB=CB	\$235	Each	15%	\$200	Other	V
456-110-403	456-110-403	ATMOS	OBJ BUNDL ATM CAP 101-250TB=CB	\$210	Each	15%	\$179	Other	V
456-110-404	456-110-404	ATMOS	OBJ BUNDL ATM CAP 251-500TB=CB	\$175	Each	15%	\$149	Other	V
456-110-405	456-110-405	ATMOS	OBJ BUNDL ATM CAP 501-1000TB=CB	\$160	Each	15%	\$136	Other	V
456-110-406	456-110-406	ATMOS	OBJ BUNDL ATM CAP 1001-5000TB=CB	\$140	Each	15%	\$119	Other	V
456-110-407	456-110-407	ATMOS	OBJ BUNDL ATM CAP 5001-10000TB=CB	\$135	Each	15%	\$115	Other	V
456-110-408	456-110-408	ATMOS	OBJ BUNDL ATM CAP 10001TB=CB	\$125	Each	15%	\$106	Other	V
458-001-461	458-001-461	ATMOS	Object Bundle Atmos	\$0	Each	15%	\$0	Other	V
ATMCEOB3-CF	ATMCEOB3-CF	ATMOS	ATMOS BUNDLE3 CE SW=ID	\$0	Each	15%	\$0	Other	V
ATMCERTUOB3-CF	ATMCERTUOB3-CF	ATMOS	ATMOS BUNDLE3 CE RTU SW=ID	\$0	Each	15%	\$0	Other	V
ATMOSCEOBJ3	ATMOSCEOBJ3	ATMOS	ATMOS BUNDLE3 CE SW=ID	\$0	Each	15%	\$0	Other	V
ATMOSCERTUOBJ3	ATMOSCERTUOBJ3	ATMOS	ATMOS BUNDLE3 CE RTU SW=ID	\$0	Each	15%	\$0	Other	V
ATMOSLEOBJ2	ATMOSLEOBJ2	ATMOS	ATMOS BUNDLE LE SW=ID	\$0	Each	15%	\$0	Other	V
ATMOSLERTUOBJ2	ATMOSLERTUOBJ2	ATMOS	ATMOS BUNDLE LE RTU SW=ID	\$0	Each	15%	\$0	Other	V
ATMOSOB3-CF	ATMOSOB3-CF	ATMOS	ATMOS BUNDLE3 OS SW=ID	\$0	Each	15%	\$0	Other	V
ATMOSOSOBJ3	ATMOSOSOBJ3	ATMOS	ATMOS BUNDLE3 OS SW=ID	\$0	Each	15%	\$0	Other	V
456-110-409	456-110-409	CENTERA	OBJ BUNDL CENT CAP 1-100TB=CB	\$0	Each	15%	\$0	Other	V



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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-410	456-110-410	CENTERA	OBJ BUNDL CENT CAP 101-250TB=CB	\$0	Each	15%	\$0	Other	V
456-110-411	456-110-411	CENTERA	OBJ BUNDL CENT CAP 251-500TB=CB	\$0	Each	15%	\$0	Other	V
456-110-412	456-110-412	CENTERA	OBJ BUNDL CENT CAP 501-1000TB=CB	\$0	Each	15%	\$0	Other	V
456-110-413	456-110-413	CENTERA	OBJ BUNDL CENT CAP 1001-5000TB=CB	\$0	Each	15%	\$0	Other	V
456-110-414	456-110-414	CENTERA	OBJ BUNDL CENT CAP 5001-10000TB=CB	\$0	Each	15%	\$0	Other	V
456-110-415	456-110-415	CENTERA	OBJ BUNDL CENT CAP 10001TB+=CB	\$0	Each	15%	\$0	Other	V
CNRCUAIWOB2	CNRCUAIWOB2	CENTERA	CENTERA BUNDLE CNR INT BOX CUA SW=IC	\$0	Each	15%	\$0	Other	V
458-001-200	458-001-200	NA	ECS DARE	\$0	Each	15%	\$0	Other	V
458-001-214	458-001-214	NA	VIPR Object Com Pack Tier 1=CB	\$210	Each	15%	\$179	Other	V
458-001-215	458-001-215	NA	VIPR Object Com Pack Tier 2=CB	\$175	Each	15%	\$149	Other	V
458-001-216	458-001-216	NA	VIPR Object Pack Tier 3=CB	\$160	Each	15%	\$136	Other	V
458-001-217	458-001-217	NA	VIPR Object Com Pack Tier 4=CB	\$140	Each	15%	\$119	Other	V
458-001-218	458-001-218	NA	VIPR Object Com Pack Tier 5=CB	\$135	Each	15%	\$115	Other	V
458-001-219	458-001-219	NA	Elastic Cloud Storage DIY (ECS)	\$125	Each	15%	\$106	Other	V
458-001-220	458-001-220	NA	VIPR HDFS Pack Tier 1=CB	\$210	Each	15%	\$179	Other	V
458-001-221	458-001-221	NA	VIPR HDFS Com Pack Tier 2=CB	\$175	Each	15%	\$149	Other	V
458-001-222	458-001-222	NA	VIPR HDFS Com Pack Tier 3=CB	\$160	Each	15%	\$136	Other	V
458-001-223	458-001-223	NA	VIPR HDFS Com Pack Tier 4=CB	\$140	Each	15%	\$119	Other	V
458-001-224	458-001-224	NA	VIPR HDFS Com Pack Tier 5=CB	\$135	Each	15%	\$115	Other	V
458-001-225	458-001-225	NA	VIPR HDFS Com Pack Tier 6=CB	\$125	Each	15%	\$106	Other	V
458-001-226	458-001-226	NA	VIPR Object+HDFS Com Pack Tier 1=CB	\$210	Each	15%	\$179	Other	V
458-001-227	458-001-227	NA	VIPR Object+HDFS Com Pack Tier 2=CB	\$175	Each	15%	\$149	Other	V
458-001-228	458-001-228	NA	VIPR Object+HDFS Com Pack Tier 3=CB	\$160	Each	15%	\$136	Other	V
458-001-229	458-001-229	NA	VIPR Object+HDFS Com Pack Tier 4=CB	\$140	Each	15%	\$119	Other	V
458-001-230	458-001-230	NA	VIPR Object+HDFS Com Pack Tier 5=CB	\$135	Each	15%	\$115	Other	V
458-001-231	458-001-231	NA	VIPR Object+HDFS Com Pack Tier 6=CB	\$125	Each	15%	\$106	Other	V
458-001-232	458-001-232	NA	VIPR CAS Com Pack Tier 1=CB	\$210	Each	15%	\$179	Other	V
458-001-233	458-001-233	NA	VIPR CAS Com Pack Tier 2=CB	\$175	Each	15%	\$149	Other	V
458-001-234	458-001-234	NA	VIPR CAS Com Pack Tier 3=CB	\$160	Each	15%	\$136	Other	V
458-001-235	458-001-235	NA	VIPR CAS Com Pack Tier 4=CB	\$140	Each	15%	\$119	Other	V
458-001-236	458-001-236	NA	VIPR CAS Com Pack Tier 5=CB	\$135	Each	15%	\$115	Other	V
458-001-237	458-001-237	NA	VIPR CAS Com Pack Tier 6=CB	\$125	Each	15%	\$106	Other	V
458-001-238	458-001-238	NA	VIPR Com SP	\$0	Each	15%	\$0	Other	V
458-001-239	458-001-239	NA	VIPR Unstrct Com	\$235	Each	15%	\$200	Other	V
CS-CUS-PARTRT-ECS	CS-CUS-PARTRT-ECS	NA	PARTS RETENTION UPLIFT ECS	\$0	Each	15%	\$0	Other	V
M-PS1-HW-V-003	M-PS1-HW-V-003	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	15%	\$169,853	Other	V
M-PS1-SW-V-002	M-PS1-SW-V-002	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	15%	\$169,853	Other	V
M-PS1-SW-V-S02	M-PS1-SW-V-S02	NA	ProSupport One 4HR/MC Software SUB Supp	\$199,827	Each	15%	\$169,853	Other	V
M-PS-HW-V-002	M-PS-HW-V-002	NA	PROSUPPORT W/NBD HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	V
M-PSM-HW-V-003	M-PSM-HW-V-003	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	V

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

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Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-PSM-SW-V-002	M-PSM-SW-V-002	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	V
M-PSM-SW-V-003	M-PSM-SW-V-003	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	V
M-PSM-SW-V-S02	M-PSM-SW-V-S02	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	V
M-PSP-HW-V-003	M-PSP-HW-V-003	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	V
M-PSP-SW-V-002	M-PSP-SW-V-002	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	V
M-PSP-SW-V-S02	M-PSP-SW-V-S02	NA	PROSUPPORT PLUS 4HR/MC SW SUBSCRIPT SPPT	\$199,827	Each	15%	\$169,853	Other	V
M-PSS-HW-4H-DC-015	M-PSS-HW-4H-DC-015	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	15%	\$169,853	Other	V
M-PSS-HW-NB-DC-015	M-PSS-HW-NB-DC-015	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	15%	\$169,853	Other	V
M-PS-SW-V-002	M-PS-SW-V-002	NA	PROSUPPORT W/NBD-SOFTWARE SUPPORT	\$199,827	Each	15%	\$169,853	Other	V
M-PS-SW-V-S02	M-PS-SW-V-S02	NA	PROSUPPORT W/NBD-SW SUBSCRIPTION SPPT	\$199,827	Each	15%	\$169,853	Other	V
OBJ-BUNDL	OBJ-BUNDL	NA	EMC Object Bundle=CB	\$235	Each	15%	\$200	Other	V
450-001-527	450-001-527	SW DEFINED STORAGE	VI PR SUITE ECS 1-100TB=CB	\$0	Each	15%	\$0	Other	V
450-001-528	450-001-528	SW DEFINED STORAGE	VI PR SUITE ECS 101-250TB=CB	\$0	Each	15%	\$0	Other	V
450-001-529	450-001-529	SW DEFINED STORAGE	VI PR SUITE ECS 251-500TB=CB	\$0	Each	15%	\$0	Other	V
450-001-530	450-001-530	SW DEFINED STORAGE	VI PR SUITE ECS 501-1000TB=CB	\$0	Each	15%	\$0	Other	V
450-001-531	450-001-531	SW DEFINED STORAGE	VI PR SUITE ECS 1001-5000TB=CB	\$0	Each	15%	\$0	Other	V
450-001-532	450-001-532	SW DEFINED STORAGE	VI PR SUITE ECS 5001-10000TB=CB	\$0	Each	15%	\$0	Other	V
450-001-533	450-001-533	SW DEFINED STORAGE	VI PR SUITE ECS 10001TB+=CB	\$0	Each	15%	\$0	Other	V
456-104-784	456-104-784	SW DEFINED STORAGE	VI PR Controller 50-100TB=CA	\$0	Each	15%	\$0	Other	V
456-104-785	456-104-785	SW DEFINED STORAGE	VI PR Controller 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-104-786	456-104-786	SW DEFINED STORAGE	VI PR Controller 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-104-787	456-104-787	SW DEFINED STORAGE	VI PR Controller 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-104-788	456-104-788	SW DEFINED STORAGE	VI PR CONTROLLER 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V
456-104-789	456-104-789	SW DEFINED STORAGE	VI PR CONTROLLER 5001TB+=CA	\$0	Each	15%	\$0	Other	V
456-104-790	456-104-790	SW DEFINED STORAGE	VI PR Object 50-100TB=CA	\$0	Each	15%	\$0	Other	V
456-104-791	456-104-791	SW DEFINED STORAGE	VI PR Object 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-104-792	456-104-792	SW DEFINED STORAGE	VI PR Object 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-104-793	456-104-793	SW DEFINED STORAGE	VI PR OBJECT 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-104-794	456-104-794	SW DEFINED STORAGE	VI PR OBJECT 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V
456-104-795	456-104-795	SW DEFINED STORAGE	VI PR OBJECT 5001TB+=CA	\$0	Each	15%	\$0	Other	V
456-104-796	456-104-796	SW DEFINED STORAGE	VI PR HDFS 50-100TB=CA	\$0	Each	15%	\$0	Other	V
456-104-797	456-104-797	SW DEFINED STORAGE	VI PR HDFS 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-104-798	456-104-798	SW DEFINED STORAGE	VI PR HDFS 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-104-799	456-104-799	SW DEFINED STORAGE	VI PR HDFS 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-104-876	456-104-876	SW DEFINED STORAGE	VI PR HDFS 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V
456-104-877	456-104-877	SW DEFINED STORAGE	VI PR HDFS 5001TB+=CA	\$0	Each	15%	\$0	Other	V
456-105-621	456-105-621	SW DEFINED STORAGE	VI PR Controller Pack 50-100TB=CA	\$0	Each	15%	\$0	Other	V
456-105-622	456-105-622	SW DEFINED STORAGE	VI PR Object Pack 50-100TB=CA	\$0	Each	15%	\$0	Other	V

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

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456-105-623	456-105-623	SW DEFINED STORAGE	VI PR Controller Pack 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-105-624	456-105-624	SW DEFINED STORAGE	VI PR Object Pack 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-105-625	456-105-625	SW DEFINED STORAGE	VI PR Controller Pack 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-105-626	456-105-626	SW DEFINED STORAGE	VI PR Object Pack 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-105-627	456-105-627	SW DEFINED STORAGE	VI PR Controller Pack 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-628	456-105-628	SW DEFINED STORAGE	VI PR Object Pack 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-629	456-105-629	SW DEFINED STORAGE	VI PR Controller Pack 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-630	456-105-630	SW DEFINED STORAGE	VI PR Object Pack 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-631	456-105-631	SW DEFINED STORAGE	VI PR Controller Pack 5001TB+=CA	\$0	Each	15%	\$0	Other	V
456-105-632	456-105-632	SW DEFINED STORAGE	VI PR Object Pack 5001TB+=CA	\$0	Each	15%	\$0	Other	V
456-105-941	456-105-941	SW DEFINED STORAGE	VI PR ELA CONTROLLER PACK=CA	\$0	Each	15%	\$0	Other	V
456-105-942	456-105-942	SW DEFINED STORAGE	VI PR ELA OBJECT PACK OBJ=CA	\$0	Each	15%	\$0	Other	V
456-105-959	456-105-959	SW DEFINED STORAGE	VI PR Obj+HDFS 50-100TB=CA	\$0	Each	15%	\$0	Other	V
456-105-960	456-105-960	SW DEFINED STORAGE	VI PR Obj+HDFS 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-105-961	456-105-961	SW DEFINED STORAGE	VI PR Obj+HDFS 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-105-962	456-105-962	SW DEFINED STORAGE	VI PR Obj+HDFS 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-963	456-105-963	SW DEFINED STORAGE	VI PR Obj+HDFS 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-964	456-105-964	SW DEFINED STORAGE	VI PR Obj+HDFS 5000+TB=CA	\$0	Each	15%	\$0	Other	V
456-105-965	456-105-965	SW DEFINED STORAGE	VI PR HDFS Pack 50-100TB=CA	\$0	Each	15%	\$0	Other	V
456-105-966	456-105-966	SW DEFINED STORAGE	VI PR HDFS Pack 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-105-967	456-105-967	SW DEFINED STORAGE	VI PR HDFS Pack 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-105-968	456-105-968	SW DEFINED STORAGE	VI PR HDFS Pack 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-969	456-105-969	SW DEFINED STORAGE	VI PR HDFS Pack 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-970	456-105-970	SW DEFINED STORAGE	VI PR HDFS Pack 5001+TB=CA	\$0	Each	15%	\$0	Other	V
456-105-971	456-105-971	SW DEFINED STORAGE	VI PR Obj+HDFS Pack 50-100TB=CA	\$0	Each	15%	\$0	Other	V
456-105-972	456-105-972	SW DEFINED STORAGE	VI PR Obj+HDFS Pack 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-105-973	456-105-973	SW DEFINED STORAGE	VI PR Obj+HDFS Pack 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-105-974	456-105-974	SW DEFINED STORAGE	VI PR Obj+HDFS Pack 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-975	456-105-975	SW DEFINED STORAGE	VI PR Obj+HDFS Pack 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V
456-105-976	456-105-976	SW DEFINED STORAGE	VI PR Obj+HDFS Pack 5001+TB=CA	\$0	Each	15%	\$0	Other	V
456-105-977	456-105-977	SW DEFINED STORAGE	VI PR ELA HDFS Pack=CA	\$0	Each	15%	\$0	Other	V
456-105-978	456-105-978	SW DEFINED STORAGE	VI PR ELA Obj+HDFS Pack=CA	\$0	Each	15%	\$0	Other	V
456-106-502	456-106-502	SW DEFINED STORAGE	VI PR Controller Com=CB	\$0	Each	15%	\$0	Other	V
456-106-504	456-106-504	SW DEFINED STORAGE	VI PR Object Com Tier 1=CB	\$0	Each	15%	\$0	Other	V
456-106-505	456-106-505	SW DEFINED STORAGE	VI PR Object Com Tier 2=CB	\$0	Each	15%	\$0	Other	V
456-106-506	456-106-506	SW DEFINED STORAGE	VI PR Object Com Tier 3=CB	\$0	Each	15%	\$0	Other	V
456-106-507	456-106-507	SW DEFINED STORAGE	VI PR Object Com Tier 4=CB	\$0	Each	15%	\$0	Other	V
456-106-508	456-106-508	SW DEFINED STORAGE	VI PR Object Com Tier 5=CB	\$0	Each	15%	\$0	Other	V

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-509	456-106-509	SW DEFINED STORAGE	VIPR Object Com Tier 6=CB	\$0	Each	15%	\$0	Other	V
456-106-510	456-106-510	SW DEFINED STORAGE	VIPR HDFS Com Tier 1=CB	\$0	Each	15%	\$0	Other	V
456-106-511	456-106-511	SW DEFINED STORAGE	VIPR HDFS Com Tier 2=CB	\$0	Each	15%	\$0	Other	V
456-106-512	456-106-512	SW DEFINED STORAGE	VIPR HDFS Com Tier 3=CB	\$0	Each	15%	\$0	Other	V
456-106-513	456-106-513	SW DEFINED STORAGE	VIPR HDFS Com Tier 4=CB	\$0	Each	15%	\$0	Other	V
456-106-514	456-106-514	SW DEFINED STORAGE	VIPR HDFS Com Tier 5=CB	\$0	Each	15%	\$0	Other	V
456-106-515	456-106-515	SW DEFINED STORAGE	VIPR HDFS Com Tier 6=CB	\$0	Each	15%	\$0	Other	V
456-106-516	456-106-516	SW DEFINED STORAGE	VIPR Object+HDFS Com Tier 1=CB	\$0	Each	15%	\$0	Other	V
456-106-517	456-106-517	SW DEFINED STORAGE	VIPR Object+HDFS Com Tier 2=CB	\$0	Each	15%	\$0	Other	V
456-106-518	456-106-518	SW DEFINED STORAGE	VIPR Object+HDFS Com Tier 3=CB	\$0	Each	15%	\$0	Other	V
456-106-519	456-106-519	SW DEFINED STORAGE	VIPR Object+HDFS Com Tier 4=CB	\$0	Each	15%	\$0	Other	V
456-106-520	456-106-520	SW DEFINED STORAGE	VIPR Object+HDFS Com Tier 5=CB	\$0	Each	15%	\$0	Other	V
456-106-521	456-106-521	SW DEFINED STORAGE	VIPR Object+HDFS Com Tier 6=CB	\$0	Each	15%	\$0	Other	V
456-106-522	456-106-522	SW DEFINED STORAGE	VIPR Block Com Tier 1=CB	\$0	Each	15%	\$0	Other	V
456-106-523	456-106-523	SW DEFINED STORAGE	VIPR Block Com Tier 2=CB	\$0	Each	15%	\$0	Other	V
456-106-524	456-106-524	SW DEFINED STORAGE	VIPR Block Com Tier 3=CB	\$0	Each	15%	\$0	Other	V
456-106-525	456-106-525	SW DEFINED STORAGE	VIPR Block Com Tier 4=CB	\$0	Each	15%	\$0	Other	V
456-106-526	456-106-526	SW DEFINED STORAGE	VIPR Block Com Tier 5=CB	\$0	Each	15%	\$0	Other	V
456-106-527	456-106-527	SW DEFINED STORAGE	VIPR Block Com Tier 6=CB	\$0	Each	15%	\$0	Other	V
456-106-528	456-106-528	SW DEFINED STORAGE	VIPR CAS Com Tier 1=CB	\$0	Each	15%	\$0	Other	V
456-106-529	456-106-529	SW DEFINED STORAGE	VIPR CAS Com Tier 2=CB	\$0	Each	15%	\$0	Other	V
456-106-530	456-106-530	SW DEFINED STORAGE	VIPR CAS Com Tier 3=CB	\$0	Each	15%	\$0	Other	V
456-106-531	456-106-531	SW DEFINED STORAGE	VIPR CAS Com Tier 4=CB	\$0	Each	15%	\$0	Other	V
456-106-532	456-106-532	SW DEFINED STORAGE	VIPR CAS Com Tier 5=CB	\$0	Each	15%	\$0	Other	V
456-106-533	456-106-533	SW DEFINED STORAGE	VIPR CAS Com Tier 6=CB	\$0	Each	15%	\$0	Other	V
456-106-536	456-106-536	SW DEFINED STORAGE	ECS ELA Controller=CB	\$0	Each	15%	\$0	Other	V
456-106-537	456-106-537	SW DEFINED STORAGE	ECS ELA Unstrct Data Srv=CB	\$0	Each	15%	\$0	Other	V
456-106-544	456-106-544	SW DEFINED STORAGE	VIPR CAS 50-100TB=CA	\$0	Each	15%	\$0	Other	V
456-106-545	456-106-545	SW DEFINED STORAGE	VIPR CAS 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-106-546	456-106-546	SW DEFINED STORAGE	VIPR CAS 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-106-547	456-106-547	SW DEFINED STORAGE	VIPR CAS 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-106-548	456-106-548	SW DEFINED STORAGE	VIPR CAS 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V
456-106-549	456-106-549	SW DEFINED STORAGE	VIPR CAS 5000+TB=CA	\$0	Each	15%	\$0	Other	V
456-106-550	456-106-550	SW DEFINED STORAGE	VIPR CAS Pack 50-100TB=CA	\$0	Each	15%	\$0	Other	V
456-106-551	456-106-551	SW DEFINED STORAGE	VIPR CAS Pack 101-250TB=CA	\$0	Each	15%	\$0	Other	V
456-106-552	456-106-552	SW DEFINED STORAGE	VIPR CAS Pack 251-500TB=CA	\$0	Each	15%	\$0	Other	V
456-106-553	456-106-553	SW DEFINED STORAGE	VIPR CAS Pack 501-1000TB=CA	\$0	Each	15%	\$0	Other	V
456-106-554	456-106-554	SW DEFINED STORAGE	VIPR CAS Pack 1001-5000TB=CA	\$0	Each	15%	\$0	Other	V

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-106-555	456-106-555	SW DEFINED STORAGE	VIPR CAS Pack 5001+TB=CA	\$0	Each	15%	\$0	Other	V
456-106-556	456-106-556	SW DEFINED STORAGE	VIPR ELA CAS=CA	\$1,000	Each	15%	\$850	Other	V
456-106-559	456-106-559	SW DEFINED STORAGE	VIPR Block ECS=CB	\$0	Each	15%	\$0	Other	V
456-106-560	456-106-560	SW DEFINED STORAGE	ECS Upg Cst SW 101-250TB=CB	\$200	Each	15%	\$170	Other	V
456-106-561	456-106-561	SW DEFINED STORAGE	ECS Upg Cst SW 251-500TB=CB	\$165	Each	15%	\$140	Other	V
456-106-562	456-106-562	SW DEFINED STORAGE	ECS Upg Cst SW 501-1000TB=CB	\$150	Each	15%	\$128	Other	V
456-106-563	456-106-563	SW DEFINED STORAGE	ECS Upg Cst SW 1001-5000TB=CB	\$130	Each	15%	\$111	Other	V
456-106-564	456-106-564	SW DEFINED STORAGE	ECS Upg Cst SW 5001-10000TB=CB	\$125	Each	15%	\$106	Other	V
456-106-565	456-106-565	SW DEFINED STORAGE	ECS Upg Cst SW 10001+TB=CB	\$115	Each	15%	\$98	Other	V
456-106-649	456-106-649	SW DEFINED STORAGE	VIPR Controller Starter 50 TB Lic Pck=CA	\$0	Each	15%	\$0	Other	V
456-106-779	456-106-779	SW DEFINED STORAGE	VIPR SRM ECS Tier 0=CB	\$170	Each	15%	\$145	Other	V
456-106-780	456-106-780	SW DEFINED STORAGE	VIPR SRM ECS Tier 1=CB	\$130	Each	15%	\$111	Other	V
456-106-781	456-106-781	SW DEFINED STORAGE	VIPR SRM ECS Tier 2=CB	\$100	Each	15%	\$85	Other	V
456-106-782	456-106-782	SW DEFINED STORAGE	VIPR SRM ECS Tier 3=CB	\$90	Each	15%	\$77	Other	V
456-106-783	456-106-783	SW DEFINED STORAGE	VIPR SRM ECS Tier 4=CB	\$70	Each	15%	\$60	Other	V
456-106-784	456-106-784	SW DEFINED STORAGE	VIPR SRM ECS Tier 5=CB	\$60	Each	15%	\$51	Other	V
456-106-785	456-106-785	SW DEFINED STORAGE	VIPR SRM ECS Tier 6=CB	\$55	Each	15%	\$47	Other	V
456-106-786	456-106-786	SW DEFINED STORAGE	VIPR SRM Comm Tier 0=CB	\$170	Each	15%	\$145	Other	V
456-106-787	456-106-787	SW DEFINED STORAGE	VIPR SRM Comm Tier 1=CB	\$130	Each	15%	\$111	Other	V
456-106-788	456-106-788	SW DEFINED STORAGE	VIPR SRM Comm Tier 2=CB	\$100	Each	15%	\$85	Other	V
456-106-789	456-106-789	SW DEFINED STORAGE	VIPR SRM Comm Tier 3=CB	\$90	Each	15%	\$77	Other	V
456-106-790	456-106-790	SW DEFINED STORAGE	VIPR SRM Comm Tier 4=CB	\$70	Each	15%	\$60	Other	V
456-106-791	456-106-791	SW DEFINED STORAGE	VIPR SRM Comm Tier 5=CB	\$60	Each	15%	\$51	Other	V
456-106-792	456-106-792	SW DEFINED STORAGE	VIPR SRM Comm Tier 6=CB	\$55	Each	15%	\$47	Other	V
456-106-793	456-106-793	SW DEFINED STORAGE	VIPR SRM SIO Tier 0=CB	\$310	Each	15%	\$264	Other	V
456-106-794	456-106-794	SW DEFINED STORAGE	VIPR SRM SIO Tier 1=CB	\$240	Each	15%	\$204	Other	V
456-106-795	456-106-795	SW DEFINED STORAGE	VIPR SRM SIO Tier 2=CB	\$180	Each	15%	\$153	Other	V
456-106-796	456-106-796	SW DEFINED STORAGE	VIPR SRM SIO Tier 3=CB	\$170	Each	15%	\$145	Other	V
456-106-797	456-106-797	SW DEFINED STORAGE	VIPR SRM SIO Tier 4=CB	\$130	Each	15%	\$111	Other	V
456-106-798	456-106-798	SW DEFINED STORAGE	VIPR SRM SIO Tier 5=CB	\$110	Each	15%	\$94	Other	V
456-106-799	456-106-799	SW DEFINED STORAGE	VIPR SRM SIO Tier 6=CB	\$100	Each	15%	\$85	Other	V
456-106-928	456-106-928	SW DEFINED STORAGE	VIPR Controller Object Pack 100TB=CA	\$0	Each	15%	\$0	Other	V
456-107-135	456-107-135	SW DEFINED STORAGE	VIPR Object Com 1-100TB=CB	\$0	Each	15%	\$0	Other	V
456-107-136	456-107-136	SW DEFINED STORAGE	VIPR HDFS Com 1-100TB=CB	\$0	Each	15%	\$0	Other	V
456-107-137	456-107-137	SW DEFINED STORAGE	VIPR Object+HDFS Com 1-100TB=CB	\$0	Each	15%	\$0	Other	V
456-107-138	456-107-138	SW DEFINED STORAGE	VIPR Block Com 1-100TB=CB	\$0	Each	15%	\$0	Other	V
456-107-139	456-107-139	SW DEFINED STORAGE	VIPR CAS Com 1-100TB=CB	\$0	Each	15%	\$0	Other	V
456-107-140	456-107-140	SW DEFINED STORAGE	ECS Upg Cst SW 1-100TB=CB	\$225	Each	15%	\$191	Other	V



ALJP2020 ITB ALJP Price Listing

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Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-141	456-107-141	SW DEFINED STORAGE	ECS DIY SW 1-100TB=CB	\$235	Each	15%	\$200	Other	V
456-107-142	456-107-142	SW DEFINED STORAGE	ECS DIY SW 101-250TB=CB	\$210	Each	15%	\$179	Other	V
456-107-143	456-107-143	SW DEFINED STORAGE	ECS DIY SW 251-500TB=CB	\$175	Each	15%	\$149	Other	V
456-107-144	456-107-144	SW DEFINED STORAGE	ECS DIY SW 501-1000TB=CB	\$160	Each	15%	\$136	Other	V
456-107-145	456-107-145	SW DEFINED STORAGE	ECS DIY SW 1001-5000TB=CB	\$140	Each	15%	\$119	Other	V
456-107-146	456-107-146	SW DEFINED STORAGE	ECS DIY SW 5001-10000TB=CB	\$135	Each	15%	\$115	Other	V
456-107-147	456-107-147	SW DEFINED STORAGE	ECS DIY SW 10001+TB=CB	\$125	Each	15%	\$106	Other	V
456-107-331	456-107-331	SW DEFINED STORAGE	VIPR Ctrl Starter 2 - 50 TB Lic Pck=CA	\$0	Each	15%	\$0	Other	V
456-108-437	456-108-437	SW DEFINED STORAGE	ECS Appliance SW 101-250TB=CB	\$200	Each	15%	\$170	Other	V
456-108-438	456-108-438	SW DEFINED STORAGE	ECS Appliance SW 251-500TB=CB	\$165	Each	15%	\$140	Other	V
456-108-439	456-108-439	SW DEFINED STORAGE	ECS Appliance SW 501-1000TB=CB	\$150	Each	15%	\$128	Other	V
456-108-440	456-108-440	SW DEFINED STORAGE	ECS Appliance SW 1001-5000TB=CB	\$130	Each	15%	\$111	Other	V
456-108-441	456-108-441	SW DEFINED STORAGE	ECS Appliance SW 5001-10000TB=CB	\$125	Each	15%	\$106	Other	V
456-108-442	456-108-442	SW DEFINED STORAGE	ECS Appliance SW 10001+TB=CB	\$115	Each	15%	\$98	Other	V
456-109-004	456-109-004	SW DEFINED STORAGE	ECS Appliance SW 1-100TB=CB	\$235	Each	15%	\$200	Other	V
456-110-347	456-110-347	SW DEFINED STORAGE	ECS Promotion SW=CB	\$80	Each	15%	\$68	Other	V
456-110-546	456-110-546	SW DEFINED STORAGE	VS SRM ECS 1-100 TB=CB	\$130	Each	15%	\$111	Other	V
456-110-547	456-110-547	SW DEFINED STORAGE	VS SRM ECS 101-250 TB=CB	\$0	Each	15%	\$0	Other	V
456-110-548	456-110-548	SW DEFINED STORAGE	VS SRM ECS 251-500 TB=CB	\$0	Each	15%	\$0	Other	V
456-110-549	456-110-549	SW DEFINED STORAGE	VS SRM ECS 501-1000 TB=CB	\$0	Each	15%	\$0	Other	V
456-110-550	456-110-550	SW DEFINED STORAGE	VS SRM ECS 1001-5000 TB=CB	\$0	Each	15%	\$0	Other	V
456-110-551	456-110-551	SW DEFINED STORAGE	VS SRM ECS 5001-10000 TB=CB	\$0	Each	15%	\$0	Other	V
456-110-552	456-110-552	SW DEFINED STORAGE	VS SRM ECS 10001+ TB=CB	\$0	Each	15%	\$0	Other	V
456-110-794	456-110-794	SW DEFINED STORAGE	SRM ECS 1-100 TB=CB	\$88	Each	15%	\$75	Other	V
456-110-795	456-110-795	SW DEFINED STORAGE	SRM ECS 101-250 TB=CB	\$67	Each	15%	\$57	Other	V
456-110-796	456-110-796	SW DEFINED STORAGE	SRM ECS 251-500 TB=CB	\$52	Each	15%	\$44	Other	V
456-110-797	456-110-797	SW DEFINED STORAGE	SRM ECS 501-1000 TB=CB	\$45	Each	15%	\$38	Other	V
456-110-798	456-110-798	SW DEFINED STORAGE	SRM ECS 1001-5000 TB=CB	\$30	Each	15%	\$26	Other	V
456-110-799	456-110-799	SW DEFINED STORAGE	SRM ECS 5001-10000 TB=CB	\$25	Each	15%	\$21	Other	V
456-110-800	456-110-800	SW DEFINED STORAGE	SRM ECS 10000+ TB=CB	\$23	Each	15%	\$20	Other	V
456-110-801	456-110-801	SW DEFINED STORAGE	SRM Comm 1-100 TB=CB	\$170	Each	15%	\$145	Other	V
456-110-802	456-110-802	SW DEFINED STORAGE	SRM Comm 101-250 TB=CB	\$130	Each	15%	\$111	Other	V
456-110-803	456-110-803	SW DEFINED STORAGE	SRM Comm 251-500 TB=CB	\$100	Each	15%	\$85	Other	V
456-110-804	456-110-804	SW DEFINED STORAGE	SRM Comm 501-1000 TB=CB	\$90	Each	15%	\$77	Other	V
456-110-805	456-110-805	SW DEFINED STORAGE	SRM Comm 1001-5000 TB=CB	\$70	Each	15%	\$60	Other	V
456-110-806	456-110-806	SW DEFINED STORAGE	SRM Comm 5001-10000 TB=CB	\$60	Each	15%	\$51	Other	V
456-110-807	456-110-807	SW DEFINED STORAGE	SRM Comm 10000+ TB=CB	\$55	Each	15%	\$47	Other	V
456-111-686	456-111-686	SW DEFINED STORAGE	ECS SW Certified 1-100TB=CB	\$225	Each	15%	\$191	Other	V

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-111-687	456-111-687	SW DEFINED STORAGE	ECS SW Certified 101-250TB=CB	\$200	Each	15%	\$170	Other	V
456-111-688	456-111-688	SW DEFINED STORAGE	ECS SW Certified 251-500TB=CB	\$165	Each	15%	\$140	Other	V
456-111-689	456-111-689	SW DEFINED STORAGE	ECS SW Certified 501-1000TB=CB	\$150	Each	15%	\$128	Other	V
456-111-690	456-111-690	SW DEFINED STORAGE	ECS SW Certified 1001-5000TB=CB	\$130	Each	15%	\$111	Other	V
456-111-691	456-111-691	SW DEFINED STORAGE	ECS SW Certified 5001-10000TB=CB	\$125	Each	15%	\$106	Other	V
456-111-692	456-111-692	SW DEFINED STORAGE	ECS SW Certified 10001+TB=CB	\$115	Each	15%	\$98	Other	V
456-112-872	456-112-872	SW DEFINED STORAGE	ECS SW DARE CERTIFIED DIY=CB	\$0	Each	15%	\$0	Other	V
456-113-790	456-113-790	SW DEFINED STORAGE	ECS DARE Capacity License Gen 2 1TB=CB	\$0	Each	15%	\$0	Other	V
457-101-183	457-101-183	SW DEFINED STORAGE	VIPR ELA Controller=CA	\$1,000	Each	15%	\$850	Other	V
457-101-342	457-101-342	SW DEFINED STORAGE	VIPR ELA Object=CA	\$1,000	Each	15%	\$850	Other	V
457-101-343	457-101-343	SW DEFINED STORAGE	VIPR ELA HDFS=CA	\$1,000	Each	15%	\$850	Other	V
457-101-546	457-101-546	SW DEFINED STORAGE	VIPR ELA DATA SERVICES PACK=CA	\$1,000	Each	15%	\$850	Other	V
457-101-560	457-101-560	SW DEFINED STORAGE	VIPR Obj+HDFS ELA=CA	\$1,000	Each	15%	\$850	Other	V
457-101-561	457-101-561	SW DEFINED STORAGE	VIPR ELA Data Srv HDFS Pack=CA	\$1,000	Each	15%	\$850	Other	V
457-101-562	457-101-562	SW DEFINED STORAGE	VIPR ELA Analytics Pack=CA	\$1,000	Each	15%	\$850	Other	V
457-101-705	457-101-705	SW DEFINED STORAGE	VIPR Object Com Pack Tier 1=CB	\$0	Each	15%	\$0	Other	V
457-101-706	457-101-706	SW DEFINED STORAGE	VIPR Object Com Pack Tier 2=CB	\$0	Each	15%	\$0	Other	V
457-101-707	457-101-707	SW DEFINED STORAGE	VIPR Object Pack Tier 3=CB	\$0	Each	15%	\$0	Other	V
457-101-708	457-101-708	SW DEFINED STORAGE	VIPR Object Com Pack Tier 4=CB	\$0	Each	15%	\$0	Other	V
457-101-709	457-101-709	SW DEFINED STORAGE	VIPR Object Com Pack Tier 5=CB	\$0	Each	15%	\$0	Other	V
457-101-710	457-101-710	SW DEFINED STORAGE	VIPR Object Com Pack Tier 6=CB	\$0	Each	15%	\$0	Other	V
457-101-711	457-101-711	SW DEFINED STORAGE	VIPR HDFS Pack Tier 1=CB	\$0	Each	15%	\$0	Other	V
457-101-712	457-101-712	SW DEFINED STORAGE	VIPR HDFS Com Pack Tier 2=CB	\$0	Each	15%	\$0	Other	V
457-101-713	457-101-713	SW DEFINED STORAGE	VIPR HDFS Com Pack Tier 3=CB	\$0	Each	15%	\$0	Other	V
457-101-714	457-101-714	SW DEFINED STORAGE	VIPR HDFS Com Pack Tier 4=CB	\$0	Each	15%	\$0	Other	V
457-101-715	457-101-715	SW DEFINED STORAGE	VIPR HDFS Com Pack Tier 5=CB	\$0	Each	15%	\$0	Other	V
457-101-716	457-101-716	SW DEFINED STORAGE	VIPR HDFS Com Pack Tier 6=CB	\$0	Each	15%	\$0	Other	V
457-101-717	457-101-717	SW DEFINED STORAGE	VIPR Object+HDFS Com Pack Tier 1=CB	\$0	Each	15%	\$0	Other	V
457-101-718	457-101-718	SW DEFINED STORAGE	VIPR Object+HDFS Com Pack Tier 2=CB	\$0	Each	15%	\$0	Other	V
457-101-719	457-101-719	SW DEFINED STORAGE	VIPR Object+HDFS Com Pack Tier 3=CB	\$0	Each	15%	\$0	Other	V
457-101-720	457-101-720	SW DEFINED STORAGE	VIPR Object+HDFS Com Pack Tier 4=CB	\$0	Each	15%	\$0	Other	V
457-101-721	457-101-721	SW DEFINED STORAGE	VIPR Object+HDFS Com Pack Tier 5=CB	\$0	Each	15%	\$0	Other	V
457-101-722	457-101-722	SW DEFINED STORAGE	VIPR Object+HDFS Com Pack Tier 6=CB	\$0	Each	15%	\$0	Other	V
457-101-723	457-101-723	SW DEFINED STORAGE	VIPR Block Com Pack Tier 1=CB	\$565	Each	15%	\$480	Other	V
457-101-724	457-101-724	SW DEFINED STORAGE	VIPR Block Com Pack Tier 2=CB	\$565	Each	15%	\$480	Other	V
457-101-725	457-101-725	SW DEFINED STORAGE	VIPR Block Com Pack Tier 3=CB	\$565	Each	15%	\$480	Other	V
457-101-726	457-101-726	SW DEFINED STORAGE	VIPR Block Com Pack Tier 4=CB	\$565	Each	15%	\$480	Other	V
457-101-727	457-101-727	SW DEFINED STORAGE	VIPR Block Com Pack Tier 5=CB	\$565	Each	15%	\$480	Other	V

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-101-728	457-101-728	SW DEFINED STORAGE	VIPR Block Com Pack Tier 6=CB	\$565	Each	15%	\$480	Other	V
457-101-729	457-101-729	SW DEFINED STORAGE	VIPR CAS Com Pack Tier 1=CB	\$0	Each	15%	\$0	Other	V
457-101-730	457-101-730	SW DEFINED STORAGE	VIPR CAS Com Pack Tier 2=CB	\$0	Each	15%	\$0	Other	V
457-101-731	457-101-731	SW DEFINED STORAGE	VIPR CAS Com Pack Tier 3=CB	\$0	Each	15%	\$0	Other	V
457-101-732	457-101-732	SW DEFINED STORAGE	VIPR CAS Com Pack Tier 4=CB	\$0	Each	15%	\$0	Other	V
457-101-733	457-101-733	SW DEFINED STORAGE	VIPR CAS Com Pack Tier 5=CB	\$0	Each	15%	\$0	Other	V
457-101-734	457-101-734	SW DEFINED STORAGE	VIPR CAS Com Pack Tier 6=CB	\$0	Each	15%	\$0	Other	V
457-101-735	457-101-735	SW DEFINED STORAGE	ECS Appliance SW 101-250TB=CB	\$0	Each	15%	\$0	Other	V
457-101-736	457-101-736	SW DEFINED STORAGE	ECS Appliance SW 251-500TB=CB	\$0	Each	15%	\$0	Other	V
457-101-737	457-101-737	SW DEFINED STORAGE	ECS Appliance SW 501-1000TB=CB	\$0	Each	15%	\$0	Other	V
457-101-738	457-101-738	SW DEFINED STORAGE	ECS Appliance SW 1001-5000TB=CB	\$0	Each	15%	\$0	Other	V
457-101-739	457-101-739	SW DEFINED STORAGE	ECS Appliance SW 5001-10000TB=CB	\$0	Each	15%	\$0	Other	V
457-101-740	457-101-740	SW DEFINED STORAGE	ECS Appliance SW 10001+TB=CB	\$0	Each	15%	\$0	Other	V
457-101-741	457-101-741	SW DEFINED STORAGE	ECS ELA Unstrct Data Srv Pack=CB	\$1,000	Each	15%	\$850	Other	V
457-101-742	457-101-742	SW DEFINED STORAGE	ECS ELA Block Pack=CB	\$1,000	Each	15%	\$850	Other	V
457-101-743	457-101-743	SW DEFINED STORAGE	VIPR ELA SW Only Unstrct Data Srv Com=CB	\$1,000	Each	15%	\$850	Other	V
457-101-744	457-101-744	SW DEFINED STORAGE	VIPR ELA SW Only Block Com=CB	\$1,000	Each	15%	\$850	Other	V
457-101-751	457-101-751	SW DEFINED STORAGE	VIPR ELA CAS Pack=CA	\$1,000	Each	15%	\$850	Other	V
457-101-854	457-101-854	SW DEFINED STORAGE	VIPR Object Com Pack 1-100TB=CB	\$235	Each	15%	\$200	Other	V
457-101-855	457-101-855	SW DEFINED STORAGE	VIPR HDFS Com Pack 1-100TB=CB	\$235	Each	15%	\$200	Other	V
457-101-856	457-101-856	SW DEFINED STORAGE	VIPR Object+HDFS Com Pack 1-100TB=CB	\$235	Each	15%	\$200	Other	V
457-101-857	457-101-857	SW DEFINED STORAGE	VIPR Block Com Pack 1-100TB=CB	\$565	Each	15%	\$480	Other	V
457-101-858	457-101-858	SW DEFINED STORAGE	VIPR CAS Com Pack 1-100TB=CB	\$235	Each	15%	\$200	Other	V
457-101-859	457-101-859	SW DEFINED STORAGE	ECS Appliance SW 1-100TB=CB	\$0	Each	15%	\$0	Other	V
457-101-863	457-101-863	SW DEFINED STORAGE	VIPR Unstrct Com Pack 1-100TB=CB	\$235	Each	15%	\$200	Other	V
457-101-864	457-101-864	SW DEFINED STORAGE	VIPR Unstrct Com Pack 101-250TB=CB	\$210	Each	15%	\$179	Other	V
457-101-865	457-101-865	SW DEFINED STORAGE	VIPR Unstrct Com Pack 251-500TB=CB	\$175	Each	15%	\$149	Other	V
457-101-866	457-101-866	SW DEFINED STORAGE	VIPR Unstrct Com Pack 501-1000TB=CB	\$160	Each	15%	\$136	Other	V
457-101-867	457-101-867	SW DEFINED STORAGE	VIPR Unstrct Com Pack 1001-5000TB=CB	\$140	Each	15%	\$119	Other	V
457-101-868	457-101-868	SW DEFINED STORAGE	VIPR Unstrct Com Pack 5001-10000TB=CB	\$135	Each	15%	\$115	Other	V
457-101-869	457-101-869	SW DEFINED STORAGE	VIPR Unstrct Com Pack 10001+TB=CB	\$125	Each	15%	\$106	Other	V
458-000-001	458-000-001	SW DEFINED STORAGE	VIPR Controller=CA	\$0	Each	15%	\$0	Other	V
458-000-587	458-000-587	SW DEFINED STORAGE	VIPR Controller Starter 50 TB Lic Pck	\$0	Each	15%	\$0	Other	V
458-000-648	458-000-648	SW DEFINED STORAGE	SRM for ECS	\$0	Each	15%	\$0	Other	V
458-000-649	458-000-649	SW DEFINED STORAGE	SRM for VxFlex OS	\$0	Each	15%	\$0	Other	V
458-000-872	458-000-872	SW DEFINED STORAGE	Elastic Cloud Strg	\$0	Each	15%	\$0	Other	V
458-000-877	458-000-877	SW DEFINED STORAGE	SRM Comm	\$0	Each	15%	\$0	Other	V
458-000-995	458-000-995	SW DEFINED STORAGE	ECS Promotion	\$0	Each	15%	\$0	Other	V

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-001-160	458-001-160	SW DEFINED STORAGE	SRM Open	\$0	Each	15%	\$0	Other	V
458-001-684	458-001-684	SW DEFINED STORAGE	ECS Upg Cst SW	\$0	Each	15%	\$0	Other	V
458-001-780	458-001-780	SW DEFINED STORAGE	ECS SW CERTIFIED	\$0	Each	15%	\$0	Other	V
458-002-509	458-002-509	SW DEFINED STORAGE	ECS DARE Capacity Gen 2	\$0	Each	15%	\$0	Other	V
ECS-DARE-KIT	ECS-DARE-KIT	SW DEFINED STORAGE	EMC ECS Dare 2.2 SW Media Kit=CB	\$0	Each	15%	\$0	Other	V
ECS-SW-KIT	ECS-SW-KIT	SW DEFINED STORAGE	EMC ECS SW MEDIA KIT=CB	\$0	Each	15%	\$0	Other	V
ELA-CUS-ECS	ELA-CUS-ECS	SW DEFINED STORAGE	EMC ECS ELA=CB	\$1,000	Each	15%	\$850	Other	V
ES4-10G-SFP	ES4-10G-SFP	SW DEFINED STORAGE	10GBE OPTICAL SFP	\$0	Each	15%	\$0	Other	V
ES4-15-T6	ES4-15-T6	SW DEFINED STORAGE	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V
ES4-15-T6-U	ES4-15-T6-U	SW DEFINED STORAGE	DAE 15 6TB SATA 7.2K HAPW CST ECS G4	\$0	Each	15%	\$0	Other	V
ES4-15-T6-X	ES4-15-T6-X	SW DEFINED STORAGE	DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-30-T1	ES4-30-T1	SW DEFINED STORAGE	DAE 30 1TBSATA 7.2K HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-30-T1-U	ES4-30-T1-U	SW DEFINED STORAGE	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V
ES4-30-T1-X	ES4-30-T1-X	SW DEFINED STORAGE	DAE 30 1TB X SATA 7.2K HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V
ES4-30-T6	ES4-30-T6	SW DEFINED STORAGE	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V
ES4-30-T6-U	ES4-30-T6-U	SW DEFINED STORAGE	DAE 30 6TB SATA 7.2K HAPW CST ECS G4	\$0	Each	15%	\$0	Other	V
ES4-30-T6-X	ES4-30-T6-X	SW DEFINED STORAGE	DAE 30 6TB SATA 7.2K HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-3PD-RINT	ES4-3PD-RINT	SW DEFINED STORAGE	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-3PD-US	ES4-3PD-US	SW DEFINED STORAGE	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-3PW-INTFL	ES4-3PW-INTFL	SW DEFINED STORAGE	CBLE CABPWR 3 PHSE WYE INL FLYNG LDS ECS G4	\$0	Each	15%	\$0	Other	V
ES4-45-T6	ES4-45-T6	SW DEFINED STORAGE	DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V
ES4-45-T6-U	ES4-45-T6-U	SW DEFINED STORAGE	DAE 45 6TB SATA 7.2K HAPW CST ECS G4	\$0	Each	15%	\$0	Other	V
ES4-45-T6-X	ES4-45-T6-X	SW DEFINED STORAGE	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-60-T6	ES4-60-T6	SW DEFINED STORAGE	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V
ES4-60-T6T	ES4-60-T6T	SW DEFINED STORAGE	DRIVES 60 6TB SATA 7.2K MFG ECS G4 TAA	\$0	Each	15%	\$0	Other	V
ES4-60-T6-U	ES4-60-T6-U	SW DEFINED STORAGE	DAE 60 6TB SATA 7.2K HAPW CST ECS G4	\$0	Each	15%	\$0	Other	V
ES4-60-T6-X	ES4-60-T6-X	SW DEFINED STORAGE	DAE 60 6TB SATA 7.2K HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-ANTI-MOV	ES4-ANTI-MOV	SW DEFINED STORAGE	BRACKET ANTI MOVE QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-CR-SVR-BK-B4X	ES4-CR-SVR-BK-B4X	SW DEFINED STORAGE	SVR 2U CHS CR BL 10GBE HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-CR-SVR-OB-B4X	ES4-CR-SVR-OB-B4X	SW DEFINED STORAGE	SVR 2U CHS CR OB 10GBE HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DC1-SW 10GB	ES4-DC1-SW 10GB	SW DEFINED STORAGE	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DC1-SW 10GB-X	ES4-DC1-SW 10GB-X	SW DEFINED STORAGE	SWCH DC 10GBE 52P HAPW FLD QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DC-PSNT	ES4-DC-PSNT	SW DEFINED STORAGE	ECS DC Product Serial Number Tag	\$0	Each	15%	\$0	Other	V
ES4-DC-RACK	ES4-DC-RACK	SW DEFINED STORAGE	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DC-RACK-P3D	ES4-DC-RACK-P3D	SW DEFINED STORAGE	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DC-RACK-P3W	ES4-DC-RACK-P3W	SW DEFINED STORAGE	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DC-SVR-OB-B4	ES4-DC-SVR-OB-B4	SW DEFINED STORAGE	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DC-SVR-OB-B4X	ES4-DC-SVR-OB-B4X	SW DEFINED STORAGE	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DC-SWGB	ES4-DC-SWGB	SW DEFINED STORAGE	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DC-SWGB-X	ES4-DC-SWGB-X	SW DEFINED STORAGE	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-DOOR-BRND	ES4-DOOR-BRND	SW DEFINED STORAGE	DOOR BRANDED QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-P40U-ASTL	ES4-P40U-ASTL	SW DEFINED STORAGE	CBLE CABPWR AUST QTY2 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-P40U-IEC3	ES4-P40U-IEC3	SW DEFINED STORAGE	CBLE CABPWR INTERNLT QTY2 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-P40U-IEC3-2U	ES4-P40U-IEC3-2U	SW DEFINED STORAGE	CBLE CABPWR INTERNLT QTY2 ECS G4U	\$0	Each	15%	\$0	Other	V
ES4-P40U-US	ES4-P40U-US	SW DEFINED STORAGE	CBLE CABPWR L6-30A US QTY2 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-P40U-US-2U	ES4-P40U-US-2U	SW DEFINED STORAGE	CBLE CABPWR L6-30A US QTY2 ECS G4U	\$0	Each	15%	\$0	Other	V
ES4-PSNT	ES4-PSNT	SW DEFINED STORAGE	ECS Product Serial Number Tag	\$0	Each	15%	\$0	Other	V
ES4-RACK	ES4-RACK	SW DEFINED STORAGE	RACK 40UD 4DROP HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-RACK-P3D	ES4-RACK-P3D	SW DEFINED STORAGE	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-RACK-P3W	ES4-RACK-P3W	SW DEFINED STORAGE	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-RACK-TRAY	ES4-RACK-TRAY	SW DEFINED STORAGE	RACK TRAY QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SR-SVR-BK-B4	ES4-SR-SVR-BK-B4	SW DEFINED STORAGE	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V

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Vendor Notes: Updated November 25, 2020

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ES4-SR-SVR-BK-B4X	ES4-SR-SVR-BK-B4X	SW DEFINED STORAGE	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SR-SVR-OB-B4	ES4-SR-SVR-OB-B4	SW DEFINED STORAGE	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SR-SVR-OB-B4X	ES4-SR-SVR-OB-B4X	SW DEFINED STORAGE	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SVR-B4	ES4-SVR-B4	SW DEFINED STORAGE	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SVR-B4-U	ES4-SVR-B4-U	SW DEFINED STORAGE	SVR 2U CHS 4BL 10GBE HAPW CST ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SVR-B4-X	ES4-SVR-B4-X	SW DEFINED STORAGE	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SW10GB	ES4-SW10GB	SW DEFINED STORAGE	SWCH 10GBE 24P HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SW10G-X	ES4-SW10G-X	SW DEFINED STORAGE	SWCH 10GBE 24P HAPW FLD QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SWGB	ES4-SWGB	SW DEFINED STORAGE	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-SWGB-X	ES4-SWGB-X	SW DEFINED STORAGE	SWCH 1GBE 48P HAPW FLD QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-V1-DC1-SW10GB	ES4-V1-DC1-SW10GB	SW DEFINED STORAGE	SWCH DC 10GBE 64P HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-V1-DC1-SW10GBX	ES4-V1-DC1-SW10GBX	SW DEFINED STORAGE	SWCH DC 10GBE 64P HAPW CUS QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-V1-DC-SWGB	ES4-V1-DC-SWGB	SW DEFINED STORAGE	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-V1-DC-SWGB-X	ES4-V1-DC-SWGB-X	SW DEFINED STORAGE	SWCH DC 1GBE 48P HAPW CUS QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-V1-SWGB	ES4-V1-SWGB	SW DEFINED STORAGE	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES4-V1-SWGB-X	ES4-V1-SWGB-X	SW DEFINED STORAGE	SWCH 1GBE 48P HAPW CUS QTY1 ECS G4	\$0	Each	15%	\$0	Other	V
ES5-10G-SFP	ES5-10G-SFP	SW DEFINED STORAGE	10GBE OPTICAL SFP	\$670	Each	15%	\$570	Other	V
ES5-10-T12	ES5-10-T12	SW DEFINED STORAGE	DAE 10 12 TB SAS 7.2K HAPW MFG G5	\$27,000	Each	15%	\$22,950	Other	V
ES5-10-T12T	ES5-10-T12T	SW DEFINED STORAGE	DRIVES 10 12 TB SAS 7.2K HAPW FLD G5 TAA	\$10,822	Each	15%	\$9,199	Other	V
ES5-10-T12T-UF	ES5-10-T12T-UF	SW DEFINED STORAGE	DRIVES 10 12 TB SAS 7.2K HAPW MFG G5 TAA	\$18,882	Each	15%	\$16,050	Other	V
ES5-10-T12-U	ES5-10-T12-U	SW DEFINED STORAGE	DAE 10 12 TB SAS 7.2K HAPW FLD G5 U	\$0	Each	15%	\$0	Other	V
ES5-10-T12-X	ES5-10-T12-X	SW DEFINED STORAGE	DAE 10 12 TB SAS 7.2K HAPW FLD G5 X	\$27,000	Each	15%	\$22,950	Other	V
ES5-10-T8	ES5-10-T8	SW DEFINED STORAGE	DAE 10 8TB SAS 7.2K HAPW MFG ECS G5	\$19,150	Each	15%	\$16,278	Other	V
ES5-10-T8T	ES5-10-T8T	SW DEFINED STORAGE	DRIVES 10 8TB SAS 7.2K MFG ECS G5 TAA	\$13,260	Each	15%	\$11,271	Other	V
ES5-10-T8T-UF	ES5-10-T8T-UF	SW DEFINED STORAGE	DRIVES 10 8TB SAS 7.2K FLD ECS G5 TAA	\$7,600	Each	15%	\$6,460	Other	V
ES5-10-T8-U	ES5-10-T8-U	SW DEFINED STORAGE	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 U	\$19,150	Each	15%	\$16,278	Other	V
ES5-10-T8-X	ES5-10-T8-X	SW DEFINED STORAGE	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 X	\$19,150	Each	15%	\$16,278	Other	V
ES5-112-T10T	ES5-112-T10T	SW DEFINED STORAGE	DRIVE SLEDS 112 10TB SAS 7.2K MFG ECS G5	\$0	Each	15%	\$0	Other	V
ES5-112-T10T-TA	ES5-112-T10T-TA	SW DEFINED STORAGE	DAE 112 10TB SAS 7.2K HAPW MFG ECS G5 TA	\$0	Each	15%	\$0	Other	V
ES5-112-T8T	ES5-112-T8T	SW DEFINED STORAGE	DRIVE SLEDS 112 8TB SAS 7.2K MFG ECS G5	\$0	Each	15%	\$0	Other	V
ES5-112-T8T-TA	ES5-112-T8T-TA	SW DEFINED STORAGE	DAE 112 8TB SAS 7.2K HAPW MFG ECS G5 TA	\$0	Each	15%	\$0	Other	V
ES5-12-SSD-U	ES5-12-SSD-U	SW DEFINED STORAGE	DAE 12 SSD MFG ECS G5 UP3	\$24,600	Each	15%	\$20,910	Other	V
ES5-15-T8	ES5-15-T8	SW DEFINED STORAGE	DAE 15 8TB SAS 7.2K HAPW MFG ECS G5	\$24,600	Each	15%	\$20,910	Other	V
ES5-15-T8-U	ES5-15-T8-U	SW DEFINED STORAGE	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 U	\$24,600	Each	15%	\$20,910	Other	V
ES5-15-T8-X	ES5-15-T8-X	SW DEFINED STORAGE	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 X	\$24,600	Each	15%	\$20,910	Other	V
ES5-20-T12	ES5-20-T12	SW DEFINED STORAGE	DAE 20 12 TB SAS 7.2K HAPW MFG G5	\$32,500	Each	15%	\$27,625	Other	V
ES5-20-T12-U	ES5-20-T12-U	SW DEFINED STORAGE	DAE 20 12 TB SAS 7.2K HAPW FLD G5 U	\$0	Each	15%	\$0	Other	V
ES5-20-T12-X	ES5-20-T12-X	SW DEFINED STORAGE	DAE 20 12 TB SAS 7.2K HAPW FLD G5 X	\$32,500	Each	15%	\$27,625	Other	V
ES5-20-T8	ES5-20-T8	SW DEFINED STORAGE	DAE 20 8TB SAS 7.2K HAPW MFG ECS G5	\$27,300	Each	15%	\$23,205	Other	V
ES5-20-T8-U	ES5-20-T8-U	SW DEFINED STORAGE	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 U	\$27,300	Each	15%	\$23,205	Other	V
ES5-20-T8-X	ES5-20-T8-X	SW DEFINED STORAGE	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 X	\$27,300	Each	15%	\$23,205	Other	V
ES5-30-T12	ES5-30-T12	SW DEFINED STORAGE	DAE 30 12 TB SAS 7.2K HAPW MFG G5	\$41,500	Each	15%	\$35,275	Other	V
ES5-30-T12-U	ES5-30-T12-U	SW DEFINED STORAGE	DAE 30 12 TB SAS 7.2K HAPW FLD G5 U	\$41,500	Each	15%	\$35,275	Other	V
ES5-30-T12-X	ES5-30-T12-X	SW DEFINED STORAGE	DAE 30 12 TB SAS 7.2K HAPW FLD G5 X	\$41,500	Each	15%	\$35,275	Other	V
ES5-30-T8	ES5-30-T8	SW DEFINED STORAGE	DAE 30 8TB SAS 7.2K HAPW MFG ECS G5	\$33,590	Each	15%	\$28,552	Other	V
ES5-30-T8-U	ES5-30-T8-U	SW DEFINED STORAGE	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 U	\$33,590	Each	15%	\$28,552	Other	V
ES5-30-T8-X	ES5-30-T8-X	SW DEFINED STORAGE	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 X	\$33,590	Each	15%	\$28,552	Other	V
ES5-3PD-RINT	ES5-3PD-RINT	SW DEFINED STORAGE	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G5	\$0	Each	15%	\$0	Other	V
ES5-3PD-US	ES5-3PD-US	SW DEFINED STORAGE	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G5	\$0	Each	15%	\$0	Other	V



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Proposed Price/UoM (REQUIRED) use drop-down	Product Category (if applicable)
ESS-3PD-US-2U	ESS-3PD-US-2U	SW DEFINED STORAGE	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G5U	\$0	Each	15%	\$0	Other	V
ESS-3PW-INTFL	ESS-3PW-INTFL	SW DEFINED STORAGE	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G5	\$0	Each	15%	\$0	Other	V
ESS-3PW-INTG	ESS-3PW-INTG	SW DEFINED STORAGE	CBL CBPR 3 PHSE WYE INTL GARO ECS G5	\$0	Each	15%	\$0	Other	V
ESS-3PW-US	ESS-3PW-US	SW DEFINED STORAGE	CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G5	\$0	Each	15%	\$0	Other	V
ESS-3PW-USL22	ESS-3PW-USL22	SW DEFINED STORAGE	CBL CBPR 3 PHASE WYE US L22 ECS G5	\$0	Each	15%	\$0	Other	V
ESS-40-T8T	ESS-40-T8T	SW DEFINED STORAGE	DRIVES 40 8TB SAS 7.2K FLD ECS G5 TAA	\$53,030	Each	15%	\$45,076	Other	V
ESS-40-T8T-UF	ESS-40-T8T-UF	SW DEFINED STORAGE	DRIVES 40 8TB SAS 7.2K MFG ECS G5 TAA	\$30,400	Each	15%	\$25,940	Other	V
ESS-42-T8-X	ESS-42-T8-X	SW DEFINED STORAGE	DAE 42 8TB SAS 7.2K HAPW FLD ECS G5	\$45,050	Each	15%	\$38,293	Other	V
ESS-45-T12	ESS-45-T12	SW DEFINED STORAGE	DAE 45 12 TB SAS 7.2K HAPW MFG G5	\$58,000	Each	15%	\$49,300	Other	V
ESS-45-T12-U	ESS-45-T12-U	SW DEFINED STORAGE	DAE 45 12 TB SAS 7.2K HAPW FLD G5 U	\$0	Each	15%	\$0	Other	V
ESS-45-T12-X	ESS-45-T12-X	SW DEFINED STORAGE	DAE 45 12 TB SAS 7.2K HAPW FLD G5 X	\$58,000	Each	15%	\$49,300	Other	V
ESS-45-T8	ESS-45-T8	SW DEFINED STORAGE	DAE 45 8TB SAS 7.2K HAPW MFG ECS G5	\$43,000	Each	15%	\$36,550	Other	V
ESS-45-T8-U	ESS-45-T8-U	SW DEFINED STORAGE	DAE 45 8TB SAS 7.2K HAPW FLD ECS G5 U	\$0	Each	15%	\$0	Other	V
ESS-45-T8-X	ESS-45-T8-X	SW DEFINED STORAGE	DAE 45 8TB SAS 7.2K HAPW FLD QTY1 ECS G5	\$43,000	Each	15%	\$36,550	Other	V
ESS-5-T12T	ESS-5-T12T	SW DEFINED STORAGE	DRIVES 5 12 TB SAS 7.2K HAPW FLD G5 TAA	\$5,411	Each	15%	\$4,599	Other	V
ESS-5-T12T-UF	ESS-5-T12T-UF	SW DEFINED STORAGE	DRIVES 5 12 TB SAS 7.2K HAPW MFG G5 TAA	\$9,441	Each	15%	\$8,025	Other	V
ESS-5-T8T	ESS-5-T8T	SW DEFINED STORAGE	Drives 5 8TB SAS 7.2K HAPW MFG ECS G5 TAA	\$6,630	Each	15%	\$5,636	Other	V
ESS-5-T8T-UF	ESS-5-T8T-UF	SW DEFINED STORAGE	DRIVES 5 8TB SAS 7.2K HAPW MFG G5 TAA	\$3,800	Each	15%	\$3,230	Other	V
ESS-60-T12	ESS-60-T12	SW DEFINED STORAGE	DAE 60 12 TB SAS 7.2K HAPW MFG G5	\$74,240	Each	15%	\$63,104	Other	V
ESS-60-T12-U	ESS-60-T12-U	SW DEFINED STORAGE	DAE 60 12 TB SAS 7.2K HAPW FLD G5 U	\$0	Each	15%	\$0	Other	V
ESS-60-T12-X	ESS-60-T12-X	SW DEFINED STORAGE	DAE 60 12 TB SAS 7.2K HAPW FLD G5 X	\$74,240	Each	15%	\$63,104	Other	V
ESS-60-T8	ESS-60-T8	SW DEFINED STORAGE	DAE 60 8TB SAS 7.2K HAPW MFG ECS G5	\$54,130	Each	15%	\$46,011	Other	V
ESS-60-T8-U	ESS-60-T8-U	SW DEFINED STORAGE	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 U	\$54,130	Each	15%	\$46,011	Other	V
ESS-60-T8-X	ESS-60-T8-X	SW DEFINED STORAGE	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 X	\$54,130	Each	15%	\$46,011	Other	V
ESS-7048-10T-E	ESS-7048-10T-E	SW DEFINED STORAGE	V2 INTL SWCH LIC 7048T-A 7010T-48 E	\$0	Each	15%	\$0	Other	V
ESS-7050-SX-E	ESS-7050-SX-E	SW DEFINED STORAGE	V2 INTL SWCH LIC 7050S-52 7050SX-64 E	\$0	Each	15%	\$0	Other	V
ESS-7050-SX-Z	ESS-7050-SX-Z	SW DEFINED STORAGE	V2 INTL SWCH LIC 7050S-52 7050SX-64 Z	\$0	Each	15%	\$0	Other	V
ESS-70-T10	ESS-70-T10	SW DEFINED STORAGE	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5	\$73,440	Each	15%	\$62,424	Other	V
ESS-70-T10-TA	ESS-70-T10-TA	SW DEFINED STORAGE	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5 TAT	\$0	Each	15%	\$0	Other	V
ESS-70-T10-TAX	ESS-70-T10-TAX	SW DEFINED STORAGE	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5 TAX	\$0	Each	15%	\$0	Other	V
ESS-70-T10-X	ESS-70-T10-X	SW DEFINED STORAGE	DAE 70 10TB SAS 7.2K HAPW FLD ECS G5	\$0	Each	15%	\$0	Other	V
ESS-70-T8	ESS-70-T8	SW DEFINED STORAGE	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5	\$69,980	Each	15%	\$59,483	Other	V
ESS-70-T8-TA	ESS-70-T8-TA	SW DEFINED STORAGE	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAT	\$0	Each	15%	\$0	Other	V
ESS-70-T8-TAU	ESS-70-T8-TAU	SW DEFINED STORAGE	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$0	Each	15%	\$0	Other	V
ESS-70-T8-TAX	ESS-70-T8-TAX	SW DEFINED STORAGE	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$0	Each	15%	\$0	Other	V
ESS-70-T8-U	ESS-70-T8-U	SW DEFINED STORAGE	DAE 70 8TB SAS 7.2K HAPW CST ECS G5	\$0	Each	15%	\$0	Other	V
ESS-70-T8-X	ESS-70-T8-X	SW DEFINED STORAGE	DAE 70 8TB SAS 7.2K HAPW FLD ECS G5	\$69,980	Each	15%	\$59,483	Other	V
ESS-7150S-E	ESS-7150S-E	SW DEFINED STORAGE	V2 INTL SWCH LIC 7150S-24 E	\$0	Each	15%	\$0	Other	V
ESS-7150S-Z	ESS-7150S-Z	SW DEFINED STORAGE	V2 INTL SWCH LIC 7150S-24 Z	\$0	Each	15%	\$0	Other	V
ESS-98-T10	ESS-98-T10	SW DEFINED STORAGE	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5	\$85,860	Each	15%	\$72,981	Other	V
ESS-98-T10-TA	ESS-98-T10-TA	SW DEFINED STORAGE	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 TAT	\$0	Each	15%	\$0	Other	V
ESS-98-T10-TAX	ESS-98-T10-TAX	SW DEFINED STORAGE	DAE 98 10TB SAS 7.2K HAPW MFG ECS G5 TAX	\$0	Each	15%	\$0	Other	V
ESS-98-T10-X	ESS-98-T10-X	SW DEFINED STORAGE	DAE 98 10TB SAS 7.2K HAPW FLD ECS G5	\$85,860	Each	15%	\$72,981	Other	V
ESS-98-T8	ESS-98-T8	SW DEFINED STORAGE	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5	\$75,570	Each	15%	\$64,235	Other	V
ESS-98-T8-TA	ESS-98-T8-TA	SW DEFINED STORAGE	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAT	\$0	Each	15%	\$0	Other	V
ESS-98-T8-TAU	ESS-98-T8-TAU	SW DEFINED STORAGE	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$0	Each	15%	\$0	Other	V
ESS-98-T8-TAX	ESS-98-T8-TAX	SW DEFINED STORAGE	DAE 98 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$0	Each	15%	\$0	Other	V
ESS-98-T8-U	ESS-98-T8-U	SW DEFINED STORAGE	DAE 98 8TB SAS 7.2K HAPW CST ECS G5	\$0	Each	15%	\$0	Other	V

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ESS5-98-T8-X	ESS5-98-T8-X	SW DEFINED STORAGE	DAE 98 8TB SAS 7.2K HAPW FLD ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-ANTI-MOV	ESS5-ANTI-MOV	SW DEFINED STORAGE	BRACKET ANTI MOVE QTY1 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-CR-SVR-OB-B4X	ESS5-CR-SVR-OB-B4X	SW DEFINED STORAGE	SVR 2U CHS CR 4BL 10GBE HAPW FLD ECS G5	\$37,780	Each	15%	\$32,113	Other	V
ESS5-DC-PSNT	ESS5-DC-PSNT	SW DEFINED STORAGE	ECS PRODUCT SERIAL NUMBER TAG DC	\$0	Each	15%	\$0	Other	V
ESS5-DC-RACK	ESS5-DC-RACK	SW DEFINED STORAGE	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G5	\$10,190	Each	15%	\$8,662	Other	V
ESS5-DC-RACK-P3D	ESS5-DC-RACK-P3D	SW DEFINED STORAGE	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-DC-RACK-P3W	ESS5-DC-RACK-P3W	SW DEFINED STORAGE	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$10,190	Each	15%	\$8,662	Other	V
ESS5-DC-SVR-OB-B4	ESS5-DC-SVR-OB-B4	SW DEFINED STORAGE	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G5	\$37,780	Each	15%	\$32,113	Other	V
ESS5-DC-SVR-OB-B4X	ESS5-DC-SVR-OB-B4X	SW DEFINED STORAGE	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-DC-SW10GB	ESS5-DC-SW10GB	SW DEFINED STORAGE	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G5	\$14,330	Each	15%	\$12,181	Other	V
ESS5-DC-SW10GB-X	ESS5-DC-SW10GB-X	SW DEFINED STORAGE	SWCH DC 10GBE 24P HAPW FLD QTY1 ECS G5	\$14,330	Each	15%	\$12,181	Other	V
ESS5-DC-SWGB	ESS5-DC-SWGB	SW DEFINED STORAGE	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,830	Each	15%	\$10,906	Other	V
ESS5-DC-SWGB-C	ESS5-DC-SWGB-C	SW DEFINED STORAGE	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360	Each	15%	\$10,506	Other	V
ESS5-DC-SWGB-C-X	ESS5-DC-SWGB-C-X	SW DEFINED STORAGE	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,360	Each	15%	\$10,506	Other	V
ESS5-DC-SWGB-X	ESS5-DC-SWGB-X	SW DEFINED STORAGE	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,830	Each	15%	\$10,906	Other	V
ESS5-DC-TRAY-X	ESS5-DC-TRAY-X	SW DEFINED STORAGE	RACK TRAY DC QTY1 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-DOOR-BRND	ESS5-DOOR-BRND	SW DEFINED STORAGE	DOOR BRANDED QTY1 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-DOOR-BRND-D	ESS5-DOOR-BRND-D	SW DEFINED STORAGE	DOOR BRANDED QTY1 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-P40U-ASTL	ESS5-P40U-ASTL	SW DEFINED STORAGE	CBLE CABPWR AJUST QTY2 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-P40U-IEC3	ESS5-P40U-IEC3	SW DEFINED STORAGE	CBLE CABPWR INTERNTL QTY2 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-P40U-IEC3-2U	ESS5-P40U-IEC3-2U	SW DEFINED STORAGE	CBLE CABPWR INTERNTL QTY2 ECS G5U	\$0	Each	15%	\$0	Other	V
ESS5-P40U-US	ESS5-P40U-US	SW DEFINED STORAGE	CBLE CABPWR L6-30A US QTY2 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-P40U-US-2U	ESS5-P40U-US-2U	SW DEFINED STORAGE	CBLE CABPWR L6-30A US QTY2 ECS G5U	\$0	Each	15%	\$0	Other	V
ESS5-PERF-SSD	ESS5-PERF-SSD	SW DEFINED STORAGE	U-Series Perf SSD Upg Kit Qty 1	\$1,575	Each	15%	\$1,339	Other	V
ESS5-PERF-SSD-X	ESS5-PERF-SSD-X	SW DEFINED STORAGE	U-Series Perf SSD Upg Kit Qty 1 Fid	\$1,575	Each	15%	\$1,339	Other	V
ESS5-PP-PSNT	ESS5-PP-PSNT	SW DEFINED STORAGE	ECS PRODUCT SERIAL NUMBER TAG PP	\$0	Each	15%	\$0	Other	V
ESS5-PP-RACK	ESS5-PP-RACK	SW DEFINED STORAGE	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-PP-RACK-D	ESS5-PP-RACK-D	SW DEFINED STORAGE	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS	\$9,980	Each	15%	\$8,483	Other	V
ESS5-PP-RACK-P3D	ESS5-PP-RACK-P3D	SW DEFINED STORAGE	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-PP-RACK-P3D-D	ESS5-PP-RACK-P3D-D	SW DEFINED STORAGE	RACKD 40UD PP 2DROP D3PH MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-PP-RACK-P3W	ESS5-PP-RACK-P3W	SW DEFINED STORAGE	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-PP-RACK-P3W-D	ESS5-PP-RACK-P3W-D	SW DEFINED STORAGE	RACK 40UD PP 3 PHASE WYE MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-PP-TRAY-X	ESS5-PP-TRAY-X	SW DEFINED STORAGE	RACK TRAY PP QTY1 ECS G5	\$0	Each	15%	\$0	Other	V
ESS5-PSNT	ESS5-PSNT	SW DEFINED STORAGE	ECS PRODUCT SERIAL NUMBER TAG	\$0	Each	15%	\$0	Other	V
ESS5-RACK	ESS5-RACK	SW DEFINED STORAGE	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-RACK-D	ESS5-RACK-D	SW DEFINED STORAGE	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-RACK-P3D	ESS5-RACK-P3D	SW DEFINED STORAGE	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-RACK-P3D-D	ESS5-RACK-P3D-D	SW DEFINED STORAGE	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-RACK-P3W	ESS5-RACK-P3W	SW DEFINED STORAGE	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-RACK-P3W-D	ESS5-RACK-P3W-D	SW DEFINED STORAGE	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980	Each	15%	\$8,483	Other	V
ESS5-SR-SVR-OB-B4	ESS5-SR-SVR-OB-B4	SW DEFINED STORAGE	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G5	\$37,780	Each	15%	\$32,113	Other	V
ESS5-SR-SVR-OB-B4X	ESS5-SR-SVR-OB-B4X	SW DEFINED STORAGE	SVR 2U CHS SR 4BL 10GBE HAPW fld ECS G5	\$37,780	Each	15%	\$32,113	Other	V

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
ESS-SVR-B1	ESS-SVR-B1	SW DEFINED STORAGE	SVR 2U CHS 1BL 10GBE HAPW MFG ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-B1-D-X	ESS-SVR-B1-D-X	SW DEFINED STORAGE	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-B1-U	ESS-SVR-B1-U	SW DEFINED STORAGE	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	\$7,000	Each	15%	\$5,950	Other	V
ESS-SVR-B1-X	ESS-SVR-B1-X	SW DEFINED STORAGE	SVR 2U CHS 1BL 10GBE HAPW CST ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-B2	ESS-SVR-B2	SW DEFINED STORAGE	SVR 2U CHS 2BL 10GBE HAPW MFG ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-B2-D-X	ESS-SVR-B2-D-X	SW DEFINED STORAGE	SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-B2-U	ESS-SVR-B2-U	SW DEFINED STORAGE	SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5	\$14,000	Each	15%	\$11,900	Other	V
ESS-SVR-B2-X	ESS-SVR-B2-X	SW DEFINED STORAGE	SVR 2U CHS 2BL 10GBE HAPW CST ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-B4	ESS-SVR-B4	SW DEFINED STORAGE	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-B4-D-X	ESS-SVR-B4-D-X	SW DEFINED STORAGE	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-B4-U	ESS-SVR-B4-U	SW DEFINED STORAGE	SVR 2U CHS 4BL 10GBE HAPW CST ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-B4-X	ESS-SVR-B4-X	SW DEFINED STORAGE	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SVR-UPG-B1-X	ESS-SVR-UPG-B1-X	SW DEFINED STORAGE	SVR 1BL 10GBE HAPW UPG ECS G5	\$7,000	Each	15%	\$5,950	Other	V
ESS-SW10GB	ESS-SW10GB	SW DEFINED STORAGE	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	\$15,790	Each	15%	\$13,422	Other	V
ESS-SW10GB-X	ESS-SW10GB-X	SW DEFINED STORAGE	SWCH 10GBE 52P HAPW FLD QTY1 ECS G4	\$15,790	Each	15%	\$13,422	Other	V
ESS-SWGB	ESS-SWGB	SW DEFINED STORAGE	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$14,140	Each	15%	\$12,019	Other	V
ESS-SWGB-C	ESS-SWGB-C	SW DEFINED STORAGE	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SWGB-C-X	ESS-SWGB-C-X	SW DEFINED STORAGE	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$0	Each	15%	\$0	Other	V
ESS-SWGB-X	ESS-SWGB-X	SW DEFINED STORAGE	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$14,140	Each	15%	\$12,019	Other	V
ESS-V2-DC-SW10GB	ESS-V2-DC-SW10GB	SW DEFINED STORAGE	10 GBE switch, MFG Install, Compute Rack	\$14,330	Each	15%	\$12,181	Other	V
ESS-V2-DC-SW10GB-X	ESS-V2-DC-SW10GB-X	SW DEFINED STORAGE	10 GBE switch Field Install, Compute Ra	\$0	Each	15%	\$0	Other	V
ESS-V2-DC-SWGB	ESS-V2-DC-SWGB	SW DEFINED STORAGE	1 GBE switch, MFG Install, Compute Rack	\$12,830	Each	15%	\$10,906	Other	V
ESS-V2-DC-SWGB-X	ESS-V2-DC-SWGB-X	SW DEFINED STORAGE	1 GBE switch, Field install, Compute Ra	\$0	Each	15%	\$0	Other	V
ESS-V2-SW10GB	ESS-V2-SW10GB	SW DEFINED STORAGE	SWCH 10GBE 48P HAPW MFG QTY1 ECS G5	\$12,800	Each	15%	\$10,880	Other	V
ESS-V2-SW10GB-X	ESS-V2-SW10GB-X	SW DEFINED STORAGE	10 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,800	Each	15%	\$10,880	Other	V
ESS-V2-SWGB	ESS-V2-SWGB	SW DEFINED STORAGE	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360	Each	15%	\$10,506	Other	V
ESS-V2-SWGB-X	ESS-V2-SWGB-X	SW DEFINED STORAGE	1 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,360	Each	15%	\$10,506	Other	V
VIPR-ELA-ANLTC-PAK	VIPR-ELA-ANLTC-PAK	SW DEFINED STORAGE	VIPR Data Services Analytic Pack ELA=CA	\$1,000	Each	15%	\$850	Other	V
VIPR-ELA-CNTL	VIPR-ELA-CNTL	SW DEFINED STORAGE	EMC VIPR CONTROLLER ELA=CA	\$1,000	Each	15%	\$850	Other	V
VIPR-ELA-DSHDFS-PK	VIPR-ELA-DSHDFS-PK	SW DEFINED STORAGE	VIPR Data Services HDFS Pack ELA=CA	\$1,000	Each	15%	\$850	Other	V
VIPR-ELA-DS-PAK	VIPR-ELA-DS-PAK	SW DEFINED STORAGE	EMC VIPR DATA SERVICES PACK ELA	\$1,000	Each	15%	\$850	Other	V
VIPR-ELA-HDFS	VIPR-ELA-HDFS	SW DEFINED STORAGE	EMC VIPR HDFS ELA=CA	\$1,000	Each	15%	\$850	Other	V
VIPR-ELA-OBJ	VIPR-ELA-OBJ	SW DEFINED STORAGE	EMC VIPR OBJECT ELA=CA	\$1,000	Each	15%	\$850	Other	V
VIPR-ELA-OHDFS-PAK	VIPR-ELA-OHDFS-PAK	SW DEFINED STORAGE	VIPR Data Services Obj+HDFS Pack ELA=CA	\$1,000	Each	15%	\$850	Other	V
VIPR-SITE-SP	VIPR-SITE-SP	SW DEFINED STORAGE	EMC VIPR SP=CA	\$0	Each	15%	\$0	Other	V
VIPR-SW-KIT	VIPR-SW-KIT	SW DEFINED STORAGE	EMC VIPR SW MEDIA KIT=CA	\$0	Each	15%	\$0	Other	V
VSL3-000-010	VSL3-000-010	SW DEFINED STORAGE	ECS DARE SW TLA=CB	\$0	Each	15%	\$0	Other	V
VSL3-000-499	VSL3-000-499	SW DEFINED STORAGE	ECS DIY DARE SW TLA=CB	\$0	Each	15%	\$0	Other	V

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VSL3-000-500	VSL3-000-500	SW DEFINED STORAGE	ECS DIY SW TLA=CB	\$0	Each	15%	\$0	Other	V
VSL3-000-802	VSL3-000-802	SW DEFINED STORAGE	VIPR Object 5001TB+=CB	\$0	Each	15%	\$0	Other	V
VSL3-000-803	VSL3-000-803	SW DEFINED STORAGE	VIPR TLA Object+HDFS 1 TB=CB	\$0	Each	15%	\$0	Other	V
VSL3-000-804	VSL3-000-804	SW DEFINED STORAGE	VIPR HDFS 50-100TB=CB	\$0	Each	15%	\$0	Other	V
VSL3-000-805	VSL3-000-805	SW DEFINED STORAGE	VIPR TLA CAS 1 TB =CB	\$0	Each	15%	\$0	Other	V
VSL3-000-806	VSL3-000-806	SW DEFINED STORAGE	ECS Appliance SW TLA=CB	\$0	Each	15%	\$0	Other	V
456-112-803	456-112-803	NA	VPLEX V56 for AF Local SW=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-804	456-112-804	NA	VPLEX V56 for AF Metro SW=IC	\$0	Each	33%	\$0	Other	VPLEX
458-001-319	458-001-319	NA	VPLEX CLOUDARRAY LOCAL PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
M-PS1-HW-VP-015	M-PS1-HW-VP-015	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	33%	\$133,884	Other	VPLEX
M-PS1-SW-VP-015	M-PS1-SW-VP-015	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	33%	\$133,884	Other	VPLEX
M-PSM-HW-VP-015	M-PSM-HW-VP-015	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	VPLEX
M-PSM-SW-VP-015	M-PSM-SW-VP-015	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	VPLEX
M-PSP-HW-VP-015	M-PSP-HW-VP-015	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	VPLEX
M-PSP-SW-VP-015	M-PSP-SW-VP-015	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	33%	\$133,884	Other	VPLEX
M-PSS-HW-4H-VP-015	M-PSS-HW-4H-VP-015	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	33%	\$133,884	Other	VPLEX
M-PSS-HW-NB-VP-015	M-PSS-HW-NB-VP-015	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	33%	\$133,884	Other	VPLEX
W-PS1-HW-VP-015	W-PS1-HW-VP-015	NA	PROSUPPORT ONE HARDWARE WARRANTY	\$199,827	Each	33%	\$133,884	Other	VPLEX
WU-PS1-HW-VP-001	WU-PS1-HW-VP-001	NA	PROSUPPORT ONE HARDWARE WARRANTY UPG	\$199,827	Each	33%	\$133,884	Other	VPLEX
WU-PS1-HW-VP-015	WU-PS1-HW-VP-015	NA	PROSUPPORT ONE HARDWARE WARRANTY UPGRADE	\$0	Each	33%	\$0	Other	VPLEX
WU-PSP-HW-VP-001	WU-PSP-HW-VP-001	NA	PROSUPPORT PLUS HARDWARE WARRANTY UPG	\$199,827	Each	33%	\$133,884	Other	VPLEX
456-106-613	456-106-613	VNX SOFTWARE	VPLEX Local Base (incl. 10TB) =CA	\$0	Each	33%	\$0	Other	VPLEX
456-106-614	456-106-614	VNX SOFTWARE	VPLEX ELA Local TB =CA	\$1,000	Each	33%	\$670	Other	VPLEX
456-106-615	456-106-615	VNX SOFTWARE	VPLEX Metro Base New License =CA	\$0	Each	33%	\$0	Other	VPLEX
456-106-616	456-106-616	VNX SOFTWARE	VPLEX ELA Metro TB =CA	\$1,000	Each	33%	\$670	Other	VPLEX
456-106-617	456-106-617	VNX SOFTWARE	VPLEX Geo Base New License =CA	\$0	Each	33%	\$0	Other	VPLEX
456-106-618	456-106-618	VNX SOFTWARE	VPLEX ELA Geo TB =CA	\$1,000	Each	33%	\$670	Other	VPLEX
456-106-619	456-106-619	VNX SOFTWARE	VPLEX BASE VNX5100 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-620	456-106-620	VNX SOFTWARE	VPLEX METRO VNX5100 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-621	456-106-621	VNX SOFTWARE	VPLEX BASE VNX5300 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-622	456-106-622	VNX SOFTWARE	VPLEX METRO VNX5300 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-822	456-107-822	VNX SOFTWARE	VPLEX Base VNX5100 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-823	456-107-823	VNX SOFTWARE	VPLEX Base VNX5300 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-824	456-107-824	VNX SOFTWARE	VPLEX Base VNX5500 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-825	456-107-825	VNX SOFTWARE	VPLEX Base VNX5700 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-826	456-107-826	VNX SOFTWARE	VPLEX Base VNX7500 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-835	456-107-835	VNX SOFTWARE	VPLEX Metro VNX5100 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-836	456-107-836	VNX SOFTWARE	VPLEX Metro VNX5300 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX

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Vendor Notes:

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456-107-837	456-107-837	VNX SOFTWARE	VPLEX Metro VNX5500 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-838	456-107-838	VNX SOFTWARE	VPLEX Metro VNX5700 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-839	456-107-839	VNX SOFTWARE	VPLEX Metro VNX7500 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-470	456-109-470	VNX SOFTWARE	VPLEX V6 Base VNX5100 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-471	456-109-471	VNX SOFTWARE	VPLEX V6 Base VNX5300 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-472	456-109-472	VNX SOFTWARE	VPLEX V6 Base VNX5500 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-473	456-109-473	VNX SOFTWARE	VPLEX V6 Base VNX5700 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-474	456-109-474	VNX SOFTWARE	VPLEX V6 Base VNX7500 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-483	456-109-483	VNX SOFTWARE	VPLEX V6 Metro VNX5100 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-484	456-109-484	VNX SOFTWARE	VPLEX V6 Metro VNX5300 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-485	456-109-485	VNX SOFTWARE	VPLEX V6 Metro VNX5500 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-486	456-109-486	VNX SOFTWARE	VPLEX V6 Metro VNX5700 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-487	456-109-487	VNX SOFTWARE	VPLEX V6 Metro VNX7500 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-507	456-112-507	VNX SOFTWARE	VPLEX VS2 VNX5100 Local FB SW=IC	\$28,650	Each	33%	\$19,196	Other	VPLEX
456-112-508	456-112-508	VNX SOFTWARE	VPLEX VS2 VNX5300 Local FB SW=IC	\$28,650	Each	33%	\$19,196	Other	VPLEX
456-112-509	456-112-509	VNX SOFTWARE	VPLEX VS2 VNX5500 Local FB SW=IC	\$42,020	Each	33%	\$28,153	Other	VPLEX
456-112-510	456-112-510	VNX SOFTWARE	VPLEX VS2 VNX5700 Local FB SW=IC	\$61,120	Each	33%	\$40,950	Other	VPLEX
456-112-511	456-112-511	VNX SOFTWARE	VPLEX VS2 VNX7500 Local FB SW=IC	\$95,490	Each	33%	\$63,978	Other	VPLEX
456-112-529	456-112-529	VNX SOFTWARE	VPLEX VS2 VNX5100 Metro FB SW=IC	\$85,940	Each	33%	\$57,580	Other	VPLEX
456-112-530	456-112-530	VNX SOFTWARE	VPLEX VS2 VNX5300 Metro FB SW=IC	\$85,940	Each	33%	\$57,580	Other	VPLEX
456-112-531	456-112-531	VNX SOFTWARE	VPLEX VS2 VNX5500 Metro FB SW=IC	\$101,220	Each	33%	\$67,817	Other	VPLEX
456-112-532	456-112-532	VNX SOFTWARE	VPLEX VS2 VNX5700 Metro FB SW=IC	\$139,420	Each	33%	\$93,411	Other	VPLEX
456-112-533	456-112-533	VNX SOFTWARE	VPLEX VS2 VNX7500 Metro FB SW=IC	\$190,990	Each	33%	\$127,963	Other	VPLEX
456-112-657	456-112-657	VNX SOFTWARE	VPLEX VS6 VNX5100 Local FB SW=IC	\$28,650	Each	33%	\$19,196	Other	VPLEX
456-112-658	456-112-658	VNX SOFTWARE	VPLEX VS6 VNX5300 Local FB SW=IC	\$28,650	Each	33%	\$19,196	Other	VPLEX
456-112-659	456-112-659	VNX SOFTWARE	VPLEX VS6 VNX5500 Local FB SW=IC	\$42,020	Each	33%	\$28,153	Other	VPLEX
456-112-660	456-112-660	VNX SOFTWARE	VPLEX VS6 VNX5700 Local FB SW=IC	\$61,120	Each	33%	\$40,950	Other	VPLEX
456-112-661	456-112-661	VNX SOFTWARE	VPLEX VS6 VNX7500 Local FB SW=IC	\$95,490	Each	33%	\$63,978	Other	VPLEX
456-112-671	456-112-671	VNX SOFTWARE	VPLEX VS6 VNX5100 Metro FB SW=IC	\$85,940	Each	33%	\$57,580	Other	VPLEX
456-112-672	456-112-672	VNX SOFTWARE	VPLEX VS6 VNX5300 Metro FB SW=IC	\$85,940	Each	33%	\$57,580	Other	VPLEX
456-112-673	456-112-673	VNX SOFTWARE	VPLEX VS6 VNX5500 Metro FB SW=IC	\$101,220	Each	33%	\$67,817	Other	VPLEX
456-112-674	456-112-674	VNX SOFTWARE	VPLEX VS6 VNX5700 Metro FB SW=IC	\$139,420	Each	33%	\$93,411	Other	VPLEX
456-112-675	456-112-675	VNX SOFTWARE	VPLEX VS6 VNX7500 Metro FB SW=IC	\$190,990	Each	33%	\$127,963	Other	VPLEX
458-000-067	458-000-067	VNX SOFTWARE	VPLEX VS2 LOCAL FRAME PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-166	458-001-166	VNX SOFTWARE	VPLEX VS2 METRO FRAME PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-346	458-001-346	VNX SOFTWARE	VPLEX V6 VNX LOCAL FRAME PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-347	458-001-347	VNX SOFTWARE	VPLEX V6 VNX METRO FRAME PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-002-065	458-002-065	VNX SOFTWARE	VPLEX VS2 UNITY LOCAL FRAME SW	\$0	Each	33%	\$0	Other	VPLEX



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458-002-066	458-002-066	VNX SOFTWARE	VPLEX VS2 VNX LOCAL FRAME SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-067	458-002-067	VNX SOFTWARE	VPLEX VS2 METRO FRAME SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-086	458-002-086	VNX SOFTWARE	VPLEX VS6 VNX LOCAL FRAME SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-087	458-002-087	VNX SOFTWARE	VPLEX VS6 VNX METRO FRAME SW	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V51	VS-LOC-V51	VNX SOFTWARE	VPLEX Base VNX5100 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V53	VS-LOC-V53	VNX SOFTWARE	VPLEX Base VNX5300 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V55	VS-LOC-V55	VNX SOFTWARE	VPLEX Base VNX5500 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V57	VS-LOC-V57	VNX SOFTWARE	VPLEX Base VNX5700 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V75	VS-LOC-V75	VNX SOFTWARE	VPLEX Base VNX7500 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V51	VS-MET-V51	VNX SOFTWARE	VPLEX Metro VNX5100 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V53	VS-MET-V53	VNX SOFTWARE	VPLEX Metro VNX5300 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V55	VS-MET-V55	VNX SOFTWARE	VPLEX Metro VNX5500 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V57	VS-MET-V57	VNX SOFTWARE	VPLEX Metro VNX5700 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V75	VS-MET-V75	VNX SOFTWARE	VPLEX Metro VNX7500 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VNXCA2METR	VNXCA2METR	VNXCA SOFTWARE	METRO LICENSE FOR VNX CA-2 =IC	\$0	Each	33%	\$0	Other	VPLEX
VNXCA4METR	VNXCA4METR	VNXCA SOFTWARE	METRO LICENSE FOR VNX CA-4 =IC	\$0	Each	33%	\$0	Other	VPLEX
VNXCA4MEUP	VNXCA4MEUP	VNXCA SOFTWARE	METRO UPGR VNX CA-2 TO CA-4 =IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-833	456-107-833	VNXF SOFTWARE	VPLEX Base VNX-F5000 Frame Base Lisc=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-834	456-107-834	VNXF SOFTWARE	VPLEX Base VNX-F7000 Frame Base Lisc=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-846	456-107-846	VNXF SOFTWARE	VPLEX Metro VNX-F5000 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-847	456-107-847	VNXF SOFTWARE	VPLEX Metro VNX-F7000 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-481	456-109-481	VNXF SOFTWARE	VPLEX V6 Base VNXF5000 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-482	456-109-482	VNXF SOFTWARE	VPLEX V6 Base VNXF7000 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-494	456-109-494	VNXF SOFTWARE	VPLEX V6 Metro VNXF5000 Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-495	456-109-495	VNXF SOFTWARE	VPLEX V6 Metro VNXF7000 Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-518	456-112-518	VNXF SOFTWARE	VPLEX VS2 VNXF5000 Local FB SW=IC	\$33,660	Each	33%	\$22,552	Other	VPLEX
456-112-519	456-112-519	VNXF SOFTWARE	VPLEX VS2 VNXF7000 Local FB SW=IC	\$112,205	Each	33%	\$75,177	Other	VPLEX
456-112-540	456-112-540	VNXF SOFTWARE	VPLEX VS2 VNXF5000 Metro FB SW=IC	\$99,020	Each	33%	\$66,343	Other	VPLEX
456-112-541	456-112-541	VNXF SOFTWARE	VPLEX VS2 VNXF7000 Metro FB SW=IC	\$272,825	Each	33%	\$182,793	Other	VPLEX
456-112-668	456-112-668	VNXF SOFTWARE	VPLEX VS6 VNXF5000 Local FB SW=IC	\$33,660	Each	33%	\$22,552	Other	VPLEX
456-112-669	456-112-669	VNXF SOFTWARE	VPLEX VS6 VNXF7000 Local FB SW=IC	\$112,205	Each	33%	\$75,177	Other	VPLEX
456-112-682	456-112-682	VNXF SOFTWARE	VPLEX VS6 VNXF5000 Metro FB SW=IC	\$99,020	Each	33%	\$66,343	Other	VPLEX
456-112-683	456-112-683	VNXF SOFTWARE	VPLEX VS6 VNXF7000 Metro FB SW=IC	\$272,825	Each	33%	\$182,793	Other	VPLEX
VS-LOC-VF5	VS-LOC-VF5	VNXF SOFTWARE	VPLEX Base VNX-F5000 Frame Base Lisc=IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-VF7	VS-LOC-VF7	VNXF SOFTWARE	VPLEX Base VNX-F7000 Frame Base Lisc=IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-VF5	VS-MET-VF5	VNXF SOFTWARE	VPLEX Metro VNX-F5000 Frame Base Lisc=IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-VF7	VS-MET-VF7	VNXF SOFTWARE	VPLEX Metro VNX-F7000 Frame Base Lisc=IC	\$0	Each	33%	\$0	Other	VPLEX
456-104-592	456-104-592	VPLEX	RP/EX LOC REG CAP VPLEX (0-14TB) =CA	\$1,850	Each	33%	\$1,240	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L (Column I/Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-104-593	456-104-593	VPLEX	RP/EX LOC REG CAP VPLEX (15-25TB)=CA	\$1,795	Each	33%	\$1,203	Other	VPLEX
456-104-594	456-104-594	VPLEX	RP/EX LOC REG CAP VPLEX (26-40TB)=CA	\$1,740	Each	33%	\$1,166	Other	VPLEX
456-104-595	456-104-595	VPLEX	RP/EX LOC REG CAP VPLEX (41-60TB)=CA	\$1,690	Each	33%	\$1,132	Other	VPLEX
456-104-596	456-104-596	VPLEX	RP/EX LOC REG CAP VPLEX (61-100TB)=CA	\$1,640	Each	33%	\$1,099	Other	VPLEX
456-104-597	456-104-597	VPLEX	RP/EX LOC REG CAP VPLEX (101-150TB)=CA	\$1,590	Each	33%	\$1,065	Other	VPLEX
456-104-598	456-104-598	VPLEX	RP/EX LOC REG CAP VPLEX (151-250TB)=CA	\$1,540	Each	33%	\$1,032	Other	VPLEX
456-104-599	456-104-599	VPLEX	RP/EX LOC REG CAP - VPLEX (251-400TB)=CA	\$1,500	Each	33%	\$1,005	Other	VPLEX
456-104-600	456-104-600	VPLEX	RP/EX LOC REG CAP VPLEX (401-600TB)=CA	\$1,410	Each	33%	\$945	Other	VPLEX
456-104-601	456-104-601	VPLEX	RP/EX LOC REG CAP VPLEX (601-1000TB)=CA	\$1,185	Each	33%	\$794	Other	VPLEX
456-104-602	456-104-602	VPLEX	RP/EX LOC REG CAP T11 VPLEX (1001TB+)=CA	\$870	Each	33%	\$583	Other	VPLEX
456-104-603	456-104-603	VPLEX	RP/EX REM REG CAP VPLEX (0-14TB)=CA	\$3,010	Each	33%	\$2,017	Other	VPLEX
456-104-604	456-104-604	VPLEX	RP/EX REM REG CAP VPLEX (15-25TB)=CA	\$2,750	Each	33%	\$1,843	Other	VPLEX
456-104-605	456-104-605	VPLEX	RP/EX REM REG CAP VPLEX (26-40TB)=CA	\$2,515	Each	33%	\$1,685	Other	VPLEX
456-104-606	456-104-606	VPLEX	RP/EX REM REG CAP VPLEX (41-60TB)=CA	\$2,315	Each	33%	\$1,551	Other	VPLEX
456-104-607	456-104-607	VPLEX	RP/EX REM REG CAP VPLEX (61-100TB)=CA	\$2,080	Each	33%	\$1,394	Other	VPLEX
456-104-608	456-104-608	VPLEX	RP/EX REM REG CAP VPLEX (101-150TB)=CA	\$1,950	Each	33%	\$1,307	Other	VPLEX
456-104-609	456-104-609	VPLEX	RP/EX REM REG CAP VPLEX (151-250TB)=CA	\$1,925	Each	33%	\$1,290	Other	VPLEX
456-104-610	456-104-610	VPLEX	RP/EX REM REG CAP VPLEX (251-400TB)=CA	\$1,800	Each	33%	\$1,206	Other	VPLEX
456-104-611	456-104-611	VPLEX	RP/EX REM REG CAP VPLEX (401-600TB)=CA	\$1,700	Each	33%	\$1,139	Other	VPLEX
456-104-612	456-104-612	VPLEX	RP/EX REM REG CAP VPLEX (601-1000TB)=CA	\$1,428	Each	33%	\$957	Other	VPLEX
456-104-613	456-104-613	VPLEX	RP/EX REM REG CAP VPLEX (1001TB+)=CA	\$1,050	Each	33%	\$704	Other	VPLEX
456-104-953	456-104-953	VPLEX	RP-EX Local for VPLEX Large Capacity=IC	\$709,300	Each	33%	\$475,231	Other	VPLEX
456-104-956	456-104-956	VPLEX	RP-EX Remote for VPLEX Large Capacity=IC	\$1,296,070	Each	33%	\$868,367	Other	VPLEX
456-106-490	456-106-490	VPLEX	EMC Storage Analytics for VPLEX=IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-583	456-106-583	VPLEX	VPLEX GEOSYNCHRONY for Large Capacity=IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-584	456-106-584	VPLEX	VPLEX LOCAL for Large Capacity=IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-585	456-106-585	VPLEX	VPLEX METRO for Large Capacity=IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-586	456-106-586	VPLEX	VPLEX GEO for Large Capacity=IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-611	456-106-611	VPLEX	VPLEX GeoSynchrony Base (incl. 10TB)=CA	\$0	Each	33%	\$0	Other	VPLEX
456-106-612	456-106-612	VPLEX	VPLEX ELA GeoSynchrony TB=CA	\$1,000	Each	33%	\$670	Other	VPLEX
456-106-623	456-106-623	VPLEX	VPLEX BASE VNX5500 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-624	456-106-624	VPLEX	VPLEX METRO VNX5500 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-625	456-106-625	VPLEX	VPLEX BASE VNX5700 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-626	456-106-626	VPLEX	VPLEX METRO VNX5700 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-627	456-106-627	VPLEX	VPLEX BASE VNX7500 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-628	456-106-628	VPLEX	VPLEX METRO VNX7500 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-629	456-106-629	VPLEX	VPLEX BASE VNX5200 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-630	456-106-630	VPLEX	VPLEX METRO VNX5200 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX

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Proposing Company Name:	EMC CORPORATION	
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Vendor Notes:

Updated November 25, 2020

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456-106-631	456-106-631	VPLEX	VPLEX BASE VNX5400 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-632	456-106-632	VPLEX	VPLEX METRO VNX5400 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-633	456-106-633	VPLEX	VPLEX BASE VNX5600 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-634	456-106-634	VPLEX	VPLEX METRO VNX5600 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-635	456-106-635	VPLEX	VPLEX BASE VNX5800 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-636	456-106-636	VPLEX	VPLEX METRO VNX5800 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-637	456-106-637	VPLEX	VPLEX BASE VNX7600 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-638	456-106-638	VPLEX	VPLEX METRO VNX7600 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-639	456-106-639	VPLEX	VPLEX BASE VNX8000 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-640	456-106-640	VPLEX	VPLEX METRO VNX8000 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
456-106-641	456-106-641	VPLEX	VPLEX Local License for 20TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
456-106-642	456-106-642	VPLEX	VPLEX Metro License for 20TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
456-106-643	456-106-643	VPLEX	VPLEX Local License for 10TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
456-106-644	456-106-644	VPLEX	VPLEX Metro License for 10TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-827	456-107-827	VPLEX	VPLEX Base VNX5200 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-828	456-107-828	VPLEX	VPLEX Base VNX5400 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-829	456-107-829	VPLEX	VPLEX Base VNX5600 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-830	456-107-830	VPLEX	VPLEX Base VNX5800 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-831	456-107-831	VPLEX	VPLEX Base VNX7600 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-832	456-107-832	VPLEX	VPLEX Base VNX8000 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-840	456-107-840	VPLEX	VPLEX Metro VNX5200 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-841	456-107-841	VPLEX	VPLEX Metro VNX5400 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-842	456-107-842	VPLEX	VPLEX Metro VNX5600 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-843	456-107-843	VPLEX	VPLEX Metro VNX5800 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-844	456-107-844	VPLEX	VPLEX Metro VNX7600 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-845	456-107-845	VPLEX	VPLEX Metro VNX8000 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-849	456-107-849	VPLEX	VPLEX GEOSYNCHRONY BASE INCL 10TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-850	456-107-850	VPLEX	VPLEX GEOSYNCHRONY 1TB 11-14TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-851	456-107-851	VPLEX	VPLEX GEOSYNCHRONY 1TB 15-25TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-852	456-107-852	VPLEX	VPLEX GEOSYNCHRONY 1TB 26-40TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-853	456-107-853	VPLEX	VPLEX GEOSYNCHRONY 1TB 41-60TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-854	456-107-854	VPLEX	VPLEX GEOSYNCHRONY 1TB 61-100TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-855	456-107-855	VPLEX	VPLEX GEOSYNCHRONY 1TB 101-150TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-856	456-107-856	VPLEX	VPLEX GEOSYNCHRONY 1TB 151-250TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-857	456-107-857	VPLEX	VPLEX GEOSYNCHRONY 1TB 251-400TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-858	456-107-858	VPLEX	VPLEX GEOSYNCHRONY 1TB 401-600TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-859	456-107-859	VPLEX	VPLEX GEOSYNCHRONY 1TB 601-1000 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-860	456-107-860	VPLEX	VPLEX GEOSYNCHRONY 1TB 1001+ TB=CA	\$0	Each	33%	\$0	Other	VPLEX

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456-107-862	456-107-862	VPLEX	VPLEX LOCAL 1TB 11-14 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-863	456-107-863	VPLEX	VPLEX LOCAL 1TB 15-25 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-864	456-107-864	VPLEX	VPLEX LOCAL 1TB 26-40 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-865	456-107-865	VPLEX	VPLEX LOCAL 1TB 41-60 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-866	456-107-866	VPLEX	VPLEX LOCAL 1TB 61-100 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-867	456-107-867	VPLEX	VPLEX LOCAL 1TB 101-150 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-868	456-107-868	VPLEX	VPLEX LOCAL 1TB 151-250 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-869	456-107-869	VPLEX	VPLEX LOCAL 1TB 251-400 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-870	456-107-870	VPLEX	VPLEX LOCAL 1TB 401-600 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-871	456-107-871	VPLEX	VPLEX LOCAL 1TB 601-1000 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-872	456-107-872	VPLEX	VPLEX LOCAL 1TB 1001+ TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-873	456-107-873	VPLEX	VPLEX METRO BASE NEW LICENSE=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-874	456-107-874	VPLEX	VPLEX METRO 0-14 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-875	456-107-875	VPLEX	VPLEX METRO 15-25 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-876	456-107-876	VPLEX	VPLEX METRO 26-40 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-877	456-107-877	VPLEX	VPLEX METRO 41-60 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-878	456-107-878	VPLEX	VPLEX METRO 61-100 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-879	456-107-879	VPLEX	VPLEX METRO 101-150 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-880	456-107-880	VPLEX	VPLEX METRO 151-250 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-881	456-107-881	VPLEX	VPLEX METRO 251-400 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-882	456-107-882	VPLEX	VPLEX METRO 401-600 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-883	456-107-883	VPLEX	VPLEX METRO 601-1000 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-884	456-107-884	VPLEX	VPLEX METRO 1001+ TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-885	456-107-885	VPLEX	VPLEX GEO BASE NEW LICENSE=CA	\$9,000	Each	33%	\$6,030	Other	VPLEX
456-107-886	456-107-886	VPLEX	VPLEX GEO 0-14 TB=CA	\$5,850	Each	33%	\$3,920	Other	VPLEX
456-107-887	456-107-887	VPLEX	VPLEX GEO 15-25 TB=CA	\$5,468	Each	33%	\$3,664	Other	VPLEX
456-107-888	456-107-888	VPLEX	VPLEX GEO 26-40 TB=CA	\$5,085	Each	33%	\$3,407	Other	VPLEX
456-107-889	456-107-889	VPLEX	VPLEX GEO 41-60 TB=CA	\$4,729	Each	33%	\$3,168	Other	VPLEX
456-107-890	456-107-890	VPLEX	VPLEX GEO 61-100 TB=CA	\$4,256	Each	33%	\$2,852	Other	VPLEX
456-107-891	456-107-891	VPLEX	VPLEX GEO 101-150 TB=CA	\$2,880	Each	33%	\$1,930	Other	VPLEX
456-107-892	456-107-892	VPLEX	VPLEX GEO 151-250 TB=CA	\$2,300	Each	33%	\$1,541	Other	VPLEX
456-107-893	456-107-893	VPLEX	VPLEX GEO 251-400 TB=CA	\$2,070	Each	33%	\$1,387	Other	VPLEX
456-107-894	456-107-894	VPLEX	VPLEX GEO 401-600 TB=CA	\$1,865	Each	33%	\$1,250	Other	VPLEX
456-107-895	456-107-895	VPLEX	VPLEX GEO 601-1000 TB=CA	\$1,680	Each	33%	\$1,126	Other	VPLEX
456-107-896	456-107-896	VPLEX	VPLEX GEO 1001+ TB=CA	\$1,595	Each	33%	\$1,069	Other	VPLEX
456-107-897	456-107-897	VPLEX	VPLEX GEOSYNCHRONY CAPACITY UPGRADE=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-898	456-107-898	VPLEX	VPLEX LOCAL CAPACITY UPGRADE=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-899	456-107-899	VPLEX	VPLEX METRO UPG LICENSE=CA	\$0	Each	33%	\$0	Other	VPLEX

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456-107-900	456-107-900	VPLEX	VPLEX GEO UPG LICENSE=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-901	456-107-901	VPLEX	VPLEX GEOSYNCHRONY BASE 1YR INCL 10TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-902	456-107-902	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 11-14TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-903	456-107-903	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 15-25TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-904	456-107-904	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 26-40TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-905	456-107-905	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 41-60TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-906	456-107-906	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 61-100TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-907	456-107-907	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 101-150TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-908	456-107-908	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 151-250TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-909	456-107-909	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 251-400TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-910	456-107-910	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 401-600TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-911	456-107-911	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 601-1000TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-912	456-107-912	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR 1001+ TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-913	456-107-913	VPLEX	VPLEX LOCAL BASE 1YR INCL 10 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-914	456-107-914	VPLEX	VPLEX LOCAL 1TB 1YR 11-14 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-915	456-107-915	VPLEX	VPLEX LOCAL 1TB 1YR 15-25 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-916	456-107-916	VPLEX	VPLEX LOCAL 1TB 1YR 26-40 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-917	456-107-917	VPLEX	VPLEX LOCAL 1TB 1YR 41-60 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-918	456-107-918	VPLEX	VPLEX LOCAL 1TB 1YR 61-100 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-919	456-107-919	VPLEX	VPLEX LOCAL 1TB 1YR 101-150 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-920	456-107-920	VPLEX	VPLEX LOCAL 1TB 1YR 151-250 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-921	456-107-921	VPLEX	VPLEX LOCAL 1TB 1YR 251-400 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-922	456-107-922	VPLEX	VPLEX LOCAL 1TB 1YR 401-600 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-923	456-107-923	VPLEX	VPLEX LOCAL 1TB 1YR 601-1000 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-924	456-107-924	VPLEX	VPLEX LOCAL 1TB 1YR 1001+ TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-925	456-107-925	VPLEX	VPLEX METRO 1 YR. BASE NEW LICENSE=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-926	456-107-926	VPLEX	VPLEX METRO 1 YR. 0-14 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-927	456-107-927	VPLEX	VPLEX METRO 1 YR. 15-25 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-928	456-107-928	VPLEX	VPLEX METRO 1 YR. 26-40 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-929	456-107-929	VPLEX	VPLEX METRO 1 YR. 41-60 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-930	456-107-930	VPLEX	VPLEX METRO 1 YR. 61-100 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-931	456-107-931	VPLEX	VPLEX METRO 1 YR. 101-150 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-932	456-107-932	VPLEX	VPLEX METRO 1 YR. 151-250 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-933	456-107-933	VPLEX	VPLEX METRO 1 YR. 251-400 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-934	456-107-934	VPLEX	VPLEX METRO 1 YR. 401-600 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-935	456-107-935	VPLEX	VPLEX METRO 1 YR. 601-1000 TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-936	456-107-936	VPLEX	VPLEX METRO 1 YR. 1001+ TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-107-937	456-107-937	VPLEX	VPLEX GEO 1 YR. BASE NEW LICENSE=CA	\$3,960	Each	33%	\$2,653	Other	VPLEX
456-107-938	456-107-938	VPLEX	VPLEX GEO 1 YR. 0-14 TB=CA	\$2,574	Each	33%	\$1,725	Other	VPLEX
456-107-939	456-107-939	VPLEX	VPLEX GEO 1 YR. 15-25 TB=CA	\$2,406	Each	33%	\$1,612	Other	VPLEX
456-107-940	456-107-940	VPLEX	VPLEX GEO 1 YR. 26-40 TB=CA	\$2,237	Each	33%	\$1,499	Other	VPLEX



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I+Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-941	456-107-941	VPLEX	VPLEX GEO 1 YR. 41-60 TB=CA	\$2,081	Each	33%	\$1,394	Other	VPLEX
456-107-942	456-107-942	VPLEX	VPLEX GEO 1 YR. 61-100 TB=CA	\$1,873	Each	33%	\$1,255	Other	VPLEX
456-107-943	456-107-943	VPLEX	VPLEX GEO 1 YR. 101-150 TB=CA	\$1,265	Each	33%	\$848	Other	VPLEX
456-107-944	456-107-944	VPLEX	VPLEX GEO 1 YR. 151-250 TB=CA	\$1,015	Each	33%	\$680	Other	VPLEX
456-107-945	456-107-945	VPLEX	VPLEX GEO 1 YR. 251-400 TB=CA	\$910	Each	33%	\$610	Other	VPLEX
456-107-946	456-107-946	VPLEX	VPLEX GEO 1 YR. 401-600 TB=CA	\$820	Each	33%	\$549	Other	VPLEX
456-107-947	456-107-947	VPLEX	VPLEX GEO 1 YR. 601-1000 TB=CA	\$740	Each	33%	\$496	Other	VPLEX
456-107-948	456-107-948	VPLEX	VPLEX GEO 1 YR. 1001+ TB=CA	\$876	Each	33%	\$587	Other	VPLEX
456-107-949	456-107-949	VPLEX	VPLEX Local License for 10TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-950	456-107-950	VPLEX	VPLEX Local License for 20TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-951	456-107-951	VPLEX	VPLEX Local License for 5TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-952	456-107-952	VPLEX	VPLEX Metro License for 10TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-953	456-107-953	VPLEX	VPLEX Metro License for 20TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-954	456-107-954	VPLEX	VPLEX Metro License for 5TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-955	456-107-955	VPLEX	VPLEX Local 5TB X-Brick Upgrade=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-956	456-107-956	VPLEX	VPLEX Metro 5TB X-Brick Upgrade=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-957	456-107-957	VPLEX	VPLEX Local License for 40TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-958	456-107-958	VPLEX	VPLEX Metro License for 40TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX
456-107-959	456-107-959	VPLEX	VPLEX Splitter for VMAX3 = IC	\$26,500	Each	33%	\$17,755	Other	VPLEX
456-107-960	456-107-960	VPLEX	VPLEX 1-1 CA VNX5200 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-961	456-107-961	VPLEX	VPLEX 1-1 CA VNX5400 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-962	456-107-962	VPLEX	VPLEX 1-1 CA VNX5600 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-107-963	456-107-963	VPLEX	VPLEX 1-1 CA VNX5800 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-108-135	456-108-135	VPLEX	RP/EX LOC BASE FOR VPLEX LIC=IC	\$27,000	Each	33%	\$18,090	Other	VPLEX
456-108-136	456-108-136	VPLEX	RP/EX REM BASE FOR VPLEX LIC=IC	\$27,000	Each	33%	\$18,090	Other	VPLEX
456-108-658	456-108-658	VPLEX	ESA FOR VPLEX - ESA COMPONENT=IC	\$0	Each	33%	\$0	Other	VPLEX
456-108-659	456-108-659	VPLEX	ESA FOR VPLEX - VMWARE COMPONENT=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-475	456-109-475	VPLEX	VPLEX V6 Base VNX5200 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-476	456-109-476	VPLEX	VPLEX V6 Base VNX5400 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-477	456-109-477	VPLEX	VPLEX V6 Base VNX5600 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-478	456-109-478	VPLEX	VPLEX V6 Base VNX5800 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-479	456-109-479	VPLEX	VPLEX V6 Base VNX7600 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-480	456-109-480	VPLEX	VPLEX V6 Base VNX8000 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-488	456-109-488	VPLEX	VPLEX V6 Metro VNX5200 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-489	456-109-489	VPLEX	VPLEX V6 Metro VNX5400 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-490	456-109-490	VPLEX	VPLEX V6 Metro VNX5600 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-491	456-109-491	VPLEX	VPLEX V6 Metro VNX5800 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-492	456-109-492	VPLEX	VPLEX V6 Metro VNX7600 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-493	456-109-493	VPLEX	VPLEX V6 Metro VNX8000 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-496	456-109-496	VPLEX	VPLEX V6 180 Day Migration LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-109-498	456-109-498	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 11-14TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-109-499	456-109-499	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 15-25TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-109-500	456-109-500	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 26-40TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-109-501	456-109-501	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 41-60TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-109-502	456-109-502	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 61-100TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-109-503	456-109-503	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 101-150TB=CA	\$0	Each	33%	\$0	Other	VPLEX
456-109-504	456-109-504	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 151-250TB=CA	\$0	Each	33%	\$0	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68)		0-100	Calculated Column L (Column I*Column K)	ALJP Proposed	ALJP Category	Product Category
				Base price from Base Price Source	UoM	Proposed Discount(%)	Price/UoM (Calculated)	(REQUIRED) use drop-down	(if applicable)	
456-109-505	456-109-505	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 251-400TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-506	456-109-506	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 401-600TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-507	456-109-507	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 601-1000 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-508	456-109-508	VPLEX	VPLEX V6 GEOSYNCHRONY 1TB 1001+ TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-509	456-109-509	VPLEX	VPLEX V6 LOCAL BASE INCL 10 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-510	456-109-510	VPLEX	VPLEX V6 LOCAL 1TB 11-14 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-511	456-109-511	VPLEX	VPLEX V6 LOCAL 1TB 15-25 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-512	456-109-512	VPLEX	VPLEX V6 LOCAL 1TB 26-40 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-513	456-109-513	VPLEX	VPLEX V6 LOCAL 1TB 41-60 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-514	456-109-514	VPLEX	VPLEX V6 LOCAL 1TB 61-100 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-515	456-109-515	VPLEX	VPLEX V6 LOCAL 1TB 101-150 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-516	456-109-516	VPLEX	VPLEX V6 LOCAL 1TB 151-250 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-517	456-109-517	VPLEX	VPLEX V6 LOCAL 1TB 251-400 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-518	456-109-518	VPLEX	VPLEX V6 LOCAL 1TB 401-600 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-519	456-109-519	VPLEX	VPLEX V6 LOCAL 1TB 601-1000 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-520	456-109-520	VPLEX	VPLEX V6 LOCAL 1TB 1001+ TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-521	456-109-521	VPLEX	VPLEX V6 METRO BASE NEW LICENSE=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-522	456-109-522	VPLEX	VPLEX V6 METRO 0-14 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-523	456-109-523	VPLEX	VPLEX V6 METRO 15-25 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-524	456-109-524	VPLEX	VPLEX V6 METRO 26-40 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-525	456-109-525	VPLEX	VPLEX V6 METRO 41-60 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-526	456-109-526	VPLEX	VPLEX V6 METRO 61-100 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-527	456-109-527	VPLEX	VPLEX V6 METRO 101-150 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-528	456-109-528	VPLEX	VPLEX V6 METRO 151-250 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-529	456-109-529	VPLEX	VPLEX V6 METRO 251-400 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-530	456-109-530	VPLEX	VPLEX V6 METRO 401-600 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-531	456-109-531	VPLEX	VPLEX V6 METRO 601-1000 TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-532	456-109-532	VPLEX	VPLEX V6 METRO 1001+ TB=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-533	456-109-533	VPLEX	VPLEX V6 GEOSYNCHRONY CAPACITY UPG=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-534	456-109-534	VPLEX	VPLEX V6 LOCAL CAPACITY UPG=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-535	456-109-535	VPLEX	VPLEX V6 METRO UPG LICENSE=CA	\$0	Each	33%	\$0	Other	VPLEX	
456-109-536	456-109-536	VPLEX	VPLEX V6 Local License 10TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX	
456-109-537	456-109-537	VPLEX	VPLEX V6 Local License 20TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX	
456-109-538	456-109-538	VPLEX	VPLEX V6 Local License 5TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX	
456-109-540	456-109-540	VPLEX	VPLEX V6 Local License 40TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX	
456-109-541	456-109-541	VPLEX	VPLEX V6 Metro License 10TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX	
456-109-542	456-109-542	VPLEX	VPLEX V6 Metro License 20TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX	
456-109-543	456-109-543	VPLEX	VPLEX V6 Metro License 5TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX	
456-109-545	456-109-545	VPLEX	VPLEX V6 Metro License 40TB X-Brick=ID	\$0	Each	33%	\$0	Other	VPLEX	
456-109-547	456-109-547	VPLEX	ESA Mgmt Pack Only for V6 VPLEX=IC	\$12,000	Each	33%	\$8,040	Other	VPLEX	
456-109-549	456-109-549	VPLEX	VPLEX V6 LOCAL for Large Capacity =IC	\$0	Each	33%	\$0	Other	VPLEX	
456-109-550	456-109-550	VPLEX	VPLEX V6 METRO for Large Capacity=IC	\$0	Each	33%	\$0	Other	VPLEX	
456-109-551	456-109-551	VPLEX	VPLEX V6 GEOSYN for Large Capacity=IC	\$0	Each	33%	\$0	Other	VPLEX	
456-109-552	456-109-552	VPLEX	VPLEX V6 1-1 CA VNX5200 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX	
456-109-553	456-109-553	VPLEX	VPLEX V6 1-1 CA VNX5400 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX	
456-109-554	456-109-554	VPLEX	VPLEX V6 1-1 CA VNX5800 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX	
456-109-555	456-109-555	VPLEX	VPLEX V6 1-1 CA VNX5800 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX	
456-110-101	456-110-101	VPLEX	VPLEX Metro VNX5200 Frame UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX	
456-110-102	456-110-102	VPLEX	VPLEX Metro VNX5400 Frame UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX	

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
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Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-110-103	456-110-103	VPLEX	VPLEX Metro VNX5600 Frame UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-104	456-110-104	VPLEX	VPLEX Metro VNX5800 Frame UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-117	456-110-117	VPLEX	VPLEX Migration Only for VMAX LIC=IC	\$250	Each	33%	\$168	Other	VPLEX
456-110-118	456-110-118	VPLEX	VPLEX Base VNXe3200 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-119	456-110-119	VPLEX	ESA Management Pack only for VPLEX=IC	\$12,000	Each	33%	\$8,040	Other	VPLEX
456-110-120	456-110-120	VPLEX	VPLEX Metro VNXe3200 Frame Based LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-896	456-110-896	VPLEX	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-897	456-110-897	VPLEX	VPLEX METRO CLOUDARRAY FC 40TBU LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-898	456-110-898	VPLEX	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-899	456-110-899	VPLEX	VPLEX METRO CLOUDARRAY FC 20TBU LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-900	456-110-900	VPLEX	VPLEX LOCAL CLOUDARRAY UPG 40 TBU LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-901	456-110-901	VPLEX	VPLEX METRO CLOUDARRAY UPG 40TBU LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-902	456-110-902	VPLEX	VPLEX BASE UNITY 300 FRAME LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-903	456-110-903	VPLEX	VPLEX METRO UNITY 300 FRAME LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-904	456-110-904	VPLEX	VPLEX BASE UNITY 400 FRAME LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-905	456-110-905	VPLEX	VPLEX METRO UNITY 400 FRAME LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-906	456-110-906	VPLEX	VPLEX BASE UNITY 500 FRAME LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-907	456-110-907	VPLEX	VPLEX METRO UNITY 500 FRAME LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-908	456-110-908	VPLEX	VPLEX BASE UNITY 600 FRAME LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-110-909	456-110-909	VPLEX	VPLEX METRO UNITY 600 FRAME LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-194	456-111-194	VPLEX	VPLEX 1-1 CA UNITY 300 TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-195	456-111-195	VPLEX	VPLEX 1-1 CA UNITY 400 TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-196	456-111-196	VPLEX	VPLEX 1-1 CA UNITY 500 TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-197	456-111-197	VPLEX	VPLEX 1-1 CA UNITY 600 TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-198	456-111-198	VPLEX	VPLEX 1-1 Metro UNITY 300 UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-199	456-111-199	VPLEX	VPLEX 1-1 Metro UNITY 400 UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-200	456-111-200	VPLEX	VPLEX 1-1 Metro UNITY 500 UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-201	456-111-201	VPLEX	VPLEX 1-1 Metro UNITY 600 UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-232	456-111-232	VPLEX	Storage M+R for VPLEX VS2 Single=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-233	456-111-233	VPLEX	Storage M+R for VPLEX VS2 Dual=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-234	456-111-234	VPLEX	Storage M+R for VPLEX VS2 Quad=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-245	456-111-245	VPLEX	VPLEX VS2 Base Unity300F/350F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-246	456-111-246	VPLEX	VPLEX VS2 Base Unity400F/450F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-247	456-111-247	VPLEX	VPLEX VS2 Base Unity500F/550F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-248	456-111-248	VPLEX	VPLEX VS2 Base Unity600F/650F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-249	456-111-249	VPLEX	VPLEX VS2 Metro Unity300F/350F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-250	456-111-250	VPLEX	VPLEX VS2 Metro Unity400F/450F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-251	456-111-251	VPLEX	VPLEX VS2 Metro Unity500F/550F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-252	456-111-252	VPLEX	VPLEX VS2 Metro Unity600F/650F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-322	456-111-322	VPLEX	VPLX V2 1-1CA Unity300F/350F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-323	456-111-323	VPLEX	VPLX V2 1-1CA Unity400F/450F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-324	456-111-324	VPLEX	VPLX V2 1-1CA Unity500F/550F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-325	456-111-325	VPLEX	VPLX V2 1-1CA Unity600F/650F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-111-326	456-111-326	VPLEX	VPLX VS2 Unity 3x0F 1-1 Metro UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-327	456-111-327	VPLEX	VPLX VS2 Unity 4x0F 1-1 Metro UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-328	456-111-328	VPLEX	VPLX VS2 Unity 5x0F 1-1 Metro UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-329	456-111-329	VPLEX	VPLX VS2 Unity 6x0F 1-1 Metro UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-410	456-111-410	VPLEX	RP/EX LOC BASE FOR VPLEX LIC=IC	\$27,000	Each	33%	\$18,090	Other	VPLEX
456-111-411	456-111-411	VPLEX	RP/EX LOC REG CAP VPLX (0-14TB)=CA	\$1,850	Each	33%	\$1,240	Other	VPLEX
456-111-412	456-111-412	VPLEX	RP/EX LOC REG CAP VPLX (15-25TB)=CA	\$1,795	Each	33%	\$1,203	Other	VPLEX
456-111-413	456-111-413	VPLEX	RP/EX LOC REG CAP VPLX (26-40TB)=CA	\$1,740	Each	33%	\$1,166	Other	VPLEX
456-111-414	456-111-414	VPLEX	RP/EX LOC REG CAP VPLX (41-60TB)=CA	\$1,690	Each	33%	\$1,132	Other	VPLEX
456-111-415	456-111-415	VPLEX	RP/EX LOC REG CAP VPLX (61-100TB)=CA	\$1,640	Each	33%	\$1,099	Other	VPLEX
456-111-416	456-111-416	VPLEX	RP/EX LOC REG CAP VPLX (101-150TB)=CA	\$1,590	Each	33%	\$1,065	Other	VPLEX
456-111-417	456-111-417	VPLEX	RP/EX LOC REG CAP VPLX (151-250TB)=CA	\$1,540	Each	33%	\$1,032	Other	VPLEX
456-111-418	456-111-418	VPLEX	RP/EX LOC REG CAP VPLX (251-400TB)=CA	\$1,500	Each	33%	\$1,005	Other	VPLEX
456-111-419	456-111-419	VPLEX	RP/EX LOC REG CAP VPLX (401-600TB)=CA	\$1,410	Each	33%	\$945	Other	VPLEX
456-111-420	456-111-420	VPLEX	RP/EX LOC REG CAP VPLX (601-1000TB)=CA	\$1,185	Each	33%	\$794	Other	VPLEX
456-111-421	456-111-421	VPLEX	RP/EX LOC REG CAP VPLX (1001TB+)=CA	\$870	Each	33%	\$583	Other	VPLEX
456-111-422	456-111-422	VPLEX	RP/EX REM BASE FOR VPLEX LIC=IC	\$27,000	Each	33%	\$18,090	Other	VPLEX
456-111-423	456-111-423	VPLEX	RP/EX REM REG CAP VPLEX (0-14TB) =CA	\$3,010	Each	33%	\$2,017	Other	VPLEX
456-111-424	456-111-424	VPLEX	RP/EX REM REG CAP VPLEX (15-25TB) =CA	\$2,750	Each	33%	\$1,843	Other	VPLEX
456-111-425	456-111-425	VPLEX	RP/EX REM REG CAP VPLEX (26-40TB) =CA	\$2,515	Each	33%	\$1,685	Other	VPLEX
456-111-426	456-111-426	VPLEX	RP/EX REM REG CAP VPLEX (41-60TB) =CA	\$2,315	Each	33%	\$1,551	Other	VPLEX
456-111-427	456-111-427	VPLEX	RP/EX REM REG CAP VPLEX (61-100TB) =CA	\$2,080	Each	33%	\$1,394	Other	VPLEX
456-111-428	456-111-428	VPLEX	RP/EX REM REG CAP VPLEX (101-150TB) =CA	\$1,950	Each	33%	\$1,307	Other	VPLEX
456-111-429	456-111-429	VPLEX	RP/EX REM REG CAP VPLEX (151-250TB) =CA	\$1,925	Each	33%	\$1,290	Other	VPLEX
456-111-430	456-111-430	VPLEX	RP/EX REM REG CAP VPLEX (251-400TB) =CA	\$1,800	Each	33%	\$1,206	Other	VPLEX
456-111-431	456-111-431	VPLEX	RP/EX REM REG CAP VPLEX (401-600TB) =CA	\$1,700	Each	33%	\$1,139	Other	VPLEX
456-111-432	456-111-432	VPLEX	RP/EX REM REG CAP VPLEX (601-1000TB) =CA	\$1,428	Each	33%	\$957	Other	VPLEX
456-111-433	456-111-433	VPLEX	RP/EX REM REG CAP VPLEX (1001TB+) =CA	\$1,050	Each	33%	\$704	Other	VPLEX
456-111-434	456-111-434	VPLEX	RP-EX Loc for VPLEX Large Capacity = IC	\$709,300	Each	33%	\$475,231	Other	VPLEX
456-111-435	456-111-435	VPLEX	RP-EX Rem for VPLEX Large Capacity = IC	\$1,296,070	Each	33%	\$868,367	Other	VPLEX
456-111-436	456-111-436	VPLEX	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-437	456-111-437	VPLEX	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-444	456-111-444	VPLEX	VPLEX V6 Base Unity300 Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-445	456-111-445	VPLEX	VPLEX V6 Base Unity400 Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-446	456-111-446	VPLEX	VPLEX V6 Base Unity500 Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-447	456-111-447	VPLEX	VPLEX V6 Base Unity600 Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-448	456-111-448	VPLEX	VPLEX VS6 Base Unity300F/350F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-449	456-111-449	VPLEX	VPLEX VS6 Base Unity400F/450F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX

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Vendor Notes:

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456-111-450	456-111-450	VPLEX	VPLEX VS6 Base Unity500F/550F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-451	456-111-451	VPLEX	VPLEX VS6 Base Unity600F/650F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-452	456-111-452	VPLEX	VPLEX V6 Metro Unity300 Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-453	456-111-453	VPLEX	VPLEX V6 Metro Unity400 Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-454	456-111-454	VPLEX	VPLEX V6 Metro Unity500 Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-455	456-111-455	VPLEX	VPLEX V6 Metro Unity600 Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-456	456-111-456	VPLEX	VPLEX VS6 Metro Unity300F/350F?LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-457	456-111-457	VPLEX	VPLEX VS6 Metro Unity400F/450F?LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-458	456-111-458	VPLEX	VPLEX VS6 Metro Unity500F/550F?LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-459	456-111-459	VPLEX	VPLEX VS6 Metro Unity600F/650F?LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-460	456-111-460	VPLEX	VPLEX V6 1-1 CA Unity300 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-461	456-111-461	VPLEX	VPLEX V6 1-1 CA Unity400 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-462	456-111-462	VPLEX	VPLEX V6 1-1 CA Unity500 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-463	456-111-463	VPLEX	VPLEX V6 1-1 CA Unity600 Frame TF LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-468	456-111-468	VPLEX	VPLEX V6 Base VNXE3200 Frame Base LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-469	456-111-469	VPLEX	VPLEX V6 Metro VNXE3200 Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-471	456-111-471	VPLEX	VPLEX VS6 VAFA LOCAL LICENSE= CA	\$0	Each	33%	\$0	Other	VPLEX
456-111-472	456-111-472	VPLEX	VPLEX VS6 VAFA METRO LICENSE= CA	\$0	Each	33%	\$0	Other	VPLEX
456-111-582	456-111-582	VPLEX	VPLEX V6 Migration for VMAX3 LIC=IC	\$26,500	Each	33%	\$17,755	Other	VPLEX
456-111-712	456-111-712	VPLEX	VPLX VS2 MET DL SCV2000/3000/3020=IC	\$33,120	Each	33%	\$22,190	Other	VPLEX
456-111-713	456-111-713	VPLEX	VPLX VS2 MET DL SC4020=IC	\$40,960	Each	33%	\$27,443	Other	VPLEX
456-111-714	456-111-714	VPLEX	VPLEX VS2 MET BASE DELL COMP SC8000 =IC	\$110,270	Each	33%	\$73,881	Other	VPLEX
456-111-715	456-111-715	VPLEX	VPLX VS2 MET DL SC8000/9000=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-111-716	456-111-716	VPLEX	VPLX VS2 LOC DL SCV2000/3000/3020=IC	\$12,140	Each	33%	\$8,134	Other	VPLEX
456-111-717	456-111-717	VPLEX	VPLX VS2 LOC DL SC4020=IC	\$14,385	Each	33%	\$9,638	Other	VPLEX
456-111-718	456-111-718	VPLEX	VPLEX VS2 LOC BASE DELL COMP SC8000 =IC	\$29,578	Each	33%	\$19,817	Other	VPLEX
456-111-719	456-111-719	VPLEX	VPLX VS2 LOC DL SC8000/9000=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX
456-111-720	456-111-720	VPLEX	VPLX VS6 MET DL SCV2000/3000/3020=IC	\$33,120	Each	33%	\$22,190	Other	VPLEX
456-111-721	456-111-721	VPLEX	VPLX VS6 MET DL? SC4020=IC	\$40,960	Each	33%	\$27,443	Other	VPLEX
456-111-722	456-111-722	VPLEX	VPLEX VS6 MET BASE DELL COMP SC8000 =IC	\$110,270	Each	33%	\$73,881	Other	VPLEX
456-111-723	456-111-723	VPLEX	VPLX VS6 MET DL SC8000/9000=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-111-724	456-111-724	VPLEX	VPLX VS6 LOC DL SCV2000/3000/3020=IC	\$12,140	Each	33%	\$8,134	Other	VPLEX
456-111-725	456-111-725	VPLEX	VPLX VS6 LOC DL? SC4020=IC	\$14,385	Each	33%	\$9,638	Other	VPLEX
456-111-726	456-111-726	VPLEX	VPLEX VS6 LOC BASE DELL COMP SC8000 =IC	\$29,578	Each	33%	\$19,817	Other	VPLEX
456-111-727	456-111-727	VPLEX	VPLX VS6 LOC DL SC8000/9000=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX
456-111-730	456-111-730	VPLEX	RP/EX VPLEX V6 VAFA Local = IC	\$123,000	Each	33%	\$82,410	Other	VPLEX
456-111-731	456-111-731	VPLEX	RP/EX VPLEX V6 VAFA Remote = IC	\$151,000	Each	33%	\$101,170	Other	VPLEX
456-111-732	456-111-732	VPLEX	RP/EX VPLEX V2 VAFA Local = IC	\$77,000	Each	33%	\$51,590	Other	VPLEX



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Vendor Notes:

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456-111-733	456-111-733	VPLEX	RP/EX VPLEX V2 VAFA Remote = IC	\$95,000	Each	33%	\$63,650	Other	VPLEX
456-111-753	456-111-753	VPLEX	VPLEX V6 MET VNX5200 Frame UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-754	456-111-754	VPLEX	VPLEX V6 MET VNX5400 Frame UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-755	456-111-755	VPLEX	VPLEX V6 MET VNX5600 Frame UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-756	456-111-756	VPLEX	VPLEX V6 MET VNX5800 Frame UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-757	456-111-757	VPLEX	VPLX VS6 Unity 3x0F 1-1 Metro UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-758	456-111-758	VPLEX	VPLX VS6 Unity 4x0F 1-1 Metro UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-759	456-111-759	VPLEX	VPLX VS6 Unity 5x0F 1-1 Metro UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-760	456-111-760	VPLEX	VPLX VS6 Unity 6x0F 1-1 Metro UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-761	456-111-761	VPLEX	VPLX V6 1-1CA Unity300F/350F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-762	456-111-762	VPLEX	VPLX V6 1-1CA Unity400F/450F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-763	456-111-763	VPLEX	VPLX V6 1-1CA Unity500F/550F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-764	456-111-764	VPLEX	VPLX V6 1-1CA Unity600F/650F LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-869	456-111-869	VPLEX	Storage M+R for VPLEX VS6 Single=IC	\$6,210	Each	33%	\$4,161	Other	VPLEX
456-111-870	456-111-870	VPLEX	Storage M+R for VPLEX VS6 Dual=IC	\$13,730	Each	33%	\$9,199	Other	VPLEX
456-111-871	456-111-871	VPLEX	Storage M+R for VPLEX VS6 Quad=IC	\$21,620	Each	33%	\$14,485	Other	VPLEX
456-111-986	456-111-986	VPLEX	VPLEX VS6 Single M and R=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-987	456-111-987	VPLEX	VPLEX VS6 Dual M and R=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-988	456-111-988	VPLEX	VPLEX VS6 Quad M and R=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-989	456-111-989	VPLEX	VPLEX VS6 LOCAL 5TB X-BRICK UPG=ID	\$0	Each	33%	\$0	Other	VPLEX
456-111-990	456-111-990	VPLEX	VPLEX VS6 METRO 5TB X-BRICK UPG=ID	\$0	Each	33%	\$0	Other	VPLEX
456-111-991	456-111-991	VPLEX	VPLEX LOCAL CLOUDARRAY UPG 40 TBU LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-992	456-111-992	VPLEX	VPLEX 1-1 Metro UNITY 300 UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-993	456-111-993	VPLEX	VPLEX 1-1 Metro UNITY 400 UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-994	456-111-994	VPLEX	VPLEX 1-1 Metro UNITY 500 UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-111-995	456-111-995	VPLEX	VPLEX 1-1 Metro UNITY 600 UPG LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-373	456-112-373	VPLEX	VPLX VS2 1-1CA DL SCV2000/3000/3020=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-374	456-112-374	VPLEX	VPLX VS2 1-1CA DL SC4020/5000/5020/F=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-375	456-112-375	VPLEX	VPLX VS2 1-1CA DL SC7000/7020/F=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-376	456-112-376	VPLEX	VPLX VS2 1-1CA DL SC8000/9000=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-377	456-112-377	VPLEX	VPLX VS6 1-1CA DL SCV2000/3000/3020=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-378	456-112-378	VPLEX	VPLX VS6 1-1CA DL SC4020/5000/5020/F=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-379	456-112-379	VPLEX	VPLX VS6 1-1CA DL SC7000/7020/F=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-380	456-112-380	VPLEX	VPLX VS6 1-1CA DL SC8000/9000=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-384	456-112-384	VPLEX	VPLX VS2 1-1CA SCV2000/3000/3020 UPG=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-385	456-112-385	VPLEX	VPLX VS2 1-1CA SC4020/5000/5020/F UPG=IC	\$25,300	Each	33%	\$16,951	Other	VPLEX
456-112-386	456-112-386	VPLEX	VPLX VS2 1-1CA SC7000/7020/F UPG=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-387	456-112-387	VPLEX	VPLX VS2 1-1CA SC9000/9000 UPG=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX

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456-112-388	456-112-388	VPLEX	VPLX VS6 1-1CA SCV2000/3000/3020 UPG=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-389	456-112-389	VPLEX	VPLX VS6 1-1CA SC4020/5000/5020/F UPG=IC	\$25,300	Each	33%	\$16,951	Other	VPLEX
456-112-390	456-112-390	VPLEX	VPLX VS6 1-1CA SC7000/7020/F UPG=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-391	456-112-391	VPLEX	VPLX VS6 1-1CA SC8000/9000 UPG=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
456-112-392	456-112-392	VPLEX	VPLX VS2 LOC DL SC7020/F=IC	\$30,260	Each	33%	\$20,274	Other	VPLEX
456-112-393	456-112-393	VPLEX	VPLX VS6 LOC DL SC7020/F=IC	\$30,260	Each	33%	\$20,274	Other	VPLEX
456-112-394	456-112-394	VPLEX	VPLX VS2 MET DL SC7020/F=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX
456-112-395	456-112-395	VPLEX	VPLX VS6 MET DL SC7020/F=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX
456-112-409	456-112-409	VPLEX	VPLX VS2 LOC DL SC5000/5020/F=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-410	456-112-410	VPLEX	VPLX VS6 LOC DL SC5000/5020/F=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-411	456-112-411	VPLEX	VPLX VS2 MET DL SC5000/5020/F=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-412	456-112-412	VPLEX	VPLX VS6 MET DL SC5000/5020/F=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-499	456-112-499	VPLEX	VPLEX VS2 Unity 300/380 Local FB SW=IC	\$12,140	Each	33%	\$8,134	Other	VPLEX
456-112-500	456-112-500	VPLEX	VPLEX VS2 Unity 400/480 Local FB SW=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-501	456-112-501	VPLEX	VPLEX VS2 Unity 500/680 Local FB SW=IC	\$30,260	Each	33%	\$20,274	Other	VPLEX
456-112-502	456-112-502	VPLEX	VPLEX VS2 Unity 600/880 Local FB SW=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX
456-112-503	456-112-503	VPLEX	VPLEX VS2 Unity 3x0F/380F Local FB SW=IC	\$12,140	Each	33%	\$8,134	Other	VPLEX
456-112-504	456-112-504	VPLEX	VPLEX VS2 Unity 4x0F/480F Local FB SW=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-505	456-112-505	VPLEX	VPLEX VS2 Unity 5x0F/680F Local FB SW=IC	\$30,260	Each	33%	\$20,274	Other	VPLEX
456-112-506	456-112-506	VPLEX	VPLEX VS2 Unity 650F/880F Local FB SW=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX
456-112-512	456-112-512	VPLEX	VPLEX VS2 VNX5200 Local FB SW=IC	\$16,070	Each	33%	\$10,767	Other	VPLEX
456-112-513	456-112-513	VPLEX	VPLEX VS2 VNX5400 Local FB SW=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-514	456-112-514	VPLEX	VPLEX VS2 VNX5600 Local FB SW=IC	\$30,290	Each	33%	\$20,294	Other	VPLEX
456-112-515	456-112-515	VPLEX	VPLEX VS2 VNX5800 Local FB SW=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX
456-112-516	456-112-516	VPLEX	VPLEX VS2 VNX7600 Local FB SW=IC	\$59,980	Each	33%	\$40,187	Other	VPLEX
456-112-517	456-112-517	VPLEX	VPLEX VS2 VNX8000 Local FB SW=IC	\$107,710	Each	33%	\$72,166	Other	VPLEX
456-112-520	456-112-520	VPLEX	VPLEX VS2 VNXE3200 Local FB SW=IC	\$8,200	Each	33%	\$5,494	Other	VPLEX
456-112-521	456-112-521	VPLEX	VPLEX VS2 Unity 300/380 Metro FB SW=IC	\$33,120	Each	33%	\$22,190	Other	VPLEX
456-112-522	456-112-522	VPLEX	VPLEX VS2 Unity 400/480 Metro FB SW=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-523	456-112-523	VPLEX	VPLEX VS2 Unity 500/680 Metro FB SW=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX
456-112-524	456-112-524	VPLEX	VPLEX VS2 Unity 600/880 Metro FB SW=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-112-525	456-112-525	VPLEX	VPLEX VS2 Unity 3x0F/380F Metro FB SW=IC	\$33,120	Each	33%	\$22,190	Other	VPLEX
456-112-526	456-112-526	VPLEX	VPLEX VS2 Unity 4x0F/480F Metro FB SW=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-527	456-112-527	VPLEX	VPLEX VS2 Unity 5x0F/680F Metro FB SW=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX
456-112-528	456-112-528	VPLEX	VPLEX VS2 Unity 650F/880F Metro FB SW=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-112-534	456-112-534	VPLEX	VPLEX VS2 VNX5200 Metro FB SW=IC	\$43,830	Each	33%	\$29,366	Other	VPLEX
456-112-535	456-112-535	VPLEX	VPLEX VS2 VNX5400 Metro FB SW=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-536	456-112-536	VPLEX	VPLEX VS2 VNX5600 Metro FB SW=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-112-537	456-112-537	VPLEX	VPLEX VS2 VNX5800 Metro FB SW=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-112-538	456-112-538	VPLEX	VPLEX VS2 VNX7600 Metro FB SW=IC	\$217,730	Each	33%	\$145,879	Other	VPLEX
456-112-539	456-112-539	VPLEX	VPLEX VS2 VNX8000 Metro FB SW=IC	\$330,410	Each	33%	\$221,375	Other	VPLEX
456-112-542	456-112-542	VPLEX	VPLEX VS2 VNXE3200 Metro FB SW=IC	\$22,400	Each	33%	\$15,008	Other	VPLEX
456-112-555	456-112-555	VPLEX	VPLEX VS2 Geosync 1TB 11-14TB SW=CA	\$2,235	Each	33%	\$1,497	Other	VPLEX
456-112-556	456-112-556	VPLEX	VPLEX VS2 Geosync 1TB 15-25TB SW=CA	\$2,010	Each	33%	\$1,347	Other	VPLEX
456-112-557	456-112-557	VPLEX	VPLEX VS2 Geosync 1TB 26-40TB SW=CA	\$1,710	Each	33%	\$1,146	Other	VPLEX
456-112-558	456-112-558	VPLEX	VPLEX VS2 Geosync 1TB 41-60TB SW=CA	\$1,450	Each	33%	\$972	Other	VPLEX
456-112-559	456-112-559	VPLEX	VPLEX VS2 Geosync 1TB 61-100TB SW=CA	\$1,305	Each	33%	\$874	Other	VPLEX
456-112-560	456-112-560	VPLEX	VPLEX VS2 Geosync 1TB 101-150TB SW=CA	\$1,110	Each	33%	\$744	Other	VPLEX
456-112-561	456-112-561	VPLEX	VPLEX VS2 Geosync 1TB 151-250TB SW=CA	\$910	Each	33%	\$610	Other	VPLEX
456-112-562	456-112-562	VPLEX	VPLEX VS2 Geosync 1TB 251-400TB SW=CA	\$760	Each	33%	\$509	Other	VPLEX
456-112-563	456-112-563	VPLEX	VPLEX VS2 Geosync 1TB 401-600TB SW=CA	\$645	Each	33%	\$432	Other	VPLEX
456-112-564	456-112-564	VPLEX	VPLEX VS2 Geosync 1TB 601-1000TB SW=CA	\$550	Each	33%	\$369	Other	VPLEX
456-112-565	456-112-565	VPLEX	VPLEX VS2 Geosync 1TB 1001+ TB SW=CA	\$505	Each	33%	\$338	Other	VPLEX
456-112-566	456-112-566	VPLEX	VPLEX VS2 Geosync Capacity UPG SW=CA	\$0	Each	33%	\$0	Other	VPLEX
456-112-580	456-112-580	VPLEX	VPLEX VS2 Metro Base New SW=CA	\$9,000	Each	33%	\$6,030	Other	VPLEX
456-112-581	456-112-581	VPLEX	VPLEX VS2 Metro 0-14TB SW=CA	\$5,850	Each	33%	\$3,920	Other	VPLEX
456-112-582	456-112-582	VPLEX	VPLEX VS2 Metro 15-25TB SW=CA	\$5,468	Each	33%	\$3,664	Other	VPLEX
456-112-583	456-112-583	VPLEX	VPLEX VS2 Metro 26-40TB SW=CA	\$5,085	Each	33%	\$3,407	Other	VPLEX
456-112-584	456-112-584	VPLEX	VPLEX VS2 Metro 41-60TB SW=CA	\$4,729	Each	33%	\$3,168	Other	VPLEX
456-112-585	456-112-585	VPLEX	VPLEX VS2 Metro 61-100TB SW=CA	\$4,256	Each	33%	\$2,852	Other	VPLEX
456-112-586	456-112-586	VPLEX	VPLEX VS2 Metro 101-150TB SW=CA	\$2,880	Each	33%	\$1,930	Other	VPLEX
456-112-587	456-112-587	VPLEX	VPLEX VS2 Metro 151-250TB SW=CA	\$2,300	Each	33%	\$1,541	Other	VPLEX
456-112-588	456-112-588	VPLEX	VPLEX VS2 Metro 251-400TB SW=CA	\$2,070	Each	33%	\$1,387	Other	VPLEX
456-112-589	456-112-589	VPLEX	VPLEX VS2 Metro 401-600TB SW=CA	\$1,865	Each	33%	\$1,250	Other	VPLEX
456-112-590	456-112-590	VPLEX	VPLEX VS2 Metro 601-1000TB SW=CA	\$1,680	Each	33%	\$1,126	Other	VPLEX
456-112-591	456-112-591	VPLEX	VPLEX VS2 Metro 1001+ TB SW=CA	\$1,595	Each	33%	\$1,069	Other	VPLEX
456-112-592	456-112-592	VPLEX	VPLEX VS2 Metro UPG SW=CA	\$0	Each	33%	\$0	Other	VPLEX
456-112-593	456-112-593	VPLEX	VPLEX VS2 10TB X-Brick Local SW=ID	\$36,375	Each	33%	\$24,371	Other	VPLEX
456-112-594	456-112-594	VPLEX	VPLEX VS2 20TB X-Brick Local SW=ID	\$61,990	Each	33%	\$41,533	Other	VPLEX
456-112-595	456-112-595	VPLEX	VPLEX VS2 5TB X-Brick Local SW=ID	\$24,500	Each	33%	\$16,415	Other	VPLEX
456-112-596	456-112-596	VPLEX	VPLEX VS2 40TB X-Brick Local SW=ID	\$98,515	Each	33%	\$66,005	Other	VPLEX
456-112-597	456-112-597	VPLEX	VPLEX VS2 5TB X-Brick Local UPG SW=ID	\$15,750	Each	33%	\$10,553	Other	VPLEX
456-112-598	456-112-598	VPLEX	VPLEX VS2 10TB X-Brick Metro SW=ID	\$98,425	Each	33%	\$65,945	Other	VPLEX
456-112-599	456-112-599	VPLEX	VPLEX VS2 20TB X-Brick Metro SW=ID	\$167,795	Each	33%	\$112,423	Other	VPLEX
456-112-600	456-112-600	VPLEX	VPLEX VS2 5TB X-Brick Metro SW=ID	\$66,295	Each	33%	\$44,418	Other	VPLEX
456-112-601	456-112-601	VPLEX	VPLEX VS2 40TB X-Brick Metro SW=ID	\$266,670	Each	33%	\$178,669	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Calculated Column I (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-112-602	456-112-602	VPLEX	VPLEX VS2 5TB X-Brick Metro UPG SW=ID	\$42,620	Each	33%	\$28,555	Other	VPLEX
456-112-608	456-112-608	VPLEX	VPLEX VS2 1-1 CA VNX5200 FB SW=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-609	456-112-609	VPLEX	VPLEX VS2 1-1 CA VNX5400 FB SW=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-610	456-112-610	VPLEX	VPLEX VS2 1-1 CA VNX5600 FB SW=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-611	456-112-611	VPLEX	VPLEX VS2 1-1 CA VNX5800 FB SW=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-612	456-112-612	VPLEX	VPLEX VS2 VNX5200 1-1 Metro UPG SW=IC	\$52,660	Each	33%	\$35,282	Other	VPLEX
456-112-613	456-112-613	VPLEX	VPLEX VS2 VNX5400 1-1 Metro UPG SW=IC	\$57,780	Each	33%	\$38,713	Other	VPLEX
456-112-614	456-112-614	VPLEX	VPLEX VS2 VNX5600 1-1 Metro UPG SW=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-615	456-112-615	VPLEX	VPLEX VS2 VNX5800 1-1 Metro UPG SW=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
456-112-622	456-112-622	VPLEX	VPLEX VS2 1-1 CA Unity 300/380 SW=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-623	456-112-623	VPLEX	VPLEX VS2 1-1 CA Unity 400/480 SW=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-624	456-112-624	VPLEX	VPLEX VS2 1-1 CA Unity 500/680 SW=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-625	456-112-625	VPLEX	VPLEX VS2 1-1 CA Unity 600/880 SW=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-626	456-112-626	VPLEX	VPLEX VS2 Unity 3x0 1-1 Metro UPG SW=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-627	456-112-627	VPLEX	VPLEX VS2 Unity 4x0 1-1 Metro UPG SW=IC	\$25,300	Each	33%	\$16,951	Other	VPLEX
456-112-628	456-112-628	VPLEX	VS2 Unity 5x0/680 1-1 Metro UPG SW=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-629	456-112-629	VPLEX	VS2 Unity 650/880 1-1 Metro UPG SW=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
456-112-630	456-112-630	VPLEX	VPLEX VS2 1-1 CA Unity 350F/380F SW=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-631	456-112-631	VPLEX	VPLEX VS2 1-1 CA Unity 450F/480F SW=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-632	456-112-632	VPLEX	VPLEX VS2 1-1 CA Unity 550F/680F SW=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-633	456-112-633	VPLEX	VPLEX VS2 1-1 CA Unity 650F/880F SW=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-634	456-112-634	VPLEX	VPLEX VS2 Unity 3x0F 1-1 Metro UPG SW=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-635	456-112-635	VPLEX	VPLEX VS2 Unity 4x0F 1-1 Metro UPG SW=IC	\$25,300	Each	33%	\$16,951	Other	VPLEX
456-112-636	456-112-636	VPLEX	VS2 Unity 5x0F/680F 1-1 Metro UPG SW=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-637	456-112-637	VPLEX	VS2 Unity 650F/880F 1-1 Metro UPG SW=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
456-112-638	456-112-638	VPLEX	VPLX VS2 1-1 DL SCV2000/3000/3020 SW=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-639	456-112-639	VPLEX	VPLX VS2 1-1 DL SC4020/5000/5020/F SW=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-640	456-112-640	VPLEX	VPLX VS2 1-1 DL SC7000/7020/F SW=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-641	456-112-641	VPLEX	VPLX VS2 1-1 DL SC8000/9000 SW=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-642	456-112-642	VPLEX	VPLX VS2 1-1 SCV2000/3000/3020 UP SW=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-643	456-112-643	VPLEX	VPLX VS2 1-1 SC4020/5000/5020/F UP SW=IC	\$25,300	Each	33%	\$16,951	Other	VPLEX
456-112-644	456-112-644	VPLEX	VPLX VS2 1-1 SC7000/7020/F UP SW=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-645	456-112-645	VPLEX	VPLX VS2 1-1 SC8000/9000 UP SW=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
456-112-646	456-112-646	VPLEX	VPLX VS2 DL SCV2000/3000/3020 Loc SW=IC	\$12,140	Each	33%	\$8,134	Other	VPLEX
456-112-647	456-112-647	VPLEX	VPLX VS2 DL SC4020 Local SW=IC	\$14,385	Each	33%	\$9,638	Other	VPLEX
456-112-648	456-112-648	VPLEX	VPLX VS2 DL SC5000/5020/F Local SW=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-649	456-112-649	VPLEX	VPLX VS2 DL SC7020/F Local SW=IC	\$30,260	Each	33%	\$20,274	Other	VPLEX
456-112-650	456-112-650	VPLEX	VPLX VS2 DL SC8000/9000 Local SW=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-112-651	456-112-651	VPLEX	VPLX VS2 DL SCV2000/3000/3020 Met SW=IC	\$33,120	Each	33%	\$22,190	Other	VPLEX
456-112-652	456-112-652	VPLEX	VPLX VS2 DL SC4020 Metro SW=IC	\$40,960	Each	33%	\$27,443	Other	VPLEX
456-112-653	456-112-653	VPLEX	VPLX VS2 DL SC5000/5020/F Metro SW=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-654	456-112-654	VPLEX	VPLX VS2 DL SC7020/F Metro SW=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX
456-112-655	456-112-655	VPLEX	VPLX VS2 DL SC8000/9000 Metro SW=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-112-662	456-112-662	VPLEX	VPLEX VS6 VNX5200 Local FB SW=IC	\$16,070	Each	33%	\$10,767	Other	VPLEX
456-112-663	456-112-663	VPLEX	VPLEX VS6 VNX5400 Local FB SW=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-664	456-112-664	VPLEX	VPLEX VS6 VNX5600 Local FB SW=IC	\$30,290	Each	33%	\$20,294	Other	VPLEX
456-112-665	456-112-665	VPLEX	VPLEX VS6 VNX5800 Local FB SW=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX
456-112-666	456-112-666	VPLEX	VPLEX VS6 VNX7600 Local FB SW=IC	\$59,980	Each	33%	\$40,187	Other	VPLEX
456-112-667	456-112-667	VPLEX	VPLEX VS6 VNX8000 Local FB SW=IC	\$107,710	Each	33%	\$72,166	Other	VPLEX
456-112-670	456-112-670	VPLEX	VPLEX VS6 VNXE3200 Local FB SW=IC	\$8,200	Each	33%	\$5,494	Other	VPLEX
456-112-676	456-112-676	VPLEX	VPLEX VS6 VNX5200 Metro FB SW=IC	\$43,830	Each	33%	\$29,366	Other	VPLEX
456-112-677	456-112-677	VPLEX	VPLEX VS6 VNX5400 Metro FB SW=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-678	456-112-678	VPLEX	VPLEX VS6 VNX5600 Metro FB SW=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX
456-112-679	456-112-679	VPLEX	VPLEX VS6 VNX5800 Metro FB SW=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-112-680	456-112-680	VPLEX	VPLEX VS6 VNX7600 Metro FB SW=IC	\$217,730	Each	33%	\$145,879	Other	VPLEX
456-112-681	456-112-681	VPLEX	VPLEX VS6 VNX8000 Metro FB SW=IC	\$330,410	Each	33%	\$221,375	Other	VPLEX
456-112-684	456-112-684	VPLEX	VPLEX VS6 VNXE3200 Metro FB SW=IC	\$22,400	Each	33%	\$15,008	Other	VPLEX
456-112-685	456-112-685	VPLEX	VPLEX VS6 Unity 300/380 Local FB SW=IC	\$12,140	Each	33%	\$8,134	Other	VPLEX
456-112-686	456-112-686	VPLEX	VPLEX VS6 Unity 400/480 Local FB SW=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-687	456-112-687	VPLEX	VPLEX VS6 Unity 500/680 Local FB SW=IC	\$30,260	Each	33%	\$20,274	Other	VPLEX
456-112-688	456-112-688	VPLEX	VPLEX VS6 Unity 600/880 Local FB SW=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX
456-112-689	456-112-689	VPLEX	VPLEX VS6 Unity 3x0F/380F Local FB SW=IC	\$12,140	Each	33%	\$8,134	Other	VPLEX
456-112-690	456-112-690	VPLEX	VPLEX VS6 Unity 4x0F/480F Local FB SW=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-691	456-112-691	VPLEX	VPLEX VS6 Unity 5x0F/680F Local FB SW=IC	\$30,260	Each	33%	\$20,274	Other	VPLEX
456-112-692	456-112-692	VPLEX	VPLEX VS6 Unity 650F/880F Local FB SW=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX
456-112-693	456-112-693	VPLEX	VPLEX VS6 Unity 300/380 Metro FB SW=IC	\$33,120	Each	33%	\$22,190	Other	VPLEX
456-112-694	456-112-694	VPLEX	VPLEX VS6 Unity 400/480?Metro FB SW=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-695	456-112-695	VPLEX	VPLEX VS6 Unity 500/680 Metro FB SW=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX
456-112-696	456-112-696	VPLEX	VPLEX VS6 Unity 600/880?Metro FB SW=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-112-697	456-112-697	VPLEX	VPLEX VS6 Unity 3x0F/380F?Metro FB SW=IC	\$33,120	Each	33%	\$22,190	Other	VPLEX
456-112-698	456-112-698	VPLEX	VPLEX VS6 Unity 4x0F/480F Metro FB SW=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-699	456-112-699	VPLEX	VPLEX VS6 Unity 5x0F/680F?Metro FB SW=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX
456-112-700	456-112-700	VPLEX	VPLEX VS6 Unity 650F/880F?Metro FB SW=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-112-701	456-112-701	VPLEX	VPLEX VS6 10TB X-Brick Local SW=ID	\$36,375	Each	33%	\$24,371	Other	VPLEX
456-112-702	456-112-702	VPLEX	VPLEX VS6 20TB X-Brick Local SW=ID	\$61,990	Each	33%	\$41,533	Other	VPLEX
456-112-703	456-112-703	VPLEX	VPLEX VS6 5TB X-Brick Local SW=ID	\$24,500	Each	33%	\$16,415	Other	VPLEX



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-112-704	456-112-704	VPLEX	VPLEX VS6 40TB X-Brick Local SW=ID	\$98,515	Each	33%	\$66,005	Other	VPLEX
456-112-705	456-112-705	VPLEX	VPLEX VS6 5TB X-Brick Local UPG SW=ID	\$15,750	Each	33%	\$10,553	Other	VPLEX
456-112-706	456-112-706	VPLEX	VPLEX VS6 10TB X-Brick Metro SW=ID	\$98,425	Each	33%	\$65,945	Other	VPLEX
456-112-707	456-112-707	VPLEX	VPLEX VS6 20TB X-Brick Metro SW=ID	\$167,795	Each	33%	\$112,423	Other	VPLEX
456-112-708	456-112-708	VPLEX	VPLEX VS6 5TB X-Brick Metro SW=ID	\$66,295	Each	33%	\$44,418	Other	VPLEX
456-112-709	456-112-709	VPLEX	VPLEX VS6 40TB X-Brick Metro SW=ID	\$266,670	Each	33%	\$178,669	Other	VPLEX
456-112-710	456-112-710	VPLEX	VPLEX VS6 5TB X-Brick Metro UPG SW=ID	\$42,620	Each	33%	\$28,555	Other	VPLEX
456-112-714	456-112-714	VPLEX	VPLEX VS6 1-1 CA VNX5200 FB SW=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-715	456-112-715	VPLEX	VPLEX VS6 1-1 CA VNX5400 FB SW=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-716	456-112-716	VPLEX	VPLEX VS6 1-1 CA VNX5600 FB SW=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-717	456-112-717	VPLEX	VPLEX VS6 1-1 CA VNX5800 FB SW=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-718	456-112-718	VPLEX	VPLEX VS6 VNX5200 1-1 Metro UPG SW=IC	\$52,660	Each	33%	\$35,282	Other	VPLEX
456-112-719	456-112-719	VPLEX	VPLEX VS6 VNX5400 1-1 Metro UPG SW=IC	\$57,780	Each	33%	\$38,713	Other	VPLEX
456-112-720	456-112-720	VPLEX	VPLEX VS6 VNX5600 1-1 Metro UPG SW=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-721	456-112-721	VPLEX	VPLEX VS6 VNX5800 1-1 Metro UPG SW=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
456-112-722	456-112-722	VPLEX	VPLEX VS6 1-1 CA Unity 300/380 FB SW=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-723	456-112-723	VPLEX	VPLEX VS6 1-1 CA Unity 400/480 FB SW=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-724	456-112-724	VPLEX	VPLEX VS6 1-1 CA Unity 500/680 FB SW=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-725	456-112-725	VPLEX	VPLEX VS6 1-1 CA Unity 600/880 FB SW=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-726	456-112-726	VPLEX	VPLEX VS6 Unity 3x0F 1-1 Metro UPG SW=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-727	456-112-727	VPLEX	VPLEX VS6 Unity 4x0F 1-1 Metro UPG SW=IC	\$25,300	Each	33%	\$16,951	Other	VPLEX
456-112-728	456-112-728	VPLEX	VS6 Unity 5x0F/680F 1-1 Metro UPG SW=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-729	456-112-729	VPLEX	VS6 Unity 650F/880F 1-1 Metro UPG SW=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
456-112-730	456-112-730	VPLEX	VPLX VS6 1-1 CA Unity 3x0F FB SW=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-731	456-112-731	VPLEX	VPLX VS6 1-1 CA Unity 4x0F FB SW=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-732	456-112-732	VPLEX	VPLX VS6 1-1 CA Unity 5x0F/680F FB SW=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-733	456-112-733	VPLEX	VPLX VS6 1-1 CA Unity 650F/880F FB SW=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-734	456-112-734	VPLEX	VPLEX VS6 Unity 3x0 1-1 Metro UPG SW=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-735	456-112-735	VPLEX	VPLEX VS6 Unity 4x0 1-1 Metro UPG SW=IC	\$25,300	Each	33%	\$16,951	Other	VPLEX
456-112-736	456-112-736	VPLEX	VS6 Unity 500/680 1-1 Metro UPG SW=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-737	456-112-737	VPLEX	VS6 Unity 600/880 1-1 Metro UPG SW=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
456-112-738	456-112-738	VPLEX	VPLX VS6 1-1 DL SCV2000/3000/3020 SW=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
456-112-739	456-112-739	VPLEX	VPLX VS6 1-1 DL SC4020/5000/5020/F SW=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
456-112-740	456-112-740	VPLEX	VPLX VS6 1-1 DL SC7000/7020/F SW=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
456-112-741	456-112-741	VPLEX	VPLX VS6 1-1 DL SC8000/9000 SW=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
456-112-742	456-112-742	VPLEX	VPLX VS6 1-1 SCV2000/3000/3020 UP SW=IC	\$0	Each	33%	\$0	Other	VPLEX
456-112-743	456-112-743	VPLEX	VPLX VS6 1-1 SC4020/5000/5020/F UP SW=IC	\$25,300	Each	33%	\$16,951	Other	VPLEX
456-112-744	456-112-744	VPLEX	VPLX VS6 1-1 SC7000/7020/F UP SW=IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
456-112-745	456-112-745	VPLEX	VPLX VS6 1-1 SC8000/9000 UP SW=IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
456-112-747	456-112-747	VPLEX	VPLEX VS6 Geosync 1TB 11-14TB SW=CA	\$2,235	Each	33%	\$1,497	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	\$0 Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I) ALJP Category (REQUIRED) use drop-down	Column K Product Category (if applicable)
456-112-748	456-112-748	VPLEX	VPLEX VS6 Geosync 1TB 15-25TB SW=CA	\$2,010	Each	33%	\$1,347	Other	VPLEX
456-112-749	456-112-749	VPLEX	VPLEX VS6 Geosync 1TB 26-40TB SW=CA	\$1,710	Each	33%	\$1,146	Other	VPLEX
456-112-750	456-112-750	VPLEX	VPLEX VS6 Geosync1TB 41-60TB SW=CA	\$1,450	Each	33%	\$972	Other	VPLEX
456-112-751	456-112-751	VPLEX	VPLEX VS6 Geosync 1TB 61-100TB SW=CA	\$1,305	Each	33%	\$874	Other	VPLEX
456-112-752	456-112-752	VPLEX	VPLEX VS6 Geosync 1TB 101-150TB SW=CA	\$1,110	Each	33%	\$744	Other	VPLEX
456-112-753	456-112-753	VPLEX	VPLEX VS6 Geosync 1TB 151-250TB SW=CA	\$910	Each	33%	\$610	Other	VPLEX
456-112-754	456-112-754	VPLEX	VPLEX VS6 Geosync 1TB 251-400TB SW=CA	\$760	Each	33%	\$509	Other	VPLEX
456-112-755	456-112-755	VPLEX	VPLEX VS6 Geosync 1TB 401-600TB SW=CA	\$645	Each	33%	\$432	Other	VPLEX
456-112-756	456-112-756	VPLEX	VPLEX VS6 Geosync 1TB 601-1000TB SW=CA	\$550	Each	33%	\$369	Other	VPLEX
456-112-757	456-112-757	VPLEX	VPLEX VS6 Geosync 1TB 1001+ TB SW=CA	\$505	Each	33%	\$338	Other	VPLEX
456-112-758	456-112-758	VPLEX	VPLEX VS6 Geosync CAPACITY UPG SW=CA	\$0	Each	33%	\$0	Other	VPLEX
456-112-772	456-112-772	VPLEX	VPLEX VS6 Metro Capacity Base New SW=CA	\$9,000	Each	33%	\$6,030	Other	VPLEX
456-112-773	456-112-773	VPLEX	VPLEX VS6 Metro 0-14TB SW=CA	\$5,850	Each	33%	\$3,920	Other	VPLEX
456-112-774	456-112-774	VPLEX	VPLEX VS6 Metro 15-25TB SW=CA	\$5,468	Each	33%	\$3,664	Other	VPLEX
456-112-775	456-112-775	VPLEX	VPLEX VS6 Metro 26-40TB SW=CA	\$5,085	Each	33%	\$3,407	Other	VPLEX
456-112-776	456-112-776	VPLEX	VPLEX VS6 Metro 41-60TB SW=CA	\$4,729	Each	33%	\$3,168	Other	VPLEX
456-112-777	456-112-777	VPLEX	VPLEX VS6 Metro 61-100TB SW=CA	\$4,256	Each	33%	\$2,852	Other	VPLEX
456-112-778	456-112-778	VPLEX	VPLEX VS6 Metro 101-150TB SW=CA	\$2,880	Each	33%	\$1,930	Other	VPLEX
456-112-779	456-112-779	VPLEX	VPLEX VS6 Metro 151-250TB SW=CA	\$2,300	Each	33%	\$1,541	Other	VPLEX
456-112-780	456-112-780	VPLEX	VPLEX VS6 Metro 251-400TB SW=CA	\$2,070	Each	33%	\$1,387	Other	VPLEX
456-112-781	456-112-781	VPLEX	VPLEX VS6 Metro 401-600TB SW=CA	\$1,865	Each	33%	\$1,250	Other	VPLEX
456-112-782	456-112-782	VPLEX	VPLEX VS6 Metro 601-1000TB SW=CA	\$1,680	Each	33%	\$1,126	Other	VPLEX
456-112-783	456-112-783	VPLEX	VPLEX VS6 Metro 1001+ TB SW=CA	\$1,595	Each	33%	\$1,069	Other	VPLEX
456-112-784	456-112-784	VPLEX	VPLEX VS6 Metro Capacity UPG SW=CA	\$0	Each	33%	\$0	Other	VPLEX
456-112-787	456-112-787	VPLEX	VPLX VS6 LOC DL SCV2000/3000/3020 SW=IC	\$12,140	Each	33%	\$8,134	Other	VPLEX
456-112-788	456-112-788	VPLEX	VPLX VS6 LOC DL SC4020 SW=IC	\$14,385	Each	33%	\$9,638	Other	VPLEX
456-112-789	456-112-789	VPLEX	VPLX VS6 LOC DL SC5000/5020/F SW=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-112-790	456-112-790	VPLEX	VPLX VS6 LOC DL SC7020/F SW=IC	\$30,260	Each	33%	\$20,274	Other	VPLEX
456-112-791	456-112-791	VPLEX	VPLX VS6 LOC DL SC8000/9000 SW=IC	\$39,490	Each	33%	\$26,458	Other	VPLEX
456-112-792	456-112-792	VPLEX	VPLX VS6 MET DL SCV2000/3000/3020 SW=IC	\$33,120	Each	33%	\$22,190	Other	VPLEX
456-112-793	456-112-793	VPLEX	VPLX VS6 MET DL SC4020 SW=IC	\$40,960	Each	33%	\$27,443	Other	VPLEX
456-112-794	456-112-794	VPLEX	VPLX VS6 MET DL SC5000/5020/F SW=IC	\$75,800	Each	33%	\$50,786	Other	VPLEX
456-112-795	456-112-795	VPLEX	VPLX VS6 MET DL SC7020/F SW=IC	\$144,740	Each	33%	\$96,976	Other	VPLEX
456-112-796	456-112-796	VPLEX	VPLX VS6 MET DL SC8000/9000 SW=IC	\$172,880	Each	33%	\$115,830	Other	VPLEX
456-113-133	456-113-133	VPLEX	Storage M+R for VPLEX LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-113-219	456-113-219	VPLEX	VPLEX VS2 CloudArray Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-113-220	456-113-220	VPLEX	VPLEX VS6 CloudArray Frame LIC=IC	\$0	Each	33%	\$0	Other	VPLEX
456-114-099	456-114-099	VPLEX	VPLEX VS6 PowerStore 1000 Metro FB SW=IC	\$52,255	Each	33%	\$35,011	Other	VPLEX
456-114-100	456-114-100	VPLEX	VPLEX VS6 PowerStore 3000 Metro FB SW=IC	\$59,112	Each	33%	\$39,605	Other	VPLEX
456-114-101	456-114-101	VPLEX	VPLEX VS6 PowerStore 5000 Metro FB SW=IC	\$62,114	Each	33%	\$41,616	Other	VPLEX
456-114-102	456-114-102	VPLEX	VPLEX VS6 PowerStore 7000 Metro FB SW=IC	\$65,283	Each	33%	\$43,740	Other	VPLEX
456-114-103	456-114-103	VPLEX	VPLEX VS6 PowerStore 9000 Metro FB SW=IC	\$68,633	Each	33%	\$45,984	Other	VPLEX
456-114-104	456-114-104	VPLEX	VPLEX VS6 PowerStore 1000 Local FB SW=IC	\$28,880	Each	33%	\$19,350	Other	VPLEX
456-114-105	456-114-105	VPLEX	VPLEX VS6 PowerStore 3000 Local FB SW=IC	\$26,447	Each	33%	\$17,719	Other	VPLEX
456-114-106	456-114-106	VPLEX	VPLEX VS6 PowerStore 5000 Local FB SW=IC	\$34,022	Each	33%	\$22,795	Other	VPLEX
456-114-107	456-114-107	VPLEX	VPLEX VS6 PowerStore 7000 Local FB SW=IC	\$40,259	Each	33%	\$26,974	Other	VPLEX
456-114-108	456-114-108	VPLEX	VPLEX VS6 PowerStore 9000 Local FB SW=IC	\$49,614	Each	33%	\$33,241	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L-(Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
457-101-160	457-101-160	VPLEX	RP/EX LOC BASE FOR VPLEX =CA	\$0	Each	33%	\$0	Other	VPLEX
457-101-162	457-101-162	VPLEX	RP/EX REM BASE FOR VPLEX =CA	\$0	Each	33%	\$0	Other	VPLEX
458-000-066	458-000-066	VPLEX	VPLEX MIGRATION PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-000-090	458-000-090	VPLEX	VPLEX GEOSYN PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-000-091	458-000-091	VPLEX	VPLEX GEO PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-000-092	458-000-092	VPLEX	VPLEX LOCAL PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-000-110	458-000-110	VPLEX	VPLEX LOCAL XTREMIO PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-000-161	458-000-161	VPLEX	RP/EX LOCAL VPLEX PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-000-162	458-000-162	VPLEX	RP/EX REMOTE VPLEX PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-000-261	458-000-261	VPLEX	VPLEX SPLITTER FOR VMAX3 PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-000-399	458-000-399	VPLEX	RP-EX VPLEX Large Capacity Promo	\$0	Each	33%	\$0	Other	VPLEX
458-000-513	458-000-513	VPLEX	VPLEX METRO XTREMIO PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-000-516	458-000-516	VPLEX	ESA FOR VPLEX PRODUCT=IC	\$0	Each	33%	\$0	Other	VPLEX
458-000-535	458-000-535	VPLEX	VPLEX METRO PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-118	458-001-118	VPLEX	VPLEX GEOSYNCHRONY CAPACITY	\$0	Each	33%	\$0	Other	VPLEX
458-001-120	458-001-120	VPLEX	ESA MANAGEMENT PACK FOR VPLEX PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-125	458-001-125	VPLEX	VPLEX LARGE CAPACITY LICENSES	\$0	Each	33%	\$0	Other	VPLEX
458-001-126	458-001-126	VPLEX	VPLEX 1-1 CA VNX FRAME TF PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-128	458-001-128	VPLEX	VPLEX GEOSYNCHRONY LARGE CAP LICENSE	\$0	Each	33%	\$0	Other	VPLEX
458-001-131	458-001-131	VPLEX	VPLEX MIGRATION FOR VMAX PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-318	458-001-318	VPLEX	VPLEX CLOUDARRAY METRO PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-348	458-001-348	VPLEX	VPLEX V6 MIGRATION PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-349	458-001-349	VPLEX	VPLEX V6 GEOSYN PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-350	458-001-350	VPLEX	VPLEX V6 LOCAL PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-351	458-001-351	VPLEX	VPLEX V6 METRO PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-352	458-001-352	VPLEX	VPLEX V6 LOCAL XTREMIO PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-353	458-001-353	VPLEX	VPLEX V6 METRO XTREMIO PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-355	458-001-355	VPLEX	ESA MANAGEMENT PACK FOR VPLEX V6 PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-356	458-001-356	VPLEX	VPLEX V6 SPLITTER FOR VMAX3 PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-358	458-001-358	VPLEX	VPLEX V6 GEOSYN LARGE CAP LICENSE	\$0	Each	33%	\$0	Other	VPLEX
458-001-359	458-001-359	VPLEX	VPLEX V6 1-1 CA VNX FRAME TF PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-493	458-001-493	VPLEX	VPLEX 1-1 CA UNITY FRAME TF PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-528	458-001-528	VPLEX	Storage M+R for VPLEX	\$0	Each	33%	\$0	Other	VPLEX
458-001-718	458-001-718	VPLEX	RP/EX LOCAL VPLEX VS6 PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-719	458-001-719	VPLEX	RP/EX REMOTE VPLEX VS6 PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-720	458-001-720	VPLEX	RP-EX VPLEX for Large Capacity Promo	\$0	Each	33%	\$0	Other	VPLEX
458-001-721	458-001-721	VPLEX	VPLEX LOCAL CLOUDARRAY FC 20TBU=IC	\$0	Each	33%	\$0	Other	VPLEX
458-001-722	458-001-722	VPLEX	VPLEX LOCAL CLOUDARRAY FC 40TBU=IC	\$0	Each	33%	\$0	Other	VPLEX
458-001-724	458-001-724	VPLEX	VPLEX V6 UNITY LOCAL FRAME PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-725	458-001-725	VPLEX	VPLEX V6 UNITY METRO FRAME PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-726	458-001-726	VPLEX	VPLEX V6 1-1 CA UNITY FRAME TF PRODUCT	\$0	Each	33%	\$0	Other	VPLEX
458-001-732	458-001-732	VPLEX	VPLEX VS6 VAFA LOCAL PRODUCT=CA	\$0	Each	33%	\$0	Other	VPLEX
458-001-733	458-001-733	VPLEX	VPLEX VS6 VAFA METRO PRODUCT=CA	\$0	Each	33%	\$0	Other	VPLEX
458-001-754	458-001-754	VPLEX	VPLEX V6 LOCAL LARGE CAPACITY LICENSES	\$0	Each	33%	\$0	Other	VPLEX
458-001-755	458-001-755	VPLEX	VPLEX V6 METRO LARGE CAPACITY LICENSES	\$0	Each	33%	\$0	Other	VPLEX
458-001-807	458-001-807	VPLEX	VPLX VS2 METRO DELL SC SERIES	\$0	Each	33%	\$0	Other	VPLEX
458-001-808	458-001-808	VPLEX	VPLX VS2 LOCAL DELL SC SERIES	\$0	Each	33%	\$0	Other	VPLEX
458-001-809	458-001-809	VPLEX	VPLX VS6 METRO DELL SC SERIES	\$0	Each	33%	\$0	Other	VPLEX
458-001-810	458-001-810	VPLEX	VPLX VS6 LOCAL DELL SC SERIES	\$0	Each	33%	\$0	Other	VPLEX
458-001-819	458-001-819	VPLEX	RP/EX VPLEX V6 VAFA Local Product	\$0	Each	33%	\$0	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Calculated Column L(Column I)(Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-001-820	458-001-820	VPLEX	RP/EX VPLEX V6 VAFA Remote Product	\$0	Each	33%	\$0	Other	VPLEX
458-001-821	458-001-821	VPLEX	RP/EX VPLEX V2 VAFA Local Product	\$0	Each	33%	\$0	Other	VPLEX
458-001-822	458-001-822	VPLEX	RP/EX VPLEX V2 VAFA Remote Product	\$0	Each	33%	\$0	Other	VPLEX
458-001-936	458-001-936	VPLEX	Storage Monitoring + Reporting for VPLEX	\$0	Each	33%	\$0	Other	VPLEX
458-001-940	458-001-940	VPLEX	VPLEX LOCAL CLOUDARRAY UPG 40 TBU=IC	\$0	Each	33%	\$0	Other	VPLEX
458-002-043	458-002-043	VPLEX	VPLX VS2 1-1CA DELL SC SERIES	\$0	Each	33%	\$0	Other	VPLEX
458-002-044	458-002-044	VPLEX	VPLX VS6 1-1CA DELL SC SERIES	\$0	Each	33%	\$0	Other	VPLEX
458-002-069	458-002-069	VPLEX	VPLEX VS2 GEOSYNC CAP BASE 10TB SW=CA	\$0	Each	33%	\$0	Other	VPLEX
458-002-070	458-002-070	VPLEX	VPLEX VS2 GEOSYNC CAPACITY SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-072	458-002-072	VPLEX	VPLEX VS2 METRO CAPACITY SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-073	458-002-073	VPLEX	VPLEX VS2 XTREMIO LOCAL SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-074	458-002-074	VPLEX	VPLEX VS2 XTREMIO METRO SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-076	458-002-076	VPLEX	VPLEX VS2 LARGE CAP METRO+LOCAL SW=IC	\$1,207,530	Each	33%	\$809,045	Other	VPLEX
458-002-077	458-002-077	VPLEX	VPLEX VS2 LARGE CAPACITY GEOSYNC SW=IC	\$401,390	Each	33%	\$268,931	Other	VPLEX
458-002-078	458-002-078	VPLEX	VPLEX VS2 1-1 CA VNX Frame SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-081	458-002-081	VPLEX	VPLEX VS2 1-1 CA UNITY FRAME SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-082	458-002-082	VPLEX	VPLX VS2 1-1CA DELL SC SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-083	458-002-083	VPLEX	VPLX VS2 DELL SC LOCAL SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-084	458-002-084	VPLEX	VPLX VS2 DELL SC METRO SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-085	458-002-085	VPLEX	VPLEX VS2 180 DAY MIGRATION SW=IC	\$0	Each	33%	\$0	Other	VPLEX
458-002-088	458-002-088	VPLEX	VPLEX VS6 UNITY LOCAL FRAME SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-089	458-002-089	VPLEX	VPLEX VS6 UNITY METRO FRAME SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-090	458-002-090	VPLEX	VPLEX VS6 XTREMIO LOCAL SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-091	458-002-091	VPLEX	VPLEX VS6 XTREMIO METRO SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-092	458-002-092	VPLEX	VPLEX VS6 LARGE CAPACITY GEOSYNC SW=IC	\$401,390	Each	33%	\$268,931	Other	VPLEX
458-002-093	458-002-093	VPLEX	VPLEX VS6 LARGE CAP METRO+LOCAL SW=IC	\$1,207,530	Each	33%	\$809,045	Other	VPLEX
458-002-095	458-002-095	VPLEX	VPLEX VS6 1-1 CA VNX Frame SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-096	458-002-096	VPLEX	VPLEX VS6 1-1 CA UNITY FRAME SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-097	458-002-097	VPLEX	VPLX VS6 1-1 CA DELL SC SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-098	458-002-098	VPLEX	VPLEX VS6 GEOSYNC CAPACITY SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-100	458-002-100	VPLEX	VPLEX VS6 METRO CAPACITY SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-101	458-002-101	VPLEX	VPLEX VS6 180 DAY MIGRATION SW=IC	\$0	Each	33%	\$0	Other	VPLEX
458-002-103	458-002-103	VPLEX	VPLEX VS6 LOCAL DELL SC SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-104	458-002-104	VPLEX	VPLX VS6 METRO DELL SC SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-107	458-002-107	VPLEX	VPLX VS6 For AF Local to Metro SW UPG=IC	\$0	Each	33%	\$0	Other	VPLEX
458-002-109	458-002-109	VPLEX	VPLEX VS6 for ALL FLASH LOCAL SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-110	458-002-110	VPLEX	VPLEX VS6 for ALL FLASH METRO SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-184	458-002-184	VPLEX	VPLEX V6 GEOSYNCHRONY CAPACITY=CA	\$0	Each	33%	\$0	Other	VPLEX
458-002-185	458-002-185	VPLEX	VPLEX V6 GEOSYN PRODUCT=CA	\$0	Each	33%	\$0	Other	VPLEX
458-002-202	458-002-202	VPLEX	Storage M+R for VPLEX=IC	\$0	Each	33%	\$0	Other	VPLEX
458-002-206	458-002-206	VPLEX	VPLEX VS2 CloudArray SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-207	458-002-207	VPLEX	VPLEX VS6 CloudArray SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-307	458-002-307	VPLEX	VPLEX VS6 GEOSYNC CAP BASE 10TB SW=CA	\$0	Each	33%	\$0	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-002-325	458-002-325	VPLEX	VPLEX VS6AF Geosyn Local to MetroUPG=IC	\$0	Each	33%	\$0	Other	VPLEX
458-002-694	458-002-694	VPLEX	VPLEX VS6 PowerStore Metro Frame SW	\$0	Each	33%	\$0	Other	VPLEX
458-002-695	458-002-695	VPLEX	VPLEX VS6 PowerStore Local Frame SW	\$0	Each	33%	\$0	Other	VPLEX
ELA-CUS-VPLEX	ELA-CUS-VPLEX	VPLEX	VPLEX LOCAL AND METRO	\$1,000	Each	33%	\$670	Other	VPLEX
RPD1-10FS	RPD1-10FS	VPLEX	RAPIDPATH 10GBE FIBER SR - GEN 1	\$0	Each	33%	\$0	Other	VPLEX
RPD1-1CR	RPD1-1CR	VPLEX	RAPIDPATH 1GBE COPPER RJ45 - GEN 1	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-BAS	RPEXV-CDP-BAS	VPLEX	LOCAL REG CAP BASE LIC FOR VPLEX	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T1	RPEXV-CDP-T1	VPLEX	LOCAL REG CAP T1 FOR VPLEX (0-14TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T10	RPEXV-CDP-T10	VPLEX	LOCAL REG CAP T10 FOR VPLEX (601-1000TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T11	RPEXV-CDP-T11	VPLEX	LOCAL REG CAP T11 FOR VPLEX (1001+ TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T2	RPEXV-CDP-T2	VPLEX	LOCAL REG CAP T2 FOR VPLEX (15-25TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T3	RPEXV-CDP-T3	VPLEX	LOCAL REG CAP T3 FOR VPLEX (26-40TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T4	RPEXV-CDP-T4	VPLEX	LOCAL REG CAP T4 FOR VPLEX (41-60TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T5	RPEXV-CDP-T5	VPLEX	LOCAL REG CAP T5 FOR VPLEX (61-100TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T6	RPEXV-CDP-T6	VPLEX	LOCAL REG CAP T6 FOR VPLEX (101-150TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T7	RPEXV-CDP-T7	VPLEX	LOCAL REG CAP T7 FOR VPLEX (151-250TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T8	RPEXV-CDP-T8	VPLEX	LOCAL REG CAP T8 FOR VPLEX (251-400TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CDP-T9	RPEXV-CDP-T9	VPLEX	LOCAL REG CAP T9 FOR VPLEX (401-600TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-BAS	RPEXV-CRR-BAS	VPLEX	REMOTE REG CAP BASE LICENSE FOR VPLEX	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T1	RPEXV-CRR-T1	VPLEX	REMOTE REG CAP T1 FOR VPLEX (0-14TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T10	RPEXV-CRR-T10	VPLEX	REMOTE REG CAP T10 FOR VPLEX(601-1000TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T11	RPEXV-CRR-T11	VPLEX	REMOTE REG CAP T11 FOR VPLEX(1001+ TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T2	RPEXV-CRR-T2	VPLEX	REMOTE REG CAP T2 FOR VPLEX (15-25TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T3	RPEXV-CRR-T3	VPLEX	REMOTE REG CAP T3 FOR VPLEX (26-40TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T4	RPEXV-CRR-T4	VPLEX	REMOTE REG CAP T4 FOR VPLEX (41-60TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T5	RPEXV-CRR-T5	VPLEX	REMOTE REG CAP T5 FOR VPLEX (61-100TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T6	RPEXV-CRR-T6	VPLEX	REMOTE REG CAP T6 FOR VPLEX (101-150TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T7	RPEXV-CRR-T7	VPLEX	REMOTE REG CAP T7 FOR VPLEX (151-250TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T8	RPEXV-CRR-T8	VPLEX	REMOTE REG CAP T8 FOR VPLEX (251-400TB)	\$0	Each	33%	\$0	Other	VPLEX
RPEXV-CRR-T9	RPEXV-CRR-T9	VPLEX	REMOTE REG CAP T9 FOR VPLEX (401-600TB)	\$0	Each	33%	\$0	Other	VPLEX
VPL-0204-U-FACT-F	VPL-0204-U-FACT-F	VPLEX	VPLEX VPL SING TO DUAL FCT UPG KIT VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-0204-U-FACTORY	VPL-0204-U-FACTORY	VPLEX	VPLEX VPL SING TO DUAL FCT UPG KIT	\$8,850	Each	33%	\$5,930	Other	VPLEX
VPL-0204-U-FIELD	VPL-0204-U-FIELD	VPLEX	VPLEX VPL SING TO DUAL FLD UPG KIT	\$8,850	Each	33%	\$5,930	Other	VPLEX
VPL-0204-U-FIELD-F	VPL-0204-U-FIELD-F	VPLEX	VPLEX VPL SING TO DUAL FLD UPG KIT VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-0204-U-FLD-D	VPL-0204-U-FLD-D	VPLEX	DELL VPLX VS6 SING TO DUAL FLD UPG KIT	\$8,850	Each	33%	\$5,930	Other	VPLEX
VPL-0204-U-FLD-F-D	VPL-0204-U-FLD-F-D	VPLEX	DELL VPLX VAF6 SING TO DUAL FLD UPG KIT	\$0	Each	33%	\$0	Other	VPLEX
VPL-02-KIT-FD	VPL-02-KIT-FD	VPLEX	VPLEX VPL SMALL CONFIG KIT (FIELD DEPL)	\$2,370	Each	33%	\$1,588	Other	VPLEX
VPL-02-KIT-FD-D	VPL-02-KIT-FD-D	VPLEX	DELL VPLX VS6 SM CONFIG KIT (FLD DEPL)	\$2,370	Each	33%	\$1,588	Other	VPLEX



ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VPL-02-KIT-FD-F	VPL-02-KIT-FD-F	VPLEX	VPLEX VPL SMALL CONFIG KIT (FD) VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-02-KIT-FD-F-D	VPL-02-KIT-FD-F-D	VPLEX	DELL VPLX VAF6 SM CONFIG KIT (FLD DEPL)	\$0	Each	33%	\$0	Other	VPLEX
VPL-02-RACK	VPL-02-RACK	VPLEX	REDWOOD SINGLE-ENG CONFIG RACK (TITAN)	\$11,060	Each	33%	\$7,410	Other	VPLEX
VPL-02-RACK-D	VPL-02-RACK-D	VPLEX	DELL VPLX VS6 SING-ENG CONFIG RAC (TTN)	\$11,060	Each	33%	\$7,410	Other	VPLEX
VPL-02-RACK-F	VPL-02-RACK-F	VPLEX	REDWOOD SING-ENG CONF RACK (TITAN) VAFA	\$11,060	Each	33%	\$7,410	Other	VPLEX
VPL-02-RACK-F-D	VPL-02-RACK-F-D	VPLEX	DELL VPLX VAF6 SING-ENG CONFIG RAC (TTN)	\$11,060	Each	33%	\$7,410	Other	VPLEX
VPL-02-UPG-KIT	VPL-02-UPG-KIT	VPLEX	VPLEX SINGLE-ENG UPGRADE KIT	\$0	Each	33%	\$0	Other	VPLEX
VPL-02-UPG-KIT-F	VPL-02-UPG-KIT-F	VPLEX	VPLEX SINGLE-ENG UPGRADE KIT VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-0408-U-FACT-F	VPL-0408-U-FACT-F	VPLEX	VPLEX VPL DUAL TO QUAD FCT UPG KIT VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-0408-U-FACTORY	VPL-0408-U-FACTORY	VPLEX	VPLEX VPL DUAL TO QUAD FCT UPG KIT	\$13,275	Each	33%	\$8,894	Other	VPLEX
VPL-0408-U-FIELD-F	VPL-0408-U-FIELD-F	VPLEX	VPLEX VPL DUAL TO QUAD FLD UPG KIT VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-0408-U-FLD-D	VPL-0408-U-FLD-D	VPLEX	DELL VPLX VS6 DUAL TO QUAD FLD UPG KIT	\$13,275	Each	33%	\$8,894	Other	VPLEX
VPL-0408-U-FLD-F-D	VPL-0408-U-FLD-F-D	VPLEX	DELL VPLX VAF6 DUAL TO QUAD FLD UPG KIT	\$0	Each	33%	\$0	Other	VPLEX
VPL-04-KIT-FD	VPL-04-KIT-FD	VPLEX	VPLEX VPL MEDIUM CONFIG KIT (FIELD DEPL)	\$6,950	Each	33%	\$4,657	Other	VPLEX
VPL-04-KIT-FD-D	VPL-04-KIT-FD-D	VPLEX	DELL VPLX VS6 MED CONFIG KIT (FLD DEPL)	\$6,950	Each	33%	\$4,657	Other	VPLEX
VPL-04-KIT-FD-F	VPL-04-KIT-FD-F	VPLEX	VPLEX VPL MEDIUM CONFIG KIT (FD) VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-04-KIT-FD-F-D	VPL-04-KIT-FD-F-D	VPLEX	DELL VPLX VAF6 MED CONFIG KIT (FLD DEPL)	\$0	Each	33%	\$0	Other	VPLEX
VPL-04-RACK	VPL-04-RACK	VPLEX	REDWOOD DUAL-ENG CONFIG RACK (TITAN)	\$11,340	Each	33%	\$7,598	Other	VPLEX
VPL-04-RACK-D	VPL-04-RACK-D	VPLEX	DELL VPLX VS6 DUAL-ENG CONFIG RAC (TTN)	\$11,340	Each	33%	\$7,598	Other	VPLEX
VPL-04-RACK-F	VPL-04-RACK-F	VPLEX	REDWOOD DUAL-ENG CONF RACK (TITAN) VAFA	\$11,340	Each	33%	\$7,598	Other	VPLEX
VPL-04-RACK-F-D	VPL-04-RACK-F-D	VPLEX	DELL VPLX VAF6 DUAL-ENG CONFIG RAC (TTN)	\$11,340	Each	33%	\$7,598	Other	VPLEX
VPL-04-UPG-KIT	VPL-04-UPG-KIT	VPLEX	VPLEX DUAL-ENG UPGRADE KIT	\$0	Each	33%	\$0	Other	VPLEX
VPL-04-UPG-KIT-F	VPL-04-UPG-KIT-F	VPLEX	VPLEX DUAL-ENG UPGRADE KIT VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-08-KIT-FD	VPL-08-KIT-FD	VPLEX	VPLEX VPL LARGE CONFIG KIT (FIELD DEPL)	\$9,500	Each	33%	\$6,365	Other	VPLEX
VPL-08-KIT-FD-D	VPL-08-KIT-FD-D	VPLEX	DELL VPLX VS6 LG CONFIG KIT (FLD DEPL)	\$9,500	Each	33%	\$6,365	Other	VPLEX
VPL-08-KIT-FD-F	VPL-08-KIT-FD-F	VPLEX	VPLEX VPL LARGE CONFIG KIT (FD) VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-08-KIT-FD-F-D	VPL-08-KIT-FD-F-D	VPLEX	DELL VPLX VAF6 LG CONFIG KIT (FLD DEPL)	\$0	Each	33%	\$0	Other	VPLEX
VPL-08-RACK	VPL-08-RACK	VPLEX	REDWOOD QUAD-ENG CONFIG RACK (TITAN)	\$13,010	Each	33%	\$8,717	Other	VPLEX
VPL-08-RACK-D	VPL-08-RACK-D	VPLEX	DELL VPLX VS6 QUAD-ENG CONFIG RAC (TTN)	\$13,010	Each	33%	\$8,717	Other	VPLEX
VPL-08-RACK-F	VPL-08-RACK-F	VPLEX	REDWOOD QUAD-ENG CONF RACK (TITAN) VAFA	\$13,010	Each	33%	\$8,717	Other	VPLEX
VPL-08-RACK-F-D	VPL-08-RACK-F-D	VPLEX	DELL VPLX VAF6 QUAD-ENG CONFIG RAC (TTN)	\$13,010	Each	33%	\$8,717	Other	VPLEX
VPL-08-UPG-KIT	VPL-08-UPG-KIT	VPLEX	VPLEX QUAD-ENG UPGRADE KIT	\$10,000	Each	33%	\$6,700	Other	VPLEX
VPL-08-UPG-KIT-F	VPL-08-UPG-KIT-F	VPLEX	VPLEX QUAD-ENG UPGRADE KIT VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-BM16GFC	VPL-BM16GFC	VPLEX	VS6 Back End IO Option 16GFC	\$6,180	Each	33%	\$4,141	Other	VPLEX
VPL-BM16GFC-F	VPL-BM16GFC-F	VPLEX	REDWOOD BACK END I/O OPTION 16GFC VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-CM10GE	VPL-CM10GE	VPLEX	VS6 Com Module Option 10GE	\$3,855	Each	33%	\$2,583	Other	VPLEX
VPL-CM10GE-F	VPL-CM10GE-F	VPLEX	REDWOOD COM MODULE OPTION 10GE VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-CM10GEUFD	VPL-CM10GEUFD	VPLEX	10GB ETHERNET COM MODULES UPGRADE	\$5,010	Each	33%	\$3,357	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VPL-CM10GEUFD-F	VPL-CM10GEUFD-F	VPLEX	10GB ETHERENET COM MODULES UPGRADE VAFA	\$190,380	Each	33%	\$127,555	Other	VPLEX
VPL-CM16GFC	VPL-CM16GFC	VPLEX	VS6 Com Module Option 16GFC	\$6,095	Each	33%	\$4,084	Other	VPLEX
VPL-CM16GFC-F	VPL-CM16GFC-F	VPLEX	REDWOOD COM MODULE OPTION 16GFC VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-CM16GFCUFD	VPL-CM16GFCUFD	VPLEX	16GFC COM MODULES UPGRADE	\$7,925	Each	33%	\$5,310	Other	VPLEX
VPL-CM16GFCUFD-F	VPL-CM16GFCUFD-F	VPLEX	16GFC COM MODULES UPGRADE VAFA	\$190,380	Each	33%	\$127,555	Other	VPLEX
VPL-ENG-ADD	VPL-ENG-ADD	VPLEX	VS6 Engine Add	\$51,820	Each	33%	\$34,719	Other	VPLEX
VPL-ENG-ADD-FD	VPL-ENG-ADD-FD	VPLEX	VS6 Engine Add FD	\$51,820	Each	33%	\$34,719	Other	VPLEX
VPL-ENG-ADD-FD-F-L	VPL-ENG-ADD-FD-F-L	VPLEX	VPLEX VPL ENGINE ADD VAFA LOCAL	\$161,895	Each	33%	\$108,470	Other	VPLEX
VPL-ENG-ADD-FD-F-M	VPL-ENG-ADD-FD-F-M	VPLEX	VPLEX VPL ENGINE ADD VAFA METRO	\$352,275	Each	33%	\$236,024	Other	VPLEX
VPL-ENG-ADD-F-L	VPL-ENG-ADD-F-L	VPLEX	REDWOOD ENGINE ADD VAFA LOCAL	\$161,895	Each	33%	\$108,470	Other	VPLEX
VPL-ENG-ADD-F-M	VPL-ENG-ADD-F-M	VPLEX	REDWOOD ENGINE ADD VAFA METRO	\$352,275	Each	33%	\$236,024	Other	VPLEX
VPL-ENG-ADD-QD-FD	VPL-ENG-ADD-QD-FD	VPLEX	VS6 Engine Add Quad FD	\$51,820	Each	33%	\$34,719	Other	VPLEX
VPL-ENG-ADD-QUAD	VPL-ENG-ADD-QUAD	VPLEX	VS6 Engine Add Quad	\$51,820	Each	33%	\$34,719	Other	VPLEX
VPL-ENG-ADD-U1	VPL-ENG-ADD-U1	VPLEX	VPL ENGINE UPG	\$67,365	Each	33%	\$45,135	Other	VPLEX
VPL-ENG-ADD-U1-F	VPL-ENG-ADD-U1-F	VPLEX	VPL ENGINE UPG VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-ENG-ADD-U1-F-L	VPL-ENG-ADD-U1-F-L	VPLEX	VPL LOCAL1 ENGINE UPG VAFA	\$194,275	Each	33%	\$130,164	Other	VPLEX
VPL-ENG-ADD-U1-F-M	VPL-ENG-ADD-U1-F-M	VPLEX	VPL METRO1 ENGINE UPG VAFA	\$422,730	Each	33%	\$283,229	Other	VPLEX
VPL-ENG-ADD-U2	VPL-ENG-ADD-U2	VPLEX	VPL ENGINE UPG	\$67,365	Each	33%	\$45,135	Other	VPLEX
VPL-ENG-ADD-U2-F	VPL-ENG-ADD-U2-F	VPLEX	VPL ENGINE UPG VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-ENG-ADD-U2-F-L	VPL-ENG-ADD-U2-F-L	VPLEX	VPL LOCAL2 ENGINE UPG VAFA	\$194,275	Each	33%	\$130,164	Other	VPLEX
VPL-ENG-ADD-U2-F-M	VPL-ENG-ADD-U2-F-M	VPLEX	VPL METRO2 ENGINE UPG VAFA	\$422,730	Each	33%	\$283,229	Other	VPLEX
VPL-ENG-BASE	VPL-ENG-BASE	VPLEX	VS6 Base Engine	\$61,040	Each	33%	\$40,897	Other	VPLEX
VPL-ENG-BASE-FD	VPL-ENG-BASE-FD	VPLEX	VS6 Base Engine FD	\$61,040	Each	33%	\$40,897	Other	VPLEX
VPL-ENG-BASE-F-L	VPL-ENG-BASE-F-L	VPLEX	REDWOOD BASE ENGINE VAFA LOCAL	\$161,895	Each	33%	\$108,470	Other	VPLEX
VPL-ENG-BASE-F-M	VPL-ENG-BASE-F-M	VPLEX	REDWOOD BASE ENGINE VAFA METRO	\$352,275	Each	33%	\$236,024	Other	VPLEX
VPL-ENG-BAS-FD-F-L	VPL-ENG-BAS-FD-F-L	VPLEX	VPLEX VPL BASE ENGINE VAFA LOCAL	\$161,895	Each	33%	\$108,470	Other	VPLEX
VPL-ENG-BAS-FD-F-M	VPL-ENG-BAS-FD-F-M	VPLEX	VPLEX VPL BASE ENGINE VAFA METRO	\$352,275	Each	33%	\$236,024	Other	VPLEX
VPL-FDRLKT-LG-DE	VPL-FDRLKT-LG-DE	VPLEX	VS6 DellEMC FLD DEPLOY RAIL KIT - LRG	\$4,945	Each	33%	\$3,313	Other	VPLEX
VPL-FDRLKT-LG-E	VPL-FDRLKT-LG-E	VPLEX	VS6 EMC FIELD DEPLOY RAIL KIT - LRG	\$4,945	Each	33%	\$3,313	Other	VPLEX
VPL-FDRLKT-MD-DE	VPL-FDRLKT-MD-DE	VPLEX	VS6 DellEMC FLD DEPLOY RAIL KIT - MED	\$2,840	Each	33%	\$1,903	Other	VPLEX
VPL-FDRLKT-MD-E	VPL-FDRLKT-MD-E	VPLEX	VS6 EMC FIELD DEPLOY RAIL KIT - MED	\$2,840	Each	33%	\$1,903	Other	VPLEX
VPL-FDRLKT-SM-DE	VPL-FDRLKT-SM-DE	VPLEX	VS6 DellEMC FLD DEPLOY RAIL KIT - SML	\$1,520	Each	33%	\$1,018	Other	VPLEX
VPL-FDRLKT-SM-E	VPL-FDRLKT-SM-E	VPLEX	VS6 EMC FIELD DEPLOY RAIL KIT - SML	\$1,520	Each	33%	\$1,018	Other	VPLEX
VPL-FM16GFC	VPL-FM16GFC	VPLEX	VS6 Front End IO Option 16GFC	\$6,180	Each	33%	\$4,141	Other	VPLEX
VPL-FM16GFC-F	VPL-FM16GFC-F	VPLEX	REDWOOD FRONT END I/O OPTION 16GFC VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-PW40 L7-30	VPL-PW40 L7-30	VPLEX	L7-30 Single Phase	\$675	Each	33%	\$452	Other	VPLEX
VPL-PW40 L7-30-F	VPL-PW40 L7-30-F	VPLEX	L7-30 Single Phase VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-PW40UASTL	VPL-PW40UASTL	VPLEX	30A 1PH CLIPSAL 56PA332 AUS	\$1,410	Each	33%	\$945	Other	VPLEX

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

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VPL-PW40UASTL-F	VPL-PW40UASTL-F	VPLEX	30A 1PH CLIPSAL 56PA332 AUS VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-PW40UIEC3	VPL-PW40UIEC3	VPLEX	30A 1PH IEC309-332P6 INTL	\$270	Each	33%	\$181	Other	VPLEX
VPL-PW40UIEC3-F	VPL-PW40UIEC3-F	VPLEX	30A 1PH IEC309-332P6 INTL VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-PW40U-US	VPL-PW40U-US	VPLEX	30A 1PH L6-30P N.AMER JAPAN	\$270	Each	33%	\$181	Other	VPLEX
VPL-PW40U-US-F	VPL-PW40U-US-F	VPLEX	30A 1PH L6-30P N.AMER JAPAN VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-SWITCH	VPL-SWITCH	VPLEX	VPLEX IB Com Switch	\$4,500	Each	33%	\$3,015	Other	VPLEX
VPL-SWITCH-F	VPL-SWITCH-F	VPLEX	REDWOOD IB COM SWITCH VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-SWITCH-FD	VPL-SWITCH-FD	VPLEX	VPLEX IB Com Switch FD	\$4,500	Each	33%	\$3,015	Other	VPLEX
VPL-SWITCH-FD-F	VPL-SWITCH-FD-F	VPLEX	VPLEX VPL IB COM SWITCH VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-SWITCH-U	VPL-SWITCH-U	VPLEX	VPL IB COM SWITCH UPG	\$5,850	Each	33%	\$3,920	Other	VPLEX
VPL-SWITCH-U-F	VPL-SWITCH-U-F	VPLEX	VPL IB COM SWITCH UPG VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-T-CM16GFCUFD-F	VPL-T-CM16GFCUFD-F	VPLEX	16GFC COM MODULES TLA UPG VAF	\$23,310	Each	33%	\$15,618	Other	VPLEX
VPL-TLA-ENG-BS-F-L	VPL-TLA-ENG-BS-F-L	VPLEX	REDWOOD TLA BASE ENGINE VAF LOC	\$64,760	Each	33%	\$43,389	Other	VPLEX
VPL-TLA-ENG-BS-F-M	VPL-TLA-ENG-BS-F-M	VPLEX	REDWOOD TLA BASE ENGINE VAF MET	\$88,070	Each	33%	\$59,007	Other	VPLEX
VPL-TL-CM10GEUFD-F	VPL-TL-CM10GEUFD-F	VPLEX	10GB ETHERNET COM MODULES TLA UPG VAF	\$23,310	Each	33%	\$15,618	Other	VPLEX
VPL-TL-EN-A-FD-F-L	VPL-TL-EN-A-FD-F-L	VPLEX	VPLX VPL TLA ENGINE ADD VAF LOC	\$64,760	Each	33%	\$43,389	Other	VPLEX
VPL-TL-EN-A-FD-F-M	VPL-TL-EN-A-FD-F-M	VPLEX	VPLX VPL TLA VPL ENGINE ADD VAF MET	\$88,070	Each	33%	\$59,007	Other	VPLEX
VPL-TL-EN-A-U1-F-L	VPL-TL-EN-A-U1-F-L	VPLEX	VPL TLA LOC1 ENGINE UPG VAF	\$97,140	Each	33%	\$65,084	Other	VPLEX
VPL-TL-EN-A-U1-F-M	VPL-TL-EN-A-U1-F-M	VPLEX	VPL TLA MET1 ENGINE UPG VAF	\$158,525	Each	33%	\$106,212	Other	VPLEX
VPL-TL-EN-A-U2-F-L	VPL-TL-EN-A-U2-F-L	VPLEX	VPL TLA LOC2 ENGINE UPG VAF	\$97,140	Each	33%	\$65,084	Other	VPLEX
VPL-TL-EN-A-U2-F-M	VPL-TL-EN-A-U2-F-M	VPLEX	VPL TLA MET2 ENGINE UPG VAF	\$158,525	Each	33%	\$106,212	Other	VPLEX
VPL-TL-EN-BSFD-F-L	VPL-TL-EN-BSFD-F-L	VPLEX	VPLX VPL TLA BASE ENGINE VAF LOC	\$64,760	Each	33%	\$43,389	Other	VPLEX
VPL-TL-EN-BSFD-F-M	VPL-TL-EN-BSFD-F-M	VPLEX	VPLX VPL TLA BASE ENGINE VAF MET	\$88,070	Each	33%	\$59,007	Other	VPLEX
VPL-TL-ENG-ADD-F-L	VPL-TL-ENG-ADD-F-L	VPLEX	REDWOOD TLA ENGINE ADD VAF LOC	\$64,760	Each	33%	\$43,389	Other	VPLEX
VPL-TL-ENG-ADD-F-M	VPL-TL-ENG-ADD-F-M	VPLEX	REDWOOD TLA ENGINE ADD VAF MET	\$88,070	Each	33%	\$59,007	Other	VPLEX
VPL-UPS	VPL-UPS	VPLEX	350VA UPS ROHS COMPLIANT UPS	\$770	Each	33%	\$516	Other	VPLEX
VPL-UPS-F	VPL-UPS-F	VPLEX	350VA UPS ROHS COMPLIANT UPS VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-UPS-FD	VPL-UPS-FD	VPLEX	350VA UPS ROHS COMPLIANT UPS FD	\$770	Each	33%	\$516	Other	VPLEX
VPL-UPS-FD-F	VPL-UPS-FD-F	VPLEX	350VA UPS ROHS COMPLIANT UPS VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-UPS-U	VPL-UPS-U	VPLEX	350VA UPS ROHS COMPLIANT UPS UPG	\$770	Each	33%	\$516	Other	VPLEX
VPL-UPS-U-F	VPL-UPS-U-F	VPLEX	350VA UPS ROHS COMPLIANT UPS UPG VAFA	\$0	Each	33%	\$0	Other	VPLEX
VPL-VCE-KIT	VPL-VCE-KIT	VPLEX	VPLEX VCE LAPTOP TRAY KIT	\$525	Each	33%	\$352	Other	VPLEX
VPL-VCE-KIT-F	VPL-VCE-KIT-F	VPLEX	VPLEX VCE LAPTOP TRAY KIT VAFA	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-PBASE	VS1-AA-PBASE	VPLEX	VPLEX Metro Base (incl. 10TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-S1BASE	VS1-AA-S1BASE	VPLEX	VPLEX Metro Base 1 yr. (incl. 10TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T10LIC	VS1-AA-T10LIC	VPLEX	VPLEX Metro 1TB (up to 1000TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T10SB1	VS1-AA-T10SB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 1000TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T11LIC	VS1-AA-T11LIC	VPLEX	VPLEX Metro 1TB (1001TB+)	\$0	Each	33%	\$0	Other	VPLEX

**ALJP2020 ITB ALJP Price Listing**

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VS1-AA-T11SB1	VS1-AA-T11SB1	VPLEX	VPLEX Metro 1TB 1 yr. (1001TB+)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T1LIC	VS1-AA-T1LIC	VPLEX	VPLEX Metro 1TB (up to 25TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T1SUB1	VS1-AA-T1SUB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 25TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T2LIC	VS1-AA-T2LIC	VPLEX	VPLEX Metro 1TB (up to 50TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T2SUB1	VS1-AA-T2SUB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 50TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T3LIC	VS1-AA-T3LIC	VPLEX	VPLEX Metro 1TB (up to 75TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T3SUB1	VS1-AA-T3SUB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 75TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T4LIC	VS1-AA-T4LIC	VPLEX	VPLEX Metro 1TB (up to 100TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T4SUB1	VS1-AA-T4SUB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 100TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T5LIC	VS1-AA-T5LIC	VPLEX	VPLEX Metro 1TB (up to 125TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T5SUB1	VS1-AA-T5SUB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 125TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T6LIC	VS1-AA-T6LIC	VPLEX	VPLEX Metro 1TB (up to 150TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T6SUB1	VS1-AA-T6SUB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 150TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T7LIC	VS1-AA-T7LIC	VPLEX	VPLEX Metro 1TB (up to 200TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T7SUB1	VS1-AA-T7SUB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 200TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T8LIC	VS1-AA-T8LIC	VPLEX	VPLEX Metro 1TB (up to 250TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T8SUB1	VS1-AA-T8SUB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 250TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T9LIC	VS1-AA-T9LIC	VPLEX	VPLEX Metro 1TB (up to 500TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-AA-T9SUB1	VS1-AA-T9SUB1	VPLEX	VPLEX Metro 1TB 1 yr. (up to 500TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T10LIC	VS1-DM-T10LIC	VPLEX	VPLEX Local 1TB (up to 1000TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T10SB1	VS1-DM-T10SB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 1000TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T11LIC	VS1-DM-T11LIC	VPLEX	VPLEX Local 1TB (1001TB+)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T11SB1	VS1-DM-T11SB1	VPLEX	VPLEX Local 1TB 1 yr. (1001TB+)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T1LIC	VS1-DM-T1LIC	VPLEX	VPLEX Local 1TB (up to 25TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T1SUB1	VS1-DM-T1SUB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 25TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T2LIC	VS1-DM-T2LIC	VPLEX	VPLEX Local 1TB (up to 50TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T2SUB1	VS1-DM-T2SUB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 50TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T3LIC	VS1-DM-T3LIC	VPLEX	VPLEX Local 1TB (up to 75TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T3SUB1	VS1-DM-T3SUB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 75TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T4LIC	VS1-DM-T4LIC	VPLEX	VPLEX Local 1TB (up to 100TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T4SUB1	VS1-DM-T4SUB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 100TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T5LIC	VS1-DM-T5LIC	VPLEX	VPLEX Local 1TB (up to 125TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T5SUB1	VS1-DM-T5SUB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 125TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T6LIC	VS1-DM-T6LIC	VPLEX	VPLEX Local 1TB (up to 150TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T6SUB1	VS1-DM-T6SUB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 150TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T7LIC	VS1-DM-T7LIC	VPLEX	VPLEX Local 1TB (up to 200TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T7SUB1	VS1-DM-T7SUB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 200TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T8LIC	VS1-DM-T8LIC	VPLEX	VPLEX Local 1TB (up to 250TB)	\$0	Each	33%	\$0	Other	VPLEX

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VS1-DM-T8SUB1	VS1-DM-T8SUB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 250TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T9LIC	VS1-DM-T9LIC	VPLEX	VPLEX Local 1TB (up to 500TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-DM-T9SUB1	VS1-DM-T9SUB1	VPLEX	VPLEX Local 1TB 1 yr. (up to 500TB)	\$0	Each	33%	\$0	Other	VPLEX
VS1-ENG-ADD	VS1-ENG-ADD	VPLEX	VPLEX ENGINE ADD	\$0	Each	33%	\$0	Other	VPLEX
VS1-ENG-ADD-U	VS1-ENG-ADD-U	VPLEX	VPLEX ADD ENGINE UPGRADE	\$0	Each	33%	\$0	Other	VPLEX
VS1-ENG-BASE	VS1-ENG-BASE	VPLEX	VPLEX BASE ENGINE	\$0	Each	33%	\$0	Other	VPLEX
VS1-SERVER	VS1-SERVER	VPLEX	VPLEX MANAGEMENT SERVER	\$0	Each	33%	\$0	Other	VPLEX
VS1-SWITCH	VS1-SWITCH	VPLEX	VPLEX FC COM SWITCH	\$0	Each	33%	\$0	Other	VPLEX
VS1-SWITCH-U	VS1-SWITCH-U	VPLEX	VPLEX FC LOCAL COM SWITCH UPGRADE	\$0	Each	33%	\$0	Other	VPLEX
VS1-UPS	VS1-UPS	VPLEX	350VA UPS ROHS COMPLIANT UPS	\$0	Each	33%	\$0	Other	VPLEX
VS1-UPS-U	VS1-UPS-U	VPLEX	350VA UPS ROHS COMPLIANT UPS UPGRADE	\$0	Each	33%	\$0	Other	VPLEX
VS2-0204-FA-U	VS2-0204-FA-U	VPLEX	VPLEX VS2 SING TO DUAL UPG KT (PRE-RACK)	\$5,250	Each	33%	\$3,518	Other	VPLEX
VS2-0204-FD-U	VS2-0204-FD-U	VPLEX	VPLEX VS2 SING TO DUAL UPG KT (RACKABLE)	\$5,250	Each	33%	\$3,518	Other	VPLEX
VS2-02-KIT-FD	VS2-02-KIT-FD	VPLEX	VPLEX VS2 SMALL CONFIG KIT (RACKABLE)	\$2,470	Each	33%	\$1,655	Other	VPLEX
VS2-02-RACK	VS2-02-RACK	VPLEX	VPLEX VS2 SINGLE CONFIG RACK (TITAN)	\$10,810	Each	33%	\$7,243	Other	VPLEX
VS2-0408-FA-U	VS2-0408-FA-U	VPLEX	VPLEX VS2 DUAL TO QUAD UPG KT (PRE-RACK)	\$9,970	Each	33%	\$6,680	Other	VPLEX
VS2-04-KIT-FD	VS2-04-KIT-FD	VPLEX	VPLEX VS2 MEDIUM CONFIG KIT (RACKABLE)	\$5,250	Each	33%	\$3,518	Other	VPLEX
VS2-04-RACK	VS2-04-RACK	VPLEX	VPLEX VS2 DUAL CONFIG RACK (TITAN)	\$13,900	Each	33%	\$9,313	Other	VPLEX
VS2-04-RACK-UFD	VS2-04-RACK-UFD	VPLEX	VPLEX VS2 DUAL-ENG CONFIG RACK (TITAN)	\$13,900	Each	33%	\$9,313	Other	VPLEX
VS2-08-RACK	VS2-08-RACK	VPLEX	VPLEX VS2 QUAD CONFIG RACK (TITAN)	\$16,060	Each	33%	\$10,760	Other	VPLEX
VS2-08-RACK-UFD	VS2-08-RACK-UFD	VPLEX	VPLEX VS2 QUAD-ENG CONFIG RACK (TITAN)	\$16,060	Each	33%	\$10,760	Other	VPLEX
VS2-CM10GE	VS2-CM10GE	VPLEX	VPLEX VS2 10GB ETHERNET COM MODULES	\$3,090	Each	33%	\$2,070	Other	VPLEX
VS2-CM10GEUFD	VS2-CM10GEUFD	VPLEX	VPLEX VS2 10GB ETHERNET COM MODULES	\$4,010	Each	33%	\$2,687	Other	VPLEX
VS2-CM10GEUFD-F	VS2-CM10GEUFD-F	VPLEX	VPLEX VS2 10GB ETHERNET COM MODULES VAFA	\$114,230	Each	33%	\$76,534	Other	VPLEX
VS2-CM8GFC	VS2-CM8GFC	VPLEX	8 GBIT FC COM MODULES	\$3,090	Each	33%	\$2,070	Other	VPLEX
VS2-CM8GFCUFD	VS2-CM8GFCUFD	VPLEX	8 GBIT FC COM MODULES UPGRADE	\$4,010	Each	33%	\$2,687	Other	VPLEX
VS2-CM8GFCUFD-F	VS2-CM8GFCUFD-F	VPLEX	8GBIT FC COM MODULES VAFA	\$114,230	Each	33%	\$76,534	Other	VPLEX
VS2-ENG-ADD	VS2-ENG-ADD	VPLEX	VPLEX VS2 ENGINE ADD	\$29,340	Each	33%	\$19,658	Other	VPLEX
VS2-ENG-ADD-F-L	VS2-ENG-ADD-F-L	VPLEX	CHINOOK ENGINE ADD VAFA LOCAL	\$97,140	Each	33%	\$65,084	Other	VPLEX
VS2-ENG-ADD-F-M	VS2-ENG-ADD-F-M	VPLEX	CHINOOK ENGINE ADD VAFA METRO	\$211,370	Each	33%	\$141,618	Other	VPLEX
VS2-ENG-ADD-U	VS2-ENG-ADD-U	VPLEX	VS2 ENGINE UPG	\$38,140	Each	33%	\$25,554	Other	VPLEX
VS2-ENG-ADD-U1	VS2-ENG-ADD-U1	VPLEX	VS2 ENGINE UPG	\$38,140	Each	33%	\$25,554	Other	VPLEX
VS2-ENG-ADD-U1-F-L	VS2-ENG-ADD-U1-F-L	VPLEX	CHINOOK LOCAL1 ENGINE UPG VAFA	\$116,570	Each	33%	\$78,102	Other	VPLEX
VS2-ENG-ADD-U1-F-M	VS2-ENG-ADD-U1-F-M	VPLEX	CHINOOK METRO1 ENGINE UPG VAFA	\$253,645	Each	33%	\$169,942	Other	VPLEX
VS2-ENG-ADD-U2-F-L	VS2-ENG-ADD-U2-F-L	VPLEX	CHINOOK LOCAL2 ENGINE UPG VAFA	\$116,570	Each	33%	\$78,102	Other	VPLEX
VS2-ENG-ADD-U2-F-M	VS2-ENG-ADD-U2-F-M	VPLEX	CHINOOK METRO2 ENGINE UPG VAFA	\$253,645	Each	33%	\$169,942	Other	VPLEX
VS2-ENG-AD-FD	VS2-ENG-AD-FD	VPLEX	VPLEX VS2 ENGINE ADD (RACKABLE)	\$29,340	Each	33%	\$19,658	Other	VPLEX
VS2-ENG-AD-FD-F-L	VS2-ENG-AD-FD-F-L	VPLEX	CHINOOK ENGINE ADD VAFA LOCAL	\$97,140	Each	33%	\$65,084	Other	VPLEX



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Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VS2-ENG-AD-FD-F-M	VS2-ENG-AD-FD-F-M	VPLEX	CHINOOK ENGINE ADD VAFA METRO	\$211,370	Each	33%	\$141,618	Other	VPLEX
VS2-ENG-BASE	VS2-ENG-BASE	VPLEX	VPLEX VS2 BASE ENGINE	\$29,340	Each	33%	\$19,658	Other	VPLEX
VS2-ENG-BASE-F-L	VS2-ENG-BASE-F-L	VPLEX	CHINOOK SM CONFIG RACK (TITAN) VAFA LOC	\$97,140	Each	33%	\$65,084	Other	VPLEX
VS2-ENG-BASE-F-M	VS2-ENG-BASE-F-M	VPLEX	CHINOOK SM CONFIG RACK (TITAN) VAFA MET	\$211,370	Each	33%	\$141,618	Other	VPLEX
VS2-ENG-BS-FD	VS2-ENG-BS-FD	VPLEX	VPLEX VS2 BASE ENGINE (RACKABLE)	\$29,340	Each	33%	\$19,658	Other	VPLEX
VS2-ENG-BS-FD-F-L	VS2-ENG-BS-FD-F-L	VPLEX	CHINOOK BASE ENGINE VAFA LOCAL	\$97,140	Each	33%	\$65,084	Other	VPLEX
VS2-ENG-BS-FD-F-M	VS2-ENG-BS-FD-F-M	VPLEX	CHINOOK BASE ENGINE VAFA METRO	\$211,370	Each	33%	\$141,618	Other	VPLEX
VS2-FM8GFC	VS2-FM8GFC	VPLEX	CHINOOK FRONT END I/O OPTION (8GFC)	\$3,090	Each	33%	\$2,070	Other	VPLEX
VS2-PLTF-UPGR	VS2-PLTF-UPGR	VPLEX	VPLEX VS1 TO VS2 UPGRADE	\$0	Each	33%	\$0	Other	VPLEX
VS2-PW40UASTL	VS2-PW40UASTL	VPLEX	30A 1PH CLIPSAL 56PA332 AUS	\$1,410	Each	33%	\$945	Other	VPLEX
VS2-PW40UIEC3	VS2-PW40UIEC3	VPLEX	30A 1PH IEC309-332P6 INTL	\$270	Each	33%	\$181	Other	VPLEX
VS2-PW40U-US	VS2-PW40U-US	VPLEX	30A 1PH L6-30P N.AMER JAPAN	\$270	Each	33%	\$181	Other	VPLEX
VS2-SERVER	VS2-SERVER	VPLEX	VPLEX VS2 MANAGEMENT SERVER	\$4,010	Each	33%	\$2,687	Other	VPLEX
VS2-SERVER-FD	VS2-SERVER-FD	VPLEX	VPLEX VS2 MANAGEMENT SERVER (RACKABLE)	\$4,010	Each	33%	\$2,687	Other	VPLEX
VS2-SWITCH	VS2-SWITCH	VPLEX	VPLEX VS2 FC COM SWITCH	\$4,630	Each	33%	\$3,102	Other	VPLEX
VS2-SWITCH-FD	VS2-SWITCH-FD	VPLEX	VPLEX VS2 FC COM SWITCH (RACKABLE)	\$4,630	Each	33%	\$3,102	Other	VPLEX
VS2-SWITCH-U	VS2-SWITCH-U	VPLEX	VPLEX VS2 FC COM G	\$6,020	Each	33%	\$4,033	Other	VPLEX
VS2-TLA-ENG-BS-F-L	VS2-TLA-ENG-BS-F-L	VPLEX	CHINOOK TLA SM CONFG RCK (TITAN) VAF LOC	\$38,855	Each	33%	\$26,033	Other	VPLEX
VS2-TLA-ENG-BS-F-M	VS2-TLA-ENG-BS-F-M	VPLEX	CHINOOK TLA SM CONFG RCK (TITAN) VAF MET	\$52,840	Each	33%	\$35,403	Other	VPLEX
VS2-TL-CM10GEUFD-F	VS2-TL-CM10GEUFD-F	VPLEX	VPLX VS2 10GB IP COM MODULES TLA UPG VAF	\$13,985	Each	33%	\$9,370	Other	VPLEX
VS2-TL-CM8GFCUFD-F	VS2-TL-CM8GFCUFD-F	VPLEX	8GBIT FC COM MODULES TLA UPG VAF	\$13,985	Each	33%	\$9,370	Other	VPLEX
VS2-TL-EN-A-FD-F-L	VS2-TL-EN-A-FD-F-L	VPLEX	CHINOOK TLA ENGINE ADD VAF LOC	\$38,855	Each	33%	\$26,033	Other	VPLEX
VS2-TL-EN-A-FD-F-M	VS2-TL-EN-A-FD-F-M	VPLEX	CHINOOK TLA ENGINE ADD VAFA MET	\$52,840	Each	33%	\$35,403	Other	VPLEX
VS2-TL-EN-A-U1-F-L	VS2-TL-EN-A-U1-F-L	VPLEX	CHINOOK TLA LOC1 ENGINE UPG VAF	\$58,285	Each	33%	\$39,051	Other	VPLEX
VS2-TL-EN-A-U1-F-M	VS2-TL-EN-A-U1-F-M	VPLEX	CHINOOK TLA MET1 ENGINE UPG VAF	\$95,115	Each	33%	\$63,727	Other	VPLEX
VS2-TL-EN-A-U2-F-L	VS2-TL-EN-A-U2-F-L	VPLEX	CHINOOK TLA LOC2 ENGINE UPG VAF	\$58,285	Each	33%	\$39,051	Other	VPLEX
VS2-TL-EN-A-U2-F-M	VS2-TL-EN-A-U2-F-M	VPLEX	CHINOOK TLA MET2 ENGINE UPG VAF	\$95,115	Each	33%	\$63,727	Other	VPLEX
VS2-TL-EN-BSFD-F-L	VS2-TL-EN-BSFD-F-L	VPLEX	CHINOOK TLA BASE ENGINE VAF LOC	\$38,855	Each	33%	\$26,033	Other	VPLEX
VS2-TL-EN-BSFD-F-M	VS2-TL-EN-BSFD-F-M	VPLEX	CHINOOK TLA BASE ENGINE VAF MET	\$52,840	Each	33%	\$35,403	Other	VPLEX
VS2-TL-ENG-ADD-F-L	VS2-TL-ENG-ADD-F-L	VPLEX	CHINOOK TLA ENGINE ADD VAF LOCAL	\$38,855	Each	33%	\$26,033	Other	VPLEX
VS2-TL-ENG-ADD-F-M	VS2-TL-ENG-ADD-F-M	VPLEX	CHINOOK TLA ENGINE ADD VAF METRO	\$52,840	Each	33%	\$35,403	Other	VPLEX
VS2-UPS	VS2-UPS	VPLEX	350VA UPS ROHS COMPLIANT UPS	\$770	Each	33%	\$516	Other	VPLEX
VS2-UPS-FD	VS2-UPS-FD	VPLEX	VPLEX VS2 350VA ROHS UPS (RACKABLE)	\$770	Each	33%	\$516	Other	VPLEX
VS2-UPS-U	VS2-UPS-U	VPLEX	350VA UPS ROHS COMPLIANT UPS UPG	\$770	Each	33%	\$516	Other	VPLEX
VS-40TB	VS-40TB	VPLEX	VPLEX GEOSYNCHRONY METRO 40TB LICENSE	\$0	Each	33%	\$0	Other	VPLEX
VS-AA-SC-V51	VS-AA-SC-V51	VPLEX	VPLEX Eng Based License Local =IC	\$35,295	Each	33%	\$23,648	Other	VPLEX
VS-AA-SC-V53	VS-AA-SC-V53	VPLEX	VPLEX Eng Based License Metro =IC	\$170,445	Each	33%	\$114,198	Other	VPLEX
VS-AA-SC-VMAX	VS-AA-SC-VMAX	VPLEX	VPLEX Engine Based License Metro =IC	\$235,300	Each	33%	\$157,651	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VS-AA-SC-VMR	VS-AA-SC-VMR	VPLEX	VPLEX Engine Based License Local =IC	\$35,300	Each	33%	\$23,651	Other	VPLEX
VS-GEO-PBASE	VS-GEO-PBASE	VPLEX	VPLEX GEO BASE NEW LICENSE	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-S1BASE	VS-GEO-S1BASE	VPLEX	VPLEX GEO 1 YR. BASE NEW LICENSE	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T10LIC	VS-GEO-T10LIC	VPLEX	VPLEX GEO 601-1000 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T10SB1	VS-GEO-T10SB1	VPLEX	VPLEX GEO 1 YR. 601-1000 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T11LIC	VS-GEO-T11LIC	VPLEX	VPLEX GEO 1001+ TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T11SB1	VS-GEO-T11SB1	VPLEX	VPLEX GEO 1 YR. 1001+ TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T1LIC	VS-GEO-T1LIC	VPLEX	VPLEX GEO 0-14 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T1SUB1	VS-GEO-T1SUB1	VPLEX	VPLEX GEO 1 YR. 0-14 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T2LIC	VS-GEO-T2LIC	VPLEX	VPLEX GEO 15-25 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T2SUB1	VS-GEO-T2SUB1	VPLEX	VPLEX GEO 1 YR. 15-25 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T3LIC	VS-GEO-T3LIC	VPLEX	VPLEX GEO 26-40 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T3SUB1	VS-GEO-T3SUB1	VPLEX	VPLEX GEO 1 YR. 26-40 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T4LIC	VS-GEO-T4LIC	VPLEX	VPLEX GEO 41-60 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T4SUB1	VS-GEO-T4SUB1	VPLEX	VPLEX GEO 1 YR. 41-60 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T5LIC	VS-GEO-T5LIC	VPLEX	VPLEX GEO 61-100 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T5SUB1	VS-GEO-T5SUB1	VPLEX	VPLEX GEO 1 YR. 61-100 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T6LIC	VS-GEO-T6LIC	VPLEX	VPLEX GEO 101-150 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T6SUB1	VS-GEO-T6SUB1	VPLEX	VPLEX GEO 1 YR. 101-150 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T7LIC	VS-GEO-T7LIC	VPLEX	VPLEX GEO 151-250 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T7SUB1	VS-GEO-T7SUB1	VPLEX	VPLEX GEO 1 YR. 151-250 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T8LIC	VS-GEO-T8LIC	VPLEX	VPLEX GEO 251-400 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T8SUB1	VS-GEO-T8SUB1	VPLEX	VPLEX GEO 1 YR. 251-400 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T9LIC	VS-GEO-T9LIC	VPLEX	VPLEX GEO 401-600 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-T9SUB1	VS-GEO-T9SUB1	VPLEX	VPLEX GEO 1 YR. 401-600 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-GEO-TSLIC	VS-GEO-TSLIC	VPLEX	VPLEX GEO 1TB SSA =CB	\$800	Each	33%	\$536	Other	VPLEX
VS-GSN-T10LIC	VS-GSN-T10LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (601-1000 TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T10SB1	VS-GSN-T10SB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (601-1000TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T11LIC	VS-GSN-T11LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (1001+ TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T11SB1	VS-GSN-T11SB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (1001+ TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T1LIC	VS-GSN-T1LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (11-14TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T1SCL	VS-GSN-T1SCL	VPLEX	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 1	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T1SUB1	VS-GSN-T1SUB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (11-14TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T2LIC	VS-GSN-T2LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (15-25TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T2SCL	VS-GSN-T2SCL	VPLEX	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 2	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T2SUB1	VS-GSN-T2SUB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (15-25TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T3LIC	VS-GSN-T3LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (26-40TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T3SCL	VS-GSN-T3SCL	VPLEX	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 3	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T3SUB1	VS-GSN-T3SUB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (26-40TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T4LIC	VS-GSN-T4LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (41-60TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T4SCL	VS-GSN-T4SCL	VPLEX	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 4	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T4SUB1	VS-GSN-T4SUB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (41-60TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T5LIC	VS-GSN-T5LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (61-100TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T5SUB1	VS-GSN-T5SUB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (61-100TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T6LIC	VS-GSN-T6LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (101-150TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T6SUB1	VS-GSN-T6SUB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (101-150TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T7LIC	VS-GSN-T7LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (151-250TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T7SUB1	VS-GSN-T7SUB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (151-250TB)	\$0	Each	33%	\$0	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VS-GSN-T8LIC	VS-GSN-T8LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (251-400TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T8SUB1	VS-GSN-T8SUB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (251-400TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T9LIC	VS-GSN-T9LIC	VPLEX	VPLEX GEOSYNCHRONY 1TB (401-600TB)	\$0	Each	33%	\$0	Other	VPLEX
VS-GSN-T9SUB1	VS-GSN-T9SUB1	VPLEX	VPLEX GEOSYNCHRONY 1TB 1YR (401-600TB)	\$0	Each	33%	\$0	Other	VPLEX
VSL3-000-714	VSL3-000-714	VPLEX	TLA VPLEX Base Unity Hybrid=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-000-715	VSL3-000-715	VPLEX	TLA VPLEX Metro Unity Hybrid=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-000-716	VSL3-000-716	VPLEX	TLA VPLEX Metro Unity All Flash=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-000-717	VSL3-000-717	VPLEX	TLA VPLEX Base Unity All Flash=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-000-813	VSL3-000-813	VPLEX	VPLEX Monitoring and Reporting TLA=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-012	VSL3-002-012	VPLEX	TLA RP LOC FOR VPLEX CAP BASD =CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-013	VSL3-002-013	VPLEX	TLA RP REM FOR VPLEX CAP BASD =CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-020	VSL3-002-020	VPLEX	RP/EX VPLEX VAFA LOCAL=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-021	VSL3-002-021	VPLEX	RP/EX VPLEX VAFA REMOTE=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-101	VSL3-002-101	VPLEX	VPLEX GEOSYNCHRONY PKG TLA REG=CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-102	VSL3-002-102	VPLEX	VPLEX LOCAL PKG TLA REG=CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-103	VSL3-002-103	VPLEX	VPLEX METRO PKG TLA REG=CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-104	VSL3-002-104	VPLEX	VPLEX GEO PKG TLA REG=CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-105	VSL3-002-105	VPLEX	VPLEX Base for VNX TLA=CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-106	VSL3-002-106	VPLEX	VPLEX Metro for VNX TLA=CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-107	VSL3-002-107	VPLEX	VPLEX Local for XIO TLA=CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-108	VSL3-002-108	VPLEX	VPLEX Metro for XIO TLA=CA	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-109	VSL3-002-109	VPLEX	VPLEX LOCAL DELL COMPELLENT=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-110	VSL3-002-110	VPLEX	VPLEX METRO DELL COMPELLENT=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-111	VSL3-002-111	VPLEX	VPLEX VAFA LOCAL LICENSE=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-112	VSL3-002-112	VPLEX	VPLEX VAFA METRO LICENSE=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-113	VSL3-002-113	VPLEX	VPLEX Local 1TB TLA SW License=CB	\$0	Each	33%	\$0	Other	VPLEX
VSL3-002-114	VSL3-002-114	VPLEX	VPLEX Metro 1TB TLA SW License=CB	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V52	VS-LOC-V52	VPLEX	VPLEX Base VNX5200 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V54	VS-LOC-V54	VPLEX	VPLEX Base VNX5400 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V56	VS-LOC-V56	VPLEX	VPLEX Base VNX5600 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V58	VS-LOC-V58	VPLEX	VPLEX Base VNX5800 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V76	VS-LOC-V76	VPLEX	VPLEX Base VNX7600 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-LOC-V80	VS-LOC-V80	VPLEX	VPLEX Base VNX8000 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MEE-TBLIC	VS-MEE-TBLIC	VPLEX	VPLEX GEOSYNCHRONY METRO 1TB UPGRADE	\$0	Each	33%	\$0	Other	VPLEX
VS-MEE-UNLOCK	VS-MEE-UNLOCK	VPLEX	VPLEX GEOSYNCHRONY METRO LICENSE UNLOCK	\$0	Each	33%	\$0	Other	VPLEX
VS-METCA-V52	VS-METCA-V52	VPLEX	VPLEX 1-1 CA VNX5200 Frame TF Lisc=IC	\$35,000	Each	33%	\$23,450	Other	VPLEX
VS-METCA-V54	VS-METCA-V54	VPLEX	VPLEX 1-1 CA VNX5400 Frame TF Lisc=IC	\$50,500	Each	33%	\$33,835	Other	VPLEX
VS-METCA-V56	VS-METCA-V56	VPLEX	VPLEX 1-1 CA VNX5600 Frame TF Lisc=IC	\$112,600	Each	33%	\$75,442	Other	VPLEX
VS-METCA-V58	VS-METCA-V58	VPLEX	VPLEX 1-1 CA VNX5800 Frame TF Lisc=IC	\$161,600	Each	33%	\$108,272	Other	VPLEX
VS-MET-PBASE	VS-MET-PBASE	VPLEX	VPLEX METRO BASE NEW LICENSE	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-S1BASE	VS-MET-S1BASE	VPLEX	VPLEX METRO 1 YR. BASE NEW LICENSE	\$0	Each	33%	\$0	Other	VPLEX

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
VS-MET-T10LIC	VS-MET-T10LIC	VPLEX	VPLEX METRO 601-1000 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T10SB1	VS-MET-T10SB1	VPLEX	VPLEX METRO 1 YR. 601-1000 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T11LIC	VS-MET-T11LIC	VPLEX	VPLEX METRO 1001+ TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T11SB1	VS-MET-T11SB1	VPLEX	VPLEX METRO 1 YR. 1001+ TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T1LIC	VS-MET-T1LIC	VPLEX	VPLEX METRO 0-14 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T1SUB1	VS-MET-T1SUB1	VPLEX	VPLEX METRO 1 YR. 0-14 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T2LIC	VS-MET-T2LIC	VPLEX	VPLEX METRO 15-25 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T2SUB1	VS-MET-T2SUB1	VPLEX	VPLEX METRO 1 YR. 15-25 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T3LIC	VS-MET-T3LIC	VPLEX	VPLEX METRO 26-40 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T3SUB1	VS-MET-T3SUB1	VPLEX	VPLEX METRO 1 YR. 26-40 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T4LIC	VS-MET-T4LIC	VPLEX	VPLEX METRO 41-60 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T4SUB1	VS-MET-T4SUB1	VPLEX	VPLEX METRO 1 YR. 41-60 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T5LIC	VS-MET-T5LIC	VPLEX	VPLEX METRO 61-100 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T5SUB1	VS-MET-T5SUB1	VPLEX	VPLEX METRO 1 YR. 61-100 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T6LIC	VS-MET-T6LIC	VPLEX	VPLEX METRO 101-150 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T6SUB1	VS-MET-T6SUB1	VPLEX	VPLEX METRO 1 YR. 101-150 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T7LIC	VS-MET-T7LIC	VPLEX	VPLEX METRO 151-250 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T7SUB1	VS-MET-T7SUB1	VPLEX	VPLEX METRO 1 YR. 151-250 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T8LIC	VS-MET-T8LIC	VPLEX	VPLEX METRO 251-400 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T8SUB1	VS-MET-T8SUB1	VPLEX	VPLEX METRO 1 YR. 251-400 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T9LIC	VS-MET-T9LIC	VPLEX	VPLEX METRO 401-600 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-T9SUB1	VS-MET-T9SUB1	VPLEX	VPLEX METRO 1 YR. 401-600 TB	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-TSLIC	VS-MET-TSLIC	VPLEX	VPLEX METRO 1TB SSA =CB	\$800	Each	33%	\$536	Other	VPLEX
VS-MET-V52	VS-MET-V52	VPLEX	VPLEX Metro VNX5200 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V54	VS-MET-V54	VPLEX	VPLEX Metro VNX5400 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V56	VS-MET-V56	VPLEX	VPLEX Metro VNX5600 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V58	VS-MET-V58	VPLEX	VPLEX Metro VNX5800 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V76	VS-MET-V76	VPLEX	VPLEX Metro VNX7600 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-V80	VS-MET-V80	VPLEX	VPLEX Metro VNX8000 Frame Based Lisc =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-MET-VNX	VS-MET-VNX	VPLEX	VPLEX 1-1 Cont Avail SW Frame TF Lisc=IC	\$27,830	Each	33%	\$18,646	Other	VPLEX
VS-MIGRATION	VS-MIGRATION	VPLEX	VPLEX 180 Day Migration License =IC	\$0	Each	33%	\$0	Other	VPLEX
VS-OS-GPL3	VS-OS-GPL3	VPLEX	NP ASSY VPLEX OS GPLV3 SW NO CHARGE	\$0	Each	33%	\$0	Other	VPLEX
VS-OS-NONGPL3	VS-OS-NONGPL3	VPLEX	NP VPLEX OS NON GPLV3 SW NO CHARGE	\$0	Each	33%	\$0	Other	VPLEX
VS-SPLIT-V3	VS-SPLIT-V3	VPLEX	VPLEX Splitter for VMAX3 = IC	\$0	Each	33%	\$0	Other	VPLEX
VS-UPG-V52	VS-UPG-V52	VPLEX	VPLEX Metro VNX5200 Frame UPG Lisc =IC	\$52,660	Each	33%	\$35,282	Other	VPLEX
VS-UPG-V54	VS-UPG-V54	VPLEX	VPLEX Metro VNX5400 Frame UPG Lisc =IC	\$57,780	Each	33%	\$38,713	Other	VPLEX
VS-UPG-V56	VS-UPG-V56	VPLEX	VPLEX Metro VNX5600 Frame UPG Lisc =IC	\$32,140	Each	33%	\$21,534	Other	VPLEX
VS-UPG-V58	VS-UPG-V58	VPLEX	VPLEX Metro VNX5800 Frame UPG Lisc =IC	\$11,280	Each	33%	\$7,558	Other	VPLEX
VS-XIO10TBLOC	VS-XIO10TBLOC	VPLEX	VPLEX Local License for 10TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
VS-XIO10TBMET	VS-XIO10TBMET	VPLEX	VPLEX Metro License for 10TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
VS-XIO20TBLOC	VS-XIO20TBLOC	VPLEX	VPLEX Local License for 20TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
VS-XIO20TBMET	VS-XIO20TBMET	VPLEX	VPLEX Metro License for 20TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
VS-XIO5LOCUP	VS-XIO5LOCUP	VPLEX	VPLEX Local 5TB X-Brick Upgrade =ID	\$0	Each	33%	\$0	Other	VPLEX
VS-XIO5METUP	VS-XIO5METUP	VPLEX	VPLEX Metro 5TB X-Brick Upgrade =ID	\$0	Each	33%	\$0	Other	VPLEX
VS-XIO5TBLOC	VS-XIO5TBLOC	VPLEX	VPLEX Local License for 5TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
VS-XIO5TBMET	VS-XIO5TBMET	VPLEX	VPLEX Metro License for 5TB X-Brick =ID	\$0	Each	33%	\$0	Other	VPLEX
M-PS1-HW-X-002	M-PS1-HW-X-002	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	21%	\$157,863	Other	X2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I)Column K ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
M-PS1-SW-X-002	M-PS1-SW-X-002	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	21%	\$157,863	Other	X2
M-PSM-HW-X-002	M-PSM-HW-X-002	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	X2
M-PSM-SW-X-002	M-PSM-SW-X-002	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	X2
M-PSP-HW-X-002	M-PSP-HW-X-002	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	X2
M-PSP-SW-X-002	M-PSP-SW-X-002	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	X2
M-PSS-HW-4H-X-002	M-PSS-HW-4H-X-002	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	21%	\$157,863	Other	X2
M-PSS-HW-NB-X-002	M-PSS-HW-NB-X-002	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	21%	\$157,863	Other	X2
X2-HD-BASE-ELA-U	X2-HD-BASE-ELA-U	X2-T HARDWARE	XtremIO X2R 1.92TB Base TLA Upg	\$378,220	Each	21%	\$298,794	Other	X2
X2-HD-BASE-U	X2-HD-BASE-U	X2-T HARDWARE	XtremIO X2-R Base UG	\$741,600	Each	21%	\$585,864	Other	X2
X2-SD-BASE-ELA-U	X2-SD-BASE-ELA-U	X2-T HARDWARE	XtremIO X2S Base CF Upg	\$177,760	Each	21%	\$140,430	Other	X2
X2-SD-BASE-U	X2-SD-BASE-U	X2-T HARDWARE	XtremIO X2-S Base UG	\$348,550	Each	21%	\$275,355	Other	X2
X2-T-BASE	X2-T-BASE	X2-T HARDWARE	XtremIO X2-T Base Fac	\$478,950	Each	21%	\$378,371	Other	X2
X2-T-BASE-ELA	X2-T-BASE-ELA	X2-T HARDWARE	XtremIO X2-T Base ELA Fac	\$176,130	Each	21%	\$139,143	Other	X2
X2-T-BASE-ELA-FD	X2-T-BASE-ELA-FD	X2-T HARDWARE	XtremIO X2-T BASE ELA Fid	\$176,130	Each	21%	\$139,143	Other	X2
X2-T-BASE-FD	X2-T-BASE-FD	X2-T HARDWARE	XtremIO X2-T Base Fid	\$478,950	Each	21%	\$378,371	Other	X2
X2-T-CTRL	X2-T-CTRL	X2-T HARDWARE	XtremIO X2-T Storage Controller Fac	\$0	Each	21%	\$0	Other	X2
X2-T-CTRL-FD	X2-T-CTRL-FD	X2-T HARDWARE	XtremIO X2-T Storage Controller Fid	\$0	Each	21%	\$0	Other	X2
X2-T-NE-TAG	X2-T-NE-TAG	X2-T HARDWARE	XtremIO X2-T No Encryp PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-T-NE-TAG-FD	X2-T-NE-TAG-FD	X2-T HARDWARE	XtremIO X2-T No Encryp PSNT Fid	\$0	Each	21%	\$0	Other	X2
X2-T-TAG	X2-T-TAG	X2-T HARDWARE	XtremIO X2-T PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-T-TAG-FD	X2-T-TAG-FD	X2-T HARDWARE	XtremIO X2-T PSNT Fid	\$0	Each	21%	\$0	Other	X2
X2-T-TLA-UPG	X2-T-TLA-UPG	X2-T HARDWARE	XtremIO X2-T Upgrade to X2-R for TLA	\$201,880	Each	21%	\$159,485	Other	X2
X2-T-UPG	X2-T-UPG	X2-T HARDWARE	XtremIO X2-T Upgrade to X2-R	\$201,880	Each	21%	\$159,485	Other	X2
X2-UHD-BASE	X2-UHD-BASE	X2-T HARDWARE	XtremIO X2-R 3.84TB Base Fac	\$916,700	Each	21%	\$724,193	Other	X2
X2-UHD-BASE-ELA-U	X2-UHD-BASE-ELA-U	X2-T HARDWARE	XtremIO X2R 3.84TB BaseTLA Upg	\$561,020	Each	21%	\$443,206	Other	X2
X2-UHD-BASE-FD	X2-UHD-BASE-FD	X2-T HARDWARE	XtremIO X2-R 3.84TB Base Fid	\$916,700	Each	21%	\$724,193	Other	X2
X2-UHD-BASE-TLA	X2-UHD-BASE-TLA	X2-T HARDWARE	XtremIO X2-R 3.84TB Base TLA Fac	\$467,520	Each	21%	\$369,341	Other	X2
X2-UHD-BASE-TLA-F	X2-UHD-BASE-TLA-F	X2-T HARDWARE	XtremIO X2-R 3.84TB Base TLA Fid	\$467,520	Each	21%	\$369,341	Other	X2
X2-UHD-BASE-U	X2-UHD-BASE-U	X2-T HARDWARE	XtremIO X2-R 3.84TB Base Upg	\$1,100,040	Each	21%	\$869,032	Other	X2
X2-UHD-NE-TAG	X2-UHD-NE-TAG	X2-T HARDWARE	XtremIO X2-R 3.84TB No Encryp PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-UHD-NE-TAG-FD	X2-UHD-NE-TAG-FD	X2-T HARDWARE	XtremIO X2-R 3.84TB No Encryp PSNT Fid	\$0	Each	21%	\$0	Other	X2
X2-UHD-TAG	X2-UHD-TAG	X2-T HARDWARE	XtremIO X2R 3.84TB PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-UHD-TAG-FD	X2-UHD-TAG-FD	X2-T HARDWARE	XtremIO X2R 3.84TB PSNT Fid	\$0	Each	21%	\$0	Other	X2
X2-HD-CTRL-U	X2-HD-CTRL-U	XT HARDWARE	XtremIO X2-R Storage Controller UG	\$0	Each	21%	\$0	Other	X2
X2-PWR-DELTA-RINT	X2-PWR-DELTA-RINT	XT HARDWARE	XtremIO - 3-Phase Delta Power Intl	\$3,700	Each	21%	\$2,923	Other	X2
X2-PWR-SINGLE-ASTL	X2-PWR-SINGLE-ASTL	XT HARDWARE	XtremIO - Single Phase Power AUS + NZ	\$3,700	Each	21%	\$2,923	Other	X2
X2-PWR-SINGLE-IEC3	X2-PWR-SINGLE-IEC3	XT HARDWARE	XtremIO - Single Phase Power Intl	\$1,800	Each	21%	\$1,422	Other	X2
X2-PWR-SINGLE-JUMP	X2-PWR-SINGLE-JUMP	XT HARDWARE	XtremIO - Single Phase PDU Jumper	\$250	Each	21%	\$198	Other	X2
X2-PWR-SINGLE-RS	X2-PWR-SINGLE-RS	XT HARDWARE	XtremIO - Single Phase Power RS NA + JP	\$4,300	Each	21%	\$3,397	Other	X2
X2-PWR-SINGLE-US	X2-PWR-SINGLE-US	XT HARDWARE	XtremIO - Single Phase Power NA + JP	\$1,800	Each	21%	\$1,422	Other	X2
X2-PWR-WYE-INT-FL	X2-PWR-WYE-INT-FL	XT HARDWARE	X2 3-Phase Wye Power Intl Flying Leads	\$1,800	Each	21%	\$1,422	Other	X2
X2-PWR-WYE-INT-G	X2-PWR-WYE-INT-G	XT HARDWARE	X2 3-Phase Wye Power Intl	\$1,800	Each	21%	\$1,422	Other	X2
X2-SD-CTRL-U	X2-SD-CTRL-U	XT HARDWARE	XtremIO X2-S Storage Controller UG	\$0	Each	21%	\$0	Other	X2
X2-10G-LR-KIT	X2-10G-LR-KIT	XT2 HARDWARE	XtremIO - 10GbE LR Kit	\$1,500	Each	21%	\$1,185	Other	X2
X2-16GB-FC-LR-KIT	X2-16GB-FC-LR-KIT	XT2 HARDWARE	XtremIO - 16G FC LR Kit	\$4,000	Each	21%	\$3,160	Other	X2



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Vendor Notes:

Updated November 25, 2020

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X2-1920-18SSD	X2-1920-18SSD	XT2 HARDWARE	XtremIO X2-R 1.92TB SAS 18SSD	\$305,910	Each	21%	\$241,669	Other	X2
X2-1920-18SSD-BA	X2-1920-18SSD-BA	XT2 HARDWARE	XtremIO X2 1.92TB SAS 18SSD BA	\$0	Each	21%	\$0	Other	X2
X2-1920-18SSD-EL	X2-1920-18SSD-EL	XT2 HARDWARE	XtremIO X2 34.56TB TLA Cap Pack Fac	\$156,010	Each	21%	\$123,248	Other	X2
X2-1920-18SSD-ELF	X2-1920-18SSD-ELF	XT2 HARDWARE	XtremIO X2 34.56TB FIPS TLA Cap Pack Fac	\$156,010	Each	21%	\$123,248	Other	X2
X2-1920-18SSD-EL-F	X2-1920-18SSD-EL-F	XT2 HARDWARE	XtremIO X2 34.56TB TLA Cap Pack Fld	\$156,010	Each	21%	\$123,248	Other	X2
X2-1920-18SSD-ELFF	X2-1920-18SSD-ELFF	XT2 HARDWARE	XtremIO X2 34.56TB FIPS TLA Cap Pack Fd	\$156,010	Each	21%	\$123,248	Other	X2
X2-1920-18SSD-F-BA	X2-1920-18SSD-F-BA	XT2 HARDWARE	XtremIO X2-R-1.92TB SAS18SSD FIPS BA-Fac	\$0	Each	21%	\$0	Other	X2
X2-1920-18SSD-FD	X2-1920-18SSD-FD	XT2 HARDWARE	XtremIO X2-R 1.92TB SAS 18SSD Fld	\$305,910	Each	21%	\$241,669	Other	X2
X2-1920-18SSD-F-FA	X2-1920-18SSD-F-FA	XT2 HARDWARE	XtremIO X2-R 1.92TB SAS FIPS 18SSD Fac	\$305,910	Each	21%	\$241,669	Other	X2
X2-1920-18SSD-F-FD	X2-1920-18SSD-F-FD	XT2 HARDWARE	XtremIO X2-R 1.92TB SAS FIPS18SSD Fld	\$305,910	Each	21%	\$241,669	Other	X2
X2-1920-2SSD	X2-1920-2SSD	XT2 HARDWARE	XtremIO X2 1.92TB SAS 2SSD Fac	\$33,990	Each	21%	\$26,852	Other	X2
X2-1920-2SSD-EL	X2-1920-2SSD-EL	XT2 HARDWARE	XtremIO X2 3.84TB TLA Cap Pack Fac	\$17,330	Each	21%	\$13,691	Other	X2
X2-1920-2SSD-ELA-U	X2-1920-2SSD-ELA-U	XT2 HARDWARE	XtremIO X2 3.84TB TLA Cap Pack Upg	\$20,850	Each	21%	\$16,472	Other	X2
X2-1920-2SSD-ELF	X2-1920-2SSD-ELF	XT2 HARDWARE	XtremIO X2 3.84TB FIPS TLA Cap Pack Fac	\$17,330	Each	21%	\$13,691	Other	X2
X2-1920-2SSD-EL-F	X2-1920-2SSD-EL-F	XT2 HARDWARE	XtremIO X2 3.84TB TLA Cap Pack Fld	\$17,330	Each	21%	\$13,691	Other	X2
X2-1920-2SSD-ELF-F	X2-1920-2SSD-ELF-F	XT2 HARDWARE	XtremIO X2 3.84TB FIPS TLA Cap Pack Fld	\$17,330	Each	21%	\$13,691	Other	X2
X2-1920-2SSD-ELF-U	X2-1920-2SSD-ELF-U	XT2 HARDWARE	XtremIO X2 3.84TB FIPS TLA Cap Pack Upg	\$20,850	Each	21%	\$16,472	Other	X2
X2-1920-2SSD-FD	X2-1920-2SSD-FD	XT2 HARDWARE	XtremIO X2 1.92TB SAS 2SSD Fld	\$33,990	Each	21%	\$26,852	Other	X2
X2-1920-2SSD-F-FA	X2-1920-2SSD-F-FA	XT2 HARDWARE	XtremIO X2-R 1.92TB SAS FIPS 2SSD Fac	\$33,990	Each	21%	\$26,852	Other	X2
X2-1920-2SSD-F-FD	X2-1920-2SSD-F-FD	XT2 HARDWARE	XtremIO X2-R 1.92TB SAS FIPS 2SSD Fld	\$33,990	Each	21%	\$26,852	Other	X2
X2-1920-2SSD-F-U	X2-1920-2SSD-F-U	XT2 HARDWARE	XtremIO X2-R 1920GB SAS FIPS 2SSD Upg	\$40,890	Each	21%	\$32,303	Other	X2
X2-1920-2SSD-U	X2-1920-2SSD-U	XT2 HARDWARE	XtremIO X2 1.92TB SAS 2 SSD UG	\$40,890	Each	21%	\$32,303	Other	X2
X2-1920-6SSD	X2-1920-6SSD	XT2 HARDWARE	XtremIO X2 1.92TB SAS 6SSD	\$0	Each	21%	\$0	Other	X2
X2-1920-6SSD-EL	X2-1920-6SSD-EL	XT2 HARDWARE	XtremIO X2 11.52TB TLA Cap Pack Fac	\$0	Each	21%	\$0	Other	X2
X2-1920-6SSD-ELA-F	X2-1920-6SSD-ELA-F	XT2 HARDWARE	XtremIO X2 11.52TB TLA Cap Pack Fld	\$0	Each	21%	\$0	Other	X2
X2-1920-6SSD-ELA-U	X2-1920-6SSD-ELA-U	XT2 HARDWARE	XtremIO X2 11.52TB TLA Cap Pack Upg	\$72,620	Each	21%	\$57,370	Other	X2
X2-1920-6SSD-FD	X2-1920-6SSD-FD	XT2 HARDWARE	XtremIO X2 1.92TB SAS 6SSD Fld	\$0	Each	21%	\$0	Other	X2
X2-1920-6SSD-U	X2-1920-6SSD-U	XT2 HARDWARE	XtremIO X2 1.92TB SAS 6SSD UG	\$122,570	Each	21%	\$96,830	Other	X2
X2-1920-SSD	X2-1920-SSD	XT2 HARDWARE	XtremIO X2-R 1.92TB SAS SSD Fac	\$17,000	Each	21%	\$13,430	Other	X2
X2-3840-18SSD	X2-3840-18SSD	XT2 HARDWARE	XtremIO X2-R 3.84TB SAS 18SSD Fac	\$604,400	Each	21%	\$477,476	Other	X2
X2-3840-18SSD-BA	X2-3840-18SSD-BA	XT2 HARDWARE	XtremIO X2-R 3.84TB SAS 18SSD BA	\$0	Each	21%	\$0	Other	X2
X2-3840-18SSD-EL	X2-3840-18SSD-EL	XT2 HARDWARE	XtremIO X2 69.12TB TLA Cap Pack Fac	\$308,250	Each	21%	\$243,518	Other	X2
X2-3840-18SSD-ELF	X2-3840-18SSD-ELF	XT2 HARDWARE	XtremIO X2 69.12TB FIPS TLA Cap Pack Fac	\$308,250	Each	21%	\$243,518	Other	X2
X2-3840-18SSD-EL-F	X2-3840-18SSD-EL-F	XT2 HARDWARE	XtremIO X2 69.12TB TLA Cap Pack Fld	\$308,250	Each	21%	\$243,518	Other	X2
X2-3840-18SSD-ELFF	X2-3840-18SSD-ELFF	XT2 HARDWARE	XtremIO X2 69.12TB FIPS TLA Cap Pack Fd	\$308,250	Each	21%	\$243,518	Other	X2
X2-3840-18SSD-F-BA	X2-3840-18SSD-F-BA	XT2 HARDWARE	XtremIO X2-R 3840GB SAS FIPS 18SSD BA	\$0	Each	21%	\$0	Other	X2
X2-3840-18SSD-FD	X2-3840-18SSD-FD	XT2 HARDWARE	XtremIO X2-R 3.84TB SAS 18SSD Fld	\$604,400	Each	21%	\$477,476	Other	X2
X2-3840-18SSD-F-FA	X2-3840-18SSD-F-FA	XT2 HARDWARE	XtremIO X2-R 3.84TB SAS FIPS 18SSD Fac	\$604,400	Each	21%	\$477,476	Other	X2

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X2-3840-18SSD-F-FD	X2-3840-18SSD-F-FD	XT2 HARDWARE	XtremIO X2-R 3.84TB SAS FIPS18SSD Fld	\$604,400	Each	21%	\$477,476	Other	X2
X2-3840-2SSD	X2-3840-2SSD	XT2 HARDWARE	XtremIO X2 3.84TB SAS 2SSD Fac	\$67,160	Each	21%	\$53,056	Other	X2
X2-3840-2SSD-EL	X2-3840-2SSD-EL	XT2 HARDWARE	XtremIO X2 7.68TB TLA Cap Pack Fac	\$34,250	Each	21%	\$27,058	Other	X2
X2-3840-2SSD-ELF	X2-3840-2SSD-ELF	XT2 HARDWARE	XtremIO X2 7.68TB FIPS TLA Cap Pack Fac	\$34,250	Each	21%	\$27,058	Other	X2
X2-3840-2SSD-EL-F	X2-3840-2SSD-EL-F	XT2 HARDWARE	XtremIO X2 7.68TB TLA Cap Pack Fld	\$34,250	Each	21%	\$27,058	Other	X2
X2-3840-2SSD-ELF-F	X2-3840-2SSD-ELF-F	XT2 HARDWARE	XtremIO X2 7.68TB FIPS TLA Cap Pack Fld	\$34,250	Each	21%	\$27,058	Other	X2
X2-3840-2SSD-ELF-U	X2-3840-2SSD-ELF-U	XT2 HARDWARE	XtremIO X2 7.68TB FIPS TLA Cap Pack Upg	\$41,130	Each	21%	\$32,493	Other	X2
X2-3840-2SSD-EL-U	X2-3840-2SSD-EL-U	XT2 HARDWARE	XtremIO X2 7.68TB TLA Cap Pack Upg	\$41,130	Each	21%	\$32,493	Other	X2
X2-3840-2SSD-FD	X2-3840-2SSD-FD	XT2 HARDWARE	XtremIO X2 3.84TB SAS 2SSD Fld	\$67,160	Each	21%	\$53,056	Other	X2
X2-3840-2SSD-F-FA	X2-3840-2SSD-F-FA	XT2 HARDWARE	XtremIO X2-R 3.84TB SAS FIPS 2SSD Fac	\$67,160	Each	21%	\$53,056	Other	X2
X2-3840-2SSD-F-FD	X2-3840-2SSD-F-FD	XT2 HARDWARE	XtremIO X2-R 3.84TB SAS FIPS 2SSD Fld	\$67,160	Each	21%	\$53,056	Other	X2
X2-3840-2SSD-F-U	X2-3840-2SSD-F-U	XT2 HARDWARE	XtremIO X2-R 3840GB SAS FIPS 2SSD Upg	\$80,650	Each	21%	\$63,714	Other	X2
X2-3840-2SSD-U	X2-3840-2SSD-U	XT2 HARDWARE	XtremIO X2 3.84TB SAS 2SSD UG	\$80,650	Each	21%	\$63,714	Other	X2
X2-400-18SSD	X2-400-18SSD	XT2 HARDWARE	XtremIO X2-S 400GB SAS 18SSD Fac	\$85,010	Each	21%	\$67,158	Other	X2
X2-400-18SSD-BA	X2-400-18SSD-BA	XT2 HARDWARE	XtremIO X2-S 400GB SAS 18SSD Base	\$0	Each	21%	\$0	Other	X2
X2-400-18SSD-EL	X2-400-18SSD-EL	XT2 HARDWARE	XtremIO X2-S 7.2TB TLA HW Cap Pack Fac	\$43,350	Each	21%	\$34,247	Other	X2
X2-400-18SSD-EL-FD	X2-400-18SSD-EL-FD	XT2 HARDWARE	XtremIO X2-S 7.2TB TLA HW Cap Pack Fld	\$43,350	Each	21%	\$34,247	Other	X2
X2-400-18SSD-FD	X2-400-18SSD-FD	XT2 HARDWARE	XtremIO X2-S 400GB SAS 18SSD Fld	\$85,010	Each	21%	\$67,158	Other	X2
X2-400-2SSD	X2-400-2SSD	XT2 HARDWARE	XtremIO X2-S 400GB SAS 2SSD Fac	\$9,450	Each	21%	\$7,466	Other	X2
X2-400-2SSD-EL	X2-400-2SSD-EL	XT2 HARDWARE	XtremIO X2-S 0.8TB TLA Cap Pack Fac	\$4,820	Each	21%	\$3,808	Other	X2
X2-400-2SSD-ELA-U	X2-400-2SSD-ELA-U	XT2 HARDWARE	XtremIO X2-S 0.8 TB TLA Cap Pack Up	\$5,780	Each	21%	\$4,566	Other	X2
X2-400-2SSD-EL-FD	X2-400-2SSD-EL-FD	XT2 HARDWARE	XtremIO X2-S 0.8TB TLA Cap Pack Fld	\$4,820	Each	21%	\$3,808	Other	X2
X2-400-2SSD-FD	X2-400-2SSD-FD	XT2 HARDWARE	XtremIO X2-S 400GB SAS 2SSD Fld	\$9,450	Each	21%	\$7,466	Other	X2
X2-400-2SSD-U	X2-400-2SSD-U	XT2 HARDWARE	XtremIO X2-S 400GB SAS 2 SSD UG	\$11,330	Each	21%	\$8,951	Other	X2
X2-400-6SSD	X2-400-6SSD	XT2 HARDWARE	XtremIO X2-S 400GB SAS 6SSD Fac	\$0	Each	21%	\$0	Other	X2
X2-400-6SSD-ELA	X2-400-6SSD-ELA	XT2 HARDWARE	XtremIO X2-S 2.4TB TLA HW Cap Pack Fac	\$0	Each	21%	\$0	Other	X2
X2-400-6SSD-ELA-FD	X2-400-6SSD-ELA-FD	XT2 HARDWARE	XtremIO X2-S 2.4TB TLA Cap Pack Fld	\$0	Each	21%	\$0	Other	X2
X2-400-6SSD-ELA-U	X2-400-6SSD-ELA-U	XT2 HARDWARE	XtremIO X2-S 2.4TB TLA Cap Pack Upg	\$20,110	Each	21%	\$15,887	Other	X2
X2-400-6SSD-FD	X2-400-6SSD-FD	XT2 HARDWARE	XtremIO X2-S 400GB SAS 6SSD Fld	\$0	Each	21%	\$0	Other	X2
X2-400-6SSD-U	X2-400-6SSD-U	XT2 HARDWARE	XtremIO X2-S 400GB SAS 6SSD UG	\$33,990	Each	21%	\$26,852	Other	X2
X2-400-SSD	X2-400-SSD	XT2 HARDWARE	XtremIO X2-S 400GB SAS SSD Fac	\$4,740	Each	21%	\$3,745	Other	X2
X2-BRICK-KIT	X2-BRICK-KIT	XT2 HARDWARE	XtremIO X2 X-Brick Instl Kit Fac	\$0	Each	21%	\$0	Other	X2
X2-BRICK-KIT-EMC	X2-BRICK-KIT-EMC	XT2 HARDWARE	XtremIO X2 X-Brick Instl Kit EMC Fac	\$0	Each	21%	\$0	Other	X2
X2-BRICK-KIT-EMC-U	X2-BRICK-KIT-EMC-U	XT2 HARDWARE	XtremIO X2 X-Brick Instl Kit EMC UG	\$0	Each	21%	\$0	Other	X2
X2-BRICK-KIT-U	X2-BRICK-KIT-U	XT2 HARDWARE	XtremIO X2 X-Brick Instl Kit UG	\$0	Each	21%	\$0	Other	X2
X2-CMD	X2-CMD	XT2 HARDWARE	XtremIO X2 Cable Management Duct Fac	\$0	Each	21%	\$0	Other	X2
X2-CMD-F	X2-CMD-F	XT2 HARDWARE	XtremIO X2 Cable Management Duct Fld	\$0	Each	21%	\$0	Other	X2
X2-CMD-U	X2-CMD-U	XT2 HARDWARE	XtremIO X2 Cable Management Duct UG	\$0	Each	21%	\$0	Other	X2

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X2-DAE	X2-DAE	XT2 HARDWARE	XtremIO X2 - Flash Drv enc fac	\$0	Each	21%	\$0	Other	X2
X2-DAE-FD	X2-DAE-FD	XT2 HARDWARE	XtremIO X2- Flash Drv enc Fld	\$0	Each	21%	\$0	Other	X2
X2-DAE-U	X2-DAE-U	XT2 HARDWARE	XtremIO X2 Flash Drv enc UG	\$0	Each	21%	\$0	Other	X2
X2-HD-BASE	X2-HD-BASE	XT2 HARDWARE	XtremIO X2-R 1.92TB Base Fac	\$618,000	Each	21%	\$488,220	Other	X2
X2-HD-BASE-ELA	X2-HD-BASE-ELA	XT2 HARDWARE	XtremIO X2-R 1.92TB Base TLA Fac	\$315,180	Each	21%	\$248,992	Other	X2
X2-HD-BASE-ELA-FD	X2-HD-BASE-ELA-FD	XT2 HARDWARE	XtremIO X2-R 1.92TB Base TLA Fld	\$315,180	Each	21%	\$248,992	Other	X2
X2-HD-BASE-FD	X2-HD-BASE-FD	XT2 HARDWARE	XtremIO X2-R 1.92TB Base Fld	\$618,000	Each	21%	\$488,220	Other	X2
X2-HD-CTRL	X2-HD-CTRL	XT2 HARDWARE	XtremIO X2-R Storage Controller Fac	\$0	Each	21%	\$0	Other	X2
X2-HD-CTRL-FD	X2-HD-CTRL-FD	XT2 HARDWARE	XtremIO X2-R Storage Controller Fld	\$0	Each	21%	\$0	Other	X2
X2-HD-FIPS-TAG	X2-HD-FIPS-TAG	XT2 HARDWARE	XtremIO X2-R 1.92TB FIPS PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-HD-FIPS-TAG-FD	X2-HD-FIPS-TAG-FD	XT2 HARDWARE	XtremIO X2-R 1.92TB FIPS PSNT Fld	\$0	Each	21%	\$0	Other	X2
X2-HD-NE-TAG	X2-HD-NE-TAG	XT2 HARDWARE	XtremIO X2-R 1.92TB No Encryp PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-HD-NE-TAG-FD	X2-HD-NE-TAG-FD	XT2 HARDWARE	XtremIO X2-R 1.92TB No Encryp PSNT Fld	\$0	Each	21%	\$0	Other	X2
X2-HD-TAG	X2-HD-TAG	XT2 HARDWARE	XtremIO X2-R 1.92TB PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-HD-TAG-FD	X2-HD-TAG-FD	XT2 HARDWARE	XtremIO X2-R 1.92TB PSNT Field	\$0	Each	21%	\$0	Other	X2
X2-IB-10M-U	X2-IB-10M-U	XT2 HARDWARE	X2-10m Copper IB Cable Kit-Field/Upg	\$3,800	Each	21%	\$3,002	Other	X2
X2-IB-2M-U	X2-IB-2M-U	XT2 HARDWARE	X2-2m Copper IB Cable Kit - Field/ Upg	\$800	Each	21%	\$632	Other	X2
X2-IB-30M-U	X2-IB-30M-U	XT2 HARDWARE	X2-30m Copper IB Cable Kit-Field/Upg	\$13,500	Each	21%	\$10,665	Other	X2
X2-IB-3M-U	X2-IB-3M-U	XT2 HARDWARE	X2-3m Copper IB Cable Kit -Field/Upg	\$1,250	Each	21%	\$988	Other	X2
X2-IB-4M-U	X2-IB-4M-U	XT2 HARDWARE	X2-4m Copper IB Cable Kit -Field/Upg	\$1,250	Each	21%	\$988	Other	X2
X2-IB-5M-U	X2-IB-5M-U	XT2 HARDWARE	X2-5m Copper IB Cable Kit -Field/Upg	\$2,000	Each	21%	\$1,580	Other	X2
X2-IB-8M-U	X2-IB-8M-U	XT2 HARDWARE	X2-8m Copper IB Cable Kit -Field/Upg	\$2,900	Each	21%	\$2,291	Other	X2
X2-IB-LABEL-U	X2-IB-LABEL-U	XT2 HARDWARE	XtremIO - Dispersion IB Label Kit	\$0	Each	21%	\$0	Other	X2
X2-PWR-DELTA-RS	X2-PWR-DELTA-RS	XT2 HARDWARE	X2 - 3-Phase Delta Power Rus Stow NA+JP	\$4,300	Each	21%	\$3,397	Other	X2
X2-PWR-DELTA-US	X2-PWR-DELTA-US	XT2 HARDWARE	X2 - 3-Phase Delta Power NA+JP	\$3,700	Each	21%	\$2,923	Other	X2
X2-PWR-WYE-US	X2-PWR-WYE-US	XT2 HARDWARE	XtremIO - 3-Phase Wye Power NA + JP	\$1,800	Each	21%	\$1,422	Other	X2
X2-RACK CONV	X2-RACK CONV	XT2 HARDWARE	XtremIO - Conversion to 3rd Party Rack	\$700	Each	21%	\$553	Other	X2
X2-RACK-1PHASE-40U	X2-RACK-1PHASE-40U	XT2 HARDWARE	XtremIO - 40U Deep Cabinet Single Phase	\$4,700	Each	21%	\$3,713	Other	X2
X2-RACK-3PDELT-40U	X2-RACK-3PDELT-40U	XT2 HARDWARE	XtremIO - 40U Deep Cabinet Delta	\$5,800	Each	21%	\$4,582	Other	X2
X2-RACK-3PWYE-40U	X2-RACK-3PWYE-40U	XT2 HARDWARE	XtremIO - 40U Deep Cabinet Wye	\$5,800	Each	21%	\$4,582	Other	X2
X2-RACK-D-40U	X2-RACK-D-40U	XT2 HARDWARE	XtremIO- 40U Deep Cabinet 3-Phase Delta	\$5,800	Each	21%	\$4,582	Other	X2
X2-RACK-S-40U	X2-RACK-S-40U	XT2 HARDWARE	XtremIO - 40U Deep Cabinet Single Phase	\$4,700	Each	21%	\$3,713	Other	X2
X2-RACK-Y-40U	X2-RACK-Y-40U	XT2 HARDWARE	XtremIO - 40U Deep Cabinet 3-Phase Wye	\$5,800	Each	21%	\$4,582	Other	X2
X2-SD-BASE	X2-SD-BASE	XT2 HARDWARE	XtremIO X2-S Base Fac	\$290,460	Each	21%	\$229,463	Other	X2
X2-SD-BASE-ELA	X2-SD-BASE-ELA	XT2 HARDWARE	XtremIO X2-S TLA X-Brick Base	\$148,110	Each	21%	\$117,007	Other	X2
X2-SD-BASE-ELA-FD	X2-SD-BASE-ELA-FD	XT2 HARDWARE	XtremIO X2-S TLA HW Base Fld	\$148,110	Each	21%	\$117,007	Other	X2
X2-SD-BASE-FD	X2-SD-BASE-FD	XT2 HARDWARE	XtremIO X2-S Base Fld	\$290,460	Each	21%	\$229,463	Other	X2
X2-SD-CTRL	X2-SD-CTRL	XT2 HARDWARE	XtremIO X2-S Storage Controller Fac	\$0	Each	21%	\$0	Other	X2

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Vendor Notes:

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X2-SD-CTRL-FD	X2-SD-CTRL-FD	XT2 HARDWARE	XtremIO X2-S Storage Controller Fld	\$0	Each	21%	\$0	Other	X2
X2-SD-NE-TAG	X2-SD-NE-TAG	XT2 HARDWARE	XtremIO X2-S No Encryp PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-SD-NE-TAG-FD	X2-SD-NE-TAG-FD	XT2 HARDWARE	XtremIO X2-S No Encryp PSNT Fld	\$0	Each	21%	\$0	Other	X2
X2-SD-TAG	X2-SD-TAG	XT2 HARDWARE	XtremIO X2-S PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-SD-TAG-FD	X2-SD-TAG-FD	XT2 HARDWARE	XtremIO X2-S PSNT Fld	\$0	Each	21%	\$0	Other	X2
X2-T-FIPS-TAG	X2-T-FIPS-TAG	XT2 HARDWARE	XtremIO X2-T FIPS PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-T-FIPS-TAG-FD	X2-T-FIPS-TAG-FD	XT2 HARDWARE	XtremIO X2-T FIPS PSNT Fld	\$0	Each	21%	\$0	Other	X2
X2-UHD-FIPS-TAG	X2-UHD-FIPS-TAG	XT2 HARDWARE	XtremIO X2-R 3.84TB FIPS PSNT Fac	\$0	Each	21%	\$0	Other	X2
X2-UHD-FIPS-TAG-FD	X2-UHD-FIPS-TAG-FD	XT2 HARDWARE	XtremIO X2-R 3.84TB FIPS PSNT Fld	\$0	Each	21%	\$0	Other	X2
X2-VRACK-F	X2-VRACK-F	XT2 HARDWARE	X2 Field Shipping Container Fld	\$0	Each	21%	\$0	Other	X2
X2-VRACK-U	X2-VRACK-U	XT2 HARDWARE	X2 Field Shipping Container Upg	\$0	Each	21%	\$0	Other	X2
X2-XMS	X2-XMS	XT2 HARDWARE	XtremIO X2 Physical Mgmt Server Fac	\$23,500	Each	21%	\$18,565	Other	X2
X2-XMS-FD	X2-XMS-FD	XT2 HARDWARE	XtremIO X2 Physical Mgmt Server Fld	\$23,500	Each	21%	\$18,565	Other	X2
X2-XMS-U	X2-XMS-U	XT2 HARDWARE	XtremIO X2 Physical Mgmt Server UG	\$23,500	Each	21%	\$18,565	Other	X2
X2-XMS-UFD	X2-XMS-UFD	XT2 HARDWARE	XtremIO X2 Physical Mgmt Server UFD	\$23,500	Each	21%	\$18,565	Other	X2
450-001-625	450-001-625	XT2 SOFTWARE	ViPR Suite for XIO X2-XS=CB	\$0	Each	21%	\$0	Other	X2
450-001-626	450-001-626	XT2 SOFTWARE	ViPR Suite for XIO X2-XR=CB	\$0	Each	21%	\$0	Other	X2
450-001-636	450-001-636	XT2 SOFTWARE	XtremIO X2/E SW Bundle for X2-S=IC	\$0	Each	21%	\$0	Other	X2
450-001-637	450-001-637	XT2 SOFTWARE	XtremIO X2/T SW Bundle for X2-R/T=IC	\$0	Each	21%	\$0	Other	X2
450-001-658	450-001-658	XT2 SOFTWARE	XtremIO X2/E SW Bundle for X2S=IC	\$0	Each	21%	\$0	Other	X2
450-001-659	450-001-659	XT2 SOFTWARE	XtremIO X2/E SW Bundle for X2-R/T=IC	\$0	Each	21%	\$0	Other	X2
456-112-873	456-112-873	XT2 SOFTWARE	XtremIO X2-S 1 X-Brick OE RTU =IC	\$0	Each	21%	\$0	Other	X2
456-112-874	456-112-874	XT2 SOFTWARE	XtremIO X2-S 2 X-Brick OE RTU =IC	\$0	Each	21%	\$0	Other	X2
456-112-875	456-112-875	XT2 SOFTWARE	XtremIO X2-S 3 X-Brick OE RTU =IC	\$0	Each	21%	\$0	Other	X2
456-112-876	456-112-876	XT2 SOFTWARE	XtremIO X2-S 4 X-Brick OE RTU =IC	\$0	Each	21%	\$0	Other	X2
456-112-877	456-112-877	XT2 SOFTWARE	XtremIO X2-R/T 1 X-Brick OE RTU =IC	\$0	Each	21%	\$0	Other	X2
456-112-878	456-112-878	XT2 SOFTWARE	XtremIO X2-R 2 X-Brick OE RTU =IC	\$0	Each	21%	\$0	Other	X2
456-112-879	456-112-879	XT2 SOFTWARE	XtremIO X2-R 3 X-Brick OE RTU =IC	\$0	Each	21%	\$0	Other	X2
456-112-880	456-112-880	XT2 SOFTWARE	XtremIO X2-R 4 X-Brick OE RTU =IC	\$0	Each	21%	\$0	Other	X2
456-112-885	456-112-885	XT2 SOFTWARE	XtremIO X2-S 1 to 2 X-Brick OE UG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-886	456-112-886	XT2 SOFTWARE	XtremIO X2-S 1 to 3 X-Brick OE UG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-887	456-112-887	XT2 SOFTWARE	XtremIO X2-S 1 to 4 X-Brick OE UG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-888	456-112-888	XT2 SOFTWARE	XtremIO X2-S 2 to 3 X-Brick OE UG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-889	456-112-889	XT2 SOFTWARE	XtremIO X2-S 2 to 4 X-Brick OE UG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-890	456-112-890	XT2 SOFTWARE	XtremIO X2-S 3 to 4 X-Brick OE UG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-891	456-112-891	XT2 SOFTWARE	XtremIO X2-R/T 1 to 2 X-Br OE UPG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-892	456-112-892	XT2 SOFTWARE	XtremIO X2-R/T 1 to 3 X-Br OE UPG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-893	456-112-893	XT2 SOFTWARE	XtremIO X2-R/T 1 to 4 X-Br OE UPG RTU=IC	\$0	Each	21%	\$0	Other	X2

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Vendor Notes: Updated November 25, 2020

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456-112-898	456-112-898	XT2 SOFTWARE	XtremIO X2-R 2 to 3 X-Brick OE UG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-899	456-112-899	XT2 SOFTWARE	XtremIO X2-R 2 to 4 X-Brick OE UG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-904	456-112-904	XT2 SOFTWARE	XtremIO X2-R 3 to 4 X-Brick OE UG RTU=IC	\$0	Each	21%	\$0	Other	X2
456-112-979	456-112-979	XT2 SOFTWARE	RP/EX Local for XIO-X2 LIC=CC	\$2,400	Each	21%	\$1,896	Other	X2
456-112-980	456-112-980	XT2 SOFTWARE	RP/EX Remote for XIO-X2 LIC=CC	\$2,400	Each	21%	\$1,896	Other	X2
456-113-084	456-113-084	XT2 SOFTWARE	AppSync ADV For XtremIO X2S LIC = CB	\$770	Each	21%	\$608	Other	X2
456-113-085	456-113-085	XT2 SOFTWARE	AppSync ADV For XtremIO X2-R/T LIC=CB	\$770	Each	21%	\$608	Other	X2
456-113-498	456-113-498	XT2 SOFTWARE	XtremIO X2-T UG to X2-R OE RTU=IC	\$0	Each	21%	\$0	Other	X2
458-002-048	458-002-048	XT2 SOFTWARE	SRM for XIO X2-XS=CB	\$770	Each	21%	\$608	Other	X2
458-002-049	458-002-049	XT2 SOFTWARE	SRM for XIO X2-R/T=CB	\$770	Each	21%	\$608	Other	X2
458-002-131	458-002-131	XT2 SOFTWARE	XtremIO X2-S X-Brick OE =IC	\$0	Each	21%	\$0	Other	X2
458-002-132	458-002-132	XT2 SOFTWARE	XtremIO X2-R/T X-Brick OE =IC	\$0	Each	21%	\$0	Other	X2
458-002-133	458-002-133	XT2 SOFTWARE	XtremIO X2-S X-Brick OE UG=IC	\$0	Each	21%	\$0	Other	X2
458-002-134	458-002-134	XT2 SOFTWARE	XtremIO X2-R X-Brick OE UG=IC	\$0	Each	21%	\$0	Other	X2
458-002-165	458-002-165	XT2 SOFTWARE	RecoverPoint Basic for X2-S=ID	\$11,300	Each	21%	\$8,927	Other	X2
458-002-166	458-002-166	XT2 SOFTWARE	RecoverPoint Basic X2-R/T 1TB=CB	\$50,000	Each	21%	\$39,500	Other	X2
458-002-171	458-002-171	XT2 SOFTWARE	RP/EX Local for XIO-X2 =CC	\$0	Each	21%	\$0	Other	X2
458-002-172	458-002-172	XT2 SOFTWARE	RP/EX Remote for XIO-X2 =CC	\$0	Each	21%	\$0	Other	X2
458-002-190	458-002-190	XT2 SOFTWARE	AppSync ADV For XtremIO X2S	\$0	Each	21%	\$0	Other	X2
458-002-191	458-002-191	XT2 SOFTWARE	AppSync ADV For XtremIO X2-R/T	\$0	Each	21%	\$0	Other	X2
VSL3-000-102	VSL3-000-102	XT2 SOFTWARE	XTREMIO X2-S X-Brick TLA=ID	\$0	Each	21%	\$0	Other	X2
VSL3-000-103	VSL3-000-103	XT2 SOFTWARE	XTREMIO X2-S PER TB SW TLA=CB	\$0	Each	21%	\$0	Other	X2
VSL3-000-104	VSL3-000-104	XT2 SOFTWARE	XTREMIO X2-R X-Brick TLA=ID	\$0	Each	21%	\$0	Other	X2
VSL3-000-105	VSL3-000-105	XT2 SOFTWARE	XTREMIO X2-R PER TB SW TLA=CB	\$0	Each	21%	\$0	Other	X2
VSL3-000-106	VSL3-000-106	XT2 SOFTWARE	XTREMIO X2-T X-Brick TLA=ID	\$0	Each	21%	\$0	Other	X2
VSL3-000-107	VSL3-000-107	XT2 SOFTWARE	XTREMIO X2-T PER TB SW TLA=CB	\$0	Each	21%	\$0	Other	X2
VSL3-002-030	VSL3-002-030	XT2 SOFTWARE	RP/EX Local XIO-X2 LIC TLA=CC	\$0	Each	21%	\$0	Other	X2
VSL3-002-031	VSL3-002-031	XT2 SOFTWARE	RP/EX Remote XIO-X2 LIC TLA=CC	\$0	Each	21%	\$0	Other	X2
VSL3-002-036	VSL3-002-036	XT2 SOFTWARE	RP Basic for X2 TLA=CB	\$0	Each	21%	\$0	Other	X2
CS-CUS-PARTRT-XT1	CS-CUS-PARTRT-XT1	NA	PARTS RETENTION UPLIFT XT	\$0	Each	21%	\$0	Other	XT
ELA-CUS-XT	ELA-CUS-XT	NA	XtremIO PER TB X SW for ELA ONLY=IC	\$17,200	Each	21%	\$13,588	Other	XT
M-PS1-HW-X-001	M-PS1-HW-X-001	NA	ProSupport One 4HR/MC Hardware Support	\$199,827	Each	21%	\$157,863	Other	XT
M-PS1-SW-X-001	M-PS1-SW-X-001	NA	ProSupport One 4HR/MC Software Support	\$199,827	Each	21%	\$157,863	Other	XT
M-PSM-HW-X-001	M-PSM-HW-X-001	NA	PROSUPPORT 4HR/MC HARDWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	XT
M-PSM-SW-X-001	M-PSM-SW-X-001	NA	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	XT
M-PSP-HW-X-001	M-PSP-HW-X-001	NA	PROSUPPORT PLUS 4HR/MC HARDWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	XT
M-PSP-SW-X-001	M-PSP-SW-X-001	NA	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPPORT	\$199,827	Each	21%	\$157,863	Other	XT
M-PSS-HW-4H-X-001	M-PSS-HW-4H-X-001	NA	Post Standard Support EXT W/4HR HW	\$199,827	Each	21%	\$157,863	Other	XT



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M-PSS-HW-NB-X-001	M-PSS-HW-NB-X-001	NA	Post Standard Support EXT W/NBD HW	\$199,827	Each	21%	\$157,863	Other	XT
X02-D25-800-10T	X02-D25-800-10T	NA	XtremIO 25x800GB-10T FDrv enc OE SW	\$0	Each	21%	\$0	Other	XT
X02-D25-800-10T-F	X02-D25-800-10T-F	NA	XtremIO 25x800GB-10T FDrv enc OE SW fld	\$0	Each	21%	\$0	Other	XT
X02-D25-800-5T	X02-D25-800-5T	NA	XtremIO 25x800GB-5T FDrv enc OE SW	\$0	Each	21%	\$0	Other	XT
X02-D25-800-5T-F	X02-D25-800-5T-F	NA	XtremIO 25x800GB-5T FDrv enc OE SW fld	\$0	Each	21%	\$0	Other	XT
X02-E-D25-400-E	X02-E-D25-400-E	NA	XtremIO ELA 10TB HW - 25x400GB-E	\$170,775	Each	21%	\$134,912	Other	XT
X02-E-D25-400-E-F	X02-E-D25-400-E-F	NA	XtremIO ELA 10TB HW - 25x400GB - FLD-E	\$170,775	Each	21%	\$134,912	Other	XT
X02-E-D25-400-E-U	X02-E-D25-400-E-U	NA	XtremIO ELA 10TB HW - 25x400GB-E-Upg	\$170,775	Each	21%	\$134,912	Other	XT
X02-E-D25-800-U	X02-E-D25-800-U	NA	XtremIO ELA 20TB HW - 25x800GB-E-Upg	\$249,900	Each	21%	\$197,421	Other	XT
X02-E-SW-10TB	X02-E-SW-10TB	NA	XTREMIO ELA SW 10TB Xbrick=IC	\$169,175	Each	21%	\$133,648	Other	XT
X02-E-SW-10TB-ENC	X02-E-SW-10TB-ENC	NA	XTREMIO ELA SW 10TB ENC Xbrick=IC	\$174,225	Each	21%	\$137,638	Other	XT
X02-E-SW-20TB-ENC	X02-E-SW-20TB-ENC	NA	XTREMIO ELA SW 20TB ENC Xbrick=IC	\$260,100	Each	21%	\$205,479	Other	XT
X02-E-SW-STARTER	X02-E-SW-STARTER	NA	XTREMIO ELA SW for Starter Xbrick=IC	\$112,500	Each	21%	\$88,875	Other	XT
X02-E-SW-STARTER-U	X02-E-SW-STARTER-U	NA	XTREMIO ELA SW Starter Xbrick UPG=IC	\$77,500	Each	21%	\$61,225	Other	XT
X02-RTU-ELA	X02-RTU-ELA	NA	XtremIO Right to Use - OE - ELA=IC	\$0	Each	21%	\$0	Other	XT
X02-RTU-ELA-CF	X02-RTU-ELA-CF	NA	XTREMIO RIGHT TO USE - OE - TLA=IC	\$0	Each	21%	\$0	Other	XT
X02-SCALE-100T-RTU	X02-SCALE-100T-RTU	NA	XtremIO Right to Use 100TB-HW	\$0	Each	21%	\$0	Other	XT
X02-SCALE-10TE-RTU	X02-SCALE-10TE-RTU	NA	XtremIO Right to Use 10TB Exp-HW	\$255,000	Each	21%	\$201,450	Other	XT
X02-SCALE-50T-RTU	X02-SCALE-50T-RTU	NA	XtremIO Right to Use 50TB-HW	\$0	Each	21%	\$0	Other	XT
X02-SCALE-60T-RTU	X02-SCALE-60T-RTU	NA	XtremIO Right to Use 60TB-HW	\$0	Each	21%	\$0	Other	XT
X02-SCALE-90T-RTU	X02-SCALE-90T-RTU	NA	XtremIO Right to Use 90TB-HW	\$0	Each	21%	\$0	Other	XT
X02-SW-10TB	X02-SW-10TB	NA	XTREMIO Software 10TB Xbrick=IC	\$0	Each	21%	\$0	Other	XT
X02-SW-10TB-ENC	X02-SW-10TB-ENC	NA	XTREMIO Software 10TB ENC Xbrick=IC	\$0	Each	21%	\$0	Other	XT
X02-SW-20TB-ENC	X02-SW-20TB-ENC	NA	XTREMIO Software 20TB ENC Xbrick=IC	\$0	Each	21%	\$0	Other	XT
X02-SW-STARTER	X02-SW-STARTER	NA	XTREMIO Software Starter Xbrick=IC	\$0	Each	21%	\$0	Other	XT
X02-SW-STARTER-EX	X02-SW-STARTER-EX	NA	XTREMIO Software Starter Xbrick UPG=IC	\$0	Each	21%	\$0	Other	XT
X03-D25-1.6T-10T	X03-D25-1.6T-10T	NA	XtremIO 25x1.6TB-10T FDrv enc OE SW	\$0	Each	21%	\$0	Other	XT
X03-D25-1.6T-10T-F	X03-D25-1.6T-10T-F	NA	XtremIO 25x1.6TB-10T FDrv enc OE SW fld	\$0	Each	21%	\$0	Other	XT
X03-D25-1.6T-30T	X03-D25-1.6T-30T	NA	XtremIO 25x1.6TB-30T FDrv enc OE SW	\$0	Each	21%	\$0	Other	XT
X03-D25-1.6T-30T-F	X03-D25-1.6T-30T-F	NA	XtremIO 25x1.6TB-30T FDrv enc OE SW fld	\$0	Each	21%	\$0	Other	XT
X01-D25-400F	X01-D25-400F	XT HARDWARE	X-brick 25x400GB Flash Drives OE SW-FLD	\$0	Each	21%	\$0	Other	XT
X01-MNGT-F	X01-MNGT-F	XT HARDWARE	XtremIO-MGMT SERVER w/SOFTWARE-FLD	\$0	Each	21%	\$0	Other	XT
X01-UPS-220FP	X01-UPS-220FP	XT HARDWARE	XtremIO - UPS 220V - FLD - Secondary	\$0	Each	21%	\$0	Other	XT
X02-012-400-E-U	X02-012-400-E-U	XT HARDWARE	XtremIO Starter X-Brick (5TB) Exp Kit	\$155,000	Each	21%	\$122,450	Other	XT
X02-6U-FILLER	X02-6U-FILLER	XT HARDWARE	XtremIO Beast Six filler Kit	\$0	Each	21%	\$0	Other	XT
X02-BEAST-BEZ-KIT	X02-BEAST-BEZ-KIT	XT HARDWARE	XtremIO Beast Bezel Kit	\$0	Each	21%	\$0	Other	XT
X02-CTRL-400-U	X02-CTRL-400-U	XT HARDWARE	XTREMIO - STORAGE CTRL 400GB ENC UPG	\$0	Each	21%	\$0	Other	XT
X02-CTRL-U	X02-CTRL-U	XT HARDWARE	XTREMIO - STORAGE CTRL 800GB UPGRADE	\$0	Each	21%	\$0	Other	XT

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Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X02-CTRL-U	X02-CTRL-U	XT HARDWARE	XTREMIO - STORAGE CONTROLLER UPG	\$0	Each	21%	\$0	Other	XT
X02-D13-400-E	X02-D13-400-E	XT HARDWARE	XTREMIO -13X400GB FLASH DRV ENC OE SW	\$0	Each	21%	\$0	Other	XT
X02-D13-400-E-F	X02-D13-400-E-F	XT HARDWARE	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	\$0	Each	21%	\$0	Other	XT
X02-D25-400	X02-D25-400	XT HARDWARE	XtremIO -25x400GB Flash Drives OE SW	\$0	Each	21%	\$0	Other	XT
X02-D25-400-E	X02-D25-400-E	XT HARDWARE	XTREMIO -25X400GB FLASH DRV ENC OE SW	\$0	Each	21%	\$0	Other	XT
X02-D25-400-E-F	X02-D25-400-E-F	XT HARDWARE	XTREMIO 25X400GB FLASH DRV ENC FLD OE SW	\$0	Each	21%	\$0	Other	XT
X02-D25-400-E-U	X02-D25-400-E-U	XT HARDWARE	XTREMIO -25X400GB E FLASH DRV OE SW UPG	\$345,000	Each	21%	\$272,550	Other	XT
X02-D25-400F	X02-D25-400F	XT HARDWARE	XtremIO -25x400GB Flash Drives OE SW-FLD	\$0	Each	21%	\$0	Other	XT
X02-D25-400-U	X02-D25-400-U	XT HARDWARE	XTREMIO -25X400GB FLASH DR. OE SW UPG	\$335,000	Each	21%	\$264,650	Other	XT
X02-D25-800	X02-D25-800	XT HARDWARE	XtremIO -25x800GB Flash Drives OE SW	\$0	Each	21%	\$0	Other	XT
X02-D25-800F	X02-D25-800F	XT HARDWARE	XtremIO -25x800GB Flash Drives OE SW-FLD	\$0	Each	21%	\$0	Other	XT
X02-D25-800-U	X02-D25-800-U	XT HARDWARE	XTREMIO -25X800GB FLASH DRV OE SW UPGD	\$510,000	Each	21%	\$402,900	Other	XT
X02-DISP-2M-KIT	X02-DISP-2M-KIT	XT HARDWARE	XtremIO 2m Dispersion Kit	\$660	Each	21%	\$521	Other	XT
X02-DISP-5M-KIT	X02-DISP-5M-KIT	XT HARDWARE	XtremIO 5m Dispersion Kit	\$1,300	Each	21%	\$1,027	Other	XT
X02-E-012-400-E-U	X02-E-012-400-E-U	XT HARDWARE	XTREMIO ELA 12X400GB FLASH DRV ENC UPG	\$77,500	Each	21%	\$61,225	Other	XT
X02-E-D13-400-E	X02-E-D13-400-E	XT HARDWARE	XtremIO ELA 5TB HW - 13x400GB-E	\$112,500	Each	21%	\$88,875	Other	XT
X02-E-D13-400-E-F	X02-E-D13-400-E-F	XT HARDWARE	XtremIO ELA 5TB HW - 13x400GB - FLD-E	\$112,500	Each	21%	\$88,875	Other	XT
X02-KIT-01-C	X02-KIT-01-C	XT HARDWARE	XtremIO EMC to Cust Rail conv kit single	\$4,500	Each	21%	\$3,555	Other	XT
X02-KIT-02-C	X02-KIT-02-C	XT HARDWARE	XtremIO EMC to Cust Rail conv kit dual	\$10,500	Each	21%	\$8,295	Other	XT
X02-KIT02-R-U	X02-KIT02-R-U	XT HARDWARE	XtremIO BRICK 2 CONFIG KIT RACK UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT02-U	X02-KIT02-U	XT HARDWARE	XTREMIO BRICK 2 CONFIG KIT UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT03-R-U	X02-KIT03-R-U	XT HARDWARE	XtremIO BRICK 3 CONFIG KIT RACK UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT03-U	X02-KIT03-U	XT HARDWARE	XTREMIO BRICK 3 CONFIG KIT UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT-04-C	X02-KIT-04-C	XT HARDWARE	XtremIO EMC to Cust Rail conv kit quad	\$18,500	Each	21%	\$14,615	Other	XT
X02-KIT04-R-U	X02-KIT04-R-U	XT HARDWARE	XtremIO BRICK 4 CONFIG KIT RACK UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT04-U	X02-KIT04-U	XT HARDWARE	XTREMIO BRICK 4 CONFIG KIT UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT05-R-U	X02-KIT05-R-U	XT HARDWARE	XtremIO BRICK 5 CONFIG KIT RACK UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT05-U	X02-KIT05-U	XT HARDWARE	XtremIO BRICK 5 CONFIG KIT UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT-06-C	X02-KIT-06-C	XT HARDWARE	XtremIO EMC to Cust Rail conv kit six	\$24,500	Each	21%	\$19,355	Other	XT
X02-KIT06-R-U	X02-KIT06-R-U	XT HARDWARE	XtremIO BRICK 6 CONFIG KIT RACK UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT06-U	X02-KIT06-U	XT HARDWARE	XtremIO BRICK 6 CONFIG KIT UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT07-R-U	X02-KIT07-R-U	XT HARDWARE	XtremIO BRICK 7 CONFIG KIT RACK UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT07-U	X02-KIT07-U	XT HARDWARE	XtremIO BRICK 7 CONFIG KIT UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT-08-C	X02-KIT-08-C	XT HARDWARE	XtremIO EMC to Cust Rail conv kit eight	\$28,500	Each	21%	\$22,515	Other	XT
X02-KIT08-R-U	X02-KIT08-R-U	XT HARDWARE	XtremIO BRICK 8 CONFIG KIT RACK UPG	\$0	Each	21%	\$0	Other	XT
X02-KIT08-U	X02-KIT08-U	XT HARDWARE	XtremIO BRICK 8 CONFIG KIT UPG	\$0	Each	21%	\$0	Other	XT
X02-MNGT	X02-MNGT	XT HARDWARE	XtremIO - MGMT SERVER W/ SOFTWARE	\$0	Each	21%	\$0	Other	XT
X02-MNGT-F	X02-MNGT-F	XT HARDWARE	XtremIO - MGMT SERVER W/ SOFTWARE - FLD	\$0	Each	21%	\$0	Other	XT

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column I' ALJP Category (REQUIRED) use drop-down	Column K' Product Category (if applicable)
X02-MNGT-U	X02-MNGT-U	XT HARDWARE	XTREMIO - MGMT SERVER W/ SW UPG	\$15,480	Each	21%	\$12,229	Other	XT
X02-OPTION-FJ	X02-OPTION-FJ	XT HARDWARE	FJ-Standalone Option Bundle trigger FJ	\$0	Each	21%	\$0	Other	XT
X02-PW-ASTL	X02-PW-ASTL	XT HARDWARE	Power cord for Australia and New Zealand	\$1,530	Each	21%	\$1,209	Other	XT
X02-PWD-ASTL-44U	X02-PWD-ASTL-44U	XT HARDWARE	Power cord for Australia and New Zealand	\$2,400	Each	21%	\$1,896	Other	XT
X02-PWD-IEC3S-44U	X02-PWD-IEC3S-44U	XT HARDWARE	Power cord for International (not Aus.)	\$1,640	Each	21%	\$1,296	Other	XT
X02-PWD-RSS-44U	X02-PWD-RSS-44U	XT HARDWARE	Power cord for North America + Japan	\$1,800	Each	21%	\$1,422	Other	XT
X02-PWD-USS-44U	X02-PWD-USS-44U	XT HARDWARE	Power cord for North America + Japan	\$830	Each	21%	\$656	Other	XT
X02-PW-IEC3S	X02-PW-IEC3S	XT HARDWARE	International (except Australia)	\$800	Each	21%	\$632	Other	XT
X02-PW-RSS	X02-PW-RSS	XT HARDWARE	For North America + Japan	\$1,530	Each	21%	\$1,209	Other	XT
X02-PW-USS	X02-PW-USS	XT HARDWARE	For North America + Japan	\$800	Each	21%	\$632	Other	XT
X02-RACK-40U	X02-RACK-40U	XT HARDWARE	XtremIO - 40U Cabinet	\$3,915	Each	21%	\$3,093	Other	XT
X02-RACK-40U-BEAST	X02-RACK-40U-BEAST	XT HARDWARE	XtremIO - 40U Cabinet Beast fillers	\$6,500	Each	21%	\$5,135	Other	XT
X02-UPS-220	X02-UPS-220	XT HARDWARE	XtremIO - UPS 220V	\$0	Each	21%	\$0	Other	XT
X02-UPS-220FP	X02-UPS-220FP	XT HARDWARE	XtremIO - UPS 220V - FLD - Secondary	\$0	Each	21%	\$0	Other	XT
X02-UPS-220P	X02-UPS-220P	XT HARDWARE	XtremIO - UPS 220V - Secondary	\$0	Each	21%	\$0	Other	XT
X02-UPS-220-U	X02-UPS-220-U	XT HARDWARE	XTREMIO - UPS 220V UPG	\$0	Each	21%	\$0	Other	XT
X02-UPS-220-UFD	X02-UPS-220-UFD	XT HARDWARE	XtremIO - UPS 220V - Field Upgrade	\$0	Each	21%	\$0	Other	XT
X02-VRACK-U	X02-VRACK-U	XT HARDWARE	XTREMIO - FIELD SHIPPING CONTAINER UPG	\$0	Each	21%	\$0	Other	XT
X03-CTRL-1600-U	X03-CTRL-1600-U	XT HARDWARE	XtremIO - STORAGE CTRL enc UPG	\$0	Each	21%	\$0	Other	XT
X03-D25-1600-E	X03-D25-1600-E	XT HARDWARE	XtremIO 25x1.6TB Flash Drv enc OE SW	\$0	Each	21%	\$0	Other	XT
X03-D25-1600-E-E	X03-D25-1600-E-E	XT HARDWARE	XtremIO 25x1.6TB Flash Drv enc ELA	\$449,000	Each	21%	\$354,710	Other	XT
X03-D25-1600-E-F	X03-D25-1600-E-F	XT HARDWARE	XtremIO 25x1.6TB Flash Drv enc fld OE SW	\$0	Each	21%	\$0	Other	XT
X03-D25-1600-E-F-E	X03-D25-1600-E-F-E	XT HARDWARE	XtremIO 25x1.6TB Flash Drv enc fld ELA	\$449,000	Each	21%	\$354,710	Other	XT
X03-D25-1600-E-U	X03-D25-1600-E-U	XT HARDWARE	XtremIO 25x1.6TB Flash Drv enc UPG OE SW	\$926,000	Each	21%	\$731,540	Other	XT
X03-D25-1600-E-U-E	X03-D25-1600-E-U-E	XT HARDWARE	XtremIO 25x1.6TB Flash Drv enc UPG ELA	\$449,000	Each	21%	\$354,710	Other	XT
X1-10TB-1BR	X1-10TB-1BR	XT HARDWARE	FJ-10TB-Model 1Brick	\$0	Each	21%	\$0	Other	XT
X1-10TB-1BR-UPG	X1-10TB-1BR-UPG	XT HARDWARE	FJ-10TB Upgrade from 1 to 2Brick	\$0	Each	21%	\$0	Other	XT
X1-10TB-2BR	X1-10TB-2BR	XT HARDWARE	FJ-10TB-Model 2Brick	\$0	Each	21%	\$0	Other	XT
X1-10TB-2BR-UPG	X1-10TB-2BR-UPG	XT HARDWARE	FJ-10TB Upgrade from 2 to 4Brick	\$0	Each	21%	\$0	Other	XT
X1-10TB-4BR	X1-10TB-4BR	XT HARDWARE	FJ-10TB-Model 4Brick	\$0	Each	21%	\$0	Other	XT
X1-20TB-1BR	X1-20TB-1BR	XT HARDWARE	FJ-20TB-Model 1Brick	\$0	Each	21%	\$0	Other	XT
X1-20TB-1BR-UPG	X1-20TB-1BR-UPG	XT HARDWARE	FJ-20TB Upgrade from 1 to 2Brick	\$0	Each	21%	\$0	Other	XT
X1-20TB-2BR	X1-20TB-2BR	XT HARDWARE	FJ-20TB-Model 2Brick	\$0	Each	21%	\$0	Other	XT
X1-20TB-2BR-UPG	X1-20TB-2BR-UPG	XT HARDWARE	FJ-20TB Upgrade from 2 to 4Brick	\$0	Each	21%	\$0	Other	XT
X1-20TB-4BR	X1-20TB-4BR	XT HARDWARE	FJ-20TB-Model 4Brick	\$0	Each	21%	\$0	Other	XT
X1-20TB-4BR-UPG	X1-20TB-4BR-UPG	XT HARDWARE	FJ-20TB Upgrade from 4 to 6Brick	\$0	Each	21%	\$0	Other	XT
X1-20TB-6BR	X1-20TB-6BR	XT HARDWARE	FJ-20TB-Model 6Brick	\$0	Each	21%	\$0	Other	XT
X1-20TB-6BR-UPG	X1-20TB-6BR-UPG	XT HARDWARE	FJ-20TB Upgrade from 6 to 8Brick	\$0	Each	21%	\$0	Other	XT
X1-20TB-8BR	X1-20TB-8BR	XT HARDWARE	FJ-20TB-Model 8Brick	\$0	Each	21%	\$0	Other	XT
X1-40TB-1BR	X1-40TB-1BR	XT HARDWARE	FJ-40TB-Model 1Brick	\$0	Each	21%	\$0	Other	XT
X1-40TB-1BR-UPG	X1-40TB-1BR-UPG	XT HARDWARE	FJ-40TB Upgrade from 1 to 2Brick	\$0	Each	21%	\$0	Other	XT

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Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base Price from Source	UoM	Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	L(Column 1*Column K)	
								ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
X1-40TB-2BR	X1-40TB-2BR	XT HARDWARE	FJ-40TB-Model 2Brick	\$0	Each	21%	\$0	Other	XT
X1-40TB-2BR-UPG	X1-40TB-2BR-UPG	XT HARDWARE	FJ-40TB Upgrade from 2 to 4Brick	\$0	Each	21%	\$0	Other	XT
X1-40TB-4BR	X1-40TB-4BR	XT HARDWARE	FJ-40TB-Model 4Brick	\$0	Each	21%	\$0	Other	XT
X1-40TB-4BR-UPG	X1-40TB-4BR-UPG	XT HARDWARE	FJ-40TB Upgrade from 4 to 6Brick	\$0	Each	21%	\$0	Other	XT
X1-40TB-6BR	X1-40TB-6BR	XT HARDWARE	FJ-40TB-Model 6Brick	\$0	Each	21%	\$0	Other	XT
X1-40TB-6BR-UPG	X1-40TB-6BR-UPG	XT HARDWARE	FJ-40TB Upgrade from 6 to 8Brick	\$0	Each	21%	\$0	Other	XT
X1-40TB-8BR	X1-40TB-8BR	XT HARDWARE	FJ-40TB-Model 8Brick	\$0	Each	21%	\$0	Other	XT
X1-5TB-EXP	X1-5TB-EXP	XT HARDWARE	FJ-5TB-Model	\$0	Each	21%	\$0	Other	XT
X1-5TB-EXP-UPG	X1-5TB-EXP-UPG	XT HARDWARE	FJ-5TB Upgrade	\$0	Each	21%	\$0	Other	XT
XIO-RPHWX-G6T-D	XIO-RPHWX-G6T-D	XT HARDWARE	Dell RPA for XtremIO	\$19,250	Each	21%	\$15,208	Other	XT
X02-MNGT-UFD	X02-MNGT-UFD	XT HARDWARE	XMS Field Upgrade	\$15,490	Each	21%	\$12,229	Other	XT
X02-TRANSFMR-U-FD	X02-TRANSFMR-U-FD	XT HARDWARE	1800VA ISOLATION STATION	\$9,950	Each	21%	\$7,861	Other	XT
450-001-509	450-001-509	XT SOFTWARE	ViPR Suite XIO 5TB=ID	\$0	Each	21%	\$0	Other	XT
450-001-510	450-001-510	XT SOFTWARE	ViPR Suite XIO 5TB UPG=ID	\$0	Each	21%	\$0	Other	XT
450-001-511	450-001-511	XT SOFTWARE	ViPR Suite XIO 10TB=ID	\$0	Each	21%	\$0	Other	XT
450-001-512	450-001-512	XT SOFTWARE	ViPR Suite XIO 20TB=ID	\$0	Each	21%	\$0	Other	XT
450-001-513	450-001-513	XT SOFTWARE	ViPR Suite XIO 40TB=ID	\$0	Each	21%	\$0	Other	XT
456-105-744	456-105-744	XT SOFTWARE	RP/EX LOC 10TB XtremIO X-BRICK=ID	\$34,645	Each	21%	\$27,370	Other	XT
456-105-745	456-105-745	XT SOFTWARE	RP/EX LOC 20TB XtremIO X-BRICK=ID	\$51,610	Each	21%	\$40,772	Other	XT
456-105-746	456-105-746	XT SOFTWARE	RP/EX LOC 10TB Starter X-Brick 5TB=ID	\$25,000	Each	21%	\$19,750	Other	XT
456-105-747	456-105-747	XT SOFTWARE	RP/EX LOC 10TB Starter X-Brick 5TB UG=ID	\$16,070	Each	21%	\$12,695	Other	XT
456-105-748	456-105-748	XT SOFTWARE	RP/EX REM 10TB XtremIO X-BRICK=ID	\$41,570	Each	21%	\$32,840	Other	XT
456-105-749	456-105-749	XT SOFTWARE	RP/EX REM 20TB XtremIO X-BRICK=ID	\$61,925	Each	21%	\$48,921	Other	XT
456-105-750	456-105-750	XT SOFTWARE	RP/EX REM 10TB Starter X-Brick 5TB=ID	\$30,000	Each	21%	\$23,700	Other	XT
456-105-751	456-105-751	XT SOFTWARE	RP/EX REM 10TB Starter X-Brick 5TB UG=ID	\$19,285	Each	21%	\$15,235	Other	XT
456-106-135	456-106-135	XT SOFTWARE	SRMSUITE XIO 10TB NODE =ID	\$9,900	Each	21%	\$7,821	Other	XT
456-106-136	456-106-136	XT SOFTWARE	SRMSUITE XIO 20TB NODE =ID	\$19,790	Each	21%	\$15,634	Other	XT
456-106-156	456-106-156	XT SOFTWARE	RP/EX LOC VPLEX 10TB XtremIO X-BRICK=ID	\$34,645	Each	21%	\$27,370	Other	XT
456-106-157	456-106-157	XT SOFTWARE	RP/EX LOC VPLEX 20TB XtremIO X-BRICK=ID	\$51,610	Each	21%	\$40,772	Other	XT
456-106-158	456-106-158	XT SOFTWARE	RP/EX REM VPLEX 10TB XtremIO X-BRICK=ID	\$41,570	Each	21%	\$32,840	Other	XT
456-106-159	456-106-159	XT SOFTWARE	RP/EX REM VPLEX 20TB XtremIO X-BRICK=ID	\$61,925	Each	21%	\$48,921	Other	XT
456-106-441	456-106-441	XT SOFTWARE	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB=ID	\$25,000	Each	21%	\$19,750	Other	XT
456-106-442	456-106-442	XT SOFTWARE	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG=ID	\$16,070	Each	21%	\$12,695	Other	XT
456-106-443	456-106-443	XT SOFTWARE	RP/EX REM VPLX 10TB Strtr X-Brick 5TB=ID	\$30,000	Each	21%	\$23,700	Other	XT
456-106-444	456-106-444	XT SOFTWARE	RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	\$19,285	Each	21%	\$15,235	Other	XT
456-106-716	456-106-716	XT SOFTWARE	RP/EX LOC 40TB XtremIO X-BRICK=ID	\$100,185	Each	21%	\$79,146	Other	XT
456-106-717	456-106-717	XT SOFTWARE	RP/EX REM 40TB XtremIO X-BRICK=ID	\$120,205	Each	21%	\$94,962	Other	XT
456-106-718	456-106-718	XT SOFTWARE	RP/EX LOC VPLEX 40TB XtremIO X-BRICK=ID	\$100,185	Each	21%	\$79,146	Other	XT
456-106-719	456-106-719	XT SOFTWARE	RP/EX REM VPLEX 40TB XtremIO X-BRICK=ID	\$120,205	Each	21%	\$94,962	Other	XT
456-106-905	456-106-905	XT SOFTWARE	APPSYNC 5 TB X-Brick=ID	\$6,850	Each	21%	\$5,412	Other	XT
456-106-906	456-106-906	XT SOFTWARE	APPSYNC 5 TB X-Brick UPG=ID	\$4,521	Each	21%	\$3,572	Other	XT
456-106-907	456-106-907	XT SOFTWARE	APPSYNC 10 TB X-Brick=ID	\$13,690	Each	21%	\$10,815	Other	XT
456-106-908	456-106-908	XT SOFTWARE	APPSYNC 20 TB X-Brick=ID	\$27,380	Each	21%	\$21,630	Other	XT
456-107-738	456-107-738	XT SOFTWARE	XtremIO-RP REM Starter X-Brick 5TB UG=ID	\$1,300	Each	21%	\$1,027	Other	XT
456-107-739	456-107-739	XT SOFTWARE	XtremIO-RP REM Starter X-Brick 5TB=ID	\$1,200	Each	21%	\$948	Other	XT
456-107-740	456-107-740	XT SOFTWARE	XtremIO-RP REM 10TB X-BRICK=ID	\$2,500	Each	21%	\$1,975	Other	XT
456-107-741	456-107-741	XT SOFTWARE	XtremIO-RP REM 20TB X-BRICK=ID	\$8,500	Each	21%	\$6,715	Other	XT
456-107-742	456-107-742	XT SOFTWARE	XtremIO-RP REM 40TB X-BRICK=ID	\$20,000	Each	21%	\$15,800	Other	XT
456-107-743	456-107-743	XT SOFTWARE	XtremIO EMC Storage Analytics Suite=IC	\$0	Each	21%	\$0	Other	XT
456-107-789	456-107-789	XT SOFTWARE	SRMSUITE 40 TB X-Brick=ID	\$39,570	Each	21%	\$31,260	Other	XT
456-107-790	456-107-790	XT SOFTWARE	SRMSUITE 5 TB X-Brick=ID	\$4,950	Each	21%	\$3,911	Other	XT

ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes: Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column L ALJP Proposed Price/UoM (Calculated)	Column I (Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
456-107-791	456-107-791	XT SOFTWARE	SRMSUITE 5 TB X-Brick UPG=ID	\$3,270	Each	21%	\$2,583	Other	XT
456-107-806	456-107-806	XT SOFTWARE	APPSYNC 40 TB X-Brick=ID	\$54,760	Each	21%	\$43,260	Other	XT
456-107-879	456-107-879	XT SOFTWARE	RP REM for 10TB Starter X-Brick UPG=ID	\$28,800	Each	21%	\$22,752	Other	XT
456-107-980	456-107-980	XT SOFTWARE	RP REM for 10TB XtremIO X-BRICK UPG =ID	\$39,070	Each	21%	\$30,865	Other	XT
456-107-981	456-107-981	XT SOFTWARE	RP REM for 20TB XtremIO X-BRICK UPG =ID	\$53,425	Each	21%	\$42,206	Other	XT
456-107-982	456-107-982	XT SOFTWARE	RP REM for 40TB XtremIO X-Brick UPG=ID	\$100,205	Each	21%	\$79,162	Other	XT
456-109-056	456-109-056	XT SOFTWARE	ESA VMWARE-IC	\$0	Each	21%	\$0	Other	XT
456-109-057	456-109-057	XT SOFTWARE	ESA XTREMIO=IC	\$0	Each	21%	\$0	Other	XT
456-109-465	456-109-465	XT SOFTWARE	APPSYNC 5TB LTD XTREMIO X-BRICK UPG=IC	\$0	Each	21%	\$0	Other	XT
456-109-467	456-109-467	XT SOFTWARE	APPSYNC 10TB LTD XTREMIO X-BRICK=IC	\$0	Each	21%	\$0	Other	XT
456-109-468	456-109-468	XT SOFTWARE	APPSYNC 20TB LTD XTREMIO X-BRICK=IC	\$0	Each	21%	\$0	Other	XT
456-109-469	456-109-469	XT SOFTWARE	APPSYNC 40TB LTD XTREMIO X-BRICK=IC	\$0	Each	21%	\$0	Other	XT
456-109-561	456-109-561	XT SOFTWARE	RP4VM STARTER PACK FOR XTREMIO =IB	\$0	Each	21%	\$0	Other	XT
456-110-492	456-110-492	XT SOFTWARE	RP4VM FOR XTREMIO - 256 VMS =IB	\$0	Each	21%	\$0	Other	XT
456-110-791	456-110-791	XT SOFTWARE	SRM XIO 10TB NODE =ID	\$9,900	Each	21%	\$7,821	Other	XT
456-110-792	456-110-792	XT SOFTWARE	SRM XIO 20TB NODE =ID	\$19,790	Each	21%	\$15,634	Other	XT
456-110-825	456-110-825	XT SOFTWARE	SRM XIO 40TB NODE=ID	\$39,570	Each	21%	\$31,260	Other	XT
456-110-826	456-110-826	XT SOFTWARE	SRM XIO 5TB NODE=ID	\$4,950	Each	21%	\$3,911	Other	XT
456-110-827	456-110-827	XT SOFTWARE	SRM XIO 5TB UPG NODE=ID	\$3,270	Each	21%	\$2,583	Other	XT
456-110-885	456-110-885	XT SOFTWARE	APPSYNC 5TB LTD XTREMIO X-BRICK UPG=ID	\$0	Each	21%	\$0	Other	XT
456-111-402	456-111-402	XT SOFTWARE	RP/EX REM VPLEX VS6 10TB XIO X-BRICK=ID	\$30,000	Each	21%	\$23,700	Other	XT
456-111-403	456-111-403	XT SOFTWARE	RP/EX REM VPLEX VS6 20TB XIO X-BRICK=ID	\$41,570	Each	21%	\$32,840	Other	XT
456-111-404	456-111-404	XT SOFTWARE	RP/EX REM VPLEX VS6 5TB XIO X-BRICK=ID	\$61,925	Each	21%	\$48,921	Other	XT
456-111-405	456-111-405	XT SOFTWARE	RP/EX REM VPLEX VS6 40TB XIO X-BRICK=ID	\$120,205	Each	21%	\$94,962	Other	XT
456-111-406	456-111-406	XT SOFTWARE	RP/EX LOC VPLEX VS6 10TB XIO X-BRICK=ID	\$25,000	Each	21%	\$19,750	Other	XT
456-111-407	456-111-407	XT SOFTWARE	RP/EX LOC VPLEX VS6 20TB XIO X-BRICK=ID	\$34,645	Each	21%	\$27,370	Other	XT
456-111-408	456-111-408	XT SOFTWARE	RP/EX LOC VPLEX VS6 5TB XIO X-Brick=ID	\$51,610	Each	21%	\$40,772	Other	XT
456-111-409	456-111-409	XT SOFTWARE	RP/EX LOC VPLEX VS6 40TB XIO X-BRICK=ID	\$100,185	Each	21%	\$79,146	Other	XT
457-102-119	457-102-119	XT SOFTWARE	VS XIO 5TB=ID	\$0	Each	21%	\$0	Other	XT
457-102-120	457-102-120	XT SOFTWARE	VS XIO 5TB UPG=ID	\$0	Each	21%	\$0	Other	XT
457-102-121	457-102-121	XT SOFTWARE	VS XIO 10TB=ID	\$0	Each	21%	\$0	Other	XT
457-102-122	457-102-122	XT SOFTWARE	VS XIO 20TB=ID	\$0	Each	21%	\$0	Other	XT
457-102-123	457-102-123	XT SOFTWARE	VS XIO 40TB=ID	\$0	Each	21%	\$0	Other	XT
458-000-166	458-000-166	XT SOFTWARE	SRM for XIO	\$0	Each	21%	\$0	Other	XT
458-000-173	458-000-173	XT SOFTWARE	RP FOR XtremIO LOCAL PRODUCT	\$0	Each	21%	\$0	Other	XT
458-000-174	458-000-174	XT SOFTWARE	RP FOR XtremIO REMOTE PRODUCT	\$0	Each	21%	\$0	Other	XT
458-000-222	458-000-222	XT SOFTWARE	RP/EX VPLEX BB XIO LOCAL PRODUCT	\$0	Each	21%	\$0	Other	XT
458-000-223	458-000-223	XT SOFTWARE	RP/EX VPLEX BB XIO REMOTE PRODUCT	\$0	Each	21%	\$0	Other	XT
458-000-938	458-000-938	XT SOFTWARE	RECOVERPOINT FOR XIO BASIC OPTION	\$0	Each	21%	\$0	Other	XT
458-000-957	458-000-957	XT SOFTWARE	RP FOR XtremIO REM UPG FROM BAS TO FULL	\$0	Each	21%	\$0	Other	XT



ALJP2020 ITB ALJP Price Listing

Proposed Product Line	EMC	From ALJP2020 ITB PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	EMC CORPORATION	
Proposal Contact's AIM Username:	Pam.Kunhart@emc.com	

Vendor Notes:

Updated November 25, 2020

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	xx.xx (Example:5.68) Base price from Base Price Source	UoM	0-100 Proposed Discount(%)	Calculated Column ALJP Proposed Price/UoM (Calculated)	Column L (Column I*Column K) ALJP Category (REQUIRED) use drop-down	Product Category (if applicable)
458-000-969	458-000-969	XT SOFTWARE	XtremIO EMC Storage Analytics Suite=IC	\$0	Each	21%	\$0	Other	XT
458-001-002	458-001-002	XT SOFTWARE	VS SRM XIO 5TB=ID	\$0	Each	21%	\$0	Other	XT
458-001-003	458-001-003	XT SOFTWARE	VS SRM XIO 5TB UPG=ID	\$0	Each	21%	\$0	Other	XT
458-001-004	458-001-004	XT SOFTWARE	VS SRM XIO 10TB=ID	\$0	Each	21%	\$0	Other	XT
458-001-005	458-001-005	XT SOFTWARE	VS SRM XIO 20TB=ID	\$0	Each	21%	\$0	Other	XT
458-001-006	458-001-006	XT SOFTWARE	VS SRM XIO 40TB=ID	\$0	Each	21%	\$0	Other	XT
458-001-447	458-001-447	XT SOFTWARE	ESA Management for XtremIO =ID	\$0	Each	21%	\$0	Other	XT
458-001-716	458-001-716	XT SOFTWARE	RP/EX VPLEX V66 BB XIO REMOTE PRODUCT	\$0	Each	21%	\$0	Other	XT
458-001-717	458-001-717	XT SOFTWARE	RP/EX VPLEX V66 BB XIO LOCAL PRODUCT	\$0	Each	21%	\$0	Other	XT
ESA-XTREMIO	ESA-XTREMIO	XT SOFTWARE	XtremIO EMC Storage Analytics Suite=IC	\$0	Each	21%	\$0	Other	XT
ESI-ORC-XTREMIO-CF	ESI-ORC-XTREMIO-CF	XT SOFTWARE	XtremIO RTU - ESI Plugin for OracleVM=IC	\$0	Each	21%	\$0	Other	XT
ESI-WIN-XTREMIO-CF	ESI-WIN-XTREMIO-CF	XT SOFTWARE	XtremIO RTU - ESI Plugin for Windows=IC	\$0	Each	21%	\$0	Other	XT
ORCL-EM-XTREMIO-CF	ORCL-EM-XTREMIO-CF	XT SOFTWARE	XtremIO RTU-Oracle Ent. Mgr Plugin=IC	\$0	Each	21%	\$0	Other	XT
VSI-XTREMIO-CF	VSI-XTREMIO-CF	XT SOFTWARE	XtremIO RTU - VSI Plugin=IC	\$0	Each	21%	\$0	Other	XT
VSL3-000-101	VSL3-000-101	XT SOFTWARE	XTREMIO PER TB X SW FOR TLA ONLY=CB	\$0	Each	21%	\$0	Other	XT
VSL3-002-004	VSL3-002-004	XT SOFTWARE	TLA RP Remote Basic XtremIO=CB	\$0	Each	21%	\$0	Other	XT
VSL3-002-010	VSL3-002-010	XT SOFTWARE	TLA RP FOR XTREMIO LOC=CB	\$0	Each	21%	\$0	Other	XT
VSL3-002-011	VSL3-002-011	XT SOFTWARE	TLA RP FOR XTREMIO REM=CB	\$0	Each	21%	\$0	Other	XT
VSL3-002-016	VSL3-002-016	XT SOFTWARE	TLA RP LOC FOR VPLEX X-BRICK=CB	\$0	Each	21%	\$0	Other	XT
VSL3-002-017	VSL3-002-017	XT SOFTWARE	TLA RP REM FOR VPLEX X-BRICK=CB	\$0	Each	21%	\$0	Other	XT
X02-MNGT-01-CF	X02-MNGT-01-CF	XT SOFTWARE	XtremIO-MGMT LICENSE QTY 1=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-02-CF	X02-MNGT-02-CF	XT SOFTWARE	XtremIO-MGMT LICENSE QTY 2=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-02-U	X02-MNGT-02-U	XT SOFTWARE	XTREMIO-MGMT LICENSE QTY 2 UPG=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-02-U-CF	X02-MNGT-02-U-CF	XT SOFTWARE	XTREMIO-MGMT LICENSE QTY 2 UPG=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-04-CF	X02-MNGT-04-CF	XT SOFTWARE	XtremIO-MGMT LICENSE QTY 4=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-04-U	X02-MNGT-04-U	XT SOFTWARE	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-04-U-CF	X02-MNGT-04-U-CF	XT SOFTWARE	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-06-CF	X02-MNGT-06-CF	XT SOFTWARE	XtremIO-MGMT LICENSE QTY 6=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-06-U	X02-MNGT-06-U	XT SOFTWARE	XtremIO-MGMT LICENSE QTY 6 UPG=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-06-U-CF	X02-MNGT-06-U-CF	XT SOFTWARE	XtremIO-MGMT LICENSE QTY 6 UPG=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-08-CF	X02-MNGT-08-CF	XT SOFTWARE	XtremIO-MGMT LICENSE QTY 8=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-08-U	X02-MNGT-08-U	XT SOFTWARE	XtremIO-MGMT LICENSE QTY 8 UPG=IC	\$0	Each	21%	\$0	Other	XT
X02-MNGT-08-U-CF	X02-MNGT-08-U-CF	XT SOFTWARE	XtremIO-MGMT LICENSE QTY 8 UPG=IC	\$0	Each	21%	\$0	Other	XT
X02-RTU-CF	X02-RTU-CF	XT SOFTWARE	XtremIO Right to Use- OE=IC	\$0	Each	21%	\$0	Other	XT
X02-RTU-U	X02-RTU-U	XT SOFTWARE	XTREMIO RIGHT TO USE- OE UPG=IC	\$0	Each	21%	\$0	Other	XT
X02-RTU-U-CF	X02-RTU-U-CF	XT SOFTWARE	XTREMIO RIGHT TO USE- OE UPG=IC	\$0	Each	21%	\$0	Other	XT
X03-E-SW-40TB-ENC	X03-E-SW-40TB-ENC	XT SOFTWARE	XTREMIO ELA SW 40TB ENC Xbrick=IC	\$477,000	Each	21%	\$376,830	Other	XT
X03-SW-40TB-ENC	X03-SW-40TB-ENC	XT SOFTWARE	XTREMIO Software 40TB ENC Xbrick=IC	\$0	Each	21%	\$0	Other	XT
X03-SW-40TB-ENC-CF	X03-SW-40TB-ENC-CF	XT SOFTWARE	XTREMIO Software 40TB ENC Xbrick=IC	\$477,000	Each	21%	\$376,830	Other	XT
XTREMIO-RP-HW-G5T	XTREMIO-RP-HW-G5T	XT SOFTWARE	XtremIO-RP appliance GEN5-TAA	\$0	Each	21%	\$0	Other	XT
XTREMIO-RP-HW-G6T	XTREMIO-RP-HW-G6T	XT SOFTWARE	XtremIO-RP appliance GEN6-TAA	\$19,250	Each	21%	\$15,208	Other	XT